



Cash Box

ANNUAL

World Wide

DIRECTORY

1964-1965

22nd Anniversary Edition

AUGUST 15, 1964



Here's Connie

**The Voice
heard
around
the world**

Here's Connie's BEST SELLING ALBUMS



Looking for Romance? Looking for Music? Looking for Fun?

Here's
CONNIE
playing "finder's-keepers" with
Hollywood's handsomest guys!

Metro-Goldwyn-Mayer
CONNIE FRANCIS
JIM HUTTON
LOOKING FOR LOVE

"HEAR
Connie
sing her
exciting
new hits!
Exclusive
on the M-G-M
record album
"LOOKING
FOR LOVE."

CO-STARING
**SUSAN OLIVER / JOBY BAKER / BARBARA
NICHOLS / JAY C. FLIPPEN**

GUEST STARS
JOHNNY CARSON GEORGE HAMILTON YVETTE MIMIEUX PAULA PRENTISS DANNY THOMAS

Written by Ruth Brooks Flippen / Directed by Don Weis / Produced by Joe Pasternak
A Euterpe-Frammet Picture / PANAVISION / METROCOLOR

Here's Connie's LATEST M-G-M PICTURE

featuring her latest
Hit Album & Single:

"LOOKING FOR LOVE"

MGM 13256

MGM E 4229



6th Consecutive Year
Voted Most Programmed Female Vocalist
Cash Box Annual DJ Poll

Exclusively:



MGM
RECORDS

Personal Management

GEORGE SCHECK

161 W. 54th St., New York, N.Y. JUDSON 6-6767

TONY

A Taste of Honey 4-43073

Publisher: George Pincus & Sons Music Corp.

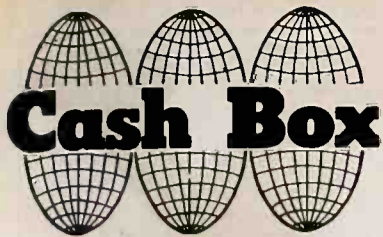
Included in Tony's Album!



CL 2175/CS 8975 Stereo/CQ 631 Tape

on Columbia Records

© COLUMBIA MARCAS REG. PRINTED IN U.S.A.



Cash Box

Vol. XXV—Number 49 August 15, 1964

FOUNDED BY BILL GERSH

Cash Box

(Publication Office)

1780 Broadway
New York 19, N. Y.—10019

(Phone: JUdson 6-2640)

CABLE ADDRESS: CASHBOX, N. Y.

JOE ORLECK, President and Publisher
NORMAN ORLECK, Vice President
GEORGE ALBERT, Vice President

MUSIC—Editorial

MARTY OSTROW, Editor-in-Chief
IRA HOWARD, Editor
IRV LICHTMAN, Editor
DICK ZIMMERMAN, Editorial Assistant
BOB ETTINGER, Editorial Assistant
MIKE MARTUCCI, Editorial Assistant
JERRY ORLECK, Editorial Assistant

MUSIC—Advertising

JERRY SHIFRIN, Director
NEIL BOGART

COIN MACHINES and VENDING

MARTY TOOHEY, Director
ED ADLUM

ART DIRECTOR

GEORGE GOLDMAN

CIRCULATION

THERESA TORTOSA, Mgr.

EUROPEAN DIRECTOR

NEVILLE MARTEN

CHICAGO

LEE BROOKS, Mgr.
29 E. Madison St., Chicago 2, Ill.
(All Phones: FInancial 6-7272)

HOLLYWOOD

JACK DEVANEY, Mgr.
6290 Sunset Blvd., Hollywood 28, Cal.
(Phone HOLlywood 5-2129)

ENGLAND

NEVILLE MARTEN
Dorris Land
9a New Bond St.
London, W1, Eng.
Tel: Hyde Park 2868

HOLLAND: PAUL ACKET, Theresiastraat 81a,
The Hague, Holland, Tel: 070-722546

GERMANY: MAL SONDOCK, Amalienstrasse
28, Munich, Germany, Tel: 220197

ITALY: MARIO PANVINI ROSATI, Viale
Legioni Romane 5 Milan, Tel: 4073963

SCANDINAVIA: SVEN G. WINQUIST, Kagge-
holmstvagen 48, Stockholm-Enskede, Sweden,
Tel: 59-46 85

FRANCE: ROGER SELLAM, 36 rue de Moscou,
Paris, France, Tel: Laborde 8523

AUSTRALIA: RON TUDOR, 8 Francis St.,
Healthmont, Victoria, Tel: 87-5677

BELGIUM: FRANS ROMEYNS,
Paul Hymanslaan, 8, Brussels 15, Tel:
71.57.51

MEXICO: ENRIQUE ORTIZ, Insurgentes Sur
1870 Mexico 20, D. F., Tel: 24-65-57

ARGENTINA: MIGUEL SMIRNOFF, Rafaela
3978, Buenos Aires, Argentina, Tel: 69-1538

BRAZIL: LUIS DE M. C. GUEDES, Rua Au-
gusta 2110, sobre-loja, Soa Paulo, Tel:
61.38.13

CANADA: JOHN MURPHY, 1455 Drummond St.,
Montreal 25, Que., Can., Tel: (514) 845 3201

JAPAN: Adv. Mgr.: SHOICHI KUSANO
Editorial Mgr.: Morihiro Nagata
466 Higashi-Oizumi Nerimaku, Tokyo

SPAIN: FEDERICO HALPERN, Sagasta 23,
Apartado 4025, Madrid, Spain

SUBSCRIPTION RATES \$15 per year any-
where in the U. S. A. Published weekly. Second
class postage paid at Bristol, Conn.

Copyright © 1964 by The Cash Box Publishing
Co., Inc. All rights reserved. Copyright under
Universal Copyright Convention.

from the desk of . . .

JOE ORLECK

OF



August 15, 1964

Dear Friends:

The most significant development in the past year has unquestionably been the arrival of a "one-world" concept of the music and record industry.

Cash Box visualized this "one-world" concept several years ago. Some industry people agreed—most of them didn't—some even scoffed. However, our vision was clear, our thinking advanced, our convictions strong.

We went to work. We traveled the world. We set up offices and representatives. We invested time, editorial space and money.

With each succeeding year the international picture developed.

Now, in 1964, no longer does a record firm, music publisher or artist look to his revenue from only one country. Today, THE WORLD is his market.

Living proof is this 1964-1965 DIRECTORY ISSUE.

Cash Box is grateful for the opportunity to lead the way to added sales outlets throughout the world for our industry. We thank all our friends for making it possible.

President and Publisher



Cash Box TOP 100



AUGUST 15, 1964

Position	8/8	8-1	Position	8/8	8-1	Position	8/8	8-1			
1	EVERYBODY LOVES SOMEBODY	3	6	36	YOU NEVER CAN TELL	55	—	71	IF I'M A FOOL FOR LOVING YOU	78	79
2	WHERE DID OUR LOVE GO	4	9	37	MIXED-UP, SHOOK-UP GIRL	28	31	72	HELLO MUDDUH, HELLO FADDUH-'64	80	—
3	A HARD DAY'S NIGHT	1	1	38	AL DI LA	32	33	73	I WANT YOU TO MEET MY BABY	81	—
4	RAG DOLL	2	2	39	I'LL KEEP YOU SATISFIED	48	66	74	BABY, I NEED YOUR LOVING	—	—
5	WISHIN' AND HOPIN'	5	4	40	ANGELITO	40	41	75	ANYONE WHO KNOWS WHAT LOVE IS	60	61
6	UNDER THE BOARDWALK	9	11	41	CAN'T YOU SEE THAT SHE'S MINE	33	4	76	FUNNY	89	—
7	THE LITTLE OLD LADY (FROM PASADENA)	6	5	42	I'M INTO SOMETHING GOOD	45	49	77	MABELLINE	—	—
8	C'MON AND SWIM	15	25	43	SWEET WILLIAM	56	81	78	EVERYBODY NEEDS SOMEBODY TO LOVE	84	62
9	BECAUSE	22	65	44	BREAD AND BUTTER	70	—	79	IT HURTS TO BE IN LOVE	87	95
10	I WANNA LOVE HIM SO BAD	14	17	45	SHE'S THE ONE	50	64	80	OUT OF SIGHT	90	—
11	PEOPLE SAY	13	16	46	I BELIEVE	34	37	81	YOU'LL NEVER GET TO HEAVEN	99	—
12	I GET AROUND	8	3	47	CLINGING VINE	68	—	82	I STAND ACCUSED	100	—
13	STEAL AWAY	12	15	48	I SHOULD HAVE KNOWN BETTER	43	57	83	SOMEDAY WE'RE GONNA LOVE AGAIN	—	—
14	(YOU DON'T KNOW) HOW GLAD I AM	17	18	49	HEY GIRL DON'T BOTHER ME	64	73	84	SAILOR BOY	75	82
15	AIN'T SHE SWEET	21	30	50	WORRY	52	59	85	THANK YOU BABY	88	96
16	SUCH A NIGHT	26	40	51	IT'S ALL OVER NOW	63	76	86	THE NEW "FRANKIE AND JOHNNY" SONG	93	100
17	AND I LOVE HER	35	67	52	FARMER JOHN	36	19	87	(THERE'S) ALWAYS SOMETHING THERE TO REMIND ME	100	—
18	DANG ME	7	8	53	GOOD TIMES	41	20	88	HE'S IN TOWN	—	—
19	HOW DO YOU DO IT	24	32	54	PEOPLE	49	28	89	SOLE, SOLE, SOLE	100	94
20	HANDY MAN	19	22	55	A HOUSE IS NOT A HOME	62	70	90	A TASTE OF HONEY	97	99
21	WALK DON'T RUN '64	27	38	56	YOU'RE MY REMEDY	54	58	91	A QUIET PLACE	98	—
22	KEEP ON PUSHING	10	10	57	LITTLE LATIN LUPE LU	65	71	92	ALWAYS TOGETHER	—	—
23	JUST BE TRUE	29	35	58	A TEAR FELL	66	74	93	BABy COME HOME	86	88
24	THE GIRL FROM IPANEMA	11	8	59	IN THE MISTY MOONLIGHT	72	80	94	SUNNY	92	92
25	I'LL CRY INSTEAD	31	48	60	I'VE GOT NO TIME TO LOSE	67	75	95	SHOUT	95	—
26	MAYBE I KNOW	37	54	61	INVISIBLE TEARS	74	84	96	LET ME LOVE YOU	—	—
27	I LIKE IT LIKE THAT	25	27	62	YOU'RE MY WORLD	38	39	97	I'M HAPPY JUST TO DANCE WITH YOU	91	—
28	TELL ME	30	34	63	HAUNTED HOUSE	73	83	98	MICHAEL	—	—
29	THE HOUSE OF THE RISING SUN	61	—	64	G.T.O.	85	93	99	FATHER SEBASTIAN	—	—
30	SELFISH ONE	46	77	65	DO I LOVE YOU	42	36	100	SOMEONE, SOMEONE	—	—
31	SUGAR LIPS	20	21	66	RINGO'S THEME (THIS BOY)	76	86	—	—	—	—
32	MEMPHIS	18	13	67	SAY YOU	77	90	—	—	—	—
33	NOBODY I KNOW	16	12	68	WHEN YOU LOVED ME	79	—	—	—	—	—
34	LOOKING FOR LOVE	39	50	69	NO ONE TO CRY TO	53	60	—	—	—	—
35	TRY IT BABY	23	23	70	SHARE YOUR LOVE WITH ME	59	59	—	—	—	—

* SHARP UPWARD MOVE
 * BEST SELLING RECORDS
 * OTHER VERSIONS STRONGLY REPORTED
 * ALPHABETIZED, TOP 100 IN EACH ISSUE

Featured on the new Beatles tour...

Bill Black's Combo

**LITTLE
QUEENIE***

#2079

bill black's combo
PLAYS TUNES BY
CHUCK BERRY
NADINE • THIRTY DAYS • MEMPHIS
ROLL OVER BEETHOVEN • • • •
• • • MAYBELLENE • SCHOOL DAYS

** from his hit LP*

Roll Over Beethoven; Nadine; Memphis, Tennessee; Mablelene; Johnny B. Goode; Reelin' and Rockin'; Brown Eyed Handsome Man; Little Queenie; Carol; School Days; Sweet Little Sixteen; Thirty Days.
Mono HL 12017 Stereo SHL 32017



THE AMERICAN LONDON GROUP

England's hottest record!

Nashville Teens

TOBACCO ROAD

#9689

LONDON
RECORDS

INDEX

THIS WEEK'S RECORD TRADE NEWS BEGINS ON PAGES 182 & 183

DIRECTORY INDEX

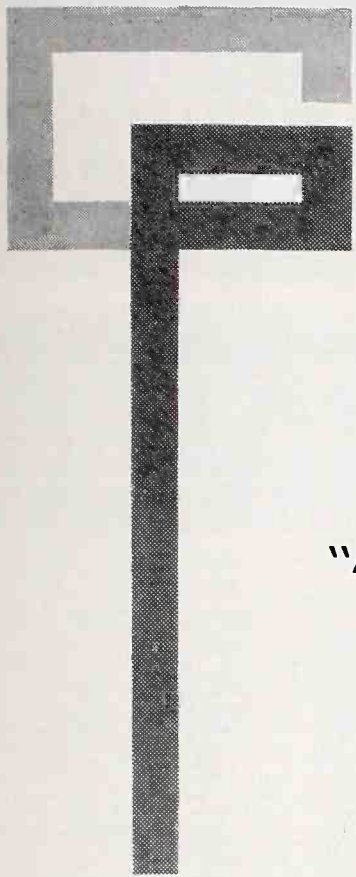
	Page		Page
Album Jacket Manufacturers	96	Printers & Lithographers	95
ASCAP Publishers	122-130	Polyethylene Bag Manufacturers	97
BMI Publishers	134-146	Rack Jobbers	104-108
DJ Poll Results (Big 3 Pop Winners)	14	Record Carrying Cases	92
DJ Poll Results (Big 3 Country Winners)	112	Record Distributors	50-76
DJ Poll Results (Country Music)	114	Record Exporters	111
DJ Poll Results (Past Winners)	24	Record Manufacturers	26-46
DJ Poll Results (Pop)	16, 18	Record Platers	95
Golden Albums	78	Record Pressers	84-90
Machine Shops	94	Record Promotion & Publicity Offices	97-99
Manufacturers of Cleaners & Cloths	98	Record Sleeve Manufacturers	186
Material Milling Plants (Biscuits)	94	Recording Studios	109-111
Million Sellers	79-83	SESAC Publishers	148
One-Stops	100-104	Trade Associations	96
Phono Needle Manufacturers	186		

INTERNATIONAL INDEX

Aden	39	Ecuador	86, 99	Japan	110	Qatar	121
Afghanistan	39	El Salvador	99	Jordan	108	Rhodesia (South)	121
Angola	39	Ethiopia	99	Kenya	108	Rumania	121
Argentina	150	Fiji Islands	99	Korea	108	Senegal	121, 128
Australia	146	Finland	141	Kuwait	114	South Africa	156, 128
Austria	39, 57	Formosa	99	Lebanon	114	Spain	142
Bahamas	57	France	102	Liberia	114	Sudan	123
Bahrein	57	German Democratic		Libya	114	Sweden	134
Belgium	90	Republic	99	Malagasy (Madagascar)	114	Switzerland	130, 128
Bermuda	57	Germany	41	Malaysia	114	Syrian Arab Republic	143
Bolivia	57	Ghana	99	Malta	114	Tanganyika	143
Brazil	147	Great Britain	11	Mexico	144	Thailand	143
Bulgaria	57	Greece	99, 107	Monaco	114	Togo	154
Burma	57	Greenland	107	Mongolian People's		Trinidad	154
Canada	123	Guatemala	107	Republic	114	Trucial States	154
Ceylon	57	Haiti	107	Morocco	114, 116	Tunisia	154
Chile	57, 58	Holland	96	New Zealand	116	Turkey	154
China	58	Honduras	107	Nicaragua	116	Uganda	154
Colombia	58	Hong Kong	107	Nigeria	116	United Arab Republic	154
Congo	58	Hungary	107	Norway	140	Uruguay	154
Costa Rica	58, 86	Iceland	107	Pakistan	116	U.S.S.R.	154
Cuba	86	India	107	Panama	118	Venezuela	154
Cyprus	86	Indonesia	107	Paraguay	118	Vietnam (Democratic	
Czechoslovakia	86	Israel	108	Peru	118	Republic of)	154
Dahomey	86	Italy	60	Philippines	118	Vietnam	154
Denmark	139	Ivory Coast	108	Poland	118	Western Samoa	154
Dominican Republic	86	Jamaica	108	Portugal	118	Yugoslavia	154

WEEKLY FEATURE INDEX

Album Plans	172	Platter Spinner Patter	15
Album Reviews	176-180	Radio Active Chart	14
Bio's for DeeJays	170	R&B Top 50	17
Country DJ Regional Reports	120	Record Ramblings	166, 16
Country Reviews	118-119	Pop Singles Reviews	158-16
Country Roundup	116	Sure Shots	19
Country Top 50	121	Top 100 Albums (Mono)	17
International Best Sellers	195	Top 100 Singles	11
Juke Box Ops Guide	189	Top 30 Country Albums	15
Looking Ahead	184	Top 100 Labels	15



Pincus-Gil Music Corp.

George Pincus and Sons Music Corp.

OUR LATEST HITS

"A TASTE OF HONEY"

Tony Bennett—Columbia

"REMEMBER ME"

Rita Pavone—RCA Victor

"ANGELITO"

Rene & Rene—Columbia • Martin Denny—Liberty
Trini Lopez—Reprise • Bowman Brothers—Dot

"NO ARMS CAN EVER HOLD YOU"

Sergio Franchi—RCA Victor

"EVERYBODY KNOWS"

Steve Lawrence—Columbia

"TWO IS THE LONELIEST NUMBER"

Joey Costa—RCA



BEATLE HITS

SHE LOVES YOU • FROM ME TO YOU • MISERY

THERE'S A PLACE • A TASTE OF HONEY • I SAW HER STANDING THERE

I WANNA BE YOUR MAN

AMBASSADOR MUSIC LTD.

23/24 Greek Street
London W. 1, England
Gerard 4110
Cable: Pincusgil
Lee Pincus-European Director

Affiliates In:

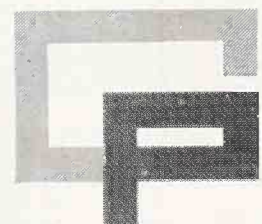
- Germany
- France
- Italy
- Sweden
- Belglum
- Japan
- South Amerlca
- Mexlco

PINCUS-GIL MUSIC PTY LTD.

Jack Argent
324 Pitt Street
Sydney, N S W

Promotions

- New York—Morty Wax
- Chicago—Barge & Fields
- New England—Steve Sandler
- Los Angeles—Irwin Zucker



GEORGE PINCUS

President

IRWIN PINCUS

Gen. Mgr.

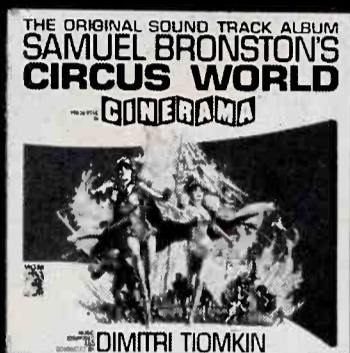


MGM Records Means Starpower

The Best In Movie Soundtracks



E/SE 4232 ST



E/SE 4252 ST



E/SE 4247

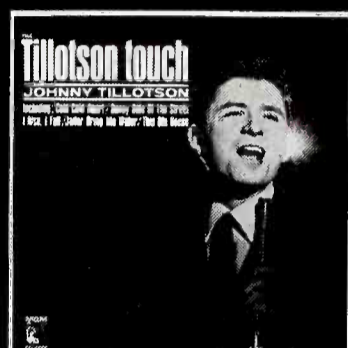


S/1E5

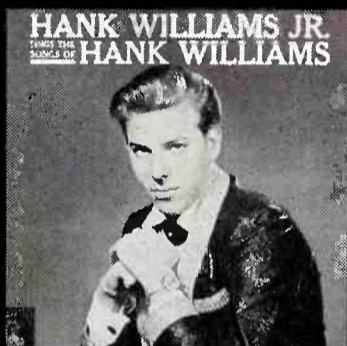
The Finest Popular Artists



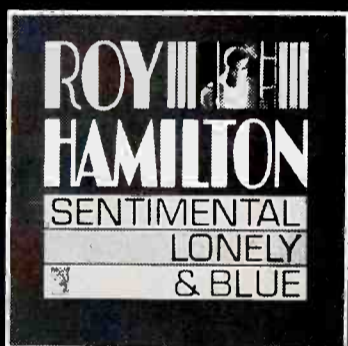
E/SE 4229



E/SE 4224



E/SE 4213



E/SE 4233



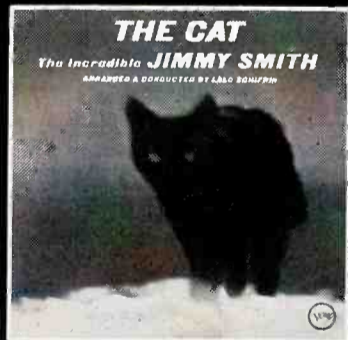
Verve Records Presents

MGM/Verve Records are divisions of Metro-Goldwyn-Mayer, Inc.

The Jazz of America



V/V6-8545



V/V6-8587



V/V6-8578

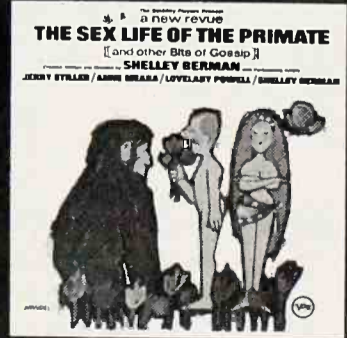


V/V6-4060



V/V6-8597

The Wit of America



V/V6-15043

MUSIC (INTERNATIONAL) — Part 2

A		E		Melodie Der Welt	58	Rodeo International	126
ABC Paramount (USA)	36	Edition Accord	2	Meija	154	Rogers, Noel	32
Aberbach (London) Ltd.	32	Editions Allana	98	Melodisc Records Ltd.	28	Rolf Budde Musikverlage	54
Acuff-Rose	100	Edition Esplanade	57	Metronome (Sweden)	136	Ronney & Teeny	91
Agence Musicale Internationale	102	Editions Tutti	102	Mills Music Ltd. London	29	Ryemuse Sound Studios	25
Al Gallico (USA)	86	Ember	24	Mistletoe Melodies Ltd.	29		
Ambassador Music Limited	28	Emerald Records Ltd.	33	M.M.P. Records	99		
Anagon	98	EMI	12, 13, 14, 15, 16, 17	Mondiamusic	132		
Arc Sound Ltd.	128	Epic	38	Montana	57	S	
Ardmore-Beechwood	28			Monticana	126	S.A. Discotrade	92
Apollo Music	32	F		Multitone A/S	139	Scandisc	137
Archive	41	Fabeldis, S.A.	94	Musashi Promotions Co. Ltd.	112	Sedaka, Neil	87
Argo	33	Famous	154	Musikvertrieb AG	131	Seven Sea Music Co.	117
Ariston-Gruppo	74, 75, 76, 77	Feldmans	21	Musique Service	127	Shapiro, Bernstein	29
Arne Bendikson	140	Fermata	150			Shinko	116
Arthur Howes	25	Festival	108	N		Shin-nichi Promotions Inc.	118
Atrium-Musikverlag F. Stahl Kg.	54	Fonogram, S.A. (Spain)	9	Neogram	96	Show Records	90
August Seith	54	Fontane	10, 11	Nippon Columbia Co. Ltd.	115	Sic-American	154
		Francis, Day, & Hunter Ltd.	21	Norsk Phonogram A/S	7	Sidet Edizioni	64
				N.V. Phonograph	8	Siegel, Ralph Maria	55
B		G				Smart	154
Basart	98	George, I.	118	O		Sobedi	91
Belinda (Holland)	99	Gerig Musik Verlag	48	Odeon (Sweden)	136	Sonet	135
Belinda (London) Ltd.	32			Ongaku-No-Tomo-Sha	114	Sonora	137
Belinda (So. Africa)	156	H		Oord, Gerry	97	S.P.A. Milano Record Co.	79
Bennett, Tony	59	Hebra	92	Oriale	24	Sparta Of Canada Ltd.	127
Bens	90, 91	Hirt, Al	101			Spectorious Music	127
Budde, Rolf	54					Stockholms-Musikproduktion	137
Burlington-Palace	27	I		P		Surco	154
Busse Musik	49	Inelco	93	Pavane, Rita	73	Swedish	134
		International Recording Co., Ltd.	121	Peer-Southern	26	Sydney Bron	29
C				Peter Schaeffers Produktion	51		
Campbell Connelly	27	J		Philips	2, 3, 4, 5, 6, 7, 8, 9, 10, 11	T	
Capital Records of Canada Ltd.	127	Jobete Publishing (USA)	129	Philips, Societe Phonographique	6	Taiyo Music Inc.	120
Capriccio	58	Julio Korn Publishers	152	Phoenix Music Pub. Ltd.	32	Teichiku Records	110
Carosello Cemud	78	K		Phonag	132	Teldec	53
CBS Records	88, 89, 152	K P M	27	Pickwick, Int'l.	1	Tempo	154
CBS (Argentina)	152	Kapp (USA)	47	Polydor	44	Tono	139
CBS (Japan)	115	Karusell	135	Polygram, Brussels	8	Toshiba	119
Chantecler	148	King	117	Prezley, Elvis	52	Trans Canada Records Inc.	128
Chappell & Co. Ltd.	29	Kurt Feltz	45	Pye	22, 23	Transatlantic Records Ltd.	25
CGD Internationale	64					U	
Clan Celentano	81, 82, 83, 84	L		Q		United Artists (USA)	122
CNR	96	Lagos	155	Quality Records Limited	124		
Coda	132	Lawrence Wright	32	R		V	
Columbia Records of Canada	123	Lee Magid Inc (USA)	95	Ralf Arnie Musik Produktion	57	Victor Company of Japan Ltd.	7, 112, 113
Command	37	Lindon Record Ltd.	25	Ralph Maria Siegel	55	Viktoria Musikverlag	56
Compo Co. Ltd.	128	London Records of Canada Ltd.	126	RCA Victor	52, 69, 70, 71, 72, 73, 87, 101, 107, 109, 125, 145, 151, 153	Vogue (France)	103, 104, 105, 106
Concertone Songs Inc.	34	London Records (USA)	133	RCA (Argentina)	151	Vogue (Switzerland)	130
Cooke, Sam	35	Lynn Music	34	RCA (Brazil)	148	Vogue Deutsche (Germany)	50
D		M		RCA (Canada)	125		
Decca	19, 107	Mancini, Henry	109	RCA (Italy)	69, 70, 71, 72, 73, 101	W	
Delta	92	Marbot Musikverlag	50	RCA (Mexico)	145	Watanabe Productions	111
Delyse Recording Co.	20	Marquis Music Ltd.	29	RCA (Trinidad)	121	West Indies Records	121
Deutsche Grammophon (Germany)	42, 43			Reuter & Reuter	137	Will Meisel Music	55
Deutsche Grammophon (Great Britain)	28			Reprise	65, 66, 67	World Artists (USA)	86
Deutsche Vogue Schallplatten	50			Ri-Fi	62, 63		
Dick James Music Ltd.	31			Robbins Music Corp. Ltd.	21		
Disc Jockey	155			Robert Mellin Ltd.	32	Z	
Ducale	85					Zen-on	116
Dureco	99						
Durium	60						

COIN MACHINES & VENDING — Part 3

A		F		Midway Manufacturing Co.	85	Simon Distributing Co.	70
A-1 Record Sales Co.	45	Fischer Sales—Coin Div.	56	Miller-Newmark Distributing Co.	20	Southern Amusement Co.	32
Active Amusement Machines Co.	47	Franco Distributing Co.	15	Modern Products Co.	88	Southern Auto. Dist. Co. of Indiana	48
Advance Automatic Sales	20	J. F. Frantz Manufacturing Corp.	86	Mondial Commercial Corp. and Mondial International Inc.	7, 8, 9, and 10	Southeast Distributors	86
Ainsworth Consolidated Ltd.	12			Monroe Coin Machine Exchange Inc.	52	Michael J. Stanley Dist. Co.	18
American Shuffleboard Corp.	37	G		Irving Morris Inc.	49	State Sales & Service Corp.	50
Mickey Anderson Amusement Co.	60	Galgano Distributing Co.	47	Mike Munves	50	Struve Distributing Co.	50
Associated Coin Amusements	47	George Gloos Distributing Co.	88	Music Operators Of New York Inc.	44	Sun-Glo Shuffleboard Supplies	27
Atlas Music Co. (Chicago)	90	General Vending Sales Co.	46	Musical Distributors Corp.	51	Sun Refinishing	5, 88
Atlas Music Co. (Pittsburgh)	48	Globe Distributing Co.	45	N		Sutherland Distributing Co.	73
Automatic Products Co.	77	Gold Medal Products	74	National Coin Machine Company	60	Symplay Ltd.	11
Auto-Photo Company	3	D. Gottlieb & Co.	93	National Rejectors Inc.	74, 75	W. S. Music Co.	88
		Greco Bros. Amusement Co.	58	New Orleans Novelty Co.	5 and 54	T	
B		H		New York State Coin Machine Operators Assoc.	46	Taito Trading Co. Ltd.	14
Bally Manufacturing Co.	89	Hastings Distributing Co.	50	New York State Operators Guild	44	Tape-Athon Corporation	61
Banner Specialty Co. (Philadelphia)	60	Paul Hawkins Corp.	32	Northwest Sales Company	17	Trimount Automatic Sales Co.	44
Banner Specialty Co. (Pittsburgh)	54	Clyde Hindsman Agency	45	Nova Apparate GmbH	21	Tulsa Automatic Music Co.	44
R. H. Belam	12 and 13						
Bilotta Enterprises	82	I		P		U	
		Illinois C. M. Operators Assoc.	44	Peach State Distributing Co.	86	United Distributors	32
C		J		Phonograph Service Corp.	32	United, Inc.	48
Calderon Distributing Co.	45	J & M Novelty	88	Phonographic Equip. Ltd.	11	United Photographers (Joe Gino)	48
Central Sales Co.	80	R. F. Janes Company	14	Protacion Corp.	5	United Products	41
Chicago Dynamic Industries Inc.	91	Jubilee Products	16	Purveyor Distributing Co.	47	U.S. Billiards Inc.	41
Cinevision Corp. of America	84	K		P.Z.P. Associates	88		
Cleveland Coin Machine International	19	Irving Kaye Company Inc.	39	R		V	
C.O.I.N. (Nebraska)	44	J. H. Keeney & Co.	89	Redd Distributing Co., Inc.	59, 88	Valley Sales Company	85
Coin-Craft Inc.	52			Roanoke Vending Machine Exchange Inc.	62	Vendex Corporation Ltd.	61
Columbia Records	30 and 31	L		Rock-Ola Manufacturing Corp.	25 and Back Cover	The Vendo Company	61
		Lake City Amusement Co.	86	Jack Rose Exhibitions	15		
D		Lieberman Music Co.	19	David Rosen Inc.	23, 84	W	
Davis Distributing Corp.	55	Lipsky Distributing	47	Rowe AC	64, 65, 66, 67, 68, 69, 70, 71, 72	Westchester Operators Guild	44
Ditchburn Equipment Ltd.	12			Ruffler & Walker Ltd.	16	West Side Coin Machine Corp.	54
Duarte International	27	M		Runyan Sales Company	33	Wico Of Canada	59
DuKane Corp. Games Div.	53	Malta Amusement Machine Co.	18	S		Williams Electronic Mfg. Corp. Inside Back Cover	59
Duncan Sales Co.	32	Mar-Tab Vending	57	Santone Sales Co.	80	Gus Winters Ltd.	52
		Marvel Manufacturing Corp.	27	Schmelke Mfg. Co.	88	World Wide Distributing Co.	29 and 44
E		Greater Miami C.M.O. Assoc.	46	Erich Schneider	15	The Wurlitzer Company	
Eastern Distributors	51			Scapitane—Canada	55		
Eastern Music Systems Inc.	51			Scott Crosse Co.	48		
Eastern Novelty Distributors	43			Seacoast Distributors	46	Z	
Empire Coin Machine Exchange Inc.	57			The Seeburg Sales Corporation	81, 87	H. Z. Vending Corp.	42
Exhibit Supply Co.	73			Shaffer Music Company	57		

SAM COOKE



THE BIG THREE

WINNERS IN EACH CATEGORY OF CASH BOX' DISK JOCKEY POLL

MOST PROGRAMMED RECORD

1. I Want To Hold Your Hand – The Beatles – Capitol – Duchess – BMI
2. Hello Dolly! – Louis Armstrong – Kapp – E. H. Morris – ASCAP
3. Java – Al Hirt – RCA Victor – Tideland – BMI

MOST PROGRAMMED ALBUM

1. Meet The Beatles – The Beatles – Capitol
2. Days Of Wine & Roses – Andy Williams – Columbia
3. Honey In The Horn – Al Hirt – RCA Victor

MOST PROGRAMMED MALE VOCALIST	MOST PROGRAMMED FEMALE VOCALIST
<ol style="list-style-type: none"> 1. Frank Sinatra 2. Elvis Presley 3. Bobby Vinton 	<ol style="list-style-type: none"> 1. Connie Francis 2. Brenda Lee 3. Lesley Gore
MOST PROGRAMMED VOCAL GROUP	MOST PROGRAMMED ORCHESTRA
<ol style="list-style-type: none"> 1. The Beatles 2. Four Seasons 3. Four Freshmen 	<ol style="list-style-type: none"> 1. Henry Mancini 2. Billy Vaughn 3. Lawrence Welk
MOST PROGRAMMED STUDIO ORCHESTRA	MOST PROGRAMMED INSTRUMENTALIST
<ol style="list-style-type: none"> 1. Billy Vaughn 2. Percy Faith 3. Nelson Riddle 	<ol style="list-style-type: none"> 1. Al Hirt 2. Peter Nero 3. Stan Getz
MOST PROMISING MALE VOCALIST	MOST PROMISING FEMALE VOCALIST
<ol style="list-style-type: none"> 1. Jack Jones 2. Terry Stafford 3. John Gary 	<ol style="list-style-type: none"> 1. Barbra Streisand 2. Vikki Carr 3. Ethel Ennis
MOST PROMISING VOCAL GROUP	MOST PROMISING INSTRUMENTALIST
<ol style="list-style-type: none"> 1. Serendipity Singers 2. J's With Jamie 3. Peter & Gordon 	<ol style="list-style-type: none"> 1. Pete Drake 2. Stan Getz 3. Robert Maxwell

overnight 3-step processing (or faster) at Audio Matrix

■ Need those plates yesterday? Audio Matrix gives the industry's fastest service on masters, mothers and stampers—overnight (or faster) plating, not strike-offs, but full 3-step processing.

■ We use The Audiomatic Process® to produce the highest quality record plates in the shortest possible time. It's the new system that our engineers developed after fifteen

years of day-to-day record plating.

■ We make higher fidelity molds that produce stampers that last longer and minimize press rejects and costly delays. Our stampers are precisely centered, meet specifications perfectly.

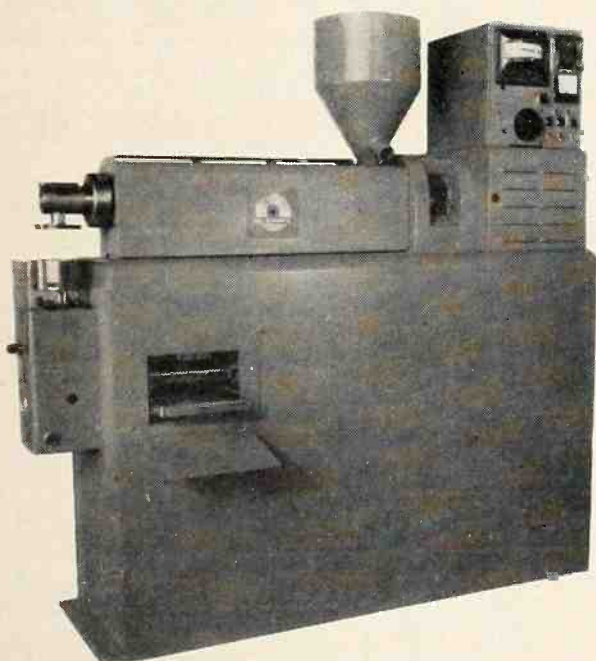
■ Try us on your next job. Our prices are as attractive as our service.



AUDIO MATRIX, INC. / 915 WESTCHESTER AVENUE / BRONX 59, NEW YORK / 212 LU 9-3500

Producers of record plates and record plating equipment

® registered U.S. patent office



HEAVY DUTY HORIZONTAL EXTRUDER



CONSOLE MODEL EXTRUDER

AUDIOMATIC has never lost a customer

■ Nobody has ever bought another manufacturer's extruder after using an Audiomatic.*

■ Many of our customers have Audiomatic and Brand X compounders working side-by-side where they can compare performance day-by-day. *In every case*, when they've bought again, it's been Audiomatic!

■ Our extruders are rugged and versatile, built to work hard for years. They handle pure or filled material in any form—dry blend, pellets or granular. They extrude a neat round biscuit with a hole

in the middle. There are no messy spaghetti strands. There's no wasted press time.

■ Our console model is an engineering beauty, less than three feet high. Our high capacity horizontal model is a real work horse that can serve two or more LP presses.

■ Call or write today for more information about the record industry's most modern and reliable extruders. Find out why they are the choice, again and again, of leading pressing plants on three continents.

AUDIOMATIC CORPORATION / 915 WESTCHESTER AVENUE / BRONX 59, NEW YORK / 212 LU 9-3500

Cable address: AUDIOMAT

*patent pending

CASH BOX 1964 DJ POLL RESULTS

SINGLES PLAYED MOST

I WANT TO HOLD YOUR HAND—BEATLES—CAPITOL
 HELLO DOLLY—LOUIS ARMSTRONG—KAPP
 JAVA—AL HIRT—RCA VICTOR
 She Loves You—Beatles—Swan
 Dominique—Singing Nun—Philips
 People—Barbra Streisand—Columbia
 More—Kai Winding—Verve
 Blue Velvet—Bobby Vinton—Epic
 Sugar Shack—Jimmy Gilmer & Fireballs—Dot
 Don't Let The Rain Come Down (Crooked Little Man)—Serendipity Singers—Philips
 Charade—Henry Mancini—RCA Victor
 Girl From Ipanema—Stan Getz & Joao Gilberto—Verve
 Wives & Lovers—Jack Jones—Kapp
 Suspicion—Terry Stafford—Crusader
 I Left My Heart In San Francisco—Tony Bennett—Columbia
 All My Lovin'—Beatles—Capitol
 Can't Buy Me Love—Beatles—Capitol
 P.S. I Love You—Beatles—Tollie
 Dawn—Four Seasons—Philips
 Love Me With All Your Heart—Ray Charles Singers—Command
 There I've Said It Again—Bobby Vinton—Epic
 Bits & Pieces—Dave Clark Five—Epic
 A World Without Love—Peter & Gordon—Capitol
 Puff (The Magic Dragon)—Peter, Paul & Mary
 Glad All Over—Dave Clark Five—Epic
 Deep Purple—April Stevens & Nino Tempo—Atco
 Rag Doll—Four Seasons—Philips
 Memphis—Johnny Rivers—Imperial
 Love Me Do—Beatles—Capitol
 I Get Around—Beach Boys—Capitol

ALBUMS PLAYED MOST

MEET THE BEATLES—CAPITOL
 DAYS OF WINE AND ROSES—ANDY WILLIAMS—COLUMBIA
 HONEY IN THE HORN—AL HIRT—RCA VICTOR
 Introducing The Beatles—Vee Jay
 Beatles' Second Album—Capitol
 The Barbra Streisand Album—Columbia
 The Second Barbra Streisand Album—Columbia
 Sinatra's Sinatra—Reprise
 In The Wind—Peter, Paul & Mary—Warner Bros.
 Hollywood—My Way—Nancy Wilson—Capitol
 Hello Dolly—Louis Armstrong—Kapp
 The Third Barbra Streisand Album—Columbia
 Pink Panther—Henry Mancini—RCA Victor
 Latin Rendezvous—Mantovani—London
 You Make Me Feel So Young—Ray Conniff—Columbia
 1963's Early Hits—Lawrence Welk—Dot
 Discovery—Vicki Carr—Liberty
 Hello Dolly—Original Cast—RCA Victor
 Academy Award Winners—Steve Lawrence—Columbia
 Ramblin'—New Christy Minstrels—Columbia
 Academy Award Losers—Steve Lawrence—Columbia
 Shut Down Vol. I—Beach Boys—Capitol
 Great Folk Themes—Percy Faith—Columbia
 Shut Down Vol. II—Beach Boys—Capitol
 Funny Girl—Original Cast—Capitol
 Themes For Young Lovers—Percy Faith—Columbia
 Sinatra—Basie—Reprise
 I Love You Because—Al Martino—Capitol
 The Colorful Peter Nero—RCA Victor
 This Is Ethel Ennis—RCA Victor
 I Wanna Be Around—Tony Bennett—Columbia
 Sweet & Sour Tears—Ray Charles—ABC Paramount
 Forever—Billy Vaughn—Dot
 Trini Lopez At P.J.'s—Reprise
 Yesterday's Love Songs, Today's Blues—Nancy Wilson—Capitol

MALE VOCALISTS MOST PROGRAMMED

FRANK SINATRA

ELVIS PRESLEY

BOBBY VINTON

Andy Williams
 Steve Lawrence
 Jack Jones
 Tony Bennett
 Nat Cole
 Al Martino
 Johnny Mathis
 Robert Goulet
 Chubby Checker
 Rick Nelson
 Roy Orbison
 Ray Charles

Vic Damone
 Perry Como
 Terry Stafford
 Jerry Vale
 Sammy Davis
 Sam Cook
 Louis Armstrong
 Buddy Greco
 Jimmy Gilmer
 Eddy Arnold
 Johnny Tillotson
 Marvin Gaye
 Bobby Vee
 Brook Benton
 Johnny Cash
 Dion DiMucci
 Buck Owen

FEMALE VOCALISTS MOST PROGRAMMED

CONNIE FRANCIS

BRENDA LEE

LESLEY GORE

Nancy Wilson
 Barbra Streisand
 Peggy Lee
 Edyie Gorme
 Ella Fitzgerald
 Doris Day
 Skeeter Davis
 Mary Wells

Patti Page
 Vikki Carr
 Anita Bryant
 Diane Renay
 Julie London
 Peggy March
 Dusty Springfield
 Jo Stafford
 Ann Margret
 Dionne Warwick
 Joni James
 Ethel Ennis
 Timi Uyro
 Leslie Uggams

VOCAL GROUPS MOST PROGRAMMED

BEATLES

FOUR SEASONS

FOUR FRESHMEN

Beach Boys
 New Christy Minstrels
 J's With Jamie
 Dave Clark 5
 Kingston Trio
 Peter, Paul & Mary
 Ray Conniff Singers
 Norman Luboff Choir
 Ray Charles Singers
 Kirby Stone Four
 Serendipity Singers

Pete King Chorale
 Lettermen
 Hi-Lo's
 Hugo & Luigi
 Brothers Four
 Searchers
 Anita Kerr Singers
 Limeliters
 Modernaires
 Dixiebelle
 Dixie Cups
 Ames Bros.
 Swingle Singers
 Riviera
 Journeymen
 Living Voices
 Smothers Brothers

ORCHESTRAS MOST PROGRAMMED

HENRY MANCINI

LAWRENCE WELK

GLEN GRAY

Si Zentner
 Count Basie
 Les Elgart
 Les Brown

Kai Winding
 Ray Anthony
 Ray Conniff
 Sammy Kaye
 Andre Kostelanetz
 Benny Goodman
 Woody Herman
 Mantovani
 Glen Miller

STUDIO ORCHESTRAS MOST PROGRAMMED

BILLY VAUGHN

PERCY FAITH

NELSON RIDDLE

Bert Kaempfert

Jackie Gleason
 Clebanoff
 Al Caiola
 Billy May
 Quincy Jones

INSTRUMENTALISTS MOST PROGRAMMED

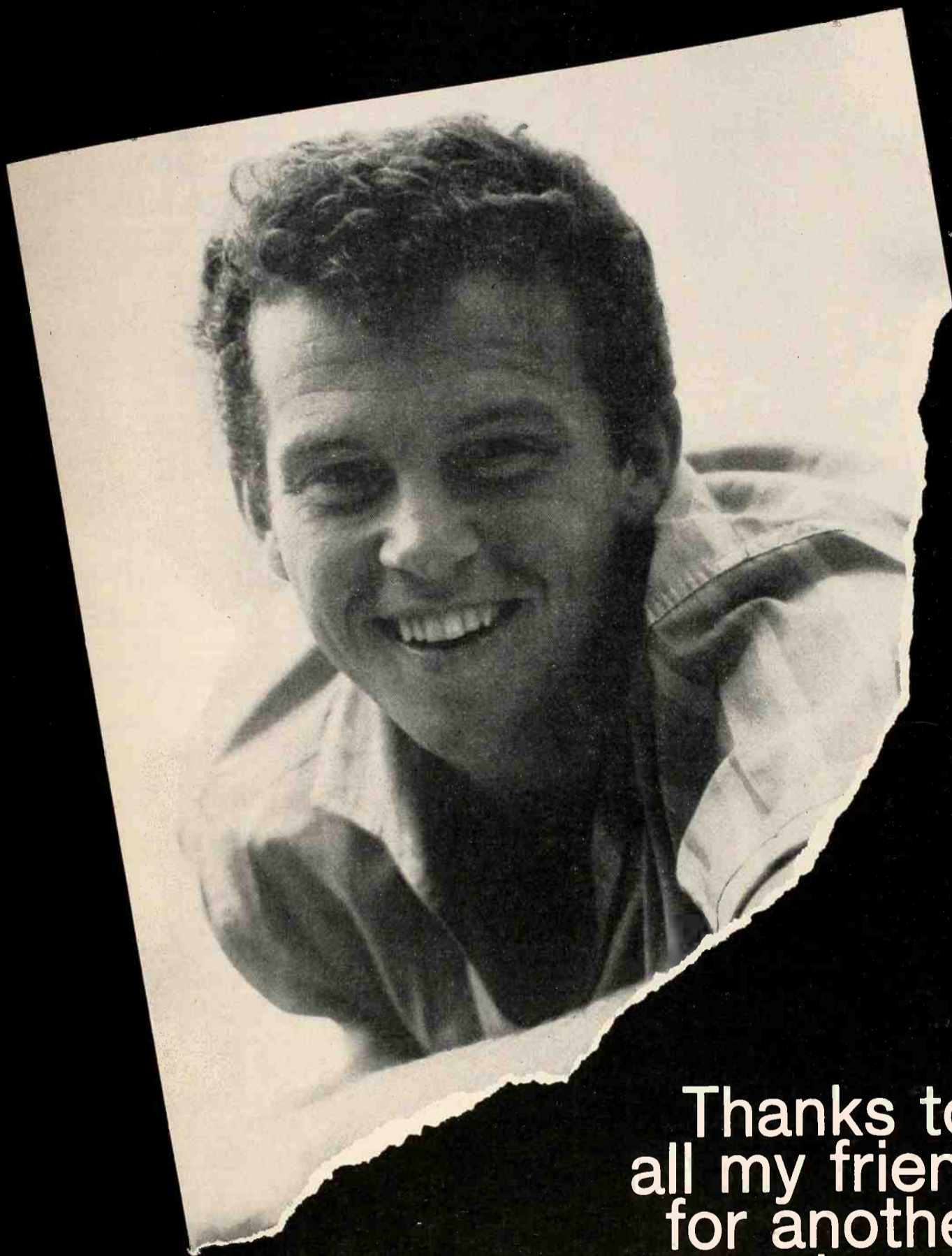
AL HIRT

PETER NERO

STAN GETZ

Geo. Shearing
 Pete Fountain
 Duane Eddy
 Village Stompers
 Chet Atkins
 Floyd Cramer
 Andre Previn
 Robert Maxwell
 Ventures
 Markets
 Ferrante & Teicher
 Roger Williams
 Lonnie Mack
 Pete Drake
 Louis Armstrong
 Henry Mancini
 Bert Kaempfert

Kai Winding
 Acker Bilk
 Jimmy Smith
 Billy Vaughn
 Lawrence Welk
 Bill Pursell
 Bill Black
 Routers
 Count Basie
 Woody Herman
 Percy Faith
 Cy Coleman
 Herbie Mann
 Dave Brubeck
 Earl Grant
 Jonah Jones
 Laurindo Almeida
 Cal Tjader
 Bobby Gordon
 Dick Hymn
 Jack LaForge
 Oscar Peterson



Thanks to
all my friends
for another
great year

Bobby Vinton

Exclusively on Epic Records
Bookings: William Morris

CASH BOX 1964 DJ POLL RESULTS

UP AND COMING MALE VOCALISTS

JACK JONES

TERRY STAFFORD

JOHN GARY

Danny Williams
Johnny Rivers
Billy J. Kramer
Wayne Newton
Trini Lopez
Bobby Goldsboro
Frankie Fanelli
Vic Dana

Stevie Wonder
Bobby Vinton
Marvin Gaye
Cliff Richard
Bobby Rydell
Richard Chamberlain
Sergio Franchio
Chris Crosby
Stevie Alamo
Buddy Greco
Lenny Welch
Otis Redding
Roger Miller
Oscar Brown, Jr.

UP AND COMING FEMALE VOCALISTS

BARBRA STREISAND

VIKKI CARR

ETHEL ENNIS

Dusty Springfield
Rita Pavone
Nancy Wilson
Diane Renay
Dionne Warwick
Lesley Gore
Cilla Black

Marian Montgomery
Brenda Holloway
Irma Thomas
Tracy Dey
Marilyn Burroughs
Betty Everett
Teri Thornton
Leslie Uggams
Jeannie Hoffman
Liza Minnelli
Shirley Horn
Ginny Arnell
Judy Henske

UP AND COMING INSTRUMENTALISTS

PETE DRAKE

STAN GETZ

ROBERT MAXWELL

Peter Nero
Jack LaForge
Al Hirt
Village Stompers
Los Indios Tabajaros
Lonnie Mack
Bill Pursell

Wynton Kelly
Toots Thielemans
Bobby Gordon
Bent Fabric
Astronauts
Dick Dale
Kingsmen
Tijuana Brass
Paul Horn
Onzy Mathews
Pyramids
Bill Strange

UP AND COMING VOCAL GROUPS

SERENDIPITY SINGERS

J'S WITH JAMIE

PETER & GORDON

Dave Clark 5
Searchers
Bachelors
Beatles
Gerry & Pacemakers
New Christy Minstrels
Ray Charles Singers
Rolling Stones
Dixie Cups
Womenfolk

Four Seasons
Rip Chords
Swingle Singers
Reflections
Good Time Singers
Billy J. Kramer & Dakotas
Beach Boys
Impressions
Dixiebells
Dale & Grace
Journeyman
Tempo & Stevens
Impressions
Pixies Three
Back Porch Majority
Tarriers



BOBBY GOLDSBORO

UNITED ARTISTS RECORDS

Current Single:

**ME JAPANESE BOY,
I LOVE YOU**

b/w

Everyone But Me

UA 742

BOOKINGS:



MANAGEMENT:

LENNY DITSON
1776 Broadway
N.Y.C.

Congratulations
Cash Box
On Your
22nd
Anniversary

BROOK BENTON

Current Single

"A HOUSE IS NOT A HOME"

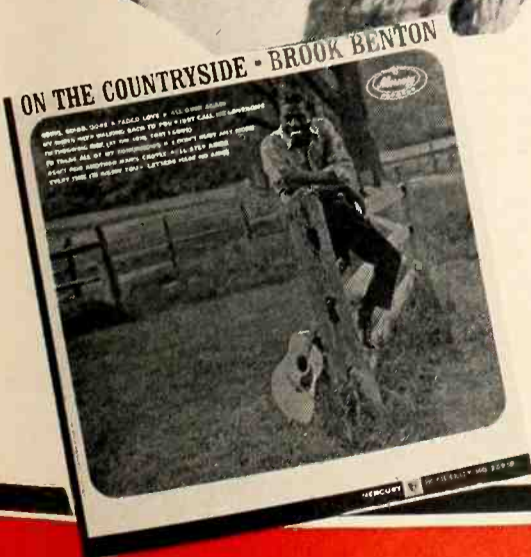
As sung by Brook Benton in the Joseph E. Levine
Embassy Production "A House Is Not A Home."

MERCURY 72303

Current Hit Album

"ON THE COUNTRY SIDE"

Mercury MG-20918



Personal Management
AL SCHWARTZ
Benton Enterprises, Inc.
36 W. 58th St., N.Y.C.

Publicity
CONNIE DeNAVE

Bookings
WILLIAM MORRIS

Exclusively



Listen to this:

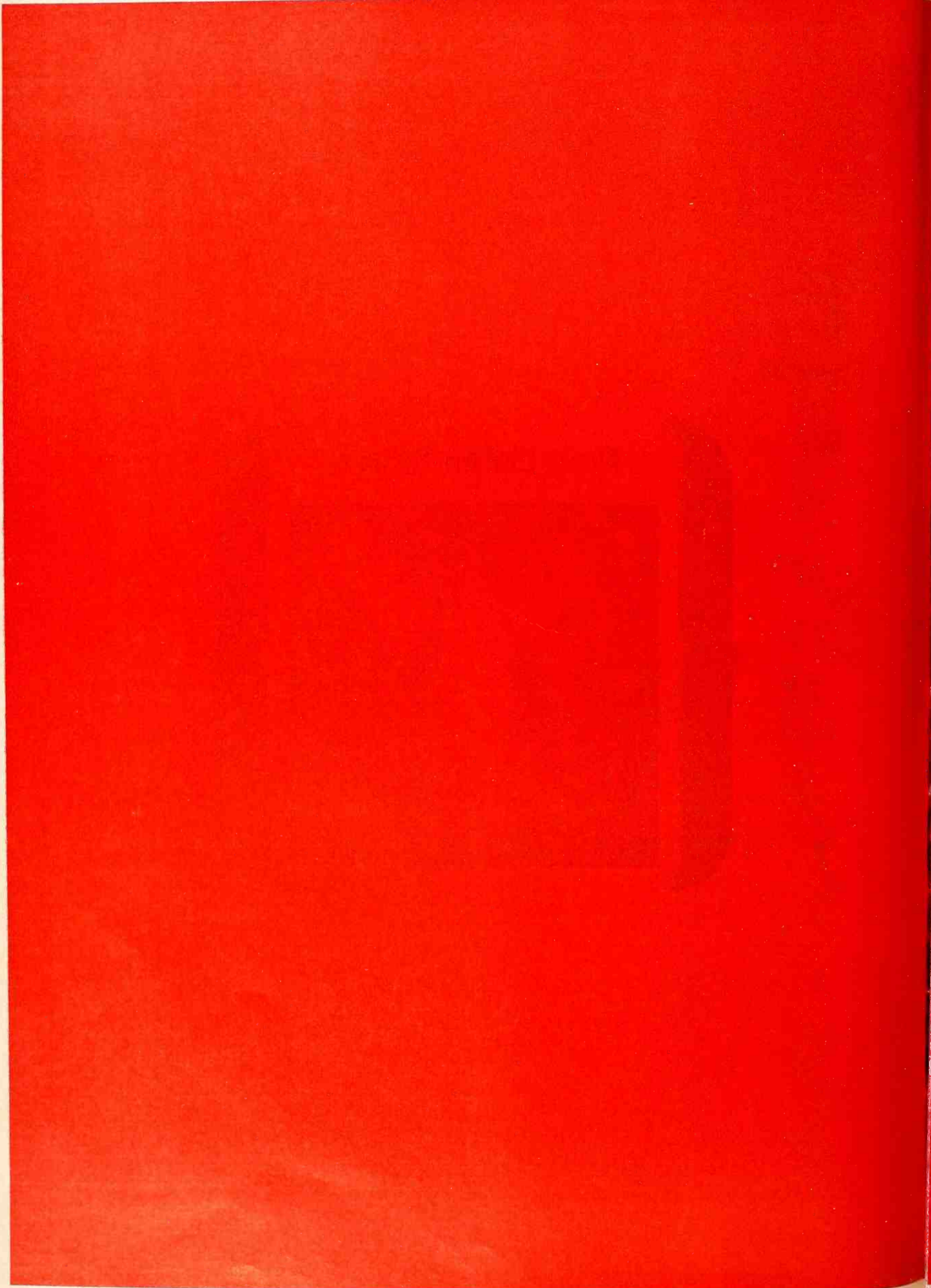
Since forming, Peter, Paul & Mary have played over 400 concerts before a total audience in excess of 2 million people. Now, Warner Brothers announces the release of the first Peter, Paul & Mary concert album. Ear-marked as a collector's item, this four-sided album is a composite collection of music, comedy material and audience response that captures the spirit, intensity and enthusiasm of a live Peter, Paul & Mary concert. It's their most important release to date.

Now Listen to this:



Personal Management Albert B. Grossman Management, Inc., Booking *ita* 75 E. 55th St. Musical Director Milt Okun Exclusively on Warner Bros. Records

Cash Box—August 15, 1964



There is not enough space to list the Awards and Honors bestowed on BRENDA LEE around the world.

We are proud and we are grateful.

"And us too"

— THE CASUALS

Direction:

WILIAM MORRIS AGENCY

Exclusively:

DECCA RECORDS

European Rep.:

DON ARDEN

Packager—"Brenda Lee Show"

ONE NITERS, INC.

Personal Management:

DUB ALLBRITTEN

PAST WINNERS CASH BOX D. J. POLL

MOST PROGRAMMED RECORD

1953—"Till I Waltz Again With You"—Teresa Brewer
 1954—"Secret Love"—Doris Day
 1955—"Melody Of Love"—Billy Vaughn
 1956—"Sixteen Tons"—Tennessee Ernie Ford
 1957—"Don't Be Cruel"—Elvis Presley
 1958—"All The Way"—Frank Sinatra
 1959—"Tom Dooley"—Kingston Trio
 1960—"Mack The Knife"—Bobby Darin
 1961—"Exodus"—Ferrante & Teicher
 1962—"Moon River"—Henry Mancini
 1963—"I Left My Heart In San Francisco"—Tony Bennett
 1964—"I Want To Hold Your Hand"—Beatles

MOST PROGRAMMED ALBUM

1956—"Wee Small Hours"—Frank Sinatra
 1957—"Songs For Swinging Lovers"—Frank Sinatra
 1958—"Come Fly With Me"—Frank Sinatra
 1959—"Come Dance With Me"—Frank Sinatra
 1960—"Come Dance With Me"—Frank Sinatra
 1961—"G.I. Blues"—Elvis Presley
 1962—"Modern Sounds In Country & Western Music"—Ray Charles
 1963—"First Family"—Vaughn Meader
 1964—"Meet The Beatles"

MOST PROGRAMMED MALE VOCALIST

1953—Eddie Fisher
 1954—Eddie Fisher/Perry Como (tie)
 1955—Perry Como
 1956—Perry Como
 1957—Frank Sinatra
 1958—Frank Sinatra
 1959—Frank Sinatra
 1960—Frank Sinatra
 1961—Frank Sinatra
 1962—Frank Sinatra/Elvis Presley (tie)
 1963—Frank Sinatra
 1964—Frank Sinatra

MOST PROGRAMMED FEMALE VOCALIST

1953—Patti Page	1959—Connie Francis
1954—Patti Page	1960—Connie Francis
1955—Rosemary Clooney	1961—Connie Francis
1956—Jaye P. Morgan	1962—Connie Francis
1957—Doris Day	1963—Connie Francis
1958—Patti Page	1964—Connie Francis

MOST PROGRAMMED VOCAL GROUP

1953—Four Aces
 1954—Four Aces/Hilltoppers (tie)
 1955—Four Aces/McGuire Sisters
 1956—Four Lads
 1957—Four Lads
 1958—Four Lads
 1959—Four Lads/Four Freshman (tie)
 1960—Kingston Trio
 1961—Kingston Trio/Everly Brothers (tie)
 1962—Kingston Trio
 1963—Four Seasons/Kingston Trio (tie)
 1964—Beatles

MOST PROGRAMMED ORCHESTRA

1953—Ralph Flanagan
 1954—Ray Anthony
 1955—Ralph Marterie
 1956—Benny Goodman
 1957—Les Brown
 1958—Ray Anthony
 1959—Ray Anthony
 1960—Les Elgart
 1961—Lawrence Welk
 1962—Henry Mancini, Billy Vaughn, Lawrence Welk, Si Zentner (tie)
 1963—Lawrence Welk
 1964—Henry Mancini

MOST PROGRAMMED STUDIO ORCHESTRA

1956—Les Baxter
 1957—Hugo Winterhalter
 1958—Billy Vaughn
 1959—Ray Conniff
 1960—Percy Faith
 1961—Billy Vaughn
 1962—Billy Vaughn
 1964—Billy Vaughn

MOST PROGRAMMED SMALL INSTRUMENTAL GROUP

1953—Les Paul & Mary Ford
 1954—Les Paul & Mary Ford
 1955—Bill Haley & His Comets
 1956—Bill Haley & His Comets
 1957—George Shearing Quintet

MOST PROGRAMMED INSTRUMENTALIST

1958—Roger Williams
 1959—Duane Eddy
 1960—Duane Eddy
 1961—Duane Eddy
 1962—Floyd Cramer/Ferrante & Teicher (tie)
 1963—Duane Eddy
 1964—Al Hirt

MOST PROMISING MALE VOCALIST

1953—Bob Manning
 1954—Lou Monte
 1955—Sammy Davis, Jr.
 1956—Pat Boone
 1957—Johnny Mathis/Tommy Sands (tie)
 1958—Jimmie Rodgers
 1959—Bobby Darin/Brook Benton (tie)
 1960—Jimmy Jones/Adam Wade (tie)
 1961—Adam Wade
 1962—Jack Jones/George Maharis (tie)
 1963—Jack Jones/Bobby Vinton (tie)
 1964—Jack Jones

MOST PROMISING FEMALE VOCALIST

1954—Kitty Kallen	1960—Connie Stevens
1955—Jaye P. Morgan	1961—Linda Scott
1956—Gogi Grant	1962—Joanie Sommers
1957—Betty Johnson	1963—Little Peggy March
1958—Connie Francis	1964—Barbra Streisand
1959—Dodie Stevens	

MOST PROMISING VOCAL GROUP

1954—Four Knights
 1955—Hi-Lo's/DeCastro Sisters (tie)
 1956—Platters
 1957—Hi-Lo's
 1958—Four Preps
 1959—Kingston Trio
 1960—Brothers Four
 1961—Limelites
 1962—Lettermen
 1963—J's and Jamie
 1964—Serendipity Singers

MOST PROMISING ORCHESTRA

1954—Les Elgart
 1955—Richard Maltby
 1956—Dick Jacobs
 1957—Ray Conniff
 1958—Ray Conniff
 1959—Henry Mancini
 1960—Si Zentner
 1961—Bert Kaempfert
 1962—Si Zentner
 1963—Joe Harnell

MOST PROMISING SMALL INSTRUMENTAL GROUP

1954—Dick Hyman Trio
 1955—Dick Hyman Trio
 1956—Dick Hyman Trio

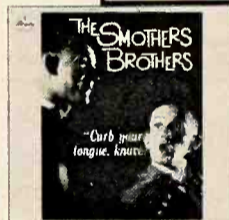
MOST PROMISING INSTRUMENTALIST

1958—Champs
 1959—Dave "Baby" Cortez
 1960—Bill Black's Combo
 1961—Jorgen Ingmann
 1962—Mr. Acker Bilk
 1963—Chantays/Bill Pursell (tie)
 1964—Pete Drake

THE SMOTHERS BROTHERS



SR 60904
MG 20904



SR 60862
MG 20862



SR 60777
MG 20777



SR 60675
MG 20675



SR 60611
MG 20611



From any angle, one thing is certainly clear—the Smothers Brothers are the top-selling comedy team on records today. Now on their way to their second million in U.S. album sales, the Smothers Brothers will soon appear abroad to personally introduce their delightful brand of humor to the rest of the world. Watch for them!

PERSONAL MANAGEMENT
**KRAGEN/
CARROLL,
INC.**
NEW YORK • BEVERLY HILLS • SYDNEY

XXX
AGENCY REPRESENTATION
**WILLIAM MORRIS AGENCY
INC.**



RECORD MANUFACTURERS

- A.A.**
830 5th, N.Y.C.
- ABC-PARAMOUNT**
1501 Broadway, N.Y.C.
- ABS**
P.O. Box 884
Harrisburg, Pa.
- ACADEMY**
157 W. 57th N.Y.C.
- ACAMA**
1608 Argyle
Hollywood, Calif.
- ACAME**
Box 8145
Phoenix, Calif.
- ACCENT**
6533 Hollywood Blvd.
Los Angeles 28, Calif.
- ACCLAIM**
8715 W. 3rd St.
Los Angeles 48, Calif.
- ACE**
804 Vincent Bldg.
Jackson, Miss.
- ACE**
1650 Broadway, N.Y.C.
- ACME**
P.O. Box 866
Manchester, Ky.
- ACTION**
85 Regents Pk Ct.
Bedford, Texas
- AD**
343-7th Ave.
Oelwein, Iowa
- ADAM**
700 S. Dearborn St.
Chicago 5, Ill.
- A.D.A.V.**
Box 2691
Detroit, Mich.
- AD LIB**
157 W. 57th St., N.Y.C.
- ADMIRAL**
c/o AMY
- ADMIRAL**
Charlotte, N.C.
- ADORE**
1650 Broadway, N.Y.C.
- ADVANCE**
545 Arlington Place
Chicago, Ill.
- AETNA**
See Mureo
- AFO**
712 N. Claiborne Ave.
New Orleans, La.
- AGE**
See USA
- AIR CHECK**
7615 Sunset Blvd.
Hollywood, Calif.
- ALAMO**
16508 S. Main St.
Gardena, Calif.
- ALANNA**
1409 5th Ave.
Pittsburgh, Pa.
- AL-BRITE**
2314-86th St.
Bklyn, N.Y.
- ALCO**
3029 Springboro
Dayton, Ohio
- ALCOR**
See Everest
- ALDEN**
See CIRCA
- ALDO**
150 W. 55th N.Y.C.
- ALEGRE**
852 Westchester Ave.
Bronx, N.Y.
- ALEI**
13833-23rd Ave. So.
Seattle, Wash.
- ALL**
14188 E. Close St.
Whittier, Calif.
- ALLBOY**
See London
- ALLEGLO**
P.O. Box 11871
Compton, Calif.
- ALLEGRO**
510-220th Ave.
Union City 1, N.J.
- ALLEY**
213 E. Monroe St.
Jonesboro, Ark.
- ALLIANCE**
300 B. N. Western
Amarillo, Tex.
- ALLISON**
1472 Broadway, N.Y.C.
- ALLRITE**
9022 12th St.
Detroit 6, Mich.
- ALLSTAR**
1110 Washington St.
S. Houston, Texas
- ALMO INT'L**
See A & M
- AL MATT**
508 S. Main, Altus, Okla.
- ALMONT**
See Canadian-American
- ALON**
See Instant
- ALPHA**
See Don-El
- ALTA**
c/o IND. RECORD
PROD.
19802 N.E. 12th Pl.
N. Miami Beach, Fla.
- ALTO**
1697 Broadway, N.Y.C.
- ALTRONE**
See Continental
- ALVA**
1697 Broadway, N.Y.C.
- A&M**
8255 Sunset Blvd.
Hollywood, Calif.
W. Hollywood, Calif.
- AMAKER**
270 W. 123rd St., N.Y.C.
- AMAZON**
760 1/2 W. Florence
Los Angeles, Calif.
- AMBASSADOR**
220 5th Ave., N.Y.C.
- AMBER**
1619 Broadway, N.Y.C.
- AMCAN**
See Canadian-American
- AMCO**
See CIRCA
- AMERICAN**
See Atlantic
- AMERICAN ARTS**
See World Artists
- AMERICAN-INTERNATIONAL**
Hollywood, Calif.
- AMPHORA**
1647 W. Locust
Davenport, Iowa
- AMY**
1776 Broadway, N.Y.C.
- ANCHOR**
268 15th Ave.
Newark, N.J.
- ANDEX**
5405 Hollywood Blvd.
Hollywood, Calif.
- ANGEL**
Capitol Tower
Hollywood, Calif.
- ANGELTONE**
See Atlas
- ANOSE**
1489 Vine St.
Hollywood, Calif.
- ANTIQUA**
54 W. Randolph
Chicago, Ill.
- ANTON**
6710-40th Ave. So.
Seattle, Wash.
- ANVIL**
4629 Fenton
Boise, Idaho
- APACHE**
3320 Barham Blvd.
Hollywood, Calif.
- APEX**
951 E. 47th St.
Chicago, Ill.
- APEX**
Compo Company, Ltd.
Lachine, Que., Canada
- APOGEE**
9050 Santa Monica
Los Angeles, Calif.
- APPLAUSE**
5302 Davenport St.
Omaha, Nebr.
- APPRO**
509 W. Main
Ashland, Ohio
- APRIL**
See Cameo
- APT**
1501 Broadway, N.Y.C.
- ARAGON**
615 W. Hastings St.
Vancouver 2, B.C., Can.
- ARAVEL**
4326 Crane St.
L.L.C., N.Y.
- ARC**
9155 Sunset Blvd.
Los Angeles, Calif.
- ARC**
12 Jefferson Ave.
Elizabeth, N.J.
- ARCADE**
2733 Kensington Ave.
Philadelphia, Pa.
- ARDMORE**
4438 N. Greenview Ave.
Chicago, Ill.
- ARGO**
2120 Michigan Ave.
Chicago, Ill.
- ARHOOLLE**
Box 5073
Berkeley, Calif.
- ARISTOPHONE**
1564 Broadway, N.Y.C.
- ARLEN**
12837 Washington Blvd.
Culver City, Calif.
- ARLEN**
707 Huntington Pike
Rockledge, Pa.
- ARLISS**
1650 Broadway, N.Y.C.
- ARMOR**
See Nile
- ARNOLD**
850 7th Ave., N.Y.C.
- ARRAWAK**
761 Elton Ave.
Bronx, N.Y.
- ARROW**
1697 Broadway, N.Y.C.
- ART**
1224 N. W. 119th St.
Miami, Fla.
- ARTEEN**
5909 Melrose
Hollywood, Calif.
- ARTIA**
555 5th Ave., N.Y.C.
- ARVEE**
7039 Sunset Blvd.
Hollywood, Calif.
- ARWIN**
250 N. Canon Dr.
Beverly Hills, Calif.
- ASCOT**
See United Artists
- ASK NOT**
6110 Santa Monica Blvd.
Hollywood, Calif.
- ASNES**
217 W. 125th St., N.Y.C.
- ASSAULT**
1697 Broadway, N.Y.C.
- ASSOCIATED ARTISTS**
1554 Crossroads of World
Hollywood, Calif.
- ASTRA**
See London
- ASTRO**
205 St. Louis St.
Mobile, Ala.
- ASTRONAUT**
424 S. Pearl St.
Youngstown, Ohio
- ATCO**
1841 Broadway, N.Y.C.
- ATE**
200 W. 57th St.
New York, N.Y.
- ATLANTIC**
1841 Broadway, N.Y.C.
- ATLAS-ANGLETONE**
1697 Broadway, N.Y.C.
- AT LAST**
See AFO
- ATOM**
Box 113
Oblong, Ill.
- AUBURN**
1610 N. Argyle
Hollywood, Calif.
- AUDAN**
1717-16th St.
Bakersfield, Calif.
- AUDIO FIDELITY**
770-11th Ave., N.Y.C.
- AUDITION**
See CIRCA
- AUDIO SPECTRUM**
Runnemed, N.J.
- AURA**
See World Pacific
- AURORA**
See Vista
- AUTOGRAPH**
P.O. Box 1463
Dallas 21, Texas
- AUTUMN**
70 Dorman Ave.
San Francisco, Calif.
- AVA**
6223 Selma, Hollywood,
Calif.
- AVANTI**
Vee-Jay
- AVENUE**
570 5th Ave., N.Y.C.
- BACK BEAT**
See Duke
- BADGER**
917 State St.
Racine, Wis.
- BAGDAD**
1607 El Centre St.
Hollywood 28, Calif.
- BAHAMA**
324 N. E. 35th St.
Miami, Fla.
- BAKERSFIELD**
725 34th St.
Bakersfield, Calif.
- BAHAMAS**
Box 174, Nassau,
Bahamas
- BALL**
1065 E. Vernon Ave.
Los Angeles, Calif.
- BAMBOO**
See Era
- BANDBOX**
5136 W. 41 St.
Denver, Colo.
- BANDSTAND**
157-36 90th St.
Howard Beach, N.Y.
- BANSHEE**
Seaside Heights, N.J.
- BARBARY COAST**
4430 Santa Monica Blvd.
Los Angeles 29, Calif.
- BARONET**
See CIRCA
- BAROQUE**
See Conversaphone
- BARRE**
160 Wood St.
Wilkes-Barre, Pa.
- BARRY**
See Old Town
- BARTOK**
113 W. 57th St., N.Y.C.
- BAT**
4209 Maine Ave.
Baltimore, Md.
- B. ATLAS**
2226 McDonald Ave.
Brooklyn, N.Y.
- BAY-TONE**
1509 Fillmore St.
San Francisco, Calif.
- BAY-UKE**
See CIRCA
- B & G**
8618 Anacortes St.
Houston, Texas
- BEACH**
Belmont Plaza Hotel
49th St. & Lexington
Ave., N.Y.C.
- BEACON**
441 W. 49th, N.Y.C.
- BEACOUF**
P.O. Box 113, N.Y.C.
- BECK**
Box 6
Beckly, W. Va.
- BEE-BEE**
P.O. Box 2741
Washington, D.C.
- BEE**
644 Schuykill
Reading, Pa.
- BEE**
c/o IND. RECORD
DIST.
1980 N.E. 12th Pl.
N. Miami Beach, Fla.
- BEECHWOOD**
445 Webster Ave.
San Francisco, Calif.
- BEL CANTO**
1977 McAllister Ave.
Columbus, Ohio
- BEL CANTO**
2919 So. La Cienega Blvd.
Culver City, Calif.
- BELINDA**
See Jay-Gee
- BELL**
1650 Broadway, N.Y.C.
- BELLAIRE**
P.O. Box 125
Bellaire, Tex.
- BELLA**
912 Clay Ave.
Scranton, Pa.
- BELLINA**
1570 Broadway, N.Y.C.
- BELMONT**
P.O. Box 1763
Hollywood, Calif.
- BELTONE**
1650 Broadway, N.Y.C.
- BERMA**
c/o Bernice Mason
6223 Selma Ave.
Hollywood, Calif.
- BERTRAM INT'L.**
1224 Koko Head Ave.
Honolulu, Hawaii
- BERNE**
756 7th Ave., N.Y.C.
- BEST**
P.O. Box 33
Mesilla Park, N.M.
- BET**
1962 W. 29th St.
Los Angeles, Calif.
- BETTY**
2009 W. 69th St.
Chicago, Ill.
- BETHLEHEM**
1540 Brewster Ave.
Cincinnati, Ohio
- BIG**
1733 Broadway, N.Y.C.
- BIG BEN**
P.O. Box 1571
San Francisco, Calif.
- BIG AL**
1489 Vine St.
Hollywood, Calif.
- BIG C**
2510 Franklin Rd.
Nashville, Tenn.
- BIG D**
6511 England Rd.
Houston, Texas
- BIG HILL**
See Amy
- BIG J**
13938 Vanowen
Van Nuys, Calif.
- BIG L.**
See Cameo
- BIG MAC**
1650 Broadway, N.Y.C.
- BIG R**
See Era
- BIG SCOTT**
2232 Race St.
Denver, Colo.
- BIG STYLE**
P.O. Box 322
W. Memphis, Ark.
- BIG TOP**
1619 Broadway, N.Y.C.
- BINGO**
6087 Sunset Blvd.
Hollywood 28, Calif.
- BINGO**
855 Madison Ave.
New Milford, N.J.
- BIRD**
122 E. Taussig Blvd
Norfolk, Va.
- BIT**
1781 Hauser Blvd.
Los Angeles, Calif.
- BITOA**
See Stereoditties
- BLANK**
P.O. Box 27
Man, W. Va.
- BLAST**
1721 Broadway, N.Y.
- BLISS**
1650 Broadway, N.Y.
- BLUE ANGEL**
Route #2
Smith Grove, Ky.
- BLUEBIRD**
See RCA
- BLUE DIAMOND**
9006 Sunset Blvd.
Hollywood, Calif.
- BLUE GIANT**
3354 Hilton, N.E.
Massillon, Ohio
- BLUE HEN**
4 Center St.
Harrington, Dela.
- BLUE HILL**
P.O. Box 394
Middletown, N.Y.
- BLUE HORIZON**
P.O. Box 606
Seattle, Wash.
- BLUE MASQUE**
See Crusader
- BLUE NOTE**
43 W. 61st St., N.Y.
- BLUE VELVET**
See Brenne
- BLUE RIBBON**
Staunton, Ill.
- BLUE STAR**
6363 Sunset Blvd.
Hollywood, Calif.
- BLUESTOWN**
1820 Washington St
Boston, Mass.
- BLUESVILLE**
See Prestige
- BME**
2805 Biscayne Blvd
Miami, Fla.
- BOARDWALK**
114 S. Ocean Ave.
Atlantic City, N.J.
- BOBBIE**
17th & Sanson
Philadelphia, Pa.
- BOBBIN**
3903 Olive St.
St. Louis, Mo.
- BOBBY**
344 4th St.
Trafford, Pa.
- BOCAT**
25 W. 65th, N.Y.C.
- BOCAY**
Odessa, Texas
- BOLERO**
See Regard
- BOLO**
See Vee Jay
- BOMBAY**
7905 Cottage Grov
Chicago, Ill.
- BOMARC**
2721 Snyder Ave.
Philadelphia, Pa.
- BON BON**
1301 Commonweal
Boston, Mass.
- BONDED**
1650 Broadway, N
- BONNIE**
See Imperial
- BONNIE B&C**
62 Hillside Ave.
Somerville, N.J.
- BORDERLINE**
350 W. 40th St., N

ELVIS

**A NEW TWO-SIDED
SUMMER VACATION HIT**



45 RPM

RCA VICTOR



ELVIS

SUMMER VACATION SPECIAL

By popular demand
First time on 45 RPM

SUCH A NIGHT

Plus new song

NEVER ENDING

Ask for the **VIVA LAS VEGAS EP** with the hit song "C'MON EVERYBODY"

AVAILABLE NOW FROM YOUR RCA VICTOR DISTRIBUTOR

#**8400**

RCA VICTOR



The most trusted name in sound



#1 Most Programmed
Orchestra

Many
Thanks

Henry
Mancini

RCA VICTOR

The most trusted name in sound

RECORD MANUFACTURERS

BOURBON STREET
2939 Seratine St.
New Orleans 19, La.

BOYD
2609 N. W. 36th St.
Oklahoma City, Okla.

BRAND
9109 Sunset Blvd.
Hollywood, Calif.

BRANDES
28 W. 47th St., N.Y.C.

BRASS
7807 Truman
Kansas City, Mo.

BRAVE
1404 Arlington Blvd.
Falls Church, Va.

BRAVO
9308 E. Whittier Blvd.
Pico, Calif.

BRENNE
845 N. 15th St.
Philadelphia, Pa.

BRENT
157 W. 57th St., N.Y.C.

BRIAR
See Jubilee

BRIDGES
2600-04 N. Wilmington
Ave., Compton, Calif.

BRIO
370 7th Ave. N.Y.C.

BRITAM
245 5th, N.Y.C.

BROADWAY
See Sue 245 5th, N.Y.C.

BRONCO
See Stacy

BROOKE
Radio Bldg.
Asheboro, N.C.

BROSH
3223 W. Birchwood
Milwaukee, Wisc.

BRUNSWICK
445 Park Ave., N.Y.C.

BUBBLE
Culver City, Calif.

BUCK
14610 Nimitz St.
Houston, Texas

BUCKINGHAM
See Continental

BUCKLEY
1707 Church St.
Nashville, Tenn.

BUD
1549 N. Vine
Hollywood, Calif.

BUD
41-41 51st St.
Woodside, N.Y.

BUDDY
500 Locust St.
Marshall, Texas

BUENA VISTA
500 S. Buena Vista St.
Burbank, Calif.

BULLS EYE
See CIRCA

B-W
P.O. Box 337
Wooster, Ohio

CAB
120 W. 125th St., N.Y.C.

CABOT
110 W. 55th St., N.Y.C.

CADENCE
119 W. 57th St., N.Y.C.

CADETTE
See London

CAEDMON
461 8th Ave., N.Y.C.

CALDWELL
See Jamie

CALENDER
See Crusader

CAL-GOLD
See CIRCA

CALL
924 Bewley Ave.
Modesto, Calif.

CALLIOPE
3360 Barham Blvd.
Hollywood 28, Calif.

CAMAY
See Sinclair

CAMDEN
155 E. 24th St., N.Y.C.

CAMELOT
937 South St.
Philadelphia, Pa.

CAMEO
1405 S. Locust St.
Philadelphia, Pa.

CAMPUS
International City
Suite 225
Miami Springs, Fla.

CANADIAN AMERICAN
150 W. 55th St., N.Y.C.

CANDEE
See King

CANDID
See Cadence

CANDIX
6425 Hollywood Blvd.
Los Angeles, Calif.

CANDLELIGHT
410 Main St.
W. Orange, N.J.

CAWO
Sunset-Vine Tower
Hollywood, Calif.

CANNADY
180 S. Broad St.
Los Angeles, Calif.

CAPA
c/o Medico Music
803-R Gov't. St.
Mobile, Ala.

CAPE
509 N. Kenwood
Glendale, Calif.

CAPITOL
Capitol Tower
Hollywood, Calif.
1739 Broadway, N.Y.C.

CAPRI
See Jay-Gee

CARD
255 W. 55th St.
New York, N.Y.

CARELEN
P.O. Box 1897
Ormond Beach, Fla.

CARIB
4239 W. Flagler St.
Miami, Fla.

CARIB
Box 174
Nassau, Bahamas

CARICATURE
218 W. 47th St., N.Y.C.

CARLTON
345 W. 58th St., N.Y.C.

CARMA
1113 Clay St.
Kenner, La.

CARMAY
13117 Lackwood Blvd.
Downey, Calif.

CARNIVAL
605 W. 156th St., N.Y.C.

CAROL
1619 Broadway, N.Y.C.

CARRIE
Box 7763
Detroit, Mich.

CARMEN
54 W. Randolph St.
Chicago, Ill.

CARNEY
See Jamie

CAROUSEL
772 E. McMillan St.
Cincinnati, Ohio

CASHMERE
See CIRCA

CASA GRANDE
6 Carter Place
Woburn, Mass.

CASINO
5604 1/2 Hollywood Blvd.
Hollywood, Calif.

CASTLE
P.O. Box 478
Houston, Texas

CATALINA
2640 W. Pico Blvd.
Los Angeles, Calif.

CATCH
See Era

CAVALCADE
23 Broad St.
Bloomfield, N.J.

CAWTHRON
See Bingo

CBG
1616 Argyle Ave.
Hollywood, Calif.

CEDWICKE
See London

CEE-JAY
893 Morris Ave.
Bronx, N.Y.

CELEBRITY
c/o N.Y. Record Distrib.
15 N. 20th St., N.Y.C.

CELESTE
2845 W. Pico
Los Angeles, Calif.

CELTIC
2403 Stewart Ave.
Westbury, N.Y.

CENCO
6000 Sunset Blvd.
Hollywood, Calif.

CENTAUR
82 Aldine St.
Rochester, N.Y.

CENTURA
1219 N. Beachwood Dr.
Hollywood, Calif.

CENTURY
Penn Sheraton Hotel
Pittsburgh, Pa.

CENTURY, LTD.
See Sable

CEVETONE
130 Newark Ave.
Jersey City, N.J.

C. G.
9808 Wilshire Blvd.
Beverly Hills, Calif.

CGD
See London

CHALLENGE
1556 No. La Brea
Hollywood 28, Calif.

CHANCELLOR
1320 Vine St.
Philadelphia 7, Pa.

CHANDEL
6324 Cassia
Boise, Idaho

CHANNEL
P.O. Box 442
Dumas, Texas

CHANNEL
P.O. Box 173
Chicago, Ill.

CHANSON
410 N. 1st
Pulaski, Tenn.

CHANTE
624 S. Michigan Ave.
Chicago, Ill.

CHARGER
See Crusader

CHARLIE PARKER
See MGM

CHARLES
729 7th Ave., N.Y.C.

CHART
P.O. Box 73,
Nashville, Tenn.

CHARTER
See MGM

CHASE
c/o Chips
808 N. Broad St.
Philadelphia, Pa.

CHATTAHOOCHEE
710 N. Maple Dr.
Beverly Hills, Calif.

CHATEAU
1356 Eglinton W.
Toronto, Ont., Canada


CHEATHAM
2016 N. Prairie
Dallas, Texas

CHECKER
2120 S. Michigan Ave.
Chicago, Ill.

CHEER
See Blast

CHELSEA
289 3rd Ave., N.Y.C.

CHELSEA
518 So. 2nd St.
Philadelphia, Pa.

My thanks to all the
dealers and O.J.'s
for making the past
year such a big
year for me. - Tony
Recording Exclusively
Columbia Records 



CL 2175/CS 8975 Stereo

CURRENT SINGLE:

"A TASTE
OF HONEY"

4-43073

RECORD PROMOTION:

JOE PETRALIA



© 1964 COLUMBIA RECORDS, INC. MADE IN U.S.A.

RECORD MANUFACTURERS

CHENE 8831 Sunset Blvd. Los Angeles, Calif.	CIRCA 1619 N. Cherokee Ave. Hollywood 28, Calif.	COLE 823 S. Wabash Chicago, Ill.	CONTACT 1841 Broadway, N.Y.C.	COUNTRY HIT See VANDAM	CRUSADER 6411 Hollywood Blvd. Hollywood, Calif.
CHESS 2120 S. Michigan Ave. Chicago, Ill.	CIRCUS See Belle Meade	COLISEUM See London	CONTEMPO See UA	COUNTRY JUBILEE Demorest, Ga.	CRYSTA 24 N. Wabash Chicago, Ill.
CHESTNUT See Jamie /Guyden	CITATION See Cuca	COLONIAL P.O. Box 1170 Chapel Hill, N.C.	CONTEMPORARY 8481 Melrose Place Los Angeles 36, Calif.	COUN-TREE 4200 Missouri E. St. Louis, Mo.	CRYSTAL 340 Wauhegan Rd. Glenview, Ill.
CHEVELL P.O. Box 2081 Ft. Worth, Texas	CITE 6108 W. Stevenson St. Milwaukee, Wisc.	COL-PIX 711 5th Ave., N.Y.C.	CONTINENTAL 500 5th Ave. N.Y.C.	COVER 577 Sharon Dr. Memphis, Tenn.	CRYSTALETTE 1600 N. La Brea Hollywood, Calif.
CHEX See Jay-Gee	C. J. 4803 Indiana Ave. Chicago 15, Ill.	COLT 1615 N. Madison Chicago, Ill.	CONVERSAPHONE 132 W. 32nd St. N.Y.C.	COWTOWN P.O. Box 192 Avery, Texas	CUB 1540 Broadway, N.Y.C.
CHICORY c/o London	CLARE Box 338 Holcomb, Kan.	COLT 45 See Atco	COOKIN' See DC	CRACKERJACK See Sue	CUCA 123 Water St. Sauk City, Wisc.
CHICK'S 4013 A Aldine St. Louis, Mo.	CLARK 1554 Crossroads of World Hollywood, Calif.	COLUMBIA 799 Seventh Ave., N.Y.C.	COOL 617 Exchange Bldg. Nashville, Tenn.	CRAIG See Arnold	CULLMAN 4705 Gallatin Nashville, Tenn.
CHIEF 1448 S. Michigan Ave. Chicago, Ill.	CLARK Box 400, Rt. 1 Goodlettsville, Tenn.	COMET See Herald	COPA See Marquee	CRAZY TOWN 31 Dartmouth Pueblo, Colo.	CURIO 44 Court St., B'klyn., N.Y.
CHOICE Box 5021 Newark, N.J.	CLASSIC EDITIONS See Music Minus One	COMBO 6201 Santa Monica Blvd. Hollywood, Calif.	CORAL 445 Park Ave., N.Y.C.	CRESCENDO 3720 27th St., L.I.C., N.Y.C.	CUTIE 6814 Williamson Ave. Baltimore, Md.
CHORDETTE See Re-No	CLAY P.O. Box 7 Liberty, N.Y.	COMMAND 1501 Broadway, N.Y.C.	CORONA 9341½ Olympic Blvd. Beverly Hills, Calif.	CRESCENT 3725 El Cajon Blvd. San Diego, Calif.	CUTT-RITE 401-5 Jennings Ft. Worth 4, Texas
CHRIS 209 E. 27th St. Odessa, Tex.	CLEOPATRA IND. REC. DIST. 19802 N.E. 12th Pl. N. Miami Beach, Fla.	COMMERCE 9644 Washburn Rd. Downey, Calif.	CORONET See Premier	CREST See CIRCA	CYCLONE See CIRCA
CHRISTY 15520 El Gato Lane Los Gatos, Calif.	CLIMAX 1650 Broadway, N.Y.C.	COMPANION See Coed	CORRECT-TONE 9031 12th St. Detroit 6, Mich.	CRITERIA See Wea-Mar	"D" P.O. Box 115 Madison, Tenn.
CHUCKIE Box 3, Belan, N.M.	CLOCK 1650 Broadway, N.Y.C.	CONCEPT 1041 N. Formosa Hollywood, Calif.	CORSICAN 278 Prospect Ave. Buffalo, N.Y.	CRESTMORE See Globe	DADE See Atlantic
CIMA 1591 2nd Ave., N.Y.C.	CLYMAX 129 E. Fifth Chester, Pa.	CONCERTONE 1407 "U" St., N.W. Washington, D.C.	CORTLAND 1501 W. Cortland St. Chicago, Ill.	CROSBY 1990 Fremont St. Las Vegas, Nev.	D & F 1650 Broadway, N.Y.C.
CIMARRON P.O. Box 308 Rogers, Ark.	COAST 2534 W. Pico Blvd. Los Angeles 6, Calif.	CONFEDERATE Macon, Ga.	COTTON P.O. Box 128 Tucker, Ga.	CROSSROADS 153-06 N. Hempstead Tpke., Flushing, N.Y.	DAFFAN 7408 Schneider Houston, Texas
CINEMA 4770 N.W. 7th Ave. Miami, Tex.	COED 1619 Broadway, N.Y.C.	CONN 1619 Broadway, N.Y.C.	COUNSEL 1489 Vine St. Hollywood, Calif.	CRICKET See Pickwick	DANA 318 W. 48th St., N.Y.C.
CINEMA P.O. Box 1224 Mobile, Ala.	COFFEE HOUSE See Carlton	CONQUEST 97 Columbia Heights Brooklyn, N.Y.	COUNTERPOINT 333 Sixth Ave., N.Y.C. See Esoteric	CROWN 1435 So. La Crensga Los Angeles, Calif.	DANCE ALONG 111 W. 57th St., N.Y.C.

THANK YOU 5 TIMES *from —* THE DAVE CLARK FIVE



- 1—Cashbox International Award "GLAD ALL OVER"
- 2—Cashbox International Award "BITS and PIECES"
- 3—Cashbox International Award "DO YOU LOVE ME"
- 4—Cashbox International Award "CAN'T YOU SEE THAT SHE'S MINE"

and

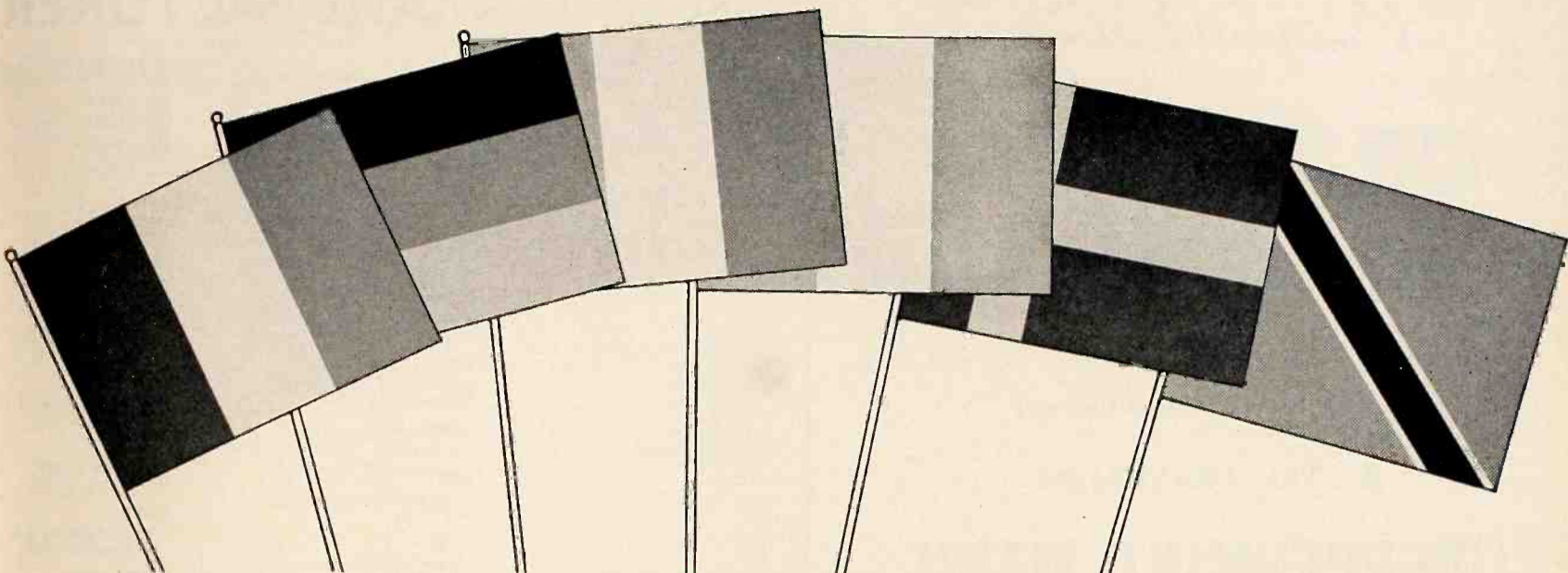
5—THANK YOU DJs FOR YOUR VOTES
in its Cash Box Annual Disk Jockey Poll—

ENGLAND
E.M.I. Records
(Columbia)

Personal Management
Harold Davison Ltd.
Eros House
29-31 Regent Street
London, W. 1.

USA
Epic

USA Representation: JACKIE GREEN. Associated Booking Corporation
445 Park Avenue, NY 22



Requests for "WORLD of MUSIC" catalog reflect fast-growing demand for foreign records



Favorite of the French teenagers, sings with a twist. Includes: Baby, c'est vous, Dansons, others. 430.103/440.103



Haydn's Concerto in E flat. Knud Hovaldt, with the Scandinavian Philharmonic orchestra. LM/LSC-9956



Paul sings world-wide favorites in Italian. Includes: Crazy Love, Eso Beso, and others. LPM-10130



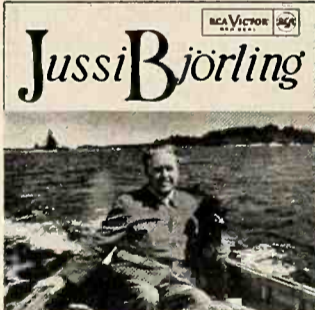
Sedaka makes these hits even more enjoyable. Includes: La terza luna, I tuoi capricci and other favorites. LPM-10140



Mexico's top balladeer sings: Lamento Borincano, Campanitas de Cristal, Quiereme Mucho, others. MKL/MKS-1576



Mariachi Vargas de Tecalitlan. Melodies included are Siboney, La Negra, Juarez and others. MKL/MKS-1582



A collection of Swedish and Scandinavian melodies. Includes: Tonerna, Sav sav susa, others. LM/9884

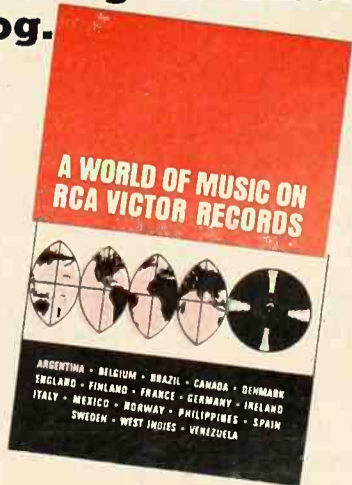


Steel Band sound, direct from Trinidad. Includes are: Ramblin' Rose, Whispering, Diane, Lover, others. LPB-3021

Here are 8 Best Sellers selected from the 650 great albums in RCA Victor's new foreign record catalog.

The overwhelming response to the first offer of RCA Victor's "World of Music" catalog was extremely gratifying—and shows the growing importance of foreign records to U. S. dealers.

Catalog lists over 650 L.P.s, all available for immediate delivery from U. S. warehouses, all attractively packaged and shrink-wrapped. To get your share of this booming business, contact your RCA distributor for full details and a sample catalog. Be sure to do it today!



Congratulations

CASH BOX

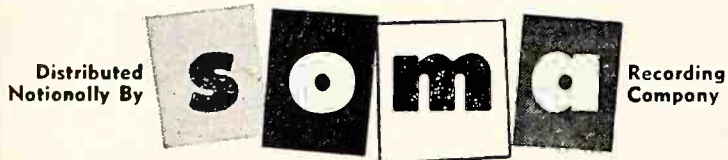
ON YOUR 22nd ANNIVERSARY

Watch For Our New Release

By The TRASHMEN

"PEPPERMINT MAN"

GARRETT 4010



Affiliated With Heilicher Bros., Inc.

119 North Ninth St.

Minneapolis 3, Minnesota

Telephone FE 3-8281

EXCELLO RECORDS

Featuring an outstanding catalog of top folk-blues stars in America today who are destined to be world-wide folk favorites tomorrow.

LIGHTNIN' SLIM

LONESOME SUNDOWN

SLIM HARPO

LAZY LESTER

SILAS HOGAN

WHISPERING SMITH

JIMMY ANDERSON

Excello Records—A Division of
NASHBORO RECORDS
177 3rd Ave. N., Nashville, Tenn.

MUSIC OF MANY LANDS

AMERICA'S LEADING
MANUFACTURER OF
INTERNATIONAL
ALBUMS

**Outstandingly Packaged
& Designed**

Featuring:

ARABIC	LATIN
CZECH	LITHUANIAN
FRENCH	MEXICAN
GERMAN	POLISH
GREEK	PORTUGUESE
GUIANIAN	RUSSIAN
GYPSY	SCOTTISH
IRISH	SPANISH
ISRAELI	TURKISH
ITALIAN	UKRANIAN
JAPANESE	YUGOSLAVIAN
JEWISH	WEST INDIAN
KOREAN	

**"The Finest High Fidelity
in Stereo & Monaural"**

REQUEST RECORDS, INC.

66 Mechanic St., New Rochelle, N.Y.
Telephone: 914 NE 3-6055

RECORD MANUFACTURERS

- | | | |
|---|---|--|
| DANCELAND
18956 Wyoming
Detroit, Mich. | DELTA
90 Sandy Record Sales
Albuquerque, N.M. | DOLPHIN
575 Madison Ave., N.Y.C. |
| DANCO
1650 Broadway, N.Y.C. | DEL-TONE
6363 Sunset Blvd.
Hollywood, Calif. | DOLTON
See Liberty |
| DANDY
P.O. Box 2571
Wilmington, Dela. | DELUXE
1540 Brewster Ave.
Cincinnati, Ohio | DOMAIN
1489 Vine St.
Hollywood, Calif. |
| DANNY
1222 Mayo
Irving, Texas | DEMON
2821 W. View St.
Los Angeles 16, Calif. | DOMAR
449 W. Lewis
Scottsdale, Ariz. |
| D'ARCY
5600 Curlew
Norfolk, Va. | DENNY
5539 Sunset Blvd.
Hollywood, Calif. | DON AND MIRA
South Bend, Ind. |
| DARCY
6515 Sunset Blvd.
Hollywood, Calif. | DERBY
See Sar | DON-EL
2020 Ridge Ave.
Philadelphia, Pa. |
| DAREM
49 St. Mark Ave.
Brooklyn, N.Y. | DERY
1311 Needham Ave.,
N.Y.C. | DONNA
6277 Selma Ave.
Hollywood, Calif. |
| DAROLINA
940 W. Sharpe Ave.
Nashville, Tenn. | DERRY
13380 Capitol Ave.
Detroit, Mich. | DOOTO
9512 S. Central Ave.
Los Angeles, Calif. |
| DASH
2000 Glenview Ave.
Park Ridge, Ill. | DESCANT
Perry, Fla. | DO-RA-ME
115 1/2 3rd Ave., No.
Nashville 3, Tenn. |
| DATELINE
64 E. 55th St., N.Y.C. | DESIGN
8-16 43rd Ave.
Bronx, Long Island City. | DORE
1481 No. Vine St.
Hollywood, Calif. |
| DAVID
1650 Broadway, N.Y.C. | DESTINY
Box 6004
Mobile, Ala. | DORIAN
1815 N. Kenmore Ave.
Hollywood 27, Calif. |
| DA VINCI
254 5th Ave., N.Y.C. | DESTINY
1633 Broadway
Lorain, Ohio | D'ORD
271 W. 125th, N.Y.C. |
| DAVIS
3301 W. Flourney
Chicago, Ill. | DETROIT
See London | DOT
1507 No. Vine St.
Los Angeles, Calif. |
| DAWILLA
12457 Ventura Blvd.
N. Hollywood, Calif. | DEVILLE
1607 El Centro
Hollywood, Calif. | DOTTIE
2534 W. Pico Blvd.
Los Angeles 6, Calif. |
| DAWN
40 Congress Int'l.
550 10th Ave. N.Y.C. | DEUTSCHE-
GRAMMOPHON
See MGM | DOUBLE DEE
3029 Oregon St.
Paducah, Ky. |
| DAY
P.O. Box 230
Florence, Miss. | DE VILLE
1607 El Centro
Hollywood, Calif. | DOUBLE H
Box 10007
Greenville, S.C. |
| DC
930 F. Street, N.W.
Washington, D.C. | DE VOICE
c/o Penthouse
6119 Pofrero
El Cervito, Calif. | DOUBLE L
See Liberty |
| DCP
1650 Broadway, N.Y.C. | DEWEY
1697 Broadway, N.Y.C. | DOUBLET
111 W. Washington St.
Chicago, Ill. |
| DEARBORN
13200 W. Warren
Dearborn, Mich. | DIADON
5607 Melrose Ave.
Hollywood, Calif. | DOWNEY
13117 Lakewood Blvd.
Downey, Calif. |
| DEAUVILLE
1138 N.E. 2nd Ave.
Miami, Fla. | DIAL
See London | DRA
8961 Sunset Blvd.
Hollywood, Calif. |
| DEB
P.O. Box 3185
Lubbock, Texas | DIAMOND
1650 Broadway, N.Y.C. | DRANDELL
2106-5th Ave.
Los Angeles, Calif. |
| DEBNA
See King | DICE
1075 Tiffany St.
New York 59, N.Y. | DREW-BLAN
P.O. Box 444
Morgan City, La. |
| DEBONAIR
439 E. 119th St.
Los Angeles 61, Calif. | DIMENSION
See Colpix | DRIFTWOOD
P.O. Box 26
Palmer, Mich. |
| DECANTER
See Fargo | DING DONG
301 W. 126th, N.Y.C. | DRUM BOX
See Jay-Jay |
| DECCA
445 Park Ave., N.Y.C. | DIRECTIONAL SOUND
See Premier | DUB
P.O. Box 275
Nashville, Tenn. |
| DE-JAC
Colonial Bldg.
Hewlett, N.Y. | DISCMAKER'S GROUP
183-D Edgewater Park
New York 65, N.Y. | DUEL
157 W. 57th St., N.Y. |
| DEL-FI
6277 Selma Ave.
Hollywood 28, Calif. | DISNEYLAND
500 S. Buena Vista St.
Burbank, Calif. | DUEL-TONE
1840 South Elena
Redondo Beach, Calif. |
| DELL
3490 Wade St.
Los Angeles, Calif. | DISTINGUISHED
See Scepter | DU-FAYE
756 7th Ave., N.Y.C. |
| DEL-MAR
313 6th Ave. N.E.
Atlanta, Ga. | DITTO
1820 Washington St.
Boston, Mass. | DUKE
2809 Erastus St.
Houston 26, Tex. |
| DEL NORTE
711 Wooland N.W.
Albuquerque, N.M. | DIXIE
c/o Alanna Dist.
1409 5th Ave.
Pittsburgh Pa. | DUMAS
804 E. Imperial
Los Angeles 59, Calif. |
| DEL-RAY
5168 Franklin Ave.
Hollywood, Calif. | DIXIELAND JUBILEE
8566 Sunset Blvd.
Los Angeles 46, Calif. | DUNES
See Big Top |
| DEL-RAY
See Blue Hen | DOCK-MACK
2537 Adams Ave.
San Diego, Calif. | DUO
See Stereodiddies |
| DEL-RIO
9076 St. Ives Dr.
Los Angeles, Calif. | DMD
1441 Broadway
Ann Arbor, Mich. | DUO-DISC
8831 Sunset Blvd.
Los Angeles, Calif. |
| DELSEY
See Impala | DOBBIE
See Downey | DU-WELL
160 W. 46th St., N.Y.C. |
| DELTA
236 W. 55th St., N.Y.C. | DOCUMENTARIES,
UNLIMITED
1201 34th Ave., L.I.C.,
N.Y. | DYER-BENNETT
P.O. Box 235
Woodside 77, N.Y. |
| | DODGE
See Myrl | DYMO
577 14 St.
Oakland, Calif. |
| | | DYNAMITE
c/o Circa |

Best Wishes

Perry Como



#4

"Most Promising
Female Vocalist"

Thank You

D.Js

'Wishin' & Hopin'

To See You Soon-

**DUSTY
SPRINGFIELD**



A Rising Star!!

George "Stardust" Green

**"FOR ALL
WE KNOW"**

(LP Recorded Live
in the Huddle Lounge
of Rick Casares' Pro Bowl)

Distributors & Deejays Contact:

M & M Record Co.

1215 East 53rd St., Chicago, Ill. #60615
Tel.: Mi. 3-5480

For the Hits of Tomorrow

See

**USA
RECORD MANUFACTURERS
TODAY**

Contact **JIM GOLDEN**

USA RECORD CO.

1448 So. Michigan Av., Chicago 5, Ill.
Tel: 939-3698 Area Code 312

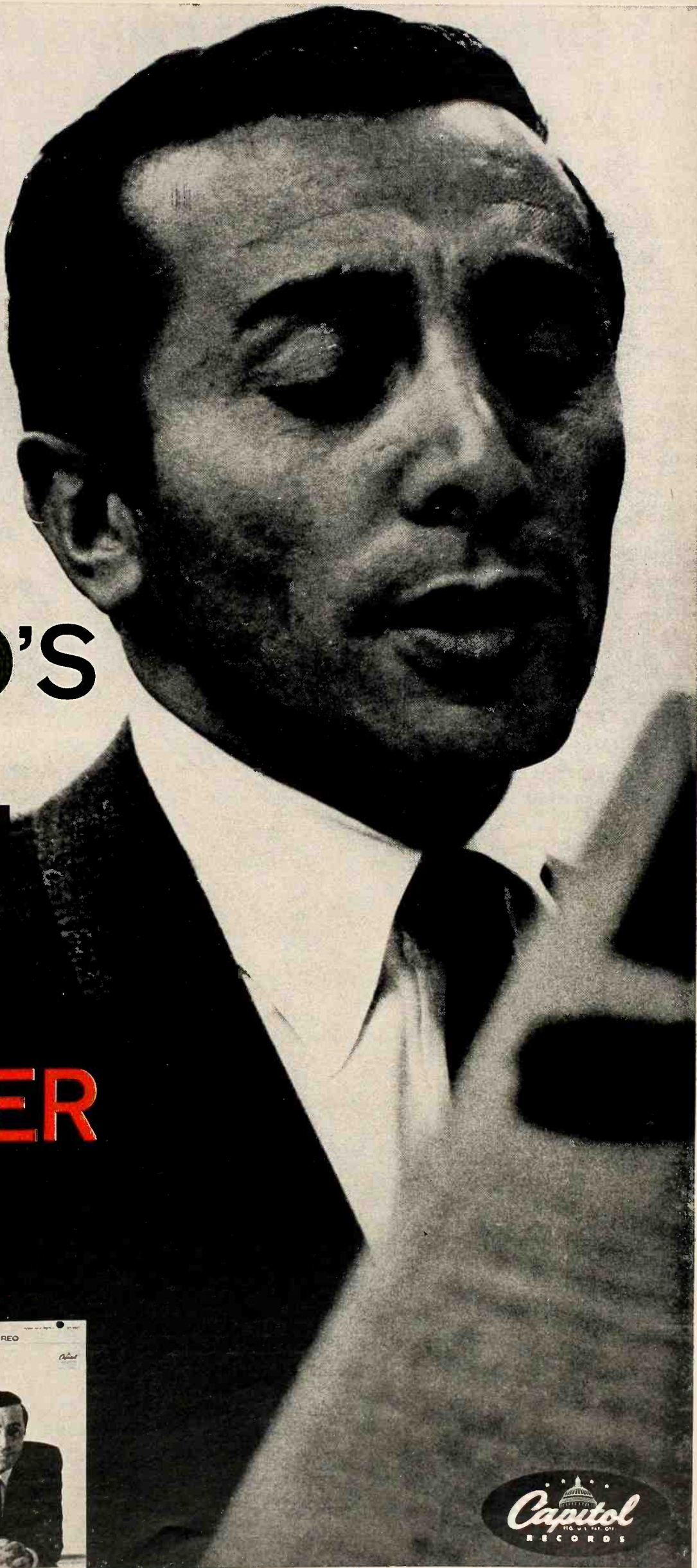
RECORD MANUFACTURERS

- DYNASTY**
1637 Vista Del Mar
Hollywood 28, Calif.
- EAGLE**
Kermit, Texas
- EAST COAST**
410 W. 115th St., N.Y.C.
- EAST END**
3329 W. 6th St.
Fort Worth, Texas
- EASTERN**
See Sue
- EBB TIDE**
See **CELTIC**
- EBONY**
1417 S. 13th St.
Abilene, Texas
- ECHO**
P.O. Box 2512
Sepulveda, Calif.
- ECO**
See **Acclaim**
- EDEN**
See **Era**
- EDGE**
Brooklyn, N.Y.
- EDGEWOOD**
150 W. 55th St., N.Y.C.
- EDIT**
See **London**
- EKO**
c/o **TRUE-EKO**
6004 7th Ave.,
Brooklyn, N.Y.
- ELECTRO**
4151 1/2 E. 6th St.
Hattiesburg, Miss.
- ELEKTRA**
51 W. 51st St., N.Y.C.
- E.L.J.**
1117 N. Union
St. Louis, Mo.
- EL-JAY**
Box 406
Cleveland, Miss.
- EL-JAY**
22 W. 56th St., N.Y.C.
- ELVITRUE**
306 S. 16th St.
Wilmington, N.C.
- EM**
2863 N. 16th St.
Phoenix, Ariz.
- EMANUEL**
11009 S. Main St.
Los Angeles, Calif.
- EMBER**
150 W. 55th St., N.Y.C.
- EMERSON**
See **Musicnote**
- EMIT**
See **Diamond**
- EMKAY**
1650 Broadway, N.Y.C.
- EMMY**
See **Original Sound**
- EMPALA**
1607 El Centro
Hollywood, Calif.
- EMPEROR**
310 Wilbert St.
Wheeling, W. Va.
- EMPIRE**
323 Cedar St., S.W.
Washington, D.C.
- EMPIRE**
90 World-Wide
1650 Broadway, N.Y.C.
- EMPIRE**
477 Park Ave.
E. Hartford, Conn.
- EMPRESS**
See **Valmor**
- END**
See **Roulette**
- ENITH INT'L**
1549 N. Vine St.
Hollywood 28, Calif.
- ENJOY**
271 W. 125th St., N.Y.C.
- ENRICA**
1697 Broadway, N.Y.C.
- ENSIGN**
See **Smash**
- ENTERPRISE**
c/o Arc Dist.
13415 Lyndon
Detroit, Mich.
- ENTERPRISE**
1348 Larimer
Denver, Colo.
- EPI**
1477 Main St.
Bridgeport, Conn.
- EPIC**
799 7th Ave., N.Y.C.
- ERA**
6515 Sunset Blvd.
Hollywood, Calif.
- ERMINE**
See **CORTLAND**
- ESCAPADE**
1650 Broadway
New York, N.Y.
- ESQUIR**
11410 1/2 Hempstead Hwy.
Houston, Texas
- ESSAR**
P.O. Box 38444
Hollywood, Calif.
- ETC.**
1697 Broadway, N.Y.C.
- EUREKA**
1471 N. Tamarind Ave.
Hollywood 28, Calif.
- EVA**
Box 2921
Hollywood 28, Calif.
- EVENT**
10 Hardy Rd.
Westbrooke, Me.
- EVEREST**
8373 Melrose
Los Angeles 69, Calif.
- EVERLAST**
See **Enjoy**
- EXCELLO**
See **Nashboro**
- EXCLUSIVE**
617 Exchange Bldg.
Nashville, Tenn.
- EXETER**
9309 Album Ave.
El Paso, Texas
- EXODUS**
See **CIRCA**
- EXPO**
See **Palette**
- E-X-P-A-N-D-E-D**
13117 Lakewood Blvd.
Downey, Calif.
- EXPRESS**
711 Crescent
Memphis, Tenn.
- FABBRI**
5533 Hollywood Blvd.
Hollywood, Calif.
- FABOR**
2609 W. Olive
Burbank, Calif.
- FACTION**
1680 N. Vine
Hollywood, Calif.
- FAIRLANE**
See **King**
- FAIRMOUNT**
See **Cameo Paveway**
- FAIRWAY INT'L**
2221 W. Olive
Burbank, Calif.
- FAITH & FREEDOM**
5901 Rose Ave.
Long Beach, Calif.
- FALCON**
21129 S. Michigan Ave.
Chicago 16, Ill.
- FALEN**
1270 6th Ave., N.Y.C.
- FAME**
See **Vee Jay**
- FANNIN**
P.O. Box 38
Blue Ridge, Ga.
- FANTASY**
855 Treat Ave.
San Francisco 3, Calif.
- FARGO**
P.O. Box 656
Lynbrook, L.I., N.Y.
- FARO**
5004 Melrose Ave.
Hollywood, Calif.
- FAYETTE**
1618 N. Broad St.
Philadelphia, Pa.
- FAVOR**
See **Cameo**
- FEATURE**
See **Monarch**
- FEDERAL**
1540 Brewster Ave.
Cincinnati, Ohio
- FELICE**
1697 Broadway, N.Y.C.
- FELSTED**
See **London**
- FERN**
734 Winchester Ave.
Ashland, Ky.
- FERNWOOD**
297 N. Main St.
Memphis, Tenn.
- FESTIVAL**
See **King**
- FGF**
9416 Highland Pl.
Arvada, Colo.
- FIDELITY**
8508 Sunset Blvd.
Hollywood 46, Calif.
- FIESTA**
1619 Broadway, N.Y.C.
- FIFO**
P.O. Box 47
Hollywood, Calif.
- 54
306 W. 54th St.
Los Angeles, Calif.
- FILM**
6087 Sunset Blvd.
Hollywood, Calif.
- FINK**
110 Pine Ave.
Long Beach, Calif.
- FIREBIRD**
See **Cameo**
- FIRMA**
561 W. 16th St.
Chicago, Ill.
- 521
1134 Fulton St.
Brooklyn, N.Y.
- FLAG**
P.O. Box 827
Lucedale, Miss.
- FLAME**
1325 Franklin Ave.
New Orleans, La.
- FLAMINGO**
105-21 66th Ave.
Forest Hills, N.Y.
- FLASH**
Box 68
Senatobia, Miss.
- FLAT-GIT-IT**
11703 E. Everest St.
Norfolk, Calif.
- FLICK**
18424 Gallagher
Detroit 34, Mich.
- FLIGHT**
c/o **Masters, Inc.**
6290 Sunset Blvd.
Hollywood, Calif.
- FLING**
See **Fire**
- FLIP**
618 S. Ridgeley Dr.
Los Angeles, Calif.
- FLIPPIN'**
1650 Broadway, N.Y.C.
- FLO-JO**
P.O. Box 208
Luray, Va.
- FLORIDA**
453 W. 27th
Hialeah, Fla.
- FOLKSING**
See **London**
- FONTANA**
See **Mercury**
- FOCUS**
See **Atlantic**
- FOLKWAYS**
165 W. 46th St., N.Y.C.
- FORD**
P.O. Box 78
Radio City Station,
N.Y.C.

AL
MARTINO'S
6th
smash hit
in a row

**ALWAYS
TOGETHER**

**b/w THANK YOU
FOR LOVING ME
#5239**

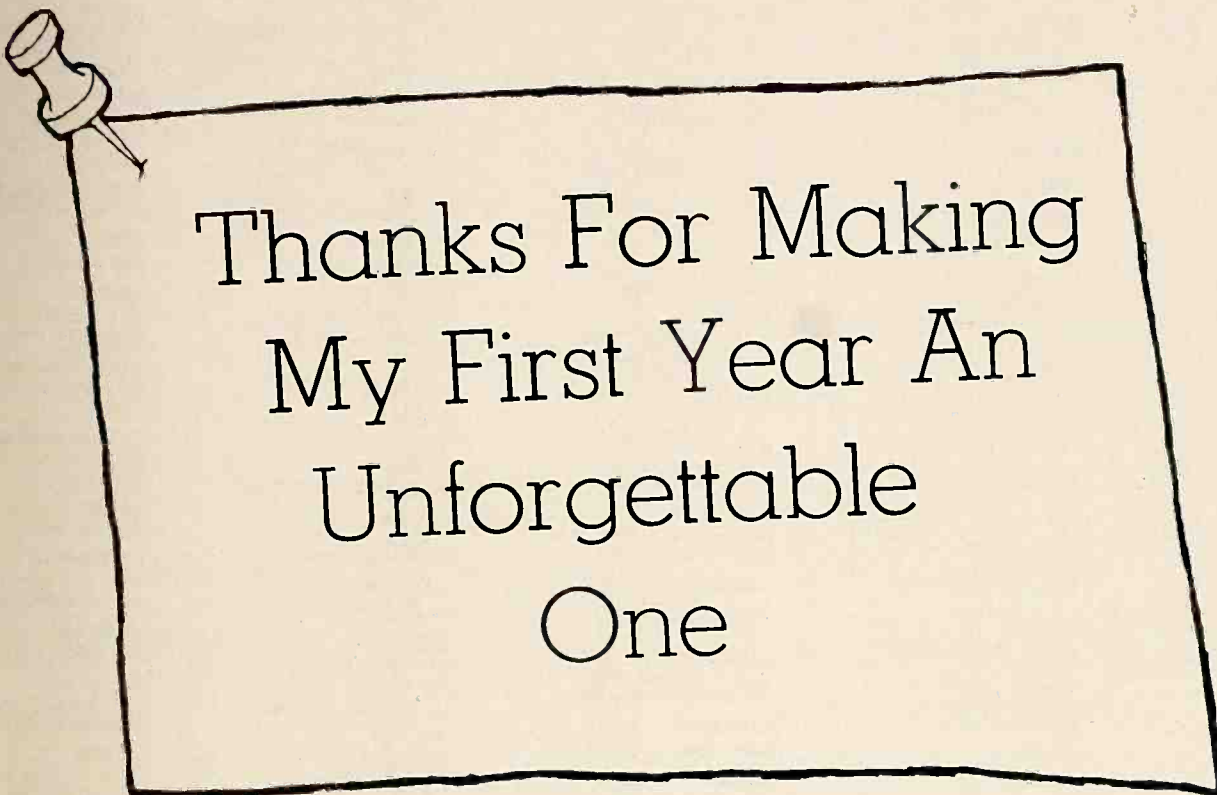


AL MARTINO living a lie



Al Martino
I LOVE YOU AGAIN AND MORE
EVERY DAY
TEARS AND ROSES





Thanks For Making
My First Year An
Unforgettable
One



TERRY STAFFORD

Thanks for: **"Suspicion"** and **"I'll Touch A Star"**

Just Released: **"FOLLOW THE RAINBOW"** Crusader 109

Personal Management:
TED BEVAN

Bookings:



Exclusively on:

Crusader Records
6411 Hollywood Blvd.
Hollywood, Calif.

RECORD MANUFACTURERS

- JAY**
415 S. Walnut Ave.
Sidney, Ohio
- JAY-DEE**
Hallock, Minn.
- JAY-EM**
8588 W. Pico Blvd.
Hollywood, Calif.
- JAY-GEE**
318 W. 48th St., N.Y.C.
- JAY-GEE INT'L**
See Jay-Gee
- JAY-JAY**
2462 S. Kedzie
Chicago, Ill.
- JAY-PEE**
408 W. 5th St., N.Y.C.
- JAYTONE**
1920 Chestnut St.
Los Angeles, Calif.
- JAZZLAND**
See Lewco
- JAZY-BEA**
114 S. Ocean
Atlantic City, N.J.
- JCP**
Box 5044
Raleigh, N.C.
- JENNY LYNN**
c/o Express
- JERDEN**
See Eva
- JIB**
See CIRCA
- JIMO**
See Jox
- JIN**
E. Main St.
Ville Platte, La.
- JODY**
See B-Atlas
- JOEY**
727 Penn Ave.
Pittsburgh, Pa.
- JOHEN**
See London
- JOHNSON**
1619 Broadway, N.Y.C.
- JOLAR**
132 Boylston St.
Boston, Mass.
- JO-RAY-ME**
591 Rose Blvd.
Baldwin, L.I., N.Y.
- JOSIE**
318 W. 48th St., N.Y.C.
- JOVIAL**
1697 Broadway, N.Y.C.
- JOX**
Box 28123, San Antonio,
Tex.
- JOY**
1790 Broadway, N.Y.C.
- J & S**
1466 Morris Ave.
New York 59, N.Y.
- JUBILEE**
318 W. 48th St., N.Y.C.
- JUDSON**
See Riverside
- JUDY**
2116 Bonnie Brae
Ft. Worth, Texas
- JULIE**
1312 N. Garray Ave.
Monterey Park, Calif.
- JUNIOR**
See Jamie
- JURY**
1350 Alberni St.
Vancouver 5, B.C.
Canada
- JUST**
793 Mt. Prospect
Newark, N.J.
- JVB**
3530 Hastings
Detroit, Mich.
- KAB**
See London
- KABLE**
3942 John R. St.
Detroit, Mich.
- KAIN**
P.O. Box 955
Mobile, Ala.
- KALL**
Greenville, S.C.
- KAMA**
9 Meadow St.
New York Mills, N.Y.
- KAM**
See Instant
- KANDY**
203 N. Wabash
Chicago, Ill.
- KANGAROO**
7902 Dewey Ave.
San Gabriel, Calif.
- KANSOMA**
6418 Camrose Terrace
Bethesda, Md.
- KAPP**
136 E. 57th St., N.Y.C.
- K-ARC**
2302 Pestalozzi St.
St. Louis, Mo.
- KARIE**
See Shepherd
- KAYBO**
7212 Sunset Blvd.
Hollywood, Calif.
- KC**
250 W. 57th St., N.Y.C.
- KEEN**
8715 W. 3rd St.
Los Angeles, Calif.
- KEETCH**
1841 Broadway, N.Y.C.
- KEITH**
See London
- KELTONE INT'L**
14213 Oxnard St.
Van Nuys, Calif.
- KEM**
1107 N. El Centro
Hollywood, Calif.
- KENCO**
1650 Broadway, N.Y.C.
- KENO**
See CIRCA
- KENOVA**
801-17th Ave., So.
Nashville 4, Tenn.
- KENT**
9317 W. Wash. Blvd.
Culver City, Calif.
- KEYNOTE**
See Tag
- K & H**
P.O. Box 3112
Columbus 10, Ohio
- KHOURY'S**
Railroad & Bilbao Sts.
Lake Charles, La.
- KIMBERLY**
5810 S. Normandie
Los Angeles, Calif.
- KIMCO**
9006 Sunset Blvd.
Hollywood, Calif.
- KIMLEY**
See Circa
- KING**
1540 Brewster Ave.
Cincinnati 7, Ohio
- KINGSTON**
415 Schuykill Ave.
Reading, Pa.
- KINZUA**
Box 292. Olean, N.Y.
- KIP**
45 W. 39th St., N.Y.C.
- KISKI**
Box 116
North Apolla, Pa.
- KISS-KISS**
261 Cumberland St.
Brooklyn, N.Y.
- KITE**
2520 Amarillo St.
Baton Rouge, La.
- KLUB**
4 Column St.
Greenville, S.C.
- KLIME**
See KM
- KM**
64 E. Van Buren St.
Chicago, Ill.
- KNIGHT**
6425 Hollywood Blvd.
Hollywood, Calif.
- KNOCKOUT**
Sunset-Vine Tower
Hollywood, Calif.
- KO**
See Scepter
- KOOL**
See All Star
- K-STAR**
6087 Sunset Blvd.
Hollywood, Calif.
- KT**
c/o Marna Musicont
818 N. Edinburgh Ave.
Los Angeles, Calif.
- LA BELLE**
1617 El Centro
Hollywood, Calif.
- LAGUNA**
2400 S. Western
Los Angeles, Calif.
- LA LOUISIANNE**
2823 Johnstor St.
Lafayette, La.
- LANDA**
See Jamie
- LANOR**
P.O. Box 633
Church Pt., Pa.
- LANROD**
Box 935
Irving, Texas
- LARGO**
See CIRCA
- LARK**
122 E. Alexandra Blvd.
Gardena, Calif.
- LASH**
1326 Kerper St.
Philadelphia 11, Pa.
- LAUREN**
See Michele
- LAUREN**
5920 Smiley Dr.
Culver City, Calif.
- LAURIE**
1755 Broadway, N.Y.C.
- LAVENDER**
See Indigo
- LAVENDER**
32nd & Jasper Rd.
Springfield, Ore.
- LAVETTE**
1650 Broadway, N.Y.C.
- LAWN**
See Swan
- LEADER**
186 E. 57th St., N.Y.C.
- LE CAM**
P.O. Box 1152
Ft. Worth, Texas
- LECTERN**
See Eureka
- LECTRON**
See Rite
- LEGEND**
153 W. 51st St., N.Y.C.
- LEE**
P.O. Box 434
Galveston, Texas
- LEGATO**
See Sue
- LEGRAND**
817 Church St.
Norfolk, Va.
- L'ELGANT**
113 W. 47th St., N.Y.C.
- LEMAY**
c/o Dart Sales
- LE MONDE**
See Le Grand
- LENOX**
See Ad Lib
- LEO**
See Gateway
- LEWCO**
881 10th Ave.
New York, N.Y.
- LIBAN**
5606 Greer Ave.
Los Angeles, Calif.
- LIBERTY**
6920 Sunset Blvd.
Hollywood, Calif.
- LIBERTY BELL**
See Constellation
- LIMELIGHT**
See Mercury
- LIN**
204 E. California St.
Gainesville, Tex.
- LINDA**
See Faro
- LINDA**
P.O. Box 423
Jacksonville, N.C.
- LINDY**
223 Main St.
Lacrosse, Wisc.
- LINK**
See GNP
- LION**
See MGM
- LITTLE NASHVILLE**
- LITTLE STAR**
1600 N. La Brea
Hollywood 28, Calif.
- LITTLE SHIRLEY**
See Mayhams
- LITTLE TOWN**
Box 851
Fall River, Mass.
- LIZA**
1700 Broadway, N.Y.C.
- LLUVIA**
See Myrl
- LODE**
9109 Sunset Blvd.
Los Angeles, Calif.
- LODESTAR**
11225 Ewing Circle
Minneapolis, Minn.
- LOADSTONE**
163 Orizaba Ave.
San Francisco, Calif.
- LONDON**
539 W. 25th St., N.Y.C.
- LONGHORN**
2681 Fonville Dr.
Dallas, Tex.
- LOOP**
See D.C.
- LOUIS**
See London
- LUCKY**
P.O. Box 631
Cincinnati, Ohio
- LUCKY FOUR**
5304 W. 25th St.
Chicago, Ill.
- LUCKY TOKEN**
Box 38053
Hollywood, Calif.
- LUDIX**
See Capitol
- LUMMTONE**
P.O. Box 11121
Los Angeles, Calif.
- LU-PINE**
See Atlantic
- LUTE**
7250 Beverly Blvd.
Hollywood, Calif.
- LUXOR**
38 Marlene Dr.
Syosett, N.Y.
- LYRIC**
See Khoury
- LYRIC**
1747 N. 33rd St.
Philadelphia, Pa.
- MACK IV**
California Rec. Dist.
3009 W. Pico Blvd.
Los Angeles, Calif.
- MAGIC VIOLINS**
See Synthetic Plastic
- MAGNA**
337 1/2 Valley Dr. N.
Beckley, W. Va.
- MAGNASOUND**
See Monument
- MAGNET**
1616 N. Argyle
Los Angeles, Calif.
- MAHALO**
McCully Square
1888-H Kalakaua Ave.
Honolulu, Hawaii
- MAINSTREAM**
2 W. 45th, N.Y.C.
See Amy
- MALA**
See Amy
- MALIBU**
Commercial Trust
15th & Market
Philadelphia, Pa.
- MAMA**
3814 E. 147th St.
Cleveland, Ohio
- MANCO**
P.O. Box 10188
Ft. Worth, Tex.
- MARBILL**
c/o A&L
1819 Fairmount Ave.
Philadelphia, Pa.
- MARC**
See Tri-Disc
- MARCO**
1650 Broadway, N.Y.C.
- MAPDI GRAS**
1650 Broadway, N.Y.C.
- MARK III**
449 Clinton Ave.
Newark, N.J.
- MARK IV**
2120 Connally Dr.
East Point, Ga.
- MAR-BEN**
Sid Williams One-Stop
1606 N. Broad St.
Phila.
- MARKIE**
See U.S.A.
- MARLENE**
See Myers
- MARLIN**
See Cover

Announcing the formation of
alamo RECORD CORP.

EXCLUSIVE NATIONAL SALES AGENT FOR:

DISCOS PEERLESS

AND

DISCOS ECO

MEXICO'S FOREMOST LINES OF
AUTHENTIC LATIN MUSIC ON RECORD

for catalogues, price lists
and sales information contact:

alamo RECORD CORPORATION

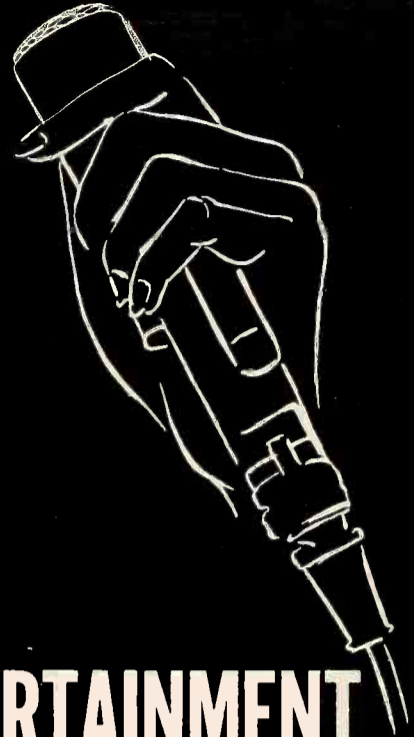
home office: 1708 Fredericksburg Road
San Antonio, Texas

branch office: 16508 S. Main Street
Gardena, California

NOTE: DISTRIBUTOR INQUIRIES INVITED/SOME KEY
AREAS STILL OPEN FOR DISTRIBUTION

ABC-PARAMOUNT ENTERTAINMENT

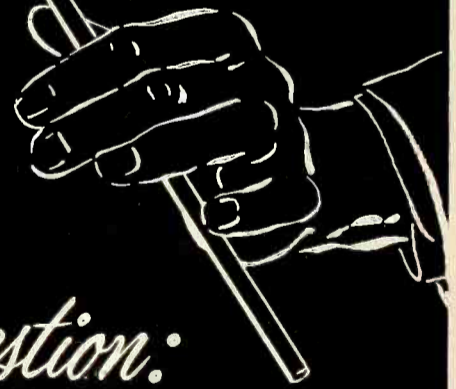
SPECIALIZES IN GREAT POP AND STANDARD



impulse! SPECIALIZES IN GREAT JAZZ ENTERTAINMENT



Westminster SPECIALIZES IN GREAT CLASSICAL ENTERTAINMENT



So why not "Entertain" this suggestion:

For sure-fire sales, get with

ABC-PARAMOUNT

... the "entertainment" family of fine record labels



RECORD MANUFACTURERS

MARLO
See Staggs

MARLU
See Scepter

MAR-MAR
c/o Chess

MARQUEE
4609 Delano
Houston 4, Texas

MARTIAN
Box 38530
Hollywood, Calif.

MAR-VEL
See Glenn

MAC-V-LUS
See One-Der-ful

MARY
2249 7th, N.Y.C.

MAST
See CIRCA

MAST
c/o CIRCA

MASTER
See Roulette

MASTERSEAL
See Continental

MASTERSOUND
1670 N. Edgemont St.
Los Angeles, Calif.

MASTERS, INC.
6290 Sunset Blvd.
Hollywood, Calif.

MAVERICK
12065 Beacon
Seattle, Wash.

MAXX
See Amy

MAY
See Colpix

MAYHAMS
P.O. Box 46, N.Y.C.

MCR
10637 S. Vermont
Los Angeles, Calif.

MECCA
970 3rd Ave.
Seattle, Wash.

MEDALLION
See Kapp

MEDLEY
See Moonglow

MEL-O-DY
See Tamla

MEL-O-TONE
1650 Broadway, N.Y.C.

MEM
177 Bleecker St., N.Y.C.

MENORAH
257 E. Broadway, N.Y.

MERCURY
35 E. Wacker Dr.
Chicago, Ill.

MERMAID
See Sinclair

MERRY-GO-ROUND
1650 Broadway, N.Y.C.

MESA
7101 University Ave.
La Mesa, Calif.

METEOR
1794 Chelsea Ave.
Memphis, Tenn.

METRO
See MGM

MGM
1540 Broadway, N.Y.C.

M-H
2553 Imperial Ave.
San Diego, Calif.

MICHELE
701 7th Ave, N.Y.C.

MIDNIGHT
See Aravel

MID-SOUTH
See Fernwood

MIDWAY
1606 Argyle
Hollywood, Calif.

MILESTONE
See CIRCA

MILLER INTERNATIONAL
901 E. Clements Br. Rd.
Cunnmede, N.J.

MILO
403 N. 4th St.
Harrison, N.J.

MINARET
1808 West End Bldg.
Nashville, Tenn.

MINIT
P.O. Box 650
New Orleans, La.

MINT
132 Nassau St., N.Y.C.

MIRROR
See Globe

MIST
See CIRCA

MIZON
See Dock-Mack

M & M
1215 E. 53rd St.
Chicago, Ill.

MMC
P.O. Box 967
Madison, Wisc.

MMO
710 10th Ave., N.Y.C.

MOBILE FIDELITY
Box 336
Burbank, Calif.

MOC
See London

MODE
8296 Sunset
Culver City, Calif.

MODERN
9817 W. Wash. Blvd.
Culver City, Calif.

MONEYTOWN
See Variety

MOHAWK
145 W. 47th, N.Y.C.

MONARCH
4852 W. Jefferson
Los Angeles, Calif.

MONITOR
413 W. 50th St., N.Y.C.

MONITOR
1916 Fairbanks Rd.,
Balto, Md.

MONOGRAM
See Era

MONOMY
P.O. Box 719
Granville, Ohio

MONTEL
100 Spain St.
Baton Rouge, La.

MONUMENT
530 W. Main St.
Hendersonville, Tenn.

MONUMENTAL
2203 Maryland Ave.
Baltimore, Md.

MOODSVILLE
See Prestige

MOONGLOW
5539 Selma
Hollywood, Calif.

MOSAIC
See Era

MOTOWN
2648 W. Grand Blvd.
Detroit 8, Mich.

MOVIN'
P.O. Box 73282
Los Angeles 8, Calif.

M-PAC
See One-der-ful

MR. MAESTRO
Central Park, N.Y.C.

MR. PEEKE
See Vee-Jay

MUNDO
See Kama

MURCO
220 Belmont Bldg.
Shreveport, La.

MUSART
16508 S. Main St.
Gardena, Calif.

MUSE
See Herald

MUSIC VOICE
826 7th Ave, N.Y.C.

MUSIC CITY
1815 Alcatraz
Berkeley, Calif.

MUSIC MAKERS
6 W. 57th St., N.Y.C.

MUSIC MINUS ONE
719 10th Ave., N.Y.C.

MUSIC NOTE
250 W. 57th, N.Y.C.

MUSICOR
826 7th Ave, N.Y.C.

MUSIC PIT
4 Broad St. S.W.
Atlanta, Ga.

MUSTANG
3332 N. Glenn Dr.
Phoenix, Ariz.

MUTUAL
1314-24 S. Howard
Philadelphia, Pa.

MYERS
208 N. Broad St.
Philadelphia, Pa.

MYRL
P.O. Box 86
Ferriday, La.

NABOR
243 S. Summit St.
Indianapolis, Ind.

NACIO
1739 DeCamp Dr.
Beverly Hills, Calif.

NAME
See CIRCA

NAN
Cappe Ent.
Chicago, Ill.

NANCY
8 E. 48th St., N.Y.C.

NA-R-CO
See NRC

NASCO
See Nashboro

NASHBORO
177 3rd Ave. No.
Nashville, Tenn.

NASHVILLE
P.O. Box 115
Madison, Tenn.

NERO
50 E. Oak St.
Chicago, Ill.

NEW WORLD
610 Pennis
Houston, Tex.

NEWAY
75 Front St., Bklyn, N.Y.

NEWPORT
See King

NEW PHOENIX
P.O. Box 12
Hartland, Wisc.

NEW STAR
Goodletsville, Tenn.

NEW ART
See Vee-Jay

NICETOWN
6600 N. Broad
Philadelphia, Pa.

NICO
See CIRCA

NIKE
7601 "S" St.
Chicago, Ill.

NILE
7120 O Street
Sacramento, Calif.

NOB
6727 1st Ave.
St. Petersburg, Fla.

NOCTURNE
International City
Miami Springs, Fla.

NOLA
See Instant

NONSUCH
See Electra

NORK
c/o Music Suppliers
75 N. Beacon St.
Boston, Mass.

NORCO
119 S. Sam Houston
San Benito, Texas

NORGOLDE
1164 E. Slocum St.
Philadelphia, Pa.

NORELL
See Vee-Jay

NORMAN
1914 Washington
St. Louis, Mo.

NOSLEN
4200 Mission Ave.
E. St. Louis, Ill.

NPC
c/o Fenway Dist.
1601 5th Ave.
Pittsburgh, Pa.

NRC
2871 E. Ponce de Leon
Decatur, Ga.

NUCLEAR
1248 Broadway
Columbus, Ga.

NUGGETT
Route 1, Box 400
Goodletsville, Tenn.

NU-TONE
See Masters, Inc.

O'DELL
See Herald

OCEANS
117 W. 48th, N.Y.C.

OCTAVE
See ABC-Paramount

OFFBEAT
1340 Connecticut Ave.
Washington, D.C.

OKEH
See Epic

OLD TOWN
1697 Broadway, N.Y.C.

OLYMPIA
See Jamie-Guyden

OMEGA
P.O. Box 558
N. Hollywood, Calif.

OMEN
See A & M

ONE-DERFUL
1829 S. Michigan Ave.
Chicago, Ill.

ON THE SQUARE
1587 Broadway, N.Y.C.

OPERATORS
770 Lexington Ave.
N.Y.C.

OP'S
355 Madison Ave.
New Milford, N.J.

ORCHID
4139 Bronxwood Ave.
Bronx, N.Y.

ORDELL
See Jay-Gee

ORIGINAL SOUND
8510 Sunset Blvd.
Hollywood, Calif.

PACIFIC COAST
1774 N. La Brea
Hollywood 46, Calif.

PACIFIC JAZZ
8715 W. 3rd
Hollywood, Calif.

PAK
See Rust

PALACE
928 Western Saving
Fund Bldg.
Broad & Chestnut
Philadelphia, Pa.

PALETTE
1733 Broadway, N.Y.C.

PALISADE
P.O. Box 226
Danville, Ky.

PALISADES
Englewood Cliffs, N.J.

PALLADIUM
17 E. 45th St., N.Y.C.

PALM
See Jamie-Guyden

PALOMAR
See London

PAM
852 E. 63rd St.
Chicago, Ill.

PANART
276 Park Av. So., N.Y.C.

PANETTE
320 W. 55th St., N.Y.C.

PANTHER
1501 Broadway, N.Y.C.

PARK AVE.
6201 Santa Monica Blvd.
Hollywood, Calif.

PARKER
See MGM

PARKTOWNE
19th & Ritner
Philadelphia, Pa.

PARKWAY
See Cameo

PARLIAMENT
See Artia

PARROTT
See London

PASTEL
3750 Hemphill
Ft. Worth, Texas

PAT
1650 Broadway, N.Y.C.

PATHE
1721 Broadway

PAXLEY
6365 Selma Ave.
Hollywood, Calif.

PEACH
P.O. Box 147
Louisville, Ga.

PEACOCK
2809 Erastus St.
Houston, Texas

PEBBLE
c/o MASTERS, INC.
6290 Sunset
Hollywood, Calif.

PEE VEE
See Brenne

PELHAM
See MVM

LES McCANN
GERRY MULLIGAN
JAZZ CRUSADERS
RAVI SHANKAR
STONEMAN FAMILY
CHET BAKER
GERALD WILSON
CLARE FISCHER
JOE PASS
ROY HAYNES
THE FOLKSWINGERS
RICHARD HOLMES
CHARLES KYNARD
BUD SHANK
CLIFFORD SCOTT
GIL EVANS
THE SANDELLS
TUT TAYLOR
LAURINDO ALMEIDA

THE DISTRIBUTORS

California (Los Angeles)
CALIFORNIA RECORD DIST.
California (San Francisco)
C & C DISTRIBUTING CO.
Canada (Toronto)
MORRIS DIST. CO.
Canada (Vancouver)
ARAGON ENTERPRISES
Colorado (Denver)
PAN AMERICAN RECORD SUPPLY CO.
Connecticut (Hartford)
TRINITY DIST. CO.
Florida (Miami)
FLORIDA MUSIC SALES INC.
Georgia (Atlanta)
GEORGIA RECORD DIST. INC.
Hawaii (Honolulu)
POLYNESIAN DIST.
Illinois (Chicago)
SUMMIT DIST. INC.
Maryland (Baltimore)
GENERAL DIST. CO.
Massachusetts (Boston)
DUMONT RECORD DIST.
Michigan (Detroit)
CADET DIST. CO. INC.
Missouri (St. Louis)
COMMERCIAL MUSIC CO.
New Jersey (Newark)
APEX-MARTIN RECORD SALES
New York (New York City)
ALPHA DIST. CORP.
Ohio (Cincinnati)
A & I RECORD DIST. CO.
Ohio (Cleveland)
CONCORD DIST. CO.
Pennsylvania (Philadelphia)
UNIVERSAL RECORD DIST. CO.
Texas (San Antonio)
ALAMO RECORD CORP.
Virginia (Richmond)
ALLEN DIST. CO. INC.
Washington (Seattle)
CRAIG CORP.
Wisconsin (Madison)
TELL MUSIC

WORLD-PACIFIC & PACIFIC JAZZ

WORLD-PACIFIC INC. / 8715 WEST THIRD STREET
LOS ANGELES, CALIF. / 90048 / PHONE Bradshaw 2-4483



ROBERT GOULET

Direction:
CMA

Management:
ROSEMONT
THE PLAZA



ENTERPRISES INC.
NEW YORK

Public Relations
the
merrick-shefrin
company, inc.

RECORD MANUFACTURERS

- PEN**
13 N. Manassas St.
Memphis, Tenn.
- PENNANT**
1207 Horn Ave.
Hollywood, Calif.
- PENTHOUSE**
720 Baker St.
San Francisco, Calif.
- PENTHOUSE**
See Sanwayne
- PEORIA**
6355 Yucca
Hollywood, Calif.
- PERFECT**
See Epic
- PERISCOPE**
72 Washington St.
Hyde Park 36, Mass.
- PERSONALITY**
30 W. 60th St., N.Y.C.
- PETAL**
Drawer 90
Southern Pines, N.C.
- PETER PAN**
See Ambassador
- PHAROS**
6290 Sunset Blvd.
Hollywood, Calif.
- PHILIPS**
35 E. Wacker Drive
Chicago, Ill.
- PHILLES**
440 E. 62nd., N.Y.C.
- PHIL SPECTOR**
See Philles
- PHILLIPS INT.**
639 Madison Ave.
Memphis, Tenn.
- PICKWICK**
8-16 43rd Av., L.I.C., N.Y.
- PIK**
See Kip
- PIKE**
See Jay-Gee
- PINK**
See Ace
- PIONEER**
See Smash
- PIROUETTE**
See Ambassador
- PIXIE**
1650 Broadway, N.Y.C.
- PJ**
See Rhythm Int'l
- P-K-M**
See London
- PLAID**
203 Oak St.
Greenville, S.C.
- PLATEAU**
See Cameo
- PLAZA**
8833 Sunset Blvd.
Hollywood, Calif.
- PLEASANT**
658 Commerce St.
Thornwood, N.Y.
- PLEASANT-PEASANT**
11225 Ewing Circle
Minneapolis 20, Minn.
- PLEDGE**
306 S. Sixteenth St.
Wilmington, N.C.
- POLKALAND**
2318 Saemann Ave.
Sheboygan, Wis.
- POPLAR**
1697 Broadway, N.Y.C.
- PORT**
See Jubilee
- PORWIN**
148 W. 125th St., N.Y.C.
- POWELL**
Bank Of Ga. Bldg.
Atlanta, Ga.
- POWERTREE**
144 W. 57th, N.Y.C.
- PREMIER**
356 W. 40th St., N.Y.C.
- PREMORE**
1647 E. 75th St.
Chicago, Ill.
- PRESIDENT**
See London
- PRESS**
See London
- PRESTIGE**
203 S. Washington Ave.
Bergenfield, N.J.
- PRI**
2886 Golden Ave.
San Bernadino, Calif.
- PRIDE**
See Plaza
- PRIMA**
279 E. Warm Springs
Las Vegas, Nev.
- PRINCE**
Hollywood, Calif.
- PROGRESS**
c/o Celeste
- PROMENADE**
See Ambassador
- PROSCENIUM**
See Music Minus One
- PROTONE**
2847 Effie St.
Los Angeles, Calif.
- PROVIDENCE**
See Laurie
- PROWLIN**
2845 W. Pico
Los Angeles, Calif.
- PURDY**
1721 Broadway, N.Y.C.
- PURE GOLD**
c/o Fernwood
297 N. Main St., Memphis
- PYRAMID**
6417 W. 84th St.
Los Angeles, Calif.
- QQ**
526 Mesilla St. N.E.
Albuquerque, N.M.
- QUALITY**
380 Birchmont Rd.
Toronto 13, Ont., Can.
- QUAKERTOWN**
See Constellation
- QUEEN**
See King
- QUICK**
364 N. Madison
Pasadena, Calif.
- RADAR**
375 West End Ave.,
N.Y.C.
- RADIANT**
See Era
- RADIANT**
61 S. Orange
South Orange, N.J.
- RAE COX**
See Enrica
- RAGE**
1149 N. Las Palmas
Hollywood, Calif.
- RAINBOW**
c/o Chips Dist.
808 N. Broad St.
Philadelphia, Pa.
- RAINBOW**
285 Huntington Ave.
Boston, Mass.
- RAINCOAT**
1489 Vine St.
Hollywood, Calif.
- RAM**
2316 Greenwood Rd.
Shreveport, La.
- RAMA**
See Roulette
- RAMCO**
3830 N. 7th St.
Phoenix, Ariz.
- RAMPART**
See Jubilee
- RANDY**
See CIRCA
- RAT FINK**
c/o Kanrom
311 E. 43rd, N.Y.C.
- RAVEN**
801 17th Ave. S.
Nashville, Tenn.
- RAYNARD**
See U.S.A.
- RAYNOTE**
6331 Hollywood Blvd.
Hollywood, Calif.
- RAVE**
2744 E. Tremont Ave.
New York City
- RAYCO**
1549 N. Vine St.
Hollywood, Calif.
- RAY STAR**
See Skyla
- RAZORBACK**
817 Cherry Pl.
Muskogee, Okla.
- RCA VICTOR**
155 E. 24th St., N.Y.C.
- REALM**
310 Madison, N.Y.C.
- REBEL**
297 N. Main St.
Memphis, Tenn.
- REBEL**
c/o Marvin Frank
15 W. 46th St., N.Y.C.
- RECORDO**
6359 Selma Ave.
Hollywood, Calif.
- RECORD GUILD OF AMERICA**
276 5th Ave., N.Y.C.
- RECORD OF KNOWLE**
See Continental
- RED-BIRD**
1619 Broadway, N.Y.C.
- REDCOAT**
1600 N. LaBres
Hollywood, Calif.
- RED FEATHER**
Box 3, Belen, N.H.
- REDSTART**
311½ E. Carol
Phoenix, Ariz.
- RED WING**
4209 Maine Ave.
Baltimore, Md.
- REECE-RAWSON**
424 S-W 26
Oklahoma City 9, Okla.
- REEF**
6227 Delmar
St. Louis, Mo.
- REEL**
See Time
- REGAND**
2745 Filer Pl.
Los Angeles, Calif.
- REGENCY**
6000 Sunset Blvd.
Hollywood, Calif.
- REGENT**
See Savoy
- REGINA**
2742 E. Tremont Ave.
New York, N.Y.
- REL**
9116 Cimmaron
Los Angeles, Calif.
- RELIC RACK**
116 Main St.
Hackensack, N.J.
- REM**
See Timber
- REMINGTON**
See Continental
- RENDEZVOUS**
6367 Selma Ave.
Hollywood, Calif.
- RENNER**
P.O. Box 5276
San Antonio, Texas
- RE-NO**
2055 Valentine Ave.
Bronx, N.Y.
- REON**
P.O. Box 11585
Oklahoma City, Okla.
- REPRISE**
See Warner Bros.
- REQUEST**
66 Mechanic St.
New Rochelle, N.Y.
- RESCUE**
1916 Fairbanks Road
Baltimore 9, Md.
- REVUE**
5408 Aberdeen Ave.
Chicago, Ill.
- REV**
3703 N. 7th Ave.
Phoenix, Ariz.
- REVELLE**
P.O. Box 669
Hollywood, Calif.
- REVERB**
See CIRCA
- REVIVE**
951 Perkins Ave.
Waukesha, Wis.
- REVOLVO**
1432 N. Wilcox
Hollywood, Calif.
- REX**
729 Park Ave.
Covina, Calif.
- REXFORD**
6223 Selma Ave.
Hollywood 28, Calif.
- RHYTHM INT'L**
250 W. 57th, N.Y.C.
- RIC**
295 Mackson, N.Y.C.
- RICAR**
1650 Broadway, N.Y.C.
- RICE**
812 16th Ave.
S. Nashville, Tenn.
- RICH**
P.O. Box 368
Nashville, Tenn.
- RICHCRAFT**
2314 63rd St.
Brooklyn, N.Y.
- RICHIE**
P.O. Box 961
Wilmington, Dela.
- RICHMOND**
539 W. 25th St., N.Y.C.
- RIDDLE**
Huntington Bldg.
Miami, Fla.
- RIDER**
33 34th St.
Brooklyn, N.Y.
N.Y.C.
- RIDGEWAY**
6087 Sunset Blvd.
Hollywood, Calif.
- RING-A-DING**
8425 Melrose
Hollywood, Calif.
- RIO**
170 W. 74th St., N.Y.C.
- RITA**
2158 Union Ave.
Memphis, Tenn.
- RITE**
9745 Lockland Rd.
Cincinnati, Ohio
- RIVERSIDE**
235 W. 46th St., N.Y.C.
- RIVIERA**
See U.S.A.
- RIVOLI**
See Legend
- ROBBEE**
Carlton House
Pittsburgh, Pa.
- ROBIN**
1016 Baltimore Ave.
Kansas City, Mo.
- ROCKIN'**
See Scepter
- RODG**
c/o A & L
1819 Fairmount
Philadelphia, Pa.
- RODEO**
3423 Bathurst St.
Toronto, Canada
- ROMA**
1 Lowland Dr.
Nyack, N.Y.
- ROME**
See Triodex
- RON**
10122 Lakeland St.
New Orleans, La.
- RONA**
1739 De Camp Dr.
Beverly Hills, Calif.
- RONDO**
5104 Hudson Blvd.
West New York, N.J.
- RONO**
118 Maplewood
San Antonio, Texas
- RORI**
75 E. 55th St., N.Y.C.
- ROOST**
See Roulette
- ROSE**
Box 34, Decatur, Ga.
- ROSEMART**
See Atlantic
- ROTARY**
Hoisington, Kansas
- ROULETTE**
1631 Broadway, N.Y.C.
- ROUND**
4410 Greenmeadow Dr.
Long Beach, Calif.
- ROWAX**
1650 Broadway, N.Y.C.
- ROWE**
1614 E. State St.
Trenton, N.J.
- ROXIE**
235 N.W. 57th Ct.
Miami 44, Fla.
- ROYAL**
2871 E. Ponce DeLeon
Atlanta, Ga.
- ROYALTY**
P.O. Box 2191
Lansing, Mich.
- ROYO**
See Atlantic
- RPC**
See CIRCA
- RPM**
9317 W. Wash. Blvd.
Culver City, Calif.
- RSVP**
1619 Broadway, N.Y.C.
- RUBY**
20 E. 17th, N.Y.C.
- RUBY**
c/o Kingston
- RUBYTONE**
10910 S.E. Foster Rd.
Portland, Ore.
- RUFUS**
See Home Of The Blues
- RUMAC**
P.O. Box 2067-D
Pasadena, Calif.
- RUMBLE**
1129 Vermont Ave., N.Y.
Washington, D.C.
- RUNNING BEAR**
See London
- RURAL RHYTHM**
P.O. Box 521
Arcadia, Calif.
- RUSH**
238 Penn Ave.
Rocky Mount, N.C.

STRICTLY ON THE **Q.P.***

The Best Selling Specialized L.P. Line Is . . .

(4 COLOR COVERS)

DANCE ALONG RECORDS

FEATURING

JACK HANSEN & HIS ORCHESTRA

A GREAT DANCE TO THE MUSIC OF HOLLYWOOD
NEW LP

DAL 1318 • DAL S1318			
BALL OF THE YEAR	NICE 'N' EASY	2ND BALL OF THE YEAR	DANCE ALONG B'WAY
DAL—1314	DAL—1315	DAL—1316	DAL—1317
DAL—S1314	DAL—S1315	DAL—S1316	DAL—S1317



* **Q.P. QUIET PROFITS**
DANCE ALONG RECORDS 111 West 57th St., New York 19, N.Y.

Records for the Family at a Family Price

Monaural & Stereo

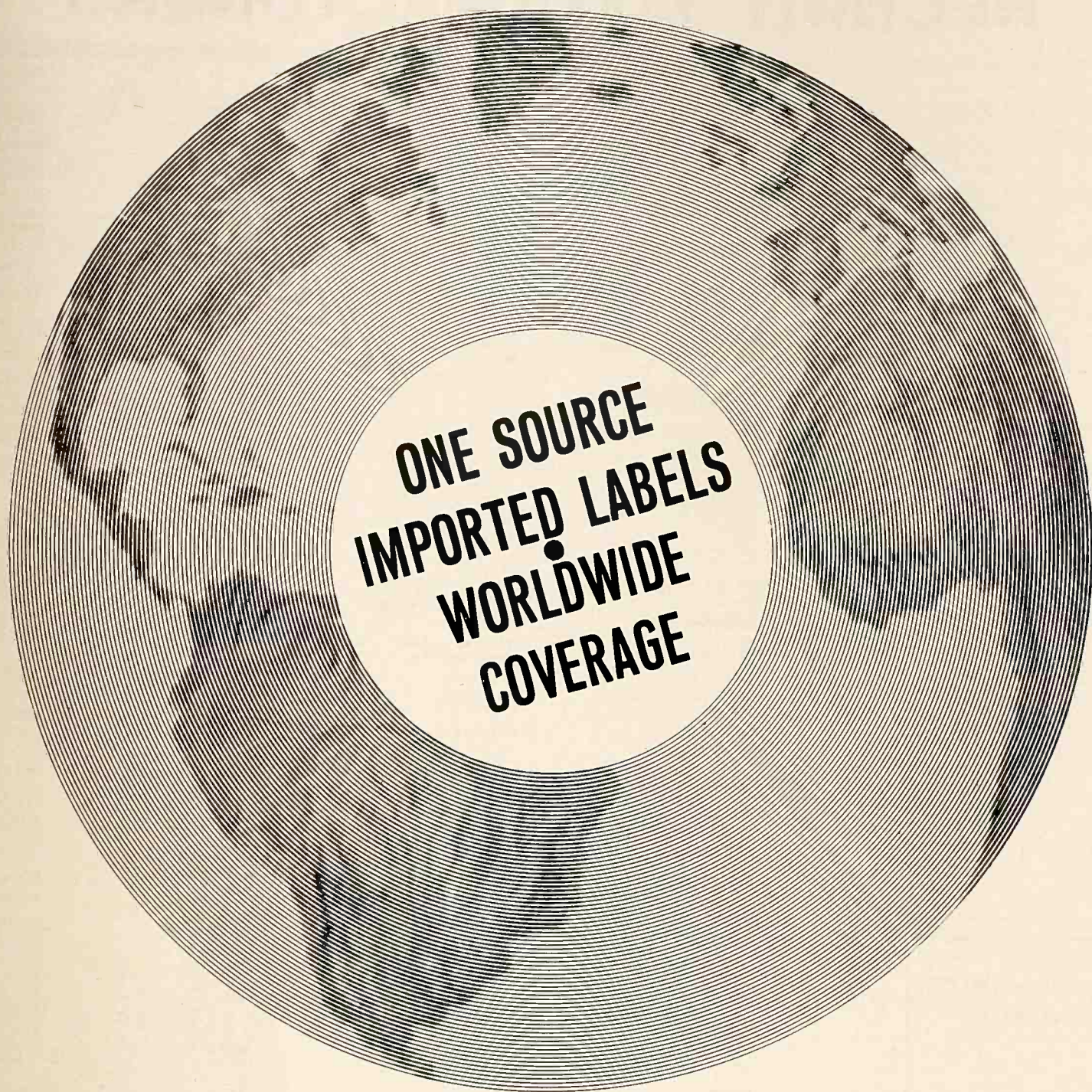
An outstanding profit-making album line for Racks and Dealers.

Try our high quality, beautiful 99¢ Budget Line.

FAMILY RECORDS CORP.

64 Mechanic St., New Rochelle, N. Y.

Telephone: 914 NE 3-6059



**ONE SOURCE
IMPORTED LABELS
WORLDWIDE
COVERAGE**

CAPITOL RECORDS INTERNATIONAL CORP. provides dealers in the United States with the complete line of E.M.I. imported labels.

You can choose from the vast catalogs of Electrola, English-Columbia, H.M.V., La Voce del Padrone, La Voix de Son Maître, Odéon and Pathé.

CAPITOL RECORDS INTERNATIONAL CORP. offers you the opportunity to cash in on the tremendous extra sales these foreign labels realize, while avoiding all the time-consuming problems usually involved in ordering merchandise direct from foreign sources.

Choose from many new selections each month (and from thousands of catalog items) by world-famous artists, both classical and popular. Place only one order, no matter how many different selections you are ordering.

Get fast and efficient delivery, with no foreign currency problems, and no customs involvement. All orders shipped from New York City.

For complete information and catalog of available albums, write to:

CAPITOL RECORDS INTERNATIONAL CORP.
Import Dept.
1750 N. Vine Street, Hollywood, California, 90028



RECORD MANUFACTURERS

- RUSS-FI**
1800 N. Argyle
Hollywood, Calif.
- RUST**
See Laurie
- RUSTONE**
P.O. Box 656
Houma, La.
- RVA**
1650 Broadway, N.Y.C.
- RY-AN**
c/o I-Nez
13 Hinkley Ave.
Ridley Park, Pa.
- SABLE**
2224 Belvedere Dr.
Jackson, Miss.
- SABRE**
c/o Rollie
116 W. 72nd St., N.Y.C.
- SABINA**
See Canadian American
- SACRED**
650 W. Lambert Rd.
P.O. Box 3035
Whittier, Calif.
- SAGE AND SAND**
5653 1/2 Hollywood Blvd.
Hollywood 28, Calif.
- SAHARA**
Sunset-Vine Tower
Hollywood, Calif.
- SALCO**
c/o Sam Bushman
22nd & Walnut
Philadelphia, Pa.
- SALE**
See Globe
- SALEM**
5769 Wentworth
Chicago, Ill.
- SALERNO**
103 Park Ave., N.Y.C.
- SAN-DEE**
212 N. 12th St.
Philadelphia, Pa.
- SANDRU**
624 Kings Highway
Brooklyn, N.Y.
- SANDY**
P.O. Box 248
Mobile, Ala.
- SANTAVILLE**
P.O. Box 146
Salt Lake City, Utah
- SANWAYNE**
Box 433
Forrest Park, Ga.
- SAPIAN**
See Acclaim
- SAR**
6425 Hollywood Blvd.
Los Angeles, Calif.
- SARA**
See Cuca
- SATURN**
See Bomarc
- SAVOY**
56 Ferry St.
Newark, N.J.
- SAXONY**
745 Sedam Ave.
Cincinnati 4, Ohio
- SCARLET**
See London
- SCEPTER**
1650 Broadway, N.Y.C.
- SCO-INA**
2402 Ave. R
Brooklyn, N.Y.
- SCOOB**
See Showboat
- SCOTTE**
4834 Bissell Ave.,
Richmond, Calif.
- SCOTTIE**
Cornelia, Ga.
- SCOUT**
See Crystalette
- SEA-HORN**
See Arnold
- SEAFAIR**
See CIRCA
- SEECO**
39 W. 60th St., N.Y.C.
- SEGWAY**
1650 Broadway, N.Y.C.
- SELECT**
See Joy
- SENATOR**
P.O. Box 4104
Sacramento, Calif.
- SERENA**
1721 Broadway, N.Y.C.
- 7-11**
711 N. Pitt St.
Carlisle, Pa.
- SEVENTEEN**
World Wide
1650 Broadway, N.Y.C.
- SEVILLE**
See London
- S&M**
Box 3065
San Jose, Calif.
- SHAH**
See Jay-Gee
- SHALIMAR**
1314-24 S. Howard
Philadelphia, Pa.
- SHAMROCK**
1310 S. New Hampshire
Los Angeles, Calif.
- SHAR**
6128 W. Belmont Ave.
Chicago, Ill.
- SHAR-DEE**
c/o Hansen
1842 West Ave.
Miami Beach, Fla.
- SHARON**
Box 2343
Hollywood, Calif.
- SHARP**
See Savoy
- SHASTA**
4720 Forman Ave.
Hollywood 8, Calif.
- SHEEN**
121 E. Olive Ave.
Monrovia, Calif.
- SHELL**
157 W. 57th St., N.Y.C.
- SHEP**
See Shor
- SHEPHERD**
7215 Hillside Ave.
Hollywood, Calif.
- SHERATON**
355 Madison Ave.
New Milford, N.J.
- SHERWOOD**
See CIRCA
- SHERYL**
c/o Ross Assoc.
250 S. Broad St.
Philadelphia, Pa.
- SHIRLEY**
43465 Sweetwood St.
Fremont, Calif.
- SHOMAR**
2306 Louisiana
Houston, Texas
- SHOW**
See Globe
- SHOWCASE**
See Monument
- SHOWCASE**
See Michelle
- SHOWBOAT**
P.O. Box 955
Nashville, Tenn.
- SHREVE**
P.O. Box 1063
Shreveport, La.
- SIGNET**
See CIRCA
- SILVER BID**
c/o Stalwart Ent.
1697 Broadway, N.Y.C.
- SILVER LEAF**
See Honor
- SILVERS**
201 Br'tn. First Road
Brooklyn, N.Y.
- SIMON SAYS**
c/o Cosmo
570 5th, N.Y.C.
- SIMS**
801 17th Ave., S.
Nashville, Tenn.
- SINCLAIR**
1721 Broadway, N.Y.C.
Box 311
Kleberg, Texas
- SKIP**
1465 Broadway, N.Y.C.
- SKIPPY**
Box 311
Kleberg, Texas
- SKY**
P.O. Box 9162
Jackson, Miss.
- SKYLA**
1549 N. Vine St.
Hollywood, Calif.
- SKYLAR**
See Era
- SKYLARK**
5109 1/2 Hollywood Blvd.
Los Angeles, Calif.
- SKYLITE**
209 N. Lauderdale
Memphis, Tenn.
- SKYLITE**
133 S. Atlantic Blvd.
Compton, Calif.
- SKYROCKET**
1737 N. 3rd St.
Philadelphia, Pa.
- SKYWAY**
1041 N. Las Palmas
Los Angeles, Calif.
- SLEEPER**
Box 662
Meridian, Miss.
- SMASH**
35 E. Wacker Dr.
Chicago, Ill.
- SMC**
127 W. 48th, N.Y.C.
- SMILE**
See CIRCA
- SMOKEY**
P.O. Box T-5037
Mobile, Ala.
- SOCK**
See Target
- SO DESKA**
177 Beach 141 St.
Belle Harbor, N.Y.
- SOLID GOLD**
713 18th Ave. S.
Nashville, Tenn.
- SOMA**
119 N. 9th Ave.
Minneapolis, Minn.
- SOMERSET**
See Miller Int'l
- SON-BERT**
See Correct-Tone
- SONG BIRD**
See Duke
- SONG HITS**
See Hit Parader
- SONJA**
4263 Olymiad Dr.
Los Angeles, Cal.
- SONODOR**
See Miller Int'l
- SOOZEE**
See CIRCA
- SOUL**
See Tamla
- SOULVILLE**
234 Auburn Ave.
Atlanta, Ga.
- SOUNDEX**
See Ron
- SOUND-O-RAMA**
7056 Lanewood Ave.
Hollywood, Calif.
- Sound Stage-7**
See Mounment
- SOUTHLAND**
520 St. Louis St.
New Orleans, La.
- SOUTHSIDE**
1650 Broadway, N.Y.C.
Southtown
- SOUVENIR**
226 Sherman Ave.
Coeur D'Alene, Idaho
- SPACE**
1016 Apache
Houston, Texas
- SPAN**
c/o Circa
- SPARK**
see London
- SPARTAN**
111 Mack Ave.
Detroit, Mich.
- SPARTON**
P.O. Box 5053
London, Ont., Canada
- SPECIAL**
See Globe
- SPECIALTY**
8300 Santa Monica Blvd.
Hollywood, Calif.
- SPECTATOR**
c/o Allied
2437 E. 57th St.
Los Angeles, Calif.
- SPIDER**
Box 885
Ashland, Ky.
- SPIN**
P.O. Box 518
Scottsdale, Ariz.
- SPINNING**
510 N. Dearborn St.
Chicago, Ill.
- SPIRAL**
875 5th Ave., N.Y.C.
- SPOKANE**
See Scepter
- SPORT**
1916 Fairbanks Rd.
Balt. 9, Md.
- SPOT**
1053 Lynn Garden Dr.
Kingsport, Tenn.
- SPRINGBOARD**
2318 Coles Blvd.
Norristown, Pa.
- SPQR**
See London
- SPRUCE**
N.Y.C.
- SPRY**
6000 Sunset Blvd.
Hollywood, Calif.
- SQUARE**
224 W. 45th St., N.Y.C.
- STACY**
1918 Prairie Ave.
Chicago, Ill.
- STADIUM**
Box 38631
Hollywood, Calif.
- STAGEDOOR**
58 Dayton Ave.
Passaic, N.J.
- STAGG**
#10 Marlo Dr.
Belleville, Ill.
- ST/AND**
105 W. 55th St., N.Y.C.
- STANTON**
c/o Song Shop
36 E. 5th St.
Cincinnati, Ohio
- STAR-A-FIRE**
151 W. 154th St.
Gardena, Calif.
- STARDAY**
P.O. Box 115
Madison, Tenn.
- STARDUST**
107 E. Third St.
Mount Vernon, N.Y.
- STARDUST**
881 7th Ave., N.Y.C.
- STARFIRE**
See Celtic
- STARK**
16 Union St.
Memphis, Tenn.
- START**
See Checker
- STARTIME**
6201 Santa Monica Blvd.
Hollywood, Calif.
- STAX**
See Atlantic
- STELLAR**
550 5th Ave., N.Y.C.
- STENO-SPEED**
See Conversaphone
- STEPHENY**
510 N. Dearborn St.
Chicago, Ill.
- STERE-O-CRAFT**
1650 Broadway, N.Y.C.
- STEREOODDITIES**
259 S.W. Terrace
Ft. Lauderdale, Fla.
- STEREO FIDELITY**
P.O. Box 45
Swarthmore, Pa.
- STERLING**
6 Beacon St.
Boston, Mass.
- STOP**
1820 Washington St.
Boston, Mass.
- STORK**
1650 Broadway, N.Y.C.
- STRAND**
157 W. 57th St., N.Y.C.
- STRATE 8**
3942 Third
Detroit, Mich.
- STRIPE**
6266 Sunset Blvd.
Hollywood, Calif.
- STRIPE**
1808 West End
Nashville, Tenn.
- STUDIO**
See 20th Fox
- STYLE**
c/o World-Wide
1674 Broadway, N.Y.C.
- STYLETONE**
1758 E. 4th St.
Bklyn., N.Y.
- SUE**
265 W. 54th St.
New York, N.Y.
- SULTAN**
See Card
- SUMMIT**
1158 Skipper Dr.
Mobile, Ala.
- SUN**
639 Madison Ave.
Memphis, Tenn.
- SUNNY**
230 N. Michigan Ave.
Chicago, Ill.
- SUNNYBROOK**
660 N. Broad St.
Philadelphia, Pa.
- SUNSHINE**
2210 Sam Wilson
Houston 20, Texas
- SURE**
Box 94
Broom Hall, Pa.
- SURE-FIRE**
319 Seventh Ave., N.
Nashville, Tenn.
- SURE-SHOT**
See Duke
- SURFARI**
1312 W. Garvey
Monterey Park, Calif.
- SURFSIDE**
2805 Biscayne Blvd.
Miami 37, Fla.
- SUTTON**
1023 N. La Brea
Hollywood, Calif.
- SWAN**
N.W. Corner 8th &
Fitzwater St.
Philadelphia, Pa.
- SWA-RAY**
756 7th, N.Y.C.
- SWAY**
See Empire
- SWINGIN'**
See CIRCA
- SWINGLINE**
P.O. Box 3164
Shreveport, La.
- SWIRL**
1674 Broadway, N.Y.C.
- SYLESE**
Box 1218
Englewood Cliffs, N.J.
- SYMBOL**
See Sue

CONGRATULATIONS
TO CASH BOX

"PLEASE
FORGIVE
ME"

THE DU-ETTS

ONE-DERFUL (!) 4827

"NEW
GIRL"

ACCENTS

M-PAC 7216

ONE-DERFUL (!)
RECORDS

1827-29 S. Michigan Ave., Chicago 16, Ill.

TELS: 225-0583

My sincerest thanks
to America's DJ's
for again naming me
"most programmed
male vocalist."

Frank Sinatra



Have you
heard my
newest?

on *reprise*



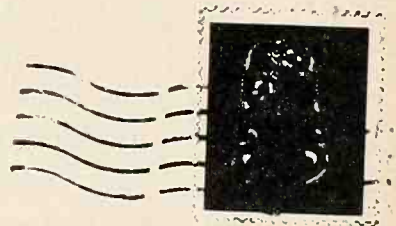
RECORD MANUFACTURERS

- TAD**
8 E. 48th St., N.Y.C.
- TAG**
659 10th Ave., N.Y.C.
- TAHOE**
See London
- TAKE TEN**
360 N. Michigan Ave.
Chicago, Ill.
- TALLY**
Box 842
Bakersfield, Calif.
- TALENT SCOUT**
See CIRCA
- TALLEY-HO**
Commercial Trust Bldg.
Philadelphia, Pa.
- TAMLA**
2648 W. Grand Blvd.
Detroit 8, Mich.
- TAMM**
2823 Johnston
Lafayette, La.
- TAMMY**
334 Elm St.
Struthers, Ohio
- TAMPA**
1107 N. El Centro
Hollywood, Calif.
- TANGERINE**
See ABC
- TANDA**
See Martian
- TAPE**
See CIRCA
- TAR-GET**
2847 1/2 W. Pico Blvd.
Los Angeles, Cal.
- TARHEEL**
See London
- TAURUS**
285 E. 49th St.
Brooklyn, N.Y.
- TCF**
See 20th-Fox
- TEARDROP**
See Jamie
- TEEK**
4829 Leduc
St. Louis, Mo.
- TEEN**
See CIRCA
- TEENA**
See Circa
- TEEN-TIME**
1774 No. La Brea
Hollywood, Calif.
- TEIA**
302 Vincent Bldg.
Jackson, Miss.
- TELE FUNKEN**
See London
- TEMPLE**
2080 Delaware
Detroit, Mich.
- TEMPUS**
423 First Nat'l. Bank
Bldg.
Peoria, Ill.
- TEMPWOOD V**
See Jay-Gee
- TERON**
1158 N. Highland
Hollywood, Calif.
- TERRACE**
See London
- TERRY**
772 E. McMillan St.
Cincinnati, Ohio
- TEXAN**
Box 935
Irving, Texas
- THANKS**
1650 Broadway, N.Y.C.
- THOR**
See Nike
- 3 SONS**
928 Western Savings
Fund Bldg.
Philadelphia, Pa.
- THREE STAR**
Box 6278
Bakersfield, Calif.
- THRONE**
1320 Vine St.
Philadelphia, Pa.
- THUNDER**
See Nike
- TIARA**
1650 Broadway, N.Y.C.
- TICO**
See Roulette
- TIC TOC**
See Goldband
- TIDAL**
2513 Colby Ave.
Los Angeles, Calif.
- TIDE**
2146 W. View St.
Los Angeles 16, Calif.
- TIGER**
See Red-Bird
- TIKVAH**
1650 Broadway, N.Y.C.
- TILT**
See London
- TILTON**
See Continental
- TIMBER**
Box 517
Gallipolis, Ohio
- TIMBRE**
1407 N.E. 47th St.
Seattle, Wash.
- TIME**
157 W. 57th St., N.Y.C.
- TIMES SQUARE**
1104-6th Ave.
New York, N.Y.
- TIP**
792 E. 48th St. N.
Tulsa, Okla.
- TIP TOP**
See U.S.A.
- TITAN**
5334 Concord
Detroit 11, Mich.
- TITANIC**
1310 So. New Hampshire
Ave.
Los Angeles, Calif.
- T-NECK**
See Atlantic
- TNT**
1422 W. Poplar
San Antonio, Tex.
- TODD**
1719 West End Ave.
Nashville, Ten.
- TOKEN**
3303 W. Ohio St.
Midland, Texas
- TOLLIE**
See VeeJay
- TOPIC**
See B. Atlas
- TOPIX**
See London
- TOPPA**
729 Park Ave.
Covina, Calif.
- TOP ROCK**
2816 E. Adams St.
Phoenix, Ariz.
- TOPS**
5810 S. Normandie
Los Angeles, Calif.
- TOWN**
1916 Fairbanks Rd.
Baltimore, Md.
- TRACY**
1995 Parthina
Northridge, Calif.
- TRADITION**
80 E. 11th St., N.Y.C.
- TRANS-ATLAS**
701 7th Ave., N.Y.C.
- TRANS-WORLD**
7250 Beverly Rd.
Los Angeles, Calif.
- TREBCO**
117 W. Capitol St.
Jackson, Miss.
- TREND**
See CIRCA
- TREPUR**
Rt. 3. LaGrange, Ga.
- TREY**
See Atlantic
- TRI**
See London
- TRIAD**
- TRIBE**
See London
- TRIBUTE**
250 E. 51 St., N.Y.C.
- TRILL**
9341 1/2 Olympic Blvd.
Beverly Hills, Calif.
- TRI-ODE**
1639 Broadway, N.Y.C.
- TRI-PHI**
592 Farnworth Ave.
Detroit, Mich.
- TRIUMPH**
Box 154, Dickinson, Tex.
- TROY**
6201 Santa Monica Blvd
Hollywood, Calif.
- TRUMP**
1320 Armand Circle
Decatur, Ga.
- TRUMPET**
See NRC
- TRU-SOUND**
See Prestige
- TRY ME**
See King
- TUBA**
See Chess
- TUFF**
See Chess
- TULIP**
See CIRCA
- TUNE**
123 E. Alabama St.
St. Florence, Ala.
- TUNEGLOW**
Box 287
Forrest Park, Ga.
- TURBAN**
4811 Laurel Canyon Blvd.
N. Hollywood, Calif.
- TUXEDO**
132 Nassau St., N.Y.C.
- TWIRL**
20 W. Alexandrine
Detroit, Mich.
- TWENTIETH FOX**
444 W. 56th St., N.Y.C.
- TWIN**
90-06 215th St.
Queens Village, N.Y.
- TWIN HITS**
See Operators
- TWO BROS.**
See Target
- TYTEX**
Box 3321, Tyler, Texas
- ULTRA D'OR**
701 7th Ave., N.Y.C.
- UNIQUE**
See Globe
- UNIQUE**
1640 S. Ridgeway
Chicago, Ill.
- UNITED ARTISTS**
729 7th Ave., N.Y.C.
- UNITED SOUTHERN**
125 Albert Pike
Hot Springs Nat'l Park,
Ark.
- UNITED SOUND
ASSOCIATES**
633 5th, N.Y.C.
- UNITED WORLD**
6004 7th Ave.
Brooklyn, N.Y.
- UNITY**
1560 N. La Brea
Hollywood, Calif.
- UNIVERSITY**
480 Ridgeway
Little Rock, Ark.
- U-PLAY**
See Revolve
- URANIA**
233 Main St.
Belleville, N.J.
- U.S.**
355 Madison Ave.
Milford, N.J.
- U.S.A.**
1448 S. Michigan Ave.
Chicago, Ill.
- U.S. SONGS**
1619 Broadway, N.Y.C.
- UTC**
See Music Minus One
- UTONA**
3842 S. Main St.
Salt Lake City, Utah
- UTOPIA**
1617 No. Broad St.
Philadelphia, Pa.
- VALDOT**
See Pancello
- VALE**
218 N. Liberty
Cherryvale, Kans.
- VAL-HILL**
406 Lincoln St.
LaGrange, Ga.
- VALIANT**
See Warner Bros.
- VALERIE**
c/o London
- VALINDA**
584 Richburn Ave.
La Puente, Calif.
- VAMPIRE**
1128 Atlantic Ave
Atlantic City, N.J.
- VANDAN**
8435 Maddox Ave.
Dallas, Texas
- VANESSA**
841 E. 25th St.
Los Angeles, Calif.
- VANGUARD**
154 W. 14th St., N.Y.C.
- VANITY**
253 21st St.
Paterson, N.J.
- VARIETY**
54 W. Randolph St.
Chicago, Ill.
- VASSAR**
1619 Broadway, N.Y.C.
- VEE-JAY**
9506 Santa Monica Blvd.
Los Angeles, Calif.
- VENDED**
1000 Cahuenga Blvd.
Hollywood, Calif.
- VENETT**
1600 N. LaBrea
Hollywood, Calif.
- VENUS**
901-02 E. 108th St.
Los Angeles, Calif.
- VERSAILLES**
Session Songs
1650 Broadway, N.Y.C.
- VERSATILE**
See Wink
- VERVE**
451 N. Canon Dr.
Beverly Hills, Calif.
- VEST**
See Atlantic
- VESUVIUS**
See MGM
- VIBRA**
5 Woodland Ave.
Metairie, La.
- VIBRO**
612 15th Ave.
Belmar, N.J.
- VICTORIA**
See DeVille
- VIKING**
26 Glossop St.
Providence, R.I.
- VIKING**
P.O. Box 281
Crowley, La.
- VIK-IRO**
See Astro
- VILLA**
445 Webster St.
San Francisco, Calif.
- VILLAGE**
P.O. Box 104
Long Beach, Miss.
- VILLA-YORE**
c/o Hart Dist.
1216 W. Olympic
Los Angeles, Calif.
- VIM**
See Clock
- VIN**
See Ace
- V.I.P.**
See Tamla
- VIRTUE**
8500 Fayette St.
Philadelphia, Pa.
- VISCOJON**
1812 W. 38th St.
Los Angeles, Calif.
- VISCOUNT**
Carlton House, Pittsburg
- VISION**
1000 Burwell Bldg.
Knoxville, Tenn.
- VISTA**
477 Madison Ave., N.Y.C.
- VITA**
1486 N. Fair Oaks
Pasadena, Calif.
- VITALENT**
See Jay-Gee
- VIV**
4625 N. 50th Dr.
Phoenix, Ariz.
- VIVID**
47 W. 57th St., N.Y.C.
- VI-WAY**
See CIRCA
- VLM**
950 Morris St.
Cincinnati, Ohio
- VON**
7558 N. 57th Ave.
Glendale, Ariz.
- VOX**
236 W. 55th St., N.Y.C.
- WALDORF MUSIC
HALL**
1501 Broadway, N.Y.C.
- WALL**
1619 Broadway, N.Y.C.
- WAND**
See Scepter
- WARNER BROS.**
4000 Warner Blvd.
Burbank, Calif.
- WARNOCK**
2120 Connally Dr.
East Point, Ga.
- WASHINGTON**
1340 Connecticut Ave.
Washington, D.C.
- WATCH**
See RON
- WAX**
577 14th St.
Oakland, Calif.
- WAYNE**
160 E. 48th St., N.Y.C.
- WEB**
See Diamond
- WEBER**
9015 Wilshire Blvd.
Beverly Hills, Calif.
- W-E-D**
P.O. Box 25187
Los Angeles, Calif.
- WEDGE**
3101 Fleet St.
Baltimore, Md.
- WELLS**
See Fargo
- WES-MAR**
31 W. Market
Akron, Ohio
- WESTMINSTER**
See ABC-Paramount
- WHALE**
1721 Broadway, N.Y.C.
- WHEELING**
Box 902, Wheeling, W. V.
- WHIP**
510 Anderson Ave.
Cliffside Park, N.J.
- WHIPPETT**
8566 Sunset Blvd.
Los Angeles, Calif.
- WHIRLEYBIRD**
c/o Audio Arts
5607-11 Melrose Ave.
San Francisco, Calif.
- WIDE**
See Kingston
- WILLBANKS**
Box 325
Baldwin Park, Calif.
- WILDCAT**
1611 Broadway
San Antonio, Tex.
- WILLOW**
See King
- WILSHIRE**
1721 Broadway, N.Y.C.
- WIN**
27 Stegman Pl.
Jersey City, N.J.
- WING**
See Mercury
- WINK**
1674 Broadway, N.Y.C.
- WINLEY**
208 W. 84th St., N.Y.C.
- WINDSOR**
See CIRCA
- WINSTON**
P.O. Box 1982
Abilene, Tex.
- WITCH**
See Cortland
- WOLFIE**
See Titanic
- WON**
6357 Selma Ave.
Hollywood, Calif.
- WORD**
P.O. Box 1790
Waco, Texas
- WORKSHOP**
See Motown
- WORLD**
See Robbee
- WORLD ARTISTS**
550 Grant St.
Pittsburgh, Pa.
- WORLD PACIFIC**
8715 W. 3rd St.
Hollywood, Calif.
- WORLD WIDE**
Box 69834
Hollywood 69, Calif.
- WORLD WIDE**
56 Ferry St.
Newark, N.J.
- WORTHY**
550 5th Ave.
New York, N.Y.
- WYE**
625 Warwick Ave.
Warwick, R.I.
- WYNCOTE**
c/o Cameo Parkway
- XAVIER**
Box 10119, San Diego,
Cal.
- XYZ**
See London
- YALE**
9 Jefferson Ave.
Elizabeth, N.J.
- YORK**
7715 Sunset Blvd.
Hollywood, Calif.
- YOUNG PEOPLE'S**
100 Sixth Ave., N.Y.C.
- YUCCA**
P.O. Box 641
1507 10th St.
Alamogordo, N.M.
- Z**
319 N. Broadway
Poplar Bluff, Mo.
- ZAB**
682 Madison Ave.
Memphis, Tenn.
- ZEBRA**
51 Nick Rd., Bklyn, N.Y.
- ZIL**
177 8rd Ave. N.
Nashville, Tenn.
- ZIRCON**
10 Pine Ave.
W. Montreal, Canada
- ZONE**
P.O. Box 4692
Memphis, Tenn.
- ZOOM**
See London



Post Card


Greetings
from
Peter, Paul
and Mary.



Cash Box

1780 Broadway

New York 19, N.Y.

Booking **ita** 75 E. 55th St. Exclusively on Warner Bros. Records 

Personal Management Albert B. Grossman Management, Inc., 75 E. 55th St. Musical Director Milt Okun

America's fabulous
Surfin' Favorites

THE BEACH BOYS


CAPROL FULL DIMENSIONAL STEREO

FUN, FUN, FUN
IN THE PARKIN' LOT
POM, POM PLAY GIRL - THIS CAR
OF MINE • SHUT DOWN, PART II
"CASSIUS" LOVE vs. SONNY WILSON

**SHUT
DOWN
VOLUME 2**

WHY DO FOOLS FALL IN LOVE
THE WARMTH OF THE SUN
DON'T WORRY BABY
DENNY'S DRUMS • LOUIE, LOUIE
KEEP AN EYE ON SUMMER

the beach boys



THE BEACH BOYS
ALL SUMMER LONG

I GET AROUND • LITTLE HONDA • WENDY



*Our sincerest thanks for the fabulous reception
you've given all our albums and singles... especially
our million-seller, "I Get Around" / "Don't Worry Baby"*

*Our Best to You
The Beach Boys*

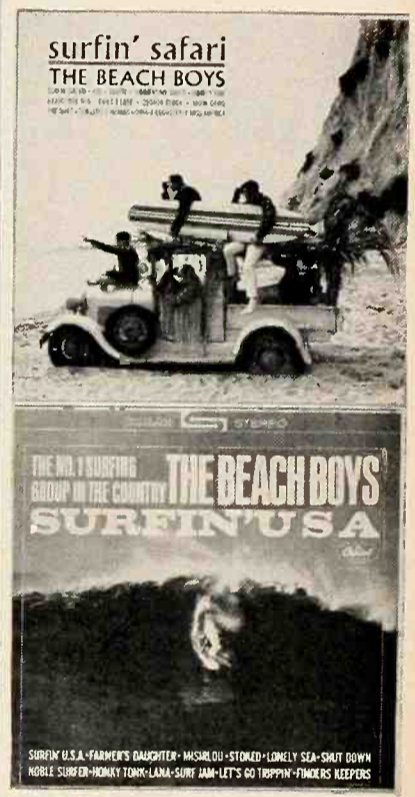
Carl Wilson

Al Jardine

Mike Love

Brian Wilson

Dennis Wilson



Personal Management:
CUMMINS & CURRENT,
27777 Silver Spur Road,
Palos Verdes Peninsula, California
Telephone: 213-377-6733



In preparation: **THE BEACH BOYS' CHRISTMAS ALBUM**

RECORD DISTRIBUTORS

AND THE LINES THEY HANDLE

ARIZONA

PHOENIX

Ariz. M. B. Krupp Dist. Inc.
2519 N. 16th St.
Margo Graver—252-4013
(A & M, Amy, Argo, Audio Fidelity, Cameo, Challenge, Canadian American, Chess, Checker, Coed, Colpix, Contemporary, Del Fi, Disney, Fiesta, Dot, Doot, Duke, Everest, Fantasy, Fabor, Fairmont, Fleetwood, Folkway, Era, Ember, Fraternity, Gorrell, G.N.P. Gordy, Hi, Herald, Hickory, Imperial, Jubilee, Laurie, Le Grand, Tom Lehrer, Life, Hi-Fi, Best, London, Minit, Makala, Monogram, Mantel, Motown, Nashville, Old Town, Parkway, Peacock, Phyllis, Project, Scepter, Specialty, Storday, Steno Speed, Sue, Sun, Swan, Tomlo, G.T.J. 20th Fox, Vee Jay, Wand, [Spanish] Colonial, Del-Delbolles, Falcon, Ideal.)

CALIFORNIA

LOS ANGELES

Allied Music Sales
2542 West Pico
Guy Cook—DU 4-3154
(Asco, Baroque, Bartok, Classic, Editions, Collectors Guild, Composers Recordings Inc. Commoisseur Society, Conversa, Phone, Cook, Dimso Discomoda, Discos, Columbia, Documentary, Fuentes, Gema, Moya, Miami, Monitor, Music, Minus One, Orfeon, Period Scala, Seeco, Stradivori, Tab, Tikva, Tradition, Tropical, UTC, Cymbal.)
Allied Record Sales Co.
2437 E. 57th St.
213 582-0841
(Lines Not Available At Presstime)
Budget Sound Co.
2818 West Pico Blvd.
Al Sherman—RE 1-9474
(Somerset, Stereo, Fidelity.)

California Record Dist.

3009 West Pico Blvd.
Ralph Kaffel—RE 1-8601
(Argo, Arvee, Audicon, Blue Note, Bluesville, Broadway Checker, Chess, Cortland, Crackerjack, Del Fi, Derby, Donna, Debut, Elkay, Ermine, Everest, Fantasy Fleetwood, Folklore, Galaxy, Golden, Hi Fi Record, Holt, Innis, Legrand, Lehrer, Laurie, Life, Lively Arts, Arc, Merri, Magnum, Mr. Maestro, New Jazz, Pacific Jazz, Peerless, Prestife Rust, Sar, Sermon, Sue, Symol, Sonja, Sounds, Tuff, Tridisc, Trusound, Unical, World Pacific, Witch, Red Bird.)

Capitol Records Dist. Corp.
3117 San Fernando Road
W. L. Tappan—CL 7-8224
(Capitol, Angel.)

Columbia Record Dist.
2120 So. Garfield
Ted Rosenberg—723-9511
(Columbia.)

Decca Dist. Corp.
6750 Santa Monica Blvd.
Lou Verzala—HO 3-7126
(Decca, Coral, Brunswick, Vocalian.)

Diamond Dist. Co.
2990 W. Pico Blvd.
Abe Diamond—RE 1-6311
(ABC Paramount, Mahala, Impulse, Waikiki, Chancellor, Duke, Westminster, Hickory, Fraternity, Music Guild, Tima, Theatre Productions, Brent, Tangerine, Shad, Apt, Command, Big Top Grand Award.)

Dot Records Inc.
2596 West Pico Blvd.
Dick Carpenter—DU 7-8127
(Dot, Hamilton.)

Hart Dist. Inc.
1845 Orchard
G. D. Hartstane—748-2281
(Liberty, Disney, London, Orig. Sound, Warner Bros., Monument.)

Hitsville, Inc.
3009 W. Pico Blvd.
Ralph Kaffel—RE 1-8601
(Tamla, Motown, Gordy, Melody, Soul, Workshop Jazz.) (Harvey)

King Records Inc.
2646 W. Pico
Bob Singer—DU 7-8393
(King, Federal, DeLuxe, Bethlehem, 4 Star, Audio Lab.)

Merit Dist. Co.
2800 W. Pico Blvd.
Jack Lewerke/Bill Pieper—RE 1-8791
(Atlantic, Atco, Elektra, Specialty, Moonglow, Vault, Volt, Autumn, Contemporary, Good Time Jazz, Stax, Garrett, USA, Riviera, Fabor, Tally, Phyllis, Duke, Peacock.)

Modern Dist. Co.
2978 W. Pico Blvd.
Bunny Hirsch—RE 3-2174
(Arc, Arhoolie, Assoc. Artists, Cabot, Caedman, Calico, Cantate, Chattahoochee, Childrens Record Guild, Cobra, Crest, D'Arcy, Del Amo, Delmar, Dingo, Durco, Dyer-Bennett, Experiences Anonymous, Eterna, Fernwood, Gallant, Gambit, Jolum, Ideal, Julie, Lyricord, Living Language, Living Literature, Merri, Milestone, Motivation, Pamela, Petal, Piedmont, Prima, Purist, Request, Sabu, Salem, Shasa, Valon, Vanguard, Vax, Whirlybird, World Artists, Young Peoples Records.)

Pacific Record Dist.
2663 W. Pico Blvd.
Robert Field—DU 1-2034
(Dore, Era, Golden Crest, Golden Wing, Jaf, Laurie, Legrand, Monogram, Rust, Shelley, Shepherd, Soma, RSVP, Gregmark, Titan, Unical, Bamboo, Radiant, Audicon.)

Pep Record Sales, Inc.
2958 W. Pico Blvd.
Ron Ricklin—RE 5-1297
(Ava, Colpix, Epic, 49th State, Everest, Classics, Instant, Learning, Downey, K&H, Ruth Wallis, Tahiti, Musique, Tiare Tahiti, Colonial, Sims, Chart, Diplomacy, Sand, Stacy, Counterpoint, Concert-Disc, Alegre, Audio Guild, Canadian American, Cricket, Bombay, Raja, Instant, Vim, Billy Barnes, Rockit, Arlen.)

Record Mds.
2580 W. Pico Blvd.
Sid Talmadge—DU 5-9161
(Kapp, Cadence, Vee Jay, Jamie/Guyden, GNP.)

Crescendo, Sun, Doota, Standard, Colonia!, Scepter, Wand, Old Town, Amy, Mala, Twentieth Century Fox, Coed, Congress, A&M, Crusader, Comeo, Parkway, Wynate, Hilltop, Diamond, Hull.)

RCA Victor Dist. Corp.
6051 Telegraph Rd.
D. G. Pearce—RA 3-6661
(RCA Victor, RCA Camden, RCA Victrola, Groove)

Record Sales Company
2818 West Pico Blvd.
Al Sherman—RE 1-9474
(Audio Fidelity, MGM, Verve, Reprise, United Artists, Stereo Fidelity, Moinsream, Musicor.)

S & S Music House Inc.
2818 W. Pico
Bernie Silverman—RE 1-9474
(MGM, Verve, DDC, Charter, Ava, Cub, Chas. Park.)

Sun State Music Dist. Inc.
2673 W. Pico Blvd.
Albert V. Latauska—DU 3-4137
(Amadeo, Dr. Banks, Cal-Bar, Colliope, Challenge, Cricket, Dulcet, Fidelity Sound, Recording Fleetwood, Haydn Society, Instant Learning, Mark 56, Monoclar, Murnil, Off B'way, Overland, Pipeline, Strang, Surprise, Universe, Valiant, Warner Bros.)

OAKLAND

Chatton Dist. Co.
2517 San Pablo Ave.
Robert M. Chatton—444-5677
(Stax, Argo, Atlantic, Cameo, Checker, Chess, EMI, Exello, Fraternity, Kapp, Legrand, Living Language, Monogram, Nashboro, Parkway, Sar, Specialty, 20th Century Fox.)

SAN FRANCISCO

Acme Sales Co.
270 6th St.
Olen Harrison—UN 3-3674
(Alegre, All Saints, Arhoolie, Ball, Class, Disco Columbia, Eterna, Experience, Fortune, Fuentes, Glor, Hamp, Lyricord, Merits, Maype, Proverb, Rame, Southland, Scope, Velvet, Listen & Learn, Apollo, Atlas, Baytone, Bego, Big Bee, Booker, 11 Bros., Linda, CJ, Colt, Ea Jay, Enrica, Golden Bird, Gwenn, IIIQ, 111 Tone, Koyo, La Val, Lumbino, Magnifico, Marvella, Mayhams, Mel, Message Miss, Olmo, Path, Proverb, Raecox, Revis, Sol, Sun, S.S.J., Teek, Troc, Unicorn, X Tane, West Coast.)

H. R. Basford Co.
235 15th St.
Patrick Butler—MA 1-8545
(Columbia)

Capital Record Dist. Corp.
475 Barneveld Ave.
Charles Bratnoher—VA 6-5454
(Capitol, Angel.)

C&C and Bay Dist. Co.
70 Apparat Way
Gene Becker—MI 7-3806
(Mercury, Warner Bros., Oelfi, Prestige, Good Time Jazz, Music Minus One, Valiant, Liberty, Dolton, Imperial, Canadian American, Folkways, Disneyland, Doota, Fiesta, World Pacific.)

Decca Dist. Co.
66 Dorman Ave.
Vem Cupples—VA 4-0161
(Decca, Coral, Brunswick, Vocalian, Listen & Learn)

Eric Dist. Co.
1251 Folsom St.
Bob Ellis—HE 1-8154
(ABC Par., Atco, Command, Westminster, United Artists, Riverside, Impulse.)

Field Music Sales Inc.
1480 Howard St.
Robert D. W. Chinn—UN 3-2258
(GNP Crescendo, Vee Jay, Colpix, Dimension, Sherman Sales, Laurie, Arv, S&R, Motown, Dart.)

King Records
70 Dorman Ave.
John Hayward—VA 6-4360
(King, Bethlehem, Federal, Audio Lab, DeLuxe, Four Star.)

Eric Mainland Dist. Co.
1251 Folsom
Bob Ellis—HE 1-8154
(ABC Par., Atco, U.A., Command, Riverside, Westminster, Verve, MGM, Philips, Colpix, Roulette, Swan.)

WHAT IS A DISTRIBUTOR?

A DISTRIBUTOR IS AN ORGANIZATION GEARED TO:

PROMOTE

SELL

DISTRIBUTE

CREATE NEW OUTLETS

The Lines We Represent KNOW This
Is Being Done In Michigan By CADET.

To The Lines We Do Not Represent, We Will
Be Happy To Discuss Your PROBLEMS With You.

CADET DISTRIBUTING CO., INC.
13380 CAPITAL, DETROIT 37, MICH. 548-3171

IN PHILADELPHIA
Promotion In Motion Merchandising
Volume Sales

Universal

LEN RADCLIFF, Gen. Mgr.
record distributing corporation
919 N. Broad St. Philadelphia 23, Pa.
Center 2-3333

For "Instants" in the West

**PROMOTION
EXPLOITATION
PROFIT**

BOB STERN

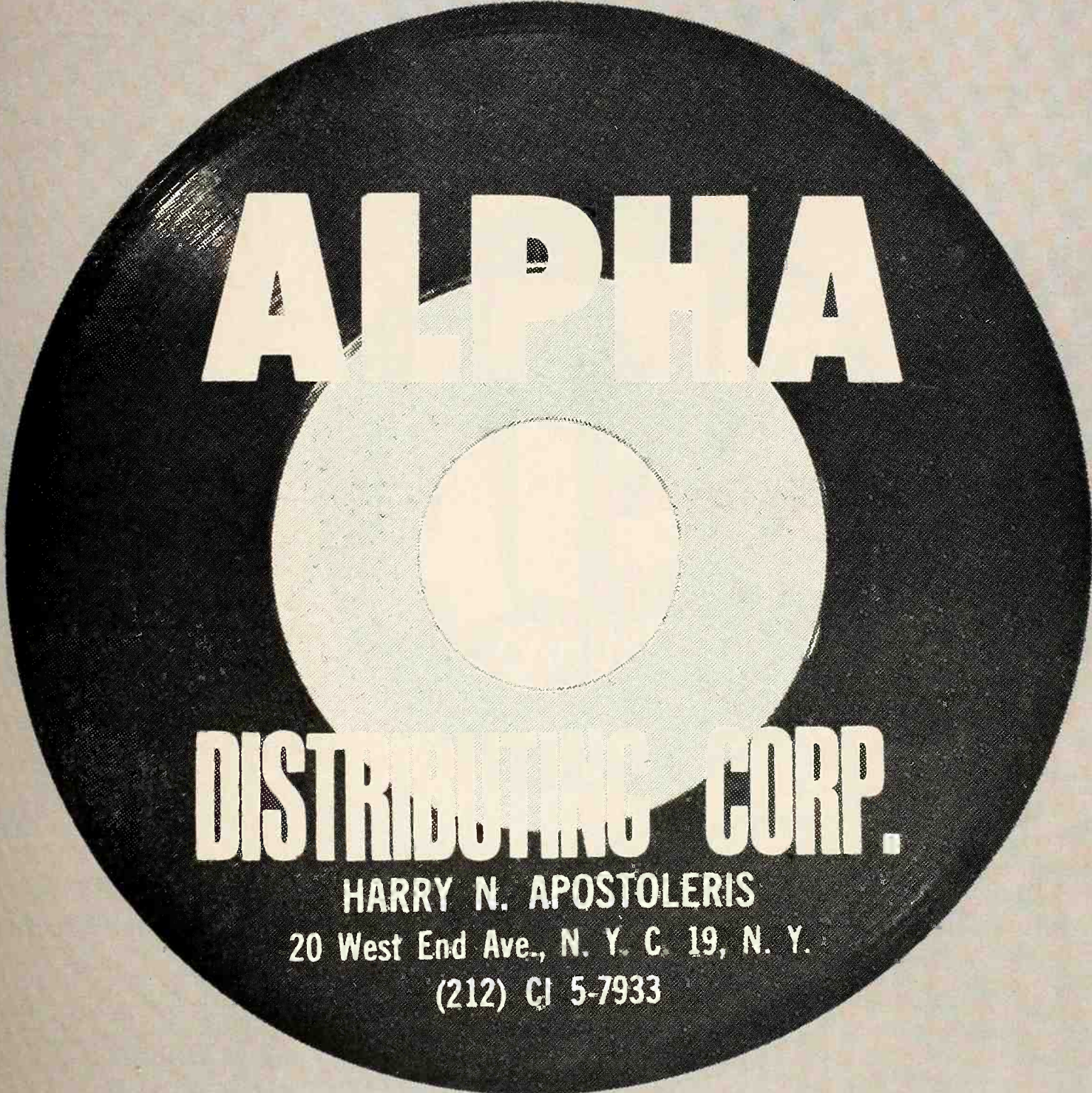
RON RICKLIN

PREP RECORD SALES Inc.

2958 W. PICO BLVD.
LOS ANGELES 6, CALIFORNIA

THE MOST DEPENDABLE
INDEPENDENT DISTRIBUTOR IN

New York and Albany Markets



ALPHA

DISTRIBUTING CORP.

HARRY N. APOSTOLERIS

20 West End Ave., N. Y. C. 19, N. Y.

(212) CI 5-7933

ON

ON RICK

Inc.

RECORD DISTRIBUTORS

AND THE LINES THEY HANDLE

SAN FRANCISCO (Con't.)

Melody Sales Co.
44 6th St.
Al Bramy—MA 1-8740
(MGM, Epic, Fantasy, Cadence, Smash, Reprise, Avo, Coedman)

A. H. Meyer Co.
33 Gough
James P. Costello—MA 1-3400
(RCA Victor, Camden, Groove, Victrola, Vintage)

Stone Dist. Co.
1175 Howard St.
Jack R. Juhazz—MA 1-1837
(London, Richmond, Telefunken, Audio Fidelity, Dauntless, Original Sound, IPG, Monument, IL'Osiseau, Lyric, Amadeo, Period, Harmonia, Mundi)

COLORADO

DENVER
Boyd Dist. Co. Inc.
1661 West 3rd Ave.
Joe Caravana—222-7701
(Capitol)

Crown
600 15th St.
Marey Samuelson—KE 4-9301
(Westminster, Folkways, Tom Lehrer, Monitor, Fiesta, Coedman, Minus-One, Tradition, Colpix, Hi-Fi, Elektra, Nonesuch, Restview, Prima, Artia, Parliament, MK, Peter Pan)

Davis Sales Co.
3825 Newport
Bill Davis—355-1638
(Audio Book, Audio Rarities, Audio Fidelity, Cadence, Candid, Dot, Duke, Esquire, Everest, Hamilton, London, Loure, Scepter, Wand, Serock, Alco, Atlantic, Brent, Colonial, Carwb, Dalton, Feisted, Fox, Gulf, Hi, Infinity, Kent, Liberty, London, Milestone, Monument, Robbeem, Shad, Shell, Somo, Stax, Stereodiddies, Telefunken, Time, Trey, XYZ)

Denver Record Dist.
3825 Newport
Bill Davis
(Adventure, Amy, Challenge, Childcraft, Mercury, Congres, Cumberland, Smash, Dimension, Fontana, Happy Time—Instant Language, Mala, Maxx, Mercury, Original Sound, Playcraft, Reprise, Smash, Storyteller, Valiant, Warner Bros. Wing)

Walter Slagle & Co.
725 South Broadway
Grace Barger—777-2645
(ABC Paramount, Golden Crest, Sims, A & M, Grand Award, Somerset, Kapp, Stereo Fidelity, Belart, MGM, United Artists, Co-Ed, Musicor, Command, Sar, Deutsche Grammophon, Fraternity)

Ward Terry & Co.
70 Rio Grande Blvd.
Robert K. Davis—266-3181
(Rca Victor, Camden, Disney, Vista)

CONNECTICUT

EAST HARTFORD

Allied Record Dist.
360 Tolland St.
Frank Sitter—289-7431
(ABC Paramount, Blue Note, Command, Era, Fleetwood, Grand Award, Hob, Impulse, Joy, Philes, Prestige, Scepter, Select, Serock, Sun, Verve, Vesuvius, Wand, Westminster, Mr. Maestro, Music Guild)

Associated Record Dist.
76 Tolland St.
Frank P. Kelley—JA 8-4184
(Arba, Audio Fidelity, Battle, Bert & I, Cabot, Caedman, Canadian-American, Carillon, Caprice, Challenge, Cimarron, Dana, Dauntless, De Jac, Deutsche Grammophon, Dictation Disc, Duo Disc, Ember, Fiesta, Golden, Grecophone, Hickory, Herald, Hi Fi, Jazzland, Josei, Jubile, Life, Marc, Music Minus One, Musicate, Odell, Off-Beat, Riverside, Simon-Says, Sims, Somerset, Songs Unlimited, Stereodiddies, Stereo Fidelity, Universe, Valiant, Warner Bros., Washington, Wonderland)

Capitol Records Dist. Co.
207 Pitkin St.
Mervyn L. Amalis—BU 9-0217
(Capitol, Angel)

Columbia Record Dist. Inc.
360 Tolland St.
Stephen Capane—BU 9-5495
(Columbia, Epic)

Eastern Record Dist. Inc.
360 Tolland St.
Dick Godlewski—289-7431
(Allemande, Avo, Cadence, Charlie Parker, Charly, Childrens Record Guilds, Colpix, Dimension, Dora, Yankees, Epic, J. J. Palka, Kapp, Lown, Living Language, May, Melodia, MGM, Muza, Okeh, Proton, Polonia, Ramrod, Reprise, Silverbell, Swan, Tom Lehrer, Teaching System, Inc., Vanguard, Ward)

Keystone Record Dist. Inc.
11 Ward St.
Mack Clark—289-4711
(Laurie, Rust, Monument, King, World Artists, B. Puppy, Crown, Artia-Parliament, Dore)

Radio & Appl. Dist. Inc.
95 Leggett St.
Alan Sack—528-6581
(RCA Victor, RCA Camden, Groove, RCA International)

Seaboard Dist. Inc.
275 Park Ave.
Marv. Ginsburg—289-2767
(Argo, Atco, Atlantic, Checker, Chess, Contemporary Diamond, Disneyland, Dalton, Dot, Elektra, GoodTime, Imperial, Liberty, Mercury, Philips, Roulette, Starday, Time, Vee-Jay, Vista)

Trinity Record Dist.
477 Park Avenue
Ed Dinallo—289-4349/4624
(Alector, A & M, Almo, Arack, Cameo, Choice, Coca Colonial, Concert Disc, Constellation, Conversaphone, Copley, Crescendo, Crown, Crusader, Cumberland, Daisy, Duke, Everest, Excella, Fabar, Fantasy, Fontana, Galaxy, Gateway, Glendi, GNP, Gordy, Gospel, Gospel Recordings, Helios, Hull, Jamie, Mantel, Motown, Muse, Musicor, Nashboro, Old Town, Original Sound, Parkway, Peacock, Red Bird, Regent, Riviera, Sar, Sharp, Smash, Song Bird, Specialty, Spoken Standard, Sue, Symbol, Tamlo, Tiger, Tikva Tradition, 20th Century Fox, United Artists, Veritas, Wyncote)

Always...

HITS!

HITS!

HITS!



IN
NEW YORK

FOR
**SALES!
PROMOTION!
DISTRIBUTION!**

Johnny Halonka

BETA RECORD DISTRIBUTORS
599 10th Avenue AREA CODE-212 (Phone CH 4-3744) New York, N. Y.

**FLORIDA'S
MOST AGGRESSIVE**



RECORD DIST. CO., INC.
Babe Elias
PRESIDENT
2222 N.W. 6TH AVE.
MIAMI, FLORIDA
FR 4-8166

**"TOPPS for Sales
and Promotion"**

**GROWING
EACH DAY**
Complete coverage of Florida

FIRST WITH THE HITS!
**PORTEM
DISTRIBUTORS**
601 W. 50th St.
NEW YORK CITY
PL 7-0070
GLADYS PARE, Pres.

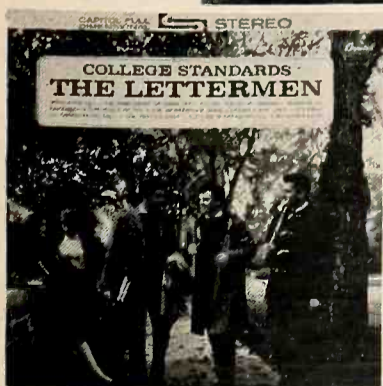
America's on-campus favorites! **THE LETTERMEN**
 America's on-campus favorites! **THE LETTERMEN**
 America's on-campus favorites! **THE LETTERMEN**
 America's on-campus favorites! **THE LETTERMEN**
 America's on-campus favorites! **THE LETTERMEN**
 America's on-campus favorites! **THE LETTERMEN**
 America's on-campus favorites! **THE LETTERMEN**
 America's on-campus favorites! **THE LETTERMEN**
 America's on-campus favorites! **THE LETTERMEN**
 America's on-campus favorites! **THE LETTERMEN**



Current hit single: PUT AWAY YOUR TEAR DROPS b/w Seventh Dawn Theme #5218



Current hit albums:



Personal Management: Jess Rand, 140 South Beverly Drive, Beverly Hills, California

RECORD DISTRIBUTORS

and the lines they handle

DISTRICT OF COLUMBIA

WASHINGTON

Schwartz Bros. Inc.
2146 24th Place, N.E.
James Schwartz—526-4500
(Argo, Atlantic, Alco, Audio Fidelity, Blue Note, Checker, Chess, Contemporary, Deutsche Grammophon, Elektra, Good Time Jazz, Fantasy, Gordy, Hilltop, Imperial, Jamie, Jubilee, Kapp, Liberty, Little Golden, Living Language, Monument, Motown, Nashville, Phillies, Prestige, Reprise, Roulette, Somerset, Stereo Fidelity, Starday, Sue, Tamla, Time, United Artists, Vanguard, Vee Jay, Verve, Warner Bros., Wyncoke)

FLORIDA

HIALEAH

Goldstate Record Dist. Inc.
976 SE 9th Terr.
Allan Welk—885-1627
(Somerset, Stereo Fidelity, Coronet, Spinorama, Seeco, Jubilee, Crown, Mt. Vernon, Buckingham, Diplomat, Strand, Chesterfield, Tiki, Amazon, Invicta, Dynamite, Petal, Spon, Prann, Gambit, Teeno, Sony)

Tone Dist.
495 N.E. 10th Ct.
Henry Stone, Mill Oshins—TU 7-7546
(ABC, Atlantic, Audio Fidelity, Argo, Chess, Checker, Constellation, Cameo, Duke, Era, Fabor, Jamie, Jubilee, Kent, Laurie, London Group, Monument, Motown, Tamla, Swan, Sue, Parkway, Old Town, Scepter, Reprise, Sun, United Artists, Vee Jay, Wand, Westminster, Warner Bros., Time)

MIAMI

Brooke Dist. Co.
380 NE 67th St.
Manny Brookmire—PL 1-9752
(London & Richmond)

Capitol Records Dist. Co.
3979 N.W. 24th St.
John Griffith—NE 3-8628
(Capitol, Angel)

Carib Corp.
117 S. Royal Poinciana Blvd.
Patricia V. Jacobs—885-3738
(Carib, Island Artists)

Columbia Southeast
3641 N.W. 67th St.
Amos Heilicher—OX 6-0033
(Columbia, Harmony)

Dot Records Dist. Corp.
2335 NW 8th Ave.
Polly Reese—633-0643
(Dot, Hamilton)

Florida Music Sales
119 NE 54th St.
Steve Brookmire—PL 9-8716
(Mercury, Philips, Smash, London, Richmond, Telefunken, Commannd, Grand Award, Living Language, GNP, Crescendo, World Pacific, Galaxy, Mr. Maestro, Starday, Surprise, Fantasy, Sims, Peerless, Little Golden Records, Chart, Gateway)

Florida Record Dist. Inc.
8160 N.W. 36th Ave.
Robert Caudill—696-4951
(Four Corners, MGM, Verve, Time, Disneyland, Fiesta, Tico, Visto, Mainstream, Riot, Folk Art, Sure, Ava, Coronet, Simon Ses)

Goldstate Record Dist.
4500 N.W. 36th Ave.
Allan Walk, Marvin Lieber—635-2428
(Somerset, Stereo Fidelity, Forum, Dyna Disc, Major label cut-outs, Oldie Goldie Hit 45's, 5 pack grab bag 45's)

King Records
5390 N. Miami Ave.
Marvin Novak—PL 7-8071
(King, Federal, Deluxe, Bethlehem, Audio Lab)

Sea Coast Appliance Dist. Inc.
3575 N.W. 60th St.
J. W. Shackey—NE 5-0951
(RCA Groove, RCA Victrola, RCA Camden, RCA Saria, RCA Mexicana, RCA Trinidad)

Southern States Dist. Inc.
1065 N.W. 71st St.
Chuck Huesman—754-0661
(Labels not available at press time)

GEORGIA

ATLANTA

Capitol Records Dist. Corp.
2075 Monroe Dr. N.E.
Tom Beckwith—874-4433
(Angel Records, Capitol, Capital of the World, Promenode)

Decca Dist. Corp.
156 Alexander St.
Ed Russell—JA 4-8428
(Decca, Coral, Brunswick, London, Richmond, Telefunken, Listen & Learn)

Dixie Records Dist. Co.
1235 Techwood Drive, N.W.
Jake Friedman—TR 3-2081
(Alco, Cameo-Parkway, Contemporary, Canadian American, Del Fir, Disneyland, Dolton, Fabor, Garrett, Hilltop, Jamie, Jubilee, Kapp, Liberty, Musicar, Old Town, Original Sound, Park Avenue, Sar, Starday, Swan, UA, Verve, Wyncoke)

Georgia Record Distributors
13 Luckie Street, N.W.
Gene Catherman—(404) 523-1961
(Lines Not Available At Presstime)

Godwin Dist. Co.
655 Ethel St.
Art Godwin—876-5719
(Amy, Almo, Coed, Colpix, Congress, Cadence, Cammond, Conversaphone, Challenge, Doot, Dimension, Era, Elektra, Fontana, Grand Award, Gold, Golda Crest, Hi Fi, Hull, Hall, Hermitage, Hob, Hidy, La Louisiana, Laurie, Maxx, Melic, Rice, Reprise, Stacy, Sound Stage 7, Smash, Scepter, 20th Fox, Town House, Valiant, Vim, Warner Bros., Ward Regino)

King Records
379 Edgewood Ave.
Whitney Campbell—JA 5-4136
(King, Federal, DeLuxe, Bethlehem, Bellone, Fathlane, Kem)

RCA Victor Dist. Co.
1500 Marietta Blvd. NW
James V. C. Harter—355-2960
(RCA Victor, RCA Camden, Victrola, Vintage, Groov)

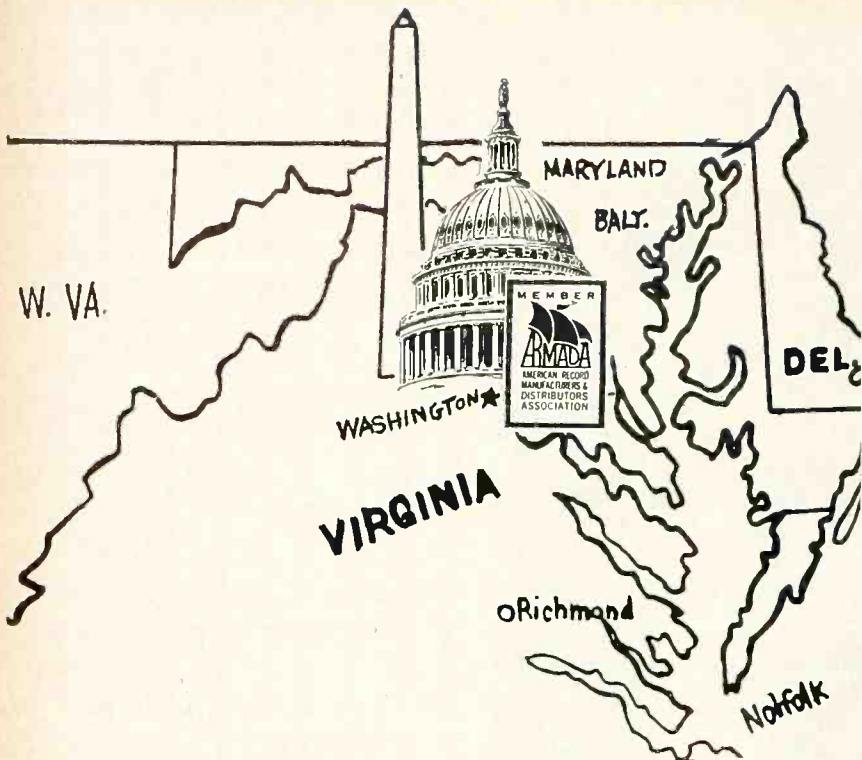
Southland Records Dist. Co.
Dixie Records Dist. Co.
1235 Techwood Drive
Jake Friedman—873-2081
(ABC, Argo, Atlantic, Bluenote, Chattahoochee, Checker, Chess, Constellation, Crusader, Crackerjack, Dot, Duke, Ember, Everest, Excello, Fame, Folew, Fraternity, Gordy, Herald, Hi, Imperial, Impella, Joy, Kent, GM, Michelle, Monument, Motown, Red Bird, Riviera, Sims, Songs of Faith, Stax, Sue, Sun, Symbol, Tamla, Tiger, Tullie, Vanguard, Vee Jay, World Artists, Time, Stereo Fidelity, Somerset, Peacock, Nashboro, Skylite, Dixie, Cameo-Parkway, Canadian American, Contemporary, Del Fi, Disneyland, Dolton, Fabor, Garrett, Hilltop, Jamie, Jubilee, Kapp, Liberty, Musicar, Old Town, Original Sound, Park Avenue, Sar, Starday, Swan, UA, Verve, Vista, Wyncoke)

HAWAII

HONOLULU

Craig Corporation
318 Kamanai St.
Kik Kodama—586771
(Columbia, Epic)

Eric of Hawaii
607 Coral St.
Gary Greenberg—511-657
(Warners-Reprise, UA, ABC, MGM, Verve, Philips, Time)



SCHWARTZ BROTHERS, INC.

2146 24th Place, N.E.
Washington 18, D.C.
Tel: 526-4500

serving:
D.C. - Maryland - Virginia - W. Virginia & Del.

FOR THE MOST
EXPERIENCED, AGGRESSIVE & IMAGINATIVE

- SALES
- PROMOTION
- MERCHANDISING

IN SOUTHERN CALIFORNIA & NEVADA
IT'S CALIFORNIA RECORD DISTRIBUTORS

A DIVISION OF L. K. ENTERPRISES, INC.

3009 W. PICO BLVD. • LOS ANGELES, CALIF. 90006 • RE 18601

RALPH KAFFEL PRESIDENT & GEN. MGR. STAN BLY PROMOTION DIRECTOR

BEST WISHES TO CASH BOX

LENNIE GARMISA
GENE PONTILLO

BOBBY GARMISA
JIM SCULLY

Representing

ABC-PARAMOUNT	UNITED ARTISTS	MERCURY
COMMAND	CONTEMPO	PHILIPS
ALMONT	CONTACT	PRESTIGE
ARLEN	CRUSADER	RIC
ASCOT	GRAND AWARD	STEREODDITIES
B-W	IMPULSE	TANGERINE
BEAM	MUSICOR	MUTUAL
WESTMINSTER	WHITEHALL	WORLD ARTISTS

GARMISA DISTRIBUTING CO., INC.

1455 So. MICHIGAN AVE., CHICAGO 5, ILL.
ALL PHONES: 922-7455

HAPPY ANNIVERSARY CASH BOX

NATIONAL HIT BUILDERS

- ☆ TOP SALES
- ☆ TOP PROMOTION
- ☆ TOP SERVICE

ERNIE LEANER

UNITED RECORD DISTRIBUTORS, INC.

1827 South Michigan Ave., Chicago 16, Ill.
(All Phones: CALumet 5-6605)



TOP 100 Albums

TOP 50 STEREO

MONAURAL

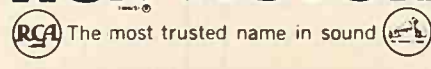
Pos.	Last Week	Album	Label	Pos.	Last Week	Album	Label
1	1	HARD DAY'S NIGHT	Apple	1	1	THE BEATLES	Apple
2	3	GETS GILBERT'S	Mercury	2	2	THE BEATLES	Apple
3	1	HELLO DOLLY	Capitol	3	3	THE BEATLES	Apple
4	2	HELLO DOLLY	Capitol	4	4	THE BEATLES	Apple
5	5	FUNNY GIRL	Capitol	5	5	THE BEATLES	Apple
6	6	COTTON CANDY	Capitol	6	6	THE BEATLES	Apple
7	7	RETURN OF THE FIVE	Capitol	7	7	THE BEATLES	Apple
8	8	PINK PANTHER	RCA Victor	8	8	THE BEATLES	Apple
9	9	BARBRA STREISAND	Columbia	9	9	THE BEATLES	Apple
10	10	HONEY	Capitol	10	10	THE BEATLES	Apple
11	11	THE HEART OF	Capitol	11	11	THE BEATLES	Apple
12	12	SHUT	Capitol	12	12	THE BEATLES	Apple
13	13	CALL	Capitol	13	13	THE BEATLES	Apple
14	14	THE	Capitol	14	14	THE BEATLES	Apple
15	15	SEA	Capitol	15	15	THE BEATLES	Apple
16	16	POP	Capitol	16	16	THE BEATLES	Apple
17	17	GLAD	Capitol	17	17	THE BEATLES	Apple
18	18	SOMETHING SPECIAL	Capitol	18	18	THE BEATLES	Apple
19	19	YOUNG LOVERS	Capitol	19	19	THE BEATLES	Apple
20	20	TO	Capitol	20	20	THE BEATLES	Apple
21	21	YOU	Capitol	21	21	THE BEATLES	Apple
22	22	THE	Capitol	22	22	THE BEATLES	Apple
23	23	THE	Capitol	23	23	THE BEATLES	Apple
24	24	BEWITCHED	Capitol	24	24	THE BEATLES	Apple
25	25	THE SECOND BARBRA	Columbia	25	25	THE BEATLES	Apple
26	26	STREISAND ALBUM	Columbia	26	26	THE BEATLES	Apple
27	27	FRED	Capitol	27	27	THE BEATLES	Apple
28	28	WHO'S	Capitol	28	28	THE BEATLES	Apple
29	29	I	Capitol	29	29	THE BEATLES	Apple
30	30	THE	Capitol	30	30	THE BEATLES	Apple
31	31	THE	Capitol	31	31	THE BEATLES	Apple
32	32	THE	Capitol	32	32	THE BEATLES	Apple
33	33	FABULOUS	Capitol	33	33	THE BEATLES	Apple
34	34	WEST	Capitol	34	34	THE BEATLES	Apple
35	35	DON'T	Capitol	35	35	THE BEATLES	Apple
36	36	DISCOVERY	Capitol	36	36	THE BEATLES	Apple
37	37	PRESENTING	Capitol	37	37	THE BEATLES	Apple
38	38	THE	Capitol	38	38	THE BEATLES	Apple
39	39	THE	Capitol	39	39	THE BEATLES	Apple
40	40	THE	Capitol	40	40	THE BEATLES	Apple
41	41	THE	Capitol	41	41	THE BEATLES	Apple
42	42	THE	Capitol	42	42	THE BEATLES	Apple
43	43	THE	Capitol	43	43	THE BEATLES	Apple
44	44	THE	Capitol	44	44	THE BEATLES	Apple
45	45	THE	Capitol	45	45	THE BEATLES	Apple
46	46	THE	Capitol	46	46	THE BEATLES	Apple
47	47	THE	Capitol	47	47	THE BEATLES	Apple
48	48	THE	Capitol	48	48	THE BEATLES	Apple
49	49	THE	Capitol	49	49	THE BEATLES	Apple
50	50	THE	Capitol	50	50	THE BEATLES	Apple

COMPILED BY CASH BOX FROM LEADING RETAIL OUTLETS

HENRY MANCINI: MR. CHART-BREAKER.

- PINK PANTHER—LPM/LSP-2894
- CONCERT SOUND OF HENRY MANCINI—LPM/LSP-2897
- CHARADE—LPM/LSP-2755
- THE BEST OF HENRY MANCINI—LPM/LSP-2693

RCA VICTOR



Best Wishes On
YOUR 22nd ANNIVERSARY

CASH BOX

**RECORD
MERCHANDISING
COMPANY, INC.**

2580 West Pico Blvd.
Los Angeles California

Best Wishes
TO CASH BOX ON YOUR
22nd ANNIVERSARY

from

JAMES H. MARTIN

• INCORPORATED •
LONDON—DOT—SOMERSET—STEREO FIDELITY
MONUMENT—HILLTOP—HAMILTON—
VANGUARD

• DISTRIBUTORS •
2419 SO. MICHIGAN AVE., CHICAGO, ILL.
Phone: Victory 2-4440

BEST WISHES TO CASH BOX

ARNIE ORLEANS

With An Aggressive Sales & Promotion
Force To Serve Illinois, Wisconsin and Northern Indiana

Unequaled performance assured for Exposure,
Promotion & Sales in Phonograph record Albums & Singles

APOLLO RECORD DIST., INC.

1408-10 S. Michigan Ave., Chicago 16, Ill.
TEL: HA 7-5663

RECORD DISTRIBUTORS

and the lines they handle

HAWAII (Con't.)

Microphone Music Co.
605 Coral St.

Ken Kaizawa—502188

(Atlantic, Alca, Argo, Cadence, Chess, Checker, Cameo, Can Amer, Dat, Disneyland, Goden, Jamie, Jubilee, Kapp, Living Language, Monument, Roulette, Scepter, Parkway, Swan, Wand, Musicapes, Tahiti, Viking)

Music Craft Dist. of Hawaii Ltd.
636 Queen St.

Walter Kurakawa—501-233

(Amy, Blue Note, Command, Coed, Colpix, Dimension, Fax, Circa, Grand Award, Hickory, Laurie, Mayflower, Monitor, Starday, Stereodiddies, 20th Century Fox, Tradewinds, Vanguard, Hull)

Nylen Bros. & Co. Ltd.

820 S. Beretania St.

Ed Nakano—581-171

(Capitol)

Polynesian Dist. Ltd.

820 S. Beretania

George Chun—581171

(Liberty, Imperial, Contemporary, Audio Fidelity, World Pacific, Era, Dore, Motown, World Artists, Everest, Double L)

Radio TV Corp.

431 Keawe St.

Arthur W. Kay—502-901

(RCA Victor, Camden, Groove, London, London American Group, Mercury Wing, Smash, Fontana, Lime-light, Cumberland)

ILLINOIS

CHICAGO

Apollo Dist. Corp.

1410 S. Michigan Ave.

Best Loob—427-5663

(Riverside, Battle, Washington, Offbeat, Jazzland, Wonderland, Montilla, Fleetwood, Briar, Request, Mr. Maestro, Simon Sez, Joe Davis, Alegre, Seco, Gema, Listen & Learn, Famous, Bacon, Original Sound)

K. O. Asher, Inc.

7818 S. Stony Island Ave.

K. O. Asher—RE 1-1741

(Ah, Alector, Amadeo, Apon, Arhoolie, Artia, Asco, B&F Budapest, Banff, Baroque, Bartok, Bartone, Bait a Musique, Bornand, Boyes, Broadside, Caedmon, Cambridge, Cantate, Cavalier, Cetra, Classic Editions, Colonial, Connoisseur, Concertdisc, Conversaphone, Counterpoint, Folk-Legacy, Folk-Lyric, Folkays, Olendi, CMS, Golden Crest, Harmonia Mundi, Harvest, Helico, Harmonia, Helios, Icon, Jazz Cool, Jazz Crusade, La Voix de L'Auteur, Lenca, Lyrrichard, Mirrosonic, M. K., Manitor, Motivation, Musica Sacra, Music Library, Music Minus One, Nobility, Norsemen, Odeon, Rainbow, R-F, Renaissance, Rodeo, Ritgers, Scals, Scandinavian, Science Material, Shakespeare, Siena, Sonart, SPA, Spoken Arts, Spoken Word, Standard, Stradivari, Sun Shine, Supraphon, Tap, Testament, Tradition, Urania, UTC, Unesco, Vocab, Veritas, Vulkan).

Allstate Record Dist Co.

1450 S. Michigan Ave.

Paul J. Glass—939-3675

(Age, Atlantic, Blue Note, Checker, Chess, Cortland, Diamond, Dyna, Everest, Fabar, Fantasy, Galaxy, Gordy, Herald, Jamie, Jay, Limelight, Markie, Montel, Old Town, Philles, Ron Dee, Riviera, Roulette, Sor, Sims, Smash, Sonja, Specialty, Starday, Stax, Sue, Symbol, Tiger, 20th Fox, U. S. A.)

Capitol Records Dist. Corp.

1326 So. Michigan

George Geuken—HA 7-3500

(Capitol)

Columbia Record Dist. Co.

2240 N. Milwaukee Ave.

Paul Smith—HU 6-4700

(Columbia, Harmony)

Decca Dist. Co.

2441 S. Michigan

A. Weiner—225-5800

(Decca, Brunswick, Vocalion, Listen & Learn, Contemporary)

Garmisa Dist. Co.

1455 S. Michigan Ave.

Bobby Garmisa—922-7455

(ABC, Almont, Arlen, Ascot, B-W, Beam, Command, Contact, Contempo, Crusader, Grand award, Impulse, Mercury, Musicor, Mutotal, Philips, Prestige, Ric, Stereodiddies, Tangerine, UA, Westminster, Whitehall, World Artists)

Liberty Record Dist. of Ill.

1329 So. Michigan

Fred R. Cassman—939-7194

(Liberty, Dolton, Imperial, Minit, Double L)

James H. Martin, Inc.

2419 S. Michigan Ave.

James H. Martin—VI 2-4440

(London, Dot, Vanguard, Somerset, Stereo Fidelity)

M&S Dist. Co.

1700 S. Michigan Ave.

Mill Saltstone WE 9-7571

(Amy, Mala, Argo, Alca, Audia Fidelity, Cadence, Cameo, Canadian American, Challenge, Coed, Congress, Contemporary, Dore, Era, FM, Fraternity, Horizon, K&H, Kapp, Laurie, Legend, Monograph, Parkway, Reprise, Rust, Swan, Valiant, Vault, Vee Jay, Volt, Warner Bros, YPR, Living Language)

Midwest Mercury

1455 So. Michigan

Marland A. Waak—922-7455

(Mercury, Philips)

Music Distributors, Inc.

2419 S. Michigan

Jack Solinger—VI 2-4440

(MGM, Ava, Charter, Colpix Torch Lite, Hi Fi, Archive, Verve, Deutsche Grammophon, Dance Along)

RCA Victor Dist. Corp.

5050 S. Kedzie Avenue

Ralph Ergas—PR 8-3000

(RCA Victor, RCA Camden, RCA Victrola, RCA Groove, RCA Victor Tapes, RCA Camden Tapes, RCA Vintage Series)

FAST DISTRIBUTION

FOR AMERICA'S *FASTEST* SELLING RECORDS!

A & I

RECORD DISTRIBUTORS

1000 Broadway, CINCINNATI 2, OHIO

AGGRESSIVE SALES AND PROMOTION . . .

IKE KLAYMAN, Pres.

for TOP Promotion—Exposure—Sales
in Wisconsin

You Need BECKERMAN DISTS., INC.

AMY—MALA
AUDIO FIDELITY
CANADIAN AMERICAN
COLPIX—DIMENSION

EVEREST
SCEPTER—WAND
VEE JAY
TOLLIE

FIESTA

HARRY BECKERMAN

423 North Third St., Milwaukee, Wisconsin
Tel: 271-1730

IT'S JOHNNY

LEAPING TO THE
TOP OF THE CHARTS
WITH HIS NEWEST
HIT SINGLE
"WORRY"
MGM #13255



IT'S JOHNNY

SMOOTH AND
SWINGING IN HIS
GREAT NEW ALBUM
— GIVING EVERY
SONG THAT VERY
SPECIAL
"TILLOTSON
TOUCH"



IT'S JOHNNY

A SENSATION IN
NASHVILLE-USA
LONDON, ENGLAND
ROME, ITALY



THE Tillotson touch

JOHNNY TILLOTSON

Including: Cold Cold Heart / Sunny Side Of The Street
I Rise, I Fall / Jailer Bring Me Water / This Ole House



RECORDING
EXCLUSIVELY

**TANRIDGE
PRODUCTIONS, INC.**

RELEASED
INTERNATIONALLY BY



PERSONAL
MANAGEMENT

**MEL SHAYNE
SCANDORE & SHAYNE**

Wm. Morris Agency

PUBLIC
RELATIONS

**CHARLIE
EARLE**

HECTOR

(Is Your Source for Over
300 Hard to Locate Domestic
and Foreign LP Labels.)

RETAIL STORES

U.S. and Canada:

(Order Labels from Hector
Which You Can't Get from Your
Local Distributors)

MANUFACTURERS

(without complete nationwide distribution):

Hector Does Not Compete
With Your Present Local Distributors.

(Contact Hector
for Complete Coverage of Specialty Retail Stores
Throughout the United States and Canada.)

Send for Free Current Mailway Orderform
With Latest List of Labels Available.

HECTOR DISTRIBUTING COMPANY
333 SIXTH AVENUE
NEW YORK, NEW YORK 10014

HIT SINGLES & HIT ALBUMS

on TAMLA, MOTOWN, GORDY, MELODY & SOUL
ARE OUR BUSINESS

HITSVILLE INC.

RALPH KAFFEL
PRESIDENT

3009 WEST PICO BOULEVARD
LOS ANGELES 6, CALIFORNIA
RE 18601

GIL BOGOS
GEN. MGR.
& PROMO DIRECTOR

NOT THE BIGGEST
BUT ONE OF THE BEST
In The

NEW YORK

Market

STANLEY-LEWIS

Record Dist. Co.

534 W. 58th St.
New York, N. Y.
CO 5-7955

RECORD DISTRIBUTORS

and the lines they handle

CHICAGO (Con't.)

Record Dist.
4135 W. Armitage Ave.
A. Galgano R. W. Lawrence—DI 2-7060
(After Hours, Aristphone, Artia, Avon, Baks, Murray,
Collector's Guild, Euratone, Europa, Fox, Grecophon,
Helios, Halifax, Humorsonic, Laughtime, Liberly
Greek, MK, Maestro, Major, Murnil, Earl Nightingale,
Palmer, Arnold, Parliament, Riot, Songs of
Faith, Supraphon, Sure, Surprise, Ruth Wallis,
Wrangler, Zion, (bennybell)).

SUMMIT Dist. Inc.
1345 Diversey Parkway
Jack White-Seymour Greenspan—BI 248-3621
(A & M, Ace, Almo, Aura, Chart, Chatta, Chatta-
hoochie, Constellation, Crestview, D-Town, Del-Fi, Dis-
neyland, Donna, Elektra, Epic, Ermine, Fidelity
Sound, Garrett, Golden, Golden World, Hickory,
Nonesuch, Norman, Okeh, Pacific Jazz, Rice Soda,
Sound Stage 7, Southtown, Stinson, Tally, Thelma,
Tradition, Vista, World Pacific).

United Record Dist. Inc.
1827 S. Michigan Ave.
Ernest Leaner—225-6605
(Arock, Backbeat, Class, Delmar, DeVoice, Enjoy,
Everlast, Excello, Glad, Gospel, Hall, Hob, Instant,
Kent, LG, Lemoy, MH, Mesa, Mag-Oil Mar-V-Lus,
One-Derful, M-Pac, Peacock, Regent, Rush, Savoy,
Scepter, Sharp, Songbird, Spokane, Sun, Tamla, Wond,
Falew, Duo-Disc).

Royal Dist. Inc.
1239 S. Michigan
Kent Beauchamp—939-2661
(BT puppy, B-W, Cobot, Charger, Cite, Cuca, Dana,
Dictation, Diplomacy, Disc, Enterprise, Fairyland,
Faro, Fortune, Gateway, Goal, Hi Lite, 3 H's, Ideal,
Josie, Jubilee, Most, Musictapes, Nan, Nob, Provi-
dence, Roynard, Regina, Scotty, Storytime, Swing,
Twirl, Universe, Watch).

INDIANA

FORT WAYNE

Tri-State Dist.
3434 B'Wry
Cliff-Ayers—744-5607
(Accent, Wedge, Bee, Injun, Prima, Sand, Golden
World, Commerce, Delta, Enrica, Newtown, Petal,
ARS, All Star, Alto, Aries, Art, Artone, Arvee,
Avenue, Axtel, Bandbox, Baton, Beltone, Bett-Coe,
Buddy, Bullseye, C&M, Cass, Cimarron, Class, Con-
tour, Crown, Dale, Desert, Dome, Ebb, Emerald, Em-
pire, Era, Excello, Fax, Flick, Flo-Jo, Ford, Harvard,
Hi Fi, Hit, Hudson, Jamie, Jampus, Jay, Julia, Keane,
Lenca, Lincoln, Lucky Four, Mark Fi, Marvella,
Mecca, Miracle, Moon, Motif, Motown, Nashboro,
Neptune, Peacock, Rae-Cox, Ram, Rebel, Robbins,
Rondolett, Round, Sabre, Sage, Sims, Spinit, Starday,
Tamla, Tampa, Taylor, Vanity, Variety, Vita, Wagner,
Westport)

INDIANAPOLIS

Associated Dist.
210 S. Meridian St.
L. D. Jenks—ME 4-2591
(Audio Fidelity, Ava, Buena Vista, Cadence, Calpix,
Disneyland, Fleetwood, Gateway to Learning, Gold-
en, Groove, MGM, Charlie Parker, RCA Victor, RCA
Camden, Somerset, Starday, 20th Century Fox, Yes
Jay)

Capital Sales Office
17 W. Market St.
Pat Moriarty—ME 5-2532
(Capitol, Angel)

IOWA

DES MOINES

Capital Records Dist. Corp.
1118 Grand
H. A. Whitaker—243-3102
(Capitol, Angel)

Mid-America Dist. Corp.
1630 Locust St. Box 299
Jack W. Mishler—288-0182
(Mercury, Warner Bros., Jubilee, Dooto, Prestige,
New Jazz, Moodsville, Bluesville, Swingsville, Lively
Arts, Tru Sound, Blue Note, Philips, Smash, Wing,
Challenge, Tom Lehrer, Limelight, Mercury, Wings,
Childcraft, Somerset, Crown, Storyteller, Design, Little
Golden, Diplomat, Guest Star, Sutton, Grand Prix,
Pickwick, Coronet, Spinorama, Valiant)

Quad State Dist. Co.
1630 Locust
Donald E. Cooper—288-3285
(Columbia, Epic, Harmony)

KANSAS

KANSAS CITY

RCA Victor Dist. Co.
Fairfax & Funston Rd.
Gil Karwaski—AT 1-3075
(RCA Victor, RCA Camden)

KENTUCKY

LOUISVILLE

Foster Dist. Co.
409 W. Main St.
Jack Quakenbush—JU 4-6207
(Capitol, Angel)

The Sutcliffe Co., Inc.
115 S. 7th St.
Bud Willenbrink—583-5287
(Columbia, Epic, Okeh)

WHEN YOU NEED A RECORD
INDUSTRY MAGAZINE GET
CASH BOX

WHEN YOU NEED RECORD PROMOTION,
SERVICE & SALES
GET

★ ★

ALLSTATE RECORD DISTRIBUTING CO.

1450 So. Michigan Ave., Chicago 16, Ill. (Phone WE. 9-3675)

PAUL GLASS, PRES.

HOWARD BEDNO, PROMOTION LEE HOWARD, SALES

IN UPPER NEW YORK IT'S GERBER DISTRIBUTORS

FOR

WARNER BROS. . . UNITED ARTISTS . . . COMMAND
MGM . . . VERVE . . . AUDIO FIDELITY AND MANY OTHER TOP LABELS

GERBER DISTRIBUTORS

313 Herald Place., Syracuse, N.Y.
BILL GERBER, PRES. (315) 471-2118

NEIL SEDAKA



LATEST SMASH SINGLE
"SUNNY"
RCA 47-8382

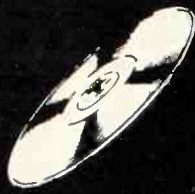
PERSONAL MANAGEMENT

BEN SUTTER

BOOKINGS



RCA VICTOR
The most trusted name in sound



**NEW JERSEY'S LEADING
INDEPENDENT DISTRIBUTORS**

ESSEX

RECORD DISTRIBUTORS

**10 FENWICK ST.
NEWARK 12, NEW JERSEY
(201) BI 3-7700**



WE HAVE
MOVED

EASTERN

UNDER ONE
ROOF

MGM — ABC — WARNER BROS. — EPIC — KAPP — VANGUARD — VERVE — OKEH —
COMMAND — CADENCE — AUDIO FIDELITY — REPRIS — BLUE NOTE —

ALLIED

ASSOCIATED

FIESTA — IMPULSE — SUN — FLEETWOOD — SCEPTER — LIFE — COLPIX —
LIVING LANGUAGE — STEREO FIDELITY — CANADIAN AMERICAN —
SWAN — JUBILEE — DGG — PRESTIGE — HI-FI — SURE — WESTMINSTER —

NORTH EASTERN

HOB — VANGUARD — RIVERSIDE — DANA — WAND — STEREOODITIES —
CAEDON — PHILLIES — HICKORY — GOLDEN — MR. MAESTRO —

"TO SERVE YOUR NEEDS BETTER"
NEW ENGLAND'S LARGEST RECORD DIST.
360 Tolland St., East Hartford, Conn.



house of hits

- ★ UNMATCHED RECORD OF PROMPT AND EFFICIENT SERVICE
- ★ MERCHANDISING KNOW-HOW
- ★ DEPENDABILITY
- ★ PROMOTIONAL STAFF TO HELP YOU SELL AND PROFIT

**EXCLUSIVE
DISTRIBUTORS
for the
BEST-SELLING
LABELS**

HARRY ROSEN, Vice-Pres.
DAVID ROSEN, INC.
855 N. BROAD ST., PHILA., PA. 19123
Phone: (215) CEnter 2-2900

RECORD DISTRIBUTORS

and the lines they handle

LOUISIANA

NEW ORLEANS

ALL South Dist. Corp.
630 Baronne
Henry Hildebrand—JA 5-6124
(ABC-Par, A&M, Audio-Fidelity, After Hours, Battle, Canadian American, Caedmon, Challenge, Colpix, Command, Congress, Crescendo, Cumberland, Diamond, Dictation, Dimension, Dooto, Duke, Era, Fox, Fleetwood, Fontana, Grand Award, Impulse, Instant Learning, Jamie, Jin, Jubilee, Kapp, La Louisianne, London Group, Mercury, Monument, Motown, Musicor, Okeh, Original Sound, Peacock, Phillies, Reprise, Riverside, Scepter, Smash, Songs of Faith, Starday, Sue, Symbol, Tomla, Tangerine, Time, United Artists, Valiant, Vanguard, Wand, Warner Bros. Westminster)

Capitol Records Dist. Corp.
10232 Baronne St.
Elbert Allsup—524-6531
(Capitol, Angel)

Decca Dist. Corp.
517 Canal St.
R. N. McCormick—JA 2-1786
(Decca, Coral, Brunswick, Vocalion, London, Contemporary, Goodtime Jazz, Elektra)

Delta Record Dist. Co.
718 Howard Ave.
Hugh Devlin—525-7104
(Age, Alan, Aravel, Archive, Argo, Atco, Atlantic, Big Top, Blue Note, Cadence, Cameo, Carmie, Chama, Checker, Chess, Constellation, Carlind, Del Fi, Derby, Deutsche Grammophon, Donna, Double L, Drew Blau, Dunes, Ember, End, Everest, Fantasy, Fabor, FM, Fraternity, Galaxy, Garrett, Gee, Golden Ring, Gane, Gordy, Gospel, Herald, Horizon, Imperial, Instant, Kent, Kenwood, Khoury, Laurie, Lawn, Legrand, Living Language, Lyric, Marc, Melody, Michele, Minaret, Minit, Montel, Moonglow, Music Note, Oldies 45, Old Town, One-Derful, Parkway, Philips, Post, Prestige, Project, Rama, Roost, Roulette, Rust, Sar, Savoy, Scho Van, Shirley, Sims, Stacy, Stax, Squire, Sun, Swan, 20th Fox, Tico, Tridisc, Tuff, U.S.A., Vault, Vee Jay, Viking, Valt, Witch)

Dot Dist. Corp.
605 Baronne St.
Roddy Bankston—522-3661
(Dot)

Interstate Electric Corp.
3733 Conti St.
Art Chalona—482-5771
(Columbia, Epic, Harmony)

King Records Inc.
814 Carondelet
Joe Caporino—JA 5-4602
(King, Federal, Deluxe, Bethlehem, Fairlane)

Record Sales Inc.
744 St. Charles St.
Lloyd Linville—522-9956
(ABC Par, Ace, Battle, Chancellor, Choreo, Cub, Impulse, Metro, MGM, Offbeat, Parker, Riverside, Strand, Time, Ultra Audio, United Artists, Vee Jay, Verve, Washington, Santa, Blast, Musicor, Park Avenue, Brent, Vesuvius)

Walther Bros. Co.
1722 Poydras St.
Milton H. Munch—JA 2-7731
(RCA Victor, Liberty, Dalton, Disneyland, Vista)

SHREVEPORT

Stan's Record Service
728 Texas Ave.
Stan Lewis—422-7182
(A&M, ABC, Acuarion, Age, Agee, Alca, Alon, Amy, Anna, Antone's, Apex, Apollo, Argo, Arlen, Arwin, Atco, Atlantic, Avanti, Backbeat, Bass-Prann, Battle, Berlee, Big Top, Blackwood, Blue Note, Bobbin, Cadence, Calico, Caprice, Carlton, Challenge, Champion, Chancellor, Chattahoochee, Checker, Chelsea, Chess, Cimarron, Citation, Class, Climax, Clock, Coed, Constellation, Crazy Cajun, Crown, Dart, Decca, Del-Fi, Derby, Diamond, Dimension, Donna, Dootone, Dore, Dot, Duke, Dunes, Em, Enjoy, End, Everest, Excello, Fabor, Fame, Federal, Fernwood, Fraternity, Fury, Gale, Garpax, Gibraltar, Glad, Glory, Goldband, Gordy, Guyden, Hall, Herald, Heritage, Hi, Hickory, Hi Fi, Highland, Hollywood, Hull, Imperial, Jackson, Jamie, Jay Gee, Jewel, Jin, Josie, Joy, Jubilee, Judd, Kapp, Keene, Kent, Khoury, King, Kirk, La Louisianne, Lanor, Laurie, Lecam, Legend, Lenox, Liberty, Little Star, LK, London, Lute, Lynn, Lyric, Madison, Mala, Marc, Mercury, MGM, Minaret, Moc, Monarch, Montel, Monument, Moonglow, Motown, Musicor, Nashboro, Neplune, NRC, New Star, Newtown, Joy, Old Town, Original Sound, Parkway, Peacock, Phillies, Philips, Pike, Port, Prestige, Princess, Profile, Rank, Rena, Reprise, Rita, Riverside, Ran, Roulette, Rust, Rustone, Santa, Sar, Savoy, Scepter, Sea Horn, Select, Seville, Shirley, Sims, Sama, Stacey, Starday, Stax, Sue, Sun, Swan, Symbol, Tag, Tamla, Tangerine, Teardrop, Tri Disc, Triumph, Tuff, 20th CF, Typhoon, Ty Tex, UA, USA, Valdot, Valiant, Valmore, Vanguard, Vee Jay, Veltone, Ventaul, Ventura, Venus, Verve, Valt, V Tone, Warner Bros., World Artist, Zine)

MAINE

PORTLAND

Diamond Corp.
212 Anderson Street
John Jannace—775-5644
(RCA Victor, Camden, Groove)

MARYLAND

BALTIMORE

Capitol Records Dist.
6910 Hartford Road
Marti Yakkii—HI 4-6030
(Capitol, Angel)

Columbia Record Dist.
Aiken St. At Curtain Ave.
Geo. Deacon—HO 7-9320
(Columbia, Epic)

D & H Dist. Co.
2025 Worcester St.
Lester Pyle—727-5100
(RCA Victor, RCA Camden)

Decca Dist. Corp.
2921 Alexander Ave.
J. Edward Keelan—FO 7-0710
(Decca, Coral, Brunswick, Listen & Learn)

NOW MORE THAN EVER! FOR SOLID
INDEPENDENT DISTRIBUTION IN
SAN FRANCISCO IT'S

**INDEPENDENT
MUSIC SALES**

A DEPARTMENT OF H. R. BASFORD CO.

Paul McKimmie, Manager—Denny Zeltler, Promotion Manager

INDEPENDENT MUSIC SALES
235 15th St., San Francisco, Calif.
Area 415 MA 1-8545

- Northern California Distributors for more than 20 years
- Aggressive Sales and Promotion
- Triple A-1 Credit Rating in D & B

Giving the Indies Their Best Distribution on the West Coast

IN NEW YORK!!!!

- FOR A SUPERIOR SALES FORCE
- FOR SUPERIOR SALES MERCHANDISING
- FOR SUPERIOR PROMOTION
- CREATE HITS • CREATE SALES • SELL MERCHANDISE •

**SUPERIOR
RECORD SALES CO., INC.**

424 W. 49th Street New York 19, N.Y. CI 5-3655-6-7

SAM WEISS, Pres.
MATTY MATHEWS, Promotion Mgr.



More **SONGS I SING**
on the **JACKIE GLEASON** show

orchestra conducted by
Hugo Winterhalter

ABC - 460



HIS LATEST HIT ALBUM

FRANK FONTAINE

AMERICA'S FAVORITE ON THE JACKIE GLEASON SHOW & RECORDS



ABC 470



ABC 442



ABC 460

Personal Management:
JOE LYTTLE

Business Management:
VINCENT ANDREWS 501 Madison Ave., New York, N.Y.



Cash Box—August 15, 1964



**WE
DELIVER
FIRST**
in the
southern
market
**BIGGER SALES
BETTER PROMOTION**

GODWIN Record Distributors

Atlanta, Georgia

655 Ethel St., N.W.

(404) 876-5719

RECORD DISTRIBUTORS

and the lines they handle

BALTIMORE (Con't.)
General Distributing Co.
2329 Pennsylvania Ave.
9-6411
(Lines Not Available At Presstime)

King Records
208 McMechen St.
James Walters—LA 3-8562
(King, Bethlehem, Audio, Lob, Federal)

Marshall/Mangold Dist. Co.
4805 Nelson Avenue
Manny Goldberg—542-7214
(Disney, Colpix/Dimension, Amy/Mala, Hickory, Everest, Cadence, Folkways, Aravel)

Marnel Of Md. Inc.
5550 Newbury St.
Stan Hoffman—664-8500
(Epic, Okeh, Laurie, Swan, Twentieth Century Fox, Cameo, Parkway, Chattahoochie, Parliament, Artia, Cambridge, Rik, Liberty, Bell, Joy, Select, Congress, Coed, Herald, Ember, Rust, Lawn, Prima, Legrand, Codman)

Jos. M. Zamoiski Co.
1101 De Sota Road
Herb Silverman—MI 4-2900
(ABC Paramount, Command, Duke, Dooto, Backbeat, MGM, Mercury, London, Hi, Fontana, Impulse, Philips, Smash, Cumberland, Peacock, Westminster, Grand Award, Richmond, Limelight, Big Top, Tangerine, Chancellor, Music Guild, Argo)

MASSACHUSETTS

BOSTON

Bay State Record Dist. Corp.
1030 Tremont St.
Bob Levinson—427-5060
(A & M, Almo, Audio Fidelity, Arack, Chess, Colonial, Crestview, Chattahoochie, Dore, Daisy, Elektra, Era, End, FM, Fabor, Flip, Fantasy, Galaxy, Guyden, Golden World, Helios, Lawn, MMD, Monogram, Nonesuch, Nina, Phillies, Regent, Scepter, Spokane, Savoy, Specialty, Standard, Tiger, Tuff, World Artists)

Dale Enter. Inc.
1030 Tremont Ave.
Herb Dale—GA 7-2540
(Alector, Amy/Mala, Avoca, Bon Bon, Challenge, Cortland/Witch, Crusader, Circa Lines, Del Fi, Dimension, Duel, Everest, Frolic, Hi Fi, Joy/Select, Moxx, Red Bird, Stereodaddies, Summit, Tikva, Time, Valiant, Warner Bros.)

Decca Dist. Corp.
138 Ipswich St.
Allan M. Ross—CO 6-5110
(Decca, Coral, Brunswick, Vocalion, Listen & Learn)

Disc. Dist. Inc.
1136 Columbus
Jack Sager—445-3550
(Tania, Motown, Gordy, Melody, Workshop, V.I.P. Sue, Symbol, Crackerjack, Eastern, Broadway, Cookin', Herald, Ember, Sar, Derby, Nashboro, Excello, Oonderful, Dyke, Peacock, Tri-Disc, Marc, Duo Disc, K.Y. M.H. Vegas, Powertree, Ford)

Dumont Record Dist. Corp.
1040 Tremont St.
Donald E. Dumont—442-0800
(Argo, Atco, Bluenote, Cambridge, Can. Am, Cantale, Checker, Command, Congress, Diamond, Epic, Okey, Fiesta, Jamie, Jubilee, Oldtown, Prestige, Riverside, Roulette, Smash, Soma, Squire, Stinson, Swan, Pacific, West Coast, YPR)

King Records
1144 Columbus Ave.
George Aymie—HI 2-1103
(King, Bethlehem, Federal, Audiolab, 4 Star)

Music Suppliers, Inc.
75 No. Beacon St.
Harry Carter—AL 4-1780
(ABC Paramount, Cameo/Parkway, Kapp, Laurie, MGM, Reprise, Vanguard, Vox, Westminster)

Mutual Dist.
1241 Columbus Ave.
Frank Heland—442-5700
(Aristophane, Atlantic, Stax, Cadence, Colpix, Cook, Dart, DLP, Disneyland, GNP, Hickory, Imperial, IPG, Liberty/Dalton, London, London Group, Monument, Sound Stage 7, Musicor, Original Sound, Phillips, 20th Century Fox, United Artists, UFE, Joy, Vista, Kent)

CAMBRIDGE

The Eastern Co.
620 Memorial Drive
A. J. Shuffer—TR 6-4720
(RCA Victor)

MICHIGAN

DETROIT

Arc Dist. Co.
13415 Lyndon
Henry Droz—BR 2-4872
(ABC Paramount, Ascol, Audio Fidelity, Cameo, Chancellor, Coed, Command, Congress, Contempo, Diamond, Double L, End, Gone, Grand Award, Guyden, Hi, Imperial, Impulse, Jamio, Joy Joy, Kapp, K & H, Laurie, Living Language, Minit, Montel, Motown, Musicor, Original Sound, Parkway, Phillies, Roulette, Rust, Starday, Swan, Tico, 20th C-F, United Artists, Westminster, Young Peoples)

Cadet Dist. Co. Inc.
13380 Capital Avenue
Harry Levin—548-3171
(A & M, Challenge, Chattahoochie, Contemporary, Derry, Disneyland, Dooto, Dalton, Good Time Jazz, Liberty, Monitor, Philips, Savoy, Specialty, Sun, Universe, Valiant, Vista, Warner Bros. World Pacific)

Capitol Records
18421 Wyoming
Jim Blackwood—UN 4-5001
(Capitol, Angel)

Columbia Record Dist.
7642 W. Chicago Blvd.
Larry Owens—273-8616
(Columbia)

In
CONNECTICUT
WESTERN MASS.
ALBANY, NEW YORK
& VERMONT.

IT'S
TRINITY
RECORD DIST.

FOR { you make em } HITS
we break em

Call "Big Ed" Dinallo
or Jack Manus

477 Park Ave.
East Hartford, Conn.

203-289-4349
203-289-4624

OUR
BUSINESS
IS
RECORD
DISTRIBUTION

OREGON
WASHINGTON
NORTHERN IDAHO
ALASKA

TOP SALES
COVERAGE

HUFFINE
DISTRIBUTING
COMPANY

3131 Western Avenue
Seattle 1, Washington
206 ATwater 48633

*NEWEST—most progressive distributor
in NEW ORLEANS*

PROMOTION ★ SALES ★ SERVICE

**DELTA
RECORD DISTRIBUTING CO., INC.**

718 HOWARD AVENUE

Ed Walker, Mgr.

Phone: 525-7104

NEW ORLEANS 12, LOUISIANA

Bob Spendlove, Pro. Mgr.

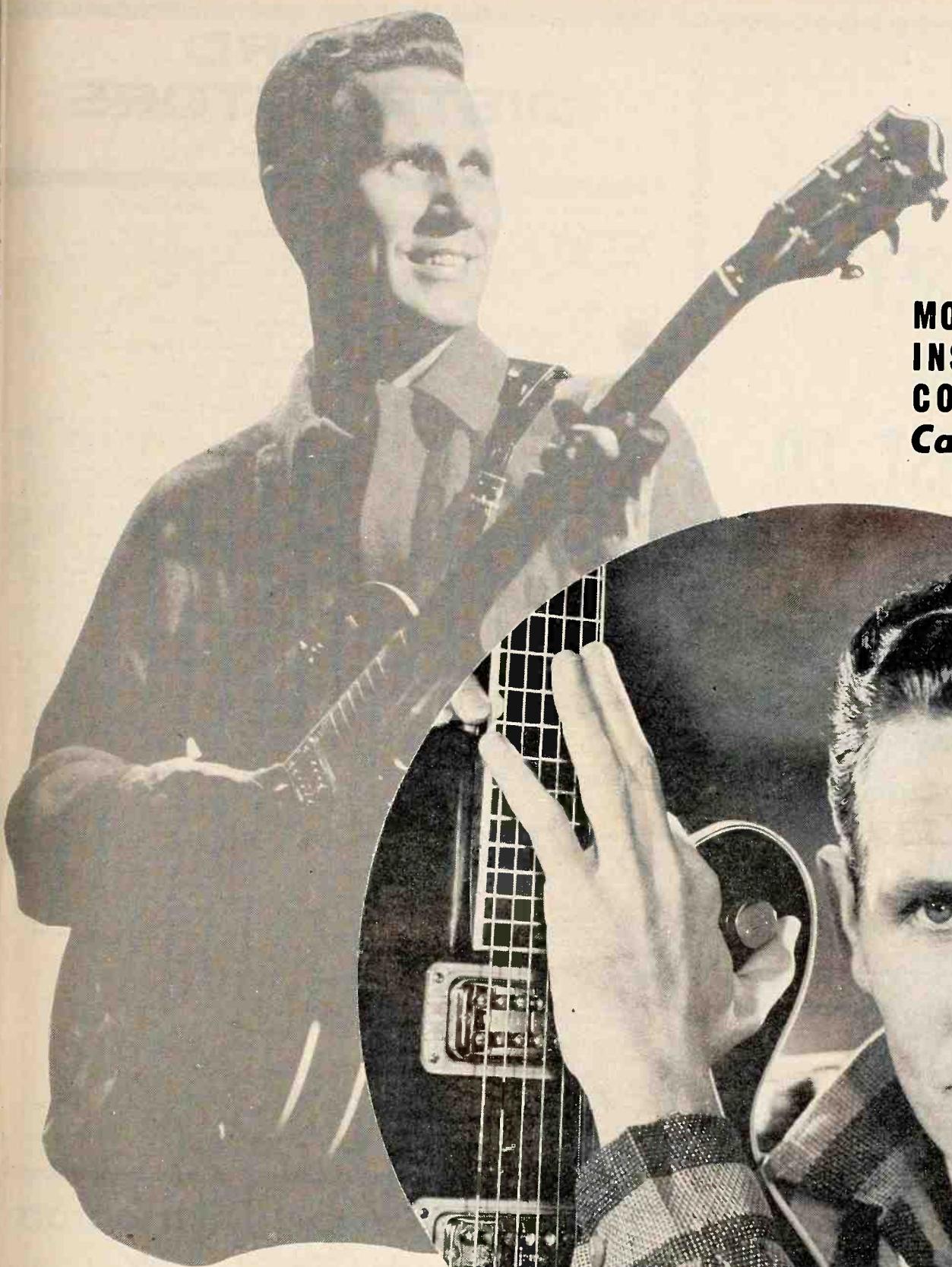
**THE NEWEST AND MOST AGGRESSIVE
RECORD DISTRIBUTOR IN TENNESSEE**

We Specialize in Sales—Promotion—Service

DOWNTOWN RECORD DISTRIBUTORS CO.

297 North Main Street, Memphis 3, Tennessee (901) 525-3283

CONTACT: Bob Hagenmacher-Ron Wallace for information



1

**MOST PROGRAMMED
INSTRUMENTALIST
COUNTRY — 1964.
Cash Box DJ Poll**

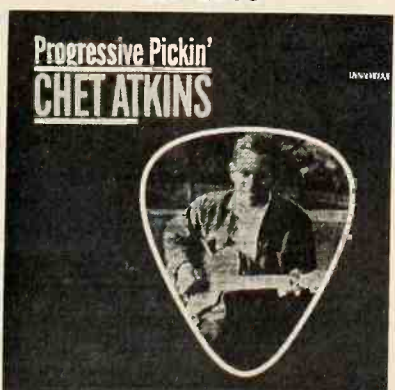
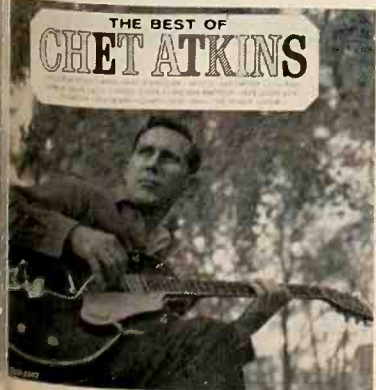


CHET ATKINS

"MR. GUITAR"

LPM 2887

LSP 2908



EXCLUSIVELY
RCA VICTOR
The most trusted name in sound

Cash Box—August 15, 1964

IN
NEW YORK
AND
NEW JERSEY

*You will get the strong sales coverage
and merchandising know-how of
our professional staff*

ALL STATE DIST. CO.

SID KOENIG Pres.
MEL KOENIG Vice Pres.
SHERMAN KOENIG Treas.
IRWIN FINK Vice Pres.
FRANK CAMA Sales Mgr.

Promotional Staff
GENE AMMOND
RAY FREE

Nine Hard-Hitting Hungry Salesmen

ALL STATE, N. J.

457 Chancellor Ave.
Newark, N. J.
(Area Code 201)
WA 3-4900

ALL STATE RECORDS, INC.

665 11th Ave.
New York, N. Y.
(Area Code 212)
CI 5-3800

We Work With Everybody We Represent

Check with:

Ewart Abner	Tom Donahue	Jac Holzman	Jerry Moss
Joanne Bratton	Bob Elliott	Bob Keane	Fuzzy Owens
Dick Bock	Earl Glicken	Jimmy Key	Lester Rose
Ruth Conte	Pete Hall	Len Levy	Norm Weinstroer
Don Davis	Amos Heilicher	Bob Mitchell	Slim Williamson

JACK WHITE - SEYMOUR GREENSPAN

SUMMIT DISTRIBUTORS

1345 W. Diversey Parkway, Chicago, Ill. 60614

Tel: BI-8-3621

MANNY WELLS
of
New York Record Distributors Inc.
and
MORTY MARKS

are pleased to announce the opening of a new
RECORD DISTRIBUTORSHIP IN FLORIDA

Florida Record Distributors Inc.

We are proud to be sole Florida distributors of the following labels:
MGM · VERVE · FOUR CORNERS (Div. of Kapp) · FIESTA · TICO

FLORIDA RECORD DISTRIBUTORS INC.

8160 N.W. 36 Avenue, Miami 47, Florida/area code 305, 6964951

**RECORD
DISTRIBUTORS**

and the lines they handle

DETROIT (Con't.)

Decca Dist. Corp.
12730 Puritan
Mario DeFilippo—Di 1-6040
(Decca, Coral, Brunswick, Vocalion, Listen & Learn)

Jay-Kay Dist. Co.
13401 Lyndon
John S. Kaplan—272-7001
(Astra, Atlantic, Bosche, Cross-Country, Dot, Famous, Fernwood, Headline, Johnson, KC, Koren, Koy-Ko, Kent, Ludix, Mercury, Smash, Soma, Somerset, Stereo Fidelity, Time, Trade, Vanguard, Vee Jay, Verve, Vesuvius, Vivid, Westminster)

King Records Inc.
3957 Woodward
Jim Wilson—TE 2-2560
(King, Federal, Deluxe, Bethlehem, Fiesta, Europa, Liberty Grecoophone, Audio-Lab)

Merit Music Dist. Inc.
15773 Wyoming
John H. Schlee—UN 3-9119
(Cadence, Candid, Tamla, Gordy, Mel-O-Day, Saul, Monument, Sound Stage, Hickory, Crescendo, Fraternity, Faber, Colonial/Standard, Artia, Parliament, Herald, Ember, Dance-A-Long, Golden World)

Music Merchants, Inc.
3731 Woodward Ave.
Marvin M. Jacobs—832-0870
(Argo, Caedmon, Checker, Chess, Colpix, Conversa-
phone, Cortland, Crusader, Dimension, D-Town, Dyno,
Epic, Ermine, Everest, Fantasy, Fleetwood, Gateway,
Joy, Folkways, Okeh, Old Town, Prestige, Riverside,
Sar-Derby, Stereodilities, Sue, Tiger-Daisy, Tradition,
U.S.A. Wonderland)

Radio Dist. Co.
15600 Woodrow Wilson
George MacDuff—TO 907900
(London, Richmond, Telefunken, Argo, L'Oiseau, Lyre,
Folk Sing)

RCA Victor Dist. Corp.
7400 Intervale
N. A. Corbett—UN 2-5154
(RCA Victor, Comden, RCA Victrola, RCA Groove)

Record Merchants Dist. Corp.
3757 Woodward Ave.
Edward M. Peterson Jr.—831-6570
(Abbott, A.F.O. All Last, Beltone, Bass, Card, Conco,
Class, Derby, Elmor, Ember, Enjoy, Excello, Exit,
Glad-Hamp, Gospel, Harmon, Hallelujah, Herald,
Hob, Jell, KO, Lescay, Like, Lively Arts, Ludix,
Mag-Oil, Mah, Markel, Marsh, Melody, Metro-Int'l,
Nashboro, Northern, Paso-Lute, Prestige, Pride,
Raldo, Rayco, Reel, Rip-Car, Towax, Scepter,
Selma, Serock, Strand, Tiki, Tower, Tru-Sound, Vim,
Wand, X-Tone, Zen)

Superior Record Dist. Corp.
3727 Woodward Ave.
Joseph Galeski—TE 3-4700
(Atco, Canadian American, Dana, Dore, Era, Hi Fi,
Life, Josie, Jubilee Crown, Port, Vault, Volt, Grass,
P.T. Puppy, Coronet, Manogram, Am Can)

MINNESOTA

MINNEAPOLIS
Capitol Records Dist. Corp.
6150 Wayzata Bl.
Paul V. Goetz—LI 5-1671
(Capitol, Angel)

Columbia Midwest
119 No. 9th St.
Amos Heilicher—FE 3-8281
(Columbia, Epic)

Heilicher Bros. Inc.
119 North 9th St.
Dan Heilicher—FE 3-8281
(After Hours, AFO, Amy, Archive, Argo, Atco,
Atlantic, Audiophile, Battle, Bamboa, Bala, Caedmon,
Canadian American, Candix, Caprice, Challenge,
Chattahoochie, Checker, Chess, Childcraft, Coed,
Colonial, Colpix, Command, Congress, Crackerjack,
Crescendo, Cricket, Crestview, Crusader, Courier,
Cumberland, Dana, Dori, Deutsche Grammophon,
Deauville, Derby, Diamond, Dimension, Dalton, Dare,
Duo Double L, Design, Duke, Era, Enjoy, Elektra,
Epic, Europa, Everest, Everlast, Faber, Family Hour,
Fiesta, Fire, Fling, Folkways, Fono Graf, Fontana,
Footlight, Fury, GNP, Garrett, Golden Ring, Gold,
Golden, Crest, Grand Award, Gregmark, Horizon,
Harmon, Hilltop, Imperial, Infinity, Instant Learning,
Jay Jay, Josie, Joy, Jubilee, Laugh Time, Laurie,
Liberty, Lighthouse, Little Star, Living Library, Lutheran,
Maia, Mark IV, May, Mercury, Mini, Manogram,
Music Minus One, Moonglow, Mar-Brit, Marc, Maxx,
Nonesuch, Odeh, Original Sound, Philips, Peacock,
Peter Pan, Playcraft, Red Bird, Rendezvous, Riot, River,
side, Riviera, Reprise, Sabina, Santa, Sar, Scepter,
Sermon, Serock, Sheraton, Select, Smash, Soma, Somer-
set, Sonador, Standard, Stereodilities, Stax, Sue,
Surprise, Symbol, Tollie, Tico, Time, Todd, Tri-Disc,
Tuff, 20th C-F, Theatre Produ. U.S.A. Valiant, Ve-
Jay, Vault, Volt, Wand, Warner Bros., Warwick,
Wing, Wonderland, Zen)

Jather Dist. Corp.
730 Lyndale Ave. N.
Jack A. Taylor—374-3420
(A & M, Conversa-Phone, Del Fi, Hickory, Jamie,
Guyden, Montel, Motown, Gordy, Tamla, Starday,
Sun, United Artists, Musicor, Verve, Vox, Young,
People's, Amberg, Astatic)

Harold N. Lieberman
257 Plymouth No.
Al Abrams—332-3336
(ABC Paramount, Ava, Chancellor, Cadence, Cameo,
Dot, Fraternity, Golden World, Hi, Impulse, Kapp,
London, MGM, Monument, Parkway, Sound Stage,
Vanguard)

Sandel Co. Inc.
49 Glenwood Ave.
Bill Taylor—FE 3-5531
(Disneyland, Little Golden, Kapp)

MISSOURI

KANSAS CITY
Capitol Records Dist. Corp.
4055 Broadway
J. Swenson—JE 1-0435
(Capitol, Angel)

Georgia Record Distributors
13 Luckie Street, N. W.

Atlanta 13, Georgia (404) 523-1961

**GEORGIA & ALABAMA'S NEWEST RECORD
DISTRIBUTOR**

Gene Catherman—Manager

OLYMPIA DISTRIBUTING CORP.

614 W. 51st Street New York 19, N. Y. Phone: CI 7-5911

11 YEARS IN NEW YORK

**TWO PROMOTION MEN—TOPS IN PROMOTION
NINE SALESMEN—TOPS IN SALES**

TOPS IN DISTRIBUTION

**DISNEYLAND, VISTA, REGINA, STADIUM
GALIKO, LEMANS, MONROE, CAPRICORN**

INTERNATIONAL RECORDS: KELIT, SONART, BUDAPEST

EDUCATIONAL: INSTANT LANGUAGE, BIBLE STORIES, SCIENCE RECORDS

**ACCESSORIES: NEEDLES, SPRAYERS, BRASS RACKS, CARRYING CASES, ADAPTERS,
CLEANING CLOTHS.**

Dean Martin

CURRENT:

HIT SINGLE:

"EVERYBODY LOVES SOMEBODY"

#0281

HIT ALBUM:

"EVERYBODY LOVES SOMEBODY"

#R6130

NEW ALBUM:

"DREAM WITH DEAN"

#R6123



**CONTACT: AL MELNICK FOR
THE MOST AGGRESSIVE
INDEPENDENT DISTRIBUTION
IN PENNSYLVANIA, NEW
JERSEY AND DELAWARE.**



**A & L
DISTRIBUTORS, INC.**

1811 Fairmount Ave.
Philadelphia, Pa.
(215) POplar 5-4300

**THE BEST FOR:
SALES
PROMOTION
PROMOTION DIRECTOR:
HARRY PHINQUE
FINANCIAL STABILITY
SERVICE**

OUR BEST RECOMMENDATION IS OUR SATISFIED MANUFACTURERS

**ALSAM
DISTRIBUTORS, INC.**

1811 Fairmount Ave.
Philadelphia, Pa.
(215) POplar 5-4121
Contact: Al Melnick

**JOHN
O'BRIEN
DIST., INC.**

2830 West Vliet Street
Milwaukee, Wisconsin 53208

SALES

EXPERIENCED SALES FORCE!

PROMOTION

**CONSTANT RADIO STATION
CONTACT!**

SERVICE

YOU GET IT HERE!

**Congratulations
"CASH BOX"
On Your
22nd
BIRTHDAY**

**MARNEL
DISTRIBUTING
COMPANY
INC.**

2512 No. Broad St.
Phila., Pa.
(BALDWIN 3-2440)

MARSHALL VERBIT, pres.

**FLORIDA'S NEWEST DISTRIBUTORSHIP
MANUFACTURER'S INQUIRIES WELCOME
SOUTHERN STATES DISTRIBUTORS, INC.**
1065 N.W. 71st STREET PHONE 754-0661
MIAMI, FLORIDA CHUCK HUESMAN

RECORD DISTRIBUTORS

and the lines they handle

KANSAS CITY (Con't.)

Choice Records Dist.
321 S.W. Blvd.
Harold Hassler—HA 1-2546
(King, Hickory, Sun, Starday, Fally, Chart, Golden World, Crown)

Commercial Music Co.
3230 Roanoke Rd.
Wm. Muncy—VA 1-1308
(Ascot, Bigtop, Calliope, Colpix, Challenge, Con-tempa, Diamond, Dunes, Epic, Emit, Gee, Guaranteed, Inette, Infinity, Marlo, May, Merc, Musicor, Okeh, Prima, Roulette, Sun, Swan, Showcase, Todd, Tico, UA, Valmore, Web, WB, World Pacific, Warwick, 7 Arts, Living Language, Word)

Decca Dist. Corp.
2729 Gillham Rd.
Carl Wayne—Grand 1-4030
(Decca, Coral, Brunswick, Caedmon, Listen & Learn)

ST. LOUIS

Capitol Records Dist. Corp.
2201 S. 59th St.
Hal Gold—MI 7-1285
(Angel)

Columbia Record Dist.
2151-59th St.
Bob Van Metre—MI 7-5107
(Columbia, Harmony)

Decca Dist. Corp.
1905 Delmar
Max Melton—Ce 1-66000
(Decca, Coral, Brunswick, Listen & Learn)

Interstate Supply Co.
4445 Gustine Ave.
R. N. Decker—VE 2-6000
(RCA Victor, RCA Camden, Caedmon)

La Mar Dist. Co.
1917 Delmar
Paul Levy—GA 1-1956
(ABC Par, Impulse, Music Guild, Robin Hood, Vanguard, Westminster)

Midwest Dist. Co.
1917 Delmar
Paul Levy—GA 1-1938,9
(Atco, Audio Fidelity, Cadence, Cammand, Crown, Elektra, Fleetwood, Grand Award, Ideal, Kent, Mr. Maestro, Nonesuch, Phillies, Specialty, Stereoditties)

Record Merchandisers Inc.
1919 Delmar Blvd.
Alfred L. Chotin—MA 1-0868
(A&M, Age, Almo, Audio Lab, Bethlehem, Coed, Cortland, Cumberland, Derby, Enjoy, Everest, Europa, Excello, Fabor, Fantasy, Federal, Fiesta, Fontana, Galaxy, Gordy, Gospel, Hickory, Hilltop, Instant Language, Instant Learning, Joy, King, Lawn, Lime-light, Melody, Motown, Noshboro, Onedertful, Philips, Sor, Savoy, Scepter, Select, Sharp, Sims, Smash, Spokane, TCF, Tamla, Tangerine, 20th CF, USA, Wand)

Roberts Record Dist. Co.
1902 Washington Ave.
Robert Hausfater—MA 1-0470
(Amy, Mala, Maxx, Atlantic, Blue Note, Stax, Cameo Parkway, Canadian American, Chess, Checker, Argo Constellation, Dimension, Duke Peacock, Herald Ember, Era, Fraternity, Congress, GNP, Hi Fi, Jamie, Guyden, Jubilee, Kapp, Riverside, Laurie, London, MGM, Verve, Old Town, Monument, Starday, Sue Time, Vee Jay, World Artists, Tiger, Ric, Red Bird, Tallie, Norman, Marc, Shirley, Hi Sound, Stage, Montel, Golden World, Arlen, Rust, KC, Chattahoo-chee)

MONTANA

BILLINGS
Central Dist. Co.
Box 1938
Carol Jabs—252-0919
(Jabs Records)

GREAT FALLS

Music Service Co.
316 6th So.
R. E. Holm—761-2420
(Argo, Atlantic, Cadence, Challenge, Colpix, Crikett Del Fi, Dalton, Dot, Epic, Everest, Fabor, Hi, Imperial, Instant Language, Jamie, Laurie, London, MGM, Montel, Roulette, Smash, Starday, Stereoditties, Sun, Valiant, Vanguard, Verve, Warner Bros. Reprise, Philips, Cumberland, Hilltop, Design, Hamilton, Nashville, Monument, Okeh)

HELENA

D. N. Lotus & Co.
Airport Rd.
Art Battershell—442-3940
(Audio, Fidelity)

NEBRASKA

OMAHA

Jather Dist. Corp.
2500 Horney St.
Darwin—342-1545
(Apollo, Bigtop, Barderlino, Bull, Cameo, Convera- phone, Del Fi, Dooto, Ember, End, Goldisc, Guyden, Herald, Hickory, Jamie, Kem, Tom Lehrer, Living Language, Musicor, Omega, Parkway, Rainbow, Specialty, Starday, Summit, Sun, UA, Verve, West- minster)

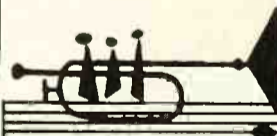
Sidles Co.
7302 Pacific St.
Ralph Woodward—393-2233
(RCA Victor, RCA Camden)

NEW JERSEY

EAST ORANGE

Columbia Record Dist.
503 Main St.
Frank Campana—OR 2-4900
(Columbia)

*In Detroit
The Fanfare is for . . .*



music merchants, inc.
3731 Woodward Ave., Detroit 1, Mich. TE 2-0870

WE BREAK RECORDS
(sometimes just for fun)

WE MOVE PRODUCT
(the way it should be done)

Marvin M. Jacobs
Pres. and Gen. Mgr.

Peter W. Hall
Sales Promo. Mgr.

**HAPPY 22nd ANNIVERSARY
BEST**

**&
GOLD**

RECORD DISTRIBUTORS

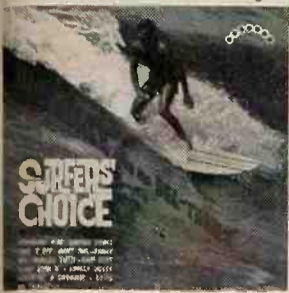
959 Main Street, Buffalo, New York

TT 2-0427

Leonard Silverman, Pres.

Steve Brody, V.P.

—HITS—



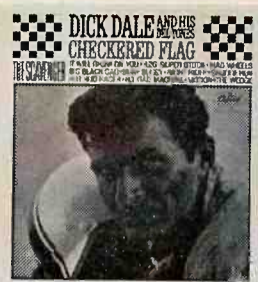
SURFERS' CHOICE
T1886

DICK DALE JAN 1962
KING OF THE SURF GUITAR



KING OF THE SURF GUITAR
T1930

"LET'S GO TRIPPIN'"
"PEPPERMINT MAN"
"SURF BEAT"
"MISIRLOU"
"THE WEDGE"
"KING OF THE SURF GUITAR"
and now
"GLORY WAVE"



CHECKERED FLAG
T2002

MR. ELIMINATOR
DICK DALE AND HIS DEL-TONES



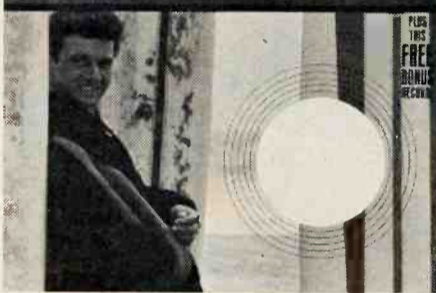
MR. ELIMINATOR
T2053

NEW

"GLORY WAVE"

SINGLE

DICK DALE - SUMMER SURF

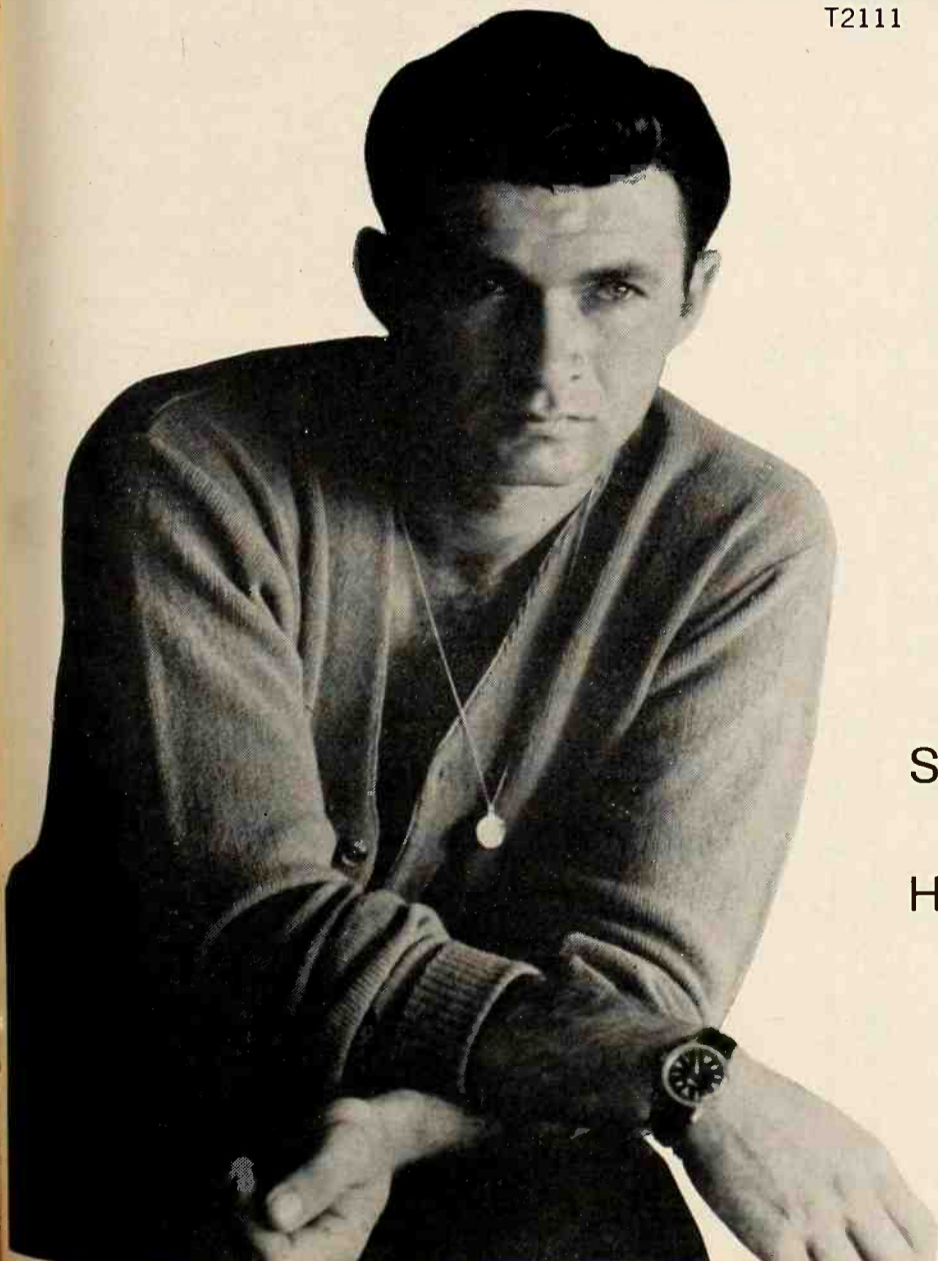


NEW & EXCITING LP
T2111

NEW

"NEVER ON SUNDAY"

SINGLE



Sensational
DICK DALE
and his
DEL-TONES

SINGS & PLAYS GUITAR, TRUMPET
SAX, DRUMS, PIANO, ORGAN,
HARMONICA, etc. For Your Pleasure

exclusively



FOR PERSONAL APPEARANCES CONTACT

manager

JIM MONSOUR

HO-6-8488

fan club

DICK DALE ENTERPRISES

6363 Sunset Blve., Hollywood 28, Calif.

DON'T MISS OUT!

ON The Most Effective
**PROMOTION
SALES
SERVICE**

Organization!

IN NEWARK IT'S

APEX—MARTIN

(203) MA3-7231

RECORD SALES, Inc.

351 Washington St. Newark 2, New Jersey

JOE MARTIN, Pres.

JERRY COHEN, Mgr.

FOR DISTRIBUTION IN
PHILADELPHIA

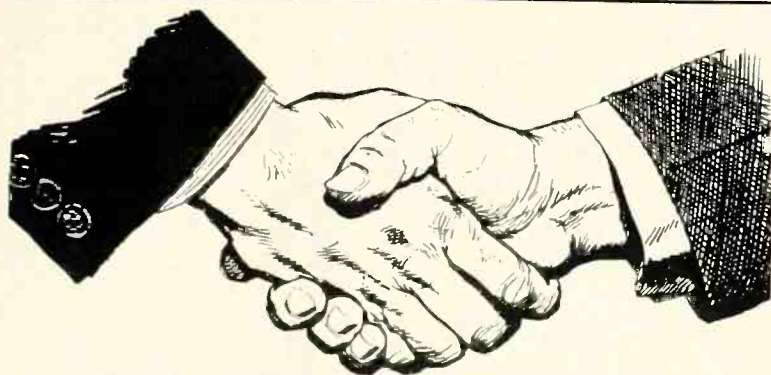
You Can't Match

Chips

DISTRIBUTING CORP.

808 NORTH BROAD STREET, PHILADELPHIA, PA. 19130 (215) POPLAR 9-5000

Al Rosenthal



HARRY FINFER and HERB GORDON

—New Distributorship—

We offer 100% cooperation to our lines. Could use a few more lines.

QUAKER CITY RECORD DIST. CO.

710 W. Girard Ave.

Philadelphia, Pa.

(215) WA 5-1413

#1 **IN THE
SOUTHLAND**

SOUTHLAND
RECORDS
DISTRIBUTING CO.

&

DIXIE
RECORDS
DISTRIBUTING CO.

1235 TECHWOOD DR., ATLANTA, GA. (TR 3-2081)
JAKE FRIEDMAN, PRES.

RECORD DISTRIBUTORS

and the lines they handle

NEWARK

All State New Jersey, Inc.
457 Chancellor Ave.
Irwin R. Fink—WA 3-4900
(London, Argo, Hi, Monument, Sound Stage 7, Aico, Maanglow, Dial, Radiant, Kapp, 4 Corners, United Artists, Musicar, Ascat, Contempo, Felsted, Garrett, Richmond, Hilltop, L'Oiseau, Lyre, Volt, Vault, Southtown, Seville, Press, Ritz)

Apex-Martin Record Sales Inc.
351 Washington St.
Joe Martin—MA 3-7231

(Angie, Amy, Bruce, Bluesville, Bel Canto, Cracker, Jack, Comet, Cimarron, Choice, Cross Country, Crystolette, Cape, Dimension, Drum Boy, Dart, Domain, Darcy, Dore, Debra, Epic, Everest, Ember, Fontana, Fantasy, Fargo, Four J, Gordy, Galaxy, Guyden, Harvey, Horizon, Herald, Hollywood, In-victa, Jamie, Jay Jay, Little Star, Logo, Lenox, Lavette, Lake, Lola, Mala, MMO, Newtown, Motown, Moodsville, Minaret, Music Tapes, Musicnote, Mor-max, Near East, Onderful, Okeh, Olympia, Prestige, Pacific Jazz, Philes, Petal, Relic, Rayco, Romulus, Rampart, Rip Chord, Rendezvous, Red Top, Reed, Rowax, Sue, Symbol, Stride, Starday, Swingsville, Smash, Somerset, Sims, Stereo Fidelity, Success, Sahara, Sony, Sudden, Silver Tip, Tamla, Tru Sound, Tri Disc, Togo, Teeno, Tribute, Tike, US, Vivid, Vim, World Pacific, Workshop Zazz, Wells)

Capitol Record Dist. Corp.
72 Central Ave.
MA 3-7086
(Capitol, Angel)

Essex Record Dist. Inc.
10 Fenwick St.
Joe Cohen—BI 3-7700

(ABC Paramount, Argo, Atlantic, Audio Fidelity, Avoca, Big Top, Blue Note, Checker, Chess, Cadence, Coed, Colonial, Colpix, Capley, Daisy, Diplomat, Duke, End, Excello, Fleetwood, Gee, Gone, Gospel, Hull, Impulse, Laurie, Legend, Nashboro, Old Town, Original Sound, Peacock, Peter Pan, Prestige, Red Bird, Roulette, Sar, Savoy, Scepter, Sharam Specialty, SPQR, Standard, Stella, Sun, Swan, Tiger, Tico, Tollie, Vee Jay, Wand)

Jack Kosloff—WA 3-6333
Ideal Record Prod.
357 Lyons St.
(Alector, Anchor, Brent, Bruno, Caedman, Cook, Fargo, Fiesta, Golden, Golden Crest, Gold Star, Headline, Helios, Merry, Royal Velvet, Shad, Simon Says, Time, Vesuvius)

King Records Inc.
356 Washington St.
David King—622-1780
(Kine, Federal, Deluxe, Bethlehem, Audio Lab.)

Laredy Record Dist. Corp.

46 Green St.
Joseph Fechner—MA 3-5984
(Aravel, Challenge, Command, Conversaphone, Disney-land, Eurotone, Grand Award, Tom Lehrer, Living Language, Living Literature, Reprise, Tradition, Uni-verse, Valiant, Vista, Warner Bros., Young Peoples Records)

Wendy Dist. Inc.
37 William St.
Jerry Winston—MA 3-5845

(Cameo, Can, Amer, Carlton, Congress, Cub, Del Fi, Dolton, Double 1, Elektra, Era, Imperial, Good Time Jazz, Contemporary, Gregmark, Hi Fi, Liberty, Life, Mardi-Gras, Mainstream, MGM, Phil Spector, 20th-CF, Verve, Parkway, Nonesuch, Ava, Ric, Charter)

NEW YORK

ALBANY

Delta Record Dist.
1260 Broadway
Robert E. Devere—HO 2-6564
(Amy, Blue Note, Cameo, Canadian American, Coed, Congress, Del Fi, Dimension, Duke, Falkways, Hickory, Jay, Jubilee, King, Laurie, Monument, Motown, Nashboro, Old Town, Philes, Prestige, Sar, Savoy, Scepter, Somo, Sue, Swan, Tamla, Tradition)

RTA Dist. Co.
991 Broadway
Harry Griffith—HO 5-7346
(RCA Victor, RCA Camden)

LEONARD SMITH, Inc.

30 No. 3rd St.
Leonard Smith—HO 2-6506
(Audio Fidelity, Bach Guilds, Cadence, Colpix, Fiesta, Fleetwood, MGM, Music Minus One, Philips, Starday, Hilltop, Stella, Sun, Vanguard, Verve, Vox, Vesuvius)

BUFFALO

Best & Gold Record Dist.

959 Main St.
Leonard Silver—TT 2-0427
(A&M, Adams, After Hours, Amy/Mala, Arlen, Ato, B.T. Puppy, Cameo/Parkway, Carlton, Caed, Con-gress, Corlland, Crescenda, Crown, Crusader, Dana, Daisy, Darcy, Delfi, Diamond, Dimension, Disneyland, Duke, Emjoy, Epic, Era, Everest, Faber, Fernwood, Fraternity, Glover, Golden World, Gospel, Guyden, Jamie, Jay Jee, Jay Jay, Jubilee, Kandy, Kapp, KC, Kent, Mainstream, Montel, Motown, Nashboro, New-town, Old Town, One-Derful, Pacific, Peacock, Philes, Red Bird, Roulette, Sandy, Sar/Derby, Savoy, Scepter, Sherman, Squire, Stacy, Starday, Strand, Sue/Symbol, Sun, Tear Drop, Theatre Prod. Time, Tri-Disc, Uni-verse, USA, Vista, Village, Wand, West Coast, ABC Paramount, Angle, Argo, Atlantic, Bardall, Blue Note, Cadence, Checker, Chess, Cimarron, Colpix, Docto, Fox, Fiesta, Hi Fidelity, Impulse, Lawn, Liberty, National, Original Sound, Mercury, Phillips, Prestige, Sahara, Sim's, Smash, Stacy, Swan, Thunderbird, Tuff, Vee Jay, Beverly, Westminster, World Artist)

Capitol Record Dist. Corp.
375 Nagel Dr.
Chas. A. Dolak—NT 3-5000
(Capitol, Angel)

King Records
814 Main St.
TL 3-5656
(King, Federal, Deluxe, Bethlehem, Fairlane, Kem, Huron)

RCA Victor Dist. Co.
1680 Walden Ave.
Jack Riehle—TX 5-1209
(RCA Victor, Camden, Victrola, Vintage)

NEW YORK CITY

Adam Record Dist. Co.
1631 Broadway
Norma Dorfman—LT 1-2690
(Roulette, Roast, Tico, Tamla, End, FM, Gone, Squire, Gee, Riviera, Rama, Time, Forum, NPG, Melody, Markie, USA, Kenwood, Arto, Parliament, Supraphone, MK, Urenia, Avon, Sandy, Glover)

All-Disc, Inc.
770 11th Ave.
Lou Fagan—PL 7-0050
(Audio Fidelity, Chez Vito, Stinson, Audio Rarities, Discularities, Dountless)

Congratulations To **CASH BOX**
**MANUFACTURERS LOOKING
FOR A CHANGE?**

OVER **50** YEARS SERVICE
IN THE INDUSTRY

TONY GALGANO
RUBE LAWRENCE

RECORD DISTRIBUTORS

4135 West Armitage
Chicago 39, Ill. / Dickens 2-7060

EPIC

THE HOT LINE

FOR SINGLES

**THE
FREEWHEELERS**
"SUSU"
5-9700

**BOBBY
VINTON**
"CLINGING
VINE"
5-9705

**THE
DAVE
CLARK
FIVE**
"BECAUSE"
5-9704

**GEORGE
MAHARIS**
"TONIGHT
YOU BELONG
TO ME"
5-9696

**THE
VILLAGE
STOMPERS**
"MOZAMBIQUE"
5-9702

**CLIFF
RICHARD**
"BACHELOR
BOY"
5-9691

**THE
BACK
PORCH
MAJORITY**
"HAND-ME-
DOWN
THINGS"
5-9689

**STAN
HITCHCOCK**
"OLE BAD"
5-9699

© EPIC, Marca Reg. T.M. PRINTED IN U.S.A.

Al Sherman

Record Sales Company

2818 West Pico Blvd. Los Angeles 6, Calif.

Phone: RE 1-9474

The effective distributor in the Northwest . . .

INDEPENDENT RECORD SALES

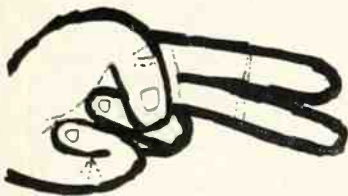
division of the

Craig Corporation

Best promotion—Large Sales Force—Product Concentration
Triple-A-1 D & B rating

Contact: Jerry Dennon, Sales Manager

Craig Corporation, Independent Record Sales Div.,
1021 E. Pine Street, Seattle, Wash. 98122. EAsT 4-3939



We Are From Detroit
We Are Now 2 Years Old
We Now Proudly Represent:

CADENCE • MONUMENT • TAMLA
GORDY • HICKORY • CRESCENDO
TOLLIE • COLONIAL-STANDARD

WON'T YOU JOIN US! NEXT YEAR WE WILL BE 3 YEARS OLD

MERIT MUSIC DISTRIBUTORS, INC.

15773 Wyoming Avenue Detroit 38, Michigan (313) UN 3-9119

IT'S PAR FOR THE COURSE!

Conn., Western Mass. & Upstate N.Y.

BEST: SERVICE PROMOTION SALES

SEABOARD DIST., Inc.

(A DIVISION OF ROSKIN DIST., Inc.)

