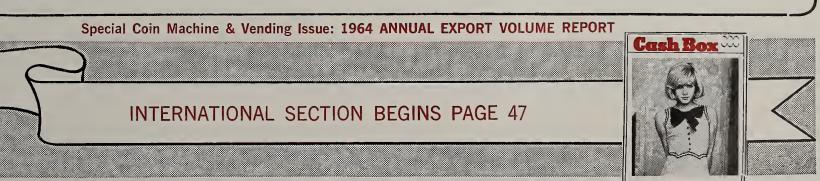




as a famous father—comedian Jerry Lewis. Now Jerry Lewis has a famous son. Gary has reached stardom through a different show business route than his dad, iness (though the senior Lewis also has had disk success). Gary Lewis and his Playboys came upon the record scene recently and gave the Liberty label a smash sinmond Ring." The group is on its way toward another triumph, "Count Me In." In the photo, Gary and his teammates are shown with their producer, Snuff Garrett resentation of a gold record to the group for a million copies sold of "Diamond." Pictured from left to right: Dave Costell, Snuff Garrett, exec vp at Liberty, Gary Lewis, and Al Ramsay.



SYLVIE VARTAN



ED



JNDED BY BILL GERSH



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# ARTISTS OFF-THE-RECORD

While airtime exposure of an artist's recorded product remains unchallenged as a source of direct sales, the diskery business is finding greater need to develop personalities who can speak for themselves—off-the-record, that is.

New York promo forces may be disheartened over the news that a prime disk outlet, WINS, will switch to an all news-talk format later this month, but they should also be thinking of methods to still utilize the vast audience that the station will maintain. How? The answer lies in interviews.

It has been pointed out to us that in New York there are more radio stations with a news-talk format than one of basically music. Interestingly, there has developed in some cases a demand for "exclusivity," a competition among interview shows to get first crack at an important personality. On a national scale, the recent decision by the Federal Communications Commission that requires radio outlets with both AM and FM outlets to offer at least 50% of their FM programming on a non-duplication basis is seen as a further extension of the interview format.

The record industry must see to it that it, too, enjoys the exposure of interview shows. If the industry can't always benefit from what it wants most, then it must settle for second best and we believe that interviews can be better than second best. Obviously, not all disk performers lend themselves to interview shows. As Morty Wax, one disk promo man going full steam into the interview area put it the other day, "it's important that the interviewee possess an interesting aspect to his life that does not necessarily deal with music, something that can shed novel light on his off-stage life."

Surely, many of the industry's record names have this requirement. Label promo departments and/or indie promo men should uncover this facet of a disk artist and in due haste make arrangements to have him exposed on interview shows.

His exposure, incidentally, may even go beyond the borders of the U.S., for we have also learned that many foreign stations are on the lookout for interesting personalities to set down on tape.

We realize that interview shows provide an indirect method of selling records—singles in particular. But, the business must adapt to whatever programming policies either individual stations or groups in general decide is in the best interests of their operations. By no means does it mean that the record industry will be out in the cold.

An expansion of interview appearances is a major form of letting the industry into the great exposure area of the world of broadcasting.

### h Box **Cash Box TOP**

	4/3	3/27	
<b>I'M TELLING YOU NOW</b> ☆FREDDIE & DREAMERS-Tower-125	3	14	33
CAN'T YOU HEAR MY HEAR	<b>BE</b>	AT	34
☆HERMAN'S HERMITS-MGM-13310 STOP IN THE NAME OF LOVE	1	4	35
☆SUPREMES-Motown-1074	2	1	36
SHOTGUN ☆JR. WALKER & ALL STARS- Soul-35008			
Soul-35008	8	11	37
☆WAYNE FONTANA & MINDBENDER Fontana-1509	S- 11	38	
KING OF THE ROAD			38
☆ROGER MILLER-Smash-1965 THE BIRDS AND THE BEES	4	3	
☆JEWEL AKENS-Era-3141	5	2	39
I KNOW A PLACE ☆PETULA CLARK-Warner Bros5612	19	44	40
NOWHERE TO RUN	10	24	
☆MARTHA & VANDELLAS-Gordy-703	10	24	41
☆SHIRLEY BASSEY-UA-790 *JOHN BARRY-UA-791	7	7	42
EIGHT DAYS A WEEK		_	
☆BEATLES-Capitol-5371 TIRED OF WAITING FOR YOU	6	5	43
☆KINKS-Reprise-0347	22	32	44
★SHIRLEY ELLIS-Congress-234	25	40	45
LONG LONELY NIGHTS	14	19	46
☆BOBBY VINTON-Epic-9768 THE RACE IS ON	14	19	
☆JACK JONES-Kapp-651	12	25	47
BEACH BOYS-Capitol-53271	13	18	48
GO NOW ☆MOODY BLUES-London-9726	23	29	49
FERRY ACROSS THE MERSEY	20	27	50
☆GERRY & PACEMAKERS-Laurie-3284 RED ROSES FOR A BLUE LADY	9	6	-
☆VIC DANA-Dolton-304 *WAYNE NEWTON-Capitol-5366	18	11	51
RED ROSES FOR A BLUE LADY			52
☆BERT KAEMPFERT-Decca-31722 DON'T LET ME BE MISUNDER	15 STC	9	53
ANIMALS-MGM-13311	17	21	
CHAD & JEREMY-			54
World Artists-1041	20	23	55
☆ELVIS PRESLEY-RCA-8500	16	16	56
GOT TO GET YOU OFF MY MI ☆SOLOMON BURKE-Atlantic-2276	<b>ND</b> 31	36	57
I'LL BE DOGGONE			
☆MARVIN GAYE-Tamla-5412 BUMBLE BEE	43	65	58
	37	48	59
THE LAST TIME ☆ROLLING STONES-London-9741	46	71	60
I'LL NEVER FIND ANOTHER			
☆SEEKERS-Capitol-5383	52	95	
DON'T MESS UP A GOOD THI ☆BOBBY McCLURE & FONTELLA BASS-			62
Checker-1097	30	31	63
SOUNDS ORCHESTRAL-			64
Parkway-942 ONE KISS FOR OLD TIMES SA	45 K F	67	
	47	66	0
COME STAY WITH ME ☆MARIANNE FAITHFUL-London-9731	10	40	66
MMARIANNE FATTEFUL-Londor-9731	40	49	1

33	WHEN I'M GONE ☆BRENDA HOLLOWAY-Tamla-54111	41	52
34	OOO BABY BABY ☆MIRACLES-Tamla-54113	61	72
35	LITTLE THINGS	21	22
36			
37	TEMPTATIONS-Gordy-7038	28	12
	☆CANNIBAL & HEAD HUNTERS- Rampart-642 *THEE MIDNIGHTERS-	38	42
38	Chattahoochee-666 SEND ME THE PILLOW YOU		
	DREAM ON DEAN MARTIN-Reprise-0344	24	20
39	I MUST BE SEEING THINGS ☆GENE PITNEY-Musicor-1070	26	26
40	CRAZY DOWNTOWN	20	20
41	☆ALLAN SHERMAN- Warner Bros5614 THIS DIAMOND RING	66	82
	☆GARY LEWIS-Liberty-55765	27	10
42	HURT SO BAD ☆LITTLE ANTHONY/IMPERIALS- DCP-1128	32	28
43	COUNT ME IN		20
44	☆GARY LEWIS-Liberty-55778	86	
45	☆DAVE CLARK FIVE-Epic-9763 TEN LITTLE BOTTLES	29	13
46	☆JOHNNY BOND-Starday-704	34	34
47	BILLY STEWART-Chess-1992 I CAN'T STOP THINKING OF	60 YOU	70
48	BOBBI MARTIN-Coral-62447	53	63
5	☆LITTLE MILTON-Checker-13722 SILHOUETTES	81	-
50	☆HERMAN'S HERMITS-MGM-13332	98	-
	☆FREDDIE & DREAMERS- Mercury-73277	65	89
51	GIRL DON'T COME SANDIE SHAW-Reprise-0342	35	43
52	COME SEE ☆MAJOR LANCE-Okeh-7216	49	51
53	NEVER NEVER LEAVE ME		
54	☆MARY WELLS-20th Fox-570 ANYTIME AT ALL	58	64
55	☆FRANK SINATRA-Reprise-0350 MR. PITIFUL	54	60
56	☆OTIS REDDING-Volt-124 TRULY TRULY TRUE	56	59
57		72	-
58	THE WHO-Decca-31725	62	69
-	☆GLEN YARBROUGH-RCA-8498	68	91
59	PEACHES AND CREAM	63	74
50	JUST ONCE IN MY LIFE ☆RIGHTEOUS BROSPhilles-127	_	
57	THE ENTERTAINER ☆TONY CLARKE-Chess-1924	71	98
52	WOMAN'S GOT SOUL ☆IMPRESSIONS-ABC-10647	80	
63	IT'S NOT UNUSUAL		
64	TOM JONES-Parrot-9737	85	
5	TEMPTATIONS-Gordy-7040 AND ROSES AND ROSES	-	-
6	☆ANDY WILLIAMS-Columbia-43257 SHE'S ABOUT A MOVER	79	-
-	SIR DOUGLAS QUINTET-Tribe-8308	-	-

4/3 3/27

67

68

70	SOUPY SALES-ABC-10646	<sup>88</sup> BYE	
71	SEARCHERS-Kapp-658		-
72	☆REFLECTIONS-Golden World-20 -     THINK OF THE GOOD TIMES	55	6
73	☆JAY & AMERICANS-UA-845 SOMEBODY ELSE IS TAKING	82	
74	AL MARTINO-Capitol-5384 FOR MAMA	78	8
	☆CONNIE FRANCIS-MGM-K-13325 ☆JERRY VALE-Columbia-43232	39	3
75	IT'S GOT THE WHOLE WORL SHAKIN'	D	
76	☆SAM COOKE-RCA-8539 SHE'S COMING HOME	<u> </u>	-
77	☆ZOMBIES-Parrot-9747 LET'S DO THE FREDDIE		-
78	☆CHUBBY CHECKER-Parkway-949 SUBTERRANEAN HOMESICK	83	-
9	BLUES ☆BOB DYLAN-Columbia-43242	94	
79	MEXICAN PEARLS	84	-
80	☆BILLY VAUGHN-Dot-16706 ☆DON RANDY-Palomar-2203 WHY DID I CHOOSE YOU	04	-
	☆BARBRA STREISAND- Columbia-43248	87	8
81	☆RODDIE JOY-Red Bird-10021	77	8
87	DREAM ON LITTLE DREAME	<b>र</b>	_
83	☆GENE CHANDLER-Constellation-149		-
84	TOY SOLDIER ☆FOUR SEASONS-Philips-40278	97	-
85	WHIPPED CREAM           ☆TIJUANA BRASS-A & M-760	<b>9</b> 0	9
89	SEE YOU AT THE GO GO ☆DOBIE GRAY-Charger-107		
87	CONNE WARWICK-Scepter-1294	75	8
88	DOUBLE-O-SEVEN ☆DETERGENTS-Roulette-4603	74	8
89	I NEED YOU ☆CHUCK JACKSON-Wand-179	92	
90 01	COLT IN THE STREETS ☆SHANGRI-LAS-Red Bird-10-025		
91 02	IT'S GONNA BE ALRIGHT ☆GERRY & PACEMAKERS-Laurie-3293	-	
92 02	A WOMAN CAN CHANGE A	MAN —	-
93 94	IKO IKO DIXIE CUPS-Red Bird-024	96	
	DEAR DAD ☆CHUCK BERRY-Chess-13627	-	-
95	CENICE BLUE ☆BOBBY DARIN-Capitol-5399	_	-
96 07	ALL OF MY LIFE	95	-
97 98	HAWAII HONEYMOON ☆WAIKIKIS-Kapp-KBJ-52	93	9
98 99	THE MINUTE YOU'RE GONE ☆CLIFF RICHARD-Epic-9757 THE BIRDS ARE FOR THE BEE		-
77	NEW BEATS-Hickory-1305	-	_

#### ALPHABETIZED TOP 100 (INCLUDING PUBLISHERS AND LICENSEES)

 ALL

 n Can Change A Man (Tree BMI)
 92

 dy Life [Screen Gems, Col. BMI)
 96

 es And Roses (Ipanema ASCAP)
 65

 At All [Duchess BMI]
 54

 e Rain Must Fall (Screen Gems, Col. BMI)
 58

 e Rain Must Fall (Screen Gems, Col. BMI)
 99

 Bees (Pattern ASCAP)
 7

 Bee (Malati BMI)
 26

 ur Fate To The Wind (Friendship BMI)
 30

 r Sang (Al Gallico BMI)
 13

 ick Baby (Wemar, Trio BMI)
 13

 ick Baby (Wemar, Trio BMI)
 44

 ic (Camad & Chi Sound BMI)
 52

 'ay With Me (Metric BMI)
 32

 'ay With Me (Metric BMI)
 32

 'ay With Me (Metric BMI)
 43

 awntown (Leeds ASCAP)
 40

 'd (Isalee BMI)
 32

 'et Me Be Misunderstaad (Benjamin ASCAP)
 21

 ess Up A Good Thing (Arc & Soice BMI)
 16

 'et Me Be Misunderstaad (Benjamin ASCAP)
 21

 O-Seven (Apt ASCAP)
 88

 On Little Dreamer (Farest Hills, wood BMI)
 82

 ALPHABETIZED TOP 100 (INCLUDING PUBLISHERS AND LICENSEES)

 BMI]
 92

 Station
 For Across The Mersey (Jonari, Pacer BMI]

 BG
 Gord Kidmore ASCAP)

 Gord Dow (Trio BMI)
 75

 Goodbye My Lover Goadbye (See-Lark BMI]
 76

 Goodbye My Lover Goadbye (See-Lark BMI]
 76

 Goodbye My Lover Goadbye (See-Lark BMI]
 76

 Hawaii Haneymoon (Zodics BMI)
 77

 Hor So Bod (South Mt. BMI)
 77

 Hor Song Thered See (Rubbins ASCAP)
 78

 Hurt So Bad (South Mt. BMI)
 77

 L Can't Stop Thinking Of You (South Mt. BMI)
 77

 How Ko (Trio BM)
 74

 L Can't Stop Thinking Of You (South Mt. BMI)
 77

 How Ko (Trio BM)
 78

 How Ko (Trio BM)
 79

 How Ko (Trio BM)
 79

 How Ko (Trio BM)
 74<



NOT TOO LONG AGO

THE MOUSE

☆UNIQUES-Paula-219 WOOLY BULLY ☆SAM THE SHAM & PHARAOHS-MGM-13322

4/3

70

91

3/27

70

LED FROM LEADING RETAIL OUTLETS-DOES NOT INCLUDE AIRPLAY REPORTS . SHARP UPWARD MOVE

☆ BEST SELLER

100 THE BARRACUDA ALVIN CASH-Mar-V-Lus-6005

OTHER VERSIONS STRONGLY REPORTED



### umbia Bows 19 New Albums

YORK—Columbia Records has ced an April Release to con-19 albums, seven classical es in the Masterworks series, ular LP's, and two sets in the tinoal line.

In a popular field, the issue is up by Andy Williams' "Dear album; "Bringing It All Back by Bob Dylan, including his hit "Subterranean Homesick"
"Take Five" with Carmen and Dave Brubeck; Doris
"Latin For Lovers;" Patti "Hush, Hush, Sweet Char-"Rio" from Paul Winter and from Brazil; "Bob Brookmeyer riends" featuring Stan Getz; Coco's "The Exotic Sounds Of awaii Kai;" "Now Hear Our g" by the Kenny Clarke-Franand Big Band; and "The Best e Carter Family."

the classical issue, master vio-saac Stern is featured on five seven new albums. The virtu-spotlighted with Leonard Bern-in "Two Twentieth Century pieces" which includes the vio-centors of Borber and Hinde pieces" Which includes the vio-certos of Barber and Hinde-and on one of the three disks three-record collection of "Four te Violin Concertos," the others ng Stern with Eugene Or-and the Philadelphia Orches-

#### ry Names Brookmire ad Atlanta, Miami Scene

GO-Mercury Records GO-Mercury Records has Steve Brookmire to a post as distrib manager in two major n markets. Headquartering in a, Brookmire will actively ad-r Mercury outlets in Miami orgia. He'll work out of Geor-cord Distributors, but spend a of each month at the Florida Florida Music Sales, which he ad prior to his new assignment. has at a closer liaison with retailat a closer halson with retain-nd its manufacturer-owned es. This effort has meant a de-ent of central warehouses and the shipments within a state, ng air-freight delivery, a meth-(Continued on page 37)

tra. The works included in this set are by Beethoven, Tchaikovsky, Men-delssohn and Brahms. Stern and Ordelssohn and Brahms. Stern and Or-mandy collaborate on a recording of "Brahms' Concerto in A Minor for Violin Cello and Orchestra/Beetho-ven's Concerto in C Major for Piano, Violin, Cello and Orch./and Brahms' Trio No. 2 in C Major for Violin, Cello and Piano" which features Leonard Rose and Eugene Istomin, (Continued on page 37)

Norm Weiser Returns To **UA As W. Coast Director** 



NORM WEISER

NEW YORK—Norm Weiser has re-turned to United Artists Records as director of the label's west coast op-erations. He will depart for Calif. on April 15. Headquartering at UA's of-fices at the Goldwyn Studios at 1041 North Formosa in Hollywood, he will supervise the western activities of the North Formosa in Hollywood, he will supervise the western activities of the label and its music publishing organi-zations. He will also act as liaison between the record and music divi-sions and the parent film company. Weiser left UA two years ago, where he served as a vp of the label for two and a half years, to join 20th Century Fox Records, also as a vp.

Century Fox Records, also as a vp. Later, he joined Kapp Records as managing director for Congress and Four Corners, two Kapp affiliates.

### **April Program At Decca-Coral**

NEW YORK — The Decca-Coral-Brunswick labels, under the theme, "Sales Powered Proves Product for '65," have come out with a dealer incentive program for the month of April, with a total of 128 album re-leases involved. Highlighted

Highlighted by the release of 13 brand new LP's the program encom-passes each of the artists' entire cata-logs on the labels.

Decca's outings will include the cat-alog of Burl Ives, including the ar-tist's currently popular "My Gal Sal" and "Pearly Shells," and 12 LP's by Burt Kaempfert, including his current smash, "Blue Midnight," and his new release, "Magic Is The Music Of Far-away Places."

away Places." Other new releases by Decca in-clude Rick Nelson's "Best Always, Rick," Peter Duchin's "That Duchin Touch" and harpist Robert Maxwell's "A Song For All Seasons," as well as "Instrumentally Yours" by Grady Martin and "Songs And Stories Of The Jewish Holidays" by Herb Strauss, his first set on the label. Decca's Gold Label classical divi-sion is represented with new product including two Haydn works, "Sym-phony No. 86 in D Major" and "Sym-phony No. 57 in D Major" with Max

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Rudolf directing the Cincinnati Sym-phony Orchestra, and the Orchestra doing Paganini's Concerto No. 2 in B Minor, featuring violinist Ruggiero Ricci. Also represented is a set by Harpsichordist Sylvia Marlowe. Colar's releases include the catalog of Pete Fountain, which contains two current charters, "Licorice Stick" and "Pete's Place," and his new release, "Mr. Stick Man." Two newcomers to the label, Maureen Tcmson and Har-old Lloyd, Jr., will make the Coral debuts in the program, the former with "The Thrill Is Gone" and the film comedian's son with "Intimate Style." Rounding off the label's new sets is a package of "Big" Tiny Little "Mr. Piano Personality" which was recorded live at Harrah's in Lake Tahoe.

Tahoe. Brunswick will be releasing the cat-alog of Jackie Wilson, with the ar-tist's latest, "Soul Time." Full color litho books with tear-out order forms will be part of the pro-motion, along with in-store and win-dow displays, available as point-of-sale merchandising aids. National trade advertising with extensive pro-motion and publicity will also be part of the program and Decca's field force has already begun contacting its achas already begun contacting its accounts.

### Phase 4 Springs Into Spring

NEW YORK—London's phase 4 line has unwrapped its spring promo lines. The series, which London says is the industry's best-selling, largest turnover "sound" line, is being aug-mented for the spring program with six additional sets (see below). Since its introduction in 1961, more than 4 million phase 4 albums have been brought into consumer disk li-braries, claims Herb Goldfarb, Lon-don's sales chief. To add to that figure, a distrib program has been devised covering the entire phase 4 catalog plus the new albums. There'll be a special dis-count available, delayed payment, ad authorization and a slew of promo material. Latter includes pocket post-card reminders for dealer clerks, racard reminders for dealer clerks, ra-dio promo copies of a new Stanley Black LP and a demo version of a new Ronnie Aldrich collection. The

plan is already underway and will continue through May 31.

The six new phase 4 sets are: "Music Of A People" with the Stan-ley Black Orch., "The Magic Moods Of Ronnie Aldrich," "The Beloved Melodies Of Stephen Foster," Eric Rogers Chorale and Orch., "Mucho Machucambos," Los Machucambos, "Werner Muller Plays Leroy Ander-son" and "Globetrotting," Frank Chacksfield. Chacksfield.

Goldfarb told Cash Box that phase 4 will continue its policy of offering 12 to 15 albums a year. While many of London Records big-names have produced phase 4 sessions (e.g. Man-tovani, Frank Chacksfield, Stanley Black, Emundo Ros), the label has come-up with a worthy sales name of its own, Ronnie Aldrich. In addition (Continued on page 37)

### TRADE V.I.P.'s OFFICIALLY OPEN VICTOR'S NEW NASH. STUDIO

VILLE—"It's a big record, cut?" shville."

who's studio?" tor's."

the new one?"

p!" the end of this year, the in-will probably have heard the conversation many times over Nashville fraternity knows it's talking about. And based track record of the folks in City, they know from whence the hit sound. at," "Tremendous," "True," (and on and on) are some of

at," "Tremendous," True, (and on and on) are some of djectives the Nashville musi-engineers, artists and A&R who have had the opportunity k there have heaped upon the

huge and beautiful new \$1,000,000 RCA Victor Nashville recording stu-dios which the label officially chris-tened last week.

tened last week. Patterned in design after its Rome studio opened about three years ago and its Hollywood studio opened last year, construction of the new RCA Nashville Studio was prompted by the growing need for a large studio in this hit-producing city that would hold some of the many larger sessions featuring many musicians which have been coming to Nashville. Since more and more such sessions have been miand more such sessions have been mi-grating to Nashville during the past few years, Victor feels it has made a timely move.

George Marek, vice president and general manager of the RCA Victor Record Division flew down to Nash-ville to serve as host for the opening

day festivities and proudly referred to the new structure with the follow-ing comments: "This studio is equal in beauty, modernity and technologi-cal advance to any recording facility anywhere in the world. It matches the magnificence of our Rome and Holly-wood studios and, like them, is an ex-citing example of the growing inter-nationalism of the recording industry and RCA Victor's expansion as the world's most global record company." "This structure is a testament of our faith in the future of the indus-try, and a vivid acknowledgement of the most essential part Nashville-Music City, U.S.A.—plays as one of the most creative and profitable cen-ters of the recording phase of the world's entertainment complex," Marek continued.

Marek continued. "Product produced in Nashville ac-

counted for 18 percent of RCA Vic-tor's total sales in 1964," he concluded.

tor's total sales in 1964," he con-cluded. Other Victor execs who joined Marek as hosts for the day-long Grand Opening ceremonies were: Harry Jenkins, division vice presi-dent, marketing; Jack Burgess, divi-sion vice president, commercial sales; Steve Sholes, division vice president, pop A&R; Joseph Stefan, division vice president magnetic tape and cus-tom products. Also in Nashville for the occasion were Ben Rosner, man-ager of A&R; Custom Records man-ager of A&R; Custom Records man-ager Ralph Williams; general plant manager Roy Price; general plant en-gineer Al Stevens; recording man-ager Don Richter; Dick Broderick, manager of merchandising, Interna-tional department; John Rosica, man-(Continued on page 40)

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16 58
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$(s) \dots 32$ $(s) \dots 28$
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. 18, 20, 22, 24
32
72, 73



THIS IS RCA VICTOR'S NEW STUDIO IN NASHVILLE

### hion Note: Victor Artists Give ashions A Final Sales Touch

RK—The teen set, Amer-t society in itself, is going fashions with the help of siness. ing industry is well aware

gers have an annual pur-wer that reaches 17 billion billion of which is spent. It also realizes that teenke up a goodly portion of s. (80% of singles are said it by the youngsters). Put it and disk industries to-you've bot a potent 1-2 comote sales for each busi-

and RCA Victor Records ust that in a big back-to-mo developed by Dupont the male and female fashmploy any one of Dupont's bers.

as arranged a nation-wide tour featuring three Vic-

tor artists: The Astronauts, Peggy March and Bennie Thomas. The As-tronauts will cover eastern markets, while Peggy March and Bennie Thom-as will hit the trail throughout the middle west and west. Aiming for its biggest back to school business yet, Dupont will spon-sor various department store contests

sor various department store contests and provide display material herald-ing the pop concert. Disk give-aways and interviews are also on the promo

and interviews are also on the promo agenda. Dupont gave the garment industry a preview of things to come at a show-breakfast at the Hotel Hilton here last Tues. (29), at which time the three Victor pactees performed. Victor, by the way, was involved in another fashion-music tie-in the day before. At Bonwit-Teller, Sylvie Var-tan, Victor's voice from France, mod-eled fashions that she has inspired in Europe.

### Arnold Maxin To Direct Big 3 Music; **Retains Prexy Post At MGM Records**



ARNOLD MAXIN

NEW YORK—Arnold Maxin, presi-dent of MGM Records, will head-up the operation of Big 3 Music (Rob-bins-Feist-Miller), it was made known last week. It's understood-that Maxin will continue to serve as president of MGM Records whose parent com-MGM Records, whose parent com-pany, Metro-Goldwyn-Mayer, is the major stockholder in the large publishing set-up.

#### Hi Keeps Its Music Instrumental With The `Memphis Sound'

The 'Memphis Sound' NEW YORK—There's an all-instru-mental label afloat in the sea of rec-ord labels, boasting the best of the "Memphis, operated by Joe Cuoghi and distributed through London Records. It's a rare thing, indeed, when a label sticks to instrumental-only ses-sions, but Hi goes even further and produces solely "Memphis Sound" disks for teen-oriented dancing. The "Memphis Sound" is characterized by honky-tonk sound generally em-ploying a lead sax. The success of the label can be measured in a comment made by a music man who attended last fall's Hi sales meet hosted by Cuoghi: "It's the biggest little catalog in the busi-nes." Over at London, this statement can be translated into the claim that Hi is the number 1 selling line of instrumental LP's for teeners. There are currently 23 LP's in Hi's catalog, including three new entries: "Ace Cannon Live," "More Solid & Raunchy," Bill Black's Combo; and "Blues With A Beat," Bobby Em-mons. The attractions on all three sets are Hi sales mainstays. Also ringing up strong sales for the label are Willie Mitchell and the Hi Tones. Bill Black's Combo is the label's longest-running seller, and tops the label's catalog with 12 sets. The entire catalog is currently on a spring promo kick, with special dis-counts and delaped payments. **Set NARM's Mid-Year Meet** 

#### Set NARM's Mid-Year Meet

Set NARM's Mid-Year Meet PHILADELPHIA—The NARM (rack-jobber) Mid Year Meeting and Person to Person Sales Conference has been set for Sept. 8-10 at the Pick-Con-gress Hotel in Chicago. Immediately preceded by a board of directors meeting on Sept. 7, the Mid Year meet will be kicked off by a Regular Members meeting, with the Person to Person Conference begin-ning after the opening luncheon for regular and associate members. The format for the conference will be the same as was utilized at the 1965 NARM Convention, with manufactur-ers being seated and the merchan-disers visiting them. Each Person to Person appointment will last for 20 minutes and only regular and asso-ciate members of the organization will be permitted to attend the meet-ing. Inquiries should be directed to the

ing. Inquiries should be directed to the office of the executive director, Jules Malamud, 112 Beverly Road, Phila-delphia.

Maxin's appointment, which was so to be made official late last Friday ( following a meeting of Metro rectors, including president Richa O'Brien, follows the recent death Mickey Scopp, who headed Big 3. Maxin has been associated wi MGM records for the past sev years. Among his major achievement at the diskery were the acquisition of the Verve and Deutsche Gramm phone labels. Before joining MGM, was an A&R director at Epic Record A native of Philadelphia, Maxin is former trombone player, having performed with a number of name band

#### Ernie Altschuler Name **Col's Exec Producer**

NEW YORK—Ernie Altschuler h been promoted to executive produc at Columbia Records, according to announcement by Ken Glancy, A & vp.

vp. Altschuler will be responsible Bob Mersey, director of A&R, for s pervising the production of all p album product and for related A& activities. Reporting to Altschul will be producers Mike Berniker, w recently returned to the label, T Macero, John Simon and Thomas W son. Altschuler will continue to pr



#### ERNIE ALTSCHULER

duce albums and singles with artis

duce albums and singles with artis on his roster. As the producer for some of t country's best-selling artists, inclu-ing Tony Bennett, Ray Coniff, Jer Vale and Robert Goulet, Altschu-has been responsible for a number Gold Record Winners. He is the or producer to have been awarded to Granny's by the National Academy Recording Arts and Sciences as "Pr ducer of the Record of the Year," f Percy Faith's "Theme From A Su-mer Place" and for Tony Bennet "I Left My Heart in San Francisco Altschuler's most recent successes i clude such singles as Tony Bennet "If I Ruled the World," Jerry Vale "For Mama," and Robert Goule "Begin To Love;" album-wise, there "Who Can I Turn To" by Tony Be-nett, "Standing Ovation" and "Ha You Looked Into Your Heart" Jerry Vale, and "My Love Forgi Me" by Robert Goulet. Altschuler joined Columbia Recor as a producer in 1958 at the speci-

as a producer in 1958 at the specie request of Mitch Miller, who was o rector of A&R. Prior to this, Al schuler was an engineer for the CH Radio Division.

He was associated with the Ne York Radio Station WNYC earlier his career, and worked closely wi Mayor La Guardia on radio broa casts involving Civil Defense. Al schuler has also worked as a dis jockey in San Angelo, Texas.

Acquiring an interest in music (Continued on page 37)

### t Burton, BMI Head, Dies

K-Robert J. Burton, pres-readcast Music, Inc., died 29) in Vancouver, Canada, ding a meeting of the Ca-sociation of Broadcasters. parently asphyxiated when undisclosed origin swept s botel suite Burton was s hotel suite. Burton was d.

d. al service was held last. 1) at Temple Israel in New here he resided. Surviving e, two sons and a daughter. r is Ed Burton, who is rith Bobby Darin in the f T.M. Music. oresident of BMI since last born in New York City on 914. He set his sights on



ROBERT BURTON

law when he was a young-vas raised in Larchmont, ducated in Larchmont pubducated in Larchmont pub-and in a private school in e Chateau de Beurs. He ated from Columbia Uni-1935 with a B.S. degree, ing himself on the college eam, and he received his e from Columbia Law 937.

earn, and he received his e from Columbia Law 937. A hen joined the New York eaded by Arthur Garfield of America's outstanding Among other duties, he work for the Songwriters Association and for the ild, an association of many -known painters and illus-

al assignment at BMI, in 941, was that of resident esponsible for internal le-s. During his first years ganization, BMI was start-ad its wings. He was in the of BMI's legal battles for during the early forties. ement in the organization the growth of BMI and its as a significant force in its as a significant force in its on was appointed director or and writer relations in president in charge of pub-writer relations in 1947, resident in charge of do-

mestic performing rights administra-tion in 1956. In 1963 he was named executive vice president of BMI and a member of its board of directors, and in 1964 he was elected BMI president.

Over the past 25 years, Burton worked hand in hand with publishers and composers in the United States, Canada and all over the world. He frequently pointed out that before the emergence of BMI in 1940, composers and publishers were concentrated in New York and Hollywood. Today, they are to be found in every state of the Union. Another aspect of the Burton range

they are to be found in every state of the Union. Another aspect of the Burton range of interest is evidenced by his career as a public servant. On January 1, 1960, he was named Acting City Judge of his home city, New Rochelle, New York. He served in that capacity until his resignation late in 1963 be-cause of the increasing demands BMI made on his time. He also served as a member of the New Rochelle Board of Education and was its vice presi-uent for the year 1958-59. He was a director of the Urban League of Westchester and a member of its advisory committee since 1958. Burton was a member of the Amer-ican Bar Association, the New York State Bar Association, the Associa-tion of the Bar of the City of New York, the Federal Bar Association of New York, New Jersey and Connecti-cut, the American Patent Law Asso-ciation and the New Rochelle Bar Association.

Association.

He served on seven different committees of the American Bar Association and, in 1956, was chairman of the Committee on Copyright Office Affairs. He also served on committees of the Association of the Bar of the City of New York and the Federal Bar Association of New York, New Jersey and Connecticut. In 1956 he was chairman of the Radio and Television Committee of the Federal Bar Association. He also served as chairman of the Copyright and Nominating Committees of the American Patent Law Association.

Burton was a member of the Copyright Society of the United States and a member of its Board of Trustees. He was also a member of the Patent, Trademark and Copyright Foundation of George Washington University. He published many ar-ticles on legal topics and was frequently cited as an authority in the law of intellectual property.

He was a founder member of the Hollywood Museum and a trustee of the Lincoln Memorial University. He was a member of the Huguenot Lodge No. 46 F.A.M., the Elks in New Rochelle, the Columbia University Club and Broadcast Pioneers, of which he was 1964-65 president.



Tony Clarke

CHESS 1924

**Billy Stewart** 

CHESS 1922 Little Milton

CHECKER 1105

Fontella Bass & Bobby McClure DON'T MESS UP A GOOD THING CHECKER 1097

The Radiants

CHESS 1925

Chuck Berry

**CHESS 1926** 

RECORDS

7

BIG

NO

F'RE



### RADIO ACTIVE CHART

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks. (SURVEY COMPLETED TO MARCH 31ST)

% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TITLE ARTIST LABEL	TOTAL % OF STATIONS TO HAV ADDED TITLES TO PROG. SCHED. TO DATE
45%	Silhouettes—Herman's Hermits—MGM	85%
40 %	Just Once In My Life—Righteous Bros.—Philles	40%
39%	Count Me In—Gary Lewis—Liberty	73%
38 %	It's Growing—Temptations—Gordy	61 %
35 %	It's Got The Whole World Shakin'—Sam Cooke—RCA	35%
33 %	Woman's Got Soul—Impressions—ABC	49 %
31 %	Goodbye My Lover, My Lover GoodbyeSearchersKapp	31 %
30 %	She's Coming Home—Zombies—Parrot	30%
<b>29</b> %	She's About A Mover—Sir Douglas Quintet—Tribe	49%
28 %	And Roses And Roses—Andy Williams—Columbia	61 %
27 %	Baby Baby—Miracles—Tamla	84%
<b>26</b> %	Truly Truly True—Brenda Lee—Decca	58%
25%	It's Gonna Be Alright—Gerry & Pacemakers—Laurie	25%
24 %	Since I Don't Have You—Jerry Butler & Betty Everett—VeeJay	24%
23 %	Out In The Streets—Shangri-Las—Red Bird	52%
22 %	Toy Soldiers—Four Seasons—Philips	60%
21 %	Cast Your Fate To The Wind—Sounds Orchestral—Parkway	72%
20 %	Subterraneau Homesick Blues-Bob Dylan-Columbia	28%
19%	The Minute You're Gone—Cliff Richards—Epic	19%
18%	Dream On Little Girl—Perry Como—RCA	18%
17%	The Mouse—Soupy Sales—ABC	41%
16%	Crazy Downtown—Allan Sherman—Warner Bros.	82%
15%	Think Of The Good Times—Jay & Americans—UA	43%
14%	Iko Iko—Dixie Cups—Red Bird	40%
13%	It's Not Unusual-Tom Jones-Parrot	64%
12%	See You At The Go Go—Dobie Gray—Charger	34%
11 %	I Understand—Freddie & Dreamers—Mercury	23%
11 %	Mrs. Brown You've Got A Lovely Daughter Herman's Hermits-(Tune from LP) MGM	87%
11%	Why Did I Choose You—Barbra Streisand—Columbia	57 %
10%	Let's Do The Freddie—Chubby Checker—Parkway	25%
10%	Last Exit To Brooklyn—.The Scott Bedford Four—Joy	23%

#### LESS THAN 10% BUT MORE THAN 5%

TOT TO	TAL % DATE		TOTAL % TO DATE		TOTAL % TO DATE		
Somebady Else Is Taking My Plac Al Martino (Capital)	<sup>:e</sup> 48%	She's Lost You Zephyrs (Ratate)	17%	A Woman Can Change A Man Gene Chandler (Dial)	8%		
The Entertainers Tony Clark (Chess)	20%	Venice Blue Bobby Darin (Capitol)	8%	Tamarrow Steve Alaimo (ABC)	8%		

Cash Box—April 10, 1965

THERE SEEMS TO BE A LINE IN LIFE— PROBABLY A BLURRED ONE— BELOW WHICH ONE MORE OR LESS "EXISTS" AND ABOVE WHICH ONE MORE OR LESS "LIVES"

### JUST ONCE IN MY LIFE

### THE RIGHTEOUS BROTHERS

PHILLES 127

Division of PHIL SPECTOR PRODUCTIONS, 440 E. 62nd St., NEW YORK CITY 21, N.Y. TE 8-8360



#### RECORD RAMBLINGS

#### **NEW YORK:**

NEW YORK: Cilla Black, the popular British fark who has had a string of singles the sin England, arrived in the States recently to begin a promotion tour for her first album outing being issued here by Capitol. She put in an appear-ance on the Ed Sullivan Show last ight (4), and is beginning a cross-country trip which will conclude with a three-week stint at the Persian Room. Sales prospects for her LP, and the title single, "Is It Love?" look very good according to Tom Ro-gan . . . Bobby Vinton, the Epic hit-maker, will guest on ABC-TV's "Nightlife" stanza next week (13), prior to his return to the Eden Roc in Miami. The chanter, riding high with "Long Lonely Nights," has just been added to the client roster of Mal Braverman's firm . . . One of the hot-test comics around today, Woody Allen is preparing to cut another Col-pix album to be tabbed "Woody Allen-Vol 2." This set is to be taped live uring his appearance at the Shadows



CILLA BLACK

"Hullabaloo" stanza . . . CB wishes all the best to Donna Kelly, who left Liberty Records at the end of last week, and extends a welcome to the new Jill-of-all-trades there Arlene Simmons . . . Santo & Johnny doing extremely well all over Latin Amer-ica will have a new single and album out shortly on Canadian-American Records . . . Society orkster Irving Fields sent a line that he will wrap up his round-the-world cruise and be opening at the Sheraton Hotel this month (12) . . . Hugh Dallas phoned in the lowdown on some of the Lime-light artists activities: The 3 Sounds opened this week-end (5) at Pep's in Philly where they will be playing through the 10th, then to a stint at the Living Room in Cinci. Dizzy Gil-lespie pops in at the Village Gate (8) for a stand lasting 'til May 2. Ronald Kirk, who has been breaking up cam-pus crowds on his latest tour, is slated for a concert at the Toledo Sports Arena (11). Art Blakey will be knocking them out at the Jazz Work-shop in Boston (12-18) . . . Vi Velasco was feted by Vee-Jay Records last



SANTO & JOHNNY

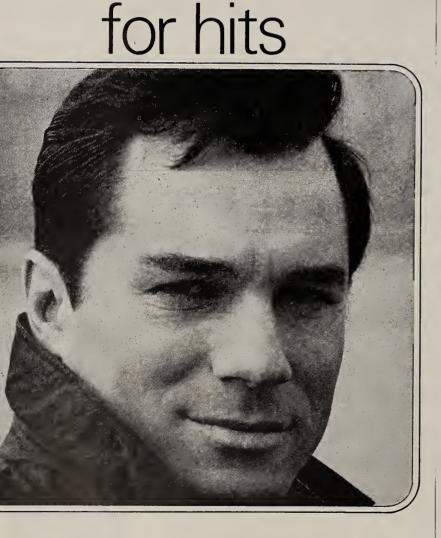
lining there from Apr. 12 to 17, and then move in to the Basin Street East in New York on the 19th. . . . The **Righteous Brothers** have been signed for a guest star appearance on NBC-TV's "Tonight" show on Apr. 15 . . . United Artists Records is rolling out the red carpet for Martine Dalton, whose "Sad Songs" LP bowed last week. The thrush, a Jack Gold dis-covery, just opened a two-week en-gagement at the Surf Club in Revere, Mass. (29) She will follow-up with a three-week run at the Living Room starting the 19th . . A fine throng turned out to welcome Liberty's Nancy Ames at her opening in the Ameristarting the 19th . . . A fine throng turned out to welcome Liberty's Nancy Ames at her opening in the Ameri-cana's Royal Box. The "TW3 Girl" poured out a tremendous set of tunes in her own magnificent vocal style. Morty Gunty, also on the bill, came up with a number of fine comedy routines . . . Michael Allen, Bob Crewe's new find who is waxing with MGM, opens a two-week stand this week (5) at the Phone Booth, a new nitery on the site of the defunct Blue Angel . . Donna Fuller garnered air time all last week on the NBC-TV "Tonight" show per-forming tunes from her debut album "Who is Donna Fuller?" (DCP) . . . Gloria Lynne co-stars this week at the Apollo Theatre with Jackie "Moms" Mabley, the Herbie Mann Octet and Johnny Hartman. The Tommy Jonsen dancers are also fea-tured. Camibal and the Headbunters tured.

Tommy Jonsen dancers are also fea-tured. Cannibal and the Headhunters, showing up well on the charts with their "Land of 1000 Dances," paid a visit to the CB lair last week. The quartet has taped a "Hullabaloo" seg-ment and will be appearing at the Brooklyn Fox during Murray the K's Easter Show for ten days before em-barking on a seven-week cross-coun-try tour. They also dropped off a copy of the newly released LP tabbed after the hit single . . The Tijuana Brass has formed a regular combo of nine to supplement their disk activities with nationwide concerts. Herb Alpert and Jerry Moss at A&M Records have arranged for Bill "Jose Jimenez" Dana to write and produce a p.a. act for the crew . . . The Animals and Wayne Fontana and the Mindbenders will head up the bill on this week's

MARTINE DALTON

<text><text><text><text>

Think George Maharis -He has a hit single-"Where Does Happiness Go?



@ "EPIC", MARCA REG. T.M. PRINTED IN U.S.A



# Georgie Fame is a hot artist



HE HAS A HOT NEW SINGLE "Let The Sunshine In" "In The Meantime"



ON THIS HOT LABEL

# and a hot new LP

which includes Yeh, Yeh, Let the Sunshine In, I'm In The Mood For Love, The Monkey Time, Preach And Teach, Point Of No Return, Get On The Right Track Baby, I Love The Life I Live, Monkeying Around, Gimme That Wine, Pride And Joy, Pink Champagne. LP-12282 (stereo)/LP-9282 (mono)





Dull C. Ban Astronomy in the line of the state

# (Continued from page 10) Sam the Sham's "Wooly Booly." The "Mrs. Brown You've Got A Lovely Daughter" track has the Hermits' album selling like a single . . . Audio Fidelity has instituted an r&r LP line to be issued on the Karate label. The initial release, featuring Erik and the Vikings, is the first in a series of sing-alongs providing music to the best-selling and vintage rock tunes . . Tom Virzi, promo man at London Records, reports excellent sales on the Bachelors' "No Arms Can Ever Hold You" album. He will be on the road for the next four weeks handling famous band leader Stanley Black . . . Tony Calder, producer of the Mari-anne Faithfull smash "Come Stay With Me," was in town last week looking for new material for the artists he as just lined up . . Al Altman at Metric Music buzzes that "Carmen" by Bruce and Terry looks like a sales monster for Columbia . . . Marvin Deane touts a hit status for Vic Da-mone's "You Were Only Fooling" and



PHYLLIS ARICK

GARY BURTON

"Now That You've Gone" from Con-nie Stevens . . . Freddy De Mann has great expectations for the new Amy side "Tiger A-Go-Go" from Buzz and Bucky . . . Jerry Fuller reports heavy orders on the new Challenge LP "Jerk and Twine" by Buddy Randall and the Knickerbockers, especially in the up-state N.Y. area. . . .

CHICAGO:

Knickerbockers, especially in the upstate N.Y. area.... **CHICAGO:** Jean Bennett of Personality Productions, sends word from Las Vegas that songstress Anita McCune, who just completed a return engagement at Fritzell's here, waxed a pair of sides with Buck Ram on the west coast. Tunes are "Valley Of Love" and "Wildlife"... King artist Tony Bellus came in last week for a round of p.a.'s with Ralph Cox, in behalf of the songster's newie "Goodbye Baby Goodbye" ... Roberta Sherwood is booked into Ray Colomb's Supper Club starting 4/20 ... A local group called The Avantes have been making quite a mark on the hop scene. Manager is vet coinman Sal Cordaro .... Minneapolis spinner Carson Rennie takes over WCFL's morning show from Forrest Tucker who leaves for Hollywood to film his upcoming TV'er ... Fontana's Lou Dennis gave us the lowdown on some hot new releases from the diskery. Topping the list is Wayne Fontana's LP tagged after current hit single "Game Of Love," and the debut Oscar Brown Jr. album which was cut live at the Cellar Door in Washington, D.C. .... Bobby Garmisa is all smiles over initial reaction to newies "I Got A Woman' by Ray Charles (ABC), and "Woman's Got Soul" by the Impressions (ABC). Distrib's topper Lennie Garmisa added praise for the new Soupy Sales deck "The Mouse" (ABC) ... Reason for the crowds at the Continental Hotel's posh Consort Room is the lovely and talented Phyllis Arick. An audience pleaser from the word go, the lark is enjoying her second engagement at the intery ... Johnny Cash had to miss WCFL's Shower Of Stars show (28) because of nose injuries received in an auto accident ... Irv Garmisa's new promo firm is off and running with the new Teddy Randazzo deck "You Don't Need A Heart" and "The Three Kids" by Jonathan, David and Albert ... Allstate's Cy Gold is tout-

### RECORD RAMBLINGS

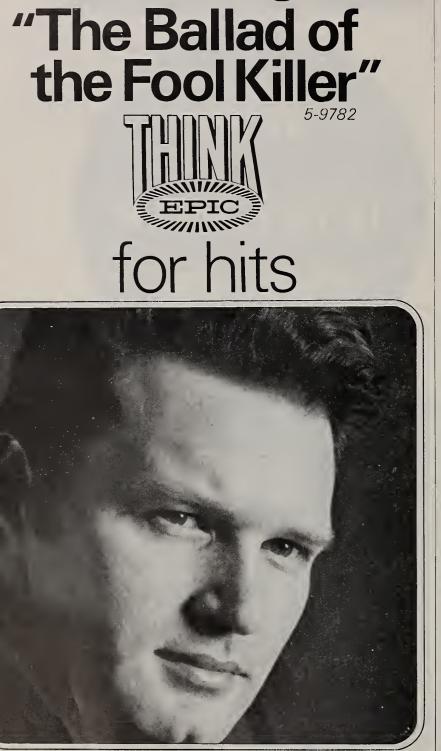
ing albums "A Swingin Singin Affair" by Mary Murphy, "Game Of Love" by Wayne Fontana and "Mister Oscar Brown Jr. Goes To Washington" ... Liberty's Jerry LaCoursiere and Bill Gerber, dueting the praises of Vic Dana's "Red Roses For A Blue Lady" album, follow-up "Count Me In" by Gary Lewis and "It Was I" by The Fantastic Baggies ... Roger Miller and Eddy Arnold will do a show to-gether at McCormick Place's Arie Crown Theater 4/19 ... Connie Haines follows Italian tenor Gino To-netti into the Camellia House of the Drake this week.

HOLLYWOOD: B. Mitchell Reed, back at KFWB the same mike with those same light-ning-like intros . . . Perry Como tap-ing a teevee "special" at Burbank . . . Leroy Van Dyke rehearsing for "Shin-dig" . . . Ran into visiting Frank Music exec Bert Siegelson, crossing Sunset and Vine with his black bag full of the latest Loesser show tunes . . . Diahann Carroll stopping every



JIMMY VELVET

show at the Grove with her vital ver-sions of "Goody Goody" and "TI Never Go There Anymore" . . . Gale Garnett at The Mecca and Joe Wil-liams at The Losers . . . further north: The Standells returning to San Fran-cisco's "Tiger A Go Go" room at the Hilton; and Randy Spark's Back Porch Majority opening at the Olym-pic in Seattle . . . Pat Pipolo, Vee Jay's national promo rep, awarding Sam Riddle and "9th St. West" a plaque "in appreciation for the Op-portunities given to new artists" with Little Richard, Jimmy Boyd and Catherine Spaak on hand to "mouth" their approbation . . . Carol Connors' option being picked up for those bizarre Yamaha commercials . . . The actively exciting Joel Scott Hill Trio at "The Action," L.A.'s latest "frug" palace . . . Don Grierson, Record Merchandising's promo man, touting Georgia Gibbs' Bell label treatment of "Venice Blue," also cut by Bobby Darin (Capitol) and Charles Aznavor (Reprise) . . . Skip Ferderber, former promotion man for the Irwin Zucker office, moving over to KNX-Holly-wood in the publicity dept. . . . Deville Records releasing the Norwegian hit version of "Goodbye, Jimmie, Good-bye" with artist Bente Linde . . . Richard Bellis conducting and arrang-ing the "Shindig" road show being produced and staged by Ward Ellis . . . Carole Wells, the "National Vel-vet" girl, signing a five year record contract with Burt Sugarman of Bur-ton Records and John Austin, the "Addams Family" daddy, signing with United Artists Records. **HERE AND THERE:** PHILADELPHIA—Matty "Humding-er" Singer buzzes that the big movers for ABC Paramount in Philly are "I Got A Woman" from Ray Charles, "Boo-ga-loo" by Tom and Jerrio, "Woman's Got Soul" by the Impres-sions, and the Saphires' "Gotta Have Your Love." Also showing strong sales is "The Mouse" by Soupy Sales. Singer states: "Live as though every day was your last and someday you will be right." . . Hottest singles from the Columbia stacks, according to Ted Kellem, are Bob Dylan's "Sub-terranean Homesick Blues," "Why Did "Carmen" by



Think David Houston –He has a hit single–

@ "EPIC", MARCA REG. T.M. PRINTED IN U.S.A.

### **3 NEW SINGLES...3 BEST-SELLING STYLES!**



ASTRONAUTS orrow's Gonna other Day" azzamatazz" 5

SKEETER DAVIS "I Can't Help It (If I'm Still in Love with You)" <sup>c</sup>/w "You Taught Me Everything That I Know" #8543

JOHN GARY "A Quiet Thing" from the coming Broadway musical FLORA, THE RED MENACE c/w "LONG AGO"

from the coming Broadway musical HALF A SIXPENCE #8544





# Think Cliff Richard -He has a hit single-"The Minute You're Gone" for hits



. "EPIC", MARCA REG. T.M. PRINTED IN U.S.A.

A long list of awards and honors have been doled out to stations and radio-TV personalities across the pat-on-the-back for all those who share the limelight. KHJ-Hollywood's "Evening Of Opera," produced by Wally Sherwin and directed by Ray Glevenger and starring Jan Peerce and Mary Costa, has received a TV award from Sigma Alpha Iota and mas also been nominated for video's "Emmy" award. Meanwhile, the Na-tional Headliners Club has unani-mously voted WABC-New York as for the station, became the first re-cipient of the Leukemia Humanitar-ian Award for outstanding contribu-tions to the objectives of the Leu-kemia Society. KQV-Pittsburgh also stepped into the winner's circle as it received the 1965 "Meritorious Stepped into the winner's circle as it new "Consistent Puttsburgh station, KDKA, was chosen by the Holly wood Advertising Club as having one of the '10 World's Best" commercials, per-formed by folk singer Ailene Good man, were produced by Tony Graham on behalf of the Foster Parents Plan, ward for outstanding programming. On the same scene, the station's moring wit, Rege Cordic, has been handed the 1964-65 TV Radio Mirror Award for outstanding programming. On the loop veteran WAAF-Chi-cago personality Marty Faye has been named for the 1965 Good Ameri-an Award in the Communications pointion by the Chicago Committee of One-Hundred for "outstanding con-tibutions in the field of human re-lations." KNX-Los Angeles newsman ara Award in the Communications pointion by the Chicago Committee of One-Hundred for "outstanding con-tibutions in the field of human re-lations." KNX-Los Angeles newsman ara Award in the Communications of the toremost lay experts in the cancer arcancer Society for being one of the foremost lay experts in the cancer isearch field.

Hearalding in the harbinger of spring, KEX-Portland, Oregon held a live five-day broadcasting stint in the North Plaza at the Lloyd Center, with station personalities Ric Thom-as, Ted Rogers, Jack Angel and Steve Davis on hand. The airmen prompted listeners to join the welcoming com-mittee for the Vernal Equinox by dishing out springtime goodies like free balloons and chocolate bunnies to the youngsters and record albums to a number of adults each day. To top off the event each day, the visitor to the broadcasting tent who wore the craziest hat was presented with a six-foot stuffed rabbit.

