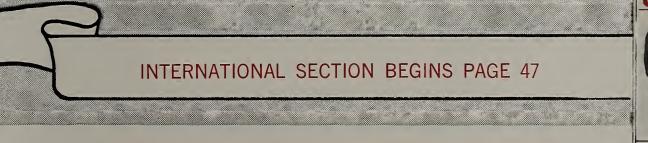
# Cash Box



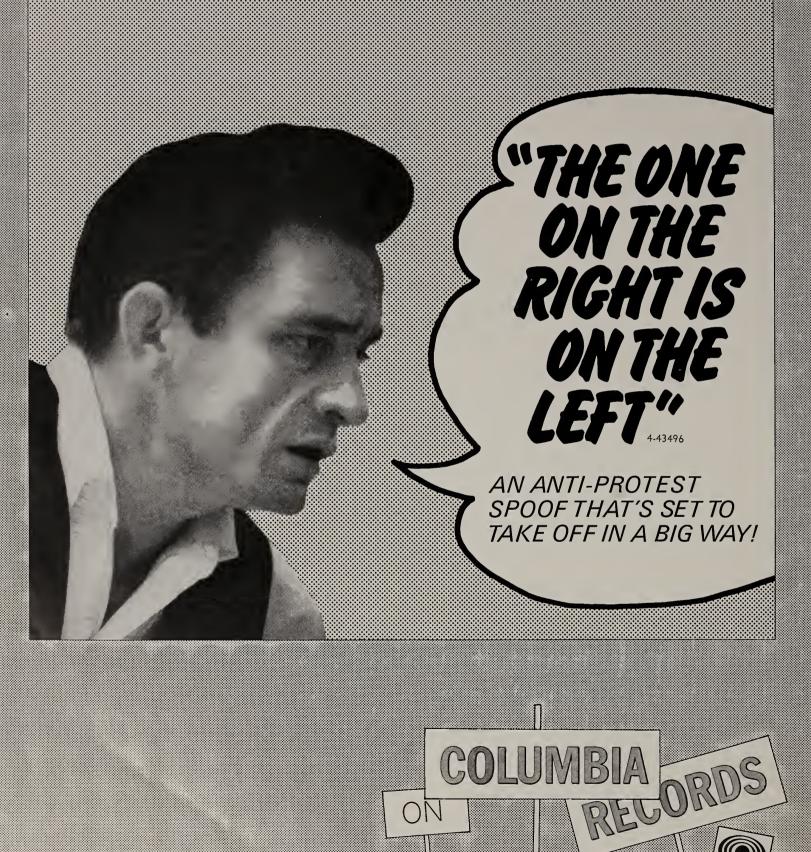
Lou Christie is making a big comeback as a disk artist for the MGM label. Some years ago, he was a teen favorite on the Roulette label, with a big smash in "The Gypsy Cried." Now, he is delighting the youngsters once more with "Lightnin' Strikes," proudly stationed in the number 2 position on this week's Top 100. This week will realize a same-name LP follow-up to the singles hit. On the in-person scene, the artist just entertained in Honolulu (29) and will soon appear on the "Hullabaloo" TV er. In March, he II headline a four week string of 1-niters. Lou is managed by Bob Marcucci and Stanley Polley.



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# Johnny Cash is pulling legs and piling up singles sales right and left!



ΟN



FOUNDED BY BILL GERSH

# **Cash Box**

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# Lennon-McCartney Songbook

Covered in this space almost a year ago was the phenomenon of the virtually self-sufficient disk attraction, the artists who supplied the material for their own recordings. The modern-day minstrel, as we termed them, could be found in quantity in the folk and country music fields, but most pop artists were totally dependent upon the creativity of independent songwriters for their sessions.

Among the foremost of the modernday minstrels, of course, are the Beatles, whose John Lennon and Paul McCartney have penned all their hits and will probably do so for some time to come.

Today, however, the notable writing talents of Lennon-McCartney have entered a new phase of exploitation. Some of their newer songs are, in a sense, being farmed out to other performers, with the Beatles, by design, staying out of the battle for Top 100 recognition. One current example is "Michelle," which the Beatles sing in their "Rubber Soul" LP and which remains available only on the LP. Meanwhile, a number of cover versions have been marketed, free to compete (airplay excepted) for sales without a Beatles' singles release to contend with. "Rubber Soul" is also the source of another Lennon-McCartney song, "Girl," which has been recorded by two labels, ABC-Paramount (The Truth) and Parrot (St. Louis Union). There are also Frankie Vaughn's "Wait" (Philips) and Chance Eden's "I'm Looking Through You." As of this writing, these versions, too, are not faced with Beatles' competition.

This sort of live-and-let-live policy of the Beatles, who are as strong as ever, has several interesting prospects. One is that it will serve to finally give the Lennon-McCartney collaboration the full-fledged title of a "songwriting team," rather than the fortunate collaboration of two men who happen to sing for the same group. The Beatles have written some wonderful songs, pieces that stand tall among the best ballads penned in recent years. They seem creative enough to make it on their own as a writing team, even on the noble stages of the West End or Broadway. Secondly, the feeding of good material to other art. ists is extremely helpful in giving talent an important edge in making it, if that's the case, for the first time. There isn't enough good material to go around. Beatles' material set free, so to speak, is a dream come true for new talent.

There are, undoubtedly, exciting new vistas ahead for the already rewarding teaming of Lennon-McCartney.

# Cash Box TOP 1

PIN-UP SHEET Ŧ

FEBRUARY 5, 1966

BABY SCRATCH MY BACK

1/29 1/22

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		1/29	1/22	24	
	BARBARA ANN BEACH BOYS-Capitol-5561	5	8	36	A SWEET WOMAN LIKE
	LIGHTNIN' STRIKES LOU CHRISTIE-MGM-13412	15	33	37	ARE YOU THERE (WITH ANOTHER GIRL)
Ø	NO MATTER WHAT SHAPE	1		38	DIONNE WARWICK-Scepter-12122 RECOVERY
	(YOUR STOMACH'S IN) T-BONES-Liberty-55836	6	9		FONTELLA BASS-Checker-1131
	MY LOVE PETULA CLARK-Reprise-5684	8	14	39	CALIFORNIA DREAMIN' MAMAS & PAPAS-Dunhill-4020
5	SOUNDS OF SILENCE SIMON & GARFUNKEL-			0	A HARD DAY'S NIGHT RAMSEY LEWIS-Cadet-5525
6	WE CAN WORK IT OUT	1	2	41	GET OUT OF MY LIFE, WO
7	BEATLES-Capitol-5555	2	1	42	SPREAD IT ON THICK GENTRYS-MGM-13432
	LITTLE STEVIE WONDER- Tamla-54124	12	30	43	CALL ME CHRIS MONTEZ-A & M-780
8	FIVE O'CLOCK WORLD VOGUES-Co & Ce-232	3	4	44	(YOU'RE GONNA) HURT
9	SHE'S JUST MY STYLE GARY LEWIS-Liberty-55846	4	5	45	FRANKIE VALLI-Smash-2015 WHEN LIKING TURNS T
10	A WELL RESPECTED MAN KINKS-Reprise-0420	16	17	48	RONNIE DOVE-Diamond-195 THESE BOOTS ARE MADE
0	MY WORLD IS EMPTY	10	.,		WALKIN' NANCY SINATRA-Reprise-0432
	SUPREMES-Motown-1089	23	35	0	BREAKIN' UP IS BREAKIN
12	GOING TO A GO GO MIRACLES-Tamia-54127	14	15		HEART ROY ORBISON-MGM-13446
3	CRYING TIME RAY CHARLES-ABC-Paramount-			48	RONNIE AND DAYTONAS-Mala-5
14		24	32	49	I SEE THE LIGHT FIVE AMERICANS-HBR-454
15	LEN BARRY-Decca-31889 ZORBA THE GREEK	17	19	50	WHAT NOW MY LOVE SONNY & CHER-Atco-6395
9	HERB ALPERT & TIJUANA BRASS- A&M-787	20	26	51	IT'S GOOD NEWS WEEK HEDGEHOPPERS-ANONYMOUS-
16	JUST LIKE ME PAUL REVERE AND THE RAIDERS-			52	Parrot-98000 MICHAEL
17	Columbia-43461 SPANISH EYES	19	23	53	C.O.D.'s-Kellmac-1003
B	AL MARTINO-Capitol-5542 DON'T MESS WITH BILL	18	16	55	TIJUANA TAXI HERB ALPERT & TIJUANA BRASS-A&M-787
	MARVELETTES-Tamla-54126	29	40	54	I'M TOO FAR GONE (TO
0	JENNY TAKE A RIDE MITCH RYDER & DETROIT WHEELS- New Voice-806	26	18		TURN AROUND) BOBBY BLAND-Duke-393
20	AS TEARS GO BY			63	THE CHEATER BOB KUBAN-Musicland-2001
21	ROLLING STONES-London-9808	9	3	56	LOOK THROUGH ANY W HOLLIES-Imperial-66134
22	A MUST TO AVOID	25	29	57	THE BALLAD OF THE GRE
23	HERMAN'S HERMITS-MGM-13437	11	6		S/SGT BARRY SADLER-RCA Victo 8739
24	BEATLES-Capitol-5555	10	12	58	CAN YOU PLEASE CRAWL OUT OF YOUR WINDOW
25	TOYS-Dynavoice-214 YOU DIDN'T HAVE TO BE	<b>so</b> <sup>22</sup>	25 NICE	50	BOB DYLAN-Columbia-43477
26	LOVIN' SPOONFUL-Kama-Sutra-205 THE MEN IN MY LITTLE	13	11	59	SNOW FLAKE JIM REEVES-RCA Victor-8719
20	GIRL'S LIFE	_	_	60	BYE, BYE BLUES BERT KAEMPFERT-Decca-31882
27	MIKE DOUGLAS-Epic-9876	7	7	61	MICHELLE
28	KNICKERBOCKERS-Challenge-59321 THE DUCK	27	24	62	BILLY VAUGHN-Dot-16809
29	JACKIE LEE-Mirwood-5502 FLOWERS ON THE WALL	21	13	-	JR. WALKER & ALL STARS- Soul-35017
30	STATLER BROSColumbia-43315	28	10	63	I FOUGHT THE LAW BOBBY FULLER-Mustang-3041
31	DAVE CLARK FIVE-Epic-9882	58	-	64	LOVE MAKES THE WORL
1000	STRANGELOVES-Bang-514	48	65		ROUND DEON JACKSON-Carla-2526
32	THUNDERBALL TOM JONES-Parrot-9801	31	22	65	THE RAINS CAME SIR DOUGLAS QUINTET-Tribe-831
33	IT WAS A VERY GOOD YEA FRANK SINATRA-Reprise-0429	<b>R</b> 36	37	66	MY BABY LOVES ME
34	MICHELLE			67	MARTHA & VANDELLAS-Gordy-70 SOMETHING I WANT TO
	DAVID AND JONATHAN- Capitol-5563	45	55		JOHNNY AND EXPRESSIONS-Josie-
22	WORKING MY WAY BACK FOUR SEASONS-Philips-40250	64	100	68	BOB LIND-World Pacific-77808

36	A SWEET WOMAN LIKE YOU JOE TEX-Dial-4022	<b>J</b> 30	20
37	ARE YOU THERE (WITH ANOTHER GIRL)	50	20
38	DIONNE WARWICK-Scepter-12122	38	39
39	FONTELLA BASS-Checker-1131 CALIFORNIA DREAMIN'	40	43
4	MAMAS & PAPAS-Dunhill-4020 A HARD DAY'S NIGHT	49	62
41	RAMSEY LEWIS-Cadet-5525 GET OUT OF MY LIFE, WOM	50 <b>A N</b>	77
42	LEE DORSEY-Amy-945 SPREAD IT ON THICK	47	59
43	GENTRYS-MGM-13432	37	38
44	CHRIS MONTEZ-A & M-780 (YOU'RE GONNA) HURT YO	53	66
-	FRANKIE VALLI-Smash-2015	51	64
5	RONNIE DOVE-Diamond-195	<u>.0VI</u>	71
8	THESE BOOTS ARE MADE FO WALKIN'	ĸ	
47	NANCY SINATRA-Reprise-0432 BREAKIN' UP IS BREAKIN' A	74 <b>AY</b>	- 1
9	HEART		
48	ROY ORBISON-MGM-13446	59	74
49	RONNIE AND DAYTONAS-Mala-513 I SEE THE LIGHT	41	47
50	FIVE AMERICANS-HBR-454 WHAT NOW MY LOVE	54	68
51	SONNY & CHER-Atco-6395	87	-
50	HEDGEHOPPERS-ANONYMOUS- Parrot-98000	44	46
52	C.O.D.'s-Kellmac-1003	42	48
53	TIJUANA TAXI HERB ALPERT & TIJUANA BRASS-A&M-787		
54	I'M TOO FAR GONE (TO	43	42
-	TURN AROUND) BOBBY BLAND-Duke-393	61	63
8	THE CHEATER BOB KUBAN-Musicland-2001 1	00	_
56	LOOK THROUGH ANY WINI HOLLIES-Imperial-66134	<b>DOW</b>	34
57	THE BALLAD OF THE GREEN		
50	S/SGT BARRY SADLER-RCA Victor- 8739	99	- 1
58	CAN YOU PLEASE CRAWL OUT OF YOUR WINDOW		
59	BOB DYLAN-Columbia-43477 SNOW FLAKE	65	70
60	JIM REEVES-RCA Victor-8719 BYE, BYE BLUES	68	73
	BERT KAEMPFERT-Decca-31882	67	80
61	BILLY VAUGHN-Dot-16809	69	78
62	JR. WALKER & ALL STARS-		
63	Soul-35017	66	79
64	BOBBY FULLER-Mustang-3041	84 50	-
9	ROUND		
65	DEON JACKSON-Carla-2526	98	
66	SIR DOUGLAS QUINTET-Tribe-8314	73	81
		71	
67	JOHNNY AND EXPRESSIONS-Josie-914		93
68	BOB LIND-World Pacific-77808	79	92

1/29 1/22

70	ANDREA	00	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
7	SUNRAYS-Tower-191 HIDE & SEEK	77	90
	SHEEP-Boom-60,000	<b>9</b> 7	
73	EXCITERS-Bang-515	82	84
74	MEL CARTER-Imperial-66148	76	89
	LESLEY GORE-Mercury-72530	78	88
75	HURT LITTLE ANTHONY-DCP-1154	75	83
76 	LONG LIVE OUR LOVE SHANGRI-LAS-Red Bird-048	86	
77	BROOMSTICK COWBOY BOBBY GOLDSBORO- United Artists-952	52	57
78	THE LOOP JOHNNY LYTLE-Tuba-2004		
7	MY SHIP IS COMIN' IN	81	82
80	WALKER BROSSmash-2016 YOU DON'T KNOW LIKE I		iow
	SAM & DAVE-Stax-180 SINCE I LOST THE ONE I	83 LO	96 /E
82	IMPRESSIONS-ABC Paramount-10761 TAKE ME FOR WHAT I'M W	 OR'	тн
83	SEARCHERS-Kapp-729 THIS CAN'T BE TRUE	85	100
14	EDDIE HOLMAN-Parkway-960	88	98
	IT WON'T BE LONG BYRDS-Columbia-43501	—	
5		100	
86	BUD SHANK-World Pacific-77814	93	99
V.	I WANT TO GO WITH YOU EDDY ARNOLD-RCA Victor-8749		
88	RED HOT		
89	YOU'VE GOT THE WINNING	Б Н/	AND
90	TIRED OF BEING LONELY		
91	SHARPEES-One-Der-Ful-4839 CAN'T YOU SEE (YOU'RE	90	94
	LOSING ME) MARY WELLS-Atco-6392	96	100
92	MY ANSWER JIMMY McCRACKLIN-Imperial-66147	_	
93	THE ANSWER TO MY PRAY NEIL SEDAKA-RCA Victor-8737	ER	
94	RAINBOW '65 GENE CHANDLER-Constellation-158	91	
95	GIDDY UP-GO		
96	RED SOVINE-Starday-737 THIS GOLDEN RING	95	
97	FORTUNES-Press-9811		
98	TAMMI TERRELL-Motown-1086 THE PAIN GETS A LITTLE D	92 EEP	86 ER
99	DARROW FLETCHER-Groovy-3001 RIB TIPS		
100	ANDRE WILLIAMS ORCHAvin-103		
100	LORRAINE ELLISON-Mercury-72472 S.O.S. (HEART IN DISTRESS)		
	CHRISTINE COOPER-Parkway-971		
100	COLONY SIX-Centaur-1201		

### ALPHABETIZED TOP 100 (INCLUDING PUBLISHERS AND LICENSEES)

 Hard Day's Night (Moclen BMI)
 40

 Little Bit Of Soap (Robert Mellin BMI)
 72

 Must To Avoid (Trousdole BMI)
 22

 Sweet Womon Like You (Tree BMI)
 36

 Well Respected Man (American Metropoliton of N. Y.)
 36

 A Sweet Womon Like You (Tree BMI)
 36

 A Well Respected Man (American Metropoliton of N, Y)
 10

 Andrea (Seo Of Tunes BMI)
 70

 Answer To My Proyer (Bregman, Vacco & Conn ASCAP)
 70

 Answer To My Proyer (Bregman, Vacco & Conn ASCAP)
 70

 As Tears Go By (Essex ASCAP)
 20

 At The Scene (Branston BMI)
 30

 Attack (Saturday BMI)
 24

 Are You There (With Another Girl) (Blue Seos.Joc BMI)
 37

 Boby Scratch My Back
 69

 Ballad Of The Green Berets (Music, Music, Music ASCAP)
 57

 Borbaro Ann (Shoe-String & Cousins BMI)
 1

 Breakin' Up Is Breakin' My Heart (Acuff-Rose BMI)
 37

 By Bye Blues (Bourne ASCAP)
 60

 California Dreamin' (Trousdale BMI)
 39

 Call Me (Duchess BMI)
 43

 Can' You See (You're Losing Me) (Jalynne BMI)
 55

 Cleo's Mood (Jobete BMI)
 52

 Cleo's Mood (Jobete BMI)
 62

 Crying Time (Blubeook ASCAP)
 13

 Day Tripper (Moclen BMI)
 23

 Dan't Mess With Bill (Jobete BMI)
 18

 Duck (Keymen, Mirwood BMI)
 28

 Elusive Butterfly (Metric BMI)
 68

 Five O'Clock World (Screen Gems, Col. BMI)
 8

 Flowers On The Woll (Southwind BMI)
 29

 Get Out Of My Life, Womon (Morsoint BMI)
 11

 Giddy Up-Go (Storday BMI)
 95

 Going To A Go Go (Jobete BMI)
 12

 Hide & Seek (Floretine, E. B. Morks BMI)
 71

 Hidt Believe You Love Me (Jobete BMI)
 75

 1 Confess
 100

 1 Fought The Law (Acuff-Rose BMI)
 97

 1 Confess
 100

 1 Fought The Law (Acuff-Rose BMI)
 97

 1 Confess
 100

 1 Fought The Law (Acuff-Rose BMI)
 97

 1 Confess
 100

 1 Fought The Law (Acuff-Rose BMI)
 97

 1 Mon't Be Long (Tirkson BMI)
 43

 1 Won To Go With You (Pomper BMI)
 54

 1 Was A Very Good Year (Reedlands ASCAP)
 33

 1 Won't Be Long (Tirkson BMI)
 54

 1 's Good News Week (Mainstoy BMI)
 51

 Jenny Toke A Ride (Venice, Saturday BMI)

 Look Through Any Window (Miller ASCAP)
 56

 Loop (Electra-Vamp BMI)
 78

 Love Is All We Need (Travis BMI)
 73

 Love Mokes The World Go Round (McLoughlin BMI) 64
 73

 Men In My Little Girl's Life (Jewel ASCAP)
 26

 Michoel (Chevis BMI)
 52

 Michoel (Chevis BMI)
 34, 61, 86

 My Answer (Metric BMI)
 64

 My Answer (Metric BMI)
 92

 My Baby Loves Me (Jobete BMI)
 66

 My Love (Duchess BMI)
 4

 My Ship Is Comin' In (January BMI)
 79

 My World Is Empty Without You (Jobete BMI)
 11

 Night Time (Grond Canyon BMI)
 31

 No Motter What Shope (C/Hear BMI)
 32

 Poin Gets A Little Deeper (Gesaka, Muriel BMI)
 98

 Rainbow '65 (Abo, Conrad BMI)
 38

 Red Hot (Reverline BMI)
 38

 Red Hot (Reverline BMI)
 88

 Rib Tips (Metric BMI)
 99

 Sandy (Buckhorn BMI)
 49

 Sho's (Hut My Svie GMI)
 99

 Sho's (Hut My Svie GMI)
 99

 Sho's (Hut My Svie GMI)
 99

 Sho's (Hut My Svie GMI)
 90
 

 Sponish Eyes (Roosevelt BMI)
 17

 Spread It On Thick (Tree BMI)
 42

 Take Me For What I'm Worth (Trousdale BMI)
 22

 Tell Me Why (Brent, Melody Lane BMI)
 21

 These Boots Are Made For Walking (Criterion ASCAP)
 46

 This Gan't Be True (Cameo, Parkway, Stilran BMI)
 33

 This Golden Ring (Mills ASCAP)
 96

 Thunderball (Unart BMI)
 32

 Tijuana Taxi (Irving BMI)
 33

 Tirde Of Being Lonely (Va-Pac BMI)
 90

 Up Tight (Jobete BMI)
 7

 We Can Work It Out (Maclen BMI)
 6

 What Now My Love (Remick ASCAP)
 50

 When Liking Turns To Loving (Tobi-Ann, Unart BMI)
 35

 You Bok) (Trousdale BMI)
 35

 You Doin't Have To Be So Nice (Faithful, Virtue BMI)
 25

 You're Gonna) Hurt Yourself (Saturday, Seasons Four BMI)
 80

 You're Gonna) Hurt Yourself (Saturday, Seasons Four BMI)
 80

 You're Gonna) Hurt Yourself (Saturday, Seasons Four BMI)
 80

 You're Gonna) Hurt Yourself (Saturday, Seasons Four BMI)
 80

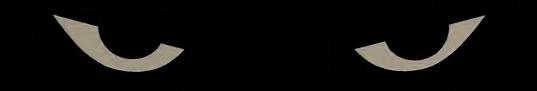
 You're Gonna) Hurt Yourself (Saturday, Seasons Four BMI)
 80

 You're Gont K MWI
 80

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COMPILED FROM LEADING RETAIL OUTLETS-DOES NOT INCLUDE AIRPLAY REPORTS . SHARP UPWARD MOVE

# On MGM In The Soul Version of Metro-Goldwyn-Mayer Inc.





# WB Singles Sales Running At An All-Time Pace, Says Maitland

An All-Ame Pace, BURBANK, CALIF. — The Warner Bros. label is experiencing a peak period of singles sales, according to Mike Maitland, president of the com-pany. Maitland said that a current crop of seven singles had reached sales totals of 1.4 million units. The singles are "The Deacation Song" (Freddy Cannon), "Batman Theme" (The Marketts), "My Love" (Petula Clark), "These Boots Are Made For Walkin" (Nancy Sinatra), "Somewhere There's A Someone" (Dean Martin), "A Well Respected Mar" (The Kinks), "It Was A Very Good Year" (Frank Sinatra). "Although 1965 was a banner year for us, it appears that the new year will easily outstrip 1965 fiscal fig-ures," said Maitland. "The company shipped a total of 582,000 singles alone in the last ten working days, with every indication that each of its hot singles will achieve infinitely greater sales figures. "Distributor cooperation has been at an all time high" Maitland stated. "Kecently Gene Block, sales manager for Warner Bros. Records, and Joe Smith, director of national promo-tion for the company, returned from extensive field trips, visiting a num-ber of our distributors in the mid-West and East. Both returned with Stones' 2nd Gold LP: 'December'

# Stones' 2nd Gold LP: 'December' Stones' 2nd Gold LP: 'December' NEW YORK — The Rolling Stones continue to roll on their way toward ever-increasing stature with the an-nouncement that they have received their second gold LP award as certi-fied by the Record Industry Associa-tion of America (RIAA). The album is "December's Children," which made the grade after just seven week on the market. Last year, the group got a gold disk for "Out of Our Heads." Also, 1965 saw a million-selling single, "Satisfaction." Earlier Stones' LP releases are still

Also, 1965 saw a million-selling single, "Satisfaction." Earlier Stones' LP releases are still selling (there are five albums by the group available), London Records re-ports, with a big impetus influenced by the team's recent U. S. tour. An upcoming Ed Sullivan guest shot (Feb. 13) is expected to move their LP catalog further. To coincide with the TV appearance, London will release a new single, "19th Nervous Breakdown," written by Stones' members Mick Jagger and Keith Richard, who have penned the lion's share of material cut by the group. They are currently writing songs for the Stones' first feature flick, to be produced by Allen Klein and Andrew Loog Oldham. Latter, manager of the crew, has produced all their LP product to date.

# **Epic Looking Into Offices In H'wood**

NEW YORK—Epic Records is explor-ing the possibilities of a west coast production office. Len Levy, vp and general manager, and Bob Morgan, A&R director, recently travelled to Hollywood to talk to prospective pro-ducers, but no definite arrangements were made, an announcement said. However, a formal announcement of a west coast operation is expected soon. The execs stated that such a move would be in recognition of the "grow-ing importance of the west coast to the record industry."

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glowing reports about the enthusiasm and hard work our distributors are doing in the promotion, merchandis-ing, and sales of our product." To capitalize on the success of its hot singles streak, the company is immediately rushing into release al-bums by Nancy Sinatra, and The Marketts. bums by Marketts.

bums by Nancy Sinatra, and The Marketts. "It is encouraging to note," said Maitland, "that while we are enjoying the hottest singles streak ever, our album position in the industry is like-wise being maintained. The Warners-Reprise combine currently has 14 albums on the charts—consuerably more than any other independent label in the business." "Our international sales have been following the domestic trend in a most rewarding manner," Maitland also said, pointing to the fact that Miss Sinatra's single was called one of the biggest American hit record-ings in the history of England by Les Cox of Pye Records, who disclosed the single had sold 26,000 copies in two days alone, abroad. As a consequence of the hot singles activity, the company's A & R staff have had to resort to block-booking studio time, utilizing additional re-cording studio facilities in Hollywood to record follow-up albums.

# Liberty Starts LP's '66

Liberty Starts LP's '66 LOS ANGELES—Having just con-cluded the biggest year in its history, liberty Records has forged ahead with a large new release program. The firm's exces have concluded a series of sales and promo meetings in Cleveland relative to the Jan. release. President Alvin S. Bennett and excer-vp. Philip Skaff attended the meet-ings along with key members of the marketing staff, individual label managers and sales promo staffers from all over the U.S. The albums released include "All Through The Night," a collection of Cole Porter tunes by Julie London and Bud Shank; "Til Remember You" by the Johnny Mann Singers; "Yes-terday" by Matt Monro; a new package by Martin Denny; an LP by the Pair Extraordinaire; and "No Matter What Shape" by the T-Bones. Liberty's Dolton division has come up with a trio of pre-sold items: "Where The Action Is" by the Ven-tures; "Crystal Chandelier" by Vic Dana; and "Play Guitar With The Ventures, Vol. 2." The company's Premier series is represented with "Love Songs From South Of The Bor-der" featuring the 50 Guitars of Tommy Garrett.

# 7 LP Issues From Atlantic

**7 LP Issues From Atlantic** NEW YORK—Atlantic-Atco's Feb. album release program, which con-sists of five Atlantic, one Stax and one Volt LP, will be shipped to the firm's distributors this week. The Atlantic release includes three jazz albums: "Today" by Herbie Mann, "Honeybuns" by Duke Pearson and his group, and "Portrait in Soul" by Valerie Capers. On the pop side is "Seesaw" by Don Covay and "Solid Gold Soul," which features Solomon Burke, Wilson Pickett, Ben E. King, Otis Redding, Joe Tex and Don Covay. On the Stax label, Carla Thomas is featured on "Comfort Me," and on Atco, Nino Tempo and April Stevens star in "Hey Baby."

# Decca Adds 16 LP's To Program

NEW YORK—Coinciding with the Decca branch and division manager meetings held last week in Chicago and New York, the Decca, Coral and Brunswick labels announced the sec-ond part of the company's mid-winter restocking program, to run the month of Feb. Under the dominant theme for the new year of "On Target For '66," the company announced the re-lease of sixteen Decca, Coral and Brunswick albums. The program will encompass the entire Decca-Coral-Brunswick long play, extended play and Vocalion catalogs, in addition to the sixteen new Feb. releases, and will be offered to the dealer under the terms of an incentive plan. Details of the program are now available through all Decca branches and dis-tributors. tributors.

tributors. The new product from the Decca label includes the first 1966 album re-lease by Bert Kaempfert titled "Bye Bye Blues." This album includes and is titled after a single record which is now on the charts. Carmen Cavallaro adds to his Decca catalog with "Easy Listening." Xavier Cugat makes his second Decca effort with "Dance Party." Joe Bush-kin debuts with a set titled "Night Sounds—San Francisco" and also making a debut is vocalist Mara Lynn

kin debuts with a set titled "Night Sounds—San Francisco" and also making a debut is vocalist Mara Lynn Brown with "My Way," a collection of new and standard melodies. Decca's Country & Western product is spotlighted with the release of four new packages. Kitty Wells presents an outstanding collection of songs made famous by the late country great Jim Reeves. A live perform-ance album of the syndicated TV se-ries, "The Wilburn Brothers Show,"

with guest star Ernest Tubb and show regulars Teddy and Doyle Wil-burn, Loretta Lynn and Harold Mor-rison, is a feature of the new prod-uct. Webb Pierce is represented in the new release schedule with "Sweet Memories," and Conway Twitty is rep-resented with "Conway Twitty Sings . . ." Two albums of historical significance have been included in the new release schedule with "Playback '65", and "Crisis!". "Playback '65' is a compilation of the important news events and famous voices of the year 1965, recorded on-the-scene by United Press International. A de-luxe two record set, "Crisis!," pre-sents the actual recordings of the newsworthy events and personalities that changed history from the 1930's to the oresent. Rounding out the new Decca prod-uct is Gordon Jenkin's chorus and orchestra, with "My Heart Sings" and the musical sound track of the Universal release "Madame X," star-ring Lana Turner. Coral and Brunswick Records are represented with three new releases under the terms of the program.

represented with three new releases under the terms of the program. Leading off is Jackie Wilson with a brand new package titled "Soul Galore"

Galore.

Galore." Ruby Murray and Brendan O'Dow-da, with guest conductor Norrie Para-mor, are reresented with "Here's To The Irish," a collection of Irish melo-dies recorded in Dublin. The songs and story of the Jewish feast of Pur-im is another brand new Coral re-lease lease.

Colorful in-store and window dis-plays have been prepared and are available in quantity.

# London Goes All-Out For Phase 4

London Goes All-Out NEW YORK—London Records un-veiled plans last week for a major new promotional drive on its entire "phase 4" super-stereo series, high-lighted by the line's first four releases of the new year. According to Lon-don's national sales manager, Herb Goldfarb, "the campaign will be of a sustained nature and in depth, with a series of new promotion approaches being utilized for the first time." The new four-album release, which is a featured part of the overall Lon-don SP-66 restocking plan, leads off with the latest in a continuing series by Stanley Black, titled "Russia." Also included is the second "phase 4" release for Leopold Stokowski. The release also includes Ted Heath and his band in "Chartbusters," a pro-gram of recent and current hit songs done in big band style and Edmundo Ros with "Latin Boss—Senor Ros." The Stokowski package is being made available in both mono and stereo form. The other three units are in stereo only. In addition to special discounts, ad-

form. The other three units are in stereo only. In addition to special discounts, ad-vertising allowances and dated bill-ing, the 1966 "phase 4" campaign will contain a number of innovations, highlighted by a specially-designed floor rack merchandiser. The unit shows 14 different LP covers, with sufficient space to accommodate 100 albums. Details on the rack may be obtained through local distributors. The company has also arranged for a special demonstration LP of the new release, containing generous ex-

new release, containing generous ex-cerpts from each album in addition to commentary from "phase 4" a. & r. director, Tony D'Amato, as he inter-views several of the artists repre-sented. The demonstration record,

New Look For Buck Owens Show

**IVEW LOOK FOF BUCK** BAKERSFIELD — Country artist Buck Owens will have a new look to his "Buck Owens American Music Show" beginning this May. Along with Owens and the Buckaroos, the package will include Dick Curless, Tommy Collins, Merle Haggard, Bon-nie Owens, Kay Adams, Wynn Stewart, Joe & Rose and Lee Maphis. To transport this aggregation from city to city, Owens has purchased a \$60,000 custom made bus which in-cludes a telephone, intercom system, cludes a telephone, intercom system, stereo, taped music, lounge and sleep-ing accommodations.

# The songster is currently riding the c&w charts with his Capitol outing of "Waitin' In Your Welfare Line." His two other current noisemakers are Ray Charles' "Cryin' Time" and Johnny Rivers' "Under Your Spell Again."

Again." The Buck Owens Show, featuring Dick Curless, is set to play Carnegie Hall on Mar. 25. There is also a motion picture in Owens' near future, and his manager, "Colonel" Jack McFadden, is negotiating a network TV variety show for next season.

designated SPD-5, is being sent to all distributors and salesmen with additional bulk quantities going to each distributor for distribution to dealer accounts.

additional bluk qualities going to each distributor for distribution to dealer accounts. A series of free promotion copies of each of the four new releases have been earmarked for in-store demon-stration use and for distribution to stereo-equipped radio stations. Spe-cial monaural versions of the Black, Heath and Ros sets are also being tabbed for regular radio station use. In connection with the "phase 4" line, Goldfarb said "a considerable in-crease in sales activity has already been noted since the inception last Dec. 20th of the SP-66 London re-stocking program. In line with this sizable catalog activity, the firm is providing all sales personnel with a complete discography for each artist represented on the new "phase 4" release." New "phase 4" product is set for every 60 days for a minimum of six releases a year. Although this num-ber could be increased at a later date. A heavy program of trade and con-sumer advertising is now being set for the next 90 days on "phase 4", with sales personnel already hitting the road in a concerted effort to pro-mote the entire line. **Command: 7 New Albums** 

# Command: 7 New Albums

**Command: 7 New Albums** NEW YORK—Command Records will release seven new albums within the next month, according to Loren Beck-er, general manager. The new re-leases, six popular and one classical, are the first albums to be produced by Command's "new regime." All the forthcoming records were played for the trade at the recent ABC-Para-mount convention in Puerto Rico. Currently being shipped are "The Man From O.R.G.A.N." by Dick Hy-man, "The Discotheque Dance Al-bum," by Bobby Byrne and his Or-chestra and Beethoven's Symphony No. 6 in F Major by William Stein-berg and the Pittsburgh Symphony Orchestra.

berg and Orchestra.

Ready for shipment this week are "Fever" by trumpeter Doc Severinsen and his orchestra and "Command Performance" by the Ray Charles Sing-ers. On Feb. 10, Command will ship "Magnificent Movie Themes—1966" and "Persuasive Percussion—1966."

# NARM Confab To 'Plan For Profits'

**NARM Contab** 10 PHILADELPHIA — "Planning for Profits" will be the theme of the eighth annual convention of the Na-tional Association of Record Merchan-disers, (NARM), set for the Fon-tainebleau Hotel in Miami Beach, Fla. from March 6 through March 10. A program will be presented by noted speakers from industry, consult-ing, and education. The first general Business Session will open Monday, March 7, 1966, with the keynote address, "Where Are We Going From Here?", by Irwin H. Steinberg, execu-tive vice president of Mercury Records. Immediately following the keynote, Dr. Alton F. Doody, associ-ate professor of marketing at The Ohio State University, will trace the development of the industry's "profit squeeze." This presentation will in-clude a detailed analysis of the typical record merchandisers' profits, profit-ability, and return on investment for the period from 1957 to 1966. Then, Dr. Doody will explore the opportuni-ties for future profitability. Brown Meggs, vice president of merchandis-ing, of Capitol Record Distributing Corp., will close the first business session with a discussion of how in-depth merchandising can increase profits. Thomas McArdle, special represent-

depth merchandising can increase profits. Thomas McArdle, special represent-ative for the International Business Machines Corp., will launch the sec-ond business session on Tuesday, March 8, with a presentation of how "systems" can help the record mer-chandiser generate more profits. The presentation will reveal that the "systems" approach can be easily

# adopted, regardless of the methods being used, due to the step-like incor-poration of the various phases of the system. Following the IBM presenta-tion there will be an industry panel, the members of which will be an-nounced shortly. In addition, other convention speakers will serve as ex-oficio members of the panel. John Enders, vice president and senior ac-count executive with the economic forecasting and investment consult-ing firm, Lionel D. Edie and Co., will wind up the general business session with his forecasts to the year 1970 of the challenges and opportunities which will face the record industry. Other highlights of the convention include a special seminar program for

Other highlights of the convention include a special seminar program for the distributor members of NARM, on Wednesday afternoon, March 9. This program will consist of a pres-entation by Dr. Doody on "The Chang-ing Role of the Distributor in the Record Industry." Time will be pro-vided for a round-table discussion of current problems, trends, opportuni-ties, etc. Another highlight of the con-vention is the person to person sales conference sessions, which are a NARM tradition. These sessions make it possible for each record merchan-diser to meet with each manufacturer of records and other supplies. This has always been one of the highpoints of the preceding conventions. Members of the asociation whose reservations have not yet been made

reservations have not vet been made have been urged to contact the executive director, Jules Malamud, at the Trianon Bldg., Bala Cynwyd, Pa.

# Hill & Range To Exploit NBC Music

NEW YORK—Hill & Range Music has been assigned as co-publisher of music controlled by the National Broadcasting Co., it was learned last week. The agreement calls for Hill & Range to be the agent for the broadcasting company and enlarge the exposure of NBC-owned music on the domestic as well as foreign levels.

This will involve the exploitation of TV themes on sheet music. Publishing affiliates of NBC include Living Music (ASCAP) and Spectacular Music (BMI). It's understood that RCA Victor Records, like NBC a member of the Radio Corporation of America family, does not enter into the arrangement.

# Goldenson To Newton: 'Carte Blanche' In Huge Build-Up Of ABC-Par Label

N E W Y O R K — Although famed double-talk comedian Al Kelly was around, the recent ABC-Paramount Records convention at the El San Juan Hotel in Puerto Rico (Jan. 19-23) was highlighted by some straight talk from Leonard Goldenson, presi-dent of the American Broadcasting Co., the label's parent company. He told the diskery's distribs that he had given Larry Newton, ABC-Par presi-dent, "carte blanche" to acquire any record label, publishing firm, or any allied company that is available. In addition, Goldenson informed the gathering that the parent firm was planning to enter the motion picture production field shortly, with sound-track LP's to be made available to the label.

In short, Goldenson said that "we intend to make abc Records one of the great companies and divisions of abc, and Larry Newton has our full support."

Commenting on the merger with In-ternational Telephone & Telegraph, Goldenson pointed out that IT&T's worldwide connections in the 58 coun-tries where IT&T operates gives abc the opportunity to increase its inter-ests in the broadcasting area tremen-dously; in return, the line of abc communications afford IT&T the chance to broaden its scope and repu-tation in the U.S. to match its gigan-tic international operations.

## **Convention** Program

One of the most elaborately orga-nized functions in the company's his-tory, ABC-Paramount Records' elev-enth annual convention was hosted by enth annual convention was hosted by Larry Newton, with detailed arrange-ments handled by David Berger, vice-president. Simon B. Siegel, executive vice-president of American Broadcast-ing Companies, Inc., and Samuel H. Clark, vice-president of Paramount Theatres and former president of ABC-Paramount Records, Inc., were also present. Comic Al Kelly made a surprise appearance and entertained

ABC-Paramount Records, Inc., were also present. Comic Al Kelly made a surprise appearance and entertained at the business meeting. Beginning with a cocktail party on Wednesday (19) evening, the conven-tion continued on the morning of the 20th, with product discussion and presentations by ABC-Paramount, Impulse, Dunhill, and Jerden; and an afternoon meeting highlighting West-minster, Music Guild and Simon Says, the children's line (see last week's issue for new product round-up). Following an opening welcome speech, Larry Newton introduced Leonard Goldenson, who expressed his appreciation for Newton's "outstand-ing" guidance of the record division of American Broadcasting Companies, Inc., during the past year. Newton then introduced Howard Stark, vice-president of sales & promotion, who presented 10 albums on the ABC-Par-amount label with accompanying color slides and musical excerpts, following which Bob Thiele, director of artists & repertoire, described nine new jazz LP's on the Impulse label. Lou Adler, business partner and record producer of Dunhill Records, took a bow, after & repertoire, described nine new jazz LP's on the Impulse label. Lou Adler, business partner and record producer of Dunhill Records, took a bow, after which Jay Lasker of Dunhill, distrib-uted by ABC-Par, played excerpts and discussed three new albums, as well as a number of single releases. Jerry Dennon of Jerden Records, also dis-tributed by abc, followed with two new albums, after which Stark intro-duced abc's new marketing director and album sales manager, Al Cahn, who outlined the sales program for the four labels. Julie Rifkind, whose Boom record label (distributed by ABC-Par), is on the charts with its first single release, "Hide And Seek," was introduced. Newton brought to the dais, "A. M. Calvin, attorney from Washington, who will speak on fair trade prac-tices," who turned out to be the well-known doubletalker, Al Kelly. After confusing the fair trade practice issue in his hilarious style, Kelly, currently celebrating fifty years in show busi-ness, reminisced about his experiences. The post-luncheon meeting opened with a question and answer period followed by presentation of five West-minster, five Music Guild, and two Westminster Multiple albums by Mar-tin Goldstein, general manager of the classical division.

tin Goldstein, general manager of the classical division.

The meeting closed with Dick Shapiro's display of four new children's albums on the Simon Says label, recently acquired by ABC-Paramount. Shapiro is sales manager for the line.

Distributors and their wives were (Continued on page 38)

# Nash: New Vistas For **Capitol Club After Top Year**

Capitol Club After Top Year HOLLYWOOD—The Capitol Record Club considers itself in a position to challenge the Columbia Record Club, the largest operation of its kind, ac-cording to Edward L. Nash, vp and general manager of the Club. Nash made this statement to 50 key Club execs who gathered last week (24) at the Mount Airy Lodge in Mount Pocono, Pa. for the Club's first annual planning conference. "Our marketing and fulfullment techniques have now been perfected and the road ahead is clear," he ex-plained. "We are ready to commit the necessary advertising funds and to expand our organization to take ad-vantage of this valuable opportunity, and we hope to add other major record labels to the 20 which have chosen to distribute their products to mail order buyers through the Capi-tol Record Club."

The three day conclave was called to plan the coming year's activities and celebrate what was called the "most successful year in the (Club's) history" by Alan Livingston, president of Capitol Records. The agenda included seminars in mail order marketing and fulfillment plans, agreements on new tests for the coming year, and coordination of the Club's expansion plan.

A dinner-rance on Thursday (27) evening was held for the entire staff of the Club's fulfillment center in Scranton.

# 2nd N.Y. Disk Hearing Set

NEW YORK-New York Attorney General Louis Lefkowitz will conduct the second hearing on deceptive practices in the record industry on Feb. 18 here. The previous session, which was highlighted by testimony from both artists and tradesters, was held last Dec. Lefkowitz has invited all interested members of the industry to attend. He also indicated that he'll appoint a "committee of experts" to explore in-depth some of the problems posed in preparing effective legislation. Session will take place in Hearing Room #1 at the State Law Building, 80 Centre St. Hearing will begin promptly at 10:30 A.M.

# Decca Markets Guitars For Disk Dealers

NEW YORK—A full-line of guitars and their accessories are being mar-keted under the Decca tradename, marking the label's entry into the musical instrument field.

marking the laber's entry into the musical instrument field. Formal announcement of Decca's move into what has become a boom-ing market in the past several years was made by Leonard W. Schneider, exec vp of the label, at a press con-ference here at the Drake Hotel. Mike Ross, who directs Decca's interests in "accessory" lines, including phonos, said that the label began thinking of distributing guitars, am-plifiers and other accessories for the instrument in 1964, as part of the label's search for new consumer products in the general music area. "Attractive and productive" facilities for the manufacture of popular-priced "Attractive and productive" facilities for the manufacture of popular-priced guitars were discovered in Japan. One year later, it was decided that Decca would handle a guitar line, with the present announcement a matter of aiming at "the right mer-chandising, right price and right time." The Decca guitar line, imported from five Japanese manufacturers, is directed at a mass market for

distribution through record dealers, rather than musical instrument stores. The amplifiers are produced in the U.S. Decca's 21 outlets will handle the new line, with east and west coast warehouses assuring 24 to 48 hour delivery. Initial samples have already been shipped.

### More Instruments

Ross noted that Decca may market other musical instruments, though none would be of a size that could not be handled conveniently by record dealers (e.g. pianos). There was a possibility, he added, that the com-pany would draw from European sources for musical instrument product.

### Amateur Musician Boom

Underlining the Decca guitar move e impressive statistics. There are are impressive statistics. There are about 37 million amateur musicians in the U.S., an increase from 19 million in 1950. The second favorite instrument (piano is number 1) is the guitar, with some 7.5 million who are non-profession guitarists.

(Continued on page 34)

# **Toller-Bond Named President Of London**



NEW YORK-Dudley H. Toller-Bond has been named president of London Records. The appointment was an-nounced by Sir Edward R. Lewis, chairman of the board of British Decca Ltd. of England, parent firm of London.

London. London expects to close out the most successful 12-month period in its 20 year history at the end of its current fiscal year on March 31. Toller-Bond, who has been serving as executive vice president and gen-eral manager of London, first came to the United States from his native

England in June of 1946. At the time, he assisted Lewis in the establish-ment of both the London Gramophone Corporation, which later became Lon-don Records Inc. and Decca Navigator System Inc., a firm engaged in the development and marketing of elec-tronic navigations systems. He is also currently executive vice president of Decca Navigator System Inc. and president of Decca Radar Inc., an associated firm which was founded after the establishment of the navigator equipment company. He also serves as a director of the Record Industry Association of America. America.