275 Park Ave. E. Hartford 8, Conn.
Phone: 289-2767 Marv. Ginsburg—Sales Mgr.



RECORD DISTRIBUTORS

and the lines they handle

NEW YORK CITY (con't)

Alpha Dist. Corp.
20 West End Ave.
Harry Apostoleris—CI 5-7933
(A&M, Allector, Alma, Ansonia, Aravel, Arlen, Aristophone, Avoca, Backbeat, Cadence, Challenge, Checker, Chess, Circa, Colonial, Dublin, Duke, Ember, Eurotone, Everest, Fleetwood, Fraternity, Garrett, Crescendo, Herald, Hickory, Hull, Italicisc, Mona Lee, Nam, Nina, Original Sound, Pacific Jazz, Parart, Peacock, Reprise, Request, Realm, Ric, Simon Soys, Standard, Stella, Stereoddities, Sur, 20th CF, Valiant, Warner Bros., World Pacific, Living Language)

ARgus Record Dist.
660 10th Ave.
Rose Saggio—TE 2-9314
(Agon, Arnold, Bartone, Big Country, Criterion, Dragon, Essar, Hawk, Hilltop, Impromptu, Inner-Glo, Latin Lover, Loadstone, Lovette, Magnet, Michele, Process, Ric, Ron, Riccio, Saturn, Two-Spot)

Beta Record Dist. Inc.
500 10th Ave.
John Halonka—CH 4-3744
(Arock, Del Fi, Fabor, Golden Crest, Gordy, Joy, Laurie, Lawn, Le Cam, Legrand, Philips, Red Bird, Rust, Select, Symbol, Sue, Tiger, Tuff, Vanguard, Vesuvius)

Bruno-New York
460 W. 34th St.
Phil Silverman—LO 4-2425
(RCA Victor, RCA Camden, RCA Victrola, RCA Groove, RCA Mexicana)

Capitol Record Dist. Co.
317 W. 44th St.
Ben Savoia—CI 5-3900
(Capitol, Angel)

Columbia Record Dist.
444 Madison Ave.
Donald England—HA 1-4700
(Columbia, Harmony)

Cosnat Dist. Corp.
315 W. 47th St.
Mike Lipton—PL 7-8140
(Atco, Atlantic, Baronet, Borderline, Coronet, Crown, Dano, Dot, Galo, Glory, Gross, Hamilton, Indigo, Jubilee, Josie, Malibu, Monogram, Norman, Port, Samson, Stax, Todd, Triod, Trutone, Volt, Winley)

Decca Records Inc.
445 Park Ave.
Milton Rackmil—PL 2-1600
(Decca, Coral, Brunswick, Vocalion)

Hector Dist. Co.
333 6th Ave.
Stan Cumberpatch—CH 2-1989
(Aeolian-Skinner, Academy, Arhoolie, Audiophile, Bert & J, Boston, Boyes, Calliope, Concert-Disc, Distinguished, Dorino, Educo, Folk Legacy, GHB, Heirloom, Haydn Society, Jazzology, Lexington, MEH, Music Library, Nightingale, Original Jazz, Piedmont, Southland, SPA, Speechphone)

Ideal Record Products, Inc.
171-07 Jamaica Ave.
Bill Singer—AX 1-8700
(Tom Lehrer, Distinguished, Apollo, Dolphin, Helios, Gold Star, Shrim, Musidisc)

King Records Inc.
146 W. 54th St.
Hy Penzell—PL 7-0271, 2
(King, Federal, Bethlehem, Audio Lob, Deluxe, 4 Star)

London Record Dist. Co.
207 W. 25th St.
Phil Wesen—AL 5-8350
(London, London Int'l, Hi, Seville, Domain, Porral, London AM, CCG, Monument, Sound Stage 7, Siana, Detroit, SPQR, Felsted, Tarheel, Valerie, Shell, Host, XYZ, M.O.C., Tilt, Circle, Chairman, Press, Terrace, Dial, George, Best, Trans-Atlas, S.C.A., Garpox, Reccono, Liverpool, Acappella, IPG, Gaylord, Beltone, DEP, Sultan, Tapix, Keith, Elic, L'Oiseau-Lyre, Richmond, Argo)

Malverne Dist. Inc.
547 W. 52nd St.
Al Hirsch—CO 5-1871
(Cameo-Parkway, MGM, Verve, Vee Jay, Swan, Elektro, Contemporary, Good Time Jazz)

Multi-Disc of New York
524 W. 43rd St.
Bob Spencer—LA 4-6666
(Mercury, Philips, Smash, Fontana, Cumberland, Wing, Storyteller, Childcraft, Playcraft, Limelight)

Olympia Dist. Corp.
614 W. 51st St.
Ervin Litkel—CI 7-5911
(Disneyland, Ambassador, Grand Prix, Vista, Aurora, Duna, Diplomat, Galiko, Gala, Kelit, Instant Language, Sonart)

Portem Dist. Inc.
601 W. 50th St.
Gladys Pare—PL 7-0070
(Amy, Blue Note, Bluesville, Cabot, Canadian American, Cook, Congress, Crown, Delmark, Derby, Dore, Epic, Era, Folew, Folklore, Ford, Golden World, Gospel, Headline, Hi Fi, Hob, K&H, Lemay, Liberty Bell, Maestro, Mola, Maxx, Moodsville, Near East, New Jazz, Okch, Prestige, Prestige Int'l, Regent, Ric, Sar, Savoy, Scepter, Simco, Son Nova, Spokane, Swingville, Tru-Sound, World Artists, World Wide)

Stanley-Lewis Record Dist. Co.
534 W. 58th St.
Harry Low—CO 5-7955
(Bartok, Bach Guild, Baroque, Caedman, Cambridge, Cantate, Carillon, Cetra, Classic Editions, Composer Credo, Cricket, Deutsche Grammophon, Dyer-Benne, Da Vinci, Doyer, EMS, Eterna, Experience, No Ficker, Folkways, Gregorian Institute, Instant Language, Lyrichord, Monitor, Montilla, Motivational Music Guild, Music Minus One, Oak Publications, P. riad, Pathways of Sound, Rainbow, Renaissance, Rutgers, Scala, Spoken Art, Spoken Word, Stradiva Tradition, UTC, Vanguard, Westminster)

Superior Record Sales Co. Inc.
424 W. 49th St.
Sam Weiss—CI 5-3655
(Motown, Tamla, Colpix, Crusader, Kent, Gateway Diamond, Dimension, Galaxy, Phillies, Old Town Riverside, Battle, Alegre, Coed, Starday, Excell, Nashboro, Regina, Jamie, Wonderland, Fantasy, D. otone, Motel, Constellation, Phil Spector)

ROCHESTER

Columbia Record Dist.
1307 Main St.
Roger Whitney—HU 2-2650
(Columbia)

SYRACUSE

Capitol Records Dist. Corp.
627 W. Genesee St.
M. Takki—472-6344
(Capitol, Angel)

Columbia Record Dist.
218 Harrison St.
Irwin Medway—474-2901-02
(Columbia)

Morris Dist. Co.
1153 W. Fayette St.
Oscar Dachs—GR 5-6531
(RCA Victor, Mercury)

Gerber Dist. Co. Inc.
313 Herald Place
Wm. F. Gerber—471-2118
(Almond, Ascot, Audio Fidelity, Ava, Canadian American, Chairman, Challenge, Charlie Parker, Charle Choreo, Constellation, Conversaphone, Contemp Command, Cub, Dauntless, Design, Fantasy, Folkway, Galaxy, Garet, Gaylord, Golden, Happy Time, Hbory, Living Language, London American, MGM, Monument, Newtown, Original Sound, Press, Ric, Ric, Sabino, Showcase, Somerset, Sound Stage Stereo Fidelity, 20th-C.F., United Artists, Valia Vesuvius, Warner Bros., Young Peoples Record)

NORTH CAROLINA

CHARLOTTE

Arnold Dist. Co.
2704 Freedom Drive
Bert Fleishman—399-9741
(Arock, ABC Paramount, Atco, Cameo, Canadian American, Challenge, Chancellor, Chattanooga Crackerjack, Del Fi, Donna, Doota, GNP, Crescen Hull, Impulse, Lehrer, Parkway, Prestige, Repr Scepter, Sue, Symbol, Valiant, Voly, Wand, War Bros.)

Bertos Sales Corp.
2214 W. Morehead St.
O. P. Goldberg—375-2517
(Argo, Cadence, Chess, Checker, Coed, Epic, Command, Excello, Fraternity, Garrett, Golden R. Gady, Lennox, Jubilee, Musicor, Motown, Okch, S. Soma, Sonja, Ascot, VIP, Smash, Stacey, Seaboard, United Artists, Vee Jay, Tolia, Audio delity, Constellation, Verve, Starday, Nashboro, pix, Herold, Ember, Project, Fm, IHS, Melody, miral, Riviero)

King Records Inc.
2706 Freedom Dr.
Charles Hartley—EX 2-1869
(King, Federal, Deluxe, Bethlehem)

Mangold Dist. Co.
2212 W. Morehead St.
Herb Weisman—334-0866
(Dot, MGM, London, Kapp, Arlen, Disneyland, Everest, 20th C.F., Golden World, Philips, Dimen Amy/Mala, Hickory, Swan, Monument, Kent, Fal Enjoy, Galaxy, Old Town, Daisy, Tiger, Songs Faith, Marc, Gateway, Chart, Riverside, Ace, Spec ty, Tally, Congress)

Southern Bearings & Parts Co. Inc.
500 N. College St.
P. Evans Bostick—375-5731
(Columbia)

GREENSBORO

Southland Musical Mds. Corp.
826 Winston St.
Louis Jarrett—BR 2-5123
(Music Minus One, Living Literature, Word, Dic mat, Young Peoples Records, Golden Records, Auc Peter Pan, Living Language, Converso-Phone)

**Thank you
DEEJAYS!**

And Thanks To
Randy Wood



BILLY VAUGHN



" THE NATION'S BEST SELLING RECORDS "

NEW ENGLAND'S
MOST DYNAMIC
DISTRIBUTOR

dale enterprises, inc.

1030 TREMONT ST. BOSTON, MASS. AREA 617 GA 7-2540

REPRESENTING THE NATION'S
LEADING INDEPENDENT
RECORD MANUFACTURER

We employ experienced record personnel to give
the best possible service

HERB DALE
President

STAN MONTEIRO
Promo. Mgr.

FRANK FALANGA
Warner Bros. Div.
Promotion Mgr.

ALLIED RECORD SALES CO.

30 Years Custom Service to the Industry

—FOR—

Service ★ Quality ★ Speed

For: 45's or 33's in Any Quantity

Allied Record Sales

2437 E. 57th St., Los Angeles, California 90058
582-0841, Code 213

WORK!!!

THAT'S THE REASON WE'RE STILL
ALBANY'S ONLY
INDEPENDENT DISTRIBUTOR!

DELTA

RECORD DISTRIBUTORS, INC.

1260 Broadway
ALBANY, NEW YORK

ROBERT DEVERE, PRES. (518) HO 2-6564

IN CONNECTICUT,
WE BREAK RECORDS,
WHEN NO ONE ELSE CAN!

KEYSTONE

RECORD DISTRIBUTORS, INC.

11 Ward St. East Hartford, Conn.
MACK CLARK, GEN. MGR. (203) 289 4711

"AMERICA'S FASTEST
GROWING DISTRIBUTORSHIP"

RECORD DISTRIBUTORS

and the lines they handle

OHIO

AKRON

Twelgren Ent. Inc.
2775 Yellow Creek Road
J. H. Macy—216-TE 6-5591
(Aqua, Balance, Bel-Mar, Black Mountain, Blue Star, Bagan, Dash, Family Squares, Flip, Falkcraft, Falk Dancer, Imperial, Go, Grenn, J Bar L, Kalax, Keeno, Lloyd Shaw, Longhorn, MacGregor, Moyflower, Old Timer, Sets In Order, Square L, Swinging Square, Tap, Artists Life, ASP, PanPiper, TNT, Honor Your Partner)

CINCINNATI

A & I Record Dist. Co.
1000 Broadway
Ike Klayman—241-7644
(Warner Bros., Reprise, Parkway, Cameo, Roulette, Somerset, Stereo Fun, Hi Fi, VeeJay, Savoy, Pacific Jazz, Philips, Wand, Scepter, Folkways, DelFi, Dannie, Prestige, Challenge, Red Bird, Crusader, Riviera, Jubilee)

Capitol Records Dist. Corp.
3715 Spaeth St.
Richard Bethel—681-0255
(Capitol, Angel)

Columbia Record Dist. Co.
3739 Spaeth St.
William Kelly—542-2620
(Columbia, Epic, Harmony)

Decca Dist. Corp.
East 6th & Court St.
C. W. Doherty—721-4210
(Decca, Coral, Brunswick, London, Good Time Jazz, Contemporary, Listen & Learn)

Hit Record Dist. Co.
3416 Colerain Ave.
Is. Nathan—542-0500
(United Artists, Musicor, Vanguard, Command, Cadence, Everest, Canadian American, Sue, Symbal, Crackerjack, Duke, Peacock, BacBeat, Sure Shot, Stereoditties, Word, Sacred, Hilltop, Cricket, Tom Lehrer, RIC, Golden, Original Sounds, Coed, Herald, Ember)

King Records Inc.
1540 Brewster Ave.
Syd Nathan—751-2211
(King, Bethlehem, Audio Lab, Federal, Queen)

Supreme Dist. Co.
1000 Broadway
Al Klayman—421-0747
(Mercury, Smash, Monument, BlueNote, Limelight, Soundstage, Hickory, Starday, Sing, Skylite, Songs of Faith, Dimension, Amy, Mala, Fantasy, Maxx, Fontana, Heart Warming, Galaxy, Rem, Lemco, Sims, Chart, Mercury/Wing)

CLEVELAND

Benart Dist. Co.
620 Frankfort Ave.
Arthur Freeman—621-4547
(Argo, Blue Note, Command, Disneyland, Era, Gordy, Grand Award, Mahalo, Sar, Sun, Tamla, Stella, Tally, D-Town, NPC, Manogram, VIP)

Capitol Records Dist. Corp.
738 W. Superior
Dick Bethel—241-2670
(Capitol, Angel, EMI, Ludix)

Cleve-Disc Dist. Inc.
155 East 33rd St.
Godfrey H. Dickey—391-1320
(ABC, Warner, Reprise, Atco, Epic, DGG/Archive, Westminster, London Group, Regina, Impulse, Original Sound, Tollie, Herald/Ember, Golden Crest, Colpix, 20th C-F)

Concord Dist. Co.
620 Frankfort Ave.
Arthur Freeman—621-7274
(Age, Almont, Annette, Aura, Boyd, Broadway, California, Chatahoachie, Crackerjack, Crusader, DFD, Dance-Along, Doota, Dyno, Faro, Fleetwood, Formal, Fortune, Golden Eagle, Good Time Jazz, Gospel, Gudden, Hall, Hallway, Hollywood, Hudson, Innis, Jamie, L.G., Leo Cam, Melic, Montel, Motown, Nashville, Pacific Jazz, Philes, Powertree, Rave, Regent, Riviera, Romulus, Savoy, Sharp, Sanja, Specialty, Starday, Stinson, Sue, Symbal, Teardrop, Teia, Towne House, U.S.A., Vicki, Wax, Wheeling, World Pacific)

Decca Dist. Corp.
746 W. Superior Ave.
Bill Green—621-9770
(Decca, Coral, Brunswick, Vocalin, London, Richmond, Telefunken, Argo, Caedmon, Listen & Learn)

Grossman Music Corp.
740 Bolivar Road
Al Diamond—TO 1-3900
(Music Minus One, Golden Crest, Grand Award Artist)

King Records Inc.
1714 Chester Ave.
Anthony Dercote—SU 1-4024
(King, Federal, Deluxe, Bethlehem, Audio Lab, Candee, 4-Star, Kem, Fairlane)

Main Line
1260 East 38th St.
Ed Rosenblatt—EX 1-1800
(Cameo, Parkway, Mercury, Smash, Kapp, MGM, Verve, Laurie, Amy, Mala, Duke, Peacock, Elektra Living Language)

Seaway Dist. Co. Inc.
3142 Prospect
Sam Davis—EX 1-7300
(Ad Lib, Ambassador, Arlen, Artia, Atlantic, Audic Fidelity, Battle, Blast, Butane, Canadian American Celeste, Coronet, Correctone, Crown, Daisey, Dana Dart, Delta International, Diamond, Dimension, Dot Disneyland, Dynadisc, Design, Eurotone, Flip, Focus Forum, Folkways, Gallant, Gateway, Golden Crest Gwen, Hamilton, Hilltop, Jay Jay, Jastie, Jubilee, Keetch, Kent, Komel, Lebo, Tam Lehrer, Lennox, Los Nite, Lupine, M & H, Music Minus One, Mr. Maestro Mutual, Melic, MVM, Old Town, Prat, Parliament Prestige, Puppy, Reccoton, Replagle, Scepter, Somerset Spinorama, Stax, Science, Scape, Sir, Simms, Spoke Arts, Swan, Tangerine, Thelma, Tiger, Time, Urania Unical, Vax, VJane, Wand, World Artists, Wynote)

OKLAHOMA

OKLAHOMA CITY

B & K Dist. Co.
129 N.W. 23rd
Bill Burton—JA 5-7509
(MGM, Liberty, ABC, Parkway, Cameo, Reprise, Roulette, Chancellor, Swan, Duke, DelFi, Dalton, Blot Jamie, Diamond, Command, Grand Award, Kapp, Living Language, Philes, Sue, Peacock, Old Town, Alton Valt, Impulse, Disneyland, Buena Vista, Golden, Chorea, Dunes, Big Top, Mala, Amy, Dimension, Monogram, Gudden, Back Beat)

Dulaney's Man. & Dist.
100 N.W. 44th St.
Clyde C. Ball—JA 8-0511
(RCA Victor, RCA Camden, Fraternity, Colpix)

Miller-Jackson Co.
111 East California
Bill Hill—CE 5-1486
(Columbia, Epic, Okeh)

Oklahoma Record & Supply Co.
18 N.E. 48th St.
P.O. Box 3313
R. C. Marquiss—JA 5-3325
(Mercury, Warner Bros. London, Audio Fidelity, Somerset, Stereo Fidelity, Smash, London American Group, Sun, Richmond, Monument, Jubilee, 20th C-F Wing)

Sonart Dist. Corp.
133 N.W. 23rd St.
Peggy Sullivan—JA 4-3993
(Apollo, Artia, Arvee, Blue Note, Coedman, Con Amer, Caprice, Cimarron, Class, Concert Disc, Congress, Crestview, Composers Recording Society, versaphone, Daco, Delden, Distinguished, Recordings Domain, Dyer-Bennet, Elektra, Enith, Everest, Faber Folkways, Fraternity, Headline, Hickory, HiFi, Jase Kiddie Korner, Laurie, Legrand, Marsh, Minaret, MMO, Norman, Prestige, Project, Redcoast, Riverside, Starday, Stereoditties, Tri-Disc, Troy, Vanguard Verve, World Pacific, Zen)

OREGON

PORTLAND

B.G. Record Service
2113 N.W. Northrup
Mrs. B. Gribble—CA 8-6584
(Arvee, Audio Book, Backbeat, Bigtop, Children's Record Guild, Colonial, Conversaphone, Dot, Dubs Dunes, Dyer-Bennett, Earl Nightingale, Elektra, Compaser's Recordings, Folkways, HiFi, Kandy, Living Language, Nashboro, Nina, Old Town, Peacock, Philips Int'l, Rainbow, Sue, Standard, Starday, Sun Stereoditties, Tradition, Vanguard, Vax, Wallis Young Peoples Records)

North Pacific Supply Co. Inc.
2950 N.W. 29th Ave.
Harry Solvus—228-9576
(RCA Victor, RCA Camden)

PENNSYLVANIA

BETHLEHEM

Rave Dist. Co.
938 Sullivan St.
Joe Timmer—868-9315
(Apon, B & F, Dala, Rex, Glo, Jay Jay, Chicago Dyno, Rave, Hazam, Request, Universe, Edelweiss Polkaland, R.E.F.)

HARRISBURG

D & H Dist. Co. Inc.
2525 N. 7th St.
David Press—236-8003
(RCA Victor, RCA Camden, Mercury, Wing, 20th C-F, Ric, Cumberland, Jay Jay, Rave, Buch, Budget Lines, Stella, Gateway)

AL HIRT



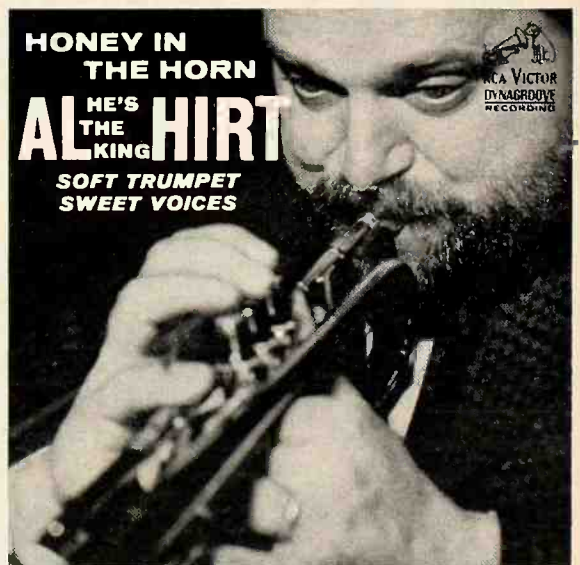
3 BIG ALBUMS FROM "THE HORN"



LPM/LSP-2965





LPM/LSP-2917



LPM/LSP-2733

RCA VICTOR

 The most trusted name in sound 

IT'S YOUR MOVE!

LET THE LEADER
MOVE YOUR LABEL!

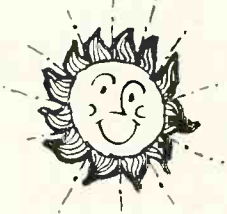
#1

- IN SALES
- IN PROMOTION
- IN MARYLAND, THE DISTRICT, VIRGINIA AND WEST VIRGINIA

General
HENRY NATHANSON, PRES.
2329 PENNSYLVANIA AVE. BALTIMORE 17, MD. NO. 9-6411

DISTRIBUTING
CO., INC.

ONLY THE SUNSHINE COVERS
FLORIDA BETTER THAN



STONE
DISTRIBUTORS, INC.

2 Branches Insure Complete Service

495 S.E. 10th Ct.
Hialeah, Fla.
(TU 7-7546)

56 Riverside Ave.
Jacksonville, Fla.
(AV 8-5000)

HENRY STONE — MILT OSHINS

New York's Oldest & Largest
Independent Distributor

MALVERNE
DISTRIBUTING INC.

- Al Hirsch
- Bill Shocket
- Jack Shocket

549 W. 52nd St. New York, N.Y.
AREA CODE 212 CO 5-1871

ACTION speaks louder than words

WENDY supplies the action through
AGGRESSIVE PROMOTION AND SALES

WENDY
DISTRIBUTORS

37 Williams St., Newark, N.J., (201) ME 3-5845, JERRY WINSTON

RECORD DISTRIBUTORS

and the lines they handle

PHILADELPHIA

A&L Dist. Inc.
1811 Fairmont Ave.
Al Melnick—PO 5-4300, PO 5-4121
(Adventure, Arc, Amy, Mala, After Hours, Surprise, Abbott, Alector, Arvee, Carlton, Conversaphone, Colonial, Standard, Collectors Guild, Concert Disc, Crestview, Daisy, Dimension, Documentary, Duo Disc, Elektra, Fantasy, Folkways, Galaxy, Glad Hamp, Golden Crest, Headline, Hi Fi, Jay Jay, Jay, KPM, Maxx, Monitor, Mr. Maestro, Music Minus One, Murlil, Nina, Nonsuch, Request, Rittenhouse, Richard Dyer Bennett, Select, Simon Sez, Spoken Arts, Summit, Tiger, Tikva, Tradition, Aravel, Avoca, Battle, Constellation, Delmark, Ebony, Enjoy, Eurtone, Falew, In, Jazlland, Piedmont, Realm, Riverside, Sea Horn, Sports of Champions, Sunny, T.C.F., Washington, Wanderland)

Capitol Records Dist. Inc.
2629 N. 15th St.
John Sammarino—BA 6-1500
(Capitol, Angel)

Chips Dist. Co.
808 N. Broad St.
Al Rosenthal—PO 9-5000
(Cameo, Congress, Disneyland, Era, Fraternity, Gateway, Hickory, Horizon, Motown, Parkway, Philips, Ric, Sar, Stacy, Sue, Swan, Tollie, Wyncole, Vee Jay, Vista)

Columbia Record Dist.
319 E. Chew St.
Ed Masterson—Gl 5-8010
(Columbia, Harmony)

Cosnat Dist. Corp.
1343 W. Cumberland St.
Dave Skolnick—BA 5-7428
(Atlantic, Roulette, Time, Sutton, Spinorama, Mr. Maestro, Guest Star, Dana, Jubilee, Josie, Crown, Coronet, Mark Fi, Twinkle, Winley, Sun, Gee, Roost, Tico, Forum, Mobile Fidelity, Grocci)

David Rosen Inc.
835 N. Broad St.
Harry Rosen—CE 2-6905
(ABC Par, Argo, Challenge, Chess & Checker, Cover, Command, Cub, Europa, Fleetwood, Gaylord, Grand Award, Impulse Kapp, Monument, Reprise, Sound Stage 7, Sure, Tangerine, Valiant, Warner Brothers, Westminster, Zondervan)

Decca Dist. Corp.
46-50 N. 6th St.
W. J. Donovan—WA 2-5659
(Decca, Coral, Brunswick, Vocalion, Listen & Learn)

King Records
1242 N. Broad St.
Joe Bertote—CE 6-8408
(King, Federal, Deluxe, Bethlehem, Fairlane, Kem, Huron)

Lesco Dist.
17 S. 21st St.
Edw. D. Cahn—LO 3-6127
(Vox, Archive, Deutsche Grammophon, Lyricord, Eterna, Experience Anonyme, Crown, Vernon, Diplomat, Guest Star, Peter Pan, Ambassador, Canary Bird, Parakeet, Hot Rod 45's, Sports Car 45's, Lesco, Rosemant, Ceira, Pathways of Sound, Stinson, Universe, Arhaolie, Folk Lyric)

Main Line Dist. Inc.
2450-52 N. Broad St.
Barry Galder—BA 8-1375
(Taml, Gordy, Nashboro, Excella, Scepter, Distinguished, Linda, Hob, Starday, Dooto, Crown, Strand, SPQR, Chairman, Garpax, SCA)

Marnel Dist. Co. Inc.
2512 N. Broad St.
Nelson Verbill—PO 9-2500
(Audio Fidelity, Asot, Apollo, Blue Note, Bonnie, Cambridge, Carlton, Choice, Caedmon, Calpix, Christian Herald, Clan, Epic, Everest, Fiesta, Gospel, Imperial, K&H, Lawn, Laurie, May, Mint, Parliament, Perfect, Regent, Savoy, Science Material, Sharp, Stereoditties, UA, Vanguard, Bach Guild, World Wide)

Raymond Rosen & Co. Inc.
51st & Parkside
Paul Knowles—TR 8-2200
(RCA Victor, RCA Camden, Mercury, Wing, London, Int'l, Richmond, Telcelunken, MGM, Verve)

Saul Lampert, Inc.
1242 W. Girard Ave.
Saul Lampert—CE 2-4269
(Lenox, Aikens, Lafayette, Bandbox, Can-Amer, Diamond, Dictation, Disc, Duke, Glodus, Joy, KC, Tahoe, Palomar, Press, MOC, Keith, Mascot, Musicnote, Onerful, Peacock, Prestige, New Jazz, Moodsville, Tru-Sound, Swingsville, Carib Corp, Golden Wing, Jamie, Guyden, Hull)

Universal Record Dist.
919 N. Broad St.
Lew Rakliif—CE 2-3333
(Atco, A&M, Cadence, Can-Amer, Coed, Contemporary, Del Fi, Jamie, Guyden, Old Town, Original Sound, Phlles, Pacific Jazz, Smash, Scepter, Wand)

PITTSBURGH
Capitol Records Dist. Corp.
110 St. Joseph St.
Dennis Letzler—431-5803
(Capitol, Angel)

Columbia Record Dist.
Porter Bldg.
James K. Winston—261-2844
(Columbia, Harmony, Epic, Okeh)

East Coast Dist.
633 Liberty Ave.
(Dooto, Commodore, Fax, K&H World Pacific, GNP)

Eckhardt & Co.
347 Bouquet St.
James K. Winston—683-6444
(Columbia, Epic, Harmony, Okeh)

Fenway Record Corp.

1601 5th Ave.
Herbert S. Cohen—391-3973
(Amy, Argo, Atlantic, Audio Fidelity, Blue Note, Cadence, Checker, Chess, Chattahoochee, Congress, Constellation, Cortland, Crusader, DCP, Del-Fi, Diamond, Dimension, Everest, Fabar, Fantasy, Golden Crest, Golden World, Gordy, Guyden, Jay Jay, Kapp, Mala, Motown, Musicor, Musicnote, Old Town, Red Bird, Roulette, Savoy, Scepter, Taml, Time, UA, Wand, World Artist, 20th CF)

Hamburg Bros. Inc.
213 Galveston Ave.
Mart J. Locker—322-2400
(RCA Victor, Camden, Victrola, Groove, Liberty, Dalton, Colpix, Disneyland, Coed, Crescendo, Fortune)

King Records Inc.
30 Pride St.
Lou Walker—AT 1-3443
(King, Federal, Bethlehem, Four Star, Audio Lab)

Bill Lawrence Inc.
1409 5th Ave.
Dick Zimmer—471-1006
(ABC Par, Philips, Vanguard, Jubilee, Dana, Harold Ember, Duke, Peacock, Monitor, Golden, Caedmon, A&M, Apon, Prestige, World Pacific, Starday, Mr. Maestro)

Standard Dist. Co.
1705 5th Ave.
Lee Levine—281-8831
(Warner Bros., Cameo-Parkway, Vee Jay, Atco, Laurie, Command, Era, Smash, Jamie, Challenge, Tollie, Reprise, Bev-Mar, Imperial, Kent)

RHODE ISLAND

PROVIDENCE

Eddy & Co. Inc.
43 Hospital St.
Haig Yaghoobian—GA 1-2045
(RCA Victor, RCA Camden)

TENNESSEE

KNOXVILLE

McClung Appliances
310 Georgia St.
Albert W. Smith—524-1811
(RCA Victor, RCA Camden)

MEMPHIS

Capitol Record Dist. Corp.
1792 Latham St.
Roger Berkley—WH 8-6713
(Capitol, Angel)

Columbia Mid-South
37 E. Carolina Ave.
Tom Croft—525-7741
(Columbia, Epic, Okeh)

King Records Inc.
1144 Union
Bob Dunn—275-3487
(King, Federal, Deluxe, Bethlehem, Audio Lab)

McDonald Bros. Co. Inc.
994 S. Bellevue
Chas. Smith—948-2771
(RCA Victor, Mercury, Smash, Colpix, Monument)

Music Sales Co.
1117 Union Ave.
Leon McLemore—276-1776
(ABC Par, Command, Impulse, Imperial, Atco, Taml, Motown, Scepter, Chess, Checker, Argo, Stax, Roulette, Gone, End, Hi, Del Fi, Disney, Cameo, Parkway, Diamond, Phlles, Son, Philips, Jamie, Cadence, Audio, Vee Jay, Jubilee, 20th Fox, Starday, Swan, KC, Golden)

Record Sales Corp.
1070 Union Ave.
J. Stanley Terry—272-3049
(Atlantic, Liberty, Imperial, Warner Bros., Reprise, Valiant, Dalton, Double L, Duke, Peacock, Era, Kapp, Kent, Dimension, Original Sound, UA, Musicor, Living Language, Grown, Hilltop, Red Bird, World Artists, Tollie, Vee Jay, Backbeat, Congress, Minit, Carretl, Instant, Stacy, Teardrop)

Stratton Hardware Co.
37 E. Carolina
Jack D. Brown—JA 5-7741
(Decca, Coral, Brunswick, Contemporary, Good Times, Jazz, Elektra, Crestview)

NASHVILLE

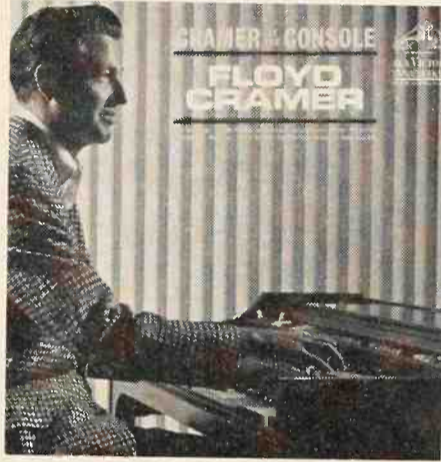
Dot Records Dist. Co.
535 4th Ave. So.
Jim Wardlaw—255-5451
(Dot, Hamilton)

Ernie's Record Mart
179 3rd Ave. North
Ted Adams—256-2916
(Nashboro, Excella, Chess, Checker, Argo, Duke Peacock, Sims, Atlantic, Atco, Stax, Lupine, Capitol, RCA Victor, Columbia, Decca, Epic, Okeh, Monument, Kapp, Mercury, Smash, ABC Par, Kent, Montel, Symbol, Sue, UA, Tollie, Vee Jay, Scepter, Wand, Starday, Crown, Cracker Jack, J&S, Volt)

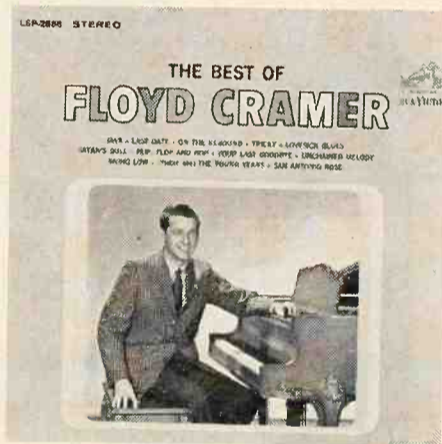
Music City Record Dist. Inc.
127 Lafayette St.
Hutch Carlock—255-7315
(ABC Par, Atlantic, Audio Book, Cameo, Chairman, Chancellor, Circle, Cortland, Darcey, Dade, Dial, Disneyland, Era, Excella, Fabar, Fantasy, Felsted, Fraternity, Galaxy, Garpax, Gaylord, Hallway, Hi, Hi Fi, Hob, Instant, Jubilee, Kapp, Kent, Laurie, Lawn, Lecom, Legrand, Lupine, Mercury, Minaret, Mac, Monument, Nashboro, Onerful, Original Sound, Parkway, Phlles, Philips, Press, Ram, Rust, Sar, Scepter, Serac, Sims, Smash, Spokane, Specialty, SPQR, Starday, Stax, Sun, Swan, Swingin, Tilt, Vanguard, Vault, Visto, Volt, Wand, Watch)

Cash Box—August 15, 1964

CONSISTENTLY
TOPS
FLOYD CRAMER
SIMPLICITY • MUSICIANSHIP • SALEABILITY





LPM2883—LSP2883



LPM2888—LSP2888

EXCLUSIVELY

RCA VICTOR

 The most trusted name in sound 



RECORD DISTRIBUTORS AND THE LINES THEY HANDLE

NASHVILLE (Con't.)

Southern Record Dist.
467 Chestnut St.
Howard Allison—254-1991
(A&M, Ace, Alley, Almo, Argo, Arlen, Arack, Amy, Age, Backbeat, Battle, Briar, Blue Note, Bell, Brent, Barry, C), Carlton, Checker, Chess, Chief, Challenge, Choise, Can Amer, Constellation, Colpix, Coed, Congress, Crackerjack, Crusader, Cricket, Contempo, Del Fi, Doisy, Diamond, Dimension, Dalton, Daota, Donna, Dare, Duke, Deutsche Grammophon, DCP, Ember, End, Everest, GNP, Gordy, Gin, Golden Crest, Gold, Garrett, Guyden, Gone, Glover, Golden World, Herald, Heritage, Hickory, Hilltop, Imperial, Inn, Jamie, Josie, Joy, Jewel, J&S, Kenwood, Liberty, Little Golden, Lennox, Lemay, Liberty Bell, MGM, Mala, Michele, Matown, Melody, Marc, Old Town, Oldie 45, Off Beat, Peacock, Philips, Pen, Premium, Peter Pan, Red Bird, Riviera, Riverside, Regent, Roulette, Roost, Savoy, Saber, Stacy, Simon Says, Select, SPQR, Soma, Sue, Songs of Faith, Song Bird, Spot, Symbol, Tangerine, Tamla, Tuff, Tollie, Todd, Teardrop, Trinity, Tiger, Time, Tri Disc, Tru Gospel, 20th Fox, UA, USA, Van Dan, Vee Jay, Verve, Washington, Wonderland, World Artist)

TEXAS

DALLAS

Adleta Co.
1914 Cedar Springs
David Eisenloh—RI 1-3151
(RCA Victor, RCA Camden, Disneyland, Buena Vista)

Best Record Dist. Co.
1327 Chemical St.
Kerry Charlton—ME 1-0660
(Challenge, Crown, Design, Disneyland, Doala, Grand Prix, Hickory, Hi Fi, Joy, Rendezvous, Starday, Valiant, Vista, Warner Bros., Wonderland)

Big State Dist. Co.
1337 Chemical St.
Bill Emerson—ME 1-1100
(ABC Par, Alco, Atlantic, Cadence, Calico, Carlton, Challenge, Chancellor, Class, Coed, Colpix, Cub, Del Fi, Dore, Ember, Epic, Fraternity, Guyden, Imperial, Jamie, Jaro, Kapp, Laurie, Liberty, London, MGM, Madison, Mala, Nashboro, Palette, Parkway, Philips, Int'l, Richmond, Roulette, Smosh, Stereoditties, Time, Top Rank, 20 CF, UA, Vee Jay, Warwick)

Calmar Dist. Co.
2404 Farrington
Bill Caldwell—ME 1-3820
(Mercury, Smash, Warner Bros., Challenge, Valiant, Audio Fidelity, Reprise, Hickory, Starday, Stereo Fidelity, Somerset, Time, Strut, Curley Q)

Capitol Record Dist.
5105 Lakawana Drive
Marvin Beisel, DSM—JE 7-1890
(Capitol, Angel)

Columbia Record Dist.
2603 Farrington
Dan Sullivan—ME 1-5680
(Columbia, Epic, Ok)

Decca Dist. Corp.
139 Cole St.
C. E. McNabb—RI 2-3739
(Decca, Coral, Brunswick, Listen & Learn, Good Time Jazz, Elektra, Contemporary)

Dot Dist. Corp.
1347 Chemical
John P. Vesco—ME 1-0630
(Dot)

King Records Inc.
1632 Irving Blvd.
Phil Archer—RI 8-2756
(King, Bethlehem, Audio Lab, Deluxe, Federal)

EL PASO

M. B. Krupp Dist. Inc.
311 S. Santa Fe St.
M. B. Krupp—KE 2-4961
(Atlantic, Hi Fi, Dot, Alco, Argo, Ideal, Sue, Joy, Audio Fidelity, Sar, Imperial, Sun, Joy, Cameo, Colonial, Jamie, Swan, Le Grande, Chess, Colpix, Jubilee, Tamla, Minit, Checker, Wand, Del-Fi, Laurie, Del Valle, London, Warner Bros., Donna, Tom Lehr Yucca, Duke, Miami, Ember, Matown, Gum, Era, Old Town, Starday, Fantasy, Parkway, Disney, Fire, Peacock, Vista, Fury, Project, Big Top, Falcon, Roulette, Dootone, Hickory, Scepter, Dore)

Sunland Supply Co. Inc.
2227 Texas Ave.
Richard Kalina—533-5901
(ABC Paramount, Bethlehem, Command, Chancellor, Grand Award, King, Lion, Living Language, Artie, Audio Book, Beltane, Boston, Bruno, Caedman, Cricket, Cub, Deluxe, Federal, Felsted, Folkways, Four Star, Hi, Impulse, Monitor, Monument, Children's Record Guild, Golden Crest, Living Literature, Young Peoples Records)

HOUSTON

Central Sales
2104 Leeland
Geo Jamail—CA 4-2626
(Blue Note, Hi Fi, Doota)

H. W. Daily, Inc.
314 East 11th
Bud & Dan Daily—UN 1-6868
(ABC, A&M, Almo, Amy, Betty, Canadian American, Cadence, Cameo, Chancellor, Chattahoochee, Cabra, Command, Congress, Xontempo, Crescendo, D, Del-Fi, Delreco, Diamond, Double L, Era, Excello, Fantasy, Fraternity, Garrett, Guyden, Galaxy, Hickory, Hilltop, Impulse, Imperial, Jamie, Jay, Jubilee, Kapp, Laurie, Le Com, Legrand, London, Mala, Minit, Marc, Musicar, Nashboro, Old Town, Parkway, Philips, Prestige, Rust, Roulette, Sunglow, Tangerine, 20th C-F, United Artists, Van, Viking, VeeJay)

Dot Records Inc.
1400 Cullen
Jim C. Wardlow—CA 2-2363
(Dot Crescendo, Pacific Jazz, World Pacific)

King Records Inc.
2000 Polk
Paul Sheffield—CA 8-7785
(King, Federal, Audio Lab, DeLuxe, Queen, Four Star, Bethlehem)

United Record Dist. Co.
1613 St. Emanuel
Steve Pencie—CA 8-8151
(Acapella, Argo, All Boy, Atlantic Jazz, Alco, Apollo, Aldex, Age, Atlantic, Astro, Alon, Audio F., Bright Star, Best, Back Beat, Buckley, Bellaire, Cyclone, Capri, Coaster, Cracker Jack, Chappel, Checker, Celeste, Chess, Colpix, Chestnut, Circle, Canyon, Ced-wicke, Cue, Chairman, Daisy, Downey, Diamond, Domain, Derby, Dominion, Dial, Dade, Duke, Dimension, Eastern, Everest, Ember, Eric, Enjoy, Express, Fratic, Faber, Folk Festival, Felsted, Fox, Gem, Gallant, Golden Eagle, Gospel, Gorpax, Gemini, Goy-lard, Gordy, Gapaca, Gold Band, Gold Wax, Golden World, Hall, Heidi, Herald, Hermitage, Hi, Instant, Imick, JZ Jin, Jet Stream, Jay, Jewel, Jamie, Josie, Kirk, Kent, Knight, Keetch Kash, Lori, Lonor, Lawn, LK, Lyric, Lupine, LA, Lou, Linn, Monument, Minaret, Matown, Melody, Michelle, Mantel, Mona, Mac, Mar-lin, Mesa, Moonglow, Melic, Nola, Neal, Norton, Pen, Praise, Project, Palomar, Paradise, Pla Boy, Peacock, Parrot, Rice, Red Bird, Regent, Raya, Rivi-ero, Reprise, Renner, Sincere, Sun, Sue, Shane, Sym-bal, Swallow, Savoy, Swon, Sharp, Shah, Select, Sar, Specially, Serack, Sound Stage 7, Star Time, Siano, Song Bird, Shirley, Scepter, Sims, Space, Sure Shot, SPQR, Stax, Seville, Sarg, Sabra, Terrace, Tiger, Tam-lia, Tear Drop, Typhoon, Tuff, Trinity, Triumph, Ty Tex, Towne House, Top Artists, Tip Top, Twist, Tollie, USA, Eastern Modern, Vault, Valiant, Volt, Ventural, Vip, Vest, Valerie, World Artists, Wanda, Warner Bros., Watch, West Bay, Whiz, Wand)

J. A. Walsh & Co.
4301 Golf Freeway
W. L. Whitehead—CA 3-4281
(RCA Victor, RCA Camden, Groove)

SAN ANTONIO

H. W. Daily, Inc.
305 S. Main
John Bullock—CA 7-7652
(ABC Paramount, A & M, Ava, Battle, Babbins, Big Top, Cadence, Cameo, Carlton, Charlie Parker, Chan-celler, Choro, Cimaron, Cobra, Command, D, Dart, Del Fi, Diamond, Dunes, End, Era, Eric, Excello, Felsted, Gregorm, Guyden, Hickory, Jamie, Impulse, Jubilee, La Louisianne, Laurie, Le Com, Le Grand, London, MGM, Manogram, Musicar, Nashboro, Old Town, Parkway, Philips, Prestige, Princess, Riverside, Roulette, Sue, Tiger, 20th C-F, United Artist, Van, Vanguard, VeeJay, Verve, Westminster)

Santone Sales Co.
412 S. Main Ave.
Louis N. Jamail—CA 7-5181
(Capitol)

Perry Shankle Co.
1801 S. Flores
J. J. Schneider—CA 3-1801
(RCA Victor, RCA Camden, RCA Mexicana, Liberty, Dalton, Double L, World Pacific, Pacific Jazz, Disney-land, Peerless, Ideal, Lyric, Fidelitone)

Tanner 'N Texas
1422 W. Poplar
Chas. Cole—PE 2-8072
(Golden, Falcon, TNT, Word, Simon Says)

SAN BENITO

Rio Grande Music Co.
P.O. Box 861
Paco Betancourt—EX 9-1471
(Ideal, Alfa, Columbia, Corona, Colonial, Coast, Cima, Del Valle, Dela, Del Mar, Gaviota, Gabe, Lira, Napoli, Norteno, Ora, Popular, Pegasus, Rio, Rosino, Sombrero, Teardrop, Tarero, Impala, Miami, Bego, Falcon, RCA Victor, Musart, Peerless)

UTAH

Cardova's Importers & Dist.
543 West 3rd N.
Carl C. Cardova—355-0642
(Falcon, Branco, Del Valle, Columbia, Mexican, Peer-less, Musart, Colonial, Ideal, Napoli, Corona, Nor-teno, Lira, Sombrero, Orfean, Eco, Victor Mexican, Bego, Ora, Del Norte, Fuentes)

Great Western Record Dist. Corp.
1544 S. Redwood Road
Ray Peterson—486-0735
(United Artists, MGM, Cub, Choro, Ava, Colpix, Jubilee, Disneyland, Laurie, Rust, Legrand, Swan, Cim-Sims, Faber, A & M, Era, Todd)

Huish Dist. Co.
2525 S. 8th West
Ross J. Davis—486-7611
(RCA Victor, RCA Camden, Philips, Vanguard, Cameo-Parkway, Riverside)

VIRGINIA

Richmond

Allen Dist. Co. Inc.
3409 W. Leigh St.
Milton Sinsheimer—EL 5-7896
(London, Richmond, 4 Phase, Argo, Classics, Telefun-ken, Sun, Original Sound, Colpix, 20th C-F, Design, Crown, Somerset, Borderline, World Artist, Fraternity, Hi, Savoy, Caedman, Folkway, Gospel, Peter Pan)

Goldberg-Tiller Corp.
959 Myers St.
Gordon Mancure—EL 8-2321
(Columbia, Epic, Okeh)

WASHINGTON

SEATTLE

Capital Records Dist. Corp.
1920 Terry Ave.
Margo Sires—MA 3-1920
(Capitol, Angel, EMI)

C & C Dist. Co.
1000 1st St.
Lou Lovinthal—MU 2-7188
(Atlantic, Dot, Jamie, Jubilee, Liberty, MGJ, Roulette, Swan, Verve)

Craig Corp. Independent Record Sales

1021 East Pine St.
Jerry Dennon—EA 4-3939
(Annette, A & M, Almo Int'l, Arlen, Audio Recording Arc, Apollo, Circa, Chart, Charter, Congress, Counte-point, Dart Record Sales, Dore, Everest, Ember, Er Fraternity, Faber, Gardena, Hall, Hall-Way, Heral Instant Language, Jerden, Koy-Bee, Kash, Leco Okeh, Original Sound, One-Deful, Prestige, Phille Phil Spector Records, Pacific Jazz, Regina, Reque Sims, Specially, Simon Says, Scepter, Spokane, T Disc, Teardrop, Wand, World Pacific, Panarama, F Corners, Almont, Omen)

Craig Corp.
1021 East Pine St.
James Fuscald—EA 4-3939
(Columbia, Epic, A & M, Apollo, Everest, Ember, Er Faber, Fraternity, Gardena, Herald, Original Sour Pacific Jazz, Philles, Prestige, Request, Scepter, Sim Says, Sims, Specially, Wand, World Pacific, Jerde Congress, FM)

Decca Dist. Corp.
3131 Western Avenue
Ribert Gardner—AT 4-8060
(Decca, Coral, Brunswick, Listen & Learn)

Fidelity Electric
5301 Shilshole Ave. N.W.
W. J. Tolles—SU 4-9100
(RCA Victor, RCA Camden, Victor, Groove, Come Parkway, Arco, Parliament, Supraphon, Blue No-Philips, 40th State (Hawaian), Fairmont, Rivier OfBeat, Jazzland, Wonderland, Washington, Balt Monilla, Tareador, Catton, Kapp, Hi Fi, Life, Ann Limelle, Vax, Harizan, Oldies 45, Realm, Childre Record Guild, Young Peoples Records, Living Le-ague, Living Literature, Sports Champions, S Star, Tollie, Uranio, Wyncate)

Huffino Dist. Co.
3131 Western Avenue
Andy Huffine—AT 4-8633
(Amy, Audio Fidelity, Colpix, Crescendo, Dimensi-GNP, Gordy, Hickory, Mala, Matown, MMO, Tom VeeJay, Westminster)

Music Dist.
3711 Hudson
Stan Sulman—PA 5-0070
(Mercury, Imperial, Cadence, Riverside, Grand Avc Prestige, Command, Reprise)

WISCONSIN

MILWAUKEE

Beckerman Dist. Inc.
423 No. 3rd St.
Harry Beckerman—271-1730
(Amy/Mala, Audio Fidelity, Canadian Americ Cortland, Colpix/Dimension, D.C.P., Doota, Eyes Europa, Fiesta, Scepter/Wand, Soma Record Stereoditties, Tallie, Vee Jay)

Marley-Murphy Co.
5151 West State
H. F. Auduchon—453-7200
(Columbia)

John O'Brien Dist. Inc.
2830 W. Vliet St.
John O'Brien—DI 4-3560
(Argo, Atlantic, Blue Note, Cadence, Carlton, Ch er, Chess, Concert Disc, Del-Fi, Donna, Dicta Disc End, Everest, Faber, Fantasy, Gone, Ge GNP, Guyden, Hi-Fi, Hollywood, Imperial, Ja Jay, Kandy, Life, Lupine, Minit, Musicar, Old Tc Original Sound, Pagant, Philles, Pip, Polka-Prestige, Roast, Roulette, Select, Smosh, Specie Starday, Stax, Tico, Tamla, 20th C-F, Time, Ur Artists, VeeJay)

Taylor Electric Co.
4080 N. Ft. Washington Road
J. A. Taylor—WO 4-4321
(RCA Victor, RCA Camden)

PUERTO RICO

BAYAMON

Fortaleza Record Dist. Inc.
P.O. Box 612
Tony Rivera—785-9966
(Audio Fidelity, Time, Stereo Fidelity, Jubilee, day, Hilltop, Whitehall, Wyncate, Swan, MMO, Dimension, Coed, Sue, Dawn)

IN PITTSBURGH

WHOEVER IT USED TO BE—

IT IS AS OF NOW—

AND WILL BE IN THE

REMAINING FUTURE (A G)*

BILL LAWRENCE, INC.
SERVING 3 1/2 MILLION
IMPORTANT RECORD
CUSTOMERS

WITH TOP SALES PERSONNEL
DELIVERY TRUCKS LOADED
WITH MERCHANDISE

NEW ENERGY—
NEW IDEAS
BE WHERE THE
FUTURE IS

BILL LAWRENCE

1409 FIFTH AVE.
PITTSBURGH 19, PA.
GR 1-1006

* A G—AFTER GOLDWATER

FOR THE PUSH YOUR RECORDS

NEED IN PROMOTION,
MERCHANDISING & SELLING

Call: **Bob Levinson**

1030 Tremont Street
Boston 20, Mass.
Garrison 7-5060

BAY STATE
RECORD DISTRIBUTING CORP.

LAREDY has completed 9
successful years because
of REPUTATION, SERVICE
PROMOTION & SALES.

LAREDY
RECORD DIST., CORP.

46 Green Street
Newark, New Jersey
(201) MA 3-5984

WORLD WIDE FAVORITE

JIM REEVES

No. 1
European
Hits

**I LOVE YOU
BECAUSE**

**I WON'T
FORGET YOU**

No. 1
U.S. Hit Single

I GUESS I'M CRAZY

No. 1
U.S. Hit Album

MOONLIGHT and ROSES



RCA VICTOR
The most trusted name in sound

Agent: ROY BAKER
Tel: 895-5484 895-5485
NASHVILLE, TENN.

GOLDEN ALBUMS

THE LIST OF ALBUMS BELOW REPRESENTS THOSE RELEASES THAT THE RECORD INDUSTRY ASSOCIATION OF AMERICA (RIAA) HAS CERTIFIED AND AUDITED AS HAVING EACH SOLD AN AMOUNT WORTH AT LEAST \$1 MILLION AT FACTORY PRICES.

1958

OKLAHOMA—Gordon MacRae—Capitol WAO-595

1959

HYMNS—Ernie Ford—Capitol T-256
 JOHNNY'S GREATEST HITS—Johnny Mathis—Columbia CL-1133
 MUSIC MAN—Original Cast—Capitol WAO/SWAO-990
 SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1160/CS-8004
 SOUTH PACIFIC—Rodgers & Hammerstein—RCA Victor LOC/LSO 1032
 PETER GUNN—Henry Mancini—RCA Victor LPM/LSP 1956

1960

STUDENT PRINCE—Mario Lanza—RCA Victor LM-1837
 60 YEARS OF MUSIC—Honoring 30 Great Artists—RCA Victor LM-6074
 ELVIS—Elvis Presley—RCA Victor LPM-1382
 PAT'S GREAT HITS—Pat Boone—Dot 3071/25071
 KINGSTON TRIO AT LARGE—Kingston Trio—Capitol T-1199
 KINGSTON TRIO—Kingston Trio—Capitol T-996
 MORE SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1243/CS-8043
 HEAVENLY—Johnny Mathis—Columbia CL-1351/CS-8152
 WARM—Johnny Mathis—Columbia CL-1078/CS-8039
 LOVE IS THE THING—Nat King Cole—Capitol W-824
 HERE WE GO AGAIN—Kingston Trio—Capitol T-1258
 FROM THE HUNGRY I—Kingston Trio—Capitol T-1107
 SOUND OF MUSIC—Original Cast—Columbia KOL-5450/KOS-2020
 MERRY CHRISTMAS—Johnny Mathis—Columbia CL-1195/CS-8021
 CHRISTMAS SING ALONG—Mitch Miller—Columbia CL-1205/CS-8027
 STILL MORE I SING ALONG—Mitch Miller—Columbia CL-1283/CS-8099

1961

CALCUTTA—Lawrence Welk—Dot DLP-3359/ST-25359
 COME DANCE WITH ME—Frank Sinatra—Capitol W-1069/WS-1069
 SOLD OUT—Kingston Trio—Capitol T-1352/ST-6352
 GLENN MILLER STORY—Glenn Miller Orchestra—RCA Victor LPM-1192
 CHRISTMAS CAROLS—Mantovani—London LL-913/PS-142
 THEATRE LAND—Mantovani—London LL-1219/PS-125
 FILM ENCORES VOL. I—Mantovani—London LL-1700/PS-124
 GEMS FOREVER—Mantovani—London LL-3032/PS-106
 STRAUSS WALTZES—Mantovani—London LL-685/PS-118
 SPIRITUALS—Ernie Ford—Capitol T-818
 ELVIS' GOLDEN RECORDS—Elvis Presley—RCA Victor LPM-1707
 BELAFONTE AT CARNEGIE HALL—Harry Belafonte—RCA Victor LOC-6006/LSO-6006
 TCHAIKOVSKY CONCERTO—Van Cliburn—RCA Victor LM-2252/LSC-2252
 ENCORE-GOLDEN HITS—The Platters—Mercury MG-20472/SR-60243
 BLUE HAWAII—Elvis Presley—RCA Victor LPM-2426/LSP-2426
 HOLIDAY SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1701/LS-8501

1962

PARTY SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1331/LS-8138
 MORE JOHNNY'S GREATEST HITS—Johnny Mathis—Columbia CL-1344/LS-8150
 WEST SIDE STORY—Original Cast—Columbia OL-5230/OS-2001
 CAMELOT—Original Cast—Columbia KOL-5620/KOS-2031
 FLOWER DRUM SONG—Original Cast—Columbia OL-5350/OS-2009
 THEME FROM A SUMMER PLACE—Billy Vaughn—Dot 3276/25276
 BLUE HAWAII—Billy Vaughn—Dot 3165/25165
 SAIL ALONG SILVERY MOON—Billy Vaughn—Dot 3100/25100
 BOB NEWHART BUTTON DOWN MIND—Bob Newhart—Warner Bros. W-1379/WS-1379
 SATURDAY NIGHT SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1414/CS-8211
 MEMORIES SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1542/LS-8342
 SENTIMENTAL SING ALONG WITH MITCH—Mitch Miller—Columbia CL-1457/LS-8251
 STAR CAROL—Ernie Ford—Capitol T-1071/ST-1071
 NEARER THE CROSS—Ernie Ford—Capitol T-1005/ST-1005
 FRANK SINATRA SINGS FOR ONLY THE LONELY—Frank Sinatra—Capitol W-1053
 NICE 'N' EASY—Frank Sinatra—Capitol W-1417
 SONGS FOR SWINGIN' LOVERS—Frank Sinatra—Capitol W-653
 STRING ALONG—Kingston Trio—Capitol T-1407
 MUSIC, MARTINIS AND MEMORIES—Jackie Gleason—Capitol W-509
 MUSIC FOR LOVERS ONLY—Jackie Gleason—Capitol W-352
 JUDY AT CARNEGIE HALL—Judy Garland—Capitol WBO-1568
 HAPPY TIMES SING ALONG—Mitch Miller—Columbia CL-1568/CS-8368
 MEMORIES ARE MADE OF THIS—Ray Conniff—Columbia CL-1574/CS-8374
 CONCERT IN RHYTHM—Ray Conniff—Columbia CL-1163/CS-8022
 'S MARVELOUS—Ray Conniff—Columbia CL-1074/CS-8037
 MODERN SOUNDS IN COUNTRY & WESTERN MUSIC—Ray Charles—ABC Paramount ABC-410/ABCS-4
 BREAKFAST AT TIFFANY'S—Henry Mancini—RCA Victor LPM-2362/LSP-2362
 THIS IS SINATRA—Frank Sinatra—Capitol T-768
 BOUQUET—Fercy Faith Strings—Columbia CL-1322/CS-8124
 SO MUCH IN LOVE—Ray Conniff—Columbia CL-1720/CS-8520
 FAITHFULLY—Johnny Mathis—Columbia CL-1422/CS-8219
 SWING SOFTLY—Johnny Mathis—Columbia CL-1165/CS-8023
 OPEN FIRE, TWO GUITARS—Johnny Mathis—Columbia CL-1270/CS-8056
 PETER, PAUL AND MARY—Peter, Paul and Mary—Warner Bros. W-1449/WS-1449
 MY SON THE FOLK SINGER—Allan Sherman—Warner Bros. W-1475/WS-1475
 THE FIRST FAMILY—Vaughn Meader—Cadence CLP-3060

1963

WEST SIDE STORY—Original Soundtrack—Columbia OL-5670/OS-2070
 GLORIOUS SOUND OF CHRISTMAS—Eugene Ormandy—Philadelphia Orchestra—Columbia ML-57
 MS-6369
 1812 OVERTURE-TCHAIKOVSKY—Antal Dorati and The Minneapolis Symphony—Mercury MG-5001
 SR-90054
 EXODUS—Original Soundtrack—RCA Victor LOL-1058/LSO-1058
 CALYPSO—Harry Belafonte—RCA Victor LPM-1248/LSP-1248
 G. I. BLUES—Elvis Presley—RCA Victor LPM-2256/LSP-2256
 SEASON'S GREETINGS FROM PERRY COMO—Perry Como—RCA Victor LPM-2066/LSP-2066
 VIVA—Percy Faith—Columbia CL-1075/CS-8038
 THE MUSIC MAN—Soundtrack—Warner Bros. B-1459/BS-1459
 TIME OUT—Dave Brubeck Quartet—Columbia CL-1397/CS-8192
 I LEFT MY HEART IN SAN FRANCISCO—Tony Bennett—Columbia CL-1869/CS-8669
 ELVIS' CHRISTMAS ALBUM—Elvis Presley—RCA Victor LOC-1035/LPH-1951
 GIRLS, GIRLS, GIRLS—Elvis Presley—RCA Victor LPM-2621/LSP-2621
 BELAFONTE RETURNS TO CARNEGIE HALL—Harry Belafonte—RCA Victor LOC-6007/LSO-6007
 BELAFONTE—Harry Belafonte—RCA Victor LPM-1150
 JUMP-UP-CALYPSO—Harry Belafonte—RCA Victor LPM-2388/LSP-2388
 MOVIN'—Peter, Paul & Mary—Warner W/WS 1473
 EXODUS—Mantovani—London LL-3231/PS-224
 DAYS OF WINE & ROSES—Andy Williams—Columbia CL-2015/CS-8815
 MOON RIVER & OTHER GREAT MOVIE THEMES—Andy Williams—Columbia CL 1809/CS 8609
 HANDEL'S MESSIAH—Eugene Ormandy & Philadelphia Orch.—Columbia M2L 263/M2S 607
 CHRISTMAS WITH CONNIFF—Ray Conniff—Columbia CL 1390/CS 8185
 THE LORD'S PRAYER—Morman Tabernacle Choir—Columbia ML 5386/MS 6068
 PORGY AND BESS—Original Sound Track—Columbia OL 5410/OS 2016
 FOLK SONG SING ALONG—Mitch Miller—Columbia CL 1316/CS 8118
 IN THE WIND—Peter, Paul & Mary—Warner Bros. WB 1507/WS 1507
 SINGING NUN—Soeur Sourire—Philips PCC 203/PCC 603

1964

MY FAIR LADY—Original Cast—Columbia OL 5090/OS 2015
 JOHN FITZGERALD KENNEDY—A MEMORIAL ALBUM—Premier CXF 402099
 CAROUSEL—Film Soundtrack—Capitol W 694/SW 694
 THE KING AND I—Film Soundtrack—Capitol—W 74/SW 740
 RAMBLIN' ROSE—Nat "King" Cole—Capitol T 1793/ST 1793
 MEET THE BEATLES—The Beatles—Capitol T 2047/ST 2047
 HONEY IN THE HORN—Al Hirt—RCA Victor LPM 2733/LSD 2733
 THE BEATLES' SECOND ALBUM—The Beatles—Capitol T 2080/ST 2080
 THE SECOND BARBRA STREISAND ALBUM—Barbra Streisand—Columbia CL 2045/CS 8854
 HELLO, DOLLY!—Original Cast—RCA Victor LCO 1087/LSO 1087

**LEADS THE
INTERNATIONAL
FIELD**

**Representing
the leading
European
Record
Companies
throughout
the World**

FIESTA RECORD CO., INC.
 1619 Broadway, N.Y., N.Y. 10019
 (212) PL 7-7760 1

MILLION-SELLERS

A LIST OF MOST OF THE RECORDS WHICH HAVE TOPPED THE MILLION MARK

James Brothers	Sentimental Me (Rag Mop)	Coral 1950
Anderson, Leroy	You You You	Victor 1953
Andrews Sisters	Blue Tango	Decca 1951
	Rum And Coca-Cola	Decca 1944
	I Can Dream, Can't I	Decca 1949
Arnica, Paul	Diana	ABC Par 1957
	Lonely Boy	ABC Par 1960
Austin, Gene	Ramona	Victor 1928
Baughy, Gene	Silver Haired Daddy	Columbia 1939
	Rudolph The Red-Nosed Reindeer	Columbia 1950
Baylon, Frankie	Venus	Chancellor 1958
Baker, LaVern	I Cried A Tear	Atlantic 1959
Barber, Chris	Petite Fleur	Laurie 1959
Barron, Blue	Cruising Down The River	MGM 1949
Barton, Eileen	If I Knew You Were Comin' I'd Of Baked A Cake	National 1950
Baxter, Les	Poor People Of Paris	Capitol 1956
Beatles	I Want To Hold Your Hand	Capitol 1964
	Can't Buy Me Love	Capitol 1964
	She Loves You	Swan 1964
	A Hard Day's Night	Capitol 1964
Bennett, Tony	Because Of You	Columbia 1952
	Cold Cold Heart	Columbia 1952
	Rags To Riches	Columbia 1953
	Stranger In Paradise	Columbia 1954
Benton, Brook	It's Just A Matter Of Time	Mercury 1959
Bilk, Mr. Acker	Stranger On The Shore	Atco 1962
Black's Combo, Bill	Smokie	Hi 1959
	White Silver Sands	Hi 1960
	Josephine	Hi 1960
Black, Jeanne	He'll Have To Stay	Capitol 1960
Bonds, Gary U. S.	Quarter To Three	Legrand 1962
Booker T & MG's	Green Onions	Stax 1962
Boone, Pat	Ain't That A Shame	Dot 1955
	I'll Be Home	Dot
	Friendly Persuasion	Dot
	Remember You're Mine	Dot
	I Almost Lost My Mind	Dot 1956
	Love Letters In The Sand	Dot 1957
	Don't Forbid Me	Dot 1957
	Why, Baby, Why	Dot 1957
	April Love	Dot 1958
Boyd, Jimmy	I Saw Mommy Kissing Santa Claus	Columbia 1952
Brewer, Teresa	Till I Waltz Again With You	Coral 1952
	Ricochet	Coral 1953

Britt, Elton

Brown, Les
Browns
Buchanan & Goodman
Byrnes, Edd

Calloway, Cab
Channel, Bruce
Cannon, Freddie
Cavallaro, Carmen
Champs
Charles, Ray
Checker, Chubby

Chordettes
Clooney, Rosemary

Coasters

Cole, Cozy
Cole, Nat "King"

Como, Perry

Contours
Cooke, Sam
Covington, Warren
Cramer, Floyd
Crew Cuts
Crickets
Crosby, Bing

There's A Star-Spangled Banner
Waving Somewhere
Sentimental Journey
Three Bells
Flying Saucer
Kookie Lend Me Your Comb

Jumpin' Jive
Hey Baby
Way Down Yonder In New Orleans
Polonaise (by Chopin)
Tequila
I Can't Stop Loving You
The Twist
Let's Twist Again
Limbo Rock/Popeye

Mr. Sandman
Come On-A My House
Hey There

Searchin'
Yakety Yak
Charlie Brown
Poison Ivy
Topsy (Part II)
Nature Boy
Mona Lisa
Too Young
Ramblin' Rose
Temptation
Hubba Hubba
Till The End Of Time
Prisoner Of Love
When You Were Sweet Sixteen
Because
Don't Let The Stars Get In
Your Eyes

Wanted
Hot Diggity
Papa Loves Mambo
Round And Round
Catch A Falling Star
Do You Love Me
You Send Me
Tea For Two Cha Cha
Last Date
Sh-Boom
That'll Be The Day
Silent Night
Sunday, Monday, Or Always
I'll Be Home For Christmas
Swinging On A Star
Too-Ra-Loo-Ra-Loo-Ral
I Can't Begin To Tell You
Dear Hearts And Gentle People
New San Antonio Rose
(Continued on page 80)

Victor 1942
Columbia 1945
Victor 1959
Luniverse 1956
Warner Bros. 1959

Columbia 1939
Smash 1962
Swan 1959
Decca 1945
Challenge 1958
ABC Par 1962
Parkway 1960
Parkway 1961
Parkway 1962
Cadence 1954
Columbia 1951
Columbia 1954

Atco 1957
Atco 1958
Atco 1959
Atco 1959
Love 1958
Capitol 1948
Capitol 1949
Capitol 1951
Capitol 1962
Victor 1945
Victor 1945
Victor 1945
Victor 1946
Victor 1947
Victor 1948

Victor 1952
Victor 1954
Victor 1956
Victor 1956
Victor 1957
Victor 1958
Gordy 1962
Keen 1958
Decca 1958
1961
Mercury 1954
Brunswick 1957
Decca 1942
Decca 1943
Decca 1943
Decca 1944
Decca 1944
Decca 1945
Decca 1946
Decca 1946

MUSIC THAT SELLS!

PETE FOUNTAIN

CURRENT SINGLE:

LICORICE STICK

CORAL 62413

FROM HIS SMASH ALBUM



CRL 757460





PETER and GORDON

No 3 'MOST PROMISING NEW VOCAL DUO'.

Thank You D.J.s

Thank You Capitol Records

And Everyone For Your

Help In Making Our Tour

Such A Success.—

THANKS EVERYBODY FOR YOUR HELP

THE AMAZING PIANO ARTISTRY OF

BILL PURSELL

VOTED 'MOST PROMISING
INSTRUMENTALIST' IN 1963
BY NATION'S DISC JOCKEYS

"OUR WINTER LOVE"

COLUMBIA

CURRENT RECORD

"CRYING"

COLUMBIA

AVAILABLE FOR A LIMITED NUMBER OF CONCERTS

CONTACT: RAY BROWN

NATIONAL ARTISTS' ATTRACTIONS, INC.

SUITE 207 2071 Union Ave.
Memphis, Tenn. (901) 272-1246

MILLION-SELLERS

A LIST OF MOST OF THE RECORDS WHICH HAVE TOPPED THE MILLION MARK

(Continued from page 79)

Crosby, Bing (Cont'd)	MacNamara's Band	Decca 1946
	Sweet Leilani	Decca 1946
	White Christmas	Decca 1946
	Now Is The Hour	Decca 1948
	Galway Bay	Decca 1948
with Andrews Sisters	Pistol Packin' Mama	Decca 1943
	Jingle Bells	Decca 1943
	Don't Fence Me In	Decca 1944
	South America, Take It Away	Decca 1946
with Gary Crosby	Play A Simple Melody	Decca 1950
with Grace Kelly	True Love	Capitol 1957
with Fred Waring	Whiffenpoof Song	Decca 1950
Dalhart, Vernon	Prisoner's Song	Victor 1924
Damone, Vic	You're Breaking My Heart	Mercury 1949
Danny & Juniors	At The Hop	ABC-Par 1958
Darin, Bobby	Splish Splash	Atco 1958
	Dream Lover	Atco 1959
	Queen Of The Hop	Atco 1959
	Mack The Knife	Atco 1960
	Rockin' Robin	Class 1958
Day, Bobby	Secret Love	Columbia 1954
Day, Doris	Whatever Will Be, Will Be	Columbia 1956
Dean, Jimmy	Big Bad John	Columbia 1961
Dee, Joey & Starlites	The Peppermint Twist	Roulette 1961
Del-Vikings	Come Go With Me	Dot 1957
Denny, Martin	Quiet Village	Liberty 1959
Diamonds	Little Darlin'	Mercury 1957
	The Stroll	Mercury 1958
Dinning, Mark	Teen Angel	MGM 1960
Dion	Runaround Sue	Laurie 1961
Doggett, Bill	Honky Tonk	King 1956
Domino, Fats	The Fat Man	Imperial 1948
	Goin' Home	Imperial 1952
	You Said You Loved Me	Imperial 1953
	Please Don't Leave Me	Imperial 1953
	Going To The River	Imperial 1953
	Love Me	Imperial 1954
	All By Myself	Imperial 1955
	I Can't Go On	Imperial 1955
	Ain't That A Shame	Imperial 1955
	I'm In Love Again	Imperial 1956
	Bo Weevil	Imperial 1956
	Blue Monday	Imperial 1956
	Blueberry Hill	Imperial 1956
	It's You I Love	Imperial 1957
	I'm Walkin'	Imperial 1957
	I Still Love You	Imperial 1957
	Whole Lotta Lovin'	Imperial 1960
Dorsey, Jimmy	Maria Elena	Decca 1946
	Green Eyes	Decca 1946
	So Rare	Fraternity 1957
Dorsey, Tommy	Marie	Victor 1937
	Boogie Woogie	Victor 1938
	There Are Such Things	Victor 1942
Draper, Rusty	Gambler's Guitar	Mercury 1953
Drifters	There Goes My Baby	Atlantic 1960
	True Love, True Love/Dance	Atlantic 1960
	With Me	
	Save The Last Dance For Me	Atlantic 1961
Duke Of Earl	Duke Of Earl	Vee Jay 1962
Eckstine, Billy	I Apologize	MGM 1951
Edwards, Tommy	It's All In The Game	MGM 1958
Elegants	Little Star	APT 1958
Eva, Little	The Loco-Motion	Dimension 1961
Everly Bros.	Bye Bye Love	Cadence 1957
	Wake Up Little Susie	Cadence 1957
	All I Have To Do Is Dream	Cadence 1958
	Bird Dog/Devoted To You	Cadence 1958
	Cathy's Clown	Warner Bros. 1958
Fabric, Bent	Alley Cat	Atco 1962
Faith, Percy	The Song From Moulin Rouge	Columbia 1953
	Theme From A Summer Place	Columbia 1960
Ferrante & Teicher	Exodus	Un. Artists 1961
Fiedler, Arthur	Jalousie	Victor 1938
Fisher, Eddie	Anytime	Victor 1951
	I'm Walking Behind You	Victor 1953
	Oh My Pappa	Victor 1953
	I Need You Now	Victor 1954
Fitzgerald, Ella	Into Each Life Some Rain Must	
& Ink Spots	Fall	Decca 1944
Fleetwoods	Come Softly To Me	Dolton 1959
	Mr. Blue	Dolton 1959
Fontane Sisters	Hearts of Stone	Dot
Ford, Tennessee Ernie	Sixteen Tons	Capitol 1955
Four Aces	Tell Me Why	Decca 1951
	Love Is A Many-Splendored Thing	Decca 1955
Four Lads	Moments To Remember	Columbia 1955
	No Not Much	Columbia 1956
Four Seasons	Sherry	VeeJay 1962
	Big Girls Don't Cry	VeeJay 1962
Francis, Connie	Who's Sorry Now	MGM 1958
	My Happiness	MGM 1959
	Among My Souvenirs	MGM 1959
	Mama/Teddy	MGM 1960

(Continued on page 82)

MILLION-SELLERS

A LIST OF MOST OF THE RECORDS WHICH HAVE TOPPED THE MILLION MARK

(Continued from page 80)

Donnie Francis (Cont'd)	Everybody's Somebody's Fool/ Jealous Of You Together Many Tears Ago Where The Boys Are	MGM 1960 MGM 1961 MGM 1961 MGM 1961
Freberg, Stan Four Seasons	St. George And The Dragonet Sherry Big Girls Don't Cry	Capitol 1953 VeeJay 1962 VeeJay 1962
Gibbs, Georgia	Kiss Of Fire Tweedle Dee Dance With Me Henry Sugar Shack	Mercury 1952 Mercury 1955 Mercury 1955 Dot 1963
Gilmer, Jimmy & Fireballs	Beer Barrel Polka Melancholy Serenade Too Fat Polka Suddenly There's A Valley Wayward Wind	Victor 1938 Capitol 1963 Columbia 1947 Era 1955 Era 1956
Halley, Bill	Shake, Rattle And Roll Rock Around The Clock A Rose And A Baby Ruth	Decca 1955 Decca 1955 ABC-Par 1958
Hamilton IV, George	The Thing	Victor 1950
Harris, Phil	Kansas City	Fury 1959
Harrison, Wilbert	Davy Crockett	Cadence 1955
Hayes, Bill	You'll Never Know	Decca 1943
Haymes, Dick	Little White Lies	Decca 1948
Heidt, Horace	Deep In The Heart Of Texas	Columbia 1941
Helm, Bobby	My Special Angel	Decca 1957
Herman, Woody	Laura Woodchooper's Ball	Columbia 1945 Decca 1947
Highwaymen	Michael	United Artists 1961
Hilltoppers	P.S. I Love You	Dot
Holly, Buddy	Paggy Sue	Coral 1958
Hollywood Argyles	Alley-Oop	Lute 1960
Horton, Johnny	Battle Of New Orleans	Columbia 1959
Howard, Eddy	To Each His Own	Mercury 1946
Hunt, Pee Wee	12th Street Rag Oh	Capitol 1951 Capitol 1953
Hunter, Tab	Young Love	Dot 1957
Hyland, Brian	Itsy Bitsy Teenie Bikini	Kapp 1960

Impalas	Sorry (I Ran All The Way Home)	Cub 1959
Ink Spots	To Each His Own The Gypsy	Decca 1946 Decca 1946
James, Harry	Ciribiribin One O'Clock Jump You Made Me Love You	Columbia 1939 Columbia 1941 Columbia 1946
James, Joni	Why Don't You Believe Me Your Cheating Heart Have You Heard	MGM 1953 MGM 1953
James, Sonny	Young Love	Capitol 1957
Jenkins, Gordon with The Weavers	Maybe You'll Be There Goodnight, Irene	Decca 1947 Decca 1950
Jolson, Al	April Showers b/w Swanee California Here I Come b/w Rockabye Your Baby You Made Me Love You b/w Ma Blushin' Rosie Sonny Boy b/w My Mammy Anniversary Song	Decca 1945 Decca 1946 Decca 1946 Decca 1946 Decca 1946
Jones, Jimmy	Handy Man Good Timin'	Cub 1960 Cub 1960
Jones, Spike	Cocktails For Two All I Want For Christmas	Victor 1944 Victor 1948
Jordan, Louis	Choo Cho Ch'Boogie	Decca 1946
Justis, Bill	Raunchy	Phillips Int 1958
Kaempfert, Bert	Wonderland By Night	Decca 1961
Kalin Twins	When	Decca 1958
Kallen, Kitty	Little Things Mean A Lot	Decca 1954
King, Claude	Wolverton Mountain	Columbia 1962
King, Pee Wee	Slow Poke	Victor 1951
Kingston Trio	Tom Dooley	Capitol 1958
Knight, Evelyn	A Little Bird Told Me	Decca 1948
Kyser, Kay	Three Little Fishes Jingle Jangle Jingle Praise The Lord Strip Polka Who Wouldn't Love You Woody Woodpecker	Columbia 1941 Columbia 1942 Columbia 1942 Columbia 1942 Columbia 1942 Columbia 1948
Laine, Frankie	That's My Desire Shine Mule Train Lucky Ol' Sun Jezebel I Believe Moonlight Gambler	Mercury 1947 Mercury 1948 Mercury 1949 Mercury 1949 Columbia 1951 Columbia 1953 Columbia 1957
La Rosa, Julius	Eh Cumpari	Cadence 1953
Lanza, Mario	Be My Love Loveliest Night of the Year Go Away Little Girl	Victor 1950 Victor 1951 Columbia 1963

(Continued on page 82)

THE NEW "CHART"
SOUND OF THE

RAY CHARLES SINGERS

Starting its 13th year on the Perry Como TV Show



first it was . . .

← "LOVE ME WITH ALL
YOUR HEART"

from the Command album RS866

current single . . .

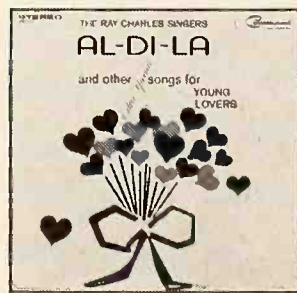
"AL DI LA"

#4049 →

from the Command album RS870



RS866



RS870

Exclusively: **COMMAND RECORDS**

ROBERT MAXWELL



MANY THANKS,

CURRENT SINGLE:

PEG O' MY HEART

DECCA 25637

BIG CHART ALBUM



DL 74563



MILLION-SELLERS

A LIST OF MOST OF THE RECORDS WHICH HAVE TOPPED THE MILLION MARK

(Continued from page 81)

Lee, Brenda	I'm Sorry/That's All You Gotta Do	Decca 1960
Lee, Peggy	Manana	Capitol 1948
Lewis, Jerry	Rock-A-Bye Your Baby With A Dixie Melody	Decca 1956
Lewis, Jerry Lee	Great Balls Of Fire	Sun 1957
	Whole Lot of Shakin' Going On	Sun 1958
Lombardo, Guy	Third Man Theme	Decca 1944
	Humoresque	Decca 1946
	Easter Parade	Decca 1947
with Andrews Sisters	Christmas Island	Decca 1946
London, Julie	Cry Me A River	Liberty 1955
London, Laurie	He's Got The Whole World	Capitol 1958
Long, Johnny	Shanty Town	Decca 1940
Lowe, Jim	Green Door	Dot 1957
Luke, Robin	Susie Darlin'	Dot 1958
Lund, Art	Mam'selle	MGM 1947
Lynn, Vera	Auf Weidersehn	London 1955
Maddox, Johnny	Crazy Otto	Dot
Mangano, Sylvana	Anna	MGM 1953
Marterie, Ralph	Caravan	Mercury 1952
	Pretend	Mercury 1953
Martin, Dean	That's Amore	Capitol 1953
	Memories Are Made Of This	Capitol 1955
Martin, Freddy	Piano Concerto in B Flat	Victor 1941
	White Christmas	Victor 1942
Martindale, Wink	Deck Of Cards	Dot 1960
Marvelettes	Please Mr. Postman	Tamla 1960
Mathis, Johnny	Chances Are	Columbia 1957
McGuire, Sisters	It's Not For Me To Say	Columbia 1957
	Sincerely	Coral 1955
	Sugartime	Coral 1958
McPhatter, Clyde	A Lover's Question	Atlantic 1958
Miller, Glenn	American Patrol	Victor 1939
	In The Mood	Victor 1939
	Little Brown Jug	Victor 1939
	Sunrise Serenade	Victor 1939
	Pennsylvania 6-5000	Victor 1940
	Tuxedo Junction	Victor 1940
	Chattanooga Choo Choo	Victor 1941
	Kalamazoo	Victor 1942
Miller, Mitch	Yellow Rose Of Texas	Columbia 1955
Mills Brothers	You Always Hurt The One You Love	Decca 1944
	Paper Doll	Decca 1948
	The Glow-Worm	Decca 1952
Mitchell, Guy	My Heart Cries For You	Columbia 1950
	Singing The Blues	Columbia 1957
Modugno, Domenico	Nel Blu Dipinto Di Blu (Volare)	Decca 1958
Monroe, Vaughn	Racing With the Moon	Victor 1941
	There I've Said It Again	Victor 1945
	Ballerina	Victor 1947
	Riders In The Sky	Victor 1949
Monte, Lou	Pepino	Reprise 1963
Mooney, Art	Four Leaf Clover	MGM 1948
Morgan, Russ	Cruising Down The River	Decca 1949
Morse, Ella Mae	Blacksmith Blues	Capitol 1952
McCoy, Clyde	Sugar Blues	Decca 1946
Nelson, Ricky	Teenager's Romance	Verve 1957
	Stood Up	Imperial 1957
	Be Bop Baby	Imperial 1958
	Poor Little Fool/Lonesome Town	Imperial 1958
	Believe What I Say	Imperial 1958
	It's Late/Never Be Anyone Else But You	Imperial 1959
	Travelin' Man/Hello Mary Lou	Imperial 1961
Orbison, Roy	Only The Lonely	Monument 1960
Page, Patti	Tennessee Waltz	Mercury 1950
	Mockingbird Hill	Mercury 1950
	I Went To Your Wedding	Mercury 1952
	Doggie in the Window	Mercury 1952
	Changing Partners	Mercury 1953
	Cross Over the Bridge	Mercury 1954
	Allegheny Moon	Mercury 1956
Patience & Prudence	Tonight You Belong To Me	Liberty 1956
Paul & Paula	Hey Paula	Philips 1960
Paul, Les & Mary Ford	How High The Moon	Capitol 1947
	Mockin' Bird Hill	Capitol 1949
	The World Is Waiting For the Sunrise	Capitol 1949
	Vaya Con Dios	Capitol 1953
Penguins	Earth Angel	Dooto 1957
Phillips, Phil	Sea Of Love	Mercury 1959
Pickett, Bobby	Monster Mash	Garpax 1962
Platters	Only You	Mercury 1955
	The Great Pretender	Mercury 1955
	My Prayer	Mercury 1956
	Twilight Time	Mercury 1958
	Smoke Gets In Your Eyes	Mercury 1959
Playmates	Beep Beep	Roulette 1958
Prado, Perez	Cherry Pink And Apple Blossom White	Victor 1955
	Patricia	Victor 1958

(Continued on page 83)

MILLION-SELLERS

A LIST OF MOST OF THE RECORDS WHICH HAVE TOPPED THE MILLION MARK

(Continued from page 82)

Presley, Elvis	Heartbreak Hotel	Victor 1956
	I Want You, I Need You, I Love You	Victor 1956
	Love Me Tender	Victor 1956
	All Shook Up	Victor 1957
	Don't Be Cruel/Hound Dog	Victor 1957
	Too Much	Victor 1957
	Teddy Bear/Loving You	Victor 1957
	Jailhouse Rock	Victor 1957
	Wear My Ring Around Your Neck	Victor 1958
	Don't	Victor 1958
	I Got Stung	Victor 1958
	Hard Headed Woman	Victor 1958
	A Fool Such As I	Victor 1959
	Stuck On You	Victor 1959
	It's Now Or Never	Victor 1960
	Are You Lonesome Tonight	Victor 1960
	Surrender	Victor 1961
	Can't Help Falling In Love	Victor 1961
	Little Sister/His Latest Flame	Victor 1961
	Good Luck Charm	Victor 1962
	Return To Sender	Victor 1962
	Running Bear	Mercury 1960
Preston, Johnny	Stagger Lee	ABC Par 1959
Price, Lloyd	Personality	ABC Par 1959
Ray, Johnnie	Cry	Columbia 1951
Ray, Johnnie	Silhouettes	Cameo 1958
Reeves, Jim	He'll Have To Go	Victor 1960
Reynolds, Debbie	Tammy	Coral 1957
Riddle, Nelson	Lisbon Antigua	Capitol 1955
Rodgers, Jimmie	Honeycomb	Roulette 1957
	Kisses Sweeter Than Wine	Roulette 1958
	Secretly	Roulette 1958
	Oh-Oh I'm Falling In Love Again	Roulette 1958
Roostop Singers	Walk Right In	Vanguard 1963
Rose, David	The Stripper	MGM 1962
Rydell, Bobby	Wild One/Little Bitty Girl	Cameo 1959
Sakamoto, Kyu	Sukiyaki	Capitol 1963
Sands, Tommy	Teen Age Crush	Capitol 1957
Santo & Johnny	Sleepwalk	Can-Am 1959
Scott, Jack	My True Love/Leroy	Carlton 1958
	What In The World's Come Over You	Top Rank 1960
Seville, David	Witch Doctor	Liberty 1958
	Chipmunk Song	Liberty 1958
	Alvin's Harmonica	Liberty 1959

Shannon, Del
Sharp, Dee Dee
Shaw, Artie

Shirelles
Shore, Dinah
Silhouettes
Sinatra, Frank
Smith, Kate
Stafford, Jo

Standley, Johnny
Starr, Kay

Stevens, Dodie
Stoloff, Morris
Storm, Gale

Todd, Art & Dotty
Tokens
Tucker, Orrin
Twitty, Conway

Valens, Ritchie
Vaughn, Billy

Vaughan, Sarah
Vee, Bobby
Vinton, Bobby

Wallace, Jerry
Ward, Billy
Waring, Fred
Washington, Dinah & Benton, Brook

Weavers, The
Weber, Joan
Weems, Ted
Welk, Lawrence
Whiteman, Paul

Whitfield, David
Whiting, Maggie
with Jimmy Wakely
Whitman, Slim

Williams, Billy
Williams, Roger
Williams, Tex
Willis, Chuck
Wilson, Jackie
Winterhalter, Hugo
Wooley, Sheb

Runaway
Mashed Potato Time
Begin The Beguine
Star Dust
Summit Ridge Drive
Soldier Boy
Buttons And Bows
Get A Job
Young At Heart
Rose O'Day
Temptation
Make Love To Me
It's In The Book
Wheel Of Fortune
Rock And Roll Waltz
Pink Shoelaces
Moonglow & Picnic Theme
I Hear You Knockin'
To Know Him Is To Love Him

Chanson D'Amour
The Lion Sleeps Tonight
Oh, Johnny
It's Only Make Believe
Lonely Blue Boy

Donna
Melody Of Love
Sail Along Silv'ry Moon
Broken Hearted Melody
Take Good Care Of My Baby
Roses Are Red

Primrose Lane
Stardust
'Twas The Night Before Christmas
Baby (You Got What It Takes)

On Top Of Old Smoky
Let Me Go Lover
Heartaches
Calcutta
Whispering
Three O'Clock In The Morning
Cara Mia
The Tree In The Meadow
Slipping Around
Indian Love Call
Secret Love
Rose Marie
I'm Gonna Sit Right Down
Autumn Leaves
Smoke, Smoke, Smoke
What Am I Living For
Night/Doggin' Around
Canadian Sunset
Purple People Eater

Bigtop 1961
Cameo 1962
Victor 1938
Victor 1940
Victor 1940
Scepter 1962
Columbia 1948
Ember 1958
Capitol 1954
Columbia 1941
Capitol 1948
Columbia 1954
Capitol
Capitol 1952
RCA Victor 1955
Crystalette 1958
Decca 1956
Dot
Dore 1958

Era 1957
Victor 1961
Columbia 1939
MGM 1958
MGM 1960

Del-Fi 1958
Dot 1956
Dot 1957
Mercury 1959
Liberty 1961
Epic 1962

Challenge 1960
Liberty 1957
Decca 1942
Mercury 1960

Decca 1951
Columbia 1954
Decca 1950
Dot 1961
Victor 1920
Victor 1922
London 1956
Capitol 1948
Capitol 1949
Imperial 1951
Imperial 1958
Imperial 1954
Coral 1957
Kapp 1955
Capitol
Atlantic 1958
Brunswick 1960
Victor 1956
MGM 1958

CROWDS

REALLY GO FOR

Buena Vista PRODUCTIONS

SHOWS AND STARS!

BOBBY BARNETT

SIMS RECORDS



PATSY MONTANA

SIMS RECORDS



WAYLON JENNINGS

A & M RECORDS



BOZO DARNELL

SIMS RECORDS

Jim Boyd

SIMS RECORDS



DEVVY DAVENPORT

SIMS RECORDS

Buena Vista PRODUCTIONS

EARL V. PERRIN, president / phone 264-9364 A.C. 602

Suite 207—MAYER—CENTRAL BLDG. PHOENIX, ARIZ. 85012

CALL, WRITE OR WIRE FOR AVAILABILITIES!

RECORD PRESSERS

•Independent Record Mfrs. Association
•Western Record Pressers Association

Abby Record Mfg.
1 Central Ave.
E. Newark, N. J.

AFM Engineering
6201 Santa Monica Blvd.
Los Angeles, Calif.

A. A. Allen Revivals, Inc.
P. O. Box 8595
Dallas, Texas

•Alberti Record Mfg. Co.
1300 West Garvey Blvd.
Monterey Park, California

•Alco Research & Engineering
6201 Santa Monica Blvd.
Los Angeles 38, Calif.

•All Disc Records, Inc.
625 W. First Ave.
Roselle, N. J.

Allentown Record Co., Inc.
10th & Walnut Sts.
Allentown, Pa.

•Allied Record Mfg. Co.
1041 N. Los Palmas Ave.
Hollywood, Calif.

•Amer. Record Pressing
1011 East Main St., Owosso, Mich.

A-N-L Recording Corp.
4465 North Lincoln Ave.
Chicago 25, Illinois

Arrow Record Mfg. Co.
5212 East 14th St.
Oakland, California

Audifax
821 19th Ave. S.
Nashville, Tenn.

Banaba Music Co.
2452-6 South Kedzie
Chicago 23, Ill.

Bard Record Co.
66 Mechanic St.
New Rochelle, N. Y.

Bestway
Globe Ave., Mountainside, N.J.

Brunswick Radio Corp.
Pinckneyville, Ill.

Brunswick Radio Corp.
80 Lincoln St.
Gloversville, N. Y.

Cadet Record Pressing Co.
146 W. 37th Pl.
Los Angeles, Calif.

Capitol Custom
151 West 46th St.
New York, N. Y.

Capitol Custom
1750 No. Vine St.
Hollywood 28, Calif.

Cavendish Record Mfg. Co.
5810 South Normandie
Los Angeles, Calif.

•Century Record Mfg. Co.
Poly Laboratories, P.O. Box 30
Saugus, California

Clarion Record Mfg. Co. Inc.
1021 Ridge Ave.
Philadelphia 23, Pa.

Clark Phonograph Record
718 Wilhelm
Harrison, N. J.

Coast Record Mfg. Co., Inc.
2846 W. Pico Blvd.
Los Angeles, Calif.

Columbia Custom
Lambs & Woodbury Rd.
Pitman, N. J.

(Continued on next page)

**The Most Reliable Pressing Plant In The East
Serving The Record Industry Since 1945**



Sun Plastics Company, Inc.

DYNAMIC LP STEREO PRESSING CO. INC.

Manufacturers Of The Finest Phonograph Records

All Sizes • All Speeds • Any Run
Stereo or Monaural

COMPLETE PACKAGE FROM TAPE TO RECORD

• PRESSING • LABELS

• DROP SHIPMENTS • INVENTORY CONTROL

Masters In the Morning—Records In the Afternoon

900 PASSAIC AVE., EAST NEWARK, N. J.

N.Y. Phone DIgby 9-0977-9 N.J. Phone HUmboldt 2-6749

*For QUALITY
and SERVICE
in the MIDWEST and EAST*

*The American
Record Pressing Co.*

1011 E. Main Street. Owosso, Michigan Tel. SA 5-8176

NOBODY CAN MATCH BESTWAY'S SERVICE

BESTWAY feels that a promise is something special and has to be kept. Maybe that's what accounts for our reputation.
BESTWAY DELIVERS WHAT YOU WANT . . . WHEN YOU WANT IT (if not sooner)

Specializing in: CUSTOM PRESSING . . .
FROM PLATE TO COMPLETED PRODUCT . . .
LABELS . . . WAREHOUSING . . .
DROP SHIPPING . . .



BESTWAY PRODUCTS
MOUNTAINSIDE, NEW JERSEY (201) ADAMS 2-8383



**invading our 20th year
because . . .**

ALLENTOWN RECORD COMPANY

INDEPENDENT CUSTOM MOLDERS FOR THE PHONOGRAPH RECORD INDUSTRY

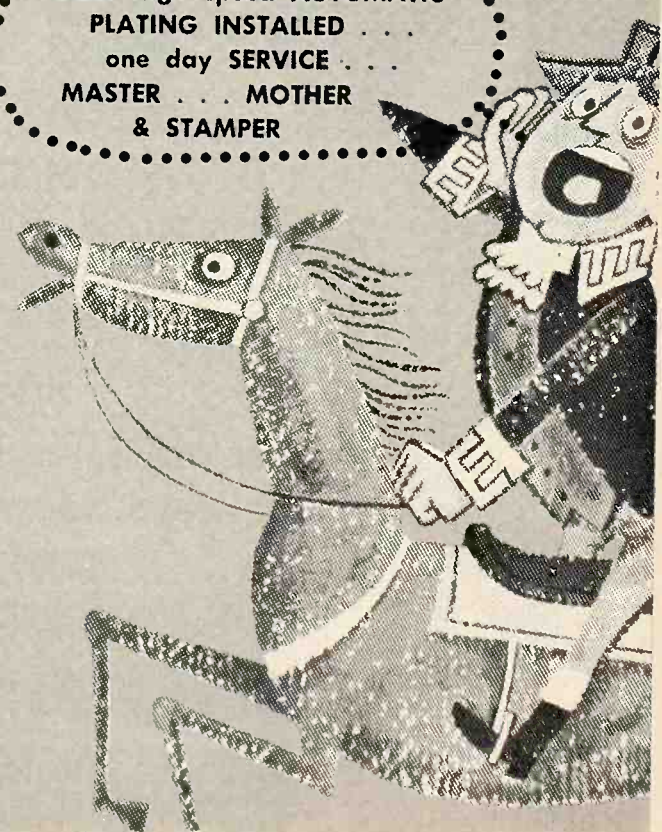
- WE FUNCTION AS YOUR PLANT. WE DON'T HAVE A PROPRIETARY PRODUCT TO WORRY ABOUT.
- WE CAN AND DO TURN OUT OVER 40,000 12" RECORDS A DAY.
- WE USE "DRY BLEND" PRIME GRADE VINYL FREE OF PREVIOUS HEAT HISTORY AND COMPOUNDED RIGHT AT THE PRESS.
- WE ARE COMPLETELY INTEGRATED WITH OUR OWN CUTTING STUDIO, PLATING PLANT, JACKET PLANT AND PRINTING PLANT.
- NOTHING IS TOO MUCH TROUBLE FOR US.
- OUR CHARGES ARE MOST COMPETITIVE.
- WE ARE WITHIN ONE DAY DELIVERY OF OVER 52% OF THE NATIONAL MARKET.

S. L. WARTELL

Area Code 215 433-7045

ALLENTOWN RECORDS CO., INC., ALLENTOWN, PA.

NEW high speed AUTOMATIC
PLATING INSTALLED . . .
one day SERVICE . . .
MASTER . . . MOTHER
& STAMPER





**OUR SERVICE IS
THE FINEST
AND INCLUDES...**

- PRESSING
- LABELS
- MASTERING
- WAREHOUSING
- DROP SHIPPING

Ideally located to serve the Midwest, South and Southwest



1746 Chelsea Ave., Memphis 7, Tennessee. BR 6-7160.
Plant and Sales Office—Area (601)-622-4341

RECORD PRESSERS

Columbia Custom
799 7th Ave.
N. Y., N. Y.

Columbia Custom
1400 N. Fruitridge Ave.
Terre Haute 14, Ind.

Columbia Custom
900 E. Stowell Rd.
Santa Maria, Calif.

Columbia Custom
630 N. McClurg St.
Chicago, Ill.

Columbia Custom
2990 W. Grand Blvd.
Detroit, Mich.

Columbia Custom
804 16th Ave.
Nashville, Tenn.

Columbia Custom
6121 Sunset Blvd.
Hollywood, Calif.

●Independent Record Mfrs. Ass'n
●Western Record Pressers Ass'n

Columbia Custom
8723 Alden Dr.
Los Angeles 48, Calif.

Cook & Associates
5905 W. Slauson Ave.
Los Angeles, Calif.

Crown Records
9317 W. Washington Blvd.
Culver City, Calif.

Decca Records
6750 Santa Monica Blvd.
Hollywood, Calif.

●Diskmakers, Inc.
1401 S. 10th St.
Philadelphia, Pa.

(Continued on next page)

Complete, Quick Service

**PROCESSING • LABELS
PRESSINGS • DROP SHIPMENTS**

CENTRALLY LOCATED

for Custom Work at Economy Prices

JAMES GANN

RUSS FRATTO

MIDWEST RECORD PRESSING, INC.

7007 South Wentworth Ave.

Chicago 21, Illinois

PHONE: ST 3-4150

THE TOP QUALITY PRESSINGS COME FROM ...

M G M

A DIVISION OF METRO-GOLDWYN-MAYER

MAKES RECORDINGS • MAKES MASTERS • MAKES PRESSINGS

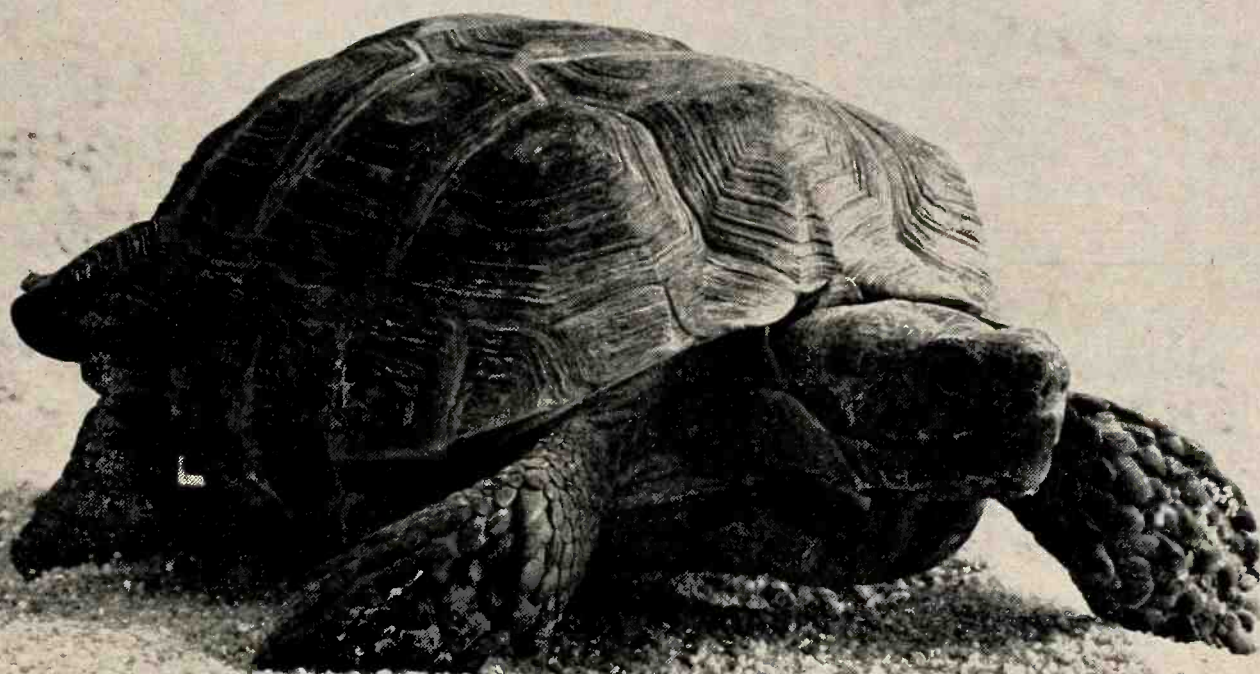
MAKES STEREO'S • MAKES SHIPMENTS (AND WAREHOUSES)

PARTS SHIPPED ALL OVER THE WORLD

**with the efficiency, the quality, the technical mastery that
has always been associated with the name of M G M!**

WRITE FOR FREE CATALOG

For information concerning our custom services,
contact Frank Cocchiaraley, Director
M G M RECORD MANUFACTURING DIVISION
120 Arlington Ave., Bloomfield, N. J.
Pilgrim 3-5300



Why take slow for an answer?

Capitol Custom takes the shortest possible time—while giving the highest possible quality—between lacquer mastering and finished product.

You never take slow for an answer.

Capitol has studios in Hollywood and New York City.

Pressing plants East and West, too. One of the world's largest in Scranton, Pa. The world's most modern in Los Angeles. If your distribution needs twin-coast production, lacquers can be produced in New York and Hollywood simultaneously to save time.

And you can be sure that the same strict quality control of a Capitol product is applied to your pressing as well.

That's why people who think twice before going on record use Capitol Custom Services. They've found they get the best of everything—high-speed service and quality sound. And they've found they pay no more—in fact, they often pay less—for the best!

Capitol Custom Services  1750 N. Vine Street, Hollywood 28, California Hollywood 2-6252
151 West 46th Street, New York 19, New York Judson 2-8040

Be quick about it.

RECORD PRESSERS

Dunn Record Pressing Co.
4756 S. Cottage Grove Ave.
Chicago, Illinois

Dynamic LP Stereo
900 Passaic Ave.
East Newark, N. J.

• Empire Record Co.
800 E. 141 St.
Bronx 54, N. Y.

Falcon Records
2616 Crooks Rd.
Royal Oak, Mich.

Flama Record Co.
35-47 31st St.
Long Island City, N. Y.

Four Star Record Co.
305 Fair Oaks
Pasadena, Calif.

Gospel Recordings, Inc.
146 Glendale
Los Angeles, Calif.

Hodge Record Mfg. Co.
3208-16 So. 84th St.
Philadelphia, Pa.

Houston Record Company
3318 Jensen Drive
Houston, Texas

Ideal Recording Co.
P. O. Box 861
San Benito, Texas

Jay Jay Record Company
2456 South Kedzie
Chicago, Illinois

J. B. Research & Development
1117 East Redondo Blvd.
Inglewood, Calif.

• Kay Records, Inc.
110 Bergen Pike, Little Ferry, N.J.

Kay Bank Records
2541 Nicolett Ave., Minn, Minn.

King Records
1540 Brewster Ave.
Cincinnati, Ohio

Kiski Recording Co.
Box 116
North Apollo, Pa.

• Korelich Engineering Mfg. Co.
1141 N. Highland
Los Angeles, Calif.

James J. Lee Record Processing
9040 Culver Blvd.
Culver City, Calif.

Lewis Record Mfg. Co.
307 East Beach Ave.
Inglewood 3, Calif.

MGM Records
120 Arlington Ave.
Bloomfield, N. J.

C. P. MacGregor
729 S. Western
Los Angeles, Calif.

Mecca Records
920 3rd Ave., Seattle 4, Wash.

• Independent Record Mfrs. Ass'n.
• Western Record Pressers Ass'n.

Mercury Records
35 E. Wacker Drive
Chicago, Ill.

Miami Pressers
2819 N. W. 7th Ave.
Miami 37, Fla.

Midwest Record Pressing
7007 S. Wentworth Ave.
Chicago 21, Ill.

Miller International Co.
P. O. Box 45
Swarthmore, Pa.

• Minato Record Pressing Co.
2667 Long Beach Ave.
Los Angeles 58, Calif.

Mission Aids, Inc.
100 East Montacito
Sierra Madra, Calif.

Monarch
4852 W. Jefferson Blvd.
Los Angeles, Calif.

Musical Products Company
561 West 16th St.
Chicago 16, Illinois

National Recording
2871 E. Ponce De Leon
De Catur, Ga.

Norman Record Pressing
1486 N. Fair Oaks
Pasadena, Calif.

• Paramount Record Mfg. Co.
1314 S. Howard St.
Philadelphia, Pa.

Peacock Records
2809 Erastus St.
Houston, Texas

Peerless Record Corp.
2820 W. Pico
Los Angeles, Calif.

Plastic Products
1746 Chelsea Ave.
Memphis, Tenn.

Plastylite Corp.
333 North Drive
North Plainfield, N. J.

Premier Albums of N. J.
140 Delawanna Ave.
Clifton, N. J.

Presswell Records, Inc.
White Horse Pike & Bates Mill Road
Anchora, N. J.

• Rainbow Record Mfg. Corp.
4335 West 147th
Lawndale, Calif.

Raleigh Records, Inc.
881-7th Ave.
New York, N. Y.

Rite Records
3930 Spring Grove Ave.
Cincinnati 23, Ohio

(Continued on next page)



**SOUTHERN
PLASTICS
INCORPORATED**

453 CHESTNUT STREET
NASHVILLE, TENNESSEE
Tel: 244-1293

*Custom Record Pressing
Supplying the South*

**DON'T CALL US
For Record Pressing
UNLESS
You Want Quality
and Service
That's Unbeatable
Anywhere!**

ALL SPEEDS
KAY RECORDS, INC.
110 Bergen Pike, Little Ferry, N. J.
Diamond 3-5721-2

ALL DISC RECORDS
the independent plant for independent labels



QUALITY AND SERVICE
are responsible for our rapid growth to this one-acre modern Plant and Warehouse

MODERN FACILITIES • DEPENDABLE SERVICE • SUPERB QUALITY
Versatility—6"—7"—12" Vinyl • East Coast Polymax Licensee
Complete Responsibility From Tape to Drop Shipping
We do not own a label—therefore all our efforts are for your benefit.

ALL DISC RECORDS
625 W. FIRST AVE., ROSELLE, NEW JERSEY
N. J. Phone: CHestnut 5-7415
N. Y. Phone: COrtland 7-1523

Complete
Facilities for:

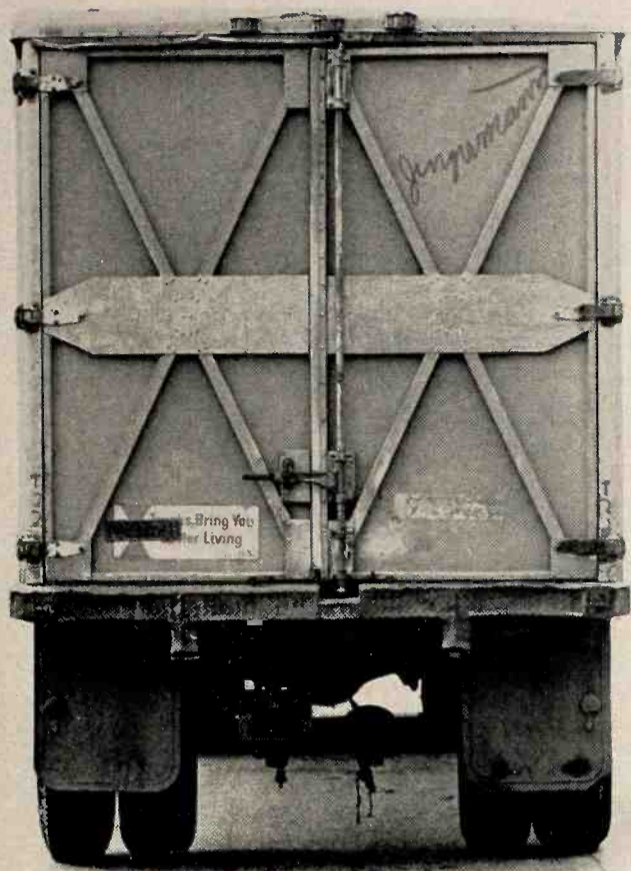
- LABELS
- PRESSING
- MATRIX

• Since 1945 •

**Alco Research &
Engineering, Inc.**

6201 Santa Monica Blvd.
Hollywood 38, Calif.

Why is overnight delivery by truck like money in the bank?



Because it eliminates unnecessary air freight charges that cut into your profits. Columbia Record Productions' overnight truck delivery to 19 distribution areas results in dollar savings and faster, more dependable service for you and your distributor. These major markets are Boston, Hartford, Albany, New York, Newark, Philadelphia, Pittsburgh, Baltimore, Washington, D.C., Indianapolis, Cincinnati, Cleveland, Nashville, Chicago, Detroit, Milwaukee, St. Louis, Los Angeles and San Francisco. Whether we ship from Pitman, N.J., Terre Haute, Ind., or Santa Maria, Calif., you enjoy the benefits of prompt shipments and lower per unit freight costs. Consider, too, the benefits of a nationwide integrated production capacity, and you'll have some idea of the first-rate service that places Columbia Record Productions way out front. In the final analysis, results are what count. You can bank on the fact that results are what you'll get.



Columbia Record Productions ☎ 799 7th Ave., N.Y., N.Y. 10019, CI 5-7300

©COLUMBIA MARCAS REG. PRINTED IN U.S.A.

Sales Offices: New York/Detroit/Nashville/Chicago/Hollywood

SPECIALTY

MAKES PERSONALIZED SERVICE REALITY
FROM TAPES TO YOUR COMPLETED
PRODUCT

SPECIALTY RECORDS CORPORATION
FABRICATORS OF
PHONOGRAPH RECORDS
210 NORTH VALLEY AVENUE
OLYPHANT, PENNA.

SPECIALTY RECORDS CORPORATION



FABRICATORS OF

Phonograph Records

210 NORTH VALLEY AVENUE
OLYPHANT, PENNA. 18447

Congratulations

CASH BOX

Where Independents
Meet Independents

For Continuing Success, Press
With Your Independent Pressing Plant

MONARCH

RECORD MFG. CO.

A Division of THE COSNAT CORPORATION
4852 W. Jefferson Blvd., Los Angeles 16, Calif.

Superlative Quality

ON time deliveries

NEWest ultra-modern equipment

INcluded services: Nickel Plating,
Pressing, Warehousing

COMPetitive prices

Sonic's reputation for top-quality LP and Stereo work
and service has been earned. Call or write

SONIC RECORDING PRODUCTS, INC.

27 Ludy St., Hicksville, L.I. N.Y. 516-Wells 8-2600



RECORD PRESSERS

Romaba Records Co.
33 Thirty Fourth St.
Brooklyn, N. Y.

Royal Plastics Corp.
1540 Brewster
Cincinnati, Ohio

R.P.I.
151 W. 154th St.
Gardena, Calif.

S. F. Record Mfg. & Matrix Co.
1038 Taraval St.
San Francisco 16, Calif.

••S & R Record Mfg. Co.
16500 So. Main St.
Gardena, Calif.

San Marcos Record Company
1149 J Bent Ave.
P. O. Box 278
San Marcos, Calif.

Shelley Products
220 Broadway
Huntington Station, L. I., N. Y.

Silver Park Records
286 Kinderkermack Road
Riveredge, N. J.

Silver Plastics
Southampton Industrial Highway
Southampton, Pa.

Sonic Recording
27 Ludy St.
Hicksville, L. I., N. Y.

Southern Plastics
453 Chestnut St., Nashville, Tenn.

Sparton of Canada, Ltd.
London, Ontario, Canada

•Specialty Records
210 North Valley Ave.
Olyphant, Pa.

Standard
415 Fourth Ave. S.
Nashville, Tenn.

Starday Records
1248 S. Berendo St.
Los Angeles, Calif.

•Sun Plastics
900 Passaic Ave.
East Newark, N. J.

•Superior Recordings Co., Inc.
1023 North LaBrea
Hollywood, Calif.

Tanner "N" Texas, Inc.
1422 W. Popular St.
San Antonio, Texas

Tops Records
5810 S. Normandie
Los Angeles, Calif.

Union City Plastics
716-22nd St.
Union City, N. J.

•United Records
111 New Jersey Railroad Ave.
Newark, N. J.

United Recorders
535 No. Fairfax
Los Angeles, Calif.

Universal
1244 Dufferin St.
Toronto 4, Ont.

•H. V. Waddell
231 W. Olive
Burbank, Calif.

Western Custom
16909 So. Broadway
Gardena, Calif.

Wildcat Records, Inc.
P. O. Box 207
San Antonio, Texas

Windsor Records
830 River Drive, Garfield, N.J.



SILVER PLASTICS INCORPORATED

SPECIALIZING IN SERVICE & DEPENDABILITY
FOR LEADING INDIE RECORD COMPANIES

SILVER PLASTICS INC.

SOUTHAMPTON INDUSTRIAL HIGHWAY
SOUTHAMPTON, PA.

ELMWOOD 7-1175

HARRY SILVERSTEIN

a division of Cameo/Parkway

We press the
Nashville Sound!

(615) Telephone 244-1867



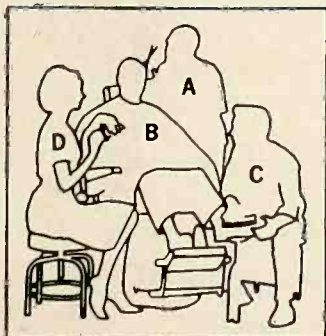
Standard
RECORD PRESSING COMPANY, inc.

415 FOURTH AVENUE, SOUTH ★ NASHVILLE 1, TENNESSEE

Call Paul Wyatt For Quick, Fast Service.



Personal attention...that's what you get at RCA Custom



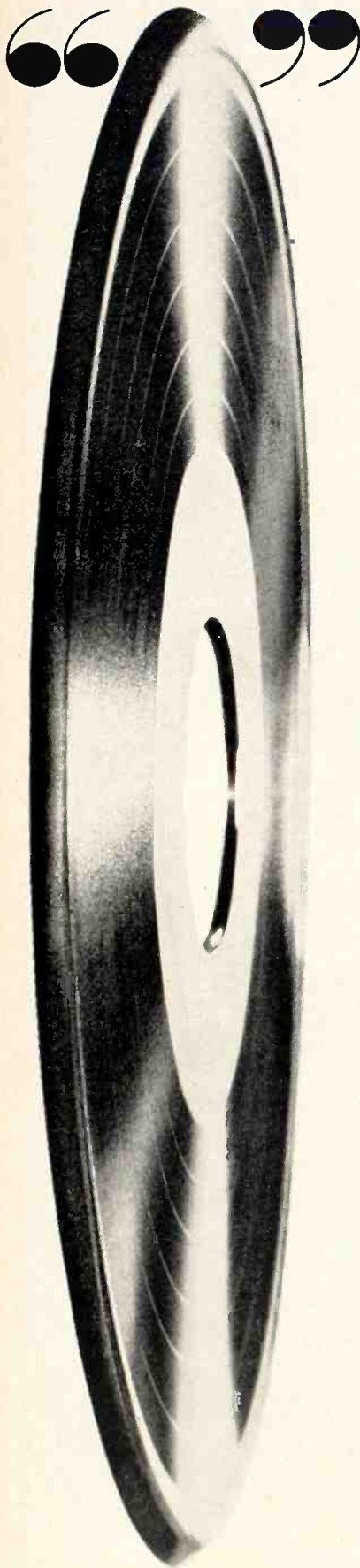
A. On every order no matter how large or small (1,000 records or 1,000,000), you get the full services of RCA Custom. B. Our TELETYPE service to three factories and warehouses makes you look good! It insures speedy delivery direct to your distributors everywhere. C. We shine in consistent quality in everything from recording in the country's most modern studios to finished pressings. D. Our streamlined operation clips your paperwork to an absolute minimum.

FOR PERSONAL ATTENTION TO ANYTHING IN RECORDED SOUND, CALL:

New York: MU 9-7200, Chicago: WH 4-3215, Hollywood: HO 1-9171, Nashville: AL 5-5781

RCA CUSTOM RECORD SALES





**announcement
to the
trade**

Now Available to Service the Needs of Independent Record Pressers with Custom Metal Parts Supplied for Manufacturing and Export.

- High Quality Control
- Large Production Capacity
- Central Plant Locations (New Jersey, Indiana, California)
- Introduced by a Name Famous in the Record Business for 50 Years.

For information, call or write: Norman Dolph.

Customatrix

A SERVICE OF COLUMBIA RECORD PRODUCTIONS
799 Seventh Avenue, New York, N.Y.
10019, Circle 5-7300

RECORD CARRYING CASE MFRS.

Alan Insulated Mfg.
1107 McCarter Highway
Newark 4, N. J.

Amberg File & Index
1637 Duane Blvd.
Kankakee, Ill.

Astatic
252 Harbor St.
Conneaut, Ohio

Beard Mfg. Co., Inc.
4553 W. Harrison
Chicago, Ill.

Capitol Records
(see local distributors)

Somuel Caplan
Philadelphia, Pa.

Carol Industries
335 Carroll St.
Brooklyn 31, N. Y.

Casecraft (Div. of Red Rope Stationery)
70 Washington Ave., Brooklyn, N. Y.

Dick Clark Cases
Raye Productions
2522 N. Broad St.
Philadelphia 32, Pa.

Cole Publishing Co.
823 So. Wabash Ave.
Chicago, Ill.

Columbia Records
(see local distributor)

Columbus Plastic Prod. Inc.
1625 W. Mound St.
Columbus, Ohio

Deccafile
Decca Records, Inc.
445 Park Ave.
New York, N. Y.

Disc Mate Cases
Red Rope Industries
70 Washington St.
Brooklyn 1, N. Y.

Embro Mfg. Co.
P.O. Box 407
908 Lawrence Rd., N.E.
Canton, Ohio

Enterprise
Toronto, Ont., Canada

Fine-Tone
7111 20th Ave.
Brooklyn 4, N. Y.

Freedman Aircraft Record
Display Fixtures
Charlevoix, Mich.

Hillcraft, Inc.
11 West 30th St., N.Y.C.

Knight Industries
164 Liberty Ave., Brooklyn, N. Y.

Le-Bo Products Co.
418 West 49th St., N.Y.C.

Machlon
780 E. 134 St., N.Y.C.

Melody Record Supply Co.
693—10th Ave., N.Y.C.

Metalcraft Prod. Co., Inc.
Mascher & Lippincott Sts.
Philadelphia 33, Pa.

Monroe Novelty
383 Bridge
Grand Rapids, Mich.

Nachman Products
780 E. 134th St.
Bronx, N. Y.

Olsen Wire Products
Baltimore, Md.

Olympia
721—11th Ave., N.Y.C.

Pic-A-Disc
Art & Industry, Inc.
11 West 30th St., N.Y.C.

Platter Porter
Columbus, Ohio

Qualitone Ind., Inc.
102 Columbus Ave.
Tuckahoe, N. Y.

Record Accessories Corp.
693 — 10th Ave.
New York 36, N. Y.

Renard Royce
825 So. Wabash Ave.
Chicago 5, Illinois

Replogle Globes, Inc.
1901 N. Narragansett Ave.
Chicago 39, Ill.

Seebro Products Co.
2019 S. Michigan Ave.
Chicago 16, Ill.

Seebro Warner Bros.
4000 Warner Blvd.
Burbank, Calif.

H. Roger Smith
10 Walnut St.
Phila. 7, Pa.

Specialty Case Mfg. Co.
1701 N. 8th St.
Philadelphia, Pa.

Standard Products
741 West Front St.
Plainfield, N. J.

Sturbridge Industries, Inc.
258 Irving St.
Framingham, Mass.

Wakefield Industries
Lowell, Mass.

Walce-Clevite
60 Franklin St.
E. Orange, N. J.

Warner Bros.
666 Fifth Ave., N.Y.C.

**CUSTOM
PRESSING
OF
EVERY TYPE
FOR
EVERY NEED
PARAMOUNT**

RECORD MFG., CO

HODGE

RECORD MFG., CO.

Specialists In Stereo
& Monoural Pressings
ALL AT ONE LOCATION:
Complete—Custom Pressing

All Sizes—Speeds
Complete Facilities

Unlimited Production

PARAMOUNT
RECORD MFG., CO.

HODGE
RECORD MFG., CO.

1314-24 S. Howard St., Philadelphia 47, Pa.
Telephone: DE 6-7000
MEMBER IRMA

KAYBANK OF MINNEAPOLIS

A COMPLETE RECORDING SERVICE

1. PRESSING—Fully Automatic Presses . . . Extruders . . . Drop Shipment.
2. PLATING—Sulfamate Nickel
3. MASTERING—Scully Lathe, Variable Pitch.
4. STUDIO TAPING—3- & 4-Track, Echo Chambers.

Recent hits produced, recorded & pressed by Kaybank:

"SURFIN' BIRD" by the TRASHMEN

"SIX DAYS ON THE ROAD" by DAVE DUDLEY

CONTACT: Vern Bank, Kaybank Recording Corp.
2541 Nicollet Ave., Minneapolis 55404
827-5441 (Area 612)

Sidney J. Wakefield

CUSTOM RECORD PRESSING

P. O. BOX 6037 PHOENIX, ARIZONA 85005
AREA CODE 602-252-5644

*We are pleased to be able to
offer the finest quality available
at new competitive prices!*

Sidney J. Wakefield

**FACE
THE
FACTS** !!!

**LONG WEAR STAMPER
DOES
A
BETTER JOB
FOR
YOU**

We specialize in record plating!

Our Technicians devote full effort
to give you the best product!

Plating is our only endeavor!

We give you expert service!

Personal attention!

Ultimate in quality through the
latest equipment and methods
available!

SEE FOR YOURSELF

Call: **JACK BERMAN**
(212)EX2-4718

LONG WEAR STAMPER CORP.

36-41 36th St. Long Island City 6, N.Y.

MACHINE SHOPS

••Western Record Pressers Association

••Adams & Associates
1062 N. Orange Grove
Hollywood, Calif.

American Packaging Co.
P. O. Box 71743
Florence Branch
Los Angeles 1, Calif.

Aragon Products, Inc.
72 Concord St.
Newark 12, N. Y.

Aragon Products, Inc.
639 Island View Dr.
Santa Barbara, Calif.

••Beckstrand Hoffman Machine & Tool
4126 E. Anaheim
Long Beach, Calif.

••Coast Export Co.
2846 W. Pico Blvd.
Los Angeles, Calif.

Eckstein Recording Products Co.
8637 W. Washington Blvd.
Culver City, Calif.

Finebilt Mfg. Co.
2846 W. Pico
Los Angeles, Calif.

Garden City Mfg.
Garden City, L. I.

Garden States Hydraulics Corp.
189 Mall Dr.
North Plainfield, N. J.

Holland Electroplating Equipment
475 Keap St.
Brooklyn, N. Y.

Indus Manufacturing Co.
Indianapolis, Ind.

••Johnson Machine & Tool
1702 W. 134th St.
Gardena, Calif.

King Records and Royal Plastics
1540 Brewster Ave.
Cincinnati, Ohio

M G M Records
Bloomfield, N. J.

RCA Victor
Hollywood, Calif.

RCA Victor
501 N. LaSalle St.
Indianapolis, Ind.

RCA Victor
Route 46, Franklin Ave.
Rockaway, N. Y.

RCA Victor
155 E. 24th St.
New York 10, N. Y.

Standard Paper Box Machine
476 Broome St.
New York, 13 N. Y.

Standard Tool & Die
Kearny, N. J.

Materials Milling Plants (Biscuits)

•Independent Record Mfrs. Association
••Western Record Pressers Association

Allied Recording Products Co.
3232 Greenpoint Ave.
Long Island City, N. Y.

Aragon Products
639 Island View Dr.
Santa Barbara, Calif.
or
36 Legal Street
Newark 12, New Jersey

Barb Inc.
Globe Ave.
Mountainside, New Jersey

Camden Plastics Assoc.
21624 Michle Street
Camden 3, N. J.

Carey Corp.
1128 Rider's Lane
East Brunswick, N. J.

Cavendish Mill
17705 S Broadway
Gardena, Calif.

••Collins Caldwell Dague
16616 Garfield
Paramount, Calif.

Commodore Record Corp.
232 D Lake Ave.
Yankers, N. Y.

Customatrix
799 7th Ave.
New York, N. Y.

Customatrix
Lams & Woodbury Rd.
Pitman, N. J.

Customatrix
1400 Fruitridge Ave.
Terre Haute, Ind.

Customatrix
900 East Stowell Rd.
Santa Maria, Cal.

••Dean Hubbard Plastics
1011 N. Fuller
Hollywood, Calif.

••Keysor Chemical Co.
P. O. Box 308
26000 Bocequet Canyon
Sargus, Calif.

•Lenahan Associates Inc.
North Summit Ave.
Pitmar, N. J.

Marshall Sales & Export Corp.
P. O. Box 46
Bridgeport, Pa.

•J. W. Neff Laboratories, Inc.
Stockertown, Pa.

•Pilot Rubber & Plastics
3823 24th St.
Long Island City, N. Y.

••Record Biscuits Inc.
1909 North Central
El Monte, Calif.

••Research Craft Plastics
1011 N. Fuller
Los Angeles, Calif.

Thompson Records
Perryville Rd.
Webster, Mass.

Valite Co.
New Orleans, La.

Finebilt

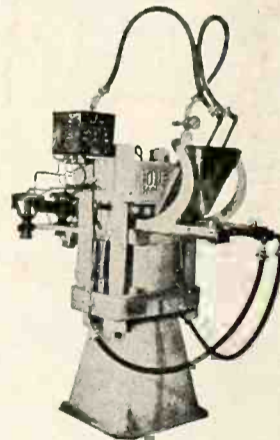
SERVING THE SOUND INDUSTRY



MOBILE
CONSOLE TYPE,
COMPACT,
FAST EXTRUDER
USES DRY BLEND,
GRANULES, PELLETS,
REGRINDS.

FEEDS TWO LP PRESSES
OR FOUR 45 PRESSES
MINIMUM
MAINTENANCE

FINEBILT PHONOGRAPH RECORD PRESSING EQUIPMENT



Finebilt automatic precision presses with push button automatic control. Mold closes—goes into press—mold comes out and opens. All motions are automatic. No skilled help required. One operator handles two presses.

ASK FOR CATALOGUE

RECORD PLATING PLANTS

- Independent Record Mfrs. Association
- Western Record Pressers Association

• AFM Engineering Company
6201 Santa Monica Blvd.
Hollywood, Calif.

• Alco Research & Eng. Inc.
6201 Santa Monica Blvd.
Hollywood 38, Calif.

• Allentown Record Co. Inc.
10th & Walnut Sts.
Allentown, Pa.

• Allied Record Mfg. Co.
1041 N. Las Palmas
Hollywood 38, Calif.

• Audio Matrix
915 Westchester Ave.
New York, N. Y.

• Audio Plating
1037 North Sycamore
Hollywood, Calif.

• Cadet Record Pressings Co.
146 W. 37th Pl.
Los Angeles, Calif.

• Century Record Mfg.
Sangus, Calif.

Chicago Matrix, Inc.
4750 S. Cottage Grove Ave.
Chicago, Ill.

Coldwater Industries Inc.
Coldwater, Miss.

Cook & Associates Recorders
3905 W. Slauson Ave.
Los Angeles 43, Calif.

Dulcet Tone Corp.
12-14 B'way
Long Island City, N. Y.

King Records
1540 Brewster
Cincinnati, Ohio

• James G. Lee Record Processing
145 W. 154th Rd.
Los Angeles, Calif.

• Long Wear Stamper Corp.
36-41 36th St.
Long Island City 6, N. Y.

• Mastercraft Record Plating
619 West 54th St.
New York, N. Y.

MGM Record Mfg. Div.
120 Arlington Ave.
Bloomfield, N. J.

• Monarch Record Mfg.
4852 W. Jefferson Blvd.
Los Angeles, Calif.

Plastic Products
Memphis, Tenn.

R. M. Record Matrix Co.
546 N. Fair Oaks
Pasadena, Calif.

• Research Craft Plastics Corp.
1011 N. Fuller
Los Angeles, Calif.

Rite Record Productions, Inc.
3930 Spring Grove Ave.
Cincinnati, Ohio

Shaw Plating Corp.
2604 Glendora Ave.
Cincinnati, Ohio

Ultra Electroforming Co.
110 Cedar Ave.
Pitman, N. J.

PRINTERS AND LITHOGRAPHERS

- Independent Record Mfrs. Assn.
- Western Record Pressers Assn.

Alema Ltd.
737 Drake St.
New York, N.Y.

Audio Paks
Swarthmore Industrial Center
Box 486
Swarthmore, Pa.

Bertco Press
4862 Santa Monica Blvd.
Los Angeles, Calif.

Colorcraft
200 Henry St.
Stamford, Conn.

Community Press
6047 Woodland Ave.
Phila., Pa.

King Records
1540 Brewster Ave.
Cincinnati, Ohio

Lee-Myles Assoc.
40 W. 57th St.
New York, N.Y.

Lithographer Corp. of America
1501 State St.
Bridgeport, Conn.

Mac Murray Press, Inc.
22 Jones St.
New York, N.Y.

Mehl Manufacturing Co.
2057 Reading Rd.
Cincinnati, Ohio

• J. Monheimer & Co., Inc.
108 Fulton St.
New York 38, N.Y.

One Stop Service, Inc.
100 W. 42 St.
New York, N.Y.

Photo Press
Congress Expressway
Gardner Rd.
Broadview, Ill.

Queen City Album Co.
2774 Blue Rock Rd.
Cincinnati, Ohio

Queens Litho
Kaltman Press
52-25 Barnett Ave.
Long Island, N.Y.

• Records Labels
6201 Santa Monica Blvd.
Hollywood, Calif.

Rite Records Products
3930 Spring Grove Ave.
Cincinnati, Ohio

Shorewood Press
305 E. 45th St.
New York, N.Y.

Supreme Printing Service
130 W. W. 46th St.
New York, N.Y.

• Container Kraft
Carton & Paper Supp. Co.
801 E. 61st St.
Los Angeles, Calif.

Design and Printing
207 W. 25th St.
New York, N.Y.

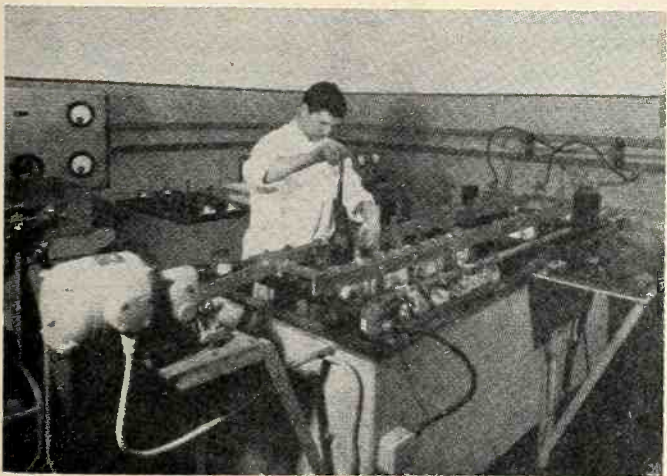
Globe Productions
1255 Oak Pt. Ave.
New York, N.Y.

Gregg Moore Lithographing
111 N. Whacker Dr.
Chicago 6, Ill.

Harrison Art Advg.
2032 W. 16th St.
Philadelphia, Pa.

Ivy Hill
1 Ivy Hill Lane
Brooklyn 11, N.Y.

Kaumagraph
1214 Walnut St.
Philadelphia, Pa.

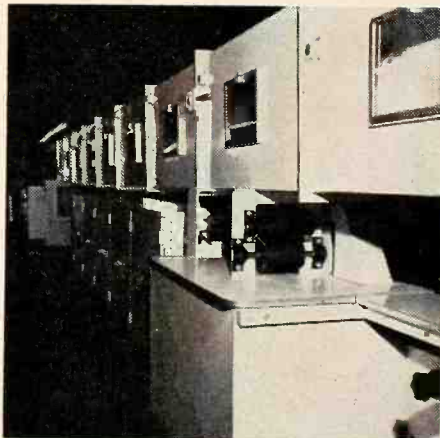


Nickel sulfamate installation for processing .010" thick finished solid nickel masters, mothers, stampers in 3-1/2 hours. Eight position—twelve position—twenty position. Completely assembled. Ready to operate.

FINE-COAT MAGNETIC RECORDING TAPE MANUFACTURING EQUIPMENT

A complete plant package to fit your requirements. Compact, automatic tape manufacturing plant. Produces the highest quality recording tape at a minimum investment. It consists of:

automatic coater, slitter, rewinder, degauser, testing equipment. We furnish complete plant layout, installation, supervision, operator's training, consultation service. Initial equipment investment paid for in the first year of operation.



ASK FOR BROCHURE

FINEBILT MANUFACTURING CO.

931 North Citrus Avenue,
Hollywood 38, Calif.

(Export Division: Coast Export Company, Inc. CODE: COEXPORT Phone Hollywood 6-9511)

Finebilt has been awarded the Presidential "E" for excellence in Export.

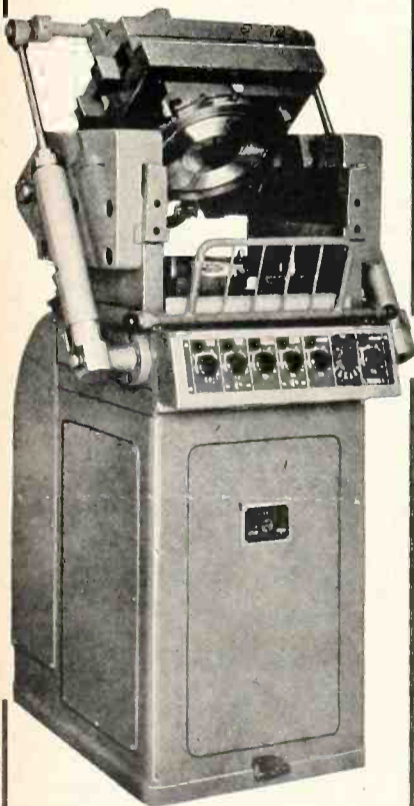
LENAHAN ASSOCIATES INC.

Pitman, N.J.
LUther 9-5755

Nashville, Tenn.
615-297-6258

**COMPOUNDERS
FOR THE
RECORD INDUSTRY
DRY-BLEND
GRANULES
PELLETS-
BISCUITS**

**DISTRIBUTORS
FOR THE
FABEL-Automatic
Record Press**



**UNITED STATES
& CANADA**

TRADE ASSOCIATIONS

American Guild of Authors & Composers (AGAC)
158 W. 55 St.
New York, N. Y. PL 7-8833

American Guild of Variety Artists (AGVA)
551 Fifth Ave.
New York, N. Y. TN 7-5600

Assoc. of Record Merchants & Dist. (ARMADA)
663 Fifth Ave.
New York, N. Y. PL 2-9666

Country Music Assoc. (CMA)
801-16th Ave. South
Nashville, Tenn. 615-244-2840

Electronic Industries Assoc.
1721 De Sales St., N.W.
Washington 36, D.C.

Int'l Record & Music Mens Club (IRMMC)
c/o Walter Hofer
221 West 57th St.
New York, N. Y. JU 2-5030

Magnetic Recording Industry Assoc. (MRIA)
110 N. Wacker Dr.
Chicago, Ill.

Music Operators of America (MOA)
228 N. La Salle St.
Chicago 1, Ill. 726-2810-1

Music Publishers Protective Assoc. (MPPA)
460 Park Ave.
New York, N. Y. PL 1-1930

National Assoc. of Music Merchants (NAMM)
222 W. Adams
Chicago 6, Ill. AN 3-0679

Nat'l Assoc. of Radio Announcers (NARA)
2332 South Michigan
Chicago, Ill. 326-5080

Nat'l Academy of Recording Arts & Sciences (NARAS)
New York: 21 W. 58 St., PL 5-1535
Hollywood: 1741 Ivar Ave., HO 5-2124
Chicago: 46 E. Walton, MI 2-6465
Nashville: Box 6155, Acklen Station

Nat'l Assoc. of Record Merchandisers (NARM)
112 Beverly Road
Philadelphia 51, Pa. MI 9-1900

Professional Music Men, Inc.
1270 Sixth Ave.
New York 20, N. Y. CO 5-7362

Record Industry Assoc. of America (RIAA)
1 E. 57 St.
New York 22, N. Y. MU 8-3778

Record One-Stop Assoc. (ROSA)
Galaxy One Stop
3236 Lawson Blvd.
Oceanside, New York 516-OR 8-6180

Society of Record Dealers (SORD)
Times Chronicle Building
Jenkintown, Pa. 215-TU 7-6368

ALBUM JACKET MANUFACTURERS

• Independent Record Mfrs. Association
• Western Record Pressers Association

AA-1 Products
245 7 Ave.
New York, N. Y.

Bert Co. Press
9862 Santa Monica Blvd.
Los Angeles 29, Calif.

Calcraft Album Co. Inc.
1211 N. Western
Los Angeles 29, Calif.

Chicago Album Specialty Co.
426 S. Clinton
Chicago, Ill.

The Chromart Co.
711 Spring Garden St.
Philadelphia, Pa.

Coburn & Co.
732 South Federal St.
Chicago 5, Illinois

Cole Corp.
823 S. Wabash Ave.
Chicago, Ill.

Community Press
6047 Woodland Ave.
Philadelphia, Pa.

•• Container Kraft
801 E. 61 St.
Los Angeles, Calif.

County Box & Albums
201 S. 2nd Ave.
Mt. Vernon, N. Y.

Crown Album Corp.
1217-1241 Carpenter St.
Philadelphia, Pa.

Fi-Hi Rec. Saver
P. O. Box 6417
Cleveland, Ohio

Gailyn Packaging
1475 Southern Blvd.
New York, N. Y.

Gem Album Co.
1119 Worthen St.
New York 59, N. Y.

• Globe Albums
1255 Oak Point Ave.
New York 59, N. Y.

Imperial Paper Box Corp.
252 Newport St.
Brooklyn 12, N. Y.

Imperial Paper Box Corp.
733 W. Heary
Indianapolis, Ind.

King Records
1540 Brewster
Cincinnati, Ohio

• Modern Album & Finish. Co.
119-01 22 Ave.
College Point, N. Y.

Modern Album & Finish. Co.
2011 S. Third St.
Terre Haute, Ind.

Modern Album & Finish. Co.
3116 Van Owen St.
Burbank, Calif.

Queens City Album Co.
2774 Blue Rock Road
Cincinnati, Ohio

J. Radley Metzger Co.
119 E. 38th St.
New York, N. Y.

Record Packaging Corp.
1 Ivy Hill Rd.
Bklyn, 11, N. Y.

Record Printing Co.
1418 W. Florence Ave.
Los Angeles, Calif.

Southern Envelope Mfrs.
794 Berry Rd.
Nashville, Tenn.

Strathmore Sales
56 S. 11th St.
Brooklyn, New York

T. Packaging
214 Sullivan St.
New York, N. Y.

U.S. Envelope Co.
3 Ann St.
Hartford 1, Conn.

Wakefield Industries
Lowell,
Mass.

**RECORD
PLATING
AT ITS
FINEST!**



- We Specialize in LP's and Stereo.
- All work done in solid nickel.
- Satisfaction Guaranteed

THE
**DULCET
TONE**
CORPORATION

12-14 Broadway
Long Island City, N. Y.
YELLOWSTONE 2-2502

**MATRIX
PLATING**

Masters, Mothers,
Stampers, Converts
Nickel or Copper.

Fast Service—Check Our Prices.
Satisfaction Guaranteed.
Send Your Tapes.
Write For Our Price List.

S. J. SHAW PLATING CORP.
2604 Glendora Ave., Cincinnati 19, O.
Phone: WOODBURN 1-3058

RECORD PROMOTION & PUBLICITY OFFICES

BOSTON

Ed Herbert
Music Promotions
23 Egermont Rd., Brookline
566-3022

Ed Penny
St. George Hotel
Kenmore Sq.
CO-6-0060

New England
Steve Sandler
103 Gordon St.
Harry Paul
Boylston St.

BUFFALO

Carl Cisco
1106 Elmwood Ave.

CHICAGO

Erwin Barg—Barney Fields
5335 N. California Ave.
UP 8-9164

Earl Glicker
1770 Winthrop Rd.
Highland Park
ID-3-1771

Cooper C. Golin
360 N. Michigan
ST 2-4372

Aaron D. Cushman
333 N. Michigan Ave.
AN 3-0260

Paul Gallis
161 E. Erie
MO 4-6670

Bonnie Kroll
10 W. Elm
SU 7-1549

Peter H. Wright Associates
185 N. Wabash
236-6185

CINCINNATI

Julie Godsey
5203 Orangelawn Dr.

CLEVELAND

Betty K. Gardner
2329 Lyndway Rd
Beechwood

Perry Stevens
2208 Edgerton Rd.
University Hts.
321-0641

Marv Helfer
2130 Marshfield Rd.
449-5635

COLUMBUS, OHIO

Dave Siegel
1049 Oakwood

DETROIT

Al Abrams
2648 W. Grand Blvd.
TR 1-3340

Sammy Kaplan
Northland Towers, Southfield
442-5938

FAIR LAWN, N. J.

Mike Siegel
796-4192

FARMINGTON, CONN.

Dave Fox
22127 Malden

JERSEY CITY

James Buckowski
158 Woodlawn Ave.
HE 3-7693

KEY WEST

Steve Keegan
P. O. Box 810

LAS VEGAS

Mary DuBose Reetig
5035 S. Tamarus
RE 3-1570

LOS ANGELES

Barbara Best
6223 Selma
HO 6-4246

Jay Berstein
435 N. Bedford
Beverly Hills

Chuck Blore
10439 Valley Spring Lane
N. Hollywood
761-9844

Brandy & Pam
226 So. Beverly Dr.

Braverman-Mirisch
9255 Sunset Blvd.

Dick Carter
7805 Sunset Blvd.

Colbert & Edwards
6257 Leland Way

Enyart & Rose
5735 Melrose Ave.
HO 6-1176

Ernie Farrell
999 N. Doheny Dr.
CR-1-7858

Maury Foladare Assoc.
1717 No. Highland

Freeman-Sutton Assoc.
6606 Sunset Blvd.

Harvey Geller
c/o Joy Music
4805 Brandenberg Place

Dave Gershenson
Capitol Tower

Hanson & Schwam
6705 Sunset Blvd.
HO 6-9222

Hoenig-Edwards
7185 W. Sunset

Honeycomb Productions
6606 Selma Ave.

Jerry Hoffman & Paladino
9165 Sunset Blvd.

Arthur Jacobs
9229 Sunset Blvd.

George Jay
6290 Sunset Blvd.
HO 9-5838

Jerry Johnson
5645 Radford Ave.
PO 2-6951
N. Hollywood

Bob Jones
Box 38530

Bernard F. Kamins
190 N. Canon Dr.
CR 1-8141

Kragen-Carroll
451 N. Canon Dr.
Beverly Hills
273-5011

Sam Laine
9012 Sunset Blvd.

Frank Liberman
8733 Sunset Blvd.

Bernice Mason
6223 Selma Ave.
HO 7-3084

McFadden, Strauss, Eddy,
Irwin & Goodman
1017 N. La Cienega Blvd.
OL 7-4330

Charlotte Rogers
7000 Hollywood Blvd.

Rogers & Cowan
250 No. Canon Dr.

Sloan Co.
8979 Sunset Blvd.

Talco Ent.
6201 Santa Monica Blvd.

Winter & Kafafian
1551 N. La Brea

Irwin Zucker
6515 Sunset Blvd.

POLY BAG MFRS.

••Western Record Pressers Assn.

••Allied Record Dist. Co.
1041 N. Las Palmas
Hollywood, Calif.

Celanese Plastic Co.
744 Broad St.
Newark 2, N. J.

Chicago Trans. Bag Co.
4806 W. Chicago Ave.
Chicago, Ill.

Clear Print Co.
3639 Dyre Ave.
New York, N. Y.

Carl Cordover & Co.
104 Liberty Ave.
Mineola, N. Y.

D. & A. Transparent Bag Co.
550 Fifth Ave.
New York, N. Y.

Diamond Cellophane
2724 S. Michigan
Chicago, Ill.

Mehl Mfg. Co.
2057 Reading Rd.
Cincinnati 2, Ohio

Polyflex Tubing Co.
43 East 43rd St.
New York, N. Y.

••Research Craft Corp.
1011 N. Fuller Ave.
Los Angeles 46, Calif.

Whitaker Paper Co.
Eggleston Ave., 6th & Lock
Cincinnati, Ohio

NATIONAL RECORD PROMOTION

Complete Disc Jockey coverage
Radio & T.V. Interviews, Records hops.

TRADE PAPER PUBLICITY

News, items, reviews, corporate image.

CONSULTATION

All questions answered . . . Distribution, Pricing, Recordings, Union Rules, Music Publishing

PRESSING

No job too small.

DISTRIBUTION ARRANGED



MORTY WAX
PROMOTIONS

A DIVISION OF THE HOUSE OF WAX

1650 B'way • N.Y. 19, N.Y. • CI 7-2159

"WE NEED EACH OTHER"

Beaucoup Record Experience

JULIE GODSEY

Independent record promotion.

Cincinnati, Dayton, Columbus,

Indianapolis and Louisville.

5203 Orangelawn Drive

Cincinnati 38, Ohio

Phone: 921-8722

MIDWEST PROMOTION

Cleveland Pittsburgh Detroit Cincinnati

MARY HELFER

2130 Marshfield Rd., Cleveland 24, Ohio

Phone: (216) 449-5635



— JERRY SIMON —

RSVP

RECORD SALES VIA PROMOTION

SALES COORDINATED PROMOTION
WITH EMPHASIS ON DISTRIBUTOR
LIAISON AND DISK JOCKEY CONTACTS.

SINGLE HITS OF 1963-64

Yesterday's Gone	Chad Stuart & Jeremy Clyde
Washington Square	Village Stompers
Popsicles And Icicles	The Murmaids
The Good Life	Tony Bennett
Prisoner Of Love	James Brown
Tell Him	The Exciters

1650 Broadway, New York 19, N.Y., Judson 6-6707

RECORD PROMOTION & PUBLICITY OFFICES

MIAMI

National Entertainment
2805 Biscayne Blvd.
374-1231

NEW YORK

Floyd F. Ackerman Assoc.
145 West 55th St.
CO 5-4122

Adrian Associates
130 West 42nd St.
OX 5-7965

Advance Public Relations, Inc.
234 West 44th St.
LO 3-4370

Ben Arrigo
157 W. 57th St.
CO 5-6585

Sidney Ascher Assoc.
Freedomland
TU 1-0600

David O. Alber
44 East 53rd St.

Buddy Basch
17 East 45th St.
MU 7-8351

Joyce Becker
c/o Pioneer
1650 Broadway
LT 1-0030

Doc Berger
931 E. 28th St.
DE 8-5965

Ivan Black
400 Madison Ave.
PL 5-4760

Raysa Bonow
523 E. 78th St.
TN-7-2260

Mal Braverman
15 East 48th St.
EL 5-7752

Breakout Promotions
Bob Yorey
1650 Broadway
CI 5-2772

Paul Brown
507 5th Ave.
MU 7-3071

Budd Prod.
Budd Hellawell
157 W. 57th St.
MU 8-6380

Connie DeNave
200 West 57th St.
JU 6-1330

Bill Doll
1700 Broadway
JU 6-8894

Henry O. Dorman
55 East End Ave.
EL 5-0400

Marvin Drager
424 Madison Ave.
MU 8-1078

Charlie Earle
1776 Broadway
JU 6-6994

Jack Egan
45 Wendover Rd.
Yonkers
YO 8-7969

Harold Ettus
Hotel Empire
Broadway & 63rd St.
CO 5-7400

Alan Foshko
350 W. 52nd St.
JU 2-2417

The Lynn Farnol Group
50 Rockefeller Plaza
JU 6-5777

MANUFACTURERS OF CLEANERS, CLOTHS AND BRUSHES

Astatic
Conneaut, Ohio

Audiotex Mfg. Co.
400 So. Wyman St.
Rockford, Ill.

Paul Bennett Co.
230 E. Ohio
Chicago 11, Ill.

Bradley's
9130 Firestone
Downey, Calif.

Cadie Chemical Products, Inc.
603 West 130th St.
New York 27, N. Y.

Chamrox Record Cleaner
P. O. Box 532
Rochester, N. Y.

Chem Wipe
Manard Products
9 Echo Ave.
New Rochelle, N. Y.

Dexter Chemical Corp.
819 Edgewater Rd.
New York 59, N. Y.

Duotone Co., Inc.
Locust St.
Keypoint, N. J.

EBY Sales
130 Lafayette St.
New York, N. Y.

Electro-Sonic Labs
35-54—36th St.
Long Island City, N. Y.

Elsam Products
P. O. Box 417
Brockton, Mass.

Fidelltone, Inc.
6415 Ravenswood Ave.
Chicago 26, Ill.

Fine-Tone Audio Products Co.
7111 20 Ave.
Brooklyn 4, N. Y.

Interelectronics Corp.
2432 Grand Concourse
New York 58, N. Y.

Jensen Industries
7333 W. Harrison
Forest Park, Ill.

Kirsch Music Corp.
349 W. 48th St.
New York 36, N. Y.

Kroll Trading Co.
133 Greene St.
New York 12, N. Y.

Le-Bo Products Co.
418 W. 49th St.
New York 19, N. Y.

Levbo Products Co. Inc.
349 West 48 St.
New York 36, N. Y.

LeMire Products
204 West 55th St.
New York, N. Y.

Librascope, Inc.
40 E. Verdugo St.
Burbank, Calif.

Lindberg Products
326 E. 70 St.
New York, N. Y.

Manard Products, Inc.
9 Echo Ave.
New Rochelle, N. Y.

J. W. Marsh Co.
4216 W. Jefferson Blvd.
Los Angeles, Calif.

Merit Products
P. O. Box 56
Highbridge Sta.
New York 52, N. Y.

Merix Chemical Co.
2234 E. 75th St.
New York, N. Y.

M. A. Miller Mfg. Co.
4th & Church Sts.
Libertyville, Ill.

Nuclear Products
10173 E. Rush St.
El Monte, Calif.

Olympia Manufacturing
721—11th Ave.
New York 19, N. Y.

Ortho-Sonic Instruments
66 Mechanic St.
New Rochelle, N. Y.

Pfsantlehl Chemical Corp.
104 Lake View Ave.
Waukegan, Ill.

Philco Accessory Div.
Tioga & "C" Sts.
Philadelphia, Pa.

Pro-Sound Corp.
175—5th Ave.
New York 10, N. Y.

Wm. J. Purdy Co.
312 Seventh St.
San Francisco, Calif.

Qualitone
102 Columbus Ave.
Tuckahoe, N. Y.

Recoton Corp.
46-23 Crane St.
Long Island City, N. Y.

Robins Industries
41-08 Bell Blvd.
Bayside, N. Y.

Seebro Dist.
2019 S. Michigan Ave.
Chicago 16, Ill.

Tone King Corp.
65-55 Grand Ave.
Maspeth 78, N. Y.

Top Records
83 Crosby St.
New York, N. Y.

United Audio Products
202 East 10th St.
New York, N. Y.

Walco Electronics
60 Franklin St.
East Orange, N. J.

Call Us to Be Sure!

Dependable West Coast Record Promotion—Servicing
Radio-TV stations in 11 Western states—Guaranteed Exposure!



IRWIN ZUCKER & ASSOC.

K. Terry • Skip Ferderber • Elsie Dobbs

6515 Sunset Blvd.
Hollywood 28, Calif.
HO 6-9594

All This EXPOSURE For Our Clients
In the Detroit Area

4 TOP 40 Stations 2 R&B Stations

2 TV Dance Parties

RECORD PROMOTION & PUBLICITY

SAMMY KAPLAN, INC.

NORTHLAND TOWERS—SUITE 106—SOUTHFIELD, MICHIGAN
TEL: 442-5938 (Area Code 313)

FOR PROMOTION . . . PRODUCTION . . . & DEMOS . . .

it's **BEN ARRIGO**

GLENN PRODUCTIONS 157 W. 57th St., NYC CO5-6585

FOR EFFECTIVE PROMOTION
IN THE CLEVELAND & PITTSBURGH AREA

CALL **PERRY STEVENS** (321-0641)
2208 Edgerton Rd., University Heights, Ohio



THE MUSIC INDUSTRIES LEADING

NEW ENGLAND
REPRESENTATIVE

ED HURVITZ
MUSIC PROMOTIONS

23 Egremont Rd. (Suite 6)
Brookline (Boston 46), Mass.
(617) LO 6-3022

ABSOLUTE TOPS IN

NATIONAL PROMOTION

Ask any of 2,000 DJ's about:

GEORGE JAY

6290 Sunset Blvd.
Hollywood, Calif. 90028
HO 9-5838

RECORD PROMO & PUBLICITY OFFICES

NEW YORK (Cont.)

Mildred Fields
67-11 Parsons Blvd.
Gordon-Mansfield Ent.
250 West 57th St.
Gurtman-Vandervort & Bob Cochran
161 W. 54th
CI 5-4771
Dave Hepburn Ent.
1697 Broadway
CI 6-2398
Constance Hope Assoc.
225 W. 57th, N.Y.C.
Arthur P. Jacobs Co.
17 East 54th St.
TE 8-0730
Eddie Jaffe
156 W. 48 St.
Milton Karle
440 East 56th St.
MU 8-8788
The Kalmus Corp.
445 Park Ave.
John Levy Ent.
119 West 57th St.
CI 5-2488
Jim Mahoney
510 Madison Ave.
PL 1-2060
Whit Marshall
Hotel Somerset
150 W. 47th St.
PL 7-2780
Merrick-Shefrin
18 E. 48th St.
PL 2-4111
Jim McCarthy
1619 Broadway
Walter J. Murphy
336 E. 86th St.
TR 9-6148
Dick Miller
1545 Broadway
LT 1-9161
Joe Morgan
50 Central Park W.
Music Makers
Joey Sasso
Shelton Towers,
49th & Lexington
Bert Nevins, Inc.
527 Madison Ave.
Henry Okun
157 W. 47th St.

Bob Perilla
745 5th Ave.
Fred Perri
1472 Broadway
BR-99642
Joe Petralia
Park Sheraton Hotel
JU-66935
Arthur Pine Assoc.
1780 Broadway
CI 6-6922
Gerald Purcell
210 E. 53rd St.
PL 3-7602
Queen Artist Corp.
1697 Broadway
CI 6-2398
Public Relations Corp. of America
Saul Richmond
151 E. 50th St.
PL 2-0040
Reggie Riccardi
135 W. 55th St.
CI 7-1233
Saul Richfield
1697 Broadway
CI 7-5907-8
Rogers & Cowan
598 Madison
PL 9-6272
Dorothy Ross
248 East 49th St.
PL 2-8050
Eve Siegel Assoc.
35 West 53rd St.
MU 8-4598
Don Simmons & Assoc.
1841 Broadway
JU 2-6311
Jerry Simon
RSVP
1650 Broadway
JU 6-6707
Solters, O'Rourke & Sabinson
62 W. 45th St.
TN 7-8500
Bill Spitalsky
40 West 57th St.
JU 6-8770
SRO Artists
240 Central Park South

Gary Stevens
Al Thal
16 E. 52nd St.
PL 3-1755
Mario Trombone
40 E. 49th St.
PL 2-8660
William F. Treadwell, Inc.
Time & Life Bldg.
PL 7-7656
Universal Public Relations
342 Madison Ave.
Harriet Wasser
2850 Clafin Ave.
Bronx, N.Y.
Marty Wax
1650 Broadway
CI 7-2159
Jay Weston
50 Central Park West
TR 4-2060
Al Wilde
240 Central Park So.
CI-5-7450

PALISADES, N.J.
Sol Abrams
Palisades Amusement Park
WH 5-1000

PHILADELPHIA
George E. Costello
232 Jamestown St.
Ed Collar
723 Spruce St.
MA 7-7826
Buzz Curtis
2201 Brynmawr
GR 3-4030
Ross Associates
250 So. Broad St.
PE 5-1050
R/P Radio Promotions
2200 Pine St.
HO 2-7993

PITTSBURGH
Jane Oliver
9 Club Drive, East
884-4172

SAN FRANCISCO
Kathy Furness & Assoc.
703 Market St.
PR 5-3905—DO 2-0106

SAN RAFAEL, CAL.
Ted Ponseti
221 Knight Dr.
453-4388



FINE TONE AUDIO PRODUCTS CO., INC. Brooklyn 4, New York
(212) CL 6-7876-7-8

ALL TYPES OF SPANISH & AMERICAN LABELS IN STOCK . . .

"WE CAN PROMOTE YOUR LINE"

Strong D.J. Coverage
Special Deals on Quantities
to Record Buyers

CONTACT:
TONY MORALES
GREG TORRES

Apex Wholesalers Inc.

37 West 21st St., New York, N. Y.

(212) AL 5-6629

**IF YOU WANT
TOP PROMOTION
EXPOSURE & SALES
IN
CHICAGO-MILWAUKEE
ST. LOUIS &
MINNEAPOLIS
YOU MUST CONTACT**

EARL L. GLICKEN
1770 WINTHROP ROAD,
HIGHLAND PARK, ILL.
TEL: ID. 3-1771
(Area Code: 312)

**OUR WHO'S WHO
OF ARTISTS FOR
WHOM WE HAVE
SUCCESSFULLY
PROMOTED
NEW RECORDS . . .**

**STEVE ALLEN
BEATLES
PAT BOONE
TERESA BREWER
CAB CALLOWAY
JO ANN CAMPBELL
XAVIER CUGAT
DORIS DAY
JIMMY DEAN
PAUL EVANS
GERRY &
THE PACEMAKERS
ARTHUR GODFREY
MORTON GOULD
BURL IVES
BILLY J. KRAMER
LESTER LANIN
MORT LINDSEY
AL MARTINO
McGUIRE SISTERS
DODIE STEVENS
CONWAY TWITTY
BILLY VAUGHN
BOBBY VINTON
LAWRENCE WELK**

We Launch Hits
With a National Record
Promotion & Publicity Service



Budd Hellawell

BUDD PRODUCTIONS
157 W. 57th St., N. Y. C. 19
Circle 7-4896

ONE STOPS

•Member of ROSA

ALABAMA

M & F One Stop
1630 6th Ave. N.
Birmingham, Alabama
252-2311—Fred Filippone

Victory Record Service
1208 First North
Birmingham, Alabama
FA 4-6320—Joe Vetrano/Morris Corona

Prichard Music & Appl.
113 Main
Prichard, Alabama
GL 2-3661—Mrs. Largue

ARIZONA

Flash Records
2047 N. 16th St.
Phoenix, Arizona
AL 4-5031—Joe English

CALIFORNIA

Western One Stop
1614 Park Ave.
Emeryville, Calif.
OL 4-5110

•California Music
2933 West Pico
Los Angeles, Calif.
RE 3-1196—Buddy Robinson

Levenhagen's One Stop
2277 West Pico
Los Angeles, Calif.
DU 4-4134—Mary Solle

Music Box, Inc.
2524 W. Pico
Los Angeles, Calif.
DU 5-2915—Jack Krug

Dial Sales
1859 5th Ave.
San Diego, Calif.

Western One Stop
224 6th St.
San Francisco, Calif.

COLORADO

•Mile Hi One Stop
36 South Santa Fe
Denver, Colo.
RA 2-5767—M. Martinez/Bob Krug

Mountain Dist.
3630 Downing
Denver, Colo.
AC 2-8518—Carl Cartwright

Music Box One Stop
1043 Broadway
Denver, Colo.
MA 3-8497—Dick Dalghren

CONNECTICUT

Dave's One-Stop
275 Park Ave.
East Hartford, Conn.

Globe Record Dist.
125 Park Ave.
E. Hartford, Conn.
289-4444—Gene Gotthelf

D.C.

Super Music City
1245 9th St. N.W.
Washington, D.C.—Philip Levine

FLORIDA

Budisco
60 Riverside
Jacksonville, Fla.
EL 5-6442—Raoul Shapiro/Carol Sanford

•Budisco
280 N. W. 29th
Miami, Fla.
NE 3-6031—Raoul Shapiro

Jet One Stop
4928 N.W. 7th Ave.
(305) 751-2473—Fred Maroon

GEORGIA

Gate City
1209 Techwood Dr. N.W.
Atlanta, Georgia
873-4384

L & F One Stop
1227 Spring
Atlanta, Georgia
TR 5-5565—Jack Gledbart

Music Box
1305 Spring St.
Atlanta, Georgia
875-0354—Joan Davidson/Herman Watkins

ILLINOIS

Barney's One Stop
1144-46 S. Kedzie
Chicago, Ill.
NE 8-9053—Barney

Little Al's All Stop
3216 W. Lawrence
Chicago, Ill.

Lomer Dist. Co.
2311 N. Western
Chicago, Ill.
BR 8-8300—George

•Music Box
1301 W. 79th
Chicago, Ill.
AB 4-3600—Russ De Angelo/J. Dwyer

Singer One Stop
1812 W. Chicago
Chicago, Ill.
HU 6-7400—Fred Sipiora

The Original
1130 East El Dorado
Decatur, Ill.
428-6653

Van Goor One Stop
1626 5th Avenue
Moline, Ill.
764-6701—Eddie Van Goor

Hi Fi One Stop
804 N. Main
Peoria, Ill.
674-1383—Chuck Sisney

INDIANA

Woody's One Stop
Evansville, Indiana
HA 4-5527—Leroy Woodward

Associated
210 S. Meridan
Indianapolis, Ind.
ME 4-2591—Tom Whalen

C. C. Records
1312 Capitol
Indianapolis, Ind.
ME 2-7754—Mr. Collier

Duchess-Herman
1311 N. Capitol
Indianapolis, Ind.
ME 4-6604—Don Morton

IOWA

Leiberman One Stop
1406 E. Grand St. (515) 262-8211
Des Moines, Iowa
262-8211—Eddie Dunker

Records
315 12th
Des Moines, Iowa
CH 4-5157—Jack Neidt

KANSAS

Davidson's
1719 So. Hillside
Wichita, Kansas
MU 6-6648

KENTUCKY

Paul Cowley Rec. Shop
304 S. Fourth
Louisville, Kentucky
JU 3-6431—Paul Cowley

ONE STOP MEANS SERVICE

That's how we made our reputation

- Most Complete and only one stop in Detroit handling all LP labels
- Complete stock of singles for dealers and operators
- Carry in inventory the standards

Having the most complete inventory enables you to get immediate service, one shipping charge, filling of special orders that means time saved by you. Contact:

CONSOLIDATED ONE STOP, INC.

13254 Linwood Avenue, Detroit 38, Michigan (313) TO 5-8665

DEALERS and OPERATORS

For PROMPT, EFFICIENT Service
Try Our COMPLETE ONE-STOP Facilities
2 Locations to Serve You

AM BAT RECORDS, INC.

1111 Vine St., Cincinnati 10, Ohio
Phone 621-3252
Vern Hawk

and
1336 Xenia Ave., Dayton 10, Ohio
Phone 256-4212

NEW YORK'S LEADING ONE STOP FOR ALL LABELS!

WIN

RECORDS INC.

- COMPLETE RACK SERVICE AVAILABLE
 - ORDERS SHIPPED IMMEDIATELY
- CALL-WRITE-WIRE, For Our LOW, LOW PRICE Policy!

GEORGE WEISS
WIN RECORDS, INC.
856 9th Ave., New York, N.Y.
JU 2-0130

STEADMAN ONE STOP INC.

- ★ SERVICING ENTIRE NORTH EAST
- ★ FEATURING COMPLETE RACK SERVICE
- ★ CHAIN STORES OUR SPECIALTY

140 E. 3rd St.

Mt. Vernon, N.Y.
(914) OW 9-3166

ONE STOPS

Member of ROSA

KENTUCKY (Con't.)

Variety Records
45 S. Fourth
Louisville, Kentucky
U 7-8311—Larry King

Vine Records, Inc.
100 East Broadway
Louisville, Kentucky
U 3-2092—Helen Vine

Vax Works
Fabes S/C
Jwensboro, Kentucky
AU 3-1585—Leroy Woodward

LOUISIANA

One Stop Record Service
30 S. Rampart
New Orleans, La.
24-3372—Lloyd Legrande/J. Assunto

Tan's Record Shop
38 Texas Ave.
Breveport, La.
22-7182—Stan Lewis

MARYLAND

Musical Sales
40 W. Mt. Royal Ave.
Baltimore, Md.
E 7-5757—Milt Bereson

Redisco
221 West North Ave.
Baltimore, Md.
IO 9-1515—Oscar Buchman

MASSACHUSETTS

Nick's Records
297 Washington St.
Wilton, Mass.
T 2-7260—Dick Mitchell

Boston Record Dist.
387 Washington
Boston, Mass.
U 7-8801
erry Flatto/Bob Levin

Circle One-Stop
5 N. Beacon
Boston, Mass.

IN THE UPPER MIDWEST

WHY

DO MORE ROUTE OPERATORS

BUY

ALL OF THEIR 45'S

FROM

THE TWIN CITIES'
NO. 1 ONE-STOP

BBI?

SERVICE-SELECTION-RELIABILITY

BROWN BROS., INC.

2127 NO. WASHINGTON AVE.

MINNEAPOLIS, MINN. 55411

JA 2-6648—AREA CODE 612

Post Box—August 15, 1964

Oldies But Goodies One-Stop
687 Washington St.
Boston, Mass.

One Stop, Inc.
1030 Commonwealth
Boston, Mass.
RE 4-1123—Mickey Sciarappa

Record Wholesaler
1241 Columbus
Boston, Mass.

Sy Redd
80 Coolidge Hill Rd.
Watertown, Mass.

MICHIGAN

Martin and Snyder One Stop
13200 West Warren
Dearborn, Mich.
LU 2-5850—Chet Kajeski/John Pilzak

Angott Sales
2616 Puritan
Detroit, Mich.
UN-40773—Ronald Rogers

Consolidated One Stop
13254 Linwood
Detroit, Mich.
313-TO 5-8665—Tom Mutter

Record City
41 W. Division
Grand Rapids, Mich.
GL 8-1921—June Carpenter

MINNESOTA

Acme Music
257 N. Plymouth
Minneapolis, Minn.
333-7221—D. Moerbitz

All Records
1017 Currie
Minneapolis, Minn.
FE 2-8026—Sandy Sanderson

Brown Bros.
2127 Washington
Minneapolis, Minn.
522-JA 2-6648—Irv Goshen

Jim's One Stop
1724 University
St. Paul, Minn.
MI 6-3357—Jim Christianson

MISSISSIPPI

Capitol Music
135 E. Amite St.
Jackson, Miss.
FL 4-4031—Windham Caughman

(Con't. on next page)

DAVIDSON'S ONE STOP PHONO RECORDS

321 SOUTHWEST BLVD.
KANSAS CITY, MO.
VI 2—5220

1214 FARNAM
OMAHA, NEBR.
341—4088

1719 SO. HILLSIDE
WICHITA, KANSAS
MU 6—6648

THANKS TO THE MANY THOUSANDS OF FRIENDS AND CUSTOMERS IN THE RECORD BUSINESS WHO HAVE MADE IT POSSIBLE FOR DAVIDSON'S TO BECOME ONE OF AMERICA'S LEADING ONE STOP RECORD SERVICES WITH THREE WAREHOUSES, THREE INVENTORIES TO SERVICE THE TRADE.

STORES AND CHAIN COMPANIES, PLEASE CONTACT OUR KANSAS CITY OFFICE IN REGARDS TO FREE FIXTURES AND SET UPS.

OPERATORS, CONTACT US FOR SERVICE AND FREE CUSTOM MADE, NON FADE TITLE STRIPS, MANUFACTURERS FOR PROMOTION AND SALES.

JAMES L. DAVIDSON, MGR.

The Number 1 Organization
Of It's Kind In PA.
THE ONE STOP, INC.
(rack service)
•

Serving MARYLAND, OHIO,
WEST VIRGINIA, PA. TOP
TRAVELING SALES PERSON-
NEL DELIVERY TRUCKS FILL-
ED WITH ALL RECORD LABELS
SERVING ALL MAJOR CHAINS
STORES AND OPERATORS
POSITIVE OVERNIGHT DE-
LIVERY—ANYONE CAN SELL
HOT RECORDS BUT ABSO-
LUTELY NO ONE CAN MATCH
OUR SERVICE LARGE STOCK
OF SELECTIVE LP'S AVAIL-
ABLE.

GROW WITH THE NUMBER 1
THE ONE STOP, INC.
1332 FIFTH AVE.
PITTSBURGH 19, PA.
COURT 1-3340

HERMITAGE MUSIC CO.

ONE OF THE SOUTH'S
LARGEST

ONE STOP RECORD SUPPLIERS

469 Chestnut St.

Nashville, Tenn.

(615) 244 1790

THE MOST COMPLETE ONE STOP & RACK SERVICE!

GATE CITY RECORD SERVICE COMPANY

1209 TECHWOOD DRIVE, N.W., ATLANTA, GEORGIA—873-4384

ONE STOPS

MISSOURI

Davidson One Stop Rec.
321 S. W. Blvd.
Kansas City, Mo.
VI 2-5220

FOR THE BEST IN

**ONE-STOP
RECORD SERVICE**
BEST PRICES
BEST SERVICE

Complete Inventory
Covering Ark., Miss. & Tenn.

**POPLAR
TUNES**

306 Poplar St., Memphis, Tenn.
JA 5-6348, Joe Cuoghi

One Stop Phono, Record
321 S. W. Boulevard
Kansas City, Mo.

One Stop Record Service
709 East 31st St.
Kansas City, Mo.

Poplar Tunes
306 Poplar St.,
Memphis, Tenn.
JA 5-6348—Joe Cuoghi

•One Stop Record Service
1901-1903 Delmar
St. Louis, Mo.
GA 1-3622—George Glass/Patrick Blunda

The Original
2721 Pine St.
St. Louis 3, Mo.
JE 5-4172

The Original
3220 Roanoke Rd.
Kansas City 11, Mo.
VH 1-8850

•Uptown Music
627 N. King's Highway
St. Louis, Mo.
FO 7-2602—Harry Brockman

NEBRASKA

Davidson's
1214 Farnam
Omaha, Neb.
341-4088

Leiberman One Stop
809 S. 25th
Omaha, Neb.
341-3056—Evelyn Dalrymple

Records
2500 Harney
Omaha, Neb.
342-1545—Darwin Burk

NEW JERSEY

Melody Shop
1172 Elizabeth Ave.
Elizabeth, N.J.
EL 3-0308—Joe Abrams

One Stop Records
772 High St.
Newark, N.J.
Mickey Wiesburn

Red Top Records
261 S. Orange
Newark, N.J.
MI 3-9807—Sylvia Wolin

Service One-Stop
382 Clinton Pl.
Newark, N.J.
WA 3-9797

Service One-Stop
Rte. 22 & Fadem Rd.
(Runyon Bldg.)
Springfield, N.J.
DR 6-7666

NEW YORK STATE

Bee Gee Dist.
28 N. 3rd St., Rear
Albany, N.Y.—Len Smith

Binghamton One Stop
496 Chenango St.
Binghamton, N.Y.—Sid Fein

One Stop Service
109 Water St.
Binghamton, N.Y.

•Buffalo One Stop
959 Main Street
Buffalo, N.Y.—Steve Brodie

Frontier Dist.
620 Washington
Buffalo, N.Y.

Music House
291 Delaware Ave.
Buffalo, N.Y.

•Steadman One Stop
140 E. 3rd St.
Mt. Vernon, N.Y.
OW 9-3166—David Moore

One Stop Record Sales
1202 Prudential Bldg.
Rochester 4, N.Y.

Rochester One Stop
215 Monroe Ave.
Rochester, N.Y.
LO 2-5360—Phil Martin

Syracuse One Stop
515 Erie Blvd.
Syracuse, N.Y.

NEW YORK CITY

A-1 Record Sales
659 10th Avenue
New York, N.Y.

All Records
3505 Broadway
New York, N.Y.
YE 2-0209—Charles Naranjo

Double B Record Corp.
240 East Merrick Road
Freeport, N.Y.
FR 8-2222—Bernie Boorstein

•Galaxy One Stop
3236 Lawson Blvd.
Oceanside, New York
516-OR-8-6180—Stan Stone

Win One Stop
856 9th
New York, N.Y.
JU 2-0130—George Weiss

King Karol, Inc.
111 West 42nd St.
New York, N.Y.
BR 9-2342—Tom Morrow

New Deal Rec. Service Corp.
45-18 Court Sq.
Long Island City 1, N.Y.

•New York Record Dist.
15 West 20th
New York, N.Y.
YU 9-2255—Max Goldstein

One Stop Service
5 East 3rd St.
New York, N.Y.
GR 7-1330—Adam Gary

Raymar Sales
170-21 Jamaica Ave.
Jamaica, L.I., N.Y.

"Schony's One-Stop"
2602 Tilden Ave.
Brooklyn 26, N.Y.
BU 7-3576—4581
L. Schonberger

Town Hall Records
994 Rutland
Brooklyn, N.Y.
PR 4-9600—Ben Reminie

NORTH CAROLINA

Southern Record Merchant
126 W. Moorehead
Charlotte, N.C.
377-5409—Bob Thompson

OHIO

Am Bat Records
1111 Vine St.
Cincinnati, Ohio
621-3252—Vern Hawk

OLDEST & BIGGEST ONE STOP IN THE MIDWEST

"THE ORIGINAL" ONE STOP RECORD SERVICE

- ★ COMPLETE SINGLE AND LP INVENTORY
- ★ REGULAR WHOLESALE PRICES
- ★ ORDERS SHIPPED SAME DAY RECEIVED
- ★ ANY MODE OF SHIPPING YOU NAME
- ★ FREE TITLE STRIPS

"THE ORIGINAL" ONE STOP RECORD SERVICE

2721 Pine Street, St. Louis 3, Mo. Jefferson 5-4172
3230 Roanoke Rd., Kansas City 11, Mo. Valentine 1-8850
1130 East El Dorado, Decatur, Ill. 428-6653

WRITE OR CALL FOR DETAILS

ORDERS RECEIVED AND SHIPPED SAME DAY . . .
REGULAR WHOLESALE PRICES . . .

We Ship Anywhere
Complete Rack Service Available
Free Title Strips To Op's

DECATUR ONE-STOP

New Address: 312 N. Water, Decatur, Illinois
Phone: 428-6653

L. SCHONBERGER

"SCHONY'S" ONE-STOP

(Established 1943)

2602 TILDEN AVENUE

BROOKLYN 26, NEW YORK

(PHONES: BUCKMINSTER 7-3576 AND 7-4581)

WE STOCK ALL LABELS. SPECIALIZING IN OLD
RECORDS. ALL ORDERS SHIPPED SAME DAY.

**ONE-STOP
Record Service**

TRIED THE REST?
NOW TRY THE BEST!

- Same Day Service.
- Complete Inventory: We Guarantee Most Complete Fill of Your Orders.
- Best Prices: No One Beats Our Prices.
- LP Deals: Write for Details.
- Export Orders: processed immediately.
- Best Stock In Country On (Golden Oldies) 45's

SEND FOR BIG "OLDIES" CATALOG

New York's Major One-Stop
Now Celebrating Our
18th Successful Year.

**TOWN HALL
RECORD
ONE-STOP**

994 RUTLAND ROAD
BROOKLYN 12, N. Y.
PR 4-9600

Another . . . **STAR** . . . Service
FOR
One-Stop Record Stores

YOUR PRINTED TITLE STRIP
NEEDS EXPERTLY PRINTED
and shipped to you
IMMEDIATELY

☆☆☆

Contact

STAR TITLE STRIP CO., INC.
842 Western Ave., Pittsburgh 33, Pa

ONE STOPS

Royal Dist.
2070 Seymour Ave.
Cincinnati, Ohio
351-7400—Jack Pierce

•Northern One Stop
2006 Prospect
Cleveland, Ohio
SU 1-7080—G. Freeman

•Century Records
849 N. High
Columbus, Ohio
AX 9-5700—Paul Lang

Am Bat
Xenia St.
Dayton, Ohio
256-4217—Vern Hawks

Dayton Record Dist.
337 S. Jefferson
Dayton, Ohio
228-5129
John Reytig/R. Romanowski

Keller Melody Sales
904 W. Delaware
Toledo, Ohio
CH 3-4289—Mary Ann Nelson

OKLAHOMA

All One Stop
602 North Hudson
Oklahoma City, Okla.
CE 5-3381—Rosemary Reed

•Bill's Record Shop
17 W. 7th St.
Tulsa, Okla.
Lodema Horn

Tops One Stop
105 W. 6th St.
Tulsa, Okla.—LU 2-5218

OREGON

Portland One Stop
511 S. W. Sixth
Portland, Oregon
CA 6-3656—Steve Kugel

PENNSYLVANIA

Broadwood One Stop
1717 Chestnut
Philadelphia, Penna.
Alex Ferrara

Eastern Music Systems
334 N. Broad
Philadelphia, Penna.
LO 4-4415—Ray Petrolli

•I. J. Morgan
511 N. Broad
Philadelphia, Penna.
WA 5-7535—J. Rosen/I. Perlman

•H. Slotkin
4095 Lancaster
Philadelphia, Penna.

J. S. Williams
1606 N. Broad
Philadelphia, Penna.
Joe/Sid Williams

•All Brands
1903 Fifth
Pittsburgh 19, Penna.
281-0258—Barney Stine

Mobile Record Service
2231 Fifth, P.O. Box 2879
Pittsburgh, Penna.
EX 1-2795—Robert Kline

The One Stop
2041 Fifth
Pittsburgh, Penna.
Paul McGrath/Bill Lawrence

RHODE ISLAND

Beacon Record Dist.
725 Branch Avenue
Providence, R. I.
JA 1-5121—Rube Zeidman

TENNESSEE

Knox Record Rack
2000 Western Ave.
Knoxville, Tenn.
525-0445—Sam Morrison

Popular Tunes
308 Poplar
Memphis, Tenn.
JA 5-6348—Joe Coughi/F. Berretta

Hermitage Music Co.
469 Chestnut St.
Nashville, Tenn.
615 244 1790

TEXAS

L & F One Stop
1347 Chemical St.
Dallas, Texas
ME 1-0660—Jack Geldbart

Music Box
Dallas, Texas
ME 1-6970—Gary Drexel

Central Sales
2104 Leeland Ave.
Houston, Texas
CA 8-5255—George Jamail/M. McIntyre

H. W. Daily
314 E. 11th
Houston, Texas
UN 1-8108—Bud Daily

Record Service
610 Dennis
Houston, Texas
JA 3-2269

H. W. Daily
1415 S. Flores
San Antonio, Texas
CA 7-7652—John Bullock
(Con't. on next page)

- RECORD ENVELOPES, all sizes
- CORRUGATED BOARDS AND RECORD MAILERS
- STOCK LEGAL CONTRACTS for Music Publishers and Record Companies
- PRESSURE-SENSITIVE LABELS (for Recording Studios)
- FAN CLUB PHOTO CARDS

Sleeves—Stationery—Album Jackets
Invoices—Business Cards
Offset and Letterpress Printing
Custom Designed for the Music Industry
Price Lists Available Upon Request

ONE STOP SERVICE, INC.
5 East 3d Street New York, N. Y. 10003
GR 7-1330 — Adam Gary

ONLY MAJOR 1 STOP IN VIRGINIA !!!

PAT'S ONE STOP

- * COMPLETE LINE OF BUDGET LP'S
- * COMPLETE CATALOG OF STANDARDS

WE CARRY ALL LABELS—INDIES & MAJORS
LP'S REGULAR DIST. PRICE
NOTHING OVER STRAIGHT WHOLESALE

- FREE TITLE STRIPS
- SHIPMENT SAME DAY ORDER RECEIVED

PAT'S ONE STOP

216 East Main Street, Richmond 19, Va. (703) Milton 8 4791-2-3

SIXTEEN YEARS

Of Satisfying Service To Thousands Of Customers Thru The 50 States With Our Fast One-Day Mail-Order Service Via Our Nightly Shows Via:

KWKH, Shreveport KEEL, Shreveport KTHS, Little Rock XERF, Del Rio
(50,000 Watts) (50,000 Watts) (50,000 Watts) (250,000 Watts)

and ONE-STOP SERVICE TO STORES
AND THE OPERATORS

Please Feel Free To Visit Our Store, Where Your Record Needs Will Receive Expert Advice And Personal Attention. Always A Complete Stock Of Singles, EP's LP's, Standards. Complete Selections Of Background Music In Stock.

Phone: (318) 422-7182

STAN LEWIS—HITMAKER OF THE SOUTH

STAN'S RECORD SERVICE

728 TEXAS STREET SHREVEPORT, LOUISIANA

MARTIN & SNYDER ONE-STOP

THE MOST COMPLETE ONE-STOP
IN THE MIDWEST

Complete Line of Standards
& Foreign Records
IF IT'S A RECORD ... WE HAVE IT

13200 W. Warren Dearborn, Michigan
LU 2-5850
Chet Kajeski, President

SERVICE ONE-STOP DISTRIBUTORS

WE ARE THE NEW JERSEY ONE STOP

Complete Selection Of All Pops, LP's, C&W,
R&B, Oldies, Standards. (Title Strips)

Home Office

382 Clinton Place

Newark, N.J.

WA 3-9797

Branch Office

Rte. 22 & Fadem Rd.

(Runyon Bldg.)

Springfield, N.J.

DR 6-7666

EXCLUSIVE DISTRIBUTOR OF SEEBURG PRODUCTS

GEORGE GLASS

ONE STOP

RECORD SERVICE

1901-1903 DELMAR, ST. LOUIS 3, MISSOURI

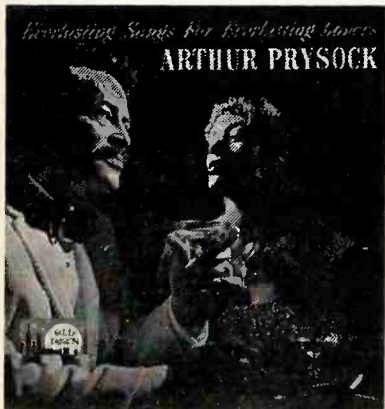
Telephone GA 1-3622 Direct Line Record Dept. GA 1-5633

PATRICK BLUNDA, MGR.

THE
HOT
ALBUM
SELLER

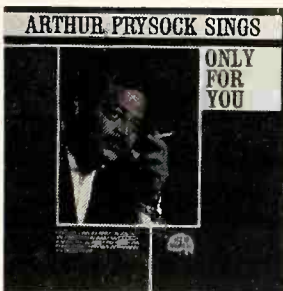
ARTHUR PRY SOCK

HIS LATEST:

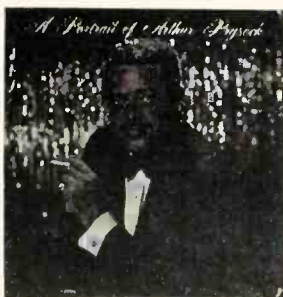


"Everlasting Songs for
Everlasting Lovers"

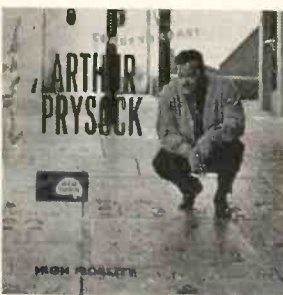
OT 2007



Only For You
OTLP 2004



A Portrait Of Arthur Prysock
OTLP 2006



Coast To Coast
OTLP 2005



RACK JOBBERS

MEMBER OF NARM

ALABAMA

Victory Record Service
1028 N. 1st. Ave.
Birmingham, Ala.—Joe Vetrano

Dixie Supermarket Service
700 North Conception St.
P.O. Box 1192
Mobile, Ala.
Floyd E. Hall—Ed Farver

M&F Record Suppliers
1630 6th Ave. North
Birmingham, Ala.—Fred Filippone

ARIZONA

Arizona Sundries Co.
2949 N. 30th Ave.
Phoenix, Ariz.—George Souvall

ARKANSAS

Siebert's News Agency
6301 Forbing Road
Box 4375 Asher Station
Little Rock, Ark.—Sieg Siebert

CALIFORNIA

Western One-Stops, Inc.
1461 Park Ave.
Emeryville 8, Calif.

Pic-A-Tune, Inc.
1461 Park Ave.
Emeryville, Calif.
John Edgerton

Bertel Record Co.
4367 W. Pico Blvd.
Los Angeles, Calif.—Herb Siegel

Julian Brown Enterprise
9106 S. Western Ave.
Los Angeles, Calif.
Lorin Wilson—Lloyd Thompson

Cal Raks, Inc.
1499 West Washington Blvd.
Los Angeles, Calif.—George Hartstone

California Record Rack
2933 W. Pico Blvd.
Los Angeles, Calif.

Dale Record Service, Inc.
2940 West Pico Blvd.
Los Angeles, Calif.—
Sam Ricklin

Guaranteed Record Sales
2112 South Grand
Los Angeles, Calif.—Harry Dale

Music City Records Racks Inc.
4444 Sunset Blvd.
Los Angeles 27, Calif.
Glen C. Becker—Stuart Burnat

Record Rack Service, Inc.
5873 Rodeo Road
Los Angeles 29, Calif.—Ed Mason

BILLINIS Distributing Company

(Utah Sundries)

UTAH'S LEADING &
MOST AGGRESSIVE
RACK JOBBER

3272 So. West Temple
Salt Lake City, Utah
Code 801 IN 6-7443
Mr. John Billinis

Record Service
911 East 59th St.
Los Angeles, Calif.—Larry Nunes

Barbary Coast Record Rack Service
2556 Grove St.
Oakland, Calif.

Tip Top Music Co.
2813 Fulton St.
Sacramento, Calif.

San Diego Record Rack Service
1028 Garnet
San Diego, Calif.

Record Supply Dist.
154 S. Van Ness Ave.
San Francisco, Calif.

Record Wholesalers, Inc.
2000 Oakdale
San Francisco, Calif.—Don Ayres

Tip Top Music Co. Inc.
900 Minnesota St.
San Francisco, Calif.—Monroe Goodman

COLORADO

Gorman Dist. Co.
1303 Harlan St.
Denver (Lakewood), Colo.
Jim Gorman

Pan American Record Supply
77 Kalamath St.
Denver, Colo.

Mershaw Midwest
1950 Arapahoe
Denver, Colo.—Robert Baker

Western Merchants Wholesale
6265 E. Evans St.
Denver, Colo.—Robert Baker

Morton Record Co.
945 East Evans
Pueblo, Colo.—Herb & Max Martin

Music Merchandisers Of
Denver
3825 Newport
Denver 7, Colo.—
Bill Turner

CONNECTICUT

Park Record Dist.
313 Park Ave.
East Hartford, Conn.—Ed Stein

Thompson Records, Inc.
Box 101
Quinebaug, Conn.

WASHINGTON, D.C.

District Records, Inc.
2146 24th Place NE
Washington, D.C.—Jay Jacobs-
James Schwartz

Edge Limited
2235 25th Place N.E.
Washington 11, D. C.
Cecil H. Steen—Lawrence Goldberg

Richray Dists., Inc.
2400 17th St., N.W.
Washington 9, D.C.
D. Custer

DELAWARE

Delaware News Agency
9th & Locust St.
Wilmington, Delaware—Stanley Borner

FLORIDA

Mershaw Co. Inc.
P.O. Box 3213
Jacksonville 6, Fla.

Budisco One Stop
280 N.W. 29th St.
Miami, Fla.

L & F Record Service
3645 N.W. 7th St.
Miami, Fla.

Mershaw, Inc.
4506 N.W. 36th Ave.
Miami, Fla.

Hicks News Agency
1316 N. Palm Ave.
Ocala, Fla.—Clarence Hicks

Record Supply Co.
P.O. Box 953
720 Franklin St.
Orlando, Fla.—R. Stultz

Sunshine State Rec. Dists.
8170 N.W. 36th Ave.
Miami 47, Fla.
Charles Peters

D & M Post Cards & Records
5011 Georgia Ave.
West Palm Beach, Fla.—Don Ebbert

ONE STOPS

TEXAS (Cont'd from preceding page)

E & R Records
911 E. Houston
San Antonio, Texas
CA 2-0911—Russell Schram

UTAH

R. F. Jones
375 S. 2nd St. West
Salt Lake City, Utah
EM 4-8431—Lorraine McCoy

VIRGINIA

Pat's One Stop
216 East Main
Richmond, Va.
MI 8-4791—Pat Cohen

WASHINGTON

Disc City
410 Elliot West
Seattle, Wash.
AT 2-7555—Larry Dolgoff

Seattle One Stop
125 1st Ave., N.
Seattle, Wash.
AT 4-8990—Lew Choate

WEST VIRGINIA

Elkins Record Shop
160 Court St.
Charleston, W. Va.
DI 3-7883—Red Elkins

Music Man, Inc.
908 6th St.
Huntington, W. Va.—Mr. Glenn

WISCONSIN

Hoffmans
5707 6th
Kenosha, Wis.
OL 7-7858—Joe Sisney

Radio Doctors
2152 N. Third
Milwaukee, Wis.
LO 2-7607—Jim Skiba

Radio Doctors
213 West Wells
Milwaukee, Wis.
BR 6-6422—Stu Glassman

Record City
5600 West North
Milwaukee, Wis.
UP 1-0460—Fred Sipiora

RACK JOBBERS

GEORGIA

All Purpose Service Co.
1456 Northside Drive N.W.
Atlanta 18, Ga.—Peter Paris

Sound Marketing, Inc.
1319 Spring St. NW
Atlanta, Ga.—Don Comstock

Budget Merchandising
207 Walker St. SW
Atlanta, Ga.

●L & F Record Service
1227 Spring St., N.W.
Atlanta, Ga.—Jack Geldbart

Clarksville, Dist.
P.O. Box 87
Clarksville, Ga.

HAWAII

Music-Hawaii, Inc.
474 Ena Road
Honolulu 15, Hawaii

Rack Service Hawaii
1354-A Kapiolano Blvd.
Honolulu, Hawaii

ILLINOIS

Brason Associates
512 S. Peoria
Chicago, Ill.—Dave Lande

Chicago Drug Co.
1335 W. Altgeld
Chicago 14, Ill.—Moe Handleman

Consolidated Record Sales
101 S. Cicero Ave.
Chicago 44, Ill.

●Hit Records
133 W. 111th St.
Chicago 14, Ill.—Charles Stevens

●Mid-America
752 N. Milwaukee Ave.
Chicago, Ill.
Morrie Alexander—Howard Rosen

Randolph Enterprises
1130 E. Eldorado
Decatur, Ill.—Harvey Randolph

●Musical Isle Record Corp.
9 N. State St.
Elgin, Ill.

●Musical Isle Record Corp.
410 Elgin St.
Forest Park, Ill.—Bob Fleck

R & R Record Dist.
9945 Franklin Ave.
Franklin Park, Ill.

Illinois News Service
507 N. Franklin
Peoria, Ill.

The Record Bar
109 N. Glendale Ave.
Peoria, Ill.

INDIANA

Midwest Dist.
933 Nuttman Ave.
Fort Wayne, Indiana

Tri-State Dist.
933 Nuttman Ave.
Fort Wayne, Ind.
Indiana Merchandise Co.

Associated Distributors, Inc.
210 South Meridian St.
Indianapolis, Ind.—L. E. Randle, Jr.

●Edge, Ltd. of Indiana
1114 Churchman
Indianapolis, Ind.

IOWA

Iowa News
115 7th St. S.E.
Cedar Rapids, Iowa—Stanley Seldner

Mid-State Dist.
1501 First Ave. S.E.
Cedar Rapids, Iowa

●Quality Record Service Co.
1234 Harding Road
Des Moines 14, Iowa
Ralph Anderson

●Record Service Co.
326 Sycamore
Waterloo, Iowa

KANSAS

●Rak Sales
609 Quincy St.
Topeka, Kansas

●Pioneer Dist. Co.
2955 S. Kansas
P.O. Box 2059
Wichita, Kansas
Alvin M. Driscoll

KENTUCKY

A. J. Eyl Co.
Industry Road
Lexington, Ky.

Handleman Co.
1023 S. 21st St.
Louisville, Ky.

Peyton's Inc.
716 W. Main St.
Louisville 2, Ky.

LOUISIANA

Record Rack Sales
P.O. Box 10386
Jefferson Parrish, La.

●Modern Record Service
P.O. Box 3727
Lafayette, La.

Hel-lo Record Co., Inc.
912 Trudeau Dr.
Metairie, La.

Record Rack Service
108 Frisco Ave.
Metairie, La.

●Modern Record Service
755 Central Ave.
New Orleans, La.—Geo. Berry

MAINE

The Boyd Corp.
84 W. Cove St.
Portland, Maine—Bill Hill

Caron Co.
73 India St.
Portland, Maine—Jules Abramsor

Diamond Corp.
279 Marginal Way
Portland, Maine

● **WATCH** FOR THESE
OUTSTANDING RECORDS



ALSO . . .

THESE EXCEPTIONAL
SINGLES

- "He Wishes I Were You"
 LACEY JONES
- "Box Cars"
 KEN JENSEN
- "Other Towns, Other Girls"
 GARY ZEKELY



THE NEW WORD FOR
BRILLIANCE

AVA RECORDS
Sunset Strip
Hollywood, Calif.



The Hottest New Indie Label



WORLD ARTISTS

featuring

CHAD and JEREMY

CHRISTINE QUAITE

THE AZTECS

THE SHEVELLES

JIMMY INTERVAL

THE JOE SHERMAN ORCH. and CHORUS



WORLD ARTISTS RECORDS INC.

Pittsburgh 19, Pennsylvania

RACK JOBBERS

MARYLAND

Jalen Amusement Co., Inc.
1215 South Howard St.
Baltimore 18, Md.—J. Jones

Stacey Distributing Co.
2275 Reiserstown Road
Baltimore, Md.—Ed Fitch

Interstate Record Distributors
116 North Potomac St.
Hagerstown, Md.—
Melvin & Richard Greenwald

MASSACHUSETTS

Boston Record Dist.
450 Harrison Ave.
Boston 18, Mass.

•Somerset Corp.
203 Plymouth Ave.
Fall River, Mass.
Louis Friedman

U. S. Records
137 Plymouth Ave.
Fall River, Mass.—Dan Gittleman

Lesley Sales Corp.
330 Reservoir St.
Needham Heights, Mass.
Abraham Levine—Arthur Govastes

•Recordwagon Inc.
30 Nashua St.
Woburn, Mass.—Cecil H. Steen

Thompson Record Dist. Co.
Perryville Road
Webster, Mass.—H. Hammond

MICHIGAN

Handleman Co.
670 E. Woodbridge
Detroit 26, Mich.
David Handleman—David Strome

Ludington News
1600 E. Grand Boulevard
Detroit, Mich.—Joe Sandifer

Monroe Dist. Co.
100 Hall St. S.W.
Grand Rapids, Mich.—Herman Rubln

Keego Dist.
12866 Woodward Ave.
Highland Park, Mich.

Canfield Supply
210 Mill St.
Lansing, Mich.—Robert R. Canfield

Handleman Co.
1307 Turner St.
Lansing, Mich.

McGregor News
212 W. Michigan
Mount Pleasant, Mich.

Publisher News
U. S. at Grand Beach
New Buffalo, Mich.

MINNESOTA

Dasco, Inc.
410 12th Ave. N.
Minneapolis, Minn.—Ken McGowan

CHICAGO'S HOT LABEL
WHO GAVE YOU THE
JIM & MONICA
HITS
BETTY RECORDS

2009 W. 69th St.
Chicago, Ill.
Tel: 434-8605

•J. L. Marsh Co.
119 North 9th St.
Minneapolis, Minn.
Dan & Amos Heilicher

•Rapid Merchandising Co.
49 Glenwood Ave.
Minneapolis, Minn.
Herbert Sandel—Noel Korengold

•Record Service Co.
1913 Plymouth Ave. N.
Minneapolis 11, Minn.—Donald Belzer

Twin City Novelty Co.
321 Plymouth Ave. North
Minneapolis, Minn.
David Lieberman—Richard Moerbitz

MISSOURI

Top Notch Record
1415 Bobolink Place
Brentwood 17, Mo.

•K. C. Rak Sales, Inc.
701 W. 34th St.
Kansas City, Mo.

Reco Dist. Co.
4931 S. Benton
Kansas City, Mo.

Decatur Rak Sales
2721 Pine St.
St. Louis, Miss.
John Pohl

•Rak Sales Inc.
2549 Sullivan Ave.
St. Louis 7, Mo.
Harold Goldman

MONTANA

Playhouse Inc.
1015 Poplar
Helena, Montana—Ben Hopkins

MISSISSIPPI

Record Rak, Inc.
110 Rear Cedars of Lebanon Road
Jackson, Miss.—John Reeves

NEVADA

Music City Racks Of Nevada
5409 Gypsy Ave.
Las Vegas, Nevada

Ranchito Dist. Co.
5680 S. Virginia Road
Reno, Nevada—D. Jones

NEW HAMPSHIRE

Sullivan News
9 Odd Fellows Ave.
Concord, N. H.

Verham News
75 Main St.
W. Lebanon, N. H.

NEW JERSEY

A. L. Fairbanks Co.
818 High St.
Burlington, N. J.
A. L. Fairbanks

Record Distributors
1050 Sherman Ave.
Elizabeth, N. J.—Frank Arace

•Edge Ltd.
Route 168
Glendora, N. J.

•Akorn-Supermarket, Inc.
1601 W. Edgar Rd.
Linden, N.J.—Sheldon Steinfeld

Handleman Co.
1300 Elizabeth Ave., E.
Linden, N. J.—Frank Bernstein

•Supermarket Services, Inc.
Stokes Road
Medford, N. J.—Ray Zayer

Market Merchandisers Inc.
14-20 Wharton St.
Newark, N.J.

•Garden State Record Dist.
68 West Passaic St.
Rochelle Park, N.J.
Carl Medici

NEW MEXICO

Mel-O-D Lane Western Brands
1701 Williams, S.E.
Albuquerque, N. M.

Sandy's Record Sales
313 Sierra, SE
Albuquerque, N. M.—Sandy Kahn

NEW YORK

Bee Gee Dist. Co.
28 N. 3rd. St.
Albany, N. Y.—Tom Markowski

•Mershaw Of New York Inc.
1078 B'way
Albany, N. Y.
Charles Schlang—Robert Dooley

•Almor Playtime Co. Inc.
P.O. Box 111
Amsterdam, N.Y.—Albert Hyman

•Platters Inc.
496 Chenango St.
Binghamton, N. Y.
M. Fein—S. Fine

•Akorn Housewares Corp.
502 Flushing Ave.
Brooklyn 5, N. Y.

Tiechner & Co.
70 Strong St.
Bronx 68, N. Y.

Disceries Inc.
861 Washington St.
Buffalo, N. Y.—Carl Glazer

Willard Record Mds. Corp.
1785 Walden Ave.
Buffalo 25, N. Y.
Ed Jay—Ben Polk

Willard Rec. Dist.
640 Virginia
Buffalo, N. Y.

National Bag-O-Tunes, Inc.
224-09 Linden Blvd.
Cambria Heights 11, N. Y.

Tak-A-Toy Inc.
102-05 Northern Blvd.
Corona, N. Y.—Jack Israel

Bocar Sales
124 W. 10th St.
Deer Park, L. I., N. Y.
William Bernstein

•Merco Distributors
750 Stewart Ave.
Garden City, New York
Jack Grossman

•Service Housewares
102 4th Ave.
Garden City Park, L. I., N. Y.

Variety House
12 Copeland Ave.
Geneva, N. Y.

Variety Records
15 Bond St.
Great Neck, L. I., N. Y.

•New Deal Record Service Corp.
45-18 Court Square
Long Island City, N. Y.
Lou Clayman—Al Levine

Eastern Record Sales & Dist. Inc.
751 Tenth Ave.
New York 19, N. Y.

National Record Dist.
111 8th Ave.
New York, N. Y.—Ed Stein

•New York Record Distributors
15 West 20th St.
New York, N. Y.—Manny Wells

RACK JOBBERS

NEW YORK (Con't.)

●Toy House Of Hudson Valley
Manchester Rd.
Poughkeepsie, N. Y.—Lou Kustas

Finger Lake Home Mdse. Co.
240 Hemlingway Dr.
Rochester, N. Y.

Statewide Record Sales
119 Rosewood Terrace
Rochester, N. Y.—Len Friedman

Universal Record Sales
1326 Clinton Ave. N.
Rochester, N. Y.

Superior Mdse. Co.
350 Nassau
Roosevelt, L. I., N. Y.

●Almor Co.
2100 Park St.
Syracuse, N. Y.

●Mershaw Of N. Y. Inc.
468 S. Salina St.
Syracuse 3, N. Y.

●Platters, Inc.
1411-A W. Genessee St.
Syracuse, N. Y.

Toyman
70 Palisade Ave.
Yonkers, N. Y.

NORTH CAROLINA

Alexander News Co.
25 Carolina Lane
Asheville, N. C.
Clarence Shuttle—William Alexander

●Dixie News Co.
2100 Freedom Dr.
Charlotte, N. C.
Tim Braswell—DeWitt Brown

Handleman Co.
320 Isley St.
Greensboro, N. C.—Charles Justice

Rocky Mount News
2900 S. Church Ave.
Rocky Mount, N. C.

OHIO

Associated Records
101 S. Union
Bedford, Ohio

Valley Enterprises
868 E. Washington
Chagrin Falls, Ohio

Joyce Dist.
1111 Paxton
Cincinnati, Ohio

K. C. Dist.
4508 Homer St.
Cincinnati 27, Ohio

●All Label Record Service
1464 West 9th St.
Cleveland, Ohio—Mess Budin

Handleman Co.
5930 B'way
Cleveland 27, Ohio—Carl Lombardo

Mid West Music
2112 Payne Ave.
Cleveland, Ohio

Modern Record Rack Service
1958 E. 101 St.
Cleveland 8, Ohio
J. W. Burke

Stark Record Service
2321 Scranton
Cleveland, Ohio—Charles Murray

Universal Music
5270 Euclid Ave.
Cleveland, Ohio

●Edge Ltd.
200 E. 4th Ave.
Columbus, Ohio—Gene Settler

Handleman & Co.
550 E. Mound
Columbus, Ohio—Joe Glaser

John J. Getreu & Son Inc.
212 N. 4th St.
Columbus 15, Ohio

Dayton Record Service
2223 Springboro Pike
Dayton 39, Ohio

M. P. Record Co.
5934 Beechwood Dr.
Poland, Ohio

Service Dist.
24 Union St.
Portsmouth, Ohio—Wilburn Carrington

Stark Record Service
1331 Erie St.
South Massillon, Ohio

Hoffman News Agency
25 W. Washington Ave.
Springfield, Ohio

Northwest Dist.
1020 Sylvania Ave.
Toledo, Ohio

Wells Market Service
5053 Stickney Ave.
Toledo 12, Ohio

National Records
Cedar Center Rd.
University Heights, Ohio

Handleman Co.
4018 Simon Rd.
Youngstown 12, Ohio

Samco Co.
1483 S. Ave.
Youngstown, Ohio—Sam Couch

OKLAHOMA

●Mid Continent News Co.
Box 985
324 N.W. 11th St.
Oklahoma City 3, Okla.
Don Byers—C. Albro

Southwest Dist. Co.
1159 Madison Ave.
Oklahoma City 3, Okla.
Ken Hensley—M. Woodruff

●Oklahoma News Co.
909 W. 23rd St.
Tulsa 7, Okla.
Glenn White—Stan White

OREGON

McDonald Candy Co.
2250 W. B'way
Eugene, Ore.

Patty Day Inc.
326 N. River Rd.
Milwaukee, Ore.

Austin Brothers
9300 N.E. Multnomah
Portland, Ore.—John Turner

Julian Brown Enterprise
3560 N.E. Kinningsworth
Portland 11, Ore.—Wm. G. Blackburn

Record Mdse. Service
105 N.E. 62nd Ave.
Portland 13, Ohio

Paul Jackson Co.
1308 N.W. Park St.
Roseburg, Ore.

Hick Sundries Co.
3060 N. River Rd.
Salem, Ore.

PENNSYLVANIA

E. P. Records Of Erie
3103 Garland St.
Erie, Pa.

Record Bar Rock
1127 State St.
Erie, Penna.

●D&H Distributing Co.
2525 North 7th St.
Harrisburg, Pa.
David Press—Endo Corsetti

Shulman Distributors
912 Henrietta Ave.
Huntington Valley, Pa.

Lebanon News Agency
33 N. 8th St.
Lebanon, Pa.

Triangle News Co.
301 Muson Ave.
McKees Rocks, Pa.—George Fine

Richmark Sales Co.
3806 O'Neil Blvd.
McKeesport, Pa.—Robert Roche

Handleman Co.
727 Sedgley St.
Phila., Pa.

Slotkin's
4095 Lancaster Ave.
Philadelphia, Pa.—Herb Slotkin

All Brands
1903 5th Ave.
Pittsburgh 19, Pa.

Brux Co.
351 Freeport Road
Pittsburgh, Pa.—Charles Wright

Handleman Co.
129-30 First Ave.
Pittsburgh, Pa.

Mid-Penn News Agency
100 Eck Circle
Williamsport, Pa.—C. Mayer

RHODE ISLAND

H. V. Papazian & Co.
280 Taunton Ave.
East Providence, R. I.
Harold V. Papazian

●Beacon Record Dist.
725 Branch St.
Providence, R. I.—Milton Israeloff

SOUTH CAROLINA

●Brown Sales Co.
1423 Ellerbe St.
Columbia, S. C.—Grady Brown

TENNESSEE

Knox Record Rack Co.
2000 Western Ave.
Knoxville 21, Tenn.—Sam Morrison

●Bluff City Records Co.
810 S. Walnut St.
Memphis 10, Tenn.—S. I. Bernbaum

Volunteer Dist. Co.
1108 17th Ave.
Nashville, Tenn.—Weber Parrish

TEXAS

●Western Merchandisers
1601 W. Third
P.O. Box 1969
Amarillo, Texas
Dick Williamson—Ed Perry

Nueces News
414 S. Port
Corpus Christi, Texas

●L&F Record Service
1327 Chemical
Dallas, Texas—Kerry Charlton

●Pioneer Dist. Co. of Texas
2406 Irving Boulevard
Dallas 7, Texas
Guy E. Willard

Records Of Dallas Inc.
4912 Vicksburg
Dallas, Texas

(Con't. on next page)

"UNCHAIN MY HEART"
JACK LA FORGE



"UNCHAIN MY HEART"
R288 RS288



"YOU FASCINATE ME SO"
R301 RS301



"COMIN' HOME BABY"
R309 RS309



"A JAZZ PORTRAIT OF JACK LA FORGE"
R314 RS314

Regina RECORDS

REGINA RECORDS
2742 East Tremont Ave.
New York, N.Y. 10461

REGINA RECORDS LTD.
OF LONDON
156 STRAND
LONDON W C 2 ENGLAND

ATTENTION Rack Jobbers

Printed Index Display Strips

- ★ RECORD TITLES
- ★ ARTISTS
- ★ CATEGORY

Available with Plain or Gum Back.
Fast Service.

☆☆☆

Contact

STAR TITLE STRIP CO., INC.
842 Western Ave., Pittsburgh 33, Pa.

RACK JOBBERS

(Con't. from preceding page)

TEXAS (Con't.)

•Souvall Dist. Co.
1351 Conant
Dallas, Texas

Julius Berg Sales Co.
412 San Francisco
El Paso, Texas

Trinity News
1320 W. B'way
P.O. Box 1806
Ft. Worth 4, Texas—Louis Page

C & H News
1400 W. Jackson
Harlingen, Texas

Sandoval News Agency
400 E. Yandell
El Paso, Texas—Hillary Sandoval

Broadway Records
2446 S. Blvd.
Houston 2, Texas
Market Music Record Co.
P.O. 19301
Houston 24, Texas

•Record Dist. Co.
901 Commerce Ave.
Houston, Texas—Larry Rosmarin

Rec Rac
3438 Leeland
Houston, Texas

Lubbock News
1001 Ave. B
Lubbock, Texas

Melo-D-Lane
3422 Ave. H
Lubbock, Texas—Paul Brink

•Rosen Wholesale
621 B'way
Lubbock, Texas—Allan Rosen

J's Music Land
1209 W. Washington
Midland, Texas

Johnson News Agency Inc.
300 E. Indiana
Midland, Texas

Panhandle Dist. Co.
206 S. Main St.
Perrytown, Texas

Weiner News Co.
101 Menchaca
P.O. Box 12093
San Antonio, Texas—Stan Weiner

UTAH

•Billinis Distributing Co.
3272 South West Temple

Salt Lake City, Utah
John Billinis

VIRGINIA

•Edge Ltd.
3814 Hampton Blvd.
Norfolk, Va.—Ed Cook

Turner Candy Co.
516 Rorer Ave. S.W.
Roanoke, Va.—Andy Turner

Valley Food Co.
Paper Mill Rd.
Box 564
Winchester, Va.

WASHINGTON

•Tip Top Music Co.
23401 66th P.
Mountlake Terrace, Wash.—Robert Jones

•Gordon Sales Co.
500 Mercer St.
Seattle, Wash.
Stanley Jaffe

Major Record Service
1712 Market St. NW
Seattle, Washington—
Paul Porteus

Pacific Records
1541 Thorndyke St.
Seattle, Wash.

•Souvall Dist. Co.
804 6th Ave. S.
Seattle, Wash.—Harry Bradley

Austin Brothers Inc.
N 2925 Martin St.
Spokane, Wash.
Bill Austin—Bob Clark

Randle-Brewer Co.
108 W. Mead
Yakima, Wash.

WEST VIRGINIA

Handleman Co.
5606 McCorkle S.E.
Charleston 4, W. Va.—Bill Hanson

F. P. Kirby
M. B. Dist. Co.
822 6th Ave.
Huntington, W. Va.

H. B. Dist.
4541 Piedmont Rd.
Huntington, W. Va.

WISCONSIN

Arrow Racks
417 S. Barstow St.
Eau Claire, Wisc.

Record City Record Racks
5600 West North Ave.
Milwaukee, Wisc.—Harold Rietz

Rapid Sales Co.
2702 Monroe
Madison, Wisc.—Rolf Voeglin

•Musical Isle Record Corp.
2429 W. Fond du Lac Ave.
Milwaukee, Wisc.
James Tiedjens

CANADA

Continental Rec. Co., Ltd.
1244 Caledonia Rd.
Toronto 19, Ont.

•Fireco Sales, Ltd.
33 Racine Road
Rexdale, Ont., Canada
Barney G. Ryan

•Western Rack Services Ltd.
120 W. Hastings
Vancouver 3, British Columbia
John MacMillan

The World's 4 best salesmen are coming back to sell Hohner Harmonicas!



Touring the United States from August 19th to September 20th.

This hotter-than-hot self mover from Hohner is going to hurry off your counter faster than tickets to a Beatle Concert! Kids have always loved harmonicas and now that the Beatles are blowing those sweet Hohner tunes, you're going to turn that love into a steady stream of EXTRA profits. A "blister pack" combination designed for counter and rack display, each Beatle Package contains an especially designed 10-hole 20-reed harmonica that's similar to Hohner's world famed



"Marine Band" model. This isn't a toy... it's a Hohner, which means that it's an outstanding musical instrument made by the best known company in the field. Also included are two of the Beatle's top song hits, a basic harmonica instruction chart and a signed photograph of that frantic foursome. The Beatles are making money for everybody. Put them to work for you! Contact your wholesaler, or:



M. HOHNER, INC.
Andrews Road, Hicksville, L. I., N. Y.

A FAST PROFIT AT A SWEET PRICE!

YOU PAY: \$21.60 A DOZ. YOU GET: \$35.76 A DOZ.

RECORDING STUDIOS

• Independent Record Mfrs. Assn.
• Western Record Pressers Assn.

A-1 Sound Studios
234 W. 56th St.
New York, N. Y.

A & R Recording, Inc.
112 West 48th St.
New York, N. Y.

Academy Record Co.
3035 W. Fullerton
Chicago, Ill.

Agency Recording
20 N. Wacker
Chicago, Ill.

Air Check Services
1743 W. Nelson
Chicago, Ill.

Allegro Sound Studios, Inc.
1650 Broadway
New York, N. Y.

American Music
Bennie Dillon Building
Nashville, Tenn.

American Recording Co.
11386 Ventura
N. Hollywood, Calif.

Apex
1023 N. La Brea Ave.
Hollywood, Calif.

Artists Recording Co.
2931 W. Touhy
Chicago, Ill.

Ashna Music
115 3rd Ave. N.
Nashville, Tenn.

Assoc. Rec. Studios
723 7 Ave.
New York, N. Y.

Atlantic Recording Studio
11 W. 60th St.
New York, N. Y.

Audio Arts
5607 Melrose Ave.
Hollywood 38, Calif.

Audio Craft
11359 S. Lothar
Chicago, Ill.

Audio Techniques
247 W. 46th St.
New York, N. Y.

Austin McCoy's Studio
13221 S. Avalon
Los Angeles, Calif.

Authentic Recordings
110 S. Dearborn
Chicago, Ill.

Balkan Music Co.
6917 Cermak
Berwyn, Ill.

Barney Kugel Sound
161 E. Grand
Chicago, Ill.

Bell Sound Studios
237 West 54th St.
New York, N. Y.

Beltone Recording Corp.
4 West 31st St.
New York, N. Y.

Belvedere Recording Studio
319 W. 48th St.
New York, N. Y.

Boulevard Recording Studios
632 N. Dearborn
Chicago, Ill.

Bradley's Studios
804 16 Ave., S.
Nashville, Tenn.

Broadway Recording Studios
1697 Broadway
New York, N. Y.

Capitol Records
Capitol Tower
Hollywood, Calif.

Capitol Record, Inc.
806-16th Avenue S.
Nashville, Tenn.

Capitol Records, Inc.
151 West 46th St.
New York, N. Y.

Chess Record Corp.
2120 S. Michigan
Chicago, Ill.

Criteria Recording Studios
1755 N.E. 149th St.
Miami 61, Fla.

Dick Charles Recording Studios
729 7th Ave.
New York 19, N. Y.

Coast Recording
960 Bush St.
San Francisco, Calif.

Coast Recording
2534 W. Pico
Los Angeles, Calif.

Columbia Recording
630 No. McClurg
Chicago, Ill.

Columbia Records
799 Seventh Ave.
New York, N. Y.

Columbia Records
6121 Sunset Blvd.
Hollywood, Calif.

Conwav Recorders
1441 No. McCadden Pl.
Hollywood, Calif.

Cook & Associates Recorders
3905 W. Slauson Ave.
Los Angeles 43, Calif.

Crystal Studios
36 W. Randolph
Chicago, Ill.

Custom
4 Column St.
Greenville, S. C.

Custom Recorders
5151 Strohm
Los Angeles, Calif.

Decca Records
803-16th Avenue S.
Nashville, Tenn.

Delsey Sound Studios
2509 N. Front St.
Philadelphia, Pa.

Delta Recording Corp.
236 W. 55 St.
New York, N. Y.

Delta Records
4304 W. Fullerton
Chicago, Ill.

Deryck Waring Recordings
37 E. 49 St.
New York, N. Y.

Dial Records
905-16th Avenue S.
Nashville, Tenn.

Dulcet
4334 Stern Shoks
Los Angeles, Calif.

Electrovox Recording Studios
5546 Melrose Ave.
Hollywood, Calif.

Empire Broadcasting
480 Lexington Ave.
New York, N. Y.

Fidelity Recording Studios
1354 Vine
Los Angeles, Calif.

Film City
1485 Vine St.
Los Angeles, Calif.

Filmtown
1354 Vine St.
Los Angeles

Fine Recording Co., Inc.
118 West 57th St.
New York, N. Y.

Fink Recording
2732 Beachmont
Norfolk, Va.

Gaity Record Studio
1501 Newton Ave.
Minn. 11, Minn.

Galewood Records
333 N. Michigan
Chicago, Ill.

Garrison Recording Studios
6252 Santa Monica Blvd.
Hollywood, Calif.

Globe Recording
230 N. Michigan
Chicago, Ill.

Globe Recording Studio
420 A Broadway
Nashville, Tenn.

• **Gold Star Recording Studios**
6252 Santa Monica Blvd.
Hollywood, Calif.

Gotham Rec. Corp.
2 West 46th St.
New York, N. Y.

Hall Recording
307 S. Wabash
Chicago, Ill.

Harmony Recorders
1479 N. Vine St.
Hollywood, Calif.

Hartnett National Music Studios
210 West 42nd St.
New York, N. Y.

Hickory Records
25-10 Franklin Rd.
Nashville, Tenn.

• **Hollywood Central Studios, Inc.**
1538 Cahuenga Blvd.
Hollywood, Calif.

Hollywood Recording Guild
166 No. La Brea
Los Angeles, Calif.

Ind-O-Pro Recording Assocs.
1733 B'way
New York, N. Y.

International Recording
5619 W. Division St.
Chicago, Ill.

International Sound, Inc.
5539 Sunset Blvd.
Hollywood 28, Calif.

J.A.C. Recording Service
152 West 58th St.
New York, N. Y.

(Continued on next page)

 **RECORDING STUDIO**
Serving the
Record Industry

- **MASTERING**
- **DEMO SESSIONS**
- **MONAURAL OR STEREOPHONIC**
- **4 TRACK RECORDING**
- **ON LOCATION RECORDING**

Stereo-Sonic

RECORDING CORPORATION
226 S. Wabash, Chicago, Ill.
Phones: 922-0132

ALLEGRO STUDIOS INC.
A SOUND INC.



COMPLETE FACILITIES AVAILABLE
UP TO 4 TRACKS!

• DAY & NIGHT RECORDING •

1650 BROADWAY
New YORK, N. Y. 10019
Circle 6-5560

A-1 SOUND STUDIOS INC.
234 W. 56th St.
New York 19, N.Y.
CI 6-3594

**3 & 4 Track Selsync
Master Recording**

**RECORDING TOP 100 HITS
IS A HABIT AT A-1 SOUND**

**REASONABLE RATES!
PERSONAL ATTENTION!
HERB ABRAMSON, PRES.**

**COMPLETE
RECORDING FACILITIES**



MEGA • SOUND
RECORDING STUDIO

25 Heid Ave.
Dayton, Ohio 44504

Phone (513) 233-6904

Subsidiary of APP Enterprises, Inc.
504 West Main Street Ashland, Ohio 44805
Phone 3-1507

RECORDING STUDIOS

(Continued from preceding page)

Jay Jay Recording
2452 So. Kedzie
Chicago, Ill.

Jaysina Ent.
143 W. 51 St.
New York, N. Y.

Jimmy Jones
148 No. Pasadena
Pasadena, Calif.

Joy Recording Studios
111 E. Ontario
Chicago, Ill.

Knickerbocker Studios
146 W. 47th St.
New York, N. Y.

King Records
1540 Brewster Ave.
Cincinnati, Ohio

Kiski Recording Co.
Box 116
North Apollo, Pa.

Location Recording Service
2201 W. Burbank
Burbank, Calif.

Lynn Oliver Studios
250 W. 89th St.
N.Y.C.

C. P. MacGregor
729 So. Western
Los Angeles, Calif.

Mastertone Recording Studios
130 West 42nd St.
New York 36, N. Y.

M.B.S. Recording Studios
228 S. Wabash
Chicago, Ill.

Mills Recording Co.
161 N. Michigan
Chicago, Ill.

Mirasound Studio
145 W. 47th St.
New York, N. Y.

Monument Records
530 W. Main St.
Hendersonville, Tenn.

Moss Recording Studios
1908-1910 California St.
Omaha 2, Nebr.

Music City Recorders
821 19th Ave. S.
Nashville, Tenn.

Nashville, West
505 Melrose
Hollywood, Calif.

National Recording Corp.
2871 E. Ponce De Leon Ave.
Decatur, Ga.

Nola Studios
111 West 57th St.
New York, N. Y.

Nugget Studios
Finnen Rd.
Nashville, Tenn.

O-D-O Recording
254 West 54th St.
New York 19, N. Y.

Olmsted Sound Studios, Inc.
1 East 54th St.
New York, N. Y.

Orbison Associates
530 W. Main St.
Nashville, Tenn.

Original Sound Studios
7120 Sunset Blvd.
Hollywood, Calif.

Park Recording
200 East 66th St.
New York, N. Y.

Pepper Sound Studio
62 South Diana
Memphis 4, Tenn.

Norman Petty Studios
Clovis, N. Mexico

Pharaoh Records
P.O. Box 969
McAllen, Texas

Sam Phillips Studios
639 Madison Ave.
Memphis, Tenn.

Sam Phillips Studios
319 7th Ave. No.
Nashville, Tenn.

Phonotone Recording Service
176-11 Jamaica Avenue
Jamaica, N. Y.

Plastic Products
1746 Chelsea Ave.
Memphis 7, Tenn.

Plaza Sound Studios
55 W. 50th St.
New York, N. Y.

●●Radio Recorders
7000 Santa Monica Blvd.
Hollywood, Calif.

RCA Victor Rec. Studios
6363 Sunset Blvd.
Hollywood, Calif.

RCA Victor Rec. Studios
445 No. Lake Shore Drive
Chicago 11, Ill.

RCA Victor Custom Record Sales
155 East 24th St.
New York 10, N. Y.

RCA Victor Rec. Studios
119 E. 11th St.
Webster Hall
New York, N. Y.

RCA Victor Rec. Studios
800-17th Avenue S.
Nashville, Tenn.

Reco-Art Sound Recording
212 N. 12th St.
Philadelphia 7, Pa.

Record Broadcast
237 S. Bent. Ave.
San Marcos, Calif.

Recordings, Inc.
1130 E. Cold Spring Lane
Baltimore 12, Md.

Recording of Nashville
115 1/2-3rd Avenue N.
Nashville, Tenn.

Recording Studios, Inc.
Capital Theatre Bldg.
1639 Broadway
New York, N. Y.

Reeves Sound Studios, Inc.
304 East 44th St.
New York, N. Y.

Regent Sound Studios
25 West 56th St.
New York, N. Y.

Replica Transcriptions
37 West 57th St.
New York, N. Y.

Richcraft Recording
2314-63rd St.
Brooklyn, N. Y.

Rite Records Productions, Inc.
3930 Spring Grove Ave.
Cincinnati 23, Ohio

Rockhill Recording
18 East 50th St.
New York, N. Y.

Roi Recording
821-19th Avenues
Nashville, Tenn.

Rossi Ent.
2005 W. 8th St.
Brooklyn 23, N.Y.

Sanders Rec. Studios, Inc.
167 West 48th St.
New York, N. Y.

Sara Sound Studios
123 Water St.
Sauk City, Wisc.

Seely John Associates
1717 N. Highland
Los Angeles, Calif.

Sheldon Recording Studios
1725 N. Wells
Chicago, Ill.

Shelley Products
220 Broadway
Huntington Station, L. I., N. Y.

Fletcher Smith Studios
259 S.W. 21st Terrace
Ft. Lauderdale, Fla.

Sonic Arts
333 N. Michigan
Chicago, Ill.

Sonico Recording Studios
319 7th Ave.
Nashville, Tenn.

Sound Makers
6 W. 57th St.
New York, N. Y.

Sound Studios
230 N. Michigan
Chicago, Ill.

Soundings Recording Service
215 East 12th St.
New York, N. Y.

Spectra-Sound, Inc.
6110 Santa Monica Blvd.
Hollywood 28, Calif.

Stein-Phillips
781 7th Ave.
New York, N. Y.

PROFIT VENDORS, INC.

Records & Accessories
3216 W. Lawrence Ave.
Chicago 25, Illinois
(Phone: IR 8-1441)

Presently Supplying...

Record Shops
Department Stores
Variety Shops
Appliance Stores
Furniture Stores
Drug Stores
Discount Centers
Advertising Agencies
Schools & Studios
All Little Al Record Shops

One Delivery, One Invoice,
Guaranteed Sale—
Guarantees Profit

SOUND? SERVICE?

For Best Sound
and Service
Leading Independents
use

**associated
recording
studios**

723 Seventh Ave. N. Y. C. 19
Circle 5-7640

ODO

O-D-O RECORDING COMPANY, INC.

254 WEST 54th STREET
NEW YORK 19, NEW YORK
VINCENT ODDO PLAZA 7-3180

ROSSI ENT.

* Brooklyn * Evening Recording *
* 2 Track Ampex-3 Echo System Used
ACOUSTICALLY DESIGNED STUDIO

PHONE ES 2-2605
2005 West 8th Street
Brooklyn 23, New York

Dick Charles

RECORDING SERVICE, INC.

729 Seventh Avenue, New York 19, N. Y.

JU 2-7920

BROOKS ARTHUR

DELTA RECORDING CORP.

236 W. 55th St., N. Y. 19, N. Y.
212- CO. 5-4876

DEMO RECORDS—MASTERS
TAPE COPYING—TAPE TO DISC
—EXPERIENCED ENGINEER—

RECORDING STUDIOS

Stereo Masters
5538 Melrose
Los Angeles, Calif.

Stereo-Sonic
226 S. Wabash
Chicago, Ill.

Stereo Sound Studios
238 East 26th St.
New York, N. Y.

Studio & Artists
6087 Sunset Blvd.
Hollywood, Calif.

Studio Center
1721 B'way
N.Y.C.

Studio F
6021 W. Sunset
Los Angeles, Calif.

Starday Sound Studios
Dickerson Rd.
Madison, Tenn.

Sunset Sound Recorders
6650 Sunset Blvd.
Los Angeles, Calif.

Ter-Mar Recording Studios
2120 S. Michigan
Chicago 16, Ill.

Texas Sound Studios
506 W. Hildebrand Ave.
San Antonio 12, Texas

Titra Sound Corp.
1600 Broadway
New York, N. Y.

Todd Recording
1719 Westend Ave.
Nashville, Tenn.

David Trimble
205 West 57th St.
New York, N. Y.

True Tone Rec. Co.
160 West 73rd St.
Studio 4-F
New York, N. Y.

Ultimate Sound Recorders
7619 W. Sunset Blvd.
Hollywood, Calif.

United Recording Co. of Nevada
3143 Industrial Rd.
Las Vegas, Nev.

United Recording Corp.
6052 Sunset Blvd.
Hollywood, Calif.

United Rec. Labs, Inc.
681 Fifth Ave.
New York, N. Y.

Universal Recorders
6757 Hollywood Blvd.
Hollywood, Calif.

Universal Recording
46 E. Walton
Chicago, Ill.

Variety Sound Corporation
225 West 46th St.
New York 36, N.Y.

Wally Heider Recording
6373 Selma Ave.
Hollywood, Calif.

W.R.S. Recording Labs
1479 Vine St.
Hollywood, Calif.

Webb Recording
812 N. Dearborn
Chicago, Ill.

West Coast Sound
1721 N. Vermont
Los Angeles, Calif.

Western Recorders
6000 Sunset Blvd.
Hollywood, Calif.

World Pacific Studio
8175 W. 3rd
Los Angeles, Calif.

Wye Productions
625 Warwick Ave.
Warwick, R. I.

OUR THANKS TO THESE GREAT MANUFACTURERS

Atco—Atlantic—Vault

Volt—Stax—Focus

Elektra—Nonesuch—Crestview

Duke—Peacock—Backbeat

Contemporary

Good Time Jazz

Philles

Specialty

Moonglow

Monogram

Soma—Garrett—Golden Ring

Fabor

Tally

Autumn

Merit

Distributing Corp.

2800 West Pico Blvd.
Los Angeles, Calif. 90006
Phone: REpublic 1-8791

Jack Lewerke, President
Bill Pieper, General Manager
Red Baldwin, Promotion

U.S. RECORD EXPORTERS

Amesay Trading Co., Inc.
55 Broadway, N.Y. 6

Bruno-New York, Inc.
460 W. 34th St.,
N.Y., N.Y.

Cardinal Export Corp.,
135 W. 29th St.,
N.Y., N.Y.

Daro Exports, Ltd.,
424 Madison Ave., N.Y.C.

Eltron Export Co.,
122 Broad St., N.Y.C.

David Eskin-Int. Sales
400 Riverside Dr.,
N.Y. 25, N.Y.

Gateway Mercantile Co.
408 S. Alvarada St.
Los Angeles 57, Calif.

Harbor Record Export
8701 Shore Rd.,
B'klyn 9, N.Y.

Leslie Dist.
639 10th Ave.,
N.Y., N.Y.

Pan World Import Export Co. Inc.
2020 W. Washington Blvd.
Los Angeles 18, Calif.

Record & Tape Sales Corp.,
41 W. 8th St.,
N.Y., N.Y.

Alex S. Roberts Associates, Inc.
99 Beekman St.,
New York 38, N.Y.

Albert Schultz, Inc.
116 W. 14th St.,
N.Y. 11, N.Y.

IF IT'S RECORDED WE HAVE IT

AMERICA'S LEADING RECORD
EXPORTERS OF ALL AMERICAN
AND IMPORTED LABELS

THE LOWEST PRICES
THE SPEEDIEST SERVICE
Trade Inquiries Invited—
Catalogs Free on Request.

DAVID ESKIN
INTERNATIONAL SALES
400 Riverside Drive
New York 25, N.Y., U.S.A.

RECORDS • EXPORT

All Speeds • Low Prices

All American brands

combined into

ONE SHIPMENT!

ELTRON

Export Company

122 Broad Street New York 4, N. Y.

Cable: ELTRONCOMP

—FOR RECORDS— CALIF. MUSIC EXPORT CO.

(A Division of Calif. Music Co.)

Largest Record Exporter on The U. S. West Coast since 1935

Fastest Service

To Overseas Buyers in the Far East

Pacific Countries, Hawaii, Alaska, Mexico

Central America & So. American Countries

COMPLETE INVENTORY ON ALL LABELS LP

& 45—including low price merchandise

Special Record Order Program (SROP)
Available To All Military Base Exchanges

ONE FREIGHT CHARGE

Prompt Service and Free Title Strips
To Juke Box Operators

Write for Prices and Information

CALIF. MUSIC CO.

2933 W. Pico Blvd. 90006 Los Angeles, Calif., USA

Telephone: REpublic 3-1196 Cable Address: CALMUSEX

EXPORTERS—IMPORTERS
PURCHASING AGENTS

EAST-WEST TRADING CO.

NEW YORK, N. Y. 10010
TELEPHONE OR 5-7228

RECORDS—RADIOS
PHONOGRAPHS

All Labels at Lowest Prices Possible
Interested in representing foreign labels
for Distribution or Pressing Rights.

EAST-WEST TRADING CO.

166 Fifth Avenue

New York, N. Y. 10010 (212) OR 5-7228

Please contact Mr. David Maduro

THE BIG THREE

COUNTRY WINNERS IN EACH CATEGORY OF CASH BOX' DISK JOCKEY POLL

MOST PROGRAMMED RECORD

1. LOVE'S GONNA LIVE HERE—
BUCK OWENS—CAPITOL—BLUEBOOK BMI
2. UNDERSTAND YOUR MAN—JOHNNY CASH
—COLUMBIA—JOHNNY CASH BMI
3. WELCOME TO MY WORLD—JIM REEVES—
RCA VICTOR—TUCKAHOE & NELIRAE BMI

MOST PROGRAMMED MALE VOCALIST

1. BUCK OWENS—(CAPITOL)
2. JIM REEVES—(RCA VICTOR)
3. JOHNNY CASH—(COLUMBIA)

MOST PROGRAMMED VOCAL GROUP

1. LESTER FLATT & EARL SCRUGGS—
(COLUMBIA)
2. WILBURN BROTHERS—(DECCA)
3. BROWNS—(RCA VICTOR)

MOST PROGRAMMED BAND

1. HANK THOMPSON'S BRAZOS VALLEY BOYS
(CAPITOL)
2. LEON McAULIFF'S CIMMARON BOYS—
(CAPITOL)
3. FLATT & SCRUGGS & FOGGY MTN. BOYS—
(COLUMBIA)

MOST PROMISING MALE VOCALIST

1. ERNEST ASHWORTH—(HICKORY)
2. HANK WILLIAMS, JR.—(MGM)
3. DAVID HOUSTON—(EPIC)

MOST PROGRAMMED ALBUM

1. BUCK OWENS ON THE BANDSTAND—
BUCK OWENS (CAPITOL)
2. NIGHT LIFE—RAY PRICE (COLUMBIA)
3. THE BEST OF GEORGE JONES—
GEORGE JONES (UNITED ARTISTS)

MOST PROGRAMMED FEMALE VOCALIST

1. LORETTA LYNN—(DECCA)
2. KITTY WELLS—(DECCA)
3. PATSY CLINE—(DECCA)

MOST PROGRAMMED INSTRUMENTALIST

1. CHET ADKINS—(RCA VICTOR)
2. FLOYD CRAMER—(RCA VICTOR)
3. PETE DRAKE—(SMASH)

MOST PROMISING FEMALE VOCALIST

1. NORMA JEAN—(RCA VICTOR)
2. MELBA MONTGOMERY—(UNITED ARTISTS)
3. MARGIE SINGLETON—(MERCURY)

MOST PROMISING INSTRUMENTALIST

1. PETE DRAKE—(SMASH)
2. GLENN CAMPBELL—(CAPITOL)
3. ROY CLARK—(CAPITOL)

3 Great C&W Artists, 3 Great New Singles!



ROY CLARK

IT'S MY WAY

b/w I'M FORGETTING NOW #5233

★ Appearing at the Minnesota State Fair, New Mexico State Fair, West Texas Fair and others!



WANDA JACKSON

LEAVE MY BABY ALONE

b/w I'M MAD AT ME #5228

★ Don't miss Wanda's smash Starline Single: "Right or Wrong" b/w "In the Middle of A Heartache"—#6053



HANK THOMPSON

THE LUCKIEST HEARTACHE IN TOWN

b/w WHATEVER HAPPENED TO MARY? #5217

- ★ Voted "Most Programmed C&W Band" in Cash Box's Annual DJ Poll for the 11th consecutive year!
- ★ 12th consecutive year as a featured attraction at the State Fair of Texas (Oct. 10-25)!



JIM HALSEY

ARTIST MANAGEMENT

Agency

PROFESSIONAL BUILDING
INDEPENDENCE, KANSAS

AREA CODE 316 ED 1-0310 ED 1-3468

COUNTRY POLL WINNERS

COUNTRY RECORDS PLAYED MOST

LOVE'S GONNA LIVE HERE—BUCK OWENS
 UNDERSTAND YOUR MAN—JOHNNY CASH
 WELCOME TO MY WORLD—JIM REEVES
 Ring Of Fire—Johnny Cash
 Act Naturally—Buck Owens
 Saginaw, Michigan—Lefty Frizzell
 My Heart Skips A Beat—Buck Owens
 Before I'm Over You—Loretta Lynn
 Begging To You—Marty Robbins
 Abilene—George Hamilton IV
 Molly—Eddy Arnold
 Long Gone Lonesome Blues—Hank Williams, Jr.
 Make The World Go Away—Ray Price
 Wine, Woman And Song—Loretta Lynn
 Talk Back Trembling Lips—Ernest Ashworth
 Mountain Of Love—David Houston
 Dang Me—Roger Miller
 B. J. The D. J.—Stonewall Jackson
 Burning Memories—Ray Price
 The White Circle On My Finger—Kitty Wells
 Sing A Sad Song—Buddy Cagle
 Old Records—Margie Singleton
 He'll Have To Go—Jim Reeves
 Peel Me A Nanner—Roy Drusky
 Together Again—Buck Owens
 My Tears Are Overdue—George Jones
 Keeping Up With The Joneses—Margie Singleton & Faron Young
 Pearl, Pearl, Pearl—Flatt & Scruggs
 We Must Have Been Out Of Our Minds—George Jones & Melba Montgomery
 Company's Comin'—Porter Wagoner
 Detroit City—Bobby Bare
 I Can Stand It—Bill Phillips
 Sweet Adorable You—Eddy Arnold
 Helpless—Joe Carson
 You Comb Her Hair—George Jones
 Miller's Cave—Bobby Bare
 Walk On By—Leroy Van Dyke
 Sawmill—Buck Owens
 She Looks Good To The Crowd—Bobby Barnett
 Six Days On The Road—Dave Dudley
 Blue Train (Of Heartbreak Line)—John D. Loudermilk
 I Fall To Pieces—Patsy Cline
 I Don't Love You Anymore—Charlie Louvin
 Sam Hill—Merle Haggard

COUNTRY ALBUMS

BUCK OWENS ON THE BANDSTAND—BUCK OWENS
 NIGHT LIFE—RAY PRICE
 THE BEST OF GEORGE JONES—GEORGE JONES
 Flatt & Scruggs At Carnegie Hall—Flatt & Scruggs
 Gunfighter Ballads—Marty Robbins
 Good 'N' Country—Jim Reeves
 Ernest Tubb Presents The Texas Troubadours—Ernest Tubb
 Loretta Lynn Sings—Loretta Lynn
 Detroit City—Bobby Bare
 The Best Of Johnny Cash—Johnny Cash
 International Jim Reeves—Jim Reeves
 Story Songs For Country Folk—Faron Young
 Ring Of Fire—Johnny Cash
 The Patsy Cline Story—Patsy Cline
 Rose Maddox Sings Bluegrass—Rose Maddox
 Still—Bill Anderson
 Porter Wagoner Show—Porter Wagoner
 Songs Of The Cities—Roy Drusky
 Gentleman Jim—Jim Reeves
 The Webb Pierce Story—Webb Pierce
 Lightning Fingers—Roy Clark
 Girls, Guitars And Gibson—Don Gibson
 I Love A Song—Stonewall Jackson
 Lester Flatt & Earl Scruggs At Vanderbilt University—Flatt & Scruggs
 Our Man Down South—Eddy Arnold
 The Wilburn Brothers—Wilburn Brothers

COUNTRY MALE VOCALISTS

BUCK OWENS	Hank Snow
JIM REEVES	Roy Drusky
JOHNNY CASH	Don Gibson
George Jones	Dave Dudley
Bill Anderson	Carl Smith
Ray Price	Bill Phillips
Marty Robbins	Jimmy "C" Newman
Webb Pierce	Sonny James
Porter Wagoner	Leroy Van Dyke
Eddy Arnold	Hank Williams, Jr.
Bobby Bare	Hank Thompson
Billy Walker	Willie Nelson

COUNTRY FEMALE VOCALISTS

LORETTA LYNN	Jean Shepard
KITTY WELLS	Norma Jean
PATSY CLINE	Margie Singleton
Skeeter Davis	Dottie West
Rose Maddox	Judy Lynn
Melba Montgomery	Marion Worth
Wanda Jackson	Jan Howard

COUNTRY VOCAL GROUPS

LESTER FLATT & EARL SCRUGGS	Carter Family
WILBURN BROTHERS	Wilma Lee & Red Smiley
BROWNS	Barrier Brothers
Johnny & Jonie Mosby	Jordanaires
Jim & Jesse & Virginia Boys	Tompall & Glaser Brothers
George Jones & Melba Montgomery	Louvin Brothers
Jimmy Martin & Sunny Mtn. Boys	Anita Kerr Singers
Faron Young & Margie Singleton	Sons Of Pioneers
Homer & Jethro	

COUNTRY BANDS

HANK THOMPSON'S BRAZOS VALLEY BOYS
 LEON McAULIFF'S CIMMARON BOYS
 FLATT & SCRUGGS & FOGGY MTN. BOYS
 Bob Wills & Texas Playboys
 Bill Monroe & Bluegrass Boys
 Stanley Brothers & Clinch Mtn. Clan

COUNTRY INSTRUMENTALISTS

CHET ATKINS	Hank Thompson
FLOYD CRAMER	Jimmy Day
PETE DRAKE	Joe Maphis
Leon McAuliff	Boots Randolph
Flatt & Scruggs	Speedy West

COUNTRY UP & COMING MALE VOCALISTS

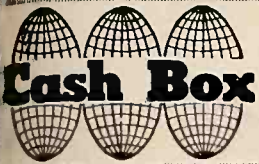
ERNEST ASHWORTH	Bobby Bare
HANK WILLIAMS, JR.	Jim Nesbitt
DAVID HOUSTON	Sonny James
Roger Miller	Gary Buck
Johnny Sea	Bobby Lord
Buddy Cagle	Bobby Barnett
George Hamilton IV	Eddie Noack
Merle Haggard	Earl Scott
Georgie Riddle	Ray Baker
	Sonny Williams

COUNTRY UP & COMING FEMALE VOCALISTS

NORMA JEAN	Bonnie Owens
MELBA MONTGOMERY	Kathy Dee
MARGIE SINGLETON	Margie Bowes
Dottie West	Penny Jay
Judy Lynn	Linda Manning
Marion Worth	Kay Arnold
Loretta Lynn	Jenny Clay

COUNTRY UP & COMING INSTRUMENTALISTS

PETE DRAKE	Roy Wiggins
GLENN CAMPBELL	Jerry Byrd
ROY CLARK	Bobby Wayne



TOP COUNTRY ALBUMS

Position Last Week

1 WALK THE LINE 2 <i>Johnny Cash (Columbia CL 2190/CS 8990)</i>	16 KITTY WELLS STORY 12 <i>(Decca DXD 174/DXS 7174)</i>
2 MOONLIGHT AND ROSES 1 <i>Jim Reeves (RCA Victor LPM/LSP 2854)</i>	17 MORE HANK SNOW SOUVENIRS 14 <i>(RCA Victor LPM/LSP 2812)</i>
3 THERE STANDS THE GLASS 3 <i>Carl Smith (Columbia CL 2173/CS 8973)</i>	18 LORETTA LYNN SINGS 10 <i>(Decca DL 4457/DL 74457)</i>
4 GUITAR COUNTRY 6 <i>Chet Atkins (RCA Victor LPM/LSP 2783)</i>	19 SONGS WE LOVE BEST 17 <i>Jimmy Dean (Columbia CL 2188/CS 8988)</i>
5 THE BEST OF BUCK OWENS 4 <i>(Capitol T 2105/ST 2105)</i>	20 RING OF FIRE 23 <i>Johnny Cash (Columbia CL 2953/CS 8853)</i>
6 ON THE BANDSTAND 7 <i>Buck Owens (Capitol T 1879/ST 1879)</i>	21 FOLK SONG BOOK 25 <i>Eddy Arnold (RCA Victor LPM/LSP 2811)</i>
7 THANKS A LOT 11 <i>Ernest Tubbs (Decca DL 4514/DL 74514)</i>	22 GOLDEN COUNTRY HITS 19 <i>Hank Thompson (Capitol T 2089)</i>
8 BEFORE I'M OVER YOU 5 <i>Loretta Lynn (Decca DL 4541/DL 74541)</i>	23 ALONE WITH YOU 27 <i>Rose Maddox (Capitol T 1993/ST 1993)</i>
9 DANG ME 13 <i>Roger Miller (Smash MPS 27049/FRS 67049)</i>	24 BLUEGRASS HOOTENANNY 21 <i>George Jones & Melba Montgomery (United Artists UAL 3352/UAS 6352)</i>
10 IN PERSON 9 <i>Porter Wagoner (RCA Victor LPM/LSP 2840)</i>	25 THE BEST OF JIM REEVES — <i>(RCA Victor LPM/LSP 2890)</i>
11 A WIDOW MAKER 15 <i>Jimmy Martin (Decca DL 4536/DL 7-4536)</i>	26 TOO LATE TO WORRY 22 <i>Glenn Campbell (Capitol ST 1881/T 1881)</i>
12 OUR MAN IN TROUBLE 8 <i>Don Bowman (RCA Victor LPM/LSP 2831)</i>	27 BUCK OWENS SINGS TOMMY COLLINS 30 <i>(Capitol T 1989/ST 1989)</i>
13 BY REQUEST 18 <i>FelIn Husky (Capitol T 2101/ST 2101)</i>	28 WORLD OF A COUNTRY BOY — <i>Johnny Sea (Philips PHM 200 1391/PHS 600 139)</i>
14 BEST OF GEORGE JONES 10 <i>(United Artists UAL 3298/UAS 6289)</i>	29 BLUE AND LONESOME 24 <i>George Jones (Mercury 20906)</i>
15 NIGHT LIFE 12 <i>Ray Price (Columbia CL 1871/CS 8771)</i>	30 BILL ANDERSON SINGS 28 <i>(Decca DL 4499/DS 74499)</i>

HEY EVERYBODY !!

TAKE A 2ND. LOOK AT CAPA'S
RISING ☆'S

JOHNNY FOSTER RAY & LAMAR
KITTY HAWKINS BOBBY CURTIS
BOOTS TILL WALLY WILLETTE
BIG JOHN WATSON D'ANNE
BATISTE AND MANY OTHERS

DISTRIBUTED BY **SOUND OF NASHVILLE**
CAPA RECORDS
803-R Gov't St., Mobile, Ala., 36602, U.S.A.

Thanks Everyone
for:
"The Gold Cup"
Buddy Cagle



Capitol 5154

Manager: Don Sessions
Box 47
Bell, Calif.

THANK YOU D.J.'s FOR VOTING ME

#1

UP & COMING COUNTRY MALE VOCALIST



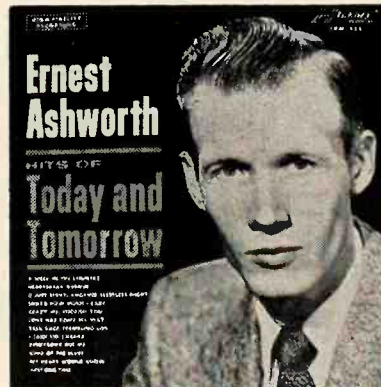
ERNEST ASHWORTH

CURRENT HIT SINGLE

"I LOVE TO DANCE WITH ANNIE"

HICKORY 1265

LATEST SMASH ALBUM!



LPM 118

Exclusive Management
ACUFF-ROSE ARTISTS CORP.
Nashville 4, Tennessee
CVpress 7-3366



COUNTRY ROUND UP

A busy month of one-nighters is ahead of George Jones and the Jones Boys according to Bob Neal of the Nashville-based talent stable that bears his name. After recently appearing on the big WGUN-Atlanta Sat. show, Jones and the band are set for a fair in Tompkinsville, Kentucky then jump into Ontario for six days in Chatham, Sarnia, Weiland, Belleville, Kingston, and Brockville. George then scoots back to Texas for some prior engagements winding up in Albuquerque, New Mexico on the 22nd. Then it's back to Canada starting on the 24th at Ft. Williams with a series of dates in central Canada. The Canadian dates were set by Neal in cooperation with Lucky Moeller of Denny-Moeller Talent.

John Eustace, program director of WTID-Newport News, sends along word that Sonny James was on hand last week to help the station celebrate its first anniversary as an all-country outlet. An all afternoon and evening show was staged from one of the area's largest mobile home lots. Admission was free and the proceeding were broadcast live. Supporting Sonny was the outlet's Gus Thomas and his band, Salem's Carolina Buddies and many others.

Johnny Sea recently headed out to California, where he'll be spending the rest of the month working a series of key one-nighters. The chanter comes back east by way of Albuquerque and then into a club appearance in Milwaukee in early Sept.

Ray Nicklay, program director of KRSD-Rapid City, South Dakota's

only twenty-four hour a day country station, sends out an urgent s.o.s. for the new c&w decks.

Lucky Lee Enterprises, sponsored by Larry Stevens of Stevens-Norton, in Seattle, is building a giant country music jubilee spot in the northwest. It is expected that the club will be open during the middle part of August, to coincide with the release of Lucky's first Decca release, "You Don't Care For Me" b/w "Too Many Times." The organization will be working in conjunction with country radio and TV stations in the northwest. They'll be bringing in a number of Grand Ole Opry artists frequently to appear.

Loretta Lynn is on the road again. This out the Decca chirp will be appearing in Houston, Texas; Gainsville, Ga.; Belle, Mo.; and White River, Vermont.

Willie Rodgers infos that KILL-Lubbock, an all-country outlet, recently celebrated their sixth anniversary with two big free shows and an all-day broadcast from McKensie State Park in Lubbock. Jimmy "C" Newman was on hand to add his talents to the festivities.

Smokey Rogers, well-known country music entertainer-composer-deejay, will depart his hometown of San Diego shortly to begin a three month tour of the Far East. The popular Rogers, a mainstay of the highly-regarded KSON-San Diego deejay staff, will carry the outlet's banner and c&w music to such far away lands as Malaya, Okinawa, the Philippines,

Hong Kong, China and Japan.

Another WCMS-Norfolk radio ranch promotion slated for August 23, will feature Johnny Cash, the Statler Brothers, June Carter, Don Reno, Red Smiley and the Tennessee Cut-Ups. George A. Crump, producer of the show and president of the outlet, has announced that all proceeds from the event will go to charities supported by the Norfolk, Portsmouth and Vir-

the 1965 Fort Worth Stock Show Rodeo. Dates of the show are Jan. 29-Feb. 7. Lark will be coming to Nashville the latter part of this month to cut a new album for United Artist.

This year's third quarterly CMA Board of Directors meeting will take place August 6 and 7 at the Inn On The Oark in Toronto, Canada. In connection with the meeting, the association will present a program of coun-



George Jones



Loretta Lynn



Howard Yokes

ginia Beach Kiwanis clubs. Two shows are scheduled for 2:00 and 8:00 PM in the Municipal Auditorium in Norfolk. Emcee chores will be handled by the Four Horsemen of the WCMS: "Carolina" Charlie Wiggs, "Hopalog" Joe Hoppel, "Travelin'" Jesse Travers and Sheriff "Tex" Davis.

Dave Dudley is in Nashville looking for a farm with plans to move into the Music City this fall. He goes to Kansas City next week for a 4-day engagement at the Chestnut Inn, then to Louisiana and Texas for a string of one-nighters.

Judy Lynn and her eight-piece band will be an extra added attraction at

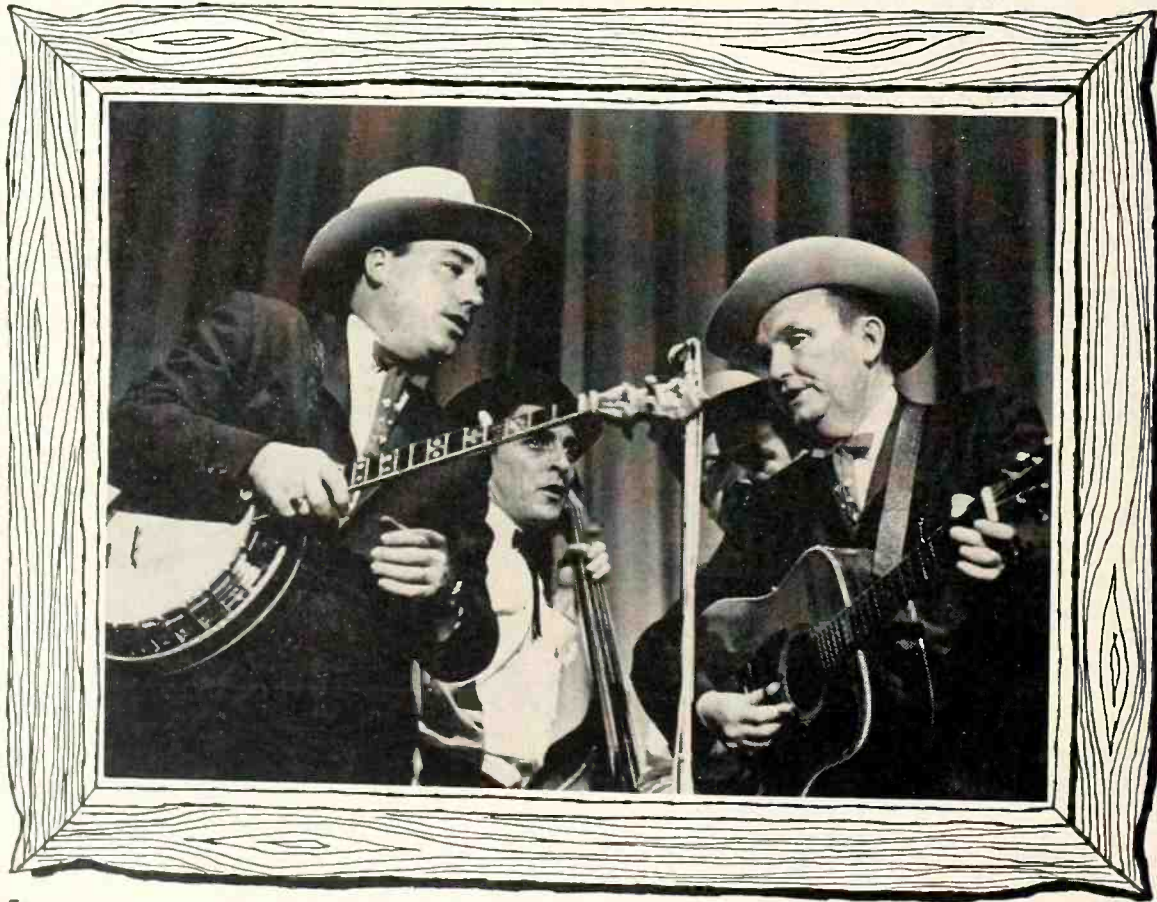
try music to the Canadian Radio and Television Executives Club at the Park Plaza Hotel on August 6. Main speaker for the event will be Connie B. Gay.

Darrel Byron, program director of WHYE-Roanoke, the city's only full-time country station, sends out an urgent s. o. s. for better record service.

Tompall Glaser, who was the recent victim of a car thief, was again the target of a thief. This time a dressing room prowler lifted his wallet while he was on stage in Panama City, Florida.

(Continued on page 120)

THANKS D.J.'s FOR VOTING US NO. 1 MOST PROGRAMMED VOCAL GROUP FOR THE SECOND CONSECUTIVE YEAR.



CURRENT SINGLE:
"WORKIN' IT OUT"/"FIREBALL"
Columbia 4-43080

CURRENT ALBUM
"FLATT AND SCRUGGS AT CARNEGIE HALL"
"FLATT AND SCRUGGS RECORDED LIVE AT VANDERBILT UNIVERSITY"

Management: Mrs. Earl Scruggs 201 Donna Drive Madison, Tennessee Phone 895-2254 (area code 615)

GIANTS IN THE CORNFIELD

HOMER & JETHRO



LPM-2743



LPM-2928

PERSONAL APPEARANCES CONTACT:

JIMMY RICHARDS PRODUCTIONS

919 North Michigan Ave.

Chicago, Ill.

(312) 664-1552

STARS OF
KELLOGG'S
"CORN COMMERCIALS"

PRODUCED BY
CHET ATKINS

RCA VICTOR
The most trusted name in sound

BIG 3 WINNER

MOST PROMISING
C & W
MALE VOCALIST

MR. HANK WILLIAMS JR.



LATEST SMASH SINGLE

GUESS WHAT, THAT'S RIGHT SHE'S GONE

MGM 13253

LATEST HIT ALBUM

HANK WILLIAMS JR. SINGS SONGS OF HANK WILLIAMS

#E4213

Exclusively



MGM

PERSONAL
MANAGER

AUDREY
WILLIAMS

812
16th Ave. South
Nashville, Tenn.
(615) 244 2283



COUNTRY REVIEWS

B+ very good
B good

C+ fair
C mediocre

THE CASH BOX BULLSEYE



FORBIDDEN STREET (2:25)
[Troy BMI—Jay]

WHEN THE DOOR
SWINGS SHUT (2:22)
[Novachaminjo & Pearl D
BMI—Mann]

CARL BUTLER & PEARL (Columbia 43102)

Carl and Pearl, who are still catching-coin with "I'm Hanging Up The Phone," come up with a potent follow-up stanza with this new two-sided Columbia release. One lid, "Forbidden Street," is an easy-going bluegrass-styled weeper about the evils of illicit temptation. The other side, "When The Door Swings Shut," is a lively, rhythmic shuffle-beat happy-blueser rendered in a sincere, emotion-filled style by the duo. Eye 'em both.

IN THE MIDDLE OF A MEMORY (2:12) [4 Star BMI—Belew, Pitts]
CHEATERS NEVER PROSPER (2:01) [4 Star BMI—Knight]
CARL BELEW (RCA Victor 8406)

The vet hit-maker comes up with another sure-fire success candidate with this power-packed Victor entry called "In The Middle Of A Memory." The tune is an easy-going, chorus-backed lament about the blindness of love with a warm south-of-the-bordish flavor. The undercut, "Cheaters Never Prosper," is a lively, uptempo high-spirited romancer read with loads of polish and authority by Belew.

IF YOU DON'T LOVE ME (1:51) [Peach SESAC—Moore]
MOTHER-IN-LAW (1:53) [Peach SESAC—Casper]
JIM NESBITT (Chart 1100)

Jim Nesbitt, who skyrocketed up the charts last time out with "Looking For More In '64," seems destined to repeat that success with this potent follow-up stanza tagged "If You Don't Love Me." The tune is a hard-shufflin' rhythmic opus all about an unfortunate guy who can't find out if the gal of his dreams digs him or not. The flip, "Mother-In-Law," is a pulsating, raunchy novelty which should garner plenty of spins.

LONESOME JAILHOUSE BLUES (2:12) [Starday BMI—Maphis]
HOT ROD GUITAR (1:58) [Starday BMI—Bond, Maphis]
JOE MAPHIS (Starday 683)

Joe Maphis has enough things going for himself with this new Starday release to zoom up the charts in no time flat. The top side here, "Lonesome Jailhouse Blues," is an extremely fast-moving hard-driving country-blueser with a contagious honky tonk beat. The flip, "Hot Rod Guitar," is a quick-paced novelty instrumental which aptly showcases Maphis' fine guitar style. Also merits a close look.

EVERYTHING'S OK ON THE LBJ (2:23) [Western Hill BMI—Williams]
DON'T LOOK DOWN (2:21) [Western Hill BMI—Williams]
LAWTON WILLIAMS (RCA Victor 8407)

Lawton Williams is a cinch to create plenty of sales excitement with this new hitsville-loomer tagged "Everything's OK On The LBJ." The tune is a rousing, chorus-backed affair which proclaims the numerous benefits of life on the President's ranch in the Lone Star State. "Don't Look Down" is a tender, slow-moving, shufflin' tear-jerker about a guy in love with a gal from the wrong side of the tracks. Side boasts a moving mid-deck recitation.

JUST TO SATISFY YOU (2:10)
[Irving & Parody BMI—Jennings, Bowman]
FOUR STRONG WINDS (2:39) [M. Witmark ASCAP—Tyson]
WAYLON JENNINGS (A&M 739)

Newcomer Waylon Jennings can quickly make a national name for himself on the basis of this ultracommercial A&M outing labeled "Just To Satisfy You." The song is a medium-paced, shufflin' tear-jerker about a fellow whose gal has impossible standards. Side boasts some effective gimmick, whip-like sound effects. The undercut, "Four Strong Winds," the oft-cut folk affair, is given a moving feelingful reading by the chanter.



COUNTRY REVIEWS

B+ very good
B good

C+ fair
C mediocre

ROY ACUFF (Hickory 1271)

(B+) DO YOU WONDER WHY (2:55) [Acuff-Rose BMI—Acuff] The vet country artist unearashes his potent, wide-range vocal talents full-blast on this tender, medium-paced bluegrass-flavored sentimental tearjerker. Plenty of potential here.

(B+) THINGS MIGHT HAVE BEEN (2:20) [Leeds ASCAP—Miller] More fine country sounds. This one's a slow-moving romantic ballad essayed with loads of poise and authority by Acuff.

ONIE WHEELER (United Artists 753)

(B+) STUBBORN HEART (2:16) [Glad BMI—Wheeler] New-comer Onie Wheeler could very well have a hit on his hands with this slow-shufflin' lament about a fellow who can't seem to get used to the idea that his gal doesn't love him.

(B+) WHO WROTE THAT SONG (2:40) [Glad BMI—Wheeler] Another top-flight side. This lid's a self-penned twangy-hearted romancer essayed with winning verve and poise by the songster.

ADRIAN ROLAND (Starday 684)

(B+) EXACTLY LIKE HIM (2:40) [Starday BMI—Roland] Adrian Roland can create a stir with this blue-ribbon slow-moving, shuffle-beat, bluegrass-styled lament about a guy who is losing his personality because of a romantic situation. Side's a natural for airplay.

(B) TOC TIC (2:40) [Starday BMI—Roland] This time out the chanter offers an infectious yet feelingful traditional tale of woe. Also merits a close look.

CLAY ALLEN (Longhorn 547)

(B) ONE TOO MANY (2:28) [Saran BMI—Allen] Clay Allen unleashes his potent wide-range vocal talents full-blast on this lively, high-spirited rhythmic tale about a guy who just can't seem to resist the evils of that ole bottle. Plenty of potential.

(B) I'M CHANGING THE NUMBERS ON MY TELEPHONE (2:25) [Saran BMI—Allen] On this end the songster offers a plaintive shufflin' affair on a familiar theme of heartbreak.

DAVIS BROS. (Lynne 105)

(B) THIS WORKING FOR A LIVING'S GOT TO CEASE (2:41) [Seven Palms BMI—Davis] The Davis Brothers should get plenty of spins with this effective, hard-driving novelty all about the trials and tribulations of living in a capitalistic society.

(C+) I DON'T HEAR YOU (2:15) [Seven Palms BMI] Slow-moving, tradition-oriented hillbilly lament. OK chanting.

KENNY ROBERTS (Kingston 441)

(C+) A JINGLE YODELING SONG (2:44) [Becks BMI—Specs, Long] Pleasant medium-paced happy-go-lucky ditty which showcases the chanter's infectious yodelin' style. Worthy of spins.

(C+) YOU'RE THINKING RIGHT (2:29) [Becks BMI—Ferraro, Long] On this end Roberts dishes-up a tender, slow-moving traditional country lament.

JAMES O'GWYNN (United Artists 755)

(B+) HEART STORM (2:39) [Glad BMI—Stover] James O'Gwynn can quickly get back in his money-making ways with this first-rate chorus-backed medium-paced bluegrass-flavored opus all about the problems of romantic situations. Eye it closely.

(B+) GENEVIEVE (2:16) [Glad BMI—Gwynn] Another fine side. This time the songster offers a warm-hearted shufflin' tribute to the gal of his dreams with a catchy rhythmic beat.

GENE BYRD & JOAN JOHNSON (Sims 191)

(B+) YOUR CHEATING MIND (2:01) [English BMI—Byrd] Deejays and consumers alike should really dig this quick-paced, rhythmic teaming-up on a fine heart-tugging romantic theme. Side boasts some slick lyrics and top-flight listenable beat.

(B+) THE HANDS OF FATE (2:20) [Howl BMI—Byrd] On this end the duo dishes-up a pretty, slow-moving traditional lament with a warm south-of-the-borderish flavor.

WAYNE COCHRAN (King 5856)

(B+) LAST KISS (2:25) [Boblo Cochran] Wayne Cochran could well create a sales stir with this top-notch medium-paced, shuffle-beat, chorus-backed tragedy about an unfortunate guy whose gal dies in an auto wreck. Eye it closely.

(B) I DREAMED, I GAMBLED, I LOST (2:12) [Boblo BMI—Cochran] This one's a contagious, chorus-backed tear-jerker in the tradition-based country vein.

WALLY NIX (Glenn 306)

(B) LOVELIFE NUMBER TWO (2:14) [MacArthur BMI—Stonebarger] Wally Nix is in top-drawer form on this fast-moving, bluegrass-styled opus of romantic rejection. Side boasts some real fancy fiddle work. Plenty of spinners should dig it.

(C) TEN STEPS (1:55) [MacArthur BMI—Stonebarger, MacArthur] Extremely slow-moving shuffle-beat, chorus-backed hillbilly weeper.

JIM WITLOCK (Hillcrest 1806)

(B) TALK TO ME OLE TELEPHONE (2:40) [Little Bill & Witlock BMI—Witlock, White] Jim Witlock, the "Singing Cherokee" of KBUB fame, is out to please his fans with this easy-going western-styled traditional tale of heartbreak. Watch it.

(C+) S.O.S. (2:15) [Little Bill & Eight Ball & Witlock BMI—Dee] On this side the artist-deejay dishes-up an appealing opus with an interesting rapidly-changing beat.

CARL McDONALD (JB 1000)

(C+) WON'T YOU TRY ME TONIGHT [Brown Leaf BMI—McDonald] Carl McDonald displays a pleasing rich vocal on this nostalgic, shufflin' funky tradition-oriented weeper. A nice showing.

(C+) I WONDER IF YOU'LL MISS ME [Brown Leaf BMI—McDonald] Easy-going tale of woe read with authority and sincerity by the songster.

THANKS FOR A GREAT YEAR

CARL & PEARL BUTLER



AND A SPECIAL THANKS FOR SPINNING

"I'M HANGING UP THE PHONE"

Columbia 43030

AND OUR BRAND NEW ONE

"FORBIDDEN STREET"

b/w

"WHEN THE DOOR SWINGS SHUT ON OLD MEMORIES"

COL. 4-43102

Bookings:

**JIM DENNY
ARTIST BUREAU**

W. E. MOELLER, personal direction
815 16th Ave., So. Nashville, Tenn.
phone: 255-6611



THANKS
FROM
"ME"



*Bill
Anderson*

BOOKINGS:
HUBERT LONG
806 16th Ave. South
NASHVILLE, TENN.
(615) 244 2424

HAPPY ANNIVERSARY
CASH BOX



THE LIVING LEGEND

BOB WILLS
**"YOU CAN'T
BREAK A HEART"**
(Without Killing a Soul)

#545

Watch for new releases

on Clay Allen
Darrell Glenn &
Rosena Eads

LONGHORN RECORDS

Dist. nationally
by Sound Of Nashville
160 2nd Avenue, So. Nashville, Tenn.



COUNTRY D.J.
REGIONAL RECORD REPORTS

CHUCK BROWN
WJWS
South Hill, Virginia

1. Me (Bill Anderson)
2. Be Better To Your Baby (Ernest Tubb)
3. Bad News (Johnny Cash)
4. The Cowboy In The Continental Suit (Marty Robbins)
5. Wine, Women And Song (Loretta Lynn)
6. Hammers And Nails (Stallor Brothers)
7. Fort Worth, Dallas Or Houston (George Hamilton IV)
8. Second Fiddle (Jean Shepard)
9. Take My Ring Off Your Finger (Carl Smith)
10. Mr. & Mrs. Used To Be (Ernest Tubb & Loretta Lynn)

MIKE HOYER
KMA
Shenandoah, Iowa

1. Dang Me (Roger Miller)
2. I Don't Love You Anymore (Charlie Louvin)
3. Two Little Boys (Jean Shepard)
4. Angel On Leave (Jimmy C. Newman)
5. Wine, Women And Song (Loretta Lynn)
6. I Guess I'm Crazy (Jim Reeves)
7. Sorrow On The Rocks (Porter Wagoner)
8. Memory #1 (Webb Pierce)
9. Pick Of The Week (Roy Drusky)
10. Leavin' But I Won't Be Long (Homesteaders)

CHUCK STEGER
WPKO
Waverly, Ohio

1. Together Again (Buck Owens)
2. Memory #1 (Webb Pierce)
3. Second Fiddle (Jean Shepard)
4. My Heart Skips A Beat (Buck Owens)
5. Be Better To Your Baby (Ernest Tubb)
6. If Anyone Can Show Cause (Glenn Barber)
7. The Cowboy In The Continental Suit (Marty Robbins)
8. Rhinestones (Faron Young)
9. Walkin', Talkin', Barely Beatin' Broken Heart (Johnny Wright)
10. Your Heart Turned Left (George Jones)

KOYN
Billings, Montana

1. Dang Me (Roger Miller)
2. The Cowboy In The Continental Suit (Marty Robbins)
3. Sorrow On The Rocks (Porter Wagoner)
4. Together Again (Buck Owens)
5. Circumstances (Billy Walker)
6. Second Fiddle (Jean Shepard)
7. Love Is No Excuse (Jim Reeves & Dottie West)
8. My Heart Skips A Beat (Buck Owens)
9. Keep Those Cards & Letters Coming In (Janie & Johnny Mosby)
10. I'm Hanging Up The Phone (Carl & Pearl Butler)

JAMES PINKSTON
KZIP
Amarillo, Texas

1. Please Help Me Believe (Charlie Phillips)
2. Your Name's Became A Household Word (Neal Merritt)
3. One If For Him, Two If For Me (David Houston)
4. Don't Be Angry (Stonewall Jackson)
5. Cincinnati, Ohio (Bill Anderson)
6. Summer Skies & Golden Sands (Jimmy "C" Newman)
7. I Guess I'm Crazy (Jim Reeves)
8. When I'm Gone (Bobby Bare)
9. Where Does A Tear Come From (George Jones)
10. If I Had One (Dave Dudley)

RON CHRISCO
KINT
El Paso, Texas

1. Dang Me (Roger Miller)
2. Where Does A Little Tear Come From (George Jones)
3. Memory #1 (Webb Pierce)
4. The Cowboy In The Continental Suit (Marty Robbins)
5. Circumstances (Billy Walker)
6. Wine, Women And Song (Loretta Lynn)
7. Then I'll Stop Loving You (The Browns)
8. Invisible Tears (Ned Miller)
9. Chet Atkins Make Me A Star (Don Bowman)
10. Ballad Of Ira Hayes (Johnny Cash)

ACE BALL
KHEM

Big Spring, Texas

1. Second Fiddle (Jean Shepard)
2. My Baby Walks All Over Me (Johnny Seol)
3. Wine, Women And Song (Loretta Lynn)
4. I Don't Love You Anymore (Charlie Louvin)
5. The Cowboy In The Continental Suit (Marty Robbins)
6. Our Love Is Stronger Than Dirt (Glen Barber)
7. Mr. & Mrs. Used To Be (Ernest Tubb & Loretta Lynn)
8. I Don't Want You This Way (Margie Singleton)
9. Your Name's Became A Household Word (Neal Merritt)
10. Give Me 40 Acres (Willis Brothers)

KLOK

Wheat Ridge, Colorado

1. Dang Me (Roger Miller)
2. Pickin' White Gold (Tex Williams)
3. I Don't Love You Anymore (Charlie Louvin)
4. If I Had One (Dave Dudley)
5. The Gold Cup (Buddy Cagle)
6. Walkin' Advertisement For The Blues (Norma Jean)
7. Ballad Of Ira Hayes (Johnny Cash)
8. I Guess I'm Crazy (Jim Reeves)
9. Burning Memories (Ray Price)
10. Together Again (Buck Owens)

Buck Owens Sweeps CB's 1964 Country D.J. Poll

NEW YORK—There can no longer be any doubt about the standing of Buck Owens in the country music field. On the basis of Cash Box' 1964 C&W deejay poll, the Capitol songster took top honors in three key categories. The nation's platter spinners voted Owens'

single, "Love's Gonna Live Here," the most programmed record of the year; ditto for his album, "Buck Owens On The Bandstand." As an obvious further vote of confidence the artist was given the nod as the programmed male vocalist of the year.

Another "Key" Talent



NASHVILLE—Jimmy Key of Key Talent (left foreground) shakes hands with Columbia Records & Grand Ole Opry performer Billy Walker after signing the singer to a management pact. Former pectees Jimmy Newman (left) and Dave Dudley (right) indicate their approval of the agreement.

Although the Texan dominated this year's survey, there were, of course, other winners. Among those other artists who will receive special CB plaques at the Nov. Country Music Festival were: Loretta Lynn (Decca); Lester Flatt and Earl Scruggs (Columbia); Hank Thompson (Capitol); Chet Atkins (RCA Victor); Ernest Ashworth (Hickory); Norma Jean (RCA Victor); and Pete Drake (Smash).

Country Round Up

(Continued from page 116)

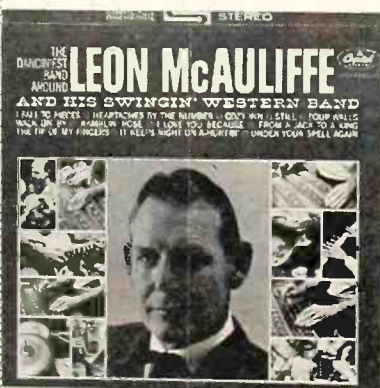
Ron Holloway infos word that he has exited his air niche on KVOX-Moorehead, Minnesota to assume a similar position on KATA-Arcata, California, where he will be holding down a daily country show. Ron also notes that he is short records, both old and new. He would appreciate it that the decks should be sent to him in care of the station.

Sam Short, topper of Del-Ray, offers deejay samples on Billy Wallace's "Honky Tonky Row" and Howard Vokes. Interested spinners should write to the label at 4 Center St., Harrington, Delaware, on station letterheads.

Claude King is back in the Music City from Las Vegas where he appeared at the Columbia sales confab. In the coming weeks the songster will be on the road (he's scheduled for dates in Austin, Dallas, Baltimore and Shreveport) plugging his new release "Sam Hill."

Leon
McAuliffe
**"The
Dancin'est
Band Around"**

Capitol ST 2016



Management:

Don Thompson
P.O. Box 308
Rogers, Ark.

50,000 SOLD!

A JUKEBOX HIT!

WEBB FOLEY'S

"ONE BY ONE"

M-30-552

All Orders, Bookings etc.,

CONTACT
M-RECORDS

1427 Wells St., Fort Wayne, Ind.
Call Collect: 424-8573



COUNTRY TOP 50

	Pos. Last Week		Pos. Last Week
1 DANG ME (Tree—BMI) Roger Miller (Smash 1881)	1	26 MR. & MRS. USED TO BE (Sure Fire—BMI) Ernest Tubb & Loretta Lynn (Decca 31643)	33
2 THE COWBOY IN THE CONTINENTAL SUIT (Marizono—BMI) Marty Robbins (Columbia 43049)	2	27 ONE IF FOR HIM, TWO IF FOR ME (Central Song—BMI) David Houston (Epic 9690)	30
3 TAKE MY RING OFF YOUR FINGER (Cedarwood—BMI) Carl Smith (Columbia 43033)	5	28 LOVE IS NO EXCUSE (Tree—BMI) Jim Reeves & Dottie West (RCA Victor 8324)	24
4 MEMORY #1 (Cedarwood—BMI) Webb Pierce (Decca 31617)	3	29 I LOVE TO DANCE WITH ANNIE (Acuff-Rose—BMI) Ernest Ashworth (Hickory 1265)	31
5 BALLAD OF IRA HAYES (E. B. Marks—BMI) Johnny Cash (Columbia 43053)	7	30 WEAKER MOMENTS (Husky—BMI) Ferlin Husky (Capitol 5206)	35
6 I'M HANGING UP THE PHONE (Yonah & Pearl D—BMI) Carl Butler & Pearl (Columbia 43030)	6	31 BE QUIET MIND (Yonah—BMI) Ott Stephens (Reprise 0272)	26
7 SECOND FIDDLE (Starday—BMI) Jean Shepard (Capitol 5169)	9	32 GONNA GET ALONG WITHOUT YOU NOW (Reliance—ASCAP) Skeeter Davis (RCA Victor 8347)	27
8 I STEPPED OVER THE LINE (Don Robertson—ASCAP) Hank Snow (RCA Victor 8334)	4	33 THE NESTER (Tree—BMI) Lefty Frizzell (Columbia 43051)	39
9 BAD NEWS (Acuff-Rose—BMI) Johnny Cash (Columbia 43053)	11	34 WELCOME TO MY WORLD (Tuckahoe & Neilroe—BMI) Jim Reeves (RCA Victor 8289)	37
10 I GUESS I'M CRAZY (Mallory—BMI) Jim Reeves (RCA Victor 8383)	14	35 PLEASE TALK TO MY HEART (Glad—BMI) Ray Price (Columbia 43086)	44
11 ME (Acclaim & Somos Island—BMI) Bill Anderson (Decca 31630)	12	36 RHINESTONES (Painted Desert—BMI) Faron Young (Mercury 72271)	29
12 WHERE DOES A TEAR COME FROM (Mimosa—BMI) George Jones (United Artists 724)	8	37 BLUE BIRD LET ME TAG ALONG (Central—BMI) Rose Maddox (Capitol 5186)	42
13 HERE COMES MY BABY (Tree—BMI) Dottie West (RCA Victor 8374)	16	38 LOOKING FOR MORE IN '64 (Yonah-Peach—SESAC) Jim Nesbitt (Chart 1065)	32
14 WINE, WOMEN, AND SONG (Sure Fire—BMI) Loretta Lynn (Decca 31608)	10	39 CHET ATKINS MAKE ME A STAR (Parody—BMI) Don Bowman (RCA Victor 8389)	—
15 SOMETHING I DREAMED (Glad—BMI) George Jones (United Artists 724)	17	40 FT. WORTH, DALLAS OR HOUSTON (Acuff-Rose—BMI) George Hamilton IV (RCA Victor 8392)	47
16 PASSWORD (Kitty Wells—BMI) Kitty Wells (Decca 31622)	22	41 INVISIBLE TEARS (Central Songs—BMI) Ned Miller (Fabor 128)	34
17 MY HEART SKIPS A BEAT (Bluebook—BMI) Buck Owens (Capitol 5136)	13	42 SWEET ADORABLE YOU (4 Star Sales—BMI) Eddy Arnold (RCA Victor 8363)	46
18 ASK MARIE (Acuff-Rose—BMI) Sonny James (Capitol 5197)	20	43 BURNING MEMORIES (Cedarwood—BMI) Ray Price (Columbia 42971)	36
19 BE BETTER TO YOUR BABY (Tree—BMI) Ernest Tubb (Decca 31614)	15	44 BLUE GUITAR (Aberbach—BMI) Sheb Wooley (MGM 13241)	—
20 SORROW ON THE ROCKS (Screen Gems Col.—BMI) Porter Wagoner (RCA Victor 8338)	19	45 WORKIN' IT OUT (Melody Trails—BMI) Lester Flatt & Earl Scruggs (Columbia 43080)	—
21 I DON'T LOVE YOU ANYMORE (Mass Ross—BMI) Charlie Lovin (Capitol 5136)	28	46 SLIPPING AROUND (Peer Int'l—BMI) Marion Worth & George Morgan (Columbia 43020)	38
22 PUT YOUR ARMS AROUND ME (4 Star Sales—BMI) Norma Jean (RCA Victor 8328)	18	47 PICK OF THE WEEK (Yonah—BMI) Roy Drusky (Mercury 72265)	40
23 CIRCUMSTANCES (Champion—BMI) Billy Walker (Columbia 43010)	21	48 YOUR LOVE FOR ME IS LOSING LIGHT (English BMI—Dickerson) Tony Douglas (Sims 187)	—
24 GUESS WHAT, THAT'S RIGHT SHE'S GONE (Al Gallico—BMI) Hank Williams, Jr. (MGM 13253)	25	49 TALKING TO THE NIGHT LIGHTS (Peach—BMI) Del Reeves (Columbia 43044)	50
25 MY BABY WALKS ALL OVER ME (Lutal—BMI) Johnny Sea (Phillips 40164)	22	50 COTTON MILL MAN (Screen Gems—BMI) Jim & Jesse (Epic 9676)	43

NO. 1 C & W FEMALE VOCALIST

MY SINCEREST THANKS,

LORETTA LYNN



LATEST SMASH SINGLE!

“WINE, WOMEN AND SONG”

DECCA 31608

LATEST HIT ALBUM!

“BEFORE I'M OVER YOU”

DL4541

DL74541

DIRECTION & BOOKINGS:

**SMILEY WILSON
WIL-HELM AGENCY**

801 16th Ave. South
Nashville, Tenn.
(615) 244-1403



ASCAP PUBLISHERS

A Bar S 860 N. Camden Beverly Hills, Cal.
 A-H 1501 Broadway, N.Y.C.
 A-1 2144 S. 33rd St., Milwaukee, Wisc.
 A.M.C. 30 W. 60th St., N.Y.C.
 AMG 309 S. Broad St., Phila., Pa.
 A-M 609 Fifth Ave., Apt. 101 W. 55th St., N.Y.C.
 Abcoa 507 Fifth Av., N.Y.C.
 Abilene 100 W. 42nd St., N.Y.C.
 Acacia 292 Madison Ave., N.Y.C.
 Accadia 9226 1/2 Robbins Dr., Beverly Hills, Calif.
 Accolade 851 Veteran Ave., L.A., Cal.
 Active 3170 S. W. 8th, Miami
 Addax c/o Leeds 322 West 48th., N.Y.C.
 Ad-Lib 6300 Craner Ave., N. Hollywood
 Adrienne 222 West 88rd St., N.Y.C.
 Ad-Staff 9122 Sunset Blvd., Hollywood
 Adams, George 681 Fifth., N.Y.C.
 Adamson 420 S. Beverly Dr., Beverly Hills, Calif.
 Adler, Henry 136 West 46th St., N.Y.C.
 Admiral 6240 Tujunga Ave., N. H'wood, Cal.
 Admont 2 West 45th St., N.Y.C.
 Advanced 488 Madison Ave., N.Y.C.
 Advertisers 64 West Randolph St., Chicago
 Agenda 1944 Michigan Ave., Miami, Fla.
 Agrun 1619 Broadway, N.Y.C.
 Ahlert-Burke 1619 Broadway, N.Y.C.
 Ahlert, Fred 1619 Broadway, N.Y.C.
 Aida 161 West 54th St., N.Y.C.
 Alamo 1619 Broadway, N.Y.C.
 Alanbee c/o Eli Parker 321 S. Beverly Dr., Beverly Hills, Cal.
 Alanna 1409 Fifth Ave., Pittsburgh, Pa.
 Alaska Revue Studios, Univ. City, Cal.
 Alba 1650 Broadway, N.Y.C.
 Albert 211 East 51st St., N.Y.C.
 Albert 13724 Valley Vista Blvd., Sherman Oaks, Calif.
 Albina 400 Seventh Ave., Bklyn., N.Y.C.
 Album 123 West 57th St., N.Y.C.
 Albums 265 Robertson Blvd., L. A. Cal.
 Aldo 2046 East 21st St., Bklyn, N.Y.C.
 Alexis 408 West 57th St., N.Y.C.
 Alfred 580 Fifth Ave., N.Y.C.
 Algwen 250 Suburban Station Bldg., Phila.
 Allegro P.O. Box 11371, L.A., Cal.
 Allied 1619 Broadway, N.Y.C.
 All Star 1110 Washington St., S. Houston, Tex.
 All-World 1229 S. Redondo Blvd., L.A., Cal.
 Almadin 16 West 90th St., N.Y.C.
 Almanac 10 Columbus Circle, N.Y.C.
 Al-Mar 5427 Carlton Way, Hollywood
 Aloha State P.O. Box 5331, Honolulu
 Alpaine 150 West 55th St., N.Y.C.
 Alpep 2076 Union Ave., Memphis
 Alper 2706 Ford St., Bklyn., N.Y.C.
 Alphan P.O. Box 38444, Hollywood, Cal.
 Alton 1299 Jerome Ave., Bronx, N.Y.
 Alta 621 N. Alta Dr., Bev. Hills, Cal.
 Altitude c/o Alto Sound Studios, Inc. 167-18 Hillside Ave., Jamaica, N.Y.
 Ama 1650 Broadway, N.Y.C.
 Amadeo-Brio 6515 Sunset Blvd., H'wood, Cal.
 Ambassador 480 Lexington Ave., N.Y.C.

Amber c/o Ross Jungnickle 1619 Broadway, N.Y.C.
 Amco 14155 Magnolia Blvd., Van Nuys, Cal.
 Amelia 200 West 50th St., N.Y.C.
 Amenra 1970 Mandeville Canyon Road, L.A., Cal.
 American Academy of Music 1619 Broadway, N.Y.C.
 American 5 Great Jones St., N.Y.C.
 American 14 East 77th St., N.Y.C.
 "AMI" Educational Service 162 N. Altmont Dr., Bev. Hills, Cal.
 Amco 1501 Broadway, N.Y.C.
 Amon 611 Chateaufort, Detroit, Mich.
 Amphion 1001 N. Bundy Dr., L.A., Cal.
 Amrita 200 W. 57th St., N.Y.C.
 Abe Olman 10 Columbus Circle, N.Y.C.
 Amsam 400 Madison Ave., N.Y.C.
 AMPCO 1501 B'way N.Y.C.
 Amsco 1075 Boylston St., Boston, Mass.
 Anchor 234 West 48th St., N.Y.C.
 Andante 207 East 31st St., N.Y.C.
 Andor 6381 Hollywood Blvd., H'wood, Cal.
 Andover 10 Columbus Circle, N.Y.C.
 Andrea 1650 Broadway, N.Y.C.
 Andrew 119 West 57th St., N.Y.C.
 Andrew Scott 488 Madison Ave., N.Y.C.
 Androzzi-Thompson 92415 S. Michigan, Chicago, Ill.
 Aneres 117 West 48th St., N.Y.C.
 Angelica Box 2630, H'wood, Cal.
 Angry 2516 Bedford Ave., N.Y.C.
 Ankerford 1619 Broadway, N.Y.C.
 Ann 1853 1/2 Canyon Dr., H'wood, Cal.
 Annavic c/o Ivan Mogull 1619 Broadway, N.Y.C.
 Annie-Earl 200 West 57th St., N.Y.C.
 Anro c/o Eldee 33 West 42nd Street, N.Y.C.
 Antar 1651 Cosmo St., H'wood, Cal.
 Antenna 185 N. Wabash Ave., Chicago
 Anthony 8907 Wilshire Blvd., Beverly Hills, Cal.
 Antobal P.O. Box 76, Old Chelsea Sta. N.Y.C.
 Anton 1010 South Robertson, L.A., Cal.
 Anvil 1619 Broadway, N.Y.C.
 Apollo 301 West 41st St., N.Y.C.
 Applesseed 200 West 57th St., N.Y.C.
 Apple Valley 3489 Wonderview Dr., H'wood, Cal.
 April 10 Columbus Circle, N.Y.C.
 Aragain 6515 Sunset Blvd., H'wood, Cal.
 Arbee 475 Fifth Ave., N.Y.C.
 Arcade 2783 Kensington Ave., Phila.
 Arcadia c/o Rex Productions 8715 West 3rd St., L. A., Cal.
 Arce 153 Manhattan Ave., N.Y.C.
 Arch 1650 Broadway, N.Y.C.
 Arcot 1650 Broadway, N.Y.C.
 Ardmore 1750 N. Vine St., H'wood, Cal.
 Arista 1650 Broadway, N.Y.C.
 Arlour 609 Fifth Ave., N.Y.C.
 Arndt, Nola 151 West 51st St., N.Y.C.
 Arnel 169 Lexington Ave., N.Y.C.
 Arovox (Leona Music) 620 West 51st St., N.Y.C.
 Arpege c/o Gold, Mason 515 City National Bank Bldg., Beverly Hills, Cal.
 Arrow 2576 Superior Ave., Cleve, Ohio

Arthur, Irving 250 West 57th St., N.Y.C.
 Arthur 1614 Argyle Ave., H'wood, Cal.
 Artists 250 N. Canon Dr., Beverly Hills, Cal.
 Arvon 7039 Sunset Blvd., H'wood, Cal.
 Asa 6920 Sunset Blvd., H'wood, Cal.
 Ascher, Emil 745 Fifth Ave., N.Y.C.
 Ascot-Jolon c/o Kip Records 45 West 39th St., N.Y.C.
 Aspen c/o Valando 22 West 48th St., N.Y.C.
 Aspen P.O. Box 8787, Denver, Colo.
 Asset 1501 Broadway, N.Y.C.
 Astron 1595 Broadway, N.Y.C.
 Athwarn 488 Madison Ave., N.Y.C.
 Atlas 488 Madison Ave., N.Y.C.
 Audubon 119 West 57th St., N.Y.C.
 Aut 1607 N. El Centro, H'wood, Cal.
 Avant Garde 850 7th Ave., N.Y.C.
 Avalona 264 West 73rd St., N.Y.C.
 Avas 250 West 57th St., N.Y.C.
 Ayuga 309 South Camden Dr., Beverly Hills, Cal.
 Azar, John E. 232 West 48th St., N.Y.C.
 Aztec 211 East 51st St., N.Y.C.
 Azure 1010 S. Robertson Blvd., L.A., Cal.

Broude Brothers 56 West 45th St., N.Y.C.
 Brown, Marshall 315 West 53rd St., N.Y.C.
 Brull Music 200 West 57th St., N.Y.C.
 Buckeye 413 Race St., Cincinnati, Ohio
 Buckingham 1674 Broadway, N.Y.C.
 Budd 1619 Broadway, N.Y.C.
 Buffington, Don 1125 Arrowhead Ave., San Bernardino, Cal.
 Bulls-Eye 6526 Selma Ave., H'wood, Cal.
 Burdge & Company 5880 Hollywood Blvd., H'wood, Cal.
 Johnny Burke 250 W. 57, N.Y.C.
 Burke & Van Heusen 250 W. 57, N.Y.C.
 Burlington 539 West 25th St., N.Y.C.
 Burnett, Ltd. 49 Franklin Ave., Saranac Lake, NY
 Burthen 609 Fifth Ave., N.Y.C.
 Bushkin, Joe 609 Fifth Ave., N.Y.C.
 Butterfly 1270 Sixth Ave., N.Y.C.
 Buxton Hill 609 Fifth Ave., N.Y.C.
 Byron Music 185 North Wabash Ave., Chicago, Ill.

"C.G." ("C.G." Music Div.) 9508 Wilshire Blvd., Beverly Hills, Cal.
 C.M.A. c/o Alamo 1619 Broadway, N.Y.C.
 C. R. 1841 Broadway, N.Y.C.
 Cab 200 West 57th St., N.Y.C.
 Caccamise Bros. 282 East Leroy St., L.A., Cal.
 Cadence 119 West 57th St., N.Y.C.
 Cadenza 1479 North Vine St., H'wood, Cal.
 Caesar, Irving 1619 Broadway, N.Y.C.
 Cahm Music 9744 Wilshire Blvd., Beverly Hills, Cal.
 Cal 174 East 74th St., N.Y.C.
 Calico Records (Calico Publishing Div.) 400 Bakewell Building, Pitts., Pa.
 Callender, Red 1651 North Cosmo, H'wood, Cal.
 Camelot 50 West 57th St., N.Y.C.
 Campbell-Connelly 565 Fifth Ave., N.Y.C.
 Campbell, Lloyd 1800 Broadway, San Fran. Cal.
 Candee 5205 Colerain Ave., Cincinnati, Ohio
 Candell 2030 Broadway, Oakland, Cal.
 Candix (Sildix Music Div.) 6425 Hollywood Blvd., H'wood, Cal.
 Capa 6740-42 South Clyde Ave., Chicago, Ill.
 Cape 31 Linnet St., W. Roxbury, Mass.
 Capital Press 550 Fifth Ave., N.Y.C.
 Car-Mar 15417 Sutton St., Sherman Oaks, Cal.
 Carbaugh 332 S. Michigan Ave., Chicago, Ill.
 Carew, Roy J. 818 Quintana Place, NW Wash., D.C.
 Carifred Radio Station WRVA, Richmond, Va.
 Carvi P.O. Box 2365, H'wood, Cal.
 Carlyle c/o Larry Spier 1650 Broadway, N.Y.C.
 Carmen 50 Broadway, N.Y.C.
 Carmichael 119 West 57th St., N.Y.C.
 Carol 1023 North La Brea, L.A., Cal.
 Carrie 1841 Broadway, N.Y.C.
 Case 1619 Broadway, N.Y.C.
 Catawba 1619 Broadway, N.Y.C.
 Cathryl 608 Fifth Ave., N.Y.C.
 Cavalcade 136 East 57th St., N.Y.C.
 Cecilia 63 Hamilton Terrace, N.Y.C.
 Cee Bee 5719 N. Irvine, N. H'wood, Cal.
 Cello 6650 Hollywood Blvd., H'wood, Cal.
 Center "I" & Schiller Sts., Phila., Pa.
 Central 57 East 55th St., N.Y.C.
 Central Park South 1650 Broadway, N.Y.C.
 Cessna 5966 Lakeview, Detroit 13, Mich.
 Chadwick 6087 Sunset Blvd., H'wood, Cal.
 Chalet 1631 Broadway, NYC
 Chamber 168 West 48th St., N.Y.C.
 Champagne 2444 Wilshire Blvd., Santa Monica, Cal.
 Chandler 1048 N. Carol Dr., L.A., Cal.
 Channel 1926 N. St., Andrews Pl., H'wood, Cal.
 Chappell 609 Fifth Ave., N.Y.C.
 Chappell-Styne, 609 Fifth Ave., N.Y.C.
 Charjane c/o MCA 7630 Biscayne Blvd., Miami, Fla.
 Charlin 1607 El Centro H'wood, Cal.
 Charling 31 West 54th St., N.Y.C.
 Chatham 1619 Broadway, N.Y.C.
 Chatsworth 1619 Broadway, N.Y.C.
 Cherokee 18964 Pacific Coast Hwy, Malibu, Cal.
 Cherry Lane 107 West 11th St., N.Y.O.
 Chestnut 706 Chestnut St., St. Louis, Mo.
 Chilton 2233 Bellefontaine Blvd., Houston, Tex.
 Chippendale 6087 Sunset Blvd., H'wood, Cal.
 Chitquita 850 7th Ave., N.Y.C.
 Choice 9109 Sunset Blvd., H'wood, Cal.
 Choral 5103 Bellaire Ave., H'wood, Cal.
 Chordinators 1697 Broadway, N.Y.C.
 Christopher 14921 Tuba St., San Fernando, Cal.
 Cina-Star 2341 South 16th St., Phila., Pa.
 Cindy 157 West 57th St., N.Y.C.
 Citation 211 West 53rd St., N.Y.C.
 Claire 4831 Ithica St., Elmhurst, NY
 Clara 120 West 57th St., N.Y.C.
 Claridge 222 Rittenhouse Sq. W., Phila., Pa.
 Clarion 421 Melrose St., Chicago, Ill.
 Claro 145-55 108th St., Springfield Gdns, NY
 Clearview 206 South 18th St., Phila., Pa.
 Clover 1619 Broadway, New York 19, NY
 Clown 225 Kelsey Ave., W. Haven, Conn.
 Coca 19 West 44th St., N.Y.C.
 Codell 136 East 55th St., N.Y.C.
 Cohan, George M. 1776 Broadway, N.Y.C.
 Coleman-Ross Company 550 Fifth Ave., N.Y.C.
 Col-Gems 711 5th Ave., N.Y.C.
 Collie 2054 Kenilworth Ave., L.A., Cal.
 Colonese 599 Walton Ave., N.Y.O.
 Colony 419 South 48th St., Phila., Pa.
 Colpix 711 Fifth Ave., N.Y.C.
 Colt-Virt 1618 N. Broad St., Phila., Pa.
 Columbia Pictures 666 Fifth Ave., N.Y.C.
 Comac 670 N. Michigan Ave., Chicago, Ill.
 Comet 250 W. 57, N.Y.C.
 Commander 1610 North Argyle, H'wood, Cal.
 Commercial 1619 Broadway, N.Y.C.
 Composers (Div. of Contemporary Records) 8481 Melrose Pl., L.A., Cal.
 Compton 1733 Broadway, N.Y.C.
 Comstock 9171 Wilshire Blvd., Beverly Hills, Cal.
 Congress 410 N.E. 17th St., Miami 32, Fla.
 Congressional 1224 Koko Head Ave., Honolulu Hawaii
 Conley 222 Rittenhouse Sq. W., Phila., Pa.
 Connelly, Reg 1619 Broadway, N.Y.C.
 Conquest 157 West 57th St., N.Y.C.
 Consolidated 240 West 55th St., N.Y.C.
 Consonant 224 West 49th St., N.Y.C.
 Contemporary 488 Shurs Lane, Phila. Pa.
 Contree 1619 Broadway, N.Y.C.
 Cooper 1619 Broadway, N.Y.C.

B. L. & H. 1650 Broadway, N.Y.C.
 BNP c/o Four Star TV 4030 Radford Ave., N. H'wood, Cal.
 B & B 5827 Craner Ave., N. H'wood, Cal.
 B & R 17 West 71st St., N.Y.C.
 Bae c/o Swan Record Corp. 1703 Jackson Ave., Phila., Pa.
 Baer, Abel c/o Robbins-Feist-Miller 1540 Broadway, N.Y.C.
 Baker, Murray 470 West End Ave., N.Y.C.
 Baker 1260 Sixth Ave., N.Y.C.
 Bal 333 West 56th St., N.Y.C.
 Balladeer 1549 N. Vine St., H'wood, Cal.
 Balladier 151 East 49th St., N.Y.C.
 Balto 1650 Broadway, N.Y.C.
 Baltor 812 S. Muirfield Rd., L.A., Cal.
 Banjoe 524 West 57th St., N.Y.C.
 Bantam 15639 Woodfield Pl., Sherman Oaks, Cal.
 Barber-Picone 150 W. 55th St., N.Y.C.
 Barbour-Lee 9157 Sunset Blvd., H'wood, Cal.
 Barclay c/o Shapiro, Bernstein 866 Fifth Ave., N.Y.C.
 Barcol 65 East 55th St., N.Y.C.
 Bark 1650 Broadway, N.Y.C.
 Barnaby 119 West 57th St., N.Y.C.
 Barrister 79 West Monroe St., Chicago, Ill.
 Barthel & Associates 177 N. State St., Chicago, Ill.
 Barton 1619 Broadway, N.Y.C.
 Basie, Diane 1631 Broadway, N.Y.C.
 Bassman, George 292 Madison Ave., N.Y.C.
 Bayer 1650 Broadway, N.Y.C.
 Beachside 520 Fifth Ave., N.Y.C.
 Beacon 441 West 49th St., N.Y.C.
 Beaver 1650 Broadway, N.Y.C.
 Bedack c/o Valando 22 West 48th St., N.Y.C.
 Bedford 903 N. Bedford Dr., Beverly Hills, Cal.
 Bee Cee 2752 Hollyridge Dr., H'wood, Cal.
 Beekman 17 West 60th St., N.Y.C.
 Bel-Air 608 Wlادن Dr., Beverly Hills, Cal.
 Belan 4418 Spellman, Houston, Tex.
 Bellino 3529 Big Dalton, Baldwin Park, Cal.
 Belmore c/o Herald Records, 150 West 55th St., N.Y.C.
 Benello 1639 Broadway, N.Y.C.
 Ben Gen 1595 Broadway, N.Y.C.
 Ben-Tone 3042 Brighton, 8th St., N.Y.C.
 Benjamin, Bernie, 1619 Broadway, N.Y.C.
 Benson, John T. 136 Fourth Avenue North, Nashville, Tenn.
 Bergman, Theodore 33 W. 48th St., N.Y.C.
 Berklee 284 Newbury St., Boston, Mass.
 Berlin, Irving 1650 Broadway, N.Y.C.
 Bernal 12126 Iredell St., Studio City, Cal.
 Bernie, Dave 1423 North Fuller, H'wood, Cal.
 Bernstein, M. 60 South Glencoe St., Denver, Colo.
 Bet 1950 Tamarind, H'wood, Cal.
 Beta 185 N. Wabash Ave., Chicago, Ill.
 Beverly 6535 Wilshire Blvd., L.A., Cal.
 Bibo 1619 Broadway, N.Y.C.
 Big-B 9511 Shore Road, N.Y.C.
 Big Beat 22 Nelson Rd., Valley Stream, N.Y.
 Big Four (4) 10740 Rancho St., Encino, Cal.
 Big Island, 120 Riverside Dr., N.Y.C.
 Billboard 200 West 57th St., N.Y.C.
 Biltmore 345 West 58th St., N.Y.C.
 Bing 35 West 53rd St., N.Y.C.
 Birdees 1501 Broadway, N.Y.C.
 Bishop 5101 Matilija, Sherman Oaks, Cal.
 Bizet 1733 B'way, N.Y.C.
 Blackstone 1841 Broadway, N.Y.C.
 Blake, Whitney 243 West 72nd St., N.Y.C.
 Blen 142 West 49th St., N.Y.C.
 Bloch 31 West 31st St., N.Y.C.
 Bloom, Ben 1619 Broadway, N.Y.C.
 Blossom 322 West 48th St., N.Y.C.
 Bluebell 5659 Heiskell St., Phila., Pa.
 Blue Hill 15 Rosemont Rd., Boston, Mass.
 Bobby Tunes 6277 Selma Ave., H'wood, Cal.
 Bobob 353 East 50th St., N.Y.C.
 Roco 6319 Babcock Ave., N. H'wood, Cal.
 Boda 1650 Broadway, N.Y.C.
 Bond, Carrie Jacobs 116 Boylston St., Boston, Mass.
 Bonfen 340 East 74th St., N.Y.C.
 Ronnie 1650 Broadway, N.Y.C.
 Bonnyview 7120 Sunset Blvd., H'wood, Cal.
 Rosey & Hawkes, 30 West 57th St., N.Y.C.
 Boston 116 Boylston St., Boston, Mass.
 Boulder 9 Rockefeller Plaza, N.Y.C.
 Bourne 136 West 52nd St., N.Y.C.
 Bourne-Rank 136 West 52nd St., N.Y.C.
 Routell 10540 Nat'l Blvd., L.A., Cal.
 Box & Cox (Publications) 1619 Broadway, N.Y.C.
 Brandom 1323 South Michigan Ave., Chicago Ill.
 Brilliance 4104 Witzel Ave., Van Nuys, Cal.
 Breen & De Rose 186 Riverside Dr., N.Y.C.
 Brecman, Vocco & Conn 1619 Broadway, N.Y.C.
 Breland 40 West 55th St., N.Y.C.
 Briezel, George F. 17 West 60th St., N.Y.C.
 Brich 9547 Prospect Ave., Chicago, Ill.
 Bright, Sol K. 1441 Kapiolani, Honolulu, Hawaii
 Brightwater 1650 Broadway, N.Y.C.
 Briak 1651 Cosmo St., H'wood, Cal.
 Bristol 345 West 58th St., N.Y.C.
 Broadway 756 Seventh Ave., N.Y.C.
 Brockwin 200 West 57th St., N.Y.C.
 Bromaur 6817 Tulip Hill Terrace, Wash., DC
 Brookhouse 15 West 46th St., N.Y.C.
 Brooks 100 West 42nd St., N.Y.C.
 Bre-Sil 959 Main, Buffalo, N.Y.

Best Wishes

COMMANDER PUBLICATIONS

Johnny Mercer Marshall Robbins

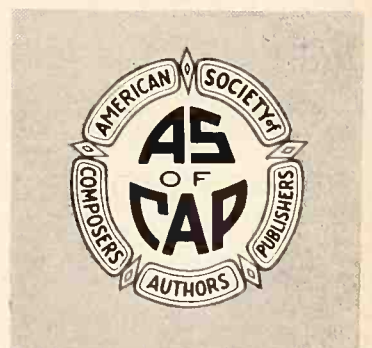
The
Symbol
of Quality

ASCAP

ASCAP — the American Society of Composers, Authors and Publishers — an unincorporated, non-profit membership association of the 9200 outstanding men and women who write and publish our nation's songs, the Society also represents the music of more than 50,000 writers of other countries

The Society, which was organized in 1914, has always served the public by encouraging musically creative talent. Its members represent every phase of musical literature: the popular songs of today, the standards of yesterday, the Broadway and motion picture hits, as well as the leading symphonic and concert works, religious, folk and country music.

