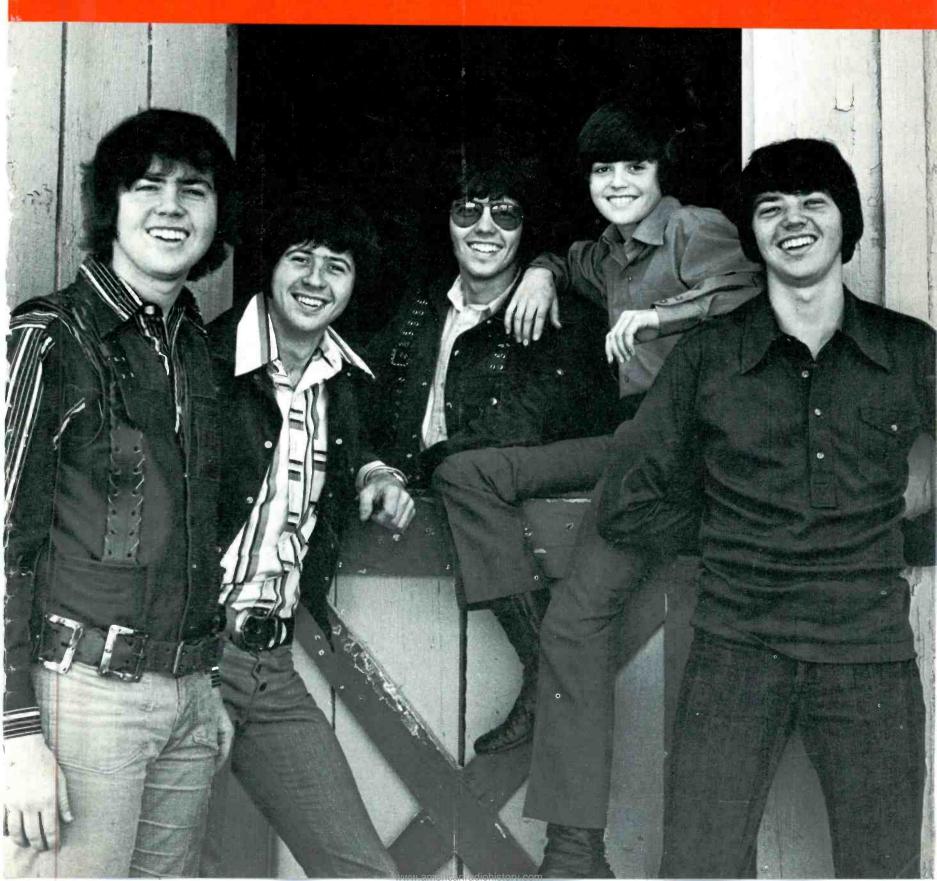
This Business Of 'Nostalgia' (Ed) . . . 1,100 Register At NARM Confab . . . UA Wholesale Unit Starts Nat'l Operations . . . Bell/Windfall Renew Dist. Ties . . . BBC Pop Music Men Read Of Payola Charges . . . Rosemont, Goulet Start Label Setup . . . Oscar Music List

THE OSMONDS: 'APPLE' BLOSSOM TIME





# All the screaming and yelling was cut from the end of Poco's new single.

# It lasted too long.

Live singles are rare. Because most concert albums have only old songs.

Poco's new single is "C'mon." It's live because Poco's album is live. And new."C'mon" is only the first of the five new songs on"Deliverin'."

Twenty-eight Top 40 stations have been playing it from the album. And in

the single version, you can still tell it's live. All the cheering is there in front.

(Your audience can fill in the enc.)

POCO."C'MON" 5-10714

A live, new single from their live, new album, "Deliverin." On Epic Records.





VOL. XXXII - Number 37/March 6, 1971

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# This Business Of 'Nostalgia'

Recordings have dictated musical taste, among other cultural attitudes, for so many years that it seems to be having trouble sizing-up a trend to "nostalgia" and "romanticism." The book world and then Hollywood gave the industry "Love Story to stimulate an unabashedly romantic music theme of the same name, and Broadway gave it "No, No Nanette" as its contribution to nostalgia. Wasn't it yesterday that the recording industry was calling the shots? It seemed to have an unfailing ear for the kind of music people wanted to hear. Now one wonders. For if this "return" to more simplified expressions of emotions is all that it's cracked up to be, the recording industry is being caught off guard. Is it so smug, so sure of its place as a musical trendsetter that it will let go unrecognized what may stack up as the most important musical phenomenon of a long, long time?

We think it's time that the business took stock of itself—and we mean that quite literally. For under the mountains of contemporary sounds there lies a treasure of nostalgia, a fact that one needn't go too far to get an idea of. Just watch TV and try to manage to avoid those mail-order commercials that offer what seems to be the complete output of the music industry up to 1959 for only \$5.98. It can't be done.

''Romanticism.'

Not only should the business begin investigating what is already on record; it should try to apply what seems to be the national mood of the "cooling of America," as Time Magazine put it, and give a contemporary feel to this feeling. A lie, you say? A hype, you declare? Maybe so. But, hasn't the industry hopped on many a musical bandwagon before, spending a good deal of time and money to see a new sound trend through?

OK, this isn't the best of economic times to try and see if the thing is really there. But, in our view, the whole matter has deeper meaning. Maybe reality is getting kind of hard to live with, and folks don't want to be reminded about it in what amounts to headline-screaming rock. Maybe we are coming to our senses about many of the things good rock said was wrong with us. Maybe the kids, who put us on to rock in the first place, are being exposed to older pop music values and are coming around to liking what they hear.

There is something in the air. And while rock seems to be taking a breather before it may (or may not) get going with a great new sound, the industry should try to catch up with its past or borrow from the present to present its case for "Nostalgia" and



# CashBoxTOP100

March 6, 1971

	Jackson 5-Motown 1177	2	
2	ONE BAD APPLE  Osmonds-MGM 14193	1	
3	HAVE YOU SEEN THE RAIN Creedence Clearwater Revival-Fantasy 655	4	
4	ROSE GARDEN  Lynn Anderson-Columbia 45252	3	
5	IF YOU COULD READ MY MIND Gordon Lightfoot-Reprise 0974	6	
6	DOESN'T SOMEBODY WANT	U	
	TO BE WANTED  Partridge Family-Bell 963	14	
7	SWEET MARY Wadsworth Mansion-Sussex 209 (Dist: Buddah)	5	
8	AMOS MOSES  Jerry Reed-RCA 9904	10	
9	SHE'S A LADY Tom Jones-Parrot 40058 (Dist: London)	15	
10)	DON'T LET THE GREEN GRASS FOOL YOU		
11	Wilson Pickett-Atlantic 2781 THEME FROM LOVE STORY	12	
12	Henry Mancini-RCA 9927 JUST MY IMAGINATION	11	
13	Temptations-Gordy 7105 (Dist: Motown)  ME & BOBBY McGEE	16	
14	Janis Joptin-Columbia 45314  1 HEAR YOU KNOCKING	17	
15	Dave Edmunds-Mam 3601 (Dist: London) FOR ALL WE KNOW	7	
16	WATCHING SCOTTY GROW	18	
17	Bobby Goldsboro-U. A. 50727  CRIED LIKE A BABY	8	
18	Bobby Sherman-Metromedia 206 TEMPTATION EYES	21	
19	Grass Roots-Dunhill 4263 WHAT IS LIFE	19	
20	George Harrison-Apple 1828 PROUD MARY	24	
01	lke & Tina Turner-Liberty 56216	23	
21	Nitty Gritty Dirt Band-Liberty 56197	9	
22	OYE COMO VA Santana-Columbia 45330	28	
23	AMAZING GRACE  Judy Collins-Elektra 45709	13	
24	KNOCK THREE TIMES  Dawn-Bell 938	22	
25	(DO THE) PUSH AND PULL Rufus Thomas-Stax 0079	20	
26	YOU'RE ALL I NEED TO GET BY Aretha Franklin-Atlantic 2787	32	
27	JODY'S GOT YOUR GIRL AND	GO	١
28	Johnnie Taylor-Stax 0085 WHAT'S GOING ON	27	
29	Marvin Gaye-Tamia 54201 PRECIOUS PRECIOUS	44	
30	Jackie Moore-Atlantic 2681 COUNTRY ROAD	25	
31	James Taylor-Warner Bros. 7460  BURNING BRIDGES	31	
	Mike Curb & Congregation-MGM 14151	34 N/I F	•
32	LOVE'S LINES, ANGLES & RHY Fifth Dimension-Bell 965	38 38	•
33	HELP ME MAKE IT THROUGH		

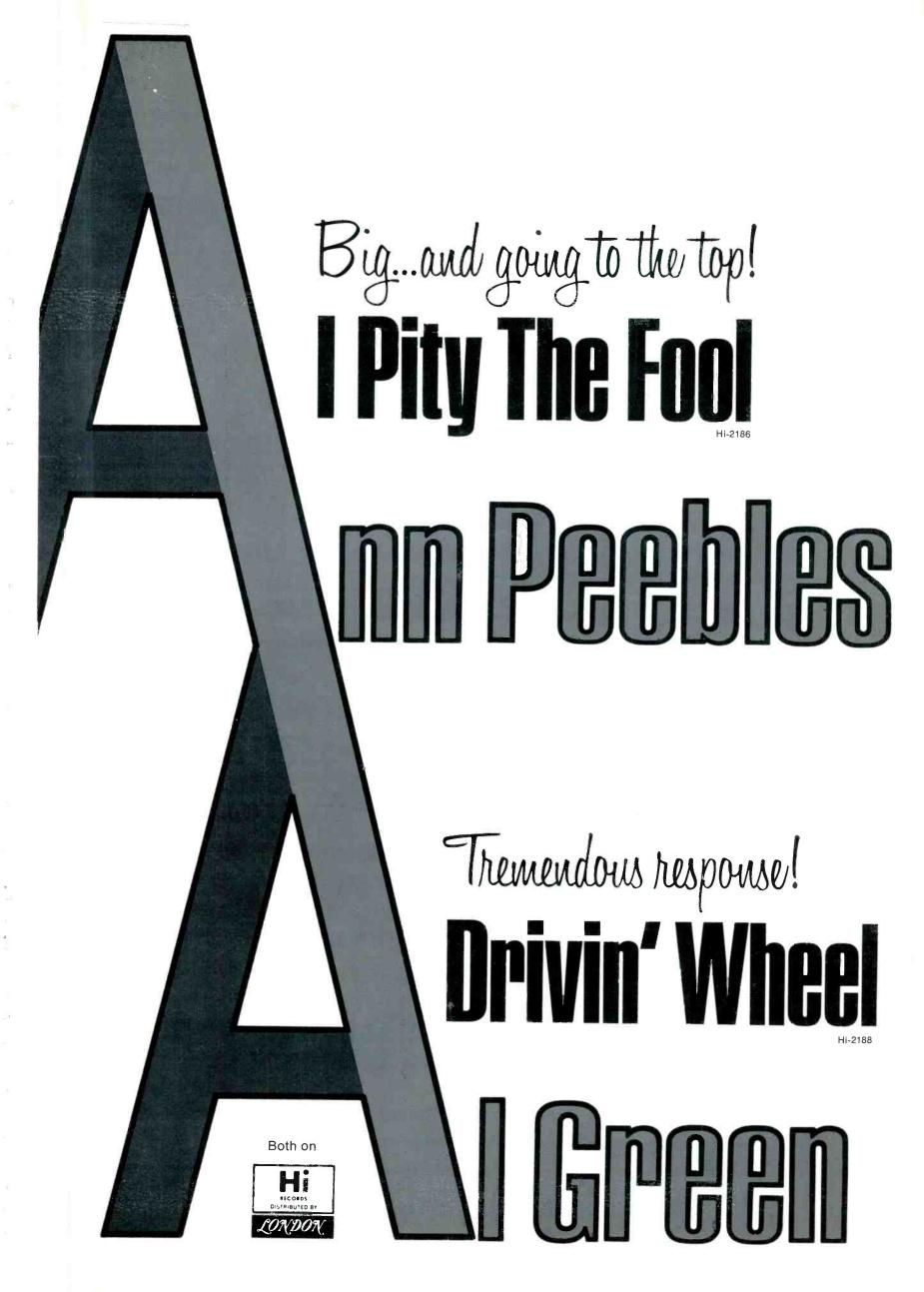
34	LONELY DAYS		
35	HANG ON TO YOUR LIFE	31	21
36	Guess Who-RCA 0414  D.O.A.	37	45
37	Bloodrock-Capitol 3009	39	41
38	Chicago-Columbia 45331 WILD WORLD	47	71
39	Cat Stevens-A&M 1231. THEME FROM LOVE STORY	49	65.
	Andy Williams-Columbia 45317  ONE TOKE OVER THE LINE	56	74
40	Brewer & Shipley-Kama Sutra 516  THEME FROM LOVE STORY	54	70
41	Francis Lai-Paramount 0064  JUST SEVEN NUMBERS	52	62
42	Four Tops-Motown 1175  CHAIRMAN OF THE BOARD	26	27
	airmen of the Board-Invictus 9086 (Dist: Capitol)	51	61
44	REMEMBER ME Diana Ross-Motown 1176	33	23
45	IF I WERE YOUR WOMAN Gladys Knight & Pips-Soul 35078 (Dist: Motown)	29	10
46	SOUL POWER  James Brown-King 6368	66	77
47	NO LOVE AT ALL B. J. Thomas-Scepter 12307	64	84
48	ANOTHER DAY Paul McCartney-Apple 1829		_
49	BLUE MONEY  Van Morrison-Warner Bros. 7462	58	75
50	SUPERSTAR  Murray Head-Decca 732603	55	59
51	CHERISH WHAT IS DEAR TO YO	υc	
52	Freda Payne-Invictus 9085 (Dist: Capitol)  GROOVE ME	59	64
53	King Floyd-Chimneyville 435 (Cotillion/Atl) TRIANGLE OF LOVE	48	32
54	Presidents-Sussex 212 (Dist: Buddah) YOUR TIME TO CRY	57	57
	Joe Simon-Spring 108 (Dist: Polydor)  FRESH AS A DAISY	30	30
55	Emmit Rhodes-Dunhill 4267	42	38
56	YOUR SONG  Eiton John-Uni 55265	46	37
57	I'M SO PROUD  Main Ingredient-RCA 0401	41	43
58	OH WOMAN Paul McCartney-Apple 1829	_	-
59	LONELY TEARDROPS  Brian Hyland-Uni 55272	63	67
60	SIT YOURSELF DOWN Stephen Stills-Atlantic 2790		
61	I LOVE YOU FOR ALL SEASON Fuzz-Calla 174 (Dist: Roulette	<b>S</b> 62	63
62	HEAVY MAKES YOU HAPPY Staple Singers-Stax 0083	81	93
63	AIN'T IT A SAD THING R. Dean Taylor-Rare Earth 5023 (Dist: Motown)	68	72
64	18		
65	Alice Cooper-Warner Bros. 7449  DIDN'T IT LOOK SO EASY	75	
66	The Stairsteps-Buddah 213  ANGEL BABY	69	
67	ASK ME NO QUESTIONS	71	
	B. B. King-ABC 11290 TOP 100 (INCLUDING PUBLISHERS		88 D I
ILED	INE TOO (HACTORING LOBEISHERS	Ai1	J L

68	THE LOOK OF LOVE  Isaac Hayes-Enterprise 9028 (Dist: Stax)	72	79
69	MORNING OF OUR LIVES  Arkade-Dunhill 4268	70	76
70	WHEN THERE'S NO YOU	_	_
71	WHERE DID THEY GO LORD		
72	TONGUE IN CHEEK	70	
73	JOY TO THE WORLD	78	_
74	3 Dog Night-Dunhill 4272 (Dist: ABC) SNOW BLIND FRIEND		_
75	Steppenwolf-Dunhill 4269 (Dist: ABC)  BED OF ROSES	_	
76	Statler BrosMercury 73141  DREAM BABY	76	23
	Glenn Campbell-Capitol 3062  AIN'T GOT TIME	-	_
77	Impressions-Curtom 1957 (Dist: Buddah)	86	_
78	EVERYTHING IS GOOD ABOUT  Lettermen-Capitol 3020	<b>YO</b>	<b>U</b> 85
79	BABY LET ME KISS YOU King Floyd-Chimneyville 437 (Dist: Atl/Cotillon)	_	-
80	DO ME RIGHT Detroit Emeralds-Westbound 172 (Dist: Janus)	92	99
81	WILD WORLD  Gentry-Sun 11222	85	90
82	MY SWEET LORD  Billy Preston-Apple 1826	88	92
83	ONE MAN'S LEFTOVERS		32
84	100 Proof-Hot Wax 7009 (Dist: Buddah)  DON'T MAKE ME PAY FOR HIS	89 <b>S</b>	
	MISTAKES		
	Z Z Hill-Hill 122		
85	CHICK A BOOM		
<b>85</b>	CHICK A BOOM Daddy Dew Drop-Sunflower 105 (Dist: MGM) I DON'T KNOW HOW TO LOVE	HIN	 /\
	CHICK A BOOM Daddy Dew Drop-Sunflower 105 (Dist: MGM)  I DON'T KNOW HOW TO LOVE Helen Reddy-Capitol 3027  TOO MANY LOVERS	HIN	/ / _
86	CHICK A BOOM Daddy Dew Drop-Sunflower 105 (Dist: MGM)  I DON'T KNOW HOW TO LOVE Helen Reddy-Capitol 3027  TOO MANY LOVERS Shack-Volt 4051  DON'T CHANGE ON ME	- HIM -	/ / -
86	CHICK A BOOM Daddy Dew Drop-Sunflower 105 (Dist: MGM)  I DON'T KNOW HOW TO LOVE Helen Reddy-Capitol 3027  TOO MANY LOVERS Shack-Volt 4051	HIN —	 / - -
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77	Didn't It Look So Easy (The Stairsteps— Buddah)
33	Didn't It (Sleeping Sun & Kama Sutra—BMI)
23	Dream Baby (Glen Campbell—Capitol)
8	Don't Make Me Pay For His Mistakes (Z. Z.
66	Hill—Hill)
18	18 (Bizarre—BMI) Everything Is Good About You (Jobete—BMI)
57	For All We Know (Pamco—BMI)
)/	From (Auralia Music—ASCAP)
79	Fresh As A Daisy (Thirty Four—ASCAP)
75	Give It To Me (Legacy/Susan—BMI)
19	Go On Fool (Danmo Pub. Co.—BMI)
32	Groove Me (Malaco/Roffig/NRC-BMI)
93	Hang On To Your Life (Dunbar—BMI)
13 51	Heavy Makes You Happy (Unart—BMI)
35	Help Me Make It Through The Night (Combine
97	I BMI)
30	Hot Pants (Salvage—Odax)
17	If I Were Your Woman (Jobete—BMI)
36	If It's Real (Ice Man—BMI)
80 88	If You Could Read My Mind (Early Morning-
50	ASCAP)
10	I Believe In Music (Marian Lov—eA&R)
25	I Don't Know How To Love Him (Helen Reddy
	—Capitol)
6	I Love You For All Seasons (Ferncliff—James—

	DMIX
35	BMI)
22	I'm So Proud (Curtom—BMI)
76	Jody Got Your Girl & Gone (Groovesville—BMI)
6	Joy To The World (3 Dog Night—Dunhill)
84	Just My Imagination (Jobete—BMI)
	Just Seven Numbers (Jobete—BMI)
54	Manak Three Times (Pocket Full of Tunes)
78	Knock Three Times (Pocket Full of Tunes/ Saturday—BMI)
15	Look Of Love (Colgems—ASCAP)
37 55	Lonely Days (Casserole—Warner Tamerlane—
	BMI)
91 95	Lonely Teardrops (Merrimac—BMI)
52	Love's Lines, Angles & Rhymes (April Music
35	Inc. ASCAP)
3	Inc.—ASCAP)
62	Me & Bobby McGee (Combine—BMI)
02	Morning Of Our Lives (Wingate—ASCAP)
33	Mr. Bojangies (Cotillion/Danel—BMI)
89	My Sweet Lord (Harrisongs—BMI)
45	No Love At All (Rose Bridge & Press Music-
	BMI)
96	Oh Woman (Paul McCartney-RCA)
_	
5	One Bad Apple (Fame—BMI)
99	One Man's Leftovers (Gold Forever-BMI)
	One Toke Over The Line (Talking Beaver—BMI)
86	Oye Como Va (Planetary Music—ASCAP)
	Precious, Precious (Cotillion-BM1)
	*

61	Proud Mary (Jandora—BMI) 2 Push Bike Song (Mixtures—Sire) 9
14	
57	
27 73	Rose Garden (Lowery—BMI) She's A Lady (Spanka—BMI)
12	Sit Yourself Down (Stephen Stills—Atlantic) 6
42	Snow Blind Friend (Steppenwolf-Dunhill) 7
	Soul Power (Crited—BMI)
24	Stay Awhile (Bells-Polydor) 10
68	Superstar (Leeds—ASCAP)
	Sweet Mary (Kama Sutra/Big Hawk—Bill)  Temptation Eyes (Truesdale—BMI)
34 59	Temptation Eyes (Truesdale—BMI)
39	Tongue In Cheek (Unart—BMI)
32	Too Many Lovers (Shack-Volt)
1	Triangle Of Love (Interior/Van McCoy—BM1)
13	Tulsa (Earl Barton BMI)
69	Watching Scotty Grow (BnB BMI)
21	What's Going On (Jobete—BMI)
82	When There's No You (Engelbert Humperdinck
47	Parrot)
58	Where Did They Go Lord (Elvis Presley-RCA)
2	Wild World (Irving Music—BMI)38-8
83	Woodstock (Matthews Southern Comfort—Decca)
40	
22	Your Song (Dick James—BMI)
29	You're All I Need To Get By (Jobete-BMI)
23	1 100 10 111 1 11000 10 000 b) (100000 binly in



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# UDC, UA's Wholesale Subsid, **Begins National Operations**

NEW YORK — UDC, a wholesaling subsid of United Artists Records, now a 100% company-owned distribution operation, has inaugurated a system for distribution of the label's records and tapes as well as other independent lines. UDC's nation-wide distribution network of 32 branches are all serviced by five regional stocking locations, strategically located in order to provide service to any location within 48 hours.

Mike Lipton, vice president of mar-

Mike Lipton, vice president of mar-keting, said that UDC's revised dis-tribution system is aimed at "increas-ing expediency and efficiency in meeting expediency and efficiency in meeting the changing marketing needs of the industry." Since the beginning of the year, UDC handles the entire distribution operation for the company. Service to these outlets has been consolidated to five regional stocking locations, facilitating central control and co-ordination of marketing efforts. This is beneficial to both United Artists' labels and the other independent lines now being added by our branches across the nation." r branches across the nation.'
The evolution from a pa

The evolution from a partial branch, parital independent distributor system, to a 100% company owned situation was initiated at the time of the Liberty/United Artists labels merger to become part of the bels merger to become part of the Transamerica family in 1968, and reached completion in Jan. of this year. Under the new system, each of

#### FRONT COVER:



The Osmonds have captured the ears of today's record-buying public with their RIAA-certified million-seller sin-gle of "One Bad Apple." From their start as a brothers act on The Andy Williams Show a few years ago, their career is now skyrocketing. They are

career is now skyrocketing. They are booked for a two week engagement at Caesar's Palace in Las Vegas beginning March 11.

They'll appear at the "live" TV Grammy awards show out of Hollywood on the 16th. On March 28, they go to Japan for a one month tour. They taped a Nancy Sinatra CBS-TV special, which will be aired May 9. They are slated for a re-appearance on an ABC-TV Chevy special on April 18 and will be seen on their own CBS-TV special on March 28. A European tour is also on their agenda this summer.

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the sales markets will be provided with promotion as well as a sales coverage.

Five Regional Managers

The five regional managers, all veterans in the industry either with the company or handling independent labels for other distributors, will work closely together for complete market saturation and to co-ordinate concentration of all UA and independent line product distribution. Dave concentration of all UA and independent line product distribution. Dave Skolnick, working out of the Union, New Jersey branch will service and co-ordinate efforts in the Boston, Connecticut, New York, Philadelphia, Washington, D.C., and New Jersey markets. Joe Cerami, mid-western regional manager, working out of Chicago, covers the St. Louis, Minneapolis, Detroit, Cleveland, Cincinati, Pittsburgh, and Chicago area. Bobby Fisher, in Atlanta, is responsible for Atlanta, the Carolinas, Miami, and Memphis. Jack Messler services Dallas, Houston, Oklahoma City and New Orleans form his headquarters in Dallas. Danny Albino, in Los Angeles, covers L.A., San Francisco, Cont'd. on pg. 36

# **BBC Rocked By Payola Charges**

# Hires Counsel On NOW Claims

- A storm of allegations about bribery and corruption has broken around some BBC radio pro-ducers and disk jockeys in the form of a series of expose articles in the mass circulation Sunday newspaper News of the World.

There have been rumors rumbling for some weeks about suspect practice in obtaining airplay for records, and several other newspapers have been sniffing around the sidelines without discovering or achieving much, apart from the departure of a BBC TV producer. The NOW has named names, and given details of alleged parties, overseas vacations and full-scale orgies, and has already received two writs for libel from two of the individuals named. The music industry has reacted with pronounced scepticism because while it acknowledges there may be a few rotten apples in every barrel, it does not subscribe to the paper's generalized conclusions that underhand favors and depravity are rife, and in particular

it resents the fact that the paper's

it resents the fact that the paper's reporters have apparently been posing as people anxious to launch a girl singer and provacatively offering bribes in this guise.

BBC Reply

The official BBC reply to the initial allegations mentions the fact that several of its producers have reported being asked questions which they considered "both naive in content and provocative in purpose" and that subsequently it became clear that the questions were asked by NOW reporters "masquerading as being in the record business". The BBC has appointed Brian Neill QC, a leading libel lawyer, to enquire into the allegations made by the paper and he will be able to interview anyone he feels may be able to help and also have the Now dossier of evidence which the BBC has requested from the paper's proprietor Rupert Murdech the paper's proprietor Rupert Murdoch.

Some cynical quarters in the music business see the current furor as a possible move to discredit the BBC and its mode of operation at a time when the future of radio broadcasting, including the introduction of commercial stations, is under consideration by the Government.

# **NARM Registration:** 1100, A Slight Decline From 1970 Showing

Although registration at this week's NARM convention shows a slight decline from last year—it's 1100—there is greater overall company representation than ever before. It seems that fewer personnel from each firm is present this year. There is an interesting first for the convention: the appearance of every chief exec from every major company on hand.

# DGG, Archive List To \$6.98: '70 Sales Up 60%

NEW YORK — Polydor Inc. reports that, effective March 15, the list price that, effective March 15, the list price of both Deutsche Grammophon and Archive labels will be raised to \$6.98. This \$1 hike in list price does not affect the special SKL series. Also unaffected by the price change will be MusiCassettes and 8-Track cartridges, which have been listed at \$6.98 since their introduction to the market three years ago. Distributor orders received prior to March 15, will be honored, based on the current list, label president Jerry Schoenbaum stated.

"In this era of planned obsolescence," Schoenbaum said, "the classical music buyer is still very much quality oriented, and is more apt to purchase a disk that is produced with the technological expertise long considered the Deutsche

apt to purchase a disk that is produced with the technological expertise long considered the Deutsche Grammophon and Archive trademark. After spending thousands of dollars on stereo hardware, the consumer will find the price difference a small one in terms of being able to own a state-of-the-art pressing to complement his equipment.

"This is the first increase in retail list price in over 10 years of importing the two classical labels, but due to continued higher recording costs, and the steadily climbing tabs for freight, duties and local shipping, it is no longer possible to manufacture and import product priced competicont'd, on pg. 36

Canada Juno Awards

CBS Canada, Shorewood Joint Company See Int'l News

# Bell/Windfall Renew Dist. Deal; Mountain Label Sees \$3 Mil Year

NEW YORK -The Bell and Wind-NEW YORK—The Bell and Windfall labels have renewed a distribution pact calling for Bell's long-term, exclusive handling of the label and its super-star act, Mountain, featuring Leslie West and Felix Pappalardi, according to Larry Uttal, Bell president, and Bud Prager, president of Windfall.

The announcement noted that Windfall's total revenues in 1970 were "slightly over \$1 million" and

Windfall's total revenues in 1970 were "slightly over \$1 million" and that the company expects to triple that figure this year from recording, publishing and personal appearance

publishing and personal appearance income.

Uttal termed Bell's association over the past 18 months "mutually beneficial, marked not only by success but also the pleasure and satisfaction of working with professional record people who really know what they're doing. This has been evident from the release of Mountain's first gold LP 'Mountain Climbing' and their top twenty single 'Mississippi Queen,' to their current album 'Nantucket Sleighride,' which is in the top ten three weeks after it was released.

Prager indicated that he was "par-

Prager indicated that he was "particularly pleased at the smooth course taken by the negotiations which had to be structured to fit the special requirements of Mountain. Such courtesies as freedom of recording, design and visuals were essential in dealing with a group in which every aspect has been so individually handcrafted."

Windfall was formed a year and a half ago by Prager and his partner

Felix Pappalardi, one of the leading writers, performers and producers. Pappalardi is vice president of Wind-fall Records and also leader, bass fall Records and also leader, bass player and vocalist with the group. His previous production credits include four gold LPs and "Sunshine of Your Love" by Cream and the Young Bloods' "Get Together."

Windfall has its own full-time engineer and quality-control specialist, Bob D'Orleans. Gail Collins directs art and visuals and Gary Kurfirst supervises all aspects of Mountain's

supervises all aspects of Mountain's

personal appearances.

Mountain features Leslie West as lead guitar and lead vocalist; drummer Corky Laing and organist Steve Knight, plus Pappalardi. The group is currently planning its first European tour this summer and will headline at Fillmore East during Easter week. In a few weeks, they will leave on a national tour which includes a concert date in Denver



# Rosemont, Goulet Start Label

NEW YORK — Norman Rosemont. president of Rogo Productions, and his partner, Robert Goulet, have formed a new record company, Merlin Records. Goulet is the first artist signed to that label, which marks the end of his seven year relationship with Columbia Records.

Merlin will have offices in New York and Los Angeles and will be a subsy of Rogo Productions, which is also owned by Goulet and Rosemont. Rogo is involved in motion picture, TV, and Broadway productions. They have announced two films for later this year. "In A Wild Sanctuary," "The Springing Of George Blake" and a Broadway show for the 1971-1972 season, the musical version of the film "An Affair To Remem-

Goulet first came to prominence in 1960 when he played the role of Sir Lancelot in "Camelot." He will release his first recording for Merlin, early this spring and it will be followed by an album.

Cont'd, on pg. 36

#### Jack Walker Dead

NEW YORK-Jack Walker, WLIP deejay who became operations manager and vp six months ago, died last week (25) in Lenox Hill Hospital as a result of a stab wound inflicted on New Year's Eve.

Walker, who joined WLIB in 1959, was said to have been stabbed by a probationary engineer, who had been told that he did not pass his probationary period. Walker is survived by a wife and child.

Cash Box - March 6, 1971

Wanna hear a good record?

# "Love makes the world go round" (R-5025)

# MISS TILL Dec

over 200,000



Rare Earth Records

A Division of Motown Record Corp

# Uni 6-Month Period Termed Best In Label's History

UNIVERSAL CITY — In what he described as the "most rewarding period" in the label's history, Russ Regan, Universal City Records vp & general manager, reports that the six months ending Feb. 1, "far and away exceeded" any comparable sales term since the company's inception.

"Uni's particularly healthy condition is due to a number of factors not the least of which is the successful development of strong artists, and a flow of innovative product," Regan noted. He pointed to Uni's thrust, during this period, into the area of LP's and tape sales. "Besides maintaining our stature in the single record sweepstakes, we have made enormous strides in the creation of a lucrative catalog, reflected in recent months on charts and at the retail level."

Regan called the entry last year of Regan called the entry last year of Mike Maitland to the scene as MCA Records president, and the subsequent formation of a factory owned distribution system, a "significant" plus. "Without shouting about it," he said "we're very pleased with MCA's plus. "Without shouting about it," he said, "we're very pleased with MCA's overall marketing organization."

Uni's spirited sales surge during latter six months was brought about

following a thorough pruning of the existing artist roster. Armed with diversified product, Regan and his diminutive staff then set out to carefully "work" a select group of productions.

tions While Neil Diamond has always performed admirably for Uni, the label's application of a so-called total concept in marketing has paid off. In addition to a gold single, "Cracklin' "He concept in marketing has paid off. In addition to a gold single, "Cracklin' Rosie," and another huge record, "He Ain't Heavy," the singer-composer racked up RIAA certifications these last six months for three albums, "Touching You, Touching Me," "Gold" and "Tap Root Manuscript." Uni's Diamond catalog has virtually turned into pure gold.

In late 1970 Uni released Elton John's first U. S. album simply enti-

In late 1970 Uni released Elton John's first U. S. album simply entitled "Elton John," produced by the Dick James Organization in England. Shortly thereafter an American tour was arranged to expose the performer to domestic rock press and other key oninion makers. Posides was arranged former to domestic rock press and other key opinion makers. Besides "Your Song," a top 10 single, RIAA has just certified his first album, and the newest package, "Tumbleweed the newest package," has just certified his first album, and the newest package, "Tumbleweed Connection," is headed in the same direction. The Englishman has also received three Grammy nominations for his efforts. Uni itself, as a result of the magnitude of the EJ project, has also enhanced its position in the mainstream record community, with a number of prestige products headed its way.

## Atlantic Rights To 'Soul To Soul' Track

NEW YORK — Atlantic Records has secured the sound track album rights from the forthcoming film "Soul To Soul." This is the film featuring soul and gospel artists which will be filmed during the 14th independence celebration in Ghana.

The eight day event in Accra, the capitol of Ghana, will bring together Wilson Pickett. Roberta Flack, Les McCann and Eddie Harris, Marion Williams, Ike and Tina Turner, Santana, The Staple Singers and the voices of East Harlem. (Santana will not appear on the soundtrack LP). They will all appear on March 6 in Black Star Square in Accra in a concert that will last form six in the evening to six in the morning. This will be the highlight of the Independence Celebration and is expected to draw 100,000 people.

"Soul To Soul" will be directed by Denis Sanders and filmed by Aura Productions, Inc. in association with Nigram, Inc. Richard Bock and Tom Mosk will produce with Edward Mosk as exec producer. Picture will seconds with the brought to the sound to the second the second to The eight day event in Accra, the

Mosk will produce with Edward Mosk as exec producer. Picture will be brought to the screen by Josef Shaftel and distributed in the English speaking world by Cinerama Releas-

The past six months was also marked by a strong LP from Bill Cosby, "Live At Madison Square Garden," nominated by NARAS as "best comedy LP." Uni has since released a new Cosby album, "When I Was A Kid," which recalls incidents in the early life of the star. Among the characters featured are Fat Albert and Bill's brother, Russell. All of the Cosby pals will soon appear in a new animated television series, which will undoubtedly prove valuable for will undoubtedly prove valuable for additional saturation.

additional saturation.

Again, in the contemporary field,
Uni has brought about a resurgence
in the career of Brian Hyland, which
also included a nod from RIAA for
"Gypsy Woman." Brian is now represented on the single and LP charts
via his first Uni album and "Lonely
Teardrops."

Currently in the planning stages at Uni are full-bloomed campaigns on a handful of selected other projects capped by the newly released "Jeremiah" LP (two of the musicians are featured on Paul McCartney's upcoming album)

# 3 Beatles, Klein Answer McCartney

the year ended Dec. 31, 1970.

In answer to allegations that the group's accounts were in jepardy, Klein's statement read: "I'm con-

Klein's statement read: "I'm concerned to answer these attacks and to repudiate these allegations." The Beatles have greatly benefited from my dealings and they are in no sense in jeopardy. He said he also intended to "... deal with the general attacks on my commercial integrity." McCartney's counsel, David Hirst, had earlier attacked Klein as "a man who has a very had commercial repus

had earlier attacked Klein as "a man who has a very bad commercial reputation, and that McCartney has neither "accepted him as a manager nor trusted him." It was Lennon who introduced Klein to the three other Beatles. "The only other major contender for the manager's job were the Eastmans (Lee and his son, John), Paul's wife's father and her brother." Lennon said he was against their having as their manager anyone with such a close relationship with

with such a close relationship with any particular Beatle. "Apart from that," he added, "the Eastmans did not have the right experience or knowledge for the job."

knowledge for the job."

Lennon in another written statement said that after the death of Brian Epstein, Apple was full of "hustlers and spongers." Said Lennon, "staff came and went as they pleased . . . We have since discovered that around that time two of Apple's cars completely disappeared and also that we owned a house that no one can remember buying. But within a few weeks after appointing American Allen Klein as our manager, the effects were known. In the early months of 1969, Klein dismissed incompetent or unnecessary staff. The hustling and immense hospitality were ended. Discipline and order ap-

were ended. Discipline and order ap-

Lennon stated that the four Beatles started to receive monthly accounts of their personal spending, copies of bills and where necessary,

explanations. They also got regular bank statements of their income and

investments. "In addition, Klein told me, George and Ringo, almost daily,

what he was doing, and what he was

trying to do, to the point of almost boring us," said Lennon.

peared in the Apple offices."

- Statements in contrast LONDON — Statements in contrast to Paul McCartney's charges against the Beatles—part of his attempt to dissolve his partnership with the group in Apple Corps—were read in High Court here last week. Morris Finer, counsel for John Lennon, George Harrison and Ringo Starr, introduced the statements before Justice Stamp, including one from Allen Klein, business manager of Apple Corps interests in the U.S.

Remarks from the three Beatles

self stated that when Klein took as manager of the Beatles in 1969 he tried to get them out of a "dreadful mess" by "generating income as soon as possible."

Klein Statement
Later, an accountant, John Darby,
told the High Court that through
Klein the income of the partnership
increased from 850,667 pounds for
the year ending March 31, 1969, to
1,708,651 in the nine months ended
Dec. 31, 1969, and 4,383,509 pounds in

Remarks from the U.S.
Remarks from the three Beatles made personal observations on dealing with McCartney, particularly in the release of his first solo LP, "McCartney," and the appointment of Allen Klein as the Apple Corps business manager in the U.S. Finer himself stated that when Klein took over

Klein Statement

# Buddah/KS 'Part 2' Albums Follow \$800,000 On 'Part 1'

NEW YORK — The Buddah/Kama Sutra Group of labels' "Part One" of the company's mid-winter album re-

the company's mid-winter album release has racked up over \$800,000 in
orders since its premiere last month.
"Part Two" is being presented at this
week's NARM convention.

Heading "Part Two" on the Buddah label is "Biff Rose/Half Live At
The Bitter End." the performer's first
new comedy LP in three years. Gary
McFarland, recently signed to Buddah, enters with "Butterscotch Rum."
His previous albums on the Sky
label, "America The Beautiful."
"Today" and "Does The Sun Really
Shine On The Moon?" won critical
acclaim. A special soundtrack album, acclaim. A special soundtrack album, "The Sporting Club" (an Avco Embassey film) "The Sporting Club" (an Avco Embassey film) appears on the 9500

On the Kama Sutra label is "Teen Age Head" by The Flamin Groovies, produced by Richard Robinson, and

"Once Upon A Time," a new LP by The Skyliners, produced by The Jag-

Wadsworth Mansion makes its al-Wadsworth Mansion makes its album debut on the Sussex label, distributed by Buddah, featuring its top ten hit, "Sweet Mary," produced by Jimmy Calvert and Norman Marzano. Booker T. Jones of Booker T & The MG's has produced the premiere album by singer Bill Withers, "Just As I Am." Bert Sommer, who hit with "We're All Playing In The Same Band," returns with his second album Band," returns with his second album on Artie Kornfeld's Eleuthera label.

Three entries from the National General General label feature singer-composer Risa Potters' "Half Wom-Hard Child," Los Angeles hard rock trio Chariot and the seven-man Body & Soul which recently backed singer Merry ("Gimme Shelter")

# 25th Anny For **Malverne Dist**; 1970 Sales Tops

NEW YORK - Malverne Distributors moved into its 25th year in Jan. after showing its greatest increase in sales in 1970, reports Al Hirsch, founder and president. The outlet is presently one of the nation's leading distributors, with the company the New York outlet for such lines as Atlantic, Atco, Avco-Embassy, Elektra, Philips, Metromedia, Mercury Nashboro, Savoy, Stereo Dimension and Stax.

