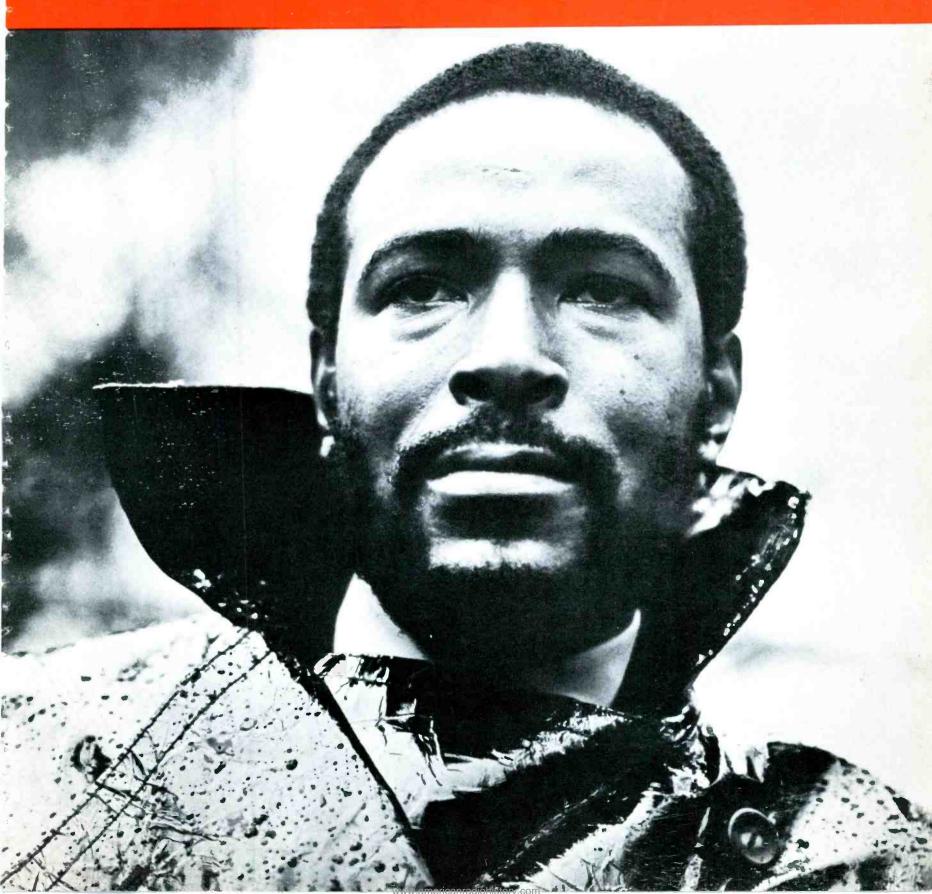


Trade Reaction: Hope, But No Dramatic Impact Yet... NATRA Plan For '70's Urged By Ed Wright...Name Belkin Capitol NY Chief...No Isle Of Wight Fest This Year...Tape Pirates Charged In Japan...

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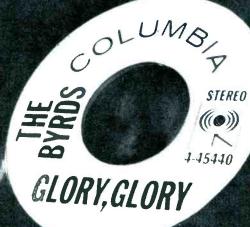
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#### Vol. XXXIII – Number 10/August 28, 1971

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# Economic Reforms: A Feeling Of Hope

If President Nixon's sweeping emergency economic reforms create a much needed better economic climate for the nation, the recording and music industries will also prove the beneficiary. External economic forces over the past year or so have tended to put a severe profit squeeze on the operations of many firms and, perhaps more noteworthy, have eroded confidence among industry personnel, contributing to some degree to the massive upheavals on high management levels.

Although the industry cannot always point to "external" forces as a scapegoat for ills that may be the mechanics of its own policies, there is little doubt that the stagnant economy and the inflationary spiral have helped make the going rough.

The President's new "game plan" —featuring a 90 day wage and price freeze—is directed at breathing new life into consumer and business incentive. As a result of the 10% surcharge on imports, there is a burden of an international scope, one, we feel, that is far outstripped by the positive impact it should have on the American economy. It's true that some labels small in number—do rely on foreign produced and pressed records and tapes for sale here. Yet, the majority of product that comes to these shores arrives in the form of master tapes, which are eventually produced and pressed here. The latter will not be affected by the President's executive order to impose the 10% surcharge on imports. A burden of sorts does, however, fall on record and tape hardware —especially equipment manufactured in Japan.

The overriding purpose of President Nixon's historic decisions is to restore a new confidence in the American economy in concrete terms. In the context of the recording and music industries, some of our friends abroad must realize that our country is making a decisive attempt to stave off a possible economic disaster that would, no doubt, result in the gravest of consequences.

At this early stage of this massive drive to generate a healthier economy, there is one thing in evidence: it's hope, a sense that things are moving on the right track, a factor that can never be discounted in any attempt to make the economy shine. The recording and music industries should welcome this initial sign of hope. CashBox TOP100

#### Cash Box — August 28, 1971

1	HOW CAN YOU MEND A BROW HEART	(EN	
2	TAKE ME HOME, COUNTRY RO		1
3	John Denver-RCA 0445	3	6
4	MERCY, MERCY, ME (ECOLOG	2 i <b>Y</b> )	2
5	Marvin Gaye-Tamla 54207 SWEET HITCH-HIKER	5	7
6	Creedence Clearwater Revival-Fantasy 665 MR. BIG STUFF	6	8
7	WHAT THE WORLD NEEDS NO ABRAHAM, MARTIN & JOHN	W <sup>4</sup>	4
8	Tom Clay-Mowest 5002 SIGNS	7	9
	Man Electric Band-Lionel 3213 (Dist: MGM) SPANISH HARLEM	12	14
10	Aretha Franklin-Atlantic 2817	14	21
11	3 Dog Night-Dunhill 4282 BEGINNINGS	13	15
12	Chicago-Columbia 45417 SMILING FACES SOMETIMES	11	13
13	Undisputed Truth-Gordy 7108 RIDERS ON THE STORM	16	20
14	Doors-Elektra 45738 AIN'T NO SUNSHINE	15	19
15	Bill Withers-Sussex 219 (Dist: Buddah) GO AWAY LITTLE GIRL	19	27
16	Donny Osmond-MGM 14285	23	36
-	The Who-Decca 32846	18	22
17	NEVER ENDING SONG OF LOV Delaney & Bonnie & Friends-Atco 6804	9 9	12
<b>18</b> 19	I JUST WANT TO CELEBRATE Rare Earth (Rare Earth) 5031 YOU'VE GOT A FRIEND	21	30
20	James Taylor-Warner Bros. 7498	8	3
	MORNING Partridge Family-Bell 130	26	42
21	RINGS Cymarron-Entrance (Dist: Epic)	17	18
22	WHAT YOU SEE IS WHAT YOU Dramatics-Volt 4058 (Dist: Stax)	<b>GE</b> 25	<b>J</b> 31
23	MAYBE TOMORROW Jackson 5-Motown 1186	20	16
24	IF NOT FOR YOU Olivia Newton John-Uni 55281	27	29
25	BANGLA DESH George Harrison-Apple 1836	32	46
26	GO DOWN GAMBLIN' Blood, Sweat & Tears-Columbia 45427	30	39
27	STICK UP Honey Cone-Hot Wax 7106 (Dist: Buddah)	34	37
28	UNCLE ALBERT/ADMIRAL HAI Paul & Linda McCartney-Apple 1837	38	63
29 M	THE STORY IN YOUR EYES-	35	51
30	THE NIGHT THEY DROVE OLD DIXIE DOWN	)	
31	Joan Baez-Vanguard 35138) LOVE THE ONE YOU'RE WITH	44	70
32	Isley BrosT. Neck 930 (Dist: Buddah)	10	10
33	Al Greene-Hi 2194 (Dist: London) RAIN DANCE	37	55
	Guess Who-RCA 0522	47	68

34			
35	Raiders-Columbia 45332	22	5
36	Steppenwolf-Dunhill 4283	31	33
37	James Brown-People 2501	24	17
38	Carole King-Ode (Dist: A&M)	29	25
39	Cat Stevens-A&M 1265 MIGHTY CLOUDS OF JOY	33	26
40	B. J. Thomas-Scepter 12320 WHERE YOU LEAD	39	40
41	Barbra Streisand-Columbia 45415	41 S	45
	RINGING Dusk-Bell 990	42	45
42	WEDDING SONG (THERE IS L		
43	Paul Stookey-Warner Bros. 7511 SWEET CITY WOMAN	54	65
AA	Stampeders-Bell 120 CHIRPY CHIRPY CHEEP CHEE	52 P	61
U		53	62
45	MOTHER FREEDOM Bread-Elektra 45740	46	49
	TAKE ME GIRL, I'M READY		
Jr. Wa	alker & All Stars-Soul 35084 (Dist: Motown) SATURDAY MORNING CONFUS	49 310 N	59 I
	Bobby Russell-U.A. 50788	50	56
48	I AIN'T GOT TIME ANYMORE Glass Bottle-Avco 4575	56	67
49	IF YOU REALLY LOVE ME-		
50	Stevie Wonder-Tamla 54208 (Dist: Motown) WAITING AT THE BUS STOP	62	73
51	Bobby Sherman-Metromedia 222 DO YOU KNOW WHAT I MEAN	60	72
-	Lee Michaels-A&M 1262	66	78
52	CALL MY NAME, I'LL BE THE Wilson Pickett-Atlantic 2824	63	
53	ALL DAY MUSIC— War-U.A. 50815	64	74
54	I'M LEAVIN' Eivis Presley-RCA 9998	36	37
55	I LIKES TO DO IT		
56	People's Choice-PhilL.A. of Soul 349 <b>K-JEE</b>	69	76
57	Nite Liters-RCA 0461	59	
57	Jeannie C. Riley-Plantation 75	51	
58		68	77
59	MAKE IT FUNKY		.,
60	James Brown-Polydor 14088	73	
61	Carole King-Ode 66019 STAGGER LEE	-	
62	Tommy Roe-ABC 11307	71	82
63	Redbone-Epic 10670	67	76
	Stephen Stills-Atlantic 2820	72	84
	Diana Ross-Motown 1188	74	÷
	Poppy Family-London 148 MAGGIE MAY	70	75
-	Rod Stewart-Mercury 73224	84	91
67	THIN, LINE BETWEEN LOVE AND HATE		
	Persuaders-ATCO 6822	77	87

68	SUPERSTAR

68	SUPERSTAR		
69	L'D RATHER BE SORRY	_	
70	Ray Price-Columbia 45425 ANOTHER TIME, ANOTHER		88 E
7	Engelbert Humperdinck-Parrot 40065 FEEL SO BAD	80	-
	Ray Charles-ABC 11308	81	_
72	HOW CAN I LOVE YOU Lynn Anderson-Columbia 45429	82	_
7,3	THE BREAKDOWN	83	80
74	COME BACK HOME	65	89
75	Bobby Goldsboro-U.A. 50807 THE LOVE WE HAD	79	83
76	Dells-Cadet 5683	85	÷
	milton, Joe Frank & Reynolds-Dunhill 4287	87	_
77	IT'S SUMMER Temptations-Gordy 7109	40	41
78	TRAPPED BY LOVE		
79	Denise LeSalle-Westbound 182	91	-
80	Kris Kristofferson-Monument 8525 BRING THE BOYS HOME	93	
	Freda Payne-Invictus 9092 (Dist: Capitol)	43	24
81	KOKO-JOE Jerry Reed-RCA 1011	-	_
82	GIMME SHELTER Grand Funk Railroad-Capitol 3160	_	_
83	MAC ARTHUR PARK (PART	II)	
84	Four Tops-Motown 1189 REASON TO BELIEVE	_	_
85	Rod Stewart-Mercury 73224 GET IT WHILE YOU CAN	86	85
-	Janis Joplin-Columbia 45433	-	—
86	COLOUR MY WORLD Chicago-Columbia 45417	92	_
87	DESDEMONA Searchers-RCA 0484	88	94
88	GHETTO WOMAN		
89	B. B. King-ABC 11310 ALL MY TRIALS	_	_
90	Ray Stevens-Barnaby 2039		-
	Betty Wright-Alston 4594 (Dist: Atlantic)	89	96
91	WE ARE NEIGHBORS Chi-Lites-Brunswick 55455	90	95
92	CAREY Joni Mitchell-Reprise 1029	94	_
93	A NATURAL MAN		
94			-
95	Stylistics-Avco 4572	95	-
	Detroit Emeralds-Westbound 181	96	—
96	A SONG FOR YOU Andy Williams-Columbia 4-45434	_	
97	HE'D RATHER HAVE THE R Heaven Bound with Tony Scotti-MGM 14284	AIN 100	_
98	EASY LOVING		
99	Freddie Hart-Capitol 3115 DON'T TRY TO LAY NO BO	OGIE	-
_	WOOGIE ON THE KING OF ROCK & ROLL		
	John Baldry-W.B. 7506	_	-
100	I'VE FOUND SOMEONE OF M Free Movement-Decca 32818	YOW	N

ALPHABETIZED TOP 100 (INCLUDING PUBLISHERS AND LICENSEES)

Ain't No Sunshine (Interior—BMI) All Day Music (Far Out Music—BMI)		Go Down Gamblin' (Blackwood/Minnesinger BMI)	26	Love We Had (Chappel/Butler—ASCAP) Loving Her Was (Combine Music—BMI)		Spanish Harlem (Progressive-Trio—BMI) Stagger Lee (Travis Music—BMI	
All My Trails (Ahab Music)		Good Enough (Belwyn-Mills—ASCAP)	57	MacArthur Park (Canopy—ASCAP)	83	Stick Up (Gold Forever—BMI)	
Annabella (Sundberry-ASCAP)	76	He'd Rather (Colgems-ASCAP)		Maggie-May (MCR—BMI)	66	Stop, Look (Bellboy/Assorted-BMI)	94
Another Time (MCA—ASCAP)	70	Hot Pants (Crited—BMI)		Maggie (Novalene—BMI)	62	Story In Your Eyes (Tro-Cheshire-BMI)	29
Bangla Desh (Harrisongs-BMI)	25	How Can 1 (Lowery Music Co BMI)		Make It Funky (Dynatone-BMI)	59	Superstar (Sky Hill/Delbone)	
Breakdown (East Memphis Music-BMI)	73	How Can You Mend A Broken Heart		Marianne (Gold Hill—BMI)	63	Surrender (Jobete Music—BMI)	
Bring The Boys Home (Gold Forever-BMI)		(Warner/Tamerlane-BMI)	1	Maybe Tomorrow (Jobete—BMI)	23	Sweet City Woman (Coral Music—BMI)	43
Call My Name (Walden Music)		If You Really Love Me (Jobete-BMI)		Might Clouds Of Joy	39	Sweet Hitch-Hiker (Greasy King—BMI)	
Carey (Jonj Mitchell Music)		If Not For You (Big Sky-ASCAP)	24	Mercy, Mercy, Me (Jobete)	4	Take Me Giri, I'm Ready (Jobete—BM1)	
Chirpy Chirpy (Interson USA—ASCAP)		I Ain't Got (Leeds—ASCAP)		Moon Shadow (Irving-BMI)	38	Take Me Home (Lane—ASCAP)	
		I'd Rather Be (Buckhorn Music-BMI)		Mother Freedom (Screen Gems/Col-BMI)	45	Tired Of Being Alone (Jec-BM1)	
Colour My World (Aurelius Music-BMI)		I Like To Do It (Dandelion-BMI)	55	Mr. Big Stuff (Malaco—BMI)	6	Thin, Line Between Love & Hate (Cotillion/	
Come Back Home (Detail—BMI)		I Hear Those Church Bells Ringing		Natural Man (Beresofsky—Herb—BMI)	93	Win Or Lose—BMI)	67
Crazy Love (Van-Jan/W.B. Music—ASCAP)	58	Pocketful of Tunes/Saturday—BMI)	41		17	Trapped By Love (Bridgeport/Ordena-	
Desdemona (Belwyn-Mills—ASCAP)	87	I Just Want To Celebrate (Jobete-BMI)	18	Night They Drove (Canaan Music—ASCAP)	30	BMI)	78
Do You Know (La Brea Music/Sattwa		I Love The Way You Love (Sherlyn-BMI)	90	Rain Dance (Circus/Sunspot/Dunbar-BMI)	33	Uncle Albert (Maclen-BMI)	
—ASCAP	51	Woke Up (Screen Gems/Col-BMI)	20	Reason To Believe (Koppleman &		Waiting At The Bus Stop (Wally-ASCAP)	
Don't Try To Lay (Hastings-BMI)		I'm Leavin' (Presley/Oten-BMI)	54	Rubin—BMI)	84	We Are Neighbors (Hog Music—BMI)	
Draggin The Line (Big 7—BMI)		Indian Reservation (Acuff-Rose-BMI)		Riders On The Storm		Wear This Ring (Bridgeport—BMI)	95
		It's Summer (Jobete—BMI)		Ride With Me (Duchess-BMI)	35	What The World (Blue Sea/Jac-ASCAP)	
Easy Loving (Blue Book-BMI)		It's Too Late		Rings (Unart—BM!)		What You See (Groovesville-BMI)	
Feel So Bad (Arc/Playmate-BMI)				Saturday Morn (Pix, Russ—ASCAP)		Where Evil Grows (Gone Fishin'-BMI)	
Get It While (Hill & Range/Ragmar—BMI)		I've Found Someone (Mango Music)			8	Where You Lead (Screen Gems/Col-BMI)	
'Ghetto Woman' (Pemco Music—BMI)	88	K-Jee (Rutri-BMI)		Signs (4 Star—BMI)	10	Wedding Song (P. D. Foundation—ASCAP)	
Gimme Shelter (ABKCO Music—BMI)	82	Koko-Joe (Vector Music—BMI)		Smiling Faces Sometimes (Jobete-BMI)	12	Won't Get Fooled (Track-BMI)	
Go Away Little Girl (Screen Gems/Col.		Liar (Mainstay—BMI)	10		60	The One For (Gaucho Music-BMI)	
—BMI)	15		31	Song For You (Sky Hill—BMI)	96 '	You've Got (Screen Gems/Col.—BMI)	19



XPAS 71048

## "Another Jime, Another Place" A great new LP by Engelbert Humperdinck

(It's also a great new single.)



Produced by Gordon Mills

ddy. Who?

# DADDY COOL

Australia's Number One Group Brings Australia's Number One Single "Eagle Rock" (REP 1038)

to the Land of Up Over and a Twinkle Toed Label, Reprise.

Torrid.

www.americanradiohistory.com

## A NATRA Plan For 70's Is **Urgent**, Wright Tells Meet

"In 1971, Hannibal's

CHICAGO — "In 1971, Hannibal's army is in Chicago deciding it is time for a plan. Unlike Hannibal's army, we lose if we choose not to fight; as long as we accept 'niggers ain't shit.' Unlike Hannibal's army, we can win— peacefully. By crossing the Alps which only the words of the Romans can prevent us from doing." Former NATRA president Ed Wright, now president of Edward Windsor Wright Corp., a PR firm, delivered these words at the 1971 convention of the organization, held at the O'Hare Hyatt House here. Af-ter tracing the history of the group and of black progress in the media in general, Wright both cited a need for and outlined a plan of action for and outlined a plan of action for 'overdue justice, not a power hungry coup."

#### New NATRA Directions

Wright called for either an increased level of communications with AFTRA or the start of "our own union." Now they must notice us or be excluded," he explained. He also

#### **FRONT COVER:**



Marvin Gaye started singing in a church choir, but later turned to sec-ular music when he joined one of the most successful ballad-rock groups of the fifties, The Moonglows. In 1961, he joined the Motown organization and after three unsuccessful singles, scored big with his fourth in 1962, "Stubborn Kind Of Fellow." Ever since that time Gave has been

"Stubborn Kind Of Fellow." Ever since that time, Gaye has been one of the most successful chartmak-ers in the Motown empire. Although he faces such tremendous in-house competition as Diana Ross, The Su-premes, The Miracles, The 4 Tops and many others, it was his recording of "I Heard It Through The Grapevine" which became the biggest seller for the Detroit label group. His latest LP, "What's Going On," for Tamla has now established him as a Top Ten album seller as well and his second single release from the LP. "Mercy, Mercy, Mercy" is #4.

#### INDEX

Album Reviews
Coin Machine Section40-44
Country Music Section
Insight & Sound
Looking Ahead28
New Additions To Playlist18, 20
Radio Active Chart16
Radio News Report16
R&B Top 6032
Single Reviews14
Talent On Stage
Tape News20
Top 100 Albums
Vital Statistics

called for: a NATRA Institute of Communications with grants and scholarships possibly linked to a maand scholarships possibly linked to a ma-jor university; an operations budget that can be adhered to; increased co-operation with FORE and a general program to bring black radio up to date for the seventies. According to Wright, two issues remain central to the implication of such a plan "First we must rid our

such a plan. "First, we must rid our-selves of the worst addiction that the selves of the worst addiction that the black man experiences: the addiction of negativism. It involves realizing and acting upon the fact that all blacks really want to do is rise every morning and no longer be concerned with their blackness. Secondly, we must realize that WASP also stands for 'White Ain't So Perfect.' Blacks aren't perfect either, but they be-lieved what whites said when they claimed that they were perfect be-cause they believed 'niggers ain't shit.'"

#### Black Capitalism

Wright called for a plan for black capitalism in both the recording in-dustry and broadcasting to be al-(Con'td on p. 27)

# Trade Views Of Nixon Moves: Hope, But No Immediate Gains

NEW YORK better times to come coupled with a somewhat non-dramatic impact were initial recording and music industry approaches to President's Nixon's

somewhat never the management of the second start in the never second start is a second start in the second start is the second start in the second start is second start in the second start in the second start is second start in the second start in the second start is second start in the second start in the second start in the second start is second start in the second start in the second start in the second start is second start in the second start in the second start in the second start is second start in the second start in t charge on imports. Such labels as London Records and Mercury's Phil-28

London Records and Mercury's Phil-ips line, relying heavily on such mer-chandise, were weighing its effect, but did not seem duly concerned. Even retail executives—including Sam Goody and Dave Rothfeld—saw no dramatic effect on business, but they did voice a positive note on the long-range, positive goal of the Pres-ident's actions. Goody took the view that if label's required a price rise on

certain merchandise, it could do so by a transfer to a higher-priced series.

ident's 10% import surcharge did come from SONY, the major Japa-nese producer of audio and TV equip-ment. The company's president ment. The company's president, Akio Morita, said in Tokyo that the prices

ment. The company's president, Akto Morita, said in Tokyo that the prices on some of its products would rise as a result of the surcharge. But, he added, no adverse effects were ex-pected in terms of sales or profits. In general, the business was play-ing the same waiting game as the rest of the business community. And like many a white-collar worker on the way up, some in the business wondered if they were in line for salary increases they had earned as a result of recent promotions. Yet, if only for the "hope" regis-tered by many in an industry afflicted with great uncertainty, high cutbacks in personnel and depressing financial statements, President Nixon was singing "You've Got a Friend" to many, although not in an especially clear and decisive voice.

clear and decisive voice.

#### **Belkin Directs** Cap NY Operations

CAP INT OPERALIOUS HOLLYWOOD — Capitol Industries, Inc. has announced the appointment of Herbert A. Belkin to the position of director of New York Operations, re-sponsible for the administration of New York office affairs, including Capitol Records and activities there. Belkin will also continue to head le-gal and business affairs in the east. Belkin joined Capitol in April of 1970 in the company's legal depart-ment. Later he was assigned the addi-tional responsibility for business affairs for eastern operations. Prior to joining Capitol he was associated with NBC. He is a graduate of Rut-gers University Law School.



Belkin

#### **Isle Of Wight** Fest Is Off

LONDON — The Isle of Wight Fes-tival for 1971 is off. Richard Roscoe, who was to produce the event, has called it quits because, he says, he could not meet the conditions set by the County Council. He plans, howev-er, a festival there next year ac-cording to the conditions set down. As blueprinted for the now defunct 1971 event, he'll utilize closed-circuit TV coverage. TV coverage.

**Pirates Charged** In Japan See Int'l News

7

## **Financial Reports**

## Sam Goody Shows 6 Mos. **Profit Rise**

MASPETH, NY — Sam Goody, Inc. registered a net income increase of 36% and a sales increase of 19% for the six months ended June 30, Net income after provision for taxes was \$105,449, or  $15\phi$  a share. For the same period last year, the net was \$73,547, or 11¢ a share.

Sales for the new period came to \$11,785,597, as compared to \$9,876,-

Sam Goody, president of the chain of home entertainment centers, noted of home entertainment centers, noted that "profits are beginning to reflect the closer control of overhead and operating procedures instituted at the beginning of the year and that the full effect of these policies would be more evident in the figures for the balance of the fiscal year." Goody also reported that International Recotape Corp., the wholesaling divi-sion, showed income and sales gains. Sam Goody, Inc. will open its 11th store in Livingston, N.J in or about next Feb. next Feb.

#### Abkco Earnings. **Sales Decline Over 9 Months**

NEW YORK — ABKCO Industries, Inc. results of its operations on an unaudited basis for the nine months ended June 30, were revenues of \$7,-111,000 and earnings of \$559,000 or  $44\phi$  per share. This compares with revenues of \$9,415,000 and earnings from operations of \$1,197,000 or  $95\phi$ per share for the corresponding period in 1970. The prior period also had extraordinary income of \$400,000, equal to 32¢ per share, attributable to reduction in Federal income taxes arising form a carry-over of prior years losses. There was no extraordinary item in the current nine months period. All pershare amounts have been adjusted to reflect the 10% and the 3% stock dividends paid in Oct. 1970 and Feb. 1971.

## **Capitol Drops** \$8 Mil In Yr

HOLLYWOOD --- Figures are in for apitol's fiscal year ending June 30, 1971, and the net loss reported by the 1971, and the net loss reported by the company for this period is \$8,092,000, or \$1.75 per share, on sales of \$143,-055,000. This compares to net income for the previous fiscal year of \$8,715,-000, or \$1.91 per share, on sales of \$178,199,990.

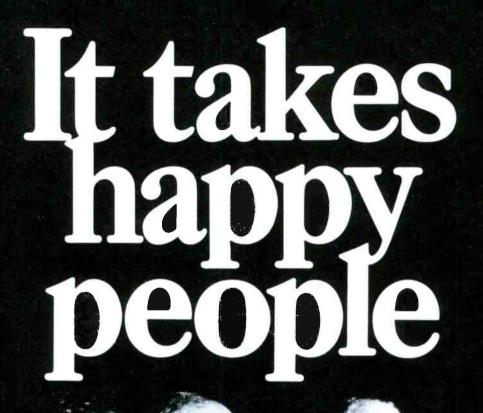
There were 4,623,000 average mon shares outstanding in fiscal 1971 as compared with 4,563,000 in fiscal "70. Capitol Industries is traded on the American and Pacific Coast stock Exchanges.

#### Staff Meets To Debut London **Fall Albums**

NEW YORK — London Records is planning a full two days of internal staff meetings for Sept. 13 and 14 as the first step in launching one of the company's heaviest fall album re-leases in its history. Herb Goldfarb, vice president for sales and marketing, said the company will by-pass this year the traditional fall sales The London convention approach. The London exec team instead will blueprint major new marketing approaches in the series of seminars which will include as participants all home office execs and sales and promo staffers in addition to branch executives from the firm's six branches in New York, Chicago, Atlanta, Boston, Los Angeles and San Francisco.

Within a few days of the staff sessions, exec teams will take to the road in a series of product presenta-tions to be made to the entire nationwide line-up of London distributors.

This fall's product grouping also includes colorful packaging innovations, new price series and new acts earmarked for full-range promo and merchandising campaigns. Such artists as Mantovani, Tom Jones, Frank Chacksfield, John Mayall, Poppy Family and others will be featured.



# to make people happy

The Mills Brothers. Their happy new single "Strollin," follows their smash hit "I'm Sorry I Answered The Phone." What more happiness can you ask for?



Garamount Records



#### Milt Gabler Ends **30 Yr Decca Run: Reviving Commodore**

NEW YORK - Milt Gabler's 30 year NEW YORK — Milt Gabler's 30 year A&R career at Decca Records has come to an end. Gabler, a vp at the company since 1956, said he had de-parted from the firm due to the shift of the parent MCA Records operation to the west coast. He is the last of Decca's veteran A&R execs to leave the company the company.

Among Gabler's plans is a revival of his Commodore label, from which Decca co-founder Jack Kapp pulled him away in 1941 to re-issue jazz recordings. Commodore Records was part of Gabler's famed Commodore Music Shop. Gabler holds 600 mas-ters, and within six to eight weeks plans the marketing of two albums, one on Billie Hol'day and "The Best of Commodore." He is presently ne-gotiating a national distribution deal for the line. Gabler will also engage in indie production and continue his writing career. With Bert Kaempfert, who he is slated to continue to pro-duce for Decca, he penned such hits as duce for Decca, he penned such hits as "Danke Schoen" and "Love."

"Danke Schoen" and "Love." During his 30 year career, Gabler savs he produced disks accounting for sales of 30 million copies. He record-ed such giants as Louis Jordan. Bill Haley, Eddie Heywood, Gordon Jenk-ins. the Weavers. the Four Aces, the Andrew Sisters, Bing Crosby, Lawrence Welk, Louis Armstrong, Carmen Cavallaro. the Ink Svots. Ell'a Fitzerald. Burl Ives, Guy Lom-bardo, Buddy Johnson, among others. More recently, he worked on the pro-mo activities involving "Jesus Christ/-Superstar," His A&R musical activit-ies covered folk, symphonies, Broad-way casters and Hollywood soundtracks, country music, Latin music, rhythm-and-blues, and, of way casters and Holl soundtracks, country music, music, rhythm-and-blues, an course, jazz. Gabler and.

Gabler can be reached at 3 Ken-sington Oval, New Rochelle, N.Y. Telephone is: (914) 235-1229.

## CBS. Pacific OK Buy Terms

NEW YORK — Columbia Broadcas-ting System, Inc. and Pacific Elec-tronics, Inc. of Emeryville, Calif. have announced the signing of an agree-ment by which CBS has been granted an option to acquire for cash the an option to accuire for cash the assets of Pacific Electronics and its related companies. Announcement of agreement in principle on the pro-posed acquisition was made last March

March. CBS has the right to exercise its option next Jan. and if it does so, the accuisition would be effected shortly thereafter, on terms which have been agreed to and approved by both corporations.

The privately owned Pacific Electronics companies are engaged in the retail sale of high quality high-fidelity component systems and select-ed accessories. Under the name Pacific Stereo, they operate five stores in the San Francisco Bay area and four in Los Angeles Los Angeles.

#### **Columbia House Acquires X-Acto**

NEW YORK - CBS senior vp Goddard Lieberson announced that Columbia House, Columbia's mail orthat der organization will now take over the operations of X-Acto, maker of precision knives and tools for hobby-ists and craftsmen located in Long Island City.

Columbia House Division president Cornelius Keating will oversee oper-ations and Daniel Gluck, chief execu-tive officer of X-Acto will remain in charge of its activities. The division made its initial entry in the hobby field in 1969 with the acquisition of National Handcraft Institute. X-Acto products are distributed throughout the U.S., Europe and Japan.

## 'Listen To Your World' Theme Of A&M Roadshow

## Aug.-Sept.

LP's To Bow

HOLLYWOOD — A&M Records' first traveling product roadshow presenta-tion has been set for the week of Sept. 13, Bob Fead, vice president in charge of sales, said that "Listen to Your World" will be the theme of the presentations.

presentations. Five days preceding the roadshow, A&M's International Department headed by Dave Hubert, will host more than 20 foreign affiliates rep-resenting more than 30 countries at the A&M studio in Los Angeles, where they will be provided the second resenting more than 30 countries at the A&M studio in Los Angeles, where they will learn about the new Aug.-Sept. product release of 23 al-bums. Theme of the International meet is "A&M Renaissance—1971." Three teams of home office execu-tives will tow with the film end out Three teams of home office execu-tives will tour with the film and au-dio presentations before distributors in key market cities including Bos-ton, New York, Newark, Buffalo, Philadelphia, Washington, D. C., Bal-timore, Detroit, Cleveland, Chicago, St. Louis, Minneapolis, Miami, Atlan-ta, New Orleans, Dallas and Hous-ton. ton.

ton. A 20-minute film produced by Chuck Braverman featuring approx-imately 40 A&M/Ode artists will be an important part of the roadshow presentation. The film is constructed from a combination of existing stills, location shots at local record stores, and three or four artists at work in the recording studio.

Team One will consist of Gil Friesen, creative services and administration vice president; Bob Elliott, tape sales director; Ernie Campagna, East Coast regional sales director; Marshal Blonstein, Ode Records pro-motion, and Bob Garcia, public rela-tions director. They will visit Boston, New York, Philadelphia, Washington and Baltimore.

Team Two will consist of Jerry Moss, president of A&M; Barbara Taylor Gosa, advertising director; Harold Childs, promotion director, and Marvin Dorfman, sales director. They will cover Detroit, Cleveland, Chicago, St. Louis and Minneapolis. Team Three will consist of Chuck

Team Three will consist of Chuck Huesman, Southern regional sales di-rector; Mel Fuhrman, East Coast op-eration director; Eddie DeJoy, na-tional promotion director, and Fead. Their cities will be Miami, Atlanta, New Orleans, Dallas and Houston.

Artists represented in the August release include Quincy Jones (pro-duced by Jones and Phil Ramone); Marc Benno (produced by David An-derle); Earth Quake (produced by Allan Mason); Jack Daugherty's first big-band effort; Gene Clark (pro-duced by Jesse Davis); Free (pro-duced by Andy Johns); Mimi Farina/ Tom Jans (produced by Michal Jack-Tom Jans (produced by Michal Jackson); Hook Foot (produced by Dick James Music); Supertramp (produced by itself), and Gary Wright (produced by himself).

#### **Greenaway & Cook** Form U.S. Pub Co. With Stan Mills

NEW YORK — A U.S. music publish-ing company has been formed by Eng-land's Roger Greenaway and Roger Cook in partnership with Stanley Mills.

Mills. The firm, Grenyoko Music, cleared thru ASCAP, is a spin-off of the pro-duction-writing team's English entity of the same name. While the pair currently has a writing deal with Dick James' Maribus Music, Grenyoko will be the outlet for non-G&C material produced by them. First act is Young & Renshaw, who are being produced for Bell Records under a recent pro-duction agreement.

for Bell Records under a recent pro-duction agreement. Mills, who is head of September Music, will also operate Grenyoko in the States. He will engage in a liaison between the company and labels han-dling G&C produced efforts, engage in getting cover versions and promote Grenyoko material.

Grenyoko material. Mills has had a previous associa-tion with Greenaway and Cook going back to his days as general profes-sional manager of Mills Music. This included such hits as "You've Got Your Troubles" and "Green Grass." Recently, the pair has produced such successes as "Here Comes That Rainy Day Feeling Again" by the Fortunes (Capitol), "My Baby Loves Lovin" by White Plains (Deram), among others. The latter are English acts, but G&C may begin to produce Amer-ican acts in the near future.

## King Curtis Is Dead At 36

NEW YORK - King Curtis, Atco Records artist and a musical director at Atlantic Records, met a tragic death on Friday, Aug. 13, when he was stabbed in front of an apartment house he owned on the west side of

house he owned on the west side of Manhattan. Curtis, 36, had requested a stranger to move from the steps of the house, and as a result of an ensuing argu-ment, Curtis was stabbed. He was pronounced dead at Roosevelt Hospi-

tal. Considered beyond a member of the Atlantic talent roster, but, as one exec put it, "a member of the fami-ly," Curtis' funeral last Wed. (17) saw the offices of Atlantic closed for the day. His funeral at St. Peter's

## Poncher, Loeb **Dissolve Firm**

HOLLYWOOD — Lenny Poncher and Bill Loeb have dissolved their three-year old record production-management firm, International Man-agement Combine.

agement Combine. Loeb has opened William Loeb Management and Poncher will work with three artists while additionally stressing his interests in the J&H Western Corp., manufacturers reps for home electronics equipment home electronics equipment.

Loeb, in opening offices in Beverly Hills, will manage Pat Buttram, Rose-marie, Rosemary Clooney, Jack Bailey, Pam Brittain, Don Defore, Kathy Garver, Marty Ingels, Mort Sahl, Paul Smith and Los Camperos.

Smith and Los Camperos. Poncher retains Neely Plumb, Dave Axelrod and Pat Upton. He also re-tains a number of the music publish-ing firms previously operated under the IMC banner. Miss Pat Sheeran will continue to administrate these firms for Poncher.

Poncher will seek to place masters recorded by IMC's label, Hobbit Rec-ords, with other companies for dis-tribution. There are six projects which have never been released, according to Poncher.

One of IMC's acts, Rockin' Foo, has been placed with Decca, with Les Brown Jr. and Skip Taylor handling co-production.

Lutheran Church—viewed by more than 1000 people—was highlighted by performances by Aretha Franklin, who sang "Never Grow Old," Stevie Wonder, who in performing "Abra-ham, Martin & John," added a lyric in tribute to Curtis. A choir in the church consisted of Brook Benton, Arthur Prysock, Cissy Houston and two vocal groups, Tending Loving Care and Sweethearts of Soul. The saxist-bandleader, whose real

Care and Sweethearts of Soul. The saxist-bandleader, whose real name was Curtis Ousley, led the King Pins in such hits as "Soul Serenade" on Capitol and "Games People Play" on Atco. "Soul Serenade," which Cur-tis wrote with Luther Dixon, was per-formed by the King Pins an hour formed by the King Pins an hour before the funeral began, and by Miss Franklin, Stevie Wonder and the choir at the funeral service.

In addition to his recording activit-In addition to his recording activit-ies, Curtis' band performed at various industry awards ceremonies and he had served as performer and musical director of the "Soul" TV show on the educational TV network. His latest recording, on the Atco label, is "King Curtis Live at Fillmore West."

Curtis is survived by his estranged wife and an 11-year-old son.

#### Couples Is VP **Of Musical Isle**

SAN FRANCISCO—The appointment of Vern Couples to the position of vice president and general manager of Musical Isle of America, local branch, rack jobbing arm of United Artists Records, was announced today by Russ Bach, vice president.

Couples has been with the organization for the past four years as gen-eral manager and is a veteran sales exec in the disc and tape field, having previously served with Decca Records.

#### UA Audit Post

HOLLYWOOD—United Artists Rec-ords has named George Davidson to the newly-created post of director of the internal audit department. Davidson joins United Artists from the firm of Holmes and Narver, Inc. He has also served with Ernst and Ernst.



Greenaway and Mills

#### **David Jones** Sues Ex-Mgr

LOS ANGELES — Ex-Monkee David Jones has filed a \$2-million damage suit against his former business manager, Lawrence Spector. Filed in Su-perior Court here, the suit charges Mr. Spector and Lawrence Spector Associates of Beverly Hills with im-proper handling of more than \$3-million of Jones' income over a 15-month period 15-month period.

Demanded in the suit is \$1-million in general damages, with applicable interest since January 1, 1969, and another \$1-million in punitive damages.

The period covered by the action is September 22, 1967, when Jones en-gaged Spector, to January 9, 1969, when they mutually terminated. Spector's fee for services began at 5% of Jones' gross earnings and, in mid-'68, doubled to 10%.

mid-'68, doubled to 10%. During that time, according to the suit, the Spector organization im-properly invested Jones' earnings, failed to keep accurate records, neglected to pay the artist's out-standing .debts and spent money without his knowledge or authoriza-tion. It was during this period, too, that the Monkees was formed and that Jones became a favorite with the group's fans. group's fans.

Since the Monkees disbanded, Jones has concentrated on a solo career. He recently signed to sing the title tune of Paramount Pictures' forthcoming release "Star Spangled Girl."