America Toller-Bond first joined Decca Ltd. of England in October 1945, following eight years of service in the Royal Navy. Prior to his service career. he was associated with Standard Tele-phones and Cables Ltd., an affiliate of the International Telephone and Telegraph Company. During this of the International Telephone and Telegraph Company. During this phase of his career, Toller-Bond was primarily engaged in building broad-cast and communications systems in

Toller-Bond and his wife, the for-mer Nancy Jeanne Ebert, a native of St. Louis, whom he married in 1948, make their home in New York City.



# LOOKING AHEAD

A compilation, in order of strength, of up and coming records showing signs of breaking into the Cash Box Top 100. List is compiled from retail outlets.

BATMAN Markettes (Warner Bros. 5696)

- GEORGIA ON MY MIND 2 Righteous Bros. (Moonglaw 244)
- BATMAN 3 (Screen Gens, Col.—BMI) Jan & Dean (Liberty 55860)
- I'LL GO CRAZY 4 James Brawn (King 6020)
- WEEKEND 5 (South Mountoin—BMI) Jack Jones (Kapp 736)
- DARLING BABY (Jobete—BMI) Elgins (V.I.P. 25029)
- FLY ME TO THE MOON 7 Sam & Bill (Joda 104)
- WHERE AM I GOING? 8 (Notoble—ASCAP) Barbra Streisand (Columbia 43518)
- YOU BRING ME DOWN g Royalettes (MGM 13451)
- HELLO ENEMY 10 Johnny Tillotsan (MGM 13445)
- THE KEYS TO MY SOUL (Joep—BMI) Silkie (Fontana 1536)
- **BIG BRIGHT EYES** 12 (Anihonbor—BM1) **Danny Huttan (HBR 4S3)**

- BATMAN 13 (Miller—ASCAP) Neal Hefti (RCA Victor 8755)
- COMFORT ME 14 (East-BMI) Carla Thomas (Stax 183)
- DON'T FORGET ABOUT ME 15 (Screen Gems, Columbio----BMI) Barbara Lewis (Atlantic 2316)
- MADE IN PARIS 16 Leo Feist—ASCAP) Trini Lopez (Reprise 0435)
- WAIT A MINUTE 17 (Polmer—BMI) Tim Tam (Palmer 5002)
- THE ARENA (Barton BMI/ YESTERDAY (Maclen BMI) Al Hirt (RCA Victor 8736) 18
- MOST UNUSUAL BOY 19 Patti Austin (Coral 62471)
- I'M SO LONESOME I COULD 20 CRY (Acuff-Rose—BMI) B. J. Thomas (Scepter 12129)
- WOMAN 21
- (Moclen-BMI) Peter & Gordon (Capitol 5579) GET BACK 22
- Trovis—BM1) Roy Head (Scepter 12124)
- DON'T TAKE IT OUT ON ME 23 Bobbi Martin (Coral 62475)
- NO MAN IS AN ISLAND 24 Van Dykes (Mala 520)
- MY GENERATION 25 The Wha (Decca 31877)

- MOMENT TO MOMENT 26 (Southdote-Northern—ASCAP) Henry Mancini (RCA Victor 8718)
- I CAN'T GROW PEACHES ON A CHERRY TREE (April—ASCAP) Just Us (Minuteman 203) 27
- ONLY THE YOUNG (Morvin—ASCAP) Steve Lawrence (Columbia 43487) 28
- CHERRY PIE 29 (Modern—BMI) Charles Christy (HBR 455)
- TIME (Edmork—BMI) Poza Seco Singers (Columbia 43437) 30
- ANGELS WATCHING OVER 31
- (Segwoy) Missionary Of Mary Choral Group (Kapp 731)
- IN MY ROOM (Robbin—ASCAP) Verdelie Smith (Capitol 5567) 32
- CRAZY HEART OF MINE 33 (Unity—BMI) Robert Goulet (Columbia 4348)
- ONE OF THOSE SONGS 34 (Leeds-ASCAP) Ray Charles Singers (Command 4079)
- 35 IS IT ME Barbara Mason (Artic 116)
- A THOUSAND MILES AWAY (Nom—BMI) Wayne Anthony (Roulette 4662) 36
- BLACK KNIGHT 37 (Little M, Modern—BMI) Lowell Fulsom (Kent 431)

- NASHVILLE, TENNESSEE 38 (Den Jon—ASCAP) Barry Young (Dot 16819)
- **BOOZE IN THE BOTTLE** Carter Bros. (Jewel 754) 39
- STOP HER ON SIGHT Edwin Star (Ric Tic 109) 40
- FRIENDS & LOVERS 41 Nancy Ames (Epic 9874)
- **STOP** 42 (Cheshire—BMI) Moody Blues (London 9810)
- SONG FROM THE OSCAR 43 Tony Bennett (Columbia 43508)
- FEEL IT 44 (Kogs—BMI) Sam Caoke (RCA Victar 8751)
- FLOWERS ON THE WALL 45 Chet Baker (Liberty 77815)
- I WISH I DIDN'T LOVE YOU SO 46 (Fomous—ASCAP) Mel Carter (Imperial 66148)
- THE ONE ON THE LEFT IS ON THE RIGHT 47 (Jock—BMI) Johnny Cash (Columbia 43496)
- MOULTY 48
- (Just, Elmwin—BMI) Barbarians (Laurie 3326) PRIVATE WILSON WHITE 49
- (Mojove—BMI) Marty Robbins (Columbia 43500) LET THE REST OF THE WORLD
- 50 GO BY (Jungnickel, Ross, M. Witmork & Sons-BMI) Sonny Gale (Blaine 4003)







Ramsey Lewis Trio

# A HARD DAY'S NIGHT

CADET 5525

Fontella Bass



CHECKER 1131

Mitty Collier

# SHARING YOU

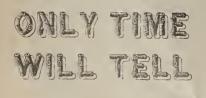
**CHESS 1953** 

Bobby Moore

SEARCHING FOR MY LOVE

CHECKER 1129

Etta James



CADET 5526





% C

# RADIO ACTIVE CHART

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks. (SURVEY COMPLETED TO JANUARY 26, 1966)

OF STATIONS NG TITLES TO OG. SCHED. HIS WEEK	TITLE ARTIST LABEL	TOTAL % OF STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE
50%	What Now My Love—Sonny and Cher—Atco	77%
45%	At The Scene—Dave Clark Five—Epic	75%
<b>42</b> %	Working My Way Back To You—Four Seasons—Philips	84%
<b>39</b> %	A Little Bit Of Soap—Exciters—Bang	76%
37%	Baby Scratch My Back—Slim Harpo—Excello	70%
35%	Woman—Peter and Gordon—Capitol	35%
34%	Listen People—Herman's Hermits—MGM	76%
33%	Batman—Marketts—Warner Bros.	33%
32%	These Boots Are Made For Walking—Nancy Sinatra—Reprise	92%
31 %	You Baby—Turtles—White Whale	54%
30 %	Since I Lost The One I Love—Impressions—ABC	30%
29%	Love Makes The World Go Round—Deon Jackson—Carla	38%
28%	Georgia On My Mind—Righteous Bros.—Moonglow	28%
27%	Hide And Seek—The Sheep—Boom	63%
26%	Red Hot—Sam The Sham and Pharaohs—MGM	26%
25 %	I'll Go Crazy—James Brown—King	
23 %	Don't Forget About Me—Barbara Lewis—Atlantic	25% 24%
23%	Long Live Our Love—Shangri-Las—Red Bird	59%
22%	The Cheater—Bob Kuban & In Men—Musicland USA	77%
21 %	It Won't Be Long—Byrds—Columbia	21%
20 %	My Baby Loves Me—Martha and Vandellas—Gordy	57%
19%	Ballad Of The Green Berets—S. Sgt. Barry Sadler—RCA	19%
18%	I Fought The Law—Bobby Fuller—Mustang	39%
17%	Don't Take It Out On Me—Bobbi Martin—Coral	17%
16%	Can't You See (You're Losing Me)—Mary Wells—Atco	30%
15%	My Ship Is Comin' In—Walker Bros.—Smash	54%
14%	I Want To Go With You—Eddy Arnold—RCA	14%
13%	The Answer To My Prayer—Neil Sedaka—RCA	22%
12%	I See The Light—Five Americans—HBR	61 %
11% 10%	The Rains Came—Sir Douglas Quintet—Tribe Stop—Moody Blues—London	34% 10%

# LESS THAN 10% BUT MORE THAN 5%

	OTAL %		TOTAL %		TAL % D DATE
In My Room		S.O.S. (Heart In Distress)	40%	Call Me Chris Montez (A&M)	65%
Verdelle Smith (Capitol)	9%	Christine Cooper (Parkway)	40 %	You've Got The Winning Hand	03 %
The Pain Gets A Little Deepe		Elusive Butterfly		Little Milton (Checker)	8%
Darrow Fletcher (Groove)	43%	Bob Lind (World Pacific)	67 %	Batman Neal Hefti (RCA Victor 8755)	8%
Take Me For What I'm Worth		Batman		Darling Baby	
Searchers (Kapp)	26%	Jan and Dean (Liberty)	8%	Elgins (V.I.P.)	8%

Cash Box-February 5, 1966

# This is the music from the original score of the new TV Show



# Recorded by NEAL HEFT Composer Arranger and Conductor of the theme for the ABC-TV Show "BATMAN"

A GREENWAY PRODUCTION - 20th CENTURY-FOX TELEVISION SERIES



Watch for the new BATMAN Theme album coming your way soon!



# **RECORD REVIEWS**

• best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box



TEARS (2:25) [Shapiro, Bernstein, ASCAP—Uhr, Capano]

GO AWAY PAIN (2:15) [Acacia, ASCAP-Vinton, Allen, Richards]

**BOBBY VINTON (Epic 9894)** 

Both Top 40 and middle-of-the-road deejays should come out in droves for this new Bobby Vinton release. The "plug" lid here is "Tears" and the songster dishes-up the nostalgic romantic evergreen in a moving, lyrical style. The flip, "Go Away Pain," is an infectious, effectively-building teen-angled lament.

HUSBANDS AND WIVES (2:23) [Tree, BMI-Miller] I'VE BEEN A LONG TIME LEAVIN' (2:14) [Tree, BMI-Miller]

**ROGER MILLER (Smash 2024)** 

The pop-country hitmaker is a cinch to add more laurels to his un-broken chart-chain (he recently smashed thru with "England Swings") with this excellent self-penned item tabbed "Husbands And Wives." This one's a melodic easy-going soulful ode which underlines some of today's marital problems. "I've Been A Long Time Leavin' " is a rhythmic, con-tagious, singing-and-talking heartbreaker.

PROMISE HER ANYTHING (2:35) [Famous, ASCAP—Bacharach, David]

A LITTLE YOU (2:37) [Duchess, BMI-Mills]

TOM JONES (Parrot 9809)

Hot-on-the-heels of his still-selling "Thunderball" smasheroo, Tom Jones comes up with a blue-ribbon follow-up. The top lid, "Promise Her Anything," the main-theme of the soon-to-bow flick of the same name, is a rollicking, hard-driving infectious romancer which sez that young Lotharios can be happy with their gals by just offering them love. "A Little You" is a soul-drenched, plaintive plea for romance.

BYE BYE BLUES (2:42) [Bourne, ASCAP—Hamm, Bennett Lown, Gray] YOU'RE GONNA HEAR FROM ME! (2:47) [Remick, ASCAP—D. & A. Previn] ANDY WILLIAMS (Columbia 43519)

Andy Williams can have one of his biggest successes in quite a while with this first-rate rendition of "Bye Bye Blues." The chanter treats the nostalgic sturdie in a contagious, easy-going style which is nicely enhanced by a smooth choral backing. The undercut, "You're Gonna Hear From Me!," is a medium-paced legitish ode about a guy who is very sure that he'll strike it rich.

UP AND DOWN (2:33) [Fling, Dayshel & Grand Canyon, BMI—Lambert, Pigues] IF YOU TELL A LIE (1:58) [Grand Canyon, BMI—Feldman, Goldstein, Gottehrer]

McCOYS (Bang 516)

The youthful songsters should reap heavy returns with this power-packed follow-up to their recent "Fever" triumph. The "A" side, "Up And Down," is a rollicking, fast-moving teen-angled romancer all about a lucky fella who's on cloud nine 'cause he's met the girl of his dreams. "If You Tell A Lie" is a pretty ode about a serious guy who asks his gal to be truthful with him.

HOMEWARD BOUND (2:27) [Eclectic, BMI—Simon] LEAYES THAT ARE GREEN (2:21) [Eclectic, BMI-Simon]

SIMON & GARFUNKEL (Columbia 43511)

Although Simon and Garfunkel are still scoring with their reputation-establishing chart-topping "Sounds Of Silence," this potent follow-up, "Homeward Bound," should speedily move up the hitsville path. This one's a catchy, low-down blues-tinged folk-styled ode about a wanderin' lad who is finally going back to his hometown gal. "Leaves That Are Green" is a melodic ballad about the ever-constant aging process.

# SOMEWHERE THERE'S A SOMEONE (2:14) [Hill & Range, BMI—Knight]

THAT OLD CLOCK ON THE WALL (2:57) [Melrose, ASCAP—Lane, Taylor]

DEAN MARTIN (Reprise 0443)

Dean Martin has that money-in-the-bank sound once again with this excellent follow-up to his recent "I Will" coin-catcher. The "A" side, "Somewhere There's A Someone," is an easy-going, rhythmic nostalgic romancer which contends that every man and woman can be properly matched up. "That Old Clock On The Wall" is a pretty, country-ish shufflin' pledge of devotion.

# Pick of the Wee

SHAKE HANDS (AND COME OUT CRYING) (2:10) [Acuff-Rose, BMI—Kershaw]

TOO SWEET TO BE FORGOTTEN (2:20) [Acuff-Rose, BMI—Jay, Mathis]

**NEWBEATS** (Hickory 1366)

The Newbeats are odds-on favorites to zip up the charts 1-2-3 with this power-packed follow-up to their recent "Run Baby Run" smash tabbed "Shake Hands (And Come Out Crying)." Tune is a pulsating, rhythmic tearjerker all about a twosome who can't seem to see eye-to-eye. "Too Sweet To Be Forgotten" is a rousing, fast-moving danceable romancer.

## 634-5789 (2:35) [East-Pronto, BMI—Cropper, Floyd]

THAT'S A MAN'S WAY (2:20) [Web IV, BMI-Pickett, Cropper]

WILSON PICKETT (Atlantic 2320)

The vet pop-r&b hitmaker is sure to score heavily in the coin dept. with this top-notch newie tabbed "634-5789." The tune is a low-down, rhythmic bluesy romancer about a fella who really wants his girlfriend to phone him. "That's A Man's Way" is a moving, dramatic chorus-backed funky woeser.

## CHAIN REACTION (2:31) [Blackwood, BMI-McCoy]

A LITTLE ON THE BLUE SIDE (2:26) [Deadalus, BMI-Gordon] SPELLBINDERS (Columbia 43522)

The Spellbinders, who created a sales-stir last time out in both the pop and r&b fields with "For You," can go the whole chart-distance with this top-notch follow-up dubbed "Chain Reaction." The cut is a hard-pounding happy-go-lucky affair which details how a romance can build slowly then suddenly explode. "A Little On The Blue Side" is a tender, shuffle-beat tale of rejection.

THE RIVER (2:35) [April, ASCAP-Angiolini, Shuman, Mongol, Klibi] MY THANKS TO YOU (2:37) [Leeds, ASCAP-Newell, Gay]

KEN DODD (Liberty 55859)

Ken Dodd is currently doing Top 10 business in England with "The River" and it seems that he can establish himself with it in the U.S. The side is a hauntingly plaintive slow-moving ear-arresting romancer. "My Thanks To You" is a tender, lyrical romantic ballad.

YOU'LL BE NEEDIN' ME (2:03) [Screen Gems-Columbia, BMI-Gates]

RUN TO MY LOVIN' ARMS (2:35) [Screen Gems-Columbia, BMI—Powers, Fischoff]

LETTERMEN (Capitol 5583)

The Lettermen are sure to reach the charts lickety-split with this top-drawer Capitol stand dubbed "You'll Be Needin' Me." The side is an easy-going romancer about a very-much-in-love twosome which utilizes some effective counterpoint and harmony portions. "Run To My Lovin' Arms" is given a warm-hearted, tender reading on the flip.

IT'S TOO LATE (2:15) [Unart, BMI-Goldsboro] I'M GOIN' HOME (2:16) [Unart, BMI-Goldsboro] **BOBBY GOLDSBORO (United Artists 980)** 

Bobby Goldsboro should have no problem repeating his current "Broomstick Cowboy" triumph with this power-packed follow-up dubbed "It's Too Late." The self-penned cut is a rhythmic, medium-paced lament about an embittered guy who won't take back the gal who rejected him. "I'm Goin' Home" is a laconic, ode about a travelin' man who decides to return to his home tow<sub>11</sub>.

# BATMAN THEME [Miller, ASCAP-Hefti]

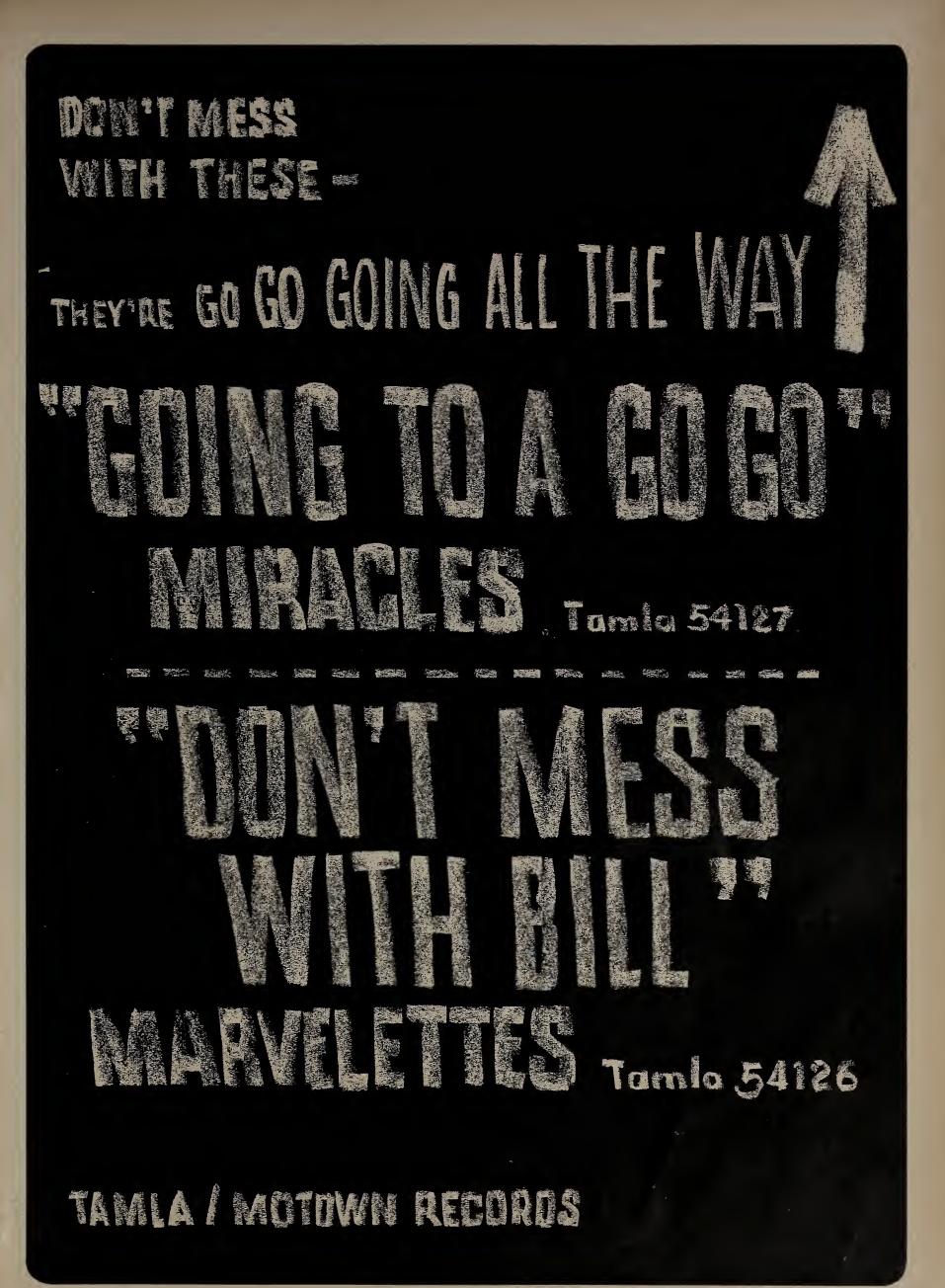
NELSON RIDDLE (2:30) [20th Century-Fox 626]

LINK WRAY & RAYMEN (1:55) [Swan]

PETER DE ANGELIS (2:05) [ABC-Paramount]

LA BERT ELLIS (2:30) [A&M]

The above-mentioned four releases constitute the second-wave of Bat-man recordings. The Neal Hefti-penned tune has generated eight dif-ferent versions to date (see last week's review section for the previous entries). Although the field is crowded, all of these decks are worthy of special attention.





# REVIEWS RECORD

• best bet B+ very good B good C+ fair C mediocre

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Pick of the Weel

WHENEVER SHE HOLDS YOU (2:30) [Unart BMI--Goldsboro] NOTHING BUT YOU (2:30) [United Artists ASCAP—Granhan, Goland, Walker] PATTY DUKE (United Artists 978)

The lark-thespian seems destined to move up the charts in no time flat (she recently scored with "Say Something Funny" with this new UA offering labeled "Whenever She Holds You." The song is an es-pecially tender, slow-moving weeper about a love-sick girl who can't accept the fact that she lost her fella. "Nothing But You" is a pretty, laconic romancer about a decidedly one-man gal.

# **Newcomer Picks**

THE WATER IS OVER MY HEAD (2:45) [Sea Lark BMI—Kooper, Levine] DOESN'T TIME FLY (1:26) [Foremost ASCAP—Thomson]

ROCKIN' BERRIES (Reprise 0442) The Rockin' Berries are scoring in their native England with "The Water Is Over My Head" and there's no reason why the lads can't duplicate that success on this side of the foam. The tune's a rhythmic, hard-pounding romantic woeser about an unfortunate guy who is hung-up on a girl who is wrong for him. "Doesn't Time Fly" is a low-key, funky western-ish affair. funky western-ish affair.

> KEEP ON RUNNING (2:27) [Essex ASCAP—Edwards] HIGH TIME BABY (2:45) [Essex ASCAP—Winwood, Davis, Winwood] SPENCER DAVIS GROUP (Atco 6400)

"Keep On Running" is currently topping the British lists and the Spencer Davis Group should do equally as well with the tune here. It's a raunchy, hard-driving, rhythmic ode about a determined fella who serves notice on an elusive gal that he plans to snag her one day. "High Time Baby" is a high-powered blues-drenched romancer.

THE BALLAD OF BATMAN (2:25) [Skol BMI—Curtis] BATMOBILE (1:56) [Skol BMI-Curtis] CAMPERS (Parkway 974)

In spite of countless "Batman" recordings already on the market this tip-top Parkway entry dubbed "The Ballad Of Batman" by the Campers should generate plenty of sales activity. The side is a rollicking blues-drenched novelty which utilizes healthy snatches of "in" humor. "Bat-mobile" is a raunchy, hard-driving infectious twister.

THAT'S MY LIFE (MY LOVE AND MY HOME) (2:48) [Leeds ASCAP—Lennon, Cartwright] THE NEXT TIME YOU FEEL IMPORTANT (2:43) [Leeds ASCAP—Lippman, Dee] FREDDIE LENNON (Jerden 792)

Freddie Lennon, the dad of Beatle John, makes an auspicious record-ing debut with this Jerden bow called "That's My Life (My Love And My Home)." The side is a dramatic, chorus-backed recitation about the romantic way of life with an interesting repeating riff. "The Next Time You Feel Important" is a pleasant, easy-going inspirational item.

NO MORE YOU (2:42) [Saturday, BMI--Crewe, Calello] GENTLY GOODBYE (2:12) [Saturday & Nader, BMI—Brown, Bloodworth, Wegzyn] DISTANT COUSINS (Date 1501)

The Distant Cousins should establish both themselves and Columbia's new Date label with this mighty impressive Bob Crewe A&R'd release. The top lid, "No More You," is a hauntingly plaintive slow-shufflin' lyrical folk-styled lament about a romance which ends up on the rocks. "Gently Goodbye" is a pleasant, low-key item about a twosome who break-up while on the best of terms.

# **Best Bets**

LESLEY MILLER (RCA Victor 8753) LITTLE JOE COOK (Loma 2026) LESLEY MILLER (RCA Victor 8753)
 HE DOESN'T NEED YOUR PITY (2:20) [Felix, BMI— Miller] Pretty vocal by this young songstress on this self-penned ro-mancer. Loads of teen-appeal in both lyric and arrangement.
 (B+) I'M GOING BACK TO MY FIRST LOVE (2:20) [Felix, BMI—Miller] Strongly worded teen love ballad.
 LITTLE JOE COOK (Loma 2026)
 HOLD ON TO YOUR MONEY (2:50) [J. Little, Lenson, BMI—Cook] Smooth chant-ing effort by Cook on this rhythmic tale of a girl who's really no good. Should be headed for action in the "&b market.
 (B+) DON'T YOU HAVE FEEL-INGS (2:37) [J. Little, BMI —Martin] Wild shouting handclapper.

# Best Bets

EARL GRANT (Decca 31902)

• I CAN'T STOP LOVING YOU (2:31) [Acuff Rose, BMI—Gib-son] Earl Grant could match his "Stand By Me" success with this po-tent reading of the oft hit standard. Side could attract notice of both Top 40 and middle of the road outlets.

(B+) I'LL DROWN IN MY TEARS (B+) COME ON, COME ON (2:37)
 [Jay & Cee, BMI— [Halseon, ASCAP—Cannon, Glover] Smooth easy going instruged instruged and the set of th

### FLEETWOODS (Dolton 315)

• FOR LOVIN' ME (2:47) [Witmark, ASCAP—Light-foot] Sweet smooth tune with a po-tent lover's lament. Pretty reading by the Fleetwoods should get a host of programmers on this side in a hurry.

(B+) THIS IS WHERE I SEE HER (2:48) [Movie-Ville, BMI— McCarthy, Strange] Enchanting lyrical romancer.

### BURL IVES (Decca 25691)

• YOU KNOW YOU BELONG TO SOMEBODY ELSE (2:13) [Fisher, Monaco, ASCAP—Siras, Monaco, West] Smooth melodic outing for this popular personality. Lots of romance sounds on this side should bring it quickly to the attention of middle-of-the-road programmers.

(B+) JEALOUS (2:46) [Mills, Venus, ASCAP—Little, Malie, Finch] More sweet sounds over here. (B+) JEALOUS

# THE OUT CROWD (Omen 11)

• GET YOURSELF TO-GETHER (Part 2) (2:02) [Little Darlin, BMI—Lewis] Groovy reversal on the Ramsey Lewis Trio scene. Potent sound on this side is funky and jazz based with a powerful heat beat.

(B+) GET YOURSELF TO-GETHER (Part 3) (1:50) [Little Darlin, BMI—Lewis] More of the same the same.

# LLOYD PRICE (Double L 739)

• PEEPING AND HIDING (3:32) [Conrad, BMI—Reed] Groovy potently orked reading of this oldie. Strong work by Price should bring this one rapidly to the attention of programmers of programmers.

(B+) EVERY NIGHT (2:00) [Lloyd & Logan, BMI—Price, Logan] Shouting mid-tempo handclapper.

# JEANETTE WILLIAMS (Beck Beat 556)

tial.

PATTI LaBELLE & BLUEBELLES (Atlantic 2318)

• THE DEDICATION SONG (2:53) [Algrace, BMI—Re-gan] Wild shouting effort by Freddie Cannon taking off on tune dedications. Rocking beat and smooth teen-slanted lyric should get this one lots of action.

FREDDY CANNON (Warner Bros. 5693)

• OVER THE RAINBOW (2:50) [Feist, ASCAP—Arlen, Harburg] Pretty stand of the classic Garland-associated tune. Reading on this lid is haunting and moving. Side should get lots of spins in no time at all. all.

 (B+) GROOVY KIND OF LOVE
 (2:10) [Screen Gems-Columbia, BM1—Wine, Bayer] Sweet lyrical romancer.

• SPEEDO (2:32) [Bennell, BMI—Navarre] Swinging stand of the smash sound from the early days of Rock 'n Roll. Wild up-dating should stir up lots of action for this oldie. Watch the chart for news of this one.

(B+) SWEET LOVER (2:04) [Irv-ing, BMI—Drowty] Happy go lucky romancer.

PERCY MAYFIELD (Tangerine 957)

• MY JUG AND I (2:59) [Tan-gerine, BMI—Mayfield] Slow low down self-penned blues. Potent reading of the artist-composer should get this side listened to.

(B+) GIVE ME TIME TO EXPLAIN (1:52) [Tangerine, BMI—Mayfield] Finger-snapping blueser.

# JERRY DAYTON (Ascot 2200)

WHO'S WRONG (2:06) [Screen-Gems, Columbia, BMI —Powers, Fischoff] Funky folk-rock protest tune. Chanter asks the big question about changing values throughout the ditty. (B+) LOWEV

(B+) LOVING YOU (2:16) [Geld-Udell, ASCAP—Kusik, Good-man] Melodic romancer.

### MEL WYNN (Roulette 4657)

(Beck Beat 556)
A FRIEND OF MINE (2:20) [Flo-Mar, BMI—Simpson, Ashford, Armstead] Smoothly worked tale of lots of misery coming out of a broken love affair. Sweet lyrical work by the lark and infectious rhythmic backing give this one lots of poten-tial
(Bernard, Carlow, Car

(B+) DARLING DEAR (1:56) (B+) YOU DIDN'T KNOW THEN (2:35) [Don, BMI-Malone, leer] Bouncy rock tune with a medium Morrison, Scott] Bittersweet r&b ode. paced beat.



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# RECORD REVIEWS

best bet B+ very good B good C+ fair C mediocre

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# **Best Bets**

REMO GOLDEN STRINGS LITTLE RICHARD (Modern 1018) SAN REMO (Ric-Tic 112)

• JOY ROAD (2:30 [Myto BMI —Askey] Sweeping orchestral work on this pretty finely penned melody. Should get lots of exposure on middle-of-the-road outlets.

(B+) FESTIVAL TIME (2:30) [Myto BMI—Bunten, Bratton] infectious handclapper.

MINDBENDERS (Fontana 1541)

A GROOVY KIND OF LOVE (1:57) [Screen Gems-Colum-bia, BMI—Wine, Bayer] Soft slow telling of a souching love tale. Sweet sweeping ork. Side is having success England and should duplicate it

EDEN (Roulette 4664)
I'M LOOKING THROUGH YOU (1:50) [Maclen, BMI– Lennon, McCartney] Newcomer Chance Eden does a fine job on this poignant medium-paced tune penneu by this top team. Groovy orking backing Eden should attract the teens.
(B+) SLOW THEME FROM "WHERE THE SPIES ARE" (2:35) [Feist ASCAP—Nascimbene] Sweet smooth jazz sounds.
JOHN FRED (Paula 234)
CAN'T I GET (A WOD-(2:42) [Su-Me (2:42) [Su-Me
Mother the teens.
(B+) ANOTHER LOVE [Chardon, Duboff] Recomptode (B+) ANOTHER LOVE (2:35) [Chardon, BMI—Kornfeld, Duboff] Raunchy tune with a story of a new love.

THE ATLANTICS (Rampart 647)

• SLOOP DANCE (2:18) [Pic-ture Tone, Mellin BMI— Farrell, Russell] Happy go lucky rhythmic side aimed to get the teens dancing. Groovy lid should do what it meant to it meant to.

SONNY & CHER (1:20) [Padua BMI—Davis] Groovy (B+) side.

FRANKIE VAUGHAN (Philips 40349)

 WAIT (2:29) [Maclen, BMI —Lennon, McCartney] Strong
 vocal work by chanter Vaughan on this Lennon, McCartney tune, backed by a potent ork job, should stir up action aplenty.
 JUMPIN' GENE SIMMONS (HI 210)
 THE BATMAN (2:1 BMI—Simmons, Klin ing rhythmic sound backing action aplenty.

(B+) FORGOTTEN MAN (2:58) [Arch, ASCAP-Bacharach, David] Potent sorrow filled ballad.

GATE WESLEY & BAND (Atlantic 2319)

• DO THE BATMAN (2:32) [Bozart, BMI—LaMont, Wes-ley, Brantley] Soulfilled funky ode to the comic book (and TV) camp characters. Potent ork backing should help establish this lid both pop and "&h r&ĥ.

(B+) DO THE THING (2:05) [Bo-zart, BMI-LaMont, Wesley] Funky outing.

LORNE GREENE (RCA Victor 8757)

• FIVE CARD STUD (2:53) [Arch, BMI-Gold, Hill] Moving Western-oriented tale as recited by TV's Lorne Greene. This side in the "Ringo" bag, could get lots of spins lots of spins.

(B+) SHADOW OF THE CACTUS (2:31) [Greene, BMI—Sher-rell, Sutton] Potent recitation about a man on the desert.

• HOLY MACKERAL (2:50) [Modern, Dla, Cron, BMI— Penniman, Mitchel] The vet songster could return to the road toward hits-ville with this exciting rock-r&b tune that's reminiscent of his years back sounds. Loaded with commercial gim-micks this ditty is one to watch.

(B+) BABY, DON'T YOU WANT A MAN LIKE ME (2:32)
 [Modern, BMI—King] Funky, medium paced r & b 'r.

JIMMY SMITH (Verve 10382)

• THEME FROM "WHERE THE SPIES ARE" (2:50) [Feist, ASCAP—Nascimbene] Groovy driving jazz theme from the currently running action flick. Potent organ work on the side should attract lots of human

(B+) SUN CITY (2:20) [Su-Ma, BMI—Goodson, Cowart, Our-so] Funky low down blues drenched side.

THE LOVELITES (Phi-Dan 5008)

(WHEN) I GET SCARED [Hill & Range, Mother Bertha, -Anreoll, Poncia, Pomus] Potent ous driving romancer. Pretty BMIinfectious driving romancer. Pretty lyrics get added strength from the potent orking. Watch this one for spins and sales aplenty.

(B+) MALADY [H.P.S., ASCAP-Gelfand] Swinging twangy side.

• THE BATMAN (2:17) [JEC, BMI—Simmons, Kline] Driv-ing rhythmic sound backing a lyric lauding the exploits and abilities of Batman. Could make noise with the new found popularity of the hero.

(B+) BOSSY BOSS (2:07) [Screen Gems-Columbia, BMI-Lee, Reynolds, Moon] Wild groovy rocker.

### C-MINORS (Impression 106)

• JUST A LITTLE FEELING (2:07) [Ramhorn, BMI—Fa-ragher] Swinging start to finish teen-slanted tale of tough luck in love. Lots of appeal in both lyric and ork-ing ing.

(B+) DON'T GO (2:12) [Ramhorn, BMI—Faragher] Smooth harmonic rocker.

DINKS (Sully 925)

• KOCKA-MOW-MOW [Check-mate, BMI—Dunham, Taylor] Wild medium-paced rockin' teen-oriented side in the same bag as the group's recent "Nina-Kocka-Nina" single. Lyric takes off from the last one and throws the world a dare.

(B+) UGLY GIRL [Checkmate, BMI—Taylor] Rhythmic ditty about an unappealing girl.

# Best Bets

RY COOPER (Musicor 1148)

• 1983 (2:58) [Catalogue, Ry-bar, BMI—Cooper, Barkan, Elgin] Slow raunchy folk-rock sound set to a potent lyric fortelling a harsh future reminiscent of the Orwell pre-dictions for a year later Chanter the Orwell pre-later. Chanter dictions for a dictions for a year later. Chanter could stir lots of thought and action with this side.

(B+) THE LIFE GAME (2:22) [Catalogue, Rybar, BMI-Cooper] Funky sound with a tale of individuality.

CAROLYN DAYE (Liberty 55855)

• I LOVE YOU A THOUSAND WAYS (2:13) [Peer Int'l., BMI—Frizzell, Beck] Sweet soft ballad about a fiirl who's deeply in love and pledges it to her guy. Newlove and pledges it to her guy. New-comer lark should attract lots of attention with this lyrical outing.

(B+) EVERY NOW AND THEN (2:28) [Unart, BMI—Selig, Levenson] Infectious melodic ro-mancer with lots of emotion.

### JIMMY OUTLER (Duke 396)

• THREE LITTLE PIGS (2:25) dale, BMI-BG [Don, BMI-Malone, Caplo] smooth mellow Groovy hip updating of the classic sock should get kiddy story set to a slow potent action. Side buil rhythmic backing. Side should stir moving climax. lots of action in the r&b market. (B+) MY FU

IT'S ALL OVER (2:40) [Don, BMI-Malone] Potent sound-(B+)ing brush-off.

# **B+ REVIEWS**

# ENZO STUARTI (Epic 9886)

(B+) THAT WONDERFUL GIRL OF MINE (2:17) [Supreme-ASCAP — Gallop-Olshanetsky] The vet chanter has an exciting tune that could catch on. Watch the spins.

(B) I HEAR A RHAPSODY (2:44) [Gower, BMI—Fragos-Baker-Gasparre] Pretty rendition of the standard.

## THE SECOND CITY SOUND (London 9813)

(B+) TCHAIKOVSKY ONE (2:15) [Jackson-ASCAP — Freeman] Soft rock adaption of the popular symphony.

SHADOWS (2:27) [Mainstay-BMI—Argent] Haunting in-**(B)** strumental.

# QUINCY JONES (Mercury 72533)

(B+) BABY CAKES (2:29) [Shee-feen-ASCAP—Jones] Raunchy low-down instrumental rocker.

MOHAIR SAM (2:11) [Ac-claim-BMI — Frazier] Happy (B) jumper.

JIMMY HOLIDAY (Diplomacy 23) (B+) I CAN'T STAND IT (2:03) [Sunny Skies-ASCAP] Shuffle beat R & B ballad.

(B) I'VE BEEN DONE WRONG (2:03) [Versil-ASCAP] Up-tempo blues jumper.

# IAN & ZODIACS (Philips 40343)

• LEAVE IT TO ME (2:57) [Rumbalero, BMI—Pomus, Shuman] Smooth lilting harmonic effort with a strong building chorus. Potent orking backing the vocal should give this group a boost along the way the way

(B+) WHY CAN'T IT BE ME (2:04) [MRC, BMI—Flynn, Wallace] Husky hard driving tune.

B. B. KING (Kent 441)

EYESIGHT TO THE BLIND (2:30) [Modern, BMI-King] Raunchy shouting low down blueser. Potent vocal by King should get this effort some sudden action on r&b outlets.

(B+) JUST LIKE A WOMAN (3:10) [Modern, BMI—King, Josea] Groovy tangy swinging stand.

# ARTHUR PRYSOCK (Old Town 1191)

• HOUSE BY THE SIDE OF THE ROAD (2:51) [Valley-dale, BMI—Bender, Shane] The smooth mellow voice of Arthur Pry-sock should get this pretty tune some action. Side builds into an effectively moving climax.

(B+) MY FUNNY VALENTINE (3:52) [Chappell, ASCAP— Rodgers, Hart] Haunting reading of the classic number.

WAYNE ANTHONY (Roulette 4662)

(B+) A THOUSAND MILES AWAY (2:53) [Nom, BMI-Sheppard, Miller] Sweet lilting lovey dovey ode. MILES

B) A SURE CASE OF LOVE (2:29) [Anthony, Frost, BMF -Stitz, Seneca] Rhythmic romancer.

DAVID WINTERS (Mercury 72537)

(B+) ANTI-PROTEST PROTEST SONG (2:00) [Just, BMI— Revell] Laugh filled ditty. PROTEST

(B) HUCKLEBUCK SHOES (2:20) [Southern, ASCAP-McKeon, Devine] Driving ditty with a folk-rock sound.

### BILLY THOMPSON (Wand 1108)

(B+) BLACK-EYED GIRL (1:56) [Little Guy-BMI — Richards Dwellingham] Herky jerky rocker.

(B+) KISS TOMORROW GOOD-BYE (2:28) [Frisco-Chervalin-BMI-Reed] Down beat funky blueser.

### BAKE TURNER (Rotate 854)

(B)

(B+) VIOLATION (2:24) [Fineline-BMI — Kaye] Bob Dylan-styled folk rocker.

IT IS A SIN (2:52) [Fineline-BMI—Kaye-Blackburn] Same over here.

# Crying out loudand clear! Bobby Vinton's NEW HIT SINGLE "Tears"

ENGLAND'S NO.1 HIT SONG...AMERICA'S NO.1 HIT MAKER

EPIC



# RECORD REVIEWS • best bet B+ very good B good C+ fair C mediocre

# **B+ REVIEWS**

DEBBIE DEANE (Treva 223)

(B+) TAKE MY HAND (2:14) [Leeds ASCAP — Warren, Moon] Smooth melodic love provoker. (B) DREAM IN A DREAM (2:00) [Moontunes, Bal&Bal ASCAP—Manski] Medium paced tune with a big vocal effort.

# QUARTETTE TRES BIEN (Decca 31904)

(B+) LOVE THEME FROM "MA-DAME X" (2:35) [Leeds
 ASCAP—Wildman] Haunting Latin based theme from the upcoming flick.

3) IT AIN'T NECESSARII.Y SO (3:00) [Gershwin ASCAP -G.&I. Gershwin] Jazz reading of the evergreen.

CHALLENGERS (Crescendo 368)

(B+) HOW COULD I? (2:15) [Mir-aleste, Neil BMI—Fournier] Easy going tale of a guy who wond-ers what happened?

(B) WALK WITH ME (2:20) [American BMI — Page] Melodic easy paced romancer.

## LOU MONTE (RCA Victor 8754)

(B+) PAUL REVERE'S HORSE (2:07) [Romance BMI—Allen, Merrell, Scaglione] Happy go lucky ditty ditty.

(B) OH LONESOME ME (2:15) [Acuff-Rose BMI — Gibson] Italian stand of the hit.

## AL ALBERTS (Jaguar 100)

(B+) ONE LITTLE ACRE (2:27) [Dot-Mar BMI — Spain] Soft romantic tune.

(B) WHEN I LOST YOU (2:35) [Berlin ASCAP—Berlin] Sor-rowful tale of lost love.

### DICK ROMAN (Seville 140)

(B+) IS MY BABY BLUE TO-NIGHT (2:34) [Broadway ASCAP—Tracey, Handman] Melodic lovey dovey ditty.

## J. FRANK WILSON (Sully 927)

(B+) ME AND MY TEARDROPS [Screen Gems-Col.-BMI—Lee] Good rock tune with sound of the late 50's.

(B+) UNMARKED AND UN-COVERED WITH SAND [Checkmate-Palo Duro-BMI — Dun-ham] Interesting melody about a tragedy.

# BIG JACK REYNOLDS (Hi-Q 915)

(B+) I HAD A LITTLE DOG (2:25) Trianon BMI — Reynolds] Smashing funky hard driving sound.

moaner.

SPARKLES (Hickory 1364)

(B+) THE HIP (2:23) [Acuff-Rose BMI — Melson, Parks, Turn-bow] Wild groovy swinging handclapper.

OH, GIRLS, GIRLS (2:33) [Acuff-Rose BMI — Melson, Turnbow] Low down blues (B) Parks, Turr based chant.

# RICKY RANDALL (Peacock 1942)

(B+) JUST AS LONG (2:45) [Don BMI — Blair, Forest, Blair] Soft pleasently done love balled. (B+) DONISHA (2:30) [Don BMI —Forest, Blair] Smooth happy go lucky ditty.

# THE SOULJERS (Rampart 648)

(B+) CHINESE CHECKERS (2:34) [East BMI — Jones, Cropper, Jackson, Steinberg] Groovy soulful jazz based stand.

POOCHUM (2:00) [Padua BMI—West] Same bag over (B) [Padua here.

### SUPERBS (Dore 775)

(B+)

BMI -

jazz based sound.

(B+) IT'S A MILLION MILES TO PARADISE (2:52) [Hillary
 BMI — Cook, Dickens] Sweet slow soulful number.

(B) HE BROKE A YOUNG GIRL'S HEART (2:32) [Hill-ary BMI-White, White] Sweet harmonic tune.

(B) A PATCH OF BLUE (2:40) [Hastings BMI — Goldsmith] Smooth romance sounds.

LOWELL FULSOM (Kent 440)

SWEETS FOR MY SWEET (2:40) [Brenner, Progressive - Pomus, Shuman] Easy going

GIL FULLER (World Pacific 77818)

(B) WHEN YOU START YOUR LOVING (3:06) [Picadilly BMI—Girard, Julien] More of the same.

(B)

) YOU WON'T TREAT ME RIGHT (3:02) [Trianon BMI Reynolds] Infectious low down

(B+) SHATTERED DREAMS (2:30) [Modern BMI—Fulsom, Washington] Slow blues drenched look at things gone by. (B) SITTIN' HERE THINKIN! (3:03) [Modern BMI—Fulson, Washington] Funky moaner.

# TERESA BREWER (Philips 40345)

(B+) LITTLE BUDDY (2:50) [Gal-lico BMI—King] Sweetly sung ditty with a sad lyric.

A LITTLE BITTY GRAIN OF SAND (2:40) T.M. BMI-, Resnick] Strong shouting (B) Wayne. romancer.

HORACE SILVER (Blue Note 1924) (B+) THE AFRICAN QUEEN, PART 1 (2:55) [Ecaroh (B) THE AFRICAN QUEEN, PART 2 (3:30) [Ecaroh ASCAP — Silver] Potently building groovy jazz sound.

Radio stations are carrying into homes 'om coast to coast

# and so are record buyers.

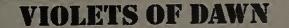


@"EPIC", Marca Rag. T.M. PRINTED IN U.S.A.

The Blues Project is more than just a bag The Blues Project is the new forever

# VIOLETS OF DAWN THE BLUES PROJECT

b/w Backdoor Man <sup>KF-5004</sup>





DETROIT, THE MOTOR CITY NOW CREATES A TRAFFIC JAM AT YOUR CASH REGISTER WITH THE SMASH HIT

# "WANT A BALMER 5002X"

NO.