**THE AMERICAN SOCIETY OF COMPOSERS,
AUTHORS AND PUBLISHERS** 575 Madison Ave., New York 22, N. Y.



THE BIG 3



WORLD-WIDE MUSIC PUBLISHING ACTIVITY

With Branch Offices, Affiliates

and Associates In Principal Cities

NEW YORK • CHICAGO • HOLLYWOOD
TORONTO • MEXICO CITY • FRANKFURT
RIO DE JANEIRO • LONDON • VIENNA
PARIS • AMSTERDAM • BUENOS AIRES
COLOGNE • BRUSSELS • MADRID • GENEVA
MILAN • STOCKHOLM • TOKYO • SYDNEY

ASCAP PUBLISHERS

Copa 725 Riverside Dr., N.Y.C.
Corda 1795 Riverside Dr., N.Y.C.
Cornell c/o Ross Jungnickel 1619 Broadway, N.Y.C.
Cornucopia 1270 Sixth Avenue, N.Y.C.
Coronet 1650 Broadway, N.Y.C.
Cosmic 9390 Brighton May, Beverly Hills, Cal.
Cosmopolitan 545 Fifth Ave., N.Y.C.
Counselor 250 East 116th St., N.Y.C.
Count Don 1674 Broadway, N.Y.C.
Court 1650 Broadway, N.Y.C.
Cover Records (Blanket Publishing Co. Div.) 1755 York Ave., Memphis, Tenn.
Crazy 1270 Sixth Ave., N.Y.C.
Creative Box 1035, Evanston, Ill.
Credo 5504 Van Noord Ave., Van Nuys, Cal.
Crescendo 1619 Broadway, N.Y.C.
Crescent 1650 Broadway, N.Y.C.
Cressada 4 East 74th St., N.Y.C.
Crest 201 East 66th St., N.Y.C.
Crestview 250 W. 57, N.Y.C.
Crisscott 10807 Wellworth Ave., L.A. Cal.
Criterion 150 West 55th St., N.Y.C.
Cromwell 10 Columbus Circle, N.Y.C.
Cross Keys 319 Seventh Avenue North, Nashville, Tenn.
Crudwell 333 East 10th St., N.Y.C.
Crystal Equitable Bldg., 6253 Hollywood Blvd., H'wood, Cal.
Culver 1432 N. Wilcox Ave., H'wood, Cal.
Cunningham, Paul 60 Sutton Pl. South, N.Y.C.
Curtis 221 West 57th St., N.Y.C.
Cusenza, Frank J. 510 Maccabees Bldg., De-

Daino 2934 New Hope St., Phila., Pa.
Dameron, Tadd 235 West 46th St., N.Y.C.
Damus 79 West Monroe St., Chicago, Ill.
Dana, Bill (Dana, Bill, Publishing Co. Div.) 3999 Wilshire Blvd., Beverly Hills, Cal.
Dana-Don, 780 North Gower St., H'wood, Cal.
Danamos 79 West Monroe St., Chicago, Ill.
Danar 186 Monroe, Memphis, Tenn.
Dance King 4149 North Leamington Ave., Chicago, Ill.
Daniels, Charles N. 1619 Broadway, N.Y.C.
Darlan 136 West 46th St., N.Y.C.
Dartmouth 10 Columbus Circle N.Y.C.
Darwood 10 West 74th Street, N.Y.C.
Dash, Connelly Essex House, 160 Central Park S., N.Y.C.
Dauntless 6560 Hollywood Blvd., H'wood, Cal.
Davandon 730 Fifth Ave., N.Y.C.
David Carroll 79 W. Monroe, Chicago, Ill.
Davis, Joe 441 West 49th St., N.Y.C.
Dawn 1416 Brooklyn Ave., N.Y.C.
Dayben 345 West 58th St., N.Y.C.
Dean 4532 Ben Ave., N. H'wood, Cal.
Deane & Doo 318 West 78th St., N.Y.C.
Deane, E.V. 318 West 78th St., N.Y.C.
Debbie-Jo 1610 North Ave., H'wood, Cal.
Debmar 1320 Vine St., Phila., Pa.
December c/o Ross Jungnickel 1619 Broadway, N.Y.C.
Deekay 40 West 55th St., N.Y.C.
Dee-Pam 4155 Mary Ellen Ave., H'wood, Cal.
Deerhaven 37 West 57th St., N.Y.C.
Defranco, Joseph, Enterprises (Meloclass Music Div.) 5880 Hollywood Blvd., H'wood, Cal.
Delaware 1721 Broadway, N.Y.C.
Delkas Music c/o Leeds 322 West 48th St., N.Y.C.
Dolmore 550 Fifth Ave., N.Y.C.
Del-Serbo 1211 Wharton St., Phila., Pa.
Delta Research 855 Treat Ave., San Francisco, Cal.
Dena 6758 Colgate Ave., L.A., Cal.
Deham 1251 Malcolm Ave., L.A., Cal.
Denny 146 Seventh Ave., N., Nashville, Tenn.
Denver 119 W. 57th St., N.Y.C.
Denric 9744 Wilshire Blvd., Beverly Hills, Cal.
Denton & Huskins 1650 Broadway, N.Y.C.
Desilu 119 West 57th St., N.Y.C.
Desmo 100 West 42nd St., N.Y.C.
Desilva, Brown 609 Fifth Ave., N.Y.C.
Deutsch, M.G. 110 Riverside Dr., N.Y.C.
Dever 6308 Sunset Blvd., L.A., Cal.
Dexter 215 Banks St., San Francisco, Cal.
Diana 239 Central Park West, N.Y.C.
Dickson 140 East 56th St., N.Y.C.
Dianev, Walt 550 South Buena Vista, Burbank, Cal.
Dolc c/o Ross Jungnickel, 1619 Broadway, N.Y.C.
Dolores Penthouse, 150 West 58th St., N.Y.C.
Dominant 271 Central Park West, N.Y.C.
Donaldson 9744 Wilshire Blvd., Beverly Hills, Cal.
Dondae 1607 El Centro, H'wood, Cal.
Don-Dor 785 West End Ave., N.Y.C.
Dongon 157 West 57th St., N.Y.C.
Don Swan 5880 S. W. 94th St., Miami, Fla.
Dontone 461 Central Pk. W., N.Y.C.
Dorabet 9250 Wilshire Blvd., Beverly Hills, Cal.
Dorchester 6058 Goodland Ave., N. H'wood, Cal.
Dorella 609 Fifth Ave., N.Y.C.
Doris 21 West Illinois St., Chicago, Ill.
Dornelle c/o Leeds 322 West 48th St., N.Y.C.
Dorsey Bros. 240 West 55th St., N.Y.C.
Dorton 630 Fifth Ave., N.Y.C.
Double-A Ziegfeld Theater, N.Y.C.
Douglas 609 Fifth Ave., N.Y.C.
Dov 445 Park Ave., N.Y.C.
Dove 1674 Broadway, N.Y.C.
Drake 2601 Henry Hudson Parkway, N.Y.C.
Drexel Suite 420, Union Bank Bldg., Beverly Hills, Cal.
Drize 345 West 58th St., N.Y.C.
Drysen 75 East 55th St., N.Y.C.
Duane 2265 Fifth Ave., N.Y.C.
Dubonnet 211 West 53rd St., N.Y.C.
Duet 350 West 57th St., N.Y.C.
Dufferin 1650 Broadway, N.Y.C.
Duncan, Jimmy (Shevrick Music Div.) 505 Melrose Bldg., Houston, Tex.
Durante, Jimmy 6317 Yucca St., L.A., Cal.
Dvmor 1776 Broadway, N.Y.C.
Dwigar 119 W. 57th St., N.Y.C.

East Hill 1003 Sunset-Vine Tower Bldg., L.A., Cal.
Ecaroh 23 West 76th St., N.Y.C.
Ecco Box 1465, Beverly Hills, Cal.
ECF 161 East Erie, Chicago, Ill.
Edition Musicus-New York, 333 West 52nd St., N.Y.C.
Editone 12316 Landale St., Studio City, Cal.

Ego 46 Martin Dr., New Orleans, La.
El Dorado 2990 West Pico Blvd., L.A. Cal.
El-Ray 1825 North Curson Ave., H'wood, Cal.
El Tee 6021 Sunset Blvd., L.A., Cal.
Elar Music 609 Fifth Ave., N.Y.C.
Electra 511 Fifth Ave., N.Y.C.
Electro Sew Vax Service (E.S.V. Records Div.) 2308-B West 8th St., Cincinnati, Ohio.
Elephant 161 W. 54th St., N.Y.C.
Eleventh Avenue Theatricals 770 11th Ave., N.Y.C.
Eleventh Floor 1619 Broadway, N.Y.C.
Eliana 342 Madison Ave., N.Y.C.
Elkan, Henri 1316 Walnut St., Phila., Pa.
Elkan-Vogel 1716 Sansom St., Phila., Pa.
Elliott, Jack 13360 Huston St., Sherman Oaks, Cal.
Elm Drive 608 Fifth Ave., N.Y.C.
Elaa Tunes 666 Fifth Ave., N.Y.C.
Em Ru 63 E. Van Buren St., Chicago
Emarcy 35 East Wacker Dr., Chicago, Ill.
Emery 230 West 41st St., N.Y.C.
Emes 621 North Alta Dr., Beverly Hills, Cal.
Emily 160 West 73rd St., N.Y.C.
Emjay 887 No. 66th St., Phila., Pa.
Empire 227½ South Glenwood Pl., Burbank, Cal.
Empress 119 West 57th St., N.Y.C.
Encore 4249 Bakman Ave., N. H'wood, Cal.
Enterprise 11360 Dona Dorotea Dr., Studio City, Cal.
Envoys 511 Fifth Ave., N.Y.C.
Erica 35 West 52nd St., N.Y.C.
Erosa 333 South Windsor Blvd., L.A., Cal.
Essex 10 Columbus Circle, N.Y.C.
Ecstasy 1697 Broadway, N.Y.C.
Eta 1614 E. State St., Trenton, N.J.
Etcetera 12315 Rye St., N. H'wood, Cal.
Ethelbert 818 Kendall Dr., Nashville, Tenn.
Eurasia 816 Hyperion Ave., L.A., Cal.
Evans, Redd 1619 Broadway, N.Y.C.
Evergreen 340 North Camden Dr., Beverly Hills, Cal.
Exeter 10 Columbus Circle, N.Y.C.

F & W 2534 West Pico Blvd., L.A., Cal.
FTP 157 West 57th St., N.Y.C.
Fabulous 1616 Argyle Ave., H'wood, Cal.
Fain 1640 San Ysidro Dr., Beverly Hills, Cal.
Fairbanks 250 West 57th St., N.Y.C.
Fairlane 1608 North Argyle Ave., H'wood, Cal.
Fairway 609 Fifth Ave., N.Y.C.
Faith & Freedom 5901 Rose Ave., Long Beach, Cal.
Famous 1501 Broadway, N.Y.C.
Fancy 31-50 140th St., Flushing, NY
Fanfare 1337 North Orange Dr., H'wood, Cal.
Fantasy 250 West 57th St., N.Y.C.
Farel 1267 North Flores, L.A., Cal.
Favorite 1619 Broadway, N.Y.C.
Favorite 1674 Broadway, N.Y.C.
Fayene 200 West 57th St., N.Y.C.
Fay-Ro 226 West 42nd St., N.Y.C.
Feist, Leo 1540 Broadway, N.Y.C.
Features, 235 E. 45th St., N.Y.C.
Fenner 1017 Westlake Ave., L.A., Cal.
Fermata International 10 Columbus Circle, N.Y.C.
Festival 1570 52nd St., N.Y.C.
Fidelio 292 Madison Ave., N.Y.C.
Fiedel (FMI) 664 Hemlock St., N.Y.C.
Fillmore c/o Carl Fisher 56 Cooper Sq., N.Y.C.
Fisher, Carl 56 Cooper Sq., N.Y.C.
Fisher, Fred 1619 Broadway, N.Y.C.
Five Sons 1841 Broadway, N.Y.C.
Flagstone 914B 12th St., Sacramento, Cal.
Flamingo 1619 Broadway, N.Y.C.
Flammer, Harold 251 West 19th St., N.Y.C.
Flanka 119 West 57th St., N.Y.C.
Flight 9028 Sunset Blvd., L.A., Cal.
Fleetwood 1650 Broadway, N.Y.C.
Flo 59 East 54th St., N.Y.C.
Florrnce 609 Fifth Ave., N.Y.C.
Flywheel 916 Kearny St., San Francisco, Cal.
Foley, Charles 67 West 44th St., N.Y.C.
Folklore 176 Federal St., Boston, Mass.
Ford P.O. Box 78, Radio City Sta., N.Y.C.
Foremost 8983 Sunset Blvd., H'wood, Cal.
Formosa 1650 B'way, N.Y.C.
Forster 216 South Wabash Ave., Chicago, Ill.
Fortuna 729 Seventh Ave., N.Y.C.
Fortune 1601 North Gower St., H'wood, Cal.
Foster P.O. Box 2632, Palm Springs, Cal.
42 1619 Broadway, N.Y.C.
Foundation 1841 Broadway, N.Y.C.
Four Jays 9425 Sunset Blvd., Beverly Hills, Cal.
Fox, Sam 11 West 60th St., N.Y.C.
Frama 833 East 14th St., Denver, Colo.
Frances 128 Central Park South, N.Y.C.
Francon 161 West 54th St., N.Y.C.
Frank 119 West 57th St., N.Y.C.
Freberg 7781 Sunset Blvd., L.A., Cal.
French, Samuel 24 West 45th St., N.Y.C.
Friedman, Max 1119 Mellon St., Pitts., Pa.
Funt, Allen A. 60 W. 55th St., N.Y.C.
Fullarton 488 Madison Ave., N.Y.C.
Funco 6335 Homewood, H'wood, Cal.

G & C 609 Fifth Ave., N.Y.C.
G.I. 1674 Broadway, N.Y.C.
GME 9134 Sunset Blvd., L.A., Cal.
Galaxy 2121 Broadway, N.Y.C.
Gallegos, 1616 Argyle, Hollywood, Cal.
Galleon Press 94 Greenwich Ave., N.Y.C.
Gallico, Al 1790 Broadway, N.Y.C.
Galvo 6515 Sunset Blvd., H'wood, Cal.
Gamble Hinged c/o Carl Fisher 56 Cooper Sq., N.Y.C.
Gannon & Kent 9744 Wilshire Blvd., Beverly Hills, Cal.
Gardner 164 Alex St., Bridgeport, Conn.
Garland 136 East 57th St., N.Y.C.
Garrick 522 Levering Ave., W. L.A., Cal.
Gate 117 West 48th St., N.Y.C.
Gateway 140 West 57th St., N.Y.C.
Gaumont 7830 Miami View Drive, North Bay Island Miami Beach, Fla.
Gayle, Tim 1036 North Dearborn, Chicago, Ill.
Geepio 2939 Serantine St., New Orleans, La.
Gem 1650 Broadway, N.Y.C.
Gemini 2122 Massachusetts Ave., N.W. Wash., D.C.
Gene and Mel 2307 Mack Ave., Detroit, Mich.
General 53 East 54th St., N.Y.C.
George 250 North Canon Dr., Beverly Hills, Cal.
Georgeoff, Evan 1650 Broadway, N.Y.C.
Geril 101 West 55th St., N.Y.C.
Gershwin 609 Fifth Ave., N.Y.C.
Gibbs 250 North Canon Dr., Beverly Hills, Cal.

Cash Box—August 15, 1964

From Prima Magnagroove Records . . .

LOUIS

has a hit!

CASH BOX

Pick of the Week

“A SPOONFUL OF SUGAR”

and

“STAY AWAKE (MARY POPPIN’ LULLABYE)”

LOUIS PRIMA

PR1018

ALSO . . . Attention one-stops —

Breaking Big with the operators on the Coast —

“JUST A GIGOLO”

and

“I AIN’T GOT NOBODY”

LOUIS PRIMA

PR1013

Distributors: Some Territories still available.



MAGNAGROOVE

R
E
C
O
R
D
S

279 Warm Springs,

Las Vegas, Nevada

Phone: Code 702 736-2046

ASCAP PUBLISHERS

Gibson 7946 South Constance Ave., Chicago, Ill.
 Gigi 2333 Marbury Rd., Pitts., Pa.
 Gilbert, Ray 7223 Selma Ave., H'wood, Cal.
 Gilead 1154 North Western Ave., H'wood, Cal.
 Gilstro 1776 Broadway, N.Y.C.
 Giovanni 157 West 57th St., N.Y.C.
 Glad-Hamp 1560 Broadway, N.Y.C.
 Gladiator 1650 Broadway, N.Y.C.
 Gladstone c/o Vee Jay 1449 South Michigan Ave., Chicago, Ill.
 Gladys 1619 Broadway, N.Y.C.
 Glamford 386 Westminster St., Providence, R.I.
 Glamorous 1619 Broadway, N.Y.C.
 Glaser, Sioma 143 West 49th St., N.Y.C.
 Gleam 30 West 60th St., N.Y.C.
 Glenbrook 756 Seventh Ave., N.Y.C.
 Glenden c/o Capitol Hi Fi 1500 Broadway, N.Y.C.
 Gleamore 712 North Palm Dr., Beverly Hills, Cal.
 Global 211 West 58th St., N.Y.C.
 Gold, Jack 1650 Broadway, N.Y.C.
 Gold, Joe 1674 Broadway, N.Y.C.
 Golden Bell 545 Fifth Ave., N.Y.C.
 Goldmine c/o Nick Kenny, N.Y. Daily Mirror 235 East 45th St., N.Y.C.
 Gold Seal 1612 Empire Way, Seattle, Wash.
 Golden 6758 Colgate Ave., L.A., Cal.
 Golden, Michael H. 150 West 55th St., N.Y.C.
 Goldwyn, Samuel 609 Fifth Ave., N.Y.C.
 Goman 1650 Broadway, N.Y.C.
 Good Foot 2934 Grand Route St. John, New Orleans, La.
 Goodman 825 West End Ave., N.Y.C.
 Good-Will 1619 Broadway, N.Y.C.
 Gordelys 15 Abington Sq., N.Y.C.
 Gordon-Murray 60 West 68th St., N.Y.C.
 Gould, Edward E. 3655 Berryman Ave., L.A., Cal.
 Grace 2225 West Olive Ave., Burbank, Cal.
 Gradick 1650 Broadway, N.Y.C.
 Grady 6535 Wilshire Blvd., L.A., Cal.
 Graham 1270 Sixth Ave., N.Y.C.
 Graham, Roger 7050 East End Ave., Chicago, Ill.
 Granadeane 381 West 78th St., N.Y.C.
 Grand 1619 Broadway, N.Y.C.
 Grandview 14418 Osborne St., Van Nuys, Cal.
 Granite 150 West 55th St., N.Y.C.
 Gray, H.W. 159 East 48th St., N.Y.C.
 Greene Walter 6119 Lexington Ave., L.A., Cal.
 Greenhaven 100 West 42nd St., N.Y.C.
 Greenlake 109 South Flores St., L.A., Cal.
 Greenwich 8300 Santa Monica Blvd., H'wood, Cal.
 Green Wind c/o Blue Breeze 15 East 48th St., N.Y.C.
 Gregory 1841 Broadway, N.Y.C.
 Grosvenor 4315 Evanston Ave., Seattle, Wash.
 Grosvenor House El Centro, H'wood, Cal.
 Guarnieri 54 Hillside Ave., Glen Ridge, N.J.
 Guild 25 Central Park West, N.Y.C.
 Guild Publications of California 3921 Fredonia Dr., H'wood, Cal.
 Gunston 400 Madison Ave., N.Y.C.
 H-Q 608 Fifth Ave., N.Y.C.
 H.R. 8425 Melrose Ave., H'wood, Cal.
 H R H TV Features 444 Madison Ave., N.Y.C.
 Hal'Le'Lu'Jah 736 East 105th St., Cleve., Ohio
 Hallmark 626 North Rodeo Dr., Beverly Hills, Cal.
 Halsey 1674 Broadway, N.Y.C.
 Hamar 199 Wilson St., Hackensack, N.J.
 Hamilton 1619 Broadway, N.Y.C.

Hamlet 1608 Argyle Ave., H'wood, Cal.
 Hampshire House 10 Columbus Circle, N.Y.C.
 Handman 56 West 45th St., N.Y.C.
 Handy Bros. 1650 Broadway, N.Y.C.
 Hanover 11825 Dorothy St., L.A., Cal.
 Hansen, Charles H. 119 West 57th St., N.Y.C.
 Hap Music 200 West 57th St., N.Y.C.
 Happiness 9428 Manor Rd., Kansas City, Mo.
 Harbet 40 East 49th St., N.Y.C.
 Harding 1674 Broadway, N.Y.C.
 Hargail 157 West 57th St., N.Y.C.
 Hariene 7165 West Sunset Blvd., H'wood, Cal.
 Harman 1619 Broadway, N.Y.C.
 Harmon, Larry 649 North Bronson Ave., H'wood, Cal.
 Harmony House of San Francisco P.O. Box 339, Mill Valley, Cal.
 Harmony 270 Madison Ave., N.Y.C.
 Harms, T.B. 609 Fifth Ave., N.Y.C.
 Harms 488 Madison Ave., N.Y.C.
 Haro 271 W. 125th St., N.Y.C.
 Harriet 608 Fifth Ave., N.Y.C.
 Harris, Chas. K. 1619 Broadway, N.Y.C.
 Harris, Harry 3231 Purdue Ave., L.A., Cal.
 Harrison 6300 Orion Ave., Van Nuys, Cal.
 Harvest 554 Fifth Ave., N.Y.C.
 Harwin 31 West 54th St., N.Y.C.
 Haven House 1560 North Laurel Ave., H'wood, Cal.
 Havenford 1619 Broadway, N.Y.C.
 Hawaiian P.O. Box 2061, Honolulu, Hawaii
 Haworth 35 Burlington Rd., Tenafly, N.J.
 Hayton-Horne 1619 Broadway, N.Y.C.
 Heartbeat 410 South Michigan Ave., Chicago, Ill.
 Hecht & Buzzell 119 West 57th St., N.Y.C.
 Hefti, Neal P.O. Box 571, Encino, Cal.
 Helayne 295 Central Park West, N.Y.C.
 Helena 520 Riverside Dr., N.Y.C.
 Hendricks 120 East 56th St., N.Y.C.
 Henita Music 4319 Clark Ave., P.O. Box 56, San Antonio, Tex.
 Henmar Press 373 4th Ave., N.Y.C.
 Hensley 64 Second Ave., N.Y.C.
 Herbec 9118 Sunset Blvd., L.A., Cal.
 Herbert 51 Chambers St., N.Y.C.
 Herman 3561 Valley Meadow Rd., Sherman Oaks, Cal.
 Hillcrest 575 Lexington Ave., N.Y.C.
 Hilliard, Bob 360 Allaire Ave., Leonia, N.J.
 Hillboro c/o Adonis Records 200 West 56th St., N.Y.C.
 Hilltop 59 East 54th St., N.Y.C.
 Hillwood 2990 West Pico Blvd., L.A., Cal.
 Hintz 1674 B'way, N.Y.C.
 Hi-Point 3914 Hamilton Dr., Fort Worth, Tex.
 Hirt 165 East 68th St., N.Y.C.
 Hi-Ti 5326 Encino Ave., Encino, Cal.
 Hit 7533 Hollywood Blvd., H'wood, Cal.
 Hobby 80-15 Grenfell St., Kew Gardens, N.Y.
 Hodon 1619 Broadway, N.Y.C.
 Hoffman, Al 292 Madison Ave., N.Y.C.
 Hoford 120-20 Hoffman St., Studio City, Cal.
 Hollybrook 485 Madison Ave., N.Y.C.
 Holly Hill 1744 N. Doreny Dr., L.A., Cal.
 Holly 836 West 57th Terrace Kansas City, Mo.
 Hollyjo 1650 Broadway, N.Y.C.
 Holly-Pix 4931 Alcove Ave., N'wood, Cal.
 Hometown 87-11 87th St., Jackson Hts., N.Y.
 Homeyer, Chas. W. 498 Boylston St., Boston, Mass.
 Honecomb 324 South Beverly Dr., Beverly Hills, Cal.
 Hope 5707 West Lake St., Chicago, Ill.
 Hopkins 520 North Michigan Ave., Chicago, Ill.
 Horizon 6758 Colgate Ave., L.A., Cal.

Horn, Paul c/o Jimmy McHugh 6381 Hollywood Blvd., H'wood, Cal.
 Horatio c/o Manhattan 1650 Broadway, N.Y.C.
 Horsley P.O. Box 58, Ottawa, Ontario, Canada
 House of Zog 116 South Fourth St., Las Vegas, Nevada
 Horton, Vaughn 1619 Broadway, N.Y.C.
 House of James 14739 Huston St., Sherman Oaks, Cal.
 House of Music Masters 29 Pine St., Chelsea, Mass.
 House of Nacio Herb Brown 10401 Wilshire Blvd., L.A., Cal.
 Howard, Beatrice, Hotel Alvin, Broadway & 52nd St., N.Y.C.
 Howard, Joe 5950 N. E. 22nd Ave., Fort Lauderdale, Fla.
 Howe-Lee 511 Fifth Ave., N.Y.C.
 Hub 9744 Wilshire Blvd., Beverly Hills, Cal.
 Hubert 322 West 48th St., N.Y.C.
 Hudson 205 East 42nd St., N.Y.C.
 Hummable 210 East 58th St., N.Y.C.
 Humphries, Bruce 48 Melrose St., Boston, Mass.
 Huntzinger, R. L. 124 East 4th St., Cincinnati, Ohio
 H.W.S. 1608 N. Argyle Ave., Hollywood, Cal.
 I B B 845 West End Ave., N.Y.C.
 Idress-Brown-Tibbles 1951 Homby Ave., L.A., Cal.
 He-De-France 2 West 46th St., N.Y.C.
 Imogen c/o Plan Two 1619 Broadway, N.Y.C.
 Imperial 448 West 51st St., N.Y.C.
 Indano 6 East 46th St., N.Y.C.
 Indelli, George P.O. Box 8537, Chicago, Ill.
 Intros c/o Laurel Record 2314 86th St., Bklyn, N.Y.
 Integrity 1050 Fifth Ave., N.Y.C.
 Intercollegiate 1650 Broadway, N.Y.C.
 Intercontinental Artist 730 Fifth Ave., N.Y.C.
 Interlude 6340 Hollywood Blvd., L.A., Cal.
 International Artists 604 Taft Blvd., H'wood, Cal.
 International Korwin 57 West 56th St., N.Y.C.
 International 509 Fifth Ave., N.Y.C.
 International 745 Fifth Ave., N.Y.C.
 International Pauline 57 West 56th St., N.Y.C.
 Intimate 1631 B'way, N.Y.C.
 Isabel 659 10th Ave., N.Y.C.
 Italamerica 322 97th St., Rklyn, N.Y.
 Ivalere 6311 Yucca St., Hollywood
 Ivanhoe 415 East 52nd St., N.Y.C.
 Ivy Music 609 Fifth Ave., N.Y.C.

Kalman, Charles Emmerich 1619 Broadway, N.Y.C.
 Kalmann Music 1435 North 75th St., Phila., Pa.
 Kalmus, Edwin F. 154 West 57th St., N.Y.C.
 Kandy 203 Wabash North, Chicago, Ill.
 Kanes 80 Riverside Dr., N.Y.C.
 Karen 102-25 67th Dr., 1 G, Forest Hills, N.Y.
 Karin 7250 Beverly Blvd., L.A., Cal.
 Karoly 1650 Broadway, N.Y.C.
 Kassel Airs 6934 Firmament Ave., Van Nuys, Cal.
 Kassner, Edward 756 Seventh Ave., N.Y.C.
 Katikris P.O. Box 834, Greenwood Lake, N.Y.
 Kay, Edward 9250 Wilshire Blvd., Beverly Hills, Cal.
 Kean, Michael 50 Ridge Rd., Yonkers, N.Y.
 Keene 146 East 57th St., N.Y.C.
 Kellem, Milton 1619 Broadway, N.Y.C.
 Kelton 68 Mechanic St., New Rochelle, N.Y.
 Kendis 170-32 Cedarcroft Rd., Jamaica, N.Y.
 Kenmor 4411 Sancola Ave., N. H'wood, Cal.
 Kensam 7301-05 Harding Ave. Miami Beach, Fla.
 Kenyon 2 West 46th St., N.Y.C.
 Kenyon 1841 Broadway, N.Y.C.
 Keyboard 9350 Wilshire Blvd., Beverly Hills, Cal.
 Keynote 1619 North Cherokee Ave., H'wood, Cal.
 Keystone 9615 Helen Ave., Sunland, Cal.
 Kimberly 211 West 58th St., N.Y.C.
 King Brand 1696 Broadway, N.Y.C.
 Kingsley 1619 Broadway, N.Y.C.
 Kingsway c/o Ross Jungnickel 1619 Broadway, N.Y.C.
 Kips Bay 108 W. 57th St., N.Y.C.
 Kiss 4669 Arriba Dr., Tarzana, Cal.
 Knickerbocker 1619 Broadway, N.Y.C.
 Knollwood 1619 Broadway, N.Y.C.
 Koff 1418 Bentley Ave., L.A., Cal.
 Kohn 1650 Broadway, N.Y.C.
 Koko 445 North Rossmore Ave., H'wood, Cal.
 Kradar 143 Douglas Ave., Yonkers, N.Y.
 Kramer, Fred 1650 Broadway, N.Y.C.
 Kramer-Whitney 1650 Broadway, N.Y.C.
 Krasnow 435 S. Oakhurst Dr., H'wood, Cal.
 Krasnor-Share 1700 Broadway, N.Y.C.
 Kuklapolitan 1335 Astor St., Chicago, Ill.
 Kulma 1619 Broadway, N.Y.C.

La Salle 1619 Broadway, N.Y.C.
 Lad 157 West 57th St., N.Y.C.
 Lady Mac 136 West 52nd St., N.Y.C.
 Laertes Box 265, Radio City Sta., N.Y.C.
 Lake Shore 612 North Michigan Ave., Chicago, Ill.
 Lamas c/o RKO Records 17 East 45th St., N.Y.C.
 Lambert P.O. Box 1071, GPD, N.Y.C.
 Landers 8303 Melrose Ave., L.A., Cal.
 Landgold 6515 Sunset Blvd., H'wood, Cal.
 Lane 2249 North Franklin St., Phila., Pa.
 Lange, John 6526 Selma Ave., H'wood, Cal.
 Lansdowne 1649 North Vine St., H'wood, Cal.
 Lansing 630 Fifth Ave., N.Y.C.
 Lantern 499 North Canon Dr., Beverly Hills, Cal.
 Lantz c/o General Music Corp. 1041 North Formosa Ave., H'wood, Cal.
 Laren c/o Ross Jungnickel 1619 Broadway, N.Y.C.
 Largo 1608 North Argyle Ave., H'wood, Cal.
 Lassie 270 No. Cannon Dr., H'wood, Cal.
 Laurel 22 West 48th St., N.Y.C.
 Lavere 247 Fort Pitt Blvd., Pitts., Pa.
 Lawson-Gould 609 Fifth Ave., N.Y.C.
 Leajay 5056 Marine Dr., Chicago, Ill.
 Lear 1270 Sixth Ave., N.Y.C.
 Lednam 120 West 57th St., N.Y.C.
 Lee 165 West 46th St., N.Y.C.
 Leann 782 Eighth Ave., N.Y.C.
 Leeds 322 West 48th St., N.Y.C.
 Leewan 1650 Broadway, N.Y.C.
 Leeway 4042 Benedict Canyon, Sherman Oaks, Cal.
 Leftwich 659 South Orange Dr., L.A., Cal.
 Legend 210 Central Park South, N.Y.C.
 Lejo 33 Riverside Dr., N.Y.C.
 Le-Mor 823 South Wabash Ave., Chicago, Ill.
 Lenore 112 West Randolph St., Chicago, Ill.
 Leonia 1619 Broadway, N.Y.C.
 Lerner, Samuel 1857 N. Wilton Pl., H'wood, Cal.
 Lerner 250 North Canon Dr., Beverly Hills, Cal.
 Leo's 1797 Sumter St., N.W., Atlanta, Ga.
 Leonold 102 North Westgate, L.A., Cal.
 Lero 2990 West Pico Blvd., L.A., Cal.
 Leslie, Edgar 59 West 46th St., N.Y.C.
 Leslie Prod. 57 West 58th St., N.Y.C.
 Leslie Music 1010 South Robertson Blvd., L.A., Cal.
 Levine-McHugh Time & Life Bldg., N.Y.C.
 Levine-McHugh 6381 Hollywood Blvd., H'wood, Cal.
 Lewki 210 E. 53rd St., N.Y.C.
 Lew-Lou 17137 Otego St., Encino, Cal.
 Lewis 39 West 60th St., N.Y.C.
 Lexington 670 North Michigan Ave., Chicago, Ill.
 Libby 1700 North Gardner St., H'wood, Cal.
 Liberty 6920 Sunset Blvd., H'wood, Cal.
 Lilli 3 Sheridan Sq., N.Y.C.
 Lin 1502 136th Ave., San Leandro, Cal.
 Linalan 618 South Glenwood Pl., Burbank, Cal.
 Lincoln 160 Central Park South, N.Y.C.
 Lindabet 34 West 53rd St., N.Y.C.
 Lindley 360 North Camden Dr., Beverly Hills, Cal.
 Lion 1540 Broadway, N.Y.C.
 Lionel 1 Hanson Pl., Bklyn, N.Y.
 Lisa-Ann 157 West 57th St., N.Y.C.
 Lissale 21 West 58th St., N.Y.C.
 Lite 136 East 55th St., N.Y.C.
 Littlefield 3563 Jasmine Ave., L.A., Cal.
 Livingstone and Evans 1 East 67th St., N.Y.C.
 Liza 1700 Broadway, N.Y.C.
 Loyd's of Hollywood Box 407, H'wood, Cal.
 Loma Vista 8330 West 3rd St., L.A., Cal.
 Lombard 7953 Hollywood Blvd., H'wood, Cal.
 Lombardo 1619 Broadway, N.Y.C.
 Londontown 6758 Colgate Ave., L.A., Cal.
 Long 6087 Sunset Blvd., H'wood, Cal.
 Longridge 6087 Sunset Blvd., H'wood, Cal.
 Longview 6087 Sunset Blvd., H'wood, Cal.
 Loop 5065 Gaviota Ave., Encino, Cal.
 Lopez, V. 769 Seventh Ave., N.Y.C.
 Lord 475 Fifth Ave., N.Y.C.
 Lorenz 501 East 3rd St., Dayton, Ohio
 Lorin, Will 326 East 43rd St., N.Y.C.
 Lotta 1650 Broadway, N.Y.C.

J-B 461 Dean St., Bklyn, N.Y.
 J & E 15 West 55th St., N.Y.C.
 J.P. 1619 Broadway, N.Y.C.
 JPB 1841 B'way, N.Y.C.
 J.V.P. 1060 Crenshaw Blvd., L.A., Cal.
 Jack-Do 1776 Broadway, N.Y.C.
 Jack Sky 7507 Farnsworth St., Phila., Pa.
 Jacobs, Walter 1540 Broadway, N.Y.C.
 Jacqueline c/o Shapiro, Bernstein 666 Fifth Ave., N.Y.C.
 Jad 411 Dubois Ave., Dallas, Tex.
 Jade 250 Wortman Ave., Bklyn, N.Y.
 Jameco 870-A South Broadway, Hicksville N.Y.
 James, Billy 4 Furness Lane, Wallingford, Chester County, Pa.
 James 1650 Broadway, N.Y.C.
 Jana 1247 Stoner Ave., L.A., Cal.
 Jandon 161 Cornell Ave., Valley Stream, N.Y.
 Jander 100 Park Ave., N.Y.C.
 Janfra 756 Seventh Ave., N.Y.C.
 Janfred Hotel Chelsea, 222 West 23rd St., N.Y.C.
 Jan-Lee 260 El Camino Dr., Beverly Hills, Cal.
 Janmur 1740 Broadway, N.Y.C.
 Janon 8 East 48th St., N.Y.C.
 Jarrard 145 West 71st St., N.Y.C.
 Jay 12236 Healy St., N. H'wood, Cal.
 Jaybar 1501 Broadway, N.Y.C.
 Jay-Bee 114 South Ocean Ave., Atlantic City, N.J.
 Jay IV 39 Andover Rd., Roslyn Hts., N.J.
 Jay-Kay 1270 Sixth Ave., N.Y.C.
 Jaymar 200 West 57th St., N.Y.C.
 Jaystone 13500 Crewe St., Van Nuys, Cal.
 Jayvee 31 West 54th St., N.Y.C.
 Jennie 1129 East 15th St., Tulsa, Okla.
 Jed Music 517 N. Main St., Sidney, Ohio
 Jefferson 1619 Broadway, N.Y.C.
 Jeffery 756 Seventh Ave., N.Y.C.
 Jen D. 640 East Walnut Lane, Phila., Pa.
 Jenkins 1217-23 Walnut St., Kansas City, Mo.
 Jenkins, Gordon 449 South Beverly Dr., Beverly Hills, Cal.
 Jennings 4130 Main St., Kansas City, Mo.
 Jericho 34 West 53rd St., N.Y.C.
 Jerry 706 Union Ave., Memphis, Tenn.
 Jewel 1619 Broadway, N.Y.C.
 Jildana 27 Stegman Pl., Jersey City, N.J.
 Jim Jon 1622 South 9th St., Phila., Pa.
 JKLM 411 W. End Ave., N.Y.C.
 JimTim 1520 N. Board St., Phila., Pa.
 Jo-Al 1619 Broadway, N.Y.C.
 Jo-Art 525 Lexington Ave., N.Y.C.
 Jodi 632 Winchester Ave., Union, N.J.
 Joneil 1619 Broadway, N.Y.C.
 John Paul 2451 Nichols Canyon Rd., H'wood, Cal.
 Johnson, Jerry R. D. I. Lebanon, N.J.
 Jo-Jon 1774 North Labrea, H'wood, Cal.
 Joleron 1270 Sixth Ave., N.Y.C.
 Joline c/o Jimmy McHugh 6381 Hollywood Blvd., H'wood, Cal.
 Joli Tinker 1619 Broadway, N.Y.C.
 Jolly 350 Fifth Ave., N.Y.C.
 Jolly 3126A Easton Ave., St. Louis, Mo.
 Jonathan 57 West 56th St., N.Y.C.
 Jones, Isham 1619 Broadway, N.Y.C.
 Jon-Tees 1614 Virginia Rd., L.A., Cal.
 Jopell 6944 Murietta Ave., Van Nuys, Cal.
 Josie 315 West 47th St., N.Y.C.
 Jov 1619 Broadway, N.Y.C.
 Juba Box 4213, Inglewood, Cal.
 Jubilee 609 Fifth Ave., N.Y.C.
 Judy 185 North Wabash, Chicago, Ill.
 Juke Box Alley c/o Tin Pan Alley Records 1650 Broadway, N.Y.C.
 Juli 3300 Lake Shore Dr., Chicago, Ill.
 Jungnickel, Ross 1619 Broadway, N.Y.C.

K & L 1507 North Vine St., H'wood, Cal.
 Kady 12143 Buckeye, San Fernando, Cal.
 Kahal, Irving 1740 Broadway, N.Y.C.
 Kahn, Gus 6223 Selma Ave., H'wood, Cal.
 Kalakaua P.O. Box 2457, Honolulu, Hawaii
 Kali 150 West 55th St., N.Y.C.
 Kali Yuga Box 305, Garden City, Cal.

CONGRATULATIONS "CASH BOX"

RIDGE MUSIC CORP.
 NATSON MUSIC CORP.
 TANNEN MUSIC INC.
 TANRIDGE MUSIC INC.

850 SEVENTH AVENUE
 New York 19, N.Y.
 JU 6-2677

PAUL TANNEN
 Gen. Mgr.

DFD RECORDS, INC. DAFFODIL MUSIC, INC. (BMI)

The Best In Recorded Productions & Music
 From All Over The World

(Divisions of: FRANCO Colombo, Inc.)

16 W. 61 St., N.Y. 23, PL 7-1456

LESTER SIMS General Manager

THE GREATEST NAMES IN ENTERTAINMENT



ARE ON

cameo
PARKWAY®

CHUBBY CHECKER

DEE DEE SHARP

THE ORLONS

THE DOVELLS

THE TYMES

THE BIG ONES ARE ON CAMEO/PARKWAY

ASCAP PUBLISHERS

- Louwin "I" and Schiller Sts., Phila., Pa.
Love (Love Div.) 56 3rd St., Hoboken, N.J.
Lowe 1405 Locust St., Phila., Pa.
Lowner, Eric c/o Candy Records 777 Connecticut Blvd., East Hartford, Conn.
Lugar 475 Fifth Ave., N.Y.C.
Lu-Jac 609 Fifth Ave., N.Y.C.
Lu-Mel 124 West 79th St., N.Y.C.
Luristan 723 Seventh Ave., N.Y.C.
Luxcraft 2358 Fourth St., Bklyn., N.Y.
Lyic c/o Associates Recording 723 Seventh Ave., N.Y.C.
Lyngen 1619 Broadway, N.Y.C.
Lynn 2805 65th St., Woodside, N.Y.
Lynnstorm 451 North Canon Dr., Beverly Hills, Cal.
Lyric 120 Schermerhorn St., Bklyn., N.Y.
Lyrical Miracles 226 South Beverly Dr., Beverly Hills, Cal.
- M.K.T. 9110 Sunset Blvd., L.A., Cal.
M.L. 1631 Broadway, N.Y.C.
M.S.I. 8848 Sunset Blvd., H'wood, Cal.
M.S.K. 1564 Broadway, N.Y.C.
M.Z.G. 8315 Clinton, L.A., Calif.
Mabreeze 520 Fifth Ave., N.Y.C.
Mabs 8831 Sunset Blvd., L.A., Cal.
Macap 222 West 83rd St., N.Y.C.
Madrigal 9250 Wilshire Blvd., Beverly Hills, Cal.
Magidson 10464 Lindbrook Dr., L.A., Cal.
Magnificent 527 Madison Ave., N.Y.C.
Majestic 1240 Park Ave., N.Y.C.
Makeba 270 Madison Ave., N.Y.C.
George Paxton 1619 Broadway, N.Y.C.
Malloy 6425 Hollywood Blvd., H'wood, Cal.
Malby, Richard Cold Spring Rd., Syosset, N.Y.
Malverne 4 Azalea Dr., Syosset, N.Y.
Manchester 10 Columbus Circle, N.Y.C.
Manhattan 1650 Broadway, N.Y.C.
Mann, Herbie 72-79 Yellowstone Blvd., Forest Hills, N.Y.
Manning 1229 North Olive Dr., L.A., Cal.
Manseau 226 North Canon Dr., Beverly Hills, Cal.
Mansfield 488 Madison Ave., N.Y.C.
Mansion 136 West 52nd St., N.Y.C.
Mantovani c/o Ross Jungnickel, Inc. 1619 Broadway, N.Y.C.
Mappa 6087 Sunset Blvd., H'wood, Cal.
Mara 8745 Sunset Blvd., L.A., Cal.
Maral 6757 Hollywood Blvd., H'wood, Cal.
Mara-Lane 609 Fifth Ave., N.Y.C.
Maraville 1619 Broadway, N.Y.C.
Mardel 200 West 57th St., N.Y.C.
Margery c/o Flanka 119 West 67th St., N.Y.C.
Margin 6724 Allott Ave., Van Nuys, Cal.
Marguerita c/o Larry Spier 1650 Broadway, N.Y.C.
Marimba 100 W. 42nd St., N.Y.C.
Marian 756 Seventh Ave., N.Y.C.
Marine 50 Broadway, N.Y.C.
Mark VII 4024 Radford, N. H'wood, Cal.
Mark-Jules 23 Huron St., W. Hartford, Conn.
Markell 101 West 55th St., N.Y.C.
Marks, Gerald 140 West 57th St., N.Y.C.
- Marlen 408 North Rodeo Dr., Beverly Hills, Cal.
Marnel 150 West 55th St., N.Y.C.
Marlene 735 East Rittenhouse St., Phila., Pa.
Marlo 10 East 40th St., N.Y.C.
Marlong 345 West 58th St., N.Y.C.
Marmaduke 8 East 47th St., N.Y.C.
Marmil 200 West 57th St., N.Y.C.
Marpel 10 Columbus Circle, N.Y.C.
Marquette 54 West Randolph St., Chicago, Ill.
Mars Records 10 Columbus Circle, N.Y.C.
Marster-Sound 11 Riverside Dr., N.Y.C.
Marti 1620 North Hayworth, H'wood, Cal.
Martin, James H. (Cadillac) 1341 South Michigan Ave., Chicago, Ill.
Martin 1467 North Vine St., H'wood, Cal.
Martin, William 1650 B'way, N.Y.C.
Marvin 1619 Broadway, N.Y.C.
Marx, Joseph 408 2nd Ave., N.Y.C.
Mary Jane 1650 Broadway, N.Y.C.
Maser 6940 Bay Dr., Miami Beach, Fla.
Mason 130 West 56th St., N.Y.C.
Massey 60 West 68th St., N.Y.C.
Mataador Records (Ferdinand Div.) 607 Grant Bldg., Pitts., Pa.
Mathis, Johnny 1619 Broadway, N.Y.C.
Maurice, Peter 101 W. 56th St., N.Y.C.
Maxana 729 Seventh Ave., N.Y.C.
Maximum 159 West 49th St., N.Y.C.
May c/o Ross Jungnickel 1619 Broadway, N.Y.C.
Mayfair 31 West 54th St., N.Y.C.
Maypole 200 West 57th St., N.Y.C.
Mc Dougle 6122 Delongpre Ave., H'wood, Cal.
Mc Ginty 235 N. W. 57th Court, Miami, Fla.
McHugh & Adamson 609 Fifth Ave., N.Y.C.
Mc Hugh, Jimmy 6381 Hollywood Blvd., H'wood, Cal.
Meadowbrook 157 West 57th St., N.Y.C.
Mecca 1619 Broadway, N.Y.C.
Medallion 58 Market St., Newark, N.J.
Melanie 295 Madison Ave., N.Y.C.
Melhehd 1780 Broadway, N.Y.C.
Melker 2618 1/2 South Western Ave., L.A., Cal.
Mellin, Judi 1650 Broadway, N.Y.C.
Melo-Art 8983 Sunset Blvd., H'wood, Cal.
Melody 667 Madison Ave., N.Y.C.
Melomusic 1650 Broadway, N.Y.C.
Melrose 31 West 54th St., N.Y.C.
Memory 108 East 96th St., N.Y.C.
Memphis 71 Union, Memphis, Tenn.
Merrifield 134 North Detroit St., L.A., Cal.
Met Music 160 West 46th St., N.Y.C.
Metropolitan 1788 South Lacieneva Blvd., L.A., Cal.
Mia 1650 Broadway, N.Y.C.
Michele 157 West 57th St., N.Y.C.
Michael's 4915 West Patterson Ave., Chicago, Ill.
Mick-Rick 928 51st St., Bklyn., N.Y.
Midway 157 West 57th St., N.Y.C.
Milbee 6223 Selma Ave., H'wood, Cal.
Milene 2510 Franklin Rd., Nashville, Tenn.
Milford Loudon Arms, Albany, N.Y.
Miljay 201 West 49th St., N.Y.C.
Miller 1540 Broadway, N.Y.C.
Miller-Pearce 8473 Melrose Ave., L.A., Cal.
Mills 1619 Broadway, N.Y.C.
Milnac 1739 De Camp Dr., Beverly Hills, Cal.
Minceo, Hess 1960 Ana Maria Pl., Palm Springs, Cal.
Miracle 1260 Sixth Ave., N.Y.C.
Miriam 119 West 57th St., N.Y.C.
Mitchell 1650 Broadway, N.Y.C.
Mivan 729 7th Ave., N.Y.C.
Midas 1773 Broadway, N.Y.C.
Mode Music c/o The Vincent Youmans Co. 157 West 57th St., N.Y.C.
Model P.O. Box 925, H'wood, Cal.
Moral 450 East 63rd St., N.Y.C.
Mogull, Ivan 1619 Broadway, N.Y.C.
Monarch 465 South Beverly Dr., Beverly Hills, Cal.
Monflv c/o Ross Jungnickel 1619 Broadway, N.Y.C.
Monitor 1619 Broadway, N.Y.C.
Monmar 11 Beacon St., Boston, Mass.
Monroco 6087 Sunset Blvd., H'wood, Cal.
Monsour 11125 South Wilton Pl., L.A., Cal.
Montemar 190 North Canon Dr., Beverly Hills, Cal.
Montez c/o Pacific Ent. 8715 West Third St., L.A., Cal.
Mood 666 Fifth Ave., N.Y.C.
Moon Tunes 1647 El Centro, H'wood, Cal.
Moorpark 119 West 57th St., N.Y.C.
Moral Re-Armanant 640 Fifth Ave., N.Y.C.
Morella 11758 Blix St., N. H'wood, Cal.
Moreno 1739 De Camp Dr., Beverly Hills, Cal.
Morgil 1674 Broadway, N.Y.C.
Morley 31 West 54th St., N.Y.C.
Mormax 60 East 42nd St., N.Y.C.
Morriss, Edwin H. 31 West 54th St., N.Y.C.
Morrissania 250 West 57th St., N.Y.C.
Moss, Herbert M. 2 West 46th St., N.Y.C.
Mt. Tom 1841 Broadway, N.Y.C.
Move 2114 Thurman Ave., L.A., Cal.
Movietone 11 West 60th St., N.Y.C.
Muirfield 250 W. 57 St., N.Y.C.
Mulvac 2700 Hollyridge Dr., H'wood, Cal.
Munrab 6256 De Longpre, H'wood, Cal.
Murray, Ted 138 East 35th St., N.Y.C.
Musetta 1048 North Carol Dr., L.A., Cal.
Musette 118 West 57th St., N.Y.C.
Music Hall 101 West 55th St., N.Y.C.
Musieland California Bank Bldg. 9441 Wilshire Blvd., Beverly Hills, Cal.
Music Makers 1606 Vista Del Mar, H'wood, Cal.
Music Mart 1617 North El Centro Ave., H'wood, Cal.
Music Prod. 9171 Wilshire Blvd., Beverly Hills, Cal.
Musicraft 1414 Brooklyn Ave., Bklyn., N.Y.
Music and Talent 80 Broadway, N.Y.C.
Music Workshop 1619 Broadway, N.Y.C.
Musical Works 69 West Washington St., Chicago, Ill.
Musi-Chord 1479 North Vine St., H'wood, Cal.
Musitronics 6087 Sunset Blvd., H'wood, Cal.
Mutual Entertainment Agency (Donna Div.) 203 North Wabash Ave., Chicago, Ill.
Mutual Music Society 609 Fifth Ave., N.Y.C.
Myers 1920 Chestnut St., Phila., Pa.
Myron 1341 Londonderry Pl., W. Hollywood 69, Cal.
Nacia 8929 Wilshire Blvd., Beverly Hills, Cal.
Nala 1674 Broadway, N.Y.C.
NameLoc 39 W. 54th St., N.Y.C.
- Nan-Paul 521 Fifth Ave., N.Y.C.
Nascot 12610 Hortense St., Studio City, Cal.
Nationwide 1674 Broadway, N.Y.C.
Naton 850 Seventh Ave., N.Y.C.
Neiberg, Al J. 321 W. 78th St., N.Y.C.
Neila 6331 Hollywood Blvd., H'wood, Cal.
Neilson 2 West 45th St., N.Y.C.
Nelson 1717 North Highland Ave., H'wood, Cal.
Newco Music 9350 Wilshire Blvd., Beverly Hills, Cal.
New Hampshire 1501 Broadway, N.Y.C.
New Man, Charles 328 South McCarty, Beverly Hills, Cal.
Newman, Lee 11360 Dona Dorateo Dr., Studio City, Cal.
Newport 809 Little Bldg., 80 Boylston St., Boston, Mass.
New Sounds In Modern Music 316 West 53rd St., N.Y.C.
New World 488 Madison Ave., N.Y.C.
New York 650 Fifth Ave., N.Y.C.
Noble 1650 Broadway, N.Y.C.
Noel 2360 South Veerly Glen Blvd., L.A., Cal.
Nomat 600 Fifth Ave., N.Y.C.
Norbett 12069 Ventura Pl., N. H'wood, Cal.
North & Son 666 Fifth Ave., N.Y.C.
Northern 445 Park Ave., N.Y.C.
Northbridge 6515 Sunset Blvd., H'wood, Cal.
Norwood 925 New Jersey Ave., NW, Washington, D.C.
Noteworthy Radio City Music Hall, N.Y.C.
Nothing 99 Lexington Ave., N.Y.C.
- Oahu Box 5110, Cleve., Ohio
Oak 1697 Broadway, N.Y.C.
O'Connor and Miller 8779 West Pico Blvd., L.A., Cal.
Octave Music 520 Fifth Ave., N.Y.C.
Odette 2435 South Reese St., Phila., Pa.
Odin 1234 North June St., H'wood, Cal.
Official 1619 Broadway, N.Y.C.
O-Gee Hotel Bryant, 52nd St. & Broadway, N.Y.C.
O'Kay 69 West Washington St., Chicago, Ill.
Okun 104-40 Queens Blvd., Forest Hills 75, N.Y.
Oleander Ent. 5880 Hollywood Blvd., H'wood, Cal.
Oliver 200 W. 57th St., N.Y.C.
Olman, Abe 10 Columbus Circle, N.Y.C.
Olina Music 1650 Broadway, N.Y.C.
Olswanger, Berl 1531 Union Ave., Memphis, Tenn.
Olympia 3005 Dudley Ave., Nashville, Tenn.
Olympus 345 West 58th St., N.Y.C.
Omar 5420 Melrose Ave., H'wood, Cal.
Omell P.O. Box 232, Radio City Sta., N.Y.C.
Orchestra 200 West 57th St., N.Y.C.
Orion 9157 Sunset Blvd., H'wood, Cal.
Orion 636 West 174th St., N.Y.C.
Orten Lincoln Hotel, 1800 N. Lincoln Ave., Chicago, Ill.
Ottile 200 W. 57th St., N.Y.C.
Oury, Mike 1450 South Michigan Ave., Chicago, Ill.
Overbrook 1332 Philadelphia National Bank Bldg., Phila., Pa.
Oxiv 185 North Wabash Ave., Chicago, Ill.
Owens-Kemp 5304 Calle Ventura, Phoenix, Ariz.
Oxford Univ. 417 Fifth Ave., N.Y.C.
- P.D. 1138 N.E. 2nd Ave., Miami, Fla.
P.D.S. c/o Robbins 1540 Broadway, N.Y.C.
Pic 1650 Broadway, N.Y.C.
P.W. 1425 North Dearborn Pkwy, Chicago, Ill.
Pageant 7270-B Sunset Blvd., H'wood, Cal.
Palace 1619 Broadway, N.Y.C.
Paley 7900 Willow Glen Rd., L.A., Cal.
Palm 333 Windsor Ave., L.A., Cal.
Palm Springs 1601 N. Gower St., H'wood, Cal.
Palermo 8321 Beverly Blvd., H'wood, Cal.
Palomar 601 Northwest 195th Terrace, Miami, Fla.
Pambill c/o Carlton Records 345 West 58th St., N.Y.C.
Pamela 609 Fifth Ave., N.Y.C.
Panorama 250 West 57th St., N.Y.C.
Panther c/o Southern 1619 Broadway, N.Y.C.
Par 1472 Broadway, N.Y.C.
Parakeet 1650 Broadway, N.Y.C.
Paramount 1619 Broadway, N.Y.C.
Paramount-Roy Rogers 1650 Broadway, N.Y.C.
Par-Four 8665 Wilshire Blvd., Beverly Hills, Cal.
Paris 1650 Broadway, N.Y.C.
Park Ridge 200 East 66th St., N.Y.C.
Parker 10850 Landale St., N. H'wood, Cal.
Parliament 1619 Broadway, N.Y.C.
Patore 1650 Broadway, N.Y.C.
Pattern 6515 Sunset Blvd., H'wood, Cal.
Patti 9350 Wilshire Blvd., Beverly Hills, Cal.
Paxton, George 1619 Broadway, N.Y.C.
Pell Mell 6229 Wilkinson Ave., N. H'wood, Cal.
Penn 345 West 58th St., N.Y.C.
Pepamar 488 Madison Ave., N.Y.C.
Pepper, J. W. 1423 Vine St., Phila., Pa.
Perrvin 7906 Santa Monica Blvd., H'wood, Cal.
Petanden 420 Madison Ave., N.Y.C.
Peters 1491 North Vine St., H'wood, Cal.
Petkere, Bernice 1612 North Argyle St., H'wood, Cal.
Pett 525 Lexington Ave., N.Y.C.
Phipps 57 West 56th St., N.Y.C.
Photo Play 1674 Broadway, N.Y.C.
Phyllis 1201 Taft Bldg., H'wood, Cal.
Piantadosi 1569 South Spaulding Ave., L.A., Cal.
Pie Music c/o Warock 400 Madison Ave., N.Y.C.
Pickwick 322 West 48th St., N.Y.C.
Picture c/o Ross Jungnickel 1619 Broadway, N.Y.C.
Piedmont 136 West 52nd St., N.Y.C.
Pilot 200 West 57th St., N.Y.C.
Pincus, George 1650 Broadway, N.Y.C.
Pine Ridge 1540 Broadway, N.Y.C.
Pinkard 211 West 52nd St., N.Y.C.
Pinkerton 10117 Washington Blvd., Culver City, Cal.
Pintoff, E. 64 East 55th St., N.Y.C.
Piper 11449 Canton Dr., Studio City, Cal.
Pivot 8854 Lookout Mt. Ave., H'wood, Cal.
Plan Two 1619 Broadway, N.Y.C.
Planetary 1621 Broadway, N.Y.C.
Playback 1601 Broadway, N.Y.C.
Players 609 Fifth Ave., N.Y.C.
Playersville Box 46128, H'wood, Cal.
- Playhouse 1680 North Vine St., H'wood, Cal.
Pleasant 68 Mechanic New Rochelle, N.Y.
Pleasant Ridge Box 3691, Greenville, S.C.
Plymouth 1841 Broadway, N.Y.C.
Pollsam 255 West 108th St., N.Y.C.
Poncello 1412 23rd Avenue North, Nashville, Tenn.
Popular 165 West 46th St., N.Y.C.
Positive 160 East 69th St., N.Y.C.
Post 6425 Hollywood Blvd., H'wood, Cal.
Preferred 225 Broadway, N.Y.C.
Prentice 1501 Broadway, N.Y.C.
Prentice-Hall P.O. Box 900, Englewood Cliffs, N.J.
Prestige 2511 Mayberry St., H'wood, Cal.
Prentiss-Clark 255 West 108th St., N.Y.C.
Pride 810 Nat'l. City Bank Bldg., Cleveland, O.
Princess 1650 Broadway, N.Y.C.
Priscilla 1260 Sixth Ave., N.Y.C.
Print 723 7th Ave., N.Y.C.
Pro Music 1500 West 69th St., L.A., Cal.
Producers 237 West 51st St., N.Y.C.
Production 1674 Broadway, N.Y.C.
Project (Marfram Div.) City National Bank Bldg., L.A., Cal.
Prom 5404 Franklin Ave., H'wood, Cal.
Promenade 6650 Sunset Blvd., H'wood, Cal.
Protone 2847 Effie St., L.A., Cal.
Putnam 609 Fifth Ave., N.Y.C.
Pyramid 6087 Sunset Blvd., H'wood, Cal.
- Quad Box 48484, L.A., Cal.
Quartet 1619 Broadway, N.Y.C.
Queen City Box 2588, H'wood, Cal.
- "R" 4257 Bakman Ave., N. H'wood, Cal.
R.F.D. 1619 Broadway, N.Y.C.
Rae-Cox & Cooke 1697 Broadway, N.Y.C.
Ragtime 1697 Broadway, N.Y.C.
Raige Ent. (Griffon Pub. Div.) 110 Ocean Park Blvd., Santa Monica, Cal.
Raimor 6381 Hollywood Blvd., H'wood, Cal.
Rainbow 351 East 58th St., N.Y.C.
Rajlon 157 West 57th St., N.Y.C.
Randolph 6223 Selma Ave., H'wood, Cal.
Randy-Smith 3941 Woodlawn Dr., Nashville, Tenn.
Rap 7261 Willoughby Ave., L.A., Cal.
Rapehal, Fred 6758 Colgate Ave., L.A., Cal.
Raye 5425 West Division St., Chicago, Cal.
Realm Music 1697 Broadway, N.Y.C.
Recherche 473 West End Ave., N.Y.C.
Recona 47 W. 57th St., N.Y.C.
Record 1650 Broadway, N.Y.C.
Record 450 West 24th St., N.Y.C.
Redwine, Skip 9040 Rangely Ave., L.A., Cal.
Reedlands 916 Kearny St., San Francisco, Cal.
Regal 1429 Hawthorne St., Pittsburgh, Pa.
Regaldi 279 Warwick Ave., Teaneck, N.J.
Reliable 54 West Randolph St., Chicago, Ill.
Remick 488 Madison Ave., N.Y.C.
Remsen, Alice 37 West 88th St., N.Y.C.
Renaldo 407 Lincoln Road, Miami Beach, Fla.
Renault 11360 Dona Dorateo Dr., Studio City, Cal.
Rene, Leon, c/o Recordo 6359 Selma Ave., H'wood, Cal.
Rene, Otis 5048 Valley Ridge Road, L.A., Cal.
Renee Time & Life Building, N.Y.C.
Renhall 6365 Selma Ave., H'wood, Cal.
Reo 3923 Jackson St., NE, Minn., Minn.
Rest-A-While P.O. Box 78, Radio City Sta., N.Y.C.
Revel, Harry 2435 Ocean Ave., Bklyn., N.Y.
Revere 269 West 72nd St., N.Y.C.
Revil 145 West 57th St., N.Y.C.
Rex 6381 H'wood Blvd., L.A., Cal.
Reynolds & Anthony 6500 Yucca St., H'wood, Cal.
Reynolds 901 Eighth Ave., N.Y.C.
Rhythm Ent. 2461 Creston Way, H'wood, Cal.
Rialto Box 310—Cooper Sta., N.Y.C.
Richard 1501 Broadway, N.Y.C.
Richard Irwin 1650 Broadway, N.Y.C.
Richion 250 South Broad St., Phila., Pa.
Richter, William B., 6746 York Rd., Phila., Pa.
Ricki 200 West 54th St., N.Y.C.
Ricordi, G. 16 West 61st St., N.Y.C.
Ric Tie 15004 Mack Ave., Detroit, Mich.
Ringle, Dave Wallpack, N.J.
Rinimer Corp. 6400 Sunset Blvd., L.A., Cal.
Rinn 328 Gerard Ave., Phila., Pa.
Ritche 1619 Broadway, N.Y.C.
Ritter, Tex, 150 West 55th St., N.Y.C.
Riverside 4720 Forman Ave., N. H'wood, Cal.
Robar c/o Startford 237 West 51st St., N.Y.C.
Robbee Records (Mary Jo Pub. Div.) Carltons House, Pitts., Pa.
Robbins c/o Startford 237 W. 51st St., N.Y.C.
Robbins, J. J. c/o Startford 237 West 51st St., N.Y.C.
Robbins 1540 Broadway, N.Y.C.
Robert 1650 Broadway, N.Y.C.
Robertson, Don 1651 Cosmo St., H'wood, Ca.
Roberty 1608 Hillhurst Ave., L.A., Cal.
Robinson, H. B. 660 N. Broad St., Phila., Pa.
Robinson, J. Russell 1619 Broadway, N.Y.C.
Robran 1739 De Camp Dr., Beverly Hills, Ca.
Roger 1790 Broadway, N.Y.C.
Rojan 119 West 67th St., N.Y.C.
Roncom 1270 Sixth Ave., N.Y.C.
Ronell, Ann 2281 De Soto Sta., Memphis, Tenn.
Rosarita 1619 Broadway, N.Y.C.
Rose, David, 5979 West Third St., L.A., Cal.
Rosemeadow 1619 Broadway, N.Y.C.
Rosemond 350 Fifth Ave., N.Y.C.
Ross, Allan 4545 Talofa Ave., N. H'wood, Ca.
Ross, Charles Mayflower Hotel, N.Y.C.
Rossdon 6047 Hollywood Blvd., H'wood, Cal.
Rossi 1955 West 8th St., Bklyn., N.Y.
Rossiter, Will 173 W. Madison St., Chicago, Ill.
Round Table 1434 N. Genesee Ave., H'wood, Cal.
R.D. Row 353 Newbury St., Boston, Mass.
Roxbury 77 Crown St., Milton, Mass.
Rual 1650 Broadway, N.Y.C.
Rubank 5544 West Armstrong Ave., Chicago, Cal.
Rub-Hall Sunset Vine Tower, H'wood, Cal.
Ru'Jac 427 Laurens St., Balt., Md.
Runnymede 6087 Sunset Blvd., H'wood, Cal.
Ruswill 1400 Bankers Securities Bldg. Phila., Pa.

CONGRATULATIONS

"CASH BOX"

ON YOUR

22nd

ANNIVERSARY

FRED FISHER
MUSIC CO., INC.

MARVIN MUSIC COMPANY

DANBY MUSIC COMPANY

SIXTEEN-NINETEEN BROADWAY

NEW YORK, N. Y., 10019

JUDSON 6-1504

SAMMY DAVIS, JR.



Watch for Original
Cast Album of

"GOLDEN BOY"

on Capitol Records

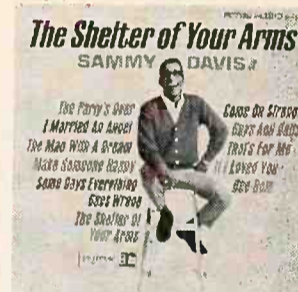
Just Out—
First Release From

"GOLDEN BOY"

on Reprise

"NIGHT SONG"

Big Seller



R9-6114 ST.

New Album



R9-6126 ST.

RECORDING:



Personal Mgt.:

WILL MASTIN

8721 Sunset Blvd.
Los Angeles 69, Calif.

ASCAP PUBLISHERS

Ruxton 10 Columbus Circle, N.Y.C.
Rylan 545 Fifth Ave., N.Y.C.
Rytvoc 400 Madison Ave., N.Y.C.

SG 711 Fifth Ave., N.Y.C.
S & R (Div. of Songs & Records) 6533 Holly-
wood Blvd., H'wood, Cal.
SSS 200 W. 57th St., N.Y.C.
Sacred Music Press of the Hebrew Union
College—Jewish Institute of Religion 40
West 68th St., N.Y.C.
Sacred Records (Sacred Songs Div.) 650 West
Lamberg Road, Whittier, Cal.
Saga 1619 Broadway, N.Y.C.
Sage Prod. (Sage Div.) Box 44, Universal City,
Cal.
Sahara 609 Fifth Ave., N.Y.C.
St. James 48 West 53rd St., N.Y.C.
St. Nicholas 1619 Broadway, N.Y.C.
Salter 2658 Woodhill Canyon Road, Studio
City, Cal.

Samson 400 East 59th St., N.Y.C.
San-Dan 608 Fifth Ave., N.Y.C.
San-Dee 3852 J St., Phila., Pa.
San Dino 1619 Broadway, N.Y.C.
Sandra 1631 Broadway, N.Y.C.
Sands 1619 Broadway, N.Y.C.
Sanson 215 East 68th St., N.Y.C.
Santee 165 West 10th St., N.Y.C.
Sapphire 1619 Broadway, N.Y.C.
Sarah 1650 Broadway, N.Y.C.
Saturday 353 East 50th St., N.Y.C.
Saunders 119 West 57th St., N.Y.C.
Savitt 155 West 46th St., N.Y.C.
Savoy 130 West 56th St., N.Y.C.
Sawtell 5700 Rhodes Ave., N. H'wood, Cal.
Schillman 2317 West 80th St., Chicago, Ill.
Schirmer, E. C., 600 Washington St., Boston,
Mass.
Schirmer, G., 609 Fifth Ave., N.Y.C.
Schubert, Franz 425 West Broadway, Ft.
Worth, Tex.
Schumann 980 North La Cienega Blvd., L.A.,
Cal.
Schwartz 35 West 45th St., N.Y.C.
Schwartz, Merrell 36 East Fifth St., Cincinnati,
Ohio.
Scoma 1201 S. Gramercy Pl., Los Angeles,
Calif.
Scomar 370 Fulton Ave., Hempstead, L.I.,
N.Y.
Scott, Tony 875 West End Ave., N.Y.C.
Scott Michael 5825 Thornhill Dr., Oakland, Cal.
Scroll Prod. 292 Madison Ave., N.Y.C.
Sea 1 Boylston Pl., Boston, Mass.
Sebiniano 285 East 49th St., Bklyn, N.Y.
Second 1619 Broadway, N.Y.C.
Select 120 West 57th St., N.Y.C.
Select 1619 Broadway, N.Y.C.
Seneca 1042 West 81st St., L.A., Cal.
Sene 2403 Hubbard St., Bklyn, N.Y.
Sequence 48 West 48th St., N.Y.C.
Serene 333 Sixth Ave., N.Y.C.
Seric 1311 Needham Ave., N.Y.C.
Sewance 8736 Sunset Blvd., L.A., Cal.
Shale 1650 Broadway, N.Y.C.
Shamrock 2606 Whitney, Houston, Tex.

Shank, Bud c/o Jimmy McHugh 6381 Holly-
wood Blvd., H'wood, Cal.
Shapiro, Ted 695 N. E. 151st St., Miami, Fla.
Shapiro, Bernstein 666 Fifth Ave., N.Y.C.
Shari 120 West 57th St., N.Y.C.
Shattinger c/o Hansen 119 W. 57th St., N.Y.C.
Shaw, Eddie 9128 Sunset Blvd., L.A., Cal.
Shawnee Delaware Water Gap, Pa.
Shay c/o Jimmy McHugh 6381 Hollywood
Blvd., H'wood, Cal.
Shayne, Larry 6515 Sunset Blvd., H'wood, Cal.
Shearing 119 West 57th St., N.Y.C.
Shefter, Bert 3455 Cahuenga Blvd., L.A., Cal.
Shelia 234 W. 56th St., N.Y.C.
Shelley 875 Fifth Ave., N.Y.C.
Shelley, David, 1491 North Vine St., H'wood,
Cal.
Sheridan 230 Riverside Dr., N.Y.C.
Sherman 4400 Carpenter Ave., N. H'wood, Cal.
Sherman, Al 6087 Sunset Blvd., H'wood, Cal.
Sherwin 1650 Broadway, N.Y.C.
Shilkret, Nathaniel Box 38 Malverne, N.Y.
Shoreham c/o General Music Corp. 1041 No.
Formosa Ave., H'wood, Cal.
Show Tunes 1270 Sixth Ave., N.Y.C.
Shubert 488 Madison Ave., N.Y.C.
Sigma 1619 Broadway, N.Y.C.
Silent 224 West 49th St., N.Y.C.
Silhouette 119 West 57th St., N.Y.C.
Silvertowne c/o Ross Jungnickel 1619 Broad-
way, N.Y.C.
Simon, George 250 W. 57, N.Y.C.
Sing N' Dance 68 Mechanic, New Rochelle,
N.Y.
Siras 400 Madison Ave., N.Y.C.
Skidmore 666 Fifth Ave., N.Y.C.
Skinner Box 671, H'wood, Cal.
Skip 1722 Washington Ave., St. Louis, Mo.
Skyview 8566 Sunset Blvd., L.A., Cal.
Slen 818 6th St., Union Beach, N.J.
Smith-Foley 610 Cathedral Parkway, N.Y.C.
Smith, Ethel 119 West 57th St., N.Y.C.
Smith, Wm. J., 254 West 31st St., N.Y.C.
Snyder 1483 North Vine St., H'wood, Cal.
Society for the Publi. of Amer. Music P.O.
Box 269, Wall St. Sta., N.Y.C.
Somerset 12831 St., N. H'wood, Cal.
Song-Art 1650 Broadway, N.Y.C.
Songfest 1650 Broadway, N.Y.C.
Song Shop 173 West Madison St., Chicago, Ill.
Songs 4236 Alcove, Studio City, Cal.
Songsmiths 1650 Broadway, N.Y.C.
Soon 4055 Wilshire Blvd., Los Angeles, Cal.
Soremy 250 West 57th St., N.Y.C.
Sound-O-Rama 1140 Broadway, N.Y.C.
Soundpost 119 West 57th St., N.Y.C.
Sounds 301 East 47th St., N.Y.C.
Southdale 6515 Sunset Blvd., H'wood, Cal.
Southern 1619 Broadway, N.Y.C.
Southern 1100 Broadway, San Antonio, Tex.
South Sea 4948 Fulton Ave., Sherman Oaks,
Cal.
Southwest 1951 Holby Ave., L.A., Cal.
Souvenir Box 1725, H'wood, Cal.
Sovereign 2 Horatio St., N.Y.C.
Spar 36 Central Park So., N.Y.C.
Sparatan 1614 North Argyle, H'wood, Cal.
Spectacular 30 Rockefeller Plaza, N.Y.C.

Spencer, Glenn 1596 Crossroads of the World,
H'wood, Cal.
Spencer 607 Fifth Ave., N.Y.C.
Spielman 51 West 81st St., N.Y.C.
Spier, Larry 1650 Broadway, N.Y.C.
Spina 2232 Vista Del Mar Place, H'wood, Cal.
Spiral Record 875 Fifth Ave., N.Y.C.
Spitzer, Henry 270 Madison Ave., N.Y.C.
Spoone 9033 Wilshire Blvd., Beverly Hills, Cal.,
205 West End, N.Y.C.
Squire 1619 Broadway, N.Y.C.
Stage Craft 551 Fifth Ave., N.Y.C.
Standish 1260 Sixth Ave., N.Y.C.
Stanley 9363 Wilshire Blvd., Beverly Hills, Cal.
Stan-Mar c/o Commander 1610 North Argyle
Ave., H'wood, Cal.
Stanwood 1619 Broadway, N.Y.C.
Starbright 160 West 59th St., N.Y.C.
Stargen 11 West 60th St., N.Y.C.
Starlight 9155 Sunset Blvd., H'wood, Cal.
Starline 6313 Peach Ave., Van Nuys, Cal.
Stasny 1619 Broadway, N.Y.C.
Stearns, Juian South Road, Harrison, N.Y.
Stein & Van Stock, 2648 W. Grand Blvd., De-
troit, Mich.
State 1619 Broadway, N.Y.C.
Steeple-Tone 222 West 49th St., N.Y.C.
Stelzer 1732 Whitley Ave., H'wood, Cal.
Stephens, Bob 54 West 58th St., N.Y.C.
Stepping Tones P.O. Box 64334, L.A., Cal.
Steps 638 North Belair Dr., Burbank, Cal.
Stitt 215 West Fifth St., L.A., Cal.
Stormont c/o M. G. M. 1540 Broadway, N.Y.C.
Startford 327 West 51st St., N.Y.C.
Studio P.O. Box 46, Radio City Sta., N.Y.C.
Styne & Cahn 9744 Wilshire Blvd., Beverly
Hills, Cal.
Suchan 1651 Cosmo, H'wood, Cal.
Sujan 39 West 60th St., N.Y.C.
Sulky 729 7th Ave., N.Y.C.
Summit 1619 Broadway, N.Y.C.
Sunflower 1619 Broadway, N.Y.C.
Sunset 1674 Broadway, N.Y.C.
Superb 1650 B'way, N.Y.C.
Supreme 1619 Broadway, N.Y.C.
Surrey 1674 Broadway, N.Y.C.
Sutton 415 East 52nd St., N.Y.C.
Swarthmore 1619 Broadway, N.Y.C.
Sweatman, Wilbur 1674 Broadway, N.Y.C.
Swingersville 6223 Selma Ave., H'wood, Cal.
Sylvan 323 Cedar Street, NW, Wash., D.C.
Symphony House c/o Paul Siegel Taubentzien
Strasse 16, Berlin W. 30, Germany
TPI 4440 Lakeside Dr., Burbank, Cal.
T V 1650 Broadway, N.Y.C.
Tad 8 East 48th St., N.Y.C.
Tahiti 1023 North La Brea Ave., L.A., Cal.
Talent 2424 South Broad St., Phila., Pa.
Talent, Leo 1650 Broadway, N.Y.C.
Talisman 226 North Canon Dr., Beverly Hills,
Cal.
Tamarisk 1332 1/2 Miller Dr., L.A., Cal.
Tanda 10 East 49th St., N.Y.C.
Tanglewood 295 Madison Ave., N.Y.C.
Tape 6051 Harold Way, H'wood, Cal.
Tape 666 HancocK, Brooklyn, N.Y.
Tara 136 West 46th St., N.Y.C.
Tarpon 343 West 58th St., N.Y.C.
Tate 666 HancocK St., N.Y.C.
Taubman, Paul 16 East 62nd St., N.Y.C.
Taurus Los Angeles Athletic Club, 431 West
7th St., L.A., Cal.
Taylor, Larry 136 West 52nd St., N.Y.C.
Teena 35 Charlton St., N.Y.C.
Tee Pee 1650 Broadway, N.Y.C.
Teeddale 1479 North Vine St., H'wood, Cal.
Telekew 2444 Wilshire Blvd., Santa Monica,
Cal.
Tema 13310 Caine St., Cleveland, O.
Templeton c/o Shawnee Press, Delaware Water
Gap, Pa.
Tempo 52 West 58th St., N.Y.C.
Tempo 1650 Broadway, N.Y.C.
Tempo Record Company of Amer. (Holloway
House Div.) 8766 Holloway Dr., H'wood, Cal.
Tennyson 1349 Lexington Ave., N.Y.C.
Tepper, Saul 79 Barrow St., N.Y.C.
Teri 1607 El Centro, H'wood, Cal.
Terrace 54 West Randolph St., Chicago, Ill.
3 H's 3333 San Marino St., L.A., Cal.
Thank P. O. Box 146, N.Y.C.
Thirty Seven Olympic Blvd., Los Angeles,
Cal.
Thomas, John 608 Fifth Ave., N.Y.C.
Thompson, Kay 9 East 62nd St., N.Y.C.
Thompson-Ray P. O. Box 944, H'wood, Cal.
Thornhill 67 West 44th St., N.Y.C.
Thornlee 1650 Broadway, N.Y.C.
Three Dee 3205 Bonnie Hill Dr., H'wood, Cal.
Threesome 12660 Mulholland Dr., Beverly Hills,
Cal.
Thunderbird 6515 Sunset Blvd., H'wood, Cal.
Thur-Bill 1743 So. La Brea, H'wood, Cal.
Tillbilly 5 West 86th St., N.Y.C.
Timber 1617 El Centro Ave., H'wood, Calif.
Timely 1650 Broadway, N.Y.C.
Tod 488 Madison Ave., N.Y.C.
Tone 5 Tudor City Pl., N.Y.C.
Top Notch 1619 Broadway, N.Y.C.
Topper 119 West 57th St., N.Y.C.
Tor 408 North Rodeo Dr., Beverly Hills, Cal.
Torch Prod. c/o Monmouth-Lee 730 Fifth Ave.,
N.Y.C.
Totem 507 Fifth Ave., N.Y.C.
Touchstone 5927 Sunset Blvd., H'wood, Cal.
Touring 6 Sniffen Court, N.Y.C.
Towne 101 West 55th St., N.Y.C.
Toy Town 1841 Broadway, N.Y.C.
Trafalgar 200 W. 57th St., N.Y.C.
Tracer c/o Reco-Art Recording 212 North 12th
St., Phila., Pa.
Tracie 888 Pearl St., Beaumont, Tex.
Trans American 1619 Broadway, N.Y.C.
Transcontinental 1674 Broadway, N.Y.C.
Tray 756 Seventh Ave., N.Y.C.
Traylmore 515 Madison Ave., N.Y.C.
Treble c/o Vincent Youmans 157 West 57th
St., N.Y.C.
Triana 1639 Broadway, N.Y.C.
Triangle 1619 Broadway, N.Y.C.
Tricky 343 West 58th St., N.Y.C.
Trinda 142 Fifth Ave., N.Y.C.
Trine 48 West 53rd St., N.Y.C.
Troubadour 315 Riverside Dr., N.Y.C.
Tulite 201 West 49th St., N.Y.C.
Tucker, Orrin 15475 Hamner Dr., L.A., Cal.
Tulip 1501 Broadway, N.Y.C.
Tune-House 1674 Broadway, N.Y.C.
Two Dees 7266 Franklin Ave., H'wood, Cal.
Tylerson c/o Criterion 1491 North Vine St.,
H'wood, Cal.

United Artists 729 Seventh Ave., N.Y.C.
United 250 W. 57, N.Y.C.
University 1650 Broadway, N.Y.C.
UPA 4440 Lakeside Dr., Burbank, Cal.
Urban 1177 W. Jefferson Blvd., L.A., Cal.
Valando 22 West 48th St., N.Y.C.
Valbo 1740 Broadway, N.Y.C.
Valencia 1650 Broadway, N.Y.C.
Valentine 1697 Broadway, N.Y.C.
Valiant 1619 Broadway, N.Y.C.
Valley Brook 2733 Kensington Ave., Phila., Pa.
Valley Entertainment Ent. 708 North Camden
Dr., Beverly Hills, Cal.
Valyr 545 Fifth Ave., N.Y.C.
Vanderbilt 2 Horatio St., N.Y.C.
Vanessa 1501 Broadway, N.Y.C.
Van Hall 5909 Melrose Ave., L.A., Cal.
Van Heusen 250 W. 57, N.Y.C.
Vanilla 314 Binkley Dr., Nashville, Tenn.
Vanlee 1270 Sixth Av., N.Y.C.
Vanno 1650 Broadway, N.Y.C.
Variety 1640 Broadway, N.Y.C.
Veda 5177 Pickford, L.A., Cal.
Vended 857 Wilcox H'wood, Cal.
Venus 316 W. 79th St., N.Y.C.
Verna Nova 720 N. Roxbury Dr., Beverly Hills,
Cal.
Verna 930 F. Street, N.W., Wash., DC
Vernon 1619 Broadway, N.Y.C.
Veronique 250 West 57th St., N.Y.C.
Versil 10736 Magnolia Blvd., N. H'wood, Cal.
Vicar 1161 York Av., N.Y.C.
Vickers 6381 Hollywood Blvd., L.A., Cal.
Victoria 295 Madison Av., N.Y.C.
Victoria 488 Madison Av., N.Y.C.
Vier, Shelly, P.O. Box 723, H'wood, Cal.
Villa Moret 785 Market St., San Fran, Cal.
Vin 9 Rockefeller Plaza, N.Y.C.
Vinrob 501 Madison Av., N.Y.C.
Vin-Sun 1507 N. Vine St., H'wood, Cal.
Virtu 8500 Favette St., Phila., Pa.
Vista 309 W. 57th St., N.Y.C.
Vogel, Jerry 112 W. 44th St., N.Y.C.
Volkwein Bros. 632-34 Liberty Av., Pittsburgh,
Pa.
Vota 333 S. Windsor Blvd., L.A., Cal.
Vonzell's 5238 1/2 W. Adams Blvd., L.A., Cal.
Voss 1593 Crossroads of the World, L.A., Cal.
Walck, Henry Z. 101 Fifth Av., N.Y.C.
Wald, Herb 6983 Sunset Blvd., H'wood, Cal.
Walden 1841 Broadway, N.Y.C.
Waldo 1619 Broadway, N.Y.C.
Wallan, c/o Lawson-Gould 609 Fifth Av. NYC
Walker Reads 114 W. 57th St., N.Y.C.
Walton 12069 Ventura Pl., N. H'wood, Cal.
Wanderlust Records (Wanderlust Div) 8640
Wonderland Av., L.A., Cal.
Wan-Mar 154 W. 54th St., N.Y.C.
Warcov 271 Madison Av., N.Y.C.
Ward, Jay 8218 Sunset Blvd., H'wood, Cal.
Wardown 119 So. Bronson, L.A., Cal.
Wardman, Mark 4042 Benedict Canyon Dr.
Sherman Oaks, Cal.
Warlock 400 Madison Av., N.Y.C.
Warwick 9744 Wilshire Blvd., Beverly Hills,
Cal.
Washington & Lee 1712 Angelo Dr. Beverly
Hills, Cal.
Wayfarer 580 W. End Av., N.Y.C.
Webster 9744 Wilshire Blvd., Beverly Hills,
Cal.
Webster & Lee 200 N. Edison, Burbank, Cal.
Wedge Wood 11926 Laurelwood Dr., N. H'wood
Cal.
Weil-Brecht-Harms 488 Madison Av., N.Y.C.
Weintraub 240 W. 55th St., N.Y.C.
Weiss, Sam 6087 Sunset Blvd., H'wood, Cal.
Wellington 1674 Broadway, N.Y.C.
Wells 1133 Mirador Dr., Beverly Hills, Cal.
Welzheim 146 W. 57th St., N.Y.C.
Wemby 1619 Broadway, N.Y.C.
Wendy 1650 Broadway, N.Y.C.
Wes Mar 31 W. Market St., Akron, Ohio
Wespo 392 Central Park W., N.Y.C.
Wess, Richard 608 Fifth Av., N.Y.C.
West, Ray, c/o Standout Records 1650 Broad-
way, N.Y.C.
West Coast 8715 W. 3rd St., L.A., Cal.
West End 1697 Broadway, N.Y.C.
Westmont 6515 Sunset Blvd., H'wood, Cal.
West'n 1556 N. La Brea Av., H'wood, Cal.
Whale 299 E. 52nd St., N.Y.C.
Wharton 206 S. 13th St., N.Y.C.
Whitecup, Leonard 215 E. 68th St., N.Y.C.
White Way 101 W. 55th St., N.Y.C.
Whiting 1619 Broadway, N.Y.C.
Whitney-Kramer-Zaret 1650 Broadway, N.Y.C.
Williamson 609 Fifth Av., N.Y.C.
Willow 200 W. 57th St., N.Y.C.
Willowgreen 9 W. 87th St., N.Y.C.
Wilshire 9423 Beverlywood St., L.A., Cal.
Wimbleton P. O. Box 1261, G.C.S., N.Y.C.
Windy City 14 E. Jackson, Chicago, Ill.
Winslow 890 Sixth Av., N.Y.C.
Winston 815 N. Martel Av., L.A., Cal.
Wintergreen 162 E. 55th St., N.Y.C.
Winterset, c/o Valando 22 W. 48th St., N.Y.C.
Winton House 9808 Wilshire Blvd., Beverly
Hills, Cal.
Wise Music 1650 Broadway, N.Y.C.
Witmark, M., 488 Madison Av., N.Y.C.
Wizell, Murray 15 Central Park West, N.Y.C.
Wolf-Mills 6223 Selma Ave., H'wood, Cal.
Wolper 8720 Sunset Blvd., L.A., Cal.
Wood, B. F. 1619 Broadway, N.Y.C.
Woodbins 11224 Bellagio Rd., L.A., Cal.
Wood River 940 Wood River Rd., Dallas, Tex.
Woodrow 200 W. 57th St., N.Y.C.
Woodvale 9744 Wilshire Blvd., Beverly Hills,
Cal.
Woodward 200 W. 58th St., N.Y.C.
Woofie c/o Ross Jungnickel 1619 Broadway,
N.Y.C.
Words & Music 1841 Broadway, N.Y.C.
World 1619 Broadway, N.Y.C.
Worth, Bobby 821 E. 51st St., Bklyn., N.Y.
Wynn, Charles 1619 Broadway, N.Y.C.
Wynne Records (Gailay Div) Barclay Bldg.,
1 Belmont Ave., Bala-Cynwyd, Pa.
Wynnfield 9926 1/2 Robbins Dr., Beverly Hills,
Cal.
X Y Z 535 N. E. 113th St., Miami, Fla.
Yellen & Fain Jack Yellow Farm, Springville,
N.Y.
Yellowstone 5927 Sunset Blvd., H'wood, Cal.
Youmans, Vincent 157 W. 57th St., N.Y.C.
Young, Victor 609 Fifth Av., N.Y.C.
Yukon 701 Seventh Av., N.Y.C.
Yulya 15 W. 55th St., N.Y.C.
Zephyr 565 Fifth Av., N.Y.C.
Zizanee 1650 Broadway, N.Y.C.
Zuma 200 W. 54th St., N.Y.C.



THE VINCENT YOUMANS COMPANY, INC.

Mode Music, Inc. Michele Music, Inc.
Treble Music Publishers, Inc.
Lad Music, Inc.

—ASCAP—

SCOPE MUSIC, INC.

Jason Music, Inc. Ample Music Publishers, Inc.

—BMI—

157 WEST 57th STREET

New York 10019

Robert Lissauer,

Vice President & General Manager

JAY-GEE

RECORD COMPANY, INC.

Producers & Distributors
of
The Nation's Biggest Hits

☆ JUBILEE

☆ JOSIE

☆ PORT

☆ B. T. PUPPY

☆ SHAH

☆ PASTEL

☆ DANA

☆ SWING

☆ JAY-GEE INTERNATIONAL

CURRENTLY RIDING THE CHARTS WITH

HE'S IN TOWN—The Tokens—B. T. Puppy 502

SOLE SOLE SOLE—Siw Malmkvist & Umberto Marcato—
Jubilee 5479

LAST KISS—J. Frank Wilson—Josie 923

JAY-GEE RECORD CO.
INC.

318 West 48th Street, New York 36, N.Y.

PL 7-8570

A Division of the Cosnat Corporation

ONCE AGAIN COLUMBIA PUTS THE

**ON YEAR-
ROUND
ADVERTISING
AND
MERCHANDISING**



NEWSPAPER ADVERTISING

**ON YEAR-
ROUND
SOUND
FINANCING**

A unique payment plan realistically based on the actual cash flow of the retail market. This program will assist the dealer in planning his inventory requirements to take full advantage of the volume seasons and, at the same time, is designed so that the dealer will not be overburdened with financial commitments until his cash flow is at a maximum. See your Columbia representative for complete details.



NATIONAL ADVERTISING



IN-STORE PROMOTION

STABILITY IN ACTION IN AN AGE OF

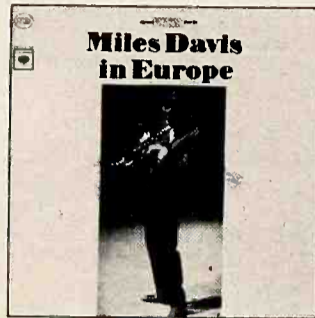
EMPHASIS WHERE IT BELONGS

ON YEAR-ROUND STRONG RELEASES

NEW FOR AUGUST



CL 2181/CS 8981*



CL 2183/CS 8983*



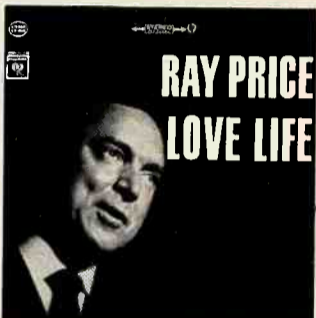
CL 2184/CS 8984*



CL 2185/CS 8985*



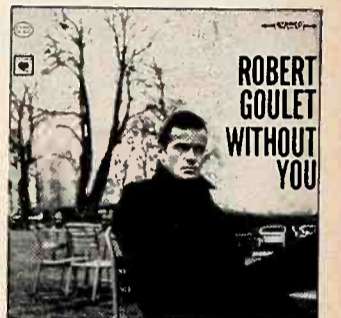
CL 2187/CS 8987*



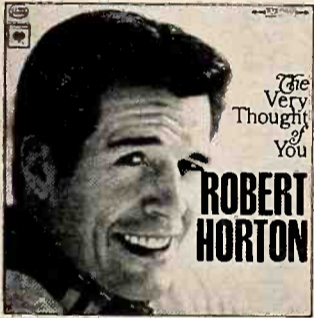
CL 2189/CS 8989*



CL 2191/CS 8991*



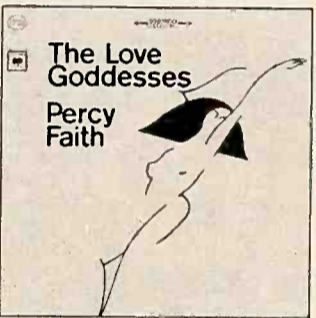
CL 2200/CS 9000*



CL 2202/CS 9002*



CL 2203/CS 9003*



CL 2209/CS 9009*



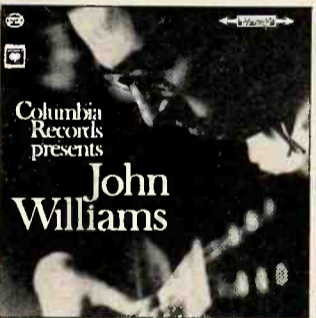
CL 2220/CS 9020*



CL 2227/CS 9027*



ML 6007/MS 6607*



ML 6008/MS 6608*



OL 8010/OS 2610*



OL 8040/OS 2640*



ML 6016/MS 6616*



ML 6017/MS 6617*



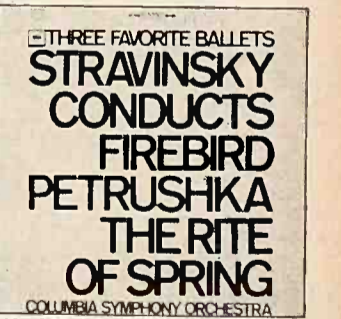
ML 6018/MS 6618*



ML 6019/MS 6619*



EX 5124



M3L 305/M3S 705* 3-Record Set

REASON—COLUMBIA RECORDS



*Stereo

©COLUMBIA/MARCAS REC. PRINTED IN U.S.A.

BMI PUBLISHERS

A & A 24-19 95th E. Elmhurst, N.Y.
A.D.T. 250 W. 57 N.Y.C.
A. E. B. 1041 North Formosa Hollywood
A-1 Hotel Monterey Broadway & 94th N.Y.C.
A-Z 2232 Vista Del Mar Hollywood
Aaron 5759 Columbus Van Nuys, Cal.
Abadan 2016 Terrace Pl. Nashville, Tenn.
Bob Abbott c/o Roosevelt Music 1650 Broadway, N.Y.C.
Abco P.O. Box 1224 Nashville, Tenn.
Abel 507 Fifth N.Y.C.
Abingdon Press 201-8th Ave. S., Nashville, Tenn.
Abner 12903 Brackland Cleveland, O.
Academy 735 Santa Barbara Pasadena, Cal.
Acama 1608 Argyle Hollywood
Acapulco 2419 Burnside, L.A., Cal.
Accent 306 Third Columbus, Ind.
Acclaim, P.O. Box 128 Madison, Tenn.
Ace 208 W. Capitol Jackson, Miss.
Aceman 24-16 Bridge Plaza, N.Y.C.
Acklen 617 Exchange Building Nashville, Tenn.
Acme 1650 Broadway, N.Y.C.
Acorn 10 Columbus Circle, N.Y.C.
Acre 9171 Wilshire Blvd. Beverly Hills
Actual 1650 Broadway, N.Y.C.
Acuff-Rose 2510 Franklin Nashville, Tenn.
Adair 6158 Westminster, Houston, Texas
Adams 1697 Broadway, N.Y.C.
Adams-Ethridge Box 434 Galveston, Texas
Adams-Vee & Abbott 216 S. Wabash Ave., Chicago
Chicago
Adamic (BMI Can.)
Adaris see T. M.
Addison see Trinity
Adelphi Press Box 2045, Hollywood
Adept 715 E. 111 Place, L.A., Cal.
Larry Adler 145 W. 57, N.Y.C.
Admiration 3432 Mentone, L.A., Cal.
Adonis 10 Columbus Circle, N.Y.C.
Adway, 1650 B'way, N.Y.C.
Aero 2400 West Madison Chicago
Affiliated 1619 Broadway, N.Y.C.
Agard 247 West 46, N.Y.C.
Agate 1650 Broadway, N.Y.C.
Agatha 1619 Broadway, N.Y.C.
Ago (BMI Can.)
Agran 195-40 E. Peck Fresh Meadow, N.Y.
Agnola 507 Fifth, N.Y.C.
Agon 2139 Daly, N.Y.C.
Aikens & Lafayette 438 East 93 Chicago
Aim 1776 Broadway, N.Y.C.
Airefield 10859 Landale No. Hollywood, Cal.
Airwaves 1619 Broadway, N.Y.C.
Aisha, 120 E 56, N.Y.C.
Ajay 150 West 58, N.Y.C.
Alameda 136 West 52, N.Y.C.
Alana 250 W. 57, N.Y.C.
Alanbo Box 38550 Hollywood
Albania 6365 Selma Hollywood
Albemarle 408 W. 57, N.Y.C.
Albi-Long 29 Murdock Court, Brooklyn
Aldebaran Box 1223, N.Y.C.

Albright 233 Pleasanton San Antonio, Texas
Dick Ales R.D. 2 Geneva, Ohio
Alfonso, 364 N. Madison, Pasadena, Calif.
Alger 6201 Santa Monica Hollywood
Algonquin 1650 Broadway, N.Y.C.
Algowill 162 W. 49, N.Y.C.
Alhambra 117 W. 70, N.Y.C.
Alhus 1307 1/2 Tamarind, L.A., Cal.
Alibri 93 East Alexanderine Detroit, Mich.
Alice 1465 Broadway, N.Y.C.
Alicea 148 West 68 N.Y.C.
Aljean 41-28 Case, Elmhurst, N.Y.
Aljo 1801 Ridge, Phila., Pa.
Alki 3514 S. W. Manning Seattle, Wash.
Allen 2119 Dowling Houston, Texas
Allegheny 1650 Broadway, N.Y.C.
Allen Intercollegiate (see Winneton)
Thorton W. Allen (see Winneton)
N.D. Allender & Sons 216 Denrock Box 1231 Dalhart, Texas
Alley & Kirsch 1115 Bonner Houston, Texas
Alliance 645 Fifth, N.Y.C.
Allmar Route #1, Hermitage, Tenn.
Allme, 2453 Bedford, Bklyn, N.Y.
Allrite 4718 W. Stanford Dallas, Texas
Alltee 1167 74 St., Brooklyn, N.Y.C.
Almimo 234 W. 54, N.Y.C.
Almor 850 Longwood, Bronx
Almur 129 Circle Dr. Teaneck, N.J.
Alpard Bankers Sec. Bldg. Walnut & Juniper Phila., Pa.
Alpat 217 Kearny San Fran., Cal.
Alpha Film 501 Madison, N.Y.C.
Alpha 501 Madison N.Y.C.
Alphony La Paz Hotel Palm Springs, Cal.
Alrae 639 1/2 Hudson N.Y.C.
Al-Ray 1851 Fifth, San Diego, Cal.
Alrita 18 Sunnyfield Hicksville, N.Y.
Alroy 1650 Broadway, N.Y.C.
Alsie 8831 Sunset L.A., Calif.
Alskip 1722 Washington St. Louis, Mo.
Altair 5340 S. Fairfield Chicago
Alton 157 W. 57, N.Y.C.
Altoona 75-13th Wheeling, W. Va.
Joe Altshuler 1501 Broadway, N.Y.C.
Alvin 1650 Broadway, N.Y.C.
Amano 608 Fifth, N.Y.C.
Amaran 6 Deer Trail, Old Tappan, N.J.
Amboy 168 Blake, Brooklyn, N.Y.
American Composers Alliance 2121 Broadway, N.Y.C. New York, N.Y.
American Jazz 2 W. 45, N.Y.C.
American Melodies 4318 N. Monticello, Chicago
American Metropolitan 135 W. 50, N.Y.C.
American 9109 Sunset Hollywood
American Performing Rights 1619 Broadway, N.Y.C.
Americana House 18 E. Chestnut, Chicago
Ames 134 Pinewood Teaneck, N.J.
Amestoy 39 Forest Hills Woodland Hills, Cal.
Amijo 6126 W. Belmont Chicago
Amin 400 Central Park West, N.Y.C.
Amor 233 E. 32, N.Y.C.
Ampar. 101 W. 55, N.Y.C.
Ampen 8542 Benton Phila., Pa.

Ample 157 W. 57, N.Y.C.
Amplified P.O. Box 125, Cambridge City, Ind.
Ampolaires, 116 Virginia, Bridgeport, Conn.
Amshell 1780 Broadway, N.Y.C.
Amy 570 Fifth, N.Y.C.
Anatole (see Premier Albums)
Anbee 2135 Princeton, Bethlehem, Pa.
And 15 W. 55 N.Y.C.
Ander (BMI Can.)
Andick 846 N. Cahvenga, Hollywood, Calif.
Elizabeth Andis Morristown, Ind.
Andon 605 Crest, Manhattan Beach, Cal.
Anderson 32436 Tarryton Farmington, Mich.
Andrades 6511 England, Houston, Texas
Andre 839-57th Brooklyn, N.Y.
Andy Andrews Box 135 Kent, Conn.
Andual, 2480 16 St N.W., Wash., D.C.
Anfil 1360 New York, Brooklyn, N.Y.
Angel 756 7th Ave, N.Y.C.
Angelique Witton, Connecticut
Johnny Angle 2224 Blevedere Jackson, Miss.
Angle 117 W. 48 N.Y.C.
Angle-Anderson Box 9156 Jackson, Miss.
Anika 1359 Oak San Fran., Cal.
Animation 4949 Hollywood, Hollywood
Anita 14 W. 103rd St. N.Y.C.
Annabelle 1048 N. Carol L.A., Cal.
Annadale 1695 Clear View Beverly Hills, Cal.
Ann-Dee 1133 Broadway, N.Y.C.
Annette 1440 N. Highland Hollywood
Annis 1823 S. Michigan Chicago
Anode, 3974 McClung Dr. Los Angeles, Cal.
Another, 200 W. 57, N.Y.C.
Anthem 180 Route 17 Paramus, N.J.
Anthony 1449 S. Michigan Chicago
Anthon 7601 S. Stewart Chicago
Antilleana 160 Broadway, N.Y.C.
Antoine 565 Fifth, N.Y.C.
Antupa 9600 Harvard, L.A., Cal.
Apache 12517 Hortense, Studio City, Calif.
Apex 2775 Lantz, San Jose, Cal.
Apogee 424 S. Pearl Youngstown, O.
Apprentice 640 Fifth, N.Y.C.
Apreco 2326 E. Side Johnson City, Tenn.
Arc 1619 Broadway, N.Y.C.
Arch-Tone P.O. Box 3296, Scottsdale, Arizona
Arco 13500 Shaker Blvd. Cleveland
Aret 250 W. 57th St. N.Y.C.
Arctic 415 S. New Hampshire L.A., Cal.
Arda 186 Monroe Memphis, Tenn.
Ardick 164 Waverly, N.Y.C.
Ardleigh 4627 Morro Woodland Hills, Cal.
Ar-Do Music (BMI Can.)
A-Rex Berlin W. 30, Taunzien 16, Ger.
Argo 1055 N. El Centro L.A., Cal.
Argyle 30 W. 60 N.Y.C.
Aries 3747 Ruthelen L.A., Cal.
Aristokrat Hotel President 234 W. 48 N.Y.C.
Ariston 1733 Broadway, N.Y.C.
Arkay 5646 Lemona Van Nuys, Cal.
Ark-La-Tex 1619 Broadway, N.Y.C.
Arlington Place, 105 S. La Salle, Chicago
Armada 1650 Broadway, N.Y.C.
Armel 3343 W. Crystal, Chicago
Armo see Lois
Armond Hotel Shelton, 49th & Lexington, N.Y.C.
Joseph L. Armstrong 1268 S. Bonsall Phila., Pa.
Arness 1240 Yale, Santa Monica, Cal.
Arnett 2825 Gay L.A., Cal.
Arnold Music 850 7th Av. N.Y.C.
Arren & Broderick 4149 N. Leanington Chicago
Arrex (BMI Can.)
Arrowhead See Golden West Melodies
Arroyo 1646 Lucile, L.A. Calif. Art Audio 9706
Art 1279 Queen Anne L.A., Cal.
Cameron Ave. Detroit, Mich.
Arta 1732 Amsterdam N.Y.C.
Edward Arthur 135 West 50th St. N.Y.C.
Arthur 55 West 74th St. N.Y.C.
Artia 1650 Broadway, N.Y.C.
Artillery 235 W. 46 N.Y.C.
Artist Band Composer 1149 W. Santa Ana, Fresno, Cal.
Artistique 2881 Roosevelt Ave. Bronx, N.Y.C.
Artrec Box 66 Miami, Fla.
Arvee 7039 Sunset Hollywood
Ashland 136 E. 57th N.Y.C.
Ashna 115-B Third Ave. N. Nashville, Tenn.
Ashtown 1619 Broadway N.Y.C.
Ashwood 617 Exchange Bldg. Nashville, Tenn.
Asnes 217 125th, N.Y.C.
Assembly 8 Westervelt, Tenafly, N.J.
Associated Composers 630 Ninth Ave., N.Y.C.
Associated 1 W. 47th N.Y.C.
Aster 2415 So. Ridgeley L.A., Cal.
Robert Astor 1650 Broadway, N.Y.C.
Astro 785 De Soto Ypsilanti, Michigan
At Last 2664 Ellendale Pl. L.A. Calif.
Athens 1096 Lynwood Blvd. Nashville, Tenn.
Athon 26 Benton Ave. Naperville, Illinois
Atina 802 Central Park W., N.Y.C.
Atlantic 6124 Selma Ave. Hollywood
Atna Box 1707 Div. St. Nashville, Tenn.
Atomic 14743 Saticoy, Van Nuys, Cal.
Audicon 1674 B'way, N.Y.C.
Audio-Master 17 E. 45th, N.Y.C.
August 8732 Sunset, Hollywood
Aurea 1697 Broadway, N.Y.C.
Aurelio, 782 8th Av., N.Y.C.
Aurora 614 W. 51st, N.Y.C.
Austin 6124 Selma Av Hollywood
Gene Autry 1656 North La Brea Hollywood
Frankie Avalon 1320 Vine Phila., Pa.
Avon 6124 Selma, Hollywood
Avenue See Lois
Avon 130 W. 46th, N.Y.C.
Award 3655 Berryman L.A., Cal.
Axis 4018 S. Lake Burbank, Cal.
Aye & Bee 1819 Fairmount Phila., Pa.
Azmort, 65 E 55th St. N.Y.C.
Azure 422-18th Santa Monica, Cal.

B & B Box 7816 Detroit, Mich.
B. & F. 1323 S. Michigan Chicago
B. & S. 302 Exchange Bldg., Nashville, Tenn.
BMI Canada 16 Gould Toronto, Can.
BRC 445 Park Av. N.Y.C.
B.M.S. 50 Lenox Rd. Brooklyn
B.R.S. 527 Madison, N.Y.C.
B-W Box 337 Wooster, O.
Babb 48 & Tennessee Nashville, Tenn.
Bach 135 Nassau Atlanta, Ga.
Bachelor 430 N. Rodeo Beverly Hills, Cal.
Back Beat 211 Spruce Newark, N.J.
Backwoods Box #301 Nashville, Tenn.
Bae N.W. Cor. 8 & Fitzwater Sts. Phila.

Baha 4811 Laurel Canyon N. Hollywood
Baileys 1448 Denman Cincinnati, O.
Bainbridge, 1421 Lake Wash. Blvd., Seattle
Bais 50 So. Main Memphis, Tenn.
Balare 1755 B'way, N.Y.C.
Balboa 15038 Haynes Van Nuys, Cal.
Baldwin 145 W. 45, N.Y.C.
Bali Box 246, N.Y.C.
Ballantyne (BMI Can.)
Ballcran 1812 Tammany Nashville, Tenn.
Bambo 6515 Sunset, Hollywood
Bandstand 1650 Broadway, N.Y.C.
Banff (BMI Can.)
Banham 545 Madison, N.Y.C.
Banks 1411 Walnut Phila., Pa.
Bantron, 9649 Fern Ave., El Monte, Calif.
Bar 11314 1/2 S. Main L.A., Cal.
Barabash (BMI Can.)
Barbary 4430 Santa Monica Blvd. L.A., Cal.
Barbera-Hanna 3401 Cabuenga L.A., Cal.
Barbizon 2935 Fenton Bronx, N.Y.
Barclay 972 Peninsula Woodmere, N.Y.
Barcone, 150 W. 55, N.Y.C.
Bardell 370 Carlton Brooklyn, N.Y.
Harry Bare 413 Race Cincinnati, O.
Barham 1229 Olive Hollywood
Bari 1700 Locust Phila., Pa.
Don Barksdale 138 Grand Oakland, Cal.
Barlou 1423 N. Havenhurst, Hollywood
Bar-Mar 2120 S. Michigan Chicago
Barnegat 1733 Broadway, N.Y.C.
Barnhart Box 284, Vienna, Ohio
Barro 4421 Grimes Pl. Encino, Calif.
Paul Barrett 709 Central Tower, San Francisco
Ron Barrett 442 E. 93rd L.A., Cal.
Barrister Box 2731 Long Beach, Cal.
Barronette 3220 Audley Houston 6, Texas
Barrow 201 W. 49th New York, N.Y.
Bessie Barry 7192 Alaska, Detroit, Mich.
Barry-Michael 200 W. 57 N.Y.C.
Bar 548 Woodward Detroit, Mich.
Earl Barton 1121 S. Glenstone, Springfield, Mo.
Bass 418 Lake Dr., Hapeville, Ga.
Batir 4050 Brick Church Pike Nashville, Tenn.
Bay (BMI Can.)
Bayberry 1730 Broadway, N.Y.C.
Bayes 4233 Navajo St. N. H'wood, Calif.
Bayou Box 115 Madison, Tenn.
Bay-Tone 1509 Fillmore San Francisco
Bayview Box 1373 Port Arthur, Texas
Bayville 170 W. 74th, N.Y.C.
Beach 149 E. 97th, N.Y.C.
Beacon 25 Beacon Boston, Mass.
Beaik 5411 Lyford Memphis, Tenn.
Beale Street Box 32014 L.A., Cal.
Beam 414 W. 44th, N.Y.C.
Beamark 3109 Mermaid, Brooklyn, N.Y.C.
Be-Are 319 Seventh Ave. N. Nashville, Tenn.
The Beat 3852 Grosvenor S. Euclid, O.
Beatnick 686 Woodlawn Memphis, Tenn.
Beaumont 4113 Dixie Canyon Sherman Oaks, Cal.
Beau-Nichols 4836 Agneau N. Hollywood
Beau-Tex 4965 Bruce Dr. Beaumont, Texas
Bebe 1650 Broadway, N.Y.C.
Beckie 801 Dupont Bldg Memphis, Tenn.
Beckwin, 57 West 75th, N.Y.C.
Beda c/o Bess Music, N.Y.C.
Bedou 200 W. 57th N.Y.C.
Bee Cee Dee 507 S. Westgate, L.A., Cal.
Bee Gee 616 Exchange Bldg, Nashville, Tenn.
Bee Jay 100 W. 42nd N.Y.C.
Bee 565 Fifth, N.Y.C.
Beechmont 1650 Broadway, N.Y.C.
Beechwood 1750 Vine, Hollywood
Begans 1674 B'way, N.Y.C.
Begonia 4428 Calle Allegre, Phoenix, Ariz.
Beige 1010 S. Robertson Blvd., L.A., Cal.
Be-Jay 920 Walnut St., Phila, Pa.
Bejo See Lois
Bel Aire 10 S. La Salle St., Chicago, Ill.
Bel Star Music P.O. Box 1763 Hollywood 28, Cal.
Belfry 6363 Sunset Blvd., Hollywood 28, Cal.
Belhaven 11920 S. Central, L.A., Cal.
Bellage 15 E. 48th N.Y.C.
Belliphon 147 N. Gower Hollywood, Cal.
Belleville 147 E. 45th St. N.Y.C.
Bell-Kaye 1619 Broadway, N.Y.C.
Bell-Tone 86 W. 44th N.Y.C.
Belmax 565 West End Ave., N.Y.C.
Belmont 823 S. Wabash Chicago, Ill.
Belrov 56 W. 45th N.Y.C.
Ben Hue 241 W. Florence L.A., Cal.
Benbe 1762 W. 36th L.A., Cal.
Benbolt 565 Fifth, N.Y.C.
Benday 345 W. 58th N.Y.C.
Bendig 10 Columbus Circle, N.Y.C.
Beneficial 9151 Sunset Blvd. Hollywood, Cal.
Benell 315 W. 47th St., N.Y.C.
Bengal 2648 W. Grand Detroit, Mich.
Ben-Ghazi 515 Madison Ave., N.Y.C.
Benglo 250 East 4th N.Y.C.
Ben-Lee 15th And Market Phila, Pa.
Benmax 12202 Herbert L.A., Cal.
Ben-Meyer 1595 Broadway, N.Y.C.
Bob Bennett 1600 Chancellor St., Phila. 3, Pa.
Benral 320 W. 76th, N.Y.C.
Benson 11956 Riverside Dr., N. Hollywood, Cal.
Benton 1010 S. Robertson Blvd., L.A., Cal.
Benway 11815 Magnolia #1 N. Hollywood, Cal.
E.M. 6117 Liebig Ave., N.Y.C.
Bercon 6223 Selma Hollywood, Cal.
Berkeley 1650 Broadway N.Y.C.
Berkshire 756 Seventh N.Y.C.
Bernardo Belmont Plaza Lexington & 49th St. N.Y.C.
Bernwood 1650 Broadway, N.Y.C.
Berry 630 Fifth, N.Y.C.
Bertgil 229 Park Ave. S. N.Y.C.
Bertuccini 6221 Grays Phila, Pa.
Beta 242 North Canon Dr. Beverly Hills, Cal.
Betabin 729 Seventh Ave. N.Y.C.
Bette 200 W. 49th N.Y.C.
Bettina 222 W. Rittenhouse Phila. Pa.
Ribo 1619 Broadway, N.Y.C.
Blernat & Dietz 19600 Rogge Ave. Detroit 54, Mich.
Big Ropper Box 849 Beaumont, Texas
Big Chief 618 Stahlman Bldg. Nashville 3, Tenn.
Big "D" Music, Sportatorium, Dallas, Texas
Big Jay Swings 2127 E. 110th St. L.A., Cal.
Big Pack 37 W. 57th N.Y.C.
Big Seven 1841 Broadway, N.Y.C.
Big Star 4432 Prairie Chicago, Ill.
Big Wedge Music 8101 Fleet St. Baltimore, Md.
Big World 4601 Afton Dallas, Texas
Bigareff 10 Columbus Circle, N.Y.C.
Big-Ben Box 1671 San Francisco, Cal.

THANKS, EVERYONE, FOR A GREAT YEAR

Al Gallico

Latest Smash Hits

THE HOUSE OF THE RISING SUN

THE ANIMALS

MGM Records #H-13264

CLINGING VINE

BOBBY VINTON

EPIC #9705

AL GALICCO MUSIC CORP.

NASHVILLE

Merle Kilgore, Manager
812 16th Avenue, South
256-5565

NEW YORK

Al Gallico Music Corp.
101 West 5th Street
New York, New York
JU 2-1368

LONDON

Jimmy Phillips
Peter Mauric Music Co. LTD.
21 Denmark Street
London, England

Popular
Country
Jazz
concert
folk

Scores for
Television
Musical Theatre
Motion Pictures

ALL THE WORLDS OF MUSIC FOR ALL OF TODAY'S AUDIENCE

BMI

BROADCAST MUSIC, INC.

KAGS MUSIC CORPORATION

Time and Life Building
1271 Avenue of the Americas
New York 19, N. Y.

HITS

1964

Good Times—Sam Cooke
Good News—Sam Cooke
It's All Over Now—Rolling Stones
It's All Over Now—Valentinos
You Send Me—Four Seasons
Bring It On Home To Me—Shirley Ellis
Annie Is Back—Little Richard
Back To You—Maxine Brown

1963

Another Saturday Night
Frankie & Johnnie
When A Boy Falls In Love

BMI Awards

You Send Me
Wonderful World
China Gang
Cupid
Everybody Loves To Cha Cha
Having A Party
Only Sixteen
Soothe Me
Bring It On Home To Me
Sad Mood
Twisting The Night Away

International

Meet Me At The Twisting Place—
Johnny Holiday

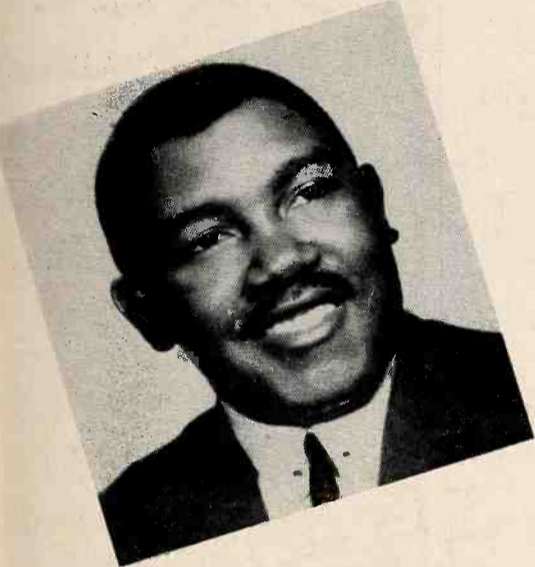
KAGS MUSIC LTD.

25 Denmark Street
London, WC 2

BMI PUBLISHERS

Big Mack 12867 Livernoise, Detroit
Billen 530 Carlton House Pittsburgh, Pa.
Billie Fran 5219 Madella, Ft. Worth, Texas
Billy, Jr. 1573 Sunset Plaza Dr. L.A., Cal.
Bilya-Bah 130 South Breed L.A., Cal.
Bimbo 6627 Klump Ave. N. Hollywood, Cal.
Bingo 1774 North La Brea Hollywood, Cal.
Birchdale 3007 Birchdale Dr. Memphis, Tenn.
Birdsong 592 Farnsworth Detroit, Mich.
Bishop 1650 Broadway, N.Y.C.
Bittersweet, 70 Winding Wood Rd. South,
Port Chester, N.Y.
Blackburn 931 Alfred, L.A., Cal.
Blackhawk 1800 N. Argyle Hollywood, Cal.
Black Rabbit, 2221 W. Olive, Burbank, Cal.
Blackthorn 7667 Fountain Hollywood, Cal.
Blacron 10323 Santa Monica Blvd. L.A., Cal.
Blair's 1906 Clemente, Detroit, Mich.
Blanchard 1570 N. Gower Hollywood, Cal.
Blane 949 No. Beverly Dr. Beverly Hills, Cal.
Blanton 18459 Ryan Rd., Detroit, Mich.
Blazon Box 35, Nashville, Tenn.
Bleecker 319 E. 8th St. N.Y.C.
Bloor 1549 N. Vine Hollywood, Cal.
Blend 262 W. 149th St. N.Y.C.
Blue Grass 167 W. 67th N.Y.C.
Blue Bird 32 Falmouth St., Boston, Mass.
Blue Ridge 1540 Brewster, Cincinnati, O.
Blue River 6223 Selma Hollywood 28, Cal.
Blues Beat Box 464, N.Y.C.
Bluff City 157 W. 57th N.Y.C.
Bob & Jerry c/o Bob Feldman 165 End Ave.,
Brooklyn 35, N.Y.
Boban 120 W. 57th N.Y.C.
Bobber 4837 Mitchell Detroit, Mich.
Bobby 1650 Broadway, N.Y.C.
Bob-Dan 271 125th N.Y.C.
*Bobrich 39 W. 60th N.Y.C.
Bodean 6720 S.W. 57th Terrace Miami, Fla.
Boelsen, 608 Fifth Ave. N.Y.C.
Boka 1631 Broadway, N.Y.C.
J. J. Bolen 1060 Crenshaw Blvd., L.A., Cal.
Bolens 1405 E. Sixth St. Cleveland, O.
Bolmin 1236—19th Ave., East Seattle, Wash.
Bon Bon 59 Monroe St., Chicago 3, Ill.
Bonatemp 1810 Dryades New Orleans, La.
Bonnie Dee 920 3rd Ave. Seattle, Wash.
Booker Ervin 480 W. Broadway, N.Y.C.
Boras 1619 Broadway, N.Y.C.
Bortoli 217 E. 115th St., Chicago, Ill.
Boss 25 Somerset Newark, N.J.
Bostill 3705 Palm Street St. Louis, Mo.
Boulevard 46 E. Walton St., Chicago, Ill.
Bourbon Street 2939 Serentine New Orleans,
La.
Boxer Music Co. c/o Blair House 445 N. Ross-
more Ave. Hollywood 4, Cal.
Boylston 1 Boylston Pl. Boston, Mass.
Bradley 1433 Citadel Dr. N.E., Atlanta, Ga.
Brad-Mar 6700 Laurel Grove, No. Hollywood,
Cal.
Brakenbury 1619 Broadway, N.Y.C.
Bramco 6410 Madison Rd., Cincinnati, O.
Brand 2 West 45th St., N.Y.C.
Branix 710 Burdette, New Orleans, La.
Branna 6087 Sunset, Hollywood, Cal.
Ranwin 1619 Broadway, N.Y.C.
Brasileiro 2 W. 45th St., N.Y.C.
Bre-Ho 408 W. 57th, N.Y.C.
Brenda 1501 Broadway, N.Y.C.
Rren-Lue Box 18882, Los Angeles, Cal.
Brenner 1619 Broadway, N.Y.C.
Brent 2 W. 45th, N.Y.C.
Brentwood 3650 Watska, L.A., Cal.
Bresnahan 6606 Sunset, Hollywood, Cal.
Brewster 745 Fifth, N.Y.C.
Brianbert 4862 Parker St. Detroit
Briarcliff 6365 Selma, Hollywood, Cal.
Bright Star 605 W. 156 St., N.Y.C.
Right-Tunes Brooklyn 17, N.Y.
Brilliant 1438 N. Gower, Hollywood, Cal.
Brindise 2500 N. Campbell, Chicago, Ill.
Brio 6515 Sunset Blvd., Hollywood, Cal.
Brittany 1619 Broadway, N.Y.C.
Britton 1440 Broadway, N.Y.C.
Broadset 1650 Broadway, N.Y.C.
Broadstreet 1616 Western Sav. Fund Bldg.,
Broad & Chestnut St., Phila., Pa.
Brockman-Schenck 1650 Broadway, N.Y.C.
Brohun 437 Wilkins, Detroit, Mich.
Brompton 50 Central Park W., N.Y.C.
Bronjo Music Publishing Company, Inc. 39
West 60th St., New York 23, N.Y.
Brookdale 756 Seventh Ave., N.Y.C.
Brookville 345 W. 58th, N.Y.C.
Alexander Brovide, 120 W. 57th, N.Y.C.
Brown and Crane 15113 St. Clair Cleveland, O.
Brown & Green 9022 12th, Detroit, Mich.
Brown 1650 Broadway, N.Y.C.
Robert B. Brown 2320 Stanley Hills Dr.,
Hollywood, Cal.
T. Brown & Sons 253 Merritts Ave., Atlanta,
Ga.
Brown-Regan 6356 De Longpre, Hollywood,
Cal.
Brownstone 417 E. 50th St., N.Y.C.
Brownwood 1631 Broadway, N.Y.C.
Bruder 625 Madison Ave., N.Y.C.
Bruin 322 W. 48th, N.Y.C.
Bruno & Son 1650 Broadway, N.Y.C.
Brunswick 2334 S. Holt, L.A., Cal.
Bryant House 3040 S. La Brea, L.A., Cal.
Bryden 157 W. 57th St., N.Y.C.
Brynor 392 Central Park W., N.Y.C.
Al Bubs 8462 Sunset Blvd., L.A., Cal.
Ruckeye 204 W. 8th St., Cincinnati, O.
Rudly 135 W. 125th St., N.Y.C.
Rudlor P.O. Box 1385, Beverly Hills, Cal.
Bugle Boy 185 N. Wabash, Chicago, Ill.
Bumrack 1023 N. 67th, Phila., Pa.
Runn 1707 Division, Nashville, Tenn.
Rurdette 201 W. 49th, N.Y.C.
Rurdette 6515 Sunset Blvd., Hollywood, Cal.
Burke-Fader 6727 First Ave. South. St.
Petersburg, Fla.
Johnny Burnette 6223 Selma, Hollywood, Cal.
Burrows 284 Newbury, Boston, Mass.
Rusin 1422 E. 43 St., L.A., Cal.
Ruttercup 2817 Vanderbilt, Nashville, Tenn.
Ruttons 4922 Santa Monica, Hollywood, Cal.
Rv-Nash 1156 Third Ave. N. Nashville, Tenn.
Ethel Blvd 205 W. 84th, N.Y.C.
Rvron 8330 W. Third, L.A., Cal.
C And D 200 W. 57th, N.Y.C.
C. B. 1631 Broadway, N.Y.C.
CCC 8136 Wortser N. Hollywood, Cal.
C-11 9003 Dayton Way, Beverly Hills, Cal.
C. J. 4803 S. Indiana, Chicago, Ill.
Cable 744 Broad, Newark, N.J.
Cactus Box 8626, L.A., Cal.
Cadet 5757 Franklin, Hollywood, Cal.
Cafe 1022 N. Croft, L.A., Cal.
Cajun Box 1387, Shreveport, La.
Cal 514 Franklin, Nashville, Tenn.
Calaban 7966 Beverly Blvd., L.A., Cal.
Calabar 4779 Whittier Blvd., L.A., Cal.
Calcagno 106 Southard Ave. Rockville Center,
N. Y.
Caldwell 2034 Ridge, Phila., Pa.
Cal-Lee 3839 Sawtelle Blvd., L.A., Cal.
Calliope 75 E. 55th, N.Y.C.
Calumet 823 S. Wabash, Chicago
Calvin 2 W. 45th, N.Y.C.
Calyork 119 W. 57th, N.Y.C.
Camarillo 6087 Sunset Blvd., Hollywood, Cal.
Cambria 5224 Teesdale, N. Hollywood, Cal.
Cambridge 565 Fifth, N.Y.C.
Camden 6087 Sunset, Hollywood
Camel 1697 Broadway, N.Y.C.
Cameo-Parkway 1405 Locust, Phila.
Camera 540 W. 123rd, N.Y.C.
Camille 11314 1/2 S. Main, L.A., Cal.
Camino 2131 Beverly Blvd., Los Angeles
Camp And Canyon 1616 N. Argyle, Hollywood
Camrick 156 W. 44th, N.Y.C.
Cana 1707 Division, Nashville, Tenn.
Canard 1710 North La Brea, Hollywood
Candid 110 MacDougal, N.Y.C.
Candle-Glo 1224 Bennie Dillon Bldg., Nash-
ville, Tenn.
Candle-Light 4177 4th Ave., L.A., Cal.
Canford 1619 Broadway, N.Y.C.
Canjoco 511 Troy Drive, San Jose 28, Cal.
Cannon Point 1841 Broadway, N.Y.C.
Cannon 9837 Tabor, L.A., Cal.
Cannon 222 Rittenhouse Sq. W., Phila., Pa.
Canoga 20955 Elkwood, Canoga Pk., Cal.
Cantata 235 W. 46th, N.Y.C.
Canterbury 344 S. Serrano, L.A., Cal.
Cantina 73 Newbury, Boston, Mass.
Canuck 6605 Hollywood Blvd., Hollywood, Cal.
Canyon 1501 Broadway, N.Y.C.
Cape Ann 801 17th Ave. S., Nashville, Tenn.
Capesana 2136 Laurel Canyon Blvd., Hollywood
Capitol City Box 8061 Nashville, Tenn.
Capizzi 618 S. Glenwood Pl., Burbank, Cal.
Capri 145 W. 45th St., N.Y.C.
Caprice 1104 N. Military, Detroit 9, Mich.
Capricorn 1031 N. Lima St., Burbank, Cal.
Car-Ano 10558 Lauriston Ave., W. Los An-
geles, Cal.
Cardinal 1587 Broadway, N.Y.C.
Car-Gor 2207 N. Broad St., Phila., Pa.
Carlot 6758 Colgate, L.A., Cal.
Carlson 413 Race, Cincinnati, O.
Carmel c/o Stanley Goldstein 122 E. 42nd St.,
N.Y.C.
Carnegie 60 W. 68th, N.Y.C.
Carney 2203 Spruce, Phila., Pa.
Carolintone 1040 N. Las Palmas, Hollywood
Carolyn 506 E. 35th, L.A., Cal.
Ed Carrell 7123 Vivian, Dallas, Texas
Carrowtown 6605 Hollywood Blvd., Hollywood
Carsey 1560 N. La Brea, Hollywood
Carson-Carrier 1608 N. Central, Knoxville,
Tenn.
Carte 6515 Sunset, Hollywood
Carter 6000 Sunset, Hollywood
Cascade 333 Sixth, N.Y.C.
Johnny Cash 1619 Broadway, N.Y.C.
Castle 6087 Sunset Blvd., Hollywood
Catalina 1650 Broadway, N.Y.C.
Cathy 9500 Goebel, L.A., Cal.
Robert Catron 7611 S. Normal Blvd. Chicago
Cattleman 200 W. 57th St., N.Y.C.
Causeway 1441 Broadway, N.Y.C.
Cedarlane 818 Kendall Drive, Nashville, Tenn.
Cedarwood 815 16th Ave. S., Nashville, Tenn.
Cee 1318 Poplar, Memphis, Tenn.
Celann, 119 N. 9th, Minneapolis, Minn.
Celebrity 6758 Colgate, L.A., Cal.
Celebs 8848 Sunset, Hollywood
Celeste 13209 Southview, Cleveland, O.
Centella 6425 Hollywood Blvd., Hollywood
Central 1483 N. Vine, Hollywood
Century Songs 1483 N. Vine, Hollywood
Ceola 510 N. 34th, Phila., Pa.
Cepha 2146 West View, L.A., Cal.
Cevet 130 Newark, Jersey City, N.J.
Chador 4512 Chouteau St. Louis, Mo.
Challenge 157 57th, N.Y.C.
Cham 565 Fifth, N.Y.C.
Champion 445 Park, N.Y.C.
Champlain 836 E. 63rd, Chicago, Ill.
Chance 4324 Fourth, L.A., Cal.
Chancel 1151 S. Broadway, L.A., Cal.
Chandler 252 Main, Ansonia, Conn.
Chant 11358 Asbury Park, Detroit, Mich.
Chantez 10 Columbus Circle, N.Y.C.
Chanto 1608 N. Argyle, Hollywood, Cal.
Charlwood 1650 B'way, N.Y.C.
Charchris 11937 Strathern, Hollywood, Cal.
Charill 4461 Fulton, Sherman Oaks, Cal.
Chariot 14 Main, Monsey, N.Y.
Charkel 235 Brooklyn, Brooklyn, N.Y.
Charles 77 Crown, Milton 87, Mass.
Charlene 433 Vista Drive, Falls Church, Va.
Charles Bell 923 Adelaide, Pittsburgh 19, Pa.
Charles Street 22 Charles, N.Y.C.
Charleston 7 John, Elmont, N.Y.
Charleston 450 W. 24th, N.Y.C.
Charlotte 307 E. 44th, N.Y.C.
Charm 1619 Broad, N.Y.C.
*Charran 7 Moreland, Roxbury, Mass.
Charrich 545 Fifth, N.Y.C.
Chart 1520 Archer Road, Bronx 62, N.Y.
Chas-Bon 3519 Kendrick Memphis, Tenn.
Chase 8501 Remick, Sun Valley, Cal.
Chateau 200 W. 57th, N.Y.C.
Chat-Tone 6538 S. Evans, Chicago, Ill.
Chaz-Mar 331 W. 51st, N.Y.C.
Frederick C. Cheatham 1108 N. 27, Richmond,
Va.
Check Mark 1615 Bren Mar Drive, Alexandria,
Va.
Check 50 West 77th, N.Y.C.
Check-Colt 1405 Locust, Phila., Pa.
Checker 155 E. 76th, N.Y.C.
Cheers 404 N. Roxbury Dr., Beverly Hills, Cal.
Chelsea 1650 Broadway, N.Y.C.
Cheltenham 212 N. 12th, Phila., Pa.
Chelwood 48 W. 48th, N.Y.C.
Chemistry 6330 Lindenhurst, L.A., Cal.
Chenar 2914 N. Cicero, Chicago, Ill.
Cherie 3621 Heath Lane, Mesquite, Texas
Cherio 400 Madison, N.Y.C.
Cher-Lo 701 Seventh, N.Y.C.
Cherritown 1607 El Centro, Hollywood, Cal.
Cherry Hill 6 Darby Lane, Cherry Hill, N.J.
Cherry Valley 1302 Sigel, Phila., Pa.
Jack Chertok Television 780 N. Gower St.
Los Angeles

Thanks to Everyone...



JR. PARKER
New Single
"Last Night"
 and
"It's a Pity"
 Duke 362



BOBBY BLAND
New LP
**"Ain't Nothin' You
 Can Do"**
 Duke LP 278
New Single
"Share Your Love"
 Duke 377



JOE HINTON
Current Smash
"Funny"
 Backbeat 541

For Our Record Success

BOBBY WILLIAMS'
Big Sleeper
"Try Love"
 Sure Shot 5003

THE C&C BOYS
"It's All Over Now"
 Duke 379



AL "TNT" BRAGGS
New Single
"I Just Can't Get Over You"
 and
"Hootenanny Hoot"
 Peacock 1931



BUDDY ACE
Soon to be Released
**"My Love" and
 "True Love"**
 (Money Can't Buy)
 Duke 381

DUKE and PEACOCK RECORDS INC.

2809 ERASTUS STREET, HOUSTON 26, TEXAS

BMI PUBLISHERS



SOUTHERN MUSIC PUB. CO. INC. PEER INTERNATIONAL CORPORATION

CHAS. K. HARRIS MUSIC PUBLISHING
CO., INC.

IVER RECORDING CORP.
LA SALLE MUSIC PUBLISHERS, INC.
MELODY LANE PUBLICATIONS, INC.

PANTHER MUSIC CORP.
PERA MUSIC CORP.
R.F.D. MUSIC PUBLISHING CO. INC.
NEW YORK-CALIFORNIA
TENNESSEE-FLORIDA

OFFICES IN MAJOR MUSIC
CENTERS OF THE WORLD

ARGENTINA

—Buenos Aires

AUSTRALIA

—Sydney, N.S.W.

AUSTRIA

—Vienna

BELGIUM

—Brussels

BRAZIL

—Rio de Janeiro

CANADA

—Montreal, P.Q.

CHILE

—Santiago de Chile

COLOMBIA

—Bogota

FRANCE

—Paris

GERMANY

—Hamburg

GREAT BRITAIN

—London

HOLLAND

—Amsterdam

ISRAEL

—Tel Aviv

ITALY

—Milan

JAPAN

—Tokyo

MEXICO

—Mexico City

NEW ZEALAND

—Auckland

PUERTO RICO

—Santurce

SOUTH AFRICA

—Johannesburg

SPAIN

—Barcelona & Madrid

SWEDEN

—Stockholm

SWITZERLAND

—Zurich

VENEZUELA

—Caracas

Mrs. RALPH PEER
President

PROFESSIONAL DIVISION
LUCKY CARLE PAUL BARRY
ROY HORTON



*Chervalin 1538 Senate, New Orleans, La.
Cheryl 305 E. Mount Eden, Bronx 57, N.Y.C.
David Cheskin 209 Sterling, Buffalo 16, N.Y.
Albert Chesrow, 35 W. Jackson Blvd., Chicago
Chevis 2120 S. Michigan, Chicago
Chez 31 W. 71st, N.Y.C.
Chicago Lake Villa, Ill.
Chickadee 1912 Western, S. Greensburg, Pa.
Chickasaw Music, Inc. P.O. Box 8332 Crossetown Station, Memphis, Tenn.
Chicory 222 Rittenhouse Sq. W., Phila., Pa.
Chontay 35 Ronald, Hicksville, N.Y.
Chords Music Publishers, 160 W. 46th St., N.Y.C.
Chrismarc 1261 N. Crescent Hghts, Hollywood
Chuck Wagon 730 Fifth, N.Y.C.
Chuckaluck 324 S. Beverly Dr., Beverly Hills, Cal.
Chu-Fin 1808 West End Bldg., Nashville, Tenn.
Edwin T. Church 8029 Willon Glen Rd., Hollywood
Cigma Box 1202 Nashville, Tenn.
Cimarron 206 W. Walnut, Rogers, Ark.
Cindy 1650 Broadway, N.Y.C.
Cini 206 S. 13th, Phila., Pa.
Cireco 855 Treat, San Francisco
Citadel 8731 Sunset, Hollywood
City, 157 W. 57th, N.Y.C.
Claiborne 4000 Montpelier Rd., Manor Club, Rockville, N.Y.
Clairwell 7319 S. Vernon, Chicago
Clamike 850 Seventh Ave., N.Y.C.
Clarama 200 W. 57th, N.Y.C.
Claridge 1841 Broadway, N.Y.C.
Clarity Box 66591 Houston 6, Texas
Clarose 1475 Broadway, N.Y.C.
Clasky 1510 S. E. Drive, L.A., Cal.
Class 5707 Tenth, L.A., Cal.
Classic 521 Ave., N.Y.C.
Clayton 12020 Hoffman, Studio City, Cal.
Clef 1023 N. Western, Hollywood
Jack Clement 639 Madison, Memphis, Tenn.
Clifton 2 W. 45th, N.Y.C.
Climax 113 W. 57th, N.Y.C.
Clipper 500 Chesterfield, Nashville, Tenn.
Clock 946 W. Agarita, San Antonio, Texas
Clorvel 12020 Hoffman St., Studio City, Cal.
Clover 27 Spring, Elizabeth, N.J.
Coda 19300 Ormiston, Cleveland, O.
Coed 1619 Broadway, N.Y.C.
Colby 250 E. 51st, N.Y.C.
Colca 7601 S. Stewart, Chicago
M. M. Cole, 823 S. Wabash, Chicago
Coleman-Secon 200 W. 57th, N.Y.C.
Coliseum 1619 Broadway, N.Y.C.
Collins 1631 Broadway, N.Y.C.
Collwill 1819 Broadway, N.Y.C.
Cora 7515 W. Irving Park Road, Chicago
Colonial, 163 W. 23rd, N.Y.C.
Colortones 1041 N. Las Palmas, Hollywood
Colpert 1650 Broadway, N.Y.C.
Columbia Music 799 Seventh, N.Y.C.
Column 150 W. 55th, N.Y.C.
Combo 506 N. Virgil Ave., L.A., Cal.
Comma 18492 Indian, Detroit, Mich.
Command 36 W. 44th St., N.Y.C.
Commercial 565 Fifth, N.Y.C.
Concord 370 W. 35th, N.Y.C.
Condo 5812 Lemp, N. Hollywood
Congo 9523 S. Prairie, Chicago
Conley 1841 Broadway, N.Y.C.
Conmar 420-A Broadway, Nashville, Tenn.
Congressional 474 E. Na Rd., Honolulu
Conmuse 1750 N. Vine, Hollywood
Conrad 1449 S. Michigan, Chicago
Conroy 155 W. 46th, N.Y.C.
Constant 756 Seventh, N.Y.C.
Constellation 1619 Broadway, N.Y.C.
Conte 710 N. Maple Dr. Beverly Hills, Cal.
Contempo 50 W. 57th, N.Y.C.
Contemporary 8491 Melrose, L.A., Cal.
Continental 1651 Cosmo St., Hollywood
Continental 500 Fifth, N.Y.C.
Contour 150 W. 55th, N.Y.C.
Con-Trans 1650 Broadway, N.Y.C.
Contrast 11351 Burnham, L.A., Cal.
Cooga, 9033 Wilshire, Beverly Hills, Cal., 205 West End, N.Y.C.
Cool 1323 S. Michigan, Chicago

Home of
Ward Wellman & The Kents
(Lourie)
Frankie Little
(ABC Paramount)
Linda Martin & The Vikings

GREGEL MUSIC PRODUCTIONS & GREGEL MUSIC CO.
36-21 Utopia P'kway
Flushing 58, N.Y.
IN 1-0221

Co-Op Box 631, Elizabeth, N.Y.
Cooperative 21 W. Illinois St., Chicago
Co-Ordnated 160 W. 46th, N.Y.C.
Cocar-Forrest, 1619 Broadway, N.Y.C.
Copley 1 Court, Boston, Mass.
Cord 2403 Hubbard, Brooklyn, N.Y.
Cordia 54 W. Randolph St., Chicago
Cordial 1926 N. St. Andrews Pl., Hollywood
Corelli-Jacobs 723 Seventh, N.Y.C.
Corette Box 4222, Houston, Texas
Corinthian 1697 Broadway, N.Y.C.
Cornball 1650 Broadway, N.Y.C.
Cornerstone 6920 Sunset Blvd., L.A., Cal.
Corona 1650 Broadway, N.Y.C.
Coronation 1619 Broadway, N.Y.C.
Cottillion 1841 Broadway, N.Y.C.
Cotter 6201 Santa Monica, Hollywood
Countessa 409 S. Alandeale Ave., L.A., Cal.
Country, 20 E. Jackson Blvd., Chicago
Country 2 West 45th, N.Y.C.
Courien 119 W. 57th, N.Y.C.
Craft 1650 Broadway, N.Y.C.
Cragmoor 1472 Broadway, N.Y.C.
Cramart 1609 Hawkins, Nashville, Tenn.
Crane 1826 Jewett Drive, L.A., Cal.
Cranford 356 W. 40th N.Y.C.
Cranstone 4548 Irvine N. Hollywood, Cal.
Cravat 6124 Selma Ave., Hollywood
Creation 638 N. Westmount, Hollywood
Crep 1697 Broadway, N.Y.C.
Crestline 1687 Broadway, N.Y.C.
Crestwood 1650 Broadway, N.Y.C.
Cricket 9110 Sunset, L.A., Cal.
Criss Cross 659 Tenth, N.Y.C.
Criss 2680 Rochester, Detroit, Mich.
Crisstan 5215 De Longpre, Hollywood
Cristobell Carlton House Hotel, Pittsburgh
Al Crocker 1817 Brownell, Kansas City, Mo.
Cross Country 1014 Ellsworth St., Phila., Pa.
Crossbow 265 Madison, N.Y.C.
Crossroads 56 Ferry, Newark, N.J.
Crosstown 157 W. 57th, N.Y.C.
Crow 100 S. Van Ness, L.A., Cal.
Crystal 1719 Poplar Memphis, Tenn.
Cuban 1733 Broadway, N.Y.C.
Cupid 1152 S. Hobart, L.A., Cal.
Curtain (BMI Canada)
Curton 2203 Spruce, Phila., Pa.
Cynthia 1631 Broadway, N.Y.C.
Cyril 200 W. 57th, N.Y.C.

D And D 110 West 55th, N.Y.C.
Dadago 2827 Vineyard St., Los Angeles
Daffodil 16 West 61st St., N.Y.C.
Daisy's 135 W. 125th, N.Y.C.
Dak 200 W. 54th, N.Y.C.
Dalton 3745 S. Dalton, L.A., Cal.
Damic 1650 B'way, N.Y.C.
Damita 56 W. 45th, N.Y.C.
Danbill Box 11162, Fort Worth, Texas
Danbury 2 West 45th, N.Y.C.
Danby 1619 Broadway, N.Y.C.
Dandelion 1919 N. Broad St., Phila., Pa.
Dan-John 1697 Broadway, N.Y.C.
Dantler's 2049 1/2 Burnside, L.A., Cal.
Dara 1619 Broadway, N.Y.C.
Darbanan 6700 Laurel Grove, N. Hollywood
Darrow N. E. Corner 19th And Ritner, Phila.
Dart 1453 N. Vine, Hollywood
Dartmoor 244 W. 48 St., N.Y.C.
Dasher 65 W. 129th, N.Y.C.
Da-Tan 2726 S. Orange Drive, L.A., Cal.
Davor Box 1183, Newburgh, N.Y.
David Music, Inc. 1650 Broadway, N.Y.C.
Davidson 101 W. 55th, N.Y.C.
Daviene 161 W. 54th St., N.Y.C.
Jimmie Davis 843 Delaware St., Shreveport, La.
Darl 111 W. 57 St., N.Y.C.
Davon P.O. Box 1615
Dayfield 3563 Jasmine, L.A., Cal.
Daylight Box 336 Burbank, Cal.
Dayroll Box 397, N.Y.C.
Daywin 250 N. Canon, Beverly Hills, Cal.
Dazzler 301 Academy, Newark, N.J.
De Vorzon 1606 N. Argyle, Hollywood
Deal 701 Seventh, N.Y.C.
Dearborn 54 W. Randolph, Chicago
Debrossard, 856 E. 95 St., Cleveland
December 1697 Broadway, N.Y.C.
Decker 4123 Cole, Dallas, Texas
Dee Dee 318 78th, N.Y.C.
Dee 31 N. 13th, Allentown, Pa.
Deejay 227 1/2 S. Glenwood Pl., Burbank, Cal.
Dee-La-Rue Corp. 1441 Broadway, N.Y.C.
Deep South Box 342, Birmingham, Ala.
Degree 2580 West Pico, L.A., Cal.
Deauville 1650 Broadway, N.Y.C.
Deb 360 N. Michigan, Chicago
Deb-Ann 4041 N. 12th St., Phila., Pa.
Debin 315 W. 57th, N.Y.C.
Debra 4625 N. 50th Drive, Phoenix, Ariz.
Debron 1619 Broadway, N.Y.C.
Debutante 833 N. Cole, Hollywood
Deland 9110 Sunset Blvd., L.A., Cal.
Delanier 2106 Fifth, L.A., Cal.
Delhi 124 E. 4th, Cincinnati, O.
Delisse Publishing 514 Second Ave. So., Nashville
Delmar 8339 Loomis, Chicago
Delstone 1721 Broadway, N.Y.C.
Deluxe 3103 S. Delton, L.A., Cal.
Demar 1674 Broadway, N.Y.C.
Demeter 128 E. 41st, N.Y.C.
Den 930 F. Street, N.W., Washington, D.C.

Dennis 2435 South Reese, Phila., Pa.
Densue 5539 Sunset, Hollywood
Derry 240 Stockton, San Francisco
Desert Palms 3703 N. 7th St., Phoenix, Ariz.
De-Shaf 2615 Nebraska, Detroit, Mich.
Desiard 250 W. 57th, N.Y.C.
Desmond 240 Stockton San Francisco
Devereaux 408 W. 57th, N.Y.C.
Devon 10 Columbus Circle, N.Y.C.
Devonshire 7000 Alcove, N. Hollywood
Dew 2020 Ridge, Phila., Pa.
Al Dexter General Delivery, Denton, Texas
Diadem 1619 Broadway, N.Y.C.
Diane 6223 Selma, Hollywood
Diary 166 Dregor Road, Memphis, Tenn.
Harold H. Dickinson 490 San Vicente Blvd., L.A., Cal.
Diddy Bop 427 Laurens St. Balt.
Diedre 951 E. 47th, Chicago
Dig 2077 S. Harvard Blvd., L.A., Cal.
Dijon 1416 N. La Brea, L.A., Cal.
Dinah 1631 Broadway, N.Y.C.
Dinero 1535 N. Serrano, Hollywood
Ding Dong 1619 Broadway, N.Y.C.
Dinny 1619 Broadway, N.Y.C.
Dino 526 W. Lehigh, Phila., Pa.
Diplomacy 9229 Sunset Blvd., L.A., Cal.
Discovery 203 N. Wabash Ave., Chicago, Ill.
Disk 42 E. 19th, N.Y.C.
Diva 165 E. Erie, Chicago
Dixiana 888 Pearl St., Beaumont, Texas
Dixiel 6425 Hollywood Blvd., Hollywood
Docir 1650 Broadway, N.Y.C.
Doehel 345 W. 58th, N.Y.C.
Dollar 333 E. 34th, N.Y.C.
Dolly Bee 1951 Holmby, L.A., Cal.
Dolly, 203 W. 51st, N.Y.C.
Domain 630 Fifth Ave., N.Y.C.
Dome 1959 Broadway, N.Y.C.
Don Carlos 2534 West Pico, L.A., Cal.
Don 2509 Erastus, Houston, Texas
Don-Del 54 Randolph, Chicago, Ill.
Donlou 55 East 93rd St., N.Y.C.
Don-Michael 780 N. Gower, Hollywood, Cal.
Donna-Joan 101 W. 55th, N.Y.C.
Ral Donner 3322 W. Peterson, Chicago
Donnymack 2636 S. Michigan, Chicago
Donroy Box 359, N.Y.C.
Don-Rob 1842 S. May, Chicago
Doo Da 185 N. Wabash, Chicago
Peter Doraine 3431 N.W. 169th Terrace, Opalocka, Fla.
Doral 14132 Runnymede, Van Nuys, Cal.
Dorcias 6113 Dorcas Pl., L.A., Cal.
Dorchester 756 Seventh Ave., N.Y.C.
Dored 1875 S. Beverly Glen L.A., Cal.
Doree, Johnny & Bill 12132 Healy N. Hollywood, Cal.
Dorick 101 55th, N.Y.C.
Lee Dorman 221 Ridgefield, Nashville
Dormie 61 Broadway, N.Y.C.
Dornix 1540 Brewster Cincinnati, O.
D'oro 800 8th Ave., N.Y.C.
Dorothy 240 W. 55th, N.Y.C.
Dorron Box 66134 L.A., Cal.
Dot 3581 Milwaukee Chicago
Dot 1206 Sudekum Bldg., Nashville, Tenn.
Double O Box 1053, Beverly Hills, Cal.
Douglas 1619 B'way, N.Y.C.
Dougal 41 Central Park W., N.Y.C.
Douglas & Collins 2033 Seventh Ave., N.Y.C.
Dow 134 W. 87th, N.Y.C.
Down South Lyle Lane, Nashville, Tenn.
Downey 13117 Lakewood Downey, Cal.
Doyle 1281 Monterey Ave., Berkeley, Cal.
Draga 251 Fayette Ave. Buffalo 23, N.Y.
Dragonwyck 2214 No. Canyon Hollywood, Cal.
Drama 1650 Broadway, N.Y.C.
Dreamland 40 W. 57th, N.Y.C.
Drew 6025 Washington, Phila., Pa.
Drexall 2 W. 45th St., N.Y.C.
Drive-In 7120 Sunset Hollywood, Cal.
Druid P.O. Box 62 Atlanta, Ga.
Drummond 3766 Woodward Detroit, Mich.
Drury Lane 1619 Broadway, N.Y.C.
Duarte 1432 E. Huntington Duarte, Cal.
Dub 1270 Sixth Ave., N.Y.C.
Dubarry 119 W. 57th, N.Y.C.
Ducan 217 W. 25th, N.Y.C.
Duchess 322 W. 48th, N.Y.C.
Ducyees 235 W. 46th St., N.Y.C.
Du-Faye 756 Seventh Ave., N.Y.C.
Dumont 2805 Biscayne Blvd., Miami, Fla.
Duncan & Johnson 6124 So. Parkway Chicago
Dundee 1318 W. Seventh Clovis, N.M.
Dunkirk 2120 Balsam, L.A., Cal.
Duo 424 W. 49th N.Y.C.
Duplex 1650 Broadway N.Y.C.
Durham 310 Wilbert Wheeling, W. Va.
Dursion 928 N. Clark L.A., Cal.
Dyche 1309 Walnut Cincinnati, O.
Dynamic 1143 W. 17 St., Chicago
Dynasty 1650 Broadway N.Y.C.
Dzona 1370 Fifth N.Y.C.

E & E 8604 S. Maryland Chicago
E & M 2674 Steele Memphis, Tenn.
Eagle 7002 Fifth N.W., Wash. D.C.
Earl 2225 Fifth, N.Y.C.
Walter Earle 126 W. 49th N.Y.C.
East End 3329 W. 6th Fort Worth, Texas
East 926 E. Mc Lemore Memphis, Tenn.
East Side 2901 Nathan Memphis, Tenn.
Eastern 554 Fifth N.Y.C.
Eastwick 1332 Phila-Natl Bank Phila., Pa.
Ebb 4521 S. Western L.A., Cal.
Ebony Box 542 San Antonio, Texas
Eby 1650 Broadway, N.Y.C.
Ecema 6407 Camelia No. Hollywood, Cal.
Ec-lar 250 W. 57th N.Y.C.
E-D Music 1491 N. Vine Hollywood
Edco 201 W. 49th N.Y.C.
Edeejay 6381 Hollywood Blvd. Hollywood
Eden 1501 Broadway, N.Y.C.
Edgevine 1619 Broadway N.Y.C.
Edgewater 1425 No. Dearborn Chicago
Edi-Lou 200 West 57. N.Y.C.
Edlee 1453 N. Vine Hollywood
Edlock 1225 Sixth N.Y.C.
Edlon 1650 Broadway N.Y.C.
Edmy Box 4259 Phila. Pa.
Edsun 719 Harvard Burbank, Cal.
Edwina 789 Ponce De Leon Atlanta, Ga.
Edwood 4615 Bellview Cincinnati, O.
Effy-Lou 7 W. 45th N.Y.C.
Eftsee 161 W. 54th N.Y.C.
Efta 608 Fifth Ave. N.Y.C.
Egap 1270 Sixth N.Y.C.
Ejay 424 W. 49th N.Y.C.
Ek 187 Riverside Dr. N.Y.C.
Elco Box 2968 Hollywood
Eldee 33 W. 42nd N.Y.C.

"Global Mogull"
(FOR WORLD-WIDE REPRESENTATION)
IVAN MOGULL
1619 BROADWAY NEW YORK
CABLE: IMOGULL

BMI PUBLISHERS

Eldorado 1717 N. Vine Hollywood
 Electron 6920 Sunset Hollywood
 Elegant 140 W. 57th N.Y.C.
 Elenda 6223 Selma Hollywood
 Elite 4818 Avalon L.A., Cal.
 Elizabeth 8831 Sunset L.A., Cal.
 Elk 1322 S. 13th Phila., Pa.
 Ellen 3010 14th N.W. Wash. D.C.
 Elmhurst 1697 Broadway N.Y.C.
 Elmtree 1270 Sixth Ave., N.Y.C.
 Elsher 250 S. Broad Phila., Pa.
 Elvira 125 W. 45th N.Y.C.
 Elvitrue 306 S. 16th Wilmington, N.C.
 Embassy 240 W. 55th N.Y.C.
 Ember 832 Kendall Dr. Nashville, Tenn.
 Emcee 1795 Riverside Dr. N.Y.C.
 Emelda 1427 Carondelet St. New Orleans
 Emerald 5425 W. Division Chicago
 Emerson 725 Riverside Dr. N.Y.C.
 Emit 165 W. 46th N.Y.C.
 Emkay 1619 Broadway, N.Y.C.
 Emorey 1650 Broadway, N.Y.C.
 Emperor 1650 Bway N.Y.C.
 Enak 1697 Broadway, N.Y.C.
 End 1650 Broadway, N.Y.C.
 Englewood 6650 Sunset Hollywood
 English 801 17th Ave S., Nashville, Tenn.
 Enrica 1697 Broadway, N.Y.C.
 Enright 1070 Howard San Francisco
 Entertainment 575 Madison N.Y.C.
 Epps Box 4284 San Antonio, Texas
 Era 1065 Willow Glen Way San Jose, Cal.
 Ercolani 9614 Heather Road Beverly Hills, Cal.
 Eric 6425 Hollywood Blvd. Hollywood
 Ermont 800 Presido Ave., San Francisco
 Escapade 1650 Bway, N.Y.C.
 Esco 112 Nathan Road S.W. Atlanta, Ga.
 Escort 1724 1/2 W. 36th L.A., Cal.
 Esquire 400 Madison N.Y.C.
 Essay 238 S. Peck Dr. Beverly Hills, Cal.
 Essex 1619 Broadway N.Y.C.
 Esteem 488 Madison N.Y.C.
 Estella 235 W. 46th N.Y.C.
 Estey 5880 Hollywood Blvd. Hollywood
 Ethel Mae I and Schiller, Phila., Pa.
 Ettry 1619 Bway., N.Y.C.
 Eureka 115 E. 119th, L.A., Cal.
 Euterpe 4104 Witzel Dr. Sherman Oaks, Calif.
 Evar 5800 Third, L.A., Cal.
 Eve 700 S. Dearborn Chicago
 Evergreen 2001 Main Dallas, Texas
 Everlast 2294 8th, N.Y.C.
 Exbrook 9110 Sunset L.A., Cal.
 Excellorec 177 Third Ave. Nashville, Tenn.
 Exchange 119 W. 57. N.Y.C.
 Expansion 201 W. 49 N.Y.C.
 Explorer 239 Hillside Newark, N.J.
 Expo 4209 Parkmont Baltimore, Md.
 Ez-win 1681 Third N.Y.C.

Franklin 163 W. 57th N.Y.C.
 Frannan 8983 Sunset Blvd. Hollywood
 Fraum 11936 Burbank Blvd., N. Hollywood
 Frazier & Goodson 329 W. 60th L.A., Cal.
 Frederick 1323 S. Michigan Chicago
 Albert Edward Freeman 426 E. 58th N.Y.C.
 Fremart 1467 N. Vine Hollywood
 *Fremont 360 N. Michigan Chicago
 Friday Music 1549 N. Vine Hollywood
 Friendship 608 Fifth N.Y.C.
 Frigate 608 Fifth N.Y.C.
 Frisco 1140 N. Claiborne New Orleans, La.
 Frank L. Frish 2457 S. Central Park Chicago
 Frost 1631 Broadway N.Y.C.
 Fulton 530 Divisadero, San Fran., Cal.
 Fuqua 592 Farnsworth Detroit, Mich.
 Fury 5659 Heiskell Phila., Pa.

G & H 1610 Fairmount Phila., Pa.
 G and M 1220 S. Sunol Dr. L.A., Cal.
 G.G. 9460 Wilshire Beverly Hills, Cal.
 G-Note 1650 Broadway N.Y.C.
 Gabby 127 W. 70th St. N.Y.C.
 Gail Music Corp. 501 Madison, N.Y.C.
 Gala 55 W. 53rd N.Y.C.
 Gale & Gayles 250 W. 57. N.Y.C.
 Gallatin 9033 Wilshire, Beverly Hills, Cal.
 Gallery 850 Seventh N.Y.C.
 Al Gallico, 101 W. 55th St., N.Y.C.
 Gallo 8462 Sunset L.A., Cal.
 Galrek 756 Seventh Ave., N.Y.C.
 Gant 10606 Larchfield Dallas, Texas
 Garcliff 9808 Wilshire Beverly Hills, Cal.
 Garden of Allah 5548 S. Kildare, Chicago
 Garlock 475 Fifth N.Y.C.
 Garopa 3490 Wade L.A., Cal.
 Garpax Box 669 Hollywood
 Garrett 148 E. 47th N.Y.C.
 Gaslight 1650 Broadway N.Y.C.
 Gaviota 1515 Crossrds of World, Hollywood
 Gavy 915 Isabel L.A., Cal.
 Evelyn Gay 6544 Champlain Chicago
 Gay 1518 Pine, St. Louis, Mo.
 Gayjo 2526 W. Kiest Dallas, Texas
 Gaystar 1443 W. 64th, L.A., Cal.
 Geo-Clef 445 W. 50th N.Y.C.
 Geeting 117 17th Ave. So., Nashville, Tenn.
 Gezinslaw 480 Blecker, Mamaroneck, N.Y.
 Julius W. Geier 522 Fifth N.Y.C.
 Gele 3432 Mentone L.A., Cal.
 Genson 6425 Hollywood Blvd., Hollywood
 Gentry 140 W. 57th N.Y.C.
 Georgal 30 E. 60th N.Y.C.
 Georgette 16 W. 30th N.Y.C.
 Gerald 4308 N. Spaulding Chicago
 Gerson & Sullivan 743 Fifth N.Y.C.
 Ghana 5216 1/2 Calumet Chicago
 Giant 1617 N. El Centro Hollywood
 Gil 1650 Broadway N.Y.C.
 Gilbert 1619 Bway, N.Y.C.
 Johnny Giles 6563 Barton Hollywood
 Gil-Kay 1326 Telford Cincinnati, O.
 Gillian 325 W. 45th N.Y.C.
 Al Gilray 6369 Delongpre, Hollywood
 Gil-Tone 5537 Irving Phila., Pa.
 Glad 314 E. Eleventh Houston, Texas
 Glaser 145 7th Ave., Nashville, Tenn.
 Glasgow Music Box 3103 Dallas, Texas
 Glen Cove 200 W. 58th N.Y.C.
 Glenayre 6 East Lake Chicago
 Jonathan Glenn 57 W. 56th N.Y.C.
 Glenn-Regan 167 W. 57th N.Y.C.
 Glen-Ron 4729 N. Campbell Chicago
 Glenville 473 West End Ave., N.Y.C.
 Glenway 2308 W. 8th Cincinnati, O.
 Glenwood 1800 N. Argyle Hollywood
 Glick 1245 N. Vine Hollywood
 Glodis 1650 Broadway N.Y.C.
 Glo-Mac 6920 Sunset Blvd., Hollywood
 Gloreco 11558 La Salle Detroit, Mich.
 Glory 6421 Moore Dr. L.A., Cal.
 Glover 1697 Broadway N.Y.C.
 Glow 756 Seventh Ave. N.Y.C.
 Gobblers 7740 Mulholland L.A., Cal.
 Go-Go 11935 Bray Ave. L.A., Cal.
 Gold Cup 6920 Sunset Hollywood
 Gold Label 565 Fifth N.Y.C.
 Gold Tone 150 W. 46 N.Y.C.
 Goldhand 1240 Hill Dr. L.A., Cal.
 Golden Gate 48 W. 48th N.Y.C.
 Jo Golden 101 S.W. 66th Miami, Fla.
 Golden Key 3456 Flovd Terrace L.A., Cal.
 Golden Rule 6353 Indiana Chicago
 Golden State Box 115 Madison, Tenn.
 Golden Tone Box 38502, Hollywood
 Golden Tune 12661 Tuller, Detroit, Mich.
 Golden West Melodies 1556 N. La Brea, Holly-wood
 Golden World 15004 Mack Ave. Detroit, Mich.
 Gold-Ridge 1556 N. La Brea Hollywood
 Gollatz 54 W. Randolph Chicago
 Good Songs 150 W. 55th N.Y.C.
 Goose 3415 McKinley L.A., Cal.
 Gopam 119 W. 57th N.Y.C.
 Gopus 48 W. 48th N.Y.C.
 Gordon & Lefleur 66 W. 87th N.Y.C.
 Gordon 408 N. Rodeo Dr. Beverly Hills, Cal.
 Gorham 470 West End Ave., N.Y.C.
 Gorjay 335 W. 84th N.Y.C.
 Gospel 1619 Broadway N.Y.C.
 The Gospel Clef 320 Broadway N.Y.C.
 Gospeltone 1001 Capitol Access Rd., Baton Rouge, La.
 Gotham 2 W. 46th N.Y.C.
 Gotopro 521 W. 57 St. N.Y.C.
 Gott 101 W. 55th N.Y.C.
 Governor 15022 Ventura, Sherman Oaks, Cal.
 Gower 711 Fifth N.Y.C.
 Gralow 60 W. 46th N.Y.C.
 Granada 200 W. 57th N.Y.C.
 Grandye 117 17th Ave. S., Nashville, Tenn.
 Grange 831 S. Wabash, Chicago
 Granite 1651 Cosmo Hollywood
 Granson 1608 Argyle Hollywood
 Grant 1650 Broadway N.Y.C.
 Greenleaf Music 1619 Broadway N.Y.C.
 Gregmark 1610 N. Argyle Hollywood
 Greg-Moore 79 W. Monroe Chicago
 Greta 1619 Broadway N.Y.C.
 Greyco 640 Fifth N.Y.C.
 Griffith 608 Fifth Ave. N.Y.C.
 Grille 617 Exchange Bldg., Nashville, Tenn.
 Groove 43 W. 61st N.Y.C.
 Groovesville 2452 Calvert Detroit, Mich.
 Groton 444 Madison Ave., N.Y.C.
 Guild 2511 Mayberry St., L.A., Cal.
 Guitar 6515 Sunset Blvd. H'wood
 Morris Gurlek 1631 Broadway, N.Y.C.
 Dan Guy 5607 Melrose Hollywood
 Gyro 873 Beecher Cincinnati, O.

F.A.A. 5019 Normanide L.A., Cal.
 F.M.E. 13842 Robson, Detroit, Mich.
 Fab 54 W. Randolph Chicago
 Fabor 2609 W. Olive Burbank, Cal.
 Fabulous 1320 Vine Phila., Pa.
 Fairbanks-Mellin 1650 Broadway N.Y.C.
 Fairfield 916 Kearny San Francisco
 Fairmount 1200 Walnut Phila., Pa.
 Fairview 511 Fifth N.Y.C.
 Faith 2031 Tennessee Dallas, Texas
 Fall River 200 W. 57th N.Y.C.
 Falstaff 7966 Beverly Blvd L.A., Cal.
 Fann 5880 Hollywood Blvd., Hollywood
 Farmdale 4905 Gentry, No. Hollywood
 Faro 5004 Melrose, Hollywood
 Farout 64 E. 55th N.Y.C.
 Fashion 844 Thomas Memphis, Tenn.
 Fast 271 W. 125th N.Y.C.
 Ed Fay 4934 S. Wilton Place L.A., Cal.
 Fayhill 1650 Broadway N.Y.C.
 Fearless 4421 Van Horne, L.A., Cal.
 Feather 292 Madison N.Y.C.
 February 18 E. 22nd N.Y.C.
 Fee Bee 4517 Wainwright Pitts., Pa.
 Fellows 1018 N. Watkins, Memphis, Tenn.
 Felsted 539 W. 25th N.Y.C.
 Fergus 18100 Greenlawn, Detroit, Mich.
 Fern 1650 Broadway N.Y.C.
 Ferncliff 1829-12th St. N.W. Wash., D.C.
 Fernwood 1404 Hull St. Norfolk, Va.
 Jose Ferrer 875 Park N.Y.C.
 Ft-Del 305 W. 52nd N.Y.C.
 Fidelity 5189 St. Antoine, Detroit, Mich.
 Fiesta Box 2471 Hollywood
 Fifty Third Street 315 W. 53rd, N.Y.C.
 Figure 1650 Broadway N.Y.C.
 Film & TV. 11860 Dona Dorotea Dr. Studio City, Cal.
 Finch Box 48 Cincinnati, O.
 Fine Arts 1425 Broadway N.Y.C.
 Fine Songs 1501 Bway N.Y.C.
 Finnie 2078 Calvert, Detroit
 Fire 565 Fifth N.Y.C.
 Firefly 1674 Broadway N.Y.C.
 First Award 10724 Bloomfield St. N. H'wood, Calif.
 Flair 9317 W. Wash. Blvd., Culver City, Cal.
 Flaks 511 Fifth N.Y.C.
 Flame 2611 E. 13th Brooklyn
 Flamingo Box 1732, Hollywood, Cal.
 Flanagan 1740 B'way, N.Y.C.
 Ray Fleming 251 W. 42 St. N.Y.C.
 Fleet 1323 S. Michigan Chicago
 Flick 18559 Ryan Rd. Detroit, Mich.
 Flip and Skip 41 St. Nicholas Terrace, N.Y.C.
 Flipside 1607 N. El Centro Hollywood
 Florence 4215 W. Fifth Chicago
 Florida 1650 Broadway, N.Y.C.
 Floridian 407 Lincoln Road Miami Beach, Fla.
 Folk Songs 12021 1/2 Otsego, N. Hollywood
 Folkways 10 Columbus Circle, N.Y.C.
 Footlight 729 Seventh N.Y.C.
 Ford 132 Nassau N.Y.C.
 Fore-Site 6365 Selma Hollywood
 Formation 324 W. 84th St. N.Y.C.
 Forrest Hills 1607 Hawkins Nashville, Tenn.
 Forshay 1631 Broadway, N.Y.C.
 Forty-Four 235 E. 45th N.Y.C.
 Fountainhead Box 1223, N.Y.C.
 Four Jays 9425 Sunset, Beverly Hills, Calif.
 Four Saints 1701 16th Ave., So. Nashville, Tenn.
 Four Star 1556 N. La Brea Hollywood
 Four Star Television 4030 Radford Ave., No. Hollywood
 Wallace-Fowler 1556 No. La Brea, Hollywood
 Kim Fowley 6000 Sunset Blvd., Hollywood
 Ray Fox Music 1430 Spruce Phila., Pa.
 Francapp 401 Broadway N.Y.C.
 Franjo 1650 Broadway, N.Y.C.

CONGRATULATIONS TO CASH BOX

on 22nd Anniversary



MAHALIA JACKSON

Current Best Seller Album

"LET'S PRAY TOGETHER"

COLUMBIA RECORDS

*Jimmie
Rodgers*

CURRENT:

"THE WORLD I USED TO KNOW"

DOT #16595

JUST COMPLETED:

"BACK DOOR TO HELL"

20th CENTURY-FOX

PERSONAL MANAGEMENT

Gabbe-Heller

233 So. Beverly Dr.
Beverly Hills, Calif.



BMI PUBLISHERS

ELVIS PRESLEY Elvis Presley Music, Inc./Raielgh Music, Inc.	SUCH A NIGHT RCA VICTOR
ELVIS PRESLEY Gladys Music, Inc.	NEVER ENDING RCA VICTOR
RONETTES Hill & Range/Mother Bertha	DO I LOVE YOU PHILLES
CILLA BLACK Hill and Range Songs, Inc.	YOU'RE MY WORLD CAPITOL
DARLENE LOVE Hill and Range Songs, Inc.	"HE'S A" QUIET GUY PHILLES
BRENDA LEE Hill & Range, Ron Bre	WHEN YOU LOVED ME DECCA
BILLY J. KRAMER Rambalero Music, Inc.	LITTLE CHILDREN IMPERIAL
RAY CHARLES Progressive Music, Inc.	A TEAR FELL ABC PARAMOUNT
RAY CHARLES Hill and Range Songs, Inc.	NO ONE TO CRY TO ABC PARAMOUNT
DARLENE LOVE Hill and Range Songs, Inc.	STUMBLE AND FALL PHILLES
THE HOLLIES Rambalero Music, Inc.	HERE I GO AGAIN IMPERIAL
AL HIRT Hill and Range Songs, Inc.	POUPEE BRISEE RCA VICTOR
THE ANIMALS Progressive Music, Inc.	TALKIN' BOUT YOU MGM ATLANTIC
RAY CHARLES	
DEE DEE SHARP Hill & Range/Sheiros	HE'S NO ORDINARY GUY CAMEO
MILLIE SMALL Progressive Music, Inc.	WHAT AM I LIVING FOR SMASH
P. J. PROBEY Ross Jangnickel, Robbins	HOLD ME LONDON
TOMMY HUNT Bellinda, Ltd.-U.S. Songs	I JUST DON'T KNOW WHAT TO DO WITH MYSELF SCEPTER
LOU JOHNSON Ross Jangnickel	(THERE'S) ALWAYS SOMETHING THERE TO REMIND ME BIG HILL
	THE ABERBACH GROUP 1619 Broadway, New York, N. Y.

Gyurik 232 W. 48th St., N.Y.C.
H & K 119 W. 57th N.Y.C.
H & L 1631 Broadway N.Y.C.
H & W 2817 W. Pico L.A., Cal.
H. E. G. 1107 N. El Centro Hollywood
Ha-So 13938 Vanowen, Van Nuys, Calif.
Hackney 629 Waveland Chicago
Haimish 1607 Vista Del Mar, Hollywood
Frank J. Halama 2346 W. Thomas, Chicago
Halbrook 1697 Broadway N.Y.C.
Hall Clement 888 Pearl St., Beaumont, Texas
Hall of Fame Box 921 Beverly Hills, Cal.
Hallie 4736 Sencola N. Hollywood
Hal-Rudd 1607 El Centro Hollywood
Hama and Rhodes 2339 So. Coats, Los Angeles
Hamblen 7740 Mulholland Dr., L.A., Cal.
Hambone 2885 W. 14th Cleveland, O.
Hammock 948 N. 4th Knoxville, Tenn.
Hampton 136 W. 52nd N.Y.C.
Hand Bennie Dillon Bldg., Nashville, Tenn.
Hannibal Box 232 N.Y.C.
Happy Hearts 1619 Broadway N.Y.C.
Hara 632 Madison Memphis, Tenn.
Har-Bock 8715 W. 8rd L.A., Cal.
Harco 149 W. 48th N.Y.C.
Louis Hardin 101 W. 44th N.Y.C.
Franck Harding 136 W. 52nd N.Y.C.
Harlan 1332 Phil. Nat. Bank Bldg. Phila, Pa.
Harlequin 505 Ardmore Dr. Minneapolis, Minn.
Harley 3432 Mentone L.A., Cal.
Harold & Dimple 1241 W. 60th L.A., Cal.
Harold 442 W. 57th N.Y.C.
Harper & Brothers 49 E. 33rd N.Y.C.
Harris & Vavrin 54 W. Randolph Chicago
Harrose 12626 Kling N. Hollywood
Hartdale 2 W. 45th N.Y.C.
Alan Hartwell 825 Madison N.Y.C.
Harvard 1619 Broadway N.Y.C.
Harvey 1518 No. Gower, Hollywood
Hastings 1540 Broadway N.Y.C.
Hawaii Revue Studios, Universal City, Cal.
Hawk 1733 Broadway N.Y.C.
Haymarket 6515 Sunset Hollywood
Lee Hazlewood 6515 Sunset Hollywood
Heatherfield 1697 Broadway N.Y.C.
Heatherton 853 Seventh Ave., N.Y.C.
Hebraica-Glantz 156 W. 44th St. N.Y.C.
Heigh-Ho 507 Fifth Ave., N.Y.C.
Heiress 1631 Broadway, N.Y.C.
Helios 1619 Broadway, N.Y.C.
Hemlock Box 2243 Nashville, Tenn.
Henderson 125 Windemere Rd., Staten Island, N.Y.
Hennessey 1650 Broadway, N.Y.C.
Henry 25 W. 56th N.Y.C.
Henry-Wade 3941 Woodlawn Dr. Nashville, Tenn.
Herb-Hunt 1032 Fourteenth Ave. N., Nashville, Tenn.
Herb-Mor 1545 No. Las Palmas, Hollywood
Ray Herbert 1650 B'way, N.Y.C.

Hercules 1270 Sixth N.Y.C.
Hermes 6408 1/2 Hollywood Blvd. Hollywood
Hermosa 8715 W. Third L.A., Cal.
Dolph Hewitt 1230 W. Washington, Chicago
Ersel Hickey 1619 Broadway N.Y.C.
Hickory Lake 905 16th Ave, Nashville
Hidden Valley 292 Madison N.Y.C.
Hidle 1600 N. La Brea Hollywood
High Mountain 226 7th Ave, Nashville
Higbridge 816 Kearney San Francisco
Hi-Hoss 1697 Broadway N.Y.C.
Hildale 14801 Piedmont, Detroit, Mich.
Hiddy 1650 Broadway N.Y.C.
Hill and Range 1619 Broadway N.Y.C.
Mary Hill 8500 Fayette, Phila. Pa.
Hillart 2854 W. Pico L.A., Cal.
Hillery 1481 N. Vine Hollywood
Hillbilly 14 E. 77th N.Y.C.
Hilliard 1717 N. Highland Hollywood
Hillsboro Box 275 Nashville, Tenn.
Hillside 1626 No. Vine Hollywood
Hill-Town 628 Exchange Bldg. Nashville Tenn.
Hi-Lo 639 Madison Memphis, Tenn.
Hilton-Gregg 1651 Cosmo Hollywood
Hi-Mi 7750 S. Calumet Chicago
Hinds, Hayden & Eldredge 589 Fifth, N.Y.C.
Hinkle 1040 N. Las Palmas Hollywood
His 19273 Warrington, Detroit, Mich.
Hit Tunes 4211 Madison Culver City, Cal.
Hi-Tone 1733 Broadway N.Y.C.
Hits of Tomorrow Box 841, Hammond, Ind.
Hitville 1697 Broadway N.Y.C.
Hob 111 Mack Detroit, Mich.
Hoffman House 1549 N. Vine Hollywood
Hollenden 1631 Broadway N.Y.C.
Hollis 10 Columbus Circle, N.Y.C.
Holly House 1321 W. Seventh Clovis, N.M.
Hollycrest 3058 Hollycrest Pl., Hollywood
Hollyvale 1607 El Centro, Hollywood
Hollyvine 8597 Appian Way Hollywood
Hollywood Star 557 N. Kenmore, L.A., Cal.
Homar 3725 Woodward Detroit, Mich.
Hood 12251 Crewe, N. Hollywood
Hopewell 1619 Broadway N.Y.C.
Horizon 1619 B'way, N.Y.C.
Horn 962 N. Ardmore Hollywood
Sampson Horton 1697 Broadway N.Y.C.
House of Fior 6365 Selma Hollywood
House of Fortune 6557 Barton Hollywood
House of Sound 130 S. Broad L.A., Cal.
Jack Howard 2733 Kensington, Phila, Pa.
Hullabaloo 6223 Selma Hollywood
Hummingbird 1612 Vista Del Mar Hollywood
Roes Hunter 250 N. Canon Dr. Beverly Hills, Cal.
Husky 806 16th Ave. S., Nashville, Tenn.
Hut P.O. Box 6 Memphis 4, Tenn.
Hutchinson 119 W. 57th N.Y.C.

Johnstone-Montei 6087 Sunset Hollywood
Joi-See 1717 N. Vine Hollywood
Joli 1619 Broadway N.Y.C.
David Jones 345 W. 58th N.Y.C.
Joni 1449 S. Michigan Chicago
Jon-Jay 1619 Broadway N.Y.C.
Jonware 515 Madison N.Y.C.
Kappy Jordan 575 West End N.Y.C.
Josette 1207 E. 53rd Chicago
Joshua 60 W. 57th N.Y.C.
Joslow 131 South Croft, Los Angeles
Jot 2203 Spruce Phila, Pa.
Jowcol 120 E. 56th N.Y.C.
Jovall 1435 Huffine Nashville, Tenn.
Joyce 6087 Sunset Hollywood
Judge 232 W. 48th N.Y.C.
Judge 525 Lexington N.Y.C.
Judson 1650 Broadway N.Y.C.
Judy-Jim 2712 Hartford Dr. Nashville, Tenn.
Julie 120 W. 57th N.Y.C.
Julmer 521 Fifth N.Y.C.
Juno 6734 1/2 Selma Hollywood
Just 35 W. 45th N.Y.C.
Justis 639 Madison, Memphis, Tenn.

K and G 200 W. 57th N.Y.C.
K & S 1740 Broadway N.Y.C.
K-M 19 E. 53rd N.Y.C.
Kags 6425 Hollywood Blvd Hollywood
Kale-Nelson 118 W. 57th St., N.Y.C.
Kalin 333 E. 34th N.Y.C.
Kalith 1619 Broadway, N.Y.C.
Kam 410 Park, N.Y.C.
Kamar Box 115, Madison, Tenn.
Kampus 616 S. Michigan, Chicago
Les Kangas 7902 Dewey, San Gabriel, Cal.
Kansoma 6418 Camrose Ter., Bethesda, Md.
Kapa 3232 Clairmount, Detroit, Mich.
Kapan 1485 N. Vine, Hollywood
Kari 3380 Pasadena, Detroit, Mich.
Karlan 1449 S. Michigan, Chicago
Karyn Helene 507 Fifth, N.Y.C.
Katrina 1970 Lauretta, Memphis, Tenn.
Kavelin 7250 Beverly, L.A., Cal.
Kayak 207 E. 31st., N.Y.C.
Kaybee 9100 Sunset, Hollywood
Kayro, Revue Studios., Universal City, Cal.
Keble 1501 Broadway, N.Y.C.
Keel 1695 Broadway, N.Y.C.
Keetch, Caesar & Dino 1650 B'way, N.Y.C.
Keg 12762 Sherman Way, N. Hollywood
Kelco Inc. 250 W. 57th., N.Y.C.
Kelly 20 E. Jackson, Chicago
Pete Kelly 4024 Radford, No. Hollywood
Kemo 6087 Sunset, Hollywood
Kemp 1165 Broadway, N.Y.C.
Kempto 2 W. 45th St., N.Y.C.
Ken Marlow 617 Exchange Bldg., Nashville, Tenn.
Kendall 7732 Claremont Dr., Dallas, Texas
Kenmar 617 Exchange Bldg., Nashville, Tenn.
Kennel 2218 S. 19th, Phila., Pa.
Kennecott 1650 Broadway, N.Y.C.
Kenneth 4538 1/2 Russel, Hollywood, Cal.
Kenny 1674 Broadway, N.Y.C.
Ken-Rick 4965 Bruce, Beaumont, Texas
Kensington 1501 Broadway, N.Y.C.
Kenson 200 W. 57th., N.Y.C.
Kentucky 1619 Broadway, N.Y.C.
Kenwood 1619 Broadway, N.Y.C.
Bob Kerr 1270 6th., N.Y.C.
Ketchy 1697 Broadway, N.Y.C.
Keva 604 Exchange Bldg., Nashville, Tenn.
Keystone 1619 Broadway, N.Y.C.
Kildare 35 E. Wacker Dr., Chicago, Ill.
Kit 150 W. 55th., N.Y.C.
Kilynn 392 Central Park W., N.Y.C.
Kimberly 686 W. 246th., Riverdale, N.Y.
King Ring 150 W. 55th., N.Y.C.
Kingswood 1525 McGavock St. Nashville
Jack Kinney 3349 Cahuenga Blvd., Hollywood
Kips Bay 157 W. 57th., N.Y.C.
James E. Kirchstein 123 Water., Sauk City, Wis.
Kismet 131 W. 28th., N.Y.C.
Klick 4828 Greenville Ave., Dallas, Texas
Klive 6425 Hollywood, Hollywood
Knightsbridge 1650 B'way, N.Y.C.
Buddy Knox 6920 Sunset, Hollywood
Knox 639 Madison, Memphis, Tenn.
Koe-Gray 2037 W. 79 L.A., Cal.
Konvan 8605 So. Bennett, Chicago
Kooba 45 W. 45th., N.Y.C.
Koolwood 125 Addison, Chicago
Koss 6012 1/2 Eleanor, Hollywood
Kostate 119 W. 57th., N.Y.C.
Kram 836 E. 63rd., Chicago
Kreg-Lincoln 1626 North Vine, Hollywood
Kryder 1790 Broadway, N.Y.C.

L. and J. 527 E. 63rd Street, Chicago
La Bina 12 W. Garfield, Chicago
La Clave 1920 Chestnut, Phila., Pa.
Lennie La Cour 3330 N. Lake Shore Dr., Chicago
Edward La Mont 3254 W. Grace, Chicago
Label 6500 Yucca, Hollywood
Labeth 185-40 Ilion, St. Albans, L.I. N.Y.
Labonte 6223 Melrose L.A., Cal.
Lach 6223 Selma, Hollywood
Ladnardet 101 W. 55 St., N.Y.C.
Ladnor 1650 Broadway, N.Y.C.
Laine-Simms 8983 Sunset., Hollywood
Lakal 6087 Sunset, Hollywood
Lake Erie 2259 Brush Rd., Cleveland, O.
Lakeside 8736 Sunset Blvd., L.A., Cal.
Lamaja 4159 S. Ellis, Chicago
Lana 1650 Broadway, N.Y.C.
Lancaster 806-16th Ave. S., Nashville, Tenn.
Lancelot, 6515 Sunset, Hollywood
Lancer 1314 Helleman St. Phila., Pa.
Lanco 6636 Hollywood Blvd., L.A., Cal.
Land Mark, 172 S. Military, Detroit, Mich.
Land-Den Box 8218, Memphis, Tenn.
Lanfair 1501 S. Wooster, L.A., Cal.
Langley 101 W. 55th., N.Y.C.
Lanier 1225 Sixth, N.Y.C.
Lansdale 1023 N. 67 St., Phila., Pa.
Lar Jan 2817 West Pico, L.A., Cal.
Lar-Bell 9110 Sunset, L.A., Cal.
Larco 1650 Broadway, N.Y.C.
Laredo 1001 N. Lincoln, Burbank, Cal.
Lark 1650 Broadway, N.Y.C.
Larrabee 6381 Hollywood Blvd., Hollywood
Larrah Box 3368, El Paso, Texas
Lash 1326 Kerper, Phila., Pa.
Lasker 3300 Lake Shore Dr, Chicago
Lasso 1306 S. Garnet, Phila., Pa.

"The highlight of HILDEGARDE's performance was a "think" piece that stilled the audience in reverent silence.

This is "Peace and Harmony," fresh from the New York World's Fair and just waxed on 45 rpm by Hildegard. It is gorgeous in musical texture and stirring in lyrics.

On first hearing it gives the same spiritual impact as "God Bless America" did when it came on the scene some decades ago."

by Mary Jose
COLUMBUS STAR
Columbus, Ohio

"PEACE AND HARMONY" by HILDEGARDE

words by Gladys Shelly music by Ray Ellis

SPiral RECORD CORP.

New York 21, N.Y.
LO 3-1992
CONTACT SOL ABRAHMS

BMI PUBLISHERS

Lestar 1549 N. Vine St., Hollywood
 Laean 12044 Chandler, No. Hollywood
 Lava 2102 W. 24th, L.A., Cal.
 Laval (BMI Canada)
 Lavalier 1556 No. La Brea, Hollywood
 Tony Lavelli 13 E. 55th, N.Y.C.
 Lawana 2549 S. Spaulding, L. A. Cal.
 Lawn 4008 S. Ellis, Chicago
 Le Bill Box 11152, Fort Worth, Texas
 Le Rage 1733 Broadway, N.Y.C.
 Le Rue 6404 Hollywood Blvd., Hollywood
 Leolan 618 S. Glenwood Pl., Burbank, Cal.
 Ernie Lee 36 E. Fifth, Cincinnati, O.
 Jay Lee 1650 Broadway, N.Y.C.
 Lee-Te 118 W. 57th, N.Y.C.
 Lee-Wall 157 W. 57th, N.Y.C.
 Pinky Lee 262 N. Crescent Dr., Beverly Hills, Calif.
 Legion 1650 Broadway, N.Y.C.
 Leisure 5890 Hollywood Blvd., Hollywood
 Lejean 8110 Mayflower, Maywood, Cal.
 Lendrof 2105 N. Springfield, Chicago
 Lenelle 203 N. Wabash, Chicago
 Lenmar 6757 Hollywood Blvd., Hollywood
 Lenner 16085 Warwick Rd., Detroit, Mich.
 Lenoir 1538 E. 62 St., Los Angeles
 Lenson 781 7th Ave., N.Y.C.
 Leopard 1650 Broadway, N.Y.C.
 Lesay 1650 Broadway, N.Y.C.
 Levington 157 W. 57th, N.Y.C.
 William L. Lewis 2540 W. Pico Blvd., L.A., Cal.
 Lido 6266 Sunset, Hollywood
 Lighthouse 1650 Broadway, N.Y.C.
 Lightning 1248 S. Berendo, L.A., Cal.
 Li-Hess 1630 Broadway, N.Y.C.
 Liletta 5328 S. Central Ave., Los Angeles
 Lillian 2707 W. Pico, L.A., Cal.
 Lilly-Jo 2065 Union, Memphis, Tenn.
 Liltone 485 Madison, N.Y.C.
 Lily 1501 Broadway, N.Y.C.
 Limax 618 S. Ridgeley Dr., L.A., Cal.
 Limro 1523 W. Flournoy, Chicago
 Linco Public Sq., Fayetteville, Tenn.
 Linden 1650 Broadway, N.Y.C.
 Linduane 240 Central Park S., N.Y.C.
 Harry Link R.F.D. New Hyde Park, L.I., N.Y.
 Lion 2809 Erastus, Houston, Texas
 Lisa 9010 Roselawn, Detroit, Mich.
 Lisart 6626 Sunset, Hollywood
 Litchfield 6533 Hollywood Blvd., Hollywood
 Little Darlin' 7947 Fareholm Dr., L.A., Cal.
 Little Dipper 1631 Broadway, N.Y.C.
 Little M Box 73542, L.A., Los Angeles 3, Cal.
 Little Star Box 26141, Dallas, Texas
 Lizann 8983 Sunset, Hollywood
 Lloyd and Logan 608 Fifth, N.Y.C.
 Loadstone, 163 Orizaba, San Francisco, Calif.
 Lobar Music 155 W. 46th, N.Y.C.
 Lochrae 485 Madison, N.Y.C.
 Locust 11 So. 56th, Phila., Pa.
 Lode 812-A N. Hobart, Hollywood

Lois 1540 Brewster Cincinnati, O. 146 W. 54th, N.Y.C.
 Lola 457 W. 45th, N.Y.C.
 Lollipop 225 W. 36 St., N.Y.C.
 Lomer 25 Central Park West, N.Y.C.
 Lo-Mill 9224 Figuero, L.A., Cal.
 Londonderry 275 W. 4th St., N.Y.C.
 Lonesome Pine Box 11, Vienna, Va.
 Lonette 6515 Sunset, Hollywood
 Longbow 1560 N. La Brea, Hollywood
 Longhorn 1902 Leeland, Houston, Texas
 Lonnie 45 W. 39th, N.Y.C.
 Lonzo and Oscar Box 64, Hendersonville, Tenn.
 Loom 200 W. 57th, N.Y.C.
 Lorelei 124 N. Naomi, Burbank, Cal.
 Lorin 1750 N. Vine, Hollywood
 Loring 1048 No. Carol Dr., L.A., Cal.
 Lorob South Road, Harrison, N.Y.
 Lorrac 6517 Brushton, L.A., Cal.
 Lost 1619 Broadway, N.Y.C.
 Loubarry 119 W. 57th, N.Y.C.
 Loudwi 6331 Hollywood Blvd., Hollywood
 Lovelane 15794 Steel, Detroit, Mich.
 Low-Ab Box 9687, Atlanta, Ga.
 Lowery Box 9687, Atlanta, Ga.
 Low-Ja Box 9687, Atlanta, Ga.
 Low-Twi Box 9687, Atlanta, Ga.
 Loyal 10410 Lagrange, L.A., Cal.
 Lucky Hit 511 Fifth, N.Y.C.
 Davon 2101 Ivar, Hollywood
 Luetta 156 W. 44th, N.Y.C.
 Lu-Mar 4755 S. Kenneth, Chicago
 Lupal 501 Madison, N.Y.C.
 Lupine 2930 Boston Blvd., W. Detroit, Mich.
 Lu-Tal 2605 Niles Street Bakersfield, Cal.
 Luther 200 East End Ave., N.Y.C.
 Lux 1619 Silverlake, L.A., Cal.
 Lyco 3903 Olive, St. Louis, Mo.
 Lycoming 101 W. 55th, N.Y.C.
 Lynbrook 105-24 63rd Dr., Forest Hills, N.Y.
 Kenny Lynch 1619 B'way, N.Y.C.
 Lynd 160 W. 46th, N.Y.C.
 Lyndale 101 W. 55th, N.Y.C.
 Lyneve Lewis Tower, 15th & Locust, Phila., Pa.
 Lynlou 1270 Sixth, N.Y.C.
 Lynn 100 W. 42, N.Y.C.
 Ly-Rann 4916 Franklin Rd., Nashville, Tenn

M.J.Q. 881 Tenth, N.Y.C.
 MRC 35 E. Wacker Dr., Chicago
 MS 2017 No. Argyle, L.A., Cal.
 Mable 535 W. 44th, N.Y.C.
 Mac-Avery 1697 Broadway, N.Y.C.
 Macklin 1610 Camden, L.A., Cal.
 Macmar 3051 Kingston, Memphis, Tenn.
 Madchen 157 W. 57th, N.Y.C.
 Maddin 2426 Silverlake, L.A., Cal.
 Madelon 5607 Melrose, Hollywood
 Maestro 1467 N. Vine, Hollywood
 Magdon 1040 N. Las Palmas, Hollywood
 Maggie 1650 Broadway, N.Y.C.

Magic Circle 604 Commercial Bldg., Shreveport, La.
 Magnifico 151 Gertrude Rd. Mamaroneck, N.Y.
 Magnolia 14155 Magnolia, Van Nuys, Cal.
 Main 589 Fifth, N.Y.C.
 Main Street 322 W. 48th, N.Y.C.
 Major Melodies 1441 Broadway, N.Y.C.
 Major Minor 110 W. 55th, N.Y.C.
 Mal-Che 35-51 85th, Jackson Heights, N.Y.
 Malcom 1776 Broadway, N.Y.C.
 Malibu 10756 Wellworth, L.A., Cal.
 Mall 427 S. Broad, Phila., Pa.
 Malver 424 W. 49th, N.Y.C.
 Mamaleen 1800 N. Argle, Hollywood
 Management 200 W. 57th, N.Y.C.
 Manger 200 West 67th St., N.Y.C.
 Manheim 146 E. 57, N.Y.C.
 Manistee 9110 Sunset, L.A., Cal.
 Manna 1595 Crossroads Of World, Hollywood
 Manncy 1 E. 42nd, N.Y.C.
 Mansfield 1023 S. Mansfield, Los Angeles
 Manu 415 W. 52nd, N.Y.C.
 Maple Leaf 1650 Broadway, N.Y.C.
 Mar Cal 42 W. 76th, N.Y.C.
 Marathon 1607 N. El Centro, Hollywood
 Maravilla 6277 Selma, Hollywood
 J. T. Marble 1650 Broadway, N.Y.C.
 Marcel Box 19581, L.A., Cal.
 Marcella 20 W. Alexandrine, Detroit 1, Mich.
 Marchester 250 S. Broad, Phila., Pa.
 Marc-Jean 8831 Sunset, L.A., Cal.
 Marcus 1600 N. La Brea, Hollywood
 Mardon 6367 Selma, Hollywood
 Mareah 3303 E. 55th, Cleveland, O.
 Marfan 1619 Broadway, N.Y.C.
 Margaret 1650 Broadway, N.Y.C.
 Margie Carol 2534 W. Pico, L.A., Cal.
 Margol 155 W. 46th, N.Y.C.
 Maricana 713 Eighteenth Ave., Nashville, Tenn.
 Marielle 119 W. 57th, N.Y.C.
 Marigold 35 W. 53rd, N.Y.C.
 Marizona 713 18th Ave., Nashville, Tenn.
 Mariay 317 Broadway, N.Y.C.
 Mark Nine 1900 5th Ave., N.Y.C.
 Markham 408 N. Rodeo Dr., Beverly Hills, Cal.
 E. B. Marks 136 W. 52nd, N.Y.C.
 Marla 34 Leroy St., Tenafly, N.J.
 Marlane 52 Remsen Rd., Great Neck, N.Y.
 Marlboro 1619 Broadway, N.Y.C.
 Marlinda 27 Stegman Pl., Jersey City, N.J.
 Marilyn 550 Fifth, N.Y.C.
 Marmaduke, 8 & 48th, N.Y.C.
 Marna 12333 Ventura, Studio City, Cal.
 Marneshek 1650 Broadway, N.Y.C.
 Mar-Nick 1320 Vine, Phila., Pa.
 Marpat 200 W. 57th St., N.Y.C.
 Mar-Pet 1814-22 S. 11th, Phila., Pa.
 Marsal 518 2nd, Phila., Pa.
 Marsh 14637 Huston, Sherman Oaks, Cal.
 Marshall 655 Fifth, N.Y.C.
 Martel 24 Terrace Dr., Huntington Station, L.I., N.Y.

Martin & Morris 4315 Indiana, Chicago
 Troy Martin, James Robertson, Seventh Ave. No., Nashville, Tenn.
 Martrick 350 Madison, N.Y.C.
 Marty's 713 18th Ave., Nashville, Tenn.
 Marvelle 408 W. 57th, N.Y.C.
 Mary 3456 Floyd Terrace, L.A., Cal.
 MaryJune 7165 Sunset, Hollywood
 Maryland 5415 Lynview, Baltimore, Md.
 Mason & Dixon 1557 W. 123rd, L.A., Cal.
 Massa 112 E. Walton Pl., Chicago
 Massarella 2749 S. Archer, Chicago
 Masterclassics 1529 N. Brood St., Phila.
 Masterworks 240 Cherokee Rd., Nashville, Tenn.
 Matador 768 Eleventh, N.Y.C.
 Mataram 4348 Lockwood, L.A., Cal.
 Maureen 1697 Broadway, N.Y.C.
 Maverick Box 669, Hollywood
 Maxine 1650 Broadway, N.Y.C.
 Ray Maxwell 1800 N. Argyle, Hollywood
 Mayco 225 Broadway, N.Y.C.
 Maygar 165 West End Ave., N.Y.C.
 Mayhew 8 E. 48th, N.Y.C.
 May-Loo 6087 Sunset, Hollywood
 Maytime 6087 Sunset, Hollywood
 Maywood 5499 Lime, Long Beach, Cal.
 Maze 6064 Hollywood, Hollywood
 Mazzan 1321 S. Michigan, Chicago
 McClellan 1650 Broadway, N.Y.C.
 McClure 6526 Selma, Hollywood
 Walter Brownie McGhee 254 E. 125, N.Y.C.
 Jack Meakin 3338 Waverly Dr., Hollywood
 Medal 234 W. 56th, N.Y.C.
 Media 211 W. 58th, N.Y.C.
 Melba 200 W. 54th, N.Y.C.
 Mel-Hi 1650 Broadway, N.Y.C.
 Helhouse 119 W. 57th, N.Y.C.
 Melinda 60 W. 68th, N.Y.C.
 Melissa 1637 Vista Del Mar, Hollywood
 Robert Mellin 1650 Broadway, N.Y.C.
 Mellow 1650 Broadway, N.Y.C.
 Melmar 3017 Vista, Phila., Pa.
 Mel-Mat 215 Davis, Taylor, Texas
 Melody Lane 1619 Broadway, N.Y.C.
 Melody Trails 10 Columbus Circle, N.Y.C.
 Melotone Box 3194, N.Y.C.
 Melva 2148 S. St. Louis, Chicago
 Memo 157 W. 57th, N.Y.C.
 Merc-Del 31 W. Illinois, Chicago
 Mercedes 1554 N. Gower, Hollywood
 Merge 136 E. 57th, N.Y.C.
 Meridian 31 W. 54th, N.Y.C.
 Mermaid 200 W. 57th, N.Y.C.
 Merrick 237 W. 51st, N.Y.C.
 Merrimac 1619 Broadway, N.Y.C.
 Merry Bell 1714 N. Ivar, Hollywood
 Merymount 47 W. 63rd, N.Y.C.
 Mesa 1151 S. Broadway, L.A., Cal.
 Mester Box 7753, Detroit, Mich.
 Met 1794 Chelsea, Memphis, Tenn.
 Meteor 6533 Hollywood Blvd., Hollywood
 Meteorion 117 W. 48th, N.Y.C.



Thanks

Stan Getz

The Hit Single

"The Girl From Ipanema"

from the smash album



V/V6-8545



BMI PUBLISHERS

Metric 6920 Sunset, Hollywood
 Mezzo 7633 S. Indiana, Chicago
 Mia Sola 156 W. 44th St. N.Y.C.
 Miceli's 450 N. May, Chicago
 Michele 6724 Allott, Van Nuys, Cal.
 Michigan 1501 Broadway, N.Y.C.
 Midgeys 393 Seventh, N.Y.C.
 Mid-West 667 W. Hancock, Detroit, Mich.
 Midwood 1619 Broadway, N.Y.C.
 Mighty Magic 9301 Wilshire Blvd., Beverly Hills Calif.
 Miglow 130 W. 42nd., N.Y.C.
 Miken 516 Fifth, N.Y.C.
 Milbern 723 Seventh, N.Y.C.
 Milky Way 608 Fifth, N.Y.C.
 Miller Songkraft 1597 Broadway, N.Y.C.
 Millie 8 E. 48th, Street, N.Y.C.
 Milma 788 Columbus, N.Y.C.
 Milsat 608 Fifth Avenue, N.Y.C.
 Mimosa 801-17th Ave. Nashville
 Minaret 200 W. 57th St. N.Y.C.
 Mindyl 624 S. Michigan, Chicago
 Mingo 756 Seventh, N.Y.C.
 Minit 6425 Hollywood Blvd., Hollywood
 Miraj 3322 W. Peterson, Chicago
 Miramar 6417 W. 84th., L.A., Cal.
 Miss Marjie 15 W. 55th., N.Y.C.
 Mission 7936 Santa Monica, L.A., Cal.
 Missle 2428 S. Broad, Phila., Pa.
 Missouri 1650 Broadway, N.Y.
 Mist 108 E. 30th., N.Y.C.
 Mitoma 468 W. 58 St., N.Y.C.
 Mitti 104-20 Queens Blvd., Forest Hills, N.Y.
 Miyako 2186 5th Ave. N.Y.C.
 Mobile 1626 No. Vine, Hollywood
 Moccison 1637 Vista Del Mar, Hollywood
 Modern 9317 W. Washington, Culver City, Cal.
 Mohawk 2741 Shacklett Dr., Nashville, Tenn.
 Mojo 2258 Monroe, Memphis, Tenn.
 Monitor 1337 Washington, Boston, Mass.
 Mono 4720 Forman, N. Hollywood
 Monocle 507 Fifth, N.Y.C.
 Montauk 1650 Broadway, N.Y.C.
 Montclare 1800 N. Argyle, Hollywood
 Montecito Box 2471, Hollywood
 Monterey 1114 N. Sweetzer, Hollywood
 Monty 5209 Haverford, Phila., Pa.
 Moomoo 119 W. 57th., N.Y.C.
 Moon Mist 1697 Broadway, N.Y.C.
 Moonbeam 1614 N. Argyle, Hollywood
 Moonchild 211 W. 53rd., N.Y.C.
 Moonlight 9155 Sunset, Hollywood
 Jose Morand 1619 Broadway, N.Y.C.
 Morey 4724 W. Washington, L.A., Cal.
 Morgan 1529 Pine, Phila., Pa.
 Morgan-Shelley 226 Capitol Blvd., Nashville, Tenn.
 Morkane 3906 Mary Ellen, Studio City, Calif.
 Morning Sun 608 Fifth, N.Y.C.
 Morro 1733 Broadway, N.Y.C.
 Morton 665 Fifth, N.Y.C.
 Moss Rose 806-16th. Ave. So., Nashville, Tenn.

Mother Bertha 440 E. 62nd, N.Y.C.
 Motion 1631 Broadway, N.Y.C.
 Mount Royal 1549 N. Vine, Hollywood
 Mount Rushmore 1607 N. El Centro, Hollywood
 Mountain City Dome Building, Chattanooga, Tenn.
 Mountain 1595 Crossroads of World, Hollywood
 Mundial 6710 Nordling St., Houston, Texas
 Munson 2 W. 45th., N.Y.C.
 Muse 1256 So. Orange, Glendale, Cal.
 Music Development 101 W. 55th., N.Y.C.
 Music International 1619 Broadway, N.Y.C.
 Music Maestro's 1674 Broadway, N.Y.C.
 Music Mill 5830 Hollywood Blvd., Hollywood
 Music Row 117 West 46 St., N.Y.C.
 Music of Today 119 W. 57th., N.Y.C.
 Music Products 1501 Broadway, N.Y.C.
 Music World 6087 Sunset, Hollywood
 Musicians 6087 Sunset, Hollywood
 Musictime U.S.A. 9 Rockefeller Plaza, N.Y.C.
 Musonic 458 Cornish Dr., Nashville, Tenn.

Nagy 785 West End Ave., N.Y.C.
 Najac 1631 Broadway, N.Y.C.
 Najo 5840 Second Blvd., Detroit, Mich.
 Nam 511 Fifth Ave., N.Y.C.
 Nancoz 1270 Sixth, N.Y.C.
 Narwood 40 E. 49th., N.Y.C.
 Nash-Beau 888 Pearl St., Beaumont, Texas
 Nasta 8497 Sunset, Hollywood
 Natchez Trace 2911 Harlin Dr., Nashville, Tenn.

Nathan 1650 Broadway, N.Y.C.
 Navajo 1800 N. Argyle, Hollywood
 Navarre 1721 Broadway, N.Y.C.
 Near North 35 East Wacker Dr., Chicago
 Neil 8566 Sunset, Hollywood
 Herbert Nelson 250 W. 57th., N.Y.C.
 Nestor 156 W. 44th., N.Y.C.
 New Chamber 461 Sixth Ave. N.Y.C.
 New Christy 1614 N. Argyle, Hollywood
 New Lyric 46 East Superior St., Chicago
 New Era 322 W. 48th., N.Y.C.
 New Hope 150 W. 58th., N.Y.C.
 New Keys Box 507, Nashville, Tenn.
 New Ventures 390 W. 57th., N.Y.C.

One O'Clock 225 W. 57th., N.Y.C.
 One, Two, Three 128 Thompson, N.Y.C.
 One-Way 1206 Sudekum Bldg., Nashville, Tenn.
 Onko 6612 N. Lightfoot, Chicago, Ill.
 Opal 6308 Sunset Blvd., Los Angeles, Cal.
 Open Road P.O. Box 128, Madison, Tenn.
 Optimist 13325 Victory Blvd., Van Nuys, Cal.
 Opus 200 W. 57th., N.Y.C.
 Orange 18 E. 50th., N.Y.C.
 Orbey 8044 Winnemac Ave., Norridge, Ill.
 Orbit 4010 W. Olympic, L.A., Cal.
 Orchard Box 1408, G.P.O., N.Y.C.
 Ordell 1619 Broadway, N.Y.C.
 Origatunes 10337 East Beach, Bellflower, Cal.
 Original 1721 Broadway, N.Y.C.
 Orjae 6514 So. San Pedro St., Los Angeles, Cal.
 Ormon 1258 Gordon St., Hollywood, Cal.
 Orpheus 2 Sicks, N.Y.C.
 Orquidia 928 Orme, Los Angeles, Cal.
 Ortega 9034 Sunset Blvd., Los Angeles, Cal.
 Orvin 534 W. 150th., N.Y.C.
 Osborne 2076 Union Ave., Memphis, Tenn.
 Oscar 745 Fifth, N.Y.C.
 Othello 365 West 20th., N.Y.C.
 Johnny Otis 1631 Broadway, N.Y.C.
 Outpost 6277 Selma Avenue, Hollywood, Cal.
 Oval 15 Central Park West, N.Y.C.
 Ovation 2019 St. Charles, New Orleans
 Overland 2 West 45th St., N.Y.C.
 Overtone 119-33 147th., Jamaica, L.I., N.Y.
 Overture 428 Gretna Green, Los Angeles, Cal.
 Owaissa 14536 Roscoe, Panorama City, Cal.
 Owen P.O. Box 842, Bakersfield, Cal.
 Don Owens 219 Adams, Memphis, Tenn.
 Owl Music 32 West Randolph St., Chicago, Ill.

Perception 524 Poinsettia Place., Los Angeles, Cal.
 Percum 216 E. Lincoln St., Ithaca, N.Y.
 Perdue & Perdue 1735 Seward 3D, Detroit, Mich.
 Perfection 1429 Hawthorne, Pittsburgh, Pa.
 Peri-Lee 22 W. 670 Sidney, Glen Ellyn, Ill.
 Pernie 11 East Delaware Pl., Chicago
 Perry P.O. Box 131, 500 Adams, Vidalia, Ga.
 Personality 1055 North El Centro, Los Angeles, Cal.
 Petal Pat 128 E. 65th., N.Y.C.
 C. F. Peters 373 Park Ave., S., N.Y.C.
 Petko 1141 North Highland Ave., Hollywood, Cal.
 Max Pfeffer 45 W. 45th St., N.Y.C.
 Philadelphia 550 Fifth Ave., N.Y.C.
 Philaine 1628 W., Los Angeles, Cal.
 Phoebe 1170 Broadway, N.Y.C.
 Phoenix 50 West 57th., N.Y.C.
 Piccadilly 756 Seventh, N.Y.C.
 Pickford 107 W. 43rd., St., N.Y.C.
 Pico 1332 S. Flower, L.A., Cal.
 Picturestone 1650 Broadway, N.Y.C.
 Hilda Pichl 54 W. Randolph, Chicago, Ill.
 Pierre 2659 Milwaukee, Chicago, Ill.
 Pilgrim 790 Commonwealth, Boston, Mass.
 Pinebrook 1650 Broadway, N.Y.C.
 Pinelawn 756 Seventh Ave., N.Y.C.
 Pink Lady 6235 N. Lowell, Chicago, Ill.
 Pinpoint Crestview, Nashville, Ind.
 Pioneer 8665 Wilshire, Beverly Hills, Cal.
 Priouette 2222 So. Western, Los Angeles, Cal.
 P.S. Pitts, 1415 E. 18th St., Los Angeles, Cal.
 Pixie 123 Toluca Lake, Hollywood, Cal.
 Place 565 Fifth, N.Y.C.
 Plainview 119 West 57th St., N.Y.C.
 Planet 14143 Chandler, Van Nuys, Cal.
 Plateau 200 W. Victory, Burbank, Cal.
 Platter 1650 Broadway, N.Y.C.
 Plaudit 1841 S.W. 29th Miami, Fla.
 Play 1601 Broadway, N.Y.C.
 Playette 401 West 42nd, N.Y.C.
 Playmate 616 Laverne Wilmette, Ill.
 Play-Mor 62-87 79th Elmhurst, L.I., N.Y.
 Playnote 306 51st, N.Y.C.
 Playrite 201 W. 49th, N.Y.C.
 Pleasant Valley 14143 Chandler Van Nuys, Cal.
 Pleasure 2936 Baker St., Baker, Ore.
 Plectrum 6087 Sunset Hollywood, Cal.
 Neely Plumb 6463 Firmament Van Nuys, Cal.
 Pluto 1518 Wilton Pl., Los Angeles, Cal.
 Podium 10935 Mc Vine Sunland, Cal.
 Podler 1104 Roscomare Los Angeles, Cal.
 Pokvan 150 W. 55th St., N.Y.C.
 Poochum 4515 W. 29th St., Los Angeles
 Practical 538 So. Berendo, #4, Los Angeles
 Potomac 2103 Pennsylvania Ave., N.W. Washington, D.C.
 Power X Music 1650 Broadway, N.Y.C.
 John Lowell Pratt 232 Madison, N.Y.C.
 Premier Albums 356 West 40th St., N.Y.C.
 Premier P.O. Box 338, E. Pasadena 8, Cal.
 Premium 1600-10 S. LaSalle Chicago, Ill.
 Elvis Presley 1619 Broadway, N.Y.C.
 Press 827 Thomas Memphis, Tenn.
 Prestige 203 S. Washington, Bergenfield, N.J.
 Presto 6223 Selma Ave. Hollywood, Cal.
 Pretty 611 South 11th Las Vegas, Nev.
 Price & Associates 48 W. 138th St., N.Y.C.
 Henry Price 2058 Watsonia Terrace Hollywood, Cal.
 Prigan 608 Fifth Ave., N.Y.C.
 Primary 1501 Broadway, N.Y.C.
 Prince 111-35 76th Forest Hills, N.Y.
 Princeton 4402 Vineland N. Hollywood, Cal.
 Prin-El 2639 East Broadway Long Beach, Cal.
 Pringle 11125 Sarah St., Hollywood, Cal.
 Prior 129 Front St., N.Y.C.
 Prism 6920 Sunset Hollywood, Cal.
 Pritchett P.O. Box 2908 Hollywood, Cal.
 Private Library 35 West 53rd St. N.Y.C.
 Prix 235 46th St., N.Y.C.
 Pro Musica 1215 Fifth Ave., N.Y.C.
 Process 114 N. Front Franklin, Pa.
 Profile 218 W. 47th N.Y.C.
 Progressive 1619 Broadway, N.Y.C.
 Prolific 841 E. 25th Los Angeles, Cal.
 Prologue 15 Park Row, N.Y.C.
 Promar 1842 Dudley Phila., Pa.
 Promotions Of Memphis 1490 Mink Memphis, Tenn.
 Prompt 5835 So. San Pedro Los Angeles, Cal.
 Prop-er 833 E. Parkway Brooklyn, N.Y.
 Prosser 768 Broad St., Newark 1, N.J.
 Proven 1685 Broadway, N.Y.C.
 Prytania P.O. Box 5053, Chicago, Ill.
 Pub 1650 Broadway, N.Y.C.
 Pulse 1360 North Lakeshore Chicago, Ill.
 Pure Gold 297 N. Main Memphis, Tenn.
 Pure 185 N. Wabash Chicago, Ill.
 Purple Flamingo 220 W. 13th St., N.Y.C.

P & M 48 W. 53rd St., N.Y.C.
 P-G 4648 S. Cottage Grove, Chicago, Ill.
 P.N.P. 1595 Broadway, N.Y.C.
 P.P.X. 565 Fifth Ave., N.Y.C.
 Paberne 756 7th. Ave., N.Y.C.
 Pace 117 W. 48, N.Y.C.
 Pacific Coast P.O. Box 38631, Hollywood, Cal.
 Pacific-International 16427 Harvard, Gardena, Cal.
 Padre 407 West 40th., St., N.Y.C.
 Padua 6004 Melrose Ave., Hollywood, Cal.
 Page 623 W. 6th., Los Angeles, Cal.
 Paget Time & Life Bldg., N.Y.C.
 Pagoda 6035 Le Doux Rd., Los Angeles, Cal.
 Painted 666 Fifth, N.Y.C.
 Pal 928 Western, Broad & Chestnut, Phila., Pa.
 Palisades 11 West 60th St., N.Y.C.
 Palladium 6229 Sunset, Hollywood, Cal.
 Tommy Palm 85 Second, Brooklyn, N.Y.
 Palmer 5101 Matilija, Sherman Oaks, Cal.
 Palmina 1703 Jackson St., Phila., Pa.
 Palmina N.W. Cor. 8th & Fitzwater Sts. Phila., Pa.
 Pam 1650 Broadway, N.Y.C.
 Pamasons 6022 Bay Parkway, Brooklyn, N.Y.
 Pamco 1501 Broadway, N.Y.C.
 Pamela 588 Alston, Memphis, Tenn.
 Pamlee 1323 S. Michigan, Chicago, Ill.
 Pamper 119 Two Mile Pike, P.O. Box 96, Goodlettsville, Tenn.
 Pan 242 N. Canon Drive, Beverly Hills, Cal.
 Pandora (See Lois)
 Panfa 1757 N. Serrano, Hollywood, Cal.
 Panorama 517 No. California St., Burbank, Cal.
 Pan-World 1543 S. Canfield Dr., Los Angeles, Cal.
 Papaleo 1639 Broadway, N.Y.C.
 Paper 8462 Sunset Blvd. Los Angeles
 Parade 120 South Valley, Burbank, Cal.
 Paragon 13049 Hartsook St., Sherman Oaks, Cal.
 Park 351 East 58th., N.Y.C.
 Barry Parker 1710 Ave., Brooklyn, N.Y.
 Charlie Parker 8 East 48th., N.Y.C.
 Johnny Parker 15 W. 84th., N.Y.C.
 Park-Lane 2043 Wellington, Westbury, N.Y.
 Gene Parson 7023 Oxford, Oaklawn, Ill.
 Pasadena 148 N. Pasadena, Pasadena, Cal.
 Pasca National Bank Bldg., Market St., Phila., Pa.
 Paskal 7561 Waring, Los Angeles, Cal.
 Paso 100 No. La Salle, Chicago, Ill.
 Pastel 112-25 34th., Corona, L.I.
 Pastor 1790 Broadway, N.Y.C.
 Pat 2 Wayland Rd., Plainview, N.Y.
 Patmar 6237 Wilshire, Los Angeles, Cal.
 Patone 237 Chestnut St., Westville, N.J.
 Patricia 1631 Broadway, N.Y.C.
 Patsy Ann 224 West 49th., N.Y.C.
 Pattern 16 South Broad, Phila., Pa.
 Patti-Jo 1050 Commercial Trust Bldg. Phila., Pa.
 Jack Patton 1924 W. 7, Hollywood, Cal.
 Paty 618 So. Western, Los Angeles, Cal.
 Paula 5420 Corbin, Tarzana, Cal.
 Paulette South Rd., Harrison, N.Y.
 Paulus 654-660 Chelsea, Memphis, Tenn.
 Paul-Marc 1607 North El Centro, Hollywood, Cal.
 Paulric 6623 Ridge, Brooklyn, N.Y.
 Pawnee 137 Riverside, N.Y.C.
 Paxwin 1619 Broadway, N.Y.C.
 Peach Box 115, Madison, Tenn.
 Peanuts 150 West 55th., N.Y.C.
 Peargay 11622 Canton Pl. Studio City, Calif.
 Pearl 1619 Broadway, N.Y.C.
 Pearlford 4163 Central Ave., Los Angeles, Cal.
 Pearson 729 S. Western, Los Angeles, Cal.
 Peclle 1220 N. Broad, Phila., Pa.
 Peer Int'l. 1619 Broadway, N.Y.C.
 Peerless 3547 Dahlia, Los Angeles, Cal.
 Pegasus 1607 North El Centro, Hollywood, Cal.
 Pel Music 612 Patterson, Chicago, Ill.
 Pelican 912 Front St., P.O. Box 444, Morgan City, La.
 Pelton 1650 Broadway, N.Y.C.
 Pemora 1619 Broadway, N.Y.C.
 Pen 507 Fifth Ave., N.Y.C.
 Pendarvis P.O. Box 41, Old Town, Fla.
 Pendulum 499 North Canon, Beverly Hills, Cal.
 Penguin 210 W. 79th., N.Y.C.
 William Penn 150 W. 55th St. N.Y.C.
 Pennjay 3476 Amber, Phila., Pa.
 Penny 130 So. 4th., St., Las Vegas, Nev.
 Penobscot 250 Prospect, Revere, Mass.
 Penrose 5911 South Broadway, Los Angeles, Cal.
 Pep 5452 Peller St., Compton 2, Cal.

IF YOU'RE LOOKING FOR ACTION, ACTIVITY AND HITS YOU CAME TO THE RIGHT PLACE WHEN YOU CONTACT:

SPECTORIOUS MUSIC CORP. (BMI)
CONCERTONE SONGS, INC. (ASCAP)

161 W. 54TH STREET
 NEW YORK 19, N.Y.
 (212) JUDSON 6-0923
 CABLE ADDRESS:
 LENHODES, NEWYORK

Just a few from 1964 and the year's not over yet.

PLEASE PLEASE ME—The Beatles (Vee-Jay)
ASK ME WHY—The Beatles (Veejay)
HELLO THERE LONELY BABY—Doug Sheldon (MGM)
SHE'S MY GIRL—Bobby Shafto (Rust)
TOO MUCH TOO SOON—Bobby Rydell (Cameo-Parkway)
GONNA SAY GOODBYE—The Buckinghams (Laurie)
MY HEART IS YOUR HEART—Jackie & The Raindrops (Colpix)
BORN AGAIN—George Smith (Laurie)
HOW ABOUT IT—The Dorchesters (ABC-Paramount)
I WANNA FLY—The Carousels (Guyden)
MEXICAN PIRATE—Ron Goodwin
DON'T IT SOUND GOOD—Billy Mashburn (Atlantic)

We specialize in the placing of masters with all of the top labels.

LEONARD HODES President
JOE MIYASAKI General Manager

Oak Route #2, Box 60, Elm City, N.C.
 Oakcrest 1126 Jeanette St., Abilene, Texas
 Oakhurst 366 No. Camden Dr., Beverly Hills, Cal.
 Oakwood 2809 West Linden Ave., Nashville, Tenn.
 Obie 1650 Broadway, N.Y.C.
 Obyte 175 Fifth, N.Y.C.
 Oceanic 58 W. 48th., N.Y.C.
 Odeon 200 W. 57th., N.Y.C.
 Odile 1607 No. El Centro, Hollywood, Cal.
 Off Beat 146 Seventh Ave., Nashville, Tenn.
 Ogram 247 West 72nd St., N.Y.C.
 Okun P.O. Box 2605, Hollywood, Cal.
 Olbert 1650 Broadway, N.Y.C.
 Old Beachcomber 6639 San Vicente, Compton, Cal.
 Old Judge 1458 Getwell, Memphis, Tenn.
 Old Lyne 101 W. 55th., N.Y.C.
 Sy Olivier 400 Madison, N.Y.C.
 Olowola 664 West 163rd St., N.Y.C.
 Otto Norman Olsen 1239 Gordon, Hollywood, Cal.
 Omanid 1952 South Muskego, Milwaukee, Wis.
 Omni 817 16th Ave. Sq, Nashville
 Omnibus 50 W. 8th., N.Y.C.

Good Programming!
WHEN YOU'RE SMILING
 b/w
AIN'T MISBEHAVIN'
CAROL CHANNING
 (Command)
 •
CONNIE FRANCIS'
 Great Version of
I CAN'T BELIEVE THAT YOU'RE IN LOVE WITH ME
 In the M-G-M Album & Film "Looking For Love"
MILLS MUSIC, INC., N.Y.C.

ORBITING HITS. AROUND THE WORLD

POPULAR MUSIC ACHIEVEMENT TOP TEN AWARDS

1959

FRANKIE
OH CAROL
DREAM LOVER

1960

EVERYBODY'S SOMEBODY'S FOOL
FOOTSTEPS
MY HEART HAS A MIND OF ITS OWN
STAIRWAY TO HEAVEN

1961

BREAKIN' IN A BRAND NEW
BROKEN HEART
CALENDAR GIRL
GOODBYE CRUEL WORLD
HAPPY BIRTHDAY SWEET SIXTEEN
I LOVE HOW YOU LOVE ME
JUST FOR OLD TIME'S SAKE
LITTLE DEVIL
RUN TO HIM
TAKE GOOD CARE OF MY BABY
WHERE THE BOYS ARE
WHO PUT THE BOMP IN THE
BOMP, BOMP, BOMP?
WILL YOU LOVE ME TOMORROW

1962

BREAKING UP IS HARD TO DO
CONSCIENCE
CRYING IN THE RAIN
GO AWAY LITTLE GIRL
HER ROYAL MAJESTY
LOCO-MOTION
NEXT DOOR TO AN ANGEL
PATCHES
UPTOWN
VENUS IN BLUE JEANS

1963

MY DAD
UP ON THE ROOF
HE'S SURE THE BOY I LOVE
BLAME IT ON THE BOSSA NOVA
DON'T SAY NOTHIN' BAD
ABOUT MY BABY
ON BROADWAY
FOOLISH LITTLE GIRL
ONE FINE DAY
SURF CITY
I CAN'T STAY MAD AT YOU
HONOLULU LULU
HEY GIRL

1964*

DRAG CITY
LITTLE OLD LADY FROM PASADENA
DEAD MAN'S CURVE

*First 6 Months Only

MUSIC FROM
SCREEN GEMS TV

Screen Gems-Columbia Music, Inc.

DON KIRSHNER
Executive Vice President

MUSIC FROM
COLUMBIA
PICTURES

MARVIN CANE, vice president

CHUCK KAYE, West Coast • TONY MOON, Nashville

Screen Gems-Columbia Music, Inc. 711 FIFTH AVENUE, NEW YORK, N. Y. 10022

BE TAKE PRIDE
IN THESE
AWARD WINNING
WRITERS

on Altfeld
an Berry
oger Christian
erry Goffin
oward
Greenfield

ank Hunter
teve Karliski

ack Keller
arole King

arry Kolber
rt Kornfeld

erry Lieber
arry Mann

elen Miller
eil Sedaka

loria Shayne
ike Stoller

ynthia Weil
rian Wilson

ND IN THE
REAT STANDARD

CATALOG OF
OWER MUSIC

BMI PUBLISHERS

Rakelaw 4155 Mary Ellen Ave., N. Hollywood, Cal.
 Ralla 12 Warren St., N.Y.C.
 Ram 250 E. 116th N.Y.C.
 Rama 650 N. Bronson Ave., Hollywood, Cal.
 Ramed 1320 Vine St., Phila., Pa.
 Ramms Box 164 Mc Allen, Texas
 Rampart 902 Pine Winnetka, Ill.
 Al Randolph 2588 Seventh N.Y.C.
 Random 9350 Wilshire Beverly Hills, Cal.
 Rangel 505 W. Commerce San Antonio, Texas
 Ranger-Lee P.O. Box 322 N. Hollywood, Cal.
 Rapture 2942 Western Los Angeles, Cal.
 Rare 1716 Tisinger Dallas, Texas
 Raskind 155 W. 46th N.Y.C.
 Rave 1253 N. Laurel Los Angeles, Cal.
 Raybird 49 W. 57th N.Y.C.
 Rawson 4712 S. Penn., Okla. City, Okla.
 Ray-Dor 1153 1/2 N. Edgemont Los Angeles, Cal.
 Ray-Gee 1650 Broadway, N.Y.C.
 Raymar 345 W. 58th N.Y.C.
 Raymond 631 No. Morada West Covina, Cal.
 Raytrue 9503 Broadmoor Pleasanton, Cal.
 Rayven 1650 Broadway, N.Y.C.
 Reba
 Reben 60 E. 42nd Room 4106 N.Y.C.
 Rebus 335 West 11th St., N.Y.C.
 Recco 320 E. 54th St., N.Y.C.

Robert Recker (E.B. Marks)
 Recordo 6359 Selma Hollywood, Cal.
 Red Ball 3914 Hamilton Fort Worth, Texas
 Red River 1001 N. Lincoln Burbank, Cal.
 Red Stick 100 Spain P.O. Box 2306 Baton Rouge, La.
 Red, White & Blue P.O. Box 5314 San Diego, Cal.
 Reddev 801 N. Labrea, Los Angeles, Cal.
 Redheads 119 W. 57th St., N.Y.C.
 Redstone 9163 Sunset Blvd. Los Angeles, Cal.
 Reed's 54 W. 116th St., N.Y.C.
 Regal 1342 No. Orange Hollywood, Cal.
 Regency 1040 N. Las Palmas Hollywood, Cal.
 Regent 1619 Broadway, N.Y.C.
 Regina 507 Fifth N.Y.C.
 Regnis 201 W. 77th N.Y.C.
 Rego Park 61-15 98 St., Rego Park, N.Y.
 Rehmel 433 Xavier Knoxville, Tenn.
 Herb Reis 1619 Broadway, N.Y.C.
 Release 450 W. 147th N.Y.C.
 Bell-Tom-Pol 1650 Broadway, N.Y.C.
 Remarque 150 W. 58th N.Y.C.
 Rembrandt 59 E. 54th N.Y.C.
 Renaldo's 46 W. 116th N.Y.C.
 Renato 4622 S. Mozart, Chicago
 Rencoll 18617 St. Aubin Detroit, Mich.
 Renda 3703 No. Seventh Phoenix, Ariz.
 Anthony Renfro 1895 W. 22nd St., Los Angeles, Cal.
 Reno 180 Bay 32 Brooklyn, N.Y.
 Renown P.O. Box 1674, Durham, N.C.
 Renraw 21617 Reynolds Torrance, Cal.
 Rensark 1887 Bay Atlantic Beach, N.Y.
 Repeat 1050 S. Gramercesy Los Angeles, Cal.
 Republic 1619 Broadway, N.Y.C.
 Reserve 6522 Tanglewood Seven Hills, Ohio
 Retta 9820 Yoakum Beverly Hills, Cal.
 G.M. Reuss 630 N. Columbia Naperville, Ill.
 Revilo 199 Botsford Hempstead, N.Y.
 George W. Rex 1107 Commerce Tacoma, Wash.
 Rexford 408 North Rodeo Beverly Hills, Cal.
 Rey 478 Central Park W., N.Y.C.
 Rey Reid 1697 Broadway, N.Y.C.
 Reynolds & Andrews 1816 W. Adams Los Angeles, Cal.
 Rhodes 8715 W. Third Hollywood, Cal.
 Rhombus P.O. Box 47 Hollywood, Cal.
 Rhythmetime 226 S. Beverly, Beverly Hills, Cal.
 Rhythm Int'l. 461 W. 47th N.Y.C.
 Rhythm Tamers 21834 Grace Torrance, Cal.
 Rhythms Of West 11 Palm Circle Rd., Redwood City, Cal.
 Mareno Ricci 934 Tree Phila., Pa.
 Rice Mill 1405 Locust Phila., Pa.
 Scott P.O. Box 6 Belen, N.M.
 Charles Rich 639 Madison, Memphis, Tenn.
 Richardson 1040 So. Curson, Los Angeles, Cal.
 Richben 1650 Broadway, N.Y.C.
 Richcraft 2314 63rd Brooklyn, N.Y.
 Richfield 206 12th Ave. San Francisco, Cal.
 Richtone Box 6081, Dallas, Texas
 Ricky 1601 Broadway, N.Y.C.
 Ric-O-Lac 3330 N. Lake Shore Dr., Chicago, Ill.
 G. Ricordi 16 W. 61st N.Y.C.
 Riddle 4819 Gentry N. Hollywood, Cal.
 Ridge 850 Seventh N.Y.C.
 Ridgfield 1619 Broadway, N.Y.C.
 Ridgeway 6087 Sunset Hollywood, Cal.
 Riff-Time 2706 Ford Brooklyn, N.Y.
 Rigmor 154 W. 106th N.Y.C.
 Rikpage 7417 Melrose Los Angeles 46, Cal.
 Riley 400 Madison N.Y.C.
 Rim 1293 Dean Brooklyn, N.Y.
 Gene Ring Bank Of Galesburg Bldg. Galesburg, Ill.
 Charles Rinker 1610 N. Argyle Hollywood, Cal.
 Rinky Dink 1726 N. Occidental Los Angeles, Cal.
 Rio 28 E. 10th N.Y.C.
 Ripley 1776 Broadway, N.Y.C.
 Rittenhouse 1617 North Broad Phila., Pa.
 Rival 6240 A. Wilcox Bell, Cal.
 River 1323 So. Michigan Ave., Chicago, Ill.
 Riverdale 145 Linn Yonkers, N.Y.
 Roadside 151 East 49th St. N.Y.C.
 Ro-An 535 N.E. 113th St., Miami, Fla.
 Roar 2125 N. Commonwealth Hollywood, Cal.
 Roband 165 W. 46th N.Y.C.
 Rob-Ann 254 W. 54th N.Y.C.
 Robbie P.O. Box 117 Westminster, Cal.
 Robin Hood 5916 Carleton Way, Los Angeles, Cal.
 Floyd Robinson 154 Eighth N. Nashville, Tenn.
 Robinson 34-36 E. 32nd N.Y.C.
 Robinsounds 180 W. 58th N.Y.C.
 Roblar 8400 Sunset Hollywood, Cal.
 Robot 2095 San Jacinto Beaumont, Texas
 Robyn Renee 2016 Terrace Nashville, Tenn.
 Rock Masters 56 W. 45th N.Y.C.
 Rock 5244 Whitsett N. Hollywood, Cal.
 Rock 'N Roll 707 S. 55th Phila., Pa.
 Rockaway 1631 Broadway, N.Y.C.
 Rockford 149 W. 48th N.Y.C.
 Rockingham 12198 Ventura Studio City, Cal.
 Rockland 2 W. 45th N.Y.C.
 Rockville 1619 Broadway, N.Y.C.
 Rocky Hill 3435 Alta Vista Dr., Chattanooga, Tenn.
 Roc-Mar 193 Bay 40th Brooklyn, N.Y.
 F.W. Rode P.O. Box 430 Santa Cruz, Cal.
 Rodel 2615 Woodhill Cleveland, Ohio
 Gene Rodgers 134 W. 58th N.Y.C.
 Rodney 7619 Sunset Hollywood, Cal.
 Roe 60 E. Bellevue, Chicago, Ill.
 Roeday 748 S. 10th Newark, N.J.
 Rogers & Van Buren P.O. Box 64431, Los Angeles, Cal.
 Ro-Gor 5135 St. Antoine Detroit, Mich.
 Rojo 255 Crooks Clifton, N.J.
 Rolling Hills 2311 Gentry Houston, Texas
 Rollins 1619 Broadway, N.Y.C.
 Rollyn 1692 Madison Memphis, Tenn.
 Romance 154 W. 54th N.Y.C.
 Rome Rox 31 Sutton Place S., N.Y.C.
 Romeo 1047 1/2 W. 52nd Los Angeles, Cal.
 Romm 333 W. 56th N.Y.C.
 Romola 949 N. Clark Los Angeles, Cal.
 Ron P.O. Box 866 New Orleans 12, La.
 Rona 1739 De Camp Beverly Hills, Cal.
 Rondeau 254 W. 49th N.Y.C.
 Rondell 6515 Sunset Los Angeles, Cal.
 Rondo P.O. Box 2367 Hollywood, Cal.
 Rondon 1721 Broadway, N.Y.C.
 Ronlor 461 Eighth Ave., N.Y.C.
 Rook 119 W. 57th St., N.Y.C.
 Room Seven 6365 Selma Ave., Hollywood, Cal.
 Roosevelt 1650 Broadway, N.Y.C.
 Rorrie 6061 Hollywood, Hollywood, Cal.
 Ror-Ron 2333 Marbury Pittsburgh, Pa.
 Maria Rosa 7021 Hollywood, Hollywood, Cal.
 Rosarch 119 W. 57th N.Y.C.

George F. Rosche 337 W. Madison St., Chicago, Ill.
 Fred Rose 2510 Franklin Nashville, Tenn.
 Martin Rose 123 W. Madison Chicago, Ill.
 Rose City 150 W. 55th N.Y.C.
 Rose Hill 150 W. 55th N.Y.C.
 David Rosen P.O. Box 94 Bloom Hall, Pa.
 Rosenberg 414 North Vista Los Angeles, Cal.
 Rosewood 254 W. 49th N.Y.C.
 Leo Ross 443 W. 50th N.Y.C.
 Ross 9222 Allwood Houston, Texas
 E. Rossi 127 Mulberry, N.Y.C.
 Rossmore 6241 Camellia No. Hollywood, Cal.
 Rossongs 1650 Broadway, N.Y.C.
 Rotine 2835 West Los Angeles, Cal.
 Rouge 218 W. 49th N.Y.C.
 Roxy 1619 Broadway, N.Y.C.
 Royal American 1200 Howard Bellaire, Texas
 Royal Crest 3919 Roxanne Los Angeles, Cal.
 Royal Crown 160 W. 46th N.Y.C.
 Rozell 605 S. Normandie Los Angeles, Cal.
 Rozzo 6087 Sunset Hollywood, Cal.
 Mark Rubens 1687 Broadway, N.Y.C.
 Rubill 295 Madison, N.Y.C.
 Rudder 15 J. Morrissey Teaneck, N.J.
 Rue 7436 Genesta Van Nuys, Cal.
 Rugby 1343 S. Michigan Chicago, Ill.
 Rujanart 5231 Biloxi No. Hollywood, Cal.
 Rumbalero 1619 Broadway, N.Y.C.
 Rumson 1426 N. Beechwood, Hollywood
 Rupert Music 1601 No. Gower, Hollywood, Cal.
 Rush 756 Seventh N.Y.C.
 Russell 1631 Broadway, N.Y.C.
 Russler 1650 Broadway, N.Y.C.
 Russ-Dale 155 W. 46th N.Y.C.
 Willard Russell 2130 Feger Fresno, Cal.
 Russ-Hix 121 Bank N.Y.C.
 Rusthoi Gospel P.O. Box 647, Pasadena, Cal.
 Rustic 5454 Meamer Culver City, Cal.
 Ruth 3437A No. 24th Milwaukee, Wis.
 Ryerson 154 W. 14th N.Y.C.

Serenity 640 Fifth Ave., N.Y.C.
 Session 1650 Broadway, N.Y.C.
 Seven Seas P.O. Box 564 Nashville, Tenn.
 Seven-Eleven 666 Fifth N.Y.C.
 Seven-Ten 17 Ellis St., Lincoln Park, N.J.
 Seventh Ave. 1650 Broadway, N.Y.C.
 Seventy Second 306 E. 72nd N.Y.C.
 Sewell 411 West End N.Y.C.
 Sexton 5308 Laurel Canyon N. Hollywood, Cal.
 Seymour Co. 119 57th N.Y.C.
 Shac 109 W. 42nd N.Y.C.
 Shadows 1619 Broadway, N.Y.C.
 Shag 1861 W. Adams Los Angeles, Cal.
 Shaggy 185 N. Wabash Chicago, Ill.
 Sha-Lee's 1578 Adelia Place N.W. Atlanta, Ga.
 Shalom 119 West 57th St., N.Y.C.
 Shane 1141 S. Beverly Los Angeles, Cal.
 Shannon 185 N. Wabash Chicago, Ill.
 Sharolyn 915 North Clark Los Angeles, Cal.
 Shasta P.O. Box 5203, Phoenix, Ariz.
 Shat-Shep 7215 Hillside Hollywood, Cal.
 Herman Shavers 6419 S. Michigan Chicago, Ill.
 C. Shaw 1674 Broadway, N.Y.C.
 Shaw Music 19 E. 48th N.Y.C.
 Shaysee 1631 Broadway, N.Y.C.
 Shealy 240 W. 55th N.Y.C.
 Sheffield 666 Fifth N.Y.C.
 Vernon Shelby P.O. Box 423 Jacksonville, N.C.
 Sheldon-Mitchel 28 W. 38th N.Y.C.
 Shell 4333 Bakman N. Hollywood, Cal.
 Shelros 250 S. Broad St., Philadelphia, Pa.
 Shenan 13013 Venice Los Angeles, Cal.
 Jean Shepard 234 W. 48th N.Y.C.
 Sheplam P.O. Box 32114 Cincinnati, O.
 Shepley 150 W. 55th N.Y.C.
 Shepmike 8961 Sunset Hollywood, Cal.
 Sherco 230 Riverside Dr., N.Y.C.
 Sherbourne 8745 Sunset Hollywood, Cal.
 Sheridan 1650 Broadway, N.Y.C.
 Sherlyn 495 S.E. 10th Court Hialeah, Fla.
 Sherman 1606 Argyle Hollywood, Cal.
 Sherod 802 Linden Memphis, Tenn.
 Sherryvale 6124 Selma Ave., Hollywood
 Shidel 1740 Broadway, N.Y.C.
 Shields 54 W. Randolph Chicago, Ill.
 J. Shink 729 Seventh N.Y.C.
 Shirgus 5250 Appian Way Long Beach, Cal.
 Shoe 1741 Market Oakland, Cal.
 Shoe-String 1619 Broadway, N.Y.C.
 Shorn 1619 Broadway, N.Y.C.
 Short 101 W. 55th N.Y.C.
 Show Music 1619 Broadway, N.Y.C.
 Shuggie 2077 So. Harvard Los Angeles, Cal.
 Shuler 607 Lauricella New Orleans, La.
 Shumac 224 Canon Beverly Hills, Cal.
 Albert Shutt 1383 Kansas Topeka, Kan.
 Shwae 501 N. Sycamore Los Angeles, Cal.
 Sid-Lee 756 Seventh N.Y.C.
 Sidney 239 Central Park W., N.Y.C.
 Siegel 7825 Ranchito Panorama City, Cal.
 Siegfried-Charles 357 W. 55th N.Y.C.
 Sierra 12824 Indianapolis Los Angeles, Cal.
 Signal 210 S. 95th Petersburg, Ind.
 Signature 4155 Mary Ellen N. Hollywood, Cal.
 Signet 1674 Broadway, N.Y.C.
 Sikorski 250 W. 57th N.Y.C.
 Sildar 150 W. 55th N.Y.C.
 Silken-Satin 155 W. 46th N.Y.C.
 Silmo 13618 Addison Sherman Oaks, Cal.
 Silver Screen 152 W. 49th N.Y.C.
 Silver Tone 213 East 6th Austin, Texas
 Silverbell Music 215 E. 68 St., N.Y.C.
 Silyn Music 1821 De Los Hollywood, Cal.
 Simco 1630 Broadway, N.Y.C.
 Simek 457 W. 54th N.Y.C.
 Simon House 250 W. 57th N.Y.C.
 Simon-Jackon 6920 Sunset Hollywood, Cal.
 Simplicity 1912 W. 138th Compton, Cal.
 Sinclair 745 Fifth N.Y.C.
 Singcoy 1650 Broadway, N.Y.C.
 Murray Singer 1674 Broadway, N.Y.C.
 Singleton 1650 Broadway, N.Y.C.
 Singulo 916 Kearney St., San Francisco, Cal.
 Singulo 250 S. Broad Phila., Pa.
 Sir Music 4861 Fulton Sherman Oaks, Cal.
 Siran 5840 Second Blvd., Detroit, Mich.
 Sitra 355 W. 125th N.Y.C.
 Sito 1619 Broadway, N.Y.C.
 Sixty Six 660 N. Broad Phila., Pa.
 Jimmie Skinner P.O. Box 493 Cincinnati, O.
 Skinton 14958 Ardmore Ave., Detroit
 Skudrin 5417 Fleet Cleveland, O.
 Skylark P.O. Box 2837 Dallas, Texas
 Skyrocket 342 E. 9th N.Y.C.
 Skyway Box 133 Hollywood, Cal.
 Slog 1072-5 Lynch Jackson, Miss.
 Arthur Slater 1100 Glendale Los Angeles, Cal.
 Slo-Motion 161 Fifth Bethpage, L.I., N.Y.
 Slotkin 209 Glen Arbor Haverton, Pa.
 Small-Loft 260 W. 72nd N.Y.C.
 Smart 54 Wall Metuchen, N.J.
 Smash 313 Pecan Dr., Monroe, La.
 Harrison Smith 254 New York Brooklyn, N.Y.
 Solidarity 12254 Montana Los Angeles, Cal.
 Some 511 Fifth N.Y.C.
 Somers 1617 El Centro Hollywood, Cal.
 Sonark 1606 North Argyle Hollywood, Cal.
 Sonata 554 Fifth N.Y.C.
 Song Craft 8564 Hillside Los Angeles, Cal.
 Sonny Smith 1644 W. York Philadelphia, Pa.
 Snapper 1631 Broadway, N.Y.C.
 Snav 1697 Broadway, N.Y.C.
 Hank Snow 1619 Broadway, N.Y.C.
 Rosina Sobek 210 W. 7th Los Angeles, Cal.
 Sobel 1 East 28th St., N.Y.C.
 Society Of Jewish Composers, Publishers And Songwriters 54 Second N.Y.C.
 Soland Music P.O. Box 78243 Los Angeles, Cal.
 Songbird P.O. Box 25133 Los Angeles, Cal.
 Song-Ranch P.O. Box 287, Hollywood, Cal.
 Songs Of Spain 38 E. 57th N.Y.C.
 Songs Of The Country 245 W. 51st N.Y.C.
 Sonlo (See Lois)
 Sonnet 3237 N.W. 47th Oklahoma City, Okla.
 Sonny Boy, 1616 Argyle, Hollywood
 Sophisticate 1619 Broadway, N.Y.C.
 Sorority Fraternity 12 W. 117th St., N.Y.C.
 Soulhouse 620 N. Maple Dr., Beverly Hills, Cal.
 Sound Lab 3030 Post St., Jacksonville, Fla.
 Sound 6533 Hollywood, Hollywood 28, Cal.
 Souderaft 21300 Pacific Coast Highway Malibu, Cal.
 Source 916 Kearney San Francisco, Cal.
 South Eastern European 35 W. 92nd N.Y.C.
 South Mountain 1659 Broadway, N.Y.C.
 South Philadelphia 1549 Mc Kean Phila., Pa.
 Southeast 2712 Dickerson Rd., Nashville, Tenn.
 Southern Belle 3324 W. End Nashville, Tenn.
 Southland 2577 Oxford S., Memphis, Tenn.
 Southeast 1650 Broadway, N.Y.C.
 Spangle 115-B Third Ave. N. Nashville, Tenn.

A WINNER!
"IF YOU WANT THIS LOVE"
SONNY KNIGHT
AURA
403
ALREADY A HIT IN
S.F.
 and in
ATLANTA!
AURA RECORDS
 8715 W. 3rd St.
 Los Angeles, Calif.

MUSIC EXPLOITATION

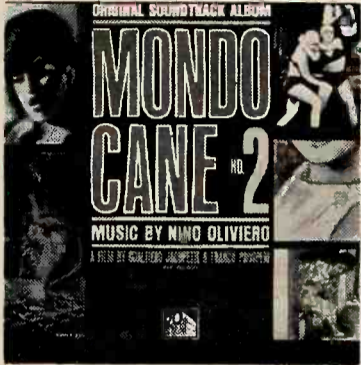
SELLS FILMS & 'MORE'

by Edward B. Marks Music

Music a Plus For "Mondo Cane"

Times Film's Italo documentary, "Mondo Cane" looks to domestic U.S. play-dates, according to Times general sales manager Irving Sochin. "A major factor in the success," says Sochin, "is the fact that music from the film has caught on in a big way." The original sound-track score, on the United Artists label, is now on the best-seller lists, in addition to which a single called "More" is also hitting it big.

VARIETY
September 11, 1963

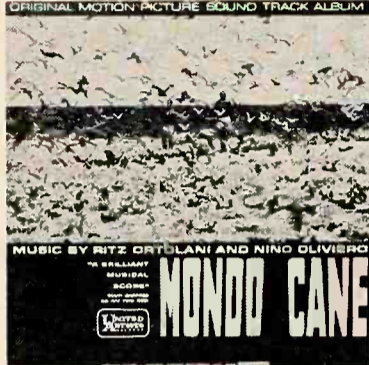


Just Released
MONDO CANE #2

Music by
Nino Oliviero

- | | | |
|-----------|----------------------------|--------------------|
| Command | Theme from "Mondo Cane #2" | <i>Enoch Light</i> |
| 4 Corners | I'll Set My Love To Music | <i>Milva</i> |
| 4 Corners | Voglio Bene Al Mondo | <i>Milva</i> |
| Kapp | I'll Set My Love To Music | <i>Joe Harnell</i> |
| Verve | Mondo Cane #2 | <i>Kai Winding</i> |
| Victor | I'll Set My Love To Music | <i>Lillipops</i> |

Original Sound Track Album
20th CENTURY-FOX



MONDO CANE MORE

Music by
Nino Oliviero & Riz Ortolani
Award Winning Song
More than Ninety (90) different recordings

Original Sound Track Album
UNITED ARTISTS

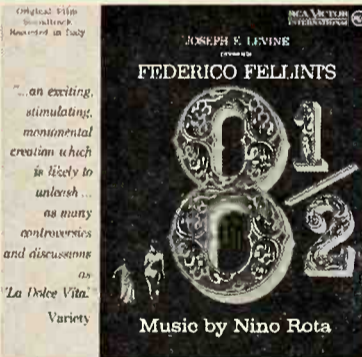


WOMEN OF THE WORLD

Music by
Riz Ortolani

- Audio Fidelity—Theme from "Women of the World"—*Joe Basile*
Decca—Theme from "Women of the World"—*Riz Ortolani*
United Artists—Theme from "Women of the World"—*Al Caiola*
Verve—Theme from "Women of the World"—*Jimmy Smith*

Original Sound Track Album
DECCA



FEDERICO FELLINI'S "8 1/2"

Music by
Nino Rota

- | | | |
|----------------|--------------------|--------------------------|
| Cameo | Theme from "8 1/2" | <i>The Bearcats</i> |
| London | Theme from "8 1/2" | <i>Frank Chacksfield</i> |
| Mercury | Theme from "8 1/2" | <i>Clebanoff</i> |
| United Artists | Theme from "8 1/2" | <i>Al Caiola</i> |
| Warner Bros. | Theme from "8 1/2" | <i>Werner Muller</i> |

Original Sound Track Album
RCA VICTOR

Forthcoming Films

"IL PELO NEL MONDO"

Music:
Bruno Nicolai &
Nino Oliviero

"I MALAMONDO"

Music:
Ennio Morricone

"VENERE IMPERIALE"

Music:
A. F. LaVagnino

EDWARD B. MARKS MUSIC CORPORATION

136 West 52nd Street, N.Y. 19 • Circle 7-7277

Herbert E. Marks, President

Arnold Shaw, Gen. Prof. Mgr.

BMI PUBLISHERS

- Spanish 127 W. 48th N.Y.C.
Spanka 119 W. 57th N.Y.C.
Spare Rib 200 W. 57th N.Y.C.
Spark 145 N. Canyon Monrovia, Cal.
Sparkling 319 Seventh Ave. N. Nashville, Tenn.
Spartacus 150 W. 55th N.Y.C.
Spartus 123½ E. Tennessee St. P.O. Box 740 Florence, Ala.
Spearhead 370 W. 35th N.Y.C.
Specialty 1453 N. Vine Hollywood, Cal.
Bill Spencer's 3759 Third Los Angeles, Cal.
Spendel 305 E. 93rd N.Y.C.
Spendo 3009 W. Vernon Los Angeles, Cal.
Sphinx 6263 Saylin Los Angeles, Cal.
Spindletop 157 W. 57th N.Y.C.
Spinet 1205½ S. La Cienega Los Angeles, Cal.
Spinnmill 15th & Locust Phila., Pa.
Spinning Wheel 511 Fifth N.Y.C.
Spiral 200 W. 57th N.Y.C.
Spitzer 270 Madison N.Y.C.
Ruth Spivak 806 Seventh N.Y.C.
Spivey 443 Waverly Brooklyn, N.Y.
Spook 815 Sixteenth S. Nashville, Tenn.
Sportin Life 3606½ Bagley Los Angeles, Cal.
Spring Valley 659 Tenth N.Y.C.
Sprite P.O. Box 38444 Hollywood Cal.
Spru 10560 Wilshire Los Angeles, Cal.
Square Deal 13027 Lorne, N. Hollywood, Cal.
Square 1650 Broadway N.Y.C.
Sta-ber 400 E. 33rd Chicago, Ill.
Stacey 11016 Kittridge N. Hollywood, Cal.
Stadium 1601 N. Gower Hollywood, Cal.
Staff Box 32, Steamboat, Nev.
Stafford 4812 Carmen Las Vegas, Nev.
Stagg 10 Marlo Belleville, Ill.
Stahl 145 W. 57th N.Y.C.
Stairway P.O. Box 1224 Mobile, Ala.
Stamps-Baxter (see Affiliated)
Stan 1697 Broadway N.Y.C.
Stand-Out 717 Washington Gary, Ind.
Stanford 2 W. 45th N.Y.C.
Stanzer P.O. Box 297 Maple Shade, N.J.
Stanrick 1669 Sunset Los Angeles, Cal.
Stanson 185 N. Wabash Chicago, Ill.
Staple 649 E. 89th Chicago, Ill.
Star Tunes 1607 El Centro, Hollywood
Starday Box 115 Madison, Tenn.
Stardom 942 W. 32 Pl. Chicago, Ill.
Stardust 1650 Broadway N.Y.C.
Stardust 511 Fifth N.Y.C.
Starflite 271 W. 125th N.Y.C.
Starflower 1225 Sixth N.Y.C.
Starmaker 4469 Charleswood Memphis, Tenn.
Starrite 314 E. 11th Houston, Texas
Stars P.O. Box 9637 N. Atlanta, Ga.
Star-Shun Flood Bldg San Francisco, Cal.
Starstan 742 South Hill Los Angeles, Cal.
Milt Stavrin 756 Seventh N.Y.C.
Stazybo 1650 Broadway N.Y.C.
Stearly 1270 6th N.Y.C.
Stebrit (see Lois)
Ted Steele 1440 Broadway N.Y.C.
Stefani 226 E. 36th N.Y.C.
Steinway 2 W. 45th N.Y.C.
Stelen 8809 Oakwild Lane Hollywood, Cal.
Stellee 189 E. 33rd N.Y.C.
Stemar 7250 Beverly Los Angeles, Cal.
Stemick 818 W. 48th N.Y.C.
Stept Bros. 203 N. Wabash Chicago, Ill.
Stept 456 N. Mansfield Los Angeles, Cal.
Jos. W. Stern & Co. (E. B. Marks)
Stern 215 Banks San Francisco, Cal.
Shepard Stern 823 S. Wabash Ave. Chicago
Arthur Steven 1018½ South Norton Los Angeles, Cal.
Stevil 1650 Broadway N.Y.C.
Stevy 308 Lenox Ave., N.Y.C.
Stillman S 1715 Broadway N.Y.C.
Stillran 134 N. 55th St. N.Y.C.
Stinson 5966 Lakeview Detroit Mich.
Stock 1619 Broadway N.Y.C.
Stonewall 815 Sixteenth Nashville, Tenn.
Stoneybrook 917 Sydney St. Philadelphia
Storm Jordan 1700 Broadway, N.Y.C.
Storm King 121 47th N.Y.C.
Straight Ahead 1650 Broadway N.Y.C.
Strato-Muse 1650 Broadway N.Y.C.
Street 185 N. Wabash Chicago, Ill.
String 929 West End N.Y.C.
Stringer 1204 Dallas Nashville, Tenn.
Strobi 890 Sixth N.Y.C.
Studio 157 W. 57th N.Y.C.
Style and Song 291 Broadway N.Y.C.
Style 20 E. Jackson Blvd., Chicago, Ill.
Stylerone 1650 Broadway, N.Y.C.
Su Mo Pub. 1041 N. Formosa, Hollywood, Cal.
Suarez 6605 Hollywood Blvd., Hollywood, Cal.
Suburban 550 Fifth N.Y.C.
Sudbury 5224 Teesdale N. Hollywood, Cal.
Suerob 1697 Broadway N.Y.C.
Suffolk 10 Columbus Circle, N.Y.C.
Sugar Ray 1475 Broadway, N.Y.C.
Sugar 545 Fifth Ave., N.Y.C.
Sullivan 9321½ Olympic Blvd, Beverly Hills, Calif.
Sulpat 1607 Broadway, N.Y.C.
Sultan 255 West 55th St. N.Y.C.
Sun Valley 632 N. Dearborn, Chicago, Ill.
Sunbeam 22 W. 48th N.Y.C.
Sun-Crest 1614 N. Argyle Hollywood, Cal.
Sunday 1 N. La Salle Chicago, Ill.
Sundown 2437 W. 34th Pl., Chicago, Ill.
Sunno 150 W. 58th N.Y.C.
Sunny 439 S. Wabash, Chicago, Ill.
Sunnyside 1619 Broadway N.Y.C.
Sunnyside 1650 Broadway N.Y.C.
Sunrise 1619 Broadway N.Y.C.
Sunshine 408 N. Rodeo Beverly Hills, Cal.
Sun-Vine 1507 N. Vine Hollywood, Cal.
Sure 1619 Broadway N.Y.C.
Sure-Fire 801 16th Ave. S. Nashville, Tenn.
Surf Music 21 W. Illinois Chicago, Ill.
Suri 1479 Vine Hollywood, Cal.
Susan 79 W. Monroe Chicago, Ill.
Subo 1135 S. Beverly Dr. Los Angeles, Cal.
Suwal 150 W. 55th N.Y.C.
Sweco 250 W. 57th N.Y.C.
Sweet & Swing 9655 S. Prairie Ave. Chicago
Sweetest 1650 Broadway N.Y.C.
Sweetheart 1650 Broadway N.Y.C.
Swing & Tempo 1560 Broadway N.Y.C.
Swingin 150 W. 55th N.Y.C.
Sycamore P.O. Box 1654 Hollywood, Cal.
Sylvia 1650 Broadway N.Y.C.
Symbol 1055 N. El Centro, Los Angeles, Cal.
Syndicate 6869½ Fountain, Hollywood, Cal.
T-C 1614 N. Cherokee Hollywood, Cal.
T N T 1422 W. Poplar San Antonio, Texas
TFA 555 Madison N.Y.C.
Tact 1644 Veteran Los Angeles, Cal.
Taffy 1570 N. Gower Hollywood, Cal.
Tagrie 119 W. 57th N.Y.C.
- Tailormade 1788 S. La Cienega, Los Angeles, Cal.
Tajah 200 W. 57th N.Y.C.
Tal 1919 S. Tenth Phila., Pa.
Talcia Hollywood Knickerbocker Hotel, Hollywood, Cal.
Tallard 8303 Melrose Ave. Los Angeles
Tamasa 343 W. 58th N.Y.C.
Tamdoda 5004 Melrose Hollywood, Cal.
Tampico 1170 Broadway, N.Y.C.
Tangerine 100 W. 42nd N.Y.C.
Tangier 1674 Broadway N.Y.C.
Tani-Lori P.O. Box 2331 Hollywood, Cal.
Tannen 850 Seventh N.Y.C.
Tanridge 850 Seventh N.Y.C.
Irving Tanz 836 Eastern Parkway, Brooklyn, N.Y.
Taps 1619 Broadway N.Y.C.
Tara Claire 154 Bristol Ave. N., Los Angeles, Cal.
Ta-Rah 3322 W. Peterson Chicago, Ill.
Tarheel P.O. Box 115 Madison, Tenn.
Tarry-Town 1619 Broadway N.Y.C.
Tartan 573 Palm Dr., Glendale, Cal.
Task 2300 N.W. 56 Terrace, W. Hollywood, Fla.
Tatlin 2959 4th Los Angeles, Cal.
Taurus 301 E. 47th N.Y.C.
Tecumseh P.O. Box 9687, N. Atlanta, Ga.
Teen Ager 5407 S. Kedzie Chicago, Ill.
Texas 5613½ E. Grand, Dallas, Texas
Telecast 69 W. Washington Chicago, Ill.
Tele-Graf 3 Sheridan Sq. N.Y.C.
Tele-Reco 3455 Cahuenga, Los Angeles, Cal.
Temerity 1323 S. Michigan, Chicago, Ill.
Tempoc Enterprise, S.A., 750 Gower, Hollywood, Cal.
Temple 5 S. 60th Phila., Pa.
Tempus 423 1st Natl. Bank Bldg., Peoria, Ill.
Tennessee 1607 Charlotte Av., Nashville, Tenn.
Tenneva 300 W. 33rd, N. Little Rock, Ark.
Tenn-Tex 319 Seventh Av. N., Nashville, Tenn.
Tenor 248 Sherer Blvd., Franklin Sq., N.Y.C.
Tentap 527 Madison N.Y.C.
Tepajo 19 Arlington St. Boston
Teresa 1479 N. Vine Hollywood, Cal.
Terese 200 E. Superior Chicago, Ill.
Tereve-Laen 35 E. Wacker Chicago, Ill.
Terr 1001 Garden Highway, N. Sacramento 15, Cal.
Terra-Orb 6064 Hollywood Blvd., Hollywood, Cal.
Lou Terrasi 254 W. 47th N.Y.C.
Terry-Wilkins 152 W. 49th N.Y.C.
Tetlon 1243 N. Virgil Los Angeles, Cal.
Tex 9028 Sunset Blvd., Los Angeles, Cal.
Textical 962 N. Ardmore Hollywood, Cal.
Tex-Sound 506 W. Hildebrand, San Antonio, Texas
Thalia 804 E. Imperial Highway Los Angeles, Cal.
Tharpe 1619 Broadway N.Y.C.
Thayer 2031 Thayer Los Angeles, Cal.
Theatre 1619 Broadway N.Y.C.
Thelma's 8040 Dexter, Detroit, Mich.
Thimble 200 W. 57th N.Y.C.
Ray J. Thomas 846 N. Cahuenga, Hollywood, Cal.
Thomas-Cole 117 W. 48th N.Y.C.
Thompson 2836 W. Harrison Chicago, Ill.
Thornwood 11 Charlton N.Y.C.
Three Boys 1270 Ave. of Americas, N.Y.C.
Three Speed 8 E. 48th N.Y.C.
Three Star 143 W. 51st N.Y.C.
Thunder 3013 Wingate, Nashville, Tenn.
Thunderbird 140 E. 56th N.Y.C.
Thursday 1619 Broadway N.Y.C.
Tiara 1650 Broadway N.Y.C.
Tibor 200 W. 57th N.Y.C.
Tickeston 8462 Sunset Blvd, Los Angeles
Richard Tickton 501 Tenth N.Y.C.
Tidal 2675 Federal, W. Los Angeles, Cal.
Tideland 756 Seventh N.Y.C.
Tiffany 3048 School, Oakland, Cal.
Tiger 1841 Broadway N.Y.C.
Tiki Music 616 Exchange Bldg., Nashville, Tenn.
Timbrea 1680 N. Vine Hollywood, Cal.
Time 1790 Broadway N.Y.C.
Timpkin 1405 E. Sixth Cleveland, O.
Tin Pan Valley, 1508 Dickerson, Nashville, Tenn.
Tinadele 13221 S. Avalon, Los Angeles, Cal.
Tiptam 200 W. 57th N.Y.C.
Tippy 408 W. 57th N.Y.C.
Tired 729 Seventh N.Y.C.
Titan 3020 Hollywood Hollywood, Cal.
Titanic 706½ W. Florence, Los Angeles, Cal.
Tivador 1064 E. 12th Jacksonville, Fla.
T.M., 1619 Broadway, N.Y.C.
Tobby 3121 Castle Heights, Los Angeles, Cal.
Tob-Ant 1650 Broadway N.Y.C.
To-da 202 Hirst, E. Lansdowne, Pa.
Todd 1719 W. End Nashville, Tenn.
Tog 6920 Taylor Rd., Cincinnati, O.
Tojam 335 E. 10th N.Y.C.
Toland 5 So. 60th Phila. Pa.
Toles 60 E. 42nd N.Y.C.
Toluca 10058 Valley Spring Lane, N. Hollywood, Cal.
Tom Cat P.O. Box 121 Abbeville, Ala.
Tomahawk 98 Scooby Nashville, Tenn.
Tomboy Petroleum Center San Antonio, Texas
Tomkins 1075-5 Lynch, Jackson, Miss.
Tomm 2360 S. Beverly Glen Los Angeles, Cal.
Tommy 15 W. 84th N.Y.C.
Tomorrow's 353 E. 50th N.Y.C.
Tom-Tom Post Office Box 4734 Compton, Cal.
Tone 511 Fifth N.Y.C.
Tone-Craft 2709 Germantown Phila., Pa.
Tonecraft 12412 Ventura Blvd. Studio City, Calif.
Tonto 11735 Hatteras. N. Hollywood, Calif.
Toole 500 E. 33 1906 Chicago, Ill.
Top Flight 3828 Grove Oakland, Cal.
Top Talent 617 Exchange Building, Nashville
Top Ten 231 Lincoln New Rochelle, N.Y.
Topaz 9171 Wilshire Beverly Hills, Cal.
Topper 6619 Northumberland, Pittsburgh, Pa.
Tornado 525 W. Vernon Los Angeles, Cal.
Torpedo 356 40th N.Y.C.
Torrington 88 Water Torrington, Conn.
Torso 134 W. 58th N.Y.C.
Toussaint 616 W. 116th N.Y.C.
Herbert G. Tovey 1619 Broadway, N.Y.C.
Tower Hill 305 W. 45th N.Y.C.
Tower 3621 Floral Nashville, Tenn.
Tower of Gold 2226 N. Alvarado Los Angeles, Cal.
Towles 367 E. Paces Ferry Rd., N.E., Atlanta, Ga.
Town and Country 756 Seventh N.Y.C.
Townsend-Shayne 1619 Broadway N.Y.C.
Tracey 1451 Madison Memphis, Tenn.
Trade Mark 4707 Broadway Chicago, Ill.
Traff 916 Kearny San Francisco, Cal.
- Tragan 6332 Brynhurst Los Angeles, Cal.
Trail 3921 McComas Fort Worth, Texas
Trails End 146 7th Ave N., Nashville, Tenn.
Tramer P.O. Box 5314 San Diego, Cal.
Tranco 742nd Acwron, Zapata Afsta, Zapata, Texas
Trans-America 474 Daniels Beverly Hills, Cal.
Trans-Music 1619 Broadway N.Y.C.
Trans-Pacific 1619 Broadway N.Y.C.
Trans-World 1719 W. End Nashville, Tenn.
Transglobal 56 West 45th St. N.Y.C.
Trauma 6122 Delongre Hollywood, Cal.
Travis 6425 Hollywood, Hollywood, Cal.
Traymore 1650 Broadway N.Y.C.
Treadle 200 W. 57th N.Y.C.
Tree 905 16th Ave. N., Nashville, Tenn.
Trianon 3942 Third Detroit, Mich.
Tribute 250 W. 57th N.Y.C.
Tri-City 225 W. 57th N.Y.C.
Trickle 14812 Saticoy Van Nuys, Cal.
Tri-Dec State Bank-Haines City, Fla.
Tridon 237 West 54th St. N.Y.C.
Trigo 244 E. 13 N.Y.C.
Trim 81 Spring Valley Paramus, N.J.
Trinity (see T.M.)
Trio 1619 Broadway N.Y.C.
Tri-Park 101 W. 55th N.Y.C.
Triph 688 Farnsworth Detroit, Mich.
Triple EEE 1619 Broadway N.Y.C.
Triple 404 N. Roxbury, Beverly Hills, Cal.
Triple-Tone 1650 Broadway N.Y.C.
Tri-Staff 508 University Fairfax, Va.
Tri-State 1730 Eureka Way Redding, Cal.
Triumph 111 W. 57th N.Y.C.
Triway 224 N. Canon Beverly Hills, Cal.
Trojan 1356 W. Canon Madele, Fresno, Cal.
Tronic Box 115 Madison, Tenn.
Trophy 554 Fifth Ave. N.Y.C.
Tropical 2400 N.W. 27 St. Miami, Fla.
Trubill 13019 Gordary Hawthorne, Cal.
Truman 65 W. 129th N.Y.C.
Tryton 1650 Broadway N.Y.C.
Tsoris 224 W. 49th N.Y.C.
Ernest Tubb 1619 Broadway N.Y.C.
Tuckahoe P.O. Box 128 Madison, Tenn.
Tudor 1631 Broadway N.Y.C.
Tula 9033 Wilshire Beverly Hills, Cal.
Tulip Time 100 Seventh Pittsburgh, Pa.
Tulsa 747 E. Walnut Pasadena, Cal.
Tune-Art 156 W. 44th N.Y.C.
Tunecrafters 1607 El Centro, Hollywood
Tunetime 1650 Broadway N.Y.C.
Tunetone 3910 Baxter Nashville, Tenn.
Tu-Po 1604 E. 33rd Los Angeles, Cal.
Turbo 200 E. Tupper Buffalo, N.Y.
Turban 255 W. 55th N.Y.C.
Turntable 1697 Broadway N.Y.C.
Tury 723 4th N.Y.C.
Twenty 420 E. 64th N.Y.C.
Twilight 223 W. 52nd N.Y.C.
Twin 1697 Broadway N.Y.C.
Twin Peaks 2166 Market San Francisco, Cal.
Twin-Star 2862 Horseshoe Drive S.E., Atlanta, Ga.
Twist P.O. Box 2921 Hollywood, Cal.
Two Jays 131 Garden Teaneck, N.J.
Two Minute 2025 N. Allen Altadena, Cal.
Two-Beat 445 Park N.Y.C.
Tybee 100 W. 42nd N.Y.C.
Tycoor 134 W. 91, Los Angeles, Cal.
Typort 3 W. 91, Los Angeles, Cal.
Ty-Tex P.O. Box 3321 Tyler, Texas
Una 206½ Union Nashville, Tenn.
Unamic P.O. Box 8706 Nashville, Tenn.
Unart 729 7th N.Y.C.
Unbelievable 1650 Broadway N.Y.C.
Underwood 7156 Hawthorne, Hollywood, Cal.
Universal 4403 Sheridan Rd., Chicago, Ill.
Up 639 Madison Memphis, Tenn.
Up Town 1737 W. Monroe Chicago, Ill.
Upa 440 Lakeside Burbank, Cal.
Upam 119 W. 57th N.Y.C.
Uptrend 3020 Hollywood Hollywood, Cal.
Uranus 7th Ave. & 60th St., N.Y.C.
Max Urban 1651 Cosmo Hollywood, Cal.
Uro 882 E. 57th Los Angeles, Cal.
V.I.P. P.O. Box 8844 Hollywood, Cal.
Vadim 13141 Oxnard St. Van Nuys, Calif.
Val-Art 1614 N. Cherokee, Hollywood, Cal.
Valbar 1650 Broadway N.Y.C.
Val-Dare 5743 Cahuenga, N. Hollywood, Cal.
Valjean 5135 W. 41 Denver 12, Col.
Valjo (see Lois)
Valley 1619 Broadway N.Y.C.
Valley 1740 Broadway N.Y.C.
Valley 6087 Sunset Hollywood, Cal.
Valleydale 1619 Broadway N.Y.C.
Valtona 910 N. Foothill Rd. Beverly Hills, Cal.
Vamp 963 First National Bldg., Detroit, Mich.
Van Brunt 6330 Sunset Blvd., Hollywood, Cal.
Van De 5909 Melrose Hollywood, Cal.
Van Houton 6500 Charlesworth N. Hollywood
Van Lee 1343 E. Harvard St. Glendale, Cal.
Van Winkle & Darian 1649 N. Vine Hollywood, Cal.
Vanadore 1537 McGavock Pike Nashville Tenn.
Vanguard 6087 Sunset Hollywood, Cal.
Vanjo Box 516 Goodlettsville, Tenn.
Van-Nauert 1620 Margate Rd., Palos Verdes, Cal.
Vapac 2642 S. Michigan Chicago, Ill.
Variety 145 Linn Yorkers, N.Y.
Varnes 3547 N. 21st Phila., Pa.
Varsity 2643 South Third Phila., Pa.
Vaughn 1692 Madison Memphis, Tenn.
Vaudin Vavrin 2119 W. 54th Chicago, Ill.
Benjamin Veal 4209 Western Los Angeles Cal.
Veda 1724th N.Y.C.
Vedco 2721 A. E. 6th Long Beach, Cal.
Vedel 209 Fourth W. Hendersonville, N.C.
Vegas 3788 Paradise Rd., Las Vegas, Nev.
Vejac 8462 Sunset Hollywood, Cal.
Emil Velazco 723 Seventh N.Y.C.
Vellore P.O. Box 38530, Hollywood, Calif.
Venetia 1501 W. Cortland Chicago, Ill.
Venice 8300 Santa Monica Hollywood, Cal.
Verbo 2761 McConnell Los Angeles, Cal.
Vernal 240 Central Park So., N.Y.C.
Vertigo 727 N. Kedzie Chicago, Ill.
Vibra 1036 Hilldale Los Angeles, Cal.
Vicki 20 W. Alexandrine Detroit, Mich.
Videorama 156 W. 44th N.Y.C.
Vidor 1001 N. Lincoln Burbank, Cal.
Vier P.O. Box 723 Hollywood, Cal.
View 1570 N. Edgemoor Los Angeles, Cal.
Vijay 2215 Edison Detroit, Mich.
Villa 1619 Broadway N.Y.C.
Village 37-11 87th Jackson Heights, N.Y.
Villanova 1619 Broadway N.Y.C.
Vincent 1323 S. Michigan Chicago, Ill.
Peter Vincent 250 N. Canon Beverly Hills.
Viola 522 Patterson Nashville, Tenn.
Violet 4411 S. Mettler Los Angeles, Cal.
Vir-Cel 5938 Kimble Ave., Phila., Pa.
- Virgo 2586 N. Beachwood Hollywood, Cal.
Viscount 1619 Broadway N.Y.C.
Vision 119 W. 57th N.Y.C.
Vista 1674 Broadway N.Y.C.
Vivo Music 185 N. Wabash Chicago, Ill.
Voca 1650 Broadway N.Y.C.
Vogue 1619 Broadway N.Y.C.
Vokes New Kensington, Pa.
Vol 920 Sutton Hill Rd., Nashville, Tenn.
Volo 1650 Broadway N.Y.C.
Voltage 8230 Hollywood, Hollywood, Cal.
Volunteer 56 Ferry Newark, N.J.
Vondart 887 Chatwood Memphis, Tenn.
Vonglo 1674 Broadway, N.Y.C.
Vulcan 96 Perry N.Y.C.
W. W. 11360 Dona Dorotea, Studio City, Cal.
Wabbit 5880 Hollywood, Hollywood, Cal.
Wade 20 Beekman N.Y.C.
Wajoma 157 W. 57th N.Y.C.
Wakabe 271 Madison N.Y.C.
Walaine 8912 Firestone Plaza Los Angeles.
Walbridge 154 W. 57th N.Y.C.
Harold Wald 146 W. 54th N.Y.C.
Ed Waller 13603 S. Avalon Los Angeles, Cal.
Wallis 4450 N. Jefferson Miami Beach, Fla.
Walnut 148 W. 125th N.Y.C.
Wal-rich 3351 W. 43rd Pl. Los Angeles, Cal.
Wanda 429 W. Hortler, Phila., Pa.
Wanessa 164 W. 54th N.Y.C.
Ward & Sears 1790 Broadway N.Y.C.
Billy Ward 6000 Sunset Hollywood, Cal.
Clara Ward 3800 N. 18th Phila., Pa.
Jay Ward 8218 Sunset Los Angeles, Cal.
Warden Box 8061 Nashville, Tenn.
Ward-Marks 1258 N. La Brea Hollywood, Cal.
Ware's 6112 Selma Hollywood, Cal.
Warren 349 E. 49th N.Y.C.
Warwood, 2712 Dickerson Road. Nashville
Waterfall 1208 Lee Ave., Morrristown, Tenn.
We Three 1650 Broadway N.Y.C.
Waymore 1619 Broadway N.Y.C.
Roger Wayne 1650 Broadway N.Y.C.
Wedington 14707 McCormick Van Nuys, Cal.
Wedlaw 5606 Beer Ave. Los Angeles
Weger 1650 Broadway N.Y.C.
Weiss & Barry 1566 N. La Brea Hollywood
Welcome Music 31 W. 54th N.Y.C.
Welden and Weiss 8833 Sunset Blvd., L.A.
Welland 6311 Yucca St. Hollywood
Wellesley 1050 Fifth Ave. N.Y.C.
Maurice O. Wells 3816 N. Clark Chicago, Ill.
Welton Music 2847 Effie Los Angeles, Cal.
Wemar 1619 Broadway N.Y.C.
Wendell 9229 Sunset Blvd. Los Angeles
Wensley 3 Wensley Ave. Great Neck, N.Y.
Werber 608 Fifth Ave. N.Y.C.
West Coast 340 N. Camden Beverly Hills, Cal.
Ted West 2809 W. Linden Nashville, Tenn.
Westbury 2 W. 45th N.Y.C.
Westfield 10859 Landale, N. Hollywood.
Westgate 9350 Wilshire Blvd. Beverly Hills.
West-Higgins 2930 Boston Detroit, Mich.
Westlake 7190 Sunset Los Angeles, Cal.
Westside 729 Seventh N.Y.C.
Westwall Box 115 Madison, Tenn.
Westwind 8510 Sunset Hollywood, Cal.
Wheel of Fortune 6100 Afton Hollywood, Cal.
Whimsy Box 1415 Hollywood, Cal.
White Castle 1650 Broadway N.Y.C.
Elmore White 1650 Broadway N.Y.C.
Mack White 1026 Market San Francisco, Cal.
Whiteman 1620 N. Hayworth, Hollywood, Cal.
Wian 511 Fifth N.Y.C.
Wil 14318 Wilford Detroit, Mich.
Wilberton 203 W. 126th N.Y.C.
Wilbur's 55 W. 19th N.Y.C.
Wildcat 1619 Broadway N.Y.C.
Wilderness 913-17th Ave. So. Nashville
Wildon 2 Park N.Y.C.
Wildrick & Miller 630 Fifth N.Y.C.
Wildwood 30 W. 60th N.Y.C.
Wiley 1650 Broadway N.Y.C.
Wilkey 1650 Broadway N.Y.C.
Slim Willet 9109 Sunset Hollywood, Cal.
Dootsie Williams 9512 S. Central Los Angeles
Kae Williams 3214 W. York, Phila., Pa.
Williams 46 E. Walton Chicago, Ill.
Ralph Williams 203 N. Wabash Chicago, Ill.
Richard M. Williams 4532 Cimarron L.A.
Willin 553 W. 51st N.Y.C.
Willis-Woodward (E. B. Marks)
Willstar 521 East Fifth St., # 18, N.Y.C.
Wilshire 10558 Lauriston W. Los Angeles, Cal.
Winco P.O. Box 972 Hollywood, Cal.
Window 720 17th Ave. S., Nashville, Tenn.
Wing Ding 1650 Broadway N.Y.C.
Winlyn 200 W. 57th N.Y.C.
Winneton 1619 Broadway N.Y.C.
Winona Box 7256, Nashville
Winston 1220 N. Gardner Hollywood, Cal.
Winter 1650 Broadway N.Y.C.
Wise-O-Man P.O. Box 7006 Nashville, Tenn.
Wistadala 1546 29th Phila., Pa.
Wisto (see Lois)
Milton G. Wolf 25 E. Jackson Chicago, Ill.
Wolverine Box 5054 Detroit, Mich.
Wonderland 500 S. Buena Vista Burbank, Cal.
Woodbury 6087 Sunset Hollywood, Cal.
Woodman 2077 S. Harvard Los Angeles, Cal.
Woodstock 1697 Broadway N.Y.C.
Woolf 13304 S. Norfolk Detroit, Mich.
Woolcott 8448 Ridpath Los Angeles, Cal.
Worart 550 Grant St., Pittsburgh, Pa.
Wow 505 E. 87th N.Y.C.
Wrather 270 N. Canon Beverly Hills, Cal.
Wren 715 E. 111th Pl. Los Angeles, Cal.
Mac Wright 200 W. 57th N.Y.C.
Peter Wright 143 W. 54th Los Angeles, Cal.
Wright-Gerstl 7118 Coldwater Canyon, N. Hollywood, Cal.
Wrist 8215 Romaine Los Angeles, Cal.
Wyndham 200 W. 57th N.Y.C.
Wynnmar 114 W. 70th N.Y.C.
Wynne 1619 Broadway N.Y.C.
The X Plus Y 271 W. 125th N.Y.C.
X-L 607 S. Commonwealth Los Angeles, Cal.
Xenophon 4264 S. Central Los Angeles, Cal.
Yanden 3494 Obion Dr., Memphis
Yenom 1781 Hauser Blvd. Los Angeles, Calif.
Yonah P.O. Box 425 Louisville, Ga.
Young Peoples 100 Sixth N.Y.C.
Yucca 8134 S. Alameda Los Angeles, Cal.
Yukl 4182 Farmdale, N. Hollywood, Cal.
Yvonne 9328 S. Parnell Chicago, Ill.
Z-12 5211 Santa Monica Hollywood, Cal.
Zarack 501 E. 32 St., Chicago, Ill.
Zarpac 11680 Pendleton Sun Valley, Cal.
Zarr 1674 Broadway N.Y.C.
Zavo P.O. Box 1173 Hollywood, Cal.
Zelda 335 W. 78th N.Y.C.
Bob Zieff 2477 Chermoy Hollywood, Cal.
Zim Music 236 W. 55th N.Y.C.
Zira 271 W. 125th N.Y.C.
Zodiac 1733 Broadway N.Y.C.
Zondervan Music 1619 Broadway N.Y.C.
Zordon Music Co. 52 St. Nicholas, N.Y.C.

EMPEROR OF THE KEYBOARD
PETER NERO

SCHEDULED INTERNATIONAL APPEARANCES

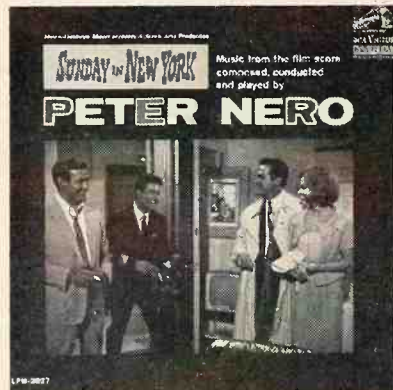
ENGLAND — SEPTEMBER

HOLLAND — OCTOBER 1-4
 (Grand Gala Du Disque)

JAPAN
 HONG KONG
 THAILAND } JANUARY



**LATEST
 SMASH SELLING
 ALBUMS**



LSP 2827



LSP 2853

PERSONAL MANAGEMENT
STAN GREESON
 ASSOCIATES, INC.

RCA VICTOR
 The most trusted name in sound

REPRESENTATION:

ITA

SESAC PUBLISHERS

- Abernathy, P.O. Box 535, Avondale Estates, Ga.
Accordion, 133 Seventh Ave., So., N.Y.C.
Albright, 77 West Washington St., Chicago 2, Ill.
Amanda, 235 West 46th St., N.Y.C.
Amsco, 240 West 56th St., N.Y.C.
Andrea, 1401 S. 10th St., Philadelphia 47, Pa.
Augsburg, 426 South Fifth St., Minneapolis 15, Minn.
Avalon, 10 Laurel Place, Yonkers, N.Y.
Aztec, 61 Church St., Malverne, L.I., N.Y.
- Babwin, P.O. Box 145, Beaumont, Calif.
Barnhouse, C. L., 110 B. Ave., East, Oskaloosa, Iowa
Bartlett, E. M., Powell, Mo.
Bass Co., The, 351 W. 52nd St., N.Y.C.
Bava's, John, Davis, West Va.
Belry, Alfred, 1834 Ridge Ave., Evanston, Ill.
Bendix, 77 West Washington St., Chicago 2, Ill.
Better Choirs, 1415 Lake Dr., S.E., Grand Rapids, Mich.
Bilmoth, 11 Riverside Drive, N.Y.C.
Blackwood, Cecil, 209 North Lauderdale, Memphis, Tenn.
Blackwood, James, 209 North Lauderdale, Memphis, Tenn.
Braun, Hubert J., c/o Harris Trust & Savings Bank, 111 West Monroe, Chicago 90, Ill.
Braun, c/o Harris Trust & Savings Bank, 111 West Monroe, Chicago 90, Ill.
Braun, c/o Harris Trust & Savings Bank, 111 West Monroe, Chicago 90, Ill.
Brenbar, Box 7209, Tampa 3, Fla.
Briar Hill, 630 West 246 St., Room 1431, N.Y.C.
Broadcast, 77 W. Washington St., Chicago 2, Ill.
Broadman, 127 Ninth Ave., N., Nashville 3, Tenn.
Bronze, Inc., 801 16th Ave., South, Nashville, Tenn.
Brumley, Albert E., & Sons, Powell, Mo.
- Canyon, Box 516, Goodlettsville, Tenn.
Capitol, 77 West Washington St., Chicago 2, Ill.
Cardilli, M. V., 351 W. 52nd St., N.Y.C.
Carlton, 557-59 E. 140th St., Cleveland 10, O.
Carter, Roy D., 4513 Cummings Drive, Fort Worth 18, Texas
Castion, 2265 Fifth Ave., Apt. M.D., N.Y.C.
Catholic, 262 Huntington Ave., Boston 15, Mass.
Central, 20209 Labrador St., Chatsworth, Calif.
Century, 39 West 60th St., N.Y.C.
Century Press, 408 N. Hudson, Oklahoma City, Okla.
Cerruti, John M., 351 W. 52nd St., N.Y.C.
Chantry, Box 425, Fremont, O.
Chart, Inc., 1834 Ridge Ave., Evanston, Ill.
Choral, 251 West 19th St., N.Y.C.
Church, P.O. Box 329, Neosho, Mo.
Circle, 812 16th Ave., South, Nashville, Tenn.
Clayton, Norman J., Winona Lake, Ind.
Clef, 351 W. 52nd St., N.Y.C.
Coanacher, B., 1834 Ridge Ave., Evanston, Ill.
Coleman, Robert H., 127 Ninth Ave., N., Nashville 3, Tenn.
Colin, Charles, 815 W. 53rd St., N.Y.C.
Concord, P.O. Box 1391, Studio City, Calif.
Concordia, 8558 So. Jefferson Ave., St. Louis, Mo.
Concourse, 630 West 246th St., Room 1431, N.Y.C.
Coney Island, 1721 Broadway, Suite 800, N.Y.C.
Continental Music, Inc., Box 341, Madison, Tenn.
Convention, Inc., Box 3715, Birmingham, Ala.
Convention Press, 127 Ninth Ave., N., Nashville 3, Tenn.
Cooper, Wendell R. and Mrs. Camella, RFD 1, Box 816, Cullman, Ala.
Copley, c/o Pryor & Braun, 640 Fifth Ave., N.Y.C.
Country Gentleman, Powell, Mo.
Crawford, Percy B., 7913 Louise Lane, Wyndmoor, Philadelphia, Pa.
Cummings, M. Homer, 130 Cedar St., Huntington, W. Va. 25705
- Daniel, John, 4726 Benton Smith, Nashville, Tenn.
Dash, James Allan, Publishing Co., 1834 Ridge Ave., Evanston, Ill.
Davis, Marion, Fayette, Ala.
Dawson, William L., P.O. Box 1052, Tuskegee Institute, Ala.
Denn, Emmet S., P.O. Box 77, Austin 61, Tex.
Dean & Edmiaston, P.O. Box 77, Austin 61, Tex.
Dean & Evridge, P.O. Box 77, Austin 61, Tex.
Dean & Franklin, P.O. Box 77, Austin 61, Tex.
Dean & Hensley, P.O. Box 77, Austin 61, Tex.
Dean & Morgan, P.O. Box 77, Austin 61, Tex.
Dean & Schren, P.O. Box 77, Austin 61, Tex.
Delro, Pietro, Publications, 133 Seventh Ave., So., N.Y.C.
Delhi Publications, Inc., 440 Main St., Cincinnati 2, O.
Denison, T. S., 321 Fifth Ave., S., Minneapolis, Minn.
Denson-Parris, Cleveland, Tenn.
Denson Trio, Cleveland, Tenn.
Di Bella, O., 162 East 116th St., N.Y.C.
- Ellis, V. B. (Vep), 17218 Mazonita Dr., Fontana, Calif.
Ellis, "Vep", P.O. Box 685, Avondale Estates, Ga.
Evangel, P.O. Box 1043, Whitefish, Mont.
- Fairbank, H. W., 77 West Washington St., Chicago 2, Ill.
Falth Music, Inc., Box 535, Avondale Estates, Ga.
Ferrill, J. W., Route 2, Box 193, Jefferson, Tex.
Firm Foundation, P.O. Box 77, Austin 61, Tex.
FitzSimons, H. T., Inc., 615 N. LaSalle St., Chicago 10, Ill.
Forecast Music, 77 West Washington St., Chicago 2, Ill.
- Foreststorn, 3788 Sixth Ave., Los Angeles, Calif.
Fouts, S. G., 428 12th St., Cookeville, Tenn.
Fouts-Payne Music, 428 12th St., Cookeville, Tenn.
Frador, 133 Seventh Ave., So., N.Y.C.
Future Music, 77 West Washington St., Chicago 2, Ill.
- Gaines, N. J., 1223 E. 7th, Okmulgee, Okla.
Gaither, William J., Route 1, Box 84, Alexandria, Ind.
Gale Music, 5653 1/2 Hollywood Blvd., Hollywood 28, Calif.
General Council of the Assemblies of God, 1445 Boonville Ave., Springfield, Mo.
Georgi & Vitak Music Company, 4815 S. Ashland Ave., Chicago 9, Ill.
Gospel, 77 West Washington St., Chicago 2, Ill.
Gospel, 1445 Boonville Ave., Springfield, Mo.
Gospel Quartet, 386 N. Highland Ave., Memphis, Tenn.
Gospel Songs, c/o Norman Clayton, Winona Lake, Ind.
Grammer, Frank, P.O. Box 329, Neosho, Mo.
Gramophone Music Company, Division of Audio International, Inc., 6573 Santa Monica Blvd., Los Angeles, Calif.
Gregorian Institute of America, 2130-32 Jefferson Ave., Toledo 2, O.
Gurley, Robert G., 440 Main St., Cincinnati 2, O.
Gurley Music Company, 440 Main St., Cincinnati 2, O.
- Hackett, Bobby, 34-21 84th St., Jackson Heights, N.Y.
Hall, Connor B., 897 Trunk St., N.E., Cleveland, Tenn.
Hall House of Harmony, 897 Trunk St., N.E., Cleveland, Tenn.
Hall & McCreary Company, Park Ave. at Sixth, Minneapolis 15, Minn.
Hall Music Company, The, P.O. Box 229, Maryville, Tenn.
Hall Music Company, The, Cleveland, Tenn.
Hartford, The, Powell, Mo.
Hart's Music Company, 77 West Washington St., Chicago 2, Ill.
Harvest Time, P.O. Box 381, Cuyahoga Falls, O.
Hathaway, Franklin Earl, 77 West Washington St., Chicago 2, Ill.
Henson, J. M., 254 Marietta St., Atlanta 3, Ga.
Heritage Music Publications, Inc., 39 West 60th St., N.Y.C.
Highland, 1311 N. Highland Ave., Hollywood 28, Calif.
Howlin, c/o Zentner, 14155 Magnolia, Van Nuys, Calif.
Huffer, Fred K., 1834 Ridge Ave., Evanston, Ill.
Huntzinger, R. L., Inc., 440 Main St., Cincinnati 2, O.
Hymntime, 411 Murry Hill Drive, Lancaster, Pa.
- Inspiration, Box 13352, Fort Worth 18, Tex.
- Jaworski-Pandy, 179 Robert Drive, South Windsor, Conn.
Jeffress, Crossett, Ark.
Jewell, Fred, Worthington, Ind.
Jusko, Ralph, 440 Main St., Cincinnati 2, O.
Jusko, Ralph, 440 Main St., Cincinnati 2, O.
- Ka-Cov, 271 Madison Ave., 19th Floor, N.Y.C.
Kanner, 74 Riverside Drive, N.Y.C.
Keene, Hank, 12 El Portal Dr., Jupiter, Fla.
Keller, Hal, 6034 Vantage Ave., N. Hollywood, Calif.
Kelman Music Corp., 470 West End Ave., N.Y.C.
Kendor, Delevan, N.Y.
Keyboard, 39 West 60th St., N.Y.C.
King, K. L., Fort Dodge, Ia.
King, 351 W. 52nd St., N.Y.C.
Kjos, Neil A., 525 Busse Highway, Park Ridge, Ill.
Krone, Mex T. & Beatrice P., Box 38, Idyllwild, Calif.
- Lair, John, Renfro Valley, Ky.
Langdon Music, 1745 Washington Ave., Huntington 4, W. Va.
Le Fevre Trio, Box 400, Atlanta, Ga.
Lena, Suite 507, 1619 Broadway, N.Y.C.
Lillenas, Box 527, Kansas City, Mo.
Lister, Hovie, 209 North Lauderdale, Memphis, Tenn.
Lister, Mosie, P.O. Box 644, Tampa, Fla.
Lister, P.O. Box 644, Tampa, Fla.
Lit, 1501 Broadway, Suite 2002, N.Y.C.
Littig, Frank, 1834 Ridge Ave., Evanston, Ill.
Liturgical, 252 Huntington Ave., Boston 15, Mass.
Ludwig, 557-59 E. 140th St., Cleveland 10, O.
Lutheran Free Church Pub. Co., 426 South Fifth St., Minneapolis 15, Minn.
- Maricopa, 713 18th Ave., South, Nashville, Tenn.
Mat-Co., 8890 N. Florida Ave., Tampa, Fla.
Mathews, John, 8890 N. Florida Ave., Tampa, Fla.
McKinley, 351 W. 52nd St., N.Y.C.
McLaughlin & Reilly, 252 Huntington Ave., Boston 15, Mass.
Melody-Aire, 4164 Kalamazoo, Grand Rapids, Mich.
Mercury, 17 W. 60th St., N.Y.C.
Messenger Press, 426 South Fifth St., Minneapolis 15, Minn.
Misty, 6034 Vantage Ave., N. Hollywood, Calif.
Moore, David, Powell, Mo.
Morris-Henson, 254 Marietta St., Atlanta 3, Ga.
Mosti, Joe, 133 Seventh Ave., So., N.Y.C.
Music Press, P.O. Box 1052, Tuskegee Institute, Ala.
Music Products, P.O. Box 145, Beaumont, Calif.
Musical Melody Publishers, Davis, W. Va.
Musical Window, 720 17th Ave., South, Nashville, Tenn.
Musiccountry Tunes, 9018 Rangely Ave., Los Angeles 48, Calif.
- National, Route 2, Box 193, Jefferson, Tex.
National, 77 West Washington St., Chicago 2, Ill.
- Natras-Schenck, Inc., 61 So. Division St., New Rochelle, N.Y.
Nazarene, Box 527, Kansas City, Mo.
Nemmers, M. L., 2936 N. Hackett Ave., Milwaukee 11, Wis.
Network, 71 Riverside Drive, N.Y.C.
Newtone Publications, 304 1/2 Third Ave., North, Nashville, Tenn.
- Ott, Doy, 209 North Lauderdale, Memphis, Tenn.
- Pagani, O., & Bro., Inc., 289 Bleecker St., N.Y.C.
Pallma, P.O. Box 145, Beaumont, Calif.
Pallma, Frank, P.O. Box 145, Beaumont, Calif.
Panella, Frank A., 278 Clearview Ave., Pittsburgh 5, Pa.
Panella, 278 Clearview Ave., Pittsburgh 5, Pa.
Paragon, 57 Third Ave., N.Y.C.
Paris, Oren, Box 13352, Fort Worth 18, Tex.
Parks, J. A., The, 525 Busse Highway, Park Ridge, Ill.
Parris, 916-18 W. Jefferson Blvd., Dallas 8, Tex.
Parris, O. A., 916-18 W. Jefferson Blvd., Dallas 8, Tex.
Peach Music, Box 425, Louisville, Ga.
Perry, F. Clark, Cleveland, Tenn.
Perry's Sons, A. W., Inc., 712 S. Kentucky Ave., Sedalia, Mo.
Peterson, John W., 4164 Kalamazoo, Grand Rapids, Mich.
Pioneer, 975 South West Temple, Salt Lake City 4, Utah
PJD Music, 37 West 57th St., N.Y.C.
Podgorski, I., 2233 Orthodox St., Philadelphia 37, Pa.
Podgorski, I., 2233 Orthodox St., Philadelphia 37, Pa.
Poker, 404 Hollydale Drive, Nashville, Tenn.
Pompano, 1631 Broadway, N.Y.C.
Poole, 510 Rutherford St., Greenville, S.C.
Popular, 77 West Washington St., Chicago 2, Ill.
Porter, Rue, P.O. Box 329, Neosho, Missouri
Pound Ridge, 630 West 246th St., Room 1431, N.Y.C.
- Quartet, Route 2, Box 193, Jefferson, Tex.
- Rainbow, 1223 E. 7th, Okmulgee, Okla.
Ramola, 1615 Homewood Place, Dallas 24, Tex.
Ramsey & Parker, P.O. Box 77, Austin 61, Tex.
Revival P.O. Box 16, Searcy, Ark.
Reat, Chas. E., 240 West 55th St., N.Y.C.
Rolseth, 240 West 55th St., N.Y.C.
- Sage and Sand, 5653 1/2 Hollywood Blvd., Hollywood 28, Calif.
Sajewski, W. H., 1155 Milwaukee Ave., Chicago 22, Ill.
Schmidt, Arthur P., 1834 Ridge Ave., Evanston, Ill.
Schmitt, Hall & McCreary, Park Ave. at Sixth, Minneapolis 15, Minn.
Schmitt, Paul A., Park Ave. at Sixth, Minneapolis 15, Minn.
Schmitt, Park Ave. at Sixth, Minneapolis 15, Minn.
Schuberth, Edward & Company, Inc., 39 W. 60th St., N.Y.C.
Sebren, George W., Cleveland, Tenn.
Select, 77 West Washington St., Chicago 2, Ill.
Showalter, A. J., Company, The, Cleveland, Tenn.
Showalter, G. H. P., P.O. Box 77, Austin 61, Tex.
Simon, Frank, c/o Southern, 1100 Broadway, P.O. Box 329, San Antonio 6, Texas.
- Singspiration, 1415 Lake Drive, S.E., Grand Rapids, Mich.
Singspiration, 1415 Lake Drive, S.E., Grand Rapids, Mich.
Sioux Way, 200 W. 57th St., N.Y.C.
Sister, 10 Maple St., Brooklyn 25, N.Y.C.
Skylite, 209 North Lauderdale, Memphis, Tenn.
Slater, Will W., Box 7178, Sylvania Station, Fort Worth, Tex.
Slaughter, Henry, P.O. Box 381, Cuyahoga Falls, O.
Slip & Slide, 10 East 49th St., 3rd Floor, N.Y.C.
Smith, Alfred B., 1415 Lake Drive S. E., Grand Rapids, Mich.
Southern, 254 Marietta St., Atlanta 3, Ga.
Speer, Ben, P.O. Box 9201, Nashville 4, Tenn.
Spire, Ed., 1846 Westwood Ave., Cincinnati 14, O.
Stamps Quartet, 916-18 W. Jefferson Blvd., Dallas 8, Tex.
Standard, 77 West Washington St., Chicago 2, Ill.
Standard, 77 West Washington St., Chicago 2, Ill.
Stirling, 10 Laurel Place, N.Y.
Stoker, 4720 Benton Smith, Nashville, Tenn.
Sumner, J. D., 209 North Lauderdale, Memphis, Tenn.
Sunday School Board of the Southern Baptist Convention, The, 127 Ninth Ave. N., Nashville 3, Tenn.
Sword and Shield, Box 211, Arlington, Tex.
- Taylor, Lonnie, 5320 East 36th St., Tulsa, Okla.
Teddlie, Tillit S., P.O. Box 991, Greenville, Tex.
Tennessee, Cleveland, Tenn.
Thomas, Alvis O., Route 2, Box 193, Jefferson, Tex.
Thompson, Route 5, Box 375, Lake Charles, La.
Top, 74 Riverside Drive, N.Y.C.
Traficante, 1834 Ridge Ave., Evanston, Ill.
Trio, P.O. Box 77, Austin 61, Tex.
- Varner, Wallace B., 557 N. Mendenhall, Apt. #6, Memphis 17, Tenn.
Vaughan, James D., Lawrenceburg, Tenn.
Velva, 200 East End Ave., N.Y.C.
Vicca, 133 Seventh Ave., So., N.Y.C.
Vitak-Elsnic, 4815 S. Ashland Ave., Chicago 9, Ill.
- Walls, W. M., P.O. Box 16, Searcy, Ark.
Warde, Harry, 1834 Ridge Ave., Evanston, Ill.
Warner, F. Eugene, 1834 Ridge Ave., Evanston, Ill.
Weaner-Levant, 17 W. 60th St., N.Y.C.
Weaner, Maxwell, 17 W. 60th St., N.Y.C.
Wells, Kenneth H., P.O. Box 1043, Whitefish, Mont.
Western Accordion, 1834 Ridge Ave., Evanston, Ill.
Western, P.O. Box 308, Rogers, Ark.
Wetherington, James, 209 North Lauderdale, Memphis, Tenn.
Wheelwright, Lorin F., 975 S.W. Temple, Salt Lake City 4, Utah
Willis, The, 440 Main St., Cinc. 2, O.
Windsor, 77 West Washington St., Chicago 2, Ill.
Winsett, R. E., McKenzie Bldg., E. 2nd Ave., P.O. Box 327, Dayton, Tenn.
WJB Music Company, 250 Tryon Ave., Tryon, N.C.
Woodard, M. H., 305 First Ave. W., Cullman, Ala.
World Library of Sacred Music, 1846 Westwood Ave., Cinc. 14, O.
Zellner, Harry, 216 West 102nd St., N.Y.C.

SESAC Expands International Activities

Extensive expansion in promoting its copyrighted repertory has been the keynote during the past year at SESAC, America's second oldest music rights organization.

The firm has now secured representation agreements with foreign rights societies in virtually every corner of the globe. Completion of negotiations with ACUM for mechanical and performing rights in Israel and with SIAE and STEF for performing rights in Italy and Iceland respectively, recently increased the list of organizations previously signed to represent SESAC's performance/mechanical/synchronization rights overseas.

Augmented sub-publisher agreements with representatives in principal music centers such as—London, Brussels, Milan, Berlin, Tokyo, Sidney, Paris, Stockholm, Buenos Aires, Amsterdam, among others, have substantially increased the number of SESAC copyrights on foreign recording releases and the number of SESAC compositions heard on worldwide broadcasting outlets. In addition, direct foreign recording agreements were made with the W & G Record Processing Company, Billy Taylor Trio and Singing Speers decks in the territories of Australia and

New Zealand, and with Grabaciones Belart S. A. for disks by the Mozartean Orchestra, the Billy Taylor Trio and the San Remo Orchestra in Mexico.

Through regular sales, albums from the SESAC RECORDINGS Library have also been programmed steadily in major broadcasting facilities throughout the world such as the BBC in England, CBC in Canada, and Sveriges, the Swedish Broadcasting Corp. Other territories covered run the gamut from the West Indies to the Isle of Mann, Berlin to Okinawa and Australia to Mexico. The 45 rpm "repertory recordings" (samples from the SESAC RECORDINGS LPs), a gratis service provided by SESAC, have been widely distributed in Europe, the Far East and throughout major broadcasting centers.

SESAC also represents an important segment of foreign music in the United States—including the rights of the entire Polish repertory, a broad segment of Israeli music and continental publishing houses. Through its branch offices in Nashville and its home office at 10 Columbus Circle in New York, SESAC will greatly extend its plans for continued overseas activities during the coming year.

music
the world
over...

In the United States and throughout the world through agreements with major mechanical and performing rights organizations, SESAC, America's second oldest music rights organization, licenses the performance, mechanical or synchronization rights in a repertory of distinction to the entire entertainment industry. The diversity of music in the SESAC repertory is a constantly growing source for sub-publishers overseas, world-wide radio and TV facilities and international recording artists. Increasing this repertory and enlarging its publisher representation is all part of a continual program of expansion.

SESAC

Serves The Broadcasting Industry With These Program Services:

SESAC® RECORDINGS

Modern Hi-Fi albums featuring top recording artists.

"REPERTORY RECORDINGS"

a gratis 45-rpm album service showcasing SESAC RECORDINGS.

"DRUMMERS"®

Big sound musical programming and sales aids in pop and C & W formats.

LOW-COST PROGRAM PACKAGES

"JUST A MINUTE!"® • A COUNTRY MUSIC SPECTACULAR
INSTANT SPORTS MUSIC • THE BIG BANDS • AMERICANA
MOOD ROMANTIC • SONGS OF DEVOTION • THE JAZZ SET

the all new **PACEMAKERS**
FOR THE MORNING MAN
• Trademark

And ... Serves The Music User With Its Special Projects Department:

Scoring for motion pictures, slide films, syndicated TV series,
agency produced commercials, background music service, etc.

For additional information contact:

SESAC INC.

CABLE: SESACOM

NEW YORK: 10 COLUMBUS CIRCLE • NEW YORK, NEW YORK 10019 • 212 JU 6-3450
NASHVILLE: 806 16TH AVENUE, SOUTH • NASHVILLE, TENNESSEE • 615-254-5703



HUGO

4-43067
LINDA HALL

A TASTE OF HONEY

4-43073
TONY BENNETT

SILLY OL' SUMMERTIME

4-43092
THE NEW CHRISTY MINSTRELS

ONE PIECE TOPLESS BATHING SUIT

4-43093
THE RIP CHORDS

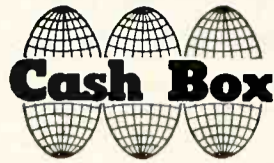
IN-VISIBLE TEARS

4-43061
RAY CONNIFF

COLUMBIA RECORDS



© COLUMBIA MARCAS REG. PRINTED IN U.S.A.