## Chappell, Sahm In Catalog Agreement

NEW YORK-Chappell & Co. has

NEW YORK—Chappell & Co. has concluded an agreement giving the company exclusive administration rights to the entire Sir Douglas Quintet/Doug Sahm catalog on a worldwide long-term basis. The deal, negotiated by William Coben, Sahm's attorney, covers Doug-las Sahm Music Co. (BMI), newly-formed publishing company. In addi-tion, Chappell will continue as ad-ministrator of Southern Love Music (BMI), which contains the copyrights of Doug Sahm prior to the creation of Sahm Music. In making the announcement, Nor-

In making the announcement, Nor-man Weiser, Chappell vp and gen-eral manager, stressed the importance of the worldwide appeal of the group. "Although many pop groups make it in America," he said, "relatively few attain the international acclaim of the

attain the international acclaim of the Sir Douglas Quintet whose version of "Mendocino" sold over 3,000,000 rec-ords in Europe alone." The Texan quintet's newest Philips LP is "The Return of Doug Saldana." Among the songs the Chappell pro-fessional staff are working on are "Me and My Destiny," "Stoned Faces Don't Lie," "Preach What You Live, Live What You Preach" and "She's Huggin' You But She's Lookin' At Me."



DADDY WHO?-Daddy Cool, with Warner Bros. executive veepee Joe DADDY WHO?—Daddy Cool, with Warner Bros. executive veepee Joe Smith, who has signed the Australian group to an exclusive recording con-tract. Their No. 1 hit Down Under, "Eagle Rock," is being released in the U.S. this week (Aug. 23). From the left (top) are Wayne Duncan, Smith, and Ross Hannaford; seated is lead singer Ross Wilson (left) and Gary Young. Group is produced by Robie Porter of Steve Binder/Steve Porter Productions.

#### Mike Sherman MCA Press Chief

HOLLYWOOD—Mike Sherman has been named director of publicity at MCA Records. He was previously head of the music department at the public relations firm of Jim Mahoney & Associates. For the past two years Mike has also been a freelance writer for the Los Angeles Times and has contrib-uted feature articles to such publica-tions as Rolling Stone, the Detroit Free Press, the Toronto Daily Star and the Toronto Telegram. In his new position Sherman wilf

and the Toronto Telegram. In his new position Sherman wilf be responsible for the co-ordination and execution of all publicity matters for MCA Records' Decca, Kapp and Uni labels. He will work closely with artist relations and activities direc-tor David Skepner and with Tammy Owens, in the company's New York offices, who co-ordinates publicity and artist relations on the East Coast. Sherman was raised in Boston and Toronto and holds a Master's Degree in Journalism from UCLA.

## 'Superstar' Legal Hassles (Cont'd)

## Judge Calls For Non-Jury 'Superstar' Trial

NEW YORK—Judge John W. Oliv-er, U.S. District Court, Western Dis-trict of Missouri, Western Division, has called for a non-jury trial in action taken by the Stigwood Group against a so-called pirate production of "Jesus Christ-Superstar," the rock opera to which the Group holds all and exclusive rights and copyrights. The defendants in the action are: Russell Paterson, director of the Kan-sas City Lyric Theatre Symphony; American Multi-Cinema, Inc., doing business as Century Productions; Robert Goodfriend, manager of the American Multi-Cinema Inc.; The Kansas City Lyric Theatre, Inc., and the performers: Christopher Brown, Sylvia Cooper, Karl Krause, Stephen Dudash, Peter Bonisteel, Christopher Brubeck and David Mason. Judge Oliver called for a non-jury trial in liau of the injunction which

Brubeck and David Mason. Judge Oliver called for a non-jury trial in lieu of the injunction which the copyright owners originally ap-plied for in Kansas City two weeks ago. Several hundred unauthorized productions of "Superstar" have al-ready been halted by legal action tak-en in behalf of the Stigwood Group by attorneys John Eastman of East-man and Eastman, and Robert Oster-berg of Abeles and Clark. The William Morris Agency is cur-rently booking all touring per-formances of the work.

#### **DeVito To New Columbia Post;** Krugman Named

NEW YORK-Don DeVito has been promoted to the newly created post of associate director of pop album merchandising, according to Bil Keane, director of product manage-ment. Keane also announced that Murray Krugman would replace De-Vito as product manager of pop albums.

DeVito will be responsible for directing merchandising activities of as-signed pop albums. He has worked with such artists as Bob Dylan, Johnny Cash, Chicago, Blood, Sweat & Tears, Pete Seeger, Flat & Scruggs. Al Kooper and Tim Hardin. He joined Columbia in 1967 and was previously promo manager in Miami and New York.

Krugman will be responsible to Keane for the planning of advertising, packaging and merchandising of assigned contemporary album product. Krugman was involved in the production of the "Johnny Winter and Live" album and is currently producing the Blue Oyster Cult LP.

## Perrotti, Wright To Polydor Promo

NEW YORK—Mike Becce, national promo director of Polydor Inc. has appointed Vic Perrotti and Jay Wright to the company's promotion staff.

Perrotti takes over the post of midwest regional manager, and will cover the cities of Detroit, Chicago, Cleve-land, Pittsburgh, St. Louis, Minne-apolis, Cincinnati and Buffalo. Previously, he served as promo manager for Mid-West Distributors in Cleveland. Wright, formerly with Columbia Records will assist Tommy Smalls, national r&b promo manager.

## **Dissolve Order Re: 'Superstar'**

Re: Superstar NEW YORK—The temporary re-straining order which had been in effect for a week against the Original American Touring Company was lift-ed on Sat. Aug. 14. Betty Sperber, their manager, revealed that the Original American Touring Company performed selections from "Jesus Christ Superstar" and other original and traditional material that night in San Antonio, Texas and has now re-sumed their national tour. In dissorving the temporary re-straining order, Judge Lawrence W. Pierce stated, "At argument of plaintiffs' motion for a preliminary injunction, the Court continued the study of the respective positions of plaintiffs and defendants, the Court is left with serious doubt as to the plaintiffs' ability to demonstrate the probability of success on the merits."

## Muir New VP At Ivy Hill

NEW YORK—Lew Garlick, chairman and Murray Gordon, president of Ivy Hill Lithograph announced the ap-pointment of Russell (Rusty) Muir as Exec vp, Pacific division. Rusty Muir has been General Man-ager of New York operations for the past six years and employed by Ivy Hill for the past fifteen. Muir, who attended New York University and is now a resident of Southern California will be responsi-ble for Ivy Hill's operations on the west coast. Muir reports directly to Gordon and Garlick in New York.

## UA Names Bourgoise

HOLLYWOOD—Dan Bourgoise has been named assistant to Eli Bird, head of product for United Artists Records. For the past year, Bourgoise has served as a key exec for the Buffy Sainte-Marie music publishing com-panies, Gypsy Boy Music and Caleb Music. He has also been involved in management with Southwind and as an independent producer with such management with Southwind and as an independent producer with such artists as Brian Hyland on Dot Records and Del Shannon on the Liberty label.

The appointment is effective im-mediately. Bourgoise will be situated at the United Artists Records headquarters here.

## Levine Exits Map City Post

NEW YORK—Eddie Levine has re-signed his post as vice president of sales and promo for Map City Rec-ords. He said he is exploring several opportunities within the music busi-ness to utilize his background in rec-ord sales, promo, publishing and man-agement. agement.

Levine, prior to his association with Map City, held national promo assign-ments with Kama Sutra and United Artists, where he was involved in launching the recording careers of The Lovin' Spoonful, Trade Winds, The Critters, Sopwith Camel, The Tymes and worked with others such as Spencer Davis, Traffic, Bobby Golds-boro, Little Anthony and the Im-perials, Shirley Bassey, Ferrante & Teicher, Jay and the Americans and others.

During the period when Map City and DeLite were merged, Levine also helped launched Kool & the Gang.

Following a brief vacation, he will announce his future plans.

## **Peter Siegel New** Polydor A&R Head

NEW YORK — Jerry Schoenbaum, president of Polydor Inc., announces the appointment of Peter Siegel as director of A&R for he company. Siegel was formerly Head of East Coast Recording Studio facilities at Elektra Records, where he produced such acts as Tom Paxton, Paul Siebel, Earth Opera and David Peel and the Lower East Side during his five-year tenure. Upon leaving Elektra, he formed Burmese Records, and spent a year and a half as an independent proformed Burmese Records, and spent a year and a half as an independent pro-ducer, acquiring Ellen McIlwaine, Gary Kuper, and Marshall Efron, all of whom he is producing for Polydor. Siegel has also independently pro-duced Spirit In Flesh for Metromedia and Alive 'n' Kicking for Roulette.



FAVORITE SON-Paul Anka cele-FAVORITE SON—Paul Anka cele-brated his 30th birthday recently when he appeared in concert at the Place de Nations at Montreal's "Man & His World." The concert marked Anka's return to Canada for the first time in many years and the birthday cake was part of the celebration given to him by the City Fathers of Montreal. Anka, a Canadian citizen has been asked to compose a special song in honor of the 1976 Olympics which will be held in Montreal.

## **Ovation Expansion Creates New Posts**

HOLLYWOOD Ovation Records president Dick Schory announced the appointments of new department heads in connection with the com-pany's expansion into newly con-structed facilities in Glenview, Illinois.

Recently named to their new posts Recently named to their new posts were: Ron Steele, vp of a&r and technical development; Bud Doty, sales and marketing manager; Bill Chaloner, head of Ovation Publish-ing; Steve Smith, director of adver-tising; John King, director of Ova-tion Management; Rick Myers, direc-tor of Ovation Printing and Steve Lindblad as controller. Henry Strze-lecki, producer and manager of Mason Jar Publishing, will head up the Nash-ville office.

## Carol Russen Gregar Admn

NEW YORK—George Greif, president of Gregar Records, reports the ap-pointment of Carol Russen to ad-ministrator of Gregar. She has spent ten years in the industry, five of which were spent with Shelby Single-ton in New York. In addition to ad-ministration, she will handle interna-tional affairs for Gregar. She has been with the company since early this year.

## **Burlingame UA** Personnel Asst

HOLLYWOOD - Barry Burlingame has been made personnel assistant for United Artists Records, Inc., report-ing to Howard Zimmerman, director

of personnel. Burlingame joins UA from RCA (Systems Division). His new appoint-ment is effective immediately.

## **OUSLEY, KING CURTIS:**

We mourn the loss of our cherished friend and valued artist King Curtis. His life was devoted to his music. We will always miss him.

Atlantic Recording Corporation

#### **SSS New Acts**

NASHVILLE — The Shelby Sin-gleton Corp. has acquired several new acts in recent master purchase agree-ments. Singles or LP's are being readied for immediate release on SSS International Records.

Headquartered on a farm near Nashville, is a group called Taberna-cle, whose first release will be a single called "It's Time (For Peace and Love)". The Free Reign will be presented in an LP titled, "Free Reign." A group hailing from Mem-phis is Helicopter and its initial sin-gle is "Stoned Living (Ain't No Good)." The Exiles, playing among college audiences for several years, has a single, "Got To Be Alright". Extensive promotional and publici-Headquartered on a farm near

Extensive promotional and publici-ty campaigns are being planned for each of the acts, the company said.

## **Robert Case** Forms Label In Rochester

ROCHESTER, NY-Robert M. Case, former artist on A & M Records, has formed Symbion Records here as a division of his recently organized Symbion Music Enterprises a record production firm at 1790 Crittenden Road in Rochester.

The initial release for the label is a single by Case, pairing "If You Would Stay" and "The Story." Both titles were penned by the singer-songwriter-guitarist and are sched-uled for Sept. release.

Pending the outcome of talks with several major labels concerning na-tional distribution, Symbion has set up regional distribution in the northeast. Plans include an expansion of the artist roster with acts from the burgeoning Rochester music scene which has produced Mercury's Chuck Mangione and Epic's Potter and McGrath.

#### Thruppence **Reps Wright**

NEW YORK — Bob Schwaid of Thruppence Ltd. has concluded ar-rangements with Ellis Ellias of Red Bus to represent A & M recording artist Gary Wright in the United States and Canada beginning immedi-ately ately.

Wright was the leader of the suc essful English group Spooky Tooth, and has recently been performing with a new group in England and on the Continent.

A U.S. and Canadian tour is being formed now for mid-Nov. and Dec.; details will be announced when exact dates are set. Wright's new LP enti-tled "Footprints" will be released on A & M on Aug. 27.

#### Writer Roberts **To Colgems Music**

NEW YORK — Austin Roberts, whose songs have been recorded by such artists as the Osmond Brothers, Grass Roots, Bill Deal and the Rhon-dells and the Buchanan Brothers, has been signed to an exclusive songwrit-er's contract with Colgems Music Corp., one of the music publishing divisions of Columbia Pictures Indus-tries, Inc. The announcement was made by Ira Jaffe, east coast profes-sional manager for Screen Gems-Columbia Music, Inc. Roberts, who is currently a member

Roberts, who is currently a member of the rock group Arkade on Dunhill Records, has also produced a number of artists including Bill Deal and the Rhondells.

#### **Oxlev PR Post**

NEW YORK - Suzi Oxley has been named account exec in east coast PR Offices of Gibson & Stromberg. Miss Oxley, formerly with Atlantic Records has been with Gibson & Stromberg since Januarý of this year.



INDIAN GOLD—Paul Revere and Mark Lindsay accepted a pair of gold rec-ords for the Raiders' recent number one single, "Indian Reservation." The award is doubly significant in that the record has sold in excess of two million. The group's album, also titled "Indian Reservation," is expected to reach gold shortly. Pictured are: (1-r) Mark Lindsay, Columbia Records president Clive Davis, Paul Revere, and Columbia national promo director Steve Popovich. The single and album was produced by Mark Lindsay.

## Zeppelin On U.S. Tour; LP Soon

NEW YORK — Led Zeppelin are in the midst of their biggest tour of North America which started last week and will run for about four weeks, winding up in Honolulu on Sept. 17th, after covering 16 major cities.

Tickets at Madison Square Garden had to be placed on sale at 2:30 in the morning due to the size of the crowd, and the Sept. 3rd date sold out in a few hours. The new Led Zeppelin al-bum on Atlantic, their fourth for the label, is expected to be released short-ly. All three of their Atlantic albums have earned gold disks. Led Zeppelin's itinerary is as fol-lows: Aug. 23, Will Rogers Auditori-um, Fort Worth; Aug. 26, Dallas Memorial Auditorium; Aug. 25, Sam

#### Franklin Music Store In Atlanta

**Store in Atlanta** PHILADELPHIA — Franklin Music has opened its fourth store, its first outside of Philadelphia, at the Peri-meter Mall in Atlanta, Ga. The facili-ty covers 8000 square feet, according to Al Franklin, who was a former vp for Sam Goody, Inc.

Houston Coliseum; Aug. 26, Hemis-phere Arena in San Antonio; Aug. 29, Municipal Auditorium in New Or-leans; Aug. 31, Orlando Civic Audito-rium; Sept. 1, Miami's Jai Lai Fon Ton; Sept. 3, Madison Square Garden; Sept. 4, Toronto's Maple Leaf Gar-dens; Sept. 5, Chicago's Amphithe-ater; Sept. 7, Boston Gardens; Sept. 9, Hampton Roads Coliseum, Virgin-ia, Sept. 10, Syracuse War Memorial; Sept. 11, Rochester's War Memorial; Sept. 13 & 14. San Francisco's Berk-eley Community Theater and on Sept. 16 & 17, Civic Auditorium, Honolulu.

#### Almac Prod. Formed

HOLLYWOOD — Al DeLory and Bob McCluskey have joined to form AL-MAC Productions, Inc., launching op-erations with a firm go-ahead from Columbia Records to produce Gary Puckett.

DeLory has just resigned as in-house producer for Capitol Records but will continue to produce Glen Campbell for the label. McCluskey, for his part, has bowed out as gener-

al manager of Acuff Rose. ALMAC will headquarter at 6565 Sunset Boulevard.



OLD FRIENDS AND NEW—Dionne Warwicke continues to work with the long-standing hit making team of Burt Bacharach (above, left) and Hal David (at piano) in their new alliance with Warner Bros. Records. Miss Warwicke met with another hit making team while in Los Angeles for her engagement at the Greek Theater. That's Warner Bros. executive vp Joe Smith and presi-dent Mo Ostin flanking the label's newest star. Manager Paul Cantor (left) was in on the session was in on the session.

## **Denver, Guess Who** Certified Gold

Certified Gold NEW YORK — John Denver, who wrote, "Leaving On A Jet Plane," which was a million-seller for Peter, Paul & Mary, has received a gold rec-ord of his own for his single, "Take Me Home, Country Roads," written by Denver, Taffy Nivert, and Bill Danoff. This is Denver's first gold award. The single is taken from Denver's latest top 20 RCA Album, "Poems, Prayers and Promises." Currently on tour, Denver will be appearing at the Carter Baron Theater in Washington, D.C. Aug. 26-28, and at the Trou-badour in Los Angeles from Aug. 30-Sept. 5. The Guess Who, in Indianapolis for a sell-out concert appearance at the Indian State Fair, were presented with their seventh gold record award for "The Best of The Guess Who" in the office of Indianapolis Mayor Richard Lugar. Among the RCA executives attend-ing the ceremonies were: Rocco Lag-ing the Guestions; Roy Battacchio, manager of Artist Relations; Frank Mancini, director of promotion and Pat Kelleher, artist promotion man-ager. The RCA Records' group first be-

Pat Kelleher, artist promotion man-ager. The RCA Records' group first be-came associated with the Mayor last year when they played a date for his city's youth program. At this ceremo-ny, The Guess Who presented Mayor Lugar with a first pressing of their new album, "So Long, Bannatyne," manufactured at RCA's huge record pressing plant in Indianapolis, and a gold record of their new album, with a plaque which reads: "To Mayor Richard Lugar, With Appreciation, The Guess Who." The group has four records certified by the Recording Industry Associa-tion of America as gold singles, and two other gold albums.

#### Ethel Ennis **Back On Spiral**

NEW YORK - Vet songstress Ethel Ennis, a regular on Arthur Godfrey's CBS radio show, returns to disks on the Spiral label with a single, "Who Is It This Time" and "Call Me Young." Gladys Shelley wrote the former song, Eddie Breuder the lat-

## Elektra's Heimall

Wins Design Awards NEW YORK — Robert Heimall, 27-year old art director of Elektra Records, has been selected by the judges of Creativity '71 to receive awards for his cover design on the Elektra LP, "Manna," by Bread, and the Nonesuch album, "Antoine Busnois: Chansons" by the Nonesuch Consort. Consort.

Consort. Heimall received his education in art design at the Newark School of Fine Industrial Art. He holds respon-sibility for the cover concept, photo-graphy, and design on "Manna" as well as for the art direction, which featured a special double gatefold jacket with die cuts, creating a strik-ing three-dimensional effect. Having held the position of Art Di-rector at Elektra just over a year, Heimall was previously awarded Cita-tions of Merit from the Society of Illustrators for his Nonesuch covers. The two new award-winning entries

The two new award-winning entries will be displayed at the New York Hilton Hotel, Oct. 11-13 as part of Advertising Directions '71.

#### Poppy Thru UDC

NEW YORK—UDC, the United Art-ists distribution network, has ac-quired national rights to Kevin Eg-gers' Poppy label. Formerly handled by RCA, the first Poppy product through UDC will be unveiled at the UA label's confab at the Century Plaza Hotel in Hollywood on Sept. 9 and 10. Albums will include "Dick Gregory at Kent State" and Townes Van Zandt's "High, Low and In Be-tween." tween.'

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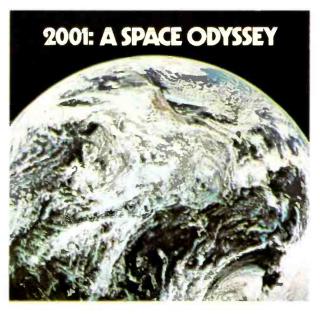


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## cashbox/singles reviews

#### Ncks of the Week

## THE CARPENTERS (A&M 1289) Superstar (3:49) (Skyhill/Delbon, BMI--Russell-Bramlett)

Culled from their most recent chart topping LP, this Leon Russell-Bonnie Bram lett tune is given new commercial appeal by Karen and Richard in quest for their next gold record. Monster receptions are a certainty. Flip: "Bless The Beasts And Children" (3:08) (Screen Gems/Columbia, BMI—De Vorzon, Botkin)

#### THE RAIDERS (Columbia 4543)

Birds Of A Feather (2:34) (Lowery Music, BMI—South) The magic pen of Joe South strikes again, vicariously, with this latest from the Raiders. Spectacular production and renewed popularity of group assures a spot on top ten for this follow up to Raiders most recent number one effort. Flip: "The Turkey" (4:10) (Boom Music, BMI—Lindsay)

#### THE BELLS (Polydor 15029)

#### Sweet Sounds Of Music (2:30) (White Dove, BMI---F. Mills)

Change of musical styles for the Bells finds them tackling a delightful un tempo number marked with all the glamor and appeal needed for top 40 success. Fine, easy going outing will soon find its place on the national charts. Flip: "She's A Lady" (2:19) (Koppleman-Rubin Ent; BMI—J. Sebastian)

#### THE 8TH DAY (Invictus 9098)

#### You've Got To Crawl (before you walk) (2:40) (Gold Forever, BMI-Bond, Perry, Johnson, Dunbar)

Coming off a highly successful chart single, The 8th Day are likely to make another lasting impression via this smashing r&b effort certain to increase their commercial value and sustain their ever increasing popularity. Flip: "It's In-strumental To Be Free" (3:09) (Gold Forever, BMI—Holland, Dozier, Holland)

#### JOE SIMON (Spring 118)

#### All My Hard Times (2:46) (Lowery Music, BMI-J. South)

Attracted by Joe South material, Simons' latest is certain to succeed as did his first two ventures. Commercial release is highlighted by tasteful interpretation of a powerfully intimate tune performed gracefully by Simon. Watch as this one soars to charts. Flip: "Georgia Blue" (2:52) (Cape-Ann Music, BMI-L. Neil)

#### LEON RUSSELL (Shelter 7305)

#### A Hard Rain's A Gonna Fall (5:10) (Warner Bros. Music, ASCAP--Dylan) Though most FM underground stations are already programming the flip side because it's never appeared on a previous album, "A Hard Rain" is the more commercial effort. Single should serve to establish artist firmly with AM markets and teen locations. Flip: "Me And Baby Jane" (3:53) (Skyhill, BMI— Russell)

#### CHER (Kapp 2146)

#### Gypsys, Tramps & Thieves (2:36) Peso Music, BMI-B. Stone)

Electrifying performance with a slight oriental touch should set Cher right back on the comeback trail. Record sparkles with glittering vocal display set to brilliant musical accompaniment guaranteed to please AM listeners. Flip: no info. available.

#### Choice Programming Choice Programming selections are singles which, in the opinion of one reviewing staff, are deserving of special programmer call and deserving of

## THE ROAD (Kama Sutra 531) If I Ever Needed A Woman (2:45) (Sleeping Sun/Great Lakes Music, (Sleeping Sun/Great Lakes Music, BMI-Hudson & Hudson) Enticing ballad spiced with powerful vocal harmony should serve to introduce the Road to AM audiences and teen locations. Infectious tune could grow into a chart monster. Flip: "Alone" (1:53) (Sleeping Sun/Great Lakes Music, BMI—Jakubowski, Sansone)

#### JO MAMA (Atlantic 2821)

JO MAMA (Atlantic 2821) Smackwater Jack (2:41) (Screen Gems/Columbia, BMI—Goffin-King) Already receiving extensive AM and underground play, the Goffin/King tune is given a new, refreshing treat-ment from Jo Mama in their bid for a hit. Record has much commercial value and could serve to break group wide open in teen markets. Flip: no info. available. info. available.

RENA SCOTT (Epic 10776) I Just Can't Forget That Boy (2:34) (McGregor/Fleetwood Music, BMI-G. McGregor) Explosive vocal per-G. McGregor) Fleetwood Music, BMI-G. McGregor) Explosive vocal per-formance with r&b and pop appeal marks debut outing for fifteen year old Rena Scott. Extensive airplay could easily turn this outing into a giant record. Flip: no info. available. EDWIN HAWKINS SINGERS (Bud-

Children Get Together (2:47) (Kama Rippa/Edwin Hawkins Music

Rippa/Edwin Hawkins Music, AS-CAP-Edwin Hawkins) Combining gospel with r&b flavor-ings, the Edwin Hawkins Singers come up with a mighty tasty dish that should become an instant atten-tion getter for top 40 markets. Flip: "There's A Place For Me" (2:35) (Kama Sutra/Sleeping Sun Music, BMI-S. Vincent)

#### HOLLY SHERWOOD (Carousel

HOLLY SHERWOOD 30057) Day By Day (3:34) (Valando/Caden-za, ASCAP—Schwartz) Medley from the Broadway production of Godspell packs an impressive sales punch and much commercial potential certain to please AM audiences. Flip: no info.

#### BOBBY WOMACK (United Artists

50316) Communication (3:53) (Unart/Trace-bob Music, BMI-Womack) Funky rocker from Womack's forthcoming album of the same name should serve as fine introduction to the rest of the LP material. Record should garner much r&b attention. Flip. no info.

TURNER RICE (Capitol 3147) When Love Runs Out (3:35) (Lowery Music, BMI—Dorff, Masters) Tender ballad smacking of sincerity exposes newcomer Turner Rice to her waiting AM audiences. Single could blossom into an overnight MOR classic. Flip: "A Woman Ain't A Woman" (3:25) (Warner/Tamberlane Music, BMI— Appaish)

# LUTHER INGRAM (Koko 2108) I'll Love You Until The End (3:30) (Klondike Music, BMI—Baylor, Banks) Throbbing dance item gives latest Ingram release powerful push towards national acceptance in r&b and pop locations. Single is certain to garner instant airplay based on artists prior successes. Flip: no info available available.

#### BRYAN ST. THOMAS (Nickel & Dime 1011)

When Tomorrow Turns To Yesterday (2:37) (Benjamin Music, ASCAP— Benjamin Marcus, Powell) Second re-Benjamin Marcus, Powell) Second re-lease from newcomer label features fine commercial prospect in presence of Bryan St. Thomas who delivers a contemporary tune that could well establish artist and label. Worthy of several listenings. Flip: "I Don't Deserve This" (3:00) (Same credits)

PICCOLINO POP STRINGS (Red

PICCOLINO POP STRINGS (Red Lite 115) Clown Town (Spiral, ASCAP-G. Shelley) Classic material with incred-ible MOR appeal is already breaking locally and could spread across the country eventually to become one of the sleeper records that suddenly bursts into national attention. Flip: "Vou Etes Beau" (2:05) (Same cred-its) its)

LIGHTHOUSE (Evolution 1048) One Fine Morning (3:16) (C.A.M./U.S.A.; BMI—Prokon) Title track from group's fast climbing LP is sure to spark further album sales as well as expose Lighthouse to larger audiences. Jazz flavored re-lease reveals future potential of group as hitmakers. Flip: "Little Kind Words" (2:54) (Same credits)

#### HOLLY SHERWOOD (Carousel 1038)

Day By Day (3:34) (Valando/Caden-za Music, ASCAP—S. Schwartz) Fine production showcase and mighty vocal performance should cause quite a sensation with respect to the highly acclaimed show from whence it came. Medley from "God-spell" should be seeing lots of extra turn table spins. Flip: no info available

GILBERT O'SULLIVAN (Man 3613) We Will (3:52) Mam, ASCAP— O'Sullivan) Tasty ballad done in typ-ical O'Sullivan fashion features biz-zare lyrics set to eerie accompani-ment, but with enough energy re-maining to carry record to chart at-tention. Flip: "I Didn't Know What To Do" (1:45) (Same credits)

MOMS MABLEY (Mercury 73240) That's Pops (2:55) (Boobette Music, ASCAP—Senera. Parton) Loving tribute to Satchmo recalls the artists stage mannerisms and overall magne-tism. Moms projects a deep warmth and understanding of the artist, and record is one to be cherished. Flip: "I Surrender Dear" (3:17) (Mills Mu-sic, ASCAP—Barris, Clifford)

www.americanradiohistory.com

LOVE POTION (Avco 4577) Our Love Story (2:44) (App/Tridem Music, ASCAP—Appell, Goldberg) Soft ballad outing with smooth instrumental accompaniment somewhat reminiscent of the mid fifties sound could easily find a home in today's MOR/easy listening audience. Single was produced by the Tokens and Dave Appell, Flip: no info. available. SOLOMON BURKE (MGM 14279) J. C. I Know You Are (3:00) (Kid's Music, BMI—Burke) Now that the true identity of J. C. is known, kids will be anxious to buy a copy of this record and find out for themselves. Excellent r&b offering with plenty of soul to spare. Flip. "The Things Love Will Make You Do" (3:20) (Mawil/Kid's Music, BMI—Hutchinson)

THE FLYING BURRITO BROTH-ERS (A&M 1277) White Line Fever (3:15) (Blue Book, BMI-M. Haggard) With country mu-sic gaining in popularity by leaps and bounds. new release from pen of Merle Haggard comes as a refreshing relief. Burrito Brothers add a needed touch of commerciality to the tune and set it on coarse for the charts. Flip: no info. available.

DAVID RUFFIN (Motown 1187) You Can Come Right Back To Me (2:54) (Jobete, BMI—Burston, Jones) Latest solo venture from David finds him very well entrenched in a driving r&b effort certain to satisfy his many followers. Flip: no info. available.

EDDIE FLOYD (Stax 0095) Blood Is Thicker Than Water (2:40) (East/Memphis Music, BMI—Cropper, Bigs) Baging r&b effort puts (East/Mempnis Music, BM1—Cropper, F'ovd, Rice) Raging r&b effort puts Eddie Floyd right back in the hearts of the dance crowds and juke box addicts who will be impatient to buy his latest. Track's bouncy rhythms should carry it a long way. Flip: no info. available. info. available.

JOHNNY MATHIS (Columbia 45415) Long Ago And Far Away (3:11) (Blackwood/Country Road Music, BMI—Taylor) Slick ballad offering in fine Mathis style should set AM/MOR turntables spinning with delight. Al-ways a consistent record seller, this latest outing is no exception as Mathis fans will flock to their local stores to pick up a copy. Flip: no info. avail-able. able.

ORPHEUS (Bell 45-128) Big Green Pearl (2:35) (Interval Music, BMI—S. Martin) Making their long awaited comeback, Orpheus, for-merly an underground attraction is found in the midst of a fine commer-cial outing that will easily expose group to AM audiences. Single culled from group's latest Bell LP should spark heavy airplay and sales, and could put Orpheus right back in chart contention. Flip: "Sweet Life" (4:47) (Interval Music, BMI—Arnold, Mar-tin, Sherman) tin, Sherman)

## DUSTY SPRINGFIELD (Atlantic

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44

2825) Haunted (2:24) (Heiress, BMI— Barry, Bloom) Latest from Dusty finds her attracted to Jeff Barry and Bobby Bloom material for this pow-erful outing with r&b overtones. Dy-namic Springfield performance should guarantee monster receptions in AM markets. Flip: no info. available.

O. C. SMITH (Columbia 45435) Help Me Make It Through The Night (3:40) (Combine, BMI — Kristofferson) O. C. eases into this Kristofferson classic and adds to it his personal touch assuring immedi-ate r&b and pop activity. Record marks Smith's strongest venture since his legendary "Little Green Ap-ples." Flip: no info. available.

## MARY WELLS (Reprise 1031) I Found What I Wanted (2:49) (Fame, BMI-Jackson, Moore) First release in many years finds Mary with an attractive r&b'er certain to reaffirm her past capabilities. As usu-al, single is highlighted by sparkling vocal display strong enough to give record chart momentum. Flip: "I See A Future In You" (2:38) (Fame, BMI—Jackson, Townsend)

# Estimated Circulation: 1,000,000 Plus!....





A New Album To Match The Merchandising Savvy Of Partridge Family Fan Magazines!







"I WOKE UP IN LOVE THIS MORNING"

Album Produced by WES FARRELL For Coral Rock Productions, Inc.

BELL ALBUM #6064

BELL RECORDS A Division of Columbia Pictures Industries, Inc. CashBox Radio Active

A survey of key radio stations in all important markets throughout the country to determine A survey or key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

	TITLE ARTIST	LABEL	% OF STATIONS ADDING TIFLES TD PROG. SCHED. THIS WEEK	TOTAL % OF STATIONS TO HAVE ADDED TITLES TO PROC. SCHEO TO DATE
1.	Superstar—Carpenter—A&M		45%	64%
2.	So Far Away—Carole King—Oc	le	41%	84%
3.	Maggie MayRod StewartMe	ercury	38%	93%
4.	Someone Of My Own—Free Mo	vement—Decca	37%	37%
5.	Loving Her Was Easier—Kris K Monument	(ristofferson	35%	56%
6.	Tired Of Being Alone—Al Gree	ene—HI	32%	73%
7.	Do You Know What I Mean—L A&M	.ee Michaels—	30%	94%
8.	Surrender—Diana Ross—Motov	vn	27%	69%
9.	Sweet City Woman—Stampeder	rs—Bell	25%	97%
10.	All Day Music—War—U.A.		23%	94%
11.	Wedding Song—Paul Stookey—	-W. B.	20%	37%
12.	If You Really Love Me—Stevie V	Nonder—Tamla	18%	43%
13.	California Kid And Reemo-Lo	bo-Big Tree	17%	17%
14.	One Fine Morning-Lighthouse	—Evolution	15%	15%
15.	Crazy Love—Helen Reddy—Ca	pitol	14%	17%
16.	Another Time—Engelbert Hump	erdink-Parrot	12%	24%
17.	Annabella—Hamilton Joe Frank Dunhill	& Reynolds	11%	31%

#### ALBUMS

Sound Magazine—Partridge Family—Bell

A Space In Time—Ten Years After—Columbia

Shaft—Original Soundtrack—Enterprise

Fireball—Deep Purple—Warner Bros.



## Three Dog Night Special Readied In Eng.

NEW YORK — The London enter-tainment firm of Gaff-Masters Ltd. is currently negotiating with several broadcasting companies for American distribution rights to a Three Dog Night television special currently in production by the organization in London.

**Cassidy To Guest** HOLLYWOOD — David Cassidy, co-star of "The Partridge Family" series, has been set to make his vari-ety show debut as the special guest star on "The Glen Campbell Show,"

taping September 14th at CBS-TV for airing November 2nd. Cassidy will take a day's hiatus from the "Partridge Family" series to tape the 60-minute show.

## Live Allman Bros.

Scheduled By WPLJ NEW YORK — The Allman Brothers will be featured on WPLJ's monthly concert, set for Thursday, August 26 at 9:00 p.m. This will mark the second at 9:00 p.m. This will mark the second time that the Capricorn group have played live music on WPLJ, the first being their appearance as headliners of the final concert of Fillmore East, which was broadcast on June 27. This concert will mark the first in the series to be sponsored by Seven-Up, which will be underwriting the series in the future.

#### STATION BREAKS:

STATION BREAKS: Jim Davis has moved from all night spot to 2-6 p.m. program on WXYZ-Detroit, replacing Tom Shannon who will do the morning show ... Max Gardner has resigned as program mgr. of KBER-San Antonio to as-sume leadership of Charlie Pride's Pi-Gem publishing company in Nash-ville. Newest jock at the station is Terry White, in the midday slot. Bill Ward appointed operations di-rector and Sam Benson as promotion director at KLAC-Los Angeles. Former replaces Bob Kingsley, who has left the station ... Michael Port-ney has joined the sales staff of WPLJ-New York as an account exec. Melanie Jakovac is the new music director of KRLA-Pasadena ... Thomas Wright has joined KXYZ-Houston as full time investi-gative reporter.

gative reporter.

Present plans are for the special to be filmed this November in front of a live London studio audience with spe-cial guest appearances by The Faces, Elton John and Lesley Duncan. Gaff has planned a tentative air date in both the U.K. and U.S. for some time during '71 Christmas season.



UNDISPUTED HIT—Motown's new group, The Undisputed Truth, in the Los Angeles area for personal ap-pearances, dropped by KGFJ to thank the station for its efforts on "Smiling Faces Sometimes," their current Gordy single. Pictured seated is Tom Cross, KGFJ disk jockey, and, stand-ing, left to right, Roland Bynum, the station's p.d. and Brenda Evans, Billie Calvin and Joe Evans of the group.

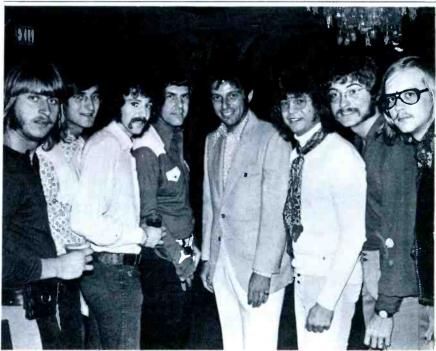
#### 'Soul Train' Rolls

LOS ANGELES — An all-black weekly TV show, "Soul Train," begins taping here this week (Aug. 24) at the Metromedia Studios. The one-hour show is hosted by Chicago's Don Cornelius and directed by "Laugh-In's" Mark Warren. Opening show will feature Gladys Knight & the Pips, Eddie Kendricks, the Honey Cone, and Ike & Tina Tur-ner. All of the talent bookings are coordinated through the Charles H. Stern Agency, Inc., 9220 Sunset Boulevard, Los Angeles 90069. (213) 273-6890.

Boulevard, Los Angeles 90069. (213) 273-6890. "Soul Train" will air each week in Los Angeles, Chicago, New York, Washington, D.C., Baltimore, Phila-delphia, Detroit, San Francisco, Cleveland, Houston, St. Louis Atlan-ta, New Orleans and Birmingham. Sears and Johnson Products are the participating suppress. Concrete John

participating sponsors. George John-son, president of the latter, is giving away two \$5,000 scholarships.

3.



FIRST TEN'S THE HARDEST—WABC-New York disk jockey Dan Ingram, center, was guest of honor at a recent party held at the Iperbole on the occasion of his tenth anniversary with the station. Among those turning out to say hello to Dan were Warner Bros. artists, the Ides Of March.

# INCREDIBLE, BUT TRUE The ABC/Dunhill Singles Story

ABCIDUNHILL RECORDS

Larry Saul, Ron Granger

RECORD BONANZA!

Dunhill:

ABC:

FROM: Jay Lasker

INTER-OFFICE MEMO

WE HAVE SO MANY GREAT SINGLES SELLING AND BREAKING. AND I KNOW ALL OF YOU ARE RUN-NING HARD ALL OVER THE COUNTRY. I WANT TO

KEUUKU BUNANZA! HERE'S THE LIST OF THE BIG ONES.

BREAKING. AND I KNOW ALL OF YOU ARE RUN-NING HARD ALL OVER THE COUNTRY. I WANT GLE MAKE SURE EVERYONE IS AWARE OF OUR SINGLE RECORD BONANZA!

\*4281 Annabella namilton, Joe r \*4283 Ride with Me-Steppenwolf \*A282 Lier Three Dog Night

\*4283-Kide with We-Steppenw \*4282-Liar Three Dog Night

Tangerine:

Dunhill: #4287-Annabella-Hamilton, Joe Frank & Reynolds \*4283-Ride with Me-Steppenwolf

\*11308-Feel So Bad-Ray Charles
\*11308-Feel So Bad-Ray Charles
\*11307-Stagger Lee-Tommy Roe
\*11307-Chirpy, Chirpy, Cheep, \*11306-Chirpy, Chirpy, Cheep

P.S. Keep after Jay Cunniff, Pat McCoy, Richard Taub, Bob Schwartz, Marty Singer, Bob McKenzie, Herb Rosen, Bob Schwartz, Marty Singer, and all the other guys & gals Mickey Wallach, Sue Mezich

P.P.S. Let's all thank the producers: Steve Barri, Richie Podolor, Ed Michel, Joe Zagarino & Ray Charles.