IN DETROIT AND NOW EXPLODING NATIONALLY!

PALMER RECORDS 13401 LYNDON DETROIT, MICH. PALMER PUBLISHING (BMI)



New York City will be a little warmer this winter because of the efforts of WMCA-New York. "Heater-Meter," a major city-wide campaign to get action for New Yorkers without enough heat, was launched last week by the station. Heating violations will be reported by the outlet to the city's central telephone exchange that handles the complaints. A special telephone number will be broadcast for listeners with heating complaints to call. Trained volunteers will take these calls, prepare extensive files on all complaints, and will send thermometers and specially-designed postcard heat charts to all callers. For the past 2½ years, the station has sponsored enforcement of the city's building codes. The agency has already acted on more than 20,000 cases of substandard housing.

Those persons who always seem to be in a dark forest of bad luck will finally get their place in the sun. KEX-Portland air personality **Ted Rogers** is conducting a hunt for the "Shlup of the Month." A Shlup, according to Rogers, is someone who handles a situation in the worst way, due more or less to his own ineptness. Listeners are invited to nominate their choice for "Shlup of the Month." The entry judged best at the end of the month wins a Shlupy Certificate for the nominee and a prize for the person who selected him. Everyone who writes in is automatically made a member. Ric **Thomas**, the station's nine-to-noon deejay has also announced his answer to the "Shlup of the Month": the "Slurp of the Month." Thomas is reading letters from his listeners describing the most sickeningly sweet act ever performed for them. Winners will receive a vial of "sweet" perfume.

Batfans who listen to WLS-Chicago will soon be sporting buttons, official cards and auto stickers attesting to their membership in the newly formed Ron Riley Batman Club. The air personality is inviting his listeners to mail in their requests to join the "Batman Club." The membership cards, which will bear two signatures, Don Riley's and Batman's, state "The bearer of this card is an official member of the Don Riley Batman Club, and is commissioned to assist Batman and Robin in fighting the forces of evil." A special Batman costume is being tailored for the deejay to wear at record hops.

# SPUTTERS:

The Intercollegiate Broadcasting System will hold its 27th Annual National Convention at Rutgers University, New Brunswick, N.J. on Apr. 16... Bob Kerr, founder of WKER-Pompton Lakes, N.J. and the Record Industry Promotion Association, was recently honored at a luncheon at the Warwick Hotel in N.Y. for his 50th year in the music business and his 44th year in broadcasting.... WMCR-Oneida, N.Y. will move to a new building about Mar. 1, and is asking for more records, particularly c&w.

... WIXY-Cleveland recently conducted a "Hidden Key Contest" in which a 35 year old fireman from the Cleveland area won a 1966 Ford Thunderbird. The key was located underneath a park bench in downtown Clev... WVOL-Nashville air personality **Buddy "The King Bee"** has celebrated 21 years in radio. ... KFWB-Hollywood deejay Wink Martindale has recorded "Giddy-Up-Go" with Billy Vaughn's orchestra for Dot Records.... Starting Jan. 29, two new TV shows featuring recording artists will begin broadcasting in the Philadelphia area. Ed Hurst will start a two hour Saturday afternoon show on channel 3 (KYW-TV). His former show on channel 17 (WPHL-TV), also on Saturday, will be given a new name and will be hosted by Larry Brown, formerly of WPEN-Philadelphia and Gene Kaye, a deejay from WAEB-Allentown, Pa. . . Mark Evans, vice president of public affairs for Metromedia and host of "Opinion in the Capital," aired on WIP-Philadelphia, was the featured speaker last week (24) at the St. Joseph's College "President's Dinner." . . . Within six months CHUM-Toronto will be affiliated with the CBS Radio Network.

PATTE

PLATTER

SPINNER



A WINNING "CAT"-KLUE-Longview, Tex. recently ran a "Cat Contest" when the movie "That Darn Cat" opened in that city. The outlet asked its listeners to send in a list of words which contained the letters C A T, in that order. First prize winner received \$15, second prize \$10, third prize \$5, and the next seven runers-up received a free pass to see the movie. The contest ran for six days and the station received over 500 entries. Pictured with contest winner Debby Floyd (center), whose winning entry contained 1,441 words, is (left) the outlet's program director Mike Mitchell and (right) Donna Wood, "Miss KLUE of 1966."

KATZ-St. Louis and Lever Brothers are combining in a year-long campaign to combat school dropoutism in the metropolitan area and have enlisted the support of public leaders to advance the cause. The school youngsters are directly involved in the messages aired. In the initial programs of 1965, messages encouraging young people to make 1966 a banner year in school accomplishment were broadcast on the outlet by A. J. Cervantes, Mayor of St. Louis; Warren E. Hearnes, Governor of Missouri; Dr. William Kottemeyer, president of the Board of Education; and Reverend Amos Ryce, attendance specialist of the Board of Education. Martin Browne, general manager of the station, said that the stay in school theme would "permeate every phase of our broadcast activity during 1966."

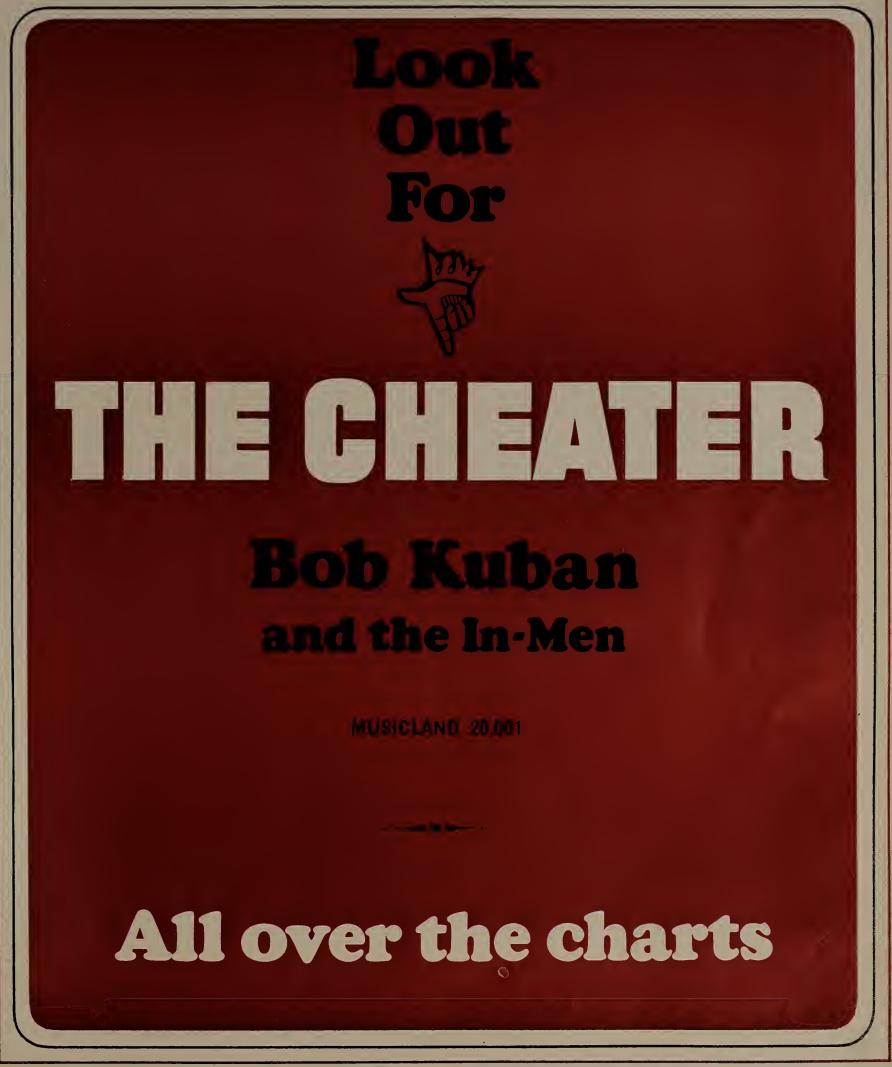
## VITAL STATISTICS:

Richard Seevers has been promoted to general manager at KSEE-Santa Maria, Calif. At the same outlet Jerry Brooke moves up to program director and Bob Brown is upped to news director. . . Al Gates, formerly with WPRO-Providence, R.I., is welcomed to the air staff of WIXY-Cleveland. . . . Deciay, Hugh Carison has moved

... Deejay Hugh Carison has moved to WWTC-Minneapolis. ... Air personality Bob Petrill is welcomed to WKPA-New Kensington, Penn. At the same station Penny Martin, formerly with WINX-Washington, D.C., is named publicity-promotions director.

named publicity-promotions director. ... Don Coats has joined the KSFO-San Francisco news staff.





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RECORD

# RAMBLINGS

### NEW YORK:

One of the truly exiciting new art-ists of today is back in New York at a familiar Village spot, "Gerde's Folk City." The singer-guitarist-composer is Jose Feliciano and even the mere mention of his name stirs the crowd at the folkery as it did last week when it was announced that he was coming to perform (1-15) and that he has a new RCA-Victor LP, "A Bag Full Of Soul." Jose is being billed as "Gerde's Favorite" and considering the artists who are wont to perform at the club this is no small praise.

man Pat Pipolo. Along with the group came the lark's label debut "Every Now and Then."... The current group at "Harlow's," the Scoundrels, have a new deck for Kama Sutra titled "La Bola."... The Toys going the college concert route during Feb. will break during the month to cut their next single.... Scott English going on the road with the Sir Douglas Quintet's "The Rains Came" and "Bacon Fat." Meanwhile he's waiting on the new Jordan Christopher single "Hello Lover" and an LP titled "Jor-dan Christopher Has The Knack."... January Jones cut a new single for

award winner, has just completed an original score and theme music for "Reckoning", a new serial drama planned for the 1966-67 season on NBC... Patti Page cutting an al-bum of religious songs for Columbia this week. Her holiday single "Happy Birthday, Jesus" triggered the event. ... Russell Alquist, former west coast professional manager for T.M. Music, has gone the indie production route— cutting his first session here this week.... Wallich's Music City's gor-geous Toni Siciliano is being given away next week by Lorne Greene. She'll be married to Norman F. Dahm

Golden West Ballroom in Norwalk, is booking one nighters there with Les Brown, Russ Morgan, Jan Garber, Guy Lombardo, Count Basie, Wayne King and the Glenn Miller Band.... Joe Smith, V.P. in charge of national promotion for Warners-Reprise infos that the firm has more singles activity than anytime in its history with Fred-dy Cannon's "The Dedication Song" and The Marketts' "Batman Theme" adding to the action on Pet Clark, The Kinks, Frank Sinatra and daugh-ter, Nancy. The labels also accounted for a full dozen albums on the CB chart last week—four by Frank.





Enzo Stuarti guested on the WCBS "Ted Steele Show" (31). Chanter is plugging his latest Epic release "That Wonderful Girl Of Mine."... Charles Greene and Brian Stone are busy final-izing the aditing of their hour long

plugging his latest Epic release "That Wonderful Girl Of Mine." . . . Charles Greene and Brian Stone are busy final-izing the editing of their hour-long color TV special "Sonny and Cher in London." Negotiations are currently underway for national syndication of the special. . . . Splitting several weeks at the Village Gate are the Modern Jazz Quartet, Carmen McRae and the Cannonball Adderley Quintet. . . . Saul Richfield is handling publicity for Morty Craft and his James Boys' deck of "Bad Reputation" out on Columbia. . . . Hy Tyde, who penned "Got My Mojo Working," signed as an artist with Getit Records. His first effort for the diskery is titled "A Message To The Soldiers" b/w "Innocent". . . . Jane Morgan's new Epic outing, "Everyone Come To My Party" re-portedly starting off in Chicago. The lark is set for a "Hollywood Palace" guest spot on Feb. 12. . . . RCA Vic-tor's popular young songster Frankie Randall doing two weeks at the Copa (3-17). . . . The Mass. based Capralons have an upcoming side titled "I'm Not Ready". . . Lovely Israeli folk singer Geula Gill and her trio currently doing 10 days at the Bitter End. The lark recently cut an LP for Epic which will be released this Spring. . . . Among the current talent at the Playboy Club are Damito Jo, Dave Astor and the Kai Winding Quartet. . . . ESP-Disk' has leased the Astor Place Playhouse for use as a showcase for the avant-garde jazz sounds of the label's talent. Upcoming concerts will include Albert Ayler, Paul Bley, Sun Ra and the Fugs. . . . Mel Torme has signed to play a leading role in the soon to be shot film version of the best selling novel "The Dirty Dozen." Tor-me also has a soon to be released LP on Columbia. Merrec's Jerry Ross currently going round town with the impressive Lime-light iazz series and reports tremen-

me also has a soon to be released LP on Columbia. Merrec's Jerry Ross currently going round town with the impressive Lime-light jazz series and reports tremen-dous initial repsonse to two new ones; Oscar Peterson's "With Respect To Nat" and Jerry Mulligan's "Feeling Good." The exquisitely packaged series of top notch performances is making a place for itself in the jazz market. ... Anthony and the Imperials, just finishing a series of Canadian club dates are now on a tour of Eastern colleges. ... Tommy Leonetti has taped a stint for the U.S. Treasury Dept. plugging Savings Bonds. ... Lovely songstress Carolyn Daye was shepherded to the Cash Box offices, last week, by a covey of Liberty's drumbeaters lead by national promo



UA titled "Poor Someone" and "Whenever I Dream Of You." ... Jazz pianist-composer Bill Evans making his Town Hall debut (21) performing mainly his own composi-tions. Verve will record the concert. ... Show at the Apollo featuring Jerry Butler and Jr. Walker and the All Stars. Balancing the bill will be the Vibrations and Dee Dee Warwick with comedy by George Wiltshire. Hot group in upstate N.Y., the Heard, are currently sharing the bill at the newly opened Carousel in Pif-ferd (that's outside of Rochester) with Paul Revere and the Raiders. The Heard's debut deck will be re-leased next week on Audition. Effort is titled "Laugh With The Wind" b/w "Stop It Baby." ... Pete Bennett sends word that Bobby Vinton's Epic version of "Tears" is happening from coast to coast. ... Sunny Gale's "The Rest Of The World Go By" being plugged by the lark in the New York area. ... Xavier Cugat, his songbird Charo and his Latino troupe, who just concluded a fine Vegas run at the Flamingo and were pacted for a re-turn stint next Nov., plane out to Aruba this week to headline at the Garibbean isle's International Casino for ten days. ... The Young Rascals are set for an appearance on the Ed Sullivan Show March 20th.

# **HOLLYWOOD:**

**HOLLT WOOD:** David Lean's MGM production "Dr. Zhivago," comparable to "Gone With The Wind" in scope, story and tech-nical achievement, includes a related title in Maurice Jarre's "Lara's Love Theme". It also has much of the same sweep, brilliance and dramatic impact that made "Tara's Theme" a standard. Several versions of the Jarre song have already been released with the Teddy Randazzo treatment on MGM getting most of the play here. An-other excellent version is by Garry Sherman on Epic and Roger Williams has just cut an instrumental for Kapp. has just cut an instrumental for Kapp. There will be more, especially now that Paul Francis Webster has completed a lyric. The score, incidentally, should be one of the final nominees come April when it's Oscar time in Santa Monica.... Speaking of Oscar and Paul Francis, we announced here last week that there were 38 versions of the Webster-Mandel song "Shadow Of Your Smile" from "The Sandpiper." Total at this writing is 44.... John Green, three time Academy





CHICAGO:

9 53



EDDIE FISHER

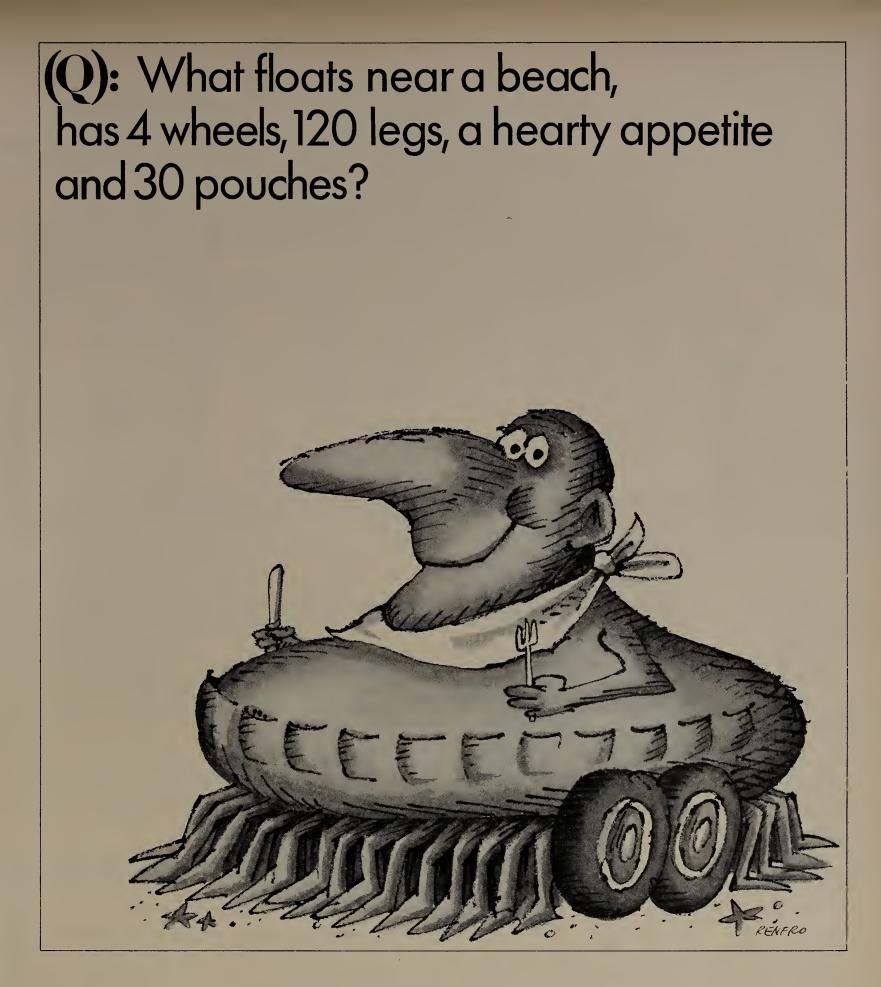
VAN DYKE PARKS KATHY on Feb. 12 at the Little Brown Church in the Valley. Groom is general man-ager of the Giant Leasing Corp. in L.A. . . Trini Lopez, one of the many celebs who converged on Las Vegas last weekend for the Bobby Darin smash opening at the Flamingo, will be seen on the Sammy Davis Jr. show next week. His single of "Made In Paris" on Reprise is a turntable grabber here. . . NBC-TV has given permission to Herb Alpert and his Tijuana Brass to appear on CBS-TV's "The Danny Kaye Show" on March 23, one day prior to their ap-pearance on the "Dean Martin Show". They'll also be seen next week on the "Red Skelton Show". . . . Bobby Fuller and his Four play their first Las Vegas concert date this week at the Convention Center. Current single, "I Fought The Law," on Mustang, has been a top tenner here for weeks and just starting to climb the national charts. . . Lawrence Welk has added lovely and talented singing star Kathy Lennon of the Lennon Sisters to his array of entertainers appear-ing at the Palladium on weekends. Kathy, our "West Coast Girl of the Week", will be sharing the mike (both as featured soloist and in duets) with Dick Dale. . . . We enjoyed Sinatra's pave olent three word cable to Sammy pavis after catching his first TY show. It read "No you can't". . . . We hear Danny Hutton, who hit nationally with "Roses and Rainbows" on Hanna-Barbera, may be moving to MGM Records. . . . And that Carole Cota, 1966 Queen of the Pasadena Tourna-ment of Roses, has signed with Uni-fin Productions and will be featured in "The Glass House" starring Jim-mie Rodgers, Ronnie David and the Paris Sisters. . . And that Van Dyke Parks, whose "Number Nine" single on MGM is a pop (art) version of on MGM is a pop (art) version of Beethoven's Ninth, was once an organist in a Baptist church in Penn. and the following summer worked in the same building (but upstairs) as organist for an orthodox synagogue. Van Dyke was born in Hattiesburg, Miss. His father is a psychiatrist and his mother plays bridge.... Stan Pat, west coast office manager for Gerard W. Purcell Associates, Ltd. will be co-ordinating the firm's publishing operations on the coast. . . . Jerry Palmer, recently chart bustin' in Canada, is starting to do the same here with

"Walkin' The Dog" on Gaiety. . . . Al

Trace, entertainment director of the

CHICAGO: Lainie Kazan is pleasing the Mister Kelly's patrons with excerpts from her new MGM album "Right Now." Lark began a 3-weeker there (Jan. 25) and was feted by the label at an opening night bash. . . . Joni James, Gordon MacRae, Shecky Greene and the Step Bros. will headline the St. Jude's Salute to Claretians dinner skedded for the Conrad Hilton (14). The \$50.00 a plate affair will be emceed (for the fifth consecutive year) by radio-TV personality Sig Sakowicz (WGN-WTAQ). . . . Congrats to Newsmakers' Eva Dolin on the first anniversary of her publicity and art-ists management firm! . . . Songster Cal Robertson arrives in Chi (2) for a 10-day stint in the Blue Angel and then heads back to Canada to do three weeks at Chan's. The former football star is also being considered for an upcoming Broadway role. . . . Com-poser-performer Oscar Brown Jr. pre-sents his new musical revue Joy '66 in the Happy Medium Theater beginning (11). Appearing with him in the cast are Luis Henrique, Jean Pace, Rita poser-performer Oscar Brown Jr. pre-sents his new musical revue Joy '66 in the Happy Medium Theater beginning (1). Appearing with him in the cast are Luis Henrique, Jean Pace, Rita berner, Glen Scipio and the Floyd Morris Trio. . . . Kent Beauchamp, busy head of Royal Disc. Dist., boasts of Minute" by Tim Tams (Palmer), "Say You" by The Monitors (VIP) and "Dear Lover" by Mary Wells (Atco). . . Chuck Livingston (Con-solidated) points to the red hot Mer-cury label with emphasis on Lesley (Ore's "We Know We're In Love", orarine Ellison's "I Dig You Baby" and Sarah Vaughan's "Pop Artistry". . . Arlo Guthrie, son of folk great Woody Guthrie, made his Chi debut at Poor Richard's in Old Town (2). . . . B. King and his band headline The Flub's new revue (2-13). . . . WEAW-fM personality Stella White spot-ights Eddie Fisher and his current bot albums on her 1/31 show. High-bot albums on her 1/31 show. High-bot albums on her 1/31 show. High-tot albums on her 1/31 show. High-bot Act at the Drome Lounge in Detroit. . . In the fore at Garmisa Dist. are boy Goldsboro's newie "It's to bate" (UA), "My Jug And I" by Percy Mayfield (Tangerine) and "I Want More" by The Tropics (Free-ort). . . . Ed Pazdur, who's come a ong way since booking his first Dave fark Five concert here, is in Europ bing up talent for an ambitious three-day "Teen Bash" to be presented in McCormick Place May 6-8 (see tory this issue).

.4



# (A): "When the Ship Hit the Sand". "Truck Load of Starvin' Kangaroos"

# "LITTLE" JIMMY DICKENS'

funnybone-tickling follow-up to "May the Bird of Paradise Fly Up Your Nose" ON COLUMBIA RECORDS



# **Dick Clark's Youth** Fair To Open In Chi.

Fair Io Open In Chi. CHICAGO—Dick Clark, star of the "American Bandstand" and "Where The Action Is" TV'ers, will bring his Young World's Fair to Chicago's International Amphitheatre from Apr. 22-May 1 for ten days of concerts featuring top recording stars and exhibits by local and national firms. Highlighting the opening night of the 20-concert series (two each day), will be Dick Clark and the entire cast of ABC-TV's "Where The Action Is," including Paul Revere and the Raiders, Linda Scott, Keith Allison, Steve Alaimo and all the Action Dancers. Special guest stars for opening night only will be Gary Lewis and the Play-bockers. Stars for the remaining per-formances will be announced shortly. Clark will be master of ceremonies for each show.

Clark will be master of ceremonies for each show. In addition to the concerts, the Fair will present exhibits by national and local firms displaying their products. Exhibits will be themed around prod-uct and service, utilizing audience participation displays, contests, give-aways, and entertainment. There will also be educational and instructional clinics, celebrity interviews, home-maker classes, Dick Clark's National Skateboard Competition and many other events. More than 200,000 Chicago area young people are expected to attend.

HARNELL TO COLO. — Pianist Joe Harnell, who achieved disk fame with the hit version of "Fly Me To The Moon," has signed an exclusive con-tract with Columbia Records. "Fly" was cut on Kapp Records, his last disk association. Composer and ar-ranger as well as pianist, the per-former will contribute original ma-terial for his Columbia releases. Bob Mersey, director of A&R, will super-vise the pianist's recordings. His first LP, "Joe Harnell Plays Golden Piano Hits," will be released in March. In addition to his recording achieve-ments, Harnell has been a musical di-rector for such artists as Peggy Lee and Marlene Dietrich. He has also served in that capacity for television shows, including "The Merv Griffin Show," "Play Your Hunch," "The Phyllis Diller Show," and the hour-long special "On the Brink." Most recently, he composed the music for a Gene Kelly CBS Television Network special titled "New York, New York" which will be shown sometime in February. which wi February.

# **EVERYTHING IN** THE GARDEN Anita Bryant Columbia ALLS MUSIC SHEIK OF ARABY **Ray Conniff** Columbia PUBLISHING MILLS MUSIC, INC.

JUKE BOX OPS' Cash Box **RECORD GUIDE** 

# **ACTIVE** with OPS

(Selections NOT on Cash Box Top 100 reported going strongly with ops.)

SILVER DOLLAR Bobby Darin (Atlantic 2317)

NO ONE ELSE BUT YOU Nancy Wilson (Capitol 5564)

SONG FROM THE OSCAR Tony Bennett (Columbia 43508)

CRAZY HEART OF MINE Robert Goulet (Columbia 4348)

ONE OF THOSE SONGS Ray Charles Singers (Command)

YOU'RE KIND OF LOVIN' Rick Nelson (Decca 31900)

BIG BRIGHT EYES Danny Hutton (HBR 453)

CALL ME Martin Denny (Liberty 55851)

HELLO ENEMY Johnny Tillotson (MGM 13446)

LONELY FOR YOU Ikettes (Modern 1015)

THE ARENA/YESTERDAY Al Hirt (RCA Victor 8736) FEEL IT Sam Cooke (RCA Victor 8751) LONELY WEEKENDS Sammy Davis Jr. (Reprise 0437) MADE IN PARIS Trini Lopez (Reprise 0435)

EASY GOING Roscoe Shelton (Sound Stage 7 2555)

COMFORT ME Carla Thomas (Stax 183)

OLD MAN RIVER Ferrante & Teicher (United Artists 977)

SINCE I FELL FOR YOU Odessa Harris (Uptown 720)

I'M SATISFIED Chuck Jackson & Maxine Brown (Wand 1109)

IN MY ROOM Connie Stevens (Warner Bros. 5691)

ONE OF THOSE SONGS Jimmy Durante (Warner Bros. 5686)

# **NEW ADDITIONS to TOP 100**

81—SINCE I LOST THE ONE I LOVE Impressions (ABC Paramount 10761)

- 84-IT WON'T BE LONG Byrds (Columbia 43501)
- 87-I WANT TO GO WITH YOU Eddy Arnold (RCA Victor 8749)
- 88-RED HOT Sam The Sham And The Pharaohs (MGM 13452)
- 89-YOU'VE GOT THE WINNING HAND Little Milton (Checker 1130)

92-MY ANSWER Jimmy McCracklin (Imperial 66147)

- 93-THE ANSWER TO MY PRAYER Neil Sedaka (RCA Victor 8737) 96-THIS GOLDEN RING Fortunes (Press 9811)
- -THE PAIN GETS A LITTLE DEEPER Darrow Fletcher (Groovy 3001)
- 99-RIB TIPS Andre Williams Orch. (Avin 103)
- 100-IDIG YOU BABY Lorraine Ellison (Mercury 72472)

100-S.O.S. (HEART IN DISTRESS) Christine Cooper (Parkway 971) 100—1 CONFESS Colony Six (Centaur 1201)

# **TRO** Ups Activities On International Scene

NEW YORK—The global look of The Richmond Organization has been ex-panded with various moves in Great Britain, France, and Australia. According to Howard S. Richmond, president of the TRO publishing com-plex, Essex Music Ltd., British affili-ate of TRO International, has moved to new offices in London which will triple the firm's operating space. The move by David Platz, partner and co-founder with Richmond of The Essex Music Group, comes only a few weeks after the British company's 10th anni-versary. versary.

The new Oxford Street headquarters will contain latest mechanized-electronic equipment for taping demonstrations of songs, production control, copyright data and accounting procedures. The move also involves an increase in staff personnel. The British firm initiated the Leslie Bricusse-Anthony Newley show score activities ("Stop The World," "The Roar Of The Greasepaint," etc.) and also owns the score for the Lionel Bart's "Oliver," through its recent acquisition of Lakeview Music, Ltd.

TRO's French affiliate, Editions Essex, S.A.R.L., has acquired from Rudi

Revil, the offices formerly occupied by Revil's Les Editions Tropicales. The new quarters are in the heart of the Bourse (financial) district of Paris. Ellen Nathan heads office and business administration (as "gerent") and Jack Robinson, who concluded a visit to America last week, is profes-sional manager. In Australia, a substantial increase in activity has taken place through the TRO affiliate, Essex Music of Australia, Pty. Ltd., under general manager, Barry Kimberley. Since he became associated with the firm last year, Kimberley has been working closely with local songwriters and re-cording artists in developing new Australian originated songs as well as international territory acquisitions. as international territory acquisitions. One of these Australian songs, "Why Don't You Try To Didgeridoo?" has already attracted attention from USA and British recording artists.

The Essex Music Group's new British offices are located at Dumbarton House, 68 Oxford Street, London W. 1; Editions Essex S.A.R.L. in Paris are at 28 Boulevard Poissonniere; Essex Music of Australia Pty. Ltd. is located at Griff House, 324 Pitt Street, Sydney.



# A RUNAWAY SMASH **"BATMAN THEME" by THE MARKETTS** Warner Bros. 5696

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Hartford	Detroit
Miami	Denver
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port to warren Ling, vice president and general manager of Mills. Tessler comes to Mills from Co-lumbia Records, where he held the post of international promotion and merchandising services manager. In that role, he was responsible for the creation and direction of the adver-tising, publicity and promotion pro-grams relative to the company's in-ternational operations. In addition, he was in charge of international artist relations. In that capacity he pro-moted and coordinated a series of foreign tours by Columbia's major popular and classical artists includ-ing Bob Dylan, The New Christy Min-strels, The Brothers Four, The Byrds, Robert Goulet, Mahalia Jackson, Andre Kostelanetz, E. Power Biggs, Aaron Copland and Igor Stravinsky. Prior to his position with Columbia, Prior to his position with Columbia, Tessler was assistant director of In-ternational advertising, publicity and promotion for United Artists Film Corporation.

Tessler, who holds an A.B. Degree in Journalism from New York Uni-versity, entered the entertainment in-dustry in 1956 as a writer for Twen-tieth Century-Fox. Although a native of New York, various assignments have taken him to live and work in London, Rome and Tel Aviv.

# Set Lou Monte Jr. Lukemia Benefit

NEW YORK—A bevy of artists and other show business personalities will appear at the annual Lou Monte Jr. Lukemia Foundation dinner and show at the Westmount Country Club in West Patterson, N.J. on March 6. The charity was formed in memory of the performer's son, who died of the disease. Set to be on hand are Sammy Davis, Tony Bennett, Phil Foster, Al Kelley, Joey Villa, Frank Gifford and William B. Williams, who will host the event. Tickets are \$50. Contributions can be mailed to Lou Monte, 30 Chuckanutt Dr., Oakland, New Jersey.



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SHOTS
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SINCE I LOST THE ONE I LOVE
IMPRESSIONS ABC Paramount 10761
IT WON'T BE LONG BYRDS Columbia 43501
YOU BABY TURTLES
I WANT TO GO WITH YOU
EDDY ARNOLD
RED HOT SAM THE SHAM AND THE PHARAOHS MGM 13452
YOU'VE GOT THE WINNING HAND LITTLE MILTON Checker 1130

# Single Signals Date's Debut **ate's Debut** two members of the group, Weintraub and Sholle. This record is a Prime Records Production. The Shirtails are also five young men who hail from Cincinnati, Ohio. This is their first record but the group has been playing together for some time and have per-formed all over the buckeye state at hops, school functions and other af-fairs connected with openings of stores or shopping centers, etc. Both tunes, on their first release are "I Want You To Stay With Me" and "Something's Wrong With Our Love" written by the leader of the group who plays guitar, Chuck Smith. The group, formed in Louisville, Ky., set out to tour the country but ran short of money in Cincinnati. They were booked into the Whiskey Au Go Go club for the summer of 1965, under the name of The Kidds. The Shirtails, ran second in the national Shindig contest, were recorded and the master was purchased by Date. Tom Noonan, who heads Date Rec-ords, noted that all three disks have different sounds. "We intend to run with these records and work hard on them throughout the country." Per-

NEW YORK-Date Records, the new label affiliate of Columbia Records, is off-and-running with its first singles effort

effort. A Bob Crewe production, "No More You" b/w "Gently Goodbye" by The Distant Cousins, is the first sound. The tune, "No More You," was written by Crewe and Charlie Calello. Date Rec-ords is to be distributed by the Co-lumbia Records organization. The Distant Cousins are two young boys who met in the Army and dis-covered that they were, in fact, re-lated and had a mutual interest in music. Both sing, play guitars and

lated and had a mutual interest in music. Both sing, play guitars and write. They appeared in Army con-tests, won many, and toured service bases all over Europe. Last year, after discharge, they were brought to the attention of Bob Crewe, who signed them

attention of Bob Crewe, who signed them. Two other Date sessions are being released this week. Both are by new artists and both are indie productions. London And The Bridges are five youths who hail from Great Neck, Long Island and have been the rage out there for the past couple of years under the name of the Epsilons. "It Just Ain't Right" and "Leave Her Alone" are the sides, both written by

# Young Astaire LP **Re-Issued By Epic**

NEW YORK—With a hint of "camp" potential, Epic Records has re-issued a Fred Astaire LP that includes original years-back performances by

the star. Re-titled "Nothing Thrilled Us Half As Much," the album contains songs introduced by Astaire in a number of movies from the middle to late 30's. Composers represented include Jerome Kern, Irving Berlin, George Gershwin and Johnny Mercer. The set, originally titled "Fred Astaire's Greatest Hits," is coming back under the label's Footlight Series.



# Introducing

Verve/Folkways general manager Jerry Schoenbaum recently introduced the label's newest duo, Jim and Jean, at a cocktail party at New York's "Our Place" discotheque. The folk duo, in turn, introduced their first release for the label, "Changes," to the full house.

When these two sizzling R&B singles met red-hot initial reaction—they went...

"Shout and Do the Duck" ""Organ Shout and Do the Duck" by Larry Hale

"Tighten Up Your Tie, Button Up Your Jacket" ""Hands Off"443515 by Aretha Franklin

On COLUMBIA RECORDS

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# **TOP 100 Albums**



FEBRUARY 5, 1966 

	Pos. Last We	ek
1	RUBBER SOUL Beatles (Capitol T/ST 2442)	1
2	WHIPPED CREAM AND OTHER DELIGHTS Herb Alpert & Tijuana Brass (A & M LP/SP 110)	2
3	SOUND OF MUSIC Soundtrack (RCA Victor LOCD/LSOD 20	3 05)
4	GOING PLACES Herb Alpert & Tijuana Brass (A & M LP112/SP4112	4
5	MY NAME IS BARBRA, TWO Barbra Strcisand (Calumbia CL 2409/CS 9209)	6
6	THE BEST OF HERMAN'S HERMITS (MGM E/SE 4315)	8
7	SEPTEMBER OF MY YEARS Frank Sinatra (Reprise F/FS 1014)	7
8	DECEMBER'S CHILDREN (AND EVERYBODY'S) Rolling Stones (London LL 3451/PS 45	5 1)
9	TURN! TURN! TURN! Byrds (Columbia CL 2454/CS 9254)	10
10	THE GOLDEN HITS OF ROGER MILLER (Smash MGS 270731/SRS 67073)	13
11	THUNDERBALL Soundtrack (United Artists UAL/UAS 51	11 32)
12	GOLDEN VAULT OF HITS Four Scasans (Philips PHM 200-196/PH 600-196)	12 S
13	MY WORLD Eddy Arnold (RCA Victor LPM/LSP 34	<b>9</b> (66)
14	BEACH BOYS' PARTY (Capital MAS/DMAS 2398)	14
15	A MAN AND HIS MUSIC Frank Sinatra (Reprise F/FS 1016)	15
16	SOUTH OF THE BORDER Herb Alpert & Tijuana Brass (A & M LP/SP 108)	16
17	HELP Beatles (Capital MAS/SMAS 2386)	18
18	SMOKEY ROBINSON AND THE MIRACLES GOING TO A GO GO (Tamia T/S 267)	20
19	HOUSTON Dean Martin (Reprise R 6181/R9 6181	<b>17</b>
20	TEMPTIN' TEMPTATIONS (Gordy 914)	19
21	MARY POPPINS Saundtrack (Buena Vista BV 4026/402	<b>21</b> 26)
22	BACK TO BACK Righteous Bros. (Philles 4009)	25
3	LONELY BULL Herb Alpert & Tijuana Brass (A & M LP/SP 101)	31
24	THE IN CROWD Ramsey Lewis (Cadet LP 757/S 757)	23
25	WHY IS THERE AIR? Bill Casby (Warner Bros. W/WS 1606)	28

	Pos. Last W			Pos. Last
26	THE FOUR TOPS' SECOND ALBUM (Matown MT/S 634)	27	51	YOU DON'T HAVE TO BE JEWISH Various (Kapp KRL/KRS 4503)
27	WELCOME TO THE LBJ RANCH Earle Doud & Alen Robin (Capitol W/	22 WS	52	ALL TIME FAVORITES John Gary (RCA Victor LPM/LSP
28	SUPREMES AT THE COPA	24	53	HIGHWAY 61 REVISITED Bob Dylan (Columbia CL 2389/CS
	(Motown MT/S 636)	26	54	SEE WHAT TOMORROW BRINGS
29	LOOK AT US Sanny & Cher (Atco 177)	20		Peter, Paul & Mary (Warner Bros.
30	THAT WAS THE YEAR THAT WAS Tom Lehrer (Reprise R/RS 6179)	30	55	TONY'S GREATEST HITS VOL. III Tony Bennett (Columbia CL 2373/CS 9173)
31	MY NAME IS BARBRA Barbra Streisand (Columbia CL 2336/CS 9136)	35	60	I GOT YOU/I FEEL GOOD James Brown (King 946)
32	FIDDLER ON THE ROOF Original Cast (RCA Victor LCO/LSO 1	36 (093)	57	ORGAN GRINDERS SWING Jimmy Smith (Verve V/V-6 8629)
P	WEDNESDAY MORNING 3 A.M. Siman & Garfunkel (Columbia CL 2249/CS 9049)	49	58	HE MAN FROM U.N.C.L.E. Soundtrack (Huga Montenegro) (RCA Victor LPM/LSP 3475)
34	MY FAIR LADY Soundtrack (Columbia KOL 8000/ KOS 2600)	32	59	JAMES BROWN PLAYS JAMES BROWN YESTERDAY AND TODAY
35	OUT OF OUR HEADS Rolling Stones (Landon LL 3429/PS 429)	37	60	(Smash MGS 27072/SRS 67072) BAROQUE BEATLES BOOK
	THE MEN IN MY LITTLE GIRL'S LIFE Mike Douglas (Epic LN 24186/BN 26	<b>47</b> 5186)	61	Various (Elektra ELK 306/EKS 7306 ANIMAL TRACKS Animals (MGM E/SE 4305)
37	HARUM SCARUM Elvis Presley (RCA Victor LPM/LSP 3468)	29	62	MORE GENIUS OF JANKOWSKI Horst Jankowski
38	ON A CLEAR DAY YOU CAN SEE FOREVER Original Cast (RCA Victor LOCD/LSOD 2006)	38	63	(Mercury MG 21054/SR 61054) HANG ON SLOOPY McCoys (Bang BLP 212)
39	ROBERT GOULET ON BROADWAY (Columbia CL 2418/CS 9218)	48	64	ONE HAS MY NAME Barry Young (Dot DLP 3672/DLP
40	GO AWAY FROM MY WORLD Marianne Faithfull (London LL 3452/PS 452)	43	<b>6</b> 6	MORE JAMES BOND THEM Roland Shaw (Landon LL 3445/PS JAY AND THE AMERICANS GREATEST HITS
41	MY KIND OF BROADWAY Frank Sinatra (Reprise F/FS 1015)	41		(United Artists UAL 3435/UAS of
42	I LIKE IT LIKE THAT Dave Clark Five (Epic LN 24178/BN 26178)	46	C	ANDY WILLIAMS NEWEST HITS (Columbia CL 2383/CS 9183)
43	VENTURES A GO GO (Dolton BLP 2037/BST 8037)	52	68	DEAR HEART Andy Williams (Columbia CL 2338/CS 9138)
4	HERE I AM Dionne Warwick (Scepter M/S 531)	54	69	THE MAGIC MUSIC FROM FAR AWAY PLACES
45	EVERYBODY LOVES A CLOWN Gary Lewis (Liberty LRP 3428/LST 7	53 74281	70	Bert Kaempfert (Decca DL 4616/DL 7 IT AIN'T ME BABE Turtles (White Whale 111/S111)
46	ZORBA THE GREEK	56	71	1-2-3 Len Barry (Decca DL 4720/DL 74
47	(20th Century Fox TFM 3167/TFS 4) RAVE UP Yardbirds (Epic LN 24177/BN 26177)	55	72	MY NAME IS ALLAN Allan Sherman (Warner Bros. W/W
48	FAREWELL ANGELINA Jaan Baez (Vanguard VSD 79209/	33	0	THEY'RE PLAYING OUR SON AI Hirt (RCA Victor LPM/LSP 3492 JUST LIKE US
49	LRS 9200) CHOICE! THE BEST OF RAMSEY LEWIS	45	75	Paul Revere & The Raiders (Columbia CL 2451/CS 9251)
50	(Cadet LP 755) KINKDOM Kinks (Reprise R/RS 6184)	50	75	MOM ALWAYS LIKED YOU BEST Smathers Bros. (Mercury MG 21050/SR 61050)
	the trephon the close			

Week		Pos. Last W	rek
34	7	WHERE THE ACTION IS Ventures (Dolton BLP 2040/BST 8040)	
40	Ö	FOR ANIMALS ONLY Baja Marimba Band (A & M LP/SP 113)	88
3411) 42 9189)	0	FLOWERS ON THE WALL Statler Bros. (Columbia CL 2440/CS 9249)	
<b>39</b> 1615)	79	SINATRA '65 (Reprise F/FS 6167)	84
57	80	HERMAN'S HERMITS ON TOUR (MGM E/SE 4295)	70
67	81	SKITCH TONIGHT Skitch Hendersan (Columbia CL 2367/CS 9167)	72
58	82	SKYSCRAPER Original Cast (Capitol VAS/SVAS 2	<b>85</b> 422)
63	83	MY CHERIE Al Martino (Capitol T/ST 2362)	91
,	84	WORKING MY WAY BACK TO YOU Four Seasons	93
61	85	(Philips PHM 200-201/PHS 600-601) JAMES BROWN'S 2 MILLION	
6 <b>0</b>		SELLER PAPA'S GOT A BRAND NEW BAG (King 938)	87
44	86	TIJUANA BRASS VOL. II Herb Alpert & Tijuana Brass (A & M LP/SP 103)	94
62	87	FROM BROADWAY WITH LOVE Nancy Wilson (Copitol T/ST 2433)	
68	88	HOW GREAT THOU ART Kate Smith (RCA Victor LPM/LSP 344	<b>98</b> 5)
<b>64</b> 25672)	89	TRINI LOPEZ SING A-LONG (Reprise R/RS 6183)	82
<b>ES 75</b> 445)	90	SOUL BIRD: WHIFFENPOOF Cal Tjader (Verve V/V-6 8626)	90
6435)	91	MAN OF LA MANCHA Original Cast (Kapp KRL/KRS 4505)	96
89	92	RUN BABY RUN Newbeats (Hickory LP/LPS 128)	86
51	93	ELVIS FOR EVERYONE Elvis Presley (RCA Victor LPM/LSP 3	74 (450)
	94	SILK & BRASS Jackie Gleason (Capitol W/SW 2409	, <b>76</b>
65 4616)	95	HARLEM NOCTURNE Viscounts (Amy 8008)	77
66	96	DO YOU BELIEVE IN MAGIC Lovin' Spoonfuls (Kama Sutra KLP/1 8050)	<b>97</b> KLPS
71 720) 59 S 1604)	97	(REMEMBER ME) I'M THE ONE WHO LOVES YOU Dean Martin (Reprise R/RS 6170)	79
<b>NG 83</b>	98	OUR TIME'S COMING Dino, Desi, & Billy (Reprise R/RS 6145	
95	99		100
81	100	IT'S MAGIC Jerry Vale (Columvbia CL 2444/CS 92	.44)
In the Local Day	****		

OOKING AHEAD ALBUMS

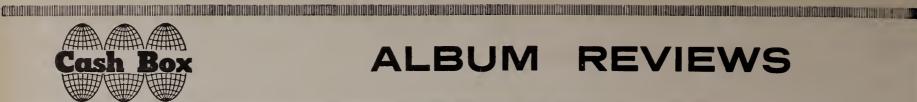
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- BEST OF THE ANIMALS (MGM E/SE 4324)
- LIVE ON STAGE IN '65 Gene Chandler (Constellation LP 1425) 2
- PDQ BACH Peter Schickele (Vanguard VRS 9195/VSD 79195) 3
- FERRANTE & TEICHER IN CONCERT (United Artists UAL 3444/UAS 6444) 4
- WHEN THE BOYS MEET THE GIRLS Soundtrack (MGM E/SE 4334) 5
- FOR THE "IN" CROWD Jack Jones (Kapp KL 1465/KS 3465) 6
- MICHELLE Billy Voughn (Dot DLP 3679/25679) 7 TOYS (Dynavoice 9002) 8
- 9

12

- (Dynavoice 9002) NO MATTER WHAT SHAPE (YOUR STOMACH'S IN) T-Bones (Liberty LRP 3439/LST 7439) GENE PITNEY'S BIG 16, VOL. III (Musicor MM 2985/MS 3085) FROM RUSSIA WITH LOVE Soundtrack (United Artists UAL/UAS 5114) NAT KING COLE AT THE SANDS (Capital SMAS 2434) 10 11
- SOFTLY AS A SUMMER BREEZE Jimmy Smith (Blue Note BLP 4200/BST 84200) 13 14 SATIN PILLOWS AND CARELESS Bobby Vinton (Epic LN 24182/BN 26182)

- THAT DARN CAT Soundtrack (Buena Vista BV 3334/3334) 15
- LIES Knickerbockers (Challenge CH/CHS 622) 16
- WHERE DOES LOVE GO Charles Boyer (Valiant VLM 5001) 17
- 18 MOTORTOWN REVUE IN PARIS Various (Tamla 264/S 264)
- BOSS BEAT Sandy Nelson (Imperial LP 12298/LP 9298) 19
- MUSIC—A PART OF ME David CcCallum (Capitol T/ST 2432) 20
- THE RUMPROLLER Lee Morgan (Blue Note 4199) 21
- I CAN NEVER GO HOME ANYMORE Shangri-Las (Red Bird LP 104) 22
- 23 LOVE SONGS/MEXICO/S.A. Tony Mottola (Cammand RS 889 SD)
- MIMI HINES SINGS (Decca DL 4709/DL 74709) 24
- COMPILED BY CASH BOX FROM LEADING RETAIL OUTLETS . Indicates Strong Upward Move



Al Martino

THE SCREEN SCENE

PETER NERO

THEME THE SPY WHO CAME IN IM THE COLO

FIVE O'CLOCK WORLD

The

VOGUES

SHIP OF FOO

Spanish Ey

1

1230

# ALBUM REVIEWS

POP PICKS

# SPANISH EYES-Al Martino-Capitol T/ST

2435 2435 Songster Al Martino turns on the full charm of his voice with this package dubbed after his cur-rent chart rider. Backed by a soft ork and chorus, the chanter sings "Spanish Eyes," Eddy Arnold's "Make The World Go Away," and the standard "The End Of The World." With his sincere and relaxed stylings of the melodies, Martino should have himself a winner with this package.