General manager is Joey Grippo, who believes that Malverne as a "true independent with no ties" can fully concentrate on distribution. The company's service to retailers, one-stops and racks is handled through six salesmen who report to Harvey Maybrown, sales manager. Hirsh also feels that the company's warehouse in Long Island City makes the firm easily accessible for pickups by dealers.

Promo responsibilities at Malverne are directed by Tom Chianti, a veteran in this area. He works with Grippo visiting radio stations, calling on record dealers, placing newspaper and magazine ads and arranging windows displays. Another Chianti function is working with individual labels on artist relations in the New York area.

Hirsch and Grippo are attending is week's NARM convention in this Hollywood.

# Grammy Night: City By City; N.Y. Fete Salutes Lieberson

HOLLYWOOD — Glen Campbell, Bobby Sherman, The Osmond Brothers and Lainie Kazan are the latest stars signed by CoBurt Corporation to be performers and/or presenters on the 13th annual "Grammy Awards Show," which airs March 16 on ABC-TV under Chevrolet's sponsorship.

Eighteen celebrities have thus far been set to be presenters of the NARAS/GRAMMY awards and seven top recording artists have been signed as performers on the 90-min-ute awards-entertainment special are awards-entertainment special being produced and written by Paul Keyes.

Keyes. Presenters Keyes.

Presenters now include John Wayne, Herb Alpert, Nancy Sinatra, Bob Newhart, Lynn Anderson, Rod McKuen, Freda Payne, Brook Benton, The Fifth Dimension, Nancy Wilson, Shirley Jones, David Cassidy, Zsa Zsa Gabor, Duke Ellington and Henry Mancini. Performers will be Dionne Warwick, Merle Haggard, Conway Twitty, Charley Pride, The Carpenters and Wanda Jackson.

NEW YORK — The presentation of the 13th annual Grammy Awards featuring "Half an Evening with Goddard Lieberson and Friends" has been set for the Grammy Awards night by the New York chapter of the record academy in the Imperial Ballroom of the Americana Hotel.

Following the usual cocktail and dinner hours, the program will focus on the well-known Columbia exec,

who will serve as the evening's master of ceremonies, while also being feted by many of his friends who, along with other celebrities, will act as Grammy presenters.

Already set at press-time were such Lieberson friends as Betty Comsuch Lieberson friends as Betty Comden and Adolph Green, Aaron Copland, Sir John Gielgud, Lotte Lenya, Alan Jay Lerner, Phyllis Newman and Richard Rodgers. The NARAS dinner production team, headed by Bob Altshuler and Bob Cato, is now lining up additional presenters and also preparing several special entertainment features. Manny Albam will conduct the NARAS Orchestra and Mike Berniker is acting as music supervisor. ing as music supervisor.

Following the "Half Evening." guests will be invited to a special showing of the Academy's coast-to-coast television special, to be aired in New York over ABC through the 8:30 to 10:00 p.m. time-slot and sponsored by Chevrolet Motors.

CHICAGO — "Magical Mystery Tour" is the theme for Chicago's Grammy Banquet on Tuesday, March 16th, simultaneous with the live telecast from the Hollywood Palladi-um and the chapter cities' banquets.

The tour will begin at Soldier Field parking lot where members will board Greyhound scenicruisers with blacked-out windows. Lovely "tour windows. Lovely "tour Cont'd on p. 36

Cash Box - March 6, 1971

# Gayles, Galligan Team On Multi-Faceted Music Co.

NEW YORK — Juggy Gayles and Neil Galligan have formed Jugger-Neil Galligan nave formed Juggernaut, Inc., a new company in indie production, publishing, recording and artist representation. Juggernaut's offices will be located at 200 West 57th Street. Suite 308. Telephone: 57th Street. S (212) 582-2850.

Gayles and Galligan will announce specific projects shortly, but disclosed that in addition to standard record projects they are exploring the "rap-idly expanding new development idly expanding new developments in tape cartridges and other audio visual entertainment audio 2. al entertainment projects.

al enterta ment projects."
Active in publishing and recording for many years, Gayles was a principle in United Music and its deep involvement in jazz. There, he worked closely with musicians such as Ralph

# Pickwick Acquires Recco

NEW YORK — Pickwick International, Inc., wholesale-retail music tional, Inc., wholesale-retail music operation, has acquired Recco, Inc. persuant to a previously announced Plan and Agreement of Merger and Agreement of Merger and Agreement of Merger and Agreement of Merger and Merger Reorganization. Approximately 25,-000 shares of Pickwick common stock were iss es in the acquisition. Pick-wick stock closed at \$42 on Feb. 18,

Recco, Inc., together with its subsidiaries, as of Dec. 1, 1970 operated 66 licensed record departments, seven licensed audio departments, and six leased stores in shopping centers, in the states of Missouri, Oklahoma, Illinois, Wicconsin, Georgia. California, Virginia, Texas, New York, Kansas, Alabama, Florida. Arkansas, Indiana, Iowa, Kentucky, Louisiana, Minnesota, New Jersey, New Mexico, Ohio and South Carolina.

Losses Noted

For the year ended August 1, 1970 and for the three months ended Oct. 31, 1970 Recco's sales amounted to \$11 098,623 and \$2.114 787, respectively, and its net losses for such reriods ly, and its net losses for such reriods were \$560,314 and \$222.157, respectively. Pickwick's sales for the year ended Oct. 31. 1970 were \$75,887.177 and \$46,411,520, respectively, and its net income for such rerior's was \$3,768,545 and \$2,104.469, respectively. The acquisition will be treated as a purpher of the respectively.

The acquisition will be treated as a purchase for accounting purposes. In describing the acquisition. Amos Heilicher, president of Pickwick, said "While Recco, Inc. has sustained losses during the last two fiscal years, we anticipate that after a turnaround operational period the combined efforts of the Pickwick and Recco managerial staffs would result in a contribution to income by the Recco Division in the future." Division in the future.

# Stan Drayson Sets New Wholesaler Co.

NEW YORK - Following the recent NEW YORK — Following the recent acquisition by GRT of his outstanding stock in Dome Distributors, Stan Drayson, formerly a principle in Dome and vet sales and distribution exec, has formed a new company, Kalstar Enterprises.

Kalstar Enterprises.

Kalstar will be involved in all aspects of the wholesaling, marketing and serving of records and tapes to retail and chain stores, according to Drayson, and will deal in the wholesaling of promotional product as well as current merchandise.

Prior to his partnership in Prior to his partnership in the Dome Distributorship, Drayson held a variety of posts over more than 20 years in record and tape sales and distribution. After several years as a retail buyer, he was affiliated with numerous manufacturers in sales posts and subsequently served as metropolitan branch manager for both tropolitan branch manager for both MGM and Mercury Records.

Drayson is readying headquarters for Kalstar's operations in the Long Island City area and will shortly an-nounce his new location, telephone and detailed plans for his concepts in wholesaling, marketing and servic-

Burns, Johnny Mandel, Shorty Rogers, Gerry Mulligan, Duke Ellington, tan Getz, Terry Gibbs, Horace Silver and others. He helped established such copyrights as "I Won't Cry Anymore," "Somewhere Along the more," "Somewhere Along the Way," "The Hucklebuck," Congratulations to Someone," "I Could Have Told You" and an array of Woody

Herman hits.

Following posts with Jubilee and Following posts with Jubilee and Carlton Records, he joined Atlantic in 1965 and worked on the concept of servicing the growing FM station demand for pop product and was a mover in establishing the concept of the LP as a showcase for artist development rather than pursuing individual single hits. During his artist development rather than pursuing individual single hits. During his tenure with Atlantic he was involved in many projects with The Rascals. Buffalo Springfield, Bee Gees, Led Zeppelin, Aretha Franklin, Crosby, Stills, Nash & Young and numerous other acts including Iron Butterfly.

Cont'd on p. 36

# Oscar Finalists: 1st Beatles Nod "Woodstock," another powerful chart record in '70-'71, received three nominations. But none in music depowerful

partments.

HOLLYWOOD — After being snubbed with "Help," "Hard Day's Night" and "Yellow Submarine," the Beatles were finally "discovered" by the Motion Picture Academy members with a nomination for the Beat bers with a nomination for the Beatles-Apple production score to "Let It Be." Still, the title tune, chosen in the preliminary nominations, was not among the five songs nominated.

Once again members selected songs

Once again members selected songs and scores by a score of oftnominated and winning songsmiths. Alfred Newman, Riz Ort-lani, Jerry Coldsmith. Henry Mancini, Johnny Mercer, Rod McKuen, Leslie Brichse, Fred Karlin, Michel LeGrand and Alan and Marilyn Bergman. "For All We Know" (From "Lovers and Other Strangers"), thanks to a hot chart recording by the Carpenters (A&M) seems the strongest candidate for top honors in the song

didate for top honors in the song category. And the Francis Lai "Love Story" score appears to be a favorite ry" score appears to be a favorite the original score department. in the original score department.
Mancini, Karlin, Mercer and Briscusse were represented in both score and song categories.

# RCA Launches 'Impact' Plan On Bests

NEW YORK — RCA Records has launched an "impact" merchandising campaign featuring its "Best Of" and "This Is" series on RCA and selected Camden product.

RCAAnger. Harry Anger, RCA director of the control of the con

customers.

customers.

"We have chosen our 'Best Of' series, the industry's first and most successful of this album concept of featuring the biggest hits of our artists, and our new and already salespowerful 'This Is' series which is a line of two-record specially priced albums also featuring powerhouse product from many of our name artists, as well as selected best-of-line Camden product to spearhead the as well as selected best-of-line Camden product to spearhead the merchandising effort," Anger said.

There will be a major television and radio buy in the top 25 markets to launch and sustain the program, in

rress advertising.

Kits, containing advertising mats, minnies, streamers and other pointof-sale materials have been sent to all distributors to sell merchandise at the local level, and racks and headers have been prepared for in-store and window display for heavy product exposure. exposure.

Anger also said the campaign features distributor and salesmen incentives, and that the campaign will last through April 30th.

Trade advertising consisting of 2-page spreads in all the music trades for this week's NARM issues.

"We already have received some

gigantic initial orders on this program and with what billing we expect to achieve at the NARM convention, this could be one of the most successful sales programs we have had in recent years." Anger said.

addition to which there will be exten-

sive national print advertising to supplement locally placed radio-tvrress advertising.

"The Baby Maker," music by Fred Karlin, lyrics by Tylwyth Kymry.

"A Boy Named Charlie Brown," music by Rod McKuen and John Scott Trotter, lyrics by Rod McKuen, Bill Melendez and Al Shean, adapted by Vince Guaraldi.

"Darling Lili," music by Henry Mancini, lyrics by Johnny Mercer.

"Let It Be." music and lyrics by the Beatles. Beatles.

"Scrooge," music and lyrics by Leslie Bricusse. Adapted by Ian Fraser and Herbert W. Spencer.

partments.

Interestingly, far and away the most successful film song of the year, "Love Story," could not compete for Best Song honors since it's presented as an instrumental in the film. A lyric, "(Where Do We Begin)) Love Story," was written by Carl Sigman later on Francis Lai's score for the film, also a Best Picture nominee, is, however, up for Best

nominee, is, however, up for Best Original Score contention for an Os-

original Score contention for an Oscar. The other nominees for Best Picture are: "Airport," "Five Easy Pieces," "MASH" and "Patton." "Airport" and "Patton" lead in total

Winners will be announced at the awards show, April 15th.
Nominees in music categories

Original Score

Original Score
(For which the composer and collaborator, if any, shall be eligible.)
"Airport," Alfred Newman.
"Cromwell," Frank Cordell.
"Love Story," Francis Lai.
"Patton," Jerry Goldsmith.
"Sunflower," Henry Mancini.

Original Song Score (For which the song writer or writers and adapter, if any, shall be eligible.)

Oscar nominations with 10 each.

Song

Gong
(Original for the picture.)

"For All We Know," "Lovers And
Other Strangers," music by Fred
Karlin, lyrics by Robb Wilson and
Arthur James.

"Pieces Of Dreams," "Pieces Of
Dreams," music by Michel Legrand,
lyrics by Alan and Marilyn Bergman.

"Thank You Very Much,"
"Scrooge." music and lyrics by Leslie "Scrooge," music and lyrics by Leslie

Bricusse.
"Till Love Touches Your Life,"
"Madron," music by Riz Ortolani, "Madron," music by Riz Ortolani, lyrics by Arthur Hamilton.
"Whistling Away The Dark,"
"Darling Lili," music by Henry Man-

cini lyrics by Johnny Mercer.

# Multi-LP Albums Offer New Sales Spark At London

- Lordon Records has NEW YORK launched a major drive into the mul-ti-LP and special package merchan-dising area. Three new dual-album dising area. Three new dual-album del we were released last month, and another due this week.

another due this week.

According to Herb Goldfarb, vice president for sales and marketing at London, the term "special," is particularly applicable to all three units in the property of the control of terms of pricing, packaging and the product itself, which involves three top name attractions in Mantovani, Benny Goodman, and the sizzling Benny Goodman, and the British chanter, Cat Stevens.

The Mantovani pairing, the first ever multi-LP set for the Maestro in his 24 years with the London and British Decca interests, involves the very special price of two records for \$5.98.

The set is the focal point of the record firm's 20th annual "March is Mantovani Month" promo, the lon-Mantovani Month" promo, the gest-standing individual artist in the history of the business.

The new package, "From Monty with Love," includes a complete discography, an album of Mantovani's most-requested catalog hits, and a collection of new material.

#### Goodman

The firm has also just released a brand new and beautifully recorded Benny Goodman dual package, with material cut by the touring Goodman ensemble in Scandinavia last year. The set is on the London phase 4 stereo line. Discount arrangements the beautiful particularly beautiful to reare also being made available to re-

The third current package in the multi-album line-up is on Deram, and

features the widely publicized British singer, Cat Stevens. These are the two original Stevens LP's to be issued in the U.S. The special two-LP deluxe package is geared especially to attract pop-oriented bargain hunters. The firm has planned an intensive program of ads in undertensive program of ads in under-ground papers and on FM radio, all designed to cash in on the newly won popularity of the artist.

London previously issued several combination sets in the opera and classical fields, with special, favorable pricing arrangements. Plans are now on the drawing boards for additional material in this area as well as in the pop and other specialty fields.

# NMC Supplies White Front

HOLLYWOOD - N.M.C. CORP. has become exclusive supplier of records and tapes to White Front Stores.

Walter Craig, vp of Interstate Stores and exec head of White Front, said that N.M.C. Corp., had been appointed the exclusive supplier of records and tapes to all White Front Stores. Craig stated that the appointment is the result of the "outstanding performance" on the part of N.M.C. in supplying the southern California stores of White Front.

Jesse Seltzer, president of NMC., stated that he was "pleased" with the opportunity to service the additional White Front Stores, and he felt that the appointment was the result of N.M.C.'s dedication to supplying its customers through a concept of "custom service.'

Hall Of Fame Fete: A Night Of Stars

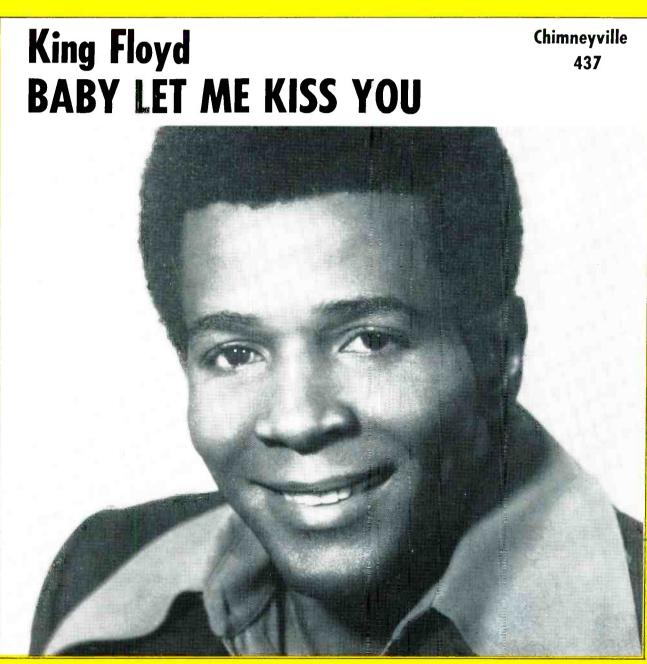
Top writers will attend the first annual awards banquet of the Songwriters' Hall of Fame. Among the nominees expected to be present are Rudolph Friml, Hoagy Carmichael, Jimmy Van Heusen, Dorothy Fields, Harold Arlen, and Johnny Mercer. Also present will be Richard Rodgers, who was elected to the Hall of Fame by acclamation of the board of directors last year. Mercer, who is also by acciamation of the board of directors last year. Mercer, who is also president of the Hall of Fame, will co-host the event along with the well-known New York disc jockey personality, William B. Williams.

Artists, Too
Singing stars going back to the 30's has been assembled by the talent coordination committee. The list at the moment includes Celeste Holm, Margaret Whiting, Lee Wiley, Alan Jones, Lanny Ross and Noble Sissle and Eubie Blake. Others are being lined up now and at least as many lined up now and at least as many additional top names are expected to

join the cast at show time.

Following the show, the actual award presentations will be made by a group of major names in the contemporary songwriting field. These writers will make the presentations to each of the 10 winners, who were voted on from the original list of 30 nominees by the entire membership of the Songwriters' Hall of Fame, which numbers more than 1400.

# Smash Follow-up to "Groove Me"



Produced by F. Walker for Malaco Productions • Recorded at Malaco Studios, Jackson, Mississipp

# TOP HITS OF THE YEAR

PUBLICATION OF THE YEAR'S BIGGEST HITS TO DATE

TiAla -		Record Co.	Total
1	Knock Three Times—Da		1080 987
2	Rose Garden—Lynn Ar	-Gladys Knight & PipsSoul	959
4	Lonely Days—Bee Gees		934
5	Groove Me—King Floyd	d—Chimneyville	921
6	My Sweet Lord-Georg	e Harrison—Apple	843
7	I Hear You Knocking—	Dave Edmunds—Mam	840
8	Your Song—Elton John	—Uni	829
9		er—Fifth Dimension—Bell	740 738
10 11	Remember Me—Diana Precious Precious—Jac		715
12	Stoney End—Barbra St	reisand—Columbia	699
13	Black Magic Woman—S	antana—Columbia	691
14	Mr. Bojangles-Nitty G	ritty Dirt Band—Liberty	680
15	One Bad Apple-Osmo	nds—MGM	644
16		ou-Little Sister-Stone Flower-	C 4 1
	Atlantic	Kurawa Elwia Ducalaya DCA	641 628
17	We Gotta Get You A W	Know—Elvis Presley—RCA	620
18 19	Immigrant Song—Led	7ennelin.—Atlantic	616
20	Amazing Grace—Judy	Collins—Elektra	593
21	Your Time To Cry—Joe	Simon—Spring	589
22	It's Impossible—Perry	Como—RCA	586
23	Mama's Pearl—Jackson		583
24	Watching Scotty Grow-	Bobby GoldsboroU.A.	571
25	If You Could Read My	Mind—Gordon Lightfoot—Reprise	567 562
26 27	Born To Wander—Rare	/ith—Stephen Stills—Atlantic	543
28	Sweet Mary—Wadswort	h Mansion—Sussex	531
29	Temptation Eyes—Gras	s Roots—Dunhill	528
30	Stoned Loved—Suprem	es—Motown	521
31	Pay To The Piper—Cha	irmen Of The Board—Invictus	453
32	(Do The) Push & Pull-	-Rufus Thomas—Stax	440
33		s A Hell Below—Curtis Mayfield—	436
34	Curtom Let Your Love Go—Bre	adFlektra	428
35	When I'm Dead And Go	one—McGinnis—Capitol	423
36	Games—Redeye—Penta		414
37	For The Good Times-	Ray Price—Columbia	413
38		—Creedence Clearwater Revival—	200
20	Fantasy	District Our Daniel Annie	382
39		Plastic Ono Band—Apple now What Time It Is?—Chicago—	38 <b>2</b>
40	Columbia	now what time it is:—-chicago—	378
41		ligh—Supremes & 4 Tops—Motown	375
42	Don't Let The Green Gr	ass Fool You-Wilson Pickett-	
	Atlantic		374
43	I Think I Love You—Pa Stop The War Now—Ed	rtridge Family—Bell	367
44	Stop The War Now—Ed	Iwin Starr—Gordy	361 355
45 46	Most Of All—B. J. Tho	t Involved—James Brown—King	338
47	Just Seven Numbers—		334
48	One Man Band—Three		332
49	1900 Yesterday-Liz D	amon's Orient Express—White Whale	e <b>331</b>
50	Amos Moses—Jerry Re	ed—RCA	325



FOR A JUST CAUSE: At the recent Anti-Defamation League luncheon to present the 1971 Human Relations Award to Stan Gortikov, president of Capitol Industries and Capitol Records, those honoring Gortikov included: (left to right) Jack Grossman, president of Merco Enterprises, Inc., a past recipient of the award; Senator John V. Tunney, U.S. Senator from California and guest speaker at the luncheon; Gortikov, and Benjamin R. Epstein, national director of the Anti-Defamation League of B'nai B'rith.

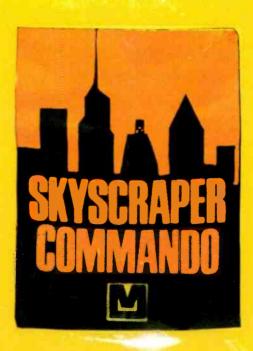


# ox Radio Active

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations, reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

	TITLE ARTIST LA	% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TOTAL % 01 STATIONS TO HAVE ADDED TITLES TO PROG, SCHED. TO DATE
1.	Another Day—Paul McCartney—Apple	60%	88%
2.	What's Going On-Marvin Gaye-Tamla	43%	<b>7</b> 7%
3.	Sit Yourself Down-Stephen Stills-Atla	ntic 40%	57%
4.	Dream Baby-Glen Campbell-Capitol	37%	68%
5.	Heaven Makes You Happy—Staple Singe Stax	ers— 36%	88%
6.	Joy To The World—3 Dog Night—Dunh	11 34%	34%
7.	Tongue In Cheek—Sugarloaf—Liberty	30%	74%
8.	Hot Pants—Salvage—Odax	29%	67%
9.	Where Did They Go Lord—Elvis Presley	—RCA 27%	27%
10.	When There's No You—Engelbert Hump—Parrot	erdinck 25%	44%
11.	Oh Woman—Paul McCartney—Apple	23%	48%
12.	Timothy—Buoys—Scepter	22%	22%
13.	We Can Work It Out—Stevie Wonder—T	amla 21%	21%
14.	Put Your Hand In The Hand—Ocean—Foutra	(ama 19%	33%
15.	Don't Change On Me—Ray Charles—Al	3C 19%	43%
16.	Sweet And Innocent—Donny Osmond—	MGM 16%	16%
17.	Someone Who Cares—Kenny Rogers & Edition—Reprise	First 15%	15%
18.	Stay Awhile—Bells—Polydor	14%	47%
19.	No Love At All—B. J. Thomas—Scepter	13%	95%
20.	Adrienne—Tommy James—Roulette	13%	13%
21.	Angel Baby—Dusk—Bell	12%	12%
22.	Rags To Riches—Elvis Presley—RCA	12%	12%
23.	L. A. Goodbye—Ides Of March—Warner	Bros. 12%	12%
24.	I Won't Mention It Again—Ray Price—Co	olumbia 10%	10%
25.	Lucky Man—Emerson, Lake And Palme Cotillion	r— 9%	9%
26.	Indian Reservation—Raiders—Columbia	9%	9%
27.	Chick A Boom—Daddy Dew Drop—Sun	flower 8%	45%
28.	Getting In Over My Head—Badge—Exhi	bit 8%	8%
29.	18—Alice Cooper—Warner Bros.	7%	69%
30.	Boll Weevil—Shocking Blue—Colossus	7%	7%

# SKYSGRAPER COMMANDE



A NEW SINGLE FROM

ELEPHANT'S MEMORY

MM210



**METROMEDIA RECORDS** 

Produced by Ted Cooper A product of the Wes Farrell Organization

www.americanradiohistory.com



# x Radio-TV News Report

# Tuning In On . . .

# WIXY-Cleveland Now For The Dancing Bear

"We have the one format that can adapt to the times," said Norman Wain, general manager of WIXY in Cleveland. He was discussing the present state of Top 40 radio, and, more particularly, the current popularity of his own station.

larity of his own station.

Since January of 1966 WIXY has been right up front in the Cleveland ratings scramble and surprisingly strong with older listeners. "Look at the Ed Sullivan Show," said Norman. "It's been a big favorite for twenty years and for the same reason as a station like WIXY. Because we are a contemporary non station we can contemporary pop station, we can play a lot of different sounds, rang-ing from soul to country. We can put



IT'S THEIR PARTY - Thunderbird IT'S THEIR PARTY — Thunderbird recording artist Brad Swanson visited the studios of WKBW-Buffalo recently on behalf of his latest LP, entitled "Party Time." Seen here with the organist is the station's morning man Den Newerth man Dan Neaverth



the dancing bear on after the opera singer."

Actually, WIXY hasn't put any dancing bears on the air, but that is probably the only promotion they haven't done. They are continually running contests, having weekend specials (the last was on hot pants) having weekend specials (the last was on hot pants) and sponsoring activities in the community. The next project for the station will be the hosting of the opening night of the first production in Cleveland of "Hair." Proceeds from that event will

WIXY-Cleveland, Ohio. 5,000 kw. Norman Wain, general mgr.; Chuck Dunaway, program dir.; Ted Schwartz, promo mgr.; Marge Bush, music dir.; Bob Engle, news dir. Format: Contemporary Pop. Playlist 40 singles, 13 LP cuts.

On-Air-Personalities: Mike Reineri, 5:30-10 a.m., Larry Morrow, 10 a.m. to 2 p.m.; Chuck Dunaway, 2-4 p.m.; Chuck Knapp, 4-8 p.m.; Bill Rock, 8 p.m. to midnight; Bobby Knight, midnight to 5:30 a.m. night to 5:30 a.m.

be turned over to a clean air and water organization.

"We believe in public service when

water organization.

"We believe in public service when we feel that we can be of direct benefit to people," said Norman. In other words, WIXY doesn't give lip service to community projects and relegate public affairs programming to the dead hours.

The station recently took a stand on pollution and followed up that stand by encouraging listeners to assemble at a local hearing on the subject. More than 2,000 people showed up and the proceedings had to be moved to a larger auditorium to accomodate the crowd.

A WIXY clothing crusade is currently in full swing. Said Norman: "We figured that one of the reasons for the high rate of absenteeism in the schools during the winter months is the lack of warm clothing among poor children. So we arranged with one of the large dry cleaning chains here to clean and press free of charge all articles of clothing contributed by listeners. Then the clothes were distributed to the kids in the



#### STATION BREAKS:

STATION BREAKS:

Tony Raven has taken over as program director at KLOL-FM, Houston; he was formerly public service director and night jock at KNUZ-Houston... Brian Beirne has joined the WGAR-Cleveland news staff, moving over from news dir. post at KXOA-Sacramento.

New account executive at WXYZ-Detroit is Gerald Pas... Milton Louis Bohard appointed general mgr. of WGEE-Indianapolis... Country artist Mac Curtis to the air waves of KLAC-Los Angeles, from operations mgr. slot at WENO-Nashville... Robert E. Lee has been named operations supervisor of WCFL-Chicago. At same station, Jerry Kay will now be doing early afternoon show. He was previously with WLS, also in the Windy City.

WKRC-Cincinnati has announced the appointment of Possum Riley to the position of assistant program director Also at WKRC Gary McKee

the appointment of Possum Riley to the position of assistant program director. Also at WKRC, Gary McKee has been switched into the afternoon drive slot . . . Frank Byrne named an account executive for WKYC-TV, Cleveland, moving over from WKBF-TV, also in Cleveland.

# Set White Lightnin' For Alcoa TV Spec

NEW YORK — Polydor recording artists, White Lightnin', have been chosen to record the soundtrack of a forthcoming "Alcoa Hour" TV film special. The network show, entitled "The Hard Chargers", is currently in and scheduled for airing "The Hard Chargers", is currently in production and scheduled for airing April 4. Arthur H. Gorson, White Lightnin' producer, will serve as music director for the film, which is directed by Lance Bird and produced by Tare Mayren for Time Life films. by Tom Morgan for Time-Life films.

poor communities."
Mayor Carl Stokes credited WIXY

Mayor Carl Stokes credited WIXY with playing an important part in helping him gain reelection. The station endorsed him and apparently was responsible for swinging a number of white voters in his direction.

Music-wise, WIXY supplements a playlist of singles with approximately 13 album tracks. "We rely heavily on our sales reports," said Norman. "If people like a record enough to go out and put down their hard earned money to have it, then that's an indication that they want to hear it on the radio too."



'GOOD GUY' PRIDE — WRCP-Philadelphia added to their roster of honorary good guys RCA artist Charlie Pride, after sponsoring a country show at the Spectrum. Flanking Pride are the station's program director Don Paul and news director Shelly Davis.

#### Lincoln Awards Given

FORT WORTH — Ten broadcasters were honored as outstanding representatives of their industry at the second annual Abe Lincoln Awards, held here last week.

The top honor, the annual "Abe Lincoln Award," went to Charles A. Batson, president of Cosmos Broadcasting Corp., a group enterprise with headquarters in Columbia, S. C.

with headquarters in Columbia, S. C.

Merit award winners were: Kenneth F. Small, general manager of WRUF AM-FM, Gainesville, Fla.; Roy H. Park, president, Park Broadcasting Co., Ithaca, N. Y.; Ray Cullin, NBC News, Sacramento, Calif.; Allan Page, general manager, KGWA Enid, Okla., and Hank Lindsey, news director, WHOP Radio, Hopkinsville, Ky.

# 'Fanfare' To Focus On Capitol Septet

NEW YORK - Silverbird, the Nava-NEW YORK — Silverbird, the Navaho family group whose album, produced by Wes Farrell, has just been released on Capitol Records, will be the subject of a TV special on the PBS (Channel 13 in New York) "Fanfare" series on March 21. Lane Slate, who produced last season's "The Trail of Tears", a drama about the Cherokee Nation, is producing.

All seven members of Silverbird

All seven members of Silverbird are related and come from a show business background.



WELCOME BACK—Spencer Davis returned to New York to play the Fillmore and do some in-person promotion for his Mediarts album, "It's Been So Long," which he recorded with Peter Jameson. Among the stops which the artists made was the Alex Bennett Show, heard at that time on WMCA. Shown left to right, Jameson, Davis, Arty Simon, UA local promotion man, and seated. Alex Bennett and seated. Alex Bennett.

# The only thing keeping us from #1 in England is George!



# CIHED DUSHIBIKED SONG

Performed by The Mixtures, The Pushbike Song has wheeled its way up the charts in England. From number 24 to number 2 in just two short weeks. 200,000 sold to date.

More to come. The Pushbike Song. Get behind it.

# OHE PUSHBIKE SONG (SI~350) OHE MIXTURES ON SIRE

Sire Fecords, Cassettes and 8-Track Cartridges are distributed in the U.S.A. by Polydor Incorporated and in Canada by Polydor Canada by

# THE NEW BUDDAH TRADITION

is to think what our albums mean to you and us. To make sure, as often as we can, that they mean the same thing. Below are twelve aloums that we put a lot of thought into, and that our artists put a lot of great music into.

# These albums are already there:



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BIFF ROSE - his first recording in three years. The story of a love affair that we've all had or should have had.

(BDS-5069)



BREWER & SHIPLEY - they started their trip in L.A. and checked themselves out when they checked into Kansas City. Now they're going everywhere. Nick Gravinites who produced and Jerry Garcia also went along for the ride. Includes "One Toke Over The Line."

(KSBS-2024)



CURTIS MAYFIELD - the surprise solo album of 1970/71. Curtis was telling you to keep on pushing when all the Beatles wanted to do was hold your hand. Remember the albums shown on Dylan's "Bringing It All Back Home" cover? Along with Eric Yon Schmidt and Robert Johnson there was The Impressions. Now Curtis brings it all back home, his way. Includes "Don't Worry (If There's Hell Below We're All Going to Go)." (CRS-8005)

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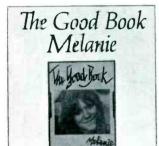
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MELANIE - the album that made the world aware of a new star. Contains "Lay Down (Candles In The Rain)," "Ruby Tuesday,"
"Carolina In My Mind" and "What Have They Done To My Song, Ma."

(BDS-5060)

# Now to introduce our newest thoughts:



MELANIE - her best ever, featuring "The Good Book" and the incredible "Babe Rainbow," plus Dylan's "Sign In The Window" and Judy Collins' "My Father." Deluxe packaging with lyric book and photo portfolio.

(BDS-95000)



MUSIC - led by Buzzy Linhart (credited as one of the three American musicians to first successfully blend raga and rock), this stunning quartet is tighter than tight and will loosen your screws. Especially dig "Talk About A Morning," and "The Bag I'm In." If dig "Talk About A Morning," and "The Bag I'm In." If there's any justice left, we expect Buzzy to go over the top his first time out. (ELS-3601)



ATHEM - a hymn to rock and roll, strong as steel, delicate as silk. Very tough trio. The music speaks The music speaks Very tough for itself.

(BDS-5071)



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ALBINO GORILLA - this is what happens when you combine space music with Detroit soul. Greacuts like "Shake Me, Wake Me," "Grapevine." Produced by Tom Wilson, who did nice things for Dylan ("Bringing It All Back Home") and S & G ("Sounds of Silence.") It's Detroit Great 1984.

(KSBS-2028)



CAPTAIN BEEFHEART - four long, strange cuts from the "Safe As Milk" sessions (1965). This dog-whistle blues/jazz will make you do what comes naturally. Three poems on the cover you can read while you're waiting to come back. Fifty-four minutes of The Genius Captain.

(BDS-5077)



GENE VINCENT - in which the black leather kid goes back to his roots and shows us what cosmopolitan country singing is all about.

Powerful and soulful as Thunderbird - both the car and the wine.

(KSBS-2027)



ISLEY BROTHERS/JIMI HENDRIX - if you want to know where the vocal style on "Foxy Lady" comes from. Listen to the Hendrix guitar backing Ronnie Isley on "Move Over Let Me Dance." In fact you'll learn a lot about where a lot of today's music came from...in the beginning.

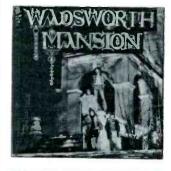
(TNS-3007)



BABY HUEY - O.D. 'd a week after finishing this album. A week before, he'd thought he was clean. He talks about it on "A Change Is Gonna Come." Produced by Curtis Mayfield. Issued because it should be.

(CRS-8007)

# Now to introduce our thoughts for NARM.



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WADSWORTH MANSION- Cleverly designed as top 40 hitmakers, Wadsworth Mansion take "Sweet Mary" for a long ride. Like the Spoonful and Badfinger, W.M. can do top forty stuff with their toes because their heads are in many other places. Won won doo wop. other places. Wop wop doo wop.

(SXBS-7008)



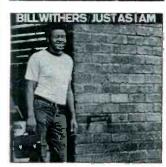
BIFF ROSE- "Half Live At The Bitter End." Biff's first new comedy album in three years and the first all-live album by our 21st Century Will Rogers. Biff singing, playing, reciting, being. Full-tilt Rose.

(BDS-5078)



FLAMIN GROOVIES- "Teen Age Head" brought to you in living Kama Sutra. Those five red-hot rockenrollers with the cult following that is about to vastly increase its membership. On, on, ve Groovies!

(KSBS-2031)



BILL WITHERS- "Just As I Am" is what producer Booker T. Jones wanted Withers to be, and that's how it came out. He'll capture vour mind.

(SXBS-7006)



RISA POTTERS- "Half Woman/Half Child" is the title of the album. Risa is something else. We also think she's a star. An incredible

(NG-2004)



THE SPORTING CLUB- Wait'll this flick hits your local Bijou! Features Jerry Lee Lewis singing "Great Balls Of Fire". Remember "All The Loving Couples", "Lickerish Quartet", "National Velvet"? This one beats 'em all. What were our fore-fathers really

about? Original motion picture soundtrack.

(BDS-95002ST)



BERT SOMMER- In which Bert lets his enormous amount of hair down for the second time. New Sommer originals plus Rascals and Rodgers and Hammerstein. They're all playing in the same band.

(ELS-3602)



GARY McFARLAND- "Butterscotch Rum", volume four of the McFarland odyssey. His first Buddah album, carrying on from the tradition of his astounding LPs on Skye. Friend Peter Smith is in there, too. Really fine. Super fine.

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(BDS-95001)



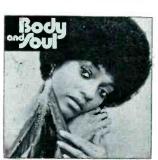
THE SKYLINERS (FEATURING JIMMY BEAUMONT) - The Skyliners and Joe Rock, who teamed in the golden 50s to make the golden hit "Since I Don't Have You," are together again, with a little help from their mutual friends The Jaggerz. Skyliner faithful are already calling us on this album, titled "Once Upon A Time."

(KSBS-2026)



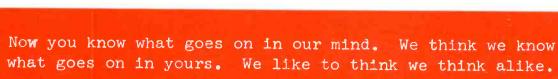
CHARIOT- Three L.A. rockers who sound like thirty-three L.A. rockers when played at thirtythree and a three. Led by singer-writer Mark Kaplan. Them rock, them heavy.

(NG-2003)



BODY & SOUL- Good things come in lucky sevens. Body & Soul hopped off the road, where they'd been touring with Merry ("Gimme Shelter") Clayton to make this debut LP. Soul where it belongs ebut LP. Soul where it belongs right up front.

(NG-2002)



Distributed by Buddah Records.



Also available on Ampex 8-track cartridge and cassette stereo tapes.

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# tape neus report

# NMPA Examines A/V's Music Impact

NEW YORK - The impact of video

NEW YORK — The impact of video cassettes on music publishers and songwriters is treated in a study just released by the National Music Publishers' Association (NMPA).

Citing significant potential rewards as well as uncertainties connected with the new medium, the study outlines long-range implications arising from negotiations between music publishers and producers of video cassette programs. sette programs.

#### Royalties Altered

While emphasizing that the video assette's emergence as a major cassette's emergence as a major medium depends on many imponder-ables, the report discusses the probaables, the report discusses the proba-ble effects on performance & mechan-ical fees, the major publisher & com-poser revenue sources, if the new form does achieve widespread popu-

It notes that the impact on television performance fees would probably be greater than on royalties from the sale of records.

**TDK Drops Deluxe Cassette Prices** 

LONG ISLAND CITY — TDK Electronics Corp. has announced an across-the-board drop in prices on its complete line of "Deluxe" low-noise (P type) tape cassettes. They are now being made available for as little as \$1.09 for the 30-minute cassette, according to TDK Marketing Manager George T. Saddler.

The low-noise line, comes packed in durable, dustproof, see-through plastic boxes; cassettes incorporate TDK's internal design, engineered for tape flow without jamming or breaking.

### Non-Musicals Accented In ITA Seminar Plans

In ITA Seminar Plans

The first tape seminar highlighting the fields of industry education and religion as well as leisure is being sponsored by the International Tape Association. Set for the Shoreham Hotel in Washington, D.C., the conference will run during the anticipated "cherry blossom time" of May 13th, 14th and 15th.

Oscar Kusisto, president of Motorola Automotive Products, who is president and chairman of the board, of ITA, has appointed three Seminar Committees: audio equipment, audio software and video software.

Kusisto stated, "the Board of Directors of ITA feel that a meaningful Seminar-Workshop to explore untapped uses of tape in areas other than the pre-recorded music field is needed at this time. Industry, education and leisure will be covered to include religion, communications, medical, premiums, sales-training, marketing, advertising, consultants, government, book publishing, pre-recorded music packaging, printing and other areas.

Complete information is available and other areas.

Complete information is available from International Tape Association, 315 West 70th Street, New York 10023. Because of the limited amount of hotel rooms that are available, ITA has enlisted the service of Listfax so that those interested can phone toll free at 800-243-6000 and complete information will be mailed the same day the request is received.