P.P.P.S. Just heard the new Gayle McCormick single... Color it GOLD...WOW!

angerine: \*TRC 1017-Here I Go Again-The Raelettes \*\*TRC 1019-Duet My Broom-Tke & Tina Turne \*\*TRC 1019-Duet My Broom-Tke & Tina \*TRC 1017-Here I Go Again-The Raelettes \*\*TRC 1019-Dust My Broom-Ike & Tina Turner

\*Already on the National charts

\*Already on the National Charts \*\*Will hit the charts within 2 weeks

\*4282-Liar-Three Dog Night \*4279-Sooner or Later-The Grass Roots

ABU: \*\*11310-Ghetto Woman-B. B. King \*11300 Feel Co Red Pay Charles \*1151U-Unetto woman-B. Charles \*11308-Feel So Bad-Ray Charles

TO: Narv Helfer, Barry Gross, Dennis Lavinthal, Julie Zimman. Howard Stark. Marty Kupps, Mary Helfer, Barry Gross, Dennis Lavintha Julie Zimman, Howard Stark, Marty Kupps, Larry Saul Ron Granger

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## **Additions To Radio Playlists – Primary Markets**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

VABC-NEW YORK		WMAK-
he Night They Drove Old Dixie Down-	WIXY-CLEVELAND	What Y
Joan Baez—Vanguard Superstar—Carpenters—A&M	Superstar—Carpenters—A&M Surrender—Diana Ross—Motown	I Ain't The Ni
to Far Away—Carole King—Ode	Chirpy Chirpy—Mac & Katie Kissoon—ABC	Joan
Story In Your Eyes—Moody Blues—Thres-	Crazy Love—Helen Reddy—Capitol	Tired O
hold Aaggie May—Rod Stewart—Mercury	Is That The Way—Tin Tin—Atco California Kid & Reemo—Lobo—Big Tree	Story I hold
	Another Time—Engelbert Humperdinck—	K-Jee—
LS-CHICAGO	Parrot	WDGY-
agger Lee—Tommy Roe—ABC Ain't Got Anymore—Glass Bottle—AVCO	CKLW-DETROIT	I Ain't
e Story in Your Eyes—Moody Blues—	Woman's Love Rights—Laura Lee	Bangla
hreshold w Can ( Unlove You—Lynn Anderson—	Superstar—Carpenters—A&M	Do You
olumbia	Maggie May—Rod Stewart—Mercury The Night They Drove—Joan Baez—Van-	The Lov
	guard	Stagger
(BW—BUFFALO Away Little Girl—Donny Osmond—MGM	Found Someone—Free Movement—Decca	Thanks
Woke Up In Love This Morning—Partridge	WSAI-CINCINNATI	Loving Rain Da
Family—Bell	Do You Know—Lee Michaels—A&M	Maggie-
on't Get Fooled Again—Who—Decca n't No Sunshine—Bill Withers	The Night They Drove—Joan Baez—Van- guard	Mariann
	Maggie May—Rod Stewart—Mercury	Maggie
QAM—MIAMI Ain't Got The Time—Glass Bottle—AVCO		
Ain't Got The Time—Glass Bottle—AVCO ain Dance—Guess Who—RCA		
perstar—Carpenters—A&M		
TIX—NEW ORLEANS nieves & Gypsies—Cher—Kapp	THE BIG	
ess The Beasts & The Children—Carpen-		
ters—A&M	1 Superstar Corportare AOM	
apped By A Thing Called Love—Denise La Salle—Westbound	1. Superstar—Carpenters—A&M	
(LO—LOUISVILLE Voke Up—Partridge Family—Bell	2. So Far Away—Carole King—O	de
Voke Up—Partridge Family—Bell ck Up—Honey Cone—Hot Wax		
nack Water Jack—Carole King—Ode in Dance—Guess Who—RCA	2 Maggie May Ded Chauget M	a round
iturday Morning Confussion—Bobby Rus-	3. Maggie May—Rod Stewart—M	ercury
sell-U.A.		
AM—WASH. D.C.		
eet City Woman-Stampeders-Bell		
eet City Woman—Stampeders—Bell rpy Chirpy—Mac & Katie Kissoon—ABC	WMEX-BOSTON	KQV-P
Story—Moody Blues—Threshold nish Harlem—Aretha Franklin—Atlantic	Rain Dance—Guess Who—RCA	K-JeeI
	One Fine Morning—Lighthouse—Evolution Sweet City Woman—Stampeders—Bell	Sweet H Sweet C
	Friends Of Mine	0
1	Wedding Song—Paul Stookey—W.B. I'd Love To Change—Ten Years After—Co-	KILT-H
	lumbia	Is That
PANISH HARLEM	Baba O'Riley—The Who—Decca	Where E
ARETHA FRANKLIN		1 Woke So Far /
Hill & Range		Stagger
Trio Music	WFIL—PHILADELPHIA The Night They Drove—Joan Baez—Van-	All Day
	guard	Loving H Surrende
'M LEAVIN'	Like A Yo Yo—Osmond Bros.—MGM Found_Someone—Free Movement—Decca	Tired Of
ELVIS PRESLEYRCA	Found Someone—Free Movement—Decca Deep Blue—George Harrison—Apple	L Like T
Elvis Presley	and a strigt many of http://	Soul
Oten Music		WBY
	WMPS-MEMPHIS	WRKO- Stick Up
ET IT WHILE YOU CAN	The Night They Drove—Joan Baez—Van-	I Woke I
JANIS JOPLIN	guard Waiting At The Bus Stop—Bobby Sherman	I Found
Hill & Range	—M.M.	
Ragmar	Marianne—Steve Stills—Atlantic	WHBK
	All Day Music—War—U.A. Sweet City Woman—Stampeders—Bell	Ain't No
REAM LOVER	subset only normally oranipedera ben	The Nigl
BILLY "CRASH"		I Ain't G Annabell
CRADDOCK Cartwheel	WOKY-MILWAUKEE	—Dun
Hill & Range	MacArthur Park—4 Tops—Motown California Kid & Reemo—Lobo—Big Tree Loving Her Was Easier—Kriss Yaistofferson	
Fern	Loving Her Was Easier—Kriss Pristofferson	KJR—SE
		Supersta
HEN HE WALKS ON YOU	Thank You For The Love—Bad Habits— Polydor	Take Me
JERRY LEE LEWIS Mercury	He'd Rather Have The Rain—Heaven Bound	
Hill & Range	←MGM	KNDE-
Blue Crest		Stone O
		Coti Some O
ON'T LET HIM MAKE A	Sub-lease	Band-
MEMORY OUT OF ME		
BILLY WALKER	directly from	WIBG-F
Hill & Range		The Stor
S-P-R Music	present tenant	Mother I
COT A WOMAN	Sub-lease in the heart of	Like A Y
GOT A WOMAN	Hollywood at 1969 prices. Exclusive,	One Fine
BOB LUMAN	custom decorated executive offices	I Ain't G
Hill & Range	(over 4500 sq. ft.) in beautiful new	Some O Band-
	hi rise with ample parking.	Sand
EAVE MY MAN ALONE	Ideal for talent, music, advertising agency. Space for 12-15	WKND
RAELETTS	advertising agency. Space for 12-15 large offices, deluxe conference/	WKNR— The Nigh
Tiger	screening room.	Stick Up
	We are moving to own building.	The Stor
	Have two years left on lease, with	Do You H
THE ABERBACH GROUP	five year option. Open for direct	Maggie-
241 West 72 Street, New York, N.Y.	negotiation.	Is That T
	Call (213) 466-9181.	
	Call (213) 466-9181.	кнј—н



NASHVILLE --NASHVILLE ou See-Dramatics--Volt Got The Time--Glass Bottle---AVCO ght They Drove Old Dixie Down---Baez---Vanguard Jf Being Alone---Al Greene---Hi In Your Eyes---Moody Blues---Thres--Night Lighters-RCA -MINN. Got Time-Glass Bottle-Avco Desh-George Harrison-Apple Ja Know-Lee Michaels-A&M ve We Had-Dells-Cadet r Lee-Tommy Roe-ABC For The-Jim Stover-Big Tree Her-Kris Kristofferson-Monument ance-Guess Who-RCA --Redbone-Epic ne-Steve Stills-Atlantic May-Rod Stewart-Mercury MINN

#### IREE

ITTSBURGH

'ITTSBURGH Nite Liters—RCA Hitch-Hiker—Creedence—Fantasy City Woman—Stampeders—Bell

HOUSTON The Way—Tin Tin—Atco Evil Grows—Poppy Family—London Up—Partridge Family—Bell Away—Carole King—Ode Lee—Tommy Roe—ABC Music—War—U.A. Her—K. Kristofferson—Monument ler—Diana Ross—Motown f Being Alone—Al Greene—Hi To Do It—People Choice—Phil La. Of

-BOSTON p—Honey Cone—Hot Wax Up—Partridge Family—Bell Someone—Free Movement—Decca

(ANSAS CITY Sunshine—Bill Withers—Sussex ht—Joan Baez—Vanguard sot Time—Glass Bottle—Avco la—Hamilton, Joe Frank & Reynolds hill

ATTLE r—Carpenters—A&M Girl—Jr. Walker—Soul

SACREMENTO if Years---Emerson, Lake & Palmer ullion of Shelly's Blues—Nitty Gritty Dirt —U.A.

PHILADELPHIA ry—Moody Blues—Threshold Freedom—Bread—Elektra 'o Yo—Osmond Bros.—MGM or You—Olivia Newton—John—Uni e Morning—Lighthouse—Evolution at Time—Glass Bottle—Avco of Shelly's Blues—Nitty Gritty Dirt —U.A.

DETROIT It They Drove—Joan Baez—Vanguard —Honey Cone—Hot Wax y—Moody Blues—Threshold Know—Lee Michaels—A&M ieally—Stevie Wonder—Tamla —Redbone—Epic The Way—Tin Tin—Coven

KHJ—HOLLYWOOD MacArthur Park—4 Tops—Motown Go Away Little Girl—Donny Osmond Fallen Lady—Punch—A&M

KRLA—PASADENA Maggie May—Rod Stewart—Mercury Bangla Desh—George Harrison—Apple Smiling Faces—Undisputed Truth—Gordy Ain't No Sunshine—Bill Withers—Sussex

KFRL—SAN FRANCISCO If You Really—Stevie Wonder—Tamla MacArthur Park—4 Tops—Motown I Ain't Got Time—Glass Bottle—Avco

KYA—SAN FRANCISCO Saturday Morning—Bobby Russell—U.A. The Story—Moody Blues—Threshold Stick Up—Honey Cone—Hot Wax The Night They Drove—Joan Baez—Vanguard Superstar—Carpenters—A&M

KGB—SAN DIEGO What You See—Dramatics—Volt Ain't No Sunshine—Bill Withers—Sussex Sweet City Woman—Stampeders—Bell

# KYNO—FRESNO Sweet City Woman—Stampeders—Bell I Like What You Give—Nolan—Lizard I Found Someone—Free Movement—Decca Rain Dance—Guess Who—RCA

WCAO—BALTIMORE Rain Dance—Guess Who—RCA So Far Away—Carole King—Ode I Like To Do It—People's Choice—Phil. La. Of Soul The Story—Moody Blues—Threshold The Night—Joan Baez—Vanguard Koko-Joe—Jerry Reed—RCA

WAPE—JACKSONVILLE If You Really—Stevie Wonder—Tamla Rain Dance—Guess Who—RCA

# WAYS—CHARLOTTE Smackwater/So Far—Carole King—Ode Uncle Albert—Paul McCartney—Apple Chirpy Chirpy—Mac & Katie Kissoon—ABC Drove Old Dixie—Joan Baez—Vanguard Superstar—Carpenters—A&M Don't Lay No Boogie On The King—John Baldry—W.B.

KLIF—DALLAS Stick Up—Honey Cone—Hot Wax Chirpy Chirpy—Mac & Katie Kissoon—ABC Talk It Over—Anne Murray—Capitol Where Evil Grows—Poppy Fam.—London Superstar—Carpenters—A&M Tired Of Being Alone—Al Green—Hi Calif. Kid & Remo—Lobo—Big Tree



BRANCHING OUT—Steve Rein-hardt, who has just been signed to a recording contract by Scepter Records, is leaving the New York production of "Godspell" to take over as musical director of the London company, which goes into rehearsals on August 23rd. He will go to the coast at the end of October to help set up the Los Angeles company of the show. Here he is shown with co-producer of "God-spell", Joe Beruh, who with Edgar Lansbury, negotiated the agreement with Reinhardt through Steve Metz and Bob Bregman of Catalyst Man-agement, Ltd. BRANCHING OUT-Steve Rein-

#### Fresh Air: New H'wood Label Setup

HOLLYWOOD—A. F. Raigosa and Dr. Robert Plekker, executive pro-ducers of Basic Empire Productions, have announced the formation of Basic Empire Production's own record company, Fresh Air Records. In do-ing so, they set Clancy B. Grass III as vice president in charge of production and Cecil Brissette as general man-ager in charge of sales and merchan-dising. Raigosa and Plekker stated "With

Raigosa and Plekker stated, "With the outcry of youth today for quality products in all media, we felt an obli-gation to provide them with not only family films, but honest, relative mu-sic as well." ŝ

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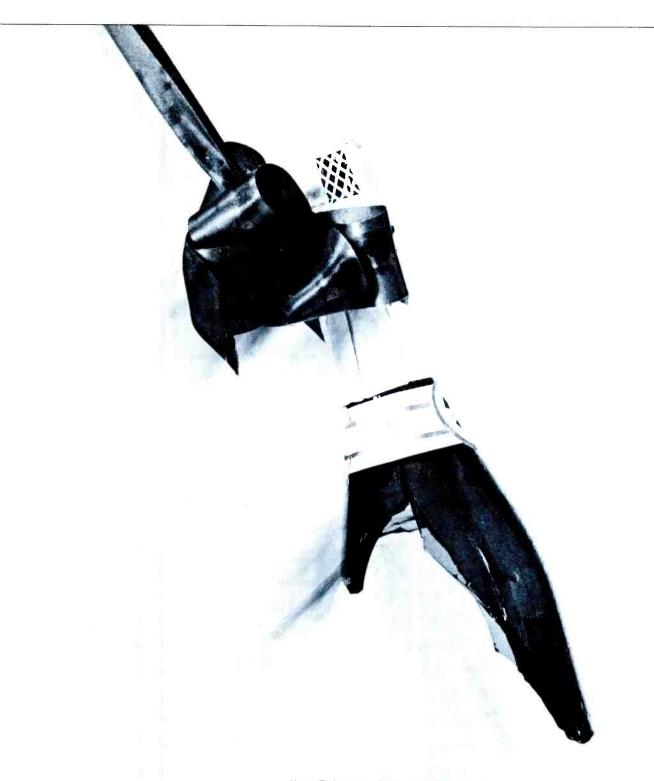
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c as well." Fresh Air Records is currently entertaining distribution offers. Their first release will be the original sound-track from "The Ballad of Billie Blue" starring Jason Ledger, Marty Allen, and Ray Danton.

#### Musicanza Inks Singer Madison

NEW YORK—Musicanza Corpora-tion has signed "Madison" a new sing-er from Madison, Wisconsin to Musi-canza Records and a single release is slated for the fall. Al Rubin, presi-dent of Musicanza also announced the signing of the singer to a personal management contract and booking affiliation is currently being nego-tiated. tiated.



JUST LAUNCHED! MARINA RECORDS FIRST RELEASE

# "TAKE YOU WHERE THE MUSIC'S PLAYING"



Arranged by Johnny Cymbal Produced by George Tobin



## tape news report

## Philips-Grammophon Form Polymedia To Exploit Video Program Market

HAMBURG — Philips and Deutsche Grammophon have jointly formed Po-lymedia, a new division directly con-cerned with the acquisition, produc-tion, duplication and distribution of video programs of all varieties— educational, industrial, and consumer-

#### CBS Completes 1st Video Tape to EVR Transfer Successfully

NEW YORK — At an Aug. 17th press conference at the CBS Broad-cast Center here, Robert Brockway (Pres. of CBS's EVR Div.) played the first color videotape program to be transfered to an EVR cassette. The show, a 25 minute commemorative special titled "A Ride on the Moon flight of Apollo 15", was produced by CBS News.

special titled A ride on the abon flight of Apollo 15", was produced by CBS News. "The successful transfer from video tape to EVR film became possible through the use of a new color elec-tron beam recorder built by CBS La-boratories," Brockway revealed. "Un-til August 6 we did not have the ability to transfer programs original-ly produced on color videotape to EVR. We have it now. To CBS cus-tomers this means EVR has become much more flexible in terms of our ability to provide the most economi-cal means for the mass distribution of audiovisual programs, regardless of material on which these programs were originally produced," Brockway stated. "The ability of EVR to respond

"The ability of EVR to respond with immediacy in the creation of timely cassettes has been dramatically demonstrated. This capability will extend EVR utility to many additional categories of end users. The door has been opened," he said, "to EVR cas-sette production of any important or historical event covered by the media that has permanent value for view-ers." ers.



The EVR Moon Cassette

#### Amer. (Budget) Tape **Enters Premium Field**

NEW YORK — American Tape Corp. has entered the premium field with its

has entered the premium held with its line of budget-priced, cassettes and 8-track cartridges. American Tape chairman Donald Gabor said he had appointed David Lapine Company as representative in the premium field for the New York area

area. "Special equipment at our plant in Des Plaines, Illinois allows us to pro-duce at extraordinarily low cost," Ga-bor said, "and we are already at work on product for Cartape, Channel Mas-ter, Westinghouse, Morse Electronic and others." He said his product is made to retail for \$1.99 to \$2.49 when sold under his own label.

oriented entertainment. All shares in Polymedia will be held by the newly established Polygram management and holding company (upon com-pletion of the announced restructur-ing of the Grammophon-Philips Group)

Group). Philips representatives concerned with the Polygram company advised that two years of research into the existing and potential markets for video programs have led them to the conclusion that audio-visual products, regardless of which type of media configuration is or will eventually be used, will become a major communi-cations factor in all fields within the present decade.

They will announce a complete pro gram before 1971 is out, but already see the initial penetration of video tape programs in the educational-industrial sector, with significant openings in the home market not be-fore 1975. Plans call for a "shake out" of the program manufacturing-marketing operation in the Federal Republic (West Germany) before gram before 1971 is out, but already branching out into the international market.

market. Dr. Eckart Hass, managing director of Polymedia, and Coen Solleveld, president of Polygram, stated that the present structure and world-wide scope of the Grammophon-Philips Group present an excellent founda-tion for the operation of the new video program company.

"Poly-media could take advantage of the world-wide experience of the group in the entertainment field— from the gramophone industry to mufrom the gramophone industry to mu-sic publishing, from artist manage-ment to film and television produc-tion," Solleveld said. "Its close co-operation with artists of world repute from many countries would be just as valuable to Polymedia as the strong position of the Group in world mar-kets. In particular, it could use the existing sales organizations of all Po-lygram subsidiaries in the world's key markets. And, on the other hand, the Group hopes in the long term to gain important artistic and economic impeimportant artistic and economic impe-tus from its new audio-visual compa-ny. However," he said, "the expected video market will require long term, careful preparation.

### Columbia Using **Dolby System In** All Cassette Mfr.

NEW YORK — Columbia Records has announced plans to use the Dolby "B" of noise reduction system on all its tape cassettes. The August release of Columbia cassettes (now in stores) have made use of Dolby noise reduc-tion, and all future releases will ben-efit from the process as well, Colum-bia has advised. In addition, the Dolby System cas-

In addition, the Dolby System cassettes, which cover the entire spec-trum of Columbia cassette product in-cluding classical, popular, show, jazz and contemporary music, are avail-able at no additional cost to the con-

sumer. The Dolby "B" system is designed The Dolby "B" system is designed to reduce noise on a cassette by in-creasing the volume of the master tape so that the quietest parts (where the noise is most noticeable) are am-plified; the parts of the music which have been made louder stand out clearly from the noise. Then, during playback, the system automatically reduces the loudness in all the places in which it was increased, reducing the loudness of the noise at the same time. This reportedly eliminates the hissing noise of the tape that can be noticeable in cassettes which often re-sults from slow speeds and narrow sults from slow speeds and narrow widths.

## Additions To Radio Playlists **Secondary Markets**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WPRO—PROVIDENCE So Far Away—Carole King—Ode Story In Your Eyes—Moody Blues—Thres-hold I Ain't Got Time—Glass Bottle—Avco Sweet City Woman—Stampeders—Bell Do You Know—Lee Michaels—A&M

KLEO-WICHITA I Woke Up In Love-Partridge-Bell Drove Old Dixie Down-Joan Baez-Van-guard

guard Smiling Faces—Undisputed Truth—Gordy All Day Music—War—U.A.

WING—DAYTON Do You Know—Lee Michaels—A&M Stop, Look. Listen—Stylistics—Avco Pin The Tail On The Donkey—New Comers —Maggie May—Rod Stewart—Merc. A Song For You—Andy Williams—Col. How Can I Love You—Lynn Anderson—Col. That's The Way—Messengers—Rare Earth

WSGN-BIRMINGHAM So Far Away-Carole King-Ode Superstar-Carpenters-A&M Story In Your Eyes-Moody Blues-Thres-hold

KIOA—DES MOINES Bangla Desh—Geo. Harrison—Apple Story In Your Eyes—Moody Blues—Thres-hold Where Evil Grows—Poppy Fm.—London

Where Evil Glows—roppy Fin.—Conduit WPOP—HARTFORD Too Busy Thinkin Bout—Madi Gras—Hi I'd Rather Be Sorry—Ray Price—Col. Another Time—E. Humperdinck—Parrot Superstar—Carpenters—A&M How Can I Love Lou—Lynn Anderson—Col. K-Jee—Nite-Liters—RCA Crazy Love—Helen Reddy—Capitol Wedding Song—Paul Stookey—W.B. Maggie May—Rod Stewart—Merc.

WHLO---AKRON Do You Know--Lee Michaels----A&M I Ain't Got Time---Glass Bottle----Avco Take Me Girl--------Soul Surrender-----Diana Ross------Motown Loving Her-----K. Kristofferson----Monument

WGLI—BABYLON Your Move—Yes—Atlantic Wedding Song—Paul Stookey Sweet City Woman—Stampeders—Bell Superstar—Carpenter—A&M So Far Away—Carole King—Ode Charity Ball—Fany—Reprise Waiting At The Bus Stop—Bobby Sherman —MM

WCOL---COLUMBUS Smack Waterjack---Carole King---Ode Superstar---Carpenters---A&M Wedding Song---Paul Stookey----W. B. K-Jee---Nite Liters---RCA All Day Music---War--U.A. Tired Of Being Alone---Al Greene----HI WEC.—HARRISBURG So Far Away—Carole King—Ode Lord Have Mercy On My Soul—Black Oak Arkansas—Atco Pencil—Reggie Young—Scepter I've Found Someone—Free Movement— Decca Some Of Shelly's Blues—Nitty Gritty Dirt Band—U.A. Get It While You Can—Janis Joplin—Co-lumbia WBAM—MONTGOMERY So Far Away—Carole King—Ode All Day Music—War—U.A. Calif, Kid—Lobo—Big Tree Calif, On My Mind—Morning Mist—Advent Where You Lead—Barbra Streisand—Col. Think His Name—Johnny Rivers—U.A. Bend Me Shape Me—Storm—Sunflower

WIFE—INDIANAPOLIS Maggie May—Rod Stewart—Mercury Go Down Gamblin'—B.S.&T.—Col. Tired Of Being Alone—AI Green—Hi Stop, Look, Listen—Stylistics—Avco Chirpy Chirpy—Mac & Katie Kissoon—ABC

WLOF—ORLANDO Superstar—Carpenters—A&M Lord Have Mercy—Black Oke Ark—Atlantic All My Trials—Ray Stevens—Barnaby Glad Rags—Chase—Epic Give A Little Laugh—Randy Edelman—Sun-flower Loving Her—Kris Kristofferson—Monument Stone of Years—Emerson, Lake & Palmer— Cotillion

WLAV—GRAND RAPIDS All Day Music—War—U.A. Where You Lead—Barbra Streisand Go Down Gamblin—B.S.&T.—Col. Superstar—Carpenters—A&M Maggie May—Rod Stewart—Mercur Stagger Lee—Tommy Roe—ABC -Mercury

WKWK-WHEELING WKWK—WHEELING Tired of Being Alone—Al Green—Hi Someone of My Own—Free Movement— Decca Caress Me Pretty Music—Susan Hart—MGM All My Trials—Ray Stevens—Barnaby Give A Little Laugh—Randy Edelman—Sun-flower Without Her—Nilsson—RCA Sal & Sally—Eydie Gorme—MGM

WJET—-ERIE Where Evil Grows—Poppy Family—London Superstar—Carpenters—A&M Maggie May—Rod Stewart—Mercury All Time—Runt—Big Tree Surrender—Diana Ross—Motown

WDRC—HARTFORD So Far Away—Carole King—Ode Surrender—Diana Ross—Motown Superstar—Carpenters—A&M

WLEE-RICHMOND WLEE—RICHMOND Tired Of Being Alone—Al Green—Hi All Day Music—War—U.A. Sweet City Woman—Stampeders—Bell Stagger Lee—Tommy Roe—ABC

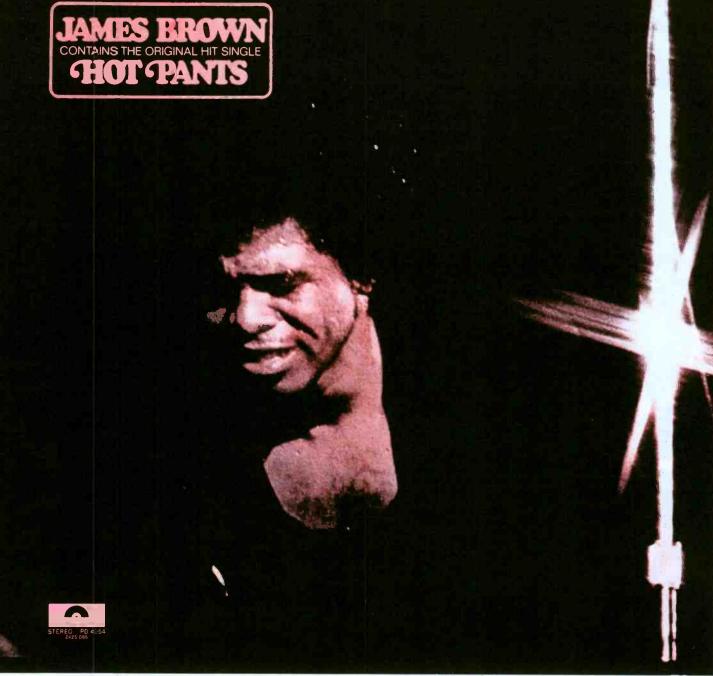
WBBQ—AUGUSTA All Day Music—War—U.A. Bend Me Shape Me—Storm—Sunflower Maggie May—Rod Stewart—Merc. Trapped By Love—Denise LaSalle—West-bound Superstar—Carpenters—A&M Keep It In The Family—Road Home—Du Where Evil Grows—Poppy Fm.—Londor Child Of Min<del>e</del>—Merrilee Rush—Scepter -Dunhill



CRISS-CROSS—Seen celebrating backstage at the Whisky A Go Go after their smash American debut performance are the members of Decca's Afro-Jazz-Rock septet, Osibisa. Joining them on the occasion are (left to right) MCA Records' president Mike Maitland, Decca Pop A&R manager, Don Shain, MCA Records' national sales director, Rick Frio and MCA Records' vp Joe Sutton.

# OUR FIRST

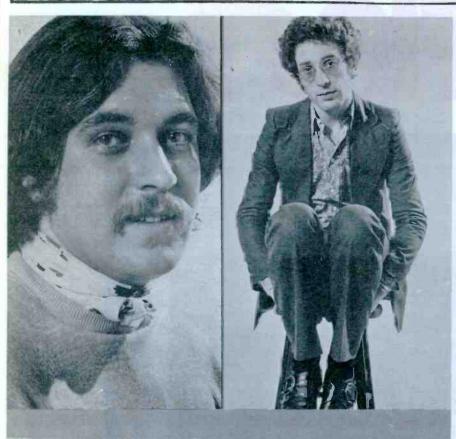






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# insight&sound







NEW YORK-PROCOL HARUM: LIVING LIFE AS THOUGH IT WERE A BEANSTALK

Central Park in a heat haze; where the oxygen level valiantly fights a losing battle against soot and carbon monoxide. Procol Harum are on stage at Wolman and, from behind his piano, Gary Brooker has been introducing the group members ". . . drums, B. J. Wilson. And of course, you know my name: Procol Harum." It was a new band.

KEITH: At first we went looking for an organist . . . GARY: Yeah. Chris [Copping] wasn't too happy about that. He likes the bass but he really wanted to play the organ full time. KEITH: . . . but we couldn't find one. So we began auditioning bassists and

guitarists

GARY: And Chris was much happier.

KEITH: We must have listened to about thirty. This one guy came in who was the World's Worst guitar player. We said: 'Right. Let's hear a lead.' And he plays an E to D chord change. GARY: And he said he's studied at the feet of Eric Clapton.

EVL: What's interesting about Dave Ball [the group's new guitarist] is that he's so good at laying back and playing ensemble, and then can step out for a beautiful lead.

KEITH: That's right. We found that most guys could either play ensemble or lead; not both. Dave was the exception.

Of the original Procol only Gary, Keith Reid (the group's lyricist), and B. J. Wilson remain. The others, organist Matthew Fisher, and bassist David Knights lasted through three albums: "Procol Harum," "Shine On Brightly," and "Salty Dog." Guitarist Robin Trower has just left the group (Procol's current tour is their first without him), having played with them through the "Broken Barricades" album.

KEITH: When Matthew left, we felt that we didn't want to find a replacement

for him, you know? GARY: We got Chris and the original idea was for him to play a lot more organ than it turned out he did. He, in fact, was on the bass most of the time. So we tightened up, became a more rocking band, if you know what I mean. It culminated in "Broken Barricades" where no organ is used at all. It's all piano and guitar.

The sound is fuller, now. After Robin left, taking with him that totally Americanised guitar that, for me, clashed with Procol's Germanically influenced music, the decision was made to expand the group's sound. Chris took up residence at the organ, full time, and bassist Alan Cartwright and Dave Ball inined

GARY: It's incredible, really, we got Alan just before we came here and on our first gig, he was still sorting the first bass lines out.

EVL: That's fantastic! He's not the sort of plunking bass that's so common.

GARY: He really played some great lines last night, didn't he? EVL: He adds to the group, rather than just sort of lying there. Most bassists are more interested in tempo than they are in playing notes in a melody.

What's this tour been like so far. Has it differed from the last one? GARY: Oh, yeah! I can't believe it; the response has been terrific, even in places we've never played before. You know, the tours have been going so well, and the kids are used to a certain level they know our live music is at, it was kind of scary beginning this tour, with Alan and Dave having hardly any time with us. But it's turned out great; better than any of us could have guessed. EVL: Last night you played "Salty Dog" better than I've ever heard you do it. GARY: That's great, because that was my feeling too. I wasn't too happy doing it, with the smaller group, because Robin was sort of lost during it. (cont'd on page 25)

#### HOLLYWOOD-FOR DIRTY OLD MEN GETTING THROUGH THE DOG DAYS

It's hard to determine, from the outside at least, just who reads a magazine like "Sexual Behavior." The kids don't: a magazine like this, these days, could not possibly tell them anything they wouldn't already know. The People don't: they have better things to do, and do them better, no doubt, than "Sexual Behavior" might be able to describe in print. The over-50 group would most likely rather pay \$5.00 for a little hard porn, which, according to the Wall Street Journal, has fallen on hard times anyway. Yet "Sexual Behavior," aiming for a somewhat more literate audience than that time-honored journal of opinion, a somewhat more literate audience than that the honored joint of joint of the source o (for five months, now) with a few engaging titles. An article in the current issue, for instance, examines the relationship between "Rock Music and Sex." And

man, there sure is a lot of relationship goin' on there. Written by Herb Goldberg, an associate professor of psychology here at California State, the piece does not really tell us anything we don't know, either, as inside dopesters of the music business. Ever since Ed Sullivan allowed Elvis Presley to appear, to viewers, only from the waist up, and the Beatles stopped singing about holding hands, the tide has turned in rock lyrics and on-stage theatrics to a sometimes alarming degree—alarming, especially, to the nation's elders and protectors of the peace. Goldberg documents all of this, as well as the rise of the groupie and the role of "the female as aggressor" (and as cultural flunky, which the editor offsets with a hefty fem-lib piece culled from the New York Times).

The result of this downgrading and the easy availability of instant sex is what particularly worries Goldberg, however, i.e., the instant alienation: "When attend-ing a rock dance...the sound of the music coming through ten-foot-high speakers is so intense as to be literally unbearable for most adults . . The movements of the dancers, often with their eyes closed, are seemingly private and unrelated to the movements of their partners... A good many of those in attendance are stoned on one drug or another. Through all of this there is little eye contact, little real awareness of any other person." Goldberg goes on, as he has on visits to Cash Box's Hollywood office, to express concern that this de-humanization and its consequences, set this generation up for an authoritarian humanization, and its consequences, set this generation up for an authoritarian (cont'd on page 25)

Gary Brooker, Keith Reid with Procol Harum's other members: Dave Ball, Chris Copping, Alan Cartwright, B. J. Wilson, Lesley Duncan; new power emerging



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## cashbox/talenton stage

#### **Procol Harum** Mylon

CENTRAL PARK, NYC—The wheel has finally turned full circle and now, after a brief attempt by guitarist Robin Trower to assert his American-izing influence on the musical direcizing influence on the musical direc-tion of the group, Procol Harum has returned to the piano-organ domi-nated music that is theirs alone. This is the first tour with the new band. Founding members Gary Brooker (with, of course, lyricist Keith Reid), Barrie Wilson, old member Chris Copping are now joined by bassist Alan Cartwright and guitarist Dave Ball. The big change is Chris moving to organ full time (he had shuttled rather unsuccessfully between bass and organ before) so that the group's musical focus is again (as it was in musical focus is again (as it was in the beginning) the duetting piano

the beginning) the duetting piano (Gary) and organ. The band began briskly with "Shine On Brightly" with very little guitar, and the keyboards leading the way with Gary's voice. The next two num-bers, "In The Wee Small Hours of Sixpence," and "Still There'll Be More." were not as strong as they More," were not as strong as they should have been, mainly due to some

should have been, mainly due to some problems with Gary's vocals. From there it was all uphill, though. "Pilgrim's Progress," "Power Failure" (there was the applause right on cue at the end of B. J.'s short drum solo), "Broken Barri-cades," and especially "Simple Sis-ter," were very powerful. In this num-ber, as well as the closing sections of "In Held Twas I" Dave Ball played completely knockout guitar. He knows when to play ensemble and when to step out for a lead. He gets a marvelously original tone out of his instrument that sounds akin to an ex-tremely gritty violin. He's fascinating tremely gritty violin. He's fascinating to listen to. A definite highlight was the stage version of "Salty Dog," which was,

#### Osibisa

WHISKY A GO GO, L.A.—This Afri-can/West Indian band, already widely-heralded in England, made their U.S. debut at a special press party hosted by MCA Records president J. K. ("Mike") Maitland. The event, highly touted here for the last few weeks, was well attended and ran smoothly,

was well attended and ran smoothly, contributing to the good reception ac-corded the group. Osibisa, themselves, turned in a nice, professional set—there was no stopping to tune up, the sound system had been checked out before, and the group seemed to be enjoying the op-portunity to play portunity to play. Even with a repertoire that virtual-

ly excludes vocals (except for some occasional chanting and percussive yelling), they managed to get and hold the attention of the assembled press, which is quite a feat at this kind of reception. Their sound is highly rhythmic; at

Their sound is highly rhythmic; at times, five of the members are beating some sort of percussive instrument. The line-up of horns—two saxes (one doublins flute and tenor; one on tenor and baritone), and one each drums, trumpet, bass, guitar and keyboards— isn't very unique. But, on the other hand, they don't sound at all like any of the other currently-popular horn bands. Rather, they sound a bit like the old Ray Charles small band laid over a heavier, polyrhythmic base. These days, it's quite different. It should also be mentioned that the group's sound on their album is identical to that achieved in "live" performance.

performance.

performance. Britain, these days, is seeing a spate of African or quasi-African bands (like Chris MacGregor's on RCA, or Mercury's Assagai). Osibisa clearly rates with the best of them. And, by being the first with any schedule of appearances in this coun-try, they seem to have a head start on the others the others.

this night, the best I've ever heard Procol play it. It was slowed down considerably from the recorded verconsiderably from the recorded ver-sion, the arrangement meticulously thought out, with Gary's voice, now in spectacular form leading, the in-struments laying back, until the be-ginning of the second chorus when it started to build, and build, and build, until the tension became virtually un-bearable and Gary broke into "How many moons and many Junes have passed since we made land/A Salty Dog . . ." climaxing the song. Again Gary's voice, one of the two or three finest and most distinctive in music, soared and roared through the portion of "In Held" they chose to do. They came back amid thunderous applause to play the "Repent Walpur-gis" instrumental from the first LP. What a beautiful surprise that was! Throughout, Chris' organ work was sion, the arrangement meticulously

Throughout, Chris' organ work was excellent and Gary's piano superb, although I still contend that it's not heard enough. Bassist Alan Cartright was fine, and on some numbers, added outstanding bass lines. And as usual B. J. laid firm sure drum groundwork. Welcome back, boys!

Opening the evening at Shaeffer in Mylon and his Holy Smoke band. I've waxed long and eloquent over Mylon and with good reason, he's a future and with good reason, ne's a luture star. He and the group played mostly songs from his forthcoming album, which is sure to break him. High-lights of a powerful and diversified set included an incredible updated version of "Sixteen Tons" that just overflows with hit potential. and the Mylon-standard "Peace Begins Within," now beautifully expanded and freed. One of the best pure American bands.

#### **David Cassidy**

**David Cassidy** GARDEN STATES ART CENTER, HOLMDEL, N. J.—David Cassidy is three times as fortunate as other en-tertainers when he performs live be-cause of the audience he appeals to. Although 17, 18 and 19 year olds dig him, he has tremendous appeal among the 8 through 16 crowd too, and for each one of this age group attending his live concerts, you can expect to see one or two parents and perhaps an accompanied brother as young as 6 or 7. Seeing David Cas-sidy live, (one of the few rock per-formers appealing to the pre-teens) seems to have become a family af-fair. And there were truckloads of families (at a \$7.50 top) here last Saturday afternoon. Both the Satur-day afternoon and the Saturday night shows were sell outs, which means shows were sell outs, which means more than 20,000 people total.

Against a showcase of 6 well am-plified musicians and 3 voices under the direction of Richard Delfi, David the direction of Richard Delfi, David leaps unto the huge stage donned in white. with orange tassels hanging from his sleeves, and tears right into a complete repertorie of Partridge hits. Oh yes, he also brings on "the dreamiest face and bluest eyes ever" as one girl in the fourth row described David.

described David. He moves all over the stage in long strides (all this after a recent gall-bladder operation and doctor's orders to take it easy) and scores best with the singles hits. With his audience primarily an AM Radio crowd, the big hits had the kids screaming. The arrangements are commercial and Da-vid has a warm way with the kids. His show would prabably be stronger if he incorporated a few current day hits (A La "Joy to the World") into it rather than some of the lesser known album cuts. known album cuts.

On TV, on Bell Records, and on stage, David Cassidy is a giant draw.

#### **Ruth Copeland**

e.v.l.

BITTER END, NYC—No long intros this time; I'm gonna letcha have it right between the eyes, as I got it last night: Ruth Copeland is the most incredible female talent that it has been my privilege to see and hear. But, as the Red Queen said, let's begin at the beginning. One is so used to seeing female artists, Judy Collins, Carole King, Carly Simon, and so on, sitting and playing their music. Which is fine; they're great artists, doing their own act, but at midnight concerts one is just as likely, if one's concerts one is just as likely, if one's had a hard day, to fall out as not. Which is also fine for some people. For me, I've always asked: There must be more.