RADIO ACTIVE CHART

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks. (SURVEY COMPLETED TO AUGUST 5TH)

% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TITLE	ARTIST	LABEL	TOTAL % OF STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE
51%	Bread And Butter	Newbeats	Hickory	90%
50%	Someday We're Gonna Love Again	Searchers	Kapp	50%
49%	Maybelline	Johnny Rivers	Imperial	49%
45%	When You Loved Me	Brenda Lee	Decca	88%
44%	Baby I Need Your Loving	Four Tops	Motown	44%
41%	Hold Me	P. J. Proby	London	77%
38%	Clinging Vine	Bobby Vinton	Epic	82%
37%	A Summer Song	Chad Stuart and Jeremy Clyde	World Artists	46%
35%	There's Nothing I Can Say	Rick Nelson	Decca	35%
34%	He's In Town	Tokens	B. T. Puppy	72%
33%	Funny	Joe Hinton	Back Beat	53%
31%	House Of The Rising Sun	Animals	MGM	90%
30%	Out Of Sight	James Brown	Smash	46%
29%	(There's) Always Something There To Remind Me	Lou Johnson	Big Hill	94%
27%	G.T.O.	Ronnie and Daytonas	Mala	87%
26%	Always Together	Al Martino	Capitol	26%
25%	Say You	Ronnie Dove	Diamond	51%
24%	You'll Never Get To Heaven	Dionne Warwick	Scepter	44%
23%	Last Kiss	J. Frank Wilson & Cavaliers	Josie	23%
21%	Father Sebastian	Ramblers	Almont	73%
20%	Selfish One	Jackie Ross	Chess	82%
19%	Knock, Knock	Orlons	Cameo	19%
19%	Haunted House	Gene Simmons	Hi	19%
18%	Jamaica Joe	Angels	Smash	18%
16%	Sweet William	Millie Small	Smash	95%
15%	And I Love Her	Beatles	Capitol	98%
15%	Hullo Muddah, Hullo Faddah ('64)	Allan Sherman	Warner Bros.	97%
14%	We'll Sing In The Sunshine	Gale Garnett	RCA Victor	14%
13%	A House Is Not A Home	Dionne Warwick	Scepter	42%
12%	Squeeze Her, Tease Her	Jackie Wilson	Brunswick	12%
11%	La La La La	Blendells	Reprise	11%
10%	Johnny B. Goode	Dion Di Muci	Columbia	10%
10%	Remember (Walkin' In The Sand)	Shangri-Las	Red Bird	10%

LESS THAN 10% BUT MORE THAN 5%

TITLE	ARTIST	TOTAL % TO DATE	TITLE	ARTIST	TOTAL % TO DATE
I've Got No Time To Lose	Corla Thomas (Atlantic)	68%	Thank You For Loving Me	Al Martino (Capitol)	9%
Michael	Trini Lopez (Reprise)	90%	Someone, Someone	Brian Poole & Tremeloes (Monument)	8%
Because	Dave Clark Five (Epic)	98%	Don't Stond Up In The Canoe	Ronnie Dante (Music Voice)	32%
			Ringo's Theme	George Martin (U.A.)	74%
			Put Away Your Teardrops	Steve Lawrence (Columbia)	8%
			Let Me Love You	B.B. King (Kent)	7%
			Silly Ole Summertime	New Christy Minstrels (Columbia)	44%

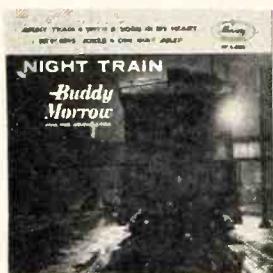
read carefully
if you're in
the record business
for profit



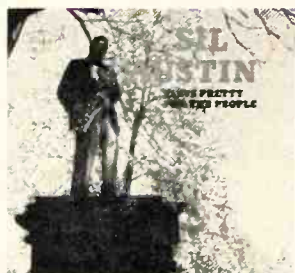
*four great labels present a special
selection of artists and albums that
keep your door opening rain or shine*



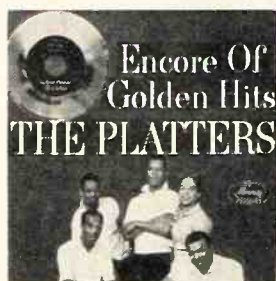
Foremost in fine recording



BUDDY MORROW: NIGHT TRAIN Delightfully nostalgic, this gripping music captures the mood and holds it for your listening pleasure. MG 20396/SR 60009



SIL AUSTIN: PLAYS PRETTY FOR THE PEOPLE The great reed artist is at his best playing the kind of music he loves. Sil here shows why the saxophone is on its way to new heights of popularity. MG 20424/SR 60096



ENCORE OF GOLDEN HITS: THE PLATTERS 12 songs by The Platters and each song represents a Golden Record to add to this great group's already extensive collection of Golden discs. MG 20472/SR 60243



PATTI PAGE: GOLDEN HITS All the great Patti Page hits sung with the effortless impact that keeps Patti popular year after year. MG 20495/SR 60495



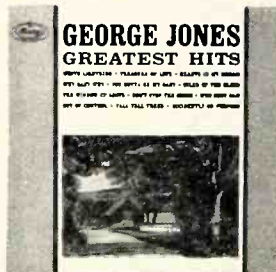
DINAH WASHINGTON: UNFORGETTABLE Song stylist Dinah Washington puts her inimitable touch on a collection of songs she makes her own. MG 20572/SR 60232



FRANKIE LAINE'S GOLDEN HITS All the songs you think of first whenever you hear the name Frankie Laine. They're sung with that great Laine sound. MG 20587/SR 60587



SMOTHERS BROTHERS AT THE PURPLE ONION The songs and fun recorded live during The Smothers Brothers recent engagement at the famed San Francisco bistro. MG 20611/SR 60611



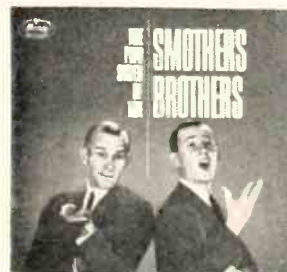
GEORGE JONES: GREATEST HITS Ballads everyone loves sung by George Jones with a nostalgic mood that makes great listening. MG 20621/SR 60621



BYRON JANIS: TCHAIKOVSKY PIANO CONCERTO NO. 1 Herbert Menges conducting the London Symphony presents Byron Janis performing the indomitable piano concerto in a flawless manner. MG 50266/SR 90266



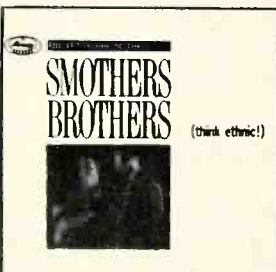
ERROLL GARNER PLAYS MISTY Mr. Piano makes the ivories dance as he plays a group of selections he chose because they suited the piano so well. MG 20662/SR 60662



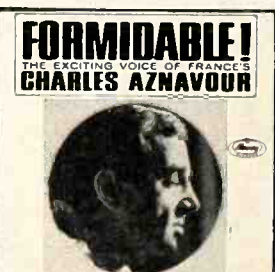
THE TWO SIDES OF THE SMOTHERS BROTHERS On one side of this LP The Smothers Brothers sing and clown... on the other side they give forth with really superb and serious singing. MG 20675/SR 60675



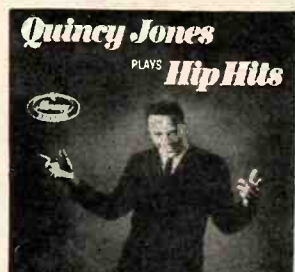
LEROY VAN DYKE: WALK ON BY Toe-tapping songs by an authentic Country and Western singer who knows how to make this kind of music his personal signature. MG 20682/SR 60682



SMOTHERS BROTHERS: THINK ETHNIC Dick and Tom Smothers, two of America's great unstrung heroes offer timely comments about the current folk craze. Wonderful fun, wonderful songs. MG 20777/SR 60777



CHARLES AZNAVOUR: FORMIDABLE! The great French entertainer... singer, composer, film star sings the songs that keep him the toast of France! MG 20792/SR 60792



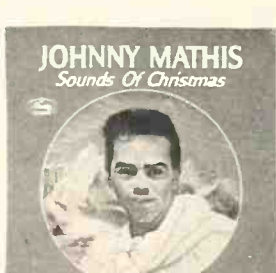
QUINCY JONES PLAYS HIP HITS Jones arranged this group of hits and then conducted the orchestra himself. The result is totally great jazz. MG 20799/SR 60799



LESLEY GORE: I'LL CRY IF I WANT TO The teen singer who sings of young love, young dreams so well. Her fans include anyone who is seventeen or ever has been. MG 20805/SR 60805



SASSY SWINGS AT THE TIVOLI The international favorite. Sarah Vaughan presented in an album recorded live during her performance in Copenhagen's famous Tivoli. MG 20831/SR 60831



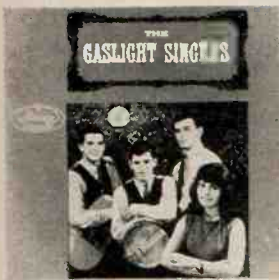
JOHNNY MATHIS: SOUNDS OF CHRISTMAS Festive songs done with the warmth and reverence of the Yuletide season. Favorites that take on a new and wonderful meaning when expressed by Johnny. MG 20837/SR 60837



CHAD MITCHELL TRIO: SINGIN' OUR MIND The outspoken and talented young singers show here how they got so popular and prove why they will acquire more and more fans. MG 20838/SR 60838



CHRISTMAS WITH THE PLATTERS A Yuletide greeting filled with warmth, performed honestly and with every musical ounce of meaning and sincerity intended by their composers. MG 20841/SR 60841



THE GASLIGHT SINGERS Three men and a gal with a distinctive style make this album an outstanding collection of folk songs traditional and modern. MG 20848/SR 60848



LESLEY GORE SINGS OF MIXED-UP HEARTS The teen who's making history as a top girl singer! Songs of teen love, teen fun, teen dreams. MG 20849/SR 60849



THE SMOTHERS BROTHERS: CURB YOUR TONGUE, KNAVE Really fine singing mixed with the wit and rollicking fun that keeps the Smothers Brothers famous. MG 20862/SR 60862



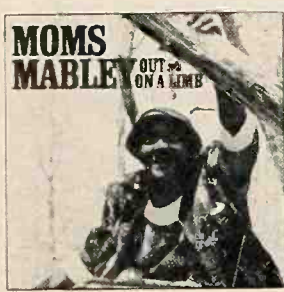
QUINCY JONES EXPLORES THE MUSIC OF MANCINI Two of the brightest talents on the contemporary musical scene meet—with brilliant results. MG 20863/SR 60863



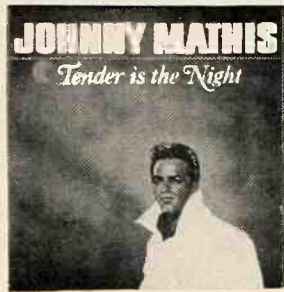
VIVA CUGAT! The sparkle and sizzle of Cugat's latin beat in a collection of favorites old and new. MG 20868/SR 60868



VAUGHAN WITH VOICES The sublime Sarah in a concert mood. Background is lush and rich with the voices of the Svend Saaby Danish Orchestra. Establishes Sarah once more as an international star. MG 20882/SR 60882



MOMS MABLEY OUT ON A LIMB This one is sure to be the funniest, laughing-est album of the entire year. MG 20889/SR 60889



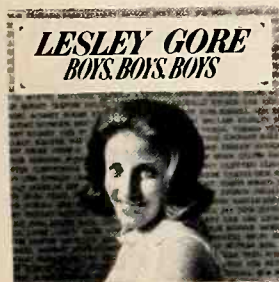
JOHNNY MATHIS: TENDER IS THE NIGHT The music of the heart portrayed by Johnny of the velvet voice in the manner that makes his songs so appealing to all ages. MG 20890/SR 60890



THE CHAD MITCHELL TRIO: REFLECTING A new way to sing folk music comes along as this sensational trio think aloud in song and reap more accolades from their delighted public. MG 20891/SR 60891



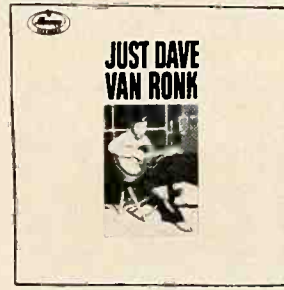
ROLAND KIRK: KIRK IN COPENHAGEN The talented Mr. Kirk, a multiple instrument artist with a special way with reeds, recorded this album during his successful European tour. MG 20894/SR 60894



LESLEY GORE: BOYS, BOYS, BOYS The Princess of Song sings wittingly of the trials and joys of boys, boys, boys. MG 20901/SR 60901



THE SMOTHERS BROTHERS: IT MUST HAVE BEEN SOMETHING I SAID They're at it again—here's another zany, tongue-in-cheek, foot-in-mouth collection by the brothers two. MG 20904/SR 60904



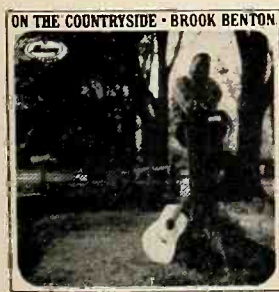
JUST DAVE VAN RONK Folk- and blues-lovers will admire the straightforward, unabashed style of Dave Van Ronk's voice and guitar. Dave says, "I can tell a lie, but I can't sing one." MG 20908/SR 60908



JOHNNY MATHIS: THE WONDERFUL WORLD OF MAKE BELIEVE The theme is make believe, the songs are all-time favorites and Johnny was never greater, weaving his own kind of magic. MG 20913/SR 60913



THE SEARCHERS England's newest singing discovery, hot on the heels of the Beatles in popularity, singing in today's most popular style. MG 20914/SR 60914



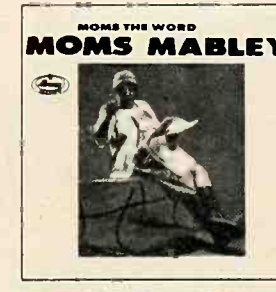
BROOK BENTON: ON THE COUNTRYSIDE Brook Benton puts a blues accent on a selection of favorite country songs, backed by strings and a jazz rhythm group. MG 20918/SR 60918



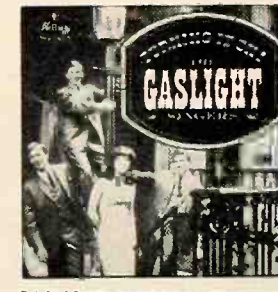
MARCHING ALONG Twelve crisp marches, six by John Philip Sousa and six by other bandmasters, done to a turn by the Eastman Wind Ensemble under Frederick Fennell, in Mercury's resplendent sound. MG 50105/SR 90105



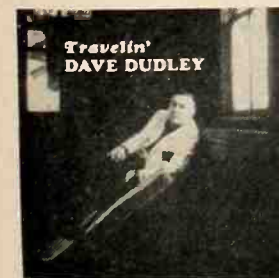
DAVID CARROLL: HOUSE PARTY-DISCOTHEQUE The latest in dance sounds from France's latest idea in clubbing... where dancing to records is quite the thing. An interesting, enjoyable and memorable experience produced here by David Carroll. MG 20962/SR 60962



MOMS MABLEY: MOMS THE WORD A raucous, riotous recording by the inimitable Moms. Rare fun for everyone. MG 20907/SR 60907



GASLIGHT SINGERS: TURNING IT ON Take the extraordinary talent of 3 lads and a lassie... add a large dose of enthusiasm... blend thoroughly with America's all-time favorite folk songs... and you have the Gaslight Singers, turning it on for you on this wonderful recording. MG 20923/SR 60923



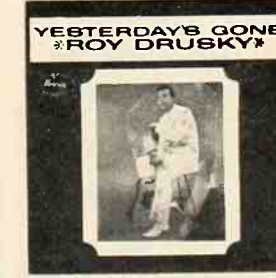
DAVE DUDLEY: TRAVELIN' If you're a country and western bug, with a yen for home style singing—stories of happiness, sorrow, work, play, life and death—then you'll want to hop on that train with Dave Dudley for some listenin' and relaxation. MG 20927/SR 60927



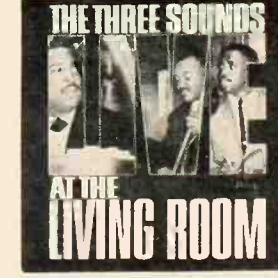
TEEN HITS PLAYED THE CLEBANOFF WAY Herman Clebanoff takes a rare venture into the changeable world of teenage music and comes up with a startling success. You'll be anxious to hear this one. MG 20929/SR 60929



FARON YOUNG: COUNTRY DANCE FAVORITES The dance springs to life as expresses all the warmth and gaiety, heartache and humor, love and sadness that are part of this great American tradition. MG 20931/SR 60931



ROY DRUSKY: YESTERDAY'S GONE A natural musician is this Roy Drusky, with a dynamic, powerful voice that comes across instantly, and a song selection and knowledge of music (he writes many of his own songs) unequalled by most. You'll love this one. MG 20919/SR 60919



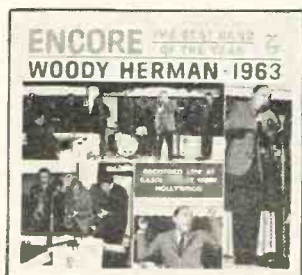
THE THREE SOUNDS: LIVE AT THE LIVING ROOM You, too, will thrill and applaud this emotion-evoking performance as the crowd did when this disc was recorded live at the Living Room in Cincinnati. It's the Three Sounds in one glorious rendition of your all time favorites. MG 20921/SR 60921



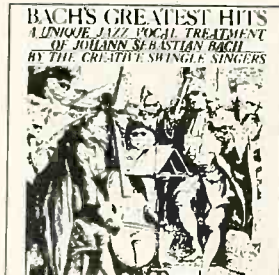
One world of music on one great label



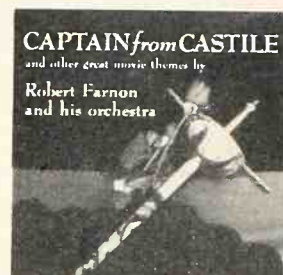
TERESA BREWER'S GREATEST HITS Fresh, new arrangements of Teresa's greatest hits. PHM 200-062/PHS 600-062



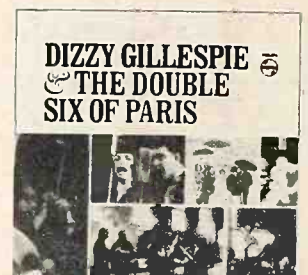
ENCORE—WOODY HERMAN The band that earned the Best Big Band of the Year Award of 1963—recorded live at Basin St., West. PHM 200-092/PHS 600-092



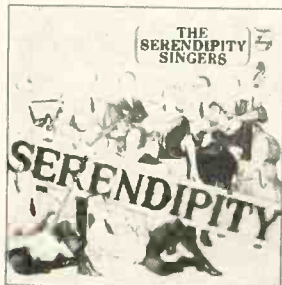
BACH'S GREATEST HITS The Swingle Singers' witty, catchy jazz treatment of the Bach fugues and preludes. PHM 200-097/PHS 600-097



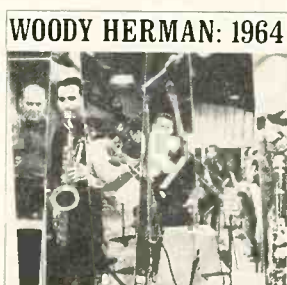
CAPTAIN FROM CASTILE Robert Farnon and his orchestra play this and other great motion picture themes. PHM 200-098/PHS 600-098



DIZZY GILLESPIE & THE DOUBLE SIX OF PARIS Diz's group and the vocal-scat group The Double Six play and sing some of Dizzy's better known compositions. PHM 200-106/PHS 600-106



THE SERENDIPITY SINGERS The exciting, full sound of this new folk-pop group cannot help but make you stomp your feet and clap your hands. PHM 200-115/PHS 600-115



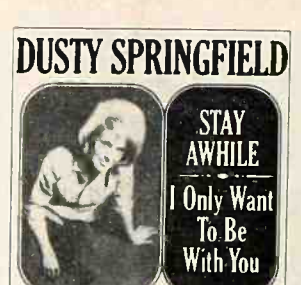
WOODY HERMAN: 1964 The most exciting big band in America today—Woody's greatest herd! PHM 200-118/PHS 600-118



THE SWINGLE SINGERS GOING BAROQUE A highly successful third-stream combination of vocal jazz and the baroque style. PHM 200-126/PHS 600-126



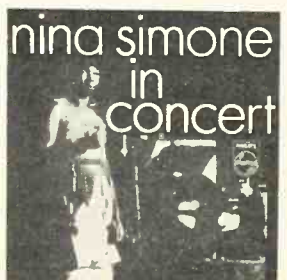
LESTER LANIN PLAYS FOR DANCING Lester Lanin and his orchestra play 43 hits for all kinds of dancing. PHM 200-132/PHS 600-132



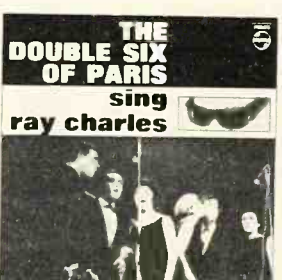
DUSTY SPRINGFIELD On this, her hottest album, Dusty proves again to be the number one lady of song. PHM 200-133/PHS 600-133



THE MANY SIDES OF THE SERENDIPITY SINGERS The great new folk-pop group that everyone's talking about. PHM 200-134/PHS 600-134



NINA SIMONE IN CONCERT Songs of love, sorrow, pride and conscience are framed by the in-person atmosphere of this moving album. PHM 200-135/PHS 600-135



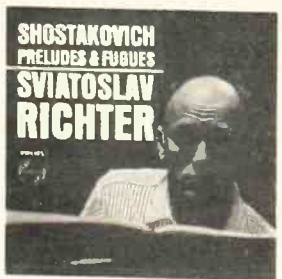
THE DOUBLE SIX OF PARIS SING RAY CHARLES The Parisienne vocal-scat ensemble singing and swinging the compositions of Ray Charles. PHM 200-141/PHS 600-141



LESTER LANIN DANCING AT THE DISCOTHEQUE Have a discotheque à la Lester Lanin's Band in your own den. A great new idea! PHM 200-145/PHS 600-145



RAG DOLL BY THE 4 SEASONS The 4 Seasons' all-time Hit, "Rag Doll" and eleven brand new hit songs are masterfully sung on this album. PHM 200-146/PHS 600-146



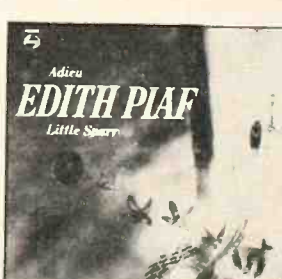
SVIATOSLAV RICHTER, the greatest Russian pianist of our day, plays six Preludes and Fugues from Opus 87 by Dmitri Shostakovich, the greatest living Russian composer of our day. Recorded in Europe. PHM 500-048/PHS 900-048



YVES MONTAND PARIS RECITAL The celebrated singer Yves Montand's Parisienne recital is captured on this disc—a connoisseur's collection item. PCC 202/PCC 602



MISSA LUBA Les Troubadours Du Roi Baudouin. Authentic performances of Mass sung in pure Congolese style. PCC 206/PCC 606



ADIEU EDITH PIAF The most popular songs of France's beloved "Little Sparrow." The original recordings transferred to LP. PCC 208/PCC 608



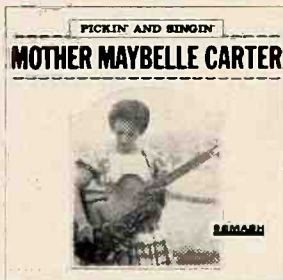
I MUSICI celebrates the tenth anniversary of their unique musical collaboration with this album of concertos by Vivaldi, Manfredini, Albinoni and Corelli. Elegant and stylish music, recorded in Italy. PHM 500-052/PHS 900-052



DON HELMS PLAYS HANK WILLIAMS Don Helms playing the steel guitar as a tribute to Hank Williams' artistry.
MGS 27001/SRS 67001



BILL JUSTIS plays 12 big instrumental hits in his copyrighted, hard-driving fashion.
MGS 27021/SRS 67021



MOTHER MAYBELLE CARTER Renowned autoharpist Maybelle Carter together with the Stephen Scott Singers perform authentic folk songs in the American tradition.
MGS 27025/SRS 67025



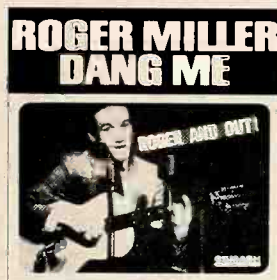
JERRY LEE LEWIS All of Jerry's golden hits are on this wild LP—it shakes from start to finish!
MGS 27040/SRS 67040



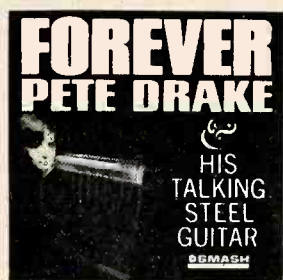
DIXIELAND FOLKSTYLE—BILL JUSTIS 12 folk-favorites are belted in New Orleans-styled Dixieland by Bill Justis' Band and chorus.
MGS 27047/SRS 67047



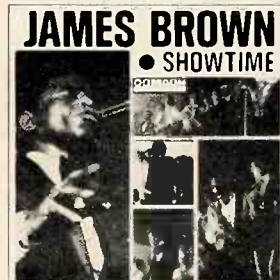
"A HALO TO YOU" by the Angels, three adorable, agile angel voices that burst forth with danceable song. A Smash hit!
MGS 27048/SRS 67048



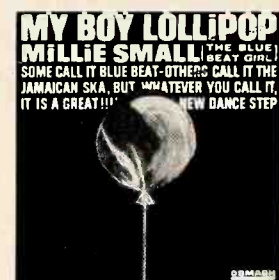
ROGER MILLER—"DANG ME" is the cleverest, wittiest, most original comical songster around. Hear him!
MGS 27049/SRS 67049



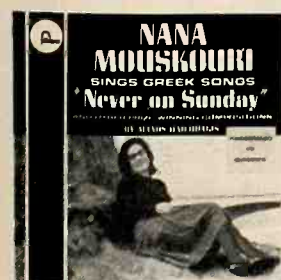
FOREVER: PETE DRAKE Here are 12 tunes featuring Pete's unique talking steel guitar—his trademark.
MGS 27053/SRS 67053



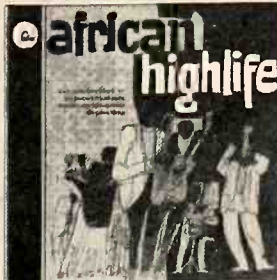
JAMES BROWN SHOWTIME All the rampagin' rhythm of an actual live performance are on this screamin' LP.
MGS 27054/SRS 67054



MY BOY LOLLIPOP Millie Small, the blue beat girl, belts out a few of the rockers that have made her number one.
MGS 27055/SRS 67055



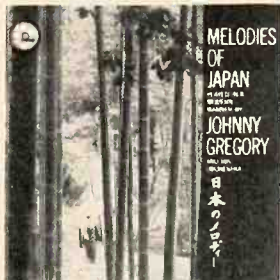
NANA MOUSKOURI Athens-born Nana Mouskouri sings Greek folk songs composed by Manos Hadjidakis.
MGF 27509/SRF 67509



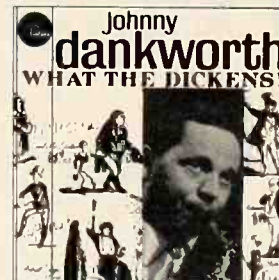
AFRICAN HIGHLIFE The actual sounds of contemporary African musicians playing the "Highlife": the hottest music-dance sensation since jazz.
MGF 27519/SRF 67519



BLACK ORPHEUS If you liked the picture, this original sound track recording will bring it back to you in your home.
MGF 27520/SRF 67520



MELODIES OF JAPAN Johnny Gregory's Orchestra captures the rich tradition of 12 Japanese melodies and re-orchestrates them for today's modern tastes.
MGF 27522/SRF 67522



JOHNNY DANKWORTH—WHAT THE DICKENS! England's greatest tenor sax man and his orchestra interprets the characters of another master's pen, Charles Dickens—a musical delight.
MGF 27525/SRF 67525

YER ALL HEART, HARRY!

"Good mornin'; Chess Records."

"Hi, Sweetie; this is Peter Perfect from Cash Box. Is Mr. Heartless in?"

"Hold on, please . . . Perfect on seven-three, Harry."

"That figures. OK . . . I'll take it . . . Hello!"

"Harry! Haven't spoken to ya' in months, ya' sonnavagun!"

"Sure, Pete; to **you** it's months; to **me** it was yesterday. Let's talk about yer cockamamie charts, huh."

"Oh, c'mon, Harry! Chuck Berry is 36 this week, Jackie Ross is 30 and the Ramsey Lewis album is a best seller."

"And they should all be higher! Look, I don't wanna argue, Pete; it'll jus' ruin my day. What's up?"

"I'm callin' about an ad in our special issue that's goin' all over the world—Poland, Ukania, Afghanistan, Des Moines. Gonna be a great issue, Harry."

"Fer-get it, Pete. I'm not interested. I don't need it!"

"I think yer makin' a mistake, Harry. This issue won't be thrown away at the end of the week. It's . . ."

"Hey! Hold it! No one throws National Geographic away, and I'm not goin' fer an ad with them either!"

"Jeez, Harry, yer impossible! Well . . . anything hot comin' out?"

"Jus' released two great ones—a Johnny Nash and a Mitty Collier, and our MUSIC FOR SELF-SERVICE ELEVATORS album is doin' great! I gotta go, Pete."

"Music for self-service elevators? Yer kid-din'!"

"Don't have time to kid, Pete. You got any idea how many self-service elevators there are in this country? Seven in my building alone! Well, one LP for ev'ry one of those phonographs on top of each elevator and, well, you figure it."

"Harry, yer out of yer . . . Harry, there aren't phonographs on top of those elevators!"

"Yer wrong, Pete. Check it out next time yer in one. Goodbye."

"S'long, Harry."

CHESS producing company

2120 S. Michigan Ave., Chicago 16, Ill.



PLATTER SPINNER PATTER

A series of block parties featuring in-person street appearances by popular music recording stars, radio personalities, dancing in the streets and free refreshments will be staged by WINS-New York in key neighborhoods during the month in cooperation with the Police Athletic League. According to Joel Chaseman, general manager of the station, "WINS is glad to bring in-person entertainment directly to neighborhoods. We hope these efforts will help relieve some of the tensions which exist in New York. We expect to expand this pilot project with the cooperation of PAL." The block party project is under the supervision of Gerald M. Goldberg, the outlet's director of special projects.

Crowell Collier Broadcasting Corp. stations KFVB-Los Angeles and KEWB-San Francisco officially opened Miss Teenage America promotions in their respective cities last week. In the San Francisco market, KEWB is conducting a Miss Teenage San Francisco Search in conjunction with Galenkamp Shoe Stores and the California Dairy Council. Selection of Miss Teenager San Francisco is set for Oct. 11 and the station plans to televise the pageant as they did last year. Los Angeles' KFVB is running a Miss Teenage Los Angeles contest, with the Thom McAn Shoe Company as a local sponsor. By Sept. 18, twelve semi-finalists will have been chosen and their photos posted in Thom McAn outlets. L. A. citizens will be asked to vote for their favorites, with the vote eliminating six Miss Teenage Los Angeles on Oct. 19, with the pageant set for broadcast on local TV.

CHUM-Toronto, the first radio station to introduce the modern hit parade format to Canadian radio, is now the only Toronto outlet featuring around the clock popular music. Recent program changes at the Westinghouse-owned CKEY have produced a soft albums-and-singles sound from midnight to 6:00 PM. CKEY has also discontinued publication of the hit parade survey sheet. The station features consistent hit parade music on all deejay shifts with the exception of the 10:00 PM to midnight block week nights—a two hour audience participation telephone show, "Speak Your Mind." CHUM will soon increase its power from 5,000 to 50,000 watts day and night.

WHOL-Akron's Good Guys are playing Santa right in the middle of summer for the needy children in Northeastern Ohio's Childrens Home. The deejays asked for rag dolls to be dropped off at their studio. Response was fantastic. Kids organized pajama parties and made old-fashioned rag dolls. A local dairy even offered their routemen and trucks to the station to pick up dolls in an eight-county area of the state. The Salvation Army reconditioned those which needed repair. Later, the Good Guys will personally visit the Childrens Home to distribute the gifts.

WWDC-Washington is providing complete 24-hour vote registration information to residents of the tri-state area which makes the greater Washington metropolitan area. Simply by phoning a D. C. number, prospective voters will be able to obtain up-to-date information 24-hours a day. The station will not only provide this complete rundown for voters but will update it at all times and keep it current.

WCBM-Baltimore recently moved its entire radio operation from the Sears Roebuck Community House to 2610 North Charles St. Three vans and a crew of about ten completed the move in a little over 12 hours. The move climaxed nearly a year of construction work on the interior of the new location, which in addition to studios and offices, boasts a full kitchen, conference room, and storage areas. The outlet's executives and department heads, who worked with the movers throughout the night, considered the move "most successful" since no interruption to broadcast service occurred. The official opening and dedication ceremonies will be held following exterior construction work on the building, which is expected to be completed early next year.

A very unusual contest conducted by WJRZ-Newark's morning clown, Gene Stuart, is giving listeners an opportunity to exercise their ESP abilities. Every morning, Gene plays an 8 x 10 glossy baby photograph of a Hollywood star in front of a special ESP microphone. The audience is then asked to "look into" their radios and identify the star as an adult. The first person calling in the correct answer wins the daily prize. Listeners in cars are asked to pull over to the side of the road before playing the game. For those whose ESP quotient is low, Gene does provide one or two vague clues.

Johnny Canton, of WHAM-Rochester, sends along word that the station recently held its annual family picnic. One of the highlights was rides on Lake Ontario in the station's Amphicar. This boat-car is a German-made vehicle designed to travel either on land or water and can go from one to the other simply by pushing a button. The eye-stopping boat-car will be given away by WHAM in an upcoming contest. The contest will center around the car.

KLWW-Cedar Rapids' Tom Jordan infers word that the station has recently started a policy of airing oldies. Tom sez their supply is limited, however, and they are in great need of platters from around '60, '61 and early '62. All decks should be sent to KLWW at 1225 First Avenue S. E., Cedar Rapids, Iowa.

KHJ-Hollywood-TV is out to make television history again on the night of Aug. 19 when it will present its third complete Hollywood Bowl Show. Program starts at 8:00 PM. and will run until completion with Maurice Abravanel conducting the Hollywood Bowl Symphony orchestra in "An Evening Of Opera." A previous Bowl show won an Emmy for the station. The program, to be taped from the actual Aug. 6 Bowl Concert, will be gigantic in scope. Nine cameras—two more than last year—will be utilized with a full crew working more than a week in advance, setting up technical details, under the guidance of executive producer Wally Sherwin.

VITAL STATISTICS:

Mort Crowley, formerly a deejay on KHJ-Hollywood, is holding down similar duties on WDGY-Minneapolis. . . . Jack Raymond is now spinning 'em on WYLO-Milwaukee. . . . Dick Eller given the nod as a WFLA-Tampa platter spinner. . . . Bill "Wee Willie" Winters is a new air personality on WQAM-Miami. . . . Robert Vaughn is now associated with the WIP-Philadelphia news department.

5 BIG HITS

to start another successful year!



**WHEN YOU
LOVED ME**

BRENDA LEE

31654

**THERE'S NOTHING
I CAN SAY**

c/w

LONELY CORNER

RICK NELSON

31656

**SQUEEZE HER-
TEASE HER**

(But Love Her)

c/w

**GIVE ME BACK
MY HEART**

JACKIE WILSON

55269

**PEARLY
SHELLS**

BURL IVES

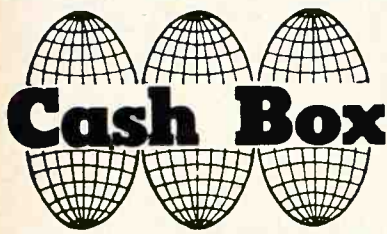
31660

**RINGO
FOR PrESident**

by
**THE YOUNG
WORLD SINGERS**

31660

*.... and a HAPPY 22nd
BIRTHDAY
TO CASH BOX!*



RECORD REVIEWS

• best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

Pick of the Week

DANCING IN THE STREET (2:37) [Jobete BMI—Sevenson, Gaye]
 THERE HE IS (At My Door) (2:30) [Jobete BMI—Holland, Gorman]
 MARTHA & THE VANDELLAS (Gordy 7033)

Chart mainstays have hit the teen mark again with "Dancing In The Street," an infectious romp that drops names of various locales as it declares that dancing is sweeping the country. One of those sure-fire sock-rock productions. Gals are up to more serious business in the active rock-a-cha session called "There He Is."

ONE SONG (2:05) [Bourne ASCAP—Morey, Churchill]
 SINCERELY (2:36) [Regent BMI—Fuqua, Freed]
 THE FOUR SEASONS (Vee Jay 608)

Vee Jay continues to supply standout tracks from its former association with the hot rocksters. Following-up on the label's "Alone" stand is a two-sided winner, one an all-out hectic Four Seasons view of "One Song," from the score of Walt Disney's classic, "Snow White & The Seven Dwarfs." Boys are calm and collected on "Sincerely," a true teen evergreen.

FOLLOW THE RAINBOW (2:15) [Ironmarch BMI—Harris]
 ARE YOU A FOOL LIKE ME? [Ironmarch BMI—Paternoster]
 TERRY STAFFORD (Crusader 109)

The Top 100 will have to make further room for Stafford, whose last two efforts, "Suspicion" and "I'll Touch A Star," were recent chart stories. Portion of note here is "Follow The Rainbow," a catchy affectionate which receives a brisk, Latinish touch from the artist and his backing. More soulful survey on the coupler.

UNTIL YOU WERE GONE [Hill & Range BMI—Byers]
 IT HURTS TO BE IN LOVE [R-T BMI—Toomes, Dixon]
 BETTY EVERETT (Vee Jay 610)

Betty Everett could recapture some of her "Shoop Shoop" success with this pulsating, hip-swinging beat-ballad throbber tabbed, "Until You Were Gone." The lark musters up plenty of soul in the best r&b tradition and the uncluttered treatment could lead to pop sales as well. The reverse is an easy-paced free swinging rhythm ballad with a vibrant instrumental backdrop that the chirp wails in a convincing manner. Both ends could step out smartly.

SOFTLY, AS I LEAVE YOU THEN SUDDENLY LOVE (2:15)
 (2:35) [Miller ASCAP—Calabrese, [Bourne ASCAP—Vance, Alfred]
 DeVita, Harris]
 FRANK SINATRA (Reprise 0301)

Frank Sinatra's inimitable handling of a beautiful ballad is again much in evidence on this melody-laden goodie tagged, "Softly, As I Leave You." The singer's deft phrasing is masterful and enhancing. Mixed chorus and Ernie Freeman-led ork is a subtle complement. "Then Suddenly Love" is a sophisticated enticer the songster dishes up in expected vibrant fashion. Both are top programming tracks with superior sales sure to follow.

CANDY TO ME (2:22) [Jobete BMI—Holland, Dozier, Holland]
 IF YOU DON'T WANT MY LOVE (2:34)
 [Jobete BMI—Holland, Dozier, Holland]
 EDDIE HOLLAND (Motown 1063)

A good-natured blues ditty, "Candy To Me," seems to be Holland's latest vehicle for a chart showing. Appeal of the number is tied-up with a breezy, handclappin' beat tailor-made for dance-floor activity. Soulful expression on the undercut.

HUMBUG (2:00) [Two Beat BMI—Fountain, Dant]
 THE HONEY-WIND BLOWS (2:37)
 [Appleseed ASCAP—Hellerman, Minkoff]
 PETE FOUNTAIN (Coral 62427)

Pete Fountain and a Charles "Bud" Dant-led ork and chorus come up with a rollicking Dixie-flavored stanza dubbed "Humbug," as a follow-up to the clarinetist's recent "Licorice Stick" sales giant. This one also could go the same success route. The flip's a slice from Fountain's new Decca LP tagged after the last click single. Both ends offer top listening and dancing enjoyment and are prime choices for the ops. "Humbug" has the edge, however.

WHAT'S ON YOUR MIND (2:55) [Metric BMI—Decaro]
 DEED I DO (2:24) [Laurel ASCAP—Rose, Hirsch]
 MEL CARTER (Imperial 66052)

Mel Carter, who scored a disk click about a year ago with "When A Boy Falls In Love" on another label, should do even better with this haunting and infectious bluesy ballad dubbed, "What's On Your Mind." A highly polished delivery is coupled with a first-rate tune and arrangement. The songster wails potently on a Latin-flavored opus with gospel overtones on the exciting flip. Eye both of these for rapid acceptance.

Pick of the Week

LOVERS ALWAYS FORGIVE (2:36) [Maxx BMI—McCoy]
 ANOTHER LOVE (2:42) [Jim Glad BMI—Knight, Newman]
 GLADYS KNIGHT & THE PIPS (Maxx 329)

Gladys Knight and the Pips, who just had a solid r&b-pop chart-rider in "Giving Up," may have another winner on their hands with this newie in the same vein tabbed, "Lovers Always Forgive." It's a quality slow-blues affair that should get dual-market action. The reverse is an infectious uptempo rhythm tune the teen dance crowd will like. Brisk sales can be expected.

(Say I Love You) DOO BEE DUM (2:19)
 [Seventh Avenue BMI—Tudanger, Di Benedetto]
 EVERLASTING (2:17)
 [Seventh Avenue & Kusada BMI—Adams, Kusik, Kasha]
 THE FOUR-EVERS (Smash 1921)

Rocksters have come upon a dandy sound in "Doo Bee Dum" to realize their second chart showing, the first being the recent "Be My Girl." Date is a colorful stomper, with high-pitched vocal stanzas as part of the 4 Seasons-like excitement. Flip has speedy-beat color which doesn't hide a pretty teen-affectionate opus.

Newcomer Picks

SOCIETY GIRL (2:31) [Saturday ASCAP—Crewe, Linzer, Randell]
 RAGEN [Saturday ASCAP—Crewe, Linzer, Randell]
 THE RAG DOLLS (Parkway 921)

The Rag Dolls, who are obviously named after the current Four Seasons chart-topper, since their style is quite similar, can have their own smash in this female sequel bow on Parkway. It's a captivating, Calello-arranged slow rock-a-cha-cha-like affair, tabbed "Society Girl," that's sure to make the teeners sit up and take notice. Coupler's a pretty bossa nova-styled all-instrumental version of the top half.

LITTLE LONELY SUMMER GIRL (2:10)
 [Tyco-Eastwick BMI—Box, Pike]
 NO ONE WILL EVER KNOW (2:20) [Milene ASCAP—Rose, Foree]
 DAVID BOX (Joed 116)

Singer Box could have a mid-summer teen triumph with an exciting wrap-up—in somewhat Buddy Hollyish fashion—of a strong number called "Little Lonely Summer Girl." Warbler's potent vocal is backed by a full ork, highlighted by wildly galloping scoring. Flip is the oldie done with a heartfelt teen expression.

Best Bets

JIMMY SMITH (Verve 10330)

● THE CAT (2:55) [Hastings BMI—Schfrin] The vet organist can quickly get back in his money-making ways with this extremely fast-moving soulful mid-stream jazz opus which effectively spotlights his funky keyboard style. Plenty of potential.

(B) BASIN STREET BLUES (2:21) [Mayfair ASCAP—Williams] Melodic big band jazz-blues sounds.

B. B. KING (ABC-Paramount 10576)

● THE HURT (2:05) [Hill & Range BMI—Byers] The chanter who is presently running hot could well zoom up the charts with this top-flight pop-blues chorus-backed affair about a guy who seems quite resigned to his unfortunate fate. Side has an interesting, rapidly-changing beat.

(B+) WHOLE LOTTA LOVIN' (2:25) [Modern BMI—King, Davis, Josea] Pulsating, traditional blues weeper.

JERRY VALE (Columbia 43105)

● THE LOVE GODDESSES (2:38) [Famous-ASCAP—David, Faith] Jerry Vale's warm and feelingful delivery is standout on this new flick theme. It's a big production affair that should reach the turntables early.

● WHERE LOVE HAS GONE (2:55) [Famous-ASCAP—Cahn, Van Huesen] Another winning performance from the songster that could also see considerable sales activity.

SERGIO FRANCHI (RCA Victor 8409)

● NO ARMS CAN EVER HOLD YOU (2:48) [Gil-BMI—Crafer, Nebb] Victor's power-packed tenor could pull some singles coin with this legit reading of a tuneful oldie. The singer's Italian-English version is first-rate. Choice programming item.

● THE SEVENTH DAWN (2:40) [United Artists-ASCAP—Webster, Ortolani] An additional rendition of the recently much-waxed flick theme. Also straightforward big ballad style.

IKE & TINA TURNER (Warner Bros. 5461)

● FINGER POPPIN' (2:45) [Placid BMI—Turner] The duo have had hits in the past and they can do it again with this fast-moving full ork-backed happy blueser which boasts a provocative pulsating teen-oriented beat and some top-drawer lyrics. Eye it.

(B+) IT'S ALL OVER (2:38) [Placid BMI—Turner] Feelingful, shuffle-beat blues tear-jerker.

TEDDY GREENE (Capitol 5226)

● CRY LONELY GIRL CRY (2:25) [Painted Desert BMI—Greene, Hall, Bateman] The chanter lets loose with strong soul feeling on this teen-styled hard-rock bouncer. Wax can make chart noise.

(B+) GOTTA LOVE YOU MORE (2:15) [Brianbert BMI—Jones, Bateman, Hall] Greene effectively uses more soul material on this side.

A new sound from England!

Brian Poole & The Tremeloes

"SOMEONE, SOMEONE"

bw "Where We Used To Meet"

Monument 45-846

(Watch it!)



 **monument is artistry**
Monument Record Corporation



RECORD REVIEWS

• best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

Best Bets

LENNY O'HENRY (Atco 6312)

• SWEET YOUNG LOVE (2:49) [Saturday, Valbo-ASCAP—Crewe, Gaudio] Lenny O'Henry went "Across The Street" for his last hit, and could make a quick return with this r&b shuffler he wails with soul. Femme chorus-big beat ork sets a pulsating cha cha tempo. Lots of loot to be made here.

• SAVIN' ALL MY LOVE (2:13) [Sherlyn-BMI—Alaimo, Stone] A happy and spirited handclapper sure to come in for a fair share of sales and spins. Both ends are sure to get plenty of platter spinner attention.

BOSSMEN (VIM 72)

• TAKE IT EASY (2:20) [Miv BMI—Baker, Seat] The Bossmen could very well grab some national exposure for themselves with this hard-driving, pop-blues tear-jerker with a pulsating, rhythmic, danceable beat. Plenty of sales potential here.

(B+) APOLOGIES (2:10) [Miv BMI—Baker, Seat] Slow-shufflin' r&b teen-angled lament.

RONNIE MANN (4 Star 1762)

• A FOOL AND HIS LOVE (2:12) [4-Star BMI—Hemric, Styner] Ronnie Mann could do Top 100 business with this medium-paced, chorus-backed rockin' affair based on the old folk-saying, juxtaposing money for love. Deejays should really dig it.

(B) YOU DREAM TOO MUCH (1:53) [Laine-Simms BMI—Hermic, Marotta] Tender, slow-moving lyrical ballad.

JILL JACKSON (Reprise 0297)

• ALL OVER AGAIN (2:23) [Tod ASCAP—Hampton] Newcomer Jill Jackson has a good chance of scoring with this slow-shufflin' teen-angled heartfelt, chorus-backed item about a gal who is so hung-up on her favorite guy that she still loves him after he rejects her. Side's a natural for airplay.

(B) HEY HANDSOME BOY (1:57) [J&J BMI—Jackson] Infectious, happy-go-lucky slow-twister.

LITTLE NICKY SOUL (Shee 101)

• YOU SAID (2:38) [Elsid BMI—White, Alexander] The chanter unleashes his potent wide-range vocal talents full-blast on this funky, chorus-backed medium-paced pop-r&b tale of romantic remorse. Watch it closely.

(B+) I WANTED TO TELL YOU (2:15) [Elsid BMI—White, Alexander] Hard-shufflin' multi-dance blues weeper.

JUDY THOMAS (Tollie 9021)

• GOLDEN RECORDS (2:35) [Lowery BMI—South] The country lark can make it big pop-wise with this 'oldies-but-goodies'-styled beat-ballad romancer that incorporates a host of past clicks. Strong showing that rates loads of attention.

(B+) DON'T FEEL LIKE THE LONE RANGER (2:12) [Lowery BMI—Stevens] Catchy rock-a-twist cha cha on this end.

THE FASHIONETTES (GNP Crescendo 322)

• ONLY LOVE (1:55) [Maverick, Fairchild BMI—Powell] This enticing stomper is treated to a colorful thump-beat reading by the Fashionettes and their instrumental backing. Gals turn in a top teen performance, should be eyed.

(B+) DAY DREAMIN' OF YOU (2:24) [Metric BMI—DeShannon] Infectious cha cha beat sentimental opus.

THE GOOD GUYS (San-Dee 1006)

• I LOVE YOU BABY (2:20) [San-Dee ASCAP—Ross, Roman] Here's an exciting, 'in-person'-type rock-a-rhythmic pounder that could give the new group a debut winner on the Philly-based label. A cheer-filled session that should draw teen cheers.

(B+) DOM-DE-DOM (1:38) [San-Dee ASCAP—Ross, Roman] Novelty stomper on this end.

SIW MALMVIST (Jay-Gee Int'l 100)

• LIEBESKUMMER LOHNT SICH NICHT (2:20) [Hansa Musikverlag, Bruhn, Buschor] Jay-Gee's international line is underway with Germany's number 1 hit, a fast-paced, German-sung ballad by Siw Malmvist, currently make U.S. chart noise on Jubilee (part of the Jay-Gee set-up) in a duet with Umberto Marcato, "Sole, Sole, Sole." This end could be a solo click here for the lark.

(B) "EIN HERZ IST KEIN SPIELZEUG (2:10) [Edition Intro-Bruhn, Buschor] More teen-romantic rockin' in German. Tune is melodic.

THE PRODIGALS (Tollie 9019)

• "JUDY" (2:31) [Tollie BMI—Collins] Tollie, the Vee Jay subsid, has re-released a five year old side (originally on the Falcon label), a softie name-song that shows its age, but carries the type of warmth the kids always go for. It could step-out.

(B) "MARSHA" (2:15) [Tollie BMI—Howard] Snappy name-song change-of-pace here.

BEVERLY & DEL-CAPRIS (Columbia 43107)

• MAMA I THINK I'M IN LOVE (2:03) [Blackwood-BMI—Fleming] The lark and crew come up with a potent bid for r&b coin with this chorus-backed femmeled offering. It's a thumper with plenty of possibility. Top 40 spinners should dig it.

(B+) MILDRED (2:05) [Blackwood-BMI—Brown] Rock-a-shuffle ballad with falsetto lead.

THE STANDELLS (Liberty 55722)

• HELP YOURSELF (2:59) [Conrad-BMI—Reed] Here's a rompin' r&b crew tagged the Standells that should stir up some airplay and sales excitement with this driving treatment of a while-back Jerry Reed opus. Loads of appeal here.

(B+) I'LL GO CRAZY (2:16) [Wisto-BMI—Brown] The group lashes out with a shouting, stomping Jimmy Brown edition in pulsating style. Watch it move.

Best Bets

BRUCE CHANNEL (Mel-o-dy 114)

• YOU MAKE ME HAPPY (2:13) [T.M. BMI—Curtis] Songster could bring chart action upon himself once more with this snappy blueser, whose good-feeling is helped along by a good percussion beat and an harmonica. Channel once had a number 1 hit, "Hey, Baby," among others. Label is part of the Tamla-Motown operation.

(B+) YOU NEVER LOOKED BETTER (2:15) [Jobete & Tune-Kel BMI—Hausey, Whitter] Artist appeals strictly to the country market with this romantic.

ARTHUR AND THE CORVETS (NRC 232)

• I BELIEVE (2:21) [Druid-BMI—Davis] A contagious cha-cha (not the oldie) which should delight the teen set. The happy number, which has a flavor of Paul Anka's "Diana," has the old rock and roll sound.

(B+) MIRACLES (2:04) [Prigan-BMI] Hard driving rock number.

NANCY ADAMS (RCA Victor 8410)

• LIPSTICK PAINT A SMILE ON ME (2:27) [Painted Desert BMI—Kilgore, Arnold] Newcomer Nancy Adams can quickly establish herself on a national basis with this top-flight slow-shufflin' teen-angled tale of romantic rejection with some effective bluesy chromatic progressions. Watch it closely.

(B+) I WANNA HEAR IT FROM YOU (2:15) [Laurel ASCAP—Huddleston] High-spirited, rhythmic multi-dance romancer.

CASEY ANDERSON (Atco 6313)

• MORE PRETTY GIRLS THAN ONE (2:51) [Sanga BMI—Hays, Houston] Casey Anderson has a good chance of doing Top 100 business with this extremely pretty slow-moving pop-folk item themed to the old latsa-fish-in-the-sea adage. Side's a natural for change-of-pace programming.

(B+) SAN FRANCISCO BAY BLUES (2:04) [Hollis BMI—Fuller] High-spirited reading of the folk sturdie.

DON GARDNER (Jubilee 5484)

• BITTER WITH THE SWEET (2:25) [Don-Dee & Benell BMI—Bagby] Don Gardner has had hits in the past and he can score again with this top-flight extremely slow-moving, funky, shufflin' pop-r&b waltzer about a guy who is prepared to suffer if his gal will stick with him. Plenty of potential here.

(B+) I DON'T KNOW WHAT I'M GONNA DO (2:10) [Holloway BMI—Elliott] Lively, high-powered teen-angled happy blueser.

THE LOLLY POPS (Jamie 1238)

• THE HAPPIEST BIRTHDAY PARTY (OF MY LIFE) (2:30) [Dandelion-BMI—Moffitt] The girls have a catchy number in this happy frug beat deck. It's a real finger snapper loaded with commercial gimmicks. Watch this one for air play and sales action.

(B+) TOUGH (2:25) [Dandelion-BMI—Finiz-Lewis] All instrumental rocker with a lindy beat.

BOBBI MARTIN (Coral 62426)

• ON THE OUTSIDE (LOOKING IN) (2:43) [Aberbach-BMI—Giant, Baum, Kaye] Lark Bobbi Martin could make the cash drawers in both the country and pop markets with this Nashville-flavored unrequited love ballad she essays with feeling.

• DON'T FORGET I STILL LOVE YOU (2:42) [South Mountain-BMI—Guy] Here's another in the same vein but a little stronger country flavor. Also with a smooth and warm rendition.

CLINGER SISTERS (Tollie 9020)

• SHOOP SHOOP DE DOOP RAMA LAMA DING SONG YEAH YEAH YEAH (2:06) [Central BMI—Stone] The Clinger Sisters can readily break through with this medium-paced rockin' teen romancer which boasts a distinctive Yank version of the 'Mersey Beat.' Could be huge.

(B+) THE LIPSTICK SONG (2:20) [Bernettia BMI—Maurer] Contagious easy-going novelty.

KELLI (Soundstage 7 2526)

• HAPPY TOWN (2:00) [Tree-BMI—Walker] The newcomer has a catchy number here. The finger snapper has what it takes to travel to chartsville and should draw the teeners to the dance floor. Watch this one for big spins and sales.

(B+) WHAT MAMA DON'T KNOW (1:55) [Tree-BMI—Wilkins—Hurley] Contagious rocking lindy.

BARRY AND THE TAMERLANES (Valiant 6050)

• PRETTY THINGS (2:27) [Sherman - DeVorzan - BMI—Chandler] The songsters, of "I Wonder What She's Doing Tonight" fame, have another very pretty cha-cha here that could click with the teens. Keep your eyes on the action on this deck.

(B+) A DATE WITH JUDY (2:27) [Sherman - DeVorzan - BMI—DeVorzon—Chandler] More lovely sounds on this end.

THE DORCHESTERS (ABC-Paramount 10572)

• HOW ABOUT IT (2:10) [Spectorious - BMI—Chapman] The songsters have a powerful rocker that should have the teeners jumping. The frug beat has an infectious feeling which could send it to chartsville. Eye the spins and sales.

(B+) JUST LOOK AT ME (2:04) [Spectorious-BMI—Bates] Up tempo lindy that rings of Buddy Holly.

RON GRAINER (Buena Vista 435)

• NICOLA (1:55) [Walt Disney-ASCAP—Grainer] This delightful "Never On Sunday"-type instrumental is from the soundtrack of the new Disney flick, "The Moonspinners." Mediterranean-flavored mandolins are liltily colorful. Good programming item.

(B+) THE THREE GODDESSES OF LOVE (2:26) [Walt Disney-ASCAP—Grainer] Lush strings ork offering.

ATCO

has

**THE
BEATLES**

hit single

**AIN'T SHE
SWEET**

6308





RECORD REVIEWS

• best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

B+ REVIEWS

THE JENNINGS BROTHERS (Atlantic 2245)

(B+) BELIEVE IN ME (2:20)
[Cape Ann-Cotillion BMI — Jennings-Jennings-Wood] An infectious r&b number with a flavor of Garnett Mimms' "Cry Baby."

(B) DON'T RUSH (2:25) [Cape Ann-Cotillion BMI—Jennings-Jennings-Woods] More r&b this time with a snappy frug beat.

APRIL BYRON (Interphon 7705)

(B+) MAKE THE WORLD GO AWAY [Acuff-Rose BMI — Cochran] A pleasant beat-ballad version of the while back Timi Yuro hit.

(B) HE'S MY BOBBY [Victoria Byron] An up tempo rocker.

THE DORELLS (Atlantic 2244)

(B+) MAYBE BABY (2:50) [Herco-BMI—Todd—Barbour] A shuffle beat rocker. Tune is not Buddy Holly oldie.

(B+) THE BEATING OF MY HEART (2:25) [Herco-BMI—Todd—Barbour] Finger snappin' lindy.

LITTLE WALTER (Checker 1081)

(B+) I'M A BUSINESS MAN (2:50) [Arc BMI — Dixon] Low-down, harmonica-backed shufflin' r&b lament.

(B) DEAD PRESIDENTS (2:45) [Arc BMI—Dixon] Medium-paced, plaintive traditional blues affair.

ENCHANTERS (Warner Bros. 5460)

(B+) I WANNA THANK YOU (2:54) [Rittenhouse BMI — Bell, Meade] Tender, shufflin' pop-r&b weeper.

(B+) I'M A GOOD MAN (2:25) [Rittenhouse BMI — Bell, Meade] Low-key, raunchy tale of heartbreak.

ART SMALLEY (Epic 9707)

(B+) LIVING WITHOUT LOVE (2:25) [U. S. Songs ASCAP — David Bacharach] An infectious rock-a-string arrangement.

(B) IT'S LOVE THAT MAKES YOU CRY (2:33) [Sea-Lark BMI—Taylor] Pleasant beat ballad opus.

JIM BOYER AND THE NEWPORTS (A.D.A.V. 2691)

(B) LITTLE MISS HEART-BREAK (Lyn Lou BMI — Boyer] Fast-moving, hand clapping lindy.

(B) SUMMERTIME [Chappell ASCAP — Gershwin] Up to date version of the old ditty.

JUDY STONE (Cameo 330)

(B+) HELLO FAITHLESS (2:24) [Acuff-Rose BMI — Bryant] A catchy rock-a-ballad in a Connie Francis style.

(B+) 4,003,221 TEARS FROM NOW (2:27) [Gil Music BMI — Wayne Ralleigh] A cute polka that can also get air play.

JOE SIMON (Vee Jay 609)

(B+) MY ADORABLE ONE (2:18) [Duane BMI—Berger-Thompson] Slow R&B beat ballad blueser.

(B+) SAY THAT YOUR LOVE IS TRUE (2:18) [Duane BMI —Berger Thompson] A real lively handclapper.

TEEN-BEATS (Original Sound 102)

(B+) SWIMMIN' PART TWO [Drive-In BMI—Rivers] Effective, fast-moving, multi-dance instrumental.

(B+) SWIMMIN' PART ONE [Drive-In BMI—Rivers] Ditto.

DANNY HAMILTON (Regency 112)

(B+) NO TOP (JUST A SUIT) (1:58) [Voltage BMI—O'Day] Raunchy, chorus-backed novelty.

(B+) WEEK-END AT THE BEACH (1:43) [Voltage BMI—Hamilton] Hard-driving, funky instrumental.

CHANDELIERS (Loadstone 1601)

(B+) DOUBLE LOVE (2:06) [Stonebess BMI — Stone] Plaintive, pop-r&b romantic tear-jerker.

(B+) IT'S A GOOD THOUGHT (2:10) [Stonebess BMI — Stone] Nostalgic, 'while-back sound' ballad.

THE PREDIKTORS (Imperial 66053)

(B+) SUMMER HOLIDAY (2:45) [Vicki BMI—Gibson, King, Mack] Catchy, organ-led rhythmic instrumental.

(B) SAILS AND THE SEA (2:40) [Faweller, Carlman BMI—Allan] More organ sounds in the same tempo here.

THE CROWNS (Limelight 3031)

(B+) GONNA GET RIGHT TONIGHT (HOOTENANNY) (2:30) [Lowery BMI—Cartey, Weller] A join-in, sing-a-long R&B ballad.

(C) IT'S STILL LOVE (2:35) [Lowery BMI—Harris] Pleasant R&B ballad.

THE HIT PACK (Colpix 745)

(B+) SUMMER FEVER (2:11) [Screen Gems, Columbia BMI —Stauton, Walker, Kronfeld] Tough energetic hard rock sound.

(B+) MR. BIG WHEELS (2:00) [Screen Gems, Columbia BMI —Stauton, Walker, Kornfeld] Good gimmick arrangement on this rock-a-cha melody.

BARKER BROTHERS (RCA Victor 8405)

(B+) SHH-DON'T WAKE ME UP (2:07) [Lonette, Circle Seven BMI—Hooven, Winn] Top notch thump beat entry.

(B+) I GOTTA KNOW (2:15) [Lonette, Circle Seven BMI—M & B Barker, Spees] Good happy-go-lucky sound.

THE TERRYS (Ric 64)

(B+) THE GIRLS GET PRETTIER EVERY DAY (1:54) [Combine BMI—Howard] This infectious lindy has a flavor of an Everly Bros. arrangement.

(B) DON'T TELL ME NOW (2:03) [Samos Island-BMI—Skinner-Terry] A pretty ballad.

SHELLY TAYLOR (Sound Stage 7)

(B+) FRENCH HEELS (2:00) [Omni BMI—Britain] Pretty organ music with vocal backing.

(B) MY SONG TO YOU (2:33) [Tuneville BMI—Smith] More on this end.

B+ REVIEWS

LITTLE MILTON (Checker 1078)

(B+) SACRIFICE (2:33) [Chevis BMI—Smith, McKinley] Hard-driving, chorus-backed happy blueser.

(B) WHAT KIND OF LOVE IS THIS (2:12) [Chevis BMI—Sain] Lyrical, tender medium-paced r&b lament.

BILLY MARVIN (Capitol 5242)

(B+) SECRET LOVE (2:10) [Remick ASCAP—Fain, Webster] Shufflin' blues-flavored version of the years-back hit.

(B+) OPEN YOUR EYES (2:30) [Shapiro, Bernstein & Painted Desert BMI—Cooper] Pretty, slow-moving melodic teen ballad.

JIMMY SMITH (Blue Note 1909)

(B+) PRAYER MEETIN'—PART ONE (2:55) [Edmy BMI—Smith] Raunchy, pulsating midstream jazz affair.

(B+) PRAYER MEETIN'—PART TWO (2:45) [Edmy BMI—Smith] Logical continuation of the above.

PEGGY LEE (Capitol 5241)

(B+) IN THE NAME OF LOVE (2:03) [Blackwood BMI—Levitt, Rankin] Contagious, swingin' 'good music' ballad.

(B+) MY SIN (2:17) [DeSylva, Brown, Henderson ASCAP—Brown, Henderson] Slow-moving reading of the sturdie.

JUNIOR PARKER (Duke 362)

(B+) LAST NIGHT (2:14) [Arc BMI — Jacobs] Low-down, slow-shufflin' funky blues lament.

(B+) IT'S A PITY (2:48) [Don BMI—Parker, Malone] Tradition-oriented r&b tale of remorse.

TONY FABBRI (Fabbri 38)

(B+) HOW DID HER PHONE NUMBER GET ON THE WALL (2:10) [Fann BMI—Hays, Fabbri] Cute novelty led with a West Indian accent.

(C+) DON'T BE HASTY (2:36) [Fann BMI—Fabbri, Hays] Rock ballad.

JONI JAMES (MGM 13267)

(B+) PEARLY SHELLS (2:38) [Criterion ASCAP — Ewa] Pleasant, easy-going Hawaiianish romancer.

(B) HAWAIIAN WAR CHANT (2:40) [Miller ASCAP—Wai] Rhythmic, chorus-backed reading of the sturdie.

GINA MAREE (Clock 229)

(B+) DON'T LEAVE ME NOW (2:12) [Farra wak BMI—Piro, Hazard] Slow-shufflin' traditional blues weeper.

(B+) HE LIED (2:02) [Luristan ASCAP — Hoffman, Deane] Rhythmic, pulsating danceable r&b lament.

NORDIC TRIO (Regency 113)

(B+) SOFTLY AS I LEAVE YOU (2:40) [Robbins ASCAP—Vita, Calabrese, Harris] Melodic, slow-moving romantic ballad.

(B) YOUNG LOVE (2:13) [Hill & Range BMI—Jayner, Cartey] Infectious, rockin' version of the years-back teen hit.

SOOTHERS (Port 70041)

(B+) I BELIEVE IN YOU (2:30) [Benell BMI — Jernigan, James] Soulful, funky pop-r&b tear-jerker.

(B) THE WHITE CLOUD THAT CRIED (2:40) [Caryle ASCAP —Ray] Smooth reading of the Johnny Ray "classic."

CHRIS CROSBY (MGM 13258)

(B+) ALWAYS (2:15) [Irving Berlin ASCAP—Berlin] Teen-oriented rendition of the romantic evergreen.

(B+) IMAGINE (2:42) [Leo Feist ASCAP — Dunham, Vars] Lush, legitish slow-moving ballad.

THE TRIDELS (San Dee 1008)

(B+) LAND OF LOVE (2:20) [San Dee-ASCAP—Roman] Inviting lindy with old R&R sound.

(B) IMAGE OF MY LOVE (2:28) [San Dee-ASCAP—Snader] Up tempo ditty.

CHARLES PAGE (Goldband 119)

(B+) NO SEASON ON SQUEEZING (1:46) [TEK BMI—Perreau, Belil] Infectious rhythmic bluesey rocker.

(B) SEND BACK THE GIRL I LOVE (2:15) [TEK BMI—Hall, Gantz] Slow-shufflin' teen lament.

AL "TNT" BRAGGS (Peacock 1931)

(B+) I JUST CAN'T GET OVER YOU (2:38) [Don BMI—Malone, Braggs] Pulsating, soulful pop-r&b weeper.

(B+) HOOTENANNY HOOT (2:12) [Don BMI—Malone, Braggs] Ditto.

YOUNG JESSIE (Bit 7464)

(B+) YOUNG JESSIE BOSSA NOVA—PART ONE (2:12) [Yenom BMI—Jessie] Swingin' blues-styled bossa nova handclapper.

(B+) YOUNG JESSIE BOSSA NOVA—PART TWO (2:16) [Yenom BMI—Jessie] Same as the top side.

KIP ANDERSON (ABC-Paramount 10578)

(B+) THAT'S WHEN THE CRYING BEGINS (2:17) [Pamco & Winall BMI—Anderson] Slow-shufflin' tradition-oriented blueser.

(B+) I DONE YOU WRONG (2:52) [Pamco & Winall BMI—Derrick, Anderson] Rhythmic, catchy low-down r&b tear-jerker.

ACKLIN BROTHERS (De'Voice 708)

(B+) I WANT MY BABY (2:35) [W. E. Fellows & Conrad BMI —Harrison] Tender, chorus-backed r&b soulful weeper.

(B) JUNIOR'S ANGLE (1:45) [W. E. Fellows & Conrad BMI —Oliver] Lively, uptempo happy blueser.

SAM (THE MAN) TAYLOR (Decca 31657)

(B+) BOSSA NOVA MAS ROLYAT (2:50) [Champion BMI—Taylor] Lyrical, midstream jazz bossa nova item.

(B) MARINE (2:15) [Hawaii BMI —Hermann, Jason, Shayne] Jazz reading of the oft-cut flick theme.

HITS ARE OUR BUSINESS

and . . . we deliver the hits



**MARVIN
GAYE**

"TRY IT BABY"

Tamla
54095

**THE
TEMPTATIONS**
**"THE GIRL'S
ALRIGHT
WITH ME"**

Gordy
7032



**THE
MARVELETES**

**"YOU'RE
MY REMEDY"**

Tamla
54097

**STEVIE
WONDER**
**"HEY
HARMONICA
MAN"**

Tamla
54096



**THE
MIRACLES**

**"I LIKE
IT LIKE
THAT"**

Tamla
54098

NEW RELEASES

BRENDA HOLLOWAY
"I'LL ALWAYS LOVE YOU"

Tamla 54099



EDDIE HOLLAND
"Candy To Me"

Motown 1063

THE BIG #1
THE SUPREMES
"Where Did Our Love Go"



MARTHA & THE VANDELLAS
"Dancing In The Street"

Gordy 7033

ON THE CHARTS
THE FOUR TOPS
"Baby, I Need Your Lovin"


Motown 1062



TAMLA/MOTOWN/GORDY RECORDS 2648 W. Grand Blvd., Detroit, Mich.

WHAT DOES A PAGE FULL OF MONEY LOOK LIKE???

STEVIE



STEVIE WONDER

TAMLA 255

VOL. 2 OF 16 ORIGINAL BIG HITS

THREE STEPS PT. 2	HEAT WAVE	YOU LOST THE SWEETEST BOY	WITCHAMANE
"PLAYED"	"I GOTTA DANCE TO KEEP FROM CRYING"	THE LOVELIGHT IN HIS EYES	LEAVING PEOPLE
SHAKE SHERRY	"I WANT A LOVE I CAN SEE"	BYE BYE BABY	"AS LONG AS I KNOW HE'S MINE"
CRUTCHED POPCORN	"GREETINGS"	HOT LOVING YOU	"I'LL HAVE TO LET HIM GO"

TAMLA 256



BRENDA HOLLOWAY
every little bit hurts

I'VE BEEN GOOD TO YOU DEPEND ON ME
LAND OF A THOUSAND BOYS SUDDENLY
TOO PROUD TO CRY A FAVOR FOR A GIRL
EMBRACEABLE YOU UNCHAINED MELODY
EVERY LITTLE BIT HURTS CAN I
WHO'S LOVING YOU SAD SONG

TAMLA 257



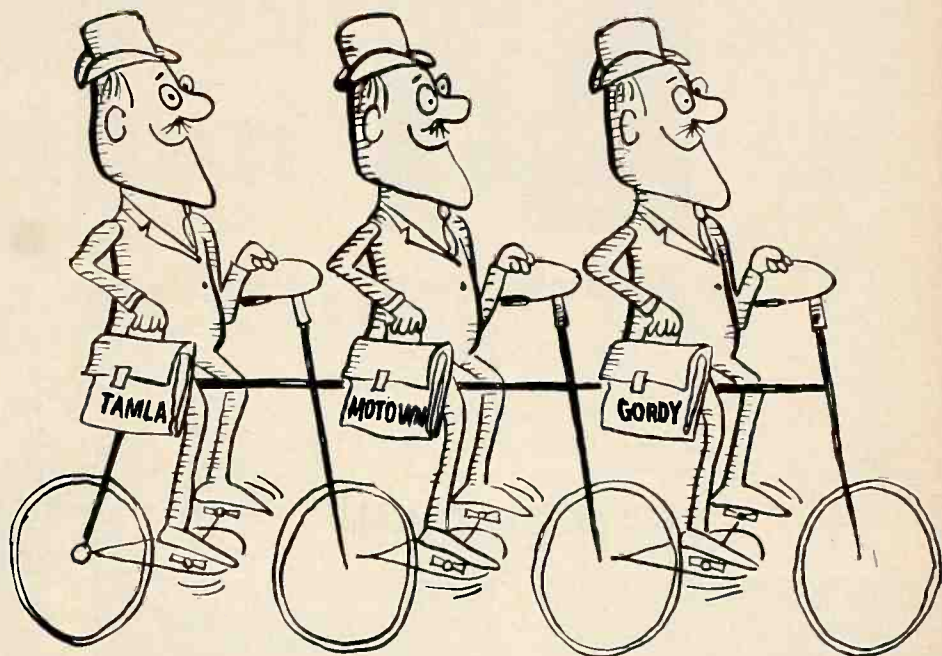
WHEN I'M ALONE I CRY
MARVIN GAYE

You're Changed
I Was Telling Her About You
I Wonder
I've Grown Accustomed To Her Face
Because Of You
When Your Lover Has Gone
When I'm Alone I Cry
If My Heart Could Sing
I Don't Know Why
I'll Be Around

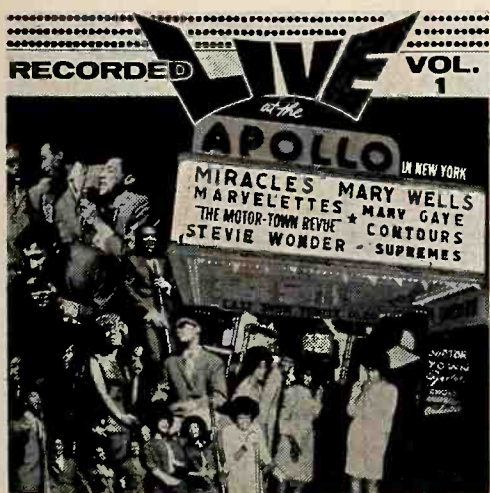
TAMLA 258

HITS ARE OUR BUSINESS... AND YOURS
MOTOWN RECORD CORP. 2648 West Grand Blvd.
Detroit, Mich.

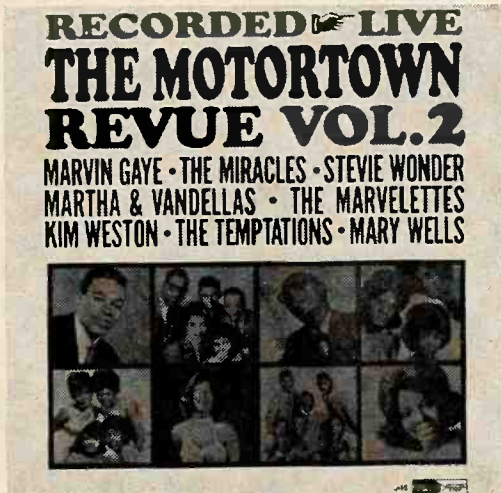
**LET
YOUR
THREE**



BEST SALESMEN SHOW YOU



MOTOWN 609



MOTOWN 615



MOTOWN 616



TAMLA 252



GORDY 911

**WITH
OUR
TOP
SELLING LPs**

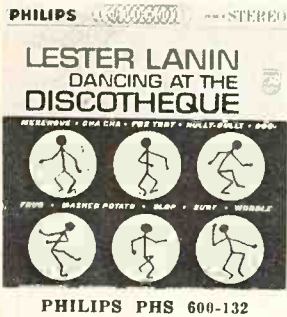
TAMLA MOTOWN GORDY



Thank You Very Much

D.J.'s, Program Directors
and Librarians For Your
Kindness . . .

LESTER LANIN



PHILIPS PHS 600-132



PHILIPS PHS 600-145

MARTY ROBBINS

LUCILLE STARR & BOB REGAN

(Canadian Sweethearts)

SKEETS MacDONALD

Eddie Hodges

Markettes

Champs

Cascades

Routers

Bobby Jameson

Chantays

Dartells

Accents

Randy Boone

Johnny & The

Velvetones

Exclusive bookings:

MARTY LANDAU

A.M.B., INC.

8533 Sunset Blvd., Los Angeles 69, Calif., Phone OL 2-4200



RECORD RAMBLINGS

NEW YORK:

"Connie Francis Song Serenade" is the name of a new song folio incorporating 11 standards and a bevy of stories about, and photographs of the MGM Records' songstress. Published by Mills Music, Inc., the folio is being released coincidentally with the star's new flick, "Looking For Love" and includes "I Can't Believe That You're In Love With Me," which the lark sings in her latest film and LP. Among her recorded tunes in this book are "Who's Sorry Now," (her first major hit) "Serenade In The Night," "Tzena Tzena," "Moonglow" and many others. The publishers have

the Pacific Northwest to plug upcoming Smothers concert dates. Howie Richmond to publish the Spanish tune, "Muy Cerca De Ti," etched by Roberto Yanes for his new Columbia package. The English version, "My Search," was written by Al Neuburg. . . . Our condolences to ASCAP cleffer Beasley Smith whose mother died recently. . . . Bill Justis, recently in England, waxed a new tune by ASCAP's Teddy Bart.

Adam Ross, producer of the Rivingtons "Papa Oom Mow Mow," and tunesmith for Doris Day's "Lover Come Back" and "Pillow Talk" flicks, has opened new offices at 9465 Wilshire Blvd. in L.A. His latest Riving-



CONNIE FRANCIS



SERGIO FRANCHI



BARBRA STREISAND

included many candid photographs, with several from her childhood. Articles of Connie in Hollywood, her career and her recordings with a listing of her MGM album titles are included. The folio retails for \$1.50.

A host of disk names have recently joined the ranks of NARAS (National Academy of Recording Arts and Sciences) that includes Barbra Streisand, Connie Francis, Al Hirt, Steve Lawrence, Eydie Gorme, and the cleffing team of Bert Bacharach and Hal David. Other newly-accepted members are Alan Botto, "Bugs" Bower, Roy Burns, Robert Elston, Robert Gary Goldstein, Stanley Green, Phil Medley, Si Rady, Frankie Randall, Joe Rene, Martin A. Q. Rivera III, Russ Sanders, Joe Sherman, Michael Stewart, Robert Weiner, Maceio Williams and Jess Wiseman. Exec director George Simon sez the memberships have been coming in at an accelerated rate.

Lark Dee Dee Sharp caught her heel while exiting a taxi in front of Harrah's Club in Lake Tahoe recently, and was thrown to the ground, twisting her ankle. Ed Sullivan (she's part of his show) rushed her to the hospital, but she performed opening night in a wheel chair and hasn't missed a show since. Still unable to stand, Dee Dee is being attended by a San Francisco specialist. She also suffered a back injury in the fall. . . . Publisher-composer Budy Kaye is enjoying a winning streak that has the cleffer represented on the charts with the new Millie Small hit, "Sweet William," and with the "B" side of the current Presley click, "Such A Night" ("Never Ending"), and the "B" side of the Ray Charles Singers best-seller "Al Di La" ("Till The End Of Time"). The Millie Small opus was written by Kaye and his partner Phil Springer.

The Sam Makia ork, featured nitely at the Hawaiian Room of the Hotel Lexington here, have just cut an LP of 15 favorite Hawaiian tunes for Musicor Records. The set is skedded for release within the next few weeks. . . . Our congratulations to Mills Music exec Marty Mills who will wed Edie Adams this month. . . . Fred Perri still working diligently on Jon Savage's "New Fangled Jingle Jangle Swimmin' Suit From Paris." . . . The Smothers Brothers to headline two concerts at the Waikiki Shell—their first appearance in the 49th state. . . . Ken Kragen, president of Kragen-Carroll, Inc., to journey to Canada and

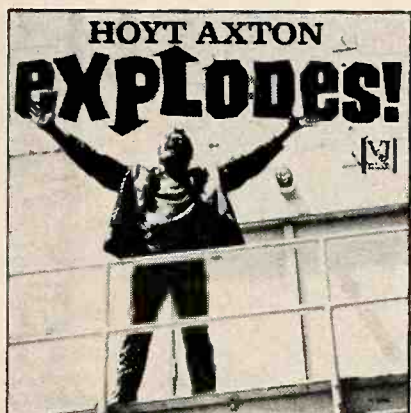
ton release, "One Monkey," is on Reprise. Adam has also signed two well-known R&B groups he will intro under new names in the near future. Also signed was Debbie Travis who will work in the A&R dept. . . . Freedomland inaugurated a new price policy last week (7) that includes admission and all the rides for \$2.50. General admission is still one dollar for those who don't want the package deal. . . . Coral Records' Skip Cunningham came by the CB offices last week to tell us he'll be on Irv Mansfield's "On Broadway Tonight" TV'er Aug. 19. During a recent nitery stint, Frank Sinatra caught Skip's performance and reportedly "flipped." Cunningham will have a new Coral deck shortly. . . . The "Special Forces Prayer," of the US Forces has been published and recorded by Music Music of this city. Pubbery has cut a limited edition male chorus version for PX consumption. Lyrics are by Chaplain Stevey of the Special Forces with music by Ken Whitcomb of the U.S.M.A. band.

Funeral services were held Jul. 28 at Church of the Hills, Forest Lawn, for cleffer Billy Austin who died on the 24th of a heart attack. Austin was known for his composition, "Is You Is Or Is You Ain't My Baby." . . . Vet Chi rep Paul Gallis has a new assistant named Miss Terry Teerce. Terry's been a feature writer with a Chi newspaper for four years. . . . The Coast-based diskery, Kent Records, has licensed a B. B. King deck to Show Records in Aarshot, Belgium and Astor Electronics Ltd of Melbourne, Australia. The negotiations were made by Paradiso of Norwalk, Conn., a firm of international management consultants. . . . Teeners who feel the urge to do the frug, the monkey, the slop or the watusi against a horticultural backdrop can do so every Sat. nite at the Jalimar Farm Pavilion and Gardens at the World's Fair which will feature the big beat music of Ward Wellman and the Kents. The kids will be permitted to cavort on the many walks throughout the gardens, and get free coffee and soft drinks too. . . . Orkster George Cort, after five years at the Elbow Beach Hotel in Bermuda, has moved into the Rainbow Grill atop the Radio City Bldg. Early reports indicate his stay may be a long one. . . . Danny Villa, recently pacted to Danco Records, premiers on the new label with a pair dubbed "Baby" and "Down, Down, Down." . . . Jack Hansen of Dance Along Records, recently

The big question is when will Vee-Jay records be #7 in sales?



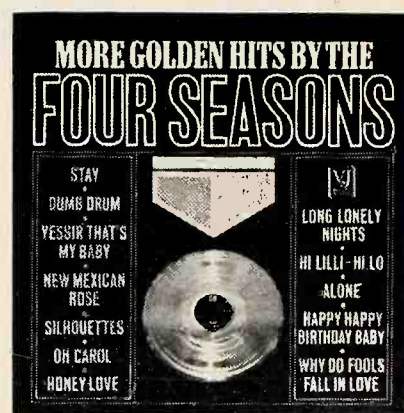
DELICIOUS TOGETHER
Betty Everett & Jerry Butler VJ-1099



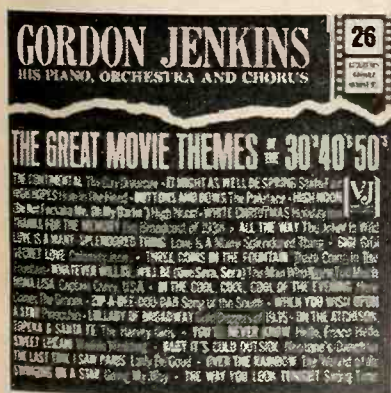
HOYT AXTON EXPLODES
Hoyt Axton VJ-1098



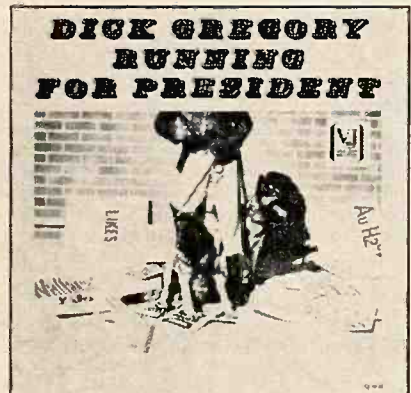
STEAL AWAY - Jimmy Hughes VJ-1102



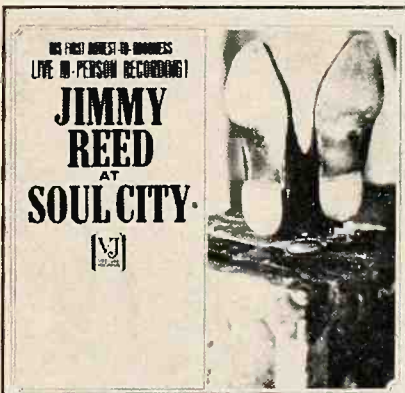
MORE GOLDEN HITS OF THE 4 SEASONS
The Four Seasons VJ-1088



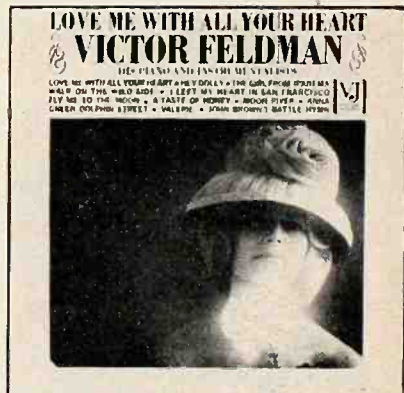
ALL THE GREAT MOVIE THEMES OF THE 30's, 40's & 50's - G. Jenkins VJ-1089



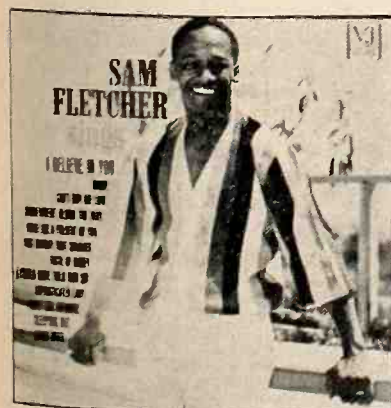
DICK GREGORY FOR PRESIDENT
Dick Gregory VJ-1093



JIMMY REED AT SOUL CITY
Jimmy Reed VJ-1095



LOVE ME WITH ALL YOUR HEART
Victor Feldman VJ-1096



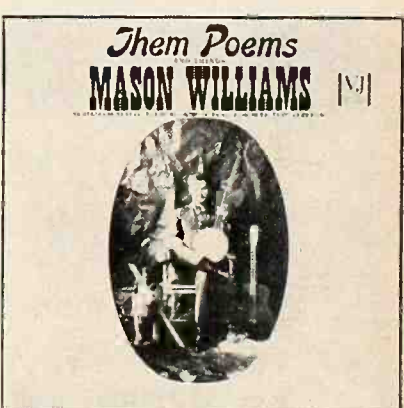
SAM FLETCHER SINGS VJ-1094



RECORDED ENTERTAINMENT - LIVE AT THE WHISKEY A-GO-GO
Various Artists VJ-1100



HELLO TROUBLE - Orville Couch VJ-1087



THEM POEMS - Mason Williams VJ-1103

Soon!



EVERYTHING'S SWINGIN'

WITH

CHUCK BERRY



EVERYTHING'S SWINGIN' AT BERRY PARK COUNTRY CLUB

Wentzville, Missouri

SWIM • DANCE • LODGE • BOAT RIDING
& EVERYTHING FOR A PERFECT VACATION.

FAirview 7-4926

SPECIAL ACCOMMODATIONS
FOR MEMBERS OF THE INDUSTRY

EXCLUSIVELY

CHESS RECORDS



RECORD RAMBLINGS

returned from a European distrib con-fab, is bowing a new single, "Love-some Blues" and planning a national promo trek to push his new dance LP, "Dance To The Music of Hollywood." . . . Wayne Todd, ARA Records top-per, buzzes that the label's debut deck, "Scratchy" by Travis Wammack is taking off nicely. Travis was part of the Peter & Gordon U.S. tour. . . . Bobby Rydell played the Steel Pier last week (2-8) for the fifth consecutive year. Bobby's now covering the East coast doing one-niters to break in his nitery act before heading for a Far East tour. . . . Barney Ales of Tamla-Motown in town last week for a round of business trips—likewise Babe Elias of Topps Dist.

Bombay Records lark Vera Sanford, currently capturing plenty of airplay

(Constellation). . . . Tony Galgano and Rube Lawrence, with their combined recordbiz knowhow, have branched out into the publishing field with the formation of Lawgal. . . . Liberty's new promo man Mike Allen is mighty high on the new Johnny Rivers deck "Maybelline" (Imperial), "Help Yourself" by The Standelles and The Fleetwoods version of "Mr. Sand Man."

HOLLYWOOD:

Johnny Rivers, currently headlining at the Whiskey A GoGo, has been signed for guest star spots on the Jack Paar and Red Skelton TV'ers. . . . Britisher Alan Mack sending out cans of imported London fog to plug his first wax effort "Foggy Day In London Town". . . . Dick Glasser in-



SKIP CUNNINGHAM



VERA SANFORD



DANNY VILLA

for her premier album. "Ten Minutes To Midnight," will be in town this week for "Tonight Show" auditions with Skitch Henderson. . . . Joe Lee Wilson, pinning his hopes on a new Powertree deck tagged "Over The Rainbow" and "Solo Suvo," opens this week (11) at One 5th Avenue.

CHICAGO:

Hootenanny host Jack Linkletter emcees the 35th annual Chicagoland Music Festival at Soldiers Field 8/15. Star lineup includes Sergio Franchi, Johnny Cash, Pete Fountain, the Phoenix Singers and Wayne King & ork. . . . Paul Gallis has a new assistant in his promo firm. She's Terry Teece, formerly deejay and newspaper gal. . . . We enjoyed a brief chat last week with gospel queen Mahalia Jackson who's prepping for an upcoming appearance on the Hollywood Palace TV'er. Mahalia's current Columbia album is "Let's Pray Together." . . . Songster Nick Noble has been booked into the Belli Club. . . . Beatlemania's spreadin' fast at Record Dist. since the announcement by Rube Lawrence that the firm's been appointed local distrib for the Beatles book and photo line. . . . Bobby Garmisa, who just wrapped up a two-weeker with the national guard, notes heavy action hereabouts on Ruby Wright's retort "Dern Ya" (Ric) and "I'm On The Outside" by Anthony & The Imperials (DCP). . . . August 12 is Millie Small Day at the New York World's Fair. The Smash hitmaker recently toured the city and is skedded for a return visit 8/11. . . . KLAC librarian Julie Rizzo is in from the West Coast for a visit with her family.

Ralph Cox reports a big Chi break-out on "Car Hop" by The Exports (King). . . . Paul Gallis is on the move with singles "Stay Awake" by Louis Prima (Prima), "Imagination Is A Magic Dream" by Bobby Vinton (Epic) and "New Fangled Jingle Jangle Swimming Suit From Paris" by Frankie Avalon (UA). . . . Have a coincidence. Bob Kratky of Beckerman's in Milwaukee calls attention to the new Prodigals' single "Marsh" b/w "Judy" (Tollie) and the fact that both gals in the distrib's office are so named. . . . Freelancer Earl Glickin is off and runnin' with Hickory outing "Bread And Butter" by The Newbeats, "Island For Two" by Chick & The Nobles (USA) and "I Love The Way You Walk" by Tony Rivers

vited all Liberty employees to a live recording session to serve as 'hand-clappers' for a series of Jackie DeShannon waxings. Glasser plans immediate release of the album to tie-in with singer's Beatles tour on which she will be featured female vocalist. . . . Della Reese in town for radio and TV appearances on her new Victor disk, "If I Didn't Care." . . . Melie Record's Damita Jo has plenty to sing about with the birth of a baby boy, Jonathan Jeffrey Woods, and the big play on her record, "Please Don't Use My Name." . . . Allen Sherman will introduce nine original comedy compositions at his Hollywood Bowl performance with full symphony orchestra this Friday evening. . . . Composer George Duning writing an article on Hollywood scoring for the Musical America magazine, and addressing the San Francisco Music Appreciation League this week.

Frank Sennes Jr. unveiled the new Disque-Coverly Room at Ciro's with the premiere performance of Victor's new singer, Frankie Randall. Victor's Dave Fox hosted an opening night party for Deejays and press. . . . Al Cahn and Gene Armand in town and spending some time with Sid Tam-madge at Record Merchandising. . . . Fran Lefel now doing promotion for Phillips and Smash and garnering plays on Millie Small's "Sweet William." . . . Reb Foster initiating an "R&R" Club—an organization for the radio and record industries of Southern California meeting Thursday nights at the Purple Onion for the sole purpose of 'fun.' . . . John Andrea, Bob Marcucci's new discovery has been signed by GAC and has his second single on 20th Century Fox in release this week. . . . Vic Damone currently packing them in at the Cocoanut Grove. . . . Ahmet Ertegun in from New York to direct recording sessions on April Stevens and Nino Tempo's new LP "Whispering With Nino And April."

Congratulations
On Your 22nd

Beky Rain



**ENTERTAINMENT
BOOKED WITH
INTEGRITY**

JERRY LEE LEWIS

"The Hole He Said He'd
Dig For Me"
Smash Records

**'JUMPIN'
GENE SIMMONS**

"HAUNTED HOUSE"
Hi Records

BOBBY WOOD

"IF I'M A FOOL FOR
LOVING YOU"
Joy Records

MURRY KELLUM

"LONG TALL TEXAN"
"RED RYDER"
MOC Records

CHARLIE RICH

"NICE AND EASY"
RCA Groove Records

**RONNIE
AND THE
DAYTONAS**

"G.T.O."
Mala Records

BILL PURSELL

"OUR WINTER LOVE"
"CRYING"
Columbia Records

WILLIE MITCHELL

"20-75"
Hi Records

DICKEY LEE

"ONLY TRUST IN ME"
Smash Records

**FOR BOOKING
INFORMATION
CONTACT:**

**Ray Brown
National Artists'
Attractions, Inc.**

2071 Union Avenue
Suite 207
Memphis, Tennessee
Private Phone # 272-1246
(area code 901)

**WHEN IT'S GOT THAT
"HIT-FEELING"
THE FEELING IS
MUTUAL!!!**

On All National Charts

**"SHE'S
THE
ONE"**

THE CHARTBUSTERS

Mutual #502

and

DAVID BOX

**"LITTLE
LONELY
SUMMER
GIRL"**

on JOED Records

MUTUAL RECORDS

1314-24 S. Howard Street
Phila., Pa.

BREAKING IN THE SOUTH!

LOUISE

by

Robert McCoy

SOUL-O 112

It broke in Birmingham, thanks to "Thin Man" on WENN, and Willie McKinstry and Little Walter on WJLD. It's breaking now in Atlanta at WAOK, WERD and WQJL—Other areas will follow. This one's headed for the Top 20.

Watch for SOUL-O 114!

SOUL-O

a division of

VULKAN RECORD COMPANY

314 Windsor Drive
BIRMINGHAM, ALA. 35209
205-871-0590

THE "WRIGHT" ANSWER!

(to Roger Miller's Dang Me)



**DERN
YA**

by RUBY WRIGHT S 126

CASHBOX Newcomer Pick
BILLBOARD Programming Special
RECORD WORLD Pick
MUSIC BUSINESS Pick
Call your RIC Distributor NOW!

**BIOS FOR
DEEJAYS**

Animals



The Animals, who are presently riding up the charts with their debut, U. S. recording of "The House Of The Rising Sun" on MGM, consist of Alan Price (electric organ), Bryan Chandler (bass guitar), Hilton Valentine (lead guitar), Eric Burdon (vocals), and John Steel (drums).

The group's success all started with the fans. They were hammering out r&b items in Newcastle-upon-Tyne clubs under the modest name of the Alan Price Combo, when they heard the audience talking about "The Animals." It was, they realized eventually, a reference to themselves—a name which they decided to adopt.

In Newcastle the group became a cult, with a fan following as feverent as the Beatles acquired in Liverpool. To be in the fashion young girls carry large straw bags with "The Animals" written on them.

But the most impressive demonstration of fan-worship came with the making of a demo disk. Their followers found out about it and snapped up 500 copies at \$2.38 apiece.

That same demo disk was brought to London by their manager who played it for agents and bookers and secured them enough work for them to make the South in Jan., 1964. They are now full-time London residents and pack 'em wherever they play.

Chartbusters



The Chartbusters (Johnny Dubas, Veron Sandusky and Vince Gedon), who are currently zooming up the Top 100 with "She's The One" on Mutual, have been performing together for the last four years. For the main, they were a back-up group for such artists as Gary (U.S.) Bonds, Clarence Henry, Dave Cortez, the Cadillac, Wanda Jackson, Big Al Downing, etc.

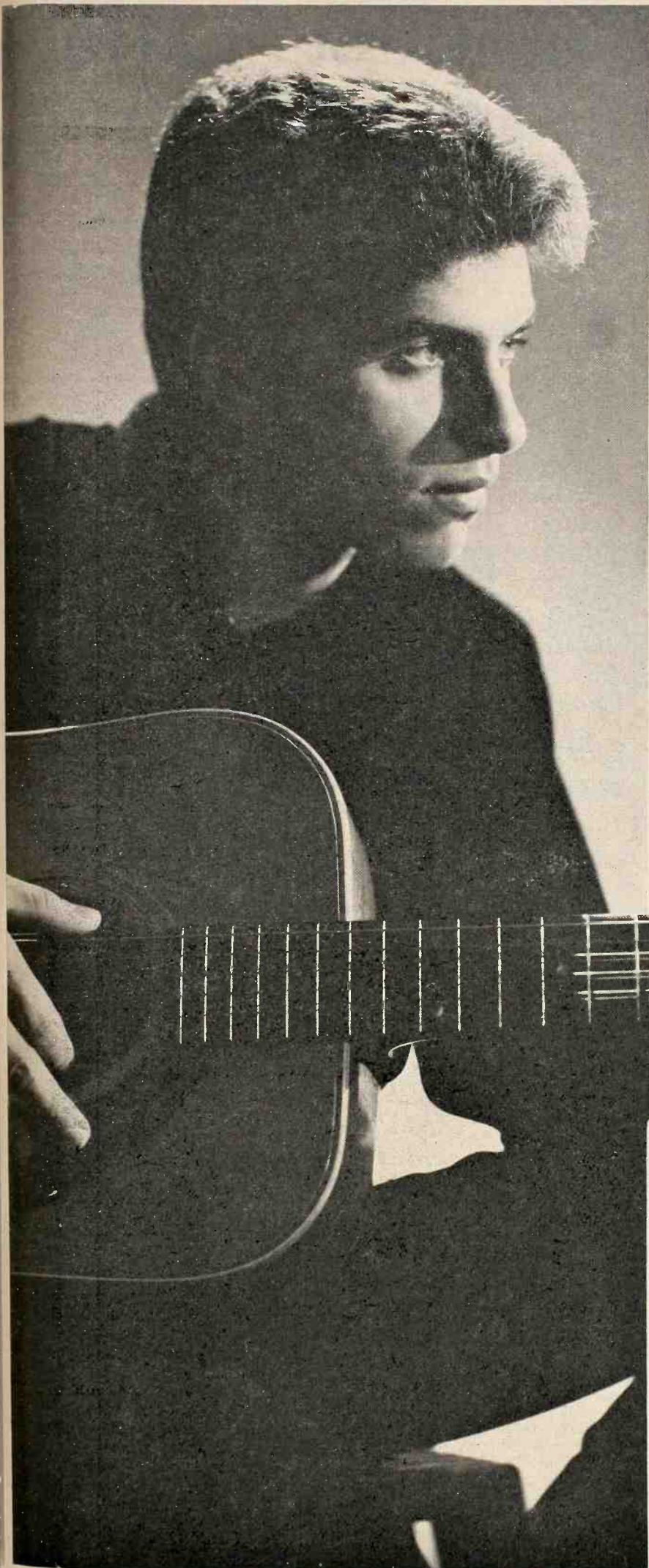
It was while they were appearing with Big Al in Washington, D. C. that they were spotted by Al's personal manager, Bobby Poe, who also happened to be an Indie producer. Bobby liked the group and inked them to a recording and management contract.

Almost immediately they were rushed into a session where "She's The One" was recorded. Poe then took the master to Mutual Records and the results are history. At the present the group is again on tour, however, this time they are the headliners instead of the back-up crew.



**TOP 50
IN
R&B LOCATIONS**

		Pos.	Last Week
1	UNDER THE BOARDWALK Drifters (Atlantic 2237)		2
2	KEEP ON PUSHIN' Impressions (ABC Paramount 10554)		1
3	STEAL AWAY Jimmy Hughes (Fame 6401)		3
4	JUST BE TRUE Gene Chandler (Constellation 130)		4
5	WHERE DID YOUR LOVE GO Supreme (Motown 1060)		7
6	SHARE YOUR LOVE Bobby Bland (Duke 377)		5
7	PEOPLE SAY Dixie Cups (Red Bird 10-006)		9
8	STAND ACCUSED Jerry Butler (Vee Jay 598)		19
9	I WANNA LOVE HIM SO BAD Jelly Beans (Red Bird 10-003)		8
10	I LIKE IT LIKE THAT Miracles (Tamla 54098)		12
11	TENNESSEE WALTZ Sam Cooke (RCA Victor 8368)		6
12	HEY GIRL DON'T BOTHER ME Tams (ABC Paramount 10573)		16
13	A TEAR FELL Ray Charles (ABC Paramount 10571)		18
14	GOOD TIMES Sam Cooke (RCA Victor 8368)		10
15	EVERYBODY NEEDS SOMEBODY TO LOVE Solomon Burke (Atlantic 2241)		22
16	HEY HARMONICA MAN Little Stevie Wonder (Tamla 54096)		11
17	NO ONE TO CRY TO Ray Charles (ABC Paramount 10571)		14
18	MIXED-UP, SHOOK-UP GIRL Patty & Emblems (Herald 590)		13
19	A HOUSE IS NOT A HOME Brook Benton (Mercury 72303) Dionne Warwick (Scepter 1282)		24
20	I'VE GOT NO TIME TO LOSE Carla Thomas (Atlantic 7947)		29
21	LET ME LOVE YOU B. B. King (Kent)		32
22	NO PARTICULAR PLACE TO GO Chuck Berry (Chess 1898)		15
23	SOULFUL DRESS Sugar Pie De Santo (Checker 1082)		33
24	DO I LOVE YOU Ronettes (Philles 121)		17
25	YOU'RE MY REMEDY Marvelettes (Tamla 54097)		20
26	FUNNY Joe Hinton (Back Beat 541)		37
27	THE THINGS I USED TO DO James Brown (Smash 1908)		21
28	SELFISH ONE Jackie Ross (Chess 1903)		43
29	WALK ON BY Dionne Warwick (Scepter 1274)		23
30	WEEP NO MORE Nathan McKinley (Raco)		34
31	OUT OF SIGHT James Brown (Smash 1919)		41
32	(THERE'S) ALWAYS SOMETHING THERE TO REMIND ME Lou Johnson (Big Hill 552)		40
33	I NEED LOTS OF LOVIN' Johnny Taylor (Derby 1012)		36
34	TRY IT BABY Marvin Gaye (Tamla 54095)		26
35	DEVIL WITH THE BLUE DRESS Shorty Long (Soul 35001)		27
36	BEG ME Chuck Jacson (Wand 154)		28
37	FIND YOURSELF ANOTHER FOOL Lavern Baker (Atlantic 2234)		45
38	OH BABY (WE GOT A GOOD THING GOIN') Barbara Lynn (Jamie 1279)		25
39	A QUIET PLACE Garnet Mimms (United Artists 715)		46
40	SAILOR BOY Chiffons (Laurie 3262)		30
41	YOU'LL NEVER GET TO HEAVEN Dionne Warwick (Scepter 1282)		—
42	WHAT'S THE MATTER WITH YOU BABY Marvin Gaye & Mary Wells (Motown 10571)		31
43	BABY I NEED YOUR LOVING Four Tops (Motown 1062)		—
44	WHAT KIND OF LOVE IS THIS Little Milton (Checker 1078)		—
45	I'M TOO POOR TO DIE Louisiana Red (Glover 3002)		47
46	IT'S ALL OVER NOW Valentions (Sar 152)		—
47	BABY COME HOME Ruby & Romantics (Kapp 601)		35
48	MY GUY Mary Wells (Motown 1056)		38
49	MAKE UP YOUR MIND Anna King (Smash 1904)		—
50	YOU PULLED A FAST ONE VIP's (Big Top 518)		—



"Memphis" was an all-out smash! and
**HERE WE
A' GO GO AGAIN!***

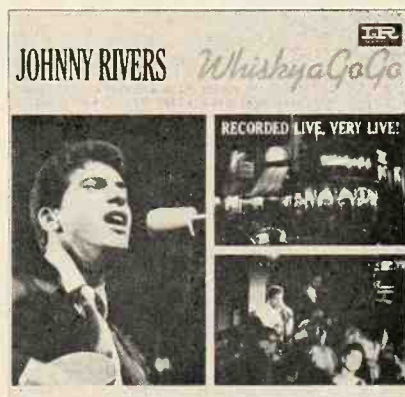
**(What a great title for Johnny's next LP!)*

JOHNNY RIVERS

"MAYBELLINE"

#66056

Johnny's first album... still go-go-ing higher!



LP-9264

LP-12264

THIS FALL, SEE JOHNNY—LIVE, VERY LIVE—on T.V.

THE RED SKELTON SHOW
THE JACK PAAR SHOW
THE ROWAN & MARTIN SPECIAL



IMPERIAL on the go go!

IMPERIAL RECORDS, A SUBSIDIARY OF LIBERTY RECORDS, INC.

A DUNHILL PRODUCTION

COSNAT

18 years of

- **DEPENDABILITY**
- **MERCHANDISING**
- **SERVICE**

The Originators of D.S.B.A. Program
The only program which offers you
5 months to pay for your purchases.

COSNAT DISTRIBUTING CORP.

New York—315 W. 47 St.,
PL 7-8140

Philadelphia—1343 W. Cumberland
BA 5-7428

A Division of The Cosnat Corporation

HIT ARTISTS from JAMIE/GUYDEN

DALE & GRACE

BARBARA LYNN

SUNNY and the SUNLINERS

LEE MAYE

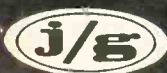
MAXINE DAVIS

DUANE EDDY

JIMMY HUGHES

CLAUDINE CLARK

LOLLY-POPS



JAMIE/GUYDEN DISTRIBUTING COMPANY

PHILADELPHIA 21, PENNSYLVANIA

ALBUM PLANS

Deals, discounts and programs being offered to
dealers and distributors by record manufacturers.

ABC-PARAMOUNT, IMPULSE! & TANGERINE

12½% discount on all new and catalog product. Expires: Sept. 30.

ATLANTIC & ATCO

12½% discount on all new product and rest of catalogs. 30-60-90 day billing to qualifying accounts. Expires: Aug. 31.

AUDIO FIDELITY

LP deal: buy-8-get-1-free, plus one stereo spectacular demo at \$6 with the purchase of each two catalog records. No termination date announced.

BLUE NOTE

10% discount on all LP's. Expires: Aug. 31.

COLPIX

"The Red Carpet is Out"—Buy-4-get-1-free on 13 new LP's; 30-60-90 billing; 100% exchange privilege after Nov. 1.

FOLKWAYS

A fall incentive plan whereby eight pre-packaged units—10 albums each—are offered on a buy-5-get-1-free basis. Also, other LP's at additional 12½% discount.

LIBERTY

"Liberty is for Everyone": Fall LP, details of which are available at local distrib. Expires: Sept. 11.

LONDON

Part 1 of 3-Part Fall Program: extra discounts, delayed payments, ad money on Mantovani, Richmond Classics, Richmond Opera and new import lines: Das Alte Werk, Argo and L'Oiseau-Lyre.

MERCURY

"Cool Aids for Summer Selling": cash discount on 14 new LP's, a pre-fall discount on catalog product.

NASHBORO

Buy-7-get-1-free on entire catalog including new LP's. 100% exchangeable. No expiration date has been set.

ORIGINAL SOUND

LP catalog available on a buy-10-get-1-free basis. 100% exchangeable. No expiration date set.

PHILIPS

10% discount on albums.

REQUEST

LP catalog available on a buy-10-get-2-free basis. Described as a limited-time offer.

ROULETTE

"Fall Formula On Roulette": 15% discount on all LP's, include Roulette, Tico, Roost, Squire and Kenwood. Special dating to qualifying accounts. Expires: Sept. 30.

STARDAY

Country Music Spectacular Sales Plan. 20% discount. Expires: Sept. 30.

TAMLA-MOTOWN-GORDY

All LP's available on a buy-6-get-1-free basis. Described as a permanent program.

VEE JAY

10% discount on LP's.

WORLD ARTISTS

10% discount on LP's. No expiration date announced.

Victor To Cut "Fiddler"

NEW YORK—RCA Victor Records will record the original-cast LP of "Fiddler On The Roof," the musical version of Sholem Aleichem's "Tevye" stories. With a score by Jerry Bock and Sheldon Harnick, the show opens on Broadway on Sept. 22, qualifying as the first new musical of the 1964-65 season. It stars Zero Mostel, who got rave reviews for his last Broadway assignment, "A Funny Thing Happened On The Way to the Forum." Plans are to record the show Sept. 27, under the supervision of George Marek, Victor's vp and general manager.

Jerome Robbins is staging the show and doing its choreography. This is the first time that a Bock and Harnick show has been cut by Victor. Their previous efforts have been recorded by Capitol ("Fiorello!") and "Tenderloin") and MGM ("She Loves Me") and Columbia (several songs for the World's Fair musical, "To Broadway With Love").

Victor's big cast LP last season (and still going strong) was "Hello, Dolly!"

Impala-Delsey Announces New Personnel Assignments

PHILADELPHIA — Fran Williamson, Impala-Delsey Records prexy, has announced the following changes in personnel and assignments:

Richard Doersch has become general manager, John Bowie and Robert Lewis head A&R, and Williamson heads sales. The labels are distributed nationally by Jamie/Guyden. The firm, quartered at 808 N. Broad St., recently purchased the assets of Chancellor Records.

New WB-Reprise LP's Make Combined Debut At Compo In Canada

BURBANK, CALIF. — The Compo Company of Canada recently played host to Mike Maitland, president of Warner Bros. Records, and Mo Ostin, general manager of Reprise Records, in the first combined presentation of the WB and Reprise product to the Canadian licensee.

Phil Rose, representing Compo, hosted the meet, which saw the entire Compo field force convening in the company's Montreal headquarters of Canada.

WB, long affiliated with Compo, is being joined in its Canadian affiliation by Reprise for the first time this Fall.

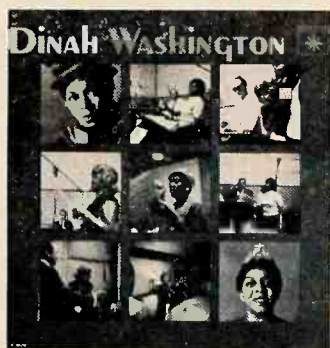
Highlight of the convention meet was the presentation of Reprise and WB Aug.-Sept. album product. Rose attended the Warner-Reprise convention in Las Vegas, at which time he previewed the product along with the company's U.S. distrib.

Philles Disk Not On Release

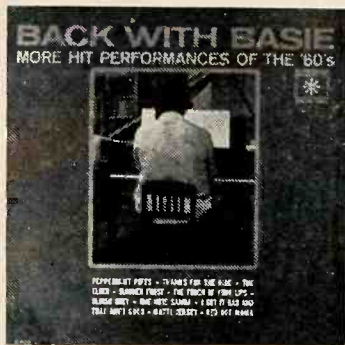
NEW YORK—Cash Box has been informed that a disk on the Philles label, "He's A Quiet Guy" by Darlene Love, a Pick of the Week in last week's issue, had been accidentally sent to some deejays and trade papers and was not on release.

ROULETTE

FALL FORMULA FOR NEW ALBUM SALES



DINAH WASHINGTON
Dinah Washington (S) R-25269



BACK WITH BASIE
Count Basie (S) R-52113



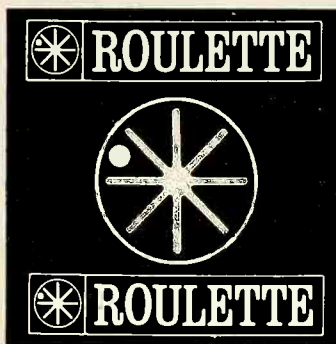
SWEET 'N SASSY
Sarah Vaughan (S) R-52112



HANGIN' OUT
Joe Cuba (S) LP-1112



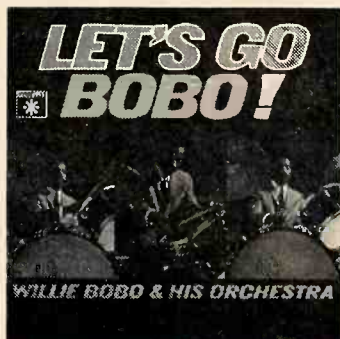
THE GETZ AGE
Stan Getz LP-2258



DRUMS, DRUMS, DRUMS
Olatunji (S) R-25274



WHAT'S NEW
The New Group (S) R-25170



LET'S GO BOBO
Willie Bobo (S) R-25272



REMINISCING
Johnny Smith (S) LP-2259

SONGS MAMA NEVER TAUGHT ME

Risque Songs in Four Different Languages



ITALIAN SONGS MAMA NEVER TAUGHT ME
Di Mara Sisters (S) R-25265



YIDDISH SONGS MAMA NEVER TAUGHT ME
Patsy Abbott (S) R-25267



SPANISH SONGS MAMA NEVER TAUGHT ME
Various Artists (S) LP-1111



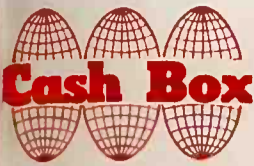
POLISH SONGS MAMA NEVER TAUGHT ME
Ray Budzilek (S) R-25266

INVISIBLE TEARS

COLUMBIA 4-43061



RAY CONNIFF



TOP 100 Albums



TOP 50 STEREO

MONAURAL

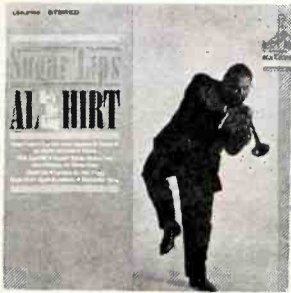
AUGUST 15, 1964

Pos. Last Week

Pos.	Album	Pos. Last Week	Pos.	Album	Pos. Last Week	Pos.	Album	Pos. Last Week
1	HARD DAY'S NIGHT Beatles (United Artists UAL 3366)	1	35	I DON'T WANT TO BE HURT ANYMORE Nat King Cole (Capitol T 2118)	38	68	CARPETBAGGERS Soundtrack (Ava 45)	76
2	SOMETHING NEW Beatles (Capitol T 2108)	8	36	THE BEST OF HENRY MANCINI (RCA Victor LPM 2693)	50	69	LOOKING FOR LOVE Soundtrack (MGM E 4229)	78
3	GETZ/GILBERTO Stan Getz & Joao Gilberto (Verve V 8545)	2	37	A WORLD WITHOUT LOVE Peter & Gordon (Capitol T 2155)	27	70	STAY AWHILE Dusty Springfield (Phillips 600-133)	62
4	HELLO DOLLY Louis Armstrong (Kapp KL 1364)	3	38	INTRODUCING THE BEATLES (Vee Jay LP 1062)	40	71	THE MANY SIDES OF THE SERENDIPITY SINGERS (Phillips PHM 200 134)	48
5	HELLO DOLLY Broadway Cast (RCA Victor LCO 1087)	4	39	I LOVE YOU MORE & MORE EVERY DAY/TEARS & ROSES Al Martino (Capitol T 2107)	36	72	WATER SKIING Duanne Eddy (RCA Victor LPM 2918)	69
6	ALL SUMMER LONG Beach Boys (Capitol T 2110)	9	40	WORLD OF MAKE BELIEVE Johnny Mathis (Mercury MG 20913)	32	73	ORBIT KAMPUS Astronauts (RCA Victor LPM 2903)	82
7	FUNNY GIRL Broadway Cast (Capitol VAS 2059)	5	41	THE SECOND BARBRA STREISAND ALBUM (Columbia CL 2054)	31	74	CALL ME IRRESPONSIBLE Jack Jones (Kapp KL 1328)	64
8	COTTON CANDY Al Hirt (RCA Victor LPM 2917)	6	42	BEWITCHED Jack Jones (Kapp KL 3365)	43	75	HELLO DOLLY Ella Fitzgerald (Verve V 4064)	80
9	PINK PANTHER Henry Mancini (RCA Victor LPM 2894)	10	43	LITTLE CHILDREN Billy J. Kramer & Dakotas (Imperial LP 9267)	33	76	UNDER THE BOARDWALK Drifters (Atlantic 8093)	85
10	BARBRA STREISAND/ THE THIRD ALBUM (Columbia CL 2154)	7	44	CHUCK BERRY'S GREATEST HITS (Chess LP 1485)	42	77	ONE MORE ROUND Glen Yarbrough (RCA Victor LPM 2905)	83
11	BEATLES' SONG BOOK Hollyridge Strings (Capitol T 2116)	13	45	WHO'S AFRAID OF VIRGINIA WOOLFE Jimmy Smith (Verve 8583)	45	78	IT MIGHT AS WELL BE SWING Frank Sinatra & Count Basie (Reprise FS 1012)	—
12	RETURN OF THE DAVE CLARK FIVE (Epic LN 24104)	11	46	CATCH A RISING STAR John Gary (RCA Victor LM 2745)	53	79	EVERLASTING SONGS FOR EVERLASTING LOVERS Arthur Prysock (Old Town 2007)	81
13	HONEY IN THE HORN Al Hirt (RCA Victor LPM 2733)	12	47	SPEAK TO ME OF LOVE Ray Conniff (Columbia CL 2150)	46	80	THE INTERNATIONAL TEEN AGE SENSATION RITA PAVONE (RCA Victor LPM 2900)	54
14	THE ROLLING STONES (London LL 3375)	19	48	IN THE WIND Peter, Paul & Mary (Warner Bros. WB 1507)	49	81	PRAYER MEETIN' Jimmy Smith (Blue Note 4139)	93
15	UNSYNKABLE MOLLY BROWN Soundtrack (MGM E 4232)	14	49	IT MUST HAVE BEEN SOMETHING I SAID Smothers Brothers (Mercury MG 20904)	51	82	MY FAIR LADY Ferrante & Teicher (United Artists UAS 6361)	—
16	CALL ME IRRESPONSIBLE & OTHER ACADEMY AWARD WINNERS Andy Williams (Columbia CL 2171)	15	50	FADE IN, FADE OUT Original Cast (ABC Paramount ABC OC 3)	35	83	JOAN BAEZ IN CONCERT VOL. II (Vanguard VSD 2123)	59
17	JOHNNY RIVERS AT THE WHISKEY A' GO GO (Imperial LP 9264)	16	51	HERE'S GODFREY CAMBRIDGE, READY OR NOT (Epic FLM 13101)	60	84	MORE OF ROY ORBISON'S HITS (Monument MLP 8024)	—
18	FABULOUS VENTURES (Dolton BLP 2029)	21	52	CHARADE Henry Mancini (RCA Victor LPM 2755)	55	85	ROBIN AND THE SEVEN HOODS Soundtrack (Reprise F 2021)	88
19	CONCERT SOUND OF HENRY MANCINI (RCA Victor LPM 2897)	24	53	PRESENTING THE BACHELORS (London LL 3353)	44	86	LATIN ALBUM Trini Lopez (Reprise RS 6125)	—
20	SOMETHING SPECIAL FOR YOUNG LOVERS Ray Charles Singers (Command RS 866 SD)	22	54	TELL ME WHY Bobby Vinton (Epic LN 24113)	65	87	YOU AND THE NIGHT AND THE MUSIC Melachrino Strings (RCA Victor LSP 2866)	89
21	SHUT DOWN VOL. II Beach Boys (Capitol T 2027)	17	55	REFLECTIONS Peter Nero (RCA Victor LPM 2853)	56	88	VERY THOUGHT OF YOU Rick Nelson (DL 74559)	—
22	THE BEATLES' SECOND ALBUM (Capitol T 2080)	18	56	BEST OF BUCK OWENS (Capitol T 2105)	66	89	HIGH SPIRITS Original Cast (ABC Paramount ABC OC)	71
23	TODAY New Christy Minstrels (Columbia CL 2159)	20	57	ON THE MOVE Trini Lopez (Reprise RS 6112)	58	90	GOING BAROQUE Swingle Singers (Phillips PHS 600-133)	84
24	LOUIE, LOUIE Kingsmen (Wand 657)	30	58	THE GREAT YEARS Johnny Mathis (Columbia CS 2834)	61	91	HAVE A SMILE WITH ME Ray Charles (ABC Paramount 495)	—
25	DON'T LET THE SUN CATCH YOU CRYING Gerry & The Pacemakers (Laurie 2024)	23	59	AIN'T NOTHIN' YOU CAN DO Bobby Bland (Duke DLP 78)	68	92	LETTERMEN LOOK AT LOVE (Capitol T 2083)	52
26	MARY WELLS GREATEST HITS (Motown 616)	25	60	DANG ME Roger Miller (Smash MPS 27049)	73	93	ACADEMY AWARD WINNERS Roger Williams (Kapp KL 1406)	72
27	I WALK THE LINE Johnny Cash (Columbia CL 2190)	28	61	THREE WINDOW COUPE Rip Chords (Columbia CL 2216)	70	94	LET'S HAVE A PARTY Rivieras (Riviera U.S.A. 102)	75
28	TODAY, TOMORROW, FOREVER Nancy Wilson (Capitol T 2082)	26	62	EVERYBODY LOVES SOMEBODY Dean Martin (Reprise RS 6130)	—	95	NORTHERN JOURNEY Ian & Sylvia (Vanguard VRS 9154)	—
29	RAG DOLL 4 Seasons (Phillips PHS 600-146)	57	63	MORE THEMES FOR YOUNG LOVERS Percy Faith (Columbia CL 2167)	63	96	BEST OF JIM REEVES (RCA Victor LSP 2890)	96
30	THE BARBRA STREISAND ALBUM (Columbia CL 2007)	34	64	KEEP ON PUSHING Impressions (ABC Paramount 493)	79	97	WISH SOMEONE WOULD CARE Irma Thomas (Imperial LP 9266)	67
31	GLAD ALL OVER Dave Clark Five (Epic LN 24093)	41	65	BACK IN TOWN Kingston Trio (Capitol T 2081)	47	98	TILLOTSON TOUCH Johnny Tillotson (MGM E 4224)	—
32	WEST SIDE STORY Filmtrack (Columbia OL 5670)	41	66	THE FIRST NINE MONTHS ARE THE HARDEST Len Weinrib & Joyce Jameson (Capitol T 2034)	74	99	DEAD MAN'S CURVE/NEW GIRL IN SCHOOL Jan & Dean (Liberty LRT 3361)	77
33	MEET THE BEATLES (Capitol T 2047)	39	67	PETER, PAUL, & MARY IN CONCERT (Warner Bros. 1555)	—	100	MY BOY LOLLIPOP Millie Small (Smash MGS 27055)	—
34	FROM RUSSIA WITH LOVE Soundtrack (United Artists UAL 5114)	37	68		—			—
			69		—			—
			70		—			—
			71		—			—
			72		—			—
			73		—			—
			74		—			—
			75		—			—
			76		—			—
			77		—			—
			78		—			—
			79		—			—
			80		—			—
			81		—			—
			82		—			—
			83		—			—
			84		—			—
			85		—			—
			86		—			—
			87		—			—
			88		—			—
			89		—			—
			90		—			—
			91		—			—
			92		—			—
			93		—			—
			94		—			—
			95		—			—
			96		—			—
			97		—			—
			98		—			—
			99		—			—
			100		—			—

COMPILED BY CASH BOX FROM LEADING RETAIL OUTLETS • Indicates Strong Upward Move

POP PICKS



SUGAR LIPS—Al Hirt—RCA Victor LSP 2965
Al Hirt tags this new Victor album outing after his current single biggie, "Sugar Lips," and includes eleven other easy-going and up-tempo popular newies and sturdies. While backed by his ork and chorus, the vet trumpeter swings up a storm on "The Girl From Ipanema," "Back Home In Indiana" and "September Song." LP should develop into a sales-monster.



THE BIG HITS FROM ENGLAND & U.S.A.—Various Artists—Capitol DT 2125
Here's a collection of goodies from Capitol that has hit written all over it. With a musical bill-of-fare that includes the Beatles, Peter & Gordon, the Beach Boys, Nat Cole, Al Martino and Cilla Black, the cash drawers will ring steadily. The teen crowd will flip for "Can't Buy Me Love," "A World Without Love," "I Get Around" and "You're My World." This one will skyrocket up the charts.



NAT KING COLE SINGS MY FAIR LADY—Capitol SW 2117
Nat King Cole cashes-in on the rapidly-approaching "My Fair Lady" flick release, which certainly will create renewed interest in the "classic" show, with this top-drawer package of selections from the vehicle. While backed by lush Ralph Carmichael-conducted ork, the chanter turns in splendid readings of "I Could Have Danced All Night," "Wouldn't It Be Lovely" and "The Rain In Spain." Disk should score heavily.



THE KING & I—Music Theater of Lincoln Center Original Cast—RCA Victor LOC-1092
Victor is off to a richly melodic start in its series of recordings stemming from productions at the Music Theater of Lincoln Center. The Rodgers and Hammerstein score, a remarkable outpouring of persuasive melodies and lyrics, receives highly attractive readings from Rise Stevens, Lee Venora, Frank Porretta and Patricia Neway—Darren McGavin is a fine talk-sing King. The LP also includes the first recording of the charming "Small House of Uncle Thomas Ballet." To borrow the title of one of the show's beautiful songs, the LP is "Something Wonderful."



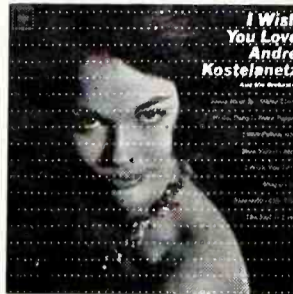
THIS IS US—Searchers—Kapp KL 1409
The Searchers, who are currently clicking in the singles dept. with "Don't Throw Your Love Away" (spotlighted on this LP), seem sure to score heavily with this new set of hard-driving 'Mersey Beat' items from Kapp. Included on the disk are top-flight renditions of "Unhappy Girls," "It's Her Kiss" and "I Pretend I'm With You." Album should skyrocket.



WHERE LOVE HAS GONE—Jack Jones—Kapp KL1396
During the past year Jack Jones has emerged as one of the most important and best-selling male vocalists in the country. A string of hit singles and LP's to his credit should set a sales precedent for this latest Kapp effort tagged after a new Paramount film. The songster's velvet tones and ultra-smooth delivery are potently showcased on the tag tune, "People," "To Love And Be Loved," "Willow Weep For Me" and eight other sophisticated beauties. Label and film company plan heavy promo and sales are sure to soar. An early chart appearance is to be expected.



EVERYBODY LOVES SOMEBODY—Dean Martin—Reprise RS-6130
Dean Martin, who's currently enjoying a runaway best-seller with "Everybody Loves Somebody," tags this new Reprise LP session after the biggie. The sales impetus begun by the single is sure to carry over to the album and make it a candidate for the charts. The crooner offers a variety of goodies including "Shutters and Boards," "Things," and "My Heart Cries For You." Top listening enjoyment.



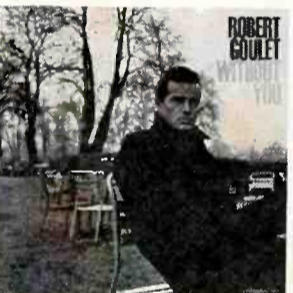
I WISH YOU LOVE—Andre Kostelanetz—Columbia CL 2185
Andre Kostelanetz seems destined to continue in his best-selling ways with this blue-ribbon Columbia session of evergreens and popular newies. The orkster's distinctive brand of magic which superbly combines strings and brass into a rich musical matrix is firmly evidenced on "Fool Rush In," "Hello, Dolly" and "I Wish You Love." Eye the LP for rapid consumer acceptance.



OFF THE BEATLE TRACK—George Martin—United Artists—UAS 6377
George Martin, the director behind the Beatle and other top British artists, came into his own recently with a pair of hit singles (And I Love Her and Ringo's Theme) gives further testimony of his musicianship and orchestral prowess with this set of instrumental Beatle tunes that includes "She Loves You," "Can't Buy Me Love," "I Want To Hold Your Hand" and others. Load of loot to be made here.



ANOTHER HIT ALBUM!—Billy Vaughn—DLP 25593
The optimistic tag of this album is not wishful thinking but most probably an understatement. The extremely successful orkster should certainly zoom up the charts in no time flat with this varied new collection of chestnuts and new material. The distinctive, personal Vaughn touch is firmly showcased on "Just A Closer Walk With Thee," "I'm Movin' On" and "The World Used To Know." Loads of spinnable stuff here.



WITHOUT YOU—Robert Goulet—Columbia CL 2200
Robert Goulet could have one of his strongest selling packages to date with this set of waltz ballad romancers. The rich-voiced chanter's delivery of these melodic gems is almost effortless. In addition to a collection of years-back favorites the singer includes several infrequently done such as "Where Is The One" and "Lush Life." Other smoothies are "Autumn Leaves" and "What's New." Sales should be brisk.



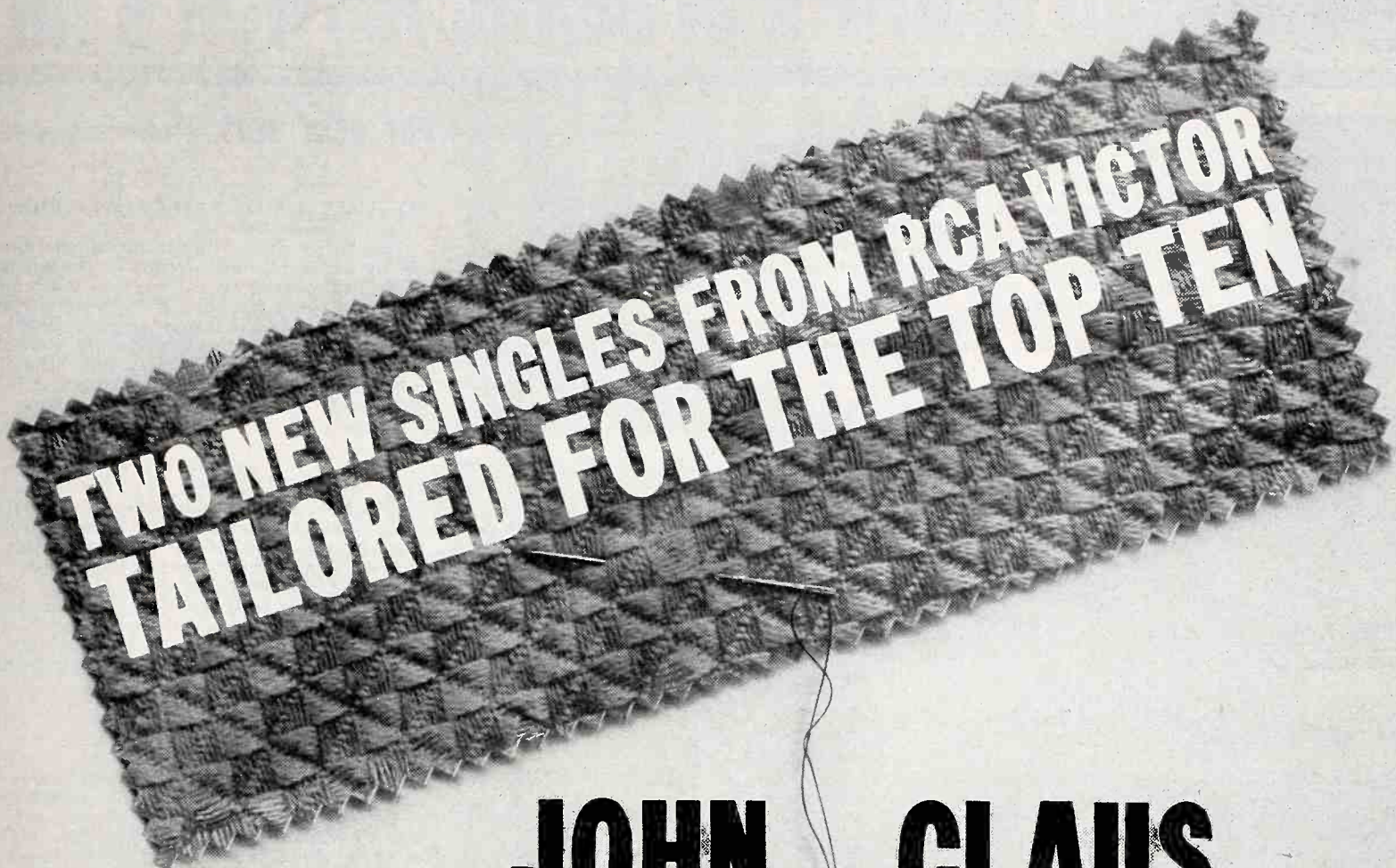
CALIFORNIA SUITE—Sammy Davis, Jr.—Reprise RS
Sammy Davis, Jr. pays tribute to the composing genius of Mel Torme on this new vocal offering from Reprise. The teaming is top-note here with Davis vocals, Torme tunes, and Mart Paich arrangements. Torme's lengthy "California Suite" is given a potent airing by the dynamic voiced chanter along with bright readings of "Stranger In Town," "Welcome To The Club" and the unforgettable "Christmas Song." A superior effort that merits the attention of Davis Torme fans everywhere.



BE MY LOVE—Jerry Vale—Columbia CL218
Jerry Vale, in recent years, has earned a permanent slot among the artists whose LP's consistently become best-sellers. On this new Columbia LP, the rich-voiced songster essays a doze all-time great romantic ballads backed by Glenn Osser-arranged and conducted ork. Vale straight-forward, lyrical approach to these melodic greats is at all times rewarding. Heavy sales can be expected.



NORTHERN JOURNEY—Ian & Sylvia—Vanguard VRS 9154
Ian and Sylvia, whose previous Vanguard albums were big sellers, should go a like success route with this new helping of pop-folk sturdies and newies. The duo's highly-personal brand of harmony and counterpoint carries them in good stead on "You Were On My Mind," "Moonshin-Can" and "Nova Scotia Farewell." Loads of sales potential.



**TWO NEW SINGLES FROM RCA VICTOR
TAILORED FOR THE TOP TEN**

**JOHN
GARY
"SOON
I'LL WED
MY LOVE"**

**c/w "THE YOUNG LOVERS"
CLAUS OGERMAN, ARRANGER/CONDUCTOR**

8413

**CLAUS
OGERMAN
AND HIS ORCHESTRA
"FIDDLER
ON THE
ROOF"**

c/w "SUMMER SKA"

8417

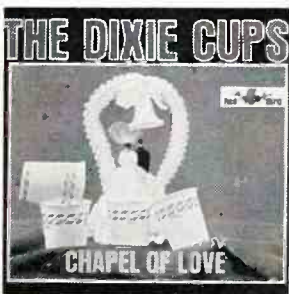
RCA VICTOR

(RCA) The most trusted name in sound (V)



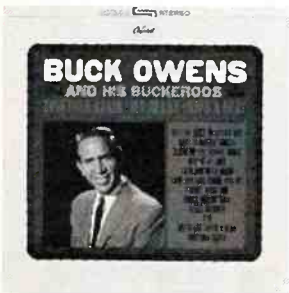
THE BEST OF LAWRENCE WELK—Coral 7CXB 5

The legions of Lawrence Welk fans should come out in hordes for this two-disk set for evergreens cut by the vet orkster during his days with Coral. Welk and all of his various vocal and orchestral groups are in fine form as they offer-up distinctive champagne-styled arrangements of such favorites as "The Poor People Of Paris," "Twilight Time," "On The Street Where You Live," plus many more. A collector's item.



CHAPEL OF LOVE—The Dixie Cups—Red Bird RB20-100

The Dixie Cups tab this Red Bird album debut after their recent number one blockbuster, "Chapel Of Love," to cash in on the built-in sales acceptance. The gals' current click, "People Say," is also included here to add to the sales potential. Other bright bands are "Gee The Moon Is Shining Bright," "Gee Baby Gee" and "Girls Can Tell." The teen dance crowd will dig this package.



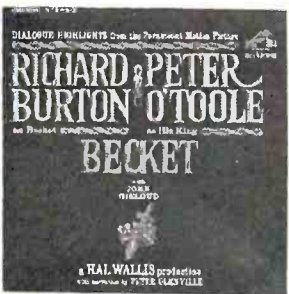
TOGETHER AGAIN/MY HEART SKIPS A BEAT—Buck Owens—Capitol ST 2135

Buck Owens, who is presently scoring in the pop LP dept. with his "Best Of" set, can easily go the dual-market success route with this LP outing tabbed after his current two-sided c&w hit, "Together Again" and "My Heart Skips A Beat." In addition to the above-mentioned successes, the songster turns in winning readings of such favorites as "Close Up The Honky Tonks," "Over And Over Again" and "Hello Trouble." Tremendous potential here.



TEEN HITS PLAYED BY CLEBANOFF—Mercury SR 60929

Clebanoff can quickly pull loads of loot with this top-flight Mercury set of recent vintage teen hits. The orkster leads his large, lush aggregation in professional danceable renditions of such favorites as "Cotton Candy," "Love Me With All Of Your Heart" and "Tears And Roses." Disk should appeal to kids and oldsters alike.



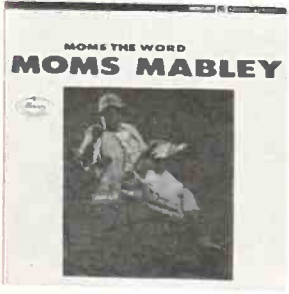
DIALOGUE HIGHLIGHTS FROM BECKET—Richard Burton, Peter O'Toole—RCA Victor LSO 1091

Here's a rich noteworthy entry from RCA Victor which contains dramatic spoken-word highlights from currently-in-release highly-touted flick, "Becket." The magnificent powerful thespian styles of Burton, O'Toole and John Gielgud are perfectly captured in Jean Anouilh's tragic tale of power struggles and romance. An excellent narration is supplied by the film's director, Peter Glenville. Students of the drama as well as the general public will certainly want this LP.



A COLLECTION OF 16 ORIGINAL BIG HITS VOL. 2—Various Artists—Tamla 256

Here's a teen-aimed package of recent and while-back singles moneymakers that should pull plenty of album coin. Most of the items here saw dual-market action and the album seems destined to go the same way. Memorable bands here are "Heat Wave" by Martha and the Vandellas, "Hitchhike" by Marvin Gaye" and "Fingertips Pt. 2" by Stevie Wonder. Eye it for early r&b-pop action.



MOMS THE WORD—Moms Mabley—Mercury SR60907

Moms Mabley lashes out with some of special brand of wit and adds singing to the session. The laffgal's subject matter is as varied as it is funny and she hurls her satiric barb's with startling accuracy. Her singing is more conversational than melodic, but effective nevertheless. The Mabley followers should come out in strength for this hilarious offering.

POP BEST BETS



MY FAIR LADY SWINGS—The Kirby Stone Four—Warner Bros.

The Kirby Stone Four, one of the most distinctly different vocal groups in the country, direct their winning vocal ways to the many ear-arresting tunes from the B'way classic "My Fair Lady." The arrangements are pop-jazz but the delivery is KS4 all the way. Rockin' renditions of "On The Street Where You Live," "The Rain In Spain" and "I Could Have Danced All Night" should spark plenty of sales and spins.



FUN CITY, U. S. A.—Surfaris—Decca DL 74560

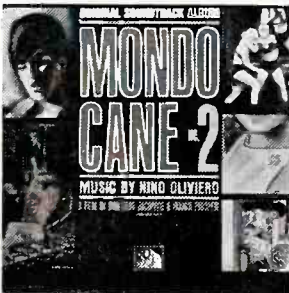
The Surfaris have earned many laurels with their previous two Decca albums and this set of hard-driving instrumentals and vocals should really excite the group's many fans. The boys pull out the stops as they dish-up first-rate, rhythmic renditions of "Hound Dog," "I'm Leaving Town" and "Go Go For Louie's Place." Fine fare for either dancing or listening pleasure.

HELLO, DOLLY!—Ella Fitzgerald



HELLO, DOLLY!—Ella Fitzgerald—Verve V 4064

Ella Fitzgerald kicks-off this new Verve set with a rousing rendition of the oft-cut "Hello, Dolly" which immediately sets the high-plane artistic level for remaining eleven tunes in the package. The songstress is in excellent voice as she renders top-notch, emotion-packed versions of "People," "My Man" and "Memories Of You." All of the artist's many fans should come out in hordes for the album.



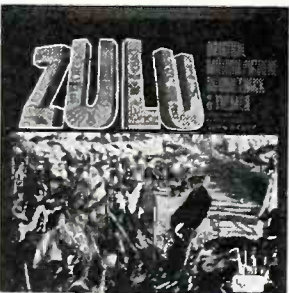
MONDO CANE NO. 2—Original Soundtrack—20th Century Fox TFM3147

The initial Mondo Cane was successful at the box-office and captured considerable attention with its musical score. This second chapter, produced by the same men, has a musical score by Nino Oliviero who, like Ortolani, has an impressive film score record. The title theme is lush and melodic and merits special attention. The score is colorful throughout. The set could be a winner.



A TOUCH OF LATIN—Acker Bilk—Atco 33-168

Mr. Acker "Stranger On The Shore" Bilk goes the Latin route on this new album outing on Atco. The clarinetist, backed by the Leon Young String Chorale, dishes up some pulsating and vibrant treatments of such Latin Favorites as "Maria Elena," "Frenesi," "La Paloma" and "Estrellita." This is mood listening at its most enjoyable—a good dance package too. Bilk buyers should come out in force.



ZULU—Original Soundtrack—John Barry—United Artists UAS 5116

John Barry has created a moving, stirring score for "Zulu," the currently-in-release Stanley Baker-Jack Hawkins starrer. The drama of the flick, which tells the heroic story of eleven British soldiers who fought a battle against tremendous odds, is underlined by "Wagons Over," "First Zulu Appearance And Assault" and "The V. C. Roll And Men Of Harlech." A standout achievement.



MORE SONGS I SING ON THE JACKIE GLEASON SHOW—Frank Fontaine—ABC-Paramount 490

Frank Fontaine's schmaltzy ballad evergreens have been sales-rewarding in the past, and this latest set of nostalgia-loaded melodies is sure to lure his tribes of tear-eyed fans to the disk counters. Backed by a Hugo Winterhalter-led ork and the Gene Lowell Singers, the comic-baritone warmly offers "Little Man You've Had A Busy Day," "Sonny Boy," "Whispering" "Any Man Who Loves His Mother" and others in the same vein.

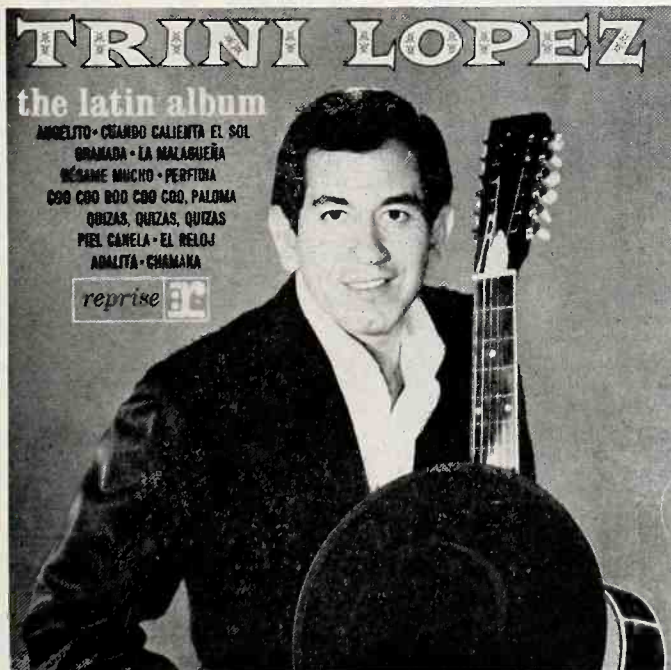
Trini's newest single is a whole new kind of **TRINI!!!**

"San Francisco de Assisi" (0300)

**Wild Strings! Wild Spanish!
With a Wild NEW Dimension!
It proves — instantaneously —
that America's great new male
recording artist is TRINI LOPEZ**

**San Francisco de Assisi
published by ZELLER MUSIC,
6223 SELMA AVE., HOLLYWOOD,
CALIFORNIA 90028**

**Which calls to mind Trini's
newest runaway LP winner...**



THE LATIN ALBUM

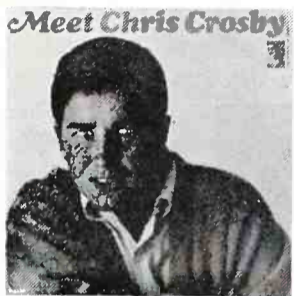
6125





THE NEW INTERNS—Original Soundtrack—Colpix SCP 473

One of the brightest and most sparkling scores to come from a non-musical film in some time is this score from the Columbia picture, "The New Interns." Swinging big band items, vibrant Latin rhythms, and bouncy brass are deftly fused to make out-of-context listening enjoyment a guaranteed thing instead of a chance possibility. The score is vivid and colorful throughout. General release of the flick should spark sales interest.



MEET CHRIS CROSBY—MGM E 4226

Chris Crosby, the twenty-one year old offspring of Bob Crosby, effectively demonstrates that he takes after his father and his famous uncle on this premiere disk from MGM. The young songster has an easy-going legit style all his own and a romantic, lyrical delivery. He shines on "Some Of These Days," "Imagine" and "Anytime At All." A performer to watch.



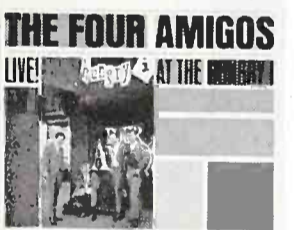
ALONE WITH RONNIE GILBERT—Mercury SR 60917

Ex-Weaverite Ronnie Gilbert spreads her wings as a solo performer on this new pop-folk Mercury LP outing and displays a rich, wide-range voice and a profound understanding of both the folk and blues idioms. The lark is effectively showcased on a fine sampling of contemporary items and sturdies including "What's This I Hear," "Master Of War" and "The Honey Wind Blows." Superior entertainment throughout.



SHEILA—Philips PHS600-144

Sheila, a teenage lark from France, despite the obvious language barrier, could stir up plenty of sales and airplay excitement on this side of the Atlantic with her infectious teen-oriented vocal stylings. The kids here may not understand the lyrics, but the beat is universal as she serves up inventive chorus-backed treatments of "Chante Chante Chante," "L'Ecole Est Finie," "Sheila" and others.



THE FOUR AMIGOS LIVE AT THE HUNGRY i—RIC M 1007

The new RIC label gets under a full head of steam with this high-spirited LP featuring the Four Amigos, a new pop-Latin vocal and instrumental group. The set, which was cut live at San Francisco's famed hungry i, spotlights the foursome delivering rhythmic renditions of "Cumbanchero," "Cielito Lindo" and "Malaguena Sole-rosa." Top-rung party disk.



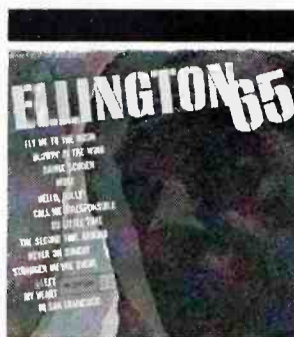
IVER'S BRAZILIANS—London PS 380

For those who like their music on the lush, pulsating south-of-the-border side this romantic offering from London spotlighting the accomplished instrumental talents of Iver's Brazilians, should be just the ticket. The duo dishes-up a bevy of popular Latin items including "Perfidia," "Besame Mucho" and "Como Me Quieras" in a warm feelingful style. A delightful listening experience.



FOR THE YOUNG AT HEART—PARIS—Jacques Duval—20th Century Fox TFM3119

Jacques Duval and his orchestra play a dozen of the tunes that are traditionally associated with the city of light. A couple of the tunes were clefted on this side of the Atlantic, but the flavor and charm is Gallic all the way. Lots of easy and relaxed listening to be had here with "Under Paris Skies," "Fascination," "Comme Ci, Comme Ca" and others. Excellent mood package.



JAZZ PICKS

ELLINGTON 65—Duke Ellington—Reprise RS 6122

Eleven melodic blockbusters, which came to light via a variety of artists, are dished up in the Ellington manner on this new pop-jazz set from Reprise. The Duke, who made his way decades ago playing the pop tunes of the era, is sure to stir up plenty of nostalgia with these ultra-smooth big band stylings. Superior enjoyment here as the 88'er and crew read "Hell Dolly," "Fly Me To The Moon," "More," "Dank Schoen" and others equally delightful. A set with universal appeal.



MINGUS PLAYS PIANO—Charlie Mingus—Impulse A-60

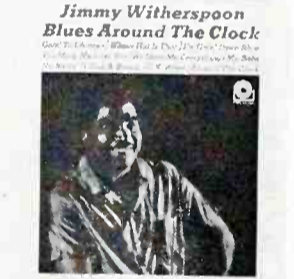
Charles Mingus makes a radical departure from the intimate, small combo settings in which he has previously been heard on wax and, for the first time, takes over the solo spotlight completely for an entire set. The 88'er constructs some interesting melodic variations as he superbly experiments on "I Can't Get Started," "Body And Soul" and "Memories Of You." Jazz ophiles will regard the session as must-have merchandise.



JAZZ BEST BETS

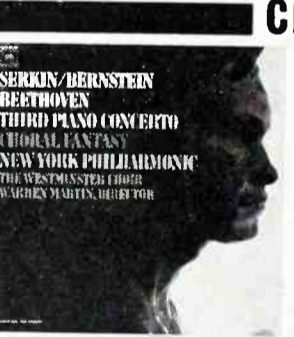
MANNY ALBAM PLAYS MUSIC FROM WEST SIDE STORY—Decca DL74517

The music from West Side Story continues to offer prime material for album producers everywhere, and this jazz version by Manny Albam is a worthy addition to the growing list of jazz treatments. The jazz theme here is modern with a touch of the 30's-40's swing flavor. Top sidemen add a lot of musicianship to the proceedings. Although the treatment is jazz, the album has pop appeal.



BLUES AROUND THE CLOCK—Jimmy Witherspoon—Prestige PR 7314

In the great tradition of such famous blues singers as Joe Turner, Leadbelly, etc., Jimmy Witherspoon unleashes his potent, wide-range vocal talents full-blast on this top-drawer Prestige release. The chanter does not carbon-copy any other artist but delivers each selection in his own feelingful, distinctive fashion. Highlights here include "I Had A Dream," "Whose Hat Is That" and "My Babe."



CLASSICAL PICKS

BEETHOVEN: Concerto No. 3, Fantasy For Piano & Orch, Rudolf Serkin, New York Philharmonic/Leonard Bernstein—Columbia MS6616

Beethoven's strikingly beautiful and dramatic Concerto #3 in C minor and his choral fantasy are performed with masterful skill and feelingful authority by Rudolf Serkin. The New York Philharmonic with Leonard Bernstein at the helm, and the Westminster Choir directed by Warren Martin round out this complement of notables. Classical music devotees will find this an exciting listening experience. A potent addition to the Columbia catalog.



RICHARD STRAUSS SONGS—Lisa Della Casa—RCA Victor LM2749

Lisa Della Casa, who gained international fame and stature for her dynamic interpretation of Richard Strauss' Arabella, is also a masterful interpreter of the composer's songs—the proof of which is offered in this collection of lieder. Strauss was equally at home with a dramatic opera as with a simple song, and the soprano deftly displays her versatility and feeling on these compositions. Her wide-range voice is as clear as a bell and completely authoritative in these Strauss songs.



RACHMANINOV: Concerto No. 3 In D Minor; Witold Malcuzyński, pianist. Witold Rowicki conducting the Warsaw National Philharmonic—Angel S 36197

In the footsteps of Paderewski, another Pole, Witold Malcuzyński, demonstrates a deep understanding of the classical romantic tradition on this first-rate reading of Rachmaninoff's famed "Concerto No. 3." The pianist perfectly captures the spirit of the multi-faceted work as he goes through his paces with amazing verve and polish. Kudos also go to Witold Rowicki who conducts the Warsaw National Orchestra. An impressive classical entry.

THANKS EVERYONE FOR ANOTHER GREAT YEAR.

SKEETER DAVIS

LATEST
CHART-BREAKING SINGLE:

LET ME GET CLOSE TO YOU

c/w

THE FACE OF A CLOWN

RCA 8397

CURRENT ALBUM:



CLOUDY, WITH OCCASIONAL TEARS

LPM/LSP-2736



Personal Management:
HUBERT LONG

EXCLUSIVELY
RCA VICTOR

 The most trusted name in sound 

ash Box—August 15, 1964

Darin Returns To Capitol

NEW YORK—Bobby Darin has returned to Capitol Records under a new long-term deal, Cash Box has learned.

Earlier this year, the performer and the label mutually terminated a 5 year agreement, which had seen Darin leave the Atco label after numerous successes in the teen as well as adult market.

Darin continues to operate his indie producing firm and publishing company, T.M. Music. Three performers under the T.M. banner are released by Capitol. They are Wayne Newton, Merry Clayton and Jimmy Colin Young.

During the period that Darin had no label affiliation, Atco released a single, a French-sung item, "Milord," that got hefty chart attention.

During his first Capitol association, Darin collected such hits as "You're The Reason I'm Living," "18 Yellow Roses" and "If A Man Answers."

Cameo-Parkway Shows Loss In 1st Half Of '64

PHILADELPHIA — Cameo-Parkway Records registered a loss of \$103,478.46 for the first six months of 1964, Bernie Lowe, president of the label, has reported to stockholders.

Net sales for the period were \$1,434,654. For the first half of 1963, the label had sales of \$2,588,062. and net earnings of \$422,640.

Lowe also reported that the board of directors had declared a dividend of 7¢ a share to shareholders of Class A Common Stock of record on Aug. 17, payable Sept. 10, 1964.

Lowe stated that the company's financial showing had been adversely affected by a combination of three "unusual circumstances." Cited were the success of imported teen-sounds from England, overstocking by distributors resulting in "unusually large" returns for credit and exchange and the "vagaries of public taste," which Lowe noted cannot be gauged on a constant basis.

Lowe also reported that the label's low-priced label, Wyncote, continues to grow in acceptance in its first six months.

He further announced that the label's new facilities at 309 South Broad Street will be completed soon, enabling the firm to have its administrative, executive, sales and recording personnel under one roof.

Ogerman Inks Artist Deal With Victor

NEW YORK—Claus Ogerman, indie producer-arranger, has inked an exclusive deal with RCA Victor to baton instrumental singles and LP's for the label. Diskery will release his first single, "Fiddler On The Roof," from the upcoming Broadway show, and "Summer Ska," about Aug. 18.

Andy Wiswell, Victor A&R man, will supervise Ogerman's dates. While his tie-up with Victor is that of an exclusive artist, Ogerman will continue to do outside arranging chores.

His background includes arrangements for Kai Winding's "More," Leslie Gore's "You Don't Own Me" and "It's My Party" and Connie Francis' "Your Other Love." He's also worked with such LP artists as Stan Getz, John Gary, Dinah Washington, Jimmy Smith, Bett Carter, Carol Channing, among others.

Ogerman, born in Poland, began his career in music as a pianist-arranger with the Kurt Edelhagen Orchestra in Germany. Later, he worked as an A&R man and arranger with a number of German artists. Before immigrating to the U.S. in 1959, he was associated as an accompanist with Decca, Philips, Polydor and EMI.

Aug. Marks Big Push For "Mary Poppins" Score

NEW YORK—Aug. has been designated as "Mary Poppins" month at Buena Vista Records. The label's sales managers are currently fanning out across the country to set the stage for the most extensive music promotion in the history of Walt Disney Productions.

Armed with information and material on every aspect of the theatrical/musical/merchandise and advertising campaign, sales executives Bob Larsen, Bob Elliot and Sandy Beach are currently visiting premiere cities of the flick to hold meetings with exhibitors, record distributors, radio and TV station executives and department store executives, working in close cooperation with Buena Vista's film salesmen.

The film stars Julie Andrews in her screen debut and Dick Van Dyke. The musical fantasy, in Technicolor and stereophonic sound, will world premiere at the Chinese Theatre in Hollywood on Aug. 27 and follow a month later at the Radio City Music Hall in New York. Fifteen other cities will premiere the picture in Oct., for 13-week engagements.

Nat'l Country Music Month Bill Introduced In Congress

NEW YORK—Country music boosters the nation over received an extra added lift last week when Rep. Richard Fulton (D., Tenn.) introduced a bill in Congress which, if passed, will proclaim Nov. as National Country Music Month. Although a bill calling for a country music week was introduced in the last congressional session, it was tied-up in committee and never reached a floor vote. However, Roy Horton, chairman of the Country Music Association's "National Country Music Month" program, informed Cash Box that the present bill has an excellent chance of passage before the House adjourns later this month.

Command Inks Tessie O'Shea

NEW YORK—Tessie O'Shea, the British performer who delighted Broadway audiences last season in the short-lived musical, "The Girl Who Came To Supper" (winning her a Tony)—has inked an exclusive disk pact with Command Records, according to Enoch Light, managing director.

Thanks to her "Supper" stint, she'll be getting lots of exposure in the U.S. She'll be a regular on the new CBS-TV series, "The Entertainers." Previously, she made a number of appearances on the Ed Sullivan Show, and was showcased at the Embers nitery in New York.

Command will cut an LP by the performer later this month.

Introduce New Copyright Bill

WASHINGTON—The Copyright Office has submitted a Bill to revise the Copyright Law, largely standing as it was when passed in 1909.

The Bill, as it effects the music business, puts an end to the exemption of juke-boxes from the payment of royalties.

Royalties for songs produced on disks would be increased from 2¢ to 3¢ for each disk, or 1¢ per minute, whichever amount is larger.

The Bill also proposes a longer copyright protection. From the current limit of 56 years—an initial 28 years and a 28 year renewal—copyrights would extend from the life of the writer plus 50 years.

The Bill retains compulsory licensing, which allows any label to record a composition once a first recording is available.

Jim Reeves, 39, Dies In Plane Crash At Peak Of Career



NEW YORK—In the most emphatically tragic blow to the country music world since the fatal March '63 Patsy Cline-Cowboy Copas-Hawkshaw Hawkins-Randy Hughes airplane crack-up, Jim Reeves was found dead last week (2) in the wreckage of a private, single-engine plane 10 miles south of Nashville.

The plane crashed on a Fri. night, two days before it was discovered. Reeves, along with his pianist-road manager, Dean Manuel, 30, also killed in the crash, were returning to the Music City from an engagement in Batesville, Ark.

The artist's body was identified from a driver's license taken from the wreckage. A Tenn. highway patrolman noted that the plane was demolished and the engine partly burned.

More than 700 volunteer searchers, civil-defense workers, police, etc., covered a 20-square-mile area during the 2-day search. Military, state and private planes also searched the area.

Many members of the searching party were among the entertainer's friends and associates in the country field. They included Chet Atkins, Eddy Arnold, Stonewall Jackson and Ernest Tubb. When the bodies were eventually discovered they were taken to a Nashville funeral home.

Jim Reeves—one of country (and pop) music's most consistent hit-makers—was a real westerner—having been born thirty-nine years ago in Panola County, Texas.

When he was a boy, too young to learn an instrument, he talked his brother into buying a guitar to accompany him as he spent more and more time singing. In a short while, he was able to play the guitar himself. At the age of nine, he was already making personal appearances before audiences.

When Reeves was ten, he was making \$15 per week from his talent, by singing on KRMD-Shreveport, La. However, show business wasn't really his goal; he wanted to be a big league ball player.

While at the University of Texas on an athletic scholarship, he began to show promise on the diamond. After graduation, he signed with the St. Louis Cardinals as a pitcher. Toward the end of his initial season he was injured sliding into first and the team's doctor advised against any more baseball.

Sidetracked from the pitchers' box, Reeves turned earnestly to his guitar. The road to stardom was difficult.

He spent several years behind the turntables in Texas towns as a deejay and radio announcer.

Fate smiled in 1953 when Reeves' "Mexican Joe" became the year's best-

Monument Inks Lloyd Price

NEW YORK—Lloyd Price, the chart-experienced songster, has joined the talent roster of Monument Records, according to Fred Foster, president. He goes to Nashville Aug. 19 to cut his first session for the label, to be personally produced by Foster, who will handle all his dates. On the ABC-Paramount label, Price had such big hits as "Personality" and "Stagger Lee." On his own double L diskery, he scored with "Misty."

seller in the country music category "Bimbo" did equally as well in 19 and the chanter was on his way.

Shortly thereafter, he joined the Louisiana Hayride in Shreveport and began touring the U.S. and Europe while appearing on network television shows. In 1955 he joined the Grand Ole Opry bringing along his favor saying: "A stranger to me is just a friend I haven't met."

During the intervening years, Reeves racked up an almost unbroken skein of RCA Victor successes including such major triumphs as "I Losing You?," "Four Walls," "He Have To Go" and "I'm Gonna Change Everything."

His popularity was not restricted to the continental U.S. having had, in recent months, a number of recordings in South Africa, England, Norway, Denmark, Ireland and Sweden. In fact on the basis of a recently-concluded survey, he was voted the most popular performer in the whole of South Africa. While in that country last year he starred in his first film, "Kilberly Jim," which has just been released in the U.S.

At time of his death, Reeves, who lived in Madison, Tenn. with his wife Mary, had wide-range interests outside the realm of music. He owned and operated the Open Road and Tuckahubberies; had a collection of antique automobiles and guns; owned two radio stations; and played golf.

Reeves' many friends paid him tribute last week with a special memorial service in Nashville's Phy Robinson Funeral Home, just prior his removal to Carthage, Texas where he was buried in a plot adjacent to family burial ground.

(Ed. Note: Due to the size and scope of this special issue, a Jim Reeves advertisement that appears elsewhere in the issue could not be cancelled since it had been printed before the artist's tragic death. The Reeves office requested it be deleted.)

The Family Grows



(Left to right) Hugo (Perel) Charles Koppelman, Morris Levy, Luigi (Creatore) and Don Rubin.

NEW YORK—The first personnel additions to the Planetary, Patriotic and Frost music publishing companies have been made with the pointments of Charles Koppelman and Don Rubin as vice-presidents of firms.

Build-up of the pubberies was known with the recent return of Hugo & Luigi to the Roulette and its publishing set-up as partners with Morris Levy (see last week's issue). Koppelman and Rubin, whose previous foreign operations, were previously associated with Screen Gems-Columbia Music and Colgems Music as music and talent coordinators, directing activities of some 45 staff writers who gave the operation 18 E awards over an 18 month period.

The pair plans an immediate recruitment of writing talent, including newcomers to be developed by firm.

"Our intent," a joint announcement said, "is to bring to this publishing operation a new, youthful and progressive program which will serve the needs of both independent and major record producers." "Our doors are wide open to new talent and ideas," they added.

Mercury Unveils Catalog Program; Debuts Fourteen New Albums

CHICAGO—Mercury Records is offering an "end-of-the-season" Aug. sales program with the release of 14 new albums under the promo tag of "Cool Aids for Summer Selling."

The program has two parts, one providing a cash discount on all new product, the second establishing a pre-fall program on catalog product.

The catalog program offers a special discount, as well as an extended dating period.

The label normally has its catalog program in the fall. Its earlier period this year was explained by Kenny Myers, sales vp: "In the offing for Sept. is a variety of new product from all categories—pop, new children's albums, classics and some special surprise categories. With such a powerful release in Sept., we've moved up the catalog plan to Aug. to pave the way for concentrated effort on hit LP's in the fall."

There are 11 pop albums and three classics being issued. The pop material includes: "Moms the World" by Moms Mabley, "Discotheque House Party" by David Carroll and his orch., "The Girl from Ipanema" by Buddy DeFranco and Tommy Gumina, "Live at the Apollo" by Clyde McPhatter, "Yesterday's Gone" by Roy Drusky, "Live at the Living Room" by the Three Sounds, "Turning It On" by the Gaslight Singers, "Sing of Freedom Now" by the Freedom Singers, "Travelin'" by Dave Dudley and "Country Dance Favorites" by Faron Young.

Classical entries are: "Rossini Overtures" by the Lamoureux Orchestra conducted by Roberto Benzi, "Music in Shakespeare's England" by the Krainis Consort and "Porgy & Bess" by the Minneapolis Symphony coupled with "Latin-American Symphonette."

20 New LP's Released In Roulette's "Fall Formula"

NEW YORK — Roulette Records started shipment last week of its round-up of 20 new fall albums, which are part of the label's Aug.-Sept. sales program, "The Fall Formula on Roulette."

The push, already outlined to distributors during a month-long series of individual sales meets, offers a full 15% in free merchandise and an added functional discount to rack-jobbers. Qualifying accounts can also take advantage of a special dating program.

New product stems from the Roulette, Tico, Roost, Squire and Kenwood labels.

The Roulette sets are: "Dinah Washington," with Don Costa arrangements; "Back With Basie," Count Basie; "What's New," The New Group; "Sweet and Sassy," Sarah Vaughan with orchestra by Lalo Schifrin; "Songs by Academy Award Winner James Van Heusen," Pearl Bailey; "Favorite Wedding Polkas and Waltzes," Kenny Bass and his Orch.; "Let's Go Bobo," Willie Bobo; "Rockin' in the 25th Century," The Spacemen; "Drums, Drums, Drums," Olatunjo.

There's a new Roulette series of

risque songs with a foreign language angle. Four sets that bow the line are: "Italian Songs Mama Never Taught Me" by the DiMara Sisters; "Yiddish Songs Mama Never Taught Me" by Patsy Abbott; "Polish Songs Mama Never Taught Me" with Ray Budzilek and, on the Tico label, "Spanish Songs Mama Never Taught Me" with Joe Cuba, Tito Puente, Miguelito Valdes, Graciela and Machito & his Orch.

New Tico product includes "Hangin' Out" by Joe Cuba, which Bud Katzel, general sales head, says had an initial New York-area order of 4,000 albums, followed by an order for 5,000. It's Cuba's first set for Roulette.

Other new Tico sets include: "Macho Puente," Tito Puente and "Mexico Yo Te Canto" (I Sing of Mexico) with Miguelito Valdes.

Two new Roost entries are "The Getz Age," Stan Getz (sides never released on LP) and "Reminiscing" with Johnny Smith (guitar).

A Squire release is "When I Was One & Twenty," featuring a new folk group, the Tripjacks. A Kenwood entry is "Sing Out" with Mahalia Jackson.

Liberty Launches 10 Album Fall Program: "Liberty Is For Everyone"

HOLLYWOOD—Liberty Records says "Liberty Is For Everyone" in its just-launched fall LP program, which features a varied bill of 10 new albums.

VeeJay To Push Oldies 45 Line

HOLLYWOOD—Vee-Jay Records has kicked off a new merchandising gimmick that highlights its Oldies 45 line in a novel sleeve which features humorous greeting card messages.

The new line, tabbed Teen Fun Cards, was introduced to distributors at a recent sales meet in this city. One of the firm's five labels, Oldies 45 includes more than 120 singles, some leased from other companies, and the balance culled from the label's roster of past best-sellers. With the purchase of any one of the Oldies 45, buyers can combine the Teen Card sleeve with any appropriate greeting.

The first package available to retailers, which includes display boards, selection racks and other merchandising aids, offers a selection of a dozen teen cards. According to Jay Lasker, exec vice president, a new line of greeting sleeves will be offered each month, including special messages for holidays.

Program, details of which are available from Liberty distributors, covers the entire Liberty, Liberty Premier Series and Dolton LP catalogs, except Chipmunk dates, to be featured in a program to come. It expires Sept. 11.

The new LP's include: "Julie London, In Person at the Americana," the lark's first "live" release; "Si Zentner Plays the Big Big Band Hits;" Martin Denny's "Latin Village;" Spike Jones' "My Man;" themes from "Burke's Law;" Walter Brennan's "Gunfight at the O.K. Corral" and Nancy Ames' "This is the Girl That Is;" "My Mother the Ragtime Piano Player;" England's Mrs. Mills; and "The Original Rhythm & Blues Hits," various artists.

For the campaign, a number of displays and sales aids have been created by ad-merchandising director Allen LaVinger, among them a theme display unit utilizing easels, large individual dimensional displays of the Julie London, Martin Denny and Johnny Mann LP's and 12" by 12" easels of the new releases. Also available for retail outlets are browser dividers, ad mats and a new complete 32 page Liberty catalog. Promo sampler mailings have been shipped to radio stations.

Sears, Montgomery-Ward Name Disk Buying Agents

NEW YORK—The two major retail chains and mail-order houses, Sears-Roebuck and Montgomery Ward, have assigned their disk purchases to a "buying office" and four rack firms, respectively, Cash Box has learned.

In the case of Sears, it's understood that New Deal, headed by Al Levine and Lou Klayman, will be the central buying office for all Sears accounts. The New York-based firm is expected to establish a distributorship in a non-key area, possibly Albany, to handle the Sears segment of its business.

Montgomery-Ward has named the following four rack firms for its

nation-wide outlets: Handleman, the Detroit-based firm, which take-over the bulk of the Sears accounts, handling such areas as Detroit, Pittsburgh, Columbus, Ohio, Philadelphia and Charleston; Music Isle of Milwaukee, handling Chicago and Milwaukee; B-G, based in Albany and Sears' purchasing agent there; and Record Service, the Los Angeles rack firm, and Sears' purchasing agent in that city.

It's further understood that distributors in the Chicago area see the situation as critical, and were planning confabs to discuss the situation.

London Initiates Part 1 Of 3 Part Push; 3 New Import Lines Bow

NEW YORK—London Records has unveiled part 1 of its 3-part fall LP program for its distributors.

Initial phase of the program will entail specific coverage of catalogs of the label's Mantovani product, low-priced Richmond classics and opera dates and new classical and spoken word imports.

Distributors will be entitled to extra discounts, delayed payments and ad money throughout the program.

Marty Wargo, sales administrator, said that the label will attempt to bring across to its indie distributor network the extensive London catalog—some 2,000 albums—and the individual nature of various categories.

There are 37 Mantovani albums under the plan, which includes his dates for the first time (the maestro has had separate month-long programs). A new Mantovani LP will make its debut in part 3 of the program.

100 Richmond Classics include five new entries, all culled from London's catalog, while there are four new Richmond Opera sets available, which now carry the fact that they are imported from England (mono only).

The special imports involve Das Alte Werk series, produced by Telefunken in Germany, being made available here for the first time (some 52 sets cover medieval, renaissance and baroque periods), the English Argo catalog, a music and spoken word label with some 68 albums, plus a 60-

LP (11 so far) project of English poetry, and L'Oiseau-Lyre, an English catalog of 143 albums of off-beat repertoire.

The catalogs of all three imports are listed in a special 8-page brochure. All three lines carry a stereo and mono list of \$5.98.

Later, the plan will cover the London Opera, London Classics, London Int'l, phase 4 stereo, London pop, including new releases as they are made available.

The five new Richmond Classics include: Beethoven's fifth symphony performed by the Concertgebouw Orchestra of Amsterdam under Erich Kleiber, "Vienna Philharmonic New Year's Concert" under Clemens Krauss, Bach's suites 2 and 3 by the Stuttgart Chamber Orch. directed by Karl Munchinger, Sibelius' symphony number 2 by the London Symphony directed by Anthony Collins, Mahler's symphony no. 4 by the Concertgebouw of Amsterdam under Eduard Van Beinum.

The four new Richmond Opera sets are: Mascagni's "Cavalleria Rusticana" with Mario del Monaco, Elena Nicolai, Aldo Protti, conducted by Franco Ghione; Leoncavallo's "I Pagliacci" with del Monaco, Clara Petrella, Protti, conducted by Alberto Erede; Gilbert and Sullivan's "The Gondoliers" with Martyn Green and the D'Oyly Carte Opera Co.; Bizet's "Carmen" with L'Opera Comique, Paris conducted by Albert Wolff.

This Is The Week That Is For Beatles' Pic Opening Here, Note Rapid World-Wide Exposure

NEW YORK—The Beatles' "A Hard Day's Night," opening in the U.S. this week (11), will be shown in more theatres in more countries in a shorter length of time than any previous film in the history of the business, according to United Artists exec VP Arnold M. Picker. Announcement was made at a press conference in New York last week (6), with the film's producer, Walter Shenson.

Picker noted that the picture will have a world-wide saturation release pattern which will see it in every international market by the end of the next seven weeks. He further pointed out that while some 800 prints are being worked in the United

States, the total world print order will be between 1,500 and 1,800, a previously unheard of figure.

Based on the film's opening day grosses in the U.S., Picker stated the film will "definitely" be of record-breaking proportions with "unbelievable" hourly figures coming into the home office at a hot and heavy pace.

Shenson reported that the film will "break the Iron Curtain." He stated that "A Hard Day's Night" is being sent to Czechoslovakia for an Oct. showing in Prague as part of a British cultural exchange. "If the film is successful there, I see no reason why it will not play in other similar countries since the Beatles' fame has spread there too," he said.

In referring to the initial high praise that has been accorded the film in its several openings, Shenson attributed the critical success to the

(Continued on page 190)

Chipmunks' Beatles LP Off To Smash Start

NEW YORK—The Chipmunks are in on the Beatles craze, and the tie-up is racking up a big initial response.

An LP called "The Chipmunks Sing the Beatles Hits" has already gotten initial distributor orders of 100,000, according to Liberty Records, which releases Beatles product. Expecting lots more to come, the label has already printed up 250,000 jackets. All this comes about prior to shipment of the album, expected to start taking place this Sat. (15).

Starday Underway With 5th Annual LP Program

MADISON, TENN.—Starday Records has started its "5th Annual Country Music Sale" for summer sales and fall re-stocking. Under the program, running from Aug. 1 through Sept. 30, Starday product is available at a 20% discount.

LOOKING AHEAD

OVER 150 RADIO STATION PICKS
THROUGHOUT THE NATION!!!

WATCH THE CHARTS FOR

BOBBY VINTON'S RISING SMASH SINGLE IMAGINATION IS A MAGIC DREAM

EPIC #5-9705

'THE MOST BEAUTIFUL SONG OF THE YEAR'

WRITTEN BY BOB HILLIARD & BERNARD GREEN
FOR MAX LIEBMAN'S "SHOW-GO-ROUND"—
N.Y. WORLD'S FAIR

&

THE SMASH NOVELTY HIT OF THE YEAR

"RINGO FOR PRESIDENT"

(Written By Bob Hilliard & Mort Garson)

THE YOUNG WORLD SINGERS

DECCA #31660

GARSON-HILLIARD PRODUCTIONS
BOB HILLIARD MUSIC
408 West 57th Street
NEW YORK CITY



LOOKING AHEAD

A compilation, in order of strength, of up and coming records showing signs of breaking into The Cash Box Top 100. List is compiled from retail outlets.

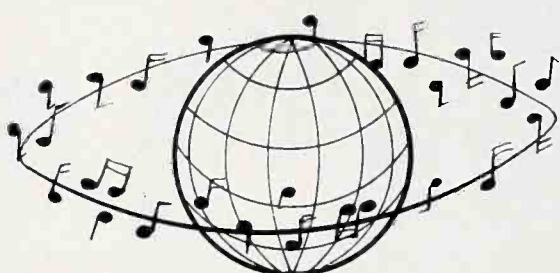
- 1 2075
Willie Mitchell (Hi 2075)
- 2 I'LL ALWAYS LOVE YOU
(Jobete—BMI)
Brenda Holloway (Tamla 54099)
- 3 VIVA LAS VEGAS (EP)
Elvis Presley (RCA Victor EPA 4382)
- 4 NEW ORLEANS
(Rock Masters—BMI)
Bern Elliot & Fenmen (London 9670)
- 5 THE JAMES BOND THEME
(Unart—BMI)
Billy Strange (Crescendo 2320)
- 6 ME JAPANESE BOY I LOVE YOU
(Jac, Blue Seas—ASCAP)
Bobby Goldsboro (United Artists 742)
- 7 DOWN WHERE THE FOUR
WINDS BLOW (CHILLY WINDS)
(Serendipity—BMI)
Serendipity Singers (Philips 40215)
- 8 SUMMER MEANS FUN
(Trousdale—BMI)
Bruce & Terry (Columbia 43055)
- 9 BAMA LAMA LOO
(Little Richard—BMI)
Little Richard (Specialty 692)
- 10 A MILLION DRUMS
(T. M.—BMI)
Jimmy Clanton (Philips 40208)
- 11 A SUMMER SONG
(Unart—BMI)
Chad Stuart & Jeremy Clyde
(World Artists 1027)
- 12 WE'LL SING IN THE SUNSHINE
(Lupercalia)
Gale Garnett (RCA Victor 8388)
- 13 SOUL DRESSING
(Easi—BMI)
Booker T & MG's (Stax 153)
- 14 JOHNNY B. GOODE
(Arc—BMI)
Dion DiMucci (Columbia 43096)
- 15 A SHOT IN THE DARK
(Iwin Chris—ASCAP)
Henry Mancini (RCA Victor 8381)
- 16 MORE, MORE, MORE, LOVE,
LOVE, LOVE
(Keetch, Caesar, Dino—BMI)
Johnny Thunder (Diamond 169)
- 17 LET ME GET CLOSE TO YOU
(Screen Gems, Columbia—BMI)
Skeeter Davis (RCA Victor 8397)
- 18 SILLY OLE SUMMERTIME/
FAR SIDE OF THE HILL
(Caravella—ASCAP)
New Christy Minstrels (Columbia 43092)
- 19 YOU'RE NO GOOD
(Morris—BMI)
Swingin' Blue Jeans (Imperial 66049)
- 20 SQUEEZE HER, TEASE HER
(Merrimac—BMI)
Jackie Wilson (Brunswick 55269)
- 21 LAST KISS
(Roush & Newdoll—BMI)
J. Frank Wilson & Cavaliers (Josie 923)
- 22 I'M TOO POOR TO DIE
(Jon Ware, Frost—BMI)
Louisiana Red (Glover 3002)
- 23 THANK YOU FOR LOVING ME
(Don Robertson—ASCAP)
Al Martino (Capitol 5239)
- 24 I REMEMBER (WALKIN' IN
THE SAND)
(Tender Tune, Trio—BMI)
Shangri-Las (Red Bird 10008)
- 25 LONELY CORNER
(Hillord—BMI)
Rick Nelson (Decca 31656)
- 26 IT'S A COTTON CANDY
WORLD
(Leo Fiast—ASCAP)
Jerry Wallace (Mercury 72292)
- 27 PUT AWAY YOUR TEARDROPS
(Screen Gems, Columbia BMI)
Lettermen (Capitol 5218)
- 28 ONE PIECE TOPLESS BATHING
SUIT
(Trousdale—BMI)
Rip Chords (Columbia 43093)
- 29 I'LL FOLLOW THE RAINBOW
(Ironmarch—BMI)
Terry Stafford (Crusader 109)
- 30 A CASUAL KISS
(Lodes—BMI)
Leon Peels (Whirlybird 2002)
- 31 I DON'T CARE
(Bluebook—BMI)
Buck Owens (Capitol 5240)
- 32 SINCERELY
(Regent—BMI)
Four Seasons (VeeJay 608)
- 33 NEW FANGLED SWIMMING
SUIT FROM PARIS
(Duchess—BMI)
Frankie Avalon (United Artists 748)
- 34 I GUESS I'M CRAZY
(Mallory—BMI)
Jim Reeves (RCA Victor 8383)
- 35 THAT'S HOW STRONG
MY LOVE IS
(Rise—BMI)
O. V. Wright (Gold Wax 106)
- 36 LOVER'S PRAYER
(English—BMI)
Wallace Bros. (Sims 189)
- 37 HERE I GO AGAIN
(Rumbalero—BMI)
Hollies (Imperial 66044)
- 38 LA LA LA LA LA
(Jobete—BMI)
Blendells (Reprise 0291)
- 39 I'M ON THE OUTSIDE
(LOOKING IN)
(South Mountain—BMI)
Little Anthony & Imperials (DCP 1104)
- 40 IMAGINATION IS A MAGIC
DREAM
(Hilliard—ASCAP)
Bobby Vinton (Epic 9705)
- 41 YOU DON'T LOVE ME
(Beckie—BMI)
Tommy Ray (Pen 351)
- 42 THE LONG SHIPS
(Screen Gems, Columbia—BMI)
Charles Albertine (Colpix 726)
- 43 I'LL KEEP TRYING
(Kags—BMI)
Theola Kilgore (K.T. 501)
- 44 NEVER PICK A PRETTY BOY
(Wyncoate—BMI)
Dee Dee Sharp (Cameo 329)
- 45 HOLD ME
(Ross Jungnickel, Robbins World—ASCAP)
P. J. Proby (London 9688)
- 46 KNOCK! KNOCK! (WHO'S
THERE)
(Saturday—ASCAP)
Orlans (Cameo 332)
- 47 THE DARTELL STOMP
(Gains—BMI)
Mustangs (Providence 401)
- 48 ONLY YOU
(Wild Wood—BMI)
Wayne Newton (Capitol 5203)
- 49 YOU PULLED A FAST ONE
(Aberbach—BMI)
VIP's (Big Top 518)
- 50 YOURS
(E. B. Marks—BMI)
Lucille Star (Almo 209)



TOP 100 SINGLES (ALPHABETIZED)

• Denotes Red Bullet		It's A Cotton Candy World	—
A Hard Day's Night	3	I's All Over Now	*51
A House Is Not A Home	55	I've Got No Time To Lose	60
A Quiet Place	91	Just Be True	*23
A Taste Of Honey	90	Keep On Pushin'	22
A Tear Fell	58	Let Me Love You	96
Ain't She Sweet	*15	Little Latin Lupe Lu	57
Al Di La	38	Little Old Lady (From Posadema)	7
Always Together	92	Looking For Love	34
And I Love Her	*17	Mabelline	*77
Angelito	40	Maybe I Know	*26
Anyone Who Knows What Love Is	75	Memphis	32
Baby Come Home	93	Michael	98
Baby, I Need Your Loving	*74	Mixed-Up Shook-Up Girl	37
Bad To Me	—	My Boy Lollipop	—
Because	*9	The New Frankie & Johnny Song	86
Bread And Butter	44	No One To Cry To	69
Can't You See That She's Mine	41	Nobody I Know	33
Clinging Vine	*47	Oh! Baby (We Got A Good Thing Goin')	—
C'mon And Swim	*8	Out Of Sight	*80
Dang Me	18	People	54
Darling It's Wonderful	—	People Say	11
Do I Love You	65	Rag Doll	4
Don't Let The Sun Catch You Crying	—	Ringo's Theme (This Boy)	*66
Don't Throw Your Love Away	—	Sailor Boy	84
Down Where The Four Winds Blow	—	Say You	*67
Everybody Loves Somebody	*1	Selfish One	*30
Everybody Needs Somebody To Love	78	Share Your Love Me	70
Farmer John	52	She's The One	45
Father Sebastian	99	Shout	95
Funny	*76	Sole Sole Sole	89
Girl From Ipanema	24	Someday We're Gonna Love Again	*83
Good Times	53	Someone Someone	100
G.T.O.	*64	Steal Away	13
Handy Man	20	Such A Night	*16
Haunted House	*63	Sugar Lips	31
Hello Muddah Hello Fadduh '64	72	Sunny	94
He's In Town	88	Sweet William	*43
Hey Girl Don't Bother Me	*49	Tell Me	28
The House Of The Rising Sun	*29	Thank You Baby	85
How Do You Do It	*19	(There's) Always Something There To	—
I Believe	46	Remind Me	87
I Get Around	12	Try It Baby	35
I Like It Like That	27	Under The Boardwalk	*6
I Should Have Known Better	48	Walk Don't Run '64	*21
I Stand Accused	*10	What Have I Got Of My Own	—
I Wanna Love Him So Bad	10	When You Loved Me	*68
I Want You To Meet My Baby	73	Where Did Our Love Go	*2
If I Fell	—	Wishin' & Hopin'	5
If I'm A Fool For Lovin' You	71	Worry	50
Ill Keep You Satisfied	39	You Never Can Tell	*36
Ill Cry Instead	*25	(You Don't Know) How Glad I Am	14
I'm Happy Just To Dance With You	97	You'll Never Get To Heaven	*81
I'm Into Something Good	42	You're My Remedy	56
In The Misty Moonlight	*59	You're My World	62
Invisible Tears	*61		
It Hurts To Be In Love	79		

A WORLD OF MUSIC



BOB CREWE PRODUCTIONS

SONG HITS OF THE YEAR

NAVY BLUE	ACROSS THE STREET	GOIN' PLACES
BIG-TOWN BOY	RONNIE	SAVE IT FOR ME
DAWN	HERE COMES THE BOY	FEEL SO PRETTY
KISS ME, SAILOR	RAG DOLL	SOCIETY GIRL
SOFT-SPOKEN GUY	IT'S IN YOUR HANDS	

SONG WRITERS OF THE YEAR

BOB CREWE	BUD REHAK	SANDY LINZER
EDDIE RAMBEAU	LARRY SANTOS	DENNY RANDELL
	CHARLES CALELLO	

ARTISTS OF THE YEAR

THE BEACH GIRLS	THE HIGH KEYS	THE RAG DOLLS
TOM CREWE	JAYSON KING	EDDIE RAMBEAU
TRACEY DEV	SHIRLEY MATHEWS	CLIFF RANDYL
THE 4 SEASONS	GEORGE MICHELE	DIANE RENAY
CAMMY JONES	EVAN MITCHELL	LARRY SANTOS
	LENNY O'HENRY	

PUBLISHERS OF THE YEAR

SATURDAY MUSIC, INC. (ASCAP)
TOMORROW'S TUNES, INC. (BMI)

ARTIST MGT. OF THE YEAR

LEWZAN MGT. CORP.	Lew Zanelli, Pres.
-------------------	--------------------

Eydie & "Los Panchos" Team Up For Columbia LP



NEW YORK—Columbia Records has released a new album, "Amor," which features the combined talents of Eydie Gorme and the Trio Los Panchos. The package was produced under the supervision of Latin American A&R manager Peter Rosaly.

The LP features the artists in a selection of current south-of-the-border hits and Latin American standards, all in Spanish. The trio (Johnny Albino, Chucho Navarro) recently marked its 20th anniversary with the label and has been a stalwart seller for the label during that time. Eydie Gorme recently created a stir in the Spanish-speaking countries with her in-Spanish version of "Blame It On The Bossa Nova."

Four of the tunes have been issued in Spain on an EP and two in Mexico as a single.

Pictured above at the wax date are Eydie and the trio.

Clark Package Packing 'Em In

HOLLYWOOD—The Dick Clark Caravan of Stars, currently in the middle of its seventh annual swing around the country, has been hitting record grosses and capacity houses throughout the nation. A cross section gross report reveals a \$9,700 gross in Terre Haute, Ind., \$10,200 in Beckley W. Va., \$14,900 in Evansville, Ind., \$11,200 in Raleigh, North Carolina, \$11,973 at Virginia Beach, Va., followed by Winston Salem, N.C., with \$18,509.

Troupe also did blockbuster business in Dayton, O., in spite of being rained out of Montgomery Fairgrounds and into a small auditorium. Gross in the Ohio city was \$7,000, a capacity house, and Caravan left the promoters with a promise to return Sept. 6 to play the 12,000 seat Municipal Auditorium to be completed by that date. Bobby Rydell and Johnny Tillotson will headline, and show seques the next day to Columbus, for the Ohio State Fair.

ASCAP Symposium Names Speakers For 1st Session

NEW YORK—Lyricist Tom Jones and composers Harold Rome and Jule Styne and Ervin Drake will cover the American Musical Theater at the first session of the ASCAP symposium on Sept. 10, at Judson Hall in New York.

Succeeding weeks in the series will cover folk and country music (17), symphonic and concert music (24), jazz (Oct. 1), pop music (8) and film and TV scoring (15).

Tickets to the 6-week series are free, and are available from Dick Frohlich, ASCAP's director of public relations, at 575 Madison Ave., this city.

Col Ups Kazdin To Music Editor In Masterworks

NEW YORK — Andrew Kazdin has been promoted to music editor in the Masterworks division of Columbia Records, according to John McClure, director of Masterworks A & R.

Kazdin will edit and re-record tapes and produce albums as assigned, reporting to McClure.

Kazdin was transferred from organization planning and management development, where he had been a management trainee since April, 1964.



My Sincere Thanks
to you all
fondly
**Leslie
Gore**



Public Relations
CONNIE DE NAVE
200 W. 57th St., NYC
Judson 6-1330

RECORD SLEEVE MFRS.

• Independent Record Mfrs. Assn.
• • Western Record Pressers Assn.

P. L. Andrews
Andrews Rd.
Hicksville, L. I., N. Y.

Alemo Ltd.
737 Drake St.
New York 59, N.Y.

Arlington Sales
1334 Webster Ave.
Bronx, N. Y.

Berto Press
4862 Santa Monica Blvd.
Los Angeles, Calif.

Chuiterman Paper Co.
517 W. 21st St.
Chicago 8, Ill.

Cohoes Envelope Co.
Cohoes, N. Y.

Cole Corp.
823 S. Wabash Ave.
Chicago, Ill.

• • Container-Kraft
Carlton & Paper Supp. Co.
801 E. 61st St.
Los Angeles, Calif.

Crown Album Corp.
1217 Carpenter St.
Philadelphia, Pa.

D & G Transparent Bag Co.
550 Fifth Ave.
New York, N. Y.

Diamond Cellophane
2724 S. Michigan
Chicago, Ill.

Dual Phono Record Env. Co.
148 Broadway
Melrose Park, Ill.
Equitable Paper Bag Co.
45-50 Van Dam
Long Island City, N. Y.

Fine-Tone
7111 20th Ave.
Brooklyn, N. Y.

• **Globe Albums**
1255 Oak Point Ave.
New York 59, N. Y.

Gordon Press
Ivy Hill
1 Ivy Hill Lane
Maspeth, L. I.

Imperial Packaging Corp.
733 W. Henry
Indianapolis, Ind.

Imperial Paper Box
252 Newport St.
Brooklyn, N. Y.

Lee-Myles Assoc. Inc.
40 W. 57th St.
New York, N. Y.

61-48 Fresh Meadow Lane

Melrose Packaging
Flushing, N. Y. (65)

Modern Album & Finishing Co.
119-01 22d Ave.
College Pt., N. Y.

Pioneer Sample Books Co.
4839 Lancaster Ave.
Philadelphia, Pa.

Polyflex Tubing Co.
43 E. 43rd St.
New York, N. Y.

Queen City Album Co.
2774 Blue Rock Rd.
Cincinnati, Ohio

Queens Litho
Kaltman Press
52-25 Barnett Ave.
Long Island, N. Y.

Renard Royce
825 S. Wabash
Chicago 5, Ill.

Shorewood Press, Inc.
304 E. 45th St.
New York, N. Y.

Southern Envelope Mfg.
794 Berry Rd.
Nashville, Tenn.

Thompson Records
Perryville Rd.
Webster, Mass.

U. S. Envelope Co.
3 Ann St.
Hartford, Conn.

Edward R. White, Inc.
342 Madison Ave.
New York, N. Y.

PHONOGRAPH NEEDLE MFRS.

Admiral
3800 W. Cortland
Chicago, Ill.

American Laubscher
250 West Fifty-Seventh St.
New York, N. Y.

American Stylus
Pageant Needles
436 Wyoming Ave.
Scranton, Pa.

Astaltic
Harbor & Jackson Sts.
Conneaut, Ohio

Capps
20 Addison Place
Valley Stream, N. Y.

Columbia Accessories
799 7th Ave.
New York, N. Y.

Cleartone Reproductions Corp.
18-06 127 St.
College Pt., N. Y.

Duotone
Locust St.
Keyport, New Jersey
Electro-Voice
Buchanan, Michigan

Fidelltone
6415 Ravenswood Ave.
Chicago, Illinois

Fine-Tone
7111 20th Ave.
Brooklyn, N. Y.

Heart Products
Box 6267
Philadelphia, Penn.

Jensen Industries
7333 W. Harrison St.
Forest Park, Ill.

M. A. Miller
Fourth & Church Sts.
Libertyville, Ill.

Olympia Mfg.
614 51st St.
New York, N. Y.

Pfanstlehl
104 Lake View Ave.
Waukegan, Illinois
Philco Accessory Div.
Tioga & "C" Sts.
Philadelphia, Pa.

Qualltone Industries, Inc.
102 Columbus Ave.
Tuckahoe, N. Y.

Recoton
46-23 Crane St.
Long Island City, N. Y.

Televox
46 Lakeview Ave.
Yonkers, N. Y.

Transcriber Co., Inc.
Dept. C-Box 478
Attleboro, Mass.

Tetrad Co.
62 St. Mary St.
Yonkers, N. Y.

Walco
60 Franklin St.
East Orange, N. J.

THANKS

DJ's

“from us to you”



EMI Records Ltd.
London

NEMS Enterprises Ltd.
London

2nd SMASH RECORD FROM
THE HOT NEW WHIRLYBIRD LABEL!
AT THE DISTRIBUTORS TODAY!

"SEND HER TO ME"

Whirlybird 2006

WAYNE CHANCE

TED RANDALL Says, "AN OUTSTANDING
 PERFORMANCE BY A NEW YOUNG ARTIST."
 CHART ACTION ASSURED!

"A CASUAL KISS"

Whirlybird 2002

LEON PEELS

STILL CLIMBING

NATIONAL PROMOTION:

GEORGE JAY

SUNSET VINE TOWER, HOLLYWOOD 28, CALIFORNIA

WHIRLYBIRD RECORDS

A Division Of AUDIO ARTS, 5607 Melrose, HOLLYWOOD 90038

Fred Parker To E. B. Marks Music

NEW YORK—Fred Parker, 17-year music business vet, has joined the staff of E. B. Marks Music, this city. He'll be working in the standard dept. with a dual role: he will work to obtain diskings of new copyrights and exploit standard disks. Parker will work closely with Arnold Shaw, general professional manager, and Fred Woodruff, associate director of recordings. He has had previous associations with Shapiro, Bernstein, Bourne and Allied Entertainment and singers Julius La Rosa and Tommy Leonetti.

Connie Goes Shopping— For Single, LP Sales

NEW YORK—Connie Francis made a promo trek to three dept. stores in the Metropolitan area last week to plug her new single and LP releases and her upcoming pic, "Looking For Love," also the tie-in title of the single and album.

She visited the disk departments of Bamberger's in Newark and Paramus, and R. H. Macy in New York. A reel of film from "Looking For Love" was screened at each store. Deeja's from the area introduced her to disk dept. traffic. In Newark it was Gil Stuart of WJRZ; in Paramus it was Bob Brown, same outlet, and Joe O'Brien of WMCA introduced the performer at Macy's.

Rhythm Masters Set For Summer Fair Dates

BURBANK — The Rhythm Masters, the west coast-based Dixie group, will embark on their second major year of fair dates. Scheduled appearances include the Iowa State Fair, the California State Fair, the Western Washington State Fair and the Alabama State Fair. In addition, an extended engagement is currently being negotiated for Radio City Music Hall with a tentative opening date of Nov. 1.

The Rhythm Masters have also been signed for several appearances on the new fall season Danny Kaye Show. Their current Mobile Fidelity single release is "Chaps Place."

AF To Cut "Folies" Caster

NEW YORK—Audio Fidelity Records will record the cast album of "The Folies Bergere," now playing on Broadway. The French import stars Patachou, George Ulmer and musical conductor Joe Basile. It's set for immediate release. The score of the show was recently acquired by Four Star Television Music (BMI), whose Ivan Mogull, eastern and int'l rep, concluded a deal for the cast LP with AF.

In Top Form



NEW YORK—It appears that the British invasion has only just begun. Further strategic advances are presently being made on Yank shores in the presence of a one-woman English task force by the name of June Wilkinson. The thespian-model recently helped Gotham's mercury soar when she scooted around local radio stations promoting her new Jubilee, "The Bikini With No Top On Top." June and Mamie Van Doren team-up on the single as well as co-starring in Cosnat's soon-to-be-released flick, "The Candidate." June was squired in her station-hopping trek by Jubilee topper Steve Blaine and Mickey Eichner, the label's A&R director and national promo chief. Surrounding June in the top pic at WINS are: assistant program director Neil MacIntyre, deejay Johnny Holliday and music director Julie Ross. The artist is flanked in the bottom shot by Eichner and Blaine.

Colpix "Window" Contest For "New Interns" ST

NEW YORK — Colpix Records has launched a window display contest on behalf of its new soundtrack release, "The New Interns." Prizes will be awarded to retailers, distributors and distrib salesmen who submit photos of windows displaying "New Interns" albums, streamers and other promotional materials.

The contest has been divided into four geographical areas with four duplicate sets of prizes to be awarded. Winning owners will receive \$50 and distributors and salesmen can win \$25. The contest began July 28 and will end on Sept. 14; winners will be announced Sept. 21.

New Lindy Records Head

HOLLYWOOD — Irving Earl Klase, former vice president and general manager of the C. G. Recording Corp., has been signed by Sidney "Lindy" Linden to head his record firm, Lindy Records.

A first release, due this week, will be by tenor Arthur Ross Jones. Other albums in production feature William Clauston, and the California Jubilee Singers.

An 'Epic' Catch



MIAMI—Epic Records' recent sales meet in Florida was not all work, as the above photos verify. Distrib salesmen and label execs proudly display an enviable catch. (Left to right) They are Duke Dubois and Jerry Bensison of Portem (N.Y.), Jerry Leffler of Apex-Martin (N.J.) and Aaron Turner of Portem. The Gotham distrib's Morty Gilbert (kneeling) caught the 7 feet 3 inches sail fish and the 4 ft. Dolphin he holds. In the above photo at right, Dist. in Boston, Marvin Jacobs of Music Merchants in Detroit, and Don Dumont of Dumont also gloat over their prizes.

*If you are reading
 someone else's copy of
Cash Box
 why not mail this coupon
 today!*

CASH BOX
 1780 BROADWAY
 NEW YORK 19, N. Y.

Enclosed find my check.

- \$15 for a full year (52 weeks) subscription
- \$30 for a full year (Airmail in United States)
- \$30 for a full year (outside United States)
- \$45 for a full year (Airmail outside U.S.)

NAME

FIRM

ADDRESS

CITY ZONE STATE

Be Sure To Check Business Classification Above!

(Check One)

- I AM A
- DEALER
- ONE STOP
- DISTRIB
- RACK JOBBER
- COIN FIRM
- OTHER



JUKE BOX OPS' RECORD GUIDE

ACTIVE with OPS

(Selections NOT on Cash Box Top 100 reported going strongly with ops.)

BREAKING POINT
Etta James (A&O 5477)

WHAT CAN A MAN DO
Ben E. King (Atco 1303)

I SURRENDER DEAR
Tempo & Stevens (Atco)

GOOFUS
Bert Fabrice (Atco 6304)

PORK CHOP
Jimmy Smith (Blue Note 1906)

SQUEEZE HER—TEASE HER
Jackie Wilson (Brunswick 55269)

UNDER PARIS SKIES
Andy Williams (Cadence 1447)

JOHNNY B. GOODE
Dion Di Mucci (Columbia 43096)

THANK YOU FOR LOVING ME
Al Martino (Capitol 5239)

THE JAMES BOND THEME
Billy Strange (Crescendo 2320)

SILLY OL' SUMMERTIME
New Christy Minstrels (Columbia 43092)

MORE SOUL, THAN SOUL
Eddie Harris (Columbia 43075)

THE SEVENTH DAWN
Henry Jerome (Decca 735)

NIGHT TRAIN
Sammy Kaye (Decca 31642)

ONCE UPON A SUMMERTIME
Jane Morgan (Colpix 732)

SATIN DOLL
Earl Grant (Decca 25638)

LA NUIT
Jimmy Lytell (Ember 1107)

NIGHTINGALE MELODY
Johnny Taylor (Galaxy 731)

WHERE LOVE HAS GONE
Jack Jones (Kapp 608)

CLOSE YOUR EYES
Arthur Prysock (Old Town 1163)

A SHOT IN THE DARK
Henry Mancini (RCA Victor 8381)

MY KIND OF TOWN
Frank Sinatra (Reprise 0279)

SOUL DRESSING
Booker T. & MG's (Stax 153)

THE SEVENTH DAWN
Ferrante & Teicher (United Artists 31635)

CAN'T BUY ME LOVE/HELLO DOLLY
Ella Fitzgerald (Verve 10234)

A SUMMER SONG
Chad & Jeremy (World Artists 1027)

NEW ADDITIONS to TOP 100

74—**BABY, I NEED YOUR LOVING**
Four Tops (Motown 1062)

77—**MABELLINE**
Johnny Rivers (Imperial 66056)

83—**SOMEDAY WE'RE GONNA LOVE AGAIN**
Searchers (Kapp 609)

88—**HE'S IN TOWN**
Tokens (B. T. Puppy 502)

92—**ALWAYS TOGETHER**
Al Martino (Capitol 5239)

96—**LET ME LOVE YOU**
B. B. King (Kent 396)

98—**MICHAEL**
Triini Lopez (Reprise 0300)

99—**FATHER SEBASTIAN**
Ramblers (Almont 311)

100—**SOMEONE, SOMEONE**
Brian Poole & Tremeloes (Monument 846)

AIMED at OPS

I'LL STRING ALONG WITH YOU/THE PRISONER'S SONG—Louis Armstrong & Sy Oliver Ork—Decca 25646

Smothers & Mercury Sponsor "Slithery Dee" Contest

NEW YORK—The Smothers Brothers and Mercury Records are inviting deejays and their listeners to send in drawings of their ideas of a "Slithery Dee," which is the title of a track in their latest LP, "It Must Have Been Something I Said."

The contest idea came from WEZY in Cocoa, Florida which asked listeners to send in their drawings of the "Slithery Dee." The response was so great, the Smothers and Mercury decided to make it a national contest and award prizes.

The winner will receive an all expense paid trip for two to San Francisco (Sept. 17-20) that includes round-trip tickets on American Airlines, four nights at the Fairmont Hotel, dinner and the Smothers' show at the Venetian Room, and a tour of the city. The winner's local deejay will be given the same prize. Runners up will get prizes varying from Mercury phonos to Smothers' LP's.

A toy manufacturer will reproduce a replica toy of the winning drawing, and give the winner \$100 spending money for the San Francisco trip.

The contest is getting heavy national promotion, and several drawings have already been shown on the NBC "Today" show.

Judging will be done by a panel of three that includes Shel Silverstein, Playboy cartoonist and composer of the song.

Ray Charles Singers To H'wood Bowl

NEW YORK — Choral director Ray Charles and his singers, making big singles and LP news for the Command label, take time out from their busy recording schedule to make an appearance this Fri. (14) at the Hollywood Bowl. Concert will also include comic Allan Sherman and the Hollywood Bowl Orchestra. Before he returns east, Charles will make a 1-day stopover in Fort Worth to rehearse the Texas Boys' Choir in some arrangements he wrote for the ensemble. As for the Charles' own crew, it's riding high with such singles hits as "Love Me With All Your Heart" and "Al Di La."

Mormon Tabernacle Choir Gets 2 More Gold Decks

NEW YORK—Columbia Records has awarded two RIAA-certified gold disks to the Mormon Tabernacle Choir, each representing album sales totaling more than \$1 million. The disks were awarded last month (26) at a presentation ceremony in the music hall of the Texas Pavilion at the New York World's Fair.

The awards, given for the choir's recordings of Handel's Messiah and "The Lord's Prayer," were presented to choir president Isaac M. Stewart and conductor Richard P. Condie by Arthur Hull Hayes, president of CBS Radio.

1st LP Shipment Due From Music & Voice

NEW YORK—Music and Voice Records, new label headed by Art Talmadge, starts shipment of its first LP release—consisting of six albums—next week (17).

When the line was introduced to distributors at their recent ARMADA confab, the company reported orders totaling 150,000 albums. Four of the albums are part of a "51 Music and Voice Series," including "51 Greatest Motion Picture Favorites" with the Vinnie Bell Orch., "51 Greatest Broadway Favorites" with Milton DeLugg and his Orch., with pianist Jon Costa, "51 Discotheque Favorites" with Ralph Marterie and his Orch. and "51 Organ Skating Favorites" with George Stone at the organ.

"51 Series" album jackets are adorned with special pen-and-water color artwork by Fred Steffen.

The other packages are "How To Hula At Home" with Sam Makia and His Royal Islanders, including 15 favorite Hawaiian songs and an instruction booklet, and "Music For Isometric Exercises," including a book illustrating the exercises published by Prentice-Hall.

Also being shipped by Music and Voice is a special package of two kiddie play-a-long 45's. The disks come with a whistle, cricket, bell and coloring card with the lyrics of the songs.

Deutschman Exits Decca For Post With Orchestra

NEW YORK — Ben Deutschman has resigned his classical post at Decca Records to become business manager of the Erie, Pennsylvania Philharmonic Orchestra and Chorus. During his five year association with Decca, the vet music man served as educational director of the label, as well as publicity and promo director for Decca's Gold Label (classical) division. Before joining Decca, he held exec posts with Everest, Mercury, Capitol and Children's Record Guild.

MR. DJ—THANKS!!

LP—"The Two Sides Of Charlie Buck"
(Audio-Artistry)

Singles—"Cowbell Sing Along"
b/w
"Half Love"
(Neale)

"Somewhere In The Night"
b/w
"Forever Young"
(Neale)

"I Wish I Were A Christmas Tree"
b/w
"We Can't Miss This Christmas"
(Mansfield)

CHARLIE BUCK

New Singer-Composer Discovery
696 West Second St. Zumbrota, Minn.

Tikva
RECORDS

THE FINEST in Jewish - Israeli

- Traditional Melodies
- Folk - Songs
- Cantorials
- Weddings Dances
- Special Holiday Recordings

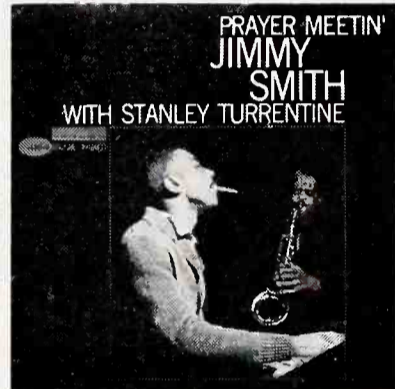
TIKVA RECORDS 1650 BROADWAY
NEW YORK 19, N.Y.

25 Years BLUE NOTE 1st Name in Jazz RECENT RELEASES



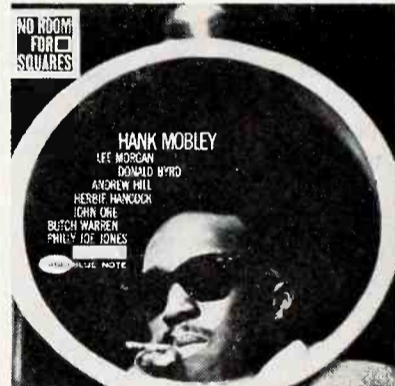
A NEW PERSPECTIVE DONALD BYRD

BLP 4124



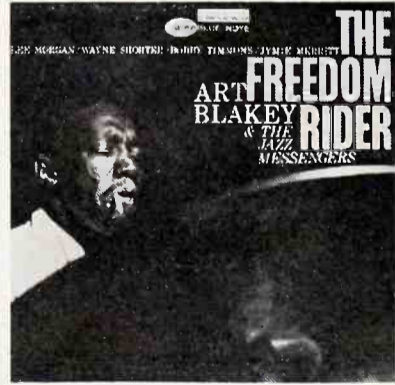
PRAYER MEETIN' JIMMY SMITH

BLP 4164



NO ROOM FOR SQUARES HANK MOBLEY

BLP 4149



THE FREEDOM RIDER ART BLAKEY AND THE JAZZ MESSENGERS

BLP 4156

COMPLETE CATALOG ON REQUEST

BLUE NOTE
43 W. 61st St., N.Y. 23, N.Y.

**Here Come The Yardbirds,
Epic's New English Act**



NEW YORK—Epic Records has dealt with England's EMI for yet another English rock act, a vocal-instrumental quintet called the Yardbirds, according to Bob Morgan, A&R exec producer at Epic.

First U.S. release by the group is "I Wish You Would," already reported as making the grade in England.

The crew is currently the regular quintet at the Crawdaddy Club, the nitery that launched the Rolling Stones, currently a top British act here. Group is headed by Keith Relf, harmonica player and featured soloist.

Epic is riding high with singles and LP dates by the Dave Clark Five, another acquisition from EMI. Others include Cliff Richard, Rolf Harris and Scottish singer Andy Stewart.

**FCC OK's Big
Group Station Sell,
Makes NBC Rescind Trade**

WASHINGTON—The Federal Communications Commission has authorized the second largest sale of a group of TV and radio outlets.

It gave its OK, in a 5 to 2 vote, to Goodwill Stations to sell four stations to Capital Cities Broadcasting Corp. They include WJR-AM-FM, Detroit and WSAZ-AM-TV in Huntington, W. Va. The FCC also allowed Goodwill to sell another outlet, WJRT-TV-Flint, Mich. to a new corporation, WJRT, Inc., formed by an officer and stockholder of Capital Cities.

Capital Cities will spend \$15,141,330 for the four stations, while WJRT, Inc. will spend \$6 million for the Flint station.

In another FCC action last week, it ordered NBC to rescind a trade whereby it traded a Cleveland TV outlet to the Westinghouse Broadcasting Co. for a Philly station back in 1956. In a unanimous decision, the FCC declared that its position was that NBC forced the trade by "coercive use of its powers to grant or withhold network affiliations" to Westinghouse. The Philly station is WRCV-TV. NBC has 60 days to make the exchange.

**Louis Dreyfus Heads
U.S. Office Of Chappell**

NEW YORK—Louis Dreyfus has taken over the reins of the U.S. operation of Chappell Music, succeeding his brother, Max, who died last May at the age of 90.

Louis Dreyfus, about 86 years old, has been head of Chappell Ltd. of England, which Max purchased in the 1930's, later establishing the U.S. affiliate.

It's understood that Dreyfus will headquarter in New York, but make frequent trips to the English office.

Dreyfus has also replaced his late brother on the board of directors of ASCAP, filling out his unexpired term.

**Virzi Named Rep
For Helios Catalog**

NEW YORK—Tom Virzi has joined Claus Ogerman's publishing operation, Helios Music and affiliated firms, this city, as rep for all material.

Virzi, who recently came to Gotham from Hollywood, has spent eight years in the disk business as music librarian for KHJ and KNX radio and, more recently, as promo manager for the Mercury and Columbia labels.

Virzi will contact artists and A&R men in New York and Hollywood regarding material in the Helios set-up. Pubbery has had such recent hits as "Judy's Turn To Cry," "That's The Way Boys Are," "She's A Fool," all by Lesley Gore, and "Your Other Love" by Connie Francis.

**UA Issues LP By
George Martin
On Beatles Hits**

NEW YORK—George Martin, musical director for the Beatles, has a United Artists LP all of himself. It's called "Off The Beatle Track," with instrumental versions of hits by the Beatles.

Martin is making singles chart noise with two instrumental tracks from UA's soundtrack LP from the upcoming Beatles flick, "A Hard Day's Night." They are "And I Love Her" and "Ringo's Theme (This Boy)."

Sir Alec Speaks Out



NEW YORK—When Sir Alec Guinness (left) recently recorded an album for RCA Victor Red Seal release early next year, Roger Hall, Red Seal's A&R manager, dropped in on the session to chat with the famed British thespian who is currently starring on Broadway in "Dylan." Guinness' LP is devoted to readings of his favorite authors and will be titled "Personal Choice."

**Angel To Sprout
Its "Record Tree"**



HOLLYWOOD—"The Record Tree," designed by Angel's merchandising department for promotion and display by retailers for Angel recordings, will be introduced to dealers this month. Announcement was made by Brad Engel, assistant merchandising manager for the label.

Angel's latest merchandising innovation will hold six double-faced record jackets, easily detachable, for year-round display use. New jackets will be supplied every month for the metal branches of the silver tree.

Beatles Pic Opening Here

(Continued from page 183)

"free hand" policy which United Artists affords its film makers. "This is a much more important contributing factor than most people realize," Shenson stated.

Shenson also reported that he and the Beatles have formed a producing company, Proscenium Films, in which they will make the next two Beatle features to be released through UA. The second in the series will probably go before the cameras in London this Feb., he added.

Also present at the press conference was Gabe Sumner, UA's national director of advertising, publicity and exploitation. He stated that the company's international campaign of special previews for the film with advance sale of guaranteed seats has already grossed \$325,000 in the U.S. alone. Equally important, he stated, was the fact that these previews, with local level radio and newspaper tie-ins, are earning the film "terrific" free pre-selling publicity and excitement some six to eight weeks prior to its openings. With the campaign presently launched in 100 American cities, Sumner termed this a "once in a lifetime chance for exhibitors."

Mike Stewart, executive vice president of United Artists Records, distributors of the film's smash original soundtrack album, stated that the film has brought about the confirmation of the Beatles' "extraordinary" songwriting talent. He noted that the songs written by them for the film are getting "tremendous" play on national stations that in the past have not played songs in the music category.

In The Swim Of Things



LOS ANGELES—With door prizes furnished by Jack Haley surfboards of Seal Beach, Calif., the Long Beach office of the American Cancer Society and the Nu-Pike Fun Park there recently jointly sponsored a surfer dance at the Pike. The dance featured the band of Capitol's Dick Dale. A top surfer himself, Dale joined the surfboard manufacturer in delivering the doorprizes to the Nu-Pike the hard way; by surfing them behind a power boat from Haley's plant in Seal Beach. In the above pic Dale is shown in action while "Miss International Surfing," Allyson Ames, looks on.

RECORDING STUDIOS

RCA Victor

155 East 24th Street, New York 10, N.Y.
800 17th Avenue S., Nashville 3, Tenn.
445 N. Lake Shore Drive, Chicago 11, Ill.
6363 Sunset Blvd., Hollywood 28, Calif.

PRESSING PLANTS

RCA Victor

155 East 24th Street, New York 10, N.Y.
800 17th Avenue S., Nashville 3, Tenn.
445 N. Lake Shore Drive, Chicago 11, Ill.
6363 Sunset Blvd., Hollywood 28, Calif.

RADIO & TV SERVICES

RCA Recorded Program Services

155 East 24th Street, New York 10, N.Y.

(Advertisement)

RAY CHARLES

has a big new hit!

"NO ONE TO CRY TO"

c/w

"A TEAR FELL"

ABC-10571



Greetings to
CASH BOX
from

JOE GINO

"Photog for the trade"

UNITED PHOTOGRAPHERS

3252 W. Armitage Ave., Chicago, Ill.
All phones: 252-5524

**6th IN A ROW
ALWAYS TOGETHER
CAPITOL 5239
AL MARTINO**



Alan Lee



Rich Roman

TWO-TWELVE NORTH TWELFTH STREET
PHILADELPHIA 7, PENNSYLVANIA
LD 3-5775

TOTALLY NEW DESIGN

FOR TOTAL AND PERFECT COMPOUNDING WITH ALL AMERICAN AND EUROPEAN RESINS...

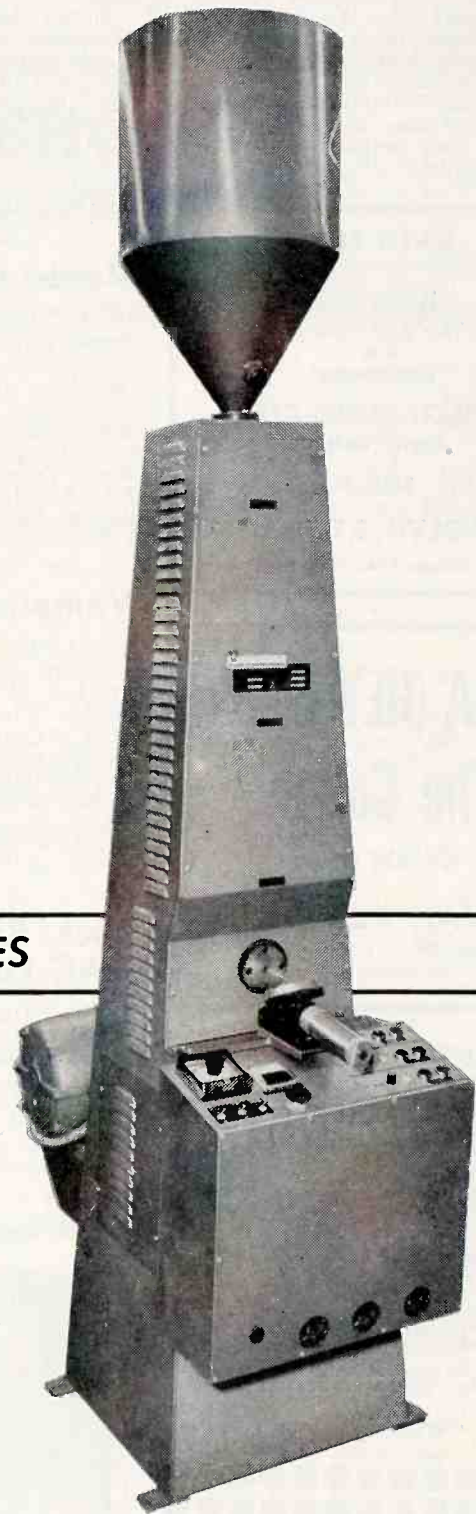
...as well as Pellets, Master Batch, Scrap Regrind, Flash, Fillers & Extenders.

Aragon Products, designers and builders of the world's largest selling Compounder (over 1,000 in use) proudly announces a totally new design for the perfect and total compounding of ALL American and European Resins or Dry Blends.

NEW DESIGN — In order to perfectly and totally compound the newest types of Dry Blends, the Compounder Screw, which is the heart of all Compounders has been lengthened to a ratio of 30:1 with forced feeding integral in the design. This is 100% more compounding action than any other Compounder and represents an increase of 50% over our former models and makes possible the compounding of any and all resins.

What this means to the Record Presser, is that now you can compound ANY American and European Dry Blend right at your Record Press and thus eliminate entirely your Compounding Department or the use of costly pre-compounded materials.

NEW LOWER PRICE — Due to the savings effected by our new improved designs, we are able to lower prices on all of our models. This saving, plus the savings in materials, rejects and labor, makes using the Egar Compounder a must for any profitable Record Pressing Operation.



NEW DESIGNS - NEW MODELS - NEW LOWER PRICES

EGAR 30:1 SENIOR — Delivers 185 grams in 9 seconds of uniformly heated, exactly weighed and perfectly compounded material from any dry blend in a Patty with or without a hole. Feeds two or more 12" presses at extremely rapid cycles. Base 20" x 24".

Price \$5,600.00

EGAR 30:1 STANDARD — Delivers 185 grams in 14 seconds of uniformly heated, exactly weighed and perfectly compounded material from any dry blend in a Patty with or without a hole. Feeds two 12" presses. Base 18" x 20".

Price \$4,500.00

EGAR 30:1 PORTABLE — Delivers 185 grams in 23 seconds of uniformly heated, exactly weighed and perfectly compounded material from any dry blend in a Patty with or without a hole. Feeds two 7", two 10" or one 12" press. Base 15" x 16".

Price \$3,150.00

Send For Free Brochure



ARAGON PRODUCTS, INC.

Precision Accessories for Industry

72 Concord Street, Newark, N. J. 07114
Blgelow 3-1549

639 Island View Drive, Santa Barbara, California
Woodland 6-5631

Export Inquiries Invited

**EGAR COMPOUNDERS DELIVER
WHAT OTHERS ONLY CLAIM**

Folksters Invade The White House For Hootenanny



NEW YORK—WNBC Radio's morning personality, Big Wilson, recently joined hostess Lynda Bird Johnson to serve as master of ceremonies at the first Folk Music Concert ever presented under the auspices of the White House. The event, produced by the Gotham outlet for the White House Special Projects, took place in the Grand Ballroom of the Sheraton Park Hotel in Washington, D.C.

The concert, was the social event which brought to a highlight The White House Seminar program attended this year by 6,000 college students from 50 states. The event is under supervision of Mrs. Dorothy H. Davies, staff assistant to the President and director of special projects.

Following the concert, there was a private reception for the artists hosted by Lynda Bird and Lucy Baines Johnson. At the function, Big Wilson, in behalf of WNBC, presented leatherbound first editions of Stephen Foster sheet music to Lynda Bird, Mrs. Davies and President Johnson. Mrs. Davies accepted the century-old songsheets on behalf of the President.

Shown (left to right—omitting the gentlemen at the extreme right) in the above pic are: Mrs. Dorothy H. Davies; Congressman John M. Murphy (Dem.-N.Y.) of Staten Island and Brooklyn; Big Wilson; Lynda Bird and Lucy Johnson; the Serendipity Singers; Steve DePass; Nancy Ames; Theodore Bikel; and the comedy team of Sciller and Meara.

CASH BOX

Congratulations on your 22nd

HANG TEN

The Ambertones
b/w
Cuernavaca

MY HEART TURNED GYPSY

Sonny Booth
b/w
THINGS

REVOLVO RECORDS

1432 No. Wilcox Ave., Hollywood, Calif.

LA LA (HEY BABY)

The Cobras

SWAN 4176

SWAN RECORDS

Cor. 8th & Fitzwater Sts.
Philadelphia, Pa.

THE STARS SHINE ON COLPIX



JANE MORGAN
"ONCE UPON A SUMMERTIME"
CP 734

A DIVISION OF COLUMBIA PICTURES CORPORATION

A NEW SMASH
ON THE HORIZON!

DIANE RENAY'S

IT'S IN
YOUR HANDS

Fox 533



the ultimate in entertainment:

Meader Names LP Writer

NEW YORK—Vaughn Meader has signed Saul Turteltaub to write his next MGM-Verve comedy LP, for late Sept. release. Writer is currently coming up with dialog for Irving Mansfield's CBS TV'er, "On Broadway Tonight," a talent show with Rudy Vallee as host. Meader ended a stint at the Cafe Au Go Go on July 25, but merited a return engagement from Aug. 5 to 26.

Vampire Label Formed

ATLANTIC CITY—A new label, Vampire Records, has been formed by Leo Masucci-James C. Throckmorton Productions, with offices at 1128 Atlantic Ave., Atlantic City, and New York. First release from this diskery is "Barbara" by Paul, to be followed soon by "Hush Little Baby" by Rick and Greg. Diskery is on the look-out for demos and lead sheets and will audition new talent.

Dick Rubin Leaves GAC For Own Firm

NEW YORK—Dick Rubin has resigned as vp in charge of television talent at General Artists Corp. to establish his own personal management and TV packaging firm, Dick Rubin, Ltd. Rubin, whose credits include a 17-year stint with MCA, will headquarter in New York.

What's The Score



HOLLYWOOD—Capitol A&R producer Dave Axelrod is shown above going over sheet music with Donna Loren during a recent recording session at the label's Tower studios. The lark—the "Dr. Pepper Girl"—has her first release scheduled for late Aug.



SURE SHOTS

The Cash Box "Sure Shots" highlight records which reports from retail dealers throughout the nation indicate are already beginning to sell quantity or else give every indication of doing so

G.T.O.

RONNIE & DAYTONAS

Mala 481

BABY, I NEED YOUR LOVING

FOUR TOPS

Motown 1062

FUNNY

JOE HINTON

Backbeat 541

MABELLINE

JOHNNY RIVERS

Imperial 66056

OUT OF SIGHT

JAMES BROWN

Smash 1919

I STAND ACCUSED

JERRY BUTLER

VeeJay 598

SOMEDAY WE'RE GONNA LOVE AGAIN

SEARCHERS

Kapp 609

More Details On Agreement Between Screen Gems Vs. Adler

NEW YORK—Further details have been revealed in the settlement between Screen Gems vs Lou Adler, Jan & Dean and others (see last week's issue).

Under terms of the settlement, Adler received \$15,000 cash in compromise of his claim against Screen Gems. Adler confirmed that the copyrights to "Little Old Lady (from Pasadena)" and six tunes on the Jan & Dean "Dead Man's Curve" album were turned over to Screen Gems with the payment to his Trousdale Music of \$8,500, with another \$1,000 contingent for the sale of these copyrights in those songs.

S-G dropped all claims against other songs published by Trousdale Music and against Adler's partners, Bobby Roberts and Pierre Cossette and Adler personally.

While S-G will continue its recording agreement with Jan & Dean, it will no longer have any creative controls over Jan & Dean records during the term of the agreement. Also, there is no restriction on the consultation and supervision of Jan & Dean recordings between Adler and arranger-producer Jan Berry. Jan Berry writer contracts also remain in effect, but he's received a raise in his guarantee.

As for Johnny Rivers product, produced by Adler for Dunhill Productions, it was noted that S-G would share in the moneys earned for a six month period ending March 17, 1965. S-G has released all claims on Rivers dates made after that time.

Other defendants in S-G's action, Don Altfeld and Jill Gibson, have signed an agreement to allow S-G to publish all tunes written by them and recorded by Jan and Dean. Agreement covers only those tunes and is not an exclusive writing agreement for all material by Altfeld or Gibson.

Victor Plans Boston Ork On Verdi's Requiem

NEW YORK—RCA Victor Record plans to record a Boston Symphony Orchestra production of Verdi's Requiem in Oct.

Erich Leinsdorf, music director of the orchestra, will conduct the recorded performance in Symphony Hall Oct. 4-5-6. Soloists will be soprano Birgit Nilson, tenor Carl Bergonzi, contralto Lili Chookasian and bass Ezio Flagello.

Roger Hall, manager of Red Sea A&R, said the album has been scheduled for release in 1965, and will be in the Dynagroove process. The album will contain two LP's and will be presented in a deluxe, boxed edition.

Four Seasons Break '64 Attendance Mark At Steel Pier

NEW YORK—The Four Seasons broke all attendance records for the year at Atlantic City's Steel Pier when they played to 78,000 people during their recent 7-day engagement. The star rocksters drew 2,600 people to each of their 30 shows. They began a cross-country tour of 1-niters with their own package on July 31, a trek that's expected to gross \$100,000 (see story in last week's issue).

It's A Hit!



HOLLYWOOD—Hank Sanicola (front) and indie promo rep Ernie Farrell are obviously delighted with the Cash Box chart listing of Dean Martin's "Everybody Loves Somebody." Hank's Sanos Music published the tune with Ernie working on promotion.



... there's only one!

**THE TALENT WITH THE HITS
FROM
BUFFALO BOOKING AGENCY**

Available Artists

THE BOBBY BLAND REVUE

Bobby "Blue" Bland

Al "TNT" Braggs

Eloise Hester

Joe Scott and Orchestra

THE JUNIOR PARKER SHOW

Junior Parker

Joe Hinton

Junior Parker Band

Bands

Otis Rush and his band

Albert Collins and his band

Virgil Williams and The Playboys

Groups and Shows

Little Mr. Lee and The Cherokees

Reuben Martin and THE CHAINS

Don Thompson and THE ADORABLES

James Davis, THE THUNDERBIRDS and SHOW

THE BASKERVILLES (Peg & Bob) Male & Female Vocal Team

THE C & C BOYS (Clarence and Calvin)

THE EL TORROS

Single Artists

Gatemouth Brown

Buddy Ace

Carl Greenstreet

Miss LaVell

Tony Washington

Buddy Guy

Gloria Hopkins

Verna Rae Clark

Lee LaMont

O. V. Wright

Bobby Adeno

Kip Anderson

WE HAVE AVAILABLE AT INTERVALS

**THE TINA TURNER REVUE
BRUCE CHANNEL & HIS TRIO**

(CONTACT US FOR DATES)

Evelyn J. Johnson

BUFFALO BOOKING AGENCY

2807 Erastus Street, Houston, Texas 77026
Telephone: OR-2-7861—Area Code 713

CALL, WRITE or WIRE

PETE SEEGER

AT HIS BEST ON
FOLKWAYS RECORDS



- FA 2320 American Favorite Ballads, Vol. 1
 - FA 2412 Pete Seeger at Carnegie Hall
 - FN 2501 Gazette
 - FN 2502 Gazette, Vol. 2
 - FC 7001 American Folk Songs for Children
 - FC 7525 Sleep-Time Songs and Stories
 - FC 7526 Songs and Play-Time with Pete Seeger
 - FI 8303 5-String Banjo Instructor
 - FI 8354 The Folksinger's Guitar Guide
 - BR 302 Broadside, Vol. 2
- 30 other Pete Seeger albums available
Write for our free catalogue of 1,200 LP's
- FOLKWAYS RECORDS**
165 West 46th Street New York 36, N.Y.

AUTHENTIC TAHITIAN L.P.'S

"DRUMS OF BORA BORA", etc.
also Authentic Hawaiian 45's on PALM RECORDS. Send for Catalogue.

THE STECHESON classified SONG DIRECTORY

over 100,000 titles—400 categories
Steve Sholes of RCA says: "Every one of our A&R men has this book on his desk at all times."
Indispensable to the record business.

Price: \$25.00 in the USA

CRITERION MUSIC CORPORATION

6124 Selma Ave. Hollywood 28, Cal.
Michael H. Goldsen, Pres.

Dawilla records

Suite C
12457 Ventura Blvd.
North Hollywood, Calif.
Poplar 6-6111
Triangle 7-8176
Post Office Box 1291
Denver, Colorado 80201
Ray Berger, Mgr.
Dan Williams, President

VARIETY RECORDS OPENS "EAST COAST" OFFICE

At 51 Clifton Ave. 802-C
Newark, N.J. 07104

ALL TYPES OF MUSIC
ON RECORDS

LATEST RELEASES:
SUZANNA / THAT WALTZ
I DANCED WITH YOU
and
MINE ALL MINE/
IF YOU WERE MINE
DISTRIBUTION—
ALL OVER THE WORLD

Plugging Their Albums



NEW YORK — Columbia Records' Tony Bennett is flanked by Percy Faith (left) Columbia orkster and Dave Rothfeld, disk buyer for E. J. Korvette, during a recent store visit by the singer and maestro. Both have enviable sales records and their appearances at the 5th Avenue store resulted in the sale of several hundred albums.

London Disk Acts Fill Fall P.A. Sked

NEW YORK—Talent heard on London Records will be getting wide exposure in the U.S. in the months ahead.

Leading the acts will be Mantovani, who'll be making his eighth coast-to-coast tour from Sept. 26 to Nov. 9, his most comprehensive (65 dates) ever.

For the teeners, The Bachelors will appear on the Ed Sullivan Show Aug. 30 and will make a p.a. trek to colleges and universities beginning Oct. 20; the Rolling Stones will appear on the Red Skelton TV'er on Sept. 22. Subsequently, they return to the States for another 3-week in-person tour.

Caterina Valente has been inked for 13 guest shots on CBS-TV's new "Entertainers" show, and will appear at a number of top niteries, including the Persian Room in New York, and the Desert Inn in Las Vegas, and on a series of network TV'ers.

Starting a five month tour of the U.S. on Oct. 19 is the D'Oyly Carte Opera Co., the vaunted Gilbert & Sullivan troupe.

Antonio and Les Ballets de Madrid has already started a U.S. tour through Oct. 11, during which time London will release an LP, "Antonio."

Also set for U.S. engagements are The Royal Fusiliers, the massed bands, drummers, pipers and dancers of three Irish Regiments, the Obernkirchen Children's Choir (including the Ed Sullivan Show), and Kenneth McKellar, with a Nov. tour.

RCA Names Mills To New Posts, Shifts Other Executives

NEW YORK—The Radio Corp. of America has made exec shifts following the appointment of Delbert L. Mills to the newly created post of vp for consumer products.

Mills was also named chairman of the RCA Sales Corp. and the RCA Victor Distributing Corp., posts formerly held by W. Walter Watts, who stays on as group exec vp.

Mills previous posts, division and general manager of the RCA Victor home instruments division and vp of the sales subsid, have been assumed by Raymond W. Saxon, formerly president of the sales company. Latter post has been taken over by Bryce S. Durant, former vp for product planning and development of the unit.

2 New Golden LP's

NEW YORK — Golden Records has added two new sets to its kiddie line that includes the traditional ABC Mother Goose by the Sandpipers and the Golden Orchestra under the direction of Joe Timmens, and "Mother Goose With A Beatle Beat," with special lyrics by Jeff Harris and Ann DeLugg and music by Milton DeLugg and George Brackman, directed by Sonny Lester.



TOP 100 LABELS

ABC-Paramount	22, 49, 58, 69	Jubilee	89
Almont	99	Kapp	83, 86, 93
Amy	20	Kent	96
Atco	15	Laurie	19, 84
Atlantic	6, 60, 78	Liberty	7
Autumn	8	London	28, 46, 51
Back Beat	76	Mala	64
Big Hill	87	Mercury	26, 55
B. T. Puppy	88	MGM	29, 34, 50
Capitol	3, 12, 14, 17, 25, 33, 48, 62, 92, 97	Monument	100
Challenge	59	Motown	2, 74
Chess	30, 36	Mutual	45
Colpix	42	Musicor	79
Columbia	40, 54, 61, 73, 90	Parrott	95
Command	38	Philles	65
Constellation	23	Philips	4, 5
Decca	68	RCA Victor	16, 31, 53, 94
Diamond	67	Red Bird	10, 11
Dolton	21	Reprise	1, 98
Duke	70	Sar	51
Epic	9, 41, 47	Scepter	55, 81, 85
Fame	13	Smash	18, 43, 80
Herald	37	Tamla	27, 35, 56
Hi	63	United Artists	66, 91
Hickory	44	Veejay	82
Imperial	32, 39, 75, 77	Verve	24
Joy	71	Wand	57
		Warner Bros.	52, 72

In answer to numerous requests for such a service CASH BOX will run the Top 100 Labels feature on a weekly basis. It has been designed primarily as an aid to our international readers desiring a capsule summary of labels they carry and their representation on the CASH BOX Top 100. Feature can also be a handy order for distribs, racks, dealers and one-stops ordering disks by labels.

Chet Atkins Show A Hit In Houston

NEW YORK—The "Chet Atkins Show," a package that included Atkins, Floyd Cramer, Boots Randolph and lark Vicki Carroll, broke all existing attendance records at the Tidelands Club in Houston during a recent week-long engagement.

Atkins, along with Floyd Cramer, is an RCA Victor Records artist and is also A&R operations chief for the label's Nashville division.

Screen Gems-Columbia Has 6 Best-Selling Songs

NEW YORK—Screen Gems-Columbia Music is making a significant bid for publishing honors again this year. The firm now has a total of six songs on the Cash Box Top 100. So far this year the pubbery has had three top 10 selections—"Drag City," "Dead Man's Curve" and the current "The Little Old Lady (From Pasadena)." All of the tunes were recorded by Liberty's Jan and Dean.

The present best-seller charts show, in addition to the Jan and Dean deck, five other tunes. These are: "I'm Into Somethin' Good" by Earl Jean (Colpix), "Sailor Boy" by the Chiffons (Laurie), "I Want You To Meet My Baby" by Eydie Gorme (Columbia), "It Hurts To Be In Love" by Gene Pitney (Musicor) and "Sunny" by Neil Sedaka (RCA Victor).

In addition to the above-mentioned pop successes, the firm's BMI affiliate has had two songs placed on the Country Top 50. There are: "Molly" by Eddie Arnold and "Sorrow On The Rocks" by Porter Wagoner, both on the RCA Victor label.

Reprise Gives Lopez' "Latin" LP An Int'l Hand

LOS ANGELES—"Trini Lopez—the Latin Album," the first all-Spanish LP by the Reprise star, is receiving a massive international promotional and exploitation campaign, according to Joel Friedman, the Warner Bros.-Reprise national promotion director.

Heavy budgets have been appropriated for ads in Spanish newspapers and commercials on Spanish-speaking radio stations in the U.S. Vet promo man Ray Vargas has been retained by the firm for a concentrated exploitation campaign in the east employing contests, window displays, flyers, etc.

Participating in the international promotion are the company's licensees in 15 Spanish-speaking countries.

Lopez' three previous albums, "Trini Lopez At PJ's," "More Trini Lopez At PJ's" and "Trini Lopez On The Move" have all been best sellers.

The artist, currently in a sell-out engagement at Mr. Kelley's in Chicago, departs on Aug. 11 for a 3-week tour of France which culminates with a headline shot at the Olympia Music Hall in Paris on Aug. 20.

WB Inks Pop-Folk Singer

BURBANK, CALIF. — Singer Walt Brown, whose style "bridges the gap" between folk and pop music, has been inked to a long-term exclusive pact by Warner Bros. Records.

Currently appearing at Pasadena's Ice House niterie, Brown will cut his first LP there in a "live" session Aug. 21-22. WB will release the LP in Oct.

Brown has enjoyed a number of engagements in the San Francisco area. Bill Collins is his accompanist and fellow vocalist.

Taking Her Cue



NEW YORK—Leontyne Price sang the title role in a new RCA Victor Serie Series recording of Bizet's "Carmen," which was recorded last summer in Vienna under the baton of Herbert von Karajan and which was released last week. The cast of this version of the opera also includes tenor Franco Corelli and Baritone Robert Merrill.

Great Britain's Best Sellers

This Week	Last Week	Weeks On Chart	Title	Artist	Label
1	1	4	A Hard Day's Night	The Beatles	Parlophone
2	2	5	It's All Over Now	The Rolling Stones	Decca
3	8	2	Do Wha Diddy Diddy	Manfred Mann	HMV
4	3	4	I Just Don't Know What To Do With Myself	Dusty Springfield	Philips
5	6	3	Call Up The Groups	The Barron Knights	Columbia
6	4	6	The House Of The Rising Sun	The Animals	Columbia
7	5	7	Hold Me	P. J. Proby	Decca
8	9	5	On The Beach	Cliff Richard	Columbia
9	7	5	I Won't Forget You	Jim Reeves	RCA
10	10	4	Tobacco Road	The Nashville Teens	Decca
11	13	3	Someday We're Gonna Love Again	The Searchers	Pye
12	16	3	Wishin' And Hopin'	The Merseybeats	Fontana
13	12	2	I Get Around	The Beach Boys	Capitol
14	20	2	Only Make Believe	Billy Fury	Decca
15	11	5	Kissin' Cousins	Elvis Presley	RCA
16	14	8	You're No Good	Swinging Blue Jeans	HMV
17	15	10	Someone, Someone	Brian Poole	Decca
18	17	14	It's Over	Roy Orbison	London
19	—	1	From A Window	Billy J. Kramer	Parlophone
20	19	9	Ramona	The Bachelors	Decca

Top Ten LP's

1	A Hard Day's Night	The Beatles
2	The Rolling Stones	The Rolling Stones
3	Wonderful Life	Cliff Richard
4	The Bachelors And 16 Great Songs	The Bachelors
5	With The Beatles	The Beatles
6	Kissin' Cousins	Elvis Presley
7	West Side Story	Soundtrack
8	Dance With The Shadows	The Shadows
9	Buddy Holly Showcase	Buddy Holly
10	It's The Searchers	The Searchers

Top Ten EP's

1	Long Tall Sally	The Beatles
2	The Rolling Stones	The Rolling Stones
3	All My Loving	The Beatles
4	On Stage	The Merseybeats
5	Love In Las Vegas	Elvis Presley
6	C'est Fab	Francois Hardy
7	Peter, Paul & Mary	Peter, Paul & Mary
8	Walking Alone	Richard Anthony
9	Those Brilliant Shadows	The Shadows
10	The Bachelors No. 2	The Bachelors

Germany's Best Sellers

This Week	Last Week	Weeks On Chart	Title	Artist	Label
1	1	7	*Liebeskummer Lohnt Sich Nicht	(It Doesn't Pay To Be Lovesick)—Siw Malmkvist-Metronome-Intro/Meisel	
2	2	5	*Honeymoon in St. Tropez	—Marika Kilius & Hans Jurgen Baumler—CBS—Melodie Der Welt/Michel	
3	3	5	Schwimmen Lernt Man Im See	(Just So Bobby Can See)—Manuela-Telefunken-Rolf Budde Music	
4	6	5	*Zwei Maedchen aus Germany	(Two Girls From Germany)—Paul Anka—RCA Victor—Melodie der Welt/Michel	
5	4	7	*Schoene Maedchen Muss Man Lieben	(A Guy's Got To Love Beautiful Girls)—Bernd Spier—CBS—Melodie Der Welt/Michel	
6	5	2	*Jetzt Dreht Die Welt Sich Nur Um Dich	(Now The World Just Revolves Around You)—Gitte & Rex Gildo—Columbia-Hans Gerig Music	
7	7	3	Sag "No" Zu Ihm	(Don't Talk To Him)—Cliff Richard—Columbia-Aberbach Music	
8	10	3	*Kein Gold Im Blue River	(On Top Of Old Smokey)—Ronny Telefunken-Edition Marbot	
9	8	15	*Shake Hands	—Drafi Deutscher—Decca—Intro/Meisel	
10	9	6	*Napoli	—Connie Francis—MGM—Francon/Schneider *Original German Copyright	

Denmark's Best Sellers

This Week	Last Week	Weeks On Chart	Title	Artist	Label
1	1	8	Long Tall Sally	(The Beatles/Odeon) Belinda	(Scandinavia) AB
2	2	3	Kissin' Cousins	(Elvis Presley/RCA Victor) Belinda	(Scandinavia) AB
3	—	1	A Hard Day's Night	(The Beatles/Parlophone) Multitone	A/S
4	7	7	Constantly	(Cliff Richard/Columbia) Stockholms Musikproduktion	
5	8	3	Shimmy Shimmy	(The Weedons/Sonet)	
6	3	7	Roll Over Beethoven	(The Beatles/Odeon) Stockholms Musikproduktion	
7	9	6	Ain't She Sweet	(The Beatles/Polydor) Bens Music	AB
8	—	1	On The Beach	(Cliff Richard/Columbia) Belinda	(Scandinavia) AB
9	6	10	My Boy Lollipop	(Millie/Fontana) Imudico	A/S
10	4	11	I Love You Because	(Jim Reeves/RCA Victor) Morks	Musikforlag

Japan's Best Sellers

INTERNATIONAL

This Week	Last Week	Title	Artist	Label
1	1	Viva Las Vegas	—Elvis Presley (RCA); Blue Jeans (Toshiba); Sub-Publisher/Aberbach Tokyo	
2	2	From Russia With Love	—Kenny Ball (Pye); Village Stompers (Epic); Mat Monroe (Liberty); Sub-Publisher/Taiyo	
3	6	Twist And Shout	—Beatles (Odeon)	
4	4	Movin'	—Astronauts (RCA); Koichi Jujimoto (Teichiku); Sub-Publisher/Folster	
5	3	Navy Blue	—Diane Renay (20th Fox); Aiko Ito (Victor); Yumiko Kokonoe (Toshiba); Yukari Ito (King); Sub-Publisher/Toshiba	
6	7	My Bonnie	—Beatles (Polydor-Nippon)	
7	9	Non Ho L'eta	—Gigliola Cinquetti (Seven Seas); Michiyo Azusa (King); Sub-Publisher/Suiseisha	
8	8	Walk Don't Run	—Ventures (Liberty)	
9	—	Una Lacrima Sul Viso	—Bobby Solo (Seven Seas)	
10	10	Where Have All The Flowers Gone	—Kingston Trio (Capitol); Peter, Paul & Mary (W.B.); Conny Mabos (Philips); Sub-Publisher/Toshiba	

JAPAN'S BEST SELLERS

This Week	Last Week	Title	Artist	Label
1	1	Tokyo Olympic Ondo	—Haruo Minami (Teichiku)	
2	3	Tokyo Blues	—Sachiko Nishida (Polydor)	
3	2	Kimidakeo	—Teruhiko Saigo (Crown)	
4	6	Ashitano Niji	—Yujiro Ishihara (Teichiku)	
5	4	Ashitaga Arusa	—Kyu Sakamoto (Toshiba)	
6	9	Shiwasenara Teo Tatako	—Kyu Sakamoto (Toshiba)	
7	5	Kimitachiga Ite Bokuga Ita	—Kazu Funaki (Columbia)	
8	7	Sasurai	—Shigeru Katsumi (Toshiba)	
9	10	Koino Yamatesen	—Akira Kobayashi (Columbia)	
10	—	Orewa Omaeni Yowainda	—Yujiro Ishihara (Teichiku)	

LP'S BEST SELLERS

This Week	Last Week	Title	Artist	Label
1	2	Surfin' With The Astronauts	—Astronauts (RCA)	
2	1	The Beatles	—The Beatles (Odeon)	
3	3	Surfin' Ventures	—Ventures (Liberty)	
4	4	Continental Tango In Japan	—Alfred Hause (Polydor)	
5	5	My Fair Lady	—Oscar Peterson Trio (Verve)	

Norway's Best Sellers

This Week	Last Week	Weeks On Chart	Title	Artist	Label
1	1	19	I Love You Because	(Jim Reeves/RCA Victor) Reuter & Reuter	AB
2	—	1	A Hard Day's Night	(The Beatles/Parlophone) Edition Lyche	
3	3	3	I Won't Forget You	(Jim Reeves/RCA Victor) No publisher	
4	2	5	Long Tall Sally	(The Beatles/Odeon) Belinda	(Scandinavia) AB
5	10	2	On The Beach	(Cliff Richard/Columbia) Belinda	(Scandinavia) AB
6	4	6	Hello Dolly	(Louis Armstrong/Kapp) Thore Ehrling Musik	AB
7	5	4	Someone	(Brian Poole & The Tremeloes/Decca) Palace	Music (Sweden) AB
8	6	15	My Boy Lollipop	(Millie/Fontana) Thore Ehrling Musik	AB
9	7	7	Roll Over Beethoven	(The Beatles/Odeon) Stockholms Musikproduktion	
10	—	1	It's All Over Now	(The Rolling Stones/Decca)	

Sweden's Best Sellers

This Week	Last Week	Weeks On Chart	Title	Artist	Label
1	1	4	Long Tall Sally	(The Beatles/Odeon) Belinda	(Scandinavia) AB
2	2	10	Tennessee Waltz	(Alma Cogan/Columbia) Reuter & Reuter	AB
3	9	3	Mule Skinner Blues	(The Streaplers/Columbia) Southern	Music AB
4	3	8	Hello Dolly	(Louis Armstrong/Kapp) Thore Ehrling Musik	AB
5	—	1	The House Of The Rising Sun	(The Animals/Columbia)	
6	10	2	Jag Maste Ge Mej Av	(Gotta Travel On) (Towa Carson/RCA Victor)	
7	5	4	Kissin' Cousins	(Elvis Presley/RCA Victor) Belinda	(Scandinavia) AB
8	—	1	Someone	(Brian Poole & The Tremeloes/Decca) Palace	Music (Sweden) AB
9	4	12	My Boy Lollipop	(Millie/Fontana) Thore Ehrling Musik	AB
10	6	6	Buckle Shoe Stomp	(The Snobs/Decca) Palace	Music (Sweden) AB

Brazil's Best Sellers

This Week	Last Week	Title	Artist	Label
1	1	Datemi Un Martello	(Fermata) Rita Pavone/RCA Victor	
2	2	Un Lacrima Sul Viso	(Notas Mágicas) Bobby Solo/Chantecler	
3	6	*Que Queres Tu De Mim	(Mundo Musical) Altamar Dutra/Odeon	
4	4	La Bamba	(Embi) Prini Lorez/RGE; Trini Lopez/Odeon (Reprise)	
5	5	*Divorcio	(Notas Mágicas) Oslain Galvão/RGE	
6	3	Io Che Amo Solo Te	(Fermata) Sérgio Endrigo/RCA Victor	
7	7	I Want To Hold Your Hand	(BMI) The Beatles/Odeon	
8	8	Biquini De Bolinha	Amarelinha Ronnie Cord/RCA Victor	
9	9	Eu Pago Esta Noite	(Fermata) Altamar Dutra	
10	—	*Amigo, Palavra Fácil	(Vitale) Nelson Gonçalves/RCA Victor	
11	11	Non Ho L'Etá	(Fermata) Gigliola Cinquetti/RGE	
12	11	Roberta	(Fermata) Peppino di Capri/Odeon	
13	10	*A Perereca Da Vizinha	(Vitale) Dercy Gonçalves/Copacabana	
14	—	*Direito De Amar	Nilton César/Continental	
15	12	America	(Shapiro) Prini Lorez/RGE; Trini Lopez/Odeon (Reprise)	

*Local Product



**PICKWICK
INTERNATIONAL
INC.**



**DESIGN RECORDS
GRAND PRIX RECORDS
CRICKET RECORDS
BRAVO RECORDS
HAPPY TIME RECORDS
'INSTANT' LEARNING
RECORDS**

& NOW IN THE COUNTRY &
WESTERN FIELD

HILLTOP

▶ **KIMBERLY RECORD CORP.** ◀
An Affiliate of Pickwick International, Inc.

**TOPS STAR SERIES
TOPS MAGNIFICENT HITS
RONDO RECORDS
HURRAH RECORDS
KIMBERLY RECORDS**

& NOW IN THE CLASSICAL FIELD

ALLEGRO



PICKWICK INTERNATIONAL, INC.
PICKWICK BUILDING, L.I.C. 1, N.Y.
Empire 1-8811 Cable: Picksacor, N.Y.

This One Was On New Christies



LAS VEGAS—One of the many rounds of social activities that occurred during Columbia Records' recent sales meet here was a party honoring international disk executives given by George Greif, manager of the New Christy Minstrels.

Pictured in the large gathering above are: (Seated in foreground left to right) Greif, Claude Ranallo of Columbia Records Of Canada, Jack Tessler of international promo for the label in New York, Bernhard Mikulski of CBS Schallplatten in Germany, and Evandro Ribeiro of Discos CBS in Brazil.

Seated behind them are (left to right) Bill Smith of the Australian Record Company, Anita Mikulski of CBS Schallplatten in Germany, Fred Wilmot of Columbia Records of Canada, and Jane Friedmann of the label's int'l classical A&R dept.

Standing left to right are: Hizuru Kaneko of Nippon Columbia, H. Arnold Berry of Columbia Records New York, Tatsuya Nozaki of Nippon Columbia, Jose Manuell Saravia of CBS Argentina, Claude Camilleri, Terry Lynd, Jack Robertson, Robert Martin, Richard Zurba, and John Williams, all of Columbia Records of Canada, Douglas Taylor of CBS Argentina, Peter Rosaly of Latin American A&R in New York, Guido Rignano of Dischi Ricordi in Italy, Manuel Villareal of Latin American Operations for CBS, Robert Pampe of Columbia of Canada, Bernard Frost of Australian Record Company, Ettore Stratta of New York, Yukichi Koike of Nippon Columbia, Peter De Rougemont of CBS Urope, Harvey Schein of Columbia International and Armando De Llano.

That 'Lady' Gets Two More Sales Awards



LAS VEGAS—Harvey Schein (right), vice president and general manager of Columbia Records International (CBS) presents Bill Smith, director of the Australian Record Company, with a pair of plaques for exceptional sales of the label's "My Fair Lady" original caster. A gold plaque was given to the Australian subsid for sales exceeding 250,000, and a silver on behalf of Philips Records (N.Z.) for sales over 100,000. The awards were made during Columbia's recent sales meet.

Australian Record Companies

AMALGAMATED WIRELESS (A/sia) LTD
47 York Street, Sydney, New South Wales.
Phone: 2-0233; Cable Address (Awabroad): Labels: Radiola; Radiola-Telefunken.

AUSTRALIAN RECORD COMPANY LTD.
11-19 Hargrave Street, East Sydney, New South Wales.
Phone: FA-4111; Cable Address (Discosound): Sydney.
Labels: CBS-Coronet; Warner Bros.; United Sydney.
Artists: Chess; Kapp; Hickory; Roulette

CARINIA CO.
Daking House, Rawson Place, Sydney, New South Wales.
Phone: MA-3234, BA-3193; Cable Address (Carinia) Sydney.
Labels: Elite Special; Carinia; Ricordi; Telefunken; Monitor.

EMI (AUSTRALIA) LTD.
Emitron House, 301 Castlereagh Street Sydney, New South Wales.
Phone: 2-0912; Cable Address: (Emitron) Sydney.
Labels: HMV; Columbia; Capitol; Park phone; MGM; Decca; London; Liberty Vogue; Disneyland; 20th Century Fox; Ac of Clubs.

FESTIVAL RECORDS PTY. LTD.
223-229 Harris Street, Pyrmont, New South Wales.
Phone: MW-4021; Cable Address: (Festiva) Sydney.
Labels: Festival (original recordings by Decca New York); Coral; Brunswick; Vocalist Vox; ABC-Paramount; Concert-Disc; Everest; Am-Par; Impulse; Command; Westminster; Agents for Rex Records Pty. Ltd (Red and Leedon labels); Whitehall, Grand Award; Atlantic.

MINSTREL RECORDS COMPANY PT LIMITED
467 Parramatta Road, Leichhardt, New South Wales.
Phone: 56-4383; Cable Address: (Ministrel) Sydney.
Labels: Cetra; Fonit; CGD; Vis; Minstrel

PHILIPS ELECTRICAL INDUSTRIES PT LIMITED
69-79 Clarence Street, Sydney, New South Wales.
Phone: 2-0233; Cable Address: (Argentina) Sydney.
Labels: Philips; Polydor; Deutsche; Gramophone; Fontana; Mercury; Riverside; W

RCA OF AUSTRALIA PTY. LTD.
221 Elizabeth Street, Sydney, New South Wales.
Phone: MA-8541; Cable Address: (Radio) Sydney.
Labels: RCA; Camden; RCA-Victrola.

RADIO CORPORATION PTY. LTD.
Astor House, 161-173 Stuart Street, South Melbourne, Victoria.
Phone: 69-0300; Cable Address: (Scho) Melbourne.
Labels: Astor, Hi-Fi; Verve; Cook; Vanguard Orfeon; Pye Records; Colpix; Palet; Vogue (France); Durium; Amadeo (enna); Crown; Reprise.

WATTLE RECORDINGS
46 Windsor Street, Paddington, New South Wales.
Phone: FA-7989
Labels: Wattle; Folk Music Record Club

W & G RECORD PROCESSING CO. PTY. LTD.
185-187 a'Beckett Street, Melbourne, Victoria
Phone: 329-7255; Cable Address: (Dualsca) Melbourne.
Labels: W & G; Gem; Time; Diaphon.

Take Me To Your Leader



MEXICO CITY—Argentinian songster Palito Ortega recently planed to Mexico City for a wax date for RCA Mexicana. The welcoming committee that turned out to greet him included (left to right) promoter Jorge Quintero, newsmen Jaime Guzman, promo manager Arturo Valdes, publisher Coronel Brambika, the singer, A&R staffer Paco de la Barrera, and Ortega's manager.

A Visitor From Abroad

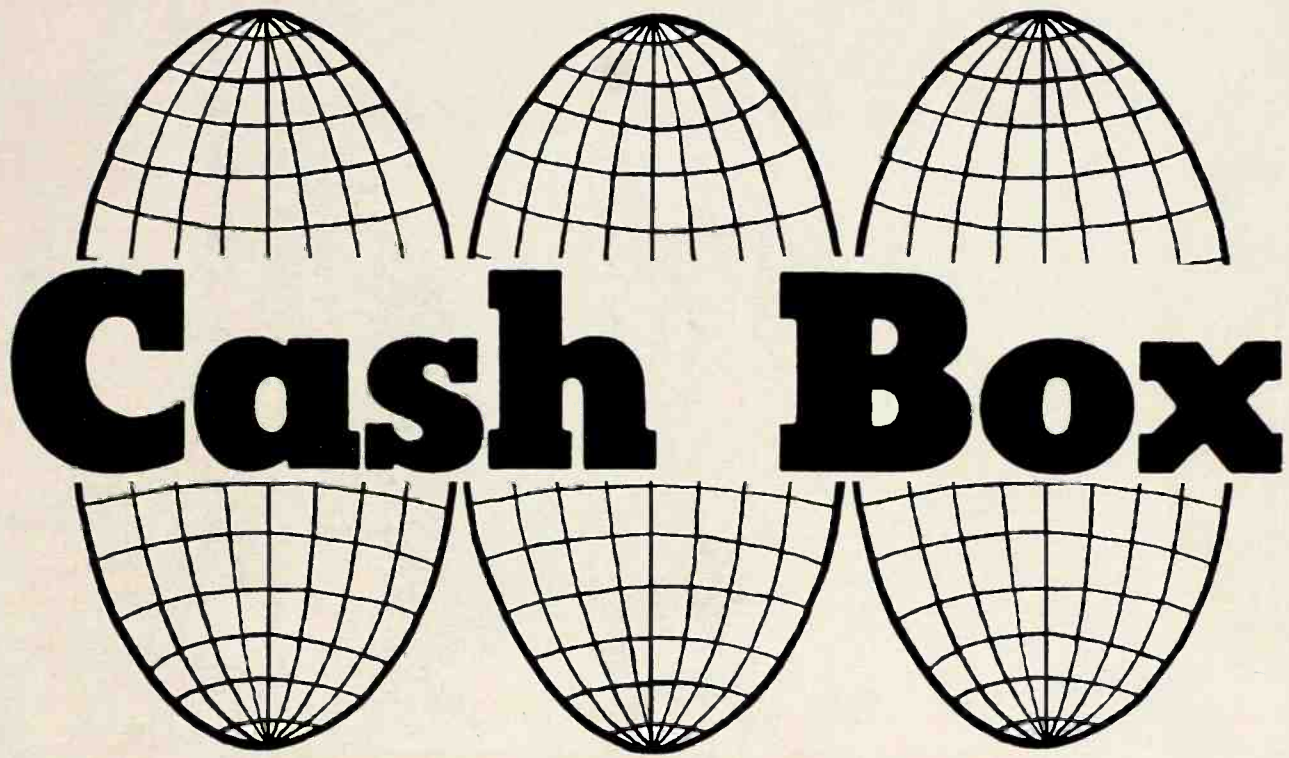


NEW YORK—Marcel Stelman (left), international A&R exec of British Decca, was recently in the U.S. to study the American market and survey current trends on a first-hand basis. While in New York Stelman stopped up at the Cash Box offices and visited with CB veep George Albert.

I & C Foxx, Millie Tour Jamaica, B. W. I.

NEW YORK—Two disk acts with wide appeal in Jamaica, B.W.I. left last week in a co-starring tour of the island. Inezz and Charlie Foxx and Millie Small made Kingston their first stop on a 10-day p.a. tour. They

were accompanied by Juggy Murray, head of Sue Records, for which the Foxx' record, and Cris Blackwell, personal manager of Millie Small and president of Island Records, which handles the Sue line in England.



Cash Box

ANNUAL

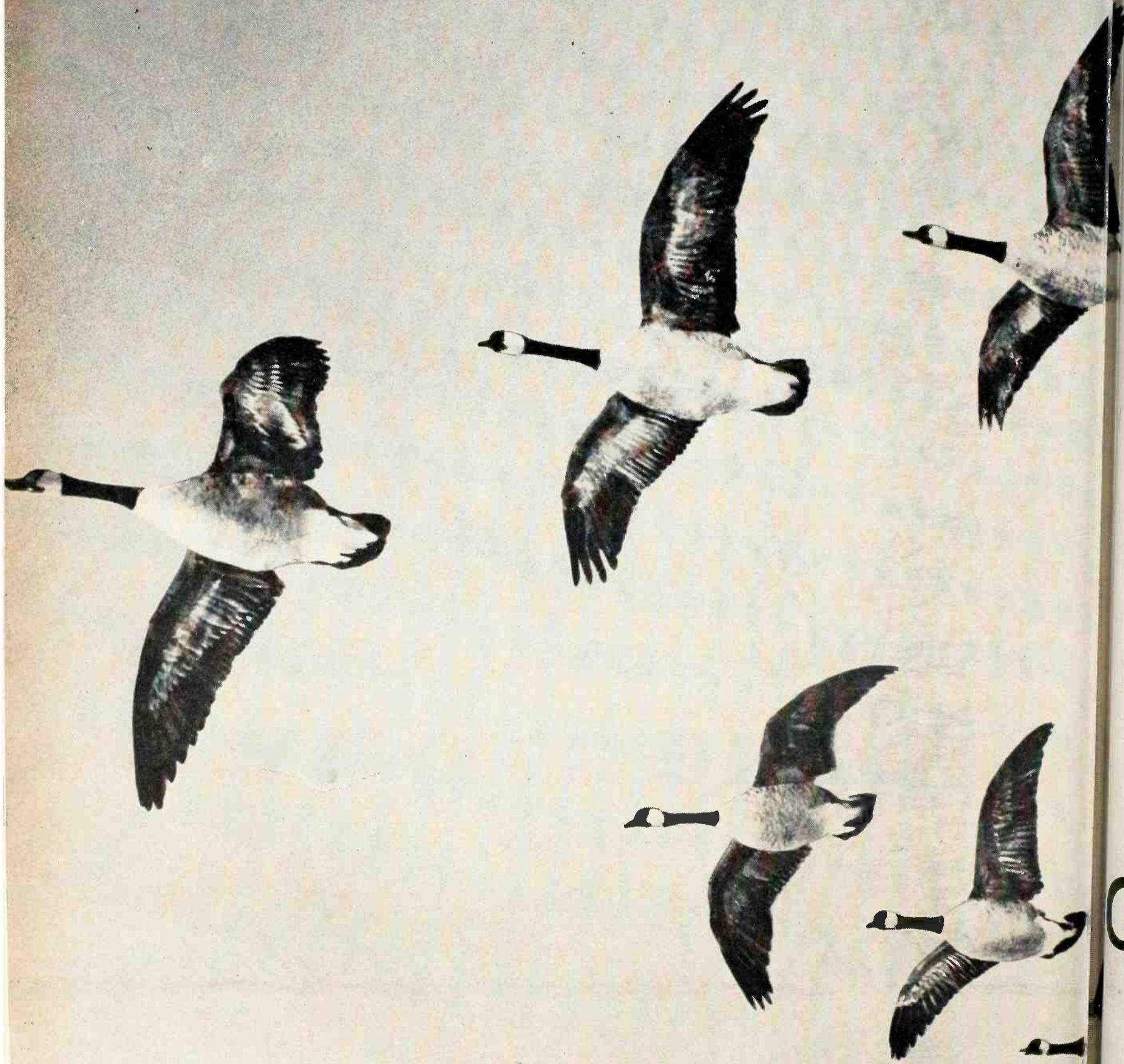
World Wide

INTERNATIONAL SECTION

DIRECTORY

1964-1965

22nd Anniversary Edition



Philips' Phonographic Industries Central Office: Baarn, The Netherlands Press and Public Relations Department



GOING PLACES IIIII



THAILAND: MANOHRA MUSICAL FANTASIA SUITE COMPOSED BY H.M. THE KING OF THAILAND



BRAZIL: SILVINHO



PARAGUAY: LUIS ALBERTO DEL PARANA Y LOS PARAGUAYOS



CATCHY RHYTHMS FROM NIGERIA



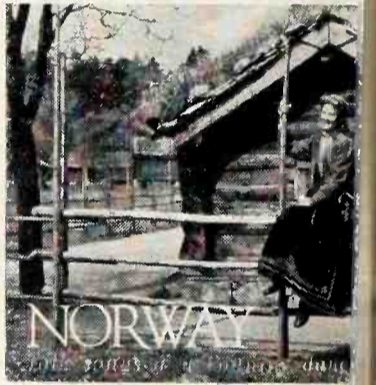
GREECE: NANA MOUSKOURI



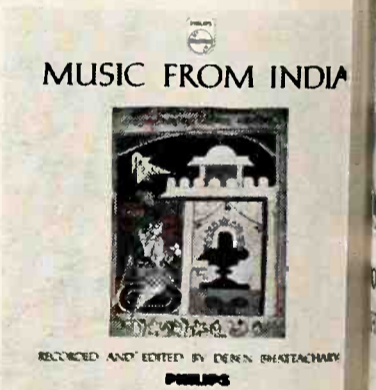
U.S.A.: THE SERENDIPITY SINGERS



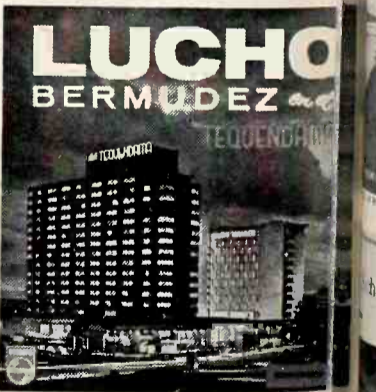
HOLLAND: THE DUTCH SWING COLLEGE BAND



NORWAY: FOLKSONGS AND DANCES



MUSIC FROM INDIA



COLOMBIA: LUCHO BERMUDEZ AND TEQUENDAMA AND HIS ORCHESTRA

Philips' Phonographic Industries Central Office: Baarn, The Netherlands Press and Public Relations Department



ROMANTIC MUSIC FROM JAPAN.



THE SINGING NUN (2ND ALBUM)



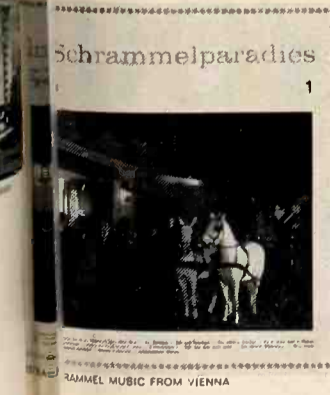
4 SEASONS



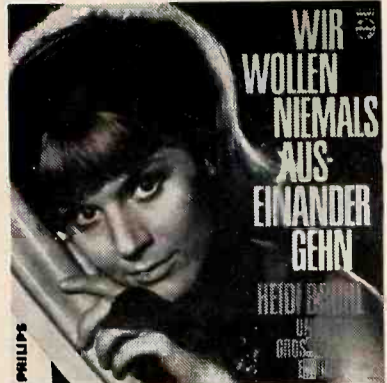
OLI IN RHYTHM



SCHRAMMEL MUSIC FROM VIENNA



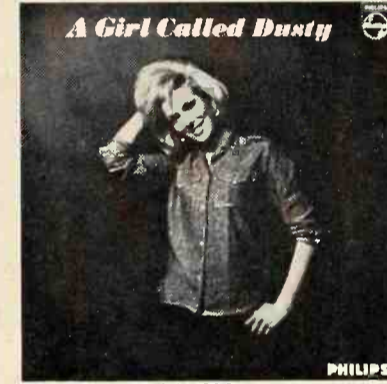
SCHRAMMEL MUSIC FROM VIENNA



GERMANY: HEIDI BRUHL



CONGO: MISSA LUBA BY LES TROUBADOURS DU ROI BAUDOIN



GREAT BRITAIN: DUSTY SPRINGFIELD



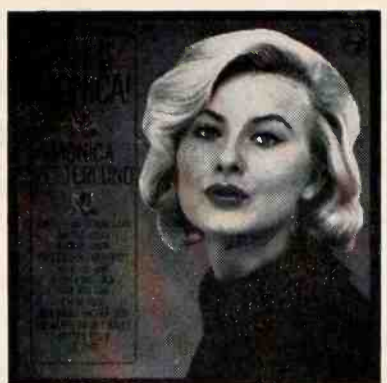
DENMARK: FROKEN NITOUCHE (FILM SOUNDTRACK)



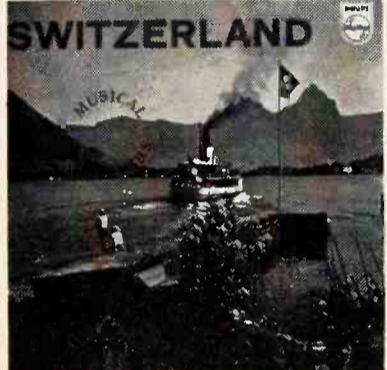
FRANCE: BRIGITTE BARDOT



PERU: FREDDY TOLAND AND HIS ORCHESTRA



SWEDEN: MONICA ZETTERLUND SINGS



SWITZERLAND: MUSICAL SOUVENIRS



ARGENTINA: LOS FRONTERIZOS



EGYPT: SABAH



SPAIN: FLAMENCO MUSIC BY FAMOUS PLAYERS AND DANCERS



LEBANON: FEIROUZ SINGS

COMING FROM ALMOST EVERY PLACE

Just a small flight of Philips disks, each one the independent product of a national concern. They are en route for - nearly any place you can think of.

Whatever that is, the Philips firm there enjoys the benefits of belonging to an international league. Through counterparts abroad, it can send its own records anywhere in the world. It can order foreign-made records from scores of places overseas and distribute those to dealers at home. The global Philips hook-up sees to it that these records leave, or arrive, with the practised ease and discipline of long-distance birds.



PHILIPS

In France, the record business is

BIG BUSINESS

And the greatest

RECORD BUSINESS

in France is Société Phonographique Philips -

S.P.P.

to its many friends .

With truly Gallic common sense and a touch of the inimitable Parisian 'esprit' S.P.P. applies itself to the task of maintaining

LEADERSHIP

on the French market. Its success at this is due to three factors: the

TREND-SETTING

policy of its a & r team, the wide range of its

ARTISTS' ROSTER

which includes stars of such different appeal as Brigitte Bardot and The Swingle Singers, its aggressive and

WELL-ORGANISED

sales force.

If you do business on the French record market - or if you're thinking of entering it - these points will be

OF INTEREST TO YOU

Société Phonographique Philips 6-8 Rue Jenner Paris 13e Cable adress: Philidisc





IN JAPAN, TOO
THE PHILIPS GROUP OF
LABELS IS GOING PLACES

Through its arrangements with the labels of Philips' Phonographic Industries, - among them Philips and Fontana - the Victor Company of Japan proudly puts some of the world's best music on the Japanese record scene.

But the traffic goes two ways: the Victor Company of Japan also presents the world with music "made in Japan" on the same labels. So in this case, too, music is going places.



フィリップス.

distributed by the Victor Company of Japan Ltd.

13 2-chome, Tsukiji, Chuo-ku Tokyo, Japan.



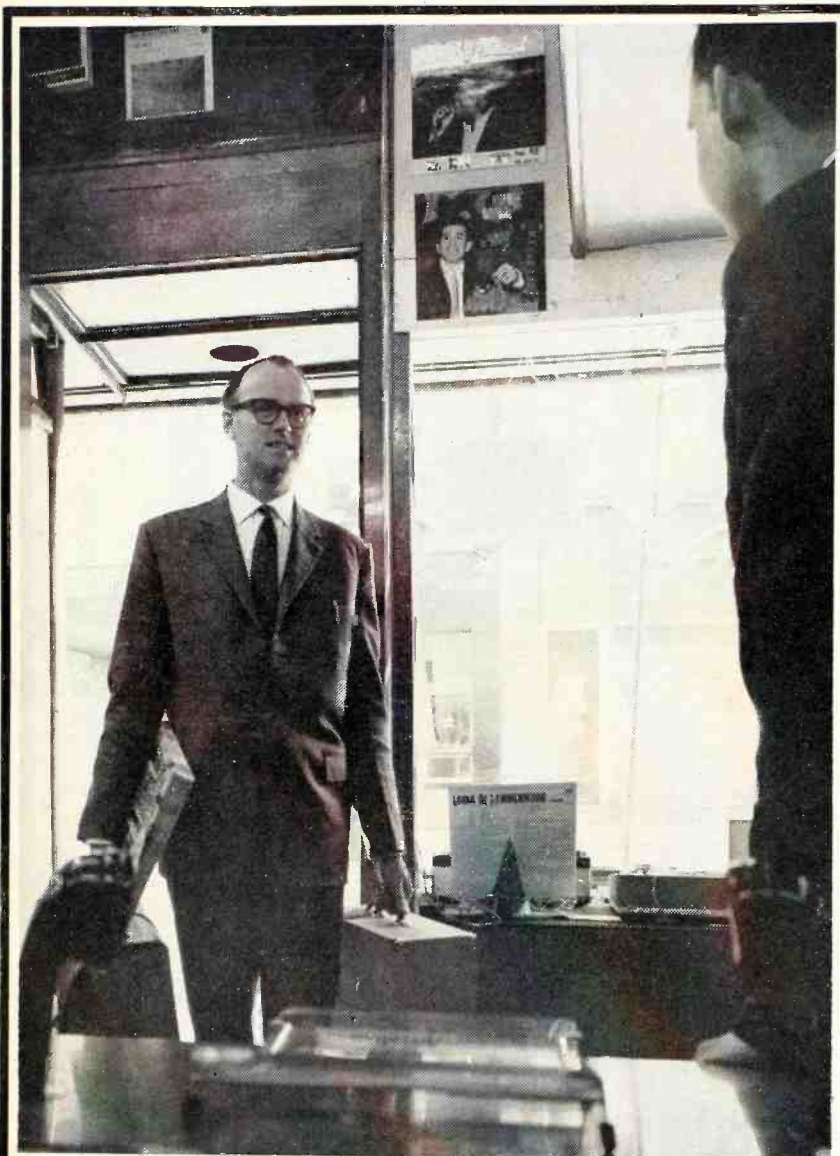
The only
complete
recording
set-up in

NORWAY

Recording studio
Cutting center
Galvanic center
Pressing plant

NORSK PHONOGRAM A/S

P. O. Box 5325-Oslo NV



GOING PLACES.....

He will call on another 39 record dealers this week — and so will all of his colleagues.

They are the experienced field-men who form the driving sales-force of

N.V. PHONOGRAM.

Together they see to it that the 700 most important dealers on the Dutch market are visited every week, year after year.

It is a successful sales-force because:

Phonogram represents such strong labels as Philips, Decca and Mercury.

The repertoire is backed up by versatile, aggressive publicity and by an efficient distributing organisation.

Dealers regard Phonogram's representatives as their trusted advisers in matters of merchandising records.

If you would like to know more about the company that dominates the Dutch record-market, write to

N.V. PHONOGRAM,
SINGEL 170-172, AMSTERDAM,
HOLLAND - PHONE 245588 (020)

POLYGRAM

BRUSSELS,
37 Anderlechtstreet

EXCLUSIVE
DISTRIBUTOR
FOR BELGIUM
OF WORLD
FAMOUS LABELS

MADE FOR YOU
SINGING NUN
(Soeur Sourire)
MISSA LUBA
MISSA BANTU....
..... and others

PHILIPS



fontana



HIGH FIDELITY
Pacific Jazz

RIVERSIDE

AUDIO FIDELITY.
A guarantee of
sound perfection

CRITÈRE

cycnus

IN SPAIN

sound leadership on the record market is provided by:

**FONOGRAM, S.A.
MADRID**

thanks to a strong, active sales force geared to effective representation and distribution of a great many labels of world importance

supplied by an up-to-date production plant offering top-quality only

and backed up by the creative facilities of two fully equipped, modern recording studios.

FONOGRAM, S.A.

Avda de America y Hernandez de Tejada

Apartado de Correos 7118

Madrid 17 - Cables: Fonogram

**ARCHIV
PRODUKTION**

AUDIO FIDELITY

Brunswick

CORAL


*Deutsche
Grammophon
Gesellschaft*


fontana


MELODORA


M-G-M.


**Mercury
RECORDS**


PHILIPS


Polydor

RIVERSIDE

JÜRGEN WULF



**A SELECTION OF THE BEST
FOLK-, YODEL-,
BEER-DRINKING-SONGS,
AND BRASS-MUSIC OF AUSTRIA, SWITZERLAND, AND GERMANY**

ON  **PHILIPS fontana RECORDS**



For further information, please apply to: PHILIPS TON G.m.b.H., Postfach 1093, Hamburg, Germany



the
girls
& the
groups
that are
happening
internationally

DUSTY SPRINGFIELD



MILLIE



THE FOUR PENNIES



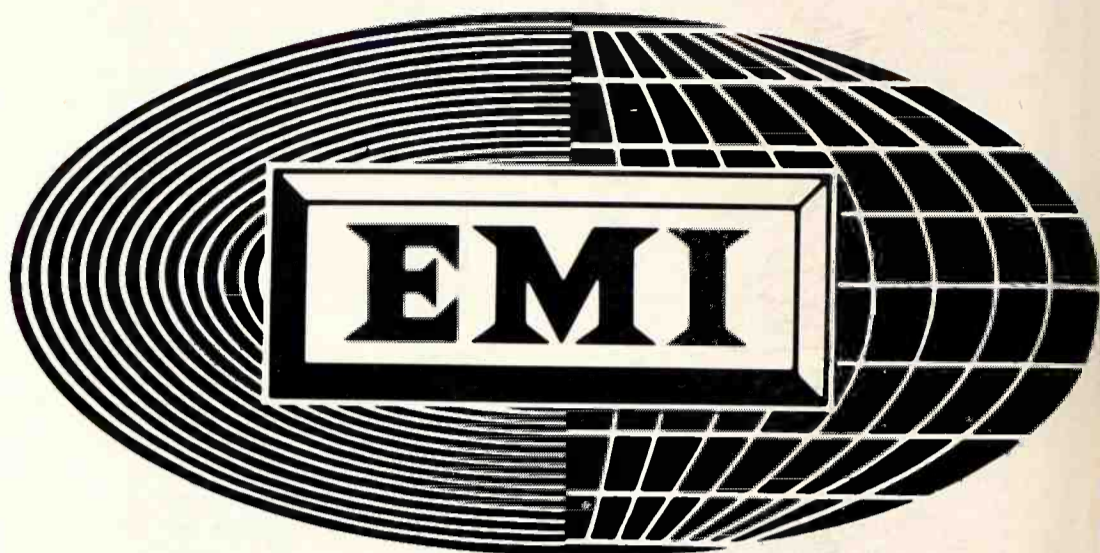
THE MERSEYBEATS



are on **PHILIPS**

and





THE GREATEST RECORDING
ORGANISATION IN THE WORLD

Image of

The chances are you've not seen this symbol before. But you'll soon be pinning your faith on it and hanging your business on it—and so will record dealers the world over. It's the new sign to signify an E.M.I. Company recording and will appear on millions of pieces of promotional material and packaging each year. This new RECORD/WORLD oval sign will soon carry a wealth of meaning—quality, integrity, progress... pre-eminence in the record industry.

EMI RECORDINGS ARE MANUFACTURED IN: ARGENTINA • AUSTRALIA • AUSTRIA • BELGIUM
DENMARK • ECUADOR • EIRE • FINLAND • FRANCE • GERMANY • GREECE
PAKISTAN • PERU • PHILIPPINES • PORTUGAL • PUERTO RICO • SOUTH AFRICA • SPAIN • SWEDEN

ANNOUNCEMENT OF E.M.I. LIMITED, RECORDS

Leadership...

E.M.I. TOP-QUALITY RECORDS are produced in over 40 pressing plants all over the world.

E.M.I. ENGAGES the world's greatest orchestras, conductors, singers and instrumentalists.

E.M.I. DISTRIBUTES throughout the world.

E.M.I. RECORDS the widest range of material, ranging from chart-topping pops to international classics.

E.M.I. PROMOTES sales of its records with the most powerful publicity of every kind.

VIA BRAZIL CANADA CENTRAL AFRICA CENTRAL AMERICA CHILE COLOMBIA
AND INDIA ITALY JAPAN MEXICO NEW ZEALAND NIGERIA NORWAY
SWITZERLAND TAIWAN TURKEY UNITED KINGDOM URUGUAY U.S.A. VENEZUELA

INTERNATIONAL DIVISION, LONDON, ENGLAND

E.M.I. ARTISTS STEAL INTERNATIONAL LIMELIGHT

In the year since the last edition of the Cash Box Annual Directory, Electric and Musical Industries Limited, (E.M.I.) has shown that it is achieving its stated intention of international expansion in the record field with spectacular success.

Spearhead of the group's activities in the "pop" field are the fabulous Beatles who have become internationally acclaimed and idolized as no other artist or group of artists before them. They first came to prominence in October 1962 and today their total record sales are fast approaching the equivalent of 100 million singles. In one chart-smashing week they held top spots in 8 countries. They have received many awards throughout the world for their record sales and have proved that talent and personality are the keys to success anywhere in the pop world, irrespective of language.

Another international artist who has contributed a great deal to E.M.I.'s bounding expansion over the years is Cliff Richard. Cliff is one of the world's hottest record personalities and together with The Shadows, continues to ride high in world charts. He has further added to his international status by recording in German, French and Spanish—his German version of "Lucky Lips" has sold more than half a million disks to date.

INTERNATIONAL SUCCESS

In addition to the success of these British artists abroad in the past year, many others have achieved popularity outside their home markets for the first time. For example, Richard Anthony, France's top recording star, has consistently appeared high in the charts of many European countries; another top French artist, Enrico Macias, led the international chart in Turkey for four months; the Belgian company's Adamo recently collected a gold disk in Holland for his big hit "Sans Toi Mamie"; and Denmark's chart-topper, Gitte continues to ride high in the German ratings.

LOCAL MARKETS

By way of individual national achievements, E.M.I.'s labels have dominated many local markets. The Greek company has had a very good year and reports that its artists regularly hold down eight of the top ten spots in the local charts, led by popular star St. Kazantzides. The popularity of groups has spread to Sweden where the Swedish company's top group, the Streaplars, headed the local charts for fourteen weeks with their hit "Diggety Doggety." Earlier in the year this group was presented with four silver disks for the success of this number.

The Duo Dinamico have continued as leaders of the best-selling charts in Spain and their popularity is now spreading to other countries. They were the first Spanish artists to be invited to appear in the top French T.V. show "Age tendre et tete de bois." The most spectacular rise to popularity in recent years has been that of the small instrumental groups. By far the most success-

ful of these is the local company's star group Los Mustang, which was voted "best ensemble of the year" by the readers of one of Spain's leading entertainment magazines.

Groups are also very popular in France. Towards the end of last year the French company launched a new group, Les Missiles, who achieved instant success with their version of "Green Back Dollar."

Two native Australian artists, Lionel Long and Slim Dusty, have recently received coveted gold disks for their respective hit albums "Waltzing Matilda" and "Aussie Sing Song." Meanwhile, in Germany, Electrola, E.M.I.'s local company has continued its upward progress and is now firmly established as the Republic's top recording company.

Finally, the Irish company produced in co-operation with Radio Eireann an L.P. of the memorable speeches given by the late President Kennedy during his visit to Ireland last summer. During its first week of issue the record sold more copies than any other L.P. ever released in Ireland.

NEW E.M.I. SYMBOL

In common with many other large companies trading on an international basis E.M.I. is not alone in facing the difficulty of maintaining a unified image in many different territories particularly those in which several record labels are in use. In spite of its important position in the recording industry throughout the world the name of E.M.I., cannot, for obvious reasons, be as well-known as the labels it represents. Sir Joseph Lockwood, chairman of E.M.I., has long felt the need for a unifying link and accordingly a new symbol has been introduced which will be used on the group's record products in many parts of the world. (The symbol is reproduced over the page as part of E.M.I.'s advertisement.)

The symbol represents pictorially E.M.I.'s world-wide recording activities. It will be used on printed material, displays, advertising and alongside group trade marks on record covers. It is readily appreciated that the introduction of any kind of company image is essentially a long term project, but E.M.I. is confident that because of its universally strong position it will only be a short time before the symbol is instantly recognized as belonging to "The Greatest Recording Organization in the World."

STRONG POSITION

E.M.I. has indeed an enviable position in the record industry. It admits that approximately one out of every four sold in the free world is made by a wholly owned or affiliated company. This is rarely appreciated outside the industry itself and bears witness to a remarkable commercial success which goes back to 1931 when the group was formed by a merger of interests between the leading British companies—The Gramophone Company and Columbia Graphophone Company.

Today the group has subsidiary companies in twenty-four countries for the recording, manufacture and distribution of records. In addition, manufacturing licensees in sixteen more countries press and distribute E.M.I. recordings. And countless distributors throughout the world import their supplies of finished records from various manufacturing companies within the group.

Among the labels issuing its products are His Master's Voice, Columbia (neither of which it uses in the Western hemisphere), Capitol, Angel, Parlophone, Odeon, Regal, and Pathé. In addition it acts as licensees for leading American labels including ABC-Paramount, Disneyland, Epic, Imperial, Liberty, M.G.M., Roulette, United Artists, Verve and Warner Bros., etc., in many important markets outside the U.S.A. A new E.M.I. label was launched two years ago, Stateside, to promote the repertoire of certain American independent companies. These include Amy-Mala, Diamond, Laurie, Prestige, Rendezvous, Swan, Tamla-Motown, 20th Century-Fox and



Sir Joseph Lockwood
Chairman E.M.I. Ltd.
Photo: John Topham

Vee-Jay, etc. The Stateside label originally launched in England but is now well established in other major markets.

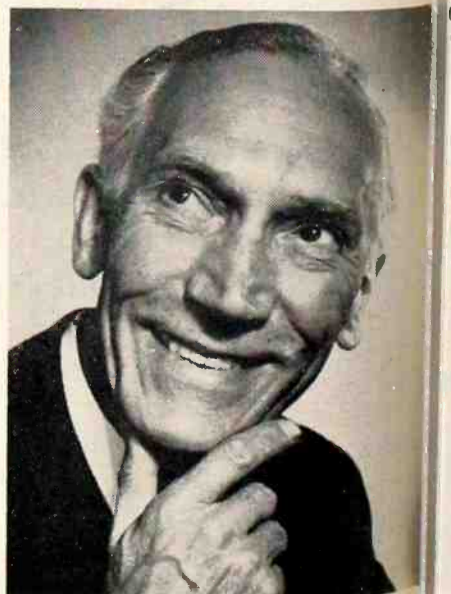
In America E.M.I.'s business is conducted through Capitol Records which came into the group in 1955. The union brought to Capitol the advantage of E.M.I.'s world distribution network and gave E.M.I.—whose American interests were previously handled by R.C.A. Victor and Columbia Records—a very valuable outlet for the North American markets.

A leading member of the E.M.I. group is E.M.I. Records Ltd., of E.M.I. House, Manchester Square, London. A separate article in this issue reports on the activities of that company.

The principal European companies are Pathé Marconi in France, Electrola in Germany, Vocé del Padrone in Italy, Odeon in Spain. There are E.M.I. companies throughout Europe, the Middle and Far East, in Africa, India, Pakistan, Latin America, New Zealand and Australia, each with its own recording facilities. Thus the E.M.I. group catalogue contains every type of music popular in the world today.

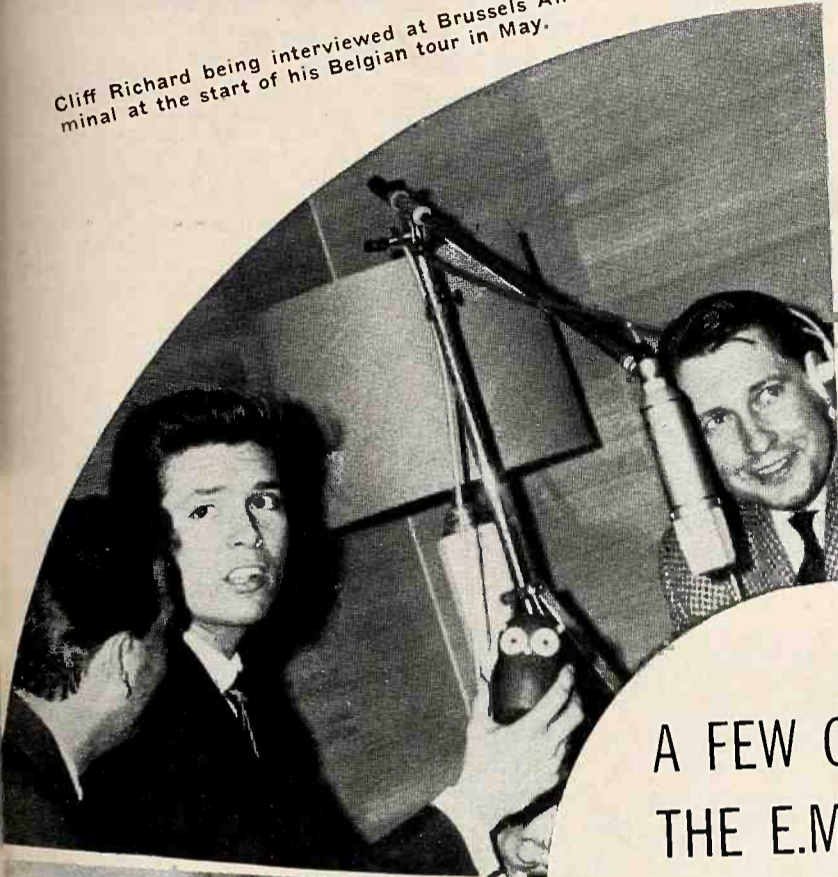
Whilst E.M.I. is best known in the American market as a record company it also leads in electronics, radio, television, domestic appliances, record equipment and tape manufacture in many countries throughout the world.

Leadership of the E.M.I. group companies is vested in the chairman, Sir Joseph F. Lockwood; Mr. J. E. V. is the managing director of E.M.I. Limited, and Mr. Richard Dawes is the member of the Main Board responsible for the group's world wide record interests.



Mr. Richard Dawes
Director E.M.I. Ltd.

Cliff Richard being interviewed at Brussels Air Terminal at the start of his Belgian tour in May.



The Beatles at London Airport en route to the United States for their first tour. Photo: Philip Cotton



A FEW OF THE E.M.I. FACES ON THE INTERNATIONAL SCENE.



Gitte, the Danish company's top recording star, has had considerable success in the German charts.



Belgian singer Adamo came to London in the spring to record for the British market.



Richard Anthony (left), one of France's most popular singers, and Norrie Paramour, E.M.I. Records Ltd., A & R manager, get down to business during a recent recording session in London.



KEEPING THE FLAG FLYING

The Union Jack has been flying high in the U.S. Hit Parade thanks to more than a dozen EMIR artists.



PETER AND GORDON
WORLD WITHOUT LOVE
NOBODY I KNOW



GERRY & THE PACEMAKERS
DON'T LET THE SUN CATCH YOU
CRYING



ROLF HARRIS
TIE ME KANGAROO DOWN
SPORT



THE BEATLES

I WANT TO HOLD YOUR HAND
SHE LOVES YOU
PLEASE PLEASE ME
I SAW HER STANDING THERE
FROM ME TO YOU
TWIST AND SHOUT
THANK YOU GIRL
DO YOU WANT TO KNOW A
SECRET
LOVE ME DO
YOU CAN'T DO THAT
P.S. I LOVE YOU
CAN'T BUY ME LOVE
FOUR BY THE BEATLES EP
ROLL OVER BEETHOVEN
ALL MY LOVING
A HARD DAY'S NIGHT



THE HOLLIES
JUST ONE LOOK



CLIFF RICHARD
LUCKY LIPS
IT'S ALL IN THE GAME
I'M THE LONELY ONE



BOBBY SHAFTO
SHE'S MY GIRL



CILLA BLACK
YOU'RE MY WORLD



FRANK IFIELD
CONFESSIN' (THAT I LOVE YOU)
PLEASE



THE SWINGING BLUE JEANS
HIPPI HIPPI SHAKE
GOOD GOLLY MISS MOLLY



DANNY WILLIAMS
WHITE ON WHITE
A LITTLE TOY BALLOON



THE DAVE CLARK FIVE
DO YOU LOVE ME
GLAD ALL OVER
BITS AND PIECES
CAN'T YOU SEE THAT SHE IS
MINE



BILLY J. KRAMER WITH THE DAKOTAS
BAD TO ME
LITTLE CHILDREN



AWARDS, AWARDS

MORE awards for EMIR and EMIR artists. In the National Record Awards for 1963, EMIR won the Best Pop 'Single' category with the Beatles scoring a runaway victory, the Best Light Orchestral Record (Ken Thorne), the Best Dance Record (Joe Loss, a third-time winner), and the Best Orchestral Record (Sir John Barbirolli). EMIR recording manager George Martin won an Ivor Novello Award for outstanding services to British music—he records the Beatles. Similar awards were won by the Beatles themselves and their manager Brian Epstein. The Liverpool boys also collected two Novello Awards for "She Loves You" as the most broadcast work of the year and the record achieving highest certified British sales in 1963. The Variety Club of Great Britain nominated them as Showbusiness Personalities of the Year. The Dave Clark Five were presented with a plaque by Epic Records honoring them as the first group in the history of the label to achieve sales (with "Glad All Over" and "Bits And Pieces") of over 1,000,000 records within three months.

YET AGAIN SUPREME

ONCE AGAIN EMIR artists topped the U.K. musical papers popularity polls. In the New Musical Express 1963 Poll, over 55 per cent of the awards went to EMIR and EMIR artists. In the World Section of the Record Mirror Pop Poll, EMIR's American labels were highly placed—United Artists' Gene Pitney, M-G-M's Connie Francis, and Liberty's Crickets and Ventures all appear in top ten groupings. So do Mary Wells, the Miracles, Martha and the Vandellas, the Chiffons and the Marvellettes, all on the EMIR Stateside label.



GOLD FOR CLIFF

LUCKY Cliff Richard—he wins a Gold Disc for one million sales of "Lucky Lips." Cliff is pictured here with EMIR Chairman Sir Joseph Lockwood who made the presentation. Cliff was really in the gold this year—he won one too, for "Bachelor Boy" / "The Next Time." Other million-sellers included Frank Ifield ("Lovesick Blues"), the Dave Clark Five ("Glad All Over" and "Bits And Pieces"), Peter and Gordon ("World Without Love") and Billy J. Kramer ("Little Children").



TOPS OF THE POPS

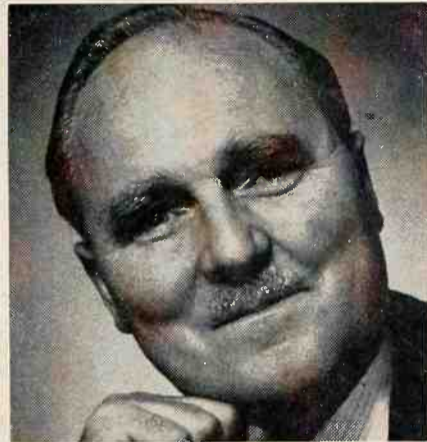
TOPS of the pops in Britain again! EMIR Records complete another year of chart leadership, maintaining their position at the top of the British 'single', EP and LP best-sellers lists.

EMI RECORDS LIMITED
LONDON · ENGLAND



GOLDEN BEATLES

UNIQUE U.K. chart success by those Beatles—they simultaneously took Number One position in all three best-sellers lists, LP, EP and 'single'. It was a golden year for the Liverpool boys—Gold Discs for million-sellers "She Loves You," "I Want To Hold Your Hand," "Can't Buy Me Love" and their LP "With The Beatles." Capitol Records Inc. awarded them with Gold Discs for one million U.S. sales of "I Want To Hold Your Hand" and "Can't Buy Me Love," and so did Swan Records for "She Loves You." Capitol presented John, Paul, George and Ringo with a Gold LP to mark the £1,000,000 sales of "Meet The Beatles," and the group also won golds for their "Second Album" and their United Artists LP release, "A Hard Day's Night."



LEN WOOD
Managing Director
EMI RECORDS LIMITED



DISTINGUISHED VISITOR

DISTINGUISHED visitor to the EMI record plant during the year was His Royal Highness Prince Philip, Duke of Edinburgh. Here he is being greeted on arrival by Sir Joseph Lockwood, Chairman of EMI Limited.



OVER HALF

OF the Silver Discs awarded in the U.K. during the year—they are presented by the newspaper Disc to mark quarter-million sales—EMIR claimed 32, more than 50 per cent of the total awarded. The picture shows Billy J. Kramer (with the Dakotas), Cilla Black and Gerry (and the Pacemakers) with Silver Discs presented to them at a reception at EMI House in London. Silver LP's were awarded to the Beatles and to the Shadows for 250,000 sales of their long playing records.

MARY'S U.K. CHART SUCCESS

IT was Motown's vocal charmer Mary Wells who shot into the top slots of the British Hit Parade not long after EMIR had signed a contract with Tamla-Motown-Gordy to distribute their material in the United Kingdom. Similar contracts were signed with Amy/Mala, Global, Imperial, Jazz Press, Prestige and Twentieth Century-Fox; and an extension of the contracts with Diamond, Laurie, United Artists and Verve. EMIR's own J.S.A. label—mainly based on the East—maintained its reputation as one of the strongest American labels in the U.K.



GEOFFREY BRIDGE
Deputy Managing Director
EMI RECORDS LIMITED



ARTHUR MUXLOW
General Promotion Manager
EMI RECORDS LIMITED



REX OLDFIELD
Manager,
Licensed Repertoire Department
EMI RECORDS LIMITED



GEORGE MARTIN
NORRIE PARAMOR

Artists and Repertoire Managers
EMI RECORDS LIMITED



NORMAN NEWELL
WALLY RIDLEY



12 HOURS AIRTIME, 25 SHOWS—11 DEEJAYS

EMI SPONSORED airtime on Radio Luxembourg totals 12 hours and 25 programmes a week—and 11 deejays! Several shows are recorded with invited audiences and star appearances at EMI House in the heart of London's West End. Number One British deejay David Jacobs is pictured above (left) with producer Arthur Muxlow (EMI Records General Promotion Manager) and Margaret Stredder. David and Margaret host "Record Roulette," new and novel radio disc game.

PLANNERS

BRITISH deejay Jimmy Young gets together with EMIR's Nevil Skrimshire to plan another EMIR Radio Luxembourg airing.



DISC WHEEL OF FORTUNE

ALL eyes on the EMIR 'Record Roulette' wheel of fortune. Producer Muxlow and his helpers prepare for another transmission.



BACK TO SCHOOL

EMIR's own training school for dealers—now in its tenth year—is the only one of its kind in the United Kingdom. Sales staff learn about disc salesmanship and display, visit studios, record plant and distribution depots. Innovation this year was the introduction of a course especially designed for classical retailing.



THE GREATEST RECORDING ORGANISATION IN THE WORLD

WELCOME VISITOR

AMONG many welcome visitors to Great Britain during the year was Capitol's Nat King Cole. Returning to the U.K. for the first time in several years, he made TV appearances, radio and one-night concerts. The long and successful association with Capitol Records Inc. of Hollywood was further consolidated by a special reception at EMI House with Nat as guest of honour. Highlight of the occasion was the presentation to Nat of his Silver Disc for a quarter-million sales of "Ramblin' Rose".



GOLD

The Beatles strike gold! During the year they won no fewer than FIVE Cash Box International Gold Awards for Top 100 topspots! And Peter and Gordon too claimed one of the coveted awards to bring the EMIR total to a neat SIX.

AND SILVER

OVER TEN in the Top Ten! EMIR artists have won ELEVEN Cash Box International Silver Awards—the Beatles carrying off four and the Dave Clark Five three. Striking silver too, were Gerry and the Pacemakers, Rolf Harris, Billy J. Kramer with the Dakotas and Danny Williams.



THEY CAME, THEY SAW

AUSSIE Rolf Harris—singer, artist, comedian—scored a huge hit at New York's Blue Angel. Rolf was one of several EMIR artists who followed chart successes in the U.S. with personal appearances. Others included those Beatles of course (seen above), Cliff Richard, Frank Ifield, Billy J. Kramer, Peter and Gordon, Gerry and the Pacemakers, the Dave Clark Five and Shirley Bassey.



IN THE CLASSICAL FIELD

EMI RECORDS still lead. The initial success of HMV's Angel series in the U.K. and other parts of the world has been continued and expanded. Success too, from EMIR's release of the famed Epic and Westminster classical repertoire. Individually, one of the biggest disc triumphs in Great Britain during the year has been scored by internationally-renowned maestro Sir John Barbirolli.



PARLEZ-VOUS

'LEARN a Language in Record Time'—that's how EMIR introduced a new disc series. 'Quickie' courses in French, Spanish, German, Italian, Greek and Russian, produced by the Institute for Language Study of New York, come in attractive EP packages complete with textbook.

England — The Past Twelve Months

REVIEW OF THE YEAR

The first thing to say is that during the year under review more gramophone records have been sold in Britain than ever before. Therefore, a few figures before we come to the

facts will serve to prime the canvas on which to paint the picture of Britain's record year. The following official Board of Trade figures for 1962 and 1963 speak for themselves.

PRODUCTION AND SALES

	Number of records pressed Thousands			Value of Sales £ Thousand		
	78 r.p.m.	45 r.p.m.	33½rd r.p.m.	Total	Total	For Export
1962						
1st. qtr.	593	14,608	5,520	20,721	£4,259	£704
2nd. qtr.	474	9,830	4,731	15,036	£3,266	£699
3rd. qtr.	382	13,621	4,370	18,373	£3,691	£570
4th. qtr.	496	17,180	5,740	23,415	£6,206	£789
1963						
1st. qtr.	447	15,506	6,128	22,080	£4,552	£669
2nd. qtr.	329	11,846	4,055	16,230	£3,834	£566
3rd. qtr.	485	13,786	4,463	18,734	£4,682	£585
4th. qtr.	585	20,204	7,621	28,410	£8,697	£777

It will be seen that in 1963 sales, which climbed steadily for the first six months of the year, rose sharply in the third quarter gathering momentum as the year progressed and after a magnificent record buying spree in September, October, November and December, the year ended in a blaze of glory. Total sales for 1963 valued at £21,733,000 were up by a quarter on the previous year. Home sales rose by a third but export sales were seven percent down. 1964 got off to a swinging start with January sales two fifths up on last year and by the end of the first quarter, home sales were already up by a third and export sales by a seventh—and still the boom goes on.

Britain's sales bonanza, like charity, began at home—in Liverpool to be exact, spawning ground of The Beatles and many other groups and artistes who have been instrumental in building up the country's thriving disk economy. Having first conquered the British charts and salted away a sterling fortune the Liverpoolian army crossed the Atlantic to storm the American charts, boost Britain's export drive and earn themselves a billion dollars together with a world wide reputation unparalleled in the annals of recording history. Thus, the pop tide which has flowed consistently and seemingly invincibly across the Atlantic from West to East for years has been spectacularly turned. Not only have British artistes monopolised the charts at home but have, at the same time, successfully invaded the American charts in both cases at the expense of their Western counterparts. A glance at the British Top Twenty for any given week over the past twelve months will find native talent and material accounting for almost 75 percent of the total.

Although our share of the American Top 100 has never reached these heights, nevertheless we did, after the Beatles onslaught and immediate impact in the States earlier this year, manage to have 25 percent of the Top 100. In one week (May 9th), Britain had 26 entries. The Beatles themselves claimed nine of them; the rest going to The Dave Clark Five (4); Danny Williams (1); Billy J. Kramer (1); The Searchers (3); The Bachelors (1); Dusty Springfield (1); The Rolling Stones (1); Chad and Jeremy (1); Cliff Richard (1); The Swinging Blue Jeans (2) and Peter and Gordon (1). Since first reaching No. 1 with "I Want To Hold Your Hand" in January 1964 the fabulous Beatles have occupied that exalted position for a total of 18 weeks with six consecutive hits. At one point in April this year they were to be found at No. 1, 2, 3, 4 and 5—a feat never before achieved by any artist. American or otherwise. To date the group's tally of Cash Box International Gold Awards stands at 6 the latest being for "A Hard Day's Night" from the

film of the same title. They also won three Cash Box International Silver Awards. In fact, so far this year British artistes have topped the American Hit Parade for 19 weeks out of a possible 30. How much longer will the invasion last before the Americans come up with a weapon powerful enough to beat off the invading forces. Just how tremendous the British impact has been can be seen elsewhere in this issue from the list of British Artistes and Copyrights which entered the American Top 100 during the year. British copyrights numbered 40 as opposed to 9 in 1961/62 and 13 in 1962/63.