WMCA-New York is urging listen-ers to participate in the St. Jude March on Leukemia to be held later this spring with all funds drummed up by the marchers going to the St. Jude Children Research Hospital in Indianapolis. Climaxing the fund-raising campaign, a special Memorial Day show will be staged at the Ran-dall's Island Stadium for those who participate in the march. Heading up the bill for the show will be Danny Thomas and Chubby Checker and vol-unteers will be admitted with the con-tributions that they collect.

North of the border, Canadian station CKY-Winnipeg has been doling out cash to quick-minded listeners in its Fortune Fone Sweepstakes. Every hour the station airs a different Fone phrase and during the hour calls are placed to homes in the metropolitan Winnipeg area. Those who answer with "Hello" merely hear a voice reply "Sorry, wrong number," while the hipsters who answer with the current Fone phrase rake in the green, to the tune of \$100. One listener, a little too quick on her toes, answered her phone one morning with the phrase current at the time, "Hello, Sweetheart," and waited to collect the C-note. Unfortunately the caller was not the station personality, it was her doctor.



KITTEN CUDDLIN' — Flying high with his latest RCA Victor single, "Baby The Rain Must Fall," Glen Yarbrough steps down to earth mo-mentarily to offer a protective arm to another high-flyer, WWDC-Washing-ton Copter Kitten Dee Davidson, tem-porarily grounded by the icy blasts of spring in the Nation's Capitol. Un-daunted by the background of bliz-zardry, the other half of the sta-tion's newscasting duo, Marie McDon-ald, creates her own sunlight as she smiles down warmly from her perch on the team's broadcasting vehicle. The two lovelies help make listening a pleasure for the local radio audience as they knock out traffic reports 16 times daily.

as they knock out traffic reports 16 times daily. VITAL STATISTICS: Trving Lowenthal gets the nod as manager, while Bill Potter takes over as program director and Walt Pinto steps into the public relations co-odo, Connecticut. . . Kenneth S. Reed exits KLAC-Los Angeles to as-sume director of programs and opera-tions at WINS-New York. . . Bill Keffury steps into program director-dejay role at KROY-Sacramento. . . Tony Marano moves into general manager position at WCTC-New to news director with WSIX-Nash-ville. . . Gary Todd gets the green light as program promotion head with CKY-Winnipeg, Canada. . . . George Kendall shifts from WJR-De-torit to WMJ. . . Howard Rutledge exits WLEE-Richmond to become ight news editor with WIL-St. Louis. . . . Carson Rennie switches from WIOL-Minneapolis to WCFI-Chi-fractisco. . . Michael Jackson moves to KNX-Hollywood. . . David E. McElroy, formerly with WESX-Sa-m, Mass. shifts to WCOP-Boston. . . Gary Short steps from WEOL-MyAF-Kansas City. . . Eddie King ets the nod as music director for WDAF-Kansas City. . . Eddie King ets the nod as music director for WDAF-Kansas City. . . Eddie King ets the nod as music director for WDAF-Kansas City. . . Eddie King ets the nod as music director for WDAF-Kansas City. . . Eddie King ets the nod as music director for WDAF-Kansas City. . . Eddie King ets the nod as music director for WDAF-Kansas City. . . Eddie King ets the nod as music director for WDAF-Kansas City. . . Eddie King ets the nod as music director for with WOC-Davenport, Iowa, join KEWI-Topeka, as Larry James exits he post to move to WFQC-Washing-ton Meanwhile, Allen Kent, formerly with WOC-Davenport, Iowa, join KEWI - . . Jim Gordon leaves news of with WDA-Miami. . . . Steve Lundy with WOC-Davenport, Iowa, join KEWI - . . Jim Gordon leaves news of with Chaimi. . . . Steve Lundy with WOC-Daventort. steps from WXYZ-Detroit.

# IGM/VERVE artists score record number F NARAS GRAMMY NOMINATIONS

STAN GETZ & ASTRUD GILBERTO Record of the Year—The Girl From Ipanema



### JONATHAN WINTERS

Best Comedy Performance Whistle Stopping With Jonathan Winters

### STAN GETZ & JOAO GILBERTO

Album of the Year—Getz/Gilberto Best Engineered Recording—Getz/Gilberto Best Album Cover—Getz/Gilberto Best Album Notes—Getz/Gilberto GIL EVANS

Best Instrumental Jazz Performance—Large Group The Individualism of Gil Evans



Getz/Gilberto

LALO SCHIFRIN

Best Original Jazz Composition-The Cat

JOAO GILBERTO

Best Instrumental Jazz Performance—Small Group

Best Male Vocal Performance-Getz/Gilberto

ANTONIO CARLOS JOBIM

Best New Artist of 1964

ASTRUD GILBERTO

STAN GETZ

Best New Artist of 1964 Best Female Vocal Performance **The Girl From Ipanema** 



### **OSCAR PETERSON**

Best Album Cover—Oscar Peterson Plays My Fair Lady Best Instrumental Jazz Performance—Large Group Oscar Peterson/Nelson Riddle

### HANK WILLIAMS, JR.

Best New C&W Artist of 1964 Best Country & Western Album—Hank Williams, Jr. Sings the Songs of Hank Williams

See the Grammy Awards, "The Best On Record,"





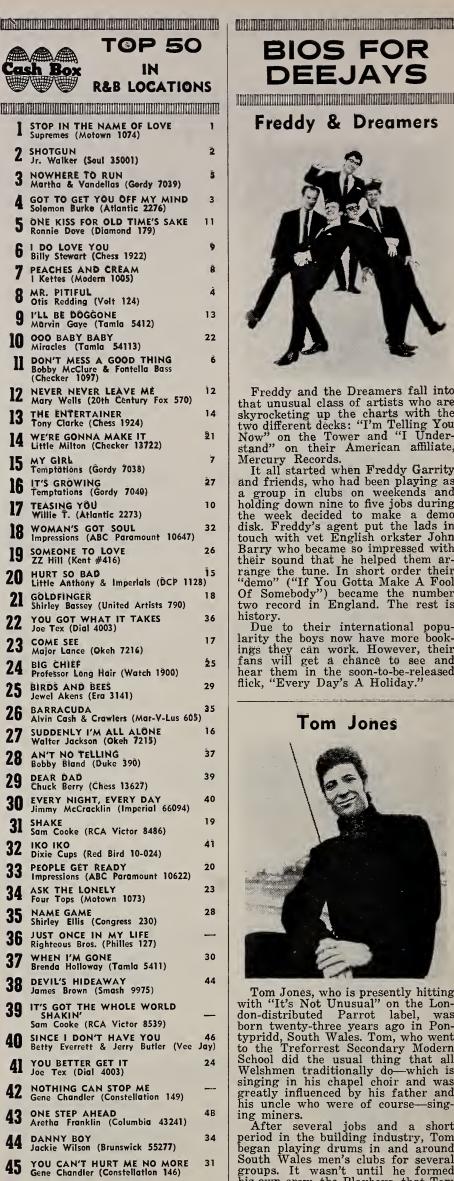
on NBC-TV, Tuesday, May 18

# Think Damita Jo -She has a hit single-**Tomorrow Night**" 5-9766 🛀

EPIC



@ "EPIC", MARCA REG. T.M. PRINTED IN U.S.A

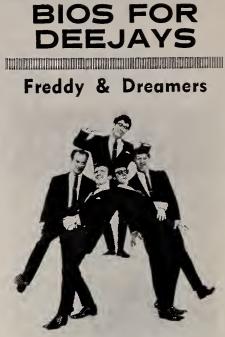


- 46 THE RECORD Ben E. King (Atco 6343)
- CRY ME A RIVER Marie Knight (Musicor 1076) 47

49

42

- TWINE TIME Alvin Cash & Crawlers (Mar-V-Lus 6002) 48
- 49 WHO CAN I TURN TO Dionne Warwick (Scepter 1298)
- 50 YOU CAN HAVE HIM Dionne Warwick (Scepter 1294)



Freddy and the Dreamers fall into that unusual class of artists who are skyrocketing up the charts with the two different decks: "I'm Telling You Now" on the Tower and "I Under-stand" on their American affiliate, Mercury Records. It all started when Freddy Garrity and friends, who had been playing as a group in clubs on weekends and holding down nine to five jobs during the week decided to make a demo disk. Freddy's agent put the lads in touch with vet English orkster John Barry who became so impressed with their sound that he helped them är-range the tune. In short order their "demo" ("If You Gotta Make A Fool Of Somebody") became the number two record in England. The rest is history. history. Due to

their international popu-Due to their international popu-larity the boys now have more book-ings they can work. However, their fans will get a chance to see and hear them in the soon-to-be-released flick, "Every Day's A Holiday."



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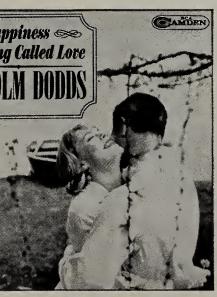
on Camden. This will be a natural in the 10 great selections, including "Marilyn," Choo Choo," "Losers Weepers," "For ry" and "Hot Pepper." CAL/CAS-874 (e)



Their sought-after sound on 10 hits... some all-time favorites and current smashes. "We'll Sing in the Sunshine," "Softly, As I Leave You," "Love in Bloom" and "Love Your Spell Is Everywhere." CAL/CAS-864



This music from the Walt Disney film has wide appeal for young and old alike. 14 great numbers. "A Spoonful of Sugar," "Chim Chim Cheree," "Super-Cali-Fragil-Istic-Expi-Ali-Docious," "Step in Time." CAL/CAS-881



wonderful ballads, including, "The Lucky the Moment," "Just Before We Say Goodw What Love Is," "Unchained Melody," Id Love You," "Guess Who." CAL/CAS-873

### SCORE BIG BIG WITH THESE NEW ALBUMS ON ALBUMS ON RCA CAMDEN



Benny is backed up in these 10 hits by Ella Fitzgerald singing "Goodnight My Love," Johnny Mercer singing "Cuckoo in the Clock" and Buddy Clark singing "I'm Livin" in a Great Big Way." CAL/CAS-872 (e)

S NARM FOR VOTING US ONCE AGAIN THE BEST SELLING ECONOMY PRICE PRODUCT



### RECORD REVIEWS

best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box



TICKET TO RIDE (3:02) [Maclean, BMI--Lennon, McCartney] YES IT IS (2:40) [Maclean, BMI-Lennon, McCartney]

**BEATLES** (Capitol 5407)

The Beatles are back again and their outrageously successful reputa-tion should be further enhanced on the basis of this power-packed newie tabbed "Ticket To Ride." The tune is a throbbingly bittersweet, rhythmic weeper about a fella whose romance is headed for the rocks. "Yest It Is" is a tender, shufflin' feelingfully-essayed tale of devotion.

#### HELP ME RHONDA (2:45) [Sea Of Tunes, BMI-Wilson]

KISS ME, BABY (2:34) [Sea Of Tunes, BMI-Wilson]

BEACH BOYS (Capitol 992)

The Beach Boys are still hitting with "Do You Wanna Dance" but this new Capitol release, "Help Me Rhonda," should not be hindered at all in its advance on the charts. The side is a power-packed hard-driving roman-tic surfin'-rocker with an extremely infectious danceable back-beat. "Kiss Me, Baby" is a tender, slow-moving moody ballad which effectively blends in snatches of harmony and counterpoint.

### MRS. BROWN YOU'VE GOT A LOVELY DAUGHTER (2:46) [Brakenbury/Hill & Range, BMI--Peacock]

I GOTTA DREAM ON (2:04) [Chris, BMI-Gordon]

HERMAN'S HERMITS (MGM 13341)

The nation's deejays gave "Mrs. Brown You've Got A Lovely Daugh-ter" so much exposure that MGM has decided to release the "I'm Into Something Good"-LP cut as a single. The tune is a twangy, rhythmic low-key tale about a lad whose gal gives him the gate. On the flip the Hermits offer "I Gotta Dream On."

#### WHAT DO YOU WANT WITH ME (2:05) [WA-A, BMI—Stuart, Clyde]

#### A VERY GOOD YEAR (2:05) [WA-A, BMI]

CHAD & JEREMY (World Artists 1052)

The lads are still scoring with their "If I Loved You" stand and this top-drawer follow-up stanza named "What Do You Want With Me" should develop into a Top Ten'er in short order. The tune is a rhythmic romantic ode about a confused guy who can't make up his mind if he should be true to his girlfriend. Bottom lid's a pretty, folk-styled heart-folt romancor felt romancer.

#### SAD TOMORROWS (2:47) [Cornerstone, BMI-Marcellino, Greenbach] I'VE LOST MY LOVE FOR YOU (2:05) [Tridon, BMI-Lopez]

#### **TRINI LOPEZ (Reprise 0328)**

Trini Lopez makes an interesting departure and comes up with a strik-ingly potent follow-up to his "Lemon Tree" smash with this sure-fire newie called "Sad Tomorrow." Tune is a hauntingly plaintive slow-shufflin' tale of rejection sold with authority by the artist. Flip's a pul-sating, hard-rockin' Mersey Beat-ish lament.

AL'S PLACE (2:17) [Dymor, ASCAP-Allen] MISTER SANDMAN (1:48) [Edwin H. Morris, ASCAP-Ballard]

AL HIRT (RCA Victor 8542)

The star trumpeter should have walloping best-seller in no time flat with this top-rung follow-up to "Sugar Lips." The side to eye, Robert Allen's "Al's Place," is a slick, low-key shufflin' rock-a-cha instrumental with an infectious repeating riff. On the flip Hirt dishes-up an appealing rendition of the average rendition of the evergreen.

I GOTTA WOMAN-PART ONE (2:52) [Progressive, BMI-Charles] I GOTTA WOMAN-PART TWO (2:58) [Progressive, BMI-Charles] **RAY CHARLES (ABC-Paramount 10649)** 

The vet blues songster who is currently coming off his "Cry" smash-eroo, is destined to score heavily in the coin dept. with this top-drawer updating of his years-back "I Gotta Woman" triumph. Side, which is taken from Charles' "Live In Concert" LP, treats the happy-go-lucky blueser in an especially infectious fashion. On the flip the artist offers the throbbing logical continuation of the top side.



IN THE MEANTIME (2:36) [Robbins, ASCAP-Burch] LET THE SUNSHINE IN (2:37) [Almino, BMI—Randazzo, Barberis, Weinstein]

**GEORGIE FAME (Imperial 66104)** 

Britisher Georgie Fame is still clicking with "Yeah Yeah" and this new release, "In The Meantime," should have no difficulty in going a similar hitsville route. Tune is a rollicking bluesey, funky affair about a lad who sez that he'll take romance wherever he finds it. "Let The Sun-shine In" is a hard-driving happy-go-lucky contagious twister.

#### JUST A LITTLE (2:10) [Taracrest, BMI-Elliot, Durand] THEY'LL MAKE YOU CRY (3:03) [Taracrest, BMI-Elliot]

#### **BEAU BRUMMELS (Autumn 10)**

The Beau Brummels should zoom up the charts quickly with this blue-ribbon follow-up stanza to their last hit of "Laugh, Laugh." The top lid, "Just A Little," is a tender, slow-rockin' lament about a fella whose girl slipped thru his fingers. "They'll Make You Cry" is a raunchy, low-key emotion-packed blueser.

STOP TH' MUSIC (2:30) [Acuff-Rose, BMI-Loudermilk]

#### WHAT I'M NEEDIN' IS YOU (2:40) [Acuff-Rose, BMI-Loudermilk] SUE THOMPSON (Hickory 1308)

The vet Hickory hit-maker comes with a first-rate follow-up to her recent chart-rider of "Paper Tiger" with this newest entry called "Stop Th' Music." The side's a tender, medium-paced, shufflin' country-ish lament all about romance which has turned sour. "What I'm Needin' Is You" is a warm-hearted, rhythmic ode which concerns a gal who really misses her ex-guy.

JUST BEFORE DAWN (3:01) [Dandelion, BMI-Miller, Aldridge]

LIGHTS IN THE STREET (2:36) [Dandelion, BMI-N. & S. Miller]

NED MILLER (Fabor 139)

Last time out Ned Miller smashed thru in both the pop and country departments with "Do What You Do, Do Well" and this potent follow-up, "Just Before Dawn," should go a like success route. The tune is a rhyth-mic, chorus-backed lament about a love-sick guy who has more than his share of regrets about his romance. The flip, "Lights In The Street," is a tradition-oriented, shufflin' tale of remorse sold with loads of authority by the chanter.

TOMORROW IS ANOTHER DAY (2.21) [Pamco, BMI-Fass] LAUGHING ON THE OUTSIDE (2:25) [Screen Gems, Columbia, BMI—Raleigh, Wayne]

STEVE ALAIMO (ABC-Paramount 10643)

Steve Alaimo clicked recently with "Real Live Girl" and this newest entry, "Tomorrow Is Another Day," seems destined to create plenty of sales activity. The side is a hard-driving, weeper about an optimistic guy who still looks for that silver lining even though he's presently singing the blues. "Laughing On The Outside" is a slow-shufflin' teen-angled up-dating of the rock 'n' roll oldie.

### WHY DID YOU DO IT BABY (2:22) [Picturetone, BMI—Alfred, Farrell]

MAKE SUMMER LAST FOREVER (2:44) [Weslu, BMI—Christie, Herbert]

LOU CHRISTIE (Colpix 770)

Top 40 deejays should come out in droves for this new winner's circle contender from Lou Christie tabbed "Why Did You Do It Baby." The tune is a raunchy, rollicking chorus-backed tale of rejection with an in-fectious, danceable repeating riff. Undercut, "Make Summer Last For-ever," is an ear-arresting, low-key nostalgic romancer.

ONLY YOU CAN DO IT (2:50) [Unart, BMI-Blackwell]

HOW EVER MUCH (2:13) [Just, BMI-Hardy]

FRANCOISE HARDY (4 Corners 123)

Francoise Hardy is a big star in her native France where she records on the Vogue label and this initial sung-in-English entry, "Only You Can Do It," can firmly establish her in the U. S. The tune is a throbbingly bittersweet, chorus-backed romancer about a decidedly one-guy gal. Watch it closely. "How Ever Much" is a tender, lyrical medium-paced teen ballad.



And it's on sale today. A fantastic contemporary version of the Buddy Holly classic.

### PETER & GORDON TRUE LOVE WAYS IF YOU WISH





### **RECORD REVIEWS** • best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box



IT WAS EASIER TO HURT HER (2:47) [Rittenhouse & Web IV, BMI—Ragovoy, Russell] SO CLOSE (2:12) [Rittenhouse, BMI-Bell, Meade] **GARNET MIMMS (United Artists 848)** 

Garnet Mimms can quickly get back in his previous money-making ways with this commercial UA newie tabbed "It Was Easier To Hur Her." The side is a plaintive, haunting, chorus-backed pop-r&b tearjerker bout a fella who has some regrets about letting his girl go. The coupler, So Close," is a pulsating, rhythmic funky romancer.

N THE NIGHT (2:13) [Screen Gems, Columbia, BMI-Boyce, Hart] ITTLE MISS A GO GO (2:22) [Big Seven, BMI-Kornfield, Duboff]

FREDDY CANNON (Warner Bros. 5615)

Freddy Cannon can quickly remedy his cold spell and strike chart-pay-irt once again with this ultra-commercial Warner Bros. outing tabbed In The Night." The tune is a hard-driving, raunchy lyrical-and-raucus allad with a contagious multidance beat. "Little Miss A Go Go" is a ollicking, fast-moving chorus-backed thumper.

MOON DAWG '65 (1:52) [Beechwood, BMI-Weaver] DANCE THE FREDDIE (1:50) [Mirby, BMI-Curb, Allan]

**ARROWS** (Tower 133)

This crew jumped into the national limelight with their first instru-nental release of "Apache '65" and this newie, "Moon Dawg," is a worthy ollow-up. Tune is a hard-driving, rhythmic sans-vocal item complete rith gimmick shouts and a catchy thumping back-beat. On the bottom d, "Dance The Freddie," the Arrows offer a pleasant low-key geared-or dancing onus or-dancing opus.

CONCRETE AND CLAY (2:16) [Saturday, BMI-Moeller, Parker]

DON'T BELIEVE HIM (2:25) [Saturday, BMI-Rambeau, Rehack] EDDIE RAMBEAU (Dynovoice 204)

Eddie Rambeau can pull loads of loot with excellent Charlie Calello-roduced Dynovoice offering called "Concrete And Clay." The tune is an atriguing slow-rockin' affair about a guy who has no intention of ever eaving his gal. On the coupler the songster dishes-up a soulful, teen-riented romantic weeper.

### Newcomer Pick

HUCKLEBUCK '65 (2:23) I RAN ALL THE WAY HOME

[United. ASCAP—Gibson, Alfred]

(2:00) [Laurel, ASCAP--Benjamin, Weiss]

BRENDAN BOWYER & ROYAL SHOWBAND (Tower 14)

Brendan Bowyer and the Royal Showband can click with either lid or oth of this initial Tower release. One side, "Hucklebuck '65," is a lively, ollicking updating of the years-back hit. The other end, "I Ran All The Vay Home," is a raunchy, blues-tinged handclappin' rendition of the cld ock smash. Eye 'em both.

SAVE ME FROM MYSELF (2:35) [American, BMI-Page]

THE BOY ON THE DRUMS (2:30) [American, BMI-Page]

**KELLY GARRETT (Palomar 2207)** 

Newcomer Kelly Garrett seems sure of doing Top 100 biz with this night impressive Palomar bow named "Save Me From Myself." The side s a rhythmic chorus-backed ode about a gal who doesn't trust herself when that very special guy of her dream is around. "The Boy On The Drums" is a pulsating, romancer about a girl who is hung-up on a routhful Ringo-like drummer.

GOOD MORNING LITTLE SCHOOL GIRL (2:20) [Arc, BMI—Williamson]

MESSAGE TO MARTHA (3:00) [U. S. Songs, BMI-Bacharach, David] IAN & ZODIACS (Philips 40277)

Ian the Zodiacs stand a good chance of establishing themselves as ignificant record salesmen with this Philips bow called "Good Morning Little School Girl." The side is a pulsating happ-go-lucky twangy ex-remely infectious ditty with top-drawer danceable beat. Bottom lid, "Message To Martha," is an interestingly off-beat, slow-moving pledge f douction of devotion.

### Newcomer Pick

MEAN WOMAN (2:25) [Roosevelt, BMI—Charmatz, Feliciotto, Johanson]

I'LL BE A MAN (2:40) [Roosevelt, BMI—Charmatz, Feliciotto, Johanson]

FUGITIVES (Columbia 43261)

The infectious driving rhythm on "Mean Woman" should go a long way with the teen set, establishing the Fugitives on the best-seller charts with a fast moving single hit. This extremely danceable rocker features a tremendous vocal job and some very fine guitar workouts. Watch for a big reaction on this hitsville bound deck. The flip side is a mid-tempo rocker also done with ear-pleasing orking and some groovy harmonizing.

### **Best Bets**

LENA HORNE (United Artists 851) GEORGE KIRBY (Argo 5498)

• PLEASURES AND PAL-ACES (2:12) [Frank, ASCAP —Loesser] The satin voiced Lena Horne bows on UA with the soft title tune from the upcoming musical "Pleasure and Palaces." The orking and beat build nicely on a side that should get plenty of spins.

(B+) FEELING GOOD (3:48) [Mu-sical Comedy Prod., BMI—
 Bricusse, Newley] Bluesy handling of the "Greasepaint" ballad.

#### **DYNETTES** (Constellation 150)

• NEW GUY (2:05) [Joni, BMI —Williams] No newcomers to the r&b scene, the Dynettes could stir up plenty of sales with this newie featuring steady throbbing guitar and a very fine vocal job. Looks like a tune that could go places.

(B+) WITNESS TO A HEART-BREAK (2:30) [Joni, BMI-Williams] Catchy blues waltz.

BILL JUSTIS ORCHESTRA AND CHORUS (Smash 1977)

• THE LAST FAREWELL (2:12) [B. F. Wood, ASCAP —Buchholz] This "Lonely Bull" type deck should put Bill Justis' name on the best seller lists. There are loads of good spins on this slow shuffle side featuring some smooth trumpeting featuring some smooth trumpeting.

(B+) THE LATE GAME (2:06) [Tuneville, BMI—Justis] Bos-sa nova sound in a satin mood.

### FATS DOMINO (ABC Paramount 10644)

• LET ME CALL YOU SWEET-HEART (2:20) [Shawnee Press, Schapiro, Bernstein, ASCAP-Whitson, Friedman] The combination of dixie touches and blues has clicked for Fats Domino many times before and is likely to do it again with this shuffle-rock treatment of a winter-green. green.

(B+) GOODNIGHT SWEET-HEART (2:45) [Robbins, ASCAP—Noble, Campbell, Connelly] Strangely appealing ballad.

SADINA (Smash 1979)

• I WANT THAT BOY (2:15) [Dayshel, Fling, BMI—Lam-bert, Pegues] Following a Shangri-la type talker opening this number picks up to a driving steady-beat sound that is likely to take up plenty of air time. Might well move way up the charts. (B) WHO AM I KIDDIN' (2:05) [Lowery, BMI—Reed] Steady paced mid-tempo tune with a multi-track vocal.

GEORGE KIRBY (Argo 5498)
 FEELING GOOD (2:52) [Musical Comedy Prod., BMI— Bricusse, Newley] Comedian and mimic George Kirby makes his singing debut with this lovely ballad from "Roar of the Greasepaint." Sounding good, and backed with a beautiful lightly jazzy ork, this tune could make a lot of noise.
 (B+) NO MORE (2:12) [Edwin H.

RONNIE UNDERWOOD (Prestige 352) LONG WALK HOME (2:20) [Blackwood, BMI—Taylor] This newcomer should garner con-siderable air time through a scintil-lating cover of the "Long Walk Home" sound being frequently cut today. The choral sound in combina-tion with fine guitar work, and a drum roll is captivating. (B+) NIGHT JET (2:13) [Black-wood, BMI—Taylor] Another catchy side here spotlighting the guitar talents of Ronnie Underwood.

HIT PACK (Soul 35010)

HIT PACK (Soul 35010) • NEVER SAY NO TO YOUR BABY (2:29) [Jobete, BMI— Staunton, Walker] The Mowtown crew has another money-maker in this multi-dance tune with driving ork backing and a soulful lively vocal job. Should reach the r&b charts, and make a very strong bid for the win-ner's circle. ner's circle.

 (B+) LET'S DANCE (2:05) [Jo-bete, BMI—Staunton, Walker]
 Steady mid-tempo selection on this side.

RONNIE HILTON (Mercury 72419)

• A WINDMILL IN OLD AM-STERDAM (2:46) [Devon, BMI-Dicks, Rudge] There's a cute bounce in this light novelty tune which is creating a stir in England and could easily do the same here. Catch side that might climb into the limelight.

(B+) LOVE YOU I WILL (2:36) [Raleigh, BMI—Newell] Nice ballad side.

KATHY LYNN AND HER PLAYBOYS (Swan 4209) • HE'S GONNA BE MY GUY (2:31) [Shan, Todd, BMI — Cisco, Keppen, Ameno] The steady stomp beat on this deck should catch a lot of attention in the teen set; cute vocal as well. Watch for a big re-action to this effort, it could make a name for Kathy Lynn. (B+) LITTLE BABY (2:30) [Shan, Todd, BMI — Cisco, Kappen, Ameno] Fine ork work on this ballad side.

(B+) NO MORE (2:12) [Edwin H. Morris, ASCAP — Strouse, Adams] Infectious pseudo-spiritual rocker from "Golden Boy."

RECORDS

ADAM FAITH talk about love AMY 922

**BUZZ & BUCKY** tiger a-go-go

RAG DOLLS baby's gone MALA 499

LOU JOHNSON please, stop the wedding BIG HILL 554

thanks mr. florist

ADMIRAL 762

1776 BROADWAY, NEW YORK, N.Y. 10019



### RECORD REVIEWS

item.

### best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

### Best Bets

ONDERS (Siana 722)

HOW PRETTY CAN YOU GET (2:15) [Smeads, BMI— illips] Infectious harmonizing on s shuffle-rocker distributed by Lon-n Records. The Wonders could have fast mover on their hands with this ong tune ong tune.

TRONAUTS (RCA Victor 8545)

TOMORROW'S GONNA BE ANOTHER DAY (2:29) creen Gems, Columbia, BMI—Ve-, Boyce] The Astronauts are a ck cinch to grab plenty of spins th this rollicking, fast-moving, ky happy-blueser about an opti-stic guy who's convinced that all of romantic problems will come out ight. ight.

+) RAZZAMATAZZ (2:12) [Screen Gems, Columbia, BMI Venet, Boyce, Allison] Infectious, nceable instrumental item.

RANGERS (Linda 118)

TELL HIM (2:21) [Southern, ASCAP—Jagger, Richards] e Strangers can make national mes for themselves with this top-wer slow-rockin' feelingful read-r of the short while-back English d American hit. Deejays should dig

+) EASY LIVIN' (2:30) [Padua, BMI—Engle, Turvey] Raun-y, swingin' instrumental.

CK GOLD (Ascot 2176)

STAR OF LOVE (2:22) [Mills ASCAP—Bentley, Phillips] t producer-orkster Jack Gold can ablish himself as an artist with s dramatic, medium-paced roman-instrumental which boasts a melo-warm-hearted lyrical undercur-it. Both Top 40 and middle-of-the-id spinners will program this one. +) THE HAPPY ORGAN (2:08) [Dorothy & Consolidated BMI Wood, Clowney, Kriegsmann] In-tious, lively reading of the years-k hit.

#### AYS (Imperial 66102)

LIPSTICK TRACES (2:35) [Minit, BMI—Neville] The fays have triumphed in the past I they can certainly click again the this top-rung rollicking teen-ented romancer about a guy who is a real bad case of the love-sick es. Eye it.

+) THINK IT OVER, BABY (2:45) [Metric, BMI—Caro] nder, low-key heart-tugging blueser.

#### Y PETERSON (MGM 1336)

HOUSE WITHOUT WIN-DOWS (2:15) [Arch, ASCAP Cobias, Pockriss] The platter spin-is should come out in force for this ical chorus-backed weeper by Ray terson about an unfortunate fella o has been hurt so badly by his ex-that he wants to live in darkness. ads of potential here.

+) WISH I COULD SAY NO TO YOU (2:30) [Acuff-Rose, [I—Newbury] Interesting, shufflin' esey tearjerker.

RIVIERAS (Riviera 1406)

• LET'S GO TO HAWAII (2:22) [Shoreline, BMI—Dob-slaw] The Rivieras have had hits in the past and they could very well score again with this rollicking, hard-driving rhythmic teen-angled happy-go-lucky surfin' affair. Watch it close-ly.

ong tune. +) GO GO THEME (2:06) ly. [Smeads, BMI—Philips] Wild (B+) LAKEVIEW LANE (2:10) x sound on this TV show theme. Lyrical, medium-paced warm-hearted

FOUR 'EM (Rollo 5905)

WHILE I'M AWAY (2:30) [Karin, ASCAP—Bebee, Ol-ney] The Four 'Em stand a good chance of having a hit on their hands with this pulsating, 'Mersey Beat' shufflin' ode about a lad who hopes that his gal won't forget him while he's away Side's a natural for air he's away. Side's a natural for airplay. (B+)

(B+) MAD, MAD WORLD (2:12) [Karin, ASCAP — Gordon] Tender, ear-arresting heartfelt ballad.

#### ATLANTICS (Rampart 643)

FINE FINE FINE (2:28) [Robin Hood, BMI—Mara-scalco] These newcomers can break thru into the national limelight on the basis of this extremely fast-moving tersichorean-themed affair with a con-tagious repeating rhythmic riff. Could be big

be big. BEAVER SHOT (2:30) [Pa-dula, BMI—Uballez] Interest-funky bluesey instrumental (B) ing

#### THE CHARADES (Mercury 72414)

stanza.

• POWER OF LOVE (2:35) [Leatherneck, BMI — Mack] Interesting blues ballad number that could catch the attention of the pop and r&b fans quickly. Catchy gim-mick in that the intro is the same as the intro to Tchaikovsky's Piano Concerto. Watch this one carefully.

(B) YOU'RE WITH ME ALL THE WAY (2:42) [Leather-neck, BMI-Mack] Rock-a-cha-cha on this end.

### BARBARA LEWIS (Atlantic 2283)

BABY I'M YOURS (2:28) [Backwood, BMI — McCoy] Barbara Lewis could return to the best-seller lists with this beautifully sung shuffle-ballad. Orking adds lively bounce to the smooth sound, and could turn it into a tune well accepted by the young adult as well as teen listen-ors.

(B+) I SAY LOVE (2:22) [Mc-Laughlin, BMI—Givens, Hug-ley] Unusual vocal accompaniment turns this rocker into a very delightful side.

#### THE ROGUES (Columbia 43253)

COME ON, LET'S GO! (2:08) [Kemo, Clockus, Figure, BMI —Valens] This updating of Ritchie Valens smash oldie could easily re-peat. The multi-dance beat and fa-mailiar melody should help to make this oene a chartclimber. "Come On" watch this one. watch this one.

(B) ROGER'S REEF PART TWO (2:55) [T.M., BMI—Melcher]
 All instrumental slow rock beat haunter.

### **Best Bets**

EDDIF LAYTON (Epic 9787)

GABRIELLE (2:08) [Unart, BMI—Rossner, Thomas] This lush organ arrangement of the oft cut "Gabrielle" should find a great many spins in store. The swells and bouncy rhythmic lilt prove highly infectious and could turn this deck into a chart item

(B+) I CAN'T STOP LOVING YOU (2:54) [Acuff-Rose, BMI --Gibson] Pleasant shuffle-bounce handling of the country standard.

#### JAMIE COE (Enterprise 5055)

I WAS THE ONE (2:35) [Ross Jungnickle, Hill & Range, Blair, Pepper, Demetruis, Schroder] Lush Drifter-like orking behind a splendid voice on this De-troit based Enterprise outing. The beautiful ballad should receive a warm welcome by the teens and enough welcome by the teens and enough adults to turn it into a big side.

(B+) GOOD ENOUGH FOR A KING (2:40) [Different, BMI --Gates] Nice steady beat on this tune.

#### JAMES PHELPS (Argo 5499)

• LOVE IS A 5-LETTER WORD (3:25) [Chevis, BMI— Barge] Strong soulful tune well-done by James Phelps. The orking does a great deal to further the appeal on this deck, and adds up to a big pros-pect in the pop-r&b field. Could sky-rocket. rocket.

(B+) I'LL DO THE BEST I CAN (2:55) [Ro-Gor, BMI—Ford, Davis] Shuffle-cha tune with a Sam Cooke sound.

#### RITCHIE DEAN (Tower 121)

• WHY CAN'T YOU LOVE ME (LIKE YOU USED TO) (2:27) [Print, ASCAP—Schatz] Ear catching opening which breaks into an infectious cha-cha tune. Sweet vocal sound on the deck should rate good air play. This side might make a strong showing on the charts.

(B+) NOW (2:29) [Helios, BMI-Coburn] Potently orked rocka-cha deck.

#### SANDRA & GAYL (Epic 9755)

STEP IT UP [Palmer] This waltz rocker could make a name for Sandra & Gayl. The tune features a fine blues harmonica and some groovy syncopation to catch the attention of the listener, should find a welcome from spinner and the public welcome from spinners and the public.

(B+) THE ONE YOU LOVE [Riley, Wilkins] Lilting ballad here.

#### BRUCE SCOTT (Mercury 72399)

• I MADE AN ANGEL CRY (2:28) [T.M., BMI—Forest, Rosemblum] Very strong teen-beat orking behind this fine vocal job could garner lots of spins for Bruce Scott on this mid-tempo tune. Sounding like Neil Sedaka, this singer might make the hitsville circuit with this side side.

(B+) DON'T SAY GOODBYE TO ME (2:23) [Meager, BMI— Sanders, Bruno] Rock-a-cha side with a solid beat.

#### JOHNNY ADAMS (Ron 996)

COMIN' ROUND THE MOUNTAIN [Ron, BMI — Lyr, Ruffino] New wording and a strong ork backing should open up a new sales run on this old folk tune. The vocal handling is superbly han-dled with plenty of soul chanting. Should catch lots of r&b spinning and a good sales response a good sales response.

(B) COLD COLD HEART [Acuff, Rose, BMI—Williams] Slow lamenting ditty. (B)

JIMMY BAILEY (Columbia 43260)

EVERYTIME (2:21) [Paxwin, BMI—Weismantel, London] Slow shuffle beat behind a very fine vocal could turn this side into an r&b hit with little trouble. This outing could build a reputation for the promising newcomer. Watch for this one to click.

(B+) STOP, WAIT A MINUT (2:05) [Duchess, BMI Bailey, Harrell] Solid beat here. A MINUTE

PAUL SYKES (Warner Brothers 5620)

• TWO-TEN-SIX - EIGHTEEN (2:45) [In, ASCAP — Mc-Kuen] This revival of the Jimmy Rodgers while-back noise maker could stir up a good deal of interest by virtue of the good vocal and satisfy-ing orkwork. Watch for a fine deejay response and sales to follow.

(B+) THE BEST THING THAT EVER HAPPENED TO ME
 (2:28) [4-Star Sales, BMI—Knight] Good rocker.

#### FLIP BLACK (Jubilee 5499)

DOWN OUR STREET (2:25) [Benell, Cub, Bron, BMI — Beadle, Conrad] Flip Black could climb way up the pop charts with this steady driving rocker. Good vocal quality and a fine ork job should garner plenty of air play and tempt the dancing crowd to spurt sales for this side.

(B+) EVERY TIME I HOLD YOUR HAND (1:49) [Josie, Big B, ASCAP — Barnes, Black] Catchy organ backing on this ditty.

#### BILLY MESHEL (Old Town 1181)

• THE TIGER AND THE 71st STREET SHARKS (2:30) [South Mountain, BMI—Meshel] The West Side Story-ish lyrics on this deck should grab some interest, and the shuffle-cha-cha orking makes for added appeal. Interesting sound that is liable to break wide open.

(B+) MY LITTLE ANGEL (2:30) [Almimo, ASCAP — Meshel, Altman] Multi-dance rhythmic side.

#### LORIE BURTON (Roulette 4609)

• YEH, YEH, YEH (THAT BOY OF MINE) (2:30) [Big Seven, BMI — Kornfeld, Rubin, Kop-pelman] This rock-a-cha shuffler could make a reputation for Lorie Burton. The vocal orking are both probables for plenty of spins and loads of sales. Very likely chart climbing deck.

(B+) WHO ARE YOU? (2:32) [Big Seven, BMI-Kornfeld, Klein] Slow plaintive lament on this side.

### JAY AND THE AMERICANS ARE HEADED FOR THE TOP WITH THEIR NEW SMASH HIT THINK OF THE GOOD TIMES #UA 845



Produced by Artie Ripp for Kama-Sutra productions



sings the fastest-rising C&W hit in the nation – now breaking into Pop









### **RECORD REVIEWS** • best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

#### **B+ REVIEWS Best Bets** LITTLE JERRY WILLIAMS (Southern Sound 123) NOLAN STRONG AND THE DIAB-LOS (Fortune 564) DREAM LOVERS (Warner Bros. 5619) Z AND BUCKY (Amy 924) (B+) DETROIT (2:50) [Claridge, ASCAP — Boulanger, Heard] Hard rock blues sound. This infectious mover could make noise. (B+) I WANT TO BE YOUR HAP-PINESS (2:25) [Trianon, BMI—Jablonski] Pretty rock-a-cha with the years back sound. TIGER - A - GO - GO (2:01) [Buckhorn, BMI—Cason, Wil-The contagious beat of a surf done up some fine guitar play-and smooth vocal work should ine to turn this side from Buzz Bucky into a rapidly accepted titem. Teens should turn out in for this deck. • YOU GAVE ME SOMEBODY TO LOVE (3:00) [Hill & Range, BMI—Andreoli, Ponica, Ross] The Dream Loves are logical candi-dates to reach the charts with this effectively-building rhythmic ode all about a very rational guy who has no regrets concerning his defunct ro-mance. (B+) THE 1965 KINGSIZE NICO-TINE BLUES (2:35) [Clar-idge, ASCAP — Popplewell] Murky blues number that should be appre-ciated by the soul set. (B) ARE YOU MAKING A FOOL OUT OF ME (2:38) [Trianon, BMI—Brown, Strong] Happy cha cha on this end. Arrangement is also in the early rock vein. mance. (B+) DOIN' THINGS TOGETHER WITH YOU (2:50) [Black-wood, BMI-McCoy] Pretty, romancer about a twosome who seem aptly suited to each other. BAY CITY (2:13) [Buckhorn, BMI—Wilkin, Cason] Haunt-instrumental side with shuffle ng and good guitar work. HARV MOORE (American Arts 20) EILEEN FARRELL (London 9748) (B+) INTERVIEW OF THE FAB FOUR (1:50) [Chartbuster, BMI—Poe, Moore] Cute novelty a la "Flying Saucer" using only Beatle Records. (B+) CLIMB EV'RY MOUNTAIN (3:10) [Williamson, ASCAP —Rodgers-Hammerstein] The lush soprano presents a powerful version of the popular tune. Deck is sure to receive air play on the good music stations CHRIS CROSBY (Challenge 59282) BIE MANN (Atlantic 5048) (B+) I FEEL SO FINE (2:25) Chartbuster, BMI-Moore] Real lively • LOVE IS A ROSE (2:42) [4-Star Sales, BMI—Crosby, Fuller] The country sound on this lilter has the appeal of a Roger Miller tune and could break as big. The deck features a pleasant voiced chanter with some very catchy orking. Might shoot up the charts. stations. THE JOKER (2:31) [Musical Comedy, BMI—Bricusse, New-Flautist Herbie Mann has had before, and this Latin-jazz ng of a tune from "The Roar of Greasepaint" features some fine is. Coin ops will find it a side ble of pulling plenty of coin. (B) I GOT DAT FEELIN' (2:31) [Chappell, ASCAP — Arlen, Koehler] Catchy swing-spiritual numrock number. TERESA BREWER (Philips 40282) ber. (B+) SUPERCALIFRAGILISTIC-EXPIALIDOCIOUS (2:05) [Wonderland, BMI-Sherman] Song-stress Brewer could see air play with this effective version of the tune. JOHN GARY (RCA Victor 8544) (B+) ONLY THE YOUNG (2:39) [4-Star Sales, BMI — Seals, Eugene] Enjoyable ballad, with un-usual musical arrangement adding to its appeal. (B+) A QUIET THING (2:43) [Sunbeam, BMI — Ebb, Kan-der] Very pretty melody from the musical soon to bow on Broadway "Flora, The Red Menace." (B) I'VE GROWN ACCUSTOM-ED TO HIS FACE (2:05) Chappell, ASCAP — Lerner, Lowe] Pleasant reading of the popular mel-(B+) LONG AGO (2:26) [Chappell, ASCAP — Heneker] Catchy tune selected from the forthcoming musical "Half A Sixpence." ody. (B+ REVIEWS) MARGIE HENDRIX (Mercury 72420) MARILYN MICHAELS (Warner Brothers 5618) (B+) PACKIN' UP (2:04) [Ben Ghazi, BMI — Hendrix] Fast moving rocker styled similar to a spiritual. GIGLIOLA CINQUETTI (CGD Internazionale 10909) (B+) HO BISOGNO DI VEDERTI (2:55) BIEM—Ciampi, Ram-sete] Very lovely ballad fetchingly orked. (B+) I'LL CLOSE MY EYES (2:38) [Peter Maurice, ASCAP — Kaye, Reid] Very potent styling on (B+) BABY (2:52) [Ben Ghazi, BMI — Hendrix] Effective blues ballad. this ballad. (B+) JOHNNY ONE NOTE (2:49) [Chappel, ASCAP — Rodgers, Hart] Lively up-dating of the stand-ard with a Streisand touch. (B+) GRAZIE, AMORE (2:55) [BIEM — Test, Colonnello] Lively music behind a pretty vocal. THE CHEROKEES (MGM 13334) (B+) A WONDROUS PLACE [Sito, Hill & Range, BMI— Giant, Lewis] Haunting rock tune that might see some action. CARL BELL (Coral 62449) **BENTE LIND** (DeVille 129) (B+) HONEST I DO (2:20) [Miv, BMI — Bland, Terry] Fast shuffle-rocker with strong vocal work. (B+) GOODBYE JIMMY, GOOD-BYE (3:15) [Knollwood, ASCAP—Vaughn] Soft throbbing behind a potent vocal rocker. (B) SEVEN DAFFODILS (3:05) [Sanga, BMI—Mosley, Hays] Slinky rock-a-ballad with an interest- (B) IT'S SO WONDERFUL (2:30) [Miv, BMI — Walker, Kemp, Bagby] Soft blues item. (B) YOU CANNOT HURT ME (1:55) [Star Tunes-Manu, BMI—Noras] Mid-tempo shuffler. ing beat. **B** REVIEWS WOODY HERMAN (Columbia 43262) LITTLE JONNA JAYE STEVE CLAYTON (Spiral 1500) (B+) DO ANYTHING YOU WAN-NA (2:36) [Waygate, ASCAP —Ramsey, Betters] Lively ragtime-big band mixture here. (Jolar 1066) (B) MISS AMERICAN TEEN-AGER (2:15) [Spiral, ASCAP — Shelley, McKuen] Fast-moving rock-ballad. (B) PUT UP OR SHUT UP [Zike, Clickbound, BMI – L./ E. Stutto] Cute and lively teen (B) (B+) MY FAVORITE THINGS (3:25) [Williamson, ASCAP-Hammerstein-Rodgers] Groovy up-tempo treatment of the tune from "The Sound Of Music." bouncer.

ALL I NEED (2:39) [Sun-beam, ASCAP—Ebb, Kander] stingly off-beat lyrical affair.

THERE GOES MY HEART (2:43) [Leo Feist, ASCAP-Silver] Lovely handling of the standard. Coin op material.

THE COLOR OF LOVE (2:37) [Colgems, ASCAP — r, Russell] Fascinating orking on ballad from "Lord Jim."

FEELING GOOD (3:30) [Musical Comedy, BMI — sse, Newley] Bluesy side beauti-done done.

#### **E GIGI** (Decca 31760)

I VOLUNTEER (2:15) [Champion, Straight Ahead, -Harrell, Doles, Dickens, Grace] 1' r & b rocker with a strong round.

SAVE OUR LOVE IN TIME (2:25) [Champion, Straight , BMI—Harrell, Doles, Dick-Grace] A lush arrangement on hufflin' lament.

#### Y GORDON & ORCH. a 31761)

JA WOHL (2:28) [Fremont, BMI-Carroll] Catchy instru-number with a fine choral 1 round

MOHAWK (2:10) [Fremont, BMI—Carroll] Another nice with a sweet-sounding clarinet

#### MINELLI (Capitol 27066)

# A QUIET THING (2:36) [Sunbeam, ASCAP — Ebb, er] Beautiful strong sounding from the new mainstemmer a, The Red Menace."

I CARR (Liberty 55785)

#### THE GIRLS/THE GENTLEMEN (Atco 8729)

(B+) I REMEMBER HER SO WELL (Theme From Fanny Hill) (2:25) [Helios, BMI—Halletz, English, Coburn] Happy and some-what catchy tune tying in with the Fanny Hill flick.

(B+) THEME FROM FANNY HILL (I Remember Her So
 Well) [Helios, BMI — Halletz, Eng-lish, Coburn] This side features an all instrumental version of the tune.

(B) OH JOEY [Zike, Clickbound, BMI—L./E. Stutto, Callahan] Pretty lament in another bouncy offering.

#### JOHN W. BUBBLES (Vee-Jay 671)

(B) WITHOUT A SONG (2:34) [Miller, ASCAP — Eliscu, Rose, Youmans] The veteran song-dance man offers an up-tempo version of the oldier of the oldie.

(B) MY MOTHER'S EYES (2:34) [Feist, ASCAP — Gil-bert, Baer] Another nice revival on this side.

(B) ENTER LAUGHING (1:33) [Spiral, ASCAP — Shelley] Nicely offered light-hearted melody with a festive holiday sound.

### THE NEW YORKERS (Pan P45-157)

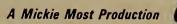
(B) MARY POPPINS POLKA (2:25) [Wonderland, BMI — Sherman] Happy-go-lucky tongue-twister from the recent Disney flick.

(B) FOREVER AND EVER (3:20) [Robbins, ASCAP] Pretty revival of the old waltz.



### **STOP** THE PHONE CALLS! **STOP** THE LETTERS! **STOP** THE TELEGRAMS! YOU WERE RIGHT ALL ALONG! HERE IT IS-THE YEAR'S BIGGEST HIT SINGLE......

## NRS. BROWN YOU'VE GOT A DOVELO DAUGHER A DOVELO DAUGHER A DOVELO DAUGHER DAUGHERMAN'S HERMITS E/SE-4282 BY HERMAN'S HERMITS E/SE-4282





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A WOMAN

CAN CHANGE

A MAN

DIAL 4006

**BLUE NOTE** 

JAZZ SINGLES

NEW RELEASES

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Brother Isaac

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#### Four For The Show

The Brothers Four, Columbia's popular folk group, witness the completion of their contract with the Wil-liam Morris Agency for representation in television, motion pic-tures and the theater. Nat Lefkowitz (seated center) puts the finish-ing touches to the pact, witnessed by (left to right) Steve Leber of the firm's college divi-sion; and the quartet: Dick Foley, Bob Flick, Mike Kirkland and John Paine. John Paine.



### JUKE BOX OPS' RECORD GUIDE

ACTIVE with OPS

(Selections NOT on Cash Box Top 100 reported going strongly with ops.)

AND I LOVE HIM Ester Phillips (Atlantic 2281)

VENICE BLUE Georgia Gibbs (Bell 615)

ONE STEP AHEAD Aretha Franklin (Columbia 79989)

CHIM, CHIM, CHEREE New Christy Minstrels (Columbia 43215)

WITHOUT A SONG Earl Grant (Decca)

WHERE DOES HAPPINESS GO George Maharis (Epic 9772)

INTIMATE MOMENTS Gloria Lynn (Fontana 1507)

LAST EXIT TO B'KLYN Scott Bedford Four (Joy 296) SOMEONE TO LOVE Z. Z. Hill (Kent) CRYING WON'T HELP YOU Clyde McPhatter (Mercury 7207) FIND MY BABY African Beavers (RCA 8530) DISCOTHEQUE USA Jimmy McGriff (Sue 123) IF YOU'VE GOT A HEART Peter Nero (RCA Victor 8503) THANKS, MR. FLORIST Four Lads (U.A. 852) IT'S ALMOST TOMORROW Jimmy Velvet (Velvet Tone 102)

#### **NEW ADDITIONS to TOP 100**

- 60—JUST ONCE IN MY LIFE Righteous Bros. (Philles 127)
- 64-IT'S GROWING Temptations (Gordy 7040)
- 66—SHE'S ABOUT A MOVER Sir Douglas Quintet (Tribe 8308)
- 70-GOODBYE MY LOVER GOODBYE Searchers (Kapp 658)
- 75—IT'S GOT THE WHOLE WORLD SHAKIN' Sam Cooke (RCA 8539)
- 76—SHE'S COMING HOME Zombies (Parrot 9747)
- 82-DREAM ON LITTLE DREAMER Perry Como (RCA 8533)
- 83-NOTHING CAN STOP ME Gene Chandler (Constellation 149)

#### 3M To Display New Recorder At New York Exposition

**3M To Display New Kecorder At New York Exposition** NEW YORK—The 3M Company will be featuring the Wollensak 1288, a new reel-to-reel tape recorder accenting decorator styling, at the International Photographic Exposition in New York from May 1 thru 9.
 Engineered to be played either horizontally or vertically, the new model features a walnut case with matching detachable bookshelf speakers, and other features include 4-track stereo and monaural record and playback, dual VU meters, tab controls, separate volume and tone control for each channel, automatic shut-off, automatic tape lifters, built-in reel locks, fast forward and rewind with interlocking safety controls and a patented selfadjusting brake system. The unit also has monitoring capabilities and can record in monaural or stereo from any sound source, and sells for \$259.95 complete with two microphones, blank tape and self-threading take-up reel.
 Also on display will be the company's M-4 automatic tape cartridge machine as well as the complete Wollensak line of reel-to-reel and automatic recorders and accessories.
 Among the 3M representatives in the Revere-Mincom booth J-1 at the exposition will be general sales manager, D. H. Boyd; division veep, R. J. Gavin; consumer products sales manager, M. B. LaGrandeur; eastern regional sales manager, Dave Gassner, and area sales manager, Lester Berger and Frank Rogier.