#### **Roberts To Sum Up April VIDCA Meet**

LOS ANGELES — Martin Roberts, author of the textbook, "Videocassettes: the Systems, the Market, the Future," has agreed to moderate the final session of the first International Cartridge TV, Videocassette and Video Disk conference (VIDCA), to be held in Cannes, France, April 19-23 19-23.

This first worldwide symposium dealing with cartridge television, recording and distribution, is expected to attract more than 2,000 regis-

With reference to synchronization agreements, which control the use of copyrighted music on film, the NMPA several possible proaches:

aches.
-an additional flat fee for video

cassette rights.

special royalties, such as a percentage of rental income, a percentage of the wholesale or suggested retail price, or of gross

a separate fee, not stated in the agreement but to be determined later at "the prevailing rates" by

the parties.
-a combination royalty agreement, incorporating different percentages of the various types of revenue the producer will re-

The report also examines the incompatibility of various cassette systems, the question of rental and leasing programs, the susceptibility of various systems to piracy, and the relationship between the program producer and the manufacturer or distributor of hardwares.

# **Ampex Tests Classics Market** With Mail Order Open Reels

NEW YORK — Ampex Stereo Tapes has begun test marketing a portion of its open reel recording catalog by mail in a program aimed at serious music and high fidelity enthusiasts. music and high fidelity enthusiasts. Don Hall, Ampex vice president and general manager of Ampex music division, stressed that the reel-by-mail program is not a tape club but a quick response service for customers who find open reel selections increas-

who find open reel selections increasingly hard to find.

"There are more than 10 million open reel tape recorder and tape deck owners in the U.S., and it has become increasingly apparent that the tape music demands of this market are not being met with existing distribution methods," Hall said. "We are hopeful that mail distribution can serve this substantial market."

Presently 222 selections from more

Presently 222 selections from more than 3,000 titles in the AST open reel catalog are available by mail. Orders are filled within 24 hours of receipt. Customers pay list price for their

first selection and receive a \$1.00 discount on each subsequent tape in ar order. Substantial discounts are offered on selected multi-reel sets. No minimum orders, service or mailing charges, or membership fees

mailing charges, or membership fees are required.

Ampex began the reel-by-mail program experimentally in December with a mailing to tape recorder owners offering 150 selections including a variety of musical styles—classics, middle-of-the-road music and rock. A larger second mailing offering 222 selections went out last week. A third mailing including 500 titles is scheduled for April.

If sufficient demand is evidenced, Hall said. Ampex is prepared to offer

If sufficient demand is evidenced, Hall said, Ampex is prepared to offer a much higher percentage of its 3,000-title open reel catalog by mail. "Classical and high fidelity customers do not buy from a narrow list of current hits but from broad catalogs. The surge in cartridge and cassette tape popularity has made it impossible for many retailers to retain deep inventory in all three configurations, and it has been open reel that has suffered the most," Hall said.

Included in the AST reel catalog are classical selections from London, DGG, Capitol/Angel and Mercury. Popular music labels include Motown, Atlantic/Atco, Vanguard and many others.

# Brockway: 'Telecassettes May Turn Main St. Into Broadway Extension

NEW YORK - The television cas-NEW YORK — The television cassette offers prospects of a million-seat audience for Broadway opening nights commented Robert Brockway last week to a gathering of theatrical producers. Addressing the luncheon gathering, the president of CBS' electronic video recording division, noted that with the fiscal problems and dwindling sources of work for actors, the cassette presentation of entire works could provide an outlet for the production as the audio record has done for musical rightsholders. holders.

"To musical, motion picture and book rights add EVR rights and your audience potential can become 95 million television set owning families," he said. "EVR provides an outlet turning Main Streets and side streets into extensions of the legendary

into extensions of the Broadway."

He called the videocassette a potential for development to "a long ready new generation of theatergoers in every city, town and hamlet where even little theater is hundreds of miles away."

Citing EVR's position in the

miles away."

Citing EVR's position in the telecassette field, Brockway offered free CBS consultation for development of the theatrical production area. His urging was to save this year's hits for pre-recorded video even though it is not necessary to commit to EVR, or to any system at this time. "For a modest investment in filming or videotaping, it is possible," he said, "to make this year's hits permanent. You can decide later if EVR offers the best means for high profit with quality reproduction and profit with quality reproduction and longest life of cassettes, or if another

route does."
He added, "If you let this year's He added, "If you let this year's product disappear into the past, and next year's—and then decide to enter pre-recorded video for cultural enrichment and profit, you'll be obliged to start fresh with only the new product coming up. But if you save this season's hits and next season's, they will be nothing less than money in the bank."

Not only Broadway hits but mar-

Not only Broadway hits but marginal plays which would never see production in today's high-cost high-risk climate. will furnish theatrics.

production in today's high-cost high-risk climate will furnish theatrical producers with great future profits, Brockway predicted.

He recalled what an outlandish idea the show album first seemed, but that "Oklahoma" as the first original cast album made Broadway history and enlarged profits from that show and every hit that followed. "It's not difficult to predict," he said, "that another, even more important new era in profits will evolve from the impact of video cassettes on Broadway." Broadway

Broadway."

He predicted birth of the show of the month or Broadway Video Cassette Club plan by the mid-Seventies, to stem a rising profit drain from theatrical enterprises, pointing out that investment needed to launch new production today would have been enough to buy the

theatre in bygone years.
"Million seat EVR opening nights," he pointed out, "make possible pricing unheard of in the past, yet with substantial profit because such opening nights can be repeated, re-experienced by their fans over a lifetime. Such audiences will produce revenues for single productions that

revenues for single productions that today do not appear in an entire season on Broadway."

Another producers' plus in cassette production involved use of top stars for productions which might tie them up for several weeks' rehearsal but yield royalties throughout the year, indeed, for a lifetime. Theater rental costs, and expenses of national touring companies would not exist in cassette productions available for purchase or rental through play libraries springing up across the nation.

"Whoever is first with a Broadway opening on EVR cassettes will prove once again what the cast album of "Oklahoma" proved, but for vastly higher stakes."

Citing a CBS study tracing the

Citing a CBS study tracing the move of higher income families to the suburbs, Brockway felt that EVR cassette productions would be a far more effective way to reach the runaway Broadway audience than 7:30 PM curtain times.

Ampex Sales Climb Slightly In 3rd Qtr.

NEW YORK — Ampex Corp. sales were up slightly for the third fiscal quarter ended January 30. The sales were above last year's 3rd qtr., but earnings continued well below last year. Total nine months sales and earnings were below last year's marks

earnings were below last year's marks.

William Roberts, chairman of the board, reported sales figures of \$82,953,000 in sales, up from \$80,332,000 a year earlier. Net earnings were \$1,350,000 or 12 cents per share, compared with \$4,018,000 or 37 cents.

Nine months sales came to \$221,913,000, compared with \$229,601,000. Earnings totaled \$2,730,000 or 25 cents a share on 10,874,406 average shares outstanding compared with \$11,444,000 or \$1.06 on 10,837,372 shares.

Roberts said some improvement was evident in both sales and product orders over the previous quarter, but that the mix of sales did not result in marked earnings improvement.

marked earnings improvement.

"We have not as yet experienced a return to normal sales activity in several of our capital equipment product areas," Roberts said. "Shipments of computer peripheral equipment for end-users continues too grow dramatically. Most of this is lease business that will provide both revenues and earnings in future reporting periods due to conservative accounting treatment utilized by the company.

#### A/V Talks At NYU

NEW YORK — Audio-video cassettes will be the topic of a two-day conference at New York University on May 12 and 13, sponsored by the NYU School of Continuing Education

The conference will be held at Loeb Student Center for publishers, TV and film professionals, advertisers, union personnel, lawyers, educators, corporation executives and security

Experts from these fields and from production and marketing companies and the federal government will discuss the current and future impact of audio-video cassettes.

Further information is available from Dean Stanley C. Gabor, NYU School of Continuing Education, 2 University Place, New York, N.Y. 10003, telephone (212) 598-2373.

# Car Tapes Unveils **Competition 8 Wares**

CHATSWORTH, CALIF.—Car Tapes is introducing Competition 8, a new compact line of stereo automotive 8track units.

track units.

The 3-model line includes the Sprite 220 at \$59,95, the step-up Rally 440 at \$69.95, and the Boss 880 at \$89.95. The Boss has fast forward, automatic shutoff, channel repeat, passenger headphone jacks, night lamp for tape identification and automatic head cleaner

matic head cleaner.
Competition 8 will have two-step distribution and is aimed at the youth market. Units will be supplied in three colors: competition yellow, orange and blue. The line will ship in Moreh

March.
The Sprite, 5¼ inches wide x 2½ inches high is a 14 watts unit, while the Rally is 24 watts.



A new ELTON JOHN album. Just composed and recorded for the soon to be released Paramount picture, Friends.

Available now! On PARAMOUNT RECORDS, PAS 6004 PA8 6004 PAC 6004



Paramount keeps on truckin'



# cashbox/singles reviews

#### Picks of the Week

STEVIE WONDER (Tamla 54202)

We Can Work it Out (2:53) (Maclen, BMI—Lennon, McCartney)

From the Beatles' legacy Stevie Wonder picks a plum for renovation in his singular fashion. Spectacular dance track, the side returns Wonder to his earlier straight-ahead teen self complete with harmonica solo. A welcome teen effort. Flip: "Never Dreamed You'd Leave in Summer" (2:53) (Jobete, BMI—Wonder, Wright) Sparkling ballad that could become the side for MOR formats.

BARBRA STREISAND (Columbia 45341)

Time & Love (3:36) (Tuna Fish, BMI—Nyro)

Having found a new channel for her performance energies, Barbra Streisand pours her force into another Laura Nyro tune to follow up her "Stoney End" giant. A bit softer this round, "Time & Love" maintains the top forty thrust, but with an easier listening frosting. Flip: "No Easy Way Down" (3:50) (Screen Gems/Columbia, BMI—Goffin, King) KING FLOYD (Chimneyville 437)

Baby Let Me Kiss You (2:27) (Malaco/Roffignac, BMI—Floyd)

Building on the sound that gave him "Groove Me," King Floyd expands his power in this second blockbuster release. Side is built on immediate dance fan reaction, but also features the stimulating vocal style to give the artist his second giant. Flip: no info.

THREE DOG NIGHT (Dunhill 4272)

Joy to the World (3:17) (Lady Jane, BMI—Axton)

One of the two most heavily programmed tracks from the "Naturally"

LP, "Joy" gets Three Dog Night back into the rhythm end of their work. Concentrating on top forty styling, the group's latest should prove as successful as their name-making early outings. Flip: "I Can Hear You Calling" (2:56) (Trousdale/Linda-Renee—Glan, Kenner, Sullivan, Troiano)

**ELVIS PRESLEY** (RCA 9980)

Where Did They Go Lord (2:25) (Elvis Presley/Blue Crest, BMI-Frazier,

Rags to Riches (1:50), Saunders, ASCAP—Adler, Ross)

Powerful lyrical venture from Elvis shows him simmering with an old fashioned selection of particular brilliance. Solid sample for MOR as well as top forty play in the semi-spiritual "Where Did They Go." Also in for fine acceptance is the remodeling of Tony Bennett's oldie "Rags to Riches" which is aided by a contemporary treatment.

I Don't Blame You At All (2:57) (Jobete, BMI — Robinson)

Having regained the old Miracles momentum with "Tears of a Clown," Smokey and crew return fired up for another blast up the blues and rock charts. Bright, flashy teen track in the livened manner which has given the group new life. Flip: "That Girl" (2:59) (Jobete, BMI—Cosby, Hinton,

JOHNNY CASH (Columbia 45339)

Man in Black (2:53) (House of Cash, BMI--Cash)

Out of his recent special, Johnny Cash's latest comment on today's evils rises to become his most impressive since "What Is Truth?" Here, the pacing and musical sparkle is included to give the side added listening attraction. Flip: "Little Bit of Yesterday" (2:23) (Same credits)

RAY PRICE (Columbia 45329)

I Won't Mention it Again (3:40) (Seaview, BMI—Mullins)

The ballad approach of many country artists has lately breached the wall between C&W and pop with enough consistency to guarantee a hearing for this tender offering. Coming behind his last breakthrough, Price's follow-up has a running start toward coasting into MOR and a top forty sales showing. Flip: no info.

BOOKER T & THE MG'S (Stax 0082)
Melting Pot (3:50) (East/Memphis, BMI—Jones, Cropper)

Long absent from the singles side, Booker T & Co. come up with a performance wotrh the wait. The title track of his new album, becomes Booker's most jazz styled workout in years, giving each member of the quartet a chance to churn up solo excitement as part of an outstanding R&B/top forty track. Flip: no info.

THE BELLS (Polydor 15023)

Stay Awhile (3:15) (Coburt, BMI--Tobias)

An intriguing pair of vocal solos and this tasty material bring the Bells back from "Fly Little White Dove." Track is a simply arranged ballad produced to spotlight the top forty/FM lyrical impact of the song. Flip: "Sing a Song of Freedom" (3:38) (Darin)

TYRONE DAVIS (Dakar 623)

Could I Forget You (2:27) (Julio-Brian/Glo, BMI—Smith, Graham, Haley)
For a man who is always being rejected, Tyrone Davis just never gives
up. His latest lover's lament has that plaintive vocal linked with a powerful instrumental to assure yet another coast up the blues and top forty charts. Flip: "Just My Way of Loving You" (2:40) (Julio-Brian, BMI— Daniels, Moore)

ISLEY BROTHERS (T-Neck 929)

Warpath (2:30) (Triple Three, BMI-R, O, R & E Isley, Pennington)

Centered on the Indian-chant sound cliche, the new Isley Brothers' offering adds something new via a mighty production and their own twist in the lyrics. Grand performance tops off a powerful sales track for R&B and top forty throngs. Flip: no info.

PERRY COMO (RCA 0444)

I Think of You (3:30) (Editions Chansons, ASCAP—McKuen, Lai)
A lovely melodic ballad witten by Francis "Love Story' Lai gives Perry
Como a far less "Impossible" single this time. The attraction of this effort, coupled with his last breakthrough side, should assure fine response behind this delightful release. Flip: "El Condor Pasa" (3:42) (Charing Cross, BMI--Simon)

**BUDDY GRECO (MGM 14235)** 

How Can I Live Without Your Love (3:54) (Spiffy, ASCAP-Greco, Hum-

# **Newcomer Picks**

FEATHERBED (Bell 971)

Amy (3:04) (Blackwood, BMI-Anderson)

Supercharged instrumental tensions and a glittering vocal performance from Featherbed turn up a stunning premiere session for the group. Bright teen programming material that should also pick up MOR support on its way up the charts. Flip: "Morning" (3:07) (Blackwood, BMI—Manilow)
MR. JIM & THE RHYTHM MACHINE (Wizdom 1984)

JIMMY CLANTON (Spiral 3406)
TONY LEE SYBERT (Metromedia 212)

Three more "Hot Pants" capitalizers (bringing the total to five thus far) provide further novelty fare in the wake of fashion's furor. Latest include an instrumental by Mr. Jim aimed at the dance market; a softer approach which has picked up some MOR exposure already for Jimmy Clanton; and Tony Lee Sybert's top forty shot.

# Choice Programming Choice Programming selections are singles which, in the opinion of our reviewing statif, are deserving of special programmer confectation.

DONNY OSMOND (MGM 14227)
Sweet & Innocent (2:49) (Tree/Tune,
BMI — Hall, Sherrill) The young
Osmond Brother solos in a pre-teen
effort to capitalize on his fan
strength. Could become a sales constrength. Could bectender. Flip: no info.

OSMOND BROTHERS (Uni

55276)
I Can't Stop (2:55) (Pocketful/Jerry Goldstein, BMI — Goldstein, Farrell)
From the can comes a taste of the pre-hit Osmonds. Side has a fine top forty sound from the surf-era to pick up on the current Osmond fire. Flip:
"Flower Music" (2:30) (Duchess, PMI Coldstein Regen Hudson) BMI — Goldstein, Regan, Hudson)

You Don't Have to Be Over 21 to Fall in Love (2:18) (Catalogue, BMI—Nesbary) Pre-Motown work from the Jackson 5 surfaces with a glint of the team's early, unpolished promise. Flip: "Some Girls Want Me for Their Love" (2:17) (Catalogue, BMI—Adams) THE JACKSON 5 (Dynamo 146)

PETULA CLARK (Warner Brothers

7467)
The Song of My Life (3:40) (Leeds, ASCAP—Jeannot, Harvel, Fishman)
Turning to her continental grounds for this new single, Petula comes up with a stirring ballad that should excite MOR programming. Flip: no

JOHN DENVER (RCA 0445)
Take Me Home, Country Roads (3:10) (Cherry Lane, ASCAP—Danoff, Nivert, Denver) One of the most vibrant John Denver singles yet, this could be the side that expands his LP reputation to top forty. Flip: "Poems, Prayers & Promises" (4:04) (Cherry Lane, ASCAP—Denver)

OLIVER (United Artists 50762)
Early Mornin' Rain (3:20) (M. Witmark, ASCAP—Lightfoot) One of Gordon Lightfoot's best known compositions, "Early Mornin' Rain" reappears in a rendering that could make it a second time round for the type Fling points. tune. Flip: no info.

CRAZY PAVING (Kapp 2117)
Anytime Sunshine (3:10) (In Tune, BMI—Findon, Shelley) An intriguing teen ballad which builds neatly into a haunting chorus which could break the side MOR and top forty. Flip: "Sweet Brandy" (2:35) (Louvigny/September, ASCAP—Bedford, Wilson)

FOXY (Double Shot 153)
Trouble (2:57) (Hot Shot, BMI—
Brace, Sprague, Rogers) Standout
R&B performance with the impact to
drive the side into top forty playlists. Flip: no info.

WILBERT HARRISON (SSS Int'l

My Heart is Yours (1:52) (Frost/ My Heart is Yours (1:52) (Frost/ Johnware, BMI—Harrison) A rough instrumental track and vintage rock performance have brought new radio attention to this ten-year old side. Flip: no info. THE ORIGINAL CASTE (T-A 211) When Love Is Near (2:59) (Almo,

BMI—Nichols, Williams) Rather like the Carpenters, the Original Caste has built its following on excellent material and sprakling vocals. Latest taste maintains the team's approach to bring the group yet closer to a breakaway namemaker. Flip: "Sault Ste. Marie" (2:59) (Harem, BMI—Innes)

THE BEACH BOYS (Brother 0998) Cool, Cool Water (3:23) (Brother, BMI—Wilson, Love) Trying to re-capture the magic of "Good Vibracapture the magic of "Good Vibrations," the Beach Boys enter a production labyrinth with their latest. All that's missing is carbonation. Flip: no info.

DAVE MASON & CASS ELLIOT (Dunhill 4271)
Too Much Truth, Too Much Love (3:49) (Coachhouse, BMI—Mason)
Promising album track is mesmerizing fare for MOR and undergrounders. Sparkling instrumental work behind a fine ballad framework. Flip: "Walk to the Point" (4:00) (Same credits) More lively side to tempt top forties.

SWEET INSPIRATIONS (Atlantic

Evidence (2:05) (Fame, BMI—Jackson, Moore) A stupendous production behind the Sweet Inspirations could prove just the extra kicker that will boom the team onto the top forty charts. R&B winner that could explade Fline no info plode. Flip: no info.

SEATRAIN (Capitol 3067)
13 Questions (2:58) (Kulberg/Roberts/Open End, BMI—Kulberg, Roberts) Blood, Sweat & Tears work with the brass supplanted by electronics makes for captivation in this track from the Seatrain LP. Flip: no info.

GARY WRIGHT (A&M 1228)
Get on the Right Road (3:10) (Irving/Sweet Nana, BMI—Wright) His
"Extraction" LP has attracted considerable attention to Gary Wright.
Now, from the LP comes this rousing top forty shot. Flip: "Over You Now" (3:35) (Same credits)

KIKI DEE (Rare Earth 5025) KIKI DEE (Rare Earth 5025)
Love Makes the World Go Round
(2:46) (Jobete, BMI — Jackson)
British artist makes a new bid, her
strongest yet, for American recognition. Familiar motor city oldie revived and sounding strong. Flip:
"Jimmy" (3:20) (Jobete, BMI —

PAUL HUMPHRIES (Lizard 21006)
Cool Aid (2:40) (Wingate, ASCAP
— Mekler) Light-hearted goings on
topped off with a blues organ and
funky bass make this an instrumental
potpourri that could move powerfully
with R&B and FM audiences. Flip:
"Detroit" (2:31) (Lizard/Paul
Humphrey, ASCAP — Humphrey)

JOHN ROBERTS (Duke 459)
Come Back & Stay Forever (2:55)
(Parabut, BMI — Butler) An oldie
from the Jerry Butler collection
provides John Roberts with yet more
kindling for his R&B following. Flip:
"Pil Always Remember" (2:55) (Same credits)

# YOU WANTED IT! ERIC BURDON'S

NEW SINGLE

# "HOME COOKIN"

IS A SHORTENED VERSION (2:37)
OF THE HIGHLY REQUESTED
TRACK FROM THE ALBUM
"BLACK MAN'S BURDON."

# EAT IT UP!



# Disney Sets Follow-Up To 'Poppins'

HOLLYWOOD — Walt Disney Productions' next musical is "Bedknobs and Broomsticks"

ductions' next musical is "Bedknobs and Broomsticks."

Like its predecessor, "Mary Poppins," "Bedknobs and Broomsticks" is a combination live action and animation production. The cast is headlined by Angela Lansbury of Broadway's "Mame" fame and David Tomlinson who appeared in "Mary Pop-



P.O.P. GOES THE PROFIT TREE'

— Jerry Weiner, Disneyland/Vista national sales manager, proudly shows the Disneyland Records "Profit Tree" merchandise unit which won a "Best of Class" award in the recent Point-of-Purchase Advertising Institute's 11th Annual Merchandising Awards Contest held in New York City. More than 1,500 entries were judged in 48 merchandising categories. In addition to winning the top spot in its category, the "Profit Tree" was selected as one of 20 "Best of Class" winners. When filled, the 62" revolving Disneyland "Profit Tree" holds 280 12" DQ's or 196 Storytellers, plus 40 Little LP's. More than 3,000 "trees" have been shipped to retailers in the U. S.

pins" and later in Disney's "Love Bug." The music was written by Robert and Richard Sherman, who wrote the Oscar winning music for "Mary Poppins."

Disneyland/Vista Records will have a wide selection of records on the market prior to the film's expected Oct. release. There will be a \$5.98 soundtrack album on the Vista label, a \$3.98 children's storytelling album using a second cast on the Disneyland label, a \$1.98 budget album also on Disneyland as well as a 69¢ Little LP album and two records in the 39¢ line.

The songs from the film will be cut by artists on other labels. In the case of "Mary Poppins," the music was recorded on more than 150 other labels. "Mary Poppins" is heard around the world in 23 languages.

# Kent Kiddie Line To LRDC In N.Y.

NEW YORK — Kent Records kiddie Mother Goose LP and tape line has named London Record Distributors of NY as its outlet in the New York-New Jersey area. LRDC already handles other Kent product in the area.

# Pub Firm Formed By Scott, Gillin

NEW YORK — Bobby Scott and attorney Phil Gillin have formed a publishing company, Berkeley Square Music Ltd. First song to be published by the newly established ASCAP firm is "He Ain't Heavy, He's My Brother." The company will publish all songs written by Catherine Howe, English composer/artist (recording for the Relection label in Great Britain). Firm will also publish all songs in Andwella's upcoming album, "People's People." Scott just returned from London, where he produced sessions by Catherine Howe.



# EgshBox LOOKING AHEAD

- 1 TREAT HER LIKE A LADY (Unart/Stage Door—BMI) Cornelius Brothers & Sister Rose (United Artists 50721)
- 2 SUPER HIGHWAY (Hyako—ASCAP) Ballin' Jack (Columbia 45312)
- 3 SWEET & INNOCENT (Tree/Tune—BMI) Donny Osmond (MGM 14227)
- 4 CAROLINA DAY
  (No Exit, Taylor Made—BMI)
  Livingston Taylor (Capricorn 8012)
- 5 TIMOTHY
  (Plus Two)
  The Buoys (Scepter 12275)
- 6 TOAST AND MARMALADE FOR TEA Tin Tin (Atco 6794)
- 7 MELTING POT (East/Memphis—BMI) Booker T & The M.G.'s (Stax 0082)
- 8 PENCIL MARKS ON THE WALL (Free Verse/Pencil Mark—ASCAP) Hershel Bernardi (Columbia 45285)
- 9 NOTHING RHYMED (Blackwood—BMI) Gilbert O'Sullivan (Mam 3602)
- 10 LONDON BRIDGE (Screen Gems, Columbia—BMI) Alive 'N Kickin' (Roulette 7094)
- 11 FUNKY (Chambro—BMI) Chambers Bros. (Columbia 45277)
- 12 WATCHING YOU WASTE UP THE TIME
  (Yuggoth/Forty Tunes—BMI)
  Crow (Amaret 129)
- 13 WHO'S GONNA TAKE THE WEIGHT (Stephanie & Delightful—BMI) Kool & The Gang (Delite 538)
- 14 DON'T STOP LOVING ME (Jobete—BMI) David Ruffin (Motown 1178)
- 15 | PITY THE FOOL (Lion—BMI ) Ann Peebles (Hi 2186)

- 16 LIFE (Matragum—BMI) Rick Nelson (Decca 32779)
- 17 SKYSCRAPER COMMANDO (Frankwood/Pocket Full—BMI) Elephant's Memory (Metromedia 210)
- 18 NICKEL SONG New Seekers (Elektra 45719)
- 19 COME INTO MY LIFE (Murbo—BMI) Al Martino (Capitol 6160)
- 20 LOVE MAKES THE WORLD GO 'ROUND (Jobete—BMI) Odds & Ends (Today 1003)
- 21 MEDLEY FROM SUPERSTAR (Leeds—ASCAP) Assembled Multitude (Atlantic 2780)
- 22 BECAUSE IT'S TIME (Duchess—BMI) McKendree Spring (Decca 32773)
- 23 GETTIN' IN OVER MY HEAD (Famous—ASCAP) Badge (Exhibit 4600)
- 24 A STRANGER IN MY PLACE
  (Tro-First Edition—BMI)
- (Tro-First Edition—BMI)
  Anne Murray (Capitol 3059)
  25 STANDING HERE
- (Hill & Range—BMI)
  Marion Williams (Atlantic 2788)

  26 MARIA
- (Jobete—BMI)
  Jimmy Ruffin (Soul 35077)

  27 BAD WATER
  (Unart—BMI)
  Raelettes (Tangerine 1014)
- 28 HERE COMES THE SUN (Harrisongs—BMI) Richie Havens (Stormy Forest 656)
- 29 L.A. GOODBYE
  (Bald Medusa—ASCAP)
  Ides Of March (Warner Bros. 7466)
- 30 INDIAN RESERVATION (Acuff-Rose—BMI) Raiders (Columbia 45332)
- 31 ANYTIME SUNSHINE (Loubigny/Sept—ASCAP) Crazy Paving (Kapp 2117)

# NOTICE

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Also available on 8 Track and Cassette.

# Additions To Radio Playlists — Primary Markets

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WABC—New York Cried Like A Baby—Bobby Sherman—Metromedia Doesn't Somebody—Partridge Family—Bell Sit Yourself Down—Stephen Stills—Atlantic

WLS—Chicago Free—Chicago—Columbia Green Grass—Wilson Pickett—Atlantic

WKBW—Buffalo Amazing Grace—Judy Collins—Elektra Green Grass—Wilson Pickett—Atlantic Wild World—Cat Stevens—A&M

WOAM-Miami

Blue Money—Van Morrison—Warner Bros. Wild World—Cat Stevens—A&M Wild World—Cat Stevens—A&M Another Day—Paul McCartney—Apple Chick-A-Boom—Daddy Dewdrop—Sunflower What's Going On—Marvin Gaye—Tamla Love's Lines—5th Dimension—Bell

WMPS—Memphis

Another Day—Paul McCartney—Apple
Sit Yourself Down—Stephen Stills—Atlantic Sit Yourself Down—stephen Stills—Atlantic
I Won't Mention It Again—Ray Price—Columbia
Where Did They Go Lord—Elvis Presley—RCA
Dream Baby—Glen Campbell—Capitol
You're All I Need—Aretha Franklin—Atlantic Adrienne-Tommy James-Roulette

KRLA—Pasadena

You're All I Need—Aretha Franklin—Atlantic Heavy—Staple Singers—Stax Boll Weevil—Shocking Blue—Colossus Tongue And Cheek—Sugarloaf—Liberty LP: Someone Who Cares—Kenny Rogers— Reprise LP: Some Reprise

KHJ—Hollywood

Someone Who Cares—Kenny Rogers—Reprise Joy To The World—3 Dog Night—Dunhill Dream Baby—Glen Campbell—Capitol

KFRC-San Francisco

What's Going On—Marvin Gaye—Tamla Cool Aide—Paul Humphreys—Lizard Blue Money—Van Morrison—Warner Bros.

KYA-San Francisco

Hang On—Guess Who—RCA
Cool Aide—Paul Humphreys—Lizard
Don't Change On Me—Ray Charles—Tangerine
For All Seasons—Fuzz—Calla
Put Your Hand In The Hand—Ocean—Kama

KGB—San Diego

One Toke—Brewer & Shipley—Kama Sutra Help Me Make It—Sammi Smith—Mega Wild World—Cat Stevens—A&M Heavy—Staple Singers—Stax Cry Baby—Janis Joplin—Columbia Oy Como Va—Santana—Columbia

KYNO—Sacramento

Give It To Me—Mob—Colossus
No Love At All—B. J. Thomas—Scepter
Sit Yourself Down—Stephen Stills—Atlantic
Put Your Hand In The Hand—Ocean—Kama

You're All I Need-Aretha Franklin-Atlantic

KJR—Seattle

Another Day/Oh Woman—Paul McCartney— Apple
Mr. Bojangles—Nitty Gritty—Liberty

Oy Como Va—Santana—Columbia Stay Awhile—Bells—Polydor Dream Baby-Glen Campbell-Capitol

WDGY—Minneapolis

Oy Como Va—Santana—Columbia
What Is Life—Geo. Harrison—Apple
Wild World—Cat Stevens—A&M
Toast And Marmalade—Tin Tin—Atco
Free—Chicago—Columbia

WEAM—Washington, D.C. Another Day/Oh Woman—Paul McCartney—

Apple
One Toke—Brewer & Shipley—Kama Sutra
Love's Lines—5th Dimension—Bell
What's Going On—Marvin Gaye—Tamla
Heavy—Staple Singers—Stax

WIXY—Cleveland

What's Going On—Marvin Gaye—Tamla Love's Lines—5th Dimension—Bell Chairman—Chairman—Invictus Free—Chicago—Columbia
I Don't Know How To Love Him—Kimberlys— Happy Tiger
Put Your Hand In The Hand—Ocean—Kama

Sutra Sit Yourself Down—Stephen Stills—Atlantic

WSAI—Cincinnati

WSAI—Circinitati
Imagination—Temptations—Gordy
Wild World—Cat Stevens—A&M
Eighteen—Alice Cooper—Warner Bros.
Chick A Boom—Daddy Dew Drop—Sunflower
No Love At All—B. J. Thomas—Scepter
Chairman—Chairman—Invictus

WMAK—Nashville
Another Day—Paul McCartney—Apple
Oy Como Va—Santana—Columbia
Hot Pants—Salvage—Odax
Sit Yourself Down—Stephen Stills—Atlantic
Green Grass—Wilson Pickett—Atlantic
Get High On Jesus—Apple Corps—SSSI
Joy To The World—3 Dog Night—Dunhill

WFIL—Philadelphia You're All I Need—Aretha Franklin—Atlantic

WMFX--Boston

WMEX—Boston
Chirpy Chirpy—Sally Scott—Philips
Cherish—Freda Payne—Invictus
Tongue And Cheek—Sugarloaf—Liberty
Rags To Riches—Elvis Presley—RCA
When There's No You—Engelbert Humperdinck
—Parrot
Bad Water—Raelettes—TRC
Joy To The World—3 Dog Night—Dunhill
For All Seasons—Fuzz—Calla
One Toke—Brewer & Shipley—Kama Sutra
Don't Change On Me—Ray Charles—Tangerine
Love's Lines—5th Dimension—Bell
Dream Baby—Glen Campbell—Capitol
Sit Yourself Down—Stephen Stills—Atlantic
Heavy—Staple Singers—Stax
Stay Awhile—Bells—Polydor
WOXI—Atlanta

WQXI—Atlanta Joy To The World—3 Dog Night—Dunhill Free—Chicago—Columbia Wild World—Cat Stevens—A&M No Love At All—B. J. Thomas—Scepter

KII T—Houston

Pick: Sit Yourself Down-Stephen Stills-At-You're All I Need—Aretha Franklin-Atlantic
Where Did They Go Lord—Elvis Presley—RCA
Joy To The World—3 Dog Night—Dunhill

WRKO---Roston

We Can Work It Out—Stevie Wonder—Motown One Toke—Brewer & Shipley—Kama Sutra
Don't Change On Me—Ray Charles—Tangerine

WHB—Kansas City

Free—Chicago—Columbia
Wild World—Cat Stevens—A&M

WAPE—Jacksonville

WAPE—Jacksonville
Signs—Bobby Vee—Epic
Wild World—Cat Stevens—A&M
Chirpy Chirpy—Lally Scott—Philips
Timothy—Buoys—Scepter
Sweet And Innocent—Johnny Osmond—MGM

WCAO—Baltimore

When There's No You-Engelbert Humperdinck ---Parrot —-Parrot Dream Baby—Glen Campbell—Capitol Another Day—Paul McCartney—Apple Angel Baby—Dusk—Bell Pick: Where Did They Go Lord—Elvis Presley

WKNR—Detroit Timothey—Buoys—Scepter We Can Work It Out—Stevie Wonder—Motown

WIBG—Philadelphia

Another Day—Paul McCartney—Apple
Stay Awhile—Bells—Polydor
Sit Yourself Down—Stephen Stills—Atlantic
Timothey—Buoys—Scepter
Love's Lines—5th Dimension—Bell

KQV—Pittsburgh

Help Me Make It—Sammi Smith—Mega Blue Money—Van Morrison—Warner Bros. Give It To Me—The Mob—Colossus Oy Como Va—Santana—Columbia

WAYS—Charlotte

Another Day—Paul McCartney—Apple
One Toke—Brewer & Shipley—Kama Sutra
Tongue And Cheek—Sugarloaf—Liberty
Sit Yourself Down—Stephen Stills—Atlantic
We Can Work It Out—Stevie Wonder—Motown

KI IF---Dallas

Another Day—Paul McCartney—Apple
13 Questions—Sea Train—Capitol
Can't Find The Time—Rose Colored Glass—

Bang
One Toke—Brewer & Shipley—Kama Sutra
Joy To The World—3 Dog Night—Dunhill
Where Did They Go Lord—Elvis Presley—RCA
We Can Work It Out—Stevie Wonder—Motown
What's Going On—Marvin Gaye—Tamla

CKLW---Detroit

Love Makes The World Go Round—Odds & Ends—Today
Help Me Make It—Sammi Smith—Mega
Timothey—Buoys—Scepter
Don't Change On Me—Ray Charles—Tangerine
Tongue And Cheek—Sugarloaf—Liberty

WOKY—Milwaukee One Toke—Brewer & Shipley—Kama Sutra Free—Chicago—Columbia Blue Money—Van Morrison—Warner Bros.

-St. Louis

Ask Me No Questions—B. B. King—ABC Another Day/Oh Woman—Paul McCartney— Apple
I Can't Stop—Osmonds—Uni
Blue Money—Van Morrison—Warner Bros.
No Love At All—B, J. Thomas—Scepter
Free—Chicago—Columbia
Love Story—Andy Williams—Columbia



GRECO SIGNING — Buddy Greco (seated) signed an MGM recording contract right after his opening at Jules Podell's Copacabana nightclub opening (Thusday evening, Feb. 18). Handling the official contract signing formalities are MGM Records' executives (1 to r) Stan Moress, v.p. artist relations and Mike Viner, director of special projects. Greco's first MGM release will be "How Can I Live Without Your Love".

## SG-Col, Bananas Joint Pub Venture

Joint Pub Venture

HOLLYWOOD — Mike Gruber, president of Bananas Music, Inc., and Lester Sill, vp-general manager of Screen Gems/Columbia Music Co., have set up new music publishing firm, Screen/Gems Bananas Music, Inc., in which Bananas and SG/Col. hold an equal amount of shares. Bananas, a subsid of Gruber's Just Us Productions, will handle the creative end of the new combine's activities, while Screen Gems/Columbia will handle the publishing details.

**CEMI Starts** Label Setup

NEW YORK — David Mullaney, newly elected president of Creative Electronic Musical Industries, Inc., has announced the formation of CEMI Records. The first album set for release is by the contemporary instrumental ensemble, the Seventh Century. Main members of the group are Alan Raph, its founder, and composer Lee Holdridge. Raph is a trombone player and has worked with such names as Quincy Jones, Kai Winding, Stan Getz, Gerry Mulligan and Aaron Copeland. Holdridge has many composing credits and has arranged numerous hit records, including Neil Diamond's "He Ain't Heavy, He's My Brother".

The group itself is made up of seven horns and seven rhythm, but can be augmented with strings or voices. The initial Seventh Century album will contain compositions by Raph and Holdridge.

A major promotion is being planned by the lable, including a radio spot campaign reaching numerous AM and FM stations. The group's upcoming Town Hall concert, taking place on Friday night, March 26, will also be promoted via the spots. Future releases will be announced by CEMI shortly.



HARD ROCK STORY—The poster couple (photo foreground) associated with the theme "Bloodrock means never having to say you're sorry" isn't, as some who've seen the posters might presume, the Capitol rock group. Rather, as label vice presidents Don England (l) and Dick Asher (r) will acknowledge, they're staff members Howard Goldman and Liza Williams. That's the real Bloodrock in the background, with their manager, Jack Calmes.

# Allied Claims 1st In Labeling Machine

HOLLYWOOD — Allied Record Company of Los Angeles says its first record pressing plant in the U.S. to install the newly-designed New Jersey semi-automatic Pony Labeling Machine, the first machine ever developed that labels both sides of a single record at the same time.

The new labeler, which Allied installed several weeks ago at its plant, cuts labeling time for singles in half and is of particular significance in the case of rush or "hot singles."

Until now, all labeling equipment in the record industry has been designed to label just one side of a single at a time. The installation of the semi-automatic labeler is the result of nearly two years of cooperative efforts between Allied and New Jersey Machine Corp. engineers.

The labeler is the second new innovation that the West Coast company has pioneered in recent weeks. A newly-designed "label dryer," manufactured by Allied engineers and designed to cut lable drying time to two hours, was put into operation last month

# **Ouad/Plummb Deal**

HOLLYWOOD — Quad Records, Four-Star International's label, has purchased "Happy Sad Song," an original single by composer/producer Neely Plumb and has also taken an option on Plumb's newly-recorded "Funky Fiddles" LP. The single, which is contained in the album, will be released Mar. 15. The pact was negotiated by Quad's Alfred Perry and Fred Benson and International Management Combine's Bill Loeb and Lennie Poncher, Plumb's representatives. HOLLYWOOD -Quad Records,

Flip side of the single is "Where Did Our Summers Go," an original by "Love Story" composer Frances Lai.

# **Brave Belt** To Reprise

HOLLYWOOD — Mo Ostin, president of Warner/Reprise, has announced the signing of Brave Belt to the Reprise lable.

The new group, which originates from Canada, includes Randy Bachman and Chad Allan, both formerly of the Guess Who, and Fred Turner and Robin Bachman.

Their first album on Reprise, "Brave Belt," will be released in May. All songs on the disk, produced by Bachman, were written by the group.

# March is Month

The record industry's most successful and enduring promotion.



London Records celebrates
the **20th** Anniversary
of MMM
with an unprecedented
two record offer:

- One LP of beautiful new material
- One LP of Mantovani classics
- Plus a complete Mantovani discography

2 LP's for \$598 (suggested list)

The Music Research Bureau reports that Mantovani's world-wide LP sales of 43.5 million LP's now rank second only to the Beatles figure of 56 million.