From the Artistes column it will be seen that groups predominated—this was also the case in Britain where, besides The Beatles, several other Liverpool born groups from the Epstein stable, had considerable chart success. Gerry and the Pacemakers made it with "I Like It," "You'll Never Walk Alone," "I'm The One" and "Don't Let The Sun Catch You Crying" the last two penned by Gerry himself and released on Columbia. On Parlophone Billy J. Kramer and The Dakotas made it with "Do You Want To Know A Secret," "Bad To Me," "I'll Keep You Satisfied" and "Little Children" while The Dakotas rang the bell without Billy J. with an instrumental tagged "The Cruel Sea." Another Epstein group, The Fourmost, had two in a row with "Hello Little Girl" and "I'm In Love" on Parlophone. Other groups registered formidably during the year—The Searchers on Pye had four major transatlantic hits with "Sweets For My Sweet," "Sugar And Spice," "Needles And Pins" and "Don't Throw Your Love Away." They also made the charts with their albums. The Swinging Blue Jeans more successful on disk than on stage entered the charts with "Hippy Hippy Shake"; "Good Golly Miss Molly" and "You're No Good" on HMV. After The Beatles the most successful group of the year both here and in America from E.M.I. has been The Dave Clark Five. Dave hit the jackpot with "Glad All Over"; "Bits and Pieces" and "Can't You See That She's Mine". Brian Poole and the Tremeloes on Decca consolidated their position with "Twist and Shout"; "Do You Love Me"; "Candy Man" and "Someone, Someone". Freddie and the Dreamers on Columbia with their natural flair for comedy had a zany trilogy with "I'm Telling You Now"; "You Were Made For Me" and "Over You". They also made an impressive screen appearance in "Just For You".

The Shadows with or without Cliff Richard, and despite the Liverpool sound, deservedly remain one of Britain's best selling groups both at home and overseas. Their five singles have all made the Top Twenty—"Atlantis", "Shindig", "Geronimo", "Theme For Young Lovers" and "The Rise and Fall of Flingel Bunt", on Columbia.

The Merseybeats took the Fontana label into the charts with "I Think Of You"; "Don't Turn Round" and currently "Wishin' and Hopin'" whilst The Four Pennies rolled neatly into the charts first time round with "Juliet" on Philips. The Hollies biggest hit on Parlophone was "Stay" and The Miguel Five brought the Jamaican bluebeat or ska to the front with "Mocking Bird Hill" on Pye. Away from the beat and into the old ballads went The Bachelors scoring high selling hits with "Whispering"; "Diane"; "I Believe" and "Ramona". Several new groups with r & b tendencies have come to the front in line with the growing popularity of this kind of music. Manfred Mann entered the parade with "5-4-3-2-1" and "Hubble Bubble" on HMV. The Animals made it first time round with "Baby Let Me Take You Home" and the swift chart topper "House Of The Rising Sun" on Columbia. The Mojos clicked with "Everything's All Right" on Decca and the more pop slanted Applejacks rode high for Decca with "Tell Me When" and "Like Dreamers Do". Of the r & b boys the biggest impact was made by The Rolling Stones who created a long haired image matched by mean sounding music over a heavy beat. The Stones gathered plenty of sales, if no moss, with "Come On"; "I Wanna Be Your Man"; "Not Fade Away" and "It's All Over Now." They also hit the album charts. Despite their popularity here they found the antiseptic, crew-cut Americans less responsive to their long haired charms. Surprises of the year were Ken Thorne's "Legion's Last Patrol" and "Maria Elena" by Los Indios Tabajaras and both proved to be one-shot phenomena. Solo artistes, though less in evidence than usual, have been by no means submerged by the avalanche of groups. It's been a particularly good year for the thrushes so, ladies first, alphabetically if you please. The song stylist Shirley Bassey modestly made it with "I (Who Have Nothing)" on Columbia; Cilla Black another Nems protege having tasted chart success with "Love of the Loved" really got her teeth into it with two No. 1 hits: "Anyone Who Had A Heart" and "You're My World" on Parlophone. Dora Bryan found herself a seasonal winner with "All I Want For Christmas Is A Beatle" (Fontana) and The Caravelles soft harmonising duo had a transatlantic hit with "You Don't Have To Be A Baby To Cry" (Decca/Ritz) which also won them a Cash Box International Silver Award. Kathy Kirby with a band-singing apprenticeship behind her attracted the solo limelight and formidable sales with "Dance On"; "Secret Love"; "Let Me Go Lover" and "You're The One" for Decca. 15 year old Lulu from Scotland decided to "Shout" and bubble her way into the charts whilst Jamaican born Millie (Small by name) had a resounding bluebeat ska success with "My Boy Lollipop" on Fontana (another Cash Box International Silver Award winner) followed by "Sweet William". Alphabetically last but by no means least in terms of sales is Dusty Springfield. Since the demise of the group Dusty has gone it alone with singular success as hit after hit has taken her high in the British and American charts. "I Only Want To Be With You" "Stay Awhile" and biggest of all "I Just Don't Know What To Do With Myself" on Philips. To climax her year American disk jockeys have voted her the Fourth Most Promising Female Singer in the Cash Box Annual Disk Jockey Poll. She was also a Cash Box International Silver Award winner for "Wishin' and Hopin'". Solo males also dug their heels in during 1963/64. Still firmly in the lead is Cliff Richard who continues to polish the many facets of his glittering career. Two more Gold Disks for "Lucky Lips" and "The Next Time"/"Bachelor Boy" brought his total to four while his "It's All In The Game"; "Don't Talk

To Him"; "I'm The Lonely One" and "Constantly" have taken him high in the charts. At the time of writing he is heading for the top with "On The Beach" from his third and latest box office movie "Wonderful Life". The year has also taken him on a triumphant record-breaking round-the-world tour. Frank Ifield topped with "I'm Confessin'" and registered with "Say It Isn't So" and "Angry At The Big Oak Tree". Both Cliff and Ifield record for Columbia. Adam Faith (Parlophone) made a welcome comeback with "The First Time"; "We Are In Love" and "If He Tells You". Another artiste to return to the charts was Eden Kane with "Boys Cry" on Fontana. Billy Fury parted company with his backing group The Tornados of "Telstar" fame and signed up The Gamblers. Together they enjoyed chart success with "When Will You Say I Love You"; "In Summer" "Somebody Else's Girl"; "Do You Really Love Me Too" and "I Will" all for Decca. Mark Wynter on Pye entered hitsville with "It's Almost Tomorrow". Ex-Tornado Heinz made it solo with "Just Like Eddie" and "Country Boy". Established favourites with major hits include Frankie Vaughan on Philips with "Hey Mama" and "Hello Dolly"; Matt Monro on Parlophone with "From Russia With Love". Kenny Ball had trad jazz hits with "Hello Dolly" preceded by "Acapulco 1922". Of the Americans who broke into the British dominated charts one of the most successful was Roy Orbison who, after 12 weeks there with "Blue Bayou" and a modest entry with "Bourne On The Wind", returned for another 12 weeks with "It's Over" and he is still there. He also made a highly successful personal tour of Britain and scored heavily in the album charts for London. Next on the list comes country & western singer Jim Reeves who sang his way into the charts with "Welcome To My World" which gave him a 10-week welcome to ours, followed by a 15-week stay with "I Love You Because". Reeves is currently all set for a long spell here with "I Won't Forget You" (RCA). Reeves also hit hard in the album sellers. Except for "Devil In Disguise" presely failed to impress. However Chuck Berry crested the r & b wave with "Memphis Tennessee" and "No Particular Place To Go" and then came ashore for his first highly successful British tour. He was also a consistent entry in the album lists for Pye. Successful crossings on disk were also made by Gene Pitney with "Twenty Four Hours From Tulsa"; Ray Charles "Take These Chains From My Heart"; Bobby Rydell "Forget Him"; Big Dee Irwin "Swinging On A Star"; Rick Nelson "Fools Rush In"; Tommy Roe "Everybody" and Steve Lawrence and Eydie Gorme "I Want To Stay Here"; Trini Lopez hit the jackpot with "If I Had A Hammer" and his album "Trini Lopez at P.J.'s". He further enhanced his international reputation by a highly successful personal tour of Europe. Tony Bennett had chart success with "The Good Life" and Louis Armstrong firmly took the lead in the "Hello Dolly" stakes. A number of American larks migrated East headed by Brenda Lee with "I Wonder" and "As Usual". Dionne Warwick beaten to the post by Cilla Black with "Anyone Who Had A Heart" made amends with "Walk On By" and later wooed us in person. Although "It's My Party" by Lesley Gore turned out to be a one night affair Mary Wells really had a ball with the soul and r & b "My Guy" and got her first British chart rating. Doris Day making a rare appearance on single joined the chart riders with "Move Over Darling" from the film of the same title. Group wise the States still retained a chart foothold here particularly with the Phil Spector sound as exemplified by The Ronettes with "Be My Baby".

(Continued on page 20)

THE DECCA RECORD COMPANY LIMITED

FOUNDED 1929

OF ENGLAND

and its USA subsidiary

LONDON RECORDS INC.

FOUNDED 1948

ONE OF THE WORLD'S GREAT RECORD GROUPS



The Decca Record Company Limited
Decca House
Albert Embankment London S E 1

England — The Past

(Continued from page 18)

and "Baby I Love You" and by The Crystals with "Da Doo Ron Ron". The Tymes made it with "So Much In Love" and Peter, Paul and Mary kept the folk flag flying with "Blowin' In The Wind". Generally speaking continental artistes still find it difficult to break into the British Top Twenty although during the past twelve months French star Richard Anthony managed it with "If I Loved You" as did the delightful Italian singer Gigliola Cinquetti with "Non Ho L'Eta Per Armati"—her Eurovision winner. However it was Soeur Sourire—The Singing Nun from Belgium who found the greatest glory in our charts with "Dominique" which went to No. 1 as it did in America and earned her the worldly prize of a Cash Box International Gold Award. More and more artistes from overseas are coming to Britain to record not only for our market but their own. By the same token more and more British artistes are recording in foreign languages with considerable success. In this category we name The Beatles (German); Cliff Richard (French, German, Spanish); Frank Ifield (German, Spanish); Helen Shapiro (German); Patsy Ann Noble (French, German); Johnny Kidd (German); Adam Faith (German); Alma Cogan (German, Japanese); The Searchers (German); Petula Clark (French); Kenny Ball (Italian, French); Louise Cordet (French); Dusty Springfield (German, Spanish, Italian, French); Millie (German); The Merseybeats (German, Italian).

There is no doubt that foreign language recordings backed by personal appearances in as many territories as possible, enhance the international reputation of English speaking artistes and reward them with increased record sales. However, it will be seen that in the same way that British artistes dominate the British charts

so the territorial charts of Europe favour most strongly the recordings of their own countrymen whether they be cover versions of British or American hits or original local compositions. The year has seen a growing awareness by American manufacturers to these European trends and its effect on the international record scene. This nationalistic trend of the industry has been noted and several major American companies are adopting the axiom that "If Mohammed won't go to the mountain then the mountain must go to Mohammed". Already RCA and CBS have set up large scale operations within Europe which have brought them considerable chart success particularly with local artistes and local material. There are signs that other companies will follow suit as more and more representatives cross the Atlantic seeking suitable sites from which to springboard into Europe.

So much for the artistes and their hits but what of the men behind them. The army of unsung but not unrewarded heroes whose tenacity, talent and training have taken Britain's teenage idols to the very top of the transatlantic charts and established them there for all the world to see. The men who, together with the artistes, are responsible for Britain's supremacy in the international recording market of today. First and foremost are the recording managers. In this category, despite the tremendous impact made by British recordings around the world, no giant has emerged during the past twelve months, either from within the established record companies or from the ranks of the independents. Therefore the honours list of 1964 varies little from that of last year. First in line for the accolade in undoubtedly E.M.I.'s George Martin, maestro for The Beatles. The partnership so far

has resulted in record sales which, if reduced to single units, exceed 100,000,000. In April this year Martin paid his own tribute to the group by recording an L.P. entitled "From Me To You" released here on Parlophone and in the U.S. on United Artists. He did the orchestrations and also conducted the 37-piece orchestra. Martin is also responsible for recording, amongst others, Billy J. Kramer, Gerry and the Pacemakers and Cilla Black. EMI's team is completed by Norrie Paramor who records Cliff Richard, The Shadows and Frank Ifield. Wally Ridley, responsible for The Swinging Blue Jeans, Kenny Lynch and The Black and White Minstrel albums. Norman Newell who records Peter and Gordon, Danny Williams and Alma Cogan and his Assistant John Burgess who waxes Freddie and the Dreamers, Manfred Mann and Adam Faith. The Decca a & r department, under the leadership of Dick Rowe, is responsible for the label's recordings of Kathy Kirby, The Bachelors, Lulu and The Applejacks whilst recordings of their top stars such as The Rolling Stones, Heinz, Billy Fury, Brian Poole and the Tremeloes, P.J. Proby and The Mojos come to them via independent production companies. At Pye senior a & r manager Alan Freeman is responsible for recording The Miguel Five, Kenny Ball, Lonnie Donegan and Petula Clark whilst Tony Hatch records The Searchers and Mark Wynter. The Pye a & r team was recently strengthened by the arrival of John Schroeder. At Philips Johnny Franz fully justified Dusty Springfield's decision to go solo and gave Frankie Vaughan major chart entries. Jack Baverstock on Fontana came up with Millie plus The Four Pennies and all the hits by The Merseybeats. Oriole's senior a & r chief Reg Warburton remains in control and Polydor, now in the production field, have appointed Johnny Francis as a & r chief.

The hard core of established independents continue to gain ground and slowly but surely are winning their sometimes desperate but more often, deserving, fight for recognition. Denis Preston of Record Supervision is investing more time and money into quality albums and specialised merchandise. He is currently building up a catalogue of Elizabethan music and the first albums by American singer Austin Luskell are due in the autumn together with an album of madrigals by The Elizabethan Singers. All will be issued by E.M.I. on the HMV label. Jazz-wise Preston is still active and many new, way-out recordings are about to be unleashed. Bunny Lewis switched his Ritz label from Decca to Philips for release on Fontana/Ritz and during the year has enjoyed transatlantic chart status with The Caravelles and Christine Quaithe. From Joe Meek's R.G.M. Sound Studios, Heinz emerged as a solo star with three consecutive hits. Tito Burns, whose independent Lindon Record company leases masters to various majors reports increased activity during the past year. Their a & r team headed by Bill Landis has been responsible for several chart entries including Eden Kane's "Boys Cry" issued on Fontana. Their next charter is expected to come from The Interns with "Cry To Me" on Philips. Robert Stigwood's independent recording activities have been less successful, both Mike Sarne and John Leyton failing to consolidate their positions, though the latter is now fully occupied with films. However, with the appointment of Hubert Patterson, late of Gallo Records South Africa, to the Production Department, plus the launching of a new star Simon Scott, hopes are high for the future. Three new important companies have entered the field namely Ryemuse un-

(Continued on page 21)

FOR THE RECORD!!

1954 to 1964

TEN YEARS OF SOUND TRADING

FIRST CLASS PUBLIC RELATIONS!!

FIRST CLASS STEADY SELLING REPERTOIRE!!

FIRST CLASS INTERNATIONAL DISTRIBUTION!!

FIRST CLASS TECHNICAL REPUTATION!!

AND WHAT'S MORE, WE ENJOY DOING IT,

THANKS TO—

OUR FRIENDS THE ARTIST'S, FACTORS & DISTRIBUTORS

THE **DELVYSE**

RECORDING COMPANY—LONDON

25-27, MARYLEBONE ROAD, N.W.1.

Twelve Months

(Continued from page 20)

der the direction of M.D. Johnny Gregory, whose avowed production policy of quality albums is matched by technically perfect studios equipped with all the latest recording refinements. Gregory's independent set-up leases albums to various major labels. With 12 years of musical experience behind him, 15,000 records including backings for 23 hits in the Top Ten, Gregory understands the needs of first class musicians. His studios have been designed to offer them working conditions which are at once compatible and conducive to an artistic and creative temperament.

Another M.D. John Barry whose non-exclusive association with Ember Records has enabled him to open up on his own, actuated J.B. Independent Record Productions Ltd. He will continue to score both for stage and screen. Another newcomer, Strand Records, under the leadership of Peter Walsh with the a & r team headed by Mike Smith (late of Decca) are responsible for the Brian Poole and the Tremeloes string of successes.

A major issue of Britain's record year has been the question of resale price maintenance. The problem which has been simmering away for some considerable time, hotted up during the fall of 1963 as the trading stamp battle gathered momentum and came to the boil in February this year when the Government announced its plans to abolish RPM without delay. The industry was quick to react and almost to a man came out firmly against the threat to price structure. Nevertheless the bill received the Royal Assent last week, went into the State Statute Book, and is now law. At the time of writing details of the bill in published form are not available. However, the practice of complete resale price maintenance does not become immediately illegal as the bill provides manufacturers and

traders, who seek to justify their restrictions, with the right of appeal to a judicial tribunal. As soon as the procedure is made known members of the record industry will go forward, either individually or in consort, to register their existing price arrangements. That done they will be permitted, under the Act, to continue RPM until such time as their cases come up for hearing.

Another bone of contention or rather skull and crossbones has been that of Britain's pirate radio ships. First came Radio Caroline flying the Panamanian flag and operating from 6:00 a.m. to 6:00 p.m. in international waters five miles out. Radio Atlanta soon appeared alongside to fire a second salvo of non-stop pop music from dawn to dusk. The Government signalled its intention to torpedo the venture but got cold feet, hoisted the white flag and, like Nelson, turned a blind eye on the whole affair. Thus, for the time being at least, Caroline and Atlanta rule the waves by day whilst Radio Luxembourg transmits non-stop from 6:00 p.m. to 2:00 a.m. Undoubtedly these sea-based operations have their repercussions on land resulting in the Government's decision to review the whole question of commercial broadcasting in this country. However, the outcome is largely dependent on the result of the General Election in October which could be crucial for British broadcasting. If a conservative administration is returned it is confidently anticipated that legislation to make commercial radio a reality will be introduced but if a socialist government is elected the consequences in this direction become entirely unpredictable. Meantime, in July, the long standing dispute between the B.B.C. and the Musicians' Union concerning needle time, was amicably settled resulting in permission for the BBC to increase its record playing time from 28 to 75 hours per week. Manufacturers' fears

that this might lead to over exploitation to the detriment of sales particularly in the pop field were allayed when the Corporation announced its plans. More than 50 per cent of the increased time will be devoted to classical music thus giving L.P. records a very welcome promotional boost—the Corporation also guaranteed that the extra time given to pops and light music would be subject to careful and selective programming. With this increased time at their disposal it is up to the BBC to ensure that in future British writers and material get a considerably better share of the programmes than in the past. The Songwriters Guild of Great Britain reports that in 1963 the BBC broadcast 49,335 items of American music, 8,299 foreign items and only 37,213 British. Our national writers have never been more prolific or their material so much in demand around the world. So in future let the BBC pay the piper and call the tune—so long as it's British. One plum fell into the lap of British writers and composers during the year in the form of an increase in dues payable by promoters of concerts and cinema managers. In future two per cent of the gross takings will go to the P.R.S. whereas previously they received only one per cent of three-quarters of the total box office receipts.

RECORD COMPANIES

For E.M.I. it has been a year of unqualified success not only at home but all over the world where records bearing the company's newly designed symbol or image have reached an astronomical all-time high. In February shareholders were told that group profits for the current financial year would not be less than £8,000,000 three million up on the previous year due largely to the spectacular success of the Record Division which, for the first seven months of the financial

year, showed an increase in world sales of 12 per cent. Three months later, in May, a bonus issue of one ordinary share for each unit of ordinary stock was made. Much of this success of, of course, due to The Beatles who, since their emergence in October 1962 have notched up world sales fast approaching the equivalent of 100,000,000 single units. The group's boost to EMI sales around the world can be gauged by the fact that in one week they topped the charts in no less than eight countries. However, many other artistes, both solo and groups, have played their part in making this such a memorable year for E.M.I. Records Ltd. Cliff Richard, The Shadows, Frank Ifield, Cilla Black, Rolf Harris, Shirley Bassey, Gerry and the Pacemakers, Billy J. Kramer, The Dave Clark Five, The Swinging Blue Jeans and The Hollies to name but a few. On the administrative side it can be said that the high level executive changes within the Organisation made last year "to strengthen still further the company's progress and profitability" have been justified. During the year several new and important labels have been added to their already formidable list. In September the acquisition of the Tamla-Motown-Gordy r & b catalogue gave them Mary Wells who quickly registered with "My Guy". Contracts were also signed with Global, Imperial, Jazz-Press, Prestige and 20th Century Fox. Contracts were extended and renewed with Diamond, Laurie, United Artists and Verve. This year EMI also introduced a new series of language disks and resurrected the Regal-Zonophone label on which they issued the gospel singing JoyStrings and later the Hot Six Pops.

A major event of the Decca year has been the introduction in September last of the new Dynagroove sound evolved by RCA Victor. The first ten L.P. releases came in October of which four were classical and six pops.

(Continued on page 24)

EUROPE'S No. 1 PUBLISHERS OF WORLD HITS!

FRANCIS, DAY & HUNTER Ltd.

FELDMANS

ROBBINS MUSIC CORP. Ltd.

IN

LONDON

138-140 CHARING CROSS ROAD
LONDON W.C.2

AMSTERDAM

FRANCIS-DAY
MUZIEKUITGEVERS N.V.
AMSTEL 52

PARIS

PUBLICATIONS FRANCIS-DAY
SOCIETE ANONYME
S. AVENUE DE L'OPERA, 1 ER

MILAN

EDIZIONI MUSICALI
FRANCIS-DAY S.R.L.
PIAZZA DEL LIBERTY 2

SYDNEY

J. ALBERT & SON
PTY. LTD.
137-9, KING STREET.

FRANKFURT/MAIN

FRANCIS, DAY & HUNTER
G.M.B.H.
OEDERWEG 26

BRUSSELS

EDITIONS FRANCIS-DAY S.A.
25, PLACE SAINT-GERY.

ZURICH

FRANCIS-DAY PRODUKTION
BRUNNWIENSENSTRASSE 26.

MADRID

CANCIONES FRANCIS-DAY
CARMEN 20

NEW YORK

FRANCIS, DAY & HUNTER
INC.
745 FIFTH AVENUE.



THE FACTS SPEAK FOR THEMSELVES

Record Retailer and Music Industry News, November 7, 1963

THE BEST SELLERS

LP

- MEET THE SEARCHERS**
2 (2) The Searchers Pye

 - KENNY BALL'S GOLDEN HITS**
6 (6) Kenny Ball Pye GG

 - STEPTOE & SON**
7 (9) Harry H. Corbett & Wilfrid Brambell Pye GG

 - CHUCK BERRY ON STAGE**
8 (8) Chuck Berry Pye *

 - SINATRA'S SINATRA**
10 (7) Frank Sinatra Reprise
- Pye GG - GOLDEN GUINEA
Pye * - PYE INTERNATIONAL

- BO DIDDLEY**
13 (11) Bo Diddle Pye *

- TRINI LOPEZ AT P.J.'s**
14 (13) Trini Lopez Reprise

- CHUCK BERRY**
15 (17) Chuck Berry Pye *

- HITSVILLE! Vol. 2**
16 (-) Various Artistes Pye GG

- CONCERT SINATRA**
18 (18) Frank Sinatra Reprise

- BO DIDDLEY IS A GUNSLINGER**
20 (-) Bo Diddle Pye *

4 NO PARTICULAR PLACE TO GO
CHUCK BERRY

4 IF I HAD A HAMMER
TRINI LOPEZ

3 THAT'S WHAT LOVE WILL DO
JOE BROWN

11 FORGET HIM
BOBBY RYDELL

11

LP's IN THE TOP 20

6 SWINGING ON A STAR
BIG DEE IRWIN

10 MOCKIN' BIRD HILL
MIGIL 5

9 WALK ON BY
DIONNE WARWICK

12 IT'S ALMOST TOMORROW
MARK WYNTER

1 DON'T THROW YOUR LOVE AWAY
THE SEARCHERS

1 NEEDLES & PINS
THE SEARCHERS

1 SWEETS FOR MY SWEET
THE SEARCHERS

2 SUGAR & SPICE
THE SEARCHERS

PE DISTRIBUTION PAYS OFF!

Europes Most Modern Studios PYE Records Studios,
17, Gt. Cumberland Place,
London W.1.

Custom Pressing FacilitiesPYE Records Factory
Mitcham, Surrey.

PYE RECORDS (SALES) LTD., A.T.V. HOUSE, GT. CUMBERLAND PLACE, LONDON, W.1.



THANK YOU



ARGO

CHECKER

CHESS

DIMENSION

ELEKTRA

JOY

SCEPTER

SOMERSET

For Letting Us Handle Your Valuable Goods — Thanks Also
To All U.S. Companies For Helping  Records
In Your Territory

England—The Past Twelve Months

(Continued from page 21)

A further nine were issued in November. About this time an important move was made by Decca's Promotion Division from their inadequate quarters in Hanover Square to a magnificent new suite of offices in Marlborough Street. The new found accommodation was put to good use in January this year when Decca, with a demonstration of British hospitality at its best, welcomed more than 60 American distributors of the London label to Britain. In terms of anglo-American goodwill the five-day visit was an unqualified success, culminating in a banquet hosted by Decca Chairman, Sir Edward Lewis. Another notable reception hosted by Decca marked the sale of one million albums of RCA Victor's "South Pacific" soundtrack L.P. Composer Richard Rodgers flew in for the occasion and was presented with a commemorative plaque. Other awards went to Sir Edward Lewis and Louis Dreyfus, Chairman of Chappell & Co. publishers of "South Pacific". Further evidence of Decca's promotional progress came in May when the company invited 8 top American salesmen to Britain. The guests were nominated by London Records, America, for selling the most album during "March Is Mantovani Month". During the year Decca artistes have enjoyed increased sales and with them increased chart ratings. Native talent has forged ahead with established stars such as Billy Fury, Kathy Kirby, Heinz, Lulu, The Bachelors, The Applejacks, The Rolling Stones, Brian Poole and The Tremeloes and The Mojos.

Philips have had another good year with a turnover for the first six months of 1964 15 per cent up on 1963. British artistes have enjoyed considerable commercial success on both sides of the Atlantic. Established charter Frankie Vaughan had two major hits the biggest being his current version of the transatlantic smash "Hello Dolly". Dusty Springfield survived the group's voluntary break-up to emerge as a major solo artiste with a string of successes and a brilliant future. Philips has a sensational find in Millie, "My Boy Lollipop" making the charts in England, Norway, Sweden, Denmark, Finland, South Africa, Australia and, last but not least, the United States of America. During the year the company jumped on the group wagon with The Merseybeats, The Four Pennies and more recently The Pretty Things. A timely arrival on the British scene by Soeur Sourire (The Singing Nun) at the end of 1963 gave Philips one of the country's biggest seasonal sellers with "Dominique". About the same time, Barbra Streisand who, despite critical acclaim, had failed to score with "My Coloring Book" turned the tables with her Barbra Streisand Albums. Philips celebrated the New Year by taking over sole manufacturing and distributing rights of the Mercury label and to mark Shakespeare's quatercentenary launched a point-of-sales campaign for the Caedmon Shakespeare recordings. On Fontana Jazz singer Cleo Laine paid her tribute with "My Friend The Bard". Leslie Gould, General Manager of Philips believes that uncommercial as jazz is in this country it is very important that the great names of the day be recorded for posterity and, in this respect, Philips and Fontana are to be congratulated in building up one of the finest jazz catalogues in Britain today. Looking to the future Gould predicts even greater success for our national products. CBS releases by Philips included the soundtrack L.P. from the film "The Rise And Fall of the Roman Empire" and a Dave Brubeck "Time Changes" album and a single "Nomad" were issued coincidental with the jazzman's British tour earlier this year. Highlight of the CBS year in Europe was their 1964 convention staged at Torremolinos, Spain in May and attended by over 40 licencees and distributors.

Yet another important and progressive year for Pye Records during

which the company has increased both its interest and reputation in the world record market. Following their success with Reprise, Cameo-Parkway, Chess, Checker and Argo the company's Managing Director, Louis Benjamin, has made a series of transatlantic crossings resulting in several more major acquisitions. In October 1963 the catalogues of Dimension and Sceptre were added to the repertoire; the former with a roster of artistes including Little Eva, and Big Dee Irwin were issued on the Colpix label while Sceptre with Dionne Warwick and The Shirelles going out on Pye International. In January this year Pye completed a deal with Hickory Records giving the company its own label in this country, and Pye a strong country and folk music catalogue. The latest additions to Pye's family tree are Dot for release on its own label in September and Red Bird recently at the top of the American charts with "A Chapel Of Love". During the year Pye introduced the Top Six label offering six top hits for the price of one, and the celebrated Golden Guinea L.Ps took a classical turn with the Collector series of works by Janacek, Berlioz, Hayden and Walton. More and more artistes from Pye's overseas labels came to London to record in the company's studios including Bobby Rydell, Chubby Checker, Sammy Davis Jr. and Trini Lopez. Pye's British artistes made a great impact in the local singles, L.P. and E.P. charts and in one week claimed eleven out of the Top Twenty L.Ps. In America The Searchers entered the Top 100 in March since when they have taken up permanent residence. Pye also introduced several top line artistes to Britain for the first time with considerable chart success i.e. Bo Diddley, Dee Dee Sharp, Trini Lopez, Big Dee Irwin, Dionne Warwick and perhaps greatest of all Chuck Berry who, at one time, was simultaneously in the singles, E.P. and L.P. charts.

Oriole report that the annual turnover for the past twelve months exceeded anything it had achieved in previous year. Work was started and is progressing on the company's new factory scheduled for completion at the end of the year at a cost of over \$400,000. During the year a fleet of mobile vans was added to their independent sales force giving direct manufacturer-to-dealer service. Reg Warburton has been appointed senior a & r manager and the company is now expanding its department by contracting independent producers. Oriole, too, has cashed in on the Liverpool sound and enjoyed good sales especially with their albums "This Is Merseybeat Vols 1 & 2". The company's Realm label which, by nature as by name, embraces all kinds of music from jazz to classics is also a valuable outlet for operatic recordings from the Italian Cetra catalogue. Oriole also enjoyed considerable success in America via their Christine Quate release "Tell Me Mama".

Shortly after launching their new image just a year ago Ember Records achieved a chart entry with their biggest selling L.P. of all time, the controversial "Fool Britannia". Chad and Jeremy gave them another chart entry with their single "Yesterday's Gone" and are now proving an international hit in the United States, Australia and Scandinavia. Ember saw 1963 out with John Barry's L.P. "From Russia With Love" and kicked off 1964 with his original soundtrack L.P. "Zulu" now released in the States on United States. Under their agreement with Starday, Ember issued the first 12 L.Ps in a special country & western series and introduced continental artistes into their catalogue for the first time notably Maurice Chevalier and Charles Aznavour. Ember boss, Jeff Kruger, reports a marked increase in export trade with the Ember logo now available in 29 territories.

For Transatlantic Records it has been a year of remarkable expansion (Continued on page 25)

getting
bigger &
bigger

ember

BRITAIN'S LARGEST INDEPENDENT RECORD LABEL



write us today

EMBER RECORDS

Central House 12 Great Newport Street
London W.C.2

Phone: COVent Garden 2745-8

ORIOLE

ARTISTS OF
INTERNATIONAL
REPUTE

MAUREEN
EVANS

THE
SPOTNICKS

CHRISTINE
QUATE

POLLY
PERKINS

BUDDY
BRITTEN

MICKEY
FINN

THE
DOWLANDS

THE
CAREFREES

LENNIE
PETERS

JAN
BURNNETTE

TONY
SHEVETON

ORIOLE RECORDS LTD.
104 NEW BOND STREET,
LONDON, W.1. ENGLAND

Cables: TONOPHASE, LONDON

England—The Past Twelve Months

(Continued from page 24)

culminating in the acquisition of three new labels—Storyville, the Danish jazz and blues label which they will license and press in Great Britain; Xtra, a low-priced folk label produced jointly with Folkways of New York; and the MK label of Soviet classical material which Transatlantic will be launching in September. These acquisitions and the reported boom in their other lines, notably Folkways, make Transatlantic an independent with a tremendous catalogue both in range, quality and quantity. Nathan Joseph, the company's Director, claims to be selling 60 per cent of all folk L.Ps sold in Britain. During the past year Transatlantic has doubled its staff to cope with the rapid growth and has also formed an associate music publishing company, Heathside Music.

Nothing but a success report for Argo, specialists in the art of spoken word recordings. Under the guidance of Director Harley Usil the company's home sales are up by 32 per cent and export sales by 33 per cent, with the largest increase in Australia and New Zealand, where the import quota is unable to meet the demand and it has been necessary to press approximately 50 per cent of the catalogue locally. In America where the Argo product is now being imported for release on its own label via London Records, royalties for the six months ending 31st March were exactly double the same period last year. Understandably in Quatercentenary Year the best seller in the first batch of releases has been "Homage To Shakespeare". Argo's major achievement has been the completion (on time) of recording all the plays of Shakespeare—the culmination of seven years work resulting in 137 12" L.Ps plus stereo versions of 31 of the 37 plays. So far 350,000 L.Ps have been sold.

Still in the world of spoken word Leomark have now recorded 22 of the 30 12" L.Ps needed to complete their New Living Bible project which they expect to accomplish within the next six months. Four recordings comprising the Act of the Apostles have been added during the past twelve months in which period Leomark have also reduced their price from 36/- to 29/8d and successfully opened up the North American market where distribution is handled by World Records Inc. of Texas. For the future Leomark plan to enter the educational field where their special skill in spoken word recordings, developed over the years, may be further employed.

Delyse Records celebrate their tenth anniversary by announcing a 700 per cent increase in turnover since they added the facilities of EMI's factoring organisation to their distribution outlets in October 1963. Besides EMI the Delyse product enjoys nation wide distribution in this country via all the major factors and has strong representation in the United States, Canada and the Commonwealth. Further expansion in the world market is inevitable and in anticipation of this the company is undertaking an intensive programme of new recordings to add to their unique and specialised, yet varied and commercial, catalogue which it is hoped to double by the end of the year. Meantime, the best selling releases during the past twelve months have been "A Nation Sings" and the mono and stereo series of recordings by the Band of the Life Guards.

Polydor (DGG) subsidiary of the parent company in Hamburg, Germany, also celebrate their tenth anniversary this year and to mark the occasion are entering the production sphere for the first time. Polydor plan to build a roster of British artistes and material both for the home and overseas markets. During the past year the company has basked in a certain amount of reflected glory by releasing several early Beatles singles with marked success notably "My Bonnie" and "Ain't She Sweet". Melodisc Records, an independent with a strong bias towards off-beat recordings has, in the past year, struck gold with bluebeat which they

introduced to this country via "Madness" by Prince Buster—the first major hit to emerge on Melodisc Bluebeat label, to be followed by the same artiste's "Wash All Your Troubles Away". They have also notched up healthy sales with "Telephone" by Derrick Morgan and more recently "Ball and Chain" by Johnny and the Bluebeats. Despite their success with bluebeat Melodisc continue to benefit from their extensive folk music catalogue including the Leadbelly classics whilst English exponents of folk such as Steve Benbow and John Runger remain steady sellers.

Esquire Records continue to issue a quantity of jazz recordings by the world's top artistes but realising that today one cannot live by jazz alone. Managing Director, Carlo Kramer, leans mainly on his subsidiary Starlite label with its catalogue of gospel, strict tempo, country & western and r & b material.

Likewise Collector Records, whilst maintaining their previous catalogues of jazz, folk and flamenco, are expanding their interests, too, into the r & b and country fields. They also plan to build up a folk catalogue from countries such as Mexico, Honduras and Peru.

Ireland's own record company, aptly named Emerald, have just opened new studios in Belfast where again production is slanted at r & b, and folk, with releases already out by local groups, Them, and The Glen Folk Four. The company has also released the first L.Ps in a series of religious music from the American Skylite catalogue.

R & B Records founded in October 1963 by Mr. and Mrs. Isen established dealers of 15 years standing, specialise in pop, jazz and, as the name implies, r & b music. They recently acquired the Prima catalogue from which they released "A Thinking Man's Sax" by Louis Prima and Sam Butera. R & B recently added publishing to their activities with the formation of Reindeer Music managed by Ron Lockyer.

Another new indie, Solar Records, came into being during the year and plan to discover, sign and record British artistes and build a catalogue incorporating all the latest musical trends.

In the low-priced field Pickwick International celebrated their first year's business with a visit from the President, Cy Leslie. Fastest selling lines have proved to be the "Happy Time" 7" kiddie albums and the recently launched Allegro series of 12" L.Ps retailing at 10/-. Ranging from pops to classics the albums are available via regular dealers and rack jobbers.

Over to publishing where, once again, we find British material accounting for 50 per cent of the year's Best Selling Sheet Music. The impact of British recordings around the world has had its repercussions in London's Tin Pan Alley where the publishers of original British hits are much in demand. More and more publishers from overseas have made their way to London during the past year and many lucrative deals have been clinched. Closer liaison between British publishers and their continental counterparts in neighbouring countries have brought about an increasing number of 50/50 deals which are proving far more acceptable and practical than the advance deals of yesterday. This integration of ideas and togetherness is something which American publishers would do well to emulate in their dealings with Britain and the continent. In June this year the 23rd Congress of International Federation of Authors and Composers took place in London hosted by the Performing Right Society who also celebrated their Golden Jubilee. The meeting was attended by over 200 members representing 50 societies in 33 countries. There have been several comings and goings amongst publishing personnel—Jack Heath and Roy Lockyer exited from Good/Baton and Southern respectively. Heath to join the new Rosa

(Continued on page 34)

In only 4 years we are handling more labels, more records and more artists than any other British Independent.

Transatlantic Records Ltd.

Folkways, Storyville,
Transatlantic, Xtra, MK,
Conversaphone.

Production, promotion and
distribution.

72 Heath Street, Hampstead, London, N.W.3.



RYEMUSE SOUND STUDIOS

64, SOUTH MOLTON STREET,
MAYFAIR, LONDON. W.1.

GROSVENOR: 7173-4-5.

LINDON RECORDS LTD

A DIVISION OF TITO BURNS PRODUCTIONS LTD.

TOBY MUSIC LTD

A DIVISION OF TITO BURNS PRODUCTIONS LTD.

3 VERE STREET,

LONDON. W. I.

ENGLAND

Telephone: HYDE PARK: 8751. Cable: TITOBURNS, LONDON, W.1

IMPRESARIO

ARTHUR HOWES

PRESENTING

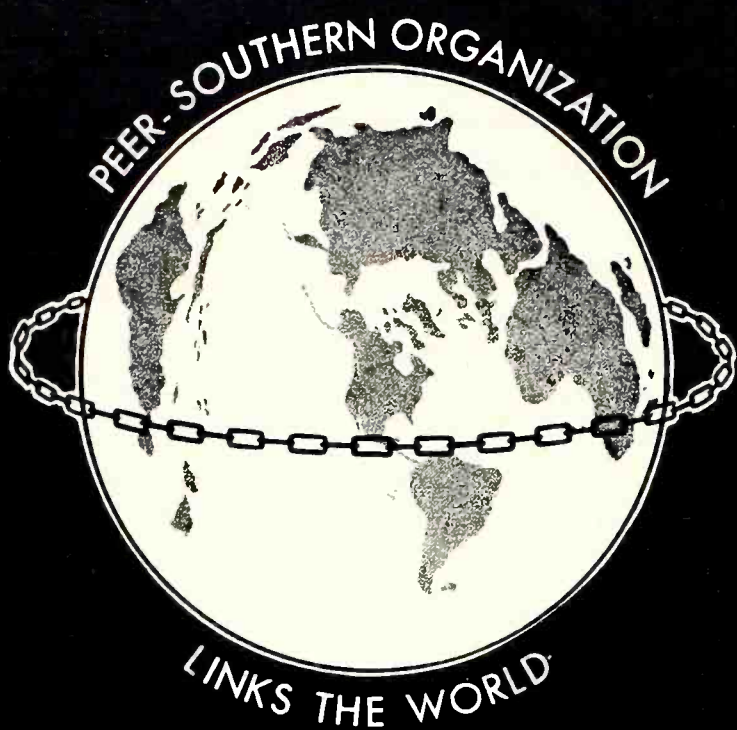
**THE WORLD'S TOP STARS
THROUGHOUT THE UNITED KINGDOM**

**ARTISTS — AGENTS — MANAGERS
ARE INVITED TO DIRECT THEIR ENQUIRIES
FOR BRITISH TOURS TO—**

Address:

34, GREEK STREET, SHAFTESBURY AVENUE, W.1, ENGLAND
Telephone: Regent 2148 Cables: Popshows, London

The Greatest **INTERNATIONAL** Publishing Business



IN EUROPE

LONDON: SOUTHERN MUSIC PUBLISHING CO. LTD. and associated companies
8, Denmark Street.

PARIS: S.E.M.I.
LES NOUVELLES EDITIONS
MERIDIAN
5 Rue Lincoln.

HAMBURG: PEER MUSIKVERLAG and associated companies
Klaerchenstrasse 11.
EDITION MARBOT
Bornstrasse 12.

MILAN: EDIZIONI SOUTHERN MUSIC and associated companies
Piazzetta Pattari 2.

BARCELONA: SOUTHERN MUSIC
ESPANOLA
Diputacion 337.

MADRID: MUSICA DEL SUR
Hortaleza 18.

STOCKHOLM: SOUTHERN MUSIC A.B.
Grev Turegatan 38.

AMSTERDAM: HOLLAND MUSIC
Singel 500.

BRUSSELS: SOUTHERN MUSIC (BELGIUM) S.A.
13 Rue de la Madeleine.

VIENNA: SOUTHERN MUSIC WIEN GmbH
Seilergasse 12.

ZURICH: SOUTHERN MUSIC A. G.
Heinrichstrasse 38.

and all over the world.

BRITISH RECORD MANUFACTURERS

ASSOCIATED RECORDINGS COMPANY
127, Kensal Road,
London, W. 10.
Tel: Ladbroke 6651
Managing Director: Marcel Rodd
Labels: Saga, Dandy, Language Records, Heritage, Fidelity, Eros, Opus, Society Lyrique, Presto, Silver Dollar

ARGO RECORD COMPANY
113, Fulham Road,
London, S.W. 3.
Tel: Knightsbridge 4256
Managing Director: H. J. Usill
Label: Argo

COLLECTOR RECORDS
39, Greenford Gardens,
Greenford, Middlesex
Tel: Waxlow 1545
Managing Director: Colin Pomeroy
Labels: Collector, Jazz-Collector

THE DECCA RECORD COMPANY LTD.
Decca House,
9, Albert Embankment,
London, S.E. 1.
Tel: Reliance 8111
Chairman: Sir Edward Lewis
Director & Commercial Manager: W. Townsley
Labels: Decca, RCA Victor, Brunswick, London, Warner Bros., Coral, Durium, Beltona, Telefunken, L'Oiseau-Lyre, London Globe, Ace of Clubs, Ace of Hearts, Victoria, RCA Camden.
Distributors of: Atlantic, Bigtop, Cadence, Carlton, Challenge, Coed, Del-Fi, Era, Kapp, King Group, Monument, Sun, Starday, Todd, American Decca Group, American London Group and others

DELTA RECORD COMPANY
697, Harrow Road,
London, N.W. 10.
Tel: Ladbroke 4626
Managing Director: W. H. Barrington-Coupe
Labels: Atlas, Delta, Fidelio, Beano.

DELYSE-ENVOY RECORDS LTD.
25, Marylebone Road,
London, W. 1.
Tel: Hunter 4266
Managing Director: Isabella Wallich
Labels: Delyse, Envoy.

DEUTSCHE GRAMMOPHON (GREAT BRITAIN) LTD.
12, Rathbone Place,
London, W. 1.
Tel: Langham 8156
Labels: Polydor, Helidor, Archive, Deutsche Grammophon, Regal-Zonophone, Encore, Stateside
Managing Director: W. Reimer

EMI RECORDS LTD.
E.M.I. House,
20, Manchester Square,
London, W. 1.
Tel: Hunter 4488
Cable: Emirecord, Wesde, London.
Managing Director: L. G. Wood
Deputy Managing Director: G. N. Bridge
Labels: H.M.V., Capitol, Columbia, Parlophone, Regal-Zonophone, Encore, Stateside
E.M.I. Records Ltd. represent: Am-Par (USA), Amy-Mala (USA), Ascot (USA), Buena Vista (USA), Canadian-American (USA), Capitol (USA), Diamond (USA), Disneyland (USA), Dolton (USA), Epic (USA), Festival (Australia), Forum (USA), Fraternity (USA), Imperial (USA), Impulse (USA), Laurie (USA), Legrand (USA), Liberty (USA), Metronome (Denmark), MGM (USA), Musicor (USA), Okeh (USA), Prestige (USA), Rendezvous (USA), Roost (USA), Roulette (USA), Sonet (Sweden), Storyville (Denmark), Swan (USA), Tamla-Motown (USA), Twentieth Century Fox (USA), United Artists (USA), Vee Jay (USA), Verve (USA).
International Representatives: All major territories principally through EMI subsidiary companies.

EMBER RECORDS
12, Great Newport Street,
London, W.C. 2.
Tel: Covent Garden 2745
Managing Director: Jeffrey Kruger
Labels: Ember
Distributors of: King, Starday, Rondo, Transglobal, Flip, Everest, Kent

EMERALD RECORDS LTD.
67/69, Ann Street,
Belfast 1,
Northern Ireland.
Tel: 31616
President: Mervyn A. Solomon
Label: Emerald

ESQUIRE RECORDS LTD.
76, Bedford Court Mansions,
Bedford Avenue,
London, W.C. 1.
Tel: Museum 1810
Managing Director: Carlo Kramer
Labels: Esquire, Starlite

EVEREST PLASTICS LTD.
39, Hanway Street,
London, W. 1.
Tel: Museum 3025/6
Managing Director: Monty Lewis
Labels: Rainbow, Instant Learning.

JUPITER RECORDS LTD.
140, Kensington Church Street,
London, W. 8.
Tel: Bayswater 9145
Artistic Director: Clinton Baddeley
Label: Jupiter.

ISLAND RECORDS LTD.
108, Cambridge Road,
London, N.W. 6.
Tel: Kilburn 1922
Managing Director: Christopher Blackwell
Labels: Island, Surprise, Jump-Up, Black Swan.
Distributors of: Sue

LEOMARK LTD.
Goodenough House,
33, Old Broad Street,
London, E.C. 2.
Tel: London Wall 1818
Secretary: D. Thackray
Label: Leomark

MELODISC RECORDS LTD.
12, Earham Street,
London, W.C. 2.
Tel: Covent Garden 2848
Managing Director: Emil Shalit
Labels: Melodisc, Blue-Beat, Kalypso, Dica Simca, Chek, Coribou

ORIOLE RECORDS LTD.
104, New Bond Street,
London, W. 1.
Tel: Grosvenor 5301
Managing Director: Morris Levy
Labels: Oriole, Oriole-Eurodisc, Embassy Time-Oriole, Realm.
Distributors of: Time, Savoy, Ariola, Cetra.

PICKWICK (INTERNATIONAL) GREAT BRITAIN LTD.
39, Hanway Street,
London, W. 1.
Tel: Museum 3025/6
Managing Director: Monty Lewis
Labels: Pickwick, Happy Time, Allegro.

PHILIPS RECORDS LTD.
Stanhope House,
Stanhope Place,
London, W. 1.
Tel: Ambassador 7788
General Manager: Leslie Gould
Labels: Philips, Fontana, CBS, Riverside, Audio Fidelity, Caedmon.
Distributors of: Vanguard.

PYE GROUP RECORDS (SALES) LTD.
ATV House,
Great Cumberland Place,
London, W. 1.
Tel: Ambassador 5502
Managing Director: Louis Benjamin
Labels: Pye, Pye International, Pye Jazz Piccadilly, Reprise, Cameo-Parkway, Colpix Golden Guinea, Hickory, Dot.
Distributors of: Aristocrat, Chancellor, Elektra, Joy, Miller International, Scepter Wand.

R & B DISCS LTD.
282B, Stamford Hill,
London, N. 16.
Tel: Stamford Hill 2988
Directors: Mr. and Mrs. Isen
Labels: R & B, Port-O-Jan.
Distributors of: King, Prima, Delta (Holland), Sonet (Sweden), Tremore.

QUALITON RECORDS LTD.
Pontardawe,
Glamorgan, Wales.
Tel: Pontardawe 3179/2194
Label: Qualiton

SOLAR RECORDS
102, Geary Road,
London, N.W. 10.
Tel: Gladstone 6236
Managing Director: Jeff Smith
Labels: Solar, Solar-Scroll

TOPIC RECORD CO. LTD.
27, Nassington Road,
London, N.W. 3.
Tel: Hampstead 9983
Managing Director: G. Sharpe
Label: Topic

TRANSATLANTIC RECORDS LTD.
72, Heath Street,
London, N.W. 3.
Tel: Hampstead 6669/8858
Managing Director: Nathan Joseph
Labels: Transatlantic, Xtra.
Distributors of: Folkways, Conversaphone, M.K. (USSR), Storyville.

VOGUE RECORDS LTD.
113/115, Fulham Road,
London, S.W. 3.
Tel: Knightsbridge 4256
General Manager: E. Mills
Labels: Vocalion, Contemporary, Emerald, Good Time Jazz.

VOX PRODUCTION (G.B.) LTD.
231, Oxford Street,
London, W. 1.
Tel: Gerrard 7482
Managing Director: P. Fejer
Label: Vox

WAVERLEY RECORDS
6/8, Bread Street,
Edinburgh 3,
Scotland
Tel: Fountainbridge 8389
Managing Director: T. B. Laing
Label: Waverley

BRITISH GRAMOPHONE RECORD DISTRIBUTORS

THE CITY LTD.
103/119, Waterloo Road,
London, S. E. 1.

DEUTSCHE GRAMMOPHON (G. B.) LTD.
12, Rathbone Place,
London, W. 1.

E. M. I. RECORDS LTD.
11/15, William Road,
London, N. W. 1.
Branches throughout the country.

HINDLEY (WHOLESALE) LTD.
Maypole Yard,
Nottingham.

KEITH PROWSE & CO. LTD.
6, Woodstock Street,
London, W. 1.

LUGTON & CO. LTD.
209/212, Tottenham Court Road,
London, W. 1.

PHILIPS RECORDS LTD.
Beddington Farm Road,
Purley Way, Croydon, Surrey.
Branches at: Manchester, Glasgow,
and Birmingham.

PYF RECORDS (SALES) LTD.
132, Western Road,
Mitcham,
Surrey.
Branches at: Manchester, Birmingham,
Glasgow, Leeds and Dublin.

SELECTA GRAMOPHONES LTD.
50, Southwark Bridge Road,
London, S. E. 1.

SELECTA (MIDLANDS) LTD.
Leicester.

SELECTA (MANCHESTER LTD.)
Failsworth,
Manchester.

SELECTA (NORTHERN) LTD.
Newcastle-upon-Tyne.

SOLOMON & PERES
67/69, Ann Street,
Belfast 1,
Ireland.

H. R. TAYLOR (BIRMINGHAM) LTD.
34, Pershore Street,
Birmingham 5.
Branch at Liverpool.

VOGUE RECORDS LTD.
113/115, Fulham Road,
London, S. W. 4.

E. A. WOOD LTD.
7, Freeman Street,
Birmingham 5.

PHILIP WOOLFSON & CO. LTD.
633, Cadogan Street,
Glasgow C. 2,
Scotland.

BRITISH LABEL & SLEEVE MANUFACTURERS

F. R. BRITTON & CO. LTD.
704, Old Kent Road,
London, S. E. 15.

COCKAYNE & CO. LTD.
268, Waterloo Road,
London, S. W. 1.

GARROD & LOFTHOUSE LTD.
6, Langley Street,
London, W. C. 2.

GRAPHIS PRESS LTD.
1/3, Highbury Station Road,
London, N. 1.

GRIFFIA LTD.
113, Stafford Road,
Croydon, Surrey.

E. HANNIBAL & CO. LTD.
Pinfold Road,
Thurmaston,
Leicester.

HARRISON & SONS LTD.
Printing House Lane,
Hayes, Middlesex.

HAYCOCK PRESS LTD.
Neate Street,
London, S. E. 5.

HOWARD PRINTERS (SLOUGH) LTD.
51, Chandos Street,
Slough, Bucks.

JUPITER PRESS
289, London Road,
Croydon, Surrey.

F. G. KELSEY & CO.
7, Old Nichol Street,
London, E. 2.

MCCORQUODALE & CO. LTD.
15 King Street,
London, E. C. 2.

PRIMROSE PRESS LTD.
46, Chalcot Road,
London, N. W. 1.

CHAS. H. STARLING & CO. LTD.
St. Brelands Works,
Printing House Lane,
Hayes, Middlesex.

ROBERT STACE & CO. LTD.
Industrial Estate,
Tunbridge Wells,
Kent.

ST. JAMES PRESS
Fircroft Way,
Edenbridge,
Kent.

WEST BROTHERS PRINTERS LTD.
186/190, Streatham Road,
Mitcham, Surrey.

WILLIAM CHAPPELL PRESS
11, Lucas Road,
Stratford, London, E. 15.

BRITISH INDEPENDENT RECORD PRODUCERS

BATON PRODUCTIONS
39/41, New Bond Street,
London, W. 1.
Tel: Hyde Park 1251

J. B. INDEPENDENT PRODUCTIONS LTD.
19, Gt. Newport Street,
London, W. C. 2.
Tel: Temple Bar 4718

LONDON RECORDS LTD.
3, Vere Street,
London, W. 1.
Managing Director: Tito Burns.
Tel: Hyde Park 8751

RECORD SUPERVISION LTD.
Lansdowne House,
Lansdowne Road,
London, W. 11.
Managing Director: Denis Preston.
Tel: Park 0041

RITZ RECORDS
Flat 6,
Albert Gate Court,
124, Knightsbridge,
London, S. W. 1.
Managing Director: Bunny Lewis.
Tel: Knightsbridge 8801

R. G. M. SOUND LTD.
804, Holloway Road,
London, N. 7.
Managing Directors: Joe Meek and
Major A. W. Banks.
Tel: North 4074

STANLEY SCHOFIELD PRODUCTIONS LTD.
3/3, Old Bond Street,
London, W. 1.
Director: Stanley Schofield
Tel: Mayfair 4642

ROBERT STIGWOOD ASSOCIATES LTD.
134/238, Edgware Road,
London, W. 2.
Managing Director: Robert Stigwood
Tel: Paddington 7485

RYEMUSE SOUND STUDIOS
14, South Molton Street,
Mayfair, London, W. 1.
Tel: Grosvenor 7173/4/5.

STRAND RECORDS
11, Kingsway,
London, W. C. 2.
Tel: Temple Bar 3611

BRITISH PRESSING PLANTS

ALLIED RECORDS LTD.
127, Kensal Road,
London, W. 10.

BRITISH HOMOPHONE CO. LTD.
Excelsior Works, Rollins Street,
London, E. E. 15.

THE DECCA RECORD COMPANY LTD.
Burlington Road,
New Malden, Surrey.

E. M. I. LTD.
Blyth Road,
Hayes, Middlesex.

ORIOLE RECORDS LTD.
Aston Clinton,
Buckinghamshire.

PHILIPS RECORDS LTD.
Record Works,
Walthamstow Avenue,
London, E. 4.

THAMES VALLEY MOULDERS.
Woolpact Lane,
Braintree,
Essex.

TRANSCRIPTION MANUFACTURING & RECORDING CO. LTD.
James Estate,
Western Road,
Mitcham, Surrey.

DO YOU NEED EXTRA COPIES?

Subscribers \$1.00

Non
Subscribers \$5.00

YOUR CONTACT

For
European Representation
Is

KEITH PROWSE MUSIC
PUBLISHING CO. LTD.



THE PETER MAURICE
MUSIC COMPANY LTD.

21 DENMARK STREET, LONDON, W.C. 2

Telegrams: MAURITUNES, WESTCENT, LONDON
Cables: MAURITUNES, LONDON, WC2
Telephones: TEMPLE BAR, 3856 (7 LINES)

USA

PETER MAURICE MUSIC INC. AL GALICO MUSIC CORP.
101 West 55th Street, New York 19, N.Y.
OFFICES:— FRANCE — SPAIN — BELGIUM — GERMANY

THE CAMPBELL CONNELLY

WORLD-WIDE GROUP OF COMPANIES

NEW YORK
565 FIFTH AVENUE
NEW YORK, N.Y.

LONDON
ROY BERRY
10 DENMARK STREET
LONDON WC 2.

CALIFORNIA
c/o MIKE GOULD
11855 LAURELWOOD DR.
STUDIO CITY

Branches in:

PARIS • HAMBURG • BERLIN
COPENHAGEN • AMSTERDAM • BUENOS AIRES
MILAN • BARCELONA • BRAZIL • SYDNEY

INTERNATIONAL REPRESENTATION

THROUGH

THE BURLINGTON-PALACE MUSIC GROUP

BRITISH ISLES

BURLINGTON MUSIC CO. LTD.
9 Albert Embankment,
London, SE 1.

PALACE MUSIC CO. LTD.
539 West 25th Street,
London, SE 1.

U.S.A.

BURLINGTON MUSIC CORPORATION
539 West 25th Street
New York 1, N.Y.

FELSTED MUSIC CORPORATION
539 West 25th Street
New York 1, N.Y.

CANADA

BURLINGTON MUSIC OF CANADA,
190 Graveline Road,
St. Laurent, P.Q.

FELSTED MUSIC OF CANADA, LTD.
190 Graveline Road,
St. Laurent, P.Q.

AUSTRALASIA

PALACE MUSIC (PTY) LIMITED
299-301, Castlereagh Street,
Sydney, N.S.W.

SOUTH AFRICA

BURLINGTON MUSIC (AFRICA)
a division of:
MUSIC PUBLISHING CO. OF AFRICA
(PTY) LIMITED

BENELUX COUNTRIES

N.V. PALACE MUSIC HOLLAND
Vondelstraat 90,
Amsterdam-W

161, President Street,
Johannesburg.

SCANDINAVIA

PALACE MUSIC (SWEDEN) A.B.
Brahegatan 24,
Stockholm O.

GERMANY & AUSTRIA

BURLINGTON MUSIKVERLAG GmbH.
Hoehenweg 22,
8211 Rimsting (Chiemsee),
Bavaria, Germany.

ITALY

EDIZIONI MUSICALI PALACE Srl.
Piazzetta Pattari 2,
Milano.

FRANCE & FRENCH UNION

EDITIONS MUSICALES PALACE Sarl.
14, Avenue Hoche,
Paris VIII.

The
ARDMORE
and
BEECHWOOD
Group —
THE
MOST ACTIVE
INTERNATIONAL
PUBLISHERS
IN THE WORLD

In The
TOP TEN
This Year

"BITS AND PIECES"

"LOVE ME DO"

"CAN'T YOU SEE THAT SHE'S MINE"

"P.S. I LOVE YOU"

ARGENTINE
Editions Odeon

AUSTRALIA
Castle Music Pty. Ltd.

BENELUX
S.A. Ardmore & Beechwood

CHILE
Ediciones IEMO S.A.

DENMARK
Musikforlaget Imudico AS.

ENGLAND
Ardmore & Beechwood Ltd.
and Associated Companies.

FRANCE
Les Editions Pathe-Marconi

GERMANY
Edition Accord

ITALY
La Voce del Padrone

JAPAN
Toshiba Music Pub. Ltd.

SOUTH AFRICA
Ardmore & Beechwood

SPAIN
Ediciones Odeon

SWEDEN
Edition Odeon

30-34, LANGHAM STREET
LONDON, W.1. ENGLAND.
Cables: BEECHMORE, LONDON.

BEST SELLING SINGLES FROM E.M.I.

JUNE 1963 to JUNE 1964

Anyone Who Had A Heart
Bad To Me
Bits And Pieces
Can't Buy Me Love
Confessin'
Don't Talk To Him
Glad All Over
Hippy Hippy Shake
I Want To Hold Your Hand
I'm The One
I (Who Have Nothing)
It's All In The Game
Just One Look
Little Children

She Loves You
Twenty Four Hours From Tulsa
The House Of The Rising Sun
World Without Love
You Were Made For Me
You're My World
You'll Never Walk Alone

Cilla Black
Billy J. Kramer
Dave Clark Five
The Beatles
Frank Ifield
Cliff Richard
Dave Clark Five
Swinging Blue Jeans
The Beatles
Gerry & The Pacemakers
Shirley Bassey
Cliff Richard
The Hollies
Billy J. Kramer
With The Dakotas
The Beatles
Gene Pitney
The Animals
Peter & Gordon
Freddie & The Dreamers
Cilla Black
Gerry & The Pacemakers

Parlophone
Parlophone
Columbia
Parlophone
Columbia
Columbia
H.M.V.
Parlophone
Columbia
Columbia
Columbia
Parlophone
Parlophone

Parlophone
United Artists
Columbia
Columbia
Columbia
Parlophone
Columbia

BEST SELLING L.P.s FROM E.M.I.

JUNE 1963 to JUNE 1964

Another Black & White Minstrel Show
At The Drop Of Another Hat

A Session With The Dave Clark Five
Born Free
Cliff's Hit Album
Dance With The Shadows
Freddie And The Dreamers
How Do You Like It
I'll Remember You
Listen

Please, Please Me
Summer Holiday
Stay With The Hollies
The Shadows Greatest Hits
The Black And White Minstrel Show
The Black And White Minstrel Show
On Stage
When In Spain
With The Beatles

George Mitchell Minstrels
Michael Flanders &
Donald Swann
Dave Clark Five
Frank Ifield
Cliff Richard
The Shadows
Freddie & The Dreamers
Gerry & The Pacemakers
Frank Ifield
Billy J. Kramer
With The Dakotas
The Beatles
Cliff Richard
The Hollies
The Shadows
George Mitchell Minstrels
George Mitchell Minstrels

H.M.V.
Parlophone

Columbia
Columbia
Columbia
Columbia
Columbia
Columbia

Parlophone
Parlophone
Columbia
Parlophone
Columbia
H.M.V.
H.M.V.
Columbia
Parlophone

BEST SELLING E.P.s FROM E.M.I.

JUNE 1963 to JUNE 1964

All My Loving
Cliff's Lucky Lips
Confessin'
Do You Love Me
Frank Ifield Hits
From The Black & White Minstrel Show
Foot Tapping With The Shadows
From The Black & White Minstrel Show
No. 2
How Do You Do It?
Hits From Summer Holiday
If You Gotta Make A Fool Of Somebody
Just One More Chance
Los Shadows
More Of Frank Ifield Hits
Twist And Shout
The Beatles' Hits
The Beatles No. 1
The Billy J. Kramer Hits

Love Songs
You'll Never Walk Alone

The Beatles
Cliff Richard
Frank Ifield
Dave Clark Five
Frank Ifield
George Mitchell Minstrels
The Shadows
George Mitchell Minstrels

Gerry & The Pacemakers
Cliff Richard
Freddie & The Dreamers
Frank Ifield
The Shadows
Frank Ifield
The Beatles
The Beatles
The Beatles
Billy J. Kramer
With The Dakotas
Cliff Richard
Gerry & The Pacemakers

Parlophone
Columbia
Columbia
Columbia
Columbia
H.M.V.
Columbia
H.M.V.

Columbia
Columbia
Columbia
Columbia
Columbia
Parlophone
Parlophone
Parlophone

Columbia
Columbia

BEST SELLING SINGLES FROM PHILIPS

JUNE 1963 to JUNE 1964

All I Want For Christmas Is A Beagle
Boys Cry
Dominique
Don't Turn Around
Hey Mama
If I Ruled The World
I Only Want To Be With You
I Think Of You
I Want To Stay Here

Juliet
My Boy Lollipop
Move Over Darling
Stay Awhile
The Good Life

Dora Bryan
Eden Kane
The Singing Nun
The Merseybeats
Frankie Vaughan
Harry Secombe
Dusty Springfield
The Merseybeats
Eydie Gorme &
Steve Lawrence
The Four Pennies
Millie
Doris Day
Dusty Springfield
Tony Bennett

Fontana
Fontana
Philips
Fontana
Philips
Philips
Philips
Fontana
CBS

Philips
Fontana
CBS
Philips
CBS

BEST SELLING L.P.s FROM PHILIPS

JUNE 1963 to JUNE 1964

A Girl Called Dusty
Barbra Streisand Album
Can't Get Used To Losing You
Dave Brubeck At Carnegie Hall
Freeheelin'
I Wanna Be Around
Jazz Sebastian Bach
Joan Baez
My Fair Lady
Pickwick
One World Concert
Porgy & Bess
Pete Seeger
The Singing Nun
West Side Story

Dusty Springfield
Barbra Streisand
Andy Williams
Dave Brubeck
Bob Dylan
Tony Bennett
Les Swingle Singers
Joan Baez
Broadway Cast
London Cast
Erroll Garner
Soundtrack
Pete Seeger
The Singing Nun
Soundtrack

Philips
CBS
CBS
CBS
CBS
CBS
Philips
Fontana
CBS
Philips
Philips
CBS
CBS
Philips
CBS

BEST SELLING E.P.s FROM PHILIPS

JUNE 1963 to JUNE 1964

Dusty Springfield
Hit Sounds
Jazz Sebastian Bach
I Think Of You
My Boy Lollipop
Take Five
The Merseybeats On Stage
West Side Story

Dusty Springfield
The Springfields
Les Swingle Singers
The Merseybeats
Millie
Dave Brubeck
The Merseybeats
Broadway Cast

Philips
Philips
Philips
Fontana
Fontana
Fontana
CBS
CBS



RECORDS OF SUPREME QUALITY

Incorporating
'E' COLLECTION • ARCHIVE
HELIODOR • POLYDOR
Deutsche Grammophon (Gt. Britain)
Ltd.
12/13, Rathbone Place, Oxford Street,
London, W. 1.

AMBASSADOR MUSIC LIMITED

23-24, Greek Street,
London W.1.
Telephone: Gerrard 4110

Representing:
Gil Music Corp.
George Pincus & Sons
Music Corp.
In Music Corp.
Davon Music Corp.

NEW YORK OFFICE:
GIL PINCUS MUSIC CORP.
1650 BROADWAY, N.Y. 19.

SEE AD: Opposite Index SECTION ONE

MELODISC RECORDS LTD

Specialists in:—

RHYTHM & BLUES
COUNTRY & WESTERN
FOLK MUSIC AND
JAZZ!

Would like to hear from
American Manufacturers
seeking outlets in the U.K.

12 EARLHAM STREET
LONDON, WC2 ENGLAND

SUBSCRIPTION!

Airmail \$45.00
First Class \$30.00

BEST SELLING SINGLES FROM DECCA

JUNE 1963 to JUNE 1964

As Usual Be My Baby Candy Man	Brenda Lee The Ronettes Brian Poole & The Tremeloes The Bachelors Billy Fury Brian Poole & The Tremeloes The Mojos Billy Fury The Bachelors The Rolling Stones Roy Orbison Jim Reeves Elvis Presley Los Indios Tabajaras The Rolling Stones Brian Poole & The Tremeloes Lulu & The Luvvers Kathy Kirby The Applejacks Brian Poole & The Tremeloes	Brunswick London Decca Decca Decca Decca R.C.A. R.C.A. R.C.A. Decca Decca Decca Decca Decca Decca Decca Decca Decca Decca Decca
-------------------------------------	--	--

BEST SELLING L.P.s FROM DECCA

JUNE 1963 to JUNE 1964

The Bachelors Plus 16 Great Songs Big Hits Of 1962 Elvis' Golden Records Vol: 3 Fun In Acapulco Favourite Ballads And Songs Good 'N' Country In Dreams In The Wind Kissin' Cousins Let Me Sing Ready, Steady Go (TV Package Show) 16 Hits From Stars & Garters Latin Rendezvous Showcase Twist And Shout The International Jim Reeves War Requiem We Want Billy	The Bachelors Brian Poole & The Tremeloes Elvis Presley Elvis Presley Kenneth McKellar Jim Reeves Roy Orbison Peter, Paul & Mary Elvis Presley Brenda Lee Various Artists Kathy Kirby Mantovani Buddy Holly Brian Poole & The Tremeloes Jim Reeves Benjamin Britten Billy Fury	Decca Decca R.C.A. R.C.A. Decca R.C.A. Victor London Warner Bros. R.C.A. Victor Brunswick Decca Decca Coral Decca R.C.A. Victor Decca Decca
--	---	---

BEST SELLING E.P.s FROM DECCA

JUNE 1963 to JUNE 1964

From The Heart Live It Up Love In Las Vegas Peter, Paul & Mary Moving The Pink Panther The Bachelors Vol 1 The Bachelors Vol 2 The Rolling Stones Welcome To My World	Jim Reeves Heinz Elvis Presley Peter, Paul & Mary Peter, Paul & Mary Henry Mancini The Bachelors The Bachelors The Rolling Stones Jim Reeves	R.C.A. Decca R.C.A. Warner Bros. Warner Bros. R.C.A. Decca Decca Decca R.C.A.
--	---	--

BEST SELLING SINGLES FROM PYE

JUNE 1963 to JUNE 1964

Don't Throw Your Love Away Forget Him Harvest Of Love Hi Heel Sneakers If I Had A Hammer It's Almost Tomorrow Louie, Louie Memphis Tennessee Mocking Bird Hill No Particular Place To Go Only You Sweets For My Sweet Sugar And Spice Swinging On A Star Step toe & Son At The Palace Needles And Pins Nadine Top Six No: 1 Walk On By	The Searchers Bobby Rydell Benny Hill Tommy Tucker Trini Lopez Mark Wynter The Kingsmen Chuck Berry The Migil 5 Chuck Berry Mark Wynter The Searchers The Searchers Big Dee Irwin Wilfred Brambell & Harry H. Corbett The Searchers Chuck Berry Various Artists Dionne Warwick	Pye Cameo-Parkway Pye Pye International Reprise Pye Pye International Pye International Pye Pye International Pye Pye Pye Colpix Pye Pye Pye International Top Six Pye International
--	---	--

BEST SELLING L.P.'s FROM PYE

JUNE 1963 to JUNE 1964

Chuck Berry On Stage Hitsville It's The Searchers Meet The Searchers Presenting Dionne Warwick Sugar And Spice Step toe & Son Sinatra's Sinatra Trini Lopez At P.J.'s The Blues Volume 1	Chuck Berry Various Artists The Searchers The Searchers Dionne Warwick The Searchers Step toe & Son Frank Sinatra Trini Lopez Various Artists	Pye International Pye (Golden Guinea) Pye Pye Pye Pye International Pye Pye (Golden Guinea) Reprise Reprise Pye International
---	--	---

BEST SELLING E.P.'s FROM PYE

JUNE 1963 to JUNE 1964

Ain't Gonna Kiss Ya Best Of Chuck Berry Chuck And Bo Vol: 1 Chuck And Bo Vol: 2 Chuck Berry Facts Of Life From Step toe & Son Hungry For Love Lawrence Of Arabia Trini Lopez At P.J.'s Sweets For My Sweet	The Searchers Chuck Berry Chuck Berry & Bo Diddley Chuck Berry & Bo Diddley Chuck Berry Wilfred Brambell & Harry H. Corbett The Searchers Soundtrack Trini Lopez The Searchers	Pye Pye International Pye International Pye International Pye International Pye International Pye Pye Colpix Reprise Pye
---	--	--

The
SYDNEY BRON
Group of companies in
LONDON

Sydney Bron Music Co. Ltd.
Yale Music Corporation Ltd.
Hit Songs Ltd.
B.V.F. Anglo-Continental Music
Co. Ltd.
Carrie Music Ltd.
Debmar Publishing Co. Ltd.
A. Schroeder Music Publishing
Co. Ltd.
133A CHARING CROSS ROAD
LONDON. W.1. ENGLAND

Congratulations

from

CYRIL SHANE

and

THE STAFF

SHAPIRO BERNSTEIN
and Company Ltd.

WARWICK HOUSE
38, SOHO SQUARE
LONDON W.1. ENGLAND

CONGRATULATIONS

TO

Cash Box

FROM

MILLS MUSIC LTD.
LONDON

20, DENMARK ST. LONDON. WC2

JOE RONCORONI

and

KEN JONES

of

MARQUIS MUSIC LTD
MISTLETOE MELODIES
LTD

Send greetings to their
Publishing friends
throughout the world.

37, SOHO SQUARE
LONDON. W.1. ENGLAND

Tel: GERRARD, 9405/6. Cables: MARQUIMUS

Congratulations

FROM US TO YOU

**CHAPPELL &
CO. LTD.**

Acuff-Rose Pub. Ltd.
Avenue Music Pub. Co. Ltd.
Belafonte Music Ltd.
Ben Selvin Music Ltd.
Bradbury Wood Ltd.
Bregman, Vocco & Conn. Ltd.
Britannia Music Co. Ltd.
Clarence Music Ltd.
Commair Chappell Ltd.
Compass Music Ltd.
Delfont Music Ltd.
Edwin H. Morris & Co. Ltd.
E.F.D.S. Publications Ltd.
Erle Music Ltd.
Famous Chappell Ltd.
Frank Music Co. Ltd.
Galahad Music Ltd.
Irving Berlin Ltd.
Jewel Music Pub. Co. Ltd.
Larry Adler Music Ltd.
Le Vien Music Ltd.
Maddox Music Co. Ltd.
Michele Music Ltd.
Minstrel Music Ltd.
New World Pub. Ltd.
Paxwin Music Ltd.
P.K. Music Ltd.
Planetary-Nom, London Ltd.
Sheldon Music Ltd.
Springfield Music
Sterling Music Pub. Co. Ltd.
Travis Music Ltd.
Valando Music Co. Ltd.
Victoria Music Pub. Co. Ltd.
Walt Disney Music Co. Ltd.
Walton Music Ltd.
Williamson Music Ltd.

at

50, New Bond Street
London W1, England

Chappell S.A.
4, rue d'Argenson,
PARIS VIIIe, France.

Chappell & Co., G.m.b.H.
Sendlinger-Tor-Platz 10,
8 MUNCHEN 2.
Germany.

Chappell & Co.,
Holland N.V.
Weteringschans 35,
AMSTERDAM,
Holland.

Edizioni Chappell S.p.a.
Galleria del Corso, 4
MILAN,
Italy.

Chappell & Co., Ltd.
14 Birch Avenue,
TORONTO 7,
Ontario,
Canada.

Chappell & Co., Ltd.
68-70 Clarence Street,
SYDNEY, N.S.W.
Australia.

ENGLAND - Music Publishers

ABERBACH (LONDON) LTD.
 (Belinda (London) Ltd.)
 (Benday Music Ltd.)
 (Coronet Music Ltd.)
 (Design Music Ltd.)
 (Fabienne Music Ltd.)
 (Hill & Range Songs (London) Ltd.)
 (Jack Good Mus. Pub. Co. Ltd.)
 (Joaneline Music Ltd.)
 (June Music Ltd.)
 (Kalith Music Ltd.)
 (Kenmoss Music Ltd.)
 (Kenny Lynch Music Ltd.)
 (Kieron Music Ltd.)
 (Knox Music Ltd.)
 (Lark Music Ltd.)
 (Linvoy Music Ltd.)
 (Manor Music Co. Ltd.)
 (Marlyn Music Ltd.)
 (Page Music Ltd.)
 (Peterman & Co. Ltd.)
 (Progressive Music Ltd.)
 (Roosevelt Music Ltd.)
 (Semprini Music Ltd.)
 (Starfire Music Ltd.)
 (S.P.R. Music Ltd.)
 (Shadows Music Ltd.)
 (Seventeen Savile Row Ltd.)
 (T.M. Music Ltd.)
 (Vicki Music Ltd.)
 (Vincent Shepherd Enterprises Ltd.)
 (West One Music Ltd.)
 17, Savile Row,
 London, W. 1.
 Tel: Regent 3251

AMBASSADOR MUSIC
 (Gil-Pincus Music)
 (George Pincus & Sons Music)
 (In Music)
 (Davin Music)
 23/24, Greek Street,
 London, W. 1.
 Tel: Gerrard 4110

APEX MUSIC COMPANY
 33, D'Arblay Street,
 London, W. 1.
 Tel: Gerrard 2111

APOLLO MUSIC LTD.
 (Trelion Music Ltd.)
 (Solihull Music Ltd.)
 164, Shaftesbury Avenue,
 London, W. C. 2.
 Tel: Temple Bar 0022

ARCADIA MUSIC PUBLISHING CO. LTD.
 (Swan & Co. Ltd.)
 (Polyphone Music Co. Ltd.)
 10, Sherlock Mews,
 London, W. 1.
 Tel: Welbeck 5469

ARDMORE & BEECHWOOD LTD.
 (Black Swan Music) (Hugreen Music Ltd.)
 (Hunter Music Ltd.) (Harvard Music Ltd.)
 (Mutual Music Ltd.) (Newport Music Ltd.)
 (Pepe Music Ltd.) (Mulberry Music Ltd.)
 (Westside Music Ltd.) (Coppa Music Ltd.)
 30/34, Langham Street, (Genevieve Music Ltd.)
 London, W. 1.
 Tel: Museum 6766

ASCHERBERG, HOPWOOD & CREWE, LTD.
 (Cary & Co. Ltd.)
 (Bayley & Ferguson Ltd.)
 16, Mortimer Street,
 London, W. 1.
 Tel: Museum 3562

ASHDOWN LTD. EDWIN
 19, Hanover Square,
 London, W. 1.
 Tel: Mayfair 8619

BATON MUSIC LTD.
 (Good Music)
 39/41, New Bond Street,
 London, W. 1.
 Tel: Hyde Park 1251

BENSON LTD. FRED
 33, Crawford Street,
 London, W. 1.
 Tel: Paddington 6752

**ROOSEY & HAWKES MUSIC PUBLISH-
 ERS LTD.**
 (Anglo-Soviet Music)
 (Boosey & Co. Ltd.)
 (Cavendish Music Co. Ltd.)
 (Hawkes & Son (London) Ltd.)
 (J. R. Lafleur & Son Ltd.)
 (Ruddel Carte)
 (Winthrop Rogers)
 295, Regent Street,
 London, W. 1.
 Tel: Langham 2060

BOSWORTH & CO. LTD.
 14/18, Heddon Street,
 London, W. 1.
 Tel: Regent 4961

BOX & COX (PUBLICATIONS) LTD.
 7, Denmark Street,
 London, W. C. 2.
 Tel: Temple Bar 8969

BRON ASSOCIATED PUBLISHERS LTD.
 (B.V.F. Anglo-Continental Music Co. Ltd.)
 (Bron Music Co. Ltd.)
 (Carrie Music Ltd.)
 (Dehmar Publishing Co. Ltd.)
 (Hit Songs Ltd.)
 (A. Schroeder Music Pub. Co. Ltd.)
 (Sheridan Music Co. Ltd.)
 (Yale Music Corporation Ltd.)
 133a, Charing Cross Road,
 London, W. C. 2.
 Tel: Gerrard 5063

BURLINGTON MUSIC CO. LTD.
 (Palace Music Co. Ltd.)
 Decca House,
 9, Albert Embankment,
 London, S. E. 1.
 Tel: Reliance 2692 and Malden 7507

CAMPBELL CONNELLY & CO LTD.
 (Berry Music Co. Ltd.)
 (Cinephonic Music Co. Ltd.)
 (Cross Music Ltd.)
 (Dash Music Co. Ltd.)
 (High-Fly Music Ltd.)
 (Ivy Music Ltd.)

(Montclare Music Co. Ltd.)
 (Hans Sikorski Ltd.)
 (Harrison Music Co. Ltd.)
 (Starlite Music Pub. Co. Ltd.)
 10, Denmark Street,
 London, W. C. 2.
 Tel: Temple Bar 1653

CHAPPELL & CO. LTD.
 (Acuff-Rose Publications Ltd.)
 (Avenue Music Pub. Co. Ltd.)
 (Belafonte Music Ltd.)
 (Britannia Music Co. Ltd.)
 (Irving Berlin Ltd.)
 (Bradbury Wood Ltd.)
 (Bregman, Vocco & Conn Ltd.)
 (Clarence Music Ltd.)
 (Compass Music Ltd.)
 (Commair Chappell Ltd.)
 (Walt Disney Music Co. Ltd.)
 (Delfont Music Ltd.)
 (E.F.D.S. Publications Ltd.)
 (Erle Music Ltd.)
 (Fairway Music Ltd.)
 (Famous-Chappell Ltd.)
 (Frank Music Co. Ltd.)
 (Gallahad Music Ltd.)
 (Interrel Music Co. Ltd.)
 (Jewel Music Pub. Co. Ltd.)
 (Larry Adler Ltd.)
 (Maddox Music Co. Ltd.)
 (Michele Music Ltd.)
 (Minstrel Music Ltd.)
 (New World Publishers Ltd.)
 (Paxwin Music Ltd.)
 (Sheldon Music Ltd.)
 (Sterling Music Pub. Co. Ltd.)
 (Springfield Music Ltd.)
 (Travis Music Ltd.)
 (Valando Music Ltd.)
 (Victoria Music Pub. Co. Ltd.)
 (P.K. Music Ltd.)
 (Planetary-Nom (London) Ltd.)
 (Walton Music Ltd.)
 (Williamson Music Ltd.)
 (Ben Selvin Music Ltd.)
 (Edwin H. Morris & Co. Ltd.)
 50, New Bond Street,
 London, W. 1.
 Tel: Mayfair 7600

J. W. CHESTER LTD.
 11, Great Marlborough Street,
 London, W. 1.
 Tel: Gerrard 9546

COX MUSIC CO. LTD. EDWARD
 142, Charing Cross Road,
 London, W. C. 2.
 Tel: Temple Bar 3917

CRAMER & CO. LTD.
 139, New Bond Street,
 London, W. 1.
 Tel: Mayfair 3456

DOMINION MUSIC CO. LTD.
 (United Artists Music Ltd.)
 (Aldon Music Ltd.)
 (Parnes Music Ltd.)
 (Soho Music Ltd.)
 (Rogers Music Ltd.)
 Flat 5, Albert Gate Court,
 124, Knightsbridge,
 London, S. W. 1.
 Tel: Knightsbridge 9383

ESSEX MUSIC LTD.
 (Adare Music Ltd.)
 (Allegro Music Ltd.)
 (Concord Music Ltd.)
 (Cromwell Music Ltd.)
 (Greenwich Music Ltd.)
 (Horizon Music Ltd.)
 (Kensington Music Ltd.)
 (Abe Olman Music Ltd.)
 (Tyler Music Ltd.)
 (Key Music)
 4, Denmark Street,
 London, W. C. 2.
 Tel: Covent Garden 1024

FAVOURITE MUSIC CO. LTD.
 Renown House,
 54/58, Wardour Street,
 London, W. 1.
 Tel: Regent 0016

B. FELDMAN & CO. LTD.
 (Dix Ltd.)
 (British and Continental Music Agencies
 Ltd.)
 (Henrees Music Ltd.)
 (Gerrard Music Ltd.)
 (Kennedy Street Music Ltd.)
 64, Dean Street,
 London, W. 1.
 Tel: Gerrard 9936

FILMUSIC PUBLISHING CO. LTD.
 110, New Bond Street,
 London, W. 1.
 Tel: Hyde Park 7633

FLAMINGO MUSIC LTD.
 Stanhope House,
 Stanhope Place,
 London, W. 2.
 Tel: Ambassador 7788

FLORIDA MUSIC COMPANY
 (Angel Music Co.)
 (Budd Music Ltd.)
 (Ember Mood Music Library)
 (Gloucester Music Pub. Co. Ltd.)
 (Mark Music Pub. Co.)
 (Monshana Music Pub. Co.)
 (Metropole Music Pub. Co.)
 (Mood Music Pub. Co.)
 (Sharon Music Pub. Co.)
 12, Great Newport Street,
 London, W. 1.
 Tel: Covent Garden 2745

FRANCIS, DAY & HUNTER LTD.
 (Magna Music)
 (Sun Music Pub. Co. Ltd.)
 138 Charing Cross Road,
 London, W. C. 2.
 Tel: Temple Bar 9351

NOEL GAY MUSIC CO. LTD.
 (Clover-Conway Music Co. Ltd.)
 24, Denmark Street,
 London, W. C. 2.
 Tel: Temple Bar 3941

DICK JAMES MUSIC LTD.
 (Northern Songs Ltd.)
 (Jeep Music Ltd.)
 (Pacermusic Ltd.)
 (Metric Music Ltd.)
 (Melcher Music Ltd.)
 71/75, New Oxford Street,
 London, W. C. 1.
 Tel: Temple Bar 1610

JOHN FIELDS MUSIC CO. LTD.
 (Dorsey Bros. Music Ltd.)
 (King Jingle Ltd.)
 (Phoenix Music Pub. Co. Ltd.)
 (Primrose Music Co. Ltd.)
 (Roncom Music Ltd.)
 38, Soho Square,
 London, W. 1.
 Tel: Regent 7462

HEATHSIDE MUSIC LTD.
 72, Heath Street,
 London, N. W. 3.
 Tel: Hampstead 6669

KASNER ASSOCIATED PUBLISHERS LTD.
 (Edward Kassner Music Co. Ltd.)
 (Grosvenor Music Co. Ltd.)
 (Ceil Lennox Ltd.)
 (Myers Music Ltd.)
 (J. Norris Music Pub. Co. Ltd.)
 (Unit Productions Ltd.)
 (Yukon Music Ltd.)
 (Bens Music Ltd.)
 (Coslow-Kassner Music Ltd.)
 (Cumberland Music Ltd.)
 (Gale & Gayles Ltd.)
 (Larry Spier Ltd.)
 (Rush Music Ltd.)
 (Schaeffers-Kassner Music Ltd.)
 (City Music Ltd.)
 (Derry Music Ltd.)
 (Success Music Ltd.)
 Kassner House,
 25, Denmark Street,
 London, W. C. 2.
 Tel: Covent Garden 3026

K. P. M. MUSIC LTD.
 (Bourne Music Ltd.)
 (Sam Fox Pub. Co. (London) Ltd.)
 (Imperia Music Co. Ltd.)
 (Keith Prowse Music Pub. Co. Ltd.)
 (Lois Music Ltd.)
 (Cooper Music Ltd.)
 (Gallico Music Ltd.)
 (London Town Music Ltd.)
 (Macmelodies Ltd.)
 (Marlborough Music Ltd.)
 (Moss-Rose Music Ltd.)
 (Peter Maurice Music Co. Ltd.)
 (Reynolds Music)
 (Spanka Music Ltd.)
 (Television Music Ltd.)
 (World Copyrights Ltd.)
 (World Wide Music Co. Ltd.)
 21, Denmark Street,
 London, W. C. 2.
 Tel: Temple Bar 3856

LAKEVIEW MUSIC PUBLISHING CO.
 Westcombe House,
 Whitcomb Street,
 London, W. C. 2.
 Tel: Trafalgar 4688

LEEDS MUSIC LTD.
 (Blossom Music Ltd.)
 (Challenge Music Ltd.)
 (Duchess Music Ltd.)
 (Eugene Music Ltd.)
 (Harms-Whitmark Ltd.)
 (Joy Music Ltd.)
 (Kags Music Ltd.)
 (Maxana Music Ltd.)
 (Pickwick Music Ltd.)
 (Spoon Music Ltd.)
 (Tangerine Music Ltd.)
 (Welbeck Music Ltd.)
 (Elstree Music Ltd.)
 (Cricket Music Ltd.)
 (South Mountain Music Ltd.)
 25, Denmark Street,
 London, W. C. 2.
 Tel: Covent Garden 2962

LORNA MUSIC CO.
 (Cinderella Music Ltd.)
 (Charlie Parker Music Co. Ltd.)
 (Woodside Music Ltd.)
 (Laurel Music Co. Ltd.)
 (Trident Music (London) Ltd.)
 5, Denmark Street,
 London, W. C. 2.
 Tel: Temple Bar 4741

LYNN MUSIC CO. LTD.
 142, Charing Cross Road,
 London W. C. 2.
 Tel: Temple Bar 0827

MEDIANT MUSIC LTD.
 (Active Music Ltd.)
 (Douglas Music Ltd.)
 (Everest Music Ltd.)
 (Peak Music Ltd.)
 (Pop Music Ltd.)
 (Matchless Music Ltd.)
 (Movie Music Ltd.)
 (Viking Music Ltd.)
 30, Old Compton Street,
 London, W. 1.
 Tel: Gerrard 4938

ROBERT MELLIN LTD.
 (Barton Music Co. Ltd.)
 (Harriet Music Ltd.)
 (Lloyd-Logan Ltd.)
 (Monarch Music Ltd.)
 (Nevins-Kirshner Music Ltd.)
 (Sherwin Music Co.)
 64, New Bond Street,
 London, W. 1.
 Tel: Mayfair 3272

MERIT MUSIC CO. LTD.
 (Crescent Music Co.)
 (London Northern Music Co.)
 (Park Lane Music Co. Ltd.)
 (Petford Music Co. Ltd.)
 47, Dean Street,
 London, W. 1.
 Tel: Regent 7451

MILLS MUSIC LTD.
 (Henderson Music Co.)
 (B. F. Wood Music Co. Ltd.)
 20, Denmark Street,
 London, W. C. 2.
 Tel: Covent Garden 1745

MARQUIS MUSIC CO. LTD.
 (Marquis Enterprises Ltd.)
 (Mistletoe Melodies Ltd.)
 37, Soho Square,
 London, W. 1.
 Tel: Gerrard 9405

NOVELLO & CO. LTD.
 (Elkin & Co. Ltd.)
 160, Wardour Street,
 London, W. 1.
 Tel: Gerrard 1222

PAN-MUCIK LTD.
 (Contact Music Ltd.)
 (Disc Music Ltd.)
 22, Denmark Street,
 London, W. C. 2.
 Tel: Covent Garden 2816

FREDDIE POSER MUSIC LTD.
 46, Maddox Street,
 London, W. 1.
 Tel: Mayfair 1735

MICHAEL REINE CO. LTD.
 22, Denmark Street,
 London, W. C. 2.
 Tel: Temple Bar 1456

RICORDI & CO. (LONDON) LTD.
 271, Regent Street,
 London, W. 1.
 Tel: Mayfair 9676

ROSA MUSIC
 42, Upper Berkeley Street,
 London, W. 1.
 Tel: Paddington 2611/3

REINDEER MUSIC LTD.
 149 Oxford Street,
 London, W. 1.

ROBBINS MUSIC CORPORATION
 (Leo Feist Ltd.)
 23, Denmark Street,
 London, W. C. 2.
 Tel: Temple Bar 4658

SCHAUER & MAY
 239, Shaftesbury Avenue,
 London, W. C. 2.
 Tel: Temple Bar 3349

SCHOTT & CO. LTD.
 48, Great Marlborough Street,
 London, W. 1.
 Tel: Gerrard 3959

SOUTHERN MUSIC PUBLISHING CO. LTD.
 (Bluebell Music Pub. Co. Ltd.)
 (Cedarwood Music Ltd.)
 (Iver Recording Co. Ltd.)
 (Latin-American Music Pub. Co. Ltd.)
 (Liber-Southern Ltd.)
 (Meridian Music Pub. Co. Ltd.)
 (Monique Music Ltd.)
 (Most Music Pub. Co. Ltd.)
 (Mirror Music Pub. Co. Ltd.)
 (Southern Library of Recorded Music Ltd.)
 (South Eastern Music Pub. Co. Ltd.)
 (Synchro Recorded Music Library Ltd.)
 (White Lodge Music Pub. Co. Ltd.)
 8, Denmark Street,
 London, W. C. 2.
 Tel: Temple Bar 4524

SHAPIRO BERNSTEIN & CO. LTD.
 (Glad Music Ltd.)
 (Skidmore Music Ltd.)
 (Twangy Music Ltd.)
 38, Soho Square,
 London, W. 1.
 Tel: Gerrard 3493

SPARTA MUSIC LTD.
 (Hal Shaper Ltd.)
 (Artie Ltd.)
 (Hal Music Ltd.)
 (Parc Management)
 36, Wardour Street,
 London, W. 1.
 Tel: Gerrard 2468

**DAVID TOFF MUSIC PUBLISHING
 LTD.**
 (Celestial Music Co. Ltd.)
 (Era Music Co. Ltd.)
 (Mansion Music Publications)
 (Plaza Music Pub. Co.)
 74, Newman Street,
 London, W. 1.
 Tel: Langham 0641

TOBY MUSIC LTD.
 3, Vere Street,
 London, W. 1.
 Tel: Hyde Park 8751

TIN PAN ALLEY MUSIC LTD.
 (Contango Music Co. Ltd.)
 (B. P. R. Music Co. Ltd.)
 (H. R. Music Ltd.)
 (Lynch Music Ltd.)
 (Jasol Music Ltd.)
 (Jaymond Music Ltd.)
 (Le Bill Music Co. Ltd.)
 (Mason Music Ltd.)
 (One Four Two Music Ltd.)
 (Transcontinental Music Co. Ltd.)
 Flat 6, Albert Gate Court,
 124, Knightsbridge,
 London, S. W. 1.
 Tel: Knightsbridge 7734

THAMES MUSIC LTD.
 39, New Bond Street,
 London, W. 1.
 Tel: Grosvenor 5961

JOSEPH WEINBERGER LTD.
 (Glocken Verlag Ltd.)
 33, Crawford Street,
 London, W. 1.
 Tel: Paddington 6752

LAWRENCE WRIGHT MUSIC CO. LTD.
 (Vocable Music Co. Ltd.)
 19, Denmark Street,
 London, W. C. 2.
 Tel: Temple Bar 2141

**THE WORLD'S
GREATEST INTERNATIONAL HITS
ARE CREATED
IN
LONDON—ENGLAND**

By

**NORTHERN SONGS LTD.
JAEP MUSIC LTD.
PACER MUSIC
and
DICK JAMES MUSIC LTD.**

**WITH
WORLD REPRESENTATION
IN**

CANADA • MEXICO • USA • AND THE PHILLIPINES

**MACLEN MUSIC, INC.
JAEP MUSIC, INC.
PACEMAKER MUSIC, INC.
DICK JAMES MUSIC, INC.**

c/o WALTER HOFER 221 WEST 57th STREET NEW YORK, N.Y. 10019

FRANCE

NORTHERN-JAEP-PACER-DICK JAMES

Management: Gerard Tournier
Agence Musicale Internationale
23, Rue Bruneau, Paris 13.

GERMANY

NORTHERN-JAEP-PACER-DICK JAMES

Ralf Burde Musikverlage
Kurlurstendamm 103
Berlin W.

AUSTRALIA

NORTHERN-JAEP-PACER-DICK JAMES

Management: Jack Argent
324, Pitt Street,
Sydney.

ITALY

Dr. Gramita Ricco
Curci Edizioni Musicale
Galleria Del Corso 4
MILAN.

HOLLAND

Gus Jansen
Editions Bosort
Leidsegracht 111

JAPAN

Toshiba Music Pub. Coy.
Itoh Building,
51/1 Sammen-Cho,
Chiyoda-ky,
Tokyo.

SCANDINAVIA

Mr. Sture Baraquadahl,
Sonora Musikforlags
Lidingovagen 50,
Stockholm.

SOUTH AMERICA

Fermata
Argentina & Brazil

U.S. COMPANIES REPRESENTED IN ENGLAND

**Metric Music Ltd. California Music Ltd.
and
Melcher Music Ltd.**

**THE INTERNATIONAL ORGANISATION OF
DICK JAMES MUSIC LTD.**

71-75, NEW OXFORD STREET, LONDON. W.C.1.

Telephone: TEMplebar 1687/8-1035 and 1610 Cables: DEJAMUS. LONDON. W.C.1.

YOU CAN'T GO WRONG
WITH THE WRIGHT SONG

OVER
HALF A CENTURY
OF WORLD
HITS

FROM THE BIRTHPLACE
OF SUCCESSES

LAWRENCE WRIGHT

MUSIC COMPANY LTD.
WRIGHT HOUSE
19 DENMARK STREET
LONDON W C 2

**THE
ROBERT MELLIN LTD**
GROUP OF COMPANIES

**64, NEW BOND STREET
LONDON W1. ENGLAND**

CABLES:— MELLINMUS. LONDON
Telephone:— MAYFAIR 3272

Best Wishes

from

BELINDA (London) LTD

ABERBACH (London) LTD

and

ASSOCIATED COMPANIES

17. SAVILE ROW,
LONDON, W.1.
ENGLAND

Congratulations

from

**HAROLD FIELDS
PETER LAVENDER**

and

FREDDY HARPER

PHOENIX MUSIC PUB Co. LTD.

**RONCOM MUSIC LTD.
DORSEY BROS. MUSIC LTD.
PRIMROSE MUSIC CO. LTD.
KING JINGLES LTD.**

WARWICK HOUSE

38, Soho Square

London, W.1. Tel: REG 7462

BRITISH ARTISTES & COPYRIGHTS WHICH ENTERED

AMERICAN TOP 100 DURING THE YEAR

Title	Artiste	British Publisher	American Publisher	British Label	American Label
A Hard Day's Night	The Beatles	Northern Songs	Unart Maclen	Parlophone	Capitol
*A Little Toy Balloon	Danny Williams	—	Duchess	H.M.V.	United Artists
A World Without Love	Peter & Gordon	Northern Songs	Northern Ltd.	Parlophone	Capitol
All My Loving	The Beatles	Northern Songs	Dick James Ltd.	Parlophone	Capitol
*Ain't That Just Like Me	The Searchers	Progressive	Trio-Progressive	Pye	Kapp
Bad To Me	Billy J. Kramer	Northern Songs	Metric	Parlophone	Imperial
Bits And Pieces	Dave Clark Five	Ardmore & Beechwood	Beechwood	Columbia	Epic
Can't Buy Me Love	The Beatles	Northern Songs	Northern Ltd.	Parlophone	Capitol
Can't You See That She's Mine	Dave Clark Five	Ardmore & Beechwood	Beechwood	Columbia	Epic
*Danke Schoen	Craig Douglas	Roosevelt	Roosevelt	Decca	London
Do You Want To Know A Secret	The Beatles	Northern Songs	Metric	Parlophone	VeeJay
Do You Love Me	Dave Clark Five	Domination	Jobete	Columbia	Epic
Don't Let The Sun Catch You Crying	Gerry & The Pacemakers	Jaep	Pacemaker	Columbia	Laurie
*Don't Throw Your Love Away	The Searchers	Welbeck	Wyncote	Pye	Kapp
*Diane	The Bachelors	K.P.M.	Miller	Decca	London
Forget Him	Bobby Rylell	Essex	Leeds	Cameo-Parkway	Cameo-Parkway
From Russia With Love	Village Stompers	United Artists	United Artists	—	Epic
From Me To You	Al Caiola	—	—	—	United Artists
Glad All Over	The Beatles	Dick James	Gil	Parlophone	VeeJay
*Good Golly Miss Dolly	Dave Clark Five	Ivy	Ivy	Columbia	Epic
How Do You Do It	Swinging Blue Jeans	Southern	Venice	H.M.V.	Imperial
*Have You Ever Been Lonely	Gerry & The Pacemakers	Northern Songs	—	Columbia	—
*Hippy Hippy Shake	The Caravelles	Lawrence Wright	Shapiro Bernstein	Decca	Smash
I Want To Hold Your Hand	Swinging Blue Jeans	Ardmore & Beechwood	Maravilla	H.M.V.	Imperial
	The Beatles	Northern Songs	Duchess	Parlophone	Capitol
	(Arthur Fielder & Boston Pop Orchestra)	—	—	—	R.C.A.
*I Believe	The Bachelors	Cinephonic	Cromwell	Decca	London
In The Summer Of His Years	Millicent Martin (Connie Francis)	Leeds	Leeds	Parlophone	ABC
*I'm Confessin'	Frank Ifield	—	Bourne	M.G.M.	M.G.M.
	—	—	—	Columbia	Capitol
I Only Want To Be With You	Dusty Springfield	Francis Day & Hunter	Chappell	Philips	Philips
I Saw Her Standing There	The Beatles	Springfield	Gil	Parlophone	Capitol
I Knew It All The Time	Dave Clark Five	Northern Songs	Al Gallico	Columbia	Congress
*It's All In The Game	Cliff Richard	Keith Prowse	Remick	Columbia	Epic
*I'm The Lonely One	Cliff Richard	Blossom	Duchess	Columbia	Epic
*Just One Look	The Hollies	Eugene	Premier	H.M.V.	Imperial
Love Me Do	The Beatles	T. S. Music	Beechwood	Parlophone	Capitol
*Little Children	Billy J. Kramer	Ardmore & Beechwood	Rumbalero	Columbia	Imperial
*Lucky Lips	Cliff Richard	Essex	Tiger	Columbia	Epic
Make Me Forget	Bobby Rydell	B. F. Wood	B. F. Wood	Cameo-Parkway	Cameo-Parkway
*More	Danny Williams	Ardmore & Beechwood	E. B. Marks	H.M.V.	United Artists
My Bonnie	The Beatles/Tony Sheridan	Non-Copyright	P.D.	Polydor	M.G.M.
My Boy Lollipop	Millie	—	—	—	Smash
Nobody I Know	Peter & Gordon	Chappell	Nom	Fontana	Capitol
*Needles And Pins	The Searchers	Northern Songs	Northern Ltd.	Columbia	Kapp
*Not Fade Away	The Rolling Stones	Metric	Metric	Pye	London
P.S. I Love You	The Beatles	Southern	Nor-Va Jak	Decca	Tollie
Please Please Me	The Beatles	Ardmore & Beechwood	Beechwood	Parlophone	VeeJay
*Please	The Beatles	Dick James	Concertone	Parlophone	Capitol
*Roll Over Beethoven	Frank Ifield	Famous	Famous	Parlophone	Capitol
She Loves You	The Beatles	Jewel	Arc	Parlophone	Capitol
Stay Awhile	Dusty Springfield	Northern Songs	Gil	Parlophone	Swan
Sugar And Spice	The Searchers	Flamingo	MRC	Philips	Philips
She's My Girl	Bobby Shafto	Welbeck	Duchess	Pye	Liberty
Tell Me	The Rolling Stones	Bron	Spectorious	Parlophone	Rust
Tribute	Anthony Newley	Southern	Arc	Decca	London
Thank You Girl	The Beatles	Concord	Melody Trials	Decca	Acappella
That Belongs To Yesterday	Gene Pitney	Northern Songs	Conrad	Parlophone	VeeJay
Tell Me Mamma	Christine Quaitie	Poser	Pitfield	United Artists	United Artists
*Twist And Shout	The Beatles	Leeds	Vincent	Orlone	World Artists
You Can't Do That	The Beatles	Sherwin	Mellin	Parlophone	Tollie
Yesterday's Gone	Chad & Jeremy	Northern Songs	Northern Ltd.	Parlophone	Capitol
	The Overlanders	Rogers	Unart	Ember	World Artists
	Johnny Tillotson	—	—	Pye	Hickory
You Can Never Stop Me	—	Klynch	Ridge	—	Cadence
Loving You	—	—	—	—	—
You're My World	Cilla Black	Aberbach	Hill & Range	Parlophone	Capitol
*Wishin' & Hopin'	Dusty Springfield	Belinda	Jonathan	Philips	Philips
*White On White	Danny Williams	Shapiro Bernstein	Painted Desert	H.M.V.	United Artist

*Indicates British artistes who made the American charts with American compositions

BRITISH

TAPE MANUFACTURERS

- AMPEX Ltd.
72. Berkeley Avenue, Reading, Berkshire.
- AGFA Ltd.
27. Regent Street, London, S.W.1.
- AUDIOTAPE Lee Products (Great Britain) Ltd.
14. Clifton Street, London, E.C.2.
- BASF Chemicals Ltd.
York House, 199, Westminster Bridge Road, London, S.E.1.
- CBS Denis Burgess & Co.
196, Palace Chambers, Bridge Street, London, S.W.1.
- BRAND FIVE FERRODYNAMIC
Electro Techro Dynamics, 101, Leadenhall Street, London, E.C.3.
- EMITAPE E.M.I. Sales & Service Ltd.
Blyth Road, Hayes, Middlesex.
- GEVASNOR, Gevaert Ltd.
Great West Road, Brentford, Middlesex.
- ILFORD Ltd.
Ilford, Essex.
- KODAK Ltd.
Kingsway, London, W.C.2.
- IRISH Wilmex Ltd.
151, Clapham High Street, London, S.W.4.
- MASTER TAPES M.S.S. Recording Co. Ltd.
Colnbrook, Buckinghamshire.
- PHILIPS. Philips Electrical Ltd.
Century House, Shaftesbury Avenue, S.W.1.
- SCOTCH, Minnesota Mining & Manufacturing Co.
3M House, Wigmore Street, London, W.1.
- SONOCOLOUR. Tape Recorders (Electronics) Ltd.
784, High Road, Tottenham, London, N. 17.
- TELEFUNKEN. Welmae Corporation Ltd.
147, Strand, London, W.C.2.

A HAPPY ANNIVERSARY

To **Cash Box**

from

NOEL ROGERS

Representing:

UNITED ARTISTS MUSIC LTD.

ALDON MUSIC LTD.

DOMINION MUSIC CO. LTD.

ROGERS MUSIC LTD.

At his new address:

FLAT 5, ALBERT GATE COURT

125, KNIGHTSBRIDGE, LONDON. S.W.1.

GREETINGS Cash Box on your 22nd Anniversary

FROM

LIONEL BART & LESLIE PAUL

OF

APOLLO MUSIC

164 SHAFESBURY AVENUE, LONDON W.C.2. ENGLAND

CASH BOX INTERNATIONAL AWARDS

GOLD

(Awarded to Non-American artistes reaching No. 1 in Cash Box Top 100)

JANUARY 1963	THE TORNADOS	TELSTAR	DECCA
JUNE 1963	KYU SAKAMOTO	SUKIYAKI	CAPITOL
NOVEMBER 1963	THE SINGING NUN	DOMINIQUE	PHILIPS
FEBRUARY 1964	THE BEATLES	I WANT TO HOLD YOUR HAND	E.M.I.
MARCH 1964	THE BEATLES	SHE LOVES YOU	E.M.I.
MARCH 1964	THE BEATLES	TWIST AND SHOUT	E.M.I.
APRIL 1964	THE BEATLES	CAN'T BUY ME LOVE	E.M.I.
MAY 1964	THE BEATLES	LOVE ME DO	E.M.I.
JUNE 1964	PETER & GORDON	A WORLD WITHOUT LOVE	E.M.I.

SILVER

(Awarded to Non-American artistes reaching No. 2 to No. 20 in Cash Box Top 100)

JULY 1963	ROLF HARRIS	TIE ME KANGAROO DOWN. SPORT	E.M.I.
DECEMBER 1963	THE CARAVELLES	YOU DON'T HAVE TO BE A BABY TO CRY	DECCA
MARCH 1964	THE BEATLES	PLEASE, PLEASE ME	E.M.I.
MAY 1964	THE BEATLES	DO YOU WANT TO KNOW A SECRET	E.M.I.
MAY 1964	DANNY WILLIAMS	WHITE ON WHITE	E.M.I.
MAY 1964	THE DAVE CLARK FIVE	BITS & PIECES	E.M.I.
MAY 1964	THE DAVE CLARK FIVE	GLAD ALL OVER	E.M.I.
MAY 1964	BILLY J. KRAMER	LITTLE CHILDREN	E.M.I.
JUNE 1964	THE BEATLES	P.S. I LOVE YOU	E.M.I.
JUNE 1964	THE DAVE CLARK FIVE	DO YOU LOVE ME	E.M.I.
JUNE 1964	THE BACHELORS	DIANE	DECCA
JULY 1964	GERRY & THE PACEMAKERS	DON'T LET THE SUN CATCH YOU CRYING	E.M.I.
JULY 1964	MILLIE (SMALL)	MY BOY LOLLIPOP	FONTANA
JULY 1964	BILLY J. KRAMER	BAD TO ME	E.M.I.
JULY 1964	DAVE CLARK FIVE	CAN'T YOU SEE THAT SHE'S MINE	E.M.I.

BEST SELLING SHEET MUSIC IN BRITAIN OVER

THE LAST YEAR

TITLE	PUBLISHER
Anyone Who Had A Heart	Hill & Range
Atlantis	Francis Day & Hunter
Bits & Pieces	Ardmore & Beechwood
Bad To Me	Northern Songs
Can't Buy Me Love	Northern Songs
Diane	Keith Prowse
Do You Love Me	Dominion
Don't Talk To Him	Shadows
Dominique	Flamingo
Don't Throw Your Love Away	Leeds
Glad All Over	Ivy
Hippy Hippy Shake	Ardmore & Beechwood
Hello Dolly	Edwin H. Morris
I Like It	Dick James
If You Gotta Make a Fool of Someone	Feldman
I'm Confessin'	Francis Day & Hunter
I'm Telling You Now	Feldman
It's All In The Game	Blossom
I Want To Stay Here	Aldon
If I Had A Hammer	Essex
I (Who Have Nothing)	Shapiro Bernstein
I Want To Hold Your Hand	Northern Songs
I'm The One	Jaep
I Think Of You	Robbins
I Believe	Cinephonic
It's Over	Acuff-Rose
Just One Look	T.S. Music
Juliet	Flamingo
Maria Elena	Latin American
Little Children	Belinda
Needles and Pins	Metric
Someone, Someone	Burlington
Sugar and Spice	Welbeck
Shindig	Shadows
Sweets for My Sweet	Hill & Range
She Loves You	Northern Songs
Take These Chains From My Heart	Acuff-Rose
Twist and Shout	Sherwin
World Without Love	Northern Songs
You'll Never Walk Alone	Williamson
You're My World	Aberbach

IMPORT DUTY, PURCHASE TAX AND IMPORT LICENSING REGULATIONS FOR THE UNITED KINGDOM.

Gramophone records are liable to duty as follows:

FULL	RATE OF DUTY	PREFERENTIAL	E.F.T.A. (current)
Of or containing ad valorem music	15%	10% ad valorem	7½% ad valorem
Other	10% ad valorem	Free	5% ad valorem

Records are admissible at the preferential rate of duty if they have been manufactured in and consigned from the Commonwealth preference area and have the prescribed "Commonwealth content."

Admission to E.F.T.A. rates of duty is subject to the goods being consigned to this country from the Area of the European Free Trade Association, which includes Austria, Denmark, Finland, Liechtenstein, Norway, Portugal, Sweden and Switzerland, and to production of satisfactory evidence of E.F.T.A. origin.

PURCHASE TAX.

Gramophone records are also liable to Purchase Tax at 25% of the duty-inclusive wholesale value.

IMPORT LICENSING

A specific import license is not required for gramophone records originating and consigned from countries outside the Eastern Area. It will be necessary for an importer to apply to the Board of Trade for a license in the case of records originating in or consigned from the Eastern Area but with the following exceptions:

- Gramophone records and recorded magnetic tapes imported as a single copy through the post.
- Master recorded tapes.
- Matrices impressed for the reproduction of gramophone records.
- The Eastern Area comprises the following countries: Albania, Bulgaria, China, Czechoslovakia, Eastern Germany, Hungary, North Korea, North Vietnam, Outer Mongolia, Poland, Roumania and the Union of Soviet Socialist Republics.

GOLD DISK WINNERS FROM BRITAIN

ENGLAND'S PRE 1961 GOLDEN DISK AWARDS

Diana	Paul Anka	Columbia
Let's Have A Party	Winifred Atwell	Philips
Petite Fleur	Chris Barber	Pye
Mary's Boy Child	Harry Belafonte	RCA
O Mein Papa	Eddie Calvert	Columbia
Limelight	Frank Chacksfield	Decca
What Do You Want To Make Those Eyes At Me For	Emile Ford	Pye
Rock Around The Clock	Bill Haley	Brunswick
We Will Make Love	Russ Hamilton	Oriole
Harry Lime Theme	Anton Karas	Decca
He's Got The Whole World In His Hands	Laurie London	Parlophone
Auf Wiedersehen	Vera Lynn	Decca
Charmaine	Mantovani	Decca
It's Now Or Never	Elvis Presley	RCA
Living Doll	Cliff Richard	Columbia
Freight Train	Nancy Whiskey	Oriole
Cara Mia	David Whitfield	Decca

ENGLAND'S GOLD DISK AWARDS 1961-1962

Apache	The Shadows	Columbia
Are You Sure	The Allisons	Fontana
Does Your Chewing Gum Lose Its Flavour	Lionel Lincoln	Pye
Midnight In Moscow	Kenny Ball	Pye
Stranger On The Shore	Acker Bilk	Columbia
The Young Ones	Cliff Richard	Columbia

ENGLAND'S GOLD DISK AWARDS 1962-1963

I Remember You	Frank Ifield	Columbia
Telstar	The Tornados	Decca
Lovesick Blues	Frank Ifield	Columbia

ENGLAND'S GOLD DISK AWARDS 1963-1964

A World Without Love	Peter & Gordon	Columbia
Bachelor Boy/The Next Time	Cliff Richard	Columbia
Bits & Pieces	Dave Clark Five	Columbia
Can't Buy Me Love	The Beatles	Parlophone
Diane	The Bachelors	Decca
Glad All Over	Dave Clark Five	Columbia
I Want To Hold Your Hand	The Beatles	Parlophone
Lucky Lips	Cliff Richard	Columbia
Lovesick Blues	Frank Ifield	Columbia
Little Children	Billy J. Kramer	Parlophone
Needles And Pins	The Searchers	Pye
She Loves You	The Beatles	Parlophone

L.P. awarded to The Beatles for million sales of their Parlophone L.P. "With The Beatles."

EMERALD RECORDS LTD.

can provide masters of the finest quality of Beat Groups, instrumental, Jazz or Irish songs, all made at our own Studios. The blarney sound is already high on the charts today. For further information contact:

MERVYN A. SOLOMON, 67/69 ANN ST., BELFAST-1, NORTHERN IRELAND
Member of the International Federation of the Phonographic Industry

1564

SHAKESPEARE

1964



in association with

THE BRITISH COUNCIL

and

Cambridge University Press

announce with pride

The Completion on Schedule of
37 Plays and the Poems
recorded complete and uncut on
137 Long Playing Records

Leading Actors and Actresses with
The Marlowe Dramatic Society
produced by George Rylands

A unique combination of scholarship and the theatre makes these recordings the most sought-after versions in all spheres of education. This great project, seven years in the making, is now triumphantly concluded with the recent release of Richard III and Pericles.

released in the USA on



ARGO RECORD COMPANY LIMITED

113 Fulham Road London SW 3

A Division of the Decca Group

BEST SELLING SINGLES FROM ORIOLE

JUNE 1963 to JUNE 1964

A Million Drums	Tony Shevton	Oriole
All My Loving	The Dowlands	Oriole
A Tribute To John Kennedy	Danny Delmonte	Oriole
I Love How You Love Me	Maureen Evans	Oriole
I Walk The Line	The Dowlands	Oriole
I Wonder Why	The Wackers	Oriole
Too Young	Jan Burnette	Oriole
We Love You Beatles	The Carefrees	Oriole

BEST SELLING L.P.'s FROM ORIOLE

JUNE 1963 to JUNE 1964

All Of Me	Erroll Garner	Realm
A Life On The Ocean Wave	Band of H.M. Royal Marines	Realm
Blues For Night People	Charlie Byrd Guitar	Realm
Come Dancing	Phil Tate & Orchestra	Realm
Hawaii	The Tahitis And The Mona Quartet	Realm
John Hanson Songs Of Romance	John Hanson	Realm
Out-A' Space	The Spotnicks	Oriole
Ray Charles In R & B Greats	Various Artists	Realm
This Is Mersey Beat Vol: 1	Liverpool Groups	Oriole
This Is Mersey Beat Vol: 2	Liverpool Groups	Oriole
The Spotnicks In Spain	The Spotnicks	Oriole
The Incomparable Django Reinhardt	Django Reinhardt	Realm

BEST SELLING E.P.'s FROM ORIOLE

JUNE 1963 to JUNE 1964

Clint	Clinton Ford	Oriole
The Spotnicks In The Air	The Spotnicks	Oriole
The Spotnicks In Paris	The Spotnicks	Oriole
The Spotnicks At The Olympia, Paris	The Spotnicks	Oriole
Take Six	Tracks From "This Is Mersey Beat Vols. 1 & 2"	Oriole
Tunes For Twisters	Phil Tate & Orchestra	Oriole
Tate's Gallery Of Waltz Hits	Phil Tate & Orchestra	Oriole
Tango Time	Bernard Monshin	Oriole
Tate's Gallery Of Continental Hits	Phil Tate & Orchestra	Oriole

BRITISH TAPE-RECORD

E.M.I. Ltd.
Blyth Road, Hayes, Middlesex.

MUSIC ON TAPE LTD.
188, Vauxhall Bridge Road, London, S.W.1.

SAGA RECORDS LTD.
127, Kensal Road, London, W. 10.

MANUFACTURERS

TAPE OF THE MONTH CLUB,
22, Coastal Chambers, Buckingham Place Road,
London, S.W.1.

WORLD RECORD CLUB,
Parkbridge House, The Little Green,
Richmond, Surrey.

CONCERTONE SONGS, INC. (ASCAP)

SPECTORIOUS MUSIC CORP. (BMI)

161 W. 54TH STREET
NEW YORK 19, N.Y.
(212) JUDSON 6-0923
CABLE ADDRESS: LENHODES, NEWYORK

A great big thanks to all of our FRIENDS in the publishing and recording business both here and abroad and a special thanks to Bron Music Co., Ltd. and Dick James Music Ltd. for helping to make 1964 a banner year for us.

Some of the goodies in 1964

PLEASE PLEASE ME—The Beatles—Vee Jay
ASK ME WHY—The Beatles—Vee Jay
HELLO THERE LONELY BABY—Doug Sheldon—MGM
SHE'S MY GIRL—Bobby Shafto—Rust
MY HEART IS YOUR HEART—Jackie & The Raindrops—Colpix
TOO MUCH TOO SOON—Bobby Rydell—Cameo Parkway
GONNA SAY GOODBYE—The Buckingham—Laurie
BORN AGAIN—George Smith—Laurie
HOW ABOUT IT—The Dorchesters—ABC-Paramount
MEXICAN PIRATE—Ron Goodwin—Fontana
I WANNA FLY—The Carousels—Guyden
DON'T DO THAT—Shane Fenton—20th Century Fox

FROM THE MOVIES

SOUND TRACK LP OF "ALIKI MY LOVE" Music written
by MANOS (NEVER ON SUNDAY) HADJIDAKIS—Fontana

Our specialty is publishing of International Music as well as the placing of masters with all top labels so lets make hits together.

LEONARD HODES

President

JOE MIYASAKI

Director of Far East Operations

England—The Past Twelve Months

(Continued from page 25)

Music Company and Lockyer to manage Reindeer Music in association with R & B Records. Roy Pitt moved from Filmusic to replace Heath at Baton and Peter Callender switched from Mellin to Shapiro Bernstein. Hal Shaper left Robbins to start up his own Sparta Music, Les Conn parted company with Melcher to join the Dick James Organisation as did Kevin Henry from Decca to take over as Press Officer for Dick James. Tin Pan Alley mourned the loss of two major publishing personalities during the year—Lawrence 'Horatio Nichols' Wright, Grand Old Man of Denmark Street, and Reg Connelly of Campbell-Connelly. Tragedy came to Chappell & Co. in a disastrous fire which completely gutted their Bond Street offices and showrooms costing one life and injuring Director, Teddy Holmes. The Rank Organisation discontinued their publishing activities and withdrew from Film Music and Harry Lewis' Marlyn Music was taken over by Aberbach. Once again the title of 'Publisher of the Year' must go to Dick James who celebrated his second anniversary by moving his rapidly growing empire into a new suite of offices. His fantastic success in the British charts was repeated in America. Out of the 28 British copyrights which entered the Cash Box Top 100 during the year 12 were originals from within the Dick James Organisation. In April when the Beatles had the American Top Five his organisation published four of them. Other transatlantic hits included Peter & Gordon's No. 1 smash "A World Without Love"; "Bad To Me" by Billy J. Kramer and "Don't Let The Sun Catch You Crying" by Gerry and the Pacemakers. American covers of British originals brought him further rewards notably Ella Fitzgerald's "Can't Buy Me Love". James also had considerable success on the continent where copyrights have been waxed by top artistes including Claude Francois, Sheila, Johnny Hallyday and Richard Anthony. From England Dick James created via The Searchers recording of "Needles and Pins" a world wide hit for Metric Music with whom he has a joint association in Britain with Liberty Records. Pursuing the policy of associating with progressive American companies James clinched a representation deal with Melcher Music and California Music thus bringing many notable film scores under the Dick James banner. Southern Music have also been fortunate in having a continuous string of hits—a large percentage of them being British compositions and recordings. They, too, had success overseas notably with "Chin Chin" (originally a British song "Cheat Cheat" by Charles Blackwell). Contract writer Geoff Stevens has emerged as a hit writer for Southern with "Tell Me When" waxed by The Applejacks on Decca to his credit. Major hits of the year have included "Good Golly Miss Molly" by The Swinging Blue Jeans, "Just Like Eddie" and "Country Boy" by Heinz and "Not Fade Away" by The Rolling

Stones. Southern is currently happy with The Beatles "Long Tall Sally" "Tobacco Road" by The Nashville Teens and "How Can I Tell Her" by The Fourmost. Francis Day & Hunte Feldman, Robbins group have also had a good year. F.D. & H. had a winner with "Atlantis" by The Shadows and more recently with "Ramona" by The Bachelors whose Decca recording has given the 1927 copyright a new lease of life. They also had a success with "Song of Mexico" by Tony Meehan on Decca and Frank Ifield's "Say It Isn't So". After 35 years with the company Ray Thackeray retired and was succeeded as a Director and General Manager by David Day. Ben Nisbet, General Manager of Feldman was also appointed a Director of that company which had some notable successes during the year, two from Freddie and the Dreamers "I'm Telling You Now" and "If You Gotta Make A Fool of Someone". Feldman also published the book "How To Write A Hit Song" by composer Mitch Murray. Robbins had their biggest hit with "I Think Of You" by The Merseybeats and also won an Ivor Novello Award for their year's outstanding orchestral and instrumental composition "Carole Theme" by Ivor Slaney (second place in this category going to F.D. & H. for Jerry Lordan's "Scarlett O'Hara"). Despite the disastrous fire Chappell had another hit packed year. Showwise they handle the scores of "Sh Loves Me" and Drury Lane's latest spectacle "Camelot". Although "Hell Dolly" is not due here until later this year the Chappell group have had one of its biggest hits ever with the title song led by Louis Armstrong's version. From the screen came the score of "The Finest Hours" and picking few random plums from the Top Twenty we come up with "You'll Never Walk Alone" by Gerry and the Pacemakers; "It's Over" by Roy Orbison; "No Particular Place To Go" by Chuck Berry; "My Boy Lollipop" by Millie and "I Only Want To Be With You" by Dusty Springfield. Ardmore & Beechwood, EMI's publishing house have enjoyed many chart entries on both sides of the Atlantic. The Beatles brought them a double with "Love Me Do" and "P.S. I Love You" while two more major hits came from The Dave Clark Five "Bits and Pieces" and "Can't You See That She's Mine". The Swinging Blue Jeans gave them "Hippy Hippy Shake." During the year the pubbery's chief Sid Colema paid his first visit to the United States. Ardmore & Beechwood also formed a subsidiary company, Artistes Promotion Ltd. headed by Chris Peers for the purpose of finding new recording artistes and d.j.s etc. It has been another year of expansion for the Burlington Palace group of companies, Decca's publishing outlet. In October John Merritt was appointed Promotion Manager for the group. B sides have proved financially rewarding whilst commercially they have enjoyed long term success with Brian Poole and the Tremeloes "Someone, Someone" and the two Jim Reeves hits "Welcome To My World" and "I Won't Forget You." Currently they are pinning their hopes on Roger Miller and his original American smash "Dang Me." Following the death of Reg Connelly, a certain reorganisation change has taken place within the Campbell-Connelly group. Roy Berry while continuing as General Manager was appointed to the Board of Directors as was Miss L. Young, for many years Personal Secretary to Reg Connelly. Another appointment was that given to George Seymour who becomes a Director of Cinephonic Music. Berry recently visited America acquiring and placing material and on his return set up in the disk production field with a new company Cee Cee Productions. Mike Collier who recently returned after an eight year spell in America has been appointed a & r manager. During the year Ivy Music, a subsidiary of the Campbell-Connelly group had a major hit with "Glad All Over" by The Dave Clark Five. During the past twelve months

(Continued on page 39)

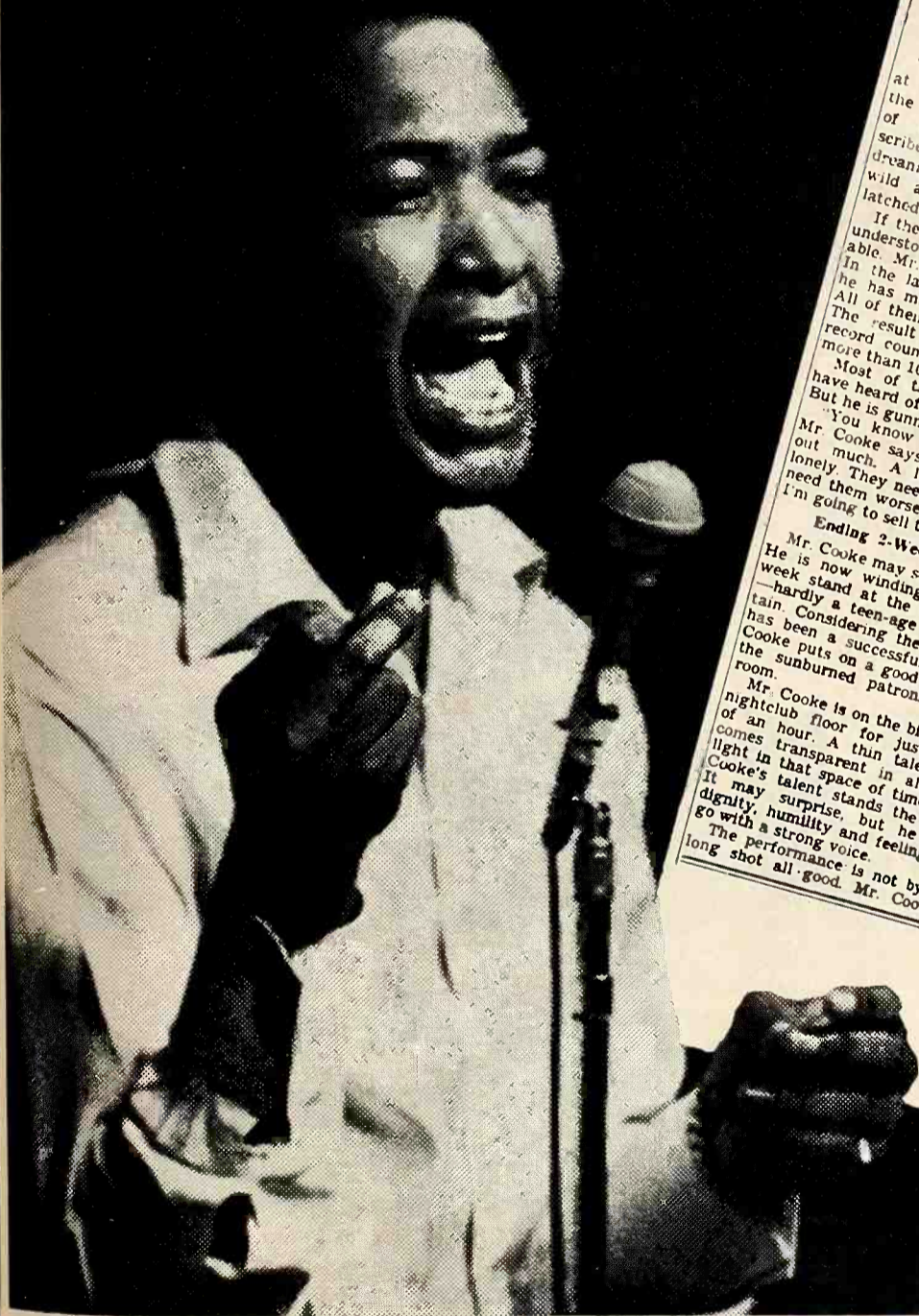
LYNN MUSIC

The 'ON THE SCENE' Company not yet one year old BUT already established in the HOME & INTERNATIONAL markets - - -

142, CHARING CROSS ROAD,
LONDON. WC2. ENGLAND.

A WORLD OF EXCITEMENT

SAM COOKE



THE NEW YORK TIMES, TUESDAY, JULY 7, 1964.

Sam Cooke Mixes Rhythm and Feeling

Young Singer Appears at the Copacabana

By ROBERT ALDEN

Man, that cat makes a riot at the record counters," was the way one youthful enthusiast scribbled Sam Cooke. "He's a wild and real big, RCA real latched on to a winner."

Ending 2-Week Stand
Mr. Cooke may sell the elders week stand at the Copacabana. Considering the season, it has been a successful run. Mr. Cooke puts on a good show for the sunburned patrons of the nightclub floor for just short of an hour. A thin talent beam comes transparent in all that light in that space of time. Mr. Cooke's talent stands the test. It may surprise, but he has dignity, humility and feeling to go with a strong voice. The performance is not by a long shot all good. Mr. Cooke

shuffle-rhythms through "Grandfather's Clock," when the elderly grandfather died. The way Mr. Cooke sings of contemporary music de-liriously bit of merchandise, real wild and real big, RCA real latched on to a winner."

Teen-Agers' Favorite Aims at Elders
of the best funny men in the business. "I don't mind if you eat," Mr. Allen says to a man whose face is buried in his shrimp cocktail. "But please shrimp in my direction." To round out the show there are the Copa girls—shining, radiant, ever-smiling. The girls do not appear to change much among the years. There are all beauties from the temptress, second from the right in the rear row, is a dimpled fantasy. If her name were known it would be inscribed here to mark her for immortality.

As for Mr. Cooke's popular items, he can sing a rocking-socking twist with the best of the leather-lunged set. He can call upon a falsetto style that would inspire teen-age shrieks were teen-agers present. Like the heart of an arr-tchoke, Mr. Cooke has a leaf for everyone. He even sings Bessie Smith's "Nobody wants you when you're down and out." It is a creditable, if not memorable rendition and carries a philosophy to which most of the Copa patrons would subscribe.

In the years to come, more will be heard of Mr. Cooke. His is a talent that can grow. On the bill with Mr. Cooke is Lee Allen, a talented tap dancer and a resourceful comic, well seasoned in the borscht belt, spiritual home of many

Direction: Tracey, Ltd., Time & Life Building, New York, N.Y.

Exclusively on RCA Victor Records



RCA VICTOR

**THE
SOUND
THAT
SELLS
AROUND
THE
WORLD**

**ABC-
PARAMOUNT**



MANY OF THE
**WORLD'S
 GREATEST
 ARTISTS
 ARE
 RECORDED
 ON**



CAROL
 CHANNING



RAY CHARLES
 (SINGERS)



LEW
 DAVIES



DE CORMIER
 (SINGERS)



ALFRED
 DRAKE



LEE
 EVANS



BOB
 HAGGART



DICK
 HYMAN



ENOCH
 LIGHT



CHARLES
 MAGNANTE



TONY
 MOTTOLA



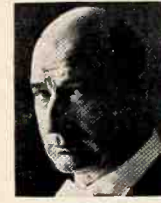
TESSIE
 O'SHEA



ROBERTA
 PETERS



"DOC"
 SEVERINSEN



WILLIAM
 STEINBERG



DICK
 VAN DYKE

ARTISTS SHOWN ABOVE ARE LISTED IN ALPHABETICAL ORDER

Command[®]



**WORLD
 LEADER
 IN
 RECORDED
 SOUND**

ABC-PARAMOUNT RECORDS, INC.

ABC-PARAMOUNT RECORDS/COMMAND RECORDS/IMPULSE! RECORDS/WESTMINSTER RECORDS

1501 BROADWAY, NEW YORK 36, N.Y.

EPIC
AND
Okeh
ARTISTS
MEAN
INTERNATIONAL
SALES!



BUDDY GRECO

GODFREY CAMBRIDGE

ADAM WADE

GEORGE MAHARIS

BOBBY VINTON

TONY ORLANDO

MAJOR LANCE

THE VILLAGE STOMPERS

WORLD WIDE MUSIC TRADE DIRECTORY

THE MOST COMPLETE DIRECTORY OF RECORD AND MUSIC MARKETS INCLUDING NAMES OF COMPANIES AND INDIVIDUALS IN ALL COUNTRIES THROUGHOUT THE WORLD

EXPLANATIONS

All countries are listed in alphabetic order.

All labels listed appears in alphabetic order.

As main addresses appears P. O. Box (English), Apartado (Spanish), Boite Postale (French), Postfach (German), etc., while street addresses—if known—appears within ().

Labels (domestic) refer to names of labels on which are made and released local domestic recordings. If any of the major labels appears under "domestic," it is understood that the company also is releasing whatever foreign recordings there might be available at the same label. The name of the label is not repeated under "Labels (others)."

Labels (others) refer to names of imported/foreign labels imported by the

companies under which they are listed.

Remark: In some countries, mainly Central and South America and Asian countries, certain leading retailers have their own import from major European and American manufacturers, which explain why in certain cases certain labels might be listed under more than one company in each country.

All informations appearing in this Directory originates from the companies them-

selves, who have listed the informations published on the questionnaires they have received.

If and when a certain company is not listed in this Directory, it might depend upon the fact that the company itself has failed in returning the questionnaire which has been sent to them. If and when so is the case, Cash Box hopes to see these companies listed in next year's Directory.

ADEN

RECORD MFRS

IMPERIAL MUSIC HOUSE—Steamer Point—ADEN
Phone: 3945
Cable: CARASSELLOS ADEN
Pres.: Mr. Emm. J. Carassello
Labels (others): Adenphone
Labels (others): ABC-Paramount, Artone, Audio Fidelity, Bell, Calraphone, Cameo-Parkway, Capitol, CBS, Columbia, Command, Coral, Deutsche Grammophon, Daato, Dot, Dunia, Electrola, Fax, Gallotone, Hellador, Imperial, Liberty, Mercury, M.G.M., Odeon, Plus One, Polydor, Pye, Rave, RCA Victor, Renown, Reprise, Ridge, Top Rank, U.A.L., Vee Jay, Waikiki, Wallis.

TAHA-PHONE RECORDS—P.O. Box 229—ADEN CAMP.
[Section "D" Main Bazaar—Crater]
Phone: 3764
Cable: TAHACO ADEN
Pres.: Mr. Syed Taha Mohamed Hamood
Labels (domestic): Tahaphone

AFGHANISTAN

RECORD MFRS

SIEMENS AFGHANISTAN LTD.—P.O. Box 7—KABUL (Jade Maiwand 67-68—Kabul)
Phone: 21911, 21912, 24003
Cable: SIEMENS KABUL
Pres.: Mr. H. H. Hellhoff
Labels (others): Archiv-Produktion, Brunswick, Coral, Deutsche Grammophon, Heliador, M.G.M., Polydor, United Artists.

ANGOLA

RECORD MFRS

ADOLF ZAGEL—Caixa Postal 2755—LUANDA (Rua Mouzinho de Albuquerque 69—Luanda)
Phone: 4811
Cable: ZAGEL LUANDA
Pres.: Mr. Adolf Zogel
Labels (others): Archiv-Produktion, Deutsche Grammophon, Polydor.

ARGENTINA (See Index)

AUSTRALIA (See Index)

AUSTRIA

MUSIC PUBLISHERS

EBERLE-VERLAG—Seilergasse 12—VIENNA I
Phone: 52 27 51
Cable: WELTMUSIK VIENNA
Pres.: Mr. Joseph Hochmuth

FRIEDRICH HOFMEISTER-FIGARO VERLAG GES. m.b.H.—Seilergasse 12—VIENNA I
Phone: 52 49 77
Cable: MUSIKFIGARO VIENNA
Directors: Mr. Stefan G. Harpner & Dr. Johann Juraneck

HERMANN SCHNEIDER BÜHNEN—u. MUSIKALIEN-VERLAGS KG—Gluckgasse 1—VIENNA I
Phone: 52 63 46
Cable: SCHNEIDERMUSIK VIENNA
Pres.: Mr. Hermann Schneider

JOSEF HOCHMUTH VERLAGSGESCHAFT—Seilergasse 12—VIENNA I
Phone: 52 27 51
Cable: WELTMUSIK VIENNA
Pres.: Mr. Josef Hochmuth

JOSEF WEINBERGER G.m.b.H.—Mahlerstrasse 11—VIENNA I
Phone: 52 11 45
Cable: WEINJOS VIENNA
Pres.: Mr. Edmund W. Hauke

METROTON-VERLAG—Seilergasse 12—VIENNA I
Phone: 52 27 51
Cable: WELTMUSIK VIENNA
Pres.: Mr. Josef Hochmuth

SOUTHERN MUSIC G.m.b.H.—Seilergasse 12—VIENNA I
Phone: 52 27 51
Cable: SOUTHMUSIC VIENNA
Pres.: Mr. Josef Hochmuth

WELTMUSIK EDITION INTERNATIONAL—Seilergasse 12—VIENNA I
Phone: 52 27 51
Cable: WELTMUSIK VIENNA
Pres.: Mr. Josef Hochmuth

WIEN-MELODIE, ERNST SCHEBELLA K.G.—Mahlerstrasse 11—VIENNA I
Phone: 52 11 45
Cable: WEINJOS VIENNA
Pres.: Mr. Ernst Schebella

WIENER BOHEME VERLAG—Seilergasse 12—VIENNA I
Phone: 52 27 51
Cable: WELTMUSIK VIENNA
Pres.: Mr. Josef Hochmuth

RECORD MFRS

AMADEO OSTERREICHISCHE SCHALLPLATTEN A.G.—Untere Danaustrasse 17—VIENNA II
Phone: 24 35 98
Cable: AMADEODISC VIENNA
Pres.: Dr. Heinrich Haerdil
Labels (domestic): Amadeo
Labels (others): Artone, Bärenreiter, Cadence, CBS, Christiana, Christophorus, Erato, Funckler, Palette, Piccadilly, Pye, Roulette, Tivoli, Valois.

ARIOLA SCHALLPLATTEN G.m.b.H.—Rosenturmstrasse 5-9—VIENNA I
Phone: 63 55 97, 63 55 98
Telex: 3271
Pres.: Mr. Egmont Lüfner
Labels (domestic): Ariola, Athena, Baccarola, Euradisc
Labels (others): Bel-Air, Cameo-Parkway, Colpix, Cetra, Fonit, Kapp, Laurie, Reprise, Starday, Time.

CENTROCORD SCHALLPLATTENVERTRIEBS-GES. m.b.H.—Johannesgasse 4—VIENNA I
Phone: 52 99 55
Cable: CENTROCORD VIENNA
Director: Mr. Helmut Bischof
Labels (others): Contrepoint, Durium, Elite Special, Osca, Pap, Recordi, Sonet, Storyville, Tempo, Triola, Vague.

MUSICA SCHALLPLATTEN VERTRIEB G.m.b.H.—Neustiftgasse 3—VIENNA VII
Phone: 44 76 86
Cable: MUSICA VIENNA
Gen. Mgr.: Mr. Rudolf Friedman
Publicity: Mr. Franz Hochner
Labels (others): Argo, Barclay, Bel Air, Carina, Decca Festival, Linda, London, L'Oiseau-Lye, RCA Victor, Seeco, Telefunken, Vega, Warner Bros.

OESTERREICHISCHE COLUMBIA GRAPHOPHON G.m.b.H.—Postfach 95—VIENNA I (Fürichgasse 2—Vienna I)
Phone: 52 88 09
Cable: COLPHO VIENNA
Pres.: Mr. J.-Cl. Raymond
Labels (others): Angel, Capitol, Columbia, Concert-Classic, Electrola, Ember, Encore, English by Radio, Epic, Gloria, His Master's Voice, Imperial, Liberty, Magic Notes, Monitor, Musica Sacra, Odeon, Parlophon (e), Pathé, Regal, Stateside, Supraphon, 20th Century Fox.

OTTO G. PREISER & CO.—Fischerstiege 9—VIENNA I
Phone: 63 62 28, 63 18 53
Telex: (07) 4432
Cable: PREISERRECORDS VIENNA
Pres.: Mr. Otto G. Preiser
Labels (domestic): Die Prominente Stimme, Favorit, Kabarett aus Wien, Lebendiges Wort, Unikum.
Labels (others): Callig, Eterna, Experience, Fidelity, Harmonia Mundi, Heritage, Haroskap, Lyricard, Parliament, Saga, Scala, Somerset, Vox.

POLYPHON SCHALLPLATTEN G.m.b.H.—Potschach 265—VIENNA 56 (Mariahilferstrasse 127—Vienna VI)
Phone: 56 35 06
Cable: POLYPHON VIENNA
Pres.: Mr. Gerhard Gebhardt
Labels (domestic): Philips, Polydor
Labels (others): ABC-Paramount, Archiv-Produktion, Audio Fidelity, Brunswick, Contemporary, Coral, Deutsche Grammophon, Fontana, Good Time Jazz, Heliador, Jazzland, Literarische Archiv, Mercury, M.G.M., Riverside, United Artists, Vee Jay, Verve, Westminster, World Pacific Jazz.

(Continued on page 57)

England—The Past Twelve Months

(Continued from page 34)

Shapiro Bernstein have counted amongst their major hits "I (Who Have Nothing)" by Shirley Bassey, "White On White" by Danny Williams and three Billy Fury numbers "Like I've Never Been Gone"; "Do You Really Love Me Too" and "In Summer" the latter written for him by The Avons. The number has also been recorded in many countries of the world including France where it was a very big hit for Claude Francois entitled "En Revant A Noel" and selling over a half a million copies. Another Shapiro Bernstein copyright which Francois took into the continental charts was "Every Day I Have To Cry." Sidney Bron enjoyed a second-time-round hit with his "Dance On." Originally an instrumental charter for The Shadows it returned to the charts as a vocal hit for Kathy Kirby. Bron also had an American chart entry via Bobby Shafto's single "She's My Girl" published in the States by Lenny Hodes. Bron also entered the independent recording field by setting up D. B. Productions Ltd. headed by Gerry Bron and M. D. Syd Dale. Bron also won an Ivor Novello Award for The Second Most Broadcast Work of the Year "Dance On." Jimmy and Bill Philips of K.P.M. after an excellent year which included charters such as "Diane" by The Bachelors and "Sweet William" by Millie have just had their biggest hit of all with The Animals No. 1 charter "The House Of The Rising Sun." Sales are now getting on for the million mark. Harold Geller's newly formed Lynn Music got away to a good start with "Johnny Janvier" recorded by Sonny Blake on Ember. The number is also coming out in Germany where it will be published by Minerva and in Italy where it is published by Curci. Besides publishing Geller's activities expand into the management and recording fields. During the year Lionel Bart's Apollo Music, under the management of Leslie Paul, clinched a deal with the Italian publishing house of Cielo Girl to handle their copyrights in the U. K. Bart is currently pre-occupied putting the finishing touches to his latest musical "Maggie May." Dominion Music and its subsidiary companies under the direction of Noel Rogers has removed to new and spacious offices in Knightsbridge. During the year his major hits have included "Do You Love Me" by Brian Poole and the Treme-

loes and the Aldon copyright "I Want To Stay Here" by Steve Lawrence and Eydie Gorme. Freddie Poser of Poser Music paid his first visit to the United States and at home enjoyed a visit to chartsville with Adam Faith's "The First Time" and "We Are In Love." Last but not least he had a big hit with Gene Pitney's "That Girl Belongs To Yesterday." Marquis Music came up with their first chart entry "Not Too Little Not Too Much" by actor/singer Chris Sandford. Marquis also entered artist/management the first signing being The Zombies who have recorded for Decca. The Phoenix group of companies also entered into artist/management. Their first signing being a group called The U.K.'s who record for Columbia. Mellin Music had a long and sustained hit with "Twist And Shout" and Essex Music acquired an equal partnership interest in the publishing houses of Jazz Music Ltd. and Key Music Ltd. owned by Johnny Dankworth. Essex had a major hit with "If I Had A Hammer" by Trini Lopez. The Lorna Music group expanded with the formation of three new companies, Woodside Music, Laurel Music and Trident. Lorna Music was founded four years ago on behalf of Wilhelm Jansen (Denmark). Leeds Music has once again enjoyed continued chart success with the Cliff Richard hits in the catalogue of their subsidiary Elstree Music. The latest being "On The Beach" from his "Wonderful Life" movie. In the same group Welbeck Music had two hits by The Searchers "Don't Throw Your Love Away" and "Sugar and Spice." Aberbach went to the top with Cilla Black's "You're My World" and Belinda (London) climbed high with "Little Children" by Billy J. Kramer and "Wishin' And Hoping" by The Merseybeats in England and Dusty Springfield in the United States. Jack Mills paid his annual and welcome visit to England. A commendable transatlantic hook-up has been established by Ambassador Music London and Gil Pincus America. A hands-across-the-sea exchange of material has paid handsome dividends—The Beatles for Gil Pincus and The Surfari's "Wipe Out" for Ambassador, who continue to enjoy the sweet smell of success with "A Taste Of Honey." And on that anglo-American note we close Great Britain's annual review for the year 1963/1964.



**THE PROUDEST NAME IN ENTERTAINMENT
THROUGHOUT THE WORLD**

**UNITED ARTISTS RECORDS—
SOLD UNDER THE UNITED ARTISTS LABEL
THROUGHOUT THE WORLD**

**UNITED ARTISTS RECORDS—
PRODUCING AND PURCHASING MASTERS LOCALLY
THROUGHOUT THE WORLD**

**UNITED ARTISTS RECORDS—
REPRESENTED IN 76 COUNTRIES & MAINTAINING 38 BRANCHES
THROUGHOUT THE WORLD**

MAIN OFFICE:

UNITED ARTISTS RECORDS, INC., 729 SEVENTH AVE., N.Y. 19, NEW YORK

DIRECTOR OF INTERNATIONAL OPERATIONS: SIDNEY SHEMEL

**ARCHIVE
PRODUCTION**

HISTORY OF MUSIC DIVISION OF THE DEUTSCHE GRAMMOPHON GESELLSCHAFT

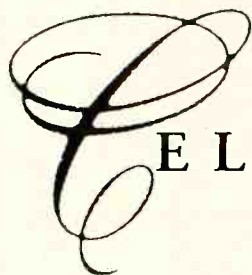
*A Thousand Years
of Music on 200 Records
Continually Expanding
Encyclopaedia of
Recorded Music*



SUPREME QUALITY WORLD OVER



*Deutsche
Grammophon
Gesellschaft*



CELEBRATED INTERNATIONAL

Gianna d'Angelo
Inge Borkh
Grace Bumbry
Fiorenza Cossotto
Gloria Davy
Monique Haas
Gerty Herzog
Gundula Janowitz
Sena Jurinac
Erika Köth
Evelyn Lear
Pilar Lorengar
Nan Merriman
Martha Mödl
Leonie Rysanek
Renata Scotto
Irmgard Seefried
Maria Stader
Antonietta Stella
Rita Streich
Astrid Varnay
Stefania Woytowicz

Géza Anda
Karel Ancerl
Stefan Askenase
Ettore Bastianini
Rudolf Baumgartner
Carlo Bergonzi
Walter Berry
Karl Böhm
Kim Borg
Renato Capecchi
Boris Christoff
Jörg Demus
Dietrich Fischer-Dieskau
Andor Foldes
Pierre Fournier
Ferenc Fricsay †
Josef Greindl
Friedrich Gulda
Ernst Haefliger
Hans Hotter
Eugen Jochum
Herbert von Karajan
Wilhelm Kempff
Waldemar Kmentt

Sándor Kónya
Rafael Kubelik
Ferdinand Leitner
Leopold Ludwig
Lorin Maazel
Enrico Mainardi
Igor Markevitch
Jewgenij Mrawinskij
David und Igor Oistrach
Bernhard Paumgartner
Gianni Poggi
Hermann Prey
Gianni Raimondi
Karl Richter
Svjatoslav Richter
Hans Schmidt-Isserstedt
Wolfgang Schneiderhan
Carl Seemann
Giuseppe di Stefano
Horst Stein
George Szell
Jess Thomas
Tamás Vásáry
Antonino Votto

SUPREME QUALITY THE WORLD OVER

ARTISTS

Eberhard Waechter
 Erik Werba
 Wolfgang Windgassen
 Nicanor Zabaleta

Amadeus String Quartet
 Bamberg Symphony Orchestra
 Bavarian Radio Symphony Orchestra
 Berlin Philharmonic Orchestra
 Camerata Academica Orchestra
 of the Salzburg Mozarteum
 Don Cossack Chorus Serge Jaroff
 Festival Strings Lucerne
 Lamoureux Orchestra, Paris
 Leningrad Philharmonic Orchestra
 Orchestra of La Scala Milan
 Paris National Orchestra
 Berlin Radio Symphony Orchestra
 Regensburg Boys' Choir (Domspatzen)
 Saxon State Orchestra, Dresden
 Czech Philharmonic Orchestra, Prague
 Vienna Singverein
 Vienna Symphony Orchestra

WORLDWIDE AVAILABILITY THROUGH THESE AFFILIATES AND DISTRIBUTORS

- NORTH AMERICA** M-G-M Records, New York
 Quality Records Ltd., Toronto
- CENTRAL AMERICA** Discos Universales S.A., Mexico
 Siemens de Centro America Ltda., San José
- SOUTH AMERICA** Albatros S.A.C.I., Asunción, Paraguay
 Casa Comercial Schwarz S.A., Guayaquil-Ecuador
 Companhia Brasileira de Discos, Rio de Janeiro
 "El Virrey" Ind. Musicales S.A., Lima
 Johansson & Cia., La Paz, Bolivia
 Philips Argentina S.A., Buenos Aires
 Philips Chilena S.A., Santiago de Chile
 Philips Colombiana S.A., Bogotá
 Philips del Uruguay S.A., Montevideo
 Siemens Venezolana S.A., Caracas
- EUROPE** Deutsche Grammophon (Great Britain)-Ltd., London
 Fonogram S.A., Madrid
 Helladisc, Athens
 Jugoton, Zagreb
 Nederlandsche Siemens Maatschappij N.V., Den Haag
 Nordisk Polyphon A.S., Copenhagen
 Philips Portuguesa S.A.R.L., Lissabon
 Phonogram S.p.A., Milano
 Polskie Nagrania, Warsaw
 Polydor S.A., Paris
 Polyphon Schallplatten-Gesellschaft m.b.H., Vienna
 S.A. Siemens N.V., Bruxelles
 S.A. Siemens, Luxembourg
 Siemens-Elektrizitätserzeugnisse A.G., Zurich
 Siemens Norge A/S, Oslo
 Fintone Oy, Helsinki
 Karusell Grammofon A/B, Solna, Sweden
 Siemens-Schuckert (Ireland) Ltd., Dublin
 Simko Ticaret ve Sanayi A.S., Istanbul
- AFRICA** Associated Sound (East Africa) Ltd., Nairobi
 Gallo (Africa) Ltd., Johannesburg
 Philips (Nigeria) Ltd., Lagos
 Siemens Maroc S.A.R.L., Casablanca
 Adolf Zagel, Luanda/Angola
- MIDDLE EAST** Alfi & Cohen, Teheran
 A. Chahine & Fils, Damascus
 Emile S. Houry, Beyrouth
 Siemens Afghanistan Ltd., Kabul
- ASIA** The Cycle & Carriage Co. (1926) Ltd., Singapore
 Companion Music Corporation Ltd., Hong Kong
 Nippon Grammophon Co., Ltd., Tokyo
 Siemens Engineering & Manufacturing, Bombay
 Siemens & Halske A.G., Djakarta
- AUSTRALIA** Philips Electrical Industries Pty. Ltd., Sydney
- NEW ZEALAND** Delta Trading Co., Ltd., Wellington
 Philips Records (N.Z.) Ltd., Wellington



polydor

Top International Stars from the Polydor Roster

Lill Babs
Heidi Bachert
Tanya Day
Colette Dereal
Gina Dobra
Margot Eskens
Monika Grimm
Trude Herr
Kessler Twins
Lolita
Mina
Sachiko Nishida
Anna Silva
Laura Villa
Cherry Wainer
Hanne Wieder
Yovanna

Peter Alexander
Marcel Amont
Gus Backus
Fred Bertelmann
Will Brandes
René Carol
Hans Carste

Jacques Denjean
Sacha Distel
Kurt Edelhagen
Johannes Fehring
Freddy
Thomas Fritsch
Ladi Geisler
Max Greger
Erwin Halletz
Alfred Hause
Ted Herold
Paul Hörbiger
Sven Uwe Jenssen
Bert Kaempfert
René Kollo
Peter Kraus
Martin Lauer
Alberto de Luque
Franz Marszalek
Willi Millowitsch
Ken Morris
Carlos Otero
„Crazy Otto“
Gene Reed
Ivo Robic

Henri Salvador
Werner Scharfenberger
Willi Schneider
Tony Sheridan
Horst Wende
John William
Peter Wynne
Helmut Zacharias

The Bats
The Beatles
Quartetto Cetra
Les Compagnons de la Chanson
Los Espanoles
Geschwister Fahrnberger
The Giants
Alex Harvey and his Soulband
Friedel Hensch und die Cyprys
Mainzer Hofsänger
Medium-Terzett
The Meteors
Old Merry Tale Jazz Band
The Somebody's
The Spotnicks

LABELS
REPRESENTED IN
CONTINENTAL EUROPE



BRUNSWICK: Original Recording in America by Decca Records, Inc., New York, USA - CORAL: Original American Recording, licensed and trademark registered by Coral Records, Inc., New York, USA - M-G-M: Original American Recording, licensed and trademark registered by Metro-Goldwyn-Mayer, Inc. (M-G-M Records Division), New York, USA - COMMAND: Original American Recording, licensed and trademark registered by Grand Award Record Co., New York, USA - VERVE: Original American Recording, licensed and trademark registered by Metro-Goldwyn-Mayer, Inc. (Verve-Series), New York, USA - UNITED ARTISTS: Original American Recording, licensed and trademark registered by United Artists Records, Inc., New York, USA

GERMANY—The Past 12 Months

The last year in Germany has been one of constant change and fluctuation. The trends of the last few years toward higher sales on LP product and less singles production and sales, stronger independent production, stronger small labels, etc., continued.

Foreign product had a big year in Germany as the "Liverpool Sound" moved in and picked up top sales with groups like The Beatles, The Searchers, The Swinging Blue Jeans, etc. Several of the groups even recorded in the German language and did very well saleswise. German music had a bad year in export. No new pop tunes from Germany made the charts all over the world and only the old Polydor productions of Tony Sheridan with the Beatles were able to rack up respectable sales figures outside of this country. The last year was a year of new names as the old favorites of the past lost ground in sales and brand new singers took over top chart positions. A nightclub in Hamburg, The Star Club, became a hotbed of recording activity as 4 of the major labels did "live" recording dates at the club and many of the groups booked into the club signed recording contracts here in Germany and began to turn out English and German speaking discs. The independent production firm Hansa Record Productions from Berlin with young Peter Meisel and Christian Bruhn accounted for almost 10% of the total singles sales in Germany with their product. The firm turned out productions for 4 labels. For a look at Germany, here is a month to month accounting of the last year as reported in Cash Box:

AUGUST

The sticky summer weather brought the usual slow summer but sales continued along normal lines as a few singles brought the buyers into the shops. "Sukiyaki" in German by the Blue Diamonds began to move well with 50,000 sold in two weeks. Teldec Records did a "Country and Western" month with several LP releases and lots of promotion. Warner Bros. signed Werner Mueller, who became the first German artist to sign a direct agreement with a major U.S. label. Bert Kaempfert followed suit later and signed directly with Decca in the States. Electrola reported its greatest season ever with 5 of the top 10 records being with the firm for the first time in Germany. Hans Ritter joined the Eurodisc line of Ariola leaving DGG as A&R man. He now heads up the South German A&R department for Eurodisc. The German Radio-TV-Phonograph Fair started on the 30th of August and Radio Berlin played over 3 hours of stereo radio to celebrate the affair. Record firms joined together for the first time and saved themselves 400,000 dollars over last year's costs by doing so. The firms had one stand for the record industry. This one stand took up an entire building, however. Almost every record artist in Germany visited the fair to appear on the daily TV and radio shows being broadcast from there and such foreign artists as Peter, Paul and Mary and many others also made the trek. The Chubby Checker tour also visited Berlin on the last day of the fair. Philips picked up distribution of the Audio Fidelity label. CBS gave a press party at the fair with CBS president Goddard Lieberson, veeep Harvey Schein and European mgr. Peter De Rougemont present. Dynagroove was introduced to the German public by Teldec at the fair. AFN celebrated their 20th anniversary on the air. Publisher August Seith celebrated his 60th birthday. The Radio-TV magazine Hoer Zu started a new LP service with Electrola and Teldec bringing out 3 or more LP's a month and advertised them in the mag which has over 13 million readers. Retail shops and post order took care of sales. The service is still going strong.

SEPTEMBER

Electrola kicked off the Angel label here. Albert Mangelsdorff and his quintet, did a jazz tour of the far east

for the Goethe Institute and also did their first LP for CBS. Chubby Checker picked up a golden music box for Ariola. Marlene Dietrich was in Germany, Austria and Switzerland and was the best selling foreign artist for Ariola. Marlene Dietrich was awarded the "Golden Edison Prize" in Holland for the best record of the year for her German recording of "Where Have All the Flowers Gone" for Electrola.

Other American stars at the Berlin fair included Little Peggy March, Roy Orbison and Bob Moore. All did productions here for Teldec in German. The Hully Gully started its move to pick up on the twist and slop. Sales reports were issued for the first 1/2 year of 1963 and showed that singles sales dropped 20.6% over the first half of 1962 and LP's jumped 55.5% over 1962 sales. EP's and 10" LP sales also dropped. In all, dollar volume rose 5.8%. Classical sales were 28% of the total business here. Singles production releases dropped 23.5% and LP productions increased 41.8%. Stereo sales also increased 55%, and stereo LP sales increased a whopping 84%. The "Annie Get Your Gun" original German cast LP on Philips sold over 22,500 copies in the first week of release. August Seith and Chappell Music publishers moved to new headquarters at Sendlinger Tor Platz 10 in Munich. Rolf Budde picked up Mills Music for Germany. Karlheinz Busse of International/Italia Records picked up the festival catalog of recordings from France for distribution here. Metronome handles the labels here. Frank Chacksfield came to Munich for the "Week of Light Music." The German record firms displayed for the first time at the Frankfurt book fair.

OCTOBER

Dynagroove from RCA got a big kickoff at press conferences by Teldec and the first 5 records were released. New German releases came out by Peter, Paul and Mary, The Everly Brothers, Pat Boone, Neil Sedaka, Little Peggy March, Chubby Checker, Bobby Darin, Rita Pavone and Cliff Richard. Only the Pavone and Richard disks made the big time, but the Boone disk also did well. In October, the top 10 hits were divided between 6 record firms which showed more diversification than ever before. DGG celebrated its 65th birthday. DGG is Germany's biggest record firm and is one of the oldest record firms in the world with affiliates now in England, France, Italy, Austria, Greece, Sweden, Japan and Mexico and is represented in 110 other countries. Cliff Richard's "Lucky Lips" in German passed the 75,000 mark in no time and began to roll. Electrola did an exhibit of its Capitol Records' product in 11 cities.

NOVEMBER

Ariola released a documentary record of "Germany from the ashes" covering the period after the second world war. RCA in Argentina also picked up the distribution of Ariola's classical label Eurodisc. Bert Kaempfert came back from the States to report that his hit "Danke Schoen" had over 28 recordings including the top hit by Wayne Newton. The Los Paraguayos did a tour here after being awarded a gold disk by Philips for sales of over 2.5 million LP's all over the world. Dr. Walter Betcke of DGG and president of the International Federation of Phonographic Industry celebrated his 65th birthday. CBS A&R chief Gilbert Obermaier left the firm to go into indie production and indie A&R man Gert Schmidt joined the firm in his old position. CBS picked up Gordy, Tamla, and Motown records for Germany, Austria and Switzerland. Movie star Elke Sommer switched labels from Teldec to Philips. Her new contract partner is indie producer Karlheinz Busse. At the end of November, Hans Gerig Music publishers led the German charts with all three of the top three in Germany.

DECEMBER

Polydor's Freddy Quinn became

(Continued on page 46)

KURT FELTZ

music productions

thanks

The International
Top Stars

PETER ALEXANDER

RENÉ CAROL

SACHA DISTEL

KURT EDELHAGEN

SYLVIO FRANCESCO

MARTIN LAUER

WILLY SCHNEIDER

CATERINA VALENTE

For giving us so many hits over the past years
and
the music publishers throughout the world
for giving us the hit material to work with!

GERMANY'S OLDEST INDEPENDENT
MUSIC PRODUCTION COMPANY

KURT FELTZ

MUSIK PRODUKTION

Drusus Gasse 7-11 Cologne, Germany

Telex: 8881673

GERMANY—The Past Twelve Months

(Continued from page 45)

the first record artist to be awarded a special postal stamp in Austria for his Xmas LP. December was a strong travel month as Polydor's execs Haertel and Voigt visited the U.S. and Mexico and Electrola execs Batzem and Dr. Veder also took to the road and covered the U.S. and Canada. President Kennedy's tragic death brought a standstill to record sales, but sales on LP's moved briskly shortly before Xmas.

Electrola picked up the Imperial label for Germany. Trini Lopez started selling like crazy and went on to become one of the biggest artists here over the next 6 months. The year ended the Electrola controlling the top 3 slots in the hit parade with Cliff Richard, Gitte & Rex Gildo and Paul Kuhn holding down the slots. Department stores put racks outside the store to sell low priced LP's, for Xmas. Singles sales were way down, LP sales up. Freddy Xmas LP went over 100,000 sales in 14 days, but no Xmas single made the grade.

JANUARY

The German trade paper Musikmarkt listed the top hits and artists for 1963. 24 songs were listed, 14 of local origin, seven of American origin. Of course, Sukiyaki from Japan, one tune came from Holland, and two from England. All of the 24 records except two were sung in German language. The two that weren't were both by Elvis Presley. Top artists of the year 1963 were Freddy, Rex Gildo and Billy Mo as the top three males with Elvis coming in 5th. Connie Francis was the top female vocalist with Gitte from Denmark and Manuela finishing second and third. England's Petula Clark took 4th place and France's Jacqueline Boyer took 5th. Renate and Werner Leismann took first place among the vocal groups with the Tahiti Tamoures finishing second and the Blue Diamonds coming in third. Not one single instrumental record made the top hit list in 1963. The first "golden" record of 1964 was given out to Petula Clark for reported sales of 1 million records on the song all over the world. German Vogue was the record firm handling the hit and Hans R. Beierlein was the publisher of the tune. The Ariola-Sonopress GmbH. Changed it's name to Ariola-Eurodisc GmbH. Teldec released the Victrola low priced LP series here. Little Peggy March made her first TV appearance on the Caterina Valente show here.

The Automatenmarkt trade paper listed the results of its jukebox favorites poll for 1963. The list varied somewhat as Elvis Presley finished first under the male vocalists with German Rex Gildo, Gus Backus, Gerd Boettcher and Martin Lauer following. Connie Francis won the female poll with Petula Clark, Manuela, Caterina Valente and Siw Malmkvist following. Strangely enough, Germany's top record seller, Freddy, was missing from the poll. All of the top 10 juke box hits for 1963 were vocals and all were sung in German. Five of the tunes were penned here and 5 were of foreign origin.

FEBRUARY

The fan magazine Musikparade listed the readers favorites for 1963. The poll was divided between foreign and local artists. Musician of the year in Germany was Max Gregor and the foreign musician of the year award went to Ray Charles. The local favorite dance orchestra was Werner Mueller with the foreign award going to Billy Vaughn. Favorite male singer locally was Freddy and the foreign award went to Elvis Presley. Female honors went to Caterina Valente and Connie Francis. Ariola renewed their pact with Reprise Records. Rudi Von

Der Dovenmuhle and Nils Nobach won the German "Song For Europe" contest and their entry sung by Nora Nova represented Germany in the contest in Copenhagen in March, but failed to place.

Ralf Bendix toured the U.S. as did Jimmy Makulis. Trini Lopez had 2 of the top 10 on the hit parade. American music had a revival here and 5 of the top 10 tunes were of U.S. origin. Young CBS had its first number 1 hit with "You Can Never Stop Me Loving You" sung by Bernd Spier. Trini Lopez was awarded the Golden Musicbox by Ariola as the firm's best selling foreign artist. The last award from the firm went to Chubby Checker. Austroton Records signed Hans Uwe Schneider and Britta Martell to exclusive contracts. DGG director Helmut Haertel celebrated his 60th birthday and Teldec boss Hans Lieber celebrated his 65 birthday. Karlheinz Busse signed San Remo Festival winner Gigliola Cinquetti to an exclusive contract for his Italia label and the festival tune "Non Ho L'Eta" went on to sell over 150,000 records. DGG divided its organization and formed a Germany Department with their pop label Polydor and the local advertising falling under the department.

The Radio Luxemburg "Hit Parade" show for Germany came to an end after many years. The Ariola classical label, Eurodisc, celebrated its first birthday. The Beatles wave helped export sales as "My Bonnie" from Tony Sheridan and The Beatles recorded here in 1961 went wild on the Cash Box Top 100 and sold more than 300,000 records. Mr. Acker Bilk toured Germany. The Beatles cut their first German sides and went on to sell over 1 million records of their product here. The German record alone passed the 350,000 sales mark. Billy Mo from Trinidad was given a special award for sales of 1/2 million records of "I'd Rather Buy A Tirol Hat." The award was made at the winter olympics at Innsbruck.

MARCH

Duke Ellington and his Orchestra toured Germany. Work started on the 4th German Pop Music Festival to be held in June. A Tour of the Red Army Choir stirred up some excitement in Switzerland as several cantons including Berne, Basel and Zurich refused to let the Russian group perform arguing that this sort of propaganda for a totalitarian system has no place in their concert halls. Paul Anka toured Germany. Heinz Lucas joined Philips in the radio promotion head slot replacing Fred Weyrich who took over as publicity director for Esther and Abraham Ofarim and later joined Marbot Music to head up their promotion and newly formed record production department. DGG signed a long term exclusive pact with Herbert Von Karajan. Austroton and Elite Special records topper Hans Oestreicher celebrated his 25th anniversary in the business. The firm announced strong growth plans for the German market. Mercury's Dick Whittington visited indie producers in Germany to look for strong material for the U.S. Teldec has a left field smash hit with the old folk tune "Clementine" retitled "Oh My Darling, Caroline" and sung by indie producer newcomer Ronny. The record passed the 1/2 million sales mark to become one of the really big tunes of this season. A new publishing group made up of the 5 most powerful one-stops and juke box record dealers was formed. The firm is called Transatlantik Musik and joins Globus Record Central, Frankfurt, Michael & Co., Duisburg and Munich, Loewen Automaten, Bingen, Ed. Kuepper, Stuttgart. The firm is managed by Karl Karthall and Hans Beierlein and headquarters were set in Frankfurt.

APRIL

Sales figures for 1963 were released and showed that singles sales dropped over 20% in the last year. On the other hand 12" LP sales rose a whopping 37% and dollar volume overall sales rose 4.4%. Exports rose 5.8% mostly in the LP field and imports also rose slightly. TV became an even more important factor as almost 9 million TV sets were registered in Germany, a 12% increase over 1 year ago. "With The Beatles" was number 1 on the LP hit parade sales and stayed there well into the summer. Deutsche Vogue brought out a new low priced LP line called Mode. The Liverpool sound took hold here and 8 Beatles singles started moving well for Electrola. Vogue did well with The Searchers, and The Swinging Blue Jeans racked up top sales with their "Hippy Hippy Shake." CBS got hot with the world champion ice skating doubles team Marika Kilius and Hans Jurgen Baumler. Each had a single selling over 100,000 records and a duo recording came out later which passed that mark. The RCA Victor C&W tour featuring Jim Reeves, Chet Atkins, Bobby Bare and the Anita Kerr singers toured Germany. Polydor renewed their pacts with Command and United Artists. Polydor started building a new recording studio in Munich. Ella Fitzgerald and Oscar Peterson toured Germany once again. Swedish lass Bibi Johns signed with indie producer Alfred Jacob. Jerry Lee Lewis did a live LP at the Star Club for Philips. DGG and the Vienna Newspaper Express held an opera singer competition in Vienna. Trini Lopez did a German language single. Gus Backus flew to Nashville for German recording dates and his first English session in several years. The English date didn't get off the ground in the USA but went on to sell 200,000 records in Japan.

MAY

Polydor production chief Kurt Richter left the firm and his duties were taken over by Polydor-International chief Heinz Voigt. Van Cliburn toured Germany. The largest fan magazine here, Bravo, with over 600 weekly readers had its yearly popularity poll. First place on the male singer poll was Cliff Richard beating out Freddy, who had won for the last 4 years. Freddy finished second and Rex Gildo took third place. Elvis Presley finished 4th, American Gus Backus, who has lived here for the past 5 years, took 5th place and the Beatles entered the poll in the number 6 position. Cliff needed over 81,000 votes to win. Other foreigners to place were Sacha Distel in 8th place, Trini Lopez in the number 10 slot, Pat Boone—12, Chubby Checker—14, Paul Anka—18, Fats Domino—23, Rick Nelson—25 and Frank Sinatra—30. Connie Francis won the female singer poll for the 3rd straight time with over 65,000 votes. Germany's Conny took second place and Italian lass Rita Pavone entered the poll in the number three slot. Berlin teenager Manuela finished 4th, Denmark's Gitte took the number 5 position, Caterina Valente finished 6th and other foreigners to finish in the top 30 were Sweden's Lil Babs—8, France's Francoise Hardy—9, Little Peggy March—10, Petula Clark—11, Greece's Nana Mouskouri—12, Brenda Lee—14, Israel's Carmela Corren—13, Esther Ofarim—16, Sweden's Anita Lindblom—17, Italy's Mina—18, Helen Shapiro—22, Soeur Sourire—23, Dalida—24, Jacqueline Boyer—25, Siw Malmkvist—26, Audrey Arno—28 and Bibi Johns—30. Although most of the artists to win positions were foreigners, all of the gals in the top 30 record in the German language and only Fats Domino, Rick Nelson and Frank Sinatra under the males have failed to come up with a German language

disk. Cliff Richard toured Germany. Promoter Karl Buchmann reported that all of the big name pop tours in 1964 including top German attractions, international stars such as Paul Anka, the RCA C&W Show, etc. had lost money.

JUNE

Independent pop productions controlled the market at this time with 4 of the top 10 tunes coming from indie groups. Big time A&R men Kurt Feltz and Gerhard Mendelson who had produced exclusively for Polydor for a number of years began to turn out productions for other firms. Feltz took over Caterina Valente for Teldec and Mendelson recorded Leslie Gore for Philips to start their new activities. The artists that they have controlled until now will stay with Polydor and the two top A&R men will continue to produce them. The Swinging Blue Jeans visited Germany and did their first German recordings. Karl Breuer left Hans Sikorski Music and publicity and promotion head of Vogue Records Gunter Geyer took his place. Larry Yaskiel took over Geyer's job at Vogue. The London Symphony Orchestra did concerts in Duesseldorf.

Religious music took over in Austria as Chaplain Alfred Flury topped the hit parade there with his EP and Soeur Sourire took 3rd place with Dominique. The German Jazz Federation made their awards for the year. CBS-Germany won the award at the European CBS convention for the most single records sold. The German Pop Music Festival took place in Baden-Baden and was won by Siw Malmkvist for her recording of "Liebeskummer lohnt sich nicht" (It Doesn't Pay to be Lovesick). The record went on to become the hot summer hit. The number was written by indie producer Christian Bruhn, who also produced the disk for Metro-nome. Second place went to Nana Mouskouri and third place was taken by Rex Gildo and Gitte. Intro, Schaeffers and Gerig published the winning tunes respectively. Deutsche Vogue signed a pact with Red Bird Records and also picked up the exclusive distribution of The Rivieras. Polydor signed up Dart Sales and its Constellation label.

JULY

The small independent labels picked up strength and held down 8 of the top 10 slots in the hit parade. Metro-nome led the field with 4 chart winners. Teldec joined the Bertelsmann Record Club and it looked like they would dissolve their contract with the Readers Digest Record Club. German Vogue moved its headquarters from Frankfurt to Cologne. Plans were made for the 4th annual German-American folksfest in Berlin for charity and over 20 recording artists pledged their services free of charge. Paul Anka had his first big German language hit.

The hot summer months started and record sales slowed down although a few hot singles, especially tunes from the Pop Festival kept the record shops in business. Record productions and new releases slowed down to a standstill. That's how the record picture looked over the past 12 months in Germany. The new picture with the LP increasing in volume, no records making the million sales mark and a really top hit just getting to the 1/2 million mark doesn't look too good. The market is spreading out and independent producers and record firms are looking for an even bigger slice of the market in the year to come. There will be new and interesting developments in the next 12 months in Germany and Cash Box will be on hand with a week to week picture of the record business as it happens.



WE MAKE GOOD RECORDS

*In Germany it pays \$
to do business with*

GERIG MUSIKVERLAGE

*From January thru July
leading the charts with
German top 5 favorites:*

ZWEI AUF EINER BANK
GITTE & REX GILDO

AM LAGERFEUER · MARTIN LAUER
GLÜCK GEHÖRT DAZU · REX GILDO

DER PLATZ NEBEN MIR IST LEER
SACHA DISTEL

NACHTS HÖR ICH IMMER ALLE UHREN SCHLAGEN
PETER ALEXANDER

SCHAFFE, SCHAFFE, HAUSLE BAUE
RALF BENDIX

*Bringing in the charts
with American Hits:*

Shangri-la · Lucky lips · Don't throw your
love away · I love the little things you do ·
Roll over Beethoven · This land is your land ·
Kansas City · My heart belongs to only you ·
What kind of fool am I

*And a great standard
catalogue!*

FOR TOP REPRESENTATION IN GERMANY

Don't forget:

GERIG MUSIKVERLAGE

COLOGNE · DRUSUSGASSE 7-11 · GERMANY

GERMANY—Music Publishers

ATLAS MUSIKVERLAG

Frau Hilla Steidtner
Percha/Starnberg
Tel: 08151-3232

ABERBACH MUSIKVERLAGE

Herr Rudolph Slezak
Hamburg 36
Warburg Str. 22
Tel: 455513

EDITION ACCORD

Herr Otto Dehmler
Cologne
Kameke Str. 31
Tel: 521631

PAUL C. R. ARENDS MUSIKVERLAGE

Herr Michael Arends
Rimsting (Bavaria)
(Edition Trumpf-Burlington Musik)
Tel: 08051-634

RALF ARNIE MUSIKVERLAGE

(Star Musikproduktion)
Herr Ralf Arnie
Hamburg 20
Wrangel Str. 5
Tel: 407855

ATRIUM MUSIKVERLAG

Herr Felix Stahl
Hamburg 13
Rothenbaum Chaussee 191

BIRNBACH MUSIKVERLAG

Herr Richard Birnbach
Aubinger Str. 9
Lochum
Tel: Munich 875460

BOSWORTH MUSIKVERLAG

Herr Hartmann
Hohe Str. 133
Cologne
Tel: 211479

ROLF BUDDÉ MUSIKVERLAGE

Herr Rolf Budde
Berlin-W.
Kurfurstendamm 103
Tel: 971045

KARL HEINZ BUSSE MUSIKVERLAGE

Herr Karl Heinz Busse
Sonnen Str. 20
Munich
Tel: 552621

CHAPPELL & CO

August Seith Music
Herr August Seith
Sendlinger Tor Str. 10
Munich
Tel: 596828

CAPRICCIO MUSIKVERLAG

Herr Peter Lach
Hamburg 1
Spitaler Str. 10
Tel: 334096

EDITION ESPLANADE

Frau Bornemann
Hamburg 13
Mittelweg 151
Tel: 445389

HANS GERIG MUSIKVERLAGE

Herr Hans Gerig
Cologne Drusus Gasse 7/11
Tel: 211136

GABRIEL MUSIKVERLAG

Hamburg-Grossflottbek
Mullenhoffweg 25
Tel: 894162

EDITION INSELTON

Munich 2
Karlsplatz 19/20

MICHAEL JARY MUSIKVERLAG

Hamburg 13
Harvestehuderweg 5

OTTO KUHLE MUSIKVERLAGE

Mr. Jack Joseph
Cologne
Am Hof 34/36
Tel: 212276
(Westton Music)

WILL MEISEL MUSIKVERLAGE

Herr Rudolph Schroeder
Berlin-W.
Wittelsbacher Str. 18
(Spanka, Monopol, Meisel)
Tel: 902345

PETER MEISEL MUSIKVERLAGE

Herr Peter Meisel
Berlin-W.
Wittelsbacher Str. 18
Tel: 914067

MELODIE DER WELT MUSIKVERLAGE

Herr Michael
Frankfurt/Main
Oederweg 26
(Francis, Day & Hunter-Progress)
Tel: 590777

MINERVA MUSIC

Herr Rudolph Von Der Dovenmuhle
Cologne-Nippes
(Tequila Music)
Nord Str. 17A
Tel: 733961

MONTANA MUSIKVERLAGE

Herr Hans R. Beierlein
Nussbaum Str. 16
Munich
Tel: 534000

EDITION MODERN

Herr Hans Wewerka
Munich
Franz Joseph Str. 2
Tel: 334408

EDITION MARBOT

Frau Bilkenroth
Hamburg 13
Born Str. 12
Tel: 446606

NERO MUSIKVERLAG

Herr Gerd Hammerling
Berlin-W.
Wittelsbacher Str. 18
Tel: 914057

PEER MUSIKVERLAGE

Herr Theodor O. Seeger
Klaerchen Str. 11
Hamburg
(Southern Music)
Tel: 488645

QUINT MUSIKVERLAG

Herr Dr. Stein
Munich 2
Nymphenburger Str. 38
Tel: 550685

EDITION ROYAL

Herr Hans Lang
Munich 23
Nikolai Platz 6
Tel: 361577

BERNARD MIKULSKI MUSIKVERLAG

Herr Bernhard Mikulski
Frankfurt/Main
Palmengarten Str. 4
Tel: 775544

PETER SCHAEFFERS MUSIKVERLAGE

Herr Peter Schaeffers
Berlin-W.
Reichsstrasse 4
Tel: 940516

PETER SCHAEFFERS MUSIKVERLAGE

Frau Barbara Kist
Munich
Sonnen Str. 33
Tel: 551421

RALPH MARIA SIEGEL MUSIKVERLAG

Herr Ralph Maria Siegel
Munich
Am Biederstein 7
Tel: 335617

ALFRED SCHACHT MUSIKVERLAGE

Hamburg 13
Heinrich Barth Str. 13
Tel: 445323

PAUL SEIGEL MUSIKVERLAGE

Mr. Paul Siegel
Berlin-W.
Tauentzien 16
(Hi-Fi Music)
Tel: 247029

HANS SIKORSKI MUSIKVERLAGE

Herr Karl Breuer
Hamburg 13
Johns Allee 23
Tel: 450777

SOLAMI MUSIKVERLAG

Munich 9
Ravenna Str. 48
Tel: 497297

SONG EDITION

Herr Heino Gaze
Gustav Freytag Str. 9
Berlin-W.
Tel: 893971

ERICH STORZ MUSIKVERLAGE

Osterröde/Reiheit
Haupt Str. 61

TRANSATLANTIK MUSIKVERLAG

Herr Karl Karthal
Schleusenstr. 18
Frankfurt/Main
Tel: 333476

TUTTI MUSIKVERLAG

Frau Gamber
Frankfurt/Main
Eschersheimerland Str. 12
Tel: 592996

UFATON MUSIKVERLAGE

Herr Rudolf Foerster
Munich Sonnen Str. 19
(Weiner Boheme Verlag)
Tel: 557957

THE BEST MUSIC IS

BUSSE MUSIK

RECORDING

Top stars like ELKE SOMMER, Peppino di Capri, Gigliola Cinquetti, etc. for the major labels



ITALIA

INTERNATIONAL

METRONOME



PHILIPS

Cantagallo Musikproduktion—Dr. Karl Heinz Busse, Sonnenstrasse 20, München 15, Tel: 55 26 21-3

FILM & TV PRODUCTION

MUSICHOUSE Film-Fernseh-und Musikproduktionsgesellschaft mbH. München 15, Sonnenstrasse 20, Tel: 55 26 21

AT THE MOMENT 5 FEATURE FILMS IN PRODUCTION.

RETAIL RECORD SHOPS

*Our publishing organization is spread
out all over Europe*

Headquarters

Karl Heinz Busse Musikverlag, Sonnenstrasse 20, München 15, Tel: 55 26 21-3 Telex 05-24 777
(Germany) Intervox AG., Chur (Schweiz)

AUSTRIA

Friedr. Hofmeister-Figaro Verlag GmbH.,
Wien 1, Seilergasse 12
Tel: 24 94 77 Telex: 0047-11 397

SWITZERLAND

Musikverlag Intervox GmbH.
Zürich 1/24, Pfauen Rämistrasse 42
Tel: 24 16 73

ITALY

MusikHouse Italiana S.r.l.
Ponte Seveso 22, Milano
Tel: 688 23 85

Offices

FRANCE/BENELUX

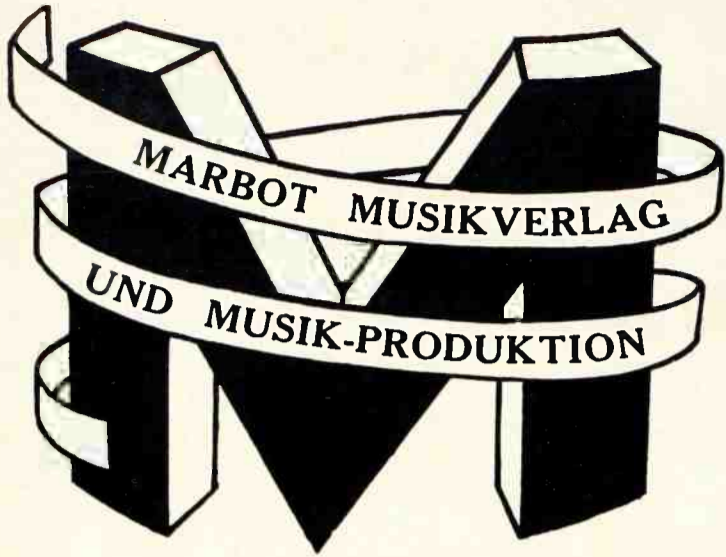
Cantagallo (Paris) Editions Musicales SARL.
141 Boulevard Sebastopol, Paris
Tel: CEN 54-46

SPAIN/PORTUGAL

Cantagallo (Madrid) Ediciones Musicales S.A.,
Edificio España Gr. 2-Pl. 7-No. 8, Madrid
Tel: 248 74 87

ENGLAND

Intertone Music Pub. Co., Ltd.,
46 Maddox, London W.1.
Tel: Mayfair 1735-36



After "OH MY DARLING CAROLINE"

THE NEWEST "RONNY" HIT

"KEIN GOLD IN BLUE RIVER"

EDITION MARBOT HAMBURG 13 BORNSTR. 72

TEL. 446606

DEUTSCHE VOGUE SCHALLPLATTEN

Germany's youngest but most active Record Company
Constantly represented in the charts with

Petula Clark	+ Udo Jurgens
The Searchers	+ Dionne Warwick
Francoise Hardy	+ Jimmy Makulis
Kenny Ball	+ Aimable
Little Tony	+ Adriano Celentano
Jack Hammer	+ The Rivas
Los Marcellos	+ Ferial Remo Germani
Terry Mark	+ Fausto Papetti

The Shirelles

DEUTSCHE **vogue** SCHALLPLATTEN
SCHALLPLATTEN

Grosskönigsdorf by Cologne

The Label with the very best prospects for the future
on the German market.

GERMANY'S BEST SELLERS (TOP TEN TUNES) OF THE LAST 12 MONTHS—JULY-JUNE

Title	Artist	Distributor	Publisher
★Barcarole In Der Nacht (Barcarole In The Night)	Connie Francis	D.G.G.	Francon/ Schneider
Schuld War Nur Der Bossa Nova (Blame it on the Bossa Nova)	Manuela	Teldec	Intro/Meisel
Zwei Blaue Vergasmelnicht (Say wonderful things to me)	Rex Gildo	Electrola	Accord
★7000 Rinder (7000 Cattle)	Peter Hinnen Elvis Presley/ Udo Jurgens	Ariola Teldec/Vogue	Intro/Meisel Aberbach
Kiss Me Quick	Martin Lauer	D.G.G.	Gerig
★Wenn Ich Ein Cowboy Waer (If I Was A Cowboy)	Teddy Parker	Teldec	K. H. Busse
★Nachtexpress Nach St. Tropez (Night train to St. Tropez)	Peter Kraus	D.G.G.	Montana/ Beierlein
★Ein Souvenir	Tahiti Tamoures	D.G.G.	Intro/Nero/ Meisel/ Hammerling
★Wini-Wini	Tahiti Tamoures	D.G.G.	R. Budde Gerig
★Meine Braut, Die Kann Das Besser Verliebt, Verlobt, Verheiratet (In love, engaged, married)	Gerd Boettcher Conny & Peter Alexander	Teldec D.G.G.	Minerva/ Dovenmuhle
★Ich Will 'Nen Cowboy Als Mann (I want to marry a cowboy)	Gitte	Electrola	A. Seith
★Der Schatz Im Silbersee (The treasure in Silversea)	Medium Terzett	D.G.G.	Intro/Meisel
Buona Notte (Good Night)	Rocco Granata	Electrola	Intro/Meisel
★Im kleinen Dorf am Rio Grande (In the little town on the Rio Grande)	Renate & Werner Leismann	Ariola	Intro/Meisel
★Mitsou	Jacqueline Boyer	Electrola	Intro/Meisel
★Mein Schimmel Wartet Im Himmel (My coach waits for me in Heaven)	Gus Backus	D.G.G.	K. H. Busse
Rote Rosen (Red Roses)	Detlef Engel	Teldec	Melodie Der Welt/Michel
Skip Du-Bi-Du (Skip to my Lou)	Conny Freddy	Electrola D.G.G.	R. Budde Esplanade
★Lass Mich Noch Einmal In Die Ferne (Let me go far away once more)	Blue Diamonds	Philips	Modern/Wewerka
Sukiyaki	Peter Beil	Philips	R. Budde
Nummer Eins In Meinem Herzen (Number one in my heart)	Elvis Presley/ Rex Gildo	Teldec/Electrola	Aberbach
Devil In Disguise	The Tahiti Tamoures	D.G.G.	Nero/Hammerling
★Tahiti Mafatu	Manuela	Teldec	Intro/Meisel
★Ich Geh Noch Zur Schule (I still go to school)	Siw Malmkvist	Metronome	Montana/Beierlein
★Pico Pico Bello	Peter Kraus	D.G.G.	Scharfenberger
★Bambola	Gitte & Rex Gildo	Electrola	H. Gerig H. Gerig
Vom Stadtpark Die Laternen (The laterns in the city park)	Nana Mouskouri	Philips	R. Budde
★Rote Korallen (Red Coral)	Connie Francis	D.G.G.	Francon/Schneider
Die Nacht Ist Mein (Tonight's my night)	Petula Clark	Vogue	Montana/Beierlein
★Mille Mille Grazie	Caterina & Sylvio	Teldec	Seith/Chappell
I Love You (Don't you forget it)	Cliff Richard	Electrola	H. Gerig
Rote Lippen Soll Man Kuessen (Lucky Lips)	Martin Lauer	D.G.G.	H. Gerig
★Jim & Joe	Pat Boone	Teldec	Melodie Der Welt/Michel
★Rosmarie	Peppino Di Capri	Metronome	K. H. Busse
★Slop In Capri	Gus Backus	D.G.G.	H. Gerig
★Goodbye Baby	Peter Hinnen	Ariola	R. Arnie
★Im Tal Der Blauen Berge (In the valley of the blue moun- tain)	Carmela Corren	Ariola	Intro/Meisel
★Rosen Haben Dornen (Roses have thorns)	Rita Pavone	Teldec	R. Budde
★Wenn Ich Ein Junge Waer (If I were a boy)	Trini Lopez	Ariola	H. Gerig
If I Had A Hammer	Sacha Distel	D.G.G.	H. Gerig
★Ein Paar Traenen (A Few Tears)	Paul Kuhn	Electrola	P. Arends/ Trumpf
★Es Gibt Kein Bier Auf Hawaii (There's no beer in Hawaii)	Peter Kraus	D.G.G.	Viktoria/ Scharfenberger
★Schenk Mir Einen Talisman (Give me a good luck charm)	Conny Chubby Checker	Electrola Ariola	Roupaud/Froboes Euroton
★Drei Musketiere (3 Musketeers)	Elvis Presley	Teldec	P. Schaeffers
★Troola Troola La	Peter Alexander	D.G.G.	Aberbach H. Gerig
Bossa Nova Baby	Bernd Spier	CBS	Accord
★Nachts Hoer' Ich Immer Alle Uhren Schlagen (At night, I al- ways hear the clocks toll)	Trini Lopez	Ariola	Chappell/Seith
Das Kannst Du Mir Nicht Verboten (You can never stop me loving you)	Gitte	Electrola	H. Gerig
America	Rex Gildo	Electrola	H. Gerig
★Nur Ein Bisschen Glueck (Just a little luck)	Sacha Distel	D.G.G.	H. Gerig
★Glueck Gehoert Dazu (It helps to be lucky)	Gus Backus	D.G.G.	K. H. Busse
★Der Platz Neben Mir (The place next to me)	Connie Francis	D.G.G.	Francon/Schneider
★Wenn Nur Jede Woche Mal Der Erste Waer (If every week was the first of the month)	Manuela	Teldec	Intro/Meisel
★Nino	Gerd Boettcher/ Chubby Checker	Teldec/Ariola	Aberbach
★Mama	Petula Clark	Vogue	Montana/Beierlein
Lady Lou (Loddy Lo)	Ronny	Teldec	Marbot
★Warum Muss Man Auseinander Gehn? (Why do we have to part?)	The Beatles	Electrola	Accord
★Oh My Darling Caroline I Want To Hold Your Hand	Jorgen Ingmann	Metronome	Atrium/Stahl
Drina Marsch	The Beatles	Electrola	Aberbach
She Loves You	Marika Kilius	CBS	Melodie Der Welt/Michel
★Wenn Die Cowboys Traeumen (When the cowboys dream)	Peggy March	Teldec	R. Budde
★Lady Music	Trini Lopez	Ariola	H. Gerig
Kansas City	Gitte & Rex Gildo	Electrola	H. Gerig
★Zwei Auf Einer Bank (Two on a bench)	Pat Boone	Teldec	K. H. Busse
★Baby Sonnenschein (Baby Sunshine)	Siw Malmkvist/ Umberto Marcato	Metronome	H. Gerig
Sole Sole (Sun, sun, sun)	Freddy	D.G.G.	Esplanade
★Gib Mir Dein Wort (Give me your word)	Martin Lauer	D.G.G.	H. Gerig
★Am Lagerfeuer (At the campfire)	Draft Deutscher	Teldec	Intro/Meisel
★Shake Hands Non Ho L'Eta (Luna Nel Blu)	Gigliola Cinquetti	Metronome	K. H. Busse
★Mach Die Augen Zu (Close your eyes)	Gerhard Wendland	Philips	Melodie Der Welt/Michel
★Manana, Manana, Manana	Tahiti Tamoures	D.G.G.	Nero/Hammerling/ Meisel
Das Geht Doch Keinen Etwas An (C'est bien jolie d'etre copains)	Suzanne Doucet	Metronome	Intro/Meisel
★Einmal Reicht Uns Das Glueck Seine Haende (One day luck will come to us)	Carmela Corren	Ariola	R. Arnie
★Liebeskummer Lohnt Sich Nicht (It doesn't pay to be lovesick)	Peter Alexander	D.G.G.	Birnbach
★Wunderschoenes Fremdes Maedchen (Wonderful stranger girl)	Al Hirt	Teldec	P. Schaeffers
	Connie Francis	D.G.G.	Francon/Schneider
	Bernd Spier	CBS	Melodie Der Welt/Michel
	Siw Malmkvist	Metronome	Intro/Meisel
	Hans Jurgen Baumler	CBS	Melodie Der Welt/Michel

(Continued on page 61)

GERMANY'S BEST SELLERS (TOP TEN TUNES)

(Continued from page 50)

Morgen Hast Du Keine Sorgen (Today's Teardrops)	Anna Lena	Metronome	Intro/Meisel
Johnny Komm' (Johnny loves me)	Suzie	Vogue	Transatlantik/ Karthal/Beierlein
Bye Bye Blondie	Trini Lopez	Ariola	Capri/P. Schaeffers
Schaffe, Schaffe, Haeusle Baue (Work, work, build a house)	Ralf Bendix	Electrola	H. Gerig
Schwimmen Lernt Man Im See	Manuela	Teldec	R. Budde
Honeymoon In St. Tropez	Kilius/Baumler	CBS	Melodie Der Welt/Michel

★ Original German Copyright

Publishers of Songs in the German Top Ten in the Past Twelve Months

5 OR MORE SONGS

HANS GERIG MUSIKVERLAGE—18 SONGS
INTRO/NERO/PETER MEISEL/GERD HAMMER-
LING—15 SONGS
POLF BUDDER MUSIKVERLAGE—8 SONGS
MELODIE DER WELT/FRANCIS DAY &
HUNTER/PROGRESS—7 SONGS
CARL HEINZ BUSSE MUSIKVERLAGE—6
SONGS
BIRNBACH MUSIKVERLAGE—5 SONGS

MORE THAN ONE SONG

MONTANA MUSIKVERLAG/HANS R.
BEIERLEIN—4 SONGS
RANCON/SCHNEIDER MUSIKVERLAGE—
4 SONGS
ETER SCHAEFFERS MUSIKVERLAGE—

3 SONGS

EDITION ACCORD—3 SONGS
CHAPPELL & CO./AUGUST SEITH
MUSIKVERLAG—3 SONGS
EDITION ESPLANADE—2 SONGS
VIKTORIA MUSIKVERLAG—2 SONGS
RALF ARNIE MUSIKVERLAG—2 SONGS

ONE SONG

EDITION MARBOT
ATRIUM MUSIKVERLAG/FELIX STAHL
BIRNBACH MUSIKVERLAG
TRANSATLANTIC MUSIKVERLAG
MINERVA MUSIKVERLAG/RUDI VON DER
DOVENMUEHL
PAUL C. R. ARENDS MUSIKVERLAG/TRUMPF/
BURLINGTON
EDITION MODERN/HANS WEWERKA

GERMANY'S ALL TIME BEST SELLERS

Paloma	Billy Vaughn	Teldec
Mein Papa	Lys Assia	Teldec/Philips
Third Man Theme	Anton Karas	Teldec
Mail Along Silvery Moon	Billy Vaughn	Teldec
Auf Weidersehn	Billy Vaughn	Teldec
Blueberry Hill	Billy Vaughn	Teldec
My Happiness	Christa Williams/ Gitta Lind	Teldec
Over Kwai March	Mitch Miller	Philips
Knack The Knife	Louis Armstrong	Philips
My Rag	Louis Armstrong	Philips
In München Steht Ein Hofbräuhaus	Die Wikinger Blasorchester	Philips
Wenn Du Kommst, Kapitän	Will Höhne	Philips
Der Appenzeller Jodler	Franz Lang	Philips
Die Sera, Sera	Doris Day	Deutsche Grammophon
Rock Around the Clock	Bill Haley	Deutsche Grammophon
Hei Maria	Margot Guillaume	Deutsche Grammophon
Ständchen	Ferry Taby	Deutsche Grammophon
Argo	Walter Günther	Deutsche Grammophon
Holzschutanz	Hans Carste	Deutsche Grammophon
Wenn Das Wasser Im Rhein Gold'ner Wein Wäre	Willy Schneider	Deutsche Grammophon
Wenn Man Musste Nochmal Zwanzig Sein	Hermann Hagedstedt	Deutsche Grammophon
Kaiser Walzer	Peter Alexander	Deutsche Grammophon
Die Musik Kommt	Mantovani	Teldec
Charmaine	Fred Bertelmann	Electrola
Der Lachende Vagabund	Lale Anderson	Electrola
Ilj Marlen	Paul Kuhn/Alice Babs	Electrola
In Einer Kleinen Konditorei	Paul Kuhn	Electrola
Auf Dir Einen Bunten Luftballon	Alice Babs/Paul Kuhn/ Erik Neumann/Swend Assmusen	Electrola
Es War Einmal Ein Musikus	Will Brandes/Hans Lucas	Electrola
Traumen Von Der Südsee	Les Paul/Mary Ford	Electrola
Mya Con Dios	Die Vagabunden	Electrola
Leite Kleiner Reiter		

GERMANY—Recording Studios

llach Studio, Zeiss Str 2 Allach, Munich
olf Bauer, Solitudenstr. 52, Ludwigsburg
avaria-Studio, Munich-Geiselgasteig
on-Bild Technik, Bleichstr. 155, Bielefeld
revel-Film, Kirchenalle 57 (Klockmannhaus),
Hamburg
aston Tonstudio, Liebigstr. 10A, Munich 22
lectrola-Studios, Maarweg 149, Cologne-
Braunsfeld
splanade-Festale Tonstudio, Bellevuestr., Ber-
lin
rnst Etzel Ateliers, Schweinheimstr. 98,
Aschaffenburg
uropa Studio, Goethestr. 5, Stuttgart N.
rankfurt Tonstudio, Zeppelinallee 38, Frank-
furt/Main
TM-Produktion, Sanweiher, Baden-Baden
amburger Tonstudio Friedrich-Ebert-Halle,
Postweg, Hamburg-Harburg
amburger Werbenzentrale Krugmann & Am-
berg, Poststr. 31, Hamburg 36
terradio, Bottgerstr. 15, Hamburg 13
Ho" Institut für Tontechnik, Bundesplatz 4,
Berlin-Wilmersdorf
Jansen & Co., Südwest-Ton-Studio, Char-
lottenplatz 17, Stuttgart S.
urt Linnebach Film und Funkstudio, Kepe-
lerstr. 18, Munich 27
eistersaal Tonstudio, Koethenerstr., Berlin
esschalle Tonstudio, Messestr., Cologne

Walter Nennig, Toningenieur, Grosse Bleichen
31, Hamburg 36
Robert Netekoven & Co., Wolfgangstr. 41,
Frankfurt/Main
Nettelkoven, Altes Funkhaus, Eschenheimer
Landstr. 33, Frankfurt/Main
Real-Film-Hamburg, Tonndorfer Hauptstr.,
Hamburg-Wandsbek
Riva-Studios, Munich-Unterschwaige
Hans Schneider Werbefunkstudio, Karl-Peters
Str. 13, Baden-Baden
777-Studio, Im Kirrling 9, Rheinhausen-Hochem-
merich
Siemensvilla Tonstudio, Gartnerstr. 25-32, Ber-
lin-Lankwitz
Stellina, Sudddeutsches Telemusik und Ton-
studio, Am Biederstein 7, Munich 23
Teldec-Studio, Lichtenfelder Festale, Finken-
steinallee 38-40, Berlin-Lichterfelde
Teldec-Studio, Osterstr. 124, Hamburg 19
Tempo-Studios, Rotwandstr. 16, Grosshesselohe/
Munich
Thinhaus Tonstudio, 'Elbchaussee 499, Ham-
burg-Blankenese
Tonbild-Werbung, Rosenbuschstr. 6, Munich
22
UFA-Studios, Victoriastr. 13-18, Berlin
Villa Berg Tonstudio, Stuttgart
Joaquim Weigmann, Oberbergische tr. 3a,
Wuppertal
Wiesbaden Tonstudio, Wilhelmstr., Wiesbaden

GERMANY—Pressing Plants

erliner Schallplatten-Fabrik, Metrophon,
Königsallee 41, Berlin-Grünwald
alig Bildband, Werderstr. 6, Freiburg/Breis-
gau
eutsche Grammophon, Podbielskiestr. 164,
Hannover
lectrola, Bismarckstr. 23, Berlin-Charlotten-
burg 4
ildebrand & Richter, Kirchgellersen über
Lüneburg
no Studios, Kreuzstr. 76, Castrop-Rauxel 1
zztone Society, Gruneweg 9, Frankfurt/
Main
P. Kelen, Hohenzollernring 38, Cologne
allas, Postfach 186, Diepholz

Saarlandische Kondensatoren-Fabrik, Provin-
zialstr. 19, Brebach über Saarbrücken
Saniphon-Heilton, Mommsenstr. 8, Berlin-
Charlottenburg 4
Sonopress, Eickhoffstr. 12, Gutersloh
Special Record, Neuriedestr. 56, Munich 49
Stahl, Kern Kahles & Co., Michelstadt/Oden-
wald
TELDEC
Niedernstr., Nortorf
Terra-Ton, Postfach 4 b, Düsseldorf-Buderrich
Visaphon Bild Wort Ton-Methode, Turnseestr.
24-26, Freiburg/Breisgau
Karl Wenzel, Hauptstr. 57, Orschweiler/Baden

"SCHLAGER MEANS HIT!

HIT!

HIT MEANS SCHAEFFERS MUSIC!"



BERLIN



MUNICH

The only
publisher
with offices and
exploitation in
both German
music capitals!

P.S. How about your material in Germany, Austria and
Switzerland?



Sonnenstrasse 33 B, Munich
Reichsstrasse 4, Berlin-
Charlottenburg 9

ELVIS

**A NEW TWO-SIDED
SUMMER VACATION HIT**



45 RPM

RCA VICTOR



ELVIS

SUMMER VACATION SPECIAL

By popular demand

First time on 45 RPM

SUCH A NIGHT

Plus new song

NEVER ENDING

Ask for the **VIVA LAS VEGAS EP** with the hit song "C'MON EVERYBODY"

AVAILABLE NOW FROM YOUR RCA VICTOR DISTRIBUTOR

#8400

RCA VICTOR



The most trusted name in sound





TELDEC

REPRESENTING
THE WORLD'S MOST
IMPORTANT RECORD LABELS
AND INTERNATIONALLY
FAMOUS ARTISTS
IN GERMANY



DECCA



RCA VICTOR



TELDEC

Schallplatten-
Gesellschaft mbH.
Hamburg
Germany

The Rolling Stones DECCA

Caterina Valente DECCA

Vico Torriani DECCA

Will Glahé DECCA

Werner Müller DECCA

Mantovani DECCA

Ted Heath DECCA

Edmundo Ros DECCA

Los Machucambos DECCA

Drafi Deutscher DECCA

Hildegarde Neff DECCA
(Hildegard Knef)

Gerd Böttcher DECCA

The Bachelors DECCA

Lys Assia TELEFUNKEN

Manuela TELEFUNKEN

Ronny TELEFUNKEN

Egerländer TELEFUNKEN

Oberkrainer TELEFUNKEN

Harry Belafonte RCA

Elvis Presley RCA

Peggy March RCA

Paul Anka RCA

Floyd Cramer RCA

Duane Eddy RCA

Chet Atkins RCA

Bobby Bare RCA

Jim Reeves RCA

Rita Pavone RCA

Neil Sedaka RCA

Billy Vaughn DOT

Pat Boone DOT

Bob Moore MONUMENT

Roy Orbison MONUMENT

Peter, Paul & Mary WARNER BROS.

IF YOU WANT
THE BEST
EXPLOITATION
OF YOUR
SONGS IN
GERMANY



contact

**ROLF BUDDÉ
MUSIKVERLAGE**

Kurfurstendamm 103

Berlin 31, Germany

**AUGUST
SEITH**
Music Publishers

Munich 15



GERMANY

THE LEADING PUBLISHER OF GERMAN
FOLK MUSIC!

FOR GERMANY'S TOP POP HITS!

EXCLUSIVE WHOLESALE SHEET MUSIC DISTRIBUTION
FOR LEADING INTERNATIONAL PUBLISHERS!

SENDLINGERTOR PLATZ 10 • MUNICH 2, GERMANY

GERMANY— Record Producers, Manufacturers and National Distributors

- ACONDOR RECORDS—Hamburg 13—Grindelhof 45 (Acondor)
- AMADEO RECORDS — Kassel, Germany (Acadeo, Vanguard)
- ABANOLA RECORDS—Nuernberg—Burg Str. 21 (Abanola)
- ALFA PRODUCTIONS—Berlin
- ARIOLA SONOPRESS GMBH—Guetersloh/Westf.—Eickhoff Str. 14 Tel: 05241-3427 (Ariola, Athena, Barclay, Baccarola, Berthelmann, Scallplatten Ring, Cameo, Classique, Eurodisc, Manhattan, Parkway, Reprise, Laurie, Starday, Cetra, Hispavox, Karussell, Colpix, Kapp, Everest, 20th Fox, Bel Air, Fonit Fast, C. N. Rood)
- AUSTROTON RECORDS—Diepholz/Hannover (Austroton, Elite, Special, Triola, Ricordi)
- BOSTON RECORDS—Muehlheim/Ruhr (Boston, Pacific, Belcanto)
- CONCERT HALL RECORDS — Frankfurt/Main—Gruneburg Weg. 9 (Concert Hall)
- DEUTSCHE GRAMMOPHON GMBH — Hamburg 13—Harvestehuder Weg 1-4 Tel: 41421 (Archiv Produktion, Deutsche Grammophon, Coral, Brunswick, Decca, Helidor, United Artists, MGM, Cub, Cantate, Command, Italdisc, Verve, Polydor, Musicor, Big Top, Command, Dart Sales)
- CBS SCHALLPLATTEN—Palmengarten Str. 4—Frankfurt/Main Tel: 775544 (Linda, CBS, Blue Note, Roulette, Artone, Chess, Hictory, Cadence, Carina, Funckler, Checker, Palette, Candid)
- DEUTSCHESCHALL PLATTEN—Darmstadt—Sree Str. 1—(Diskothek, Diskophon, Opera, DSG)
- DEUTSCHE VOGUE RECORDS—Grosskoenigsdorf by Cologne (Vogue, Pye, Durium, Peacock, Duke, Secco, Music, Clan, Red Bird, Riviera)
- EGON DAVID RECORD — Cologne—Vogel-sanger Str. 165 (Tonika)
- ELECTROLA RECORD CO. — Cologne — Braunsfeld—Maar Weg 149 Tel: 593131 (Electrola, Columbia, Capitol, HMV, Odeon, Paraphon, Pathe, Liberty, EMI, Epic, Imperial)
- EUROPAISCHER PHONOKLUB—Stuttgart 1 —Schliessfach 1286—(Cottas, Gong, Opera)
- FANAL RECORDS—Munich 2—Karl Str. 55 (Fanal)
- KURT FELTZ, MUSIKPRODUCTION—Cologne—Drusus Gasse 7-11
- FUTURA TON—Hannover—Frieden Str. 11 (Futura Ton)
- HANSA MUSIKPRODUCTION—W. Berlin—Wittelsbacherstr. 18 Tel: 914057
- HOCHEDER & CO.—Dusseldorf—Wilhelm Marx Haus (Climax, Excelsior, Melojazz)
- HOHNER RECORDS—9 Hohner Str.—Trossinger/Wuerttemberg (Hohner)
- ITALIA RECORDS—Sonnen Str. 20—Munich 15—Tel: 552621
- JUPITER RECORDS—Munich 23—Am Biederstein 7 Tel: 335617 (Jupiter, Stellina)
- P. P. KELEN RECORD CO.—Cologne—Hohenzollern Ring 38/42—(Orbis, Pantheon, Parnass)
- METRONOME RECORD CO.—Hamburg 1—Heidenkampsweg 76b—Tel: 241261 (Metronome, Atlantic, Golden 12, Atco, Prestige, Simon)
- MILERNO—Handelstr. 39—Cologne
- MILLER INTERNATIONAL — Hamburg Spalding Str. 160—Tel: 543031 (Somer, Sonodor)
- MODERN MUSIC PRODUCTIONS — Fr. Josef Str. 2—Munich 13
- MONOPOL RECORDS—Wittelsbacher Str. —Berlin—Tel: 902345—(Monopol)
- MONTE CARLO PRODUCTIONS—Musikproduction Sud—Munich—Vienna
- OSCA RECORDS—Rotwand Str. 16—Munich—Grosshesselohe—Tel: 794266 (Tempo, Osca)
- PHILIPS TON GMBH—Hamburg 1—Moencberg Str. 7—Tel: 321017 (Philips, Fonta Pergola, Vee Jay, ABC Paramount, Contemporary, Goodtime Jazz, Riverside, World Music, Interdisc, Mercury)
- PALLAS RECORDS—Diepholz/Bremen—Hiltenburg Str. 50 (Pallas, Dooley, Hohn Meteor, Orchestrola)
- PRO MUSIKA RECORDS—Stuttgart—Hauptstr. 57 (Pro Musika)
- RECO RECORDS—Frankfurt/Main—Jahn Str. 62—Tel: 595858—(Oriole, Embassy, Norr Petty Productions)
- RING DER MUSIKFREUNDE—Postfach 13 —Cologne
- 777 RECORDS—Rheinhausen—IM Kirling 11 Postfach 36 (777)
- SCHALLPLATTEN VERTRIEB MUENCHEN—Munich—Nymphenburger Str. 38 Tel: 5500 (Bella Musica, Superton, Starlet)
- SCHALLPLATTENFABRIK SPEC.—Neuried Str. 56—Munich 49
- STUTTGARTER HAUSBUCHEREI — Liban Str. 3/5—Stuttgart
- SUPRAHON—Hess Str. 39/41—Munich (Supraphon)
- TEFI WERKE GMBH—Porz/Cologne—Kolp Str. 8/12 (Tefi Tapes)
- TELDEC RECORD CO.—Hamburg 19—Heu Weg 25—Tel: 401111 (Telefunken, Decca, London, Warner Bros., RCA, Dot, Sun, Imperial Monument)
- TERRA TON GMBH—Buederich/Dusseldorf In Der Meer 9 (Arabella, Joker, Lasso, Terra Viaphon, Voxim)
- TIP RECORDS—Adolf Str. 53—Hamburg (Tip)
- TONSTUDIO CASTON—Liebig Str. 10A—Munich 22
- TON KUNST VERLAG—Darmstadt/Eberstadt—Heinrich Delp Str. 273 (Cantate)
- TON TREU RECORDS—Dusseldorf/Freigrath Str. 24 (Ton Treu)
- VOX-IMAGO RECORDS — Grosskoenigsdorf—Cologne—Frechen 2025 (Alfa, Imago, Imago Melos, Teddy, Vox)
- FUNK RECORDS—C/O Otto Kuhl Verlag—Cologne, Am Hof 34/36—Tel: 212276
- AMFED RECORD PRODUCTIONS — Lech Str. 49—Munich—Allach—Tel: 540761

Germany Best Selling LP's Top Ten LP's January-June

- WITH THE BEATLES—ODEON (Electrola)
- TRINI LOPEZ AT P.J.'S—REPRISE (Ariola)
- *STEGREIFGESCHICHTEN (Improvvised Stories)—JURGEN VON MANGER—PHILIPS
- *DIE SPITZENREITER 1963 (The top hits—1963)—Various Artists—POLYDOR (D.G.G.)
- *BELINDA BEHREND (24 Songs and one Guitar)—COLUMBIA (Electrola)
- *HUMORIS CAUSA (Comedy)—Various Artists—Telefunken (Teldec)
- *FRECHE CHANSONS AUS DEM ALTEN FRANKREICH (Spicy chansons from old France)—HELEN VITA—DEUTSCHE VOGUE
- *SO ODER SO IST DAS LEBEN (Life is one way or the other)—HILDEGARDE KNEP—DECCA—(Teldec)
- *KENNEDY IN DEUTSCHLAND (Kennedy in Germany)—D.G.G.
- *SCHLAGER DES JAHRES (Hits of the year)—Various Artists—Hoer Zu (Electrola)
- PLAY BACH—JACQUES LOUSSIER—DECCA (Teldec)
- *DIE GROSSE STAR UND SCHLAGERPARADE 1963 (The big star and hitparade—1963)—MORE TRINI LOPEZ AT P.J.'S—REPRISE (Ariola)
- WEST SIDE STORY—Original Film Soundtrack—CBS
- *MY FAIR LADY—Original German Cast—PHILIPS
- THE BEATLES (Please Please Me)—HOER ZU (Electrola)
- *TWIST IM STAR CLUB—THE RATTLES—PHILIPS
- *TWIST IM STAR CLUB—THE SEARCHERS, THE RATTLES—PHILIPS
- *Original German Production

Sub-publishing in Germany??

Want ACTION???

Get in touch with

ATRIUM-MUSIKVERLAG F. Stahl KG.

Rothenbaumchaussee 191, Hamburg 13

GERMANY—Vital Statistics

POPULATION: (West Germany) 60 million with 19.2 million households
 PER CAPITA INCOME: 180 dollars (720 marks) monthly
 HOMES WITH RECORD PLAYERS: 7.9 million

RECORD SALES—1963:

SINGLES	24.2 million	(1962—30.4 million	1961— 32 million)
12" LP's	7.8 million	(1962— 5.7 million	1961—4.45 million)
10" LP's	1.9 million	(1962— 2.0 million	1961—3.1 million)
EP's	8.4 million	(1962— 9.2 million	1961—3.9 million)

The German Phonograph Record Industry has released sales figures for the entire year of 1963 and the results show that once again, singles took a terrific beating and LP's zoomed up in sales. Total sales in dollar volume rose 4.4% due only to LP sales. Here's how sales figures looked compared to 1962.

Category—1963	Sales	% gain or loss	Category—1962	Sales
Singles	24.2 mil.	-20.4%	Singles	30.4 mil.
EP's	8.4 mil.	- 8.7%	EP's	9.2 mil.
10" LP's	1.9 mil.	- 9.5%	10" LP's	2.1 mil.
12" LP's	7.8 mil.	+37.0%	12" LP's	5.7 mil.

Although 10.8% less records were sold, the LP increase more than made up for the singles decrease. The main gain in LP sales was in the pop sector and in stereo sales. Stereo LP's accounted for 9.5% of total sales as against 5.9% in 1962. The sales of records in record shops as compared to other outlets (department stores, etc.) decreased from 90.3% to 86.8%. Classical sales on the other hand dropped from the previous year. Here's the division between pop and classical sales for 1963 as compared to 1962.

Category—1963	Pop Sales	Classical Sales	Category—1962	Pop Sales	Classical Sales
Singles	23.5 mil.	0.7 mil.	Singles	29.4 mil.	1.0 mil.
EP's	5.9 mil.	2.5 mil.	EP's	6.4 mil.	2.8 mil.
10" LP's	0.9 mil.	1.0 mil.	10" LP's	0.9 mil.	1.3 mil.
12" LP's	4.2 mil.	3.6 mil.	12" LP's	2.6 mil.	3.0 mil.

These figures are of course rounded off to the nearest 100,000 and therefore there is sometimes a difference between total sales and division of sales. Classical sales account for 18.4% of total sales but of course, their percent of LP sales is much higher. Germany sells a higher percentage of classical records than any other country in the world. Export sales rose 5.8% mostly in the LP sector which had a 41.4% increase in export. Here's how export sales looked as compared to 1962.

Category—1963	Export Sales	Category—1962	Export Sales
Singles	4.5 million	Singles	5.1 million
EP's	2.0 million	EP's	1.9 million
10" LP's	0.3 million	10" LP's	0.4 million
12" LP's	4.1 million	12" LP's	2.9 million

The record industry reflected the change in trends in their production and pressing figures. Here's how they looked as compared to 1962.

Category	1963 production	1962 production
Singles	28.8 million	36.0 million
EP's	11.8 million	12.9 million
10" LP's	2.5 million	3.3 million
12" LP's	12.5 million	9.3 million

Import figures are not as exacting as the others because they only refer to the firms who are members of the German Phono Industry Organization. Here's how import figures stacked up.

Category	Import—1963	Import—1962
Singles	0.28 million	0.34 million
EP's	0.43 million	0.30 million
10" LP's	0.95 million	0.68 million

The last chart and one of the most important shows the sales of Stereo records LP wise in Germany. This chart was issued in units, with 1 unit given for singles, 2 units for EP's, 4 units for 10" LP's and 6 units for 12" LP's. Here's how that chart looked.

Category	Total Units—1963	Stereo Units—1963	Total Units—1962	Stereo Units—1962
Classical	21,759,090	4,619,244	18,206,268	2,852,574
Popular	25,240,974	3,719,268	15,825,500	1,663,854

This shows that 21.2% of all units sold were stereo in the classical department as against 5.8% in 1962 and the pop sector showed 14.7% of all sales in stereo as against 10.5% in 1962. This composite picture of the record business in Germany in 1963 should give a good insight into the record picture here.

The importance of television as a factor in record sales is shown in the new record number of TV sets registered for 1963. Last year, 205,000 sets were registered in January of 1963 and this year 247,766 sets were registered for an increase of 20.6%. As of February 1, 1964 there were 8,786,336 sets registered in Germany, an increase of 1,367,459 sets over the February 1, 1963 figures.

MACHINE SHOPS

Turchonski, Schlesische Str. 30, Berlin S. O.
 36 Werner & Pfeiderer, Theodorstr. 10,
 Stuttgart-Feuerbach

MUSIC LICENSING ASSOCIATIONS

EMA-Gesellschaft für musikalische Aufführungs- und mechanische Vervielfältigungsrechte, Herzog-Wilhelmstr. 19, Munich
 VL-Gesellschaft zur Verwertung von Leistungsschutzrechten, Spichernstr. 55, Cologne

MATERIALS MILLING PLANTS

Deutsche Grammophon, Podbielskistr. 164, Hannover
 Electrola, Marrweg 149, Cologne-Braunsfeld
 Hildebrand & Richter, Kirchgellersen über Lüneburg 1
 Ernst Kalkof, Gassner Allee 41, Mainz
 Pallas-Schallplatten, Diepholz/Hannover
 TELEDEC-SCHALLPLATTEN
 Niedernstr., Nortorf
 Karl Wenzel, Haptstr. 57, Orschweier/Baden

WILL MEISEL MUSIC

Monopol Records

World Known • Own Record Label • Top Promotion



BERLIN-WILMERSDORF, WITTELSBACHER STR. 18



AMERICAN HITS

I MADE

TOP-SELLERS AND STANDARDS

IN GERMANY:

MOULIN ROUGE—BLUE TANGO—IN SPAIN THEY SAY SI SI—YOURS—THE BREEZE AND I—MALAGUENA—EL RANCHO GRANDE—UNCHAINED MELODY—MANHATTAN—WHAT A DIFFERENCE A DAY MAKES—MOONGLOW—SERANATA—CINDY OH CINDY—THE WAYWARD WIND—SINGING THE BLUES—CARAVAN—BANANA BOAT SONG—KISSES SWEETER THAN WINE—A WHITE SPORT COAT—AMOR AMOR—BRASIL—TICO TICO—PERFIDIA—I LOVE YOU BABY—DIANA—EVERYBODY'S SOMEBODY'S FOOL—TENNESSEE WALTZ—MEXICO—LOLLIPOP—TOP HAT—CHEEK TO CHEEK—ONLY YOU—OH LONESOME ME—DESAFINADO—STUPID CUPID—BROKEN HEARTED MELODY—EL PASO—SMILE—TELL LAURA I LOVE HER—ALL OF ME—TEACH ME TONIGHT—UNFORGETTABLE—BAND OF GOLD—YOU ARE MY DESTINY—I'LL GET BY—MAMBO JAMBO—I CAN'T STOP LOVING YOU—STRANGER IN PARADISE—DEEP IN THE HEART OF TEXAS—YOU BELONG TO MY HEART—BESAME MUCHO—A LITTLE BITTY TEAR—PAPER DOLL—JUNGLE DRUMS—RUMBA TAMBAH—SAN ANTONIO ROSE—and a few hundred more!

RALPH MARIA SIEGEL

MUNICH 23 GERMANY

WORKING FOR ACUFF-ROSE, FRANK LOESSER, ROBERT MELLIN, EDWARD B. MARKS, and many other important publishers

For a top hit in Germany
you need top local recordings!

EDITION ACCORD DELIVERS!

1964

You Can Never Stop Me Loving You
(Das kannst Du mir nicht verbieten)

4 LOCAL RECORDINGS! • NUMBER 1 IN THE CHARTS!

Hippy Hippy Shake

TWO LOCAL RECORDINGS • FOUR ENGLISH RELEASES!

and other top hits such as:

There I've Said It Again
(Meine Liebe ist Dein)

and the sensational BEATLES!

I Want To Hold Your Hand
(Komm gib mir Deine Hand)

"Boys" • "P.S. I Love You" • "Love Me Do"

HOW ABOUT YOUR HIT FOR "64"?

EDITION ACCORD GMBH. Cologne, Germany
Kameke Str. 21-33
Tel. 521631

GERMANY—Promotion

Etta Angeli, Tongegasse 38, Frankfurt/Main
Gunter Arendt, Fibigerstr. 339, Hamburg-Lan-
geenhorn
Stephen von Baranski, Sonnenstr. 19, Ufahaus,
Munich 15
Gunther Braunlich, Heussweg 25, Hamburg 19
Herbert Bremer, Schinkelstr. 15-17, Osnabruck
Rudi Buttner, Kaltner Weg 4, Munich 25
Oskar Feldkirchner, Planken 07,5, Mannheim
Wolfram Gerbracht, Glashuttener Damm 92,
Cologne/Lindenthal
Hansi Hoffman, Goetrest. 13, Frankfurt/
Main
Ingeborg Holubowsky, Sierichstr. 16 Hamburg
Wolfgang Kretzschmar, Monckebergstr. 7,
Hamburg 1
Just Ptach, Immenseeweg 15 D, Hamburg-
Rahstedt
Frau Reinicke, Harvestehuder Weg 1-4, Ham-
burg
Siegfried Rothmund Nymphenburgerstr. 120
Munich
Silvia Monika Schmagar, Ritterstr. 24, Karl-
sruhe
Tony Schwaegerl, Grabenstr. 5, Kulmbach
Philipp Stocklein, Oberfohringer Str. 13,
Munich 27
Billy von der Tann, Hiltenspergerstr., Munich
13
Ursula Tischer, Fuchstr. 2, Munich 23
Otto E. Tuppek, Planken 07, 5, Mannheim
Mato Weiland, Strunzstr. 51, Munich
Egon Wolff, Tondenstr. 39, Cologne-Bickendorf

POLYETHYLENE BAGS

Herbert Buttner, Schlierbergstr. 157, Freiburg/
Breisgau
Hans-Richard Dennert, Wichmannstr. 4, Ham-
burg/Grossflottbek
Folienfabrik Forchheim, Zweibruckenstr. 15,
Forchheim (Oberfr.)
Gummiwerk Odenwald, Kaisrestr. 33, Frank-
furt/Main
Hilbert-Plastic, Alwin Hilbert, Hochstr. 22,
Wattenscheid
E. Horn Kunststoff, Grossheppach uber Waib-
lingen
Klein & Hartmann, Lutzowufer 12, Berlin W.
15
Herbert Kleist, Oranienstr. 20, Berlin S.O. 36
Kolwi-Burobedarf, Hoorwiese 5, Morsbach/
Sieg
Kunststoffverarbeitung Luneburger Heide,
Bulgrin & Co., Marktstr. 36, Soltau (Han)
G. Lachenmaier, In Laisen 34, Reutlingen
Paja Verpackung, Hoffnungsthal/Cologne
Otto Rechenberger, Grafenberger Allee 91,
Dusseldorf
Gebhard Riegger, Guterbahnhof, Ditzingen/
Wurttemberg
Eugen Romminger, August-Bebelstr. 13, Fran-
kenthal/Pfalz
Manfred Rothe, Togostr. 46, Munich 59
Saarplatik, Am Kieselhumes 8, Saarbrucken
Edich Schumm, Siegelsberger Str. 17, Murr-
hardt/Wurttemberg
S. E. Seiler & Co., Kunststoffwerk, Neumuhle
Post Diespeck
Karl H. Sengewald, Kuensebeck (Bielefeld)
F. Soenneken, Kirschallee 1, Bonn

GERMANY—

Label Manufacturers

H. Beer, W. Dietrichstr. 14, Munich 19
Billetfabrik, Ostengasse 34, Regensburg
Brenner & Stangelmeier, Pfarrweg 30, Munich
9
Walter Bundschuh, Stephanienufer 2, Mann-
heim 1
Karl Dohler, Ziegelstr. 16, Ravensburg
Josef Ertl, Schmellerstr. 11, Munich 12
Etiketten Schreiner, Wilhelm-Mayr Str. 11,
Munich 42
Etiketten und Stahlstichdruck, Pflinganserstr.
132, Munich 25
Eukerdruck, Steinweg 35a, Marburg (Lahn)
Goedicke, Landwehrstr. 289, Hannover
Karl Gramlich, Schmidstr., Pliezhausen/
Wurttemberg
Gutenberg Druckerei Mainz, Reich-Klara Str.
10, Mainz
Gehr. Haertl, Adlzreiterstr. 18, Munch 15
Gabr. Heichlinger, Hansastr. 181, Munich 25
Wilhelm K. Homa, Jahnstr. 10, Memmingen
Hugle & Rehm, Hollstr. 1, Radolfzell (Boden-
see)
Klein & Volbert, Bottingerstr. 94, Munich
Berhard Theodor Kollé Nachf., Offelter Weg
113, Preussisch Oldendorf/Westf.
Hans Kropf, Vorstadt 27, Mitterteich
K. Laufer, Friedrich-Karl Str. 4, Mannheim
Karl Linnepe, Lutherstr., Ludenscheid
Hans Marquardt, Prinzenweg 11a, Regensburg
O. Maubach, Weinbergstr. 1, Mainz-Mombach
Munchberg-Helmbrechtser Zeitung Bahnhofstr.
19, Munchberg
Ludwig Noltemeyer, Hildesheimer Str. 65,
Braunschweig
Offsetdruckerei Marianne Blattner, Rum-
fordstr. 18, Munich 5
H. Prickarts, Weinbergstr. 1, Mainz-Mombach
Druckerei Proppe, Neumunster
G. Putz, Planeggerstr. 16, Munich
Emil Rapp, Banddruckerei, Mohringen/Baden
Schagen & Eschen, Lurriper Str. 14, Mon-
chen-Gladbach
Ludwig Schmidt, Dielinger Str. 10-11, Osn-
bruck
Ch. Seitz, Rollbuhlstr. 61a, Mannheim-Kafertal
Franz X. Seitz, Rumfordstr. 23, Munch 5
Gebr. Senster, Etikettenfabrik, Plattenberg-
Holthausen
Streckel & Co., Kapellenstr. 36, Rastatt
Karl Theyser, Druckerei, Mainz
L. F. Thomas, Lehmweg 36, Plettenberg Holt-
hausen
K. Unterholzer, ImPferstr. 51, Munch 25
Vereingte Offsetdruckereien, Mannheim-Nee-
karau
Gebruder Voit, Postfach, Nurnberg 16

Star-Notenschreibpapier, Gutschowstr. Eber-
bach (Bad Neckartal)
Sudbadische Mappenfabrik, Bierich-Riedel &
Co., Oststr. 13, Kehl
F. E. Walter, Nordfelder Reihe 21, Hannover
Wurttembergische Allplastik, Plastik-Spritz-
gusswerk, Wallgraben 151, Stuttgart-Vaihingen

GIVE IT A TRY! CONTACT US

VIKTORIA MUSIKVERLAG

Werner Scharfenberger KG

Munich, Germany Dachauer Str. 16 Tel: 592193

WORLD WIDE MUSIC TRADE DIRECTORY

(Cont'd from page 39)
**REX-ROVAL SCHALLPLATTENPRODUKTION & VER-
 TRIEB**—Margaretenplatz 4—VIENNA V
 Phone: 57 19 40
 Pres.: Mr. Bruno Hauer
 Labels (domestic): Rex-Royal

**SYMPHONIA—WIENER SYMPHONIKER TONAUFNAH-
 ME G.m.b.H.**—Lothringerstrasse 20—Konzertthaus
 —VIENNA III
 (Vienna Symphony Orchestra Recording Corp.)
 Phone: 72 44 48, 57 72 41
 Cable: SYMPHONIA VIENNA
 Pres.: Mr. Herbert Wegricht
 Produces tape recordings for commercial use by
 record mfrs with the Vienna Symphony Orchestra.

BAHAMAS

RECORD MFRS

BAHAMA RECORDS, LTD.—P.O. Box 942—NASSAU
 (c/o Carib Shop—George Street—Nassau)
 Phone: 2201
 Pres.: Mr. T. R. Pyfrom
 Labels (domestic): Bahama

BAHAMIAN RHYTHMS, LTD.—P.O. Box 942—NAS-
 SAU
 (c/o Carib Shop—George Street—Nassau)
 Phone: 2201
 Pres.: Mr. T. R. Pyfrom
 Labels (domestic): Bahamian Rhythms

CARIBBEAN FOLK MUSIC, LTD.—P.O. Box 174—
 NASSAU
 Phone: 94370, 94371
 Cable: TROPICAL NASSAU
 Pres.: Mr. Tom Y. Jacobs
 Labels (domestic): Carib

BAHREIN

RECORD MFRS

AMBASSADOR STORES—P.O. Box 237—MANAMA
 Phone: 3513
 Cable: AMBASSADOR BAHREIN
 Pres.: Mr. Victor Murad
 Labels (others): Audio Fidelity, Brunswick, Capitol,
 CBS, Command, Deutsche Grammophon, Fontana,
 Golden Guinea, Mercury, M.G.M., Phillips, Polydor,
 Pye, RCA Victor, United Artists, Verve.

THE NATIONAL MUSIC HOUSE—P.O. Box 174—
 MANAMA
 (Shaikh Abdulla Road—Manama)
 Phone: 4819
 Cable: KHAWRAN BAHREIN
 Pres.: Mr. A. Hussain Mahmood Sa'aty
 Labels (domestic): Al-Nasr, Alshark, Arabphone
 Labels (others): Columbia, His Master's Voice,
 Parlophone

BERMUDA

RECORD MFRS

EDMAR RECORDS—Harrington Hundreds—HAMIL-
 TON
 Cable: EDMAR RECORDS BERMUDA
 Pres.: Mr. Edward De Mello
 Labels (domestic): Duane, Edmar

MASTERS LTD.—Front Street—HAMILTON
 Phone: 2-3000
 Cable: MASTAND HAMILTON
 Pres.: Mr. W. H. Freisenbruch
 Labels (domestic): Mastertone

BOLIVIA

RECORD MFRS

JOHANSSON & CIA., S.A.—Casilla 678—LA PAZ
 (Calle Mercado, Esquina Socabaya, Avenida Santa
 Cruz—La Paz)
 Phone: 5700, 8700, 9846, 10646
 Cable: JOHANSSON LAPAZ
 Pres.: Mr. Einar Johansson
 Representing Deutsche Grammophon G.m.b.H.
 (Hamburg) in Bolivia

PHILIPS SUDAMERICANA S.A.—Cajón Postal 2964
 —LA PAZ
 (Avenida Santa Cruz 1365—5° piso.—La Paz)
 Phone: 5664, 8029, 5270
 Cable: PHILIPS LAPAZ
 Mgr.: Mr. W. Carp
 Labels (others): ABC-Paramount, Columbia (Argen-
 tina), Decca, Deutsche Grammophon, Fontana, Mer-
 cury, Philips, Polydor, Roulette, Sinter (Brazil),
 Westminster.

BULGARIA

EXPORT & IMPORT

RAZNOIZNOS—Boite Postale 615—SOFIA
 (1, rue Tzar Assen—Sofia)
 Phone: 8-02-11/18
 Cable: RAZNOIZNOS SOFIA
 Man. Dir.: Mr. D. Gorostanov
 Only organization to be contacted in questions of
 export or import of ready-made cultural goods
 (records and sheet music editions).

MUSIC PUBLISHER

NAOUKA I ISKOUSTVO—Boulevard Rouski 6—
 SOFIA
 Phone: 7-57-01
 Pres.: Mr. Tsonjou Botev

RECORD MFRS

BALKANTON—2 rue Hajdoushka Poljana—SOFIA
 Phone: 5-24-45, 5-22-34, 5-31-96
 Cable: BALKANTON SOFIA
 Pres.: Mr. Encho Dimitrov
 Labels (domestic): Balkanton

BURMA

RECORD MFRS

NEONLITE MANUFACTURING & TRADING CO., LTD.
 —P.O. Box 1023—RANGOON
 (59, 38th Street—Rangoon)
 Phone: 14340, 15770
 Cable: NEONSIGNS RANGOON
 Pres.: Mr. Harbans Singh
 Labels (domestic): Aung Tha Bye, Bay Lu Wa,
 HRC, Tet Toe, Toe Na Ya.

THAN INDUSTRIES—P.O. Box 971—RANGOON
 (17/19) Shwedagon Pagoda Road—Rangoon)
 Phone: 15787, 30490
 Cable: THANCORP RANGOON
 Pres.: U Aung Than
 Labels (domestic): Mount Everest, Toe Naing

CEYLON

RECORD MFRS

CARGILLS (CEYLON) LTD.—P.O. Box 23—COLOM-
 BO 1
 (York Street—Colombo 1)
 Phone: 79331
 Cable: CARGILLS COLOMBO
 Pres.: Mr. J. L. M. Fernando
 Labels (others): Angel, Audio Fidelity, Capitol, Co-
 lumbia, His Master's Voice, Mercury, MGM, Parlo-
 phone, Pathé.

MILLERS LTD.—P.O. Box 100—COLOMBO 1
 (York Street—Colombo 1)
 Phone: 79251
 Cable: MILLERS COLOMBO
 Pres.: Mr. Cyril Gardiner
 Labels (domestic): Columbia (Sinhalese)
 Labels (others): EmArcy, Fontana, Nixa, Philips,
 Pye, RCA-Italiana, Vanguard.

CHILE

COLLECTING SOCIETY

**DEPARTAMENTO DEL PEQUEÑO DERECHO DE
 AUTOR**
DE LA UNIVERSIDAD DE CHILE—Apartado 1072—
 SANTIAGO DE CHILE
 (San Antonio 427—Santiago De Chile)
 Phone: 34914, 36375
 Pres.: Mr. Diego Barros Ortiz

MUSIC PUBLISHERS

EDICIONES MUSICALES FERMATA—Los Alpes 916—
 SANTIAGO DE CHILE
 Pres.: Mr. Enrique Lebendiger

RECORD MFRS

CORPORACION DE RADIO DE CHILE S.A.—Casilla
 1407—SANTIAGO DE CHILE
 (Vicuña Mackenna 3333—Santiago de Chile)
 Phone: 50081
 Cable: VICTOR SANTIAGO CHILE
 Pres.: Mr. Julia Del Rio Bretignere
 Labels (domestic): CRC, Deman, RCA Victor
 Labels (other): Artone, AHantic, Cebra, Decca,
 Disc Jockey, Discophiles Français, Dot, Ducretet-
 Thomson, Fermata, Fonit, Hispavox, Music Hall,
 Telefunken, Tropicana.

(Cont'd on page 58)

THE
COMMON MARKET
 has already become reality

The Catalogue of
MONTANA
 for July 64 is the best proof

of this fact

These are our artists:

ADAMO
KENNY BALL
PETULA CLARK
ANNEKE GRÖNLOH
FRANÇOISE HARDY
JÖRGEN INGMANN
UDO JURGENS
BRENDA LEE
MICHELE
MARCELLOS FERIAL
MICHEL PAJE
JEAN-CLAUDE PASCAL
SUZIE
LITTLE TONY
SILVIE VARTAN
EDOARDO VIANELLO

You see:

The Common Market has
 already become a reality

Thanks to all of our international asso-
 ciates for the help & success this year!

RALF ARNIE MUSIKEDITION
STAR MUSIKPRODUKTION GMBH
 Hamburg 20 Wrangel str. 5 Tel: 407855

GOLDEN
AWARD WINNER

"DER GOLDENE SPATZ"
 (The Golden Sparrow) for

GERMANY'S COMPOSER NO. 1 1963/64

LOTAR OLIAS
 and his song

"JUNGE KOMM BALD WIEDER"
 (Son won't you come back)

by
FREDDY

naturally by

EDITION ESPLANADE GMBH
 Hamburg 13
 Mittelweg 151

WORLD WIDE MUSIC TRADE DIRECTORY

(Cont'd from page 57)

GOLUBOFF INDUSTRIAS FONOGRAFICAS S.A.—
Casilla 2471—SANTIAGO DE CHILE
(Miraflores 119—Santiago de Chile)
Phone: 381952, 392238, 461520
Cable: GODAV SANTIAGO CHILE
Pres.: Mr. Diego Goluboff S.
Labels (domestic): Vivart
Labels (others): CBS, Ricardi, Sono Radio.

INDUSTRIAS ELECTRICAS Y MUSICALES ODEON S.A.
Casilla 186-D—SANTIAGO DE CHILE
(Compañía 2045—Santiago de Chile)
Phone: 85565
Cable: TURNTABLE SANTIAGO CHILE
Man. Dir.: Mr. H. Epple
Labels (domestic): Odeon
Labels (others): Angel, Capitol, Columbia, Coral,
Decca, Electrola, His Master's Voice, London,
Musidisc, Nilser, Parlophone, Pathé, Warner Bros.

**ORPAL, EDITORA CHILENA DE DISCOS IPATIÑO Y
ORTIZ LTDA.—**Casilla 6117—SANTIAGO DE CHILE
(Irrazaval 3349—Santiago de Chile)
Pres.: Mr. Carlos Patiño Iturrieta & Mr. Leonidas R.
Ortiz Fariás

Labels (domestic): Capait, Carrusel, L. R. Orpal
Labels (others): Calesita, Folkways, Micrófon, Opus
Serenata, Surco, TK.

PHILIPS CHILENA S.A. DE PRODUCTOS ELECTRICOS
—Casilla 2687—SANTIAGO DE CHILE
(Avenida Santa María 0760—Santiago de Chile)
Phone: 35081/8
Cable: PHILCHISA SANTIAGO CHILE
Mgr. Record Dept.: Mr. Alain Trossat
Labels (domestic): Philips
Labels (others): ABC Paramount, Ansonia, Deutsche
Grammophon, Durium, Dusa, Fiesta, Gordy, Mag,
Mercury, M.G.M., Motown-Tamla, Peerless, Poly-
dor, Riverside, Seeco, United Artists, Virrey.

CHINA

EXPORT & IMPORT

GUOZI SHUDIAN, CHINA PUBLICATIONS CENTRE—
P.O. Box 399—PEKING
(Hsi Tan Building—Peking)
Cable: GUOZI PEKING
Mgr: Mr. Shao Kung-wen
Only organization to be contacted in questions of
export or import of ready-made cultural goods (rec-
ords and sheet music editions).

COLOMBIA

RECORD MFRS

COMPARIA COLOMBIANA DE DISCOS S.A.—
Apartado Aereo No 14-28—MEDELLIN
(Carrera 34 No 11-40—Medellin)
Phone: 46 16 00, 46 19 22
Cable: CODISCOS MEDELLIN
Pres.: Mr. Alfredo Díez Montoya
Labels (domestic): Zeida
Labels (others): Angel, Capitol, Musart, Odeon
Time, 20th Century Fox, Warner Bros.

DARO INTERNATIONAL—Apartado Aereo 4578—
BOGOTA
Phone: 433666, 434482
Cable: IMPODARO BOGOTA
Pres.: Mr. Bernard Farman
Labels (domestic): Daro
Labels (others): Celestia, Cameo-Parkway, Colpix,
London, Monument, Opus, Palaclo.

DISCO CARRIZAL—Calle 38 No. 41-36—BARRAN-
QUILLA
Phone: 23062
Cable: DISPARA BARRANQUILLA
Pres.: Mr. Antonio Esper
Labels (domestic): Carrizal

EMILIO FORTOU P. INDUSTRIAS FONOGRAFICAS
—Apartado Aereo 793—BARRANQUILLA
(Calle 68-B No. 68-73—Barranquilla)
Phone: 16509, 15645
Cable: RADIAG BARRANQUILLA
Pres.: Mr. Emilio Fortou P.
Labels (domestic): Tropical
Labels (others): Ansonia, CBS, Fonograma, Gamma,
Hispanvox, Kubaney, Maype, Plaza, Ricordi, Sono
Radio.

FABRICA DE DISCOS FUENTES LTDA.—Apartado
Aereo 1960—MEDELLIN
(Carrera 51 No. 13-223—Medellin)
Phone: 61727, 61828, 61586
Cable: DISFUENTES MEDELLIN
Pres.: Mr. Antonio J. Fuentes Lopez
Labels (domestic): Fuentes
Labels (others): Music-Hall, Onix, Panart, Peerless,
Rondador, United Artists.

INDUSTRIA ELECTRO SONORA LTDA.—Apartado
Aereo 640—MEDELLIN
(Calle 29 No. 43A-5—Medellin)
Phone: 53160
Cable: SONOLUX MEDELLIN
Pres.: Mr. Guillermo De Bedout Mareña
Labels (domestic): Lyra, Musidisc, RCA Victor, Real,
Sonolux.
Labels (others): Carrizal, Falcon, Liberty, Orfeon,
RCA Camden, RCA Victor.

INDUSTRIAS FONOTON LTDA.—Apartado Aereo
12330—BOGOTA 1
(Avenida Caracas No. 16-21—Bogota 1—D.E.)
Phone: 418613, 381020
Cable: FONOTON BOGOTA
Pres.: Mr. Hans Reinhold S.
Labels (domestic): Fonaton
Labels (others): Archiv-Produktion, Deutsche Gram-
mophon, Mercury, Monitor, Philips, Polydor, Van-
guard.

MANUFACTURAS AJOVER—Apartado Aereo 4911—
BOGOTA
(Calle 19 No. 14-40—Bogota)
Phone: 429785
Cable: AJOVER BOGOTA
Pres.: Mr. Alberto J. Verswyvel

Labels (domestic): AJV, Montilla
Labels (others): Command, Decca, Dot, G
Award, Kapp, Telefunken, Vox, Zaphiro.

ONDINA FONOGRAFICA COLOMBIANA LTD.
Apartado Aereo 915—MEDELLIN
(Calle 67-A No. 51-D-23—Medellin)
Phone: 41000, 43333
Cable: ONDINA MEDELLIN
Pres.: Mr. Rafael Acosta Salinas
Labels (domestic): Clarin, Ondina

SOCIEDAD NACIONAL DE MUSICA, SONOMUSICA
Apartado Aereo 1263—MEDELLIN
(Carrera 64 D. No 104-130—Entrada por Zen
Autopista Norte—Medellin)
Phone: 51825, 21883
Cable: SILVER MEDELLIN
Pres.: Mr. Orlando Posada Gonzalez
Labels (domestic): Canmusica, Preludio, Silver,
nomusica
Labels (others): Discomoda, Gema, Giron, Puc
Serenata, Velvet

SURAMERICANA DE GRABACIONES LTDA.—A-
partado Aereo 5837—BOGOTA
(Carrera 8 No 18-27—Bogota)
Phone: 413912
Cable: SUGRABACIONES BOGOTA
Pres.: Mr. Heinz von Rodeck
Labels (domestic): Suramericana de Grabaciones

CONGO

RECORD MFRS

FIRME JERONIMIDIS-NGOMA—Boite Postale 7
LEOPOLDVILLE
Phone: 2396
Cable: JERONIMIDIS LEOPOLDVILLE
Pres.: Mr. N. Cavvadias
Labels (domestic): Ngoma

MACODIS S.C.P.R.L.—Boite Postale 433—LEOPC
VILLE
(Boulevard Léopold III—13^e rue—Leopoldville)
Phone: 7331
Cable: MACODIS LEOPOLDVILLE
Pres.: Mr. E. W. Pelgrims de Bigard, Brussels
Mgr.: Maurice Jeandrain
Labels (domestic): African Jazz, O.K. Jazz,
boom

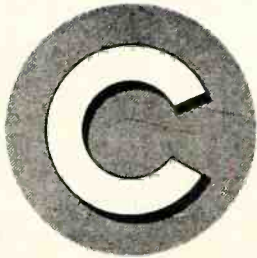
COSTA RICA

RECORD MFRS

INDUSTRIA DE DISCOS CENTROAMERICANA LT
—Apartado 1645—SAN JOSE
(Avenida 8 entre Calles 11 y 13—San José)
Phone: 1931
Cable: INDICA SANJOSE
Pres.: Mr. Oscar Slupp K.
Labels (domestic): Indica
Labels (others): Capitol, CBS, Dot, Warner B

REUBEN & CO., LTD.—Apartado 547—SAN J
(calle 1^a Avenida 1/3—San José)
Phone: 4354
Cable: REUBEN SANJOSE
Gen. Sales Mgr.: Mr. Teodoro Reuben-Aguilera
Labels (domestic): Alma Tica
Labels (others): Alegre, America, Ansonia, A
Audio Fidelity, Decca, Dimsa, Discomoda, E
Falcon, Fuentes, Gamma, Kapp, Kubaney, Lond
Medalion, Mercury, Miami, Montilla, Mus
Odeon, Orfeon, Peerless, Polydor, Puchito, P
Victor, Seeco, Sonalux, Sonus, Telefunken, etc.
(Cont'd on page

OUR ACTIVITY = YOUR SUCCESS



CAPRICCIO

managed by Peter Lach

Capriccio Musikverlag – 2 Hamburg 1

Spitalerstr. 10 Tel: 334096 Cable: Caprimusik-Hamburg


WE'VE GOT THE HITS!

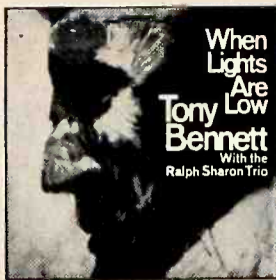
THINK ABOUT IT
AND GET IN TOUCH!



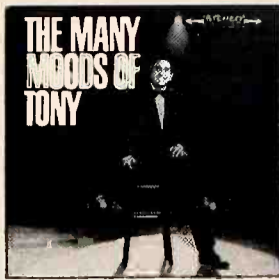
MELODIE DER WELT MUSIC PUBLISHERS

FRANKFURT/MAIN, GERMANY CABLE: MELODIE-FRANKFURT OEDERWEG 26

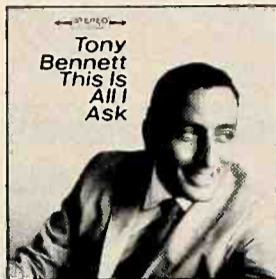
**Tony Bennett
around
the world
on
CBS Records** 



CL 2175/CS 8975



CL 2141/CS 8941



CL 2056/CS 8856

CURRENT SINGLE:
"A TASTE
OF HONEY"
4-43073
RECORD
PROMOTION:
JOE PETRALIA



© "CBS" MARCAS REG. PRINTED IN U.S.A.

® Stereo

DANCE AND
DREAM WITH
DURIUM



7 HITS
IN
7 MONTHS

**LITTLE
TONY**



QUANDO VEDRAI LA MIA RAGAZZA
1964 San Remo Festival

NON ASPETTO NESSUNO
1964 Cantagiro

**LOS
MARCELLOS
FERIAL**



ANGELITA DI ANZIO
(Re-evocation of a pathetic
story which happened 20 years
ago when the Allies landed
at Anzio)

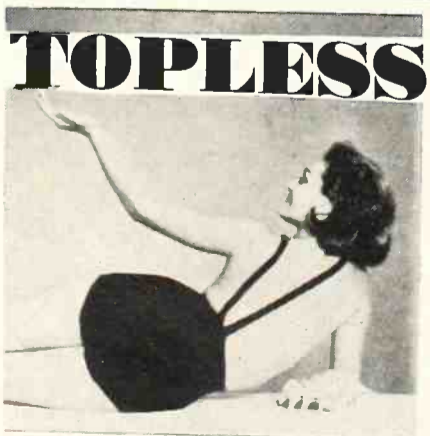
SEI DIVENTATA NERA
(winner of contest at St. Vincent
for best 1964 summer song)

**NINI
ROSSO**



CONCERTO DISPERATO
(from film: Legion's Last Patrol)

SON QUI AD ASPETTARTI
1964 Cantagiro



and now.....
hot from
the presses
for your
summer holidays



ITALY—The Past Twelve Months

Looking at the past twelve months of the Italian market, the year 1963/64 could be split in two clearly separated parts: a first period of nine months during which a strong expansion of sales—even greater than in the same period of 1962/1963—took place reflecting the huge success, first of the Summer records, second of the Christmas product, third of Sanremo; a second period of three months, which usually represent the prelude to the development of the Summer season, during which sales decreased to levels as low as any in the past. We have already expressed our opinion on this and now, two months later we can confirm that—unfortunately—we were right when we affirmed that the main reason for this serious situation was to be found in overproduction heaped on our market for the Summer season from nearly all the Italian Record Companies. Unfortunately a sort of general blindness seems to have pushed the record industries into an unreasonable overproduction, while a general economic crisis involving all the Italian branches of activity would have indicated sacrificing "quantity" in behalf of "quality." Nearly 250 Summer records have been issued in various types, like "Cantagiro," "Un disco per l'estate," the Venice Contest, the Pesaro Contest, etc., not to mention all the other new records included in promotional campaigns. The result of this policy has been a complete misleading of dealers and of public, and consequently, a lack of best-sellers that seasonally filled the charts with strong sales, designate the strongest general outlets, and give the market a definite shape (by the way, at the moment of writing these notes, by the end of July, nobody could bet which the best selling records of this season will really be). It seems inconceivable, but we never heard so many record companies toppers wishing success to their competitors. Our TV State Company has stopped any live broadcasts, except one (the latter will end by the end of June), so excluding the record industries from the possibility of launching their new records by the usual and most efficient media. This is, perhaps another reason why so many records have been produced for above mentioned special manifestations, since this was the only way to have their artists appearing on TV screens.

We should like to end this picture of 1963/1964 with a positive consideration of the Sanremo Contest of this year. Our readers will surely remember that we often criticized, from the point of view of its industry use, the Contest, saying that, practically, the formula satisfied only one half of the Publishers and Record Companies taking part in it, with the sole result of nearly paralyzing the market in general for a three months time. Well, this year, maybe because of its new formula and the participation of international talents, the results caused us to change a little our point of view. As a matter of fact, we must say that the sales of records issued in this contest have reached a figure over 3,000,000 marks, which, if seen from the point of view of their potential, can be considered as "additional sales" that would have not been made otherwise. In this connection, we wish sincerely that the new Sanremo Contests may cause us to change our opinion. This is in the general interest of our Record Industry.

AUGUST 1963

The little "queen" on the Italian record scene is Rita Pavone: Her recording "Cuore" is at the top of our charts. This is the fifth consecutive week by the young RCA star to hit a first place on our hit parade. The LP by Rita Pavone, issued by RCA went immediately to the top of sales only 30 days after its release. It's the first signpost of the expansion of our market in the album field.

In the meantime, during the month of August there were the first results

of the Summer battle: first Summer releases to appear at the top of our charts: listed among the first ten titles in that month were "Stessa Spiaggia E Stesso Mare" recorded by Mina on Italdisc (this is the last success of the songstress on the label). The same title also brought to the public the name of Piero Focaccia. The singer, pacted by CGD performed "Stessa Spiaggia Stesso Mare" on the stage of Saint Vincent during the 1963 edition of the Saint Vincent Festival.

Other titles listed among the ten are "Abbronzatissima" by Edoardo Vianello on RCA, Se Mi Perderai by Nico Fidenco on RCA too, I Tuoi Capricci, an original Italian tune interpreted by Neil Sedaka, also on the RCA label. American talent was awarded in Rome in August, with the second gold record for two million records sold on our market: A great part of the success of Neil was due to two Italian authors who penned for him tunes like "La Terza Luna," and this Summer smash "I Tuoi Capricci" both records sold together more than 1,000,000 copies. These figures gave a good idea of the fast growing market at that time.

For the first time on our charts appeared the names of two unknown talents: Michele, a discovery of the indie producer Nanni Ricordi, pacted by RCA, and John Foster. John Foster is a music critic, who made his debut as a singer on the new label Phonocolor, produced by the firm Cellograph Simp. Thanks to his interpretation of the Italian version of the Ray Charles' hit "I Can't Stop Loving You" which put his label on the charts.

Coming back to the subject of Michele, he took part in the "Cantagiro 1963" the second edition of the singing tour: he was the winner of the "B" team: thanks to his recording "Se Mi Vuoi Lasciare," became a great smash, and was among the best sellers of the past twelve months.

In the month of August there were also two French talents appearing suddenly on the Italian music scene: Richard Anthony (EMI Italiana) and Francoise Hardy (SAAR). Richard Anthony became known by singing in Italian his French hits "Donne Moi Ma Chance" and "J'Entends Siffler Le Train." The record will be listed among the first ten titles on our charts, but it will serve only as introduction to the real success of Richard, who at the beginning of the Summer 1964, will reach the top of our hit parade with his big hit "Cin-Cin."

Francoise Hardy, was at the moment the "queen" of the French disk scene: Her Italian version of "Tous Les Garçons Et Les Filles" under the title "Quelli Della Mia Eta" completely opened the way to success. The SAAR record in fact went immediately to the top of our best seller list, and will remain among the best sellers of the last twelve months.

The same title "Quelli Della Mia Eta" served in the same month of August to introduce also another unknown talent, Catherine Spaak: The Belgian film actress made her debut on the Italian record scene recording this tune on Ricordi label, and got a good reaction on the market. She had another success with an original song "Prima Di Te Dopo Di Te," released in August.

During this month two original Italian titles rode the charts in the USA: "More" (originally published by CAM—CAMPI) and "I Who Have Nothing" (Uno Dei Tanti) whose original publisher was Ricordi.

SEPTEMBER

The most interesting development of the month concerns the announcement made by ATA, the Society which organizes the Festival of San Remo. The head of the organization is Gianni Ravera, one of the most well known impresarios of Italy. Two changes introduced in the organization were: the most significant was the decision to have foreign talents

perform on the Casino's stage, but the most interesting results reached by the new plans stemmed from the decision by some of the organizers to strictly cooperate with the record industry execs that are invited to have a primary role in the organization of the big show. Reviewing the events of the next months: let's say in any case, that thanks to these decisions, the San Remo Festival has been regarded as the main event of these twelve months on the Italian musical scene.

In the month of September a young Italian company R.I.F.I entered the classical field, adding in Italy the distribution of the American lines Westminster, Command and Grand Award. They also distribute Time Records. It's a further clear sign of the fact that the Italian market is still expanding and the classical field too is offering more potential to the Italian disk producers. But we will take into consideration any policy adopted for classical releases by the Italian producers.

In September it was possible for Cash Box to come to some conclusion as to the change of policy adopted by the leading record firms in the pop field: In the present market situation the strength of the disk firms depends on the distribution and promotional sections. The tendency to utilize the indie producers is fast developing and as a result there is a discharge of work in the production and artistic sections. Thanks to the indie producers all the principal firms are devoting their efforts to create a stronger promotion and distribution set-up, this eliminates all the small companies, which in past years were formed only by the independent record men. Now these men can find complete assistance for their production from the great companies which offer them the best promotional media and the best and fastest distribution. The first Italian record firm which adopted such a new system was RCA Italiana, which made two years ago a contract with the lyric writer Franco Migliacci, who was the first indie producer in our market. A discovery of Franco was the young voice of Gianni Morandi. After RCA signed Teddy Reno and had in his talent roster the wonderful talents of Rita Pavone. Recently a pact was signed by Nanni Ricordi who also introduced to RCA Michele, which was followed early in 1964, by Oscar and Riccardo Del Turco. Nanni Ricordi also produces Luigi Tenco and Enzo Jannacci for SAAR.

Now all the firms are adopting this new system: these are OGD which at that time signed a contract with Alfredo Rossi: the well known publisher who made his debut as an indie record producer, and Fonit Cetra.

David Matalon, who is the prexy of Italdisc (that recently changed its name to Ducale record and publishing firm) signed a contract as an indie producer with Phonogram.

The end of September was highlighted by the celebration of the tenth anniversary of RCA Italiana, held in Rome. Present were RCA Victor prexy George Marek, and some other personalities of RCA International including Frank Folsom, Charles R. Denny, C. G. Dailey and the entire staff of RCA Italiana.

OCTOBER

Most music fans are composed of young people: which is shown by summer record sales. An extraordinary number of new young talents have gotten good exposure during the 1963 Summer season. Particularly Rita Pavone, Francoise Hardy, Michele, Catherine Spaak, Remo Germani, Fred Bongusto who are the most outstanding examples of successful young talents in our industry. This cast of artists, many of them less than twenty years old have gradually rejuvenated flavor.

At the beginning of this month, following the celebration of the 10th RCA Italiana's Anniversary, there was, in Taormina, one of the most famous tourist centers of Sicily, the

first convention of RCA Italiana.

During three days in a warm and cordial atmosphere the execs of RCA Italiana stressed the results of their summer promotional campaign with Gino Paoli (Sapore Di Sale), Nico Fidenco (Se Mi Perderai), Edoardo Vianello (Abbronzatissima), Neil Sedaka (I Tuoi Capricci), Gianni Morandi (Ho Chiuso Le Finestre), Sergio Endrigo (Se Le Cose Stanno Così) and so on. In conclusion, the summer of 1963 represented much success for RCA Italiana. They captured a 50% of the total Italian market. At Taormina, RCA introduced a competition opened to all the public entitled "Festival In Casa" (Festival At Home). This competition was devoted to the winter production which included 15 new decks. Conclusion of this competition was held in Rome at the end of March 1964.

In October, there was the announcement by Alberto Carisch of the establishment of his own record firm called MRC (Milano Record Company). Alberto Carisch, a well known personality in the music world, was the president of Southern Italiana, is also prexy of the new company. General manager of the newly formed diskery is Piero Gallotti. A pact for the distribution of the new product was signed with Decca Italiana. MRC reached an immediate exposure with Bruno Filippini, young talent found at the Castrocaro Contest (A Festival devoted to debuting singers) on the San Remo stage, where Bruno sang "Sabato Sera".

NOVEMBER

Many initiatives have been taken during 1963 for the promotion of classical music in Italy. Disk manufacturers want to reduce the price of classical albums: this measure saw positive results in the market and gained a lot of new buyers for classical product. RCA Italiana is selling its albums at the lowest market price: The RCA series "K" is sold at the price of Lit. 1.980 (about \$3.30) but the most successful promotion in the classical field was conducted in 1963 by Emi Italiana, with its special series "Invitation To The Music". This series includes 50 different releases, and every album has a price of Lit. 2.200 (about \$3.65). But another firm has had success in the classical market: we refer to Decca which was the first one to introduce on the market some years ago a special series called "Ace Of Clubs" that brings together more than 200 different albums, at a price of Lit. 2.300 each one (about \$3.80). Of course other record firms followed such examples, and about all the firms that have classical catalogue have released a special low priced series. This is also the case of Phonogram, with some classical releases of DGG, and R.I.F.I too, with their series "Mosaico" sold at the same price as RCA.

An interesting event concerning the classical promotion of R.I.F.I: The wellknown orchestra conductor Herman Scherchen was guest of La Scala in Milan for a concert in this famed theater. The Herman Scherchen recordings are distributed in Italy by R.I.F.I thanks to their agreement for representation of the entire Westminster line.

At the end of the month of November, Cash Box reviewed the situation of our production on the foreign markets: Much interest has been shown by some foreign record producers in our pop talents: On the German market Intervox released German recordings with Peppino Di Capri (Carisch) and Betty Curtis (CGD). Peppino Di Capri was on the German charts with his recording "Slop in Capri." A pact was concluded between Tony Dallara and Polydor for waxings in German language. Mikulski promoted the female talent of Cocki Mazzetti (R.I.F.I) and there was of course also the pop talent of Rita Pavone (RCA) who is produced in Germany by Werner Mueller for Teldec. Adriano Celentano (Continued on page 64)

what could

Records processed with the most efficient and modern machineries

Important promotion - the artists of our cast enjoy the largest coverage on Radio, TV, Press and Display

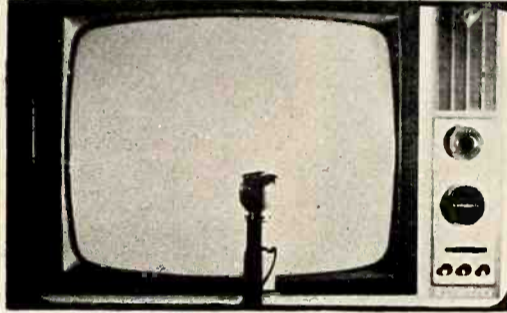
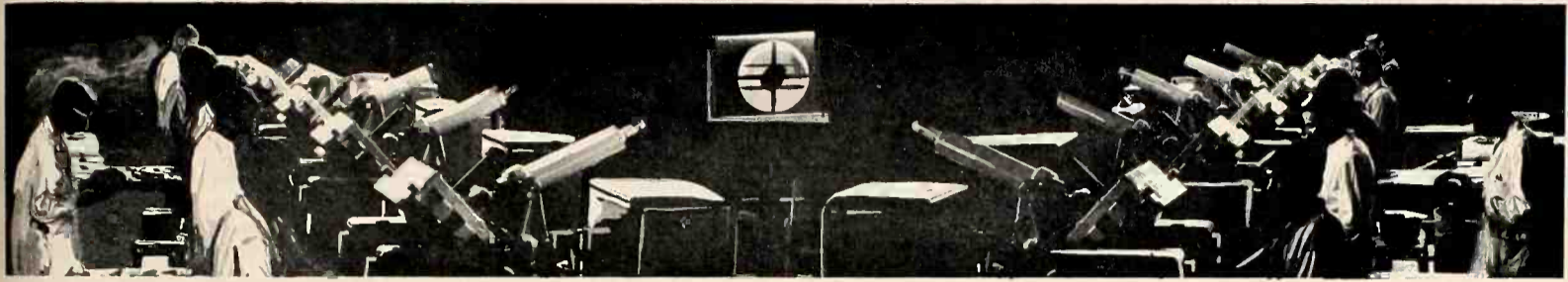
Fast moving distribution - the largest independent organization in Italy

Increasing sales

yes! **RI**
S U C

RI/FI RECORD COMPANY,
77, Corso Buenos Aires Milano (Italy)
400, Madison Avenue New York (USA)

RI FI mean?



- CITTÀ VUOTA ■ MINA
- È L'UOMO PER ME ■ MINA
- LA PRIMA CHE INCONTRO ■ FERRETTI
- MARE NON CANTARE ■ BONGUSTO
- LA FINE DI TUTTO ■ MAZZETTI
- COME TI VORREI ■ ZANICCHI
- MA QUANDO SONO AL MARE ■ FERRETTI

RI FI means cess

■ VITALE

ITALY—The Past Twelve Months

(Continued from page 61)
tano (Clan) is released in Germany by Deutsche Vogue, by an agreement concluded for him by Krikor Mintangian of Durium. Michele who was the #1 singer in Italy during the month of November, released his first German recording, thanks to an agreement with his producer Nanni Ricordi, his label RCA, Teldec, and Edition Montana of Munich. Michele was strongly promoted on the German market along with other RCA artists like Nico Fidenco, Edoardo Vianello, and Gianni Morandi.

Italian artists were also popular in other markets besides Germany. This is the case of Rita Pavone. In the month of November it was announced that the young songstress would be promoted in the States. Also Michele who appeared on the market of France and Benelux with heavy exposure, of Adriano Celentano, who had top reaction singing in France,

and recorded in November his first Spanish decks for Discos Vergara in Spain and Fermata in South America.

The list of our singers promoted in the foreign countries continues: Fausto Papetti (Durium) who is one of the top sellers in Canada. It seems our artists have the flavor of the International public, and they can be the best ambassadors of our musical production, and in some countries, particularly in Spain and South America it's not unusual that Italian artists appear on the charts, but our industry is just beginning to introduce its artists on a strong basis on the International market: a lot of hard work must still be done.

On the other hand almost all our leading record firms are promoting foreign artists in Italy: they have opened to many stars the way to the Italian market. This is the case with Paul Anka, Neil Sedaka, Richard Anthony, Francoise Hardy, Petula Clark,

Gene Pitney, and so on. In order to promote in a strong manner these artists in our country the Record Industry and the Organizers opened to them the doors of San Remo. The results for example are Paul Anka. Thanks to his participation at the San Remo Festival he is perhaps the first foreign talent to have sold in Italy one million copies of an Italian recording "Ogni Volta". Also unexpected result derived from the performances of Gene Pitney and Bobby Rydell.

In November was created the new company CGD Internazionale, owned by Ladislao Sugar, under the management of Joe Giannini. CGD Internazionale was tapped to handle the catalogs of Reprise, Ascot, Carlton, Everest, Festival, MGM, Cameo-Parkway, 20th Century Fox, Parker, United Artists, Verve, & Palette. The new firm will also exploit abroad the lines of Sugar's record labels CGD, GC, Acquario and Juke Box.

At the end of November there was another event that must be mentioned: top songstress Mina, left Ital-disc to sign a new contract with R.I.F.I. Records: her first record waxed under the new label, was the Italian version of "It's A Lonely Town", with the title "La Citta Vuota." It was among the best selling disks of the last twelve months. Later, Mina repeated her success with the Italian version of another American title, "He Walks Like A Man": The first title was published in Italy by Aberbach, while the second was issued by Connelly.

DECEMBER

The first artist in the list of the Hit Makers in December was Adriano Celentano; he is another of the astonishing phenomenas of our disk market: Adriano left Saar to start his own diskery Clan: while experiences such as Carosone, Dallara and Sentieri demonstrated that when an

artist leaves his first record company there is a decrease in record sales Celentano proved the opposite: The sales figures of the Adriano Celentano's company amounted at the end of 1963 to 2,500,000 records sold. In the month of December he was first in sales with his etching of "Sabat Triste": he will be on the charts during the first months of 1964 with "Ciao Ragazzi," and in the middle of the Summer season 1964, he will be once again at the top with his Italian edition of the English number "I You Gonna Make a Fool of Somebody" published by Sidet.

Celentano has increased his activities: He is now the proprietor of two publishing firms, Clan and Star. He formed them with Curci Publishing Group, and their record firm Carosello-Cemed, an organization for the record sales. The organization, called C & C, is employing 24 salesmen, and it's one of the most active on the market. Celentano also opened a center of indie Record Production, an organization for direct sales to the Juke Box Operators, and a firm devoted to the Shows production. All Adriano's firms are managed by his brother Alessandro.

Along with Celentano other artists are enjoying much success during this first winter period: Neil Sedaka on RCA with another Italian original tune penned by Bacalov and entitled "Adesso No." The song is one of those presented at the RCA's Taormina Convention. There is also another song of the contest "Festival in Casa" listed in the winter best selling list: this was "Non E' Facile Avere 18 Anni": by Rita Pavone. Again there is on the top ten Francoise Hardy (Saar) with "L'Eta' Dell'Amore" followed by Ricky Gianco (Jaguar) singing "Ti Cerchero" and by the Durium artist Little Tony doing "T'Amo E T'Amoro'."

(Continued on page 68)

Now . . .

n° 1 in Italy

IL PROBLEMA PIU' IMPORTANTE

(If you gotta make a fool of somebody)

thanks to:

SIDET Edizioni S.r.l.
Piazzetta Pattari 4
Milan, Italy
phone: 804818 — 861165

Gruppo Editoriale Musicale

**SIDET — DANIELE — TORNADO — MILLENOTE —
DIAMANTE — RADIO**

CGD INTERNAZIONALE

during its first year of activity has gained International reputation to such artists as

GIGLIOLA CINQUETTI

on the charts of the whole world with "Non ho l'eta (per amarti)"

HENRY WRIGHT

singin' "Abat-jour" in the soundtrack of "Yesterday, Today And Tomorrow"

CGD INTERNAZIONALE distributes in Italy the following International lines:

**ASCOT — BEL AIR — CAMEO — CARLTON — EVEREST — FESTIVAL —
MGM — PALETTE — PARKER — REPRIS — UNITED ARTISTS —
VERVE — 20th CENTURY FOX**

and represents for the whole world the following Italian lines:

ACQUARIO — CALIFORNIA — C.G.D. — G.C. — JUKE BOX

For an efficient distribution of your lines in Italy, for a better promotion of your records contact:

CGD INTERNAZIONALE

Galleria del Corso 4, Milan—Phone 794841—Cable: Comgedisc, Milan

PRODUTTORI E CANTANTI ITALIANI

per una piu efficiente distribuzione all'estero dei vostri dischi, noi saremo lieti di mettere a vostra disposizione la nostra organizzazione

CGD INTERNAZIONALE Galleria del Corso 4—Milano Tel. 794841

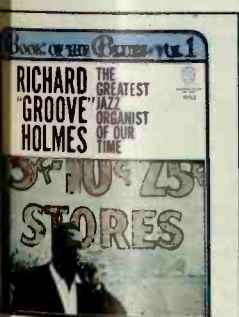
ENTER THE WONDERFUL WORLD OF ENTERTAINMENT ON

WARNER BROS.



reprise

Today, the first shot explodes in 1964's greatest album promotion ● A Fusillade of Top Stars And Top Selling Albums ● All... Dealer Oriented... Created for Rack Sales... Aimed at Quick Turnover... Consumer Motivated



OF THE BLUES (Vol. 1)
"Groove" Holmes W/WS 1553



THE VERY BEST OF THE EVERLY BROTHERS
W/WS 1554



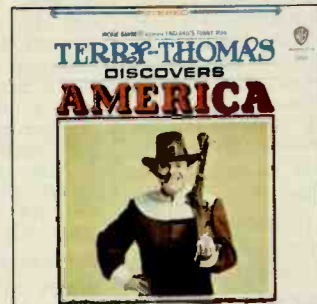
PETER, PAUL & MARY IN CONCERT
Record Set 2W/2WS 1555



"MY FAIR LADY" SWINGS
The Kirby Stone Four W/WS 1556



AUTUMN NOCTURNE
Buddy Cole W/WS 1557



TERRY-THOMAS DISCOVERS AMERICA
Terry-Thomas W/WS 1558



CHARGE!
The Routers W/WS 1559



POITIER MEETS PLATO
Sidney Poitier W/WS 1561



THE WATUSI
Bobby Jay & The Hawks W/WS 1562



THE SKA
Bobby Jay & The Hawks W/WS 1563



THE MONKEY
Bobby Jay & The Hawks W/WS 1564



FARMER JOHN
The Premiers W/WS 1565

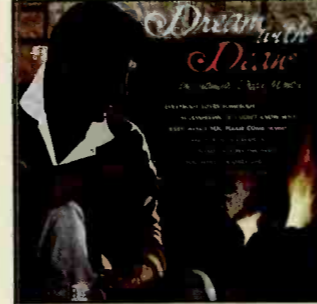
PETER, PAUL AND MARY IN CONCERT... easily the biggest album of the Fall... a two-record, double-jacket wilderness... get ready for the onslaught of orders on this one... THE BOOK OF THE BLUES... we call Richard "Groove" Holmes the greatest jazz organist in the world... THE VERY BEST OF THE EVERLY BROTHERS means all their hits, titles... newly recorded in Nashville... "MY FAIR LADY" SWINGS interpreted by The Kirby Stone Four, easily the most up, happy recreation of the music from the forthcoming movie... AUTUMN NOCTURNE is the stereo surprise of the year, a smashing new sound album by the modern organ master, Buddy Cole... TERRY-THOMAS DISCOVERS AMERICA... a funny, funny comedy masterpiece by the gap-toothed Englishman... CHARGE... another set of "Let's Go!"-style material by The Routers... doing all the standard college and high school greats like "On Wisconsin," but with today's young charging sound... POITIER MEETS PLATO... the distinguished Academy Award actor in modern, straight-to-the-common-man readings of philosophy for today, backed by the music of Fred Katz... THE MONKEY, THE WATUSI, THE SKA... three modern new albums that teach you how to do the latest dance crazes... FARMER JOHN... hot off The Premiers new break-em up single.



IT MIGHT AS WELL BE SWING
Frank Sinatra/Count Basie F/FS 1012



ELLINGTON '65
Duke Ellington R/RS 6122



DREAM WITH DEAN
Dean Martin R/RS 6123



BROADWAY - RIGHT NOW
Eddie Cano R/RS 6124



THE LATIN ALBUM
Trini Lopez R/RS 6125



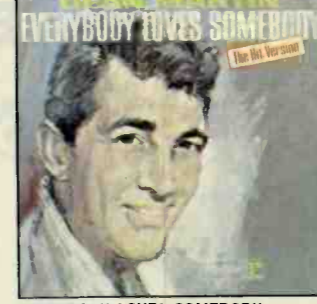
CALIFORNIA SUITE
Sammy Davis R/RS 6126



THE MIKE ST. SHAW TRIO
R/RS 6128



ARTURO ROMERO AND HIS MAGIC VIOLINS
R/RS 6129



EVERYBODY LOVES SOMEBODY
Dean Martin R/RS 6130

REPRISE RECORDS BLASTS OFF IN... "THE WONDERFUL WORLD OF ENTERTAINMENT"

IT MIGHT AS WELL BE SWING... we think it's Mr. Sinatra's best, and he's teamed with Count Basie, the Basie Band, and arranger-conductor Quincy Jones, for a start... ELLINGTON '65... the Duke's big set of swingers making the most of today's top pops... DREAM WITH DEAN... the intimate Dean Martin... BROADWAY - RIGHT NOW!... the massive, percussive, swinging piano style of Eddie Cano, plus five latin rhythm... THE LATIN ALBUM... with the hottest new artist on both Coasts, and internationally, Trini Lopez... CALIFORNIA SUITE... by Sammy Davis, Jr., who belts through Mel Torme's classic side about the long, gold state, plus other Torme greats... THE MIKE ST. SHAW TRIO... excitement-plus from an outstanding new folk group... ARTURO ROMERO AND HIS MAGIC VIOLINS... the romance of gypsy violins en masse... EVERYBODY LOVES SOMEBODY... hot off Dino's smash single, a smash album.

Both Releases backed by "A Wonderful World of Promotion" ● Peter, Paul & Mary Floor Browser! ● New "Gold Standard Series" of All-Time Hit Singles! ● Full-color Warner Bros. Window Display! ● Reprise Full-Color Counter/Window Display! ● Bonnie Prudden "Physical Fitness" Rack! ● Powerful, Pin-Pointed Advertising! ● Wide-Scope Publicity! ● Mammoth Album Distribution to AM/FM/Multiplex/College Radio! ● Blanket Coverage of All Columnists, Reviewers, and more

LOOK FOR MORE SALES TODAY FROM TOMORROW'S COMPANIES... WARNER BROS. REPRISE

ITALY—The Past Twelve Months

(Continued from page 64)

This last title served also to introduce on our market the voice of Peppino Gagliardi, pacted by Saar. He made his debut waxing this tune for a little independent diskery: he then signed a contract with the Gurtler's firm. His further success was "Ascolta Mio Dio" and seems to be one of the most promising talents of our record scene.

JANUARY

The year 1964 started with an encouraging result: as reported by the disk retailers during the short period of the winter holidays, the demand for LP's has increased. This means that the Italian market was still increasing and it was becoming a good market also for the albums whose sales represented until now just a 13% of the total record sales: The optimistic opinion about the expansion of our market was confirmed during the last month of 1963, and during the month of January by an increase in the singles sales too. Other good news comes from our Radio and TV, who seem more inclined to cooperate with our industry: Radio responsables decided in fact to make quicker the system of examination of the new recordings presented for broadcasting by the record industries. Thanks to this modification it's possible now to have a disk on the air a few days after its release, while some time ago it was necessary to wait for weeks and sometimes months before a new recording was "classified" for broadcast.

With the new formula "2 f/A" that means two "A" sides on a single, Ricordi/CBS took part to the winter promotional campaign. Among the records promoted we recall "Mes Amis Mes Copains" recorded on the Ricordi label by Catherine Spaak. The list includes also one of the first singles of Bobby Solo, completely unknown at the moment (Blu E' Blu—Marrone).

Among the interesting events of the month of January, was the visit to Italy of the wellknown orchestra conductor Andre Kostelanetz. Ricordi CBS promoted the conductor. Kostelanetz taped a TV show for Oct. telecasting.

Ettore Stratta International A/R manager of CBS supervised in Milan (Teatro Nuovo) the Italian production of the successful musical "My Fair Lady" with Delia Scala, Gianrico Tedeschi and Mario Carotenuto. The orchestra was conducted by Maestro Migliardi.

In January Italy released the first Italian version of a "surf": "If I Had A Hammer," was the title chosen by Rita Pavone, who waxed it under the Italian title "Datemi Un Martello" for the RCA label. Original version of "If I Had A Hammer" was released by CGD Internazionale, with Trini Lopez on Reprise. Both recordings will be listed among the top ten places of our hit parade, and this is the only "surf" beat tune, that saw chart action in our country.

Also in the month of January the well known publisher Alfredo Rossi made his debut as an indie record producer starting his activity under the mark "Produzioni R con S" and introducing on the market Bruno Lauzi. His first recording, "Ritornerai" (published by Ariston) issued under the CGD label, made the charts, and made Lauzi a success.

Among the new steps taken in the Italian disk industry, Luciano Villeville Bideri, who started his own record production under the label Edibi, formerly distributed by Messaggerie Musicali and distributed by Phonogram at the end of January. Also Joe Sentieri, the pop artist, starts his own record activity with the "Greenstar" label.

FEBRUARY

The San Remo Song Festival can be considered as the main event of the last twelve months on the Italian music scene: The contest this year confirmed its extraordinary promo-

tional power. While in the past editions the manifestation seemed to suffer from a lack of interest by the great part of the public, and a lack of strength as a promotional medium, thanks to the new formula this year the Festival of San Remo not only returned to be the main attraction on the national scene, but also was considered one of the main events on the world scene.

It's necessary to recognize the merit of this to the ATA Organization and first of all to its head, Gianni Ravera; first reason for such a positive result derives from the cooperation asked by Gianni Ravera from the record industry: while in the past edition the protagonists of the manifestation were the publishers, this year, the record firms are offering their full support to the organizers. Thanks to this cooperation, the participation of foreign talents at the Festival was possible. Also, thanks to this cooperation, the quality of all the songs presented was extremely good, and made possible the full exploitation of the event as the strongest promotional media. The manifestation adhered to the real situation of the market, where the record industry is now covering a role of first importance: this does not mean that the publishers have completely lost their preeminence on the market but their activity is now strongly connected with record activity: this was demonstrated by the 1964 Festival: to note in fact that the best hits of the San Remo 1964 were produced by the most experienced pubberies, which are at the same time also record producers. This is the case of the greatest San Remo hit, "Una Lacrima Sul Viso," published by Ricordi and waxed by Bobby Solo under the Ricordi label. As it's known this is the first single that went over the million sales mark, and this in less than two months! This is also the case of the San Remo winner "Non Ho L'Eta' Per Amarti" published by Sugarmusic and waxed by Gigliola Cinquetti for Mr. Sugar label, C.G.D. On the other hand, there is also the example of another strong hit produced by a firm which first started as a record firm, and after, he brought into his activity publishing. This is the case of "Ogni Volta" recorded by Paul Anka under the RCA label and published by RCA Italiana. This record too passed at the end of March the million sales mark. Another similar example is that of "Quando Vedrai La Mia Ragazza," another of the big hits of the Festival: The song was produced by the Durium pubbery, and recorded under the Durium label by Little Tony. This number had as a foreign performer also Gene Pitney of CGD Internazionale: both recordings sold together more than 800,000 copies.

In total more than 1,700,000 records containing the new songs of the San Remo Festival were sold at the end of February in Italy: this was the first positive result of this manifestation. 15 of the 24 songs presented on the Casino stage were listed among the first 30 songs of our best sellers list. This never happened before, and was a confirmation of the high quality of the material presented. In February, we said that the total sales of the San Remo disks could easily reach a total amount of 2,500,000 disks. Now we can say that we have gone above the figure of 3,000,000. The recordings which formed such a figure were, along with "Una Lacrima Sul Viso" by Bobby Solo (Ricordi) and the winning song "Non Ho L'Eta' Per Amarti" by Gigliola Cinquetti (CGD), "Ogni Volta" by Paul Anka (RCA), "Quando Vedrai La Mia Ragazza" by Little Tony (Durium) and Gene Pitney (CGD Internazionale), "Motivo D'Amore" by Pino Donaggio (EMI Italiana), "La Prima Che Incontro" by Fabrizio Ferretti (R.I.F.I.), "Sabato Sera" by Bruno Filippini (MRC), "Stasera No No No" by

Remo Germani (Saar), "Un Bacio Piccolissimo" by Robertino (Cemed-Carosello), "Che Me Ne Importa A Me" by Domenico Modugno (Fonit), "Ieri Ho Incontrato Mia Madre" by Gino Paoli (RCA), "Come Potrei Dimenticarti" by Tony Dallara (Saar), "Passo Su Passo" by Claudio Villa (Fonit) and "L'Ultimo Tram" by Milva (Fonit).

Among the young new talents who revealed themselves through the San Remo Festival, we wish to mention, along with the winner Gigliola Cinquetti and Bobby Solo, already noted, are the names of Fabrizio Ferretti of R.I.F.I who gained a strong popularity thanks to his performance of "La Prima Che Incontro," Bruno Filippini of MRC, who put his recording of "Sabato Sera" among the first ten on the charts, followed by Remo Germani of Saar, who performed "Stasera No No No." There was also the young talent Robertino, recently pacted by Cemed Carosella for our country, who was not so well known in Italy, and who reached a good exposure on our market thanks to the performance of "Un Bacio Piccolissimo." The same song served also to point out the name of the American talent of Bobby Rydell (presented by CGD Internazionale), while it's also necessary to point out the wonderful performance of Gene Pitney, the other young American talent (also presented by CGD Internazionale) who enjoyed, thanks to his performance, a strong popularity on our market.

Of course, the new San Remo material changed immediately the situation on our charts: but there was a record not presented on the San Remo stage, which entered the charts, resisting the San Remo wave and placing itself among the top best-sellers of this twelve month period: we refer to the Italian version of the American hit "It's a Lonely Town," the first Mina disk waxed by the pop songstress under the R.I.F.I label. The disk was entitled in Italian "La Citta' Vuota."

During the month of February, there is also another entry on the charts, in spite of the San Remo revolution: we refer to "Please Please Me," the Beatles recording, which signalled the start of the Beatles craze in our country, too. Unfortunately, since the top English group was unable to be presented on our TV screens, they never reached the top spot on our charts: In any case there is a positive and astonishing result: the Beatles' disk is the only one sung in the original language that entered the charts in the past twelve months.

Among the initiatives taken in this month is the release by Durium of a complete anthology of the Neapolitan music issued under the title "Napoleontana." Eight months of work were necessary for the release of the first four albums of this production. It was a patient work of research of all text and songs from the 11th century until today: Interpreter of the entire work is Roberto Murolo, one of the best Neapolitan singers.

Another interesting release of the month was the package issued by R.I.F.I for the classical series, "Scala Reale," containing the five famous Beethoven concerts recorded by the famous pianist, Badura Skoda, with the Orchestra conducted by Hermann Scherchen. In the pop field we wish to mention the release of the second single sung in Italian by Richard Anthony (EMI Italiana): "Cin Cin" (Cheat Cheat) c/w "Un Momento Ancora." The disk entered the charts at the end of the spring and reached the first position on our hit parade. Also in the same month, another disk by Adriano Celentano: "Ciao Ragazzi." The record was listed among the first ten best sellers in our hit parade.

MARCH

At the beginning of the month of

March, RCA Italiana announced creation of a new record label, name of the new mark is ARC and completely devoted to young talents. The event was not only limited to presentation of new series of disks, but, as stressed by the RCA General Manager Giuseppe Ornato, it can be considered as the creation of an independent record firm in the top of the big RCA Italiana operation. This means that the production of ARC will be handled independently from the production of RCA Italiana and will be promoted and delivered through new channels.

The production of the new label will be released through the experienced system of indie production: Nanni Ricordi, Carlo Rossi, Tony Reno, Franco Migliacci, and Gian Morandi are cooperating with firm.

During the month of March there is another interesting initiative: seemed to open a new strong promotional way to record firms: EMI Italiana inaugurated in Milan the Club 45, founded to create mutual interests between the young public and its favorite singers and between industry and the buyers. The move seemed to have an immediate success: the direct contact between public and the industry seemed to a new promotional media, but still too early to say which are real results of such an initiative.

In the month of March, for the first time an original Italian recording made the charts in Japan: the disk is "La Novia" performed by Tony Dallara (Saar). The name of Tony Dallara becomes popular in that country. He is invited to record in Japanese his latest success presented in San Remo: "Come Potrei Dimenticarti."

In the meantime, another pop artist, Edoardo Vianello (RCA) is enjoying a strong popularity in South America: two of his summer hits of 1963 are the best sellers of the summer season in Argentina: "I Wattussi" and "Abbronzatissima." Both titles published in Italy by Leonardi, have been promoted in Argentina by Edizioni Fermata. The list of the Italian artists' successes abroad continues with the name of Gigliola Cinquetti, who recording of the San Remo winner "Non Ho L'Eta' Per Amarti," entered the charts in France and Mexico. Gigliola Cinquetti was invited to represent Italy at the Eurovision Contest in March: the young Italian songstress conquered first place, confirming the value of her great talent.

APRIL

Gigliola Cinquetti, the young discovery of CGD, the winner of the San Remo Festival with the song "Non Ho L'Eta' Per Amarti," has also the great annual European Contest: this is the first time that Italy reaches the first place in the contest. Gigliola Cinquetti confirms her charm and grace. It's also a confirmation of the fortunate marriage between the flowing melody of "Non Ho L'Eta' Per Amarti" and the young, pretty talent, who presented the song on European TV screens. The song published by Sugarmusic.

Just when, at the beginning of April, we are concluding our inquiry on the Italian market, announcing that during the last year the percentage of increase in record sales about 30% of the previous year, noted the first symptom of the crisis that will fast develop in the next months. The Bobby Solo San Remo recording, "Una Lacrima Sul Viso" has reached at the beginning of the month the fabulous figure of 1,000,000 records sold: it's the first time that such an event happens on our market. We put also the accent on the increase in the sales of both classical and pop Lps, but we noted that after this period of big emphasis immediately followed the San Remo Festival, the Italian record market

(Continued on page 78)

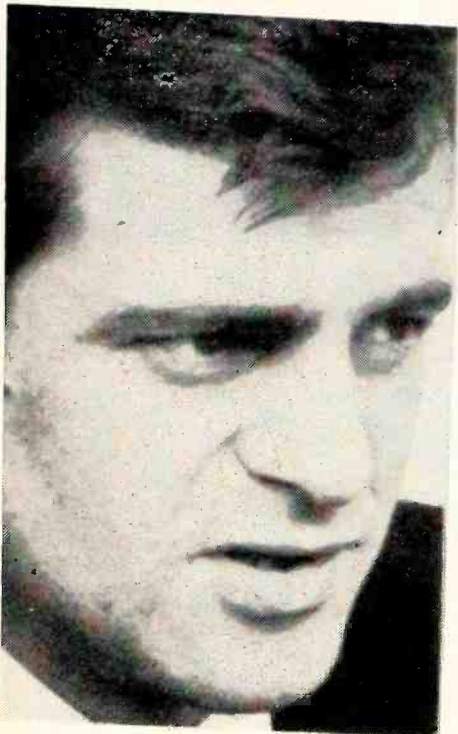


← OPEN HERE

RCA ITALIANA



**SERGIO
ENDRIGO**



NICO FIDENCO



RITA PAVONE



**EDOARDO
VIANELLO**



ARGENTINA

BRAZIL

FRANCE

U.S.A.

MEXICO

GERMANY

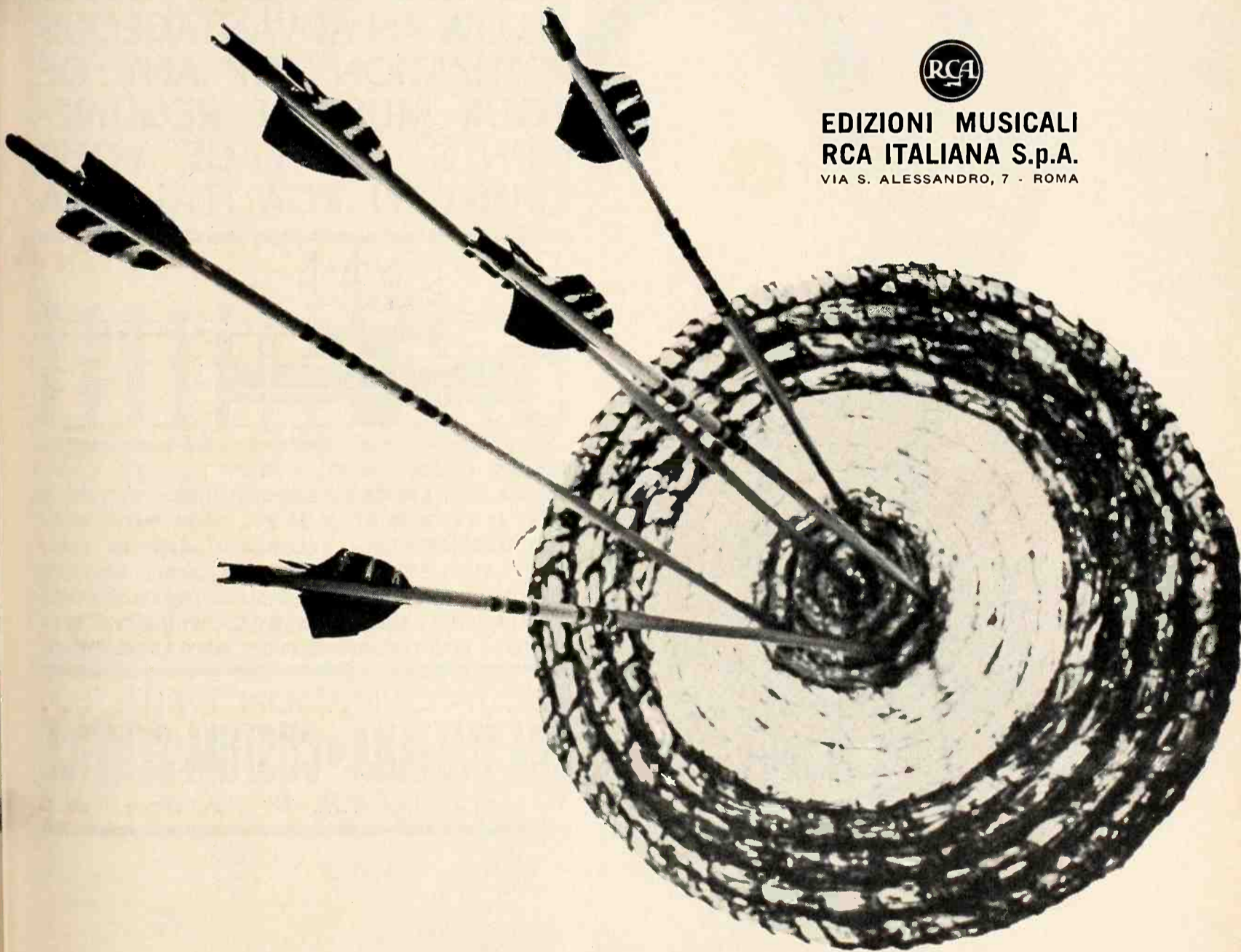
SWITZERLAND

ALL OVER THE WORLD THE HITS OF RCA ITALIANA PUBLISHING

PAUL ANKA Ogni Volta ANNA MARIA Il Segreto
SERGIO ENDRIGO Era d'Estate. Io che Amo Solo
te. Se le cose stanno così NICO FIDENCO Se
mi perderai. Legata a un granello di sabbia
JIMMY FONTANA Non te ne andare GIANNI MECCIA
Il pupazzo GIANNI MORANDI Ho chiuso le fine-
stre. Fatti mandare dalla mamma... DONATELLA
MORETTI Quando vedrete il mio caro amore.
L'abbraccio GINO PAOLI Che cosa c'e'. Ieri ho
incontrato mia madre. Sapore di sale RITA PA-
VONE Non e' facile avere 18 anni. Che m'importa
del mondo. Come te non c'e' nessuno. Alla mia eta'
ROSY Ti ho conosciuto. Quando finisce l'estate
NEIL SEDAKA I tuoi capricci. La terza luna



EDIZIONI MUSICALI
RCA ITALIANA S.p.A.
VIA S. ALESSANDRO, 7 - ROMA

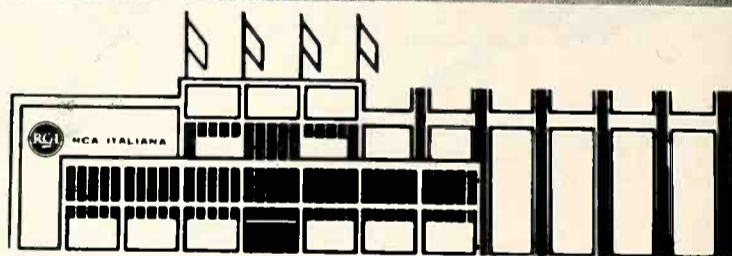




RCA ITALIANA RECORDING STUDIOS IN ROME

**the right key
to your musical
requirements**

ITS MODERN EQUIPMENT
AND TRAINED TECHNICIANS
ALLOW AN ADVANTAGEOUS
REALIZATION FOR ANY OF
YOUR MUSICAL REQUIRE-
MENTS * PLACE YOUR
TRUST IN RCA ITALIANA



STUDIO A SIZE: 118 FT. X 78 FT. X 30 FT. CAPA-
BLE OF ANY LARGE SIZE RECORDING • STUDIO B
SIZE: 78 FT. X 39 FT. X 26 FT. - FOR MEDIUM SI-
ZED ORCHESTRAS • STUDIOS C AND D: SIZE:
46 FT. X 30 FT. X 15 FT. - FOR SMALL GROUPS
AND VOCAL DUBBING • SOUNDTRACK SERVICE
AVAILABLE • ASSISTANCE BY EXPERIENCED PER-
SONNEL FOR ORGANIZATION ANY RECORDING.

FOR INFORMATION WRITE TO:
RCA ITALIANA • CUSTOM SERVICE
VIA TIBURTINA KM. 12 - ROME - ITALY

RITA PAVONE

EUROPE'S
TEEN-AGE
SENSATION
AMERICA
HAS TAKEN
TO ITS HEART

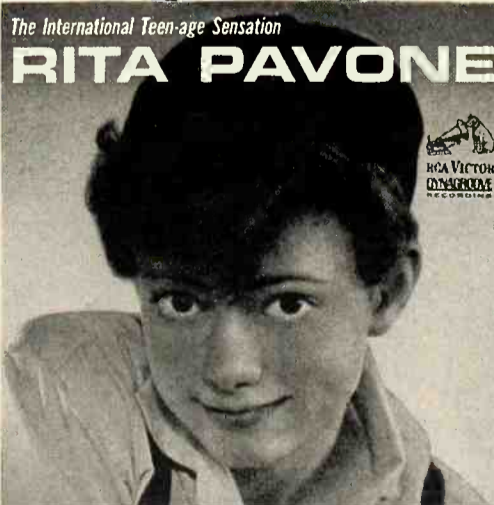


HER
AMERICAN
ALBUM
WHICH
INCLUDES
HER SINGLE

"REMEMBER ME"
c/w "JUST ONCE MORE" # 8365

RCA VICTOR

© 1964 The most trusted name in sound ©



LPM/LSP-2900

THE BEST OF ARISTON

IO E TE
SE MI VUOI LASCIARE
COS'HAI TROVATO IN LUI
UNO DI VOI
RITORNERAI
LETTERA DI UN SOLDATO
NESSUNO E' SOLO
UNA ROTONDA SUL MARE
VIVA LA LIBERTA'
VA CON LUI
GRAZIE PREGO SCUSI
FORSE
QUANDO TU

CATERINA VALENTE
MICHELE
BRUNO MARTINO
GIGLIOLA CINQUETTI
BRUNO LAUZI
DOMENICO MODUGNO
CONNIE FRANCIS
FRED BONGUSTO
BRUNO LAUZI
MILVA
CELENTANO
BRUNO MARTINO
LEO SANTO

ARISTON-GRUPPO EDITORIALE-MILAN-(ITALY)-

**THE
BIG
HIT
IN
THE WORLD**

YOU'RE MY WORLD

by **GINO PAOLI**
UMBERTO BINDI

ARISTON and the AUTHORS thank
CILLA BLACK — RICHARD ANTHONY — F. POURCEL
THE EDITOR ABERBACH
and all that contributed to the success of this title

ARISTON GRUPPO EDITORIALE-MILAN-(ITALY)

**the GRUPPO
EDITORIALE
ARISTON**

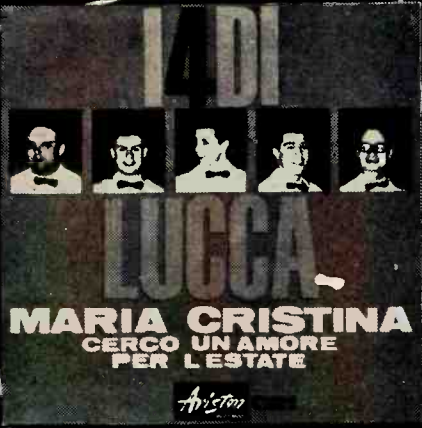
advertises the
birth of the

ARISTON
records

MILAN — (ITALY) —
Piazzetta Pattari 1/3

Ariston
RECORDS

14 di LUCCA



MARIA CRISTINA

LEO SANTO



QUANDO TU

Ariston
RECORDS

SI DICE SEMPRE
SONO GIOVANI

SI DICE SEMPRE
SONO GIOVANI
PER QUESTI RAGAZZI



audrey

audrey

NON HAI PIU NIENTE
PER ME

DON MIKO
GENTE...
CHE RAGAZZA!
NON HAI
PIU NIENTE PER ME



DON MIKO

LA MAMMA—
CHI NON LO SA—

marino
barreto
junior 013
Ariston



MARINO BARRETO Jr.

CAROSSELLO CEMED

A successful italian organization

Our labels:

CAROSSELLO
CURCI
ERATO
DISNEYLAND
BUENA VISTA
TOPOLINO
TRIOLA
ITALIAN YANK
COSTANZA

Our artists:

RENATO RASCEL
ROBERTINO

(Italy)

MICHELE ACCIDENTI
MILENA
AURA D'ANGELO
PIERO GIORGETTI
SANDRO TUMINELLI

distributed by our sales organization

C. & C., with 24 salesmen

We are interested in representing
American Recording Companies

Milano - Via Beccaria 5 - Italy

Phone: 791440

ITALY—The Past 12 Months

(Continued from page 68)
comes to a standstill. "Una Lacrima Sul Viso" as recorded by Bobby Solo (Ricordi) is always at the top of the charts, but the general demand by much of the public is decreasing. It seemed that this was a natural pause on our musical market just before the beginning of the battle for summer sales: all record producers are restless as they prepare new recordings for the next "hot" season. Musical shows and song-contests are announced: the greatest one is organized by our sole Radio TV Company, in cooperation with the record firms.

It's entitled "A Record For The Summer." 42 new recordings have been prepared for participation in this contest. Also announced are the yearly "Cantagiuro" (Singing Tour), The International Show of Pesaro, and the Song International Festival of Venice. All these manifestations will be televised and broadcasted. Every event has therefore a promotional power: completely new material is required. Every company is working on the "summer sales operation."

Among April's interesting news is the announcement made by Alfredo Rossi concerning the opening of his own record activity under the Ariston mark. Alfredo Rossi is the proprietor of a record moulding factory, too.

MAY

Examining the present situation in our market we must say that a great number of TV contests have been organized during this season in Italy, Cantagiuro, Pesaro Contest, Venice Contest etc. This is because of the great number of new releases that have been introduced in our country, increasing the market just at the beginning of a crisis and therefore disorientating the buyers. First in the list there was "A Record For The Summer" that presented 42 new different releases. Of course, there was a positive result in such matters as we saw in the month of June. In our opinion this does not compensate the efforts done by the record industry to organize and take part in the manifestation: the most interesting result of this contest comes from the fact that it opened the way to a more intimate and profitable cooperation between our record industry and our Radio & TV industry. This was, in fact, the first time that a TV program was so scheduled for being a support to the record promotion. All the songs presented were broadcasted for two months and were presented on our TV screens for three nights from Saint Vincent (in the Alps). We hope that this will represent the first step for a deeper cooperation between the record and Radio TV industries.

The accent now must be put on the success that some of our artists are enjoying in the foreign markets. The top female discovery of the San Remo Festival, Gigliola Cinquetti entered the charts in many different countries with her big hit the winner of the contest, "Non Ho L'Eta' Per Amarti": The record is #1 in France, #1 in Germany, #1 in Spain, #2 in Mexico and #4 in Switzerland, Belgium and Denmark.

Rita Pavone left Italy for a one-month stay in the States, where RCA Victor prepared a strong promotional campaign on this young lark. In the month of June the first single waxed in the States by Rita made the charts: The title was "Remember Me" Rita recorded it in English.

On our charts we must note the new entries "Cin-Cin" (Cheat-Cheat) waxed in Italian by Richard Anthony (EMI Italiana) will soon reach top place of our hit parade. Also second Mina's 2nd disk, waxed under the R.F.I. label, the Italian version of the American song "He Walks Like A Man," looms as one of the solid sellers of the summer period. Tune's Italian title is "E' L'Uomo Per Me."

The Month of May ended with the focus on RCA's Meeting In Rome held as a conclusion to the label's winter contest, Festival At Home, and

to present the new disks of the summer promotional campaign. It was revealed that the Festival At Home drive resulted in a sales total of 2.5 million disks including the strong success of Neil Sedaka ("Adesso No"), Rita Pavone ("Non E' Facile Avere 18 Anni"), Jimmy Fontana ("Non Te Ne Andare") and Edoardo Vianello ("O Mio Signore"). All these titles are included among the best sellers of the last twelve months period.