Now there is. Ruth Copeland is giv-

For me, I've always asked: Inere must be more. Now there is. Ruth Copeland is giv-ing it to us, both barrels, dead cen-ter, right where we live, and it's like nothing else in the world: an earth-quake of motion, a tidalwave of sound (and this is most important) an in-undation of the soul by a presence. The bedrock of Ruth's remarkable strength is mined in her four-piece group and the marvelous rapport she established with them. They begin, Don Hatcher on bass, Donelle Hig-gan on drums, David Case on organ, and Ron Bykowski on guitar, riffing through the beginning of Gray Wright's (ex-Spooky Tooth) "The Wrong Time," and Ruth enters garbed in a two-piece fawn suede outfit, high brown boots—and she sings, and she sings, and all of a sudden it hits you that, if there's any truth in legends, then here's Lorelei in Leather. Like Mick Jagger, and no one else in music, for both sexes, she hits you visually, musically, sexually, viscerally, and finally, in the way that defies defini-tion; that sets the pulses racing, the mind bending. And the kid's got guts, folks, oh my, has she ever! They begin the set, as I've mentioned, with "The Wrong Time," which, any other band than the now defunct Spooky Tooth,

would mean sure death. It's one of those songs made for a certain group, and, to play it, you must be both in-credibly tight (if every group mem-ber isn't right on and pushing his guts out, the song falls apart) and vocally powerful. I never thought I'd hear anyone but Gary pull it off, but Ruth and the band, have done it. Both know the meaning of dynamics: they know the meaning of dynamics: they can be loud, when the energy levels are high and pulsing (yet never ever distort their instruments), and they know, thank God!, the uses of cres-

know, thank God!, the uses of cres-cendo and decrescendo. Ruth, for her part, simply has the finest voice I've ever heard from a rock female throat. Funny thing is, I'm big on wailers, because there's always that area, at the top of their lungs, when musical notes become abrasive sound. But when Ruth wails, throws her head back, eyes squeezed shut, one leg drawn up and body tensed, the notes remain notes, like cream pouring and running in heady rabure. rapture

rapture. They do an improvisational blues number and Ruth plays fine mouth harp at first (I told you she's got guts) before switching to vocals. And harp at first (1 told you she's got guts) before switching to vocals. And she pulls very last ounce out of those twelve bar lines. They do the Stones' "Play With Fire," very slowly, sens-ually deliberate in its presentation with the sone's center filled with a beautiful half-sung, half-spoken spon-taneous vocal from Ruth. And that band cooks! She turns from the audi-ence and they're as mesmerized as we are. She exhorts them, and they be-gin to build, grinning with pleasure. Ruth and the quartet set them-selves the most arduous task of all for the set's finale: "Gimme Shelter" (which also happens to be her new single). Guts, grit, power, and music make Ruth's "Gimme Shelter" the definitive one. She turns the most difficult of all Stones' songs into her own.

her own. e.v.l

#### lan Matthews/Dion

BITTER END, NYC-If the thirteenth century was the golden age for troubadours, was Ian Matthews born too late? Maybe. But then so were the audiences which welcomed him during his six night stay at the Bitter End, first stop on his debut American tour.

Actually, although Ian would have functioned comfortably as a lyric poet in a medieval court, he is very much a contemporary artist. And while his own compositions retain a traditional sound, they are garnished with elements of country and rock. His ventures into the catalogs of other songwriters reflect a strong interest in the best and most individualistic of present day composers, men like Paul Siebel and John D. Laudermilk and women like Karen Dalton.

A typical set at the club featured one or two selections from Ian's current album on the Vertigo label. Most consistently effective of these were "Never Ending" and Richard Farina's Never Ending" and Richard Farina's bittersweet nod to "Reno, Nevada." "And Me," complete with some ex-traordinary dulcimer playing by Richard Thompson, was a reminder of Matthews Southern Comfort days and occasional solos by acoustic gui-tarist Andy Roberts, particularly "Ra-dio Lady," a song about discovery in New York, were well received too.

Headlining the bill was Warner Bros. artist Dion. He seems to have found his own level of showmanship to all of us, he updated things like forming. Drawing on the nostalgia strings which are somehow fastened to all of us, he updated things like "Runaround Sue" and "The Wander-er" just enough to also appeal to members of the audience too young to understand that madness. To "Abraham, Martin And John," he brought his usual competence, though his offhand remark that "This one is sure to get to you" might have been an entirely too accurate summation of the deliberateness of his act. Still he is a thoroughgoing professional, whose sets aren't disappointing even when they happen to be predictable.

e.k.

#### Mike Corbett & Jay Hirsh

GASLIGHT II, NYC-This Atco recording team is a musical analogue to that little nursery rhyme girl with the little curl right in the middle of her forehead. When they are good, they are very very good, but when they are bad, they are on the floggy, dog-eared-country side of Crosby, Stills & Nash.

Their voices sound better in harmony than they do solo. The rem-nants of one of the finer, yet virtually unknown chamber psychedelic bands of the late sixties (Mr. Flood's Party), Mike and Jay can still draw their inspiration from their earlier work. "Bittersweet" is such a tune. "Mighty Emerald" is another powerhouse, and features Mike on flute and some fine gospel shouting from Don McCracken, a member of their band.

Jay's acoustic guitar is almost inaudible in live performance; his electric piano technique ("Baltimore La-dies") is quite striking. But the po-tentially strong showing slips back more than a few feet from triumph when the country-rock genre is tack-led. Here they are lyrically and musically bankrupt, and one only hopes that they'll come back to the city where they belong. r.a.

## insight&sound continued

NEW YORK (Cont'd from page 22)

Now we have that full sound and Dave plays the mandolin, and that really adds. **KEITH:** It's a great feeling in New York, now—we've really come a long way. When we started out, the responses in Detroit were better than here. You know we began at the bottom of the bill here and worked our way up to second and now we headline.

GARY: It's a beautiful feeling. We know they're really our fans; they dig the music.

EVL: I find it interesting and refreshing that your set doesn't just consist of songs from the last album.

KEITH: Yeah, well a lot of groups you talk to say: 'Oh that album. But we did that two years ago; it's awful.' We don't feel that way.

GARY: I dig everything we've recorded and so we play a selection of songs from each album.

EVL: You played "Repent Walpurgis," from the first LP, as an encore last night. It was a great surprise.

GARY: Well, now that we've got the organ back, we thought it would be nice to do.

KEITH: And it gives Gary a chance to lead with the piano during the "Ave Maria' section. EVL: Keith, what motivates you to write?

KEITH: Despair, mostly.

EVL: How do you collaborate with Gary?

KEITH: I write the lyrics first.

EVL: Always?

KEITH: Yes. GARY: After I've written the melody I sometimes see what a difficult task I've set myself.

EVL: The last sections of "In Held 'Twas I" that you did last night, when you sing up very high, must be difficult. GARY: Yes, that and "Salty Dog."

EVL: What's next?

GARY: Well, we have this tour and then a couple of weeks in Scandinavia, I think it is, and that'll take us through the end of September. KEITH: We've been writing; I've given some stuff to Gary ...

GARY: But we haven't put any definite time aside yet for the new album. EVL: Have you any idea what it'll be like?

GARY: Just that there'll be a good deal of improvisational playing especially from Chris and myself.

let me remind you of the pilgrim who asked for an audience with the Dalai Lahma . . . he was told that he first must spend five years in

contemplation .

after the five years he was ushered into the Dalai

Lahma's presence who said . . . 'Well, my son, what do you wish to know?'

so the pilgrim said 'I wish to know the meaning of

Life, Father.

So the Dalai Lahma smiled and said 'Well, my son, life is like a bean stalk, isn't it?'

eric van lustbader

#### LESLEY DUNCAN: SING LESLEY SING

All my friends are travellers, we don't often

get to meet

But I know they're out there somewhere, and the knowin' keeps me sweet.

Being, up until now, Britain's most highly respected session singer, and having sung on more hits than it's conceivable to count, Lesley Duncan, has a great many friends who are travellers. She has, of course, held a highly esteemed position amongst the music populace of London for many years, but for one reason or another has not, up until now, recorded an album of her own. "Sing Children Sing" irrevocably changes that. The album was released some

weeks ago overseas to rapturous reviews and is due out here, mercifully uncut and unchanged from the original, on Columbia, at the end of September. Lesley's name may be a familiar one to the literal millions who bought Elton John's "Tumbleweed Connection" LP. Her "Love Song" is included there, given a touching and sensitive rendition. Yet that song is only one in a myriad ex-quisite surprises that quietly explode on "Sing Children Sing." For instance, there's "Lullaby," infinitely gentle words encased within a re-markable melody, that contains no sugar or saccharine.

If I have any future, it is within your eyes

each time you smile-my child my child.

The hand of life will rock you I brought you forth and then my task was through

I give to you, this wondrous view

I am but yesterday and you my child---tomorrow. Or "Mr. Rubin," a song composed out of frustration and a desperate need to make people listen:

Well you're stirring up hatred and you make me ashamed

I really do thing that your soul must be maimed You're trying to tell me it's them or it's us

But I tell you there's no way if we don't build on trust . . .

There's a change due to come and you know it

And you think it's your duty to fight

But it's people like you whose gonna blow it

While you're standin' there blocking the light.

Lesley is impressive on so many levels that it's hard to know where to begin. None of the songs on the album are collaborations; they're hers alone, and they continually display her flair for both inciteful thoughts and words, and marvelous melodies.

Yet there's more. Her voice is soft and throaty without sacrificing character or depth; a breath of much needed fresh air.

For everyone in power there's two that you don't see

Well did you know that? And with each passing hour there's less that we can be

Well did you know that?

HOLLYWOOD (Cont'd from page 22) take-over-all of which gets a little beyond the scope of this column. But he raises a point picked up by a contributing editor of Esquire, Craig Karpel, writing in last Sunday's (Aug. 15) San Francisco Chronicle. It is Karpel's belief that the end of rock began when audiences no longer even danced to the music they were hearing—specifically, when the dance floor of the late Filmore West gave way to seating. So that the closing of the Filmores on both coasts merely represents "the end of the end." If the Whisky A Go Go here, with its minute dance floor, survives these dog-days of rock and enters the New Era while other spots close, we'll know (in part) the reason why.

Speaking of the Whisky, MCA/Decca did a civilized thing early last week (Aug. 16), by way of introducing Osibisa to the LA crowd—and to the U.S. Contrary to local custom, MCA's Mike Maitland threw a party at the club beginning right after (for the rest of us) work. The group played, everyone presumably had enough to eat and drink, everyone said "hello, goodbye" to everyone else in the business who was there, and everyone still had a rich, full, wonderful evening to work out for themselves ... ABC/Dunhill also did a civilized thing with its mini-convention held in San Francisco over the weekend in behalf of the Impulse label and associated artists---especially with a brunch and product presentation realistically schedule at 11:00 a.m. Saturday morning. Final curtain at that night's show didn't ring down until sometime after 4:00, so getting-up time Sunday morning was even more "civilized." christie barter

SOUNDTRACKS—Mark Lindsay has been signed to record the Burt Bacharach-Hal David title song of "something big." ... Stephen Stills wound up his current concert tour last Tuesday (Aug. 17) at the Inglewood Forum ... Jack Storti's new title at Columbia Record Productions' West Coast office is account exec . . . Checking in at the Village Recorder in West LA last week were Jesse Davis, working on his own LP for Atlantic, Joe Zagrino and Ed Michelle to shape up a new B.B. King album for ABC/Dunhill, and Epic's Redbone . . . The same studio a new B.B. King album for ABC/Dunhill, and Epic's Redbone ... The same studio is also investing in four-channel disc recording facilities ... Johnny Mathis' new album, "You've Got a Friend," is the first product released by his own pro-duction company, Jon Ma Records, Inc. ... Frank Sinatra, closing at the Frontier in Vegas this week (Aug. 25), has a date with American Airlines for four 20-minute shows in the coach section of a 747 flying to New York. During the flight he will introduce his new song, "Night Sky." The come-fly-with-me flight is already SRO ... Nancy Sinatra has signed a personal management areament with lules there. agreement with Jules Sharr. Asociation is second for both: Sharr represented Miss Sinatra before entering management when he was a v.p. of International Famous ... UA's War, with "All Day Music" climbing the charts, has finished scoring the Robert Culp—Samantha Egger film vehicle "The Grove." . . . Quincy Jones makes his LA concert debut at the Greek Theatre at the end of the month (Aug. 30). Co-starred on the bill is Roberta Flack.

CHICAGO—A national distribution pact was recently signed between Royal Disc Dist. Inc., here in town, and Sun Ra Records. Label has a specialized line of LP's currently in release on the subsidiary El Saturn and Thoth Labels. Among them: "The Night Of The Purple Moon" (Intergalactic 11); "My Brother The Wind"; "Super Sonic Sounds", "Cosmic Tones For Mental Therapy" and others. Royal Disc is the record distributing arm of the Chi-based parent company Alltapes, Inc., which has branch offices in Dallas, Tex.; Madison Heights, Mich. and Chatsworth, California... Ian Matthews will be returning to the States and Chatsworth, California... Ian Matthews will be returning to the States shortly for a two months "musical tour" (as opposed to his recent "press tour"), during which he'll play the Bitter End (N.Y.), the Poison Apple (Det.); the Quiet Knight (Chgo.), the Troubadour (L.A.), the Lion's Share (San Francisco) and other spots. Matthews' second Vertigo album, currently in the works, will be completed for release this fall... Always nice to see ABC-Dunhill's Mike Con-withor who was a CP wisite last work. Is rough a bout the heaver IP wisher who was a CB visitor last week—to rave a little about the heavy LP product on the label's upcoming release schedule! Within the next month or so there'll be new albums by 3 Dog Night, Bread, Steppenwolf, Grassroots, Emitt Rhodes, Ray Charles, B. B. King and the Mamas & Papas (in their original form, with all new material), to name a few! A real name-dropper that Conwisher! . . . Promo man **Bob Ruttenberg** (Royal Disc) has been exposing a new disk in this ares, with very encouraging results from the various radio stations covered. Item is "He'd Rather Have The Rain" by Heaven Bound w/Toni Scotti . . . Local act the Ford Sisters—Carolyn and Cathy Ford—are establishing quite a reputation for themselves in town through their various club appearances. They are currently fulfilling a return engagement at the new Gate Of Horn . . . The London House spotlights saxaphonist Sonny Stitt for three weeks, beginning August 18.

So ask yourself this question, who of us is free, And do we dare to show them we see, they won't like it. Lesley Duncan is something special; a talent who will soon emerge as an important musical force. e.v.l.

#### BUBBLEGUM IS BACK

Wot? Baseball stars' strang'ehold on the coveted bubblegum card market being challenged by the Music Biz? So says Al 'Mr. Music' Altman. Fresh from his budding Bowling League inspiration, Al now tells us he's planning a First Series of Music Business Bubblegum Cards. One side will have the person's (trade, promo, exec, publisher, etc.) color picture; reverse will feature individual's Vital Stats and Track Record. Are you ready out there? Zowie!!! Industry Heavies who can dig it may ring Unca AI at: PL2-4300.

OUT IN THE STREET-David Larkham and Ian Digby-Ovens have done a spectacular job on the Nigel Olsson LP cover. Inside (see this week's LP Reviews) there's some mighty fine music... That iconoclastic Man About World with the mad "from across the frantic Atlantic" (remember that one, WINS folks?) just to say "Hi!" which was super. The New Album is almost completed, "the best I've done," and I doubt it not. November release, but it'll be previewed here first, of course... Will Redbone make it? They've just got to... Airplane's new LP (without founder Marty Balin, who's left), "Bark," will be with us shortly. It's packaged in a brown paper bag. packaged in a brown paper bag...Rumor has it that upcoming "Invasion Of The Blood Farmers" is so horrifying that theaters showing it are being asked to stock stretchers and oxygen ... Track Records must be the friendliest, most accessible organization around! A tip of the silk hat to: Nancy Lewis, Vicki Wickham, Peter Rudge... Reverend Gary Davis will be star performer at a Black Gospel Music Fest to be held Sept. 11 at the South St. Sea Port at Fulton & East River. Admission is by donation.

## cashbox/album reviews

#### MASTER OF REA Warner Bros. 2562 REALITY - Black Sabbath -

MASTER OF REALITY — Black Sabbath — Warner Bros. 2562 Those who were quick to dismiss Black Sabbath as just another loud rock band might be interested to know that the British quartet is alive and well and on the verge of having a third smash album. Plus the boys have widened their spectrum somewhat to take in several gentle, quite hypnotic songs. Guitarist Tony lommi, with three compositions on the set, emerges as a first rate writer of instru-mental themes and Ozzy Osbourne is, as usual, right out front with his vocals. Certainly the high point for many listeners will be "Solitude," a lyrical piece which instantly takes hold, but those who enjoyed the granite-like quality of "Paranoid" etc. will not be disappointed by items such as "Children Of The Grave" and "Into The Void." Surely this will be one of the year's top sellers.

YOU'VE GOT A FRIEND—Johnny Mathis— Columbia 30740 Latest release from Mathis is subtitled "Today's Great Hits" and that is a fairly accu-rate description of the contents. The smooth voiced vocalist trys his hand at eleven con-temporary songs, among them "How Can You Mend A Broken Heart," "If You Could Read My Mind" and "For All We Know." It adds up to a pleasant and listenable package which should be warmly received by MOR audiences.

TRANSITION—Kenny Rogers And The First Edition—Reprise 2039 Although Kenny Rogers and cohorts are known as much for their singles success as for their album achievements, it is in the latter category that they have done most of their really exciting and inventive work. And here they go again, taking that beautifully lyrical Peter Gallway song, "Good L-dy Of Toronto," (first done by the late and lamented Fifth Avenue Band) and breathing new life into it. Same thing with "Poem For My Little Lady," which has to be one of Mac Davis' best efforts. Ten selections are featured.

THE RETURN OF DOUG SALDAÑA—Sir Douglas Quintet—Philips 600—353 Doug Sahm, guiding light of the Sir Douglas Quintet, went home to Texas and cut these ten songs with the help of his Chicano brothers, neighbors and old buddies. It is great rock and roll music, from first track to last. Doug is an old hand at the art of making music but his new material always sounds so fresh and alive. "Preach What You Live, Live What You Preach," "Keep Your Soul" and "Stoned Faces Don't Lie" are three of his fine works. But they're matched by tunes like "Wasted Days, Wasted Nights," composed by Freddy Fender, and given a robust treat-ment by Doug and his friends. You can go home again!

#### IF 3-Capitol SMAS1820

IF 3—Capitol SMAS1820 At a time when Blood Sweat & Tears imitations flow almost as quickly as those three commodities, If, a seven piece band, has gone about its own way of fusing jazz and rock. Their first two LP's signaled new possibilities and their third set realizes many of them. J. W. Hodkinson is a vocalist with a style all his own and the instrumentalists establish a working balance of brass and rhythm sections (but never at the expense of the music) over a course of eight new numbers, two of which "Forgotten Roads" and "Far Beyond" are particularly worthy of note. This disk should really put If over the top where they belong.

IAN & SYLVIA—Columbia C 30736 The long awaited return of Ian & Sylvia to the recording scene seemed even longer til now, given the popularity of country rock, which this duo has been playing since the fifties. David Wiffen's "More Often Than Not" could be their best singles vehicle, but it is bound to garner FM play too. Program in-cludes a resurfacing of an obscure but beauti-ful "Creators Of Rain" and Bert Jonsch's "Needle Of Death" which anticipated the anti-heroin bandwagon in the mid-sixties. On'y one tune has been recorded by the duo before, "Summer Wages." This summer and sub-sequent fall, winter and spring should put lan & Sylvia back on top where they belong; this LP will do it at last.

#### **Pop Picks**











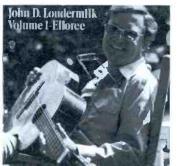






#### **Pop Best Bets**





100

ANOTHER TIME, ANOTHER PLACE—Engelbert Humperdinck—Parrot 71048 Hitmaker extraordinaire returns with another set in his patented mold. Title tune, his recent single, is featured along with ten other selec-tions, best of which are "Help Me Make It Through The Night" and a tune called "Nash-ville Lady," on which the singer is heard in a less cluttered setting. For the most part, though, it's big voice coupled with big orches-tral arrangements and, since this is the formu-la which seems to work for Humperdinck, the chart success of this album seems assured if not actually predestined.

SURF'S UP—The Beach Boys—Brother (dist: Reprise) RS 6453 The Beach Boy Renaissance is in full flower with the release of "Surf's Up." Just the fact that this new LP includes the now near-legen-dary title cut (which just happens to turn out to be the BB's best recorded track), is enough to ensure huge sales. But there are also nine other fine songs. Among the highlights of the set, "Long Promised Road," the amusing "Disney Girls (1957)," "Feel Flows" and the other two thirds of the Brian Wilson trilogy, "A Day In the Life Of A Tree," and " 'Til I Die," the product of one of America's true musical geninuses. Beautiful.

# HOT PANTS—James Brown—Polydor PD 4054 This is James Brown's first release on the Polydor label and it's a smoker! What more can be said about a J.B. performance except here it is, listen to it. The title track is an eight minute plus version of the popular single. Moving right along, there's "Escape-ism," parts one and two, as well <code>>s</code> "Blues And Pants" and "Can't Stand It." This should be one of the artist's biggest selling LP's.

## NEW RIDERS OF THE PURPLE SAGE -

NEW RIDERS OF THE PURPLE SAGE — Columbia C 30888 Spawned by the amoeba which is the Grateful Dead, the New Riders who are a album of ten numbers, all of which were penned by acoustic guitarist and vocalist John Dawson. "I Don't Know You" and "Dirty Busi-ness" are two of the more appealing tracks but fans of the Dead—those steadfast legions who stretch for as far as the human eye can see—will undoubtedly find the entire album one complete high.

NIGEL OLSSON'S DRUM ORCHESTRA AND CHORUS—Uni 73113 Well. For those thousands who've heard Nigel sing with Elton in concert, this album shouldn't be a surprise. Joining drummer Olsson are the brilliant Caleb Quaye, Mick Graham, BJ Cole, the inimitable and super bassist Mr. Dee Murray, and, if that weren't enough, Kathi McDonald, sings lead on two cuts, "Hummingbird," and "I Can't Go Home Again." Most of the songs were either written or co-written by Nigel and are really fine. Among the best "Sunshine looks like rain," the single "Some Sweet Day," "And I know in my heart," and the softly rippling "China." Throughout, Nigel's drumming cascades like a flowing waterfall. Wow!

VOLUME ONE—ELLOREE—John D. Louder-milk—Warner Bros. WS 1922 The almost legendary singer-songwriter who has been absent far too long from the re-cording scene returns with a rocking-chair-on-the-back-porch set of some of his most famous tunes. Herein lies "Abilene," "The Lament of The Cherokee Reservation Indian" and "The Jones'" as well as his biggest composition, "Tobacco Road." John is kind of guitar-playing Randy Newman, with a great sense of wit steeped in a mellow outlook on the little pleasures of life. Album should have wide appeal for FM rock, MOR and country audi-ences. ences

## Wright To NATRA

(Cont'd from p. 7)

(Cont'd from p. 7) lowed to succeed. "You know that this room full of men reaches 24 million people minimum each day, talking to a people that has a yearly buying power of approximately thir-ty billion dollars." Citing NATRA's power in outlasting all other deejay organizations and the attention it has attracted from such government figures as Humphrey, Robert and John Kennedy, FCC Commissioner Nicholas Johnson and even Spiro Agnew, Wright explained that part of his plan should be that "wealth no longer represents privilege . . . We must think about ownership of radio stations and record companies, not stations and record companies, not taking but earning them away and building them today." building them today

building them today." The president of the Edward Wind-sor Wright Corp. of Hollywood also called for a de-emphasis on NATRA partying, smaller conventions and more frequent metings for the group, a well-paid professional staff to oversee its operations and an office in Washington so that NATRA can join with other black and white com-munication organizations across the munication organizations across the country.

#### A&M Meets

(Cont'd from p. 9)

(Cont'd from p. 9) The Sept. release encompasses Bill Medley (produced by Herb Alpert); Sergio Mendes and Brasil '77 (pro-duced by Mendes); Seemon and Mar-ijke (produced by Graham Nash); Humble Pie (a double package cut at the Fillmore East); Cat Stevens (produced by Paul Samwell Smith); Sandy Denny (produced by Richard Thompson); Jim Price (produced by Jimmy Miller); Fairport Convention (produced by the group); Jimmy Carrol (produced by Joey Levine); Tim Weissberg (produced by Graham Wallace); the soundtrack from "Bless the Beast and the Children" with mu-sic by Barry DeVorzon-Perry Botkin Jr. and the title song done by the Carpenters (which is now a single). There will also be three LP's from Ode Records including Cheech and Chong (a comedy Duo); David T. Walker, and Merry Clayton. Late Summer Sets

#### Late Summer Sets

Jerry Moss, A&M president, reports that the eight albums comprising the company's late summer release are the label's "most important albums" the label's "most important amuns of the year. Among them, according to Moss. are several significant debuts and "two perennial favorites in new settings."

settings." Two of the new acts are English rock groups—Hookfoot, the original back-up band for Elton John (and due for a U.S. tour next month); and Supertramp, which has made some noise in England with an album re-leased there under the title "Indelibly Stamped." The "controversial" comic talents of Cheech and Chong are being showcased in an Ode album Lou Adler calls "comedy in a hard-rock vein." An album by Free, says Moss, is "a

An album by Free, says Moss, is "a 'live' one and the last album from a group that has been favorably compared to the Rolling Stones. Despite their break-up, A&M hopes to see the remnants of Free eventually on this label."

Mimi Farina, of the two perenni-als, is featured with Tom Jans on an LP containing a number of originals in a folk-rock idiom. Gene Clark is heard for the first time in a set of originals produced "in a solo structure" by Jesse Davis.

Closing off this late summer re-lease is a first album from Earth Quake, a Berkeley group, and an LP titled "Jack Daugherty & His Class of '71." The latter, explains Moss, "is A&M's big-bad sound with the beat of today by the producer of the Car-penters, playing his own composi-tions and arrangements with some of the most exciting rock and jazz musicians in Los Angeles."



TOP LEFT TO RIGHT: Mike Conwisher, ABC/Dunhill's Midwest promo man; TOP LEFT TO RIGHT: Mike Conwisher, ABC/Dunhill's Midwest promo man; Marv Helfer, vp of ABC/Dunhill in charge of sales and promotion; Barry Gross, ABC/Dunhill promo director and Pat McCoy, ABC/Dunhill's West Coast regional promotion man, during the presentation of Impulse and ABC/ Dunhill product at the label's first Free-Form Music Convention at San Francisco's Miyako Hotel August 13-14. Ed Michel, Director of A&R for Impulse explains a fine point of production during the presentation. Left to Right: Barry Hansen, KMPX, San Francisco; Bernard Comas, Soul Magazine; Jerry Goodwin, WABX, Detroit; Ed Michel. Bottom: John Lee Hooker plays a set for the crowd that was recorded live for an LP release this fall.

#### McPike Forms Firm

HOLLYWOOD—Gary McPike has re-signed from Reb Foster Associates to form Gary McPike Productions. While with RFA, he served as road manager of Three Dog Night and worked in the production department of Courdory Records. His first project under his own banner will be Captain America, a group he is currently recording at Wally Heider's studio in Los Angeles.

#### **Mio/Abbott Deal** For 'Now' Acts

**FOF INOW ACLS** NEW YORK—Marty Wilson, presi-dent of Mio International Records, Inc., has signed an agreement with indie producer Barry Abbott to de-velop and produce the first contem-porary acts for the label. Abbott has already signed his first group under the new agreement, The Great Wall, a self-contained vocal and instrumen-tal act consisting of three boys and one girl who also write their own material. Their initial product for Mio will be an album and single now be-ing recorded for release this fall. Abbott previously had been man-ager of the Chevrons and has pro-duced night club acts for Paul Anka, Ray Peterson, Timi Yuro, the Shirel-les and Tommy Sands among others. He will also scout new talent and masters for future release on the Mio label.

label.

## Fausto Cleva Dies

NEW YORK—Fausto Cleva, dean of conductors at the New York Metro-politan Opera, is dead at age 69. He died shortly after collapsing during the opening moments of conducting Gluck's "Orpheus and Eurydice" in the ancient Herold Attico Theatre of Athens on Friday, Aug. 6. He was buried last week (11) in the Jewish Cemetery of his home town of Trieste.

## Monzillo Dies: **Bourne Editor**

NEW YORK—Costabile Monzillo of Bourne Music is dead after a short illness. Monzillo was associated with Bourne for more than half a century Bourne for more than half a century and was editor emeritus at the time of his death. Munzillo secured his position with Bourne—then known as Irving Berlin Music Corp.—and as an arranger and editor he was respon-sible for the publication of works by many of America's most important composers. When Bourne Co. decided to develop in the area of educational and classical music, Munzillo's wealth of musical experience proved invalua-ble. In 1969, Munzillo's 50th anniver-sary with Bourne was marked by his being awarded status as editor emeri-tus by Mrs. Bonnie Bourne, head of the company. The funeral was held at St. Anastasia's Church in Harri-man, N.Y., last Saturday (14).



BY THE TIME HE GOT TO L.A.—On hand for the party that followed Glen Campbell's opening at the Greek Theater in L.A., his first hometown appearance since becoming a major entertainment attraction were (from left): Bhaskar Menon, Capitol Records president; Al DeLory, producer of Campbell's hits with the label; Anne Murray and Jerry Reed, "special guest stars" on Campbell's Greek bill; Glen and his wife, Billie; and Jeffrey S. Kruger, president of England's Ember Records label, which introduced Campbell to that country. The performer is now in Hollywood taping Glen Campbell Show episodes for the new fall season, and Miss Murray and Reed both are returning for a second year as part of his CBS-TV family.

## Fantasy Sets Dist. East Coast Office

**LAST COAST UTTICE** BERKELEY—Fantasy Records has recently appointed several new dis-tributors to handle the Fantasy, Gal-axy and Prestige labels. Fantasy/Galaxy distributors who will now handle Prestige are Stan's Record Service, Shreveport, La., Bib Dist. Co., Charlotte, N.C., Hot Line Record Dist. Inc., Memphis, and H. W. Daily Inc., Houston. Heilicher Bros., Inc., Minneapolis, will distribute Fan-tasy/Galaxy, and Associated Dist. Co., Phoenix, will distribute Prestige. Music Two, Cleveland, will distribute all three labels. The record group has also an-nounced the opening of a New York office in the Gulf & Western Building, 15 Columbus Circle. Bernie ("Beans") Lieberman has been named vice presi-dent of Fantasy and will take charge of the east coast headquarters. Lieb-erman has been involved in TV and retail record sales previous to his new appointment.

appointment.

## **Hoernle Capitol** Art Director

HOLLYWOOD-Allen A. Davis, vice

HOLLYWOOD—Allen A. Davis, vice president of merchandising & creative services at Capitol Records, has an-nounced the appointment of John Hoernle as art director. Hoernle first worked for the music industry in New York as promo man for Columbia Artists Management in the late 1950's and in the early 60's as a designer for Columbia Records. He subsequently was employed by B.B.D.O. and Grey Advertising Agen-cy, and completed many freelance as-signments, including industrial and television films. He joined the Capitol Records design staff in 1967. Asked about his appointment Hoernle expressed enthusiasm and awareness of his jobs' creative chal-lenges. "We'll be trying to unify the impression made by all of Capitol's merchandising components," he said. "In the future our album covers, trade consumer ads press support material

"In the future our album covers, trade consumer ads, press support material, and even radio spots on each project will reflect a single creative concept."

#### Col. U. Prints ASCAP Law Papers

NEW YORK—Herman Finkelstein, general counsel of the American So-ciety of Composers, Authors and Pub-lishers announced the Columbia Uni-versity Press publication of "ASCAP Copyright Law Symposium #19," con-taining six papers selected for na-tional awards and a foreword by Senior U.S. Circuit Judge Alfred P. Murrah which reviews the thirty-year history of the competition. The prize-winning papers cover the subjects of international copyright, copyright and the First Amendment, common-law rights, copyright in the new age of automation, folks music and other subjects of active current interest.

interest.



DINNER MEETING: Bill Gallagher, vet record industry exec, pauses brief-ly to chat with Joseph E. D'Imperio, president of Feld Bros. Management Corp. and Ringling Bros. and Barnum & Bailey Records. Gallagher is being honored as the recipient of this years Ed Wynn Humanitarian Award to be presented at a testimonial dinner on Wednesday evening, Sept. 22 at the Waldorf-Astoria. D'Imperio is the dinner chairman. All monies derived from the annual event are turned over to the American Parkinson Disease Association.



## LOOKING AHEAD

LUCKY ME 1 (Gambi—BMI) Moments—Stang 5031 2 IS THAT THE WAY (Casserole—BMI) Tin Tin—ATCO 6821

- HYMN 43 3 (Almo—ASCAP) Jethro Tull—Reprise 1024
- AMANDA (Screen Gems/Columbia-BMI) Dionne Warwicke-Scepter 12326
- CALIFORNIA ON MY MIND 5 (J. W. T.—ASCAP) Morning Mist—Event 206
- A PART OF YOU (One Eye Soul/Van McCoy—BMI) Brenda & Tabulations—Top & Bottom 409 6
- BLACK SEEDS KEEP ON 7 GROWING (Ingredient—BMI) Main Ingredient—RCA 0517
- THINK HIS NAME 8 (Music Pushers—BMI) Johnny Rivers—U.A. 50822
- THAT'S THE WAY A WOMAN IS (Stein/Van Stock/Positive—ASCAP) Messingers—Rare Earth 1532 9
- THEM CHANGES 10 (Miles Ahead/Three Bridges—ASCAP) Buddy Miles—Mercury 73228
- LIKE AN OPEN DOOR 11 (Ferncliff/Jamf—BMI) Fuzz—Calla 177
- BREEZIN' 12 (Tracebob/Unart—BMI) Szabo/Womack—Bluethumb 200
- FUNKY L.A. 13 (Lizard—ASCAP) Paul Humphrey—Lizard 1009
- 14 1.2.3.4 (Catalyst—BMI) Lucky Peterson Blues Band—Today 1503 15
- CALIFORNIA KID AND REEMO (Ensign Music—BMI) Lobo—Big Tree 119

## Vital Statistics

#60° So Far Away (3:55) Carole King—Ode 66019 C/o A&M, 1416 N. LaBrea, L./ PROD: Lou Adler c/o A&M PUB: Screen Gems/Col. BMI 711 Fifth Ave., NYC WRITER: Carole King FLIP: Smack Waterjack L.A.

#68° Superstar (3:49) Carpenters—A&M 1289 1416 N. LaBrea, L.A. PROD: J. Daugherty c/o A&M PUB: Sky Hill Pub/Delbone 5112 Hollywood Blvd, L.A. WRITERS: L. Russell, B. Bramlett ARR: R. Carpenter FLIP: Bless the Beasts and Children

#81\* Koko Joe (2:30) Jerry Reed-RCA 1011 1133 Av. of Americas, NYC PROD: Chet Atkins 806 17th Ave. S., Nashville 906 17th Ave. S., Nashville 906 17th Ave. S., Nashville WRITERS: Reed, Hubbard FLIP: I Feel For You

#82\* Gimn #82\* Gimme Shelter (3:26) Grand Funk Railroad—Cap. 3160 1750 N. Vine, Hollywood PROD: Terry Knight c/o Capitol PUB: ABKCO Music Inc. BMI 1700 B'way, NYC WRITERS: M. Jagger, K. Richards FLIP: I Can Feel Him In the Morning

#83° Mac Arthur Park (Part 11) (2:59) Four Tops-Motown 1189 2457 Woodward Ave., Detroit PROD: Frank Wilson c/o Motown PUB: Canopy-ASCAP 11661 San Vincenti Blvd., L.A. WRITER: Jim Webb ARR: Wade Marcus FLIP: MacArthur Park (Part 11)

#85° Get It While You Can (3:23) Janis Joplin—Col. 45433 51 W. 52nd St., NYC PROD: Paul Rothchild c/o Col. PUB: Hill & Range/Ragmar BMI 241 W. 72nd St., NYC WRITERS: J. Ragovoy & M. Shuman FLIP: Move Over

#88° Ghetto Woman (3:03) B. B. King—ABC 11310 8255 Beverly Blvd, L.A. PROD: E. Michel, J. Zagarino

- (Skyhill Music—BMI) J. P. Morgan—Columbia 45429 ONE FINE MORNING 18
- (C.M.A. U.S.A.—BMI) Lighthouse-Evolution 1048 (UNTIL THEN) I'LL SUFFER 19
- (Crazy Cajon—BMI) Barbara Lynn—At'antic 2812 LORD HAVE MERCY 20 (Marlu—Far Fetched—ASCAP) Black Oak Arkansas—Atco 6829
- GOT TO GET OVER THE HUMP 21 (Cachand/Tecbob-BMI) Simtek & Wiley-Mr. Chand 8005
- IT TAKES ALL KINDS OF BEOPLE 22 (Jobete-BMI) Rare Earth 5033
- I LIKE WHAT YOU GIVE 23 (Lizard—ASCAP) No:an—Lizard 1008
- I'VE BEEN LOVING YOU 24 TOO LONG
- (East/Memphis/Time/Curtom—BMI) Ike & Tina Turner—Blue Thumb 202 HANDBAGS AND GLADRAGS 25
- (Lovely Music—ASCAP) Chase—Epic 10775 MILITARY MADNESS (Giving Room Music Music—BMI) Graham Nash—Atlantic 2827 26
- SUMMER SIDE OF LIFE 27 (Early Morning Music—ASCAP) Gordon Lightfoot—Reprise 1035
- 28 ZOO DE ZOO SONG (Maribus—BMI) Twiggy & Friends—Bell 115
- LEAVE MY MAN ALONE 29 (Tiger Music—BMI) Raelettes—Tangerine 1017
- THE SONG IS LOVE 30 (Pepamar—ASCAP) Mary Travers—Warner Bros. 7517

PUB: Pernco Music & Sould of Lucille BMI 8255 Bev. Blvd., L.A. WRITERS: B. B. King, D. Clark ARR: Jimmie Haskin FLIP: Seven Minutes

#89" All My Trials (2:58) Ray Stevens—Barnaby 2039 c/o Columbia, 51 W. 52, NYC PROD: Ray Stevens for Ahab Pdtns. PUB: Ahab Music WRITER: Ray Stevens FLIP: Have A Little Talk with Myself

#193 A Natural Man (3:40) Lou Rawls-MGM 14262 7165 Sunset Blvd. Hollywood PROD: Michael Floyd c/o MGM PUB: Beresofsky-Hebb Unltd. BMI WRITERS: Hebb, Baron ARR: Reggie Powell FLIP: You Can't Hold On

#96 A Song For You (3:12) Andy Williams—Col. 45434 SI W. 52nd. NYC PROD: Dick Glasser c/o Col. PUB: Sky Hill Pub. Co. BMI WRITER: L. Russell ARR: Ernie Freeman FLIP: You've Got A Friend

#19 Easy Loving (2:55) Freddie Hart—Cap. 3115 1750 N. Vine, Hollywood PROD: George Richey c/o Cap. PUB: Blue Book Music BMI 403 Chester, Bakersfield, Cal. WRITER: Freddie Hart FLIP: Brother Bluebird

#19 Don't Try to Lay No Boogie Woogie On the King of Rock & Roll (5:24 with narration; 3:29 without narration—on filip side) John Baldry—WB 7506 PROD: Rod Stewart c/o WB 4000 Warner Blvd, Burbank, Cal. PUB: Hastings Music Corp. BMI (Naration Pub: Sandbury Music BMI) both c/o Warner Brothers WRITERS: J. Thomas, I. Armit, J. Baldry

#100 I've Found Someone of My Own (3:45) Free Movement—Decca 32818 100 Universal City Plaza, Universal City, Cal. PROD: Joe Porter c/o Decca PUB: Mango Music c/o Hirschman, 6430 Sunset Blvd, L.A. and Runamuck Music c/o D. Parker, 6611 Melrose Ave., Hollywood. WRITER: Frank Robinson ARR: Haskell & Martian FLIP: I Can't Convince My Heart #100

#### 💻 Pop Best Bets 📟

SUMMER OF '42—Roger Williams—Kapp 3650 Taking his cue from the phenomenal suc-cess of the film, pianist Roger Williams offers a highly commercial version, complete with Lettermen type vocals, of the "Summer Of 42" theme. Also from the movies are "Cause I Believe In Loving" from "Bananas" and the "Theme From The Music Lovers." Paul Mc-Cartney's "Heart Of The Country" and a very pretty Gordon Lightfoot tune, "Your Loves Return" also get the Williams treatment. Nice and tuneful.