# **New Additions To Radio Playlists Secondary Markets**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WBBQ—Augusta, Ga. Another Day—Paul McCartney—Apple Indian Reservation—Raiders—Columbia Get In Over My Head—Badge—Exhibit Going Going Gone-Storm-

WCLO—Columbus, Ohio Hot Pants—Salvage—Odax Put Your Hand In The Hand—Ocean—Kama The World Is Gonna Be Better-Friendship-

Big Tree Timothy—Buoys—Scepter Pushbike—Mixtures—Sire
Pushbike—Mixtures—Sire
Tongue in Cheek—Sugarloaf—Liberty
Another/Oh Woman—Paul McCartney—Apple
18—Alice Cooper—WB

-Des Moines, Iowa Love, Lines—Fifth Dimension—Bell Timothy—Buoys—Scepter Another Day—Paul McCartney—Apple

-Akron, Ohio Do Me Right—Detroit Emeralds—Westbound What's Going On—Marvin Gaye—Tamla Put Your Hand—Ocean—Kama Sutra Hot Pants—Salvage—Odax
Pencil Marks On Wall—Hershel Bernardi—

Columbia
Adrienne—Tommy James—Roulette
Pk: Dream Baby—Glen Campbell—Capitol
PK LP: Do It—Neil Diamond—Bang

WING-Dayton, Ohio Morning Of Our Lives-Arkade-Dunhill Morning Of Our Lives—Arkade—Dunnin 18—Alice Cooper—WB What's Going On—Marvin Gaye—Tamla Oye Como Va—Santana—Columbia Chick A Boom—Daddy Dew Drop—Sunflower You're All I Need—Aretha Franklin—Atlantic Free—Chicago—Columbia Another Day—Paul McCartney—Apple

WLEE—Richmond, Va.
Me & Bobby McGee—Janis Joplin—Columbia
No Love—B J Thomas—Scepter
Oy Como Va—Santana—Columbia
Wild World—Cat Stevens—A&M Wild Wolfa-Cat Stevens—Adding Westbound What Is Life—Geo. Harrison—Apple What's Going On—Marvin Gaye—Tamla Jody's Got—Johnny Taylor—Stax Tongue In Cheek—Sugarloaf—Liberty Love Lines-5th Dimension-Bell

-Indianapolis, Ind. WIFE—Indianapolis, Ind.

18—Alice Cooper—WB

No Love—B J Thomas—Scepter
Toast & Marmalade—Tin Tin—Atco
You're All I Need—Aretha Franklin—Atlantic
What's Going On—Marvin Gaye—Tamal
Tempt. Eyes—Grass Roots—Dunhill
L. A. Goodbye—Ides Of March—WB
Heavy Makes You Happy—Staple Singers—
Stay Lucky Man-Emerson, Lake & Palmer-Cotillion

WTRY—Albany, N.Y.
Don't Let Green Grass—Wilson Pickett—Atlantic
Push & Pull—Rufus Thomas-Hang On—Guess Who—RCA
Another Day—Paul McCartney—Apple
One Toke—Brewer & Shipley—Kama Sutra Dream Baby-Glen Campbell-Capitol

-Hartford, Conn. WPOP—Hartford, Conn.
Karens Song—Podipto—GRT
Sweet & Innocent—Donny Osmond—MGM
Joy To The World—3 Dog Night—Dunhill
Heavy Makes Happy—Staple Singers—Stax
18—Alice Cooper—WB
Tongue In Cheek—Sugarloaf—Liberty
Angel Baby—Dusk—Bell
Don't Say You Don't—Goggles—Audio Fidelity

WPRO—Providence, R.I.
Dream Baby—Glen Campbell—Capitol
Sit Yourself Down—Stephen Stills—Atlantic Lucky Man—Emerson, Lake & Palmer—Cotillion Another Day, Oh Woman—Paul McCartney— Apple One Toke—Brewer & Shipley—Kama Sutra

WCRV—Washington, N.J.
Sit Yourself Down—Stephen Stills—Atlantic
I Love You For All Seasons—Fuzz—Calla
Bo Weevil—Shocking Blue—Colossus
Stay Awhile—Bells—Polydor
Sweet And Innocent—Donny Osmond—MGM

Hot Pants—Salvage—Odax

WKEY—Wichita, Kansas L. A. Goodbye—Ides Of March—WB Sit Yourself Down—Stephen Stills—Atlantic Bad Times, Good Times—Book Of Matches— 20 Century Fox
Bo Weevil—Shocking Blue—Colossus
Paradox—Lancewing—Mainstream

WLOF—Orlando, Fla.
Blue Money—Van Morrison—Warner Bros.
Oye Como Va—Santana—Columbia
Hook And Ladder—Nancy Sinatra—Reprise
Angel Baby—Dusk—Bell
Pick: Pass Me By—Hello People—Mediarts

WLAV—Grand Rapids, Mich. Another Day—Paul McCartney—Apple Put Your Hand In The Hand—Ocean—Kama Each Day Is A Lifetime—David Ruffin—Motown You're All I Need—Aretha Franklin—Atlantic No Love At All—B. J. Thomas—Scepter

WIRL—Peoria, III.
Blue Money—Yan Morrison—Warner Bros.
Free—Chicago—Columbia
L. A. Goodbye—Idea Of March—Warner Bros. Rise Up—Blues Image—Atco Southern Man—Dave Clark V—Epic LPS: Pearl—Mercedes—Joplin—Columbia
Low Down—Chicago 3—Columbia

WAVZ-New Haven, Conn. WAVZ—New Haven, Conn.

Hot Pants—Salvage—Odax
What's Going On—Marvin Gaye—Tamla
Angel Baby—Dusk—Bell
We Can Work—Stevie Wonder—Tamla
Heavy Makes—Staple Singers—Stax
Don't Change—Ray Charles—Tangerine
I Won't Mention—R. Price—Columbia

WFEC—Harrisburg, Pa.
Stay Awhile—The Bells—Polydor
Another Day—Paul McCartney—Apple
Sit Your Self Down—Stephen Stills—Atlantic
Tongue In Cheek—Sugarloaf—Liberty
What's Going On—Marvin Gaye—Tamla
When There's No Your—Englehert Humperdink When There's No You—Englebert Humperdink
—Parrot Sweet And Innocent—Donny Osmond—MGM Adrienne—Tommy James—Roulette Don't Change On Me—Ray Charles—Tangerine

WDRC—Hartford, Conn.
Heavy—Staple Singers—Stax
Joy To The World—3 Dog Night—Dunhill
Dream Baby—Glen Campbell—Capitol
No Love At All—B, J. Thomas—Scepter
Stay Awhile—Bells—Polydor
Sit Yourself Down—Stephen Stills—Atlantic
Tongue & Cheek—Sugarloaf—Liberty

WKWK—Wheeling, W.Va.
Hot Pants—Salvage—Odax
Wild World—Cat Stevens—A&M
Heavy—Staple Singers—Stax
No Love At All—B. J. Thomas—Scepter
Pencil Marks—Hershel Bernardi—Columbia
Heaven Bound—Heaven Bound—MGM
Candy Man Current Exchange Ball Candy Man—Current Exchange—Bell
It Was A Good Time—Eydie Gorme—MGM

WJET—Erie, Pa.

No Love At All—B. J. Thomas—Scepter
Another Day—Paul McCartney—Apple
What's Going On—Marvin Gaye—Tamla
Cherish—Freda Payne—Invictus
Hot Pants—Salvage—Odax
Sit Yourself Down—Stephen Stills—Atlar
Pick: Where Did They Go Lord—Elvis
Presley—RCA

WKIX—Raleigh, N.C.
Another Day—Paul McCartney—Apple
What's Going On—Marvin Gaye—Tamla
Dream Baby—Glen Campbell—Capitol
Didn't It Look So Easy—Stairsteps—Buddah

WBAM—Montgomery, Ala. What Is Life—Geo. Harrison—Apple Love's Lines—5th Dimension—Bell Dream Baby—Glen Campbell—Capitol Indian Reservation—Raiders—Columbia Hot Pants—Salvage—Odax Gettin' In Over My Head—Badge—Exhibit

WNHC—New Haven, Conn. Stay Awhile—Bells—Polydor Wild World—Cat Stevens—A&M Heavy—Staple Singers—A&M

WGLI—Babylon, N.Y. Free—Chicago—A&M Love Story—Andy Williams One Toke—Brewer & Shipley—Kama Sutra One Toke—Brewer & Shipley—Kama S Eighteen—Alice Cooper—Warner Bros.



HIS WIFE'S PRODUCER—Photographed during a break at Abbey Road Studios in London at the current Ronnie Spector (former lead singer of the Ronettes and Phil's wife) sessions are from left to right, Joe Marchini (Apple rep.) George Harrison, Ronnie Spector, Phil Spector (producer), Mal Evans (Apple rep.) and Klaus Voorman (bassist). Ronnie's first solo single was written exclusively for her by George Harrison who also played on the date and is called "Try Some, Buy Some." It will be followed by her first solo LP.

Sammy Gallop Dies

HOLLYWOOD — Sammy Gallop, the lyric writer, died here last Wed. (24) at the age of 55. Gallop wrote the lyrics for such standards as "Holiday for Strings," "Somewhere Along the Way," "Elmer's Tune," "Wake the Town & Tell the People" and "Maybe You'll Be There," among others. He also wrote the words to two Broadway shows, "Star & Garter" and "John Murray Anderson's Almanac." He leaves his wife, Sylvia, a daughter and son. Interment took place last Fri. (26) at Forest Lawn Cemetery in Hollywood. Hollywood.

## MacMaster Killed

NEW YORK - Angus MacMaster, 21, former organist and pianist with rock group, The Unspoken Word, was killed Friday, Feb. 5, when a trailer truck crossed the white line and collided with his car, near Paris, Arkansas. He is survived by his wife, his mother and father, two brothers and a sister.

## Skyline Adds Lines

NEW YORK — Skyline, Bernie Block's recently-established distributorship here, has added four labels to its roster. They include: Pickwick, Fania, Cream and Sire. Firm is located at 636 10th Ave. Phone is: (212) 541-9835.

## Pocket Full Is **Loaded With Hits**

NEW YORK — Pocket Full Of Tunes, the music publishing division of the Wes Farrell Organization, had of the wes rarred Organization, had 14 chart records (three of them gold) in 1970 plus writer involvement in motion pictures, television, theatre and commercials.

and commercials.

Among the writers who contributed to Pocket Full Of Tunes 14 chart records are Toni Wine, Tony Romeo, Irwin Levine, Carl Friberg, Ira Gasman, Gary Knight, Francine Neiman, L. Russell Brown and group members of Elephants Memory and Owen B

members of Elephants Memory and Owen B.

Non-record projects which involve Pocket Full Of Tunes writers include successful division of the Wes Farrell Orgainzation headed by Steve Bedell, which turns out commercials for radio and television.

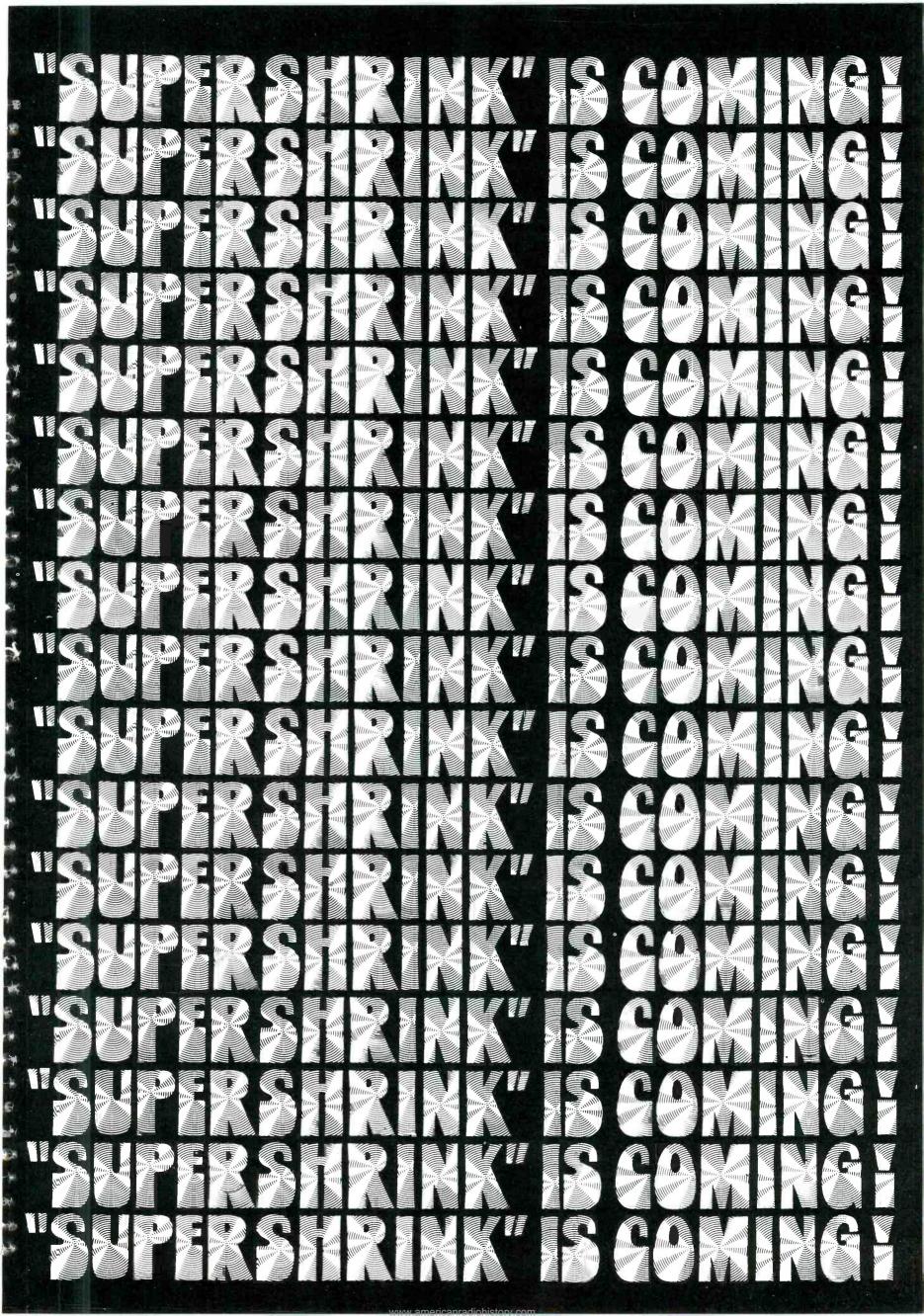
In addition, the Wes Farrell Organization is represented by "The Partridge Family", the pilot for a new video series, an off-Broadway musical, an animated TV series and Farrell is currently considering several television and motion picture offers.

Major Surgery For Bobby Darin

HOLLYWOOD — Bobby Darin was reported in "satisfactory" condition following open heart surgery here last week at Cedars of Lebanon Hos-

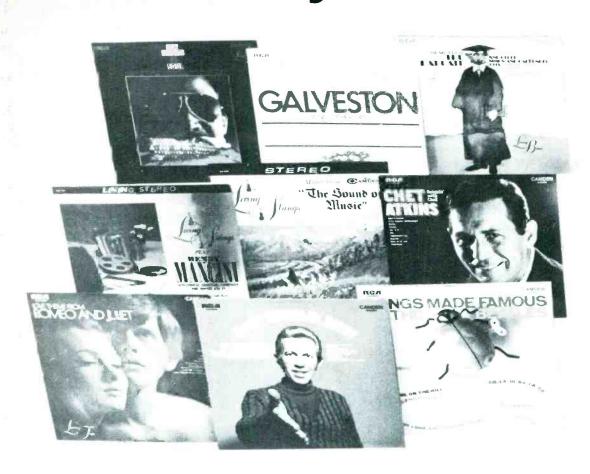


THE SOUTHERN ROUTE—Mrs. Monique I. Peer, president of the Peer-Southern Organization and executive president of both Promotora Hispano Americana de Musica, S.A. (PHAM) and Editorial Mexicana de Musica International (EMMI), attended the recent 25th anniversary of S.A.C., (Mexico's Performing Rights Society) and the opening of the Society's new headquarters in Mexico City. Mrs. Peer had been invited to the celebration by Luis Echeverria, newly elected president of Mexico, Mrs. Consuelo Velazquez, president of S.A.C.M., and by S.A.C.M. director general Carlos Gomez Barrera. Shown (1 to r) Alberto Dominguez (composer of "Perfidia," "Frenesi," etc.), Carlos Gomez Barrera, Mrs. Consuelo Velazquez, Leo Cherniavsky of B.M.I. Lower (1 to r) Leon Michel, Congressman D.F., Mrs. Peer, Ed Cramer president of B.M.I.



# SPRING.

Three huge programs backed with mammoth sales promotion packages, exciting national television commercials,



# CAMDEN FEVER!

The great contemporary music of our time is preserved in Camden Best Sellers.

Name artists plus richly varied instrumental packages make up the scores of Camden releases — a distinctive kind of spring fever we're giving heavy support to.

Do-it-yourself advertising kit with minnies, streamers, etc. Special materials can be tailor-made here



# "THIS IS"

"This Is" is the name of a specially-priced series of two-record sets. They cost little more than people pay for one record, and also feature Glenn Miller, Glenn Yarbrough, Eddy Arnold, Sam Cooke and others.

We provide the same spe-

plus radio spots in all top markets, and tailor-made local advertising support! Catch Spring Fever now!



# FEVER!

cial do-it-yourself advertising kit as with the "Best of" series, plus one 12" x 30" vertical wall and window streamer for tapes, and one for albums. Special tailormade materials also available on request.



# "BEST OF" FEVER!

Now you can hear the best of the artists you like best. We've put the best of America's favorite performers into 91 different albums and tapes.

In addition to those shown, there's the best of Jim Reeves, Porter Wagoner, Dolly Parton, Nina Simone, Waylon Jennings, Perry Como, Hugo Montenegro and lots, lots more.

We're supporting the

"Best of" program with special, do-it-yourself local advertising kits containing: complete minnie selection on all "Best of" product; suggested ad layouts and headline sheets; radio scripts; vertical wall and window streamers; and adhesive-backed shelf talkers. Special materials available on request, to tie directly into your operation.

# Spring Fever. Catch It Three Ways On RCA Records and Tapes

# cashbox/albumreviews

# Pop Picks

LOVE'S LINES, ANGLES AND RHYMES—5th Dimension—Bell—6060

The 5th Dimension, celebrating their 5th anniversary in the music business can look forward to many more years of success, sparked by their current chart single and their livest released album of the same name. Apart sparked by their current chart single and their just released album of the same name. Apart from their single which is contained in the LP, outstanding tracks include two Laura Nyro tunes, "Time And Love," and "He's A Runner," Nilsson's "The Rainmaker," and a beautiful rendition of Paul McCartney's "Every Night." Looks like instant gold for the quintet.



IF I COULD ONLY REMEMBER MY NAME—David Crosby—Atlantic SD-7202

Like Neil Young, David Crosby can be forgiven his faults. They both create music that is immediately and unmistakably their own. Their world, And so if part of "Tamalpais High" sounds beguilingly like "Guenivere" well so what: his songs are so damn good. He knows what to do with music and what not to do. That's extremely important especially since every well known West Coast rock musician makes an appearance here. But Crosby uses them within the contexts of his songs uses them within the contexts of his songs and not for their name values. There's a beauty and gracefulness to this Ip that is rare. This first solo release by a giant talent is a towaring success. Popinial towering success. Rejoice!

LOVE STORY—Johnny Mathis—Columbia—C 30499

C 30499

Johnny collected some of the most contemporary tunes of our times and put them on this new album for our listening pleasure. Always a giant with easy listening audiences, Mathis delivers his renditions of "(Where Do I Begin) Love Story," "My Sweet Lord," "Rose Garden," "It's Impossible," "For The Good Times," the theme song from 'Sunflower'—"Love Of Love," and 5 other selections. Album should do well in chart competition.



T. REX—Reprise RS-6440

Oo-wee! Marc Bolan that incredible dandy of the early British underground rock scene; he of the infamous John's Children; he of his own personal Tyrannosaur music world; he of the strange and beautiful mind, now presents us, along with Micky Finn, an utterly enchanting assortment of floating, pounding, drifting visions of his, and our, worlds; doorways into himself and ourselves. Marc's is not the easiest music to get into simply because it is so simply strange. Yet this is the easiest of the Rex Ip's to get into on first or second listening; it contains "Ride A White Swan"; and Bolan's time is coming. Now we'll all see if it's here.

JOSEPH AND THE AMAZING TECHNICOLOR DREAMCOAT—The Joseph Consortium—Scepter SPS 588 Written by

Written by "Superstar" co-authors Andrew Lloyd Webber and Tim Rice some four years ago, this is their first excursion into the Bible, describing in words and music the others of ago, this is their first excursion into the Bible, describing in words and music the story of Joseph who was sold into slavery by his avaricious brothers and the whole makes fascinating listening. The Joseph Consortium is a five man rock group whose lead singer is David Daltrey, brother of Roger. They are joined by a choir and orchestra. Webber and Rice are riding a huge popularity crest at the moment and this should take advantage of that fact. LIVE—Johnny Winter And—Columbia C 30475
If anything's to be learned from this set it's that 'live' albums may not always be a good idea. Rick Derringer, Randy Jo Hobbs, Bobby Caldwell, and Johnny Winter have been together just long enough to release one album, which turned out to be, incidently, quite the best Winter has ever done. It takes time for musicians to settle in and feel comfortable with each other, even excellent ones such as these. 'Live' is mixed. "Good Morning Little School Girl," adds no new dimension or inventiveness over the Ten Years After version; the long "It's My Own Fault" shows some of Johnny's guitar talents; on "Jumping Jack Flash" the entire group is flat. Somewhat disappointing from a group of such obviously



YOU'LL NEVER WALK ALONE—Elvis—Camden CALX-2472

CALX-2472

On the low-priced RCA Camden label comes this fine collection of religious songs by the King. Such inspirational favorites as "There'll Be Peace In The Valley (For Me)," "I Believe," "It's No Secret (What God Can Do)," "Take My Hand, Precious Lord," and, of course, the moving title track along with four others, all get the superb feeling Presley treatment. Set is in mono only.

RITA PAGLING



THE SOUNDS OF SIMON—Joe Simon—Spring—SPR 4701
Joe Simon has compiled an interesting variety of songs with a vast audience appeal. Joe South's "All My Hard Times," Kristofferson's "Help Me Make It Through The Night," and Marty Robbins' "My Woman, My Woman, My Wife," for the country fans. Also included are "I Can't See Nobody," by Robin and Barry Gibb, "Most Of All," "Georgia Blue," "I Love You More Than Anything," and the smash single, "Your Time To Cry."

#### Pop Best Bets

RITA COOLIDGE—A&M SP-4291

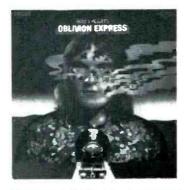
Once upon a time Pepper Records released two superb singles by a superb artist, namely one Rita Coolidge. Needless to say they went nowhere. Now comes her first album, these many years later. Producer David Anderle, responsible for the outstanding underplayed production on David Ackles' first Ip, has crammed as much instrumentation (by 'famous friends' of course) as he possibly can on each track seeming to be more interested in showing off his work than Rita's voice. It's the Leon Russell let's-hang-on-we've-got-a-live-one syndrome. That some of the tracks are at all successful is the result of only one person: Rita. Her fabulous voice shines through the musical muck of "Born Under A Bad Sign," "Mud Island," and "I Believe In You." Lovely Rita deserves better. JUST A COLLECTION OF ANTIQUES AND CURIOS—The Strawbs—A&M—SP 4288

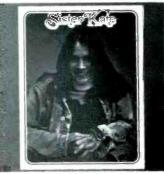
Much in the same musical style as the Incredible String Band and Seals And Crofts, the Strawbs, an English quintet, deliver an exciting but subdued set of acoustic material with the use of the dulcimer, celeste, harpsichord and sitar. Entire album was written by group members Dave Cousins and Rick Wakerman whose most interesting contributions are

man whose most interesting contributions are "Antique Suite," in four parts, and "Song Of A Sad Little Girl."

appointing from a group of such obviously high caliber.







BRIAN AUGER'S OBLIVION EXPRESS-RCA

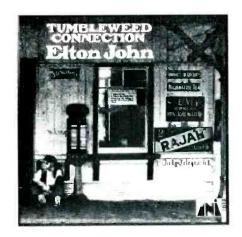
LSP-4452

LSP-4452
Oblivion Express is Brian Auger's third musical progression, After a stint with Julie Driscoll, Brian formed the Trinity and released a sparking Ip entitled "Before." This is another progression then. For while "Before" is rock with heavy jazz leanings, this is jazz with some rock overtones. There are six long numbers, mostly instrumental with a great deal of Jim Mullen's guitar and Brian's organ work. Three cuts were either written or co-written by Brian, while the lead off "Dragon Song" is written by John McLaughlin. The music is somewhat far out but well worth the listening.

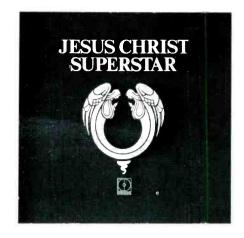


SISTER KATE—Kate Taylor—Cotillion SD 9045
What's in a name? Nothing. It's what comes out from inside that counts. This is a good example of the overblown soulless music that seems to be pervading an area of the industry recently. Beautiful songs, rich in lyrics and the sweet harmonics of melody like John/Taupin's "Country Comfort" and Carole King's "Home Again" are so clogged with instruments, the songs literally get lost. Funky numbers like John/Taupin's "Ballad of A Well Known Gun," and Ragovoy/Shuman's classic "Look At Granny Run, Run," lack the sparkle and grittiness they need. D'Abo's "Handbags and Gladrags" and Dello's "Do I Still Figure In Your Life" are sung with little conviction.

Cash Box - March 6, 1971



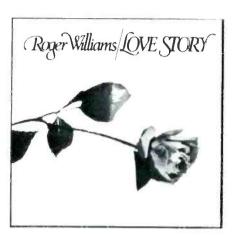
Elten John "Tumbleweed Connection" 73096



"Jesus Christ Superstar" DXSA 7206



Elton John 73090



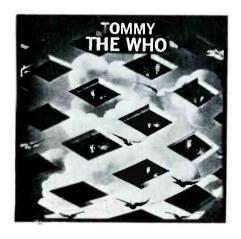
Roger Williams Theme From "Love Story" KS 3645



Neil Diamond "Tap Root Manuscript" 73092



Neil Diamond "Gold" 73084



The Who "Tommy" DXSW 7205



Loretta Lynn & Conway Twitty "We Only Make Believe" DL 75251

# to be continued....

DECCA/KAPP/UNI, Divisions of MCA Inc. All members of the MCA Records Sound Conspiracy

# John's 'Friends' Track To Paramount

NEW YORK — Elton John's first film soundtrack LP, "Friends," has been released by Paramount Records. John, along with lyricist Bernie Tau-pin and composer/arranger Paul pin and composer/arranger raun Buckmaster, composed songs and the

# Pre-Easter Promo On 'Super Star'

NEW YORK - A special pre-Easter blockbuster promo campaign for Decca's smash album "Jesus Christ Superstar" gets under way this week, Superstar" gets under way this week, reports by Tony Martell, vice-president, marketing & creative services of MCA Records.

The campaign will be kicked off by a full color 16" x 30" poster, along with a full-color kleen stik backed mini poster card of the same subject. Both will be given to dealers on a tie-in basis to match "Superstar" LP and tape orders.

The poster, will be displayed in both full-color trade ads and black and white space in underground publications. There will also be heavy radio and newspaper advertising.

"Jesus Christ Superstar" is currently #3 on the Cash Box charts. Since its release last Nov. it has sold well over 1 million LP and tape

### **Mediarts To Offer** 'American Dreamer'

HOLLYWOOD - Mediarts Records HOLLYWOOD — Mediarts Records has acquired exclusive rights for an album of the soundtrack music of the film starring Dennis Hopper, "The American Dreamer," reports Bob L. Yorke, president of Mediarts Records, Inc. and filmmaker Lawrence Schiller, president of Corda Productions

tions.

Recording artists representing several labels already have been recorded for the film soundtrack and will be included in the album, director Schiller noted. Heard on the LP will be John Buck Wilkins, Gene Clark, John Manning, Hello People and Chris Sikelianos (The Cave Cowboy) all singing original compositions written for "The American Dreamer" by the respective artists. Lone exception will be "Pass Me By," Hello People number performed on a previous Mediarts album but revised for the film. the film.

In addition, Fred Neil, who penned "Everybody's Talkin At Me" for "Midnight Cowboy, has written an original number for "Dreamer" which original number for "Dreamer" which is performed in the film and on the album by The Abbey Road Singers. One of the Gene Clark numbers will be the title tune "The American Dreamer." Music, in all instances, was supervised by Nick Venet, executive producer of Mediarts Records, together with Schiller.

together with Schiller.

The film is described by Yorke as the most college-oriented feature ever to come out of Hollywood. Running under two hours, it is scheduled to be world premiered in concert engagements on 40 major college campuses from April 15 to May 15, distributed by EYR Programs of New York, in conjunction with Schiller. It will then be booked in concert-type screenings on 400 additional campuses for the September semester.

puses for the September semester. The album release is planned to coincide with the film release, according to Yorke. Promotion, additionally, will be keyed to college ar-

# Aretha At Fillmore Will Be 'Live' LP

NEW YORK — Aretha Franklin's performances at the Fillmore West on the evenings of March 5, 6 and 7 will be recorded live by Atlantic Records. Exec vice president Jerry Wexler and vice president Arif Mardin will supervise the recordings. It will be the first live recording of the star since "Aretha In Paris," which was cut at the Olympia Theater two years ago.

music score for the Paramount Pictures film.

The original soundtrack album, produced by Gus Dudgeon, features Elton John performing all the songs he and Taupin composed for the film.

A single record, coupling the pictures' title song "Friends" and "Honey Roll" has just been released by Uni Records as their follow-up to John's latest hit single, "Your

Paramount marketing vice president Joe Lyons said the label has set into operation a merchandising, advertising, and publicity campaign on "Friends." With the cooperation of Uni Records in releasing Friends" as John's new single.

The film, for which the soundtrack was composed, will open in New York on Mar. 25.

## **Pickwick Rushes** 'Love Story' LP

NEW YORK — Rich Lionetti, Pickwick/33 director of marketing, has announced that "Love Story" currently top ten in the LP charts, was being rushed out by the Melachrino Strings. Produced by A&R director Bugs Bower, the album includes "A Man And A Woman," the love theme from Romeo & Juliet," "Love Letters," "A Time For US," Lara's theme from Dr. Zhivago, "Somewhere My Love" and two classical pieces in addition to the title tune.

Lionetti cited the success of Pick-

Lionetti cited the success of Pickwick/33 with "Jesus Christ Superstar," Johnny Cash's "I Walk The Line" and The Guess Who as an indication of the new demand for quality, economy priced (\$1.89) album product among consumers of all

## Gold 'Pearl' For Columbia

NEW YORK — Janis Joplin's "Pearl" has been certified gold, representing sales in excess of one million dollars, by the R.I.A.A.

A Gold Record during its fifth week on the market, "Pearl" is riding the top of the charts while the single from the LP, Janis' version of Kris Kristoffersen's "Me and Bobby McGee" is a rapidly climbing hit. McGee" is a rapidly climbing hit.

# 'Jane Eyre' On Capitol

HOLLYWOOD — Capitol Records will shortly issue the soundtrack album of the NBC-TV special "Jane Eyre."

A full-length feature film, to be released in theatres throughout Europe, the production is scheduled to be aired nationally by NBC on Wednesday, March 24.

"Jane Eyre" stars Geroge C. Scott and Susannah York and was directed by Delbert Mann. The film's score is by composer John Williams.

Capitol's album will consist of extensive musical excerpts from the complete score.

## Alshire Int'l Series At \$4.98

HOLLYWOOD — Al Sherman, president of Alshire International Records, has announced a new deluxe series, retailing at \$4.98. First release is "The Soul of Spain—Vol. 3" which is available in a double fold jacket with front and back photography and an enclosed double four-color photo. A radio and newspaper campaign is planned with 96 one-minute saturation spots in S. California already being aired. The LP is the result of six months of writing, arranging and being aired. The LP is the result of six months of writing, arranging and research by Monty Kelly (composer of the multi-million seller "Soul of Spain—Vol 1), both recorded in Olympic Stadium, London. Package, produced under the supervision of Jack Dorsey, features the "101" Strongs Orchestra.

# cashbox/album reviews

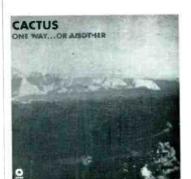
# Pop Best Bets



THE LIVING LEGEND-The Baby Huey Story

THE LIVING LEGEND—The Baby Huey Story—Curtom CRS 8007

350 pound Baby Huey is dead. This musical document of his talent lives in his stead. Produced by Curtis Mayfield, it's a remarkable album; steeped in a kind of personal ethos. Sam Cooke's classic "A Change Is Gonna Come" is given a 9 minute-plus reading that includes a fine rap by Huey; Curtis Mayfield's "Hard Times" that gathers momentum and meaning with each playing; each track displays Huey's excellent voice, and Curtis' outstanding arranging and producing skills. The product should be heard.



ONE WAY . . . OR ANOTHER—Cactus—Atco SD33-356

Still seems to be that one way of the white blues straight and ever so narrow for Cactus on their second Ip. Pick any of the eight cuts, "Long Tall Sally," "Rock N' Roll Children," "Feel So Bad," or the title cut, they're all loud unsubtle twelve-bar blues with little or no variation. For those record buyers who enjoy one staple (and there's still a fair portion of these about) this should tide them over 'til the next Grand Funk or Bloodrock lp.



THE STAPLE SWINGERS—Staple Singers—Stax—STS 2034

Stax—STS 2034

The Staple Singers, currently strong on the singles chart with "Heavy Makes You Happy" present a diversified album of rock, funk and gospel music. Highlighting their set are "What's Your Thing," "How Do You Move A Mountain," "I Like The Things About You," "Little Boy," and "Give A Hand—Take a Hand." Album should do well considering sales of the single



COLUMBUS 5-Union 6190

Union is a Frank Music label affiliate which reaches here for the M-O-R market with an English vocal group—in the Four Lads tradition—doing copyrights from the publishing operation. The considerable talents of Frank Loesser ("Joey, Joey, Joey"), Meredith Willson ("Til There Was You") and Adler & Ross ("Hey There") are treated to the gracious blend of the group, backed by mild nods to ros! sounds.



RUFUS THOMAS LIVE AT P. J'S—Stax—STS 2039

Rufus Thomas gets it on with a fine live recording at P. J'S that includes dancing, singing, and monologues. Package has all the excitement of the actual performance and contains "The Preacher And The Bear," "Ooh Poo Pah Doo," "Walking The Dog," "Do The Funky Chicken," and his most recent smash, "(Do The) Push And Pull,"



BALDWIN AND LEPS—Vanguard—VSD 6567

Baldwin and Leps are two New York City streetsingers who, for years, have played to standing room only crowds on the streets of the west village. Their debut album for Vanguard combines violin and acoustic guitar with 10 original tunes written by Michael Baldwin, and yields a set plagued by monotony. Baldwin has the potential to become a fine songwriter, but his arrangements lack the vital spark of life.

# Introducing: Miss Ernestine Tomlin, The mouth that knows no fear.





# LILY TOMLIN This is a recording





SWAMP DOGG RIDES AGAIN—"A major step forward," is what Nashboro Records calls its new alliance with Jerry Williams, known professionally as Swamp Dogg, young producer for whom the company is creating a new label, "Mankind Records". Under terms of the agreement only Williams' productions will appear on the Mankind Label which joins the Nashboro Group of Excello, Nasco, Creed, Abet and Kenmore. Nashboro also handles national distribution for Audio Arts. Shown after signing of the agreement are (seated) Jerry Williams, (standing) Freddie North, national promo director of Nashboro and an artist on its Abet label, Bud Howell, president of Nashboro, Bob Tubert, president of Excellorec Music Co., the affiliated publishing company of Nashboro and Robert Fitzpatrick, attorney representing Jerry Williams.

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# Hopkins Re-Issue HOLLYWOOD — Vault is re-issuing

HOLLYWOOD — Vault is re-issuing the album "California Mudslide And Earthquake" by Lightin' Hopkins. The LP was originally released in June of 1969.