JUNE

RCA Italiana's artist Edoardo Vianello was the new million seller of the month. He received a gold record in Rome for his first million disk sold: Edoardo proved himself during the summer of 1962 and 1963. He was considered the hottest best summer hit maker. He reached the top many times of the best seller list with titles like "Il Capello," "Siamo Due Esquimesi," "Pinne Fucile Ed Occhiali," "Guarda Come Dondolo," "Abbronzatissima" and "I Watussi." Edoardo was also one of the stars of the winter season thanks to his performance of "Oh Mio Signore," which was for some weeks on the top of our charts. All the songs were penned by Vianello himself along with the strong promotion campaign on him by RCA Italiana, we must mention the considerable help he received on the way to his success by his publisher, Franz Leonardi.

The month of June really impressed the public in Italy with Los Marcellos Ferial, the pop trio who recorded for the Durium label. The crew entered the Italian charts in June with a nice pop ballad, a tribute to the famous Anzio Battle (1944), and tabbed "Angelita Di Anzio": Immediately after that they were the winners of the "Record For The Summer" contest at Saint Vincent. Also the group's recording of the Summer song "Sei Diventata Nera" immediately reached the #1 position on our charts. Both numbers "Angelita Di Anzio" and "Sei Diventata Nera" are published by the Durium pubbery.

Among the entries on charts during the month of June which we wish to mention are Neil Sedaka's Italian recording of "La Notte E' Fatta Per Amare" (RCA Italiana). Sedaka proved himself as always to be one of the big stars of the summer record season. Also listed in the charts was a recording performed by Adriano Celentano and the mysterious Clan Girls singing "Eh Gia'". The list of new entries continues with "In Giococchio Da Te," the new recording by Gianni Morandi (RCA Italiana) that should soon reach first position among the best-selling records and Amore Scusami: also with this title, also presented to the TV contest, "A Record For The Summer" by the name of John Foster and his label Phonocolor reached the first time, the top place on our hit parade.

Immediately after "A Record For The Summer" two international contests were held, one in Pesaro and one in Venice. The list of the stars at both these include the names of Francoise Hardy (SAAR), Michel Paje (SAAR), Daniel Gerard (SAAR), Pierre Barouh (SAAR), Audrey (Ariston) and many other foreign talents. In Venice, there was Richard Anthony (EMI Italiana), Petula Clark (SAAR) and the young American talent of Kenny Rankin (CBS). On this artist Ricordi/CBS prepared a strong promotional campaign. During his stay in Milan, he recorded his first Italian disk, which was immediately introduced on the market.

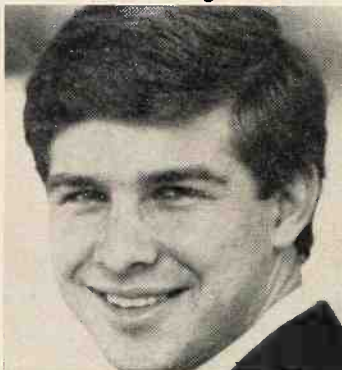
JULY

In this month we were obliged to put the accent on the crisis that seemed to confine the Italian record market. As we have already noted, the crisis was not unexpected but, on the contrary, it was a certain point of view, awaited like the normal consequence of the general economic crisis presently in effect in our country. As

(Continued on page 86)



presents
the first hits of its Artists



BRUNO FILIPPINI

La ragazza nell'acqua • L'anno venturo (A/200)

Sabato sera • Bimba ricordati (A/203)

Non ho il coraggio • Ti voglio ancora bene (A/206)



CATERINA CASELLI

Ti telefono tutte le sere • Sciocca (A/204)

S.P.A. MILANO RECORD COMPANY - VIA S. FRANCESCO D'ASSISI N. 10 - MILANO

ITALY—MUSIC PUBLISHERS

ABERBACH
Via Lazio 9, Roma

ABICI Edizioni Musicali
Galleria del Corso 4, Milano

ACCADEMIA edizioni musicali
Galleria Umberto I, 50, Napoli

A.C.E.E. ADRIATICA
Galeria del Corso 4, Milan

ACCORDO edizioni musicali
Galleria del Corso 4, Milan

ALLIONE edizioni musicali
Casella Postale 1226, Milan

AMBROSIANA edizioni musicali
Corso Vittorio Emanuele, 30 Milan

ARALDO edizioni musicali
Galleria del Corso 4, Milan

ARGOSS edizioni musicali
Via Arte della Lana 26, Napoli

ARISTON edizioni musicali
Piazzetta Pattari 2, Milan

AROMANDO Mario edizioni musicali
Galleria del Corso 4, Milan

ASSO edizioni musicali S.r.l.
Galleria del Corso 2, Milan

ASTORIA edizioni musicali
Via Flavio Baracchini 2, Milan

AZALEA edizioni musicali
Via S. Martino 65/3, Genova

BIDERI S.p.A. edizioni musicali
Via S. Pietro a Majella 17, Napoli

BIXIO S.A.M.
Via Borgogna 7, Milano

BOA edizioni musicali
Via Col di Lana 6 int. A, Milan

BOLERO edizioni musicali
Via Flavio Baracchini 2, Milan

BONGIOVANNI edizioni musicali
Via Rizzoli 22/24 A.B. Bologna

BRIDGE edizioni musicali
Galleria del Corso 4, Milan

C.A.M. creazione artistiche musicali
via Virgilio 8, Roma

C.A. ROSSI
Galleria del Corso 2, Milan

CASA EDITR. Music. Campi G.P.P.E.
Via Mazzini 19/c Foligno (Perugia)

CAMPIDOGGIO edizioni musicali
Via Monteverde 11, Roma

CANZONI MODERNE edizioni musicali
Galleria del Corso 4, Milan

CASADEI edizioni musicali
Galleria del Corso 4, Milan

CASIRIOLI & C. edizioni S.A.
Galleria del Corso 4, Milan

CELLINA edizioni musicali
Via S. Vittore 34, Milan

CERVINO S.A. edizioni musicali
Galleria del Corso 4, Milan

CIELO VIDEO edizioni musicali
Galleria del Corso 4, Milan

CHANT DU MONDE
Corso Vitt. Emanuele 30, Milan

CHAPPELL S.p.A.
Galleria del Corso 4, Milan

CHENNA LEANDRO Casa Editrice
Via Piave 3, Torino

CHIAPPO edizioni musicali
Corso Vitt. Emanuele 30, Milan

CLAN edizioni musicali
Piazzetta Pattari 7, Milan

COLI' WALTER edizioni musicali
Corso Garibaldi 1, Salerno

CONNELLY
Galleria del Corso 2, Milan

CURCI edizioni musicali S.r.l.
Galleria del Corso 4, Milan

DANIELE edizioni musicali
Vicolo Pattari 4, Milan

D'ANZI musicali S.r.l.
Galleria del Corso 4, Milan

DIESIS edizioni musicali
Via Flavio Baracchini 2, Milan

DI LAZZARO edizioni musicali
Galleria del Corso 4, Milan

DINO edizioni musicali
Via XXIV Maggio 14, Roma

DONNARUMMA edizioni musicali
Via S. Pietro a Majella 17, Napoli

DUCALE edizioni musicali
Via Beccaria 5, Milan

DUOMO edizioni musicali
Passaggio degli Osii 2, Milan

DURIUM edizioni musicali
Passaggio degli Osii 2, Milan

E.A.R. edizioni musicali
Corso Vitt. Emanuele 30, Milan

RIUNITE E.D.I.R. edizioni internazionali
Galleria del Corso 2, Milan

ESEDRA edizioni musicali
Piazzetta Pattari 2, Milan

EUTERPE Casa Editrice
Casella Postale 596, Genova

FAMA edizioni musicali
Galleria del Corso 2, Milan

FORLIVESI A. & C. edizioni musicali
Via Roma 4, Firenze

FORTISSIMO edizioni musicali
Vicolo Pattari 2, Milan

FLAG edizioni musicali
Galleria del Corso 4, Milan

FONO CINE Soc. It. Edizioni musicali
Corso Vitt. Emanuele 11, Milan

FONO FILM RICORDI S.r.l.
Via Cesare Battisti 120, Roma

FRANK MUSIC edizioni musicali
Galleria del Corso 4, Milan

FRANCIS DAY
Piazza del Liberty 2, Milan

GENNARELLI MARIO & C. edizioni musicali
Corso Umberto 134, Napoli

GIRAFFA edizioni musicali
Via Oslavia 12, Roma

GONG edizioni musicali
Viale G. d'Annunzio 8, Trieste

KASSNER EDWARD S.r.l. edizioni musicali
Corso Vitt. Emanuele 30, Milan

KRAMER edizioni musicali
Galleria del Corso 4, Milan

LA CANZONNETTA edizioni musicali
Vicoletto Berio 2, Napoli

LA CICALA edizioni musicali
Galleria del Corso 4, Milan

LA FALENA edizioni musicali
Galleria del Corso 4, Milan

LEON MUSIC edizioni musicali
Presso Edizioni Leonardi
Galleria del Corso 4, Milan

LEONARDI S.r.l. edizioni musicali
Galleria del Corso 4, Milan

LIBERTY edizioni musicali
Galleria del Corso 4, Milan

LORD edizioni musicali
Galleria de Corso 4, Milan

MAIETTI ALDO edizioni musicali
Vicolo Pattari 1, Milan

M.A.S. edizioni musicali
Via S. Vittore 42, Milan

MASCHERONI edizioni musicali
Galleria del Corso 4, Milan

MASCOTTE edizioni musicali
Galleria del Corso 2, Milan

MELODI S.A.
Galleria del Corso 4, Milan

MENESTRELLO edizioni musicali
Galleria del Corso 4, Milan

MURCURIO edizioni musicali
Via A. Stoppani 10, Roma

MESSAGGERIE MUSICALI edizioni musicali
Galleria del Corso 4, Milan

METRON S.A.
Via Flavio Baracchini 2, Milan

MONDIA MUSIC S.r.l.
Via Flavio Baracchini 2, Milan

MUSICALFILM edizioni musicali
Galleria del Corso 4, Milan

CASA MUSICALE NAPOLETANA
Via S. Brigida 16, Napoli

NAZIONALMUSIC Casa Editrice
Corso Vitt. Emanuele 30, Milan

NEAPOLIS edizioni musicali
Galleria del Corso 4, Milan

NORD-SUD edizioni musicali
Viale Angelico 163, Roma

ODEON edizioni musicali
Via General Fara 39, Milan

PICKWICK edizioni musicali
Galleria del Corso 4, Milan

PETER MAURICE S.r.l. edizioni musicali
Galleria del Corso 4, Milan

RCA ITALIANA edizioni musicali
Via Alessandro 7, Roma

RADIOFILMUSICA Ponti-de Laurentis
Via Vasca Navale 58, Roma

RADIO RECORD RICORDI S.r.l.
Galleria del Corso 2, Milan

RASCEL edizioni musicali
Via Arcione 71, Roma

REDI edizioni musicali
Galleria del Corso 2, Milan

RESOLUTE CASA EDITRICE Mus. S.r.l.
Galleria del Corso 4, Milan

RICORDI G. & C. S.p.A.
Via Berchet 2, Milan

CASA EDITRICE MUSICALE RITMI & CANZONI
Galleria del Corso 2, Milan

SAN GUISTO edizioni musicali
Galleria del Corso 2, Milan

CASA EDITRICE SANTA LUCIA
Via S. Pietro a Majella 17, Napoli

S.I.D.E.T. edizioni musicali
Vicolo Pattari 4, Milan

CASA MUSICALE SONZOGNO
V a Bigli 11, Milan

SETTEBELLE edizioni musicali
Corso Buenos Aires 77, Milan

ITALY—RECORD MANUFACTURERS

ARCOBALENO JOCKEY
Tel: 226982
Via Indipendenza 32, Napoli
Director: Mr. Bianchi
Labels: Arcobaleno, Jockey.

ARISTON RECORDS—IFI Company S.p.A.
Tel: 865286
Piazzetta Pattari 2, Milan
Director: Mr. Alfredo Rossi
Labels: Ariston.
Recording moulding factory: San Giuliano Milanese.
Distributed by Pulvirenti S.p.A.

CARISCH
Tel: 650741
Via General Fara 39, Milan
Director: Mr. Galli
A/R manager: Mr. Mazzocchi
Labels: Carisch, Odeon, Parlophon, Parlophon-King.
Recording Studio: Via Monviso 17, Milan.

CELLOGRAF—SIMP
Tel: 371130
Via Maffucci 18, Milan
Directors: Mr. Rota, Mr. Sciascia
Labels: Phonocolor, Primavera, Style, Big Ben.
Record moulding factory: Via Maffucci, 18, Milan.

CEMED-CAROSELLO
Tel: 791440
Via Beccaria 5, Milan
Director: Mr. Giuseppe Gramitto Ricci
Labels: Buenavista, Carosello, Curci, Curci Erato, Disneyland, Costanza, Triola, Topolino.

CLAN CELENTANO
Tel: 861480
Piazzetta Pattari 7, Milan
Director: Mr. Alessandro Celentano
Labels: Ciao Ragazzi, Clan, Fantasy, Italian Yank.

COMBO RECORD SOCIETA' TREVISAN
Tel: 799158
Corso Europa 16, Milan
Director: Mr. Trevisan
Label: Combo.

COMPAGNIA GENERALE DEL DISCO—C.G.D.
Tel: 794841
Galleria del Corso 4, Milan
President: Mr. Ladislao Sugar
General Manager: Mr. Franco Crepax
Labels: Acquario, C.G.D., G.C., Suga-music
Record moulding factory: Via Moretto 9, Milan.

C.G.D. INTERNAZIONALE
Tel: 794841
Galleria del Corso 4, Milan
President: Mr. Ladislao Sugar
General Manager: Mr. Giuseppe Giannini
Labels: Ascot, Bel Air, Cameo, Carlton, 20th Century Fox, Derby, Everest, Festival, M.G.M., Palette, Parker, Reprise, United Artists, Verve.
Record moulding factory: Via Moretto 9, Milan.

DECCA
Tel: 874048
Via Brisa 3, Milan
Director: Mr. Bacchini
Labels: Ace of Clubs, Avgo, Decca, London, Oiseau Lyre, Telefunken, (Kapp, Hi, Jamie, Guyden, Big Top, Challenge, Warwick, Sun, Monument, Felstel).

DISCHI RICORDI S.p.A.
Tel: 898242
Via Berchet 2, Milan
Vice President: Mr. Eugenio Clausetti
Managing Director: Mr. Guido Rignano
A/R Manager: Mr. Vincenzo Micocci
Labels: CBS, Club, Ricordi, Round Table.
Recording Studio: Via dei Cinquecento 1, Milan.

DUCALE EDIZIONI DISCOGRAFICHE
Tel: 702402
Via Beccaria 5, Milan
Director: Mr. David Matalon
Label: Italdisc.

DURIUM S.p.A.
Tel: 873494—800618—871303
Passaggio degli Osii 2, Milan
President: Mr. Krikor Mintangian
Export Dept.: Mrs. Elisabeth Mintangian
Labels: CAM, DME, Durium, Gordy, Jazz Workshop, Jugoton, Laurie Records, Motown, Paris, Sprint, Tamla.
Recording moulding factory: Durium, Erba, Como.
Recording Studio: Via Pastrengo 16, Milan.

E.D.I. EDIZIONI DISCOGRAFICHE ITALIANE
Tel: 650675
Via Tarchetti 2, Milan
Director: Mr. Casetta
Labels: Bluebell, Cadence, Canadian American, Candid, Chancellor, Colpix, Debut, Sonet, Storyville.

E.D.I.B.I. EDIZIONI DISCOGRAFICHE
Tel: 210325
Via S. Pietro a Majella 17, Napoli
Director: Mr. Luciano Villeveille Bideri
Label: EDIBI.
Distributed by Phonogram.

SOUTHERN MUSIC
Piazzetta Pattari 2, Milan

SOUVENIR edizioni musicali
Galleria del Corso 4, Milan

SUCCESSO edizioni musicali
Galleria del Corso 4, Milan

SUVINI ZERBONI edizioni musicali
Galleria del Corso 4, Milan

WESTERN edizioni musicali
Via Flavio Baracchini 2, Milan

TEVERE edizioni musicali
Galleria del Corso 4, Milan

TIBER S.r.l. edizioni musicali
Galleria del Corso 4, Milan

FONIT-CETRA
Tel: 5777
Via Bertola 34, Turin
Director: Mr. Carrara
Fonit's Labels: Command, Cricket, Fonit, Hi-Fi.
Cetra's Labels: Cetra, Excelsius, Miller International, Stereo Fidelity.
Record moulding factory: Via Meda 45, Milan.
Recording Studio: Via Bertola 34, Turin.
Largo Argentina 3, Roma.

KARIM
Tel: 592502
Via Maragliano 8/1, Genova
Labels: Baerenreiter, Blue Note, Cantate Schallplatten, Hockey, Karim, Musicapphon, Prestige, Ronnex Records, Valois.
Distributed by Pulvirenti S.p.A.

KING UNIVERSAL Edizioni Discografiche
Tel: 515684
Corso Arnaldo Lucci 137, Napoli
Director: Mrs. Marisa Piarro
Label: King Universal.
Distributed by Phonogram.

JAGUAR RECORDS
Tel: 782337
Galleria Passarella 1, Milan
Director: Mr. Benito Vassura
Label: Jaguar.
Distributed by Phonogram.

JUKE BOX ITALIANA
Tel: 795353
Galleria del Corso 2, Milan
President: Mr. Ladislao Sugar
Director: Mr. Carlo Alberto Rossi
Labels: Checker, Chess, Argo, Juke Box.
Recording Studio: Via Barletta 11, Milan.

MEAZZI
Tel: 867361
Via Piatti 4, Milan
Directors: Meazzi Bros.
Labels: Arpeggio, Astraphon, Baby Records, GBC, Humorplay, Hollywood, Meazzi, Meazzi Classica, Panoramic, Salvador.

MRC-MILANO RECORD COMPANY S.p.A.
Tel: 857714
Via S. Francesco d'Assisi 10, Milan
President: Mr. Alberto Carisch
General Manager: Mr. Piero Gallotti
Labels: MRC, Giovane.
Distributed by Decca.

PHONOGRAM
Tel: 2896217
Via Benadir 14, Milan
Managing Director: Mr. Manlio Baron
General Manager: Mr. Riechhof
Labels: Archiv Produktion, Brunswick, Coral, Deutsche Grammophon, Fontana, Heliodor, Jazzland, Mercury, Philips, Polydor, Riverside.
Record moulding factory: Via Benadir 14, Milan.
Recording Studio: Piazza Cavour 2, Milan.

RCA ITALIANA S.p.A.
Tel: 416041
Via Tiburtina KM 12, Roma
President: Mr. Galeazzi
General Manager: Mr. Giuseppe Ornato
Assistant Manager: Mr. Ennio Melis
A/R Manager: Mr. Ettore Zeppegno
International Liaisons: Mr. Francesco Fantì Salvoni
Labels: RCA Victor, RCA Camden, RCA Serie Europa, Vik, Ducretet Thomson, Discomphiles Francais, Barclay, Pye.
Record moulding factory: Via Tiburtina KM 12, Roma.
Recording Studio: Via Tiburtina KM 12, Roma.

RI-FI RECORD
Tel: 2042117
Corso Buenos Aires 77, Milan
President: Mr. Giampiero Rossi
General Manager: Mr. Giovanni Battista Ansoldi
International Dept.: Mr. Giuseppe Velona
Labels: Antoniano, Command Records, Primary, Publiscio, Ri-Fi, Time Record, Variety, Westminster Records.
Record moulding factories: 1) Via Durazzo 2, Milan, 2) Via Quintino Sella 91a, Busto Arsizio.
Printing House: Via Quintino Sella 91a, Busto Arsizio.

S.A.A.R.
Tel: 4696251
Viale di Porta Vercellina 14, Milan
President: Mr. Ernest Gurtler
Managing Director: Mr. Walter Gurtler
A/R Manager: Mr. Ezio Leoni
Foreign Dept.: Mr. Pino di Gioia
Labels: Atco, Atlantic, Dot, Jolly, Red Bird, Stella, Vogue, Warner Bros., AZ.
Record moulding factory: Via Salvatore Pisanello 21, Milan.
Recording Studio: Via Gramsci 20, Pero (Milan).

SUPRAPHON
Via Tazzoni 6, Roma
Director: Mr. Trovaioli
Label: Supraphon.

VEDETTE RECORDS
Tel: 898248
Via San Paolo 15, Milan
Director: Mr. Armando Sciascia
Labels: Vedette.

VIS RADIO
Corso Umberto 1, 132, Napoli
Managing Director: Mr. Scopa
A/R Director: Mr. Conte
Label: Vis Radio.
Recording Studio: Cupa Cajafa 36, Napoli.

VOCE DEL PADRONE-COLUMBIA-MARCONIPHON
Tel: 434041
Via Domenichino 14, Milan
Director: Mr. Francois Minchin
A/R Manager: Mr. John Lee
Labels: Angel, ABC Paramount, La Voce del Padrone, Capitol, Columbia, Pathe, Impulse, Liberty, King, Coed, Imperial (Germany), Regal, Stateside.
Record moulding factories: 1) Via Domenichino 14, Milan, 2) Viale Umbria 37, Milan.
Recording Studio: Via Santa Eufemia 25, Milan.

1964

CLAVN

CELENTANO

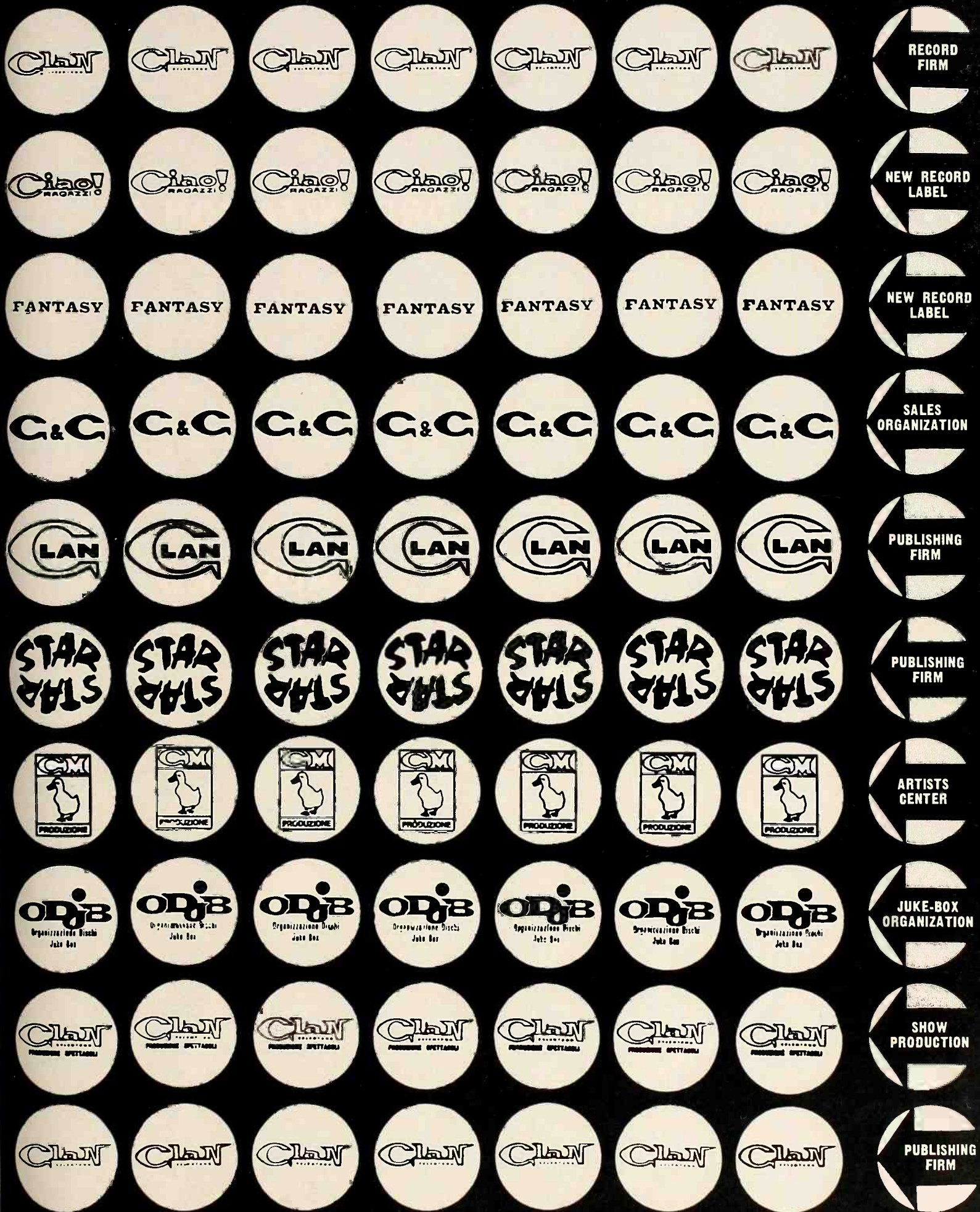


ITALY — MILAN — PIAZZETTA PATTARI 7
Phone: 861480-861401

CLAN

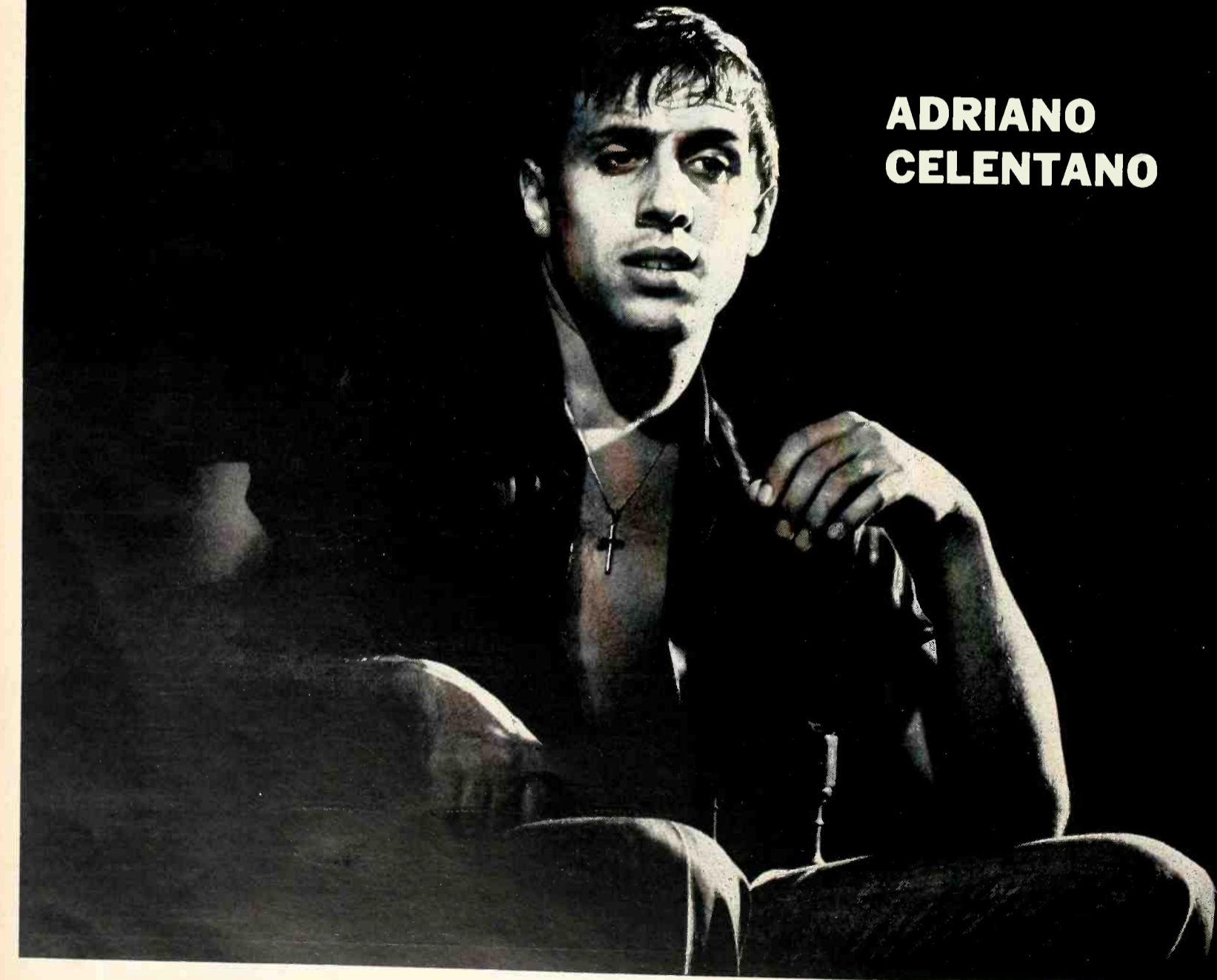


CELENTANO



. . . AND ALL THIS IS THE ORGANIZATION OF

**ADRIANO
CELENTANO**



DUCALE

PUBLISHING FIRM

offers all over the world its hits:

**SEI COME
UNA LUCERTOLA**



**CHE SCIocco
CHE SEI**



PICCOLA SPIAGGIA

and

CIAO A TUTTI — LA STORIA CONTINUO' —
IL PESCIOLINO D'ORO—AMORE DI TABACCO—
RAPSDIE — UN DISCO DEI BEATLES — LA
MANO SUL FUOCO — ADESSO BASTA — JENNY
—MISTER JOHN — I KNOW, YES I KNOW— SO
YOUNG — E' GIUNTA L'ORA — RAGAZZO SOLO

RECORD COMPANY

presents all over the world its hit-makers:



**LAURA
CASATI**



**GEORGES
KORAFAS**



I 4 SATELLITI

and its hit label



ITALDISC

WRITE, CABLE OR PHONE TO:

DUCALE

PUBLISHING FIRM AND RECORD PRODUCTION
5, via Beccaria — Milano — Tel. 702402-782408-
Telegrams: Phonorecord — Milano —



The Hottest New Indie Label World Artists

featuring

CHAD and JEREMY
CHRISTINE QUATE
THE AZTECS
THE SHEVELLES
JIMMY INTERVAL
THE JOE SHERMAN
ORCH and CHORUS



WORLD ARTISTS RECORDS INC.
Pittsburgh 19, Pennsylvania

ITALY'S BEST SELLERS OF THE PAST 12 MONTHS

		Recording by	
1. Una Lacrima Sul Viso	Bobby Solo	Ricordi	Ricordi
2. Ogni Volta	Paul Anka	RCA	RCA Italiana
3. Non Ho L'Eta' Per Amarti	Gigliola Cinquetti	CGD	Messaggerie Musicali
4. Se Mi Vuoi Lasciare	Michele	RCA	Ariston
5. Cuore	Rita Pavone	RCA	Messaggerie Musicali
6. Sabato Triste	Adriano Celentano	Clan	Italian Yank/Ricordi
7. Quando Vedrai La Mia Ragazza	Little Tony	Durium	Durium
	Gene Pitney	CGD International	Durium
8. Quelli Della Mia Eta'	Francoise Hardy	Vogue	Leonardi
	Catherine	Ricordi	Leonardi
9. O Mio Signore	Edoardo Vianello	RCA	Leonardi
10. Cin Cin	Richard Anthony	EMI Italiana	Southern
11. E L'Uomo Per Me	Mina	RI-Fi	Connolly
12. Sapore Di Sale	Gino Paoli	RCA	RCA Italiana
13. Adesso No	Neil Sedaka	RCA	RCA Italiana
14. Se Mi Perderai	Nico Fidenco	RCA	RCA Italiana
15. Abbronzatissima	Edoardo Vianello	RCA	Leonardi
16. I Watussi	Edoardo Vianello	RCA	Leonardi
17. Citta' Vuota	Mina	Ri-Fi	Aberbach
18. Il Problema Piu' Importante	Adriano Celentano	Clan	Sidet
19. Non E' Facile Aver 18 Anni	Rita Pavone	RCA	RCA Italiana
20. Stessa Spiaggia Stesso Mare	Mina	Italdisc	Italdisc
	Piero Focaccia	CGD	Southern
21. Non Te Ne Andare	Jimmy Fontana	RCA	RCA Italiana
22. Ridi	Michele	RCA	Ricordi/Ariston
			/RCA Italiana
23. Grazie Scusi Prego	Adriano Celentano	Clan	Italian Yank/Ariston
24. Amore Scusami	John Foster	Phonocolor	Leonardi
25. In Ginocchio Da Te	Gianni Morandi	RCA	RCA Italiana
26. Sei Diventata Nera	Los Marcellos Ferial	Durium	Durium
27. Con Te Sulla Spiaggia	Nico Fidenco	RCA	RCA Italiana
28. Amico	Don Backy	Clan	Italian Yank/Ricordi
			Leonardi
29. L'Eta Dell'Amore	Francoise Hardy	SAAR	Durium
30. Angelita Di Anzio	Los Marcellos Ferial	Durium	

ITALY—The Past 12 Months

(Cont'd from page 78)

we said at the beginning of our review such an alarmed situation arrived; however, it hit the record field some months later than other industries, since as we have explained in this editorial our record area benefited during the last period from a really strong expansion. Until the month of May there was not a major reduction in the volume of sales, but suddenly the crisis was in full swing and the sales figures were decreasing. Several record shops located in various

cities indicated in some cases, a decrease in the business volume of 70% in comparison with the situation of the same period during last year.

Excess of the Italian Record Industry put a pessimistic accent on the phenomenon but in order to give a clear judgment on the situation it's necessary to look deeply into the current position of our record market. Two years ago in our Anniversary edition we stressed the alarmistic cry "too many new releases": the situation was not different than the present situation. In 1962 and 1963 we observed a fast decreasing in the number of releases with an improvement of the technical and artistic qualities. The Italian industry concentrated its production in two seasonal programs, Autumn/Winter and Spring/Summer, and the biggest hits derived from a small number of pre-selected releases. Now, just when the crisis creates a heavy situation in our market, the record firms are adopting an extended policy. The summer 1964 is characterized by an enormous number of new releases (enormous of course, in comparison with the real consistence of the market). Why this? First reason is probably due to the optimistic condition created by the fast expansion of our record market, but another reason is from the great request of new material by part of the great number of special contests scheduled all over Italy for the purpose of promoting artists and recordings. These affairs are the only available promotional media, offered to the record industry. Almost all such contests require new material, and this is the reason why so many records were released during this summer: Let's do a little approximate calculation: 42 new records were presented at Saint Vincent contest "A Record For The Summer"; 28 at the International Show of Pesaro, 35 at the International Show of Venice, 15 new recordings were presented at the RCA Show at Hilton Hotel, and now the Cantagiuro (Singing Tour) held in the month of July concluded the series with 31 new recordings presented. To this number we must add the other records included in the different summer promotional campaigns held by the single companies. This brings the total of the summer releases up to nearly 250 new records! In this situation it's easy to talk about a crisis. We only hope that this crisis will not be so heavy and that it would be only a transitory phenomenon.

WORLD WIDE MUSIC TRADE DIRECTORY

(Cont'd from page 58)

CUBA

MUSIC PUBLISHERS

ASOCIACION EDITORIAL MUSICABANA—Campesario 151—HAVANA
Phone: 61-0948
Pres.: Mr. Alberto Vera Morua

CYPRUS

RECORD MFERS

D. OUZOUNIAN, M. SOULTANIAN & CO., LTD.—P.O. Box 775—NICOSIA
(145 Evagoras Avenue—Nicosia)
Phone: 2220
Cable: AUTOMOBILES NICOSIA
Chairman: Mr. M. Soutanian
Labels (domestic): Philips
Labels (other): CBS, Fidelity, Fontana, Mercury, Odeon, Polygram, Vogue.

CZECHOSLOVAKIA

EXPORT & IMPORT

ARTIA—P.O. Box 790—PRAGUE 1
(Ve Smečkách 30—Prague 1)
Phone: 246-266, 246-284, 246-238
Cable: ARTIAGRAMO PRAGUE
Man. Dir.: Mr. Boris Grund
Only organization to be contacted in questions of export or import of ready-made cultural goods (records and sheet music editions).

MUSIC PUBLISHERS

PANTON NAKLADATELSTVI SVAZU CESKOSLOVENSKYCH SKLADATELU (PANTON PUBLISHERS OF THE GUILD OF CZECHOSLOVAK COMPOSERS)
Besedni 3—PRAGUE 1
Phone: 533-832
Pres.: Mr. Jan Hanus
Slovakian branch office: Sládkovicova 11—Bratislava

STATNI HUDEBNI VYDAVATELSTVI, n.p.—1, Pa-lackého—PRAGUE 1
Phone: 249-251
Cable: SUPRAPHON PRAGUE
Pres.: Dr. Vojtech Strnad

RECORD MFERS

STATNI HUDEBNI VYDAVATELSTVI, n.p.—1, Pa-lackého—PRAGUE 1
Phone: 249-251
Cable: SUPRAPHON PRAGUE
Pres.: Dr. Vojtech Strnad
Labels (domestic): Supraphon

PRESSING PLANT

STATNI HUDEBNI VYDAVATELSTVI, n.p.—1, Pa-lackého—PRAGUE 1
Phone: 249-251
Cable: SUPRAPHON PRAGUE
Pres.: Mr. Vojtech Strnad

DAHOMY

RECORD MFERS

ALA COQUETTE—Carré 85 Avenue Monseigneur Steinmeitz—COTONOU
Cable: AYEDADJOU COQUETTE COTONOU
Pres.: Mr. Paul Ayédadjou
Labels (domestic): Senafane
Labels (others): Badojo's, Columbia, Decca, Olu-tone, Parlophone.

RADELEC—Boite Postale 179—COTONOU (Avenue Deforme—Cotonou)
Phone: 2721
Cable: RADELEC COTONOU
Pres.: Mr. Théodore Ahuissoussi
Own import of most International labels.

DOMINICAN REPUBLIC

MUSIC PUBLISHERS

PEER INTERNACIONAL DOMINICANA — Apartado Postal No 210—SANTO DOMINGO
(Calle El Conde No 24, 3er piso—Apartamiento Nos 305 & 307—Santo Domingo)
Phone: 9-7939
Cable: PEERDO SANTODOMINGO
Mgr.: Mr. Manuel Trancoso

RECORD MFERS

AGENCIA MUSICAL DISCOLANDIA—Avenida Juan Pablo Duarte No 47—SANTO DOMINGO
Phone: 2-5714
Cable: DISCOLANDIA SANTODOMINGO
Pres.: Mr. Manuel B. Saler B.
Labels (domestic): Discolandia
Labels (others): Capitol, Columbia, RCA Victor, Seeco, etc.

AMARO DISCOS — Apartado 1270 — SANTO DOMINGO
(Avenida Duarte Esquina Bonito Gonzales—Santo Domingo)
Phone: 2-6718
Cable: AMARODIS SANTODOMINGO
Pres.: Mr. Francisco Amaro Rodriguez
Labels (domestic): Amaro, Perla
Labels (others): Ansonia, Marvela, Riney

ECUADOR

RECORD MFERS

ALMACENES DE MUSICA C.A. — Casilla 856—GUAYAQUIL
(Avenida 9 de Octubre 428—Guayaquil)
Phone: 12648, 13932
Cable: DOFERAUD GUAYAQUIL
Pres.: Mr. Jose Domingo Feraud Guzman
Labels (domestic): Onix
Labels (others): Discomoda, Gema, Music-Hall

(Cont'd on page 99)

OUR SINCEREST THANKS TO EVERYONE
FOR GIVING US TWO #1 HITS
THROUGHOUT THE WORLD.

**THE HOUSE OF
THE RISING SUN
THE ANIMALS
CLINGING VINE
BOBBY VINTON**

JIMMY RICHARDS
MNG. DIRECTOR

THE PETER MAURICE
MUSIC COMPANY LTD.

KEITH PROWSE MUSIC
PUBLISHING CO. LTD.

21, DENMARK STREET, LONDON, W.C.2
Telephones: TEMPLE BAR 3856 (7 Lines)

AL GALLICO—V.P.
101-W55—N.Y.C.



THE
INTERNATIONAL
SPOTLIGHT
IS
ON

NEIL SEDAKA



NEIL SEDAKA SINGS HIS GREATEST HITS
LPM/LSP 2627

LATEST SMASH SINGLE

"SUNNY"

RCA 47-8382

PERSONAL MANAGEMENT:

BEN SUTTER

BOOKINGS:



RCA VICTOR

The most trusted name in sound



CBS RECORDS FOR WORLDWIDE COVERAGE

IN THE UNITED STATES AND CANADA
COLUMBIA RECORDS 



AMONG THE MANY COUNTRIES COVERED BY CBS AFFILIATES ARE

ARGENTINA
AUSTRALIA
AUSTRIA
BELGIUM
BOLIVIA
BRAZIL
BRITISH HONDURAS
CANADA
CHILE
COLOMBIA
COSTA RICA
DENMARK

ECUADOR
EL SALVADOR
ENGLAND
FINLAND
FRANCE
GERMANY
GREECE
GUATEMALA
HONDURAS
HONG KONG
ICELAND
IRELAND

ISRAEL
ITALY
JAMAICA
JAPAN
LUXEMBOURG
MALAYA
MEXICO
NETHERLANDS
NEW ZEALAND
NICARAGUA
NORWAY
PANAMA

PARAGUAY
PERU
PHILIPPINES
PORTUGAL
SINGAPORE
SOUTH AFRICA
SPAIN
SWEDEN
SWITZERLAND
TURKEY
URUGUAY
VENEZUELA



I'M LAUGHING . . .
YOU CAN BE TOO IF

PLEASE
TURN TO
PAGE 91



The Laughing Cavalier—Frans Hals

SHOW RECORDS means

aggressive,

effective and

enthusiastic

distribution and promotion!

We are always interested in taking over foreign labels and tapes. Trust your representation for BENELUX to SHOW RECORDS, Belgium's youngest but most active Record Company, constantly represented in the charts with the following international stars:

Gigliola Cinquetti
Alberto Cortez
Clark Richard
Tony Geys
Hedwig
Los Santos
The Tokens
David Rockingham Trio
The Four Aces
The Carefrees
Jo Allan
Ricky Blake

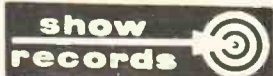
The Raindrops
Roger Patris
Betty Harris
B. B. King
The Rivas
Larry Finnegan
The Violents
Suzie
Jerry Williams
Tony Shevoton
Mina
Rita Dee

Contact us now if you want MAXIMUM sales in the BENELUX-market!

Phone, wire or write:

SHOW RECORDS

Jules NIJS
Steenweg op Diest, 69
AARSCHOT—BELGIUM
Phone: 01666999



BELGIUM—The Past 12 Months

There have been few changes in the field of records sales in Belgium, compared with last year's figures. Apparently however, there has been a slight gain in the sale of LP's.

One nevertheless notes a rising sale of Flemish songs, a trend that first came to light on the Belgian market at the beginning of last year and boosted by Will Tura.

Popular—particularly in the Walloon country in Belgium—are French language versions of American hits. Specialists in this field of course are Richard Anthony, The Surfs, Johnny Halliday, Claude Francois and a few others. Flemish people who are naturally inclined to prefer English and more so than the Walloons, mostly go for the original English language versions.

Let us now consider, firm by firm how business stood this past year. GRAMOPHONE N.V. is naturally still very enthusiastic about their Belgian discovery Adamo. The latter has been tops as far as sales figures are concerned for the last twelve months Richard Anthony and then The Beatles. An important box-office addition has been Enrico Macias. Numerous English stars have appeared over here on TV: Cliff Richard, The Shadows, Freddie and the Dreamers, Patsy Ann Nobel. New brands with Gramophone are Charlin and Bartok (classics) and Garrett (variety).

INELCO still boasts toppers like Elvis Presley, Sylvie Vartan, Sacha Distel, Alain Barrière and recently those American country performers like Bobby Bare, Jim Reeves, Chet Atkins and The Anita Kerr Singers. This group has been seen on TV (both Flemish and French-language stations) which earned them excellent press reviews. The coming of Paul Anka, who is still very popular in Belgium, has done a world of good for the sale of his records.

SIEMENS (Polydor) have had banner year as far as their Flemish hits are concerned. Their Polydor-attraction John Larry has been at the top a long time with "Alleen" and later with "Dicht Bij Jou Chérie." Tunes by Connie Francis and Brenda Lee are still in great demand. The lion's share of success of course consists of the famous classical repertoire of the Deutsche Gramophon Gesellschaft, with prodigious names like von Karajan. Meanwhile in recent months a new Flemish discovery has been made who has a promising career ahead of him. His name is simply Ricky (21).

SHOW have known a successful year, the most productive at any rate. Jules Nijs has succeeded in expanding his rather small business and it has now grown into a company which distributes twenty labels from all over the world. Added to this, he distributes the Italian CGD in Benelux and he acquired Gigliola Cinquetti of "Non ho l'eta" fame. His own top performer, Alberto Cortez, has recently married and now lives in Spain. The firm has now acquired larger premises and expanded its staff.

Fonior has in a way distinguished itself by appearing ahead of everybody else with French and Flemish language versions of American top tunes. Once a French version was on the market even before the original American product had come out. Without neglecting the top performers of the London group, much has been done to boost its own production, a number of prominent indigenous names having been added to the repertoire.

Artone Records has now become the Belgian affiliate of the head-firm with the same name in Holland. From the start, it has produced outstanding toppers like Trini Lopez, and the fact that internationally famous people like Checker, Wells, Berry, Sinatra, Martin and other internationally famous people have been contracted, ensures high places on the hit parade. The establishment of Artone-Belgium brings about the disappearance of Sociodisc, but Mrs. Robiefroid continues to head the firm.

Philips has composed most of its repertoire of French top performers like Halliday, François, Sheila and numerous others. However, a trend has come to light to develop a proper repertoire. Liliane, for example, is a cert on the Belgian market. As far as promotion is concerned, it must be said that this firm stands very strong, with the future secure.

Sobedi used to be the firm that produced popular Flemish lore. But this year, the Sobedi people inspired to concentrate on promotion of Kalinka and Jean-Marc Bertrand, two Sobedi stars who were on the Belgian team competing at the European Cup for Song Recital at Knokke. Bertrand has even been on a tour of Canada and has just been awarded First Prize at the first festival of French songs at Spa (Belgium).

Discobel, on its own Discostar label, has produced some impressive successes. Special promotion efforts were made for Ciska Peters, Netherlands' star of MMP. Gert Timmermans is still tops with this firm as far as Dutch songs are concerned. Discobel has further more succeeded in selling a lot of records abroad while in Belgium itself its EP's went like hot cakes, which is a remarkable feat in this country.

Moonglow has, on the whole, known an excellent year, partly due to its top performer, Rocca Granata. Louis Neefs has remained a great asset to this firm. Moonglow, which is now distributing a number of foreign labels has been lucky with a recording of "My Boy Lillipop," not in Millie's original version, but which was quick to appear on the market.

Ronnex has made an interesting discovery this year which may be an important addition to this firm and for its business abroad. It has indeed secured The Shake-Spears, a rock-group of North Rhodesia who have recorded a number of disks. The firm's whole promotion campaign has been centered around them. Also successful were a number of Flemish tunes.

Vogue has known another top year, not only with stars of the French repertoire but especially with American greats like Dionne Warwick. Marva, a young Belgian lady crooner has produced a number of Flemish hits for Vogue. Meantime, Petula Clark, Michel Paje, Salvador and a number of others have remained firm assets and will continue to do so. The active, fighting spirit of Guy Kavehshian has had a lot to do with this favorable development.

Anvers Radio has done exceedingly well on its own Arsa label with some Flemish numbers rendered by Joske Harry and Eddie Wally. But, of course, the ABC-Paramount label still is the backbone of this firm. Ray Charles and Fats Domino being as brilliant as ever before in spite of what has been said. Anvers Radio is very satisfied with the sales of LPs this year. On Ducret-Thomson, Les Missiles have proved a real asset.

Discotrade distributes the very strong Festival products (France). Apart from its successes with prominent people like Nino de Murcia, André Verchuren and others of the Discotrade people have done excellent business with Cinquetti (Non Ho L'Eta). This firm always has one or more hits circulating; presently, it is the case with Les Surfs and also with Marie Laforet, two bestsellers on Festival. Sales of EP's also have been impressive.

CBS naturally lists a great number of American top named who have had their measure of success in Belgium. Barbra Streisand, Tony Bennett and Bobby Solo (especially the latter) have really scored heavily on singles. As sales figures of American hits have gone down slightly, it is understandable that CBS has not produced any hits. But golden times, generally speaking, are sure to come back.

BELGIAN RECORD COMPANIES

ANVERS RADIO S.A.

Place de l'Yser, 10, Brussels 1, phone 18.74.00-18.74.08 and 09.
 Director: W. Goldschmidt.
 Sales Manager: A. Janty.
 Labels: Telefunken, A.B.C.—Paramount, Ducretet Thomson, Ricordi, Period, Command, Concert Colombe, Ember, Grand Award, Elite, Whitehall, Candid, Impulse, Valais, Tangering, Telestar, etc.

ARTONE

rue Joseph II, 142, Brussels, phone: 352074 and 73.
 Managing director: Mrs. P. Robiefroid.
 A&R manager: Paul Godfrin.
 Publicity and Press: Robert Bisschop.
 Labels: Palette, Reprise, Versailles, Funckler, (Hickory, Chess, Checker, Argo, Tuff, Bella Musica, Amulette, Carina), Cameo, Parkway, Cadence, etc.

BARCLAY

rue du Lombard, 31, Brussels 1, phone: 11.81.97.
 Managing director: Mr. Bral.
 A&R manager: Peter Plum.
 Press and Publicity: Mrs. Plum.
 Labels: Barclay, Hispa Vox, United Artists.

C. B. S.

Centre International Rogier, 309-311, Brussels 1, phone 187502.
 Managing director: Pascal Robiefroid.
 Press and Publicity: Annemarie Van Dyck.
 Labels: CBS.

DISCOBEL S.A.

rue du Lombard, 31, Brussels, phone 13.39.45.
 Directors: Paul van de Walle, mme. F. Penninck.
 Labels: Atlantic, Roulette, Artydor, Pacific, Storyville, Erato, Ariola, Studio SM, Delahay, Discostar, Prestige.

DISCOLIVRET S.A.

4a, Quai du Commerce, Brussels, phone 17.7678.
 Managing director: Mrs. Ginsburg.
 Labels: Supraphon, Lumen, Jericho, Ades.

DISCOTRADE

88, rue gallait, Brussels 1, 161640.
 Managing director: Mr. Braunstein.
 A&R manager: Mr. Poulet.
 Labels: Victory, Festival, CNR, Fonit, Tono, Music, Rondo.

FONIOR S.A.

Quai des Charbonnages, 26-28, Brussels, phone 254010.
 Directors: E. W. Pelgrims de Bigard, A. de Reuck.
 A&R manager: A. E. Palmans.
 Labels: Decca, Cetra, Cid, Fiesta, Maestro, Omega, Stella, Surboum, Audio Fidelity, Saga, Vega.

GRAMOPHONE S.A.

Quai des Charbonnages, 72, Brussels 8, phone 27.43.90.
 President: Mr. John Kirsch.
 Commercial manager: Mr. Garin.
 A&R manager: Jeff De Boeck.
 Labels: His Masters Voice, Pathe, Columbia, Fonit, Parlophone, Capitol, Odeon, Gloria, Stateside, Imperial, Liberty, Epic, Encore, Angel, Garrett, Charlin, Bartok, etc.

HEBRA

rue St.—Christophe, 30, Brussels 1, phone 129376-127861.
 Managing director: Jean Darlier.
 Labels: NMC, Mirc, Meteor, Carisch, Hebra, Blue Jeans, Milerno.

INELCO BELGIUM S.A.

rue de l'Hopital, 20-24, Brussels 1, phone 112220.
 Managing director: Jean-Pierre Goemare.
 A&R manager: Ivon de Bie.
 Sales manager: Willy Roelants.
 Labels: RCA, Camden, President, Amadeo.

MOONGLOW

Goudbloemstraat, 17, Antwerp, phone 03/329990-329999.
 Managing director: R. J. Van Hoogten.
 General manager: Joseph van Hoogten.
 A&R manager: Willy Van der Steen.
 Labels: Moonglow, Chancellor, Champ, Ray.

PALETTE

rue de la Madeleine, 13, Brussels 1, phone 11.51.20.
 Directors: Fr. Faecq, J. Kluger.
 A&R managers: Jean & Roland Kluger.
 Public relations: Jean Theys.

PHILIPS

rue d'Anderlecht, 37, Brussels 1, phone 134444-134440.
 Managing director: P. J. Lebbinck.
 Labels: Philips, Fontana, Mercury, Riverside, (Jazzland, Contemporary, Bluesville, Moodville).

SHOW RECORDS

Steenweg op Diest, 69, Aarschot (Brabant), phone 016/66.999
 President and general manager: Jules Nijs.
 Managing Director: Alain Lelievre.
 Labels: Show, Sonet, Canadian American, CGD Internationale, Delta, Italdisc, Josie, Jubilee, Kent, Load Stone, Music Hall, N.O.B., Oriole, Port, Puppy, Ric, Swing, USA, Viking.

RONNEX

rue de Flandre, 179, Brussels, phone 177989-177982.
 Managing director: Albert Van Hoogten.
 Arranger: Harry Frekin.
 Labels: Ronnex, Teeny, Fly, Combo, Discophon, W&G records, Tempo, Osca, Embassy, etc.

SCHOOT FRERES

rue Saint-Jean, 30, Brussels 1, phone 112122.
 Managing director: J. J. Junne.
 Labels: Angelicum, Baronet, Christophorus, Commodore, Crown, Club National du Disque, Directional Sound, Eterna, Folkways, Harmonia, Mundi, Jazztone, Blue Note, Montilla, Monitor, Musicaphon Barenreiter, MMO, Period, Savoy, Urania, Time record, Concert Disc.

SIEMENS

116, Chaussee de Charleroi, Brussels 6, phone 373100.
 Managing director: Mr. Holtzapfel.
 A&R manager: Mr. Mertens.
 Labels: Polydor, Brunswick, Coral, Heliodor, Deutsche Gramofon Gesellschaft, Archiv, Metro Goldwyn Mayer.

SOBEDI

20, boulevard Maurice Lemonnier, Brussels 1, phone 131306-131307.
 President: Fernand Janssens.
 Executive manager: Georges Martens.
 A&R manager: Frans Verbeeck.
 Labels: Olympia, New Tone.

SONOBEL

rue Rouppe, 4, Brussels, phone, 120928.
 Managing director: Mr. Borzee.
 Labels: Vox, Chant du Monde, Pastorale.

AGENCE TODTENHAUPT

122, rue Saint Denis, Brussels, phone: 430050.
 Managing director: Mr. Todtenhaupt.
 Labels: Teppaz.

VOGUE S.A.

Boulevard Barthelemy, 35, Brussels, phone 117991-117973.
 Managing director: Roger Meylemans.
 General manager: Leon Cabat.
 Public relations: Mrs. Gigi Bastin.
 Labels: Vogue, Pop, Pye, Durium, Warner Bros., Contrepoint, Mode, Piccadilly.

WILL

41, Boulevard de l'Abattoir, Brussels 1, phone: 110252.
 Managing director: A. Pletinck.
 Labels: Will, Teenager.

CONTINUED FROM PAGE 90

LEAVE YOUR INTERNATIONAL PUBLISHING ARRANGEMENTS TO BENS MUSIC, BELGIUM

Editions

BENS

 (ESTABLISHED 1935)

43 AVENUE DE LA COURONNE
 BRUSSELS.

Cable address: — Bensmusic, Brussels



We record
We manufacture
We print
We sell
We publish

Sobedi
Sobedi
Sobedi
Cobedi
Fonogram

We can lease masters for your country. We have available: accordion, organ, jazz, classical, vocal (English, French, Spanish etc. . . .). South American, instrumental. . . . We can supply you with actual international hits or with new releases. Many of our recordings can be given in sub-publishing for your area.

We can use new material—Send us your samples or tapes

For information or samples write to

SOBEDI

20 Bd M. Lemonnier
 Brussels
 BELGIUM
 Phone: 13 13 07

- *If you are interested in the European market
- *If you want a highly profitable business in Benelux
- *If you are aiming at outstanding returns for new recordings
- *For a maximum yield of your production not yet exploited

CONTACT

RONNEX and TEENY Records

A. VAN HOOGTEN
 179, RUE DE FLANDRE—BRUSSELS—phone 17.79.89—17.79.82—BELGIUM

Music Publishers

*To obtain outstanding results in Benelux inquire at

GLOBE MUSIC
 A. VAN HOOGTEN
 179, rue de Flandre—BRUSSELS—Belgium



**WE ARE
SWINGERS!!
LOOKING**

for
STRONG REPRESENTATION?

in
BENELUX and/or HOLLAND.

Contact
DELTA RECORD COMPANY Ltd.
Amsterd. Veerkade 22
THE HAGUE—HOLLAND.

**YOUNG
ENTHUSIASTIC
DYNAMIC
POWERFUL**

**LEADING INDEPENDENT
RECORD COMPANY in
BENELUX.**

For **THE** best representation

in **BELGIUM**

ask for:

LES EDITIONS MUSICALES



(Established in 1935)

**NEW MUSIC
CORPORATION**

**30 Years experience at
YOUR service!**

and for Records:



assures you a successful
distribution of your labels

Only **ONE** address:
EDITIONS BRAUER

**30, rue Saint-Christophe
Bruxelles 1.—Bourse
Tel. 12.93.75
12.73.61**

BELGIUM MUSIC PUBLISHERS

SOBEDI S.A.
Waalse Krook, Ghent, phone 254760
Managing director: Fernand Janssens

HELIA
Passtraat, 71, St.—Niklaas (Waas.), phone
03/711620-710123
Managing director: Albert De Backer

DISCOPRESS
Rue Gallait, 88, Brussels, phone 161640
Managing director: mr. Braunstein

FABELDIS N.V.
St.—Mariastraat, 4-10, Brussels 8, phone:
256501.
Managing director: M. de Wallens

S.A. FONIOR
Quai des Charbonnages, 26-28, Brussels 8,
phone 254010.
Managing directors: E.W. Pelgrims de Bigard,
A. de Reuck.

S.A. GRAMOPHONE
Quai des Charbonnages, 72, Brussels 8, phone
274390

PHILIPS STUDIO
Priemstraat, 17, Brussels 1, phone 119536

COBEDI S.A.
Boulevard Maurice Lemonnier, 20, Brussels 1,
phone: 131306-131307-
President: Fernand Janssens.

R.C.A.—STUDIO
rue de l'Hopital, 20-24, Brussels 1, phone
112220.
Managing director: Jean-Pierre Goemaere.

DISCOTRADE
Chaussee de Waterloo, 13, Brussels, phone
374373

ARDMORE & BEECHWOOD BELGIUM
Quai des Charbonnages, 72, Brussels 8, phone
274390.
Managing director: Jeff De Boeck

EDITIONS CHARLES BENS
Avenue de la Couronne, 43, Brussels, phone
49.33. 68-493378
Managing director: Robert Bosmans

EDITIONS HERMAN BRAUER
rue St.—Christophe, 30, Brussels, phone:
129375-127361.
Managing director: Jean Darlier

BELGA MUSIC
Steenweg op Diest, 69, Aarschot, phone 016/
66999.
Managing directors: Jules Nijs and Albert
Cortez.

IDEAL MUSIQUE
Cederlaan, 48, Wilrijk, (Antwerp), phone:
03/382309.

CLASS MUSIC CO.
Goudbloemstraat, 17, Antwerp, phone:
02/329990-329999.
Managing director: R.J. Van Hoogten
General manager: Joseph van Hoogten.

EDITIONS DANCING—PASSE PARTOUT
Heist-op-den-Berg, Antwerp, phone 21625
Managing director: M. Lambrechts.

EDITIONS FRANKIE DAY
Place saint Gery, 25, Brussels
Managing director: mrs. Dulieu

EDITIONS FONIOR
Quai des Charbonnages, 26, Brussels, phone:
254010.
Managing director: E.W. Pelgrims de Bigard.
Music Director: A.E. Palmans.

FONOGRAM
Boulevard Lemonnier, 20, Brussels, phone:
131306-131307.

FONOGRAM (2)
Managing director: Fernand Janssens

FRANKIE MUSIC
Greinstraat, 74, Antwerpen, phone: 32.24.85
Managing director: Jean Meeuwssen.

GLOBE MUSIC
Vlaamse steenweg, 179, Brussels, phone:
177989-177982
Managing director: A. Van Hoogten

MODERNY
97, rue de la Marliere, Mouscron, phone: 056/
31539.
Managing director: Marcel de Keukeleire.
(Moderny-Celtic-Coda)

PETER PLUM PUBLICATIONS
rue des Teinturiers, 18 Brussels 1, phone:
11.52.29-11.47.43.
Managing director: Peter Plum.

SAB MUSIC
(see Will-Teenager Disques)

PRIMAVERA SA
Bd. Maurice Lemonnier, 1, Brussels, phone:
13.37.89.
Managing director: P.J. Lebbink.

SCHOTT FRERES
rue saint-Jean, 30, Brussels, phone: 112122.
Managing director: J.J. Junne.

EDITIONS TEMPO
rue du Lombard, 60, Brussels.
Managing director: M. van Elewijck.

EDITIONS VOIX DU RYTHME
Boulevard de l'Abbattoir, 41, Brussels, phone:
110252.
Managing director: A. Pletinck.

WORLD MUSIC/SOUTHERN MUSIC
13, Madeleine, Brussels, phone: 11.51.20.
Managing director: J. Faeck.

INTERVOX MUSIC
Director: L. J. Van Rymenant
Boomsesteenweg, 376
WILRIJK—Belgium, phone: 38.86.00

JEAN KLUGER MUSIC
Director: Jean Kluger
Galerie du Centre, Bloc 3
Brussels 1—Belgium, phone: 12.92.38

**A new, young
and dynamic company**

Jean Klüger Music

Galerie Du Centre,
Bloc 3, App. 339
Brussels 1
Phone: 02-12 92 38

L. J. VAN RYMENANT (producer of a.o. worldhit "SUCU SUCU" by Ping Ping) has now worldwide hits with fab guitarcombo **THE JOKEERS!** For Big Action on your numbers and tapes, contact **INTERVOX MUSIC** pvba, Boomsestw 376, WILRIJK (Belgium) phone 03.388600-381616

**FOR BEST RESULTS,
MOST PROGRESSIVE,
EXPLOITATION 100%**
in **BENELUX**
TRUST your representation to
S. A. DISCOTRADE,
rue Gallait, 88,
BRUXELLES
phones 16. 16. 40/15. 60. 83

We guarantee:
Financially Solid Statements in Time

MAKE \$URE

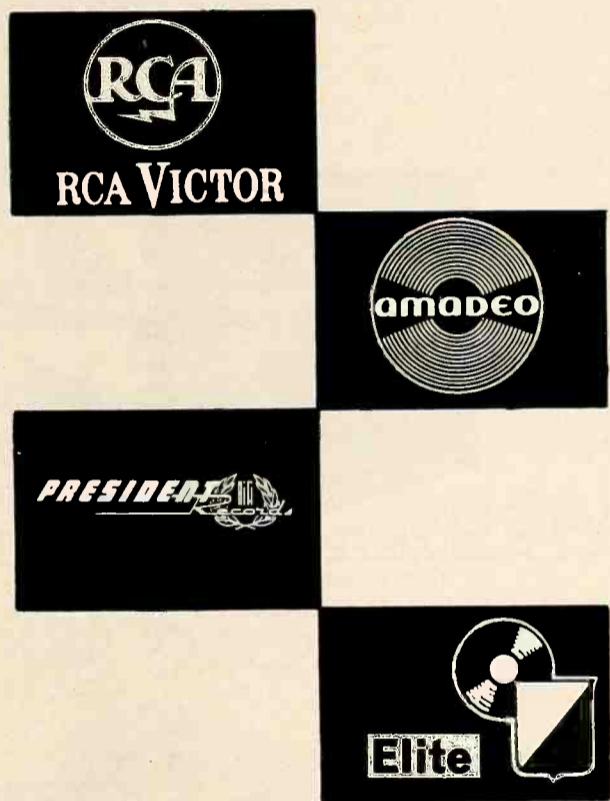
**YOU GET TOP REPRESENTATION
IN
BENELUX**

your catalogue: 100% exploitation . . .
your **STATEMENTS: IN TIME AND . . . IN FULL**

call or write: **PETER PLUM PUBLICATIONS**

18; rue des Teinturiers—Brussels
Phones: 11.52.29—11.47.43
Cables: PLUMUSIC—BRUSSELS

DO YOU WANT
AN AGGRESSIVE
AND
SUCCESSFUL
DISTRIBUTION
OF
YOUR LABEL
IN THE
BENELUX
COUNTRIES...



Please contact:

ineldo

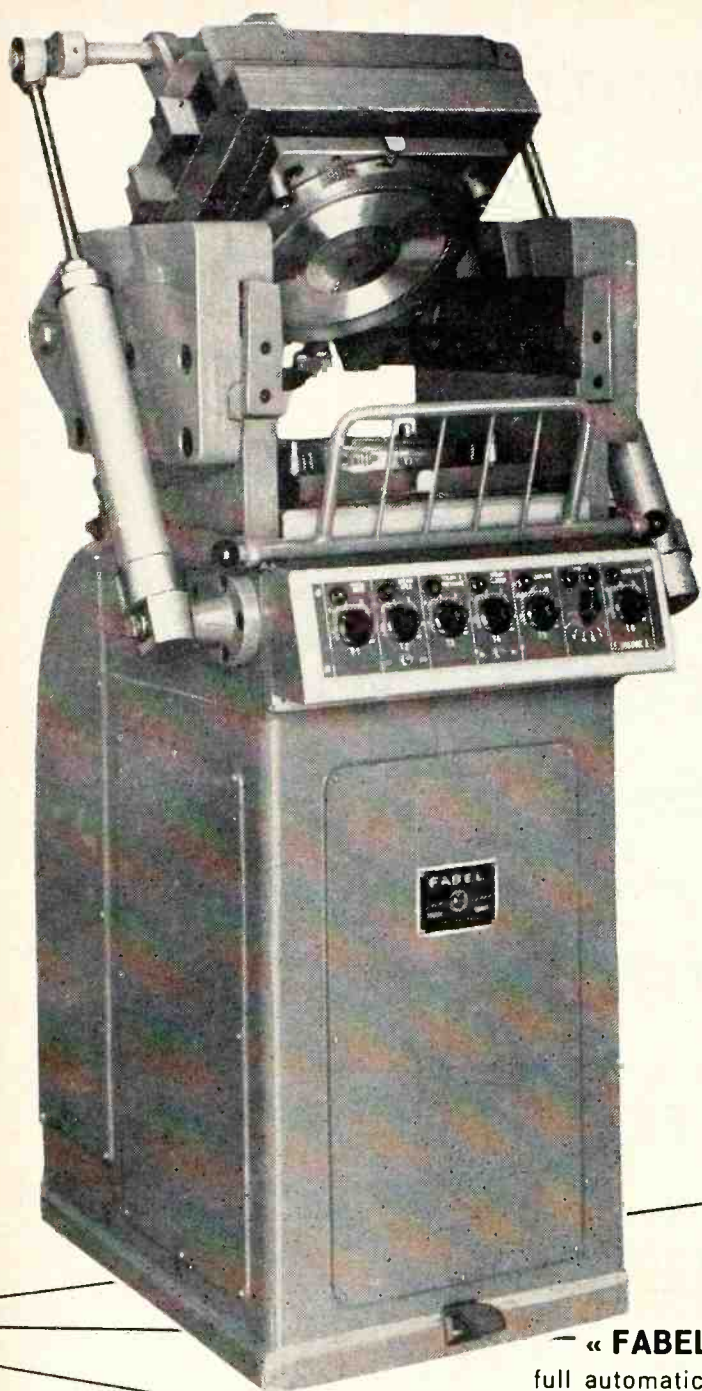
n.v. — s.a.

A. J. Ernststraat 801 Amsterdam, the Netherlands.
Rue de l'Hôpital 20-24 Brussels, Belgium

6 TIMERS FABEL

140 tons

THE ONLY ELECTRONICALLY
CONTROLLED PRESSES IN THE WORLD
THE WORLD'S LARGEST MANUFACTURER
OF AUTOMATIC PRESSING EQUIPMENT



« FABEL »
full automatic press



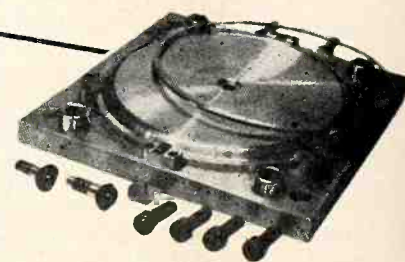
« FABELAL »
full automatic
pre-heating oven
for 7"-10"-12"

OPENING AND CLOSING TIME 1 SEC.

IN WORLD-WIDE USE BY OVER
80 RECORD COMPANIES IN
24 DIFFERENT COUNTRIES



« FABELFO »
stamper forming tool
for each size and
separate forming tool
for conical centers



« FABELMO »
dies, with interchangeable
forged chrome nickel steel
heating plates

USA General Dealer
PHONO RECORD EQUIPMENT
1206 Sudekum Building
NASHVILLE TENNESSEE USA

FABELDIS S. A.

4 - 10, rue Sainte-Marie
BRUSSELS VIII - Belgium
Tel. 25.65.01

On your request we gladly
forward documentation.



« FABELBO »
automatic
10" and 12" edging machines
with build in vacuum pump.

equip publicity

DELLA REESE



"Basin St. East"
"The Classic Della"
"Della By Starlight"
RCA-Victor

AL HIBBLER



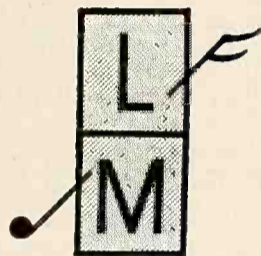
"Starring Al Hibbler"
"Here's Hibbler"
Decca

RUTH OLAY



"Easy Living"
"Olay"
Mercury
"Olay O.K."
Everest

LEE



MAGID

Presents

VOCAL DYNAMITE

LOU RAWLS



"Tobacco Road"
"Black And Blue"
Capitol

SAM FLETCHER



"Sam Fletcher Sings
I Believe In You"
Vee Jay

CLYDE McPHATTER



"Songs Of The Big City"
"Live At The Apollo"
Mercury

Publishing Affiliates

Alexis Music ASCAP

Alexis Music, Ltd.—London, England
Radio Editzioni—Milan, Italy
Alexis Musicverdag—Hamburg, Germany

Marvelle Music BMI

LEE MAGID, INC.

408 West 57th St.
New York 19, N.Y.

5750 Melrose Ave.
Hollywood 38, Calif.

HOLLAND RECORD MANUFACTURERS

ARTONE GRAMOPHONE N.V.
Kruisstraat 8-10, Haarlem
Phone: 17476; Telex: 31051; Cables: Artone
Haarlem
Presidents: Bill C. Slinger & Casper D. Slinger
Director and Sales Manager: John J. Vis
A & R Manager: Lion J. Swaab
Publicity & Promotion: Paul Visser
Labels: Artone, ABC Paramount Cameo Parkway, Impulse, Cadence, Westminster

BARCLAY HOLLAND N.V.
Singel 104, Amsterdam
Managing Director: B. R. Maassen
Labels: Barclay, Riviera, Erato, Hispavox

GRAMMOFOONPLATENMAATSCHAPPIJ BASART N.V.
Houtmankade 20, Amsterdam
Phone: 222192-63209; Cables: Editoras-Amsterdam

Directors: A. J. G. Strengholt, H. C. Gomperts, F. Basart
Labels: Vox, Barenreiter, Christophorus, Europhon, White Hall, St. Joris, Walt Disney, Oriole, Leger des Heuls, Ark, Kniga, Palace, Cotta, Tops, Ricordi

N.V. VERKOOPMAATSCHAPPIJ "BOVEMA"
Bronsteeweg 49, Heemstede
Phone: 80750
President: G. M. Oord Jr.
Chief Programming Office and A & R manager: John G. Moring
Publicity: Cor Aaftink
Labels: Columbia, Capitol, His Master's Voice, Imperial, Warner Bros, Liberty, Pathe, Atlantic, S.M., M.M.O., Stateside, King, Ember, Delyse, Laurie

CBS GRAMMOFOONPLATEN N.V.
Kruisstraat 8-10 Haarlem
Phone: 17476; Telex: 31051; Cables: CBS
Haarlem
Presidents: Bill C. Slinger & Casper D. Slinger
Sales Manager: Hemmy J. S. Wapperom
Label: CBS

N.V. GRAMMOFOONPLATENMAATSCHAPPIJ CNR
Gevens Deynootplein 40, Scheveningen (The Hague)
Phone: 559500; Cables: Cener-Denhaag
Director: C. N. Rood
General Manager: H. van Zeeland
Publicity and Promotion: G.v.d. Meent
Sales Manager: P. van Ostade
Planning: G. Boon
Labels: C.N.R., Telefunken, Dueretet Thomson, Storyville, Festival, Cantate, Harmonia Mundi, Triola, Cetra, Fonit, M.M.P. Karussel, Swe-Disc, Muza

DELTA GRAMMOFOONPLATEN N.V.
Amsterdamse Veerkade 22, The Hague
Phone: 601517
President: Hans I. Kellerman
Labels: Delta, Durium, Sonet, Show Records, Olympia, New Tone, Vergara, Royal Sprint, Circus

N. V. DURECO
Beursstraat 21, Amsterdam
Phone: 242288; Cables: Recmus Amsterdam
Sales Manager: Ch. P. Noordendorp
Publicity and Public Relations: J. D. Timman
Administration: A. M. Esveld
Labels: Omega, Metronome, Vega, Jolly, CID, TeDeum, Telstar (Johnny Hoes Prod.)

FUNCKLER RECORDS N.V.
Kruisstraat 8-10, Haarlem
Phone: 17476; Telex: 31051; Cables: Artone
Haarlem
Presidents: Bill C. Slinger & Casper D. Slinger
Director: John J. Vis
Sales Manager: Pete Felleman Jr.
Publicity & Promotion: Paul Visser
Labels: Funckler, Reprise, Colpix, Roulette, Motown, Palette, Aristocrat, (Chess, Checker, Argo), Colpix & Dimension, Hickory, Sue, Joy

HOSAT
Mauritskade 85 The Hague
Phone: 183786
Director: Mr. Da Silva
Labels: Boite A Musique, Belter, Le Chant Du Monde, Cook, Cor, Ennour, Experiences Anonymes, Harmonia Mundi, Instituto Internazionale Del Disco, Lieder Der Welt, Lyri-chord, Lumen Lucien Ades, Musique De Tous Les Temps, Musica Sacra, Pacific-Orphee, Palladium, Pax, Ricordi, Typic, Valois, Vega, Waverley

N. V. INELCO HOLLAND
Arent Janszoon Erntstraat 801, Amsterdam
Z.2.
Phone: 421722; Telex: 14622; Cables: Intelect
Amsterdam
Director: W. Brandsteder
Ass. Director: J. Mascini
Sales Manager: J. Beutler
Public Relations: A. N. Prins
Publicity: J. L. Baudewyns
Labels: RCA, Amadeo, Elite, President

MAX MACKINTOSH PRODUCTIONS N.V.
Gr. Hertoginnelaan 168, The Hague
Phone: 604257
Director: Max Mackintosh
General Manager: Annette C. Spies
Labels: M.M.P., Annette

B. MUNNIKENDAM
Kromme Waal 18-19, Amsterdam C.
Phone: 248994
Director: B. Munnikendam
Labels: Commodore, New Jazz, Period, Prestige, Scala, Time, Opus, Tropical, Seeco, Ansonia, Blue Note, Fidelity, Esoteric, Jazz Collector, Octave, Heritage, Monitor, Mainstream, Colonial, Standard, Everyman, Nonesuch, Society, Baroque, Musidisc, America, Ariana, Arc, Counterpoint, Esquire, Acropole, Typic, Bronjo, Delmar, Orfeon, True Sound, Lyri-chord, Experiences Anonymes

N. V. NEGRAM
Amsterdamse Veerkade 22-22A, The Hague
Phone: 184612-604599
General Manager: R. Oeges
Publicity: C.de Man
Labels: Ariola, Eurodisc, Vogue, Kapp, Pye, Piccadilly, Negram, Dot, Red Bird, Elektra, Baccarola, Gene Norman, Peacock

N. V. PHONOGRAM VERKOOPMAATSCHAPPIJ VOOR GRAMMOFOONPLATEN
Singel 170-172, Amsterdam
Phone: 245588; cables: Phonogram-Amsterdam
Director: J. J. M. Haslinghuis
Adj. Director: R. H. Klaassen
Chief Programming Office: Nico Boer
Press & Public Relations: Rolf ten Kate
Artists Relations: Jaap Stamer
Sales Manager: R. H. Klaassen
Administrator: F. Wijngaard
Labels: Philips, Decca, London, Smash, United Artists, Mercury, Riverside, (Jazzland, Wonderland, Washington, Off Beat, Popside, Battle), Fontana, (World Pacific, Pacific Jazz), Contemporary, Good Time Jazz, Ace Of Clubs, Allboy, Astra, Auburn, Audio Fidelity, Argo, Beeley, Beacon, Bigtop, Bluebridge, Brass, Cadette, Calico, Cannon, Carlton, Cedwicke, Chairman, Challenge, Chicory, Cinderella, C.N.M., Coed, Coliseum, Collier, Counsel, Crusader, Dale, Denmark, Detroit, Dial, Domain, Dore, Dover, Dunes, Edit, Era, Eric, Everest, Felsted, Gallotone, Garpax, George, Goldwax, Great, G.S.P., Guaranteed, Gulf, Gudden, Harvard, Hi, Hollywood, Image, Int., Kab, Keg, Keith, Lancer, Leader, Lin, Louis, Medaillon, Monogram, Monument, Mutual, Nef, Noc, P.A.C., Palomar, Parrot, Phillips, P.N.R., Ramrod, Ritz, Running Bear, Sar, SCA, Scarlet, Seville, Shell, Siawa, Spark, SPQR, Stage, Sir, Speciality, Sun, Sultan, Sunset, Tahoe, Tarheel, Tel, Ten Terrace, Tibor, Tilt, Todd, Topix, Trend, Tri, Tribe, Union, United Telefilm, Valerie, Purdy, Golden Crest, South Town, Sound Stage 7, Show-Case, Philles, Starday, London Globe, Vocalion, Warwick, X.Y.Z., President, Press, Beltona, l'Oiseau Lyre, Clock, Cumberland, Ensign, Lighthouse, Pioneer, Ascot, Contempo, Garex, Musicor, Park Ave, Music Voice, Scepter, Wand.

NEDERLANDSE SIEMENS MAATSCHAPPIJ N.V.
Huysenspark 38-39, The Hague
Phone: 183850; Telex: 31373; Cables: Siemens-Haag
Managing Director: G. P. Vrugt
Sales Manager: W. Hemerik
Publicity & Public Relations: J. van Bart
Labels: D.G.G., Archiv, Polydor, Brunswick, Coral, Command, M.G.M., Verve

M. STIBBE & CO
Houtmankade 20, Amsterdam
Phone: 241260
Directors: M. Stibbe & R. S. van Santen
Labels: Parlophone, Odeon (Cologne, Barcelona, Paris), Bel-Air, Erato.



*the result of a
2 years sales,
push and promotion*

neGram

THE BENELUX IS AN IMPORTANT RECORD MARKET

WHY NOT TAKE YOUR SHARE OF IT?

In 1963 we had 3 golden records. Why shouldn't one of your records reach a sale of 100,000 in our area. Give us a try to do the job for you.

BENELUX RECORDINGS ARE AS GOOD AS ANY

Are you looking for good classical or pop material for your area? Why not write to us. We're sure we can help you.

N.V. Grammofoonplatenmaatschappij



Postbox 5075
Gev.Deynootplein 40—
Scheveningen-Holland

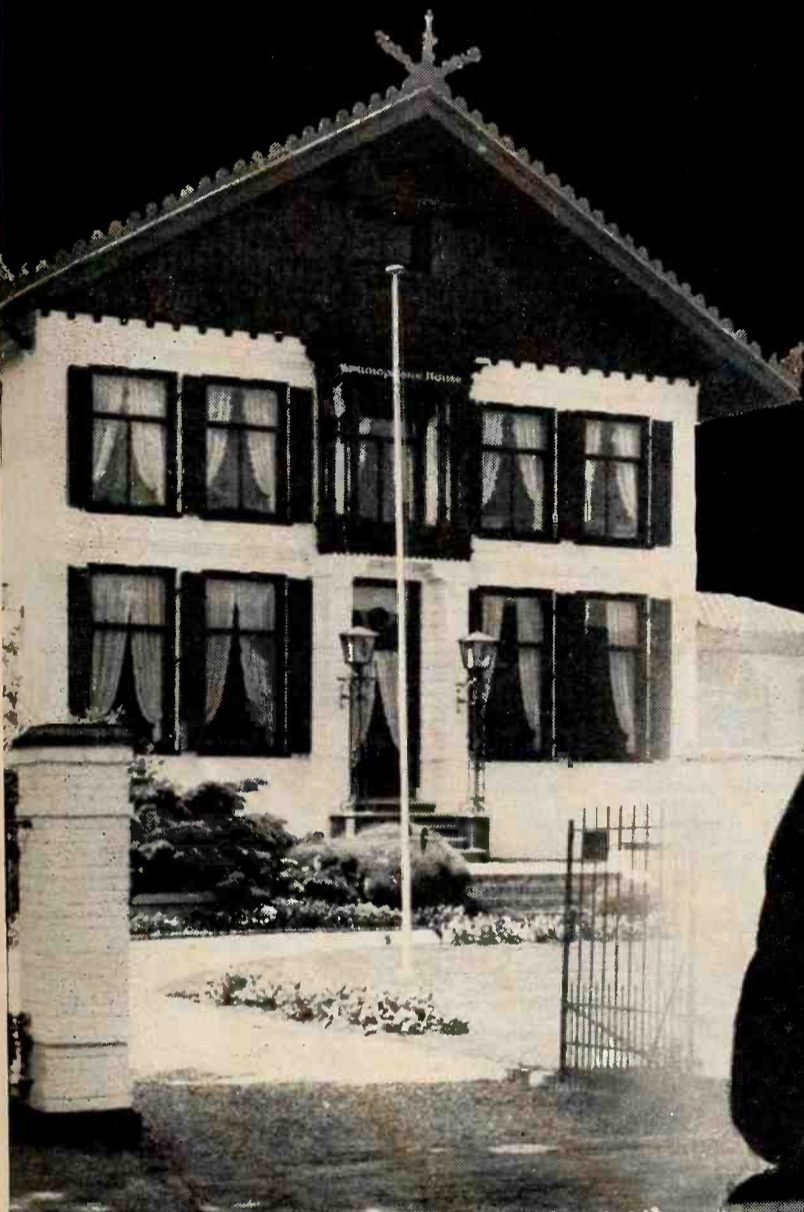
The company with:

their own
pressing plant
galvanic and cutting equipment
recording facilities
and
a good and enthusiastic Sales Force
an active Promotion Staff
and
a prompt and accurate payment.

Holland's

GERRY OORD

built his unique, independent **BOVEMA** company to give many labels strongest basis on the Dutch recordmarket!



Bovema, situated in the wonderful, eye-catching „Gramophonehouse” in Heemstede, is well known in the entire world for its separate, independent and competitive sales-forces and label-elaboration. Behind this organisation BOVEMA operates a modern recording studio with the latest lacquercutting and matrix-making equipments, a full-automatic, modern pressing-plant, which make your wildest dreams come true!

BOVEMA - GRAMOPHONEHOUSE

How about publicity? Well, you'll have to see it to believe it: Bovema is covering a perfectly equipped publicity department, and has its own printing-facilities.

DO YOU WANT TO GIVE YOUR LABELS AN EXPERT-REPRESENTATION?

Then look for Gerry Oord and his staff. They're working with knowledge, growth and consistency!

**HEEMSTEDE - HOLLAND -
PHONE - 02500 - 80750**

NEW SEASON— NEW POSSIBILITIES FOR YOU AND FOR US

Give us your songs for Benelux
and the Continent. We'll make
the maximum out of it!

EDITIONS ALTONA—Vondelstraat 90
AMSTERDAM—Phone: 18 63 24
Manager: Wim van Vught

BASART in BENELUX

NUMBER ONE MUSIC PUBLISHER

LEIDSEGRACHT 11—AMSTERDAM—HOLLAND
Phone: 222626



cartoon:
cordell

give your
publishing-rights to us

because
we are:

● young ● healthy ● active!

what means: business to you!

ANAGON-HOLLAND

EDITIONS
SCHALTONÉ
MOROTONE
MONTANA INTERNATIONAL
LIONS MUSIC CORP.
IMPALA MUSIC
MARANGE MUSIC

Bronsteeweg 49—Heemstede
Phone: (0-2500) 80417

HOLLAND—POLL RESULTS

(Through the Courtesy of Dutch
Monthly "Muziek Express")

FOREIGN ARTISTS

Top Female Singer	Per Cent
1. CONNIE FRANCIS	31
2. Brenda Lee	19½
3. Helen Shapiro	12½
4. Connie Froboess	7
5. Françoise Hardy	7
6. Caterina Valente	4½

Top Male Singer

1. CLIFF RICHARD	59
2. Elvis Presley	16½
3. Johnny Hallyday	4
4. Fats Domino	2½
5. Buddy Holly	2

Top Vocal Group

1. THE SHADOWS	24
2. The Everly Brothers	15½
3. The Crystals	12
4. Les Compagnons de la Chanson	10½
5. The Beatles	9½

Top Big Band

1. BILLY VAUGHN	30½
2. Norrie Paramor	17
3. Mitch Miller	8½
4. Mantovani	6
5. Kurt Edelhagen	5

Top Small Combo

1. THE SHADOWS	77½
2. The Spotnicks	6
3. Dave Brubeck Quartet	3½
4. The Lords	2
5. Bill Black's Combo	1

Top Radio Programs

1. RADIO LUXEMBOURG (English programs and in general)	25½
2. Top Twenty (Radio Lux.)	23½
3. Pick of the Pops (BBC)	6
4. Tussen 10 en 20 (Belgium)	5
5. Cliff Richard Show (Radio Luxembourg)	4½

Top TV Program

1. LIEBEN SIE SHOW	9½
2. Bonanza	9
3. Perry Mason	8½
4. Donna Reed Show	8
5. Dick Powell Show	8
6. Ivanhoe	8
7. The Flintstones	5

Top D. J.

1. CHRIS HOWLAND	28
2. Barry Alldiss	20½
3. Guy Mortier	11
4. Jack Jackson	9
5. Allan Freeman	3
6. Kent Walton	3

Record of the Year 1963

1. LUCKY LIPS (Cliff Richard)	28
2. Devil In Disguise (Elvis Presley)	12½
3. Summer Holiday (Cliff Richard)	9
4. Tes Tendres Annees (Johnny Hallyday)	6
5. If I Had A Hammer (Trini Lopez)	5

DUTCH ARTISTS

Top Female Singer

1. ANNEKE GRONLOH	68
2. Willeke Alberti	10
3. Ciska Peters	4
4. Corrie Brokken	3
5. Imca Marina	3
6. Wanda	2½

Top Male Singer

1. ROB DE NIJS	70½
2. Johnny Lion	16
3. Gert Timmerman	3½
4. Don Mercedes	1½
5. John Lamers	1½
6. Willy Alberti	1
7. Ben Steneker	1
8. Max Woiski Jr.	1

Top Vocal Group

1. THE BLUE DIAMONDS	42½
2. The Fouryo's	33½
3. The Bibits	7
4. Het Cocktail Trio	5½
5. Sweet Sixteen	2

Top Big Band

1. THE RAMBLERS	34
2. The Skymasters	12
3. Metropole Orkest	10
4. Dutch Swing College Band	10
5. O. K. Wobblers	9
6. De Zaaiers	6½

Top Small Combo

1. THE JUMPING JEWELS	59½
2. Trio Pim Jacobs	10½
3. The Lords	10
4. Max Woiski Jr.	8
5. Rene And The Alligators	3
6. Willy And His Giants	2

Top Radio Program

1. VERONICA'S TEENAGER MUZIEK EXPRESS (Veronica)	38
2. Tussen 10+ En 20—(AVRO)	15
3. Tijd voor Teenagers (VARA)	15
4. Joost Mag Het Weten (Veronica)	10
5. Seven O'Clock Show (Veronica)	4
6. Teenager Muziek Parade (Radio Luxembourg)	3½

Top TV Program

1. TOP OF FLOP (VARA)	67½
2. Rooster (AVRO)	20½
3. Rudi Carrell Show (VARA)	4
4. Swiebertje (NCRV)	1½

Top D. J.

1. JOOST DE DRAAYER (Veronica)	50
2. Jos Brink (AVRO)	18½
3. Herman Stok (VARA)	9
4. Cees Van Zijveld (Veronica)	4
5. Dick Duster (VARA)	4

Top Record 1963

1. RITME VAN DE REGEN (Rob De Nijs)	25½
2. Cimeroni (Anneke Gronloh)	19½
3. Trees (Rob De Nijs)	8
4. Still Verdriet (Rob De Nijs)	5½
5. Surabaja (Anneke Gronloh/Imca Marina)	5½

HOLLAND'S LIST OF BEST SELLERS PAST 12 MONTHS

1. Tes Tendres Annees/Spiegelbeeld (Johnny Hallyday/Philips, Willeke Alberti/Philips) (Editions Francobel/Brussels; sole-agency: Editions Altona/Amsterdam)
2. Ik Heb Eerbied Voor Jouw Grijze Haren (Gert Timmerman/Telefunken) (World Music/Brussels)
3. Vous Permettez, Monsieur. (Adamo/Pathe) (Anagon/Heemstede)
4. If I Had A Hammer (Trini Lopez/Reprise) (Les Ed. Int. Basart/Amsterdam)
5. I Want To Hold Your Hand (Beatles/Parlophone) (Les Ed. Int. Basart/Amsterdam)
6. Devil In Disguise (Elvis Presley/RCA) (Belinda/Amsterdam)
7. Pour Moi La Vie Va Commencer (Johnny Hallyday/Philips) (World Music/Brussels)
8. Nimm Deine Weisse Gitarre (Gert Timmerman/Telefunken) (Les Ed. Int. Basart/Amsterdam)
9. Cimeroni (Anneke Gronloh/Philips) (Editions Altona/Amsterdam)
10. Can't Buy Me Love (Beatles/Parlophone) (Les Ed. Int. Basart/Amsterdam)
11. Non Ho L'Eta (Gigliola Cinquetti/Show Records) (World Music/Brussels)
12. La Mamma (Corrie Brokken/Philips, Charles Aznavour/Barclay) (Editions Altona/Amsterdam)
13. De Winter Was Lang (Willeke Alberti/Philips) (Les Ed. Int. Basart/Amsterdam)
14. Lucky Lips (Cliff Richard/Columbia) (Belinda/Amsterdam)
15. Tous Les Garçons Et Les Filles (Françoise Hardy/Vogue) (Les Ed. Int. Basart/Amsterdam)
16. This Land Is Your Land (Trini Lopez/Reprise) (Les Ed. Int. Basart/Amsterdam)
17. Dominique (The Singing Nun/Philips) (Editions Altona/Amsterdam)
18. There Goes My Heart Again (Fats Domino/ABC Paramount) (Editions Robert Mellin/Brussels)
19. Wladimir (Anneke Gronloh/Philips) (Belinda/Amsterdam)
20. She Loves You (Beatles/Parlophone) (Belinda/Amsterdam)
21. Maria No Mas (Cliff Richard/Columbia) (Holland Music/Amsterdam)
22. Constantly (Cliff Richard/Columbia) (World Music/Brussels)
23. Your Eyes Tell On You/It's All In The Game (Cliff Richard/Columbia) (Belinda/Amsterdam)
24. Lass Mein Herz Nicht Weinen (Imca Marina/Imperial) (Anagon Music/Heemstede)
25. Quand Les Roses (Adamo/Pathe) (Anagon Music/Heemstede)
26. Oh Donna Clara (Die Regento Stars/Tivoli) (Les Ed. Int. Basart/Amsterdam)

HOLLAND— RECORDING STUDIOS

ARTISOUND
Dikninge 117, Amsterdam, phone: 42 34 97
(office); Doelenzaal, Groen Burgwal 24,
Amsterdam, phone: 66679 (studio)

BAVOHUIS
Sumatrastraat 2, Amsterdam, phone: 740499

BOVEMA
Overboslaan 6, Heemstede, phone: 80750

GELUIDSTECHNISCHBUREAU GTB
J. van Nassastraat 67, The Hague, phone:
244555

L. LUDOLPH
P. de Hooghlaan 11, Nv. Loosdrecht, phone:
3744

N. V. PHONOGRAM
Honingstraat 14 A, Hilversum, phone: 14956

HOLLAND— PRESSING PLANTS

ARGRAM PHONOGRAPHIC INDUSTRY
A.P.I.
Kruisstraat 8-10, Haarlem, phone: 17476
(Office); Nijverheidsweg 34, Haarlem
(factory)

N. V. BOVEMA
Bronsteeweg 49, Heemstede, phone: 80750
(office); Blekersvaartweg 45, Heemstede
(factory)

N. V. CRUQUIS
Oude Kruisweg 26, Vijfhuizen, phone: 80340

FUGRAM WORKS
Noorderduinweg 54, Zandvoort, phone: 4481

PHILIPS PHONOGRAFISCHE INDUSTRIE
N.V. (P.P.I.)
Gerrit van der Veenlaan 4, Baarn, phone:
3551 (office); Torenlaan, Baarn (factory)

N. V. TELCAP
Cort van der Lindenstraat 11-13, Rijswijk
(ZH), phone: 985153

WORLD WIDE MUSIC TRADE DIRECTORY

(Cont'd from page 80)

COMPANIA ANONIMA INDUSTRIAL FONOGRAFICA ECUATORIANA—Apartado 84—QUITO (Venezuela 693—Quito) Phone: 11919 Cable: CAIFE QUITO Pres.: Mr. Carlos Rata Labels (domestic): Caife, RCA Victor Labels (others): Cetra, CRC, Discuba, Sonolux, and about 20 others. Branch offices in Guayaquil and Cuenca

CORPORACION INDUSTRIAL FONOGRAFICA S.A.—Casilla No 2152—QUITO (Edificio Guerrero—Quito) Phone: 38045 Cable: CORSA QUITO Pres.: Mr. Hector Vela Vega Labels (domestic): Corsa Factory at Avenida Miraflores 2, Ambato.

EMPORIO MUSICAL S.A.—Casilla 1276—GUAYAQUIL (Lorenzo de Garaicoa 2803 y Maldonado—Guayaquil) Phone: 14174 Cable: EMPORMUSIC GUAYAQUIL Pres.: Mr. Carlos Pina Plaza Labels (others): CBS

INDUSTRIA FONOGRAFICA ECUATORIANA S.A.—Apartado 3885—GUAYAQUIL Phone: 14102, 14103 Cable: IFESA GUAYAQUIL Pres.: Mr. Jeronimo Aviles Alfaro Labels (others): Hispavox, Mercury, Musart, Odeon, Ondina, Peerless, Sonoradio

PHILIPS ECUADOR C.A.—Casilla 343—QUITO (Avenida Patria 792—Quito) Phone: 30064 Cable: PHILRADIO QUITO Gen. Man.: Mr. Henri Gazan Labels (others): Deutsche Grammophon, Fontana, Mercury, MGM, Philips, Polydor, United Artists.

PRODUCCIONES FONOGRAFICAS RECALDE—Casilla 2001—QUITO (Calle Bolivar 212—Quito) Phone: 12820 Cable: TRECALDE QUITO Pres.: Mr. Trajano Recalde C. Labels (domestic): Fuentes, Rondador, Seeco.

PRESSING PLANTS

INDUSTRIA FONOGRAFICA ECUATORIANA S.A.—Apartado 3885—GUAYAQUIL (Rumichaca y Calicuchima Esquina—Guayaquil) Phone: 14102, 14103 Cable: IFESA GUAYAQUIL Pres.: Mr. Jeronimo Aviles Alfaro

EL SALVADOR

RECORD MFRS

CASA RIVAS—Calle Ruben Dario 708—SAN SALVADOR Phone: 2915 Cable: CASARIVAS SANSALVADOR Pres.: Mr. Rafael Rivas P. Labels (domestic): Kismet Labels (others): Capitol, CBS, Polydor, RCA Victor, etc., etc.

ETHIOPIA

RECORD MFRS

CENTRAL MUSIC HOUSE—P.O. Box 1775—ADDIS ABABA (Haile Selassie Square—Addis Ababa) Phone: 11093 Pres.: Mr. Vittorio Tamborrino Labels (others): Barclay, Bel Air, Capitol, CGD, Columbia, Durium, Electro, Festival, His Master's Voice, Jolly, Made, Odeon, Parlophone, Pathé, Pop, RCA Italiana, RCA Victor, Stateside, Vogue, Warner Bros.

FIJI ISLANDS

RECORD MFRS

MORRIS HEDSTROM LTD.—P.O. Box 295—SUVA (Thomson Street—Suva) Phone: 3002 Cable: DEUBA SUVA General mgr.: Mr. D. Crowe Labels (domestic): Yapa, Viking Labels (other): Capitol, Columbia, Decca, His Master's Voice, London, Parlophone

WM. BRECKWOLDT & CO.—P.O. Box 369—SUVA (McGowan's Building—Suva) Phone: 3254 Cable: BREWO SUVA Pres.: Mr. Friedrich Wilhelm Breckwaldt Labels (others): Archiv-Produktion, Deutsche Grammophon, Polydor

FORMOSA

RECORD MFRS

LINFAR ENGINEERING & TRADING LTD.—No 9, Lane 4, Shanghai Road, 1 Sec.—TAIPEI Cable: LINFAR TAIPEI Pres.: Mr. Linfar F. F. Chang Labels (domestic): Union Labels (others): All Decca Group of labels

MIEN-PHONE RECORD COMPANY LTD.—150, Ho Pien Pei Street—SAN CHONG CITY—Taipei Hsien Phone: Taipei 97-324 Pres.: Mr. Fan Cheng-po Labels (domestic): Mien-Phone

NEW VOICE RECORDS CO.—3 Minchiang Road—LUKANG—Changhwa Phone: Lukang 318 Cable: NEWVOICE LUKANG Pres.: Mr. C. C. Wang Labels (domestic): New Voice

QUEEN RECORDS MANUFACTURING CO. LTD.—70, Fuh-teh S. Road—SAN-CHON CITY—Taipei Phone: Taipei 97-126 Cable: QUEENCO TAIPEI Pres.: Mr. John Y. Yang Labels (domestic): Queen

UNIVERSAL RECORDING CO., LTD.—P.O. Box 694—TAIPEI (256, Hsi Yuan Road, Section 2—Taipei) Phone: 33-993 Cable: UNIVERECOD TAIPEI Pres.: Mr. Hanslin Huang Labels (domestic): Globe

GERMAN DEMOCRATIC REPUBLIC

RECORD MFRS

VEB DEUTSCHE SCHALLPLATTEN—Reichstager 4/5—BERLIN W 8 Phone: 22 50 71 Cable: SCHALLPLATTEN BERLIN Pres.: Mr. Harri Költzsch Labels (domestic): Amiga, Eterna, Litera

GHANA

RECORD MFRS

BHOJONS & CO. (GHANA) LTD.—P.O. Box 1531—ACCRA (D959/3 Knutsford Avenue—Accra) Phone: 64488 Cable: BHOJONS ACCRA Pres.: Mr. M. B. Mahtani Labels (domestic): Decca Labels (others): Annel, Columbia, His Master's Voice, Parlophone and all other EMI brands.

GREECE

COLLECTING SOCIETIES

A.E.P.I. SOCIETE ANONYME HELLENIQUE POUR LA PROTECTION DE LA PROPRIETE INTELLECTUELLE—7 Botassi Street—ATHENS Phone: 629.730 Cable: DAX ATHENS Pres.: Mr. Gregoire Constantinides Collecting Society for Mechanical Licenses

MUSIC PUBLISHERS

MAISON DE MUSIQUE PHILIPPE NAKAS—2 Rue Harilaou Trikoupi—ATHENS Phone: 612.720 Cable: NAKASFIL ATHENS Pres.: Mr. Philippe Nakas

MICHAEL GAETANOS—10, Stoa Arsakiau—ATHENS Phone: 222.876 Cable: MIGAETANOS ATHENS Pres.: Mr. Michael Gaetanos

POPULAR MUSIC AND RECORDS—Themistocleous-Aristidou—ATHENS Phone: 843.230 Cable: POPULARECORD ATHENS Pres.: Mr. Evans Plomaritis

RECORD MFRS

ATHENEE RECORDINGS—4 Spartis—ATHENS Phone: 843.230 Cable: ATHERECORD ATHENS Pres.: Mr. Anthony Plomaritis Labels (domestic): Athenee

GREEK PHONOGRAPH RECORD HOUSE—Platia Kakotroni 3—ATHENS Phone: 231.533, 233.069 Cable: GEORPH ATHENS Pres.: Mr. Georgios Orphanidis Labels (domestic): RCA Victor Labels (others): Aristocrat, Carisch, Fonit, Hirkon, Imperial, Melophone, Pathé, Telefunken, United Artists

HELLADISC S.A. GRAMOPHONE RECORDS CO.—Ermou Street 8—ATHENS Phone: 238.291/3 Cable: HELLADISC ATHENS Pres.: Mr. Nikolas Antlappas Labels (domestic): Fidelity, Philips, Polydor Labels (others): Archiv-Produktion, Atlantic, Audio Fidelity, Barclay, Cameo/Parkway, Coral, Deutsche Grammophon, Fontana, Heliador, Kapp, Mercury, Polydisc, Riverside, Roulette, United Artists.

LAMBROPOULOS BROS., LTD.—8B, Lykourgou Street ATHENS Phone: 527.168, 527.287 Cable: ADELAMBRO ATHENS Pres.: Mr. Xenophon Lambropoulos Labels (domestic): Columbia, His Master's Voice Labels (others): ABC-Paramount, Capitol

MELODY RECORDS CORP.—11 Aristidou—ATHENS Phone: 227.329 Cable: MELODY ATHENS Pres.: Mr. Anthony Plomaritis Labels (domestic): Melody, Popular Labels (others): Artone, Cetra, Comba, Embassy, Everest, Festival, Meazzi, Pacific, Rifi, Pannex, Simco, Sonet, Teeny, Varlety, Vedette, Zafiro.

MINOS MATSAS & SON—48, Stadiou Street—ATHENS Phone: 288.660 Cable: ODEOPARLOPHONE ATHENS Pres.: Mr. Minos Matsas Labels (domestic): Odeon, Parlophone Labels (others): Warner Bros.

(Cont'd on page 107)

BEST SELLERS PAST 12 MONTHS (FLEMISH)

1 If I Had A Hammer	Trini Lopez	Reprise, Essex
2 N'Est-Ce Pas Merveilleux?	Adamo	Pathé, Rudo, Ardmore, and Beechwood
Crier Ton Nom		
3 Je Lieet	Will Tura	Palette, World Music
4 Vous Permettez, Monsieur?	Adamo	Pathé, Ardmore and Beechwood
5 Alleen	John Larry	Polydor, Passe Partout
6 Tombe La Neige	Adamo	Pathé, Ardmore and Beechwood
7 Non Ho L'Eta	Per Amarti	Gigliola Cinquetti, Show, Italmusic
8 Amour Perdu	Adamo	Pathé, Ardmore and Beechwood
9 Waar Een Wanmeer	Bob Benny	Polydor, Ideal
10 La Bomba	Trini Lopez	Reprise, World
11 Ik Lees In Je Ogen	Lou Neefs	Moonglow, Intervox
12 Draai 79.72.04	Will Tura	Palette, Southern
13 (You're The) Devil In Disguise		
14 Lucky Lips	Elvis Presley	RCA, Belindamusic
15 Anyone Who Had A Heart	Cliff Richard	Columbia, Belinda
16 Maria Elena	Dionne Warwick	Scepter (Vogue), Belinda
17 She Loves You	Los Indios Tabajaros	RCA, World
18 I Want To Hold Your Hand	The Beatles	Parlophone, Belinda
19 Du Schwarzer Zigeuner	The Beatles	Parlophone, Vedette
20 Buona Notte Bambino	Rocco Granata	Moonglow, Dacapo
21 Droom Van Mij	Rocco Granata-Angelo Biondi	Moonglow, Granata-Class Music
22 This Land Is Your Land	Bob Benny	Polydor, Ideal
23 Demain Tu Te Maries	Trini Lopez	Reprise
24 Geef Mij Nog Een Kans	Patricia Carli	Bel Air, Peter Plum
25 Da Doo Ron Ron (several versions)	Marva	Vogue, Vogue Internationale
26 La Mamma	The Crystals	London-Halliday, Philips, Belindamusic
27 Viva Las Vegas/What'd I Say	Charles Aznavour	Barclay, Peter Plum
28 Quand Les Roses	Elvis Presley	RCA, Belinda
29 Dicht Bij Jou Chérie	Adamo	Pathé, Ardmore and Beechwood
30 We Gotta Stop	John Larry	Polydor, Passe Partout
	Liliane	Philips, Bens

BEST SELLERS PAST 12 MONTHS (WALLOON)

1 N'Est-Ce Pas Merveilleux?	Adamo,	Pathe, Rudo and Ardmore, and Beechwood
Crier Ton Nom		
2 Vous Permettez, Monsieur?	Adamo	Pathe, Ardmore and Beechwood
3 Si J'Avais Un Marteau	Claude Francois	Philips, Essex
4 If I Had A Hammer	Trini Lopez	Reprise, Essex
5 Tombe La Neige	Adamo	Pathe, Ardmore and Beechwood
6 Amour Perdu	Adamo	Pathe, Ardmore and Beechwood
7 Tu Mens	Robert Cogoi	Philips, World Music
8 Je Me Sens Bien	Petula Clark	Vogue, Bens
9 Non Ho L'Eta	Per Amarti	Gigliola Cinquetti, Show, Italmusic
10 Ceux Qui Ont Un Coeur	Petula Clark	Vogue, Belinda
11 Da Doo Ron Ron (several versions)	The Crystals	Belindamusic
12 C'est Ma Fete	Richard Anthony	London Halliday, Philips,
13 Tchou Tchou	Richard Anthony	
14 La Mamma	Richard Anthony	Columbia
15 Je Serais Mieux Chez Moi	Charles Aznavour	Columbia, Southern
16 Ma Biche	Robert Cogoi	Barclay, Peter Plum
17 Excusez-moi Partenaire	Frank Alamo	Philips, World
18 Je	Johanny Halliday	Barclay
19 Demain Tu Te Maries	Danyel Gerard	Philips, Francobel
20 Les Bras En Croix	Patricia Carli	Disc A-Z, Vogue, Peter Plum
21 I Want To Hold Your Hand	Johanny Halliday	Bel Air, Peter Plum
22 She Loves You	The Beatles	Philips, Bens
23 Je Suis A Toi	The Beatles	Parlophone, Vedette
24 Ma Guitare	Patricia Carli	Parlophone, Belinda
25 Maria Elena	Johanny Halliday	Bel Air, Italmusic
26 Quand Les Roses	Los Indios Tabajaros	Philips, World
27 Pendant les Vacances	Adamo	RCA, World
28 A Present Tu Peux t'En Aller	Sheila	Pathe, Ardmore and Beechwood
29 Dis-Lui	Richard Anthony	Philips, Acuff Rose
30 Et Pourtant	Claude Francois	Columbia, Chapell
31 Nathalie	Charles Aznavour	Philips, Tutti, Les Surfs, Festival,
32 Pres De Ma Riviere	Gilbert Beaud	Chapell
33 Je Suis Perdu, Je Fais Serment	Robert Cogoi	Barclay, Peter Plum
34 Des Que Le Printemps Revient	Robert Cogoi	Columbia, World
35 Elle etait si Jolie	Hugues Aufray	Philips, World-Primavera
36 C'est Bien Jolie D'Etre Copain	Alain Barriere	Philips, Primavera
	Le Petit Prince	Barclay
		RCA
		Barclay, Peter Plum

DURECO RECORDS

YOUR SALES PUSH IN HOLLAND

WRITE:

DURECO
BEURSSTRAAT 21
AMSTERDAM

BELINDA
(Amsterdam, N.V.)

FOR FULL PUSH PUBLISHING!

NEW address: Leidsegracht 1, Amsterdam, Holland

RELEASES IN BENELUX

NOT the greatest,
NOT the oldest, but the most dynamic new record-business in Holland.

- The most sublime pressing-facilities
- The best artist promotion
- The catchiest record publicity

ALL IN ALL A GOOD SALES

Write to: M.M.P. Records—Holland
Gr. Hertoginnelaan 168—The Hague
Phone: 604257

HOLLAND—MATRIXES FACTORIES

ARMETAL GALVANIC INDUSTRY
Kruisstraat 8-10, Haarlem, phone: 17476
N. V. BOVEMA
Blekersvaartweg 45, Heemstede, phone: 80750
PHILIPS PHONOGRAFISCHE INDUSTRIE N.V. (P.P.I.)
G.v.d.Veenlaan 4, Baarn, phone: 3551
N. V. TELCAP
Cort van der Lindenstraat 11-13, Rijswijk (Z-H), phone: 986153



Acuff-Rose

PUBLICATIONS, INC.

PUBLISHERS OF HITS AROUND THE WORLD

ABILENE
ALL I HAVE TO DO
IS DREAM
A WHITE SPORT COAT
BIRD DOG
BLUE ANGEL
BREAD AND BUTTER
BYE, BYE LOVE
CATHY'S CLOWN
CHATTANOOGIE SHOE
SHINE BOY
CRYING
DEVOTED TO YOU

EBONY EYES
HALF AS MUCH
I CAN'T STOP LOVING YOU
I CAN MEND YOUR
BROKEN HEART
(TIL) I KISSED YOU
I LOVE YOU BECAUSE
IN DREAMS
JAMBALAYA
KAW-LIGA
LAST DATE
LET'S THINK ABOUT LIVIN'
MEXICO
NORMAN

OH, LONESOME ME
ONLY THE LONELY
RAMBLIN' MAN
RUNNING SCARED
SAD MOVIES
SINGING THE BLUES
SO SAD
TALK BACK
TREMBLING LIPS
THE TENNESSEE WALTZ
TEEN ANGEL
YOUR CHEATIN' HEART
WAKE UP LITTLE SUZIE

ACUFF-ROSE PUBLICATIONS,
INC.
2510 FRANKLIN ROAD
NASHVILLE, TENNESSEE 37204

ACUFF-ROSE PUBLICATIONS,
LTD.,
50 NEW BOND STREET
LONDON, W.1, ENGLAND

ACUFF-ROSE MUSIKVERLAGE
G.m.b.H.
AM BIEDERSTEIN 7
MUNICH 23, GERMANY

EDIZIONI ACUFF-ROSE S. R. L.,
GALLERIA DEL CORSO 4
MILAN, ITALY

FRED ROSE MUSIC, INC.
2510 FRANKLIN ROAD
NASHVILLE, TENNESSEE 37204

ACUFF-ROSE VERLAG A.G.,
BADENERSTRASSE 334, POSTBOX 377,
ZURICH, SWITZERLAND

ACUFF-ROSE PUBLICATIONS,
PTY. LTD.,
P.O. BOX 513-J
MELBOURNE, AUSTRALIA

EDITIONS ACUFF-ROSE
BENELUX,
13 MADELEINE,
BRUSSELS, BELGIUM

MILENE MUSIC, INC.
2510 FRANKLIN ROAD
NASHVILLE, TENNESSEE 37204

EDITIONS ACUFF-ROSE
FRANCE,
28 BOULEVARD POISSONNIERE,
PARIS, FRANCE

ACUFF-ROSE SCANDI,
247 VESTERPORT,
COPENHAGEN V., DENMARK

EDITORIA BRASILEIRA DE
MUSICA ACUFF-ROSE, S.A.,
RUA QUINTINO BOCAIUYA NO. 22,
SAO PAULO, BRAZIL

LET US HANDLE YOUR CATALOG

AL HIRT



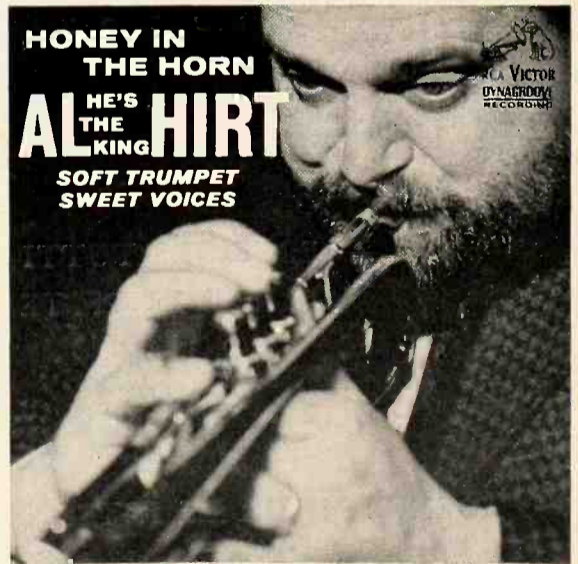
3 BIG ALBUMS FROM "THE HORN"



LPM/LSP-2965





LPM/LSP-2917



LPM/LSP-2733

RCA VICTOR

 The most trusted name in sound 

THE ARC DE TRIOMPHE
 THE EIFFEL TOWER
 THE COTE D'AZUR
 THE FOLIES BERGERE
 THE PLACE DE LA CONCORDE
 THE CHAMPS-ELYSEES
 THE LOUVRE
 THE MONA LISA
and
 MONTMARTRE

are all very French—

but

TUTTI

and

AGENCE MUSICALE INTERNATIONALE

*are not only very French
 they are also very*

INTERNATIONAL!

EDITIONS TUTTI
 46 RUE LAFFITTE
 PARIS 9,
 FRANCE

AGENCE MUSICALE INTERNATIONALE
 23 RUE BRUANT,
 PARIS 13,
 FRANCE

FRANCE MUSIC PUBLISHERS

ALLEGRIA
 252, Rue du fbg St Honoré Paris

ALPHA
 54, Rue d'Hauteville Paris X° TAI 93-82

AMOUR
 24, Rue Pierre Semard Paris IX° TRU 56-39

AZNAVOUR CHARLES
 124, Rue de la Boetie Paris VIII° BAL 80-30

ASSOCIEES
 89, Rue de la Boetie Paris VIII° ELY 76-54

BAGATELLE
 10, Rue Washington Paris ALM 17-99

BARCLAY
 2 Avenue de Messine Paris VIII° LAB 06-03

BEUSCHER
 25 Brd Beaumarchais Paris TUR 18-98

CALIFORNIA
 2 Avenue de Messine Paris VIII° LAB 06-03

CARAVELLE
 153 Avenue de Neuilly Neuilly/Seine MAI 33-37

CARROUSSEL
 54, Rue d'Hauteville Paris X° TAI 93-82

CHAMPS ELYSEES
 5 Avenue de l'Opera Paris I° OPE 37-37

CHAPPELL
 4, Rue d'Argenson Paris ANJ 56-05

CONCORDE
 5, Rue Lincoln Paris VIII° ELY 06-22

CONTINENTALE
 17, Rue Monsigny Paris 2° RIC 61-83

D.M.F.
 14, Avenue Hoche Paris VIII° WAG 81-93

ECO
 19, Rue Lord Byron Paris VIII° BAL 53-00

FELDMAN
 5, Avenue de l'Opera Paris I° OPE 37-37

FRANCE MELODIE
 5, Avenue de l'Opera Paris I° OPE 37-37

FRANCIS DAY
 5, Avenue de l'Opera Paris I° OPE 37-37

FRENCH MUSIC
 124, Rue de la Boetie Paris 8° BAL 80-30

GARZON
 13, Rue de l'Echiquier Paris X° PRO 39-15

GOLF
 8, Brd Jules Potin Neuilly/Seine MER 14-40

IMPERIA
 14, Avenue Hoche Paris VIII° WAG 81-93

LEGRAND
 252, Fbg St Honoré Paris MAI 50-16

LEMARQUE FRANCIS
 121, Brd de la Marne La Varenne St Hilaire GRA 34-21

LOUIS GASTE
 5, Rue du Bois de Boulogne Paris XVI° POI 53-53

MANHATTAN MUSIC
 2, Avenue de Messine Paris VIII° LAB O 06-03

MERIDIAN
 5, Rue Lincoln Paris ELY 06-22

MERRY MUSIC
 89, Rue de la Boetie Paris VIII° ELY 76-54

METROPOLITAINES
 3, Rue Chaptal Paris IX° FIG 24-03

PATHE MARCONI
 1, Rue Laffitte Paris IX° TAI 44-29

PEPE LUIZ
 14, Rue Chaptal Paris IX° FIG 24-03

PETER MAURICE
 14, Avenue Hoche Paris VIII° WAG 81-93

PLANTE JACQUES
 35, Brd Malherbes Paris ANJ 08-93

PIGALLE
 89, Rue de la Boetie Paris 8° ELY 76-54

PRESENCE
 33, Rue du Fbg St Martin Paris NOR 89-05

PROGRESSIVE
 89, Rue de la Boetie Paris VIII° ELY 76-54

PROSADIS
 14, Avenue Hoche Paris VIII° WAG 81-93

SALABERT
 22, Rue Chauchat Paris TAI 55-60

SALVADOR
 6, Place Vendome Paris OPE 87-05

SALVET ROBERT
 89, Rue de la Boetie Paris VIII° ELY 76-54

SALVET PIGALLE
 89, Rue de la Boetie Paris VIII° ELY 76-54

SEMI
 5, Rue Lincoln Paris ELY 06-22

TROPICALES
 28, Brd Poissonniere Paris PRO 25-28

TUTTI
 46, Rue Laffitte Paris IX° LAM 40-42

UNIVERSELLES ANDORRA
 52, Fbg St Martin Paris X° NOR 45-91

VENDOME
 5, Rue Lincoln Paris ELY 10-81

VENTURA RAYMOND
 14, Avenue Hoche Paris VIII° WAG 81-93

VOGUE INTERNATIONAL
 84, Rue Maurice Grandroing Villetaneuse Seine PLA 73-00

FRANCE RECORD MANUFACTURERS

"ASTORIA"
 83 Rue du Chateau des Rentiers Paris XIII° KEL. 39.66

"B.A.M."
 123 Brd Raspail, Paris LIT. 16.12

"BARCLAY"
 143 Avenue de Neuilly Neuilly (Seine) SAB. 60.30
 Labels: Colpix, Hispavox, Supraphon, Un Artists, Verve

"BEL AIR"
 18 Rue de Douai Paris IX° FIG. 30.90
 Labels: Atlantic, Cameo Parkway, Kapp, T

"CHANT DU MONDE"
 32 Rue Beaujon Paris VIII° WAG. 67.33
 Labels: Amadeo, Vanguard

"DECCA"
 30 Rue Beaujon Paris VIII° WAG. 19.01
 Labels: Ace of Clubs, London, Phase 4, T

"ERATO"
 60 Rue de la Chaussee d'Antin Paris VIII° TRI. 78.71
 Labels: Fiori Musical, Jardin Des Arts.

"FESTIVAL"
 3 Rue de Gramont Paris 2° RIC. 96.10
 Labels: Metronome, Palette

"LUMEN"
 3 Rue Garanciere Paris VI° MED. 29.30

"PACIFIC"
 20 bis Rue Louis Philippe Neuilly (Seine) SAB. 05.30
 Labels: Belter, Orphee, Visages Du Mond

"ODEON"
 42 Rue de Pradis Paris X° TAI. 93.20
 Label: C.B.S.

"PATHE MARCONI"
 19 Rue Lord Byron Paris VIII° BAL. 53.00
 Labels: Baidaphon, Cairophon, Capitol, Columbia, Ducretet Thomson, Liberty, Pathe, S. Elphan, Telefunken, Trianon, Voix Du Lib. V.S.M.

"PHILIPS"
 53 Avenue Franklin Roosevelt Paris VIII° BAL. 70.40
 Labels: Audio Fidelity, Cycnus, Fontat Mercury, Riverside, Salvador

"POLYDOR"
 3 Rue Cavallotti Paris XVIII° LAB. 05.39
 Labels: Brunswick, Coral, Deutsche Grammophon, Heliodor, MGM.

"PRESIDENT"
 30 Rue Pierre Semard Paris TRU. 69.56

"R.C.A."
 28 Rue Beaujon Paris VIII° WAG. 19.01

"RICORDI VOX"
 3 Rue Roquepine Paris VIII° ANJ. 69.30
 Labels: Harmonia Mundi, Minivox, Ricordi, Roulette, Vox

"STUDIO S.M."
 54 Rue Michel Ange Paris XVI° BAG. 50.60
 Label: Reflets

"TYPIC"
 13 Rue de L'Echiquier Paris PRO. 39.15

"UNI DISC"
 31 Rue de Fleurus Paris VI° LIT. 46.02
 Label: Clarets

"VEGA"
 49 Avenue Hoche Paris VIII° CAR. 19.92
 Labels: A.B.C. Paramount, Impulse, Musique Pour Tous, Polaris

"VERSAILLES"
 14 Avenue Hoche Paris VIII° WAG. 81.93

"VOGUE"
 82 Rue Maurice Grancoing Villetaneuse PLA. 73.00
 Labels: Mode Disque, Pop, Reprise, Warner Bros.



to the top...

LIONEL HAMPTON - DINAH WASHINGTON - ARMAND IASSAGNE - FAUSTO PAPETTI - THE CASCADES - ED BRUCE - HAROLD NICHOLAS
TAMMY MONTGOMERY - THE BROOK BROTHERS - COUNT BASIE - BUCK CLAYTON - MARINO MARINI - AIMABLE - LONNIE DONEGAN
DANYEL GERARD - TRINI LOPEZ - PETER PAUL AND MARY - JACK JONES - HENRI SALVADOR - SIR JOHN BARBIROLI - AUD
PIERRE PERRET - LES FAUX FRERES - PRIMO CORCHIA - JOE WILLIAMS - MICHEL RAMOS - ADRIANO CELEN
DIZZY GILLESPIE - LES CHALLENGERS - ROBERT RIPA - MARCEL BIANCHI - THE ROCKY FELLERS - DI
ROMUALD - ROLAND DOUAT - DANY DELMIN - AUGUSTIN MAR - BARNEY KESSEL - CELIA
ROGER WILLIAMS - THE VISCOUNTS - TOMMY HUNT - CLAUD
BILL DOGGETT - THE JUBILEE FOUR - MURLEY ELLIS - D
MICHELLE SARNA - DOWN - PIE
FREDDIE CANNON - VIA CLE
LES KELTON - SEAR
AGNES LOTI - 'AN
CATHERINE AL
JEANLOUIS F
TRINI LOPE
FRANCE GAI
NOGUEZ -
FRANCINE
FRANK SIN
JACKSON -
WILLIE BO
RENARD -
LOS MARCE
LOUIS ARM
BUD POWEL
CHRISTINE
OSCAR PETT
LOUIS ARM'S
TAMMY MONT
DANYEL GER
PIERRE PERR
DIZZY GILLES
ROMUALD - ROL
ROGER WILLIAMS
BILL DOGGETT -
MICHELLE SARNA
FREDDIE CANNON -
LES KELTON - FRAN
AGNES LOTI - ARA BA
CATHERINE ALFA - JEAN
JEANLOUIS ET CHRISTIAN
TRINI LOPEZ - JOANIE SOM
FRANCE GABRIEL - BILL HALE
NOGUEZ - CLARA WARD - LOS RUI
FRANCINE PHILIPPE - JOE AND EDD
FRANK SINATRA - JACKIE DAVIS - REMO GERMANI - DION BACKY -
JACKSON - MICHEL PAJE - MAXINE BROWN - JEAN CLAUDE DARNAL
WILLIE BOBO - ACKER BILK - SAMMY DAVIS Jr - BANY LECLERC -
RENARD - BARNEY BIGARD - GEORGETTE PIANA - SILVESTRE VARGA
LOS MARCELLOS FERAL - LITTLE JUNIOR PARKER - SAMMY LAURAN
LOUIS ARMSTRONG - GERARD CALVI - JACK HAMMER - SIDNEY BECH
BUD POWELL - ROY ELDRIGE - DJANGO REINHART - BOBBY BLAND -
CHRISTINE LEBAIL - DIONNE WARWICK - CHARLIE PARKER - JIMMY
OSCAR PETTIFORD - FRANCOISE HARDY - ANDRE BENICHOU - PETER PAUL AND MARY - PETULA CLARK - THE EVERLY BROTHERS -
LOUIS ARMSTRONG - FRANK SINATRA - ROGER WILLIAMS - DAVE BRUBECK - SIDNEY BECHET - COUNT BASIE - PETULA CLARK -

RECORDS



disques vogue
the best known french record company

LIONEL HAMPTON - DINAH WASHINGTON - ARMAND LASSAGNE - FAUSTO PAPETTI - THE CASCADES - ED BRUCE - HAROLD NICHOLAS
 TAMMY MONTGOMERY - THE BROOK BROTHERS - COUNT BASIE - BUCK CLAYTON - MARINO MARINI - AIMABLE - LONNIE DONEGAN
 HERARD - TRINI LOPEZ - PETER PAUL AND MARY - JACK TAYLOR - HENRI SALVADOR - SIR JOHN BARBIROLI - AUDREY
 HERRET - LES FAUX FRERES - PRIMO CORCHIA - JOE WILLIAMS - MICHEL RAMOS - ADRIANO CELENTANO
 ELLESPIE - LES CHALLENGERS - BOB LUMAN - MARCEL BIANCHI - THE ROCKY FELLERS - DIANA -
 ROMUALD - ROBLAND DOUMET - CHRISTIE - AUGUSTO BALDI - BARNEY KESSEL - CELIA

NE WARWICK - LES FANTOMES - TONY DANIELI - DION
 COLETTE BROSSET - THE SHIRELLES - CHET BACKER
 JAY McNEELY - TONY WILLIAMS - SAMMY DAVIS JR
 MEN - DAVE BRUBECK - JEAN CONSTANTIN - STELLA
 MIERE - LOS GALENTES - IAN MENZIES - KONNIE
 OUT - THE ROUTERS - BING GROSBY - NINI ROS
 -NANCY SINATRA - THE EVERLY BROTHERS - DION
 JEANLOUIS ET CHRISTIAN MATHIEU - MARK WINTER COLETTE RENARD - BOB LUMAN - FRANK SINATRA - JIMMY WITHERSPOON

TRINI LOPEZ - JOANIE SOMMERS - JACK
 FRANCE GABRIEL - BILL HAL - ORD -
 NOGUEZ - CLARA WARD - LOS - RD -
 FRANCINE PHILIPPE - JOE A - - CH
 FRANK SINATRA - JACKIE DA - RTEZ
 PAJE - M - LETTE
 BILK - T -
 RD - ER -
 LI - PTY -
 RD - -
 E - ECHET
 E - ERS -
 E - K -
 GE - ROMU

vogue durium

CLAN CELENTANO

POP

vogue CONTREPOINT

WARNER BROS

AT DISC

SCEPTER RECORDS

KAPP

MODE disques

ALL OVER THE WORLD

disques vogue

MAKE THE FASHION

STRONG - MARCEL BIANCHI - LES KELTON - FRANCK ADAMS - JOANIE SOMMERS - LOUIS ARMSTRONG
 LOU CHRISTIE - TRINI LOPEZ - COUNT BASIE - BILL HALEY - JIMMY GRIFFIN - PAUL
 - DIONNE WARWICK - LES CLARA WARD - LOS RUFINO - ZAPPY MAX -
 JEAN - COLETTE BROSSET - PHILIPPE - JOE AND EDDIE - SARAH VAUGHAN
 EY - BIG JAY McNEELY - JACKIE DAVIS - REMO GERMANI - DI
 HE KINGSMEN - DAVE MEL PAJE - MAXINE BROWN - JEAN CLAU
 JACKY MOULIERE - ACKER BILK - SAMMY DAVIS JR - DAN
 JACQUES DEBOUT BIGARD - GEORGETTE PLANA - SILVI
 X SINGERS - NAN RIAL - LITTLE JUNIOR PARKER - SA
 - KENNY CHANDLER - GERARD CALVI - JACK HAMMER - S
 PERRAULT - THOMAS ELDRIDGE - DJANGO REINHART - BOB
 JEAN PIERRE - KEN DIONNE WARWICK - CHARLIE PARKER
 - DUKE ELLINGTON - PERRAU FRANCOISE HARDY - ANDRE BENICHOU
 CLARK - SCOTT - JEAN PI FRANK SINATRA - ROGER WILLIAMS
 - JOHNNY SMITH - NO - DUKE ROMANTIC - - DIONNE WARWICK -
 - THE ISLANDERS - PETULA CLARK - THE S - DE D
 JULIE GRAY - JACKY - JOHNNY TE EAGLES - BOB J - EC
 - RENE DARNAL - THE IS FRANCOISE HARDY
 THE LECLERC - JULIE G MARK WINTER
 - ESTRE VARGAS - RENE LOUIS ARMSTRONG
 - SAMMY LAURAN - THE BR GRIFFIN
 HAMMER - SIDNEY BECHET - THE CL ZAF
 - DJANGO REINHART - BOBBY BLAND - THELONIOUS LINE - PETU
 STINE LEBAIL - DIONNE WARWICK - CHARLIE PARKER - JIMMY JUSTICE - CHR - SIDNEY BECHET -
 R PETTIFORD - FRANCOISE HARDY - ANDRE BENICHOU - PETER PAUL AND MARY - PET - THE EVERLY BROTHERS - RI
 S ARMSTRONG - FRANK SINATRA - ROGER WILLIAMS - DAVE BRUBECK - SIDNEY BECHET - COUNT BASIE - PETULA CLARK - THE

ROULETTE

reprise

NUMBER ONE

GNP

DISQUES EPSILON

ORFEON



VOGUE P.I.P. PARIS VILLETANEUSE
 (Seine) FRANCE — TEL: 752.73.00 Telex: VOGDISC VILTN 28.493

DISTRIBUTE



BRANCHES

VOGUE BELGIUM

VOGUE P.I.P. BELGIQUE

VOGUE S.A.
 35, Bld. Barthélémy
 BRUXELLES (Belgium)

VOGUE GERMANY

DEUTSCHE VOGUE SCHALLPLATTEN

VOGUE SCHALLPLATTEN GMBH.
 ZUR MUHLE 2
 5021 Grosskonigsdorf bei Koln (Germany)

VOGUE SWITZERLAND

VOGUE S.A.

VOGUE S.A.
 70 Av. des Alpes
 MONTREUX (Switzerland)

DISTRIBUTED THROUGHOUT THE WORLD

EXCLUSIVE DISTRIBUTORS FOR

- DURIUM (Italy)
- ELEKTRA (U.S.A.)
- G.N.P. (U.S.A.)
- GURLER JOLLY MUSIC (Italy)
- LAURIE (U.S.A.)
- MILLER INTERNATIONAL (U.S.A.)
- MOCAMBO (Brazil)

- ORFEON (Mexico)
- DUKE PEACOCK (U.S.A.)
- PYE (Great Britain)
- REPRISE (U.S.A.)
- WARNER BROS. (U.S.A.)
- KAPP (U.S.A.)
- DOT (U.S.A.)

- GLAD HAMP (U.S.A.)
- ROULETTE (U.S.A.)
- SCEPTER (U.S.A.)
- WAND (U.S.A.)
- RED BIRD (U.S.A.)
- JUBILEE (U.S.A.)
- CLAN (Italy)

and many other companies

ASSOCIATE PUBLISHING COMPANIES

VOGUE INTERNATIONAL
 82 rue Maurice Grandcoing
 VILLETANEUSE (Seine)
 FRANCE
 TEL: 752.73.00

EDITIONS DU CARROUSEL
 54 rue d'Hauteville
 PARIS (Seine)
 FRANCE
 TEL: 824.93.82
 et 770.81.38

EDITIONS ALPHA
 54 rue d'Hauteville
 PARIS (Seine)
 FRANCE
 TEL: 824.93.83

EDITIONS GERARD CALVI
 54 ru d'Hauteville
 PARIS (Seine)
 FRANCE
 TEL: 824.93.83

VOGUE INTERNATIONAL BELGIQUE
 35 Bld. Barthélémy
 BRUXELLES
 BELGIUM

EDITIONS BELMONT
 70 Av. des Alpes
 MONTREUX
 SWITZERLAND

EDITIONS BELMONT
 ZUR MUHLE 2
 5021 Grosskonigsdorf bei Koln
 GERMANY

GRAND PRIX DU
DISQUE FRANÇAIS
..... 1963

JACQUES
LOUSSIER

RAY
BACH

N° 1 mono 153.905
stéréo SSL 40.500
N° 2 mono 153.918
stéréo SSL 40.502
N° 3 mono 154.003
stéréo SSL 40.507
N° 4 mono 154.046
stéréo SSL 40.516

DECCA
isques

WORLD WIDE MUSIC TRADE DIRECTORY

(Cont'd from page 99)

MUSIC-BOX—2, Nikis Street—ATHENS 126
Phone: 221.574
Cable: THOMS ATHENS
Pres.: Mr. Martin Th. Gesar
Labels (domestic): Decca, Music-Box
Labels (others): Ariola, Bruno Hi-Fi, Canadian-American, CBS, Colpix, Dot, Durium, Harmonia Mundi, Hispavox, Liberty, London, M.G.M., Motown/Tamla, Palette, Societe Francaise du Son, Stateside, Telefunken, Vogue.

GREENLAND

Geographically a part of the American continent, politically a part of Denmark. Local recordings are made by some leading manufacturers, among others, EMI, and by below company:

RECORD MFRS

GRONLANDS INKOBSRING A/S—Vesterbrogade 60 A—COPENHAGEN V (Denmark)
Phone: Eva 1561
Cable: RINGBUY COPENHAGEN
Pres.: Mr. Ole Flensted
Labels (domestic): Kajak

GUATEMALA

RECORD MFRS

CASA MUSICAL—13 Calle 9-62, Zona 1—GUATEMALA CITY
Phone: 29645
Cable: MUSICAL GUATEMALA
Pres.: Ing. M. R. Wunderlich
Labels (domestic): Iximché
Labels (others): Columbia, Capitol, RCA Victor

DISTRIBUIDORA ELECTRO MUSICAL S.A.—11 Calle 5-67, Zona 1—GUATEMALA CITY
Phone: 22601, 25328
Pres.: Mr. León de León Flores
Labels (others): Cameo, Dot, Epic, Kapp, MGM, Parkway, Peerless, Reprise, Somerset, etc.

GRABADORA TIKAL—18 Calle 3-60, Zona 1—GUATEMALA CITY
Phone: 28545
Cable: TIKALSA GUATEMALA
Pres.: Mr. Salvador Avelar G.
Labels (domestic): Tikal, Tiroso

SEXTA AUTO VIA—6^a Avenida 12-15, Zona 1—GUATEMALA CITY
Phone: 22330
Cable: AUTOVIA GUATEMALA
Pres.: Mr. Haroldo Castillo Obregón
Labels (domestic): Ayarza, Exitos, Maya, Romendy, Utatlán
Labels (others): among others Gamma, Kismet, Montilla, Musart, Orfeón, RCA Camden, Seeco, etc.

HAITI

RECORD MFRS

ANSON MUSIC CENTER—62, Rue Pavée—PORT-AU-PRINCE
Phone: 3252, 3272
Cable: MUSICENTER PORTAUPRINCE
Mgr.: Mr. Joe G. Anson
Labels (domestic): Iba, Palace, Quisqueya
No foreign labels under exclusive contract, but has the leading American, French and Mexican labels in stock for sale.

HONDURAS

RECORD MFRS

CASA CARLOS A ZUNIGA—Apartado C-32—TEGUCIGALPA, D.C.
Phone: 11-63
Cable: ZUNCO TEGUCIGALPA
Pres.: Mr. Carlos A. Zuniga
Labels (domestic): Carrusel
Labels (others): Ansonia, Capitol, Musart, Peerless, RCA Victor, Seeco.

FRANCISCO J. YONES—Apartado No 39—SAN PEDRO SULA
Phone: 11-50, 15-88
Cable: YONES SANPEDROSULA
Pres.: Mr. Francisco J. Yones
Labels (others): Columbia, Decca, Gamma.
Distributor of: Peerless, RCA Victor, Victor Mexicana, etc.

HONG KONG

RECORD MFRS

ELECTRIC & MUSICAL INDUSTRIES (HONG KONG) LTD.—P.O. Box 14694—HONG KONG (305 The Chartered Bank Building—Hong Kong)
Phone: 31271
Cable: EMITRON HONGKONG
Gen. Mgr.: Mr. Ted Insley
Labels (domestic): Columbia, Pathé (Chinese)
Labels (others): Epic, Laurie, Rendezvous, Scepter, Sonet, Wand.

GODDARD & CO., LTD.—P.O. Box 3000—HONG KONG
(103, Victory House—Wyndham Street—Hong Kong)
Phone: 37996, 21708
Cable: GEODACO HONGKONG
Man. Dir.: Mr. George Ho
Agency for: CBS, Mercury, Philips, Riverside

JARDINE MATHESON & CO., LTD.—P.O. Box 70—HONG KONG
(Jardine House—22, Pedder Street—Hong Kong)
Phone: 35911
Cable: JARDIMPO HONG KONG
Labels (domestic): Angel, Columbia, Odeon, Pathé
Labels (others): Capitol, Encore, His Master's Voice (for Macao only), Parlophone, Stateside, Warner Bros.

MOUTRIE & CO. (HONG KONG) LTD.—P.O. Box 404—HONG KONG
(Alexandra House—Chater Road—Hong Kong)
Phone: 33172, 20527
Cable: MOUTRIE HONGKONG
Mgr.: Mr. E. W. Smith
Labels (others): CBS, Mercury, Philips, Riverside

HUNGARY

COLLECTING SOCIETIES

ARTISJUS-SZEROI JOGVEDO HIVATAL (BUREAU HONGROIS POUR LA PROTECTION DES DROITS D'AUTEUR)—Nyar u. 6—BUDAPEST VII
Phone: 429-580
Cable: ARTISJUS BUDAPEST
Pres.: Mr. Paul Kadosa
Gen. Mgr.: Dr. István Timár

EXPORT & IMPORT

KULTURA—HUNGARIAN TRADING CO.—P. O. Box 149—BUDAPEST 62 (Fa-u 32—Budapest 1)
Phone: 159-450
Cable: KULTURPRESS BUDAPEST
Man. Dir.: Mr. Andras Svéd
Only organization to be contacted in question of export or import of ready-made cultural goods (records and sheet music editions).

MUSIC PUBLISHERS

ZEMENÜKIADÓ VALLALAT-EDITIO MUSICA—5 PF. 322—BUDAPEST V (Semmelweis-utca 1-3—Budapest V)
Phone: 187-990
Director: Mr. Bela Tardos

RECORD MFRS

MAGYAR HANGLEMEZGYARTO VALLALAT QUALITON HUNGARIAN GRAMOPHONE RECORDS P.O. Box 49—BUDAPEST 53 (Semmelweis-utca 1-3—Budapest V)
Phone: 187-990
Cable: QUALITON BUDAPEST
Pres.: Mr. Jenő Fehérvári
Labels (domestic): Qualiton

ICELAND

COLLECTING SOCIETIES

S.T.E.F.—SAMBAND TONSKLÁLDA OG EIGENDA FLUTNINGSRETTAR—Freyjugatu 3—REYKJAVIK
Phone: 16173
Cable: STEF REYKJAVIK
Pres.: Mr. Jón Leifs
Performing Rights Society

MUSIC PUBLISHERS

BÓKAÚTGAFA MENNINGARSJÓDS—Hvefirsögatu 42—REYKJAVIK
Phone: 13652
Pres.: Mr. Gils Gudmundsson

DRANGEYJARÚTGAFAN—Laugavegi 58—REYKJAVIK
Phone: 13311
Cable: AMMENDRUP REYKJAVIK
Pres.: Mr. Tage Ammendrup

RECORD MFRS

FALKINN H/F—Laugavegur 24—REYKJAVIK
Phone: 18670
Cable: FALKINN REYKJAVIK
Pres.: Mr. Haraldur V. Olafsson
Labels (domestic): His Master's Voice, Parlophone
Labels (others): Capitol, Columbia, Electrola, Imperial, Liberty, M.G.M., Odeon, Pathe, Stateside, Vox.

HIJÓDFAERAHUSID REYKJAVIKUR—Hafnastræti 2 REYKJAVIK
Phone: 13656
Pres.: Mr. Niels Jørgensen
Labels (others): Coral, Decca, Deutsche Grammophon, Heliador, Polydor, Telefunken, United Artists, Verve

HLJÓDFAEREVERZLUN SIGRIDAR HELGADÓTTIR—Vesturvörri—REYKJAVIK
Phone: 11315
Cable: MUSIC REYKJAVIK
Pres.: Mr. Helgi Hjálmsón
Labels (domestic): H.S.H.
Labels (others): Atco, Atlantic, Cupol, Dot, Fontana, Musica, Philips, RCA Victor

VERZLUNIN DRANGEY—Laugavegi 58—REYKJAVIK
Phone: 13311
Cable: AMMENDRUP REYKJAVIK
Pres.: Mr. Tage Ammendrup
Labels (domestic): Íslenzkir Tónar, Stjórnun Hljómplötur
Labels (others): California, Dot, Decca, London, Polydor, RCA Victor.

INDIA

RECORD MFRS

HINDUSTHAN MUSICAL PRODUCTS LTD.—6/1 Akur Dutt Lane—CALCUTTA-12
Phone: 24-1422
Cable: HEMPIVUS CALCUTTA
Man. Dir.: Mr. C. C. Saha
Labels (domestic): American Phone, Hindusthan, Kohinoor, Star Hindusthan, Surolekha, Taj, Vikash Geet, etc.

SENOLA MUSICAL PRODUCTS CO.—11, Esplanade East—CALCUTTA-1
Phone: 23-5978
Cable: CHANDIFLUT CALCUTTA
Pres.: Sri B. Sen, Partner
Labels (domestic): Senola

INDONESIA

RECORD MFRS

THE INDONESIAN MUSIC CO. IRAMA MUSIC—78, Tjikini Raja—DJAKARTA
Phone: Gambir 1892
Cable: IRAMA DJAKARTA
Pres.: Mr. Sujoso Karsono
Labels (domestic): Demand, Irama

(Cont'd on page 108)

RCA VICTOR 

SYLVIE VARTAN



Sylvie A Nashville
Si Je Chante—Ne 430.154
L'Imite Pas—33t.
Un Air De Fete—
Te Voici—etc. super 45t.

Sha La La—La Vie
Sans Toi—
Il N'a Rien Retrouvé—
U.S.A. (viens danser
le surf) 86.060

La Plus Belle Pour
Aller Danser 86.046

Si Je Chante 86.022

Watching You 86.019

ALAIN BARRIERE



Ma Vie—Adieu
La Belle—
Un Eté 86.053

La Marie Joconde 86.023

Elle Etait Si Jolie 86.618

Cathy 86.492

RCA VICTOR 

WORLD WIDE MUSIC TRADE DIRECTORY

(Cont'd from page 107)

ISRAEL

COLLECTING SOCIETIES

ACUM LTD.—SOCIETE D'AUTEURS, COMPOSITEURS ET EDITEURS DE MUSIQUE EN ISRAEL—P.O. Box 11201—TEL AVIV
(118-120 Rotschild Boulevard—Tel Aviv)
Phone: 22 01 05, 22 58 63
Cable: ACUMEMIS TELAVIV
Pres.: Mr. Aharon Ashman, Mr. Menahem Avidom
Mechanical Licenses and Performing Rights Society

MUSIC PUBLISHERS

ILAN MELODY PRESS—P.O. Box 6011—TEL AVIV
(Rehav Ben Yehuda 59—Tel Aviv)
Phone: 23 20 78
Cable: ISMUSICA TELAVIV
Pres.: Dr. Peter Gradenwitz

ISRAEL COMPOSERS LEAGUE PUBLICATIONS (I.C.L.P.)—P.O. Box 11180—TEL AVIV
(24, Pinkas Street—Tel Aviv)
Phone: 43986
Pres.: Mr. M. Avidom

ISRAEL MUSIC INSTITUTE (I.M.I.)—P.O. Box 11253—TEL AVIV
(26, Zamenhoff Street—Tel Aviv)
Phone: 234 397
Director: Mr. William Elias

ISRAELI MUSIC PUBLICATIONS LTD.—P.O. Box 6011—TEL AVIV
(Rehav Ben Yehuda 59—Tel Aviv)
Phone: 23 20 78
Cable: ISMUSICA TELAVIV
Pres.: Dr. Peter Gradenwitz

ISRAZEMER—P.O. Box 4292—HAIFA
(20, Haneziim Street—Haifa)
Phone: 699 50
Cable: RECOMUSIC HAIFA
Pres.: Mr. Dav Zeira

RECORD MFRS

EASTRONICS LTD.—P.O. Box 2554—TEL AVIV
(22, Maaze Street—Tel Aviv)
Phone: 66890
Cable: EASTRONIX TELAVIV
Man. Dir's: Mr. T. Kenny & Mr. D. Peleg
Labels (domestic): RCA Victor

GAL RON LTD.—94, Allenby Road—TEL AVIV
Phone: 66262
Mgr's: Mr. Avraam Zborowski & Mr. Issachar Levy
Labels (domestic): Ron-Li, Warner Bros.
Labels (others): Barclay, Decca, O.S.I.

HATAKLIT LTD.—P.O. Box 4292—HAIFA
(20, Haneziim Street—Haifa)
Phone: 699 50
Cable: RECOMUSIC HAIFA
Pres.: Mr. Dav Zeira
Labels (domestic): Golden Classical, Hataklit, Teen, Top Hits
Labels (others): Atlantic, Cadence, Colpix, Collector's Guild, Imperial, Laurie, Roulette, Swan, Tikva, Vox.

HED-ARZI LTD.—4, Hilazon Street—RAMAT-GAN
Phone: 72 2003
Cable: HEDARZI RAMATGAN
Pres.: Mr. Zeev Lewin & Mr. Josef Grosman
Labels (domestic): Arton, Hed Arzi
Labels (others): ABC Paramount, Barclay, Decca, Mercury, M.G.M., Vanguard.

HERBERT RUSSCOL RECORDS—1, Ben Yehuda Street—TEL AVIV
Phone: 56656
Pres.: Mr. Herbert Russcol
Labels (domestic): Studio
Labels (others): Ariola, Cameo, Parkway, Vague

MAKOLIT LTD.—P.O. Box 8031—TEL AVIV
(15 Hamano Street—Tel Aviv)
Phone: 821 694
Pres.: Mr. Daniel Antanir
Labels (domestic): Carlophone, Gamadan, Makolit
Labels (others): Embassy, Hispavox, IMC, Palette

THE PALESTINE ORIENT CO., LTD.—P.O. Box 230—TEL AVIV
(14, Herzl Street—Tel Aviv)
Phone: 57557
Cable: PALORIENT TELAVIV
Pres.: Mr. Y. Kimchi
Distributor of all EMI labels

IVORY COAST

RECORD MFRS

COMPAGNIE FRANCAISE DE L'AFRIQUE OCCIDENTALE—Boite Postale 1278—ABIDJAN
(Avenue Hondaille—Abidjan)
Phone: 25-51
Cable: SENAFRICA ABIDJAN
Pres.: Mr. L. Morelon
Labels (domestic): Rapi
Labels (others): Decca, Pathé, RCA Victor, Telefunken, Voix de Son Maitre, Vague, Warner Bros.

DISCOR—Boite Postale 5392—ABIDJAN
(Avenue General de Gaulle—Abidjan)
Phone: 37-06
Pres.: Mr. Safye Deen
Labels (domestic): Discor

LA MAISON DU DISQUE—Boite Postale 67—ABIDJAN
(Avenue Delafosse—Abidjan)
Phone: 22239, 55135
Labels (domestic): Philips
Labels (others): Barclay, Bel Air, Deutsche Gramophon, Polydor, etc.

JAMAICA

RECORD MFRS

RANDY'S RECORD MART—17 North Parade—KINGSTON
Phone: 24859
Cable: RRM KINGSTON
Pres.: Mr. Vincent "Randy" Chin
Labels (domestic): Creative Calypso, Pats, Randy's Record

WEST INDIES RECORDS LTD.—13 Bell Road—KINGSTON 11
Phone: 37340
Cable: WIRL KINGSTON
Chairman: Mr. Clifford Rae
Man. Dir.: Mr. George Benson
Labels (domestic): Check, Fire, Giant, Muzik City, ND, Son, WIRL
Labels (others): Columbia, Dot, M.G.M., VeeJay, Verve, Epic, Decca, Word, Crown.

PRESSING PLANTS

WEST INDIES RECORDS LTD.—13 Bell Road—KINGSTON 11
Phone: 37340
Cable: WIRL JAMAICA
Man. Dir.: Mr. George Benson

JORDAN

RECORD MFRS

PETER B. PETRIDIS—P.O. Box 336—AMMAN
(King Hussein Street—Amman)
Phone: 26123
Cable: PETRIDIS AMMAN
Pres.: Mr. Peter B. Petridis
Labels (domestic): Voice of Jordan, Voix di Liban, Voix du L'Orient
Labels (others): Capitol, Columbia, His Master's Voice, Kapp, Liberty, M.G.M., Made-Durium, Parlophone, Pathé, RCA Camden, RCA Italiana, RCA Victor, Sautelphon, Stateside, United Artists, Verve, Vlk, Vogue Pop, Warner Bros.

TRANSJORDAN ENGINEERING CO., LTD.—P.O. Box 1—AMMAN
(Shabsough Street—Amman)
Phone: 241 92/6
Cable: TEC AMMAN
Pres.: Mr. Tewfic M. Kattan
Labels (others): Barclay, Philips

KENYA

RECORD MFRS

AFRICAN MERCANTILE CO. (OVERSEAS) LTD.—P.O. Box 30010—NAIROBI
(Standard Street—Nairobi)
Phone: 212 81
Cable: NAVIGATION NAIROBI
Dir.: Mr. C. M. Bourne
Labels (others): Capitol, His Master's Voice, MGM
After Jan. 1, 1963 handling records from EMI-India only

AFRICA RECORD CO.—P.O. Box 1078—NAIROBI
(River Road—Nairobi)
Phone: 240 30
Partners: P. C. Vedi, B. D. Puri, H. V. Chhay, K. H. Chouhan
Labels (domestic): Africa

ASSANAND & SONS (MOMBASA) LTD.—P.O. 414—MOMBASA
(Station Road—Mombasa)
Phone: 3110
Cable: ASSANDSON MOMBASA
Man. Dir.: Mr. M. J. Shah
Labels (domestic): Mzuri

CAPITOL MUSIC STORE—P.O. Box 10052—NAIROBI
(River Road—Nairobi)
Phone: 277 00
Pres.: Mr. Meghji Karman Shah
Labels (domestic): CMS

EAST AFRICA MUSIC STORES, LTD.—P.O. Box —NAIROBI
(Government Road—Nairobi)
Phone: 209 35
Cable: MUSIC NAIROBI
Man. Dir.: Mrs. May E. Wright
Labels (others): Capitol, Columbia, Encore, Master's Voice, Liberty, Mercury, MGM, Parlophone, Stateside, United Artists, Verve. (Representing EMI-England after Jan. 1, 1963).

EAST AFRICA RECORDS, LTD.—P.O. Box 3025—NAIROBI
(Mansion House—Nairobi)
Phone: 580 88
Cable: TOPTEN NAIROBI
Pres.: Mr. A. D. Harris
Labels (domestic): Jamba, Nyota, Salaam, etc.

SHAH ZAVERCHAND DEPAR & BROS.—P.O. 8142—MOMBASA
(Dickson Road—Mombasa)
Partners: Mr. Z. D. Shah & Mr. S. D. Shah
Labels (domestic): Arrow, Kenyans

KOREA

MUSIC PUBLISHERS

UNION MUSIC PUBLISHING CO., LTD.—C.P.O. 2696—SEOUL
(194-3 Sam-Sun-Dong (5th Street)—Sung Buk K Seoul)
Phone: 73-2467
Pres.: Mr. Hong Ryun Kim

RECORD MFRS

MIDOPA RECORD CO.—P.O. Box 58—PUSAN
(33-1-ka, Namboamin-Dong—Pusan)
Phone: 2-1885
Pres.: Mr. Chung Soo Rim
Labels (domestic): Midopa

YUNG CHANG INDUSTRIAL CO., LTD.—99, Ta-Dai Chung-Ko—SEOUL
Phone: 72-5357, 72-3563, 75-3157
Cable: YUNGCHANG SEOUL
Pres.: Mr. Kim Jai-Chang
Labels (domestic): Universal

(Cont'd on page 114)

disques
Festival

INTERNATIONAL BEST-SELLERS

**Gigliola
CINQUETTI
&
Maurice
CHEVALIER
in duo**



LES SURFS



**Marie
LAFORET**



**André
VERCHUREN**



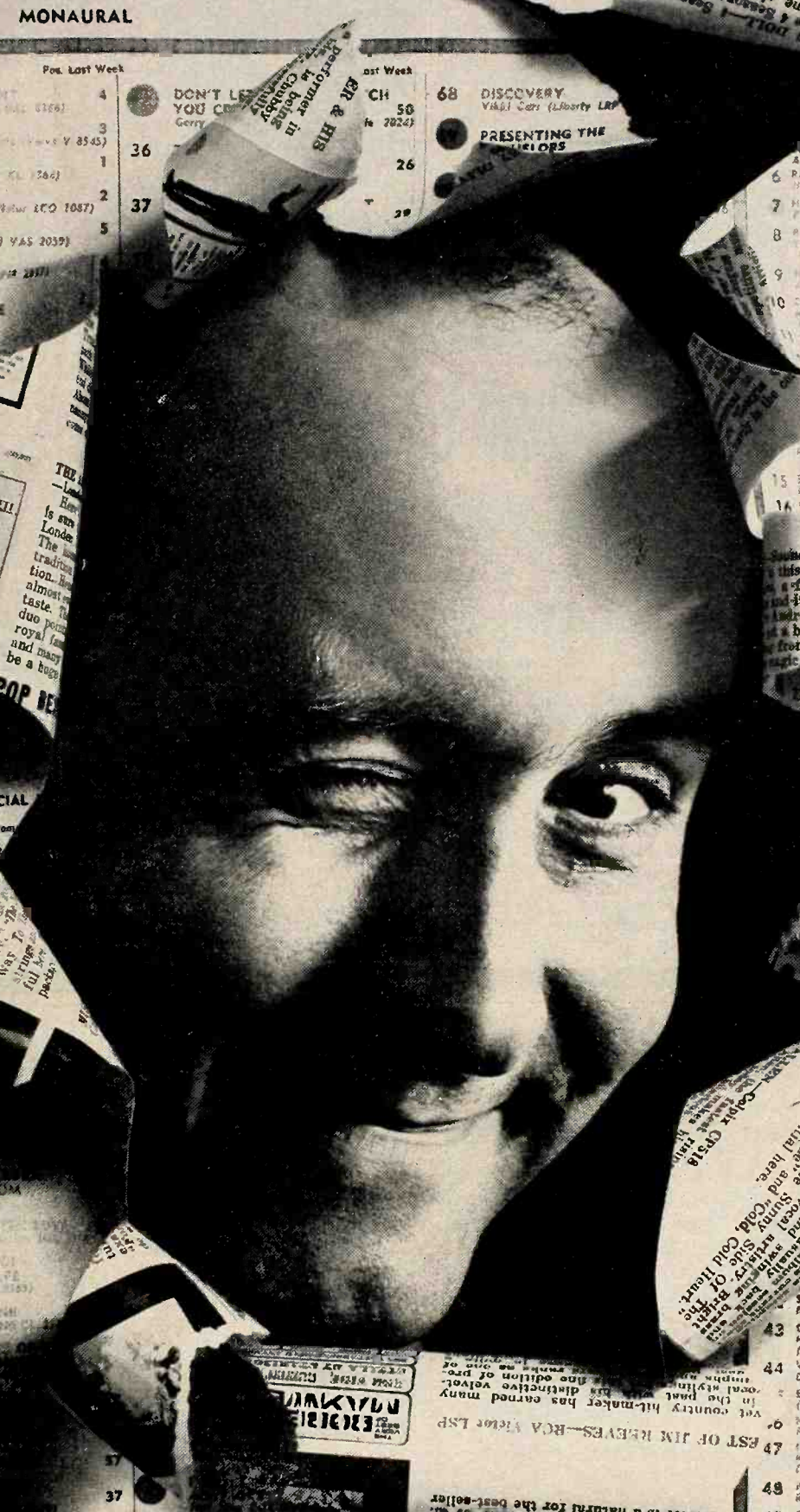


TOP 100 Albums

TOP 50
STEREO

MONAURAL

Pos.	Last Week	Artist	Album	Label
1	1	DOLLY	... (Capitol 45 2364)	Capitol
2	2	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
3	3	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
4	4	DISCOVERY	... (Liberty LPM 2824)	Liberty
5	5	PRESENTING THE	... (Capitol 45 2364)	Capitol
6	6	BARBRA STREISAND	... (Capitol 45 2364)	Capitol
7	7	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
8	8	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
9	9	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
10	10	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
11	11	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
12	12	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
13	13	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
14	14	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
15	15	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
16	16	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
17	17	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
18	18	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
19	19	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
20	20	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
21	21	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
22	22	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
23	23	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
24	24	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
25	25	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
26	26	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
27	27	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
28	28	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
29	29	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
30	30	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
31	31	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
32	32	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
33	33	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
34	34	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
35	35	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
36	36	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
37	37	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
38	38	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
39	39	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
40	40	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
41	41	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
42	42	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
43	43	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
44	44	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
45	45	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
46	46	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
47	47	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
48	48	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
49	49	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol
50	50	THE 5 SONS OF SAM	... (Capitol 45 2364)	Capitol



COMPILED BY CASH BOX FROM LEADING...

HENRY MANCINI: MR. CHART-BREAKER.
PINK PANTHER—LPM/LSP-2894
CONCERT SOUND OF HENRY MANCINI—LPM/LSP-2897
CHARADE—LPM/LSP-2755
THE BEST OF HENRY MANCINI—LPM/LSP-2693
RCA VICTOR
 The most trusted name in sound

JAPAN—Jan-June—1964

If a question was asked of what type of records became hits in Japan, the answer would be two types. One, music from the motion pictures and two, songs popular in the United States. In Japan then, how are the rankings on the hit parade decided? Unlike the United States not by the number of times played on the juke boxes, nor the sales of records, nor times featured by disk jockeys over the radio.

The rankings are primarily decided by the number of requests by postcards sent to the various radio stations. The senders of these postcard requests are usually between 15 and 20 years old, in fact 85 percent of the total requests comes from boys and girls in this age group.

The Japanese teen age group on the whole mostly favor music from the motion pictures. In the first half of 1964 the following movie music was ranked among the top twenty in Japan's hit parade.

55 Days At Peiking—(Brothers Four)
East Of Eden—
(Victor Young & His Singing Strings)
Live Young—(Troy Donahue)
Charade—(Jack Jones)
From Russia With Love—
(The Village Stompers)

Songs such as shown in the above list once appearing on the hit parade would stay in the top twenty for at least two months.

However, from about four years ago, it has become an established fact that a song making the headlines in the United States would also be a hit in Japan. In other words, a song not listed on Cash Box's Top 100 would not make the grade here in Japan, too. Of course, there are at times, exceptions, but a Top 10 tune as listed on Cash Box will also be a top ranker here in Japan.

The top song for the first half of 1964 was the Village Stompers' recording of "Washington Square," which stayed on the number one spot for ten consecutive weeks. The following is a list of the songs appearing on the Best Ten from January to June of 1964.

Washington Square—
(The Village Stompers)
Be My Baby—(The Ronettes)
Blue Velvet—(Bobby Vinton)
Dominique—(The Singing Nun)
I Left My Heart In San Francisco—
(Brenda Lee)
Marshmallow—(Johnny Cymbal)
Memories, Memories—
(Joanie Sommers)
Sugar Shack—(Jimmy Gilmer)
Let's Make A Memory—
(Cliff Richard)
Bossa Nova Baby—(Elvis Presley)
Lana—(The Velvets)
Short On Love—(Gus Backus)
Please, Please Me—(The Beatles)
Talk Back Tremblin' Lips—
(Johnny Tillotson)
Southtown U.S.A.—(Dixiebelles)
I Want To Hold Your Hand—
(The Beatles)
Where Have All The Flowers Gone—
(The Kingston Trio)
She Loves You—(The Beatles)
Navy Blue—(Diane Renay)
Hello, Dolly!—(Louis Armstrong)
Viva Las Vegas—(Elvis Presley)
Poetry In Motion—(Johnny Tillotson)
Only The Lonely—(Roy Orbison)
Twist & Shout—(The Beatles)
Suspicion—(Terry Stafford)

The above list is made up according to the period of popularity of the songs. While the rule, "popular in America, popular in Japan" is true in most cases, as can be seen, the song "Short On Love" sung by Gus Backus ranked second only to "Washington Square" in the sales of records. Also "Memories, Memories" sung by Joanie Sommers in Japanese succeeded in garnering a large number of fans. As for the Beatles, their appearance on the Hit Parade was about a month later than the United States. That 80 percent of their fans in Japan are of the fairer sex shows that Japanese girls are no different from girls of Western countries in their likes.

Looking again over the first half, 1964 Hit Parade in Japan, the Beatles appear quite conspicuous. This might be termed natural considering the headlines this group has made world-

wide. However, unlike the United States or other countries the rage is only confined to their songs, no Beatle haircuts or shirts have yet to come in vogue. And in fact fans of twenty years or over seem to have little likes for the Beatle records.

For the most part, songs with beautiful melodies like "Washington Square," "I Left My Heart In San Francisco," "Where Have All The Flowers Gone" remain the longest on the hit parade. Also the fact that recently among young singers, fans of Johnny Tillotson are increasing and his songs from the Cadence Record period are selling quite well is interesting.

In the popular music entertainment world of Tokyo it is possible to see many shows featuring internationally known artists at almost any time of the year. Shows which even in the United States would be almost impossible to see. And these shows can, not only be taken in readily but are all priced at popular prices.

One of the biggest hits of this current year was Ella Fitzgerald. Jazz fans from all parts of the country flocked into town to see this great vocalist in person. Many of Japan's own singers were in the audience every performance to hear and learn. Also in spite of her busy schedule, Ella invited and looked after the many orphans from the Elizabeth Sanders Home. This and other acts of kindness on the part of Ella has completely endeared her in the hearts of the Japanese people.

Another singer to completely win over the Japanese popular fans was Pat Boone. Pat was everything that advanced notices had made him to be, cheerful, sincere and a good family man. Probably no visiting artist has ever made a more favorable impression on the Japanese press and magazines. It might be pointed out that on his arrival in Haneda 50 thousand fans crowded the airport.

Incidentally, Pat, while in Japan, became a great fan of the national sport, Sumo. And of course on Sunday mornings he never missed going to church. The LP record "Pat Boone In Japan" taken directly from one of his concerts had become a best seller.

Other vocalists making their appearances during this period in Tokyo were Julie London, Anita O'Day, Frankie Laine, Yvette Giraud, a Milva, to name but a few. Julie's husky voice won over the audience and her LP record too issued on her performance in Japan is on the best selling list. Timi Yuro and Damita Jo were also in Tokyo.

Among chorus groups appearing on the Japanese stage in the first half of 1964 were the Trio Los Panchos, Trio Los Delphines, Platters and the Four Freshmen. Also riding on the popularity of folk songs the Brothers Four and Peter, Paul and Mary drew enthusiastic crowds at all their concerts. Two other groups that drew much comment were the Four Diamonds and Paul and Paula. Their recording sung in Japanese, especially Paul and Paula's "Wedding Veil" and "Let's Look For Our Star" are on the Japanese hit parade.

Next, turning to orchestras, three of the most popular bands via records with Japanese jazz fans, Glenn Miller, Sid Austin and Harry James played to standing room only crowds during their appearances over here. Also the Village Stompers, whose recording of "Washington Square" well known in Japan, proved a great hit with the younger set. Western music fans also had their day with the personal appearances of Roy Snow, Little Jimmy Dickens, and Roy Acuff. These three cowboy song singers too issued memorial records of their tour in this country.

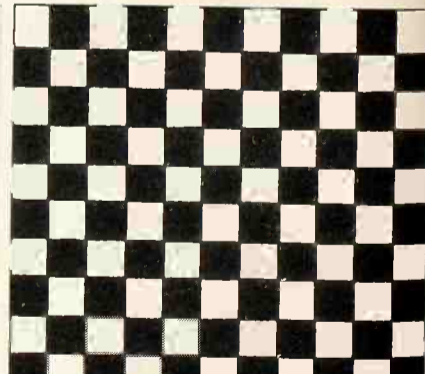
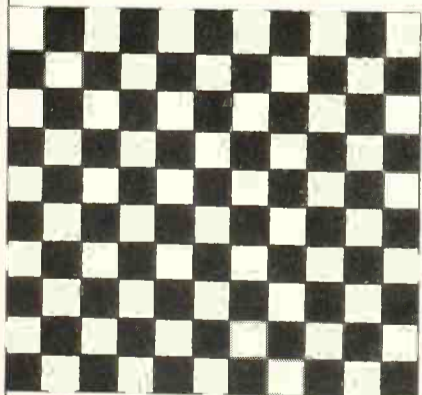
Other well known names highlighting the 1964 first half popular music stage in Japan were the Dave Brubeck Quartet, Benny Goodman Orchestra, George Lewis and His New Orleans All Stars, Oscar Peterson Trio, Duke Ellington Orchestra, Jerr Mulligan Quartet to name but only the best known. And one of the best drawing cards was the drum session featuring four of the world's greatest drummers, Shelly Mann, Jo Evans, Max Roach and Roy Hines. A show like this, needless to say, would draw and excite jazz fans in any part of the world.

Reported by Ichiro J. Takasaki.

WATCH FOR NEW RELEASES THE FINEST JAPANESE SOUVENIR ALBUM

WELCOME TO TOKYO

(IMPRESSION OF JAPAN) SL 1073-4 LP STEREO



31 YEARS OF HISTORY IN THE RECORD INDUSTRY



TEICHIKU RECORDS CO., LTD.

HEAD OFFICE: No. 148, Kainozuke-Cho, Nara City, JAPAN

INT'L DEPT: No. 4,4-Chome, Tsukiji, Chuo-Ku, Tokyo, JAPAN

CABLE ADDRESS: TEICHIKU TOKYO



MICHIYO AZUSA



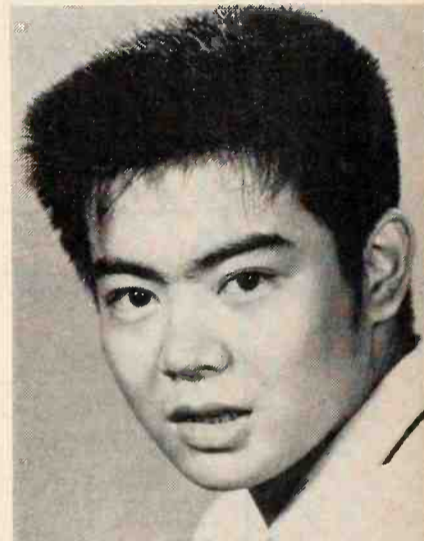
THE PEANUTS



MIE NAKAO



TAKASHI SHIKAUCHI



YASUO TANABE

TOP ENTERTAINMENT IN JAPAN

☆ WELL ESTABLISHED

☆ ALL-ROUND ACTIVITIES



☆ PROMOTING
MANY POPULAR TALENTS

WATANABE MUSIC PUB., CO.

PUBLISHING: RECORDING: TV, RADIO PRODUCING

**WATANABE PRODUCTION
CO., LTD.**



TALENT BOOKING; MOVIE PRODUCING;
SHOW AND STAGE PRODUCING

PRESIDENT SHIN WATANABE
VICE PRESIDENT MISA WATANABE

ADDRESS: MATSUI BLDG. 1-CHOME, YURAKU-CHO, CHIYODA-KU,
TOKYO, JAPAN Tel. (502) 0541-9

CABLE: WMUSICPUB TOKYO



MARI SONO



YUKARI ITOH



HITOSHI UEKI



NANA KINOMI



MASAYUKI HORI • YUYA UCHIDA • ISAO BITO

JAPAN'S BEST SELLERS IN '63

Columbia	
1. Washington Square	Village Stompers
2. 55 Days At Peking	Brothers Four
3. Blue Velvet	Bobby Vinton
4. Follow the Boys	Connie Francis
5. The Great Escape	Mitch Miller
Grammophon	
1. Song Of The Pearl Fisher	Ricardo Santos
King	
1. Lana	The Velvets
2. Be My Baby	The Ronettes
3. Cutie Pie	Johnny Tillotson
4. Vacances De L'amour	Caterina Valente
5. Les Grands Chemins	Robert Mono
Teichiku	
1. Romance De L'amour	V. Gomez
2. If You Love Me	Brenda Lee
3. I Left My Heart In San Francisco	Brenda Lee
4. East Of Eden	Victor Young
5. For Your Sweet Love	Rick Nelson
Toshiba	
1. Rhythm Of The Rain	The Cascades
2. One Boy	Johnny Sommers
3. Mr. Bass Man	Johnny Cymbal
4. Young Ones	Cliff Richard
5. Summer Holiday	Cliff Richard
Victor	
1. Hey Paula	Paul & Paula
2. Bye Bye Birdie	Ann Margret
3. Devil In Disguise	Elvis Presley
4. First Quarrel	Paul & Paula
5. I Will Follow Him	Little Peggy March

mp Musashi Promotions Co., Ltd

President
TSUNEYOSHI KAMIJO

SUITE NO. 305
AKASAKA DAIIGHI MANSION
2, FUKUYOSHI-CHO MINATO-KU
TOKYO, JAPAN

TEL: (481) 4564,0758
CABLE: MP. KAMIJO TOKYO

JAPAN'S LIST OF PUBLISHERS

ABERBACH TOKYO KABUSHIKI KAISHA
Mr. Yoshitomi Shirai
409, Zenkyoren Building
7, 2-chome, Hirakawa-cho
Chiyoda-ku, Tokyo

AKABOSHI MUSIC PUBLISHERS
Mr. Takehiko Akaboshi
1, 1-chome, Ogawa-cho
Shinjuku-ku, Tokyo

EASTERN MUSIC PUBLISHING CO., LTD.
Mr. Masami Isomura
Kyowa Building
34, Kotohira-cho, Shiba
Minato-ku, Tokyo

FAR EAST MUSIC PUBLISHING CORP.
Mr. Sadao Ochiai
258, 3-chome, Hyakunin-cho
Shinjuku-ku, Tokyo

INTERNATIONAL MUSIC PUBLISHERS CO., LTD.
Mr. Yokichi Kitagawa
Kosokudoro Building
2, 1-chome, Ginza-Nishi
Chuo-ku, Tokyo

KAWAI GAKUFU
Mr. Shigeru Kawai
321, 2-chome, Komagome
Toshima-ku, Tokyo

KUSANO MUSIC INC.
Mr. Shoichi Kusano
32, Ryogoku-Nihonbashi
Chuo-ku, Tokyo

KYOGAKUSHA
Mr. Eikichi Ichiki
2, 2-chome, Hara-machi
Shinjuku-ku, Tokyo

MUSIC PUBLISHER HIT MAKER, LTD.
Mr. Masaru Debuchi
Keikanso Building
5, 1-chome, Shimomeguro
Meguro-ku, Tokyo

ONGAKUNOTOMOSHA
Mr. Sansaku Meguro
6-30, Kagurazaka
Shinjuku-ku, Tokyo

ONGAKU SHUPPAN CENTRE
Mr. Rinnosuke Kondo
13, 2-chome Hatsudai
Shibuya-ku, Tokyo

OVERSEAS MUSIC PUBLISHERS CO., LTD.
Mr. Eiji Shimada
25, Higashigoken-cho
Shinjuku-ku, Tokyo

SHINKO MUSIC PUBLISHING CO., LTD.
Mr. Teiji Kusano
32, Ryogoku-Nihonbashi
Chuo-ku, Tokyo

SUISEISHA
Mr. Sansaku Meguro
6-30, Kagurazaka
Shinjuku-ku, Tokyo

TAIYO MUSIC INC.
Mr. Tatsuji Nagashima
335, Central Apartment
1-90, Onden
Shibuya-ku, Tokyo

TOA ONGAKUSHA (TOA MUSIC CO.)
Mr. Sansaku Meguro
6-30, Kagurazaka
Shinjuku-ku, Tokyo

TOKYO GAKUFU SHUPPANSHA
Mr. Sohei Miyagawa
2-81, Kameido-cho
Koto-ku, Tokyo

TONE MUSIC CO., LTD.
Mr. Katsuma Kato
Sanyo Building No. 15
27, 2-chome, Moto-machi
Bunkyo-ku, Tokyo

TOSHIBA MUSIC PUBLISHING CO., LTD.
Mr. Norihiro Ishizaka
Ito Building
1-50, Sannen-cho
Chiyoda-ku, Tokyo

VICTOR PUBLISHING CO., LTD. OF JAPAN
Pres.: H. Imamura
Address: 13, 2-Chome Misakicho, Kanda
Chiyoda-ku, Tokyo
Tel: (262) 1320
Cable Add.: VICTPUBLISH TOKYO

WATANABE ONGAKU SHUPPAN KABUSHIKI KAISHA
Mr. Shin Watanabe
Akamon Building
1-10, Katamon-cho, Shiba
Minato-ku, Tokyo

WALT DISNEY ENTERPRISES OF JAPAN LTD.
Mr. J. Webster
Kanesaka Building
2-16, Shiba-Tamura-cho
Minato-ku, Tokyo

YAMAHA MUSIC CO., LTD.
Mr. Haruhiko Hiramoto
1, 7-chome, Ginza
Chuo-ku, Tokyo

ZEN-ON GAKUFU SHUPPANSHA CO., LTD.
Mr. Teiji Shimada
25, Higashigoken-cho
Shinjuku-ku, Tokyo

Victor Publishing Co., Ltd. of Japan

13, 2 Chome, Misakicho Kanda, Chiyoda-ku
Tokyo, Japan.

Tel; (262) 1320, 2558, 6717, 0239, 6403

Cable Address; Victpublish Tokyo

THE GREATEST RECORDING ORGANIZATION IN THE FAR EAST



37 YEARS OF HISTORY IN THE INDUSTRY

VICTOR COMPANY OF JAPAN, LTD.

MAIN OFFICE 4-1 NIHONBASHI-HONCHO CHUO-KU TOKYO

RECORD DIVISION 13-2 TSUKIJI CHUO-KU TOKYO

WORLD WIDE MUSIC TRADE DIRECTORY

(Cont'd from page 108)

KUWAIT

RECORD MFERS

UNION TRADING CO.—P.O. Box 28—KUWAIT
(Fahd Al Salem Street—Kuwait)
Phone: 34.720, 33.673
Cable: TRADECOY KUWAIT
Pres.: Mr. Abdur Razzaq Razzuqi
Import and distribution of most of the international labels.

LEBANON

RECORD MFERS

A. CHAHINE & FILS—P.O. Box 1729—BEIRUT
(Rue Georges Picot—Beirut)
Phone: 24 28 88 & 23 16 95
Cable: CHAHINEMUSIQUE BEIRUT
Pres.: Mr. Joseph A. Chahine
Labels (domestic): Voix de l'Orient
Labels (others): Capitol, Chant du Monde, Ducretet-Thomsen, Liberty, Mercury, M.G.M., Odeon, Parlophone, Pathé, Philips, Stateside, Top Rank, Vogue.

ETS. EMILE S. KHOURY—P.O. Box 3135—BEIRUT
(Bab Edriss—Beirut)
Phone: 29 03 03, 22 60 31
Cables: SUCCES BEIRUT
Pres.: Mr. Emile S. Khoury
Labels (domestic): Duniaphon
Labels (others): Archiv-Produktion, Deutsche Grammophon, Polydor

LES FILS DE GEORGES HADDAD & CO.—P.O. Box 4680—BEIRUT
(Rue Gouraud—Beirut)
Phone: 22 11 96, 24 42 04
Cable: CINEMPIRE BEIRUT

Co-partners: Mr. Michel G. Haddad
Labels (others): Atlantic, Bel Air, Cameo/Parkway, Erato, Festival, Jolly, Kapp, Music, Palette, Primary, Riff, 20th Century Fox, United Artists.

THE METROPHON RECORD CO. (Mitri Murr & Fils)
—P.O. Box 1211—BEIRUT
(Rue Weigand—Beirut)
Phone: 22 38 08
Cable: MITRI MURR BEIRUT
Pres.: Mr. Mitri Murr
Labels (domestic): Metrophon
Labels (others): Argo, Brunswick, Coral, Decca, L'Oiseau-Lyre, London, RCA Camden, RCA Victor, Telefunken.

RIMAPHONE RECORDS CO.—P.O. Box 4902—BEIRUT
(Rue Mere Jilas—Center Building—Beirut)
Phone: 24 35 69, 29 06 40
Cable: RIMAPHON BEIRUT
Pres.: Mr. Mohamed Salman
Labels (domestic): Rimaphon

PRESSING PLANTS

SOCIETE LIBANAISE DU DISQUE (SAL)—P.O. Box 4680—BEIRUT
(Arris & Kanafani—Empire Building—Beirut)
Phone: 22 11 96, 24 42 04
Cable: CINEMPIRE BEIRUT
Pres.: Mr. Mario G. Haddad

LIBERIA

RECORD MFERS

C. F. WILHELM JANTZEN (LIBERIA) LTD.—P.O. Box 300—MONROVIA
IBushroad Island—U.N. Drive—Vailtown—Monrovia

Phone: 449
Cable: JANTHOR MONROVIA
Mgr.: Mr. Joachim Heins
Labels (others): Archiv-Produktion, Columbia, Coral, Deutsche Grammophon, Dot, Hellador, M.G.M., Polydor, United Artists.

ELECTRONIC—P.O. Box 207—MONROVIA
(74 Broad Street—Monrovia)
Phone: 679
Cable: WEHBE MONROVIA
Owner: Mr. George Wehbe
Labels (domestic): Palmatone
Labels (others): Barclay, Brunswick, Decca, London, RCA Camden, RCA Victor, Vogue.

LIBYA

RECORD MFERS

V. TINE CASA MUSICALE—Sciara Istiklal 95-97—TRIPOLI
Phone: 34.375
Cable: TINE PIANOFORT TRIPOLI
Represents the Decca (England) group of records:

MALAGASY (Madagascar)

COLLECTING SOCIETIES

F.I.M.M.E.M.A.—FIKAMBANAN' NY MPANORATRA SY MPAMORONKIRA ARY EDITORA MALAGASY—Boite Postale 1288 Anakakely—TANANARIVE
128, Arabes'ny Fahaleavantena—Tananarive)
Phone: 09 91
Cable: FIMMEMA TANANARIVE
Pres.: Mr. Rasoanaivo

RECORD MFERS

DE COMARMOND & CIE., S.A.R.L.—Boite Postale 1071—TANANARIVE
(119, Avenue de la Réunion—Tananarive)
Phone: 09-49
Cable: COMARMOND TANANARIVE
Labels (domestic): Discomad, Rex
Labels (others): Festival, Stella

MALAYSIA

RECORD MFERS

BORNEO CO., LTD.—P.O. Box 898—SINGAPORE 1
(Crosby House—71 Robinson Road—Singapore 1)
Phone: 76181
Cable: BORNEO SINGAPORE
Mgr.: Mr. W. K. Young
Labels (others): Angel, Baidaphon, Cairphon, Capitol, Columbia, Encore, His Master's Voice, M.G.M., Odeon, Parlophone, Sautelphon, Stateside, Verve, and others.

E. S. ISAAC & CO., LTD.—P.O. Box 719—SINGAPORE 1 (168-A, Cecil Street—Singapore 1)
Phone: 78466
Cable: ISAACNCO SINGAPORE
Gov. Dir.: Mr. M. E. Isaac
Labels (others): Reprise, Telefunken, Time, Vox, Warner Bros.

PARAMOUNT & CO.—6, Tiong Bahru Road—SINGAPORE 3
Phone: 75786
Cable: PARAWHOLE SINGAPORE
Pres.: Mr. Ow Joo Hoe
Labels (others): Dot, Imperial, Kapp

WILLIAM JACKS & CO. (MALAYA) LTD.—P.O. Box 2150—SINGAPORE 9
(160, Clémenceau Avenue—Clémenceau House—Singapore 9)
Phone: 26470, 26511
Cable: EXPANDED SINGAPORE
Pres.: Mr. H. F. Clements
Labels (domestic): Fontana, Philips
Labels (others): Audio Fidelity, Caedmon, Jazzland Mercury, Riverside, Smash.

MALTA

RECORD MFERS

ANTHONY D'AMATO—98/99 St. John's Street—VALLETTA
Phone: 24348
Cable: GRAMOPHONES MALTA
Pres.: Mr. W. M. D'Amato
Labels (domestic): Damato Disc
Labels (others): Ember, Gala, Oriole, Saga, Vox and the EMI group of records.

P. CARABOTT—17 Merchants Street—VALLETTA
Phone: 26205
Cable: TUNEFUL MALTA
Pres.: Mr. L. Carabott Sr.
Labels (others): Archiv-Produktion, Brunswick, CBS Columbia, Coral, Decca, Deutsche Grammophon, Fontana, London, Mercury, Philips, Polydor, Vogue

MONACO

MUSIC PUBLISHER

EDITIONS DE L'OISEAU-LYRE—Boite Postale 15—MONACO-VILLE
(Les Remparts—Monaco-Ville)
Pres.: Dr. J. B. Hanson

MONGOLIAN PEOPLE'S REPUBLIC

EXPORT & IMPORT

MONGOLIAN STATE BOOK TRADE—Lenin Street 4—ULAN-BATOR
Phone: 22312
Cable: MONGOLIAN STATE BOOK ULANBATOR
Pres.: Mr. Nanzad
Only organization to be contacted in questions of export or import of ready-made culture goods (records and sheet music editions).

MOROCCO

RECORD MFERS

ATLAS DISTRIBUTIONS—31 Rue de Charmes—CASABLANCA
Phone: 676-51
Cable: TELEOFI CASABLANCA
Pres.: Mr. H. de Boysson
Labels (others): BBC, Decca, London, Omnivox, RCA Victor, Twist

BOUDROIPHONE—102-104 Route de Medouna—CASABLANCA
Phone: 627-04
Cable: BOUDROIPHONE CASABLANCA
Pres.: Mr. Ahmed Boudroi
Labels (domestic): Boudroiphone

(Cont'd on page 116)

JAPAN—RECORD COMPANIES

NIPPON COLUMBIA CO., LTD.
Mr. Tokichi Seya
125 Minato-machi
Kawasaki City

VICTOR COMPANY OF JAPAN LTD.
Mr. Hitoshi Momose
1 Honmachi 4-chome
Nihonbashi, Chuo-ku, Tokyo

KING RECORD CO., LTD.
Mr. Kazumitsu Machijiri
1 Otowa 2-chome
Bunkyo-ku, Tokyo

TEICHIKU RECORDS CO., LTD.
Mr. Toyoji Nanko
148 Kainazuka-cho
Nara City

NIPPON GRAMMPHONE CO., LTD.
Mr. Shinken Izawa
57 Aoyama Kitamachi 6-chome
Akasaka Minato-ku, Tokyo

TOSHIBA MUSICAL INDUSTRY LTD.
Mr. Genji Kuno
30 Tameike
Akasaka Minato-ku, Tokyo

SHINSEKAI RECORD CO., LTD.
Mr. Kei Hoashi
3 Uchisaiwaicho 3-chome
Chiyoda-ku, Tokyo

NIPPON CROWN CO., LTD.
Mr. Kazuhisa Arita
1 Tamachi 7-chome
Akasaka Minato-ku, Tokyo

Japan's Leading Music Publisher

ONGAKU-NO-TOMO SHA

and its affiliates

SUISEI SHA

TOA MUSIC CO.

From Classics to Modern and Active

Throughout the World

6-30, Kagurazaka, Shinjuku-ku, Tokyo, Japan

Tel: 268-6151 / Cable: TOAMUSICCO

WE REPRESENT



IN JAPAN

**NIPPON COLUMBIA CO, LTD.
JAPAN'S LEADING NAME IN RECORDS.
Since 1910**

World wide Hits!

Tokyo Blues

Soshu Yakyoku



LEN-ON

THE
GREATEST and OLDEST
MUSIC PUBLISHERS
IN JAPAN

No. 25 Higashigoken-cho, Shinjuku-ku, TOKYO
Affiliated: OVERSEAS MUSIC PUBLISHERS Co., Ltd.



Japan's

SHINKO

Most Active & Willing Publisher

Most Active & Willing Publisher
Music Publishing
Musical Books Publication
Instrument Deals
Monthly Popular Music Magazine
"THE MUSIC LIFE"

Address: 32 Ryogoku Nihonbashi
Chuo-ku, Tokyo, Japan.
Cable: Shinkomusic Tokyo
Telephone: (851) 2281, 2282, 2283
0969, (253) 0661, 0662
(255) 1894 (253) 4011

WORLD WIDE MUSIC TRADE DIRECTORY

(Cont'd from page 114)

DISCO MAGHREB—21, rue Soldat Roch—CASA-BLANCA
Phone: 414-50
Cable: DISCOREB CASABLANCA
Pres.: Mr. Abdelhay Laraki
Labels (domestic): Baidophon, Voix du Maghreb
Labels (others): Bousisphon, Sous-Phon

ORIKAPHONE S.A.R.L.—Boite Postale 3105 Roches Naires—CASABLANCA
(10, rue de la Victoire, Roches Naires—Casablanca)
Phone: 447-16
Cable: ORIKAPHONE CASABLANCA
Pres.: Mr. Ahmed El Hih
Labels (domestic): Orikaphone

ROYALE SODIFILM & LA VOIX DE L'AFRIQUE—80, avenue Lalla Yacout—CASABLANCA
Phone: 221-06, 706-97
Cable: SODIFILM CASABLANCA
Pres.: Mr. Abbas Benjelloun
Labels (domestic): Baidophon Maroc, Voix de l'Afrique

SOCIETE MAROCAINE PHILIPS—304, Boulevard Mohammed V—CASABLANCA
Phone: 439-92/96
Cable: PHILIPS CASABLANCA
Pres.: Mr. Ali Bargach
Labels (domestic): Philips

NEW ZEALAND

MUSIC PUBLISHERS

BELCAS MUSIC LTD.—P.O. Box 296—WELLINGTON
(162-172 Wakefield Street—Wellington)
Phone: 54-890
Cable: GRAMOPHONE WELLINGTON
Mgr.: Mr. F. W. Smith

CHARLES BEGG & CO., LTD.—P.O. Box 889—DUNEDIN (143 Princess Street—Dunedin)
Phone: 79-350
Cable: MANUKA DUNEDIN
Gen. Mgr.: Mr. T. R. Gobby

J. ALBERT & SON PTY., LTD.—2-4 Willis Street—WELLINGTON
Phone: 41-926
Cable: BOOMERANG WELLINGTON
Mgr.: Mr. G. P. O'Sullivan
Head office: 139 King Street, Sydney, NSW, Australia

MUSICAL IMPORT CO., LTD.—P.O. Box 2848—WELLINGTON (19-21 Manners Street—Wellington)
Phone: 40-123, 40-124
Cable: MUSICO WELLINGTON
Mgr.: Mr. J. K. Begg

SANDY MUSIC CO., PTY., LTD.—P.O. Box 1431—WELLINGTON (31 Harris Street—Wellington)
Phone: 43-888
Cable: VIKING WELLINGTON
Man. Dir.: Mr. Murdoch Riley

SEVEN SEAS PUBLISHING CO., PTY., LTD.—P.O. Box 1431—WELLINGTON (31 Harris Street—Wellington)
Phone: 43-888
Cable: VIKING WELLINGTON
Man. Dir.: Mr. Murdoch Riley

SOUTHERN MUSIC PUBLISHING CO. (N.Z.) LTD.—P.O. Box 656—AUCKLAND C.1. (201 Pacific Building—Wellesley Street—Auckland)
Phone: 23-851
Cable: SOUTHMUSIC AUCKLAND
Mgr.: Mr. Warwick Ransom

RECORD MFERS

ALLIED INTERNATIONAL RECORDS LTD.—P.O. Box 3043—AUCKLAND
(N.I.M.U. Building—O'Connell Street—Auckland)
Phone: 21-949
Cable: GROOVE AUCKLAND
Labels (domestic): Allied International
Labels (others): Embassy, Oriole, Stereodiddies, United Artists, Verve.

HIS MASTER'S VOICE (NEW ZEALAND) LTD.—P.O. Box 296—WELLINGTON (162-172 Wakefield Street—Wellington)
Phone: 54-890
Cable: GRAMOPHONE WELLINGTON
Pres.: Mr. A. J. Wyness
Labels (domestic): Columbia, His Master's Voice, Parlophone
Labels (others): Capitol, Decca, Liberty, London, M.G.M., Warner Bros.

PEAK RECORDS LTD.—P.O. Box 1757—CHRISTCHURCH (176 Chester Street—Christchurch)
Phone: 88-832
Cable: HITDISC CHRISTCHURCH
Pres.: Mr. Jack Urwin
Labels (domestic): Peak
Labels (others): Cadence, Cimarron, C.I.R.C.A., Delta, Duke, Ember, Jabar, Kash, King, Melodisc, Oriole, Prima Magnagroove, Saga, Sue, Tiffo

PHILIPS RECORDS (N.Z.) LTD.—P.O. Box 3517—WELLINGTON (181-195 Wakefield Street—Wellington)
Phone: 56-115
Cable: ARGENTA WELLINGTON
Gen. Mgr.: Mr. J. G. Broughton
Labels (domestic): Philips
Labels (others): Caedmon, CBS, Coronet, Fontana, Kapp, Mercury, Polydor, Riverside, Sceptre, Wand.

PYE LTD.—P.O. Box 2839—AUCKLAND (O'Connell Street—Auckland)
Phone: 21-949
Cable: PYRAD AUCKLAND
Labels (domestic): Pye
Labels (others): Colpix, Golden Groove.

RADIO CORPORATION OF NEW ZEALAND LTD.—P.O. Box 3044—AUCKLAND (O'Connell Street—Auckland)
Phone: 21-949
Cable: MARKSLIM AUCKLAND
Labels (domestic): Tanza
Labels (others): RCA Camden, RCA Victor, RCA Victor

RECORD DISTRIBUTING CO. OF NEW ZEALAND—P.O. Box 86—LEVIN (377 Oxford Street—Levin)
Phone: 5879
Pres.: Mr. W. L. Clark
Labels (domestic): Mark, Minex, Tala
Labels (Others): Alki, Buddy, Duel, Flo-Jo, Pharaoh, Sarg.

RECORD MANUFACTURERS & DISTRIBUTORS LTD.—P.O. Box 3534—AUCKLAND (185 Lorne Street—Auckland)
Phone: 23-094
Cable: ONSTAGE AUCKLAND
Pres.: Mr. Harry M. Miller
Labels (domestic): La Gloria
Labels (others): Audio Fidelity, Ballet in Education, Cameo/Parkway, Reprise, Roulette, Seeco.

SACRED RECORD (N.Z.) LTD.—P.O. Box 275—LEVIN (564 Oxford Street—Levin)
Phone: 4005
Cable: SACORDS LEVIN
Pres.: Mr. Peter R. Harris
Labels (domestic): Sacred
Labels (others): Word

VIKING RECORD CO., LTD.—P.O. Box 1431—WELLINGTON (31 Harris Street—Wellington)
Phone: 43-888
Cable: VIKING WELLINGTON
Man. Dir.: Mr. Murdoch Riley
Labels (domestic): Pacific, Viking
Labels (others): Argo, Ava, Briar, Canadian-American, Cannon, Chancellor, Chateau, Chess, Congress, Golden, Meazzi, P.P.X., Quality, Road, Schofield Productions, Sonet, Tahiti, Tartan, Vego, Waverly.

G. A. WOOLLER & CO., LTD.—P.O. Box 2167—AUCKLAND (N.I.M.U. Building—O'Connell Street—Auckland)
Phone: 21-949
Cable: FIVESTAR AUCKLAND
Labels (domestic): Stebbing, Zodiac
Labels (others): AmPar, Atlantic, Brunswick, Command, Coral, Decca (USA), Festival, Grand Award, Impulse, 20th Century Fox, Vox, Westminster.

NICARAGUA

RECORD MFERS

AGUERRI & HURTADO CIA., LTDA.—Apartado 653 MANAGUA D.N. (13^a Calle Nor-Este No 312—Managua D.N.)
Phone: 4506
Cable: AGUERRI MANAGUANIC
Pres.: Mr. Juan Aguerrí Jr.
Labels (domestic): Carynel, Masaya, Nicaragua
Labels (others): ABC-Paramount, America, Angel, Atlantic, Audiomex, Barclay, Capitol, Chancellor, Cisne, Colonial, Colpix, Coral, Coro, Decca, Del Norte, Dimsa, Eco, Falcon, Hit, Kapp, Kismet, London, Maya, Mercury, Metropolitan, Montilla, Orfeon, Raso, Sonus, Tikal.

DISCOLANDIA—Apartado 24—MANAGUA D.N. (Avenida Central 110—Managua D.N.)
Phone: 3596
Cable: EDFELCO MANAGUANIC
Pres.: Mr. Emundo Tefel Pasos
Labels (domestic): Centauro, Ondina
Importer of all labels.

SOLORZANO VILLA PEREIRA COMERCIAL S.A.—Apartado 481—MANAGUA D.N. (Avenida Roosevelt 202—Managua D.N.)
Phone: 3501 to 3504
Cable: SOVIPE MANAGUANIC
Pres.: Mr. Enrique Pereira A.
Labels (domestic): Darlo, Lamm, Lanusac
Labels (others): Columbia, Compass, Dot, Gamma, Gema, M.G.M., Musart, Peerless, RCA Victor, Roble, Seeco, Tizac, etc.

NIGERIA

RECORD MFERS

BADEJO STORES—P.O. Box 361—LAGOS (5 Olarogun Street—Lagos)
Phone: 20640, 20997
Cable: BASTORES LAGOS
Pres.: Mr. E. Badejo-Okusanya
Labels (domestic): Badejo's Sound Studios
Labels (others): Distributing the records from Philips (Nigeria) Ltd.

DECCA (WEST AFRICA) LTD.—P.O. Box 412—LAGOS (26 Abibu-Okí Street—Lagos)
Phone: 25396
Cable: DECCAWA LAGOS
Pres.: Sir Edward Lewis
Labels (domestic): Decca West Africa
Labels (others): Ace of Clubs, Ace of Hearts, Beltana, Brunswick, Coral, Decca, Felsted, London, L'Oiseau-Lyre, RCA, RCA-Camden, RCA-Victrola, Telefunken, Warner Bros.

PHILIPS (NIGERIA) LTD.—P. M. Bag 1136—APAPA (21 Warehouse Road—Apapa)
Phone: Lagos 56051
Cable: PHILINIG LAGOS
Pres.: Mr. J. Ch. M. Rijnneveld
Labels (domestic) Nigerphone, Philips
Labels (others): CBS, Fontana

PAKISTAN

RECORD MFERS

THE GRAMOPHONE CO. OF PAKISTAN LTD.—P.O. Box 451—KARACHI-13 (C/28, Estate Avenue—Mauripur—Karachi-13)
Phone: 79566, 79149
Cable: JABBERMENT KARACHI
Commercial Director: Mr. Mujib-Ur-Rahman
Labels: Angel, Capitol, Columbia, Decca, His Master's Voice, Liberty, London, Mercury, M.G.M., Parlophone.

(Cont'd on page 118)

KING RECORD CO., LTD.

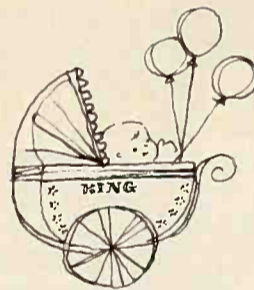
NO. 1, 2-CHOME OTOWA-CHO, BUNKYO-KU, TOKYO, JAPAN
Cable Address: KINGRECORD TOKYO TEL. (941) 3111~6

MICHIYO AZUSA

HISTORY-BREAKING, A MILLION MARKED,
JAPAN'S 1963 GRAND PRIX AWARDED,
ORIGINAL JAPANESE HIT!

こんにちは赤ちゃん

KON-NICHI WA AKACHAN
by
MICHIYO AZUSA



**KING
RECORD**

newly established publisher
SEVEN SEAS MUSIC CO.

Subsidiary of KING RECORD CO.

ADDRESS: No. 1, 2-CHOME, OTOWA-CHO, BUNKYO-KU, TOKYO



IMPORT & EXPORT of MUSIC
all over the world

Any offer or inquiry welcomed

Cable Address: KINGRECORD TOKYO

WORLD WIDE MUSIC TRADE DIRECTORY

(Cont'd from page 116)

PANAMA

RECORD MFRS

GRECHA, S.A.—Apartado 7344—PANAMA (Avenida 7ª Central No 18-81—Panamá) Phone: 2-1868, 2-5388
Cable: GRECHA PANAMA
Pres.: Mr. Julio Ernesto Sosa
Labels (domestic): Grecha
Labels (others): Angel, Ansonia, Canadian-American, Columbia, Dot, Fuentes, Kubaney, Maype, Miami, Montilla, Orfeon, Panart, Parkway, Seeco, Tropical, United Artists, Westminster, and many others.

PANAMA RADIO CORP.—Aparado 406—PANAMA (Plaza 5 de Mayo—Panamá) Phone: 2-0880
Cable: PARADCO PANAMA
Pres.: Mr. Donald Halman
Labels (others): RCA Camden, RCA Victor, among others.

TROPELCO S.A.—Apartado 827—PANAMA (Via España y Avenida Central—Panamá) Phone: 3-1285, 3-6157, 2-2051
Cable: TROPELCO PANAMA
Pres.: Mr. Roy M. Bettis
Labels (domestic): Artelec, Tropolco
Labels (others): ABC-Paramount, Alegre, Capitol, CBS, Gamma, Gema, Grand Award, Kapp, Liberty, London, Mercury, M.G.M., Musart, Peerless, Smash, Sono-Radio, Venevox, Warner Bros.

PARAGUAY

RECORD MFRS

ALBATROS S.A.C.I.—Casilla Correo 551—ASUNCION (Luis Alberto De Herrera 592—Asunción) Phone: 8267
Cable: ALBATROS ASUNCION
Pres.: Mr. Walter Thiede
Labels (others): Archiv-Produktion, Coral, Deutsche Grammophon, M.G.M., Polydor, United Artists, Verve.

PHILIPS DEL PARAGUAY S.A.—Casilla Correo 605—ASUNCION (Gral. Diaz 226—Asunción) Phone: 6919
Cable: PHILIPS ASUNCION
Pres.: Mr. J. F. Alexander
Labels (others): Philips

PERU

RECORD MFRS

EL VIRREY INDUSTRIAS MUSICALES S.A.—Avenida Mexico 238—Bancalillo—LIMA Phone: 44350, 46479

Vable: VIRREY LIMA
Pres.: Mr. Polidoro Garcia
Labels (domestic): Philips, Virrey
Labels (others): Archiv-Produktion, Coral, Decca, Deutsche Grammophon, Disneylandia, Fuentes, Hispavox, Mercury, M.G.M., Peerless, Polydor, Sonus, United Artists, Verve, Vista

FABRICANTES TECNICOS ASOCIADOS, S.A. (FTA)—Apartado 3662—LIMA (Km. 6 Autopista Ancon—Lima) Phone: 47018
Cable: FTA LIMA
Pres.: Mr. Nilo Marchand Oneto
Labels (domestic): FTA
Labels (others): RCA Victor

INDUSTRIAL SONO-RADIO S.A.—1427 República Panamá—LIMA Phone: 31854
Cable: SONORADIO LIMA
Pres.: Mr. Luis A. Aubry
Labels (domestic): Sono-Radio
Labels (others): CBS, Telefunken

INDUSTRIAS ELECTRICAS MUSICALES PERUANAS, S.A.—Apartado 67—LIMA (Avenida San Martin No 1247—Lima) Phone: 77399, 39139
Cable: IEMPSA LIMA
Pres.: Mr. Enrique Pardo Heeren
Labels (domestic): Choluta, Odeon
Labels (others): Capitol, Columbia, His Master's Voice, London, Musart, Odeon Argentina, Parlophone, Seeco.

SICA PERUANA S.A.—(FABRICA DE DISCOS MAGI) —Apartado 3102—LIMA (Oroya 224—Lima) Phone: 36371, 35823
Cable: SICAPERU LIMA
Pres.: Mr. Manuel A. Guerrero
Labels (domestic): Mag
Labels (others): Audio Fidelity, Carisch, Chantecler, Epic, Montilla, Zafiro.

PHILIPPINES

MUSIC PUBLISHERS

PIONEER SONG LYRIC PUBLICATIONS INC.—P.O. Box 1309—MANILA 11627-1631 Soler Street—St. Cruz—Manila) Phone: 3-11-69
Cable: PISOLPI MANILA
Pres.: Mr. Filomeno P. Campañer

SUAREZ MUSIC CO.—28 Prosperidad St.—Tugatag—MALABON—Rizal Phone: Manila 5-82-68
Pres.: Mr. Simplicio U. Suarez

RECORD MFRS

DYNA PRODUCTS, INC.—P.O. Box 3112—MANILA (135 Second Avenue, Cor. D.—Aulina St.—Grace Park—Caloocan City) Phone: Manila 4-64-23, 2-29-74
Cable: DYPRO MANILA
Pres.: Mr. Albert Tan
Labels (domestic): Dyna
Labels (others): ABC-Paramount, Angel, Cadence, Cameo/Parkway, Columbia, Dalton, Hickory, His Master's Voice, Liberty, Odeon, Parlophone, Pathé, Pye, Stateside, Tamla/Motown

FEDERAL MANUFACTURERS—P.O. Box 2539—MANILA (791 Ongpin Street—Manila) Phone: 3-12-48
Cable: FEDERMA MANILA
Pres.: Mr. Pablo Chua Thiam Gi
Labels (domestic): Fama
Labels (others): Canadian-American, Caprice, Challenge, Colpix, Congress, Somerset-Sonador.

FILIPINAS RECORD CORP.—131 Del Monte Avenue—QUEZON CITY Phone: 6-27-60
Pres.: Mr. Manuel P. Villar
Labels (others): RCA Victor

MARECO, INC.—131 Del Monte Avenue—QUEZON CITY Phone: 3-11-83
Cable: VILMARECO MANILA
Pres.: Mr. José P. Villar
Labels (domestic): Mabuhay, Villar
Labels (others): CBS, Command, Dot, Epic, Grand Award, Kapp, Laurie, M.G.M., United Artists, Warner Bros.

MICO INDUSTRIES, INC.—P.O. Box 2364—MANILA (661-667 Sales Street—Manila) Phone: 3-82-48
Cable: MICOINDUST MANILA
Mgr.: Mr. Eusebio Contreras
Labels (domestic): Mico
Labels (others): Capitol, Musart, Parlophone.

SUPER RECORD CO.—252 Escalta Street—Suites 301-303 Escalta Building—MANILA Phone: 3-85-83, 3-73-22
Cable: SUPER MANILA
Pres.: Mr. Sian Yak Cheng
Labels (domestic): Super
Labels (others): Mercury, Smash, Wing

TONVEL, INC.—Room 316 de Leon Bros. Bldg.—Corner Raon & Rizal Avenue—MANILA
Cable: TONVEL MANILA
Pres.: Mr. Tony Velarde
Labels (domestic): Manila, Tonvel
Labels (others): Hit, Ritz, Triola, Variety.

PRESSING PLANTS

MICO INDUSTRIES, INC.—P.O. Box 2364—MANILA (661-667 Sales Street—Manila) Phone: 3-82-48, 3-69-30
Cable: MICOINDUST MANILA
Pres.: Mr. Eusebio Contreras

POLAND

EXPORT & IMPORT

FOREIGN TRADE ENTERPRISE ARS POLONA—Kra-kowskie Przedmiescie 7—WARSAW Phone: 26-48-31
Cable: ARSPOLONA WARSAW
Pres.: Mr. Teodor Brachmanski
Only organization to be contacted in questions of export or import of ready-made cultural goods (records and sheet music editions).

MUSIC PUBLISHER

POLSKIE WYDAWNICTWO MUZYCZNE (PWM)—Al. Krasynskiego 11—KRAKOW Phone: 252-14
Pres.: Mr. Tadeusz Ochlewski

RECORD MFRS

P.P.POLSKIE NAGRANIA—P.O. Box 996—WARSAW (Długa 5—Warsaw) Phone: 31-32-31
Cable: POLNAG WARSAW
Pres.: Mr. Pawel Kruk
Labels (domestic): Muza, Pronit, Veriton

PORTUGAL

COLLECTING SOCIETIES

S.E.C.T.P.—SOCIEDADE DE ESCRITORES E COM-POSITORES TEATRAIS PORTUGUESES, S.C.A.R.L.—Avenida do Duque de Loulé, 111, 1°—LISBON 1 Phone: 49870, 731656, 49429, 46250, 57613
Cable: AUTORES LISBON
Pres.: Dr. José Galhardo
Mechanical Licenses & Performing Rights Society

MUSIC PUBLISHERS

EDICOES MUSICAIS TRIUNFO—309 Praça do Muni-cipio—PORTO Phone: 21445, 33624, 32462
Cable: RATRIL PORTO
Pres.: Mr. José Varzim, Mr. Rogério Leal

VALENTIM DE CARVALHO, LDA—Caixa Postal 2149—LISBON (Rua Nova do Almada, 97—Lisbon) Phone: 367051
Cable: TIM LISBON
Pres.: Mr. Rui Valentim de Carvalho

RECORD MFRS

ARNALDO TRINDADE & CO., LDA—Caixa Postal 139—PORTO (Rua de Santa Catarina, 117—Porto) Phone: 21232, 29513, 29514
Cable: RADILECTRA PORTO
Pres.: Mr. Arnaldo Trindade
Labels (domestic): Orfeu
Labels (others): Durium, Made, Pop, Vogue

CASA FIGUEIREDO—Rua de Santo António, 74—PORTO Phone: 21293
Pres.: Mr. José A. G. De Figueiredo
Labels (domestic): Rapsódia
Labels (others): Amadeo, Cetra, Chant du Monde, Fonit

EMPRESA TÉCNICA DE EQUIPAMENTOS ELÉCTRI-COS, S.A.R.L.—Apartado 2531—LISBON (Rua Rodrigo da Fonseca, 103 r/c Sup.—Lisbon) Phone: 68 60 72
Cable: TELECTRA LISBON
Pres.: Eng.º Adriano Carlos Torres Carneiro Vaz Pinto
Labels (domestic): RCA Camden, RCA Victor
Labels (others): Warner Bros.

PHILIPS PORTUGUESA, S.A.R.L.—Apartado 1088—LISBON

(Rua de Joaquim António de Aguiar, 66—Lisbon) Phone: 68 31 21
Cable: PHILAMP LISBON
Pres.: Mr. Carel Teseling
Labels (domestic): Fontana, Philips, Polydor
Labels (others): Archiv-Produktion, Audio Fidelity, Bambino, Brunswick, Caravel, Contemporary, Coral, Critere, Cynus, Deutsche Grammophon, Edibi, Fontana/Debut, Fontana/Pacific Jazz, Fontana/Scepter, Heliador, Jolly, King Universal, Mercury, Music, Regala, Riverside, Roulette, Sinter, Stella

RADIO TRIUNFO, LDA (Fabrica Portuguesa de Dis-cos)—309 Praça do Municipio—PORTO Phone: 21445, 33624, 32462
Cable: RATRIL PORTO
Pres.: Mr. José Varzim, Mr. Rogério Leal
Labels (domestic): Alvorada, Melodia
Labels (others): Atlantic, Barclay, Bel Air, Belter, Carisch, Cariaca, CBS, C.G.D., Copacabana, Disney-land, Ducretet-Thomson, Erato, Festival, Hickory, Hispavox, President, United Artists, Véga.

VALENTIM DE CARVALHO, LDA—P.O. Box 2149—LISBON (Rua Nova do Almada 97—Lisbon) Phone: 36 70 51
Cable: TIM LISBON

Pres.: Mr. Rui Valentim de Carvalho
Labels (domestic): A Voz do Dono, Columbia, Dec-ca, Parlophone, Pathé
Labels (others): Ace of Clubs, Capitol, Discophiles Français, Dot, His Master's Voice, Liberty, London, London/Globe, M.G.M., L'Oiseau-Lyre, Regal-Zono, Stateside, Verve

PRESSING PLANTS

ARNALDO TRINDADE & CIA., LDA—Caixa Postal 139—PORTO (Rua de Santa Catarina 117—Porto) Phone: 21232, 29513, 29514
Cable: RADILECTRA PORTO
Pres.: Mr. Arnaldo Trindade

CASA FIGUEIREDO—Rua de Santo António 74—PORTO Phone: 21293
Pres.: Mr. José A. G. de Figueiredo

FABRICA PORTUGUESA DE DISCOS DA RADIO TRI-UNFO, LDA—309 Praça do Municipio—PORTO Phone: 21445, 33624, 32462
Cable: RATRIL PORTO
Pres.: Mr. José Varzim, Mr. Rogério Leal

VALENTIM DE CARVALHO, LDA—Caixa Postal 2149—LISBON (Rua Nova do Almada 97—Lisbon) Phone: 36 70 51
Cable: TIM LISBON
Pres.: Mr. Rui Valentim De Carvalho
(Cont'd on page 119)



**JAPAN'S TOP-RANKED
INTERNATIONAL SONG STYLIST**

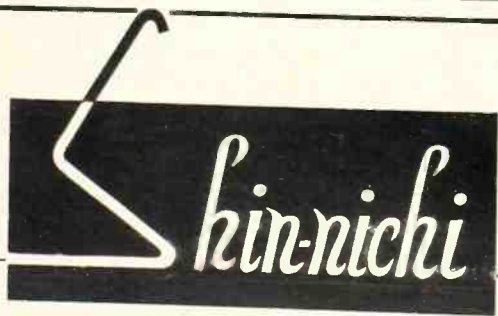
I. GEORGE

First debut in US:
Carnegie Hall, New York, Oct. 10, 1963

Annual summer appearance:
Royal Hawaiian Hotel, Honolulu, Hawaii

International Management:
Fumio Suzuki
Videocast Corporation
757 Third Avenue
New York, N.Y.
Plaza-2-0330

Personal Management:
G. Mizuhara
I. M. Promotions Co., Ltd.
Tokyo, Japan



PROMOTIONS, INC.

TOM NOMURA / President

Foremost Promotor In The Far East

Nikkatsu Apt-230
Shiba/Minato/Tokyo/Japan
Tel: 434-1111
Cable Address: SHINNICHISHOW

WATCH NEXT BIGGEST HIT OVER THE WORLD!

SAYONARA TOKYO

b/w KIMIGA SUKI (I love you)

By

KYU SAKAMOTO

ON CAPITOL IN THE U.S.



TOSHIBA MUSICAL INDUSTRIES LTD.

30 Akasaka-Tameike-Cho, Minato-ku, Tokyo Japan

Tel : 481-1111, Cable-Address : TOSHIBAMUSICAL

Top Japanese Music Publisher in Popular Field!

TOSHIBA MUSIC PUBLISHING CO., LTD.

publishing

“SAYONARA TOKYO” & “KIMIGA SUKI”

following International Hit Song

“SUKIYAKI”

Itoh Bldg., 51-1, Sannen-Cho, Chiyoda-Ku, Tokyo, Japan

Tel : 581-0321 Cable-Address : TOSHIBAPUBLISH

THE BEST REPRESENTATION
IN THE FAR EAST

TAIYO MUSIC, INC.

TATS NAGASHIMA ■ MISA WATANABE

#90 1-CHOME, ONDEN, SHIBUYA-KU, TOKYO, JAPAN

PHONE : 403-0363 CABLE : TAIYOMUSIC

大洋音楽株式会社 東京都渋谷区穂田 1 - 90
セントラル・アパート 335号室

THANKS TO

- | | | | |
|----------------------------|---------------------------|----------------------------|-----------------------------------|
| Allen Brothers | Billy Eckstine | Frankie Laine | Rolly & Arry |
| Louis Armstrong | Los Embajadores | George Lewis | Arturo Romero & His Magic Violins |
| Susan Barrett | Los Espanoles | Julie London | Bobby Rydell |
| Gilbert Becaud | The Fabulous Echoes | Nita Lopez | Eddy Seifert & Cie |
| Vicki Benet | Sam Fletcher | Leo de Lyon | Silvan |
| Pat Boone | The Four Amigos | The Maori Hi-Five | Sylte Sisters |
| The Britttons | The Four Coins | The Mathurins | Los Tres Diamantes |
| Jo Ann Campbell | The Four Freshmen | Los Manos Orchestra | The Trapinos |
| Chubby Checker | The Four Lads | Italo Medini | The Three Merkeys |
| Eri Chiemi | Gertrude Ward Singers | Jack Melick | Trio Los Panchos |
| Joe Chisholm | Golden Gate Quartet | The Mills Brothers | Trio Martelli |
| June Christy | Benny Goodman | Montoya Sisters | Trio Paraguayos |
| The Clark Brothers | Honolulu Police Glee Club | Frank Newall | Trio Tambataja |
| Rosemary Clooney | Ferlin Husky | Orquesta Orfeu Negro | Two Hellos |
| Nat King Cole | Ink Spots | Palmo & Phillip | Two Madisons |
| The Coronados | Joe Jenkins | Patti Page | The Ventures |
| Bob Crosby and the Bobcats | Damita Jo | Luis Alberto Parana | Miyoshi Umeki |
| Sammy Davis Jr. | Carl Jones | Peter, Paul & Mary | Bobby Vee |
| Delta Rhythm Boys | The King's Toys | Perez Prado | West Berlin Opera House Ballet |
| Daniele Dorice | Kingston Trio | Quintetto Filippo Carletti | The Wallace Brothers |
| The Dunhills | Eartha Kitt | Johnny Ray | Margaret Whiting |
| | | Ricky Richesin | Izumi Yukimura |

WE ARE RECOGNIZED AS THE LEADING
PROMOTER IN THE FAR EAST

K.K < KYODO KIKAKU > PRODUCTIONS, INC.

PRESIDENT: TATS NAGASHIMA
C.P.O. BOX 1152 TOKYO JAPAN

WORLD WIDE MUSIC TRADE DIRECTORY

(Cont'd from page 119)

QATAR

RECORD MFRS

AHMAD ALUTHMAN & BROS—P.O. Box 218—DOHA (Al-Josra Square—Doha)
Phone: 3507, 3508
Cable: **ALUTHMAN QATAR**
Pres.: Mr. Ahmad Aluthman
Labels (others): Ace of Clubs, Ace of Hearts, Argo, Beltona, Brunswick, Cairophon, Capitol, Columbia, Command, Coral, Decca, Durium, Fontana, His Master's Voice, London, Mercury, M.G.M., Parlophone, Phillips, Polydor, RCA Victor, Soutelphon, Stateside, Top Rank, United Artists, Verve, Vogue, Warner Bros., etc.

RHODESIA (South)

RECORD MFRS

ELECTRICAL, RADIO & MUSICAL INDUSTRIES LTD.—P.O. Box 1449—BULAWAYO
(Corner London & Bristol Roads—Belmont—Bulawayo)

Phone: 62627, 62670
Cable: **AERIAL BULAWAYO**
Mgr.: Mr. L. L. Mendelsohn
Labels (others): Angel, Capitol, Columbia, Encore, His Master's Voice, Liberty, M.G.M., Parlophone, RCA Victor, Reprise, Stateside, Teal, Warner Bros.

MUSICAL DISTRIBUTORS (PRIVATE) LTD.—P.O. Box 155—BULAWAYO
(6, Eight Avenue—Bulawayo)
Phone: 3759, 62327
Cable: **GALLOTONE BULAWAYO**
Pres.: Mr. Eric Gallo
Labels (domestic): Gallotone, New Sound, USA.
Labels (others): Brunswick, Decca, Deutsche Grammophon, London, Polydor.

RUMANIA

EXPORT & IMPORT

CARTIMEX STATE COMPANY FOR FOREIGN TRADE—P.O. Box 134-135—BUCHAREST (Aristide Briand 14-18—Bucharest)
Phone: 15 49 03
Cable: **CARTIMEX BUCHAREST**
Pres.: Mr. Ionescu Gheorghe
Only organization to be contacted in questions of export or import of ready-made cultural goods (records and sheet music editions).

MUSIC PUBLISHER

EDITURA MUZICALA A UNIUNII COMPOZITORILOR DIN R.P.R.—Str. 13 Decembrie 4-6—Ralonul 16 Februarie—BUCHAREST
Phone: 14 77 10

RECORD MFRS

CASA DE DISCURI ELECTRECORD—Str. Luigi Cazavillan 14-16—BUCHAREST
Phone: 14 96 15
Pres.: Engineer Gheorghiu Nestor
Labels (domestic): Electrecord

SENEGAL

MUSIC PUBLISHERS

LA RADIO AFRICAINE—Boite Postale 2477—DAKAR (15 Avenue Jean Jaures—Dakar)
Phone: 334 90
Cable: **BERNARDOT DAKAR**
Pres.: Mr. C. Bernardot

(Cont'd on page 128)

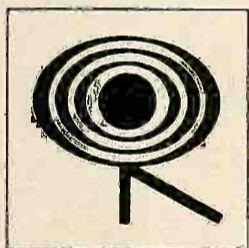
ATTENTION RECORD DISTRIBUTORS!

We can supply a complete range of **SKA singles—LPs**

write—wire—phone

WEST INDIES RECORDS LTD.
13 Bell Rd.,
Industrial Estate,
Kingston 11, Jamaica, W. I.

We represent



in

British, Dutch, French West Indies
and Guianas

As of Sept. 1

The Windward, Leeward Islands

**WEST INDIES
RECORDS
LTD.**

**WEST INDIES
RECORDS (BARBADOS)
LTD.**

13 Bell Rd. Industrial Estate, Kingston 11,
Jamaica, W.I.

DIRECT FROM TRINIDAD

AUTHENTIC SKA RECORDED ON LOCATION

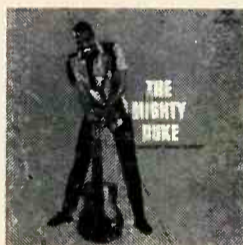
STEREO

RECORDED IN THE WEST INDIES



STEREO LPS - 3028

MONO. LPB - 3028



"THE MIGHTY DUKE"
LPB 3023

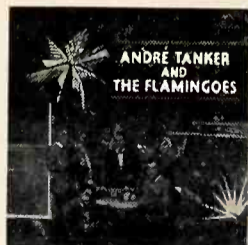


"LORD KITCHNER"
LPB-LPS 3027

THE DUTCHY BROTHERS



"THE DUTCHY BROTHERS"
LPB 3026



"ANDRE' TANKER
AND THE FLAMINGOES"
LPB-LPS 3022

Contact your nearest



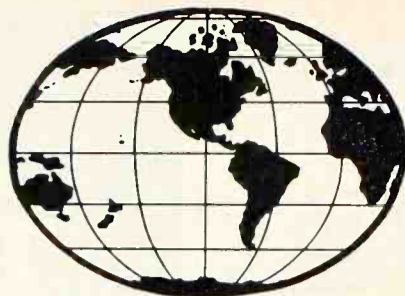
RCA VICTOR DEALER

or

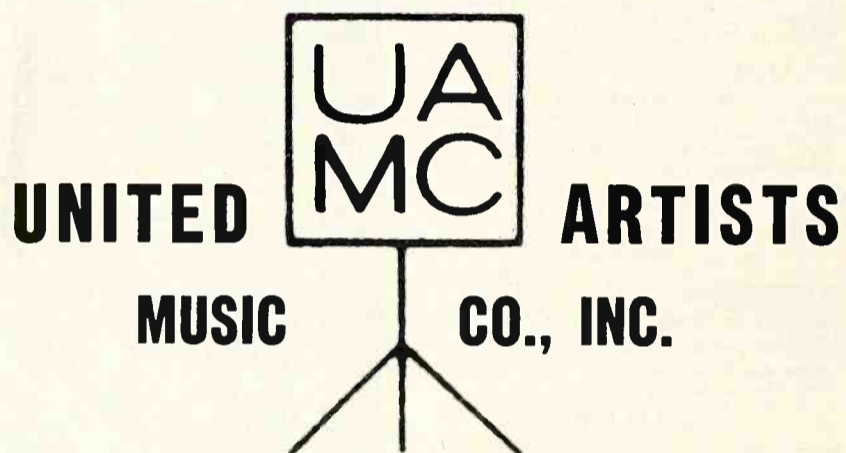
International Recording Co. Ltd.

P. O. Box 517, Port-of-Spain, Trinidad, W.I.

SEE DIRECTORY LISTING UNDER TRINIDAD W.I.



LONDON
PARIS
TOKYO
FRANKFURT
MADRID



COMPLETE REPRESENTATION THROUGH OUR WORLD-WIDE OFFICES

TEL AVIV
AUSTRALIA
STOCKHOLM
HOLLAND
AMSTERDAM



UNITED ARTISTS MUSIC CO., INC.
799 Seventh Avenue, New York, New York 10019

CANADA—The Past 12 Months

JULY 1963—Long time Canadian record exec Harold Smith exits Capitol to go into business on his own.

Ex-Sault St Marie Ontario platter spinner Gary Buck begins to stir up national interest with his first disk outing, "Happy To Be Unhappy."

Considerable trade interest develops on novelty item by Buffalo deejays Dan Neaverth and Joey Reynolds, "Rats In My Room."

Toronto radio rating war moves into high gear as CHUM's syndicated Dick Clark Show runs into stiff competition from CKEY's Dave Mickie stanza.

Some of the first action on British record product noticed as "Do You Want To Know A Secret" by Billy J. Kramer debuts on Capitol.

Dick Clark Caravan Of Stars plays Montreal, introducing good Ottawa based group, The Esquires, subsequently signed by Capitol.

Dennis Corrie, Music Director at Winnipeg's CKY, reports considerable action on Swedish disk import, "Fryksdalsdansen." Disk was later released in both Canada and U.S. through efforts of CKY spinners.

AUGUST 1963—Columbia pricing policy introduced into the Canadian disk market. Dealer gathering to preview new Deutsche Gramophon—MGM product held by Quality as V.I.P.'s, Gene Moretti, Sol Handwerger and Carl Post were guests of honor.

Ottawa deejay Les Lye seriously injured in tragic car accident that took life of his young daughter.

George Balcaen, veteran spinner at Hamilton's CKOC, relocates to Montreal's CJAD.

Bobby Curtola very much in demand for Canadian P.A.'s as latest single, "Three Rows Over," debuts. Two Canadian stations salute talented young Canadian with "days." Anita Bryant and Andy Griffith headline Ottawa's Central Canada Exhibition, do extensive record promotion during Capital City visit.

Change of pace for the Great Dur-

ante as Warner Brothers release his "September Song."

Musimart in Montreal introduces great new single by Ian And Sylvia, "Four Strong Winds," on Vanguard. Goes on to become world wide chart topper, great success for good Canadian duo.

"Talk Back Trembling Lips" by Ernest Ashworth makes move from country side of the picture to become big pop outing for Quality in Canada. Good Canadian outing "Surfin' Sal And Charmin' Willy" appears on Carlton by Gord And Sue.

Columbia hosts luncheon in Toronto in connection with first Canadian C & W Convention, guest speaker is Frank Jones.

SEPT. 1963—CHUM-FM, Toronto debuts with "Fine Arts" broadcast format "Jenny Brown," novelty outing by The Smothers Brothers, begins to happen on country's pop charts.

"Splash Down" good made in Canada sound by Bob and The Messengers released on Reo.

First Folkways single, "Walking Around Town" by Mark and the Tow Timers released by Bill Fisher's Allied firm.

Alex Trebek named host of new CBS network TV'er, "Music Hop."

Capitol introduces a new single from Great Britain entitled, "She Loves You" by a group of relative newcomers called the Beatles.

Columbia types, Johnny Williams, Claude Ranallo and Bert Dunseath, host well attended reception in Ottawa with visiting New Christy Minstrels as guests of honor.

Jimmy Darin arrives at Winnipeg's CKY from U.S. to become P.D. and featured deejay.

Nat Cole appears at Toronto's O'Keefe Center and is presented with silver plaque by Capitol Of Canada for 100,000 Canadian sales on "Ramblin' Rose."

Montreal Ad Man, Ross Smith, debuts very funny comedy set on Capitol entitled "Laugh Of The Party."

Columbia topper Bob Pampe doing some extensive promotion work for C & W Convention and Country Music Week.

OCT. 1963—Well known and well liked RCA Victor exec, Len Headly, feted by label on his retirement after 24 years with firm.

Capitol names new sales representative in Montreal-Ottawa territory, Gilles Lepitre.

Negotiations begin to sign Bobby Curtola as commercial voice for Coca Cola Ltd., in Canada, as Bobby's label, Tartan, debuts second Canadian artist, Lynda Lane.

Al Boliska, long time host of the CHUM-Toronto wake up show, exits station to take over similar segment on rival CKEY. Spinner is finally replaced after extensive "star auditions" promotion on CHUM by American import, Jay Nelson.

NOV. 1963—CKY Winnipeg conducts Hollywood-type premier for A.I. film, "Beach Avalon," including P.A.'s by Frankie Avalon and Annette Funicello, flicks' stars.

American air exposure on border stations creates tremendous demand for Philips release by the Singing Nun, "Dominique," in many Canadian markets. Side eventually develops into one of the year's biggest selling singles for Quality. Sam Gesser exits Allied Distributors in Montreal. Bill Fisher takes over running of Allied operation with company control subsequently being acquired by M Loeb Co., of Ottawa.

Marty Hill's first effort as an A&R producer, "No More Foolish Stories," is released by London featuring fifteen year old Montreal thrush, Vicky Baker. "Forget Him" by Bobby Rydell develops into country wide smash with two Canadian outlets, CKY-Winnipeg, and CHUM-Toronto claiming to have imported hit sound first from England.

More good Canadian record product debuts on Apex with Les Raftsmen's waxing of "Something To Sing About," theme of CTV anniversary telecast.

Jane Morgan debuts on Colpix with initial album and single.

CHUM-Toronto announces winners of its first annual pops poll: Connie Francis, Bobby Curtola and The Beach Boys.

Frank Jones debuts as Columbia artist with release of narration single, "The Picture."

Fifteen year old gal singer from Regina, Loreen Church, debuts on Barry English language version of Petula Clark's French hit, "Je Me Sens Bien" is released on Arc by Jimmy James entitled, "In The Middle Of A Dream," it subsequently does very well in several Canadian centres.

Paul White announces that Capitol is rushing first Beatle album onto market.

DECEMBER 1963—"Big Town Boy" by Shirley Matthews released in Canada on Stan Klees' Tamarac label shows definite hit signs, is released in the U.S. on Atlantic.

Rich Little, talented Ottawa comic, is featured on new Capitol set aimed at Xmas market. "Scrooge And The Stars" features the talented young Canadian in a series of voice characterizations on the Dickens classic.

The trade is first made aware of a forth coming folk-type set by Jilliane Harris to be released on Melbourne.

Pat Hervey's RCA Victor single, "Walkin' In Bonnie's Footsteps," begins to develop into a country-wide hit.

The word "Beatlemania" becomes very much a part of the trade vocabulary as the mop-topped chart busters begin to score a fantastic series of hits for Capitol in Canada.

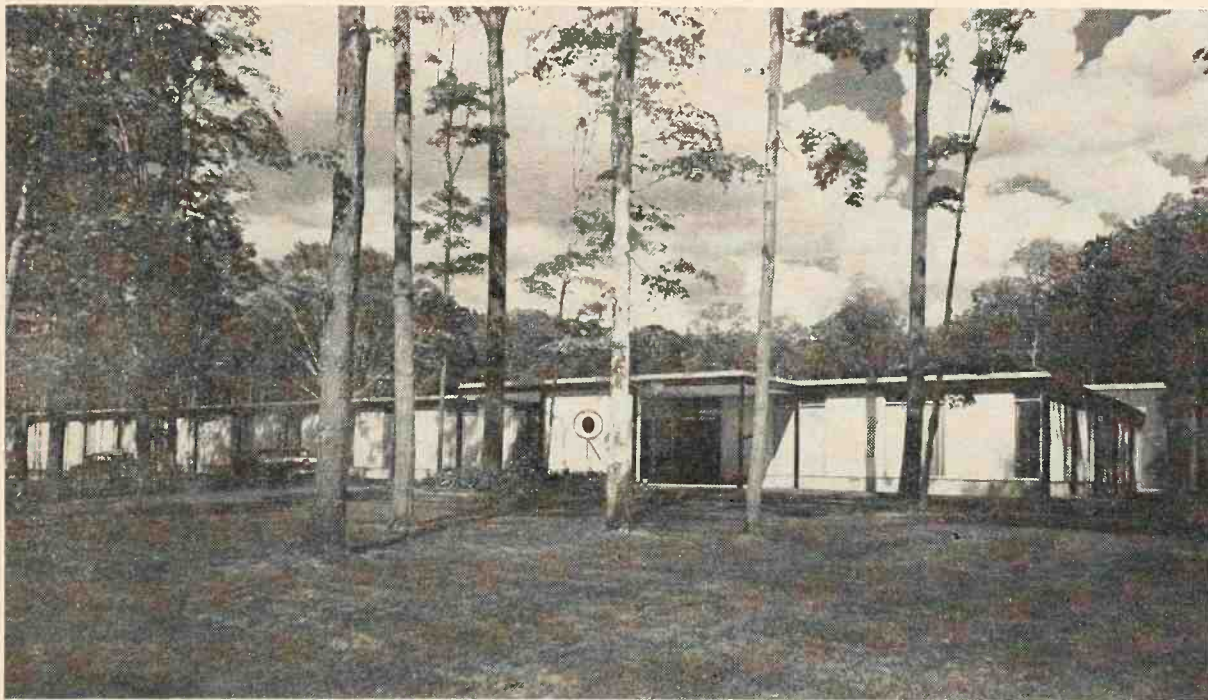
A comedy set on Philips by Wes Harrison, "You Won't Believe Your Ears," shows its first chart potential in air play over CHUM-Toronto. Soon blossoms into a best seller across Canada.

Official announcement is forthcoming from Curtola camp that his record product will be released in the U.S. by Cameo Parkway.

New female member of The Couriers debuts. She is Pamela Firnie of Toronto.

(Continued on page 124)

COLUMBIA RECORDS OF CANADA, LTD.



1121 LESLIE STREET • DON MILLS 5, ONTARIO, CANADA
TELEPHONE HICKORY 7-3311



COLUMBIA RECORDS DISTRIBUTORS OF CANADA, LTD.
1113 Leslie Street
DON MILLS, Ontario

VAN HORNE ELECTRIC SUPPLY CO.
550 Cambie Street
VANCOUVER, British Columbia

COLUMBIA RECORDS DISTRIBUTORS OF CANADA, LTD.
5680 Pare Street
MONTREAL 9, Quebec

MOTOR CAR SUPPLY CO. OF CANADA, LTD.
317 - 6th Avenue S.W.
CALGARY, Alberta

CANADA—The Past 12 Months

(Continued from page 123)

JAN. 1964—George I. Harrison's appointment as general manager of the record division is announced by RCA Victor Co., Ltd., in Canada.

Mike Doyle takes over national promotion for RCA Victor records in Canada.

Deejay Dave Mickie relocates to Hamilton's CHIQ.

Bruce Patenaude moves from Ottawa's CFMO to Montreal's CJAD. He is subsequently named Music Director of the Montreal outlet.

Well known American broadcaster Sam Holman is named program director of CKLG, Vancouver.

Outstanding social gathering in Montreal as Capitol plays host to trade at large in honor of Al Martino appearing in Montreal during January.

Good new single appears under the Sparton banner spotlighting efforts of Toronto's Moe Koffman. Considerable commercial action develops on disk as a two sider, "Coffee House" and "Flootenanny."

"Hootenanny Express" begins to happen on Quality for The Canadian Sweethearts. One time London man in Toronto, Walt Grealis debuts new personal management firm, Walt Grealis' Images, numbering among early pacts, Tamarac star, Shirley Matthews.

Action noted on Capitol's second smash attraction from Britain, The Dave Clark Five, even as Beatlemania continues to grip the entire disk industry in Canada.

FEB. 1964—Musimart makes new appointments at both Montreal H.Q. and Toronto branch. Ginette Murphy takes over promotion at the former and Specer Berg is named sales topper at the latter.

RCA Victor plant managers from all over the world get together in Montreal. Meeting includes visit to RCA Victor plant at Smiths Falls.

Phonodisc announce several appointments in their distributor set up across Canada at the exec level. Phil

Najovits becomes manager of the Montreal branch. Joey Frechette, one time member of the Beaumarks, is appointed A&R chief at the Montreal branch to specialize in French language product. William Booth becomes the firm's Mid West Sales rep out of Winnipeg and Jim Graydon is added to Ontario sales force.

Capitol begins to cash in on novelty aspect of Beatlemania as Donna Lynn's debut for label, "My Boy Friend Got A Beatle Haircut," begins to click. Roy Orbison packs 'em in at Ottawa some 4,000 strong in a one niter. Chubby Checker does extremely well with a two sider released first in Canada, "Hey Bobba Needle" b/w "Tzena Tzena." Based on Canadian success of "Needle," American release follows.

Great two sider by Canadian Diane Leigh, "Let Love Do The Talking" b/w "Little Boy Lost," appears on the Quality label. Sales results warrant American release on Faber. One of the outstanding Canadian disk products of the year.

Columbia's Bob Pampe makes presentation to O'Keefe Center in recognition of the great Canadian theatre's contribution to Canadian theatre of all kinds.

Keith James exits WGH in Norfolk, Va., to assume new Promo Chief role of Edmonton's CHED.

"Hello Dolly" appears on Kapp and early indications of its sales power prove true as it goes on to top Canadian charts from coast to coast.

Hal Ross tours Canada on special British promotion decked out as British gentleman. Several London hits develop from promo stunt.

Canadian talent given real boost by Apex release featuring young Pierre Lalonde.

"Louise" goes on to become outstanding hit in several Canadian centres.

Another great Canadian single begins to happen in a big way as CHUM's deejays turned singers, The

CHUMingbirds, score tremendous chart strides with "The Brotherhood Of Man" on Quality.

Don Carter and Gary Megaffin exit London in Toronto to head up sales force of Polyder Records in Canada.

Country Music package sponsored by CFGM sells out two weeks in advance of show in Toronto.

New Compo plant at Cornwall, most modern in North America, begins operations.

MARCH 1964—Searchers click in Canada on Pye with "Needles And Pins," begin long chart ride that continues through second release, "Sugar And Spice."

Phonodisc introduces new French language line, Frontenac Records.

Bill Brady leaves CKEY Toronto to return to London and CFPL.

Doug Byrne joins Montreal sales force of Allied Records.

CKGM, Montreal collects over 70,000 signatures to bring Beatles to Montreal.

The French Song by Lucille Starr appears in Canada on Almo then through Quality on Barry and heads for the top of all Canadian charts.

"The World I Used To Know" debuts on Dot and begins to develop hit action in Canada, long before its potential is recognized stateside.

CJAD, Montreal sponsors tremendous array of record talent in gigantic live show in aid of Crippled Children Fund.

Loma Records of Ottawa, distributed by Allied debuts first single featuring singing Priests billing themselves as Les Alleluias, with a French language reading of "Alleluia."

"Give Me Your Love," Andy Kim outing on 20th Century Fox continues to sell very well in numerous American and Canadian centres.

Romeos debut their brand new record sound with a new Columbia LP.

APRIL 1964—Cash Box in Canada relocates to Montreal as magazine's Canadian rep moves to CKGM.

Frank Henry named promotion manager of Capitol in Montreal.

Beatles tickets for two shows at Toronto's Maple Leaf Gardens in Fall

sell out in one hour.

Good Canadian record debuts on Quality, "Baby Beatle Walk" by The Al Martin Six, is later released in U.S.

Maritime record act, The Gem Tones, do well in several Canadian markets with their good sound, "Reno."

For the first time in some time, several key Canadian stations are topping their charts with artists other than the Beatles, as "Bits And Pieces" makes it in a big way for the Dave Clark Five.

Stan Dorling, vet record man, exits National Promotion spot for Quality, enters business on his own.

MAY 1964—Broadcast veteran, Ed Houston, assumes role of Operations Manager at CHVC, Niagara Falls, Ontario, as station ownership and policy undergo change.

Maury Logan debuts on Quality with good commercial outing, "Just One of Life's Little Tragedies," ranking as one of the best Canadian wax efforts of the year.

Andy Kim is swamped by fans in Maritimes resulting in resurgence of interest in his 20th Century Fox outing, "Give Me Your Love."

Ottawa's third privately owned broadcasting station, CKPM, goes on the air.

JUNE 1964—New Ontario Promotion man, Ed Lawson, is named at Quality.

Nat King Cole plays to sell out audiences for a week in Montreal and three days in London, Ontario.

Fernand Cignac feted by Trans Canada Records on the occasion of his one hundredth release on the label, "Le Train Des Amoureux."

Lucille Starr appears at Toronto night club and receives gold disk from Quality's Lee Farley for outstanding sales record on her "French Song" single smash.

Bobby Curtola debuts as sales voice of Coca Cola Ltd., on firm's radio commercials.

Compo Company score tremendous sales success with Beatles sound track album on United Artists, "A Hard Days Night."



for the **FINEST... FASTEST...**
BEST SALES and PROMOTION
organization in
CANADA it's



QUALITY RECORDS LIMITED
380 BIRCHMOUNT ROAD
TORONTO, ONTARIO

Contact: George L. Keane
Vice President & Managing Director.
Or U.S.A. Representatives—Marshall, Vigoda & Bomser
56 West 45th. New York 19 N.Y. OX. 7 8525

We Deliver What We Promise . . .



**CANADA'S BEST SELLING SINGLES—
THE LAST TWELVE MONTHS**

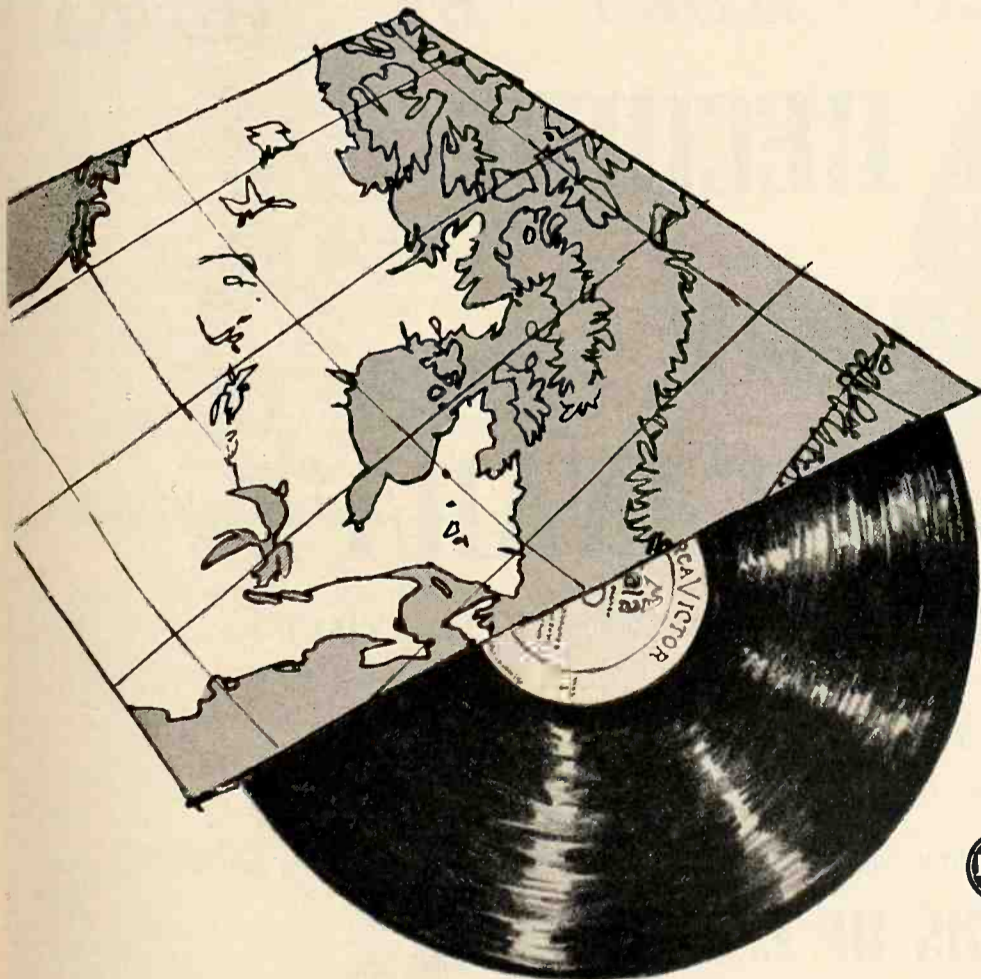
LISTED ALPHABETICALLY BY LABEL

Busted	Ray Charles	ABC Paramount	(Sparton)
Come On	Tommy Roe	ABC Paramount	(Sparton)
Everybody	Tommy Roe	ABC Paramount	(Sparton)
It's All Right	The Impressions	ABC Paramount	(Sparton)
Red Sails In The Sunset	Fats Domino	ABC Paramount	(Sparton)
Sheila	Tommy Roe	ABC Paramount	(Sparton)
You Don't Know Me	Ray Charles	ABC Paramount	(Sparton)
The Lonely Bull	Tiajuana Brass	A & M	
The French Song	Lucille Starr	Alme	
Surfin' Bird	The Trashmen	Apex	
Louise	Pierre Lalonde	Apex	
Une Glace Au Soleil	Consuelin De Pable	Apex-Francais	
C'est Le Temps De Vacances	Pierre Lalonde	Apex-Francais	
Je M'sens Tres Seul	Robert Gogoi	Apex-Francais	
Nous On Est Dans Le Vent	Pierre Lalonde	Apex-Francais	
Deep Purple	Tempo And Stevens	Atco	
Whispering	Tempo And Stevens	Atco	
Milord	Bobby Darin	Atco	
Stardust	Tempo And Stevens	Atco	
Puppy Love	Barbara Lewis	Atlantic	
I'll Take You Home	The Drifters	Atlantic	
Je Suis A Toi	Patricia Carli	Bel Air	
Le Jour De Retour	Dalida	Barclay	
Penetration	The Pyramids	Best	
Forget Him	Bobby Rydell	Cameo	
Ride	Dee Dee Sharp	Cameo	
Don't Hang Up	The Orions	Cameo	
I Want To Hold Your Hand	The Beatles	Capitol	
I Saw You Standing There	The Beach Boys	Capitol	
Fun Fun Fun	The Beatles	Capitol	
Can't Buy Me Love/You Can't Do That	The Beach Boys	Capitol	
I Get Around	Peter And Gordon	Capitol	
A World Without Love	Cliff Richard	Capitol	
Lucky Lips	The Beatles	Capitol	
She Loves You	The Beatles	Capitol	
Love Me Do	The Beatles	Capitol	
Please Please Me	The Beatles	Capitol	
From Me To You	The Beatles	Capitol	
Roll Over Beethoven	The Beatles	Capitol	
Don't Talk To Him	Cliff Richard	Capitol	
Glad All Over	Dave Clark Five	Capitol	
The Hippy Hippy Shake	Swinging Blue Jeans	Capitol	
All My Loving	The Beatles	Capitol	
Twist And Shout	Dave Clark Five	Capitol	
Bits And Pieces	Billy J. Kramer	Capitol	
Little Children	Dave Clark Five	Capitol	
Do You Love Me	Gerry And The Pacemakers	Capitol	
Don't Let The Sun Catch You Crying	The Beatles	Capitol	
Do You Want To Know A Secret	Dave Clark Five	Capitol	
Can't You See That She's Mine	The Ran-Dolls	Chairman	
The Martian Hop	The Murmaids	Chattahoochee	
Popcicles And Icicles	Moira	CIBC	
Le Fruit De Notre Amour	Calude Valade	Click	
Sous Une Pluie D'Etoiles	The Duprees	Coed	
Have You Heard	Brothers Four	Columbia	
Hootenanny Saturday Night	Rip Chords	Columbia	
Hey Little Cobra	Andy Williams	Columbia	
A Fool Never Learns	Steve Lawrence	Columbia	
My Home Town	New Christy Minstrels	Columbia	
Saturday Night	Steve Lawrence	Columbia	
Walking Proud	Johnny Cash	Columbia	
The Matador	Johnny Cash	Columbia	
Ring Of Fire	Dion	Columbia	
Donna The Prima Donna	New Christy Minstrels	Columbia	
Green Green	Eydie Gorme	Columbia	
Blame It On The Bossa Nova	Dion	Columbia	
Ruby Baby	Andy Williams	Columbia	
Can't Get Used To Losing You	Steve Lawrence	Columbia	
Go Away Little Girl			

Love Me With All Your Heart	Ray Charles Singers
Love For Sale	Arthur Lyman Group
Suspicion	Terry Stafford
I Wonder/My Whole World Is	Brenda Lee
Falling Down	Brenda Lee
As Usual	Rick Nelson
For You	The Rivas
California Sun	Aglae
Marie Toi	Jimmy Gilmer
Sugar Shack	The Surfaris
Wipe Out	Bobby Vinton
There I've Said It Again	The Village Stompers
Washington Square	Bobby Vinton
Blue Velvet	Bobby Vinton
Blue On Blue	The Bermudas
Donnie	Ned Miller
From A Jack To A King	Les Baronets
C'est Fou Mais C'est Tout	Johnny Rivers
Memphis	Les Classels
Avant De Me Dire Adieu	Gilles Brown
Ce Soir	The Glencoves
Hootenanny	James Gilreath
Little Band Of Gold	Louis Armstrong
Hello Dolly	Jack Jones
Wives And Lovers	Jack Jones
Call Me Irresponsible	Ruby And The Romantics
Our Day Will Come	The Chiffons
He's So Fine	Jan And Dean
Honolulu Lulu	Bobby Vee
Yesterday And You	Jan And Dean
Drag City	Bobby Vee
Hickory Dick And Doc	Jan And Dean
The Little Old Lady From Pasadena	Dominic
Gisele	Pierre Chantel
Velours Bleu	Gerald Baudart
A San Francisco	Faust Papetti
Non Papa	The Bachelors
Diane	The Rolling Stones
Not Fade Away	Kathy Kirby
Secret Love	The Beavers
Chantilly Lace	The Gem Tones
Reno	Lesley Gore
You Don't Own Me	Lesley Gore
She's A Fool	Lesley Gore
Judy's Turn To Cry	Lesley Gore
It's My Party	Connie Francis
Decidement	Connie Francis
I'm Gonna Be Warm This Winter	Dale And Grace
I'm Leaving It Up To You	Roy Orbison
Mean Woman Blues/Blue Bayou	Roy Orbison
Pretty Paper	Roy Orbison
It's Over	Chubby Checker
Hey Bobba Needle	Chubby Checker
Loddy Lo	Chubby Checker
Let's Limbo Some More	Chubby Checker
Limbo Rock	Chubby Checker
Rag Doll	The Four Seasons
Don't Let The Rain Come Down	The Serendipity Singers
Dawn (Go Way)	The Four Seasons
Dominique	The Singing Nun
Young Lovers	Paul And Paula
Baby I Love You	The Ronettes
Then He Kissed Me	The Crystals
Wait Til My Bobby Gets Home	Darlene Love
I Will Follow Him	Little Peggy March
You're The Devil In Disguise	Elvis Presley
Maria Elena	Los Indios Tabajaras
L'Ecole Est Fini	Joel Denis
Bossa Nova Baby	Elvis Presley
Kissin' Cousins	Elvis Presley
Chapel Of Love	The Dixie Cups
If I Had A Hammer	Trini Lopez
Easier Said Than Done	The Essex
Sous Le Ciel D'Hawaii	Roland Pelletier
Dominique	Mimi Hetu

Command (Sparton)	Decca
Command (Sparton)	Decca
Crusader	Decca
	Delta
	Dinamic
	Dot
	Epic
	Epic
	Epic
	Era
	Faber
	Franco
	Imperial
	Jeunesse
	Joy
	Joy
	Kapp
	Kapp
	Kapp
	Kapp
	Laurie
	Liberty
	Liberty
	Liberty
	Liberty
	London
	London
	London
	London
	London
	London
	London
	Mercury
	Mercury
	Mercury
	Mercury
	MGM
	MGM
	Montel
	Monument
	Monument
	Monument
	Parkway
	Parkway
	Parkway
	Parkway
	Philips
	Philips
	Philips
	Philips
	Philips
	Phillies
	Phillies
	Phillies
	RCA Victor
	RCA Victor
	RCA Victor
	RCA Victor
	RCA Victor
	RCA Victor
	Red Bird
	Reprise
	Roulette
	Rusticana
	Rusticana

(Cont'd on page 127)



NOW!

**The only
Canadian Company
with complete
facilities for:**

Coast to coast distribution
Manufacturing
Advertising & Promotion
Recording

RCA VICTOR
Record Division

Write or Telephone:
1001 Lenoir St., Montreal 933-7551



Also Distributing and Manufacturing
BANFF, CELTIC, CAMPUS, EUROPA,
MELBOURNE & Les DISQUE CAPRICE.

RECOGNIZED AS HAVING THE LARGEST
CATALOGUE OF CANADIAN TALENT IN
THE INDUSTRY.

FOLK

- * Jillianne Harris
- * Omar Blondahl
- * Ed McCurdy
- * Diane Oxner
- * Marg Osburne

POPULAR

- * The Gemtones
- * The Rockatones
- * Armando's Orch.
- * The Breakaways (Australian)

SCOTTISH

- * Winston Fitzgerald
- * Joe MacLean
- * Highland Lassies
- * Jean MacLeod
- * Five MacDonald Fiddlers

COUNTRY & WESTERN

- * Bob King
- * Shirley Field
- * Gerry Hatton
- * Vic Mullen
- * Kevin Shegog (Australian)

DIVISION FRANCAIS

- * Lucien Stephano
- * Nono Deslauriers
- * Real Pascal
- * Marie
- * Les Chanteurs D'acadie

AND MANY OTHERS

If you are looking for a strong and consistent catalogue
GET WITH RODEO RECORDS

RODEO RECORDS LIMITED

4824 COTE DES NEIGES RD. MONTREAL, 26, P.Q.

CANADIAN RECORD COMPANIES

Allied Record Corporation
5963 Monkland Avenue
Montreal 28, Quebec
Mr. Bill Fisher: Briar, Elektra, Folkways,
Pye, Time, Coronet, Celebrity

Arc Sound Ltd.
20 Cranfield Road
Toronto, Ontario
Mr. Phil Anderson: Arc, Somerset, Stereo-Fi-
delity, Golden, Stereoddities, Embassy, Blast

CAL Records
105 Carlton Street
Toronto, Ontario
Mr. Ralph Harding

Capitol Records of Canada Ltd.
635 Queen Street East
Toronto, Ontario
Mr. G. F. Racine: Capitol, Pathe, Angel

Columbia Records Of Canada Ltd.
1121 Leslie Street
Don Mills 5, Ontario
Mr. R. R. Pampe: Columbia, Epic, Harmony
Barclay

London Records Of Canada Ltd.
190 Graveline Road
St. Laurent, Quebec
Mr. F. C. Jamieson: London, Atco, Atlantic,
Dolton, Hi, Jamie Liberty, Celtic, Monument,
Sun, Stax, Coed, Duke, Peacock, Garpax, Mon-
ogram, Era, Carlton, Guyden, Phillies, Rodeo,
Richmond, Telefunken, Rusticana, Click, etc.

Phonodisc Ltd.
355 King Street West
Toronto, Ontario
Mr. Don McKim: Audio Fidelity, Del/Fi,
Donna, Delta, Gordy, Joy, Kapp, King, Mo-
town, Old Town, Original Sound, Tamla

Quality Records Ltd.
380 Birchmount Road
Scarboro, Ontario
Mr. George R. Struth: Barry Chess, Checker,
Dot, Fontana, Hickory, Laurie, Mercury, Phil-
lips, Quality, Reo, Smash, 20th Century Fox,
Verve

RCA Victor Co., Ltd.
1001 Lenoir Street
Montreal, Quebec

Rodeo Records Of Canada Ltd.
4824 Cote Des Neiges Rd.
Montreal, Quebec
Mr. George Taylor:

Sparton Of Canada Ltd.
P. O. Box 2125
London, Ontario
Mr. Harold Pounds: ABC-Paramount, Com-
mand, Grand Award, Hi Fi, Impulse, Starday,
Westminster, Oriole (England) Festival (Aus-
tralia)

Tamarac Records
1435 Yogo Street
Toronto 7, Ontario
Mr. Stan Klees:

Tartan Records
218 Algoma Street, North
Port Arthur, Ontario

Trans Canada Record Inc.
189 Rockland Road
Montreal 16, Quebec
Mr. Jean Paul Rickner: Trans Canada,
Franco, Metro, A.B.C. (French) Vogue, Mode,
Dominion, Pickwick

Chateau Records
1356 Eglinton Ave., West
Toronto, Ontario
Mr. Art Snider:

The Compo Company Ltd.
2377 Remembrance Street
Lachine, Quebec
Apex Division, Mr. Phil Rose: Apex, Cadence,
Everest, Reprise, Warner Bros., Challenge,
Roulette, United Artists, Colpix, Decca Divi-
sion, Mr. Red Roberts: Decca, Coral, Bruns-
wick, Cuedman

Musimart of Canada Ltd.
970 McEachran Ave.
Montreal 8, Quebec
Mr. A. Lipsin

The Best Sounds In Canada Are Produced By



MONTICANA RECORDS & ENTERPRISES Phones: 739-8935
2955 Fendall St., Montreal 26, Que. 737-9200

LET OUR SUCCESS STORY BE YOURS

LONDON RECORDS



SELLS CANADA

AGGRESSIVE, EFFECTIVE, ENTHUSIASTIC, COAST TO COAST
DISTRIBUTION AND PROMOTION!

CONTACT US NOW IF YOU WANT MAXIMUM SALES IN
THE UNIQUE CANADIAN MARKET

PHONE, WIRE, TELEX OR WRITE

LONDON RECORDS OF CANADA LTD.

190 GRAVELINE RD.
ST. LAURENT, P.Q.

PHONE 631-2061

TELEX: 012384

CANADA - Looking Ahead

1963-64 must certainly be looked upon as Britain's year in the world of wax. Can Canada's year now be far off? Many of the leading lights in the record industry in this country are certain that it is very close. Moreover they are backing up their theories in this regard with positive action. Barriers that once seemed insurmountable are being overcome. Costs in many areas of record production are still way out of line with the size of the domestic market. For that reason the majority of Canadian record firms have contended themselves with representing American and foreign labels in the Canadian market. This has placed heavy demands on their production, promotion and merchandising facilities. However, many of them, wisely realizing the outstanding talent potential in Canada, have made it their business to allocate at least a part of their endeavours to the discovery and development of home grown talent. This now increases almost daily, with the direct result that the calibre of Canadian talent on record is definitely on the upswing. Often these efforts are disenchanting for the record company involved, to say the least. But the fact the work continues on an ever enlarging scale points up the fact that Canada is about to arrive in her place in the sun as far as records and recording artists are concerned. Geoffrey Racine, Executive Veep of Capitol Records Of Canada Ltd., indicates that his firm's activities in the field of development of home grown talent and resulting Canadian produced record product have been extremely successful, both from an artistic and a financial point of view. A long list of albums produced by his firm in Canada, by Canadians, albums that held their own at the retail level, backs up Mr. Racine's claim. He goes on to say that it is the intention of Capitol to continue searching for Canadian talent in the company year. George Struth, Production Co-ordinator at Quality Records Ltd., points out that one of the most difficult tasks facing the producer of good Canadian record product is getting exposure for his product. Canadian record product must compete with the high calibre releases originating in quantity in the U.S., and now Britain as well, for an exposure. Many Canadian broadcasters are cooperating to the full extent of their facilities in this regard. However, there are still far too many who hold Canadian produced record product in utter contempt. We do not ask for special favours in the air exposure of Canadian produced records, merely consider the product on its merit alone. Don't play it because it's Canadian, play it because it's good, commercial, potentially-successful record product. Quality records have been successful over the past year in, at least in a small way, reversing the trend of American produced records flooding the Canadian market. Through the fine efforts of such top-notch artists as Diane Leigh, Loreen

Church, The Chummingbirds, Maury Logan and numerous others, Canadian record product is being picked up for American distribution by major American firms. This is beginning to pay off in a new awareness of the potential source of new talent and resulting sales that is just waiting for the American producer with enough foresight to take a long hard look at Canada. Here again the problem of exposure shows up. The American producers have little or no idea what potential does exist in this country. The Compo Company enjoyed tremendous success with the English language disk debut of a long established French singer, Pierre Lalonde. The Apex release of Pierre's "Louise" was a big seller right across Canada. It sold in sufficient quantities that it deserved the American release it finally did get, but not soon enough to cash in on the potential that the side was packed with. Phil Rose, Apex Division topper at Compo, says:

"The Beatles did much to break down the U.S. Vinyl curtain however, I feel the Canadian industry's main contention in relation to its U.S. counterpart is not necessarily that of obtaining U.S. releases of its recording efforts. Were we to obtain an evaluation of our sales efforts, and have those reflected in the U.S. trades, that problem would resolve itself. The proximity of our markets and the similarity of our sales patterns clearly demands the inclusion of Canadian activity in trade reporting. Only when we are no longer looked upon as an overseas 'foreign' market by the U.S. industry, will we be able to reap the full benefits of our creative, promotional and sales abilities, both on American records distributed here and our own Canadian product." The facilities for top notch recording do exist in Canada. As Mike Doyle, National Sales Promotion Manager for RCA Victor, points out, his firm has only recently re-equipped its Montreal and Toronto recording studios as well as the plant at Smiths Falls at a cost in excess of 1,500,000 dollars. Canadian record men, one after another, are confident that their efforts over the years are about to begin paying off in a big way. All we lack at the moment is a similar awareness in record men the world over.

Canadian Pressing Plants

Compo Company
2377 Remembrance Street
Lachine, Quebec and Cornwall, Ont.

Continental
1244 Dufferin Street
Toronto, Ontario

Quality Records Ltd.
380 Birchmount Road
Toronto, Ontario

RCA Victor Co., Ltd.
Hannibal Street
Smith Falls, Ontario

Sparton Records
P.O. Box 2125
London, Ontario

CANADA—Best Sellers (Cont'd from page 125)

Maria Elena
Les Vendexes De L'Amour
Tu N'es Plus La
Ne Sois Pas Si Bete
Il Faut Choisir
My Boy Lollipop
You Don't Have To Be A Baby To Cry
My Boyfriend's Back
I Saw Linda Yesterday
Down At Papa Joe's
Look Homeward Angel
Southtown U.S.A.
If You Wanna Be Happy
Walkin' The Dog
Mockingbird
Wild Weekend
My Guy
You're A Wonderful One
La Montagne Des Amoureux
Je Suis Libre
Le Bonheur
Bambina Bambina
Maman La Plus Belle Du Monde
Talk To Me
Sally Go Round The Roses
Navy Blue
Little Drummer Boy
Walk Like A Man
Big Girls Don't Cry
Adrienne Que Pourra
Pain In My Heart
Je Me Sens Bien
Tous Les Garcons Et Les Filles
Blowin' In The Wind
Hello Muddah Hello Faddah

Bob Robie
Pierette Roy
Bob Robie
Pierette Roy
Andre Sylvain
Millie Small
The Caravelles
The Angels
Dickie Lee
The Dixie Belles
The Monarchs
The Dixie Belles
Jimmy Soul
Rufus Thomas
Inez Foxx
The Rebels
Mary Wells
Marvin Gaye
F. Gignac
Michele-Richard
Rosita Salvador
Tony Massarelli
Jacques Belanger
Sunny & The Sunliners
The Jaynetts
Diane Renay
Simeone Chorale
Four Seasons
Four Seasons
Michel Munier
Otis Redding
Petula Clark
Francoise Hardy
Peter, Paul And Mary
Allan Sherman

Rusticana
Rusticana
Rusticana
Rusticana
Rusticana
Smash (Mercury)
Smash (Mercury)
Smash (Mercury)
Sound Stage 7
Sound Stage 7
Sound Stage 7
S.P.Q.R.
Stax
Sue
Swan
Tamla
Tamla
TC
TC
TC
TC
Teardrop
Tuff
Twentieth Cent. Fox
Twentieth Cent. Fox
Vee Jay
Vee Jay
Venus
Volt
Vogue
Vogue
Warner Bros.
Warner Bros.

CANADA'S
LARGEST
ONE
STOP

ALL LABELS

45 and 33 1/3 RPM
available



MUSIQUE
SERVICE
MUSIC INC.

189 Rockland rd.
Town of Mount Royal
Montreal 16
Phone: 731-3462

Branch:
25 Richelieu, Quebec
Phone: 524-1294

ACROSS
CANADA



MANUFACTURED AND
DISTRIBUTED NATIONALLY BY

CAPITOL RECORDS
OF CANADA, LTD.

635 QUEEN ST. E., TORONTO, ONTARIO

ALSO DISTRIBUTORS OF PARLOPHONE
RECORDS—ODEON RECORDS AND OTHERS
—DUOTONE NEEDLES AND ACCESSORIES—
PLATTER PAK CARRYING CASES—PHONOLA
PHONOGRAPHS.

Premium Record Specialists

TORONTO • MONTREAL • WINNIPEG
SASKATOON • EDMONTON • VANCOUVER



OVER 25 YEARS OF REPRESENTING TOP MAJOR AND
INDEPENDENT U. S. LABELS

HEAD OFFICE
P.O. BOX 2125
LONDON-CANADA

FACTORY BRANCHES
TORONTO
MONTREAL

"COAST-TO-COAST DISTRIBUTION"

SPARTON OF CANADA LTD.

WORLD WIDE MUSIC DIRECTORY

(Cont'd from page 121)

FRENCH
CANADA'S
LARGEST
DISTRIBUTOR
"LA MAISON
DU
PALMARES"



189 Rockland rd.
Town of Mount Royal
Montreal 16
Phone: 731-8571

Branch:
25 Richelieu, Quebec
Phone: 524-1294

RECORD MFERS

CADICI—CONSORTIUM AFRICAINE DU DISQUE ET DU CINEMA—Boite Postale 1481—DAKAR
149, Rue de Grammont—Dakar
Phone: 335.50
Cable: CADICI DAKAR
Director: Mr. Roger Marfaing
Labels (domestic): Vogue-Afrique
Labels (others): Durium, Gene Norman Presents, Jazz Selection, Mode, Pop, Pye, Reprise, Sidney Becket, Swing, Vogue, Warner Bros.

LA RADIO AFRICAINE—Boite Postale 2477—DAKAR
115 Avenue Jean-Jaures—Dakar
Phone: 334.90
Cable: BERNARDOT DAKAR
Pres.: Mr. C. Bernardot
Labels (domestic): N'Dardisc

PRESSING PLANTS

CADICI—CONSORTIUM AFRICAINE DU DISQUES ET DU CINEMA—Boite Postale 1481—DAKAR
149, Rue de Grammont—Dakar
Phone: 335.50
Cable: CADICI DAKAR
Pres.: Mr. Roger Marfaing

SOUTH AFRICA

COLLECTING SOCIETIES

SARRAL—SUID-AFRIKAANSE OPNAMEREGTE VERENIGING BEPERK (South African Recording Rights Association Ltd.)—P.O. Box 4301—JOHANNESBURG
(Silvern House—139 Commissioner Street—Johannesburg)
Phone: 23.8757, 23.8758
Cable: DAER JOHANNESBURG
Pres.: Mr. E. C. Blatt, Mr. A. Delmont
Mechanical Licenses

SAFCA—SOUTH AFRICAN SOCIETY OF COMPOSERS, AUTHORS AND MUSIC PUBLISHERS, LTD.—P.O. Box 9292—JOHANNESBURG
(1209, Cavendish Chambers—Jeppe Street—Johannesburg)
Phone: 23-4025
Cable: ACISUM JOHANNESBURG
Pres.: Mr. Gideon Roos
Performing Rights Society

MUSIC PUBLISHERS

ARDMORE & BEECHWOOD (S.A.) (PTY.) LTD.—P.O. Box 11254—JOHANNESBURG
(32 Steele Street—Steeledale—Johannesburg—Transvaal)
Phone: 869-2661
Cable: ABEEMUSIC JOHANNESBURG
Pres.: Mr. W. F. Fraser

ARWIN MUSIC OF SOUTH AFRICA (PTY.) LTD.—P.O. Box 6216—JOHANNESBURG
(161, President Street—Johannesburg)

Phone: 23.2111
Cable: GALLOTONE JOHANNESBURG
Pres.: Mr. Martin Melcher, Mr. W. F. Lyons, Mr. A. Delmont, Mr. Ralph Trehwela

BANDSTAND (PTY.) LTD.—P.O. Box 10217—JOHANNESBURG
121A Plein Street—Johannesburg
Phone: 23.7169
Cable: BANDSTAND POSTBOX 10217 JOHANNESBURG
Pres.: Mr. Mervyn F. John

BELINDA (JOHANNESBURG) (PTY.) LTD.—304/5 His Majesty's Building—Eloff Street—JOHANNESBURG—Transvaal
Phone: 834-8208
Cable: BELINDSONG JOHANNESBURG
Gen. Mgr.: Mr. Ray Walter

CARSTENS-DE WAAL PUBLICATIONS—P.O. Box 9973—JOHANNESBURG—Transvaal
1605/606 Bradford House—116 President Street—Johannesburg
Phone: 22.8146
Pres.: Mr. Anton De Waal

DEE JAY MUSIC CO.—P.O. Box 7186—JOHANNESBURG—Transvaal
1605/606 Bradford House—116 President Street—Johannesburg
Phone: 22.8146
Pres.: Mr. Louis Combrinck

GOOD MUSIC AFRICA (PTY.) LTD.—P.O. Box 6216—JOHANNESBURG
(161, President Street—Johannesburg)
Phone: 23.2111
Cable: GALLOTONE JOHANNESBURG
Pres.: Mr. Felix Faecq, Mr. A. Delmont, Mr. John Rose

IMPALA MUSIC CO.—P.O. Box 9973—JOHANNESBURG—Transvaal
(Bradford House—116 President Street—Johannesburg)
Phone: 22.8146
Pres.: Mr. Anton De Waal

LAETREC MUSIC LTD.—304/5 His Majesty's Building—Eloff Street—JOHANNESBURG
Phone: 834.8208
Cable: BELINDSONG JOHANNESBURG
Pres.: Mr. A. G. J. McGrath

MELODY MUSIC (PTY.) LTD.—P.O. Box 9299—JOHANNESBURG—Transvaal
(32, Bosman Road—Ophirton—Johannesburg)
Phone: 33.9317
Director: Mr. David G. Fine

MELOTOONGOLWE MUSIEKUITGEWERS
MELOTONE WAVES MUSIC PUBLISHERS—P.O. Box 11070—JOHANNESBURG—Transvaal
(42, Mitchell Street—Berea—Johannesburg)
Phone: 44.9412
Pres.: Mr. Olaf Andresen

MUSIC PUBLISHING CO. OF AFRICA (PTY.) LTD.—P.O. Box 6216—JOHANNESBURG
(161, President Street—Johannesburg)
Phone: 23.2111
Cable: MUSIPUB JOHANNESBURG
Director: Mr. Ralph Trehwela

PLANETARY-NOM AFRICA (PTY.) LTD.—P.O. Box 6216—JOHANNESBURG
(161 President Street—Johannesburg)
Phone: 23.2111
Cable: GALLOTONE JOHANNESBURG
Pres.: Mr. Morris Levy, Mr. Morris Gurlek

PLYMOUTH MUSIC (PTY.) LTD.—304/5 His Majesty's Building—Eloff Street—JOHANNESBURG
Phone: 834.8208
Cable: BELINDSONG JOHANNESBURG
Pres.: Mr. Ray Walter

SOUTHERN MUSIC PUBLISHING CO. (S.A.) (PTY.) LTD.—P.O. Box 10274—JOHANNESBURG—Transvaal
(225, Jeppe Street—Johannesburg)
Phone: 23.6222
Cable: SOUTHMUSIC JOHANNESBURG
Gen. Mgr.: Mr. G. Taylor

SUN-PACIFIC MUSIC—P.O. Box 17004—JOHANNESBURG
(608 Hunstanton-Twist Street—Hillbrow—Johannesburg)
Phone: 724.8278
Cable: REKLAMA JOHANNESBURG
Pres.: Mr. Gilbert Gibson

RECORD MFERS

E.M.I. (SOUTH AFRICA) (PTY.) LTD.—P.O. Box 11254—JOHANNESBURG—Transvaal
(32 Steele Street—Steeledale—Johannesburg)
Phone: 869.2661
Cable: SOUNDBOX JOHANNESBURG
Pres.: Mr. W. J. Richmond
Labels (domestic): Columbia, His Master's Voice, Parlophone
Labels (others): Capitol, Liberty, M.G.M., Odeon, Stateside, Warner Bros.

GALLO (AFRICA) LTD.—P.O. Box 6216—JOHANNESBURG—Transvaal
(161, President Street—Johannesburg)
Phone: 23.2111
Cable: GALLOTONE JOHANNESBURG
Pres.: Mr. Eric Gallo
Labels (domestic): Continental, Gallotone
Labels (others): ABC-Paramount, Archiv-Produktion, Atlantic, Audio Fidelity, Brunswick, Cameo, Coral, Decca, Deutsche Grammophon, Durlum, Heliador, Hickory, Murray Banks, Parkway, Polydor, Somerset, Telefunken, Vox, etc.

GRAMOPHONE RECORD CO., LTD.—P.O. Box 2445—JOHANNESBURG—Transvaal
(cor. Fox and Gold Streets—Johannesburg)
Phone: 23.0546
Cable: AFRICORD JOHANNESBURG
Pres.: Mr. Arnold Golemba
Labels (domestic): Kiddie Sound, Tropik, Unika
Labels (others): Caedmon, CBS, Mercury, Phillips, Riverside

METEOR RECORDS (PTY.) LTD.—P.O. Box 6640—JOHANNESBURG—Transvaal
(187, President Street—Johannesburg)
Phone: 22-6403, 22-8851

Cable: METEORDISC JOHANNESBURG
Pres.: Mr. R. R. Moskowitz
Labels (domestic): Big Beat, Big Eight, Jazz, Kristal, Meteor, Saffier
Labels (others): Ad-Lib, Candid, CGD, Embassy, Hispavox, Lenox, Musidisc, Oriole, Prima-Magna-groove.

SUN-PACIFIC MUSIC—P.O. Box 17004—Hillbrow—JOHANNESBURG
(608 Hunstanton—cor. Twist & Kotze Streets—Hillbrow—Johannesburg)
Phone: 724.8278, 724.8279
Cable: REKLAMA JOHANNESBURG
Pres.: Mr. Gilbert Gibson, Mr. Taffy Kikillus
Labels (domestic): Sun-Pacific, Unika

TEAL RECORD CO., LTD.—P.O. Box 4105—JOHANNESBURG—Transvaal
(124, President Street—Johannesburg)
Phone: 22-0355
Cable: TEALREC JOHANNESBURG
Pres.: Mr. A. G. J. McGrath
Labels (domestic): Drum, Teal
Labels (others): Delyse, Golden, PPX, RCA Camden, RCA Victor, RCA Victorola, Reprise.

TELSTAR RECORDS (PTY.) LTD.—304/5 His Majesty's Building—Eloff Street—JOHANNESBURG
Phone: 834.8208
Cable: BELINDSONG JOHANNESBURG
Pres.: Mr. Ray Walter
Labels (domestic): Ray, Telstar

TROUBADOR RECORDS (PTY.) LTD.—P.O. Box 1225—JOHANNESBURG—Transvaal
(1-5, Browning Street—Waluter—Johannesburg)
Phone: 24-1787, 24-9157, 24-9158
Cable: TROUBADOR JOHANNESBURG
Joint Man. Dir.: Mr. M. Fagla & Mr. I. Katz
Labels (domestic): Church, FM, Gaza, Goli, Hit, Manzini, Troubadour
Various foreign franchises pressed under the Troubadour label.

TRUTONE (PTY.) LTD.—P.O. Box 9299—JOHANNESBURG—Transvaal
(32, Bosman Road—Ophirton—Johannesburg)
Phone: 33-9314
Cable: TRUTONE JOHANNESBURG
Man. Dir.: Mr. D. G. Fine
Labels (domestic): Envee, Juweel, Perel, Pret, Quality, Rave, Renown, Ridge, Winner
Labels (others): Command, Dot, Palette, Roulette, Somerset, United Artists, Verve, Vox, Westminster

PRESSING PLANTS

AUDIO INDUSTRIES (PTY.) LTD.—P.O. Box 6640—JOHANNESBURG
(109, Smit Street—Johannesburg)
Phone: 724-4847
Cable: METEORDISC JOHANNESBURG
Pres.: Mr. P. J. Lombard

SUDAN

RECORD MFERS

ELECTROHOUSE—P.O. Box 823—KHARTOUM
(Parliament Avenue—Syrilan Club Building—Khartoum)
Phone: 77027
Cable: ELEKTROHAUS KHARTOUM
Proprietor: Mr. O. Tanielian
Labels (others): Angel, Archiv-Produktion, Barclay, Bel Air, Brunswick, Capitol, Columbia, Decca, Deutsche Grammophon, Durium, Encore, Fontana, Heliador, His Master's Voice, London, Mellophone, Mercury, M.G.M., Odeon, L'Oiseau-Lyre, Parlophone, Philips, Polydor, RCA Victor, Telefunken, Vogue, Warner Bros.

SWITZERLAND

COLLECTING SOCIETIES

IMPACT, S.A.—P.O. Box 34—Cassarate—LUGANO
(Via delle Scuole 10—Cassarate—Lugano)
Phone: 32093
Cable: IMPACT LUGANO
Directors: Mr. Ron Kass, Mr. Alan Bates

SUISA—SOCIETE SUISSE DES AUTEURS ET EDITIONS
—General Guisan-Quai 38—ZURICH 2/27
Phone: 25 77 00
Cable: SUISA ZURICH
Pres.: Dr. Ulrich Uchtenhagen
Mechanical Licenses and Performing Rights Society

EUROPEAN HEAD OFFICE

INTERDISC, S.A.—P.O. Box 448—LUGANO
Phone: 32093
Cable: INTERDISC LUGANO
Directors: Mr. Alan Bates, Mr. Ron Kass
European representatives for: Battle Records, Jazzland Records, Pacific Jazz, Riverside, Vee Jay Records, World Pacific. Listed labels distributed by Philips/Fontana in most countries.

RCA OVERSEAS S.A.—P.O. Box 127—GENEVA 1
(14, rue Mont Blanc—Geneva)
Phone: 32.51.25
Cable: RADIOINTER GENEVA
Vice-Pres. & Man. Dir.: Peter F. Baumberger

MUSIC PUBLISHERS

EDIFO S.A.—Postfach 377—ZURICH 4/40
(Badenerstrasse 332—Zürich 4/40)
Phone: 54 64 77
Cable: EDIFO ZURICH
Director: Mr. M. A. Rosengarten

EDITION HELBLING—Haus Melodie—VOLKETSWIL—ZURICH
Phone: 86 43 93
Cable: HELBLINGMUSIC ZURICH
Pres.: Mr. Albert Brunner

EDITION CRON LUZERN—Postfach 530—Lucerne 2
(Seidenhofstrasse 14—Lucerne)
Phone: 3.43.25
Pres.: Mr. Paul Cron

EDITIONS DE BELMONT S.A.—Avenue des Alpes 70—MONTREUX
Phone: 62 45 55
Pres.: Mr. Jean-Jacques Finsterwald

EDITIONS SIDEM S.A.—8, rue de Hesse—GENEVA
Phone: 25.59.55
Cable: SIDEM GENEVA
Pres.: Mr. Heinz Liechli

CANADA'S
TOP MANUFACTURING, DISTRIBUTION &
PROMOTION

APEX DIVISION
THE COMPO CO. LTD.

LACHINE, MONTREAL, QUEBEC, ME 7-2561

IMPULSE PRICED L.P. RECORDS
• COMPLETE LINES ON INDIVIDUAL MASTERS
WE ARE SPECIALISTS IN MASS
MERCHANDISING OF RECORDS
FROM COAST TO COAST.

—EARN EXTRA DOLLARS IN CANADA—

ARC SOUND LTD.

20 Cranfield Rd.
TORONTO 16, ONTARIO

CONTACT: PHIL. G. ANDERSON — PHONE 751-1613

the sounds that sell

..... 1963—31 Songs
on Cash Box
Top 100

JOBETTE MUSIC
2648 W. Grand Blvd. Detroit 8, Michigan

..... **Six Month Score for '64**
..... 29 Songs on The Cash Box Top 100

- | | |
|---|---|
| <p>QUICKSAND
Martha & Vandellas—Gordy</p> <p>WHEN THE LOVELIGHT STARTS SHINING THROUGH HIS EYES
Supremes—Motown</p> <p>CAN I GET A WITNESS
Marvin Gaye—Tamla</p> <p>I GOTTA DANCE TO KEEP FROM CRYING
Miracles—Tamla</p> <p>AS LONG AS I KNOW HE'S MINE
Marvelettes—Tamla</p> <p>WHAT'S EASY FOR TWO
Mary Wells—Motown</p> <p>LIVE WIRE
Martha & Vandellas—Gordy</p> <p>LEAVING HERE
Eddie Holland—Motown</p> <p>HE'S A GOOD GUY (YES HE IS)
Marvelettes—Tamla</p> <p>RUN, RUN, RUN
Supremes—Motown</p> <p>THE MAN IN YOU
Miracles—Tamla</p> <p>YOU'RE A WONDERFUL ONE
Marvin Gaye—Tamla</p> <p>CASTLES IN THE SAND
Little Stevie Wonder—Tamla</p> <p>WHERE DID OUR LOVE GO
Supremes—Motown</p> | <p>MY GUY
Mary Wells—Motown</p> <p>IN MY LONELY ROOM
Martha & Vandellas—Gordy</p> <p>CAN YOU DO IT
Contours—Gordy</p> <p>EVERY LITTLE BIT HURTS
Brenda Holloway—Tamla</p> <p>ONCE UPON A TIME
Marvin Gaye & Mary Wells—Motown</p> <p>THE WAY YOU DO THE THINGS YOU DO
Temptations—Gordy</p> <p>WHAT'S THE MATTER WITH YOU BABY
Marvin Gaye & Mary Wells—Motown</p> <p>THE GIRL'S ALRIGHT WITH ME
Temptations—Gordy</p> <p>I'LL BE IN TROUBLE
Temptations—Gordy</p> <p>JUST AIN'T ENOUGH LOVE
Eddie Holland—Motown</p> <p>HEY HARMONICA MAN
Stevie Wonder—Tamla</p> <p>TRY IT BABY
Marvin Gaye—Tamla</p> <p>I LIKE IT LIKE THAT
Miracles—Tamla</p> <p>YOU'RE MY REMEDY
Marvelettes—Tamla</p> |
|---|---|

SWITZERLAND—The Past 12 Months

Switzerland, a nation made up of 60% Swiss-German, 34% Swiss-French and 6% Swiss-Italians and Peto-Romantsch, is a unique and particular record market. The country now has about 5,700,000 inhabitants and in comparison to its population has the highest number of immigrants from other European countries. In fact there are now about 800,000 foreigners (one worker in every three) employed in agriculture, industry, hotels and the construction of new national highways. 600,000 of these workers are Italian—the rest made up of Greek, Spanish or German—and together they form a new and important mass of buyers. This is one explanation for the enormous success of Italian singers in Switzerland and for the fact that Zurich now has an important Italian Song Festival "Zurich Greets San Remo." The 30,000 English speaking people (mostly Americans working for the international organizations in Geneva) living in Switzerland also represent an interesting group of buyers with money to spend. As far as records are concerned according to the majority of Swiss record companies they favor the European hits with American jazz and American singers proving extremely popular. Sales of nationally produced records of local popular music, yodelling, mountain and country bands, fifes and drums from Basle etc. are confined almost entirely to the very considerable tourist trade. Of the 5,500,000 visitors who holidayed in Switzerland in 1963 it is estimated that 700,000 were British and 600,000 American. The greatest demand in local recordings is for L.Ps and E.Ps.

Electromusic, an independent publisher of Swiss folklore music in Basle, reports that sales of local recordings in the last twelve months have been greater than ever before, with a sharp rise in orders from record companies overseas, particularly America. As 1964 is the year of the

Swiss National Exposition which takes place once every twenty five years it is expected that the demand for local recordings by Swiss communities abroad will reach an all time high. All these facts have to be taken into consideration when assessing the Swiss record market. It must be stated that in Switzerland unlike England and America there is no central office which can establish the real state of the record market or set up a weekly or monthly list of best selling records based on concrete figures and returns. This is practically impossible because manufacturers, publishers and dealers are not obliged to communicate any sales figures and are reluctant to give precise information.

However, this year Mr. Hans Oestreicher Jr. of Turicaphon (the only pressing plant in Switzerland) reports that in the last twelve months his company had an output of 3,000,000 records. The number of 12" L.Ps increased by 30 per cent over the previous year. Oestreicher also reports that the Italian million selling hit "Una Lacrima Sul Viso" by Bobby Solo sold over 30,000 copies in Switzerland on the Ricordi label published by Flora Music. From this figure it can be seen that if a record sells 50,000 copies in Switzerland it is a very big hit indeed. A really sensational hit could, of course, notch up approximately 100,000, but this is a very rare occurrence. There is a growing tendency on the part of distributors to make catalogue deals with overseas companies which call for releases on their own labels. This tendency primarily concerns American companies. For example, Finsterwald and Cantacuzene (Vogue) will shortly introduce the Dot label to Switzerland. These recordings were previously sold under the London label. The same distributor has recently concluded similar contracts with Scepter, Wand, Peacock, Red Bird and Rust which are

being added to more than 45 international lines which the company is already representing.

The Swiss National Exposition in Lausanne which can always be relied upon to spark off a series of patriotic movements and events, this year produced something of interest and import to the record industry. The Swiss Musicians Association in conjunction with The Swiss Society of Composers and Publishers (SUISA) and the Swiss Television and Broadcasting Company have issued an "Anthology of Swiss Music" comprising 30 12" L.Ps pressed by Turicaphon and selling on subscription at the price of 70 dollars. This new and magnificent Anthology contains a selection of some 100 works dating from the 9th century to the present day by more than 80 composers from the monks of the Irish Convent of Sankt Gallen to Jean-Jacques Rousseau, Arthur Honegger and many living composers. To accompany the records the Swiss Music Library (New York Office 444, Madison Avenue) have compiled a catalogue of Swiss composers together with a list of Swiss compositions as recorded by the country's best artists and issued on world famous labels including Columbia, H.M.V. Elite, Decca, D.G.G. London, M.G.M. and many others. It is important to note that in this first "Anthology of Swiss Music" only Swiss soloists, conductors, orchestras and choirs were engaged. These include the Orchestra de la Suisse Romande with conductor Ernest Ansermet and the Swiss German Radio Orchestra of Beromunster. There is today a noticeable revival of Swiss musical life which is being encouraged and financially helped by private and public associations. Many new works have been specially created for the Swiss National Exposition and of these particular mention must be made of the "Symphonie of the Machines" by Rolf Liebermann—a strictly way-out work written not for musicians but for machines employing typewriters, telephones, computers, lifts, hooters, fire alarms, bells etc. etc. More and more Switzerland means music but the demand is greatest in the classical and folk lore field.

Pop wise progress is not so good and this is attributed mainly to the very strong increase in the cost of living during the past twelve months. Regular radio shows by d.j's in the various speaking territories play an important part in Swiss record promotion.

Local artistes from the French section to establish popularity during the year include Les Neuf de Choeur, Les Four Shakers and Les Relax, the latter two groups being discovered by Heinz Liechti, Director of Sidem, the publishing house in Geneva which handles the 'Big Three'—Robbins, Feist and Miller, and MPCH. The Swiss German section has also produced some new stars of which perhaps Ariola's Hillbilly singer Peter Hinnen is the most important. On the distaff side another Ariola artiste Swiss-Italian singer Anita Traversi won the Baden-Baden song festival with "Ob in Rio Ob in Bombay." Another popular singer in Switzerland is film-actor Vico Torriani.

From artistes to sales. First and foremost Musikvertrieb A.G. of Zurich headed by Maurice Rosengarten report their biggest sellers of 1963/1964 have been "Oh My Darling Caroline" recorded on Telefunken by Ronny who, only twelve months ago, was a technician in the company's recording studios in Bremen; "Shake Hands" by jazz musician turned vocalist Trafi Deutscher; Bobby Solo's million selling Italian hit "Una Lacrima Sul Viso" on Ricordi; "N'y Pense Plus Tout Est Bien" by Hughes Aufray on Barclay and "Non, Non, Non" by Les Neuf de Coeur on Decca. Besides being the exclusive Swiss representative for Decca London, RCA, Warner Bros, Capitol, Barclay etc. this active company has, during the past year, also acquired the Ariola label. Musikvertrieb is also extensively engaged in the wholesale distribution of radio, television, tape recorders and juke boxes etc. A major event of the Musikvertrieb coin machine year was the large scale Seeburg International Sales Convention hosted by Maurice

Rosengarten in October 1963. Attended by over 200 Seeburg executives, representatives and distributors from all over the world the 'Think Big, Sell Big' theme of the event was backed by a full range display of Seeburg's latest music and vending equipment.

Another major company also situated in Zurich is Philips who had tremendous success during the past year with Soeur Sourire (The Singing Nun) and "Dominique"—a No. 1 smash on both sides of the Atlantic. Another semi-religious recording to notch up healthy sales for Philips was "Ich Will An Deiner Seite Gehen" by Chaplain Flury a catholic priest from Zug. Philips also report an increase in sales in the French sector where their best sellers have included Johnny Halliday, Sheila, The Four Shakers and Claude Francois. In the classical field Philips had a top seller with Bach's "St. Matthews Passion" recorded under the direction of Curt Redel. Lastly Philips also noted an increase in the demand for popular Swiss music and in this respect their many 12" L.Ps "Holiday in Switzerland" proved popular.

Jecklin & Co. of Zurich who also have one of the finest record shops in Switzerland report considerable success with British artistes notably Cliff Richard, The Shadows, The Beatles and Acker Bilk. In the German language the most popular records have been "Liebeskummer Lohnt Sich Nicht" by Swedish singer Siv Malmkvist; "Drina-Marsch" by Jorgen Ingmann and "Jetzt Dreht Die Welt Sich Nur Um" by Gitte and Rex Gildo. From France the best sellers came from Edith Piaf, Richard Anthony and Dick Rivers whilst Italy has been represented by Tony Dallara, Adriano Celentano and the 16 year old winner from the Eurovision Song Contest Gigliola Cinquetti.

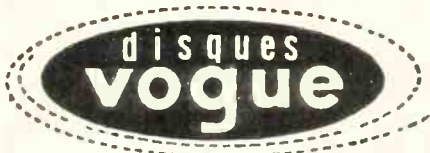
Over to Basle where Hug have acquired two new labels in the past year, Monitor from American and the French label Musidisc which now take their place alongside HMV, Electrola, Star etc. Biggest sales have been achieved by Gilbert Beaud, Marlene Dietrich, Camillo Felgen, Rex Gildo, Conny Froebus and especially popular with the Italian immigrants "Ohei Paesano" by Rita Pavone.

A strong list of best sellers from Siemens (DGG) reveal hits by Freddy, Brenda Lee, Sacha Distel and Peter Alexander. From America both Connie Francis and Gene Pitney had success with Italian recordings Connie with "Il Primo Bacio" and Pitney with "Quando Vedrai La Mia Ragazza." More and more labels are providing Italian records for the Swiss market including Polydor, MGM, United Artists and Fonit.

Finsterwald and Cantacuzene, Vogue S.A. and Editions de Belmont group of companies report a very satisfactory and successful year particularly with the Reprise label which they acquired for Switzerland in 1962. In addition to Frank Sinatra, Sammy Davis Jr. and Count Bassie, Trina Lopez scored a bulls eye with "If I Had A Hammer" and Dionne Warwick with "Walk On By." Cover versions in French, German and Italian of top American songs have proved very popular, and this sometimes results in a new lease of life for the English versions. Finsterwald and Cantacuzene have also enjoyed considerable success with French recordings by British star Petula Clark and by that country's top group, The Searchers. The company has also done very well with Francoise Hardy, Henri Salvador, Daniele Garard and Michel Page.

Phonag AG, situated at Winterthur, just outside Zurich has been a distributing firm since 1959. The major event of this company during the past year has been the taking over of the CBS label in October 1963 which got off to a good start. The Directors, Mr. Bischof and Mr. Kolbe, report excellent sales in the classical field by Isaac Stern, Brailowsky, Francescatti, Robert Casadesus and Bruno Walter. 'Pop' wise they have been very successful with the German productions of CBS Frankfurt by Bernd Spier and Marika Kilius; Mitch Miller has

(Continued on page 132)



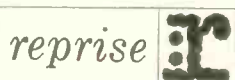
FINSTERWALD & CANTACUZENE

for

FIRST CLASS DISTRIBUTION
in

SWITZERLAND

Representing over 40 International Lines
including:



Own Publishing Company: Editions de Belmont SA.

AVENUE DES ALPES 70. MONTREUX,
SWITZERLAND. Tel: 624555



In Switzerland

The centre of the Record Industry is

MUSIKVERTRIEB AG

Zurich

DISTRIBUTING THE TOP LABELS
IN THE WORLD OF MUSIC

DECCA
TELEFUNKEN
RCA-VICTOR

LONDON
CAPITOL
WARNER BROS.
EURODISC
GALLERIA DEL CORSO

BARCLAY
ARIOLA
BEL-AIR
DUCRETET-THOMSON
L'OISEAU LYRE
ELITE-SPECIAL
FESTIVAL
HED-ARZI

MONUMENT
CAMEO PARKWAY
20TH CENTURY FOX
COLPIX
CADENCE
FUNCKLER
VEGA
RICORDI

BADENERSTRASSE 555
ZURICH (SWITZERLAND)

Telephone: 051/ 54.97.54

Cable: Musikvertrieb Zurich

SWISS RECORD MANUFACTURERS

APCO A.G.
Lavaterstrasse 5, Zurich 2
Distributors of: Everest

APCO A.G.
19, Grand'rue, Fribourg
Distributors of: America, BAM, Discophiles, Lumen, Match-Records, Pacific, Pastorale et Musique, Petits Menestrels, Pleiade, Supraphon, Unidisc, Valois, Vega, Versailles

Disques Office,
188 rue Pierre Aebly, 1700 Fribourg
Ades—Petit Menestrel, Acropole, Angelicum, America (Musidisc), Bam (Boite a musique), Discophiles Francais—Alpha, Lumen Pleiade, Pacific—Orpheus, President, Supradisc, Versailles, Supraphon

Electromusic AB,
Nauenstrasse 71, 400 Basel 2.
Tel (061) 34 92 50
Tell Record, Tempo, Osca, 777, Alpha, Cetra, Excelsius, Juke Box, Sabrina, Copacabana, Olympia, Newton, Omega, Ember-Record, Saef, Atrone, Tivoli

EX LIBRIS VERLAG A.G.
Kanzleistrasse 126, Zurich 4
Labels: Ex Libris, Pan
Distributors of: BBC London (English by Radio) Blue Note, Cotta Musikseminar, Harmonia, Musical Masterpiece Society

Finsterwald & Cantacuzene,
Avenue des Alpes 70, 1820 Montreux
Adventure, Arlequin, Belter, Cam (Durium), Canadian-American Records, Caroselle (Durium), Chancellor, Circus, Cochon d'Inde (Vogue), Contrepoint, Debut, Dixieland Jubilee, Dounia, Durium, Erato, Everest, Fiori Musicali, Gazell, Gene Norman, Golden Guinea (Pye), Jardin des Arts (Erato), Jazz Collector, Jazz Selection, Kangourou (Vogue), King Hazz, Majestic, Mode, Nixa, Orfeon, Pastorale et Musique, Piccadilly, Pingouin (Vogue), Pop, Pye, Reprise, Roulette, Royal, Somerset, Sonet, Sprint, Storyville, Studio SM, Super Majestic Swing, Teddy, Tempo, Tico, Titanus, Tono, Triomphe du Disque-Francais (Vogue), Typic, Uni-Disc, Valois, Vogue

FON-GESELLSCHAFT mbH
Seidenhofstrasse 14, Lucerne
Distributors of: Ecclesia, Harmonia, Mundi, Politeia

**LEADING
SWISS
MUSIC
PUBLISHERS:**

**Editions SIDEM S.A.
MONDIAMUSIC S.à.r.l.**

8, Rue de Hesse
GENEVA

Hug & Co.,
Lindenhofstrasse 16, 4000 Basel.
Tel. (061) 35 10 77
His Master's Voice, Electrola, Angel, Encore, Trianon, Liberty, Jupiter, L'Encyclopaedie Sonore (Hachette), Bartok, Star. (Lingua-phon: Hug & Co. Zurich)

Jecklin & Co.,
Ramistrasse 42, 8024 Zurich 1/24.
Tel (051) 24 39 41
Columbia, Angel, Carisch, Encore, Epic, Gloria, Imperial, Odeon, Parlyphon, Pathe, Regal, Stateside, Atlantic, Atco, Candid, Caramba, Celson, Compagnia Generale des Disco, Choir, Commodore, Contemporary, Derby, Die Prominente Stimme, Directional, Sound, Favorit, Folkways, Goldene 12, Good Time Jazz, International Italia, Jolly, Kabarett aus Wien, Kapp, Lebendiges Wort, Metronome, Minivox, Music, Musica Mundi, Musica Sacra, Patmos, Society for Forgotten Music, Stella, Time, Unikum, Vox, Bella Musica, Jazztone, Mercury, New Jazz, Patmos, Prestige, Supertone, Welt-melodie, Cabaret aus Wien.

LA LIBRAIRIE NOUVELLE
3, Rue Levrier, Geneva
Distributor of: Chant du Monde

Lay John,
Bundesstrasse 13, 6000 Luzern
Blue Bell, Casino, Crown, Fonola, Green Record, Hocky, Karim, Mandolino, Maxim, Melody, Musica et Littera, Orchestrola, Polar, Red Record, Regent, Riviera, Savoy, Sharp, Starlet, Vedette, Work Wide.

Liber & Ligrist,
Oversea Records, 8154 Oberglatt ZH
Clan Celentano, Delta, Embassy, Fidelio, IPM, Italmusica, Jaguar, Maietti, Oversea, Palette, Panorama, Pig, Primary, Ri-Fi, Sir, Togo, Variety, Zephyr

MERCURY RECORD CORPORATION
International Division
5, Quai du Mont-Blanc, Geneva

Musikvertrieb AG,
Badenerstrasse 555, 8000 Zurich.
Tel (051) 54 97 54
Ace of Clubs, Ariola, Argo (Europa), Atlas, Baccarola, Barclay, Baronet, Bel-Air, Camden, Capitol, Carina, Cinevox, Colpix, Club, Crown, Decca, Ducretet-Thomson, Elite Special, Eurodisc, Festival, Galleria del Corso, Hed Arzi, Hispavox, London, Oiseau, Lyre, Polaria, RCA, RCA Camden, RCA-Victrola, RCA-Vik, Ricordi, Seeco, Telefunken, Telestar, Teleton, Triola, Tropical, Tavola, Rotonda, Twist, Vega, Warner Bros., Felsted, Funckler.

Phonag Schallplatten AG,
Stadthausstrasse 69, 8400 Winterthur.
Tel (052) 6 62 31
CBS, Amadeo, Vanguard, Phonag, Phonocolor, Blue Note, SABA.

Philips AG,
Edenstrasse 20, 8000 Zurich 2
Tel. (051) 25 86 10
Audio-Fidelity, Battle, Bluesville, Caedmon, Critere, Fidelity, Fontana, Jazzland, Mercury, Moodsville, Orpheus, Pacific Jazz, Pergola, Philips, Riverside, Swingville, Vee Jay, World Pacific, Melodicon, Olympia

RCA INTERNATIONAL LTD.
14, Rue de Mont-Blanc, Geneva

Siemens EAG,
Lowenstrasse 35, 8000 Zurich 1,
Tel. (051) 25 36 00
Adano, Archiv Produktion, Brunswick, Cadence, Command, Coral, Deutsche Grammophon Gesellschaft, Duniaphon, Fonit, Heliodor, MGM, Italdisc, Polydor, Tip, United Artists-Verve.

SWITZERLAND—MUSIC PUBLISHERS

Alpina Aberbach GmbH
c/o Hans Jecklin
Ramistrasse 42
8000 Zurich 1
Tel: 24 39 41

Edition Annabella
Weidstrasse 11
8610 Uster
Tel: 87 30 72

Editions de Belmont S.A.
Avenue des Alpes 70,
MONTREUX.
Tel: 62 45 55

Willy Bestgen
Postfach 25
7270 Davos 2
Tel: 3 54 38

Edition Coda
Brunnenwiesenstrasse 26
8049 Zurich 10/49
Tel: 56 70 60

Edifo SA
Badenerstrasse 334,
8000 Zurich 4
Tel: 54 64 77

Flora GmbH
Weidstrasse 11
8610 Uster
Tel: 87 30 72

Helbling & Co.
8604 Volketswil/Zurich
Tel: 86 43 93

Interton
Zweierstrasse 35
8000 Zurich 4
Tel: 27 83 85

Turicaphon AG,
8611 Riedikon/Uster, ZH
Tel. (051) 87 43 11
Baidaphon, Asmahan, Elite Special, Ricordi, Triola, Phonocolor

Vogue SA,
Avenue des Alpes, 1820 Montreux
Tel. (021) 62 45 55
Adventure, Arlequin, Belter, Chancellor, Circus, Contrepoint, Debut, Durium, Cam-Curci, Carosello, Erato, Fiori Musicali, Gazell, Gene Norman, Crescendo, Jardin des Arts, Jazz Collector, Jazz Selection, Dixieland Jubelle, Mode, Nixa, Orfeon, Dimsa, Piccadilly, Pop, Pye, Golden Guinea, Reprise, Resonances, Roulette, Royal, Somerset, Sonet, Sprint, Storyville, Studio SM, Swing, Tempo, Titanus, Tico, Tono, Typic, Vogue, Disc AZ, Vogue Kangaroo, Vogue Pingouin, Vogue Cochon d'Inde, Majestic, Super-majestic, King Jazz, Dounia, Pastorale et Musique, Unidisc, Everest, Triomphe du Disque Francis, Colpix, Top Rank, Victory, Valois.

Edition Melodie
Brunnenwiesenstrasse 26
8049 Zurich 10/49
Tel: 56 70 60

Musikus GmbH
Weidstrasse 11
8610 Uster
Tel: 87 30 72

Sidem
8 rue de Husse
1200 Geneve
Tel: 25 59 55

Southern Music AG
Hauptpostfach 617
8000 Zurich
Tel: 42 31 38 (Brunner)

Turicaphon AG
8611 Riedikonbei Uster
Tel: 87 43 11

Walter Wild
Aehrenweg 11
8056 Zurich 56
Tel: 48 45 66

Cadenza Edition
8 rue de Husse
1200 Geneve,
Tel: 25 59 55

Mondia Music
8 rue de Husse
1200 Geneve
Tel: 25 59 55

SUPPLIES AND SERVICES

Pressing Plants
Turicaphon AG.,
Schweizer Schallplattenfabrik,
8611 Riedikon/Uster.
Tel: 87 43 11 Telex: 52645

MUSIC LICENSING ASSOCIATIONS
SUISA (Societe Suisse des Auteurs et Editeurs)
General Guisan Quai 38, 8027 Zurich 17.
Tel: 25 77 00

RECORDING STUDIOS
Tonstudio Hug & Co.
Fusslistrasse 4, 8000 Zurich 1

Alfred Lussi
Disco-Ton Wettsteinalle 21, 400 Basel

Max Lussi
Tonstudio, Leimenstrasse 76, 400 Basel

Studio d'Enregistrement de Disques B.V.M.
32 rue de St.-Jean, 1200 Geneve

W. A. Wettler
Bachtelstrasse 16, 8304 Wallisellen

SWITZERLAND—The Past 12 Months

(Continued from page 130)

also enjoyed good sales in Switzerland. Artistes who have appeared in Switzerland with considerable success include Casadesus, Brailowsky, Francescatti and Percy Faith. Phonag have recently acquired the Saba label of Germany.

Anton and Jane Peterer of Edition Melodie and Edition Coda of Zurich have obtained the distribution rights of the new Pick label which they will launch in September with a catalogue of ten L.P.s including new titles by jazz-guitarist Pierre Cavalli. Coda handled the winning song from the 1964 Baden-Baden Festival "Liebeskummer Lohnt Sich Nicht" by Siv Malmkwist. To cope with the growing demand for background music Coda have recorded 14 South American titles especially for radio and television. Furthermore, Coda controls all music from the Swiss films released by Urania-Film.

The newly formed Flora musikverlag in Uster got off to a good start with "Drei Musketiere" by Conny Froebus on Electrola and "Wenn Ich Ein Junge War" by Italian star Rita Pavone.

Editions Helbling of Zurich were the publishers of Switzerland's entry in the Eurovision Song Contest "I Mieu Pensieri" (My Thoughts).

Over the past four or five years Switzerland's most important distrib-

utors have noticed a steady but marked increase in the sales of classical music and happily report that this is not only confined to the older generation of record buyers. The teenagers, too, are becoming classical minded. A top seller for Musikvertrieb ever since 1961 has been the celebrated international pianist Van Cliburn. Also popular in the classical field are recordings by Wilhelm Backhaus.