#### **DJ** Reactivates Para **Comedy Album**

NEW YORK-An incidental bit of airplay has created an unusual de-mand for ABC Paramount's "Laugh A Spell With Doug Harrell" LP, and

- 86-SEE YOU AT THE GO GO Dobie Grey (Charger 107) 90-OUT IN THE STREETS Shangri-Las (Red Bird 10-025)
- 91—IT'S GONNA BE ALRIGHT Gerry & Pacemakers (Laurie 3293)
- 92—A WOMAN CAN CHANGE A MAN Joe Tex (Dial 4006)
- 94-DEAR DAD Chuck Berry (Chess 13627)
- 95-VENICE BLUE Bobby Darin (Capitol 5399)
- 98—THE MINUTE YOU'RE GONE Cliff Richard (Epic 9757)
- -THE BIRDS ARE FOR THE BEES New Beats (Hickory 1305) 99-
- 100-THE BARRACUDA Alvin Cash (Mar-V-Lus 6005)

caused the label to re-issue the album. The set, issued in 1960, which lam-poons the medical profession, was dusted off by WJRZ-Newark deejay Bob Brown, and played on his "Com-edy Corner" segment. Record counters reported a sizeable number of re-quests to the label's Newark outlet, Essex Record Distribs; who placed orders with the diskery. The demand built up to a point where ABC was forced to make a special pressing of the out-of-stock album.



Making Their Marx-Carrying on in the family's show biz tradition, the second generation of Marxes celebrated their new Vee-Jay singles releases. Melinda Marx, Groucho's daughter, congratulates cousin Bill, Harpo's son, on his instrumental side "Night Time Is The Right Time" and he returned the honor by applauding her "East Side Of Town."

### BUENOS AIRES - Harvey Schein, vice president and general manager of CBS Records, announced last week that the Argentine subsidiary, Discos CBS, S.A., has been awarded a silver record by the Buenos Aires Musical magazine for the best classical record-ing of 1064

**Discos CBS of Argentina** 

Wins Best Classic Award

magazine for the best classical record-ing of 1964. Argentina's leading music critics selected the recording of Mahler's Symphony No. 2 played by the New York Philharmonic conducted by the late Bruno Walter. Dr. Walter was also the author of a book on the world-famous composer.

#### Shelby-Beatty-Cooper Form Production Film

HOLLYWOOD—Ernie Shelby, singer-writer formerly under contract to Capitol Records, has formed his own independent record production firm, Hollyridge Enterprises, in partner-ship with song-writers Beth Beatty and Dick Cooper. First master produced by the new company, a single by Swiss teenagers Pierre and Anne-Lyse, has been pur-chased by Vee-Jay Records and Holly-ridge has also granted exclusive re-lease rights to the label on future records by the duo. The initial single, "Don't Stop" and "You'll Laugh About It," with both tunes authored by Beatty, Cooper and Shelby, is slated for national release Apr. 5. Other contract artists to be re-corded by the company are the Mad Lads, the Extremes and Scott Harder. To handle national publicity and HOLLYWOOD-Ernie Shelby, singer-

To handle national publicity and promotion on the company and its artists, Hollyridge has retained Bar-bara Best & Associates, who handle p.r. for Vee-Jay.

#### Davis, Day And Goulet **Take German Critics' Prizes**

NEW YORK—Harvey Schein, vice president and general manager of CBS Records, the international label for Columbia, reports that Miles Davis, Doris Day and Robert Goulet have been honored by German record critics. The awarding of a prize to Davis for the "Best Jazz Album of 1964" for his "Seven Steps To Heav-en;" and to Day and Goulet for their recording of Irving Berlin's "Annie Get Your Gun" (Best Musical Com-edy), was announced in the German magazine Fono Forum.

#### Daffodil-D.F.D. **Opens New Offices**

NEW YORK—Lester Sims, general manager of Daffodil Music and man-aging director of D.F.D. Records, has opened new offices at 1650 Broadway in New York. The purposes of the new offices will be the acquisition of masters, assign-ment of independent producers, sign-ing of new talent and artists and seeking material for his current ros-ter.

ter. The label is releasing a single, "Party Invitation" b/w "Don't Cry No More," by the Ascots, as well as four instrumental rock 'n roll singles.

**BLUE NOTE 45x1916** From His Hit Album

GET HOME **BLP 4188** 





# or my mother

I'M TRYIN' TO

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### LOOKING AHEAD

A compilation, in order of strength, of up and coming records showing signs of breaking into The Cash Box Top 100. List is compiled from retail outlets.

- IF YOU WISH 1 (Noel Gary—BMI) Peter & Gordon (Capitol 5406)
- AIN'T NO TELLING 2 (Don—BMI) Bobby Bland (Duke 390)
- APPLES & BANANAS (Von Tilzer—ASCAP) Lawrence Welk (Dot 16697) 3
- TRY TO REMEMBER 4 (Chappell—ASCAP) Roger Williams (Kapp KJB 48)
- THE RECORD 5 (T.M.—BMI) H. B. Barnum (Capitol 53350) Ben E. King (Atco 6343)
- TEASING YOU 6 (Cotillíon & Shirleys—BMI) **Wíllie T. (Atlantic 2273**)
- DEVIL'S HIDEAWAY (Try Me\_BMI) James Brown (5mash 1975) 7
- THAT'LL BE THE DAY 8 (Nor Va Jak—BMI) Everly Brothers (Warner Bros. 5611)
- SILVER DOLLAR 9 (Hampshire House—ASCAP) Damita Jo (Epic 9766)
- SINCE I DON'T HAVE YOU 10 (Callico—Southern—BMI) 4 Seasons (Vee Jay 664)
- CARMEN (Metric-BMI) Bruce & Terry (Columbia 43238) 11
- TREAT HIM TENDER, MAUREEN 12 (Ampco—ASCAP) Angie & Chicklettes (Apt 25080)
- EYES OF MINE (Meager—BMI) Rita Pavone (RCA Victor 8538) 13
- WHO CAN I TURN TO (Musical Comedy Prod.—BMI) Dionne Warwick (Scepter 1298) 14
- SHE LOST YOU 15 (Bourne—Filmusic—ASCAP) Zephyrs (Rotate 5006)
- TOMMY (Maggie—BMI) Reparata & Delrons (United Artists 1051) 16
- I APOLOGIZE (DE Sylvia, Henderson—ASCAP) PJ Proby (Liberty 55777) 17
- EVERY NIGHT, EVERYDAY 18 (Metric—BMI) Jimmy McCracklin (Imperial 66094)
- BABY PLEASE DON'T GO 19 (Leeds—ASCAP) Them (Parrot 9727)
- SUPERCALIFRAGILISTIC 20 EXPIALIDOCIOUS (Wonder Land—BMI) Julie Andrews & Dick Van Dyke (Vista 441)
- THINK SUMMER 21 (Eden—BMI) 5usan Wayne (Columbia 43237)
- MY HEART KEEPS FOLLOWING 22 (Valley—BMI) Serendipity Singers (Philips 40273)
- MEAN OLD WORLD 23 (Just—BMI) Rick Nelson (Decca 31756)
- FUNNY HOW LOVE CAN BE 24 (Sauthern—ASCAP) Ivy League (Cameo 356)
- ONE STEP AHEAD 25 (Raasevelt—BMI) Aretha Franklin (Columbia 43241)

- THANKS, MR. FLORIST 26 Mills-ASCAP) Lads (United Artists 852)
- (SOMEBODY) EASE MY TROUBLIN' MIND 27 (Kags—BMI) Sam Cooke (RCA Victor 8539)
- THE GIRL WITH THE LITTLE TIN HEART 28 (Radford—BMI) Lettermen (Capitol 5370)
- WHO ARE YOU 29 (Maggie—BMI) 5tacy Cane (Jubilee 5500)
- FIND MY WAY BACK HOME 30 (Fling—BMI) Nashville Teens (London 9736)
- SHAKIN' ALL OVER (Mills—ASCAP) Guess Who (5cepter 1925) 31
- SIMON SAYS (Cotillion T-Neck Isley—BMI) Isley Brothers (Atlantic 2277) 32
- PEANUTS 33 (TNT—BMI) 5unglows (5unglow 107)
- DO I HEAR A WALTZ (Williamson & Burthen—ASCAP) Eydie Gorme (Columbia 43225) 34
- WITHOUT A SONG 35 (Miller, Mathis—ASCAP) Earl Grant (Decca 25659)
- LUCKY TO BE LOVED 36 (Fineline, Thelma—Graoverville—BMI) Emanuel Lasky (Wild Deuce 5006)
- IT HURTS ME (Beechwood—BMI) Bobby Sherman (Decca 31741) 37
- EVENING TIME 38 (Branstan—BMI) Elena (Roulette 4605)
- IT WAS I 39 (T. M.—Desert Palms—BMI) Fantastic Baggies (Imperial 66092)
- WHY DON'T THEY UNDERSTAND 40 (Hallis-BMI) Tony Conigliaro (RCA Victor 8523)
- SOUL SAUCE 41 (Consolidated—ASCAP) Cal Tjader (MGM VK 10345)
- LAST EXIT TO BROOKLYN 42 (Jay—ASCAP) The 5cott Bedford 4 (Joy 296)
- THE SQUARE (Vin-Sun—ASCAP) Dick Wittinghill (Dot 16701) 43
- THREE KIDS Jonathan, David & Elbert (Philips 40275) **44**
- IT AIN'T NO BIG THING 45 (Chevis—BMI) Radiants (Chess 13717)
- I'LL KEEP HOLDING ON (JUST TO BE YOUR LOVE) (Marson—BMI) Sonny Jomes (Copitol 5275) 46
- тсв 47 (Jani—BMI) Dee Clark (Constellation 147)
- IT WAS NICE (Fame—BMI) Jimmy Hughes (Fame 6407) 48
- CHIM, CHIM, CHERREE (Wonderland—BMI) New Christy Minstrels (Columbia 43215) 49
- YOU'RE THE CREAM OF THE 50 CROP CKOP Mahis—BMII Lee Rogers (D-Town 1041)

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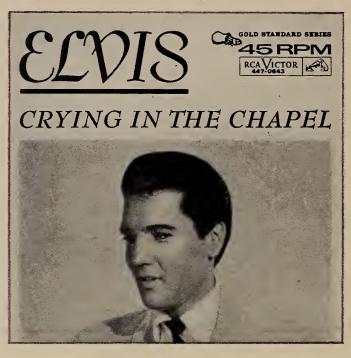
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# **TOP 100 Albums**



#### APRIL 10, 1965

Pos. Last Week		· Pos. Last We	ek		Pos. Last Week	1	Pos. Last Week	
ARY POPPINS 1 ndtrack (Buena Vista BV 4026/4026)	26	DOWNTOWN Petula Clark (Warner Bros. W/WS 1590	15 0)	57	THIS DIAMOND RING64Gary Lewis (Liberty LRP 3408/LST 7408)	76	THE NEW SEARCHERS LP77(Kapp KL 1412/KS 3412)	
LDFINGER 2 ndtrack (United Artists UAL 4177/ AS S117)	27	THAT HONEY IN THE HORN SOUND Al Hirt (RCA Victor LPM/LSP 3337)	26	52	JAMES BOND THRILLERS 62 Roland Shaw Orch. (London LL 3412/PS 412)	77	LOVE IS EVERYTHING 58 Johnny Mathis (Mercury MG 20991/ SR 60991)	
UE MIDNIGHT 3 Kaempfert (Decca DL 4569/ L 74569)	29	DEAR HEART 7 Andy Williams (Columbia CL 2338/CS 9138)	76	53	THE MANTOVANI SOUND BIG HITS FROM BROADWAY AND HOLLYWOOD 63	78	SIDEWINDER Lee Morgan (Blue Note BLP 4157/ BLP 84157) 67	
E RETURN OF ROGER LLER 6 ash MGS 27061/SRS 67061)	29	MY LOVE FORGIVE ME Robert Goulet (Columbia CL 2296/ CS 9096)	31	54	(London LL 3419/PS 419) JOAN BAEZ #5 54 (Vanguard VRS 9160/VSO 79160)	79	FREDDIE AND THE DREAMERS	
ATLES' 65 4 pitol T/ST 2228)	30	Peter, Paul and Mary	59	55 56	VINTON'S GREATEST HITS 48 Bobby Vinton (Epic LN 24093/BN 26093) ANYONE FOR MOZART 50	80	SOFTLY AS I LEAVE YOU 56 Frank Sinatra (Reprise F/FS 1013)	
-V-E 5 King Cole (Capitol T/ST 219S)	31	(Warner Bros. W/SW 1S88) SHAKE	36		Swingle Singers (Philips PHM 200-149/PHS 600-149)	81 82	STANDING OVATION 61 Jerry Vale (Columbia CL 2273/CS 9073) HELLO DOLLY 84	
FAIR LADY 7 Idtrack (Columbia KOL 8000/	32	Sam Cooke (RCA Victor LPM/LST 3367) KNOCK ME OUT The Ventures (Dolton BLP 2033/BST 803	27	57	MUSIC TO READ JAMES BOND BY 65 Various Artists	83	Louis Armstrong (Kapp KL 1364/KS 3364) THE ROAR OF GREASEPAINT	
os 2600) U'VE LOST THAT LOVIN' LIN' 8	33			58	(United Artists UAL 341S/UAS 641S) THE JIM REEVES WAY 62	84	Original Cast (RCA Victor LOC/LSO 1109) MY FIRST OF 1965 83	
teous Bros. (Philles LP 4007/S 4007) HERE DID OUR LOVE GO 9	34	JOHNNY RIVERS IN ACTION 3 (Imperial LP 9280/12280)	30	59	(RCA Victor LPM/LSP 2968) KINKS SIZE 71 (Reprise R/RS 6158)	85	Lawrence Welk (Dot DLP 3616/25616) SERENADE FOR ELISABETH 100	
remes (Motawn MT 621/S 621) IRODUCING HERMAN'S	35	PEOPLE Barbra Streisand (Columbia CL 2215/ CS 9025)	32	60	RAY CHARLES LIVE IN CONCERT 53	86	Gunther Kaliman (4 Corners Of The World FCL/FCS 4209) DON'T FORGET   STILL	
RMITS 19 M E/SE 4282) UND OF MUSIC 20	36		34	61	(ABC Paramount ABC/ABCS S00) PETER, PAUL & MARY IN CONCERT 57		LOVE YOU 98 Bobbie Martin (Coral CRL 57472/CRL 757472)	
UND OF MUSIC 20 adtrack (RCA Victor LOCD 2005) UR CHEATING HEART 12	37		45	62	(Warner Bros. W/WS ISSS) UNFORGETTABLE 72	87	MR. LONELY 59 Bobby Vinton (Epic LN 24136/BN 26136)	
ndtrack (MGM E/SE 4260) LLING STONES, NOW! 21	38	HELLO DOLLY Broadway Cast (RCA Victor LCO/ LSO 1087)	40	63	Nat King Cole (Capitol T/ST 3S7)YOU REALLY GOT ME37	88	AMOR 66 Eydie Gorme & Trio Los Panchos	
Idon LL 3420/PS 420) E BEST OF AL HIRT 10	39		29	64	Kinks (Reprise R/RS 6143) WEEKEND IN LONDON 78	89	(Columbia CL 2203/CS 9003) THE FOUR SEASONS ENTERTAIN YOU 91	
A Victor LPM/LSP 3309) E BEACH BOYS TODAY! 33 pitol T/ST 2266)	40			65	Dave Clark Five (Epic LN 24139/BN 26139) LOUIE, LOUIE 39 Kingsmen (Wand 657)	90	(Philips PHM 200-164/PHS 600-164) GOIN' OUT OF MY HEAD 89	
VE YOU LOOKED INTO UR HEART 17	41	GETZ AU GO GO Stan Getz (Verve 8600/V6-8600)	14	66	SOME BLUE EYED SOUL 43 Righteous Bros. (Moonglow 1002/S 1002)	91	Little Anthony And The Imperials (DCP DCL 3808/DCS 6808) FRIENDLY PERSUASION 70	
y Vale (Columbia CL 2313/CS 9113) MBLIN' ROSE 28	42	SOUTH OF THE BORDER 3 Herb Alpert & Tijuana Brass (A&M 108)	35	67	I'VE GOT A TIGER BY THE TAIL 73	92	Ray Conniff (Columbia CL 2210/CS 9010) GREATEST LIVE SHOW	
King Cole (Capital T/ST 1837) AN MARTIN HITS AGAIN 18	43	COMMAND PERFORMANCE, LIVE, IN PERSON,		68	Buck Owens (Capitol T/ST 2283) GIRL HAPPY		ON EARTH 68 Jerry Lee Lewis (Smash MGS 27056/ SRS 27056)	
rise R/RS 6146) ACH BOYS IN CONCERT 22 Ditol TAO/STAO 2198)		JAN & DEAN 5 (Liberty LRP 34031/LST 7403)	51	69	Elvis Presley (RCA Victor LPM/LSP 3338) THE SUPREMES SING COUNTRY WESTERN AND POP 79	93	SPRINGTIME 75 Ferrante & Teicher (United Artists UAL 13406/UAS 6406)	
DLER ON THE ROOF 14 inal Cast (RCA Victor LCO/LSO 1093)	44	YESTERDAY'S GONE 4 Chad Stuart & Jeremy Clyde (World Artists WAM 2002/WAS 3002)	11	70	(Motown MT/S 62S) RED ROSES FOR A BLUE LADY 93	94	APPLES AND BANANAS	
RY ACROSS THE MERSEY 13 y & The Pacemakers (United ArtIsts AL 3387/UAS 6387)	45		55	7)	Vic Dana (Dolton BLP 2034/BST 8034) THE TEMPTATIONS	95	THE NAT KING COLE STORY VOL. I 95 (Capitol W/SW 1926)	
INI LOPEZ FOLK ALBUM 23 prise R/RS 6147)	46	COAST TO COAST 3 Dave Clark Five (Epic LN 24128/ BN 26128)	38	72	SING SMOKEY 81 (Gordy G/S 912) THE GREATEST STORY 82	96	THE SENSITIVE SOUND OF DIONNE WARWICK 96	
AR HEART & OTHER SONGS OUT LOVE 16	47		<b>42</b>	72	Soundtrack (United Artists UAL 4120/UAS S120)	97	(Scepter M/S S28) CARMEN Maria Callas (Angel CLX/SCLX 3650)	
ry Mancini A Victor LPM/LSP 2990)	48		19	73 74	IMPRESSIONS GREATEST HITS 80 (ABC Paramount SIS/S SIS) ORANGE BLOSSOM SPECIAL 74	98	SAM COOKE AT THE COPA 85 (RCA Victor LPM/LSP 2970)	
TH A LITTLE BIT OF AVEN 24 Gary (RCA Victor LPM/LSP 2978)	49		17		Johnny Cash (Columbia CL 2309/ CS 9109)	99	EVERYBODY LOVES SOMEBODY 90	
E KINGSMEN VOL. III 11 nd 662)	50		50	15	CHAD & JEREMY SING FOR YOU (World Artists WAM 200S)	100	Dean Martin (Reprise R/RS 6130) THE ANIMALS ON TOUR	
	-	the second se					and the second	

### LOOKING AHEAD ALBUMS

E HONEY WIND BLOWS thers 4 (Columbia CL 230S/CS 910S) NG FOR MY FATHER	10	MORE MUSIC FROM THE MILLION DOLAR MOVIES Boston Pops Orch. (RCA Victor LM/LSC 2782)	18	I GET LONELY IN A HURRY George Jones (United Artists UAL 3388/UAS 6388)	26 27	MY FAVORITE GUITARS Chet Atkins (RCA Victor LPM/LSP 3316) TUNES FOR TWO
ace Silver Quintet (Blue Note 4185) RD JIM ndtrack (Colpix CP/SCP 521)	11	THE BEST OF THE KINGSTON TRIO VOL. 11 (Capitol T/ST 2280)	19	HITS FROM THE COUNTRY HALL OF FAME Floyd Cramer (RCA Victor LPM/LSP 3318)		Skeeter Davis & Bobby Bare (RCA Victor LPM/LSP 3336)
LD WHAT YOU'VE GOT Tex (Atlantic 8106/SD 8106)	12	NOBODY BUT LOU Lou Rawls (Capitol T/ST 2276)	20	PAPER TIGER Sue Thompson (Hickory LPM 121)	28	ROGER WILLIAMS PLAYS THE HITS (Kapp KL 1414/KS 3414)
XICAN PEARLS y Vaughn t DLP 3628/DLP 25628)	13	GOGOGO       Astronauts (RCA Victor LPM/LSP 3307)	21	COME SHARE MY LIFE Glen Yarbrough (RCA Victor LPM/LSP 3310)	29 30	ZORBA THE GREEK Soundtrack (20th Fox TFM 3167/TFS 467) SING A SONG WITH THE BEATLES
PUSSY CAT nao Santamaria	14	MY GAL SAL AND OTHER FAVORITES Buri ives (Decca DL 4606/DL 74606) EYDIE GORME SINGS THE GREAT	22	SPY WITH A PIE Soupy Sales (ABC Paramount S03/S S03)	30	(Tower KAO S000) WALK AWAY
lumbia CL 2298/CS 9098) IRLEY BASSEY BELTS THE BEST	15	SONGS FROM "SOUND OF MUSIC" AND OTHER BROADWAY HITS (Columbia CL 2300/CS 9100)	23	THE HULLABALOOS (Roulette R/SR 25297)	32	Matt Monro (Liberty LRP 3402/LST 7402) RED BIRD GOLDIES
ited Artists UAL 3419/UAS 6419) E ASTRUD GILBERTO ALBUM Irve V-8606/V6-8606)	16	BURNING MEMORIES Ray Price (Columbie CL 2289/CS 9089)	24	COTTON PICKIN' DAYS ARE OVER Godfrey Cambridge (Epic FLM 14102/FLS 15102)	33	Various Artists (Red Bird RB 20-102) ODETTA SINGS DYLAN (RCA Victor LLPM/LSP 3324)
UR TOPS otown MT 626/S 626)	17	SEMI-CLASSICAL FAVORITES Hugo Winterhalter (Kapp KL 1426/KS 3426)	25	MY FAIR LADY Nat King Cole (Capitol W/SW 2117)	34	THE NAT KING COLE STORY VOL. III (Capitol W/SW 1928)

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U.S. PETER NERO

E FRANCIS SINGS

### ALBUM REVIEWS

#### POP PICKS

CAREER GIRLS—Peter Nero—RCA Victor LPM/LSP 3313 Well-known to the keyboard fanciers and starry-eyed romancers of all ages, Peter Nero takes off on another soaring session of moody melodies as he dedicates an enjoyable earful to the women of the world. Never at a loss on the piano, the ace music-maker strokes the ivories in his usual delightful manner, and offers a pleas-ing musical potion of delicacies including "The Most Beautiful Girl In The World" and "Someone To Watch Over Me." This one should get a lot of spins 'n sales.

#### CONNIE FRANCIS SINGS FOR MAMA-MGM E/SE 4294

E/SE 4294 A powerful package linking Connie Francis' latest hit, "For Mama" and her recent noise-maker "Whose Heart Are You Breaking Tonight" with ten other potent tunes, made its debut last week and should climb onto the best-seller lists in no time flat. The lark's handling of these pop items is gorgeous, and fitted as well to "good music" programming as to "top 40" schedules. This is a set which will appeal to all age groups and very strongly. Watch it take-off.



### AESOP'S FABLES THE SMOTHERS BROTHERS WAY-Mercury MG 20989/SR

60989 Following up a string of best-selling albums, the Smothers Brothers turn their wit, and de-lightful sense of timing and delivery to a bevy of Aesop's fables. The comics combine their mu-sical abilities with their own special brand of humor in a retelling of the tales: "The Boy Who Cried Wolf" and "The Fox And The Grapes." This pair of artists seems to have been unable to do wrong before, and this new collection won't miss either. Watch for a big turn-out from the college crowd and teens.



oy goldsboro tle things

HE GAME OF LOVE

with D.U SELLEVNOR

### THE BIRDS AND THE BEES-Jewel Akens-

THE BIRDS AND THE BEES—Jewel Akens— Era 101 Well represented on the charts with his single "The Birds and the Bees," Jewel Akens has two more strong platters which should make the lists shortly, his follow-up "Georgie Porgie" and this album, which includes both sides. The mellow voiced chanter turns in a tremendous showing on this disk which features some wonderful ork work, and a batch of beautiful tracks, including "Love Potion Number Nine" and "King Of The Road." This package looks like an extremely fast mover. fast mover.

LITTLE THINGS—Bobby Goldsboro—United Artists UAL 3425/UAS 6425 Right on the heels of his current single suc-cess, "Little Things," Boby Goldsboro tabs this outing with the same title. The young artist, whose soul-filled style and self-penned tunes are gaining wide acceptance with the record-buying public, should break out well in the album field with this fine collection of bouncy rousers and tender heart-grabbers which includes, in addition to his chart-rider, "Pity The Fool" and "World Without Love." Very good sales potential.

THE GAME OF LOVE—Wayne Fontana and the Mindbenders—Fontana MGF 67542/SRF 67542 Overwhelming sales of the premiere deck from Wayne Fontana and the Mindbenders has precipi-tated the rush-release of this LP tabbed after the crew's smash. The smooth shuffle-rock style of this English quartet rambles on through a dozen teen pleasers, including "Keep Your Hands Off My Baby," and a few up-tempo tunes featuring "Girl Can't Help It." The sound which has clicked for this group should insure heavy sales for their initial album outing. Watch this one take off.

ONE THOUSAND SIX HUNDRED SIXTY ONE SECONDS WITH DEL SHANNON—Amy 8006 Del Shannon, who seems to rack up one hit after another, with his self-penned tunes, includes in his latest Amy album not only a half dozen of his own compositions, but a grouping of tunes written and made popular by other top names in the rock 'n' roll area. The artist's vibrant full-bodied style does justice to the Bobby Freeman rouser, "Do You Wanna Dance," as well as the powerful and pulsating Roy Orbison throbber, "Running Scared," and his recent self-penned hit, "Keep Searchin'," creating a package that should travel straight up the charts.















### YEH YEH—Georgie Fame—Imperial LP 9282/ LP 12282

LP 12282 Riding on the popularity of his "Yeh Yeh" hit, Georgie Fame should find no trouble in reaching the best seller lists with his first Imperial LP, and the big teen-beat sound of the remaining eleven tracks should send this set sky-rocketing. Spins are built-in with cuts like "Get On The Right Track Baby" and "Monkeying Around." The younger crowd should flock for this highly danceable collection of tunes; watch for a fast and very big reaction on this one.

TALKING STEEL AND SINGING STRINGS— Pete Drake—Smash MGS 27064/SRS 67064 No newcomer to the charts, Pete Drake and his vocalizing guitar have embarked on another melodic flight through some of musicdom's most memorable melodies. Backed by the Anita Kerr Singers and Millie Kirkham, the steel-picker guides his singing strings through an entertain-ing and enjoyable session featuring such unfor-getable evergreen compositions as "Unchained Melody" and the more recent "Roses Are Red My Love." The package, arranged by Bill Justis and Cam Mullins, could get a big reaction.

>1

LAND OF 1000 DANCES—Cannibal and the Headhunters—Rampart RM/RS 3302 Hitching their wagon to a slew of hits, Canni-bal and the Headhunters should come up with a smash LP in this set tabbed after their chart rid-ing "Land Of 1000 Dances." Fine harmony and infectious rhythmic orking makes for extremely danceable tracks on "Shotgun," "The Boy From New York City," and the exciting title tune. There is little question that this is an album that will hit big. A great sampling of the top tunes handled in a top-notch manner.

TURN THE LIGHTS DOWN LOW—Marty Rob-bins—Columbia CL 2304/CS 9104 Veteran chanter Marty Robbins, whose country flavored outings have a habit of becoming hits in both the C&W and pops fields, should have no trouble in grossing a lot of sales and spins with his latest Columbia package. Robbins fans and midnight romancers should turn out in droves for this collection of sentimental smoothies turned out with the artist's usual emotion-packed style. Impressive items on this one include "Forever Yours" and "I'll Be All Right" as well as the title track.

INEZ AND CHARLIE FOXX—Sue LP 1037 The dynamic sound of Inez and Charlie Foxx has been unleashed once again in a wild package of grooves. The pair should attract a large por-tion of the r & b audience with this emotion-packed set of infectious wailers, mostly penned by the duo. The vibrant session includes some of their past hits, including "Hurt By Love" and the contagious "Mockingbird." Backed by a real lowdown combo, the two could pull in a lot of coin with this standout performance.

### POP BEST BETS \_\_\_\_\_

#### HOLMES SINGS - Warner Brothers JERRY

JERRY HOLMES SINGS — Warner Brothers W/WS 1593 Jerry Holmes pulls out all the stops in his premiere package under the Warner Brothers aegis as he moves effortlessly through a collec-tion of recent vintage ballads and Broadway show-stoppers. A smooth voice with a lot of heart are the earmarks of this newcomer to waxdom, as he caresses such haunting love songs as "Softly As I Leave You" and "I Wanna Be Around" as well as the memorable "I've Grown Accustomed To Her Face" from "My Fair Lady." Keep an eye on this one.

THE CRADLE WILL ROCK—Original Cast Recording—MGM E/SE-4289-2 OC From the opening, this revival of "The Cradle Will Rock" enjoyed wonderful reviews, and this complete original cast recording of the play in music shows why. The Marc Blitzstein work is a tale of timeless appeal, done interestingly and excellently under the direction of Howard Da Silva. The two-disk set stars Jerry Orbach, Laurie Peters and Nancy Andrews in splendid reproductions of their roles. All theater-goers who attended, and many who missed the show will want this caster.



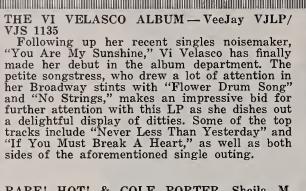






#### ALBUM REVIEWS







RARE! HOT! & COLE PORTER—Sheila M. Sanders—Philips PHM 200-169/PHS 600-169 The evergreen catalog of the late Cole Porter is put aside here in favor of his more obscure numbers, all of which were fashioned with the same polish he employed on his hits, but with a far greater dash of wryness. They are performed by stylist Sheila Sanders with updated, jazz-feel good-nature, even the dated tear-jerker, "Hot House Rose." Phil Moore arranged (and conducts) the hip settings. These performances are bound to get more exposure than a straight, theatrical approach to these "in" songs.



THE STATE FUNERAL OF SIR WINSTON CHURCHILL—United Artists 3427 The many people who purchased memorial al-bums issued at the death of Winston Churchill will also want this recording of the complete state funeral ceremony as reported by the Brit-ish Broadcasting Corporation. Richard Dimpleby narrates and comments upon the action which in-cludes the march through London to the cemetery, and includes speeches by many officials, salutes and hymns. The coverage of this memorable event is complete and a stirring moment of history is here beautifully captured.



**Eleanor Roosevelt** 

My Husband and I

PETER BRADY, AN EXCITING NEW VOICE ON THE MOVE—Capitol T/ST 2286 A new face on the horizon, Peter Brady makes a memorable debut into the album field with this initial Capitol package. The artist, who can put a song across without echo chambers or gim-micks, displays a multi-faceted talent as he glides through tender ballads, backed by the lush string arrangements of Marty Paich, then explodes with his stimulating renditions of solid swing numbers with Shorty Rogers brass. Top tracks here are the kick-off romancer, "Who Are We?," and finger-popper "Something Happens To Me."

### MY HUSBAND AND I-Eleanor Roosevelt-Columbia 02L-314

Columbia 02L-314 Eleanor Roosevelt recalls many of the major incidents and a handful of amusing stories about her life with Franklin D. Roosevelt in this two-disk documentary package. The former first lady is quite engaging as she discusses the first 100 days in office, the time she first met FDR, the assassination attempt on her husband's life, and dozens of other events. The set is always inter-esting and contains a lovely picture catalog on the inside flaps.



THE VOCAL STYLE OF AL MORGAN--Coral CRL 57462/CRL 757462 The keyboard capabilities of Al Morgan are evident in this album, but are subordinated to the artist's vocal talents. Spotlighting his warmly nostalgic handling of a dozen chestnuts, Morgan spins a spell for the oldsters on tunes like "Is It True What They Say About Dixie?," "Some-day Sweetheart" and his way back hit "Jealous Eyes." The tunester is in fine fettle on this al-bum which will delight many of the singer's fans, and sentimental listeners.



SERMON "A BAD MIND"—Rev. W. E. Hamilton —Nashboro 10-A Under the preaching of Rev. W. E. Hamilton over three thousand have been converted, and this Nashboro recording of one of his finest practical sermons shows the powerful emotional and logi-cal development utilized by this splendid speaker. The message of the founder and pastor of Hamil-ton's Tabernacle Primitive Baptist Church in Nashville is excitingly presented with an intro-duction featuring a lament-chant, and responsive chanting by the members of the congregation.







MIDNIGHT PIANO BILLY TAYLOR







### JAZZ PICKS

ELLINGTON '66 - Duke Ellington - Reprise R/RS-6154

R/RS-6154 A short while ago Duke Ellington came up with a swinging jazz handling of pop tunes culled from the best seller lists, and the Ellington ork turns the trick again with "Ellington '66" which in-cludes numbers from the song books of enter-tainers as varied as Barbra Streisand and the Beatles. R&r fans might get a kick out of the funky handling of "The Days Of Wine And Roses" or "All My Loving," but basically this is a package for the jazz fiend and big band ad-mirer. Groovy set with plenty of spins in store. CANNONBALL AND COLTRANE--Cannonball Adderley and John Coltrane-Limelight LM/LS

86009 Heading up a tremendous Limelight release is this re-issue of an LP cut six years ago with both John Coltrane and Julian "Cannonball" Ad-derley appearing together. The two saxists who have led the jazz scene for several years play together adeptly, and each spurs the other on to some brilliant heights. The original album, "The Cannonball Adderley Quintet In Chicago," has not been available for some time; but listening to tracks like "You're A Weaver Of Dreams" and "Stars Fell On Alabama" one can be thankful that the album was re-released. Great set. 86009

THE LEE MORGAN QUINTET—Vee-Jay 2508 Enjoying the taste of success with his Blue Note outing "The Sidewinder," Lee Morgan will find plenty of new fans flocking to get copies of this set cut during his days with Vee-Jay. The hornman is joined on this waxing by some top figures on the scene: Art Blakey, Paul Chambers and Wynton Kelly among others. A generally soft tone keynotes the session, which, despite the "cool" sound, never becomes dull listening. "Bess," and "Easy Living" top the tracks.

#### JAZZ BEST BETS

MIDNIGHT PIANO-Billy Taylor-Capitol T/ST 2302

2302 Brilliant keyboard antics from Billy Taylor are highlighted in this Capitol set against three varied backdrops of lush strings, horns and a big band. The creative genius of Taylor and his trio, which also includes Ben Tucker (bass) and Grady Tate (drums), shimmer in cuts like "My Ro-mance" and "You Came A Long Way From St. Louis." The jazz and college following that the crew has accumulated will turn out in force for this lovely set. this lovely set.

THE SWINGER FROM RIO-Sergio Mendes-

THE SWINGER FROM RIO-Sergio Mendes-Atlantic 1434 Since the original influx of Brazil's musical ex-ports began to take hold in this country a few years ago, larger and larger audiences began to take notice of Brazilian Pop Music, or bossa nova. An exciting exponent of this Latin jazz beat, Sergio Mendes, teams up on this package with one of the forefathers of bossa nova, Anto-nio Carlos Jobim, for a captivating collection of swingers, including the well-known Jobim com-positions, "The Girl From Ipanema" and "Sam-binha Bossa Nova." Jazz buffs should dig this.

### CLASSICAL PICKS

CLASSICAL PICKS TWO TWENTIETH CENTURY MASTER-PIECES, BARBER-HINDEMITH VIOLIN CON-CERTOS; Isaac Stern with the New York Phil-harmonic conducted by Leonard Bernstein; Columbia ML 6113/MS 6713 Two masters unite their powers on a pair of stunning works in this Columbia offering aptly titled "Two Twentieth Century Masterpieces." Leonard Bernstein, noted for his handling of modern composers, is at the peak of his powers in the conduction of the violin concertos of Sam-uel Barber and Paul Hindemith. Likewise a vir-tuoso, Isaac Stern is magnificent. The works are among the more conservative contemporary com-positions, and should be welcomed by classical followers despite their modernity.

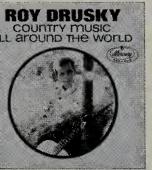
followers despite their modernity. WAGNER: PARSIFAL; Bayreuth Festival Re-cording; Philips PHM 5-550/PHS 5-950 Very few operatic packages require as many adjectives of grandeur as this Philips recording of "Parsifal." The work is of such stature; the task of taping the opus at a performance in the Bayreuth Festival is of such magnitude; and the cast is made up of such accomplished artists that the set cannot but succeed in whetting the appe-tite of Wagnerian discophiles. Hans Knapperts-busch leads the orchestra through a brilliant reading behind stellar showings by George Lon-don, Jess Thomas and others.



### SPRING IS HEA ΞΔ-SINGING SALES ARE



'S FABLES, THE SMOTHERS BROTHERS The fabled Smothers Brothers shedding new new hilarity and new profits on the fables of new hilarity and new profi For children from 6 to 60! SR 60989/MG 20989



WISHIN' AND HOPIN' MY BOY LOLLIPOP BITS AND PIECES TIME IS ON MY SIDE YOU REALLY GOT ME. HOW DO YOU DO IT FROM A WINDOW WORLD WITHOUT LOVE NEEDLES AND FINS / DO WAH DIDOV DIDOY L FEEL PINE THE WEDDLAG

INSTRUMENTAL PERFORMANCES OF THE SAME EXCITING VOCAL VERSIONS JOHNNY ARTHEY ORCHESTRA

INSTRUMENTAL PERFORMANCES OF THE SAME EXCITING VOCAL VERSIONS, JOHNNY ARTHEY ORCHESTRA-The big money tie-in of the year! Exciting performances of the hottes British vocal hits. Recorded in England. SR 60996/MG 20996

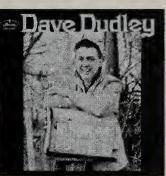
the best of

mike nichols and elaine may

THE BEST OF MIKE NICHOLS AND ELAINE MAY— The best of the best in the comedy business. A col-lector's item for anyone who's ever bought a record or cracked a smile. SR 60997/MG 20997

**QUINCY** JONES

Abril



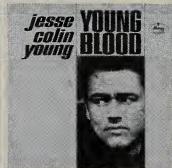
netteusy herse

Elinian Elina

THE SMOTHERS BROTHERS

105

RURAL ROUTE #1, DAVE DUDLEY—The new coun-try-western star in a driving, rollicking collection of hits. Watch this one, it could be big! SR 60999/MG 20999

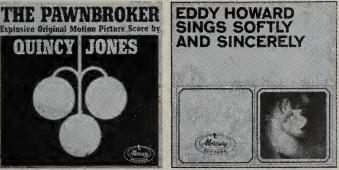


YOUNG BLDDD, JESSE COLIN YOUNG—A shining new talent with all 'round appeal. Young is a singer-composer who combines the best of the blues, folk, country and pop music fields. SR 61005/MG 21005

ALLEN & ROSSI MEET THE GREAT SOCIETY

Alexany





 IRY MUSIC ALL AROUND THE WORLD.
 SARAH VAUGHAN SINGS THE MANCINI SONG
 THE PAWNBROKER, QUINCY JONES—An explosive

 RUSKY—A round-up of some of the world's RUSKY—A round-up of some of the world's a great performance by one of the America's favorite(pop-jazz) vocalist singing the hits ducted by Quincy Jones. A powerhouse release! of America's favorite (pop music) composer. Enough said!
 THE PAWNBROKER, QUINCY JONES—An explosive
 EDDY HOWARD SINGS SDFTLY AND SINCERELY—
 MARTY ALLEN & STEVE RDSSI MEET THE GREAT SUperbolication of hits sung with the sensitivity or inflame sensitivity of America's favorite (pop-music) composer. Enough said!
 SR 61005/MG 21005
 MARTY ALLEN & STEVE RDSSI MEET THE GREAT SUperbolication of hits sung with the sensitivity or inflame sensitivity or inflame sensitivity of America's favorite (pop music) composer. Enough said!
 SR 61011/MG 21011
 SR 61011/MG 21011
 America's all-time favorites.
 SR 61014/MG 21014

NEW CLASSICAL RELEASES FROM MERCURY

IE ROMEROS—Play Baroque Concertos for Four itars and other works "Technically and musically at a too of the ladder." LOS ANGELES EXAMINER. **8 90417/MG 50417** INSÉ, CALINDA!—The dePaur Chorus sings Creole ngs, Work Songs and Spirituals. SR 90418/MG 50418 NA BACHAUER, SIR JOHN GIELGUD—A rare collabo-tion in poetry and music: Sir John reads Christopher y's new translation of Bertrand's poems of fantasy ISPARD DE LA NUIT—Gina Bachauer plays Maurice vel's impressionist masterpiece based on the Bert-nd triptych and works by Claude Debussy. 3 90391/MG 50391 icording debut of the B.B.C. Symphony Orchestra on

2 90391/MG 50391 ecording debut of the B.B.C. Symphony Orchestra on ercury: BARTOK—MIRACULOUS MANDARIN (com-te bailet, with the B.B.C. Chorus); Divertimento for rings. Antal Dorati, conductor. SR 90416/MG 50416 HACHATURIAN VIOLIN CONCERTO—Henryk Szeryng, Jinist; Antal Dorati, London Symphony Orchestra. zeryng stands among the top ranking violinists of our y." HIFI/STEREO REVIEW. SR 90393/MG 50393

GREAT MUSIC BY AMERICAN COMPOSERS

Howard Hanson conducts the Eastman-Rochester Or-chestra.

Barber, Symphony No. 1, Overture to "The School for Scandal," Medea Suite, Adagio for Strings. SR 90420/MG 50420 MacDowell, Suite No. 2 ("Indian").

Griffes, Pleasure Dome of Kubla Khan and other works. SR 90422/MG 50422

Piston, The Incredible Flutist. Sessions, The Black Maskers,

Hovhaness, Prelude and Quadruple Fugue. Hanson, Merry Mount Suite. SR 90423/MG 50423 Harris, Symphony No. 3 in One Movement.

**Copland,** Quiet City, Symphony No. 3 (Antal Dorati, MinneapolisSymphonyOrchestra).SR90421/MG50421



AMERICA'S FIRST FAMILY OF FINE RECORDINGS



TOV!-At a gathering of the Performing Arts Lodge of i B'rith, which is composed of ibers of the music business, istalled president Cy Leslie d outgoing treasurer Morrie th the organization's first cerf achievement for his efforts ishing the Lodge. The meetin Rosoff's Restaurant, New rlier last month (15), was to ne slate of newly elected of-Leslie's dais-side manner, up at this ceremony, should gh gear when the group of s, record company officials, ters and performers congrethe Lodge's first major ef-Annual Awards dinner slated 16 at the New York Hilton t two awards: one to a pere music and performing arts contributions to the cause n relations; and one on the achievement either in creaperformance.

IT THE SOUND OF A HIT ID YOU TELL HER BY DHN & PAUL SWAN 4207 WAN RECORDS

. 8th & Fitzswater Sts. Philadelphia, Pa.

DO THE CLAM SLEY ...... RCA VICTOR SLEY CALL AND A CALL A CHERS KAPP Quintet Music, Inc. YORK'S A LONELY TOWN E WINDS RED BIRD BIG TOP Music, Inc. ART KEEPS FOLLOWING YOU TY SINGERS PHILIPS HECKER CAMESTIC, INC. RUMBALERO MUSIC, INC. LET ME BE MISUNDERSTOOD ALS Bennie Benjamin Music, Inc. LET ME BE MISUNDERSTOOD PHILIPS Bennie Benjamin Music, Inc. TWIST & SHOUT AS ... RED BIRD AS RED BIKD Progressive/Mellin ON'T YOU PASS ME BY GE COLUMBIA Valley Pablishers, Inc. MY CAROUSEL COLUMBIA Valley Plaushers, Inc. MY CAROUSEL LIAMS COLUMBIA NOMA MUSIC, INC. S. BROWN YOU'VE GOT A LOVELY DAUGHTER A LOVELY DAUGHTER QUEMORE QUEMORE QUEMORE GUYDEN RYING IN THE CHAPEL DE EPIC FPIC D Valley Publishers, Inc. Valley Publishers, Inc. N'T THAT JUST LIKE ME CHERS MERCURY ssive Music, Inc./Trio Music, Inc. GOTTA LAST FOREVER RAMER IMPERIAL BIN TOR/Lynch COME TOMORROW .. ASCOT Noma/Sylvia A TEAR FELL CHERS ROGRESSIVE MUSIC, INC. ... KAPP

HE ABERBACH GROUP 19 Broadway, New York, N. Y.

#### Pasin Promoted To Premier's Top Sales Post

NEW YORK—The promotion of Don J. Pasin as national sales manager of Premier Albums, Inc. has been announced by Phil Landwehr, president. Pasin formerly was assistant national sales Manager of Premier, and has been with the company four years. Pasin will headquarter at the company's new exec offices at 1650 Broadway, this city.

Mr. Landwehr said that the national sales organization of Premier is being expanded under Pasin's direction.

Pasin's first act as national sales manager was the hiring of Harold W. Pease as Premier's midwest salesman with headquarters in Kansas City, Kansas. Pasin noted that Premier now has full coverage and a close communication with customers throughout the United States and Canada.

Regarding Premier's new Blue Ribbon record line, \$1.98 retail list price, Pasin stated that at the recent NARM Convention in San Francisco where this line was shown for the first time, the acceptance of Blue Ribbon was solidly backed by jobbers purchasing in excess of 25,000 records. This indication has prompted Premier Albums to speed up its facilities in the manufacturing of this line.

In recent months, Premier has increased not only its national sales staff for work in its traditional markets, but also has expanded its sales organization to accommodate growing premium and custom pressing markets. Production facilities in Premier's 80,000 square foot Clifton, New Jersey plant also have been expanded to accommodate these growth markets. The company is now geared for full production of 12-inch, 10-inch and 7-inch records with capacity in excess of 75,000 units per day. The Premier plant also contains complete fulfillment facilities including printing and mail handling units.

#### First N.Y. Folk Fete Slated For Carnegie

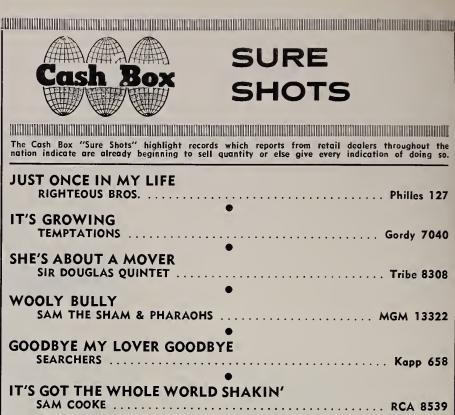
NEW YORK—Carnegie Hall is slated to hold the first New York Folk Festival, a series of seven concerts and two workshops, from June 17 thru 20. The Manheim M. Fox production will feature more than 30 leading folk artists and themes for the concerts will range from "Carl Sandburg's American Folkbag," the premiere concert production of the great American poet-folklorist's traditional song collection, to the "Contemporary Singer-composers."

The roster of definite guest artists to date, under the supervision of artistic coordinator Herbert S. Gart, includes Mississippi John Hurt, Buffy Sainte-Marie, songstress Alix Dobkin, Dave Van Ronk and Tom Paxton. One of the workshops will include Jim & Jean, Len Chandler, Doc Watson, Patrick Sky and Archie Green of the University of Illinois.

Co-producers Sid Bernstein and John Stein are now negotiating for many other major artists.

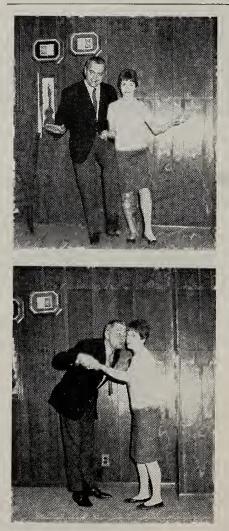
#### London GAC Reps In N.Y.

NEW YORK—London GAC representatives Vic Lewis and Don Black arrived in New York last Thursday for a ten-day business visit. While here, the two will headquarter at the Park Sheraton Hotel.



IT'S GOT THE WHOLE WORLD SHAKIN'	8539
SHE'S COMING HOME	0007
ZOMBIES	9747
SUBTERRANEAN HOMESICK BLUES	
BOB DYLAN Columbia 4	3242
DREAM ON LITTLE DREAMER PERRY COMO RCA	8533
NOTHING CAN STOP ME GENE CHANDLER Constellation	149
TOY SOLDIER FOUR SEASONS	0278
SEE YOU AT THE GO GO DOBIE GRAY Charges	107

DOBLE GRAY



STIG IN STEP-Stig Anderson dropped by the Cash Box offices in New York last week to demonstrate the "Letkiss," the new novelty step making big headway in Europe. The Swedish publishing exec (Polar Music and Sweden Music) is here to promote the dance. Anderson's partner is Cash Box' own Joan Lewis.

#### Chad & Jeremy Sue Ember To End Pact

NEW YORK—Chad & Jeremy, the English disk stars, have filed suit in New York Supreme Court against Ember Records International, the group's home disk outlet.

The performers charge in the suit that their contract with Ember is no longer in force or effect, since their contract calls for the services of composer-conductor John Barry at their sessions. Barry, the composer of the James Bond scores, the complaint notes that "in or about the latter part of the year 1964, the defendant was no longer able or willing to furnish the services of . . . Barry." On Jan. 11, 1965, the complaint goes on, the team notified the label that its contract was no longer in force.

The suit also states that the defendant has "wrongfully notified New York recording companies that if they enter into any agreement for the recording services of the plaintiffs, they will be sued for interfering with defendant's contractual rights." The complaint alleges that because of this action the duo's rights to be employed as recording artists in New York have been "severely damaged and impaired."

The court action seeks declaratory relief that the contract between Ember and the group is no longer in force or effect.

# 20 Years On U.S. Disk Scene ey Black Makes His First Visit Here



STANLEY BLACK

RK--Stanley Black, a pio-sh orchestral disk music, is is first trip to the U.S., recorded product has been seller for the London label ecades. tish maestro will make a 9-o tour that will include ra-'V appearances, interviews, as set to arrive in the U.S. end.

as set to arrive in the 0.3. end. with his visit, London is re-new phase 4 album featur-. It's "Music Of A People," selections of Yiddish origin, broad appeal. Black's rich approach made him a nat-e one of the first artists to phase 4, London's strong , when it was introduced in

### Ausic In Musicals Hear A Waltz?

s not only hear a delightful de song) as only Richard an write one in this new ut also theater music at its st, as only Richard Rodgers it. Rodgers, going on 63, s unfailingly tuneful songs; Hear a Waltz?," they are g reminders that no matter nusicals dare to venture in

Hear a Waltz?," they are greminders that no matter nusicals dare to venture in it's the music that really din the case of "Waltz," ersion of "Time Of The t means quite a lot. Sondheim has already great stature as a lyricist st Side Story" and "Gyp-first teaming with Rodgers it, for he has penned lyrics mmon wit and charm. May-e Rodgers music, but Sond-s to have drawn inspiration best of Lorenz Hart, Rod-lyricist, and Oscar Ham-the composer's second. Rod-urn has produced a score reflects his two classic col-s. "Take The Moment," for is pure Rodgers and Ham-both in its muscular melody ntic sentiment. "Moon On ow" has all the charm of a and Hart number, appealing-l, with a tune that soothes mes wistful and wry Sond-is." in short, is a wonderful

in swister and wry bend s. " in short, is a wonderful on of Rodgers' varying h Hart and Hammerstein. of Broadway this season is seed of re-emphasizing good r. In Rodgers' case, his ever-nes are for all Broadway the cast LP is on Columbia.

### Stevens WMCA-N.Y.

RK—Top-rated WKNR-De-ay Gary Stevens will come a radio outlet WMCA on Stevens, who'll be replacing l Reed who recently exited i for a berth on KFWB-Los vill hold down the Monday-7 to 11 P.M. air slot. Prior or city stint, Stevens was a ersonality on both WFUN-d WIL-St. Louis.

#### —April 10, 1965

Black started with English Decca, parent company of London, 22 years ago. One of the features of his style ago. One of the features of his style (and resulting acceptance) are Latin-styled arrangements. London has been getting year-after-year sales from one of his earliest efforts, "Cuban Moon-light." According to Herb Goldfarb, London's sales topper, his total LP sales to date in the U.S. and England are more than 2 million sets. Another highlight of his catalog sales is an LP called "Cash Box Instrumentals," which has sold some 80,000 albums for London. On his trek, Black will visit the

which has sold solle 80,000 albums for London. On his trek, Black will visit the following cities: New York, Boston, San Francisco, Los Angeles, Chicago, Detroit, Cleveland, Baltimore-Wash-ington. He'll be accompanied by Tom Virzi, London's national promo direc-tor of packaged product. Black's phase 4 association has led him into the classical disk area for the first time, including performances of the "Grand Canyon Suite," and Tchaikovsky's "Capriccio Italien" coupled with Rimsky-Korsakov's "Ca-priccio Espagnol," and Ravel's "Bo-lero" with Borodin's "Polovtsian Dances." Besides his recording activities,

Dances." Besides his recording activities, Black, a native of London, is one of England's most productive composers and directors of film music. Since 1943, he has composed and musically directed the scores of 85 films. He conducted the BBC Dance Orchestra from 1944 to 1951, participating in more than 4000 broadcasts. He has been musical director of many popu-lar British TV'ers, also composing music for the medium.