Reservicing the album was the idea of label president Jack Lewerke, who felt the title tune was an appropriate comment to the recent major earthquake which shook the Los Angeles region. The album is one of the newer things Hopkins has recorded, and the session in Vault's own studio marked Hopkins first record date in two years.

own studio marked Hopkins first rec-ord date in two years. The LP was produced by Bruce Bromberg who has just cut Johnny Shines new blues package, slated for release by Vault within the rext few

In the jazz idiom, Vault is releasing Charles Owens' "I Stand Alone" featuring the leader's soprano saxo-

13440 South Central Avenue

Compton, California 90222

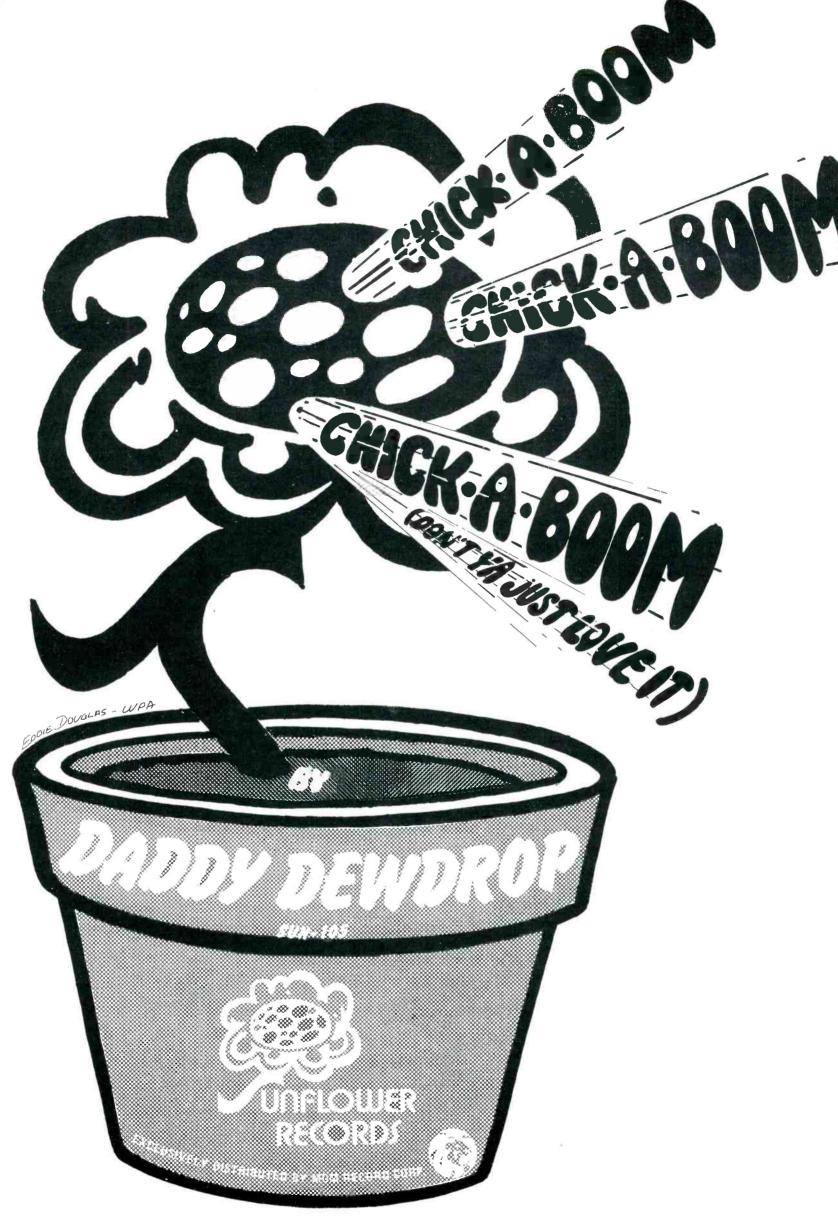
# FROM DOOTO \* RUDY RAY MOORE Let's Come Together . . . . 850 Below The Belt . . . . . . . 808 **RICHARD & WILLIE** Funky & Filthy..... Willie & Rising Dick. Low Down & Dirty... **REDD FOXX** The New Race Track Laff of The Party... SHED HOUSE Adults Only . . . . . Shed House Humor REDD FOXX ال جا ORDER TODAY! Catalog Prefixes (LP-DTL) — (TAPE-DT8) — (CASSETTE-DC)

DOOTO DO RECORDS



# Top 60 In R & B Locations

					_
1	MAMA'S PEARL Jackson 5 (Motown 1177)	1	31	WE'LL HAVE IT MADE Spinners (V. I. P. 25060)	28
2	JODY GOT YOUR GIRL & GONE Johnnie Taylor (Stax 0085)	3	32	LOVE'S LINES, ANGLES & RHYMES	25
3	ONE BAD APPLE Osmonds (MGM 149193)	2	33	Fifth Dimension (Bell 965)  I NEED YOU	35
4	DON'T LET THE GREEN GRASS FOOL YOU Wilson Pickett (Atlantic 2781)	<b>S</b> 4	34	Friends Of Distinction (RCA 0416)  HEAVY MAKES YOU HAPPY	32
5	JUST MY IMAGINATION Temptations (Gordy 7105)	8	35	Staple Singers (Stax 0083)  FREEDOM	44
6	DO THE PUSH & PULL Rufus Thomas (Stax 0079)	6	36	Isley Brothers (T Neck 927)  DIDN'T IT LOOK SO EASY	10
7	GET UP, GET INTO IT, GET INVOLVED James Brown (King 6347)	5	37	Stairsteps (Buddah 213)  I CAN'T HELP IT	36
8	DON'T MAKE ME PAY FOR HIS MISTAKES	22	38	Moments (Stang 5020)  GO ON FOOL  Marion Black (Avco Embassy 4559)	37
•	Z. Z. Hill (Hill 222)  WHAT'S GOING ON  Marvin Gaye (Tamla 54201)	31	39	TOO MANY LOVERS Shack (Volt 4051)	40
10	JUST SEVEN NUMBERS Four Tops (Motown 1175)	11	40	ME & BOBBY McGEE Janis Joplin (Columbia 45314)	43
11	PROUD MARY  Ike & Tina Turner (Liberty 56216)	18	41	I'M SO PROUD Main Ingredient (RCA 243)	13
12	I LOVE YOU FOR ALL SEASON Fuzz (Calla 174)	<b>S</b>	42	YOU WANTS TO PLAY Oscar Weathers (Top & Bottom 405)	51
13	GOD BLESS WHOEVER SENT YOU Originals (Soul 35079)	14	43	YOU'RE THE ONE Three Degrees (Roulette 7097)	19
14	YOU'RE A BIG GIRL NOW Stylistics (Avco Embassy 4555)	16	44	WE CAN WORK IT OUT Steve Wonder (Tamla 54202)	_
15	PRECIOUS PRECIOUS Jackie Moore (Atlantic 2681)	17	45	WHOLE LOTTA LOVE King Curtis (Atco 6779)	3
16	HE CALLED ME BABY Candi Staton (Fame 1476)	9	46	I DON'T HAVE YOU Continental 4 (Jay Walking 009)	51
17	GROOVE ME King Floyd (Chimneyville 435)	15	47	GIRLS OF THE CITY Esquires (Lamar 1001)	-
18	YOUR TIME TO CRY Joe Simon (Spring 108)	7	48	CONFESSIN' A FEELING Tony Owens (Cotillion 44103)	5
19	YOU'RE ALL! NEED TO GET B Aretha Franklin (Atlantic 2787)	<b>Y</b> 39	49	THE LOOK OF LOVE Isaac Hayes (Enterprise 9028)	5
20	THE BELLS Bobby Powell (Whit 6907)	20	50	BABY LET ME KISS YOU King Floyd (Chimneyville 437)	-
21	CHERISH WHAT IS DEAR TO YOU		51	STOP IN THE NAME OF LOVE Marion Joseph (Volt)	-
22	Freda Payne (Invictus 9085)  TRIANGLE OF LOVE	26	52	STOP THE WORLD Flaming Embers (Hot Wax 7010)	5
23	Presidents (Sussex 212)  CHAIRMAN OF THE BOARD	24	53	I PITY THE FOOL Ann Peebles (Hi 2186)	5
24	Chairmen Of The Board (Invictus 9086)  DO ME RIGHT	30	54	DON'T CHANGE ON ME Ray Charles (Tangerine 11291)	-
25	Detroit Emeralds (Westbound 172) THIS LOVE IS REAL	34	55	I'M GIRL SCOUTIN Intruders (Gamble 4009)	-
26	Jackie Wilson (Brunswick 55443)  GET YOUR LIE STRAIGHT	21	56	COOL AID Paul Humphrey (Lizard)	-
27	Bill Coday (Crajon 48204)  SOUL POWER	29	57	CARRY YOUR OWN LOAD Jr. Walker (Soul 35081)	~
28	James Brown (King 6368)  IF I WERE YOUR WOMAN	49	58	IF ITS REAL WHAT I FEEL Jerry Butler (Mercury 73169)	_
29	Gladys Knight & Pips (Soul 35078)  AIN'T GOT NO TIME	22	59	LOVE MAKES THE WORLD GO	)
	Impressions (Curtom 1957)	38		Odds & Ends (Perception T-1003)	-
30	ASK ME NO QUESTIONS B. B. King (ABC 11290)	41	60	BOOTY BUTT Ray Charles Orchestra (ABC 1015)	-



LOOK WHAT'S BURSTING OUT AT SUNFLOWER!"

# Acts On Tour And Disks Bring **New Brit. Thrust At London**

NEW YORK-Heavy new promotions in the works at London Records following a just-completed extensive European jaunt by Walt Maguire, the firm's vice president for pop A&R. The focus comes first on tour tie-in merchandising campaigns on the increasingly heralded and recently reconstituted Savoy Brown Band, and the newer group, Trapeze, plus spotlight pushes on a flock of key new acts making their initial move into the market.

On the London-distributed Parrot label, Savoy Brown has a new single, "Sittin' and Thinkin'," released from their current LP, "Lookin' In," just

# **Bob Skaff To** New VP Post in H'wood For UA

HOLLYWOOD - Bob Skaff has been HOLLYWOOD — Bob Skaff has been transferred from the east coast to assume new responsibilities at United Artists Records home office in Los Angeles. According to Mike Stewart, exec vice president, Skaff will become vice president of United Artists Records, dealing with special projects in A&R, merchandising, and promo. He previously served as vp of A&R and promo.

previously served as vp of Act and promo.

Skaff will report directly to Stewart with regards to special product and promo projects for the label. He will work closely with the product development group in determining an artistic direction for the company.

Of the past eleven years that Skaff has been involved in the industry, most of them have been with the Liber'ty/United Artists family of labels. Exiting his post as local promo man for a Cleveland distributor, he assumed the position of national director of promo for Liberty in 1960. He was named promotion man of the year twice during that period, in 1962 year twice during that period, in 1962 and in 1963.

I REALLY DON'T WANT TO KNOW ELVIS PRESLEY EDDY ARNOLD Hill & Range THE KINKS REPRISE Noma Music Carbet Music Hill & Range SOLDIER'S LAST LETTER . CAPITOL MERLE HAGGARD Noma Music SHE WAKES ME WITH A KISS EVERY MORNING NAT STUCKEY Hill & Range Blue Crest WHAT AM I LIVING FOR MGM CONWAY TWITTY Hill & Range Tideland

DOWN IN THE COLD

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TEN WHEEL DRIVE

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Blue Crest

Harry Da Luggage

as the group started its first American tour of the new year. On the road here in an all-star concert trek with Rod Stewart and Faces and The Grease Band, Savoy Brown now includes two former members of Blodwyn Pig and a former organist of Chicken Shack, along with Savoy Brown original leader, Kim Simmonds.

Trapeze, a group which first worked here last fall on a tour with its mentors, The Moody Blues, and who record for Threshold Records, owned by the Moodies and distributed by London, are also expected within a few weeks to start a new tour. London is accordingly releasing the new single, "Black Cloud," from the group's new LP, "Medusa."

Maguire, whose European junket included a whirlwind three days at MIDEM, followed by a stay in London, also announced the first release here for The Wheelin' and Hammerin' Band, on London, with the title, "Back Back USA" Back USA.

Back USA."

Beyond this, London is also rushing out "Who Put the Lights Out" by the 17-year-old Irish beauty, Dana, who won the Eurovision Song Contest a year ago, and who is featured in the forthcoming Columbia Pictures film, "Flight of the Doves." Also in the works one two new releases from the works are two new releases from the MAM label, which currently has nut London in the top five with Dave Edmunds' version of the oldie, "I Hear You Knockin'." The newies are "If I

You Knockin?" The newies are "If I Ever Get to You," by the duo of Rod Demick and Herbie Armstrong, and "Where You Going to Run to Now," by Dobie Gillis.

London will also issue two new artist singles on its Deram label. For a group called Walrus, the disk tile is "Never Let Your Body Touch the Ground." The label also is now featuring the girl duo, Sue and Sunny, seen frequently on the Tom Jones TV show, in their first single, "Freedom," produced by Tony Hiller.

# Wechsler, Berland Gelassen To New **Polydor Functions**

Polydor Functions

NEW YORK—Polydor, Inc. has made three key exec appointments. Spence Burland has been named director of advertising and merchandising; Bernie Wechsler has taken over as sales promo coordinator; and Lloyd Gelassen has been named director of publicity and artist relations.

Wechsler, formerly the label's rack sales manager, will initiate and supervise all point of sale merchandising concepts; Berland. formerly account exec at Record World, will plan and execute all ad-merchandising activities; Gelassen, who joined Polydor when it was formed two years ago as creative services manager of classical product, will combine both pop and classical activities as part of a youth-market concept.

## Krondes Returns To Bourne As GPM

NEW YORK-Jimmy Krondes has returned to Bourne Music as general turned to Bourne Music as general professional manager. Krondes leaves RCA's publishing unit, Sunbury/Dunbar, to accept the post. He spent a year at the firm as professional man-

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# Lambert, Potter To ABC/Dunhill

HOLLYWOOD — ABC/Dunhill Records has signed Dennis Lambert and Brian Potter, who have formed company-within-the-company that encompasses production, com-posing, and publishing.

The Lambert-Potter production

ompany will operate under the name of Soldier Productions, Inc. Company will personally sign and produce talent, which ABC/Dunhill will release. Additionally, their Soldier Music Company, a publishing house, will be administered by Trousdale Music, ABC/Dunhill's publishing firm, which will have total and exclusive rights to the team's output.

Under the new arrangement, Lambert and Potter will also produce artists on the ABC/Dunhill label as the occasion arises in addition to produc-ing for their Soldier Productions

company. The Lambert-Potter unit is now housed in a wing of ABC/Dunhill's Los Angeles headquarters. They are currently signing a roster of artists for Soldier Productions and expect to

# Sparago Is UA's Nat'l Sales Chief

HOLLYWOOD-Bernie Sparago has been appointed national sales manager at United Artists Records, according to Mike Stewart, executive vice presi-

Sparago will be responsible Sparago will be responsible to Stewart for the planning of maximum market penetration and the co-ordination of scheduling distribution of all product to assure maximum effectiveness. He will also work closely with the field to survey and assess feedback on the effectiveness of sales, advertising and marchandising materials. vertising, and merchandising material. Sparago will maintain contact with the regional managers to ascertain their awareness of the impact of sales promotion and distribution.

#### Wallington To WB PR In East

BURBANK-Billie Wallington is joining Warner Bros. Records as publicity director, effective this Monday (1). Stan Cornyn, vice president and director of creative services for the company, said Mrs. Wallington will headquarter in Warner Bros.' New

York offices.

"The concept of having the weight operation on one r publicity operation on one while our home offices are on the other, presents an enormous challenge to our ability to communicate, as well as enormous potential for servicing the East Coast publishing community," Cornyn stated.

For the past five years, Mrs. Wallington has served as manager of na-For the past five years, Mrs. Wallington has served as manager of national publicity for CBS Records, where she was involved in creating publicity concepts for such artists as Simon and Garfunkel, the Byrds, Leonard Cohen and Laura Nyro. Prior that the spent flow years as Public that the spent flow years as the spent flow years as public that the spent flow years as the years as the spent flow years as the year to that she spent five years as Publicity Director of Riverside Records.

Mrs. Wallington began her career

in entertainment publicity with the Virginia Wicks Public Relations firm, where she spent several years as an account executive. She is a member of the Public Relations Society of America and the American Society of Composers, Authors and Publish-

ers.
Mrs. Wallington will shortly visit the Burbank headquarters of Warner Bros. Records to set up liaison procedures between the New York and West Coast offices of the company.
Warner Bros. Records will continue to employ the additional services of independent publicists Ren Grevatt and Associates (N.Y.) and Jim Mahoney & Associates (L.A.).

(from p. 9)

and will serve champagne cocktails as the tour begins!

There will be special guests, a sur-

release their first product in mid-Spring.

Background Lambert and Potter teamed up in 1969 after successful solo careers, and for the past two years were under exclusive contract to Talent Associates Records and publishing. Duratte with the contract of the con

sociates Records and publishing. Buting that time they wrote such international pop hits as "Mr. Monday"
and "One Tin Soldier," produced TA
Records' Original Caste and Country
Store and supervised and composed
the music for several Talent Associate television specials. Although only 23, Dennis Lambert is a seven year veteran of the pop is a seven year veteran of the pop-music industry. He became a pub-lished composer at 16, in 1964, and the following year he joined Mercury Records in his native New York as a staff producer. He then partnered with Don Costa and Teddy Randazzo

on a publishing and production company and wrote and produced for Freddie and the Dreamers, Jerry Butler, Nashville Tenns, the McCoys and Lorraine Ellison.

Brian Potter, London born and besed started bis earner as a drum-

Brian Potter, London born and based, started his career as a drummer and was signed to an exclusive three year contract by the Lionel Bart publishing house in 1964 where he wrote more than 300 songs. From 1967, the 1969, he was a writerhe wrote more than 300 songs. From 1967 to 1969, he was a writer-producer for Atlantic Records, London, and has written for such recording artists as Tom Jones, Dusty Springfield, Grass Roots and Small

#### **DDG** Increases

(from p. 7)

Seattle and Denver branches.

UDC is now capable of providing UDC is now capable of providing the same distribution scheme for independent lines, which are being added both nationally and in individual markets. UDC is handling Media Arts on a national basis and negotiations are now underway for national distribution of several other labels. In various markets, branches are handling Buddah, CTI, Collosus, Living Languages, and Map City product, and there are plans for rapid expansion of this specialized marketexpansion of this specialized marketing program.

#### **UA** Wholesaler

(from p. 7)

(from p. 7) tively with labels that are pressed domestically.

"While industry rumors contend that classical sales are falling off, this has not been the case with Deutsche Grammophon: U. S. sales in 1970 were up 60% from 1969. It is felt that because of the high quality standards and internationally renowned artist roster of DGG, both the consumer and the trade will accept the increase quickly, and that DGG's classical market share will continue to rise at its present rate in 1971."

# Merlin Label

(from p. 7)

Rosemont, president of Merlin, also announced that the new company hopes to sign a number of artists to the label in the near future. He indicated that Merlin will actively be seeking new tolent seeking new talent.

# Gayles-Galligan Co.

(from p. 10)

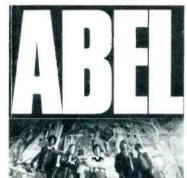
(from p. 10)
Following Atlantic, Gayles served as vice president of Promotion for Roulette and then sales and promo vp for Crew Records.
Galligan at one time headed Canadian-American Records where great success was enjoyed with Santo & Johnny, The Belmonts and Linda Scott. Its first year saw 13 hits derived from 12 releases, several of them two-sided smashes. He then moved on to the Congress label where Shirley Ellis' career was launched.
As general manager for Big Seven Music Galligan's efforts saw the publishing firm rise to be among the top ten publishing companies. Most recently he had been vice president of A&R for Crew Records.

guides" will present banquet kits (contents are secret) to each member

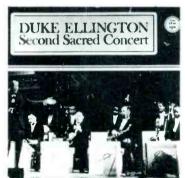
prise emcee, surprise entertainment and all sorts of exciting happenings. The dress for the evening is informal.

# Saul has the flu Ted strained a muscle jogging in the park and Max has telephonitis in his left ear... Nevertheless...things ain't to bad, Fantasy has seven solid smash albums. Dig them!















#### **Alice Stuart**

- a singer, a songwriter, a new voice in pop music. "FULL-TIME WOMAN" is her first album, but like any full time woman, she grows on you.

#### Abel

—a new rock group from
San Francisco's Mission District,
a blend of all the sounds of that
polyglot section of the city by
the Golden Gate. They move and
they move you. Hard, funky,
lyrical. And swinging.
Dig their LP "PLEASE WORLD."
They mean it.

#### Clover

—They live by the sea in rustic Muir Beach. They ride horses and they play music and the music reflects their life and their love of it.

"FOURTY-NINER" is their second Fantasy album and, like the first, it has that special lyric quality to it.

#### **Duke Ellington**

—Ellington's "SACRED CONCERT" is the music from the second of Ellington's joyful works praising the Lord. It's a two LP set and it is moving, dedicated, rapturous music featuring Ellington himself as well as Johnny Hodges, Harry Carney, Alice Babs and many other voices and instruments.

A two LP set for \$5.98.

#### **Charles Mingus**

The latest in Mingus' Jazz Workshop series released through Fantasy offers the premier composer/bass virtuoso in a special "TOWN HALL CONCERT" featuring the late Eric Dolphy. This is American music for all time.

#### **Tiader**

—Back home again! Cal Tjader's new Fantasy album "TJADER" is a showcase for Tjader's lyric, swinging afro-cuban and pop rhythms. He does contemporary songs by Donovan and The Beatles as well as his own compositions in his inimitable rhythm styling.

#### Shepp/Jones

Archie Shepp and Philly Joe Jones, two of the most provocative and interesting of the avant guard jazzmen combine in an album recorded in Paris to produce exciting and unusual modern jazz.



Fantasy Records

#### Winter To Indie PR: **Gersh Is Partner**

HOLLYWOOD — Norm Winter has left his post as director of press information at MCA Records (Decca, Kapp, Uni) to form a national publicity agency, Totem Pole, headquartered at 8255 Sunset Strip. Dick Gersh, who heads a New York-based indie public relations firm, is partnered in the venture. Totem Pole plans to concentrate on performers and companies involved in the contemporary music scene. Additionally,

plans to concentrate on performers and companies involved in the contemporary music scene. Additionally, the offices will service motion pictures, television and the burgeoning video cassette field.

Gersh and Winter first became associated when Winter headed the press department of Paramount Pictures Music Division (1967-69). Stax Records, then owned by Paramount, is a client of Richard Gersh Associates, Inc. The two enjoyed a reunion when Winter moved over to MCA in 1969, thereby becoming involved with the Decca label, another Richard Gersh Associates client.

Winter launched his diversified career in the early sixties, following a hitch with Armed Forces Radio-TV Service. His indie PR firm accounts included actors George Chakiris, Richard Conte, Shelley Berman and Phyllis Diller. Video-wise he repped ABC-TV's "The Alvin Show." Winter gained motion picture credits for special campaigns with Clover and Arwin Productions, and a year-anda-half of post-production activity for Walt Disney Studios—seven features in all, culminating with "Mary Poppins."

Shortly thereafter, he was tapped by Liberty Records to head up na-

in all, culminating with "Mary Poppins."

Shortly thereafter, he was tapped by Liberty Records to head up national Publicity for the parent corporation and its other labels; Imperial/World Pacific/Blue Note, and Metric Music Publishing. During his tenure, he was instrumental in developing the image and stature of numerous artists, among them: Johnny Rivers, Canned Heat, Cher, Jackie DeShannon, The Hollies, Ravi Shankar and The Fifth Dimension.

In 1967 he accepted an offer from Paramount Pictures Music Division, and spent the next two years working with the Paramount, Dot, Steed labels, and Paramount Pictures Music Publishing Companies. In November, 1969, with Bill Gallagher assuming the presidency of Paramount, and a shift to the east planned, Winter moved to Universal City Records.

When Mike Maitland joined MCA Records as president, Winter began servicing all labels from the Universal Studios Tower.

Ford Label To Merge w/Lance

NEW YORK—Ford Records and Lance Productions, Inc., will merge this week, according to Sherman Ford, Jr., record company president, and Lorraine Lester, president of

The merger follows Ford's election as vice-president and a director of Lance Productions. The label will move its offices to 353 W. 57th St., where Lance has its general offices

where Lance has its general offices and studios.

The two companies will continue to operate separately, with Ford as general manager of both. The move will give Ford its own recording studio, formerly owned by Hudson Records. As a result of this consolidation Ford will become a subsidiary of Lance.

Ford, who for the past month has been consulting with various tech-

Ford, who for the past month has been consulting with various technicians in the motion picture trade, plans to make numerous improvements in the studio. Among the renovations will be the construction of a new cyc to be fifty feet wide and twenty one feet high, new lighting and additional construction equipment.

#### Umin Exits Rosen

PHILADELPHIA—Norm Umin has resigned his post as sales manager of Raymond Rosen music products, this city. He did not announce his future plans.

### cashbox/talenton stage

#### **Curtis Mayfield Ami Rushes**

BITTER END WEST, L.A.—If Curtis Mayfield's debut here wasn't a total success, it wasn't for lack of trying. The singer-composer and his band put in a good fifty minutes onstage, incorporating into the act both new songs and established favorites. The program included the Mayfield-composed "Gypsy Woman" and "People Get Ready" (hits from his days as leader of the Impressions), songs from his Curtom album, and a couple of numbers that haven't been released yet. He looks a star (for the occasion,

or numbers that haven't been released yet. He looks a star (for the occasion, dressed in a stylized bush jacket, with a cartridge belt and heavy leather guitar strap as accessories). His rhythm and occasional lead guitar playing is certainly adequate, and the guitar work of Grant MacMillan is more than that. And so is, for that matter, the work of the rest of his tight four-

piece band.
What little difficulty there was—and What little difficulty there was—and that will be corrected soon, at the rate Mayfield is going—came from performing an act seemingly aimed chiefly at black audiences in a predominently-white atmosphere. The black turnout at the Bitter End West was several times higher, proportionately, than normal; but it's still hard to generate a lot of audience enthusiasm when you ask a room 23 full of whites to sing "Say it loud, I'm black and I'm proud". Much of Mayfield's material is, rightly, racial in nature. After all, he writes to reflect his own background. And the songs aren't racist. Rather, they're of the "we've got to get ourselves together" variety.

Mayfield's voice, and his talking/preaching/singing style, tend to be

come a bit monotonous toward the end of the long set. He's a dynamic performer, though, and the audience loved him. It's just that there was a bit of tension that comes from being exposed to something new; both from Mayfield and the audience. And this should, as mentioned earlier, be resolved soon. Particularly if the materials presented is a bit more evenly balanced.

Second-billed Ami Rushes is a girl whose singing style is roughly in the Janis Joplin-Genya Ravan vein, but a bit jazier than either. Miss Rushes is also quite attractive, which should help her on her quest for stardom.

She and her accompanying group (who got about as much solo time as she did) performed such numbers as "Compared to What", "(Groupie) "Superstar" and "Sticks and Stones". "Superstar" and "Sticks and Stones". The band shows considerable promise, and consists of Tom Leavy on bass, Barry McManus on drums, Andy Cohen on piano and Otis Hale, who doubles on guitar, sax and flute. His playing is especially exciting; something the rest of the band also realize, as they allow him most of the solo space (he even gets to sing an original song).

Miss Rushes had a cold on the night Miss Rushes had a cold on the night reviewed, and her set was limited to a brief thirty-five minutes. But with a bit more work in outlying areas and smaller clubs, giving herself and the band a chance to get themselves more together in front of an audience, she and the group will be well worth seeing—and hearing.

#### Greco

COPACABANA, NY—"Pro" may be an overworked show business noun, but it applies well to Buddy Greco. but it applies well to Buddy Greco. The pianist-vocalist, making one of his many appearances at the Copa, is in fine, varied form, whether he's making music with his hands (piano and guitar) or vocal chords. His material is what Greco fans have come to expect from the performer: a healthy respect for the past and a keen ear for today's better tunes. So his world of music takes into account such material as "The Lady is a Tramp," a Jim Webb medley (he closes with Webb's "Didn't We"),

"Once in My Life," "There's No Mountain High Enough," "Something" and "Quando Quando Quando." This selection, among the others in his act, offers ample opportunity for both the instrumental and vocal sides of Greco to display his well-known swinging nature, as well as his sincere passion for a knock-out ballad (e.g. "Once in My Life"). Greco, who is now recording for MGM, is a performer whose "pro" polish is a performer whose "pro" polish is augmented by a knack of making the best of pop music bask in the glory they deserve.



AMERICAN HAT TRICK—Brenda Lee, taking time out from her recent Las Vegas engagement at the Fremont Hotel to catch the show of neighboring Frontier headliner, Jimmy Durante, was surprised backstage by the veteran comedian himself who presented her with the famous fedora he has used for years as his onstage trademark. Durante arranged the presentation after learning that a highlight of Brenda's stage act for the past few seasons has been her onstage impersonation/salute to him with "One Of Those Songs." She plans to incorporate the Durante gift into her stage act.

#### Ampex, Lizard **End Dist. Ties**

NEW YORK - The Ampex and Lizard labels have agreed to an amicable termination, effective Feb. 28, of

ble termination, effective Feb. 28, of their distribution contract, in operation since January, 1970.

Larry Harris, president of Ampex Records, and Mike Plotkin and Gabriel Mekler, Lizard Records' executives, reached the concluding arrangement in Los Angeles.

After Feb. 28 masters and product

After Feb. 28, masters and product for all Lizard artists will be re-turned. This includes: Nolan, Clydie King, Jamul, Frantic, Paul Humph-rey, Adam Mekler and Marshall

Lines of communication and an open agreement to work together on product of mutual interest will con-tinue to exist between both compan-ies in he future, a statement said.

#### Hyman To Project 3

NEW YORK—Dick Hyman, the pianist-composer-arranger has joined Project 3 Records. He's preparing a new LP for release in about three weeks, in addition to some singles. He'll also arrange for various Project 3 artists. Hyman and Project 3 president Enoch Light had a successful association when Light ran the Command label.

#### Robinson To RCA Press On Coast

NEW YORK-Leroy Robinson has

NEW YORK—Leroy Robinson has been appointed administrator of press & information on the west coast for RCA Records, reports Herb Helman, manager of public affairs.

Robinson will be headquartered at RCA's Hollywood offices and will report to Grelun Landon, manager of press & information on the west coast. Before joining RCA, Robinson was a free lance writer and reviewer, and his byline has appeared in such publications as The Los Angeles Times, Cash Box, Billboard, Jazz & Pop, Show, Rock and Black Enterprise magazines.

He also served as editor of Soul Illustrated Magazine and was a con-tributing columnist for the bi-weekly

newspaper, Soul.

Byrd To RCA Dist. Sales Mgr.

NEW YORK—E. B. (Skip) Byrd has been appointed southeastern district sales manager of RCA Records.

Announcement was made by Gene Settler, RCA director of commercial sales, to whom Byrd will report. The appointment is effective immediately, and Byrd will be headquartered in Atlanta Atlanta

Byrd joins RCA Records after hay Byrd joins RCA Records after having spent the past two and a half years as regional manager for Epic Records in Atlanta, traveling the southeast. His association with Columbia-Epic began a number of years previously and he had served variously as a salesman, sales manager, regional sales manager and regional remotion manager operating out of

promotion manager, operating out of Atlanta, Charlotte and New Orleans.

Prior to joining Columbia, he had been sales manager of an independent distributing company in Charlotte.

#### Costa To Elektra **Press Aid Post**

NEW YORK—Jean-Charles Costa, former managing and associate editor of Crawdaddy Magazine, has joined Elektra Records as assistant to Bruce Harris, director of advertising and publicity, in the area of press relations. He has written for such publications as Rolling Stone, Circus, Changes and Pop Wire.

#### Lewis Exits Capitol

NEW YORK—Vicki Lewis has left Capitol Records, effective immediately. She joined Capitol's publicity department in Jan. of 1970, working directly with the east coast director of publicity. Most recently, in the absence of a publicity director, she was responsible for all the publicity functions of the New York office.



SINGLE #56218

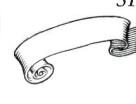


#### THE NEW 45 RPM SINGLE

Handsomely packaged in a slick, full color sleeve with its own customized label, uniquely designed to enhance any turntable.

For those with more listening time, this tune is available in the long-playing album LST-11010, cartridge 9113 and cassette C-1113:



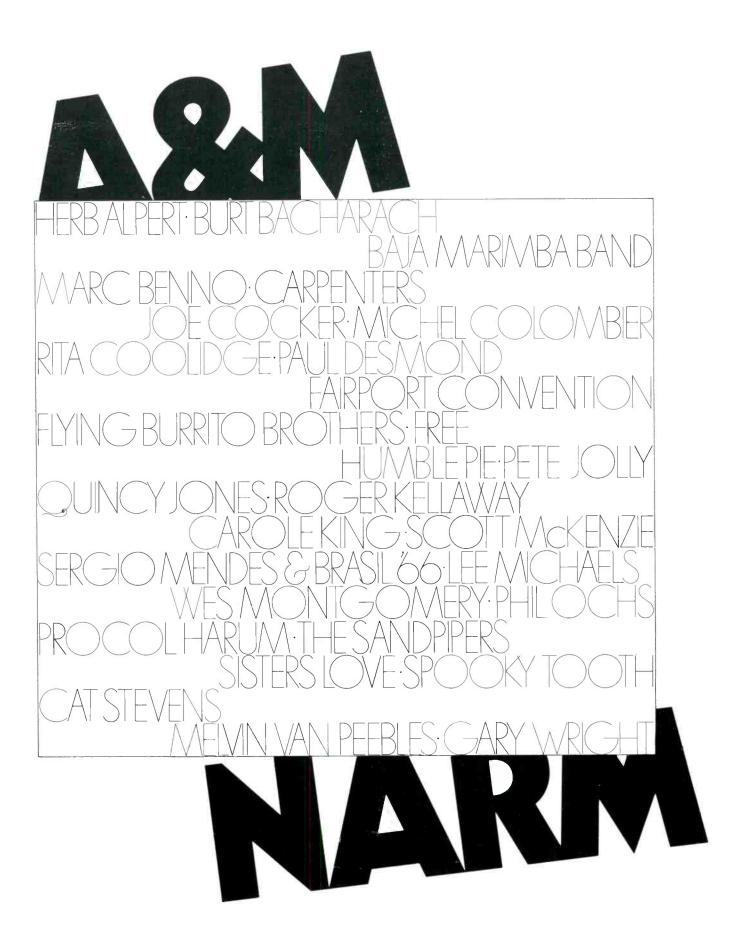








UNITED ARTISTS RECORDS. INC.





**BLOODROCK 2** 

STEPHEN STILLS

(Capitol ST 491) 32 (8XT 491) (4XT 491)

(Atlantic SO 7202) (TP 7202) (CS 7202)

32

33

## OP 100 Albums

Cash Box — March 6, 1971

			A STATE OF THE PARTY OF THE PAR		
	PEARL  JANIS JOPLIN (Columbia KC 30322) 2	34	DELIVERIN' POCO (Epic KE 30290) 40	68	AMERICAN BEAUTY GRATEFUL DEAD (V
2	(CA 30322) (CT 30322)  LOVE STORY  ORIGINAL SOUNDTRACK (Paramount PAS 6002) 4	35	THEME FROM LOVE STORY  HENRY MANCINI (LSP RCA 4466) 42  (P8S 1660) (PK 1660)	69	MORNING
3	JESUS CHRIST SUPERSTAR (Decca DXSA 7206) 1	36	EMITT RHODES (Dunhill DS 50089) 36	70	SUPER BAD
4	(6-6000) (73-6000)  ALL THINGS MUST PASS  GEORGE HARRISON (Apple STCH 639) 3	37	CANDIDA  DAWN (Bell 6052) 37 (86502) (56502)	71	JAMES E
5	CHICAGO III	38	LED ZEPPLIN III  (Atlantic SD 7201) 38	72	NANCY WI
6	(CA 30110) (CA 30110) (CT 30110) (CT 30110) (CT 30110)	39	(TP 7201 (CS 7201)  BLOWS AGAINST THE EMPIRE PAUL KANTER (RCA LSP 4448) 39	73	CREEDENCE CLEARWATER   BUTTERFIELD   BLUE
7	ABRAXAS  SANTANA (Columbia KC 30130) 8	40	(P8S 1654) (PK 1654)  BRIDGE OVER TROUBLED WATER SIMON & GARFUNKEL (Columbia KCS 99-14) 40	74	CHRISTMAS AND TH
8	PENDULUM	41	(18 10 0750) (14 10 0750) (16 10 0750) PORTRAIT		BEADS OF SWEAT LAURA NYRO
9	ELTON JOHN (UNI 73090) 7	42	FIFTH DIMENSION (Bell 6045) 41 (86045) (56045) WOODSTOCK	75	SPACESHIP EARTH SUGARLOA
1.0	(8 73090) (2 73090) THE PARTRIDGE FAMILY ALBUM ORIGINAL TV CAST (Bell 6050) 10	43	ORIGINAL SOUNDTRACK (Cotillion SD3-500) 42 (TP 33-500) (CS 33-500)  FOR THE GOOD TIMES	76	WE GOT TO LIVE TO
11	SLY & THE FAMILY STONE	44	RAY PRICE (Columbia C 30106) 43 (CA 30106) (CT 30106) NATURALLY	77 78	UNCLE CHARLIE & F NITTY GRITTY DIRT BA CHAPTER 2
12	GREATEST HITS (Epic KE 30325) (CA 30325) (CT 30325) 11  ROSE GARDEN	45	THREE DOG NIGHT (Dunhill DSX 50088) 83  STEPPENWOLF GOLD	79	ROBERTA TWELVE DREAMS OF
12	LYNN ANDERSON (Columbia C 30411) 15 (CA 30411) (CT 30411)	46	(Dunhill DS 50099) 52 (8 50099) (5 50099) 52	/5	DR. SARCONICUS
13	ELVIS COUNTRY  ELVIS PRESLEY (RCA LSP 4460) 13  (P8S 1665) (PK 1665)	47	JIMI HENDRIX (Reprise MS 2034) — (8 2034) (5 2034)  JAMES TAYLOR & THE ORIGINAL	80	SONG OF NORWAY ORIGINAL SOUNDTRA
14	PARANOID  BLACK SABBATH (Warner Bros. WS 1887) (M8 1887) (M5 1887) (M5 1887)	7/	FLYING MACHINE  (Euphoria EST 2) 77	81	HIS BAND AND THE STREET CHOIR
15	2 YEARS ON  BEE GEES (Atco SD 33-353) 14 (TP 33-353) (CS 33-353) 14	48	KENNY ROGERS FIRST EDITION GREATEST HITS	82	VAN MORRISON (W
16	IT'S IMPOSSIBLE  PERRY COMO (RCA LSP 4473) 16 (PS8 1667) (PK 1667)	49	(Reprise RS 6437) 63 (M8 6437 (M5 6437)	83	STEPPENWOLF 7
17	ONE BAD APPLE  OSMOND BROS. (MGM SE 4724) 19	50	CURTIS MAYFIELD (Curtom CRS 8005) 49  LIVE IN COOK COUNTY JAIL  B. B. KING (ABC ABCS 723) 60	84	EVERYTHING'S GOOD
18	NANTUCKET SLEIGHRIDE    MOUNTAIN (Windfall 5500) 20 (M8 5500) (M5 5500)	51	BLACK SABBATH  (Warner Bros. WS 1871) 51 (CWX 1871) (8WM 1871) 51	85	WORKIN' TOGETHER
19	STONEY END  BARBRA STREISAND (Columbia KC 30378) 36 (CA 30378 (CT 30378)	52	FROM ME TO YOU  CHARLEY PRIDE (RCA LSP 4468) 65	86	SISYPHUS
20	CLOSE TO YOU  CARPENTERS (A&M 4271) 21	53	WATT TEN YEARS AFTER (Deram XDES 18050) 53	87	SALISBURY
21	(8T 4271) (CS 4271)  IF YOU COULD READ MY MIND  GORDON LIGHTFOOT (Reprise RS 6392) 24	54	THE POINT  NILSSON (RCA LSPX 1003) 85 (P8S 1623) (PK 1623)	88	URIAH HEEF HIGHWAY
	SWEETHEART ENGELBERT HUMPERDINCK (Parrot XPAS 71043) 34	55 56	TO BE CONTINUED  ISAAC HAYES (Enterprise ENS 1014) 55  CHICAGO	89	SEATRAIN
23	(M 79843) (M 79643) THE WORST OF JEFFERSON	30	(Columbia KSP 24) 56 (18 BO 08858) (16 BO 1858)	90	
24	AIRPLANE (RCA LSP 4459) 12 SWEET BABY JAMES	57	THIRD ALBUM  JACKSON 5 (Motown MS 718) 57 (M8 1718) (M75 718)	90	I THINK, THEREFORI R. DEAN TAYLOR
	JAMES TAYLOR (Warner Bros./7 Arts) (WS 1843) 22 (8 WM 1843) (CWX 1843)	58	WHAT ABOUT ME  QUICKSILVER (Capitol SMAS 630) 58  (8XT 630) (4XT 630)	91	CANDIDA LAWRENCE WELK
	ANDY WILLIAMS (Columbia KC 30497) 51 (CA 30497) (CT 30497)	59	TAP ROOT MANUSCRIPT  NEIL DIAMOND (UNI 73092) 59	92	DO IT
26	GRAND FUNK LIVE (Capitol SWBB 633) 25	60	AFTER THE GOLD RUSH  NEIL YOUNG (Reprise RS 6383) 60	93 94	MELTING POT BOOKER T. & N TEMPTATIONS CREAT
27	WHALES AND NIGHTINGALES  JUDY COLLINS (Elektra 75010) 27 (18 5010) (55010)	61	(8RM 6383) (CR 6383)  TOMMY  THE WHO (Decca DXSW 7205) 61	J4	TEMPTATIONS GREAT VOL. II  (Gordy GS 854
28	JOHN LENNON/PLASTIC ONO BAND (Apple SW 3372) (8XT 3372) (4XT 3372)	62	(6-2500) (73-2500) <b>VERY DIONNE</b>	95	JAMES GANG RIDES (8022-)
29	GOLDEN BISQUITS  3 DOG NIGHT (Dunhill DS 50098) 48	63	SHARE THE LAND	96	WITH LOVE, BOBBY BOBBY SHERMAN (Me
30	(8 50098) (5 50098)  EMERSON, LAKE & PALMER	64	THE GUESS WHO (RCA LSP 4359) 63 (P8S 1590) (PK 1590)	97	NEIL DIAMOND GOLD
31	(Cotillion SD 9040) 37 TEA FOR THE TILLERMAN	65	DOORS (Elektra EKS 74079) 64 (T8 4079) (50479) THAT'S THE WAY IT IS	98	SURVIVAL OF THE FI
	CAT STEVENS (A&M SP 4280) 28 (8T 4280) (CT 4280)	0.5	ELVIS PRESLEY (RCA LSP 4445) 65		AMBOY DUK

FUL DEAD (Warner Bros. WS 1893) 68 (8 1893) (5 1893) JIM ED BROWN (RCA LSP 4461) 69 (P8S 1672) JAMES BROWN (King KS 1127) 70 NAMON NANCY WILSON (Capitol ST 541) 71 (8XT 541) (4XT 541) CTORY EARWATER REVIVAL (Fantasy 842) 72 D BLUES BAND ALIVE (Elektra 7E-2001) 73 AND THE SWEAT LAURA NYRO (Columbia KC 30259) 74 (CA 30259) (CT 30259) EARTH SUGARLOAF (Liberty LST 11010) 87 LIVE TOGETHER BUDDY MILES (Mercury SR 61313) 76 RLIE & HIS DOG TEDDY TY DIRT BAND (Liberty LST 7642) 77 ROBERTA FLACK (Atlantic 1569) 84 (TP 1569) (CS 1569) AMS OF IICUS SPIRIT (Epic E 30267) 79 ORWAY L SOUNDTRACK (ABC ABCS OC 14) 80 ND THE )IR 10RRISON (Warner Bros. WS 1884) 81 (8 1884) (5 1884) B. J. THOMAS (Scepter SPS 586) 82 LF 7 (Dunhill DXS 50090) 83 'S GOOD ABOUT YOU LETTERMEN (Capitol ST 634) 84 (8XT 634) (4XT 634) **GETHER** KE & TINA TURNER (Liberty 7650) 110 LD BLOOD (San Francisco SD 205) 86 (TP 205) (CS 205) URIAH HEEP (Mercury SR 61319) 87 FREE (A&M SP 4287) 88 (8T 4287) (CS 4287) (Capitol SMAS 659) --(8XT 659) (4XT 659) REFORE I AM DEAN TAYLOR (Rare Earth RS 522) 90 (R8 1522) (R75 522) ENCE WELK (Ranwood RLP 8083) 91 NEIL DIAMOND (Bang 224) 98 OKER T. & MG'S (Stax STS 2035) -S GREATEST HITS Gordy GS 854) (G8 954) (T75 954) 99 **RIDES AGAIN** (ABC ABCS 711) 95 (8022-711 V) (5002-711 M) **BOBBY** HERMAN (Metromedia KMD 1032) 96 (8090 1032) (5090 1032) D GOLD (UNI 73084) 97 (8-73084) (2-73084) SURVIVAL OF THE FITTEST
AMBOY DUKES (Polydor 244035) 98

MARGIE JOSEPH MAKES A NEW

DEREK AND THE DOMINOS (Atco SD 2-704) 100 (TP 704) (CS 704)

(Volt VOS 6012) -

**IMPRESSION** 

LAYLA

100

CROSBY, STILLS, NASH & YOUNG (Atlantic SD 7200) 67 (TP 7200) (CS 7200)

THE GOOD BOOK

67

ELVIS PRESLEY (RCA LSP 4445) 65 (P8S 1652) (PK 1652)

MELAINE (Buddah BDS 9500) 77

#### Basic Album Inventory

check list of best selling pop albums other than those appearing on the CASH BOX Top 100 Album chart. Feature is designed to call wholesalers' & retailers' attention to key catalog, top steady selling LP's, as well as recent chart hits still going strong in sales. Information is supplied by manufacturers. This is a weekly evolving list presented in alphabetical order. It is advised that this card be kept until the list returns to this alphabetical section.