THE SCREEN SCENE—Peter Nero—RCA Vic-tor LPM/LSP 3496 The imaginative power and craftsmanship of pianist Peter Nero is displayed on this package of songs from recent movies. Backed by a lush ork, the musician plays an assortment of tunes that include "What's New Pussycat," "Chim Chim Cheree," and the theme from "The Spy Who Came In From The Cold." Also included in this potential bid for chart honors is his self-penned "The Flick."

FIVE O'CLOCK WORLD-The Vogues-CO&CE LP 1230

LP 1230 Quick to cash in on their current chart riding single, "Five O'Clock World," the Vogues have waxed this follow-up LP that should be a strong candidate for chart honors. The lads show their versatility in this album by following the arrange-ments of the bit recordings of other artists. In

ments of the hit recordings of other artists. In-cluded in the package, in addition to the title track are "Everyone's Gone To The Moon," "Let's Hang On," and "A Thousand Miles Away."







Merv Griffin

SSgt Barry Sadler

NEW BAS

PETE SEECER FOLK AUSIC



THE 'NEW' LOOK-Fontella Bass-Checker LP THE 'NEW' LOOK—Fontella Bass—Checker Lr -2997 This is the lark's first LP following her success in the singles field with "Rescue Me." The bill-of-fare here is a fine re-cap of more or less recent hits, including the artist's smash. They include "Our Day Will Come," "How Glad I Am," "Since I Fell For You" and "You've Lost That Lovin' Feelin'." As the latter indicate, the material is solid; Fontella does them soulful justice.



THEMES FOR THE 'IN' CROWD—Percy Faith Orchestra—Columbia CS 9241 Faith was probably the first of the lush music

Faith was probably the first of the lush music maestros to try his hand at teenage material. He's never really tried to compete with rock 'n roll ensembles; instead, he has given some of the better teen tunes a legit sound, sometimes swing-in', sometimes sympathetic. Here, the same for-mat holds sway on such "in" efforts as the title tune, "A Lover's Concerto" and "Yesterday," which is portrayed with Faith's famed mood-music touch, demonstrating the melodic beauty of the piece the piece.

PART TWO THE FERRANTE TEICHER CONCERT

SP 44073 Another sparkling phase 4 sound journey for the Latin maestro. True to phase 4 tradition, the recording leaves nothing to be desired on the technical end, and the Ros crew has a lot to say for Latiniks, with a special emphasis on Bossa Nova rhythms (i.e. "One Note Samba," "Blame It On The Bossa Nova"). Ros and phase 4 are an unbeatable "sound" team.

# BEING TOGETHER—Gene Pitney & Melba Montgomery—Musicor MM 2077 The fortunate teaming of the two stars here has already meant a hit country sound, "Baby Ain't That Fine." There are seven other meetings of two fine musical minds on the set, while each solos on two numbers. "Baby Ain't That Fine" is the sound that stepped-out of the LP to singles chart fame, but there's lots more great C&W artistry in the album. Ballads of the Green Berets

BALLAD OF THE GREEN BERETS—S/Sgt Barry Sadler—RCA Victor LPM/LSP 3547 Every war has its own songs and our present conflict in Viet Nam has given prominence to the role of a highly trained group of soldiers known as the "Green Berets." One of these men, S/Sgt. Barry Sadler, kas written a number of songs concerning this action from which he recently returned and one of the numbers, the title track has been released as a single and is currently climbing the charts. This and the balance of the tunes on the disk, all set in a western idiom, should find a large audience.

THE BEST OF LITTLE ANTHONY AND THE IMPERIALS—DCP International DCS 6809 Little Anthony and the Imperials should have little trouble climbing the LP charts with this collection of their past clicks. Consisting of An-thony Gourdine, Sam Strain, Ernie Wright and Clarence Collins, the group displays their usual perfect blend of harmony. With such songs as "Goin' Out Of My Head," "Take Me Back," and "Tears On My Pillow," the album should find a ready reception among the teens and others young at heart.

AN EVENING WITH BELAFONTE/MOUS-KOURI—RCA Victor LPM 3415/LSP 3415 The internationality of the artistry of Harry Belafonte is once more demonstrated on this out-standing album on which he is joined by Greecian songstress Nana Mouskouri. The fact that these songs of Greece are sung in Greek, does not for a minute diminish the pleasure that a listener who does not know the language will derive. In this trip from haunting dreamlike chants to rollicking happy melodies Belafonte and Mous-kouri, with their fervor and pure artistry will have music lovers travelling their path.

A TINKLING PIANO IN THE NEXT APART-MENT-Merv Griffin-MGM E/SE 4326 Better known as a TV host than as a piano player, Merv Griffin has waxed a collection of tender, flowing melodies that could prove to be a big sales item. Backed by a sumptuous ork con-ducted by Marty Manning, Griffin plays such romantic tunes as "These Foolish Things," "Love Walked In," and "My Foolish Heart." The pack-age should receive a warm reception with lovers of good music.

# \_\_\_\_\_ POP BEST BETS \_\_\_\_\_

QUINCY'S GOT A BRAND NEW BAG—Quincy Jones Orchestra—Mercury SR 61063 Jones' same old gift for fine jazz ork writing is employed on a collection of songs that mostly had their start as Top 100 favorites. A bluesy beat underlines the tracks, all of them done with good-feeling or good-humor. Ditties include "I Hear A Symphony," "Papa's Got A Brand New Bag," "Hang On Sloopy" and "A Lover's Concerto." Exposure will reach many multi-music radio stations. Exposure stations.

# FOLK MUSIC—Pete Seeger—Verve Folkways FV/FVS 9013

FV/FVS 9013 Pete Seeger and his music travel everywhere, from European concert halls to gatherings in Asia, U.S. coffee houses and in this case the very hip "Village Gate." Seeger's repertoire includes old songs, new songs, protest songs and songs of praise and in this set he includes such beloved tunes as "This Land Is Your Land," "Puttin' On The Style" and "Reuben James" among a host of others. Seeger's inimitable style should once again bring his followers running to get their copy of this LP.



PART TWO—THE FERRANTE AND TEICHER CONCERT—United Artists UAL 3475/UAS 6475 Piano duo Ferrante and Teicher can expect enthusiastic reaction to this follow-up to their "Ferrante and Teicher Concert" chart riding LP. Backed by the lush, string-filled Ferrante and Teicher ork, conducted by Nick Perito, the in-strumentalists play eight of the tunes from their in-person appearances. Top tracks include motion picture melody "Theme From The Apartment," Gershwin's "Rhapsody In Blue," and "O!" Man River" from "Showboat." LATIN BOSS-Edmundo Ros Orchestra-London SP 44073



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Sensational New Releases









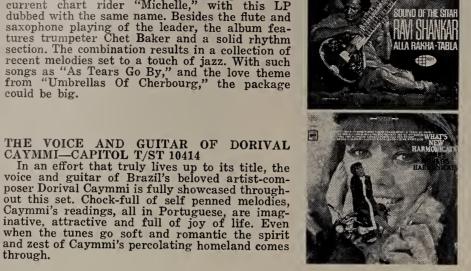
All phase 4 LP's also avilable on 4 track stereo tape



# **ALBUM REVIEWS**



MICHELLE—Bud Shank—World Pacific WP 1840/WPS 21840 Bud Shank wastes no time in cashing in on his current chart rider "Michelle," with this LP dubbed with the same name. Besides the flute and saxophone playing of the leader, the album fea-tures trumpeter Chet Baker and a solid rhythm section. The combination results in a collection of recent melodies set to a touch of jazz. With such songs as "As Tears Go By," and the love theme from "Umbrellas Of Cherbourg," the package could be big. from "Umbr could be big.



Brubec Duarte

0063

Again This Cant Love

WyRomanoe the World

Things

Parado

SOUND OF THE SITAR—Ravi Shanker—World Pacific WP 1434/WPS 21434 Those who have sampled North Indian classical music, or Hindustani Music as it is known in the land of its origin, will appreciate the tracks on this LP and for those who are not familiar with this sound, they will be a rewarding experience. The music of Ravi Shanker is written in but skeletal form and this gives the artist freedom to create. Shanker's excellence shines through on each of the three tracks of this LP.

WHAT'S NEW HARMONICATS?—Jerry Murad's Harmonicats—Columbia CS 9225 What's-new is the decidedly teen-angled ap-proach of the vet musical team. The harmonica, of course, has become a standby of some of the hottest singles around, so the instrument is not exactly a stranger to these parts. Teo Macero's teen-minded arrangements are given their full romping due by Murad and his hip men. Songs range from "A Taste Of Honey" to "Turn! Turn!

# JAZZ PICKS

MY FAVORITE THINGS—Dave Brubeck Quartet —Columbia CL 2437/CS 9237 Obviously some of pianist Dave Brubeck's favorite things are the songs of Richard Rodgers and this LP holds this top notch quartet's inter-pretations of eight of the finest. From the haunt-ing, title track straight through to the soaring inspiring close, "The Most Beautiful Girl In The World," this set should be a pleasing listen ex-perience for both the Brubeck legions and the innumerable fans of the music of Richard Rodgers. Rodgers.

# TOUGH!—Art Blakey & Jazz Messengers—Cadet

4049 This top notch jazz combo, Art Blakey and the Jazz Messengers, is one more of those drummer lead groups which are finding places of promi-nance in jazz circles. This set was cut several seasons back when the group included in addition to Blakey, Jackie McLean, Bill Hardman, Sam Dockery and Spanky DeBrest. Such tracks as the Blakey penned "Transfiguration" and the four tune "Gershwin Medley" should make this album a favorite of the group's international following.



OPUS DE FUNK—Johnny "Hammond" Smith— OPUS DE FUNK—Johnny "Hammond" Smith— Prestige 7420 The groovy, blues drenched funky sounds of organist Johnny Smith should delight and excite jazz buffs of many persuasions. Backed by a potent foursome featuring the smooth vibraphone of Freddy McCoy, Smith takes off in a relaxed but consuming manner. Dig the "Opus De Funk" title track or the softly swinging stand of the "Almost Like Being In Love" or any of the other goodies on this LP for some sweet finger snapping listening pleasure.

# CLASSICAL PICKS

SCHUBERT/QUARTET NO. 13 IN A MAJOR, QUARTET NO. 9 IN G MINOR—Julliard String Quartet—Epic LC 3913/BC 1313 These two pieces effectively bracket many of the works of Schubert as the first piece, the "Quartet No. 13" is a melancholy, heavily chro-matic and rhythmically complex piece while the "Quartet No. 9," written shortly after the com-poser's 18th birthday shows the command of the young genius with the painful overtones. Both works are given excellent readings by this fine group of musicians.

MUSSOURGSKY-STOKOWSKI: Pictures At An Exhibition; DEBUSSY-STOKOWSKI: THE EN-GULFED CATHEDRAL—SPC—21006 Many "Pictures" in the past and those to come will have to compete with a gorgeous-sounding version—orchestrated by Stokowski himself (the original work as a piano piece)—by the maestro, performed by the New Philharmonia and, to give credit where credit is due, London's exciting phase 4 process. To fill out the LP, there's Debussy's typically impressionistic "The Engulfed Cathe-dral." Quite a performance for sound buffs.

# INT BLAKE 4049







# Dorival Caymmi



through.

THE SLENDER THREAD—Original Soundtrack —Mercury SR 61070 Quincy Jones, Mercury vp-artist and now in-demand as a film writer (e.g. "Pawnbroker"), had a shocker theme to work with for his latest scoring assignment. 10 excerpts from the sound-track score ably underline the suspenseful plot, that of saving a girl from committing suicide. Several tracks are swingin' jazz pieces. Much of the music is an effective disk sound.



BINE MAR IT SINT ME REEF AS TEARS GO BY CATCH THE WIRD THE TIMES THEY ARE A CHARGEN THERE BUT FOR FORTUN CORE AND STAY WITH ME THIS LITTLE BIRD ANDIACE YOU A WORLD OF OUR OWN CONCRETE AND CLAY COLDURS

THE FOLK HITS—The Mike Leander Orchestra —London PS 453 Folk hits, meaning the newer crop of folk-inspired tunes, are prettied up in an orchestral manner that gives them an appealing poignancy. The orchestrations hint nicely at the original con-cepts, but a mostly sans-lyric chorus lend a sweet pop air to the proceedings. Tunes include "Mr. Tambourine Man," "As Tears Go By," "A World Of Our Own" and other folk-rock goodies. A pleasing reprise of now familiar repertoire.



WANDA JACKSON SINGS COUNTRY SONGS —Capitol T/ST 2438 You can take the girl out of the country but you can't take the country out of the girl. Since coming to prominence Wanda Jackson has trav-elled through Europe and Orient where she has gathered a host of new fans, but as this LP amply demonstrates, the lark hasn't lost that sweet touch that makes tunes like "My First Day Without You" and her self-penned "Kickin' Our Hearts Around" such surefire favorites. Lots of pretty sounds throughout the set.



# THE DETECTIVE - Don Adams - Roulette R-25317

**R-25317** Adams is currently making hilarious mockery of the secret-agent idea as the star of TV's "Get Smart!" The cut here that ties in with his TV'er is called "The Detective," which hits sharply at the formula detective movies of the 30's and 40's. There's another Hollywood satire on "The Ben-gal Lancers" and a timely discussion on "Sick Humor." Don Adams as Don Adams will get strong sales aid from Don Adams as Maxwell Smart.



HURT SO BAD—Susan Rafey—Verve V/V6-8636 Here's an LP by the 18-year-old lark that con-sists of a series of well-arranged sides that could well be released as singles dates. She can be per-suasive (e.g. "Yesterday") and rhythmic (e.g. "That Wonderful Feeling Of Love") with her youthful voice putting her, for the time being, squarely in the teen-market area. Yet, she often hints here at a career that will eventually lead to adult-area acceptance. The Alan Lorbar ar-rangements have lots of punch.

# Want a list of hits?

# Check this one!

VERDELLE SMITH IN MY ROOM (EI Amor) b/w Walk Tall Start off with Miss Smith — she's going strong now, with air-play coast to coast! 5567	THE OUTSIDERS TIME WON'T LET ME b/w Was It Really Real Cleveland, Pittsburgh and Detroit call it a hit! It's the new group — The Outsiders, with the inside track to success! Watch 'em go! 5573	
PETER & GORDON WOMAN b/w Wrong From The Start Soulful, soulful, soulful – P&G's sophisticated soul sound fits today's new music demand to a "T"! 5579	RED SIMPSON ROLL TRUCK ROLL b/w Runaway Truck b/w Runaway Truck Ever heard of truck/rock? No one did till Red Simpson came down the pike. You'll really hear it now! 5577	
DAVID McCALLUM COMMUNICATION b/w My Carousel Our famous "Man From C.A.P.I.T.O.L." is hotter than ever with his talked-about "talk/rock"! Get the idea? 5571	TINA & THE MUSTANGS I'M SWEET ON YOU b/w Smokey Joe's There hasn't been a single with a Man & Woman sound like this one for a long time. It's real T-40! Stock up! 5562	
ROY CLARK OVERDUE BLUES b/w Malaguena It's Roy Clark with a real R&B sound — and his new top album track is "happening" now with great air-play and sales! 5565	PETER SELLERS A HARD DAY'S NIGHT b/w Help! Peter Sellers' fantastically funny reading of the Beatles' great hit! It's a combination that can't miss! 5580	



# Decca Guitar Line

(Continued from page 7)

The line includes the following: FOLK

FOLK DMI 120—With a suggested list of \$17.95, this low priced leader features a white spruce top, which is very much in demand and seldom found at this price. As a steel string instru-ment with mahogany back, sides and neck, along with steel reinforced neck with pearl position markers and slot-ted head, the DMI 120 has been designed to out perform competitive merchandise in this price range. DMI 121—With all the advantages

DMI 121—With all the advantages of the DMI 120, this instrument has the substitution of nylon strings, for the steel strings of the 120, which then makes it possible for the dealer to offer it as a low priced classical leader for a suggested list of \$18.95.

for a suggested list of \$18.95. DMI 122/123—These two models are step-up instruments from the DMI 120 and 121 offering more as to finish, size and decoration from the low priced leaders. The sound holes and position markers are inlaid and the two instruments also offer a pick guard. The DMI 122 carries a sug-gested list of \$24.95, while the DMI 123, with nylon strings, can be offered at \$25.95. DMI 262/263—Theorem.

DMI 262/263-These are true western style folk guitars, at suggested lists of \$29.95 and \$37.50, respectively, featuring grand concert size, closed heads, 14 fret necks and vastly im-proved finish and detailing.

# CLASSICAL GUITARS

CLASSICAL GUITARS DMI 313/311/319—These are true classical guitars featuring grand con-cert size, spruce tops, inlaid finger-boards and decoration, bone shaft on tuning keys and a choice of wood finishes including high gloss Mahog-any and Zebra striped hardwood. At suggested list prices of \$32.50, \$37.50 and \$39.95, respectively, these instru-ments are priced well below competi-tive brands offering similar features.

# ELECTRIC GUITARS

DMI 201—Carrying a suggested list of \$44.95, the DMI 201 is a basic single pick-up electric solid body with Rosewood oval fingerboard, bound edges, steel reinforced neck and ad-justable metal bridge. All hardware, including pickguard, has been finished in high gloss chrome, with separate volume and tone controls. DMI 202—This solid hody electric

DMI 202—This solid body electric incorporates the same meatures as the 201 with the additions of two pick-ups, separate volume controls for each pick-up and rocker switches to control which pick-up is used or in order to use both. It carries a sug-gested list of \$54.95.

DMI 205—This instrument incor-porates all the features of the 201 and 202 with the added advantage of a smooth action Vibrato. It will retail at a suggested list of \$59.95.

retail at a suggested list of \$59.95. DMI 203—A deluxe step-up solid body electric featuring three ultra sensitive pick-ups with adjustable magnetic poles, three separate volume controls plus tone control, three selec-tor switches for the ultimate in per-formance, and a smooth action Vibra-to. The suggested list of \$89.95 also includes a hard shell carrying case.

### BASS GUITARS

DMI 300/301—Single and double pick-up bass guitars, with the deluxe features of much higher priced bass guitars such as Rosewood fingerboards and pearl inlaid position markers. The suggested retail prices are \$99.95 and \$119.95, respectively, including hard shell carrying cases.

## UKELELE

With Decca's survey of the musical instrument market the fact came to light that there is a consumer demand for a reasonably priced instrument featuring a hand-rubbed Mahogany finish. Designed to satisfy the most discriminate musician, the instrument carries a suggested list of \$5.95.

## AMPLIFIERS

DMI 60/61/62 —A major portion of any electric guitar business is amplifiers. These three High Fidelity Decca amplifiers are of special design and feature the controls facing to the back of the unit, as with professional models. Controls and attractive metal control panel have been mounted on the top with the DMI 62 having the added feature of a foot pedal input jack for Tremolo control. The suggested lists are \$31.95, \$41.95 and \$49.95, respectively.

## ACCESSORIES

All basic accessories, including detailed instruction book, picks, strings, pitch pipes and carrying cases for the acoustics, are available. As previously noted the three pick-up electric basses come with hard shell cases included in the sale price.

Point-of-sale merchandising aids will be available to support the introduction of the new line of guitars, amplifiers and accessories. The company's sales force will begin contacting their accounts today, January 31st, with complete details of the new line.

LINK WRAY

Swan 4244

SWAN RECORDS

Cor. 8th & Fitzwater Sts.

Philadelphia, Pa.

# **Klusmeyer** Appointed Mercury Accounting Dir.

CHICAGO—Bill Klusmeyer, for the past 14 months director of royalty administration, was elevated last week to the post of director of accounting for Mercury Records. The announce-ment was made by Marvin Wolfberg, controller of the firm. Klusmeyer re-places Ed Goddard, who has accepted a position outside of the record indus-try.

a position outside of the record indus-try. Klusmeyer came to Mercury from Columbia Records, where he had been assistant controller. Mercury is currently interviewing applicants to fill the royalty adminis-trator position.



STARDAY ADDS DISTRIB. — Col. Jim Wilson (right), marketing vp of Starday Records, recently announced the appointment of Pep Record Sales as the label's distributor for the Los Angeles and Southern California area. In this photo he is seen with partners Ron Ricklin and Bob Stern of Pep and promo gal Louise Fairburn.

# **Musicor Acquires Country Master**

**Country Master** NEW YORK—Musicor Records has acquired a new country master, "I'm a Square," by WJJD-Chicago deejay John Trotter. The label also extends its efforts into the country field with the team of Gene Pitney and recently signed Melba Mongomery. The duo's first effort is "Baby, Ain't That Fine." The label is also preparing new re-leases by other country artists includ-ing Connie Hall, Moon Mullican and Benny Barnes.

# Beach Boys Form Production Company

BEVERLY HILLS — Capitol's the Beach Boys, who packaged their own shows under Beach Boys Productions, an incorporated banner, have formed another production company, Ameri-can Productions, to produce and di-rect packaged musical and TV shows.



STREET SINGER WAXED-Cortelia STREET SINGER WAXED—Corteina Clark, a blind street singer who has been a Nashville fixture for nearly twenty-five years, has been recorded by RCA Victor producer Felton Jarvis who did the session live on location. Clark, whose sound is "authentic folk-blues," will have his first album re-leased in June. The LP will include, in addition to the tunes, a six-minute interview with the artist which was interview with the artist which was conducted by WSM-Nashville deejay David Cobb. Clark is seen in this photo with Jarvis as they set up for the session.

# Lenny Lewis Appointed E. B. Marks West Coast Rep.

E. B. Marks West Coast Rep. NEW YORK—Leonard B. (Lenny) Lewis has been appointed west coast representative of E. B. Marks Music, according to an announcement by Herbert E. Marks, the firm's presi-dent. The appointment was made dur-ing a visit to Calif. by Arnold Shaw, the company's general professional manager, under whose direction Lewis will function. During his career, Lewis has rep-resented Artie Shaw, Count Basie, Larry Clinton, and he is credited with having discovered Morgana King and arranging for her first recordings and bookings.

E. B. Marks has arranged for the recording by Capitol Records of the soundtrack of "Get Smart" from the "Get Smart" TV series. In the singles the firm is currently represented by the Sheep's outing of "Hide and Seek," which is currently riding the Top 100.

# **Bobby Bland To** Start New Review

HOUSTON-Bobby Bland is revising his group and starting a new review featuring Vi Campbell and the Malibus. Bland's current single on Duke, "I'm Too Far Gone To Turn Around," is currently riding the Top 100.

# **Michel Legrand Ends U.S.-Canadian** Trip

**U.S.-Canadian Irip** NEW YORK — Composer-arranger-singer-pianist Michel Legrand has completed a trip to the U.S. and Can-ada. During the trip he began to work on the score of the forthcoming Broadway musical adaptation of "The Madwoman of Chaillot," conducted and arranged an album for Barbra Streisand, appeared on the Danny Kaye TV'er, did a ten-day one man show in Montreal, recorded a single of his theme from "The Umbrellas of Cherbourg" for Philips, and set up a U.S. branch of his Paris-based pub-lishing company.

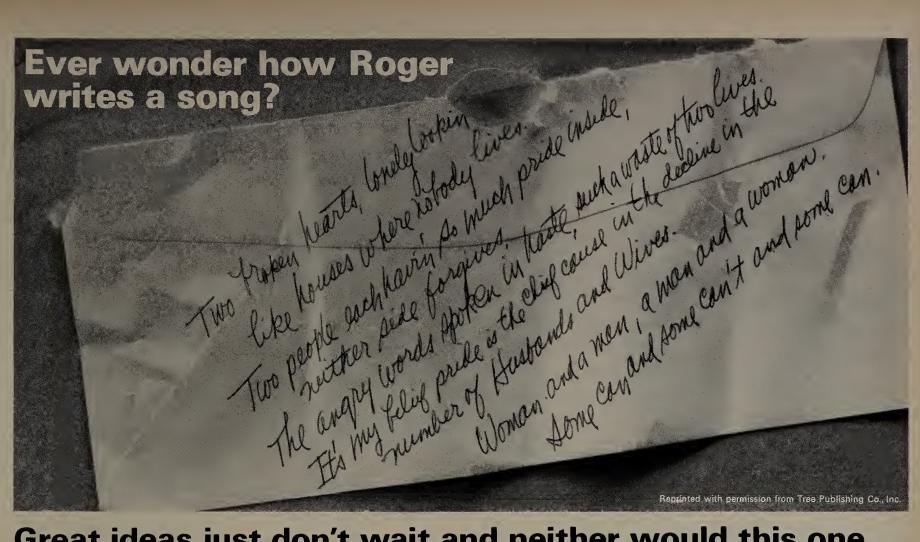
of Cherbourg" for Philips, and set up a U.S. branch of his Paris-based pub-lishing company. His all-music film, "The Umbrellas of Cherbourg," will be followed by "Les Desmoiselles de Rochefort," which will feature 19 new Legrand compositions. Also in the works for Legrand is an original musical, writ-ten with Eddy Marnay, which is scheduled for a Paris production next season, an engagement at the Olym-pia Music Hall in Paris, and a return trip to New York in the spring for more recordings and TV appearances. Two of Legrand's songs, "Et La Mer" and "Les Enfants Qui Pleu-rent," are featured on Barbra Strei-sand's first French release on CBS Records in France.



WHAT'S THAT YOU HEAR?-It's a play back of the first deck by Jaye Kennedy, who has just signed with United Artists. The debut of the Merv Griffin discovered lark is titled "I'm Feeling It Too." On the strength of her performance on the syndicated TV'er she has been signed for five more guest shots and a two-week stand at Chicago's Mr. Kelly.'s.



**These Are The** SEEDS



Great ideas just don't wait and neither would this one ...

# JH nuspands b/w l've Been a Long Time Leavin' (But I'll Be a Long Time Gone) S-2024

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r.,



# **UA Aims To Keep Its** 'Track' Record Strong

'Track' Record Strong
NEW YORK—United Artists Records will enlarge its already rich harvest of soundtrack LP's in the coming months. A highlight will be the Elmer Bernstein score for "Hawaii," which stars Julie Andrews. Film is getting big pre-release publicity in the form of a cover story on the shooting of the film in the Jan. 29 issue of the Saturday Evening Post. The LP will be marketed in the fall. Other sound-track entries scheduled include "Lord Love A Duck," "Cast A Giant Shadow," the screen version of "A Funny Thing Happened On The Way To The Forum."
Just released has been the score for "Viva Maria," the Brigitte Bardot and Jeanne Moreau starrer. It contains original music by Georges Delerue and lyrics by Louis Malle and Jean Claude Carrier (both artists sing a song together).
In recent months, UA has been scoring heavily in the soundtrack area with Beatles, James Bond and other track product.

# Lerner & Previn To Team On New Musical NEW YORK—Music by Andre Previn, hyrics by Alan Jay Lerner. That's a new songwriting team scheduled to debut on Broadway in a musical based on the life of Coco Chanel (#5). Pre-vin, an artist (piano), composer and Hollywood musical director, has written some songs with his wife, Dory Langdon Previn. He has been associated with Lerner in the scoring of the Lerner & Loewe films, "Gigi" and "My Fair Lady." Terner moves to Previn for melodies to his lyrics after a teaming with Burton Lane in the current Broadway show, "On A Clear Day You Can See forever." Before that, he turned out a number of memorable scores with Frederick Loewe (e.g. "Brigadoon," "Paint Your Wagon," "My Fair Lady," "Gigi" and "Camelot"). Loewe went into retirement several years ago. Team On New Musical

ago.

# Jack D. Conn Dies

NEW YORK-Jack D. Conn, an executive of Bregman, Vocco and Conn, music publishers, died last week at his home in Englewood Cliffs, N.J. after a short illness. Conn had been with the firm since his discharge from the U.S. Army in 1948.

He is survived by his wife Ella, his son Brian age four and his parents, Mr. and Mrs. Chester Conn of Forest Hills, N.Y.

# Jones' 'Weekend' Not A Cover Version

NEW YORK-Last week's Pick of the Week review of Jack Jones' Kapp recording of "Weekend" referred to the session as a cover of the Steve Lawrence version on Columbia. Actually, the tune was cut by Jones last summer for on LP, "For The In Crowd," released on Dec. 1. The single was pulled from the LP.



## JMS REVISITED

# SOUTH PACIFIC – Original Soundtrack

James



When RCA Victor released the "South Pacific" soundtrack eight years ago it was not a case of just presenting any ordinary film score. The public had been inundated with the standard Rodgers & Hammerstein songs for a decade before the LP's issue via the Broadway musical, road company productions, countless re-cordings utilizing themes from the show and the tremendous internashow and the tremendous international exposure that is especially re-served for theatrical milestones. The

# Mary Joins Carol As Victor's Cast 'Dolly'

NEW YORK-RCA Victor Records now has two "Dollys" in original cast LP form. The diskery has just released the London cast version of the show starring Mary Martin. The newcomer joins the American caster on the label with Carol Channing as its star. Just four months after the latter set was issued (May, 1964), it was awarded a gold LP for \$1 million in sales by the RIAA.

George Marek, vp and general manager of the label, said, in announcing the LP's release, that the "global appeal of this remarkable musical, and the widespread exposure of the Mary Martin company-Japan, Viet Nam, and now London, following an enormously successful U.S. runwould seem to indicate that there is perhaps as large a market for this album in this country as there has been for the original recording . . ."

Ginger Rogers is the current "Dolly" on Broadway, with Carol Channing packing them in on the national tour. Betty Grable is a fourth "Dolly" in Las Vegas. The take for all four presentations, as of Dec. 4, 1965, was \$14,127,227. The Broadway run started in Jan., 1964 and will reach 1000 performances sometime in March. Warner Bros. has bought the movie rights for \$2.5 million plus 25% of the gross.



Michner-inspired

romantic

James Michner-inspired romantic melodrama was as familiar to most people as any classic nursery rhyme. And yet, the Mitzi Gaynor-Rosanno Brazzi reincarnation became one of the label's most successful album properties. Immediately after its release, the disk zoomed up the best-seller charts. Its overwhelming consumer accept-ance was clearly demonstrated in Dec. 1959 when it received an RIAA-certi-fied gold record for passing \$1,000,000 retail sales mark. To date, the LP has sold in excess of 3,000,000 units in both the U.S. and abroad. Although "South Pacific" may no longer be represented on the charts, it certainly has not gone into dry-dock either. The LP presently sells more than 100,000 pieces a year on a global basis. Foreign touring com-panies of the show and the film's re-release serve as an ever present sales stimulus to keep the disk alive. Ob-viously, RCA Victor's "South Pacific" will not suffer a cut-out death any-time in the near future.

# **Newmark To Audio Fidelity** As Music Director



EDDIE NEWMARK

<text><text><text>



**BEFORE THEY GO**—Press Records' Fortunes stopped in New York on their way back to England after their recent West Coast tour and were feted, by the label, at a party thrown at "Arthur." The group, which is expected to return to these shores in May, left a deck behind titled "This Golden Ring" which has just jumped onto the charts. In the photo on the left we have the Fortunes standing behind a group of the personnel of London Records, while in the right hand photo the group poses with manager Terry King.

**PROUDLY PRESENTS..** 

# **THE VOICE OF BONNIE GUITA** "I'm Living In Two Worlds"

B/W "GOODTIME CHARLIE" 16811

STEVE ALLEN SONG FOR MY FATHER Ring of Fire 16817 PAT BOONE JUDITH As Tears Go By 16825

RECORDS

**GEORGE CATES** CRISTO REDENTOR Flowers On The Wall Hamilton 50041

EDDIE FISHER THEY CALL THE WIND MARIA Great Day 16824

#### **BEST SELLING SINGLES**

SHARON GARRISON I WOULDN'T HAVE LETCHA Wish I Had A Way 16814

> WINK MARTINDALE GIDDYUP GO The Working Man's Prayer 16821

JIMMIE RODGERS HOLLOW WORDS Bye Bye Love 16781

THE SURFARIS WIPE OUT Surfer Joe 144

FORREST TUCKER DAN'S GIRL Just Plain Dog 16812

**BILLY VAUGHN** MICHELLE 16809

KAREN VERROS I CAN'T REMEMBER (Ever Loving You)

16815

LAWRENCE WELK TIJUANA Currier & Ives 16810

BARRY YOUNG NASHVILLE, TENNESSEE Since You Have Gone From Me 16819

BARRY YOUNG ONE HAS MY NAME (The Other Has My Heart) 16756



PAT BOONE SINGS WINNERS OF THE READER'S DIGEST POLL -DLP 3667



DO I HEAR A WALTZ -DI P 3673



TWILIGHT TIME & OTHER GOLDEN HITS — Dick Contino DLP 3680



MICHELLE — Billy Vaughn DLP 3679



EDDIE FISHER TODAY Eddie Fisher DLP 3631



MOON OVER NAPLES -Vaughn DI P 3654



MY MOST REQUESTED—Liberace DLP 3563



TODAY'S GREAT HITS -Lawrence Welk **DLP 3663** 



10 YEARS OF HITS 1954-1964 The Mills Brothers DLP 3652



CHAMPAGNE ON BROADWAY -Lawrence Welk DLP 3688



DI P 3687

JIMMIE RODGERS

THE NASHVILLE SOUND Jimmie Rodgers DL

NASHVILLE

ONE HAS MY NAME -DLP 3672

THE GREATEST TALENT ON RECORDS Dot.

#### World Pacific: 6 LP's And Dealer Program

And Dealer Program LOS ANGELES—Bud Dain, national director of sales and promotions for the World Pacific label, announced last week that the label has instituted a special dealer program, with terms available from the label's distribu-tors, which covers the company's six new albums plus its entire World Pa-cific, Pacific Jazz and Aura catalogs. The new titles on World Pacific include the LP follow-up to Bud Shank's single success "Michelle," which bears the same title. Also ap-pearing for the first time are "A Taste of Tequila" by the Mariachi Brass and Chet Baker; "The Sound of the Sitar" by Ravi Shankar and "Boss Baroque" by the Carmel Strings with Larry Knechtel. The balance of the release is on the Pacific Jazz logo and includes Gerald Wilson's "Feelin" Kind of Blue' and "Spanish Onions" by Les McCann. Ad-merchandising director Allen Tavinger has also designed an exten-sive display campaign for the new product.

product

#### **Three Greek Composers Ban Songs From Public**

ATHENS—Three Greek composers, in a protest against Government censor-ship, announced on Jan. 27, that they would withhold all their music from the public. The ultimate came from 40-year-old Manos Hadjidakis, Oscar winner for his "Never On Sunday" film score, Mikis Theodorakis, who scored with his "Zorba The Greek," and 25-year-old Stavros Xarchakos, who wrote the music for "Melina Mercouri's Greece," a TV film. "We forbid the public performance of all our songs on radio, on juke-boxes or in nightclubs," they stated, "until the government abolishes cen-sorship on our songs.

FLOWERS ON THE WALL THE STATLER BROS. COLUMBIA Susthwind Music, Inc. BLUE RIVER ELVIS PRESLEY DREAMS 

 BLUE RIVER
 RCA VICTOR

 ELVIS PRESLEY
 DREAMS
 ATCO

 Quintet Music, Inc., Numa Music, Inc., Trio Music Co., Inc.
 ATCO

 Quintet Music, Inc., Numa Music, Inc., COTTON PICKIN' HANDS
 JOHNNY CASH

 JOHNNY CASH
 COLUMBIA

 Southwind Music, Inc.
 PRIVATE WILSON WHITE

 MARTY ROBBINS
 COLUMBIA

 Noma Music, Inc./Mojave Music, Inc.
 COLUMBIA

 MARTY ROBBINS
 COLUMBIA

 Marty ROBBINS
 COLUMBIA

 Marty ROBBINS
 COLUMBIA

 Muma Music, Inc./Chad & Jeremy Music, Inc.
 GOODNIGHT MY LOVE, PLEASANT

 Gladys Music, Inc.
 COLUMBIA

 BROTHERS FOUR
 COLUMBIA

 Dolfi Music, Inc.
 COLUMBIA

 PUPPET ON A STRING
 ELVIS PRESLEY

 Gladys Music, Inc.
 Gladys Music, Inc.

 ROBERT GOULET
 COLUMBIA

 HIII & Range Songs, Inc./
 MGM

 Stamina Music, Inc.
 MGM

 Stamina Music, Inc.
 ATCO

 Progressive Music Publishers Cu., Inc.
 A TIME TO LOVE

 (A TIME TO LOVE
 (A TIME TO CRY)

 LOU JOHNSON
 BIGTOP

 MIH & Range THE ABERBACH GROUP 1619 Broadway, New York, N. Y A HIT! SAME & DAVE YOU DON'T KNOW LIKE I KNOW **STAX 180** Distributed By

> ATCO RECORDS 1841 BROADWAY NEW YORK, N. Y.

#### Cameo/Parkway: 5 New LP's

NEW YORK — Cameo/Parkway an-nounced the release and immediate shipment of five new LP's last week. Leading off the package is a new set from the Sounds Orchestral titled "Impressions of James Bond." The balance of the release includes a quartet of albums each titled "18 Golden Hits" and which feature such artists as Bobby Rydell, Chubby Checker, Dee Dee Sharp and the Tymes. Tymes.

The company also announced that a major advertising, in-store display, promotion and publicity campaign will back up the release.

#### Dylan Embarks On **Cross-Country Tour**

NEW YORK—Bob Dylan leaves this week (5) for a two-month cross-coun-try tour. Covering 14 states and parts of Canada, the personal-appearance trip will be one of the longest of Dylan's career. The trip will cover the following

trip will be one of the longest of Dylan's career. The trip will cover the following states: New York, Tennessee, Vir-ginia, South Carolina, Connecticut, Pennsylvania, Florida, Missouri, Ne-braska, Colorado, Oklahoma, New Mexico, Oregon and Washington. The tour, which ends Mar. 27, will also include Ottawa, Ontario and Mon-treal, Quebec.



ON THE BONDWAGON — British songstress Glenda Granger, who re-corded "Mr. Kiss Kiss Bang Bang" from the latest Bond flick "Thunder-ball," is seen here striking a pose before an advertisement for the film in London. The lark is currently doing club and TV work in the Eng-lish capitol plugging the lid.



# Billy Strange To Direct A&R For GNP Crescendo



BILLY STRANG

BILLY STRANGE LOS ANGELES—Gene Norman, pres-ident of G.N.P. Crescendo Records, has appointed Billy Strange to the post of A&R director for the label. Strange, a quadruple threat singer, guitarist, composer and arranger, has been one of the most successful musi-cians on the coast for a number of years. He was recently featured as a regular on the Tennessee Ernie Ford television show as vocalist and in-strumentalist and has been arranging dates for many top name performers

television show as vocalist and in-strumentalist and has been arranging dates for many top name performers here including Dino, Desi and Billy and Jody Miller. The new Nancy Sinatra hit "These Boots Are Made For Walkin'" on Reprise was ar-ranged by Strange. He has, in the past three years, re-corded a total of eight albums for G.N.P. Crescendo, three of which made the national charts. Current al-bum is "Secret Agent File" the theme from "Thunderball." Most recent single for the label is "Our Man Flint," title song of the new 20th Century-Fox flick. Past single chart records by Strange include "Goldfinger" and "James Bond Theme." New artists added to the G.N.P. Crescendo roster are Billy Lee Riley, former artist with Mercury Records, and Rich Daniel, singer and composer. Riley's first record will be "Fly Away Home, Bird," written by Billy Page who composed the 1965 hit "The In Crowd."

Strange, also a composer, wrote the hit, "Limbo Rock" several years ago. He'll be responsible for all new product on the label including the Joe and Eddie sessions.

#### Newton's 'Carte Blanche' (Continued from page 7)

Newton's 'Carte Blanche' (Continued from page 7) entertained at dinner in the hotel's Club Tropicoro, with entertainment by comedian Norm Crosby and singer Leslie Uggams. Larry Newton again welcomed dis-tributors on the morning of Friday (21), to the Command meeting, and introduced Simon B. Siegel, who com-mented on the parent organization and on Command Records. Newton turned the meeting over to Loren Becker, vice-president and general manager of Command, who announced the appointment of Charlie Trepel as sales manager of the newly reacti-vated Grand Award label. Explaining the format and approach that Grand Award would assume, Becker pre-sented ten new albums scheduled for February. The Grand Award sales program was outlined by Gene Good-man, and Becker introduced Trepel, who announced the sales program and advertising plans for Command and displayed dealer and distributor dis-play pieces and sales aids. Becker took charge of the meeting, present-ing five new popular albums on Com-mand, including artists Dick Hyman, Bobby Byrne and Doc Severinsen; and one classical release by William Stein-berg and The Pittsburgh Symphony. The release also includes a special Command Performance album by The Ray Charles Singers. The consensus of distributor opin-ion was that this was the most

Command Performance album by The Ray Charles Singers. The consensus of distributor opin-ion was that this was the most suc-cessful and stimulating meeting in the history of Command, presenting the finest release in the last five years. Commenting on the reaction, Becker said, "It is our aim to retain the tremendous stereo excitement and brilliant dynamics which have built Command's reputation, but to record musical selections that are more con-temporary, with a wide scope of varied arrangements. We expect that

#### Faraci Named V.P. At M.S. Record Dist.

CHICAGO—Vic Faraci has been ap-pointed vice president and general manager of M.S. Record Distributors, according to an announcement made by the company last week. Faraci, who is entering his tenth year with the company, started out in record promo and radio station contract. Prior to his present appointment he was sales manager.

#### **ASCAP** Lists Nominees To Board Of Review

**Io Board Of Keview** NEW YORK—ASCAP nominating committees have named the following writer candidates for the Society's Board of Review: In the Popular-Production Division are Robert Allen, Louis Alter, Leroy Anderson, Sammy Cahn, Dorothy Fields, Burton Lane, Carolyn Leigh, Harold Rome, Harry Ruby, Stephen Sondheim and Harry Warren; and in the Standard Division are Robert Russell Bennett, Virgil Thompson and John Vincent. The following publisher candidates were named for the Board of Review: In the Popular-Production Division are Richard Ahlert (of Fred Ahlert Music Corporation), Gene Goodman (of Jewel Music Publishing Co.), Paul Kapp (of General Music Publishing Company), Alex C. Kramer (of Kramer-Whitney), Milton Kramer (of Frank Music Corp.), John D. Marks (of St. Nicholas Music), George Pin-cus (of George Pincus & Sons Music Corp.), and Herb Reis (of Summit Music Corporation): and in the Stand Corp.), and Herb Reis (of Summit Music Corporation); and in the Standard Division are Ernest R. Farmer (of Shawnee Press), Donald H. Gray (of H. W. Gray Company) and W. Stuart Pope (of Boosey and Hawkes).

The writers nominating committee consisted of Mitchell Parish, Chair-man: Bronislaw Kaper; William Grant Still; Jule Styne; Stella Unger; and Leonard Whitcup. The publishers nominating committee consisted of Abe Olman, Chairman; Arthur Hauser; and Leo Talent.

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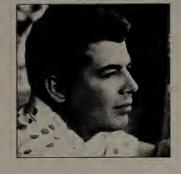
# Clover is coming up big for '66

Clover Records. Clover does not cater exclusively to the devotees of either classical music or contemporary jazz. Clover concentrates on melodic music that integrates the many forms of individual expression from classical to contemporary.

Anita O'Day. "Ain't No Big Thing" and "Bluesette." A funky departure into Folk Rock.



Joe Castro. "For Carl." A hard driving original jazz waltz. "Remind Me." An album collection of updated nostalgia.

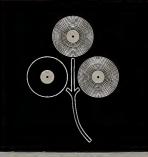


Kitty White. "So Many Beautiful Men" (So Little Time). She wrote it. She sings it, in her own sensuous style. "Kitty White." Selections of classics that run the gamut of emotion delivered in her own full, lusty manner.