### **Mercury Names Brookmire** (Continued from page 6)

od of disk shipment pioneered by Mer-

cury. Brookmire has had 16 years ex-perience in the disk business. He started in the late 40's as a one-man distrib operation in Miami. He is re-garded at Mercury as one of its top field men.

### Marks Music Renews Pact With Canada's Morris Ltd.

With Canada's Morris Ltd. NEW YORK—The Edward B. Marks Music Corporation has just renewed its contract with Canadian agents, Edwin H. Morris Ltd., for that com-pany to represent the Marks catalog for the entire territory of Canada. The American firm, which has been represented in Canada solely by the Morris company, is currently plan-ning new exploitation of the Chopin-Paderewski catalog, for which it has the exclusive U.S. and Canadian rights. The Marks roster of concert band composers was enlarged when Nelson Riddle joined the organization re-cently. The veteran arranger-conduc-tor's first work for band is the "Theme From Profiles in Courage" for the current biographical TV series.

### Swing Into Spring

(Continued from page 6) phase 4 recently got the services of renowned maestro Leopold Stokowski, whose first set for the diskery, "Sche-herezade," is a current hot item for phase 4

### Col. Ups Altschuler

(Continued from page 7) (Continued from page 7) an early age, Altschuler has garnered valuable experience in all areas of the record business. As a youngster, he played violin and trumpet. While a student at the High School of Music and Art in New York, celebrated com-poser Aaron Copland created a trum-pet solo especially for him in "Outdoor Overture," a composition commissioned by the school. Alt-schuler is a graduate of the RCA In-stitutes and a licensed teacher in electronics.

# Valiant: At Half Way Mark And Looking Up

Valiant: At Half Way Ma Holly WOD—"We're only on the tenth floor of the tallest building in Hollywood. To get to the top we've got to open our doors to writers, indie everyone know where we are and where we're going." Trom his new offices at the Sunset-Vine Tower Building Barry De Vor-zon, A & R director of the recently reorganized Valiant label, spoke of tweek, released its first single since October, 1964. "We're small enough to offer our way of special attention and promo-tion. But not so small that we can't box it with an aggressive campaign on a national level." Valiant already has an amplitude of talent. Aside from De Vorzon who a write, perform and produce there is Billy Sherman, also a writer with a considerable knowledge of the pub-lishing and record field. Now a sub-sidiary of Four Star Television, Vali-ant more recently general manager of Record Merchandising in Los An-geles, will function as head of promo-tion and distribution. And Sherman, though primarily involved as director of Radford Music, will also function in the A and R department and will be partially responsible for the ac-quisition of masters. Bodie Chandler and the Addrissi Brothers have been signed as exclusive writers and will assist in the A and R department. Kelly Gordon, also a performer, will represent the publishing operation and produce masters for Valiant. Mike Boyer will be in charge of west coast promotion. And all personnel will report to Alfred Perry, Four Star's Musical Director. Artist roster includes The Sweets, The Egins, Dean Jones, The Ememy's, Barry and the Tamerlanes, Shelby Flint, The Addrissi Bros., and The Four Sounds. Singles have already

been released by The Sweets and The Elgins. Plans are to release a Dear Jones single within the month. Top side will be "A Moment Too Soon" which is the song that the artist in-troduced on the March 23 "Hullaba-loo" T.V. Show. Also planned is a Shelby Flint single next month of a Robbin, Feist and Miller song from a forthcoming MGM film. Plans are to release several albums before the end of the year which will utilize Four Star personalities and T.V. sound tracks. Sherman antici-pates that scores of soundtracks from Four Star's full feature films will

Four Star's full feature films wil also be released through Valiant.

Says Sherman: "There are some powerful pop writers who are break ing into the T.V. and movie fields right now. Producers have finally realized that hot records sell movie tickets." He hopes to utilize that talent for future Four Star Productions

Sherman also spoke of the need for centralization in the music industry on the west coast. "In New York there's just two buildings which house about 90% of all the publishers in that city. A kid from the Bronx with the price of a subway token can knock on doors and eventually be heard That's unfortunately not true on the west coast. But that too may be change ing. Johnny Mathis, Henry Mancini Brian Wilson, Motown Records and others have recently moved into this building. Maybe there's another Brian Wilson [of the Beach Boys] in Wood land Hills or Bobby Darin in Downey We hope they'll consider Valiant when they come knocking on doors."

Valiant Records is only on the tenth floor of the tallest building in Hollywood. But that building is only 20 stories high. Which means that Valiant is half way there.

# THANK YOU AMERICA FOR MAKING MY SONG

# "'I'M TELLING YOU NOW" No. 1 this week.

Looking forward to seeing you this week on the west coast.

I can be contacted in Los Angeles through:

ITT WORLD COMMUNICATIONS, INC. Telephone (213) MAdison 6-4744

Match Munay

MITCH MURRAY

37

### Star 'Presenters' N.Y. NARAS Fete

YORK-A stellar line-up of nters" will hand winners their nys at the NARAS Awards din-New York on Tuesday night, 13.

dlining the event as performers e Louis Armstrong, who's just l-'em behind the Iron Curtain,

e Woody Herman Band. ounced "presenters" to to date ammy Davis, Barbra Streisand, Lawrence, who, by the way, are way's top musical comedy , Eydie Gorme, Duke Ellington, Gilberto, Skitch Henderson, Jones, Allan Sherman, Dionne ck and Morton Gould.

**3 BIG GOSPELS!** ARE YOU READY b/w RIENDS TALK ABOUT ME SUPREME ANGELS AY HOME IN GLORY b/w ST JESUS BEAR THE CROSS BROTHER JOE MAY Nashboro 856 CAN DO WHAT YOU NEED b/w Y LOVING MOTHER PRAYED PROF. HAROLD BOGGS Nashboro 857 SHEORO 177 3rd Ave. No., Records. Nashville, Tenn. COMING SOON !! HOSE MAGNIFICENT MEN IN THEIR **FLYING MACHINES** Or How I Flew From ondon To Paris In 25 lours And 11 Minutes 90)

imate in entertainment: HECORDS



### Starday's Don Pierce Named Tenn. Colonel



NASHVILLE—Don Pierce, president of Starday Records, the big country music label in this city, has just been appointed a full-fiedged Tennessee Colonel on the Governor's Staff ac-cording to an announcement made by Tennessee's Governor Frank Clement, long-time enthusiast of country mu-sic as well as one of the most active promoters of C & W music on the Nashville scene. In commenting on the appointment,

Nashville scene. In commenting on the appointment, Pierce attributed his being accorded the honor in part to his recent good-will tour of Japan in January on be-half of Country Music. Other factors which he felt played a role in his becoming a Colonel were: the expansion of Starday's operation and its benefit to the state of Tennes-see as an employer of a greater num-ber of its citizens; the success of the Pierce operated Country Music Rec-ord Club which was publicizing the attributes of Country Music to a large audience of Country Music Fans both audience of Country Music Fans both domestically and abroad; and Pierce's goodwill trips which brought credit to the state of Tennessee and its music.

### Webmans Sue Larry Spier, Jr.

NEW YORK-A \$250,000 damage suit has been filed in New York Supreme Court by Belle Nardone Webman and Harold Webman against Larry Spier and execs and firms in the Laurie label and publishing operations.

Belle Nardone Webman and Larry Spier, Jr. are equal partners in Larry Spier Music, while the Webmans and Spier have a third interest each in B. L. & H. Music and We Three Music, also named as defendants.

The complaint charges that Spier has engaged in activities with the other defendants that "... breach his fiduciary obligation to them by de-priving them (the Webmans) of his services and of securing such services for a competitor and thereby injuring said corporations . .

Named along with Spier in the action are Bob Schwartz, Gene Schwartz, Elliot Greenberg, Schwartz Music, Laurie Productions, Just Music, Inc., Just Music Corp., S&J Music, Larry Spier, Inc. and the aforementioned B. L. & H. Music and We Three Music.

The plaintiffs also allege that the "income and good will of the said corporations was and is substantially impaired and the corporations will continue to suffer irreparable damage should Spier continue his . . . activities on behalf of the Schwartz Corporations."

The action also seeks to enjoin Spier from "soliciting and accepting" business in competition to the Larry Spier Corporations so long as he remains an officer and director of any or all Larry Spier Corporations.

### Juggy Gayles Resigns Post At Mainstream

NEW YORK—Juggy Gayles an-nounced last week his resignation as sales and promo manager for Main-stream Records, a jazz affiliate of Bobby Shad's Time label. The resigna-tion is effective April 9. Gayles did tion is effective April 9. Gay not announce his future plans.

### Johnny Mathis Skeds **European Stands**

HOLLYWOOD—Under a British re-cording-release deal, Johnny Mathis will leave for England to record an LP with EMI in London under the di-rection of Norman Newell, while in Foggy Town, he will also film his own spectacular for BBC-TV and is set for ATV's "Sunday Night At The Palladium." Following his British commitments

Palladium." Following his British commitments, the artist will be presented in concert in Vienna on May 7, Munich on May 9 and Paris on May 11. Engagements were set by GAC and produced by Mathis' Rojon Produc-tions in association with Vic Lewis' organization in London.

### "Bands" Marks Fox's **Initial First-Run** Syndication Move

NEW YORK—Alan Silverbach, vice president in charge of syndicated sales for 20th Century Fox Television Inc., has announced that his firm has acquired the rights for world-wide first run syndication of "The Big Bands," a new series of 26 half-hour color-on tape performances of the leading bands in the country.

"Bands" marks the first of several planned projects for 1st run syndication by the company, and will be re-leased at the TFE '65 Convention, and is to be offered in color or black and white videotape and 16mm film.

Featured in the weekly half-hour series, being produced by WGN-TV, Chicago, are the bands of Count Basie, Tex Beneke, The Jimmy Dorsey orchestra conducted by Sam Donahue, Les & Larry Elgart, Duke Ellington, Ralph Flanagan, Jan Garber, Lionel Hampton, Woody Herman, Sammy Kaye, Guy Lombardo, Ralph Marterie, The Glenn Miller orchestra conducted by Ray McKinley, Art Mooney, Vaughn Monroe, Perez Prado, Claude Thornhill, Si Zentner, and others to be announced.

Silverbach said, "We felt the time-less, all-family appeal of 'The Big Bands,' which can be programmed in any of many time periods, coupled with big names, network caliber production values and color, provides the local station with an answer to network programming. The universal appeal of top artists performing songs that have become world-wide standards, make the series a perfect one for international release, as well."



### "Tosca" Goes Pop

HOLLYWOOD-Jack Cohen, Capitol's HOLLY WOOD—Jack Cohen, Capitol's national sales manager, issued an item last week which indicates that Maria Callas might become a "pop" threat. The last LP from the soprano, "Carmen," hit the best-seller charts and her newest package, "Tosca" seems to be following a similar sales trend trend.

Cohen said that the initial alloca-tion has been completely sold out and additional sets are now being rushed to distribution centers throughout the country. This follows the same pat-tern as Miss Callas' last "hit" outing, high here here not hove for

tern as Miss Callas' last "hit" outing, which has been on the pop charts for almost two months. Should "Tosca" make the hit lists, it will be the first time in the history of the music industry that two differ-ent, complete operas, by the same art-ist, have appeared on the pop charts together together.

Much of the consumer demand, Cohen said, stems from Miss Callas' recent appearance at the Metropolitan Opera House after an absence of sev-en years. She sang "Tosca"—with Tito Gobbi at both performances.

### **BMI To Present New Talent Showcases**

NEW YORK—Lehman Engel, direc-tor of the BMI Musical Theater Work-shop, will present a series of one-hour showcases at the New Theater, 154 E. 54th St. in New York to introduce the works of new composers and lyricists. The performances, which will be mounted exclusively for theatrical producers, directors, music publishers and agents, are to be shown on consec-utive Tuesdays beginning Apr. 12. The programs will feature varied workshop assignments, ranging from musical adaptations of scenes from contemporary dramas and novels to original material designed for the mu-sical theater.

original material designed for the mu-sical theater. The BMI Musical Theater Workshop was founded five years ago by Broad-cast Music, Inc., the music licensing agency, to expand the opportunity for creative and experimental activity. Engel's directorial approach at the workshop is similar in concept to that of the Actors Studio, its membership must meet professional audition re-quirements. Writers whose works will be pre-

quirements. Writers whose works will be pre-sented in these premiere performances are Bonnie Arditti, Rolf Barnes, Karl Blumenkranz, Robert Brittan, Joan Brown, Tom Burke, Hal Fredrick, Hy Gilbert, Jack Holmes, Deed Meyer, Lanny Meyers, Mel Mitchell, Virginia Radcliffe, Bob Rosenblum, Norman Sachs, Thomas Z. Shepard, Michael Small, Bernie Spiro, Brower Wagoner. Phyllis Williams, Judd Woldin and John Wolfson. They come from all parts of the United States, and many of them have professional writing them have professional writing of credits.

For information regarding the per-formances, contact Allan Becker, 589 Fifth Avenue, New York.

### Warner Bros. Inks **Jacqueline** Peters

NEW YORK—Warner Brothers Records has just signed songstress Jacqueline Peters to a recording pact, with her first album scheduled for release on Apr. 15.

### **Back To Work**

Tamla Records last week staged a welcome home luncheon for Marvin Gave who had recuperated from his recent bout with pneumonia. Standing (left to right) in the above pic are Irv Weiss, vice-president of Saloon Songs and Sergeant Music, public relations exec Mike Mamakos, the chanter and Harvey Geller and Lois Kellner of CB's Hollywood office.

# WORLD ARTISTS **RECORDS PRESENTS**

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THEME The **World Artist Strings** from the LP **THEMES** FROM THE JEAN HARLOW FILMS" WA 1054

# NORLD ARTISTS RECORDS, INC.

ox-April 10, 1965

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Chad & Jeremy

WHAT DO YOU

WANT WITH ME

(PREACHER MAN)

STOP THE

WEDDING by The Charmettes WA 1053

### mbia Bares 19 LP's

(Continued from page 6)

(Continued from page 6) and pianist respectively. Schu-"Trio No. 1 in B Flat for Piano, and Cello" is performed by the three stars, and Stern appears pianist Alexander Zakin in a mance of Bloch's "Baal Shem" Sonata No. 1 for Violin and Pi-Eugene Istomin is the soloist on ecording of Brahms' "Concerto in B Flat Major for Piano and stra." Concluding the month's rworks sets is the pairing of k's "Concerto in B Minor for and Orchestra" and Tchaikov-"Variations on a Rococo Theme ello and Orchestra" featuring rd Rose. rd Rose. "EX"

"EX" series is supplemented o new sets: "El Fenomeno" with pan, and "La Chamaca de Oro" nia Lopez.

### Offers 6 LP's

YORK—Epic Records will issue bums and two 4-track stereo in its April release. The LP's e four pop sets, and two in the cal line. The tapes include a prpart to last month's "Glenn Time—1965" album, and a si-neous issue with one of the new res

neous issue with one of the new ges. id Lloyd and his London Or-a playing "Confidential Sounds Secret Agent" based on the Bond figure is one of the new and will be the other new 4-tape. Other pop albums include You Remember?/Radio's Great-emes" played by organist Eddie n; Stan Hitchcock's "Just Call onesome;" and "Y'All Come! rass Humor" with Jim & Jesse he Virginia Boys. ssical product will feature "Eng-Harpsichord Music" with Igor s, and Jean-Pierre Rampal play-'Sonatas And Fantasies For

### r Lands 'The Great Race'

YORK—Steve Sholes, vice ent of RCA Victor's pop A&R on, last week announced that his s planning to record Hanry Man-latest film score, written for the ing Warner Brothers flick "The Race." The album score will be orded by Mancini and sub-titled c From The Film Score" in the er of previous movie music pack-from the Academy Award-win-maestro. Release of the album, s indacted, will be timed to coinindacted, will be timed to coin-vith the film's world premiere all

film, a Blake Edwards produc-film, a Blake Lemmon, Tony starring Jack Lemmon, Tony and Natalie Wood, will be a road show "hard ticket" preson

on. neini is, of course, a triple Acad-Award Winner ("Breakfast at y's," "Moon River" and "Days ine And Roses") and one of the 's most successful composers of ar music. Unprecedented in the s of the Ascar sweepstakes are ni's four consecutive nomina-for awards over a recent three-period.

period. yrights to the musical score for Great Race" are controlled by omposer's Easthill Music Com-

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have complete knowledge of all have complete knowledge of all es of rack jobbing, phono records. be familiar with the internal and nal operation of rack jobbing. Must amiliar with merchandising of records hain stores, discount stores, etc. We the fastest rack jobber in the New Area. All replies will be strictly con-tial. Our personnel know of this ad. tial. Our personnel know of this ad.

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# Victor Officially Opens Nashville Studios

(Continued from page 6)

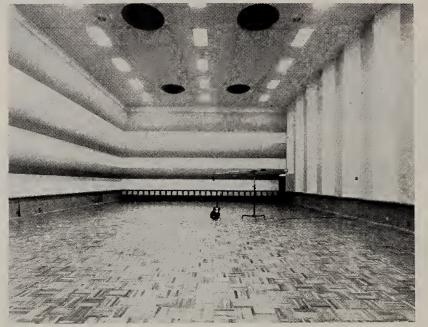
ager of radio, TV relations; Herb Hellman, manager of public affairs and Elliot Horne, manager of pop press and information.

press and information. Early morning tours for the con-sumer press, on the spot TV shows, a press conference presided over by Steve Sholes and Chet Atkins, Nash-ville Operations manager, led up to a gala official opening party attended by the "Who's Who" of the Nashville music scene. More than 500 people attended the open house at which Al Hirt and his Combo provided the en-tertainment.

Hirt and his couldo prevent tertainment. Many of the interesting facts about the new studio (Cash Box found most interesting the fact that artists, en-gineers and musicians were all anx-ious to do a session in the new studio which they heard, via word of mouth, which they heard, via word of mouth, from friends and colleagues, was su-perb) were related at the Monday

afternoon press conference conducted by Steve Sholes and Chet Atkins. Al-so on the dais were Don Richter, re-cording manager; Al Stevens, de-signer of the studio; Ed Hines, in charge of RCA's Custom Division in Nashville; and Bill Cambron, the building contractor. The panel described the new studio (25' high x 50' wide x 75' long) as the biggest studio in Nashville as well as the biggest custom made studio in the United States. The studio also features the most

the United States. The studio also features the most modern equipment available. Equip-ment costs exceeded \$200,000 and the building cost exceeded \$700,000. The studio can hold over 100 musicians. Only a few artists have recorded in the new studio. Among them are Perry Como, Rita Pavone and the Browns. Bennie Brown of the hit trio was in Nashville with Jim Edward & Maxine Brown for the grand opening



The modern new RCA Victor recording studio in Nashville is capable of com-fortably housing 100 performers in its 95,000 cubic feet. For perspective, the guitar was provided by Chet Atkins, operations manager, and recording star for Victor.



Shown above is the unique 20 position multi-channel console, one of the ultramodern control room features in the new studios.



Some of the coverage of the opening for the new studio and center. These excerpts were taken from the Nashville Banner.

and had nothing but raves for the great sound of the new studio. Many Victor artists were on hand for the

opening. Sholes, while answering a reporter as to why there was such emphasis on increasing RCA's Nashville facili-ties, reiterated George Marek's state-ment that 18% of Victor's dollar vol-ume in records was produced in Nash-ville ville

ville. Further evidence of Nashville's gaining importance was indicated when Sholes mentioned that a num-ber of Victor's international affiliates indicated that use of the words "Re-corded in Nashville" on the jackets of albums issued abroad, helped increase the sale of these records.

the sale of these records. The studio is, of course, available to all labels at a price ranging from \$5 to \$10 per hour depending on the time of day which it is being used. The old Victor Nashville studio will continue to he qualible to the two

continue to be available to the trade to those who, according to Ed Hines, RCA Custom's Nashville head, "like the comfort and fit of an old shoe." The new studio is located at 806 17th Ave. South, adjoining the old studios

studios. The studio encompasses 95,000 cu-

The studio encompasses 95,000 cu-bic feet, eight times the amount of space in the original Nashville studio which remains a part of the overall recording facility in Music City. Near-ly one mile of wiring winds itself under the control room and studio floor. Access to the wire in the control room is made by a suction cup lifting device which raises individual large composition tiles on the floor, expos-ing the maze of color-coded wiring. Another unique feature of the stu-dio is an Isolation Room constructed adjacent to the Control Room so as to overcome the need for maximum isolation of sound between certain in-struments or voices and the rest of

struments or voices and the rest of the orchestra (or instruments). View-ing windows were installed in this Isolation Room so that the person or persons in it can be in visual contact at all times with the A&R Producer and the orchestra

at all times with the A&R Producer and the orchestra. Photos of the new studio and its console are seen above. A clipping of an eight column top of the page story run in the Nashville Banner, one of the city's dailies, shows the impor-tance of the event on the local scene.

### **Radio Caroline Broadens Its Format**

NEW YORK—Radio Caroline, Brit-ain's floating commercial station, will "Americanize" their daily fifteenhour format.

hour format. Currently, Caroline is interspersing occasional American decks with Eng-lish product. "Now," says George Bernard, the station's director of broadcast operations, "A complete revolution in British station programrevolution in British station program-ming is underway. Already, major record companies are flooding our New York office with promotional copies for airplay in Great Britain: one copy for the North ship, another for the South and the third selection to be filed in the London record library library.

Bernard further stated that Bernard further stated that WMCA-New York's Jack Spector, heard in the 7-8 P.M. slot Monday to Friday on Caroline, is spearheading the reversal trend and is the talk of the U.K. At present, Roulette Records has purchased airtime on Caroline, and several other leading labels are pending. pending.

### Lena Horne Inks With UA

Lena Horne Inks With UA NEW YORK—Michael Stewart, ex-ecutive vice president of United Art-ists Records, recently announced that his firm had signed Lena Horne to an exclusive long-term contract which encompasses both singles and albums. Her first release for the label, issued last week, was the title tune from the upcoming Frank Loesser musical "Pleasures and Palaces" coupled with "Feeling Good" from "The Roar of the Greasepaint." The veteran songstress, who for many years recorded under the RCA Victor banner, last year had a noise-maker, "Now," for 20th Century Fox Records.

maker, ' Records.

### amed Nat'l Sales Mgr. Century Fox

DRK — Chris Saner has the national sales manager Century-Fox Records. The , who has been in the disk-he past twenty years, will is post on April 15. past five months Saner has the road for the label han-ributor relations throughout ry.

ry.

### AcKuen Signs Victor Pact

GELES — Rod McKuen has n exclusive recording pact -Victor and has already cut wo sides of his initial album new contract. 1's first LP for the label will sed of his own compositions be titled, "Rod McKuen d McKuen." v York recently to confer gers Barbra Streisand and nett, among others, on spe-rial he is writing for them, returned to Hollywood to recordings for the first al-

a, a San Francisco boy eer has already included co-in several motion pictures, ppearances in top U.S. and halls, night-club engage-this country and abroad, a ist of albums and singles, hit tunes, including "The Used To Know," is also the four books and has written for several motion pictures ision series. Plumb will be A&R man on

Plumb will be A&R man on Victor sessions, and artist's le is expected to be ready e next month.

### o Meet In D.C.

DRK – The International DRK — The International s Association has scheduled meeting for May 30-June 5 ugton, D.C. marking the first the organization's 66-year nat it will convene outside m Europe. The congress has ally welcomed by President and by a joint resolution of e and Senate. for the congress are the

and by a joint resolution of and Senate. for the congress are the Book Publishers Council, rican Textbook Publishers the Music Publishers Asso-the U.S. and the Music s Protective Association. bership includes only trade ns of book and music pub-nd only members of partic-ssociations may attend. In international interests and will be discussed through-eleting in the context of the the congress, "Publishing in f Change," with special em-educational publishing. usic Section sessions will he proposed U.S. Copyright ion, relationships with radio organizations, the licensing itions, and the development education in the United ll sessions will be simulta-ranslated into the three offi-tages of the IPA, French, and English. Delegates can anguage of their choice on ort wave sets with head-

usic Publishers Association ed foreign IPA delegates to annual meeting in New ne 8 at the Plaza.

### hurchill LP

RK — United Artists Rec-just released an album of ish Broadcasting System's ot coverage of the cere-cortege, and speeches de-t the state funeral of Win-rchill. Commentary on the ovided by Richard Dimbleby.

### Abner Levin Moves To Monitor Manager Spot

NEW YORK — Abner Levin has been appointed as general manager of Monitor Records. A veteran in the music business, Levin has been associated with Sam Goody, Connois-seur Records, Folkways and others.

### George Kirby To Make Film Debut In 'Oh Dad'

NEW YORK — Following closely on the heels of his disk debut with Chess the heels of his disk debut with Chess Records, comic George Kirby has been signed by Seven Arts Produc-tions to make his film premiere in the upcoming Paramount release "Oh Dad, Poor Dad, Mama's Hung You in the Closet and I'm Feeling So Sad," based on the Arthur Kopit play. Kirby, who is currently appearing at the Copacabana, will fly to Holly-wood May 10 to film his role. Kirby's initial disking was recently released, coupling "Feeling Good" and "No More." An album is sched-uled for issue late this month.

### Harvard Asking For Miracles

DETROIT—Inter-collegiate rivalries seem to have extended into the record business as Harvard University has booked Tamla's waxers, the Miracles, for a concert stand, following appear-ances by Motown's the Supremes in the hallowed halls of Yale and Colby College. College.

The Miracles, making strong moves on the charts with their new smash single, "Ooo Baby Baby," will be hitting the Ivy League circuit on May 14.

"Smokey" Robinson, Bill singer of the group and veep at Mo-town, recently displayed his writing abilities when he penned the sizzler for the Temptations, "My Girl."



LAUNCHING 'JIM'-Colpix Records recently kicked off the original chartriding soundtrack of "Lord Jim" with a round of cocktail parties for the trade press, radio station personnel and retailers, following screenings of the flick in New York and Los Angeles. Bronislau Kaper, composer of the score, was guest of honor at both parties. The above shots were taken at the L. A. gathering. One shows Kaper (second from left) with top Colpix executives: vice-president Bob Yorke (second from left), merchan-dising manager Orrin Keepnews (left) and general sales manager Ben Hurwitz. The other pic shows Kaper with Charles Albertine (left), who has a "Lord Jim" theme single on the market and label A&R director Stu Phillips.

### Soupy Waxes 'Mouse' LP

NEW YORK—Following hot on the heels of his hit single, "The Mouse," Soupy Sales has recorded an album by the same name, his second LP for the ABC-Paramount label. Arranged and produced by indie Charlie Calello, the package features songs penned for the most part by Sandy Linzer and Danny Randell, ex-clusive writers for Bob Crewe's Sat-urday Music firm, who wrote "The Mouse." Other tunes in the album are published by Al Gallico Music.

### **Colpix Launches** Pat Woodell Promo

HOLLYWOOD — Colpix Records has launched saturation-type promotion-al campaign on the West Coast for its latest find, Pat Woodell. The songstress will be exposed to record industry personnel ranging from ccl-umnists to one stops in an area from Seattle to Los Angeles in the cam-paign, which will precede the release of her initial single, "What Good Would It Do?" Meanwhile, Comic Woody Allen has re-signed his recording pact with the label. Allen, who returned from a movie-making stint in Paris earlier this year, has released one previous album, titled "Woody Allen," which has been nominated for a NARAS award as the best comedy album of 1964.

1964.

Plans are now in the making to cut "live" session during the comedian's forthcoming engagement Street East in New York. at Basin

### **Clanton Moves To Amy-Mala**

NEW YORK — Jimmy Clanton, a veteran recording artist with a num-ber of chartriders, has signed an ex-clusive pact with Amy Records. His first release for the label, "Hurting Each Other." was produced by Peter Udell and Gary Geld.





**ROULETTE RECORDS** 



'GIRL' TALK — The above-picture gentlemen pensively listening to playback are the twosome responsibl for one of the hottest country decks i the nation right now, "The Girl O The Billboard." They are Kelso Hu ston, United Artists Nashville A& staffer, and singer Del Reeves.

### Fontana Inks Donner

CHICAGO — Ral Donner recentl signed an exclusive contract wit Fontana Records. The Chicagoan who had noise-makers previousl with the Gone and Reprise labels, currently on tour through Ohio, pro-moting his first single under his ne-banner, "You Finally Said Somethin Good."



### A

Deals, discounts and programs being offered to dealers and distributors by record manufacturers.

Big Drive in '65": 1 free for each 6 purchased. Expires: April 30.

ne album free with every seven purchased, offer good on all catalog LP's. No termination a given. Special terms available on the new releases through Apr. 16, details may be obtained ugh distributors.

JDIO FIDELITY P deal: buy-8-get-1-free, plus one stereo spectacular demo at \$6 with the purchase of each catalog records. No termination date announced.

### )LPIX

ash reduction of 9¢ on kiddie LP's to 27¢ on top-listed stereo LP's. Reductions of 18¢ on 0" series and  $22\phi$  on "500" series.

CCA-CORAL-BRUNSWICK pril plan-dealer incentives available. Details through distribs. Expires: Apr. 30.

Free album when 6 are purchased in any combination. No time limit.

### TEWAY

wo free for every 10 albums purchased on entire catalog. Expiration date indefinite.

### NDON

pecial spring program on all Phase 4 product. See distributors for details. Offer expires 31.

#### RCURY

% discount catalog LP's. Expiration date unknown.

### SHBORO

uy-7-get-one-free on entire catalog including new LP's. 100% exchangeable. No expiration has been set.

#### IGINAL SOUND

LP free for each 10 purchased less 3% cash discount. No expiration date.

#### ILIPS

Il pop, jazz, and Connoisseur albums carry a 10% discount. 20% discount available on classical product. Offer expires Apr. 30. Dated billing from factory to distributor of 30-ays on Apr. LP buys.

### ESTIGE-STATUS

% discount on all Prestige LP product until further notice. Discount on Status albums, ils through distribs.

### QUEST

P catalog available on a buy-10-get-2-free basis. Described as a limited-time offer.

### EPTER-WAND

with every ten purchased. No termination date announced. Albums free

### ASH-FONTANA

scount incentives offered, details available at distribs. Plan expires May 31.

### ARDAY

% discount on 200 regular albums, 5% discount on \$1.98 Economy Line. No expiration date bunced.

# MLA-MOTOWN-GORDY

#### E JAY % discount on LP's.

 ORLD ARTISTS

 % discount on LP's. No expiration date announced.

#### ORLD PACIFIC

6 discount, extra 5% on LP orders of 100 or more on any item. 

### oadway Stars To Aid orld's Fair, Actor's Fund

orld's Fair, Actor's Fund W YORK—In an effort to boost erest in the second run of the rest in the second run of the stars fair, a collection of the stars stars currently appearing Broadway have planned a \$50-a-te affair and dinner-dance in the of the Fair Restaurant. As well drumming up business for the in-trnational exposition, proceeds will to the Actor's Fund. "he bash, scheduled for Apr. 12, be preceded by a 50 car motor-e from Times Square to the fair-unds in a caravan labeled "Broad-or Salutes the World's Fair." ammy Davis, the event chairman star of "Golden Boy," leads the ter of luminaries to be in attend-e. Stars also slated to be on hand the celebration are: Robert Pres-("Ben Franklin in Paris"), Os-Brown, Jr., Dan Dailey and Tom ley ("Catch Me If You Can"), k Albertson ("The Subject Was ses"), and Martha Scott ("Never Date") among others. An enter-ner is to be seated at each table. "he highlight of the evening is to the oficial lighting of the Fair

he highlight of the evening is to the official lighting of the Fair, ch opens Apr. 21.

### **Reprise To Push** 'Letkiss' Craze

BURBANK—That very interesting new Finnish dance, the Letkiss, re-ceived another push in the states last week when Reprise Records issued the original single, which started the Eu-ropean craze, by the Finnish Letkiss All Stars. The tune was composed by Rauno Lehtinen, who is believed to be the originator of the original dance music. music

Music. Label veep Mo Ostin, during his re-cent trip to Europe, obtained rights to the original version from Johan Vikstedt of the company's Finnish li-censee and Reprise immediately insti-tuted a major promotional campaign to break the original Letkiss record in the U.S. Part of the promotion includes the issuing of a 4-page instruction sheet illustrating the dance, with step-by-step details, as well as the reprinting of a feature article about the dance in Time magazine.

The dance, a hop and a kiss away from a polka, has swept across Europe much to the dismay of many doctors, who feel that the kissing aspect may be a vehicle for Asian flu.

### This ad appeared in **Billboard last week**



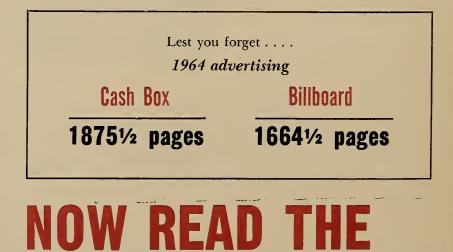
We must congratulate Billboard on a very clever ad. . . . BUT-the figures are not exactly accurate.

The Cash Box version of the same ad tells a slightly different story,

### AND

our sales figures

### **ARE AUDITED!**



NEW AD  $\rightarrow \rightarrow \rightarrow \rightarrow$ 

# Cash Box Version of the BULL THROWER HORNBLOWER SERIES

# True THE QUARTERLY ADVERTISING LOG January through March 1965

Total	<b>369</b> ¼*#	
Mar.	1141/2**	
Feb.	1291⁄2	
Jan.	125¼	
	illboard of Advertising	
D	illboord	

\*-Based on 13 regular issues.

\*\*-Plus 67 pages in Campus Special. (These pages are 1/2 page size sold at much lower rates.)



	ash Box
Only Pa	id Advertising
Jan.	1771/4
Feb.	148
Mar.	114 3⁄4
Total	440*

Cash Box ran no specials in the first 13 weeks.

#-These figures do not count Billboard's pop-corn and peanut ads which play no part in our industry.

### anadian-American Enters Kiddie Mart

W YORK - Canadian-American W YORK — Canadian-American ords has announced its entry into children's LP market with the re-se of three "Betsy McCall" albums list at \$1.98. An exclusive deal has n worked out for the use of pat-ne and the character whose ad-

n worked out for the use of pat-ns and the character whose ad-tures appear on a full-page in each the of McCall's magazine. An exten-e "pre-sold" market is already ex-ted due to her strong following ough the publication. .abel topper Gene Malis stated that firm plans to promote extensively ough the U.S. and Canada. He ed, "The national publicity in Mc-l's will give us great impetus, but just as excited about our product I am about the tie-in." Jody Cam-n of Midnight Music produced the t three LP's, which are "Betsy Call's Surprise Birthday Party," etsy McCall Goes to School," and

### ckwick Int'l Issues 25 ew Picturesound Films

W YORK—Cy Leslie, president of kwick International, last week an-nced that the firm has completed new Picturesound programs for the eral Electric "Show 'n Tell" mo-viewers. The package contains synchronized recording and film p, and are distributed through 's Supply Company. This issue igs the number of titles in circu-on to 60.

igs the number of titles in circu-on to 60. The Picturesound items have a gested retail price of 99 cents h, and are being carried by record ps, toy outlets and many major ins and department stores. There are five basic categories for new programs, which include es such as "Snow White," "Count Monte Cristo," "Davy Crockett," "The Earth in Space."

### nnie Bourne In London

mile Bourne in London W YORK—Mrs. Bonnie Bourne, sident of Bourne Co., has gone to idon to meet with foreign repre-tatives of her firm's subsidiaries. luded on her schedule are con-ences with Len Taylor of the Eng-branch, Gerald Tournier with the nch outlet, and Mr. Michel from odie Der Welt. butlines were discussed for new ropean publishing and recording tures in the pop and educational as, which are expected to be real-in the coming months.



types of new, unpublished songs availle for recording. Unique production plan Indie Labels & Producers. t-of-town Inquiries Welcome. For Info...

CALL PL 7-1664 OR WRITE TO SONGWRITERS' ASSOCIATES, INC. rod. Dept., 236 W. 55 St., N.Y.C. 19



"Betsy McCall Tells Bedtime Stories." McCall's corporation has a number of toy franchises, and a doll already on the market. Shown with the Betsy



McCall doll are (left to right) Robert Edelman, licensing manager of Mc-Call's Corp., Cameron and Malis.

### Epic Adds To Its Import Item List

Import Item LIST NEW YORK—Epic Records, having scored successfully with overseas artists before, is turning to foreign talent again, releasing a new single this week by a new English group. The side is "For Your Love" by the Yardbirds, which is reportedly doing very well in the United Kingdom. This group makes the fifth from the E.M.I. fold represented in America by the firm, the other four being the Dave Clark Five, Cliff Richard, Rolf Harris and Andy Stewart. Each of the other four has had noise-makers for the diskery. The Dave Clark Five are currently represented on the Epic label with eight hit single records totaling over three million in sales. Their ninth, "Reelin' and Rockin'," was made available by Epic in the United States last week. The famous English quin-tet recently was awarded a Gold

tet recently was awarded a Gold Record by the Record Industry Association of America for their LP, "Glad All Over." Currently in London film-ing their Warner Bros. picture, "Catch Us If You Can," the group is expected to return to the States this summer for their third American tour. Their fifth album, "Weekend In London," is following the Dave Clark Five hit pattern and is currently listed high on the charts.

pean material, Epic last week re-leased the tune "Gabrielle," by organist Eddie Layton. The song has been one of the all-time bestselling hits in the Scandinavian countries. Both a vocal and an instrumental version have reached the top of their best seller charts.

to round out its future releases."

### Merschensohn To William Morris Agency

NEW YORK—Bruce Herschensohn has signed with the William Morris Agency for representation in all fields. Herschensohn is the director, writer, composer of "John F. Ken-nedy: Years of Lightning, Day of Drums," produced by the United States Information Agency.



In its quest for marketable Euro-

In commenting on his firm's release of these various foreign recordings, Leonard S. Levy, vice president and general manager, stated: "Epic is constantly aware of the hit product in the European markets. Material of foreign origin maintains very strong sales impact in this country, and we will continue to tap the foreign source

### 'Thunderball' Score NEW YORK-With the production of

United Artists To Do

the new Jonk— with the production of the new James Bond film, "Thunder-ball," under way, United Artists Rec-ords is planning to issue the original soundtrack of the movie, following up its sizzling "Goldfinger" set which has already come close to the 500,000 mark in solar

has already come close to the 500,000 mark in sales. The new film, currently on location in Nassau, stars Sean Connery as the British super-spy, and Claudine Au-ger and Luciana Paoluzzi as his latest female conquests. Terence Young, who directed "Dr. No" and "From Russia With Love" is at the helm of the newest 007 flick and Kevin McClory is producing. Harry Saltzman and Albert R. Broccoli are executive pro-ducers with the screenplay written by Richard Maibaum and John Hopkins.

### **Gerry & The Pacemakers** Arrive For U.S. Showing

NEW YORK—Gerry and the Pace-makers, Laurie recording artists, will begin their third American concert and personal appearance tour in less than a year this Thursday (8). The group will arrive at New York's John F. Kennedy International Airport on Pan American flight 101 at 1:35 P.M. Plans for the group include tele-

Plans for the group include tele-vision appearances on the Ed Sullivan (CBS-TV) show Apr. 11 and a 10-day engagement with the all-star in-per-Murray "The K" Kaufman at the Brooklyn Fox Theater starting Apr.

Following the series of six-a-day shows, they will embark on a "Shin-dig" tour, for 30 days from Apr. 29 to May 27, encompassing dates throughout the Mid-West, East and New England.

throughout the Mid-West, East and New England. A reception for the group is now being set up by Laurie officials to take place at Kennedy Airport, with plans already in the works to trans-port leader Gerry Marsden and his three cohorts into New York's Ameri-cana Hotel by special limousines. The day following their arrival (9), the group will hold a press conference for the trade, high school and daily press of the New York metropolitan area in the office of United Artists Pictures at 729 Seventh Avenue. UA is the dis-tributor for the crew's film, "Ferry 'Cross the Mersey." The press interview session will be staged in a unique way. Co-hosted by Laurie vice president, Eddie Mathews and UA press representative, Buddy Young, the session will feature a break-up of those attending into six separate groups. Four each will offer a different member of the Pacemakers for questions, while in two others, Mathews and Young will hold forth. All, however, will have an opportunity to talk with each of those being inter-viewed. The session will be capped by a special showing of the film, "Ferry 'Cross the Mersey."

Saturday and Sunday (10 and 11) will be largely devoted to rehearsing for an appearing on the Ed Sullivan show. For several days following the Sullivan appearance, the group will engage in promotion activities including taped phone interviews with key deejays across the nation.



THEY SAY IT WITH ROSES days of imaginative in-store disk promo are far from over. The Gray-mat For Music record shop in Morris-town, N. J. recently created extra added interest in Bert Kaempfert's Decca hit, "Red Roses For A Blue Lady," by giving shoppers a bonus in the form of a gift of roses.

### **Bill Mulhern Named** Jamie/Guyden Gen. Mgr.

PHILADELPHIA—Jamie/Guyden has appointed Bill Mulhern general man-ager in charge of acquisition of prod-uct, sales and promotion. Paul Fien will continue in his post, heading ad-ministration and production. Mulhern, who started his career with WPEN-Philadelphia was most recently eastern district promo man-ager for Kapp Records.

### Marvin Gaye Sets 'Shindig' Stint

DETROIT—Still recovering from a hospital confinement for a pulminary condition and nervous exhaustion, Marvin Gaye has scheduled an ap-pearance on ABC-TV's "Shindig" on Apr 7

Apr. 7. The r & b chanter, currently mak-ing a strong bid for a top ten spot on the charts with his latest disk, "I'll Be Doggone," will now begin to fulfill his April engagements, including a night club stand replacing the late Sam Cooke

Also slated for the same "Shindig" performance are Martha and the Van-dellas, who are currently inside the top ten with "Nowhere To Run."

### **DCP** To Release **Donna Fuller Single**

NEW YORK-DCP International will

NEW YORK—DCP International will be releasing a single of Donna Ful-ler's "I Will Wait For You," which was taken from the lark's initial album, "Who Is Donna Fuller?" The tune is an English adaptation of the love theme from "Umbrellas Of Cherbourg," which has been nomi-nated for an academy Award as the best foreign film of 1964, and was performed by the artist on the "To-night" TVer. Future schedulings for the song-stress include a cocktail party to be hosted by the label's Los Angeles dis-tributor, Hart Distributing Company, to be followed by a stand at the Los Angeles Playboy Club.



### **Prepping For** The Road—

Vee - Jay's national sales manager Bill Sie-gel (left) and presi-dent Randy Wood (center) discuss his upcoming national tour with new discovery with new discovery Gary LeMel (right) who was honored at a press and deejay re-ception at the Holiday House in Malibu, Calif.

IN MEMORY OF MY DEVOTED FRIEND JUDGE ROBERT J. BURTON Phil Kall



# I CAN'T HELP IT (2:20 [Fred Rose, BMI—Williams YOU TAUGHT ME EVERYTHING THAT I KNOW (2:40) [Crestmoor, BMI—Davis] SKEETER DAVIS (RCA Victor 47-8543)

eter Davis, who is still riding high on the charts with her team-single with Bobby Bare, "A Dear John Letter," should easily find a n spot with this solo outing of the well-known Hank Williams-d standard, "I Can't Help It (If I'm Still In Love With You)." On ip side the songstress displays her writing talents as she emotes ely self-penned heartbreaker called "You Taught Me Everything w."

# [E'S GONE GONE GONE (2:21) [Wilderness, BMI—Howard] DNFUSED (2:16) [Al Gallico, BMI—Mulkey, Frizzell, Kilgore] LEFTY FRIZZELL (Columbia 4-43256)

eteran in the hit-making field, Lefty Frizzell is a cinch to score ith this newie on Columbia, tabbed "She's Gone Gone Gone." The s an infectious, up-tempoed, twangy lament done with the artist's poise and convincing interpretation. On the flip side the chanter out a traditional, shufflin' tale of woe called "Confused."

# K SALT AND NAILS (3:03) [Flatt & Scruggs, BMI—Phillips] GONNA HAVE MYSELF A BALL (2:12) [Flatt & Scruggs, BMI—Flatt] LESTER FLATT & EARL SCRUGGS (Columbia 4-43259)

I holding an excellent spot on the charts with their single, "I Still Someone," veteran country music-makers Lester Flatt and Earl gs should have another hit on their hands with their latest Colum-ck, dubbed "Rock Salt And Nails," a lowdown ballad about a guy n' over a cheating girl. The flip side is a stepped-up, stompin' ditty "Gonna Have Myself A Ball" which the deejays should also dig.

# K FOOT TWO BY FOUR (2:54) [Starday, BMI—E./J.W. Green] STRANGE OLD TOWN (2:57) [Starday, BMI—Emerson] THE WILLIS BROTHERS (Starday 713)

newcomers to the charts, the Willis Brothers should have no trouble king a big noise with this newie on Starday, called "A Six Foot By Four." The tune is a catchy, dual-track, honky-tonkish novelty about an angry wife who wields a big stick. The coupler, "Strange own," is a medium-paced, sentimental blueser that also merits a look.

# WHITE LIGHTNING (2:28) [Glad, BMI—Richardson] I SAW IT (2:19) [Glad, BMI—Montgomery, Hayes] MELBA MONTGOMERY (United Artists UA 850)

ba Montgomery, who's had many hits in the past, should have er one with this United Artists single dubbed "White Lightning." ork offers a lively, sparkling version of the old novelty tune about t of manufacturing and drinking a popular and powerful mountain The undercut is a pretty, shufflin' countrified lament called "I Saw bout a girl who sees her true love straying from the straight and w path of love.

Miller should have no difficulty in scoring in both the pop and y departments with his new Fabor release tabbed "Just Before " See pop reviews.

### BARNETT (Sims 231)

EST MAN (2:26) [English, BMI—Darnell, Luper, Barn-songster offers an emotion-session of a slow-moving, ucing blueser about a fella s his wife to his best friend. HEATIN' KATHLEEN 2:05) [English, BMI-Barn-s one is an up-tempo, low-ar-barrelhouse finger-popper unky blues background.

## R JIM FOSTER Artists UA 844)

OUR ON THE FLOOR And A Fifth Beneath the :38) [Unart, Chu-Fin, BMI an, Foster] Trooper Jim a newcomer to the record ay garner a lot of sales with esting, self-penned recitation e evils of boozin' and driving. OON'T CALL ME (I'll Call ou) (2:40) [Unart, Chu-Fin, incan, Foster] This side is heart-tugging tale of a guy inging his cheating ways to LUCKY LEE (Decca 31771)

(B+) PLAY THE PART OF A FOOL (2:11) [Ridgeway, BMI —Richards, Lee] Lucky Lee may get a lot of reaction to this catchy, infec-tious, pop-flavored item. Backed by a lush arrangement, the tune could find favor with a lot of spinners.

(B) HEARTACHES COMIN' ON (2:36) [Camarillo, BMI — Richards, Lee] The undercut is a bouncy, string-backed blueser with a lot of potential.

### MIKE HIGHT (Chart 1190)

(B+) I HURT TOO MUCH TO DIE (2:43) [Yonah, BMI—Woods] The artist stands a good chance to break out strong and make a national name for himself with this tender, slow-paced, countrified weeper about a guy who's just seen his dreams of romance go up in smoke.

(B) HOW ABOUT THAT (2:00) [Peach, SESAC—Hight] This one is a catchy, self-penned nitty-gritty stomper that the deejays should watch out for.



# **TOP COUNTRY** ALBUMS

MR. & MRS. COUNTRY MUSIC Johnny & Jonie Mosby (Columbia CL 2 2297/CS 9 9097)

COUNTRY MUSIC TIME Kitty Wells (Decca DL 4554/DL 745)

BLUEGRASS SPECIAL Jim & Jesse (Epic LN 24031/BN 26

THE JUDY LYNN SHOW (United Artists UAL 3390/UAS 6390)

HAVE I TOLD YOU LATELY THAT I LOVE YOU Jim Reeves (Camden 842)

HALL OF FAME Roy Acuff (Hickory LPM 119)

TALK OF THE TOWN Dave Dudley (Mercury MG 20970/SR 60970)

R. F. D. Marty Robbins (Columbia CL 22220/CS 9020)

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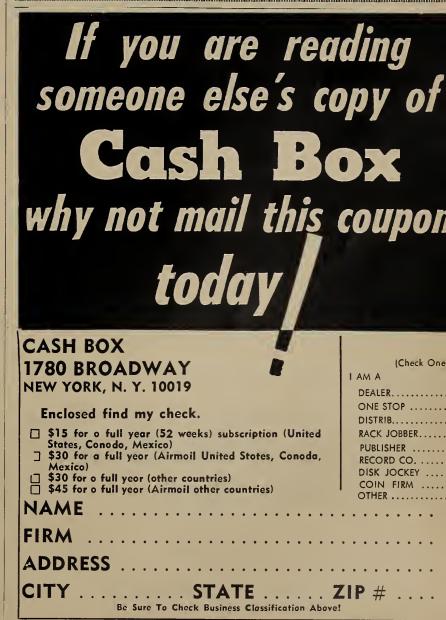
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- I DON'T CARE Buck Owens (Capitol T 2186/ST 2186)
- THE RETURN OF ROGER MILLER (Smash MGS 27061/SRS 67061) 2
- THE BEST OF JIM REEVES (RCA Victor LPM/LSP 2890) 3
- I'VE GOT A TIGER BY THE TAIL Buck Owens (Capitol T/ST 2283) 4
- YOU'RE THE ONLY WORLD I KNOW Sonny James (Capitol T/ST 2209) 5
- THE JIM REEVES WAY (RCA Victor LPM/LPS 2968) 6
- BITTER TEARS 8 Johnny Cash (Columbia CL 2248/CS 9048) 7
- 8 ORANGE BLOSSOM SPECIAL 10 Johnny Cash (Columbia CL 2309/CS 9109)
- TROUBLE & ME Stonewall Jackson (Columbia CL 2278/CS 9078)
- YOUR CHEATIN' HEART Soundtrack (MGM E 4260/SE 4260) 10 11
- BURNING MEMORIES 17 Ray Price (Columbia CL 2289/CS 9089) 11
- BILL ANDERSON SHOWCASE (Decca DL 4600/DL 74600) 12 9
- SONGS FROM MY HEART Loretta Lynn (Decca DL 4620/7 4620) 13 11
- MEMORIES OF AMERICA Billy Edd Wheeler (Kapp KL 1425/KS 3425) 14 12
- LOVE LIFE Roy Price (Columbia CL 2189/CS 8989) 15 19
- TURN THE LIGHTS DOWN LOW Marty Robbins (Columbia CL2304/CS9104) I GET LONELY IN A HURRY George Jones (United Artists UAL 338/UAS 6388) 25 GEORGE JONES & 26 GENE PITNEY (Musicor MM 2044/MS 3844) LESS AND LESS Charlie Louvin (Capitol T 2208/ST : 27
  - THE FABULOUS SOUND OF FLATT & SCRUGGS (Columbia CL 2255/CS 9055)
- TALKING STEEL & SINGING STRINGS Pete Drake (Smash MGS 27064/SRS 67064) 29
- THE PICK OF THE 30 COUNTRY Roy Drusky (MGM 20937/SR 60973)





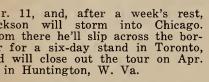
# COUNTRY ROUND U

Columbia's Stonewall Jackson sends rd that he's going to have a real sy April with a string of appear-ces ranging from border to border. e chanter will kick off his tour Apr. 2 in Temple, Texas, and will low up with other Lone Star stints Killeen (Apr. 3) and San Antonio pr. 4). Five days later he'll hit ssup, Md. and will strike out for tsburgh the next day. Indianapolis ll host the country music maker on



BONNIE OWENS

GEORGE JONES

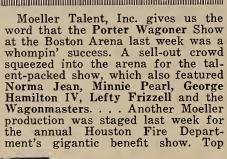


Sorry to get word that Teddy and yle Wilburn's dad, B. E. Wilburn, d recently after being seriously ill over a year. We'd like to offer our cere condolences to that fine team country artists.

We've just received word that an cial Bonny Owens fan club has en launched in California by a ing lady named Beverly Nelson. e songstress, whose latest single dubbed "Number One Heel" b/w he Longer You Wait," is sched-d to follow up her snowbound askan trek with a tour of the Cali-nia sunshine in April. Further info the new fan club can be gotten by itacting Beverly Nelson, P.O. Box 33, Taft, Calif. 33, Taft, Calif.

TV's big country name, Jimmy an, will be taking time out from weekly ABC variety show to do little meanderin' around the coun-side. The chanter will stop off in derson, Ind. for an appearance on by 1 and will headline the Country tsic Spectacular in Omaha on May His next stop will be in Wichita May 15 and two days later he'll en a stand at Harrah's in Lake Ta-

Jimmy Martin's wife, Barbara, ads us an interesting item about e success of her spouse, and country sic in general, overseas. A recent lling taken at CRS, and all C&W titons in Germany, was topped by artin, but, when the station tried fill all the requests for the chan-'s disks, it found out that it had by two of his outings on hand. The ation had to rush air-mail requests the States for more Martin music. looks like there's no boundary lines r good Bluegrass artists and tunes.