Editions Sidem enjoyed a string of hits by top American, English, French, German and Italian stars including Trini Lopez, The Beatles, Charles Aznavour, Gitte and Rex Gildo and Adriano Celentano. Sister company, Mondiamusic is primarily engaged in handling film scores from leading continental films.

To sum up Switzerland is a very music conscious nation with a public taste which ranges from pop and jazz to classics. During the past year Switzerland has welcomed many world famous artistes including The Modern Jazz Quarter, Oscar Peterson, Humphrey Lyttelton, Duke Ellington, Paul Anka, The Thelonious Monk Quartet, The Max Roach Quartet, The Red Army Choir and many top German variety shows, all of whom have been very warmly received.

Yes, Switzerland really is a land of music



IN SWITZERLAND ARE DISTRIBUTED BY

PHONAG VERTRIEBS AG WINTERTHUR STADTHAUSSTRASSE 69
TELEPHONE 6 62 31. CABLE: COLRECORD TELEX 53020

**FIRST IN MUSIC—
FIRST IN RECORDS!**



**EDITION CODA
PICK RECORDS
OF
SWITZERLAND**



The Active Publishing Company With Its Own Record Affiliation
EDITION CODA • POSTFACH 260 • 8049 ZURICH
PICK RECORDS • POSTFACH 198 • 8049 ZURICH



For the best coverage of the
U.S.A. Pop Market...

contact

LONDON
RECORDS

We Handle Products From:

GREAT BRITIAN • ITALY • JAPAN • GERMANY
DENMARK • FRANCE • HOLLAND • BELGIUM
SOUTH AFRICA • SPAIN • AUSTRALIA

Artists Include:

- | | | | | |
|---------------------|----------------------|-----------------------|-------------------|------------------------|
| • The Applejacks | • Gigliola Cinquetti | • Marvin Jenkins | • Jim Moran | • The Rolling Stones |
| • The Bachelors | • Bill Black's Combo | • Murray Kellum | • Los Machucambos | • Ronny |
| • Dave Berry | • Berne Elliot | • Kathy Kirby | • Nashville Teens | • Edmundo Ros |
| • Stanley Black | • The Flares | • Lulu and the Luvers | • Garry Paxton | • Jumpin' Gene Simmons |
| • Camarata | • Billy Fury | • Mantovani | • P. J. Proby | • Jimmy Soul |
| • Ace Cannon | • Will Glahé | • Willie Mitchell | • The Pyramids | • Joe Tex |
| • Frank Chacksfield | • Ted Heath | • The Mojos | • Round Robin | • Caterina Valente |

Trademarks Reg. U. S. Pat. Off.

LONDON *ffrr?*

FULL FREQUENCY RANGE RECORDING

539 West 25 St., N.Y. 1, N.Y. Cable: Fullrange, N.Y.

SCANDINAVIA—The Past 12 Months

JANUARY

It started with the Beatles at the top of the charts in Sweden with "She Loves You," Suzie on Sonet in Denmark with "Johnny Loves Me," Beatles again topped in Finland with "Twist And Shout" and Cliff Richard held the top position in Norway with "Don't Talk To Him." . . . The strike among artists against radio and TV in Sweden continued for a second month. . . . In middle of the month the Beatles also conquered Norway and topped the charts with "She Loves You." . . . At the end of January, government-owned Suomen Television in Finland bought the independent commercial Tesvisio Oy, giving monopoly to the government company. People in record biz in Finland didn't sound too enthusiastic about the affair.

FEBRUARY

When the month started, the Beatles had made it in Scandinavia. They topped the charts in Sweden and Norway with "I Want To Hold Your Hand" and in Denmark with "She Loves You." Finland had its own dance craze called the Jenka, and "Doin' The Jenka" with Jan Rodhe and The Adventurers on Sonet was a top seller. . . . Local Song Festivals took place in Denmark, Finland and Norway, but Sweden had its strike and no Song Festival this year. Winners were "Sangen Om Dig" (The Song Of You) in Denmark, "Laiskotellen" (Being Lazy) in Finland and "Spiral" in Norway. . . . Arne Bendiksen, former co-owner of Egil Monn Iversen A/S in Norway, bought out his partners and changed company name to Arne Bendiksen A/S. . . . AB Svenska Manu-Music entered the Swedish market bringing Norwegian label Manu to Sweden.

MARCH

John Leyton on HMV topped the

Danish charts with "Beautiful Dreamer," Finland had its "Doin' The Jenka" for the second month as top seller, Norway preferred The Swinging Blue Jeans on HMV with "Hippy Hippy Shake" and the Swedes didn't refuse to buy "All My Loving" with the Beatles. . . . British label Pye changed its distributor in Denmark and was taken over by Morks Musikforlag. . . . The strike among artists in Sweden suddenly came to an end March 20th, giving Swedish TV viewers a chance to see and hear the Eurovision Song Contest from Copenhagen's Tivoli the next day, a great victory for Italy and Gigliola Cinquetti singing "Non Ho L'Eta." The well arranged show was Denmark's farewell to international competitions. . . . I.S. Dansk Grammofonpladeforlag in Copenhagen took over the Czechish label Supraphon for Denmark.

APRIL

"Sangen om dig" (The Song Of You), Denmark's Eurovision entry, topped the Danish charts with Bjorn Tidmand on Odeon, "Hippy Hippy Shake" continued for a second month at the top of Norway's charts, as did "All My Loving" on the Swedish listing. . . . Hootenanny is what people are talking about. A number of groups appears but with few exceptions, the hootenanny isn't creating any sensations in Scandinavia. . . . EMI in Sweden awarded a silver disk to The Streaplers from Gothenburg, having sold 50,000 of their "Diggety Doggety" on Odeon. . . . Local lark Wenche Myhre went to top at Norwegian charts with "La meg vaere ung" (Let Me Be Young) on Triola. It was a song from Norway's local song festival in February and observers feel that it should have been that song representing Norway at the Eurovision Song Contest in Copenhagen in March. . . . The Beatles contracted for concerts in Copenhagen in June, and

everybody is happy until the Copenhagen police say no. They say; too many riots, too much chaos. Copenhagen will do better without the British idols. The matter went to Dept. of Justice in Denmark and at the end of April came the message that the Danish government had removed the decision by the police and said okay to the Beatles. . . . Blue Beat is the latest craze here and the first records appear on the market. . . . Sonet in Stockholm signs contract with Marshall Chess, bringing Argo, Checker and Chess to the Swedish market. . . . During RCA Victor's Nashville country & western tour, Jim Reeves and Bobby Bare were awarded Silver Disks in Norway for having sold 25,000 each of "Detroit City" and "Adios Amigos." . . . Sammy Davis Jr. to Stockholm for the UNICEF concert April 25.

MAY

"Non Ho L'Eta" with Gigliola Cinquetti on Triola topping the charts in Denmark, The Beatles and "All My Loving" is a top seller in Finland, "La meg vaere ung" with Wenche Myhre on Triola holds top position in Norway and Beatles are doing it again in Sweden, this time with "Can't Buy Me Love." . . . Philips in Norway introduces their Bergen Beat series of records showing that if Britain can find talents in Liverpool, Norway certainly can do so in Bergen. . . . New in record biz in Norway is Jorg-Fr. Ellertsen A/S presenting labels Troll (pop) and Kritsne Toner (religious). . . . In the middle of the May, Jim Reeves on RCA Victor moves to the top of the charts in Norway and Sweden with "I Love You Because." . . . Cliff Richard and The Shadows touring Scandinavia, while most artists coming here appear in Sweden only, or in Sweden and Denmark. . . . In Sweden a delegation from record manufacturers and music publishers discusses the chances of airing more local songs in radio and TV with SBC-TV. . . . Gunnar Bergström of Sonet, Sweden, back from the U.S. with new labels, this time Red Bird and R.I.C.

JUNE

The Beatles came to Copenhagen, caused the usual riots and noise and continued on a world-wide trip to Amsterdam, Hong Kong, Australia and New Zealand, with regular reports of more riots dropping in. Gothenburg in Sweden declared that all those reports had convinced them that the town had no interest in any concerts by the British idols. . . . Al Hirt on RCA Victor topped the Danish charts with "Java," Jim Reeves on same label continued at the top in Norway with "I Love You Because." Millie on Fontana was top seller in Sweden with "My Boy Lollipop" and Finland had The Beatles and "All My Loving" at the top for a second month. . . . Swedish lark Siw Malmkvist winning the German Song Festival at Baden-Baden. . . . The Beatles to Stockholm at the end of July is the latest news. Stockholm needs events, it is said, but in some circles it is understood that July is the wrong time. Sweden in general is a 'closed country' in July when everybody is away somewhere on vacation. . . . A report from Finland says that the Finnish record buyers are becoming more 'international'—a record usually had to be in Finnish if it had any particular chance to be a top seller.

JULY

Millie on Fontana with "My Boy Lollipop" is top seller in Denmark, "All My Loving" and Beatles for third month on the top in Finland, Jim Reeves on RCA Victor continue at the top in Norway with "I Love You Because" and Alma Cogan on Columbia is the top seller in Sweden with "Tennessee Waltz." . . . Pianist Kew Wickman is getting deeper engaged in music biz by starting publishing house Kewe Music and Wide World Records in Sweden. . . . The summer is reported being very good saleswise in Sweden. . . . Sonet in Scandinavia signs contract with Specialty Records. . . . "Long Tall Sally" with The Beatles to the top of the Danish charts in the middle of the month.

SWEDEN'S LEADING INDEPENDENT CONSTELLATION

covering all fields of music biz

The Record Side Handled By:

Active
Progressive
Independent



representing a.o.

Alice Babs, William Clauson, The Spotnicks and Soul Reps

The Publishing Side Handled By:



Bergslagsvagen 260—BROMMA

Our records are known on all continents . . . Our artists, too.

The Music Publisher With Recording Possibilities And Top Artists Under Contract.

The Artists Side Handled By:

INTERNATIONAL ARTISTS MANAGEMENT
VAUDEVILLE STUDIO

Bradstupsvagen 9—HAGERSTEN

SWEDEN — Record Manufacturers

**BOKFORLAGET LIBRIS—P.O. Box 330—
OREBRO 1**

(Orebro Missionsforenings Forlag—Skolgatan 11—Orebro 1)
Phone: (019) 11 93 60
Cable: orebromissionen orebro
Manager: Mr. Wimar Hansson
Labels (domestic): Jubilate—Religious music

***CUPOL GRAMMOFON & MUSIK AB—
Katerina Bangata 17—STOCKHOLM So**

Phone: 23 30 55
Cable: cupol stockholm
President: Mr. Helge Roundquist
Labels (domestic): Cupol, Nashville
Labels (others): Big Top, Cetra, Embassy, Music Minus One, Muza, Oriole, Palette, Pronit, Qualiton, Realm, Sveriges Radio, Time, Tono, Triola (Finland), Vega, Veriton, Viking

**ERNST WESTERBERGS FORLAGS AB—
P.O. Box—STOCKHOLM 6**

(Norrullsgatan 10—Stockholm Va)
Phone: 24 16 51
Cable: baptist stockholm
President: Mr. Zeth Abrahamsson
Labels (domestic): Cantus
Religious music—The Baptists

**EUROPA-PRODUKTION—Drottninggatan 65
STOCKHOLM C**

Phone: 11 62 40
Cable: europasong stockholm
President: Mr. Ake Gerhard-Larsson
Labels (domestic): Europa

**FRALSNINGSARMENS FORLAGS AB—
P.O. Box 5090—STOCKHOLM 5**

(Ostermalmsgatan 71—Stockholm O)
Phone: 63 17 00
Cable: fralstnings stockholm
Manager: Mr. Harry Floby
Labels (domestic): Festival
Labels (others): Regal
Religious music—The Salvation Army

**FORLAGET FILADELFIA AB—P.O. Box
6082—Stockholm 6**

(Surbrunnsgatan 42—Stockholm Va)
Phone: 34 93 80
Cable: pingstkyrkan stockholm
President: Mr. Sven Lindahl
Labels (domestic): Hemmets Harold
Religious music—The Pentecostal Movement

***GRAMMOFON AB ELECTRA—P.O. Box 150
SOLNA 1**

(Ankdammgatan 5—Solna 1)
Phone: Stockholm 82 04 80
Cable: tefunk solna
President: Mr. Sixten Eriksson
Labels (domestic): RCA Victor
Labels (others): RCA Camden, RCA Victrola

**HELLBERG-PERLITZ PRODUCTION—Lilla
Nygatan 16—STOCKHOLM C**

Phone: 11 42 84
President: Mr. Franklin Perlitz
Labels (domestic): Rasp
Records distributed by Skandinaviska Gram-
mophon AB—Stockholm

**HYLANDERS FORLAG—P.O. Box 35—
SAVSJO**

(Vastra Promenaden 2—Savsjo)
Phone: (0382) 110 05
President: Mr. Lennart Hylander
Labels (domestic): Dominant
Religious music

**IBRA RADIO AB—P.O. Box 821—STOCK-
HOLM 1**

(Sveavagen 34—Stockholm C)
Phone: 24 01 30
President: Mr. Hans Carlsson
Labels (domestic): Ibra
Religious music

**JAZZ RECORDS—Nynasvagen 333—ENS-
KEDE**

Phone: Stockholm 39 29 88
President: Mr. Gunnar Lindqvist
Labels (domestic): Jazz Records

***KARUSELL GRAMMOFON AB—P.O. Box—
SOLNA 1**

(Framnasbacken 4 B—Solna 1)
Phone: Stockholm 27 26 70
Cable: karusell stockholm
President: Mr. Simon Brehm
Labels (domestic): Joker, Karusell, Polydor, Primula
Labels (others): ABC-Paramount, Archiv-
Produktion, Cameo/Parkway, Command, Coral, Deutsche Grammophon, Heliodor, Impulse, Reprise, Starday, Swan, Sve-Disc, 20th Century Fox, United Artists, Vee Jay, Verve, Westminster

**KASKAD RECORDS—P.O. Box 3134—STOCK-
HOLM 3**

(Solvagen 8—Trollbacken)
Phone: 44 40 87
President: Mr. Lennart Broberg
Labels (domestic): Kaskad

**KEWE MUSIC—Vikingavagen 15—DAN-
DERYD**

Phone: 55 78 99
President: Mr. Kewe Wickman
Labels (domestic): Wide World Records

**KNAPPUPP AB—P.O. Box 3073—STOCK-
HOLM 3**

(Kungsgatan 19—Stockholm C)
Phone: 24 07 20
Cable: ralvopro stockholm
President: Mr. Felix Alvo
Labels (domestic): Knappupp, Triola
Labels (others): Argo, California (Imperial, USA), CGD, Checker, Derby, Dot, Hickory, Kapp, Medallion

MEGAFON—Gotebergsgatan 28—Gothenburg C

Phone: (031) 20 60 96
President: Mr. Lars-Gunnar Andersson
Labels (domestic): Megafon

***METRONOME RECORDS AB—Storangsga-
tan 27—STOCKHOLM No**

Phone: 61 06 16
Cable: metvorec stockholm
President: Mr. Mats Bjerke
Export manager: Mr. Borje Ekberg
Recording manager: Mr. Anders Burman

Labels (domestic): Metronome, Snurrskivan
Labels (others): Ariola, Atco, Atlantic, Bar-
clay, Belter, Cadence, Golden 12, Jugoton,
New Jazz, Prestige, Spax

**MORGONSTJARNANS FORLAG—Kungsholm-
sgatan 20—STOCKHOLM K**

Phone: 51 63 87
Cable: ahlinmusik stockholm
President: Mrs. Marta Ahlin
Labels (domestic): Morgonstjarnan
Labels (others): Ansgar
Religious music

**NORDISKA MUSIKFORLAGET AB—P.O.
Box 8—STOCKHOLM Tull**

(Pipersgatan 29—Stockholm K)
Phone: 54 19 00
Cable: MUSICALIA STOCKHOLM
President: Mr. Leif Kronlund
Labels (domestic): Artist, Barnparaden
Records distributed by Skandinaviska Gram-
mophon AB

**NYA BOKFORLAGS AB—P.O. Box 5020—
STOCKHOLM 5**

(Sibyllegatan 18—Stockholm O)
Phone: 67 01 55
President: Mr. Karl-Erik Hellberg
Labels (domestic): Angelica
Religious music—The Methodists

***AB PHILIPS-SONORA—P.O. Box—STOCK-
HOLM 27**

(Lidingovagen 50—The Philips Building—
Stockholm No)
Phone: 63 59 50
Cable: sonora stockholm

President: Mr. Bo Lofberg
Labels (domestic): Concerton, Dux, Fontana,
Oktav, Philips, Sonata, Sonora, Svenska
Ljud

Labels (others): Amadeo, Bluesville, CBS,
Contemporary, Gene Norman Presents, Gold-
en Guinea, Good Time Jazz, Jazzland, Mer-
cury, Moodsville, Pacific Jazz, Piccadilly,
Pye, Pye-Jazz, Riverside, Smash, Swingville,
Vanguard, World Pacific

**POLAR MUSIC AB—Brahegatan 24—STOCK-
HOLM O**

Phone: 60 22 87, 61 75 30
Cable: swedenmusic stockholm
President: Mr. Bernt Bernhag
Labels (domestic): Polar

**POPULAR MELODI—Norrbackagatan 5, I—
STOCKHOLM Va**

Phone: 30 16 96
President: Mr. Allan Ehwert
Labels (domestic): Pop

**AB RECORD-MATERIEL—Norrbackagatan 1
STOCKHOLM Va**

Phone: 23 42 15
Cable: recopress stockholm
President: Mr. Knut Vestman
Labels (domestic): Onskesagan

**REKORD RECORDS—c/o Widegren—Baner-
gatan 29, III—STOCKHOLM No**

Phone: 62 03 02
President: Mr. Arne Widegren
Labels (domestic): Rekord
Distributed thru "Karusell Grammfon AB—
Solna"

(Continued on page 137)

**THE ONLY MERRY-GO-ROUND
IN THE WORLD THAT'S
GOING SOMEWHERE!**

*Spin around with us—if
you want the best possible
distribution for your rec-
ords in Scandinavia.*



Distributors of ABC-Paramount, Archiv-Prod.,
Cameo-Parkway, Command, Coral, Deutsche
Grammophon, Impulse, Polydor, Reprise, Swan,
United Artists, Vee Jay, Verve, Westminster

KARUSELL GRAMMOFON AB, SOLNA, SWEDEN

IF YOU WANT TO MAKE SCANDINAVIA YOUR MARKET

GO WITH



SONET



THE LEADING ORGANIZATION OF INDEPENDENT RECORD DISTRIBUTORS IN SCANDINAVIA

**SONET
GRAMMOFON AB**

**STOCKHOLM
SWEDEN**

**I. S. DANSK
GRAMMOFONPLADEFORLAG**

**COPENHAGEN
DENMARK**

**ARNE
BENDIKSEN A/S**

**OSLO
NORWAY**

**SCANDIA
MUSIKKI OY**

**HELSINKI
FINLAND**

WE CAN BRING YOUR ARTISTS TO SCANDINAVIA AND PUBLISH YOUR SONGS HERE THROUGH OUR AFFILIATED COMPANIES

thank you

Christian Bruhn / Georg Buschor
Edition Intro / The Festival Jury
for making

Liebeskummer lohnt sich nicht
the biggest Hit in Europe Summer 1964



thank you

All American DJs / Jerry Blaine / Jubilee
for making

Sole Sole Sole

a summer hit in USA

Siw Malmkvist



LEADING
PUBLISHING
HOUSE

EDITION
ODEON
STOCKHOLM

Box 27053, Stockholm 27,
Sweden.

SWEDEN — Music Publishers

A. SCHROEDER MUSIKFORLAG—Brahegatan 24—STOCKHOLM O
Phone: 61 75 30
Cable: swedenmusic stockholm
President: Mr. Stig Anderson

ABR. LUNDQUIST AB—Surbrunnsgatan 30—STOCKHOLM Va
Phone: 34 55 20
President: Mr. Einar Hylin

AHLINS MUSIKFORLAG AB—Kungsholmsgatan 20—STOCKHOLM K
Phone: 51 63 86
Cable: ahlinmusik stockholm
President: Mr. Ernfrid Ahlin

ANDERSSONS MUSIKFORLAG AB—Sodra Forstadsgatan 6—MALMO C
Phone: 23 659
President: Mr. Ake Andersson

BARTON (SCANDINAVIA) AB—Drottningatan 65—STOCKHOLM C
Phone: 11 62 40
President: Mr. Ake Gerhard-Larsson

BELINDA (SCANDINAVIA) AB—Drottningatan 65—STOCKHOLM C
Phone: 11 62 40
Cable: belindsong stockholm
President: Mr. Ake Gerhard-Larsson

BENS MUSIC AB—Brahegatan 24—STOCKHOLM O
Phone: 61 75 30
Cable: swedenmusic stockholm
President: Mr. Stig Anderson

BROADWAY MUSIC AB—Brahegatan 24—STOCKHOLM O
Phone: 61 75 30
Cable: swedenmusic stockholm
President: Mr. Stig Anderson

CEDARWOOD (SCANDINAVIA) AB—Drottningatan 65—STOCKHOLM C
Phone: 11 62 40
President: Mr. Ake Gerhard-Larsson

DER MUSIKUS—Farkostvagen 8—LIDINGO 1
Phone: Stockholm 65 12 30
President: Mr. Hans Busch

DOMINION AB—Storangsvagen 27—STOCKHOLM No
Phone: 61 13 16
Cable: multitone stockholm
President: Mr. Bo Goran Edling

EDITION CITY—Drottningatan 65—STOCKHOLM C
Phone: 11 62 40
President: Mr. Ake Gerhard-Larsson

EDITION LIBERTY AB—P.O. Box 150—SOLNA 1
(Ankdammgatan 5—Solna 1)
Phone: Stockholm 82 04 80
Cable: tefunk solna
President: Mr. Sixten Eriksson

EDITION LUNDEN—Bromsvagen 25—ALVSJO
Phone: Stockholm 47 35 46
President: Mr. Walter Cohn

EDITION ODEON—P.O. Box 27053—STOCKHOLM 27
(Sandhamnsgatan 39—Stockholm No)
Phone: 67 20 40
Cable: turntable stockholm
President: Mr. Eugen von Koss

EDITION SYLVAIN AB—Linnegatan 9-11—STOCKHOLM O
Phone: 62 05 30
Cable: ehrlingmusik stockholm
President: Mr. Thore Ehrling

EHRLING & LOFVENHOLM AB—P.O. Box 8—STOCKHOLM TULL
(Pipersgatan 29—Stockholm K)
Phone: 54 19 00
Cable: kaytone stockholm
President: Mr. Leif Kronlund

EHRLINGFORLAGEN—Linnegatan 9-11—STOCKHOLM O
A concern of music publishers. For information see:
Edition Sylvain
Nils-Georgs Musikforlags AB
Thore Ehrling Musik AB

EUROPA-PRODUKTION—Drottningatan 65—STOCKHOLM C
Phone: 11 62 40
Cable: europasong stockholm
President: Mr. Ake Gerhard-Larsson

FISHERMUSIK AB—Kungsgatan 56—STOCKHOLM C
Phone: 20 06 97
President: Mr. Henry Fox

FLAMINGO MUSIKFORLAG AB—Bergslagsvagen 260—BROMMA
Phone: Stockholm 87 33 00
Presidents: Mr. Roland Ferneberg, Mr. Sture Wahlberg

FORLAGET FILADELFIA AB—P.O. Box 6082—STOCKHOLM 6 (Rorstrandsgatan 5—Stockholm Va)
Phone: 34 93 80
Cable: pingstkyrkan stockholm
Manager: Mr. Sven Lindahl
Religious music—The Pentecostal Movement

FORLAGET VISOR & LATAR—P.O. Box 194—ARLA (ARLA in Swedish writing) (Olstorp—Arla)
Phone: Eskilstuna (016) 700 16
President: Mr. Gunnar Olsson

GAVOTTE MUSIC AB—P.O. Box 27199—STOCKHOLM 27 (Lidingovagen 50—Stockholm No)
Phone: 63 80 89
Cable: gavottemusik stockholm
President: Mr. Klaus Lorenzen & Mr. Pierre Westerman

GEHRMANS MUSIKFORLAG AB—P.O. Box 505—STOCKHOLM 1 (Vasagatan 46—Stockholm C)
Phone: 10 09 52
Cable: musikgehrman stockholm
President: Mr. Lennart Bagger-Sjoberg
Professional Manager: Mr. Bernt Baune

GRONSTEDTS MUSIKFORLAG—Borgargatan 4—STOCKHOLM Sv
Phone: 69 22 07
President: Mr. Karl Gronstedt

KARIN AB—Storangsvagen 27—STOCKHOLM No
Phone: 61 13 16
Cable: multitone stockholm
President: Mr. Bo Goran Edling

KASSNER MUSIK AB—Drottningatan 55—STOCKHOLM C
Phone: 21 69 97
Cable: stockholmsmusik stockholm
President: Mr. Felix Stahl

KEJVING MUSIK AB—Bastugatan 45—STOCKHOLM Sv
Phone: 41 71 00
President: Mr. Walter Kejving

KEWE MUSIC—Vikingavagen—DANDERYD
Phone: Stockholm 55 78 99
President: Mr. Kewe Wickman

LOIS (SCANDINAVIA) AB—Drottningatan 65—STOCKHOLM C
Phone: 11 62 40
President: Mr. Ake Gerhard-Larsson

MODERN MUSIC AB—Valhallavagen 16—STOCKHOLM O
Phone: 30 20 36
Director: Mr. Felix Stahl

MORGONSTJARNANS FORLAG—Kungsholmsgatan 20—STOCKHOLM K
Phone: 51 63 87
Cable: ahlinmusik stockholm
President: Mrs. Marta Ahlin

MULTITONE AB—Storangsvagen 27—STOCKHOLM No
Phone: 61 13 16
Cable: multitone stockholm
President: Mr. Bo Goran Edling

MUSIKALISKA KNUTEN—P.O. Box 733—STOCKHOLM 1 (Idrottsgatan 52—Norrviken)
Phone: 84 06 77
President: Mr. Uno Ullven

MUSIKALISKA MAGAZINET—Drottningatan 65—STOCKHOLM C
Phone: 11 62 40
President: Ake Gerhard-Larsson

MUSIKFORLAGET ESSEX AB—Regeringsgatan 45—STOCKHOLM C
Phone: 23 49 85
Cable: nomeco stockholm
President: Mr. Lennart Reuterskiold

NILS-GEORGS MUSIKFORLAGS AB—Linnegatan 9-11—STOCKHOLM O
Phone: 62 05 30
Cable: nilsgeorgmusik stockholm
President: Mr. Thore Ehrling
A company of the concern "Ehrlingforlagen"

NORDISKA MUSIKFORLAGET AB—P.O. Box 8—STOCKHOLM Tull (Pipersgatan 29—Stockholm K)
Phone: 54 19 00
Cable: musicalia stockholm
President: Mr. Leif Kronlund

PALACE MUSIC (SWEDEN) AB—Brahegatan 24—STOCKHOLM O
Phone: 61 75 30
Cable: swedenmusic stockholm
President: Mr. Stig Anderson

POLAR MUSIC AB—Brahegatan 24—STOCKHOLM O
Phone: 61 75 30, 60 22 87
Cable: swedenmusic stockholm
President: Mr. Stig Anderson

PROGRESSIVE AB—Storangsvagen 27—STOCKHOLM No
Phone: 61 13 16
Cable: multitone stockholm
President: Mr. Bo Goran Edling

REUTER & REUTER FORLAGS AB—Regeringsgatan 45—STOCKHOLM C
Phone: 23 49 85
Cable: nomeco stockholm
President: Mr. Lennart Reuterskiold

ROBERT MELLIN (SCANDINAVIA) AB—Drottningatan 65—STOCKHOLM C
Phone: 11 62 40
President: Ake Gerhard-Larsson

RYMUS AB—Kungsgatan 56—STOCKHOLM C
Phone: 20 06 97
President: Mr. Henry Fox

SCALA MUSIKFORLAG AB—Regeringsgatan 45—STOCKHOLM C
Phone: 23 49 85
Cable: nomeco stockholm
President: Mr. Lennart Reuterskiold

SCHLAGERFORLAGET MUSIK AB—Hantverkargatan 62—STOCKHOLM K
Phone: 53 53 00
President: Mr. Yngve Stoor

SONET MUSIC—P.O. Box 39025—STOCKHOLM 39 (Artemisgatan 24—Stockholm No)
Phone: 67 05 40
Cable: scandicord stockholm
President: Mr. Sven Lindholm

(Continued on page 137)

SWEDEN—1963

The sale of records in Sweden during 1963 shows an increase of 169,792 records more than during 1962. The majority of the increase was LP's which also means that it did not add much profit to the trade itself, since it was mainly the record-like sale of the UNO record "All Star Festival" that was responsible for the increase.

The sales figures show a total sale of 3,872,341 (against 3,862,493) singles and EP's in 1963—an increase of 9848 records, and 865,824 (against 705,880) LP's in 1963. However, of the LP's, 169,400 of them were the "All Star Festival." Deducting the sale of this record from the statistics, it is obvious that the LP sale in Sweden in 1963 dropped with not less than 9456 items compared with the year before. It can't, of course, be estimated how many people would have

SWEDEN RECORD MANUFACTURERS

(Continued from page 135)

SCAN-DISC RECORDING CO., AB—Grevturegatan 38—STOCKHOLM O

Phone: 67 99 14
Cable: scandisco stockholm
President: Mr. Ronald Sjogren
Labels (domestic): Pep, Polka, Scan-Disc
Labels (others): Primary, RiFi, Starday, Variety

SKANDINAVISKA GRAMMOPHON AB—P.O. Box 27053—STOCKHOLM 27 (Sandhamnsgatan 39—Stockholm No)

Phone: 67 09 60
Cable: grammophon stockholm
President: Mr. Anders Holmstedt
Labels (domestic): Columbia, His Master's Voice, Odeon, Sakral
Labels (others): Angel, Artist, Barnparaden, Biophon, Blue Note, Capitol, Charlie Parker Records, Delyse, Dolton, Electrola, Ember, Encore, Imperial, Kurre Smack, Liberty, M.G.M., Parlophone, Pathe, Rasp, Regal, Stateside, 20th Century Fox, Vox

SONET GRAMMOPHON AB—P.O. Box 39025—STOCKHOLM 39 (Artemisgatan 24—Stockholm No)

Phone: 67 05 40
Cable: scandicord stockholm
President: Mr. Gunnar Bergstrom
Int'l & Sales mgr.: Mr. Dag Haggqvist
Labels (domestic): Gazell, Sonet, Storyville
Labels (others): Bel Air, Chess, Colpix, Debut, Discophon, Durium, Red Bird, R.I.C., Roulette

AB SVENSKA MANU-MUSIC—Roslagsgatan 48—STOCKHOLM Va

Phone: 34 54 80
President: Mr. Per Nystrom
Labels (domestic): Manu
Labels (others): Junior Records

SVENSKA MISSIONSFORBUNDETS FORLAG—Tegnergatan 8—STOCKHOLM Va

Phone: 34 96 80
Cable: forbundet stockholm
President: Mr. Bertil Johansson
Labels (domestic): Sirius, Solist
Religious music

SVERIGES RADIO AB—P.O. Box 955—STOCKHOLM 1 (Oxenstiernsgatan 2—Stockholm No)

Phone: 63 10 00
Cable: broadcast stockholm
Manager of record dept.: Mr. Manne Ginsburg
Labels (domestic): Sveriges Radio
Distributed thru "Cupol Grammofon & Musik AB—Stockholm"

SWE-DISC GRAMMOPHON AB—Bergslagsvagen 260—BROMMA

Phone: Stockholm 87 33 00
Cable: SWEDISC ISLANDSTORGET BROMMA
Presidents: Mr. Roland Ferneborg, Mr. Sture Wahlberg
Labels (domestic): Swe-Disc

SWERECO AB—P.O. Box—JOHANNESHOV 6 (Huvudskarsvagen 16—Johanneshov)

Phone: Stockholm 39 32 00
President: Mr. Arne Setterwall
Labels (others): AZ, Crown, Eros, M.K., Mode, Monitor, Pop, Saga, Sidney Bechet, Supraphon, Vogue

TELEFUNKEN FORSALJNING AB—P.O. Box 150—SOLNA 1 (Ankdammgatan 6—Solna 1)

Phone: Stockholm 82 04 80
Cable: tefunk solna
President: Sixten Eriksson
Labels (domestic): Decca, Discofil, Pan, Sagoton, Swedish Society, Telefunken, Warner Bros.
Labels (others): Ace of Clubs, Ace of Hearts, Argo, Brunswick, London, L'Oiseau-Lyre

VIKING RECORDS—Byggmastaregatan 11—LUND

Phone: (0412) 114 60
Cable: vikrec lund
President: Mr. Urban Lasson
Labels (domestic): Viking
Records distributed by Cupol Grammofon- & Musik AB—Stockholm

WILLIAMS FORLAGS AB—P.O. Box 315—BROMMA 3 (Solbergsgatan 95—Bromma)

Phone: Stockholm 37 27 40
Cable: illklaus stockholm
President: Mr. Bo All
Labels (domestic): Kurre Smack
Records distributed by Skandinaviska Gram-mophon AB—Stockholm

Refer to members of Swedish Association of Record Suppliers.

bought other LP's if the UNO record had not been available, but on the other hand, it is obvious that a lot of people who usually never bought any LP, did so for the first time when the UNO record was offered to them. Chances are that those people became future LP customers, something that in the long run will help to add profit for the trade.

Biggest profit of 1963 went to the government, which collected not less than 5,961,613 Kronor in luxury taxes for records sold. It is a sum corresponding to \$1,192,322. This luxury tax is one Krona (20¢) for singles or EP's and three Kronor (60¢) on LP's. The government collected its luxury tax also for the UNO record, but this money was handed over to the UNO by the government.

There is at the present a new tax system being investigated by the authorities. This includes among others that records (and several other things on which there are heavy luxury taxes) should be tax free. The record trade here has promised that if the government withdraws its taxes on records, prices on the same will drop with sums corresponding to the taxes.

SWEDEN PRESSING PLANTS

AB ALPHA

P.O. Box—Sundbyberg 1 (Esplanaden 10—Sundbyberg)
Phone: Stockholm 28 26 00
Cable: aktialpha stockholm
President: Mr. S. Jacobsson

AB CHAMPION RADIO

P.O. Box 21028—Stockholm 21 (Rörstrandsgatan 37—Stockholm Va)
Phone: 22 78 20
Cable: championradio stockholm
President: Mr. Olof Bengtson

MEKANISKA VERKSTADEN REKORD AB

Norrbackagatan 1—Stockholm Va
Phone: 23 42 15
Cable: recopress stockholm
President: Mr. Knut Vestman

AB SVENSK GRAMMOPHONINDUSTRI

Sveavägen 17—Stockholm C
Phone: 10 63 67
President: Mr. Tage Andersson

SWEDEN MUSIC PUBLISHERS

(Continued From page 136)

SONORA MUSIKFORLAGS AB—P.O. Box—STOCKHOLM 27 (Lidingovagen 50—Stockholm No)

Phone: 63 59 50
Cable: sonora stockholm
President: Mr. Bo Lofberg
Professional Manager: Mr. Sture Borgedahl

SOUTHERN MUSIC AB—Grevturegatan 38—STOCKHOLM O

Phone: 67 99 10
Cable: southmusic stockholm
President: Mr. Ronald Sjogren

SPANKA MUSIC—Brahegatan 24—STOCKHOLM O

Phone: 61 75 30
President: Mr. Stig Anderson

STOCKHOLMS MUSIKPRODUKTION—Drottninggatan 55—STOCKHOLM C

Phone: 21 69 97
Cable: stockholmsmusik stockholm
President: Mrs. Felix Stahl

SUCCEMELODIER AB—Drottninggatan 55—STOCKHOLM C

Phone: 21 69 97
Cable: stockholmsmusik stockholm
President: Mr. Felix Stahl

AB SVENSKA MANU-MUSIC—Roslagsgatan 48—STOCKHOLM Va

Phone: 34 54 80
President: Mr. Per Nystrom

SWEDEN MUSIC AB—Brahegatan 24—STOCKHOLM O

Phone: 61 75 30
Cable: swedenmusic stockholm
President: Mr. Stig Anderson

THORE EHRLING MUSIK AB—Lindegatan 9-11—STOCKHOLM O

Phone: 62 05 80
Cable: ehrlingmusik stockholm
President: Mr. Thore Ehrling
A company of the concern "Ehrlingforlagen"

WESSMAN & PETERSSON—Adelsgatan 5—VISBY

Phone: 101 11
President: Mr. Hans Pettersson

Sweden's Tape Recorder Problem

STOCKHOLM—Each year, some 60,000 new tape recorders find their way to buyers in Sweden, writes Dr. Sven Wilson, head of STIM (Sweden's ASCAP) in a small booklet titled "På Begäran" (Upon Request).

It is no secret that those tape recorders are to blame when speaking about the drop in sales figures from all record companies, Dr. Wilson thinks.

If a group of ten teenagers buys ten tape recorders, they will not buy ten records with their idols. They buy one record at the most. Often, they don't buy any records at all. They hear it on radio and tape it.

According to Dr. Wilson, the authorities were aware of this problem when the present Copyright Law was written in 1956, but it wasn't judged too much of a problem at that time. But since then, the sales of tape recorders have increased enormously, and suddenly it has become a problem. According to Wilson, it is obvious that the authorities must find

one or another way to solve the problem, which becomes more and more gigantic, with less and less phonograph records sold as a result.

As a comment to the above, it can be mentioned that various solutions of this problem have been mentioned from time to time. One of these solutions is that each owner of a tape recorder should be registered and pay a certain sum each year, something like the licenses for having radios or TV. The money coming in from those licenses on tape recorders would be used to compensate record manufacturers for their losses, another part to compensate composers/authors for their loss, etc.

Dr. Wilson writes that STIM reached a peak of 9,500,000 Kronor in 1963 against 7,500,000 Kronor in 1962 (\$1,900,000 against \$1,500,000).

About 5 per cent of the money came from radio and TV. STIM does not collect any mechanical licenses. It is a Performing Rights Society only.

THE Publisher In Scandinavia

REUTER & REUTER

Regeringsgatan 45 Stockholm C Sweden

Sub-publishing in SCANDINAVIA?

Want ACTION?

Please contact

STOCKHOLMS MUSIKPRODUKTION

Original publishers of the World Wide Hit 'DRINA'

General Manager: Felix Stahl

Drottninggatan 55, Stockholm C, Sweden

Throughout Scandinavia!

First Class Distribution and Exploitation of Your Masters

Local Production of Pop and Folk Music

contact:

SCAN-DISC RECORDING COMPANY AB

GREV TUREGATAN 38
STOCKHOLM O
SWEDEN

TOP SCANDINAVIAN PUBLISHER

SONORA

MUSIKFÖRLAGS AB

Lidingovagen 50 • Fack • STOCKHOLM 27

Telephone: 63 59 50

Telegrams: Sonora

Telex Nr.: 1609



KAGS MUSIC LTD.

25 Denmark Street
London, WC 2

HITS

1964

Good Times—Sam Cooke
Good News—Sam Cooke
It's All Over Now—Rolling Stones
It's All Over Now—Valentinos
You Send Me—Four Seasons
Bring It On Home To Me—Shirley Ellis
Annie Is Back—Little Richard
Back To You—Maxine Brown

1963

Another Saturday Night
Frankie & Johnnie
When A Boy Falls In Love

BMI Awards

You Send Me
Wonderful World
China Gang
Cupid
Everybody Loves To Cha Cha
Having A Party
Only Sixteen
Soothe Me
Bring It On Home To Me
Sad Mood
Twisting The Night Away

International

Meet Me At The Twisting Place—
Johnny Holiday

KAGS MUSIC CORPORATION

Time and Life Building
1271 Avenue of the Americas
New York 19, N. Y.

SWEDEN'S BEST SELLERS 1964

In Sweden as well as most parts of the world it has been the year of British records and artists in general and The Beatles in particular. Below is listed the first three records at the Swedish chart as they appeared the first week each month this year:

- January: 1 She Loves You (The Beatles/Parlophone) Sonora Musikförlags AB
2 Diggety Doggety (The Streaplers/Odeon) Edition Odeon
3 Bossa Nova Baby (Elvis Presley/RCA Victor) Belinda (Scandinavia) AB
- February: 1 I Want To Hold Your Hand (The Beatles/Parlophone) Sonora Musikförlags AB
2 Glad All Over (The Dave Clark Five/Columbia) Ehrling & Löfvenholm
3 Beautiful Dreamer (John Leyton/HMV) Southern Music AB
- March: 1 All My Loving (The Beatles/Parlophone) Sonora Musikförlags AB
2 Surfin' Bird (The Trashmen/Stateside) Edition Odeon
3 Hippy Hippy Shake (The Swinging Blue Jeans/HMV) Edition Odeon
- April: 1 All My Loving (The Beatles/Parlophone) Sonora Musikförlags AB
2 Bonnie B. (Jerry Lee Lewis/London) Belinda (Scandinavia) AB
3 Can't Buy Me Love (The Beatles/Parlophone) Sonora Musikförlags AB
- May: 1 Can't Buy Me Love (The Beatles/Parlophone) Sonora Musikförlags AB
2 Bonnie B. (Jerry Lee Lewis/London) Belinda (Scandinavia) AB
3 California Sun (The Rivas/Sonet) Robert Mellin (Scandinavia) AB
- June: 1 Suspicion (Terry Stafford/London) Belinda (Scandinavia) AB
2 I Love You Because (Jim Reeves/RCA Victor) Reuter & Reuter AB
3 My Boy Lollipop (Millie/Fontana) Thore Ehrling Musik AB
- July: 1 Tennessee Waltz (Alma Cogan/Columbia) Reuter & Reuter AB
2 My Boy Lollipop (Millie/Fontana) Thore Ehrling Musik AB
3 Buckle Shoe Stop (The Snobs/Decca) Palace-Sweden Music AB

No local copyright managed to appear among the top three at the Swedish charts during the first six months of 1964. The first time a local song appeared among the Top 10 was in the middle of March when The Hootenanny Singers on Palor had their "Jag väntar vid min mila" (I'm waiting near by charcoal-kiln) entered the charts at ninth spot and stayed at the charts for six weeks. The next and second Swedish copyright reaching the charts was "Grindslanten" (The Gate-Money) with Sten & Stanley at Decca in end of July.

SWEDEN RECORDING STUDIOS

COMO STUDIOS—Karlbergsvagen 57—
STOCKHOLM Va

Phone: 30 96 00
Cable: metrorec stockholm
Studio manager: Mr. Rune Persson

EUROPA FILM AB—Annedalsvagen 29—
SUNDBYBERG

Phone: 28 28 00
Cable: europafilm stockholm
Studio manager: Mr. Bjorn Bergqvist

SVENSKA AB PHILIPS—P.O. Box—STOCK-
HOLM 27 (Lidingovagen 50—Stockholm No)

Phone: 63 50 00
Cable: philamp stockholm
Studio manager: Mr. Dag Secher. Studio technician: Mr. Gert Palmcrantz

SELA STUDIO—Stortorget 5—STOCKHOLM
C

Phone: 10 31 34
President: Mr. Lennart Ljungberg
Studio manager: Mr. Sten Hagberg

SWEDEN GALVANIC INDUSTRIES

AB EUROPA FILM—Annedalsvagen 29—
SUNDBYBERG

Phone: Stockholm 28 58 00
Cable: europafilm sundbyberg
President: Mr. Gustav Scheutz

AB SVENSK GRAMMOFONINDUSTRI—
Sveavagen 17—STOCKHOLM C

Phone: 10 63 67
President: Mr. Tage Andersson

AB J. G. SODERQUIST—Idungatan 3—
STOCKHOLM Va

Phone: 33 63 80
Cable: galvanomatrix stockholm
President: Mr. J. G. Soderberg

SWEDEN COLLECTING SOCIETIES

S.T.I.M.

Tegnarlunden 3—Stockholm C
Phone: 24 29 50
Cable: stim stockholm

President: Dr. Sven Wilson
The Swedish Performing Rights Society/
Föreningen Svenska Tonsättares Internationella Musikbyrå.

SWEDEN RECORD DISTRIBUTORS

GRAMMOFONBOLAGENS DISTRIBUTIONS
CENTRAL (GDC) AB—Dalagatan 6—
STOCKHOLM C

Phone: 23 40 30
President: Mr. Eddie Landqvist
Distributor of products from the following
companies: Gazell Grammofon AB, Knop-
pupp AB, Megafon, Metronome Records AB,
Polar Music AB, Scan-Disc Recording Co.,
Sonet Grammofon AB

Experienced Publishers

all over the world
place their big hits with

GEHRMANS

Prominent Publishers of
pop music in Scandinavia
for more than 50 years!

CARL GEHRMANS MUSIKFORLAG
Vasagatan 46—P.O. 505,
Stockholm 1,—Sweden

Publisher Of The Big Hits

Musikförlaget ESSEX AB

Regeringsgatan 45

Stockholm C

Sweden

Cash Box—August 15, 1964

DENMARK — Record Companies

AEK DANSK ELEKTRISITETS A/S—Nytorpsgade 18—COPENHAGEN V
Phone: Central 5000
Cable: Elektrongea Copenhagen
President: Mr. John L. Bryholt
Assistant manager: Mr. Vilhelm Hoy
Labels (others): Cupol, Nashville, Swedish Society, Telefunken

DANRECORD—Nørrebrogade 34—COPENHAGEN N
Phone: NORA 7141, NORA 2592
President: Mr. Peer Frost
Publicity: Mr. Kenneth Jacobsen
Labels (domestic): Domino, Vivi Records

I. S. DANSK GRAMMOFONPLADEFORLAG—Dortheavej 39—COPENHAGEN NV
Phone: TAgA 8505
Cable: Danrecord Copenhagen
President: Mr. Karl Emil Knudsen
Publicity: Per Sorensen
A&R men: Gustav Winckler & Per Sorensen
Labels (domestic): Debut, Ecco, Life, Mascot, Sonet, Storyville
Labels (others): Artist, Colpix, Faber, Gazell, Old Town, Palette, Red Bird, RIC, Roulette, Savoy, Supraphon, Vega.

FELIX FILM OG GRAMMOFON—Bernstoffegade 21—COPENHAGEN K
Phone: MInerva 2543
President: Mr. Ejnar Christensen
Labels (domestic): Felix
Labels (others): Cantate

HARTKOPPS MUSIKFORLAG—Fredericiagade 16—COPENHAGEN K
Phone: PALae 9711, PALae 8911
Cable: Hartmusic Copenhagen
President: Mr. Eugen Hartkopp
Publicity: Miss Julie Bruun
A&R man: Mr. Hans E. Hartkopp
Labels (domestic): H. M.

HEDE NIELSEN'S FABRIKKER A/S—Grundtvigsvej 10a—COPENHAGEN V
Phone: EVa 4120
Cable: Henigram Copenhagen
Pres.: Mr. Ove Hede Nielsen
General Manager: Mr. Elith Henriksen
Publicity: Mr. Ivan Meldgaard
Labels (domestic): Pan, RCA Victor
Labels (others): Arena, Osca, RCA Camden, RCA Victrola, Tempo, Vik, Warner Bros.

KARUSELL GRAMMOFON A/S—Dortheavej 39—COPENHAGEN NV
Phone: TAgA 8505
Cable: Danrecord Copenhagen
President: Mr. Karl Emil Knudsen
Publicity: Per Sorensen
Labels (domestic): Joker, Karusell
Labels (others): ABC-Paramount, Baccorola, Cameo/Parkway, Durium, Eurodisc, Impulse, Paris, Primula, Reprise, Starday, Swan, Top Rank, 20th Fox, Vee Jay.

KORSET'S EVANGELIUM'S FORLAG—Kronprinsensgade 7—COPENHAGEN K
Phone: PALae 3808
Managers: Mr. Sv. Aage Svendsen & Mr. W. Hagstrom
Labels (domestic): Korsets Evangelium
Labels (others): Hemmets Harold, Klango
Religious music—The Pentecostal Movement

METRONOME RECORDS A/S—Vibevej 31—COPENHAGEN NV
Phone: AEGir 8112
Cable: Metronorecords Copenhagen
President: Mr. Bent Fabricius-Bjerre
Publicity: Olav Bennike
Labels (domestic): Metronome
Labels (others): Ariola, Atco, Atlantic, Belter, Cadence, Golden 12, New Jazz, Prestige, Snurrskivan, Spax.

MORKS MUSIKFORLAG—Vesterport 247—COPENHAGEN V
Phone: PALae 5000, 4866, 9110
Cable: Musicmork
President: Mr. Knut Mork
Publicity: Mr. Aage Nyman
Labels (domestic): Triola
Labels (others): Austroton, CGD, Derby, Dot, Elite Special, Golden Guinea, Hickory, Imperial, Kapp, Knappupp, Piccadilly, Pye.

NORDISK POLYPHON A/S—Emdrupvej 115—COPENHAGEN NV
Phone: 69 25 22
Cable: Polyphon Copenhagen
President: Mr. Werner Hamburger
Sales Manager: Mr. John Winkelmann
Label Managers: Mr. Andreas Arfmann (DGG, Polydor), Mr. H. Rosenlow-Jensen (Decca), Mr. Ove Wissholm (CBS, Mercury, Philips)
Recording Chief: Mr. Svend Dethmer
Advertising Manager: Mr. Carl Andersen
Labels (domestic): Philips, Polydor, Polyphon
Labels (others): Ace of Clubs, Ace of Hearts, Archiv-Produktion, Battle, Beltona, Brunswick, Carlton, CBS, Challenge, Command, Coral, Decca, Deutsche Grammophon, Dixieland Jubilee, Era, Felsted, Fontana, Good Time Jazz, Heliodor, Hi-Fi, Hi-Fi Jazz, Jamie, Jazzland, Jubilee, London, Mercury, Monument, NCR, Off Beat, L'Oiseau-Lyre, Pacific Jazz, Riverside, Smash, Sonata, Sonora, Specialty, Sun, United Artists, Verve, Vocalion, Warwick, Washington, Wonderland, World Pacific

SKANDINAVISK GRAMMOFON A/S—Hoffdigsvej 18—COPENHAGEN-VALBY
Phone: 30 67 11
Cable: Grammophon Copenhagen
President: Mr. S. L. G. Gottlieb
Publicity: Mr. Kurt Hvind-Mikkelsen
Labels (domestic): Columbia, His Master's Voice, Odeon
Labels (others): Capitol, Critere, Electrola, Encore, Epic, HMV-Angel, Imperial, Liberty, M.G.M., Parlophone, Pathe, Regal-Zonophone, Stateside, Vox.

TIVOLIPHON—Fredriksberg Alle 25—COPENHAGEN V
Phone: HlIda 2768
President: Mr. Asger Lund-Christensen
Labels (domestic): Tivoliphon

TONO GRAMMOFONPLADER A/S—Dortheavej 1-3—COPENHAGEN V
Phone: AEGir 2300, 9680
Cable: Tonorecords Copenhagen
President: Mr. Harry Larsen
Publicity: Mr. T. Lützer
A & R men: Mr. E. Ollgard & Mr. Svend Hansen
Labels (domestic): Teener, Tono
Labels (others): Amadeo, Barclay, Bel Air, Durium, Embassy, Fonit, GNP, Jazz Selection, Majestic, Mode, Oriole, Pop, Ronnex, Swing, Vogue.

DENMARK'S BEST SELLERS

As in the other Scandinavian countries, The Beatles ended up as the top selling artists of the first six months of 1964. Denmark was also the only Scandinavian country who got a visit by the famous group.

Local copyrights had its chance at the Danish market in April, when Denmark's Eurovision Song Contest entry "Sangen om dig" (The Song Of You), and the song ending at second spot in the Danish local Song Festival, "Det er en forskel" (It is A Difference), held the first and second spot in the charts.

Below breakdown shows the records at the first three spots month by month:

- January:**
- 1 Johnny Loves Me (Suzie/Sonet) Sonet Music
 - 2 Drina (Mars na Drini) Jorgen Ingmann/Metronome) Stockholms Musikproduktion
 - 3 Bossa Nova Baby (Elvis Presley/RCA Victor) Belinda (Scandinavia) AB
- February:**
- 1 She Loves You (The Beatles/Parlophone) Multitone A/S
 - 2 I've Got A Lovely Bunch Of Coconuts (The Sunbeams/Manu) Imudico A/S
 - 3 Johnny Loves Me (Suzie/Sonet) Sonet Music
- March:**
- 1 Bautiful Dreamer (John Leyton/HMV) Southern Music AB
 - 2 I Want To Hold Your Hand (The Beatles/Parlophone) Multitone A/S
 - 3 I've Got A Lovely Bunch Of Coconuts (The Sunbeams/Manu) Imudico A/S
- April:**
- 1 *Sangen om dig (Bjorn Tidmand/Odeon) Imudico A/S
 - 2 *Det er en forskel (Vivian & Berit/Polydor) Multitone A/S
 - 3 I Want To Hold Your Hand (The Beatles/Parlophone) Multitone A/S
- May:**
- 1 Non Ho L'Eta (Gigliola Cinquetti/Triola) Stockholms Musikproduktion
 - 2 Can't Buy Me Love (The Beatles/Parlophone) Multitone A/S
 - 3 Viva Las Vegas (Elvis Presley/RCA Victor) Belinda (Scandinavia) AB
- June:**
- 1 Java (Al Hirt/RCA Victor) Broadway Music AB
 - 2 Nu rejsen jeg hjem (Detroit City) (Gustav Winckler/Sonet) Cedarwood (Scandinavia) AB
 - 3 Can't Buy Me Love (The Beatles/Parlophone) Multitone A/S
- July:**
- 1 My Boy Lollipop (Millie/Fontana) Imudico A/S
 - 2 Long Tall Sally (The Beatles/Odeon) Belinda (Scandinavia) AB
 - 3 Suspicion (Terry Stafford/London) Belinda (Scandinavia) AB
- *local copyright

DENMARK MUSIC PUBLISHERS

ACUFF-ROSE SCANDIA—Vesterport 247—COPENHAGEN V
Phone: PALae 5000
Cable: MUSICMORK COPENHAGEN
President: Mr. Knut Mork

CONTINENTA MUSIKFORLAG—Nørrebrogade 34—COPENHAGEN N
Phone: NORA 7141, NORA 2592
Cable: VIKINGMUSIC COPENHAGEN
President: Mr. Peer Frost

DACAPO MUSIKFORLAG—Pilestraede 2—COPENHAGEN K
Phone: Central 9549
Cable: DACAPOMUSIC COPENHAGEN
Presidents: Mr. Harry Jensen, Mr. Henry Andersen

DGF MUSIC—Dortheavej 39—COPENHAGEN NV
Phone: TAgA 2282
Cable: WINCKLERMUSIC COPENHAGEN
Presidents: Mr. Gustav Winckler, Mr. Karl Emil Knudsen

EDITION STAR—Dortheavej 39—COPENHAGEN NV
Phone: TAgA 2282
Cable: WINCKLERMUSIC COPENHAGEN
President: Mr. Gustav Winckler

ENGSTRØM & SØDRING A/S—Palaegade 6—COPENHAGEN K
Phone: Central 3228
Presidents: Mr. Knud Engstrom, Mr. Christen Sodrings

HARTKOPPS MUSIKFORLAG—Fredericiagade 16—COPENHAGEN K
Phone: PALae 8911, PALae 9711
Cable: HARTMUSIC COPENHAGEN
President: Mr. Eugen Hartkopp

IMUDICO (International Musical Distributing Co.) A/S—Colbjørnsensgade 19—COPENHAGEN V
Phone: HlIda 5625

Cable: IMUDICO COPENHAGEN
President: Mr. Albert Kleinert

MORKS MUSIKFORLAG—Vesterport 247—COPENHAGEN V
Phone: PALae 5000, PALae 4866, PALae 9110
Cable: MUSICMORK COPENHAGEN
President: Mr. Knut Mork

MULTITONE A/S—Pilestraede 2—COPENHAGEN K
Phone: MInerva 868
Cable: MULTITONE COPENHAGEN
President: Mr. Harry Jensen

MUSIKPRODUKTION WINCKLER—Dortheavej 39—COPENHAGEN NV
Phone: TAgA 2282
Cable: WINCKLERMUSIC COPENHAGEN
Presidents: Mr. Gustav Winckler, Mr. Karl Emil Knudsen

NYT DANSK MUSIKFORLAG—Nørrebrogade 34—COPENHAGEN N
Phone: NORA 7141, NORA 2592
Cable: VIKINGMUSIC COPENHAGEN
President: Mr. Peer Frost

PRESTO MUSIKFORLAG—Vesterport 247—COPENHAGEN V
Phone: PALae 5000
Cable: MUSICMORK COPENHAGEN
President: Mr. Knut Mork

TEMPO MUSIKFORLAG—Vesterport 247—COPENHAGEN V
Phone: PALae 5000
Cable: MUSICMORK COPENHAGEN
President: Mr. Knut Mork

VIKING MUSIKFORLAG—Nørrebrogade 34—COPENHAGEN N
Phone: NORA 7141, NORA 2592
Cable: VIKINGMUSIC COPENHAGEN
President: Mr. Peer Frost

WILHELM HANSEN, MUSIKFORLAG—Gothersgade 9—COPENHAGEN K
Phone: MInerva 7888
Cable: MUSICHANSEN COPENHAGEN
Presidents: Mrs. Hanne & Mrs. Lone Wilhelm Hansen

HOLLAND—MUSIC PUBLISHERS

EDITIONS ALTONA
Symphony House, Vondelstraat 90, Amsterdam-W., phone: 186324-186325.
Director: W. B. van Vught.

ANAGON MUSIC PUBLISHERS
(Schalltone, Morotone, Montana Int., Lions Music Corp., Impala Music, Marange Music)
Bronsteeweg 49, Heemstede, phone: 80417.
General Director: J. van Schalkwijk
Secretary: Joyce Duyshoff
Music Dept.: Mr. H. van Leeuwen
Copyright Dept.: Miss E.v.d.Wal

ATLANTIC
Waverstraat 78, Amsterdam-Z2, phone: 736104
Managing Director: Chr. Th. Back.

Les EDITIONS INTERNATIONALES BASART N.V.
Leidsegracht 11, Amsterdam-C, phone: 222626
Directors: A. J. G. Strengholt, H.Ch. Gomperts, Guus Jansen Jr.

BELINDA (AMSTERDAM) N.V.
(Aberbach-Holland N.V., Progressive-Holland N.V., Mix Music, Molen Muziek, Victoria Muziek, Sunrise Muziek)
Leidsegracht 1, Amsterdam
Managing Director: Elbert van Zoeren

TRAPPELL & CO. HOLLAND N.V.
Weteringschans 35, Amsterdam-C, phone: 74664-64790

EDITIONS FUTURA
Chorbeckelaan 71, The Hague, phone: 330550

HOLLAND MUSIC
Southern Music Publishing Company Ltd., Peer International Corp.)
Lingel 500, Amsterdam, phone: 231163.
Director: Han Dunk

INTERNATIONALE MUZIEK CO.
Inj. Semeynsstraat 63, Amsterdam, phone: 20319
Manager: J. Steenbergen

LAVARSKRIBO
Singdijk, Slikkerveer, phone: 2339

INTERNATIONALE MUZIEKUITGEVERIJ DE KRUYFF
Lijkastraatweg 115, Gaanderen, Doetinchem, phone: 4181
Director: J. de Kruyff

MUZIEKUITGAVEN MELODIA/FRANCIS-AY MUZIEKUITGEVERS N.V.
Amstel 52, Amsterdam, phone: 238800
Director: C. Smit Jr.

METRO MUZIEK
Bern. Zweerskade 18, Amsterdam-Z2, phone: 723116
Managing Director: Mrs. C. A. J. Antoni-Schoonenburg

J. POELTUYN
Deurloostraat 18, Amsterdam, phone: 722827

MUZIEKUITGEVERIJ JOOP PORTENGEN
Kruisstraat 8-10, Haarlem, phone: 12277
Director: Joop Portengen

THE INDEPENDENT MUSICAL PRODUCTIONS "TIMP"
P.O. Box 5055, Amsterdam-Z1, phone: 712821
Managing Director: Mrs. H. Swart-De Roos

VIRTUOSA MUZIEK
Utrechtsheweg 247, Hilversum, phone: 02937-358
Director: Mr. Moolen

For the BEST promotion of your

hits

MULTITONE A/S

Pilestraede 2
Copenhagen K—Denmark

Has the BEST connections with the leading Record Companies in Scandinavia

TONO
for more than 25 years
biggest independent company
in Denmark
★
own studio
★
own processing
and pressing plant
★
guarantee your label
an efficient and nation-wide
distribution in Denmark
★

TONO 1 DORTHEAVEJ
Copenhagen NV. Phone AEGIR 9680

NORWAY'S BEST SELLERS

Norway has got its share of The Beatles, at least on records, during 1964. However, local copyrights has done very good, too, particularly thanks to record-breaking nightingale Wenche Myhre, who did it with "La meg være ung" (Let Me Be Young) on Triola, topping the charts two months, and among the Top 10 for more than four months. Also the satirical "Dagligliv i Folkehjemmet" (Daily Life In The Welfare Country), a Norwegian "The First Family" appeared among the top three.

A breakdown of the top three month by month follows below:

- January: 1 Don't Talk To Him (Cliff Richard/Columbia) Belinda (Scandinavia) AB
2 Detroit City (Bobby Bare/RCA Victor) Belinda (Scandinavia) AB
3 *Dagligliv i Folkehjemmet (Ragnhild Michelsen-Rolf Just Nilssen/RCA Victor)
- February: 1 I Want To Hold Your Hand (The Beatles/Parlophone) Edition Lyche
2 Dominique (The Singing Nun/Philips) Norsk Musikforlag A/S
3 She Loves You (The Beatles/Parlophone) Edition Lyche
- March: 1 Hippy Hippy Shake (The Swingin Blue Jeans/HMV) Imudico A/S
2 I Want To Hold Your Hand (The Beatles/Parlophone) Edition Lyche
3 Jeg går på skole (Ich geh' noch zur Schule) (Wenche Myhre/Triola) Arne Bendiksen A/S
- April: 1 *La meg være ung (Wenche Myhre/Triola) Arne Bendiksen A/S
2 All My Loving (The Beatles/Parlophone) Edition Lyche
3 Hippy Hippy Shake (The Swinging Blue Jeans/HMV) Imudico A/S
- May: 1 *La meg være ung (Wenche Myhre/Triola) Arne Bendiksen A/S
2 Can't Buy Me Love (The Beatles/Parlophone) Edition Lyche
3 Non Ho L'Eta (Gigliola Cinquetti/Triola) Stockholms Musikproduktion
- June: 1 I Love You Because (Jim Reeves/RCA Victor) Reuter & Reuter AB
2 My Boy Lollipop (Millie/Fontana) Thore Ehring Musik AB
3 Non Ho L'Eta (Gigliola Cinquetti/Triola) Stockholms Musikproduktion
- July: 1 I Love You Because (Jim Reeves/RCA Victor) Reuter & Reuter AB
2 Roll Over Beethoven (The Beatles/Odeon) Stockholms Musikproduktion
3 My Boy Lollipop (Millie/Fontana) Thore Ehring Musik AB
*local copyrights

Leading Independent Company

BIGGEST IN SHOW BUSINESS IN NORWAY

ARNE BENDIKSEN A/S

(EGIL MONN IVERSEN A/S)

Malerhaugveien 20 Oslo

Phone: 67 67 90 Cable: BENDIKMUSIC

Records • Music Publishing

Phonographs • Concert Agency

Sound Equipment • Background Music

Local recordings on Triola and Sonet labels

Distributor of numerous foreign labels.

The Progressive and Trusted Company In Norway

NORWAY RECORD COMPANIES

ANSGAR FORLAG A/S
Møllergaten 26—OSLO 1
Phone: 42 07 47
President: Mr. Tormund Torgussen
Labels (domestic): Ansgar
Religious music

ARNE BENDIKSEN A/S
Malerhaugveien 20—OSLO
Phone: 67 67 90
Cable: BENDIKMUSIC OSLO
President: Mr. Arne Bendiksen
Labels (domestic): Hjemmets Toner, Lorne Records, Sonet, Triola, Warner Bros.
Labels (others): Argo, Baronet, Bel Air, BFB, California, Candid, Checker, Chess, Colpix, Crown, C.N.R., Debut, Deutsche Vogue, Discus Celeste, Dot, Elite Special, Emanuel, Embassy, Ember, Forum, Gazell, Golden Ten, Hickory, Hit Record, Imperial, Jazzville, Joy, Kapp, Knappupp, Manu, Megafon, Old Town, Omega, Palette, Parliament, Pep Records, Phillies, Polka, Red Bird, RIC, Roost, Roulette, Scan-Disc, Special Record, Storyville, Tempo, Tiger, Vogue.

BRODRENE JOHNSEN A/S
P.O. Box 251—OSLO 1
(Nedre Slottsgate 11—Oslo 1)
Phone: 42 09 93
Cable: BRODERJOHN OSLO
President: Mr. Peer Johnsen
Labels (domestic): Rondo
Labels (others): Amadeo, Cetra, Fonit, Pye, Tono, Vox.
Records distributed by Norsk Phonogram A/S—Oslo 3

FILADELFI FORLAGET A/S
St. Olavs gate 24—OSLO 1
Phone: 33 61 27
President: Mr. Kjell Ruud
Labels (domestic): Klango
Labels (others): Hemmets Härdol
Religious music—The Pentecostal Movement

IVERSEN & FROGH A/S
P.O. Box 246—OSLO 1
(Youngsgate 1—Oslo 1)
Phone: 41 39 60
Cable: PLANOREFLEX OSLO
President: Mr. Arild Iversen
Publicity: Miss Gunvor Stavseth
A & R man: Mr. Rolf Svversen
Labels (domestic): Columbia, His Master's Voice, Odeon
Labels (others): Capitol, Critere, Electrola, Encore, Gloria, Imperial, Liberty, M.G.M., Parlophone, Pathe, Regal, Stateside

JORG-FR. ELLERTSEN A/S
Jernbanetorget 4—OSLO 1
Phone: 41 26 09
Cable: TROLLMUSIC OSLO
President: Mr. Jorg-Fr. Ellertsen
Labels (domestic): Kristine Toner (religious), Troll (pop). Records distributed by A/S Nera, Oslo

MANU MUSIC A/S
Tollbugaten 12—OSLO 1
Phone: 42 72 12
President: Mr. Per Gunnar Jensen
Manager: Mr. Per-Arne Knoblauch
Labels (domestic): Emanuel, Manu
Records distributed by Egil Monn Iversen A/S—Oslo

A/S NERA
P.O. Box 7033 Homansbyen—OSLO 3
(Pilestredet 75c—Oslo 3)
Phone: 46 19 50
Cable: MUSICA OSLO
President (record section): Mr. Eilif Meyer
A & R man: Mr. John Johanson
Labels (domestic): Musica, RCA Victor
Labels (others): Blue Note, Cupol, Kristne Toner, Nashville, Oriole, RCA Camden, RCA Victrola, Sveriges Radio, Telefunken, Troll.

A/S NOR-DISC
Malerhaugveien 20—OSLO
Phone: 67 67 90
Cable: BENDIKMUSIC OSLO
President: Mr. Sigurd Johannessen
Labels (domestic): Ariola, Karusell, Metro-nome, Nor-Disc
Labels (others): ABC-Paramount, Atco, Atlantic, Baccarola, Cadence, Cameo/Parkway, Commodore, Impulse, Joker, New Jazz, Prestige Primula, Reprise, Starday, Swe-Disc, Vee Jay, Whitehall.

NORSK GRAMMOPONKOMPANI A/S
Wergelandsveien 1—OSLO 1
Phone: 33 40 18
Cable: NOGRAKO OSLO
President: Mr. Odd Roar Knudsen
Labels (domestic): Barneplaten, Harmon.
Labels (others): Embassy, Music Minus One, Speed-Up, Manhattan

NORSK-LUTHERSK MISSIONSSAMBAND
Grensen 19—OSLO 1
Phone: 41 76 40
Cable: NORSKLUTH OSLO
President: Mr. Tormond Vaagen
Labels (domestic): Norea
Religious music

NORSK PHONOGRAM A/S
P.O. Box 5040 Majorstua—OSLO 3
(Sorkedalsveien 6—Oslo 3)
Phone: 46 38 90
Cable: PHILIPS OSLO

President: Mr. Haakon Tveten
Publicity: Erik Roed
Label chief: Mr. Rolv Wesenlund
Labels (domestic): Cue, Fontana, Philips
Labels (others): Amadeo, CBS, Cetra, Jazzland, Mercury, Nonesuch, Piccadilly, Pye, Riverside, Rondo, Sonata, Sonora, Tono, Viking, Vox.

SIEMENS NORGE A/S
P.O. Box 1384 Vika—OSLO 1
(Rosenborggaten 19—Oslo 3)
Phone: 33 78 70
Cable: PROTON OSLO
Manager: Mr. Sverre Dahl
Publicity: Mr. Odd Loken
Labels (domestic): Polydor
Labels (others): Ace of Clubs, Ace of Hearts, Archiv-Produktion, Beltona, Brunswick, Command, Coral, Decca, Deutsche Grammophon, Felsted, Heliodor, London, L'Oiseau-Lyre, United Artists, Verve.

VIKING MUSIC A/S
Pilestredet 9—OSLO 1
Phone: 33 44 53, 33 76 64
President: Mr. Kjell Karlsen
Labels (domestic): Viking
Records distributed thru Norsk Phonogram A/S, Oslo 3.

NORWAY MUSIC PUBLISHERS

ARNE BENDIKSEN A/S
Malerhaugveien 20—OSLO
Phone: 67 67 90
Cable: BENDIKMUSIC OSLO
President: Mr. Arne Bendiksen

CARL M. IVERSEN A/S
P.O. Box 191—OSLO 1
(Youngsgate 1—Oslo 1)
Phone: 41 38 67
Cable: CEMIYOUNG OSLO
President: Mr. Arild Iversen

EDITION LYCHE
Kongens gate 2—OSLO 1
Phone: 41 44 85, 41 34 64
Cable: EDILYCH OSLO
General manager: Mr. Philip Kromer

JORG-FR. ELLERTSEN A/S
Jernbanetorget 4—OSLO 1
Phone: 41 26 09
Cable: TROLLMUSIC OSLO
President: Mr. Jorg-Fr. Ellertsen

MANU MUSIC A/S
Tollbugaten 12—OSLO 1
Phone: 42 72 12
President: Mr. Per Gunnar Jensen

MUSIKK-HUSET A/S
P.O. Box 1459—OSLO 1
(Karl Johans gate 45—Oslo 1)
Phone: 42 17 03
President: Mr. Sigurd Kielland
Publicity: Mr. Arne Damsgaard

NORSK MUSIKFORLAG A/S
P.O. Box 1499—OSLO 1
(Karl Johans gate 39—Oslo 1)
Phone: 41 49 03
Cable: MUSIKFORLAGET OSLO
President: Mr. Fridtjof Backer—Grøndahl

OSCAR SKAUS MUSIKKHANDEL & FORLAG A/S—Edv. Storms gate 1—OSLO 1
Phone: 33 49 66
Cable: MUSIKSKAU OSLO
President: Mr. Oscar Skau

SKANDIA MUSIKPRODUKSJON A/S
Pilestredet 9—OSLO 1
Phone: 33 44 53
President: Mr. Finn Eriksen

VIKING MUSIC A/S
Pilestredet 9—OSLO 1
Phone: 33 44 53
President: Mr. Kjell Karlsen

PRESSING PLANTS NORWAY

HEGER PLASTICS A/S
Kjelsasveien 141—OSLO 4
Phone: 21 72 17
Cable: HEPLAST OSLO
President: Mr. Ragnar Heger

NORSK PHONOGRAM A/S
P.O. Box 5040 Majorstua—OSLO 3
(Sorkedalsveien 6—Oslo 3)
Phone: 46 38 90
Cable: PHILIPS OSLO
President: Mr. Haakon Tveten

NORSK GRAMMOPONKOMPANI A/S
Wergelandsveien 1—OSLO 1
Phone: 33 40 18
Cable: NOGRAKO OSLO
President: Mr. Odd Roar Knudsen

NORSK TEKNISK PORSELEN—FABRIK
Seiersborg—FREDRIKSTAD
Phone: 5900
President: Mr. Peter Barfoed

NORWAY GALVANIC INDUSTRIES

NORSK RIKSRINGKASTING
Bjornstjerne Bjornsens Plass 1—Oslo NV
Phone: 46 38 20
Cable: Studio Oslo
Manager: Mr. Rolf Glosly

A/S RADIO INDUSTRI
Sandkervveien 16—Oslo 4
Phone: 37 56 80
President: Mr. D. W. van der Stijde

FINLAND ... RECORD COMPANIES

AKKUTEOLLISUUS Oy
Neitsytpolku 1 B—Helsinki
Phone: 11 912
Cable: Nife Helsinki
President: Mr. Ernst Wallner
Publicity: Mr. Harald Ståhle
Labels (domestic): Corona
Labels (others): Cupol, Oriole, Véga.

Oy DISCOPHON Ab
Takomontie 3—Pitajankari
Phone: 45 16 27
Cable: Sloy Helsinki
President: Mr. Bengt G. Liljeröth
A & R man: Mr. Johan Vikstedt
Labels (domestic): RCA Victor
Labels (others): RCA Camden, RCA Victor.

Oy FINNDISC Ab
Simonkatu 10—Helsinki
Phone: 64 48 77, 64 49 66
Cable: Finndisc Helsinki
President: Mr. Rolf Kronqvist
Labels (domestic): Saffir
Labels (others): Blue Note, Nashville.

FINTONE OY
P.O. Box 494—Helsinki
(Munkkisaarekatu 2—Helsinki)
Phone: 15 533
Cable: Fintone Helsinki
Managing Director, Record Dept.: Mr. Henrik von Denffer
Labels (domestic): Polydor
Labels (others): ABC-Paramount, Archiv-Produktion, Cameo/Parkway, Command, Coral Deutsche Grammophon, Heliodor, Impulse, Karusell, Mercury, Primula, Riverside, Swe-Disc, United Artists, Vee Jay, Verve, Westminster, Whitehall.

FORSAMLINGSFORBUNDET SIRIUS
Ratakatu 23—Helsinki
Phone: 68 177
President: Mr. Bjarne Boije
Labels (others): Sirius
Religious music

IBRA RADIO LAHETYS r.y.
Pengerkatu 9—Helsinki
Phone: 77 98 54
President: Mr. Kaj Antturi
Labels (domestic): Ibra
Religious music

LEVYTUKKU Oy
P.O. Box 178—Helsinki
(Fredrikinkatu 45a—Helsinki)
Phone: 63 81 49
Cable: Levytukku Helsinki
President: Mr. Niilo Erik Saarikko
A & R man: Mr. Herbert Katz
Labels (domestic): Broadway, Manhattan, Triola

Oy MUSIIKKI-FAZER-MUSIK Ab
P.O. Box 260—Helsinki
(Aleksanterinkatu 11—Helsinki)
Phone: 10 751
Cable: Musikfazer Helsinki
President: Mr. Roger Lindberg
A & R man: Mr. Osmo Ruuskanen
Labels (domestic): Decca, Fontana, Philips, Rytmi
Labels (others): Amadeo, Artone, Barclay, California, CBS, Felsted, London, Pye, Rhythm

**MUSIIKKITALO WESTERLUND OY/
MUSICHOUSE WESTERLUND**
Pohjoinen Esplanaadikatu 37—Helsinki
Phone: 10 396
Cable: Pianowesterlund Helsinki
President: Mr. Robert Westerlund
Production manager: Mr. Eino Virtanen
Label manager: Mr. Reino Backman
Sales manager: Mr. Salomon Piwovitsch
Labels (domestic): His Master's Voice, Star
Labels (others): Capitol, Electrola, Ember, Encore, Liberty, Pathe, Stateside, Supraphon, Vox, Warner Bros.

NOR-DISC Oy
Hietalahdenranta 11—Helsinki
Phone: 64 20 05
Cable: Nordisc Helsinki
President: Mr. Antti Einio
A & R man: Jaakko Salo
Labels (domestic): Nor-Disc
Labels (others): Ariola, Athena, Atlantic, Baccarola, Belter, Cadence, Dennis, Disneyland, Eurodisc, Joker, Metronome, New Jazz, Prestige, Snurrskivan.

PELASTUSARMEIJAN KAUPPAOSASTO
City-kaytava 16-17—Helsinki
Phone: 62 57 52
President: Mr. Hella Lindstrom
Labels (domestic): Pelastussointuja
Labels (others): Festival
Religious music, Salvation Army

POHJOISMAINEN SAHKO-Oy
Vuorikatu 14—Helsinki
Phone: 12 651
Cable: Nea Helsinki
President: Mr. Oscar Rokkanen
Manager of Music Dept.: Mr. Martti Piha
Labels (domestic): Blue Master, Columbia, Finlandia, Odeon, Parlophone
Labels (others): C.G.D., Elite Special, Metro-jazz, MGM

SCANDIA-MUSIIKKI Oy
Hietalahdenranta 11—Helsinki
Phone: 64 20 05
Cable: Scandiamusic Helsinki
President: Mr. Harry Orvoma
Publicity: Mr. Paavo Einio
A & R man: Jaakko Salo
Labels (domestic): Scandia, Sonet.
Labels (others): Arr, Baronet, Bel Air, Big Top, Candid, Chancellor, Clan, Collector, Colpix, Coronet, Crown, Debut, Discophon, Durium, Everest, Fidelity, Forum, Funckler, Gazell, Grand Prix, Hispavox, Jazz Collector, Jazz Cool, Jazztone, Kapp, Kenwood, Kimberly, Knappupp, Megafon, M.K., Monitor, Old Town, Pep Records, Period, Red Bird, Reprise, R.I.C., Roost, Roulette, Saga, Scan-Disc, Sprint, Starday, Storyville, Vogue.

SAHKOLIHKEDEN OY
Takomontie 3—Pitajankari
Phone: 45 44 01
Cable: Sloy Helsinki
President: Mr. Eino Heinonen
Publicity: Mr. Johan Vikstedt
Labels (domestic): Telefunken
Labels (others): Cetra

FINLAND MUSIC PUBLISHERS

**EDITION CODA — Ritokalliontie 8/16 P—
HELSINKI**
Phone: 45 16 27
President: Mr. Johan Vikstedt

Oy FINNDISC Ab
Simonkatu 10 B—Helsinki
Phone: 64 48 77
Cable: Finndisc Helsinki
President: Mr. Rolf Kronqvist

LEVYSAVEL Oy
Vuorikatu 14—Helsinki
Phone: 12 651
Cable: Levysavel Helsinki
President: Mr. Martti Jappila
Publicity: Mr. Martti Piha

LEVYTUKKU Oy—P.O. Box 178—Helsinki
(Fredrikinkatu 45—Helsinki)
Phone: 38 149
Cable: Levytukku Helsinki
President: Mr. Niilo Erik Saarikko

**Oy MUSIIKKI-FAZER-MUSIK Ab—P.O. Box
260—Helsinki**
(Aleksanterinkatu 11—Helsinki)
Phone: 10 751
Cable: Musikfazer Helsinki
President: Mr. Roger Lindberg
Publicity: Osmo Ruuskanen

SCANDIA-MUSIIKKI Oy
Hietalahdenranta 11a—Helsinki
Phone: 64 20 05
Cable: Scandiamusic Helsinki
President: Mr. Paavo Einio
Publicity: Mr. Antti Einio

Oy R. E. WESTERLUND Ab
Pohjoinen Esplanaadikatu 37—Helsinki
Phone: 10 396
Cable: Pianowesterlund Helsinki
President: Mr. Robert Westerlund
Publicity: Miss Leena Lampila

X-SAVEL
Humalistonkatu 17 A5—Helsinki
Phone: 49 49 87
President: Mr. Toivo Karki

WE REPRESENT THESE LABELS IN FINLAND



For further information, please contact
FINTONE OY | RECORD DEPARTMENT
Post Box 494—Helsinki—Finland

FINLAND—The Past 12 Months

As a record market, Finland is or at least has been a country where Finnish-language records never had any trouble competing with foreign language recordings. Finland is also the market where domestic copyrights usually dominate the charts.

However, this might come to an end as Finland seems to be becoming a teenager's market, and for some reasons, teenagers seem unlikely to "accept" their own language on records—at least in Scandinavia. So far, anyhow, with the exception of the Beatles, a Finnish version of a record with, for example, Elvis Presley, is doing better than the original one. A good example of this is "Seinillä on korvat" with Eino Grön on Scandia, a Finnish version of "The Walls Have Ears". The Elvis Presley version did not create much noise at the Finnish market, but the local version was on the charts for at least three months.

Also, popular songs sung by the Beatles, have been recorded in Finnish with good results, but in those cases, the original versions have been taking the big money.

A typical example indicating the future outlook of the Finnish market was recently shown by the popular broadcast program "Eight In The Top," of which there are two versions, one for Finnish recordings and one for foreign. The Finnish "Eight In The Top" usually included recordings in Finnish language only, but in June 1964, such a program had only two of the eight records in Finnish, two were instrumentals, and the other four were sung by local artists in English. In any case, Finland is still a country where a local composer of pop

music can do very good in competition with imported records. It is a comparatively small market, but there are campaigns going on to increase the market, among others to stimulate more people to buy record players.

FINLAND RECORDING STUDIOS

ELECTRO-VOX STUDIO
Neitsytpolku 1 B—Helsinki
Phone: 11 912
Cable: Nife Helsinki
President: Mr. Ernst Wallner

POHJOISMAINEN SAHKO-Oy
Vuorikatu 14—Helsinki
Phone: 12 651
Cable: Nea Helsinki
Manager: Mr. Martti Piha

SCANDIA STUDIO
Sturenkatu 4—Helsinki
Phone: 76 86 36
Manager: Mr. Jaakko Salo

Oy R. E. WESTERLUND Ab
Pohjoinen Esplanaadikatu 37—Helsinki
Phone: 10 396
Cable: Pianowesterlund Helsinki
President: Mr. Robert Westerlund

FINLAND PRESSING PLANTS

Oy AIRAM Ab
Pursimiehenkatu 29-31—Helsinki
Phone: 11 431
Cable: Airam Helsinki
President: Mr. Henrik Bergroth

AKKUTEOLLISUUS Oy
Sahatie 2—Helsinki
Phone: 11 912
Cable: Nife Helsinki
President: Mr. Ernst Wallner



Records Music Publishers



**MUSICHOUSE
WESTERLUND**
P. Esplanaadikatu 37
Helsinki Finland



RECORDS SINCE 1929

Columbia

Odeon

Parlophone

M-G-M



POHJOISMAINEN SÄHKÖ-OSAKEYHTIÖ
Musical Department
Helsinki • Vuorikatu 14 • Finland

SPAIN—The Past 12 Months

The past year has been a continuation of the initial "boom" in the Spanish record industry, but we can note many changes. First of all, the "kings" of the business (Paul Anka, Dúo Dinámico, Elvis Presley, Connie Francis) have been (almost completely) forgotten. In their places the fans of modern music have created many new names. These new hitmakers have a shorter life and the market is, of course, more active.

The new names are: Les Surfs, vocal group from Madagascar who got a tremendous success with the Spanish version of "Be My Baby;" Trini Lopez, with his hammer and also with "La Bamba;" Gigliola Cinquetti, winner of San Remo Festival and also Eurovision; Rita Pavone, the dynamite Italian girl; Gino Paoli, also from Italy, who has sold a lot of copies of "Sapore Di Sale;" Francoise Hardy, Sylvie Vartan, Edoardo Vianello, Charles Aznavour, Luis Aguilé, Enrique Guzmán, and, of course, the Beatles. Beatlemania has reached Spain not as strongly as other countries, but has reached the country with a big impact. In less than four months, Odeón, the firm who handle Beatles here, has released around ten E.P.'s.

As a repercussion of Beatles success all over the world, Spanish groups have changed in their techniques, approaching to the Beatles style. Now the groups have a great importance in record business. Odeón reports that records from a Spanish group, the Mustangs, sell more than Beatles. Almost every company has at least two or three groups under contract. This importance is due to the fact that musicians were on strike for a long period, during which record companies recorded with little groups or with background music imported from other countries. Beside this, groups seem to be the trend now in Spain. The standard type is a singer soloist, two guitarists, a bass and drums. But there are a lot of different groups in other styles.

Among the hot Spanish are: The Mustangs, Lone Star, Pekenikes, Flaps, Tonys, Relámpagos Sirex, Sonor, Javaloyas, Extraños Continentales, Idolos, Pumas, 4 Jets, and many more. There is also a trend with some of the groups that consists of doing instrumental versions of Spanish traditional music, mixed with a very strong beat. The initial recordings of this "Spanish Sound" began just a year ago with two foreign groups: The Jokers, that recorded new tunes such as "Gypsy Moon," "Little Gypsy" and ancient hits such as "Mari Dolores," "La Paloma," etc. and The Black Magics who recorded "Surfin Gypsy" and "La Hora." At the beginning of 1964 The Pekenikes recorded "The Four Mule Skinners" (Los Cuatro Muleros), a very old Spanish theme, with electric guitars and a strong beat. They had a big success, followed by Los Tonys with "La Cucaracha." After this, "El Vito" and "Zorongo Gitano" and "Don Quijote" were new attempts to create the "New Sound From Spain."

Zafiro has begun with a new label, Novola, that will be dedicated to these young groups and singers. They have told Cash Box that they will try to get a new sound with a strong Spanish personality and an international beat.

As usual, the Spanish market is at the moment an E.P. market. But the first serious attempt to singles were registered last month. The main promoter is Zafiro, who is releasing everything in sight. Vergara and Belter have released some singles. These attempts, together with the increase of prices of E.P. (from 85 to 95 pesetas) and the promotion of L.P. with low priced series, will, perhaps, change the Spanish market in little time. But, for the moment, Spain is an E.P. market.

Sales have increased about 20-30 per cent in almost every company. Everybody expects a more spectacular growth, because of the increased number of record players, the general economic boom of Spain and the big promotion that Radio and TV now mean for the record business. It is undoubtedly true that everytime an artist has a personal appearance on TV his records sell more. Beside this, Spain is going to have a second TV channel with a different program. Radio speakers are going more and more to the disc jockeys field and journalists are writing about records in the main newspapers and magazines of the main cities of Spain.

However, Spain figures are not very high. You can sell easily 1,000 copies. If you sell 10,000 you have a big hit. When the sales figures reach 30,000 it is the same as a million-seller in the United States. We are speaking about E.P.s because there is not yet a single market in Spain.

Another important conclusion in the development of the record industry last year is that any song that was a hit was sung in Spanish (with the exceptions of Beatles hits and "La Mamma" by Aznavour). As far as the exceptions are concerned, we can be sure that if Aznavour had recorded "La Mamma" in Spanish it would have sold three times more. It is very important for foreign artists to record in Spanish, not only due to the Spanish sales, but also for the Spanish-speaking market of America.

An important piece of news this year concerning record business was the contract signed between Zafiro and Decca (London) for the world distribution of the Spanish material of Zafiro. Also, the contracts of Reprise and AZ with Hispavox. Time and Kapp, now distribute here by Vergara. Command will be distributed by Hispavox. RCA has recently signed with Dot. Zafiro has the representation of Orfeón.

Concerning new artists contracts, Belter has signed T.N.T., Mina and Dallara. Hispavox, through the International label, has inked Peppino di Capri. Discophon has signed an important TV artist Juan Pedro Somoza. Raphael signed with Hispavox. RCA signed Manuel Torres and Elena Duque.

BEST SELLERS BY COMPANIES

FONOGRAM

TITLE	ARTIST	LABEL
L.P.'s		DGG
Andres Segovia		DGG
Andres Segovia	Herbert Von Karajan	DGG
Beethoven 9 Sinfonias	Banda Hispanica	Philips
Pasodoble Y Ole	Various Artists	Philips
Una Noche En El Corral De La Moreria		
E.P.'s		Fontana
Sukiyaki	Blue Diamonds	Philips
Oh Mi Senor	Mike Rios	Philips
Dominique	Soeur Sourire	Philips
Gracias	Connie Francis	MGM
La Chica Del Trebol	Rocio Durcal	Philips

RCA

L.P.'s			
Capricho Italiano (Tchaikovsky)	Dir. K. Kondrashin	Vic	
Recuerdo De Jorge Negrete		RCA	
Recuerdos De Mario Lanza		RCA	
Lo Mejor De Jorge Negrete		RCA	
Beethoven Pastoral	Dir. Pierre Monteux	Vic	
E.P.'s			
Cuore (Heart)	Rita Pavone	RCA Victor	
Ritmo De Lluvia (Rhythm Of The Rain)	Sylvie Vartan	RCA Victor	
Cuando Caliente El Sol	Hermones Rigual	RCA Victor	
Paz	Los T.N.T.	RCA Victor	
Media Novia	Los T.N.T.	RCA Victor	

ZAFIRO-IBEROFON

L.P.'s			Zafiro
Marisol			Zafiro
Narciso Yepes			Iberofon
Bailemos Con La Orquesta Maravella			Iberofon
Canciones De Hispanoamerica			Iberofon
Asi Cantan Los Llaneros			
E.P.'s			
La Hora	Alberto		Zafiro
Dejala Dejala	Luis Gardery		Zafiro
Sapore Di Sale	Salome		Zafiro
La Escuela Termino	Rosalia		Zafiro
Terremoto de Malaga			Zafiro

DISCOPHON

L.P.'s			
Sardanas (Cobla "La Principal de La Bisbal")			
Caravelli Y Sus Violines Magicos			
17 Violines De Moscú			
Pasodobles Y Castanuelas			
Fiestas En Espana			
E.P.'s			
The Spotnicks			
Antonio Machin			
Emilio El Moro			
L.P.'s			
Recital De Exitos	Various Artists		Voz Su Amo (HMV)
Cascanueces (Tchaikovsky)	Real Orquesta Filarmonica		
Paginas Celebres No. 3	Frank Pourcel		Voz Su Amo
Scherezade	Orq. Filarmonica		
Paginas Celebres No. 1	Frank Pourcel		Voz Su Amo
E.P.'s			
Balada Gitana	Duo Dinamico		Voz Su Amo
Et Maintenant	Gilbert Becaud		Voz Su Amo
The Young Ones	Cliff Richard		Voz Su Amo
Perdoname	Duo Dinamico		Voz Su Amo
Carinosa	Duo Dinamico		Voz Su Amo

VERGARA

L.P.'s	
Pau Casals	
Gran Misa Conventual A Montserrat	
Una Nit De Nadal	
Peter Kreuder Orchestra	
Bailemos Juntos	

E.P.'s		
Cuando Caliente El Sol	Golden Quarter	
Esta Noche Pago Yo	Jose Guardiola	
Sag Warum	Los Catinos	
Dame Felicidad	Francisco Heredero	
Madisonistas	Latin Combo	

CBS

L.P.'s		
West Side Story	Original Soundtrack	
Todos Los Exitos Vol. 2	Various Artists	
Todos Los Exitos Vol. 1	Various Artists	
El Continental	Ray Conniff	
Besame Mucho	Ray Conniff	

E.P.'s		
West Side Story	Soundtrack	
Dame Felicidad	Enrique Guzman	
Popotitos	Teen Tops	
100 Kilos De Barro	Enrique Guzman	
Besame Mucho	Ray Conniff	

HISPAVOX

L.P.'s	
Katuska	
La Del Manojito De Rosas	
La Tabernera Del Puerto	
Antologia Del Folklore Musical De Espana	
Pasodobles Toreros	

E.P.'s		
Todos Los Chicos Y Chicas	Francoise Hardy	Vogue
Las Palmeras	Alberto Cortez	Moonglow
Pasodobles Toreros		Hispavox
Balada Del Amanecer	Alberto Cortez	Hispavox
No Tengo Edad	Gigliola Cinquetti	CGD
If I Had A Hammer	Trini Lopez	Reprise

THE AUTHENTIC AND TRUE SPANISH MUSIC

● GUITAR ● ORCHESTRA ● CASTANETS ● FLAMENCO ●

AND ALL KINDS OF SPANISH FOLKLORE MUSIC

At 45 rpm EP's — 33 1/3 rpm LP's records

IN ATTRACTIVE ALBUMS WITH BEAUTIFUL ILLUSTRATIONS

SPECIAL PRICES FOR EXPORTATION

Catalogs and samples can be obtained from:

Discophon

Valencia, 288 — Barcelona, 7, SPAIN

SPAIN MUSIC PUBLISHERS

ABERBACH (MADRID), S.A.
Carmen 20, Madrid 13

ADITORIAL ALIER
Carmen 27, Madrid 13

EDICIONES MÚSICALES LUIS ARAQUE
Rios Rosas 28, Madrid 3

EDICIONES ARMONICO-CLIPPER'S
Rambla de Cataluña 10, Barcelona 7

EDICIONES MÚSICALES AUTORES REUNIDOS
Salud 19, Madrid 13

EDITORIAL BOILEAU
Provenza 285-287, Barcelona 9

EDICIONES MÚSICALES CALYPSO
Alcala 70, Madrid 9

CANTAGALLO, Ediciones Musicales
Edificio Espana
Gr. 2-Pl. 7-No8

EDITORIAL CANCIONES DEL MUNDO
Carmen 20, Madrid 13

EDITORIAL CANCIONES FRANCIS-DAY
Carmen 20, Madrid 13

EDITORIAL CARCELLE
Farell 4, Barcelona 14

EDICIONES MÚSICALES CARTHO
Sagasta 23, Madrid

EDICIONES MÚSICALES CLAVE
Alcala 70, Madrid 9

EDICIONES COLUMBIA
Montseny 12, Barcelona 12

EDICIONES CONNELLY
Rambla de Cataluña 10, Barcelona 7

EDICIONES MÚSICALES DUMOR
Montera 36, Madrid 13

EDITORIAL MUSICAL IBERO AMERICANA (E.M.I.A.)
Diputación 337, Barcelona 9

EDICIONES ESSEX ESPAÑOLA
Mayor 27, Madrid 13

EDITORIAL FANTASTICA
Cava Alta 10, Madrid 13

EDICIONES FIESTA EN TRIANA
Adriano 40, (Apartado de Correos 493), Sevilla

EDITORIAL GARZON
Tuset 15, Barcelona 6

EDICIONES GRAMOFONO-ODEON
Urgel 234, Barcelona, en Madrid, Arenal 9

EDITORIAL HARMONIA
Carrera de San Francisco 9, Madrid 5

EDICIONES HERSANT
Diputación 337, Barcelona 9

EDICIONES HISPAMERICA
Mayor 13, Madrid 13

EDICIONES HISPANIA
Av. de José Antonio 31, Madrid 13

EDICIONES MÚSICALES HISPAVOX
Cuesta de Santo Domingo 11, Madrid 13

EDICIONES INTERNACIONALES DE MUSICA MODERNA
Concordia 6, Barcelona 4

EDICIONES MÚSICALES I.F.I.
Marqués del Duero 106, Barcelona 15

EDICIONES MÚSICALES IRIS
Consejo de Ciento 193, Barcelona 11

MILLS MUSIC ESPAÑOLA
Alcala 70, Madrid 9

EDITORIAL MOMENTO MUSICAL
Horno de la Mata 3, Madrid 13

EDICIONES MUNDO DE RITMOS
Postas 16, Madrid 12

EDICIONES MÚSICALES MADRID
Mayor 27, Madrid 13

EDICIONES MÚSICALES MUNDO MELODIE
Consejo de Ciento 193, Barcelona 11

EDITORIAL MUSICA DE ESPAÑA
General Mola 258, Madrid 16

EDITORIAL MUSICA MODERNA
Marqués de Cubas 6, Madrid 14

EDITORIAL MUSICA DEL SUR
Diputación 337, Barcelona 9

EDICIONES PINGUINOS
Muntaner 111, Barcelona 11

EDITORIAL PUERTA DEL SOL
Alcala 70, Madrid 9

EDICIONES QUIROGA
Alcala 70, Madrid 9

EDICIONES RCA ESPAÑOLA
Av. de América, Madrid 17

EDITORIAL RITMO Y MELODIA
Villarreal 18, Barcelona 11

EDICIONES SONOMEZ
Clarías 21, Carabanchel Bajo, Madrid 19

EDICIONES MÚSICALES SIRIUS
Apartado 792, Barcelona

EDICIONES MÚSICALES STAR
Rosellón 408, 1º, 1ª, Barcelona 13

EDICIONES TECLADO
Andrés Borrego 5, Madrid 13

WORLD WIDE MUSIC DIRECTORY

(Continued from page 128)

MONDIAMUSIC S.a.r.l.—8 rue de Hesse—GENEVA
Phone: 25.59.55
Cable: MONDIAMUSIC GENEVA
Pres.: Mr. Heinz Liechti

MUSIKVERLAG ZUM PELIKAN—Bellerivestrasse 22—ZÜRICH 8/34
Phone: 32 57 90
Cable: PELEDITION ZÜRICH
Pres.: Dr. Ernst Brandenberger

MUSIKVERTRIEB A.G.—Postfach—ZÜRICH 40
(Badenerstrasse 555—Zürich 9)
Phone: 54 97 54
Cable: MUSIKVERTRIEB ZÜRICH
Pres.: Mr. M. A. Rosengarten

SPAIN RECORD MANUFACTURERS

BELTER S.A.
Pres.: Jose Ramon Batalla Altayo
Address: Gomis, 1 Barcelona
Phone: 248 17 53
Labels (domestic): Arlequin, Belter, Saef
Labels (others): Atco, Atlantic, Carish, Gran Award, Meazzi, Metronome, Pacific, Palette, Prosadisc, Ri-Fi, Typic.

COLUMBIA
Pres.: Juana Darrosez Uria, Vda. de Inurieta
Address: Libertad 24, Madrid
Phone: 221 10 95
Labels (domestic): Columbia, Alhambra
Labels (others): Decca, London, Barclay, Durium, Galleria del Corso.

CUBALEGRE
Pres.: Antonio Martinez
Address: Esparteros 11 Madrid
Phone: 231 80 46
Labels (domestic): Cubalegre
Labels (others): Velvet, Cubaney, Puchito, Marpar, Crown, Chantecler.

DISCOPHON
Pres.: Manuel Alavedra y Francisco Ortega
Address: Valencia 288, Barcelona
Phone: 237 50 99
Labels (domestic): Discophon
Labels (others): Canadian American, Colpix, Everest, Gazell, Italdisc, Karusell, President, Victory, Ronnex, Seeco, Sonet, Supraphone, Tempo, Triola, Tropicana, Versailles, Vee-Jay.

FONOGRAM S.A.
Director: Sampedro
Address: Avenida de America y Hernandez de Tejada (Madrid)
Phone: 267 4200
Labels (domestic): Philips, Fontana
Labels (others): Philips, Fontana, Polydor, Coral, Mercury, Brunswick, DGG, Archiv, Roulette, Bambino, Riverside, MGM, Heliodor.

HISPAVOX
Pres.: Jose Manuel Vidal
Address: Cartagena 62, Madrid
Phone: 256 57 00
Labels (domestic): Hispavox
Labels (others): C.B.S., ABC Paramount, Alsvayed, Ansonia, C.G.D., Chant Du Monde, Disneyland, Erato, Festival, Gamma, Gemma, Heliodor, Hickory, Laurie, MGM, United Artists, Vega, Vogue, Chancellor, Cadence, Reprise, AZ, Int'l.

ODEON
Pres.: Juan Burbano Barguno
Address: Urgel 234, Barcelona
Phone: 230 22 05
Labels (domestic): Odeon, Regal, Voz Su Amo (HMV)
Labels (others): Canitol, Epic, HMV, Liberty, Parlophone, Pathe, Stateside, Columbia (Italy)

RCA
Gen'l Mgr. Guillermo Caram
Address: Torre de Madrid, Madrid
Phone: 248 49 13
Labels (domestic): RCA Victor
Labels (others): RCA Victor, Warner Bros., Pye, Golden Guinea, Telefunken, Vik, Victrola, Serenata, Disc-jockey, Espacial, Dot.

VERGARA
Dir: Mr. Serra
Address: Paseo General Mola 4, Barcelona
Phone: provisionally 257 94 05
Labels (domestic): Vergara
Labels (others): Ariola, Clan, Cetra, Ricordi, Kapp, Time, Circle, Embassy, Studio SM, BAM.

ZAFIRO
Pres.: Luis Sagi-Vela Barba
Address: Campomanes 10, Madrid
Phone: 241 50 04
Labels (domestic): Zafiro, Iberofon
Labels (others): Montilla, Toreador, Fonit, Jolly, Bel-Air, Ducretet-Thomson, Period, Angelicum, Spa, Orfeon.

UNION MUSICAL ESPAÑOLA
Carrera de San Jeronimo 26, Madrid 14

EDITORIAL UNIVERSAL JAZZ
Chinchilla 2, Madrid 13

EDICIONES UNIVERSO
Apartado de Correos 12.308, Madrid

EDICIONES VIRGINIA
Aragon 217, Barcelona 7

WORLD MUSIC ESPAÑOLA
Diputación 337, Barcelona 9

EDICIONES MÚSICALES SYMPHONIE
Valdecanilla 26, Madrid 17

EDICIONES ROBERT MELLIN IBERICA, S.A.
Barquillo 49, Madrid 4

RADIO RECORD IBERICA
Rambla de Cataluña 10, Barcelona 7

SOUTHERN MUSIC A.G.—Postfach 617—ZÜRICH
(Heinrichstrasse 38—Zürich)
Phone: 42 31 38
Cable: SOUTHMUSIC ZÜRICH
Pres.: Mr. Albert Brunner

RECORD MFRS

ELECTROMUSIC LTD.—Nauenstrasse 71—BASLE 2
Phone: 34 92 50
Cable: ELMUBA BASLE
Pres.: Mr. Fritz Voegelin
Labels (domestic): Alpha, Tell
Labels (others): Arlecchino, Baroque Records, Cetra, Discophon, Ember, Excelsius, Juke Box, Kritos, Krysta, KTB, Omega, Osca, Polaris, Sabrina, SAEF, 777, Tempo.

FINSTERWALD & CANTACUZENE—Avenue des Alpes 70—MONTREUX
Phone: 62 45 55, 62 45 56
Cable: DISQUES MONTREUX
Pres.: Mr. I. Cantacuzene
Labels (others): Adventure, Arlequin, Belter, Cam-Curci, Carosello, Chancellor, Charlin, Circus, Contrepoint, Crescendo, Debut, Dimsa, Disc AZ, Dixieland Jubilee, Dounia, Durium, Erato, Everest, Fiori Musicali, Gazell, Gene Norman Presents, Golden Guinea, Jardin des Arts, Jazz Collector, Jazz Selection, King Jazz, Majestic, Mode, Nixa, Orfeon, Pastorale et Musique, Piccadilly, Pap, Pye, Reprise, Resonances, Roulette, Royal, Somerset, Sonet, Sprint, Storyville, Studio SM, Super-Majestic, Swing, Tempo, Tico Titamus, Tono, Triomphe du Disque Français, Typic, Unidisc, Vogue, Vogue Cochon d'Inde, Vogue Kongourou, Vogue Pingouin.

FONO-GESELLSCHAFT LUZERN—Postfach 530—LUCERNE 2
(Seidenhofstrasse 14—Lucerne)
Phone: 2.22.88
Cable: FONOLUZERN LUCERNE
Pres.: Mr. Paul Cron
Labels (domestic): Fono
Labels (others): Ecclesia, Harmonia Mundi, Politeia.

JECKLIN & CO.—Postfach—ZÜRICH 1/24
(Rämistrasse 42—Zürich 1/24)
Phone: 24 16 73, 24 39 41, 24 13 64
Cable: PIANOJECKLIN ZÜRICH
Pres.: Paul, Peter & Hans Jecklin
Labels (domestic): Columbia, Gloria, Odeon
Labels (others): Angel, Atco, Atlantic, Candid, Caramba, Carisch, Celson, Choir, Commodore, Compagnia Generale del Disco, Contemporary, Derby, Die Prominente Stimme, Directional Sound, Encore, Epic, Favorit, Folkways, Golden 12, Good Time Jazz, Imperial, International, Italia, Jolly, Kabarett aus Wien, Kapp, Lebendiges Wort, Metronome, Minivox, Music, Musica Mundi, Musica Sacra, Patmos, Parlophone, Pathe, Regal, Society For Forgotten Music, Stateside, Stella, Time, Unikum, Vox.

LA LIBRAIRE NOUVELLE—18, rue de Carouge—GENEVA
Phone: 25.98.76
Cable: LIBNOVEL GENEVA
Pres.: Mr. Robert Franzen
Labels (others): Le Chant du Monde

MUSIKVERTRIEB—Postfach—ZÜRICH 40
(Badenerstrasse 555—Zürich 9)
Phone: 54 97 54
Cable: MUSIKVERTRIEB ZÜRICH
Pres.: Mr. M. A. Rosengarten
Labels (domestic): Decca, Elite-Special
Labels (others): Ace of Clubs, Ace of Hearts, Acuarua, Argo, Ariola, Artone, Athena, Barclay, Baronet, Bel Air, Cadence, Cameo/Parkway, Capitol, Cinevox, Club, Colpix, Comet, Crown, Ducretet-Thomson, Eurodisc, Everest, Festival, Funckler, GDC, Golf Drouot, Hed Arzi, Hispavox, Jazztone, Linda, London, L'Oiseau-Lyre, RCA Camden, RCA Victor, RCA Victrola, RCA-Vik, Ricordi, Seeco, 707, Rionda, Tavola, Telefunken, Teleslar, Tivall, Triola, Tropical, Twist, 20th Century Fox, Vega, Warner Bros., Weekend.

SYRIAN ARAB REPUBLIC RECORD MFRS

A. CHAHINE & FILS—Rue Sakhie—Face au Parlement—DAMASCUS
Phone: 12878
Cable: ACHAHINEFILS DAMASCUS
Mgr.: Mr. Mozart Chahine
Labels (domestic): Voix de l'Orient
Labels (others): Chant du Monde, Deutsche Gram-mophon, Ducretet-Thomson, Liberty, Mercury, M.G.M., Odeon, Parlophone, Pathe, Philips, Poly-dor, Stateside, Top Rank, Vogue.

GEORGE MURR HREIKE & CO.—P.O. Box 2230—DAMASCUS

(Parliament Avenue—Damascus)
Phone: 11891
Cable: GEORGE MURR HREIKE DAMASCUS
Pres.: Mr. George M. Murr
Labels (domestic): Baidaphon, Duniaphon, Metro-phon, Sot El Fan, V
Labels (others): Brunswick, Capitol, Coral, Decca, London, Pye, RCA Camden, RCA Victor, Telefunken.

TANGANYIKA
MAHMOOD'S RADIO SERVICE—P.O. Box 374—DAR-ES-SALAAM
(Independence Avenue—Dar-Es-Salaam)
Phone: 20410
Pres.: Mr. Mahmood Kaderali

Labels (domestic): ASL, Gallatone, OK, USA.
Labels (others): Ace of Clubs, Ace of Hearts, Argo, Beltana, Brunswick, Capitol, Columbia, Coral, Decca, Ember, Encore, Fontana, His Master's Voice, Liberty, London, Mercury, M.G.M., Parlophone, Philips, Pye, RCA Camden, RCA Victor, RCA Victrola, Reprise, Ronnex, Stateside, Teeny, Telefunken, Verve, Warner Bros., Waverly, etc.

THAILAND

RECORD MFRS

BAE TECK HUAT—P.O. Box 521—BANGKOK
(286-288 New Road—Werngnakornkasem—Bangkok)
Phone: 21831
Cable: TECKHUAT BANGKOK
Pres.: Mr. Bae Hui Chung
Labels (domestic): Asawin, Hanumarn
Labels (others): M.G.M., and several other labels.

BLACK & WHITE CO., LTD.—P.O. Box 335—BANGKOK
(708, Mahachai Road—Bangkok)
Phone: 20054
Cable: BLACKWHITE BANGKOK
Pres.: Mrs. Hia Lau Jia Eng
Labels (domestic): Columbia, NC
Labels (others): ABC-Paramount, Angel, Atlantic, Audio Fidelity, Blue Note, Capitol, Colpix, Columbia, Contemporary, Decca, Dolton, Dot, Kapp, Liberty, London, Mercury, Polydor, RCA Victor, United Artists, Verve, Warner Bros., Westminster.

CATHAY RECORDS STORE LTD. PARTNERSHIP—P.O. Box 1660—BANGKOK
(223-229 Charoen Krung Road—near Damrongsatit Bridge—Bangkok)
Phone: 25238, 20133
Cable: CATHAY BANGKOK
Pres.: Mr. Tan Boon Seng
Labels (domestic): Crown
(Continued on page 154)

THE FASTEST GROWING
MUSIC PUBLISHING
COMPANY IN SPAIN
RCA ESPAÑOLA, S.A.

THE MOST DYNAMIC
RECORD COMPANY
IN SPAIN
RCA ESPAÑOLA, S.A.

LET US REPRESENT
YOUR LABEL . . .

LET US PUBLISH
YOUR MUSIC . . .

RCA
ESPAÑOLA, S.A.

Torre de Madrid,
planta 7a, oficinas 8 y 9
Tels: 248 49 13/ 248 49 12
Cable: RADIOINTER
MADRID-13 (ESPAÑA)



(FOR WORLD-WIDE REPRESENTATION)

IVAN MOGULL

1619 BROADWAY

NEW YORK

CABLE: IMOGULL

MEXICO—The Past 12 Months

The musical situation in México during the past twelve months, as in past years, hasn't changed much. The artists of the "new wave" are still the most popular among the people but are not the best sellers. The bolero rhythm in México is almost passe, and the music of trios is the same. The folk music (rancheras) and the new folk style (bolero ranchero) is as strong as in the past two or three years but never as popular as it used to be by Jorge Negrete and Pedro Infante (both of them died many years ago). The record business in México is getting better each day and there is a great future for it, if the record manufacturers give the people what they want and invest as much as is needed.

The publishing business in México is very active and some new publishers have appeared. The creation of the AMPEM (Mexican Association of Promoters and Publishers of Music, S.A.) has helped much on the international scene and in this country, and is collecting more money from various entertainment establishments.

In the past 12 months the most popular artists in México were: **Enrique Guzmán**, **Jose Alfredo Jiménez**, **Javier Solís**, **Angélica María**, **Lola Beltrán**, **Los Apson Boys**, **César Costa**, **Alberto Vázquez**, **Lucha Villa**, **Sonia López**, **Sonora Santanera**, **Antonio Aguilar**, **Los Hooligans**, **Marco Antonio Muñoz**, **Hermanos Carrión**, **Los Locos del Ritmo**, **Los Panchos**, **Carlos Campos**, **Cuco Sánchez**, **Flor Silvestre**, **Alvaro Zermeno**, **Hermanos Záizar**, **Los Rebeldes del Rock**, **Vianey Valdéz** and others. In the international field, the most popular figures in México were: **Gigliola Cinquetti**, **Edoardo Vianello**, **The Persuaders**, **Steve Lawrence & Eydie Gorme**, **Palito Ortega**, **Ray Coniff**, **Rocío Dúrcal**, **Marisol**, **Connie Francis**, **The Blue Diamonds**, **Violetta Rivas**, **Rita Pavone**, **Al Caiola**, **Elvis Presley**, **Bobby Vinton**, **Trini López**, **The Ventures**, **The Beatles**, **Neil Sedaka**, **Jorgen Ingman**, **The Beach Boys** and some others.

AUGUST 1963.—Los Hermanos Rigual were invited to the San Remo Music Festival, where the winner was "Non L'Eta Per Amarti" sung by Gigliola Cinquetti who later cut this song in Spanish, a smash hit. The Untouchables arrived in México to perform in theaters. World known Mexican composer **Agustin Lara** started a tour through the United States accompanied by his orchestra. Fifth National Jazz Festival opened with the assistance of the best Mexican musicians. Two new labels were introduced in the Mexican market: "Campei" and "Astro." Dancers and singing performers **Los Yorsys** appeared at the Hollywood Palladium. **Pedro Vargas** performed at the "Chez Patee," New York. For the first time, at the Palace of Fine Arts, a Mexican jazz group appeared; it was the group and ballet of **Tino Contreras**. **Jayne Mansfield** arrived to perform at "Terrazza Cassino."

SEPTEMBER 1963.—**Connie Francis** released her first big hit in Spanish. A composition of **Augusto Algueró** tagged "Gracias." The **Zavala Brothers** returned to México after more than two years of performances in Europe, Asia and the United States. **Dyno** informed us about his success in Lima, Perú. **Peerless** introduced a new singer the named **Beto Cañedo**. **Dorothy Dandridge** came to México to perform. **Andy Russell** was working in Spain. A big hit in México were the **Los Carrión** voices, "Magia Blanca." **Lorenza Lori** returned to her second home. **Cuco Sánchez** left to perform in Chile.

OCTOBER 1963.—**Los Yorsys** returned from Argentina. First performance of the **Zavala Brothers** on Mexican TV in more than two years. **César Costa** recorded at RCA "Remember Me, Diana." Vocal duet **Sonia** and **Myriam** arrived

in México to record and perform. Coffee places are getting popular in México with shows played by groups of the "new wave." **Jose G. Cruz** moved from **Peerless** to **DUSA's A&R**. First youth festival to benefit the Institute of Rehabilitation took place at the Palace of Fine Arts with the participation of artists of the "new wave." **Silvia Pinal** began a brief stand at **Terrazza Casino**. The **Paris Sisters** are performing at **El Patio** night club, just reopened. **Connie Stevens** came to spend her honeymoon. **Gamma Records** began distributing the **Vogue** label. French singer **Charles Trenet** started to work at **Los Globos** night club. **Luis Bastón** flew to Australia.

NOVEMBER 1963.—One of the founders of the record industry in México, **Sr. Guillermo Kornhauser** died at the age of 68. A beautiful new singer hit with her version of "Copeton"; her name: **Malú Reyes**. **Luis Arcaraz Jr.** signed a contract with **RCA Victor**. **Helmuth Haertel (DGG)** and **Heinz Voigt (Polydor)** arrived in México to supervise **DUSA** label. **Lucho Gatica** went on tour. **La Sonora Santanera** went to S.A. From Argentina returned **Dyno**. **Carmen Cavallaro** came to México City. **Enrique Guzmán** had a new hit with "The Cr Of The Century." From Buenos Aires returned **Los Ruffino**. **María Félix** flew to U.S. accompanied by **Agustin Lara** for a series of performances. A Latin American disk jockey convention took place here. The **Platters** were in México. Italian singer **Emilio Pericoli** performed at the **Pedro Vargas** TV show. **Eartha Kitt** re-opened "Señorial's" night club.

DECEMBER 1963.—**Connie Stevens** returned to the United States at the same time that **Neil Sedaka** arrived. **Enrique Guzmán** flew to Perú. World hit "Dominique" is recorded for the first time in México in Spanish by new group, **Los Dominic** for **Orfeon** label. **Emilio Pericoli** started to record at Mexican **CBS**. In a press contest, some of the artists winners were: **Lola Beltrán**, **Javier Solís**, **Marco Antonio Muñoz**, **Sonia López**, **Los Galantes** and **Pablo Beltrán Ruiz**. The first and only recording made by **AMPRODIS** (Mexican association of record manufacturers) were released by the most popular artists on the various labels. **Enrique Guzmán** is getting popular in Spain. **Bill Haley** decided to settle for a while in México City.

JANUARY 1964.—From Spain, **Esteban García Morencos** and **Luis Ferrer** came to arrange mutual representations between **Zafiro Records** and **Orfeon** label. **Angélica María** is finishing her 34th picture. **Gamma** released **Marisol** (Spain) records in México. **CBS** cut a new LP by young idol **Enrique Guzmán**. Also released was the first album recorded in México by **Neil Sedaka**. Currently a hit "Perdóname Mi Vida" was just recorded by **Alberto Vázquez**. **J. Manuel Villareal** is named general coordinator of the **CBS** labels in Latin America. **Villareal** was at that time general manager of Mexican **CBS**. **Enrique Guzmán** flew to Buenos Aires, Argentina. **Panamericana de Discos** gave a cocktail party for its artists. **Queta Garay** recorded a new album. **Miguel Angel** from South America returned. **Ray Anthony** arrived in México and after a short season in a club, flew to **Acapulco** to perform. "Mona Lisa" and "Ramona" is heard now in Spanish by the **Blue Diamonds**. From Spain returned **Andy Russell** for a few days. Immediately he flew to U.S. to perform on the **Steve Allen** show. **Gloria Lasso** is in town to perform and record.

FEBRUARY 1964.—**CBS** organized a big promo for **Irma Serrano**. **Los Teen Tops** are performing in Argentina. "Non Ho L'Eta Per Amarti" is the winner of the San Remo Italian Festival and was immediately released in México in Spanish at **Gamma Records** by **Gigliola Cinquetti**. A big 1964 hit is released on **CBS** by **Los Hermanos Carrión**. **Alberto Videz** left **PHAM** publishing to promote **CAMPEI** publishing. On February 20 **Johnny Mathis** debuts at **Terrazza Cassino**. The **Gay Clooners** are recording at **RCA**. A new album on this label was recorded by **César Costa**, named "What's New." **Andy Russell** is again performing on Mexican TV. **Cash Box** president **Joe Orleck** arrived in Mexican capital accompanied by his wife **Pauline**. **Mr. Orleck** visited all the Mexican manufacturers and publishers. **Baby Bell** changed from **RCA** to **Musart**. **Bill Haley's** fourth long play is released by **Orfeon Records**. First **Beatles** recording appeared in the Mexican music market on the **Musart** label. **Los Yorsys** again in Argentina.

MARCH 1964.—**Enrique Guzmán** finished his contract with **CBS**. The same thing happened with **Los Hermanos Carrión** who immediately signed a contract with **Orfeon Records**. Surprising us, **Los Locos del Ritmo** also did exactly same, changing from **CBS** to **Orfeon**. **Panamericana de Discos** signed new contract with **Angélica María** for three and a half years. **María Victoria** debuted in Puerto Rico, after **Marco Antonio Muñoz** returned. Second single of **Gigliola Cinquetti** appeared on the **Gamma** label. **Los Mabers** rock and roll group started its first international tour. **Diana Mariscal** debut at **CBS**. **Oscar Madrigal** gave up his singing career to study in the United States. **Musart** cut American singer **Dean Reed**. **Armando de Llano** is named general manager of **CBS** and also vice-president of that company. **Paco de la Barrera** took over the international department of **RCA** and the company announced the representation in México of the labels **Atlantic** and **Ariola**. **Paco** is also in charge of the promotion department. **Gloria Lasso** finished her first LP for **Musart**. The **Teen Tops** return from Argentina. **Jose de Jesus Hinojosa** signed a pact with **Campei** records **A&R**. **Eydie Gormé** recorded in the United States with **Los Panchos** Trio, an LP of Mexican songs.

APRIL 1964.—**Dave Brubeck** and his jazz group did two concerts at the Palace of Fine Arts. Young spanish star **Rocío Dúrcal** came to México City to promote her first two pictures. **Pedro Vargas** performed at the **Carnegie Hall** and **RCA** recorded the concert on several LP's. **Orfeon** records introduces a new voice, **Federico Valdés**. The most important event in the past 12 months in the Mexican music field took place on April 13 when the **Third Congress of the Federation of Latin American Record Producers**, took place in México City with the assistance of the record producers and executives of all the big and small record companies of all Latin American countries. This congress was a complete success. The **Beatles** huge sellers for **Musart Records**. After succeeding in a musical contest in Lima, Perú, **Javier Vega** returned to México. **CBS** no longer distributes **Reprise** label which, from now on is handled in México by **Panamericana de Discos, S.A. (Musart)**. Record manufacturer **Bernard C. Solomon** arrived to the city to discuss plans with his rep **Mario Freidberg**. This month starts a musicians strike.

MAY 1964.—**Salvador Suarez** gave awards as owner of the **Maine** record stores chain, to his best artists in the past twelve months. The winners were: **Enrique Guzmán**, **Angélica María**, **Javier Solís**, **Miguel Aceves Mejía**, **Lola Beltrán**, **Hnas. Aguila**, **Los Panchos**, **Sonia López**, **Sonora Santanera**, **Carlos Campos**, **Los Hooligans**, and **Malú Reyes**. **Los Panchos** in Japan, **Rocío Dúrcal** flew to Puerto Rico. **Gamma** released **The Persuaders'** biggest hits "Tijuana." **Mayté** recorded at **RCA** "Por Tu Querer." **Luis A. Aubry** from Perú, is named new president of the board of directors of the **Latin American Federation of Record Producers**. **Enrique Guzmán** signed an exclusive pact with Spanish record company, **Hispa-Vox**, given to **CBS** for distribution in almost all the countries of the world. **Los Apson Boys** are at the moment the most popular rock and roll group in México. The musicians strike continues. **Oscar Madrigal** married in Texas to his Mexican fiance. **Juan Campo**, highest esteem in the Mexican record industry, resigned his nomination as vice-president of **Panamericana de Discos, S.A. (Musart Records)**. At the same time, **Eduardo C. Baptista** is named

(Continued on page 146)



FIRST

IN

HITS
ARTISTS
QUALITY

PAN AMERICANA DE DISCOS, S. A.

P. O. BOX 3 - TACUBA 17 - MEXICO, D. F.

-MEXICO-



RCA VICTOR



RCA VICTOR MEXICANA, S. A. de C. V.

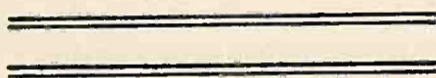
Av. Cuicláhuac No. 2519 - México 16, D. F.



MIGUEL ACEVES MEJIA



MARIA VICTORIA



The world's
greatest
Latin American
artists are on
RCA VICTOR
Records.



PEDRO VARGAS



JOSE A. JIMENEZ



AMALIA MENDOZA

MEXICO-RECORD MANUFACTURERS

RCA VICTOR MEXICANA, S.A. de C.V.
 Av. Cuiclahuac 2519
 Mexico 16, D.F.
 Phone: 27-60-20
 President: Bernard C. Ness
 General Manager: David L. Crump
 Sales Manager: Guillermo Infante
 Promotion Manager: Arturo Valdes
 A&R: Mariano Rivera Conde, Ruben Fuentes y Paco de la Barrera.
 Labels: (Domestic) RCA Victor and RCA Camden
 Labels (others): Dot, Atlantic, Ariola-er eurodisc.

CBS COLUMBIA DE MEXICO, S.A.
 Londres 240-3er Piso
 Mexico 6, D.F.
 Phone: 25-85-89 & 25-32-25
 General Latin American
 Coordinator: J. Manuel Villareal
 Vice-Presidents: J. Manuel Villareal, Armando de Llano and Jose R. Bustillos
 Commercial Manager: Luis Baston
 Sales Manager: Raul Bejarano
 Advertising Manager: Agustin Hernandez A.
 Promoter: Rafael Castaneda
 Foreign Promoter: Rafael A. Palafox
 A&R: Felipe Valdez Leal, Edgardo Obregon, Armando, Manzanero, Gilberto Pavra
 International A&R: Salvador Arreguin
 Labels: (Domestic) CBS and Okeh
 Labels: (others) Columbia, Harmony

PANAMERICANA DE DISCOS, S.A.
 Av. Cuiclahuac 2327
 Mexico 17, D.F.
 Phone: 27-00-20
 President: Eduardo C. Baptista
 Vice-President: Luis A. Gil
 Sales Manager: Jose Luengo
 Credit Manager: Estuardo Soto
 Promotion Manager: Jesus Acosta
 Designer: Jose Valdivia
 A&R: Guillermo Acosta
 Labels: (domestic) Musart
 Labels: (others) Capitol, Liberty, 20th Century Fox, Reprise, Warner Bros., EMI, Odeon, Music Disc.

PEERLESS DE MEXICO, S.A.
 Laguna Mayran 232
 Mexico 17, D.F.
 Phone: 45-63-40
 President: Heinz Klinckwort
 General Manager: Leo Porias
 Sales Manager: Bruno Vogt
 Advertising and Promotion Manager: Leandro Espinosa
 Credit Manager: Alejandro Saldivar
 Designer: Mario Juarez
 A&R: Francisco Mendez and Eduardo Magalanes
 Labels: (domestic) Peerless and Eco
 Labels: (others) London, Telefunken Richmond, Vox, Del Norte, Seeco and Falcon.

DIMS (Discos Mexicanos, S.A.)
 Av. Universidad 1273
 Mexico, D.F.
 Phone: 24-25-01
 President: Rogerio Azcarraga

General Manager: Alejandro Siegrist
 A&R: Velino M. Preza, Ricardo Carrion and Romulo Moran
 Promotion: Profrorio Reyna
 Labels: (Domestic) Orfeon and Maya
 Labels: (others) Westminster.

DISCOS TIZOC, S.A. (Before: Disco Importadora, S.A.)
 Av. Division del Norte 31
 General Manager: Mario Freidberg
 Sales Supervisor: Edgar H. Barquet
 A&R: Miguel A. Saralde
 Labels: (domestic) Tizoc.
 Labels: (others) Hi-Fi, Everest, Fantasy; World Pacific, Life, Pacific Jazz, GNP Crescendo, Challenge, Folkways, Monitor, Col Pix, Elektra, Viking, Disk Jokey, Ital Music, Blue Bell, W&G, Fuentes, Nilser, Contemporary, Vedette.

DISCOS GAMMA, S.A.
 Ejerci to Nacional 167
 Mexico 5, D.F.
 Phone: 45-81-52
 General Director: J. Manuel Vidal
 Manager: Jose T. Munoz
 Production and Programming: Luis Moyano
 Treasurer: Tomas Garcia
 Labels: (domestic) Gamma
 Labels: (others) Hispa-Vox, CGD, United Artists, ABC Paramount, Imperial, Vanguard, Roulette, Canadian American, Durette Tompson, Walt Disney, Music Hall, Cadence, Festival, Metronome, MK, Supraphon, Erato, Vogue, Zafiro.

DISCOS UNIVERSALES, S.A.
 Rio Tiber 58
 Mexico 5, D.F.
 Phone: 14-34-72
 General Manager: Constantin T. Metaxas
 Sales Manager: Guillermo Buerckle
 Coordinator Manager: Fritz Hentschel
 A&R: Jose G. Cruz
 Labels: DGG, Polydor, Philips, MGM, Mercury, Verve, Riverside.

COMPANIA IMPORTADORA DE DISCOS, S.A.
 Tenayuca 475-F
 Mexico, D.F.
 President: Gabriel Mendoza
 Labels: Decca, Coral, Audio-Mex, Brunswick

DISCOS CORO, S.A.
 Bahia de Perula 80
 Mexico, D.F.
 President: Federico Riojas
 A&R: Pedro Zavala
 Labels: Co-Ro, Silvertone.

DISCOS VELVET DE MEXICO, S.A.
 Palma Norte 315-115
 Mexico 1, D.F.
 Information: Antonio Leon.

DISCOS CISNE, S.A.
 Carracci 64
 Mexico 19, D.F.
 General Manager: Rafael Ficachi
 Labels: Cisne, Dicsa Victoria.

MEXICO-PUBLISHERS

AMPEM—MEXICAN ASSOCIATION OF PROMOTERS AND PUBLISHERS OF MUSIC, S. C.

President: Jose Marquez
 Address: Av. Chapultepec 43
 Public Relations: Rojelio Brambila

(ALPHABETICAL ORDER)

BRAMBILA (BRAMBILA MUSICAL MEXICO, S. A.)

President: Rojelio Brambila P.
 Address: Av. Cuiclahuac 2305
 Mexico, D. F.
 Affiliated to:
 USA: Ardmore & Beechwood, Morris Music, Moonlight Music, Central Songs, Walt Disney and Zodiac Music
 Argentina, Chile and Uruguay: Julio Korn Colombia: Ecomus
 Ecuador: Sadram and Mel. Ecuatorianas, S.A.
 Brasil: Irmaos Vitale y Euterpe
 Venezuela: Evmi
 Spain: Canciones del Mundo, Hispavox, Gromofono Odeon
 Germany: Edition Accord, Edition Montana
 France: Pathe Marconi, Eddie Barclay
 Italy: Voce del Padrone, Curci
 England: Ardmore and Beechwood, Good Music
 Japan: Toshiba Music Publishing, Star Edition
 Australia: Castle Music Publishing, Star Edition

CAMPEI (CORPORACION ARTISTICA MUSICAL, PRODUCCION Y EDICIONES INTERNACIONALES)

General Manager: Alberto Videz
 Av. Insuperentes Sur 85-3er Piso
 Mexico, D.F.
 General Manager: Alberto Videz
 Representations:
 Consolidated Music Publishers Inc.
 Music Publishers Holding Corp.
 Leeds Music Corp.
 American Music Publishers, Inc.
 Mills Music, Inc.
 Japan: Kusano Music, Inc and Shinko Music Publishing Co.

COMPAS—EDICIONES COMPAS, S.A.
 Av. Insurgentes 300-Condormino, Mexico, D.F.
 General Manager: Jesus Martinez Ross

EMMI (EDICIONES MEXICANA DE MUSICA INTERNACIONAL, S.A.)

Manager: Mario Alvarez
 Address: Dr. Valenzuela 10
 Mexico, D.F. P.O. Box 1465
 Assistant Manager: Mario de Jesus
 Affiliated to:
 USA: Southern Music Publishing Co., Inc. Peer International Corporation
 Argentina: Editorial Argentina de Musica Internacional, S. de R.L. (EDAMI).
 Brazil: Editora de Musica Brasileira e Internacional, S.A. (EMBI).
 Chile: Southern Music International
 Colombia: Peer de Colombia, Ltda.
 Dominican Republic: Peer International Dominicana.
 Ecuador: Emporio Musical, S.A.
 Puerto Rico: Peer International Corp. de Puerto Rico
 Venezuela: Peer International de Venezuela
 France: Societe D'Etions Musicales Internationales (S.E.M.I.)
 Germany: Peer Musikverlag G. m. b. H.
 England: Southern Music Publishing Company Ltd.
 Italy: Edizione Southern Music S.R.L.
 Spain: Editorial Musical Ibero Americana, S.A.

GREVER (GREVER INTERNACIONAL, S.A.)

Address: Londres 179
 Mexico, D.F.
 General Manager: Teodoro a. Dehesa.

MARQUEZ (HNOS. MARQUEZ, S.A.)

Address: Av. Chapultepec 43
 Mexico, D.F.
 Managers: Jose and Ramon Marquez.

MEXICO-12 Months

(Continued from page 144)

president of this company. Jorge E. Audiffred was named manager of the record division of Orfeon Records and José Lascaráin, chief of the international department of the same label. The two biggest young idols in México, Enrique Guzmán and César Costa, left town to perform in Spain. Enrique Guzmán also will receive an award as the most popular foreign singer in Spain during 1963. The musicians' strike ends. Lola Beltrán announces her retirement.

JUNE 1964.—The first of this month the service manager of CBS Records resigned. At the same time, Luis Bastón was promoted to commercial manager of CBS. Eddie Fisher wound up at El Patio night club. A new singer at Orfeon Records is Martha Duhalt. Los Carrion recorded at the same company "Esperando Que Vuelvas" and "Con Golondrinas." For the first time we heard Palito Ortega composition "Sabor A Nada." Al Suarez went to Perú to participate in an international singing contest, and was a finalist. Paco Cañedo in Argentina. A new chain of record stores (16) open. Gamma organized a new Record Club of Classical Music. Wayne Newton debuts at El Patio. Elsa Aguirre and Marco Antonio Muñoz are performing at La Fuente night club. Bernard C. Ness president, David Crump general manager and Rubén Fuentes A&R of RCA returned from New York from the International RCA Convention. Paco de la Barrera left the RCA promotion department to become A&R of the same company. CBS announces a new budget label, "Okeh." Agustin Lara is in Spain. Vic Damone performs at El Patio. From Spain returned Mexican folk singers Jose Alfredo Jiménez and Cuco Sánchez. Visiting México are John Lahar and Peter Rosaly, executives of the Columbia organization. Constantin Th. Metaxas (DUSA) announces a trip to Europe. Palito Ortega arrives in México to record at RCA. Arturo Valdés is named RCA promotion manager.

JULY 1964.—Brenda Lee debuted at Terrazza Cassino. Lucho Gatica returned from Brasil. Gigliola Cinquetti released her first single on records. Los Loud Jets debut in New York. Charles Denny, president of the international RCA organization arrived in México. With him was Eugene Dailey, vice-president of the foreign RCA companies. DUSA celebrates its first anniversary. Palito Ortega finished his first LP for Mexicana RCA. Elvira Quintana in Bogota. Douglas Taylor, CBS commercial manager came to México. Juliette Greco is in México to perform at El Patio. Angélica María records at Musart "Sabor A Nada." Olga Guillot returns from Puerto Rico and Colombia. CBS signed a contract with Greenstar Company of France to record Joe Sentieri.

MUNDO MUSICAL. EDITORA MUNDO MUSICAL, S.A.)

Address: Praga 31-3er Piso
 Mexico, D.F.
 General Manager: Jose Vaca Flores

PHAM (PROMOTORA HISPANO MEXICANA DE MUSICA, S.A.)

General Manager: Luis Martinez Serrano
 Address: Dr. Valenzuela 10
 Mexico, D.F.
 P.O. Box 542

(NEW PUBLISHERS)

MEXI-MUSIC, S.A.

Address: Av. Division del Norte 31
 Mexico, D.F. General Manager: Mario Freidberg
 Affiliated to:
 Gene Austry Four Stars Sales Co.
 Golden West Melodies Inc.
 Jat Music Inc.
 Weiss and Barry
 Western Music Publishing Co.
 Taj Music, Co.

FERMATA MEXICANA, S.A.

Address: Av. Division del Norte 31-Mexico, D.F.
 General Manager: Arturo Espinosa
 Representatives:
 Ediciones Internacionales Fermata (Argentina S.R.L.)
 Editora e Importadora Musical Fermata do Brasil Ltda.

EDITORIAL TEOCALI, S.A.

Address: Av. Division del Norte 31
 Mexico, D.F.
 General Manager: Mario Freidberg

AUSTRALIAN MUSIC PUBLISHERS

ACCOLADE MUSIC CO. PTY. LTD.
 91 Grace Avenue, Forestville, New South Wales.

ACUFF-ROSE PUBLICATIONS
 Box 513 J, G.P.O., Melbourne, Victoria
J. ALBERT & SON PTY. LTD.
 137-139 King Street, Sydney, New South Wales.

ALLAN'S MUSIC (AUST.) PTY. LTD.
 276 Collins Street, Melbourne, Victoria.
 Allan's also handle B.I.E.M. and G.E.M.A.

BELINDA MUSIC (AUSTRALIA) PTY. LTD.
 3rd Floor, Macdonnell House, 321 Pitt Street, Sydney, New South Wales.

Belinda Music also handle: Trinity; George Weiner; Crown; Progressive; Aaron Schroeder; Lonnie Lee Music; Johnny Devlin Music; Lucky Starr Music.

BOOSEY & HAWKES (AUST.) PTY. LTD.
 250 Pitt Street, Sydney, New South Wales.
 Boosey & Hawkes also handle Jewel Music.

CASTLE MUSIC PTY. LTD.
 Emitron House, 299-301 Castlereagh Street, Sydney, New South Wales.

CHAPPELL & CO. LTD.
 68-70 Clarence Street, Sydney, New South Wales

Chappell & Co. Ltd. also handle: Comet Five Continents; Robert Mellin; Sterling E. H. Morris; Aberbach; Wallaby. Planetary Kahl.

D. DAVIS & CO. PTY. LTD.
 276 Collins Street, Melbourne, Victoria.

ESSEX MUSIC OF AUSTRALIA PTY. LTD.
 324 Pitt Street, Sydney, New South Wales.
 Essex Music also handle Arwin.

LEDS MUSIC PTY. LTD.
 324 Pitt Street, Sydney, New South Wales.
 Leeds Music also handle: Tu-Con Music; Pin-cus-Gil; Maxana; Victoria Music; Spooner Music; Dominion Music.

W. H. PALING & CO. LTD.
 338 George Street, Sydney, New South Wales

NICHOLSON'S PTY. LTD.
 416 George Street, Sydney, New South Wales

SOUTHERN MUSIC PUBLISHING CO. (A/SIA) PTY. LTD.
 Carlton House, 38-40 York Street, Sydney, New South Wales.

Southern Music also handle: Harry Fox and World Music.

SPANKA MUSIC PTY. LTD.
 185 a Beckett Street, Melbourne, Victoria.

WOOMERA MUSIC PTY. LTD.
 185 a Beckett Street, Melbourne, Victoria.

HAPPY
 ANNIVERSARY
 TO
 CASH BOX



DE MEXICO, S.A.

Laguna Mayrán 232
 México, D.F.

DISTRIBUTORS OF

Peerless	Vox
Eco	Seeco
London	Del Norte
Richmond	and
Telefunken	Falcon.

Labels that mark the hits in Mexico.

BRAZIL—The Past 12 Months

Everybody is familiar with the very difficult moments that this country went through during this past year: until about three months ago, we could only witness a constant political and financial crisis, contributing to a vertiginous devaluation of the Cruzeiro, a startling raise in prices, restriction of credits and total distrust in the good outcome of a corrupt and subversive government. To top it all, the country went through a bloodless revolution which overthrew the government and empowered a new one. Although people look with more optimism to the future, the nation is still suffering the results of long years of misgovernance. It is more than natural that the record industry has felt deeply these circumstances, not allowing the expected progress, if we consider the rising interest of the public for the music in general and the phonograph business in particular. We have to consider that a few of these twelve months, were completely negative for the record sales, when people saved their money for goods of first necessity and did not even dare to buy records. However, we can safely say that it is the beginning of a new era in this country, concerning the production and sales of phonograph records: even with all the disadvantages appointed above, there was an unitarian increase of about 10% approximately. We can estimate the sales having reached the Cr\$15.000.000.-000,00 (Fifteen Billion Cruzeiros) mark.

We have to consider other factors which were equally responsible for not allowing a greater expansion. For instance: the breakable 78RPM-10" records suffered a decrease in sales of approximately two million unities and the preference for the 33RPM-7" singles, in spite of having had an increase in sales of about 142%, did not succeed to reach the levels formerly attained by the traditional 78RPM-10". This happened for two main reasons: firstly, there are still, especially outside the big cities, a great number of old-fashioned record-players, with only one speed (78 RPM); secondly, because the companies started an unsuccessful launching of the 45RPM-7" record, many people are still convinced that they need a specially built phonograph with large cylinder. Slowly, the record companies are elucidating the big public and we predict that, within one or two years at the most, the 33RPM-7" single will take over completely the market. There was also an increase in sales of the "double-compact," also a 33RPM-7" record with two numbers on each side, somehow like the American little-LP. The same record with one band on each side is known as "single-compact."

The phonographic event of the year was the "III Latin-American Congress of the Record Producers" which took place this time in Mexico, after two, respectively in Brazil and Peru. The Brazilian industry was strongly represented by Henry Jessen (Odeon) who is also the General Secretary of the Latin American Association, J. Rahmi (Chantecler), Nilo Sérgio (Musidisc) and Emílio Vitale (Copacabana). The matters discussed in this important meeting, having in view to facilitate the negotiations between all Latin American countries, will be of great influence in the near future. Considering that the musical tastes in the LA countries has a similar origin, there is no reason why the records produced in one of the countries should not have a good acceptance in all the others and, with the customs problem solved and a good mutual promotion made, the markets will enlarge and the record producers will have their efforts compensated.

Also the meetings being held monthly by the A.B.P.D. (Brazilian Association of Record Producers) will help to achieve a better understanding between factory and public, as well as a better promotion of the local products outside the country, through a joint effort by all the record companies. The new President of the ABPD, Sávio Carvalho Silveira

(Continental) and the Board of Directors—J. Rahmi (Chantecler), S. Bastos (Audio-Fidelity) and A. Midoni (Imperial)—have important plans to achieve these goals: the promotion of a Record Fair, congregating all Authors', Composers' and Artists' Societies, as well as Musicians', record factories and shops; they will also try to lessen the guarantees required by foreign labels, giving a greater period for promotion in order to diminish the risks of the local companies, all this in order to incite a better and closer collaboration between local and foreign companies. Another plan of the Association is to intensify the promotion of the Brazilian music and record industry, through the foreign press and the periodic release of an LP, which will be sent all over the world, containing one band of each record company, to show the new developments in interpretations and technical qualities of the local industry.

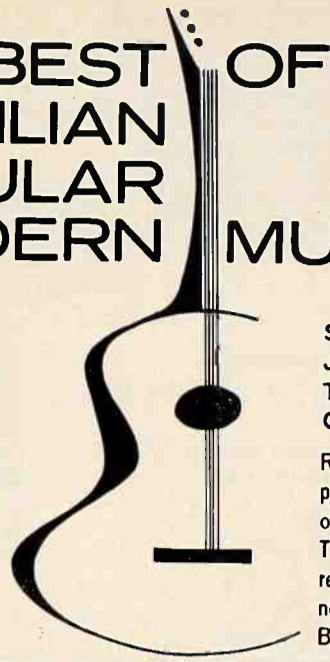
It is obvious how the popular Brazilian music is in constant evolution. We can consider that the Brazilian most representative music—the Samba—is being divided in three categories: Traditional Samba, Modern Brazilian Music (the successor of Bossa Nova) and what we can call the Progressive Samba. Although the adepts of the more traditional style consider that the new Samba is too influenced by the American jazz, we see it differently: there is not one doubt that both musics have the very same origin and were brought to the two countries, where they gradually developed to what they are now, through the very same vehicle—the African slaves of colonial times. It is only too natural that, with the natural approximation between the two countries due to faster transports, cinema, television, radio, etc., the two tendencies meet again. And this way, a new Samba was born with completely different arrangements and instrumental solos, new sounds and interpretations, but always with the native local rhythms and beats.

Many new names of inedited artists have appeared this year: singers, musicians, instrumental and vocal groups never heard before, appear suddenly to the public through new waxings that have sometimes a sudden success. Next to these, the already consecrated artists, feel the need to renew their style, in order to please the new taste for a different style. Television has a definite influence in the promotion of artists for the record industry. Probably two of the only exceptions are Jorge Ben and Altamar Dutra, who started on the record with enormous success and later appeared on TV shows. Moacyr Franco, is a typical example of the popularity through TV: after appearing for years as a comedian, he suddenly became one of the most successful chanters in the country, although his voice is not to be compared with that of many others. Also Richard Chamberlain and Vincent Edwards have been for quite a while on the first places of the charts, due to their popularity as the TV Drs. Kildare and Ben Casey. Another sales phenomenon in Brazil is Ray Conniff who, with his soft dancing rhythm, is a sure name to hit the charts with every new release. In the teen music style, many groups appeared and reached a good quality that can compete with foreign groups: The Jet Blacks, The Clevers, The Jordans, The Bells, and others. Songsters in this international new style are also among the best sellers: Ronnie Cord, Demetrius, Roberto Carlos, Tony Campelo and many others.

But probably the most important internationally speaking, are the interpreters of the Modern Brazilian Popular Music, who are being represented all over the world through João and Astrud Gilberto, Luiz Bonfá: the first couple cut the new hit in the US with Stan Getz, heading for first place rapidly, while the second cut that international hit LP with Caterina Valente, with his own music and lyrics by Maria Helena To-

(Continued on page 148)

THE BEST OF BRASILIAN POPULAR MODERN MUSIC

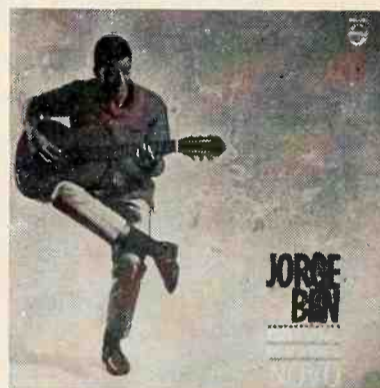


SÉRGIO MENDES
JORGE BEN
TAMBA TRIO
OS CARIOCAS

Represent the best popular modern music of Brasil.
The sales of their records have achieved new highs in the Brazilian market!



P-832-701-L - SÉRGIO MENDES e o Conjunto BOSSA RIO - Ela é Carioca - O Amor em Paz - Colça N.º 2 - Desafiado - Primitivo - Nanã - Corcovado - Nôa Nôa - Garôta de Ipanema - Neurótico.



P-832-181-L - JORGE BEN - Samba Esquema Novo - Mas, Que Nada - Tim Dom Dom - Balança Pema - Vem Morena, Vem - Chove Chuva - É Só Sambar - Rosa, Menina Rosa - Quero Esquecer Você - Uáia Uáialá - A Tamba - Menina Bonita Não Chora - Por Causa de Você, Menina.



P-832-154-L - AVANÇO - TAMBA TRIO - Garôta de Ipanema - Mas Que Nada - Negro - Mania de Maria - Vento do Mar - Sonho de Maria - Só Danço Samba - O Samba de Minha Terra - Mônica Flor - Rio - Tristeza de Nós Dois - Esperança.



P-832-177-L - MAIS BOSSA com Os Cariocas - Telefone - Vivo Sonhando - Peixe - Só Quis Você - Também Quem Mandou - Amorzinho Diferente - Tem Dó - Ela é Carioca - Vamos Amar - Insensatez - O Céu, Você - Cartão de Visita.



COMPANHIA BRASILEIRA DE DISCOS

Av. Rio Branco, 311 - 4.º andar
Rio de Janeiro - Brasil



AUDIO FIDELITY
do BRASIL LTDA

Rua Rego Freitas, 354 — Sao Paulo Brazil

International and local high quality recordings.

Ask for complete catalog.

Brazilian representatives of **AUDIO FIDELITY RECORDS.**

THE TWOSOME PUBLISHERS OF INTERNATIONAL SUCCESS IN LATIN AMERICA

NOTAS MAGICAS EDITORA MUSICAL LTDA.
SMART EDITORA MUSICAL LTDA.

Av. Ipiranga, 1123—conj. 904—Sao Paulo—Brazil
cables: SUDAMUSICA



ACLAMADOS NAS 3 AMÉRICAS!

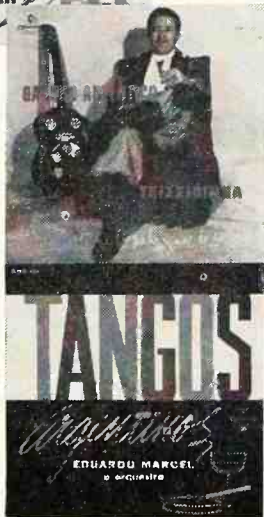
Êstes são os mais recentes SUCESSOS INTERNACIONAIS da



— a etiqueta brasileira do GALINHO —
que integra o mais completo catálogo sul-americano!



HULLY GULLY - The Jet Black's
LUIZ BOURDON - Ritmo paraguaio
ELY CAMARGO Folclórico
TEIXEIRINHA - "
TANGOS - Eduardo Marcel
CUMBIA - e outros ritmos
Latino Americano
MIRANDA - Musica Internacional



CHANTECLER

Divisão Industrial de CASSIO MUNIZ S.A.
Caixa Postal 478 - São Paulo - BRASIL

RICORDI - MAG - FUENTES - DISCK-JOCKEY - CUBA LIBRE - ROULETTE - ROSICLER

BRAZIL— The Past 12 Months

(Continued from page 147)

ledo. Herbie Man, also recorded Brazilian music, serving as a good promotion vehicle in U.S. And the French idol Brigitte Bardot, after a long vacation in the country, came out with numbers on one of her latest LP's sung in Portuguese. The language barrier was finally surpassed with BB and Caterina! Maysa also decided to make personally the promotion of the Brazilian music in a country where it was practically unknown—she opened a restaurant-night club in Madrid, Spain, where she sings herself daily and intends to bring to that country the most representative artists of the MBM (Modern Brazilian Music). Other well liked singers have toured Europe, Latin America and USA with great success, like Agostinho dos Santos, Giane, Elisete Cardoso, Angela Maria, Tamba Trio, Os Cariocas, Sérgio Mendes, Lucio Alves, and many others, which helps to bring the Brazilian popular music back to an important position it had somehow lost after the famous Carnegie Hall Concert. Also in the country, the constant promotion of new concerts, where the best of the modern generation are directly in contact with a public that is growing more and more enthusiastic, surely helps improve the figures on the sales of all the companies.

But there is still another occurrence which was probably the one which influenced most the record industry and specially its sales in these past twelve months: the unbelievable invasion of the modern Italian music! One can safely say that the modern generation of Italian singers took the place that was occupied by the North American idols of the youth before, repeating what had already happened some twenty years ago, with Carlo Buti, Benjamino Gigli, Tito Schipa, etc. Only, this time is was even easier through that wonderful promotion means that is the television. When the Brazilian market started giving signs of a preference for the Italian modern music, their interpreters started pouring in (mostly through the TV and Theater Record), and the record sales of that type of music skyrocketed. First there was Peppino di Capri, followed by Nico Fidenco, Emilio Pericoli, Sergio Endrigo, Edoardo Vianello and culminating with the great little Rita Pavone, which was probably one of the greatest successes in the last times. From the 12 top hits, a good 50% started to be Italian. And each company would launch a new singer, and they all sold well. Even Connie Francis had a come back, with her "C. F. a la Italiana." Local singers are recording Italian numbers, both in Portuguese version and also in the original . . . and they all sell well. . . . At the present time, for instance, Rita Pavone is on the first spot in all categories and half of the first fifteen best-sellers are Italian numbers. And it seems that Italians are here to stay.

On the erudite music field, Brazilian artists and Brazilian music had a very good year outside the country, and that is reflecting on the sales of the records on this specialized kind. Guomar Novais, Ana Stella Schic and Madalena Tagliaferro have been touring in Europe and the Americas and there is a great request for their albums. Also Antonio Carlos Barbosa Lima has been giving concerts in South America and his great production of records is having good reception internationally. But one of the Brazilian artists who is higher on the esteem of the international public is probably the opera singer João Gibin, who is living in Italy and is considered among the very best in the world today.

With all the very little we mentioned above, with an optimistic perspective of the political and economical situation in the country, together with the obvious interest that the public in general are devoting to the recorded music, it is to be expected that the Brazilian phonographic industry will have probably the greatest impulse ever in the years to come.

BRAZIL RECORD COMPANIES

AUDIO FIDELITY DO BRASIL LTDA.
(Sebastiao Bastos, Luiz Mocarzel)
Rua Rego Freitas, 354—Sao Paulo
Audio-Fidelity and Reprise

CBS DO BRASIL S.A. INDUSTRIA E COMERCIO
(Evandro Ribeiro, A. Silva, Othon Russo, Enilson Lins)
Rua Visconde Rio Branco, 53—Rio de Janeiro
CBS Avenida Liberdade—Sao Paulo

COMPANHIA BRASILEIRA DE DISCOS
(Alberto Pittigliani, Joao Araujo, Adail Lessa, Alfredo Borba)
Avenida Rio Branco, 311—Rio de Janeiro
Rua General J.M. Salgado, 331—Sao Paulo
Philips, Sinter, Polydor, Decca, Westminster, Fonit, ABC Paramount, Vanguard, Mercury and MGM

COPACABANA MUSICAL
Avenida Rio Branco, 277—Rio de Janeiro
Albatroz and Campeiro

DISCOS CHANTECLER (Cassio Muniz S.A.)
(J. Rahmi, Braz Bacarin, Basilio Alves, Xavier, Italo Nacarati)
Rua Aurora, 1050—Sao Paulo
Avenida Rio Branco, 185—Rio de Janeiro
Chantecler, Ricordi, Marfer, Fuentes, Peerless, Roulette, Disk Luckey S.R.L., Sica Peruana, Edward Radio

DISCOS ELENCO
(Aloysio de Oliveira, Esther Delamare)
Avenida Rio Branco, 128—Rio de Janeiro
Elenco

DISTRIBUIDORA COMMERCIAL DE DISCOS LTDA.
Rua Mexico, 31—Rio de Janeiro
Prestige

FABRICA DE DISCOS ROZEMBLIT LTDA.
Estrada dos Remedios, 855—Recife, Pernambuco
Mocambo, Gurtler, and Blue Bell

FABRICA DE SONS INDUSTRIALIZADOS
Rua Guaianazes, 67—Sao Paulo
Recital

PERMATA DO BRASIL LTDA.
(Enrique Lebendiger, Juvenal Fernandes, Elisabeth Guerrieri)
Avenida Ipiranga, 1123—Sao Paulo
Fermata, Cameo, Parkway, Jupiter, Premier, Atco, Durium and Farroupilha

FILMES E DISCOS MAGISON S.A.
Rua Barao de Itapetinga, 255—Sao Paulo
Magison

GRAVACOES ELETRICAS S.A.
(Savio Carvalho Silveira, Bighton Neto, Miguel Campodarvi, Alfredo Corleto)
Avenida do Estado, 4667—Sao Paulo
Rua Pedro Lessa, 35—Rio de Janeiro
Continental, Kapp, Colpix, W&G's, Caboco, Ducretet-Thomson, Sertanejo, Telefunken, and Disquinho

GRAVACOES MUSIDISC LTDA.
(Nilo Sergio Pinto, Jairo Rodrigues)
Rua da Lapa, 120—Rio de Janeiro
Rua dos Gusmos, 662—Sao Paulo
Musidisc, Masterpiece, Audio-Labatory, Vox, Hi-Fi Jazz, Audiola, Command, United Artists, Grand Award and Junior, Nilser

INDUSTRIAS ELETRICAS & MUSICAIS FABRICA ODEON S.A.
(Harold E. Morris, Henry Jessen, Oswaldo Gurzoni)
Avenida Rio Branco, 99—Rio de Janeiro
Rua Bento Freitas, 362
Odeon, Orion, Capitol, London, Angel, Warner Bros. and Imperial

MINAS GRAVACOES LTDA.
Rua dos Carijos, 424—Belo Horizonte, Minas Gerais
MGL

PLAZA DISCOS LTDA
Avenida Rio Branco, 43—Rio de Janeiro
Plaza

RCA ELECTRONICA BRASILEIRA S.A.
(Douglas Reid, Charles Nobili, Ramalho Neto, Paulo Rocco)
Avenida Ipiranga, 1097—Sao Paulo
Rua Visconde da Gavea, 125—Rio de Janeiro
RCA-Victor, Camdem and Liberty

RGE DISCOS LIMITADA
(Jose Scatena, Mario Duarte, Marcos Nobili, Benil Santos)
Rua Paula Souza, 181—Sao Paulo
Rua Visconde da Gavea, 125—Rio de Janeiro
RGE, CGD, ORFEON, Barclay and Dot

RION DISCOS
Largo dos Pracinhas, 54—Rio de Janeiro
Rion

SOM INDUSTRIA & COMERCIO S.A.
(Emilio Vitale, Nazareno de Brito, Neusa Machado da Costa)
Rua Casper Libero, 58—Sao Paulo
Avenida Rio Branco, 25—Rio de Janeiro
Copacabana, Palette, Verve, Hi-Fi Record, Montilla and Audiomex.

NORWAY RECORDING STUDIOS

ARNE BENDIKSEN A/S
EGIL MONN IVERSEN A/S
Malerhaugveien 20—Oslo
Phone: 67 67 90
Cable: Monnmusic Oslo
President: Mr. Egil Monn-Iversen

IVERSEN & FROGH A/S
P.O. Box 246—Oslo 1
(Youngsgate 1—Oslo 1)
Phone: 41 39 60
Cable: Planoreflex Oslo
President: Mr. Arild Iversen

NORSK GRAMMOPHONKOMPANI A/S
Wergelandsveien 1—Oslo 1
Phone: 33 40 18
Cable: Nograko Oslo
President: Mr. Odd Roar Knudsen

EDIÇÕES MUSICAIS RCA LTDA.



Avenida Ipiranga, 1097 — 11th floor
cable-Radiointer
São Paulo — Brasil

SHEET MUSIC SALES
PHONOGRAPHIC
REPERTOIRE EXPLOITATION
BRAZILIAN
REPERTOIRE FOR EXPORT
PROMOTION OF
INTERNATIONAL REPERTOIRES
COPYRIGHT CONTROL
RELATIONSHIPS WITH
WORLD-WIDE PUBLISHERS

BRAZIL ALL TIME BEST SELLERS

LOCAL PRODUCTS

TITLE	ARTIST	LABEL
Conceicao	Cauby Peixoto	CBS
Cabecinha No Ombre	Alcides Gerardi	CBS
Nono Mandamento	Cauby Peixoto	CBS
Menina Moca	Tito Madi	CBS
Poema Das Maos	Miltinho	Drink
Nossos Momentos	Elisete Cardoso	Copacabana
Boato	Elza Soares	Odeon
Mulher De Trinta	Miltinho	Sideral
E Dai	Alcides Gerardi	CBS
Balada Triste	Agostinho dos Santos	RGE
O Rei Do Gatilho	Moreira da Silva	Odeon
Palhacada	Miltinho	Sideral
Devaneio	Miltinho	Drink
Cancao Da Volta	Elisete Cardoso	Todamerica
A Noite Do Meu Bem	Dolores Duran	Copacabana
Ternura Antiga	Dolores Duran	Copacabana
Menino De Bracana	Luiz Vieira	Copacabana
Ninguem Me Ama	Nora Ney	Continental
Ouca	Maysa	RGE
Meu Mundo Caiu	Maysa	RGE
Preludio Para Ninar Gente Grante	Luiz Vieira	Copacabana
Alguem Me Disse	Anisio Silva	Odeon
Gaviao Calcudo	Gilberto Alves	Copacabana
O Amor E A Rosa	Elisete Cardoso	Copacabana
Castigo	Roberto Luna	RGE
Molambo	Roberto Luna	RGE
A Vida Continua	Rosana Toledo	RGE
Meu Nome E Ninguem	Miltinho	RGE
Lamento	Djalma Ferreira-Miltinho	Drink
A Felicidade	Agostinho dos Santos	Polydor
Chove La Fora	Agostinho dos Santos	Polydor
O Barquinho	Maysa	CBS
Delicado	Waldir Azevedo	Continental
Samba Em Preludio	A. Lucia-G. Vandre	Audio-Fidelity
Gracas A Deus	Agostinho Dos Santos	Polydor

VERSIONS OF INTERNATIONAL HITS

TITLE	ARTIST	LABEL
Ciu Ciu Ciu	Cauby Peixoto	CBS
Buenas Noches Mi Amor	Emilinha Borba	CBS
Cachito	Emilinha Borba	CBS
Suave E A Noite	Moacyr Franco	Copacabana
Caterina	Carlos Gonzaga	RCA Victor
Que Sera De Ti	Moacyr Franco	Copacabana
Corina Corina	Demetrius	Continental
Estupido Cupido	Cely Campelo	Odeon
Banho De Lua	Cely Campelo	Odeon
Lacinhos Cor De Rosa	Cely Campelo	Odeon
Concerto De Otono	Zeze Gonzaga	CBS
Little Darlin'	Lana Bittencourt	CBS
Mr. Lee	Os Farrroupilhas	CBS
Meu Benzinbo	Agostinho dos Santos	Polydor
Diana	Carlos Gonzaga	RCA Victor
Bat Masterson	Carlos Gonzaga	RCA Victor
Hymno Ao Amor	Wilma Bentivegna	Odeon
Nessuno Al Mondo	Morgana	Copacabana
Faz-me Rir	Edith Veiga	Chantecler
Banjo Boy	Ronnie Cord	Copacabana
Vola Colomba	Silvana	Copacabana
Filme Triste	Trio Esperanca	Odeon

FOREIGN PRODUCTS

TITLE	ARTIST	LABEL
My Home Town	Paul Anka	ABC
My Love For You	Johnny Mathis	ABC
Speedy Gonzales	Pat Boone	Dot
The Diary	Neil Sedaka	RCA Victor
Runaway	Del Shenon	Odeon
Stupid Cupid	Neil Sedaka	RCA Victor
Let's Twist Again	Chubby Checker	ATCO
O Sole Mio	Elvis Presley	RCA Victor
My Prayer	The Platters	Mercury
Only You	The Platters	Mercury
All The Way	Frank Sinatra	Capitol
Love Letters	Nat King Cole	ABC
Diana	Paul Anka	ABC
Tunnel Of Love	Doris Day	CBS
Summer Place	Percy Faith	CBS
Greenfields	Brothers Four	CBS
A Woman In Love	Frankie Laine	CBS
Blowing Wild	Frankie Laine	CBS
Jezebel	Frankie Laine	CBS
Personality	Don Taylor	ABC
Mack The Knife	Bob Darin	ATCO
It's Not For Me To Say	Johnny Mathis	CBS
A Certain Smile	Johnny Mathis	CBS
Misty	Johnny Mathis	CBS
Unchained Melody	Roy Hamilton	CBS
Love Me Forever	The Players	RGE
I Can't Stop Loving You	Ray Charles	Polydor
Tequila	Sylvio Mazuca	CBS
Patricia	Perez Prado	RCA Victor
Cerveza	Sylvio Mazuca	CBS
El Vagabundo	Trio Los Panchos	CBS
Marcianita	Sergio Murilo	CBS
Ansiedad	Nat King Cole	Capitol
Moliendo Cafe	Poly	Chantecler
Buenas Noches Mi Amor	Roberto Yanes	CBS
Total	Bienvenido Granda	RGE
La Barca	Lucho Gatica	Odeon
Sabra Dios	Lucho Gatica	Odeon
Cha Cha Cha De Las Secretarias	Harold Nicholas	Philips
Donde Estara Mi Vida	Pabito Calvo	RCA Victor
Capulito De Alei	Nat King Cole	Capitol
Mi Dicha Lejana	Trio Los Paraguayos	Philips
Contigo	Trio Los Panchos	CBS
Perdida	Trio Los Panchos	CBS
Caminemos	Trio Los Panchos	CBS
Perfidia	Trio Los Panchos	CBS
Sin Ti	Tito Guizar	RCA Victor
Esperame En El Cielo	Lucho Gatica	Odeon
Siete Notas De Amor	Trio Los Panchos	CBS
Malaguena	Caterina Valente	Polydor
Andaluzia	Caterina Valente	Polydor
Nel Blu Dipinto Di Blu	Domenico Modugno	Sinter
Piove	Domenico Modugno	Sinter
Legato A Un Granello Di Sabia	Nico Fidenco	RCA Victor

BRAZIL—TOP LP'S PAST TWELVE MONTHS

'S BEAT—Ray Conniff/CBS
SHOW DOCURA—Moacyr Franco/Copacabana
AFRIKAN BEAT—Bert Kaempfert/Philips
NICO FIDENCO—Nico Fidenco/RCA Victor
VOZES DA AMAZONIA—Johan D. Frisch/Sabia (Odeon)
ENCONTRO COM THE CLEVERS—The Clevers/Continental
AVANCO—Tamba Trio/Philips
MONDO CANE—Ritz Ortolan/Fermata
PEPPINO DI CAPRI VOL. III—Peppino di Capri/Odeon
SAMBA, ESQUEMA NOVO—Jorge Ben/Philips
'S RHYTHM—Ray Conniff/CBS
YOUNG DR. KILDARE SINGS—Richard Chamberlain/Philips
SERGIO ENDRIGO—Sergio Endrigo/RCA Victor
BEN CASEY—Vincent Edwards/Philips
MENSAGEM—Altemar Dutra/Odeon
MOACYR FRANCO—Moacyr Franco/Copacabana
RITA PAVONE—Rita Pavone/RCA Victor
BEATLEMANIA—The Beatles/Odeon
'S YOUNG—Ray Conniff/CBS
TRINI LOPEZ AT BJ'S—Trini Lopez/Odeon
MEUS 18 ANOS—Rita Pavone/RCA VICTOR

BRAZIL—Publishers

SAO PAULO

ABERBACH EDITORA MUSICAL LTDA. Avenida Ipiranga, 1123—S.P.
BANDEIRANTE EDITORA MUSICAL Rua do Seminario, 165—S.P.
CASA SOFERO LTDA. Rua Sao Bento, 195—S.P.
EDITORA DE SUCESSOS INTERNACIONAIS Avenida Ipiranga, 1123—S.P.
EDITORA MUSICAL ARAPUA Avenida Ipiranga, 1123—S.P.
EDITORA MUSICAL BROADWAY LTDA. Avenida Ipiranga, 1123—S.P.
EDITORA MUSICAL CARLOS GOMES LTDA. Rua 24 de Maio, 476—S.P.
EDITORA MUSICAL ESSEX LTDA. Avenida Ipiranga, 1123—S.P.
EDITORA MUSICAL FRANK LTDA. Avenida Ipiranga, 1123—S.P.
EDITORA MUSICAL KASSNER LTDA. Avenida Ipiranga, 1123—S.P.
EDITORA MUSICAL MILLS LTDA. Avenida Ipiranga, 1123—S.P.
EDITORA MUSICAL SANTOS DUMONT LTDA. Rua 24 de Maio, 476—S.P.
EDITORA MUSICAL WALDEN LTDA. Avenida Ipiranga, 1123—S.P.
FERMATA DO BRASIL LTDA. Avenida Ipiranga, 1123—S.P.
IRMAOS VITALE S.A. INDUSTRIA & COMERCIO Rua Franca Pinto, 42—S.P.
MELODIAS AMERICANAS LTDA. Avenida Ipiranga, 1123—S.P.
MUSIBRAS EDITORA MUSICAL Avenida Ipiranga, 1123—S.P.

MUSICAS & INSTRUMENTAIS CASA MANON S.A. Rua 24 de Maio, 476—S.P.
MYERS EDITORA MUSICAL LTDA. Avenida Ipiranga, 1123—S.P.
NOTAS MAGICAS EDITORA MUSICAL LTDA. Avenida Ipiranga, 1123—S.P.
EDICOES MUISCAIS RCA LTDA. Avenida Ipiranga, 1097—S.P.
RICORDI BRASILEIRA S.A. Rua Quintino Bocaiuva, 22—S.P.
ROBERT MELLIN LTDA. Avenida Ipiranga, 1123—S.P.
SAM FOX EDITORA MUSICAL LTDA. Avenida Ipiranga, 1123—S.P.
SERESTA EDICOES MUISCAIS Avenida Ipiranga, 1123—S.P.
SMART EDITORA MUSICAL LTDA. Avenida Ipiranga, 1123—S.P.

RIO DE JANEIRO

CASA CARLOS WEHRS PIANOS S.A. Rua da Carioca, 47—R.J.
CRUZEIRO MUSICAL Rua Visconde de Inhauma, 134—R.J.
EDICOES EUTERPE LTDA. Avenida Rio Branco, 108—R.J.
EDICOES SAMBA Rua Selva, 70 (Usina-Tijuca)—R.J.
EDITORA ARTUR NAPOLEAO LTDA. Rua Juan Pablo Duarte, 46—R.J.
EDITORA DE MUSICA BRASILEIRA & INTERNACIONAL LTDA. Avenida Almirante Barroso, 91—R.J.
EDITORA MUSICAL BRASILEIRA Rua Santa Luzia, 799—R.J.
EDITORA MUSICAL PAO DE ACUCAR LTDA. Rua Rosa Silva, 18—R.J.
EDITORA NOSSA TERRA Rua Visconde de Inhauma, 134—R.J.
A GUITARRA DE PRATA INSTRUMENTOS DE MUSICA LTDA. Rua da Carioca, 37—R.J.
RIO MUSICAL LTDA. Rua Visconde de Inhauma, 134—R.J.
TODAMERICA Rua Santa Luzia, 799—S.P.
EDICOES MANGIONE LTDA. Rua 13 de Maio, 13—R.J.



the nation's best artists

the most perfect sound

the most aggressive in sales

the most complete in advertising



DISCOS RGE - RUA PAULA
SOUZA 181 - 2º ANDAR
SAO PAULO
BRASIL

ARGENTINA—The Past 12 Months

It seems to be customary to start this yearly column stating that "it has been a tough twelve months period" . . . and, unfortunately, once more, we have to start it this way. Sales have been falling consistently for the last three years, and, although everybody hopes that a stabilization will come soon, up to now there are only hopes. However, the situation, inside the ondustry, has changed a lot since July 1, 1963, and now we'll try to explain the how and why of it.

First of all, let's look into prices. In a country with an inflation rate of roughly 25% a year, there is no doubt that record prices must follow the trend: standard LP's have jumped from 545 pesos (\$3.95) to 630 pesos (\$4.50), although the dollar exchange rate (because of government control) has remained at 138 pesos. But there isn't doubt that these prices are too high for the average customer, and companies and dealers agree on this point. Once again (as it happened in 1962), "promotional" or low priced albums are appearing, and now Sicamericana reports the release of a new series at 450 pesos (\$3.15). Prices of these LP's, at first much lower than regular ones, have been increased and now the difference is relatively small; the new releases seem to be a new cycle. For the near future, a new diskery, RM, plans to market LP's at 295 pesos (\$2.20), and it has been selling 7" records through newsdealers at 100 pesos (75¢), in what has been described more as a "rackjobbing" deal than the release of singles. Incidentally, these outings carry eight tunes instead of two, but with cover versions.

Then, there is also the appearance of top local artists: Palito Ortega and Leo Dan became big stars in no time. Now it's far more difficult to sell foreign product in the country than two years ago. Ortega and Dan have been hitting consistently the charts during the past months, and the latter has been in the Top Fifteen with all his singles, seven up to now. Violeta Rivas, Juan Ramon, Johnny Tedesco,

Chico Novarro and Chicote Lopez are also top names, and now Beto Fernan will probably have to be added to the list.

Among foreign artists, it has been a good year for Italian stars Rita Pavone, Edoardo Vianello and Gigliola Cinquetti, American artists Trini Lopez and Neil Sedaka, and, of course, British Beatles. But very few more could be also included: eight or nine artists have taken practically all the major places on the lists during these months.

Folk music, a very strong item last year, is now rather weak, although standard artists are selling as well as before; there is a sort of lack of new hit titles. On LP's, the only outstanding titles are "Coplas del Payador Perseguido" by Atahualpa Yupanqui, which is selling well, and "Martin Fierro," based on a book by Horacio Guarany. One the tango side, record producers find it very easy to sell the recordings in other countries (like Japan, Colombia and others), but not so easy to local customers; as a result, all tango recordings are made with an eye kept on the international market.

There are some diskeries, and several new ones are planning to appear in the near future. Ricardo Mejia's RM Productions is applying ideas not used before, as selling to newsdealers; however, the first one to start this operation has been Editorial Abril, magazine publishers that entered the field with flexible thin records. RM's releases are 7" ones. Several publishers have also started releasing records reportedly for promotional purposes: after Julio Korn's Latino Records, Tempo started the Principe label, and lately Perroti is marketing the Ciclope mark. Old Inter Bas has been transformed into Fenix, through financial operations. There are no independent producers yet, although RCA presses and sells records for several other labels (Ariola, Fermata and Amadeo, among them), which have an independent structure.

Few representation deals have been arranged. The most interesting one is probably Disc Jockey's contract with Barclay of France, started with Charles Aznavour's "La Mamma." Sicamericana has also inked Roulette, Seeco and Orfeon, which tried as an independent company three years ago and failed. RCA has Columbia Española and Montilla, while CBS' European deal with Hispavox and Ricordi allowed it to start its releases here.

Regarding the volume of sales, unofficial figures estimate a monthly 75 million pesos amount, which would mean about 900 million pesos a year (about \$7 million). Practically there is only one speed, 33 rpm. Sizes are 7, 10 and 12 inches, with one to eight tunes on each side. Most recent addition has been RCA's "half LP," with three songs on each one. Ten inch LP's were started again after a long time by Disc Jockey, which seems to be happy with this decision; some other companies have followed it. 78 and 45 rpm records do not exist practically; stocks of old shellac are still a problem for several companies.

Recording and pressing facilities are being steadily increased; in fact, there is an excess of pressing availability. Sicamericana has started using its new recording equipment, while Disc Jockey and HyR joined forces and opened a new pressing factory. High cost for raw material (about \$1.10 per kilo, or about 50¢ per pound) is also still a problem.

Another trend followed by diskeries is the start of new pubberies, operated by them. RCA has opened Ediciones Relay, while CBS works now with Melograf and reportedly Philips is also opening its publishing house. Odeon has an organization administrated by Julio Korn. It seems that regular publishers are not very happy about this idea (recommended at the Latin American Federation of Record Producers' convention in Mexico), but it is too early to see their reaction to it, if there is one.

Another point commented by a publisher to this representative was an

interesting fact: most diskeries don't release certain types of music (e.g. Brazilian), because they consider it uncommercial; however, night-club fans like it very much, and club owners import Brazilian LP's to play them at their places, and thus "sambas" amount in some cases to 30% of the play time. The publisher added that there must be a gap between these potential record buyers and the regular trade. Although there is no import of records, travelers to other countries very often bring certain records unavailable here; foreign radio stations also create an unsatisfied demand, which in some areas (like Mendoza, or the south part of Buenos Aires) sometimes becomes important.

The question about advanced payments remains without answer in some cases; the latest practice among some local publishers is to reject directly all offers of European and American tunes were an advanced payment of more than \$50 or \$100 is requested; this means, of course, increased interest in local production in several cases, since local composers receive no advances. Strang ideas about the size of other markets generally included in this area (Uruguay, Chile, Brazil and Peru) also affect foreign publishers. Brazil is taken in most cases as an independent deal, but the combined population of Chile, Uruguay and Peru is only 22 million (Argentina has other 22 million) and their royalty organizations aren't as good as here. During the past two years, these other countries have helped to finance the investment made by the local pubbery when buying a song, but in some cases the original publishers ask too much for the whole area, and the deal has to be broken. Besides, it is still considered very difficult to get royalty payments from South American countries outside Argentina and Brazil.

The future of the record industry in Argentina, as one year ago, depends mainly on the improvement of the standard of living in the country; a stabilization of the situation would undoubtedly bring an increase in volume and earnings. Everybody

All Latin American Hits

come from

the FERMATA GROUP

BRASIL

E. Lebediger
Ave. Ipiranga 1123
San Paulo

ARGENTINA

M. S. Brenner
San Martin 640
Buenos Aires

MEXICO

M. Freidberg
Durango 252
Mexico City

ARGENTINA—RECORD COMPANIES

DISC JOCKEY SRL

Manager: Manuel Rodriguez Luque
Pedro Goyena 72, Buenos Aires
Tel: 92-9090
Labels: Disc Jockey, Palette, Continental, Meazzi, Barclay, Artone, Chantecler

DISCOS BEMOL

Alsina 3089, Buenos Aires
Label: Bemol

DISCOS AVENIDA

Manager: G. Kotliarenko
Av de Mayo 1222, Buenos Aires
Label: Avenida

DISCOS CBS S.A.

Paraguay 1583, Buenos Aires
Vice President: Juan Truden
Commercial Director: Douglas Taylor
Labels: CBS, Columbia, Orfeo

DISCOS SERENATA SRL

Manager: G. Capdevila
Esmeralda 433, Buenos Aires
Tel: 490440
Label: Serenata

FAMOUS SRL

Manager: Jan W. Morris
Peru 1511, Buenos Aires
Tel: 263306
Labels: ABC Paramount, Musidisc, Ariel

EDITORIAL ABRIL

Manager: C. Civita
Av Alem 884, Buenos Aires
Label: Fonorama

DISCOS CICLOPE

Manager: M. Perrotti
Virrey Cevallos 1152, Buenos Aires
Label: Ciclope

FLAMINGO

Manager: G. Angeletti
Belgrano 1666, Buenos Aires
Label: Flamingo

H y R

Manager: H. Maluf
Alberdi 157, Ciudad de Salta
Label: H y R

INDUSTRIAS ELECTRICAS Y MUSICALES ODEON S.A.

Manager: Philip Brodie
Corrientes 485, Buenos Aires
Tel: 496651
Labels: Odeon, Odeon Pops, London, Decca, Liberty, Warner Bros., Capitol, Angel

DISCOS FENIX S.A.

Boucharde 644, Buenos Aires
Label: Fenix, TK

MICROFON SRL

Manager: Mar'o Kaminsky
Lavalle 1759, Buenos Aires
Tel: 496128
Labels: Microfon, Audio Fidelity, Canadian American, Chancellor, Cadence, Everest, Coral, Durium, Supraphon

PHONOGRAM S.A.

Manager: Maximo Wyngaard
Cordoba 1351, Buenos Aires
Tel: 411555
Labels: Philips, Polydor, Mercury, MGM, DGG, Archiv, Heliodor

PRODUCCIONES FERMATA (Discos) SRL

Manager: Mauricio S. Brenner
San Martin 640, Buenos Aires
Tel: 319330
Labels: Fermata, RGE, Cameo-Parkway

PRODUCCIONES RM SRL

Manager: Ricardo Mejia
Belgrano 1670, Buenos Aires
Label: RM

RECORD MUSICAL SRL

Manager: Hugo Torres
Belgrano 1670, Buenos Aires
Label: Record

RKM SRL

Manager: Juan Kallay
Lavalle 2016, Buenos Aires
Label: RKM, Amadeo

RCA VICTOR ARGENTINA SA

Sales & Promotion Manager: Adolfo Pino
Paroissien 3960, Buenos Aires
Labels: RCA, Vik, Camden, Victrola, Ariola

SICAMERICANA SACIFI

Pres.: Nestor Selasco
VP: Luis Calvo
Jose E. Uriburu 40, Buenos Aires
Tel: 469808
Labels: Music Hall, Demon, Reprise, CGD, Fonit, Gamma, Roulette, Seeco, Vanguard, Fuentes, Dot, Copacabana, Tucuman 431, Buenos Aires

SURCO IND. MUSICALES SRL

Managers: Enrique Iriberry and Atalio Suva
Tel: 32 3143
Labels: Opus, Vox, United Artists, Atlantic, Telefunken

SVELT SRL

Corrientes 2322, Buenos Aires
Label: Svelt

TONODISC SRL

Manager: Jorge Esperon
15 de Noviembre 1257, Buenos Aires
Labels: Command, Kapp, Tonodisc, Westminster, Hickory

VOXOR SRL

Vernet 376, Buenos Aires
Label: Voxor

RCA VICTOR ARGENTINA RECORDING ARTISTS WITH AN INTERNATIONAL SALES IMPACT

PALITO ORTEGA	Teen Music
JUAN D'ARIENZO	Tango
VIOLETA RIVAS	International Pops
ANIBAL TROILO	Tango
CHICO NOVARRO	Tropical
LOS CHALCHALEROS	Folklore
ANTONIO PRIETO	International Pops
EDUARDO RODRIGO	Folklore
LOS CAVA BENGAL	Melodic

Records by these artists should be available in your territory.

RCA VICTOR ARGENTINA, S.A.I.C.

RECORD SALES AND PROMOTION DIVISION

CASILLA DE CORREO 4400

BUENOS AIRES, ARGENTINA

ARGENTINA—Best Sellers Past Twelve Months

Despeinada*	Palito Ortega	RCA
Celia*	Leo Dan	CBS
Deci Por Que No Queres*	Palito Ortega	RCA
Mary Isabel*	Leo Dan	CBS
Cuore	Rita Pavone	RCA
Sin Tomon*	Palito Ortega	RCA
Como Te Extrano mi Amor*	Leo Dan	CBS
El Baile del Ladrillo	Violeta Rivas	RCA
Marisa*	Leo Dan	CBS
Guarda come Dondolo	Edoardo Vianello	RCA
Sabor A Nada	Palito Ortega	RCA
Tus Caprichitos	Neil Sedaka	RCA
El Patito*	Chicco Lopez	Odeon Pops
Fanny	Leo Dan	CBS
I Watussi	Edoardo Vianello	RCA
Puente Pexoa*	T. del Norte	CBS
Lazy Hazy Crazy Days Of Summer	Nat Cole	Capitol
Santiago Querido*	Leo Dan	CBS
No Hay Nadie como Tu	Rita Pavone	RCA
Twist and Shout	The Beatles	Odeon Pops
Rio Manso*	Julio Molina Cabral	Music Hall
El Orangutan*	Chico Novarro	RCA
Unchain My Heart	Trini Lopez	Reprise
Vacaciones en Hawaii	Waldir Acevedo	Disc Jockey
O Mio Signore	Edoardo Vianello	RCA
Blame It On The Bossa Nova	Eydie Gorme	CBS
Love Me Do	The Beatles	Odeon Pops
La Tierra	Little Peggy March	RCA
El Camaleon*	Chico Novarro	RCA
Oh Mi Senor	Juan Ramon	Disc Jockey
Dominique	Sœur Sourire	Philips
Que Suerte*	Violeta Rivas	RCA
La Terza Luna	Neil Sedaka	RCA
Et Manteinant	Gilbert Becaud	Odeon
Que Falta Que Me Haces*	Several Artists	
Ninera Nueva Ola*	Palito Ortega	RCA
El Pescador	Los Wawanco	Odeon Pops
I Want To Hold Your Hand	The Beatles	Odeon Pops
If I Had A Hammer	Trini Lopez	Reprise
Camelia*	Palito Ortega	RCA
Acuarela del Rio*	J. Molina Cabral	Music Hall
El Sombrero de Paja*	Chico Novarro	RCA
Frente al Mar*	Mariano Mores	Odeon
Amarraditos*	Los Nocturnos	Music Hall
Beatriz*	Larry	CBS
No Tengo Edad Para Amarte	Gigliola Cinquetti	Music Hall
America	Trini Lopez	Reprise
No Es Nada*	Palito Ortega	RCA
Roberta	Peppino de Capri	Odeon Pops
If I Had A Hammer	Rita Pavone	RCA
Cuando Llego el Verano	Ricardo Roda	CBS
En la Cima de la Montana	Rita Pavone	RCA
Se Mi Vuol Lasciare	Michele	RCA
Que se Mueran los Feos	Los Pick Ups	Music Hall
Me Permite*	Palito Ortega	RCA
Regalito*	Rodolfo Zapata	Music Hall
*Local Product		

ARGENTINE RECORD PRESSING PLANTS

INDUSTRIAS ELECTRICAS Y MUSICALES ODEON SA	GALVADISC
Corrientes 485, Buenos Aires	Once de Setiembre 481, Ciudadela, Peia de Buenos Aires
RCA VICTOR ARGENTINA SA	CONTINENTAL
Paroissien 3960, Buenos Aires	Superi 3530, Buenos Aires
DISCOS CBS SA	PLASTIGAL SA
Paraguay 1583, Buenos Aires	Francisco Bilbao 2248
INTER BAS CICSA	Tel: 636534
Boucharde 644, Buenos Aires	Buenos Aires

MICROFON

MEANS MONEY TO YOU!!

RELEASING

YOUR PRODUCT IN ARGENTINA, THROUGH ITS GREAT PRODUCTION, PROMOTION AND SALES FACILITIES

RECORDING

MUSIC OF ALL TYPES WITH THE LATIN TOUCH SO APPRECIATED IN THE WHOLE WORLD, AND WHICH YOU MAY RELEASE IN YOUR COUNTRY

CONTACT

MICROFON — LAVALLE 1759
BUENOS AIRES — ARGENTINA

Already Representing

Audio Fidelity — Cadence — Coral

Everest — Chancellor — Durium — Canadian

American — Supraphon

WHEN IT'S A HIT, IT'S A RECORD
WHEN IT'S A RECORD HIT,
IT'S



CBS RECORD HITS

*LITA / *COMO TE EXTRAÑO MI AMOR
LEO DAN

**MARY ISABEL / **TE PIDO QUE ME GUIES
LEO DAN

*BEATRIZ / *POR UNA ROSA
LARRY

*ALICIA / SABADO A LA NOCHE
RICARDO RODA

* MELOGRAF S.R.L.

** EDICIONES MUNDO MUSICAL

DISCOS



ARGENTINA

JULIO KORN PUBLISHERS

Ricardo I. Korn

from Julio Korn Publishers is very grateful to all the European publishers he has recently visited for their deference and will be very glad to reciprocate their attention in Buenos Aires

Our new building, now under construction, will help to improve, even more, the attention given to the repertoires and songs worked through our organization

wire:
Edikorn

JULIO KORN PUBLISHERS

MORENO 2034 BUENOS AIRES ARGENTINA

ARGENTINA—MUSIC PUBLISHERS

EDITORIAL JULIO KORN SRL

Manager: Ricardo Korn
Moreno 2034 Buenos Aires
Tel: 487709
(Julio Korn, Vitale, Mundo Musical, Odeon, Ramar, Europa, Tierra Linda, Succesos, Iadrola, Latin Music)

EDICIONES INTERNACIONALES FERMATA SRL

Manager: Mauricio Brenner
San Martin 640, Buenos Aires
Tel: 319330
(Fermata, Novel, Roma)

EDITORIAL EDAMI

Manager: Alberto Martinez
Lavalle 1494, Buenos Aires
(Edami, Acorde)

ESTABLECIMIENTO MUSICAL NEUMANN SRL

Manager: Carlos Di Liscia
Maipu 235, Buenos Aires
Tel: 465343
(Neumann, Downey, Apolo)

SMART EDICIONES MUSICALES SRL

Manager: Romiglio Giacompoli
Sante Fe 1552, Buenos Aires
Tel: 445796
(Smart)

EDITORIAL LAGOS

Manager: A. Lagos
Talcahuano 638, Buenos Aires
Tel: 403746
(Lagos)

SPRINT MUSIC

Manager: H. Celano
Lavalle 560, Buenos Aires
(Sprint)

EDICIONES MUSICALES TEMPO

Manager: Francisco Onorato
Cangallo 1765, Buenos Aires
Tel: 494182
(Tempo, Mundo Guarani)

EDITORIAL PERROTI

Manager: Maximo Perrotti
Virrey Cevallos 1152, Buenos Aires
(Perrotti)

EDICIONES MUSICALES RELAY

Paroissien 3960, Buenos Aires
(Relay)

MELOGRAF

Manager: Stanko Jerebic
Charcas 1422, Buenos Aires
(Melograf)

EDITORIAL PIROVANO

Manager: Vda de Pirovano
Pasco 1267, Buenos Aires
(Pirovano)

COMAR

Montevideo 641, Buenos Aires

RICORDI AMERICANA SA

Cangallo 1570, Buenos Aires

EDITORIAL BEMOL

Alsina 3089, Buenos Aires

EDITORIAL SELECT

Manager: O. Rubinstein
Callao 420, Buenos Aires

EDITORIAL ESCALA

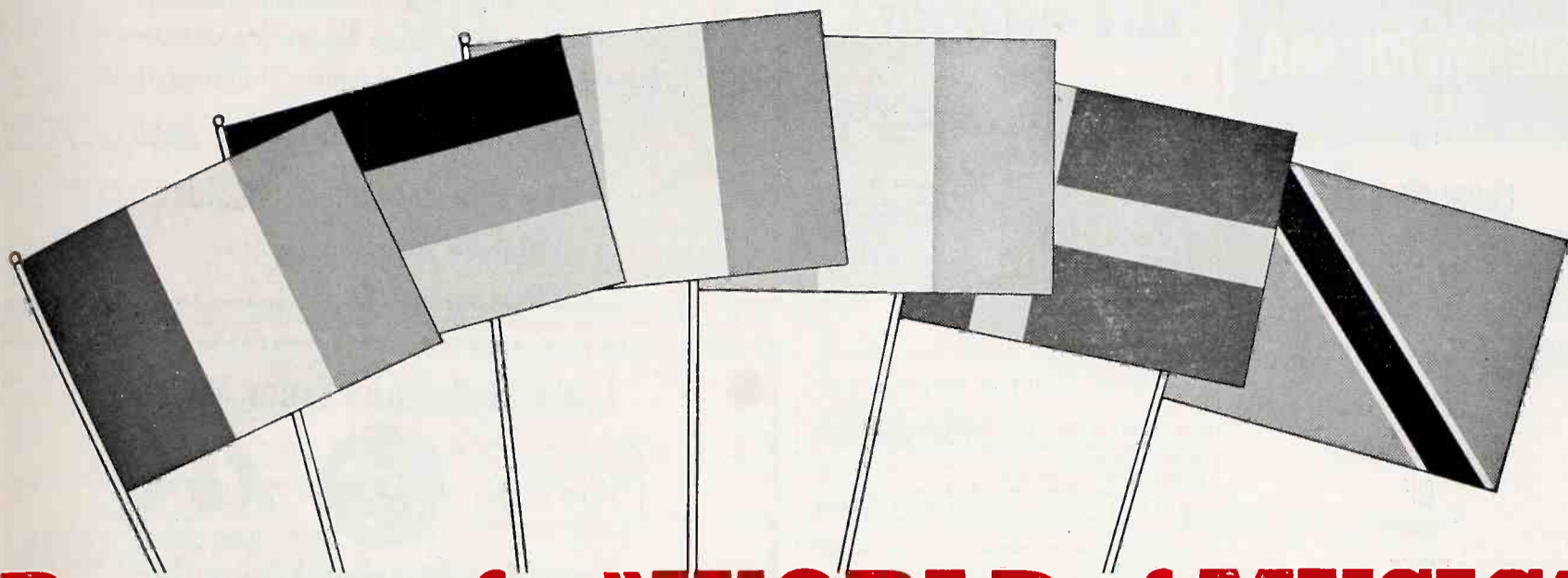
Juncal 2635, Buenos Aires

EDITORIAL EMBA

Talcahuano 395, Buenos Aires

ARGENTINE ALL TIME BEST SELLERS

- | | | |
|------------------------------|------------------------------|-------------|
| La Cumparsita* | Juan D'Arienzo | RCA Victor |
| Mariquilla | Jose Luis | Philips |
| Fueron Tres Anos* | Hector Varela | Columbia |
| Ella | Miguel A. Mejia | RCA Victor |
| Baion De Madrid* | Los 4 Amigos | Columbia |
| Ansiedad | Nat King Cole | Capitol |
| Bajo El Cielo De Paris | Three Suns | RCA Victor |
| Nuestro Juramento | Julio Jaramillo | TK |
| Rosas De La Plaza Washington | Werner Muller | Polydor |
| Canario Triste | Dinah Shore | RCA Victor |
| Fumando Espero | Hector Varela | Columbia |
| La Pachanga | Luis Aguile | Odeon |
| La Historia De Un Amor | Hector Varela | Columbia |
| Diana | Paul Anka | Ariel |
| Juan Guerrero | Charro Avitia | RCA Victor |
| Danza De Buck | David Carroll | Mercury |
| Delicado | Waldir Azevedo | TK |
| La Novia | Antonio Prieto | RCA Victor |
| Only You | The Platters | Mercury |
| It's A Sin To Tell A Lie | Smith | Columbia |
| Que Tarde Que Has Venido* | Hector Varela | Columbia |
| Adam And Eve | Paul Anka | Ariel |
| Ruega Por Nosotros | Miguel A. Mejia | RCA Victor |
| Celos | Frankie Laine | Columbia |
| Serenata A La Luz De La Luna | Glenn Miller | RCA Victor |
| El Jinete | Miguel A. Mejia | RCA Victor |
| Magica Luna | Baby Bell | Odeon Pops |
| La Mamadera | Yuyu De Silva | Odeon Pops |
| You Are My Destiny | Los Cinco Latinos | Columbia |
| Moliendo Cafe | Hugo Blanco | Polydor |
| Cafe A La Italiana | Dany | Disc Jockey |
| Quemame Los Ojos | Rosamel Araya | Disc Jockey |
| La Payanca* | Muchachos de Antes | Disc Jockey |
| Donde Estara Mi Vida | Joselito | RCA Victor |
| El Vagabundo | Los Panchos | Columbia |
| Y Besame Otra Vez* | Hector Varela | Columbia |
| Patrulla Americana | Glenn Miller | RCA Victor |
| Baion Del Desierto | Abel Ferreira | RCA Victor |
| Ue Paisano | Nicola Paone | TK |
| Sh-Boom | Los Tripulantes | TK |
| Makin' Woopee | John Gordy | Mercury |
| Piove | Domenico Modugno | RCA Victor |
| Pantalones De Fantasia | David Carroll | Music Hall |
| Angelina | Eddie Calvert | Mercury |
| El Sucu Sucu | Tarateno Rojas | Odeon |
| Gallo Ciego | Donato Racciati | H y R |
| Callejero | David Carroll | Sondor |
| Si Me Hablaras Corazon* | Hector Varela | Mercury |
| Vuela Paloma | Miguel A. Mejia | Columbia |
| Pity Pity | Billy Cafaro | RCA Victor |
| Pity Pity | Paul Anka | Columbia |
| Taquito Militar* | Mariano Mores | Ariel |
| Charleston Parisien | Leo Clarens | Odeon |
| High Noon | Frankie Laine | Columbia |
| Brasil | Ray Conniff | Columbia |
| Que Puntada* | Enrique Rodriguez | Odeon |
| Jezebel | Frankie Laine | Columbia |
| Adios Corazon* | Oswaldo Pugliese | Odeon |
| Recordandote* | Los Cinco Latinos | Columbia |
| Pepitas De Oro | Xavier Cugat | Columbia |
| Rock Around The Clock | Bill Haley | Decca |
| Angelica | Cantores de Quilla Huasi | Philips |
| Presumida | Teen Tops | Columbia |
| Popotitos | Teen Tops | Columbia |
| Wheels | Billy Vaughn | Music Hall |
| And the Heavens Cried | Tony Vilar | Columbia |
| Paloma | Los Cantores de Quilla Huasi | Philips |
| Dame Felicidad | Enrique Guzman | CBS |
| Limbo Rock | Chubby Checker | Fermata |
| Puente Pexoa | Trovadores del Norte | CBS |
| Munequita | Enrique Guzman | CBS |
| Love Me Warm and Tender | Paul Anka | RCA |
| Bella Morena | Rafael Rossi | Odeon |
| Amor en Budapest | Enrique Rodriguez | Odeon |
| Cachito | Nat King Cole | Capitol |
| Jumpin' the Broomstick | Brenda Lee | Decca |
| Lagrimas y Sonrisas | Rodolfo Biagi | Odeon |
| Deci Porque no Queres | Palito Ortega | RCA |
| Celia | Leo Dan | CBS |
| Oh! | Pee Wee Hunt | Capitol |
| El Pescador | Los Wawanco | Odeon Pops |
| COMO TE Extrano Mi Amor | Leo Dan | CBS |
| Riders In The Sky | Bing Crosby | Odeon |
| Lili | Leslie Caron | Capitol |
| Et Manteinant | Gilbert Becaud | Odeon |
| Por Cuatro DiasLocos | Alberto Castillo | Odeon |
| Neil Blu Dipinto di Blu | Luis Aguile | Odeon |
| Fanny | Leo Dan | CBS |
| Cuore | Rita Pavone | RCA |
| If I Had A Hammer | Trini Lopez | Reprise |
| La Terza Luna | Neil Sedaka | RCA |
| Cingarella | Carlinhos | Odeon |
| Por quela quise tanto | Mariano Mores | Odeon |
| La Cumparsita | Alfredo de Angelis | Odeon |
| El Baile dei Ladrillo | Rita Pavone | RCA |
| Three coins in the Fountain | Frank Sinatra | Capitol |
| Sabor a Nada | Palito Ortega | RCA |
| Sin Timon | Palito Ortega | RCA |
| Acuarela del Rio | Julio Molina Cabral | Music Hall |
| Rio Manso | Ramona Galarza | Odeon |



Requests for "WORLD of MUSIC" catalog reflect fast-growing demand for foreign records



Favorite of the French teenagers, sings with a twist. Includes: Baby, c'est vous, Dansons, others. 430.103/440.103



Haydn's Concerto in E flat. Knud Hovaldt, with the Scandinavian Philharmonic Orchestra. Conductor: Ib Glindemann. Trumpet-Solo: Knud Hovaldt. LM/LSC-9956



Paul sings world-wide favorites in Italian. Includes: Crazy Love, Eso Beso, and others. LPM-10130



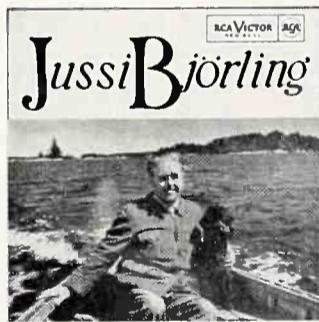
Sedaka makes these hits even more enjoyable. Includes: La terza luna, I tuoi capricci and other favorites. LPM-10140



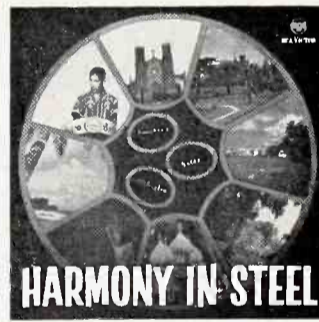
Mexico's top balladeer sings: Lamento Borincano, Campanitas de Cristal, Quiereme Mucho, others. MKL/MKS-1576



Mariachi Vargas de Tecalitlan. Melodies included are Siboney, La Negra, Juarez and others. MKL/MKS-1582



A collection of Swedish and Scandinavian melodies. Includes: Tonerna, Sav sav susa, others. LM/9884



Steel Band sound, direct from Trinidad. Includes are: Ramblin' Rose, Whispering, Diane, Lover, others. LPB-3021

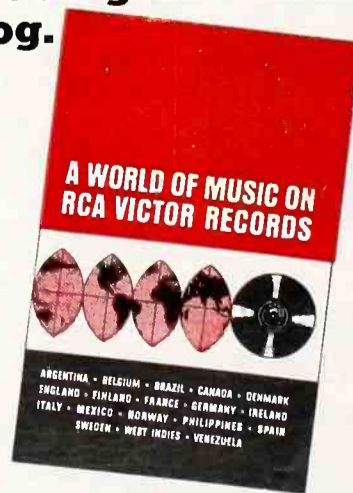
Here are 8 Best Sellers selected from the 650 great albums in RCA Victor's new foreign record catalog.

The overwhelming response to the first offer of RCA Victor's "World of Music" catalog was extremely gratifying—and shows the growing importance of foreign records to U. S. dealers.

Catalog lists over 650 L.P.s, all available for immediate delivery from U. S. warehouses, all attractively packaged and shrink-wrapped. To get your share of this booming business, contact your RCA distributor for full details and a sample catalog. Be sure to do it today!

RCA VICTOR

The most trusted name in sound



SICAMERICANA S.A.C.I.F.I.

PRODUCERS OF



RECORDS AND EXCLUSIVE
DISTRIBUTORS
IN ARGENTINA

OF

DOT
REPRISE
VANGUARD



ROULETTE
SEECO
PACIFIC



KINGS RECORDS
C. G. D.
INTERNACIONALE
SWAN
DEMON



COPACABANA
MAYA
FUENTES
GAMMA



RECORDS PRODUCERS OF
MOST AUTHENTIC MUSIC
OF ARGENTINA

JOSE E. URIBURU 40
Buenos Aires
ARGENTINA

WORLD WIDE MUSIC TRADE DIRECTORY

(Continued from page 143)

CHING THAI REGD. ORD. PARTNERSHIP—669 Chakraphat Road—Burapa Palace—BANGKOK
Phone: 24471
Cable: CHINTAICOM BANGKOK
Pres.: Mr. Maltri Boondiskulchack
Labels (others): own import from abroad of among others the following labels: Cameo, Canadian-American, Parkway, Richmond, Philips, Telefunken, RCA Camden, etc., etc.

KAMOL SUKOSOL CO., LTD.—P.O. Box 178—BANGKOK
(857 Mahachai Road—Bangkok)
Phone: 20270, 23215
Cable: KAMOL BANGKOK
Pres.: Mr. Kamol Sukosol
Labels (domestic): Bull, Dragon, Lucky, Mountain, Suntaraporn, Swan
Labels (others): The EMI and Decca group of records.

KIM HUAT RECORD LTD. PARTNERSHIP—250-252 Verngnarkasem—Opposite S.A.B.—BANGKOK
Phone: 27239
Cable: KIMHUAT BANGKOK
Pres.: Mr. Liak Meng, Mr. Sae Seaw
Labels (others): Own import from abroad of among others: Cadence, 49th State, Liberty, etc. etc.

T. NGEK CHUAN LTD. PARTNERSHIP—P.O. Box 405—BANGKOK
(Phrasumaen Road—Banglampoo—Bangkok)
Phone: 20560
Pres.: Mr. T. Ngek Chuan Dhanvarjar
Labels (domestic): Rabbit, T Ngek Chuan, Thong Shai
Labels (others): RCA Victor, Teichiku, etc.

TOGO

RECORD MFRS

D.T.G. (SOCIETE ALLEMANDE DU TOGO) S.A.R.L.—Boite Postale 299—LOME
(9, Route d'Anécho—Lome)
Phone: 31-57
Cable: DETEGE LOME
Director: Mr. M. H. Plümacher
Labels (others): Brunswick, Coral, Deutsche Grammophon, Heliodor, M.G.M., Polydor, United Artists, Verve.

TRINIDAD

RECORD MFRS

COOK-CARIBBEAN LTD.—P.O. Box 659—PORT OF SPAIN
(26 Sackville Street—Port of Spain)
Phone: 31290, 6655
Cable: COOK TRINIDAD
Pres.: Major J. Lamotte Kerr
Labels (domestic): Cook
Labels (others): Columbia, Ember, His Master's Voice, Odeon, Parlophone, Piccadilly Jazz, Pye.

FEDERAL MUSIC CO., LTD.—P.O. Box 517—PORT-OF-SPAIN
(8, Dundonald Street—Port-of-Spain)
Phone: 52337, 7858
Pres.: Mrs. Margaret Lucky-Samaroa
Labels (domestic): Guardian, RCA Victor, Tropic
Labels (others): RCA Camden, United Artists

WEST INDIES TELECOMMUNICATIONS & ELECTRONICS LTD.—P.O. Box 890—PORT-OF-SPAIN
(Cor. Gordon & Maingot Streets—Mount Hope—Port-of-Spain)
Phone: 92246, 92247
Cable: WITELCO TRINIDAD
Dir.-Mgr.: Mr. Selwyn Pollonais
Labels (domestic): Telco
Labels (others): D-L Records, Island Records

TRUCIAL STATES

RECORD MFRS

VITHALDAS V. & SONS—P.O. Box 105—DUBAI
Phone: 9444
Cable: KARANI DUBAI
Pres.: Mr. Vithaldas Valabhdas
Labels (others): Barclay, Columbia, Decca, His Master's Voice, London, M.G.M., Polydor, RCA Camden, RCA Victor, Verve, Vogue, etc.

TUNISIA

RECORD MFRS

SITELEC S.A.—26 Rue de Portugal—TUNIS
Phone: 242.860, 243.003
Cable: SITELEC TUNIS
Pres.: Mr. S. D. Abita
Labels (others): Coral, Deutsche Grammophon, Polydor

TURKEY

RECORD MFRS

AMERIKAN NESRIYATI BÜROSÜ—Saka Selim Cikmazlı 7—Beyoğlu—ISTANBUL
Phone: 44 26 36
Cable: CAGLAYAN ISTANBUL
Pres.: Mr. Kayihan Caglayan
Labels (domestic): Melodi
Labels (others): Atlantic, Cetra, Decca, London, RCA Camden, RCA Victor, RI-Fi.

ELIA ALUF MEDINA ve ORTAKLARI PLAKCILIK KOLLEKTIF ŞİRKETİ—Posta Kutusu 684—Galata—ISTANBUL
(Necatibey Caddesi—Seref Han 303—Galata—Istanbul)
Phone: 44 99 64, 48 45 81
Cable: MEALUF ISTANBUL
Pres.: Mr. Elia Aluf Medina
Labels (others): Cricket, Fonit, Fonola, Maietti, Zephir.

GRAFSON SANAYI ve TİCARET KOLLEKTIF ŞİRKETİ—Tiyatro Caddesi—Ayдын Saray 3cü Kat 132-135—Beyazıt—ISTANBUL
Phone: 22 20 80
Cable: PLAKTÜRK ISTANBUL
Pres.: Mr. Agop Urgüplüoğlu
Labels (domestic): Grafson
Labels (others): Barclay, Durlum

(Cont'd on page 155)

Tempo Music—Mundo Guarani Publishers
Pan American Music Service (PAMSCO)
DIMI—International Distributors of Printed Music

have the pleasure to announce their new address

Cangallo 1765—Phone 49-4132

Buenos Aires—Argentina

Congratulations from Surco



Surco Industrias Musicales

Tucuman 439
Buenos Aires-Argentina

WE NEED FOREIGN LABELS!



THE NEWEST AND MOST OUTSTANDING
RECORD ORGANIZATION IN ARGENTINA

Producciones... *Ricardo Mejia*

BELGRANO 1670 — Of. 601 BUENOS AIRES ARGENTINA.

*Have Good Music,
Need Good Publishers
in South America?*

**EDICIONES
MUSICALES
SMART**

SANTA FE 1552
BUENOS AIRES
ARGENTINA

**SMART
EDITORA MUSICAL LTDA
NOTAS MAGICAS**

AV. IPIRANGA 1123
SAO PAULO
BRASIL

FAMOUS

S.R.L.

Peru 1511, Buenos Aires, Argentina

General Manager: Ian W. Morris

EXCLUSIVE DISTRIBUTORS OF:

ABC PARAMOUNT Records

MUSIDISC Records

ARIEL Records

ARGENTINE JACKET MANUFACTURERS

ALPHA SA
Ecuador 935, Buenos Aires

IMPRIMEX SRL
Gascon 1437, Buenos Aires

D'ARRUDA DEL PUP SA
Velez Sarsfield 101, Buenos Aires

BERKO FINKEL-ARTES GRAFICAS SUPER
Mercedes 2168, Buenos Aires

LAGENHEIM HNOS
Pichincha 1484, Buenos Aires

SERRATORE
Azara 496, Lomas de Zamora,
Provincia de Buenos Aires

CURT LATTE
Ezezano 3021, Buenos Aires

LAGOS PUBLISHERS' HITS!

- Puente Pexoa
- Sucu Sucu
- Rio Manso
- Vanidad
- Angelica
- Sapo Cancionero
- Nube Gris
- Estrellita del Sur
- Alla Cara Cara
- Rio Rio
- La Tempranera
- Regalito
- Zamba de la Candelaria

Editions
MELODIA
SINFONIA
PIGAL

LAGOS

Talcahuano 638
Bs Aires—Argentina

WORLD WIDE MUSIC TRADE DIRECTORY

(Continued from page 154)

JAK GRÜNBERG HALEFLERI HUGO ve LEON GRÜNBERG—Posta Kutusu 533—ISTANBUL (Rizapasa Yokusu—Milas Han—Istanbul)
Phone: 22 48 26, 22 48 27
Cable: ODEON ISTANBUL
Pres.: Mr. Hugo Grünberg, Mr. Leon Grünberg
Labels (domestic): Odeon
Labels (others): Carisch, Parlophone

TURK PHILIPS TICARET ANONIM SİRKETİ—Posta Kutusu 504—Beyoglu—ISTANBUL (Gümüşsuyu Caddesi 78-80—Beyoglu—Istanbul)
Phone: 44 74 86
Cable: PHILIPS ISTANBUL
Pres.: Mr. A. G. van Rongen
Labels (domestic): Fontana, Philips

VAHRAM GESAR & CO.—Mumhane caddesi 20—Galata—ISTANBUL
Phone: 44 45 32, 44 51 23, 44 88 02
Cable: KEUPEK ISTANBUL
Pres.: Mr. Mihran Gesar
Labels (domestic): Sahibinin Sesi
Labels (others): Electrola, His Master's Voice, M.G.M., Voce del Padrone, Voix de Son Maitre.

PRESSING PLANTS

GRAFSON SANAYI ve TICARET KOLLEKTIF SİRKETİ—Tiyatro Caddesi—Aydin Saray 3cü Kat 132-135—Beyazıt—ISTANBUL
Phone: 22 20 80
Cable: PLAKTÜRK ISTANBUL
Pres.: Mr. Agop Urgüplüoğlu, Mr. Mihran Gürciyan

GRAMOFON LİMİTET SİRKETİ—Posta Kutusu 3—Yesilkoy—ISTANBUL (Halkali Caddesi 85—Yesilkoy—Istanbul)
Phone: 73 89 76, 73 89 77
Cable: GRAMOTÜRK ISTANBUL
Pres.: Mr. Alan A. Campbell

MELODI PLAK ve SES ENDÜSTRİSİ—Maltepe yolu 9—Rami—ISTANBUL
Phone: 47 12 42
Cable: MELODI ISTANBUL
Pres.: Mr. Kayihan Caglayan

UGANDA

RECORD MFERS

ASSANAND & SONS (UGANDA) LTD.—P.O. Box 577—KAMPALA
154-60 Kampala Road—Kampala
Phone: 3150
Cable: ASSANAND KAMPALA
Pres.: Mr. D. Pal Assanand
Labels (domestic): Habari
Labels (others): Capitol, Columbia, Decca, His Master's Voice, Pye, RCA Victor, etc.

UNITED ARAB REPUBLIC (U.A.R.)

RECORD MFERS

CAIROPHON COMPANY—P.O. Box 113—CAIRO
134 Sharia Mousky—Cairo
Phone: 51903, 49642, 49396
Cable: CAIROPHON CAIRO
Pres.: Mr. Pierre B. Baida
Labels (domestic): Baidaphon, Cairophon
(Continued on page 156)

ARGENTINE RECORDING STUDIOS

INDUSTRIAS ELECTRICAS Y MUSICALES ODEON SA
Corrientes 485, Buenos Aires

DISCOS CBS SA
Paraguay 1583, Buenos Aires

ESTUDIOS SAN MARTIN
Tucuman 451, Buenos Aires

ESTUDIOS ION
Hipolito Yrigoyen 2512, Buenos Aires

ESTUDIOS CONSTELACION
Belgrano 1666, Buenos Aires

SICAMERICANA SA
Jose E. Uriburu 40
Buenos Aires

CHESS MAKES THE RIGHT MOVES

... and the hits too!



with international stars

- Chuck Berry
- Etta James
- Bo Diddley
- Johnny Nash
- Muddy Waters
- Little Walter
- Sugar Pie DeSanto
- Howlin' Wolf
- Tommy Tucker

Handling distribution for top 10 hits:

- "Sally Go Round The Roses"-Jaynettes
- "Smokey Places"-The Corsairs
- "Money"-Barrett Strong

The World Famous Argo Jazz Label featuring:

- Ahmad Jamal
- Ramsey Lewis
- James Moody
- Illinois Jacquet
- Lou Donaldson
- Oliver Nelson
- Sonny Stitt

WHY DON'T YOU MAKE THE RIGHT MOVE TO-

CHESS producing corp.
2120 S. Michigan Ave., Chicago 16, Ill.



ROSAMEL ARAYA



JUAN RAMON



JORGE SOBRAL

NOW **THREE** BIG ARTISTS
STILL **ONE** BIG LABEL
DISC JOCKEY RECORDS
PEDRO GOYENA 72, BUENOS AIRES, ARGENTINA

SO. AFRICA

Publishing Companies

MUSIC PUBLISHING COMPANY OF AFRICA LIMITED
P.O. Box 6216, Johannesburg

SOUTHERN MUSIC PUBLISHING COMPANY
Silbro House, Jeppe Street, Johannesburg

BELINDA (JOHANNESBURG) (PTY.) LIMITED
304/305 His Majesty's Buildings, Eloff Street, Jhb

MELODY MUSIC (PTY.) LIMITED
P.O. Box 6216, Johannesburg

ARDMORE AND BEECHWOOD
P.O. Box 11264, Johannesburg

CARSTENS/DE WAAL PUBLICATIONS
P.O. Box 9973, Johannesburg

IMPALA MUSIC COMPANY
P.O. Box 9973, Johannesburg

DEE-JAY MUSIC COMPANY
P.O. Box 7186, Johannesburg

LAETREC MUSIC LIMITED
304/305 His Majesty's Buildings, Eloff Street, Johannesburg

SUN-PACIFIC (PTY.) LIMITED
P.O. Box 17004, Hillbrow, Johannesburg

ROBERT MELLIN (S.A.) (PTY.) LIMITED
P.O. Box 6216, Johannesburg

GOOD MUSIC AFRICA (PTY.) LIMITED
P.O. Box 6216, Johannesburg

PLANETARY NOM AFRICA (PTY.) LIMITED
P.O. Box 6216, Johannesburg

PROGRESSIVE AFRICA (PTY.) LIMITED
304/305 His Majesty's Buildings, Eloff Street, Johannesburg

BOOSEY AND HAWKES (S.A.) (PTY.) LIMITED
P.O. Box 3966, Johannesburg

PLYMOUTH MUSIC (PTY.) LIMITED
304/305 His Majesty's Buildings, Eloff Street, Jhb

FILMUSIK (PTY.) LIMITED
304/305 His Majesty's Buildings, Eloff Street, Johannesburg

ABERBACH (PTY.) LIMITED
304/305 His Majesty's Buildings, Eloff Street, Johannesburg

ARWIN MUSIC OF S.A. (PTY.) LIMITED
P.O. Box 6216, Johannesburg

BANDSTAND PUBLICATIONS (PTY.) LIMITED
P.O. Box 10256, Johannesburg

TEDDIE GARRATT (PTY.) LIMITED
P.O. Box 5828, Johannesburg

MELOTOONGOLVUE MUSIEKUITGEWERS
42 Mitchell Street, Berea, Johannesburg

TRUTONE (AFRICA) LIMITED
P.O. Box 6216, Johannesburg

SEGAL PUBLISHING COMPANY
19 Riebeeck Street, Cape Town

HOLLANDSCHE AFRIKAANSCH UITGEVERERS MAATSCHAPPIJ
P.O. Box 1371, Cape Town

SO. AFRICA

Record Companies

GALLO AFRICA LTD.
So. African labels: Continental, Festival, Gallotone, Gallotone Jive, New Sound, USA.
Overseas Labels: ABC Paramount, Ace of Clubs, Challenge, Archive, Atco, Atlantic, Beltona, Brunswick, Big Top, Clancelentano, Coral, Decca, Duetsche Gram, Durium, Felsted, Heliotar, Kapp, London, Polydor, Somerset, Surbourn African Jazz, Telefunken, Vogue, Wallis original.

TRUTONE AFRICA LTD.
S.A. Labels: Banut Batho, Envee, Juweel, Parade, Perel, Pret, Quality, Rave, Renown, Ridge, Trutone, Winner.
Overseas Labels: Command, Dot, Grand Award, Roulette, United Artists, Fontana, Vanguard, Verve.

GRAMOPHONE RECORD COMPANY LTD.
S.A. Labels: Unika, Zonk, Tempo
Overseas Labels: Mercury, Philips, Riverside, CBS

EMI S.A. (PTY.) LTD.
Overseas Labels: Capitol, Columbia, H.M.V. Liberty, M.G.M. Parlophone, Stateside, Warner Bros.

TEAL RECORD COMPANY LTD.
S.A. Labels: Drum, Golden, Teal
Overseas Labels: Delyse, RCA, RCA Victor, Reprise, Pye, Chess, Checker, Argo, Red Bird, Ric, Everest, Challenge, Palette, Original Sound, Shannon, Autuma

TROUBADOUR RECORDS (PTY.) LTD.
S.A. Labels: Church, Goli, Hit, Manzini, Troubadour

METEOR RECORDS (PTY.) LTD.
S.A. Labels: Big Beat, Fakkal, Jazz, Kristal, Meritone, Meritone Big Beat, Meteor, Saffer, The Big Eight
Overseas Labels: Candid, G.G.D., Hispavox, Musidisc, Rodeo

WORLD WIDE MUSIC TRADE DIRECTORY

(Continued from page 1551)

DECCA-BRUNSWICK GRAMMOPHONE STORES—3
Borsa el Gueddia Street (Kasr el Nil)—CAIRO
Phone: 47083
Pres.: Mr. Aristote Tzoulakis
Labels (others): Ace of Hearts, Beltona, Brunswick, Coral, Decca, London, L'Oiseau-Lyre, RCA Victor, Telefunken, Warner Bros.

MICHAEL YACOUMOPOULOS—P.O. Box No. 1904—ALEXANDRIA
(28 Saad Zaghloul Street—Alexandria)
Phone: 30934
Cable: YALOS ALEXANDRIA
Pres.: Mr. Michael Yacoumopoulos
Labels (others): Capitol, Columbia, His Master's Voice, Parlophone

MIRTOUCHE RECORDS—9, Fawzi El Matei Street—Heliopolis—CAIRO
Phone: 66401
Pres.: Mr. Karim Shukry
Labels (domestic): Mirtouche

SONO RADIO-MISRPHON—Post Office Bag—CAIRO
(33, Kasr El Nil Street—Cairo)
Phone: 40978
Cable: CHARCAIRO CAIRO
Pres.: Mr. Hazem El Nahry
Labels (domestic): Misrphon, Sono Radio

URUGUAY

MUSIC PUBLISHERS

DISCOTECA, S.R.L.—Maldonado 1049—MONTEVIDEO
Phone: 98 58 32
Cable: CLALIM MONTEVIDEO
Pres.: Mr. Leon Jurburg
Including "Ediciones Musicando" and "El Hornero"

EDITORIAL EDAMI—Juan D. Jackson 1410—MONTEVIDEO
Phone: 40 15 40
Cable: EDAMI MONTEVIDEO
Pres.: Miss Gladys A. De Mancuso

RECORD MFRS

CASA PRAOS S.A.—Avenida 18 de Julio 1080—MONTEVIDEO
Phone: 95 034, 84 970, 98 03 46, 98 03 47
Cable: PRAOS MONTEVIDEO
Pres.: Mr. Ricardo Sparano
Labels (domestic): Gold-Laut
Labels (others): Gema, Magison, Musidisc

CLAVE, I.E.M.S.A.—Maldonado 1049—MONTEVIDEO
Phone: 98 58 37
Cable: CLALIM MONTEVIDEO
Pres.: Mr. Leon Jurburg
Labels (domestic): Clave
Labels (others): Barclay, CGD, Continental, Discomoda, Kubaney, London, Marvela, Microfon, Panart, Seeco, T.K.

SONDOR S.A.—Nicaragua 1478—MONTEVIDEO
Phone: 27 530, 28 801
Cable: SONDORADA MONTEVIDEO
Pres.: Enrique Abal Salvo
Labels (domestic): Sondar
Labels (others): Caesita, CBS, Dot, Music Hall, Reprise.

PRESSING PLANTS

SONDOR S.A.—Nicaragua 1478—MONTEVIDEO
Phone: 27 530, 28 801
Cable: SONDORADA MONTEVIDEO
Pres.: Mr. Enrique Abal Salvo

U. S. S. R.

EXPORT & IMPORT

V/O MEZHUNARODNAJA KNIGA—Smolenskaja-Sennaja 32-34—MOSCOW G-200
Phone: 8-4-1022
Cable: MEZHKNIGA MOSCOW G-200
Pres.: Mr. S. V. Pankratov
Labels (domestic): MK
Only organization to be contacted in questions of export or import of ready-made cultural goods (records and sheet music editions).

VENEZUELA

COLLECTING SOCIETIES

A.V.A.C.—ASOCIACION VENEZOLANA DE AUTORES Y COMPOSITORES—Apartado 10233—CARACAS
(Edificio Camuri—Calle Real de Sabana Grande—Caracas)
Phone: 71 31 72
Cable: AVAC CARACAS
Pres.: Mrs. Marie Luisa Escobar
Performing Rights Society

For Your Representation
in South Africa
contact
BELINDA (Johannesburg) PTY LTD
and Associated Companies
304/5 His Majesty's
Building, Eloff Street
Johannesburg
Telephone: 834/8208
Cables: BELINDSONG,
JOHANNESBURG

MUSIC PUBLISHERS

PEER INTERNACIONAL DE VENEZUELA—Apartado 941—CARACAS
(Avenida Andres Bello—Edificio "Vam"—Caracas)
Phone: 54-6786
Cable: IDROCIR CARACAS
Pres.: Mr. Alfonso Sanchez Lopez

RECORD MFRS

COMERCIAL SERFATY C.A.—Apartado 2199—CARACAS
(Esquina y Edificio Las Piedras—Caracas)
Phone: 41-8101
Cable: COSERCA CARACAS
Pres.: Don Rafael A. Serfaty
Labels (domestic): Billo, Serfaty, Turplal
Labels (others): Alegria, Belter, Fonit, Iberofone, Pacific, SAEF, Zafiro.

DISCOS MUNDIALES—Apartado 1132—CARACAS
(Fé a Santa Bárbara, 62—Caracas)
Phone: 82-8879
Pres.: Mr. Ignacio Perez Gonzales
Labels (domestic): Joropo
Labels (others): Canario

DISTRIBUIDORA NACIONAL DE DISCOS S.A.—Apartado 8535—CARACAS
(Rio a Puente Saublette—Edificio Andrea Doria—Local G—Caracas)
Phone: 42-2019, 41-4062
Cable: DISNADISCO CARACAS
Pres.: Mr. Jose Page Barrios
Labels (domestic): Velvet
Labels (others): Audio Fidelity, Discuba, Gema, Kubaney, Puchito

DON DISCO, C.A.—Apartado 7607—CARACAS
(Plaza de Chacaita—Caracas)
Phone: 81-0747, 82-0823, 71-8056
Cable: DONDISCO CARACAS
Pres.: Mr. Gervasio Garcia Mundet
Labels (domestic): Dandisco
Labels (others): Angel, Capitol, Columbia, Electrola, Epic, Harmony, His Master's Voice, Odeon, Pathé, etc.

EL PALACIO DE LA MUSICA S.A.—Apartado 3637—CARACAS
(Guayabal a Venado No 4-1—Caracas)
Phone: 42-8826
Cable: PAMUSICA CARACAS
Pres.: Mr. Ernesto Alue
Labels (domestic): Palacio
Labels (others): Ariola, Colpix, Copacabana, Crescendo, Dara, Falcon, Imperial, London, Peerless, Rapsodia, Rico-Vox, Seeco, United Artists

FABRICA VENEZOLADA DE DISCOS C.A.—Apartado 3402—CARACAS
(Cuarto Calle—Ciudad Industrial Carapa—Caracas)
Phone: 24178, 23867
Cable: FAVEDICA CARACAS
Pres.: Mr. César Roldán
Labels (domestic): Discomoda
Labels (others): Cameo/Parkway, Musidisc, Music Hall, Odeon, Warner Bros.

GRABACIONES "GRAMCKO" C.A.—Apartado de Carreos 203—CARACAS
(Avenida Baralt—Esquina Maderera—Edificio Caraballa-Gramcko—Caracas)
Phone: 41-7130, 41-7350
Cable: CARABELLO GRAMCKO CARACAS
Pres.: Mr. Manuel H. Caraballa-Gramcko, hijo
Labels (domestic): Gramcko

INDUSTRIA NACIONAL DEL SONIDO, VENEVOX C.A.—Apartado 4151 Chacao—CARACAS
(Calle Capitola—Edificio Venevox—Boleita, Estado Miranda)
Phone: 34-8272
Cable: ELECTRONIC CARACAS
Pres.: Mr. Charles Bideman
Labels (domestic): Diversion, Venevox
Labels (others): Alborada, Alhambra, Barclay, Cetra, Disneyland, Ducretet-Thomson, Durium, Festival, Kapp, Montilla, Ricordi, Supraphon.

LA DISCOTECA C.A.—Apartado 7811, Nueva Granada—CARACAS
(Avenida El Paseo No 19—Los Rosales—Caracas)
Phone: 61-0237, 61-0238, 61-2017
Cable: LADISCOTECA CARACAS
Pres.: Mr. Wilhelm Ricken
Labels (domestic): Erna, Ultra
Labels (others): CBS, Command, Dot, Hispavox, Musart, Plaza, Zeida.

RCA DE VENEZUELA C.A.—Apartado del Este 11275—CARACAS
(Avenida Francisco de Miranda—Edificio Galerias Miranda—Caracas)
Phone: 33-9721
Cable: RADIOINTER CARACAS
Pres.: Mr. C. E. Trautle
Labels (domestic): RCA Victor
Labels (others): RCA Camden, RCA Victor

ROBERTO GOMEZ RUEDA & SEGURA S.R.L.—Miranda a Madero—Edificio Caracas—Local B—CARACAS
Phone: 41-5291
Cable: ROBEGOMER CARACAS
Pres.: Mr. Roberto Gomez Rueda
Man. Dir.: Mr. Antonio J. Segura
Labels (domestic): Robegomer
Labels (others): Carrizal, Fuentes.

RONDE DE VENEZUELA S.A.—Apartado 4766—CARACAS
(Venado a Piedra, Edificio Moliterno, Local 1—Caracas)
Phone: 41-2578
Cable: RONDESA CARACAS
Pres.: Mr. Stanley W. Steinhilber
Labels (domestic): Mara, Ronde
Labels (others): Belort, Bel Air, Chant du Monde, Clan, Design, Ele, Embassy, Everest, Fonopolis, King (Japan), Lisboa, Oriole, Pathé, Reprise, Ri-Fi, Teledisc.

SIEMENS VENEZOLANA S.A.—Apartado 3516—CARACAS
(Avenida Principal de Los Rulces—Caracas)
Phone: 34-8531
Cable: SIEMENS CARACAS
Vice President: Mr. Wolfgang Seellg
Labels (domestic): Philips, Polydor
Labels (others): ABC-Paramount, Archiv-Produktion, Deutsche Grammophon, Fontana, Heliador, Impulse, Mercury, M.G.M., Riverside, Verve, Wing.

VENEZOLANA DE GRABACIONES C. A.—Apartado No 8569—Quinta Crespo—CARACAS
(Rio a Puente Saublette—Local No. 1—Caracas)
Phone: 42-7330, 41-6367
Cable: CAVEGA CARACAS
Pres.: Dr. Julio Brillembourg
Labels (domestic): Sam, Vega
Labels (others): Decca

PRESSING PLANTS

FAVEDICA (FABRICA VENEZOLANA DE DISCOS C.A.)—Apartado 3402—CARACAS
(Cuarta Calle—Ciudad Industrial Carapa—Caracas)
Phone: 24 178, 23 867
Cable: FAVEDICA CARACAS
Mgr.: Mr. Manuel Garcia

GRABACIONES ANTOR S.A.—Calle Baruta No 60—El Valle—CARACAS
Phone: 69-2546
Cable: GRANANTOR CARACAS
Pres.: Mr. Antor Antor

VIETNAM (Democratic Republic of)

EXPORT & IMPORT

XUNHASABA—32 Hai Ba Trung Street—HANOI
Phone: 4067
Cable: XUNHASABA HANOI
Only organization to be contacted in questions of export or import of ready-made cultural goods (records and sheet music editions).

RECORD MFRS

STATE CORPORATION FOR EXPORT & IMPORT OF CULTURAL COMMODITIES—Hai Ba Trung Street 32—HANOI
Phone: 4057
Cable: XUNHASABA HANOI
Labels (domestic): D'havina
Labels (others): Amiga, Eterna (G.D.R.), Balkanton (Bulgaria), Electrod (Rumania), M.K. (USSR), Mera (Poland), Qualiton (Hungary), Supraphon (Czechoslovakia).

VIETNAM (Republic of)

MUSIC PUBLISHERS

TINH HOA MIEN NAM—P.O. Box 510—SAIGON
(51 Tran-Hung-Dao—Saigon)
Phone: 23 595
Cable: THOMINA SAIGON
Pres.: Mr. Le Mong Bao

RECORD MFRS

ALPHA RADIO—P.O. Box 350—SAIGON
(157 Duong Tu-Do—Saigon)
Phone: 22-118
Cable: ALPHARAD SAIGON
Pres.: Mr. Thai Thuc Nha
Labels (domestic): Hoanh-Son, Huang-Son, Kim Thanh, Song Huang, Thu-Do, Van-Duc, Viet Nam, Viet-Thanh
Labels (others): Audio Fidelity, Barclay, Brunswick, Capitol, CBS, Columbia, Command, Decca, Deutsche Grammophon, Dot, Grand Award, His Master's Voice, Liberty, London, MGM, Odeon, Parlophone, Pathé, Polydor, RCA Camden, RCA Victor, Stateside, United Artists.

HONG-HOA—215, Khong-Tu Street—CHOLON
Phone: 87-733
Pres.: Mr. Chau-van-Choi
Labels (domestic): Honghoa, Lamson, Nhacthanh.

XU'ONG TO-VAN-NGOC—P.O. Box 769—SAIGON
(49, rue Pasteur—Saigon)
Pres.: Mr. To van Ngoc
Labels (domestic): Doi-Moi, Thanh-Minh, Thanh-Ngoc

PRESSING PLANTS

ASIA DISQUES—626, Ham-Tu Quay—CHOLON
Phone: 22098
Cable: ASIA DISQUES CHOLON
Pres.: Mr. Ngo-van-Duc

WESTERN SAMOA

RECORD MFRS

WM. BRECKWOLDT & CO.—P.O. Box 47—APIA
(Beach Road—Apia)
Phone: 343
Cable: BREWO APIA
Mgr.: Mr. Martin Funk
Labels (others): Archiv-Produktion, Deutsche Grammophon, Polydor, etc.

YUGOSLAVIA

COLLECTING SOCIETIES

Z.A.M.P.—ZAVOD ZA ZASTITU AUTORSKIH PRAVA—P.O. Box 631—BELGRADE
(Misanska 12-14—Belgrade)
Phone: 38-765, 34-771
Cable: ZAMP CENTRALA BELGRADE
Pres.: Mr. Mihailo Kilibarda
Mechanical Licenses & Performing Rights Society

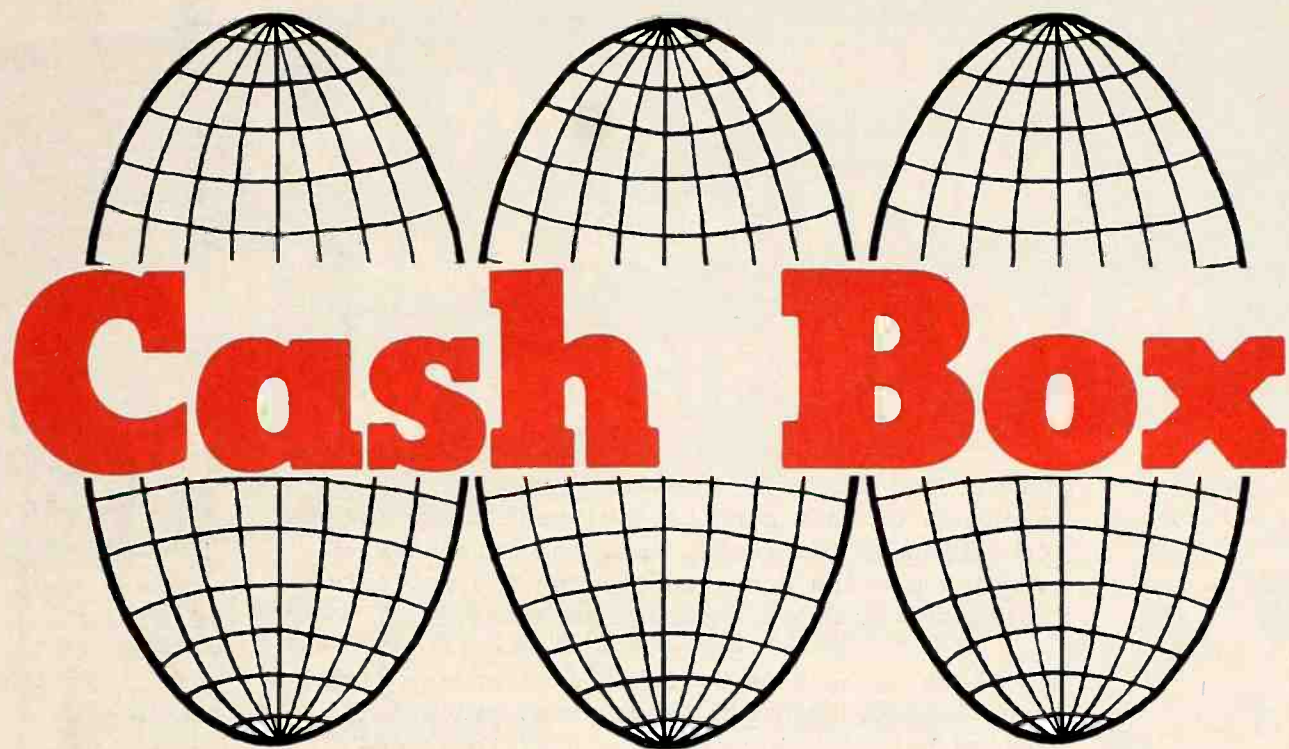
MUSIC PUBLISHERS

METRONOM—EDITIONS MUSICALES—Ruzveltova 19—BELGRADE
Phone: 41-700
Cable: METRONOM BELGRADE
Administrator: Mr. Dragomir Ristic

ZABAVNE MELODIJE—EDITIONS MUSICALES DE L'ASSOCIATION DES COMPOSITEURS DE LA MUSIQUE LEGERE DE CROATIE—Radiceva 20—ZAGREB
Phone: 37 607
Cable: ZABAVNE MELODIJE ZAGREB
Pres.: Maestro Ferdo Pomykalo

RECORD MFR

JUGOTON-RECORD—P.O. Box Dubrava-4—ZAGREB
(Pokupska Street—Dubrava—Zagreb)
Phone: 44-338, 44-341, 44-522, 44-729
Cable: JUGOTON ZAGREB
Dir. Gen.: Mr. Slavko Kapun
Labels (domestic): Jugoton
Labels (others): Amadeo, Brunswick, Cameo/Parkway, Carisch, Clan, Copacabana, Coral, Decca, Drum, Elite, Fonit, Italdisc, Juke-Box, M.G.M., Monoglow, Polydor, Primary, RCA Camden, RCA Victor, Ricordi, Ri-Fi, Rinnex-Teeny, Sabrina, Telefunken, Triola, 20th Century Fox, United Artists, Verve, Vogue.



Cash Box

ANNUAL

World Wide

**COIN MACHINE
and VENDING**

DIRECTORY

1964-1965

22nd Anniversary Edition

from the desk of...

JOE ORLECK
OF



August 15, 1964

Dear Friends:

The year 1963-1964 saw, among other advancements, two major developments: The greater exchange of coin machine equipment among the countries of the world, and, the expansion of vending machine operations among the nation's operators of music and coin machines.

Looking back as we do at Anniversary time each August, Cash Box takes great pride in having helped bring about both of these developments.

There was a time when our readers, for the most part, were U.S.-based companies. The equipment manufactured, distributed and operated was of the basic juke box-amusement game variety. Neither of these two characteristics exist today just as the industry itself is not limited in these respects. Our mail from far off ports is an accepted part of the daily routine. Likewise, we speak of music, amusement and vending in the same breath. This has been the evolution of an industry which has grown and will continue to grow in a healthy and robust manner.

Cash Box intends to continue to play a vital part in this growth. As the industry changed, Cash Box changed. As the industry grows, Cash Box grows with it.

We proudly present to our readers and our advertisers this 22nd Annual Coin Machine & Vending Directory, the largest and most comprehensive ever published, and take this opportunity to thank the members of this industry for making possible our position of leadership in the industry today.

A large, stylized handwritten signature in black ink that reads "Joe Orleck".

President and Publisher

**Auto-Photo Studios
WILL EARN MORE RETURN
for YOUR INVESTMENT DOLLAR**

**...because
AUTO-PHOTO STUDIOS
earn Customer Patronage**

**...the ONLY automatic photo machines
that will time and time again PLEASE ALL
CUSTOMERS:**



PROUD PARENTS

who take and treasure photos of the young ones growing up... get perfect, sharp, clear photos every time.



TEENAGERS

who are great customers — always exchanging photos with schoolmates — and frequently using photos as signatures on their letters and greeting cards.



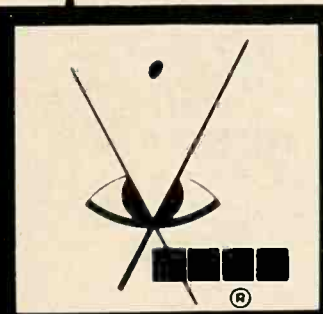
PARK PATRONS & VACATIONERS

just for the fun of it — and for remembering friends and folks back home with multiple-posed personal photos.

**ALL COME BACK AGAIN AND AGAIN
BECAUSE THEY ARE COMPLETELY SATISFIED**

Get All the Details

WRITE FOR LITERATURE AND NAME OF NEAREST DISTRIBUTOR



AUTO-PHOTO CO., INC.

1100 E. 33rd Street, Los Angeles 11 Calif. • Telephone ADams 3-6247

**PHOTOME, Ltd.,
ENGLAND**

**SCHNELL PHOTOAUTOMATEN, G. m. b. H.,
WEST GERMANY**

**SOCIETE PORTREX,
PARIS, FRANCE**

"THE BEST INVESTMENT IN THE COIN MACHINE FIELD"

Symplay Introduces \$100 'Wunderbar' To English Coin Market

LONDON — Symplay Ltd. United Kingdom distributors for Th. Bergmann & Co. of Hamburg, Germany, have just introduced the \$100 "Wunderbar" Luxus Stereo Phonograph to the British Isles. The box has been hailed as the company's greatest achievement to date. Major features include automatic Top Pop selection or Automatic Top Pop selection and any number of individual choice. The machine can be operated with two remote selection boxes—plugin fitment, no wiring necessary. All components are interchangeable with simple pull-out plug connectors. A very important feature is that the box has complete accessibility to all parts for easy servicing.

Symplay have also released another Bergmann winner the Safari Electronic Gun, the world's smallest upright shooting gallery. Animals bob up and down quickly enough to beat the most efficient sharp shooter. Scores are automatically shown on the electric scoreboard and the gun is proving extremely popular particularly with arcade owners.

Yet another new machine being handled by Symplay, is the Libramat book vending machine. Elegantly designed, the vendor is capable of holding and dispensing 48 paperbacks which are selected by experts. The Libramat also fulfills a long awaited amenity for the better class hotel. It is completely automatic and therefore wage saving and provides a 24-hour point of sale service from small and compact units.

Parliament Amended '63 Gaming Law To Cover Unforeseen Loophole

LONDON—Early in July it was decided that part of the Gaming Law of 1963 dealing with gaming machines in clubs, did not, in fact, mean what it was intended to mean or what everybody assumed it meant. What Parliament thought it was decreeing was that the maximum amount of money that could be staked in any one game was 6d—but the Lords decided that all the act said was that the SMALL-EST amount staked should not exceed 6d and that so long as those who wanted to limit their stake to 6d could do so there was no legal reason why those prepared to stake more should not be allowed to do so. The discovery of this loophole was a distinct blow for the Government as it was completely contrary to what had been intended when the law was made. In the ordinary way it could have taken a considerable time to introduce an amending legislation but as it happened there was already a bill before Parliament to change the present law in certain other respects, and the Government was happy to seize the opportunity to insert another amendment to deal with this particular point.

The new bill (The Betting Gaming & Lotteries Act 1964) was passed and became law in record time. It provides very clearly and unambiguously that 6d is the most that can be staked at any one playing of the game. This effectively reverses the Lords judgement and makes impossible the introduction of multi-slot machines which otherwise could have legally been operated.



PHONOGRAPHS

COUNTRY	1963 VOLUME (Jan.-Dec.)		1962 VOLUME (Jan.-Dec.)	
	Units	Dollars	Units	Dollars
NORTH and CENTRAL AMERICA				
Bahamas	65	28,043	47	41,771
Barbados	—	—	5	879
Bermuda	2	500	14	5,060
British Honduras	10	7,892	31	23,242
Canada	1,603	1,014,281	1,490	1,024,097
Costa Rica	50	40,296	31	19,656
Dom. Rep.	567	154,672	321	131,965
El Salvador	26	15,724	23	14,649
Fr. West Indies	18	5,500	—	—
Greenland	—	—	—	—
Guatemala	7	5,808	2	1,608
Haiti	—	—	—	—
Honduras	6	5,309	38	17,116
Iceland	—	—	—	—
Jamaica	207	48,233	63	43,841
Lw. Ww. Is.	14	4,758	12	3,793
Mexico	256	97,779	403	159,515
Neth. Antilles	24	14,818	11	4,675
Nicaragua	68	32,458	213	137,114
Panama	118	82,993	78	48,427
Trinidad	1	1,100	5	4,367
TOTAL	3,042	1,560,164	2,787	1,681,775
SOUTH AMERICA				
Argentina	48	10,339	19	12,136
Bolivia	—	—	—	—
Brazil	3	2,552	—	—
Br. Guiana	4	2,748	11	5,212
Chile	42	37,236	127	104,246
Colombia	—	—	56	20,550
Ecuador	—	—	30	16,405
Peru	152	110,311	139	97,299
Surinam	12	8,329	2	1,378
Uruguay	15	1,674	—	—
Venezuela	661	274,148	152	98,852
TOTAL	937	447,337	536	356,078
EUROPE				
Austria	164	122,847	180	129,019
Azores	—	—	—	—
Belgium	8,879	5,327,922	6,459	3,364,326
Cyprus	33	18,707	—	—
Denmark	29	24,239	45	34,617
Finland	505	392,312	482	359,466
France	590	468,740	636	495,368
Greece	408	119,575	255	54,414
Ireland	1	751	12	8,977
Italy	1,010	692,902	306	217,149
Malta	3	2,654	16	12,911
Netherlands	408	199,299	503	201,198
Norway	16	10,968	36	23,178
Portugal	2	2,302	7	5,983
Spain	—	—	—	—
Sweden	131	92,877	154	116,178
Switzerland	1,133	936,828	690	541,930
Trieste	—	—	—	—
Turkey	12	8,854	—	—
United Kingdom	1,277	647,651	1,068	604,242
West Germany	6,331	3,767,072	5,499	3,253,624
Yugoslavia	25	20,234	—	—
TOTAL	20,957	12,856,734	16,348	9,422,580
ASIA				
Arabia	—	—	—	—
Ceylon	—	—	—	—
Fed. Malaya	74	34,576	26	11,165
Hong Kong	17	11,091	31	11,595
India	—	—	—	—
Iran	4	1,160	—	—
Israel	—	—	1	100
Jordan	—	—	—	—
Japan	2,224	1,022,854	475	161,276
Korean Rep.	24	13,504	10	7,396
Kuwait	6	3,764	2	2,099
Lebanon	59	21,270	15	5,257
Nansei Is.	638	260,369	1,065	566,813
Pakistan	—	—	—	—
Philippine Rep.	260	65,971	150	47,345
Singapore	3	900	3	2,250
Syria	—	—	—	—
Taiwan	—	—	—	—
Thailand	—	—	11	1,705
Vietnam	2	1,326	—	—
TOTAL	3,311	1,436,785	1,789	817,001
AUSTRALIA				
Australia	157	67,066	288	136,882
New Zealand	32	4,235	26	4,223
T. Pac. Is.	—	—	9	2,427
Fr. Pac. Is.	6	3,957	—	—
TOTAL	195	75,258	323	143,532
AFRICA				
Algeria	—	—	—	—
Br. East Africa	10	2,740	22	6,879
Canary Is.	—	—	—	—
Egypt	—	—	—	—
Ethiopia	—	—	—	—
Fr. Somaliland	—	—	—	—
Ghana	—	—	—	—
Liberia	17	3,515	17	3,276
Libya	4	4,484	—	—
Malagas	—	—	—	—
Morocco	—	—	—	—
Mozambique	7	1,100	—	—
O. W. Africa	—	—	—	—
Rep. Congo	—	—	—	—
Rhod. NY	—	—	—	—
Som. Rep.	—	—	—	—
Tunisia	—	—	—	—
Union So. Africa	6	2,550	—	—
TOTAL	44	14,389	39	10,155
GRAND TOTAL	28,486	\$16,390,667	21,820	\$12,431,121

1963 ANNUAL EXPORT VOL

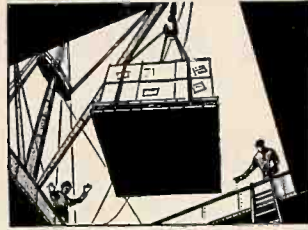
AMUSEMENT M

COUNTRY	1963 VOLUME (Jan.-Dec.)		1962 VOLUME (Jan.-Dec.)	
	Units	Dollars	Units	Dollars
NORTH and CENTRAL AMERICA				
Bahamas	84	42,262	—	—
Barbados	2	1,190	—	—
Bermuda	121	56,848	—	—
British Honduras	—	—	—	—
Canada	3,446	884,066	—	—
Costa Rica	4	820	—	—
Dom. Rep.	42	2,590	—	—
El Salvador	—	—	—	—
Fr. West Indies	—	—	—	—
Greenland	3	2,196	—	—
Guatemala	—	—	—	—
Haiti	11	1,100	—	—
Honduras	—	—	—	—
Iceland	40	1,406	—	—
Jamaica	—	—	—	—
Lw. Ww. Is.	—	—	—	—
Mexico	196	35,684	—	—
Neth. Antilles	17	5,274	—	—
Nicaragua	—	—	—	—
Panama	134	49,210	—	—
Trinidad	—	—	—	—
TOTAL	4,100	1,082,646	—	—
SOUTH AMERICA				
Argentina	886	177,936	—	—
Bolivia	—	—	—	—
Brazil	—	—	—	—
Br. Guiana	1	996	—	—
Chile	97	43,541	—	—
Colombia	152	8,680	—	—
Ecuador	—	—	—	—
Peru	9	3,372	—	—
Surinam	27	12,627	—	—
Uruguay	100	14,620	—	—
Venezuela	1,445	575,171	—	—
TOTAL	2,717	836,837	—	—
EUROPE				
Austria	65	34,192	—	—
Azores	16	13,228	—	—
Belgium	7,110	2,407,713	—	—
Cyprus	66	26,340	—	—
Denmark	1,039	376,446	—	—
Finland	391	131,929	—	—
France	11,571	5,226,449	—	—
Greece	785	182,720	—	—
Ireland	29	17,100	—	—
Italy	4,192	1,564,156	—	—
Malta	5	1,090	—	—
Netherlands	414	90,160	—	—
Norway	286	162,782	—	—
Portugal	23	9,525	—	—
Spain	255	70,929	—	—
Sweden	848	383,084	—	—
Switzerland	3,350	1,611,111	—	—
Trieste	—	—	—	—
Turkey	43	22,020	—	—
United Kingdom	9,148	3,247,872	—	—
West Germany	4,974	2,199,195	—	—
Yugoslavia	—	—	—	—
TOTAL	44,610	\$17,778,033	—	—
ASIA				
Arabia	—	—	—	—
Ceylon	—	—	—	—
Fed. Malaya	73	14,650	—	—
Hong Kong	85	5,955	—	—
India	—	—	—	—
Iran	28	3,200	—	—
Israel	49	5,410	—	—
Jordan	244	73,214	—	—
Japan	1,768	716,172	—	—
Korean Rep.	70	35,464	—	—
Kuwait	—	—	—	—
Lebanon	141	50,178	—	—
Nansei Is.	50	36,652	—	—
Pakistan	—	—	—	—
Philippine Rep.	42	16,884	—	—
Singapore	13	2,677	—	—
Syria	—	—	—	—
Taiwan	4	2,228	—	—
Thailand	8	2,335	—	—
Vietnam	8	3,074	—	—
TOTAL	2,583	\$967,100	—	—
AUSTRALIA				
Australia	394	123,014	—	—
New Zealand	46	15,252	—	—
T. Pac. Is.	5	1,811	—	—
Fr. Pac. Is.	1	654	—	—
TOTAL	446	140,731	—	—
AFRICA				
Algeria	—	—	—	—
Br. East Africa	—	—	—	—
Canary Is.	38	12,810	—	—
Egypt	—	—	—	—
Ethiopia	2	1,500	—	—
Fr. Somaliland	—	—	—	—
Ghana	—	—	—	—
Liberia	19	4,395	—	—
Libya	—	—	—	—
Malagas	12	5,180	—	—
Morocco	—	—	—	—
Mozambique	86	18,954	—	—
O. W. Africa	4	2,900	—	—
Rep. Congo	—	—	—	—
Rhod. NY	21	6,302	—	—
Som. Rep.	—	—	—	—
Tunisia	—	—	—	—
Union So. Africa	27	11,338	—	—
TOTAL	209	61,399	—	—
GRAND TOTAL	54,665	\$20,866,787	—	—

COIN MACHINE VOLUME REPORT

MACHINES

VENDING MACHINES



1962 VOLUME (Jan.-Dec.)		COUNTRY	1963 VOLUME (Jan.-Dec.)		1962 VOLUME (Jan.-Dec.)	
Units	Dollars		Units	Dollars	Units	Dollars
NORTH and CENTRAL AMERICA						
231	\$ 67,573	Bahamas	143	\$ 12,537	60	\$ 13,293
8	2,500	Barbados	—	—	15	2,748
123	33,980	Bermuda	38	5,434	34	10,741
4,608	959,682	British Honduras	—	—	—	—
15	2,840	Canada	4,228	1,181,571	12,423	2,709,849
5	3,200	Costa Rica	—	—	—	—
10	6,000	Dom. Rep.	232	3,323	—	—
3	800	El Salvador	—	—	46	4,228
4	940	Fr. West Indies	—	—	7	1,600
30	2,627	Greenland	—	—	—	—
202	16,596	Guatemala	—	—	—	—
2	643	Haiti	—	—	—	—
1,069	117,751	Honduras	—	—	—	—
—	—	Iceland	54	5,404	—	—
139	40,211	Jamaica	—	—	7	2,454
128	9,040	Lw. Wv. Is.	—	—	4	1,141
6,577	\$ 1,264,383	Mexico	521	32,639	166	19,904
—	—	Neth. Antilles	—	—	—	—
—	—	Nicaragua	1	980	53	2,305
—	—	Panama	32	7,076	27	7,068
—	—	Trinidad	2	1,060	2	1,198
—	—	TOTAL	5,251	\$ 1,250,024	12,849	2,777,864
SOUTH AMERICA						
843	\$ 199,093	Argentina	24	\$ 5,655	97	\$ 20,129
—	—	Bolivia	—	—	—	—
—	—	Brazil	—	—	5	1,335
125	44,582	Br. Guiana	—	—	—	—
128	13,703	Chile	—	—	—	—
154	3,055	Colombia	—	—	—	—
12	1,440	Ecuador	253	4,395	60	958
19	19,874	Peru	—	—	—	—
184	28,445	Surinam	1	680	—	—
853	277,761	Uruguay	100	17,729	393	7,350
2,318	\$ 587,953	Venezuela	—	—	—	—
—	—	TOTAL	378	\$ 28,459	550	\$ 28,437
EUROPE						
14	\$ 3,675	Austria	358	\$ 71,852	32	10,543
6	4,152	Azores	—	—	—	—
5,494	1,382,171	Belgium	898	222,864	1,283	277,442
318	109,631	Cyprus	15	2,735	—	—
238	105,203	Denmark	188	115,600	349	60,304
7,882	3,190,011	Finland	492	70,908	107	26,979
436	101,574	France	—	—	4	2,400
149	50,226	Greece	4	862	—	—
934	365,068	Ireland	319	64,282	201	55,626
4	1,175	Italy	—	—	—	—
475	166,500	Malta	176	47,127	398	124,045
340	16,804	Netherlands	34	6,092	49	46,341
93	30,270	Norway	—	—	—	—
1,232	293,115	Portugal	1	566	—	—
1,296	456,636	Spain	566	85,468	476	92,893
83	45,661	Sweden	374	94,853	1,258	357,470
6,675	2,691,830	Switzerland	—	—	—	—
3,121	1,179,298	Trieste	—	—	—	—
29,790	\$ 10,193,000	Turkey	1,954	383,361	2,302	467,996
—	—	United Kingdom	2,264	723,995	2,268	827,804
—	—	West Germany	—	—	—	—
—	—	Yugoslavia	—	—	—	—
—	—	TOTAL	7,643	\$ 1,890,565	8,727	\$ 2,349,843
ASIA						
6	\$ 4,494	Arabia	33	\$ 3,098	6	\$ 4,112
164	25,992	Ceylon	—	—	29	13,403
8	4,075	Fed. Malaya	—	—	3	1,139
—	—	Hong Kong	3	1,246	—	—
—	—	India	—	—	—	—
—	—	Iran	—	—	—	—
—	—	Israel	2	1,006	—	—
874	231,747	Jordan	—	—	—	—
4	2,500	Japan	432	272,624	786	98,097
4	1,030	Korean Rep.	—	—	—	—
49	12,168	Kuwait	3	1,500	185	15,739
79	42,399	Lebanon	—	—	18	7,838
19	3,020	Nansei Is.	280	39,192	2	600
20	5,000	Pakistan	57	16,230	4	2,000
13	11,010	Philippine Rep.	—	—	—	—
4	1,300	Singapore	—	—	—	—
10	8,147	Syria	—	—	—	—
1,254	\$ 352,882	Taiwan	1,183	17,653	175	2,406
—	—	Thailand	1	600	—	—
—	—	Vietnam	—	—	—	—
—	—	TOTAL	1,994	\$ 353,149	1,211	\$ 146,189
AUSTRALIA						
646	\$ 150,564	Australia	225	\$ 45,562	253	\$ 77,363
25	8,482	New Zealand	—	—	—	—
17	4,315	T. Pac. Is.	—	—	—	—
671	\$ 159,046	Fr. Pac. Is.	—	—	—	—
—	—	TOTAL	225	\$ 45,562	253	\$ 77,363
AFRICA						
9	\$ 4,426	Algeria	—	—	—	—
3	1,055	Br. East Africa	—	—	—	—
5	1,335	Canary Is.	—	—	—	—
259	33,383	Egypt	—	—	—	—
—	—	Ethiopia	—	—	—	—
—	—	Fr. Somaliland	—	—	—	—
8	2,526	Ghana	—	—	—	—
6	2,700	Liberia	8	720	12	1,800
—	—	Libya	—	—	—	—
8	5,148	Malagas	—	—	23	6,948
—	—	Morocco	—	—	—	—
—	—	Mozambique	—	—	—	—
—	—	O. W. Africa	—	—	—	—
11	1,885	Rep. Congo	—	—	5	2,510
—	—	Rhod. NY	—	—	—	—
—	—	Som. Rep.	—	—	—	—
30	7,658	Tunisia	—	—	7	710
356	\$ 64,431	Union So. Africa	25	4,500	—	—
80,966	\$ 12,621,695	TOTAL	33	\$ 5,220	47	\$ 11,968
—	—	GRAND TOTAL	15,524	\$ 3,572,979	23,637	\$ 5,391,664

COMING
BIG
NEW
WINNER

See it at the

M. O. A. SHOW

A merger of two proven money-makers in one compact unit, with action as big as the player's imagination.

Attractive — Longlife — Foolproof
— Compact — Revolutionary New Amusement Game.

by

PROTCISION ENGINEERING, INC.
1000 E. McNichols Road
Detroit 3, Michigan

SPECIAL!
V200
RESTYLED AS SHOWN

Working order—
All parts, complete
\$265.00
fob
Ft. Worth

WRITE FOR PRICES ON
V1200's and 100C's
ALSO Exchange Cabinets and Kits

1/3 deposit on all orders
SUN REFINISHING CO.
201 E. Daggett
Ft. Worth, Texas

FAMOUS FOR USED GAMES

GAUCHOS	Gottlieb	\$360
TROPIC ISLES	—	260
SWING ALONGS	—	350
EGGHEADS	—	210
CORRALS	—	250
DANCING DOLLS	—	150
SUNSETS	—	325
OLYMPICS	—	270
PREVIEWS	—	325
GIGI	—	290
OKLAHOMAS	—	330
Williams		
MAJOR LEAGUES	—	\$345
SOCCERS	—	350
SAN FRANCISCO	—	360
OH BOYS	—	350
BIG DADDY	—	260
EL TOROS	—	355
COQUETTES	—	230
THREE COINS	—	190
KISMETS	—	170
MARDI GRAS	—	345
MERRY WIDOWS	—	475
Chicago Coin		
BRONCOS	—	Write
PRINCESS BOWLERS	—	\$425
SPARELITE BOWLERS	—	825
RIOT GUNS	—	395
FIRECRACKERS	—	340
Bally		
SILVER SAILS	—	\$990
GOLDEN GATES	—	850
BIKINIS	—	625
CAN CANS	—	725
LIDOS	—	725
LAGUNA BEACHES	—	525
ROLLER DERBYS	—	500
ACAPULCOS	—	500
MISS AMERICA	—	300
CIRCUS QUEENS	—	600
TOUCHDOWNS	—	325
CUE-TEASE	—	240
BONGO	—	395
MARKSMAN GUN	—	95
Electronic Free Play Upright Consoles		
Bally SPORTSMAN	—	\$350
Keeney BIG TENT	—	250
Keeney LITTLE BUCKAROO	—	325
Games Inc. BIG HORN	—	250
(Shipped to Nevada and in Foreign Commerce only)		
Misc.		
Southland LITTLE PROS	—	\$345
Southland SPEEDWAYS	—	295
Midway SHOOTING GALLERY	—	150
United FLASH SHUFFLE ALLEY	—	140

NEW ORLEANS NOVELTY CO.
1055 Dryades St., New Orleans, La.
Tel: 529-7321

ANALYSIS OF 1963 ANNUAL COIN MACHINE EXPORT VOLUME REPORT

GENERAL

The rise in dollar volume to the 1963 total of \$40 million came about gradually with each quarterly period improving on the previous volume and ranging from \$8.5, to \$9.8, to \$10.7 and finally the \$11.5 million which was recorded during the final Oct-Dec quarter. Phonos dipped in the third qtr. but rebounded in the 4th for a \$16.3 total against \$12.4 in 1962. Games zoomed from \$3.9, to \$4.3, to \$5.9 to \$6.6 winding up a record year with \$20.8 million against \$12.6 in '62. Vending machines dipped almost \$2 million from 1962 when they had started to show signs of life.

In spite of restrictions in certain areas, the latest of which may come about in the form of a revised Betting and Gaming Act in England, amusement games fared very well.

West Germany ranked no less than fourth in each category coming in second for phonos behind Belgium. Japan moved to the number four spot in the vending class and number three in music. The effects of the West's "leisure" life was in no small way a contributing factor here.

Europe is still the big receiver of imports with about \$30 million of the \$40 million going into ports such as Italy, France, UK, Germany and Belgium.

At year's end, the new machines were steaming ahead and the shortage of used machines was a greater problem. The business has grown, in five years, from \$20 million to \$40 million and this does not include American equipment made in Europe.

Music machine manufacturers were introducing phonos simultaneously here and abroad. Games manufacturers who were not permitted to do business in America were spending more time and money cultivating the export field. And the vending industry just didn't seem to be making much headway. Next year? Based on the track record everyone looked for continued growth.

PHONOGRAPHS

Music machines exported from the US to ports around the world totaled 28,486 and they were sold for a total cost of \$16,390,667. Last year's figures were 25% less than the 1963 total and so it appears as though there is no question as to the superiority of the American juke box. Even late model phonographs are swept out of distrib showrooms and onto European bound shippers where no less than \$12.8 million arrived for duty last year. Biggest user in Europe is Belgium which racked up \$5.3 million in imports. Next was W. Germany with \$3.7. Japan at \$1 million and Canada the only nation taking more than \$1 million.

Venezuela saved So. America from a bad show, taking 661 phonos. Belgium turned its \$3.3 million to \$5.3 million for a neat year's business on music, leading Europe from top to bottom. West Germany added a half-million to its total import for a \$3.7 million gross. Italy, Switzerland and the United Kingdom bought more than 1000 phonographs each adding to the huge figure for Europe.

Japan steamed ahead from \$161 thousand to a whopping \$1,022,854 for 2,224 machines. The Asian market is more important than ever now that Japan is shooting ahead and north-west coast exporters are working harder to woo the yen from the Japanese.

There is little sign of prosperity for our export marketers in the land down under. Australia just hasn't grown in music machine business as expected. The total import figure for the twelve months during '63 was short of \$100 thousand for a handful (195) of machines.

Ditto for Africa where not even games are making headway. In all, the juke box industry can thank the world markets for \$16 million in business it otherwise wouldn't have had and the limit was not in sight.

AMUSEMENT MACHINES

The 1963 export figure for games hit \$20 million nearly doubling the "paltry" \$12 million of '62 reflecting a business in American amusement machine exports the like of which this industry has never seen. The total coin machine export volume for 1958 was on a par with the games figure alone for 1963, an amazing increase. American manufacturers have turned to Europe and elsewhere looking for markets for the upright, the bingo, the pingame, and similar equipment which cannot be sold in some US cities. Europe bought \$17 million in games during 1963, certainly a record number. France led the way with pingames taking the greatest toll. No less than 11,571 games were shipped to France, a market which bought less than 8000 machines last year when the country was moving away from restriction levies. The UK, a market which was restricted four years ago, but boomed during the following years, bought almost 10,000 games in '63. Unfortunately, it appears as though the revisions in the Betting and Gaming Act, which are expected to be made public within one month, will slash this figure following restrictions placed, once again, on the amount of prize money awarded to a single player.

In spite of legislative problems, Belgium bought \$2.4 million in games, while West Germany was not far behind with \$2.1 million. Italy and Switzerland ranked neck and neck in games with approx, \$1 1/2 million each. In Asia, Japan tripled its quota, taking twice as many games (1768) at a price three times the former amount (\$716,172 in 1963) indicating that Japan too is buying more new equipment than ever before. What the future games export business will bring only tomorrow can tell. More European amusement machines are being shipped here than ever before, as witness the "Arizona" gun from Germany, the "Scopitone" machine from France and the "Football" games from Germany and Belgium. With the UK awaiting the outcome of the gaming amendments who can prophesize. On the brighter side, at this moment, American interests are pleading the case for pinball in Belgium, a market which can use much more than it has imported. Italy and France are still highly fertile. Japan is a lucrative market still in its infancy, and the figure for 1964, judging from what has gone by, could be even greater than ever.

VENDING

The export market just hasn't taken to our vending equipment the way it has to the American juke box and game. American firms are diligently at work building this end of the coin machine business but by year's end the total figure stood at just \$3.5 million, a dip from the promising \$5.3 million of '62. Canadian interests were responsible for half of this volume while Europe took almost the other half. West Germany, Belgium, Switzerland and Finland garnered the European market's share.

Japan continued to stand out however, with a purchase of 432 machines at a cost of \$272 thousand. The Un. of So. Africa bought 25 machines at a price of \$4500.00.

The MONDIAL Story

Export Specialists From Point Of Origin To The Ultimate Destination



SUREN D. FESJIAN

NEW YORK — The most influential American firm internationally, from the standpoint of the overall coin operated amusement machine industry as it pertains to new equipment is Mondial Commercial Corporation, founded in New York City approximately fourteen years ago. Under the dynamic leadership of Suren D. Fesjian, who came to this country from France two years prior to the formation of Mondial, the firm has grown to become the world's largest exporter of new coin operated amusement games. They are a very highly rated firm with Dun & Bradstreet, according to the official financial guide.

siveness and attention to minute details. The firm has a unique position in that they have their offices here in New York, and also their affiliate offices in Europe with orders coming in from all points in Europe. Mondial coordinates these orders and with their vast buying power, games are sent from the factories that Mondial represents, in huge carload quantities to international ports.

All inquiries sent to Mondial are answered within 24 hours and usually in the language of that country. All orders whether for games or parts are immediately booked with the factories that Mondial represents within 24 hours after they are received. Mondial has built up an enviable reputation in Europe for fast and efficient service. All parts orders are shipped either by Air Express or Air Parcel Post.

A Pioneer In Many Markets

Mondial is known for its innovations in developing the coin machine market all over Europe and in fact, has pioneered in many areas heretofore where coin operated amusement games were unheard of.

In the period between 1950 and 1955, most countries had severe import restrictions—and only essential commodities could be imported. Fesjian conceived the idea of establishing a plant in Dublin, Ireland for the assembling of flipper games. In this way, Mondial was able to export to the United Kingdom, France and Italy flipper games which had been restricted. This helped to ease the import restrictions that had been set up in these countries and now, these three areas are considered prime markets for amusement games, in fact the first games brought into England were brought in under the Mondial name.

Mondial regularly has his lines exhibited at trade fairs around Europe and shows the latest productions of the factories they represent. All prototypes of new models are shipped via Air Freight direct from the factory to Europe for exhibition prior to the factories going into actual production of the games. Invaluable research is conducted in this manner thereby enabling factories to obtain a world wide reaction to a new amusement idea.

Special Crates, Special Wiring

All games exported by Mondial are specifically built and tailored to the voltage and cycle of the countries of destination, and they are also built with special coin rejectors for the denomination of the particular countries of export.



The Mondial staff is equipped with facility for rapid transcontinental communication to international outlets.

Through research and consultation with packaging engineers all games shipped by Mondial are scientifically crated and packed for export.

Mondial is in constant touch with all of their European distributors by having their executives travel regularly throughout these areas. In addition, they have several resident agents who are permanently domiciled in England, Germany, Switzerland, Italy and France.

Mondial represents the following factories in Europe for export: D. Gottlieb & Company—Chicago, Illinois; Chicago Dynamic Industries—Chicago, Illinois; Williams Electronic Mfg. Corp.—Chicago, Illinois; Midway Manufacturing Company—Franklin Park, Illinois; Southland Engineering—Santa Monica, California, and Urban Industries—Louisville, Kentucky.



Reception room at Mondial is frequented by factory officials, when in town. Firm's offices are on 13th floor of Empire State Bldg.

Mondial's executive offices are located in the Empire State Building in New York City. In addition, they have a multi-story warehouse in New Jersey, and they also have several affiliate offices in Europe and a large network of European distributors.

The Details Are Important

The company's phenomenal growth can be attributed to its sales aggress-



ASPET L. VARTEN



RICHARD SARKISIAN

MONDIAL

A Name That Is Trusted
Around The World

**By Manufacturers and Distributors Serving
The Coin Machine Industry Internationally**

Dealing Exclusively

With Leading

U.S. Manufacturers

of Coin-Operated

Amusement

Machines

MONDIAL COMMERCIAL
CORPORATION

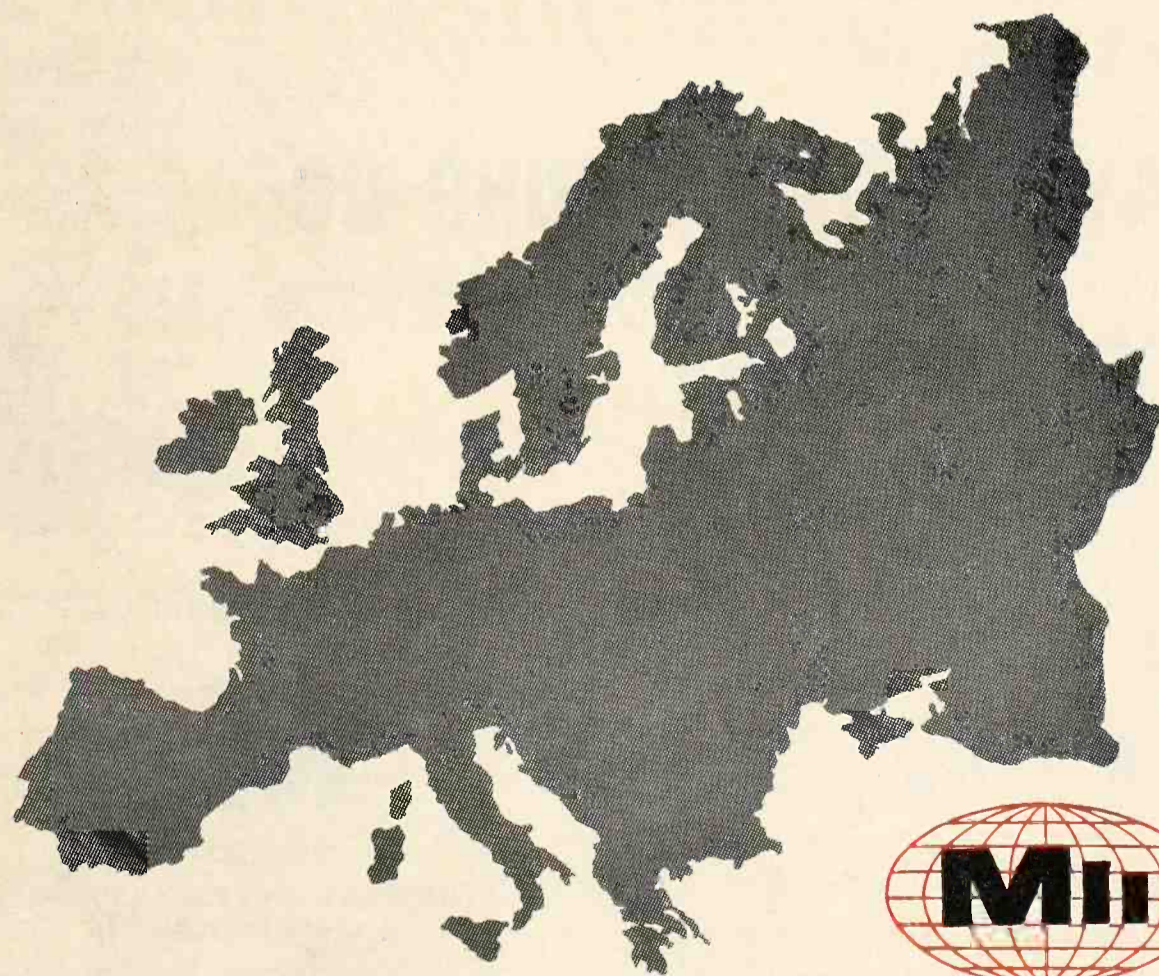
350 Fifth Avenue, New York City

Telephone: WIsconsin 7-5669

CABLE ADDRESS: MONDINOV NEW YORK

MONDIAL

America's Largest Exporting
Organization Of Amusement
Machines Serving The
European Markets Through
Our Network Of
Official Distributors



MONDIAL INTERNATIONAL INCORPORATED

350 Fifth Avenue New York City

Telephone: WIsconsin 7-5661

CABLE ADDRESS: NYMONDIAL NEW YORK

MONDIAL

*Exclusive Factory Representatives For Export
Serving The Following Manufacturers:*

D. GOTTLIEB & CO.

Serving France, England, Italy, Benelux Countries (Belgium, Holland, Luxembourg), Greece, Spain, Cyprus, Madagascar, Reunion, Morocco, Tunisia, Algeria.

CHICAGO DYNAMIC INDUSTRIES, INC.

Continent of Europe, United Kingdom, Scandinavian Countries, Spain, Portugal, Morocco, Tunisia, Algeria and Middle Eastern Countries.

MIDWAY MANUFACTURING CO.

Continent of Europe, United Kingdom, Scandinavian Countries, Spain, Portugal, Morocco, Tunisia, Algeria and Middle Eastern Countries.



350 Fifth Avenue New York City
Telephone: WIsconsin 7-5661
CABLE ADDRESS: MONDINOV NEW YORK



**MONDIAL INTERNATIONAL
INCORPORATED**

350 Fifth Avenue New York City
Telephone: WIsconsin 7-5661
CABLE ADDRESS: NYMONDIAL, NEW YORK

European Trade Organizations

AUSTRIA

Verband des Osterreichischen Automaten-Gewerbes, Brucknerstrasse 4/8
Wien IV, Dr. Rudolph Rampf.

BELGIUM

U.B.A. UNIE VAN DE BELGISCHE AUTOMATENBRANCHE
UNION BELGE DE L'AUTOMATIQUE,
228, Rue Theodore Verhaegenstraat,
Brussels 6, Belgium

DENMARK

Foreningen AF Fabrikanter Og Opstillere AF Musikautomater
I Danmark.
Lyskaer, 8, Herlev-Copenhagen. Mr. Edwin Jensen.

FRANCE

SYNDICAT NATIONAL DES FABRICANTS D'ELECTROPHONES
AUTOMATIQUES
72, Boulevard De Montparnasse, Paris, Mr. Bouzanquet.
Federation Francaise Des Exploitants et Commerçants de L'Automatique.
38bis, Rue Vivienne, Paris (2e). Mr. Jean Faraut.
Syndicat National Des Professionnels De L'Automatique
104, Boulevard de Clichy, Paris. Mr. Charlot.
Syndicat National Des Importateurs-Exjortateurs D'Appareils Auto-
matiques.
1, Quai de Grenelle, Paris 15e. Mr. Gaillard.

GERMANY

V.D.A.I. Verband der Deutschen Automatenindustrie eV, Koln-Lindenthal,
Aachner Strasse 199, Cologne, and W 15, Lietzenburger Strasse 36,
Berlin. Contact Dr. Jutzi, Bad Kreuznach, First Chairman; Herr Gunter
Wulff, Vice-Chairman, Berlin. (Assoc. of German manufacturers of
automatic machines)

ZOA

Zentralverband der Organisationen des Deutschen Automaten
Aufstellgewerbes
Koeln, Kaiser-Wilhelm-Ring 6-8
President: Mr. Hasso Loeffler, Cologne
(Central Organization for German operators with association in the 11
countries of the German Federal Republic).

DAGV

Deutscher Automaten-Grosshandels-Verband eV
Hamburg 1, Grosse Baeckerstrasse 3
President: Mr. Heinz Kaestner, Rothelmshausen Bez. Kassel
(Association of the German wholesalers of automatic machines)
Grosse Baeckerstrasse, 3, Hamburg 1. Mr. Helmut Neuberg.
Verband der Automatenbetriebe e.V.
Eichenstrasse 53, Hamburg 19. 1st President: Mr. Lars K. Skriver (The
German Amusement Arcade Owners' Association).

GREAT BRITAIN

AMUSEMENT CATERER'S ASSOCIATION
Gloucester House 19, Charing Cross Road, London W.C.2. Mr. John
Singleton.
Amusement Trades Association
72a, Walton Road, East Molesey, Surrey.
P.O.A. The Phonograph Operators Association
76B, Rochester Row. S.W.1. Mrs. L. Shaw.

IRELAND

Amusement Caterers Association of Northern Ireland.
6, Carlisle Circus, Belfast. 14. Mr. J. H. A. Swinson.

ITALY

S.A.P.A.R. Associazione Nazionale Noleggiatori Apparecchi Automatici.
Via di Villa Patrizi 10, Roma. Mr. A. Ricardi.
ASSOCIAZIONE NATIONALE NOLEGGIATORI APPARECCHI
AUTOMATICI
Pza Buonarroti 24, Milano. Mr. F. de Fendi.

NETHERLANDS

A.U.T.E.X. Bond Van Muziek En Amusementsapparaten.
2e Westewagenhot k, St. Laurensuis, Rotterdam. Mr. P.H.M. Hoogen-
bergh.
Music Co-Operation
Rechthuisstraat 8, Rotterdam. Mr. H. J. de Groot.

SWEDEN

Sveriges Automatagares Riksförbund
Vanadisplan 5, Stockholm 21, Mr. Van Gyllenpalm.

Blackpool Show In Dec.

BLACKPOOL, ENGLAND—The 4th Northern Amusement Equipment and Coin Operated Machine Exhibition will be held at the Olympia, Winter Garden, Blackpool on December 1st, 2nd and 3rd 1964. The Organisers, Jack D. Rose (Exhibitions) Ltd. anticipate a further increase both in the number of exhibitors and spectators. With seven months to go a number of former exhibitors have re-booked their spaces and among the newcomers will be The Anglo West Bowling Company.

This Blackpool show is fast becoming an important event in the calendar of British coin men and, as intended at the outset, provides a convenient meeting place for the many operators living and working in the North of England.

Jubilee To Blackpool

LONDON—In January this year at the Amusement Trades Exhibition Jubilee Products Ltd. introduced their latest fruit machine model. The New Jubilee International 6d and 3d play. Since its introduction Mr. Harold Smith, General Manager reports that sales have exceeded all expectation with the company's twelve distributors up and down the country very enthusiastic about the quality and performance of the new machine. Smith also reports a continual increase in sales and envisages no let up in the foreseeable future.

Once again Jubilee Products will be exhibiting at the Annual Club Trade Fair which this year will take place at the Winter Gardens, Blackpool on 20th to 24th October. A cordial welcome awaits visitors to the Jubilee Stand No: 51.



PHONOGRAPH EQUIPMENT CO. LTD.

BRITAIN'S BIGGEST DISTRIBUTORS

OF COIN OPERATED AMUSEMENT MACHINES

EXMOOR ST. BARLBY ST. LONDON. W. 10.

• WILLIAMS • BALLY • JUPITER
SEGA • UNITED • MIDWAY

Symplay Limited

18-19, BELLEVUE ROAD, LONDON, S.W.17.
TELEPHONE: BALham 8623. TELEX: 28429.

"WUNDERBAR"



\$100 STEREO

LUXUS

with Hit

Automatic

Top Pop Selection



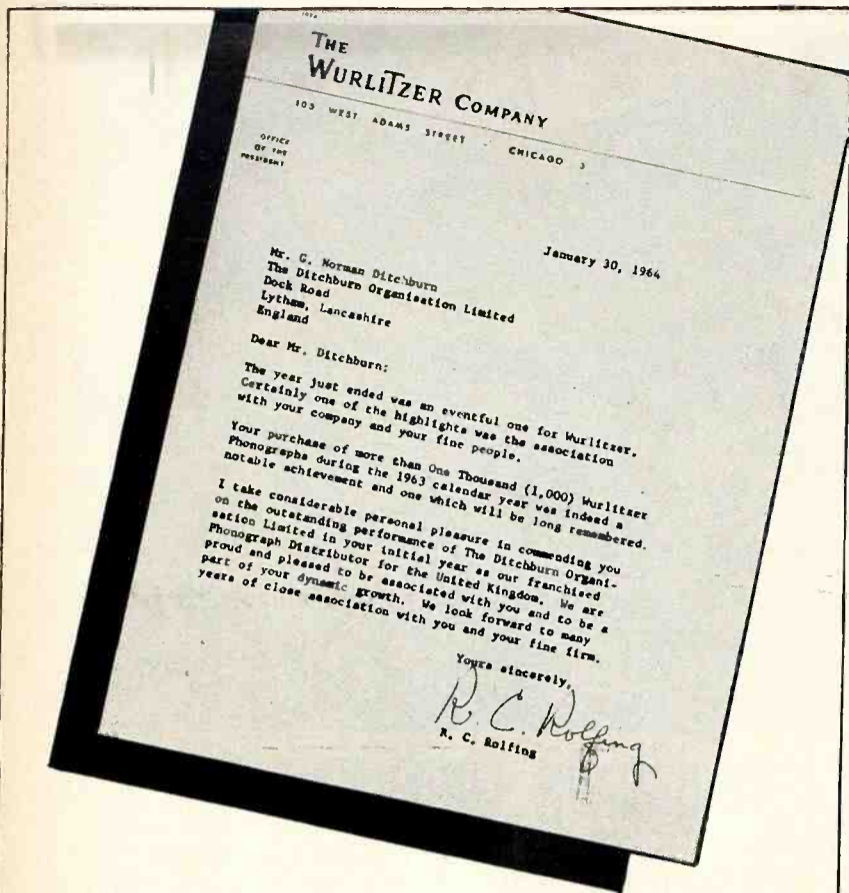
PRECISION BUILT BY: TH. BERGMANN & CO., HANBURG

Ask For Details of the Fabulous

SAFARI SHOOTING GALLERY

and

THE LIBRAMAT BOOK VENDOR



and this is only the beginning!
 For it happened in only the first year of the association.
 In 1964 the team of Ditchburn and Wurlitzer in Great Britain plus scores of new Wurlitzer operators are aiming for even dizzier heights.
 So why not join 'em. You certainly can't beat 'em.
 Such quantities can only be achieved with the right machines at the right prices.
 It's logic!
 Yes, hitch your wagon to our rising star
 and help yourself to higher profits with a Wurlitzer.

DITCHBURN

The Ditchburn Organisation, Head Office and Factory: Dock Road, Lytham, Lancashire. Telephone: Lytham 7421.

OUR NEW MODEL

ARISTOCRAT

"NEVADA"

FRUIT MACHINE

GOLD STAR

**AUTOMATIC VISIBLE
DROPPING JACKPOT**

**FITTED WITH COIN
SELECTOR & EJECTOR**

Complete With
Show Stopping ---

Eye Catching ---

Chrome Illuminated Cabinet!

Not Just a Re-Style *BUT*
A COMPLETELY NEW
MACHINE

**AINSWORTH
CONSOLIDATED
INDUSTRIES (GB) LTD.**

From our *New Address*:-

ARISTOCRAT HOUSE

2A KIMBERLEY GARDENS

LONDON. N.4. STAMFORDHILL:- 3456



WORLD-WIDE EXPORTERS OF ALL TYPES OF COIN-OPERATED EQUIPMENT

R. H. BELAM COMPANY, INC.

HEADQUARTERS:

51 Madison Ave., New York 10, N.Y.

WAREHOUSES:

**New York City, U.S.A.
Antwerp, BELGIUM.**

R. H. BELAM's equipment is sold and distributed throughout the world by an extensive network of Agents and Distributors located in:

BELGIUM:

Antwerp
Brussels
Liege

CYPRUS:

Nicosia
Limassol

DENMARK:

Copenhagen
Aarhus

FINLAND:

Helsinki

FRANCE:

Paris
Avignon
Nice

GERMANY:

Aachen
Munchen
Frankfurt
Hamburg

GREECE:

Athens
Thessaloniki
Larissa
Piraeus

HOLLAND:

Rotterdam

ITALY:

Torino
Milano
Roma
Napoli

JAPAN:

Tokyo
Yokohama

NORWAY:

Oslo
Drammen

OKINAWA:

Naha

PHILIPPINES:

Manila
Makati

SWEDEN:

Goteborg
Stockholm
Malmo

SWITZERLAND:

Geneva
Lausanne
Zurich
Zug
Chiasso
Neuchatel

TURKEY:

Istanbul
Izmir

U. A. R.:

Cairo
Aleppo

BELAM

BELAMEX MEANS SERVICE

Number

in
Export

**IMMEDIATE DELIVERY
ANYWHERE IN EUROPE
FROM OUR
ANTWERP WAREHOUSE**

(Approximately 48 hours from our
warehouse in Antwerp to any destination in Europe)

Complete Selection
of All Models

**SEEBURG • WURLITZER
ROCK-OLA • ROWE-AMI
GOTTLIEB PINGAMES • BALLY BINGOS**

Contact Our Freight Agency:

GOTH & CO.

17A Korte Winkelstraat, Antwerp, Belgium

R.H. BELAM COMPANY, INC.



EXPORTERS
IMPORTERS

51 MADISON AVENUE, NEW YORK 10, N.Y. MU 9-5633-4-5

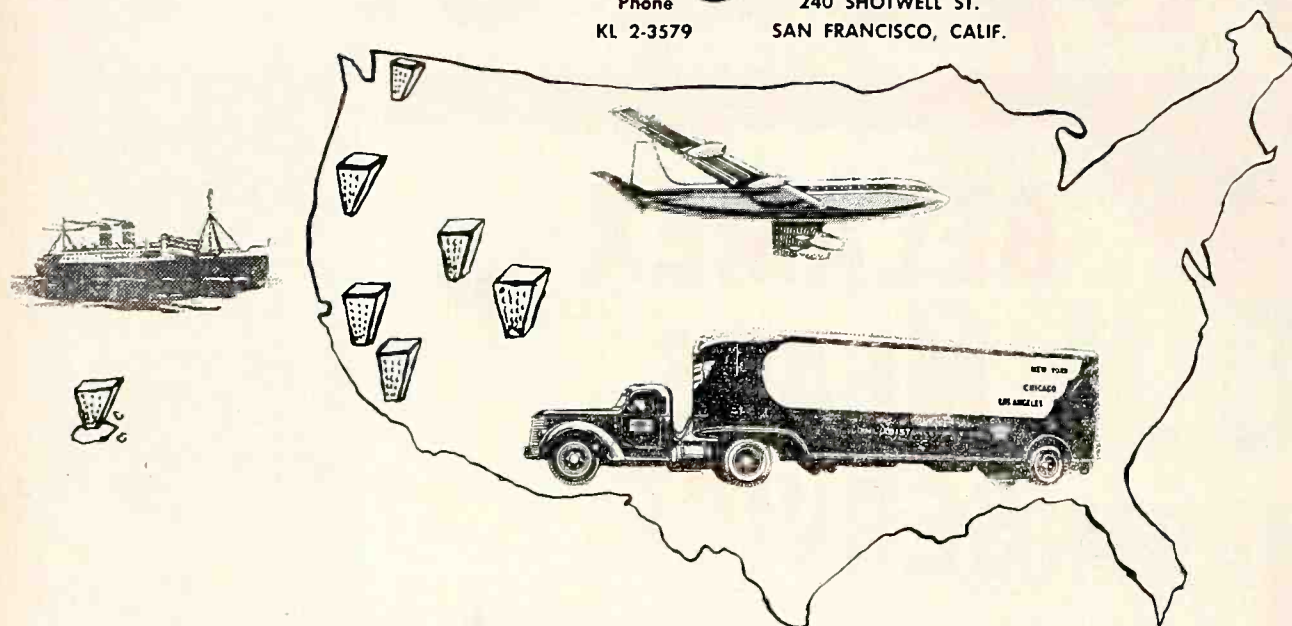
Cable Address
"BELAMEX" NEW YORK

CABLE: JONCO

R.F. JONES CO.

Phone
KL 2-3579

240 SHOTWELL ST.
SAN FRANCISCO, CALIF.



OFFICES:

SAN FRANCISCO

LOS ANGELES

DENVER

SEATTLE

SALT LAKE CITY

HONOLULU

AND

R. F. JONES CO.

(FAR EAST) LTD.

TOKYO, JAPAN

HAS MORE OFFICES AND BETTER FACILITIES TO FILL YOUR NEEDS IN ALL TYPES OF

VENDING PHONOGRAPHS GAMES

EXCLUSIVE DISTRIBUTORS FOR

Rowe/Ami Phonographs

Rowe Vending Machines

Bally Games



TAITO TRADING Co., Ltd.

Head Office

206-8 Fukoku Bldg., Uchisaiwai-cho, Chiyodo-ku, Tokyo, Japan

JAPAN'S LEADING DISTRIBUTORS
AND IMPORTERS OF

JUKE BOX-COIN MACHINES

AMUSEMENT MACHINES OF ALL KINDS



SOLE DISTRIBUTORS

FOR JAPAN

SEEBURG

GOTTLIEB

SCOPITONE



EXCLUSIVE EXPORTERS

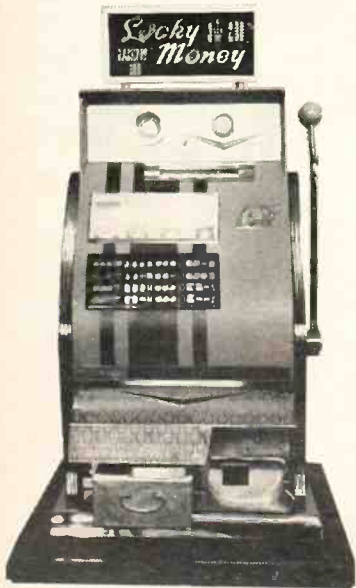
OF

CONTINENTAL

FLUITS MACHINE

WORLDWIDE ENQUIRY

WELCOMED



Britain's Phonographic Equipment Ltd. Has Banner Year; Enlarges Quarters

LONDON—A notable year indeed for Phonographic Equipment Ltd. culminating in the removal to vast new premises. A disused factory of some 8000 square feet has been transformed during the past two years into one of the largest and most up-to-date coin machine headquarters in the country. With the addition of a 6000 ft. mezzanine floor the company now occupies an area of 14,000 square feet. Accommodation comprises attractive showrooms, offices, spare parts department, arrival and departure bays etc. etc. all of which are air conditioned and centrally heated. Cyril Shack, a Director of the company and regular commuter between this country and the United States where he is well known especially in Chicago, helped to design the premises on American lines. He introduced a snackery for hot and cold drinks and refreshments for visiting customers—an idea which, although popular in the United States, is new to this country. The Directors of Phonographic claim that their inventory of new equipment, both in stock and afloat, is the largest in the United Kingdom and represents America's finest manufacturers including Williams, Bally, Sega and Jubilee from France. The company's policy is to sell new equipment. An adequate supply of used equipment is forthcoming from "trade ins" and complete facilities for "re-shopping" are available in the new premises. Out of town sales which until now have been conducted largely by telephone will be stepped up in future with the introduction of the new force of technically experienced salesmen who will tour the country paying courtesy calls on operators and giving expert advice and help where necessary. Deliveries are taken care of by a fleet of four vans operating within

Ruffler & Walker Intro's 'Grand Prix' To British Coin Scene

LONDON—The introduction of the new Rock Ola Grand Prix in England by Ruffler & Walker of Clapham Junction, London, sole importers for the United Kingdom, was heralded by the largest advertising and promotional campaign ever undertaken by the company. An introductory luncheon at the Dorchester Hotel was followed by a three-day gala demonstration at the Ruffler & Walker London showrooms. This was subsequently followed by a nation wide tour of major coin machine cities including Birmingham, Edinburgh, Newcastle, Leeds, Manchester, Cardiff and Bristol.

Gordon Walker reports that during the period March 1963 to March 1964 Ruffler & Walker distributed well over 1000 Rock-Ola machines and if the present trend continues it is expected that by March 1965 the sales will be up by another 40 per cent.

The new Sega Consul fruit machine (now legally operable within the limits of the British Gaming Laws) is proving a great success, the main feature being that the player can insert either one 6d or two, three, four or five 6ds. For each additional coin the odds are automatically progressed—ten for one; twenty for two, thirty for three etc.

a hundred mile radius of London. Other deliveries are handled by transport firms offering a 24-hour service. Phonographic Equipment staff of over 100 is headed by Directors Cyril Shack, Gordon Marks, Max Fine, Ralph Mandel, Basil Marks and Michael Green. For the future Phonographic plan to explore the possibilities of vending and with this in mind Shack will attend the vending exhibition in Chicago this autumn.

U. S. MANUFACTURERS and WORLD WIDE REPRESENTATIVES

AMERICAN

AMERICAN SHUFFLEBOARD CORPORATION
210 Patterson Plane Rd.
Union City, N.J.
Write for foreign representative

ITALY
EUROMATEN
Via R. Lanciani 69
Rome

AUTO- PHOTO

AUTO-PHOTO COMPANY
3300 Central Avenue
Los Angeles, California
(Subsidiary of Photo-Me Int'l.)

PHOTOME LIMITED
Hersham Trading Estate
Hersham, Surrey, England

PORTEX, S.A.R.L.
4, Square Rapp
Paris VII, France

SCHNELLPHOTOAUTOMATEN
G.m.b.H.
47 Viersener Strasse
Krefeld, West Germany

FOTOFIX SCHNELLPHOTO-
AUTOMATEN, G.m.b.H.
Praterstrasse 36, Door 6
Vienna, Austria

NIPPON AUTO-PHOTO K.K.
3 Enokizaka-machi
Akasaka, Minato-ku
Tokyo, Japan

BALLY

BALLY MANUFACTURING
COMPANY
2640 Belmont Avenue
Chicago 18, Illinois
Write for Foreign Distributor In-
formation

CHICAGO COIN

CHICAGO DYNAMIC INDUSTRIES,
1725 W. Diversey
Chicago 14, Illinois
Write for Foreign Distributor In-
formation

CINEBOX

CINEVISION CORP. OF AMERICA
201 W. John St.
Hicksville, New York
(Licensee)

DUNCAN

DUNCAN SALES
737 Carnegie Ave.
Cleveland, Ohio
(Licensee)

EXHIBIT

EXHIBIT SUPPLY CO.
4218-30 W. Lake St.
Chicago, Ill.

GOTTLIEB

D. GOTTLIEB & CO.
1140-50 North Kostner Avenue
Chicago 51, Illinois

FRANCE, NORTH AFRICA, BENE-
LUX, BRITISH ISLES, ITALY AND
SPAIN

Mondial Commercial Corp.
Empire State Building
350 Fifth Avenue
New York, N. Y.

GERMANY AND AUSTRIA
Nova Apparate GmbH & Co.
Semperstrasse 24
Hamburg 39, Germany

SWITZERLAND
Eric de Stoutz
1 Avenue du Mail
Geneva, Switzerland

SCANDINAVIA
Aktiebolaget Freius Danneman
Grenstigen 9
Lidingo 5, Sweden

PUERTO RICO
All Coin
Amusement Company
2495 N. W. 77th Terrace
Miami, Florida

QUEBEC, CANADA
Laniel Amusements, Inc.
151 Rockland Avenue
Town of Mont Royal
Montreal, Quebec, Canada

WINNIPEG, MANITOBA, CANADA
Monarch Coin Machine Co.
211 Rupert Avenue
Winnipeg, Manitoba, Canada

JENNINGS

JENNINGS MANUFACTURING CO.
CONTACT:
Bankers World Export Co.
1009 E. Baltimore St.
Baltimore, Maryland

MAR-MATIC SALES LTD.
31-35 Kirby St.
Hatton Garden
London E. C. 1, Eng.

GENERAL SALES CO. LTD.
Ireland Island
Bermuda

KEENEY

J. H. KEENEY & CO., INC.
2600 West Fiftieth Street
Chicago 32, Illinois

European Representative:
MAR-MATIC SALES LTD.
31-35 Kirby St.
Hatton Garden
London E.C. 1, Eng.

GENERAL SALES CO.
Ireland Island
Bermuda

MIDWAY

MIDWAY MFG. CORP.
10136 Pacific Ave.
Franklin Park, Ill.

Foreign Representative:
MONDIAL COMMERCIAL CORP.
350 Fifth Ave.
New York, N.Y.

MILLS

MILLS BELL-O-MATIC
INTERNATIONAL CORP.
Leonard Haimes Inc.
Box 319
New York 13, N. Y.

MUTOSCOPE

International Mutoscope Corp.
11-12 44th Avenue, Long Island
City, N.Y.
International Distributors
Belamex Vending Intl.
51 Madison Ave., New York City
(Continued on page 16)

LEADING COIN MACHINE DISTRIBUTOR IN THE SOUTH!

Offering operators the finest coin-operated music,
amusement and vending machines



ROCK-OLA Grand Prix

NOW DELIVERING!

—also—

Gottlieb
ChiCoin
Williams
Keeney
Irving Kaye
All-Tech

CALL US FOR YOUR NEEDS

FRANCO

DISTRIBUTING CO., INC.

24 N. PERRY STREET

MONTGOMERY 2, ALABAMA

TEL. 263-6463

U.S. Manufacturers and Suppliers of Coin-Operated
Machines Are Well Represented in the German Market

by

Kommanditgesellschaft

ERICH SCHNEIDER

G.m.b.H. & Co.

Hamburg 6, Germany

Lagerstrasse 9

WURLITZER & WILLIAMS DISTRIBUTORS
For WESTERN GERMANY

4th NORTHERN AMUSEMENT EQUIPMENT AND COIN-OPERATED MACHINE
EXHIBITION

SUPPORTED BY THE COUNTY BOROUGH OF BLACKPOOL
OLYMPIA, WINTER GARDENS, BLACKPOOL
DECEMBER 1st, 2nd and 3rd, 1964

AN INVITATION TO EXHIBIT IS EXTENDED TO ALL
MANUFACTURERS, DISTRIBUTORS, AGENTS
AND DEALERS.

SPACE IS AVAILABLE FOR EVERYTHING IN THE BUSINESS
FROM LARGE RIDES TO SMALL MERCHANDISE.

CHARGE FOR SPACE, INCLUDING SHELL-STAND, IS ONLY
12/6d PER SQUARE FOOT FLOOR AREA

ORGANISERS:—JACK D. ROSE (EXHIBITIONS) LTD.
BOSTEL HOUSE, BRIGHTON, SUSSEX, ENGLAND.
Tel: BRIGHTON 29687-29330

Thanks to you, our operator friends,
we are in our 48th year and still

"ENDORISING ONLY THE BEST"

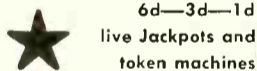
With your good will and support we
pledge to continue this policy for our mutual benefit.

BANNER SPECIALITY CO.

1641 N. Broad St.	1508 Fifth Ave.
Philadelphia 22, Pa.	Pittsburgh 19, Pa.
215 CE6-5000	412 GR1-1373

STAND 51. NORTHERN CLUB TRADE FAIR
BLACKPOOL. 20-24th OCTOBER 1964.

JUBILEE PRODUCTS, sole manufacturers
and suppliers of the world-famous
JUBILEE INTERNATIONAL — JUBILEE
and SILVER JUBILEE Fruit Machines to
the clubs in Great Britain and
Australia and also to the Armed Forces
Clubs throughout Europe and
the Far East.



6d—3d—1d
live Jackpots and
token machines

JUBILEE PRODUCTS

932a, NORTH CIRCULAR ROAD,
LONDON N.W.2. ENGLAND
Telephone: Gladstone 1028-9



RUFFLER & WALKER

LIMITED

CLAPHAM JNCT. LONDON S.W.11.

U.K. IMPORTERS & DISTRIBUTORS OF

ROCK-OLA

FOR RELIABILITY

MAIN U.K. DISTRIBUTORS SEGA FRUIT MACHINES

WE ALSO CARRY A FULL RANGE OF

JENNINGS - KEENEY - GAMES - GOTTLIEB - CHICAGO COIN PRODUCTS

U.S. MANUFACTURERS and WORLD WIDE REPRESENTATIVES

(Continued from page 15)

PATTERSON

L. T. PATTERSON DISTRIBUTORS
10 Rockwood Bldg.
Cincinnati, Ohio

ROCK-OLA

ROCK-OLA MANUFACTURING
CORPORATION
800 North Kedzie Ave.
Chicago, Illinois

Foreign Representatives:

Automatic Equip. Distributing
Corp.
Loiza No. 1509 esq. Parque
Santurce, Puerto Rico
(Puerto Rico, Dom. Rep., Virgin
Islands)

Automatic Equip. Dist. Corp.
c/o Agencia Bella CAA
Ave. Duarte #49
Santo Domingo, Dom. Rep.

Brabo Corporation
Kronenburgstreet 55
Antwerp, Belgium
(Benelux Countries)

Brabo Corporation
Carel Reinierskade 53
Den Haag, Netherlands
(Belgium, Luxembourg, Nether-
lands)

Compania Comercial Curacao de
Honduras, S.A.
Apartado 353
Tegucigalpa, Honduras

Compania Comercial Curacao de
Honduras S.A.
P. O. Box 62
San Pedro Sula, Honduras

Curacao Trading Co. Inc.
120 Wall Street
New York 5, New York

Duarte International Sales Co.
Inc.
835 East 31st Street
Los Angeles 11, California

Albert Gelardin
1036 Park Ave.
New York 28, New York
(Columbia)
Goddard Novelty Co. Pty. Ltd.
257 Broadway
Sydney, Australia
(Australia, New Zealand)

Guam Music, Inc.
Blake Bldg.
P. O. Box 631
Agana, Guam

Javier Hopun
P. O. Box 280
Belize, British Honduras

Isthmian Amusement Corporation
P. O. Box 465
Curundu, Canal Zone

K.I.D. Inc., (Venezuela)
Knickerbocker Industries
395 Broadway
New York 13, New York
(Venezuela, West Indies, Nether-
land Antilles)

Laniel Amusement Inc.
151 Rockland Rd.
Town of Mount Royal
Montreal 16, Quebec, Canada

Malta Amusement Machines Coy.
34, Strait St.
Valletta, Malta

J. Milhem & Sons
P. O. Box 20
24 East Street
Freetown, Sierra Leone

New-Way Sales Company
1257-61 Queen St. W.
Toronto, Ontario, Canada

Nova Apparate
24 Semperstrasse
Hamburg 39, Germany
(Germany, Austria, Italy, Switz-
erland, Scandinavia, England,
France, Portugal, Spain, Greece,
Cyprus, Iceland)

Novomat A. G.
Pfeffingerstr. 104
Basel, Switzerland

W. Grommer & Co.
Taborstr. 25
Vienna II, Austria
Grommer—Spirkel

Ruffler & Walker
33-37 St. John's Hill
Clapham Junction
London S.W. 11, England

Bruno Dragoni
via Lambrate
Milano, Italy

Pakistan Radio House, Ltd.
27, Victoria Road
P. O. Box 7234
Karachi, Pakistan

W. E. van Romondt's Handel
Maatschappij N.V.
Postbus
Paramaribo, Suriname Z.A.M.
(Netherlands Guiana)

Cesar R. Sandoval & Company
P. O. Box 7305
Miami 55, Florida
(Central and South America)

Uta-Matic Incorporated
Nippon Goraku Bussan K.K.
404, 6-chome, Arajuku
Ohta-ku, Tokyo, Japan
(Japan)

Establishment Garlan
Int'l P. O. Box 1252
Seoul, Korea
(Korea)

American Vendors, Inc.
P. O. Box 238
Naha, Okinawa
(Okinawa)

Gande, Price, Ltd.
G.P.O. Box 2621, Gloucester Bldg
Hong Kong (Room 324)
(For S. E. Asia - U. S. Military
market)

Juke-Boxes Inc.
119B Chatham Road, 7/Floor
Kowloon, Hong Kong
(For S.E. Asia-Civilian market)

Pacific Entertainments Ltd.
Rm. 228 Wang Hing Bldg.
#10 Queen's Road Central
Hong Kong
(For Taiwan)

Service Games Inc., Panama
Apartado 133
Panama, R. de Panama

Syedda Tallim
176 Waterloo Street
Georgetown, British Guiana

Van Dusen Brothers
10528-123rd Street
Edmonton, Alberta, Canada
(Van Dusen Brothers
723-10th Avenue, S.W.
Calgary, Alberta, Canada)
(Select Music Company
609 Terminal Ave.
Vancouver 4, B.C., Canada)

Raymond Weir
Regent Street West
Belize, British Honduras

Winnipeg Coin Machine Co.
768 Notre Dame Avenue
Winnipeg, Man., Canada
(Continued on page 17)

U. S. MANUFACTURERS and WORLD WIDE REPRESENTATIVES

(Continued from page 16)

ROWE AC

ROWE AC MANUFACTURING

Troy Hills Rd.
Whippany, New Jersey

DISTRIBUTORS and LICENSEES

AUSTRIA

Franz A. Szechenyi
Automaten und Schallplattenban-
del
Franz Josef Kai 63
Vienna, Austria

BELGIUM

Ets. C. Van Brabant
Belgielei 134
Antwerp, Belgium
Cable: TONALTY

DENMARK

Oscar Siesbye A/S
5, Palaisgade
Copenhagen K, Denmark
Cable: SKES

ENGLAND

Automatic Canteen Co. (G.B.)
Ltd.
616, Spur Road
North Feltham Trading Estate
Feltham-Middlesex, England
Cable: CANTEEN-HOUNSLOW-
MIDDLESEX

Automatic Canteen Co. (G.B.)
Ltd.
Sun Mill, Peel Street
Chadderton, Near Oldham
Lancashire, England
Cable: CANTEEN-CHADDER-
TON

Automatic Canteen Co. (G.B.)
Ltd.
590-594 Wandsworth Road
London S. W. 8, England

FRANCE

Ste. Electronique & Mecanique
84, Rue des Entrepreneurs
Paris 15, France

GERMANY

Helmut Rehbock, GmbH
Alter Teichweg 19
Hamburg 22, Germany
Cable: HELREHBOCK

GREECE

Tecnophon Import Export Co.
Ltd.
135 Patisision
Athens, Greece
Cable: TENOAMI

HOLLAND

Theo A. Denies
Nieuwe Havenstraat 97
The Hague, Holland

IRELAND

Renters Ltd.
23 Exchequer St.
Dublin, Ireland

ITALY

S. p. A. Microtecnica (L)
147 Via Madama Cristina
Torino, Italy
Cable: MICROTECNICA
Apparecchi Musicali Italiani
Corso Unione Sovietica 28
Torino, Italy
Cable: AMUSIT

MALTA

Jos. Micallef (1919) Ltd.
34 Strait Street
Valletta, Malta
Cable: MICALLECO

NORWAY

A/S Frigoterm
5-7 Grensen
Oslo, Norway
Cable: FRIGOTERM

PORTUGAL

C. O. Husum
Rua Da Madalena 18-4
P. O. Box 2683—Central
Lisbon, Portugal
Cable: FLAMINGO

SWEDEN

Canteen Automatfoersaeljning
AB
Elektravagen 49
Postbox 42016
Stockholm 42, Sweden
Cable: CANTEEN—STOCK-
HOLM

SWITZERLAND

Automatic Musical Instruments,
S. A.
25, route des Acacias (Sales Of-
fice)
Geneva, Switzerland
Cable: AMINC
Cortina Automaten, A. G.
Solothurnerstrasse 91
Basel, Switzerland
Cable: CORTINA
René Aubert
Chemin du Levant
Lausanne, Switzerland

MIDDLE EAST

IRAN

Sherkat Bazargani Zereh
(Zereh Trading Co. Ltd.)
646 Saadi Avenue
Tehran, Iran
Cable: ZEREHCO

LEBANON

Wael & Wissam Ezzedine
P. O. Box 157—Allenby St.
Beirut, Lebanon
Cable: EZZE

SYRIA

Mohammed Kheir Kabbani
P. O. Box 1066
Damascus, Syria

AFRICA

TUNISIA

Marcel Bellaiche
2 Rue de Nice
Tunis, Tunisia

FAR EAST

Far East Representatives:
R. F. Jones Co.
240 Shotwell St.
San Francisco 10, Calif.