Distributors Atlanta — Southland Baltimore – General Boston – Bay State Buffalo – Best Charlotte – Mangold Chicago -M & SCincinnati — A & I Cleveland — Main Line Dallas - Big State Denver - Pan American Des Moines - Mid-America St. Louis - Roberts Detroit - Music Merchants Seattle - Independent El Paso – Krupp Great Falls – Music Service Salt Lake City – Billinis Hartford - Trinity Honolulu – Music Craft Houston – Daily Brothers Indianapolis – Associated LA-Record Merchandising Memphis - Record Sales Miami – Tone

Madison - Tell Minneapolis – Lieberman Nashville – Music City Newark - Apex-Martin New Orleans – All-South New York - Beta Oakland - Chatton Oklahoma City – B & K Philadelphia - Chips Phoenix – Arizona State Pittsburgh - Fenway Shreveport – Stan's



**Clover Records** 315 S. Beverly Drive Beverly Hills, California

Executive Producer: Peter R. Brooke, National Promotion: George Jay

#### Tony Moon Is Pickwick's Pubbery Man In Nashville

NASHVILLE—Joe Abend, vice-president in charge of music publishing and development for Pickwick International, has announced that Tony Moon has been named to head a newlyopened Nashville office for Pickwick's Barmour and Weiss & Barry music publishing firms.

Barmour and Weiss & Barry music publishing firms. Moon, who will operate out of 806 Sixteenth Avenue South, has been representing Screen Gems-Columbia Music, Inc. in a similar capacity for the past three years. During this period, Moon has been the recipient of several BMI Awards for tunes that he personnaly brought into the firm, placed with A & R men and artists and helped to promote into top ten status.

and helped to promote into top tenstatus. In addition to looking for new writers, material and masters, Moon will concentrate on the many copyrights already in the catalogs of Barmour and Weiss & Barry and on the C & W writers already signed.

#### 100,000 Teens Expected To Attend Chi Bash

CHICAGO—"Ed Pazdur's Teen Bash," a special teen oriented weekend of concerts, exhibits and contests, scheduled to take place at McCormick Place in Chicago on May 6-8, is expected to draw over 100,000 teens. It will feature eight concerts starring over ten international groups.

feature eight concerts starring over ten international groups. "The concept of our Teen Bash is totally different from any other type of fair or exposition," said Pazdur. "It is different because the big attraction to draw traffic will be the concerts and not the exhibits. All the emphasis is placed on entertainment, fun, prizes and contests," continued Pazdur. "For example," he went on to say, "prizes such as free trips to England, chaperoned by their favorite Chicago deejay, will be given away." The schedule of attractions will be announced in Feb. after Pazdur's re-

The schedule of attractions will be announced in Feb. after Pazdur's return from Europe, where he will contract the instrumental groups.



"DIRTY RED"

"RAILROAD"

A MOVING FAST IN SEVEN MAJOR MARKETS

B/W



# ALBUM PLANS

Deals, discaunts and pragrams being affered to dealers and distributors by record manufacturers.

#### AUDIO FIDELITY

15% discount on entire catalog through Jan. 31, 1966.

#### BLUE NOTE

Special dealer plans on all Jimmy Smith LP's for Jan. Details thru distribs.

#### DECCA-CORAL-BRUNSWICK-VOCALION

Special plan thru branches and distribs on entire catalog and 16 new Feb. releases. No expiration date announced.

#### DIAMOND

1 free for every seven purchased on entire catalog. Expires Mar. 31.

#### DOOTO

1 free for every five purchased on entire catalog. Expiration date to be announced.

1 free album when 6 are purchased in any combination. No time limit.

#### GATEWAY

Two free for every 10 albums purchased on entire catalog. Expiration date indefinite.

#### LIBERTY-DOLTON

Special terms through distributors on all product except Chipmunk.

#### LONDON

Special dealer plan on new releases and entire catalog thru May 31. Special discounts, advertising allowances and dated billing on "Phase 4" product.

#### MERCURY

10% discount catalog LP's and 12% on new releases. Expiration date unknown.

#### NASHBORO

Buy-7-get-one-free on entire catalog including new LP's. 100% exchangeable. No expiration date has been set.

#### **ORIGINAL SOUND** 15% discount on all LP's—until further notice.

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#### PRESTIGE

15% discount on all LP product until further notice.

#### REQUEST

LP catalog available on a buy-10-get-2-free basis. Described as a limited-time offer

#### ROULETTE 15% discount in fre

15% discount in free merchandise. Expiration date indefinite.

#### SCEPTER-WAND

2 Albums free with every ten purchased. No termination date announced.

#### SMASH-FONTANA

Special discounts available through distribs. Expiration date not announced

#### STARDAY

17% discount to dealers on entire Starday and Nashville economy LP catalog as the "Giddy-Up Go"-Sales Plan and Music City part of U.S.A. Holiday Contest. To run thru Mar. 25.

#### TAMLA-MOTOWN-GORDY Buy-7-get-one-free. No expiration date has been set.

#### VANGUARD

20% discount on classical product, mono and stereo. 10% discount on pop and international product, mono and stereo. 10% discount on Everyman series, mono and stereo. Begins Jan. 17. To run one month.

#### VEE JAY

10% discount on LP's.

WORLD ARTISTS 10% discount on LP's. No expiration date announced

#### is the expiration of

WORLD PACIFIC Terms available through dealers on six new LP's. Expires Feb. 15.



SIGNED UP—Hitmaking duo, Billie and Lillie of "La De Dah" and "Lucky Ladybug" fame recently signed a production contract with Ramot Enterprises, represented in here by general manager Tom De Cillis (left) and associate A&R director Duke Anderson (right). No label affiliation has yet been set for the pair.

#### Pincus Execs On The Go

NEW YORK—Executives of the Gil-Pincus Music Firms are on the move. George Pincus, president of the firms, has left for Calif. to be present at recording sessions of "Love Was Right Here All The Time," the theme from the soon to be released Columbia movie "That Man From Istanbul." The score was written by Georges Garvarentz.

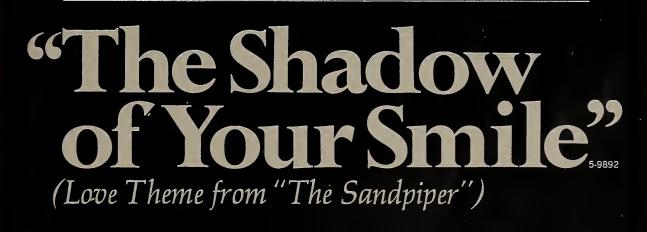
Irwin Pincus is in Nashville for master sessions and A&R visits. Lee Pincus is stopping off at Ambassador Music, the Pincus-Gil European Headquarters, while he is visiting Europe. The execs plan to return to the U.S. in the latter part of Feb.



NARAD)		THIN
1	UP TIGHT Little Stevie Wonder (Tamla 54124)	2
2	BABY SCRATCH MY BACK 51im Harpo (Excello 2273)	
3	GOING TO A GO GO Miracles (Tamla 54127)	2
4	THE DUCK Jackie Lee (Mirwood 5502)	
5	DON'T MESS WITH BILL Marvelettes (Tamia 54126)	10
6	RECOVERY Fontella Bass (Checker 1131)	
7	A SWEET WOMAN LIKE YOU Joe Tex (Dial 4022)	
8	CRYING TIME Ray Charles (ABC Paramount 10739)	1:
9	I'M TOO FAR GONE (TO TURN AROUND)	1
10	Bobby Bland (Duke 393) LOVE MAKES THE WORLD	
	GO ROUND Deon Jackson (Carla 2526)	34
11	C. C. RIDER Bobby Powell (Whit 714) MY WORLD 15 EMPTY	
12	WITHOUT YOU Supremes (Motown 1089)	14
13	ARE YOU THERE Dionne Warwick (Scepter 12122)	4
14	GET OUT OF MY LIFE WOMAN Lee Dorsey (Amy 945)	10
15	YOU DON'T KNOW LIKE I KNOW Sam & Dave (5tax 180)	1
16	EBB TIDE Righteous Bros. (Philles 130)	1
17	BLACK NIGHT Lou Folsen (Kent 431)	13
18	THIS CAN'T BE TRUE Eddie Holman (Parkway 960)	1
19	DON'T LOOK BACK	1
20	Temptations (Gordy 7047) MICHAEL	2
21	C.O.D.'s (Kellmac 1003) BABY COME HOME	2
22	Solomon Burke (Atlantic 234) SOMETHING I WANT TO TELL	
<b>L L</b>	YOU Johnny & Expressions (Josie 946)	2
23	BABY YOU'RE MY EVERTHING Little Jerry Williams (Calla 105)	1:
24	EA5Y GOING FELLOW Roscoe Shelton (Sound Stage 7 2555)	2
25	RAINBOW '65 Gene Chandler (Constellation 158)	24
26	JENNY TAKE A RIDE Mitch Ryder & Detroit Wheels (New Voice 806)	2
27	(New Voice 806) A HARD DAY'S NIGHT	3
	Ramsey Lewis (Cadet 5525) RIB TIP5	3
28	Andre Williams Orch (Avin 103) TEMPTATION WALK	3
29	Entertainers (Dore)	
30	A LITLE BIT OF SOAP Exciters (Bang 515)	4
31	CAN'T YOU SEE (YOU'RE LOSING ME) Mary Wells (Atco 6392)	33
32	CLEO'5 MOOD Jr. Walker & All Stars (Soul 35017)	3
33	GOOD THINGS COME TO THOSE WHO WAIT	24
	Chuck Jackson ((Wand 1105)	20
34	FLY ME TO THE MOON Sam & Bill (Joda 104)	2
35	THE CHEATER Bob Kuban (Musicland USA 2001)	-
36	5EE 5AW Don Covay (Atlantic 2301)	2
37	MY BABY LOVES ME Martha & Vandellas (Gordy 7048)	-
38	I DIG YOU BABY Lorraine Ellison (Mercury 72472)	4
39	GOODNIGHT MY LOVE Ben E. King (Atco 6390)	3
40	THE PAIN GETS A LITTLE DEEPER Darrow Fletcher (Groovy 3001)	4:
41	BOOZE IN THE BOTTLE Carter Bros. (Jewel 754)	4
42	I'LL GO CRAZY James Brown (King 6020)	-
43	A MOST UNUSUAL BOY Patti Austin (Coral 62471)	4
44	634-5789 Wilson Pickett (Atlantic 2320)	-
45	PEEPIN' & HIDIN' Lloyd Price (Double L 736)	-
46	FOR YOUR PRECIOUS LOVE	-
47	Jerry Butler (Vee Jay 715) THE LOOP	
48	Johnny Lytie (Tuba 2004) 51NCE   LOST THE ONE   LOVE	
49	Impressions (ABC Paramount 10761) FEEL IT	
49 50	5am Cooke (RCA Victor 8751) CALL ME	
	Chris Montez (A&M 780)	
1 thij		

Take a truly beautiful Academy Award song contender... give it a tremendous instrumental treatment... and you have a single that's sure to rack up sales!

# The Glenn Miller Orchestra Under the Direction of Buddy DeFranco





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# Cordless Phonos In Decca's '66 Line

NEW YORK—Decca Records' line of 1966 phonos—ready for consumer sales—answers the trend to cordless machines, with three sets that can perform with batteries as well as conventional AC outlets. It new models in the popular-priced market range in price from a sug-gested list of \$19.95 to \$159.95, they were recently introduced to branch personnel at a series of meetings hosted by Syd Goldberg, vp in charge of sales, who was accompanied by a group of home office sales execs. With the introduction of the eleven new models, in addition to eight of the most successful sets manufac-tured by the record label being re-tained, the Decca phono line includes a total of 19 models—5 manual mono portables (including 1 AC/Battery set), 3 mono automatic portables (in-cluding 1 AC/Battery set), 6 stereo automatic portables (including 1 AC/ Battery set), 3 consolettes, 1 com-ponent system and a combination component system and demonstrator. The new additions include the fol-lowing: lowing:

#### Model DP-616-The Monitor II

This deluxe full stereo, solid state This deluxe full stereo, solid state automatic combined component sys-tem and demonstrator features 5 con-trols, a rigid plastic dust cover for the main unit, 2 tape input jacks and 2 tuner input jacks. There's the added feature of a Gerrard changer with an extra spindle for manual play. Sug-gested list of \$159.95.

#### Model DP-668-The Baxter I

Model DP-668-The Baxter 1 The Baxter I, a full stereo solid state automatic phonograph, has been designed in a two toned cabinet in-corporating a Gerrard changer with extra manual spindles and diamond needle. It also features two removable speakers for wide stereo separation, four controls set in a handsome metal control panel and complementary hardware. The two speaker enclosures hinge to the main unit to form a com-pact phono for easy portability. A suggested list price of \$99.95.

#### Model DP—495—The Kendall I

The Kendall I, a self-contained solid The Kendall I, a self-contained solid state full stereo high fidelity auto-matic portable, operates either on batteries or A/C current. With two speakers, automatic changer, and three controls molded in a two tone carrying case, the unit carries a sug-gested list of \$74.95.

#### Model DP-483-The Morrison I

A four speed, solid state manual AC or battery operated phonograph, The Morrison I has a suggested list price of \$29.95. Featuring an all tran-sistorized amplifier for instantaneous play along with attache case styling with a removable lid, the unit is available in two colors: Olive and Fire Red.

#### Model DP-695-The Norfolk III

Model DP-695-The Norfolk III A brand new four-in-one unit con-solette is included among the new Decca 1966 line with the introduction of The Norfolk III. A self-contained solid state full stereo automatic phono with the very popular tilt down front feature, The Norfolk III has been designed to be used in any one of four different room settings. Due to its completely finished cabinet, including the back of the unit, the phono may be used either on its legs as a con-solette, or with the removal of the legs on a table top, or placement in a room divider, or as a hanging wall unit. The speakers are side firing which presents a solid wood front when in a closed position. Available in a choice of Walnut, Mahogany and Fruitwood finishes, The Norfolk III carries a suggested list of \$79.95, this price also includes the legs as well as all necessary hardware and instruc-tions for hanging on the wall.

#### Model DP-598-The Seaford X

Model DP-598—The Seaford X Another expected sales leader among the new Decca models is The Seaford X, a four speed manual port-able with an all transistorized solid state amplifier. The new cabinet de-sign of this budget priced model offers the speaker mounted in the removable lid and may be played with the lid attached or detached. Carrying a suggested list of \$24.95, The Sea-ford X is available in two rich color combinations: Peacock Gold and Pea-cock Ivory.

cock Ivory. Rounding out the new 1966 addi-tions to the complete Decca line of popular priced phonographs are the following:

#### Model DPS-23-The Palm Beach XI

The Palm Beach XI, a four speed manual portable, also features an all transistorized solid state amplifier for instantaneous play. Carrying a sug-gested list of \$19.95, the model is available in three newly created color combinations: Cranberry, Canary and Silver.

#### Model DP-482-The Dawson III

The Dawson III, also featuring the all transistorized solid state amplifier, is a lightweight four speed compact unit in an attache case with remov-able lid. With a suggested list of \$29.95, The Dawson III is available in a black color.

#### Model DP-563-The Conway III

Duke Records

Another new Decca unit with the all transistorized solid state amplifier feature has been added to the line with the introduction of The Conway III. With the additional features of side mounted recessed volume and tone controls and the ability of the unit to play with the lid closed, The Conway III carries the suggested list of \$39.95.

#### **TV Spec To Trace Today's** World Of Pop Music

NEW YORK—The world of pop music as it spins today will be the subject of "Anatomy of Pop: The Music Explo-sion," to be aired next Tuesday (15) and once more on Sunday, Feb. 27, over the ABC-TV network. First tele-cast will be from 10 to 11 p.m., the second from 5 to 6 p.m., EST.

Produced and written by Stephen Fleischman, the show will be a documentary-styled affair with appearances by a number of music world figures, including Tony Bennett, the Dave Clark Five, Duke Ellington, Gene Krupa, Tex Ritter, Richard Rodgers, Billie Pierce, the Supremes, the Temptations, Billy Taylor and others. They will perform and/or be interviewed as part of the probing of pop music's diverse forms.

According to Fleischman, there is a "pop explosion in this country, the result of a major confluence of the many musical streams that have been running deep in our culture for nearly a century and have never converged before as they are doing now.'

With ABC News correspondent Bob Young as narrator, the show will trace the African and European origins of this country's musical heritage.

Consultants on the program were jazz historian Fred Ramsey Jr. and George Simon, the pop-jazz authority.

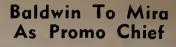
#### Model DP-861-The Summit II

The Summit II is a deluxe full stereo component system automatic phono with an all transistorized solid state dual channel stereophonic amplifier with a combined output of 5 watts. Added features are two 8" speakers in separate speaker enclosures, a Garrard changer with extra manual spindle, 4 controls, 2 extra jacks for speakers and a diamond needle, at a suggested list of \$89.95.

#### Model DP-252-The Bristol II

A deluxe full stereo, all transistorized automatic phono, The Bristol II features a Gerrard changer, extra manual spindle, diamond needle, solid state amplifier with 10 watts output, 4 speakers, 5 controls, 2 tape input jacks, 2 tuner input jacks and 2 additional output jacks for auxiliary speakers. The amplifier and speaker enclosures join together to form a one-piece unit for ease in carrying. Available in Walnut/Black color, the unit carries a suggested list of \$149.95.

2809 Erastus Street, Houston 26, Texas





#### RED BALDWIN

HOLLYWOOD-Red Baldwin, long-time disk man, has joined Randy Wood's Mira Productions as national

Wood's Mira Productions as national promo manager. Wood stated that Baldwin's respon-sibilities will be complete national coordination of promotion of all product on the Mira and Mirwood labels, directed to radio stations, one-stops, and dealer accounts. Baldwin will also work closely with General Manager Bob Demain in specific pro-motions of the medium-priced Surrey album product directed to rack job-bers.

album product directed to rack job-bers. Baldwin will headquarter out of the Los Angeles home office. Plans are being made at this time for several regional trips where his efforts will be concentrated on the new Jackie Lee album, "The Duck," and the recently released singles by The Olympics, The Leaves, and The Living End, as well as the just released instrumental "Michelle" by Nino And The Pulaski Highwaymen.

"Michelle" by Nino And The Pulaski Highwaymen. Baldwin joins the organization as a 20 year veteran of the music business, with a background covering all facets of the industry. For three and a half years he was western regional promo-tion for Atlantic—Atco and, more recently, in the same capacity with Kapp Records.

#### **Bill Hall Recovering** After Major Surgery

NEW YORK—Bill Hall, owner-man-ager of Bog Boppa Music, Tracie Music, Hall Records and TCF-Hall Records has undergone major surgery at the Baptist Hospital in Beaumont, Tex. The operation was a complete success, but he will require a lengthy convalescence. During Hall's absence, the affairs of the companies will be handled by Bob Webster. The companies' current releases include "Good, Good Lovin' "by Johnny Preston, and "Cry By Night" by Jivin' Gene.



Zooming on the charts in San Francisco, Houston, St. Louis, Chicago Cleveland, New Orleans, Atlanta, Newark, Dallas, and Nashville.

#### Darin's Back 'Live' With Dynamic Talent

LAS VEGAS—There's a resolute and illuminating affirmation to Bobby Darin's opening number at the Fla-mingo. It's in the mood of a medley featuring the Strauss-Adams song, "This Is The Life," from "Golden Boy" and his own composition "As Long As I'm Singing." It's in the lyric lines "Here's where the living is —this is where I belong" and "The world's all right and everything's swinging—long as I'm singing my song."

swinging—long as I'm singing my song." After 30 months of self imposed exile from the night club scene Darin is back home. And with a vengeance. Two and a half years of multitudi-nous talents have been stored up in his fingerling frame. They are being unleashed in a torrent of versatility. Once again it's the "fabulous Fla-mingo" and once again Darin should be breaking house records here and wherever he walks across a stage. There's no kitchen sink and we missed the ropedance trick. But chances are that they were added to the second show. show

the ropedance trick. But chances are that they were added to the second show. Darin is all of the fourth of July wrapped in a black tuxedo. For un-derneath that quiescent veneer there's a technicolor lining. He rings imagi-nary bells, does at least a dozen mas-terful impressions of Hollywood stars, plays guitar, shuffles, jokes, turbu-lently snaps his fingers and sings with assurance and relentless polish. Songs include "Silver Dollar", "That Funny Feeling", "I Got Plenty Of Nothin'," "Gotta Travel On" and "One Of Those Songs." "World On A String" is his own particular brand of magic. He weaves it into a ballad medley with the Lennon-McCartney song "Yesterday" and then back again. The spiritual "Gotta Travel On" builds to a devastating vocal crescendo and is followed immediately in a hushed spotlight with an appeal-ing, plaintive and altogether touching treatment of the depression standard "Brother, Can You Spare A Dime?" It's offered without the aid of back-ground music, a theatrical deceit reminiscent of the days when the Glen Miller brass section would light up the dark at the Paramount. But under Darin's consummate guise it's effective and almost shattering. Ar-rangements by Richard Wess, who also conducts the Russ Black Band, are superb. Even "Mack The Knife" has been updated and shines more brilliantly than it did seven years ago. Comedian Bobby Ramsen, a long

brilliantly than it did seven years ago. Comedian Bobby Ramsen, a long time friend of Darin's follows the opening Rudenko Bros. juggling act with a variety of fresh and sparkling lines. His 25 country-15 day guided tour of Europe routine is hilarious and comparable to the top drawer jesters in the country. It's Darin who's incomparable. No longer does he reach for the brash ring. He's in complete command of every gesture, each note and never at a loss for doing just right by his ma-terial. He may not have invented the finger snap but the copyright is now in his name.

#### Norm Crosby To Epic



Norm Crosby, center is flanked by (left to right) Bob Morgan, Epic's A&R director, and Len Levy, vp and general manager.

general manager. NEW YORK — Epic Records has signed comedian Norm Crosby to an exclusive recording contract, reports Len Levy, Epic's vice president and general manager. Crosby's humor is marked by mala-propisms and fractured grammar turned into monologues based on any-thing from history to anatomy. An LP is due shortly. Once an advertising and publicity executive, Crosby has always had the desire to be in show business. When comedian Alan Drake was in Boston, he had a chance to hear Crosby en-tertain at a party. Drake, who was to serve that summer as Social Direc-tor at Napanoch Country Club, of-

tertain at a party. Drake, who was to serve that summer as Social Direc-tor at Napanoch Country Club, of-fered him a job as his assistant. He accepted the position, closed his pros-perous business and took his first step towards a new and successful career. When he returned to Boston, he played night spots throughout the New England area. He has since ap-peared at leading clubs throughout the country, including Blinstrubs in Boston, the Latin Quarter and Copa-cabana in New York, and the Fla-mingo and Thunderbird in Las Vegas. He has performed on such major tele-vision shows as "The Perry Como Show," "The Jimmy Dean Show," the "Tonight" show, "The Mike Douglas Show," "Hollywood Palace" and "The Garry Moore Show." Upcoming en-gagements include the Cork Club in Texas, the Sahara in Las Vegas, the Sahara in Lake Tahoe and the Diplo-mat in Florida.

At least 27.6 percent of the Holly-wood notables, including some of the top names in the recording industry, turned out for the opening event. As rooting pals they can rejoice with him. It was a triumphant evening. There are probably two, three or four talents on the night club tour today who can come close to matching Darin for versatility. Perhaps only one.

one. Whoever you are—look out. Young Bobby is back.

#### Corby Record Prod. **Opens Shop In Calif.**

Opens Shop In Calif. SAN GABRIEL, CALIF—Corby Record Productions has been formed here as an indie master producing company headed by Steve Waltner, Doug Cox and Dennis Hardesty. All three partners have been associated with the record industry for several years, with Doug Cox, promotion man for Merit Distributing in Los Angeles; Dennis Hardesty, recording engineer for S & L Recorders in San Gabriel; and Steve Waltner, handling promotion, musical arranging and A & R work. Plans call for producing mainly top 40 material and later branching into R & B and Country. In addition to master producing, two labels, Corby and Big C will be used with a definite release schedule. Several artists have been signed which include: J. Michael and The Bushmen, Doug Corby, Steve Wilson, The Red Roosters, Ralph Geddes, and The Youngbloods, J. Michael and The Bushmen will have the next single release on the Corby label to be followed by an album. In addition to the Corby Record Productions, the same partnership operates Zulu Publishing, affiliated with BMI.

#### **Orbison Tour Set**

NEW YORK—Roy Orbison has been signed for a return tour of Great Britain which will begin Mar. 25. The four week tour was set by Acuff-Rose Artists through its London office chief, Nick Firth, in association with Arthur Howes. Orbison, who is cur-rently riding the charts with his MGM outing of "Breakin" Up Is Breaking My Heart," will make the tour with the Walker Brothers.

#### 6 Original Mancini Scores Given To UCLA

LOS ANGELES.—Henry Mancini has given six original holographic manu-scripts to UCLA librarian Robert Vosper for the university's music li-brary. The scores will be available to students in the cinema and music de-partments of the college. Scores included are "Experiment in Terror," "Soldier in the Rain," "Cha-rade," "Shot in the Dark," "Pink Panther" and Mancini's recently com-pleted "Moment to Moment." The composer also presented to the uni-versity the first draft of his book, "Sounds and Scores."

#### Correction

NEW YORK—In a story in last week's issue involving the formation of a distributorship by B-Atlas & Jody Records, copy erroneously men-tioned an "Atlas" label. It should have read B-Atlas, which has no as-sociation with Atlas Angletone, a la-bel based in New York.

#### Kaye & Lewis Arrange Indie Production Deals

NEW YORK—Monte Kay and Jack Lewis, who recently announced their association in Monte Kay Artists Management, disclosed that they have

Management, disclosed that they have set four independent production deals, two with MGM, one with Atlantic Records, and one with Reprise Rec-ords, all for clients of their manage-ment operation. For MGM, the duo, in association with Charlie Calello, has produced and released a single of the theme from "The Batman" video show by the Avengers, a new vocal-instrumen-tal group discovered by Kay and Lewis. Their approach was to make a soul version of "The Batman Theme" with a strong dance accent. The Avengers are already slated for their first LP titled "Batman & Other Su-per Men," which will be shipped next week.

per Men, which will be shipped lext week.
For MGM's new subsidiary label Blue Verve, the duo has created a Clara Ward single that will be shipped this week. The record will be one of two disks used to introduce the Blue Verve line. On Atlantic, Lewis and Kay will produce Jackie Cain and Roy Kral for Nesuhi Ertegun. For Mike Maitland, they will be turning out Joao Gilberto's Reprise albums and singles.
Although their production activities are so far confined to clients of their management operation, Kay and Lewis indicated that in time they expect to broaden their production activities.

pect to tivities.

tivities. Among the artists represented by Monte Kay Artists Management, in addition to those already mentioned, are the Modern Jazz Quartet, Charlie Byrd, Astrud Gilberto, Leon Bibb, Flip Wilson, Joe Petrone, Ray Bar-retto, Art Farmer and the Brazilian vocal group, the Cariocas.

#### Pye's Benjamin In U.S.

NEW YORK—Louis Benjamin, man-aging director of England's Pye Rec-ords, is currently in the U.S. for a 'quickie' business trip. Benjamin, who'll be visiting New York and Los Angeles, can be contacted thru Goth-am attorney Irving Chezar.

#### F.G.G. Plans W. Coast Office

W. Coast Office NEW YORK—F. G. G. Productions plans to open an office in Hollywood to be helmed by Jerry Goldstein, a partner in F. G. G. Goldstein will di-vide his time between the New York and Hollywood wings. The indie production firm, which claims eight of its nine singles re-leases and both of its LP's having made the best-selling charts, recently recorded "You're So Good To Me" by Deborah Swisher for release on Boom. The company is also planning albums for The McCoys, The Strangeloves and The Sheep. The Sheep are new additions to the F. G. G. roster. Their first single, "Hide and Seek," is a red-bullet (#71) deck this week.



#### Goodman To Head Grand Award Sales

Grand Award Sales NEW YORK – Gene Goodman has been appointed sales manager of Command's reactivated Grand Award line, it was announced by Loren Becker, the firm's general manager. Goodman has been with the company since 1955. The first Grand Award albums will be released early in February. They include "The Original Roaring 20's" by the Charleston City All Stars; "Honky Tonk Piano," by Knuckles O'Toole and his orchestra; "Roman Spectacular," by Charles Magnante and his orchestra; "Hawai-ian Magic" by Paul Whiteman and his Orchestra; "The Greatest All Time Ragtime Hits," by Knuckles O'Toole; "The Roaring 20's Vo. 2," by the Charleston City All Stars; "Starring Rosalie Allen and Elton Britt," "Dinah Washington Sings the Blues" and a Mahalia Jackson album, "I Believe." The LPs will be available in both mono and stereo.

# Casting A 'Shadow' Over 50 Plus Disks

**Over 50 Plus Disks** NEW YORK—"The Shadow Of Your Smile," a leading contender for an Oscar this year, is behaving like a "Best Song" winner on the disk scene. According to Big 3 Music, the tune has been cut more than 50 times, with strongest play in singles releases. A few weeks ago, the Paul Francis Webster-Johnny Mandel com-position, which began its disk career last summer, was handed a Golden Globe award as best song by the Hollywood Press Association. Song is the romantic theme of the Eliza-beth Taylor-Richard Burton starrer, "The Sandpiper."

#### IYB Add Three **Production** Deals

NEW YORK-Lou Stallman, a&r di-rector of IYB Productions, reports that the independent productions, reports has set deals with the Warner Brothers, MGM and Date labels. Previously, the company announced a similar arrangement with Tuba Records.

The 4 Most, who are exclusive IYB pactees, have been placed on MGM. The group is currently appearing here at Harlow's, a discotheque. (Miss) Kip Dunn, a new IYB artist, will be recorded for Date, and Dayton Thomas' debut disk will be issued by Warner Brothers.

#### **Do-It-Yourself** Piano

NEW YORK-Mills Music has published an instruction book entitled "How to Play Like a Player Piano," and, for it, author Dick Watson has arranged a number of popular standards in the player piano style. Watson's arrangements feature the tricks for simulating the "rinky-tink" sounds of the player piano.



#### **Peter Packay Dies**

BRUSSELS—Famed jazz composer Peter Packay died recently in Brus-sels. He was born here in 1904. He was only five months old when his parents left Belgium to live in China, where little Peter received an English

parents left Belgium to live in China, where little Peter received an English education and where, when he was six, he came to grips with music by the way of old Negro melodies. In 1912, he came back to Belgium and studied at the secondary school in St. Gillis and later at the Dupuich Institute. There he met David Bee and they became close friends. Shortly after he had to leave school after a serious accident. While con-valescing his taste for music devel-oped further and he was attracted to jazz. In 1924 he taught himself to play the trumpet and he became a member of various amateur-orchestras. At this time he met David Bee again, also an amateur musician. They played to-gether in the then famous "Bistrouille Amateur Dance Orchestra" and com-posed their first works, which were also published. Among early successes a number called "Slow Gee Gee" had sufficient qualities to compete with the American 'avant-garde' pieces of those days. One famous number, produced by those days.

sufficient qualities to compete with the American 'avant-garde' pieces of those days. One famous number, produced by this team is "Vladivostok," which is still being played and which has es-tablished itself as a classic of jaz. Bee left Belgium and Peter Packay continued alone, specializing in rhyth-mic compositions and orchestral for-mulas and creating a style of his own. He took courses in orchestration with maestro Paul Gilson. With his render-ings of "Poor Old Bum" and "Hot Bricks," he established himself as one of the best European jazz-arangers. And soon he produced, one after the other, "By the Lazy River", "I Want a Little Chance" and three symphonic jazz compositions: "One Day", "Dawn and Dew" and "Autumn Winds". In the following years, his produc-tivity was greatly reduced, but wrote choice pieces. Principal titles are: "Dixie Melody," "Just Like a Shooting Star," Electric Shuffle," (1931)-"Who Taught You That," "The Blue Duke," "What'll I Do Baby," "Er-ratic Rhythm" (1932)--"Old Josiah Had No Money," "Jazz In The Rain" (1933) ---"Midnight Music," "Who Stole The Tiger's Rug" (1934)--"Love Has Gone Astray," "Oriental Love Serenade" (1935)---"Way Down South" (1936)---"Got A Date In Lou-isian," "Christmas In Dixieland" (1937)--"Lullaby For A Mexican Alli-gator," Haili Haidi Huh Huh" (1938)

#### They Go In Snow

No matter how foul the weather, the crowds came out to see Tony Bennett at his recent stint at New York's Copacabana. The chanter played to a continually packed house for the full 10 days of his stay at the internationally known nitery.

## Nonesuch Records Debuts Organ Series NEW YORK — Master Works For

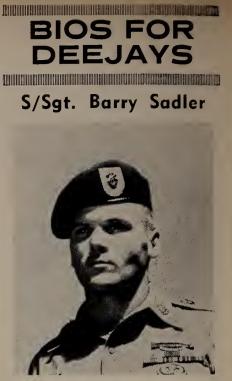
Debuts Organ Series NEW YORK — Master Works For Organ, a long-range project devoted to organ music, has been launched by Nonesuch Records. Its aim is to set forth a comprehensive picture of the master organ literature. The historical development of the instrument will be traced through critically selected works of its master composers of all eras. These works will be performed by international artists. Volume I contains works by Buxtehude, Tunder and other com-posers of the North German School, and Danish musician Jørgen Ernst Hansen playing the Frobenius Organ of Copenhagen's St. Andrew's Church. Other releases by Nonesuch in Jan. include Haydn's Symphonies No. 39, 3 and 73 ("LaChasse") by the Little Orchestra of London conducted by Leslie Jones; Renaissance Vocal Mu-sic (English & Italian Madrigals; French Chansons; German Lieder) played by Niedersachsicher Singkreis, Hannover; Camerata Vocale, Bremen; N.C.R.V. Vocal Ensemble, Hilversum; and Kaufbeurer Martinsfinken. Other releases by the company are Four Centuries Of Music For The Harp by Maris-Claire Jamet, and Mendel-sohn's Concerto for Two Pianos in A Flat Major by French piano duo Marie-José Billard and Julien Azais. Companion to the Concerto in this album is Mendelssohn's Concert Over-ture The "Fair Melusina."

#### Yarbrough Cuts For 'Noon' TV'er

NEW YORK — Singer Glenn Yar-brough has just completed recording the title song for use on the Four Star Television series "High Noon." The series, which is sponsored by General Foods, will also see the RCA Victor artist in a guest shot for a later episode later episode.

— "Merry Goose Wabble" (1939) — "Pickaninny's Day-Dream" (1940). During the war, Packay went on composing, but he refused to publish his works. When the war was over he wrote "Moto Perpetuo" (1945), adaptations of "Swanee River" and "Carry Me Back To Old Virginny" (1946)—"Grey Skies" (1947)—"Song of the Sierras" (1948)—"The Dance Is Over" (1949)—"Romea and Jule"— "Rock It and Roll" (1950)—"Brown Bear Boogie" and "Broke and Blue" Bear Boogie" and "Broke and Blue" (1951).





S/Sgt. Barry Sadler, who is cur-rently riding the Top 100 with his RCA Victor outing of "The Ballad Of The Green Berets," was able to wax the song only because of a leg injury he sustained while fighting in Vietnam last spring. During his convalescence in the U.S., his hit tune and others he had written were brought to the attention of RCA Victor, which arranged for Barry to record them. A vet of seven years' service in the Air Force and the Army's Special Forces, the lad was born in New Mex-ico 25 years ago. Barry made up his songs during interludes of fighting and working, with only the idea of entertaining his buddies. A self-taught guitarist, he composed tunes about the fundamentals that made up a fighting man's life. Barry is currently living at Fort Bragg, North Carolina with his wife, Lavena, and their one year old son, Thor. Recently released is his debut RCA Victor LP outing, "The Ballads of The Green Berets."

Sam & Dave



Although singing for many years, it wasn't until the waxing of their current chart rider on Stax, "You Don't Know Like I Know," that Sam and Dave broke through to fame.

The lads, who hail from Miami Beach, were both introduced to singing at an early age. They began singing together in high school and served their apprenticeship by singing at local teen dances and record hops.

Sam & Dave are not newcomers to the recording scene and previous to their current hit, they waxed "It Was So Nice While It Lasted," "I Take What I Want," "Ain't No Big Thing Baby," and "A Place Nobody Can Find." The duo recently finished a stint at the Apollo Theater in New York City, and they will be touring the country for personal appearances and night club dates.



# COUNTRY **TOP 50**

1	Pos. L Wea GIDDY UP GO (Starday—BMI) Red Sovine (Starday 737)		2
2	FLOWERS ON THE WALL	3	-
	(Southwind—BMI) Statler Bros. (Columbia 43315) MAKE THE WORLD		4
J	GO AWAY (Pamper—BMI) Eddy Arnold (RCA Victor 2679)	2	2
4	WOMEN DO FUNNY THINGS TO ME (Window-BMI) Del Reeves (United Artists 943)	6	2
5	TRUE LOVE'S A BLESSING (Marson—BMI) Sonny James (Capitol 5536)	7	3
6	SNOW FLAKE (Open Road, Rondo—BMI) Jim Reeves (RCA Victor 8719)	9	4
7	ENGLAND SWINGS (Tree—BMI) Roger Miller (Smash 2010)	4	-
8	WHAT KINDA DEAL IS THIS (Lonzo & Oscar-BMI) Bill Carllsle (Hickory 1348)	13	
9	THANK YOU MA'AM (Screen Gems, Columbia—8MI) Ray Pillow (Capitol 5518)	10	3
10	WHAT WE'RE FIGHTING FOR (New Keys-BMI) Dave Dudley (Mercury 72500)	5	3
11	SITTIN' ON A ROCK (Crying In A Creek) Werner Mack (Decce 31853)	8	3
12	BABY (Blue Echo—BMI) Wilma Burgess (Decca 31862)	12	3
13	WAITIN' IN YOUR WELFARE LINE (Central Songs—BMI) Buck Owens (Capitol 5566)	27	3
14	BEFORE THE RING ON YOUR FINGER TURNS GREEN (Acuff.Rose—BMI) Dottie West (RCA Victor 8702)	18	3
15	SKID ROW JOE [Carreta—BMI] Porter Wagoner (RCA Victor 8723)	24	
16	BOTTOM OF A MOUNTAIN (Pamper—BMI) Tex Williams (Boone 1036)	20	4
17	KEEP THE FLAG FLYING (Regent—BMI) Johnny Wright (Decca 31875)	19	
18	AS LONG AS THE WIND BLOWS (Tree—BMI) Johnny Dorrell (United Artists 943)	16	4
19	BUCKAROO (Bluebook—BMI) Buck Owens (Capitol 5517)	11	-
20	SWEET MEMORIES (Roadrunner—8M1) Webb Pierce (Decca 31867)	23	4
21	BORN LOSER (Acuff-Rose—BMI) Don Gibson (RCA Victor 8732)	32	L
22	MONEY GREASES THE WHEELS (Husky-BMI) Ferlin Husky (Capitol 5522)	26	4
72	MAY THE BIRD OF PARADISI	F	

23 MAY THE BIRD OF PARADISE FLY UP YOUR NOSE 1 (Central Songs-BMI) Little Jimmy Dickens (Columbia 43388)

28

15

50 ARTIFICIAL ROSE (New Keys-BMI) Jimmy Newman (Decca 31841)

41

24 I'VE CRIED A MILE (Wilderness-BMI) Honk Snow (RCA Victor \$713)

25 TAKE ME e Jones (Musicor 1117) 

	Pos. I Wee		il
26	TRAVELIN' MAN (DarleneBMI) Dick Curless (Tower 193)	29	n h s b
27	A PICTURE THAT'S NEW (Peach—SESAC) George Morgan (Columbia 43393)	34	
28	THE GIRLS GET PRETTIER (Every Day) (CombineBMI) Hank Locklin (RCA Victor 8695)	30	v t A O
29	HAPPY TO BE WITH YOU (Copper Creck, Al Gellico—8MI) Johnny Cash (Columbia 43420)	17	
30	ANITA, YOU'RE DREAMING (Parody—BMI) Waylon Jennings (RCA Victor 8729)	35	
31	YOU FINALLY SAID SOMETHING GOOD Regent—BMI) Charlie Louvin (Capitol 5550)	21	
32	BIG CHIEF BUFFALO NICKEL (Desert Blues) Skeets McDonold (Columbia 43425)	47	
33	YOU BETTER WATCH YOUR FRIENDS (Peach-SESAC) Jim Nesbitt (Chart 1290)	36	c C h
34	BABY AIN'T THAT FINE (Blue Crest—BMI) Gene Pitney & Melbo Montgomery (Musicor 1135)	38	aver
35	DON'T YOU EVER GET TIRED OF HURTING ME (Pamper—BMI) Ray Price (Columbia 43427)	22	ataac
36	THEN GO HOME TO HER (Pamper—BMI) Normo Jean (RCA Victor 8720)	37	f N N
37	A WOMAN HALF MY AGE (Cramort-BMI) Kitty Wells (Decco 31881)	42	
38	HEART BREAK, TENNESSEE (Jack—BMI) Johnny Paychek (Hilltop 3009)	39	r I I I
39	GOLDEN GUITAR (Saran Deep Cross-BMI) Bill Anderson (Decca 31890)	46	ī
40	LOOK INTO MY TEARDROPS (Wilderness-BMI) Waylon Jennings (RCA Victor 8729)	44	
41	LITTLE BUDDY (Al Gallico—BMII Claude King (Columbia 43416)	25	t c
42	MEADOWGREEN (Tree—BM!) Browns (RCA Victor 8714)	45	8
43	FIVE MILES FROM HOME (Acuff-Rose-BMI) Bob Luman (Hickory 1355)		
44	TALK ME SOME SENSE (Four Star Sales-BMI) Bobby Bare (RCA Victor 8699)	33	t S V
45	THE BOX IT CAME IN (Acclaim—8MI) Wanda Jackson (Copitol 559)	48	l I I
46	WHILE YOU'RE DANCING (Mariposa—BMI) Marty Robbins (Columbia 43428)	31	-
47	DEAR UNCLE SAM (Sure Fire—BMI) Loretta Lynn (Decca 51893)	-	
48	I WISH (Acuff-Rose—BMI) Ernie Ashworth (Hickory 1358)	50	
49	PRIVATE WILSON WHITE (Mojave—BMI) Marty Robbins (Columbio 43500)	-	
		41	



# "It was one of the most graphic illustrations of the power of country music I've ever seen, and I wouldn't have missed it for the world." So said Hubert Long. A package unit booked by the Long Agency, including Sonny James, Wilma Burgess, Ernest Tubb, Porter Waggoner and others, were on hand to play the Charlotte Coliseum. Much to Long's amazement was the event being held at the same time next door in Charlotte's Ovens Auditorium, which was the "Grand Opera." While the torrid Bizet opera, "Carmen," was playing to a tiara and



syndicated TV Show. Anderson stated: "We've been taping our show at Jef-ferson since we began the show in Jan. 1965 but their people, whom I consider to be among the most capable in TV, have never had a free hand in producing our show. I believe the qual-ity of our upcoming series will far surpass anything we have done up to now." now.

COUNTRY

ROUND UP

Jan Howard has been signed as featured female vocalist and Anderson plans to have Don Gibson, Don Bow-man, Ferlin Husky and Skeeter Davis as guests on the show.



SONNY JAMES

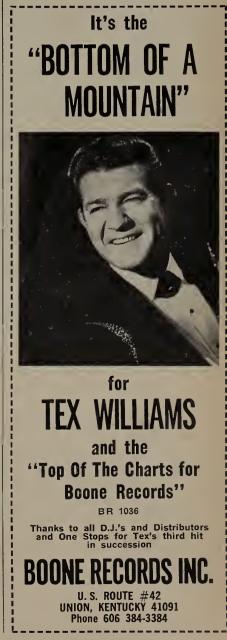
cummerbund crowd, next door the Opry group warmed to a packed house.

BILL ANDERSON

cummerbund crowd, next door the Opry group warmed to a packed house. Long, dropped by both perform-ances to estimate heads. The "Nash-ville Sound" had outpulled the "La Scala" sound almost three to one. U.S. troops in Viet Nam will be able to view a Country Music Spec-tacular by means of video tape thru an innovation used by some education-al TV outlets in the Midwest. A spe-cial four-hour "Grand Ole Opry Show," featuring top talent was taped in Nashville as a salute to tropps in the Vietnamese conflict. The show, featuring the talents of Marion Worth, Charlie Louvin, Roy Drusky and a host of other performers will be played back to troops in rest areas thru a recorder-transmitter mounted in a military plane. The plane will circle the broadcast area for the duration of the show. The package, presented as a service fea-ture of WSM-TV and the performers involved, is emceed by Roy Acuff. Buck Owens has become the No. 1 entry in the upcoming Music City Pro-Celeb Golf Tournament slated for Nashville (Oct. 15-16). He is the first of an expected 40 celebrities to sign up for the fall tournament. An addi-tional 20 professionals will also be competing in the tourney, which is co-sponsored by the CMA, the Nash-ville Junior Chamber of Commerce, and the Nashville Tennessean. Country music Station K-BER, San Antonio, Texas, has received from the FCC the O.K. for an FM station. The frequency will be 100.3 mc. with call letters K-BER-FM. A.V. "Bam" Bam-ford, owner and general manager, states that the on-the-air target date will be around March 1, and the policy, of course strictly country-wester. Jefferson Productions of Charlotte, North Carolina have taken over com-plete production of the Bill Anderson



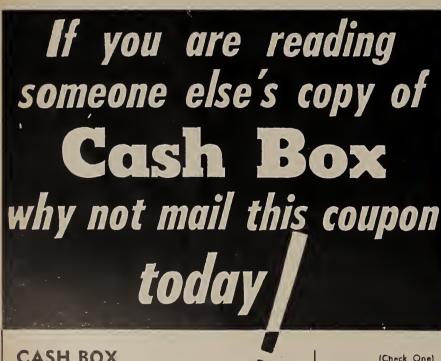
Dave Dudley is set for single and album sessions for Mercury before de-parting on a tire-wearing tour which will have him working 20 out of 28 days in Feb. Dates begin in western Canada, working east into Maryland and Massachusetts, back to Toronto and down to North Carolina, winding up in Norfolk, Virginia (27). Stuart Hamblen, vet singer-com-poser, has been signed by Kapp Rec-ords. Hamblen will commence record-ing an album at once with single re-leases also in the works.