HANK SNOW

Nashville artists who participated in-clude Hank Snow, Faron Young, Stonewall Jackson, Red Sovine, the Carter Family, Carl Perkins and Boots Bandalak Carter Family, Boots Randolph.

Capitol Records' singing-comic, Roy Clark, whose latest is "When The Wind Blows In Chicago," recently put in an appearance on the Johnny Carson Show and has set up another TV stint on Jimmy Dean's May 13 package... Also ready for the Dean show is George Jones, who will be facing the cameras on Apr. 15, along with Gene Pitney. Jones, who is cur-rently touring the west coast, will surround his TV appearance with a string of one-niters in the northeast.

Carol Klein of Kash Records has sent us word that Clyde Beavers has a newie, "I'd Rather Fight Than Switch" b/w "Why Didn't I Think Of That". Other recent releases by the label are the Carpenter Brothers with "I Had A Date" b/w "The Way I Do", and "Talking Wheels" b/w "For Me There's Only You" by the Cantrells. Deejays can get copies by writing to the label at 726 16th Ave. So., Nash-ville, Tenn.

Several spinners of good country music are sending out distress signals to labels and promotion people. Jim Whitlock says he spins 50 hours of C & W every week on KBUB-Sparks, Nevada and needs new material des-perately. His address is P.O. Box 1270, Sparks. Meanwhile, Buddy Wil-liams at WPSL-Monroeville, Penn-sylvania and Tiny Stokes, spinning 'em for KBLL-Helena, Montana, are also in dire need of new country singles and LP's.

Publisher Howard Vokes would like to know the whereabouts of Mimi Roman, who used to record for Decca Records. Anyone having information can get in touch with him in care of his publishing house located at Drawer 1203, New Kensington, Penn-sulvania svlvania.

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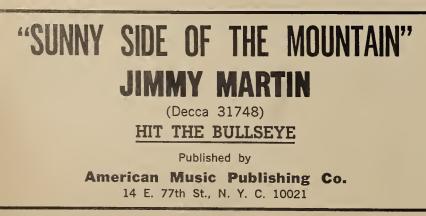
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(Acuff-Rose-BMI) Roy Acuff (Hickory 1291)





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# COUNTR

	Cash Box	•	тс	DP 50	
	n de la constant de l Pos.			Pos. L	
1	10 LITTLE BOTTLES		26	Wee DIDN'T I	
1	(Starday—BMI) Johnny Bond (Starday 704)		20	(Widow—BMI) Dottie West (RCA Victor 8467)	-
2	KING OF THE ROAD (Tree—BMI) Roger Miller (Smash 1965)	1	27	CERTAIN (Moss Rose—BMI) Bill Anderson (Decca 31743)	35
3	THIS IS IT (Acclaim-BMI) Jim Reeves (RCA Victor 8508)	3	28	YOU'RE THE ONLY WORLD I KNOW (Morson—BMI) Sonny James (Capitol 5280)	22
4	I GOT A TIGER BY THE TAIL (Blue Book-BMI) Buck Owens (Capitol 5336)	4	29	WHAT'S HE DOING IN MY WORLD (4 Star Sales—BMI) Eddy Arnold (RCA Victor 8516)	42
5	THE WISHING WELL (Jasper & Silver Star-BMI) Hank Snow (RCA Victor 8488)	6	30	I'VE GOT FIVE DOLLARS AND IT'S SATURDAY NIGHT (Peer Int'I-BMI) Gene Pitney & George Jones	3:
6	THEN AND ONLY THEN (Moss Rose—BMI)	3	21	(Musicor 1066) THAT'S WHERE MY MONEY	,
7	Connie 5mith (RCA Victor 8489) A DEAR JOHN LETTER	8	31	GOES (Cedarwood—BMI) Webb Pierce (Decca 31704)	2!
	(American—BMI) 5keeter Davis & Bobby Bare (RCA Victor 8496)		32	DO WHAT YOU DO DO WELL (CentralBMI)	27
8	I WASHED MY HANDS IN MUDDY WATER (Maricana—BMI) Stonewall Jackson (Columbia 43197	<b>9</b>	33	Ned Miller (Fabor 137) BAD, BAD DAY (Acuff-Rose—BMI) Bob Luman (Hickory 1289)	39
9	(MY FRIENDS ARE GONNA BE) STRANGERS (Yonah & Owen—BMI) Bey Deuter (Mercury 72376)	7	34	HAPPY BIRTHDAY (Sure Fire-BMI) Loretta Lynn (Decca 31707)	29
10	Roy Drusky (Mercury 72376) Merle Haggard (Tally 179) TWO SIX PACKS AWAY (Roleigh, Champion—BMI)	12	35	WHEN THE WIND BLOWS IN CHICAGO (Irving-BMI) Roy Clark (Capitol 5350)	40
11	Dave Dudley (Mercury 72384) GIRL ON THE BILLBOARD (Moss-Rose—BMI)	14	36	I CRIED ALL THE WAY TO THE BANK	3(
12	Del Reeves (United Artists 824) WALK TALL (Painted Desert-BMI) Faron Young (Mercury 72375)	11	37	Norma Jean (RCA Victor 8518) I'LL KEEP HOLDING ON (Marson—BMI) Sonny James (Capitol 5375)	
13	ORANGE BLOSSOM SPECIAL (Leeds—ASCAP) Johnny Cash (Columbia 43206)	10	38	TINY BLUE TRANSISTER RADIO (Moss Rose-BMI) Connie Smith (RCA Victor 8489)	3:
14	I STILL MISS SOMEONE (Johnny Cash—BMI) Flatt & Scruggs (Columbia 43204)	15	39	I HAD ONE TOO MANY (Sure-Fire—BMI) Wilburn Bros. (Decca 31764)	
15	YOU DON'T HEAR (Johnny Cash—BMI) Kitty Wells (Decca 31749)	18	40	MY OLD FADED ROSE (Southwind—BMI) Johnny Sea (Philips 40267)	44
<b>16</b>	A TIGER IN MY TANK (Peach—SESAC) Jim Nesbitt (Chart 1165)	13	41	I WANT YOU (Yonah—BMI) Tom Tall & Ginny Wright (Chart 117	34 70)
17	A TOMBSTONE EVERY MILE (Aroostook—BMI)	21	42	PASS THE BOOZE (Lonzo & Oscar-BMI) Ernest Tubb (Decca 31706)	30
18	Dick Curless (Tower 124) SEE THE BIG MAN CRY (Tuneville & Lyn—Lou—BMI)	28	43	YOU CAN'T STOP MY HEART FROM BREAKING (Champion-Music—BMI) Wilma Burgess (Decca 31759)	
19	Charlie Louvin (Capitol 5369) SHE CALLED ME BABY (Central Songs	20	44	WHERE DID YOU GO (Law—BMI) Boots Till (Capa 125)	47
20	Carl 5mith (Columbia 43200) SWEET, SWEET JUDY (Al Gallico-BMI) David Houston (Epic 9746)	13	45	ODE TO THE LITTLE BROWN SHACK OUT BACK (Sleep Hollow—ASCAP) Billy Edd Wheeler (Kapp 617)	4
21	WHAT MAKES A MAN WANDER? (Branble—BMI) Jan Howard (Decca 31701)	17	46	SUNNY SIDE OF THE MOUNTAIN (American—ASCAP) Jimmy Martin (Decca 31748)	4
22	I'LL WANDER BACK TO YOU (CedarwoodBMI)	19	47	ANNE OF A THOUSAND DAYS (Bandshell—BMI) Leroy Van Dyke (Mercury 72360)	37
23	Earl Scott (Decca 31693) THINGS HAVE GONE TO PIECES	31	48	JUST THOUGHT I'D LET YOU KNOW (Cedarwood—BMI) Carl Buttler & Pearl (Columbia 43)	
24	(Glad Music Cod-BMI) George Jones (Musicor 1067)	23	49	GETTIN' MARRIED HAS MADE US STRANGERS (Geld-Udell—ASCAP) Dottie West (RCA Victor 8525)	_
	(Marson—8MI) George Jones (United Artists 804)	26	50	Dottie West (RCA Victor 8525) A THING CALLED SADNESS	41
.)	FREIGHT TRAIN BLUES	20		SADNESS (Pomper-8MI)	

(Pamper—8MI) Ray Price (Columbia 43162)





ince's RCA label enjoys the hit vocal artistry of the ye-ye girl herself, Sylvie Vartan. Her high popularity in Europe has made her the exponent of the new spring and summer thions designed in Paris in Mademoiselle Arlette and manufactured in the U.S. by the Arkins. Speaking of the U.S., the performer is a stateside pactee of RCA Victor Records, which t released her singles performances of "I Made My Choice" and "One More Day." She is currently on her first country-wide U.S. tour, meeting the entertainment and fashion to be added and the states of the stat

How to turn millions of pesos worth of talent...

# into millions of dollars worth of sales:

Take the greatest Latin American talent in the world. Add to it an incredibly vast distribution network. The result is the most complete, most exciting and fastestselling catalog of its kind in the record industry. Columbia Records, the distribution arm in the United States of this successful partnership, and the Discos







EX 5133



EX 5128

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Philips Records has rush-released the original version of the Eurovision oner "Poupee De Gra, Poupee De Son," by 17 year old France Gall. Another tilts artiste, American Country singer/comedian, Roger Miller, arrived in itain last week for a ten day promotional tour. His latest recording "King the Road" published by Burlington Music is making steady progress in lower regions of the charts and his personal appearances on a line-up of and radio shows will obviously boost sales still further. His latest album it issued is "Roger and Out." The Swingle Singers made an all too brief it over the weekend when they played a concert at the Royal Albert Hall. ready on release is their "Rondo" single and "Anyone for Mozart" album ich is currently high in the American L.P. charts: "Ember Records has advised us that an injunction has been granted in they followed of Justice restricting, nutil July 1966, the releasing, advertising, blicizing, selling or making of records by Chad and Jeremy on Columbia cords. The duo have been contracted to Ember since July 1963 and this reement is valid until July 1966. The duo's disk career has been rather usual in as much as they have been a fantastic success in America. Their vut disk reached No. 28 in Cash Box Top 100 and this was quickly followed "A Summer Song" and "Willow Weep For Me." They are currently repeat. The attern of success with "H I Loved You" which is heading for the or Ten. Alas, in Britian their talents have not, as yet been recoraized but release here of their "H I Loved You" Ember single should give them a lideserved chart rating. Son in the Cash Box American artistes reaching the covted . I position in the American charts. The number penned by southern cond 'issued by MGM in the States. It is also the B side of his current British as "Sithouettes" on Cameria straing in Virginia on Apr 19, followed six consecutive nights in Texas. From then on their interary is Johnstown, in. (Apr 30); Philadelphia (May 1); Bluefield (2); Prestoung (3); Lindond (4); McComb, III. (5); Co

ke their first visit to America where they will launch their follow-up, rom The Bottom Of My Heart," penned by group members Denny Laine I Mike Pinder. American vocal group, the Drifters, on their first visit to Britain were ests of honour at a party hosted by Decca Records. The group, here for a ee-week nation wide tour, has a new single on Atlantic, "At The Club," I an album, "Our Biggest Hits." Very successful in the States, the Drifters re not been able to break through the British charts of late but maybe a sonal visit will do the trick. While in British charts of late but maybe a sonal visit will do the trick. While in British the group played a charity formance at the London Palladium and appeared on several TV and radio ws. They were accompanied on their trip by manager George Treadwell. unother Atlantic artiste Doris Troy, now happily recovered from injuries received in a car crash, flew in for ten days of promotional work. Although last release "What'cha Gonna Do About It" didn't make the charts it ved a steady seller and hopes are high for her latest issue "One More ance."

last release "what cha Gonha Do About It" didn't make the charts it veb a steady seller and hopes are high for her latest issue "One More ance." "ublisher Dick James newly signed agreement with American publisher ril-Blackwood has resulted in a British recording session for Bobby Vee. nes took "Keep On Trying" along to E.M.I., recording manager Ron hards played the number to the chanter (currently touring Britain in the ipany of Dusty Springfield, the Searchers and the Zombies) and the disk been rush-released on Liberty. Vee will, of course, be promoting the song h on tour and on TV and radio. "olk singer Bob Dylan flies in at the end of Apr for a two-week nation le tour promoted by Tito Burns. Two concerts at the Royal Albert Hall in idon on May 9 and 10 (his last two dates) are completely sold out as are eral other venues. Plans are in hand for Dylan to star in his own TV w during his stay. His single, "The Times They Are A-Changing," has n greeted with great enthusiasm and within one week of release sales ched over 70,000. This marks the first chart entry for CBS since they uired Oriole Records and set up their own operational headquarters in a country on Mar 1, just one month ago. .merican singer Dionne Warwick made her British cabaret debut on Mar when she opened a two-week season at the Savoy Hotel for promoter Tito rns. "You Can Have Him," from the album "The Sensitive Sound of Dionne rwick" (now in the American charts), has been issued by Pye. 'eorge Pincus who heads up Gil-Pincus Music Corp. of America is in Eng-d for a couple of weeks visiting music publishing and recording company inds. It's a case of transatlantic exchange as son, Lee, who runs Britain's bassador Music, is back home in the States during Pincus Sr.'s trip. The Honeycombs, who made such an impact with their "Have I The Right" gle penned for them by a member of The Kinks, Ray Davies. Entitled mething Better Beginning," and published by Kassner. It provides a slight nge of style for the group. The Honeycombs have had a heetic travel er

ckies: American singer Chuck Jackson visited England recently to pro-te his latest Pye single "I Need You" . . . Latest signings for the British g Festival taking place in May are Marianne Faithful, Billy J. Kramer

### sh Box—April 10, 1965——International Section

### Great Britain's Best Sellers

This Last Weeks

	ween	week	Un U	
	1	1	4	*The Last Time—The Rolling Stones (Decca) Mirage
	2 3 4 5	5	4	Goodbye My Love-The Searchers (Pye) Schroeder
	3	<b>2</b>	7	It's Not Unusual—Tom Jones (Decca) Leeds
	4	10	3	*Concrete And Clay—Unit Four Plus Two (Decca) A
	5	3	5	Silhouettes-Herman's Hermits (Columbia) F.D. & H
	6	4	6	Come And Stay With Me-Marianne Faithful (D
				Metric
	7	14	2	*The Minute You're Gone-Cliff Richard (Columbia)
	8	6	9	*I'll Never Find Another You-The Seekers (Columbia)
				Springfield
	9	16	2	*For Your Love-The Yardbirds (Columbia) Her Mus
	10	7	6	*I'll Stop At Nothing—Sandie Shaw (Pye) Glissando
ļ	11	20	2	*Catch The Wind—Donovan (Pye) Southern
ļ	12	8	6	I Must Be Seeing Things-Gene Pitney (State
Ì				Schroeder
	13	13	4	I Apologise-P. J. Proby (Liberty) Victoria
İ	14		1	*I Can't Explain—The Who (Brunswick) Essex
	15	9	Ĝ	Yes I Will—The Hollies (Parlophone) Screen Gems
	16	19	3	You're Breaking My Heart-Keely Smith (Reprise) (
				pell
l	17	12	3	*Honey I Need-The Pretty Things (Fontana) Southe
	18	11	8	The Game Of Love—Wayne Fontana (Fontana) Skid
	<b>1</b> 9		ĭ	Stop! In The Name Of Love—The Supremes (Tamla
				town) Belinda
	20		1	The Times They Are A-Changing—Bob Dylan (CBS) 1
	_0		-	The fines fley fie foundiging-Dop Dylan (UBS)

\*Local copyright

1

9

10

(Pye) Stage

### Top Ten LP's

# Top Ten EP'

Five By Five-The Rolling S

(Decca) The Green Shades Of Val D can—Val Doonican (Decca) The Animals Is Here—The mals (Columbia) Kinksize Session—The D

(London) Kinksize Hits—The Kinks ( Hitsville U.S.A.—(Tamla

A Song For Europe—H Kirby (Decca)

Show Hits-Roy Or

- The Rolling Stones No. 2—The Rolling Stones (Decca) Beatles For Sale—The Beatles
- (Parlophone)
- 3 Kinda Kinks-The Kinks (Pye)
- Free Wheelin'-Boy Dylan (CBS)
- 5 Sandie-Sandie Shaw (Pye)
- The Best Of Jim Reeves—Jim Reeves (R.C.A.)
- The Times They Are A-Changing —Bob Dylan (CBS)
- The Lucky 13 Shades Of Val Doonican—Val Doonican (Decca)
- Cilla—Cilla Black (Parlophone) 10
- The Bachelors Plus 16 Great Hits —The Bachelors (Decca)
- GREAT BRITAIN (continued)

and Maureen Evans . . . The Rolling Stones' "The Last Time" now top Best Selling Sheet Music Lists for Mirage Music. . . . Congratulation Herman's Hermits for two entries in Cash Box Top 100 including the 1 spot . . . Congratulations, too, to Freddie and the Dreamers, also with entries and maybe a potential No. 1 . . . Pet Clary having had a No. 1 climbing up high with her "I Know A Place" follow-up . . . Lark ( McGowan signed by Pye to d.j. their new Radio Luxembourg series Cathy McGowan Show" . . . Donovan has penned number for new group Freewheelers "Why Do You Treat Me Like You Do" (HMV) . . .

### 'For He's A Jolly Good Fellow'



Jim Biley, vice president of Dot Records, received a toast during a coc party in honor of his visit to Sydney, Australia as part of his world meeting his label's licensees. The celebration was held to enable him to g radio, tv and press personalities during his four day stay in the city. St delivering the toast are (left to right) Jack Argent of Leeds Music; Ba Hal Saunders, producer of Festival Records; Ken Taylor, manager of a station 2GB; Fred Marks, executive manager at Festival; Noel Brown, label's national sales manager; and Ron Chatto, director and secretary of Festival banner. Festival banner.

The Best in Britain ... Bens



booking and management agency, Interart GmbH from Dusseldorf, d with great hopes for building up show business in Germany. At s we have often written, there is little organization and manage-far as artists are concerned, in Germany and most all of the big been handled by Karl Buchmann in the pop sector. Interart opens ram with a "beat" tour featuring Casy Jones and the Governers, an group called the Lords and a fem group from Liverpool called "bios.

fram with a bonc Lords and a fem group from an group called the Lords and a fem group from Chics. Ing For Europe" contest is over and the big buildup has now started ge newscomer France Gall, who will certainly record her winning any many languages and get plenty of TV exposure to help sell her here are many things that could be better in a Europe-wide song at one thing is certain. The millions of viewers are also record buy-gives the business a great boost when a festival of this sort takes

s right in the middle of a big push for their new "royal sound" th plenty of new releases on hand to demonstrate the sound. dde reports that the English hit, "Terry," done here by Marion Lit-on Polydor is getting lots of action. "avelles, who took a Cash Box Silver award for their recording of 't Have To Be A Baby To Cry," are now exclusive Polydor artists first German recording has already been released. Iaria Siegel reports that he's got a hot lineup of international hits business now, including "Goodnight" from Roy Orbison and new om Sue Thompson, Al Hirt, the Newbeats, the Impressions, Al Mar-& Deedee, and Johnny Cash. The U.S. and English hit, "The Wed-lso getting action, sung in German by Julie Rogers and Illo Schie-is now in Brazil for a touch of Carnival and a visit with publisher bendiger. bendiger.

Is now in Brazil for a touch of Carnival and a visit with publisher bendiger. jazz star, Klaus Doldinger, with his quartet, is set for a South tour of 32 concerts in Brazil, Paraguay, Chile, Equador, Uruguay, tamala, Argentina, Colombia and Mexico. After the 6-week tour the ds for New York. The tour is sponsored by the German Goethe In-l will be a cultural and musical delight for all who get to hear it. is certainly the leader of the top jazz group here in this country. ezak of Aberbach Music is working hard on the music from "Alad-is Wonderful Lamp," by Cliff Richard and the Shadows, which is ood singles and LP action here. ach of Capriccio Music has new releases to push from Li-Li-Fa, iller and Margit Schneider, all on Philips. erig reports that his publishing company has 4 of the top 5 tunes eek's hit parade including "Downtown" and "Letkiss" as foreign and two German compositions. top names are set for TV shots this week including the Supremes, he debut of their first German language recording done recently in German composer-A&R man Werner Scharfenberger for CBS. Pe-is also set for the same TVer with her number 1 smash, "Down-German.

German.

# ermany's Best Sellers

Weeks k On Chart

- Downtown-Petula Clark-Deutsche Vogue-Hans Gerig
- Music Taxi Nach Texas (Taxi To Texas)—Martin Lauer-\*Taxi 6 Polydor-Hans Gerig Music Das War Mein Schoenster Tanz (I Only Came To Dance With You) — Bernd Spier — CBS — Melodie Der Welt/ 8
- Michel
- Die Frau Mit Dem Einsamen Herzen (The Woman With The Sad Heart) Sacha Distel Polydor Hans Gerig
- Letkiss—Roberto Delgado—Polydor—Hans Gerig Music \*Kuesse Nie Nach Mitternacht (Never Kiss After Mid-night) Siw Malmkvist Metronome Edition Intro/ Meisel
- \*Elisabeth—Paul Anka—RCA Victor—Melodie Der Welt/ Michel
- S\*Warten Ist So Schwer (Waiting Is So Hard) Ralf Arnie Music & Mitten Auf Der Strasse (In The Middle Of The Street)—Nero Music/Hammerling—Renate & Werner Leismann—Ariola
- \*Goodbye, Goodbye, Goodbye—Peggy March—RCA Victor —Rolf Budde Music
  •Melancholie—Peppino di Capri—Italia—Edition Accord
  \*Original German Production
  §Two Sided Hit
  •Original Austrian Copyright

### ermany LP Hit Parade

### Weeks ek On Chart

- 3
- 11
- Beatles For Sale—The Beatles—Odeon (Electrola) \*My Fair Lady—Original German Cast— Philips \*Die Spitzenreiter 1964—(The Top Hits 1964)—Various Artists—Polydor (D.G.G.) Around And Around—The Rolling Stones—Decca (Tel-2
- 13
- dec) West Side Story—Original Film Soundtrack—CBS \*Spaziergang Durch Das Land Der Operette (A Stroll Through The Land of Operettas)—Peter Alexander— Polydor (D.G.G.) \*Songs Der Welt (Songs Of The World)—Esther und Abi Ofarim—Philips—Twen (Philips) \*Humba-Humba-Taetaerae Various Artists Polydor (D.G.G.) \*Wiener Spaziergaenge (Vienna Strolls)—Peter Alex-
- 1
- 9
- (D.G.G.) \*Wiener Spaziergaenge (Vienna Strolls)—Peter Alex-ander—Polydor—(D.G.G.) \*Hildegard Knef: Die Grossen Erfolge (Her Greatest Hits)—Decca (Teldec) \*Original German Production



Charles Aznavour leaves the Olympia stage this week, after an eleven week one man show, and will be going to the States to organize his first American tour next September. The new Olympia lead is Petula Clark, who is a Vogue artist in France. On that same stage we had the pleasure to see Roy Orbison on last Tuesday. The chanter, whose records are presented in France through the London label, is becoming an important star in our country. "N'Avoue Jamais," the Guy Mardel-Françoise Dorin song which represented France at the Eurovision Song Contest, is making a very important interna-tional start. Claude Pascal, from the Mardel publisher, Tutti, tells us that Pye records just released a single in England with "N'Avoue Jamais" and "Si Tu N'y Crois Pas" sung in French by Mardel. This title has been sub-pub-lished in England by Essex Music and in the States by the Richmond Organi-zation. It is also sub-published in Italy, Spain, Belgium, Scandinavia, Ger-many, and we have just learned that Corry Brokken will record it in German and Dutch. many, and and Dutch

many, and we have just learned that corry Brokken will record it in dermanand Dutch.
Pascal also tells us that Tutti got sub-publishing rights in France for the No. 2 Cash Box single, "The Birds And The Bees." Georges Aber is writing French adaptation title, "Tu Dis Des Bétises." It will be soon recorded by Donald Lautrec, the 24-year-old Canadian singer, who will release his first record in France through Philips.
We have a new Publishing company in France, called "Les Nouvelles Editions Eddie Barclay," which is having a very busy time.
The first operation of the new pubbery, launching the Letkiss, was a complete success. This dance, coming from Scandinavia, is now the most popular in France. We also learn from "Nes Nouvelles Editions Barclay" that Enrico Macias will sing "Est Il Défendu." Charles Aznavour's record of the song from the film, "Week End A Zuydcoote," called "Le Monde Est Saus Nos Pas" will be sub-published in several countries, including Japan. Frank Alamo will soon record in French "Two Right Feet," from Lynn Music in London. The French Title is "Présente Moi Ta Soeur."
In the same publishing group, Monty will release a song published by "Editions 707," called "No Time." The original publisher is also Lynn Music in London. On the same 45rpm EP he will record "For Your Love" from Hermusic.

Hermusic.

In London. On the same 45rpm EP he will record "For Your Love" from Hermusic.
 A new manager has been named in "Les Editions Jacques Plante." He is Francis O'Neill, an American from California who has lived in France for several years. This shows that the pubbery will work more closely with England and U.S.A.
 O'Neill tells us Jocelyne Jocya is just back in town after a U.S. journey. He is delighted because the artist was a very great success, on the Johnnie Carlson Show and several other TV shows, with the song "II Ne Fallait Pas" (Jacques Plante publishing).
 André Asséo, in charge of public relations department of Philips Records, tells us that two young Philips artistes will represent Radio Luxembourg and Radio Monte Carlo at the Sopot Festival in Poland next August. They are Jacques Debronckart, who is making a very good start with his song "Adélaide," and Anton Valery.
 Asséo, who is sometimes a director, just released an LP with 12 songs sung by the famous 85-year-old explorer Henry de Monfreid.
 Trench Manager of "Editions Pathé Marconi," Henri Marchal, is back in town from Naples to work with a group of European Publishing Managers of EMI. Marchal has a very strong position with Adamo's triumph in France, and several orchestras including Georges Jouvin, Aimable, Yvette Horner, Ken Lean and Raymond Lefèvre, have already recorded his songs. Also from Marconi we hear that the Hootenanny Singers' folk record has just been released in France, and that Johnny Hallyday will record a French version of the recent American smash, "Mr. Lonely."
 Mariane Faithfull who sings several songs in French, has recorded "A Bientot Nous Deux" and a French song from Datin and Vidalin "Ceux Qui Reviennent." (Fantasia Publishing.) Claude Nougaro is writing, also for Fantasia, French lyrics to the Jazz theme "Blue Rondo A La Turk."

# French EP TOP TEN

- Je Me Suis Souvent Demandé (Richard Anthony) Columbia—Beuscher Alors Salut (Claude Francois) Philips—Plante Vous Permettez Monsieur (Adamo)—Voix de son maitre—Pathé Marconi Toujours Des Beaux Jours (Sheila) Philips—Salvet Sacré Charlemagne (France Gall) Philips—Bagatelle Leitkiss (Anton Leitkiss) Barclay—Nouvelles éditions Barclay Le Toréador (Aznavour) Barclay—French Music La Montagne (Jean Ferrat) Barclay—Production Gérard Meys La Nuit (Adamo) Voix de son maitre—Pathé Marconi N'Avoue Jamais (Guy Mardell) AZ—Tutti
- 6

3

10 N'Avoue Jamais (Guy Mardell) AZ-Tutti GERMANY (continued) CBS Records and Aberbach Music publishers gave a cocktail party in honor of the Supremes' first visit to this country. Philips Records is giving a big push to the new dance "La Bostella," which has taken France by storm. Since "Letkiss" has done well here, the new dance might mean good wax business also. August Seith reports that his publishing firm has the first German "Bostella," called "Bravo, Bravo La Bostella." Germany's top star Freddy Quinn is back in the U.S.A. for a short visit. His first "live" LP from his recent German tour has been released and looks like a best seller already. Polydor reports that the Roberto Delgado version of "Letkiss" has passed the 100,000 mark in sales. The firm is issuing the first "Letkiss" LP this week. Philips is busy building up the publicity campaign for England's Kiki Dee who has done her first German recordings. Wilhelm Klofat has returned to Ariola-Eurodisc Records as head of pro-motion and press department, replacing Michael Andries who has joined the Interart GmbH in Dusseldorf as head of the press department. Gunther Gayer of Sikorski Music reports that the firm's number 1 push item is the new German version of "I Believe," by Gary and the Gamblers on Philips. Use Original Philips I and the firm is busice to the second secon

Philips.

Philips.
Hans Oestreicher Jr. of Turicaphon and their Elite Special label wrote to tell us that the Swiss Industries Fair in Basel will be held from Apr. 24 to May 4 this year and Turicaphon will be on hand to show the possibilities of using records as a medium of sales promotion for different consumer products.
Theo Seeger of Peer Music is busy pushing the German version of "Only The Heartaches" by Donald Wolf on Decca.
Ariola Records reports that Anita Traversi has a long term contract with the new revue, "Crazy World In Which We Live," which will tour for over a year. Denmark's Jan & Kjeld have done a new German waxing of the Italian hit, "Stasera No."
That's it for this week in Germany.

# CONGRATULATIONS TO FRANCE GALL OR HER SPLENDID ACHIEVEMENT IN FINISHING S THE FIRST OF EIGHTEEN PARTICIPANTS IN THE UROVISION SONG CONTEST 1965. HE WINNING SONG, OUPÉE DE CIRE, POUPÉE DE SON

S NOW AVAILABLE INTERNATIONALLY ON PHILIPS 328 036 JF N ITALIAN VERSION, "IO SI, TU NO" HAS ALREADY BEEN RELEASED.

**PHILIPS** MAKE RECORDS IN MORE WAYS THAN ONE

PHILIPS +++++

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**PENMARK** First in Scandinavia with a song from the recent Eurovision Song Contest a the charts is Denmark where the winning song from Luxembourg, "Poupee e cire, Poupee de son," sung by France Gall on Philips, appears in the fifth bot this week. Danish publisher is Multitone. There is also a local recording y Gitte for EMI on the market. Gitte has also recorded the song in Swedish. nother debutante on the charts this week is the originally-Russian song Gabrielle" sung by the group Three And A Half Jacks (they used to be The our Jacks) at Life. At the same time a couple of corrections, the song Mashed Potatoes" appearing on the charts here for nine weeks with the re-ark "no publisher," is published by Robert Mellin (Scandinavia) AB in Stock-ohm and the Swedish song "Ensam är jag" at the charts here the last three eeks is published in Denmark by Imudico A/S. The Rolling Stones, currently touring Denmark, are reportedly making great access. Their new record, "The Last Time" this week debuts on the charts in enmark, Norway and Sweden. While in Denmark, the popular British group staying at the Royal Hotel, incidentally, in the same suite used by former ussian premier, Nikita Khrushchev, when he visited Copenhagen last June rom Denmark they take the tour to Sweden. **ORWAY** The first Diamond Becord has been awarded in Norway by doily paper. An

rom Den ORWAY

ORWAY The first Diamond Record has been awarded in Norway by daily paper Ar-eiderbladet. Not surprisingly, it was given to the late Jim Reeves for 76,000 opies sold of "I Love You Because," an all-time record very hard to break in orway. A Silver Disc is awarded after 25,000 sold, and a Gold Disc after 0,000. The average record sale in Norway is estimated to be between 350 and 00 of each single released, and actually, a Silver Disc is a very good sale. A old Disc appears very seldom.

old Disc appears very seldom. Jim Reeves has a record hard to break for any artist in Norway. The sales gures for his leading top sellers here includes "I Love You Because" (76,000), Won't Forget You" (52,000), "Adios Amigo" (39,400), "He'll Have To Go" 39,000), "I Guess I'm Crazy" (26,000) and, among LPs, "The Best Of Jim eeves" (7000), "Gentleman Jim" (6100), "Country Side Of Jim Reeves" 1900), "Good 'n' Country" (4000) and "Moonlight And Roses" (3200). An 'dinary LP, making no particular noise here, seldom reaches a sale of 100 mies. pies

At the moment, the ten best selling singles by Jim Reeves have sold around 16,000 records in Norway, and his five best selling LP's more than 25,000. WEDEN

6,000 records in Norway, and his five best selling LP's more than 25,000. WEDEN The Rolling Stones, now touring Denmark, will be coming to Stockholm for series of concerts. Room reservations were made at the Hotel Foresta, but e hotel declined. After having had the Beatles there last year, and all the blicemen to guarantee their safety, the management didn't want to go through all again. "All this noise means inconvenience for our other guests." The oup has been booked instead at the Palace Hotel. Back from the Eurovision Song Contest at Naples is Bernt Baune of Gehr-ans, who is very satisfied with all the arrangements at Naples. The Italian adio and TV people did a good job with the arrangements, Baune told Cash ox, but the publisher did not find any new songs for Sweden at the festival. Also back from Naples, via Paris for biz talk, is Sture Borgedahl of Sonora usktförlags AB. He was also satisfied with the trip, during which he obtained onaco's "Vadir A L'Amour" for Scandinavia. Sonora had already obtained trembourg's winning song, and the Italian and the French songs before the ong Contest took place. Anders Holmstedt of EMI told Cash Box that Belgium's song at Naples, alls het weer lente is," is published in Sweden by Edition Odeon, the EMI blishing house. Holmstedt wasn't too happy with the arrangements at aples, particularly with the decision to make the party after the Song Con-st a more or less private affair between Italian TV and the participating tists and refusing the press and foreign business people a chance to meet the rformers after the show. Newcomers on the charts here this week are The Rolling Stones with "An-her Time," on Decca and the Animals with "Don't Let Me Be Misunder-ood," on Columbia.

# Denmark's Best Sellers

his Last Weeks

eek	Week	On C	hart	
1	1	9	Lille Fregnede Louise (Fröken Fräken) (Johnny Reimar/	
			Philips) Imudico A/S	
2	7	5		
3		1	The Last Time (The Rolling Stones/Decca)	
4	6	3	Tak (Danke) (Katy Bodtger/Polydor) Multitone A/S	
5		1	Poupee De Cire, Poupee De Son (France Gall/Philips)	
			Multitone A/S	
6	3	3	Ta' En Pause (My Darling Clementine) (Eugen Tajmer/	
			RCA Victor) Imudico A/S	
7	5	9	Mashed Potatoes (The Defenders/Sonet) Robert Mellin	
			(Scandinavia) AB	
8	2	11		
9	9	3	Ensom Er Jeg (Ensam Jag Är) (Bjorn Tidmand/Odeon)	
_			Imudico A/S	
0		1	(Intoo Inna it Han backs/ Ditc) I that music/	
			Stig Anderson	1
	B.L.		Maryla Deat Callena	-

### Norway's Best Sellers

Weeks his Last eek Week On Chart

- 1 14 Fröken Fräken (Sven Ingvars/Philips) Carl M. Iversen Rock And Roll Music (The Beatles/Parlophone) Rosa Rio (Jim Reeves/RCA Victor) Palace Music/Stig 2
- $\overline{3}$ Anderson
- 3
- Anderson It Hurts So Much (Jim Reeves/RCA Victor) Det Var I Vår Ungdoms Fagraste Vår (Sven Ingvars/ Philips) Sonora Musikförlags AB Jeg Marsjerer Ved Din Side (Royal Telephone) (Wenche Myhre/Triola) Belinda (Scandinavia) AB The Last Time (The Rolling Stones/Decca) Goldfinger (Shirley Bassey/Columbia) United Artists/Stig Anderson 4 14
- 6 9
  - Anderson At The Jenka Show (Jan Rohde/Sonet) Scandia-Musiikki
    - Oy I Love You Because (Jim Reeves/RCA Victor) Reuter & 37



Salvador Suarez, president of the most important record chain in the country, recently awarded his annual trophies to the artists who sold the besiduring the past twelve months. Here is the list of the winners who received the Discometro awards: Javier Solis: Best male singer of "bolero-ranchero" rhythm; Lola Beltran: Best female folk singer; Carmen Rivero: Best seller with "La Pollera Colora"; Sonia Lopez: Best tropical singer; Gabriel Ruiz Best seller Mexican composition (Perdóname mi vida); Jose Alfredo Jimenez: Best folk composer; Enrique Guzman: Best singer of the "new wave;" Alberto Vazquez: Best singer; Los Panchos: Best trio; Hermanas Aguila: Best female singer; Olga Guillot: Popular foreign artist; Agustin Lara: Popular Mexican composer; Sonora Santanera: Tropical combo. On Mar. 21, a cocktail party by Mexican RCA welcomed the American and Latin American RCA executives, who are in México City assisting at an international convention at the Hotel Maria Isabel. Among some important subject matters were the importance of the Latin American Association of Free Commerce (ALALC) in the electronic RCA business, coordination between all the RCA companies, problems of the record business in each country, expansior sales, international division; H. Metz, manager personnel, RCA international division; B. Marek, vice president and general manager RCA recording division; W. Walsh, manager, RCA international division; H. Metz, manager personnel, RCA international division; R. E. Jackson, manager overseas and financial control, RCA international division; R. E. Warn, president RCA Argentina, S.A.C., D. J. M. Reid, president and general manager RCA Precording division; Dario Soria, companies, RCA international division; H. Metz, manager Personnel, RCA international division; R. E. Warn, president RCA Argentina, S.A.C., D. J. M. Reid, president and general manager overseas and financial control, RCA international division; J. R. Hogan, manager of international division; G. Flenner, division vice president and general m

Marco Antonio Muñíz released a new LP named "Twelve Different Ways To Say... I Love You," with arrangements by Joaquín Prieto and the orchestras of Alessandro Blonksteiner and Robby Poitevin. Included are songs like "Tres Veces Te Amo," "Si Dios Me Quita La Vida," and "A Solas." Rubén Fuentes, who A&Red the album told us that this is the best album ever recorded by Muñíz

Gamma Records released a new album by Santo and Johnny, which includes Aore," "Tequila" and "I Left My Heart In San Francisco," "Silhouettes," 'More, "Sherry" and others.

"Sherry" and others. The more recent recordings released by Musart records are "I Don't Want To Spoil The Party" and "Eight Days A Week" by the Beatles, "More" and "I Love Her" by Spanish singer Salomé, "The House Of The Rising Sun" and "La Playa" with Claude Ciari, "La Mia Festa" and "Mi Manchi Tu" with Richard Anthony and Dick Rivers respectively, "Ciego Corazón" and "Siempre Te Quise A Ti" with Los Impala, "Poco A Poco" and "Amor Excusame" by Gloria Lasso, "Cariño, Cariño" and "Mago De La Luna" with Malú Reyes, "El Solterito" and "Rajita De Canela" by Mike Laurie and Los Blue Boys' "No Me Pasará A Mi" and "Extasis." Orfeon records released the first LP recorded by new singing promise, Federico Valdés, with arrangements and orchestra conducted by Kay Perez. The album includes songs like "Devotion" and "Pícara." On March 24, Paco de la Barrera, A&R man of RCA left for New York, to select and record new Latin American artists for the international RCA catalogue. Paco will remain in that city approximately 15 days.

## Mexico's Best Sellers

- Y La Amo (And I Love Her)—Santo and Johnny (Gamma)—Hnos. Car-rión (Orfeon)—The Beatles (Musart)—Los Apson Boys (Peerless)—Los Pájaros (CBS)—Carlos Campos (Musart)—Salomé (Musart)—(Fermata
- Mexicana) Cuando Calienta El Sol—Trini López (Reprise)—Hnos. Rigual (RCA)— Javier Solís (CBS)—(Emmi) La Pollera Colora—Carmen Rivero (CBS)—Pablo Beltrán Ruíz (RCA)—
- La Pollera (Mumusa)

- (Mumusa) Vete Con Ella (Chapel Of Love)—Mayté (RCA)—(Grever) El Mudo—Sonora Santanera (CBS) Sombras—Javier Solís (CBS)—Los Tres Reyes (Orfeon) Me Conformo—Marisol (Gamma)—Bob Conrad (Orfeon)—(Brambila) Ahora Te Puedes Marchar—Les Surfs (Gamma) La Cumbia Del Torero—Sonora Santanera (CBS) El Limonero (Lemon Tree)—Trini López (Reprise)

### Sweden's Best Sellers

This Last Weeks

<b>w</b> еек	уу еек	Un Chart
1	1	6 Rock And Roll Music (The Beatles/Parlophone)
$\frac{2}{3}$	2	5 *I Should Be Glad (Tages/Platina) Sonora Musikförlags AB
3	3	5 *Det Var I Vår Ungdoms Fagraste Vår (Sven Ingvars/
		Philips) Sonora Musikförlags AB
4	6	5 *Monica (Magnus Quintet/Philips) Sonora Musikförlags AB
4 5 6		1 The Last Time (The Rolling Stones/Decca)
6	5	8 Keep Searchin' (Del Shannon/Stateside) Belinda (Scan-
		dinavia) AB
7	4	2 Tired Of Waiting For You (The Kinks/Pye) Broadway
		Music/Stig Anderson
8	7	7 Long Tall Shorty (The Deejays/Polydor) Sweden Music/
		Stig Anderson
9		1 Don't Let Me Be Misunderstood (The Animals/Columbia)
		Belinda (Scandinavia) AB
10	8	8 That's The Way (The Honeycombs/Pye) Sweden Music/
		Stig Anderson
		*Local copyright.



to hear from old deejay-buddy, Danny Roman, now very much in the in record and music business as a partner—with his brother Duff—in Mostoway's production firm in Toronto. Through Red Leaf the Roman we two smash outings. "Walk That Walk," by David Clayton Thomas s riding charts throughout Canada, and thanks to a recent agreement in the Mostoways and Spanka/Camy in New York, will soon be released le on Atlantic. "Never Send You Flowers" by the Paupers is beginning ben with Canadian spinners everywhere. Both acts will appear in the Stones show set for Toronto's Maple Leaf Gardens (4/25). David Clay-omas will appear (4/6) on N.B.C.'s Hullabaloo. Columbia's Bob Mar-ng distance caller the other A.M. to report a fantastic early reaction w Epic outing by David Houston, "Ballad Of The Fool Killer." It's for the top on both country and pop charts. Interestingly enough the so appears on a recent Gene Pitney LP for Columbia, "Volume Two ' Many jocks are playing the Pitney version of the song from the LP was a single. Jimmy Dean was a Toronto visitor over (3/28) weekend tape sessions and deejay visits. The Kenny Chandler outing on Epic, On Susie" is happening in Montreal, according to Bob, with action in the side in the Canadian mid-west as well. Marty Hill is back on rec-th a new Columbia side showing good action in several key Canadian The Rogues with their Columbia updating of "Everyday" are develop-be a big chart record act. Bob predicts big chart action on the latest by an, "Subterranean Blues." Meanwhile, Bruce and Terry and their lat-umbia side, "Carmen" are showing well on charts across the country. Phonodisc sales representative in the Montreal area, according to Hal Doug Byrne. Byrne is a familiar face in the Montreal sales picture, just left a lengthy sojourn with Allied. To hear that Bill Fisher is back in the record business in a big way. ether with record biz veteran Art Young, heads up a new operation un-Fi Sound banner. Bill is working closely with chanter Jim Torres. late of the String Alongs, is curr

The "Wybrats" it is getting a lot of air play over CKPR as a theme of , and listener interest indicates that the outing may catch on all over they're still selling the original version in gobs in the Province of Torres will shortly be represented on the new Fisher label with an wer outing. Te Taylor tells us that his new outlook on life at Rodeo Records is segmining to pay off. In addition to several hot imported masters that has underway, one of his own good products has been released in the s the very commercial outing by Bob King, "Texas Leather And Mex-ce," on the Marvel label Stateside. Doing very well currently for at the moment is the Chartbusters Mutual release, "Breaking My while a newie, "Hey Baby" by the Hi-Lites should really happen in if the success it is enjoying currently in the U.S. is any indication. notes that things are relaly popping at Rodeo-Citadel since the firm is own program of manufacturing, although they still distribute prod-ugh London Records. Incidently, should the Bob King outing in the segin to happen, it will be reserviced to Canadian spinners on Citadel. e is currently listed and being played steadily over CKPR at the Ca-Lakehead where C&W spinner Trev Kidd reports considerable audi-crest in Bob's record. y Haines reports that the Brian Browne Trio have cut a first-rate for A Victor label. Brian, now a citizen of Toronto-after a lengthy stand to the Summer. Whitey waxes enthusiastic over a couple of new re-et for the immediate by Harold Pounds at Sparton featuring newly alent billed as Derek and Ed. The Man From B.M.I. alerts the coun-Hum Drum" the first outing on Sparton by the duo. They'll have an an release in the near future as well. One of the many Toronto based ypes recently through the C.B. bailwick wase B.M.I's Harold Moon. sto f the others he was on his way to the C.A.B. convention in Van-During his visit he mentioned that Dave Carter's daughter, Debly ill shortly have her initial Columbia side-cut in Nashville--on C&W ill shortly have her initial Columbia side-

1-Jewei in Canada. They have a big debut outing, reports Don, "Not Paine has a flock of winners these days from Compo. They include elty giant, "Crazy Downtown" by Alan Sherman and the other mon-n Warners, "I Know A Place" by Petula Clark. The regional action on ocks" continues for The Grasshoppers outing, also on Warners. The Lee ballad, "Truly Truly True" is a winner for sure, heading up all ke a rocket. "Forever" by Pierre Lalonde is a sure bet for chart hon-rywhere. Montreal's CKGM recently gave it "pick of the week" treat-its widely circulated chart, while airplay in every major centre for nounts daily. BIG!



Recently Jim Baily (director of the International Division of Dot Recornspent two days in Spain and contacted the new Spanish representatives RCA Española S.A., co-operating with them on preparing the launching the label here in Spain. Baily discussed the details of the programming we Guillermo Caram (general manager) and Alfonso Gallego (A&R). Another important visit for the record business was Mr. Gutler, from Sa Italy. He contacted the Spanish representative of Zafro S.A., and was houred with a party in which the successful group the Brincos gave a spee performance of "La orden mayor del Cascabel de Oro". The Brincos hereached first place on almost every Spanish list of best sellers and are tremendous success. As mentioned in other columns, the group of four b sing in English and Spanish their own compositions in Spanish and Engli with a strong beat and a certain Spanish flavor. The song with which thit number one is "Flamenco." The record will be released in Italy by St and a world wide promotion of the group is now being planned. It is clearly the era of the groups in Spain. Besides the Brincos, the Pe wikes, the Mustangs, the Sirex, the Sonors and the Relámpagos are gain success. The Pekenikes have a record in USA ("The Four Mule Skinner," arrangement of a traditional Spanish theme for instrumental). The Relapago have a record in Germany ("Vikingos"), and the Sonors are going the States soon. It seems that Spanish groups are on the way. Besides the tog groups, there are about five hundred groups in Madrid and Barceloo People are very sad over the result of the Eurovision Song Contest in whe spanish didn't get a vote. We know our song is not the best, but it is as class water that in Naples there were not a lot of songs better than "Qué bus of bueo." Now the Spanish Press, mainly the one specialized in recorner were were state and the selection of "Qué bus of panish 10 and 0 TV Station, with the co-operation of disc-jockey Repe Pa on the Spanish O and O TV Station, with the co-operation of disc-joc Angel A

French thrush Frida Boccara and Spanish singer Luis Recatero (she fi Belter, and he from Columbia) have recorded "La Luna y El Toro" toget under Columbia label (Spanish Columbia, of course). The Spanish song has approximately twenty-seven other versions. Warner Bros. Records, formerly represented in Spain by R.C.A. Españo is now being distributed, as of April 1, by Hispavox.

### Spain's Best Sellers

- \*La Yenka (Johnny and Charley) Hispavox Que Me Importa Del Mundo (Rita Pavone) RCA Victor I Feel Fine (Beatles) Odeón
  \*Flamenco (Brincos) Novola The House of Rising Sun (The Animals) Voz Su Amo Downtown (Petula Clark) Hispavox Vogue Hard Day's Night (Beatles) Odeón
  \*La Luna Y El Toro (Mikaela) Zafiro Se Piangi, Se Ridi (Bobby Solo) Vergara No Soy Digno De Ti (Gianni Morandi) RCA Victor Ma Vie (Alain Barriere) RCA Victor Mi Mundo (Richard Anthony) Voz Su Amo Los Paraguas De Cherburgo (Original Soundtrack) Philips Le Penitencier (Johnny Hallyday) Philips \*Vamos A La Cama (Los Chavalitos TV) Zafiro El Amor (Jaime Morey) Philips Concerte Mejor (Mustang) Regal Contigo En La Playa (Nico Fidenco) RCA Victor Oh Pretty Woman (Roy Orbison) London \*Que Bueno Que Bueno (Conchita Bautista) Belter. \*Denotes local copyright.

#### CANADA (continued)

CANADA (continued) Cary Todd has succeeded Dave Lyman as director of Public Service at W nipeg's CKY. In addition to his promo activities, Todd holds down the 2-4 air segment. Gerry Wolff indicates that there is a good deal of action on ronto served to introduce the delightful young gal-singer to the trade. Ku Northcott reports that Winnipeg's CJOB was on the move again recently the station's big guns to originate programming from the show, headlined Ricky Layne and his famous Velvel. The CJOBoys had a ball with a weig watcher machine, a scale open to the public, but connected to a cartridge m chine behind the scenes that brought gales of laughter with comments pu-recorded offered as a person stepped on the attached scale. Victims of the no sense received complimentary cartons of the sponsors' diet drinks and pro-ucts. Russ Simpson with a unique C.B. report on tape tells us about a ve-successful promotion that CKLG in Vancouver conducted in connection wi the recent Seattle stand for ABC-TV's "Shindig." The station sponsored a b trip-show package that sold out in three days. If they could have secur or busses. Dave Palmer from Saskatoon is the latest deejay addition CKLG. Don Armstrong moves into the evening deejay spot at CKPR in T Ganadian Lakehead, billed as the richest deejay in radio, complete with how presonal butler, Bramwell. All station personalities move up their response assumes the role of Program Director at the station. Murphy remains in t station's wake-up time period. Al Allbutt is enthusiastic over one of his Leed to a sha been set for an American release on Red Bird. Judie Jansen, the harmer that appears with the group, has written thank you letters to C nadian jocks for their help in breaking the good side across the Country. We Red Leaf outing for pretty Pat Hervey. Pairing is "Don' You Make A Fo of Me" by w "He Belongs To Yesterday." Label is plugging for "Foo." Good merecial sides, both. "Mrs. Brown You've Got A Lovely Daughter" on MG by Herman's Hermits is a smash in Canada despite the



The first subject of this week's column from Italy, is, once again, the crisis ich afflicts the record market. According to our inquiry, it is absolutely cer-n that record market in Italy has registered a decrease of 30%. Again we wish to examine the various reasons for the slump. As we stated the end of the last summer, there are still two concomitant causes. One is general economical crisis which is still in effect in our country, and the ond is a problem in the record field proper. As for the general economical sis, we are thinking optimistically that little by little we are arriving at a ution, while in the record field we do not foresee any immediate answer to problem.

a problem in this which is such in effect in court, y much be an expected with the record field proper. As for the general economical six, we are thinking optimistically that little by little we are arriving at a ution, while in the record field we do not foresee any immediate answer to problem. There is still a continuation of the crisis which started at the beginning of t summer. We mentioned at that time that the slump was mainly due to preproduction by record companies. Now we must just say that there is a duction dilemma. All the Italian record production of the last period is irracterised by almost the same kind of sound, while all the recorded reper-re is almost far from being high level material. We refer, of course, to the o music single production which constitutes the greatest volume of sales in record market, and which, naturally, is suffering the most from the production gle than from the economics, is supported by the fact that, while the 45 gle sales are decreasing, the 33 album sales are stationary, with a decrease the pop album sales and an increase in the classical field. The San Remo festival, because of the various mistakes made in the organ-tion, and because of the production presented, which was all very much the ne, was not able to awaken in the public new interest in pop record produc-n, and the situation remains the same as at the end of the summer. To point out further that the decline is not merely dependent upon the gen-l economical slump, we wish to stress the fact that the cinemas in Italy orme or less doing the same business as in the past, and the medium-priced ema ticket is almost the price of a single disk. Our opinon is also confirmed some of the industry's responsible principals, whom we had the occasion interview recently. All of them are full in accordance in saying that the taiton is really bad. To make the situation worse there is the fact that our dio and TV monopoly exces are strongly refusing of some of the most public of TV transmission on June 17-18-19 at the wel

titude on the part of our Radio-TV does not help to find a final solution to e present problem which afflicts our industry. Fortunately there is also "Cantagiro," perhaps the most popular among the mmer music festivals in Italy, which will extend from June 25 until July 11. Last year "Cantagiro" was followed in Italy by 24 million Italians from the st to the final TV transmission devoted to the show. We have not yet re-ived the definite list of the participators in Cantagiro 1965 but we will be le to give this list in our column next week. The greatest success of this travaganza to date was the Gianni Morandi disk, "In Ginocchio Da Te," on TA

CA. As reported by Cash Box last week, winner of the Eurovision song contest as the French artist, France Gall, who took part with two other French young ngers as representatives of Luxembourg. We have received hot from the press copy of the lark's record of the winning song, "Poupee De Cire, Poupee De n," which is entitled in Italian "Io Si, Tu No." Author of the Italian lyric is ito Pallavicini and the record is released under the Philips label. Also the second prize winner has been released on Decca by England's Kathy irby. The tune is called "I Belong" coupled with "I'll Try Not To Cry." Thanks the wonderful performance of Kathy on TV screen, the disk is obtaining a bod reaction on our market.