PORTRAIT OF JENNY—Dizzy Gillespie—Per-ception PLP 13 Performer, composer, arranger, conductor and producer. Dizzy Gillespie is all of these on a startlingly beautiful record. Four new songs lock together to make up a composite portrait—one that j:zz fans should want for their colections. Dizzy is an example of a veteran artist who could have rested on his many laurels; instead he has opted for con-tinued advancement and innovation. He has also assembled some really fine musicians for this set, especially Andrew Gonzalez, who con-tributes some remarkable bass work.

PEACHES—Etta James—Chess 2CH 60004 Etta received pop acceptance rather early in her career as a soulstress. Throughout the sixties, she churned out hit after hit and yet never really reached the status of Aretha Franklin or Otis Redding. This is her first all-inclusive greatest hits collection, including her most recent r&b chart success, "Losers Weep-ers." Etta still has the stuff to be recognized on a grand scale, but even if she were never ers." Etta still has the stuff to be recognized on a grand scale, but even if she were never to belt another note, tunes like "At Last," "All I Could Do Was Cry," "Something's Got A Hold On Me" and her biggest, "Pushover," attest to her full-blown talents. As a specially-priced two-record set, this package should do well with her many fans.

#### GREAT MOTION PICTURE THEMES-Angel S-36813

36813 Although the six pieces on this album are classical, the disk could have a decided pop appeal since all have been heard prominently in recent movies. Among the composers whose works are included: Mahler, Liszt, Chopin, Mo-zart, Tchaikovsky and Strauss. But the film titles ("Death In Venice," "Mephisto Waltz," "Music Lovers") will be the important selling factor factor.

#### THE FUZZ--Calla SC-2001

THE FUZZ—Calla SC—2001 Two hit singles here start the chart ball roll-ing: "Like An Open Door" and the one that broke the group in such a big way, "I Love You For All Seasons." Side One features some fine tunes each introduced by love narratives while the second sticks totally to the music and is highlighted by a fine arrangement of Smokey Robinson's "Ooh Baby Baby." Val, Barbara and Sheila specialize in softsell soul and their vocal approach is exciting without having to resort to traditional gimickry. Their soft sound will continue to appeal to pop audiences as well as this package should be-come a quick mover in both camps.

**BOOMERANG**—RCA LSP-4577 The liner notes on this disk describes it as "rock and roll, pure and simple," and that's really not too surprising since the band is fronted by Mark Stein, who was formerly a member of Vanilla Fudge. Working off a key-board, drums, bass and lead guitar set-up the group drives home seven numbers. Some nice orchestration sets "Brother's Comin' Home" apart, but "Juke It" and "Mocking-bird" are also quite good. One to watch.



(Reger ) Allums / Orummer of 42

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THE FUZZ



## cashbox/talenton stage

#### Frank Zappa and the Mothers

PAULEY PAVILLION, U.C.L.A.—A young, near-capacity crowd at UCLA's Pauley Pavillion proved by their re-actions and applause that the Mothers are definitely not family fare. After a are definitely not family fare. After a three-year excursion into contempor-ary jazz and orchestra motifs, the Mothers are back doing what their fans like the best—extended and often obscene dialogues and songs.

The Mothers began their three-hour set with "Call Any Vegetable," a Zap-pa standard. Zappa seems to have pa standard. Zappa seems to have overcome the ego problem of con-stantly being in the spotlight. Al-though it's obvious that he's very much in control of the group, he has delegated lead roles to Mark Volman and Howard Kaylan, both ex-Turtles.

Also featured in the Mothers con-tinually changing line-up were Ian Underwood, Jim Pons, Bob Harris, Don Preston and drummer Ansley Dunbar, who had previously been playing anonymously with the Moth-ars due to other contraction due to other contractual agreements.

ers due to other contractual agree-ments. A lot of material from the Mothers new Bizarre/Reprise album "Fillmore East. June 1971," including "The Mud Shark," was performed at the U.C.L.A. show. ("The Mud Shark" has been one of the only cuts picked up by progressive FM stations, prob-ably because of the unbroadcastable dialogue on the rest of the album.) "Willie the Pimp," "What Kind of Girl Do You Think We Are," and "Peaches en Regalia" demonstrated Zappa's brilliance in picking up styles and themes from most major rock groups of the Fifties and Sixties. The tunes also demonstrated the Mothers musical expertise in the fields of pop. rock and jazz. Subject to exceptional parody and pointed remarks were Three Dog Night and CSN&Y. Tom Reddin, ex-LA-police-chief-turned-TV-newscaster, was refered to in terms that certainly seemed to border on libel. libel.

The highlight of the evening was a new piece that Zappa introduced as "the story and music for our next movie." The name of the forty-minute work is "Billy the Mountain." It's the story of a Southern California moun-tain that collects its royalty check tain that collects its royalty check from posing for picture postcards and decides to go to Washington, D.C. on vacation. Ethyl, a tree perched on Bil-ly's shoulder, goes along while law enforcement officers and decent citi-zens attempt to stop Billy's cata-strophic romp across country. b.c.

#### **Islev Brothers** Airto Moreira **Natural Essence**

**BEACON THEATRE, NYC**—The old fear, what if they gave a concert and nobody came, alas did come true for this show. MC Les McCann addressed the miniscule crowd, "You know, I left more folks home in bed than we got here." But while an investigation is currently underway to find out just why so few showed, let us move on to a discussion of the talent who played to a full house in mind and heart. You have to be damn good to play to a small crowd, when you really think about. about.

about. The Isley Brothers topped the bill, wailing out mostly new material from their Buddah-distributed T-Neck ca-talog, beginning with a powerful "It's Your Thing," unveiling two new tunes in the spirit of their hit of "Love The One You're With" ("Ohio" and "Lay Lady Lay") and belting to a close with "Shout," judged by many as the greatest r&b performance of the greatest r&b performance of all time. Although at times drowned

#### Seatrain Winter Consert

CENTRAL PARK, NYC — In the several years that Seatrain has been a rock group, the multitudinous per-sonnel changes within the group caused them to forfeit a fan or two. Each new addition seemed to bring with it a further confusion of what the group was trying to achieve mu-sically. Those fans desperately cling-ing on to the remnants of The Blues Project waited impatiently for Seatrain to chime.

Seatrain to chime. Eventually, after a couple of years, the right musicians fused to-gether and began the arduous task of combining six individual musical minds. Their first really together New York performance was more than eight months ago right after the completion of their first Capitol al-bum under the auspices of George Martin. At that Carnegie Hall per-formance one could see the begin-nings of great music. Many further developments were

Many further developments were apparent at their recent performance in Central Park where several new arrangements were introduced.

in Central Park where several new arrangements were introduced. Special attention must be paid to Andy Kulberg (bass) for his flute solo in "Flute Thing" and extraordi-nary bass solo in "How Sweet Thy Song." Lloyd Baskin and Peter Rowan (late of Earth Opera) con-tributed several outstanding harmo-nies. Peter's dramatic rendition of the group's current single, "Song of Job" was especially interesting. Lar-ry Attamanuik (drums) was abso-lutely appropriate: expedient and not self indulgent. Seatrain introduced several new tunes from their forth-coming LP (also produced by George Martin) including "Gramercy" and "How Sweet Thy Song" in addition to their old standbys "13 Questions," "Oh My Love/Sally Goodin" and "O.B.S." featuring Seatrain's Visual and Dexterous Superfiddler, Richard Greene. Greene.

Fun lovers rejoice: your Seatrain has arrived.

has arrived. Some of the most unusual instru-mentation set the stage for the open-ing group, The Winter Consort. A Highly versatile, all encompassing group, The Winter Consort. A Highly versatile, all encompassing group. The Winter Consort combined the most primitive instruments and sounds with a contemporary point of view. The group was was outrageously unrivaled for their unconventional performance for their unconventional performance which included one number where each musician took up a percussive instru-ment (including a set up of African drums hung from tall wooden poles) and created a great deal of excite-ment ment.

r.r.

out by their 14-piece band, the three guys display a musical sensitivity far above mere soul sensationalism and flame up beyond flambuoyance. A hell of a set.

Airto Moreira and his quintet presented an hour long jam which somehow managed to amalgamate the styles of Sergio Mendes and Sun Ra. Airto is a gifted Brazilian percussionist who plays mousetraps, beaded pith helmets and anything else that pings, pongs, jingles, jangles or bomps. The Buddah group's following should build in a short time into a cult of sizable proportions.

Nat Adderly Jr.'s Natural Essence opened the night with some fine headjazz which relied on mood rather than volume to impress the audience. The eight-man configuration featured the very striking vocals of Yvonne Fletcher and big things are in the making for them as well.

r.a.



**REACHING FOR INFINITY**—Which is the name of a new Los Angeles-based singing trio signed to the MCA Records' label by General Manager Russ Regan. Group is composed of two black men (Robbie Robinson and Joe Newell) and a Chicano girl (Becky Lopez) and is managed by Frank Slay and Dennis Ganim. Pictured from left are Robinson, Slay, Miss Lopez, Regan, Ganim and Newell.

#### Warners Signs Daddy Cool

NEW YORK-Warner Bros. Records has signed Daddy Cool, Australia's top group, to a world-wide contract exclusive of Australia, where the group records for Sparmac Records.

group records for Sparmac Records. Daddy Cool, a quartet that plays neo-50's rock and roll, currently has the #1 single in Australia "Eagle Rock." Recently imported to Los An-geles where radio station KDAY played it frequently, airplay was suf-ficient to bring Daddy Cool to the Whiskey A Go Go for one week early this month. Their performance at the Whiskey and their record prompted Joe Smith, exec vp, to sign the group immediately. Daddy Cool are: Ross Wilson, gui-

Daddy Cool are: Ross Wilson, gui-tar, lead vocals and the group's chief songwriter; Wayne Duncan, bass; Ross Hannaford, lead guitar; and Gary Young, drums. All are from Mel-bourne except Young, who is from. Brooklyn, New York. "Eagle Rock" was released August 11th by Warner Bros. The album "Daddy Who? Daddy Cool!" (currently #1 in Aus-tralia) will be released this fall. Group's producer is Robie Porter, him-self a rock singer and actor.

#### Moodies Set U.S. Tour For '71

NEW YORK—The Moody Blues are lining up a fall tour of the U.S., their first since last winter. The ground work for the trip was laid during a recent visit to England by Jerry Weintraub, who will be promoting the group's entire tour of the west, south and southwest. The fall visit will kick off in Seattle in late Sentember Other cities will be

in late September. Other cities will be Portland, Los Angeles, San Diego, Oakland, Phoenix, Dallas, Memphis, Oklahoma City, St. Louis and New Orleans. The tour will run through mid October.

mid October. The Moody Blues new LP, "Every Good Boy Deserves Favour" marks their third LP on the Threshold label, owned by the Moody Blues.

#### **Ampex-Dandelion** Pact On 3 Acts

NEW YORK—Ampex Records and Dandelion Records Ltd. of London have reached agreement giving Am-pex U.S. and Canadian rights to three British acts, Lol Coxhill, Mike Hart and The Way We Live, announced Jim Frey, general manager of the Ampex' label. lahel

Ampex has scheduled a double rec-ord album release by Coxhill for Oc-tober followed by albums from Hart tober followed by albums from Hart (a young Liverpool performer) and The Way We Live (a British rock group). Coxhill is an eccentric artist who has spent time between sessions on recordings of top British artists playing free concerts on London streets and university campuses. His double album is already on the Eng-lish charts. "The Ampex contract gives us agressive and inventive merchandis-ing for this new material," explained Clive Sellwood, president of Dandelion which currently has a big single in "Medicine Head" on the British charts.

#### Plaza's Persian Rm In New Book Policy

In New Book Policy NEW YORK—A new entertainment policy will be instituted at The Plaza's Persian Room during the 1971-72 sea-son, according to Arthur D. Dooley, vp and managing director of The Plaza. Under the supervision of pro-ducer Norman Rosemont. the Persian Room will expand its list of tradi-tional headliners by including major comedians and top-flight pop, coun-try and folk-rock attractions as well as presenting complete shows, com-prising two or more artists. Already announced to open on Oct. 4th with Robert Goulet as the attrac-tion, the Persian Room also will play host to comedians Myron Cohen with guest star Bobbi Martin, Jerry Stiller and Anne Meara with guest star Lola Falana, Carol Lawrence, Frankie Laine, Dusty Springfield and John Rowles in subsequent weeks. Most bookings will be of two week's dura-tion.

tion.



MANGIONE & FRIENDS—Mercury Records artist Chuck Mangione, left, visited the west coast offices of Cashbox recently as part of a national "rap" tour with the press and broadcasting medias. Seated center is Christie Barter, Cashbox West Coast editor, and Charles A. Barrett, Mercury West publicity manager. Chuck's latest Mercury album, "Friends & Love," is on the charts. Mercury is readying his second LP for late 1971 release.



The legendary Gene Clark in his first solo album since his affiliations with The Byrds, The Gosdin Brothers, and Dillard & Clark. A quiet, reflective album containing a whole new brace of Clark originals, in addition to songs by Bob Dylan and Jesse Davis. Produced by Jesse Davis.



## Free SP-4306

This is the Final, Definitive statement from one of England's legendary rock groups. This album features electrifying "live," extended versions of "All Right Now," "I'm a Mover," "The Hunter," "Mr. Big," and the group's last studio single, "Brother Jake." Produced by Andy Johns and Free.

## SP-4308 Earth Quake

The exciting guitar band rock and roll group from Berkeley, whose sound is sometimes referred to as IBM Music (Involuntary Body Movement). It's healthy rock and roll, and if people are trying to tell you rock is dying, Earthquake will convince you otherwise. Produced by Allan Mason.

## **Cheech & Chong**

Here we are in the seventies. Vietnam, racial unrest, disagreeable dope laws. The release of the Pentagon Black Diaries, etc. So in light of the current Funny World Situation we live in and with our distinct longing for laughter in the face of disaster, may we offer you the "Hard Rock Comedy" of one Chicano (Cheech) and one Chinese (Chong) in hopes that laughing with tears in the eyes does not become the national pastime .... Produced by Lou Adler. On Ode Records



## SP-4316 Hookfoot

Etton John's fave English rock and roll band, Hookfoot has already been hailed by the English musical press as one of the most brilliant newcomers on the rock and roll scene. Led by dynamic Caleb Quaye, group's first album for A&M features definitive versions of Neil Young's "Don't Let It Bring You Down," Steven Still's "Bluebird," and a variety of exciting original compositions. Hookfoot will be coming to America this summer for a national premiere tour with Elton John. Produced by Caleb Quaye and Hookfoot.



## SP-4315 Sergio Mendes

This is the new, rocking Sergio Mendes & Brasil '77. A Mendes that proves once and for all that he can take his place among the great pop pianists of our time including John, Emerson, and Michaels. Produced by Sergio Mendes.

#### SP-3038 **Jack Daugherty** The Big, Big Band Sound is Back! And spearheading that

The Big, Big Band Sound is Back! And spearheading that movement is Jack Daugherty (producer of Karen and Richard Carpenter) and His Big Band. It's the Big Band Sound of the late Thirties and Forties with THAT rock beat of today, applied to a whole bunch of Daugherty originals. JACK DAUGHERTY AND THE CLASS OF NINETEEN HUNDRED AND SEVENTYONE

**A&M Records and Tapes** 



## Supertramp SP-4311

Supertramp is one of the newest and most exciting of the British rock and roll groups. A blending of the best of elegant British rock and roll with more than a tip of the hat to the Bill Black Combo, Chuck Berry, and the English Pub. Produced by Supertramp, with a cover that looks better without pasties.

## Mimi and Tom SP-4310

Mimi Farina and Tom Jans sing a variety of exciting, original songs about the Human Condition. Mimi is the singersongwriter-guitarist whose past is now the legend of Richard and Mimi Farina. Jans is a young singer-songwriter-guitarist whose background is of Sixties college turbulence, and whose recent coming of age was a quiet, personal confrontation with some of the institutions that rule our lives. Mimi and Tom—The musical warm-up act for the individual. Produced by Michael Jackson.



## Bill Medley SP-3505

This is Medley's first solo album in more than a year. And it is Definitive Medley, produced by Herb Alpert. Included on this album is a spectacular version of Medley's Righteous Bros. days hit, You've Lost That Lovin' Feelin'.''



# CashBox TOP 100 Albums

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BOTTOM NO. INDICATES 8 TRACK AND CASSETTE

33 BURT BACHARACH

	Cash	Box	\ugust	28;	1971
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1	CAROLE KING (Ode 77009)	1
2	MUD SLIDE SLIM JAMES TAYLOR (Warner Bros, WS 2561)	2
3	(8 2561) (5 2561) RAM	
4	UL & LINDA McCARTNEY (Apple SMAS 3375) (8XT 3375) (4XT 3375) STICKY FINGERS	8
5	ROLLING STONES (Rolling Stone COC 59100) (TP 5910) (CS 5910) JESUS CHRIST SUPERSTAR	3
6	(Decca DXSA 7206) (6-6000) (73-6000) CARPENTERS	7
	(A&M SP 3502) (8T 3502) (CS 3502)	4
7	<b>B, S &amp; T; 4</b> BLOOD SWEAT & TEARS (Columbia KC 30590) (CA 30590) (CT 30590)	5.
8	AQUALUNG JETHRO TULL (Reprise MS 2035) (8 2035) (5 2035)	11
9 EN	TARKUS MERSON, LAKE & PALMER (Cotilion SD 9900) (TP 9900) (CS 9900)	10
10	STEPHEN STILLS 2 (Atlantic SD 7206)	6
11	(TP 7206) (CS 7206) WHO'S NEXT THE WHO (Decca DL 79182)	20
12	(6 79182) (73 79182) EVERY PICTURE TELLS A STORY	
13	ROD STEWART (Mercury SRM 1-609) (MC8 1-609) (MCR4 1-609) 4 WAYSTREET	9
CROSE 14	BY, STILLS, NASH & YOUNG (Atlantic SD 2-902) (T 8902) (S 2-8902) THE ALLMAN BROTHERS BAND AT	12
	FILLMORE EAST (Capricorn SD 2-802)	14
15	WHAT'S GOING ON MARVIN GAYE (Tamia TS 310) (T8 1310) (M75 310)	15
16	THE SILVER TONGUED DEVIL AND I	
17	KRIS KRISTOFFERSON (Monument A 30679)	19
18	EVERY GOOD BOY DESERVES	21
	FAVOR MOODY BLUES (Threshold THS 5)	48
19	POEMS, PRAYERS AND PROMISES	
20	JOHN DENVER (RCA LSP 4499) (P8S 1711) (PK 1711) TEA FOR THE TILLERMAN	18
	CAT STEVENS (A&M SP 4280) (8T 4280) (CT 4280)	13
21	ONE WORLD RARE EARTH (Rare Earth RS 520) (R8 1520) (R75 520)	23
22	BLUE JONI MITCHELL (Reprise MS 2038) (8 2038) (5 2037)	17
23	ARETHA LIVE AT FILLMORE WEST ARETHA FRANKLIN (Atlantic \$D 7205) (TP 7205) (CS 7205)	16
24	SONGS FOR BEGINNERS GRAHAM NASH (Atlantic SD 7204) (TP 7204) (CS 7204)	22
25	LEON RUSSELL & THE SHELTER PEOPLE (Shelter SW 8903)	29
26	(8XT 8903) (4XT 8903) SURVIVAL	
27	GRAND FUNK (Capitol SW 764) (8XT 764) (4XT 764) UP TO DATE PARTRIDGE FAMILY (Bell 6059)	24
28	(8 6059) (5 6059) INDIAN RESERVATION	31
2 <del>9</del>	CHASE (Columbia C 30768) (CA 30768) (CT 30768) (Enic F 30472)	28
30	(Epic E 30472) (CA 30472) (CT 30472) SHAFT	20
	SINAL SOUNDTRACK (Enterprise EN 2 5002) (EN8 25002) (ENC 25002) CARLY SIMON	59
32	(Elektra EKS 74082) (T8 4082) (54082) WHAT YOU HEAR IS WHAT	26
	<b>YOU GET</b> & TINA TURNER (United Artists UAS 9953)	33

33	(A&M SP 3501)
34	(87 3501) (CS 3501) NATURALLY
35	THREE DOG NIGHT (Dunhill DSX 50088) 11-17-70
36	ELTON JOHN (Uni 93105) (8 93105) (2 93105) HOMEMADE
37	THE OSMONDS (MGM SE 4770) (8130-4770) (5130-4770)
37	GOLDEN BISQUITS 3 DOG NIGHT (Dunhill DS 50098) (8 50098) (5 50098)
38	THE BEST OF GUESS WHO (RCA LSPX 1004) (P85 1710) (PK 1710)
39	OSIBISA (Decca DL 75285) (6-75285) (73-75285)
40	HAMILTON, JOE FRANK & REYNOLDS
41	BYRDMANIAX BYRDS (Columbia KC 30640)
42	(CA 30640) (CT 30640) MAYBE TOMORROW JACKSON 5 (Motown MS 735)
43	JACKSON 5 (Motown MS 735) (M8 1735) (M75 735) SKY'S THE LIMIT TEMPTATIONS (Gordy GS 957)
44	(G8 1957) (G75 957) PARANOID BLACK SABBATH (Warner Bros. WS 1887) (M8 1887) (M5 1887)
45	CHICAGO III
46	(Columbia CT 30110) (CA 30110) (CT 30110) LEE MICHAELS V (A&M SP 4302)
47	(8T 4302) (CS 4302) SURRENDER DIANA ROSS (Mctown MS 723)
48	(M8 1723) (M75 723) JUST AS I AM
49	BILL WITHERS (SUSSEX SXBS 7006) THE DONNY OSMOND ALBUM (MGM SE 4782)
50	(8130-4782) (5130-4782) I'M JUST ME CHARLEY PRIDE (RCA LSP 4560)
51	(P8\$ 1730) (PK 1730) EMERSON, LAKE & PALMER
52	(Cotillion SD 9040) VOLCANIC ACTION OF MY SOUL RAY CHARLES (ABC 726)
53	SOUND MAGAZINE PARTRIDGE FAMILY (Bell 6064)
54	(8 6064) (5 6064) CURTIS/LIVE CURTIS MAYFIELD (Curtom CRS 8008)
55	THIRDS JAMES GANG (ABC ABCX 721)
56	IF I WERE YOUR WOMAN GLADYS KNIGHT & THE PIPS (Soul SS 731)
57	HOT TUNA ELECTRIC RECORDED LIVE
58	(RCA LSP 4550) (P8S 1762) (PK 1762) A SPACE IN TIME
59	TEN YEARS AFTER (Columbia KC 30801) (CA 30801) (CT 30801) ABRAXAS
60	SANTANA (Columbia KC 30130) (CA 30130) (CT 30130) CONTACT
61	FREDA PAYNE (Invictus SMAS 7307) (8XT 7307) (4XT 7307) SUMMERTIME
62	ALPERT & The Tijuana Brass (A&M SP 4314) (8T 4314) (CS 4314) CLOSE TO YOU
63	CARPENTERS (A&M 4271) (8T 4271) (CS 4271) LOVE IT TO DEATH ALICE COOPER (Warner Bros, WS 1883)
64	ALICE COOPER (Warner Bros. WS 1883) (8 1883) (5 1883) LOVE LETTERS FROM ELVIS FLVIS PRESIEV (RCA 4530)
65	ELVIS PRESLEY (RCA 4530) (P8S 1748) (PK 1748) MR. BIG STUFF JEAN KNIGHT (Stax STS 2045)
66 JAMES	SWEET BABY JAMES S TAYLOR (Warner Bros./7 Arts) (WS 1843)
a contribui	(8 WM 1843) (CWX 1843) www.americanradiohistory.com

67	SHE'S A LADY TOM JONES (Parrot XPAS 71046) (M 79846) (M 79846)	58
68	SO LONG BANNATYNE GUESS WHO (RCA LSP 4574) (P8S 1) (PK)	80
69	CHAPTER 2 ROBERTA FLACK (Atlantic 1569) (TP 1569) (CS 1569)	62
70	WHAT THE WORLD NEEDS NO IS LOVE	W
71	TOM CLAY (Mowest 103-L) (MW 103-T) (MW 103-C) SLY & THE FAMILY STONE GREATEST HITS	_
72	(EPIC KE 30325) (CA 30325) (CT 30325) THE UNDISPUTED TRUTH	67
73	(Gordy G 955) (G8 1955) (G75 955) RELICS	85
	PINK FLOYD (Capit SW 759) (8XT 759) (4XT 759)	61
74	YOU'VE GOT A FRIEND ANDY WILLIAMS (Columbia KC 30797) (CA 30797) (CT 30797)	89
75	FRIENDS & LOVE CHUCK MANGIONE (Mercury SRM 2-800)	77
76	CAROLE KING (Ode 77006)	76
	SINFONIAS ALDO DE LOS RIOS (United Artists UAS 6802) PEARL	71
	JANIS JOPLIN (Columbia KC 30322) (CA 30322) (CT 30322)	66
79	FIREBALL DEEP PURPLE (Warner Bros. BS 2564) (8 2564) (5-2564)	146
80	DEATH WALKS BEHIND YOU ATOMIC ROOSTER (Elektra EKS 74094) (81 4094) (54094)	86
81	SUMMER SIDE OF LIFE GORDEN LIGHTFOOT (Reprise MS 2037) (8 2037) (5 2037)	68
82	STEPPENWOLF GOLD (Dunhill DS 50099) (8 50099) (5 50099)	72
83	ROCK ON HUMBLE PIE (A&M SP 4301)	83
83 84	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762)	
	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (BEII 6050)	I <b>M</b> 88
84	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (BEII 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY	1M 88
84 85	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (BEIL 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733)	1M 88
84 85 <b>86</b>	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (BEII 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294)	1 <b>M</b> 88 73
84 85 86 87	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (BEII 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (8T 4294) (CS 4294) GODSPELL	IM 88 73  91 78
84 85 86 87 88	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (Bell 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (8T 4294) (CS 4294) GODSPELL ORIGINAL CAST (Bell 1102) I WON'T MENTION IT AGAIN	IM 88 73 
84 85 86 87 88 88 89	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8X 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (Bell 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (8T 4294) (CS 4294) GODSPELL ORIGINAL CAST (Bell 1102) I WON'T MENTION IT AGAIN RAY PRICE (Columbia C 30510) (CA 30510) (CT 30510) VIKKI CARR'S LOVE STORY	IM 88 73  91 78
84 85 86 87 88 88 89 90	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (BEII 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (8T 4294) (CS 4294) GODSPELL ORIGINAL CAST (BEII 1102) I WON'T MENTION IT AGAIN RAY PRICE (Columbia C 30510) VIKKI CARR'S LOVE STORY (Columbia C 30662) (CA 30662) (CT 30662) YOU'RE MY MAN	IM 88 73  91 78 115 81 98
84 85 86 87 88 89 90 91	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8X 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (Bell 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (8T 4294) (CS 4294) GODSPELL ORIGINAL CAST (Bell 1102) I WON'T MENTION IT AGAIN RAY PRICE (Columbia C 30510) (CA 30510) (CT 30510) VIKKI CARR'S LOVE STORY (Columbia C 30662) YOU'RE MY MAN LYNN ANDERSON (Columbia C 30793) (CA 30793) (CT 30793) RAINBOW FUNK	IM 88 73  91 78 115 81
84 85 86 87 88 89 90 91 92	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (Bell 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (8T 4294) (CS 4294) GODSPELL ORIGINAL CAST (Bell 1102) I WON'T MENTION IT AGAIN RAY PRICE (Columbia C 30510) (CA 30510) (CT 30510) VIKKI CARR'S LOVE STORY (Columbia C 30662) (CA 30662) (CT 30593) RAINBOW FUNK JR. WALKER & ALL STARS (Soul S 732) (S8 1732) (S 75 732) HANGING IN THERE	IM 88 73 91 78 115 81 98 82 100
84 85 86 87 88 89 90 91 92 93 94 95	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (Bell 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (ST 4294) (CS 4294) GODSPELL ORIGINAL CAST (Bell 1102) I WON'T MENTION IT AGAIN RAY PRICE (Columbia C 30510) (CA 30510) (CT 30510) VIKKI CARR'S LOVE STORY (Columbia C 30662) (CA 30503) (CT 30793) RAINBOW FUNK JR. WALKER & ALL STARS (Soul S 732) (S8 1732) (S 75 732) HANGING IN THERE HUDSON & LANDRY (Dore 324) LOVE STORY	IM 88 73  91 78 115 81 98 82
84 85 86 87 88 89 90 91 92 93 94 95	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8X 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (Bell 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (8T 4294) (CS 4294) GODSPELL ORIGINAL CAST (Bell 1102) I WON'T MENTION IT AGAIN RAY PRICE (Columbia C 30510) (CA 30510) (CT 30510) VIKKI CARR'S LOVE STORY (Columbia C 30662) (CA 30662) (CT 30662) YOU'RE MY MAN LYNN ANDERSON (COLUMBIA C 30793) (CA 30793) (CT 30793) RAINBOW FUNK JR. WALKER & ALL STARS (Soul S 732) (S8 1732) (S 75 732) HANGING IN THERE HUDSON & LANDRY (Dore 324)	IM 88 73 91 78 115 81 98 82 100 87
84 85 86 87 88 89 90 91 92 93 94 95 0RJ 96 97	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (BEIL 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (84 4294) (CS 4294) GODSPELL ORIGINAL CAST (BEIL 1102) I WON'T MENTION IT AGAIN RAY PRICE (Columbia C 30510) (CA 30510) (CT 30510) VIKKI CARR'S LOVE STORY (Columbia C 30662) (CA 30662) (CT 30662) YOU'RE MY MAN LYNN ANDERSON (Columbia C 30793) (CA 30793) (CT 30793) RAINBOW FUNK JR. WALKER & ALL STARS (Soul S 732) (S8 1732) (S 75 732) HANGING IN THERE HUDSON & LANDRY (Dore 324) LOVE STORY GINAL SOUNDTRACK (Paramount PAS 6002) SOMETHING ELSE SHIRLEY BASSEY (United Artists 6797) C'MON EVERYBODY ELVIS PRESLEY (RCA Camdon 2518)	IM 88 73 91 78 115 81 98 82 100 87 92
84 85 86 87 88 89 90 91 92 93 94 95 97 98	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8XT 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (Bell 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (ST 4294) (CS 4294) GODSPELL ORIGINAL CAST (Bell 1102) I WON'T MENTION IT AGAIN RAY PRICE (Columbia C 30510) (CA 30510) (CT 30510) VIKKI CARR'S LOVE STORY (Columbia C 30662) (CA 30562) (CT 30562) YOU'RE MY MAN LYNN ANDERSON (Columbia C 30793) (CA 30793) (CT 30793) RAINBOW FUNK JR. WALKER & ALL STARS (Soul S 732) (S8 1732) (S 75 732) HANGING IN THERE HUDSON & LANDRY (Dore 324) LOVE STORY GINAL SOUNDTRACK (Paramount PAS 6002) SOMETHING ELSE SHIRLEY BASSEY (United Artists 6797) C'MON EVERYBODY ELVIS PRESLEY (RCA Camdon 2518) PAUL AND PAUL STOOKEY (Warner Bros. WS 1912) (8 1912) (5 1912)	IM 88 73 91 78 115 81 98 82 100 87 92
84 85 86 87 88 89 90 91 92 93 94 95 0RJ 96 97	HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301) I DON'T KNOW HOW TO LOVE H HELEN REDDY (Capitol ST 762) (8X 762) (4XT 762) THE PARTRIDGE FAMILY ALBUN ORIGINAL TV CAST (Bell 6050) (8 6050) (5 6050) CHICAGO TRANSIT AUTHORITY (Columbia GP8) THE LAST TIME I SAW HER GLEN CAMPBELL (Capitol SW 733) (8XT 733) (4XT 733) BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) (8T 4294) (CS 4294) GODSPELL ORIGINAL CAST (Bell 1102) I WON'T MENTION IT AGAIN RAY PRICE (Columbia C 30510) (CA 30510) (CT 30510) VIKKI CARR'S LOVE STORY (Columbia C 30662) YOU'RE MY MAN LYNN ANDERSON (Columbia C 30793) (CA 30793) (CT 30793) RAINBOW FUNK JR. WALKER & ALL STARS (Soul S 732) (S8 1732) (S 75 732) HANGING IN THERE HUDSON & LANDRY (Dore 324) LOVE STORY GINAL SOUNDTRACK (Paramount PAS 6002) SOMETHING ELSE SHIRLEY BASSEY (United Artists 6797) C'MON EVERYBODY ELVIS PRESLEY (RCA Camdon 2518) PAUL AND PAUL AND PAUL AND PAUL STOOKEY (Warner Bros. WS 1912)	IM 88 73 

# CashBox TOP 100 Albums

#### 101 TO 150

101	POTLATCH	118
100	REDBONE (Epic E 30109) 105	119
102	WHEN YOU'RE HOT, YOU'RE HOT JERRY REED (RCA LSP 4506) 74	119
	(P8S 1712) (PK 1712)	
103	MARK ALMOND	120
	(Blue Thumb) 104	
104	ONE FINE MORNING LIGHTHOUSE (Evolution 3007) 125	121
105	THE LONDON HOWLIN' WOLF	
105	SESSIONS	122
	(CHESS 60008) 121	122
106	MANCINI CONCERT	
	HENRY MANCINI (RCA LSP 4542) 106 (P8S 1754) (PK 1754)	123
107	THIS IS A RECORDING	
107	LILY TOMLIN (Polydor 25-4055) 101	124
108	PG&E	
	(Columbia C 30362) 118 (CA 30362) (CT 30362)	125
109	AFTER THE GOLD RUSH	126
105	NEIL YOUNG (Reprise RS 6383) 108	120
	(8RM 6383) (CH 6383)	
110	MANDRILL (Polydor 24-4050) 75	127
111	ALARM CLOCK	
	RICHIE HAVENS (Stormy Forest SFS 6005) 102	128
112	FILLMORE EAST, JUNE 1971	120
	MOTHERS (Bizzarre MS 2042)	100
113	(M8 2042) (M5 2042) MORNING NOON & NITE-LITERS	129
115	NITE-LITERS (RCA LSP 4493) 103	EDD
	(P8S 1798) (PK 1712)	130
114	WAR WAR WAR	
COL	INTRY JOE MCDONALD (Vanguard VSD 79315) 84	
115	THE REAL THING	131
	TAJ MAHAL (Columbia G 30619) 107 (CA 30619) (CT 30619)	
116	KING CURTIS LIVE AT FILLMORE	132
110	WEST	
	(Atco SD 33-359) —	1.00
117	EDGAR WINTER'S WHITE TRASH	133
	(EPIC 30512) 109 (CA 30512) (CT 30512)	
	(CA 30512) (CT 30512)	

1	118	TUMBLEWEED CONNECTION ELTON JOHN (Uni 73096) 79
	119	MESSAGE TO THE PEOPLE BUDDY MILES (Mercury SR 1-608) 116
	120	(MC8 1-608) (MCR4 1-608) HOW HARD IT IS
	121	BIG BROTHER (Columbia C 30738)
		BREAD (Elektra EKS 74086) 96 (F8T 4086) (TC 54086)
	122	LOVE STORY ANDY WILLIAMS (Columbia KC 30497) 110 (CA 30497) (CT 30497) 110
	123	8TH DAY (Invictus ST 7306) 130 (8XT 7306) (4XT 7306) 130
	124	SHA NA NA (Kama Sutra 2034) —
	125	MAGGOT BRAIN FUNKADELIC (Westbound WB 2007) —
	126	ELTON JOHN (UNI 73090) 113 (8 73090) (2 73090)
	127	GIVE MORE POWER TO THE PEOPLE
	128	CHI-LITES (Brunswick BL 754170) —
	129	SUPREMES (Motown MS 737) 111 (M8 1737) (M75 737) SECOND MOVEMENT
		E HARRIS & LES McCANN (Atlantic SD 1583) (TP 1583) (CS 7205) 123
	130	TOMMY THE WH0 (Decca DXSW 7205) 122 (6-2500) (73-2500)
	131	ALL THINGS MUST PASS GEORGE HARRISON (Apple STCH 639) (8XT 639) (4XT 639) 127
	132	BRIDGE OVER TROUBLED WATER           SIMON & GARFUNKEL (Columbia KCS 99-14) (18 10 0750) (14 10 0750) (16 10 0750)         132
	133	SWEET SWEETBACK'S BAADASSSSS
		SONG ORIGINAL SOUNDTRACK (Stax STS 30001) 133

134	HELP ME MAKE IT THROUGH TH	E
	JIM NABORS (Columbia C 30810) (CA 30810) (CT 30810)	90
135	PUT YOUR HAND IN THE HAND OCEAN (Kama Sutra KSDS 2033)	120
136	LAYLA DEREK AND THE DOMINOS (Atco SD 2-704) (TP 704) (CS 704)	128
137 CREE	COSMO'S FACTORY	134
138	MARY MARY TRAVERS (Warner Bros. WS 1907) (8 1907) (5 1907)	93
139	WHERE I'M COMING FROM STEVIE WONDER (Tamla TS 308)	94
140	(T8 1308) (T75 308) WOODSTOCK ORIGINAL SOUNDTRACK (Cotilion SD3-500)	137
141	(TP 33-500) (CS 33-500) IN THE GARDEN	157
142	GYPSY (Metromedia KMD 1044) LINK WRAY	138
143	(Polydor 244064) (8F 244064) (CF 244064) DEJA VU	150
CROSBY	r, STILLS, NASH & YOUNG (Atlantic SD 7200) (TP 7200) (CS 7200)	136
144	PENDULUM CREEDENCE CLEARWATER (Fantasy 8410) (8 8410) (5 8410)	140
145	TAP ROOT MANUSCRIPT NEIL DIAMOND (UNI 73092)	141
146	THE CRY OF LOVE JIMI HENDRIX (Reprise MS 2034)	145
147	(8 2034) (5 2034) STONEY END RADDRA STREISAND (Columbia KC 20378)	147
148	BARBRA STREISAND (Columbia KC 30378) (CA 30378) (CT 30378) BOOKER T & PRISCILLA	147
149	(A&M SP 3504) (8T 3504) (CS 3504) YES ALBUM	148
	(Atlantic SD 8283) (TP 8283) (CS 8283)	-
150	IF 3 (Capitol SMAS 820) (8XT 820) (4XT 820)	-



									_
	SMILING FACES SOMETIMES Undisputed Truth (Gordy 7180) 2	16	K-JEE Nite Liters (RCA 0461) 20	30	BRING THE BOYS HOME Freda Payne (Invictus 9092)	19	45	FRIENDS BY DAY What Nauts (Stang 5030)	44
2	SPANISH HARLEM Aretha Franklin (Atlantic 2817) 4	17	YOU'VE GOT TO EARN IT Staple Singers (Stax 0093) 17	31	IT'S SUMMER Temptations (Gordy 7109)	21	46	HOW'S YOUR LOVE LIFE B/ Ted Taylor (Ronn 52)	49
3	I LIKES TO DO IT Peoples Choice (Phil La of Soul 349) 3	18	WEAR THIS RING Detroit Emeralds (Westbound 181) 22	32	WOMEN'S LOVE RIGHTS Laura Lee (Hotwax 7105)	35	47	I LIKE WHAT YOU GIVE Noian (Lizard 1008)	41
4	AIN'T NO SUNSHINE Bill Withers (Sussex 219) 5	19	YOU'RE THE ONE FOR ME	33	I LOVE THE WAY YOU LO Betty Wright (Alston 4594)	<b>VE</b> 34	48	SHE'S ALL I'VE GOT Freddie North (Mankind 12004)	- ,
5	MAYBE TOMORROW Jackson 5 (Motown 1186) 7	20		34	MAKE IT FUNKY James Brown (Polydor 14088)	39	49	SLIPPED TRIPPED AND FE IN LOVE Ann Peebles (Hi 2198)	52
6	MERCY MERCY ME Marvin Gaye (Tamla 54207) 1	21	YOU'VE GOT A FRIEND Roberta Flack, Donny Hathaway 14 (Atlantic 2808)	35	MAKE IT WITH YOU Ralfi Pagan (Wand 11236)	36	50	YOU SEND ME Ponderosa Twins Plus 1 (Horescope 102)	58
	STICK UP Honey Cone (Hotwax 7106) 9	22	GOT TO GET OVER THE HUMP Simtek & Wiley (MR. CHAND 8005) 26	36	LOVE ME Impressions (Curtom 1959)	37	51	HIJACKING LOVE Johnnie Taylor (Stax—ST 0096)	- '
8	TIRED OF BEING ALONE Al Green (Hi 2194) 12	23	Simtek & Wiley (MR. CHAND 8005) 26	37	LUCKY ME Moments (Stang 5031)	43	52	HERE I GO AGAIN Raeletts (Tangerine 1017)	51
9	HOT PANTS James Brown (People 2501) 8		Junior Walker (Soul 35084) 27 BREAKDOWN	38	CHICKEN HEADS Bobby Rush (Galaxy 778)	38	53	ALL DAY MUSIC War (U.A. 50815)	-
10	WHAT YOU SEE IS WHAT YOU GET	Ka	Rufus Thomas (STAX 98) 28	39	FUNKY L.A. Paul Humphrey (Lizard 1009)	40	54	MISS JACKSON'S DAUGHT Randolph Walker (Law/Ton 1552)	ER
	Dramatics (Volt 3058) 11	25	A THIN LINE BETWEEN LOVE AND HATE Persuaders (Atco 6822) 29	40	FEEL SO BAD Ray Charles (ABC 11308)	45	55	TO TUFF MR. BIG STUFF Vicki Anderson (Brownstone 4202)	55
u	UNTIL THEN I'LL SUFFER Barbara Lynn (Atlantic 2812) 15	26	WE ARE NEIGHBORS	41	1-2-3-4		56	BREAKDOWN Parliament (Invictus 9095)	56
12	LOVE THE ONE YOU'RE WITH Isley Bros. (T-Neck 930) 6		Chi-Lites (Brunswick 55455) 24	42	Lucky Peterson (Today 1503)	47	57	MY LUCKY DAY Frankie Newsome (GWP 515)	60
13	THE LOVE WE HAD Dells (Cadet 5683) 18		Steve Wonder (Tamla 54208) 31		Brenda & The Tabulations (Top & Bottom 408)	50	58	COMMUNICATION Bobby Womack (U.A. 50816)	59 <
14	MR. BIG STUFF Jean Knight (Stax 0088) 13	28	B SLIPPED TRIPPED AND FELL IN LOVE Clarence Carter (Atlantic 2818) 30	43	JUST MY WAY OF LOVING YOU Garland Green (Cotillion 44126)	48	59	DADDY LOVE Gi-Gi (Sweet S-001-S)	~
15	IT'S THE REAL THING Electric Express (Cotillion- Linko 1001) 10	29	I DON'T WANT TO DO WRONG Gladys Knight & Pips (Soul 35083) 23	44	LIKE AN OPEN DOOR Fuzz (Ca'la 177)	32	60	BREZZIN' Gabor Szabo (Bluethumb 200)	_

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## **Country Music Report**

# Big 3 Music, Glaser Bros. In Long-Term Print Pact NEW YORK — The Big 3 Music Corporation (Robbins-Feist-Miller) has announced an exclusive music print agreement with the Glaser Brothers mublishing organization From this diversified

print ag Brothers print agreement with the Glaser Brothers publishing organization The long-term agreement which was concluded by Allen Stanton, exec. vp and general manager of The Big 3, with Tompall, Chuck and Jim Glaser, wrapped up across-the-board music print and distribution rights for all copyrights in the catalogs of Glaser Brothers Music, Inc., G.B. Music, Inc. and Glaco Publications, Inc.