	EPIC			EVEREST	
		DNI OCEOE		NO MONO	
irgent	Argent Resurrection	BN 26525 F 30002	Copland	3rd Symphony—Coplan/London Symphony	3018
lum eff Beck	Truth	BN 26413	Grand Canyon Suite	Grofe/Rochester Philharmonic	3044
eff Beck	Beck—Ola	BN 26478	Respighi	Pines of Rome—Fountains of Rome—	3051
ommy Cash	Your Loving Takes The Leavin' Out Of Me	BN 26484		Sargent London Symphony Orchestra	
atfish	Get Down	BN 26505	Beethoven	9 Symphonies—Josef Krips—London	3162/ <b>7</b>
)cnovan	Barabajagal	BN 26481		Symphony Orch.	2257
Jonovan	Sunshine Superman	BN 26217	Gershwin	Rhapsody, American In Paris—Sanroma—	306 <b>7</b>
onovan	Mellow Yellow	BN 26239 BN 26349	John Cage-David Tudor	Steinberg, Pittsburgh	3132
)onovan )onovan	Wear Your Love Like Heaven For Little Ones	BN 26350		An Anthology—Noah Greenburg conducting	3145/7
)onovan	In Concert	BN 26386	Alirio Diaz	400 Years of Clasical Guitar	3155
onovan	Hurdy Gurdy Man	BN 26420	Jean Pierre Rampal	The Romantic Flute	3165
)onovan	Donovan's Greatest Hits	BXN 26439	Maria Callas	The Artistry of Maria Callas	316 <b>9</b>
Ivin Bishop Group	Elvin Bishop Group	F 30001	Pierre Boulez	Eloy/Pousseur/Schienberg—Pierre Boulez	31 <b>7</b> 0
<mark>iun</mark>	Gun	BN 26468		conducting the Domaine Musical Ensemble	2101
)avid Houston	David	BN 26482	Shostakovitch	Shostakovitch Symphony #13—Babi Yar	3181
David Houston	Almost Persuaded	BN 26213 BN 26432	Diama Baulan	(Banned in Russia)	3184
David Houston	David Houston's Greatest Hits	BN 26391	Pierre Boulez Mahler	Tribute to Strav.nsky Symphony #8 "Symphony of a Thousand"	3189/7
David Houston David Houston	Already It's Heaven Where Love Used To Live	BN 26432	Mainer	Vienna Festival Orch.—conducted by Dmitri	
David Houston	Sings Twelve Great Country Hits	BN 26156		Mitropoulos	
David Houston &	omgo rivorco aroat boardy rive		Jean-Pierre Rampal	The Art of the Flute	3194/7
Tammy Wynette	My Elusive Dreams	BN 26325	John Williams	The Virtuoso Guitar	3195
lim & Jesse	We Like Trains	BN 26513	Manitas de la Plata	The Art of the Guitar	3201
(aleidoscope	KALEIDOSCOPE	BN 26467	- a III	Classical Japanese Koto Music	3206
	Bernice	BN 26508 Z12 44006	Franco Corelli	The Artistry of Franco Corelli Guitar Artistry of John Williams	3207 3219
eggy Lipton	Peggy Lipton Lulu Sings To Sir With Love	BN 26339	John Williams Janos Starker	Romantic Cello Music Of Spain	3222
.ulu [he Nice	Nice	Z12 52022	Robert Merrill	Artistry of Robert Merrill	3231
Shuggie Otis	Here Comes Shuggie Otis	BN 26511	Robert Merrin	Orchestra Music of Erik Satie	3234
,000	Pickin' Up The Pieces	BN 26460		National Anthems of the World	323 <b>9</b>
Ferry Reid	Terry Reid	BN 26477	Wilhelm Furtwangler	Beethoven Ninth Symphony	3241
Terry Reid	Bang Bang You're Terry Reid	BN 26427	Charlie Byrd	Guitar Music & Songs of Merrie Olde England	3242
Charlie Rich	The Fabulous Charlie Rich	BN 26516		Anthology of Music of Black Africa	3254/3
Sly & The Family	A Mile of a Marce Things	BN 26324	Fine Arts Quartet	Beethoven Complete String Quartets	3255/ <b>9</b> 3260
Stone	A Whole New Thing	DN 20324	John Philip Sousa Andres Segovia	Sousa Conducts His Own Marches The Genius of Andres Segovia	3261
Sly & The Family Stone	Dance To The Music	BN 26371	Carlos Montoya	Flamenco Fury	3263
3ly & The Family	Dance to the music	D	Jan Peerce	The Early Years	3264
Stone	Life	BN 26397	Mason Williams	Mason Williams Listening Matter	3265
Sly & The Family			Rod McKuen	Life Is	3267
Stone	Stand	BN 26456	Manitas De Plata	Flaming Flamenco	3271
3pirit	Clear Spirit	Z12 44016 Z12 44014		TVOTILO	
2 - b.b 1/5 t.c.	The Family That Plays Together	BN 26098		EXCELLO	
Bobby Vinton Bobby Vinton	Bobby Vinton's Greatest Hits Please Leave Me Forever	BN 26341	Various Artists—Swam	n Blues Vo. 1&2	8015/16
Bobby Vinton	I Love How You Love Me	BN 26437	Delta Factor—Switche		8014
Bobby Vinton	Vinton	BN 26471	Slim Harpo—Slim Har		8013
Bobby Vinton	Bobby Vinton Sings The Newest Hits	BN 26245	Lonesome Sundown-		8012
Bobby Vinton	Bobby Vinton's Greatest Hits Of Love	BN 26517	Various Artists—The		8011
Charlie Walker	Charlie Walker's Greatest Hits	BN 26343	Slim Harpo—The Bes		8010
Fammy Wynette	Tammy's Greatest Hits	BN 26486	Rev. Martin L. King—I		8009
Tammy Wynette	Your Good Girl's Gonna Go Bad	BN 26305	A Great Reve Slim Harpo—Tip On Ir		8008
Fammy Wynette	Take Me To Your World	BN 26353	Lazy Lester—True Blu		8006
Fammy Wynette	D-I-V-O-R-C-E	BN 26392	Slim Harpo—Baby Scr		8005
Tammy Wynette	Inspiration	BN 26423	Lightnin' Slim—12 Top	Rhythm and Blues	
Tammy Wynette	Stand By Your Man	BN 26451	Songs		8004
Tammy Wynette	The Ways To Love A Man	BN 26519	Slim Harpo—Raining		8003
The Yardbirds	The Yardbirds Greatest Hits	BN 26246	Lightnin' Slim—Rooste	er Blues	8000



## TOP 100 Albums

101 TO

101	CLOSER TO HOME Grand Funk (Capitol SKAO 471)
400	(8XT 471) (4XT 471)
102	THE FLIP WILSON SHOW Little David (LD 2000) (LD8 2000) (LDC 2000)
103	STILLNESS Sergio Mendes & Brasil 66 (AM&M SP 4284) (8T 4284) (SC 4284)
104	THE ARISTOCATS Original Soundtrack (Disneyland ST/STER 8993)
105	A QUESTION OF BALANCE The Moody Blues (Threshold 3)
106	THE MAGNIFICENT SEVEN Supremes & Four Tops (Motown MS 717) (M8 1717) (M75 717)
107	McGUINNES FLINT (Capitol SMAS 625) (8XT 625) (4XT 625)
108	WE'VE ONLY JUST BEGUN Ray Coniff (Columbia C 30410)
109	MUSIC FROM "BUTCH CASSIDY AND THE SUNDANCE KID" Burt Bacharach (A&M SP 4227)

- WRONG END OF THE RAINBOW
  Tom Rush (Columbia C 30402)
  (CA 30402) (CT 30402)
  OLD SOCKS NEW SHOES
  JAZZ Crusaders (Chisa CS 804)
  MORE GOLDEN GRASS
  Grass Roots (Dunhill DS 50087)
  GAMES Grass Roots (Dunhill DS 50087)
  GAMES
  Redeye (Pentagram PE 10003)
  WE GOTTA START LOVIN'
  Bobby Goldsboro (United Artists UAS 6777)
  MAD DOGS AND ENGLISHMEN
  JOE COCKER (A&M SP 6002)
  (8T 6002) (CT 6002) 115 RYAN'S DAUGHTER
  Original Soundtrack (MGM ISE 27 ST) 116 Original Soundtrack (Michiel 102 - 104 BURNIN' Esther Phillips (Atlantic 1565) (TP 1565) (CS 1565) NEW MORNING Bob Dylan (Columbia KC 30290) (CA 30290) (CT 30290) (8 6432) (5 65432) LOLA VERSUS POWERMAN AND THE MONEYGOROUND, PART ONE The Kinks (Reprise RS 6432) 117

1	40
120	ALARM CLOCK Richie Havens (Stormy Forest SFS 600s) (MGM)
121	SNOWBIRD Anne Murray (Capitol ST 579)
122	JOHN BARLEY CORN MUST DIE Traffic (United Artists UAS 5504)
123	IN SESSION Chairmen Of The Board (Invictus SKAO 7304)
124	MONA BONE JAKUN Cat Stevens (A&M SP 4260)
125	THE BLACK MAN'S BURDON Eric Burdon (MGM SE 4710-2)
126	BREWER & SHIPLEY

- (Kama Sutra KSBS 2024)

  127 I (WHO HAVE NOTHING)
  Tom Jones (Parrot XPAS 71039)

  128 GET YER YA-YA'S OUT
  Rolling Stones (London NPS 5)
  (M72 176) (M57 176)

  129 HELP ME MAKE IT THROUGH THE NIGHT
  Sammi Smith (Mega M-31 1000)

  130 SECOND THOUGHTS
  MCKENDRE SPRING (Decca D 75230)
- EVERYTHING IS EVERYTHING Diana Ross (Motown 724) (M8 1724) (M75 724) SOMETHING 133
- (M8 1724) (M75 724)
  SOMETHING
  Shirley Bassey (UAS 6765)
  McCARTNEY
  Paul McCartney (Apple STAO 3363)
  (8XT 3363) (4XT 3363)
  JOHNNY CASH SHOW
  (COLUMDIA KC 30100)
  (CA 30290) (CT 30290)
  STILL WATERS RUN DEEP
  FOUR TOPS (MOTOWN MS 704)
  (MS 1704) (MS 704)
  LIVE AT THE SEX MACHINE
  KOOL & THE SEX MACHINE
  KOOL & THE SEX MACHINE
  KOOL & THE SEX MACHINE
  (COLUMDIA GP 8)
  THE FIFTH DIMENSION GREATEST HITS
  (SOUL CITY SCS 33900)
  HAIR
  Original Cast (RCA Victor LSO 1150)
  (085-1038) (OK-1038)
  THE SESAME STREET BOOK & RECORD
  Original TV Cast (Columbia CS 1069)
  (18 10 1069) (16 10 1069) 135
- 137
- 138 139
  - 140

## insight&sound









#### NEW YORK: POCO: AND THE WHOLE WORLD SMILES WITH YOU

"It was the best of times, it was the worst of times, it was the age of wisdom, it was the age of foolishness, it was the epoch of belief, it was the epoch of incredulity, it was the season of Light, it was the season of Darkness, it was the spring of hope, it was the winter of despair, we had everything before us, we had nothing before us, we were all going direct to Heaven, we were all going direct the other way . . . ."

i don't sing no songs to make you sad only ones to love me.

The familiar quote is from **Charles Dickens'** "A Tale Of Two Cities," which was first published in 1859, over one hundred years ago. How incredible that the very same conditions which existed during his time, shoud still exist today.

Many will argue that political, social and economical problems should be dealt with by the speechmakers, the politicians, the heads of state, etc—but these problems have transcended Washington and have found their way into the streets, the books, the movies and the music. They are problems which must be solved, and everyone, including the musicians is offering advice.

The Rolling Stones offer "Street Fighting Man," Jefferson Airplane cry to 'tear

The Rolling Stones offer "Street Fighting Man," Jefferson Airplane cry to 'tear down the walls,' and Steppenwolf's solution is contained in their "Monster" LP. Though these and others have offered advice on problem solving, they have all taken the negative approach.

it comes from the backwoods of meadows and memories, sunshine encased in honey sweet rhyme, that linger so gently in rustic illusions to whittle your ears to the sound of the times.

Poco. Richie Furay. George Grantham. Paul Cotton. Timmy Schmit. Rusty Young. Poco. Five young men whose music hides no deep meaning. Five talented musicians whose songs are as fresh and envigorating as a spring day. Poco is concerned only with entertaining people. "All we wanna do is play music, entertain our audiences and make them happy" said Richie Furay, "we just love playing." Make people happy. Make them smile. Make them dance and clap their hands. Make them sing. That's positive! That's the answer!

Poco is a combination of positive energy and complete happiness that is reflected both in their personal lives and in their stage performance. "Paul is the newest member of the group," continued Richie, "he was with Illinois Speed Press, and he's been with us for about three months—but he's like a brother—it's like we knew him all our lives—he's part of the family, we're all one big happy family."

(Cont'd on page M-5)

#### HOLLYWOOD—ROCK, AROUND THE CLARK

Anyone ever wonder what ever happened to Jack Armstrong? You remember—the all American kid who raised the flag for Hudson High, peddled a billion Wheaties flakes and repped the motif and mores of middle U.S.A. in the early 1930's. The Shadow should know. Our guess is that he grew up to be Henry Barbour, the old fashioned square ("and proud of it") in "One Man's Family." Barbour was our nation's answer to Galsworthy's Great Britain saga, an unwordly wise, unhip Soames Forsyte. He was a life long member of the WPA (white, protestant, All American).

Armstrong and Barbour passed away when the soaps and serials straggled out of the depression and into the twilight zone. But it's just possible that they have been reincarnated as **Richard Clark**, All American Bandstand.

Clark & The Bandstand have raised the flag on ABC-TV for the past 19 years, boys, and for more than half that time he boasted a five day weekly strip. In one period, with his Saturday night "Dick Clark Show" and his Sunday network "World of Talent" program (plus his Philadelphia local dance parties) he was seen on sixteen hours of live television each week. The Bandstand show was, in the late 50's, the most significant promotion tool for a recording act or record label in our land. Anything played on those shows was taped by hundreds of p.d.'s or their secretaries from coast to coast and usually added to the stations' playlists. Today, the Bandstand no longer wields that power. Still it reaches in excess of 8,000,000 homes weekly.

Dick started on a Utica TV station 24 years ago. In '52 he was jock on

Dick started on a Utica TV station 24 years ago. In '52 he was jock on WFIL, Philly. In '56 Clark was tapped by WFIL to take over Bob Horn's Bandstand show after Horn had hit pg. 1 headlines and was unceremoniously dropped from the station's payrolls. The show, which ran from 3 to  $3\frac{1}{2}$  hours daily, eventually evolved into the American Bandstand and became the most copied

musical format in the world.

In the summer of '57 Ted Fetter, ABC-network p.d., answered a letter of inquiry from Clark, suggesting Clark drop in to visit when he was in N.Y., noting he might "possibly be interested" in a network show featuring kids dancing and pop music of the day to insert into their afternoon format. Clark followed up the invitation diligently and the program went on the air in Aug. '57 for an "experimental" 13 weeks. After several weeks ABC decided to check the show's audience response, testing with a "Why I'd Like to Have a Date with Sal Mineo" contest. A few Bandstand mentions enlisted 40,000 replies. A "dance" response contest followed with more than a million pieces of mail pouring into ABC's offices (proving, perhaps, that 960,000 more preferred dancing to dating Sal Mineo). Nineteen years after American Bandstand is still being shown on 180 ABC stations, the American Forces Network, the Virgin Islands, Hawaii, Alaska, Canada, Guam, Puerto Rico etc.

The show's format (and indeed Clark himself) seems unchanged with the years. Clark contends there are basic elements, basic ingredients which have insured its success. "The show is very simple—it's music, kids dancing and a host. That's all there is to it. The slight ramifications of why—the balancing of the menu is like a formula for Anacin or tinkering with a carburator. I'm positive—I know why it's been on this long. But I'd be kinda silly to teach somebody else how to do it."

At the moment Clark is involved with several other properties. There is, of (Cont'd on page 44)

Poco Dionne Warwick, Dick Clark Carol Hall

#### insight& sound continued

NEW YORK (cont'd from page 43)

There was no reason to continue the interview. I was satisfied. The room swelled with happiness and laughter. I became uncomfortable. They were all smiles. To ask questions at a time like this seemed out of place and totally irrelevent. The answers were obvious. It was the best of times.

On record, Poco delivers delightfully happy music. Foot-tappin', hand-clappin'

music. Live, they're indescribable. You just have to be there to share in the

enjoyment.

i believe that you and i as men should love one and another satisfy, have peace of mind love your neighbor as your brother. Smile, Poco, and the whole world smiles with you.

kenny kerner

#### CAROL HALL: HER 'TRUE STORY'

It's Saturday afternoon. The grown-ups have all been fed and you're settling down into your usual seat on the aisle. Today's features look promising. "Beach Blanket Bimbo," "Tarzan Joins A Health Club" and topping the bill, "Death Of A Gunfighter," starring Wendell Corey. The first two films are all that you thought they'd be, and less. Then it's western epic time and as the credits roll, you hear the "Theme From Death Of A Gunfighter." Now there is a song for hear the

I wrote a whole number for them and they wound up using only three lines," said Carol Hall. "It wasn't exactly the easiest assignment. I mean, how many

rhymes can you find for 'gunfighter!?"

never thought I'd get off that loney road I was travelin' on never thought I'd be anything but what I'd been for too long,

After several years of writing songs for other people (Barbra Streisand, Mabel Mercer, Miriam Makeeba) and composing commercial jingles for children's products, Carol Hall recorded an album for Elektra and surprised a lot of people including herself. The LP, entitled "If I Be Your Lady," received favorable notices cross the board and is already springboarding Carol into something new and not a little unexpected. "Crazy as it sounds," said Carol, "when I made the LP, it just didn't occur to me that I would have to follow it up with personal appearances." Crazy as it sounds, though, Carol found herself at the Bitter End in New York for what was only her second club gig ever. Not only that, but she was the feature attraction.

lord, let me be lucky this time i've never been lucky in love before but this time I might the feeling's so right.

It was right and then some, Carol was a bit stunned by the incredible reaction to the rongs, the "true stories," which she has been putting together, writing not in spurts, as some composers do but in what she calls "slow squeezes." Her works are peopled with real characters, identifiable forms; they are living and recognizable. Sometimes, listening, we think of others, then just as suddenly we are brought home to the reality of our own existence.

who will dance with the blind dancing bear? do you care to Madame, Sir? he may look funny and awkward and wrong plastered with honey and stumbling along but his soul is singing free i can't say the same for me

can you?

"Sometimes a song can be like an emotional band-aid," said Carol, who was

In case you missed this:

FROM J.C.'S THINK SHEET, 2/18/71

INSTANT FEATURE!

Long overdue are some heavy words about Stan
Monteiro from Metromedia Records in New York.
Monteiro from Metromedia Records in New York.
Monteiro from Metromedia Report is by far the labels have their TWX reports and inter-company to the messages. but the Metromedia Report is by far the most complete and concise. Stan has brought the most complete and concise. Stan has brought the Blue Label from RCA Victor Stan has brought the Blue Label from RCA Victor Stan has brought the state of the most complete and Gypsy to the attention of the Elephant's Memory and Gypsy to the attention of the Nation's Music Men. He recently indicated to our Nation's Music Men. Elephant's Memory Single.
Nation's Music Men. Elephant's Memory Single than report that the new Elephant's Memory Single "Skyscraper Commando"...will do far better than "Mongoose."

Stan Monteiro lays it on the line. If his men in the field are not up to his standards. they hear the field are not the distinct impression that he about it. We get the distinct impression that he about it about leader.

Stan is a 15 year veteran in the music business.

Stan is a 15 year veteran in the music business.

He has also been a salesman. jazz clarinet player

He has also been a salesman wild. and was part of

the has also been a salesman wild. and was part of

the RCA Victor team which brought home ten gold

the RCA Victor team which past!

records in the not too distant past!

Stan is happily married with three sharp boys...
two of which have a band going...future Stan
two of which have a band going...future Stan
two of which speaking of prospects...stan
prospects??!! Speaking of prospects...
Monteiro lists for Mary McCaffrey...Joe Brooks...
Monteiro lists for Mary McCaffrey...Joe Brooks...
Spirit In Flesh...Mary McCaffrey...Joe Brooks...
Spirit In Flesh...Mary McCaffrey...Joe Brooks...
and, his secretary, Linda Rice as very hot prospertion, his secretary, content at Metromedia and and, his secretary content at Metromedia and pects!! Stan is very content at information...and
are happy to have available the information...and
the opportunity to write about him! Thanks, J.C.,...we love him too and are very proud of the heaviest director of

national promotion in the business.



a songwriter in Texas before she came to live in New York. "I like it here," she said, "even if there isn't much air to breathe."

We couldn't let Carol go without asking who her favorite composers were, and she replied Melanie, James Taylor, Randy Newman and Kris Kristofferson. In a few weeks Carol will do her third professional gig, when she performs along with the New Seekers at the Bitter End. We've already made reservations.

FOR THE DEFENSE—A benefit for the Harrisburg Defense Committee has been scheduled for the Fillmore East on Wednesday, Mar. 24. Already confirmed for the concert are the Rascals, with other groups presently being lined up. The Fillmore has offered complete cooperation with their facilities and advertising, and Mary Jane Public Relations is covering the rock industry press. Concert begins at 8 p.m. and will run through 11:30. Anyone interested in the talent coordination for the benefit may contact Carman Moore at 799-8342. SHORT TAKES—Jeremy Storch, RCA artist, will be appearing with Laura Nyro at Tulane University on Mar. 5 and then will play the Cellar Door in Washington from Mar. 8 to 13 . . . "Melody," the new film with music composed by the Bee Gees will have its American premiere as the Easter attraction at the Cinema 57 Rendezvous . . . Polydor's Irene Reid at Philadelphia's First Nighter Jazz Club through Mar. 6 . . . Louis Prima will blow his horn at the Rainbow Grill beginning Mar. 4 . . . The Allman Brothers Band will be recording live at beginning Mar. 4 . . Fillmore East Mar. 12 and 13. Producing will be Tom Dowd . . . James Taylor will be joined by sister Kate on Mar. 10 at Madison Square Garden for the only time on his 27 city concert tour . . .

#### HOLLYWOOD (cont'd from page 43)

course, Dick Clark Tour Productions, one of five or six of the largest show production firms in the country. The operation offers everything from off-Broadway shows to circuses, rodeos and rock shows. There's another variety format readied for fall TV airing. Another currently syndicated as a joint venture with the Alan Hammill Corp., titled "Man Hunt" and billed as a contemporary women's show, airing 5 days a week in 44 markets.

And Clark's current pet, in 52 markets here (and nine more set to carry it in Canada) is "Like Young," taped in Montreal with a long haired quietly assertive MC, Jim McKenna (who bears a startling resemblance to Clark and/or Jack Armstrong). Clark fell upon McKenna and "Like Young" about a year ago when he was searching for a projected quiz show MC. He was shown clips of the show and, though he felt McKenna's contemporary appearance wasn't that saleable for a women's daily TV strip, he became interested in the hour musical.

asked the Canadian-Marconi people if I might have distribution rights."

Clark notes that "Like Young" is, along with "Bandstand," the only nationally seen contemporary promotional tools available to the record industry. In the past several weeks the show has featured Jake Holmes, Steppenwolf, the

Association, Stevie Wonder, the Union Gap and Shirley Bassey.

Clark is also hard at work on the "Years of Rock" feature film being assembled for Warners, a nostalgic adventure which'll present a 20 year history of contemporary music (from the early 50's to the present) set against the sociological and political upheavals in the last two decades. It'll involve more than 200 record acts and will run 97 minutes. At the moment it's planned for saturation distribution during Xmas week, '71.

Clark still caters to the 25 and under generation, the kids who might have

Clark still caters to the 25 and under generation, the kids who might have campaigned for Reagan but are committed to accelerating change, that middle America now outnumbering its elders. They are the kids who are bleeding in Laos, farming in Dakota, basking in the affluence of a "scorned society" and spending millions on "Jesus Christ Superstar" and "Pearl."

They are a far cry from those "camp" days of Armstrong and "One Man's Family," the "stick-walkers" and "sell-outs." Not neary as predictable as the James Dean, Dungaree Doll crowd. Still Clark survives and, superficially immutable, distends. Why? "I'd like not to give you the answer," he says, "because you're really asking a magician for his trade secrets." As for the further adventures of Clark and his magic formula, why not tune in tomorrow? Same time. tures of Clark and his magic formula, why not tune in tomorrow? Same time,

WEST COAST GIRL OF THE WEEK-Dionne Warwick, one of the top concert attractions in America—or for that matter the world—returning to the Now Grove on March 10th for a ten day engagement. Dionne's career began with her first single for Scepter ("Don't Make Me Over") composed by Bacharach and David. That was just about ten years ago. Once again she'll be demonstrating why also every label since '62 has been combing the hinterlands for another Warwick. And why none has yet come up with anyone as uniquely inspired. Reservations are suggested. For Warwick is something that even non-believers can believe in.

CHICAGO—Frank Rand and Bob Destocki who combined forces recently to form Lee Productions, opened offices at 180 N. Michigan here in Chicago. Their hottest property of the moment is the Ides Of March who have a new single on WB "L. A. Goodby". Group's been doing the college circuit of late and will be departing for the West Coast in March. Rand tells us he's been grooming a 9piece jazz-rock group from Las Vegas, called Chase, who were signed by Epic and . . Dick Gassen has booked Steppenwolf into just completed their first album . the Syndrome March 5... A change of policy is being launched at the Happy Medium Theater, which heretofore featured off-broadway cabaret theater exclusively. The room will now re-schedule the nightly performance of its current show "Oh Coward" and feature rusical and dancing entertainment following the show. Vocalist-instrumentalist Okie Duke will kick off the new format Jazz trumpeter Roy Eldridge begins a 3-weeker in London House March 3 Zodiac Program Consultants Ltd. has been formed here by Dick Williamson, veteran radio personality. Dick's been in broadcasting for 17 years and has been associated with both WIND and WCFL in Chicago . . . Buddah and Curtom Records are planning a press party at the Sherman House March 11 to honor The Impressions and Curtis Mayfield. Label luminaries are expected to fly in to Chicago for the big occasion . . . UA's Ferrante & Teicher will do a concert at the Opera House 3/6. WCFL's Clark Weber will emcee . . . Fim actor Donald Sutherland (MASH) guested on the Sig Sakowicz show last week. Sig recently Frank Zappa & The 28 . . . 22nd Century debuted his new interview talk show on Channel 44 . . . Fra Mothers of Invention are scheduled for the Syndrome May 28 . Productions presents Linda Ronstadt and Poco at the Auditorium Theater 3/7 ...



#### shBox Country Music Report

#### C&W Academy Reveals Prelim. Awards Nominees

HOLLYWOOD - Preliminary nominations in eleven categories of competition for the Sixth Annual Awards of the International Academy of Country & Western Music were announced by president Bill Ward.

Ballots were simultaneously mailed to the Academy's 1500 members, who will nominate five achievements in each category as final awards nominees from the field of preliminary selections.

The membership, which represents a cross-section of the country and western music field-artists and entertainers, musicians and composers. managers, publishers, producers and recording company executives, disk jockeys, club operators and those in allied fields-must return their ballots to the Academy's accounting firm, Belvani Associates, by the March 1st deadline.

Final nominations will be announced March 4, with the winners of subsequent secret balloting to be announced at the Academy's annual awards dinner at the Hollywood Palladium on March 22. The 1971 Awards Show is being co-produced by Gene Weed and Red Steagall, and will be emceed by Dick Clark.

Special awards and honors voted by the Academy's board of directors will also be announced that night. Juliet Prowse and George Lindsey have been set to present the awards.

Preliminary nominees in the eleven key categories are:

Singl Record Of The Year (Artist's Award)-"Amos Moses" (Jerry Reed); "Anybody Going To San Antone" (Charley Pride); "The Fightin' Side of Me" (Merle Haggard); "15 Years Ago" (Conway Twitty); "For The Good Times" (Ray Price); "Help Me Make it Through The Night" (Sammi Smith); "Hello Darlin'" (Conway Twitty); "I Can't Be Myself" (Merle Haggard): "The Last Song" (Billy Mize); "It's Only Make-Believe" (Glen Campbell); "My Woman, My Woman, My Wife" (Marty Robbins); "Rose Garden" (Lynn Anderson); "Snowbird" (Anne Murray); "Street Singer" (Merle Haggard and The Strangers); "Sunday Morning Coming Down" (Johnny Cash); "Tennessee Birdwalk" (Jack Blanchard and Misty Morgan).

Album Of The Year—"Charley Pride's 10th Album;" "The Fightin' Side of Me" (Merle Haggard); "For The Good Times" (Ray Price); "The Glen Campbell Goodtime Album;" "Hello Darlin" (Conway Twitty); "The Johnny Cash Show;" "Rose Garden" (Lynn Anderson); "This Time and Place" (Billy Mize); "Tribute to the Best Damn Fiddle Player in the World-Or My Tribute to Bob Wills" (Merle Haggard); "#1" (Sonny James).

Entertainer Of The Year - Danny Bauman, Glen Campbell, Johnny Cash, Roy Clark, Merle Haggard, Sonny James, Jerry Lee Lewis, Billy Mize, Buck Owens, Elvis Presley, Ray Price, Charley Pride, Marty Robbins, Conway Twitty.

Top Female Vocalist — Lynn Anderson, Bobbie Gentry, Wanda Jackson, Loretta Lynn, Bonnie Owens, Dolly Parton, Jean Shepard, Tammy Wynette, Dottie West.

Top Male Vocalist -Glen Campbell, Johnny Cash, Dick Merle Haggard, Tom T. Hall, Sonny James, Waylon Jennings, George Jones, Jerry Lee Lewis, Billy Mize, Buck Owens, Ray Price, Charley Pride, Marty Robbins, Conway Twitty, Faron Young.

Song Of The Year (Composer's and Publisher's Award)—"Anybody and Publisher's Award)—"Anybody Going To San Antone;" "Fightin' side of Me;" "For The Good Times;" "Hello Darling;" "Help Me Make it Through the Night;" "I Can't Be Myself;" "Jesus Take A Hold;" "My Woman, My Woman, My Wife;" "Rose Garden;" "Snowbird;" "Street Singer;" "Sunday Morning Coming Down." Singer;" Down."

Most Promising Female - Sharon Haley, Lynn Harper, Kenny Husky, Jae Judy Kay, Karen Kelly, Barbara Mandrell, Linda Manning, Beth Moore, Anne Murray, Linda Peace, Susan Raye, Judy Rose, Sammi Smith, Billy Jo Spears, Vicki Vogt.

Most Promising Male — Buddy Alan, Larry Booth, Tony Booth, Cliff Crawford, Jimmy Doyle, Stoney Edwards, Norm Forrest, Eddie Fukano, Billy Glen, Mayf Nutter, Ronnie Sessions, Lee Shaver, Red Steagall, Bob-

TV Personality - Glen Campbell, Johnny Cash, Roy Clark, Merle Haggard, Sonny James, Billy Mize, Buck Owens, Susan Raye, Jerry Reed, Marty Robbins, Mel Tillis, Porter Wag-

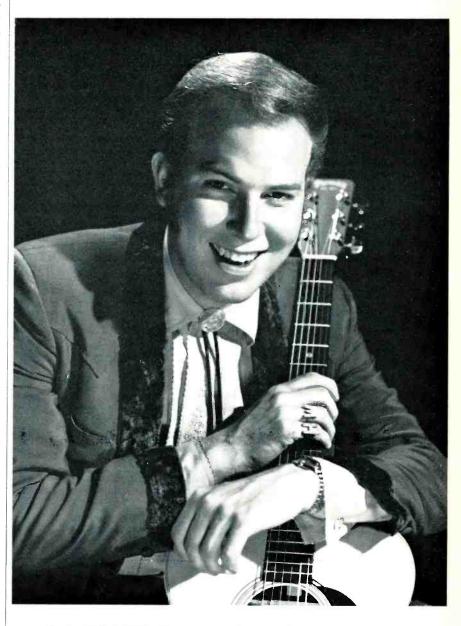
Touring Band Of The Year - Buck Owen's Buckaroos, Danny Davis' Nashville Brass, Ernest Tubbs' Texas Troubadours, Hank Thompson's Brazos Valley Boys, Johnny Cash Tennessean Three, Judy Lynn Band, Kenny Vernon Band, Merle Haggard's Strangers, Waylon Jennings' Waylors.

Top Country Comedy — Don Bowman, Archie Campbell, Roy Clark, Ben Colder/Sheb Wooley, Homer and Jethro, Junior Samples, Wild Bill Taggert.

In addition to the eleven categories named above, the membership will also be voting for final nominees from a preliminary roster in twelve additional categories: Top Vocal Group, Non-Touring Band of the Year, Bass, Drums, Fiddle, Lead Guitar, Piano, Steel Guitar, Country Radio Station of the Year, DJ of the Year, Night Club and Country News Publication.

Major winner last year was Merle Haggard, who captured five key music honors, including "Entertainer of the Year."

Country Artist Of The Week: HANK WILLIAMS. JR.



ALL FOR THE LOVE—The genius of Hank Williams has been reborn in his gifted son, Hank, Jr. but Hank, Jr. is no carbon copy of his father—he is very much a star of today, modern and creative. An artist, instrumentalist, actor, and song-writer, his contract with MGM Records is one of the biggest in history providing for some \$300,000 over three years.

A small portion of Hank, Jr's. recent track record includes: A featured appearance on Macy's celebrated Thanksgiving Parade in New York City which is broadcast on the three major networks, The Hank Williams, Jr. Show, consisting of the Cheatin' Hearts, original Driftin' Cowboys (Hank Williams, Sr's. band), and others provided the sound track and performed on the full-length MGM film, "Going All Out", CBS-TV network "Hee-Haw" show, and The Ed Sullivan Show.

Upcoming dates include a March 10 appearance on the ABC-TV Johnny Cash Show and a hiatus from concert and television work to appear on the Third International Festival at Wembly Pool, London, England, which is set for mid-April.

for mid-April.

Hank's current single on MGM is "Raining In My Heart" and an LP titled "All For The Love Of Sunshine" with the Mike Curb Congregation.

Personal management is by Buddy Lee of Buddy Lee Attractions.

#### **GMA Adds Dove** As Promo Push

strengthen Gospel Music as a whole and the Gospel Music Association in and the dosper music Association in general, Joe Huffman, Manager of Mark Five in Greenville, S.C., has announced a new promotional effort to be used by the studio.

A design incorporating the Dove, symbol of the annual GMA awards, has been incorporated into an attrac-

tive emblem, and will be printed on backliners of all albums produced by the studio, where artists are GMA members. As a part of the design, a request is made to support the Gospel Music Association, and includes their

Nashville address.

It is felt that this move can be an It is felt that this move can be an asset not only in encouraging Gospel Music Fans to support the Association; but also in gaining membership from the groups that are not presently affiliated with the organization, since it will be recognized as the Mark of a Quality Gospel Album.

A great singer does it again!

Jan's new release is smashing its way up the charts!