# Italy's Best Sellers

his Last Weeks Week Week On Charts

10

- 9 \*Se Piangi Se Ridi: Bobby Solo/Ricordi Published by Ricordi 9 \*Io Che Non Vivo: Pino Donaggio/EMI Italiana Published 2 3 by Curci
- 9 \*Le Colline Sono In Fiore: The Minstrels/CBS Published by Ricordi 9
  - \*Viva La Papa: Rita Pavone/RCA Italiana Published by RCA Italiana 8 \*Amici Miei: Gene Pitney/CGD Int. Nicola Di Bari/Saar Published by Sugarmusic
- Un Anno D'Amore (C'est Irreparable): Mina/RI.FI Pub-lished by Sugarmusic 11
- 2 \*Il Silenzio: Nini Rosso/Durium Published by Durium 10
- 1 Non Mi Dir: (Symphonie) Adriano Celentano/Clan Published by Sugarmusic
- 3 L'Uomo Che Non Sapeva Amare: Nico Fidenco/RCA Italiana Published by Ricordi
  9 \*Invece No: Petula Clark/Saar Published by Cantico \*Denotes Original Italian Numbers



Leeds Music Pty. Ltd. has become the publisher of an all-Australian opera, "The Amorous Judge," which is to have its world premiere at the Union Theatre, Sydney University on Friday, Apr. 2. The opera is based on an original play "The Broken Pitcher" by Heinrich von Kleist. Libretto for the opera was written by Professor Len McGlashan of the University of New England (New South Wales); the music by Eric Gross, lecturer in music at Sydney University. The music was especially written as a vehicle for some of Australia's top operatic singers who are in the cast: Alan Light, Ronald Maconaghie, Frank Lisle, Valda Bagnall, Marie Tysoe, Rosalind Keene and Althea Bridges. Production is in the hands of Robert Allnutt. The first six performances surrounding the world premiere have been underwritten by one of our largest cigarette manufacturers. Plans are already in hand for future performances in Melbourne, Brisbane and Canberra. The introduction of any opera in Australia is quite unusual but the world premiere of an all-Australian opera in Australia is quite unusual but the world premiere of an all-Australian opera such as "The Amorous Judge" is a true rarity. Naturally, all those closely associated with the opera are hoping for success, with the perform-ances on schedule.

Deperation Australia is quite unusual but the world premiere of an all-Australian opera such as "The Amorous Judge" is a true rarity. Naturally, all those closely associated with the opera are hoping for success, with the performances on schedule.
The Delltones, one of Australia's most popular vocal groups, have a new single out on the London label which couples the old Paul Anka hit "Lonely Boy" with "Walk." It has been a long while between singles for the group and we welcome them back to the scene. Also on the Leedon label, through the Festival Records complex, we find a locally produced album for Ray Brown and the Whispers. The album is set for national release on Apr. 5 and is named after the group. Another Australian group to come along with their first is Tony Worsley & the Fabulous Blue Jays, which is also the title of the album on the Sunshine label, distributed by Festival.
CBS has released a locally produced album entitled "Romantically Yours," featuring vocalist Neil Williams. The set is especially interesting as it features the works of Australian composer Dorothy Dodd who is best known for her English lyrics to "Granada." All titles on the package are published by Southern Music which is headed in Australia by Chris Yaughan-Smith. Southern Music and CBS are giving the LP some very heavy promotio.
Tate May/early June will see the return to Australia of our world-famous group, the Seekers who have conquered the world via their single "TIN Never Find Another You." The Seekers are scheduled to arrive in Perth on May 23 and their tour will take them to all major cities for concert performances. The Mil by Shave been having a frantic time of late, playing host to a whole fock of overseas artists and returning Australians. Among those were full Black, Sounds Incorporated, Freddie & the Dreamers, Rolf Harris, Shire yeasey and Al Martino. All were in Australia around the same time for concerts, TV and/or club and hotel work.
The Australian artists—groups in particular. Latest

# Australia's Best Sellers

Ferry Cross The Mersey (Gerry & Pacemakers—Columbia) Leeds Music I'll Never Find Another You (The Seekers—W&G) Chappell & Co. It's Not Unusual (Tom Jones—Decca) Leeds Music Rock And Roll Music (The Beatles—Parlophone) Boosey & Hawkes Do What You Do Do Well (Ned Miller—W&G) Boosey & Hawkes I Must Be Seeing Things (Gene Pitney—CBS)— This Diamond Ring (Gary Lewis—Liberty)— You've Lost That Loving Feeling (Righteous Bros.—Festival) Tu-Con Under The Boardwalk (Rolling Stones—London) Tu-Con The Birds And The Bees (Jewel Akens—London) Tu-Con Yeh Yeh (Georgie Fame—Columbia) J. Albert & Son

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ITALY (continued)

ITALY (continued) In this period of deep slump, there is only one of our top record firms which considers its sales results satisfactory, considering the market situation. We refer to EMI Italiana which has four best sellers listed in the top thirty. First disk is Pino Donaggio's recording, presented in the San Remo festival, "Io Che Non Vivo," which is still growing in sales and this week is listed at the second place in the charts. At the 15th place there is the Shirley Bassey recording of "Goldfinger" while the two other hits are Sacha Distel's first Italian waxing "Una Come Te," and Adamo's Italian single, "Non Voglio Nascondermi."

### Caroline Queen



Celebrating its first birthday, Radio Caroline last week announced the winners in its first annual presentation of Radio Caroline Bell Awards. Southern radio Caroline Bell Awards, Southern program planner and deejay Simon Dee is shown presenting the prize for best female vocal to Petula Clark for her "Downtown" disking. The song-stress had flown in from Paris to do a BBC telavision program and stopped BBC television program, and stopped up at the Park West offices in London of her British agent Allan Freeman for the award.

Tor the award. The other three winners of trophies from the station were Tom Jones in the category of best male vocal for his "It's Not Unusual;" the Animals for their "House of the Rising Sun" in the best group record division; and the Beatles as the best and most con-sistent artists.



apanese music publishers are currently activated in securing original copy-hts and in having them recorded by various artists on various labels, not clusively. Watanabe Music Pub. Co. owns last year's smash, "Una Sella De kyo," written by Tokiko Iwatani and Yasushi Miyagawa, and recorded by Peanuts on King, Mahina Stars on Victor of Japan, Milba on Seven Seas d Caterina Valente on Seven Seas. Japan Music Publishers Inc. has pro-ted "One Rainy Night In Tokyo," written by Domei Suzuki to a big number getting many recordings, including those by Hubuki Koshiji on Toshiba, ruko Hino on Polydor, Mahina Stars on Victor of Japan, I. George on chiku, Los Tres Diamantes on RCA, Trio Los Paraguayos on Philips, Louis dgers on Union, Pat Boone on Dot and Carmen Cavarelo on Decca. Teichiku cords is releasing the Brenda Lee recording of this song on Decca, Apr. 1, i ti s expected that the lark's popularity in Japan will surely make this te a bigger smash. e a bigger smash.

Shinko Music publishing Co. owns "Namidaokun Sayonara," written by ranosuke Hamaguchi, which was recorded by Kyu Sakamoto on Toshiba r. 19, while Johnny Tillotson is recording the song on MGM in cooperation h Nippon Grammophone which schedules to release it here.

A Brenda Lee's visit to Japan is looked forward to by Japanese pop fans. e is reportedly to come on June 14, at the invitation of Shinnichi Kogyo , for a 10 day performance tour through Japanese main cities, from Tokyo vn. Her popularity in Japan is very great as shown by the completion of oan Brenda Lee Fan Club and in the issuance of a fan magazine. Several her L.P.'s were released by Teichiku Records, and each of them has turned or a mosch bit o a smash hit.

As the summer season is coming near, Nippon Victor will release, on Apr. seventeen Hawaiian records, nine of 30 centi stereo L.P.'s, 3 of 17 centi reo L.P's and 3 of stereo single's. On 30 centi L.P sales, as a special or, a school "Ukulele Self-Play" and 4 phonos, will be distributed with drawing among thousands of people. The contents of records are "Blue waii," "Beyond The Reef," "The Path In The Forest," "A Night In Hawaii" l other masterpieces.

Nippon Columbia also announced its "Hawaiian Record Summer Sale With Special Favor" from Apr. 10 to July 1.

Japanese Jazz Combo, the Hideo Shiraki Quintet, will fly to Germany this l to appear in the Berlin Jazz Festival which runs from Nov. 1 to 3. The ntet will introduce its strong and creative number, "Fantasia In Festival," concert with the Koto-instrument played by three girls.

The Glen Miller Orchestra under the direction of Ray McKinley, promoted Kyodo Kikaku Productions, arrived at Tokyo International Airport on r. 26 and opened a penetrating three-week tour of Japan at the Auditorium Asahikawa City of Hokkaido on March 27. This is a return visit for the ller-McKinley outfit, which last year enjoyed a very successful tour, since sic in the Miller mood is particularly popular in Japan. They are schedd for seven Tokyo dates and to appear in main cities throughout Japan. eir performance tour will close on Apr. 16 with an appearance at the Club w Latin Quarter in Tokyo. In the tour, vocal honors are shared by Joan epherd, Lou Lantz and McKinley himself.

# Japan's Best Sellers

### INTERNATIONAL

nis Last eek Week

- Un Buco Nella Sabbia—Mina (Fontana) Mieko Hirota (Columbia) Aiko Ito (Victor) Sumiko Sakamoto (Toshiba) Sub-Publisher/ Shinko

- Shinko Diamond Head—Ventures (Liberty) Sub-Publisher/— Long Tall Sally—Beatles (Odeon) Sub-Publisher/Shinko Rock And Roll Music—Beatles (Odeon) Sub-Publisher/— Slaughter On 10th Avenue—Ventures (Liberty) Sub-Publisher/— Chappell (Folster) La Plus Belle Pour Aller Danser—Sylvie Vartan (Victor) Mie Nakao (Victor) Sub-Publisher/Victor Angelita—Los Marcellos Ferial (Glove) Dark Ducks (King) Sub-Publisher/Victor Keen Searchin'—Del Spannon (Stateside) Sub-Publisher/Aberbach
- 6
- Keep Searchin'-Del Shannon (Stateside) Sub-Publisher/Aberbach 10
- Tokyo I Feel Fine—Beatles (Odeon) Sub-Publisher/Toshiba Mr. Lonely—Bobby Vinton (Epic) Sub-Publisher/Shinko

ALBUMS

nis Last eek Week I 2

- The Best Of Ventures—Ventures (Liberty) My Fair Lady—Broadway Sound Track (Columbia) Beatles '65—The Beatles (Odeon) All About Continental Tango—Alfred Hause (Polydor) Poetry In My Heart—Carmen Cavallero (Decca)

LOCAL

- nis Last eek Week 1 3 Matunoki Kouta-Yukiko Ninomiya (King) Yukiji Asoaka To-

  - shiba) Yawara—Hibari Misora (Columbia) Ozashiki Kouta—Mahina Stars & Kazuko Matsuo (Victor) Che Che Che—Yukio Hashi (Victor) Yoakeno Uta—Yoko Kishi (King) Dark Ducks (King) Kyu Saka-
  - 4 5

  - Yoakeno Uta—Yoko Kishi (King) Dark Ducks (King) Kyu Saka-moto (Toshiba) Ankotsubakiwa Koinohana—Harumi Miyako (Columbia) Abashiri Bangaichi—Ken Takakura (Teichiku) One Rainy Night In Tokyo—Fubuki Koshiji (Toshiba) Mahina Stars (Victor) I George (Teichiku) Aito Shio Mitsumete—Kazuko Aoyama (Columbia) Nanimo Iwanaide—Mari Sono (Polydor) 10

### ash Box—April 10, 1965—International Section



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Editorial Fermata. The latest recording news from Fermata is the wa of "Sin Respuestas" and "No Quiero Arruinar La Fiesta" by Claudio for C Pops, "Yo Que No Vivo Sin Ti" by Ricardo Roda for CBS and "Perdien-by Marito Gonzalez for Music Hall.

Editorial Korn. All the tunes of the young Belgian, Adamo, which are best sellers in Europe, are from Editorial Korn through Editorial O "Linda Nena" (Oh, Pretty Woman), a hit in the EEUU and which is ranking in Mexico, now has a local version by Juan Ramon for RCA. An Korn tune, "Fin De Agosto" (La Fine De Agosto), was cut by Tony Vila CBS.

Editorial Neumann. Roberto Lamberticci tells us that Nestor Fabian ha "Tropical Tango," a tune which has several tropical versions in the t style. This recording was made with 5 bateries in the Orchestra. Fabian recorded "El Puente", which could be a success in the States considering it has an instrumentation similar to jazz.

Editorial Edami. A hit from Edami is Alberto Cortez' "Un Cigarrille Lluvia y Tu" which was recorded by Tito Rodriguez for CBS. Rodriguez made "Tu No Comprendes" penned by Rafael Hernandez. From the first Marito Cosentino of Edami is making an orchestral arrangement. Edam very happy because three CBS figures, Roberto Yanes, Luis Ordoñez and racio Molina, have chosen its tunes for their recordings.

Discos H y R. Ernesto Capristo tells some news about this label. H y in Salta, a northern state of Argentina, which is why many of its artists native tunes. Nevertheless it has released an Italian LP by Angela, who new figure with the company. The lark, who was in Buenos Aires last included two tangos in the album.



The development of the end of the

album entled "Bandoneon Arrabalero" with the Ponta Porā Orchestra e Continental label. have already given several news items concerning infiltration of the in Popular Music of Brazil in the United States. Following after João strud Gilberto, Antonio Carlos Jobim, Luiz Bonfa and Carlos Lyra, other of the new movement, including Rosinha De Valenca, Wanda De Sah, Mendes Trio and Jorge Ben began touring the States. Now, negotia-tre in progress for the presentation of the already famous "Zimbo Trio," ton Godoy (piano), Rubinho (drums) and Luiz Chaves (base), who won ous awards for the best instrumental group in '64, (like "Euterpe," grafo de Ouro," "Pinheiro de Ouro," "Chico Viola," "Roquete Pinto," Jus de Ouro do Diário da Noite," Troféu Imprensa" and "O Guarani"), USA in the near future. This excellent trio is now recording its second r RGE, which, like the first one, still in a good position on the charts a long career, will also be released in the States. The three talented tams will tour the U. S., culminating their tour with an appearance at umous "Newport Jazz Festival" and eventually a tour of the Univer-While this trip is being carefully prepared, the trio is being requested pear on each and every TV and live show where the accent is on the s progressive Bossa Novissima, and the three boys seem to get more ore "geared" with each appearance. If there were a chance to present w made up of this trio, the young chantress Ellis Regina, songster Wilson tal (who is becoming a perfect show-man of the new wave) and a gui-like Paulinho Nogueira, we have no doubt that the Modern Popular of this country would easily take over and conquer an enormous au-u of fans of good music, not only in the United States but in any country world where they would be seen. Her Silva, also known as "The Woodpecker" because of his famous pro-"O Pickup do Picapáu" is dedicating himself to the organization of MPM is, mostly sponsored by the SP Universities. The next show will take place

# Argentina's Best Sellers

## This Last Week Week

13

19

11 12

19 20

- \*Trinidad (Melograf) Cuarteto Imperial (CBS)
  \*Qui Te Pasa Gaucho (Korn) Palito Ortega (RCA)
  Do Re Mi (Korn) Millie Small (Philips); The Cousins (Disc Jockey); Simonette (RCA); Los Platinos (Music Hall)
  Inolvidable (Edami) Tito Rodriguez (United Artists); Zaima Beleño (RCA); Los Claudios (Polydor); Siro San Roman (Music Hall)
  - Hall) Il Mio Mondo (Ce Monde) (Fermata) Richard Anthony (Odeon Pops); Umberto Bindi (RCA); Juan Ramon (Disc Jockey) Bailando Sobre Una Estrella (A Toi de Choisir) (Neumann) Richard Anthony (Odeon Pops); Juan Ramon (RCA); Frank Si-natra (Reprise); Jose Antonio (Microfon); Los Claudios (Polydor) Sospecha (Fermata) Terry Staford (London); Elvis Presley (RCA); Juan Ramon (Disc Jockey) Ma Vie (Relay) Juan Ramon, Alain Barriere (RCA); Eric Richard (Disc Jockey)

  - Ma Vie (Relay) Juan Ramon, Atam Barriere (Relay), Leven (Disc Jockey) A Hard Day's Night (Fermata) The Beatles (Odeon Pops); Johnny Tedesco (RCA); Juan Ramon (Disc Jockey); Sandro (CBS); Los Claudios (Polydor) \*Que Seas Vos (Korn) Jorge Cafrune (CBS); Jovita Diaz, Los Cantores de Quilla Huasi (Philips); Los Nocheros de Anta (Odeon

  - Cantores de Quilla Huasi (Philips); Los Nocheros de Anta (Odeon Pops) I Feel Fine (Fermata) The Beatles (Odeon Pops); Juan Ramon (RCA); Los Tammys (Microfon) \*El Firulete Julio Sosa (CBS) Angelito (Korn) Trini Lopez (Reprise); Sergio Inistroza (Music Hall); Juan Ramon (RCA); Danielo (Odeon Pops); Los Claudios (Polydor); Los Jazz Singers (Microfon) Amor Perdoname (Fermata) Claudio (Odeon Pops); Marito Gon-zalez (Music Hall); Juan Ramon (RCA) \*Papeles (Korn) Palito Ortega (RCA); Jose Antonio (Microfon) \*Susana Llamame (Melograf) Leo Dan (CBS) \*Lagrima Seca (Ediar) Pepito Perez (Disc Jockey) Love (Fermata) Nat Cole (Capitol); Emilio Comte (Microfon); Donald (Music Hall) \*Siga El Corso (Perrotti) Julio Sosa (CBS) Te Estas Poniendo Negra (Fermata) Claudio (Odeon Pops); Juan Ramon (RCA)

  - Te Estas Poniendo Negra (Fermata) Chaudio (Cacon Poppy em Ramon (RCA) \*Santander De Batunga (Melograf) La Charanga del Caribe (CBS); Los Claudios (Polydor) Santa Maria Los Wawanco (Odeon Pops) (\*) Local

# **Brazil's Best Sellers**

### SAO PAULO

- 9
- SAO PAULO Perfidia (Vitale) Trini Lopez/Reprise Amroe Scusami (Fermata) John Foster/Fermata The House Of The Rising Sun (Fermata) the Animals/Odeon \*Trem Das Onze (Vitale) Demônios da Garô/Chantecler \*Casa Vazia (Sinfobras) Nilton Cézar/Continental \*O Menino Das Laranjas Ellís Regina/Philips (CBD) Preste Atenção (Vitale) Giane/Chantecler From Russia With Love (Fermata) Matt Monroe/Odeon Michael (Notas Mágicas) Trini Lopez/Reprise \*Somos Iguais (Nossa Terra) Altemar Dutra/Odeon \*Oferenda (Nossa Terra) Altemar Dutra/Odeon \*Minha Namorada (Marconi) Wilson Miranda/Chantecler; Os Car-iocas/Philips (CBD) Deixe P'ra Mim A Culpa (Vitale) Agnaldo Rayol/Copacabana In Ginocchio Da Te (Edições RCA) Gianni Morandi/RCA Victor \*Opinião Nara Leão/Philips (CBD) \*Baile Da Saudade Francisco Petronio/Continental \*Lob Bobo (Sbacem) Wilson Simonal/Odeon San Francisco (Fermata) Rita Pavone/RCA Victor A Hard Day's Night (Fermata) The Beatles/Odeon \*Indicates local product

- 15

# Top Twelve LP's

- The Latin Album—Trini Lopez/Reprise 'S Lovely—Ray Coniff/CBS §0 Fina Da Bossa—Several Brazilian Artists/RGE (live rec.) Os Reis Do Yé, Yé, Yé—The Beatles/Odeon Que Queres Tu De Mim—Altemar Dutra/Odeon §Zimbo Trio—Zimbo Trio/RGE §Bossa No Paramount—Several Brazilian Artists/RGE (live rec.) Amor—Eydie Gourmé—and Trio Los Panchos/CBS Demonios Da Garoa—Demônios da Garôa/Chantecler §A Nova Dimensão Do Samba—Wilson Simonal/Odeon §Sambalanço Trio—Sambalanço Trio/Audio Fidelity §A Bossa Dos Cariocas—Os Cariocas/Philips (CBD) §Indicates MPM (Bossa Nova)

### Top Six Double Compacts

- Altemar Dutra No. 2-Altemar Dutra/Odeon The Beatles-The Beatles/Odeon Sinfonia Dos Canários-Canary birds rec. by J. D. Frisch/Copa-cabana
  - Amor—Eydie Gourmé and Trio Los Panchos/CBS Carlos Alberto—Carlos Alberto/CBS 'S Young—Ray Coniff/CBS

### BRAZIL (continued)

soon at the "Teatro Paramount" and will have the curious name of "BO 65." The very best exponents of the BNN will be personally delighting the rhythm's many fans, an always growing crowd, on the stage of that theater. Also practically ready is the difficult organization of the "First Festival of Brazilian Popular Music," which will take place at the beautiful beach of Guarujá in the near future. Responsible for this Festival are TV-Excelsior, Rodiaseta and magazines Manchete, Fatos & Fotos and Jóia.



r Negram's moving from The Hague to Heemstede seven months ago, ssive development has made it once again necessary to find a larger for offices and stores. The firm is very happy to announce a movement c. 16th to a residence which is expected to be satisfactory for years to The new address is: Zijlweg 286, Haarlem, phone (02500) 17536-17538. ram's general manager further stated that with the relocation a com-new set up will be realized, which will further enlarge the sales force e association with Delta-Records. Hans Kellerman was appointed as the rcial manager and will take care of the sales organization, together ontrol over the pop repertoire. It is the first time in Negram's history s sales force will be split in such a way that two groups will be respon-or the control of 50% of the total repertoire since it was found impos-or one man to deal with the total repertoire. Negram expects a turnover ement for each of the labels separately from this change in policy. a Golden Record of "Pretty Woman" for Roy Orbison in Holland. Or-urrived in Amsterdam recently (25) for a direct TV-recording (AVRO) is group the Candy Men. They went to Scandinavia for promotional tes and returned here on Sunday (29) for two shows, one at the Hague te at the Concertgebouw, Amsterdam. They were welcomed in Holland n Ros, label manager for London Records, (Monument distribs); Jaap of Phonogram's A&R dept. Rolf Ten Kate and Frank Visser of Phono-press and PR dept. The AVRO Press Service had arranged, in ccopera-ith Phonogram, a press conference for Orbison directly after his TV-which was attended by many journalists from the Duch musical press. n was introduced to Phonogram's director Jack Haslinghuis and the adjunct-director R. Klaassen. He was then presented with a Golden for "Pretty Woman" by Miss Holland. With its 12 million population therlands does not give gold disks for one million copies sold, but for .

, Italian ensemble I Musici, called "the finest chamber-orchestra in the by Toscanini, have made a new LP-recording for the Philips-label en-"I Musici In Amsterdam," including music by Vivaldi, Albinoni, and lli. On Apr. 5th, the ensemble will offer a symbolic first copy of the LP Municipal Board of Amsterdam at the Town Hall. Their concert-tour great success, as usual. The trip through Holland included TV perform-

ma's Capitol label will release two memorial LP's by the late Nat Cole. The first is "The Unforgettable Nat King Cole"; the second, a n made "Hör Zu" item, under almost the same title, both covering the hts of Cole's early and more recent career. ntic unveiled new jazz-albums by Herbie Mann ("My Kinda Groove"), Mendes ("The Swinger from Rio") and The Max Roach Trio, featuring Hassan

Hassan.

popular TV English lessons-team Walter and Connie will open a Lady's a Groningen on the 14th of Apr. They will arrive there per special plane.

ral teenage music magazines in Holland did a lot of advertising on P. J. Proby, whose Liberty LP "I am P. J. Proby" recently hit the Proby's single "I Apologize" is also a steady seller in Holland. ma's Imperial-label will tape Henk Elsink's program in Leiden's Stad-

P. J. Froby, whose Liberty LF "1 am F. J. Froby recently interee Proby's single "I Apologize" is also a steady seller in Holland. ma's Imperial-label will tape Henk Elsink's program in Leiden's Stad-whurg on Apr. 25th. no's half-hour-show will be aired on Vara TV (17). The final rounds of a-Coop's T3 Talent-show will be held in "Palace" Rotterdam on Apr. 21. released a brand-new single of accordion duets by the Pico's, featuring classical items: "Copélia Waltz" (Delibes), "Cradle Song" (Brahms), ade" (Drigo), "La Violettera" (Padilla), "Tango in D" (Albéniz) and ngo Du Rêve." The diskery has high hopes for the new single from Belgian songster Jacky Delmore: "Toujours" c/w "Rien a faire" purs" is the French version of Roy Orbison's "Goodnight"). Delmone, rrently has been riding the single charts in Belgium, is in the Army moment. CBS recently released the stereo version of its strong selling lima Hawaiians' album "Farewell Hawaii." The set has been released U.S.A., Mexico, Greece, Israel, etc. at CBS releases in the popular LP field include Ray Conniff's "Friendly sion"; the latest outing from Marty Robbins, entitled "R.F.D.", Andre s "Sound Stage" and "Folk Songs Of Our Land" by the famous C&W t Lester Flatt & Earl Scruggs. Further, CBS released Dave Brubeck's mpressions Of New York"; and lats but not least, "Satch Plays Fats" is Armstrong. The last one (from the Great Jazz Composers Series) tribute to the immortal Fats Waller. It is expected to sell very well the old-style Jazz lovers in this territory. New additions to the Ex-Play catalog are recordings by Andy Williams, Bob Dylan and The las, featuring the recent songs from the San Remo Festival, as well as ting presentation from French-Canadian 'poet-singer Claude Leveillee. Portengen is very happy to have acquired the Dutch rights on the winning the 2nd and the 3rd prizes in the Naples Eurovision Song-1 1965. The number two song: "I Belong," representing Great Britain as by Kathy Kirby, the number three song: "N'avoue Jamais," repre-France was sung by G

### Holland's Best Sellers

# Last Week 1

- Letkiss (Stig Rauno/Barclay, Gudrun Jankis/Omega, Jan Rohde & The Wild Ones/Delta) (Altona/Amsterdam) Colinda/Crazy Arms (Lucille Starr/London) (1st title: Holland Music/Amsterdam) The French Song (Lucille Starr/London) (Altona/Amsterdam) Eight Days A Week (Beatles/Parlophone) (Basart/Amsterdam) Frater Venantius (Wim Sonneveld/Philips) Les Filles Du Bord De Mer (Adamo/H.M.V.) (Anagon/Heem-stede)

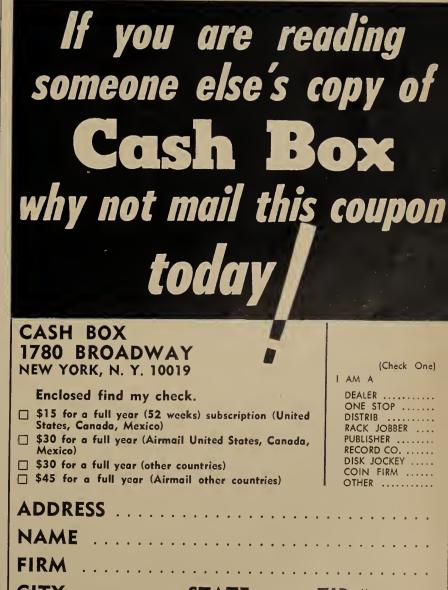
- stede) De Schommelstool (Gert Timmerman/Telefunken) (Chappell/ 6
- 10
- De Schommeistool (Gert Timmerman/Telefunken) (Chappell/ Amsterdam) You've Lost That Lovin' Feeling (Righteous Brothers/Omega, Cilla Black/Parlophone) (Altona/Amsterdam) Goodnight (Roy Orbison/London) (Int. Muziek Co./Amsterdam) Red Roses For A Blue Lady (Vic Dana/Imperial) (Francis-Day/ Amsterdam)



ABC-Paramount 62, 69	Mercury 50,
A&M 85	Modern
Atlantic 24	Motown
Capitol	Musicor
Checker	Okeh
Chess 46, 61, 94	
Columbia	Parkway 30,
Congress	Parrot 63,
Constellation	Ραυία
Coral	Philips 60,
	RCA Victor 23, 58, 75,
Decca 20, 56, 57	Rampart
Dial	Red Bird 81, 90,
Diamond 31	Reprise 12, 38, 51,
Dot	Roulette
Epic 14, 44, 98	Scepter
Era	Smash
	Soul
Fontana 5	Starday
Golden World	Tamla 25, 33,
Gordy 9, 36, 64	Tower
Imperial	Tribe
Imperial 42	20th Century Fox
Καρρ 15, 26, 70, 97	
Laurie	United Artists 10, 35,
Liberty	Volt
London	
	Wand
MGM 2, 21, 49, 68, 74	Warner Bros 8,
Mar-V-Lus	World Artists
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## OIN MACHINES & VENDING



Editorial

# **U.S. EXPORTS**

In the Face of Record Shipments, Problems In the Major Markets In spite of critical deterrents and major obstacles in several of the largest export markets for US coin and vending equipment, the industry shipped a record \$44,-380,018 in machines during 1964. Unfortunately, this record figure doesn't tell the complete story.

The \$3.5 million gain over the previous year is almost entirely reflected in the Amusement Machines column, and looking further, it is obvious that \$2.5 million of this increase was made in Europe. However, the gains were made during the first six months of the year when France bought amusements in huge quantities, Italy permitted the machines in certain locations, and Belgium's rulings were not near as stringent as they are now. After July 1st, France restricted credit and placed limitations on number of machines imported. Following a hectic legislative year, Italy finally banned all machines, according to a March 25th report from that country. And Belgium, once a highly prosperous market, is still entangled in pinball legislation which has impeded US business.

While these markets consume a large segment of the business, there are also bright spots in the overall picture. As reported here on several occasions during last year and more recently last month, Japan is booming, coming through in '64 with almost three times the former volume. Unofficial figures for the early part of this year certainly give cause for continued optimism in this market.

As for new markets, look to the Middle East for potential, where manufacturer representatives of the stature of Mondial Commercial Corporation are at this moment attempting to bring about new business from a fertile territory. Canada, of course, growing as it is, continues to present broad opportunities for the US-made products. While prime South American markets such as Argentina show little sign of improving at the moment, although industry representatives are doing their utmost, other countries do show signs of good prospect—Peru, as a case in point bought almost \$100,000 worth of music, amusements and vending during the year.

The United Kingdom broke its amusement-import record with a whopping \$4 million volume. West Germany showed a 50% increase by passing the \$3 million mark —another bright prospect for continued business.

Leading industry exporters look for political changes in France insofar as present legislation is concerned in view of the forthcoming Presidential elections in December. The situation in Belgium could change for the better in time, what with industry reps working on revised legislation designed to bring a change about.

In spite of the problems you can't argue with the figures. Let's hope that the natural growth of a segment of the business which has grown from below \$20 million to a record 1964 total of \$44 million, in less than ten years, overcomes the ever-present problems which are almost inherent when sales volume reaches these levels.

 $\square$ 

Carl Day A 11 10 10/5

## eveland Coin ad On World Tour

### Morris Gisser To Visit Major Ports

EVELAND—Morris Gisser, Presi-t of Cleveland Coin Machine Ex-nge Inc., leading distributors of ic, amusement, and vending equip-t, and worldwide exporter of re-litioned equipment, advised Cash last week that he and his wife depart on a round-the-world trip il 27th. he trip will include visits to the

he trip will include visits to the or ports of the world as well as capital cities, and will last for six ks.

ks. leveland Coin has made unusually d progress in selling the stable ex-markets as well as developing new machine-buying countries as an and various markets in Africa.

### lly Offers Fact eets For Operator rvice Information

### Photo, Factual Data Mailed At No Charge

CAGO—Herb Jones, Advertising Promotion Manager, Bally Manu-uring Company, announced last to that the firm is making avail-to operators of Bally amusement hine equipment, a Bally Fact th, consisting of technical infor-on pertaining to each game the ory produces. ally Fact Sheets consist of a sy photo of the game, factual data detailed descriptions of play and e features "exactly as Bally en-ers analyse each game in order to circuits and mechanisms."

# '64 EXPORT SALES AT \$44 MILLION

### 114,428 Machines **Shipped Around World**

Shipped Around World NEW YORK—United States fac-tories and distributing outlets shipped \$44,380,018 in machines to foreign ports last year—a total of 114,428 phonographs, amusement machines, and vendors. The figure represented a record-breaking volume surpassing 1963's \$40,830,383 when 98,675 ma-chines were shipped. Of the \$44 million, more than half of the total volume is clearly pegged for the amusement machine, novelty and gambling markets. Music ma-chines account for \$15 million while vending registered \$4.4 million. American factories fare well throughout the world. New phono-graphs and amusement machines dot the maps of every country in the world except behind the iron curtain country although reports show that the juke box has found a home there, too. The industry's distribs continue to

The industry's distribs continue to The industry's distribs continue to ply the export markets with equip-ment, filling needs which call for late model equipment of every kind. While Europe, the foundation of the export business, continues to take the great-est amount of machines, because of the nature of the market, Asia shows more promise than ever, now that Japan has opened the doors to outside

The Fact Sheets are available at no charge, and orders for the Sheets placed within the next ten days, will be accompanied with free Loose Leaf Binders which hold these sheets and future Fact Sheets made available by Pally

Bally. All requests should be sent to: Bally Mfg. Co., Dept. C, 2640 Bel-mont Avenue, Chicago, Illinois 60618, U.S.A.

### eburg Names L&R Dist. For . Illinois, E. Missouri; Lew Ruben Heads New Firm Replaces Geo. Glass Dist.

CAGO-William F. Adair, Ex-ive Vice President-Sales and Dis-ntion, of The Seeburg Corpora-announced the appointment of d R Distributing Co., Inc. as See-distributor for Southern Illinois Eastern Missouri. Lew Ruben head the new firm at 1901 Delmar ., St. Louis, Missouri, 63103. It eeds the George Glass Distribut-Corp. The change became effective il 1, 1965. addition to Ruben, Mrs. Louise son will serve as Secretary-sourer. Micheal Wilfinger will inue as parts manager. Ruben no change in present personnel is cipated. Mrs. Jackson will also inue her duties as office manager, e Arthur Baris and Peter En-ger will be responsible for sales. he service division will be oper-as in the past, with Charles Lof-Peter Dreches, William Russell, Sam Satterfield. Mrs. Patterson's e staff will include Sudie York Muriel Varone. The receiving and ping division will be staffed by

Beano Tyler, Fred Misher and Lionel

Beano Tyler, Fred Misher and Lionel Smith. Ruben said that the one-stop on the premises will be continued under the direction of Pat Blunda, assisted by Ricky Elliot and Linda Shipley. Ruben, until his appointment, was associated with the Harold M. Lieber-man Company, Inc., Seeburg distribu-tor in Minneapolis. He joined the firm right after World War II, following service with the U. S. Army, and in recent years served as general man-ager.

ager. Adair said, "we are happy to have a man representing Seeburg who has such a broad background in all phases of the coin-machine field. Many Min-nesota operators have told us of their high regard for Lew because of the many progressive innovations he helped bring to their area. We are certain that operators in Lew's new distributing area will be quick to distributing area will be quick to learn of his many capabilities and willingness to work with them," he concluded.

imports, having relaxed restrictions more than one year ago. As the export market has grown however, ranging from \$20,653,085 in 1958, to the present day \$44 million figure, the number of machines has not kept pace. The reason for this is of course the later model machine tagged with the higher price, result-ing in overall increased dollar volume. Europeans demand the latest flip-per machines and the stereo 45-33 music machine. Each factory has a compact model which serves tight space demands in Japanese and Euro-pean locations. Vending machine manufacturers have long since found that overseas factories best fulfill the demand for vending equipment, plus that overseas factories best fulfill the demand for vending equipment, plus the fact that Europe makes its own equipment as well. As the economy of these countries has grown, based on prosperity programs, the "foreign" countries appear more "American" than ever and teh inflated dollar has brought about mass buying. In conjunction with this, not only have television and fashions reflected the American taste, but the music and amusement industry has had to meet demands for this market with Ameri-can merchandise.

demands for this market with Ameri-can merchandise. Prospects for continued good busi-ness depend on legislative rulings in various countries—another reflection of the "American" way. As the indus-try grows, government intervention

from the standpoint of gan laws, under-age laws, license fee taxation, to say nothing of restrictions designed to protec home dollar, all enter into the nicture picture.

Outlined in this issue are the

outlined in this issue are the a sales figures in a country-by-co breakdown for the four quarte 1964 as well as the annual fig Leading countries for each o three types of equipment are listed to facilitate quick referen. The outlook here, in spite of a rulings which have already him export sales, is bright. Factories music for sale, as well as dis have no cause for a tightening of belt, except where credit is resta Amusements, on the other hand, grow through the pangs of pro-and await more liberal legis which will permit recognitio amusement machines for what are—low priced entertainment. New markets, not yet tapped, the Pacific and throughout Asia porters see entry by way of J

porters see entry by way of J The Middle East offers growth j tial and is already being surveye for 1965-only time will tell wh or not the dollar volume figure has grown with each successive since the first machine was shi will continue to increase.

# **Fesjian Off For Middle East**

Reaches Halfway Mark On Overseas Itinerary



SUREN D. FESJIAN

NEW YORK—Suren D. Fesjian passed the halfway mark of his four-month European trip last week, and according to Aspet Varten and Rich-ard Sarkisian, executives of Mondial Commercial Corporation, the interna-tional exporting firm's President will embark this week for the Middle East. Fesjian left this country on Janu-ary 31st in order to spend time and lend financial assistance to the firm's official distributors in parts of Europe where local rulings have been detri-

where local rulings have been detri-mental to increased amusement ma-

mental to increased amusement ma-chine volume. Upon leaving for Europe at that time, Fesjian advised Cash Box that he would introduce a plan whereby the present problem of up to ten-year old equipment continuing on location would be eased. Also, in countries such as Europe, where credit restric-tions have been stringent, the Mondial

head said that he would introdinew finance program to enable ators in this and other areas to chase Gottlieb, Chicago Coin and way equipment. The firm is excl factory representative for the Chicago plants, in Europe. Pr confusion which links amusemen chines—pinball machines—with equipment now classified by fo governments as "gambling," another target of Fesjian's. Varten and Sarkisian, while with ing specific comment on Fes progress, told Cash Box that dial's programs met with much cess during his two-month visit. Between now and the end of Fesjian will tour Midde Ea Countries and Eastern Euro markets with an eye toward dev ing new markets for his lines. Th port exec's trip will be conclud May when he will return to the dial offices in New York City. head said that he would introd

# D. Ops Elect Maxwell, To Fight Cig Tax

CAGO—The Music & Vending rators' Association of South Da-highlighted the regional organ-on's annual convention, February 9, at the Ward Hotel, in Aber-, with a gala celebration of its Anniversary. During the two session the surviving charter ibers who helped to form the asso-ion in February of 1945, in Pierre, e feted and honored by the mem-hip.

ion in February of 1945, in Pierre, a feted and honored by the mem-hip. arold Scott, who is the sole sur-r of the original framing commit-of the charter, and one of the iders, was singularly honored with ovation. He delivered the keynote

h Box-April 10 1965

address on the subject: "Reminiscing" at the banquet, Monday evening, Feb-

at the banquet, Monday evening, Feb-ruary 29. Other original charter members on hand were: Roy Foster, Sioux Falls, S.D.; Bill Powers, Las Vegas, Neveda; Burl Brown, Mobridge, S.D.; and Mrs. Janet Trucano, of Deadwood, S.D. First item

S.D. First item up on the business agenda was the election of officers for the new term. This session was chaired by John Trucano, outgoing president. The new president is Dar-low Maxwell, of Pierre, S.D. The other officers are: Max Hasvold, Sioux Falls, vice president; and Earl Por-

ter, of Mitchell, secretary-treasurer. The Board of Directors consists of John Trucano, Dean Schroeder, Her-man Warren, and Ronald Manols. A new member firm, the Great Plains Vending Company, of Sioux Falls, was voted into the association by unanimous approval at this meet-ing.

ing. Several taxation problems existing in the state of South Dakota were discussed openly during the business sessions, along with the ASCAP legislation currently pending in the nation's capital.

Efforts are being pursued by the

association to effect certain cha in the state law regarding sales The going rate in South Dakot sales tax is 3% of the gross, w was previously 2%. Furthermore cigarette tax was increased from pack to  $8\phi$ . The association is se up the machinery to attack thes fair increases vigorously.

Several phonograph factories represented at this 20th anniver meeting by: Les Rieck, Rock-Ola Corp.; Bert Davidson and C. B. Wurlitzer Co.; and Chuck Gates the Seeburg Corp.



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# 1964 ANNUAL EXPORT VOL

# PHONOGRAPHS

AMUSEMENT M

	COUNTRY	1	964 VOLU (JanDec			963 VOLU (JanDec		COUNTRY	19	64 VOLU (JanDec	
		Units		Dollars	Units		Dollars		Units	(	Dollars
	NO. and CENTRAL	AMER	ICA					NO. and CENTRAL	AMER	ICA	
1	Bahamas Barbados Bermuda	$\frac{40}{14}$	•••••\$	_	65	•••••		Bahamas Barbados	125	\$	
	British Honduras Canada	$14 \\ 16 \\ 1.513$	•••••	5,245 5,269 1,147,346	2 10 1,603	•••••	500 7,892 1,014,281	Bermuda British Honduras Canada	368 6,166	••••	79,335
-	Costa Rica Dom. Rep.	55 540		43,181 138,219	50 567		40,296 154,672	Costa Rica Dom. Rep.	2		400 10,250
1	El Salvador Fr. West Indies Greenland	5 16	•••••	4,383 4,518	26 18	•••••	$15,724 \\ 5,500$	El Salvador Fr. West Indies	4	•••••	900
	Guatemala Haiti	3		2,534	7	•••••	5,808	Greenland Guatemala Haiti		· · · · · · · · · · · · · · · · · · ·	Ξ
	Honduras Iceland	56		12,324	6		5,309	Honduras Iceland	22		5,084
	Jamaica Lw Ww. Is. Mexico	$\begin{array}{r} 674\\14\\441\end{array}$	•••••	239,683 12,337 186,002	$207 \\ 14 \\ 256$	•••••	$48,233 \\ 4,758 \\ 97,779$	Jamaica Lw Ww. Is. Mexico	3		9,960 1,217 54,522
	Neth. Antilles Nicaragua	9 144		6,763 80,661	24 68	•••••	14,818 32,458	Neth. Antilles Nicaragua	28 9	•••••	9,852 2,655
	Panama Trinidad TOTAL	91 16		84,867 13,315	1	•••••	82,993 1,100	Panama Trinidad	37		40,803 11,513
	SOUTH AMERICA	3,647	\$	2,016,684	3,042	\$	1,560,164	SOUTH AMERICA	7,791	\$	1,334,603
	Argenting	16	\$	10,247	48		10,339	Argentina		\$	58,972
	Bolivia Brazil Br. Guiana		••••••••	4,707	3		2,552 2,748	Bolivia Brazil Br. Guiana	—		Ξ
	Chile Colombia	71 2		66,699 1,320	42	••••••	37,236	Chile Colombia	43		10,040
	Ecuador Peru Surinam	$\begin{array}{c} 24\\ 154\\ 8\end{array}$	•••••	$18,870 \\ 77,124 \\ 2,145$	152	••••••	110,311	Ecuador Peru	212	•••••	17,825 2,325
-	Uruguay Venezuela	15 711	••••••••••	2,145 5,350 312,692	12 15 661		$8,329 \\ 1,674 \\ 274,148$	Surinam Uruguay Venezuela	55	•••••	2,323 2,040 330,648
1	TOTAL		\$					TOTAL		\$	
	EUROPE Austria	91	\$	37,915	164	e	122,847	EUROPE Austria	138		40,799
	Azores Belgium				8,879			Azores Belgium	5	•••••	3,826
L	Cyprus Denmark	35 56	•••••	16,103 45,536	33 29	•••••	18,707 24,239	Cyprus Denmark	$132 \\ 1,144$	•••••	51,519 579,900
	Finland France Greece	68 751 916	•••••	54,450 580,180 277,660	505 590 408	•••••	$392,312 \\ 468,740 \\ 119,575$	Finland France Greece	272 14,327 439		65,055 6,232,398 151,040
	Ireland Italy	2 705		1,085 445,542	1,010		751 692,902	Ireland Italy	30		14,253 1,922,552
	Malta Netherlands	5 479		4,647 219,954	3 408	•••••	2,654 199,299	Malta Netherlands	563		122,244
	Norway Portugal Spain	$15 \\ 2 \\ 2$	•••••	$11,506 \\ 2,000 \\ 1,650$	16 	•••••	10,968 2,302	Norway Portugal Spain			434,283 2,650 41,817
	Sweden Switzerland	$86 \\ 541$		70,265 431,953	131 1,133	· · · · · · · · · · · · · · · · · · ·	92,877 936,828	Sweden Switzerland	1,111		540,826 1,322,920
	Trieste Turkey United Kingdom	1,554	•••••	875,500	$12 \\ 1,277$		8,854 647,651	Trieste Turkey United Kingdom	78		62,317 3,955,150
-	West Germany Yugoslavia	6,271	· · · · · · · · · · · · · · · · · · ·	4,131,129 640	6,331 25	•••••	3,767,072	West Germany Yugoslavia	9,744		3,060,324
	TOTAL	17,593	\$1	10,957,853	20,957	\$	12,856,734	TOTAL	53,006	\$	20,066,033
	ASIA Arabia	4	\$	2,846	_		_	ASIA Arabia	_	\$	_
	Bahrain Ceylon	4	•••••	2,840 2,880 770	Ξ	· · · · · · · · · · · · · · · · · · ·	=	Bahrain Ceylon	=		_
	Fed. Malaya Hong Kong	71 48	•••••	$29,394 \\ 26,455$	74 17	•••••	34,576 11,091	Fed. Malaya Hong Kong	118 14	•••••	37,647 3,781
	India Iran Israel	Ξ	•••••	Ξ	4	· · · · · · · · · · · · · · · · · · ·	1,160	India Iran Israel	2	•••••	1,400
	Jordan Japan	3,234		1,728,739	2,224		1,022,854	Jordan Japan	5,383		1,792,077
	Korean Rep Kuwait	$\frac{55}{38}$		47,154	24 6 59		$13,504 \\ 3,764$	Korean Rep Kuwait	$\frac{59}{303}$	•••••	27,179 156,449
	Lebanon Nansei Is. Pakistan	251 	· · · · · · · · · · · · · · · · · · ·	92,402	6 <u>38</u>	••••••••••	21,270 260,369	Lebanon Nansei Is Pakistan	86		61,166
	Philippine Rep Singapore	264	•••••	112,481	$260 \\ 3$		$65,971 \\ 900$	Philippine Rep Singapore	113		64,535
	Syria Taiwan Thailand	21	•••••	11,257	Ξ	· · · · · · · · · · · · · · · · · · ·	=	Syria Taiwan Thailand	7		5,458 950
	Vietnam TOTAL		\$		2 3,311	\$	1,326 1,436,785	Vietnam TOTAL	24	<u></u> \$	16,241
	AUSTRALIA							AUSTRALIA			
	Australia New Zealand		\$	48,794 2,532	$\begin{array}{c}157\\32\end{array}$	\$	67,066 4,235	Australia New Zealand		\$	223,408 4,765
	T. Pac. Is. Fr. Pac. Is.	8		2,398	6		3,957	T. Pac. Is. Fr. Pac. Is.	2		660
	TOTAL	157	\$	53,724	195	\$	75,258	TOTAL	838	\$	228,833
	AFRICA Algeria	_	\$	_	_	\$	<u> </u>	AFRICA Algeria	_	\$	<u>-</u>
	Br. East Africa Canary Is.	Ξ		Ξ	$\frac{10}{}$	•••••	2,740	Br. East Africa Canary Is	40		8,543
	Egypt Ethiopia Fr. Somaliland	Ξ	•••••	Ξ	Ξ	••••	Ξ	Egypt Ethiopia Fr. Somaliland	11	• • • • • • • • • •	4,488
	Gabon Ghana	Ξ		14 999	• =	••••		Gabon Ghana	4		2,340
	Kenya Liberia Libya	46		14,283	17 	•••••	3,515 4,484	Kenya Liberia Libya	9		2,625 6,825 6,000
	Malagas Morocco	-		=	Ξ	•••••	=	Malagas Morocco	74 7		32,366 5,500
	Mozambique O. W. Africa	Ξ		Ξ	7	•••••	1,100	Mozambique O. W. Africa	25		4,180
	Rep. Congo Rhod. NY Som. Rep		•••••	1,135	Ξ	••••	Ξ	Rep. Congo Rhod. NY Som. Rep.	37		12,062
	Tanzania Tunisia	5		1,494	=	•••••		Tanzania Tunisia	_		
	Union So. Africa TOTAL	56	\$	755 17,667	6 44	\$	2,550 14,389	Union So. Africa TOTAL	304 .	\$	<u>14,030</u> <u>100,552</u>
1	GRAND TOTAL	26,450	\$15	608,865	28,486	\$1	6,390,677	GRAND TOTAL	69,424	\$2	4,318,754

# OIN MACHINE ME REPORT



# CHINES

1963 VOLUME (Jan.-Dec.) Dollars

84		42,262
2	•••••	42,262 1,190 56,848
21		56,848
16		884,066
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c		25 694
6.7		35,684 5,274
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4		49,210
0	\$	1,082,646
	••••	1,002,040
6	\$	177,930
-		—
-		996
1 7 2		43,541
2		8,680
-		0.070
97		3,372
9705		3,372 12,527 14,620
		515,111
7	\$	836,837
5	\$	24 102
6		13,220
0		$\begin{array}{r} 34,192\\ 13,220\\ 13,220\\ 2,407,713\\ 26,340\\ 376,446\\ 131,929\\ 5,226,449\\ 182,720\\ 17,100\\ 1,564,156\\ 1,090\\ 90,160\\ 162,782\\ 9,525\\ 70,929\\ 383,084\\ 1,611,111\\ 22,020\\ 3,247,872\\ 2,199,195\\ -\\ 17,778,033\\ \end{array}$
6	•••••	26,340
ĩ		131.929
1		5,226,449
5		182,720
9115925	••••••	1.564.156
5		1,090
4		90,160
6	•••••	162,782
4635		70,929
8		383,084
0		1,611,111
3		22.020
8		3,247,872
4		2,199,195
-		
0	\$1	17,778,033

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	14,653
	5,955
	3,200
	5,410
••••	73,214 716,172
	716,172
	35,466
••••	
	50,178
	36,652
• • • • • • • • •	15,884
	2,675
	2,228
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	3,074
\$	967,100
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9	• • • • • • • •	4
9	• • • • • • • • •	4,335
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2	••••	5,151
	••••	10.054
6 4	• • • • • • • • •	18,954
4	•••••	2,000
1	••••	5,303
1	•••••	5,303
_	•••••	
-	•••••	11,338
7 9	*****	
9_		61,391
5	\$2	0,866,737