As one of the big growth organi-zations in the country field, the Glaser Nashvile-based complex now

#### Nashville Hosts Gospel Quartets

NASHVILLE — All roads will lead to Nashville the week of Oct. 6-10 when gospel music's major event of the year, the National Quartet Con-vention convenes at the Municipal Auditorium.

Auditorium. A host of activities, including the Gospel Music Association's coveted Dove Award Banquet, will highlight the week's gathering. Every major gospel group (except the Happy Goodman Family) will be featured during the five-day meet.

Goodman Family) will be featured during the five-day meet. This year marks the first time the convention has been held in Nash-ville; it was previously held in Mem-phis. The meet will also coincide with the Pro-Celebrity Golf Tournament and precedes the WSM Birthday Cel-ebration; special guest appearances by country music artists are slated as an added attraction of the conven-tion. The convention's program will begin at 7 PM each evening with ap-pearances by all the major groups. Each evening will spotlight several major groups and the climax Satur-day evening will be devoted to the annual Parade of Stars which brings all the quartets together. The National Quartet Convention has long been established as the in-dustry's major event of the year. It is a week annually set aside when all the groups gather to attend to busi-ness and entertain. The convention is also the most significant part of the year for the promoters, from across the country who are flown into the convention, often at the convention's expense, to set up their concert dates and book the groups in advance. J. D. Summer, president of the Na-tional Quartet Convention, who

J. D. Summer, president of the Na-tional Quartet Convention, who along with James Blackwood, of the famous Blackwood Brothers, estab-lished the National Quartet Conven-ton, said he feels this convention will have more than 30.000 persons in attendance during its five-day festivi-ties ties.

Tickets to the National Quartet Convention are still available. They may be obtained by writing or call-ing Mr. Nancy Bond, National Quar-tet Convention offices, 912 17th Ave-nue, South, Nashville, Tennessee.

#### Clyde Pitts, Young, **Deaton Publ. Tie**

Deaton PUDI. IIe NASHVILLE — Songwriter Clyde Pitts has joined with Faron Young and The Billy Deaton Agency in a new publishing venture. In the past month his tunes have been recorded by Conway Twitty and Jerry Lee Lewis and recently, artists who have waxed his material have included Jody Miller, ("You Number Two"), Jeanie Seely ("Another Heart For You To Break"), Ray Pillow ("The Waitress") and Tammy Wynette ("Don't Liberate Me, Love Me").

includes a talent agency, a management firm, a production wing and one of Music City's busiest recording studios as well as the publishing divi-sion. From this diversified source, The Big 3 print operation expects to draw new artisits and new copyrights their line of country music books.

The major initial project that has already been launched is the August release of a John Hartford Songbook featuring the writer's country classic "Gentle On My Mind" and "Califor-nia Earthquake," "Today," "A Simple Thing As Love" and "Housing Project" among others. Herman Steiger, who heads The Big 3 music print division, has indicated that the entire catalog of Hartford songs will now be culled for a whole spectrum of publications in the music print mar-ket. Tompall and The Glaser Brothers will also be the subject of special music print merchandising with the development of songbooks keyed to their wide popularity as recording artists and their many concert ap-pearances throughout the year.

#### Mayf Nutter To Buck Owens Ent.

BAKERSFIELD — Mayf Nutter, singer, actor and composer has signed exclusive contracts with OMAC Artist Corporation, Per-formers Management, Inc. and Buck Owens Enterprises. Now a featured part of the traveling "Buck Owens All-American Show" the Capitol re-cording artist will soon release his own country version of "Never End-ing Song of Love," currently a pop hit by Delaney and Bonnie. "Okla," the "B" side of the single, is a novel-ty song he wrote himself. Mayf has guest starred on T.V.'s

y song he wrote mmself. Mayf has guest starred on T.V.'s "Bonanza," "The High Chaparral," "The Merv Griffin Show," and "Gun-smoke." He wrote the theme music for "Cimmarron Strip," was leader of the New Christy Minstrels and will nar-rate a series of adventure films for Walt Disney Studios.

#### **Bobby Lewis Day** At Ky. Home Town

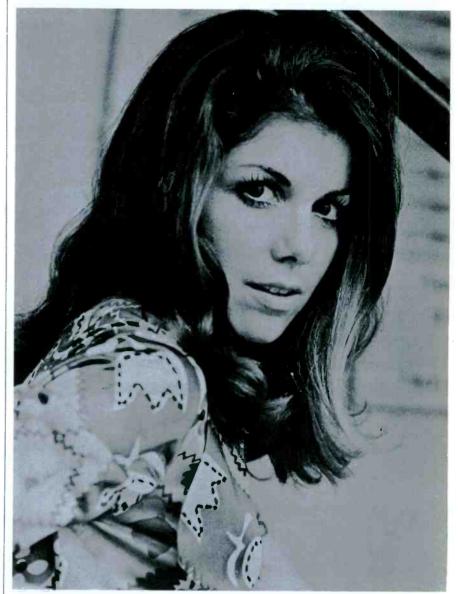
HOLLYWOOD — United Artists Records' country act, Bobby Lewis, will be honored by his home town of Hodgenville, Kentucky, on Sept. 5th which has been proclaimed by Mayor Jewell Brown as Bobby Lewis Day.

Jewell Brown as Bobby Lewis Day. Lewis will appear at the event held in the local park and recreation cen-ter. Area newspapers and radio sta-tions are participating in the promo-tion and many country music nota-bles will be in attendance, as well as members of the Bobby Lewis fan club. Hodgenville was the birthplace of the young Lewis; another Hogen-ville citizen who made it big was Abraham Lincoln.

Latest Bobby Lewis single for UA is "If I Had You."

#### Mex. Hayride To **Ohio State Fair**

CINCINNATI - Host Kenny Price CINCINNATI — Host Kenny Price will take his Avco Broadcasting syn-dicated TV program, "Midwestern Hayride" to the Ohio State Fair at Columb's on Aug. 28th and Sept. 4th. The RCA recording artist will be joined by Hayride regulars Bonnie Lou, Rob Reider, Dave McCoy, The Three K's, The Boyer Sisters, Zeke & Bill and the Hayride Band. Country Artist Of The Week: JODY MILLER



SHE'S SO FINE—Jody Miller was raised in a small Oklahoma town in a family that included a country fiddle-playing father and four sisters who warbled harmonizing chords together. Breaking away from home base, she found her-self singing professionally at the Troubadour, LA's famed folk music club. Then "He Walks Like A Man," a West Coast smash, was followed by a block-buster called "Queen of the House" (in response to Roger Miller's "King of the Road") and she found herself with a Grammy. That same year she entered the international San Remo music festival in Italy, and was the only artist to win in both an English and non-English singing category. As a result, she won a large international following, and subsequently re-corded her material in all the major languages. Jody's current Epic hit is "He's So Fine", produced by Billy Sherrill.

#### Hag First Country Act At DC Center

WASHINGTON — Merle Haggard, Capitol recording artist, has been set as the first country artist to appear in the benefit performances for the John F. Kennedy Center for the Performing Arts in Washington, D.C. The recipi-ent of four Country Music Associa-tion awards in 1970, he will make country music's debut at the Cultural Center's 2,750 seat Concert Hall on Sept. 14th. Haggard will contribute his performance to provide funds for a number of discount tickets for use by those in low income groups to

#### CMA Awards Show An NBC Special

NASHVILLE — The Country Music Association (CMA) has announced that its Awards Show will be presented live from the Grand Ole Opry House on NBC, Sunday, Oct. 10th. The CMA Banquet and show will be held in the Municipal Audito-rium of Friday, Oct. 15th and tickets to these festivities include a compli-mentary pass to the telecast.

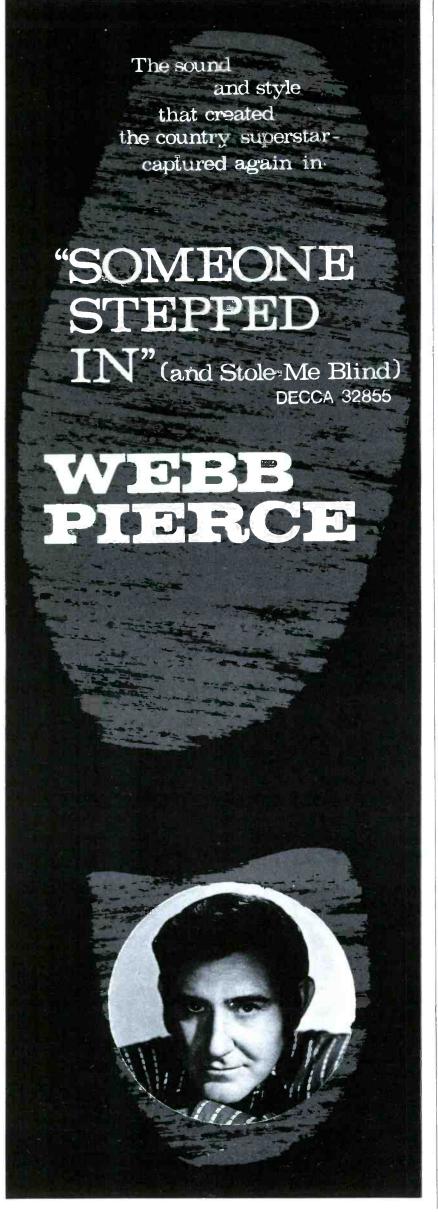
#### events at the Kennedy Center.

events at the Kennedy Center. The purpose of the Center is to provide a national stage for the finest of all the performing arts, and opportunities for the growth and ex-perience of young performers and young audiences, and other age groups as well. It will also serve as a civic and educational institution. The inaugural year will begin with a two-week festival on Sept. 8th, during which Haggard will make his appear-ance.

The Performing Arts Center has been under development in the na-tion's capitol for over 12 years. It was created by an Act of Congress and signed into law by President Eisenhower on September 2, 1958.

#### Liz Anderson Inked To Epic

NASHVILLE — Liz Anderson re-cently penned her signature to an Epic recording contract. Glenn Sut-ton will a&r all her future material and the two have already completed her first single for the lable, to be released shortly. The Buddy Lee Or-ganization represents the singer and songwriter on her personal appear-ances. ances.



	Country		op 65
1	SOMEDAY WE'LL LOOK BACK Merle Haggard (Capitol 3112) 2 (Blue Book—BMI) DREAM LOVER	34	THERE MUST BE MORE TO LIFE THAN GROWING OLD Jack Blanchard & Misty Morgan (Mega 0031) (Hall-Clement, Birdwalk
2	Billy "Crash" Craddock (Cartwheel 3 196) (Hudson Bay, Hill & Range, Screen Gems/Columbia—BMI)	35	PLEASE DON'T TELL ME HOW THE STORY ENDS
3	I'M JUST ME Charlie Pride (RCA 9996) 1 (Tree-BMI) GOOD LOVIN (MAKES	36	Bobby Bare (Mercury 73203) 2 (Combine—BMI) PLEDGING MY LOVE Kitty Wells (Decca 32840) 33
	IT RIGHT) Tammy Wynette (Epic 10759) 5 (Algee-BMI) 5	37	(Lion—BMI) LOSER'S COCKTAIL Dick Curless (Capitol 3105) 44 (Champion—BMI)
5	EASY LOVING Freddie Hart (Capitol 3115) 7 (Blue Book—BMI)	38	TAKE ME HOME COUNTRY ROAD John Denver (RCA 04445) 44
6	BRIGHT LIGHTS, BIG CITY Sonny James (Capitol 3114) 4 (Conrad—BMI) I WONDER WHAT SHE'LL	39	(Lane—ASCAP) WELCOME TO MY WORLD Eddy Arnold (RCA 9993) 34
	THINK ABOUT ME LEAVING Conway Twitty (Decca 32842) 8 (Blue Book—BM1) 8	40	(Tuckahoe, Neilrae—BMI) ONE NIGHT OF LOVE Johnny Duncan (Columbia 45418) 5: (Pi-Gem—BMI)
8	THE YEAR THAT CLAYTON DELANEY DIED Tom T Hall (Mercury 73221) 10	41	ROLLIN' IN MY SWEET BABY'S ARMS Buck Owens & The Buckaroos (Capitol 50
9	(Newkeys—BMI) INDIAN LAKE Freddy Weller (Columbia 45388) 6 (Pocketful of Tunes—BMI)	42	3164) (Blue Book—BMI) CONGRATULATIONS (YOU SURE MADE A MAN OUT
10	QUITS Bill Anderson (Decca 32850) 19 (Stallion—BM1)	42	OF HIM) Arlene Harden (Columbia 45420) 44 (CrossKeys—ASCAP) HOW CAN I UNLOVE YOU
11	THE RIGHT COMBINATION           Porter Wagoner & Dolly Parton         11           (RCA 9994) (Owepar—BMI)         11	43	Lynn Anderson (Columbia 45429) - (Lowery-BMI) IT'S A SIN TO TELL A LIE
12	WHEN HE WALKS ON YOU Jerry Lee Lewis (Mercury 73227) 16 (Blue Crest/Hill & Range—BMI) TEFAT HIM DICHT	45	Slim Whitman (United Artists UA 4' 50806) (Bregman, Vocco & Conn-ASCAP) HE EVEN WOKE ME UP
13	TREAT HIM RIGHT Barbara Mandrell (Columbia 45391) 13 (Don Music—BMI) PITTY, PITTY, PATTER	46	TO SAY GOODBYE Lynn Anderson (Chart 5136) 4 (Acuff.Rose—BMI) PENCIL MARKS ON THE WALI
15	Susan Raye (Capitol 3129) 20 (Blue Book—BMI) MY BLUE TEARS	47	Henson Cargill (Mega 0030) 5 (Free Verse—ASCAP) COUNTRY GIRL WITH HOT
16	Dolly Parton (RCA 9999) 15 (Owepar—BMI) GOOD ENOUGH TO BE	48	PANTS ON Leona Williams (Hickory 1606) 5 (Milene—ASCAP) I DON'T KNOW YOU
17	YOUR WIFE Jeannie C. Riley (Plantation 75) 17 (Belwin Mills—ASCAP) YOU'RE LOOKING AT	**0	(ANYMORE) Tommy Overstreet (Dot 17387) 5 (Shenandoah, Terrace—ASCAP)
-	COUNTRY Loretta Lynn (Decca 32851) 18 (Sure Fire—BMI)	49 50	BACK THEN Wanda Jackson (Capitol 3143) 5 (Duchess—BMI) I GOT A WOMAN
18	THE PHILADELPHIA FILLIES Dell Reeves (United Artists 50802) 22 (Milene—ASCAP)	50	Bob Luman (Epic 10755) 5 (Hill & Range—BMI) LOVING HER WAS EASIER
19	NASHVILLE         David Houston (Epic 510748)         12           (Tree-BMI)         HERE I GO AGAIN		(THAN ANYTHING I'LL EVER DO AGAIN) Roger Miller (Mercury 73230) -
21	Bobby Wright (Decca 32839) 24 (Contention—SESAC) BRAND NEW MISTER ME	52	(Combine—BMI) THE CHOKIN' KIND Diana Trask (Dot 17384) 6 (Wilderness—BMI)
22	Mel Tillis & The Statesiders (MGM 26 14275) (Sawgrass—BMI) HE'S SO FINE Jody Miller (Epic 10734) 9	53	LOVE'S OLD SONG Barbara Fairchild (Columbia 45422) 6 (Duchess—BMI)
23	(Bright Tunes—BMI) SATURDAY MORNING CONFUSION	54	IF THIS OUR LAST TIME Brenda Lee (Decca 32848) 5 (B'ue Crest—BMI) PICTURES
24	Bobby Russell (United Artists 50788) 29 (Pix Russ—ASCAP) THE LAST TIME I SAW HER	56	Statler Bros. (Mercury 73229) - (House of Cash—BMI) SHE CRIED
25	Gien Campbell (Capitol 3123) 28 (Warner/Tamerlane—BMI) LEAVIN' AND SAYIN' GOODBYE	57	Roy Clark (Dot 17386) 5 (Tree—BMI) IF I HAD YOU Bobby Lewis (United Artists 50791) -
26	Faron Young (Mercury 73220) 30 (Tree—BMI) I'D RATHER BE SORRY	58	(Passkey—BMI) FLY AWAY AGAIN Dave Dudley (Mercury 73225) - (Addel—BMI)
27	Ray Price (Columbia 45425)     32       (Buckhorn—BMI)     32       TAKE MY HAND     32       Mel Tillis & Sherry Bryce (MGM     25	59	AFTER ALL THEY USED TO BELONG TO ME Hank Williams Jr. (MGM 14277) -
28	14255) (Sawgrass—BMI) DON'T LET HIM MAKE A MEMORY OUT OF ME	60	(Hank Williams Jr.—BMI) IF YOU THINK THAT IT'S ALL RIGHT
29	Billy Walker (MGM 14268) 34 (Hill & Range SPR-BMI) SHE DON'T MAKE ME CRY	61	Johnny Carver (Epic 10760) 6 (Green Grass-BMI) MR. & MRS. UNTRUE
30	(Tomake—ASCAP) <b>THE MARK OF A HEEL</b> Hank Thompson (Dot 17385) 36	62	Johnny Russell (RCA 1000) 6 (Pocketful of Tunes-BMI) JUST ONE TIME Connie Smith (RCA 9981) 2
31	(Central—BMI) I'M GONNA WRITE A SONG Tommy Cash (Epic 10756) 33	63	(Actiff Rose—BMI) I WILL DRINK YOUR WINE Buugy Alan (Capitol 3146)
32	(Flagship—BMI) RIGHT WON'T TOUCH A HAND	64	(Blue Book—BMI) SLEEP WALK Strangers (Capitol 3144) - (Hudson Bay—BMI)
33	George Jones (Musicor 1440) 14 (Glad—BMI) CEDARTOWN, GEORGIA	65	WILL YOU LOVE ME TOMORROW Lynda K. Lance (Royal American 35)
	Waylon Jennings (RCA 1003) 43 (Tree—BMI)		Lynda K. Lance (Royal American 35) - (Screen Gems/Columbia—BMI)

CashBox Country Top 65



#### **Picks of the Week**

#### BOBBY BARE (Mercury 73236)

Short And Sweet (2:31) (Return Music, BMI-B. J. Shaver)

Short And Sweet (2:31) (Return Music, BMI-B. J. Snaver) Exquisite Billy Joe Shaver ballad provides Bobby with a strong follow-up to "Please Don't Tell Me How The Story Ends" which should go as far up the charts if not further. Must programming and hot sales item. Flip: "A Million Miles To The City" (3:10) (Newkeys Music, BMI-T. T. Hall)

#### GEORGE HAMILTON IV (RCA 45-276)

West Texas Highway (2:35) (Wren/Heavy Music, BMI-M. Murphey, B. Castleman) Almost narrative ballad about Abilene should bring George the follow-up to "Countrified" that programmers and fans have been awaiting. Top-flight Bob Ferguson production. Flip: no information available.

SAMMI SMITH (Mega 615-0039) For The Kids (3:00) (Evil Eye Music, BMI—S. Silverstein) Sammi's personal favorite from her new "Lonesome" LP, this ballad should prove bigger than her last hit, "Then You Walk In." Her voice is richer than ever, and the Bill Walker arrangement brings out the truth in the lyrics. Flip: "Saunders' Ferry Lane" (3:07) (Two River Music, ASCAP-J. Tooley, J. Whitehead)

#### CLAUDE KING (Columbia 45441)

When You're Twenty-One (3:34) (Dejab Music, BMI-C. King) Beautiful self-penned ballad shows the quietest side of Claude we've heard in a while, but the disk should easily equal the success of "Chip N Dale's Place." A tune for all ages, song could easily go pop with its fine horn arrangement. Flip: "Heart" (2:23) (Claudzane, BMI-J. W. Snyder)

#### DICKEY LEE (RCA 48-1013)

Never Ending Song Of Love (2:41) (Metric Music, BMI—D. Bramlett) Dickey Lee has the country power to propel this Delaney & Bonnie top ten pop tune up the country charts in like fashion. A strong sing-along record which should please programmers and buyers in a hurry. Flip: "On The South-bound" (2:42) (Jack Music, BMI—D. Lee, A. Reynolds)

#### SHEB WOOLEY (MGM 14287)

Goodbye Wabash Cannonball (2:38) (Cordial Music, BMI-J, Surrey) His first release in a while under his real name, alias Ben Colder salutes the rails in this one which should chug up the charts at diesel speed. Amtrak, take note! Flip: "Joy" (2:54) (Channel Music, ASCAP—S. Wooley)

#### PEGGY LITTLE (Dot 17393)

Snap Your Fingers (2:02) (Fred Rose Music, BMI-G. Martin, A. Zinetis)

One of the most distinctive new talents on the horizon meets this r&b standard head on and turns it out to graze in country pastures. Should be a big hit for this Little gal. Flip: "He Goes Walking Through My Mind" (3:13) (Forrest Hills Music, BMI—B. Eldridge, G. Stewart, W. Haynes)

#### CURTIS POTTER (Dot 17392)

#### Change Me (2:00) (Central Songs, BMI—S. Stone, C. Roberts)

This is such a pretty ballad that even though it makes no moves on its own part in the pop direction, MOR programmers may just have to sit up and take note. Curtis will have a big chart item as soon as this disk hits the airwaves. Flip: "One Minus Everything" (3:09) (Nashville Music, BMI—B. Tall)

#### **Best Bets**

RED STEGALL (Capitol 6287) I've Been Here Ever Since (2:12) (Palo Duro/Central Songs, BMI—R. Stegall, C. Williams) Cute up-tempo number about a res-taurant patron who never quite gets around to paying his check and leav-ing because of the waitress' way with a man's stomach and heart. Will be-come a jukebox hit and could easily spread to big sales figures. Flip: "In A Jetway In Dallas" (2:49) (Palo Duro Music, BMI—R. Stegall)

HAPPY SHAHAN (Royal American RA 41)

RA 41) Home Of My Heart San Antone (1:50) (Newkeys Music, BMI—T. T. Hall) Happy's reading of this Tom T. Hall tune puts the western back in c&w and could be more than a regional hit with the right exposure. Flip: "Abra-ham Martin" (2:52) (Buckhorn/Open Road Music, BMI—M. Wilkins, C. Salman) Selman)

JIMMIE DAVIS (Decca 32867) Won't You Take Me Back And Try Me One More Time (2:05) (Under-wood Music, BMI-C. Underwood) Straight-ahead mid-tempo version of modern country classic should be in for some airplay and chart action. Flip: "Put Your Hand In The Hand" (2:37) (Beechwood Music, BMI-G. MacLellan)

HOYET HENRY & THE BLACK BROTHERS (Spectrum S 8501) Choctaw Saturday Night (2:15) (Na-rach Music, BMI-B. Ferguson) Some excellent Canadian country with a thunderous drum intro and fine fiddle arrangement papped by BCC

fiddle arrangement, penned by RCA producer Bob Ferguson. Strong chart contender that gets to you with first listen. Flip: "Comin' Through The Corn" (1:34) (Bolar Music, BMI-B. Black)

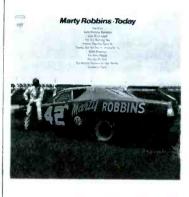
HARLAN HOWARD (Nugget NR-1060)

Uncle Sam (I'm A Patriot) (2:19) (Wilderness Music, BMI-H. Howard) (Wilderness Music, BMI—H. Howard) Another exposition on what it means to be a common man done in fine style by the singer and songwrit-er. He recently sent some of his tunes to Pres. Nixon and this well might have been one of them. "Better Get Your Pride Back Boy" (2:17) (same credits) credits).

LEROY VAN DYKE (Decca 32866) I Get Lonely When It Rains (2:49) (Jack & Bill Music, ASCAP-J. Fos-

(Jack & Bill Music, ASUAP—J. ros-ter, B. Rice) Mellow-voiced Van Dyke does some nice things with this one, highlighted by fine guitar arrangement. Strong programming item with sales poten-tial. Flip: "Party Girl" (2:45) (Wil-derness Music, BMI—L. Dillon)













TAMMY'S GREATEST HITS, VOLUME II— Tammy Wynette—Epic E 30733 She hasn't been country's top female vocal-ist these past twelve albums for nothing. Tammy has a vocal power that intrigues even the most passing of country fans, and she's become a heroine because of her ability to define the man-woman relationship in simple, yet poetic terms. Here is her current "Good Lovin'" as well as "We Sure Can Love Each Other," "Our Last Night Together," "The Won-ders You Perform" and seven more. Billy Sher-rill knew what was there and brought it out on each cut. Will bring the buyers out in droves. droves.

# **TODAY—Marty Robbins—Columbia C 30816** Lest you think the man who has been sitting in "The Chair" for so long on the singles charts is some kind of stay-at-home, Marty's penchant for auto-racing is clearly de-picted on the cover. In addition to the hit tune, this package features ten more which have equal appeal to both the country and MOR audiences. "Seventeen Years" has that "EI Paso" flavor; "Put A Little Rainbow In Your Pocket" a western touch; and two more, "Early Morning Sunshine" and "Another Day Has Gone By" a most pleasing folksy crunch. But the outstanding item is "Quiet Shadows," a country bosa nova which could start a whole new trend. Huge sales item.

#### DAVID HOUSTON'S GREATEST HITS, VOLUME

DAVID HOUSTON'S GREATEST HITS, VOLUME II—Epic E 30602 David Houston hit almost immediately on the country charts, and his growing audience continues to greet each single release with steady and strong response. This second of his greatest hits collections includes his cur-rent "Nashville" as well as his fine duet with Barbara Mandrell ("After Closing Time") and continues in the Houston tradition with "Won-ders Of The Wine," "A Woman Always Knows" and many more. Will join his "A Woman Al-ways Knows" LP on the charts in short order and should reside there for many weeks to come. come.

THE AWARD WINNERS—Tompall & The Glaser Brothers—MGM SE 4775 One of the most popular country vocal groups and certainly one of the most dis-tinctive sounds in the business, Tompall & The Glaser Brothers are joined on this pack-age by Randy Scruggs and John Hartford on two numbers: a six-minute plus version of "Me And Bobby McGee" and an unusually pretty and quiet reading of "Snowbird." Their recent hit single of "Faded Love" is here for drawing power and other tunes like "Help Me Make It Through The Night" and "Bye Bye Love" and to the total impact. Sales figures should reflect the artistry of the band.

latest single release, this powerful package boasts of their previous chart success penned by Glenn Johnson, "Little Eyes That Look At Me." Johnson has provided them with another fine tune in "Everything I Am (Loves You)" and the boys do a definitive version of Jimmy Webb's "By The Time I Get To Phoenix." Jimmie Helms' "Bloomin' Fools" blossoms into an excellent up-tempo number and Cindy Walker's "Flying South" is equally refreshing. The Wilburns' harmonies are superb as always and the LP should hit the charts in short order.

GREATEST HITS, VOLUME 1—Anthony Arm-strong Jones—Chart CHS 1047 Anthony Armstrong Jones has carved out quite a niche for himself in the country market with his adaptations of pop hits molded to fit his sunshine and open fields approach to a tune. So here in one album are his readings of U.S. Bonds' "New Orleans," R. B. Greaves' "Take A Letter Maria," Creedence Clearwater's "Proud Mary," Neil Diamond's "Sweet Caro-line" and the standard "That Lucky Old Sun." Also included are "I Forgot To Live Today," a hit for him earlier this year and "Sugar In The Flowers" which both display his balladry. Should chalk up some solid sales and keep his career on a steady course to even bigger things in the future.



## **Top Country Albums**

Ter	nn Gov Dunn Gets	D.	uncan Production
	GREATEST HITS (Plantation PLP 13) 18		YOU STAND Conway Twitty (Decca DL 75276)
15	JEANNIE C. RILEY'S	30	HOW MUCH MORE CAN
14	ROSE GARDEN Lynn Anderson (Columbia C 30411): 14	29	YAZOO CITY MISSISSIPPI Jerry Clower (Decca DL 75286)
13	THE LAST TIME I SAW HER Glen Campbell (Capitol SW 733) 16		Billy 'Crash' Craddock (Cartwheel STW 193)
10	YOU'RE HOT Jerry Reed (RCA LSP 4506) 10	28	Jack Greene (Decca DL 75238) KNOCK THREE TIMES
12	WHEN YOU'RE HOT	27	THERE'S A WHOLE LOT ABOUT A WOMAN
11	MAN IN BLACK Johnny Cash (Columbia C 30550) 5		Conway Twitty (Decca DL 75292)
	Loretta Lynn (Decca DL 75282) 6		THINK ABOUT ME LEAVING
10	(RCA LSP 4556) 12 I WANNA BE FREE	26	(Capitol ST 796)
9	THE BEST OF PORTER WAGONER & DOLLY PARTON	25	HONKY TONKIN' Merie Haggard's Strangers
	Lynn Anderson (Columbia C 30793) 11	2.	Merle Haggard & The Strangers (Cepitol ST 335)
8	Ray Price (Columbia C 30510) 8 YOU'RE MY MAN	24	Semmi Smith (Mega M 31) SOMEDAY WE'LL LOOK BAC
7	I WON'T MENTION IT AGAIN	23	LONESOME
6	THE INCREDIBLE ROY CLARK (Dot DOS 25990) 7	22	ONLY A WOMAN LIKE YOU Nat Stuckey (RCA LSP 4559)
	Tammy Wynette (Epic E 30658) 3		GOODBYE Faron Young (Mercury SR 61354)
5	WE SURE CAN LOVE EACH OTHER	21	SINGS LEAVIN' AND SAYIN'
	(Capitol ST 804) 9	20	GWEN (CONGRATULATIONS) Tommy Overstreet (Dot DOS 25992)
4	THE SENSATIONAL SONNY JAMES	19	Jim Reeves (RCA LSP 4528)
	Buck Owens & The Buckaros 4 (Capitol ST 795)		Charley Pride (RCA 4513) SOMETHING SPECIAL
3	RUBY	18	Hank Thompson (Dot DOS 25991) DID YOU THINK TO PRAY
2	TOUCHING HOME Jerry Lee Lewis (Mercury SR 61343) 2	1/	(I WON'T)
_	Charley Pride (RCA LSP 4560) 1	17	David Houston (Epic E 30657) NEXT TIME I FALL IN LOV
1	I'M JUST ME	16	A WOMAN ALWAYS KNOWS

## Wagonmaster Scroll

NASHVILLE — The first Honorary Wagonmaster Scroll, commemorating the establishment 20 years ago of Porter Wagoner's Wagonmasters was awarded to Winfield S. Dunn, Gover-nor of Tennessee by Dolly Parton in a recent ceremony at the State Capi-tol tol

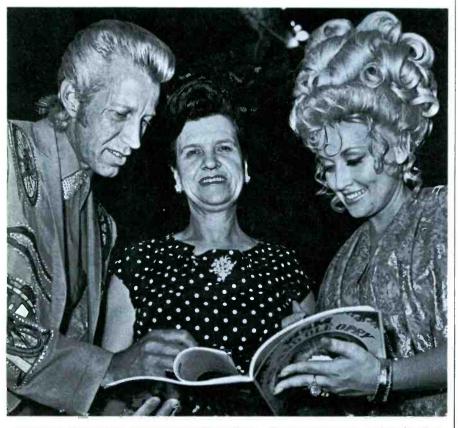
tol. Tandy Rice, president of Top Bil-ling, Inc. and one of the originators of the new honorary society stated that future awards of the scroll will be made to "other influential citizens who demonstrate through their thought and action their affection for or their awareness of the growing importance of country music."

7	NEXT TIME I FALL IN LOVE	10
	(I WON'T)	
	Hank Thompson (Dot DOS 25991)	22
3	DID YOU THINK TO PRAY	15
)	Charley Pride (RCA 4513) SOMETHING SPECIAL	12
,	Jim Reeves (RCA LSP 4528)	17
)	GWEN (CONGRATULATIONS)	1
	Tommy Overstreet (Dot DOS 25992)	19
L	SINGS LEAVIN' AND SAYIN'	
	GOODBYE Faron Young (Mercury SR 61354)	29
2	ONLY A WOMAN LIKE YOU	23
	Nat Stuckey (RCA LSP 4559)	24
3	LONESOME	
L	Semmi Smith (Mega M 31) SOMEDAY WE'LL LOOK BAC	27
ŧ.	Merle Haggard & The Strangers	
	(Cepitol ST 335)	
5	HONKY TONKIN'	26
	Merie Haggard's Strangers (Capitol ST 796)	20
5	I WONDER WHAT SHE'LL	
	THINK ABOUT ME LEAVING	
	Conway Twitty (Decca DL 75292)	-
7	THERE'S A WHOLE LOT	
	ABOUT A WOMAN	
	Jack Greene (Decca DL 75238)	20
3	KNOCK THREE TIMES	21
	Billy 'Crash' Craddock (Cartwheel STW 193)	21
•	YAZOO CITY MISSISSIPPI	
	Jerry Clower (Decca DL 75286)	30
)	HOW MUCH MORE CAN	
	YOU STAND Conway Twitty (Decca DL 75276)	25
	Collway Twilly (Decta DL 75270)	
	incan Productions	

# Adds 4 Bd Members

HOUSTON - President and chair-HOUSTON — President and chair-man of Jimmy Duncan Productions Inc. announced the appointments of four new members on its board of directors. The four financial experts are: retired president of P. Lorillard and R. C. Cola Morgan Cramer; Culli-gan Intl. president Thomas Culligan; Roger Johnson law partner of Horeld Roger Johnson, law partner of Harold Stassen and Larry Morris, president of Larry Morris Companies.

Duncan remarked that his corpora-Studio "feels fortunate to add such noted financial experts to its board to guide our young corporation to success."



TAKING TOBACCO ROAD TO THE OPRY—Porter Wagoner and Dolly Par-ton autograph a souvenir program for Mrs. Irene Williams, Route 1, Hornbeak, Tenn., backstage during a Grand Ole Opry performance Mrs. Williams attended in Nashville, Tenn., as part of the grand prize in the R. J. Reynolds Tobacco Company's "Days Work—Days Off" chewing tobacco sweepstakes.



Chet Atkins says, "I think the secret of success is being yourself"... The new single by The Four Guys, regu-lars on the Grand Ole Opry, is on its way to the DJ's. The single, on the NRS label, "Let the Sun Keep Shin-ing". will have appeal for both coun-try and gospel DJ's ... Tony LaMo-nica has joined the staff at 50,000 watt KRAK, Sacramento as assistant news director ... ASCAP's country music awards presentation, slated for country music week, is being upgradnews director . . . ASCAP's country music awards presentation, slated for country music week, is being upgrad-ed from a luncheon to a dinner affair. The awards dinner wi'l be held at the Hillwood Country Club in Mu-sic City . . . Glen Campbell has ac-cepted an invitation to play in the Music City U.S.A. Pro-Celebrity Golf Tournament, according to Frank Rogers. tournament director. Glen's wife, Billie, also an avid golfer, will probably accompany him to Nash-ville. Campbell, who has played since the inception of this popular fall event, is the first celebrity to claim his place in the tournament field. Lee **Trevino**, who heads the PGA money winning list with totals that include victories in the U.S., Canadian, and British Opens, is the first profession-al who has accepted an invitation to play in the 36-hole fun tournament which will be held on Oct. 9th and 10th at the Harpeth Hills Golf Course. 10th at Course.