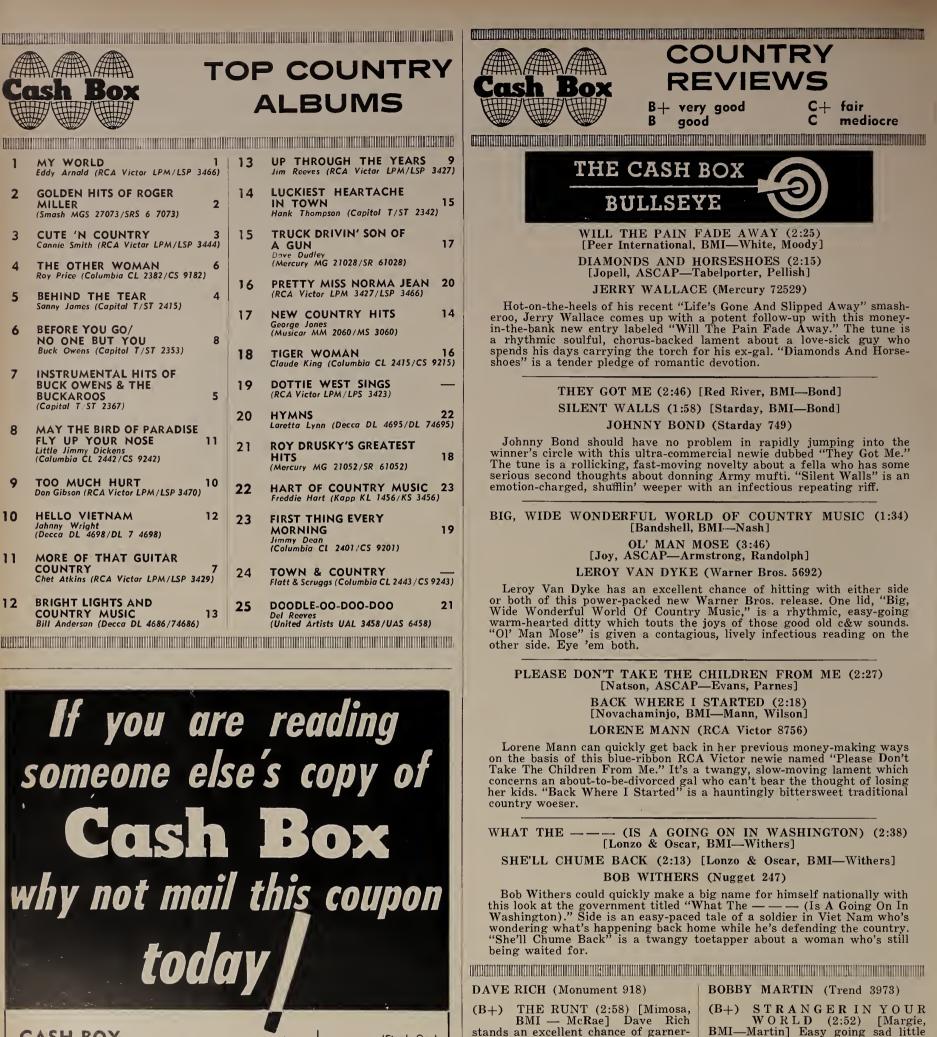


# TOP COUNTRY ALBUMS

1	MY WORLD 1 Eddy Arnald (RCA Victor LPM/LSP 3466)	13	UP THROUGH THE YEARS 9 Jim Reeves (RCA Victor LPM/LSP 3427)
2	GOLDEN HITS OF ROGER MILLER (Smash MGS 27073/SRS 6 7073)	14	LUCKIEST HEARTACHE IN TOWN 15 Hank Thompson (Capitol T/ST 2342)
3	CUTE 'N COUNTRY 3 Cannie Smith (RCA Victor LPM/LSP 3444)	15	TRUCK DRIVIN' SON OF A GUN 17 Dave Dudley
4	THE OTHER WOMAN 6 Roy Price (Columbia CL 2382/CS 9182)		(Mercury MG 21028/SR 61028)
5	BEHIND THE TEAR 4 Sanny James (Capital T/ST 2415)	16	PRETTY MISS NORMA JEAN 20 (RCA Victor LPM 3427/LSP 3466)
	Sumy Sumes (copical 1751 2415)	17	NEW COUNTRY HITS 14
6	BEFORE YOU GO/		George Jones (Musicar MM 2060/MS 3060)
	NO ONE BUT YOU 8 Buck Owens (Capitol T/ST 2353)		
	buck owens (copilor 1/51 2555)	18	TIGER WOMAN 16 Claude King (Columbia CL 2415/CS 9215)
7	INSTRUMENTAL HITS OF		
	BUCK OWENS & THE BUCKAROOS 5	19	DOTTIE WEST SINGS — (RCA Victor LPM/LPS 3423)
	(Capital T/ST 2367)		
-		20	HYMNS 22 Laretta Lynn (Decca DL 4695/DL 74695)
8	MAY THE BIRD OF PARADISE FLY UP YOUR NOSE 11		
	Little Jimmy Dickens	21	ROY DRUSKY'S GREATEST HITS 18
	(Calumbia ČL 2442/CS 9242)		(Mercury MG 21052/SR 61052)
9	TOO MUCH HURT 10		HART OF COUNTRY MUSIC 23
	Don Gibson (RCA Victor LPM/LSP 3470)	22	Freddie Hart (Kapp KL 1456/KS 3456)
10	HELLO VIETNAM 12	22	
10	Jahnny Wright	23	FIRST THING EVERY MORNING 19
	(Decca DL 4698/DL 7 4698)		Jimmy Dean (Columbia CL 2401/CS 9201)
11	MORE OF THAT GUITAR		
	COUNTRY 7	24	TOWN & COUNTRY -
	Chet Atkins (RCA Victor LPM/LSP 3429)		Flatt & Scruggs (Columbia CL 2443/CS 9243)
12	BRIGHT LIGHTS AND	25	DCODLE-00-D00-D00 21
	COUNTRY MUSIC 13 Bill Andersan (Decca DL 4686/74686)	_	Del Reeves (United Artists UAL 3458/UAS 6458)
monorma	Dri Anderson (Decco DE 4000/74000)		



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NAME FIRM ADDRESS CITY STATE Be Sure Te Check Business Classifications Ab	ZIP #



(B+) THE RUNT (2:58) [Mimosa, BMI — McRae] Dave Rich stands an excellent chance of garner-ing a bevy of spins with this laconic, slow-shufflin' recitation about an un-fortunate, under-sized kid who takes far more than his share of punish-ment Could break quickly ment. Could break quickly.

(B) HANG ON 'TIL THE GOIN' ON COMES ON (2:26) [Win-dow, BMI—Rich] This lid's a warm-hearted, contagious happy blueser.

# AL CRUM & MAGNOLIA RHYTHM BOYS (Glenn 3801)

(B+) WASTED MY LIFE AWAY (B+) WASTED MI LIFE AWAT (2:26) [Hits of Tomorrow, BMI—Crum, Wright] Sorrowfilled la-ment about an ill spent life. Strong ork backing should also get folks to listen.

(B) AS SURE AS THE SEA-SONS (2:40) [Hits of Tomor-row, BMI—Crum, Wright] Haunting romancer.

(B+) STRANGERINYOUR WORLD (2:52) [Margie,
 BMI—Martin] Easy going sad little ditty about a guy whose love is not returned. Pretty lyric could make this one catch on.

¥ ( \*

10

(B) SLOWLY (1:45) [Cedarwood, BMI — Pierce] Sweet lovey dovey side.

#### ROY ACUFF (Hickory 1365)

(B+) PAN AMERICAN (2:35) [Fred Rose, BMI—Williams] The vet country chanter is a cinch to create loads of excitement with this slow-moving, rhythmic, tradition-oriented ode all about a famous train which runs thru the southland. Watch it closely it closely.

(B) DON'T TELL MAMA (2:20) [Cedarwood, BMI—Tills, Wal-ker] This one's a plaintive soul-drenched affair about a fella who wants to hide the seamier side of his life from his mother.



At the age of 19, Sheila is one of the most surprising phenomenon that the French record world has even known. In three years, she has made 10 records for Disques Philips, Productions Carrere, all of which have reached No. 1. Since her first success, the million selling "L'ecole Est Finie" (School Is Over), to her latest chart topper, "Le Folklore Americain," her prestige has gone from strength to strength. She is tremendously popular with French teenagers, who see in her a reflection of themselves.

# Mademoiselle from CBS. Records Revision Office Streisand

En Français

# Parlez-vous?



Barbra Streisand En Français is just that.

We weren't about to risk losing any of the magic in translation

La belle Streisand is no halfway star. So when Disques CBS told her about her first EP for France, she plunged headlong into the project with all that overpowering talent at the ready.

Some U.S. stars record "safe" standards for their initial foreign-language exposure. But not our Barbra. With typical Streisand *esprit*, she determined to become a *chanteuse* for the occasion.

It took time and work. We spent a solid year putting together the right material four good new songs by leading French popular composers. We engaged Michel Legrand, France's top arranger-conductor, to do the musical honors. Barbra brushed up her Berlitz, thought French thoughts and got ready to turn loose with that miraculous voice.

Then—and only then—we recorded.

What we had when the session was over was a studio full of ecstatically limp people. And an EP as French as the Arc de Triomphe and as Streisand as every light on Broadway.

So brace yourself, Paris. The City of Light is about to be out-dazzled. Here comes Barbra.

Mais whee-ee-ee!

**CBS Records/Entertaining the Entire World** 

€ "CBS," Marcas Reg. T.M. PRINTED IN U.S.A



At the invitation of NHK (Japan Broadcasting Association), much awaited Herbert Von Karajan and the Berlin Philharmonic Orch. will visit Japan on April 7, for 18 performances through 11 cities of Japan The 1st performance is scheduled on April 12 in Tokyo. This is Karajan's 4th visit after a 7 year interval, and the orchestra's 3rd after a 9 year interval. Judging from his three out of top five best seller classi-cal records in '65, the group will never fail to have hearty welcome by classical fans everywhere they go. To honor their coming, Nippon Grammophon will release an anniversary record. The top five of classical section are as follows: "Beethoven Symphony No. 5/Unfinished" (Karajan-Grammophon), "Devorak Sym. No. 5" (Karajan-Grammophon), "Beethoven Sym. No. 5/Unfinished" (Bruno Walter-Columbia), "Pathetic" (Karajan-Grammophon), and "Pathetic" (Leonard Bernstein-Columbia). Nippon Victor held an anniversary party on Jan. 4 at newly opened Tsukiji studio to honor artists of the firm who had hits in '65, and Mr. Momose, presi-dent of the firm, gave a New Year salutation, stressing that the record busi-ness is far behind industrially because of over production, and of fragileness of retailer organization. He said that if the matter is left as it is, there will be no progress but declination in the business circle. The Beach Boys arrived here in Japan on Jan. 5 for 18 days of performances and had their first performance in Tokyo on Jan. 7. It turned out to be a great success. Toshiba Records, having released 6 LPs, 2 compact LPs, and 9 EPs in the past, released two anniversary records to honor their performances here. "Surfer Girl" includes "Catch A Wave," "Surfer Moon," "In My Room" and 8 others besides the title song. "Beach Boys Party" includes "Tell Me Why," "I Get Around" and 11 others. Two of the anniversary records show a good sales tendency. "While the International Trade and Industry Ministry ruled that manufac-

others besides the title solid. Beach Boys Furly includes for a good sales Get Around" and 11 others. Two of the anniversary records show a good sales tendency. While the International Trade and Industry Ministry ruled that manufac-turers of flexible vinyl records should be controlled by the Japan Industrial Standard, Athene Records made an application to be inspected in the middle of last Nov., soon after the law was established. They became the 1st Japanese factory to be recognized under the Industrial Standard rule. To honor the Astronauts, now on a visit to Japan, Nippon Victor will put on the market two of the anniversary releases at the end of Jan. and in the middle of Feb. The former is "007/Thunderball" and the latter is "Pel Un Pugno Di Dollari." Both were recorded in Japan. Japan local "Amenonakano Futari" (Lovers In The Rain), released by Nippon Victor and sung by Yukio Hashi, top singer of the firm, shows a won-derful sales tendency. The firm says that it will be the biggest hit of the year. While LP records, color televisions, small cars, and flexible vinyl records benefited with the decreased tax (10%) for three years since 1962, the Ministry of International Trade and Industry last year settled the tax percentage: 13% in '65, 16% in '66 and 20% in '67. The Japan Records Association tried to request the Ministry, by filing a petition, to keep the present 13% tax percentage, and this time scored a success. By this tax percentage, the record business will get the benefit of 6 billion yen in 1966 and 15 billion yen in '67. According to the statistics made by Japan Records Association, the records production achievement of last Nov. shows 6% increase, compared with that of Nov. '64, and 14% increase, compared with that of last October.

## **Japan's Best Sellers**

This Week Las Week

- 3
- Sakaba Kouta—Keiko Matsuyama (Toshiba) Sayonara Wa Dance No Atode—Chieko Baisho (King) Namida No Renraku-sen—Harumi Miyako (Columbia) Yawara—Hibari Misora (Columbia) Aishite Aishite Aishichattanoyo—Miyoko Tashiro & Mahina Stars
- 6 -Teruhiko Saigo (Crown)
- 10
- (Victor) Kono Niji No Kieru Toki Nimo—Teruhiko Saigo ( Zankyo Kouta—Yukio Hashi (Victor) Futari No Sekai—Yujiro Ishihara (Teichiku) Aitakute Aitakute—Mari Sono (Polydor) Koi Ni Hakushu O—Komadori Shimai (Columbia) 9 10

#### INTERNATIONAL

This Week Last Week

2

78

- Karelia—The Feenades (Philips) The Spotniks (Polydor) Sub-Publisher/OMP Ten Seconds To Heaven—The Ventures (Liberty) Sub-Publisher/ EMP
- 5
- $\frac{2}{3}$
- EMP Il Silenzio—Nini Rosso (Globe) Sub-Publisher/New Orient Namida-Kun Sayonara—Johnny Tillotson (MGM) Kyu Sakamoto (Toshiba) Publisher/Shinko Cincinnati Kid—Ray Charles (ABC-Par.) Sub-Publisher/EMP Dans Le Meme Wagon—Majorie Noel (Seven Seas) Yukari Itoh (King) Sub-Publisher/New Orient Attends Ou Va T'en—France Gall (Philips) Sub-Publisher/Victor Get Off Of My Cloud—The Rolling Stones (London) Sub-Publisher/ Shinko 10 12 Shinko Thunderball—
- 9 10
- Shinko Thunderball—Tom Jones (London) Sub-Publisher/Taiyo La Playa—Claude Ciari (Odeon) Graeme Bertlett (Philips) Los Mayasa (Patette) Sub-Publisher/Toshiba Une Echarpe, Une Rose—Chantal Goya (RCA Victor) Sub-Pub-lisher (Victor)
- $\mathbf{7}$ 11 13
- 12
- Une Echarpe, One Kast Schuld Charles (Liberty) Sub-Publisher lisher/Victor Everybody Loves A Clown—Gary Lewis (Liberty) Sub-Publisher Ivan Mogull Music Associates/Shinko We Can Work It Out—The Beatles (Odeon) Sub-Publisher/Toshiba Unchained Melody—The Righteous Brothers (Seven Seas) Sub-13 14 Unchained Melody—The Righteous Brothers (Seven Seas) Sub-Publisher/Shinko Pel Un Pugno Di Dollari—Ennio Morricone (RCA) Sub-Publisher/ Victor 8
- 15

#### ALBUMS

Last Week This Week

2

5

- Mary Poppins—Sound Track (Disneyland) Presley Golden Story—Elvis Presley (RCA) The Sound Of Music—Sound Track (RCA) Ventures A Go Go—The Ventures (Liberty) Golden Billy Vaughn—Billy Vaughn (Dot)



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Music.

topped the popularity poll in Lebanon has a new single on Pye, "Tomorrow," which as usual is from the pen of Chris Andrews and published by Glissando Music.
After nine years as A & R Manager with Pye and Decca, Ray Horricks is leaving Decca to set up his own independent production unit. He will continue to make certain disks, both singles and albums, for Decca as well as other major companies. During his stay with Decca, Horricks has been associated with chart successes by artistes such as Anthony Newley, Ted Heath, Frank Chacksfield, etc.
The latest British singers to take part in the San Remo contest are CBS artistes Chad and Jeremy. They will fly direct to San Remo from America where they are filming a TV series. After San Remo they return to London for a five-day promotional stint on radio and TV for their latest single "Teenage Failure," thence back to the States and the TV series.
British group the Truth gets their first American release on ABC Paramount with the Lennon-McCartney composition "Girl," which is featured on their "Rubber Soul" LP. Voted a "Cash Box Newcomer Pick of the Week," the disk was cut by Geoff Cooper for the Alan A. Freeman Associated and released in the U.K. by Pye.
Quickies: With "Spanish Flea" zooming up the British charts, a brief visit by Herb Alpert is planned for March 11th during which time he will tape two half-hour spectaculars for BBC TV. . . . Label switch for Andee Silver from EMI to Fontana and a new single "Only Your Love Can Save Me Now" published by Sparta. . . . Cilla Black makes a welcome return to the charts with "Love's Just a Broken Heart" penned by Mort Shuman and Kenny Lynch, issued on Parlophone and published by Aberbach. . . . Looks like the Silkie will repeat their "You've Got to Hide Your Love Away" success in America where have as an album track by Cilla Black. . . . Mellin Music has the new Cilf Bennett single "You Can't Love Them All" (Parlophone). . . The Kinks currently in Belgium for concerts fly to Copenha

### The Best in Britain ... Bens

# Victor Reps Gather At Latin Meeting



Seen in these photos taken at the RCA Victor Latin American convention are (in all cases left to right); top line of pics (left) George R. Marek, vice presi-dent and general manager of RCA; (center) Charles R. Denny of RCA International, Maria Rodriguez from El Salvador, the label's Dario Soria, Senora De Infante of Mexico and RCA International's R. Edward Warn: (right) Rudi Tolnay of RCA Int'l., Richard L. Broderick of the company's record divi-sion, Charles R. Denny, Dario Soria and Eugene S. Dailey and George B. Flenner, both of RCA Int'l. In the middle row of photos are (left pic) Louis Couttolene Jr. president of RCA Mexico, Mme. de Rieux de Francia and Richard L. Broderick; (center shot) and George B. Flenner and Ralph Lopex, both of RCA International, listening to the new auto-stereo; (right) Miguel Aceves Mesia, Libertad Lamarque and Pedro Vargas, three of the label's Mexican artists who received golden medals. In the bottom row of pics we have (left) George R. Marek and Charles R. Denny; Louis Couttolene addressing a meeting and (left) Rubin Fuentes of Mexico, Hernan Kestrepo of Colombia, Mrs. Fuentes, Luciano Villa of Colombia and Enrique Marquez of Ecuador.

MEXICO CITY—Members of the RCA Victor international staff and top management personnel from New york prepared for the future and wel-omed two new recording studios at the Latin American convention of the company's reps and subsidiaries here from Jan. 10-15. The meetings were under the chair-manship of George Marek, vp and general manager of RCA Victor, Charles R. Denny, vp and managing director of the international division; Dario Soria, vp in charge of interna-tional coordination; R. Edward Warn, vp in charge of Latin subsids. Louis Couttolenc Jr., president and general manager of RCA Victor Mexicana, was host. was host.

Aims Of The Convention

1. Increase RCA Records' sales in Latin America in the following manner

a) Through the mutual useage of Latin American catalogs
b) Through the usage of U.S. and European catalogs

c) By coordinating—among all Latin American distributors—fa-cilities so that RCA artists may travel on special tours over Latin

America. 2. Increase U.S. and European re-cordings' sales by taking into ac-count the development of local re-

cordings with the international sales potential.

#### Studios

Studios Two new studios were inaugurated, with a total cost of almost one mil-lion pesos, and both Studio "A" and Studio "B" were equipped with the Dynagroove system. At the end of the ceremony a Champagne Cocktail par-ty was held, all of the guests being presented LP records by singers Mi-guel Aceves Mejía, Libertad La-marque, and Pedro Vargas. They, in turn, were granted—that very day, during Marek's presentation — gold medals for their outstanding records in sales in the many years they have been with this recording company. Attendance

Attendance

Attendance Attendants to this convention were Robert F. Cook, from Argentina; Eric Skinner and Antonio Ramalho Neto, from Brazil; Héctor Ur-bina, from Chile; Hernán Restrepo Duque and Luciano Villa G., from Co-lombia; Enrique Márquez, from Ecua-dor; Mrs. María Rodríguez A., José Antonio Hutt, Salvador Avelar and Arthur Lerner, from El Salvador; Mr. and Mrs. Ken Khouri, from Jamaica; Louis Couttolenc Jr., from Mexico; Nilo Marchand O., from Perú; Leslie C.D. Lucky Samarro, from Trinidad; and Antor Antor, from Venezuela.

As heads of the European delega-tions were Peter F. Baumberger, from Switzerland; Madam Helyett de Rieus, from France; Kurt Richter and Fran-cescol Fanti, from Italy; and George I. Harrison, from Canada.

#### Program

The convention was officially opened with a cocktail party at Salón Ter-raza, in the María Isabel Hotel, Jan. with a cocktail party at Saloh lef-raza, in the María Isabel Hotel, Jan. 10, and it was agreed that the meet-ings be realized as sessions in the morning, all delegates of the different countries being present, and as short intervals in the afternoon, all the at-tendants having the chance to meet colleagues from other countries and to discuss about artistic tours, cata-logs promotions, and new ideas (plans) for the U.S., European, and Latin American markets. To fulfill these projects, Dario Soria announced the establishment of a new department whose name will be Licensee Relations, Latin America, of which José M. Vias Jr. will be in charge. Vias will travel all over Latin America, having the Victor offices in New York as head-quarters.

quarters

Quarters. During the morning sessions, each country that was represented had a presentation of its artists and local repertoires, of its sales in the future and of its promotion and advertising

plans, including its activities and projects. Likewise, each country pre-sented a brief review of its activities in 1965 and of its projects for the new year. These sessions ended with four presentations by the U.S. delegates. Lee Shapiro, manager of foreign ree-ord sales, spoke on "The Musical World of RCA Victor." Richard L. Broderick, merchandising manager, international liaison department, pre-sented the U.S. catalog and empha-sized the tremendous growth and the outstanding place in popularity of his catalog in Latin American markets. Frank N. Swenson, manager record marketing, RCA International Divi-sion, spoke about exporting all of the finished RCA Victor products (rec-ords and recorded tapes), and finally, Irwin S. Tarr, manager, planning and merchandising, presented the dele-gates the auto stereo & tape cartridge. Tarr's demonstration was accom-plished on three cars parked outside the María Isabel Hotel; one of these cars was supplied by the President of Mexico, Lic. Gustavo Díaz Ordaz, and the other two cars by the Ford Mo-tor. Tinally, RCA Victor of New York, Record Division, offered a banquet (dinner) at the Ambassador Hall in the María Isabel Hotel, where seventy participants were present for the clos-ing of the Convention.

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Sham & the Pharaohs' number "Wooly Bully," CBD is releasing a single "Go Go" by the group. The PR section of Discos Odeon is headed in São Paulo by Orlando Stefano and it is through him that we come in contact with the latest release news of the company: with the title "Surge Um Astro" (A Star is born), the label has released an album by the newly pacted chanter Agnaldo Timóteo, with versions of international hits... From a show we mentioned in previous columns, with Pery Ribeiro and Leny Andrade, accompanied by the instrumental group Bossa Tres, recorded live in Rio de Janeiro, Odeon is releasing a varied album of the best MPM style... A champion of disc sales, Altemar Dutra, the troubadour of the Brazilian song, has another album on the market with the title of one of the strong numbers included, "Eu Te Agradeço"... For the fans of the Latin-American rhythm another album is released by the Acapulco Serenaders titled "Inolvidable Ritmo," with rich and lively arrangements... Also considered to be one of the recording stars of the label is Wilson Simonal, whose fourth album "S'Imbora" is already in the shops and is having good sales... A well-liked comedy act by radio and TV artists Vitorio & Marieta, appear in an al-bum cut for Odeon, "Showrise," with several comic situations of Italian immi-grants in Brazil. The most popular songstress at the moment is Elis Regina (Philips), who

bum cut for Oueon, Showrise, with several conne situations of Hanan mini-grants in Brazil. The most popular songstress at the moment is Elis Regina (Philips), who left for Europe on a long vacation tour. Giorgio Magnani is a descendant of Italians who came to São Paulo. He has embarked on a one-man fight for the creation of a new style in the Brazilian Popular Music base, with a view to internationalize it. He is dealing with several recording companies and pubberies (Edições RCA is interested in several of his compositions) for the mass promotion of his material (some 400 compositions). In a theater in São Paulo, Magnani presented his numbers "La Mia Prece," "Occhi Di Pietra" and "Il Re Del Circo" for an audience who forced the young semi-amateur artist to repeat his numbers as many as six times. This time, Giorgio presented his numbers only in Italian, but he has them all prepared in Portuguese and English, which he is preparing to show in another theater presentation. Another innovation that he is promoting is a new Afro-Brazilian rhythm which he calls "Too-Lee-Lee" (also prepared for an international market), based on the rhythmic movement of the Negro of the "favela" (shantytowns on the hills of Rio). It is interesting to note that the "favela" (shantytowns on the hills of Rio). It is interesting to note that many tries at innovation are being introduced, which means that the Brazilian popular music is constantly on the move, maintaining the strong personality that makes it still the most original musical manifestation in the world today.

#### Cash Box—February 5, 1966——International Section

# Mexico's Best Sellers

- Mazatlan—Mike Laure (Musart) La Chica Yeye—Los Rockin' Devils (Orfeon)—Manolo Muñoz (Musart) Es Lupe (Hang On Sloopy)—Los Johnny Jets (CBS)—The McCoys (Gamma)--Los Rockin' Devils (Orfeon)—(Grever) Las Calles De Mexico—Sonora Santanera (CBS) Luces De La Ciudad (Downtown)—Petula Clark (Vogue)—Anina (Or-faon)  $\frac{1}{2}$
- 45
- feon
- 6

- feon) La Mentira—Pepe Jara (RCA)—Javier Solís (CBS)—Los Panchos (CBS) —Los Galantes (Orfeon)—Gloria Lasso (Musart)—(Campei) Maria No Mas—Cliff Richard (Capitol) Zorba El Griego—Trio Ateniense (Vogue) Jamaika Ska—Toño Quirazco (Orfeon)—Los Yorsys (Musart) Shaggy Dog (Perro Lanudo)—Mickey Lee Lane (Gamma)—Los Rockin' Devils (Orfeon)—Los Aragón (Musart)--(Grever)

### **Brazil's Best Sellers**

This Week 1

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- Last Week 1 Quero Que Vá Tudo Pr'o Inferno (Mundo Musical) Roberto Car-
- $\frac{2}{3}$
- los/CBS II Mondo (Edições RCA) Jimmy Fontana/RCA Victor II Silenzio (Fermata) Nini Rosso/Fermata Wooly Bully (Fermata) Sam The Sham & The Pharaohs/CBD (MGM)

  - 5 9

- 11 14
- (MGM)
  A Festa Do Bolinha (Edições RCA) Trio Esperança/Odeon
  O Escandalo (Fermata) Renato & Seus Blue Caps/CBS
  Ternura Demetrius/RCA Victor
  O Principio E O Fim (Edições RCA) Agnaldo Rayol/Copacabana
  Amor Y Tristeza (Vitale) Orlando Alvarado/Continental
  A Ticket To Ride (Fermata) The Beatles/Odeon
  Não Diga Nada (Edições RCA) Joelma/Chanteeler
  N'Avoue Jamais Guy Mardell/Mocambo
  A Tua Voz Os Incriveis/Continental
  Shame & Scandal In The Family (Fermata) Shawn Elliot/Chanteeler
  Io Che Non Vivo (Fermata) Pino Donaggio/Odeon
  Mr. Tambourine Man (Fermata) The Byrds/CBS
  A Praia (Vitale) Agnaldo Rayol/Copacabana
  We'll Sing In The Sunshine (Embi) Trini Lopez/Reprise 9
- $13 \\ 12$
- 15
- We'll Sing In The Sunshine (Embi) Trini Lopez/Reprise 16
- Sombras (Embi) Manolo Menendez/Continental Canção Falando Mal De Vocé (Vitale) Moacyr Franco/RCA Victor 18
- Creme Batido (Fermata) Herb Alpert's Tijuana Brass/Fermata 19
- 17Afinal Chegou (Fermata) Os Vips/Continental
- 22 23 Os Ovos Que A Galinha Poz (Fermata) Ary Toledo/Fermata 20
- 24
  - Feitinha P'ro Poeta Jongo Trio/Farroupilha
  - Se Non Avesse Piu Te (Edições RCA) Gianni Morandi/RCA Victor

#### Brazil's TOP TWELVE LP'S

- Jovem Guarda-Roberto Carlos/CBS
- 2 Help!-The Beatles/Odeon
- Whipped Cream & Other Delights-Herb Alpert's Tijuana Brass/  $\mathbf{7}$ Fermata
- 5 Canta Para A Juventude-Roberto Carlos/CBS
- No Zum Zum-Dorival Caymmi & Vinicius de Moraes/Elenco
- Dois Na Bossa-Elis Regina & Jair Rodrigues/CBD (Philips) 3
- O Fino Do Fino-Elis Regina & Zimbo Trio/CBD (Philips) Ti Amo-Several Italian Artists/RCA Victor 6
- A Noviça Rebelde-Soundtrack/RCA Victor
- Quando O Amor Te Chama-Agnaldo Rayol/Copacabana 13
- Eu Te Agradeço-Altemar Dutra/Odeon
- 14 South Of The Border-Herb Alpert's Tijuana Brass/Fermata

#### Top Six Double Compacts

- Jovem Guarda—Roberto Carlos/CBS
- 2 Help!—The Beatles
- A Garota Do Baile-Roberto Carlos/CBS 3
- 6 Mente Me-Agnaldo Rayol/Copacabana
- Giramundo-Pery Ribeiro/Odeon
- 5 E Tempo De Amor—Wanderlea/CBS

SINATRA MARCHES ON-Latest in the continuing promotion throughout



England of Frank Sinatra product, in recognition of his 50th birthday and 25th anniversary in the business, is this special window display that ap-peared in the window of Rumberlos of pearce. Epsom.





After the success of "Per Un Pugno Di Dollari," Ennio Morricone has also composed the second western by Sergio Leone, "Per Qualche Dollaro In Piu." The two principal themes of "La Resa Del Conti" and "Per Qualche Dollaro In Piu" recorded by Morricone's Orch. and Alessandroni's Cantori Moderni. Jimmy Fontana, the triumphant winner of the summer 1965 ("Il Mondo" has achieved a million copies sold only in Italy and is a best seller in Spain, France, England, and Germany) has recently waxed his latest tunes: "Pen-siamoci Ogni Sera" and "Un Regalo" by Boncompagn Fontana and Carlo Pes. The Orchestra is conducted by Carlo Pes. Rita Pavone, who was successful with her TV Show, "Stasera Rita," has re-cently waxed a new LP containing all the tunes she presented in the show. Michele has recorded an LP, "Tisenti Sola Stasera." The Honeycombs came to Italy on Saturday Jan. 15. Peppino Di Capri re-cently was successful in taking part in a broadcast dedicated to youth: "Ban-diera Gialla." Among his interpretations, the one that had the biggest success was "La, La, La, La." England's Hollies have arrived in Italy and are quite successful. The first "Very Last Day," "You Must Believe Me," "Too Many People" "Fortune Teller," etc.

Teller," etc. A new record on the Odeon label has been published. These tunes waxed by Mario Querci are similar to the Folk Florentine songs. Next month, the first LP by Len Barry will be published in Italy. This record is entitled "1, 2, 3." Decca has recently begun the publishing of a new folk series: the first three records containing some songs written by Matteo Salvatore. Julius Katchen presented all the operas by Brahms in a series of concertos that was a great success in London. He is recording all the Music by Brahms on Decca records. The first two records contain opera 117, 118, 119 and 76 and 116 and is dedi-cated to the third period of Brahms's piano work. The third record is dedi-cated to Brahms's first works, which he published when he was 21 years old. The fourth record contains opera numbers 39, 79, 10. From June 25-29 the Second Mostra Internazionale di Musica Leggeta will take place on the initiative of the Azienda Autonoma Soggiono e Turismo. The display will be presented at the lido of Venezia. The final night will be per-formed on the Euro Television. 12 Italian singers chosen by reporters and 6 foreign singers will take part. The Gondola D'Oro offered as prize last year will be given to the best sellers of last year's songs at the first "Mostra" on the 29th.

will be g the 29th.

In a round-up of San Remo song entries in last week's issue, there was an incorrect spelling of Edizioni Musicale C.A.M. as the publisher of "10 Non Posso Crederti," which was performed by Franco Tozzi and Bobby Vinton.

# Italy's Best Sellers

This Last

		TT COLLS
Week	Week	On Chart
1	1	5 *Solo Tu: Rita Pavone-RCA Italiana, Published by RCA
2	3	2 Lei: Adamo-EMI Italiana, Published by EMI
3	2	11 *La Festa: A. Celentano-Clan, Published by Clan
2 3 4 5	$\frac{4}{5}$	6 *Il Plip: Rita Pavone-RCA Italiana, Published by RCA
5	5	9 La Casa Del Signore: B. Solo-Ricordi, Published by Su- garmusic
6	10	2 *Vita Mia: Tony Del Monaco-CGD, Published by Sugar- music
7	6	5 Non Mi Tenere Il Broncio: Adamo-EMI Italiana, Pub- lished by EMI
8	7	5 *Stasera Con Te: Rita Pavone—RCA Italiana, Published by RCA
9	9	3 *L'Amore: Don Backy-Clan, Published by Clan
10		1 *Per Qualche Dollaro In Piu: Ennio Morricone, Published by RCA Italiana *Denotes Original Italian Songs
	-	2 choros originar reanan Boligs

# Sweden's Best Sellers

- 1 Day Tripper (Beatles/Parlophone) Sonora Musikförlags
- AB, Sweden Over And Over (Dave Clark Five/Columbia) Palace Music
- AB, Sweden Should I (Hep Stars/Olga) Belinda (Scandinavia) AB,
- Sweden Stop The Music (Lenne & the Lee Kings/Gazell) Belinda (Scandinavia) AB, Sweden Yesterday Man (Chris Andrews/Decca) Sweden Music AB, 2 5 8
- 6 35
- Good Morning Tears (Larry Finnegan/Svensk-American) My Generation (Who/Brunswick) Till The End Of The Day (Kinks/Pye) Kassner Music AB, 6 8 Sweden
- Bloodhound (Tages/Platina) Edition Odeon, Sweden It's My Life (Animals/Columbia) Screen-Gems Music AB, 9 4 10
  - Sweden \*Local copyright.

## Norway's Best Sellers

1	1	7	Day Tripper (Beatles/Parlophone) Sonora Musikförlags
~	~		AB, Sweden
2	2	11	Yesterday (Beatles/Odeon) Sonora Musikförlags AB,
3	77	0	Sweden
9	7	8	It's My Life (Animals/Columbia) Screen-Gems Music AB,
4	9	11	Sweden
÷	3	11	Get Off My Cloud (Rolling Stones/Decca) Musikförlaget
5	4	14	Essex AB, Sweden
9	4	14	Eve Of Destruction (Barry McGuire/RCA Victor) Sweden
~	0	-	Music AB, Sweden
6	6	10	*Ola Var Fra Sandefjord (Johnny Band/Decca) No pub-
_	_		lisher
7	5	6	The Carnival Is Over (Seekers/Columbia) Sweden Music
			AB, Sweden
8		1	All Over The World (Françoise Hardy/Vogue) No pub-
			lisher
9		1	You Were On My Mind (Barry McGuire/RCA Victor)
			Gehrmans Sweden
0	8	6	A-A-A Sheriff (Wenche Myhre/Polydor) Multitone A/S,
			Denmark



#### DENMARK

DENMARK Latest releases from Tono include "It's All Over Now, Baby Blue" and "Daddy You Been On My Mind" with Joan Baez on Amadeo. The two songs are from her sixth LP titled "Farewell Angelina." On the Teener label, the Golden Girls are out with an EP that includes "Shine On Harvest Moon," "Ain't She Sweet," "Up The Lazy River" and "Talk Of The Town." The group has just returned from a successful tour in the Middle East. On Gene Nor-man Presents is Billy Strange doing "Thunderball" b/w "9th Man Theme." Metronome Records A/S reports a good sale of "Korfu," the latest Jørgen Ingmann record. Among foreign releases from the company are "But You're Mine" with Sonny & Cher, "The Revolution Kind" with Sonny and "Fever" with the McCoys, all on Atlantic. Oktav Records presents the debutant Anisette with two titles in Danish. She has already been seen on a local TV show. Oktav Musik is operating from Hellerup, one of the Copenhagen suburbs. Head of the company is Jørgen Kleinert, and the records are distributed by Faellesekspeditionen. NORWAY

NORWAY

NORWAY Movies are doing a lot for the record sales these days, particularly in the LP field. The January LP charts include soundtrack records from "Mary Poppins" (2nd), "Help!" (4th), "My Fair Lady" (6th) and "Sound Of Music" (7th). However, the late Jim Reeves on RCA Victor is still the leading money-maker on LPs in Norway, with his "Gentleman Jim" among the Top 20 for the 23rd month, "Best Of Jim Reeves" for the 18th month and "Jim Reeves' Golden Records" for the fifth month. Françoise Hardy is now debuting on the Norwegian charts with her "All Over The World" on Vogue, a label handled by Arne Bendiksen A/S. Other releases from the same company include Rannie Rommen on Triola with "Good Bye, Good Bye, Good Bye." Kirsti Sparboe, also on Triola, looks like she got a new hit with her "Hjem" (Home On The Range). The lark is also heard together with Oddvar Sanne and Arne Bendiksen on a Norwegian Triola recording of "Yesterday," titled "Ensomhet" in Norwegian. NPA (Norsk Phonogram A/S) is busy with a promotion campaign for Simon & Garfunkel and their CBS single "The Sounds Of Silence" b/w "We've Got A Groovey Thing Goin'." SWEDEN

#### SWEDEN

Music publisher Stig Anderson of Sweden Music AB is back from vacation

Music publisher Stig Anderson of Sweden Music AB is back from vacation at the Canary Islands, Spain. He is already preparing his next trip abroad, one that takes him to the U.S. and Mexico at the end of February. Bengt Bernhag of Polar Music AB to the Canary Islands, Spain for a couple of weeks vacation in beginning of February. He has just recorded an LP with Gnesta-Kalle on Septima Records titled "Gnesta-Kalle Norden Runt" (Gnesta-Kalle Around Scandinavia). "I think this is something for the world market," he told Cash Box.

Kalle Around Scandinavia). "I think this is something for the world market," he told Cash Box. Karusell Grammofon AB has a new single with Danish group the Lollipops on Polydor. The trio, now debuting on the Polydor label, expect this single to be the start of an international career. The titles are "Words Ain't Enough" and "Who Cares About Me." Swe-Disc has Brian Poole and the Tremeloes with the single "Could It Be You" b/w" "Good Lovin" just released. The Swedish group, the Spotnicks, at the moment in Mexico City and contracted to open in Tokyo Feb. 1st, are out with a new six-song EP including among others "Big Jump." EMI-Sweden has noted another top seller with the Dave Clark Five and "Over And Over" on Columbia. In addition, the Beatles continue their suc-cess, now with "Day Tripper" topping the Swedish (and Norwegian) charts. Other EMI records at the charts here at the moment include "Good Morning Tears" by Larry Finnegan on Svensk-American (6th spot), Tages on Platina with "Bloodhound" (9th spot) and the Animals on Columbia with "It's My Life" (10th spot). Local EMI group, the Shanes, noted much applause from the critics for their recent LP titled "The Shanegang" on Columbia. Latest from Sonnet Grammofon AB includes "Keep On Running" with the Spencer Davis Group at Sonet. A local group, Ola and the Janglers, are doing very well with their "Surprise, Surprise" released as a single as well as an EP and LP. They are recording for Gazell; so is Lenne and the Lee Kings, this week debuting on the charts here with their "Stop The Music." The group toured Finland for several months last year, and this record also topped the Finnish charts, but this is the first time they got a break in their native Sweden. Sweden.

## **Denmark's Best Sellers**

This Last Weeks

This Month

6

10

Month

Week	Week	On Ch	lart
1	1	5	We Can Work It Out (Beatles/Parlophone) Multitone A/S
			Denmark
2	2	5	Yesterday Man (Chris Andrews/Decca) Sweden Music AB,
-	-	Ŭ	Sweden
3	3	8	Yesterday (Beatles/Odeon) Multitone A/S. Denmark
4	4	8	
4	4	0	Sweden Music AB, Sweden
~	C		
$\frac{5}{6}$	6 8		Donna, Donna (Donovan/Pye) No publisher
6	8	4	Tell Me Why (Elvis Presley/RCA Victor) Southern Mu-
			sic AB, Sweden
7	5	10	Get Off My Cloud (Rolling Stones/Decca) Musikförlaget
			Essex AB, Sweden
8	7	23	Help! (Beatles/Parlophone) Multitone A/S, Denmark
8	7 9		(I Can't Get No) Satisfaction (Rolling Stones/Decca)
5	5	11	Musikförlaget Essex AB, Sweden
10		1	
10		T	Day Tripper (Beatles/Parlophone) Multitone A/S, Den-
			mark
		1	way /a I D Deat Callera
		JOL	way's LP Best Sellers
	-		

h Rubber Soul (Beatles/Parlophone) Mary Poppins (Soundtrack/HMV) Out Of Our Heads (Rolling Stones/Decca) Help! (Beatles/Parlophone) Jim Reeves' Golden Records (RCA Victor) My Fair Lady (Soundtrack/CBS) Sound Of Music (Soundtrack/RCA Victor) Ase (Ase Kleveland/Polydor) Local product Gentleman Jim (Jim Reeves/RCA Victor) Up Through The Years (Jim Reeves/RCA Victor) 10



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Beatles LP. Karl Heinz Busse is going all out with his production push for new German waxings by top Italian stars Peppino Di Capri and Tony Dallara, as well as a newie by the Fraternity Brothers. Leif Malmborg dropped us a line from Sweden to tell us that the Hi Balls are touring Germany in February. That's it for this week in Germany.

#### GERMANY-BEST SELLERS OVER THE PAST **8 WEEKS**

IIIS	Last	V V	eeks	
Week	Week	On	Chart	

W Cen	WCCK	
1	1	5 *Marmor, Stein & Eisen Bricht (Marble, Stone And Steel
		Can Break)—Drafi Deutscher—Decca—Nero Music/Ham-
		merling/P. Meisel
2	$\frac{2}{7}$	6 Il Silenzio-Nino Rossi-Hansa-Ariola-Intro/P. Meisel
3	7	3 Yesterday Man—Chris Andrews—Deutsche Vogue—Intro/
		P. Meisel
4	3	6 Get Off Of My Cloud-The Rolling Stones-Decca-Hans
		Gerig Music
5	4	6 *Balla Balla-The Rainbows-CBS-April Music/Mikulski
6		1 We Can Work It Out-The Beatles-Odeon-Rolf Budde
		Music
7	6	5 Und Dann (And Then)-Bernd Spier-CBS-Hans Gerig
		Music
8		1 Turn, Turn, Turn-The Byrds-CBS-Hans Gerig Music
9		1 *Er Ist Wieder Da (He Is Back Again)-Marion-Hansa/
· ·		Ariola—Intro/P. Meisel
10	10	6 *Du Bist Nicht Allein (You Are Not Alone)—Roy Black—
10	10	Polydor—August Seith Music
		r oryddr-August Berni Music

Cash Box<

Feb. 14, is going to be an historic day in Australia, for this is when we make the switch to decimal currency, which pulls us in line with many other countries around the world. The actual conversion period is expected to take two years, and during this time we will be handling two sets of currency.
Local group the Atlantics, who had a couple of big records some time back when they were recording for Australian Record Company, have now switched labels and their latest release is on Festival/Leedon; titles are "That's Old Fashioned" and "Gotta Lot Of Love." Another newie on the same label features Ray Brown & the Whispers with "Tennessee Waltz Song" and "I Am What I Am," which is already on the way to chart ratings.
Barry Kimberley, the head of Essex Music of Australia, is in very good shape for a few hits of the moment with "Get Off My Cloud," "Good News Week," "A Windmill In Old Amsterdam," "To Whom It Concerns," "Don't Push Me," "How Can You Tell," "Where The Sun Has Never Shown," "Turn Turn Turn," and "Sounds Of Silence." With a collection like this, it's little wonder that Essex is looking forward to the months ahead.
There is some chance that the Searchers will make a concert tour of Australia within the next couple of weeks, but at press time we weren't able to confirm this. The group's current release on the Astor label is "Take Me For What I'm Worth."

AUSTRALIA

I'm Worth." Over the past few weeks Cash Box has received several complaints from important record retailers on the singles situation as it stands in this country today. They ALL claim there are far too many singles being released for them (the dealer) to cope with. The result is that dealers just aren't prepared to carry stocks (even on some of the hotter records) and prefer to work from distributor stocks. In a small market such as ours the consumer can absorb just so many singles, and any more are going to be lost for sure. With the increasing number of individual releases it is only natural that unit sales for many records must decrease; so overall, the industry doesn't gain much by releasing more product. The whole position is confusing to dealer and con-sumer alike and should be closely examined before some monster problem develops. If top level record exects got out and spoke to dealers view the position. Festival Records has announced the acquisition of the American Scepter and Wand labels for the territory of Australia. Material from both catalogs will be released on the Scepter label here, and first releases are now being rushed. They are **Roy Head** with "Get Back," and "Are You There" by Dionne Warwick. This one is on the Cash Box chart. Festival has also advised that they will release "Keep On Running" by the Spencer Davis Group from England.