# VENDING MACHINES

	1	964 VOLU		1963 VOLUME					
COUNTRY	Units	(JanDec.	.) Dollars	Units	(JanDec	.) Dollars			
NO. and CENTRAL Bahamas			31,749	143	\$	12,537			
Barbados Bermuda		\$ \$	13,292	38	••••••	5,434			
British Honduras	7,571	•••••		4,228		1,181,571			
Costa Rica	7,571 		1,528,881	232	· · · · • • • •	3,323			
Dom. Rep. El Salvador Fr. West Indies	5 5	•••••	2,463 1,625	232	•••••	3,023			
Greenland	=		=	=	•••••	_			
Guatemala Haiti Honduras	=	•••••	=	=	•••••	—			
Iceland		•••••		54	· · · · · · · · · · · ·	5,404			
Jamaica Lw Ww. Is.	22	•••••	5,645		•••••	_			
Mexico	482	•••••	51,544	521	•••••	32,639			
Nicaragua Panama	70		30,338	1 32	•••••	980 7,076			
Trinidad	8,289	\$	1,665,537	2 5,251	\$	1,060 1,250,024			
SOUTH AMERICA									
Argentina	18	\$	9,216	24	\$	5,655			
Bolivia Brazil	=			—	•••••	=			
Br. Guiana Chile	=		=	=	•••••	=			
Colombia Ecuador	27 110		$3,010 \\ 2,064$	253	••••	4,395			
Peru Surinam	54		1,079 750	=	••••	=			
Uruguay Venezuela	204		30,790	$1 \\ 100$		680 17,729			
TOTAL	368	\$	46,909	378	\$	28,459			
EUROPE									
Austria Azores	125	\$	42,883	358	\$	71,852			
Belgium	512		219,272	898	•••••	222,864			
Denmark	126		48,475	15	••••	2,735 115,600			
Finland France	$\begin{array}{r}182\\623\end{array}$		$137,354 \\ 155,677$	188 492		70,908			
Greece Ireland	· =		=	4		862			
Italy Malta	839		76,213	319		64,282			
Netherlands Norway	$135 \\ 130$		30,006 33,787	- 176 34		$47,127 \\ 6,092$			
Portugal Spain	143		150,243	- 1		566			
Sweden	374 397		160,328 117,493	566		85,468 94,853			
Trieste	=			_		_			
United Kingdom West Germany	2,134 2,755		562,949 755,040	$1,954 \\ 2,264$		383,361 723,995			
Yugoslavia TOTAL	8,475	\$		7,643	\$	1 890 565			
ASIA	0,410		2,403,120	1,040		1,000,000			
AJIA Arabia	2	\$	1,970	33	\$	3,098			
Bahrain Ceylon	_			_	•••••	=			
Fed. Malaya Hong Kong	2		571			1,246			
India Iran	=		_	-	••••				
Israel	_		=	2	• • • • • • • • •	1,006			
Jordan Japan	301		69,900	432	•••••	272,624			
Korean Rep	6		3,209	3	•••••	1,500			
Lebanon Nansei Is.	30		2,400	280	••••	39,192			
Pakistan Philippine Rep	229		72,413	57		16,230			
Singapore	_		=	_		_			
Taiwan Thailand	=		=	1,183	• • • • • • • • • •	17,653			
Vietnam TOTAL	253 823	\$	16,835	1	•••••	600			
	023	····Ψ	107,250	1,994	\$	353,149			
AUSTRALIA Australia	81	\$	27,119	225	\$	45,562			
New Zealand	_	•••••			• • • • • • • • •	40,002			
T. Pac. Is Fr. Pac. Is			27,119	225		45 500			
					\$	45,562			
TOTAL	81	\$	21,110	220					
TOTAL	81		21,120	220					
TOTAL AFRICA Algeria Br. East Africa	81	\$	=	=		Ξ			
TOTAL AFRICA Algeria Br. East Africa Canary Is. Egypt	81	\$			•••••	Ξ			
TOTAL AFRICA Algeria Br. East Africa Canary Is. Egypt Ethiopia Fr. Somaliland	81	\$ 							
TOTAL AFRICA Algeria Br. East Africa Canary Is. Egypt Ethiopia Fr. Somaliland Gabon Ghana	81	\$			· · · · · · · · · · · · · · · · · · ·				
TOTAL AFRICA Algeria Br. East Africa Canary Is. Egypt Ethiopia Fr. Somaliland Gabon Ghana Kenya Liberia		\$							
TOTAL AFRICA Algeria Br. East Africa Canary Is Egypt Ethiopia Fr. Somaliland Gabon Gabon Ghana Kenya Liberia Libya		\$	1,100						
TOTAL		\$							
TOTAL		\$	  1,100						
TOTAL		\$							
TOTAL TOTAL AFRICA Algeria Br. East Africa Canary Is. Egypt Ethiopia Fr. Somaliland Gabon Ghana Kenya Liberia Libya Morocco Mozambique O. W. Africa Rep. Congo Som. Rep. Tanzania			  1,100						
TOTAL	 	\$	1,100 	 		  4,500			
TOTAL			1,100 	8		4,500			

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# ANNUAL EXPORT VOLUME REPORT

# Phonographs

				101	IUS	JI Q		3						130		
UNTRY	lst	Quarter V	olume	2nd	Quarter V	olume		Quarter V		4th	Quarter V	olume	COUNTRY	lst	Quarter Va	olume
		nMar. 19			prJune 1			uly-Sept. 1		1	OctDec. 1			(Ja No. of	inMar. 19	064) Dollar
	No. of Units		Dollar Volume	No. of Units		Dollar Volume	No. of Units		Dollar Volume	No. of Units		Dollar Volume		Units		Volume
and CENTRA													NO. and CENT	RÁL		
ERICA				10		10.007			1 000	10	0	7 1 7 9	AMERICA		~	0.000
dos	. —		<u> </u>	$\frac{12}{-}$	•••••\$	12,685		•••••\$	1,900			7,152	Bahamas Barbados	—	\$ \$	— ·
ida 1 Honduras	. 4		2,400 2,999			2,270	7	•••••	2,845	_	•••••	_	Bermuda British Honduras	—		3,510
a Rica		· · · · · · · · · · ·	$317,403 \\ 10,504$	570 2		$478,361 \\ 1,583$	242 12	· · · · · · · · · · ·	$215,886 \\ 10,211$	266 27		135,696 20,883	Canada Costa Rica	—	•••••	280,882
Rep	. 3	· · · · · · · · · · ·	$59,397 \\ 2,766$	180	••••	44,494	63	••••	14,624			19,704 1,617	Dom. Rep El Salvador		· · · · · · · · · · ·	900
est Indies and	. 5		1,250		•••••	2,500		••••	_		•••••	768	Fr. West Indies Greenland	—		_
mala	. 3		2,534	-		Ξ		•••••	_		••••	=	Guatemala Haiti :	—		_
iras	. 2		350	21		5,299	17	•••••	3,675			3,000	Honduras lceland	15		2,174
ca	. 122		$38,453 \\ 4,969$	177		46,229 1,591	166		71,628	209		83,373 5,777	Jamaica Lw. Ww. Is.	5		1,200
Antilles	. 124		39,172	82		31,682 4,003	118		41,886 1,900			73,262 860	Mexico Neth. Antilles	659		44,956 5,220
agua	. 33		$21,361 \\ 15,493$	34		22,635 19,714	29 26		13,152 26,423	48 21		$23,513 \\ 23,237$	Nicaragua Panama	—		14,884
ad	. 5	•••••	4,925		• • • • • • • •			•••••		11		8,390	Trinidad	• • • •		
AL			\$ 532,276	1,131	•••••	673,046	684	\$	404,130	796	\$	407,232	TOTAL		\$	357,026
TH AMERIC		,				1 -00							SOUTH AMER			05 010
tina 1	. —		-	6	· · · · · · · · \$	1,590	10	•••••••••	8,657		\$ \$	_	Argentina Bolivia	—	· · · · · · · · \$	35,610
1 <mark>iana</mark>		· · · · · · · · · · ·			•••••	2,000		••••	_	3	•••••	2,707	Brazil Br. Guiana	—		_
	. 11		9,920			47,559 1,320	10	•••••	9,220	-	•••••	=	Chile Colombia	—	•••••	10,040
or	18		7,408	-		16,625	24 23		$18,870 \\ 4,455$	79		48,636	Ecuador Peru	12		4,825
ay			_	_		_	6		610	$\frac{2}{15}$		$1,535 \\ 5,350$	Surinam Uruguay	6	\$	2,325
1ela 'AL			87,184 104,512	297	\$	$\frac{111,183}{180,277}$		· · · · · · · · · ·	43,831			$\frac{70,494}{128,722}$	Venezuela			155,861
OPE	209		, 104,912	091		100,411	132	\$	85,643	213		220,122	TOTAL	700	\$	203,301
a	10		8 8,970	23	\$	10,017	16	\$	6,957	42	\$	11,971	EUROPE Austria	20	\$	8,312
m			1,706,974			789,382	1.003		526,549			727,233	Azores	—		436,936
s ark	. 7		3,390 14,273	8		4,600 22,369	1,003	· · · · · · · · · · · ·	2,978	14		5,135 6,727	Belgium Cyprus			5,500
.d	. 10	•••••	8,100	—		86,628	56	••••••••••	2,167 45,730	2		620 49,027	Denmark Finland	110	•••••	172,889 4,950
2 · · · · · · · · · · · · · · · · · · ·	206	••••••••	347,915 66,826	168		48,015	$\begin{array}{c}143\\227\end{array}$	••••	$96,610 \\ 66,032$	315		96,787	Greece	271	•••••	1,661,164 102,800
i	413		1,085 228,003	259	•••••	192,366	_	•••••	_	33	•••••	$25,173 \\ 1,867$	Ireland Italy	2,687		11,533 905,131
lands	211	•••••	1,851 115,966	94	•••••	33,149	1 78	· · · · · · · · · ·	929 33,638	96	•••••	37,201	Malta Netherlands	195		41,467
al	2	•••••	11,506 2,000				=	••••	_			=	Norway Portugal			$     \begin{array}{r}       181,739 \\       2,650     \end{array} $
n,	. 13		9,934	32	•••••	24,104	2 23	· · · · · · · · · ·	$1,650 \\ 21,181$	18		15,046	Spain Sweden	36 341		6,610 228,780
rland	. —	· · · · · · · · · · ·	141,646			153,181	8		6,914		•••••	130,212	Switzerland Trieste	2,141		503,190
Kingdom	480		286,060	$3\overline{40}$		199,706	365	•••••	166,392	369	•••••	223,342	Turkey United Kingdom	18		14,724 869,077
lavia	1,700		1,118,783	1,563		1,043,582	1,441	· · · · · · · · · · ·	902,496	1,567		1,066,268 640	West Germany Yugoslavia			442,472
'AL	6,089	• • • • • • • • • •	\$ 4,073,282		\$	2,607,099	3,371	\$	1,880,223	3,971	\$	2,397,249	TOTAL			5,599,924
A			100										ASIA			
in		· · · · · · · · · · · \$	3 2,846	_		_	_	••••	_	4	\$	2,880	Arabia Bahrain			<u> </u>
Ialaya	$1 \\ 37$	· · · · · · · · · · · ·	$770 \\ 13,912$	21		9,310	=	• • • • • · · • • •	=	13		6,172	Ceylon Fed. Malaya			12,330
Kong	15		7,811	7		5,541			7,256	15	•••••	5,847	Hong Kong India	8		2,400
• • • • • • • • • • • • • • • • • • • •			_			_	_	•••••	_			_	Iran Israel	2	•••••	1,400
·		• • • • • • • •	345,384			481,680	755	••••	400,023	950		501,652	Jordan		•••••	333,856
n Rep. t	. 25		20,446			401,000		••••		30		26,708	Japan Korean Rep	6	•••••	5,916
on i Is.	. 3	•••••	660 21 815	$18 \\ 122$	•••••	4,710 41,806	2	••••	650 12 221	15 26		$3,385 \\16,460$	Kuwait Lebanon	56	•••••	19,660
an pine Rep.		•••••	21,815	-	• • • • • • • • •	28,697		•••••	12,321	-		1,940	Nansei Is. Pakistan		•••••	4,173
oore		•••••	52,604	—	•••••	<u> </u>	47	••••	29,240		•••••	1,040	Philippine Rep Singapore	—	•••••	_
n nd		•••••	Ξ		•••••	Ξ	_	••••	-		•••••	2,680	Syria Taiwan	5	•••••	4,311
m		•••••			•••••		13	••••	8,577	8	· · · · · · · · · · ·		Thailand Vietnam		· · · · · · · · · · · ·	
AL	952	•••••	466,248	1,116	\$	571,744	852	\$	458,067	1,071	\$	567,724	TOTAL			384,046
	07					45.004						0.005	AUSTRALIA			
Lealand	. 13	•••••	1,372	10	•••••	$17,604 \\ 1,160$		•••••	1,776	-		6,987	Australia New Zealand	—	\$	52,221
c. Is.			680 			1,302	2	• • • • • • • • • •	416				T. Pac. Is Fr. Pac. Is			_
'AL	82	· · · \$	24,479	57	\$	20,066	4	\$	2,192	14	\$	6,987	TOTAL			52,221
ICA													AFRICA			
a Ist Africa	. —	•••••	>	_	•••••	—	_	••••	-	_	\$	=	Algeria Br. East Africa	—	·····\$	—
y Is.		•••••	Ξ	Ξ	•••••	=	Ξ	••••••••••••••••••••••••••••••••••••••	=	_	•••••		Canary Is. Egypt	···· —		_
omaliland	. —	•••••	Ξ	_	•••••	=	_	•••••	_	_		_	Ethiopia Fr. Somaliland	—	•••••	_
•••••••••••••••••	. —		—	Ξ	•••••	=	_	· · · · · · · · · · ·		_		=	Gabon Ghana	—	•••••	
a	. —		2,890	=	•••••	Ξ	8	••••••••••	1,713	28	•••••	9,680	Kenya Liberia	—		2,625
as	. —	• • • • • • • • • •	—	=		Ξ	Ξ	· · · · · <b>· · · ·</b>	=	_		Ξ	Libya Malagas	14	••••	5,458
co nbique	: _			=	•••••	_	=	••••••••••	Ξ.	_		_	Morocco Mozambique	5		900
Africa Congo	: _		_	_		Ξ	Ξ	<b></b>	_	Ξ.		Ξ	O. W. Africa Rep. Congo	::: <u> </u>		_
NYRep.	: _		_	4	• • • • • • • • •	1,135	_	•••••	=	—		_	Rhod. NY Som. Rep	: =		=
niaa	: =		-	Ξ	•••••	_	Ξ.	•••••	_	5		1,494	Tanzania Tunisia	···· =		Ξ.
D. Africa CAL	. —		2,890			1,135			1,713	$\frac{1}{34}$	\$	755	Un. So. Africa TOTAL	34	\$	8,315 17,298
ND TOTAL	8,438			6,861	\$		5,051	\$		6,100		3,519,843	GRAND TOTAL			6,619,776

Cash Box-April 10 1965

Amusement

# FOUR QUARTERLY REPORTS FOR 1964



# Machines

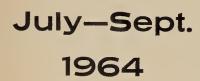
# **Vending Machines**

	olume 1964) Dollar Volume	(Jul No. of	Quarter y-Sept.	Volume 1964) Dollar Volume	(Oc No. of	Quarter ' :tDec.		COUNTRY	(Ja No. of Units	Quarter V inMar.		(Ap No. of	Quarter orJune		(Jul No. of	Quarter ly-Sept.	Volume 1964) Dollar Volume	(Oc No. of	Quarter :tDec.	Volum 1964) Dol Volu
\$	1,650 2,650 289,080	28 337 768 2 87	· · · · · · · · · · · · · · · · · · ·	5,106 65,191 185,962 400 6,655	$ \begin{array}{r} 75\\ 20\\ 1,642\\ 10 \end{array} $	\$ 	12,008 7,984 330,124 3,595	AMERICA Bahamas Barbados Bermuda British Honduras Canada Costa Rica	$\begin{array}{r} 36\\ \overline{34}\\ \overline{1,276}\end{array}$	\$ 	18,654 8,093 313,317	16  1,346 	\$ 	6,300 	24	\$	5,199 447,142	Ξ	\$ \$ 	4, 414,
	2,910 1,120		· · · · · · · · · · · · · · · · · · ·	3,770		· · · · · · · · · · · · · · · · · · ·	3,870	Dom. Rep El Salvador Fr. West Indies Greenland Guatemala Haiti : Honduras Iceland Jamaica		· · · · · · · · · · · · · · · · · · ·			•••••	1,415		· · · · · · · · · · · · · · · · · · ·	2,463 — — — 2,750	5         8	· · · · · · · · · · · · · · · · · · ·	1,
· · · · · · · · ·	2,930  2,524 11,513 314,377	8 5 47 1,292	· · · · · · · · · · · · · · · · · · ·	844 1,475 13,415 282,818	47 13 40 <u></u> 1,861	· · · · · · · · · · · · · · · · · · ·	5,792 4,632 1,180 9,980	Lw. Ww. Is. Mexico Neth. Antilles Nicaragua Panama Trinidad TOTAL SO. AMERICA	. 123       	\$	8,378 17,976 366,418	96 	·····	16,628 4,859 383,105	186 	· · · · · · · · · · · · · · · · · · ·	18,947 	77 19 1,651	·····	7, 3, 433,
\$	10,201		\$ 		19   200	\$ 	13,161 — — — 13,000	Argentina Bolivia Brazil Br. Guiana Chile Columbia Ecuador Peru	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$		9,216 —  2,804 2,064		\$			\$		  	\$ 	1,
· · · · · · · · · · · · · · · · · · ·	1,340 120,887 132,428 8,895 3,826 528,372	-	· · · · · · · · · · · · · · · · · · ·		72	·····\$	20,802	Surinam Uruguay Venezuela TOTAL EUROPE Austria Azores Belgium	$\frac{47}{200}$		5,272 19,356 8,567 87,100		\$	7,900 7,900 7,183	72	·····\$	750 10,944 11,694 25,325 76,698	9	·····\$	<u>6,</u> 7, 1, 16,
	3,736 148,278 29,621 2,682,758 38,607 572,783 38,236	$ \begin{array}{r}             64 \\             247 \\             45 \\             2,012 \\             4 \\             2 \\           $	· · · · · · · · · · · · · · · · · · ·	27,121 126,823 16,064 893,203 3,100 1,500 100,048 	$ \begin{array}{r} 1,072 \\ 50 \\ 236 \\ 41 \\ 2,204 \\ 40 \\ 4 \\ 663 \\ \hline 159 \\ \end{array} $	· · · · · · · · · · · · · · · · · · ·	$\begin{array}{r} 273,735\\ 15,162\\ 131,910\\ 14,420\\ 995,273\\ 6,533\\ 1,220\\ 344,590\\ 31,727\end{array}$	Cyprus Denmark Finland France Greece Iteland Italy Malta Netherlands	. 50 . 33 . 264  . 544	· · · · · · · · · · · · · · · · · · ·	675 24,285 51,428 43,546 17,728		· · · · · · · · · · · · · · · · · · ·	39,451 29,500 6,182 14,210 	35 53 56	· · · · · · · · · · · · · · · · · · ·	17,750 39,345 17,798 2,460 3,176	1 82 209 	· · · · · · · · · · · · · · · · · · ·	67, 72, 11, 5,
	93,507 14,799 108,383 250,153 29,788 985,626 518,680	$ \begin{array}{r} 266\\ -8\\ 230\\ 510\\ -14\\ 2,712 \end{array} $		46,377 1,712 98,656 153,994 11,881 1,050,692 940,645	$ \begin{array}{r} 210 \\ 62 \\ 244 \\ 937 \\ \hline 7 \\ 2,451 \\ \end{array} $	· · · · · · · · · · · · · · · · · · ·	112,660 18,696 105,007 415,583	Norway Portugal Spain Sweden Switzerland Turkey United Kingdom West Germany	$ \begin{array}{c}     11 \\     6 \\     30 \\     229 \\     - \\     437 \\     437 \end{array} $	· · · · · · · · · · · · · · · · · · ·	2,304 1,829 12,836 77,912 132,040 264,774	64 104 118 44 	· · · · · · · · · · · · · · · · · · ·	3,569 11,559 128,911 45,354 5,305 	15 125 114 —		7,423 38,541 27,925 112,762 119,403	55 18 101 10 		19, 12, 63, 6, 138, 193,
· \$ · \$ ·	6,056,048  7,305	9,110		3,708,537		• • • • • •	4,701,524	Yugoslavia TOTAL ASIA Arabia Bahrain Ceylon Fed. Malaya	. 2,662	· \$	725,024	2,392	\$	1,970	1,740	\$			\$	
	389,487 4,464 19,374	30 156	· · · · · · · · · · · · · · · · · · ·	621 	$ \begin{array}{c} 4 \\ \\ \\ \\ 1,511 \\ 12 \\ \\ 35 \end{array} $	· · · · · · · · · · · · · · · · · · ·	760 — 484,336 8,250 12,172	India Iran Israel Jordan Japan Korean Rep. Kuwait Lebanon	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	18,066		· · · · · · · · · · · · · · · · · · ·		35		11,996		· · · · · · · · · · · · · · · · · · ·	22,
· · · · · · · · · · · · · · · · · · ·	8,705 21,700 4,395 455,430			12,363 30,710 625 950 9,581 764,397			35,925 12,125 522 2,265 563,010	Nansei Is. Pakistan Philippine Rep Singapore Taiwan Thailand Vietnam TOTAL	· 2 ·	\$	728 728 11,145 29,939	52 		1,250 	30 109 — — — — 174		2,400 40,413 			30,
• • • \$ • • • • • • • • • \$	44,321 4,765  49,086				2	\$  \$	79,210  660	AUSTRALIA Australia New Zealand T. Pac. Is. Fr. Pac. Is. TOTAL	:	····.\$	14,703   14,703	49   49	\$			\$ 			\$	
· · · · · · · · · · · · · · · · · · ·	5,389			5 1,984  1,593 			5 1,170 2,988 2,340	Egypt		\$			\$						· · · · · · · · · · · · · · · · · · ·	
· · · · · · · · · · · · · · · · · · ·	5,750 6,200 2,580 3,638		• • • • • • •	10,688 	$     \begin{array}{c}             3 \\             8 \\           $		5,500	Kenya Liberia Libya Malagas Morocco Mozambique O. W. Africa Rep. Congo Rhod. NY		· · · · · · · · · · · · · · · · · · ·	1,100 									
· · · · · · · · · · · · · · · · · · ·	25,057			2,235	90	· · · · · · · · · · · · · · · · · · ·	3,480 37,097 5,800,061	Som. Rep. Tanzania Tunisia Un. So. Africa TOTAL GRAND TOTAL		·····	7,183 9,083 1,164,523	467 467 4,653		44,425 44,425 1,143,895	5 5 5,645		2,308 2,308 1,039,915	3,592	ŝ	1,104,0









JUNIRY	UNITS	DOLLARS
1. WEST GERMANY	6,271	\$4,131,129
2. BELGIUM	6,010	3,750,138
3. JAPAN	3,234	1,728,739
4. CANADA	1,513	1,147,346
5. UNITED KINGDOM	1,554	875,500
6. FRANCE	751	580,180
7. ITALY	705	445,542
8. VENEZUELA	711	312,692
9. GREECE	916	277,660
0. JAMAICA	674	239,683

# ANALYSIS OF THE ANNUAL COIN MACHINE & VENDING EXPORT VOLUME REPORT 1964

### GENERAL

The four quarterly export report finals for phonos, amusement and vending, if placed of a graph chart, would read like an electronic ping-pong match. Starting with the firs three months, smiles broadened as the volume reached almost \$13 million. The secon quarter straightened the smiles somewhat when just over \$12 million was recorded. Bu the third quarter, the one which reflected the straight-jacket credit conditions of France, the changing scene in Belgium, and other inequitable rulings, all of which limited export shipments, didn't even touch the \$9 million mark. By the year's end, th final quarter, which brought the record \$44 million annual figure into view, sales had climbed back to \$10.4 million. Brightest spot on the globe was Japan, which continues to shine. What the future will bring in France—and Italy, where as of March 25th no equip ment was permitted—only time will tell. Here's the way the "types" of equipment brok down.

### PHONOGRAPHS

Off \$8 million in world total volume, music picked up a half million dollars in North America thanks to Canada's drive and development. So. America managed to even-off in the face of trouble in Argentina. Peru did nicely in units but dollar volume remained constant. Europe dipped \$2 million largely because of Belgium and Switzerland where is is reported European made juke boxes which sell for around \$750 in domestic currency are making headway. The UK and West Germany, ever-true to the import cause, took more equipment than ever. Japan spoke for Asia with a resounding \$1.7 million volume and the boom is not near its peak, wherever the peak may be. Chicago, Grand Rapids and Tonawanda factories are enjoying a break-out in Japan, previously reported in a <u>Cash Box</u> editorial and on-the-scene exporters such as R. H. Belam, look for boom-markets to continue here not only in music but games as well. Several of the new equipment distribs in Japan are also unusually large operators. The stage is set for continued expansion here. In Africa, music is shipped mostly to Kenya, and from there to outlying territories. Bur the figure is rather constant.

### AMUSEMENTS

Imagine what the Amusements total would be if it were not for the problems in Europe. With a six-month flood of equipment going into France, for instance, the total figure would have been astronomical had it not been for restrictions imposed by the Government. Belgium can't make up its mind over bingos and pinball problems and Italy has completely rejected all amusements, even in clubs (March 25th notice). Italy registered almost \$2 million before the close-down. Switzerland fell off here too, with a \$300,000 drop for the year. England, bless her heart, bought almost \$4 million in amusements and games. The 15% import tax didn't mean a thing when it was passed before the year's end, and the 5% relaxing of this tariff bringing it to 10% won't mean anything either. Europe picked up \$2 1/2 million against '63 in spite of the legislative and credit restrictions. Japar bought 5,383 amusement machines in 1964. Some bright prospect! Kuwait continued to increase volume and the Philippines showed encouraging signs. Australia's economy and various rulings held the volume to \$200,000 but it was all welcome.

In African territories, Malagas led a group of one dozen countries, most of which represent good potential for the long-term pull.

By New Year's Eve 1964 the export market bought more that \$24 million in Amusements, more than half of the action. In spite of reported European-made pinball games and such America was still taking more than a lion's share of amusements business through exports.

### VENDING

This slow-growth area, for American-made equipment, picked up more than 25% with a \$1 million gain in '64. As usual, this figure represents only equipment (new and used) shipped from U.S. ports. The factories with European plants turning out machines for domestic use over there, would of course fatten this figure considerably.

Canada takes almost all of the No. American figure. So. America can't handle much of a business at this moment. Most of the gain was made in Europe where Spain led the rest, all of whom were evenly spread about neck and neck as far as total figures are concerned. Sweden and the UK are possible exceptions showing individual gains above the average. Japan dropped in vending, possibly because of increased factory production in the homeland. Africa's Un. of South Africa spurted for a \$53 thousand volume, after buying only 25 vendors in the whole of 1963.



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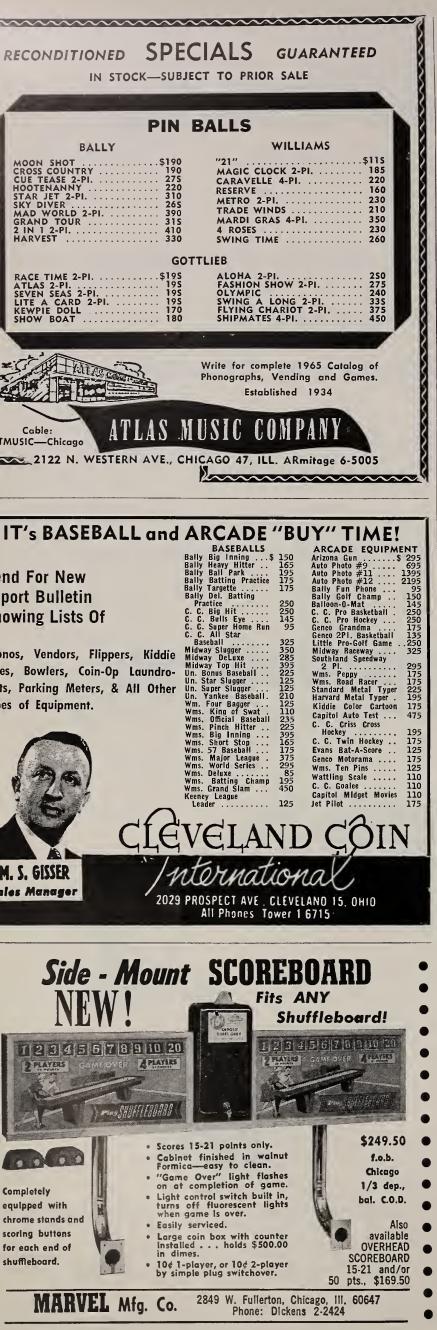




350 Fifth Avenue, New York City Telephone: WIsconsin 7-5669 CABLE ADDRESS: MONDINOV NEW YORK



MONDIAL INTERNATIONAL INCORPORATED 350 Fifth Avenue New York City Telephone: Wlsconsin 7-5661 CABLE ADDRESS: NYMONDIAL NEW YORK



# EXPORT SALES

# **A Seven Year Growth Pattern**

## EXPORT VOLUME FROM U.S. PORTS

	1958 - 1964	
Year	Units	Dollars
1964	114,428	\$44,380,018
1963	98,675	40,830,383
1962	86,423	30,444,480
1961	91,762	28,567,553
1960	88,288	21,581,194
1959	85,336	19,185,043
1958	82,510	20,653,085

★

# 1964 EXPORT **QUARTERLY STATISTICS**

★

 $\star$ 

#### FIRST QUARTER TOTALS Machines Dollars \$ 5,203,687 PHONOGRAPHS 8,438 22,396 AMUSEMENT 4,664 VENDING

TOTALS

35,498

6,619,776 1,164,523 \$12,987,986

# SECOND QUARTER TOTALS

	Machines	Dollars
PHONOGRAPHS	6,681	\$ 4,053,367
AMUSEMENT	19,540	7,032,426
VENDING	4,653	1,143,895
TOTALS	30,874	\$12,229,688

# THIRD QUARTER TOTALS

	Machines	Dollars					
PHONOGRAPHS	5,051	\$ 2,831,968					
AMUSEMENT	12,581	4,866,391					
VENDING	5,645	1,039,915					
TOTALS	23,277	\$ 8,738,274					

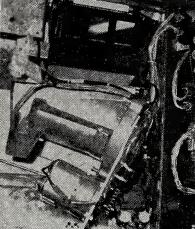
# FOURTH QUARTER TOTALS

	Machines	Dollars
PHONOGRAPHS	6,100	\$ 3,519,843
AMUSEMENT	14,907	5,800,061
VENDING	3,592	1,104,066
TOTALS	24,599	\$10,423,970

Cash Box-April 10, 1965

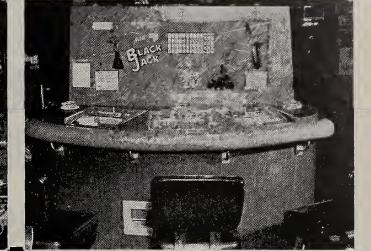
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### The Dancemaster Talks Business

### Killer Joe Basks In Rowe Discotheque Success

Killer Joe Basks In Kow WHIPPANY, N.J.—The demand for personal appearances by 'Killer Joe' 'iro, in Rowe AC distributor territo-ies, has mounted since the introduc-ion of Rowe's 'Killer Joe Discotheque' phonograph package. Last week Rowe /P Marketing Director Fred Pollak eft town to conduct Regional Distrib-tor Meetings in New Orleans, Chi-ago, the west coast and back to New York. Before leaving, Pollak managed o capture the flavor of the 'Killer 'oe' personality, in order to pass on o distribs, ops, and location owners un idea of what the celebrated disco-heque personality is really like. Fol-owing is the result of a free-flow of conversation from Piro, who is Rowe AC's official advisor on everything hat is "discotheque." The short, com-oact, lithe dancemaster was inter-riewed in his West 55th Street dance studios in NYC. In spite of almost wenty years of teaching dancing, the each overflowed with colorful answers aced with body movement emanating from a seemingly inexhaustible supaced with body movement emanating aced with body movement emanating from a seemingly inexhaustible sup-bly of energy. "The Rowe package is one of the sest deals in all diskville—just wait intil you see and hear it! It's making ocations in America over into

pest deals in all diskville—just wait intil you see and hear it! It's making ocations in America over into a lance floor. Even breathing won't be easy if this pace keeps up, and who says it won't! Seriously though, I'm glad to be associated with the Rowe Discotheque. Their whole sound set-ip is just what this dancing needs—a real live tone that really gives out nusic with that beat—kind of knocks you off your seat and on your feet!" "I go with Fred Pollak when he says Discotheque will make an 'urban "enewal of the juke joints'—the dances are too easy and too much fun —you just can't not dance in a disco-theque—they're all as simple and nat-tral as the Twist and everyone can do the Twist, right? "Discotheque is fine for bars, res-caurants, soda shops, 'cause you don't need much room. Nowadays there are



KILLER JOE' PIRO It knocks you off your seat .

'KILLER JOF' PIRO It knocks you off your seat .... two basic kinds of dancing: one where the feet move, as in the Hully Gully, and that's done in a kind of chorus line; and the other where the feet stay still and the body moves, like in the Frug. All the others are varia-tions on these and none of them need room, so almost any place is a good spot for discotheque. "That's one of the reasons I de-cided to go along and advise Rowe on their package. Do you know we have more than 90 pieces to our Rowe package? Anyway, I was in on the planning 'cause I don't want my name connected with anything that isn't the real thing—and, I can tell you, the Rowe people went all out to follow what I said. And since discotheque has hit the country like a big fever, it's great that it is now easy to make any place into a discotheque. And it doesn't cost much, either." When asked about special music and records for the juke boxes, Killer Joe laughed and said, "All you need is the sound—the beat that makes you

# **Betson Operator Shindig Draws 250 To Showrooms**

### Betti Premieres Custom Discotheque With Rock-O

Betti Premieres Custom
 NORTH BERGEN, N.J.—Despite an unseasonably late snowstorm, about 250 operators, their families and their guests turned out Saturday, March 20th, for a gala open house party thrown by Bert Betti and the Betson Enterprises staff.
 Many of the equipment lines which Betson handles in this territory were on display for the guests, including a discotheque using the Rock-Ola Model 425 phonograph, which went over really big with the young crowd pres-ent, Betti advised.
 The entire line of 1965 Fischer ta-bles was also on display. Betti re-wealed that they had a local three-man billiard team on hand, jointly sponsored by Betson Enterprises and

move. For some dances, you need a slow to moderate tempo and for oth-ers, you need a faster beat—any kind of Twist music. Actually, any of the top rhythm and blues singles on the market will do—all the juke box own-er needs is different kinds and the dancers will pick the ones they want. And, as for no vocals—that's a lot of jazz — vocals have beats, too, you know—you can sort of sing along while you dance. "Fred Pollak has screened hundreds of good dance singles and boiled 'em

"Fred Pollak has screened hundreds of good dance singles and boiled 'em down to a red hot list of about fifty great dance singles. He's helping ops pick tunes where they need the help. I tell you our package gives you *everything*?" And as Fred Pollak and his Rowe AC exec staff moved across the coun-try, it was apparent that the 'Killer Joe' vitality has spread to the execs themselves, the distribs, and in show-rooms, where Rowe AC reports "ex-cellent" sales on the Rowe AMI 'Diplomat' phonograph.

by Sam Matty's Master Vending C to demonstrate the Fischer equi ment.

ment. The Great Lakes Games Con-evoked considerable interest with demonstration of their "Elliptinoo table by its inventor Art Frigo. Al-on display were Orbit Engineering brand new radio controlled games "Tic Tac Toe," "Pitching Horseshoe and "Dice Game." Betti advised that the open hou-party is an annual event at Bets and is looked forward to all year many operators and their famili

many operators and their famili here. "It's a lot of work," the distri utor revealed, and added quickly, "b we all enjoy it."

### Genl. Sales Skeds Two **Elliptipool-Orbit Shows**

BALTIMORE — Arnold Kaminko General Vending Sales Company, a vised the trade in this territory th the distributing firm will hold sho ings of the new "Elliptipool" pot table and the Orbit Engineering Con-radio remote accurately as a set of the territory of the remote the territory of t table and the Orbit Engineering Cor radio-remote amusement games April 11th, in conjunction with t Music Operators of Virginia Speci Meeting. The General showing will held at the William Byrd Hotel Richmond. On April 13th, the Gener Vending Execs will repeat the sho but this time in the firm's showroom on April 13th. An Open House will held on that day, with ops througho the area invited to attend. Kaminkow advised that Harry Hot man, George Goldman, Jerry Harr Herbert Golombeck and Irv Block w be on hand at both shows. Gener

be on hand at both shows. Gener also distributes Rock-Ola, Gottlie Fischer, Mutoscope, and Southland.



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2-SWING ALONG -TEXAN -WAGON TRAIN -WHIRLWIND

### WILLIAMS FIVE BALLS

3-BEAT THE CLOCK 2-BIG DEAL 3-DOUBLE BARREL 2-FOUR ROSES 3-GOLDEN BELLS 2-GUSHER 2-MERRY WIDOW

#### HEAT WAVE 3-MUSIC MAN 3-HIGHWAY -RESERVE -RIVERBOAT -SAN FRANCISCO 3-JUMPIN' JACK'S 5-JUNGLE

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# All-Tech Kiddie Ride Production In High Gear For Spring Biz

### Twelve Rides Move Through Assembly Lines

HIALEAH, FLA.—This section of Florida may be abuzz with the sound of America's national pastime—base-ball, but the buzzing you hear in the All-Tech Industries manufacturing plant is producing another American All-Tech Industries manufacturing plant is producing another American pastime, for the kiddies young enough to appreciate it. Rolling off the fac-tory's assembly lines are the famed All-Tech line of kiddie rides—twelve different rides, each with action a-plenty for the millions of kids who must be kept busy while momma spends her shopping money in mul-tiple shopping centers and local neighborhood establishments each week. week

All-Tech President Justin J. Gold-All-Tech President Justin J. Gold-smith, a veteran coin machine manu-facturer, and a leading pool table manufacturer as well, told *Cash Box* last week that kiddie ride production is now in high gear. "Our 'dazzling dozen' will fill the needs of thousands of locations, and operator orders this year indicate that we are giving them exactly what they want," said Goldsmith.

exactly what they want," said Gold-smith. From fire engines to ferris wheels, All-Tech has something for every kiddie taste. The staple horse, back-bone of any kiddie ride line, is pro-duced in five different designs: "In-dian Scout" featuring a combination horse and pistol game with scoring; "Cow Pony," the buckin' horse that's seen everywhere; "Chuck Wagon" and "Stage Coach" which features an attached sit-in wagon; and the "Fire Engine," with the "chief" standing at rear. All-Tech's "Musical Ferris Wheel" is another good seller. A car-nival of music accompanies the kids as they travel the circular ride, an upright machine which can be located flush against any wall. "Twirlybird Helicopter" is made to order for the boys and girls who love realistic ac-tion. "Satellite Explorer" couldn't be more timely, with newspaper head-lines practically promoting the at-traction. "Cross Country Racer" fea-



ARTIST'S TOUCH: After spraying, the personal art touch is added.



DESIGNING: George Rettie (for ground) designs the All-Tech line. (fore-

tures a front panel with revolving drum showing the countryside passing by as the kids roll on. "Kiddie Hi-Way Patrol" scores each driver with "Captain" for best driver, "Trooper" for losers and "Lieut" and Sgt" in be-tween. "Santa Fe Express" offers sound effects and realism while "Midget Racer" tempts the kids to drive it right off the platform. The line is the most extensive and cer-tainly the most colorful available, ac-cording to Lewis E. Cohn, Vice Pres-ident. ident.

George W. Rettie designed the en-tire line. "He's the most creative ride designer in the business" says Gold-smith, who supervises the entire op-eration. All-Tech's modern plant occupies 20,000 square feet. Rides emanate in the drafting room where they start to come to life once the superstructure is molded in virgin fiberglass. Grind-ing, sanding, filling and surface prep-aration steps take place prior to paint spraying with the latest spray guns. Artists supply the custom art com-pleting the decorative work on each mold. mold.

pleting the decorative work on each mold. The All-Tech woodwork shop turns out cabinets at the same time the molds are going through the assembly line. Building, shaping and cutting steps result in cabinets which house the mechanism and form the kiddie ride base. Coverings are done in for-mica which is washable and durable. Metal turnings and parts are buffed, polished and decorated. After welding and fabricating, rides are wired and components are assembled. The All-Tech main assembly line brings all sections together where the finished ride is actually put together. Stringent tests are applied with each ride being put to "on-location" con-ditions. Once final inspection is con-ducted, rides are crated and shipped to all parts of the country. In addi-tion to All-Tech's network of distribs, many rides are shipped to European outlets

many rides are shipped to European outlets.



IN THE NEWS: Twirlybird Helicopters and Satellite Explorers benefit from current events and space headlines.

### 2-SPACE SHIP 3-STOP 'N GO 3-TEN SPOT -THREE COINS TIC-TAC-TOE -VIKING

# II Weikel Heads Sales For reat Lakes and Orbit Engineering

cago—R. W. (Bill) Weikel an-nced this past week that he has gned his sales management posi-from Fischer Sales and Manu-turing Company after a 10 year t. Simultaneously, he advised that has been appointed President of at Lakes Games Corporation, man-cturers of the "Elliptipool" pool e.

e. oinciding with Weikel's joining ds with Great Lakes was the usfer of the firm's sales offices 1208 Ridge Road, in suburban Henry, Illinois, Weikel's perma-theadquarters.

usfer of the firm's sales offices 1208 Ridge Road, in suburban lenry, Illinois, Weikel's perma-t headquarters. h his relationship with Great es Weikel will concern himself a sales engineering and design lopment. Veikel further stated that he is associated with Orbit Engineer-Company, Florida producers of a line of remote radio controlled, -operated amusement games. He supervise sales in a vast area, racing the upper (northern) tier states in this country. rbit manufactures three games sently. They are: "Tic Tac Toe," rseshoes," and a game of "Gal-n' Dominoes." The Orbit games are tently being shown in conjunction a series of gala showings fea-ng "Elliptipool" in several regions Weikel's distributors. rt Frigo, creator of "Elliptipool," on hand to demonstrate this new e pool table at all of the showings.



BILL WEIKEL with Bill Weikel's organization, han-dled the demonstrations on the Orbit amusement games. In discussing his dual business roles Weikel asserted that his sales organ-ization has been, during the past sev-eral years, guided by a great degree of "versatility" in action. "As for 'Ellitipool' and the Orbit musement games, with cool imagina-tion, and a continuity in develop-ment and sales, we eagerly look for-ward to a great degree of success. "Incidentally, 'Elliptipool' is only for very first of this 'pool family' that for takes has introduced. Other new, and exciting ideas are on the drawing boards, and forthcoming."



THE ROAD: Orbit Engineering Corp. equipment is being shown around country. Above, Active Amusement's Frank Ash (left) with Weikel, and ht) John Bilotta and Si Redd, during distributor previews, last month.





MARVIN STEIN

ILADELPHIA—Marvin Stein, of executive of Eastern Vending tributors, Inc., Seeburg vending ipment outlet here, announced the ointment last week of Roy Prince Joseph L. Furjanic as full line ding sales supervisors. tein advised that Prince was for-ly an assistant manager of tech-al training and joined Eastern in 1. Furjanic left a consulting post

1. Furjanic left a consulting post the insurance business to join tern. Both men report to Frank an, vice president.

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# Eastern Flashes

The Katz, exec at VASCO (vending machine reconditioners in Brooklyn), systemes for the new "plus tax" prices. He echoes the statements of more of the new "plus tax" prices. He echoes the statements of more price of the new "plus tax" prices. He echoes the statements of the prive more costly re-working. . . . Get well quick! greetings are in order for browing to new of Johnston-Willis Hospital in Richmond. Gil's being treated for a mild of Johnston-Willis Hospital in Richmond. Gil's being treated for a mild of Johnston-Willis Hospital in Richmond. Gil's being treated for a mild of Johnston-Willis Hospital in Poughkeepsie's Nelson House on April 21st. The private took advantage of the recent 'Elliptipoet' he be held in Poughkeepsie's Nelson House on April 21st. The formen consumer sales take for 7.30 P.M. . . Busy comman Johnson Johnson to take to head on hand in Newsing & demonstration of the 'Eliptipool' table by Great Lakes Games' Art Frigo was directly responsible for billing all five of the models he had on hand in Newark at the time-and to be held in Poughkeepsie's best and a secil weet for more the tow of the 'Eliptipool' table by Great Lakes Games' Art Frigo was directly responsible for billing all five of the models he had on hand in Newark at the time-and to be billing all five of the models he had on hand in Newark at the time-and to be billing tool in those spots where the for the tables of a sales is too with Brade brand cues, which e tains will last for use mere tool be billing tool in those spots where the tains the marvelous demonstration of the 'Eliptipool' table by the set for the tool be and the tool be and cues tool be billing tool in those spots where the for the tables of an expective table tool be and cues, which at the tool be and tool be and cues tool be been as the tool be billing tool in those spots where the tool be been as tool be been as the tool be been as the tool be been as the tool

\* \* \* Another new member to join the ranks of the Music Operators of New York is Jerry Folkart of Cue Ball Sports, Inc. Mony's Ben Chicofsky says the new member is sellin' up a storm of U.J.A. tix already. . . . Larry Diamond of Bruno Electronics was down on the street recently with samples of his firm's line of amplifier supplies. . . Morty Heilig, inventor-operator of the 'Sen-sorama Simulator,' advised that any investors interested in getting involved with his audio-visual device can contact him at 1 Washington Square Village in Manhattan or phone OR 7-2110. Morty, who is basically a film producer-director, spent a few hours recently previewing his latest film, done for the United States Information Agency, for his friends. The film, titled 'Destina-tion Man,' details the many exhaustive tests those in our space program must complete before extensive space travel can be attempted.

\* \* \* 'Keep On Pushin'', that's the production theme out at the Irving Kaye Co. factory, according to sales manager Howard Kaye, who says the crew is work-ing at full capacity to fill those coin-op 6-pocket back orders and toward the release of their new 'Ambassador' home line table with slate top on all four sizes. . . Joe Torraca, of Melody Vending in Valley Stream, Long Island, says he's currently expanding his metro New York music route to include cigarette, candy and even cold drink vending. . . Joe Munves is off to Boston for a confab with a group of New England arcade operators. . . Willie Gaines, formerly with the Mike Munves Corp., is now off on his own as a free-lance amusement machine service mechanic. Willie's presently spending most of his time with arcade operators in preparation for spring openings. Anyone needing a top-notch mechanic, call SHeepshead 3-5043 (Brooklyn, N. Y.).

\* \* \* A very fine time was had by all who attended last Wednesday night's meeting of the UJA-Coin Machine Division's executive committee at the Hudson Room of the Statler Hilton Hotel. On hand for the dinner-meeting was this year's guest of honor Al Miniaci and MONY's prexy Al Denver who officiated in the absence of chairman Irving Holzman. Other guests who attended included: Bob Austin of Record World, Mr. and Mrs. Max Bloom (celebrating their 32nd wedding anniversary), Mr. and Mrs. Al 'Senator' Bodkin, John Borghese, Harry Brodsky, Ben Chicofsky, Claude Hall and Aaron Sternfield of Billboard, Irv Kempner, Mr. and Mrs. Max Klein, Bill Kobler, Mr. and Mrs. Stan Lemler, Abe Lipsky, Mike Mulqueen, Stan Nankoff, Meyer Parkoff, Carl Pavesi, Al Simon, Mr. and Mrs. Harry Siskind, Gil Sonin, Nate Sugarman and Marty Toohey and Ed Adlum of Cash Box.

Morris Nahum, of the R. H. Belam Co., Vic Haim's right hand man, planning a European trip, but not until Passover, Easter and the Greek Orthodox pe-riods have come to a close. When Morris does go, in addition to his regular ports of call, he has plans for new business in some countries which offer some fine export prospects. . . . Suren D. Fesjian, Mondial International's head, spent several months in Europe, and left last week for the middle East to develop new coin machine export markets. . . . Tape Athon's George An-thony will be in New York's Americana Hotel for those who may be interested in background music installation.



# Jersey Jottings

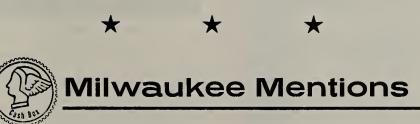
The curtain will be going up on the arcade season any day now (as soon as that March wind stops blowing) and operators from Seaside Heights and Belmar down to Asbury Park and Atlantic City have been hustling to get their sundry amusement devices in order for the busy time ahead. Many have been filling their machine orders from the vast catalogue of equipment offered by New York's Mike Munves Corp. whose sales exec Joe Munves is a familiar face to ops not only in these parts but in almost every state and arcade in the country. . . . Sol Lipkin, American Shuffleboard's national sales figure, is off on the road again, this time to San Francisco where the Associated College Union Conference is meeting. Sol advised recently that Mike Stanley, the Mer-cer Island, Wash. based distrib, is really doing a terrific sales job with Ameri-can's shuffleboard line through the distrib's Hawaiian office. The American Shuffle sales exec also recently made a promotional swing through the South-west and commented on several enjoyable meetings with some of the coinmen down that way, including: Jack Askew, Lou and George Jamail, J. Wallace, Earl Chatten, Doc Ringo and Bill Wilborn. . . Eastern Novelty's chief Bert Betti has expressed his liking for Orbit Engineering's new line of radio-con-trolled coin-op games and says the sales samples which Orbit's Bill Weikel passed on to him have been paying off on several locations. The line features the 'Pitching Horseshoes,' 'Tick Tac Toe' and 'Dice Game' machines.



### **Chicago** Chatter

There has been an obvious increase in amusement game sales reported by anufacturers and distributors in this area, unanimously attributed by all inds to the sudden springlike weather approach to the happy season. The eak in the weather was a welcome shot in the arm, indeed. . . Alvin and ate Gottlieb, and Judd Weinberg, D. Gottlieb & Co., claim that the lovely eather and normal popularity of Gottlieb's "Kings & Queens" single player pper amusement game combined to give the Chicago based firm a hefty les campaign. Alvin now finds it more difficult to divide his time between e factory and Gottlieb Memorial Hospital. Sam Berger and Dusty Hohbein, Dynaball Co., are repeating their terrific fer on the new "Hot Box" automatic cue machine because of the acceptance ey are receiving from distributors all over the country. . . A daughter, lizabeth Anne Kennedy, was born to Mr. & Mrs. William P. Kennedy of St. aul, March 22. The proud grandfather is "Smilin' Joe" Barrett, assistant vice resident of the Seeburg forp. His granddaughter is now the youngest stock-older in the Seeburg forp. His granddaughter is now the youngest stock-leak he took off for a jaunt which carries him through the Eastern Seaboard do the middle west. MOA's Fred Granger advises that Nick Allen, the association's legal coun-1 will attend the West Virginia operators' meeting, April 9, in Charleston haired by Prexy John (Red) Wallace); and then the Virginia conclave, April , at the William Byrd Motor Hotel in Richmond, hosted by Jack Bess. ranger will be unable to attend due to the heavy pressure of association siness at MOA headquarters. . . Art and Kay Weinand, of J. H. Keeney & b., returned recently from a European trip during which Art mixed business ith pleasure. . . Fred Minter, of Oakdale Sales Co., tells us he and Oakdale wrer, Mrs. Bud (Bubbles) Emrich, are enjoying a fine season profit-wise.... nother area operator reporting good collections is Larry Murphy, of Gate-ay Dist. Co., Elgin, III. . . Charles (Jimmy) Johnson's "gal Friday" Corin

nother area operator reporting good collections is Larry Mulphy, of Gale-ay Dist Co., Elgin, III. . . . Charles (Jinmy) Johnson's "gal Friday" Corinne, iobe Distribs, is gaily singing her praises to the Spring season, harbinger of bod business.
Joe Schwartz, prexy of National Coin Machine Exchange, is elated over the ct that he and Mort Levinson, with Bert Davidson's (of Wurlitzer) aid, have cceeded in building a fine image for the Wurlitzer "2900" phono in this eca. Bob Bear, Wurlitzer's sales chief, was a visitor at National last week. . Harold Schwartz, World Wide Distribs, advises that sales have picked up nsiderably due to the nice weather here. Heaviest sales activity is on interal are doing well at World Wide, as is the Seeburg Discotheque music. . Johnny Frantz, J. F. Frantz Mfg. Co., is enjoying fine sales activity with s "Kicker & Catcher," a perennial favorite.
Phonograph manufacturers were represented at the recent Music & Vending sen. of South Dakota Meeting and 20th Anniversary Celebration, included: bek-Ola Mfg. Corp., by Les Rieck; Wurlitzer, Bert Davidson and C. B. Ross; d Seeburg Corp. by Chuck Gates. Among the distribs in attendance were file Zorinsky, H. Z. Vending & Sales; Solly Rose, Lieberman Music Co.; arren Sandler and Bob Crosby, Sandler Dist. Co.; and Kenny and John enu, K. C. Sales. . . . There was a lot of activity at Empire Coin last week to perform Gil Kitt rested after minor surgery on the West Coast.
e Robbins was visited by Dick Stewart of Japan. Jack Burns plans to attend e upcoming wedding of Fred and Amy Keidasch's daughter in Indianapolis, pril 24. Bill Milner departed last week to visit Bob Rondeau in Marinette.
g Bob Vihon is nursing a bad case of flu.
Herb Jones, Bally Mfg., informs that an up-dated model of the Bally Bowler II be released early in April. "Sheba" and "Border Beauty" are enjoying fine ceptance in many markets. . . . Now that the lovely Spring weather is here stay (we hope!) Midway Mfg. has considerabl



Harry Jacobs, Jr., prexy of United, Inc., and his wife, LaVerne, just rerned (beautifully tanned) from a delightful vacation in balmy Florida. hile they were basking in the tropical sun at poolside Harry Jacobs, Sr., and Reid Whipple tended the business here. . . . We extend heartfelt sympathies Mrs. Ellen (Bobbe) Rohde on the tragic, sudden death last week of her sband, Harold Rohde (61), who had been associated with Sam Hastings, at astings Dist. Co., for more than 28 years. Harold died of a heart attack in e firm's offices. . . . Sales are reportedly booming at Pioneer Sales, where el Kleiman and Sam Cooper advise the action is heavy on music, games and nding machines. The new ChiCoin "Super-Sonic" ball bowler with the "Lazy usan" swivel back rack was singled out as a popular product. Also, Rowe's Il changer, coffee vendors, and Rowe-AMI's "Diplomat" Musiconsole are high the sales reports. Joel states that the Rowe cold drink vendor is beginning move now that the Spring season is here. . . . Nate Victor, of S. L. London usic Co., informs that sales are heaviest this week at London Music on nited's "Cheetah" puck shuffle alley and Williams "Ski Club" add-a-ball fliper amusement game. Other big sales items are Valley and All-Tech pool bles. . . . A number of operators in the Wisconsin region are up in arms ver the increase of late in the selling of coin-operated equipment to locations. hey are clamoring for unity of action to eliminate this menace to their secur-y. Orville Carnitz, prexy of Badger Novelty Co., minced no words in spelling at the fact that this problem is cropping up in other parts of the country.