Mercury's Faron Young, the Sher-iff, is playing 18 dates during the month of August, which Mercury proclaimed as Faron's Month . . . . The well-known Atlanta Goss Broth-ers, James and Lari, just finished producing an album for the McDuff Brothers, well known gospel trio, in Soundville's Red Room in Houston . . . Country music singer. Linda Gavle. Country music singer, Linda Gayle, has signed a recording contract with has signed a recording contract with Mega Records and will record for the label under the direction of Mega A&R co-ordinator Larry Rogers. Linda has become well known in the past seven months as the "Cummins Gir", delivering late night commer-cial messages for the Cummins En-gine Company of Columbus, Indiana on country music stations . . . Re-cently after her appearance on the Grand Ole Oppry, RCA artist Skeeter Davis did a free show at the Market Place, a coffee house sponsored by the Presbyterian Church, on Nash-ville's West End. Skeeter's new RCA album is titled "Love Takes A Lot Of My Time". Jerry Lee Lewis and his entire

My Time". Jerry Lee Lewis and his entire show is set to headline the main room at the Landmark Hotel in Las Vegas Sept. 11-12. Lewis, one of the top artists in both rock and c & w fields, features Kenny Lovelace, Lin-da Gail Jewis and Bill Strom, plus his band, The Memphis Beats... The latest weather report from The B'ackwood Singers is "The Sun's Gonna Shine Again"... Mega Rec-ords national merchandising manag-er, Arnold Thies, has announced the appointment of London Records Dis-tributing Corporation as the label's

appointment of London Records Dis-tributing Corporation as the label's New York distributor. The label had formerly been using International Recotape Corporation. Radio stations all over the country are making plans to bring tours to Nashville for the First International Fan Fair co-sponsored by the Coun-try Music Association and WSM, Inc. The stations which are creating spe-Try Music Association and WSM, Inc. The stations which are creating spe-cial promotions aimed at bringing bus and plane loads of their listeners to the Spring event have a wide geo-graphic span. Among the first to an-nource these nlans are WEFP, Pitts-burgh. Pa.; WROZ, Evansville. Inc.; WAXX, Eau Clair. Wisc.: WXRL, Lancaster. N.Y.; WIRE, Indianapolis, Ind.: KSPO. Spokane. Washington; and WELW-FM, Cleveland. Ohio. On April 12, three days of live shows presented by the biggest names in country music will begin for the thousands of registrants for the first annual event. The tentative schedule also includes live LP tapings, a Bluegrass Spectacular, fan club group

meetings and syndicated TV show tapings. Tompall Glaser and Shorty Laven-

der have announced the forming of a joint venture between Glaser Talent, Inc. and Shorty Lavender Talent, Inc. Lavender Talent, whose roster of Inc. and Shorty Lavender Talent, Inc. Lavender Talent, whose roster of stars include George Jones, Tammy Wynette, Claude King, and Wayne Kemp will now also represent the acts in Glaser Talent which are Tom-pall and the Glaser Brothers, Jimmy Payne, Bill Holmes, and Hoover . . . The Judy Lynn Show will headline the Los Angeles County Fair, Sept. 27-30 . . . Pat Roberts and the Drifters will co-headline the North Central Washington Fair with anoth-er of the feature stars of CBS-TV's "Hee Haw," Sheb Wooley, Sept. 18th . . .Two more markets have been added to the telecast list of the "Buck Owens Ranch Show." The half-hour color series will be seen beginning in September on KTVH. Hutchinson-Wichita, Kansas, and KSLA, Shreve-port, Louisiana.

both the process of adding the poly noise reduction system to its studio facilities, with the facilities al-ready operable on studio re-mix jobs. Moore says Music City will likely be one of only two studios in the area to have the new system and equipment available. Country music star Bill Arderson port, Louisiana.

to have the new system and equip ment available. Country music star Bill Anderson met another of his "heroes" last week while working out with the Mil-waukee Brewers baseball team prior to their game with the California Angels at Anaheim, California. Gene Autry, whom Anderson mentioned as one of his bowhood idols in his recent hit song, "Where Have All Our He-roes Gone." was in the Angels' dugout (he's part owner of the Cali-fornia team) and Anderson walked over in a Milwaukee uniform and in-troduced himself. Anderson was inover in a Milwaukee uniform and in-troduced himself. Anderson was in-vited to work out with the Brewers by their manager, Dave Bristol, a long-time friend and country music fan... The folks at Mega Records in Nashville are on the mend following a rash of illness. Jim Ma'lov, a&r man for Mega, is mending following an appendectomy and gal Friday, Nickie Jo Dobbins, is on a months medical leave. George Jopes and Tammy Wynette

medical leave. George Jones and Tammy Wynette will be headlining the Minnesota State Fair, in St. Paul on Sept. 1st. In addition to Patsy Sledd, Harold Morrison and The Jones Boys, Loret-ta Lynn, Roy Acuff, Jack Greene and Jeannie Sealy will be appearing. Immediately following their per-formances at the Fair, the entire cast of The George Jones and Tammy Wynette Show will be flown to Goose Bay. Labrador to perform for the Wynette Show will be flown to Goose Bay, Labrador to perform for the militarv, as negotiated by Shorty Lavender Talent Agency, Inc. . . . Ric-ci Marero due back in Nashville after an extended vacation to produce a session on Jack Barlow for Dot Rec-ords. This will be the first such ses-sion for Ricci and Jack. David Houston, Epic Record artist, is slated for a new single and LP

David Houston, Epic Record artist, is slated for a new single and LP release within the next week. Hous-ton currently has 17 consecutive #1 hits behind him with "Nashville" the most current single . . . Leroy Van-Dyke is having a "fair time" of it this month. When he winds up the month of August, he will have played 25 fair dates throughout the coun-try.

try. The unique aspect of **Tom T**. Hall's new Mercury album, "In Search Of A Song" is that each song in it is based on a personal experience.

# cashbox

## INTERNATIONAL MUSIC SECTION

## Nippon Gramm. Name Change To **Reflect Polygram**

TOKYO — Nippon Grammophon president Kenichi Morita is to hold a special shareholders' general meeting on Sept. 27 with reference to the change of the company's name either to "Nippon Polydor" or to "Polydor K.K.".

K.K.". According to sources, the Grammo-phon-Philips Group (G.P.G.), the parent company of Nippon Grammo-phon, officially incorporated "Poly-gram," jointly financed by Siemens and Philips. For this reason, Deut-sche Grammophon and Philips Phon-ographie Industry changed their comographic Industry changed their com-pany names to "Polydor Internation-al" and "Phonogram International", respectively.

In other words, Polygram (pres-ident: Cohen Solbert) incorporated both "Polydor International" and "Phonogram International". Since Nippon Grammophon is affiliated with Polydor International, it was desided to adopt a none containing decided to adopt a name containing "Polydor."

But there is to be no change in the names of labels that Nippon Gram-mophon handles: the Grammophon and Polydor labels will remain as the classic and popular/local labels, re-spectively.



SILVER SYMBOL: Neil Diamond's recording of "Cracklin' Rosie" has sold over 50,000 copies in Sweden, said to be the equivalent of four million copies sold in the U.S. This means a silver disk for the performer, who is being sent the disk by Philips-Sonora, which represents the Uni label in Sweden. Boo Kinntorph, managing di-rector of the company, is shown sym-bolically handing over the disk to Dia-mond.

Warwicke To Japan TOKYO—Teichku Records is releas-ing this week an LP, "Dionne War-wicke/Golden Collection," in conjunc-tion with the artist's visit here next month. She'll arrive on the 5th, be-ginning her performances on the 6th at the Shinjuku Kosei Nekin Hall in Tokyo. This will be followed by the Osaka Festival Hall (8, 9), with an NHK performance on the 10th.

## **Tape Pirates Charged In Japan**

TOKYO -TOKYO — The Nippon Record Asso-ciation president Yutaka Ando re-ports that on Aug. 12 a group of suspects had been accused by Nagoya Local Court of forging the tapes of Teichiku, Apollon and Victor, and of unlawfully selling them, thus violat-ing the Trade Mark Law, Unlawful

### First Japan **Stage Shows** At Hotels

TOKYO — J & K Project Team, Ko-rakuen Productions and Ozawa Music Office have been working to organize stage shows at leading hotels in Japan's five largest cities (Tokyo, Osaka, Nagoya, Fukuoka and Sap-noro). poro)

poro). This project aims at fostering a wider range of pop fans. Unlike Eu-rope and the US, where night shows at hotels are commonplace, fully-fredged night shows at hotels in Japan leave much room for develop-ment

Japan leave much room for denote ment. "Kyoko Takada On Stage", the first project, is to be carried out as a trial during Sept. in the above five cities. If it turns out to be a success, the same kind of night shows featur-ing artists such as Yoichi Sugawara, Naomi Chiaki, Kiyohiko Ozaki will be held. The names of the hotels in-volved are to be decided in the near future.

## **Ember LP's By** Hendrix, McKuen

LONDON — Albums by Jimi Hen-drix and Rod McKuen have been re-leased by Ember Records, according to label president Jeff Kruger. The Hendrix set, "Experience," in-cludes "Sunshine of Your Love" "Room Full of Mirrors" and "Bleed-ing Heart." There are 14 tunes on McKuen's "New Sounds in Folk Mu-cie." sic."

Rivalry Prevention Law and Copy-right Law. Tapes confiscated by the authorit-ies included "Keiko Fuji and Kenichi Mikawa" (Apollon), "Shinichi Mori" (Apollon) and "Keiko Fuji" (Vic-tor). They were said to have been sold in the city of Nagoya. About 2,600 forged Teichiku tapes were also sold privately between Aug. and the end of Oct., 1970.

## B, S&T Set Int'l Visits Early Next Year

HOLLYWOOD - Blood, Sweat & HOLLYWOOD — Blood, Sweat & Tears undertakes another interna-tional concert tour early in 1972 which will include stops in Asia, Eu-rope and Africa, according to Larry Goldblatt, group's manager. A couple seasons back, the Columbia Records artists made history with their con-cert tour behind several Iron Curtain nations, first time such a trip had been made by an American rock group. group.

been made by an American rock group. After opening 1972 with a Jan. 8 date at the Honolulu International Center, BS&T will perform in Osaka Jan. 11; Tokyo, 14-15; Bombay, 18; Amsterdam 22; Munich, Frankfurt, Berlin and Vienna 23-26; Albert Hall, London 27-28; Paris 29; Madrid, Rome and Tel Aviv (Feb. 2-8) Ethio-pia 9. BS&T will then return to New York on Feb. 10, and resume the U.S. concert schedule on Feb. 18. Goldblatt, using an escalating fee schedule for his concerts, has booked BS&T through the remainder of this year. One of the major dates is Nov. 13 with the New Orleans Symphony Orchestra at the Municipal Auditori-um there. The band will play an evening show for adults, and a ma-tinee performance for youngsters, with the symphonic orchestra playing special BS&T material. Goldblatt is keeping mid-Nov. to mid-Dec. open for recording sessions, and will have the group off for the Christmas holidays.



**PYE/A&M DEAL:** Geoff Bridge, general manager of Pye Records; Larry Yas-Kiel, european director of A&M Records; Louis Benjamin, managing director of Pye Records; John Deacon, general manager of A&M; and Colin Hadley, mar-keting director of Pye, signing the 3 year pressing and distribution deal be-tween A&M and Pye Records.

## Haaven Director Of Polydor Neth.

THE HAGUE — Fred Haayen has been named managing director of Po-lydor Netherlands, succeeding Robert Oeges, who resigned, effective Aug. 1. Oeges resigned because of policy disagreements

1. Oeges resigned because -disagreements. Haayen, 30, was previously general manager of Red, Bullet Productions. He began his career as manager of the pop dept. at Polydor. He will remain co-director for Red Bullet Productions as well as for Dayglow Music, along with Willem van

## **Brook Benton** So. Africa \$ **Tops For Area**

**IOPS FOF AFEA** NEW YORK — Brook Benton will reportedly receive the largest guarantee ever offered a recording artist in South Africa when he em-barks on his first tour there in Sep-tember. Al Rosenstein, president of B.N.A. Management Corp., which handles all of the singer's affairs, said the tour will be for four weeks, starting on Sept. 17, and the promo-ter has guaranteed a minimum gross of \$2,500,000, with a potential gross of \$4,000,000. Benton, and his compa-ny, will perform in outdoor arenas, having seating capacities ranging from 10,000 to 60,000. The exact cit-ies, dates and locations are now being set. being set.

being set. Negotiations for the tour were conducted with John Morley, head of Aquarius Productions of South Afri-ca, who is bringing Benton to his country as a result of his popularity stemming from the success of his American recordings there. Ruth Bowen, President of Queen Booking Corp. in New York, joined Rosen-stein in coordinating the negotia-tions. tions.

tions. Benton's company will include an American act, Arlene Smith and her Chantells, if she can obtain release from her previous commitments, several local acts and a 24-piece or-chestra, conducted by Bobby Green, from the United States, and including Michael Silva on drums who will fly in from Germany. Arranger Fred Norman will also join the company, in order to update Benton's reper-toire in the course of the tour, to meet unanticipated demands from the au-diences for songs not originally in-cluded in the show. A live, in-person album of the con-

cluded in the show. A live, in-person album of the con-certs will be produced, for release in the United States, on the Cotillion label. Also, former Time-Life photo-grapher Jim Cummins will film the concerts for the production of a tele-vision special.

Two shows will be presented each day in each arena, with shows sched-uled for 24 out of the 30 days. Each show will be three hours long, Benton to perform solo for the last hour.

Rosenstein is expected to leave for South Africa, accompanied by Ruth Bowen, several weeks in advance of the start of the tour to supervice all final arrangements.

As a tie-in promotion, Benton's re-cent hit recording, "A Rainy Night In Georgia," will be reissued in South Africa, with the new title, "A Rainy Night In Durban." The singer has already recut the original master to include the new lyrics.



EMI Records has set up a special field promotion team to concentrate on college and university campuses in on college and university campuses in the promotion of the group's prog-ressive pop repertoire. The team will be headed by Terry Walker, previous-ly third-party repertoire manager at EMI, and the senior EMI rep in the Birmingham area, Brian Hancox, has been named as the teams operative for the midlands area. Two or three albums a month will be selected, and the team will work with college and university social secretaries, local ra-dio stations and newspapers, plus ardio stations and newspapers, plus arranging special window displays for disk retailers. It will co-ordinate its activities with agencies and managements promoting tours by the acts concerned, and its first assignment is the October trek by The Hollies organized by the Harold Davidson office. Extra copies of the poster being prepared for retailers in connection with the tour will be circulated by the team to universities and colleges, and taped interviews with the groups will be available to radio stations.

Other EMI Records staff realignments include the creation of a new talent post for Dave Croker, formerly manager of the progressive Harvest label. Croker will seek and develop new talent on a world wide basis, with special emphasis on America. which he was due to visit earlier this month. His place on the Harvest label has been taken by Nick Mobbs, who has rejoined the group after an absence of fourteen months. During his previous EMI service, Mobbs selected repertoire from America and thirdparty product. Terry Walkers thirdparty and RAK label management responsibilties have been taken over by Canadian-born Duncan Johnson, who has worked as a disk jockey for pirate radio and BBC. Ronnie Fowler has joined EMI from the Carlin Music exploitation staff to become Tamla Motown label manager in succession to John Reid.

Progressive pop is in line for a big boost on the radio following initial announcements about the BBC's fall schedules. The Corporation is inaugurating a nightly two-hour slot on Radio 1 which will broadcast on VHF as well as the medium wave, and the innovation marks a further step towards stereo programs. The night shows will bear the name of an existing progressive series "Sound Of The Seventies", and disk jockeys named to date for copering stints are John Peel, Alan Black and Bob Harris. The programs will be transmitted from 10 p.m. to midnite, during which time Radio 2 will continue to broadcast the magazine show "Late Night Extra" which hitherto has been carried by both channels. Radio 1 and 2 controller Douglas Muggeridge admitted that progressive pop was a minority interest, but maintained it was "a big and important minority". He is hoping that "Sound Of The Seventies" will attract a million listeners in its new time slot.

The pressing and distribution deal between A&M and Pye has been renewed for a further three years, back dated to April, continuing an association between the two companies which began in 1964 when Pye made the first A&M release under a licensing pact. Under the renewal agreement A&M will arrange its own distribution through racking outlets, record clubs and mail order, and Pye will cease to represent the label in some overseas territories. Pye offered the renewal deal two months before the existing agreement was due to expire, and has reason to be pleased at its acceptance A&M's expanding middle market is far less vulnerable to the whims and caprices affecting the per orientated sector of the music the pop-orientated sector of the music business. The renewal pact follows closely on the similar deal whereby Pye's sister company Precision Tapes continues to hold A&M's tape rights.

A competition organized jointly by Radio Luxembourg and EMI ends on August 29th, and centered on the album by The Temptations called "The Sky's The Limit". The contest consisted simply of listeners sending in the name of LP's producer to Radio Luxembourg's London offices, and the first two correct entries drawn by EMI promotion manager John Howson will have three days holiday in Luxembourg with a companion beginning October 1st and also receive the Temptations album plus the six LP package called the "Motown Story". There will be forty-six copies of the Temptations LP for runner-up in the competition.

Deep Purple managers Tony Edwards and John Coletta have formed Purple Music, and Graham Nolder for the professional manager for the new enterprise, which is the third started by the duo who already have Hec Music and Edwards-Coletta Music administered by Feldman. Nolder joins Purple on September 1st after over three years as professional manager of Lorna Music, preceded by service with EMI and Ardmore and Beechwood. He is succeeded at Lorna by office and royalty manager Peter Pavey.

Quickies: Pentangle and Terry Reid signed by Kinney with the former going to the Reprise label and Reid to be issued here on Warner, and Atlantic in the States . . . Former Sunbury Music managing director Jack Heath has joined Mervyn Conn's organization to take over the running of Conn's Mervyn Music and MC Music

. . Pye's classical labels Collector and Virtuoso reactivated following deal with Derek Lawson of Record Specialties, which gets exclusive UK sales and distribution rights to the two marks from September 1st . . . CBS UK A&R chief Mike Smith has signed Los Angeles group Sense of Wonder to a five year recording pact . . . Savoy Brown left for their ninth American tour on August 15th, their album "Street Corner Talking" was released to coincide with the tour . . . Jimmy Ruffin has a new single out on August 20th called "On The Way Out, (On The Way In)" . . . Ten Years After are to play a special midnite concert at London's Coliseum on September 18th, the first group ever to do so. . . . Jethro Tull are to release a single with five songs on it to be released on August 27th, titled "Life Is A Long Song", it also includes "Dr. Bogenbroom", "Up The Pool", "Nursie" and "From Later" ... New Jackie Lee single on Pye "Johnny Said Come Over" . . . DJM hosted luncheon at Ronnie Scott's to launch Phillip Goodhand-Tait's new DJM album "I'll Think I'll Write a Song". . .

#### **Great Britain's Best Sellers**

This	Last	
Week	Week	
1	1	*Get It On T. Rex Fly Essex Int.
2	2	Never Ending Song of Love New Seekers Philips U.A.
1 2 3 4 5	2 8 5 3	I'm Still Waiting Diana Ross Tamla Motown Jobette/Carlin
4	5	Devil's Answer Atomic Rooster B & C GH/Sunbury
5	3	Chirpy Chirpy Cheep Cheep Middle of the Road RCA
		Flamingo
6	7	Tom Tom Turnaround New World Rak Chinnichap/Rak
6 7 8 9	6	Me And You And A Dog Named Boo Lobo Philips Carlin
8		In My Own Time Family Reprise Bern
9	4	Co-Co The Sweet RCA Chinnichap/Rak
10	4 11	*Won't Get Fooled Again Who Track Fabulous
11	9	Monkey Spanner Dave & Ansill Collins Technique B & C
12	12	*Tonight Move Harvest R. Wood/Carlin
13	18	Get Down Get With It Slade Polydor Bern
14	14	Leap Up and Down St. Cecilia Polydor Jonjon
15	_	Soldier Blue Buffy St. Marie RCA Cyril Shane
16	19	Heartbreak Hotel Elvis Presley RCA Mills
17	-	*Black and White Greyhound Trojan Durham/Essex Int
18	20	La La Means I Love You Delfonics Bell Carlin
		*Local copyrights

TOP TWENTY LP'S

1	Bridge Over Troubled Water Simon & Garfunkel CBS
2	Every Good Boy Deserves Favour Moody Blues Threshold
3	Ram Paul McCartney Apple
4	Blue Joni Mitchell Reprise
5	Sticky Fingers Rolling Stones Rolling Stones
6	Tarkus Emerson, Lake & Palmer Island
7	Tamla Motown Chartbusters Vol. 5 Various Artists Tamla Motown
8	Mud Slide Slim James Taylor Warner Bros.
9	Every Picture Tells A Story Rod Stewart Mercury
10	Tapestry Carol King A&M
11	Love Story Andy Williams CBS
12	Live Free Free Island
13	Split Groundhogs Liberty
14	Hot Hits Six Various Artists M.F.P.
15	Stephen Stills 2 Stephen Stills Atlantic
16	Magnificent 7 Supremes & Four Tops Tamla Motown
17	Four Way Street Crosby Stills Nash & Young Atlantic
18	Master Of Reality Black Sabbath Vertigo
19	Relics Pink Floyd Starline
20	After The Gold Rush Neil Young Reprise

#### **Japan's Best Sellers**

This Last

W CUN	WECK	
1	1	Watashi No Jookamachi-Rumiko Koyanagi (Warner Bros- Pioneer Pub/Watanabe
2	2	Saraba Koibito-Masaaki Sakai (Columbia) Pub/Nichion
3	5	17 Years Old-Saori Minami (CBS-SONY) Pub/Nichion
4	3	Summer Creation—Joan Shepherd (Liberty-Toshiba) Sub-Pub
5	6	Melody Fair—The Bee Gees (Polydor-Nippon Grammophon)
0	0	Sub-Pub/
c		
6	4	
-	10	miuri Pack
7	10	Kinoo, Kyoo, Ashita-Junji Inoue (Philips/Phonogram) Pub/
		P.M.P.
8		Sayonara O Mooichido-Kiyohiko Ozaki (Philips/Phonogram)
		Pub/Nichion
9		Sasurai No Guitar-The Ventures (Liberty/Toshiba) Sub-Pub/
		Victor Pub
10	17	Otoko-Kooji Tsuruta (Victor) Pub/Oriental Music
11	8	Sabaku No Yoona Tokyo De-Ayumi Ishida (Columbia) Pub/
		Geiei Music
12	13	Natsu No Yuuwaku-Four Leaves (CBS-SONY) Pub/NTV
	20	Music
13	12	Indian Reservation-Raiders (CBS-SONY) Sub-Pub/Shinkoo
10	14	Music
14	7	Mata Au Hi Made—Kiyohiko Ozaki (Philips/Phonogram) Pub/
14	1	
1.5		Nichion Kingdomeka Ng Jinggi Kapij Tauruta (Victor) Pub (Origntal
15	9	Kizudarake No Jinsei-Kooji Tsuruta (Victor) Pub/Oriental
		Music
16	_	Ame No Ballade-Masayuki Yuhara (Union/Teichiku) Pub/
		J.C.MNichion
17		Manatsu No Dekigoto-Miki Hirayama (Columbia) Pub/Taka-
		rajima Pub
18		Biwako Shuukoo No Uta-Tokiko Katoo (Polydor-Nippon
		Grammophon) Pub/Stone Wales
19	11	Tenshi Ni Narenai-Akiko Wada (RCA/Victor) Pub/Tokyo
		Music Pub
20	14	Ofukurosan-Shinichi Mori (Victor) Pub/Watanabe
	-	
TOP	FIVE LP	28
101		-
1	1	Mata Au Hi Made-Kiyohiko Ozaki 2 Album (Philips/Phono-

	gram)		
2	You Don't Have To	Sav You Love Me-Elvis Preslev (RCA/	1

- 2 Victor) 3
  - 2 5 4
- Fransis Lai 20—(United Artists/king) Simon & Garfunkel's Greatest Hits II—(CBS-SONY) Kiyohiko Ozaki First Album—(Philips/Phonogram)

4 5



Holland Music's manager Elbert van Zoeren is very happy with the success and the high position on Holland's Top 40 of the Dutch (Delta-label) recording of "Rumba Tambah". This title and b/w "Tjibidibidio" are both Holland Music (Peer Southern) copy-rights. The record has been released in Scandinavia, Germany, Italy and many other countries. Managing di-rector Joop Gerrits announced that Bospel Music N.V. got the representa-tion for Holland of Ed. Kassner-London, and herewith acquired the rights of the music by The Equals. The "President" label of Ed. Kassner is represented in Holland by Ariola-Eurodisc since last January. Eurodisc since last January.

The Catfish group Solution, whose The Catfish group Solution, whose first Album was released a month ago, is enioying tremendous enthusi-asm in Holland and are heavily booked for live concerts for some weeks. The Cats with their latest sin-gle "One Way Wind" are expected to be number 1 next week on the nation-al charts. al charts.

al charts. Singer, guitarist and composer Boz Scaggs, whose Album "Moments" and hit-single "We Were Always Sweethearts" were both received very well by the Dutch pop-press and disk-jockevs. will nerform with his band in the VPRO-TV program "Campus" on August 26th. CBS-artist Ivan Rebroff will appear a.o. world-stars Septem-ber 14 at a charity-concert in De Doe-len in Rotterdam. This concert will immediately be aired by the AVRO-TV.

TV. Popconcert-season will start Sep-tember 10 with two concerts in Am-sterdam by Creedence Clearwater Re-vival (Paul Acket Agency), followed next day by a concert by the Everly Brothers (Mojo-agency) and on Sep-tember 12 by Cat Stevens (Lou van Rees Agency). On September 10 and 11 there will be a popfestival at the Rotterdam Ahoy' Sportpaleis. Span-ish student-folk group La Tuna (Tuna de la facultad de derecho de la Universidad de Madrid) made special appearance in several radioprograms and in TROS-TV program "Zie Zo Zomer". Their Album is already in big demand.

Last week Bobby Hutcherson/ Harold Land quintet were in Holland for live and TV appearances and met with considerable success. Bovema is now releasing a single taken from their current album. "San Francisco" titled "Uumh" and pre-release reac-tions from the radio stations predict that this could be a left field winner on the Blue Note label. Gilbert Be-caud will tour Holland 25th, 26th and 27th September; on September 11 he will do a tv-special. Last week Canned Heat was in Holland for a TV-performance and a concert in Am-sterdam's Paradiso club. Tony Chris-tie visited Holland for doing a tv-special. special.

RCA-group Osibisa exploded with happiness in the new Marathon-cellar at the Hague, where they gave two performances. Inelco is looking for-ward to Osibisa's forthcoming tour in September. On August 27, Adamo will be giving a 2 hour concert in the Dutch seaside resort of Scheveningen. The show, to be televised, is expected to be completely sold out as this ar-tist is extremely popular in Holland. Inelco has released the RCA "This Is. . " series. The first release re-ceived a very good acceptance. Inelco also introduced the new Shandar-label with a.o. Albert Ayler and Sun Ra. Once again Bovema will open the coming season with tremendous im-

Ka. Once again Bovema will open the coming season with tremendous im-pact. Four series have been developed to serve as the backbone for the sea-son: a "Portrait" series, luxuriously packaged and featuring world famous names such as Sinatra, Armstrong, Charles, Mamas & Papas, Rodrique, a.o.; a Medium Price series under the banner of a "Story of..." and featurand reatur-ing such familiar names as Kenton, Andrews Sisters, Shearing, Beach Boys and Orbison; a unique Jazz series with couplings called from the Capitol catalogues and running under the title of "Capitol Jazz Classics"; and a classical Historical series conand a classical Historical series con-taining masterpieces from Gigli; Tau-ber, Schmidt, Ferrier, Kaart, and Caruso. This week Bovema releases the first 4 Albums from the German Bacillus label. The artists concerned are Nine Days Wonder, Hairy Chap-ter, Epsilon and Fayden. and

#### **Holland's Best Sellers**

This Week	Last Week	
1	2	Borriquito (Peret/Ariola)
2	1	Manuela (Jacques Herb m.m.v. De Riwi's/11 Provincien) (Basart/Amsterdam)
3	4	One Way Wind (The Cats/Imperial) (Anagon/Haarlem)
4		Pour Un Flirt (Michel Delpech/Barclay) (Dayglow/Hilversum)
5	3	Zou Het Erg Zijn Lieve Opa (Wilma & Vader Abraham/11 Provincien)
6		Sweet Hitch-Hiker (Creedence Clearwater Revival/United Ar- tists Records)
7	5	Rumba Tambah (Martin Wulms/Delta)
8		Riders On The Storm (Doors/Elektra)
9	6	Get Down And Get With It (Slade/Polydor) (Dayglow/ Hilversum)
10	8	Co Co (The Sweet/RCA)

#### **Italy's Best Sellers**

#### This Last Week Week 1 1 Pensieri E Parole Lucio Battisti (Ricordi) Numero 1 2 La Riva Bianca La Riva Nera Iva Zanicchi (Ri-Fi) Ri-Fi Music/Mascotte 2 Amor Mio Mina (PDU) Acqua Azzurra/PDU 3 3 Donna Felicita' I Nuovi Angeli (Car/JB) Chappell 4 5 6 Sempre Sempre P. Gagliardi (King) Indios/Usignolo 6 Cast Mia Equipe 84 (Ricordi) Ricordi Era Il Tempo Delle More Mino Reitano (Durium) Fiumara 7 5 8 9 We Shall Dance Demis (Philips) Minos Music 9 Tweedle Dee Tweedle Dum Middle of the Road (RCA) 10 Tanta Voglia Di Lei Pooh (CGD) Tevere



#### work on Osmar Alvarez, a chanter and composer of strong potential, according to the diskery and pubbery topper. The first single by Alvarez has been already released, and an LP with twelve of his tunes in on way. during his top popularity years. **Argentina's Best Sellers** This Week Last Week 1 \*Estoy Hecho Un Demonio Safari (CBS) 4 2 3 Sing, Sing, Barbara Laurent y Mardi Gras (Musi-Hall) 3 1 La Chica De La Boutique (Relay) Heleno (RCA) \*He Tratado De Olvidarte (Pamsco-Kleinman) Sabu (Music Hall) 2 4 5 5 \*Cuano Te Enamores (Relay) Charlie Leroy (RCA) Co Co The Sweet (RCA) 6 6 Brown Sugar Rolling Stones (Philips) 7 8 8 19 \*Estoy Metido Contigo Abracadabra (Disc Jockey) 9 13 Carmelitos De Cafe Jade y Pepper (EMI) 10 16

- \*Yo Quiero Dibujarte (Korn) Elio Roca (Polydor) 10
  - \*No Juegues Mas (Melograf) Leonardo Favio (CBS)
- 12 \*De Boliche En Boliche (Melograf) Naufragos (CBS) 7 Love Story (Korn) Francis Lai (Music Hall) Andy Williams, Johnny Mathis (CBS) Al De Lori (Odeon) Alain Debray (RCA) Roberto Yanes (Music Hall) 9 13
  - \*Adios Chico De Mi Barrio (Relay) Tormenta (RCA) 11
  - \*Yo Quiero A Lola (Clanort) Palito Ortega (RCA) 17
- \*Cancion Para Una Mentira (Edifon) Los del Suquia (Micro-16 12 fon) \*Voy A Guardar Mi Lamento Pepito Perez (Disc Jockey) 17 15
  - 14 \*Como Todos/ Voy Buscando Nino Bravo (Korn) (Polydor)
  - 18 Crucero De Mar Johnny Rivers (Liberty-EMI)
- 19 \*Me Gusta, Me Gusta Cacho Castana (Philips) 20 20

(\*) Local

#### TOP TEN LP'S

11

14

15

18

5

www.americanradiohistory.com

1	2	Musica En Libertad Selection (Music Hall)
2	1	Gabi? Fofo Y Miliki Gabi Fofo y Miliki (CBS)

- 3 3 Alta Tension Selection (RCA)
- 7 4 Love Story Francis Lai (Music Hall)
- 8 Todos Juntos Vol III Selection (Disc Jockey)
- Milonga De Tiro Largo Jose Larralde (RCA) 4
- 6 14 Voltops Vol II Selection (CBS) 7 6
- Cancion Para Una Mentira Los del Suquia (Microfon) 5
- 8 9 10 Mujeres Argentinas Ramirez-Sosa (Philips)
- 10 Sinfonias Waldo de los Rios (Music Hall)



Hecio Cuomo, commercial director of CBS, traveled to Paraguay to talk business with local dealers regarding sales and promotion of his label's ar-tists and records in that country. Paraguay has been traditionally a good export market for Argentinian wax-ings, and the purpose of Cuomo's vis-it is to increase even more the sales volume.

volume. RCA's man in charge of interna-tional relations, Carlos Calderon, will start a tour of Chile, Peru, Ecuador, Colombia, Venezuela, Mexico, Puerto Rico, New York and Miami. getting in touch with the affiliates of RCA in these markets. The main point in Cal-deron's trip is to increase the promo-tion of Palito Ortega in the whole area, and also add new efforts to teen tion of Palito Ortega in the whole area, and also add new efforts to teen artists like Juan y Juan, Carlos Bis-so, Tormenta and others, appearing in the diskery's cast and being consid-ered as of strong international ap-neal peal

EMI Suppliers' artistic director, Ramon Villanueva, travelled to the States to be present at the Interna-tional Convention of A&M, which includes discussion of new sales and promo techniques and the presentation of new product. In Argentina, EMI Suppliers has been distributing A&M for several years, and is preparing a strong promo campaign for Joe Cocker, whose film "Mad Dogs and Englishmen" will be shown in Buenos Aires soon.

More about CBS: the diskery is releasing the music from Enrico Maria Salerno's new flick, "Anonimo Vene-ziano", featuring Tony Musante. There is also a Ray Conniff revival campaign including the most impor-tant waxings done by the U.S. orkster Spanish chanter Paco Ibanez has been the visitor of the week, appear-ing at the Opera Theater during a one-nighter, and recording two tapes for Channel 9. It is interesting to refor Channel 9. It is interesting to re-mark that, although Ibanez' records are not released here, there was a SRO audience at the show, and a lot of comments about the whole visit, which features also concerts in the main cities of the interior of the country.

main cities of the interior of the country. Music Hall's Hugo Carregal has re-turned from a visit to Venezuela, where he performed at the "Sabados Espectaculares" TV show, on Channel 2, Caracas, and night clubs. Carregal has a contract with Channel 13 in Buence Aires and has been taking has a contract with Channel 13 in Buenos Aires and has been taking part frequently in music festivals, in Argentina and Uruguay. On the In-ternational side. MH is working hard on the first LP recorded on Reprise by James Taylor, and the hit tune "Sing Sing Barbara", which appears high in the charts through the Laurent & Mardi Gras version. Four Phonogram artists received the Bamba Award, given by the show biz newspeople of the province of Cordoba. They are Mercedes Sosa, Ariel Ramirez, teen star Elio Roca

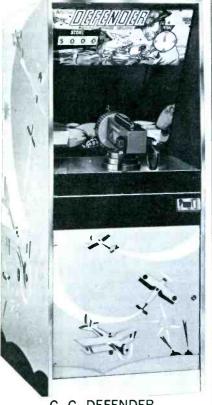
Ariel Ramirez, teen star Elio Roca and orkster and arranger Santos Lipesker. The diskery has released the first LP by the Rolling Stones, and an LP containing "The Best of Traffic", featuring Stevie Winwood, a record that has been received very well by reviewers.

Fermata's Brenner reports hard



# **COIN MACHINE NEWS**

## Chi Coin 'Defender' Is A Sight/Sound **Super Novelty**



C C DEFENDER

CHICAGO-Chicago Dynamic Industries will soon be plopping the game players of the western world into sand-bag gun emplacements to defend their towns against invading bi-planes of World War I vintage when a brand new 'Defenders' rifle hits lo-cations. cations.

Just released to the coin trade, the ChiCoin Defenders is a sight, sound, tactil novelty piece commanding  $25\phi$ play (although it is adjustable back to 2-25 $\phi$ ). Play action on the machine is as follows: After deposit of coin, a

is as follows: After deposit of coin, a three-dimensional bi-plane appears above a small town (set in an eerie black-lit night setting) and begins to make its pass across the playfield. Player ac-tivates the realistic machine gun by pressing a firing button in the right hand grip. A staccato machine gun fire, accompanied by authentic gun sounds as well as the drone of the plane itself, mount the excitement. A hit visually knocks the plane out of the sky, accompanied by the strick-en plane's siren diving sound. When it strikes the ground, a first class ex-plosion effect is activated. Players' scores depend directly upon the number of planes hit if the time allotted (game is adjustable for one or two minute games). ChiCoin sales manager Chuck Ar-nold advises that one of the game's innovations is its "no nuisance" solid state sound system. "The sound sys-tem's speaker is located in the ma-chine gun itself and while the player hears all the action perfectly, those in the surrounding area hear only muffied noises." Arnold stated. He

the surrounding area hear only muffled noises." Arnold stated. He further advised that the sound is ad-justable by the operator for both tone

and volume. The attacking planes do not fly in any steady pattern, primeing the skill demanded of the player. Some will ride high, some low, others bob and weave, precluding any quick master-ing of the game. All play factors combined, the Defenders is a chal-lenging game, jammed with realism, action and a good deal of artistic ap-peal thru the black-lit 3-dimensional playfield.

## **EDITORIAL:**

## Coin biz and the Price Freeze

President Nixon's 90 day wage and price freeze, which struck both commerce and consumer like the Hammer of Thor last Sunday night, had the music and games business buzzing with speculation on exactly how it would affect the operator, the distributor and the manufacturer. Was it good? Would it hurt? Questions, doubtlessly, which were buzzing thru every other major and minor industry in the country.

How it will affect coinbiz remains largely to be seen. Certainly, uppermost on everyone's mind is the price of equipment. All the jukebox factories are gearing to ship their new models by MOA showtime (one, at least, is already shipping). And naturally, all the games factories are in high gear punching out new novelties and new versions of standard pieces for the fall buying season (already underway). Will their prices, like most other prices, be frozen? In all probability they will, but the final judgement rests with each factory's respective legal department who will interpret the letter of the law as it comes from Congress. They may in some instances be able to set a new price when the machine is radically different from past types, or where a price announcement had already been made to distributors before the freeze went into effect. But, as we said, the final outcome rests with the legal people.

Machine and supplies importers, have a double problem, since they have to deal both with a price freeze plus a 10% surcharge on products landed. In addition, coinmen in both the import and export areas are watching the fluctuations of the dollar overseas with close attention, since anything from a de facto dollar devaluation to retaliatory "trade wars" will seri-ously affect their normal sales routine.

On the operating level, for the first time we must advise going easy on pushing music and/or games play up to 2.25c at locations still on 3.25c play. Also, keep attentive to your machine rotation scheduleyou may already have slated a new 2.25¢ shuffle to be moved into Joe's Bar next week. Better reevaluate the idea. In short, the very best rule of thumb for an operator to follow is: don't do anything price-wise at the locations that might arouse a complaint from a customer. Would make for a pretty feature story in the papers if some enterprising reporter found an operator

bouncing play pricing, wouldn't it? Clearly, on the plus side of the ledger, no new permachine, or cigarette, or sales, or whatever new taxes will go into effect these next 90 days. Also, the "skyrocketing" operating costs in general-from employee salaries, to supplies, to gas for the truck and the rest will take a breather for awhile.

So it's status quo in coinland by presidential decree. It's going to be tough for some of the trade, pretty good for the rest. Let's hope over the long haul it helps our tired, inflated old economy and gets some confidence back into Mr. and Mrs. America. Confidence that will put more of that loose change into the jukes, games and pool tables instead of the banks, bursting at the seams with the fattest savings accounts in history. Right or wrong, at least Washington's finally doing something dramatic to break the three-year pall.

## **Bally Solo Player Features Spelling** For Bonus Scoring



BALLY EXPRESSWAY

CHICAGO — Bally Manufacturing Corp. is swinging into the fall season with the release of a new single-player flipper type pinball game, "Ex-pressway." Paul Calamari sales man-ager at Bally announced that initial shipments are being made to local distributors

distributors. "Featuring an all time favorite of 'spelling-the-name' is the top attrac-tion of this exciting 'Expressway,'" stated Calamari.

stated Calamari. The player is awarded scoring spe-cials when progressively hitting tar-gets marked with letters of 'Express' or 'Expressway' depending on the ad-justment. When specials are not de-sired, lighting the letters will add to the high score totalizers. "Big difference in 'Expressway' spell-name play is that letters must be lit in the rotation of the words, stat-ing with first E and, going to X and so on to second S in 'Express' or Y in 'Expressway'. Sequence lighting adds a new challenge to spell-name play and helps account for the terrific play appeal and earning power of 'Ex-pressway'.

appeal and earning power of 'Ex-pressway'. "In addition to the ten lettered tar-gets, all above the middle of the board, one target 'spots' next letter, if hit when lit on mystery basis. "Bonus feature on 'Expressway' is especially attractive. Bonus advances by 1000's to 10,000, and may be ad-vanced by hitting either of two cen-trally located bumpers or shooting trally located bumpers or shooting ball in a kickout hole right smack in the center and very top of the playfield. "Bonus is collected by shooting ball

in side kickout hole or when ball goes out via either left or right out lane with corresponding mystery lit Bonus light lit. This out-hole collection of Bonus naturally provides the last ball, last inch suspense which players

like. "'Expressway' can be operated with three or five balls, with or with-out match feature. World wide loca-tion tests have already proved that any method of operation yields col-lections which top any single player lections which top any single player game in recent years."