**Jan Howard** 

#### CashBox Country Top 65

1	HELP ME MAKE IT THROUGH THE NIGHT Sammi Smith (Mega 0015)	1	33	THE SHERIFF OF BOONE COUNTY Kenny Price (RCA 9932)	20
2	(Combine—BMI)  A WOMAN ALWAYS KNOWS  David Houston (Epic 10696)	3	34	(Hardtack—BMI) <b>SLOWLY</b>	37
3	(Algee—BMI)  AFTER THE FIRE IS GONE  Loretta Lynn & Conway Twitty (Decca	7	35	(Cedarwood—BMI) GUESS WHO	31
4	32776) (Twitty Bird—BMI)  JOSHUA  Dolly Parton (RCA 9928)	2	36		52
5	(Owepar—BMI) PROMISED LAND Freddie Weller (Columbia 45276)	5	37	(Pocketful of Tunes, Jillburn, Saturday —BMI)  DREAM BABY	
6	(Arc—BMI) THERE GOES MY EVERYTHING I REALLY DON'T WANT	G	38	Glen Campbell (Capitol 3062) (Combine—BMI) ROSE GARDEN Lynn Anderson (Columbia 45252)	36
	TO KNOW Elvis Presley (RCA 9960) (Blue Crest/Hill & Range—BMI)	10	39	(Lowery—BMI) DID YOU EVER	47
7	WATCHING SCOTTY GROW Bobby Goldsboro (United Artists 5072) (BnB—BMI)	9	40	(Capitol 3029) (Tree—BMI)  THE KIND OF NEEDIN' I NEED	42
8	COME SUNDOWN Bobby Bare (Mercury 73148) (Combine—BMI)	6	41	(Stallion—BMI) TULSA COUNTY Anita Carter (Capitol 2944)	41
10	l'D RATHER LOVE YOU Charley Pride (RCA 9952) (Pi-Gem—BMI)	12	42	A STRANGER IN MY PLACE Anne Murray (Capitol 3059) (TRO, First Edition—BMI)	_
10 11	WHERE IS MY CASTLE Connie Smith (RCA 9938) (Blue Crest—BMI) L'M CONNA KEER ON	11	43	I'M A MEMORY Willie Neison (RCA 9951) (Willie Nelson—BMI)	44
<b>-</b> ( <b>-</b> )	I'M GONNA KEEP ON LOVING YOU Billy Walker (MGM 14210) (Two Rivers—ASCAP)	13	44	SOMETIMES YOU JUST CAN'T WIN	
12	THE ARMS OF A FOOL Mel Tillis (MGM 14211) (Sawgrass—BMI)	18	45	George Jones (Musicor 1432) (Glad—BMI) MY GUY	
13	THE LAST ONE TO TOUCH ME Porter Wagoner (RCA 9939) (Owepar—BMI)	14	46	WHAT AM I LIVING FOR	45 46
14	RAININ' IN MY HEART Hank Williams Jr. & Mike Curb Cong. (MGM 14194) (Excellorec—BMI)	4	47	(Progressive & Tideland—BMI)  PUT YOUR HAND IN THE HAN	<b>D</b>
15	SOLDIER'S LAST LETTER Merle Haggard (Capitol 3024) (Norma—BMI)	17	48	(BeechwoodBMI) SO THIS IS LOVE	51
16	FLESH AND BLOOD Johnny Cash (Columbia 45269) (House of Cash—BMI)	8	49	(House of Cash—BMI) WITH HIS HAND IN MINE	55
17	BRIDGE OVER TROUBLED WATER Buck Owens (Capitol 3023) (Charing Cross—BMI)	22	50	(Twig—BMI)  ALWAYS REMEMBER Bill Anderson (Decca 32793)	_
18	IF YOU THINK I LOVE YOU NOW		51	(Forrest Hills—BMI)  OH, LOVE OF MINE Johnny & Jonie Mosby (Capitol 3039)	
19	Jody Miller (Epic 10699) (Algee—BMI)  ONE HUNDRED CHILDREN	16	52	(Central—BMI) SHE'LL REMEMBER/	
20	Tom T. Hall (Mercury 73140) (Newkeys—BMI) BETTER MOVE IT ON HOME Porter Wagoner & Dolly Parton (RCA	30		AFTER YOU  Jerry Wallace (Decca 32777) (4 Star—BMI)	59
21	9958) (Blue Echo—BMI)  EMPTY ARMS  Sonny James (Capitol 3015)	28	53	Jan Howard (Decca 32778) (TRO, First Edition—BMI)	54
22	(Desaird—BMI) WE SURE CAN LOVE EACH OTHER		54	I'VE GOT TO SING  Duane Dee (Cartwheel 192) (Jangle—ASCAP)	
23	Tammy Wynette (Epic 10705) (Algee, Altam—BMI) IT WASN'T GOD WHO MADE	39	55	TELL HIM THAT YOU LOVE HII Webb Pierce (Decca 32787) (Tuesday—BMI)	M
	HONKY TONK ANGELS Lynn Anderson (Chart 5113) (Peer Int' -BMI)	26	56	FREIGHT TRAIN Jim & Jesse (Capitol 3026) (Maurice—ASCAP)	_
24	ANYWAY George Hamilton IV (RCA 9945) (Acuff-Rose—BMI)	27	57	SHE'S AS CLOSE AS I CAN GET TO LOVING YOU Hank Locklin (RCA 9955)	_
25	TRUE LOVE IS GREATER THAN FRIENDSHIP Arlene Harden (Columbia 45287)	23	58	(Blue Crest, Hill & Range—BMI)  HAROLD'S SUPER SERVICE  Bobby Wayne (Capitol 3025)	60
26	(Ensign, Cedarwood—BMI)  GUESS AWAY THE BLUES  Don Gibson (Hickory 1588)	29	59	(Airefield—BMI)  CARELESS HANDS  Dottie West (RCA 9957)	61
27	(Acuff-Rose—BMI)  DO RIGHT WOMAN—DO RIGHT MAN		60	(Meirose—ASCAP) LISTEN BETTY (I'M SINGING YOUR SONG)	
20	Barbara Mandrell (Columbia 45307) (Press—BMI)	33	61	Dave Dudley (Mercury 73138) (Newkeys—BMI) DON'T WORRY 'BOUT	21
28	PORTRAIT OF MY WOMAN Eddy Arnold (RCA 9935) (House of Cash—BMI)	24	91	THE MULE Carl Smith (Columbia 45293) (Acuff-Rose—BMI)	63
29	Roy Rogers (Capitol 3016) (Champion—BMI)	32	62	DAYTON OHIO Jack Barlow (Dot 17366) (Tree—BMI)	48
30	SHE WAKES ME WITH A KISS EVERY MORNING Nat Stuckey (RCA 9929) (Blue Crest, Hill & Range—BMI)	19	63	THE CRAWDAD SONG Lawanda Lindsey & Kenny Vernon (Chart 5114) (Sue Mirl—ASCAP)	_
31	GIVE HIM LOVE Patti Page (Mercury 73162)	25	64	GEORGIA PINEYWOODS OSborne Brothers (Decca 32794)	_
	(Jack & Bill-ASCAP)			(House of Bryant—BMI)	



#### ashBox C & W Singles Reviews

#### Picks of the Week

JOHNNY CASH (Columbia 45339)

Man In Black (2:53) (House Of Cash, BMI-Cash)

Cash delivers another bit of philosophy, much in the same style as his "What Is Truth" single. Record is strong and will gain acceptance in both country and pop fields. Flip: "Little Bit Of Yesterday" (2:23) (Same Credits)

RAY PRICE (Columbia 45329)

I Won't Mention It Again (3:40) (Seaview Music, BMI—C. Mullins)
If you've been wondering how Ray Price would follow "For The Good Times," the answer is—with another hit single. This one will also become a giant in the country, pop and easy listening charts. Flip: (No Information Available)

LORETTA LYNN (Decca 32796)

I Wanna Be Free (2:16) (Sure Fire Music, BMI—L. Lynn)
Loretta follows "Coal Miner's Daughter" with a lovely up tempo number guaranteed to be as successful and to continue her string of giant records. Flip: "If I Never Love Again" (2:29) (Sure—Fire Music, BMI—Lynn, Wilburn)

GEORGE JONES (Musicore 1432) Sometimes You Just Can't Win (2:18) (Glad Music, BMI—Stover)

George delivers his next number one hit via this soft, beautiful ballad guaranteed to hypnotize audiences across the country. Flip: "Brothers Of A Bottle" (2:44) (Glad Music, BMI—Payne)

FERLIN HUSKY (Capitol 3069)

One More Time (2:25) (Dixie Jane, Twig Music-BMI-Crutchfield, Butler-Killen)

Following "Sweet Misery" which in no time rose to the very top of the country charts, this new narration-vocal performance by Ferlin is guaranteed to do likewise. When it comes to singing ballads, there are very few who can sing them with as much feeling as Ferlin. Flip: "Don't Let The Good Life Pass You By" (2:49) (Belton Music, ASCAP—S. L. Rucker)

HANK SNOW (RCA 9964)

Duquesne, Pennsylvania (2:02) (Tree, BMI—Samson, Van Noy)
Hank Snow has the remarkable ability for always staying one step ahead of his contemporaries, and the proof is in this new release. Pulled from his "Tracks And Trains" LP, this tune is a work of genius that should be turning lots of heads. Flip: "(As Love Goes) So Goes My Heart" (3:03) (4 Star Music, BMI— B. Robinson)

HARLAN HOWARD (Nugget 1058)

Sunday Morning Christian (3:09) (Wilderness Music, BMI—Howard Reynolds)
Harlan Howard, one of the all time great country writers goes on record with one of his own compositions. The tune is incredibly contemporary and stands very little chance of missing. Harlan proves once again that his talents are inexhaustible. Flip: "That Little Boy Who Follows Me" (2:26) (Wilderness Music, BMI-Howard)

SUE RICHARDS (Epic 10709)
Feel Free To Go (2:37) (Stallion Music, BMI—B. Anderson)

This quick paced, up tempo tune by Sue has 'hit' written all over it. Pretty rendition of a Bill Anderson tune will rocket to the top of the charts. Flip: "No Special Occasion" (2:58) (Flagship Music, BMI—G. Sutton)

BAKERSFIELD CALIFORNIA BRASS (Capitol 3066)

Cajun Brass (1:42) (Blue Book Music, BMI—Owens Rich) Under their new name, and ably led by David Gates, the Brass got into a country, pop, MOR rendition of the standard Buck Owens-Don Rich tune of a while back. Record could start things moving for the band. Flip: Waitin' in Your Welfare Line" (1:44) (Blue Book Music, Stuckey—Rich—Owens)

#### **Best Bets**

MURRAY KELLUM (Epic 10703)
Tell Her Lies And Feed Her Candy
(2:07) (Travis Music, BMI— McCracken) Murray relates his interesting philosophy on love via this up tempo country tune. Produced by Glenn Sutton, record could come form left field and click. Flip: (No Information Available)

ROD CREAGH (Epic 10702

Give Me Another Roll Of Nickels (Sauk Music, SESAC-Creagh) This combination narration and vocal number concerns itself with girl watching, the national pastime. Lots of extended airplay is in store for this one. Flip: "Gone Woman's Love" (11:59) (Same credits)

THE WILLIS BROTHERS (Starday

For The Good Times (2:58) (Buck-For The Good Times (2:58) (Buckhorn Music, BMI—Kristofferson) When a song comes along that is as strong and as beautiful as this is, there is no end to the number of times it will be recorded. Here's the Willis Brothers version, a fine rendition with lots of hit potential. Flip side is also strong and could show up on charts as well. Flip: "Woman's Liberation" (2:53) (Denny Music, ASCAP—Van Arsdale)

FRANK JEY (BJB 1006)
What Good Would Heaven Be (3:05)
(Tripel C, BMI—Maloney) Frank Jey
explores the purposes of heaven in
this vocal/narration. Record should
be building momentum as the weeks
pass. Flip: "Little Girl Next Door"
(2:00) (Triple C, BMI—Whitlock)

#### Mr.&Mrs. Country Music

YOU GIVE A LITTLE. I'LLGIVEA LOT"

## 'OH,LOVE OF MINE'

Capitol Records 3039

## JOHNNY & JONIE MOSBY'S

Newest Hit at Capitol Country



CENTRAL SONGS, INC. 1804 Ivar St. Hollywood, Calif.



#### **Country Roundup**

Larry Butler says, "I'm staying with Capitol" . . . George Jones and Tammy Wynette are spending the week at Music City Recorders studios in Music City completing a number of U. S. Navy transcriptions, with Shorty Lavendar producing . . . Busy, busy Faron Young just taped the Del Reeves, Porter Wagoner, Jim Ed Brown, and Hugh X. Lewis shows and completed an LP, produced by Mercury's Jerry Kennedy, to be released March 15. Title is "Step Aside". Faron also set to tape the David Frost Show in New York City on March 3rd, record a TV commercial for Pearl Beer.

Chuck Rogers recently signed an exclusive writers contract with Ensign Music, a division of Famous Music Corp. Some of Rogers' credits include "Louisville", recorded by Leroy Van Dyke; "Then The Baby Came", by Henson Cargill; "The Love Of A Woman", by Claude Gray, all of which were chart songs, and most recently "The Arms Of August", by Jim Ed Brown . . The Greezinslaw's set to tape a country and western special for the Merv

gust", by Jim Ed Brown . . . The Greezinslaw's set to tape a country and western special for the Merv Griffin Show . . . Peggy Little's latest Dot recording, "I've Gotta Have You", will be shipped this week. It was penned by Kris Kristofferson . . . Diana Trask will tour the Caribbean during March, and April 4 will appear at Disneyland . . . Hank Williams, Jr. set for the Jamboree USA specatcular show in Wheeling, West Virginia on March 13.

The second annual "Chet Atkins Guitar Festival" will be held June 4 and 5 at Knoxville, Tennessee. Over three thousand dollars in awards will be presented by Mr. Atkins to win-

ners of this year's competition . . . Columbus, Ohio's WRFD's brand new weekly publication, The Country Giant, includes album reviews, single picks, an internal station column written, in rotation, by their personalities, the Big 50 Chart, and a column from the Ohio Country and Western Music Association . . Paul Tannen in Nashville recently producing a Steve Young singles session for Warner Brothers. Fred Carter, Jr., who played guitar on the session, wrote one of the sides that is due for immediate release.

who played guitar on the session, wrote one of the sides that is due for immediate release.

The Johnny Cash Show recently taped a gospel program entitled "Johnny Cash Makes A Joyful Noise". Appearing with Johnny were the Blackwood Brothers, Oak Ridge Boys, Mahalia Jackson, Edwin Hawkins Singers, Stuart Hamblin and the Staples Singers. Johnny's special guest was Dr. Billy Graham . New Nugget releases during the past week include the new Lester Flatt album titled "There's Only One Lester Flatt", now available through P.I.P. distributors . . . Harlan Howard's new single from the upcoming album, "To The Silent Majority, With Love" is entitled "Sunday Morning Christian".

The Bakersfield California Brass has been set to play two of the major nighteries in the U. S. A. as part of the Buck Owens All American Show.

The Brass will appear in an exclusive two-week stand at the Landmark Hotel in Las Vegas during the last week of June and the first week of July. Immediately following, they will open for three weeks at John Asquaga's Sparks Nugget near Reno

**GEORGE** 



#### ashBox Germany

Topic of conversation in Germany at present is the test of records. This test was carried through by an official institution named foundation "Warentest" with headquarters in Berlin. This institution publishes monthly a magazine with the respective regular of their product testes. In monthly a magazine with the respective results of their product testes. In the last edition they compared 20 productions of the 5th piano concert of Ludwig van Beethoven. The difference in price were between 5 and 25 DM (approx. 1,4 till 6,9 Dollars). The test referred to: the technical quality and the artistically quality. In the judgment about the technical quality of the low-price-LP's, it was found that most of them are older recordings, but the artistically judgment is rather disputed, because a critic can only voice his personal opinion and this isn't always right. Therefore the whole matter was questionable. the whole matter was questionable.

Peter Alexander perhaps the most popular German hit and TV-star, will start his second tour through 39 German capitols in March and April. There is no doubt that all concerts will be sold out in advance.

The following artists will come to Germany in February and March for tours: Ike & Tina Turner, Johnny Winter, Ten Years After, John Mayall and Stevie Winwood with Traffic. Scheduled for spring tours are: the Glenn Miller orchestra with Buddy de Franco, Ravi Shankar, Santana, Mrs. Acker Bilk, Ella Fitzgerald with Count Basie, Miguel Riss and the Edwin Hawkins Singers.

Bruno Coquatrix, chief of the Paris Music Hall Olympia, had discussions with the Olympian committee about show and cultural arrangements during the Olympic Games 1972, Coquatrix offered a concert program . .

well known choir Humphries Singers from Hamburg, which was awarded a golden disk, will undertake (in May) an extensive concert tour through Europe . . . The hit singer Mary Roos will represent the Federal Republic from the 11th 13th of March on the Internation-

al Song Festival in Bogota Vicky Leandros, the in Hamburg living hit singer from greece, sings on Phongram, the German version of the George Harrison title "My Sweet

Radio Luxembourg will award its "golden lions" to the hitparade-winners of the second half year of 1970 on the 6th of March in Dortmund. The prize-winners are: Miguel Rios with "A Song Of Joy" (gold), Roy Black with "Ich hab getraeumt" (silver) and Daliah Lavi with "Oh, Wann Kommst Du?" (bronze). At this festival in the Dortmunder Westfalenhalle with about 12,000 fans also the following artists will take part: Martin Mann, Peter Horton, Mary Roos, Chris Roberts, Karel Gott, The Marmalade and Sergio Mendes Brasil

August Seith music publishing houses moved to: 8 Munich 15, Haydnstr. 2, Telephone: 53 41 22/ 535177 . . . Lionel Hampton and his All Star Jazz Inner Circle will have appearances in 7 German capitols in March and April . . . The German hit singer Erik Silvester will represent the federal republic at the International Song festival of Acapulco on the 26th of April . . . Olivia Molina, one of the greatest show discoveries of the last years, will par-ticipate for Germany at the Song Festival in Brassow/Rumania on the 5th of March .

King records chief Miyamoto was in Berlin where he heard the latest Alfie Khan record. He was so impressed that he talked in the same night with Tokyo. This record will be started at once with a great promotion in Japan. Also big interest was shown in "Wo Finde Ich Liebe?" by Luminiza. She was invited to Japan to record this title in Japanese and to appear in a TV show there.



#### **Top Country Albums**

_				
1	ROSE GARDEN Lynn Anderson (Columbia C 30411)	1	16	THE BEST OF GEORGE
2	FROM ME TO YOU Charley Pride (RCA LSP 4468)	2	17	(Musicor MS 3191) WHERE HAVE ALL OUR
3	THERE MUST BE MORE TO LOVE THAN THIS	3	10	HEROS GONE Bill Anderson (Decca DL 75254)
4	Jerry Lee Lewis (Mercury SR 61323)  COAL MINER'S DAUGHTER	5	18	THE FIRST LADY Tammy Wynette (Epic 30213)
4	Loretta Lynn (Decca DL 75253)	Э	19	THE GOLDEN STREETS OF GLORY
5	A TRIBUTE TO THE BEST DAMN FIDDLE PLAYER	4	00	Dolly Parton (RCA LSP 4398)
	IN THE WORLD Merle Haggard (Capitol ST 638)		20	LYNN ANDERSONS GREATEST HIT VOL. 1 (Chart CHS 1040)
6	ELVIS COUNTRY Elvis Presley (RCA LSP 4460)	7	21	JIM REEVES WRITES Y
7	FOR THE GOOD TIMES Ray Price (Columbia C 30106)	6	22	(RCA LSP 4475) THE BEST OF DOLLY
8	BED OF ROSE'S Statier Bros. (Mercury SR 61317)	8		PARTON (RCA LSP 4449)
9	PORTRAIT OF MY WOMAN Eddy Arnold (RCA LSP 4471)	9	23	WITH LOVE George Jones (Musicor MS 319
10	TWO OF A KIND Porter Wagoner & Dolly Parton (RCA LSP 4490)	14	24	BRIDGE OVER TROUBLED WATER Buck Owens (Capitol ST 685)
11	WE ONLY MAKE BELIEVE Loretta Lynn & Conway Twitty (Decca DL 75251)	18	25	LISTEN BETTY, I'M SINGING YOUR SONG Dave Dudley (Mercury SR 61315
12	MORNING Jim Ed Brown (RCA LSP 4461)	10	26	JOHNNY CASH SHOW (Columbia KC 30100)
13	ALL FOR THE LOVE OF SUNSHINNE Hank Williams Jr. & Mike Curb Cong.	11	27	SHE WAKES ME WITH A KISS EVERY MORNING Nat Stuckey (RCA LSP 4477)
14	(MGM SE 4750) HELP ME MAKE IT	17	28	#1 Sonny James (Capitol ST 629)
-	THROUGH THE NIGHT Sammi Smith (Mega M-31-1000)	***	29	SNOWBIRD Anne Murray (Capitol ST 579)
15	IN LOVING MEMORIES Jerry Lee Lewis (Mercury SR 61318)	16	30	FIFTEEN YEARS AGO Conway Twitty (Decca DL 75248

ALL OUR	15	till
a DL 75254) ADY Dic 30213)	13	A
STREETS	26	Th
LSP 4398) SONS VOL. 1	22	
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DOLLY	25	,
cor MS 3194)	_	10 11 12 13
TER 1 ST 685)	28	1: 1: 1:
', I'M R SONG ry SR 61315)	21	17 18 19
SHOW	19	20
ME WITH MORNING SP 4477)		1
ol ST 629)	20	4
ol ST 579)	30	7
S AGO ca DL 75248)	29	10

#### rgentina's Best Sellers

This	Last	
Wee	k Week	
1	1	Nena Tengo Noticias Para Ti Mardi Gras (Fania-Music Hall); Carlos Bisso (RCA)
9	9	My Sweet Lord (Apple) George Harrison (Odeon)
2	2 5	Knock Three Times Dawn (EMI)
2 3 4	8	Una Ola De Calor (Relay) Los Linces (RCA)
5	4	Ra Ta Ta (Fermata) Rotation (Polydor); Habitantes, Trillizas
J	4	de Oro (Fermata); Antoine (EMI)
6	3	Vos Sos Un Caradura (Clanort) Palito Ortega (RCA)
7	6	En Mi Pais Abracadabra (Disc Jockey)
7 8	14	Quiero Abrazarme A Tus Pies (Ansa) Sandro (CBS)
9	7	Yo Cantare Miriam Makeba (Music Hall)
10	19	Un Minuto De Tu Amor (Relay) Los Galos (RCA)
11	9	Embustero Y Bailarin (Korn) Luis Aguile (CBS)
12	11	Mi Vida Y Yo (Melograf) Tremeloes (CBS)
13	10	Chirpy Chirpy Cheep Cheep Lally Stott (Philips)
14	13	Scaba Badi Bidu (Melograf) Donald (RCA)
15	_	Negra No Te Vayas De Mi Lado Banana (Music Hall)
16	16	Nunca Te Cases Con Un Ferroviario (Korn) Shocking Blues (Polydor)
17	18	No Importa Que Badfinger (EMI)
18	17	Que Cosas Tiene El Amor Peret (Disc Jockey)
19		Te Amo De Noche, Te Extrano De Dia Dany (Music Hall)
20	12	Rock Around The Clock Bill Haley (RCA)
		TOP LP'S
1	1	Sotano A Todo Calor Selection (RCA)
2	3	Joan Manuel Joan Manuel Serrat (Odeon)
2	9	Todos Juntos Vol II Selection (Disc Jockey)
1	2 5 4	Victor Manuel Victor Manuel (Philips)
5	4	Palito Num 21 Palito Ortega (RCA)
2 3 4 5 6 7 8		Abraxas Santana (CBS)
7	7	Candida Dawn (EMI)
8		Tops Selection (Philips)
9	8	Alain Debray Vol II Alain Debray (RCA)
10	6	Afrosamba Baden Powell-Vinicius (Disc Jockey)
10	v	miosamos Bacen Fowen vinicus (Disc bockey)

## cashbox

INTERNATIONAL MUSIC SECTION

#### Dawn, Partridge **Global Winners**

NEW YORK — Bell Records' hottest new groups, Dawn and the Partridge Family, are enjoying international success. The two acts have already accounted for over eight million records within the last few months, the label said.

In Israel, Dawn is currently a smash with "Candida" and "Knock Three Times", is reportedly the first time any U.S. group has had two records in that country's Top Twenty simultaneously. "Candida" is also a hit in Sweden, in Spain and in England.

The Partridge Family is a big hit in Australia with "I Think I Love You." The record is a top ten smash in Ireland, Japan and South Africa. "The Partridge Family Album" is also making a strong showing over-

also making a strong showing over-

seas!
"With the right sound and the right material, there's no limits on where a record can succeed in today's global music business," said Irv Biegel, Bell vice president. "These two artists have again proved the validity of music as a universal means of of music as a universal means of communication."

#### RCA Canada Has **Dynaflex Disks**

Dynatlex Disks

ONTARIO — RCA Canada's new vice-president and general manager Bob Cook flew into Toronto to officiate at a combination Jack Jones and unveiling of the label's new "Dynaflex" LP reception at the Royal York Hotel in Toronto. The Jones affair centered around his opening at the Imperial Room as well as the release of his new album, "Jack Jones Sings Michel Legrand".

The "Dynaflex" disk is already known to the trade in view of RCA's U.S. operation already converted to the new process and having already marketed 12 million of the new disks.

RCA's Smith Falls pressing plant

RCA's Smith Falls pressing plant has now converted to the new process for RCA Victor, Red Seal, Camden and Victrola releases.

#### Hampton Primed Up For European Tour

NEW YORK — Jazzman Lionel Hampton last week received "Ambassador of Goodwill" credentials from President Nixon at a special White House reception to kick off his upcoming State Denartment tour of Europe. The trip will last from March 5 through April 4 covering some 26 cities.

cities.

Along with the ambassadorial papers, the President also gave the bandleader 3-dozen Spiro Agnew signed golf balls for gift-giving to dignitaries along the route.

With his ten man combo, Hampton will be making his first visit behind the iron curtain, playing in Belgrade, Bucharest, Budapest and Warsaw. Other stopovers during the trip will include cities in Spain, Italy, Germany, France, Switzerland and Portugal.

#### Bennett 'Albert' **Concert Is Filmed**

LONDON — CBS Records' star Tony Bennett's benefit concert for the Lon-don Philharmonic Orchestra at Royal Albert Hall, London was filmed as a TV Special. The Hall was filled to capacity, 6,000 people. The TV Special will be shown in the U.S. and throughout the world following its premiere telecast on British television, which is tentatively scheduled for Easter weekend.

#### Columbia Canada, Shorewood Launch Canadian Company

NEW YORK — Columbia Records of Canada and the Shorewood Packaging Corp. have launched a joint venture in Canada. The company, called Shorewood Packaging Corp. of Canada, will headquarter at a new plant opening next month in Toronto. The new automated facility is being established, CBS said, to service the growing custom record jacket needs of Canada. Shorewood is best known for their patented Shorepak and Unipak jackets which are printed directly on board.



Shown signing the deal are (from left): Shorewood marketing, vice president Floyd Glinert; CBS International president Harvey Schein and Shorewood president Paul Shore.

#### CRTC's Juneau Gets Juno Award; Canadian Industry Honors Others TORONTO — Canada's Annual Juno Lorrie and Gene MacLellan as well as

TORONTO — Canada's Annual Juno Awards Presentation took place at Toronto's St. Lawrence Hall last week (22) and the surprise guest at the star-studded recording industry event, turned out to be Pierre Juneau, chairman of the Canadian Radio Television Commission. Juneau was the recipient of the Canadian Music Industry Man of the Year Award, which was presented to him by Capitol's exec. vice-president and general manager Arnold Gosewich.

Award, which was presented to him by Capitol's exec. vice-president and general manager Arnold Gosewich.

The Awards each year are presented to the winners by record company execs. For example: RCA's new vice-president and general manager of its record division, Bob Cook, presented Anne Murray with the Award for Top Female Vocalist; Columbia's Jack Robertson, Vice-President Marketing, made the Best Produced Single presentation to Brian Ahern; Quality's George Struth, the Top Male Vocalist Award to Gordon Lightfoot; MCA's Red Roberts, to Gene MacLellan as Composer of the year for "Snowbird" etc.

The Awards Presentation was an informal cocktail party preceding the presentation. Canadian recording execs, producers and distributors from across Canada were in attendance

across Canada were in attendance along with their counterparts from the U.S. The CBC took a particularly keen interest in the event in view of so many of its artists being honored. These included Anne Murray, Myrna

Lorrie and Gene MacLellan as well as having contributed to the national image of others like Gordon Lightfoot, Stompin' Tom Connors, The Mercey Brothers, Guess Who and Bruce Cockburn.

The Guess Who were unable to attend the reception in view of their U.S. West Coast appearances. Their manager, Don Hunter flew in to accept their Award from Ron Newman, general manager of Stereodyne, of Canada.

Brian Ahern was also in receipt of

Canada.

Brian Ahern was also in receipt of a Juno Award for having produced the Best Middle of The Road Album ("Honey, Wheat and Laughter" by Anne Murray). This presentation was made by Fraser Jamieson, President of London Records of Canada Ltd.

Lori Bruner, director of artist relations for Polydor, represented her label and made the presentation of the award of Top Record Company, which was Capitol, with Arnold Gosewich accepting.

which was Capitol, with Arnold Gosewich accepting.

Special Award

A Special Award for Canadian Broadcaster of the Year went to Standard Broadcasting Corporation (CFRB/CJAD) for the Canadian Talent Library, a non-profit making record production company which has been responsible for supplying radio stations across Canada with middle of the road product. They now have a membership of 206 stations for their transcription service.



AUSTRALIAN GROUP The Mix-AUSTRALIAN GROUP The Mix-tures, became popular with their ver-sion of the British hit "In The Sum-mertime" on the Fable label but quickly followed it with "The Pushbike Song" an original composition by Evan & Idris Jones which hit No: 1. In the U.K. they also hit the No: 1 slot and decided to stay in Britain for at least a year. Polydor is busy

recording tracks for a follow up single for The Mixtures, who are Fred Wiel-land, Mike Holden, Mick Flinn and Greg Cook seen here with Miss



#### CashBox Great Britain

Rumors suggest that EMI is seek-

Rumors suggest that EMI is seeking to increase its already considerable music publishing empire by acquiring Affiliated Music Publishers, the organization which controls Francis, Day and Hunter, Robbins Music and Feldman Music. All three outfits are substantial in size and resources with rich standard catalogs, and operate independently in the UK EMI chief executive John Read confirmed that the company would be interested in acquiring the AMP trio if MGM, the joint owner, was prepared to sell, and Edwin Day of AMP said that there had been talks concerning the 50% stake in the consortium held by his family.

Ray Williams has been named UK manager of Al Bennett's newly formed Cream Records Enterprise. Negotiations are being finalised for EMI to handle the label in Britain and license it throughout Europe, and Bennett's parallel publishing companies Butter and Churn will be administered here by KPM Music, part of EMI's publishing arm. Williams has six years experience in the music business covering press and public relations, A&R work with Liberty before it merged here with UA, publishing with the Chappell group and management of Idle Race and Elton John. He still has his Sugartown Music in operation under the UA Music aegis. Williams will seek British acts for Cream and also set deals with indie producers.

The growth of the mobile discotheque as a means of entertainment has brought infigurements of the law

deals with indie producers.

The growth of the mobile discotheque as a means of entertainment has brought infringements of the law and bad feeling in its wake. Operators in the medium are required to obtain a license from Phonographic Performance Ltd before they open for business, but many through ignorance or deliberate evasion are failing to get this necessary official permission. Members of the Musicians Union are acting as detectives. permission. Members of the Musicians Union are acting as detectives, reporting mobile discotheque operations to the PPL, which has already brought several successful prosecutions. MU assistant general secretary Harry Francis stated that union members have lost thousands of pounds worth of engagements to illegally operated mobile discotheques, and a PPL spokesman said that the main culprits were the rank amateurs who only operated for a few weeks before discovering there was insufficient profit in the idea, but during those weeks caused a lot of trouble and hard feeling by often working at venues which had employed

musicians in the past.

Radio Luxembourg is hoping to broadcast the concert by Frank Zappa and the Mothers of Invention which the Royal Albert Hall authorities recently banned a few hours before opening. The RAH management objected to some of the material in the "libretto" submitted on the day previous to the concert on the grounds that it was obscene in their opinion, and two members of the opinion, and two members of the opinion, and two members of the London Philharmonic Orchestra, hired to accompany the Mothers, walked out after the first rehearsal for the same reason. Luxembourg has for the same reason. Luxembourg has been negotiating with Zappa and his manager Herb Cohen with a view to recording the concert in the UK or alternatively dubbing the Mothers on to tapes from Los Angeles, and scheduling the show for staff deejay Kid Jensen's nightly progressive Dimensions program at some future date. Doctor Robert Moog has dubbed his Synthesizer on to some new jingles recorded for use by Luxembourg beginning this month written and conducted by Phil Henderson and the station claims that this is the and the station claims that this is the first occasion that Moog has been personally associated with such a

project.
Radio Monte Carlo International is being backed financially to the tune of £3 million by Prince Ranier of Monaco and the French Government in its campaign aimed at the eventual target of round-the-clock programs in English beamed to the UK. A new 800 kilowatt transmitter is being completed which the station claims will make it the most powerful in Europe and Monte Carlo International chief Maurice Gardett plans to increase the present output of three al chief Maurice Gardett plans to increase the present output of three hours each night by another 30 minutes in October. Its shows are taped in London with disk jockeys Dave Cash and Tommy Vance compering, and flown to Monte Carlo for transmission. Gardett calculates it will probably take three years before the station shows a profit on advertising revenue and possibly longer than that before it achieves its ambition of broadcasting round the clock.

The Mayfair Hotel was the setting for the debut of the teaming up of Georgie Fame and Alan Price attended by music industry personalities. Difficulties of recording contracts have been overcome by an agreement

have been overcome by an agreement between CBS (Georgie Fame) and Decca (Alan Price) that all future joint product will be issued on the CBS label.

**Great Britain's Best Sellers** 

This Last Weeks

Week Week On Chart \*My Sweet Lord—George Harrison—Apple—Apple
The Pushbike Song—Mixtures—Polydor—Carlin
Stoned Love—Supremes—Tamla Motown—Jobette/Carlin
\*Resurrection Shuffle—Ashton, Gardner, Dyke—Capitol— 1 2 3 4 3 Edwards/Coletta Edwards/Coletta

Your Song—Elton John—DJM—Dick James
Amazing Grace—Judy Collins—Elektra—Harmony
No Matter What—Badfinger—Apple—Apple
Candida—Dawn—Bell—Carlin
It's Impossible—Perry Como—RCA—Sunbury
Apeman—The Kinks—Pye—Carlin
She's A Lady—Tom Jones—Decca—MAM
Grandad—Clive Dunn—Columbia—In/Dolmyn
It's The Same Old Song—Weethermen—B & C— 56789 7 19 8 13 It's The Same Old Song-Weathermen-B & C-Jobette/ Carlin
\*Ride A White Swan—T. Rex—Fly—Essex 11 14 I'll Be There—Jackson Five—Tamla Motown—Jobette/Car-15 12 16 15 You're Ready Now-Franki Valli-Phillips-KPM You Don't Have To Say You Love Me—Elvis Presley—RCA—Feldman 17 16 \*Las Vegas—Tony Christie—MCA—Intune 18 18 \*Black Skin Blue Eyed Boys-Equals-President-Grant/ 19 14 Forget Me Not-Martha Reeves & Vandellas-Tamla Motown-Jobette/Carlin 20

\*Local Copyrights

#### Best Selling LP's

- All Things Must Pass-George Harrison-Apple
- Bridge Over Troubled Water-Simon & Garfunkel-CBS
- $Tumble weed \ Connection Elton \ John DJM$
- Andy Williams Greatest Hits-Andy Williams-CBS 4
- Led Zeppelin Vol 3-Led Zeppelin-Atlantic 5
- Motown Chartbusters Vol 4-Various Artists-Tamla Motown
- Sweet Baby James-James Taylor-Warner Bros
- Air Conditioning—Curved Air—Warner Bros
- Deep Purple In Rock-Deep Purple-Harvest
- Pendulum-Creedence Clearwater Revival-Liberty
- Emerson Lake And Palmer-Emerson, Lake & Palmer-Island 11
- Elton John-Elton John-DJM
- T. Rex—Tyrannosaurus Rex—Fly 13
- Frank Sinatra's Greatest Hits Vol 2-Frank Sinatra-Reprise 14
- Easy Listening-Various Artists-Polydor 15
- After The Gold Rush-Neil Young-Reprise 16
- Abraxas—Santana—CBS 17
- Blows Against The Empire-Paul Kantner & Jefferson Starship-RCA 18
- John Lennon Plastic Ono Band-John Lennon-Apple
- His Band And The Street Choir-Van Morrison-Warner Bros



#### **Belgium**

#### **Belgium's Best Sellers**

	Last Week	
1	2	Rose Garden (Lynn Anderson-CBS-Parade)
2	$\bar{3}$	Chirpy Chirpy Cheep Cheep (Middle of the Road—RCA—RKM Music)
3	1	She's A Lady (Tom Jones-Decca-MAM Music)
4	4	Nothing Rhymed (Gilbert O'Sullivan-MAM-April)
5	6	Bridget The Midget (Ray Stevens—CBS—Barnaby)
3 4 5 6	7	Hey Tonight/Have You Seen The Rain (Creedence Clearwater Revival—Liberty—Burlington)
7	9	Silver Moon (Michael Nesmith—RCA—Screen Gems—Columbia)
8	5	Knock Three Times (Dawn—Stateside—Primavera)
8 9	20	Du (Peter Maffay—Telefunken)
10	13	Butterfly (Danyel Gerard-CBS)

#### **Mexico's Best Sellers**

	Last	
Week	Week	
1	1	My Sweet Lord—George Harrison—Apple
2	2	Yellow River—Christie—Epic
3	8	The Lion Sleeps Tonight—Tokens—Buddah
4	3	Reflections Of My Life-Marmelade-London
3 4 5 6 7	4	Baby, I Got News For You-Mardi Gras-Gamma
6	9	Green Eyed Lady—Sugarloaf—Liberty
7	-	*Nasty Sex—La Revolucion de Emi Liano Zapata—Polydor
8	10	Knock Three Times—Dawn—Capitol
9		*Volveras—Estela Nunez—R C A
10	7	Candida—Dawn—Capitol

At an early general meeting, the Belgian Chamber of Records Industries has nominated as its new President Mr. P. J. Goemaere, owner with his brother of Inelco S. A. which represents on the Benelux market important labels such as RCA, MCA, Vanguard . . . P. J. Goemaere was previously a vice-president of same Chamber, as new vice-president was elected Mr. P. Leblinck (Polygram) and Goemaere suggested the former president, Pelgrims de Bigard, to be nominated "president d' honneur." The new name of this Chamber is from now on: "Syndicat de l'Industrie Belge d'Enregistre Sonores et Audio-Visuels."

E.M.I. Belgium released a new LP hy Dalida and "Steppenwolf 7". The Belgian Wallace Collection have a new single: "Stay/My way of loving you." In the very successful series Golden Memories are new singles by Dean Martin and Lucienne Delyle, Ashton, Gardner & Dyke come to Belgium for TV-shots. Their single "The ressurection shuffle" really becomes a hit in the BRT Top 30.

Polydor reports big success for a James Last concert. James Brown was in Belgium, of course with great success. A new LP "Superbad" was released. Also a new James Last album: "Kapt'n James bittet zum Tanz folge 2." New singles are "Holland" (Hans Brinker Symphony) and "We

Did It Together" (Barry Ryan). "One Band Apple" by The Osmonds Broth-ers on MGM is this week's pick of the week.

week.

Supreme Records has big hope for "Your Song" by Elton John. The record was BRT 2 Hitgolf's pick of the week. Soon on the release list will be "Goeiemorgen, Morgen" by Nicole Josy and Hugo Segal, who won the Canzonissima competition and will represent Belgium at this year's Europsision Festival in Dublin From I. represent Belgium at this year's Eurovision Festival in Dublin. From J. & R. Productions comes "Health of freedom" by a new top Dutch group Moan. Supreme has other big hope for "Jada" and "Land of a 1000 dances" by Mr. Bloe plus Vanity Fare: "Where Did All The Good Times Go" and last but not least the new Lee Lynch "Time Is All" which certainly will become a top hit record. It was written by James Lloyd.

New Music Corporation Herman

New Music Corporation Herman Brauer will publish Belgium's entry for the Eurovision Festival in Dublin: "Goeiemorgen, morgen" (Nicole Josy & Hugo Sigal). The French version will be released on Hebra Records and the Flemish version on Pims Records Records.

Peter Plum Publications that the hit "Yesterday When I Was Young" (Charles Aznavour) is published by their music publishing com-



#### Canada

Although judged by some as being "too country", Anne Murray's latest single, "A Stranger In My Place", has now cracked the pop market and is showing early indications of becoming another giant. With Capitol almost sweeping this year's Juno Awards (they took six of them), the label, under their executive vice-president and general manager, Arnold Gosewich, has launched a massive campaign to keep their image as top Record company. Healthy, and impressive promotions are now being pencilled in for the coming months.

Nimbus 9 has bowed their latest

Nimbus 9 has bowed their latest Cat deck, "Honey In The Sky" which was co-produced by Jack Richardson and Bob Ezrin. Group member, Mike McQueen penned both sides. Richardson and Ezrin into the studios (Mar. 29) for an album session with Paramount's Detroit. This group raramount's Detroit. This group features Mitch Ryder. Richardson is also expected to tape several sides for Montreal's Ginetic Reno. This Parrot recording artist will shortly bow her new album.

Canada's Atlantic

Canada's Atlantic Provinces have come into their own lately with the advent of some of their favourite sons and daughters. Anne Murray, Gene MacLellan and others, recently had lady luck smile on them. Entertainment Contacts, a booking agency headed up by Alex Roberts has been busy touring many of the groups and singles throughout the Atlantic singles throughout the Atlantic Provinces. Some of these include: Pepper Tree, Turnpike, Langley Beach Crowd and others. They are also touring some of the Upper Canada groups including Everyday People and Tundra. ECA now have offices in Halifax, Saint John and Sydney.