#### ash Box-April 10, 1965



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# **Top 10** Games Importers

Jan.-Dec. 1964

1. FRANCE 14,327 \$6,232,398

- 2. UNITED KINDOM 9,956 \$3,955,150
- 3. WEST GERMANY 9,744 \$3,060,324
- 4. ITALY 5,274 \$1,922,552
- 5. JAPAN 5,383 \$1,792,077
- 6. BELGIUM 4,128 \$1,462,160

7. SWITZERLAND 4,440 \$1,322,920

- 8. CANADA 6,166 \$1,086,048
- 9. DENMARK 1,144 \$ 579,900
- **10. SWEDEN** 
  - 1,111 \$ 540,826

# **Cash Box** VENDING NEWS

### The Vending Machine Industry's Only Newsweekly

# Automatic Canteen's Restaurant Division To Operate Three Restaurants In N.Y.'s New Metropolitan Opera House

NEW YORK — The Metropolitan Opera revealed management plans and architectural features of three restaurants and lounges to open with the new Metropolitan Opera House in Lincoln Center in the autumn of 100cc 1966.

1966. Anthony A. Bliss, president of the Metropolitan Opera Association, Inc., announced that the Metropolitan had signed a ten-year agreement with the Restaurant Management Division of Automatic Canteen Company of America covering operation of all restaurant facilities in the new opera house house

Bliss further announced a separate one-year contract had been signed with the firm covering the Metro-politan's present restaurant and cock-tail service in the present house dur-ing its final season, 1965-66. Auto-matic Canteen also will be the caterer for the Metropolitan's summer con-certs at Lewisohn Stadium, June 21 to August 7. Patrick L. O'Malley, president of Automatic Canteen, said the Metro-politan operation represents a further penetration of his firm into the qual-ity restaurant management field. The company is exploring similar oppor-Bliss further announced a separate

company is exploring similar oppor-tunities in other parts of the country, he said

he said. O'Malley stated the Metropolitan Opera restaurants in Lincoln Center would provide opera patrons and the general public with the highest qual-ity of food and service in accommo-dations and surrounds consistent with the standards of the Metropolitan Opera and Lincoln Center. Plans for the three restaurants and lounges have been drawn by Wallace K. Harrison of Harrison and Abra-movitz, the architect of the new Met-ropolitan Opera House. For opera patrons only, a restau-

For opera patrons only, a restau-rant to be known as "The Grand Tier," will be located on the grand



Under the watchful eye of the Met-ropolitan Opera's famed tenor Enrico Caruso, a 10-year contract is signed by Anthony A. Bliss (left), President of the Metropolitan Opera Association and Patrick L. O'Malley (center), Pres-ident of Automatic Canteen Company of America, for Canteen's Restaurant Management Division to operate all restaurant facilities in the new Metro-politan Opera House in Lincoln Center, opening in the autumn of 1966. Look-ing on is Benjamin Strong, of the Metropolitan's Board of Directors. Automatic Canteen also will handle final 1965-66 season, and will cater the Metropolitan's summer concerts at Lewisohn Stadium, June 21 to August 7.

tier floor, affording guests a view of the north and east skylines. The walls will be serpentine and the floor heavily carpeted. The lighting will be indirect and soft. The serpentine bar, also for opera patrons only, will be at the south end of the grand tier. A second restaurant, as yet un-

CHECKING OVER DECORATION PLANS for the King Coffee Vending Show coming May 18-19 in Detroit are John E. King, Jr. (left), Chairman of the Board; and Charles S. Litt, President. The Show will feature all the latest in fresh-brew coffee vending machines. Bob Chappel, Vending Sales Manager, indicates that all the manufacturers of fresh-brew coffee vending equipment are expected to take part in the two-day exhibition.

### FTC Registers Inquiry Into Amer. Tob. Purchase

NEW YORK—An inquiry is being made by the Federal Trade Commis-sion into the proposed acquisition of Consolidated Foods Corporation by The American Tobacco Company. In this connection the Commission has asked for certain documentary ma-terials. The matter is being handled by The American Tobacco Company's attorneys attorneys.

U.S. Tobacco Co. Names Holley

NEW YORK - Thomas W. Holley, vice president and a director of United States Tobacco Company, has been named marketing director for the Company's diversified line of tobacco products and specialty foods divisions, it was announced by Louis A. Bantle, president.

**Opera House** named, and planned to take its place among New York's most beautiful restaurants, will be located at the very top of the new opera house, seventy feet above the plaza level, with spectacular views to the east, north, and south as well as Lincoln Center Plaza, the fountain and re-flecting pool. The walls will be fabric covered, the ceilings vaulted, and the entrance of sculptured rosewood. The "Opera Cafe," a plaza-level cafe and lounge, will open directly on Lincoln Center Plaza at the north, permitting outdoor service during the summer months. The interior will make liberal use of figured wood and sculptured tiles. The bar will be of solid teak faced with travertine, with mirrors behind and above. The Opera Cafe and the roof-top restaurant will be open throughout the year for the particular conven-ience of Lincoln Center visitors, the-atre and concert patrons, and stu-dents at the Juilliard School of Music. Charles J. Ritzen, vice-president of Automatic Canteen Company of America, and Herman E. Krawitz, as-sistant manager of the Metropolitan Opera, negotiated the contracts to-gether with Benjamin Strong of the Metropolitan's Board of Directors.

### **Vendo Director Elected** Pres. Of Junior Achieve.



DONALD J. HARDENBROOK

DONALD J. HARDENBROOK KANSAS CITY — Donald J. Harden-brook, a director of The Vendo Com-pany since 1962, was recently (March 2) elected president of Junior Achievement, Inc. Hardenbrook, former chairman of American Creosoting Corporation and vice-president of Union Bag-Camp Paper Corporation, was formerly president and chairman of the Na-tional Association of Manufacturers. "The Junior Achievement program," Hardenbrook says, "is a unique meth-do of informing high school students of the value of the American system of competitive free enterprise." Over 4,000 business firms in 45 states and six Canadian provinces sponsor JA programs. Over 110,000 high school students go through every step of an eight-month program of 5,000 miniature corporations, selling stock, manufacturing a product and upefully, paying a dividend. Tardenbrook, a former investment fanker and member of the New York Stock Exchange, holds an honorary degree of Doctor of Science in Busi-ness Administration from the Detroit institute of Technology. He served on the late President Kennedy's Commit-tee on Youth Employment, and fore-mer Secretary of Commerce Hodges' National Export Expansion Council

# **Cash Box** VENDING NEWS

Vending Machine Industry's Only Newsweekly

## ward And Upward ndo Veep Appointed To NAC Board



JACK BURLINGTON

CAGO --- Edward S. Redstone, heast Drive-In Theatre Corpora-

### **r.C. Health Comm.** aks On Labeling

ARKS ON Labeling HINGTON-New York City's th Commissioner Dr. George is told the Senate Commerce nittee last week that approxi-ly 2,000 New Yorkers died from cancer during 1964 as a result garette smoking and urged the nittee to pass health-warning ing legislation for both cigarette and for cigarette advertising. James was a major witness ge the second week of hearings he matter of labeling legislation. requiring such health labeling been introduced by both Sen-Warren Magnuson and Maurine erger. Such a measure would be orted by the U.S. Surgeon Gen-Dr. Luther Terry, however, g opposition has been registered he tobacco industry which has duced into the Senate hearings wn proof denying the results of 1964 report on smoking and has stated the necessary economic played by the industry.

# Leading Vendor Importers an.-Dec. 1964

RY	UNITS	DOLLARS
ANADA	7,571 \$	51,528,881
VEST GERMANY	2,755	755,040
NITED KINGDOM	2,134	562,949
ELGIUM	512	219,272
RANCE	623	155,677
WITZERLAND	397	117,493
TALY	839	76,213
NEXICO	482	51,544

h Box-April 10, 1965

tion, Boston, and President of the National Association of Concession-aires today announced the appoint-ment of John L. Burlington, Vice-President, General Automatic Prod-ucts Sales of the Vendo Company, Kansas City, Missouri, as a Director-at-Large of NAC to fill an existing vacancy on the Association's Board of Directors. vacancy on of Directors.

## NAMA Urges Ops To Speak To Congressmen **On Industry's Standpoint On Coin Problem**

LE DOLLA

ONLY

CHICAGO--All operators of vending equipment and their suppliers were urged today to contact their Senators and Congressmen and acquaint them with the overwhelming problems which would ensue if the Congress adopts new coins which will not work in present vending machines. Hungerford pointed out that the dwindling silver stockpile of the U. S.

Treasury requires a change from the present 90 per cent silver content of dimes, quarters and half dollars. Last week Cash Box published an editorial entitled "A Nation Without Coins," which outlines the book by the same name. Copies of this edi-torial are available by writing: Cash Box, 1780 Broadway, New York 19, N. Y.

QUARTERS AND RETURNS

nickels per tube).

When changer is empty -

CHANGE IN NICKELS

Also accepts dimes and nickels

Returns change in nickels with pack of cigarettes . . . For example: 30¢ price pack and 4 nickels;

35¢ price pack and 3 nickels, etc. Capacity in nickels: 690 (115)

illuminated sign indicates: "USE CORRECT CHANGE ONLY." • 50¢ merchandise can be vended upon insertion of any denomination of coins totaling 50¢.

DHAS IT!

**ACCEPTS HALF DOLLARS OR TWO** 



ELECTRONIC!

"Easy Loading" Accessory Avail to count for inventory. Only one screw to remove to lift unit out. Opens completely new vending fields and strengthens your present

PLACE YOUR ORDER .

### PLUS ENDLESS OTHER DESIRABLE FEATURES FOR THE CUSTOMER AND OPERATOR

Glamorous Outside, Simplicity Inside ... the new Smokeshops are amazingly versatile and their price is right! "Remember . . . by using Smokeshops, what you save in servicing and upkeep adds to your profits!"



Now you can identify each lo-cation by inserting its name in a prominently displayed space. A feature that helps you acquire and keep loca-tions . . . they'll love it!

**CHOICE OF 3 MODELS** 

Un BAR

NEW "SMOKESHOPPER" BRAND SELECTORS Each a single unit with self-contained display label for simplified, individual selection of cigarette brands. Brand Se-lectors are enclosed in a com-pact ever level papel papel. pact eye level panel, well lighted for action!

STARLITE "850" – The most versatile cigarette vendor on the market today! For prime locations where volume sales require

extra capacity. CAPACITY: 36 columns accommodating 850 packs: regular king size crushproof boxes. Regular and king size flat boxes. 27 selections. Plus 9 shift columns.

STARLITE "630" – The Sales Leader of the Smokeshop line, with new exclusive features that make it more desirable than ever.

CAPACITY: 27 columns accommodating 630 packs . . . 18 selections. Plus 9 shift columns.

SMOKESHOP MODULAR "900" — Companion to the Candyshop. Illuminated crown caps and leg skirts avail-able to coordinate with existing banked equipment. CAPACITY: 27 columns accommodating 900 packs. 18 selections . . . . plus 9 shift columns.



AUTOMATIC PRODUCTS COMPANY 301 Chestnut St., St. Paul 2, Minn. • Phone: 224-4391

# **Dependable Coin-Operated PHONOGRAPHS... from DAVIS**

**GUARANTEED TO LOOK and OPERATE LIKE NEW!** 

### **PHONOGRAPHS**

Seeburg HF 100G. 100 selection	\$245.00
Seeburg 100W. 100 selection	245.00
Seeburg KD 200. 200 selection	275.00
Seeburg 201DH. 200 selection	495.00
Seeburg 222DH. 160 selection	550.00
Seeburg AQ 160SH. 160 selection	595.00
Seeburg AY 160SH. 160 selection	795.00
Seeburg DS 160 SH. 160 selection	895.00
Wurlitzer 2800 like new. 200 selection	850.00
Rock-Ola 4185 Rhapsody No. 2. 160 selection like new	850.00

### WALLBOX SPECIAL

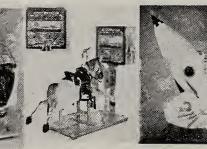
Seeburg 3WA. 200 selection ......\$ 39.00

WRITE FOR SPECIAL QUANTITY DISCOUNT!



# SWING INTO SPRING (Kiddie Ride) PROFITS WITH ALL-TECH'S DAZZLING DOZEN!





MUSICAL FERRIS WHEEL TWIRLYBIRD HELICOPTER

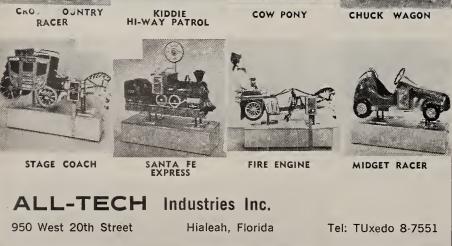
INDIAN SCOUT



KIDDIE HI-WAY PATROL

CHUCK WAGON

SATELLITE EXPLORER

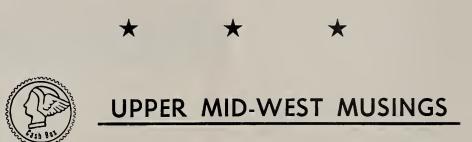




# California Clippings

Discotheque appears to be the thing along Pico phono-row with showrooms being set up—and some already completed displaying the sights and sounds of multi channel stereo. By the time these noces appear in print Wurlitzer should have their new discotheque package on display along with their first 50 remote speaker wall boxes. Model 5225 is a 100 selector and 5220 is a 200 selector with all models equipped to play little LP's. Leonard Hicks informs that he's now holding service school at Wurlitzer every 2nd and 4th Tuesday. Every 1st and 3rd Tuesday he conducts schools in San Francisco, and every 1st and 3rd Wednesday he can be found in San Diego instructing on repair and maintenance. . . . Jerry Barish of California Music reports that they are selling piles of the new Righteous Bros. single, "Just Once In My Life" de-spite the 3:55 length of the record. . . . Also heard that Pep Distributors had bought Modern and will distribute Vanguard and Living Language Rec-ords among others. . . . Bill Gray at R. F. Jones putting the finishing touches to the huge carpeted room displaying their Rowe AMI 'Killer Joe' disco-theque, that should have everyone "dancing" their way to the bank. John Pentecost, AMI's field engineer from Jackson, Miss. conducted a service school on April 7th. Ed Mason, parts manager, left for San Francisco last week to help set up new equipment and assist Carl Bond with the department. Bill Gray informed that a carload of new Steel-made can venders have just ar-rived at R. F. Jones. At Badger Sales, Victoria Zavislak has just joined the office staff and Dave Yates has returned to the parts department. Dave first joined the firm in 1956. Joe Duarte tells us that Badger is doing great busi-ness with pool tables and is selling many for home use in blue, gold and green felt. At C. A. Robinson and Co. Hank Tronick reports that Midway's new game

joined the firm in 1956. Joe Duarte tells us that Badger is doing great busi-ness with pool tables and is selling many for home use in blue, gold and green felt. At C. A. Robinson and Co. Hank Tronick reports that Midway's new game should arrive any minute-great interest in this one from all the ops. . . . Pres Struve is dividing his time shuttling between Phoenix, Denver, Salt Lake and L.A. but will be spending at least two weeks of each month in town. Pres is showing the new 4-track multi channel stereo Seeburg discotheque, with the spotlighted albums which looks and sounds beautiful. He also told us about the very successful service school that field engineer, C. S. Britton, conducted in San Francisco on April 1st. Frank Negri, a veteran coin machine man and former manager of R. F. Jones in San Francisco, has arrived in L.A. as assistant manager at Struve (L.A.) Distr. Co., and Dan Murphy has moved to Struve's office in Salt Lake City. . . . Sonny Lomberg proud of the new ChiCoin Super Sonic bowling alley at Advance and showed us how the swivel head operates, which is very impressive. Jack Leonard displaying the new display case in the parts department. It'll accommodate over 1100 parts with each manufacturer grouped with parts and components from associated units displayed together. . . . At Paul Laymon, Inc., Bill Fritz back from the hos-pital and back on the job. Pool tables are selling strong here and the arcade operators are starting to arrive in droves, according to Britt Adelman. . . At Luenhagen's—Joe Perry, Decca Records promotion exec, was in to check on the new Patsy Cline single of "Your Cheatin' Heart." . . . At Simon Dis-tributing Co. George Muraoka is busy working on an export order for the Far East and reports that business is even warmer than the weather with the arcade operators dropping in. . . . Some of the visiting operators this week were: Jim Pritchett, Santa Ana; Bill Bradley, Covina; Ben Snyder, San Diego; Jerry Druker, Upland; Cecil Ellison, Lancaster; Harry Graham, Santa Ana; Ar



Bob Bregel, Willmar, in town for the day picking up parts and records for the route. . . Jack Godfrey and service man Bill in town for the day picking up parts and records. . . . John Galep, Menomonie, in town for a few hours to pick up necessary parts and records. . . . Leonard Kinard, Service manager of the Seeburg Corporation held a service school on vending equipment at the Lieberman Music Company Mon & Tues. March 22-23. . . . Mike Imig, Yankton, is enjoying the sunny climate of Miami. . . Darrell Weber, in town over the week end with his family visiting his relatives. . . . Bob Keese in town for the day picking up parts and records. . . . Pete Wornson, Mankato also in town for the day buying records and parts and premiums. . . Lloyd Ellingson, in the cities for the day. . . The Min-nesota Vending Association held their annual meeting at The Thunderbird Motel Sat. 27th. North Dakota, South Dakota, Nebraska, and Wisconsin operators were invited to attend. . . . operators were invited to attend.

### Happy Birthday This Week To:

Carl Bennett Noto, S. F., Calif. . . . Real Pinsonneault, Marieville, Que., Canada. . . . Autus D. Qagster, Lake Charles, La. . . . Carl Pavesi, White Plains, N. Y. . . . Geo. S. Sax, Chgo., Ill. . . . Joe Rothkop, Omaha, Nebr. . . . Stanley Piotraczk, Flint, Mich. . . . Howard Hancock, Australia. . . . Louis S. Buckley, Nashville, Tenn. . . . Ray B. Williams, Dallas, Texas. . . . Ralph Ele-fante, Bklyn, N. Y. . . . Lawrence F. LeStourgeon, Charlotte, N. C. . . . Jack Gutshall, Corona, Calif. . . . John O'Brien, Chgo, Ill. . . . Bill Marvel, Poplar Bluffs, Mo. . . . Irving Sandler, Des Moines, Iowa. . . . Frank Yeary, Coeburn, Va. . . . James F. Hupp, Cumberland, Md. . . . Walter M. Cobb, St. Joseph, Mo. . . . Howard N. Bailey, Towando, Pa. . . Gus Knierien, Cumberland, Md. . . . Fred A. Gardella, Detroit, Mich. . . . John L. Clemens, Cranston, R. I. . . . Earl Berkowitz, Superior, Wisc. . . . Clarence E. Vawter, Moberly, Mo. . . . Lewis Paulakos, Jonnstown, Pa. . . Walter Wnetzlaff, Jr., Chgo, Ill. . . . Walter C. Tetting, Oconomonoc, Wisc. . . . John E. Rondeau, Lynn, Mass. . . . David R. Franco, Montgomery, Ala. . . Palmerino A. Scalzi, Blackstone, Mass. . . . James Leonard Barnes, Selma, Ala. . . . Joseph Kochansky, Brklyn, N. Y.

### lirginia Ops Call egislative Meet



K. A. O'CONNOR

K. A. O'CONNOR ICHMOND, VA. — K. A. O'Connor, ecretary of the Music Operators of irginia, announced last week that special association meeting has been alled by President Gil Bailey for unday noon, on April 11th here, at William Byrd Motor Hotel. O'Connor made the announcement the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-the absence of President Bailey ho is currently undergoing treat-bailey ho is currently undergoing treat-the absence of President Bailey ho is case against the pending fed-ator how best to present the associa-ow to combat the proposal for a Vir-and Consumer Sales Tax. According to Roanoke Vending Ex-ator a Consumer Sales, "the proposed absence the seems to be an in the stime." The 1965 convention for the Vir-the appearators will be held in the set. Bailey for the set. Baile

Brd.

### larold Rohde Dead At 61

**Larold Rohde Dead At 61** IILWAUKEE — The coin machine rade here was stunned Saturday horning, March 27, when longtime binvet Harold Rohde, age 61 years ied suddenly of a heart attack in the ffices of Hastings Distributing Com-any. He was survived by his wife, Illen (Bobbe) Rohde. Funeral services were held last Vednesday morning, March 31, at he Bargwartt & Sons Funeral Home 1 this city. Sam Hastings, owner of Hastings bist. Co., advised that Rohde had een associated with him at the lo-al Rock-Ola sub-distributor for more han 28 years. "The coin machine industry can l afford to lose men of Harold's cali-er," Hastings sorrowfully added.



1 250

Ask your distributor

for a feature

demonstration!

60

Jhat Extra Jou

of Quali

GOTTLIEB'S

- Four "Relay Action" Kick-Out Hales Creates New and Novel Player Appeal.
- All Rollovers Increase Holes High Score Value.
- Completing Any Four-of-a-Kind Lights A Hole For Special Scoring.
- Making All Four Club Rollovers Lights Top Center Rollover For Special Mystery Score.



- 3.
- Colorful "Sunburst" pop bumper cops "Eosy-Vue" Angled Plostic Bumper Cops Bright Plated Steel Plunger Housing Extro Heovy Duty Ball Lift Shoft Flooting Ployfield Plostics Stops Worpage

PLUS THE GOTTLIEB ORIGINATED STANDARDS: 1. Beoutiful Stoinless Steel Cabinet Trim 2. Chrome Ploted Cobinet Legs 3. Sporkling Metol Jewel Posts 4. Ploy Field Protection Rings Under Pop Burners

- Bumpers Ploted Metol Lightbox Door For Added 5.
- Security
- 6. "Hord Cote" Ployfield Finish For Extended Life 7. Ployfield "Auto-Clomp"

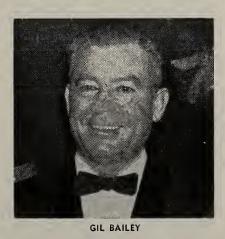
Also Plus: Three or five boll ploy - motch feature - available with twin coin chutes

THE NEWS THIS WEEK .... Ν



MIKE MULQUEEN

Poughkeepsie, N.Y.—Mike Mulqueen, president of the New York State Op-prators Guild, Inc., announced last veek that the Guild's next scheduled nonthly dinner-meeting will be held to the Nelson House here on April Plst. Mulqueen advised that the meet-ng which will begin at 7:30 P.M., will



Extends whoard Life

to an All-Time High!

A Gottlieb

SKILL GAME

FLIPPER )

Richmond, Va.—Gil Bailey, president of the Music Operators of Virginia, Inc., has been temporarily hospital-ized and is presently undergoing treat-ment for a slight coronary condition, according to Jack Bess, chairman of the board of the Roanoke Vending Exchange, Inc. Bailey is in the John-son-Willis Hospital, in room No. 214.

be devoted to association matters and state-wide coin machine legislation.



# MANUFACTURERS NEW EQUIPMENT

### CURRENTLY IN PRODUCTION

Prices shown are list prices f.o.b. factory. Manufacturers have not authorized prices where no price is shown

### ALL-TECH INDUSTRIES

Gold	Crest	6	(46"x78")									
			(52"x92")									
			(57"x101")									
Gold	Crest	9	(64"x114")	۰	٠	٠	٠	٠	٠	٠	٠	٠

### AMERICAN SHUFFLEBOARD CORP.

Electra "6" (6' 6-pkt. table) ..... Electra "7" (7' 6-pkt. table) ..... Electra "8" (8' 6-pkt. table) ..... Classic "6" (6' 6-pkt. table) ..... Classic "6" (6' 6-pkt. table) ..... Imperial Shuffleboard (16' to 22') ... Imperial Cushion Model (12') .... Bank Shot Model (9') .....

#### AUTOMATENBAU FOERSTER

Natl. Sales Agents, L. T. Patterson Distribs. Foosball Match ...... Europa Meister Eishockey ...... Musikbar 100 ...... Billiard Tables Miniatur ......

#### AUTOMATIC PRODUCTS CO.

CIGARETTE VENDORS Smokeshop "Starlite 450"; 18 sel., cap. 450 Smokeshop "Starlite 630"; 18 sel., cap. 630 Smokeshop "Starlite 850"; 27 sel., cap. 850 CANDY VENDOR Candyshop '100' Ten Columns, 400 Capacity —Candy; Six Columns, 200 Capacity—Gum & Mint. First-In, First-Out Feature; Multi-ple Pricing, Changemaker, Optional.

АИТО-РНОТО СО.

### Model 12 Studio ..... \$3.245.00

#### **BALLY MFG. CO.**

Sheba 2P (3/65) Border Beauty (Bingo) (2/65) All The Way Shuffle 2P Rig Day 4P (9/64) Deluxe Bally Bowler 16' lengths (Jan. 1964) Bucky Bronco Kiddie Horse ..... \$995.00 Bus Stop 2P (1/65) Bullfight 1P (1/65)

### BATES INDUSTRIES

Round Pool Table ..... T. H. BERGMAN CO.

Nat'l Sales Agents, Duncan Sales Co. Arizona Gun (Live action pellets)

### CAMECA

Scopitone-Audio-Visual Machine. 36-Sel. 26 inch screen. Nat'l Sales Agents. Scopi-tone Inc., USA.

### COAN MFG. CO.

CIAN MFG. CO. (IGARETTE VENDORS Model 74-MD: 74 sel., cap. 74 Model 74-APC: 74 sel., cap. 74 Model 94-UM: 94 sel., cap. 94 Model 94-UC: 94 sel., cap. 94 Model 116-WC: 116 sel., cap. 116 CANDY VENDORS Model 74-APD, 74 sel., cap. 94 Model 94-UD, 94 sel., cap. 94 Model 116-WD, 116 sel., cap. 188 Model 188-D, 188 sel., cap. 188 Model 47-Pastry, 47 sel., cap. 47

#### **CHICAGO COIN MACHINE**

Top Brass Shuffle 1P (4/65) Super-Sonic Bowler (3/65) Triumph Shuffle Alley (1/65) Tournament Bowler (12/26) Pop-Up 1P (10/64) Mustang Pin 2P DeVille Shuffle Alley (8/64)

#### **DuKANE CORP.**

Ski 'n Skore .....

FISCHER MFG. CO., INC.

COIN COIN Empress 101 (101") Empress 92 (92") Regent 91 (91") Regent 77 (77") Ficsta 58 (Reg. Bumper) NoN COIN Empire VIII (4x8) Empire VIII (3½x7) Duchess VIII (4x8) Duchess VIII (3½x7) Crown Town & Country (Reg. Bumper) Town & Country (Reg. Bumper) Princess 58 (Reg. Bumper)

### J. F. FRANTZ MFG. CO.

76

Little Leaguer (12/62) Double Header (12/62) Save Our Business U.S. Marshall 5¢ Gun Kicker & Catcher ABT Challenge Pistol ABT Guesser Scale ABT Rifle Sport Aristo Scale

# GREAT LAKES EQUIPMENT Elliptipool (elliptical pool table).

PAUL W. HAWKINS MFG.

F	lodeo Pony\$	845.
H	Sen Hur Chariot	645.0
1	win Quarterhorse	575.0
I	Perby Pony Jr	550.0
S	am The Clown	395.

# IRVING KAYE CO., INC. NON-COIN MODELS Deluxe Continental (4½'x9' ..... Ambassador 70 (85"x47") ..... Ambassador 75 (92"x52") ..... Ambassador 80 (106"x58") ...... Ambassador 90 (114"x64") ......

- Ambassador 90 (114"x64") COIN-OP MODELS Deluxe Eldorado 6 Pkt. Series ... Mark I, 77x45 Mark II, 85x47 Mark IV, 106x58 Mark V, 113x63 Deluxe Satellite, 77x45 Deluxe Klub Pool Regular 56x40 Jumbo 75x48 El Dorado Shuffleboard Ring-O Round Pool Table (56" diameter) Mark IMEC CO
- MARVEL MFG. CO. Side-Rail Elect. Scoreboard Coin Box

MIDWAY MFG. CO. Rodeo 2P Pin (10/64) Flying Turns 2P (9/64) Trophy Gun (6/64) Rifle Champ 2P (1/65)

- NATIONAL VENDORS, INC. CIGARETTE VERDORS, INC. CIGARETTE VENDORS Series 113: 13 8-column shifts. cap. 447 Upright-Serier 113: 13 8-col. shifts. cap. 447 Crown series 222: 22 sel. cap. 616 Crown series 800: 20 sel. cap. 650 Consolette Series 650: 20 sel. cap. 670 Moduline-82M: 22 sel. cap. 616 Moduline-80M: 20 sel. cap. 850
- ORBIT ENGINEERING CORP. Pitching Horseshoes (4/65) Tic Tac Toe (4/65) Dice Game
- **PROTOCISION ENGINEERING, INC.**
- V-Shape Shuffle .....
- PUTT-WELL GOLF CORP. 9-Hole Gelf Game (2/65)
- **REDD DISTRIBUTING CO.**
- Cinch Instant Shine Vendor ..... (Vendor and packaged Cinch product) Giepen Coffee Vendor (Natl. Agents) Vend-A-Book Comie Book Vendor
- ROCK-OLA MFG. CO.
- Mon. Model 425 160-Sel. (Grand Prix) 7" LP Del. St.-Mon. Model 418-SA 160-Sel. (Rhapsody II) 7" LP. Del. St.-Mon. Model 414 100-Sel. (Capri II) with St. Op-tional Del. St.-Mon. Model 414 100-Sel. (Capri II) with St. Op-tional Model 403 100-Sel. Wall Phono (33-1/3 Op-tional) 1628 Deluxe "Stereo Twins" Speakers 1629 "Stereo Twins Jr" Speakers 1629 "Stereo Twins Jr" Speakers 1629 "Stereo Twins Jr" Speakers 1620 "Stereo Twins Jr" Speaker 1620 "Stereo Twins Jr" Stereo Twins Jr" Stereo Twins 1620 "Stereo Twins Jr" Stereo Twins Jr" Stereo Twins 1620 "Stereo Twins Jr" Stereo Twins Jr" Stereo Twins Jr" Ster

- Model 3400-as about feature. Model 1404-S. single cup. fresh brew coffee & hot drink vendor, "Ever-Pure" wate-filtering system. Serves coffee 4 ways. 450 cun capacity. extra cream & sugar. Hot whinped chocolate & hot soun. Round O'Pool elliptical table (48"x52").

**ROWE AC SERVICES** 

- Rowe-AMI M-200 Phonograph (Tropicana) with Automix, Stereo Round (Plays 33-1/3-45 stereo or monaural records, In-termixed.) Has three-in-one convertibility, 200 selections, 160 selections, or 100 selec-
- 200 selections, 160 selections, or 100 selections.
  HAC-200 Hideaway, 200 Sel. Mon.
  HEB-200 Hideaway, 200 Sel Selective Stereo
  CFA Stepper. CFD Stepper. WQ-100 100
  Sel, W.B., WQ-100 100 Sel. W.B., WQ-200
  120 Sel W.B., WQ-200 200 Sel. W.B.,
  WQ-200-1 200 Sel. W.B., Dual Price Play,
  WQ-200-3 200 Sel. W.B., Dual Price Play,
  WQ-200-3 200 Sel. W.B., Dual Price Play,
  Hour Rejector.
  F-10436 Bar Grip, W. B. Mounting Bracket.
  EX-600 Cylindrical Wall Speaker.

- L-2130 Ceiling Spkr., Choice of Grille. Types Listed: L-2136 Random Pattern, L-2136 Uniform Pattern, L-2605 Circular Flush-Mount Grille.
  Rivera Cigarette, 20 sel. 800 pack.
  Celebrity Cigarette Merchandiser, 14 selec-tion, 510 pack capacity, modular line.
  Ambassador Cig. Vendor 286; 14 sel., cap. 510.
  Celebrity Cig. Vendor 260; 20 sel., cap. 800.
  Celebrity Candy Merchandiser, 11 selections, 360 capacity, modular.
  77 Candy Merchandiser, 11 selections, 360 capacity, modular.
  Celebrity Pastry Merchandiser, 20 sel., 560 cap.
  Celebrity Hot Food Merchandiser, 7 selec-tion, 140 capacity, modular.
  Celebrity All Purpose Merchandiser, 130 ca-pacity, 130 selection, modular.
  Celebrity Fresh Brew Coffee Merchandiser, 11 selection, 750 cup capacity, modular.
  Celebrity Cold Drink Merchandiser, 4 selec-tion, 1000 cup capacity, cushed ice fea-ture optional, modular.

### THE SEEBURG CORP.

- THE SEEBURG CORP.
  PHONOGRAPHS
  LPC-480 & LPC-480R (Remote Control) stereo LP Console-160 Selections (Up to 480 Selections with all album programming). Spotlighted Album Award 3-way audio. Income totalizer. Personalized panel. Plays 33-1/8 and 45 RPM records intermixed, stereo or monaural. Album and Universal Pricing, Half Dollar. Transistorized and unitized "pull ott" components. Test point front servicing. Blue or tangerine speaker grilles.
  HLPC-1-Stereo LP Hideaway. 160 selections (Up to 480 selections with all album programming). Income Totalizer. Plays 33-1/3 and 45 RPM records intermixed. Album and universal pricing.
  SC-1-Stereo Consolette. 160 selections. Used for remote selection of any record on LP Console or Hideaway. Personalized panel. Album display panel. Album pricing. Push-button volume control. Twin stereo speakers, Remote Income Totalizer. Polished chrome or copper finish.
  EBCS-1-Extended Bass Consolette Speaker. Provides full range stereo response in conjunction with Consolette speakers.
  SC-11-Stereo Communication Consolette. Consolette Stereo sea Intercom.
  CIM-1-Consolette Intercom Master Unit. Used with Stereo Communication Consolette.
  BACKGROUND MUSIC
  ICM-1 Letorecremering Canadidata Stereo

- CLM-1--Consolette Intercom Master Unit. Used with Stereo Communication Con-solette.
  BACKGROUND MUSIC
  ICK-1--Intercommunication Consolette Kit. Converts Stereo Consolette to Stereo Com-munication Consolette.
  BMS-2--Background Music System. 1000 Selections
  BMCA-1--Background Music Compact. 1.000 Selections
  BMCA-1--Background Music Companion Audio. Used with Background Music Com-pact (BMC-1)
  MPE-1--Electronic Memory Programmer. Used with the Background Music Com-pact (BMC-1) to insert special amounce-ments and commercials into the back-ground music program.
  SABMC-1--Seeburg Automatic Background Music Center. For use with FM Multiplex Telephone Lines and On-Premise Loca-tions. Total of 112½ hours of music.
  SEP-1--Seeburg Encore Phonograph. 750 Selections of Foreground Music
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  W10CN1-Mechanical. 10 Selections. 220 bar capacity.
  W8TIG-Mechanical. 8 Selections. 152 bar

- WICONI-Mechanical, 10 Selections, 220 bar capacity. WSTIG.-Mechanical, 8 Selections, 152 bar capacity. CIGAR VENDOR W6CR1.-Mechanical, 6 Selections, 114 pack-age capacity. CIGARETTE VENDORS 4E5-Electric, 22 Selections, 825 pack capacity.

- ace capacity.
  CIGARETTE VENDORS
  4E5-Electric. 22 Selections. 825 pack capacity.
  W20T1--Mechanical. 20 Selections. 672 pack capacity.
  W14T1--Mechanical. 14 Selections. 510 pack capacity.
  WCC-20--Mechanical. 20 Selections. 720 pack capacity.
  WCC-20--Mechanical. 20 Selections. 720 pack capacity.
  CIGARILLO VENDOR
  W8C01--Mechanical. 8 Selections. 200 Pack are Capacity.
  COFFEE VENDORS
  MC4--Marquee Coffee Vendor, 5, 6 or 7 Selections. Brews fresh ground coffee one cup at a time. Hot coffee, hot ehocolate, hot soup and hot tea. 605 cup capacity. Income Totalizing System.
  764--Modular Coffee Vendor, 5 or 6 selections. Brews fresh ground coffee one cup at a time. Hot coffee, hot chocolate, hot soup and hot tea. 650 cup capacity. Income Totalizing System.
  W5C4D--Williamsburg Fresh Brew Coffee Vendor, 5 Selections. Brews one cup at a time. Hot coffee, hot chocolate. 428 cup capacity. Income Totalizing System.
  W6HB1--Williamsburg Coffee Vendor, 6 Selections. Soluble hot coffee, hot chocolate. 428 cup capacity. Income Totalizing System.
  W6HB1--Williamsburg Coffee Vendor, 6 selections. Brews fresh ground coffee one cup at a time. Hot coffee and hot chocolate. 320 cup capacity.
  T72--Marquete Coffee Vendor. 5 selections. Brews fresh ground coffee one cup at a time. Hot coffee and hot chocolate. 320 cup capacity.
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  MS4--Marquee Cold Drink Vendor. 4 or 7 selections with or without crushed ice. Carbonated and non-carbonated flavors. 7-selection model offers 2 selections of iced tea. 1,500 cup capacity. Income totalizing System.

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 Pro
 2--88π51

 Pro
 3--93π53

 Pro
 4--103π58

 Pro
 5--114x64

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 Model 935A--93x53

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2910-3 100 Selection with Top Tunes Golden Bar
2910-4 100 Selection with Top Tunes Golden Bar and L.L.P.
2910-4 100 Selection with Top Tunes Golden Bar and L.L.P.
2910-4 100 Selection with Top Tunes Golden Bar and L.L.P.
2917-4 200 Selection with Little L.P.
2917-7 200 Selection with Top Tunes and Little L.P.
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With Speakers, Top Tunes Golden Bar

with L.L.P.
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259B Stepper, 100 Selection for Model 2910

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5126 Speaker—Directional (Packed in Pairs)

Cash Box-April 10, 1965

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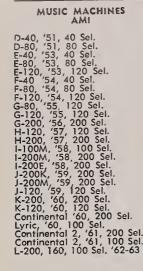
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# COIN MACHINE INVENTORY LISTS-USED EQUIPMENT A Compilation of Phonographs and Amusement Machines Actively Traded On Used Coin Machine Markets—New Machines Are Listed Elsewhere in This Section



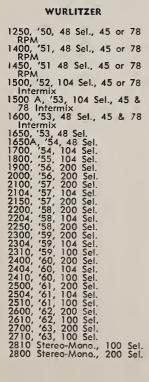
#### ROCK-OLA

1446, 1488, 1452, 1454,	<ul> <li>'52, Fireball, 120 Sel.</li> <li>'53, Fireball, 120 Sel</li> <li>'54, Comet, 120 Sel.</li> <li>'55, HiFi, 120 Sel.</li> <li>'55, 50 Sel.</li> <li>'56, 120 Sel.</li> <li>'57, 200 Sel.</li> </ul>	
1458, 1465, 1475, 1468, 1485, 1485, 1478, 1495, 1488, 1496,	<ul> <li>'58, 120 Sel.</li> <li>'58, 200 Sel. Tempo I</li> <li>'59, 120 Sel. Tempo I</li> <li>'60, 200 Sel. Tempo II</li> <li>'60, 120 Sel. Tempo II</li> <li>'61, 200 Sel. Regis</li> <li>'61, 120 Sel. Regis</li> <li>'62, 120 Sel. Regis</li> </ul>	
1497, 1493, 408,	'62, 200 Sel. Empress '62, 100 Sel. Princess 63, 160 Sel. Rhapsody I '63, 100 Sel. Capri I	

### SEEBURG



### WURLITZER



PINGAMES Acapulco (5/61) Barrel-O-Fun (9/60) Barrel-O-Fun '61 (4/61) Barrel-O-Fun '62 (11/61) Ballerina (6/59) Beach Time (9/58) Beauty Contest (1/60) Big Show (9/56) Bongo 2P (3/64) Bounty (Bingo) (10/63) Can-Can (10/61) Carnival (11/57) Carnival (11/57) Carnival (11/57) Carnival (11/57) Carnival (11/57) Carnival (11/57) Circus (8/57) Circus (8/57) Circus Queen (2/61) County Fair (10/59) Crossroads (1/56) Cue-Tease 2P (7/63) Cypress Gardens (6/58) Double Header (7/56) Funspot '62 (11/62) Flying Circus 2P (6/61) Grand Tour 1P (7/64) (Add-A-Ball Model) Golden Gate (6/62) Harvest 1P Pin (10/64) Hay Ride 1P Pin (10/64) Hay Ride 1P Pin (10/64) Hav Ride 1P Pin (10/64) Motenanny (Pin) 1P (11/63) Key West (12/56) Laguna Beach (3/60) Lido (2/62) Lite-A-Line (2/61) Lotta-Fun (9/59) Mod World 2P (5/64) Miami Beach (9/54) Miami Beach (9/54) Mis America (2/58) Monte Carlo 1P (Pin) (2/64) Moonshot (3/63) Night Club (4/56) Parade (6/56) Queens (Bch., 1s.) (3/60) Roller Derby (6/60) Sea Island (2/59) Ship-Mates 4P (2/64) Show Time (3/57) Silver Sails (11/62) Sky Diver 1P (4/64) Star Jet (Pin) 2P (12/63) Sum Volley (7/57) Target Roll (1/58) 3-In-Line 4P (3/63) Touchdown (11/60) Twist (11/62) Z in 1 2P (8/64) U.S.A. (8/58)

### CHICAGO COIN

Sun Valley (8/63) Firecracker 2P (12/63) Bronco 2P (5/64) Royal Flash 2P (8/64)

### GOTTLIEB

Around Wid. 2P (7/59)Atlas 2P (5/59)Big Top IP (1/64)Bonanza 2P (6/64)Bowling Queen IP (8/64)Brite Star 2P (4/58)Captain Kidd 2P (7/60)Contest 4P (10/58)Cont. Cafe 2P (7/57)Cover Girl 1-Plyr. (7/62)Criss Cross IP (3/58)Dneg. Dolls 1P (6/60)Dbl. Action 2P (1/59)Egg Head IP (12/61)Fair Lady (12/56)Falstaff 4P (11/57)Fashion Show 2P (6/62)Flagship (1/57)Flipper Clown (4/62)Flipper Clown (4/62)Flipper Clown (4/62)Flipper Clown (4/63)Gaucho 4P (1/63)Gigi 1P (12/63)Goadolier 2P (8/58)Happy Clown 4P (11/64)Hi-Diver IP (4/59)Kewpie Doll IP (10/60)Lancer 2P (8/61)Liberty Belle 4P (3/62)Liberty Belle 4P (3/62)Shorth Star IP (10/58)Race Time 2P (3/59)Rack-A-Ball IP (12/57)Sea Shore 2P (9/64)Seven Seas 2P (1/60)Showboat IP (4/61)Silver IP (10/57)Sittin' Prettry IP (11/58)Slick Chick IP (4/63)Spot-A-Card IP (3/60)Straight Shooter (2/59)Sunshine IP (10/57)Sweet Hearts IP (9/52)Swing Along 2P (7/63)Texan 4P (4/60)Thoro-Bred 2PL (2/65)Tropic Isle IP (5/62)

Universe 1P (10/59) Wagon Train 1P (4/60) Whirlwind 2P (2/58) Wid. Beauties 1P (2/60) World Champ 1P (8/57) World Fair 1P (5/64) Sky Line 1P (1/65)

KEENEY

Old Plantation (2/61) Black Dragon El Rancho Hacienda Rainbow (6/62) Go-Cart 1P (5/63) Poker Face 2P (9/63)

### WILLIAMS

Beat The Clock (12/63)Big Daddy 1P (9/63)Big Daddy 1P (9/63)Big Deal 1P (2/63)Biack Jack 1P (1/60)Casino 17P (10/58)Club House 1P (10/59)Coauette (4/62)Crossword 1P (4/59)Darts 1P (6/60)El Toro 2P (8/63)Fiesta 2P (12/59)Four Roses IP (12/62)Four Star 1P (7/58)Goy Paree (6/57)Gidn. Bells 1P (9/59)Gidn. Bells 1P (9/60)Kingpin' Jacks 2P (4/63)Jumple 1P (9/60)Kings 1P (8/57)Mardi Gras 4P (11/62)Merry Widow 4P (10/63)Music Man 4P (8/60)Naples 2P (9/57)Nags 1P (3/60)Oh, Boy 2P (2/64)Reno 1P (10/59)Riverboat IP (9/64)Rocket IP (11/59)San Francisco 2P (5/64)Satellite 1P (7/58)Soccer 1P (3/64)Sea Wolf 1P (7/58)Soccer 1P (1/57)Steeplechase 1P (11/57)Steeplechase 1P (11/57)Steeplechase 1P (11/57)Trade Winds (6/62)Trade Winds (6/62)Tuf Champ (8/58)Trade Winds (6/62)Viking 2P (10/61)Whoopee 4p (10/64)Wing-Ding 1P (12/64)

### SHUFFLES—BOWLERS BALLY Shuffles

ABC Bowler (7/55) Jumbo Bowler (9/55) King Pin Bowler (9/55) ABC Spr. Del. (9/57) All-Star Bowling (12/57) All-Star Deluxe (2/58) Lucky Shuffle (9/58) Star Shuffle (10/58) Speed Bowler (11/58) Club Bowler (2/59) Club Deluxe (5/59) Monarch Bowler (11/59) Offical Jumbo (9/60) Jumbo Deluxe (9/60)

### **Ball Bowlers**

ABC Bowl, Lane (1/57) ABC Tournament (6/57) ABC Champion (10/57) Strike Bowler (11/57) Trophy Bowler (4/58) Lucky Alley (8/58) Pan American (6/59) Challenger (9/59) Super Shuffle (12/61) Big 7 Shuffle (9/62) Super 8 (4/63)

### **CHICAGO COIN Shuffles**

Triple Strike (2/55) Arrow (2/55) Cr. Cross Targette (1/55) Bonus Score (4/55) Hollywood (5/55) Blinker (8/55) Score-A-Line (9/55)

Bowling Team (10/55) Rocket Shuffle (3/58) Explorer Shuffle (6/58) ReBound Shuffle (12/58) Championship (11/58) Double Feature (12/58) Red Pin (2/59) Bowl Master (8/59) 4-Game Shuffle (11/59) Bull's Eve Drop Ball (12/59) 6-Game Shuffle (6/60) Triple Gold Pin Pro (2/61) Starlife (5/62) Citation (10/62) Strike Ball (5/63) Spotlite (11/63)

#### Ball Bowlers

Ball Bowlers Bowling League (2/57) Ski Bowl & Plyr. (11/57) Classic (7/57) TV Bowling Lg. (11/57) Lucky Strike (1/58) Player's Choice (9/58) Twin Bowler (10/58) King Bowler (3/59) Queen Bowler (8/60) Duchess Bowler (8/60) Duchess Bowler (8/60) Princess (4/61) Gold Crown (3/62) Grand Prizz (3/63) Official Spare Lite (9/63) Cadillac Bwlr (1/64) Majestic Bowler (8/64)

### SHUFFLES-BOWLERS UNITED Shuffles

Clipper (5/55)Sth Inning (6/55)Capitol (6/55)Super Bonus (9/55)Deluxe model Top Notch (10/55)Regulation (11/55)6-Star (10/57)Midget Bowling (3/58)Shooting Stars (4/58)Eagle (5/58)Atlas (8/58)Cyclone (10/58)Niagara (11/58)Dual (1/59)Zenith (6/59)Flash (6/59)Jaway (9/59)4-Way (12/59)Big Bonus (2/60)Sure Fire (10/60)Line-Up (1/61)5-Way (5/61)Avalon (4/62)Shilver (6/62)Shuffle Baseball (6/62)Action (7/62)Embassy (9/62)Circus Roll-Down (9/62)Lancer (11/62)Sparky (12/62)Caravelle (2/63)Crest (4/63)Skippy (11/63)Bank Pool (11/63)Topper (2/64)Pacer (4/64)Tiger (7/64)Orbit (8/64)Mambo (12/64)

#### **Ball Bowlers**

Ball Bowlers Bowling Alley (11/56) Jumbo Bowling (9/57) Royal Bowler (12/57) Pixie Bowler (8/58) Duplex (11/58) Simplex (5/59) Advance (5/59) Handicap (11/59) Teammate (12/59) Falcon (4/60) Savoy (5/60) Bowl-A-Rama (9/60) Tip Top (10/60) Dixie (1/61) Cameo 5-Star Bowling (5/61) Classic (6/61) Alamo (4/62) Sahara (7/62) Tropic Bowler (9/62) Lucky (11/62) Cypress (12/62) Sabre (2/63) Regal (4/63) Futura (12/63) Tonado (3/64) Thunder (6/64) Polaris (8/64)

WILLIAMS Boll Bowlers Roll-A-Ball 6P (12/56) Matador Bowler (12/64)

UPRIGHTS AB Circus (5/56) AB County Fair (3/57) AB Circus Wagon Wheels (12/58) AB Galloping Dominos AB Gaicous Play Ball (4/59) AB Magic Mirror Horoscope (11/59) AB Mermaid (3/60) Aquati Prod. Squoits (11/57) B Jumbo (5/59) B Jamboree (10/60) B Super Jumbo (11/60) CC Star Rocket (5/59) GA Skeet Shoot (1/57) GA Super Hunter (6/57) GA Super Hunter (6/57) GA Super Hunter (6/57) GA Super Wild Cat Trail Blazer (12/60) Twin Trail Blazer (2/61) K Big Tent K Spr. Big Tent (6/57) K Spr. Big Tent (6/57) K Big Roundup (3/59) K Liftle Buckeroo (4/59) K Del. Big Tent Criss Cross Diamond (1/60) K Ed Arrow (4/60) Sweet Shownee '60 Black Dragon '60 K Flashback (6/61) UPRIGHTS

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Ge Davy Crockett (10.56) Ge Circus Rifle (3.57) Ge Motorama (10.57) Ge Gypsy Grandma (5.57) Ge Space Age Gun (6.58) Jungle Joe Ke Air Raider Ke Sportland DeLuxe model Ke Ranger (3.58) Deluxe Model (3.55) Grand Slam Baseball (2.64) Ke League Leader (4.58) Ke Sportland Ke Two-Gun Fun (3.62) Mid Aker Ball (5.59) Mid Joker Ball (11.59) Midway Bazooka (10.60) Midway Shooting Gallery (2.60) Mid. Del. Baseball (5.62) Mid. Target Gallery 7.62) Mid. Slugger BB (3.63) Mid. Rifle Range (6.63) Mid. Slugger BB (3.64) Mid. Sunger Comber Mu Ace Bomber Mu Ace Bomber Mu Ace Bomber Mu Dr. Mobile Mu Fly Saucers Mu Dr. Mobile Mu Fly Saucers Mu Dr. Mobile Mu Fly Saucers Mu Sky Fighter Mu Droto (DeLuxe) Mu Sky Fighter Mu Drive Yourself Mu Drive Yourself Mu Bang-O-Rama (4.757) Philadelphia Toboggan Skee Alley Scientific Pitch 'Em Seeburg Bear Gun Seeburg Coon Hunt Set Shot Basketball Southland Fast Draw '63 Southland Fast Draw '64 Southland Fast Draw '63 Southland Fast Draw '63 Southland Fast Draw '64 Southland Fast Draw '63 Southland Fast Draw '63 Southland Fast Draw '64 Southland Fast Draw '63 S KIDDIE RIDES

KIDDIE RIDES Bally Champion Horse Bally Moon Ride Pony Twins Bally Speed Boat Bally Speed Boat Bally Speed Boat Bally Thrvle. Trolley Bert Lane Lancer Horse Bert Lane Lancer Horse Bert Lane Fire Engine B.L. Miss America Boat Bert Lane Fire Engine B.L. Miss America Boat Bert Lane Fire Engine B.L. Moon Rocket (3/61) Capitol Donald Duck Capitol Elsie Capitol See Saw Chicago Coin Super Jet Chicago Chicago Coin Super Jet Chicago Chicago Chicago Chicago Chicago Chicago Chicago Chicag

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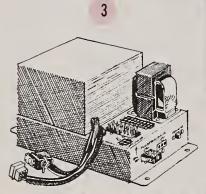
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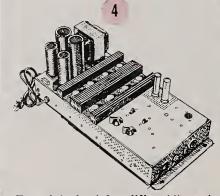
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