#### **Rock-Ola Names A** Tech. Service Dir.



#### FRANK POLYAK

CHICAGO — David C. Rockola, pres-ident of Rock-Ola Manufacturing Corp., has announced the appoint-ment of Frank W. Polyak to the position of director of technical ser-vices for both the music and vending divisions of Pack Ole

vices for both the music and vending divisions of Rock-Ola. Polyak comes to Rock-Ola after serving in the major appliance indus-try for over thirty years in all phases of service work and managerial re-sponsibilities. He has been associated with the Hotpoint Company as a technical specialist. He was manager of national technical services for the Norge Corporation and most recently Norge Corporation and most recently was the regional service manager for

was the regional service manager for the Gibson Products Corporation. Polyak will handle all phases of service on Rock-Ola music and ven-ding equipment, including ordering and shipping of parts, service in-formation and service schools. He will make his headquarters at the Rock-Ola factory in Chicago Rock-Ola factory in Chicago.

#### S.D. Ops Elect **Reiners Prexy**

MITCHELL, S.D. — Duane Reiners of Watertown, S. Dakota, was elected president of the Music and Vending Ass. of that state, during their annu-al convention weekend held at the Holiday Inn here Aug. 15-16. Also elected to the 1971-72 term was Gary DeKraai of Brookings (vice pres-ident) and Mac Hasvold (secretary treasurer).

ident) and Mac Hasvold (secretary treasurer). Hasvold was also elected to serve as the association's official 8-ball tournament director. Their next state tourney will take place this coming February, with a very possible extra tournament beginning this fall. The latter contest, termed the East River TV Tourney, will hold eliminations as usual at locations, but the playoffs will be televised on TV station KELO in Sioux Falls. This tourney has not been firmed up yet, but the associa-tion expects to do so shortly.

## **1-Stops Called** To MOA Expo

CHICAGO — Fred Granger and the executive staff of MOA are waging a executive staff of MOA are waging a campaign to attract a generous num-ber of record one ston representa-tives to the Oct. 15-17 Expo Seventy-One in Chicago. Granger's program calls for mailings to one stoppers (already begun), plus personal re-quests by local operators to their one stops packing not could to attend the stops, asking not only to attend the Expo but to consider exhibiting in the trade show and/or joining MOA

the trade show and/or joining MOA as members. "This is the year for all one stops to attend the MOA Exposition," Granger delcared last week. "It's the only show if its kind for them and we're trying to coax them to take full advantage of the unique oppor-tunity to talk both with operators and with record company execu-tives."

## Ray Williams Chairs Tex. Vend. Comm.

AUSTIN, TEX. - Ray Williams, president of Commercial Music Compresident of Commercial Music Com-pany, (Wurlitzer's Dallas distributor-ship) has been named to a six-year term on the Texas Vending Commis-son and was designated commission chairman by Governor Preston Smith. William's term as chairman is effective September 1, as is his ap-pointment to the commission. Williams is past president of the Texas Vending Association. He has been a distributor of Wurlitzer phon-ographs since 1940 and a music oper-ator for over thirty-five years. His community involvements include being a member of the Dallas Cham-

being a member of the Dallas Cham-

ber of Commerce and vice-president of the United Fund and of the Com-

of the United Fund and of the Com-munity Chest trust fund. Other new members of the commis-sion are former Rep. Jack Morganof Kaufman, Don Edmondson of San Antonio, and Gene Hendryx of Al-pine, to two-year terms; Gilbert G. Seelmeyer, El Paso, a four-year term, and L. C. Butler, Houston, a six-year term. Seelmeyer is manager of the B & B Vending Company. But-ler is president of the Gulf Coast Distributing Company. Edmondson, Hendryx, and Morgan were appoint-ed representatives from the public at large.



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# cashbox/ Round The Route

#### EASTERN FLASHES

AROUND TOWN-Twas just like old times at the Club 1407 on Broadway last Tuesday night with almost two dozen of our leading coin operators and distributors gathered for dinner and a meeting planning session for this year's UJA fund drive. Al Denver, presiding, welcomed our division's 1971 Man of the Year Herb Sternberg (Silco ARA) who promptly got into the thick of things, promising to devote every energy toward making this year's campaign the best on record. Between now and the victory affair (Nov. 14, New York Hilton), the committee has mucho work to do, calling for donation pledges (quite a bit has already been raised, thank you), selling dinner tickets, selecting a guest speaker, and doing all the myriad little tasks which combined, always produce a great evening's entertainment for the local trade (plus a hefty check for Israel). Next committee meeting was set for Sept. 9th. Be sure to check separate story this issue on Herb Sternberg's selection as Man of the Year. The following tradesters attended the Club 1407 meeting: AI Denver, Herb Sternberg, Gil Sonin, Max Weiss, Lou Levy, Ben Chicofsky, Sam Morrison, Marty Herbstman, Larry Galante, Carl Pavesi, Lou Wolberg, Harry Green, Seymour Pollak, Harold Kaufman, Herb (Whitey) Carson, Meyer Parkoff, Ralph Hotkins, Zach Katz, Don Drossell and George Nemzoff and Bob Rosen from UJA.

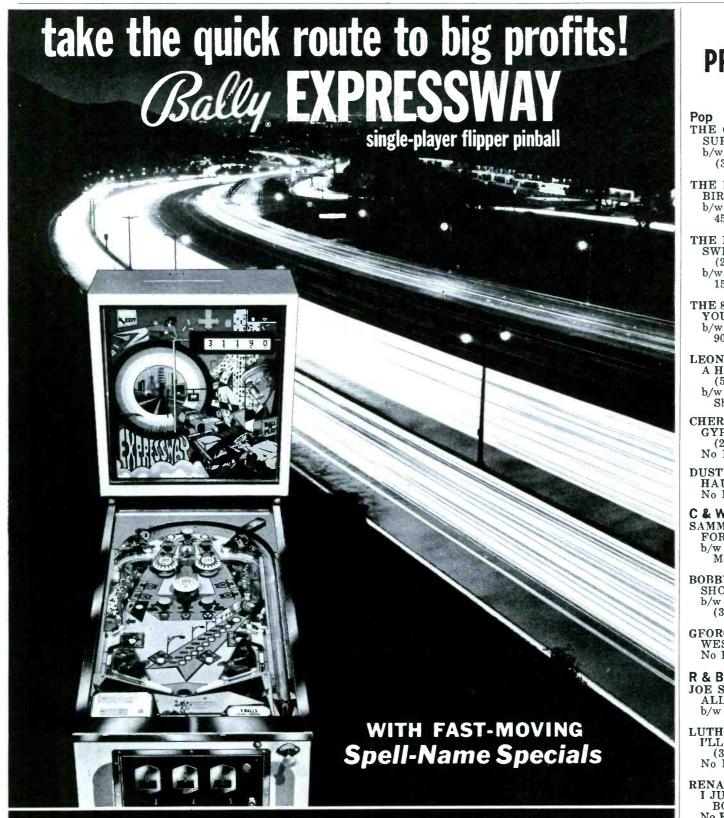
Jack Gordon's Cameron Musical Industries, Ltd. will hold its annual shareholders meeting Tuesday, Aug. 31st at the Franklin National Bank on Wall Street. Cameron recently bought out 100% of the stock of Bordy Music and Vending Co., large San Diego music and games route. . . Bert Betti reports that ChiCoin's Hi Score Pool amusement game has been approved for operation in New Jersey tavern locations by the State's Alcoholic Beverage Control Board. An ABC member came by Bert's showroom week before last for an inspection and deemed the game one of skill and not chance. The board's go-ahead came in form of a formal letter to Bert.

ON THE AVENUE-Lou Wolberg of Runyon Sales recently celebrated his 25th anniversary with the firm. We take our hats off to a great gentleman and a devoted veteran of the coin industry. Lou, of course, is looking forward to the coming season and felt, despite the current economic freezes, business would hold at a fairly steady pace. Recent Runyon visitors include Steve Hodges (Atomic Music); Tom Violagis and from Tarrytown Seymour Pollak.

WESTCHESTER NOTES-We chatted with Carl Pavesi (Automatic Phonograph Service). Carl is looking absolutely great after spending some 5 weeks touring through Europe. Some of the stops included the Black Forest in Southwestern Germany, Northern Italy, Switzerland and other tourist attractions. Carl said that he did not see anything unusually exciting in the games and machines line; but, Carl mentioned that he was really impressed with the fantastically popular German machine called the 'Rotamint.' Carl said he had several hours of pleasure playing the game. The whole trip was highly rewarding and pleasurable. On the local front Carl stated that business was picking up and location action was definitely on the increase.

RECORD ACTION-Musicanza Records (Al Rubin) reports that the newest label release is starting to break in some areas and radio play is especially encouraging on, "Goin' Places" by the Land of Sunshine. Al also states that the record is a strong juke Box possibility with the side coming in at a cut of under 2 minutes. Side could assure plenty of repeat play. Operators should watch this one.

DISTRIBUTOR EVENTS-Sales action along the distributor front is on the increase as distributor sales execs give forth with that late summer push to get themselves toned up for the fall arrival of new equipment from the factories. An air of excitement and anticipation is already apparent as the first of the early entries will begin arriving on the local scenes. Summer vacations are on



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## **JUKEBOX** PROGRAMMING **GUIDE**

Pop THE CARPENTERS SUPERSTAR (3:49) b/w Bless The Beasts And Children (3:08) A&M 1289

THE RAIDERS BIRDS OF A FEATHER (2:34) b/w The Turkey (4:10) Columbia 4543

THE BELLS SWEET SOUNDS OF MUSIC (2:30)b/w She's A Lady (2:19) Polydor 15029

THE 8TH DAY YOU'VE GOT TO CRAWL (2:40) b/w To Be Free (3:09) Invictus 9098

LEON RUSSELL A HARD RAIN'S A GONNA FALL (5:10) b/w Me And Baby Jane (3:53) Shelter 7305

**GYPSYS, TRAMPS & THIEVES** (2:36)No Flip Info. Kapp 2146

DUSTY SPRINGFIELD HAUNTED (2:24) No Flip Info. Atlantic 2825

C & W

SAMMI SMITH FOR THE KIDS (3:00) b/w Saunders' Ferry Lane (3:07) Mega 615-003

BOBBY BARE SHORT AND SWEET (2:31) b/w A Million Miles To The City (3:10) Mercury 73236

GFORGE HAMILTON IV WEST TEXAS HIGHWAY (2:35) No Flip Info. RCA SP-45-276

R & B JOE SIMON ALL MY HARD TIMES (2:46) b/w Georgia Blue (2:52) Spring 118

LUTHER INGRAM I'LL LOVE YOU UNTIL THE END (3:30) No Flip Info. Koko 2108

RENA SCOTT I JUST CAN'T FORGET THAT BOY (2:34) No Flip Info. Epic 10776

Cash Box — August 28, 1971

# cashbox/ Round The Route

the wind-up trail, in most cases, and will soon be faded memories. Playmor president Harold Kaufman says that his only problem with the Chicoin 'Hi-Score Pool' is getting the factory deliveries to fill the backlog of orders. The game was recently sanctioned for city operation and, Harold says, early indications point to the possibility that this piece with the pool motif could set some fancy sales figures. Harold is looking forward to an exciting season. Chicoin is starting off with a bang, introducing a novelty called "Defender." Samples will soon be on the Musical Distributor showroom where operators can test this machine gun that actually spits out the staccato sounds of machine gun fire as planes of the World War I vintage fly overhead . . . Larry Galante of International Mutoscope told us that the factory has remained active and busy throughout the summer. Larry says the new 'Photo Studio' is an exciting event because the machine is designed to vend 4 photos plus a passport size photo on one strip. The 7" Color Photomatic machine will create plenty of picture waves. Larry also informed us that the factory was broken into recently and plenty of nuisance damage took place but, Larry says, the equipment was not touched, obviously the intruders were after money.

**HEADING SOUTH**—Our condolences to the family and friends of **Edgar M**. **Hudson**, principle of Bristol, Virginia's Vending Machine Exchange, who passed away last week. Among tradesters who come in from out of town for the funeral services Thursday (19) was Rock-Ola's phonograph sales manager Les **Rieck** (Vending Machine Exchange has represented Rock-Ola products for the past seven years or so). . . . Send your get well wishes to Ashland, Va. operator **Dick Lumpkin**, recuperating from a recent stroke at St. Mary's Hospital in Richmond. Dick's in Room 441. . . **Charles Greasley** was reelected president of the Maryland Automatic Merchandising Council during its annual crab feast at Aberdeen, August 7th. More than 120 members attended the affair.

Annual convention dates for two southland associations have been set: the West Virginia Music and Vending Assn. will convene Nov. 4-6 in Charleston; and the Music Operators of Virginia will hold their annual Nov. 18-20 in Williamsburg.

**SUNSHINE STATEMENTS**—FAMA president Wes Lawson sent us the following newsletter: FAMA convention dates have been set for September 24, 25, and 26 at the Thunderbird Motor Inn in Jacksonville. Wes also reminds everyone that a reservation card and registration notification are included in the August newsletter. The convention will kick-off with a board of directors meeting at 10:00 A.M. Friday the 24th. And the three day event will again cover many items of interest to the association. Wes urges everyone to get their reservations in at the earliest time possible. Wes also reminds everyone about the 1971 FAMA yearbook. "We are in the process of preparing the 1971 vearbook and convention program and urges members to check with their local distributors and suppliers to remind them of advertising their wares in the yearbook," said Wes.

**UPSTATE HAPPENINGS—Johnny Bilotta** announced that Miss Teena Rose Sistek was crowned Rose Queen at the Newark, New York Rose Festival. Johnny says Teena will be representing New York State at the famous Pasadena Rose Parade end of the year, and might also turn up at the October MOA Expo to say hello to the operators. . . Cortlandt Amusement's Al Kress and his pretty Missus Donna went out on the town (Mt. Kisco, to be precise) with American Tobacco's vending sales supervisor **Bob Fenton** and his wife Heike. Al always enjoys Bob's company, chatting about the cigarette business in particular and the coin business in general.

#### **CHICAGO CHATTER**

The simultaneous release of two very exciting new games was announced by Bally Mfg. Corp. this past week—"Expressway," a single player flipper type pinball, and an auto race skill game called "Road Runner." You can see them both at your nearby Bally distrib showroom.

**RECEIVED A NICE NOTE FROM CAL CLIFFORD** of Nicoma Park, Oklahoma. As you read in last week's Cash Box (21), Cal operates a school for mechanics out there. He has prepared a brochure outlining the current course being offered, and it is available upon request. Interested parties may write him at P.O. Box 810, Nicoma Park, Okla. 73066.

"WILD KINGDOM" STILL GOING STRONG AT Midway Mfg. Co.! "The biggest selling gun we've ever produced." said Larry Berke. "We're doing tremendous business domestically and, I might add, tthe gun is being exceptionally well received in the foreign market!" Great! . . . Larry enjoyed a visit last week with Mr. Hiro Saigusa of Taito Trading Co. in Japan. They had dinner at Eli's here in town and we understand Mr. Saigusa really took to the matzos!

IAAP IS CONSIDERING A NAME CHANGE. At the association's recent Executive Committee meeting in St. Louis, it was suggested that "and Attractions" be added to the name International Association of Amusement Parks, since the membership has developed in recent years to include tourist attractions, large amusement-recreation complexes and the like. Members were asked to submit their opinions regarding the above, prior to the forthcoming (31) Board meeting in Sandusky, Ohio, during which time the subject will be discussed further.

THE SHIPPING DEPARTMENT at Williams Electronics Inc. is concentrating on "Gold Rush" and "Times Square," the two top priority items on the factory's current delivery schedule. Both are doing very well, according to Bill DeSelm.

IT'S A RARE OCCASION WHEN you can call Rock-Ola Mfg. Corp. and find most of the executive and sales staff in town at the same time, but such was the case last week. Dr. Rockola, Messrs. Ed Doris, Les Rieck, George Hincker, Bill Findlay, et al, were in the Chicago headquarters very much involved in the usual paperwork, correspondence, etc. which invariably accumulates when you're traveling . . . The Rock-Ola can venders, by the way, are going great!

**ON THE SINGLES SCENE**—Joe Ceddia of Lormar says local operators are programming the following: "Lazy Bones" by Jonathan King (Parrot), "Swamp Water Jack" by **Carole King** (Ode) and **Engelbert Humperdinck's** "Another Time Another Place." Also, the very hot **Enoch Light** Project 3 series which seem to be catching on with ops across the country.

#### Cash Box - August 28, 1971

#### **MILWAUKEE MENTIONS**

A two-day service school on Bally and Midway product was hosted by Empire Dist. in its Green Bay showrooms last Friday and Saturday (20-21). Reportedly the first such school, centering exclusively on amusement machines, ever held in this state, the sessions were being conducted by Andy Ducay of Midway and Chuck Bople of Bally. At presstime Empire's Bob Rondeau had received enough replies to indicate that a good turnout of operators and service personnel from the area would be in attendance.

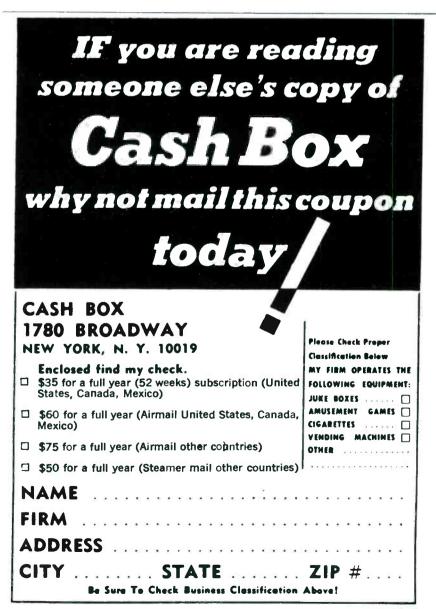
FOR YOUR INFORMATION: Radio station WEMP announced that it will broadcast the entire '71-'72 season of University of Wisconsin basketball games, starting with the opener on December 1 with Michigan Tech.

"GIVE YOUR BUSINESS A LIFT" is the slogan for the very successful promotion which has been underway at Wurlitzer Dist. Corp. these past three weeks. As Paul Jacobs explains it, the "lift" is a hydraulic lift-gate which is given away free with the purchase of three Wurlitzer "Zodiac" phonographs. Customers are going for it in a big way! The promo will continue through the end of August . . . In the games department, Paul mentioned that he's been doing extremely well with the United Billiards "Daddi-o" ski-ball game!

HOW TIME FLIES—in a few short weeks Jim Stansfield and the crew at Stansfield Novelty in LaCrosse will celebrate their second year in the new building!

#### **UPPER MID-WEST**

Earl Porter and Dean Schroeder are back from their fishing trip to Big Bear Lake at the Arctic Circle for lake trout. Quite a fishing experience but they brought back some beauties . . . Jack Deming, Minneapolis operator for many years sold out to Advance Music Co. Minneapolis, last week. Jack will remain with Advance Music for the time being . . . Mr. & Mrs. Red Kennedy and their children in town for a few days vacation . . . Stan Woznak in the cities for the day and 20 pounds lighter and looking just fine since his heart attack several weeks ago . . . Mr. & Mrs. Ernest Woytossek and their family in the cities over the week end visiting relatives and Ernie buying equipment monday morning . . . Mr. & Mrs. Vern Ness and their grand-daughter in town for the day as was Mr. & Mrs. Johnny Galep and their friends from Menomonie, Wisc. . . . Jimmy Stansfield Jr. spending his usual summer two weeks at Camp McCoy . . . Bob Foster, Sioux Falls, in the cities on a quick trip for the day . . . Jack Kreidler in town making the rounds . . . Jerry Lawler is out of the hospital after having back surgery and is convalescing at home. Be awhile before Jerry will be able to get around on the route . . . Darrell Weber, Albert Lea, in town for the day buying parts and records. Spent a few days up north fishing and resting with his family . . Coming up in entertainment at the Minnesota State Fair Aug. 28th thru Sept. 6th. in the grand stand . . . Festus of Gunsmoke at the Western Horse Show all week . . .



## N.Y.C. Ops Pick ARA's Sternberg UJA Man of Year

NEW YORK — Al Denver (Lincoln Amusement), chairman emeritus of the coin machine division of greater New York City's United Jewish Appeal, proudly announced his committee's selection of Herb Sternberg as the division's Man of the Year, and guest of honor for their November 13th victory dinner. Sternberg, executive vice president of ARA's cigarette and music divisions, accepted the honor at a UJA committee meeting held in New York Tuesday, Aug. 17th, saying: "I'm honored and delighted. It's a significant honor for myself and particularly for my family. I will devote my efforts and work hard to make the 1971 fund drive a real success."

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sylvania, South Jersey and Delaware.

The New York coin division's 1971 fund raising drive moves into high gear with Sternberg's selection. Operators, distributors and many of the manufacturers traditionally pitch in with pledges and equipment donations to the charity dedicated to helping Israeli immigrants get a start in their new homeland.

their new homeland. Concerning Sternberg, Al Denver said: "the coin machine industry is proud to honor an individual such as Herb, whose determination in business, as well as in many charitable works, makes him a real credit to our trade."

Sternberg, with a background in finance and credit, gained his knowledge of the vending industry while at

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the in new field, under the supervision of Herb, proved to be a boon to the company and the industry as a whole. Joining Continental Vending in 1953 as personnel and credit manager and later becoming general as sales manager, Herb gained invaluisiable insight into vending machine manufacturing. In 1963, he joined Silco Automatic Vending, which acin quired three of the Continental vending routes. The growth of Silco was phenomenal, and its sale to ARA Services in 1968, 5 years later, with a then volume of 15 million dollars an-

Standard Financial. Starting in the

late 40's, Standard instituted a policy of financing distributors and manufac-

nually, was the beginning of new career accomplishments with ARA. Currently serving as executive vice president of ARA's cigarette and music divisions, the duties also include the responsibility for the operation of some 40 different affiliated subsidaries, or divisions.

Commuting from his residence in Long Island to the Silco headquarters in New Jersey is a small jaunt compared to the extensive traveling for the company involving hundreds of thousands of miles covering California, Texas, Florida and points between.



#### Bally 'Road Runner' Zooms Onto Market



#### BALLY ROAD RUNNER

CHICAGO—"Road Runner" is the new auto-race novelty game from Bally Manufacturing Corp. 'You'reat-the-wheel' realism is created by the use of 3-dimensional miniature racing cars and, stated Paul Calamari sales manager at Bally, "play appeal and earning power is insured by the fact that three lanes of 3-dimensional cars travel at tricky variable speeds down the triple-track straightaway speedway." Factory deliveries of 'Road Runner' are underway to local Bally Distributors.

Runner' are underway to local Bally Distributors. "The players' objective is to weave in and out between the three lanes of traffic, while gunning his car to maximum speeds in order to build up maximum mileage on the eye-level mileage register. But the player's job is not merley to pass rival obstacle cars at high speed. He also must manipulate his car to avoid mileageloss collisions with rival cars. "A collision in 'Road Runner' is one of the most dramatic visual effects

"A collision in 'Road Runner' is one of the most dramatic visual effects ever seen in an amusement game. At the slightest contact of player's car with any rival car, the player's car is hurled up in the air, tumbling completely over and landing, wheels down, on the strating-strip which is parallel with the right edge of the triple tracks. No mileage is registered from the moment of collision until player again steers his car into the racing traffic.

racing traffic. "Needless to say, the driver's car, unlike the rival cars, is a mirror image of a specially realistic 3-dimensional car, the mirror technique in the case of the player-controlled car permitting realistic lane-to-lane movement and a really scary collision scene without the mechanical problems of a physical car on the speedway. The illusion is so perfect, however, that neither the player nor bystanders can detect the slightest difference in appearance between obstacle cars actually on the road and the mirror image of the playercontrolled car.

controlled car. "Adding to the realism of 'Road Runner' are the Flashing 'landscape' effect and authentic speedway sound effects. Playing time is adjustable, and adjustable periods of bonus time are allowed for adjustable levels of mileage clocked.

" 'Road Runner' is normally operated at a quarter a play, and prolonged location tests prove the game has no trouble getting the quarter-dollar price. In fact, some locations are running at 50 cents per play—that is two quarters are deposited to activate the game. Where bargain rates are desired, the standard credit light permits operation at the popular 'two plays, two bits' level.

quarters are deposited to activate the game. Where bargain rates are desired, the standard credit light permits operation at the popular 'two plays, two bits' level. "A driver's seat is available as optional equipment, and, judging by the long sessions of individual play observed on test locations, plenty of seats will be sold," stated Calamari.

## CLASSIFIED ADVERTISING SECTION

#### COIN MACHINES WANTED

WANTED TO BUY OUT SELLING STOCKS ONE OR two years old Jennings slot machines. Wurlitzer juke boxes and Pinball games two or four players, make an offer to AUTOMATTJANST N STOR-GATAN 19 BJUV, SWEDEN.

- OLD BALL GUM OR PEANUT MACHINES, table model games of skill or chance from 1950 & earlier, early arcade machines, slots, any quantity or condition. SACKIN, 318 E. 70 St., N.Y.C., N.Y. 10021-212-628-0413.
- WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddie rides, slot machines, etc., all makes, all models. QUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOUISE, BRUSSELS.
- WANTED—Seeburg Consolettes, Phonographs, new and used, Phono Vue attachments and film, Scopitone film, Late Model Drive Machines and Guns, Harvard Metal Typers. Also interested in distribution of allied equipment. ST. THOMAS COIN SALES, 669 TALBOT ST., ST. THOMAS, ONTARIO, CANADA. (519) 631-9550.
- WANTED TO BUY: Machines that can be easily moved and require little maintenance for Firemen's Bazaars. L. & L. Party Favors. Tener Street, Luzerne, Penna. 18709. Phone (717) 822-0000.
- WANTED—USED American Bank Boards, Old Slots, old table model Ball Gum or Peanut Games of skill or chance. Iver Hansen. 1025-104 Street, North Battleford, Saskatchewan, Canada. Phone (306) 445-2989.
- WANTED TO BUY AMI J-200. K-200, CONTINENtal 2-200 Tropicana and Diplomat. We need Keeny uprights for export. Submit offers to Cross-Dunham & Co., 225 Wright Ave., "F", Gretna, Louisiana 70053.
- WANTED FOR EXPORT TOP PRICES PAID—All late model 20-Hole and OK Bingo, All 6-card Bingo, Uprights and Sloas. Late Model 4-Player Bally & Williams. All Late Model Phono's and Wallboxes, Arcade, etc. Write or call Bob Jones for best prices. ROBERT JONES INTERNATIONAL, 19 Brock Road P.O. Box 181, Needham Hts. Mass. 92194 617-449-3330.
- WANTED!—For Export , Late Model BINGOS, BIKINI, CANCAN, LIDO, ROLLER DERBY, CIRCUS QUEEN, BIG WHEEL, EVANS WINTER BOOK, BALLY SLOTS & KEENEY MOUNTAIN CLIMBER. Contact us immediately! MARMATIC SALES CO., INC., 1140 E. Cold Spring Lane, Baltimore, Maryland 21239. (301) 435-1477.

#### COIN MACHINES FOR SALE

SLOT MACHINES FOR EXPORT/SALE—Bally, Mills, Pace, Jennings, Uprights, Consoles, Bally Bingo Pinballs, Automatic Horse Race, Automatic Poker, Keno, Bingos, Si Redd's Bally Distributing Company, 390 E. 6th St., P.O. Box 7457, Renc, Nevada 89502 (702 323-6157). Las Vegas Office, 2409 Industrial Way, Las Vegas, Nevada 89102 (702 382-4145).

- FOR SALE: Model 14 Auto Photo. EXCELLENT condition. Call or write. New in original cartons. Hollywood Driving Range, 15 ball golf game. Coseout \$295 ea. CLEVELAND COIN INTERNATIONAL, 2025 Prospect Avenue, Cleveland, Ohio. Phone (216) 861-6715.
- ATTENTION WHOLESALERS & EXPORTERS. Have Wurl Amer III (3300) and Wurl Statesman (3400); also older Wurl models. Write for prices. United Dist., 902 W. 2nd, Witchita, Kansas.
- ALL TYPES OF COIN OPERATED ARCADE EQUIPMENT for sale—guns, Helicopters, pinballs, etc. Auto Photo machines. Write for equipment list and prices. ROCK CITY DISTRIBUTING CO., INC., 615 Murfreesboro Road, Nashville, Tenn. 37210.

UNITED AMUSEMENT INT'L offers you the largest selection of fully-reconditioned or as-is used coinoperated equipment. Also distributing the finest new coin-op soccer table on the market; immediate delivery now. Call or write: UNITED AMUSEMENT INT'L. INC., 51 Progress St. Union, N.J. Tel: (201) 686-7030. Cable UNITEAMUSE.

FOR SALE: Seeburg, Wurlitzer, Rockola. AMI phonographs. Williams, Gottlieb, Bally, Chicago Coin, flippers, guns, baseballs. United, Chicago Coin, Midway shuffles. Valley, Fischer, United, American, used pool tables. As is or shopped. Domestic or export shipments. Call or write Oberators Sales, Inc., 4122 Washington Ave.. New Orleans, Louisiana, 70125. (504) 822-2370.

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Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$5.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is NOT enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. NOTICE—\$87 Classified Advertisers (Outside USA add \$52 to your present subscripition price). You are entitled to a classified ad of 40 words in each week's issue for a priod of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 20e per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 non, of preceding week to appear in the following week's issue.

#### **Classified Ads Close WEDNESDAY**

Send all copy to: CASH BOX, 1780 Broadway, N.Y., N.Y. 10019

FOR SALE: Cigarette Machines good and clean off location, can be used as is. Corsair 20, \$45.00; Rowe 20-700, \$60.00. Corsair 30 column, new front \$75,00. Send 1/2 deposit to Guerrini's, 1211 W. 4th St., Lewistown, Pa. 17044.

 TOTI W. 4th Ot., Lewistown, Ptd. 1994.
 FOR SALE: Snow Queen, \$580; Playball, \$470; Now, \$625; Ringer, \$365; Wms: "500", \$375; Firecracker, \$575; Space Flight, \$365; Missile, \$325; Jet Rocket, \$750; Combat, \$775; Rifleman, \$225; Motopolo, \$285; C. C. Pro-Basketball, \$125; C. C. Apollo M. S. Rifle, \$325; White Lightning, \$255; Helicopter Trainer, \$250; Computer Quiz, \$325; Wild Cycle, \$490; C. C. Drive Master, \$325; Also Bingos, NEW ORLEANS NOV-ELTY CO., 1055 Dryades Street, New Orleans, Louisiana 70113. Tel (504) 529-7321 CABLE: NONOVCO.

FOR SALE/EXPORT — USED SLOTS: BALLY STANDard. 3 Line Play, Multipliers, Quick Draws. Assorted Mills. Electric Payout Jennings. Space Jet Bell, Segas. Assorted Baily Bingos. "Games" Upright Multipliers. Write for particulars THOMAS TRADING COMPANY. 2622 Westwood Drive, Box 15391, Las Vegas, Nevada 89114. (702) 734-8818. Cable—VEGAS.

 (702) 734-8818. Cable—VEGAS.
 FOR SALE/EXPORT: 3 Black Dragons, 2 Jumbos, 1 Sweet Shawnee, Laguna Beaches, County Fairs, Sea Islands, Ballerinas, Carnival Queens, Beach Times Miss Americas, Sun Valleys, Cypress Gardens, Touchdowns, Show Times, Key Wests, Big Shows, Miami Beaches, Night Clubs, Broadways, Big Times, Barrels-O-Fun, Lotta-Fun, All equipment crated securely in new bingo-type cartons, from Seattle port. Spare backglasses and parts available. One-ball games: Lexingtons, Turf Kings, Jockey Clubs, Victory Derbys, High Steppers. Entries, with automatic pay-out drawers. Clean, ready for crating. Inquiries to MUSIC-VEND DISTRIBUT-ING CO., 100 Elliott Avenue West, Seattle, WA 98119. Phone (206) 284-7740. Cable address: MUSIVEND. Letters of credit: Seattle-First National Bank, International Banking Dept. (Attn: Mr. Soderquist), 1001 Fourth Avenue, Seattle, WA 98104. We welcome all foreign commerce buyers.

"MARMATIC", Exclusive World-Wide Reps. for the Newest JENNING'S Electronic Slots, KEE-NEY'S MOUNTAIN CLIMBER & 7 coin multiple FLAMING ARROW UPRIGHTS. Available in Free Play or Cash Payout. We Also carry a complete line of A-1 USED—JENNINGS, KEENEY MILLS Slots, BALLY Slots & Bingos. MARMATIC SALES CO., INC. 1140 E. Cold Spring Lane, Balto., Md. 21239. (301) 435-1477.

FOR SALE: United Shuffles: Delta, \$450; Gamma, \$525; Williams Add-A-Balls: Rock & Roll, \$375; Gridiron, \$350. (No Crating) MOHAWK SKILL GAMES CO., 67 Swaggertown Road, Scotia, N. Y. 12302. (518) 377-2162

STEREO PICK-UPS: "SMC" FOR SEEBURGS "B" through "201", \$20; "WMC" for Wurlitzer Cobra. \$10, SOUND & SIGNAL SERVICE, Box 10052, Albuquerque, N. Mex. 87114.

FOR SALE: 3 SPEED QUEEN BY EALLY—BOATS, \$275 each. 3 Elephants by Tusko—\$275 each. CENTRAY MUSIC CO., P.O. Box 284, 407 E. Ave. D. Killeen. Texas 76541.

FOR SALE: AUTHORIZED DISTRIBUTOR FOR VALLEY Pool tables and Rock-Ola Phonographs. Write or call for prices. Budge Wright's Western Distributors. 1226 SW 16th, Portland, Oregon. Phone 228-7565.

FOR SALE: PANORAMS—NEW—WITH OR WITHOUT Sound. Write or call URBAN INDUSTRIES INC., P.O. Box 31, Louisville, Kentucky 40201. (502) 969-3227.

ATTENTION DISTRIBUTORS/EXPORTERS: Late novelty games available for sale or trade. Speedways, Motorcycles, Wild Cycles, S≅a Devils, Invaders, S.A.M.I.s, Sonic Fighters, Space Filents, Computers. Unscrambles, late guns. CENTRAL DISTRIBUTORS, Wholesale Division, 2315 Olive, St. Louis, Mo. 63103. Phone (314) 621-3511.

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#### **Classified Ads Close WEDNESDAY**

Send all copy to: CASH BOX, 1780 Broadway, New York, N.Y. 10019

- SLOT MACHINES: New SEGA-DIAMOND, \$200 WINDSOR, \$300. CONTINENTAL, \$450; Used BALLY- Hold & Draw Models, \$275; Uprights, \$475; Super Jolly Taverners, \$250. In very good condition. P. R. W. (SALES) LID., Phonographic House, The Vale, London, NW 11 8SU, Telephone: 01-450-5251 or 01-450-5221 Cables Phonograph London Telex: 27436.
- FOR SALE: 12-R.C.A.-16 MM PANORAMS. PEEP shows wt. timers mint cond. Also film girlie nudes b & w used \$8.00. Color \$25. App. 400 ft. each. Money makers. RICHTER. 1063 Market St., San Francisco, Calif. Z 94103.
- ALL TYPES OF COIN-OPERATED EQUIPMENT: ADD-A-Balls, shuffles, guns, computers, etc. All types of phonographs, large selection on hand. Vending machines, from cigarette to candy to can drink. etc. . . all kinds, shopped to perfection. Write or call FLOWER CITY DIST. CO., 389 Webster Ave., Rochester, N.Y. 14609. Tel. (716) 654-8020 and ask for JOE GRILLO.
- FOR SALE: Two Panoram peep show machines with optional 25c or 50c coin chute. Continuous reel that holds 1,000 ft. of 16mm film. Operated with a time unit. PHIL GOULD, 224 Market Street, Newark, N.J. Tel. 201—MArket 4-3297.
- POOL TABLES—Large selection of all makes and models available. Completely reconditioned or in "as is" condition for immediate shipment at very attractive prices. Also large selections of pin games, shuffles, guns and music—Phone or write EASTERN NOVELTY DISTRIBUTORS, INC., 3726 Tonnele Avenue, North Bergen, New Jersey 07047 —(201) 864-2424.
- FOR SALE: Keeney Twin Dragons, Black Dragons, Mountain climbers, Flaming Arrows, Buckly Track Odds. Slots. Saskatchewan Coin Machine Co., 1025-104th St., North Battleford, Saskatchewan, Canada. Phone (306) 445-2989.

NEVADA FRUIT SLOT MACHINE offers for Export 15 Brand New Silver Sails in Original Crates \$1150.00 each. 346 Bally Bingos sold in Quantity Mostly O.K. Models to Can Can and Lidos \$349.00 each. Write, Call or Wire. Neveda Fruit Slot Machine Co., P.O. Box 5734 Reno, Nevada 89503 (702) 329-3932.

FOR SALE: Chicago Coin Super Circus, \$450; Midway Sea Raiders, \$350; Bingos for export; Orients, \$1100; Bountys, \$550; Big Wheels, \$650; Pin Balls also available. D. & P. MUSIC CO., 27 E. Philadelphia Street, York, Pa. 17401. Phone (717) 848-1846.

- FOR SALE: CLOSEOUT BARGAINS COMPLETELY RECONDITIONED: Bally Space Flight (late Model) Moon Lander game \$345.00; Bally (5 ball pinballs), Gators (4 pl) \$395.00; Dogies (4 pl) \$345.00; Blue Ribbon (4 pl) \$145.00; Rocket III (1 pl) \$145.00; Discotek (3 pl) \$95.00; Gottlieb (5 balls) Buckaroo (1 pl) \$125.00; Cross Town (1 pl) \$165.00. Mickey Anderson Amusement Co. 314 £. 11th St., Erie, Pa. 16503, Phone (814) 452-3207.
- FOR SALE: 'New Munves ''Love Tester.'' I deal for arcades, game rooms, terminals, etc., 5 or 10 cent play. Write for details, and latest inventory list, Will swap machines. What do you have? MUNVES CORP., 577 Tenth Avenue, New York City, N.Y. 10036. Phone (212) 279-6677.
- FOR EXPORT: MADE IN JAPAN AMUSEMENT MA-CHINES: Sub-roc, Tank, Kiddie Rides, X-08, S. Road-7, Golden Soccer, Clay Gun, Scramble. Contact: KAY A. CHIBA, Port P.O. Box 111, Yokohama, Japan. CABLE: 'KACTRAM'.
- BINGOS AND SIX-CARD GAMES AVAILABLE. ALSO Keeney Red Arrows and Big 3's. These games are completely shopped. Call WASSICK NOVELTY, (304) 292-3791, Morgantown, W. Va.
- FOR SALE: UNITED SHUFFLE ALLEYS—BETA, GAMMA, PEGASUS MAMBO, CHEETAH, MIDWAY-SEA RAIDER: ROCK-0LA 426; WURLITZER 2800. D&L DISTRIBUTING CO., INC., 5550 Derry St., Harrisburg, Pa. 17111 (717-564-8250).
- FOR EXPORT—Winter Books, Track Odds, Sea Island, Ballerinas, Miss Americas, Cyprus Gardens, Show Time, Sun Valley and OK Feature Games, Lowell Associates, PO Box 386, Glen Burnie, Md. 21061. (301) 768-3400.

FOR SALE—Off Location—As Is Condition—**Com** plete—No Break-Ins; 50 Rowe 20/700 Cigarette. 5 Corsair 20 Column Cigarette. The MACKE COMPANY OF CENTRAL PENNSYLVANIA, 1201 South 20th Street, Harrisburg, Pa. 17104. (717) 238-1768. Mannie Silvia.

#### HUMOR

MOO RECORD. Send \$1.00 to CAT, Suite 224, 2801 E. Oakland Park, Ft. Lauderdale, Fla. 33306.

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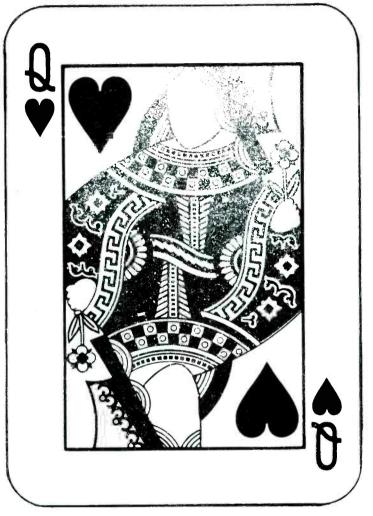
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