Quality Records, winner of the Juno Award as Top Canadian Content Company, has put together an energetic promotion to get their Fitzpatrick off the ground. His Freedom deck, "We're All Singing The Same Song" has picked up good regional action and with this latest push could just break nationally. The big winners at Quality are Music World Creations' Stampeders. Their "Carry Me" lid has made impressive gains up the Top Forty and Country charts and is one of the top request items at MOR stations. Their manager, Mel Shaw, is giving a promotional assist to Polydor, out of New York, who have released the record in the U.S.

MCA's Russell Thornberry has a hit single and album going for him. His album "One Morning Scon" was

in the U.S.

MCA's Russell Thornberry has a hit single and album going for him. His album, "One Morning Soon" was kicked off nationally with meetings for eastern distribs in Toronto and a Calgary showplace for Western distributors of the MCA labels. George Offer, national sales manager for MCA, Lee Armstrong, vice-president product development, and national promotion manager Allan Matthews, hosted the meetings which also concentrated on the latest album release of Roy Warhurst. So impressed were radio station people over the Thornberry set, MCA rush released "Rosaline" as a single, which has also climbed into chart prominence.

Polydor's promotion manager, John Turner, along with the label's director of artist relations, Lori Bruner, have seen their big Windsor effort for The Bells. CKLW has leaned on this single to such an extent that Detroit radio stations have requested copies of the single, not available in the Detroit market, as yet. It would appear, that Canada's



#### Mexico

Through Eduardo L. Baptista, president of Discos Musart, Spain honored Olga-Guillot with a golden medal as the Best 1970 Foreigner Performer. Right after the ceremony Olga and Monna Bell left for Venezuela

Produced by Alejandro Vargas, RCA launched "All Kinds Of People" with Burt Bacharach and "Funky Sunflower" with Cat. Pedro Vargas Jr. (Son of famous singer Pedro Vargas) left the post of manager of RCA editorial. To take Vargas' place Alfredo Gil Jr. (son of Alfredo Gil part of famous Trio Los Panchos) was nominated. was nominated.

Guillermo Infante and Juan Calderon, Pres. and publicity manager of Discos Orfeon were present at the B. J. Thomas (Scepter Records) personal presentation in Guadalajara. In the same show with Thomas, Jose-Jose Mexico's top chanter. Scepter Records is one of Discos Orfeon side lines.

"Arriba El Sol" theme song of the motion picture "Mision Sabotaje" has become Jimmy Santy's smash hit. Jimmy Santy now in Venezuela doing

most powerful and influential radio station, CKLW, has gone overboard in its attempts to prove itself a good Canadian citizen. This station has not reached into the past and come up with dubious Canadian content recordings in an effort to beat the 30% necessary—by law. They are playing new Canadian disks, and making hits out of them. Joey Gregorash is back on the disk scene once again. He went to Memphis for a taping at Stax Studios with Ron Capone producing.

Tv and night club, will star a new

Tv and night club, will star a new picture to start in April.

Discos Gamma released "Domino" with Van Morrison and "Be-bop Confidential" with Brownsville Station on Warner Bros. "Feelin 'Kinda Sunday" with Nancy & Frank Sinatra on Reprise. The first Raymon Lefevre's LP on Riviera.

As recognition for the 18 hours programming of local talent such as Silvestre Revueltas, Carlos Chavez, Carlos Jimenez Mabarak, Jose Pablo Moncayo, Blas Galindo. Luis Sandi, Manuel M. Ponce, Luis Herrera de La Fuente, Jose Sabre Marroquin, etc., on the Composers Day, Sociedad de Autores y Compositores de Mexico (SACM) honored X.E.L.A. Buena Musica en Mexico with a Golden Medal. XELA is the only Mexican broadcasting station with a full time (18 hours) programming of Classical Music.

On Feb 28th the Asociasion Mex-

hours) programming of Classical Music.

On Feb 28th the Asociasion Mexicana de Periodistas de Radio Y TV. (AMPRyT) will present, in a big Gala, the Calendario Azteca Award to the best of 1970 in radio, TV, Records and show business.

Alejandro Vargas, RCA's International division A&R, is back from Los Angeles where he met David Hubbard and Michael De May of A&M Records. Among other activities in LA, Vargas greenlighted Miguel Rios English versions done in the old Charlie Chaplin Studios at LaBrea Ave. Included in the fine and abundant A&M product brought by Alex Vargas for its exploitations is The Car-

A&M product brought by Alex Vargas for its exploitations is The Carpenters' "For All We Know".

To star the show at the presentation of the "El Heraldo" Award to the best of 1970 in the Mexican artistic world. Jack Jones will come to Mexico for the first time.

## Une in five.

Despite 5000 or more companies pitching for the business, one in every five records sold throughout the world is from EMI. This is a formidable slice of the market. Sales on this scale take some achieving. Take in fact 30 EMI companies and 20 licensee organisations strategically placed around the globe to keep the customers supplied. Customers who grow ever more discerning as the competition hots up. Customers we make and keep by staying ahead of the rest of the industry in resources, research, finance and expertise. Care to join us?



THE GREATEST RECORDING ORGANISATION IN THE WORLD

Electric & Musical Industries Limited (EMI) London, England.



## COIN MACHINE NEWS

#### **EDITORIAL**: Tighten Up on Security

Last week, Washington issued a list of cities with the highest crime rates in the country. Detroit, Washington, Baltimore and New York had the dubious achievement of being the top four in crimes reported, and while it provoked some sick jokes on the TV talk shows, it's not funny to the street operator who's machine break-in's, hijackings and other varieties of

cash thievery are biting him hard.

In 1969, the F.B.I. reported that almost 50,000 "vending machines" were forcibly broken into and the cash boxes emptied. The loss in collections and in repair bills came to \$4.9 million. And incidentally, this represents only the visible loss; what about the almost incalculable loss in coins and inventory from key thieves and, unfortunately, some route employees themselves? No, there's nothing funny at all about this to the big city street operator.

What really can be done to correct the situation? First, let's admit it cannot be entirely erased, it can only be minimized. But even minimizing the loss of cash and machines can save the operating company a huge chunk of the money it would otherwise loose

if it didn't knuckle down and fight.

The first program every big city operator should have is a log book of all his visible and suspected losses. Charting break-in's by location is relatively easy, but the operator must also make a periodic check on his inventory and on the expected take in each machine to search out key thievery and em-

ployee kleptomania.

Those locations with a high incidence of problems must be collected from as frequently as possible. It's a good idea to make collections at these places at staggered intervals to fool any inside customers who like to hit the day before your man is expected. Foul 'em up by going there three days in a row, then a week later, then two days later . . . you get the idea. Needless to say, if your equipment is being wrecked too often at a certain stop, give them the old pigs . . . don't put in any new equipment.

Another needed program is building a better rapport between the industry and local police departments. It's not enough to simply report a breakinthe cops should be harassed and hounded to find the guys who did it. Even if they don't unearth the thief, at least they'll exercise a bit more effort if the operator burns up the phones and makes a pest of himself. Remember, the squeaky wheel gets the most oil.

Now, a bit about the non-visible thievery. The sharp operator keeps a close eye on his vendible inventory in the shop, fine. But does he keep stringent policies on the whereabouts of his route keys? The bigger routes should all have clearly-marked keyboards where his routemen can hang up their keys at night, and any missing sets can be spotted immediately. They should also place their keyboards in an area of the shop secured by the alarm system. Further, each key must be marked "Do Not Duplicate".

Concerning key thieves themselves, there are a variety of gimmicks the operator can use to spot check his route's security against an unauthorized Bally Pops Firecracker 4PI With Spin-A-Score



**Bally FIRECRACKER 4PI** 

Corp has announced delivery of "Firecracker." This "4th of July prelude" is a 4-player flipper pinball game offering an exciting 'spin-ascore' pinwheel, commented sales manager Paul Calamari. CHICAGO - Bally Manufacturing

manager Paul Calamarı.

Calamari said the 'spin-a-score' attraction on the 'Firecracker' playfield creates plenty of explosive scoring thrills. Depending on where the light stops at the end of the random spin, 'spin-a-score' can score up to 5000 and at the same time increase a separate build-up bonus by the amount scored. Or the 'spin-a-score' can collect the build-up bonus, adding the accumulated bonus to the score totalizer.

The scoreglass carries out the merry-making festivities with colorfully designed costumes on the revelers.

"The 'Spin-A-Score' lights spin whenever ball is shot into either of two 'Firecracker' kickout holes, which can happen x number of times with each ball.

"The build-up bonus is located inside of the 'Spin-A-Score' circle and advances from 1000 to 10000. 'Spin-A-Score' can advance the bonus 1000 to 5000 points. Also the bonus is advanced 1000 each time the ball hits any one of half a dozen bonusany one of half a dozen bonus-advance targets. Bonus can be col-lected two ways: (1) when 'Spin-A-Score' stops on 'Collect Bonus,' (2) when ball is shot into center kickout

#### Witt Elected Pres. At SCCOA Annual

COLUMBIA, S. C .- The South Carolina Coin Operators Assn. held its annual meeting Feb. 20-21 at the Sheraton Inn Hotel with approximately 300 attending the successful weekend gathering.

on the schedule were business and social events. New officers were elected: Al Witt, Witt Music Co., president; Jerry Polasis, Arrow Amuse., Charleston, first vice-president; Kenneth Flowe, Greenwood Music Co., second vice-president; Hal Shinn, Star Amuse. Co., Gaffney, third vice-president; and Mary Hackler was re-elected secretary-treasurer.

Concressman Mann was the main

Congressman Mann was the main speaker. Fred Granger MOA executive vice president was also in attendance. One of the high points was the drawing of door prizes. The grand prize, a 1971 Ford Pinto, was won by Robert Smith of Rosemary Amusement Co., Andrews. Rupert Barnhill of Winyah Amuse. Co. in Georgetown was the winner of the RCA color TV set.

A home shuffleboard donated by Art Daddis, United Billiards presi-dent; also a home shuffleboard cour-tesy of Sol Lipkin, American Shuf-fleboard went to Bobby Ward of Atlantic Music Co. in Dillon and Al Witt respectively.

Entertainment was aptly handled by "Harry Deal and the Galaxies" on Decca. "Crash Craddock" cur-rently on Chartwell records of Nash-ville, and Lawandy Lindsay, Chart Record artist of Savannah, Georgia.

Al Witt and Mary Hackler engineered the weekend along with B. T. Barwick, Sumpter Music & Amuse. and Royce A. Green Jr., Rosemary Amuse. in Andrews.

"Another source of big score-boosting is the free ball gate, which is always open for a skilled free ball shot. However, if the player first hits upper left target, when mystery-lighting signal is lit, then a ball through the gate will ring up 3000.

"A free ball can also be obtained by hitting the lower left target with mystery light lit. In this case the extra ball is delivered directly to the shooter-tip.

"In addition to big scores in the bonus and the 'Spin-A-Score' feature, 'Firecracker' offers 10 additional 1000 point targets, including the left outlane, which kicks the ball back on the playfield for continued wild scoring action.

"Players get a bang out of 'Fire-crackers' and the game is going to torpedo all previous 4-player collection records," Calamari added. This game should be especially popular in Europe because of the 4-player

keyholder. Some key thieves are quite slick and don't empty a cash box, they just take small portions at frequent intervals. One good trick is to paste a strip of clear magnetic tape across a machine door. If you do it inconspicuously enough, the thief will snap the tape when opening the door, without noticing it, but you the operator will. Knowing which of your machines are being hit, you can either change the locks or the units entirely.

The point is, every music and games operator and his responsible route managers must become aggressive when security is in question. It's hard enough to earn the take, let's at least keep as much of it away from the key and crowbar set as is humanly possible.

#### Midway's 'Pilot' Ships

CHICAGO — Midway Manufacturing Co. has announced delivery of "Stunt Pilot" a new flying target game, Pilot" a new flying target game, featuring a dual control panel. A barn storning pilot manipulating a bi-plane of 1916 vintage over and through obstacles—that is the sensation the player receives when he grabs the controls of this great game, commented Larry Burke director of salas

Scoring is achieved according to the difficulty of the target area, and the ability to maneuver the air ship through the stunts safely. Failure in completing a stunt results in a crash with flashing lights in that area, an explosion, and an ambulance coming to the rescue to the rescue.

Two controls—fast or slow, up or down—take the player through four challenging stunts, flying through an airplane hanger, under a bridge,

#### Rowe Inaugs Milk Pgrm. for Needy

NEWARK — Rowe Int'l Inc., a subsidiary of Triangle Ind. of Newark, N.J. announced recently that under an exclusive agreement with a newly-formed Mexican Co. Rowe will manufacture automatic bulk vending units specially engineered to dispense pasteurized/homogenized milk 24 hours a day at a cost of loss than 10 cents a day at a cost of less than 10 cents a quart.

a quart.

Carl S. Menger, chairman of the board of Rowe and its parent company, Triangle Industries, Inc., and Ricardo Romay Wisbrun, director general of Corporacion Tecnica Distribuidora de Leche en Volumen, S.A., of Mexico City, said the Rowe system of milk distribution eliminates two major obstacles which in the past hindered efforts to provide milk to the poor people in emerging and underpoor people in emerging and under-developed nations—the relatively high cost of distribution through glass bottles and/or paperboard containers and the danger of spoilage due to lack of refrigeration.

The Triangle chief executive added that the principal benefit of utilizing the Rowe system "is, of course, to the consumer, but it has another important benefit—since the entire process is native to the participating country, it provides new opportunities for employment at the local level."

Carl Menger said that Corporacion Tecnica will be Rowe's exclusive sales agency in Spanish-speaking countries and its non-exclusive sales agency in the other nations of the Free World. Corporacion Tecnica is already working on a project for Rowe in India, Mr. Menger added.

In Mexico City, the consumer puts his container in the dispenser and activates the mechanism by putting a token into the coin slot. Tokens cost approximately 6½ U.S. cents and for each token inserted receive a liter of milk, which is reconstituted from skim milk, powder, water and coconut oil and vitamins.

Ricardo Romay Wishrun said he

nut oil and vitamins.

Ricardo Romay Wisbrun said he believes the success of the Rowe system in Mexico City—where Rowe, in cooperation with a Mexican government agency, manufactured the equipment for some 400 vending depots in low-income areas—"demonstrates the economy and efficiency of the system and what it can mean to millions of others in the future."

Deliveries are made by a fleet of

Deliveries are made by a fleet of sealed tank trucks, which pump the milk into bulk storage tanks at each vending depot. The milk is continually recirculated from the bulk tank through the vending system as a means of keeping the complete system cold for three days between deliveries. Each vending depot is self-contained, with a 550-gallon refrigerated bulk milk storage tank, metering device, sanitation system and a four-unit specially modified version of liquid vending systems of the type used for dispensing coffee and soft drinks. The operating systems are protected within the depot, and only the attendant has access.



Midway STUNT PILOT

through an arch and over a moun-

tain.

Playing time is adjustable and the multiple coin entry is also available, if so desired.

NSM Rings Ohio's Bell
AKRON, OHIO — Bell Music Co., Inc., one of Ohio's oldest and largest music routes, has been sub-distributing the NSM music machine line for several months under Leonard Amusement & Vending (Michigan-based distributor) and recently enjoyed a courtesy call by the latter's principal Bud Leonard.

Bell, which handles the line throughout Northeast Ohio, was originally founded by Ed George and is now managed by his son Dave.

During the visit, Leonard brought along Willie Marchand, chief engineer at A.C.A. Sales & Service (U.S. agents for the NSM line) who gave a service class for mechanics on the new Prestige 160 juke. The following photos were snapped at that session:





Marchand discourses on the Prestige Marchand discourses on the Prestige (top, right) while technicians, including Daryl Kearns, Jim Watson and Larry McNeil, listen attentively. Bottom photo finds Bud Leonard (left) with Bell's George Paul and Kitty Porter. At left—president Dave George at his desk George at his desk.



## New Universal Pdts. Target Game Takes It Off, Takes It ALL Off

JEFFERSON CITY, Mo. — Universal Products Inc. has unveiled a new target game called "the Stripper," a revolutionary adult game which electronically strips the clothes from a girl's photograph according to the sharpshooting talents of the player.

When a coin is deposited a photograph of a young girl appears on the screen fully clothed. The photograph is moving continuously in an unpredictable fashion. Located on various areas of the model is a small, red and black bull's-eye. The airplane control stick maneuvers the white cross hair which is superimposed on the screen. To score a hit the cross hair and bull's-eye must be in line at the same time the shot is fired. A shot is fired by pushing the button on the control stick.

You can shoot as many times as you like as the unit operates on time rather then a set number of shots. When a hit is scored, a different

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ACTIVE Amusement Machines Co. 666 No. Broad Street, Phila. 30, Pa. POplar 9-4495 1101 Pittston Ave., Scranton 5, Penna.



Universal's STRIPPER

photograph appears with the model beginning her strip. A perfect score of 15 hits completes the strip act.

An Eastman Kodak carousel slide projector permits the operator to change photographs in seconds. Each reel contains 80 color slides—five different strippers with 16 photographs in each series.

Sales manager Cliff Wren is in the process of appointing amusement machine distributors to handle the game in the U.S.A. and will be announcing his dealers to the press shortly.

### Rowe Sells Interests In Victor Products

NEWARK, N.J.—Triangle Industries, Inc., announced that it has sold the entire interest which it and Rowe International, Inc., a subsidiary, previously held in Victor Products Corporation, of Hagerstown, Md., to Reed Electromech Corporation, of Rockford, Ill. Terms of the sale were not disclosed.

A spokesman for Triangle stated that the reason for the sale at this time was that Victor's operations no longer fit into Triangle's long-range planning and development programs.

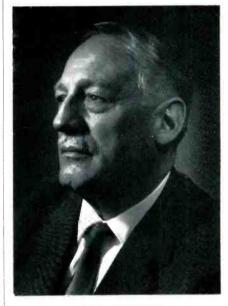
Triangle Industries, through its various subsidiaries, has 15 plants in the United States and in Canada and foreign offices in Switzerland and Japan.

## Two New Studios From Mutoscope

NEW YORK — Two new and revolutionary versions of International Mutoscope's popular Photomatic coinup photo studio are now on the market. Perhaps the most impressive of the two is the "Photomatic 4+1" which for  $50\phi$ , vends the standard four  $1\frac{1}{2}$ " X  $2\frac{1}{4}$ " snapshots, plus a large additional 3" X  $4\frac{1}{4}$ " shot. The larger shot not only provides a great merchandising feature to the machine but now opens the door to the passport, chauffeur's license, I.D. and immigration photo business.

The second new machine is called the '70's Photomatic' and offers five instead of four of the standard sized snapshots.

## New Officers Named At Oldest German Assn.



LARS SKRIVER

HAMBURG — The North German Operators Association of Hamburg, the cldest German coin trade organization being founded in 1930 by the still active Franz Treuten, held its annual meeting on February 10th, as was revealed by Lars K. Skriver.

Carl-Heinz Wende was re-elected president along with Edward Malzer as vice-president.

The board of directors now consists of Hans-Jurgen Glawe; Heinz Huhne; Max Walden; Erhard Bodi and Lars himself. Lars K. Skriver represents the owners of amusement arcades and the arcade owners within the ZOA, the all German operator organization.

#### Kentucky Ops Jam Rock-Ola School at Sanders

NASHVILLE—In a continuing series of service seminars in connection with the 1971 line of Rock-Ola coin-operated phonographs, Bill Findlay, Rock-Ola's field service engineer, recently held a service school in the music capital of the world.

The school, held in the Continental Inn, was hosted by George Happell, Manager of Sanders Distributing Company, Rock-Ola's distributor for the Nashville area.

The well attended school, which was followed by a banquet, concentrated on the three new Rock-Ola's—Models 444, 445 and the all new Console Deluxe 446. The servicemen were especially impressed by the fact that even though it might be a 100 selection or 160 selection phonograph, standard or deluxe, almost all parts are interchangeable. Those present at the service seminar were:

Bobby Sloan, Sloan Brothers; M. E. Bowers, Atlas Amusement Company; Jim Roberts and Bob Roberts, Volunteer Amusement Company; R. W. Fletcher, Claxton Amusement Company; A. R. Vetter, Jr., Al's Music Company; B. L. Beard, Service Vend-



Bill Happell and Bill Findlay (standing at left) join Kentucky tradesters for formal photo prior to gala banquet held at conclusion of service school on the three current Rock-Ola music machines.

ing Company; C. E. Porter, Service Novelty Company; Fletcher Elliott and Ray Lane, Lawson Enterprises; Carl Lawson, Lawson Enterprises; James Jones, Jerry Cathey, J & W Amusement Company; Harold Woosley, David Ring and Willard Murphy, Southland Novelty Company; Frank Connor, and Harry J. Russell, Tommy's Distributing Company; Tom Kaelin and E. Suddett, Tom Kaelin Amusement Company; Bobby G. Sanders and Jim Richardson, Sanders Amusement Company; Perry Shockley, Shockley Coin Machines; M. W.

Nichols, 200 Culver Street, Chattanooga; T. R. Gayton, 1603 South Orchard Knob, Chattanooga; Edwin Spencer, 15 Main Street, Burns, Tennessee; Paul Whitlow, Rt. #1, Potters Lane, Clarksville, Tennessee; Eddie Whitaker and Al Samples, Spann Amusement Company; Frank Walker, Columbia, Tennessee; Don Maddox, A. J. Davis and H. P. Kee, Nashville, Tennessee; Raymond Lauper and Ron Stanley, Play-Mor Music Company; Lewis Brown, James Ladd, Tom Collier, Frank May and W. R. Basham, Sanders Distributing Company.

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- WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddle rides, slot machines, etc., all makes, all models. QUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOUISE, BRUSSELS.
- WANTED: BALLY BINGOS, 6 CARD GAMES, SLOTS, uprights, flippers for export. Also late models AMI, Rock-Ola, Seeburg, Wurlitzer. All late flipper games. Write or call BOB JONES for best prices. ROBERT JONES INTERNATIONAL. 19 Brook Road, P.O. Box 181, Needham Hts., Mass. 02194. (617) 449-3330.
- WILL PAY HIGHEST CASH PRICES FOR WILLIAMS, Gottlieb and Bally Pins, late model phonographs, bingos. uprights, slots. Call or write Bob Jones. ROBERT JONES INTERNATIONAL, 19 Brook Road, P.O. Box 181, Needham Heights, Mass. 02194 (617) 449-3330.
- WANTED—Seeburg Consolettes, Phonographs, new and used, Phono Vue attachments and film. Scopitone film, Late Model Drive Machines and Guns, Harvard Metal Typers. Also interested in distribution of allied equipment. ST. THOMAS COIN SALES, 669 TALBOT ST., ST. THOMAS, ONTARIO, CANADA. (519) 631-9550.
- WANTED TO BUY: Machines that can be easily moved and require little maintenance for Firemen's Bazaars. L. & L. Party Favors, Tener Street, Luzerne, Penna. 18709. Phone (717) 822-0000.

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- FOR SALE: SEEBURG LSI-\$775, 480-\$495, LPCI-\$450. Wurlitzer 3000-\$495, 2910-\$375. 3010-\$415, 2710-\$275. AMI JBM-\$375. BIRD MUSIC DISTRIBUTORS, INC., P.O. Box B, Manhattan, Kansas 66502, or Phone 913-778-5229.
- ALL TYPES OF COIN OPERATED ARCADE EQUIPMENT for sale—guns, Helicopters, pinballs, etc. Auto Photo machines. Write for e-uipment list and prices. ROCK CITY DISTRIBUTING CO., 1NC., 615 Murfreesboro Road, Nashville, Tenn. 37210.
- FOR SALE: Keeney Black Dragons, Wild Arrow, Twin Dragons, Flaming Arrows and Mountain Climbers. Also Bally Slot Machines, Triple Bells, Draw Bell and Buckley Track Odds. Want Old Slots. SASKATCHEWAN COIN MACHINE CO., 1025-104th St., North Battleford, Saskatchewan, Canada. Phone 445-2989—Area Code 306.
- FOR SALE: Cigarette Machines good and clean off location, can be used as is. Corsair 20, \$45.00; Rowe 20-700, \$60.00. Corsair 30 column, new front \$75.00. Send 1/2 deposit to Guerrini's, 1211 W. 4th St., Lewistown, Pa. 17044.
- FOR SALE: SEGA BASKETBALL \$250. MIDWAY Basketball \$250. Williams Derby Day \$275. Student Prince \$425. Casanova \$265, Jolly Roger \$395, Hayburner-II \$350, Beat Time \$495, Shangri La \$325, Spook Gun \$495. Operators Sales, Inc., 4122 Washington Avenue. New Orleans, Louisiana. 70125. (504) 822-2370.

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- FOR EXPORT: BRAND NEW MADE IN JAPAN JUKE Box, Kiddie Rides, Arcade, Gun. SUB-ROC SUPER-ROAD-7. CLAY GUN. now obtainable DISTRIBUTORSHIP, contact to KAY A. CHIBA, Port P.O. Box 111, Yokohama, Japan.
- FOR SALE/EXPORT USED SLOTS: BALLY STANDard, 3 Line Play, Multipliers, Quick Draws, Assorted Mills, Electric Payout Jennings, Snace Jet Bell, Segas, Assorted Bally Bingos. "Games" Upright Multipliers. Write for particulars THOMAS TRADING COMPANY, 2522 Westwood Drive, Box 15391, Las Vecas, Nevada 89114. (702) 734-8818. Cable—VEGAS.
- STEREO PICK-UPS: "SMC" FOR SEEBURGS "B" through "201", \$20; "WMC" for Wurlitzer Cobra, \$10. SOUND & SIGNAL SERVICE, Box 10052, Albuquerque, N. Mex. 87114.
- FOR SALE: 3 SPEED QUEEN BY BALLY—BOATS, \$275 each, 3 Elephants by Tusko—\$275 each. CENTRAL MUSIC CO., P.O. Box 284, 407 E. Ave. D, Killeen, Texas 76541.
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#### cashbox/ Round The Route

#### EASTERN FLASHES

Silver King Amusements, Lou Catanese told us the economy is still in the smouldering stage; the burners somehow have to be restoked and then fully ignited to get the country moving on all eight cylinders. Some signs of movement are taking place, and according to Lou, he likes to move ahead of the game. He has been in the process of getting the seasonal and arcade equipment in shape and, will be ready to swing when things start opening up. Lou is anticipating a great spring and summer season. Also, told us that the Bally "Target Zero" has been going great guns on the location. We were convinced that Lou is doing his part to add a little flame to the economic coals. . . . After reviewing his Moder Amusement Co., books, Max Klein discovered that the collection picture was better than he had thought it would be. Attributing these results to the extra work and time he had devoted to the company over the past year. Sam pointed out that the small operator is forced to stay with his depreciating equipment. The cost of new equipment has almost reached the prohibitive stage; added to this are the spiraling labor costs and the always prevalent break-in problems. "With the same amount of business, our profit margin is gradually diminishing," said Sam. . . . Sal Dicicco of Westchester Amusement reported that the add-a-ball games were doing exceptionally well. We saw his brother Dick on the avenue not too long ago looking over the latest offerings from the Distributors. . . . We managed to get a hold of Herb Chacon, Cornwall Auto. at the Stamford shop. Herb had recently returned from a Florida vacation. He told us that he had a wonderful time and also looked over the latest models from the boat manufacturers, didn't inform us of any plans to purchase one of those deluxe yachts. Herb, we understand, is a veteran in the boat field.

AROUND TOWN—Busy day for association leaders last Tuesday beginning with MONY board meeting at the 57th St. office, then to UJA headquarters on 58th for kickoff meeting for the 1971 fund raising campaign. The board meeting, presided over by president Al Denver, dealt with some serious problems facing metro area ops, namely the deplorable phone answering service condition and the shortage of skilled mechanics. Toward solving those problems, the guys are moving forward on establishing the associations' very own telephone answering service, as well as a pool of mechanics on call by all members. Both good thoughts, and we hope we see their creation shortly . . . At the UJA (after a very spirited discussion on local trade problems), the lads got into the 1971 drive campaign. Meyer Parkoff kicked off the meet with a brief but eloquent description of the great work UJA is doing in Israel, which he and his missus saw firsthand last Nov. while on a VIP trip directed by the charity itself. Meyer was really enthused when he saw how much good the trade' donations have done in Israel, and described old age homes, refugee centers, et al, which they keep going, and in first class fashion. UJA's own George Nemzoff (purveying cigars in honor of his new baby girl born two weeks back), advised the committee that a new campaign precedure instituted by UJA might work well in our industry. It involves what they call "Pace-Setter Meetings" and is designed to gather a half-dozen or so tradeserts into one of the groups' homes for a discussion in Israel, following which members may make a pledge if they wish The committee voted to give it a try and the first such meeting should be called in a couple of weeks. No decision was made on having an affair or on the selection of a guest of honor at this first meeting.

Ben Chicofsky sending out his first mailing piece on the 1971 combined New York associations convention. Weekend will be at the Granit Hotel near Ellenville and will take pace May 14-15. Reservations eary, please . at the UJA, looking great despite recent bout with infectious hepititis. Stil taking it a bit easy but putting in a full day's work just the same. Incidentally, when you see him, ask to see copy of letter he received from **Doc Shapiro**. You won't believe it . . . Sam (Musical Moments) Morrison, pride of the South Bronx, showing new color photo of his cute little 2-year old girl Tracey to tradesters around town. A real cutie-pie, loks like her pretty mom Meriam, without much of the stern Morrison countenance (sorry, Sam). Big Sam, incidentally, is a real hustler and during those bad snowy days earlier in the year, spend couple of 'em shooting aound the route on subways and buses when the route truck was snowed in. Don't hear much of that anymore.

ON THE AVENUE—Harold Kaufman at Musical Distributors in Brooklyn says he's got the best of three worlds—Chicoin's 'Night Bomber' Allied's 'Sonic Fighter' and Midway's 'Stunt Pilot'—'one's as great as the other and we're do-Fighter' and Midway's 'Stunt Pilot'—"one's as great as the other and we're doing a job with all three," says Harold. "And collection reports we get are what you would call 'highly gratifying'" . . . Al D'Inzillo at Albert Simon, Inc. reporting big breakthrough Al Simon himself secured at the License Dept. concerning pool tables sizes in the city. Ask him about it . . . 'Target Zero' by Bally is doing great by Kempy at Runyon, according to the famed "Kissing Salesman". Irv's moved plenty fo the novelty pieces to ops throughout the metro area and surrounding counties.

SUNSHINE STATEMENTS—Meeting of the clan on Collins Ave. in Miami Beach last week as trade vacationers Al Kress (down with the wife and kids for the weekend), Mr. and Mrs. Lou Tartaglia and Johnny Bilotta got together to chew the rag. Al and Johnny took the opportunity and visited the Allied Leisure factory, getting the grand tour by Bob Braun and Gene Lipkin. "They're going round the clock making those 'Sonic Fighters', said an enthusiastic Kress. The two lads went out that evening with All-Tech's Mel Blatt. . . . Hear thru the grapevine that Alladin Ind. (direct sellers) may hit Florida and the Carolinas on their next stop. Were recently bothering New York State locations but with little success. But the op's got to be in tight with his locations because these guys have all the goods and are ready to sign long term sales contracts with locations that are mighty tempting. Forewarned is forearmed! . . . A.C.A.'s sales locations that are mighty tempting. Forewarned is forearmed! . . . A.C.A.'s sales veep Mickie Greenman due in Florida end of last week during his current two week sales swing which includes visits in Washington (Phil Mason), Atlanta (George Jackson, Star Music), Raleigh (Bob Pierce), and Mississipip, Louisiana and Texas before heading home next week.

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#### JUKEBOX PROGRAMMING GUIDE

THE WEEK'S TOP RELEASES FOR COIN-OP PHONOGRAPHS

#### **POP**

ELVIS PRESLEY

WHERE DID THEY GO, LORD (2:25) b/w Rags To Riches (1:50) RCA 9980

THREE DOG NIGHT

JOY TO THE WORLD (3:17) b/w I Can Hear You Calling (2:56) Dunhill 4272

STEVIE WONDER

WE CAN WORK IT OUT (2:53)

b/w Never Dreamed You'd Leave In Summer (2:53) Tamla 54202

BARBRA STREISAND

TIME & LOVE (3:36)

b/w No Easy Way Down (3:50) Columbia 45341

PERRY COMO

LITHINK OF YOU (3:30) b/w El Condor Pasa (3:42) RCA 0444

THE BELLS

STAY AWHILE (3:15) b/w Sing A Song Of Freedom (3:38) Polydor 15023

THE ALLMAN BROTHERS BAND

MIDNIGHT RIDER (2:57) No Flip Info. Capricorn 8014

R&B

ISLEY BROTHERS

WARPATH (2:30) No Flip Info. T-Neck 929

TYRONE DAVIS

COULD | FORGET YOU (2:27) b/w Just My Way Of Loving You (2:40) Dakar 623

KING FLOYD

BABY LET ME KISS YOU (2:27) No Flip Info. Chimneyville 437

C&W

LORETTA LYNN

I WANNA BE FREE (2:16) b/w If I Never Love Again (2:29) Decca 32796

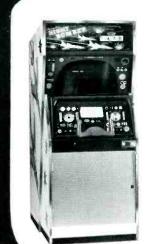
RAY PRICE

I WON'T MENTION IT AGAIN (3:40) No Flip Info. Columbia 45329

FERLIN HUSKY

ONE MORE TIME (2:25) b/w Don't Let The Good Life Pass You By (2:49) Capitol 3069

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CHICAGO COIN'S

#### NIGHT **BOMBER**

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- SIZED TO FIT ANY LOCATION!
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CHICAGO DYNAMIC INDUSTRIES, INC.

#### cashbox/ Round The Route

#### CHICAGO CHATTER

Bally Mfg. Corp. is celebrating the release of its exciting, new 4-player called "Firecracker." Sales manager Paul Calamari made special mention of the game's "Spin-A-Score" feature, which adds a new dimension to the excitement of play! so watch for it! Factory commenced shipments this week Is Everything" by Diana Ross, "The Magnificent 7" by The Supremes & Four Tops, "Old Socks, New Shoes, New Socks, Old Shoes" by The Jazz Crusaders and "Close To You" by Tony Mottola, are but a sampling from the latest list of little LP's issued by Dick Prutting of Little LP's Unlimited in Northfield. As a further aid in programming from Dick's regularly mailed lists of current product, a brief descriptive resume of each LLP is now included, categorizing the material (pop, blues, easy listening, jazz, etc.) to facilitate operators' selection . . . Talked to Joe Kline of Atlas Music Co. and learned operators' selection . . . Talked to Joe Kline of Atlas Music Co. and learned that another service school will soon be scheduled on the Rowe MM5 Presidential line. Joe said the first session attracted one of the biggest turn-outs they've ever had! Date will be announced shortly . . . At Chicago Dynamic Industries, all eyes are focused on "Mardi Gras," "Night Bomber" and "Big three of the factory's biggest items of the day! . NAMA is producing a film, depicting the vending and food service management industry, for airing on various television stations across the country. Film will be completed in late March and will run about 15 minutes with Bennett Cerf narrating. The Midway Mfg. Co. plant in Schiller Park is as active as ever. Larry Berke said they've had to step up production schedules considerably in an effort to supply the growing demand for "Stunt Pilot!" . . . National Coin Machine Exchange recently hosted a two-day service school on the Wurlitzer "Zodiac" Exchange recently hosted a two-day service school on the Wurlitzer "Zodiac" for area ops and service people. Factory's **Bob Harding** came in to conduct the sessions . . . We're certainly sold on Hawaii after talking to Empire Dist.'s **Jack Burns** who was on the recent Rock-Ola tour for distributors. Hawaii was actually the last stop before heading home and the "one place we really hated to leave," he said. We understand he's got a bright orange and white Hawaiian print shirt to remind him of the trip . . . Much activity at Marvel Mfg. Co. on pool supplies and accessories, and the electric scoreboards. **Pete Green took** some time out during the recent Sporting Goods Show to look in an some of the some time out during the recent Sporting Goods Show to look in on some of the exhibits at McCormick Place . . . Rock-Ola ad manager George Hincker, back at his desk after a trip to Columbia, South Carolina for the weekend SCCOA meeting at the Sheraton Inn Hotel . . . . Talked to Chet Kajeski of Martin & Snyder One Stop in Detroit, who's quite the expert at programming singles for operators in his area. This past week he noted very strong reaction to some brand new singles which have not, as of this writing, reached the Top 100 chart—"Dream Baby" by Glen Campbell (Capitol) and "When There's No chart—"Dream Baby" by Glen Campbell (Capitol) and "When There's No You" by Engelbert Humperdinck (Farrot). He's also reporting heavy sales on "Me And Bobby McGee" by Janis Joplin (Columbia), the Henry Mancini (RCA) and Andy Williams (Columbia) versions of "Love Story" and a Ben Colder novelty titled "15 Beers Ago" (MGM) . . .

#### **MILWAUKEE MENTIONS**

The recent Rock-Ola Mfg. Corp. service school, held in the Chicago factory and conducted by field engineer **Bob Findlay**, attracted scores of operators and service personnel from all over the country. Among those attending from this area were **David Dropp**, a serviceman from Hastings Dist. Co. who participated for the first time this year and same areas because the first time this year and same areas because of the matrices. for the first time this year and came away more knowledgeable of the makings of the equipment, and quite impressed with the presentation. The Rock-Ola line, needless to say, is very successful at Hastings . . . February 18 was a red letter day for **Bob Rondeau** (Empire). He became a grandfather for the first time. Congrats! Newcomer's name is **Chad Michael** and he was born to **Darcy** (Bob's daughter) and Jim Magnuson. He and his mom will be residing with the Rondeau's for the next few weeks while dad is in training at the White Sox spring camp... Hear that Jim Hastings, Sam's youngest son, is now stationed in Okinawa, possibly for the remainder of his 18 months tour of duty with the U. S. Army. Jim worked summers at Hastings Dist. Co. while attending school and entered the army after his graduation from college . . . On the singles scene, Gordon Pelzek of Record City tells us local operators are programming the following: "No Love At All" by B. J. Thomas (Scepter), "Oye Como Va" by Santana (Columbia), "Empty Arms" by Sonny James (Capitol), "Me And Bobby McGee" by Janis Joplin (Columbia), "When There's No You" by Engelbert Humperdinck (Parrot) and "We Sure Can Love Each Other" by Tammy Wynette

#### **CALIFORNIA CLIPPINGS**

Spoke with George Muroaka of A.C.A. in Los Angeles recently after his return from Japan. We quizzed him as to whether he saw any coin operated games that he would be importing. He said there is an amusement game which will be coming to the states. Samples should be sent to distributors in the middle of March. So far, George is acting very mysterious about this game and won't let us in on the name of this piece of equipment. Mr. Shao, of Taiwan was in visiting and picking up an export order. . . . Leo Simone of Struve Distributing, says that he wants to thank everyone on Phonorow for all their calls when he was bedded down at Queen of Angels hospital with an uptight ulcer. He should be back at work by the time you read this. While he was out of commission **Buddy Lurie** filled in admirably as he reported that he was expecting the new Allied Liesure game "Sonic Fighter" to arrive at any moment. Williams "Solids and Strips" pinball also looks like another winner. The Seeburg "Bandshell" is going great guns, according to Buddy. . . . Hank Tronick of C.A. Robinson & Co. reports in with the news that they just received Midway's new "Stunt Pilot," which is already creating a great deal of excitement among Operators who have seen it. "Of late, opening a new game has become a tremendous thrill—more so than at any other time in the history of the business," says H.T. "You hardly know what to expect and all the new innovations engineered by our game manufacturers are exciting to behold, particularly for the first time." Hank went on to tell us that he feels that "Stunt Pilot" falls in this same category and will undoubtedly prove to be a worthy successor to the "Whirlybird," "Sea Raider," "S.A.M.I.," "Sea Devil," "Invader," and "Jet Raider"—as im 'Sea Raider,' pressive a list of equipment as they've experienced (we can't forget "Flying Carpet").

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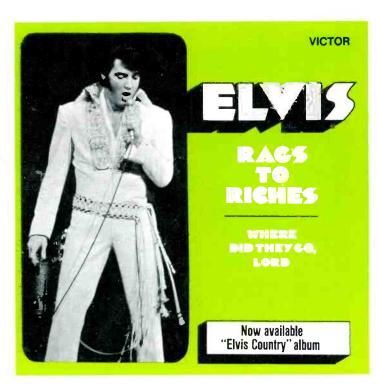


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