## Australia's Best Sellers

- The Carnival Is Over (The Seekers—Columbia) Chappell & Co. We Can Work It Out (The Beatles—Parlophone) Leeds Music \*Tell Him I'm Not Home (Normie Rowe—Festival/Sunshine) Planetary-
- $\tilde{3}$
- 5

- Nom You're The One (Petula Clark—Astor) Leeds Music A Well Respected Man (The Kinks—Astor) A Lover's Concerto (The Toys—Stateside) I'm A Man (The Yardbirds—Columbia) Crawlin' Back (Roy Orbison—MGM) Acuff-Rose \*Que Sera Sera (Normie Rowe—Festival/Sunshine) J. Albert & Son Sing C'Est La Vie (Sonny & Cher—Atlantic) Belinda Music \*Indicates locally produced record 10

#### GERMANY-JUKE BOX-RADIO-SALES FAVORITES

#### This Last Weeks

Week	Week	On Chart
1	6	3 Yesterday Man—Chris Andrews—Deutsche Vogue—Intro/
_		P. Meisel
2	_	1 *Er Ist Wieder Da (He Is Back Again)-Marion-Hansa/
_		Ariola—Edition Intro/P. Meisel
3	1	11 *Marmor, Stein & Eisen Bricht (Marble, Stone And Steel
		Can Break)—Drafi Deutscher—Decca—Nero/Hammerling/
		P. Meisel
4		1 *Sieben Traenen (Seven Tears)—Siw Malmkvist—Metro-
		nome—Intro/P. Meisel
5		1 Ich Will Immer Nur Dich (I Will Want You Forever)-
		Suzie—Deutsche Vogue—Edition Montana/Beierlein
6	2	7 *Abschied Vom Meer (Goodbye To The Sea)—Freddy Quinn
7	5	5 Get Off Of My Cloud—The Rolling Stones—Decca—Hans
		Gerig Music
8		1 Du Hast Ja Traenen In Den Augen (Crying In The Chapel)
		-Bobby Solo-CBS-Chappell/August Seith
9		1 Nur Bei Dir Bin Ich Zu Haus (Wind Me Up)—Cliff Richard
		-Columbia-Ralph Maria Siegel Music
10	4	5 Und Dann (And Then)-Bernd Spier-CBS-Hans Gerig
		Music
		*Original German Copyright

#### GERMANY-BEST SELLING LP's

#### This Last Months

Month	Month	On Chart
1		1 Brave Rolling Stones—Hoer Zu (Teldec)
$\overline{2}$		1 Rubber Soul—The Beatles—Columbia (Electrola)
3	_	1 *Neue Songs Der Welt (New Songs Of The World)-
		Fether & Abi Ofarim—Philips
4		1 *Spitzenreiter 65 (Top Hits 65)—Various Artists—Poly-
		dor (D.G.G.)
5		1 *My Fair Lady—Original German Cast—Philips
6		1 *Schlager Des Jahres 3 (Hits Of The Year 3)—Various
Ŭ		Artists-Hoer Zu (Teldec-Electrola)
7		1 West Side Story—Original film Soundtrack—CBS
8	<u> </u>	1 Holp!—The Beatles—Hoer Zu (Electrola)
9		1 *Wiener G'Schichten (Vienna Stories)—Peter Alexander
, i i i i i i i i i i i i i i i i i i i		-Ariola
10		1 Kinks In Germany—The Kinks—Deutsche Vogue
		*Original German Production



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# French EP TOP FIFTEEN

- La Bohème (Charles Aznavour) Barclay; French Music

- La Bohème (Charles Aznavour) Barclay; French Music Potemkine (Jean Ferrat) Barclay; Gerard Meys J'Aime (Adamo) Voix De Son Maitre; Pathé Marconi Les Marionnettes (Christophe) AZ; Jacques Plante Le Folklore Américain (Sheila) Philips; Bagatelle Yesterday Man (Chris Andrews) Vogue; Tournier Même Si Tu Revenais (Claude François) Philips; Tutti Le Travail C'Est La Santé (Henri Salvador) Rigolo Mon Coeur D'Attache (Enrico Macias) Pathé; Cirta Day Tripper (The Beatles) Odéon; Northern-Tournier It's My Life (The Animals) Columbia Le Diable Me Pardonne (Johnny Hallyday) Philips; Labrador Yesterday (The Beatles) Odéon; Northern-Tournier Mirza (Nino Ferrer) Riviera; Beuscher Fais La Rire (Hervé Vilard) Philips; Dany Music 12
- 13
- 14 15
  - FIVE French LP TOP
- Michelle (The Beatles) Odéon
- Adamo A L'Olympia (Adamo) Voix De Son Maitre 2
- Potemkine (Jean Ferrat) Barclay 3
- Aufray Chante Dylan (Hugues Aufray) Barclay
- 5 Gottingen (Barbara) Philips



Quality toppers George Keane, George Struth and Lee Farley have just re-turned from the recent MGM sales gathering in Beverly Hills. With regard to MGM record action in Canada, particularly in the Kama Sutra line, "Did You Ever Have To Make Up Your Mind" by the Lovin' Spoonful is only the second item by the group to bit high on the charts in Canada. "No more mystery—the Jerry Palmer record is on the go in Canada under the RCA Victor. They will distribute the red hot item—already a smash at the Canadian Lakehead on both CJLX and CKPR, and in Regina on CKCK, with rave notices coming in from many other Canadian centres including Kingston's CKWS and Prince Albert's CKBI. The record is on the Gaiety label. News from Hollywood and the Palmer camp indicates that the disc is increasing in air exposure every day in the U.S. and will soon get that all important consolidated action to become a regional breakout. Gaiety Records' prexy, Don Grashey, has arranged for Hollywood promotion man Tom Layne to further the cause of young Jerry and his smash-in-the-making, "Walking The Dog." "After is claimed for the Canadian record bit this week as Port Arthur's furdon Brothers, Basil and Dyer, expand their Tartan Aceord operation into the U.S.A. They will operate their American company. Tartan-American, from Cincinnati. First release in the U.S. under the new banner will be Bobby Cur-ta's current red hot chart item in Canada, "While Tm Away." "Toght The Law." Meanwhile the Motown gang chalks up his, just earing up the charts all over the delightful day's western territor." "Hought The Leaks avhole slew of great sounds on the burner out of Phono-tiss in Winnipeg. She has orders for car loads of the Bobby Fuller Four item, "Fought The Leaks avhole slew of great sounds on the burner out of Phono-tiss in Winnipes. She has orders for car loads of the Bobby Fuller Four item, "Fought The Leaks avhole slew of great sounds on the burner out of Phono-tiss in Winnipes. She has orders for car loads of the Bobby Fuller Four item, "Fought T

action is in the offing on a new Beatles single. Nowhere main by W. there Goes On," to say nothing of big airplay on the latest by Dave Clark Five, "At The Scene." One of the best middle of the road singles in many moons is the good Reprise outing by Nancy Sinatra, "These Boots Are Made For Walking." Check the action on the latest by Trini Lopez, also on Reprise. "Made In Paris" is the side Al Mair and Barry Paine are calling for chart honours. The flip side, also bright, is called "Pretty Little Girl." Arc has a real winner on HBR with "I See The Light" by the Five Ameri-cans. It'll be a smash in all Canadian markets. "Little Boy Sad" by the Gants has been a repeat winner on the "Battle" at Port Arthur's CKPR for the alotted ten days and then was retired undefeated. It has been an instant success with Lakehead teens. Frankie Valli and the Four Seasons make it a very successful month for Gaye Galin as singles a plenty hit the charts from her London H.Q. in Montreal. Earl McKitrick has exited Fort William's CJLX in search of greener pas-tures; he did it the hard way, rolling his car on his way to Winnipeg. He es-caped uninjured. Sammy Davis will score his first chart success in a while with "Lonely Weekends" on Reprise. Ron Newman figures Jack Jones for another chart outing with his Kapp rendition of "The Weekend." Columbia brass have a Steve Lawrence outing on the song that could well come in for a lot of the coin on this outing. The flip of the Lawrence disc, "Only For The Young," might become the big winner. And from the Batman scene—records galore, inspired by the TV'er all over Canada.

# Argentina's Best Sellers

45

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19 20

- This Last Week Week 1 1 Avec (Aznavour-Biem-Korn) Frank Pourcel (Odeon); Charles Aznavour (Disc Jockey); Lucio Milena (Disc Jockey); Elio RoRca Avec Polydor).
  - 2 3

    - 14
  - (Polydor).
    Shame And Scandal In The Family (Fermata) Shawn Ellios, Luis Dimas (Music Hall); The VIP's (Ala-Nicky); Frank Pourcel, Jim and Jerry, Lance Percival (Odeon); Dalida (Disc Jockey); Juan Montego (Polydor); Sacha Ristel, The Bells (Fermata).
    Je Me Suis Souvent Demande (Korn) Richard Anthony (Odeon Pops); Sandro (CBS).
    \*Al Lado (Korn) Palito Ortega (RCA).
    Que C'Est Triste Venise (Aznavour-Bien-Fermata) Charles Aznavour, Lucie Milena (Disc Jockey); Gino Bonetti, Josá Antonio (Microfon); Juan Ramon (RCA); Los Cinco Latinos (Music Hall); Nestor Fabian (Odeon); Luis Ordoñez (Ala-Nicky); Elly Neri (Fermata); Vincent Morocco (Polydor); Claudio (Odeon Pops).
    \*La Luna Y El Mar/El Aguacero (Melograf) Cuarteto Imperial (CBS). 6 6
    - 5
  - 7 8
- 10 11 12
- Nestor Fabian (Odeon); Luis Ordonez (Laurich, 1977) Props). (Fermata); Vincent Morocco (Polydor); Claudio (Odeon Pops). \*La Luna Y El Mar/El Aguacero (Melograf) Cuarteto Imperial (CBS). La Pollera Amarilla (Korn) Tulio Enrique Leon, Niko Estrada (Odeon); Sonia Lopez (CBS); Los Martinicos (Music Hall); Peter Delis (Disc Jockey); Los Claudios (Polydor). Tu Sei Quello (EP) (Lagos) Juan Ramon (RCA). \*Changuito Dios (Korn) Palito Ortega (RCA). \*March Of Boca Juniors Football Club Alegres Cantores (CBS). \*Playa Triste (Melograf) Charanga del Caribe (CBS). Ho Capito Che Ti Amo (Radio Record-Fermata) Luigi Tenco (Fermata) Lucio Milena (Disc Jockey); Gino Benetti, José Antonio (Microfon); Los Claudios (Polydor); Claudio Fabre (Music Hall); Wilma Goich, Javier Solis (CBS). Todo Termino Los Iracundos (RCA). Ron Y Tabaco (Korn) Tulio Enrique Leon (Odeon). \*No Vamo' A Trabajar (Korn) Rodolfo Zapata (Music Hall). \*El Corralero Cesar Isella (Philips); Ginette Acevedo (RCA); Los Ariscos (London); Herman Figueroa Reyes (Odeon Pops). Un Baccio E Troppo Poco (Fermata) Mina (Fermata). \*El Mapa (Korn) Palito Ortega (RCA). Whipped Cream (Fermata) Herb Alpert & Tijuana Brass (Fer-mata); Mister Trombone (CBS). La Playa (Korn) Nancy Li (CBS); Claude Ciari (Odeon Pops). \*Libre, Solterito Y Sin Nadie (Korn) Leo Dan (CBS). \*Local

  - 19
- 13 14 15 16  $\overline{20}$ 17
- 18 18 20
  - 17 18



As Eddie Mitchell, a Barclay artist, begins a three week program at Bobino Music Hall, with Jean Claude Annoux (EMI), Sacha Distel's show at the Olympia has been prolonged for a fifth week. Mireille Mathieu, the new Edith Piaf, discovered two months ago in a TV contest, just signed her first recording contract with Barclay. She is managed by Johnny Stark, the agent who built the Johnny Hallyday success. Sam the Sham and the Pharaohs are in France. They will be featured in several TV programs and in one Olympia Show starring Petula Clark.

This week we have received news from: CBS: Newcomers with the CBS label: Rosy Armen, who has just completed a fabulous tour of the USSR and is planning a 100-day tour of France. Her first record with CBS will be released on February 25th. Starting at Bobino Music Hall on February 9, authorcomposers Jean Pierre and Nathalie will release their first EP with the label. Till now Jean Pierre and Nathalie were cut by Festival. "Help Mozart," the Strings Quartet version of famout Beatles' tunes ("Help," "Ticket To Ride," "Yesterday," "Michelle") has a good start in France, and Christian Deffes, of the firm's public relations dept. tells us that the sales of the first week have exceeded all expectations.

FESTIVAL: This firm presents the first record in France of famous English rhythm and blues group "the Mike Cotton." Titles of that first EP are "Make Up Your Mind," "I've Got My Eye On You," "Swing That Hammer," and "I Don't Wanna Know." Spanish singer Nino de Murcia has released a new EP in French. In it he sings "Le Flamenco," a French treatment of the Brincos' hit.

SOCIETE FRANCAISE DU SON: Nancy Holloway has just recorded an EP with the French version of "Stop The Wedding." Jean Noel Michelet, a young singer who recently won a TV contest, will soon release an EP including "La Prière" and "La Ballade du Beatnick." After a recent deal the Decca label will be released in France. First records are by the Who and Len Barry. PHILIPS-FONTANA: The Hervé Vilard hit "Capri C'Est Fini" is a best

PHILIPS-FONTANA: The Hervé Vilard hit "Capri C'Est Fini" is a best seller in Brazil and Portugal. Fernand Raynaud will go to Canada in February. The French r&r group Les Lionceaux will follow him at the end of February. The 3 Menestrels, Nana Mouskouri and Jacqueline Français are also expected in Canada in March and April. Catherine Sauvage will go to Berlin to be featured in an important TV program on February 2nd. Juliette Greco is on tour in Germany. She was a very great success last week in Berlin. Francis Lemarque, a great French composer and singer, left Paris for an extended tour through the USSR.

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# COIN MACHINES & VENDING



## Our Trade Associations

# The United Front Pays Off

Founded upon the uncontestable adage that "two heads are better than one" people have been banding together over the centuries with the sound knowledge that they could best achieve a common goal a great deal easier and quicker in concert than could one man standing alone. In the concourse of industry, men have been closing their ranks for mutual welfare either under the labor union or the merchant or manufacturer association, knowing that collective action, like advertising, pays off.

So it is with many coin machine operators, who have joined forces under local, state or national associations to advance, defend and protect the concept of operating juke boxes, amusement games and vending machines as a legitimate way to make a living and as a necessary service to the community.

There are two schools of thought on why an operator joins an association: 1. he joins after becoming aroused by adverse public and/or civic reaction in his own area toward his business; 2. the operator, not immediately under the legisliative hammer, sees the value of an association in the same way he believes in the practice of preventative maintenance on the route. Who is the wiser?

It is clear to us that wisdom is certainly on the side of the association member, regardless of his motives for joining. He not only stands to gain by showing a united front in the halls where legislation which affects his business is originated but also by benefiting from other association services such as public relations, guides to proper equipment service and mechanic training, location contract advice, helpful publications and newsletters, and last, but not least, the opportunity of meeting with his fellow operators and with factory representatives at conventions and outings and viewing the latest in equipment and operating techniques.

Nothing speaks so eloquently of success as success itself. In fact, it often becomes contagious. We believe it undoubtedly has where association activity is concerned. Especially during the last few years and accelerating over the last 12 months. When MOA suddenly emerged from several years of lethargy awhile back, there was a mushrooming of regional organizations in the industry, springing up across these United States. Many of these organizations have become so valuable that they are intrinsic to the welfare of the trade in their respective areas. All show promise of considerable growth and success.

Several long established associations show forth as sterling examples of service to the operator—in New York, Conn., Baltimore, Philly, Florida, the Carolinas, Virginia and W. Virginia, Calif. and S. Dakota—to name a few. Others, such as in Illinois and Mass. are rapidly pushing to make their representation an effective force in those terrains.

There have been recent 'rumblings' in the State of Wisconsin which are now actually beginning to bear fruit. Veteran coinman Clinton S. Pierce, of Brodhead, Wis. has issued a call to all of the coinmen in Wisconsin (operators and distributors) to attend a big spearheading meeting in the Ambassador Hotel in Milwaukee, on February 20. The intent of this particular session is to merge all of the factions in the Wisconsin State group with the dormant Milwaukee Coin Machine Operators' Association into one huge statewide organization.

This, and all association activity, is healthy, vital and may we say, profitable. We urge all operators to take an active part in their own groups. If, right now, it's nothing more than a paper organization, put some life into it. If one doesn't even exist in your area, get together and start the wheels turning now. Support your trade association, because in doing so, you support yourself. Silverman To Receive Tribute To Israel Award At Industry Testimonial



JOE SILVERMAN

PHILADELPHIA—Joseph Silverman, recently honored by the industry in marking his 30th year as executive secretary of the Amusement Machines Association of Greater Philadelphia, will again be placed in a position of honor by the coin machine industry on Sunday evening, February 27th. On that evening, Silverman will be the recipient of the Tribute to Israel Award to be tendered by the Bonds for Israel. At an all-industry dinner to be held in the Bellevue-Stratford Hotel, with many civic officials and industry leaders in attendance, Silverman will be honored in recognition of his services to the State of Israel; to

leaders in attendance, Silverman will be honored in recognition of his services to the State of Israel; to philanthropic agencies here; and to the coin machine industry. In addi-tion to his industry activity, Silver-man has provided leadership for many local causes, including the Allied Jewish Appeal and the Orthopedic Foundation of St. Christopher's Hos-pital for Children, in addition to his activity in behalf of Bonds for Israel. David Rosen, president of David Rosen, Inc., Rowe AMI distributors, has been named chairman of the din-ner for Silverman. A member of the Board of Bonds for Israel, Rosen him-self was honored at a similar tribute dinner last year, and at that time Silverman was chairman of the dinner for Rosen.

for Rosen. As dinner chairman, Rosen is or-

ganizing an active committee repre-senting all facets of the coin machine industry as well as the many financial

## Rosen Consolidating **Record And Machine** Distributing Facilities

Distributing Facilities PHILADELPHIA—David Rosen has expanded the present quarters of his David Rosen, Inc., to bring all branches of the company under a single roof. As a result, his record distributing de-partment will move in this month with the coin machine distributing departments. David Rosen, Inc., is one of the largest distributing firms in the East, handling Rowe AMI music and vend-ing machines, along with a varied line of amusement machines, arcade, specialty and kiddie ride units. In addition, the Rosen firm is the first and one of the largest independent record distributors in the country. Occupying the entire property now at 851-853-855 No. Broad Street, with No. 855 used as the mailing address, the record distributing firm moving in from its former separate quarters nearby, will continue to be headed by Harry Rosen, a vice-president of the company, and a brother of the presi-dent. With the housing of the complex

Harry Rosen, a vice-president of the company, and a brother of the presi-dent. With the housing of the complex under one roof, Rosen moves the ware-housing and shipping department to the recently-acquired factory site at nearby 22nd and Master Streets. Un-der the present reorganization plan, the factory will house the company's engineering department, research and development division and machine storage facilities. The machine parts and service de-partment will continue at 855 No. Broad Street, and the present private dining room facilities will be expanded to accommodate the increased per-sonnel. In addition, elaborate show-room and display facilities have been set up. With records and machines together, it will provide greater serv-ice and accommodations for music machine operators. All the executive offices are being refurbished along with other physical facilities.

institutions and banks with strong roots in the industry, in addition to civic figures. An organization meeting for the committee to make plans for the affair will be held this week at the Variety Club. Detailed plans will be announced following the meeting.

#### Bally Ships 'Fun Cruise' Non-Flipper Features 'Lights Out' & Kickout Spotting Hole



**Bally FUN CRUISE 1PI** 

CHICAGO—"Put it in any language —the international industry said 'Yes' when we quizzed them on a faster-than-flippers novelty game," said Bally Manufacturing president Bill O'Donnell. "The result is 'Fun Cruise' which has tested out in a wide range of locations as a money-making bonanza."

locations bonanza."

"The unusually fast play which is a feature of 'Fun Cruise' and ac-counts for the increased average hourly income was achieved in sev-

hourly income was achieved in sev-eral ways." "First, we eliminated the flippers, and a little to our surprise the public actually welcomed the flipperless de-sign, which restores to the players the happy arts of nudging, tapping and body English." "Second, we designed 'Fun Cruise' around an extremely simple scoring system based on the old favorite 'lights out' idea. As bumpers are hit, lights go out on the playfield and

'lights out' idea. As bumpers are hit, lights go out on the playfield and correspondingly numbered ship's flags light on the backglass. Scores are based on the total number of flags lit." "Our return to a time-tested but not recently used idea is apparently attracting new players who enjoy the straightforward challenge of hitting specific targets, as compared to the slam-bang scoring of the flipper style. Coupled with 'lights out' scoring, we also revived another popular feature

(cickout Spotting Hole which adds a little mystery appeal to the play. This, of course, is basically similar to the surprise element of the '10 when lit' bumpers commonly used in flipper games, but is adapted to the 'Fun Cruise' simple scoring system."
"Finally, because so many operators regularly run flipper games on a 3 balls basis, we standardized 'Fun Cruise' as a 3 balls game, which also insures accelerated earnings. Double Sling-Shot Kickers at the bottom of the playfield and Thumper Bumber at the top insure plenty of exciting back and forth ball action without unduly prolonging the play period."
"The way alert operators world wide are booking passage on the 'Fun Cruise' we expect the game to be the top. Bally, had some words to say on the fatternate-coins feature of Bally's."
"Bue Ribbon' flipper.
"One of the most widely welcomed features of the new Bally 'Blue Ribbon' flipper type game, is the design which permits maximum range of coin acceptance with mechanism specialized to each coin and to the various requirements of operators."
"As one prominent Texas operator of moments, 'I can get exactly the coin without being forced to take a complex coin mechanism which I may not always need."

plex coin mechanism which I may not always need.' "The operator who buys 'Blue Rib-bon' can select any one of the follow-ing coin drop systems (a) nickel only, (b) dime only, (c) either nickel or dime plus quarter, (d) both nickel and dime plus quarter. And, regard-less of his selection, he can be sure of a steady flow of coins, because of the unusually strong play appeal of 'Blue Ribbon'."

#### **Decatur Shuffle League** Looking For Challengers

DECATUR, ILL.-Jim Van Meter, president of the Decatur Shuffleboard League is seeking out leagues in this state and neighboring states that would care to enter into competition with his teams. Any parties interested should contact him at Box 1353, 127 S. 22nd St. in Decatur.

## **Doyle Intro's Coin-Operated Vacuum Cleaner**



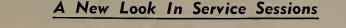
GRAND RAPIDS, MICH.—A new coin-operated, self-service vacuum cleaner, designed to attract motorists and build repeat business, is now be-ing marketed by the Doyle Vacuum Cleaner Company.

Doyle's do-it-yourself vacuum, which gives five minutes of vacuuming for 10¢, is designed for coin-op car washes, service stations, motels, shopping centers, and other high traffic areas. The unit is easily installed and all that the owner must furnish is a raised concrete slab which acts as a safety island, and a 115 volt outlet.

The manufacturer supplies the rest. The package includes the basic wet/ Two views of Doyle's new coin-op vacuum unit —one with access door shut—the other with it removed, showing the vacuum ready for oper-ation. Doyle's machine is seen to be a profitable complement to the coin-op car wash.

dry vacuum, weather resistant cabinet, coin box, timer, vacuum hose, hose hanger, and upholstery nozzle. The protective cabinet is finished in a white enamel to reflect heat. It is vented at both top and bottom, to provide positive cooling for long motor life. An access door, equipped with a lock, is removable for emptying coin box and vacuum.

The cabinet can be equipped with a choice of four basic power heads and tank capacities. All electrical work is pre-wired for easy plug-in operation. All parts have been designed to resist abuse and are "vandal-proof."



# Seeburg & World Wide Take Electra To The Op

CHICAGO-Seeburg Corporation and World Wide Distributing Company, in this city, have recently initiated a novel, practical idea in service school instruction by bringing the entire class setup directly to the premises of an operator in a given locale, and inviting the other operators and their service personnel in the community to attend the sessions.

Just last week (January 20) such a service school class was conducted in Frank Heck's G & W Novelty Company showroom, in Quincy, Illinois. Among his personnel on hand were:



William Carroll, Donald Heck and Harold O'Dear.

From Kelly Music Company: Harold Kelly, Martha Vancel and Harold and Gene Linekmann. Representing Dunn Amusement Company was Bob Wat-son. Also, Bernard Lansdown and Harold Hilleys, of L & M Music Company.

Gene Michalik, of Seeburg's engineering staff, conducted the class instruction on trouble shooting the Seeburg "Electra" coin-operated phonograph. He was assisted by Art Wood, of World Wide Distribs.

On a recent visit to Louisville, Seeburg Pres-ident J. Cameron Gordon (left) was introduced to "ckey's Bar, owned by Charles Mickens (right). Do pg the honors was Seeburg Distributor Leon Weinberger, Southern Automatic Music Co. Seeburg Distributor Leon Weinberger, Southern Automatic Music Co., seated next to Mickens. Man in the middle is Seeburg's Bill Prutting and to his left, Al Gange, Seeburg regional vice president. Mickens' location, at 15th & Breck-enridge, Louisville, fea-tures three separate new Seeburg Electra phono-graphs and 43 Consol-ettes. Two views of Doyle's

# It's Here! Rowe's

# New Bandstand

We could SHOUT and SCREAM about it . . . toss around sensational—spectacular . . . the biggest sound ever! But we don't need to. Just turn it on . . . w-o-n-d-e-r-f-u-l sound. Sound of tomorrow— The golden sound of money in the bank. Your money in your bank! No wonder the BIG CHANGE IS TO ROWE! and—the BIG THREE say it for us . . .

The King of Discville, KILLER JOE PIRO ...
"Get with Rowe's BANDSTAND—it's got the BEAT!"
Master of the BIG BAND, SI ZENTNER ...
"The BIG BAND SOUND? ROWE'S GOT IT!"
The HULLABALOO DANCERS ...
"Dig the BANDSTAND—it's a SWINGER!"
ROWE'S BANDSTAND gives you all three ... the BEAT!
The SWING! The BIG BAND SOUND! Plus ... Records, unlimited!
Success-proven records, music people pay to hear. Music for all! The Juke Set—the Jet Set—the Set that thinks young ... to swing to ... listen to! Top artists ... top tunes, pop and standard ... ROWE'S BANDSTAND plays 'em all!
So, get on the BANDSTAND ... the trouble-free phonograph. The only service call you make—is to take the money! Make the BIG CHANGE TO ROWE, (everybody's doing it)!

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# Chipps' Pub: A Scopitone, A Bit of England - and A Surprise Visit from January Jones

NEW YORK — "The Scopitone came in the first day we opened up." The speaker was a man well-rounded in figure and experience in the cafe bus-iness—Robert Chipps, founder, owner, host and overseer of Chipps' Pub, 66th Street at Columbus Avenue. "We were the first place in New York to have a Scopitone—you tell me anybody else that had one?," he asked the Cash Box reporter, "No, we were the first. Now they're pop-ping up all over. It's good for all the people who come in here, no matter what age they are. The kids—well, when I say 'kids', I mean twenty-four, twenty-five—they get a kick out of it, and the older people . . . do you know I have people fifty, sixty, even one eighty-five year old man among my customers. And I've got two chefs. . . . Sure, the Scopitone gets played. It gets played. Come in here any night." "I had a couple of clubs on the East side that did very well—the Club Robard was one. This club here has always been a bar, 'way back

195.00 195.00 150.00 210.00 325.00 185.00

with them for a moment, then turned and said, "Meet January Jones." It was indeed January Jones, just returned from doing a show at the Fontainebleau in Miami, all blonde hair and smiles. "Oh, no, you don't want to take a picture of me now," she pleaded to the reporter, "I'm a mess. Here, let me show you Miss Schlepp." Out of a pony-leather carrying case, January Jones pro-duced a Yorkshire terrier, complete with pink jacket, sequined. "A picture? OK. Give us a '1-2-3'. Bob, you come in on this next one. Got it? Good!" "We filmed "That Old Gang Of Mine' at Zuma Beach in California," she said as she watched the film on the Scopitone. "Yes, I was really sing-ing, but we made the soundtrack the day before and they piped it on loud-speakers there on the beach. It looks warm, but I was frozen blue! I wrapped myself up in a blanket be-tween takes. It's really a coincidence --I just dropped in here because I'd heard that the film was on the Scopi-tone in this place. I made two for



Bundled up for the cold and clutching her Yorkshire terrier, Miss Theon for extra Yorkshire terrier, Miss Schlepp, for extra warmth, Scopitone star and recording artist Jan-uary Jones pauses on a January afternoon to pose with the Scopitone at Chipps' Pub, a slightly uptown spa near Lincoln Center. Jan dropped in— unexpectedly — to catch her film and warm up.

Robert Chipps, lending his name and efforts to the Pub, lends another smile along with Janu-ary. Shown on the side of the Scopitone are color advertisements for films playing on the ma-chine featuring singers James Darren and Joi Lansing. January has Lansing. January has made two films for Scop-itone: "I've Got The World On A String" and "That Old Gang Of Mine."



into the 'twenties. I was lucky to get it. I had it decorated—not plush or gaudy, but tasteful—and now I've got a good crowd in here. They come from Lincoln Center and the ABC network offices. I've been written up a couple of times by the Herald Trib-une—ABC came in here once and did a news movie, with the Scopitone playing and the music on the back-ground." "I'll tell you what this place is. It's an English pub with Irish beer and Italian food. We've been open for eighteen months. When the Royal Danish Ballet was at Lincoln Center they came in here every night." "I was on Radio Free Europe once, talking about the Pub and the Scopi-tone. You know, to give those people over there an idea of what life is like over here, how we enjoy our-selves."

selves.

selves." The door opened and a young lady in a burgundy velveteen sweater, grey checkered slacks and a black and white jockey's cap came in, fol-lowed by a friend. They bent over the Scopitone title list, put in a quar-ter and January Jones appeared on the screen singing a surfing version of "That Old Gang Of Mine." Robert Chipps came back from the phone and went over to the pair, talked

them and I like the other one better: 'Tve Got The World On A String'. You know, most of the Scopitones I've seen have both my films on them— so I'm going to pout because this one doesn't," she said and laughed. "I just called the operator (Par-amount Vending) and asked him to send the other one over," said Chipps. "But that one is our top sel-ler, the one that's on now." "Oh, thank you. Pout's over!" "This has happened twice today," Jan said to the Cash Box reporter, "I was over at a club this afternoon having lunch when all of a sudden the doors open and in comes NBC with their cameras. And I just dropped in here... oh, look at the time; I've got to run." Thips looked up at the Scopitone. "You're on again. That's my most popular picture on the machine." January put on her coat and picked up Miss Schlepp. "After I get back from the tours I'm going to try for Broadway. A Broadway show—I hope I hope I hope." The dog barked. "Thank you very much," she said,

"Thank you very much," she said, "I've got to run home and watch myself on television!" She laughed, and started out the door. "Bye now."

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2-IN-1, 2-PI. ..... 325

BONGO, 2-Pl. ..... 285

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HARVEST BUS STOP, 2-PI. BIG DAY, 4-PI. 3-IN-LINE, 4-Py

A spring preview showing of the Columbia Masterwork phonographs to-gether with complete line of auxiliary equipment and component attachments was held for Houston and Gulf Coast dealers Jan. 19 at Warwick hotel, Hous-ton. The affair was arranged and hosted by Roger Metting, local sales repre-sentative, Columbia Record Distributors. On hand to facilitate specific demon-strations were: R. Lee Dennis, district sales mgr., Masterwork Audio Products, Columbia Record Sales Corp., New York; Joseph Rieland, regional mgr., Columbia Record Sales Corp., Dallas; Joseph V. Konas, phonograph mgr., Co-lumbia Record Distributors, Dallas; Tom Cade, sales mgr., Columbia Record Distributors, Dallas. Refreshments were served. Despite unpleasant weather conditions above average attendance from overall trade area was recorded. conditions above average attendance from overall trade area was recorded. Incidentally, showing drew a picture of Metting, Rieland and Konas, posed around deluxe solid-state packaged component sound system multiplex tuner (an outstanding display), in business section of Houston Chronicle, Texas' largest daily paper. . . John E. Williams, ABC Music, said he would not aim at stashing away his quarter million dollars this year because it would take away initiative for next year's efforts. Another reason he gave for going after business this year as usual was the yen to eat regular. . . . George Jamail, head of Central Sales Co. here, reported satisfactory sales for newest models Rowe AMI phonographs and vending machines. This equipment was unveiled to customers of Houston trade area in a two day open house affair just before Christmas. Scene of the showing was in recently completed plush display room within Central Sales distributing plant at 91 Dennis St. . . . Local operator O. L. Waltmon, owner United Novelty, shopping for heavy equipment and component parts at major distributing firm here. . . . H. A. (Hoddy) Franz, head of H. A. Franz & Co., announced last week that within a month land would be broken for major expansion of his Seeburg distributorship at 606 Dennis. The move, he said, was necessary to keep pace with rapidly increased Seeburg products business and for continuation of the top notch brand of service operators expect and are entitled to receive. The deal will treble size of Record Service Co., one stop record stop, subsidiary of the Franz Company. This record concern was more than doubled in size some three years ago.

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# Eastern Flashes

TALES OF TENTH AVENUE—We reported last week that Joe Munves was, and we quote, 'jetting off' on a promotional tour for games handled by Mike Munves Corn. Let's amend that a bit to read, 'driving off'—which Joe did only yesterday. With a full tank and more than a hundred people to see, Joe will be swinging down the Eastern seaboard, covering all the southeastern states and winding up in Florida. "What about Texas and California?" we asked Mike. "On, he'll be going there, too. He's gone cross country before. He likes it that way and it brings him direct to the customer." Joe will feature the Ski 'N Skore, Sebring slot-car race, and other selections from the Munves arcade gallery. "We've sold quite a few and have more orders to fill," said Mike, "factory production is right on schedule and things are moving." ... A young operator from British Guiana is in New York for awhile; he just bought 10 Wurlitzers from Abe Lipsky. Abe's schooling the young man in service and maintenance techniques on the machines. ... Louis Wolburg of Runyon Sales reports the following visitors on Coin Row this week: Al Gold-berg of P.L.K. Vending Co., Matthew Scott of Thompson Amusement Co., and Frank Demuro of Empire Music Co. ... Runyon staffer Sandy Rasnitsky with an anxious look: her young man's finished his basic training and is now wait-ing to be assigned to duty with the U.S. Army. ... Al Simon and his staff happy with the sales reports on the Rock-Ola Grand Prix II phono, also the Princess Royal 100-selection model. Ray Knoss of Arrow Serv-Well dropping in to the Simon showrooms. ... United East Coast's Louis Druckman looking forward to delivery of the new Williams "8-Ball" game. Lou told us that they've sold everyone of the "Teacher's Pet" shipment—42 games in all. "New and used games are moving," said Lou, "things are picking up and it looks good." ... Murray Kaye of Attantic New York Corp. told us about the vend-ing seminar held Saturday at the Stadium View Inn, Flushing, NY, last Sat-urday. The seminar on hot drink machines

I think you'd be impressed." HERE AND THERE—"I didn't even have time to shave or change my shirt!" So said J. Harry Snodgrass when his son John ushered him into a surprise testimonial party. Snodgrass Sr. has been president of Servomation of New Mexico for 35 years, and is now stepping up to chairman of the board while Snodgrass Jr. takes over his dad's post. Guests at the party included U.S. Senator from New Mexico Joseph Montoya and the Mayor of Albequerque, plus business and civic leaders, plus more than a hundred employees and their mates. Snodgrass Sr. says he's looking forward to working more in civic affairs and for MOA, where he has held many important posts. Wishing-well wires came from all the top officers of MOA and Fred Granger said, "It couldn't have happened to a better, more deserving man." . . . Meanwhile, the MOA membership drive is picking up steam—seven new members enrolled from District Three (West Virginia, Virginia, Kentucky and Tennessee), chaired by Bill Anderson. Keep it up, keep it up, keep it up! . . . Honors are going out to Joe Silverman, president of the Amusement Machines Association of Greater Philadelphia, for his work in raising funds for the State of Israel. David Rosen will host the great big bash dinner for Joe, an all-industry affair. Congratulations, Joe! Dave, in the meantime, is showing more than his usual furious energy—having just formed the first coin-machine counsel-ing service in the industry's history, he is now moving his business complex under a single (and it's rather wide) roof on North Broad Street. That man never stops moving. SOME NICE PUBLICITY—New York Post Columnist Vic Ziegel had some

SOME NICE PUBLICITY-New York Post Columnist Vic Ziegel had some kind words for our pingames in his 'Looking Back' column in last Tuesday's issue. The episode Ziegel wrote of occurred in a Paris cafe where he accepted the challenge for a little pingame sport from two friends, thinking, "Fools, do they not know I am the greatest pinballer in all of France?" Continuing on Ziegel reported: "The machine was made by the Gottlieb company of Chicago and this game was called Gottlieb's Happy Clown. There were three balls for 20 centimes (about four cents) and the free games began at 1,200 points. We played. After one 20-centime piece, I had won three free games. 'Fools', I said aloud, 'do you not know I am the greatest pinballer in all of Europe.'" ... RCA's Coronados have been getting some fine publicity for themselves and their record of 'Coo Coo Roo Coo Coo Paloma' through the juke box in the Desert Inn Lounge out at Las Vegas. Sources there contend it's the most played number on the machine. . . Wurlitzer publicity ace Dick O'Connor sends down the item that the model 3000 phono is now a TV star on Los Angeles' station KCOP (channel 13) where the juke is featured on their hot 'Top 40 Discotheque' go-go show. Says Dick, "a model 3000 Wurlitzer phono, striking in color, fits in beautifully with the dancers, whether they're whirling gaily, or moving dreamily to the show's music." Kip Walton, the show's producer, contacted Wurlitzer's Los Angeles branch manager Clayton Ballard and was loaned the phonograph for as long as it is needed. As Ballard says, "Even through it's a prop, the connection between the Wurlitzer phonograph and the top tunes featured on the show-standard or discotheque -is definitely established by the model 3000's presence on camera." . Clint Shockey, general manager of Royal Distributing, has just issued a fully illustrated phono and games catalogue, and priced at \$1 each, the 44 page guide to available used jukes, games, tables and kiddie rides has already surpassed 3,500 copies in distribution. "Response has been simply terrific," advised a mighty pleased Shockey, adding, "and reorders, coming in thick and fast, bear out our original thinking that this catalogue is a must for every operator."... Mike Mulqueen advises that the regular meeting and dinner of the New York State Operators Guild will be held at the Hotel Washington, Newburgh, N.Y., Feb. 16 at 7:30 evening-time. . . . Sol Lipkin, American Shuffleboard sales director is off on a drum-beating trip into the Southwest coin markets. . . . Actor Patrick O'Neal and brother Mike are restaurateurs of note. It all started with a book about an Irishman-what an Irishman! What's the story? See it in next week's Cash Box.

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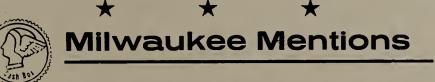


## **Chicago** Chatter

The Illinois Coin Machine Operators' Association was founded amid trying conditions several years ago in a small meeting room in the recently razed Morrison Hotel. Very few of the hard thinkers and courageous men and women who sat in at that meeting truly believed that the state organization would barely get off the floor. Some said it wouldn't last two years. Cash Box, how-ever, was one of the few who truly felt the association would flourish and become a major factor on the national scene. Thus, it gladdens our hearts to be among those counted at the big weekend meeting (Jan. 29-30) in the Holiday Inn East, in Springfield. At press time it was obvious that there would be an unprecedented, very heavy attendance at this two day session. Naturally, this was a tribute to ICMOA Pres. Lou Casola and his fine, dedicated staff, such as: Harry Schaffner, of Alton (vice pres.); Mary Gillette, Chicago (secretary: treasurer); and directors Orma Johnson, Rock Island; Les Montooth, Peoria; Bill Poss, Aurora; Moses J. Proffitt, Chicago; Earl Kies, Niles; Bud Hashman, Springfield; Ed Gilbert, Blomington; Charlie Marich, Rockford; Chick Henske, Jacksonville; and many more who worked so diligently behind the scenes. Another reason for the startling success of ICMOA is the support provided by a truly dedicated group of distributors in this area, such as: Eddie Ginsburg and Sam Gersh, of Atlas Music Co.; Nate Feinstein, Harold Schwartz, Freddie Skor and Irv Ovitz, of World Wide Distribs; Gil Kitt, Joe Robbins, Jack Burns and Bill Milner, of Empire Distribs; and Joe Schwartz and Mort Levinson, of National Coin. They really make the organization count where they're concerned.

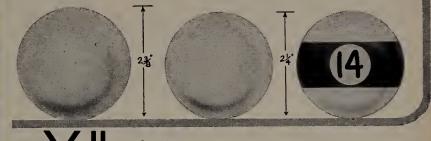
concerned. Something exciting's brewing at D. Gottlieb & Co., and in answer to our quizzical queries they just smile knowingly. Mum's the word for the time being where Dave, Nate and Alvin Gottlieb and Judd Weinberg are concerned. . . . Board Chairman Delbert Coleman will chair the annual Seeburg stockholders' meeting, Feb. 16, in the Grand Ballroom of the Sheraton-Blackstone Hotel in Windy City. . . . Joi Lansing, a stellar Scopitone attraction, made the scene in Windy City last Monday, Jan. 24, and was escorted to the Palmer House to view a new Scopitone location there by Tel-A-Sign Prexy A. L. Steiger and Bill Stephenson. Also on hand were Atlas Music Prexy Eddie Ginsburg and Stan Levin.

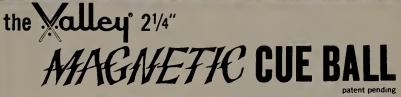
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It is genuinely hoped that the startling success of Illinois' ICMOA and the South Carolina Coin Operators' Association will be reflected in the embryo Wisconsin state group which will meet on Sunday afternoon, February 20, in the Ambassador Hotel in Milwaukee. The sparkling and spearheading genius of Clint Pierce, of Brodhead; and Sam Hastings, of Hastings Distribs in Cream City will be a major factor towards adding impetus to the organization in its infant stage. There is unquestionably a crying need in Wisconsin for just such an aggregation of coin machine operators. Cash Box has been lifting its Mil-waukee Mentions voice in behalf of this cause for several months. We trust that the association will have the necessary support for its continuing success. . . Empire Coin's Bob Rondeau visited Dewey Wright's elaborately decorated new showroom, housed in a new building on Third Avenue, in Wausau last week. Despite the heavy snowfall and bitter cold weather Dewey is continuing to enjoy excellent collections in his locations. . . . Harry Jacobs revealed the dates of United Inc.'s Bermuda Holiday trip for Wisconsin operators and their wives last week. They are March 9-13.

the innovation that changes the coin-operated industry





New Cue Ball shown and compared to regulation billiard ball and oversized cue ball, used on other coin operated pool tables. All 16 balls now same size.

NEW PLAYERS . NEW GAME INTEREST . GREATER PROFITS

After 4 years of research and actual field testing, Valley<sup>®</sup> has perfected the regulation  $2\frac{1}{4}$ " Magnetic Cue Ball (Patent Pending) . . . the same size and weight used for professional billiards . . . Now furnished on Valley<sup>®</sup> coincept testing operated tables!

Here's why Valley® Magnetic Cue Ball will add profits for you!

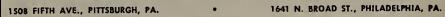
- The home and professional player will now play coin-operated pool without the larger size cue ball affecting their game.
- Magnetic Cue Ball will not become trapped as it separates itself from other balls.
- Regulation size and weight assures player more accuracy.

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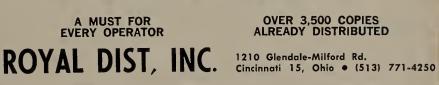
BANNER SPECIALTY COMPANY





## Have You Received Your 1966 **Royal MUSIC & GAMES CATALOGUE**

This completely illustrated 44 page catalogue offers over 500 phonographs, amusement games, pool tables and kiddie rides-all available from Royal Dist. The only one of \$ PER COPY its kind in the country. An order will place your name on our monthly mailing list. We will emboss your firm name on each copy of quantity orders of 10 or more.



# **Hercules Offers Special to Vendors**



#### HERCULES 'WHEEL AWAY'

NEW YORK—Customers of Hercules Chemical Co. wholesale distributors are being given an opportunity, in the early months of 1966, to obtain free a 600 lb. capacity hand truck by par-

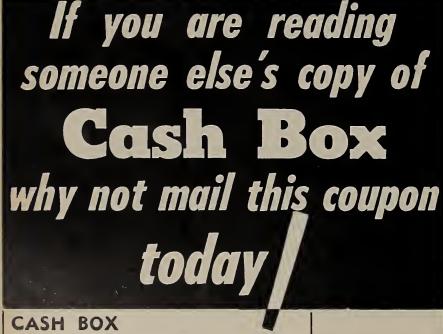
ticipating in an unusual "Dealer-Wheeler" offering. At a uniform price of \$99.00 each (with some slight geo-graphic variations), they can pur-chase "Dealer-Wheelers," hand trucks pre-loaded with various Hercules products products.

products. They get it all for less than the standard case lot price of the mer-chandise itself; no charge is made for the hand truck. Included are main-tenance and cleaning compounds; drain and waste system cleaners; cut-ting and penetrating oils; boiler and heating system stop-leaks, cleaners, and compounds; pipe, valve, and fit-ting sealants; solders and fluxes, and all the appropriate accessories.

The assortments on the hand trucks are geared to the particular activity of the wholesaler's customers—indus-trial use, maintenance and repair, new installations, boiler work, merchandising, piping, mechanical contracting.

Dealer-Wheelers will be so displayed by wholesalers that their customers can look them over, make a choice, and wheel them right out. Dealer-Wheelers that are delivered will be exactly the same when they arrive as those on display since the standard assortments are factory-strapped to the frame of the truck.







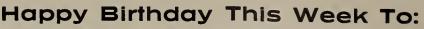


# California Clippings



# UPPER MID-WEST MUSINGS

Ben Kragtorp, Tracy, in the cities over the week end and having dental work done in Minneapolis. . . John Carlson in town for the day picking up parts and records. . . Mr. & Mrs. Danny Butler, Winnipeg, in the cities for a few days before returning home. . . Leo Barkovich out of the hospital last Sunday left with Mrs. Barkovich Thursday for Tucson where they will spend several weeks. . . Leo suffered a slight coronary on Dec. 3rd. and is getting along just fine. . . Mr. & Mrs. Ike Sundem in town for the day picking up records and parts. . . Bob Leonard, Minneapolis will be leaving very soon for Miami for a few weeks vacation. . . Gordon Wornson in the cities for the day picking up parts as was Clayt. Norberg from Mankato. . . . Art Hagness, Grand Forks, in town for the day taking care of some business. . . Mr. & Mrs. I. Alpert, Duluth, are in Mexico for a few weeks vacation. . . Glen Charney of the Viking Vending Co. is getting married Sunday Jan. 23rd. The couple will be honey-mooning in Miami for a few weeks. . . . Earl Ackley in Minneapolis for the day making the rounds and picking up parts and records. . . . Mike Young, Soldiers Grove will be leaving soon for a few days recreation at Las Vegas. . . . Bob Keese, in town for the day picking up parts and records as was Jack God-frey from Chaska.



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Abe Fish, Hartford, Conn. . . . Jack Hartman, Rome City, Indiana. . . . Leon Tobler, Woodward, Oklahoma. . . . David Colin Rockola, Chicago, Ill. . . . Elmer J. Cummings, South Dakota. . . . Ben L. Kulick, Buffalo, New York. . . . Paul Maceli, Frontenac, Kansas. . . . Fred W. Shay, Lebanon, Pennsylvania. . . . David Lowy, New York City. . . . Jos. J. Naclerio, Waterbury, Conn. . . . B. J. Onofrio, Forestville, Conn. . . . Arthur Flake, Dallas, Texas. . . . Francis Gary Harris, Virginia Beach, Va. . . . Paul McIntyre Ewing, Evansville, Indiana. . . Bernard Reichel, El Paso, Texas. . . . Reece A. Love, LaFeria, Texas. . . . John E. Orman, Jr., Russellville, Alabama. . . . Mrs. Mary Nastasi, New Orleans, La. . . Thomas McCurry, New Haven, Conn. . . . Bernard W. Jacobs, Louisville, Ky. . . . W. D. Anderson, Peoria, Illinois.

 $\star$ 

#### Wurlitzer's Ross **Conducts** Ohio Service Seminar

Service Seminar CINCINNATI-C. B. Ross, the dean of Wurlitzer servicemen (service manager), kicked off the new year with three days of service schools hosted by Royal Distributing, Inc., here. Operator service personnel who attended were: Robert E. Fogel and Herb Donaldson Jr. of Donaldson Distributing Company, Covington, Kentucky; Tony Kayata, Howard "Bud" Pistor, Tony Volters, and Frank Snider of Pioneer Vending Company, Cincinnati, Ohio; Herb Wiley and Ralph R. Roatzohn of Acme-Miami, Cincinnati, Ohio; Willie Ellison of Babe Baker, Cincinnati, Ohio; Wilford Harris of Supreme Novelty Company, Springfield, Ohio; Calvin Saleeba, Gary Rowe, Norman Tinny and Llyle Harrison of Dixie Music Company, Hamilton, Ohio; Bob, Marvin Krebs and Joe Quallen of Progress Vending Company, Cincinnati, Ohio; Frank Schroth of L & N Enter-prises, Cincinnati, Ohio; and Silar C. May and Jack Silvernell of Royal Distributing, Inc., Cincinnati, Ohio.

#### O'Malley Elected To Chair Chicago Better Business Bur.

CHICAGO — A significant honor was given to Patrick L. O'Malley, president and chief executive officer of Automatic Canteen Company of America, last week when he was elected chairman of the Better Busi-ness Bureau of Metropolitan Chicago. He succeeds Ward L. Quaal, presi-dent and general manager of WGN, Inc., who had the job for three years. Two other new officers were chosen by BBB: John D. Gray, pres. of Hart, Schaffner & Marx, named a vice chair-man; and Charles L. Brown, vice pres.-operations, Illinois Bell Tele-phone Co., named secretary to suc-ceed Gray. O'Malley is a prominent and active worker in charity and community projects here.

#### W. Va. Ops Endorse **MOA Copyright Plan**



#### JOHN (RED) WALLACE

CHARLESTON, W.V.-John A. Wallace, president of the Music Operators of America, reported that at the regular 60-day meeting of the West Vir-ginia Music and Vending Association here on January 7, the members unan-imously endorsed the MOA proposal (Cash Box, January 29, 1966) to re-solve the conversiont law question solve the copyright law question.

A summary of the proposal was submitted to the Judiciary Commit-tees of the U.S. Senate and the U.S. House of Representatives on November 19, 1965. A copy of the summary was subsequently distributed to all members of the West Virginia Music and Vending Association.

#### Cash Box-February 5, 1966

# By Popular Demand! OLD FAVORITE LIGHTS OUT SCORING

Operators around the world voted YES on the question of a novelty game with SIMPLE SCORING...basic bumper scoring...plus Kick-Out Hole for thrill of **MYSTERY SPOTTING**...bringing a new big bloc of players to the pinball world by the fascination of a game with **NO FLIPPERS**...restoring the happy arts of nudging, tapping and body english ... increasing coin-box totals with flashy SPEEDY ACTION of 3 sling-shot activated balls which deliver twice the excitement, suspense and satisfaction of 5 flipper-flapped balls.



FUN CRUISE collections beat flippers by a sea-mile in side-by-side location tests. Get aboard the gravy boat far a long, pleasant cruise in oceans of increased earnings. Book passage on the FUN CRUISE now.

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Individual experienced in "operator" con-tact required by young energetic coin-oper-ated equipment factory. Line includes en-tirely new concepts in amusement and vend-ing.

Position includes: guarantee—override— profit sharing—pension plan—expenses— vehicle. Constant travel (US & Canada) is an absolute requirement.

an absolute requirement. This man will be supported by a top-notch graphic arts, direct mail and advertising and promotion department. Campaign in-cludes tournament administration, National magazine advertising and "professional" exhibitions. Sales aids include color-sound moving pictures and the most sophisticated exhibition equipment in existence today. Our men know of this ad.

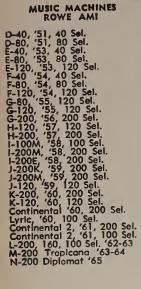
Reply with complete work history to Box #752, 1780 Broadway, New York, N.Y. 10019



<u>PR</u>

# COIN MACHINE INVENTORY LISTS-USED EQUIPMENT

A Compilation of Phonographs and Amusement Machines Actively Traded On Used Coin Machine Markets-New Machines Are Listed Elsewhere in This Section UPRIGHTS AB Circus (5/56) AB County Fair (3/57) AB Circus Wagon Wheels (12/58) AB Galloping Dominos AB Circus Play Ball (4/59) AB Magic Mirror Horoscope (11/59) AB Magic Mirror Horoscope (11/59) B Jambo (5/59) B Jambotae (10/60) B Super Jumbo (11/60) CC Star Rocket (5/59) GA Skeet Shoot (1/57) GA Super Hunter (6/57) GA Super Hunter (6/57) GA Super Hunter (6/57) GA Super Wild Cat (12/58) GA Spr. Wild Cat Trail Blazer (12/60) Twin Trail Blazer (2/61) K Big Tent K Spr. Big Tent (6/57) K Shawnee (1/59) K Del. Big Tent (5/59) K Touchdown (9/59) K Twin Red Arrow (1/60) Sweet Shawnee '60 Black Dragon '60 K Twin Red Arrow (5/60) K Flashback (6/61)



ROCK-OLA





#### WURLITZER

| 1250,                  | <b>'5</b> 0, | 48 S | el.,  | 45   | or | 78 |
|------------------------|--------------|------|-------|------|----|----|
| RPM                    |              |      |       |      |    |    |
| 1400,                  |              | 48 5 | iel., | 45   | or | 78 |
| RPN                    |              |      |       |      |    |    |
| 1450,                  | <b>'51</b>   | 48 S | el.,  | 45   | or | 78 |
| RPM                    |              |      |       |      |    |    |
| 1500.                  |              |      | 5el., | 45   | or | 78 |
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| 16 <b>50</b> A<br>1700 | 184          | 104  | Sel.  |      |    |    |
| 1800                   | 155          | 104  | Sol.  |      |    |    |
| 1700.<br>1800,<br>1900 | 156          | 200  | Sel.  |      |    |    |
| 2000,                  | 156          | 200  | Sal   |      |    |    |
| 2100,                  | 157          | 200  | Sel   |      |    |    |
| 2104.                  | '57          | 104  | Sel   |      |    |    |
| 2150,                  | 157.         | 200  | Sel.  |      |    |    |
| 2200,                  | '58,         | 200  | Sel.  |      |    |    |
| 2204,                  | '58,         | 104  | Sel.  |      |    |    |
| 2250,                  | '58,         | 200  | Sel.  |      |    |    |
| 2300,                  |              |      |       |      |    |    |
| 2304,                  | '59,         | 104  | Sel.  |      |    |    |
| 2310,                  | 159.         | 100  | Sel.  |      |    |    |
|                        |              |      |       |      |    |    |

. 56, 200 Sel. . 60, 104 Sel. . 60, 104 Sel. . 60, 100 Sel. . 61, 200 Sel. . 61, 104 Sel. . 61, 100 Sel. . 62, 200 Sel. . 63, 200 Sel. . 5tereo-Mono., 100 Sel. Stereo-Mono., 200 Sel. 2404, 2410, 2500, 2504, 2510, 2600, 2610, 2700, 2710, 2810, 2810, 2800,

PINGAMES Acapulco (5/61) Barrel-O-Fun (9/60) Barrei-O-Fun '61 (4/61) Barrei-O-Fun '62 (11/61) Balerina (6/59) Beach Beauty (11/56) Beach Time (9/58) Beauty Contest (1/60) Big Show (9/56) Bongo 2P (3/64) Bounty (Bingo) (10/63) Bus Stop 2P (1/65) Carnival (11/57) Carnival (11/58) Circus (8/57) Circus (8/56) Cue-Tease 2P (7/63) Cypress Gardens (6/58) Double Header (7/56) Funspot '62 (11/64) Happy Tour 1P (7/64) Happy Tour 1P (7/64) Happy Tour 1P (7/64) Happy Tour 1P (7/64) Had Carla IP Pin (10/64) Had Carla IP Pin (10/64) Lido (2/62) Lide (2/62) Lide (2/62) Lide (2/62) Lide (2/64) Moonshot (3/63) Night Club (4/56) Parade (6/56) Queens (Bch., 1s.) (3/60) Roller Derby (6/60) Sea Island (2/59) Ship-Mates 4P (2/64) Shoot-A-Line (6/62) Show Time (3/57) Silver Sails (11/62) Sky Diver 1P (4/64) Star Jet (Pin) 2P (12/63) Sun Valley (7/57) Target Roll (1/58) 3-In-Line 4P (8/63) Touchdown (11/60) Twist (11/62) 2 in 1 2P (8/64)

CHICAGO COIN Sun Valley (8/63) Firecracker 2P (12/63) Bronco 2P (5/64) Royal Flash 2P (8/64)

GOTTLIEE Aloha 2P (11/61) Around Wld. 2P (7/59) Atlas 2P (5/59) Bank-A-Ball IP (9/65) Big Casino IP (1/64) Bonanza 2P (6/64) Bowling Queen IP (8/64) Bowling Queen IP (8/64) Brite Star 2P (4/58) Buckaroo IP (6/65) Captain Kidd 2P (7/60) Cornest 4P (10/58) Contl. Cafe 2P (7/57) Corral (9/61) Cover Girl 1-Plvr. (7/62) Cow-Poke IP (5/65) Criss Cross IP (3/58) Dneg Dolls IP (6/60) Dodge City (4P) 7/65 Dbl Action 2P (1/59) Egg Head IP (12/61) Fair Lady (12/56) Falstaff 4P (11/57) Fashion Show 2P (6/62) Flipper Cown (4/62) Flipper Fair IP (11/60) Flipper Fair IP (11/61) Flipper Fair IP (11/61) Flipper Foli IP (11/63) Gaucho 4P (1/63) Gigl IP (12/63) Gaucho 4P (1/63) Gigl IP (12/63) Gondolier 2P (8/58) Happy Clown 4P (11/64) Hi-Diver IP (4/59) Hi Dolly 2P (5/65) Kewple Doll IP (10/60) Sky Line IP (11/65) Lancer 2P (8/61) Liberty Belle 4P (3/62) Life-A-Card 2P (3/60) Majestic (4/57) Majorettes IP (8/54) Maiorettes IP (8/64) Melody Lane 2P (9/60) Mry-Go-Round 2P (12/60) Mry-Go-Round 2P (12/60) Miss Annabelle 1P (12/63) Roval Flush 1P (12/63) Seven Seas 2P (11/65) Picinc 2P (8/62) Oun, of Diam. (6/59) Rack-A-Ball IP (12/57) Sea Shore 2P (9/64) Seven Seas 2P (11/65) Sittin Pretty IP (11/64) Silver IP (10/57) Sea Shore 2P (9/64) Seven Seas 2P (11/65) Sittin Pretty IP (11/58) Roval Flush 1P (12/57) Sittin Pretty IP (11/58) Roval Flush (5/57) Sea Shore 2P (9/64) Seven Seas 2P (11/65) Sittin Pretty IP (11/58) Roval Flush (5/57) Sea Shore 2P (9/64) Seven Seas 2P (11/65) Sittin Pretty IP (11/58) Roval Flush (5/57) Sea Shore 2P (9/64) Seven Seas 2P (11/65) Sittin Pretty IP (11/58) Kings & Oueens IP (3/65) Sittin Pretty IP (11/58) Sittin Pretty IP

Sweet Sioux 4P (9/59) Swing Along 2P (7/63) Texan 4P (4/60) Thoro-Bred 2PL (2/65) Tropic Isle 1P (5/62) Universe 1P (10/59) Wagon Train 1P (4/60) Whirlwind 2P (2/58) Wid. Beauties 1P (2/60) World Champ 1P (8/57) World Fair 1P (5/64)

#### KEENEY

Old Plantation (2/61) Black Dragon El Rancho Hacienda Ralnbow (6/62) Go-Cart IP (5/63) Poker Face 2P (9/63)

MIDWAY Rodeo 2P (10/64)

#### WILLIAMS

Alpine Club IP (3/65)Beat The Clock (12/63)Big Dady IP (9/63)Big Dady IP (9/63)Big Deal IP (2/63)Black Jack IP (1/60)Bowl-A-Strike IP (12/65)Casino 17P (10/59)Coquette (4/62)Crossword IP (4/59)Darts IP (6/60)Eager Beaver 2P (5/65)El Toro 2P (8/63)Fiesta 2P (12/59)Four Star IP (7/58)Gay Paree (6/57)Gldn. Bells IP (9/59)Gldn. Gloves IP (1/60)Gusher IP (9/58)Heat Wave IP (7/64)Jig Saw IP (12/57)Jumpin' Jacks 2P (4/63)Jungie IP (9/60)Kingpin (9/62)Kings IP (8/57)Lucky Strike IP (8/57)Mardi Gras 4P (11/62)Merry Widow 4P (10/63)Moulin Rouge IP (6/65)Mags IP (3/60)Oh Boy 2P (2/64)Palooka IP (5/54)Palooka IP (5/54)Reno IP (10/59)Riverboat IP (9/54)Riverboat IP (9/54)Sone Francisco 2P (5/64)Soccer IP (3/64)See Wolf IP (7/58)Socce Ship 2P (12/51)Steeplechose IP (11/57)Steeplechose IP (11/57)Steeplechose IP (11/57)Trade Winds (6/62)Turf Champ (8/58) Trade Winds (6/62)Turf Champ (8/58) Twenty-One IP (2/64)Winopee 4p (10/64)Winop-Ding IP (1/58)Trade Winds (6/62)Turf Champ (8/58) Twenty-One IP (2/60)Valient 2P (1/56)Top Hat (10/58)Trade Winds (6/62)Turf Champ (8/58) Twenty-One IP (2/60)Valient 2P (10/64)Winop-Ding IP (12/64)

#### SHUFFLES-BOWLERS BALLY Shuffles

BALLY Shuffles ABC Bowler (7/55) Jumbo Bowler (9/55) King Pin Bowler (9/55) ABC Spr. Del. (9/57) All-Star Bowling (12/57) All-Star Deluxe (2/58) Lucky Shuffle (10/58) Speed Bowler (11/58) Club Bowler (2/59) Club Bowler (2/59) Club Deluxe (5/59) Monarch Bowler (11/59) Offical Jumbo (9/60) Jumbo Deluxe (9/60)

#### **Ball Bowlers**

ABC Bowl, Lane (1/57) ABC Tournament (6/57) ABC Champion (10/57) Strike Bowler (11/57) Trophy Bowler (4/58) Lucky Alley (8/58) Pan American (6/59) Challenger (9/59) Super Shuffle (12/61) Big 7 Shuffle (9/62) Super 8 (4/63) Deluxe Bally Bowler (1/64)

CHICAGO COIN Shuffles

Top Brass Shuffle (4/65) Triple Strike (2/55) Arrow (2/55) Cr. Cross Targette (1/55) Bonus Score (4/55) Hollywood (5/55) Blinker (8/55) Score-A-Line (9/55)

sed Coin Machine Marker Bowling Team (10/55) Rocket Shuffle (3/58) Explorer Shuffle (6/58) ReBound Shuffle (12/58) Championship (11/58) Double Feature (12/58) Red Pin (2/59) Bowl Master (8/59) 4-Game Shuffle (11/59) Bull's Eve Drop Ball (12/59) 6-Game Shuffle (6/60) Triple Gold Pin Pro (2/61) Starlite (5/62) Citation (10/62) Strike Ball (5/63) Spotlite (11/63) Deville (8/64) Triumph (1/65)

UPRIGHTS

ARCADE

#### Bait Bowlers

Bait Bowler Super-Sonic Bowler (3/65) Bowling League (2/57) Ski Bowl & Plyr (11/57) Classic (7/57) TV Bowling Lg. (11/57) Lucky Strike (1/58) TV (with rollovers) Player's Choice (9/58) Twin Bowler (10/58) King Bowler (3/59) Queen Bowler (9/59) Duke Bowler (8/60) Princess (4/61) Gold Crown (3/62) Royal Crown (8/62) Grand Prize (3/63) Official Spare Life (9/63) Cadillac Bwlr (1/64) Majestic Bowler (8/64) Tournament (12/64)

#### SHUFFLES-BOWLERS UNITED Shuffles

Clipper (5/55) Sth Inning (6/55) Super Bonus (9/55) Deluxe model Top Notch (10/55) Regulation (11/55) 6-Star (10/57) Midget Bowling (3/58) Shooting Stars (4/58) Eagle (5/58) Atlas (8/58) Cyclone (10/58) Niagara (11/58) Dual (1/59) Zenith (6/59) Flash (6/59) Flash (6/59) Flash (6/59) Big Bonus (2/60) Sure Fire (10/60) Line-Up (1/61) 5-Way (5/61) Avalon (4/62) Shuffle Baseball (6/62) Action (7/62) Embassy (9/62) Circus Roll-Down (9/62) Lancer (11/63) Shippy (11/63) Skippy (11/63) Skippy (11/63) Shark Pool (11/63) Bank Pool (11/63) Shark Pool (11/63) Bank Pool (11/63) Shark Pool (11/63) Cheetah Shuffle (3/65) Pyramid (6/65)

#### Bali Bowlers

Bail Bowlers Bowling Alley (11/56) Jumbo Bowling (9/57) Royal Bowler (12/57) Pixie Bowler (12/57) Pixie Bowler (12/57) Handicap (11/58) Handicap (11/59) Handicap (11/59) Handicap (11/59) Handicap (11/59) Handicap (11/59) Handicap (11/59) Falcon (4/60) Savoy (5/60) Bowl-A-Rama (9/60) Tip Top (10/60) Dixie (1/61) Classic (6/61) Alamo (4/62) Sahar (7/62) Trepic Bowler (9/62) Lucky (11/62) Cypress (12/62) Sobre (2/63) Regal (4/63) Fury (8/63) Fury (8/63) Fury (8/63) Fury (6/64) Polaris (8/64) Polaris (8/64) Galleon (3/65) Bowl-A-Rama (7/65)

WILLIAMS Ball Bowlers Oasis Bowier (6/65) Roll-A-Ball 6P (12/56) Matador Bowler (12/64)

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#### Wurlitzer's Sinclair Drops In On Hawaiian Distributor

HONOLULU—How do you say "Wurlitzer" in Japanese? Simple: Wurlitzer. That's the way George Shimabukuro, radio announcer, says it on his Japanese show "Ko Ho", heard six nights a week from Hono-HONOLULU-How lulu

Gary Sinclair, Wurlitzer district sales manager, took the photo shown



Gathered round in Honolulu are Dan Fogart, Lorin Kushiyama (Wurlitzer distributor), Gary Sinclair, Wurlitzer district sales manager, George Shim-abukuro, radio announcer of Ko Ho program and Arthur Wong of Relia-ble Vendors.

above during his trip to the sultry islands in December—note the Christ-mas decorations. Lorin Kushiyama, Wurlitzer dis-tributor in Honolulu, sponsors fifteen minutes of George's show each eve-ning and Sinclair was astounded to hear the flow of Japanese inter-



The Kushiyama's of Hawaii. Lorin, left, is president of National Amuse-ment Company and Alvin is vice-president and manager of the Wailu-ka, Maui Branch.

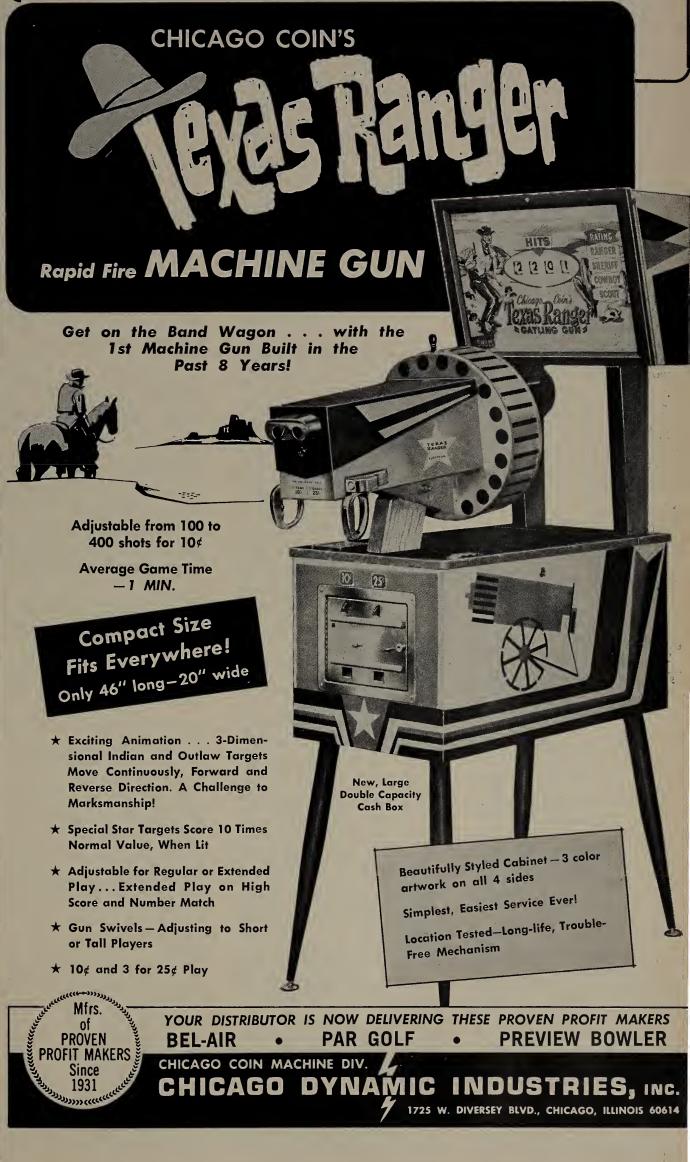
spersed with "Wurlitzer" and "Na-tional Amusement Company," (Lorin's Distributor organization). Shima-bukuro joined Gary and Lorin at the Like-Like Drive-In Restaurant (pro-nounced "Leekee-Leekee" where National Amusement had recently in-stalled eleven Wurlitzer Model 5220 Wallboxes. The occasion was in cele-bration of a 50% increase in wallbox take for the first month of the 5220 installation. installation.

On one program, Shimabukuro dis-cussed the Wurlitzer "Golden Bar" and described its benefits for a full three minutes. Gary later asked him if he were reading, and he said "No, I'm a good patron."



Here's what Gary Sinclair saw as he arrived at and left the fabled islands. A Hulatheque!

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- CAJUN MUSIC FROM LOUISIANAI Singles and Albums! Free List. Operators: Cajun singles in C&W locations will prove profitable. Trial offer: Ten different Cajun Singles with strips, \$5.00 (check, M.O. or \$1.00 deposit COD). FLOYD'S RECORD SHOP, VIIIe Platte, Louisiana 70586.

# MANUFACTURERS NEW EQUIPMENT

#### CURRENTLY IN PRODUCTION

Prices shown are list prices f.o.b. factory. Manufacturers have not authorized prices where no price is shown

#### ALL-TECH INDUSTRIES

| Gold Crest 8 (57"x101")<br>Gold Crest 9 (64"x114") | Gold<br>Gold | Crest<br>Crest | 78 | (46"x78")<br>(52"x92")<br>(57"x101")<br>(64"x114") | • |  |  | • | • | • | : | • | : | : | : | • |  |
|----------------------------------------------------|--------------|----------------|----|----------------------------------------------------|---|--|--|---|---|---|---|---|---|---|---|---|--|
|----------------------------------------------------|--------------|----------------|----|----------------------------------------------------|---|--|--|---|---|---|---|---|---|---|---|---|--|

#### AMERICAN SHUFFLEBOARD CORP.

| Electra "6" (6' 6-pkt. table) |       |
|-------------------------------|-------|
| Electra "7" (7" 6-pkt. table) |       |
| Electra "8" (8' 6-pkt. table) |       |
| Classic "6" (6' 6-pkt table)  |       |
| Classic "7" (7' 6-pkt. table) |       |
| Classic "8" (8' 6-pkt. table) |       |
| Imperial Shuffleboard (16' to | 22'). |
| Imperial Cushion Model (12'   |       |
| Bank Shot Model (8')          |       |
|                               |       |

AUTOMATENBAU FOERSTER Foosball Match ..... Europa Meister Eishockey ...... Musikbar 100 .... Billiard Tables Miniature .....

AUTOMATIC PRODUCTS CO.

CIGARETTE VENDORS Smokeshop "Starlite 450"; 18 sel., cap. 450 Smokeshop "Starlite 630"; 18 sel., cap. 630 Smokeshop "Starlite 850"; 27 sel., cap 850 CANDY VENDOR Candyshop '100' Ten Columns, 400 Capacity --Candy; Six Columns, 200 Capacity-Gum & Mint. First-In, First-Out Feature; Multi-ple Pricing, Changemaker, Optional.

#### АИТО-РНОТО СО.

77

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6

Model 12 Studio ..... \$3,245.00 BALLY MFG. CO.

ALLY MFG. CO.
Fun Cruise (1P) 2/66
Blue Ribbon (4P) 1/66
Folies Bergeres Bingo (11/65)
Trio (1P) 11/65
1965 Bally Bowler (5/66)
Band Wagon 4P (5/65)
Sheba 2P (3/65)
Border Beauty (Bingo) (2/65)
All The Way Shuffle 2P (10/65)
Bucky Bronco Kiddie Horse .....
Bulfight 1P (1/65)
Beauty Beach Bingo (8/65)
Arces High 4P (9/65)
Discotek 2P (10/65)
Big Chief 4P (10/65)
C BEPCMAN CO ..... \$ 995.00

T. H. BERGMAN CO.

Nat'l Sales Agents, Duncan Sales Co. Arizona Gun (Live action pellets) COAN MFG. CO.

COAN MFG. CO. CIGARETTE VENDORS Model 74-MD: 74 sel, cap. 74 Model 74-APC; 74 sel, cap. 74 Model 94-UC; 94 sel, cap. 94 Model 116-WN; 116 sel, cap. 116 Model 116-WC; 116 sel, cap. 116 CANDY VENDORS Model 74-APD; 74 sel, cap. 74 Model 34-UD; 94 sel, cap. 94 Model 116-WD; 116 sel, cap. 116 Model 188-D, 188 sel, cap. 188 Model 47-Pastry, 47 sel, cap. 47 VICCACO, COLN MACHINE

#### CHICAGO COIN MACHINE

Preview Bowler (9/65) Gold Star Shuffle (7/65) Big League Baseball 2P (4/65) Pop-Up 1P (10/64) 'ustang Pin 2P Par Golf (9/65) Texas Ranger Gun (12/65) Bel Air Puck Bowler

DuKANE CORP.

Ski 'n Skore ..... Write for Dist. Information FISCHER MFG. CO., INC.

- COIN Empress 101 (101") Empress 92 (92") Regent 91 (91") Fiesta 5% Regent 77 (77") Fiesta 5% Regent 77B (77" x 45" x 31½") Regent 86B (3' x 6') Regent 91B (92" x 52" x 31½")
- Regent 91B (92" x 52" x NON COIN Empire VIII (4x8) Empire VIII (4x8) Duchess VIII (4x8) Duchess VIII (4x8) (Fiesta-Styled Models:) Crown Town & Country Town & Country Princess 58

1

J. F. FRANTZ MFG. CO. Little Leaguer (12/62) Double Header (12/62) Save Our Business U.S Marshall 5¢ Gun Kicker & Catcher ABT Challenge Pistol ABT Guesser Scale ABT Rife Sport Aristo Scale

GOLD MEDAL PRODUCTS

Popcorn Vendor .....

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D. GOTTLIEB CO. Ice Revue (1P) 12/65 Ice Show (Add-A-Ball Model) **GREAT LAKES EOUIPMENT** Elliptipool (elliptical pool table) ...

 
 PAUL W. HAWKINS MFG.
 \$ 845.00

 Rodeo Pony
 \$ 845.00

 Mustang
 695.00

 Pony Cart
 610.00

 Ben Hur Chariot
 595.00

 Derby Pony Jr.
 550.00

 Leo The Lion
 550.00

 Sam The Clown
 495.00

 Donny Duck
 475.00
 Monster Gun (9/65) NATIONAL SHUFFLEBOARD & BILLIARD CO. COIN-OP MODELS Coronet I 452x92 Coronet II 52x92 Coronet II 52x92 Coronet IV 63x113 NON-COIN MODELS Monarch 50x90 Executive 8-59x105 (Pro. 4x8) Executive 9-63x113 (Pro. 4½x9) Royale 8-59x105 (Pro. 4x8) Royale 9-63x113 (Pro. 4½x9) Champion 9-63x113 (Pro. 4½x9) Star-Lite Shuffleboard 16'-22' Streamliner Shuffleboard 16'-22' Champion Shuffleboard 16'-22' NATIONAL VENDORS, INC. Champion Shuffleboard 16'-22' NATIONAL VENDORS, INC. CIGARETTE VENDORS Series 113: 13 8-column shifts, cap. 447 Upright-Series 113: 13 8-col. shifts, cap. 447 Crown series 222: 22 sel., cap. 616 Crown series 650: 20 sel., cap. 650 Consolette-Series 650: 20 sel., cap. 670 Moduline-22M: 22 sel., cap. 616 Moduline-80M: 20 sel., cap. 850 OPPLIT ENCLIPTE PLACE COPPL ORBIT ENGINEERING CORP. Pitching Horseshoes (4/65) Tic Tac Toe (4/65) Dice Games PROTOCISION ENGINEERING, INC. V-Shape Shuffle ..... PUTT-WELL COLF CORP. 9-Hole Golf Game (2/65) REDD DISTRIBUTING CO. Cinch Instant Shine Vendor ..... (Vendor and packaged Cinch product) Giepen Coffee Vendor (Natl. Agents) Vend-A-Book Comic Book Vendor ROCK-OLA MFC. CO. Caravelle (20 Col. 800 Packs) Model 3002 Cigarette Machine Model 424 Princess Royal (7" LP Del.) St.-Mon

- Model 3403—as above, which brew coffee feature. Model 1404-S, single cup, fresh brew coffee & hot drink vendor. "Ever-Pure" water filtering system. Serves coffee 4 ways, 450 cup capacity, extra cream & sugar. Het whipped chocolate & hot soup.
- DAVID ROSEN, INC. Filmotheque-Diskotheque Phono-Voice
- ROUND O'POOL, Elliptical table (48"x52")
- ROWE MANUFACTURING Rowe Band Stand Phono Model O Wall-ette Wallbox HAC-2000 Hideaway, 200 Sel. Mon. HEB-200 Hideaway, 200 Sel. Selective Stereo

CFA Stepper, CFD Stepper, WQ-100 100 Sel, W B., WQ-100 100 Sel, W.B., WQ-120 120 Sel, W.B., WQ-200 200 Sel, W.B., WQ-200-1 200 Sel, W.B., Dual Price Play, WQ-200-3 200 Sel, W.B, Dual Price Play, 4 orig Benetic Play,

- WQ-200-3 200 Sel. W.B., Duar Trice 4-coin Rejector. F-10436 Bar Grip, W. B. Mounting Bracket. EX-600 Cylindrical Wall Speaker. EX-700 Wall Speaker. L-2130 Ceiling Spkr., Choice of Grille. Types Listed: L-2136 Random Pattern, L-2136 Uniform Pattern, L-2605 Circular Flush-Mount Grille. Rivera Cigarette, 20 sel 800 pack. Celebrity Cigarette Merchandiser, 14 selec-tion, 510 pack capacity, modular line. Ambassador Cig. Vendor 286; 14 sel., cap. 510.

- tion, 510 pack capacity, modular line.
  Ambassador Cig. Vendor 286; 14 sel., cap. 510.
  Celebrity Cig. Vendor 260; 20 sel., cap. 800.
  Celebrity Candy Merchandiser, 11 selections, 360 capacity, modular.
  Ta Candy Merchandiser, 11 sel., 360 cap.
  Tasty 20 Candy Merchandiser, 20 sel., 560 cap.
  Celebrity Pastry Merchandiser, 5 selection, 100 capacity, modular.
  Celebrity Hot Food Merchandiser, 7 selection, 140 capacity, modular.
  Celebrity All Purpose Merchandiser, 130 capacity, 130 selection, modular.
  Celebrity Fresh Brew Coffee Merchandiser, 11 selection, 76 cup capacity, modular.
  Celebrity Cold Drink Merchandiser, 4 selection, 1000 cup capacity, crushed ice feature optional, modular.

#### THE SEEBURG CORP.

PHONOGRAPHS

- Electra—8-speaker stereo console; 160 selec-tions.
- PHONOGRAPHS
  Electra-8-speaker stereo console; 160 selections.
  Fleetwood-Includes features of Electra plus income totalizer and album pricing unit.
  LPC-480 & LPC-480R (Remote Control) stereo LP Console-160 Selections (Up to 480 Selections with all album programming). Spotlighted Album Award.
  3-way audio. Income totalizer. Personalized panel. Plays 33-1/3 and 45 RPM records intermixed, stereo or monaural. Album and Universal Pricing. Half Dollar. Transistorized and unitzed "pull out" components. Test point front servicing Blue or tangerine speaker grilles.
  HLPC-1-Stereo LP Hideaway. 160 selections (Up to 480 selections with all album programming). Income Totalizer. Plays 33-1/3 and 45 RPM records intermixed. Album and universal pricing.
  SC-1-Stereo Consolette. 160 selections. Used for remote selection of any record on LP Console or Hideaway. Personalized panel. Album display panel. Album pricing. Push-button volume control. Twin stereo speakers. Remote Income Totalizer. Polished chrome or copper finish.
  EBCS-1-Extended Bass Consolette Speakers.
  SC-11-Stereo Communication Consolette. Consolette serves as Intercom.
  CIM-1-Consolette Intercom.
  CIM-1-Consolette Intercom.
  CM-1-Consolette Intercom.
  CM-1-Intercommunication Consolette Kit.

- CIM-1-Consolette Intercom Master Unit-Used with Stereo Communication Con-solette.
  BACKGROUND MUSIC
  ICK-1-Intercommunication Consolette Kit. Converts Stereo Consolette to Stereo Com-munication Consolette.
  BMS-2-Background Music System 1000 Selections.
  BMCA-1-Background Music Compact, 1,000 Selections.
  BMCA-1-Background Music Companion Audio. Used with Background Music Com-pact (BMC-1)
  MPE-1-Electronic Memory Programmer. Used with the Background Music Com-pact (BMC-1) to insert special announce-ments and commercials into the hack-ground music program.
  SABMC-1-Seeburg Automatic Background Music Center. For use with FM Multiplex Telephone Lines and On-Premise Loca-tions. Total of 1124/ hours of music.
  SEP-1-Seeburg Encore Phonograph. 760 Selections of Foreground Music CANDY VENDORS
  WilCN1-Mechanical. 10 Selections. 152 bar capacity.
  WSTIG-Mechanical. 6 Selections. 114 pack-age capacity.
  CIGAR ETTE VENDORS
  4E5-Electric. 22 Selections. 825 pack capacity.
  W2071-Mechanical. 20 Selections. 672 pack

- capacity. W20T1-Mechanical. 20 Selections. 672 pack

- 4Eb-Electric. 22 Selections. 82b pack capacity.
  W20T1-Mechanical. 20 Selections. 672 pack capacity.
  W14T1-Mechanical. 14 Selections. 510 pack capacity
  MCC-20-Mechanical. 20 Selections. 720 pack capacity.
  CIGARILLO VENDOR
  W8C01-Mechanical. 8 Selections. 200 Pack-age Capacity.
  COFFEE VENDORS
  MC4-Marquee Coffee Vendor, 5, 6 or 7 Selections. Brews fresh ground coffee one cup at a time. Hot coffee, hot chocolate, hot soup and hot tea. 605 cup capacity. Income Totalizing System.
  764-Modular Coffee Vendor, 5 or 6 selections. Brews fresh ground coffee one cup at a time. Hot coffee, hot chocolate, hot soup and hot tea. 650 cup capacity. Income Totalizing System.
  W6C4D-Williamsburg Fresh Brew Coffee Vendor, 5 Selections. Brews one cup at a time. Hot coffee, hot chocolate. 428 cup capacity. Income Totalizing System.
  W6HB1-Williamsburg Coffee Vendor. 6 Selections. Brews fresh ground coffee one up at a time. Hot coffee one cup at a time. Hot coffee one cup at a time. Hot coffee one one the soup capacity. Income Totalizing System.
  W6HB1-Williamsburg Coffee Vendor. 6 Selections. Brews fresh ground coffee one cup at a time. Hot coffee and hot chocolate. 428 cup capacity. Income Totalizing System.
  W6HB1-Williamsburg Coffee Vendor. 5 selections. Brews fresh ground coffee one cup at a time. Hot coffee and hot chocolate. 320 cup capacity.
  COLD DRINK VENDORS
  MS4-Marquee Cold Drink Vendor. 4 or 7

- selections with or without crushed ice. Carbonated and non-carbonated flavors. 7-selection model offers 2 selections of iced tea. 1,500 cup capacity. Income totalizing System. S94-Modular Cold Drink Vendor. 4 or " selections with or without crushed ice. Carbonated and non-carbonated flavors. 7-selection model offers 2 selections of iced tea. 1,500 cup capacity. Income Totalizing System COLD CANNED DRINK VENDOR W3CV1-Williamsburg Cold Canned Drink Vendor. 3 selections. 189 can capacity. Automatic Can Opener. GENERAL MERCHANDISE VENDOR 15G1-Pick-A-Pac 15 Selections. 315 item capacity.

- 15G1—Pick-A-Pac 15 Selections. 315 item capacity.
  LAUNDRY SUPPLY VENDOR
  W8L1—Mechanical. 8 selections. 152 item capacity.
  MILK VENDOR
  MV-2—Modulra Milk Vendor. 3 selections 360 carton capacity.
  PASTRY VENDORS
  W6P1—Mechanical. 6 selections 72 package capacity.
- Worl-Mechanical, 6 selections 72 package capacity.
   W6P2-Mechanical, 6 selections, 114 pack-age capacity. SHIPMAN MFG. CO. CIGARETTE VENDORS Mark II: 13 or 17 columns.
- SOUTHLAND ENGINEERING, INC.
- Kiddie Railroad ..... TEL-A-SIGN Scopitone audio-visual machine.
- UNIQUE INDUSTRIES

**U.S. BILLIARDS INC.** 

VALLEY SALES CO.

Armored Tank (convertible top) ... Air Force Jeep .....

URBAN INDUSTRIES, INC.

Movie Theaters Model AP-10 Model AP-10 Console Model AD-Panoram Model KKT-Kiddie Kartoon theater

Pkt. Series: Pro 1—78x46 Pro 2—88x51 Pro 3—93x53 Pro 4—103x58 Pro 5—114x64

Club Pool 56x40 ..... 75x43 .....

ALLE I SALES CO. Bumper Pool® Model 522S/W Reg. Size ..... Model 785A-78x45 .... Model 875A-88x50 .... Model 935A-93x53 .... Model 1035-100x57 ....

El Magnifico Series Model 884-88x50 Model 934-93x53 Model 1014-101x57

THE VENDO CORP. CIGARETTE VENDORS CA1A Console; 22 sel., cap. 850 C-23: 15 sel., cap 520 429-Special: 11 sel., cap. 428 Continental "30": 30 sel., cap. 830 Tobacco Shoppe "30": 30 sel., cap. 830

WESTINGHOUSE ELECTRIC CO.

Rick A Poo (9/65) **THE WURLITZER COMPANY**Phonographs
3000-3 200 Selection with Top Tunes
Golden Bar
3000-4 200 Selection with Top Tunes
3000-4 200 Selection with Little L.P.
3000-7 200 Selection with Little L.P.
Golden Bar and L.L.P.
3000-8 200 Selection Discotheque Model
with Remote Switch
3010-1 100 Selection with Top Tunes
Golden Bar and L.L.P.
3010-3 100 Selection with Top Tunes
Golden Bar and L.L.P.
3010-3 100 Selection with Top Tunes
Golden Bar and L.L.P.
3010-3 100 Selection with Top Tunes
Golden Bar and L.L.P.
3010-7 100 Selection with Top Tunes
Golden Bar and L.L.P.
3017-4 200 Selection with Top Tunes and
Little L.P.
3011-7 100 Selection with Dop Tunes and
Little L.P.
3011-7 100 Selection with Top Tunes and
Little L.P.
3011-7 100 Selection with Top Tunes and
Little L.P.
3011-7 100 Selection with Cop Tunes and
Little L.P.
5220 Wall Box 200 Selection-10¢-25¢-50¢
with Speakers, Top Tunes Golden Bar and L.L.P.
5225 Wall Box 100 Selection-10¢-25¢-50¢
with Speakers, Top Tunes Golden Bar and L.L.P.
5225 Wall Box 100 Selection-10¢-25¢-50¢
with Speakers, Top Tunes Golden Bar and L.L.P.
5256 Wall Box 100 Selection-10¢-25¢-50¢
with Speakers, Top Tunes Golden Bar and L.L.P.
5256 Wall Box Ten Top Tunes-50¢ coin Only
2598 Stepper 100 Selection for Model 3010 2618 Stepper 200 Selection for Model 3010 2618 Stepper 200 Selection for Model 3000 5121 Speaker—Private—Wall Mounting 5123 Speaker—Private—Wall Mounting 5123 Speaker—Private—Wall Mounting 5124 Speaker—Private—Wall Mounting 5125 Speaker—Directional (Packed in Pairs)

6-Selection CupDrink Vendor Fresh Brew Coffee Vendor Candy Vendor Cigarette Vendor

THE WURLITZER COMPANY

WILLIAMS MFG. CO. 8-Ball (2P) 1/66 Maverick Bowler (11-65) Corral Shuffle (10/65) Kick A Poo (9/65)

# give us just $30^{1/2}$ inches...





# and we'll give you...

THE STARLET MODEL 429 with • STEREO
MONAURAL • 100 SELECTIONS • 33<sup>1/3</sup>,
45 RPM INTERMIX • BIG SOUND • A.V.C.
• BEAUTY • STYLING • TWO 12" SPEAKERS
• DISPLAY PANEL • PERSONALIZATION

Compact, yet with the big sound and famous Rock-Ola engineering...the Starlet for 1965 introduces Rock-Ola's newest sensation in sound reproduction. Distinctive cabinet styling combined with anodized aluminum trim make the Starlet a location pleaser anywhere. **THE PRINCESS ROYAL MODEL 424** with •FULL DIMENSIONAL STEREO • MON-AURAL • 100 SELECTIONS • 33 ½, 45 RPM or 7″ LP'S INTERMIX • BIG SOUND • A.V.C. • PERSONALIZATION • FEATURED ARTIST • TRANSISTORIZED AMPLIFIER

A compact, stylish stereo-monaural phonograph of unusual beauty and design, the Princess Royal brings all of the engineering features of the big phonographs within the space requirements of any location.



GRAND PRIX II -MODEL 426

# ... or give us 40<sup>1</sup>/<sub>4</sub> inches, and we will give you the finest phonograph ever built.

The prestige Grand Prix has been completely redesigned with an all-new profile for 1965... we call it the Grand Prix II. This profit-proved, 160 play stereo-monaural phonograph offers famous Rock-Ola engineered simplicity in a superbly designed cabinet to meet the requirements of your most demanding and discriminating locations. Mech-o-matic changer plays 33<sup>1</sup>/<sub>3</sub> or 45 RPM records and 7" LP albums in any intermix.

**Phonette Remote Speaker Wallbox** gives personal listening pleasure with individual volume controls . . . high, medium and low. Twin stereo speakers. Mounts anywhere and works with Grand Prix II, Starlet and Princess Royal phonographs. Works with almost any other phonograph too. Model 500—160 selections; Model 501—100 selections. 50¢ coin chute optional. Rock-Ola Manufacturing Corporation, 800 North Kedzie Ave., Chicago, Illinois 60651.