JAPAN

R. F. Jones (Far East) Ltd.
1-22, Yoyogi, Shibuya-ku
Tokyo, Japan
Cable: RFJONESFE—TOKYO

Tsugami Mfg. Co. Ltd.
4-1 Tamura-cho Shiba
Minato-ku
Tokyo, Japan
Cable: TSUGAMI

GUAM

A. J. Shelton
P. O. Box 803
Agana, Guam

AUSTRALIA

National Instruments, Pty. Ltd.
(L)
Phillips Road
Kogarah, N. S. W., Australia
Cable: NATAMI—SYDNEY
(Continued on page 18)

*Coin-operated
phonographs?*

**CHECK
THESE
ADVANTAGES
OFFERED TO
THE ORIENT BY
NORTHWEST
SALES CO.**

experience

Northwest Sales Company is one of the oldest coin-operated machine distributors on the West Coast and has provided over 28 years of continuous service to the industry.

name brands

As one of the older franchised Wurlitzer distributors, Northwest Sales Company is also taking trade-ins of AMI's, Rock-ola's and Seeburgs. You buy the best for less at Northwest!

selection

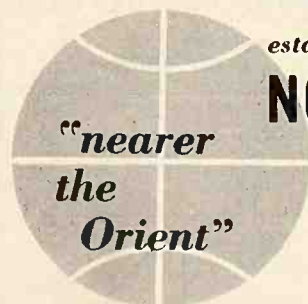
As a volume distributor, Northwest Sales Company is able to maintain one of the largest stocks of quality, used merchandise available.

service

Ron W. Pepple and Marshall McKee of Northwest Sales are known for delivering what they promise. Your satisfaction is assured by their over 62 years of combined know-how and experience.

established 1936

NORTHWEST SALES CO.



SEATTLE OFFICE
Ron W. Pepple
3150 Elliott Ave.
Seattle, Wash. 98121
Phone 206-284-8030

PORTLAND OFFICE
Marshall McKee
1040 S. W. Second Ave.
Portland, Ore. 97204
Phone 503-228-6557

Cable address: **JUKEBOX**

State Sales and Service Corporation

1825 GUILFORD AVENUE

BALTIMORE 2, MD.

Phones: 837-7177

THE WURLITZER COMPANY

BALLY MFG. CO.
MIDWAY MFG. CO.

EXCLUSIVE
FACTORY
DISTRIBUTORS

IRVING KAYE CO., INC.
UNIVERSAL VENDORS, INC.

UNITED MFG. CORP.
AUTOMATIC PRODUCTS CO.

ATTENTION: WORLD BUYERS:

OUR LARGE VOLUME OF SALES FOR THE WORLD'S FINEST MANUFACTURERS BRING US QUANTITIES OF LOVINGLY USED MONEY-MAKING COIN OPERATED EQUIPMENT.

WE ARE EXPERTS IN RECONDITIONING, CRATING AND SHIPPING TO ALL PARTS OF THE WORLD FROM THE GREAT PORT OF BALTIMORE.

TRY US FOR PRICE

TRY US FOR QUALITY

- Bingo Games
- Shuffle Alleys
- Bowling Alleys
- Arcade Equipment
- Phonographs
- Electronic Uprights
- Cigarette Machines



Satisfaction Guaranteed

CABLE ADDRESS
STASA

OPERATORS! We Are As Close ... As Your Phone

BENEFIT FROM OUR SPECIALIZED SERVICE

FOR NEW AND USED

Pool Tables, Shuffle Alleys, Vending
Machines, Juke Boxes, Parts & Supplies

"As ever at your service"—HARRY BERGER

WEST SIDE COIN MACHINE CORP.

636 10th AVE. N. Y. 36, N. Y.

212-CI-6-8464-5

WISCONSIN'S LEADING DISTRIBUTOR

Celebrating our 25th Year

SPECIALIZING

Buying—Selling—Trading
New and used phonograph-games

Exclusive distributors for Wisconsin and Upper Michigan

THE WURLITZER COMPANY

VALLEY SALES COMPANY

TAPE-ATHON CORPORATION

Write for current price lists or call for the best deal.

HARRY JACOBS

Area Code
414

WOODY JOHNSON



United Inc.

1907 N. Third St., Milwaukee, Wis.

53212

Phone 372-9272

U.S. MANUFACTURERS

and

WORLD WIDE REPRESENTATIVES

ROWE-AC

(Continued from page 17)

NEW ZEALAND

Fun Fair Enterprises, Ltd.
P. O. Box 1238
24 Great South Road
Auckland, New Zealand

LATIN AMERICA AND THE CARIBBEAN AREA

ARGENTINA

Vicente Sirimarco
Distribución A M I
Av. Corrientes 758—2o. D
Buenos Aires, Argentina

BAHAMAS

Carter's Upholstering Works
P. O. Box 934
Augusta & South Sts.
Nassau, N.P., Bahamas

CHILE

Indelec (Office)
Monjitas 470
Santiago, Chile
Cable: INDELEC
Indelec (Assembly Plant)
Casilla 492
Arice, Chile
Nicolás Chápanos M.
Avda. Independencia #3689
Santiago, Chile

COSTA RICA

Discoteca Ltda.
Apartado 1635
San José, Costa Rica

CURACAO

Ed. & D. A. Haseth
Wolkstraat 12-14
P. O. Box 600
Willemstad
Curacao, Netherland Antilles

DOMINICAN REPUBLIC

Bush International
286 N.W. 29th St.
Miami 37, Florida

ECUADOR

Distribuidora Musical, G. A.
"Dimúsica"
Avenida 9 de Octubre No. 909
Apartado 5547
Guayaquil, Ecuador
Cable: DIMUSICA

EL SALVADOR

Distribuidora Eléctrica
Calle Ruben Darío No. 418
San Salvador, El Salvador
Cable: DISTELEC

GUATEMALA

Distribuidora Electro Musical,
S. A.
11 Calle 5-67
Zona 1
Guatemala, Guatemala, C.A.
Cable: DEMSA

HONDURAS

Yude Canahuati
Apartado Postal No. 76
San Pedro Sula, Honduras, C.A.
Cable: YUDE-TEGUCIGALPA

BRITISH HONDURAS

David Estephan H.
P. O. Box 155
Belize, British Honduras

JAMAICA

Bush International
286 N.W. 29th St.
Miami 37, Florida

MEXICO

Ami de México, S. A. (L)
Calzada Tlatilco No. 239
México 16, D. F.
Cable: MEXAMI

NICARAGUA

Solorzano Villa Pereira Comercia
S. A.
Avenida Roosevelt No. 202
Managua, Nicaragua
Cable: SOVIPE

PANAMA

Elga, Inc.
Apartado 4395
Panamá, Panamá
Cable: DISELEC

PERU

Panamúsica, S. A.
Avenida 28 de Julio 144
Lima, Perú
Cable: PANAMUSICA

PUERTO RICO

Bush International
P. O. Box 8582
Fernández Juncos Station
Santurce, Puerto Rico

URUGUAY

Jesus Lareo
S. C. 8 de Octubre No. 4665
Montevideo, Uruguay
Cable: JELA

VENEZUELA

Distribuidora Jasalco, C. A.
Apartado 2607
Caracas, Venezuela
Cable: JASALCO

Casa Lujan, S. A.
Maderero a Bucare #148
Caracas, Venezuela
Cable: LUJANER

Comercial Caribe, S. A.
Calle 32—(19-20)
Barquisimeto, Venezuela
Cable: CARIBESA

Distribuidora Cestari
Calle Libertad, 36
Apartado No. 4250
Puerto La Cruz, Venezuela
Cable: CESTARI

Emarven, C. A.
Apartado del Este 5635
Caracas, Venezuela
Cable: EMARE

Mercantil Lara, S. A.
Apartado Postal 291
Carrera 21 #25—81
Barquisimeto, Venezuela
Cable: MERCALA

Unión Mercantil Pacheco, C. A.
Apartado No. 75
Valera, Edo. Trujillo
Venezuela
Cable: UMPACA

(L) Indicates that firm is a Rowe-
AC licensee
(Continued on page 19)

MALTA AMUSEMENT MACHINES COMPANY

34/10 STRAIT STREET • VALLETTA • MALTA

MALTA'S LEADING FIRM—IMPORTING, DISTRIBUTING, OPERATING, and SERVICING ALL
KINDS OF JUKEBOXES, AMUSEMENT GAMES, VENDING MACHINES, ETC.
RECORDS SPARE PARTS ACCESSORIES SUPPLIED TO LOCAL TRADE

U. S. MANUFACTURERS and WORLD WIDE REPRESENTATIVES

(Continued from page 18)

SEEBURG

SEEBURG INTERNATIONAL INC.
1500 N. Dayton St.
Chicago, Illinois

AFFILIATED COMPANIES IN EUROPE

Seeben, S.A.
203 Chaussee de Malines
Antwerp, Belgium
Cable: SEEVEND
Antwerp (Belgium)
Seeburg (Great Britain) Ltd.
430 Edgware Road
London, W.2, England
Cable: SEEBURG
London W.2 (England)
Seevend Automaten Vertriebs,
G.m.b.H.
Fuhlsbuttler Strasse 108 (Dros-
selhof)
Hamburg 33, Germany
Cable: SEEVEND
Hamburg (Germany)
Seerome, S.P.A.
Via Gadames 44-46
Rome, Italy
Seerome, S.P.A.
Viale Lombardia 72
Milan, Italy

EUROPEAN DISTRIBUTORS

A&D Christoff, O.H.G.
Stubenring 16
Vienna 1, Austria
Nordator Co.
Kalevaststreet 27A
Helsinki 1, Finland
Socodimex, S.A.
1, Quai de Grenelle
Paris 15, France
Cable: SEAPORCEL
Paris (France)
Abadan Handels A.B.
Kallangsvagen 6
Lidingo 1, Sweden
Coin-Operated Phonographs
Pan-Nordic Automation
Post Office Box 18
Saro, Sweden
Vending and Background Music
Musikvertrieb A.G.
Badenerstrasse 555
Zurich, Switzerland
Cable: MUSIKVERTRIEB
Zurich (Switzerland)
Dansk Grammofon Automat
Haslegade 16
Copenhagen, Denmark

OTHER SEEBURG FOREIGN DISTRIBUTORS

Seeburg Pty. Ltd. (Background
Music)
136 Nelson Street
Annedale, Australia, N.S.W.
Seeburg Automatic Products
Pty., Ltd.
Lido House
400 Kent Street
Sydney, Australia
Manufacturera de Sinfonolas,
S.A.
Avenida Jardin 330
Mexico 15, D.F., Mexico
T. K. Shoji Inc.
P. O. Box 128
Koza, Okinawa
Sinfonolas de Panama
Apartado 7344
Panama, R. de Panama
Cable: SINFONOLAS
Panama (R de P)
Philippine Amusement Enter-
prises
P. O. Box 2952
Manila, Philippines
Mr. Filemon R. Enrile
President & Genl. Mgr.
Cable: AMUSE
Quezon City (Philippines)
Distribuidoras Unidas C.A.
Avenida Mexico No. 229
Los Caobos, Caracas, Venezuela
Cable: DISUNCA
Caracas (Venezuela)

Impodiscos
Apartado 1645
San Jose, Costa Rica
Mr. Roman Rowinski
Apartado 1513
San Jose, Costa Rica
Manuel Corripio
P. O. Box 789
Santo Domingo, Dominican Re-
public
Taito Trading Co., Ltd.
Central P. O. Box 1164
Tokyo, Japan
Rm. 206-8 Fukoku Bldg.
Uchisaiwai-cho
Chiyoda-ku, Tokyo, Japan
Mr. Taufic J. Canahuati
Agencia Nuevo Mundo
Jacoba Canahuati
Apartado 68
San Pedro Sula, Honduras
James H. Blake, Jr.
P. O. Box 3219
Belize, British Honduras
Guy N. F. Nord Ltd.
P. O. Box 188
Belize, British Honduras
Guam Music Inc.
P. O. Box 631
Agana, Guam
Bijou Amusement Co.
230 Prangin Road
Penang, Malaya
E. F. Debrot, Inc.
P. O. Box 152
Aruba, Netherland Antilles
European Parts Division of
Seeben, S.A.
203 Chaussee de Malines
Antwerp, Belgium
Francisco Ferreira Branco
Rua Dr. Antonio Candido 4-A e
4-B
Lisboa, Portugal
Bustros & Co.
B. P. 3600
Beyrouth, Lebanon

SOUTHLAND

SOUTHLAND ENGINEERING CORPORATION

1657 Euclid St.
Santa Monica, Calif.
EMPIRE INTERNATIONAL
1012 North Milwaukee Avenue
Chicago 22, Illinois
R. F. STENSTROM, INC.
210 Mokausa Street
Honolulu 17, Hawaii

MONDIAL INTERNATIONAL INC.

Empire State Building
350 Fifth Avenue
New York 1, New York

UTA Matic, Inc.
Nippon Goraku Bussan, K.K.
404, 6-chome Araiukku
Ohta-Ku
Tokyo, Japan

UNITED

UNITED MANUFACTURING COMPANY

3401 North California Avenue
Chicago, Illinois

Distributors and Licensees:

MILITARY

Leonard Haimes Co., Inc.
(Military)
35 Mercer Street
New York 13, New York

JAPAN

Uta-Matic Inc.
Tokyo Int'l. Airport
Haneda P. O. Box 63
Tokyo, Japan

NORWAY

Inter-Trade Automatic
P. O. Box 233
Trondheim, Norway

DENMARK

Donomat
26 Amaliegado
Copenhagen, Denmark
(Continued on page 20)

AMERICA'S LEADING DOMESTIC AND EXPORT DISTRIBUTOR

We are factory Distributors for the
GOTTLIEB CO. Pin Games—WUR-
LITZER Music Boxes—UNITED
Shuffles, Bowlers and Guns,—
NORTHWESTERN Bulk Vendors,
HARMON PACKAGE VENDORS—
IRVING KAYE & VALLEY Pool Tables
—ALL TECH Kiddie Rides—AMER-
ICAN HAND DRYERS—UNIVERSAL
CANDIMATS — KLOPP'S Coin
Counters & Sorters — MIDWAY
Games & Guns — AMERICAN
Shuffleboards & Pool Tables—
AUTOMATIC Smokeshops—MUTO-
SCOPE Photo Machines, as well as
other leading factories.

Special Export
Bulletin
Now Available
Write—Wire

Our "near new" used equipment
is the finest available in Kiddie
Rides, Arcade Equipment, Music
Boxes, Amusement Games and
Vending Machines plus any parts
that you may need at the most
competitive prices. It will pay
you to place your Export and
Domestic orders with us for de-
pendable service and prompt at-
tention.



M. S. GISSER
Sales Manager

CLEVELAND COIN

International

2029 PROSPECT AVE., CLEVELAND 15, OHIO
All Phones Tower 16715

LIEBERMAN MUSIC CO.

257 Plymouth Ave. North
Minneapolis, Minnesota

Exclusive Factory Distributors

FE 9-0031

SEEBURG SALES CORP.

BALLY MFG. CO.

D. GOTTLIEB & CO.

FISCHER SALES & MFG. CO.

WILLIAMS ELECTRONIC MFG. CORP.

VIKING VENDING CO.

257 Plymouth Ave., North
Minneapolis, Minnesota

SEEBURG VENDING MACHINES

CONEX CUPS

Full Line Vending Machine Parts

HAROLD N. LIEBERMAN CO.

FE 2-3336

Exclusive Distributor For
The Following Record Mfrs.:

ABC PARAMOUNT

CADENCE

CAMEO-PARKWAY

DOT

KAPP

SWAN

LONDON

MGM

VANGUARD

STEPHEN DISTRIBUTING CO.

FE 2-3336

Emerson

Stereo—Television—Radio

WEBCOR

Tape Recorders

3 ONE-STOPS TO SERVE YOU

ACME MUSIC CO.

321 Plymouth Ave., North
Minneapolis, Minnesota

333-7221

LIEBERMAN-IOWA ONE-STOP

1406 E. Grand Ave.
Des Moines, Iowa

262-8211

LIEBERMAN'S ONE-STOP RECORDS

809 So. 25th St.
Omaha, Nebraska

341-3056

**THE OLDEST AND LARGEST
DISTRIBUTOR
ON THE PACIFIC COAST**

EXCLUSIVE DISTRIBUTORS FOR

SEEBURG CORP.	CHICAGO COIN
GOTTLIEB MFG. CO.	WILLIAMS MFG. CO.
J. H. KEENEY CO.	MIDWAY MFG. CO.
UNITED MFG. CO.	IRVING KAYE CO.
SOUTHLAND ENGINEERING	

We have substantial inventories at all times of

Phonographs	Games
Shuffle Alleys	Arcade Equipment
	Bowlers

Write or Wire for Information

Cable Address—PINGAME

Phone—HEmlock 1-1750

**ADVANCE
AUTOMATIC SALES CO.**

1350 Howard Street
San Francisco 3, Calif.

1105 W. Pico Blvd.
Los Angeles, Calif.

MICHIGAN OPERATORS,

we're as close as your phone

for Rowe, A.M.I. Phonos and Vendors, Gottlieb Pins, Chicago Coin Bowlers and Guns, ABT. standard and model Bill Changers, complete line of reconditioned used Music, games and vendors. Charms, ball gum and all other vending merchandise.

Some dealerships still available for

FORMULA 336

Lubricant & Rust Inhibitor for Phono Steppers, Printed Circuits, Etc.

MILLER-NEWMARK DIST. CO.

PARTS DISPATCHED BY NEXT BUS TO YOUR TOWN.

For Export Shipments Through Port of Muskegon

Bill Miller
Jack Gallagher
Jerry Van Gessel
Grand Rapids, Michigan
3767 E. 28th St.
949-2030

Art Hebert
Dan Evans
Ray Nadeau
Detroit, Michigan
5743 Grand River Ave.
TY8-2230

**SIMON DISTRIBUTING
CO.**

West Coast's Largest Exporters

**Fast Efficient Service on Top Quality coin
operated Machines. No Substitutions.**

Write or Cable For Confidential Price List.

2833 West Pico Boulevard
Los Angeles 6, Calif.

Phone: REpublic 3-0104 Cable Address: Simondist

**U. S. MANUFACTURERS
and
WORLD WIDE
REPRESENTATIVES**

UNITED MFG. CO.
(Continued from page 19)

SWEDEN
Snabfoto K. B. Co.
Stockholm, Sweden

FRANCE
Sodemal
31 Rue Pouchet
Paris, France

GERMANY
Nova Apparate
24 Semperstrasse
Hamburg, Germany

ENGLAND
Phonographic Equipment Ltd.
316 Ladbroke Grove
London, England

WILLIAMS

**WILLIAMS ELECTRONIC
MANUFACTURING CORPORATION**
4242 West Fillmore Street
Chicago 24, Illinois

Write for Foreign Distributor List

WURLITZER

THE WURLITZER COMPANY
North Tonawanda, New York
Foreign Representatives:

AUSTRALIA
Ainsworth Consolidated Industries (Pty.) Ltd.
Morley Avenue
Rosebery, N.S.W., Australia
Cable: AINDENT

BAHAMAS
Community Furniture Store
P. O. Box 483
Bay Street
Nassau, N.P., Bahamas
Cable: SILK

BRITISH EAST AFRICA
Subzali Garage
P. O. Box 3061
Arusha, Tanganyika
Cable: SUBZALI

BRITISH GUIANA
The Auto Supplies Co.
30, Hadfield and Lombard Streets
Georgetown, British Guiana
Cable: JEWELGEM

BRITISH HONDURAS
Santiago Castillo, Limited
P. O. Box 69
Belize, British Honduras
Cable: SANCAS

CANADA
The House of Cain
10332-82nd Ave.
Edmonton, Alberta, Canada
Dale Distributing (B.C.) Ltd.
1110 Homer Street
Vancouver 3, B.C., Canada

Federal Amusement & Vending Co.
753 Chatham Street
Montreal 3, Que., Canada
Monarch Cain Machine Co.
211 Rupert Street
Winnipeg 2, Man., Canada
Wm. Pound Agencies, Ltd.
P. O. Box 1173
St. John's, Newfoundland, Canada
C. J. Sheils Ltd.
1760 Midland Avenue
Scarborough, Ont., Canada

CHILE
Pizarro, Forttes & Cia., Ltda.
Casilla No. 250
Viña del Mar, Chile
Cable: PIFOR

COLOMBIA
Importaciones Cabo Ltda.
34-41 Carrera 13
Bogota, Colombia
Cable: CABO

Branch:
Apartado Aereo 4488
Cali, Colombia

COSTA RICA
Disco Centro Ltda.
Apartado 4580
San Jose, Costa Rica

DOMINICAN REPUBLIC
Caribbean Motors Co., C. Por A.
Apartado #52
Santo Domingo, Dominican Republic
Cable: CARIBBEAN

ECUADOR
Industrias A.M.I.C.A.
Apartado 1052
Calle Benalcazar No. 511
Quito, Ecuador
Cable: AMICA

EL SALVADOR
Casa Edison
9a. Av. Sur y Calle Ruben Dario
San Salvador, El Salvador
José Gadala Maria
Cable: EDISON

GUAM
Manila Trading & Supply, Guam Inc.
P. O. Box 275
Agana, Guam
Cable: MANTRASCO

GUATEMALA
M.A.M. Nacional
P. O. Box 196
6a. Ave. y 24 Calle, Zona 4
Guatemala, Guatemala
Cable: MENA

HAWAII
Hawaiian Amusement, Ltd.
2248 South King Street
Honolulu 14, Hawaii

HONDURAS
Casa Carlos A. Zuniga
Tegucigalpa, D.C., Honduras
Cable: ZUNCO

HONG KONG
Cosdel (H.K.) Limited
Man Yee Bldg. Des Voeux Road
P. O. Box 2567
Hong Kong

JAMAICA
Juke Box Ltd.
144 King Street
Kingston, Jamaica
Cable: MARINE

JAPAN
Matsushita Elec. Trading Co., Ltd.
Kawaramachi Bldg. 71-5 chome
Kawaramachi, Higashi-ku
Osaka, Japan

MEXICO
Industrias Riojas, S.A.
Rosas Moreno 97
Mexico 4, D.F., Mexico
Jose Riojas
Cable: RIOJAS

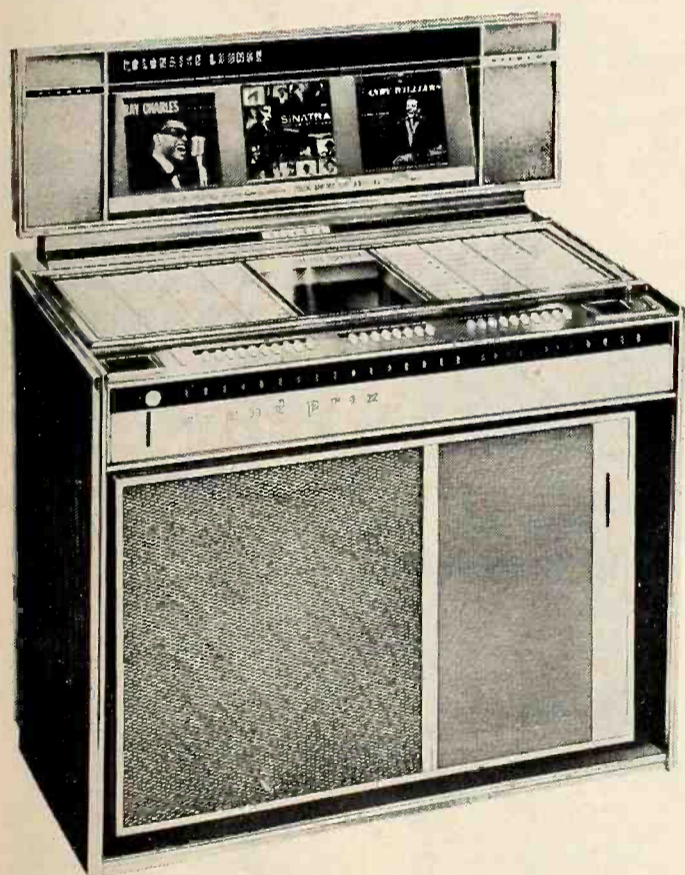
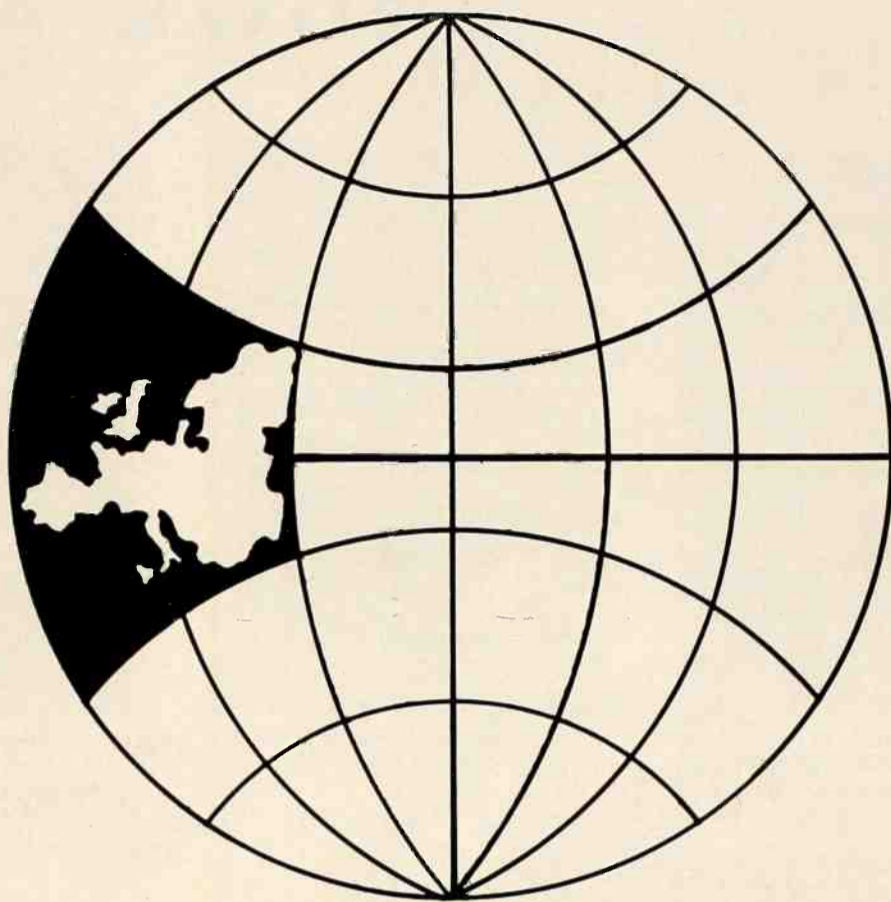
NETHERLANDS WEST INDIES
Curacao Trading Co., S.A.
P. O. Box 308
Curacao, N.W.I.
Cable: INDUSTRIE

Headquarters:
120 Wall Street
New York 5, New York

J. A. Nieuw
P. O. Box 84
Oranjestad, Aruba, N.W.I.
Cable: NIEUW

OKINAWA
Williams International, Inc.
Central P. O. Box 164
Naha, Okinawa
Cable: WILLINC
(Continued on page 27)

Coming
to
you
from
NOVA



Through the courtesy of
ROCK-OLA

The grandest phonograph of all

THE GRAND PRIX!

Model 425

Making an exciting
impact on locations
throughout Europe!

and the perfect companion,

THE PHONETTE

Model 500

Remote Speaker-Selector Unit

NOVA APPARATE

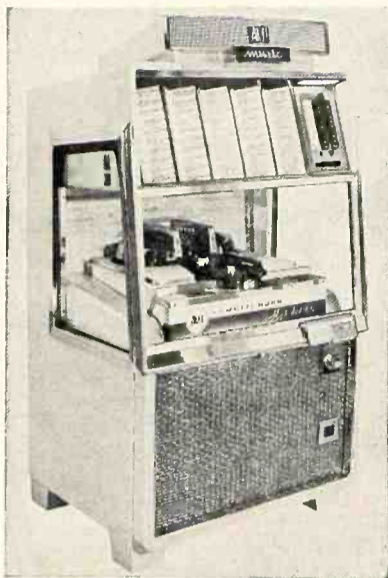
HAMBURG, GERMANY

Post-War Phonographs

ROWE AC



Model "G"
1955—80 Selections—45 rpm
—120 Selections—45 rpm



Model "G-200"
(1956—200 Selections—45 rpm)



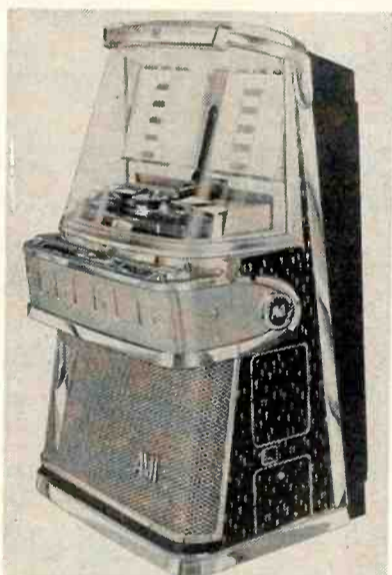
Model "H-200"
(1957—200 Selections—45 rpm)
Model "H-120" 120 Selections
(100 Sel. Available)



Model "I-200"
(1958—200 Selections—45 rpm)



Model "I-200M"
(1958—200 Selections—45 rpm)



Model "I-200"
(1958—120 Selections—45 rpm)
Model "I-100"
(1958—100 Selections—45 rpm)



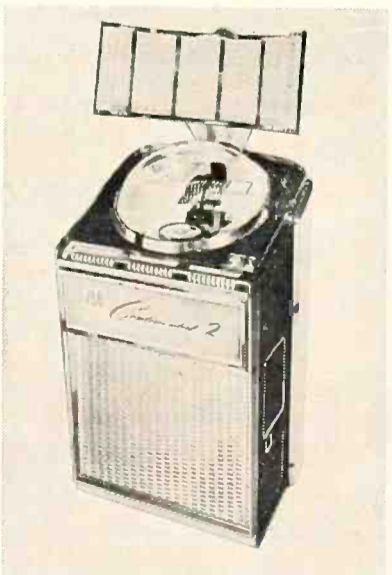
Model "J"
1959 (Stereo or Monaural)
(200 Sel. Elec.) (200 Sel. Man.)
(120 Sel.) (100 Sel.)



Model "K"
1960
200 Sel., Elec., Auto., Or Manual;
120-Sel.; 100-Sel.



Continental 200
1960—200 Sel.
Lyric—100 Sel.
(Lyric model does not feature upright panel)



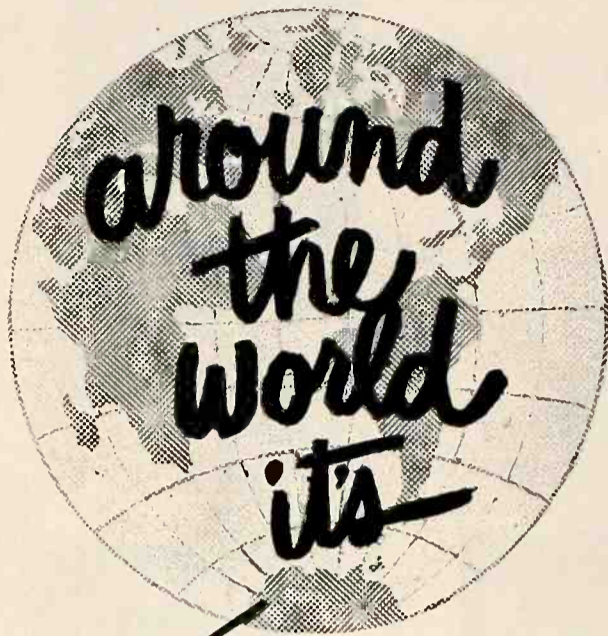
Continental 2
1961—200 Sel.
Continental 2—100 Sel.
45-33 RPM



Rowe-AMI
1962-1963—200, 160 or 100 Sel.
45-33 RPM



Rowe-AMI TROPICANA
1963-1964—200, 160 or 100 Sel.
45-33 RPM



* Serving
the
industry
for a
third of a
century

**EXCLUSIVE
DISTRIBUTORS
for the
BEST-SELLING
LABELS**

- ABC PARAMOUNT
- GRAND AWARD
- SOUND STAGE 7
- ARGO
- IMPERIAL
- SURE
- CHALLENGE
- IMPULSE
- TANGERINE
- CHECKER
- KAPP
- TUFF
- CHES
- LIVING LANGUAGE
- VALIANT
- COMMAND
- MONUMENT
- WARNER BROS.
- FLEETWOOD
- RED BIRD
- WESTMINSTER
- GOLDEN RECORDS
- REPRISE
- YOUNG PEOPLES RECORDS
- RIOT

MERCURY RECORD PLAYERS AND TAPE RECORDERS

★ WE STOCK THE
WORLD'S LARGEST
INVENTORY

THE MOST COMPLETE LINE OF COIN OPERATED EQUIPMENT

HOT DRINKS	SOFT DRINKS	PASTRY	CANDY	HOT FOOD	FRESH FOOD	CIGARETTES	COLD DRINKS
★ ROWE AMI	★ WILLIAMS	★ CHICAGO COIN					
★ ROWE AC	★ IRVING KAYE	★ MIDWAY PRODUCTS					
★ AUTO PHOTO	★ SOUTHLAND	★ U.S. BILLIARDS					

EXCLUSIVE WHOLESALE DISTRIBUTORS

DAVID ROSEN, INC.
amusement vending | music machines | record dist.

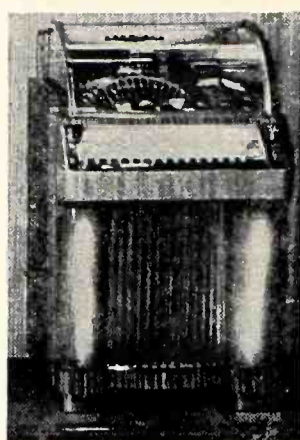
855 NORTH BROAD STREET
PHILADELPHIA, PA., 19123
Phone: (215) CEnter 2-2900

SEND FOR
COMPLETE
COIN
MACHINE
LIST

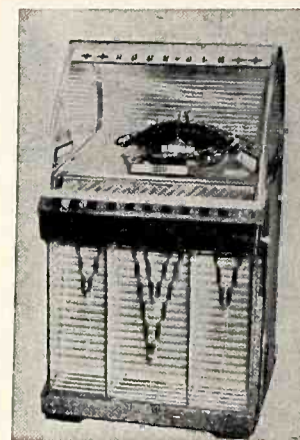
**Post-War
Phonographs
ROCK-OLA**



Model 1442
(1954—120 Sel.—45 rpm)



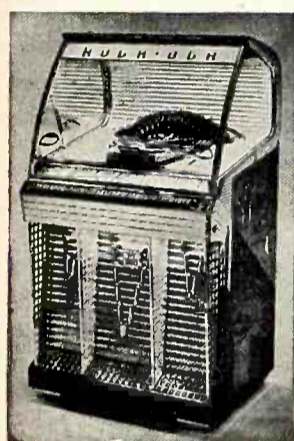
Model 1446
(1954—120 Sel.—45 rpm)



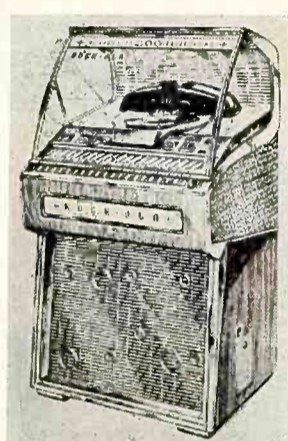
Model 1448
(1955—120 Sel.—45 rpm)



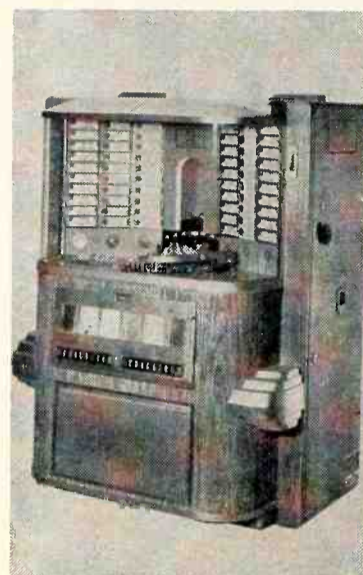
Model 1452
(1956—50 Sel.—45 rpm)



Model 1454
(1956—120 Sel.—45 rpm)



Model 1455
(1957—200 Sel.—45 rpm)



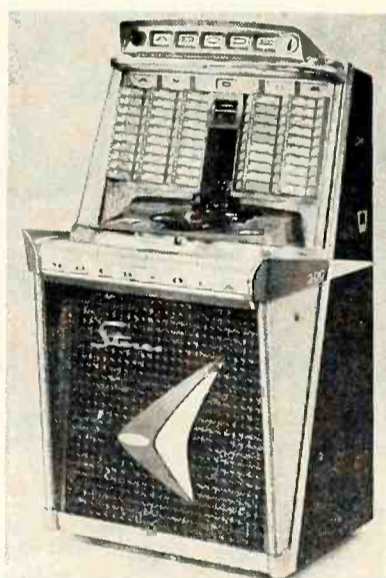
Model 1464
(1958—Wall Type Phono)



Model 1465
(1958—200 Selections—45 rpm)
Model 1462—120 Sel.
Model 1458—50 Sel.



Model 1475
(Stereo or Monoaural)
(1959—200 Selections)
Model 1468 (St or Mon)
120-Selections



1960 Model 1485
200 Sel.
Model 1478—120 Sel.



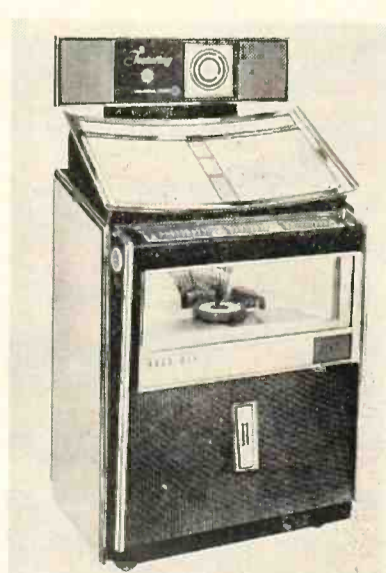
1961 Model 1495
200 Sel.
Model 1488—120 Sel.



1962 PRINCESS
Model 1493—100 Sel.
Wall Model Also Available
Available 45-33 RPM



1962 EMPRESS
Model 1497—200 Sel.
Model 1496—120 Sel.



1963 RHAPSODY
Model 408—160 Sel.
Capri—Model 404—100 Sel.



1964 RHAPSODY II
Model 418 SA—160 Sel. 45-33 RPM
Capri—Model 414—100 Sel.



1964 GRAND PRIX
Model 425—160 Sel.—45-33 RPM

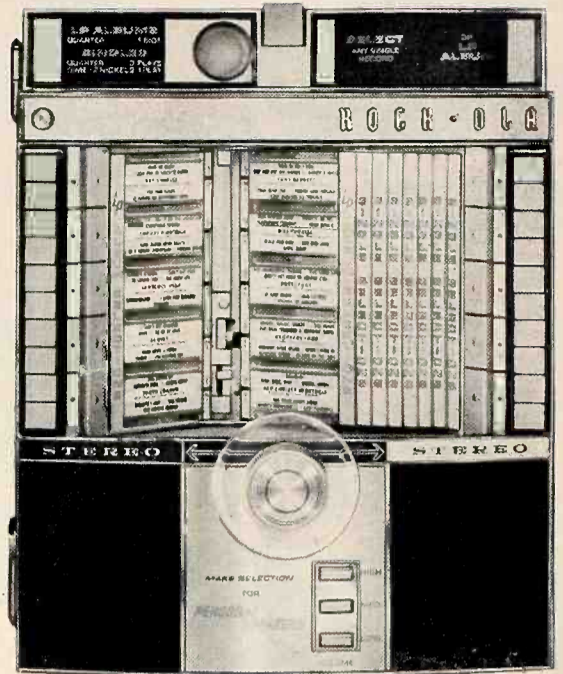
A ROCK-OLA FOR EVERY LOCATION AND PHONETTE SUITS 'EM ALL . . . AT THE RIGHT PRICE!

Intimate, personalized stereo sound in any booth or bar location increases plays, brings home extra profits! Rock-Ola's new Phonette coin-activated remote speaker Wallbox unit is the perfect profit companion to the new Rock-Ola Grand Prix . . . and it may also be used with almost any phonograph. The Phonette features two built-in stereo speakers, a simple selection system for singles or LP listening, plus personal volume controls; may be mounted anywhere; works with Rock-Ola Money Counter. Beautifully styled for any location. Rock-Ola Phonettes step up gross income wherever you install them. *Bigger collections, anyone?*

Look to **ROCK-OLA** for advanced products for profit

ROCK-OLA MANUFACTURING CORPORATION
800 North Kedzie Avenue • Chicago, Illinois 60651

**MORE
PLAY...
MORE
PROFIT...
FROM
THE NEW
ROCK-OLA
PHONETTE**

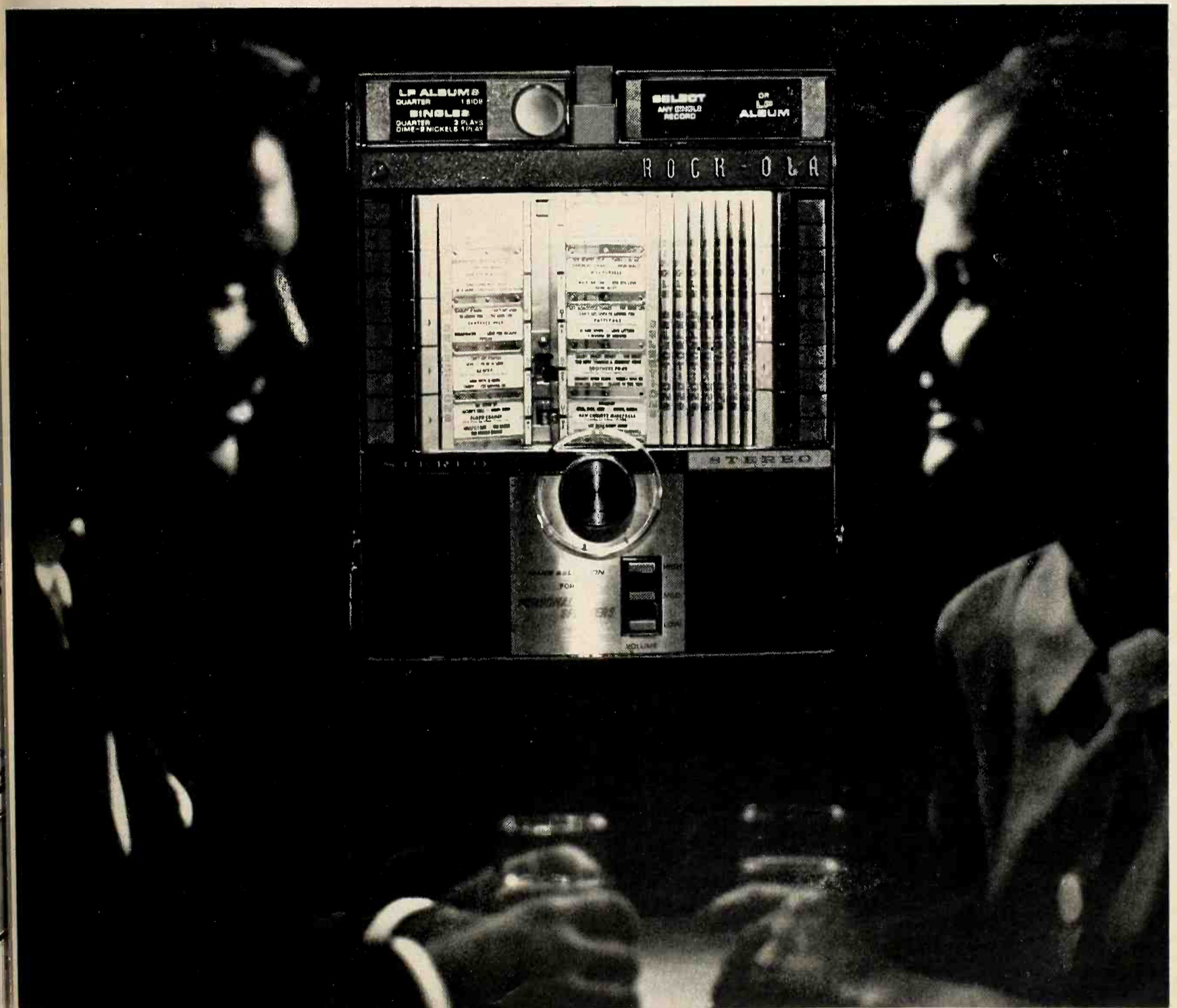


PERSONAL VOLUME CONTROL
Three volume settings—high, medium and low. Customer chooses his own sound level.

PERSONAL LISTENING
The new Phonette may be mounted on bar, counter, wall or table—for customer's private listening pleasure.

LP'S OR SINGLES
New Phonette permits playing of LP's or singles; 33 1/3 or 45 rpm records from customer's seat.

REMOTE SPEAKER WALLBOX



Post-War Phonographs SEEBURG



Model HF-100G
(1953—100 Selections—45 rpm)



Model HF-100R
(1954—100 Selections—45 rpm)



Model V-200
(1955—200 Selections—45 rpm)



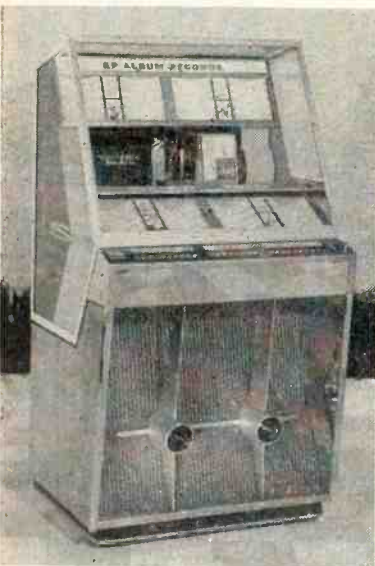
Model KD-200
(1957—200 Selections—45 rpm)



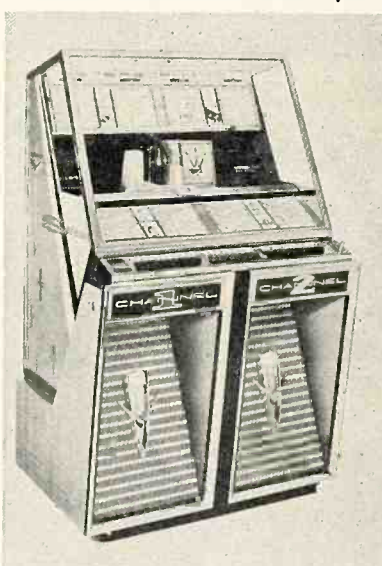
Model L-100
(1957—100 Selections—45 rpm)



Model "201"
(1958—200 Selections—45 rpm)



Model "161"
(1958—160 Selections—45 rpm)



1959 Model "222"
160 Selections—Stereo)
Model "220"—100 Sel.



1960 Model "AQ160S"
160 Sel.
Model "AQ100S"—100 Sel.
45-33 RPM



1961 Model "AY160S"
160 Sel.
Model "AY100S"—100 Sel.
45-33 RPM



1962 Model "DS160"
160 Sel.
Model DS100—100 Sel.
45-33 RPM



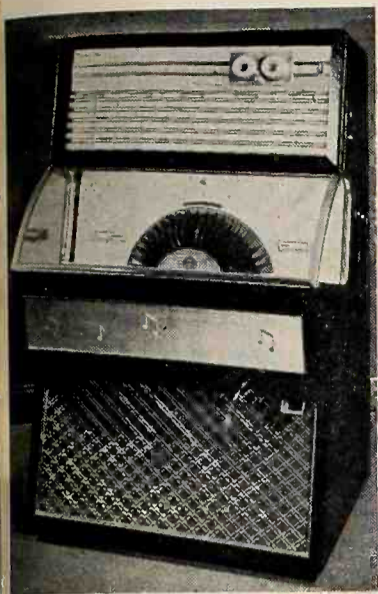
1963 LP CONSOLE
Model LPC-1—160 Sel.
45-33 RPM



1964 LP CONSOLE 480
45-33 RPM

Post-War Phonographs
(continued)

UNITED



Model UPA-100
(1957—100 Selections—45 rpm)



Model UPB-100
(Stereo or Monaural)
(1959—100 Selections)



Model UPC-100
(1960—100 Sel.)



Model UPD-100
(1961-1962-1963—100 Sel.)

Audio-Visual 1964 Models

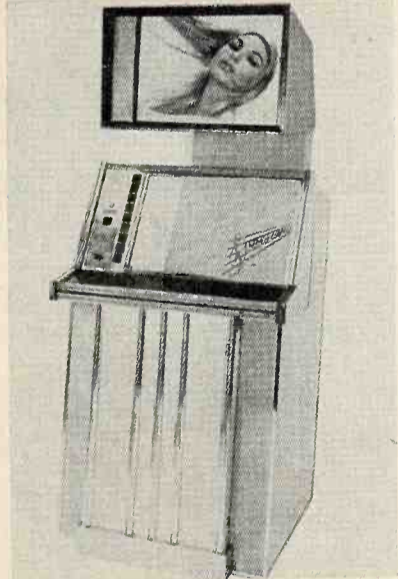


CINEBOX

Color movie in high fidelity sound from 40 sets of 16 mm films. Provision for 9 advertising slides.

Manufactured by:
SOCIETA INTERNAZIONALE FONOVISIONE
Corso G. Matteotti 8
Milano, Italy

U.S. Licensee:
CINEVISION CORPORATION OF AMERICA
201 West John Street
Hicksville, Long Island, N.Y.



SCOPITONE

Offers 36 films on 16 mm size. Accepts advertising slides. Films in color with high fidelity sound.

Manufactured by:
CAMECA
103, Boulevard Saint-Denis
Courbevoie
Paris, France

U.S. Licensee:
SCOPITONE—USA, INC.
605 Lincoln Road
Miami Beach, Florida

U.S. MANUFACTURERS and WORLD WIDE REPRESENTATIVES

WURLITZER
(Continued from page 20)

PANAMA
Guardia & Cia., S.A.
Apartado Postal 481
Panama City, Panama
Cable: LAGUARDIA

PERU
Importaciones Peru Ltda.
Jiron Abtao 750, La Victoria
Apartado 4124
Lima, Peru
Cable: IMPESA

PUERTO RICO
Borinquen Music Corporation
Calle Comercio 400
P. O. Box 3089
San Juan, Puerto Rico
Cable: CRISCO

SURINAME
Curacao Trading Co. (Suriname),
Inc.
P. O. Box 1819
Paramaribo, Suriname
Cable: CURTRADING
Headquarters:
120 Wall Street
New York 5, New York

TRINIDAD
Trinidad Phonograph Company,
Ltd.
P. O. Box 859
54 Park Street
Port-of-Spain, Trinidad
Cable: PHONOGRAPH

VENEZUELA
Comercial Jaeger, S.A.
La Casa del Radio
Apartado 228
Maracaibo, Venezuela
Cable: JAEGER

Intervenca
Calle Real de Sarria
Apartado del Este 5125
Caracas, Venezuela
Cable: INTERVENCA

**U. S. Manufacturers
and World Wide
Representatives List
Begins On Page 15**

**WE PROVIDE A BUYING AND SHIPPING SERVICE TO OUR
OVERSEAS CLIENTS AIMED AT REDUCING THEIR RISKS
AND CIF COSTS TO A MINIMUM. INQUIRIES INVITED.**



Write for the latest price lists and illustrated catalogs on JUKEBOXES and GAMES, new and used, WURLITZER, ROCK-OLA AMI, SEEBURG, GOTTLIEB, WILLIAMS, BALLY, UNITED, CHICAGO COIN, ETC.

DUARTE INTERNATIONAL SALES CO., INC.
835 East 31 Street, Los Angeles 11, California
Tel. Adams 4-9616, Cable: PACAMI Los Angeles

AMERICA'S LEADING MANUFACTURER



Pucks
Products
for
Shuffleboards

SEE YOUR LOCAL DISTRIBUTOR TODAY!

Sun-Glo Shuffleboard Supplies, Inc.

111-113 HECKEL ST. BELLEVILLE 7, N. J.
Phone: PLYmouth 9-4474

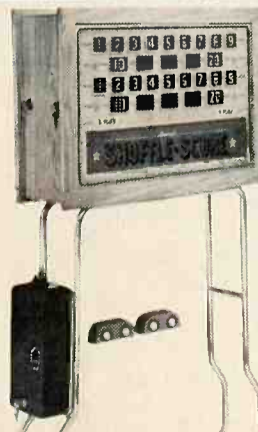
electric scoreboard

FOR SHUFFLEBOARDS
Natural Finish Hardwood Cabinet

- Two-faced
- Fits any shuffleboard
- Scores 15-21 and/or 50 points
- Large metal ABT coin rejector box
- Coin-operated
- 10¢ 1 player or 10¢ 2 player by simple plug switchover
- Aluminum button scoring blocks
- Chrome tube supports

\$169.50

IMMEDIATE DELIVERY . . .
Terms: 1/3 dep., Bal. COD or S.D.
MARVEL MANUFACTURING CO.
2849 W. Fullerton Ave., Chicago 47, Ill.
Phone: DI 2-2424



Post-War Phonographs WURLITZER



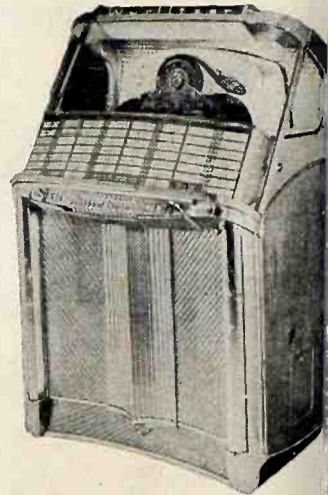
Model 1600-1650
(1953—48 Selections—78 rpm)



Model 1700
(1954—104 Selections—45 rpm)



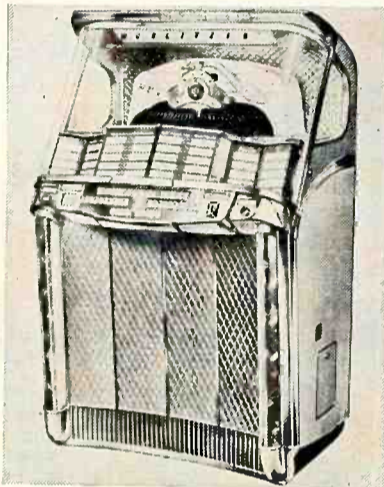
Model 1800
(1955—104 Selections—45 rpm)



Model 1900
(1956—104 Selections—45 rpm)



Model 2000
(1956—200 Selections—45 rpm)



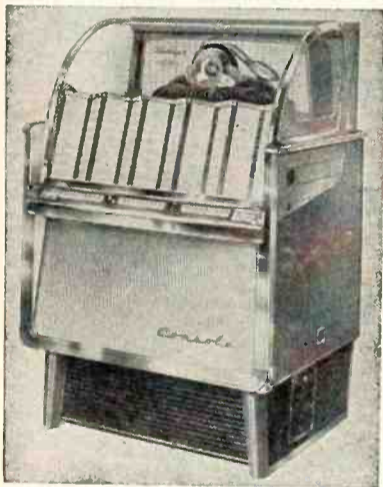
Model 2100
(1957—200 Selections—45 rpm)



Model 2150
(1957—200 Selections—45 rpm)



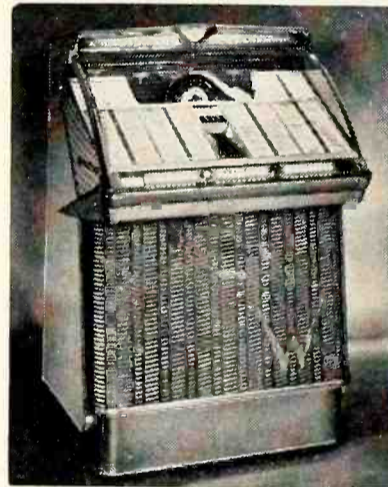
Model 2104
(1957—104 Selections—45 rpm)



Model 2200
(1958—200 Selections—45 rpm)



Model 2250
(1958—200 Selections—45 rpm)



1959 Model 2300
(Stereo or Monaural)
(200 Selections)
Model 2304—104 Sel.
Model 2310—100 Sel.



1960 Model 2400
(200 Sel.)
Model 2404—104 Sel.
Model 2410—100 Sel.



1961 Model 2500S
(200 Sel.)
Model 2504—104 Sel.
Model 2510—100 Sel.
Available 45-33 RPM



1962 Model 2600
(200 Sel.)
Model 2610—100 Sel.
45-33 RPM



1963 Model 2700
(200 Sel.)
Model 2710—100 Sel.
45-33 RPM

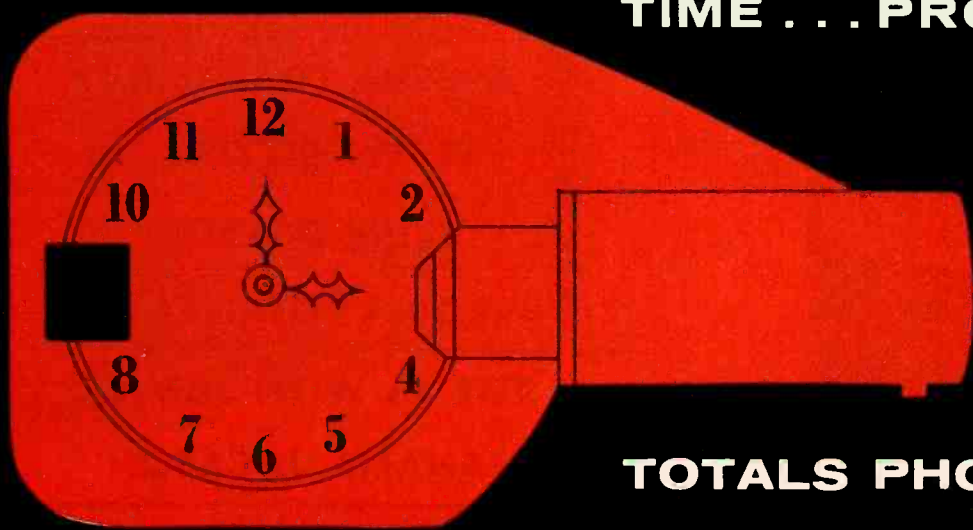


1964 Model 2800
(200 Sel.)
Model 2810—100 Sel.
45-33 RPM

WURLITZER CASHRAK

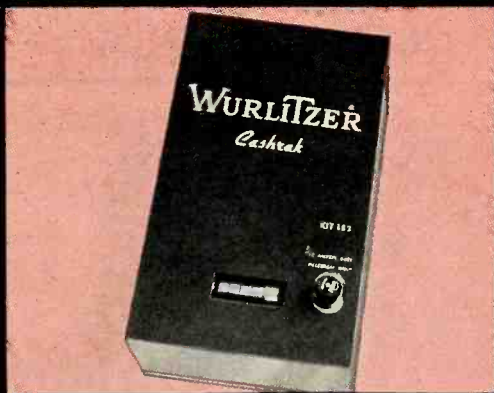
**SAVES
COLLECTORS'
TIME . . . PROTECTS**

**OPERATOR
EARNINGS**



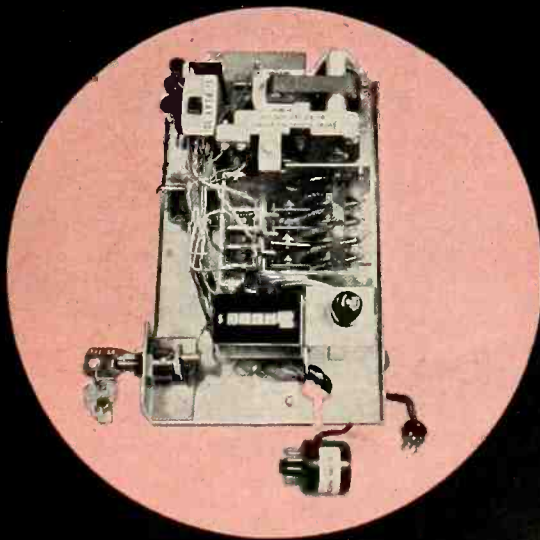
**TOTALS PHONOGRAPH
RECEIPTS ACCURATELY
AUTOMATICALLY**

Cashrak eliminates collection worries, saves collectors' time, minimizes bookkeeping, pays for itself in a hurry. With Cashrak, you know the earnings of every phonograph at a glance. Separate Ace lock makes it tamper-free. See it at your Wurlitzer Distributor TODAY.



ELECTRONICALLY REGISTERS COINS

Cashrak electronically registers nickels, dimes, quarters and half dollars, tallies each on a mechanical counter. Non-resettable meter accumulates receipts, offers a verified check on earnings.



SAVES COLLECTORS' TIME

Saves collectors' time, saves time in balancing out. Aids collector in making many more stops per day. Impresses location owners as a sound business management device.



EASY TO INSTALL

Mounts inside dome on right front side on chassis mounting plate. Eleven prong plug connects to power source — five prong plug to Playrak. Insert the two plugs, install two screws and the Cashrak is working for you.

THE WURLITZER COMPANY • NORTH TONAWANDA, N.Y.
108 Years of Musical Experience

THE PLAY'S THE THING

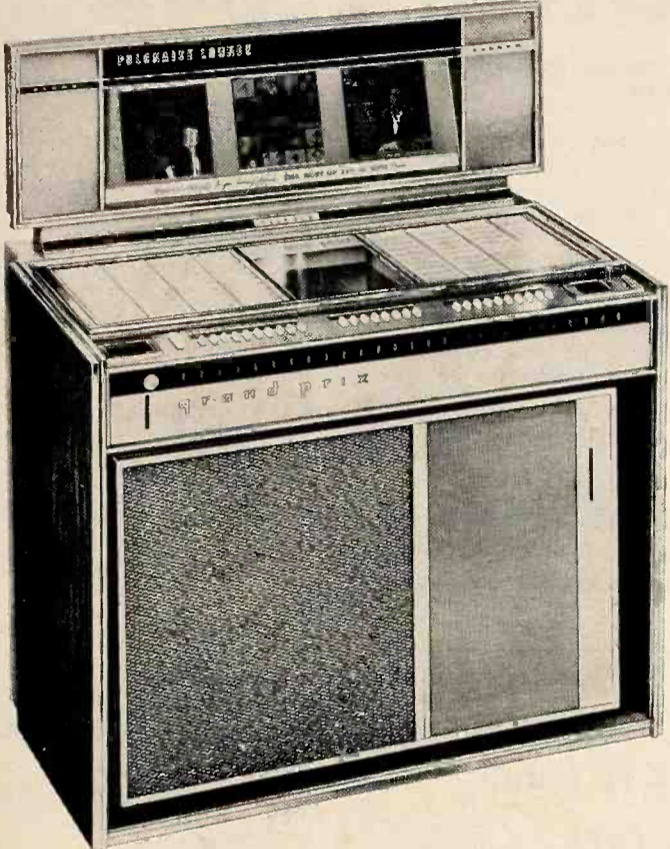


- TONY BENNETT
- THE BROTHERS FOUR
- DAVE BRUBECK
- ANITA BRYANT
- JOHNNY CASH
- THE NEW CHRISTY MINSTRELS
- THE CLANCY BROTHERS
AND TOMMY MAKEM
- RAY CONNIFF
- MILES DAVIS
- DORIS DAY
- JIMMY DEAN
- "LITTLE" JIMMY DICKENS

- DION DIMUCI
- DUKES OF DIXIELAND
- BOB DYLAN
- LES ELGART
- PERCY FAITH
- FLATT AND SCRUGGS
- ARETHA FRANKLIN
- LEFTY FRIZZELL
- EYDIE GORME
- ROBERT GOULET
- THE J's WITH JAMIE
- MAHALIA JACKSON
- STONEWALL JACKSON
- CLAUDE KING

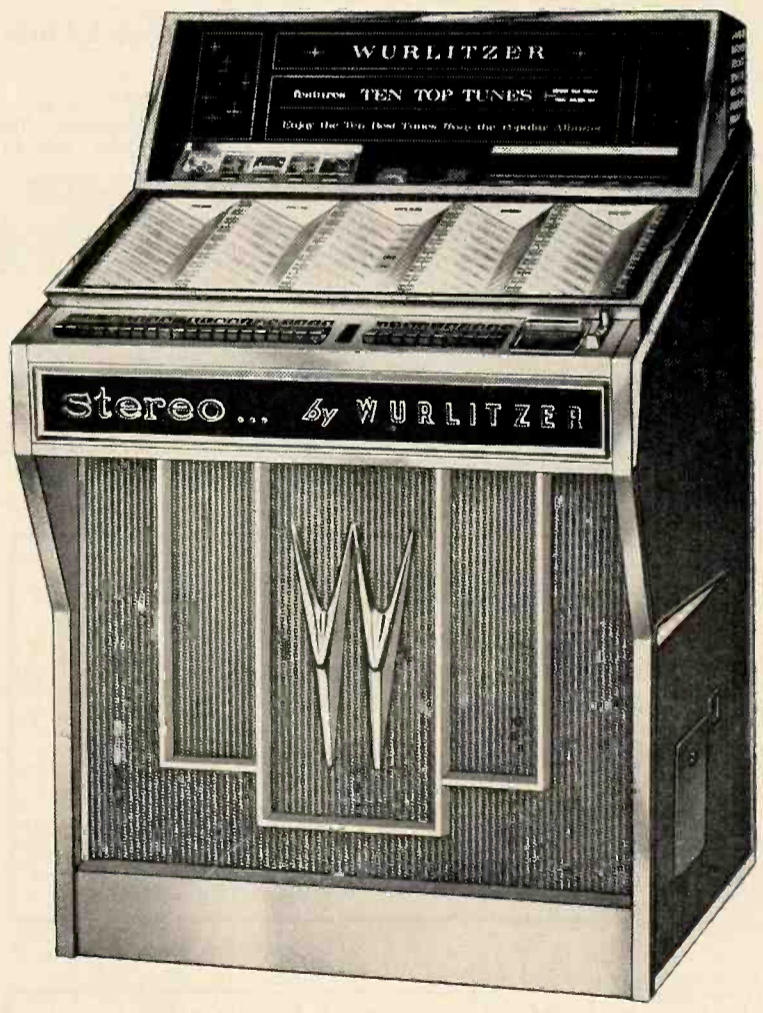


WITH COLUMBIA RECORDS



- _____
JERRY VALE
- _____
ART VAN DAMME
- _____
BILLY WALKER
- _____
CHARLIE WALKER
- _____
JOHNNY WESTERN
- _____
ANDY WILLIAMS
- _____
JOHNNY WILLIAMS
- _____
PAUL WINTER
- _____
MARION WORTH
- _____
FRANKIE YANKOVIC
- _____
**HALL OF FAME
STANDARD PROGRAMMING
SERIES AVAILABLE NOW**

- _____
STEVE LAWRENCE
- _____
JOHNNY MATHIS
- _____
MITCH MILLER
- _____
GEORGE MORGAN
- _____
JERRY MURAD'S HARMONICATS
- _____
PATTI PAGE
- _____
ANDRÉ PREVIN
- _____
RAY PRICE
- _____
BILL PURSELL
- _____
THE RIP CHORDS
- _____
MARTY ROBBINS
- _____
CARL SMITH
- _____
BARBRA STREISAND
- _____
LESLIE UGGAMS





NEW MONEY MAKER ARIZONA

Makes more money for the operator and location owner by reason of live-action.

ARIZONA—the "HIT" of all Europe... Versatile... Limitless location opportunities... Fascinating, absolutely safe live-action gun. Unique construction design reduces servicing to a minimum... appeals to all age groups!

ATTENTION: Operators, write or phone for name of Distributors in your area.

DUNCAN SALES CO. National Sales Agents for U.S.A. announced that territories are now open throughout the United States for Distributors of ARIZONA.

Phone, wire, or write Mr. Joseph Nemes. Phone 241-3801.

DUNCAN SALES CO.
737 Carnegie Ave. • Cleveland 15, Ohio

FACTS

Height 55"
Length 51"
Width (At Base) 20"
Weight 77 lbs.
Operates on 110V-60 Cycles per Sec.


manufactured by
T. H. Bergman & Co.
Germany

EUROPEAN MANUFACTURERS

Juke Boxes

- BELGIUM**
DISCOMATIC
Lange Kievitstraat 83,
Antwerp.
ETS. RENNOTTE
83, Rue Gustave Masset,
Gembloux.
N.V. SUGGEST-TOEBOSCH
Lange Leemstraat 113-115,
Antwerp.
- FRANCE**
SOCIETE BAL-AMI.
40, Rue Saint-Amand,
Le Touquet, Paris-Plage.
ETS. BONZINI.
34-36, Rue Desirie Vienot,
Bagnole/Seine.
CAMECA.
103, Boulevard Saint-Denis,
Courbevoie.
CIFA
72, Bd. du Montparnasse,
Paris 14.
CITEP.
44, Rue du Colisee,
Paris 8.
S.A. ELECTRONIQUE & MECANIQUE,
Rue Bol Respiro,
Monte Carlo/Monaco.
ELECTRO-KICKER SA,
Baume Les Dames,
Doubs, Charles Gosteli
FLESH EDITIONS VOG.
Palais Berliz,
Paris.
INTER FRANCO-SUISSE
79, Bd. du Montparnasse,
Paris.
ETS. MARCHANT.
7-9, Rue Voltaire,
Levallois.
C. MARTINA.
22, Avenue Jean Jaures,
Paris.
MARCEL AUTOMATIQUE EUROPEEN,
7, Rue de Tournus,
Paris 15e.
STE. MATEBOIS.
39, Avenue du General Leclerc,
Chalette sur Loing.
SCOPITONE (Cameca)
103 Blvd. St. Denis,
Courbevoie
SOCIETE MIAMI.
13, Rue P. Lafargue,
Puteaux (Seine)
MICRO MUSIU.
47, Bis Rue de Bellevue,
Creteil (Seine)
MUSIMATIC.
8, Rue du Mont Thabor,
Paris 1e.
MAURICE PLOTCHENKO.
60, Rue de Provence,
Paris 9e.
ETS. RENE PIERRE RANCHOT.
18, Rue Mazagan,
Paris 10e.
SOCIETE SECEMAU (STELLA)
4, Rue Scipion,
Paris 5e.
SEME AUTOMATIC,
17, Rue de Marignan,
Paris.
STE. SMAME
45, Rue des Boulets,
Paris.
SOCIETE INTERNATIONALE DE
PHONOVISION
60, Rue de Provence,
Paris 9me.
ETS. RENE WOLFF,
141, Ave. de Verdun,
Iss-les-Moulineaux.
- GERMANY**
TH. BERGMANN & CO.
Eimbteler Str. 45a,
Hamburg-Altöna
BEROMAT GMBH.
Tauentzienstr. 6,
Berlin. W.30.
CANTEEN AUTOMATENBAU, GMBH,
Neu-Isenberg/Frankfurt
Hathenastrasse 55.
DEUTSCHE WURLITZER GMBH.
Krs. Lubbecke (Westf)
Hullhorst.
EICHHOFF-WERKE GMBH.
Und Schlitz in Hessen,
Ludenscheid i. W.
ELTEC
Nollendorferstr. 11-12,
Berlin, W. 30.
HEINRICH HECKER
Kapellendorferstr. 4,
Paderborn.
LOEWEN-AUTOMATEN,
Bingen/Rhein.
NOVA-APPARATE GMBH.
Semperstrasse 24
Hamburg
NSM APPRATBAU
Alzever Str. 51,
Bingen/Rhein.
L. ROHDE
Neuer Wall 38,
Hamburg 36.

(Cont'd on page 33)



In The Greater Mid-South It's SOUTHERN
Serving Tennessee, Arkansas, Alabama & N. Miss.

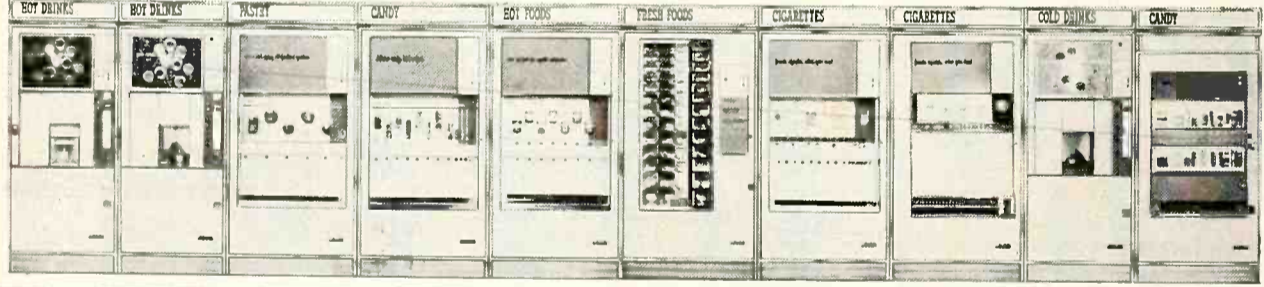
For Rowe AC FULL LINE

Tropicana, Celebrity & Customusic

Also shipping Gottlieb and American Shuffleboard

628 Madison Ave. Memphis, Tenn. JA 5-0191
3606 6th Ave., South Birmingham, Ala. 592-0381

Southern Amusement Co.



BINGO MECHANICS WANTED

For Legal territory in Nevada
Must Be Experienced on late Bingos
State Age, Marital Status, Past Experience, references

Send Photo If Possible. Wire, Write or Phone:

United Coin Machine Co.
2621 So. Highland Las Vegas, Nevada
Phone: 735-5000

Rodeo Pony



Life-like action. Kick side to gallop. Pull reins to slow down. Manufacturer of: Derby Pony Jr. Ben Hur Chariot Twin Quarter-horse Sam the Clown (Seesaw)

All rides carry one-year warranty. Some distributor territories available.

PAUL W. HAWKINS
329 E. 7th St.
Phone: 623-4503 (602), Tucson, Ariz.

Sincerest Congratulations
on your 22nd Anniversary
PHONOGRAPH SERVICE CORP.
2436 N. CICERO AVE., CHICAGO 39, ILL.
TEL: NA-2-4100

U.S. Factory Lists and Representatives Begins on Page 15

EUROPEAN MANUFACTURERS

Juke Boxes

(Continued from page 32)

TONO-AUTOMATEN
Rathenastrasse 53,
Neu Isenburg bei
Frankfurt/Main.

**TREFF SPEIL UND
WARENVERKAUFAUTOMATEN**
Meinekestr. 3,
Berlin. W. 15.

UTA-ELEKTROAKUSTIK
Magstadt bei Stuttgart.

GEORG WIEGANDT & SOHNE.
Ziegrastr. 15-19,
Berlin-Neukolin.

WULFF APPARATEBAU.
Tauentzienstrasse 6,
Berlin W. 30.

GREAT BRITAIN

CHANTAL LTD.
Station Road
Kingswood, Bristol

DITCHBURN EQUIPMENT LTD.
Dock Road,
Lytham,
Lancashire.

HOLLAND

JOS. VAN OSCH.
Kerkstraat A55,
Kerkdriel.

ITALY

S.I.F. CINEBOX
Filmshows for Cinebox
Brevetti Mondiali Cinebox
Via Marco Polo 7, Milano

SOCIETE INTERNATIONALE SONOVISIONE.
Via Torino 40,
Rome.
Corso Matteotti, 8, Milano.

SPAIN

GEDASA
Valderribas 52,
Madrid.

EUROPEAN MANUFACTURERS

Amusement Machines

BELGIUM

AUTOMATENFABRIEK JODEK
Koophandelstraat 2
Wetteren

BELGEX AUTOMATIC LTD.
Rue Capouillet 37,
Brussels 6.

DENMARK

DANOMAT
Falkoner Alle 66,
Copenhagen.

PAUL KRISTENSEN
Damhus Boulevard 55,
Copenhagen-Valby.

O & E STEFANSEN,
Bogholder Alle 40,
Copenhagen-Vanlose.

BRDR. STEFANSEN,
Broholms Alle 5a,
Copenhagen-Charlottendund.

TESTO A/S.
Frederikberggade 3,
Copenhagen.

TRITA TRADING CO.
Falkoner Alle 66,
Copenhagen.

**ESBJERG UNDERHOLDING
AUTOMATENFABRIK**
Gamie Faergevej,
Esbjerg.

HANS ZIRSEN
Steen Blichersvej 22,
Copenhagen.

FRANCE

SOCIETE ALEBN
43, Rue d'Enghien,
Paris 10.

ETS. BONZINI
34-36, Rue Desire Vienot,
Bagnole/Seine.

ETS. BUSOZ
79, Rue de Clignancourt,
Paris 18.

ETS. CLERGE
12, Rue de Girondis,
Lyon/Rhone.

ETS. PIERRE MAILLARD
20, Rue Jules Grosjean,
Montbéliard.

ETS. RALLY
98, Ave. St. Lambert,
Nice.

ETS. V. SALMON
108, Bd. de Courcelles,
Paris 17.

STE. SECEMAU (STELLA)
4, Rue Scipion,
Paris 5.

SOPIMA
16, Rue Thiers,
Grenoble/Laere.

SOFRADIC
35, Rue Croix-Nivert
Paris 15.

UNIMECA
11 bis, Avenue Kleber,
Paris.

GERMANY

AUTOMATENBAU FOERSTER GMBH
Lange Strasse 87.

TH. BERGMANN & CO.
Eimsbutteler Str. 45a,
Hamburg-Altona.

DR. HANSBERG.
Bliesmuhle,
Neunkirchen/Saar.

HOFFMANN (PAY-OUTS)
Hellenthal.

**IMO-AUTOMATENFABRIK HELM
JENTZSCH GMBH.**
Bielefelder Str. 76,
Nielefeld-Brackwede.

HANS JOHANNSEN
Battenberg/Eder

KICKER GMBH.
Niederbardenberg/Aachen.

A. KOSTER
Schwarzbach 130,
Wuppertal-Oberbarmen.

LOWEN-AUTOMATEN
Am Freidhof,
Bingen/Rhein.

BILLARDFABRIK NOBILING
Bismarckstr. 65,
Berlin-Charlottenburg.

RUDOLF NAUDASCHER
Moslestr. 17,
Freiburg i. Br.

K. MOSCHKE
Klinikstrasse 16,
Wurzburg.

N.S.M. APPARATEBAU
Alzeyerstrasse 51,
Bingen/Rhein.

HELMUT REHBOCK
Alter Teichweg 19,
Hamburg 22

SCHMIDTZ UND GERDES
An der Bottmuhle 5,
Cologne.

P. W. WENZEL
Sternstrasse 3,
Gelsenkirchen.

WESTAUTOMATEN G. HILTGENS K.G.
Krefelder Str. 65,
Moers.

WESTAV
Rothelmshausen,
Post Wabern bez. Kassel

**WINKLER AUTOMATEN GMBH.
(PAY-OUTS)**
Hohenzollernring 2-10,
Cologne.

GEORG WIEGANDT & SOHNE
Ziegrastrasse 15-19,
Berlin-Neukolin.

WULFF-APPARATEBAU
Tauentzienstrasse 6,
Berlin W. 30.

GREAT BRITAIN

AINSWORTH CONSOLIDATED (G.B.) LTD.
178, Gray's Inn Road,
London, W.C.1.

AUTOMATIC MACHINE SALES LTD.
147, Perry Vale,
London, S.E. 23.

AUTOMATEN DISTRIBUTORS LTD.
46, Mostyn Street,
Llandudno,
Wales.

BELL FRUIT MANUFACTURING CO. LTD.
Leen Gate, Lenton,
Nottingham.

BRYANS WORKS
Kegworth,
Derby.

CROMPTON & BATES
166-172 High Street,
Ramsgate, Kent.

CHICAGO AUTOMATIC SUPPLY CO.
10, Cole Street, Borough,
London, S. E.

DITCHBURN EQUIPMENT LTD.
Dock Road,
Lytham, Lancashire.

GOLDING AUTOMATICS LTD.
37, London Road,
Marks Tey, Colchester,
Essex.

K. & R. EDWARDS
28, James Street,
Bath, Somerset.

EDWIN HALL & CO.
67, Besey Street,
London, S.W. 16.

KRAFT'S AUTOMATICS
158, Stoke Newington Road,
London, N. 16.

LION AUTOMATIC MACHINE CO.
107, Reddish Road,
Stockport, Cheshire.

MANDRY ASSEMBLY LTD.
141, Chatham Road,
Battersea,
London, S.W.11.

MANDRY SALES LTD.
14, Chatham Road,
Battersea,
London, S.W.11.

PARKER AUTOMATIC SUPPLIES LTD.
38, West Parade,
Rhyll, Flintshire

MILLERS (MULTI-SLOTS) LTD.
4, Northam Road,
Whitley Bay,
Northumberland

R.G. MITCHELL (SALES) LTD.
Briar Way, Skegness,
Lincolnshire.

MORRIS SHEFRAS & SONS LTD.
225, Blackfriars Road,
London, S.E.1.

MAYFIELD AUTOMATICS LTD.
Mayfield Mill, Cowhill,
Chadderton, Lancashire.

MAYFIELD ELECTRONICS LTD.
Mayfield Mill, Cowhill,
Chadderton, Lancashire.

MILLS NOVELTY COMPANY LTD.
Weir Mill, Manchester Road
Mossley, Ashton-under-Lyme,
Lancashire.

MONTE CARLO MACHINE CO.
4 Leicester Road,
Blackpool, Lancashire

ROBINSON PARTNERS (LONDON) LTD.
Westfield Works,
Charles Street,
White Hart Lane,
Barnes, S.W. 13.

RUFFLER & WALKER LTD.
33-37, St. John's Hill,
London, S.W. 11.

SAMSON NOVELTY CO. LTD.
43-45 White Hart Lane
Barnes S.W. 13
London

STANDARD COIN COUNTING COMPANY
2, Glendower Place,
Old Brompton Road,
London, S.W.7.

STANNITE AUTOMATICS
1a, St. John's Road,
Tottenham, N. 1.

PHILIP SHEFRAS LTD.
Holly Bush Place,
Bethnal Green,
London, E. 2.

STREETS AUTOMATIC MACHINE CO. LTD.
Stanstead Road,
Eastbourne,
Sussex.

OLIVER WHALES
Fun City,
Redcar,
Yorkshire.

GAETANO SPATAFINA
Via Maso Di Bianco 10
Firenze

G. A. WHITTAKER LTD.
4, Leicester Road,
Blackpool.

WALDORF ENGINEERING COMPANY
11, New Street,
Cromer, Norfolk.

WHITTAKER BROS. (SHAW) LTD.
Shaw, Oldham,
Lancashire.

WONDERMATICS LTD.
780, High Road,
London, N. 17.

HOLLAND

DESCO (VAN DESSELL)
Rechthuislaan 8,
Rotterdam.

GAMO N.V.
Oosterhamrikkade 88,
Groningen.

ITALY

BREVETTI FASNA
Via Monte Rosa 35, Torino

BRUNO MANGOLINI
Via Boccaccio 215,
Sesto S. Giovanni.

MANIFATTURA ANGA
Via Canate No: 55,
Sommariva Bosco
Sidam, Via Rubiana 52,
Torino

SPA MICROTECNICA
Via Madama Cristina 147
Torino

S.P.A. NOTOMAT
Viale Petrarca 76-78,
Livorno.

ANDREA PESCE
Novi Ligure.

GIORGIO VIANI
Caciolle 15,
Florence.

NORWAY

GNISTEN KNUT ANDRE
Maridalsveien 34,
Oslo

TANA JERNINDUSTRI
Nestun.

SWEDEN

SPELAUTOMATEN A/B
Limhamnsveien 6b,
Malmo.

SPAIN

FABRICA DE AUTOMATAS
Gonzalo Castello Gomez,
Valderribas 52,
Madrid.

GENERAL ESPANOLA DE AUTOMATICOS
S.A.
Capitan B. Ribera 30,
Guadalajara.

AUTOMATICOS C.M.C.
Zaragoza,
Delicias 27-29.

INDUSTRIAS LAGUNA
Traversa de la Corts 78,
Barcelona.

INTER-AUTOMATIC
Arzobispo P. Claret,
Barcelona.

PETACO
Santa Feliciano 5,
Madrid.

SALOR S.A.
Avda. Jose Antonio 600
Barcelona.

VAHER
Doctor Ayala 12,
Alicante.

SWITZERLAND

FR. H. HOLENWEG
Herzogenbuchsee /BE

MAISON L. LAPORTE
Vesenev-Geneva.

SPORLUX S.A.
Vesenev-Geneva.

SPORTFOOT S.A.
Via Gardo Franca,
Lugano.

RUNYON

SERVING THE OPERATOR...

SERVING THE INDUSTRY!

Distributors for the finest
Coin-Operated Equipment:

MUSIC AMUSEMENT
VENDING
BACKGROUND MUSIC



The Rowe-AMI TROPICANA
Phonograph
Featuring 3-in-1 styling!



The Rowe AC RIVIERA Cigarette Vendor
Good looking, dependable!

The Rowe AC FULL-LINE Vendors
A Vending Machine for every
location!

TOP AMUSEMENT LINES!

BALLY IRVING KAYE
WILLIAMS KEENEY
MIDWAY ALL-TECH

Complete
EXPORT
Service
Available through
RUNYON INTL. INC.
Wide Selection of
Reconditioned Equipment
CABLE: RUNYONEX, SPRINGFIELD, N.J.

ONE-STOP SHOPPING AT RUNYON!

SHUFFLES — PINS — GUNS — KIDDIE RIDES
— PARTS & SERVICE — RECORD DEPT. —
SHOPS — SPRAYROOMS — LUXURIOUS SHOW-
ROOMS — VISIT US!

RUNYON SALES CO. INC.

RUNYON INTL. INC.

U.S. Route 22, Fadam Road, Springfield, N.J.
Tel DRexel 6-8720

593 Tenth Avenue, New York, N.Y.
LOngacre 4-1880

306 Tolland St., East Hartford, Connecticut
BUtler 9-4303

Pingames



Bally GRAND TOUR 1P

Pingames



Bally STAR-JET 2P

Pingames



ChiCoin FIRECRACKER 2P

Pingames



Gottlieb WORLD FAIR 1P



Bally HOOTENNANY 1P



Bally MONTE CARLO 1P



ChiCoin SUN VALLEY 2P



Gottlieb BONANZA 2P



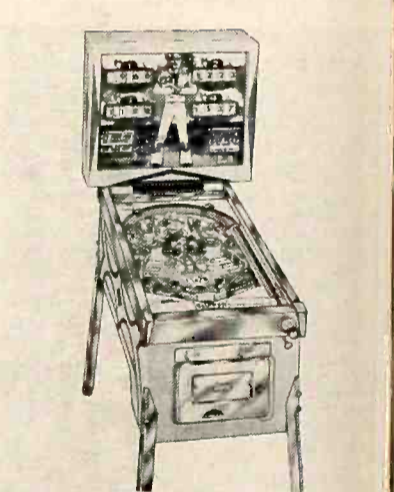
Bally BONGO 2P



Bally BOUNTY (in-line)



ChiCoin BRONCO 2P



Gottlieb SHIP-MATES 4P



Bally MAD WORLD 2P



Bally SKY DIVERS 1P



Gottlieb BIG TOP 2P



Gottlieb SWEET HEARTS 1P

Pingames



Gottlieb SWING-ALONG 2P

Pingames



Williams BEAT THE CLOCK 1P

Pingames



Williams MERRY WIDOW 4P

Pingames



Williams HEAT WAVE 1P



Gottlieb FLYING CHARIOTS 2P



Williams OH BOY 2P



Williams SAN FRANCISCO 2P



Williams SOCCER 2P



Gottlieb SQUARE HEAD 1P



Williams TOM TOM 2P



Williams SKILL POOL 1P



Williams PALOOKA 1P



Gottlieb GIGI 1P



Williams BIG DADDY 1P



Williams EL TORO 2P

Counter Game



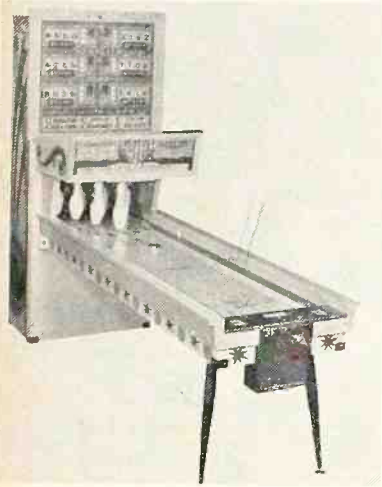
Marvel SLUGGER

Shuffle Alleys

Shuffle Alleys

Bowlers

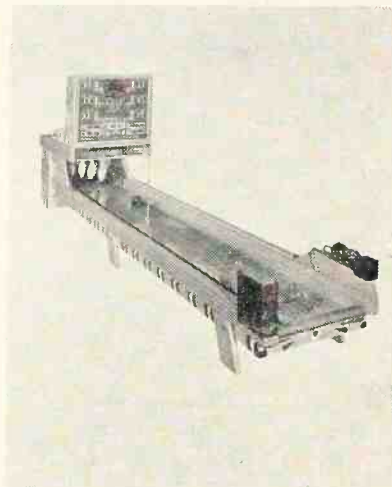
Bowlers



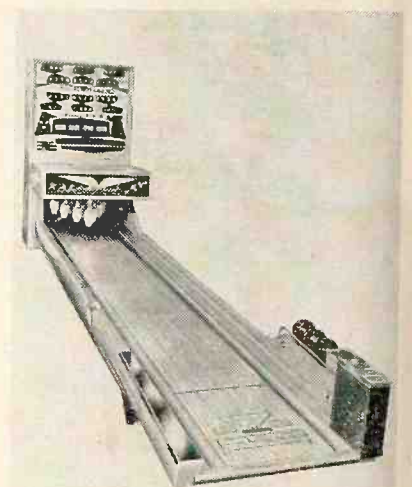
ChiCoin SPOTLITE 6P



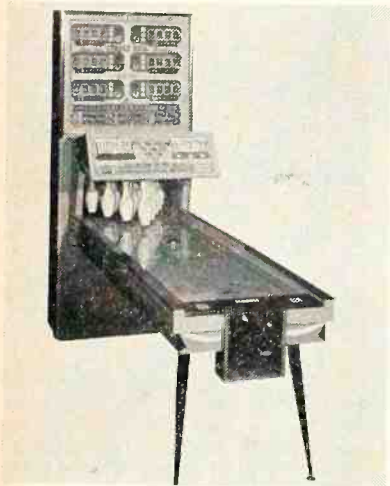
United BANK POOL 4P



ChiCoin CADILLAC 6P



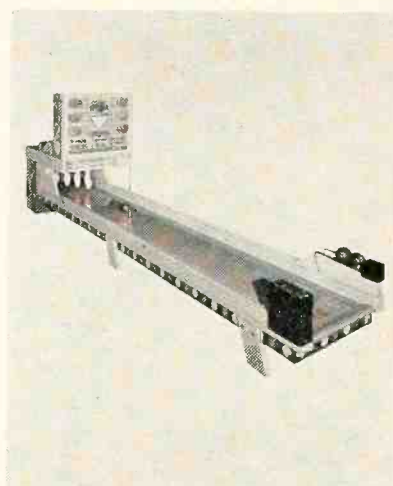
United TORNADO 6P



ChiCoin STRIKE BALL 6P



United PACER 6P



ChiCoin GRAND PRIZE 6P



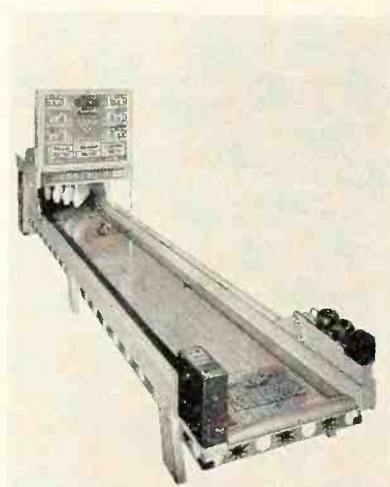
United FUTURA 6P



United ULTRA 6P



United TOPPER 6P

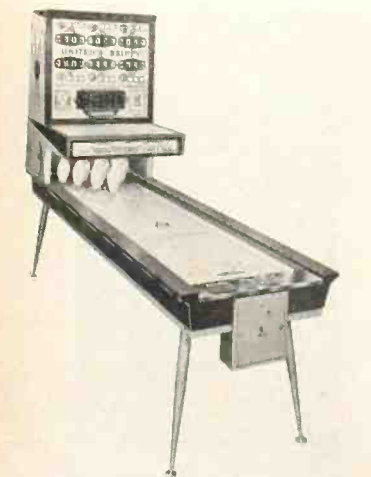


ChiCoin OFFICIAL 6P

Golf Game



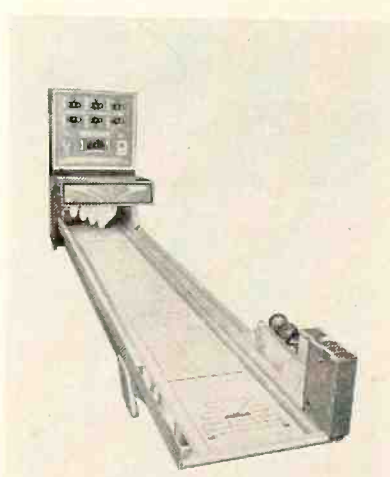
Southland's LITTLE PRO



United SKIPPY 6P



United TEMPEST 6P



United FURY 6P

Soccer Game



AUTOMATENBAU FORSTER FOOSBALL MATCH

Set your sights
higher and
you'll choose

American



The **CLASSIC**
with cheat-proof "Feather Touch"
coin mechanism.

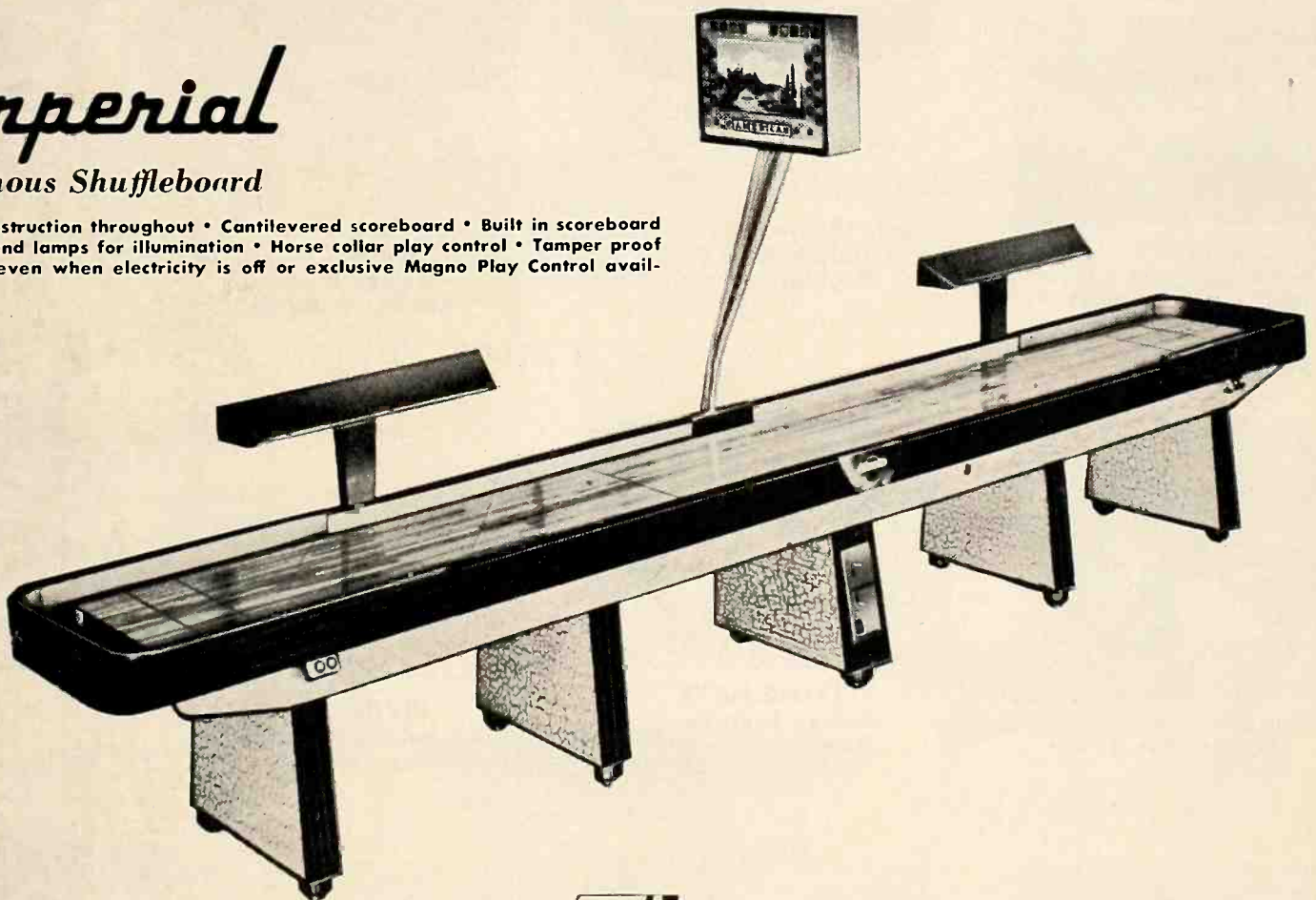
The **ELECTRA**
with battery-operated drop coin
mechanism

The CLASSIC and The ELECTRA are both available in three popular sizes and all new models of both tables have a conversion feature which enables the operator to change The ELECTRA to The CLASSIC and The CLASSIC to The ELECTRA by simply changing the cash box door.

• One piece customized cabinet made with genuine Formica • Sturdier legs made with genuine Formica • Famed American leg adjusters • Genuine Formica top rails • Steel corners • Specially designed professional cushions • Finest cured slate tops • Silent, steel wire runways • Exclusive cue ball lock • Deluxe accessories.

The **Imperial**
World Famous Shuffleboard

• Outstanding construction throughout • Cantilevered scoreboard • Built in scoreboard light • Beautiful end lamps for illumination • Horse collar play control • Tamper proof pin gate control even when electricity is off or exclusive Magno Play Control available.

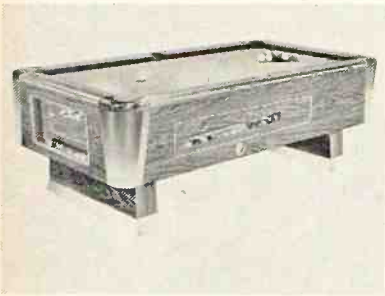


Write for free color brochure or
see them at your distributors now!

American
SHUFFLEBOARD CO.

210 PATERSON PLANK ROAD
UNION CITY, N. J. (201) UN 5-6633

Pool Tables



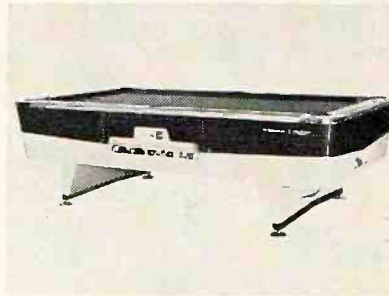
AMERICAN
Classic 6', 7' and 8' Models
also Electra Model
(with battery operated
drop coin mechanism)
6', 7' and 8' Models

Pool Tables



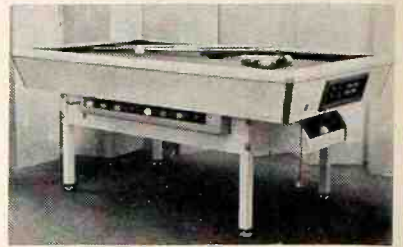
Fischer EMPRESS
Model XE-92 3½'x7'

Pool Tables



IRVING KAYE
Deluxe Eldorado
MARK I 77"x45"

Pool Tables



U.S. Billiards
COMET 6700 77"x45"



ALL-TECH
GOLD CREST 6
33½"x66"



Fischer EMPRESS
Model XE-101 4'x8'



IRVING KAYE
Deluxe Eldorado
Mark II 85"x47"



U.S. Billiards
CW 6700 77"x45"



ALL-TECH
Gold Crest 7 52"x92"
Gold Crest 8 57"x101"



IRVING KAYE
Deluxe Klub Pool
Regular: 56"x40"



IRVING KAYE
Deluxe Eldorado
MARK III 92"x52"



U.S. Billiards
Model 48 56"x40"
Model 67 75"x43"



Fischer CROWN FIESTA
(Bumper Type)



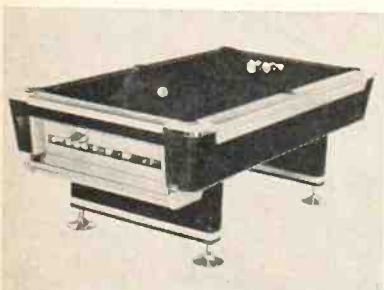
IRVING KAYE
Deluxe Klub Pool
JUMBO: 75"x43"



IRVING KAYE
Deluxe Eldorado
MARK IV 105"x57"



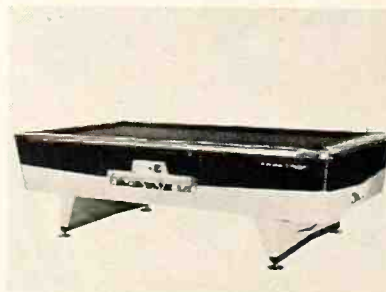
U.S. Billiards
Pro 1 78"x46"



Fischer REGENT SERIES
Model R "91" 3½'x7'
Model R "77" 3'x6'



IRVING KAYE
Deluxe Satellite
77"x45"



IRVING KAYE
Deluxe Eldorado
MARK V 114"x64"



U.S. Billiards
PRO 2 88"x51"

**Amusement Machine
Illustrations
Begin On Page 34**

The IRVING KAYE Line....

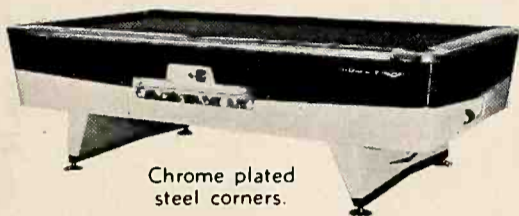


DELUXE ELDORADO

Mark I 77x45 Mark II 85x47 Mark III 92x52 Mark IV 105x57 Mark V 114x64



Standard paint finish or all formica cabinet.



Chrome plated steel corners.



Streamlined, flush drawer. No underhang.

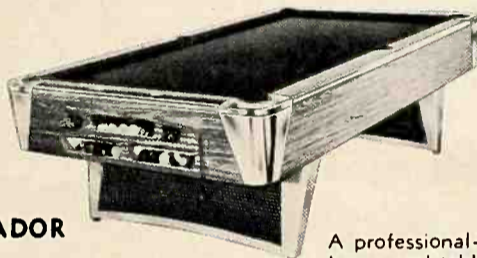
Made Best...



Balls release to racker's end. Cue ball returns to shooter's end.



THE AMBASSADOR
7 foot, 8 foot and 9 foot sizes



A professional-type home pool table...



DELUXE KLUB POOL
Regular 56x40



...with composition or all slate top.



DELUXE SATELLITE
77x45



Jumbo 75x43

Looks Best....



All formica cabinets.



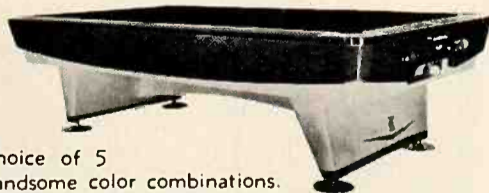
DELUXE CONTINENTAL
The ultimate in professional, regulation tables!



Nine inch chrome plated leg levelers.



Four chrome plated scorers recessed into formica top frame.



Choice of 5 handsome color combinations.

Irving Kaye Co. Inc.

363 Prospect Place Brooklyn 38, N. Y.

STERling 3-1200

Pool Tables



**U.S. Billiards
PRO 3 93"x53"**



**U.S. Billiards
PRO 3 93"x53"
(Front end play)**



**U.S. Billiards
PRO 4 103"x58"**



**VALLEY
Bumper Pool®
Model 522S/W
Regulation Size**

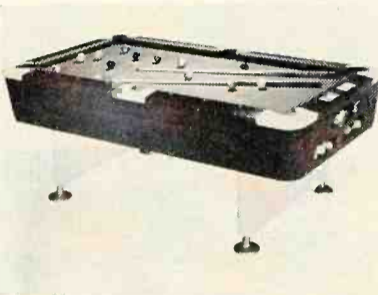


**VALLEY
Model 775 78"x45"
Model 875 88"x50"
Model 975 93"x53"
Model 1075 101"x57"**

Pool Tables



**VALLEY
Model 765 78"x46"
Model 865 88"x50"
Model 935 93"x53"
Model 1035 100"x57"**

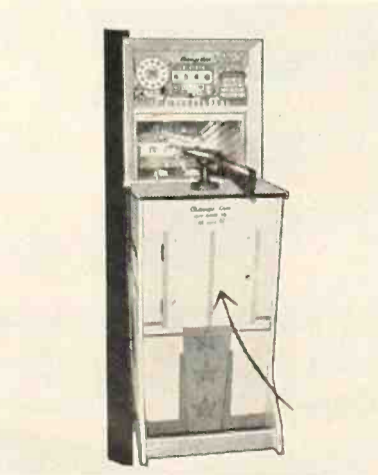


**VALLEY
El Magnifico
Model 884 FW 88"x50"
Model 884 FW/SL 88"x50"
Model 934 FW 93"x53"
Model 934 FW/SL 93"x53"
Model 1014 FW 101"x57"
Model 1014 FW/SL 101"x57"**

Guns



**Th. Bergmann
ARIZONA
(Dist. By Duncan Sales USA)**



ChiCoin RIOT GUN

Guns (cont'd)



**ChiCoin CHAMPION
RIFLE RANGE**



Midway TROPHY GUN



Midway RIFLE RANGE

Ski Game



DuKane SKI 'N SKORE

Baseball



Midway SLUGGER

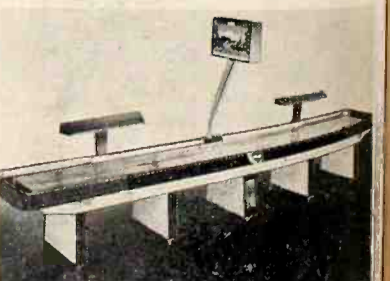


Midway TOP HIT



**Williams GRAND SLAM
(Also Tenth Inning Model)**

Shuffleboard



American IMPERIAL

"PRO" SERIES

Overall Sizes	
"PRO-1"	78 x 46
"PRO-2"	88 x 51
"PRO-3"	93 x 53
"PRO-4"	103 x 58



PRO 4 103"x58"

PROFESSIONAL SERIES FEATURES:

1. CUE BALL LOCK (15th ball locks cue in)
2. Extra wide mica post-formed rail
3. Elimination of bulky troublesome drawer
4. FULL SIZE professional rails and cushions of first quality rubber
5. Silent polyethylene runways
6. Maximum security—separate cashbox
7. Heavy gauge full-size high-polished plated metal corners
8. First quality slate tops
9. Pre-assembled professional sturdy base (no wedge)
10. Molded rubber boots and pocket liners
11. Heavy-duty 5 inch diameter caster. Adjustable height and self-leveling
12. Genuine mica cabinets
13. Streamline cabinet design
14. Recessed coin chute
15. First quality wool rubber-backed cloth
16. Trouble-free ball release and viewer, simple unitized design



PRO 3 93"x53"
(With Front-End Play)



HUMPER POOL
MODEL 67 75"x43"
(* Available with console base)



HUMPER POOL
MODEL 48 56"x40"
(* Available with console base)



PRO 3
93"x53"



PRO 2
88"x51"



PRO 1
78"x46"

Call (Area Code 516) PYramid 8-2626
or your local distributor!

U S BILLIARDS, Inc.
Amityville, New York

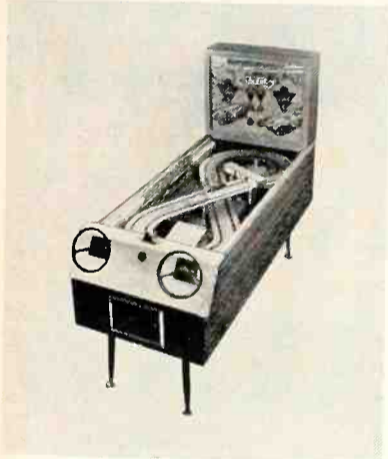
Novelty



Midway RACEWAY 2P



Midway WINNER 2P



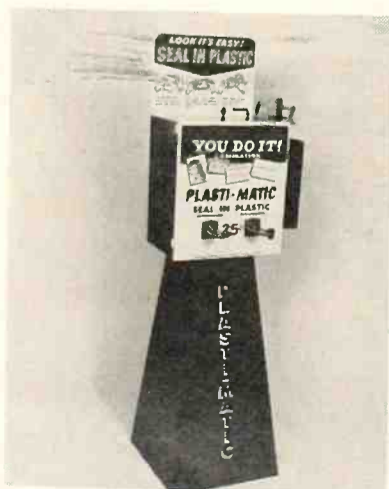
Southland SPEEDWAY

Also Southland's
TIME TRIALS
(Photo Not Available)

Movies



Urban Model AP-10
Uses 8mm Film



Mutoscope PLASTI-MATIC

Photo Machines



AUTO-PHOTO STUDIO
Model 12
Produces 3 Prints 2"x2½" ea.
Model 14
Produces 4 Prints 1½"x2" ea.

Seal-In Plastic Units

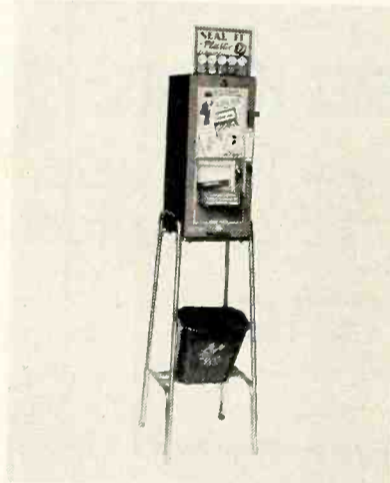


Exhibit KLEER SEAL VENDER
Vends 2⅞"x4¼" Material

Kiddie Rides



Southland GEMINI



Southland SPACE SHIP



Hawkins
TWIN QUARTERHORSE



Hawkins SAM THE CLOWN

Movie (Continuous Film)



Urban KIDDIE KOLOR
KARTOONS
also PANARAM
(not Illustrated)

Card Vendors



Exhibit Model 412
Mechanical Vacuumatic

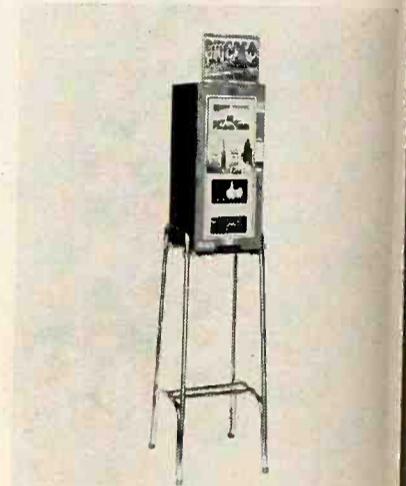


Exhibit POST CARD VENDOR
Vends 3½"x5½" Size



Exhibit CARD VENDOR

Index To Music and Amusement Machine Illustrations

Juke Boxes	Pages 22-28
Pingames	Pages 34, 35
Shuffle Alleys	Page 36
Pool Tables	Pages 38, 40
Novelty, Kiddie Rides	Page 42

ALL POOL TABLE SUPPLIES



from one of America's largest pool table supply houses catering to the coin machine industry!

■ "IMPERIAL" CUE STICKS

Exclusive line of imported and domestic cues—in all lengths—48", 52", 57".

Two piece jointed cues with plain or ultra fancy butts also available.

These cues are sturdily constructed of the finest woods for professional play and accuracy.

Available by the dozen or by the gross.

■ "IMPERIAL" CLOTH

Highest quality billiard cloth. Rubber backed with cotton or rayon or unbacked. Sold by the bolt or pre-cut to size. Variety of colors available.

■ BALLS

The finest imported Belgian balls, designed to last a lifetime. Complete sets (1-15), cut balls or odd replacements

■ SLATES

In all sizes. For tables requiring one-piece slates or three-piece slates for larger tables.

FULL LINE OF ACCESSORIES

Complete Catalog On Request

Distributor and manufacturer inquiries invited.

eastern  **Novelty Distributors, Inc.**

3726 Tonnele Avenue (Rtes #1 and #9 • North Bergen, N. J. • (201) UN 4-2424

Happy Anniversary

Sincerest and Best Wishes

to

CASH BOX

On Its 22nd Anniversary
MUSIC OPERATORS of NEW YORK, Inc.

NEW YORK, N. Y.

ALBERT S. DENVER, President

Congratulations to Cash Box

on its help to all in our industry

COIN-OPERATED INDUSTRIES OF NEBRASKA

(Formerly Music Guild of Nebraska)

1208 FARNAM STREET

OMAHA, NEBRASKA

Congratulations

to

CASH BOX

on its

22nd Anniversary

NEW YORK STATE OPERATORS GUILD

Headquarters: BEACON, NEW YORK

We Extend to

"CASH BOX"

Our very sincere congratulations on
your 22nd Anniversary

We of the Westchester Operators Guild are very proud and happy
to have Cash Box as our friend.

Our Best Wishes For Your Continued Success.

Westchester Operators Guild Inc.

116 NORTH MAIN STREET
PORT CHESTER, NEW YORK

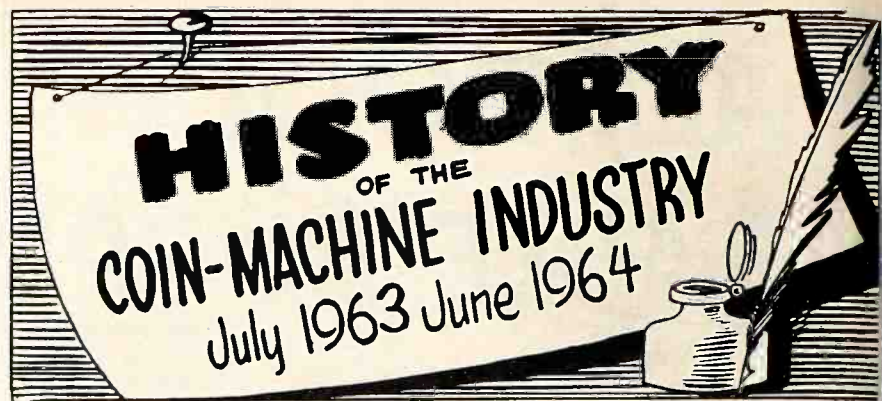
SINCEREST BEST WISHES TO

CASH BOX

on its 22nd Anniversary

ILLINOIS COIN MACHINE OPERATORS ASSN.

506 EVANS ST., PEORIA, ILL.
676-8215



1963

JULY

Art Weinand was named Keeney Pres. ★ 1963 CMA meet drew 325 metro cig ops to Laurels ★ Angelo Musi was named Macke senior VP ★ Rock-Ola bought PneuVend drink machine makers ★ Trimount won Rowe AC's Special Team Award ★ Casola was nominated to succeed Snodgrass as MOA Pres. ★ Dave Simon died July 12th ★ Bally shipped 'Cue Tease' 2-Ply. ★ Central was appointed Rowe distrib for Houston area ★ Seeburg bought Kinsman Electronic Organ firm ★ Illinois okayed pin games for amusement and reduced game tax ★ Creditors asked for Continental reorganization ★ Eddie Ginsburg bought Atlas back from Canteen ★ Tobacco Institute asked cig companies to avoid

youth in promotion and advertising campaigns ★ Seeburg named W.S. Distribs for New England ★ Keeney's Joe Shields retired ★ Smokeshop lead venders toward MOA show ★ Interstate installed four regional execs ★ Vending equipment was exhibited at Paris Fair ★ Fourth addition was completed on Valley Bay City building ★ Seeburg signed Slenstrom for Hawaiian Islands ★ Wurlitzer named Royal for central Ohio ★ Art Daddis became Kaye sales mgr. ★ Rowe named Garrison in Arizona ★ Seeburg's eastern distribs were awarded Gold cup by Coffee Institute ★ Illegal vending promotion charges against Clark Candy were dropped.

AUGUST

New Rock-Ola phono line was previewed at NYC regional sales meeting (Rhapsody II) ★ Hermitage Music formed Vendors Inc. ★ Illinois Revenue Dept. announced a \$10 game tax ★ Scopitone established itself in Canada ★ Sun expanded to open West Coast branch ★ Paul Cusano died ★ Eastern opened new Baltimore offices ★ Association forum was set for MOA convention ★ Bush Int'l received Rowe AC sales award ★ Ten execs were nominated for NAMA board ★ Canteen bought NYC distrib ★ NAMA West Coast show drew 51 firms ★ Williams introduced 'El Toro' 2-Ply. ★ Bally shipped '3-In-Line' ★ NCMDA held Chi meet ★ Manny Smerling died Aug. 12 ★ NAMA-PAMC defeated Pa. vending legislative threat ★ Last minute touches for MOA show were completed—game

space was sold out—code of ethics was readied ★ Seeburg entered African market ★ Keeney elected Art Weinand to board ★ All-Tech received pool table contract for Mickey Mantle chain ★ Stuart Auer died Aug. 22 ★ United shipped 'Ultra' ★ Royal added Cincy to their Wurlitzer distrib territory ★ Fischer premiered their 'Empress' line ★ 'Cinebox' scored an early hit at the New York State Fair ★ Rosen began production on the 'Star-Pack Merchandiser' ★ Trade mourned the death of B.D. Lazar ★ R.K. Ziegler was appointed head of Automatic Canteen in NY ★ Conn. ops elected Lambert ★ NYC License Commissioner approved coin-operated 6 pkt. pool tables ★ ChiCoin re-entered pin game biz with 'Sun Valley' ★ NAMA announced a special teen-smoker conference ★

SEPTEMBER

Casola was elected president at MOA Convention ★ Rock-Ola unveiled their 1964 phono and cig machine lines ★ Columbia and ABC-Paramount won MOA annual disk awards ★ Rock-Ola appointed Vending Machine Exchange for Va. territory ★ Banner Specialty won Rowe AC award ★ Largest MOA Convention in history drew 1,300 ops, distribs and manufacturers from all over the world ★ Illinois ops association was formed ★ Clark was appointed operations VP by Seeburg ★ Tape-Athon named Empire, Lew Jones and Federal Amusement ★ Cinebox claimed \$1 million MOA biz, released ten new films and named new distribs ★ NAMA's Gilbert Youth cigarette survey was read to the press ★ Fischer shipped 'Empress' pool table line ★ 9,000 attended NAMA

Convention ★ Smokeshop's coin-changer was introduced ★ NAMA elected Carl Millman president ★ 50C NY ops discussed pool and Celler Bill at annual outing ★ Williams named Rock City Distribs ★ Celler Bill was sent to the House Rules Committee ★ Wiener Bros. opened their Tenth Ave. showrooms ★ NCMDA elected Jack Bess president ★ N.Y. Central Railroad leased venders from Canteen for Meal-A-Mat car ★ Williams shipped 'Big Daddy' pin game ★ Southland shipped 'Time Trials' ★ Empire expanded to include Wisconsin ★ Ald. Inc., Laundromat originators, released Sofspira, 5-minute car wash ★ Metro New York operator Phil Kurtz died ★ National Vendors introduced their modulating candy merchandiser ★

HISTORY OF THE COIN-MACHINE INDUSTRY

July 1963 June 1964



OCTOBER

Midway introduced 'Race Way', 3-D animation, game ★ 140 W. Va. ops discussed PR, Celler Bill and MOA at their ninth annual meet ★ Bally returned to the bingo biz with their 'Bounty' in-line game ★ Rowe AC previewed their new 'Tropicana' phono at Sherman Hotel sales meet ★ Mar-Tab Vending bought the Fuller Music Co. ★ Keeney shipped 'Poker Face' ★ Tom Della Badia died Oct. 2nd in auto crash ★ Seeburg equipment was exhibited at Italy's Bari Fair ★ Illinois ops met to fight state tax ★ Many Rowe AC distribs held open house showings for 'Tropicana' phono ★ Gilchrist Distribs of Toronto was awarded American Shuffle line ★ Major vending manufacturers attended NAC Convention in New York ★ World Wide hosted Seeburg vending exhibit ★ Continental Vending severed all industrial and cigarette route operations ★ Libbey Music introduced

special cabinet for outdoor phono operation ★ Chicago's Western Trails opened New England branch ★ Millie McCarthy was re-elected president of NYS Association, pressed campaign on Celler Bill and games laws ★ Southern Amusement added Alabama to territory ★ Automatic Canteen gained Yankee Stadium concession operation ★ South Carolina ops first convention drew 130 ★ Betti open house attracted 430 guests ★ Royal opened new quarters ★ Jonesi was appointed at Midway ★ New features were created for Southland's 'Time Trials' ★ Blundred told record manufacturers that MOA can stand on its feet in Celler war ★ K.C. Sales was named by ChiCoin ★ Royal's Paul Hott died ★ Col. R.L. Kaye and Helen Noga introduced a coin-operated record-film projector ★ 3,500 vendors attended NAMA's Western Conference Exhibit ★

NOVEMBER

United Kingdom announced 3rd Blackpool Coin Show ★ Blundred spoke on legislation at St. Joseph ops meet ★ Miller-Newmark celebrated opening of new quarters ★ Civil rights and other legislation slowed Rules Committee's action on Celler Bill ★ Circuit Court enjoined Vendo from making coin mechanisms using National Rejector trade secrets ★ ABC Vending signed 5-year RKO deal ★ United shipped 'Skippy' shuffle alley (and its modified version, 'Jill Jill') ★ National Sound acquired background division of Conley Electronics, began to produce 'Symphonair' ★ Virginia ops elected Gil Bailey president ★ Cinebox planned Miami Beach shooting schedule ★ Batters discussed 2% Indiana tax at St. Joseph ops convention ★ Art Daddis was named sales manager at National Shuffleboard ★ Bally introduced 5-ball 'Hootenanny' ★ Industry learned of

Surgeon General's Smoking and Health report ★ Empire added Wisconsin, Iowa to their United territory ★ MOA backed formation of eastern state associations. Jersey ops tied four locals together with Bill Cannon at the helm. New England group covering five states was formed with Maudsley as head. Casola made plea for op's money. MOA brass held 'exploratory' session with record manufacturer reps ★ ChiCoin introduced 'Spotlite' puck bowler ★ H.Z. Vending extended Rock-Ola distribution to include So. Dakota ★ Bally announced the development of new motor for flipper-type games ★ Seeburg held giant European distrib confab ★ 10 coin-vending firms exhibited at 45th Parks Show ★ NAMA stepped up its Operation Alert program ★ Nat'l. Vendors introduced Crown line of Candy, cig vendors ★

DECEMBER

Bob Blundred, MOA managing director, resigned to join Amusement Park Assn. ★ Fred Pearse was named Parks Assn. president ★ Mar-Tab bought Automatic Vendors of Miami ★ Seeburg acquired Cavalier vendor manufacturers ★ United introduced 'Bank Pool' ★ Seeburg held a distrib garts managers meet and advised of a 25% parts sale increase for '64 ★ United shipped 'Futura' bowler ★ Bally released 'Star-Jet' novelty game ★ New England ops threw annual shindig, made statement of unity ★ Taylor Manufacturing's 'Top Gun' arcade game was announced ★ Th. Bergman's 'Arizona' geared for American sales ★ ChiCoin introduced 'Firecracker' 2-Plyr ★ Sega named Ruffler & Walker for British Isles ★ Gitlitz was appointed Seeburg's midwest

Mgr. ★ Bill Herbord joined World Wide ★ Keeney shipped 'Colorama' 2-Plyr ★ Gottlieb introduced 'Gigi' single plyr. ★ Midway shipped 'Winner' amusement game ★ Seeburg announced plans to school 253 mechs for vending service ★ Continental loan helped firm fulfill back orders ★ Special NAMA cigarette committee emphasized 6-step program ★ Jim Fitzpatrick, Conn. op, died Dec. 15th ★ Fifty coin machine firms with 90 exhibits drew 3,200 visitors to Britain's Blackpool Coin Machine Show ★ Dunis and Galante formed Music-Vend ★ Seeburg announced a record \$2.4 million net earnings on a total of \$54.5 million sales for fiscal year ending Oct. 31st ★ Georgia dropped per machine tax proposal ★

ROCK-OLA

The Biggest Money-Making Phonograph In 1964.....*

*and you ain't heard nothin' yet!

Also Exclusive Factory Distributors For
BALLY • CHICAGO COIN • IRVING KAYE

CALDERON DISTRIBUTING, INC.

433 N. Alabama St. Phone: MElrose 4-8468 Indianapolis, Indiana

SEASON'S GREETINGS

NATIONAL KIDDIE RIDE ASSOCIATION INC.

P. O. Box #355 - Woodland Hills, California

offers

COMPLETE INSURANCE COVERAGE

for COIN OPERATED KIDDIE RIDES, PHONOGRAPHS, GAMES, AUTO TESTS, FOOD & BEVERAGE MACHINES TO ITS MEMBERS AT LOWEST RATES.

CONTACT:

CLYDE L. HINDMAN AGENCY

P. O. Box #307, Woodland Hills, Calif.

Telephone Diamond 7-3198-7-4362

"DEVOTED TO THE BEST INTERESTS OF THE KIDDIE RIDE INDUSTRY"

A-1 RECORD SALES

EXCLUSIVE SPECIALISTS FOR JUKE BOX OPERATORS

- COMPLETE SELECTION OF HITS
- THE BEST COLLECTION OF EP'S STANDARD OLDIES & BACKGROUND MUSIC
- ONE OF THE LARGEST SELECTIONS OF SPANISH-ITALIAN & OTHER FOREIGN RECORDS

—FREE TITLE STRIPS—

MAIL ORDERS — SAME DAY

659 Tenth Ave., (212) Circle 6-1234, New York City 36

WE CARRY A COMPLETE LINE OF

- ★ COIN COUNTERS
- ★ COIN SORTERS
- ★ COIN COUNTING COMBINATIONS
- ★ COIN CHANGERS
- ★ COIN WRAPPERS
- ★ PARTS & SUPPLIES

★ Will Count and Sort Coins of All Nations!

★ Compte et trie les pieces de monnaie de tout pays!

★ ¡Cuenta y clasifica monedas de todas las naciones

★ Diese maschine zählt und sortiert die münzen aller länder!

Wire! Write! Phone!

GLOBE DISTRIBUTING CO., INC.

2330 N. WESTERN AVE.

CHICAGO 47, ILLINOIS

ARMITAGE 6-0780

Thank you for your continued support...



New York State Coin Machine Association Inc.

Millie McCarthy, Pres. Mac Douglas, Treas. Ed Solomon, Sec. HURLEYVILLE, NEW YORK

FOR QUICK ACTION

CHROME WALL BOXES

100 SEEBURG 3WI—100 SEL. \$15.00 ea.

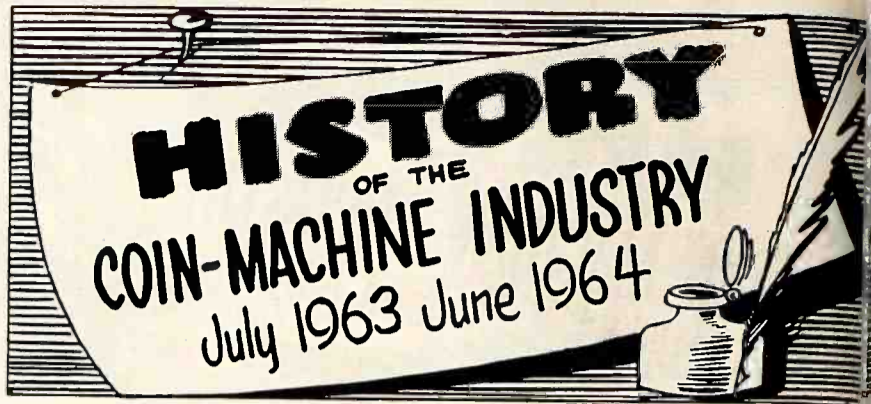
100 SEEBURG 3VWA—200 SEL. \$35.00 ea.

Also Late Model PHONOGRAPHS

Low Prices As Always

SEACOAST DISTRIBUTORS

Dave Stern, Mgr. 1200 North Ave., Elizabeth, N.J. 07201 Bigelow 8-3524-5



1964

JANUARY

TULSA AUTOMATIC MUSIC CO.

739 W. 5th TULSA, OKLAHOMA Phone: LU. 4-4775 HEADQUARTERS FOR ALL TYPES OF USED COIN MACHINES

R. C. HOGARD, President W. L. GREGG, Sales Mgr. ROCK-OLA MFG. AMERICAN SHUFFLEBOARD VALLEY SALES CO. IRVING KAYE CO.

CONGRATULATIONS

CASH BOX

22nd Anniversary Thanks for all your achievements in behalf of the Coin-Machine Operators Amalgamated Machine Operators Ass'n.

8163 N.E. 2nd Ave. • Miami, Fla. James I. Mullins, Pres.

LOOK to the GENERAL for LEADERSHIP

One of America's oldest and largest coin machine distributors. Established 1925 — over 39 years of superior service.

Franchised Factory Distributors in Md.—D. C.—Va. for Rockola—Chicago Coin—Gottlieb—Williams—Fischer—Mutoscope Southland Engineering and other leading manufacturers

We export reconditioned equipment of every type to all the World from the Port of Baltimore

General Vending Sales Corp.

237-245 W. Biddle St. Baltimore, Md. - 21201 Phones—(Area Code 301) 837-4119 Cable Address—GENVEND

Williams shipped 'Beat The Clock' 1-Ply. Rock-Ola named Belam agent in Madagascar and Reunion Howle was appointed Rock-Ola VP, director of sales Dave Rosen was installed as Chief Barker of the Phila. Variety Club's Tent #13 Midway expanded Royal's territory in Ohio National Wurlitzer Week was celebrated as distribs premiered 'Model 2800' phono Mike Munves was named American's distrib for 'Electra II' 6-Pkt. table Redd relocated its headquarters in Watertown, Mass. Irving Kaye shipped DeLuxe Eldorado table line U.S. Surgeon General Luther L. Terry officially issued the 'Smoking and Health' report AMA held vending seminar for oil and packaging design companies Seeburg realigned its sales personnel, installed team of specialists for each territory South Carolina ops re-elected Bradford pres. Ralph J. Mills died Jan. 15th Bally announced 1964 bowler plans Bobby Baker, star attraction

of a Rules Committee hearing, was revealed as a part owner of the Serv U Vending Co. Surgeon Gen's controversy was on—new tobacco products began to appear Ray Molone was killed Jan. 15th in an airplane accident ChiCoin shipped 'Cadillac' bowler London became the center of the industry when the 20th Annual A.T.E. Convention was held Jan. 28th-30th Fred Granger was appointed MOA managing director, plans were laid for PR and an annual convention Oct. New-Way was named by Rock-Ola for Canada Mel Rapp was appointed chief exec by Continental Vending No. Carolina op. elected Garrett pres. Seeburg acquired Arthur H. DuGrenier Inc. NAMA reported to Surgeon Gen. 6-step reg. prog. A new Op Alert was launched at a series of regional meetings Redd announced 'Cinche' Comic Book Vendors Gottlieb shipped 'Big Top' 2-Ply.

FEBRUARY

3,000 shattered attendance record at London's A.T.E. as coin execs arrived from Europe, Asia, Africa and the U.S. Third series of NAMA Op Alert meets got underway Feb. 5th in Olympia, Wash. and covered 15 cities in 15 days Oklahoma vending ops elected Bradley president UJA-Coin Machine Division selected Harry Siskind as their guest of honor for the 1964 victory dinner United shipped 'Topper' shuffle alley Cost of Celler Bill fight forced MOA to raise dues Williams shipped 'Oh Boy' 2-Ply. A 6% drop in cigarette sales was noted for the month of January Earl Kies was re-elected president of RMSA Kaye shipped the 'Deluxe Continental' ARA elected Fishman president Several Penn. hospitals discontinued their sales of cigarettes Philly UJA

named Morris Shuckman 'Man of the Year' Black Hills Novelty opened new quarters ChiCoin named Advance for L.A. R.F. Jones bought back distrib and finance companies from Automatic Canteen Mrs. 'Babe' Angott passed away Feb. 14th Roanoke Vending expanded its quarters Bally shipped 'Monte Carlo' 1-Ply. ChiCoin named Musical Sales for St. Louis Williams shipped 'Grand Slam' 2-Ply. Gottlieb released 'Ship-Mates' 4-Ply. Bally expanded to meet 6-Pkt. demand NY ops formed credit bureau Bilotta, Broderick formed B&E Distribs Simon named Art Daddis sales mgr. United shipped 'Tempest' shuffle Harper was elected Canteen VP Bally named Diamond for Va. and N.C.

MARCH

New York State ops voted to back coin machine licensing bill (Senate Bill 3569); Measure would legalize free play for pins Southland released 'Little Pro' golf game Midway shipped 'Top Hit' 2-Ply. Smokeshop named Herbord Asst. Sales Mgr. United shipped 'Tornado' bowler Lowen Automaten was named by Keeney Rock-Ola's 'Caravelle' scored on test locations MOA's Granger invited phono manufacturers and record companies to join in conference B & B Distributors opened in Buffalo Al Simpson died March 6th Lillian K. Kubicek was appointed a VP by Seeburg Bally released 'Bongo' 2-Ply. Sam Daub and Pennsy ops reorganized and consolidated their state association Vendart distrib opened on the west

coast Royal Distributors was selected by Duncan to handle the 'Arizona' gun in that territory MOA commenced its first round of promotion talks aimed toward insuring the success of the fall convention Malnik, Kaye, Green and Sugerman formed Scopitone, Inc. to manufacture and distribute the Scopitone audio-visual device in America Seeburg released its first 'Twin Pack' with 'Sinatra's Sinatra' Seeburg stock was listed on the New York Exchange New York State Legislature approved both coin machine bills which were backed by NY State ops Bally instituted the split coin box as standard equipment for all their flipper games U.S. Billiards released their 'Professional pool table series.

HISTORY OF THE COIN-MACHINE INDUSTRY

July 1963 June 1964



1964 APRIL

New York State ops waited for Governor Rockefeller's signature on coin machine bills ★ Joe Hrdlicka, Wurlitzer exec service manager, retired. C. B. Ross was named new service manager ★ One of the wildest rushes of rare coin collectors hauled \$15 million in silver dollars from the Treasury ★ Rock-Ola's new phono design was unveiled with the release of the 'Grand Prix' ★ Britain's gaming amendment limited value of prizes in public places ★ Coughtrey expanded throughout Britain ★ MOA brass and phono manufacturers powwowed in lieu of October convention ★ Sec. of NYS Joseph Lomenzo was selected to speak at the annual UJA-Coin Div. dinner in New York ★ Tobacco Industry challenged the FTC's right to force the health labeling of cigarettes ★ West Side Coin opened on Tenth Ave. ★ Williams shipped multiple player 'Soccer' ★ DuKane Corp. premiered 'Ski 'n Skore' ★ A rise to \$40 million was noted in dollar volume of

coin machine exports for 1963 ★ London Distribs opened \$250,000 Miami plant ★ Cigarette health scare began to slacken ★ All four phono factories announced their intent to exhibit at MOA show ★ Stephano Bros. released 'Heralds' little cigars ★ Brinkman was appointed Gen. Mgr at Springfield ★ Scopitones were placed in many posh Miami Beach Hotel locations ★ Bally shipped 'Sky Diver' ★ Barney Sugarman passed away April 11th ★ United shipped 'Pacer' shuffle alley ★ Gottlieb released 'World Fair' 1-Plyr. pin game ★ Jack Gordon was appointed Seeburg's president ★ Del Coleman broke ground for Seeburg's new, larger quarters ★ Community relations was topic discussed at NAMA's Midwest Regional Vending Conference ★ Dayton was named to assist ARA's president Fishman ★ Kaye released 'Deluxe Klub Pool' ★ Rockefeller vetoed NYS coin machine bills, saying they were "not in the public interest." (Licenses, alterations).

MAY

Columbia announced their forthcoming participation in the MOA show ★ Amusement factory reps okayed MOA Sherman Hotel exhibit site ★ Tel-A-Sign, Inc. bought 80% of Scopitone, Inc. stock ★ UJA-Coin Division drive hit \$20,000 and Harry Siskin testimonial dinner tickets were sold out ★ United named Diamond Distributors for Va. and N.C. ★ Chicago's CJA affair enjoyed a record turnout ★ Buffalo, N.Y. Common Council passed a per-machine tax measure ★ Florida ops formed statewide Assn. ★ Cinebox returned to the coin machine scene ★ New York's Commissioner D'Angelo moved to require operators of vending equipment located in civic buildings to pay for the electricity they use ★ Benroy was elected presi-

dent of Maryland ops council ★ General Vending Corp. was appointed a Rock-Ola vending distrib ★ New York vending ops discussed legislation at NYSAVA outing ★ ABC Vending was forced to sell its Chas. Sweets Co. and Confection Cabinet Corp. by the FTC ★ Chicoin released 'Bronco' to pin markets ★ Williams shipped 'Palooka' 2-plyr. flipper ★ Lefebvre was appointed Operations head by Seeburg ★ Bally shipped 'Mad World' 2-Plyr. ★ Cinebox launched 10-machine package deal ★ Rowe's sales division moved to Whippany, N.J. ★ Williams released 'San Francisco' 2-Plyr. ★ Redd opened record one-stop ★ Wurlitzer held 5-day service course in Chicago ★ Sam Engelman passed away May 21st.

JUNE

Seeburg acquired Williams; Sam Stern remained as VP Gen. Mgr. ★ Rules committee scheduled hearings on the Celler Bill ★ Seeburg named Adair VP sales; Clark was appointed to head Mfg. Div. ★ NRI opened NYC sales-service HQ ★ Joe Connors died June 3rd ★ Seeburg unveiled its LP Console 480 ★ Capitol announced its application to MOA show ★ Sutherland was named by Seeburg for S.W. Texas ★ Clayton Nemeroff joined Irving Kaye Co. ★ UJA Victory Dinner scored huge success as 672 guests broke attendance record ★ C.O.I.N. elected Taylor president ★ 145 scheduled exhibiting firms smashed NAMA

convention record ★ Gottlieb released 'Bonanza' 2-Plyr. ★ Midway shipped 'Trophy Gun' ★ MONY strengthened its location contract for ops ★ Westchester ops re-elected Pavesi president ★ Columbia announced the start of its 'Little LP' production; would release through distribs and one-stops ★ Wurlitzer released its 'Cashrak' coin unit ★ First Coin distribs went out of business ★ RCA Victor signed MOA convention exhibit contract ★ Bally shipped 'Grand Tour' 1-Plyr.; also 'Happy Tour' add-a-ball game ★ Kapp set Aug. 1st for 'Little LP' production ★ Conn. ops re-elected Lambert president ★ Kline and Kolber joined Atlas sales staff.

ACTIVE'S
the choice for
THE LOWEST PRICES and BEST EQUIPMENT ALWAYS



Exclusive Gottlieb and Rock-Ola Distributor for Eastern Penna., So. Jersey and Delaware.
Reconditioned Equipment For Export
ACTIVE Amusement Machines Co.
666 No. Broad Street, Phila. 30, Pa. P0plar 9-4495
1101 Pittston Ave., Scranton 5, Penna.

AUTO PHOTO DISTRIBUTORS
Wholesale & Exporters
★ ★ ★
EXPORTERS
of any and all
Phonograph and Arcade Equipment
from our own routes.
★ ★ ★
ASSOCIATED COIN AMUSEMENT CO., Inc.
Head Office:
2230 East 14th St., Oakland, California
1122 East 14th St., Los Angeles, California

Greetings to
CASH BOX
from
JOE GINO
"Photog for the trade"
UNITED PHOTOGRAPHERS
3252 W. Armitage Ave., Chicago, Ill.
All phones: 252-5524

BEST WISHES TO CASH BOX FROM UNITED PRODUCTS CO.
1208 FARNAM ST., OMAHA 2, NEB.
341-0425
Dist. for:
UNITED MUSIC & GAMES

When It Comes To Reconditioned Equipment Operators always come to
THE LIPSKY DISTRIBUTORS CORP.
607 Tenth Ave., New York, N.Y. • LO 3-4028
All types of new and used Pool Tables • Exclusive N.Y. Distributor of Th. Berman's new "Arizona" Gun.

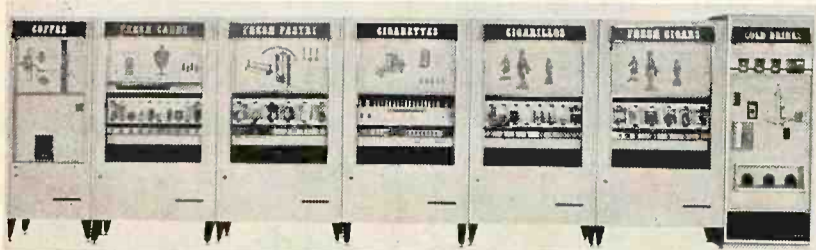
Congratulations "Cash Box" on your 22nd Anniversary from TONY GALGANO "The Music Operators' Friend" GALGANO DISTRIBUTING CO.
4135 W. ARMITAGE AVE., CHICAGO 39, ILL.
(All Phones: Dickens 2-7060)

H.Z.
has the lines that make money for you...
**Rock-Ola
Gottlieb
United
Bally Rides
Fischer
Shipman
Foosball
Midway
Southland Eng.**
Large Stock of Used Music & Games on Hand
Call Us Today and We'll Tell You Why!
Phone: 341-1121

H.Z. Vending & Sales Company
1201-03-05-07 Douglas St.
Omaha, Nebr. Ph. 341-1121

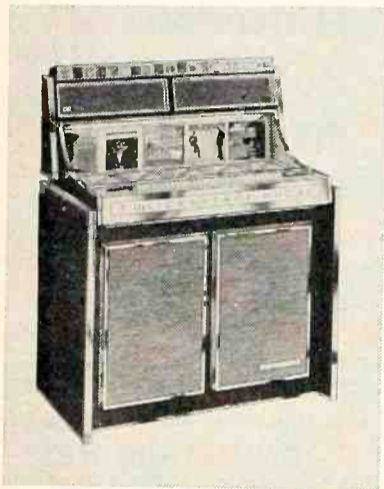
IMPORTERS ATTENTION!
For Best Prices
Coin-Operated
Equipment
Contact:
PURVEYOR DIST. CO.
4322 N. Western Ave., Chicago, Ill.
PHONE: JUniper 8-1814

from **SEEBURG**



The Williamsburg Vender Line

and
The LP-480 Console



**OUR 28th YEAR
AS SEEBURG
DISTRIBUTORS!**

ATLAS MUSIC CO.

2231 Fifth Ave.

Pittsburgh, Pennsylvania

Tel. 471-1704

ATTENTION IMPORTERS

YOUR ORDERS GET:

- Fast Service
- Personal Attention
- Expert Reconditioning
- Professional Export Packing

Games, Shuffle & Bowling Alleys & Arcade Equipment

Exclusive BALLY Distributor

SCOTT CROSSE CO.

1732 Fairmount Avenue, Philadelphia, Pa.
Center 6-4444

Southern Automatic Music Co. of Indiana, Inc.

717 N. Capitol Ave. Indianapolis, Indiana 46204 Phone: Melrose 5-5571

Distributors for

- Rowe-AC Mfg.
- United Mfg. Co.
- Fischer Sales & Mfg. Co.
- Irving Kaye Sales Corp.
- Williams Electronic Mfg. Co.

Complete line of used Music, Games and Vending equipment in A-1 condition for export.

Associated in the Coin Machine Industry for 35 years.

Sam Weinberger

THE REPORT FROM GREAT BRITAIN:

More Machines, Less Income Plus

Random Notes On The Operating Scene

By Lillian Shaw



LILLIAN SHAW
HONORARY SECRETARY P.O.A.

First glance at Great Britain's jukebox trading figures for the first half year flutters your eyebrows in wonder at what's been going on. New installations up by 14 per cent; cash takings per box down by 20%. Quite a commercial paradox demanding careful investigation. The explanation, I think, is to be found mainly in the public flotation of one of the larger operating firms and similar floats now in course of preparation for at least three more. When a business connected with the entertainment industry seeks to raise new capital and to obtain a Stock Exchange quotation its financial advisers always push management to extend the number of possible profitable outlets— which in the case of the phonograph industry means the siting of more boxes. Maybe these finance experts are more concerned with the immediate, rather than the distant, future, but the fact remains that expansion is the passport to a public prospectus. Invariably the scheme comes off—the tide, if taken at the flood, can be splashed to cover a bigger depth of land than old hands ever dream of. What do these trade figures really reveal? They mean that while box and disc manufacturers and distributors have increased their sales, operators in general have suffered a decline in cash returns because more boxes on locations, in closely knitted communities, do not necessarily expand custom but only spread it. This, I believe, is precisely what has happened over here and the trend is likely to grow—increasing sales of boxes and discs with diminishing cash returns per box. Another factor affecting cash returns has been the substantial increase in other attractions from bingo to bowling.

Foreign manufacturers and distributors should always bear in mind that the British economy bears a lower ratio of expenditure on entertainment per head of population than most industrialised countries of the world. Remember also the fact that 45 per cent of what is actually spent on pleasure in Britain goes to the gambling propositions: bingo clubs, for instance, have a membership of 16,539,214. Another cause of falling receipts has been a trek back to vaudeville. Saloons where jukes have dominated the scene for years are now capacity-packed with a nightly show. Old and young alike are taking to the rough gusto of previous generations. Victorian settings are getting "with it." Among trade trends I notice river and lake locations are increasing in popularity. There has been a substantial demand for accessible moorings away from overcrowded highways. There are 3,000 miles of navigable rivers and canals. One trade hold-up is that all levels remain in stalemate so far as design-plan is concerned because of official failure to finalise decimalisation details. Britain is definitely going

over to the system, but the plans stay dust-coated in Government files. The jukebox trade is especially anxious to know the metallic make up of the new coins and their dimensions. On the subject of design, it is noted that juke cases are gaining in dignity and losing much of their former garishness. Operators, however, are critical of the tendency to larger and heavier machines. Space is costly and at a minimum in most locations. In the world of 1964, solidarity and efficiency of equipment no longer depend upon the use of weighty material: juke manufacturers could well take a look at some of the travel-kit producers who guarantee their products against the roughest man-handling.

No comment on the contemporary scene would be complete without reference to the Beatles' musical turn. Its success is a striking example of what able management can achieve. To whatever land the presentation goes, greetings rain down from fans fully equipped with Beatle brooches, Beatle-bags, and Beatle-sweaters—on all of which products the syndicate collects royalties. Value of the world market for these goods is estimated at 105 million dollars. The American public alone has spent some \$50 million on them, while the group's manager anticipates half-a-million dollars out of Australia, \$180,000 from South Africa and \$600,000 from Sweden—just from side-lines. Demands, in fact, has taken the world by surprise and whatever critics may say of the turn itself, no one has anything but praise for the commercial acumen of the management.

Award for the most useful gadget marketed during the period under review goes to UN Automatic Company for a handy brush for use inside jukebox cases. This brush resembles a small torch, to either end of which a cleaner unit is fitted. Dust-laden air, drawn in at one end, is filtered and expelled through the other. The dust is removed by brushing with either suction or blowing. Battery-operated, this cleaner has made a very successful debut. Nightly jukebox stands show increasing turnover. The problems of giving a dance or party are many but it is generally admitted that music is what makes such occasions swing. This is where phonograph operators come in by supplying a jukebox service with the latest recordings and extension speakers as required. Charges are 50 dollars a party (hire of a good band can cost up to \$350). Equipment and mechanic are taken within a 40 mile radius of the operator's showroom: beyond this, agreement is made about travelling expenses and accommodation. One operator tells me he averages five engagements a week throughout the year: he requires only 24 hours' notice and is prepared to work on any day of the week. He counts a party officially over a 03.00, but says, "I haven't yet broken one up in spite of finding myself, on occasions, still watching the mechanic at 05.00."

A feature on the administrative side of the trade has been an increasing recognition by manufacturers and distributors of the necessity for a fully organised service behind operators and site-owners. This has done more than anything else to improve relations between public-operators-distributors-manufacturers. Concluding on a personal note, with which I expect the Secretary of M.O.A. will concur—it surprises me, as the years go by, at the number of people who come into this trade and never by any chance support their trade association when the going is calm. In times of tempest and difficulty the phone hardly stops ringing!

U.S. PHONOGRAPH MANUFACTURERS AND DISTRIBUTORS

ROCK-OLA

ROCK-OLA MANUFACTURING CORP.

800 North Kedzie Ave.
CHICAGO, ILL.

(Distributors)

A.M.A. DISTRIBUTORS, INC.
1711 St. Charles Ave.
NEW ORLEANS, LA.

ACTIVE AMUSEMENT MACHINES CO.
666 North Broad St.
PHILADELPHIA, PENNSYLVANIA

ACTIVE AMUSEMENT MACHINES CO.
1101 Pittston Ave.
SCRANTON 5, PENNSYLVANIA

ALLIED SALES CO.
401 Jones Ave.
OAK HILL, WEST VIRGINIA

AMUSEMENT DISTRIBUTORS, INC.
1615 St. Emanuel St.
HOUSTON, TEX.

ARIZONA AMUSEMENT & VENDING CO.
848 North 4th Ave.
TUCSON, ARIZONA

BADGER NOVELTY COMPANY
2530 North 30th St.
MILWAUKEE 10, WISC.

BETSON ENTERPRISES, INC.
3726 Tonnelle Ave.
NORTH BERGEN, N.J.

BIRD MUSIC DISTRIBUTORS, INC.
124-126 Poyntz Ave.
MANHATTAN, KANSAS

BORDER-SUNSHINE NOVELTY CO.
2919 4th St., N.W.
ALBUQUERQUE, N.M.

H. B. BRINCK
825-827 East Front St.
BUTTE, MONT.

BROWN BROTHERS
2127 Washington Ave., No.
MINNEAPOLIS, MINNESOTA

CALDERON DISTRIBUTING CO., INC.
433 N. Alabama St.
INDIANAPOLIS, IND.

VICTOR CONTE MUSIC CO.
1001 Lansing St.
UTICA, N.Y.

EMPIRE COIN MACHINE EXCHANGE
1012 N. Milwaukee Ave.
CHICAGO, ILLINOIS

EMPIRE C. M. EXCHANGE
7743 Puritan Ave.
DETROIT, MICH.

RONDEAU SALES—Div. of Empire
102 20th St.
MENOMINEE, MICH.

FLAHERTY SALES—Div. of Empire
1955 South Davidson St.
GRAND RAPIDS, MICH.

FLOWER CITY DISTRIBUTORS, INC.
389 Webster Ave.
ROCHESTER, NEW YORK

FRANCO DISTRIBUTING CO., INC.
24 North Perry
MONTGOMERY, ALA.

GENERAL VENDING SALES CO., INC.
239-245 W. Biddle St.
BALTIMORE, MD.

GREATER SOUTHERN DISTRIBUTING CO.
321 Edgewood Ave.
ATLANTA, GA.

GRECO BROS. AMUSE. CO., INC.
Main St., Box G
GLASCO, N.Y.

GRECO BROS. AMUSE. CO., INC.
1288 Broadway Ave.
ALBANY, N.Y.

HALLGREN DISTRIBUTORS, INC.
1626 Third Ave.
MOLINE, ILLINOIS

H. Z. VENDING & SALES CO., INC.
1201-7 Douglas St.
OMAHA, NEB.

J. M. NOVELTY CO.
5555 Mahoning Ave.
YOUNGSTOWN 9, OHIO

KINGS DISTRIBUTING CO.
114 East Oak St.
VISALIA, CALIFORNIA

KINGS DISTRIBUTING CO.
2712 West Pico Blvd.
LOS ANGELES 6, CALIF.

KINGS DISTRIBUTING CO.
315 No. Thorne Ave.
FRESNO, CALIFORNIA

LAKE CITY AMUSEMENT CO.
4531-4533 Payne Ave.
CLEVELAND, O.

B. D. LAZAR CO.
1635 Fifth Ave.
PITTSBURGH 19, PA.

LE STOURGEON DISTRIBUT. CO., INC.
2828 South Blvd.
CHARLOTTE, N.C.

MOUNTAIN DISTRIBUTORS
3630 Downing
DENVER, COLO.

MUSIC & VENDING CORP.
86 Brookline Ave.
BOSTON, MASS.

MUSICAL SALES CO., INC.
2920 Locust St.
ST. LOUIS, MO.

PATTON MUSIC CO.
611 Eye St.
MODESTO, CALIF.

ELI ROSS DISTRIBUTORS INC.
90 Riverside Ave.
JACKSONVILLE, FLA.

ELI ROSS DISTRIBUTORS INC.
852 N.W. 71st St.
MIAMI, FLA.

S. & H. DISTRIBUTING CO., INC.
1550 Bolinger
SHREVEPORT, LA.

S & M SALES CO., INC.
1074 Union Ave.
MEMPHIS, TENN.

S & S DISTRIBUTING CO.
1000 Pennsylvania St.
EVANSVILLE, INDIANA

SANDERS DISTRIBUTING CO.
612 Eighth Ave., So.
NASHVILLE, TENN.

SEACOAST DISTRIBUTORS, INC.
1200 North Ave.
ELIZABETH, N.J.

ALBERT SIMON, INC.
587-9 Tenth Ave.
NEW YORK, N.Y.

MICHAEL J. STANLEY CO.
7600 S.E. 24th Ave.
MERCER ISLAND, WASH.

STATE MUSIC DISTRIBUTORS, INC.
3100 Main Street
DALLAS, TEXAS

S. L. STIEBEL CO.
635 W. Main St.
LOUISVILLE, KENTUCKY

GORDON STOUT CO.
125 No. Monroe
PIERRE, S.D.

(Continued on page 50)

PIN GAMES

by

D. Gottlieb & Co.

from

IRVING MORRIS, INC.

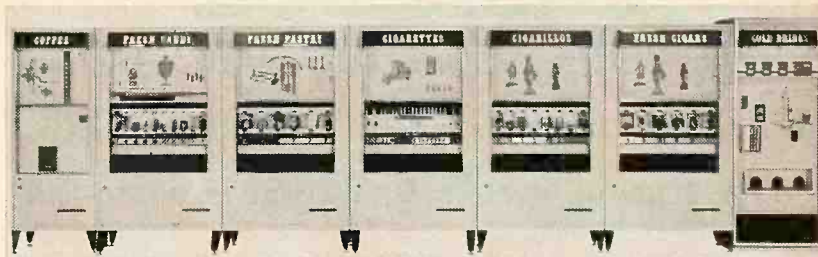
EXCLUSIVE GOTTLIEB DISTRIBUTOR

Our Coin Machine Volume Is Based On Value
... and we do an international business!

CALL BI 3-4300 FOR PROMPT SERVICE

145 FRELINGHUYSEN AVE.
NEWARK, NEW JERSEY - 07114

from **SEEBURG**



The Williamsburg Vender Line

and

The LP-480

Console



NOW ON DISPLAY,

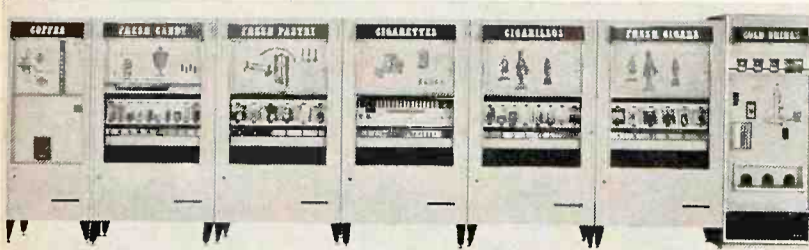
COME IN TODAY!

SOUTHEASTERN DISTRIBUTORS, INC.

601 WOODIS AVENUE • NORFOLK, VIRGINIA 23510

Telephone 627-7737

from **SEEBURG**



The Williamsburg Vender Line

and
**The LP-480
Console**



**NOW ON DISPLAY,
COME IN TODAY!**

Struve Dist. Co.

963 Folsom Ave.
Salt Lake City, Utah—84104
Tel: 328-1541

50 Rio Grande Blvd.
Denver, Colorado
Tel: 222-9758

**U.S. PHONOGRAPH
MANUFACTURERS
AND
DISTRIBUTORS**

(continued)

ROCK-OLA MFG. CORP.
(continued from page 49)

TULSA AUTOMATIC MUSIC CO.
739 West 5th St.
TULSA, OKLAHOMA

VENDING MACHINE EXCHANGE
63 Commonwealth Ave.
BRISTOL, VIRGINIA

WESTERN DISTRIBUTORS, INC.
1226 S.W. 16th Ave.
PORTLAND, OREGON

Canada

LANIEL AMUSEMENT INC.
151 Rockland Rd.
TOWN OF MT. ROYAL

NEW-WAY SALES CO.
1257-61 Queen St., West
TORONTO, ONTARIO, CANADA

SELECT MUSIC CO.
609 Terminal Ave.
VANCOUVER, B.C., CANADA

VAN DUSEN BROS.
10528—123rd St.
EDMONTON, ALBERTA, CANADA

VAN DUSEN BROS.
723—10th Ave., West
CALGARY, ALBERTA, CANADA

WINNIPEG COIN MACH. CO.
768 Notre Dame Ave.
WINNIPEG, MANITOBA, CANADA

ROWE AC

ROWE AC MANUFACTURING
Troy Hills Road
WHIPPANY, NEW JERSEY

(Distributors)

ATLAS MUSIC CO.
2122 N. Western Ave.
CHICAGO, ILL.

AUTOMATIC MUSIC DIST., INC.
900 North Western Ave.
OKLAHOMA CITY, OKLA.

BANNER SPECIALTY CO.
1508 Fifth Ave.
PITTSBURGH 19, PA.

SOUTHERN AMUSEMENT OF ALABAMA, INC.
3606 Sixth Ave., South
BIRMINGHAM, ALABAMA

BUSH INTERNATIONAL INC.
286 N.W. 29th St.
MIAMI, FLA.

BUSH INTERNATIONAL INC.
60 Riverside Ave.
JACKSONVILLE, FLA.

BUSH INTERNATIONAL INC.
1725 West Cypress
TAMPA, FLORIDA

BUSH INTERNATIONAL INC.
P.O. Box 8582, Fdez. Juncos. Sta.
SANTURCE, PUERTO RICO

ADVANCE DISTRIBUTING CO.
4710 Delmar Blvd.
ST. LOUIS, MISSOURI

CENTRAL SALES CO.
2104 Leeland Ave.
HOUSTON, TEXAS

GARRISON SALES CO.
1000 W. Washington St.
PHOENIX, ARIZONA

HERMITAGE MUSIC CO.
469 Chestnut
NASHVILLE, TENN.

R. F. JONES CO.
240 Shotwell St.
SAN FRANCISCO, CALIF.

R. F. JONES CO.
1269 So. Figueroa
LOS ANGELES, CALIF.

R. F. JONES CO.
375 South Second, West
SALT LAKE CITY, UTAH

R. F. JONES CO.
2830 W. 9th Ave.
DENVER, COLO.

R. F. JONES CO.
841 Halekauwila St.
HONOLULU, HAWAII

R. F. JONES CO.
309 9th Avenue, North
SEATTLE, WASHINGTON

K. C. SALES AND SERVICE
1926 University Ave.
ST. PAUL 4, MINN.

J. H. LYNCH CO., INC.
1601 So. Gayoso
NEW ORLEANS, LOUISIANA

MILLER-NEWMARK DIST. CO.
42 Fairbanks St., N.W.
GRAND RAPIDS 2, MICH.

MILLER-NEWMARK DIST. CO.
5743 Grand River Ave.
DETROIT, MICH.

MONROE COIN MACH. EXCH., INC.
2423 Payne Ave.
CLEVELAND, OHIO

PIONEER SALES AND SERVICES, INC.
3110 W. Fond du Lac Ave.
MILWAUKEE, WISCONSIN

ROANOKE VEND. EXCH., INC.
4930 W. Broad St.
RICHMOND, VA.

ROANOKE VEND. EXCH., INC.
625 Ohio Ave.
CHARLESTON, W. VA.

ROANOKE VEND. EXCH., INC.
63 Commonwealth Ave.
BRISTOL, VA.

DAVID ROSEN, INC.
855 N. Broad St.
PHILADELPHIA 23, PA.

RUNYON SALES CO.
593 Tenth Ave.
NEW YORK 18, N.Y.

RUNYON SALES CO.
U.S. Route 22—Fadam Rd.
SPRINGFIELD, N. J.

RUNYON SALES CO.
306 Tolland St.
HARTFORD, CONN.

SANTONE SALES CO.
121 Navarro St.
SAN ANTONIO, TEXAS

SHELDON SALES DIST. CORP.
881 Main St.
BUFFALO 3, N.Y.

SOUTHERN AMUSEMENT DIST. CO.
628 Madison Ave.
MEMPHIS 3, TENNESSEE

(continued on page 51)

**BEST WISHES
To**

CASH BOX

ON YOUR 22nd ANNIVERSARY

HASTINGS DISTRIBUTING COMPANY, INC.

(Since 1932)

6100 W. BLUEMOUND ROAD, MILWAUKEE 13, WISCONSIN

**ARCADES
ARE PROFITABLE**

Munves Can Give You
Complete Installation
Of
ARCADE
BILLIARD ROOMS
GROUP GAMES

Write For Arcade Catalogue
Parts & Supplies For All
Billiard—Amusement Machines

MIKE MUNVES CORP.

577 Tenth Ave., New York 36, N.Y.
BRyant 9-6677

Announcing

the Grand Opening of
WICO CANADA, INC.
Roger Laniel, Mgr.

at 9625 Papineau
Montreal, P.Q., Quebec
Tel: 381-5339

Carrying a COMPLETE LINE of
PARTS & SUPPLIES for the
Coin Machine & Vending Industries

Phonograph
Illustrations
Appear on
Pages 22-28

U.S. PHONOGRAPH MANUFACTURERS AND DISTRIBUTORS

(continued)

ROWE-AC
(Continued from page 50)

SOUTHERN AUTOMATIC MUSIC CO.
735 S. Brook St.
LOUISVILLE, KY.

SOUTHERN AUTOMATIC MUSIC CO.
P. O. Box 422
INDIANAPOLIS, IND.

SOUTHERN VENDING CO.
1405 Turtle Creek Blvd.
DALLAS, TEXAS

SPARKS SPECIALTY CO.
842 N. Highland Ave., N.E.
ATLANTA, GA.

SPARKS SPECIALTY CO.
1309 Taylor St.
COLUMBIA, S.C.

TRIMOUNT AUTOMATIC SALES CO.
40 Waltham St.
BOSTON 18, MASS.

W. B. MUSIC CO.
2900 Main St.
KANSAS CITY, MO.

Canada

R. C. GILCHRIST, LTD.
5796 Ferrier St.
TOWN OF MT. ROYAL
MONTREAL, QUEBEC

GILCHRIST VENDING LTD.
76 Densley Ave.
TORONTO, ONTARIO

R. C. GILCHRIST, LTD.
2089 W. Fourth Ave
VANCOUVER, B.C.

SEEBURG

1500 N. Dayton St.
CHICAGO, ILL.

(Distributors)

ADVANCE AUTOMATIC SALES
1350 Howard St.
SAN FRANCISCO, CALIF.

AMCO MUSIC & VENDING, INC.
2251 W. Pico Blvd.
LOS ANGELES CALIF.

AMCO MUSIC & VENDING, INC.
2040-B No. 16 St.
PHOENIX, ARIZONA

ATLANTIC CONNECTICUT CORP.
171 Park Ave.
EAST HARTFORD, CONN.

ATLANTIC NEW JERSEY CORP.
772 High St.
NEWARK, N.J.

ATLANTIC NEW YORK CORP.
843 Tenth Ave.
NEW YORK, N.Y.

ATLAS MUSIC CO.
2231 Fifth Ave.
PITTSBURGH, PA.

DAVIS DISTRIBUTING CORP.
738 Erie Blvd., East
SYRACUSE, N.Y.

DAVIS DISTRIBUTING CORP.
1231 Main St.
BUFFALO, N.Y.
CINCINNATI, O.

DAVIS DISTRIBUTING CORP.
1056 Broadway
ALBANY, N.Y.

DAVIS DISTRIBUTING CORP.
319 Alexander St.
ROCHESTER, N.Y.

DUNIS DISTRIBUTING CO.
1003 S.W. Front Ave.
PORTLAND, OREGON

EASTERN DISTRIBUTORS, INC.
1812 Worcester St.
BALTIMORE, MARYLAND

EASTERN MUSIC SYSTEMS, CORP.
334 N. Broad St.
PHILADELPHIA, PA.

H. A. FRANZ & CO.
606 Dennis
HOUSTON, TEXAS

G. K. GABRIELSON & CO., INC.
724 Memorial Drive, S.E.
ATLANTA 16, GEORGIA

GEO. GLASS DIST. CORP.
1901 Delmar Blvd.
ST. LOUIS, MO.

J & J DISTRIBUTORS, INC.
1661 West 16th St.
INDIANAPOLIS, IND.

LIEBERMAN MUSIC CO.
257 Plymouth Ave., No.
MINNEAPOLIS, MINN.

S. L. LONDON MUSIC CO., INC.
3130 W. Lisbon Ave.
MILWAUKEE, WISC.

S. L. LONDON DIST. CO.
1100 N.W. 163rd Drive
MIAMI, FLORIDA

S. L. LONDON DIST. CO. OF
JACKSONVILLE
310 Riverside Ave.
JACKSONVILLE, FLA.

S. L. LONDON DIST. CO.
P.O. Box 8471
Fernandez Juncos Station
SAN JUAN, PUERTO RICO

MARTIN AND SNYDER CO.
13200 W. Warren
DEARBORN, MICHIGAN

PHILIP MOSS & CO.
1420 Locust St.
DES MOINES, IOWA

PHILIP MOSS & CO.
309 N. 16th St.
OMAHA, NEBRASKA

MUSIC-VEND DIST. CO.
100 Elliott, West
SEATTLE, WASH.

O'CONNOR DIST. CO., INC.
9030 Directors Row
DALLAS, TEXAS

OPERATORS SALES INC.
4122 Washington Ave.
NEW ORLEANS, LA.

SAMMONS-PENNINGTON CO.
1049 Union Ave.
MEMPHIS, TENN.

SAMMONS-PENNINGTON—NASHVILLE,
INC.
313 Seventh Ave. South
NASHVILLE, TENNESSEE

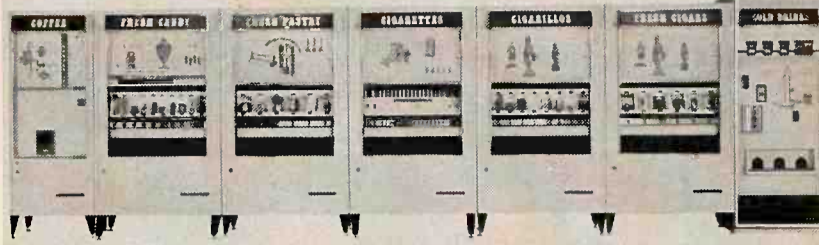
SHAFFER MUSIC CO.
849 N. High St.
COLUMBUS, O.

SHAFFER MUSIC CO.
2126 E. 21st St.
CLEVELAND, OHIO

SHAFFER MUSIC CO.
1889 Central Parkway
CINCINNATI, OHIO

(Cont'd on page 52)

from **SEEBURG**



The Williamsburg Vender Line



and The LP-480 Console

NOW ON DISPLAY,
COME IN TODAY!

In E. Pennsylvania, So. Jersey and Delaware call:

EASTERN MUSIC SYSTEMS CORPORATION

334 NO. BROAD STREET (Tel. LOcust 4-4415) PHILADELPHIA, PENNA.

In Maryland, Wash. D.C., and Virginia call:

EASTERN DISTRIBUTORS INC.

1812 WORCESTER STREET (Tel. VERNon 7-7618) BALTIMORE, MARYLAND



A necessary ingredient for continued success,
is pride in your product. We are proud that
our product is Wurlitzer. And we are enjoy-
ing continued success. After operating the
Wurlitzer Model 2800, you will feel this same
way. Proud and very successful.

MUSICAL DISTRIBUTORS CORP.

841 Tenth Avenue, New York, N.Y.

JU 6-7782

2714 Beverly Road, Brooklyn, N.Y.

PR 1-7000

U.S. PHONOGRAPH MANUFACTURERS AND DISTRIBUTORS

THE SEEBURG CORP.

(Continued from page 51)

SOUTHEASTERN DISTRIBUTORS, INC.
601 Woodis Ave.
NORFOLK, VIRGINIA

SOUTHEASTERN VENDING DIST. INC.
801 S. Cedar St.
CHARLOTTE 8, N.C.

R. F. STENSTROM, INC.
210 Mokauea St.
HONOLULU, HAWAII

STRUVE DIST. CO., INC.
963 Folsom Ave.
SALT LAKE CITY, UTAH

STRUVE DIST. CO.
50 Rio Grande Blvd.
DENVER 23, COLO.

SUTHERLAND DIST. CO., INC.
2710 McGee Trafficway
KANSAS CITY, MO.

SUTHERLAND DIST. CO.
N.W. 4th and Lee Sts.
OKLAHOMA CITY, OKLA.

SUTHERLAND DIST. CO.
226 S. Flores St.
SAN ANTONIO, TEXAS

WORLD WIDE DIST. INC.
2732 W. Fullerton
CHICAGO, ILL.

W. S. DISTRIBUTING, INC.
126 Lincoln
BRIGHTON, MASS.

Export:

SEEBURG INTERNATIONAL, INC.
925 W. North Ave.
CHICAGO, ILLINOIS

Canada

VENDEX CORP. LTD.
134-136 Sunrise Ave.
TORONTO, ONTARIO

WESTERN AUTOMATIC VENDING, LTD.
499 Commercial Dr.
VANCOUVER, B.C.

GUS WINTERS LTD.
Portugal Cove Rd.
ST. JOHN'S, NEWFOUNDLAND

WURLITZER

THE WURLITZER CO.
NORTH TONAWANDA, N.Y.

(Distributors)

MICKEY ANDERSON AMUSEMENT CO.
314 East 11th St.
ERIE, PENNSYLVANIA

ANGOTT DISTRIBUTING CO., INC.
2616 Puritan Ave.
DETROIT, MICH.

ARKANSAS DISTRIBUTING CO.
316 West Second St.
HOPE, ARKANSAS

BANNER SPECIALTY CO.
1641 No. Broad St.
PHILADELPHIA, PENNA.

B & B DISTRIBUTING CO., INC.
777 Main St.
BUFFALO, NEW YORK

BILOTTA ENTERPRISES, INC.
224 N. Main St.
NEWARK, N.Y.

BILOTTA ENTERPRISES, INC.
1226 Broadway
ALBANY, N.Y.

REX-BILOTTA DIST. CO.
501 West Fayette St.
SYRACUSE, N.Y.

BRADY DISTRIBUTING CO.
1900 W. Morehead St.
CHARLOTTE, N.C.

BRANDT DISTRIBUTING CO., INC.
1809-11 Olive St.
ST. LOUIS, MO.

CENTRAL DISTRIBUTING CO., INC.
1209 Douglas St.
OMAHA, NEB.

CLEVELAND COIN MACH. EXCH.
2029 Prospect Ave.
CLEVELAND, OHIO

CLEVELAND COIN MACH. EXCH.
1827 Adams St.
TOLEDO, OHIO

COMMERCIAL MUSIC CO., INC.
1550 Edison St.
DALLAS 7, TEXAS

CONSOLIDATED MUSIC CO.
1062 North 7th St.
LAS CRUCES, N.M.

CO-OPERATIVE DISTRIBUTING CO.
221 E. Market St.
LOUISVILLE, KY.

CRUZE DISTRIBUTING CO., INC.
1101 W. Washington St.
CHARLESTON, W. VA.

CULP DISTRIBUTING CO.
614 West Sheridan Ave.
OKLAHOMA CITY, OKLA.

DIAMOND COIN MACHINE EXCH., INC.
609 Woodis Ave.
NORFOLK, VIRGINIA

DRACO SALES CO.
2005 West Alameda
DENVER, COLO.

F. A. B. DISTRIBUTING CO., INC.
1019 Baronne St.
NEW ORLEANS, LA.

GULF COAST DIST. CO.
2617 Leeland Ave.
HOUSTON, TEXAS

LEW JONES DIST. CO.
1311 N. Capitol Ave.
INDIANAPOLIS, IND.

MID-WEST DISTRIBUTORS
709 Linwood Blvd.
KANSAS CITY, MO.

MUSIC DISTRIBUTING CO.
1945 Fifth Ave.
PITTSBURGH, PA.

MUSICAL DISTRIBUTORS CORP.
1640 Bedford Ave.
BROOKLYN 25, N.Y.

MUSICAL DISTRIBUTORS CORP.
841 Tenth Ave.
NEW YORK, N.Y.

NORTHWEST SALES CO.
3150 Elliott Ave.
SEATTLE, WASH.

NORTHWEST SALES CO. OF OREGON
1040 S.W. 2nd Ave.
PORTLAND 4, OREGON

PEACH STATE MUSIC CO.
624 New St.
MACON, GA.

PEACH STATE MUSIC CO.
729 Lady St.
COLUMBIA, S.C.

PEACH STATE MUSIC CO.
1040 Boulevard, S.E.
ATLANTA, GA.

REDD DISTRIBUTING CO.
80 Coolidge Hill Road
WATERTOWN, MASS.

ROCK CITY DIST. CO., INC.
108 Lafayette St.
NASHVILLE, TENN.

ROTH NOVELTY CO.
54 N. Pennsylvania Ave.
WILKES-BARRE, PA.

ROYAL DISTRIBUTING CO., INC.
1210 Glendale-Milford Road
CINCINNATI, OHIO

ROYAL DIST. CO. INC.
1112 No. High St.
COLUMBUS, OHIO

SANDLER DISTRIBUTING CO.
236 Girard Ave. North
MINNEAPOLIS, MINN.

SOUTHERN MUSIC DIST. CO.
503 West Central Ave.
ORLANDO, FLA.

SOUTHERN MUSIC CO.
2465 Harper St.
JACKSONVILLE, FLA.

STATE SALES & SERVICE
1825 Guilford Ave.
BALTIMORE, MD.

UNITED, INC.
1907 North 3rd St.
MILWAUKEE, WISC.

UNITED DISTRIBUTORS, INC.
902 W. Second
WICHITA, KAN.

VALIANT AMUSEMENT, INC.
3129 East McDowell Rd.
PHOENIX, ARIZONA

THE WURLITZER CO.
2920 West Pico Blvd.
LOS ANGELES, CALIF.

THE WURLITZER CO.
154 So. Van Ness Ave.
SAN FRANCISCO 3, CALIF.

Canada

THE HOUSE OF CAIN
10332 82nd Ave.
EDMONTON, ALBERTA

DALE DISTRIBUTING LTD.
1110 Homer St.
VANCOUVER 3, B.C.

FEDERAL AMUSEMENT & VENDING CO.
753 Chatham Street
MONTREAL 3, QUEBEC

MONARCH COIN MACHINE CO.
211 Rupert Street
WINNIPEG 2, MAN.

Wm. POUND AGENCIES, LTD.
P.O. Box 1173
ST. JOHN'S, NEWFOUNDLAND

C. J. SHEILA LTD.
1760 Midland Avenue
SCARBOROUGH, ONTARIO

Your "GATEWAY"
to Service
in ST. LOUIS

FOR OUT OF TOWN OPERATORS
OF ALL TYPES OF RIDES & GAMES.

ON SPOT OR SHOP REPAIRS

COIN CRAFT CORP. 8354 OLIVE ST.
ST. LOUIS, MO.

"Serving St. Louis since 1932."

U.S. PHONO
MANUFACTURERS
LIST BEGINS
ON PAGE 49



In Northern Ohio It's **MONROE**

For Rowe Phonographs, Customusic,
Rivera Cigarette & AC Bill Changer

Also Distributing

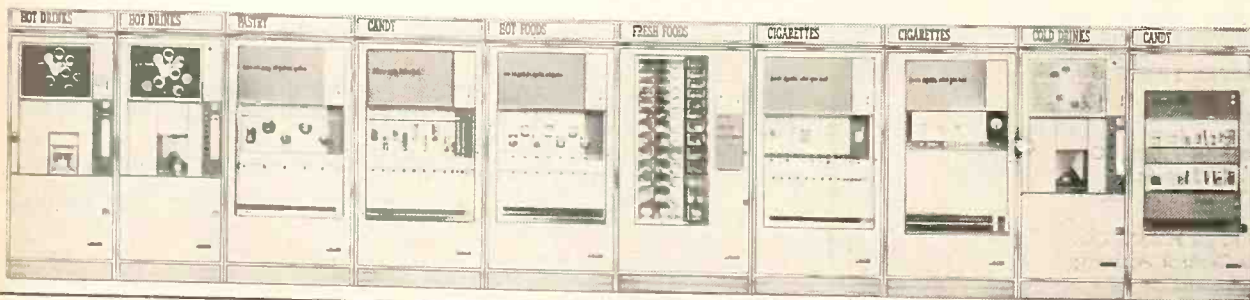
Chicago Coin, Kay, Southland, Valley and Williams

MONROE COIN MACHINE EXCHANGE INC.

2423 Payne Avenue

Cleveland, Ohio

216 781-4600



U.S. AMUSEMENT MACHINE Manufacturers and Distributors

ALL-TECH

ALL-TECH INDUSTRIES, INC.
950 West Twentieth St.
HIALEAH, FLORIDA

AMERICAN

AMERICAN SHUFFLEBOARD CO.

210 Paterson Plank Rd.
UNION CITY, N.J.

(Distributors)

FRANCO DISTRIBUTING CO., INC.

24 N. Perry St.
MONTGOMERY, ALABAMA

DUNIS DISTRIBUTING CO.

ANCHORAGE, ALASKA

ARIZONA AMUSEMENT & VENDING INC.

48 N. Fourth Ave.
TUCSON, ARIZONA

VILCOX MUSIC CO.

11 S. Walnut
INEBLUFF, ARKANSAS

AMERICAN SHUFFLEBOARD SALES CO.,

INC.

423 Southwestern Avenue

LOS ANGELES, CALIF.

AMERICAN SHUFFLEBOARD SALES OF

NO. CALIF.

11 53rd Avenue

OAKLAND, CALIFORNIA

ADGER SALES CO.

251 W. Pico Blvd.
LOS ANGELES, CALIFORNIA

F. JONES CO.

40 Shotwell St.
SAN FRANCISCO, CALIF.

F. JONES CO.

380 W. 9th St.
DENVER, COLORADO

MOUNTAIN DISTRIBUTORS

330 Downing Ave.
DENVER, COLORADO

STRUVE DIST. CO.

1 Rio Grande
DENVER, COLORADO

SOUTHERN MUSIC CO.

109 E. Broadway
TEMPA, FLA.

SOUTHERN MUSIC CO.

65 Harper St.
TUCKERSONVILLE, FLA.

SOUTHERN MUSIC CO.

3 W. Central Ave.
TALLAHASSEE, FLA.

LACH STATE MUSIC CO.

0 Blvd., N.E.
ATLANTA, GEORGIA

LACH STATE MUSIC CO.

4 New St.
Macon, GEORGIA

EMPIRE C. M. EXCH.

12 N. Milwaukee Ave.
CHICAGO, ILL.

TRVEYOR SHUFFLEBOARD

22 N. Western Ave.
CHICAGO, ILL.

LIP MOSS & CO.

20 Locust St.
DES MOINES, IOWA

STERN DISTRIBUTORS

2 Worcester St.
BALTIMORE, MD.

LAS DIST. CO.

12 Commonwealth Ave.
STON, MASS.

LER-NEWMARK DIST. CO.

3 Grand River Ave.
TROT, MICH.

LER-NEWMARK DIST. CO.

Fairbanks St., NW
AND RAPIDS, MICH.

IN-A-MATIC INC.

8 Farnam St.
OMAHA, NEBRASKA

LIP MOSS CO.

N. 16th St.
OMAHA, NEB.

STATE AMUSEMENT CO.

ford St.
DORCHESTER, N.H.

SON ENTERPRISES

6 Tonnelle Ave.
RTH BERGEN, NEW JERSEY

BORDER-SUNSHINE NOVELTY CO.

2919 Fourth St., NW
ALBUQUERQUE, N.M.

MIKE MUNVES CORP.

577 Tenth Ave.
NEW YORK, N.Y.

E. M. HOUSE SALES CO.

307 Meadow Rd.
SYRACUSE, N.Y.

NYACK SLATE

112 Railroad Ave.
NYACK, N.Y.

SHELDON SALES CO.

881 Main St.
BUFFALO, N.Y.

LESTORUGEON DISTRIBUTING

2828 S. Blvd.
CHARLOTTE, N.C.

AMERICAN SHUFFLEBOARD SALES OF

OHIO

1219 E. 3rd St.
DAYTON, OHIO

CLEVELAND C. M. EXCH.

2029 Prospect Ave.
CLEVELAND, OHIO

MONROE C. M. EXCH.

2423 Payne Ave.
CLEVELAND, OHIO

SUTHERLAND DIST. CO.

N.W. 4th and Lee Sts.
OKLAHOMA CITY, OKLA.

DUNIS DISTRIBUTING CO.

1003 SW Front St.
PORTLAND, OREGON

LYSTAD DIST. CO.

PORTLAND, OREGON

B. D. LAZAR CO.

1635 Fifth Ave.
PITTSBURGH, PENNA.

ROTH NOVELTY CO.

54 N. Pennsylvania Ave.
WILKES-BARRE, PENNA.

SPARKS SPECIALTY CO.

1309 Taylor St.
COLUMBIA, S.C.

GAME SALES CO.

262 S. Camilla Ave.
MEMPHIS, TENN.

ROCK CITY DIST. CO.

108 Lafayette St.
NASHVILLE, TENN.

S&M DIST. CO.

1074 Union Ave.
MEMPHIS, TENN.

SOUTHERN AMUSEMENT CO.

628 Madison Ave.
MEMPHIS, TENN.

AMERICAN SHUFFLEBOARD SALES OF

HOUSTON

254 W. Gray
HOUSTON, TEXAS

COMMERCIAL MUSIC CO.

1550 Edison St.
DALLAS, TEXAS

STATE MUSIC DIST. CO.

3100 Main St.
DALLAS, TEXAS

WALLACE DIST. CO.

205 NE 1st Ave.
MINERAL WELLS, TEXAS

DAN STEWART CO.

140 E. 2nd St.
SALT LAKE CITY, UTAH

R. F. JONES CO.

375 S. 2nd W.
SALT LAKE CITY, UTAH

STRUVE DIST. CO.

963 Folsom Ave.
SALT LAKE CITY, UTAH

DIAMOND C. M. EXCH.

609 Woodis
NORFOLK, VA.

ROANOKE VENDING EXCHANGE INC.

4930 W. Broad
RICHMOND, VA.

AMERICAN SHUFFLEBOARD SALES OF

SEATTLE

3144 Elliott Ave.
SEATTLE, WASHINGTON

MUSIC-VEND DIST. CO.

100 Elliott, W.
SEATTLE, WASHINGTON

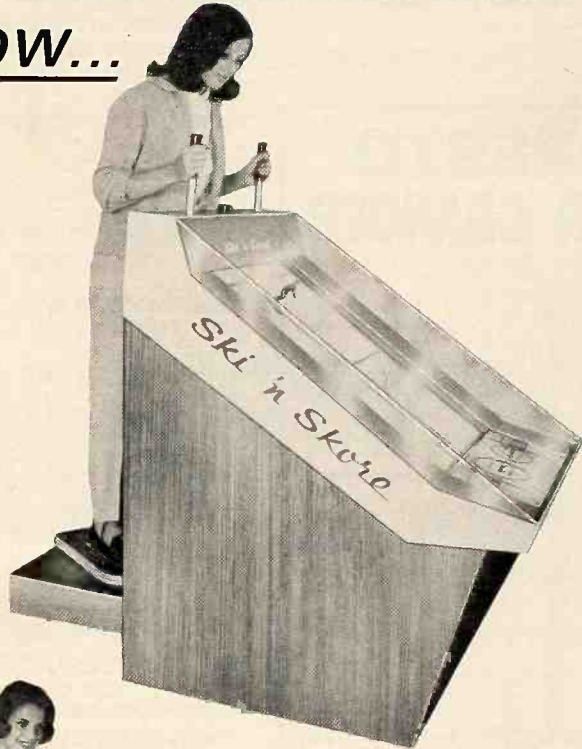
MICHAEL STANLEY CO.

7600 S.E. 24th Ave.
MERCER ISLAND, WASHINGTON

FUN FOR EVERYONE

SKI 'N SKORE

NEW SKILL GAMES DUPLICATE
THE THRILLS OF SLALOM SKIING ON
SNOW...



OR WATER



BUILD TRAFFIC
IN ANY LOCATION
AND PROFIT
FOR THE OPERATOR

PROVEN
MAXIMUM
APPEAL
FOR LOCATIONS
AT RESORTS,
LODGES, HOTELS
AND MOTELS,
COUNTRY CLUBS,
SKI AREAS,
RECREATION AREAS,
PRIVATE CLUBS,
AMUSEMENT PARKS

New and exciting 25¢ per play games duplicate the thrills of slalom skiing on snow or water . . . A proven dynamic, prestige, profit maker for coin game operators. Opens new markets . . . Widely accepted in prime locations, where other coin games may not be permitted. Avid enthusiast and amateur alike get accurate test of skiing proficiency. Fully tested machines require virtually no maintenance.

For more information call or write.

WRITE FOR LITERATURE

GAMES

DIVISION OF DUKANE CORPORATION

St. Charles, Illinois 60174

U. S. Amusement Machine Manufacturers & Distributors

(continued from page 53)

ROANOKE VENDING EXCH.
625 Ohio Ave.
CHARLESTON, S.C.

AMERICAN SHUFFLEBOARD SALES CO.
101 S. Goodwin St.
PEORIA, ILL.

PEACH STATE MUSIC CO.
130 Blvd. N.E.
ATLANTA, GA.

PEACH STATE MUSIC CO.
624 New St.
MACON, GA.

PEACH STATE MUSIC CO.
1913 Huger St.
COLUMBIA, SOUTH CAROLINA

PURVEYOR SHUFFLEBOARD CO.
4322 North Western Ave.
CHICAGO 18, ILL.

ROANOKE VENDING EXCHANGE INC.
4930 W. Broad St.
RICHMOND 26, VA.

ROANOKE VENDING EXCHANGE INC.
625 Ohio Ave.
Charleston, W. Va.

ROCK CITY DIST. CO.
108 Lafayette St.
NASHVILLE, TENN.

S & M SALES CO. INC.
1074 Union Ave.
MEMPHIS, TENN.

SHELDON SALES DIST. CORP.
881 Main
BUFFALO, N.Y.

SOUTHERN MUSIC CO.
503 W. Central Ave.
ORLANDO, FLA.

SOUTHERN MUSIC CO.
2209 E. Broadway
Tampa, Fla.

SOUTHERN MUSIC CO.
2465 Harper St.
JACKSONVILLE, FLA.

SOUTHERN AMUSEMENT CO.
628 Madison Ave.
MEMPHIS, TENN.

DAN STEWART CO.
140 E. 2nd South
SALT LAKE CITY, UTAH

STATE MUSIC CO.
3100 Main St.
DALLAS, TEX.

SUTHERLAND DIST. CO.
2710 McGee Trlwy
KANSAS CITY, MO.

SUTHERLAND DIST. CO.
709 N.W. 4th St.
OKLAHOMA CITY, OKLA.

TRI-STATE AMUSEMENT CO.
Bedford St.
MANCHESTER, N.H.

WALLACE DIST. CO.
205 N.E. 1st Ave.
MINERAL WELLS, TEX.

WALLACE DIST. CO.
607 Broadway
LUBBOCK, TEX.

WILCOX MUSIC CO.
211 S. Walnut St.
PINE BLUFF, ARK.

**AUTO-
PHOTO**

AUTO-PHOTO CO.
3300 Central Ave.
LOS ANGELES, CALIF.

Write for Distributor Information

BALLY

BALLY MANUFACTURING CO.
2640 Bemont Ave.
CHICAGO, ILL.

Write Direct For Distributor Information

DUKANE

**GAMES DIVISION DUKANE
CORP.**
ST. CHARLES, ILLINOIS

CHICOIN

**CHICAGO DYNAMIC
INDUSTRIES, INC.**
1725 Diversey Blvd.
CHICAGO, ILL.

(Write For Distributor Information)

DALE

DALE ENGINEERING CORP.
6744 Orizaba Ave.
LONG BEACH, CALIF.

DOLAN

JACK DOLAN CO.
7001 Canoga Ave.
CANOGA PARK, CALIFORNIA

DUNCAN

DUNCAN SALES CORP.
737 Carnegie Ave.
CLEVELAND, OHIO

**CLEVELAND COIN MACHINE INTERNA-
TIONAL**
Cleveland, Ohio
dist. in Northern Ohio

ROYAL DISTRIBUTING CO.
Cincinnati
dist. in Cincinnati, Columbus, and Dayton,
Ohio

ATLAS NOVELTY CO.
Pittsburgh
dist. in Western Pennsylvania

ROCK CITY DISTRIBUTING CO.
Nashville, Tenn.
dist. in Tennessee and Southern Kentucky

LIPSKY DISTRIBUTING CO.
New York City
dist. in Greater New York City, Long
Island, Connecticut, New Jersey and
Philadelphia

BILOTTA DISTRIBUTING CO
dist. in New York State

BUSH INTERNATIONAL
Jacksonville, Florida
dist. in Northern Florida

MUSIC SYSTEMS, INC.
Detroit
dist. in the State of Michigan and Northern
Indiana

W. B. MUSIC
Kansas City, Missouri
dist. in Eastern Kansas, Missouri, and
Nebraska

SUTHERLAND DISTRIBUTING CO.
Oklahoma City
dist. in Oklahoma, Arkansas, and the
Texas Panhandle

H. A. FRANZ & CO.
Houston
dist. in Eastern Texas

DUNCAN SALES CO.
Eastern United States sales representative
Mr. Charles Katz
New York City

DUNCAN SALES CO
Midwest sales representative
Mr. John C. Drummond
Cleveland, Ohio

EXHIBIT

EXHIBIT SUPPLY CO.
4218-30 W. Lake St.
CHICAGO, ILL.

(Write For Distributor Information)

FISCHER

FISCHER SALES COIN DIVISION
1208 Ridge Road
McHENRY, ILL.

(Write For Distributor Information)

FRANTZ

J. F. FRANTZ MFG. CO.
1940 W. Lake St.
CHICAGO, ILL.

(Distributor List Available On Request)

GOTTLIEB

D. GOTTLIEB & CO.
1140-50 N. Kostner Ave.
CHICAGO, ILL.

(Distributors)

ACTIVE AMUSEMENT MACHINES CO.
666 N. Broad St.
PHILADELPHIA, PA.

ADVANCE AUTOMATIC SALES CO.
1350 Howard St.
SAN FRANCISCO, CALIF.

ALL COIN AMUSEMENTS CO.
2495 N.W. 77th Terrace
MIAMI, FLA.

BANNER SPECIALTY CO.
1508 Fifth Ave.
PITTSBURGH, PA.

BILOTTA DIST. CO.
224 N. Main St.
NEWARK, N.Y.

BIRMINGHAM VENDING CO.
540 Second Ave.
BIRMINGHAM, ALA.

CLEVELAND COIN MACHINE EXCH.
2029 Prospect Ave.
CLEVELAND, O.

CULP DIST. CO.
614 W. Grand Ave.
OKLAHOMA CITY, OKLA.

FRANCO DIST. CO.
24 No. Perry St.
MONTGOMERY, ALA.

GARRISON SALES CO.
1000 W. Washington
PHOENIX, ARIZ.

GENERAL VENDING SALES CORP.
245 W. Biddle St.
BALTIMORE, MD.

H. Z. VENDING & SALES CO.
1205 Douglas St.
OMAHA, NEB.

R. F. JONES CO.
240 Shotwell St.
SAN FRANCISCO, CALIF.

R. F. JONES CO.
1314 Pearl St.
DENVER, COLO.

R. F. JONES CO.
1269 So. Figueroa St.
LOS ANGELES, CALIF.

R. F. JONES CO.
375 South 2nd West
SALT LAKE CITY, UTAH

B. D. LAZAR CO.
1635 Fifth Ave.
PITTSBURGH, PA.

LIEBERMAN MUSIC CO.
257 Plymouth Ave., N.
MINNEAPOLIS, MINN.

S. L. LONDON MUSIC CO., INC.
3130 W. Lisbon
MILWAUKEE, WIS.

MICHAEL DIST. CO.
100 Elliot Ave., West
SEATTLE, WASHINGTON

MILLER-NEWMARK DIST. CO.
5743 Grand River Ave.
DETROIT, MICH.

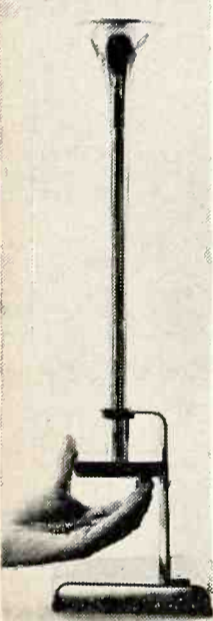
MILLER-NEWMARK DIST. CO.
42 Fairbanks St., N.W.
GRAND RAPIDS, MICH.

IRVING MORRIS, INC.
145 Frelinghuysen Ave.
NEWARK, N.J.

MORRIS NOVELTY CO.
3007 Olive St.
ST. LOUIS, MO.

(continued on page 55)

PRESTO COIN CHANGER



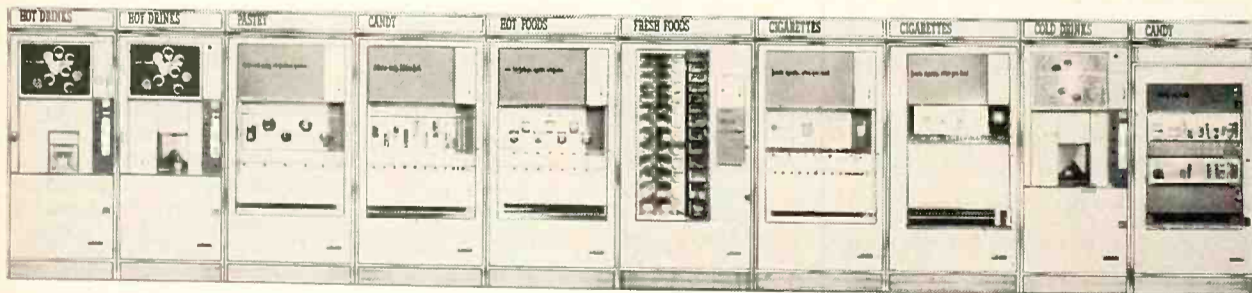
With Funnel Top
available again.
The only coin-
changer built to
take the punish-
ment of constant
use. The new fun-
nel top permits
coin-tube to be
filled in a flash.
Create good will
and increase play
by giving your lo-
cation a PRESTO.

Nickel, Dime and
Penny Models **\$1995** ea.

Write for Quantity Prices.

NEW ORLEANS NOVELTY COMPANY
1055 Dryades Street New Orleans 13, La.
(Exclusive National Distributor)

BANNER Gives You FULL LINE...



...Celebrity, Tropicana And Customusic

Exclusive Rowe AC Distributors For W. Penna & S. Ohio

BANNER SPECIALTY COMPANY

1508 Fifth Ave., Pittsburgh, Pa.

Phone: 412-471-1373

U.S. AMUSEMENT MACHINE Manufacturers and Distributors

GOTTLIEB

(Continued from page 54)

NATIONAL COIN MACHINE EXCH.

1411 W. Diversey Pkwy.
CHICAGO, ILL.

NEW ORLEANS NOVELTY CO.

1055 Dryades St.
NEW ORLEANS, LA.

ROYAL DIST. CO.

1210 Glendale-Milford Rd.
CINCINNATI, OHIO

SANDERS DIST. CO.

612-8th Ave. So.
NASHVILLE, TENN.

SEABOARD N.Y. CORP.

843-849 Tenth Ave.
NEW YORK, N.Y.

SEABOARD NEW YORK CORP.

171 Park Ave.
EAST HARTFORD, CONN.

SOUTHERN AMUSEMENT CO.

628 Madison Ave.
MEMPHIS, TENN.

STATE MUSIC DISTRIBUTORS

3100 Main St.
DALLAS, TEX.

S. L. STIEBEL GAMES CO., INC.

635 West Main St.
LOUISVILLE, KENTUCKY

TRIMOUNT COIN MACHINE CO.

40 Waltham St.
BOSTON, MASS.

W. B. MUSIC CO.

2900 Main St.
KANSAS CITY, MO.

Export

JUDD DISTRIBUTING CO.

1140-50 N. Kostner Ave.
CHICAGO, ILL.

(See foreign representative listing
elsewhere)

Canada

LANEL AMUSEMENT INC.

151 Rockland Ave.
Town of Mont Royal
MONTREAL 3, QUEBEC, CANADA

MONARCH C. M. CO.

211 Rupert Ave.
WINNIPEG, MAN., CANADA

HAWKINS

PAUL HAWKINS CO.

329 E. Seventh Ave.
TUCSON, ARIZONA

IRVING KAYE

IRVING KAYE CO., INC.

363 Prospect Place
BROOKLYN, N. Y.

(Write For Distributor Information)

JENNINGS

JENNINGS MFG. CO.

4309 W. Lake St.
CHICAGO, ILL.

Export Representative:

MAR-MATIC SALES CO.

1009 E. Baltimore St.
BALTIMORE, MD.

KEENEY

J. H. KEENEY & CO., INC.

2600 W. Fifth St.
CHICAGO, ILL.

(Write For Distributor Information)

KIDDIE CAROUSEL

KIDDIE CAROUSEL

614 Tainter
RICE LAKE, WISCONSIN

MARVEL

MARVEL MANUFACTURING CO.

2849 West Fullerton
CHICAGO, ILLINOIS

MIDWAY

MIDWAY MFG. CO.

10136 Pacific Ave.
FRANKLIN PARK, ILL.

MILLS

MILLS INTERNATIONAL

35 Mercer St.
NEW YORK, N.Y.

MUTOSCOPE

INTERNATIONAL MUTOSCOPE CORP.

11-12 44th Avenue
LONG ISLAND CITY, NEW YORK
(Write For Distributor Information)

EXCLUSIVE EXPORT REP.: BELAMEX VENDING INTL.

51 Madison Ave.
NEW YORK CITY, N.Y.

NATIONAL

NATIONAL SHUFFLEBOARD CORP.

31 Main St.
EAST ORANGE, N.J.

NYACK

NYACK SLATE CO.

Railroad Ave.
NYACK, N.Y.

PATTERSON

L. T. PATTERSON DISTRIBUTORS

10 Rockwood Bldg.
CINCINNATI, OHIO

PROTCISION

PROTCISION ENGINEERING CORP.

1000 E. McNichold Rd.
DETROIT, MICHIGAN

SOUTHLAND

SOUTHLAND ENGINEERING INC.

1657 Euclid St.
SANTA MONICA, CALIF.

ADVANCE AUTOMATIC SALES CO.

1105 West Pico Boulevard
LOS ANGELES, CALIFORNIA

ADVANCE AUTOMATIC SALES CO.

1350 Howard Street
SAN FRANCISCO 3, CALIFORNIA

AMCO MUSIC & VENDING, INC.

2251 West Pico Boulevard
LOS ANGELES, CALIFORNIA

(Continued on page 56)

DAVIS

has a

"HIT RECORD"

in the used equipment
export field . . .

The Davis World Export Corp. guarantee is synonymous with top quality used music and vending equipment the World over. An exclusive Seeburg factory distributor, Davis offers . . .

. . . LOCATION-READY equipment which is steam cleaned and overhauled

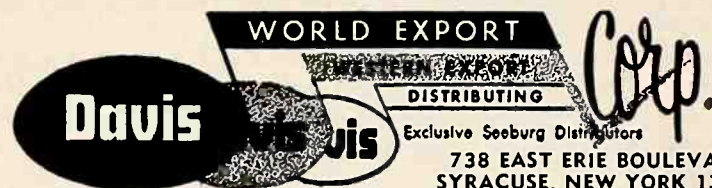
. . . GUARANTEED machines which are electrically and electronically tested

. . . European AND Puerto Rican Representatives

IN EUROPE
Holland-Belge-Europe
276 Ave. Louise
Brussels, Belgium

IN PUERTO RICO
Cancel Hermanos Inc.
1816 Loiza St.
Santurce, Puerto Rico

Write or visit our representative for
guaranteed quality used equipment



Exclusive Seeburg Distributors

738 EAST ERIE BOULEVARD
SYRACUSE, NEW YORK 13210
PHONE GRanite 5-1631
AREA CODE 315

MORE PLAY! MORE PROFIT! MORE ENJOYMENT!

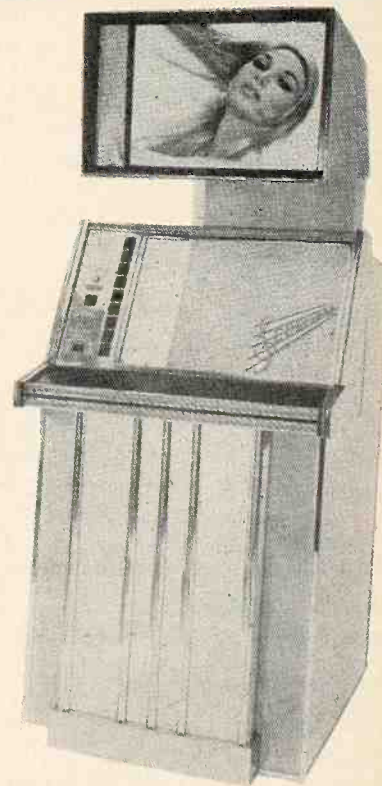
. . . with the most unusual entertainment machine of the Century!

The coin operated color sound film viewer.

SCOPITONE

After two years of operation, SCOPITONE has proved all over the world, to be the finest attraction in hotels, restaurants, lounges, bars, bowling alleys shopping centers, train stations, bus terminals and airport terminals, with the greatest earnings of all time for any coin operated machine.

- ★ High quality cleartone picture
- ★ High fidelity sound
- ★ Over 300 different film subjects available with the greatest international stars.
- ★ Producing 10 new films monthly



NOW IN THE PROCESS OF GRANTING FRANCHISES TO DISTRIBUTORS IN ONTARIO AND WEST CANADA.

Contact the exclusive distributor in Canada:

SCOPITONE CANADA INC.

355 St. Paul St., Quebec City, P.Q., Canada. Tel: 523-5265



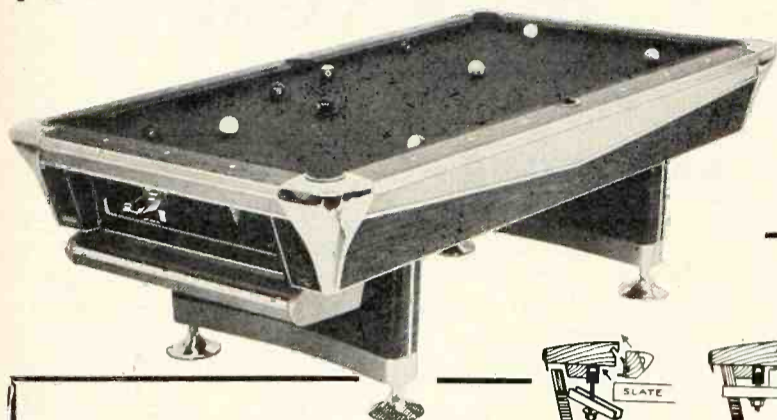
Freddie Fischer says:

If you're shooting for profit, bring up the

big guns . . .

Fischer POOL TABLES

designed and built to make money!



The BEAUTIFUL *Empress* SERIES

XE-101 4' x 8' (101")

XE-92 3 1/2' x 7' (92")

Walnut or Mahogany Finish



Featuring the Big Difference in Coin Pool Tables . . .

EXCLUSIVE WEDGE-LOCK RAIL and CUSHION ASSEMBLY

12 Unit-Lock Clamps in place of over 50 wood screws—cushions, top rail, slate and frame all wedge-lock solidly together as a single, perfectly fitted, perfectly rigid unit. Provides UNMATCHED BALL ACTION—FASTER, EASIER SET-UP ON LOCATION—QUICK, EASY CUSHION RECOVERING and REPLACEMENT.

Other dependable Fischer Features include: New Chrome-plated Aluminum Corner Castings and Pocket Fittings—Formica and Duran Clad-on Finishes—Formica Rails, Fischer's Famous Cushions.



Mahogany Finish

The RUGGED *Regent* SERIES

R "91"—3 1/2' x 7' (91") R "77"—3' x 6' (77")



In Bumper type tables, count on Fischer's CROWN FIESTA

See these tables at your distributor, or contact Bill Weikel

Fischer Sales • Coin Division

1208 NORTH RIDGE ROAD • McHENRY, ILLINOIS
Phone 385-5530 Area Code 815

U. S. Amusement Machine Manufacturers & Distributors

SOUTHLAND

(Continued from page 55)

BANNER SPECIALTY CO.
1508 Fifth Avenue
PITTSBURGH, PENNSYLVANIA

BILOTTA ENTERPRISES, INC.
224 North Main Street
NEWARK, NEW YORK

BILOTTA ENTERPRISES, INC.
1226 Broadway
ALBANY, NEW YORK

BIRMINGHAM VENDING
540 Second Avenue, North
BIRMINGHAM, ALABAMA

BORDER SUNSHINE VENDING, INC.
2919 Fourth Street, N.W.
ALBUQUERQUE, NEW MEXICO

CENTRAL DISTRIBUTORS, INC.
2315 Olive Street
ST. LOUIS, MISSOURI

COMMERCIAL MUSIC CO., INC.
1550 Edison Street
DALLAS 7, TEXAS

DUNIS DISTRIBUTING
1003 S.W. Front Street
PORTLAND, OREGON

EMPIRE COIN MACHINE EXCHANGE
1012 North Milwaukee Avenue
CHICAGO 22, ILLINOIS

GAME SALES
262 South Camilla Street
MEMPHIS, TENNESSEE

GENERAL VENDING SALES CORP.
239 West Biddle Street
BALTIMORE 1, MARYLAND

H. Z. VENDING & SALES CO.
1205-07 Douglas Street
OMAHA, NEBRASKA

LIEBERMAN MUSIC
257 Plymouth Avenue, North
MINNEAPOLIS, MINNESOTA

LONDON DISTRIBUTING
1100 N.W. 163rd Drive
MIAMI, FLORIDA

S. L. LONDON MUSIC CO., INC.
3130 West Lisbon Avenue
MILWAUKEE 8, WISCONSIN

MONDIAL COMMERCIAL CORP.
Empire State Building
350 Fifth Avenue
NEW YORK 1, NEW YORK

MONROE COIN MACHINE EXCHANGE, INC.
2423 Payne Avenue
CLEVELAND 14, OHIO

PHILIP MOSS & CO.
1420 Locust Street
DES MOINES 9, IOWA

MIKE MUNVES CORP.
577 Tenth Avenue
NEW YORK 36, NEW YORK

MUSIC-VEND DISTRIBUTING CO.
100 Elliott Avenue, West
SEATTLE, WASHINGTON

NEW ORLEANS NOVELTY CO.
1055 Dryades Street
NEW ORLEANS 13, LOUISIANA

NEW WAY SALES
1257 Queen Street, West
TORONTO, ONTARIO, CANADA

PAN AMERICAN SALES CO., INC.
812 South Presa Street
SAN ANTONIO 3, TEXAS

PEACH STATE DISTRIBUTING CO.
1040 Boulevard, S.E.
ATLANTA, GEORGIA

PEACH STATE MUSIC
624 New Street
MACON, GEORGIA

PEACH STATE TRADING
729 Lady Street
COLUMBIA, SOUTH CAROLINA

REDD DISTRIBUTING, CO., INC.
80 Coolidge Hill Road
WATERTOWN, MASSACHUSETTS

ROANOKE VENDING EXCHANGE, INC.
625 Ohio Avenue
CHARLESTON, WEST VIRGINIA

ROANOKE VENDING EXCHANGE, INC.
4930 West Broad Street
RICHMOND, VIRGINIA

ROCK CITY DISTRIBUTING CO., INC.
108 Lafayette Street
NASHVILLE, TENNESSEE

DAVID ROSEN, INC.
855 North Broad Street
PHILADELPHIA 23, PENNSYLVANIA

ELI ROSS DISTRIBUTING CO.
825 N.W. 71st
MIAMI, FLORIDA

ROYAL DISTRIBUTING, INC.
1210 Glendale-Milford Road
CINCINNATI 15, OHIO

RUNYON AMUSEMENT CO., INC.
U.S. Highway 22 & Fadam Road
SPRINGFIELD, NEW JERSEY

S & S DISTRIBUTING CO.
1000 Pennsylvania Street
EVANSVILLE 8, INDIANA

STRUVE DISTRIBUTING CO., INC.
50 Rio Grande Boulevard
DENVER, COLORADO

STRUVE DISTRIBUTING CO., INC.
963 Folsom Avenue
SALT LAKE CITY 4, UTAH

SUTHERLAND DISTRIBUTING
705 N.W. Fourth
OKLAHOMA CITY, OKLAHOMA

SUTHERLAND DISTRIBUTING
2710 McGee Trafficway
KANSAS CITY 8, MISSOURI

UNITED DISTRIBUTORS
902 West Second
WICHITA 3, KANSAS

VAN DUSEN BROS. LTD.
10528 123rd Street
EDMONTON, ALBERTA, CANADA

WESTERN TRAILS AMUSEMENT CO.
3249 North Broadway
CHICAGO 13, ILLINOIS

Export Representatives:
MONDIAL COMMERCIAL CORP.
350 Fifth Ave.
NEW YORK, N.Y.

SUN-GLO

SUN-GLO SHUFFLEBOARD
SUPPLIES INC.

113 Heckel St.
BELLEVILLE, N. J.

STANDARD

STANDARD-HARVARD
METALTYPER

1318 NORTH WESTERN AVE.
CHICAGO, ILL.

UNITED

UNITED MANUFACTURING CO

3401 N. California Ave.
CHICAGO, ILL.
(Distributors)

A.M.A. DISTRIBUTING, INC.

500 Magazine Street
NEW ORLEANS, LOUISIANA

ADVANCE AUTO. SALES CO.

1350 Howard Street
SAN FRANCISCO, CALIFORNIA

AUTOMATIC VEND. MACH. CO.

583 California Ave. (P.O. Box 186)
WAHIAWA, OAHU, HAWAII

BANNER SPECIALTY CO.

1641 N. Broad Street
PHILADELPHIA, PENNSYLVANIA

BANNER SPECIALTY CO.

1508 Fifth Avenue
PITTSBURGH, PENNSYLVANIA

CENTRAL DISTRIBUTORS, INC.

2315 Olive Street
ST. LOUIS, MISSOURI

CENTRAL OHIO COIN MACH. EXCH., INC.

854 North High Street
COLUMBUS, OHIO

(Continued on page 57)

U.S. AMUSEMENT MACHINE Manufacturers and Distributors

UNITED

(Continued from page 56)

COIN AUTO DIST.
241 W. Main St.
JOHNSON CITY, TENN.

CLEVELAND COIN MACH. EXCH.
2027 Prospect Avenue
CLEVELAND, OHIO

CLEVELAND COIN MACH. EXCH.
1827 Adams Street
TOLEDO, OHIO

COMMERCIAL MUSIC CO.
550 Edison Street
DALLAS, TEXAS

DIAMOND COIN MACHINE EXCH.
93 Woodis Ave.
FORSYTH, VIRGINIA

EMPIRE COIN MACH. EXCH.
612 Milwaukee Avenue
CHICAGO, ILLINOIS

EMPIRE COIN MACH. EXCH.
743 Puritan
DETROIT, MICHIGAN

EMERALD AMUSEMENT CO.
51 Rockland Avenue
Town of Mt. Royal
MONTREAL, QUEBEC, CANADA

MID-STATE DISTRIBUTORS
122 Fairmont
FARMINGTON, VIRGINIA

PIONEER SALES & SERVICE
110 W. Fond du Lac Ave.
MILWAUKEE, WISC.

NORTHWEST SALES CO.
150 Elliott Avenue
SEATTLE, WASHINGTON

NORTHWEST SALES CO.
340 S. W. Second Avenue
PORTLAND, OREGON

PERCE MUSIC CO.
15 East Martin
ALEXANDRIA, NORTH CAROLINA

P. A. ROBINSON CO.
301 W. Pico Blvd.
LOS ANGELES, CALIFORNIA

ROCK CITY AMUSE. CO.
18 Lafayette Street
ASHEVILLE, TENNESSEE

ROME SALES CO., INC.
32 South Camilla Avenue
MEMPHIS 4, TENNESSEE

ROYAL DIST. CO.
110 Glendale-Milford Rd.
CINCINNATI, OHIO

SANDLER DISTRIBUTING CO.
5 Plymouth, North
MINNEAPOLIS, MINNESOTA

SOUTHERN AUTO. MUSIC CO.
7 North Capitol
INDIANAPOLIS, INDIANA

SOUTHERN AUTO. MUSIC CO.
5 South Brook St.
LOUISVILLE, KENTUCKY

SPRINGS SPECIALTY CO.
99 Taylor St.
COLUMBIA, S.C.

SPRINGS SPECIALTY CO., INC.
2 No. Highland N.E.
ATLANTA, GEORGIA

STATE SALES & SERVICE CORP.
35 East Baltimore
BALTIMORE, MARYLAND

STANLEY STEWART CO.
3 East Second Street, South
SALT LAKE CITY, UTAH

SUTHERLAND DIST. CO.
5 N.W. Fourth St.
OKLAHOMA CITY, OKLAHOMA

T. ROSS DISTRIBUTING, INC.
Riverside Drive
TAMPA, FLORIDA

T. ROSS DIST.
2 NW 71 St.
MIAMI, FLA.

THE EAST COAST CORP.
1 Tenth Avenue
NEW YORK, NEW YORK

UNITED PRODUCTS CO.
201 South 13th Street
OMAHA, NEBRASKA

WESTERN DISTRIBUTORS
1226 S. W. 16th Avenue
PORTLAND, OREGON

URBAN

URBAN INDUSTRIES INC.
715-17 West Main
LOUISVILLE 2, KENTUCKY
(Write For Distributor Information)

U.S. BILLIARDS

U. S. BILLIARDS INC.
Amityville, N.Y.

VALLEY

VALLEY SALES CO
333 Morton St.
BAY CITY, MICH.
(Write For Distributor Information)

WILLIAMS

WILLIAMS ELECTRONIC
MANUFACTURING CORPORATION
4242 West Fillmore Street
Chicago 24, Illinois
(Write For Distributor Information)

Phono-Amusement Illustration Index

Phonos Pages 22-28

Pingames Pages 34-35

Shuffles Pages 36

Pool Tables Pages 38, 40, 42

Manufacturer's Distributor Listings

Pages 49, 50, 51, 52, 53, 54,
55, 56, 57

CONGRATULATIONS CASH BOX

A Magazine With
Faith In The Future
Of Our Trade

MAR-TAB VENDING
Pres. Sol Tabb
Miami, Florida

from **SEEBURG**



The Williamsburg Vender Line

and

The LP-480 Console



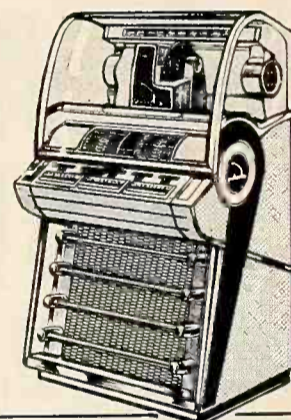
NOW ON DISPLAY,
COME IN TODAY!

SUTHERLAND DISTRIBUTING CO., INC.

2710 McGee Trafficway, Kansas City, Missouri
Northwest Fourth & Lee Sts., Oklahoma City, Oklahoma
226 South Flores St., San Antonio, Texas

HA 1-7446
CE 6-3691
CA 6-0305

WORLD WIDE
offers the world's
largest selection of
quality PHONOGRAPHS
and GAMES at
MONEY-SAVING
LOW PRICES



GAMES		PHONOGRAPHS	
	As Is— Complete	Recond.	As Is— Complete
LONG BOWLERS			
UNITED			
DIXIE 16'	\$325	SEEBURG 100G	\$225 \$175
FALCON 16'	275	SEEBURG V-200	245 175
ADVANCE 16'	195	SEEBURG KD-200	295 245
CHICAGO COIN			
PRINCESS 16'	425	SEEBURG DS-160	975 925
DUCHESS 16'	375	ROCK-OLA 1446	175 95
CONTINENTAL 16'	475	AMI G-120	225 165
GUNS			
CHICAGO COIN			
RAY GUN	175	AMI G-200	225 150
BALLY			
SHARPSHOOTER	195	AMI J-200	395 325
		AMI L-200	625 575

CONTINUOUS "ON LOCATION" TESTING
All reconditioned phonographs set up to
play for at least 48 hours in continuous op-
eration—after being completely shopped!

Write for complete list of
WILLIAMS and GOTTLIEB
Late Model Games

All Types of Vending Machines,
Including: COFFEE—CANDY
CIGARETTE—COLD DRINK

Terms: 50% deposit, Bal. Sight Draft or confirmed letter of credit.



WORLD WIDE distributors

2730 WEST FULLERTON AVE., CHICAGO 47, ILL.
Everglade 4-2300 CABLE: GAMES - CHICAGO

U. S. Distributors and Jobbers LISTED BY STATES

ALABAMA

Birmingham
 Birmingham Vending Co., 540 2nd Ave., N. H. C. Clarkson, 2003 Crestmont Dr.
 Jefferson Music Co., 19th & 7th
 Southern Amusement Dist., 3606 6th Ave. S. Wolfe Dist. Co., 2003 Crestmont Dr.

Montgomery
 Franco Distribution Co., 24 N. Perry St.

ALASKA

Anchorage
 M. J. Stanley Co., P.O. Box 256

Fairbanks
 Alaska Music Co., Box 1234
 Dunis Dist. Co.

ARIZONA

Phoenix
 Amco Music & Vending, Inc., 2040-B North 16th St.
 City Music Co., 4502 N. 32nd St.
 Copper State Amusements, 921 N. 6th St.
 Jim Finnerty, 2051 27th Place
 Garrison Sales Co., Inc., 1000 W. Washington
 Minthorne Music Co., Inc., 4515 24th St.
 Valiant Amuse. Inc., 3129 E. McDowell Rd.

Safford
 Gila Elec. & Music Co., 406 Main St.

Tucson
 Arizona Amusement & Vending Co., 848 No. 4th Ave.
 Falcon Auto Inc., 727 So. Campbell Ave.
 Paul W. Hawkins, 329 E. 7th St.

ARKANSAS

Fayetteville
 Tri-State Sales Co., 315 Rollston St.

Hope
 Arkansas Distributing Co., 316 W. 2nd St.

Little Rock

Little Rock Amusement Co., 105 W. 13th St.
 Standard Aut. Dist. Co., 805 Broadway

Pine Bluff
 211 S. Walnut St.

CALIFORNIA

Los Angeles
 Amco Music & Vending, Inc., 2251 West Pico Blvd.
 American Coin Mach. Co., 2962 W. Pico Blvd.
 American Shuffleboard Co. Inc., 1423 S. Western Ave.
 Badger Sales Co., Inc., 2251 W. Pico Blvd.
 Irving Bromberg Co., 8313 1/2 W. 3rd St.
 R. F. Jones Co., 1269 So. Figueroa
 Kings Dist. Co., 2712 West Pico Blvd.
 Duarte Int. Sales Co., 835 E. 31st St.
 The Seeburg Dist. Co., 2920 W. Pico Blvd.
 C. A. Robinson & Co., 2301 W. Pico Blvd.
 Paul A. Laymon, Inc., 1429 W. Pico Blvd.
 Simon Dist. Co., 2833 W. Pico Blvd.
 E. F. Stantone & Co., 2736 W. Pico Blvd.
 The Wurlitzer Co., 2920 W. Pico Blvd.
 Weymouth Dist. Co., 2625 W. Pico Blvd.

Fresno
 Kings Dist. Co., 315 North Thorne Ave., P.O. Box 3227

Modesto
 Patton Music Co., 611 Eye St.

San Francisco
 Advance Automatic Sales Co., 1350 Howard St.
 Emarey Dist. Co., 813 Folsom St.
 Golden Gate Novelty Co., 2293 Mission St.
 Huber Dist. Co., 1118 Howard St.
 R. F. Jones Co., 240 Shotwell St.
 Nobro Novelty Co., 142 Dore St.
 Charles I. Perry Co., 15 Harriet St.
 The Wurlitzer Co., 154 South Van Ness Ave.

Santa Rosa
 Coin Machine Service, Inc., 322 Wilson St.

Turlock
 Patton Music Co., 132 So. Center St.

Visalia
 Kings Dist. Co., 114 Oak St.

Oakland
 A.S.S. Co. of No. Calif., 911-53rd Ave.

COLORADO

Denver
 Draco Sales Co., 2005 W. Alameda Ave.
 J. R. Harris Co., 3650 Tejon St.
 R. F. Jones Co., 2830 W. 9th Ave.
 Midwest Music Co., 3850 Mariposa St.
 Modern Dist. Co., 3222 Tejon St.
 Mountain Distributors Co., 3630 Downing St.
 Struve Distrib. Co. Inc., 50 Rio Grand Blvd.
 Thompson Dist. Co., 1314 Pearl St.

CONNECTICUT

Hartford
 General Amusement Game Co., 187 Park St.
 Reliable Coin Machine Co., 194 Windsor St.

East Hartford
 Atlantic New York Corp., 171 Park Ave.
 Runyon Sales Co., 306 Tolland St.

Somers
 Florade Syrup Corp., Eleanor Rd.

FLORIDA

Jacksonville
 Bush International, 60 Riverside Ave.
 S. L. London Distributing Co. of Jacksonville, 310 Riverside Ave.
 Southern Music Dist. Co. Inc., 2465 Harper St.
 Eli Ross Distributors, 90 Riverside Ave.

Miami
 All Coin Amusements Co., 2495 N.W. 77th Terrace
 Bush International, 286 N.W. 29th St.
 London Dist. Co., 1100 Northwest 163 Dr.
 Eli Ross Dist. Inc., 852 N.W. 71st St.
 Schwartz Dist. Co., 1800 S.W. 17th St.
 Supreme Dist. Inc., 418 SW 8th Ave.

Orlando
 Southern Music Dist. Co. Inc., 503 W. Central Ave.
 S. L. Stiebel Co. Inc., 635 W. Main St.

Tampa
 Bush International, 1725 W. Cypress
 Southern Music Co., 2209 E. Broadway

GEORGIA

Atlanta
 Friedman Amusement Co., 1235 Techwood Dr. N.W.
 G. K. Gabrielson & Co. Inc., 724 Memorial Dr. S.E.
 Greater Southern Dist. Co., 321 Edgewood Ave. S.E.
 National Uni-Pak, 534 Armour Circle
 Peach State Music Co., 130 Boulevard N.E.
 Robinson Dist. Co., 321 Edgewood Ave. S.E.
 Sparks Specialty Co., 842 N. Highland Ave. N.E.
 Variety Dist. Co., 585 Grant St. S.E.

Macon
 Heath Dist., 3253 Vineville Ave.
 Peach State Music Co., 1040 Boulevard, S.E.

HAWAII

Honolulu
 Hawaiian Amusement Ltd., 2248 S. King St.
 R. F. Jones Co., 841 Halekauaia St.
 R. F. Stenstrom, Inc., 210 Mokauea St.
 Service Games, Inc., 210 Mokauea St.

Wahiawa, Oahu
 Auto. Vend. Mach. Co., P.O. Box 186

IDAHO

Pocatello
 Dan The Music Man, 1229 N. Main St.

ILLINOIS

Chicago
 Atlas Music Co., 2122 N. Western Ave.
 Champion Dist. Co., 3451 N. Milwaukee Ave. North
 Empire Coin Machine Co., 1012 Milwaukee Ave. North
 Globe Dist. Co., 2330 N. Western Ave.
 King & Co., 2700 Lake St.
 Merit Industries, 7312 So. Halstead St.
 National Coin Machine Exch., 1411 W. Diversey Pkwy.
 Purveyor Shuffleboard Co., 4322 N. Western Ave.
 Seeburg International, 1500 N. Dayton St.
 Trans-World Trading Corp., 185 N. Wabash Ave.
 Western Trails Amuse. Co., 3249 No. Broadway
 World Wide Dist., 2732 West Fullerton

Moline
 Hallgren Dist. Co., 1626 3rd Ave.

Peoria
 American Shuffleboard Sales Co., 101 S. Goodwin St.

Rockford
 Midwest Dist. Co., 208 N. Madison St.

INDIANA

Evansville
 Automatic Amusement Co., 1000 Pennsylvania St.
 Carl J. Speis Co., P.O. Box 3133
 S. L. Stiebel Co., 12-16 N.W. 6th St.
 S & S Dist. Co., 1000 Pennsylvania St.

Fort Wayne
 Antoine & Bechtel, 2101 Weisser Park
 General Sales Co., 1416 S. Calhoun St.
 Lee Sales Co., Inc., 1815 S. Lafayette

Indianapolis
 Associated Dist. Inc., 210 S. Meridian St.
 Calderon Dist. Inc., 433 N. Alabama St.
 Fountain Sq. Music, 1117 Prospect
 Lew Jones Dist. Co., Inc., 1311 North Capitol Ave.
 J. & J. Dist. Inc., 1661 W. 16th St.
 Sicking Co., 1312 N. Capitol Ave.
 Siler Sales Co., 5955 Cooper Rd.
 Southern Automatic Music Co. of Indiana, 717 No. Capitol St.

IOWA

Ankeny
 Lamberti Music Co., 605 Walnut St.

Des Moines
 Philip Moss & Co., 1420 Locust St.
 Superior Sales Co., 1337 2nd Ave.

Dubuque
 Dubuque Coin Machine Co., 1456 O'Hagen St.

KANSAS

Manhattan
 Bird Music Co., Inc., 124-126 Poyntz Ave.

Wichita
 United Dist. Inc., 902 W. Second St.

KENTUCKY

Covington
 Lew Jones Dist. Co. Inc., 329 W. 9th St.

Lexington
 Southern Automatic Music Co. Inc., Henry Clay Station, Box 7099

Louisville
 B. B. Novelty Co. Inc., 715 W. Main
 H. M. Branson Dist. Co., 814 E. Bway
 Co-operative Dist. Co., 221 E. Market St.
 Southern Automatic Music Co., 735 S. Brook St., P.O. Box 834
 S. L. Stiebel Co. Inc., 635 W. Main St.

LOUISIANA

New Orleans
 A. M. Amusement Co., 1025 Baronne St.
 A.M.A. Dist. Inc., 1711 St. Charles Ave.
 C. & M. Specialty Co., 832 Camp St.
 Coin Mart, 1055 Baronne St.
 Crown Novelty Co. Inc., 1055 Baronne St.
 The Double A. Amuse. Co., 341 N. Galvez St.
 F. A. B. Dist. Co., 1019 Baronne St.
 General Dist. Co., 1609 Orleans Ave.
 J. H. Lynch Co. Inc., 1601 So. Gayoso
 Operators Sales, Inc., 4122 Washington Ave.
 New Orleans Novelty Co., 1055 Dryades St.
 J. H. Peres Dist. Co., 922 Poydras St.
 Space Dist. Co. Inc., 712 Clairborne Dr.

Shreveport
 S & H Novelty Co., 1550 Bolinger Ave.

MARYLAND

Baltimore
 A. & A. Coin Machine Co., 715 Ensor St.
 Eastern Dist., 1812 Worcester St.
 General Vending Sales Corp., 245 W. Biddle St.
 Mar-Matic Sales Co., 1009 E. Baltimore St.
 State Sales & Ser. Corp., 1825 Guilford Ave.

MASSACHUSETTS

Boston
 Atlas Dist. Co., 1022 Commonwealth Ave.
 Intl. Vending Corp., 1028-A Commonwealth Ave.
 Music & Vending Corp., 86 Brookline Ave.
 Strauss Vending Machine Co., 1672 Washington St.
 Trimount Automatic Sales Co., 40 Waltham St.
 The Wurlitzer Co., 78 Brookline Ave.

Brighton
 Redd Dist. Co. Inc., 126 Lincoln St.
 U. S. Dist. Co., 126 Lincoln St.
 W. S. Dist. Inc., 126 Lincoln

Brookline
 Ben D. Palastrant, 132 Beaconsfield Rd.

Watertown
 Redd Dist. Co., 80 Coolidge Hill Rd.

(Cont'd on page 59)

IN TEXAS
 it's
ABE
SUSMAN'S
STATE MUSIC DISTRIBUTORS, INC.
 3100 Main St., Dallas, Texas 214 RI 1-6455

Contact The Greatest... **THE GRECO BROS.**

★ For ALL Of Your ★
 Domestic and Export Needs

Any Machine That Operates
 With A Coin — We Got.
 If We Don't — We'll Get It!

GRECO BROS. AMUSEMENT CO.

MAIN STEET, GLASCO, N.Y. 1288 BROADWAY, ALBANY, N.Y.
 CHerry 6-8700 HO 5-0228

U.S. Distributors & Jobbers LISTED BY STATES

(Cont'd from page 58)

MICHIGAN

- Buchanan**
Fabiano Amuse. Co., 109 Liberty Ave., P.O. Box 189
- Dearborn**
Martin and Snyder Co., 13200 W. Warren
- Detroit**
Angott Dist. Co., 2616 Puritan Ave.
Empire C. M. Co., 7743 Puritan Ave.
Gay-Coin Distributors, 4866 Woodward Ave.
Henry C. Lemke, 1047 E. Grand Blvd.
Miller-Newmark Dist. Co., 5743 Grand River
Music Systems, Inc., 14561 Livernois
Weidman Nat'l. Sales Co., 5911 4th Ave.
- Grand Rapids**
E. & R. Sales Co., 1732 Monroe, N.W.
Miller-Newmark Dist. Co., 3767 East 28th St.
Empire Coin Machine Exchange, 1955 South Division St.
- Kalamazoo**
King-Pin Equipment Co., 826 Mills St.
- Lansing**
Music Systems, Inc., 812 Hamilton
- Menominee**
Empire Coin Machine Exc., 102-20th St.
- Pontiac**
Wolverine Entertainers, Inc., 1782 Pontiac Dr.
- St. Ignace**
Henry Nelson, St. Ignace, Mich.

MINNESOTA

- Duluth**
Twin Ports Sales Co., 226 Lake Ave., So.
- Faribault**
Gopher Sales Co., 601-603 Central Ave.
- Minneapolis**
Atlas Sales Co. Inc., 720 S. 4th St.
Brown Brothers, 2127 Washington Ave. N.
Lieberman Music Co., 257 Plymouth Ave. N.
S. L. London Music Co. Inc., 2605 Hennepin
Sandler Dist. Co., 236 Girard Ave. North
Gerald Sheafor, 4500 Oak Drive
- St. Paul**
Automatic Games Supply Co., 1934 University Ave.
K. C. Sales and Service, 1926 University Ave.
Mayflower Dist. Co., 2227 University Ave.
Midway Novelty Sales Co., 777 University Ave.
Paster Dist. Co., 2227 University Ave.

MISSISSIPPI

- Biloxi**
United Novelty Co. Inc., Box 126
- Greenwood**
LeFloie Music Co., 712 George St.
- Jackson**
Capitol Music Co., 135 E. Amite St.
United Dixie Co. Inc., 106 Minerva St.

MISSOURI

- Kansas City**
Advance Music Co., 1606 Grand Ave.
Automatic Coin Machine Co., 13 W. Linwood
B&G Amusement Co., 3113 Gillham Rd.
Mid-West Dist., 709 Linwood Blvd.
Sutherland Dist. Co. Inc., 2710 McGee Trafficway
- St. Louis**
Uni-Con Dist. Co., 3410 Main St.
W. B. Music Inc., 2900 Main St.
- St. Louis**
Advance Distributing Co., 4719 Delmar Blvd.
Arrow Nov. Co. Inc., 2852 Sidney St.
Brandt Dist. Co. Inc., 1809-11 Olive
Central Dist. Inc., 2315 Olive St.
Geo. Glass Dist. Corp., 1901 Delmar Blvd.
Ideal Novelty Co., 2823 Locust St.
McCall Novelty Co., 2315 Olive St.
Midwest Dist. Co., 1917 Delmar
J. S. Morris & Sons Novelty Co., 4722 Delmar
- Morris Novelty Co., 3007 Olive St.**
Musical Sales Co. Inc., 2920-2922 Locust St.
Reel Dist. Co., 4910 National Bridge
Rite-Way Distrib., 1916 Washington Ave.
J. Rosenfeld Co., 4701 Washington Blvd.
W. B. Dists. Inc., 1012 Market St.

MONTANA

- Billings**
Direct Sales Co., 2513 Montana Ave.
- Butte**
H. B. Brinck, 825 E. Front St.
- Harre**
Pete L. Weyh Co., P.O. Box 927
- Helena**
Capitol Music Co., 222 E. Lynsdale
- Missoula**
Greg's Vending, 456 Strand

NEBRASKA

- Omaha**
Central Dist., 1209 Douglas St.
Coin-A-Matic Inc., 201 S. 13th St.
H. Z. Vending & Sales Co., 1205 Douglas St.
Lieberman Music Co. Inc., 809 So. 25th St.
Phillip Moss & Co., 309 North 16 St.
United Products, 201 So. 13th St.

NEW HAMPSHIRE

- Manchester**
Tri-State Amusement Co., Bedford St.

NEW JERSEY

- Belleville**
113 Heckel Street
- Elizabeth**
Seacoast Dists. Inc., 1200 North Ave.
- Newark**
Atlantic New Jersey Corp., 772 High St.
Irving Morris, Inc., 145 Frelinghuysen Ave.
R & Y, 131 Clinton Ave.
- No. Bergen**
Betson Enterprises, 3726 Tonnelle Ave.
Eastern Novelty Distributors, 3726 Tonnelle Ave.
- Springfield**
Runyon Sales Company, U.S. Route 22 & Fadam Road
- Union City**
American Shuffleboard Co. Inc., 210 Patterson Plank Rd.

NEW MEXICO

- Albuquerque**
Border-Sunshine Nov. Co., 2919 4th St., N.W.
- Las Cruces**
Consolidated Music Co., 1062 North 7 St.
- Roswell**
Ginsberg Music Co., 205 No. Main St.

NEW YORK

- Albany**
Bilotta Enterprises, Inc., 1226 Broadway
Davis Dist. Co., 1056 Broadway
Greco Bros. Amuse. Co. Inc., 1288 B'way Ave.
Universal Vendors, 788 Broadway
- Binghamton**
Binghamton Amusement Co. Inc., 221 Main St.
- Brooklyn**
American Vending Co., 2684 Coney Island Ave.
Herman Dist. Co. Inc., 1505 Coney Island Ave.
Musical Distributors Corporation, 1640 Bedford Ave.
- Buffalo**
B & B Distributors, 777 Main St.
Clare Enterprises, Inc., 5939 Main St.
Davis Dist. Corp., 1231 Main St.
Sheldon Sales, Dist. Corp., 881 Main St.
N. J. Steinke Co., 731 Main St.
- Elmira**
Joy Automatic, 108 E. Church St.
- Glascow**
Greco Bros., Main St., Box G.
- Glen Falls**
Witham Enterprises & Asso., 20 Cunningham Ave.
- Great Neck**
L.I. National Sales, 243 N. Blvd.
- Hudson Falls**
Henry C. Knoblauch & Sons, 7 Broad St.
- Newark**
Blotta Enterprises, 224 N. Main St.
- New York**
Atlantic New York Corp., 843 Tenth Ave.
R. H. Belam Co., 23 East 26 St.
Crescent Amusement Devices, 841 10th Ave.
Lipsky Dist. Corp., 607 Tenth Ave.
Dave Lowy & Co., 602 Tenth Ave.
Mike Munves Corp., 577 Tenth Ave.
Mondial Comm. Corp., 830 5th Ave.
Musical Distributors Corp., 841 Tenth Ave.
Runyon Sales Co., 593 Tenth Ave.
Seaboard New York Corp., 843-849 Tenth Ave.
Albert Simon, Inc., 587 Tenth Ave.
United East Coast Corp., 583 10th Ave.
West Side Dist. Corp., 612 Tenth Ave.
Wiener Sales Corp., 559 Tenth Ave.

- Rochester**
Davis Dist. Corp., 319 Alexander St.
Flower City Dist. Inc., 389 Webster Ave.

- Syracuse**
Davis Corp., 738 Erie Blvd., E.
E. M. House Sales, 307 Meadow Rd.
Rex-Bilotta Dist. Co., 501 West Fayette St.

- Utica**
Victor Conte, 1001 Lansing St.

(Cont'd on page 60)

SPECIALS!

NEW! CINCH INSTANT SHOE SHINE PACKET VENDER

(Right Now, Where Could You Get A Shoe Shine?)

- MODEL #125
- Compact 6 1/2" x 4" x 19 1/2"
- Adheres to wall in seconds with 3M Girder Pad (any surface)
- Vends packet for 10¢
- Mechanical

**Holds 125 Packets!
100% Profit!
Samples Free!
WRITE**



SPECIAL PRICE ON NEW GIEPEN COFFEE VENDERS!

MODEL U-MIX "100"

- 3-columns — 30-38 pkgs.—each col. holds up to 114 pkgs.
 - positive push-pull dispensing mechanism
 - trouble-free cup dispenser
 - reliable coin mechanism, slug rejector
 - full length door permits easy servicing
 - faucet features Tomlinson stay-cool non-drip nylon
 - same water heater and control features as Model "400" (above)
- *optional—continuous water-line hook-up



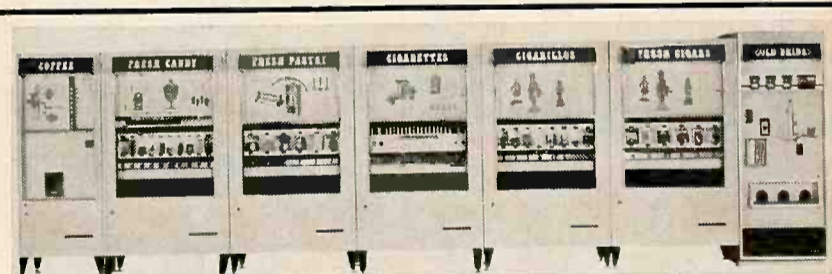
EXPORT SPECIALISTS—WE HAVE ALL TYPES EQUIPMENT—WRITE, WIRE, CALL TODAY

REDD DISTRIBUTING CO. INC.

80 Coolidge Hill Road
Watertown 6-2250

Watertown, Mass.
Cable: REDDINC

**U.S. Phonograph Listings Begin On Page 49
U.S. Amusement Listings Begin On Page 53
U.S. Jobbers Listings Begin On Page 58**



From SEEBURG The Williamsburg Vendor Line

. . . and

The LP-480 Console

COME IN TODAY, NOW ON DISPLAY!

**We are also distributors for:
WILLIAMS
BALLY
UNITED**

Serving the
**NEWFOUNDLAND-LABRADOR
AREA & U.S. MILITARY BASES**

"GUS" WINTER LTD.

Portugal Cove Rd.
ST. JOHN'S, NEWFOUNDLAND

P.O. BOX 1450
TEL. 579-0151

from **SEEBURG**



The Williamsburg Vender Line



and
**The LP-480
Console**

**NOW ON DISPLAY,
COME IN TODAY!**

VENDEX CORPORATION LIMITED

134 Sunrise Avenue

Toronto 16, Ontario, Canada

(416) 755-3351

ANNIVERSARY SALE!

Completely Reconditioned Guaranteed

5-BALLS

Bally

Hootenanny	\$295
Sky Divers	325
Star Jet (2P)	345
3-In-Line (4P)	345
Bongo (2P)	395

Gottlieb

Queen Of Diamonds	\$ 85
Sweet Sioux (4P)	125
Seven Seas (2P)	145
Texan (4P)	175
Preview (2P)	295
Liberty Belle (4P)	345

ARCADE

Midway Target Gallery (2P)	\$195
United Sky Raider Gun	125
Williams Deluxe Titan Gun	175
ChiCoin Six Game Shuffle Bwlr. (8')	245
Bally Whiz Shuffle-Bwlr. (8 1/2')	145
Bally Lucky Shuffle Bwlr.	195

MUSIC

Wurlitzer 1650AF	\$ 95
Wurlitzer 1700F	125
Wurlitzer 1800	165
Wurlitzer 1900	195
Wurlitzer 2200 200-sel.	295
AMI F-120	145
Rock-Ola 1478	395
Rock-Ola 1485	395

RUSH DEPOSIT BAL. C.O.D. OR SIGHT DRAFT.

**MICKEY ANDERSON
AMUSEMENT COMPANY**

314 East Eleventh Street
Erie, Pennsylvania
Glendale 2-3207

**MANAGER . . .
CUSTOMER RELATIONS**

Experience in coin operated music and vending equipment highly desirable. The man we select must be adept at handling customer problems with tact and diplomacy, and also be skilled in Service Dept. Administration. Our man must be proficient in electro-mechanical trouble shooting, both in the shop and by phone. This is a growth position for a man with at least 5 years experience in Customer Service or allied activities. Resume should include salary requirements. We are a leading distributor in Music, Games, and Vending Equipment. Chicago office.

Box 714 CASH BOX
1780 Broadway, New York, N.Y.

NATIONAL COIN

Exporting to all parts of the world
for a quarter of a century!

All Types Coin-Operated Equipment,
New and Used.

Completely Reconditioned

GOTTLIEB 5-BALL PIN GAMES
PHONOGRAPHS—all makes and models
KIDDIE RIDES • BOWLERS, etc.

Send for literature and price list

NATIONAL COIN MACHINE EXCH.
1411-13 Diversy, Chicago 14, Ill., U.S.A.
Phone: BUckingham 1-8211
CABLE: "NATCOINCO"—CHICAGO

You may have a Respiratory
Disease. Don't take chances.

**Cough too much?
Short of breath?**

See your doctor, says your
Christmas Seal organization.

Distributors and Jobbers

(Cont'd from page 59)

NORTH CAROLINA

Charlotte

Brady Dist. Co., 1900 W. Moorehead St.
LeStourgeon Dist. Co. Inc., 2828 South Blvd.
P.O. Box 641
Roanoke Vending, Franklin 7-1310
The Seeburg Dist. Co., 801 S. Cedar St.
Southeastern Vending Distributing, Inc., 801
S. Cedar St.

Greensboro

National Products Corp., 2416 1/2 High Point
Rd.

Raleigh

Bishop Music Co., P.O. Box 2168
Pierce Music Co., 415 East Martin

Reidsville

Trent Bros. Music Co., 708 N. Scales St.

NORTH DAKOTA

Bismarck

Dakota Music Corp., 912 Arthur Dr.

OHIO

Byesville

Vernon Yontz Sales Co., 140 Second St.

Canton

Stark Novelty Co., 239-30th St., N.W.

Cincinnati

Bigner Music, Inc., 2345 Quebec Rd.
Royal Dist. Inc., 1210 Glendale-Milford Rd.
Shaffer Music Co., 1889 Central Parkway

Cleveland

Cleveland Coin Machine Exch., 2029 Prospect
Ave.
Lake City Amusement Co., 4533 Payne Ave.
Monroe Coin Machine Exchange, 2423 Payne
Ave.
Shaffer Music Co., 2126 E. 21st St.

Columbus

Central Ohio Coin Machine Exch., 315 E.
Fifth Ave.
Royal Dist. Inc., 1112 North High St.
Shaffer Music Co., 849 N. High St.
University C. M. Exch., 858 N. High St.

Medina

Reinhardt Co., 734 E. Smith Rd.

Toledo

Toledo Coin Machine Exch., 1827 Adams St.

Youngstown

J. & M. Novelty Co., 5555 Mahoning Ave.

OKLAHOMA

Oklahoma City

Atkins Music Co., 233 S. W. 20th St.
Automatic Music Dist., 900 N. Western Ave.
Boyle Amusement Co., 522 N.W. Third St.
Culp Dist. Co., 614-16 W. Sheridan Ave.
Dickson Dist. Co., 631 W. California Ave.
Rice Music Co., 611 N. Hudson
Sutherland Distrib. Co., Northwest Fourth
& Lee Sts.
Sutherland Dist. Co., 709 N.W. 4th St.

Tulsa

Automatic Music Co., 1214 W. Archer St.
H. W. Dolph Dist. Co., 2239 E. 6th St.
Tulsa Automatic Music Co., 739 West 5th St.

OREGON

Portland

Dunis Dist. Co., 1003 S.W. Front Ave.
Michael Dist. Co., 1200 S.E. Morrison
Northwest Sales Co. of Oregon, 1040 S.W.
2nd Ave.
Western Dist., 1226 S.W. 16 Ave.

PENNSYLVANIA

Erie

Mickey Anderson, 314 E. 11th St.

Harrisburg

D & L Coin Mach. Co., 414 Kelker St.

Moosic

Sterling Service, Rocky Glen Park

Philadelphia

Active Amusement Machine Co., 666 N.
Broad St.
American Shuffleboard Sales Co., 1511-13
Spring Garden Ave.
Banner Specialty Co., 1641 N. Broad St.
Block Marble Co., 1425 N. Broad St.
Central Vend. Mach. Ser. Co., 6011 Balti-
more
Eastern Music Systems Corp., 334 N. Broad
St.
General Coin Machine Co., 929 Spring Gar-
den St.
International Amusement Co., 3810 Dor-
chester Rd.
Lehigh Specialty Co., 826 N. Broad St.
Model Vending 4830 No. Front St.
Rake Coin Machine Exch., 609 Spring Gar-
den St.
David Rosen, Inc., 855 N. Broad St.
Scott-Crosse Co., 1732-42 Fairmont Ave.
S & K Dist. Co., 3608 Powelton Ave.
Steppin' Sam Co., 1439 Higbee St.
Veedeo Sales Co., 2125 Market St.

Pittsburgh

Atlas Music Co., 2231 Fifth Ave.
Banner Specialty Co., 1508 Fifth Ave.
B. D. Lazar Co., 1635 Fifth Ave.
Music Dist. Co., 1945 Fifth Ave.
Oak Sales Co., 2033 Fifth Ave.
Pittsburgh Coin Machine Exch., 2203 Fir
Ave.

Reading

Klopp Novelty Co., 312 No. 9th St.

Scranton

Active Amuse. Machines Co., 1101 Pittst
Ave.

Wilkes-Barre

Roth Novelty Co., 54 N. Pennsylvania Av

Williamsport

Williamsport Electronics and Television C
233-35 W. Third St.

York

Crosse Dunham Co., 350 Greendale Rd.

SOUTH CAROLINA

Columbia

Friedman Amuse. Co. Inc., 2009 Main S
G. K. Gabrielson & Co., 2608 Main St.
Peach State Music Co., 729 Lady St.
Sparks Specialty Co., 1820 Sumter St.

SOUTH DAKOTA

Pierre

Gordon Stout, Co., 1304 East Cabot St.

TENNESSEE

Chattanooga

Chattanooga C. M. Co., 1820 Rossville Av
Dixie Amusement Co., 912 Houston St.
Sadikoff Sales Co., 142 No. Market St.
Shearer Amusement Co., 11 West Peak

Knoxville

Central C.M. Exchange, 2422 North Cent
Roanoke Vend. Exch. Inc., 313 W. Dep
Ave. N.W.

Memphis

Consolidated Amuse. Co., 1269 Madison Av
Game Sales Co. Inc., 262 South Camilla
S. & M. Sales Co. Inc., 1074 Union Av
Sammons-Pennington Co., 1049 Union Av
Southern Amusement Dist., 628 Madison Av
Standard Aut. Dist. Co. Inc., 1269 Madis
Ave.
Williams Dist. Co., 1117 Union Ave.

Nashville

H. & N. Dist. Co., 313 Seventh Ave. E
Hermitage Music Co., 469 Chestnut
Parker Dist. Co., Box 1281
Rock City Dist. Co. Inc., 108 Lafayette S
Sammons-Pennington-Nashville, Inc., 3
Seventh Ave. South
Sanders Dist. Co., 612 8th Ave. So.
T. W. Amusement Co., 3104 Clarksvi
H'way
Ten-Tucky Ser. Inc., 313 7th Ave. So.
Triangle Music Co., 206 W. Magnolia

TEXAS

Dallas

Commercial Music Co., 1550 Edison St.
O'Connor Co. Inc., 9030 Directors Row
Southern Vending Co., 1405 Turtle Cre
Blvd.
State Music Co., 3100 Main St.
Walbox Sales Co., 3909 Main St.

Fort Worth

Forth Worth Amusement Co., 309 Ellia
Bldg. 103 Main St.
Sun Refinishing Co., 201 E. Daggett

Houston

American Shuffleboard Sales Co., 254
Gray
Amusement Distributors, Inc., 1615
Emanuel St.
Central Sales, 2104 Leeland Ave.
H. A. Franz & Co., 606 Dennis
Gulf Coast Distributing Co., 2617 Leela
Ave. Houston, Texas
H & H Dist. Co., 3016 Polk St.
Southern Vending Company, 1 Main E
Room 376
Steele Dist. Co. Inc., 2617 Leeland
R. Warncke Co., 3445 Leeland Ave.
Bill Williams Distributing Co., 91 Dennis

Lubbock

Wallace' Dist. Co., 607 Broadway

Mineral Wells

Wallace Dist. Co., 205 N.E. 1st Ave.

Odessa

Sheffield Music Co., 1401 Maple St.

San Antonio

Sutherland Dist. Co., 226 So. Flores St.
Pan American Sales Co. Inc., 812 S. Pre
St
Santone Sales Co., 121 Navarro St.
R. Warncke Co., 121 Navarro St.
Bill Williams Dist. Co., 1415 So. Flores

UTAH

Salt Lake City

Dan Stewart Co., 140 E. Second South A
Don Stewart Co., 140 E. 2nd St. So.
Interstate Dist., 917 So. State St.
Mel-O-Dee Music, Inc., 712 S. State St.
R. F. Jones Co., 375 So. 2nd West
Struve Dist. Co. Inc., 963 Folsom Ave.
Thompson Dist. Co., 127 E. Second Sou

JOBBER & DISTRIBUTORS

LISTED BY STATES

VIRGINIA

ayside
Old Dominion Vend. Cer., 1925 Terrace Ave.

ristol
Roanoke Vend. Exch. Inc., 63 Commonwealth Ave.

orfolk
Diamond Coin Machine Exch. Inc., 609 Woodis Ave.
O'Connor Dist Inc., 1611 Virginia Beach Blvd.
Southeastern Dist. Inc., 601 Woodis Ave. (P.O. Box 87)

ortsmouth
O'Connor Vending Machine Co., 624 Crawford St.
J. A. Woodard Co., 13 Oakcrest St.

ichmond
Allen Dist. Co., 3409 West Leigh St.
O'Connor Vending Machine Co., 2318 W. Main St.
Roanoke Vend. Exch. Inc., 4930 W. Broad St.

WASHINGTON

ercer
Michael J. Stanley Co., 7600 S.E. 24th Ave. POB 177

attle
American Shuf. Sales Co. of Seattle, 3144 Elliott Ave.
Bert Farmer, 1435 23rd Ave.
R. F. Jones Co., 309 9th Ave. North
Michael Dist. Co., 100 Elliott, W.
Music-Vend Dist. Co., 100 Elliott, West.
Northwest Sales Co., 3150 Elliott Ave.
Puget Sound Novelty Co., 114 Elliott Ave. W. Western Dists., 3126 Elliott Ave.

WEST VIRGINIA

harleston
Cruze Dist. Co. Inc., 1101 W. Washington Ave.
Roanoke Vending Ex. Inc., 625 Ohio Ave.

airmont
Mid-State Dist., Locust Avenue Extension

artinsburg
Hutzler Vend. Mach. Co., 1301 Winchester Ave.

ak Hill
United Sales Co., 401 Jones Ave.

heeling
Allen Sales, Inc., 937 Market St.
Tri-State Amusement, 149 18th St., Rear
Wheeling Coin Machine Exch., 2829 Loff St.

WISCONSIN

loit
Dan Savage Nov. Co., 628 Third St.

een Bay
Bookmeier Sales Co., 148 No. Chestnut St.
Feel Coin Mach. Exch., 245 Summit St.
Forst Dist. Co., 201 So. B'way
H & L Sales Co., 201 So. B'way
Union Sales Co., 409 N. Adams St.

ike Geneva
H & M Sales Co., Box 414

lwaukee
Badger Novelty Co., 2530 N. 30th St.
General Novelty Co., 519 N. 16th St.
Hastings Dist. Co., 6100 W. Bluemound Rd.
Mitchell Novelty Co., 3506 W. National Ave.
Paper Dist. Co., 3601 W. Fond du lac.
Pioneer Sales & Service, 3110 W. Fond du lac Ave.
Summerfield Inc., 2736 W. Tutonia
S. L. London Music Co. Inc., 3130 W. Lisbon Ave.
United Inc., 1907 North 3rd St.

ebogyan
Anthony Hirt, 2420 No. 8th St.

Vending Machine Mfrs. & Equipment Produced

A. A. & W. TOOL & MFG. CO. INC.
5115 Hanson Court
Minneapolis 29, Minnesota
Coffee, Hot Choc, Soup, Tea, Cookies

AUTO-POP MFG. CO., INC.
14 North Ninth Street Building
St. Louis 1, Mo.
Fresh popped corn

COAN MANUFACTURING CO.
2070 Helena Street
Madison 4, Wisc.
Candy, gum, cookies, crackers, cigarettes, instant coffee, hot chocolate, soup, pastry

THE ALASKAN CO., INC.
1140 Kirkland Ave
Nashville, Tenn.
Ice

AVENCO (ADVANCE ENGINEERING COMPANY)
2412 University Avenue, S.E.
Minneapolis 14, Minn.
Instant and fresh bru coffee, hot choc., canned food, tea, soup, coin changers, cold drinks

COFFEE-MAT CORPORATION
107 Trumbull Street
Elizabeth, N.J.
Single cup, fresh brew coffee, hot choc., soup

ALD, INC.
7045 North Western Avenue
Chicago, Illinois
Dryclns, dryers, washers, extractors, coin changes, laundry supplies

BEAUTY AID HAIR DRYERS
(Div. of Helene Curtis Ind., Inc.)
4401 West North Ave.
Chicago, Illinois
Hair Dryers

COIN ACCEPTORS, INC.
1711 Hereford Street
St. Louis 10, Mo.
Currency and coin changers, components

PRISCILLA ALDEN COSMETICS, INC.
422 Main Ave
Clifton, New Jersey
Lipstick, perfume, comb, moist towelette

BEL-CAL CORPORATION
602 South Bridge Street
Visalia, California
Coin changers, paper currency changers, paper currency handling venders

COIN-TROLLED EQUIPMENT CORP.
11486 Hart Street
North Hollywood, California
Newspapers & magazines

ALLIED AUTOMATION, INC.
214 Sixth Ave., South
Nashville 3, Tennessee
Bank savings, money orders, foreign money exchange, rolled coins, hoisery, insurance, candy, tape

BOWL-O-MATIC
(Division of Automatic Bowl Manufacturing, Inc.)
235 Robbins Lane
Syosset, Long Island, New York
Coin operated bowling pinsetters

COLMA, INC.
70 Piedmont Street
Worcester 10, Mass.
Cologne spray, lotions, supplies products

AMERICAN COIN LOCK COMPANY, INC.
453 Cottage Street
Pawtucket, Rhode Island
Toilet locks

K. G. BROWN MFG. CO., INC.
Wickham Avenue
Mattituck, Long Island, New York
Charcoal, ice, milk, ice cream, bait, groceries, hosiery, soup

CONTINENTAL-APCO, INC.
(Now owned by The Vendo Co.)
(Subsidiary of Continental Vending Machine Corp.)
956 Brush Hollow Road
Westbury, Long Island, N. Y.
Cigarettes, post-mix soft drinks, post-mix soft drinks with ice, pre-mix soft drinks, pre-mix soft drinks with ice, batch fresh-brew and instant coffee, hot chocolate, soup, popcorn, ice cream, hot and cold prepared food, also supplies vendible products and vending machine components and supplies.

AMERICAN HYGIENIC CORPORATION
(Division of Delicate Corporation of America)
717 Pine St.
Camden, N.J.
Sanitary napkins

C & C MANUFACTURERS & DISTRIBUTORS, INC.
310 North Austin
Dallas 2, Texas
Laundry supplies, plastic bags

CONTINENTAL MANUFACTURING CO., INC.
Dewey Street
Conway, Pa.
Exercise equipment

AMERICAN LOCKER COMPANY, INC.
211 Congress Street
Boston, Mass.
Lockers for checking parcels

CACO MFG. CO.
6827 La Paseo St.
Houston, Texas 77032
Hair dryers

COPYSTAT CORP.
(Subsidiary of Copy Service & Supply Co.)
1741 North 25th Ave.
Melrose Park, Ill.
Photo copy machines

AMERICAN SCALE MANUFACTURING COMPANY
3203 Grace Street, N.W.
Washington 7, D.C.
Scales

CAVALIER CORPORATION
1100 East 11th Street
Chattanooga 3, Tennessee 37043
Drinks, canned & bottled

THE CORNELIUS COMPANY
2727 North Ferry Street
Anoka, Minn.
Bottled soft drinks

AMERICAN SCIENCE CENTER, INC.
5700 Northwest Highway
Chicago 46, Illinois
Telescopes

CHECKMATE BATTERY VENDING
4853 Joyce Drive
Dayton 39, Ohio
Batteries

COUNCIL MANUFACTURING COMPANY
420 North Second Street
Fort Smith, Ark.
Ice, charcoal, vending machine components & supplies

AMERICAN UNIVEND CORPORATION
10 East 49th Street
New York, New York
Candyroll items, supplies.

CHIP-A-MATIC CORP.
13025 West McNichols Rd.
Detroit, Michigan 48235
Pastry, potato chips, pretzels

DELICATE CORP.
717 Pine St.
Camden, N. J. 08103
Sanitary napkins vending machine

ATLAS METAL WORKS, INC.
818 Singleton Boulevard
Dallas 22, Texas
Bottled drinks, laundry

CHOICE-VEND
(A Division of the Seeburg Corporation)
Turn Pike Rd.
Windsor Locks, Conn.
Bottled soft drinks, milk
Export Rep: Belanex Intl.
51 Madison Ave., N.Y.C.

DEMAY INC.
2641 Decatur Avenue
New York 58, N.Y.
Single cup fresh brew, tea, hot choc., soup

AUTOMATIC PRODUCTS COMPANY
(Division of Gross-Given Manufacturing Company)
301 Chestnut Street
St. Paul 2, Minn.
Cigarettes, component parts

(Cont'd on page 62)

In New England It's TRIMOUNT

For FULL LINE

Tropicana, Celebrity & Customusic

Now Celebrating Our 40th Anniversary

**40 Waltham St.
Boston 18, Mass.
Liberty 2-9480**

Trimount Automatic Sales Co.



U.S. JOBBERS and DISTRIBUTORS LISTINGS BEGIN ON PAGE 58

VENDING MACHINE MFRS.—TYPE EQUIP. PRODUCED

(Cont'd from page 61)

THE DIABETEST CO., INC.
252 Main Street
Webster, Massachusetts
Self-testing machine for diabetes

DILLON MFG. CO.
3203 Grace Street, N.W.
Washington 7, D.C.
Postage stamps

DITCHBURN VENDING MACHINES, INC.
(Div. of The Ditchburn Org. Ltd., England)
3336 North Clark St.
Chicago, Ill.
Instant coffee, cookies, crackers, hot choc, pastry, tea, soft drinks

DIVIDENDS DISPENSER, INC.
1115 Main Street
Bridgeport 3, Connecticut
Tickets

DOCUMAT, INC.
84 Fourth Avenue
Waltham 54, Mass.
Photo copy machines

DRIMASTER NEW DEALER
(Division of Drimaster Standard Products, Inc.)
Devon, Pennsylvania
Hair dryers

E. B. METAL PRODUCTS CO.
P. O. Box 149
Whitehall, New York
Bags, bait, books, cookies, crackers, handkerchiefs, hosiery, food, insurance, laundry, pens & pencils, napkins

EASTERN SPECIALTY PRODUCTS, INC.
83 Zeigler Street
Boston 19, Massachusetts
Milk, supplies

ELECTROWARE CORPORATION
1336 West Bancroft Street
Toledo 6, Ohio
Popcorn

EM-RO DISTRIBUTORS
6353 North Broadway
Chicago 26, Illinois
Parking lot gates

ENVIRO EQUIPMENT CORPORATION
369 Linden Street
Brooklyn 27, N.Y.
Ice

THE EXHIBIT SUPPLY COMPANY
4719-21 West Lake Street
Chicago 44, Ill.
Post cards, coin-operated plastic laminating machines

FEDERAL DIV., THE VICTOREEN INSTRUMENT CO.
1055 Stewart Ave.
Garden City, N.Y. 11534
Photo copy machines

FERROMATIC PRODUCTS
(Division of Ferro Stamping Company)
1367 Franklin Street
Detroit 7, Mich.
Canned soft drinks

FLATTO MANUFACTURING COMPANY
Garcia Building
Laredo, Texas
Stamps, combs

THE FLXIBLE COMPANY
326-332 North Water Street
Loudonville, Ohio
Lockers

FOLLETT CORPORATION
99 Broad Street
Phillipsburg, New Jersey
Ice

FORD GUM AND MACHINE COMPANY, INC.
P.O. Box 192
Akron, N.Y.
Ball gum, candy

FRUIT-O-MATIC MANUFACTURING COMPANY
P.O. Box 551
7855 Sepulveda Boulevard
Van Nuys, Calif.
Refrigerated fresh fruit

GARDNER MANUFACTURING COMPANY
263 Kansas Street
Horicon, Wis.
Hot canned food, soup, fresh-brew coffee

GENERAL CIGAR CO., INC.
605 Third Ave.
New York, New York 10016
Cigars, supplies vendible products

GIEPEN ASSOCIATES, INC.
8538 West Grand Ave.
River Grove, Illinois
Instant coffee, hot choc., soft drinks, soup, tea
Comic books

GLASCO CORPORATION
(Subsidiary of Universal Match Corporation)
Fifth and Perkins Streets
Muncie, Ind.
Instant coffee, bottled & canned soft drinks, pre-mix drinks

GLOEKLER REFRIGERATOR CO.
20th Street West of Powell Ave.,
Erie, Pennsylvania
Pizza, component & supplies, french fries, hot dogs, hamburgers

GOLD MEDAL PRODUCTS COMPANY
1825-39 Freeman Avenue
Cincinnati 14, Ohio
Pre-popped popcorn, pre-packaged detergents

ANDREW GORRETTA & COMPANY
5209 Euclid Avenue
Cleveland 3, Ohio
Cigarettes

GRISWOLD VENDING COMPANY
(Division of Northwest Automatic Products Corporation)
1204 Chestnut Avenue
Minneapolis 3, Minn.
Pre-brew coffee, bulk milk, packaged merchandise

HAIRDRI VALETING, INC.
725 Columbia Ave.
Belvidere, Ill. 61008
Hairdryers

HAMILTON SCALE COMPANY
3350 Secor Road
Toledo 6, Ohio
Scales, coin changers, stamps

HARBY INDUSTRIES
14753 Arminta St.
Van Nuys, Calif.
General merchandise

THE HEINZ MANUFACTURING COMPANY
P.O. Box 524
Bristol, Conn.
Bulk products, cartoned milk, bottled milk, newspapers, magazines, fruit juice, groceries, eggs, bottled & canned soft drinks

HILL-O-MATIC DEVELOPMENT & MANUFACTURING CORP.
3750 East 10th Court
Hialeah, Florida
Laminators

HILSON INDUSTRIES, INC.
5300 Vine Street
Cincinnati 17, Ohio
Ice

HILSUM SALES CORPORATION
(Subsidiary of American Sumatra Tobacco Corporation)
344 North East 61st Street
Miami 37, Fla.
Stamps, cigars, cigarettes, newspapers, magazines

ICE CONTROL EQUIP CO., INC.
16 Church St.
Greenwich, Connecticut 06830
Ice

ICE-LEASING CORP.
98-11 178 Place
Jamaica 33, N.Y.
Bagged ice

ICE PLANT EQUIPMENT CO., INC.
2543 Frankford Ave.
Phila., Pa. 19125
Bait, ice

INTERNATIONAL BALLY COFFEE VENDING CORP.
(Div. of Seeburg Corporation)
6119 Howard Street
Niles, Illinois 60648
Fresh-brew coffee, hot choc., soup, tea

INTERNATIONAL DRYER CORP.
74 Kilburn Street
New Bedford, Massachusetts
Soap

INTERNATIONAL MUTOSCOPE CORPORATION
11-12 44th Ave.
Long Island City 1, New York
Auto. photo, voice recordings, books, magazines, laminating machines, handkerchiefs, sanitary napkins, insurance

INTERNATIONAL VENDING MACHINES, INC.
(Subsidiary of LaCrosse Cooler Co.)
P. O. Box 171
2809-17 Losey Boulevard South
LaCrosse, Wisconsin
5856 North Port Washington Road
Milwaukee 17, Wisc.
Popcorn, bottled & canned soft drinks

JAMES F. JAE & ASSOCIATES
Box 131
Bourbon, Mo.
Magazines, newspapers

JENNINGS AND COMPANY
(Division of Hershey Manufacturing Company)
4309 West Lake Street
Chicago 24, Ill.
Canned, cartoned, bottled milk, canned drinks, groceries, specialty items, supplies

JOHNSON FARE BOX
(Subsidiary of Brewer, Inc.)
4619 Ravenswood Avenue
Chicago 40, Ill.
Coin changers, components

K & V MANUFACTURING INC.
3385 South Bannock
Englewood, Colorado 80110
Popcorn

J. H. KEENEY AND CO., INC.
2600 West 50th Street
Chicago 32, Illinois
Laundry supplies, pen and pencils, popcorn, postage stamps, sanitary napkins, notebook paper

LA CROSSE COOLER CO.
2309 Losey Boulevard, South
La Crosse, Wisc.
Bottled soft drinks

LEKTRO-VEND CORP.
P. O. Box 649
Sullivan Rd.
Aurora, Ill. 60507
Candy bars, cookies, crackers, gum, hosiery, handkerchiefs, lipstick, lotion, pastry, perfume, potato chips, pretzels, general purpose venders

LEONARD SALES CO.
(Subsidiary of Veeco Beauty Equipment Mfg. Co.)
167 North Racine
Chicago 7, Illinois
Hair dryers

MALKIN-ILLION COMPANY
400 Coit Street
Irvington 11, N.J.
Cigars

W. MANNHARDT & SON, INC.
7916 West Grand Avenue
Chicago 35, Ill.
Ice

THE MARTIN BROS. ELECTRIC CO.
3620 Perkins Ave.
Cleveland, Ohio 44114
Hair dryers

MARVEND, INC.
Damar Road
Marietta, Ga.
Instant coffee, hot choc., soup, tea, pencils, candy, potato chips, note book paper

MAYVILLE METAL PRODUCTS COMPANY
First and Highland
Mayville, Wisc.
Contract mfrs., also components

MECHANICAL SERVANTS, INC.
6610 North Clark Street
Chicago 26, Ill.
Combs, sanitary napkins, lipstick, ball pens, toys, perfume, souvenirs, razors, razor blades, gum, pencils, hand lotion

METERFLO DISPENSERS, INC.
2534 South 11th Street
Niles, Mich.
Juices, bulk milk

(Cont'd on page 64)



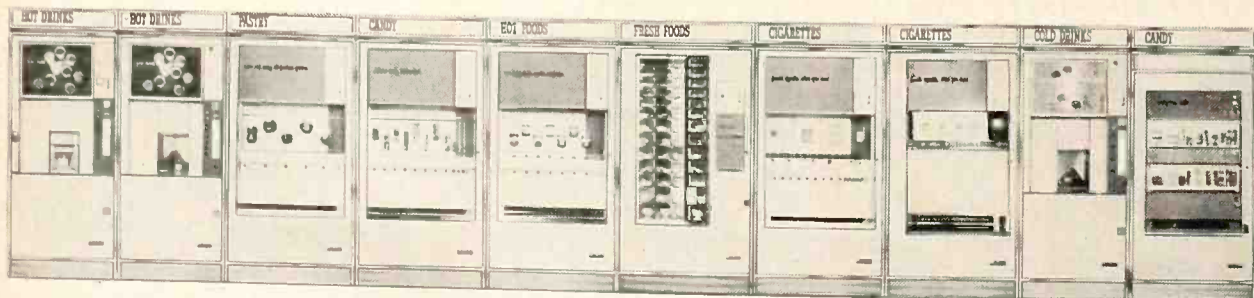
**ROANOKE Gives You Rowe AC FULL LINE
Tropicana, Celebrity & Customusic
In Va., W. Va, and N.C.**

ROANOKE Vending Exchange, Inc.

4930 West Broad Street

Richmond 26, Virginia (ATlantic 2-4221)

JACK G. BESS, Ch. of the Bd. • HARRY D. MOSELEY, Pres.
625 Ohio Ave., Charles, W. Va. Charlotte, N. C.
(Eldridge L. Fink) Dickens 3-0311 (G. E. "Rusty" Derby) FRanklin 7-1310



Stoner

APCO

SodaShoppe

Vendo

Visi-Vend

CONTINENTAL

Symbols of Reliability

A galaxy of stars, the great names in Automatic Merchandising, are joined now to bring you the most complete line of food and refreshment equipment. Vending operators everywhere have grown and prospered using this reliable quality equipment.

- ★ The family of Vendo, Stoner and Apco Coffee Makers offers you batch-brew, single-cup or instant units suitable for any location.
- ★ Vendo Milk and Ice Cream Merchants are first choice in providing wholesome dairy refreshment for industry and schools.
- ★ Vendo Candy and Pastry Venders with the time-tested, dependable Stoner mechanisms continue to lead the field in acceptability.
- ★ Continental "30" Cigarette Venders, famous for earning greater profits, are pace-setters in present-day cigarette merchandising.
- ★ Vendo Visi-Vend Food Merchandisers are used by successful vending operators to serve food of all kinds—hot, cold or frozen.
- ★ You can choose the Cold Drink Vender to fit your exact requirements. The Apco SodaShoppe with 15 years of unequalled leadership in soft drink vending offers you great flexibility. The Vendo Carbonated Beverage Vender introduces a new and unique method of cup-at-a-time carbonation.

Vendo brings you this new expanded line of equipment and offers you the combined best of all these great organizations—services, warehousing, distribution and most important of all, the manpower and the know-how to help you make bigger and better profits.

THE VENDO COMPANY

Offices in New York,
Atlanta, Cleveland, Dallas,
Chicago, Kansas City,
Los Angeles, San Francisco

Vendo
CONTINENTAL-APCO

service
quality
integrity

VENDING MFRS. Type Equipment Produced

(Cont'd from page 63)

MICRO-MAGNETIC INDUSTRIES INC.
291 Lambert Street
Palo, Alto, California
Money changing equipment, ticket venders

MILLER INDUSTRIES
(Subsidiary of Miller Distributing Company)
180 East Sixth St.
Dubuque, Iowa
Hair dryers, vending machine components & supplies

MODEL VENDING CONTROLS INC.
24800 Chagrin Boulevard
Cleveland 22, Ohio
Money changing equipment

MORTON LAMM & ASSOCIATES
1017 Oak Lane
Phila., Pa. 19126
Cigarettes, cookies, crackers, currency venders, hot & cold packaged food, groceries, bottled & cartoned milk, pretzels, bottled & canned drinks

NARCO
(Subsidiary of the Navarre Corporation)
Pioneer Bank Building, Suite 600
Chattanooga 2, Tennessee
Bottled and pre-mix soft drink machines

NATIONAL REJECTORS, INC.
(Subsidiary of Universal Match Corporation)
5100 San Francisco Avenue
St. Louis, Mo.
Currency changers, coin changers, cup venders, components

NATIONAL SANITARY LABORATORIES, INC.
6662 North Western Avenue
Chicago 45, Ill.
Sanitary napkins, combs, razor blades

NATIONAL VENDORS, INC.
(Subsidiary of Universal Match Corporation)
5055 Natural Bridge Avenue
St. Louis 15, Mo.
Cigarettes, candy, gum, mints, cookies, crackers, pastry, refrigerated sandwiches, hot cans, genl. mchdse.

NEDACO, INC.
13747 So. Western Ave.
Blue Hills, Ill.
Carded merchandise

NEWSPAPER ENTERPRISE ASSOC.
(Div. of Scripps-Howard Newspapers)
1200 West Third St.
Cleveland, Ohio 44113
Newspapers & magazines

THE NIK-O-LOK CO., INC.
422 East New York Street
Indianapolis 2, Ind.
Toilet locks

NORRIS DISPENSERS
2720 Lyndale Avenue, South
Minneapolis 8, Minn.
Cartoned-bottled milk, contract work

THE NORTHWESTERN CORP.
East Armstrong Street
Morris, Ill.
Bulk nuts, gum, candy, stamps

PACIFIC NIK-O-LOK CO., INC.
Pacific Electric Building
Los Angeles 14, Calif.
Toilet locks

PARRISH METAL-CRAFT CO.
1 East State Street
Geneva, Ill.
Pens, pencils, sanitary napkins, contract work
Bulk, cookies, candy, gum

PERK-ETTE, INC.
1470 South Michigan Avenue
Chicago 5, Ill.
Fresh brew coffee

PER-KUP INC.
333 Morgan Street
Phoenixville, Pennsylvania
Instant coffee, hot chocolate, soup, tea

POLICY-MATIC CORPORATION OF AMERICA
P.O. Box 1163
1168 Atlanta St.
Marietta, Georgia
Insurance

POLYCO INC.
(Div. of Fullview Ind.)
3602 South Jason
Englewood, Colorado 55429
Bags, wire garment hangers

POSTAGE STAMP MACHINE CO.
2008 Utica Avenue
Brooklyn, New York
Stamps, post cards

J. B. POST CO.
66 Oxford Street
Wilkes-Barre, Pennsylvania
Ice

PRECISION METALCRAFT, INC.
(Subsidiary of Electro Med. Inc.)
4748 France Avenue North
Minneapolis 22, Minnesota
Cigarettes, cookies, laundry supplies, bait, hosiery, cigars

PUBLISHERS VENDING, INC.
250 East Fifth Street
St. Paul, Minnesota
Newspapers, magazines, books, sundries

QUIK CHEK ELECTRONICS & PHOTO CORPORATION
5212 Pulaski Avenue
Philadelphia 44, Pennsylvania
photos

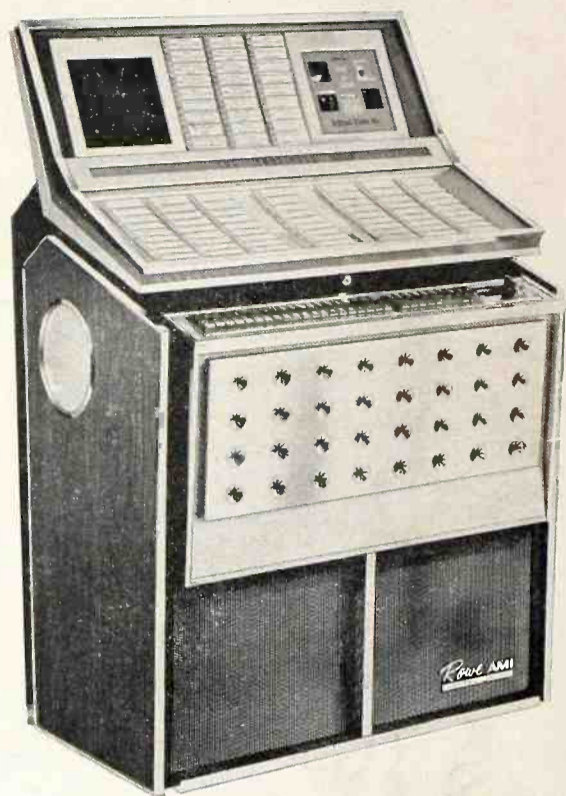
RELIANCE PEN AND PENCIL CORP.
22 South Sixth Avenue
Mount Vernon, New York
Pens, pencils, supplies

ROBCO CORPORATION
235 West Main Street
Patchogue, Long Island, New York
Dryclns., washers, extractors, packaged gum, laundry supplies, contract work

ROCK-OLA MFG CORPORATION
(Subsidiary of Rock-Ola Manufacturing Corporation)
800 North Kedzie Avenue
Chicago 51, Ill.
Fresh brew coffee, hot choc., bulk soup, books, cigarettes, canned soft drinks

ROCK-OLA MANUFACTURING CORP.
800 North Kedzie Avenue
Chicago 51, Illinois
Paperback books, sundry items

ROWE-AC MFG.
Troy Hills Rd.
Whippany, N.J. 07981
Cigarettes, post-mix drinks, batch fresh brew single cup fresh brew coffee, hot choc., soup, candy, pastry, hot and cold pkgd. sandwiches, pkgd. gum, bill changer, handling equipment, components



Rowe AMI TROPICANA

—the most profitable
music system you can install
with a coin chute

(See insert folder for all vending equipment, including price—next page)



Rowe CUSTOMUSIC™

—the most profitable
music system you can install
without a coin chute

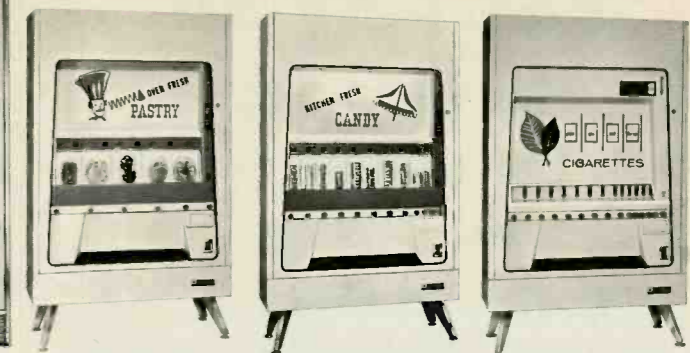
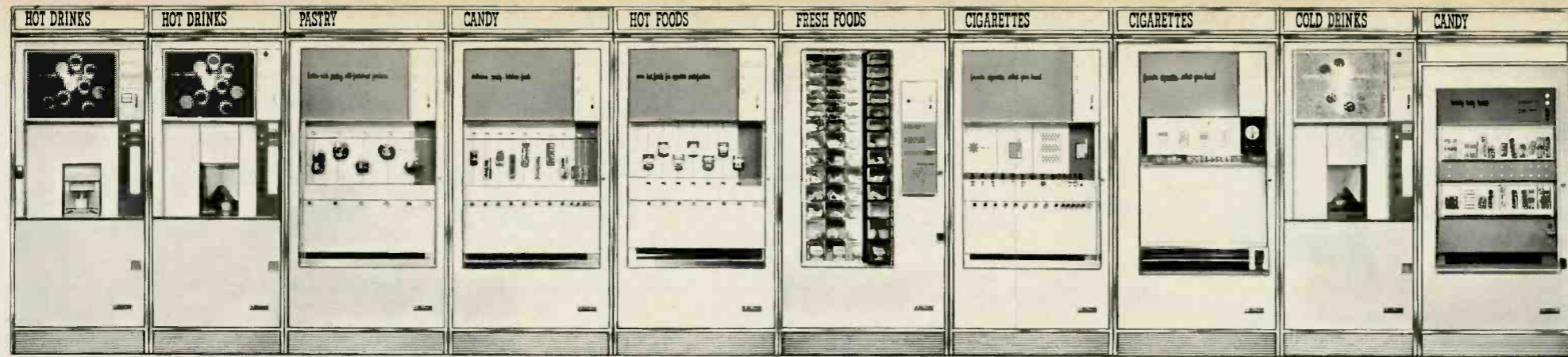
Rowe[®]
AC
MANUFACTURING

Troy Hills Road
Whippany, N. J.

The Merchandise Mart
Chicago 54, Illinois

1500 Union St., S. E.
Grand Rapids, Mich.

Rowe sets the standards in vending equipment, bill changers, music systems



	Celebrity SINGLE CUP COFFEE Model SK9	Celebrity BATCH BREW COFFEE Model AK8	Celebrity PASTRY Model 251	Celebrity CANDY Model 277	Celebrity HOT CANNED FOOD Model 237	Celebrity ALL-PURPOSE Model 147	Celebrity CIGARETTE Model 286	Celebrity CIGARETTE Model 260	Celebrity COLD DRINK Model 1020 - w/o Ice Model 1020A - Ice	Celebrity TASTY TWENTY CANDY Model 141	Celebrity PASTRY Model 151R	Celebrity CANDY Model 77R	Celebrity CIGARETTE Model 86R
VENDS	Coffee, Whipped Hot Chocolate and Soup (Dry Ingredients)	Coffee, Whipped Hot Chocolate and Soup or Tea	Pastry, Pies and Cakes	Candy, Cookies Crackers, Gum and Mints	Hot Food in Cans	Variety of Food Items	Cigarettes—Regular, King, Soft Pack, Boxes	Cigarettes—Regular, King, Soft Pack, Boxes	Carbonated and Non-Carbonated Soft Drinks	Candy, Pastry, Pies Cookies, Crackers, Gum and Mints	Pastry, Pies and Cakes	Candy, Cookies, Crackers Gum and Mints	Cigarettes—Regular, King Soft Pack, Boxes
CAPACITY	Up to 1000 Cups	Up to 1000 Cups	75 to 100 Items	340 Items (190 Candy, 150 Gum and Mints)	140 Cans— Plus Optional 120 Can Preheat Storage	130 Items	510 Packs	800 Packs	1000 Cups	Up to 560 Items Including 180 Gum and Mints	75 to 100 Items	340 Items (190 Candy, 150 Gum and Mints)	510 Packs
SELECTIVITY	Coffee 9 Ways Whipped Hot Chocolate and Soup	Coffee 9 Ways Whipped Hot Chocolate and Soup or Tea	5 Columns	11 Columns (8 Candy, 3 Gum or Mints)	7 Selections	1 to 130 Items	14 Columns	20 Columns	4 Flavors 4 and 6 Selections Selective "No Ice" Button	20 Columns	5 Columns	11 Columns (8 Candy, 3 Gum or Mints)	14 Columns
ELECTRIC OR MANUAL	Electric 115 V. AC 18 Amp. Min. 30 Amp. Max.	Electric 115 V. AC 14 Amp. Min. 25 Amp. Max.	Manual	Manual	Manual Heating 115 V. Cabinet 7.5 Amp. Preheat 4.35 Amp.	Electric 115 V. AC 20 Amp.	Manual	Electric 115 V. AC 2 Amp.	Electric 115 V. AC 18 Amp.	Electric 115 V. AC .75 Amp.	Manual	Manual	Manual
COIN MECHANISM	With Changermaker	With Changermaker	Manual With Mechanical Totalizer	Manual With Mechanical Totalizer and 1 to 4 Nickel Changermaker	Manual With Mechanical Totalizer	Electric With Mechanical Totalizer (\$1.50 Coin Mechanism Has Electric Totalizer)	Manual With Mechanical Totalizer	Electric With Mechanical Totalizer	With Changermaker	Electric With Mechanical Totalizer and 1 to 4 Nickel Changermaker	Manual With Mechanical Totalizer	Manual With Mechanical Totalizer and 1 to 4 Nickel Changermaker	Manual With Mechanical Totalizer
VENDING PRICE RANGE	5c, 6c, 7c and 10c Accepts Nickels, Dimes, Quarters	5c, 6c, 7c and 10c Accepts Nickels, Dimes, Quarters	5c to 50c at Two Different Prices Accepts Nickels, Dimes, Quarters	5c and 10c Accepts Nickels, Dimes, Quarters	5c to 50c at Three Different Prices Accepts Nickels, Dimes, Quarters	5c to 50c—10 Prices or 5c to \$1.50—13 Prices Accepts Nickels, Dimes, Quarters	5c to 50c at Three Different Prices Accepts Nickels, Dimes, Quarters	5c to 50c at Four Different Prices Accepts Nickels, Dimes, Quarters	5c, 6c, 7c, 10c and 15c. Accepts Nickels, Dimes, Quarters	5c to 50c at 3 Different Prices Accepts Nickels, Dimes, Quarters	5c to 50c at Two Different Prices Accepts Nickels, Dimes, Quarters	5c and 10c Accepts Nickels, Dimes, Quarters	5c to 50c at 3 Different Prices Accepts Nickels, Dimes, Quarters
DIMENSIONS	Height 72" (w/Cap Kit 79") Width 32" Depth 29"	Height 72" (w/Cap Kit 79") Width 32" Depth 28"	Height 72" (w/Cap Kit 79") Width 38 1/16" Depth 17 3/8"	Height 72" (w/Cap Kit 79") Width 38 1/16" Depth 17 3/8"	Height 72" (w/Cap Kit 79") Width 38 1/16" Depth 17 3/8"	Height 72" (w/Cap Kit 79") Width 40 1/16" Depth 23 3/16"	Height 72" (w/Cap Kit 79") Width 38 1/16" Depth 17 3/8"	Height 72" (w/Cap Kit 79") Width 38 1/16" Depth 17 3/8"	Height 72" (w/Cap Kit 79") Width 32" Depth 28"	Height 65" (w/Adapter Kit and Cap Kit 79") Width 35 3/4" Depth 19 1/8"	Height 59" Width 35 3/4" Depth 12"	Height 59" Width 35 3/4" Depth 12"	Height 59" Width 35 3/4" Depth 12"
WEIGHT	Net 420 lb. Shipping 455 lb.	Net 600 lb. Shipping 635 lb.	Net 331 lb. Shipping 370 lb.	Net 365 lb. Shipping 402 lb.	Net 383 lb. Shipping 414 lb. (465 lb. w/Preheat)	Net 657 lb. Shipping 715 lb.	Net 351 lb. Shipping 385 lb.	Net 438 lb. Shipping 472 lb.	Net 720 lb. Shipping 752 lb.	Net 403 lb. Shipping 434 lb.	Net 262 lb. Shipping 288 lb.	Net 298 lb. Shipping 324 lb.	Net 284 lb. Shipping 310 lb.
COLORS	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue	Two-Tone Celebrity Blue
OPTIONAL FEATURES	Cap Kit	Can Be Used With Wet or Dry Ingredients Cap Kit	Cap Kit	Cap Kit	Preheat Storage Area Stores and Preheats 120 Cans Cap Kit	Available With Refrigeration or With Heat and Refrigeration Available With 5c to 50c or 5c to \$1.50 Coin Mechanism Available With Rear Loading Door Cap Kit	Cap Kit	Cap Kit	Available With or Without Ice Maker Available With 4 or 6 Selections Cap Kit	Celebrity Adapter Kit Cap Kit			
PRICES (Subject to Change Without Notice)	\$1195. Cap Kit \$48.50 Add'l	\$1,375 (Dry) \$1,445 (Wet) (Changer Included) Cap Kit \$48.50 Add'l	\$450 Cap Kit \$48.50 Add'l	\$450 (Changer Included) Cap Kit \$48.50 Add'l	\$569.50 Preheat Storage \$62.50 Add'l Cap Kit \$48.50 Add'l	Refrigerated \$1,420 Heat & Refrigeration \$1,490 5c to \$1.50 Coin Mechanism \$69.50 Add'l Rear Loading \$160 Add'l Cap Kit \$48.50 Add'l	\$450 Cap Kit \$48.50 Add'l	\$500 Cap Kit \$48.50 Add'l	(Changer and Everpure Filter Included) w/o Ice \$1,520 w Ice \$1,890 6 Selections \$50 Add'l Cap Kit \$48.50 Add'l	\$699.50 (Changer Included) Celebrity Adapter Kit \$75 Add'l Cap Kit \$48.50 Add'l	\$325	\$325 (Changer Included)	\$325

ROWE

*the right way
to the brightest line
in vending*

MODULAR CELEBRITY LINE

TASTY TWENTY

Budget
Models

RIVIERA
Cigarette
Vendor

BILL CHANGERS

all-purpose
merchandiser

ROWE
DISTRIBUTORS

LIST PRICES



RIVIERA CIGARETTE
Model Twenty-800

- Vends Regular, King, Soft Pack, Boxes
- 800 Packs—20 Columns
- Electric Operation—115 V. AC—2 Amp.
- Electric Coin Mechanism With Mechanical Totalizer
- Vends at Four Different Prices from 5c to 50c
- Accepts Nickels, Dimes, Quarters
- Height 52 1/4", Width 33", Depth 19"
- Net Weight 330 lb.; Shipping Weight 352 lb.
- Panel Colors: Walnut, Turquoise, Twilight Black, Gold White
- Cabinet Colors: Charcoal Black or White



BILL CHANGER
Model 6 and Model 6A

Authenticates and Accepts Paper Currency and Returns Change.
Assures Complete Change Control.
Operates Around the Clock.
Heavy-Duty Cabinet. Stainless Steel Parcel Ledge and Kick Plate.

SPECIFICATIONS

- Model 6—\$150 Capacity, 10 Change Combinations.
- Model 6A—\$300 Capacity, 2 Change Combinations.
- Power Req.: 95-125 V AC—60 Cycles; Consumption Peak 3 Amp.
- Height 45 3/4", Width 25 3/4", Depth 15 1/4".
- Net Weight 185 lb.; Shipping Weight 200 lb.

Bill Changer
\$1065
Including F.E.T.

Riviera Cigarette
\$450
Walnut Panel \$25 Add'l



BOWLERS AIDS

Vends Stay-Dri, Pro-Grip, Grip-Rite, Shur-Hook, Liquid Court Plaster, Stretch Socks and Other Bowler Items.

Selectivity—11 Columns, Manually Operated.
Sells at 25c and 50c. Accepts 1 or 2 Quarters.

Height 69", Width 35 3/4", Depth 12"
Net 285 lb., Shipping 311 lb.

Two-Tone Celebrity Blue Colors.

LAUNDER AIDS

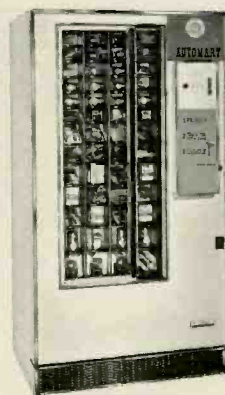
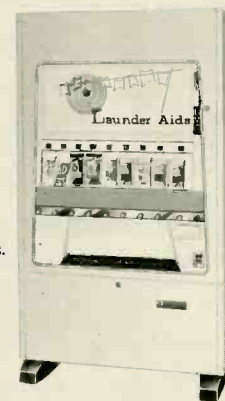
Vends Soap, Detergents, Starch, Blueing, Bleach, Water Softener and Other Laundry Items.

Selectivity—9 Columns.
Manually Operated.

Sells at Two Prices From 5c to 25c.
Changemaker. Accepts Nickels, Dimes, Quarters.

Height 65", Width 35 3/4", Depth 12".
Net 285 lb. Shipping 311 lb.

Two-Tone Celebrity Blue Colors.



AUTOMART JUNIOR

General Merchandise
Non-Food Items

Holds a variety of 130 items. Displays them 52 at a time. Same specifications as All-Purpose Model 147 except that it operates at room temperature and has a 5c to \$1.50 coin mechanism as standard equipment.

Bowlers Aids
\$399.50

Laundry Aids
\$415

Automart Junior
\$1420

**HERE'S WHERE YOU GET ALL THE FACTS
ABOUT ROWE VENDING EQUIPMENT**

ALABAMA
Southern Amusement of Alabama, Inc.
3606 6th Ave., S., Birmingham

ALASKA
R. F. Jones Company
309 Ninth Ave., N., Seattle

ARIZONA
Garrison Sales Co.
1000 W. Washington St.
Phoenix

ARKANSAS
Southern Amusement Dist. Co.
528 Madison Ave., Memphis

CALIFORNIA
R. F. Jones Company
1269 S. Figueroa at Pico, Los Angeles
240 Shotwell St., San Francisco

COLORADO
R. F. Jones Company
2830 W. 9th Ave., Denver

CONNECTICUT
Trimount Automatic Sales Corp.
40 Waltham St., Boston

DELAWARE
David Rosen, Inc.
855 N. Broad St., Philadelphia

DISTRICT OF COLUMBIA
David Rosen, Inc.
855 N. Broad St., Philadelphia

FLORIDA
Bush International, Inc.
60 Riverside Ave., Jacksonville
286 N. W. 29th St., Miami
1725 W. Cypress, Tampa

GEORGIA
Rowe AC Manufacturing
214 Ponce de Leon Ave., N.E., Atlanta

HAWAII
R. F. Jones Company
841 Halekauwila St., Honolulu

IDAHO
R. F. Jones Company
375 S. Second St., W., Salt Lake City

ILLINOIS
Atlas Music Company
2122 N. Western Ave., Chicago

INDIANA
Edward Cromwell
34 Cambridge St.,
Pleasant Ridge, Mich.

IOWA
Atlas Music Company
2122 N. Western Ave., Chicago

KANSAS
W. B. Music Company, Inc.
2900 Main St., Kansas City, Mo.

KENTUCKY
Rowe AC Manufacturing
Troy Hills Road, Whippany, N.J.

LOUISIANA
J. H. Lynch Co., Inc.
1601 S. Gayoso, New Orleans

MAINE
Trimount Automatic Sales Corp.
40 Waltham St., Boston

MARYLAND
David Rosen, Inc.
855 N. Broad, Philadelphia

MASSACHUSETTS
Trimount Automatic Sales Corp.
40 Waltham St., Boston

MICHIGAN
Edward Cromwell
34 Cambridge St., Pleasant Ridge

MINNESOTA
K. C. Sales and Service
1926 University Ave., St. Paul

MISSISSIPPI
J. H. Lynch Co., Inc.
1601 S. Gayoso, New Orleans

MISSOURI
W. B. Music Company, Inc.
2900 Main St., Kansas City, Mo.

MISSOURI
Advance Distributing Co.
4710 Delmar Blvd.,
St. Louis, Mo.

MONTANA
R. F. Jones Company
375 S. Second St., W., Salt Lake City

NEBRASKA
W. B. Music Co., Inc.
2900 Main St.,
Kansas City, Mo.

NEBRASKA
W. B. Music Co., Inc.
2900 Main St.,
Kansas City, Mo.

NEVADA
R. F. Jones Company
240 Shotwell St., San Francisco

NEW HAMPSHIRE
Trimount Automatic Sales Corp.
40 Waltham St., Boston

NEW JERSEY
Runyon Sales Company
U. S. Route 22 and Fadam Road,
Springfield

NEW MEXICO
R. F. Jones Company
2830 W. 9th Ave., Denver

NEW YORK
Rowe AC Manufacturing
31 E. 17th St., New York City

NEW YORK
H. Karson, Metropolitan New York
849 Van Buren, Baldwin, L. I.

NORTH CAROLINA
Sheldon Sales Dist. Corp.
881 Main St., Buffalo

NORTH CAROLINA
Roanoke Vending Exchange, Inc.
4930 W. Broad St., Richmond, Va.

NORTH DAKOTA
K. C. Sales and Service
1926 University Ave., St. Paul

OHIO
Banner Specialty Company
1508 Fifth Ave., Pittsburgh

OHIO
Monroe Coin Machine Exchange
2423 Payne Ave., Cleveland

OKLAHOMA
Automatic Music Distributors
900 N. Western Ave., Oklahoma City

OREGON
R. F. Jones Company
309 Ninth Ave., N., Seattle

PENNSYLVANIA
Banner Specialty Company
1508 Fifth Ave., Pittsburgh

PENNSYLVANIA
David Rosen, Inc.
855 N. Broad St., Philadelphia

RHODE ISLAND
Trimount Automatic Sales Corp.
40 Waltham St., Boston

SOUTH CAROLINA
Rowe AC Manufacturing
214 Ponce de Leon Ave., N.E., Atlanta

SOUTH DAKOTA
K. C. Sales and Service
1926 University Ave., St. Paul

TENNESSEE
Southern Amusement Dist. Co.
628 Madison, Memphis

TEXAS
Central Sales Company
2104 Leeland Ave., Houston

TEXAS
Santone Sales Company
121 Navarro St., San Antonio

UTAH
R. F. Jones Company
375 S. Second St., W., Salt Lake City

VERMONT
Trimount Automatic Sales Corp.
40 Waltham St., Boston

VIRGINIA
Roanoke Vending Exchange, Inc.
4930 W. Broad St., Richmond

WASHINGTON
R. F. Jones Company
309 Ninth Ave., N., Seattle

WEST VIRGINIA
Roanoke Vending Exchange, Inc.
625 Ohio Ave., Charleston

WISCONSIN
Pioneer Sales & Service, Inc.
3110 W. Fond du Lac Ave., Milwaukee

WYOMING
R. F. Jones Company
2830 W. 9th Ave., Denver

CANADA
Gilchrist Vending, Ltd.
5796 Ferrier St., Town of Mt. Royal,
Montreal

CANADA
76 Densley Ave., Toronto
2089 W. Fourth Ave., Vancouver

PUERTO RICO
Bush International, Inc.
P. O. Box 8582 Fdez. Juncos Sta.,
Santurce

ENDING MACHINE MANUFACTURERS

Type Equipment Produced

(Cont'd from page 64)

D-MELIKIAN, INC.
 Jacksonville Road
 Lancaster, Pa.
 1/2 cup fresh brew, liquid concentrate, powdered coffee, tea, soup, hot choc., cartonated hot-cold pkgd. food, pastry, cookies, crackers, fruit, post mix drinks.

ND S PRODUCTS, INC.
 t Grand Avenue
 a, Ohio 45801
 led-canned drinks.

ND S VENDING MACHINE CO.
 Lincoln Avenue
 Jose, Calif.

ARA PRODUCTS
 sion, Schmidt Manufacturing Company)
 Court Street
 Bedford, Mass. 02740
 dry supplies

ITEX COMPANY
 2 Meyers Road
 it 27, Mich.
 dry napkins, also supplies vendable prod-

ERMACK PRODUCTS CORP.
 West Baltimore Avenue
 it 2, Mich.
 pa

HOENBACH COMPANY
 Lincoln Place
 clyn 17, N.Y.
 pa, combs, handkerchiefs, napkins, coin
 ted scales

SEEBURG CORPORATION
 North Dayton Street
 go 22, Ill.
 ettes, single cup fresh brew, soup, tea,
 hoc., post mix drinks, bottled and canned
 drinks, candy, cookies, cartonated milk,
 y, components, crackers

CTIVEND CORPORATION
 South 12th Street
 as City 5, Kans.
 d soft drinks

O-MATIC INC.
 Box 663
 Moines, Iowa
 hot chocolate, soup, tea

JAM F. SHEPHERD, INC.
 Central Avenue
 nati 14, Ohio
 y, cookies, detergent, bleach, contract

MAN MANUFACTURING CO.
 0 South Lorena Street
 angeles 23, Calif.
 ettes, candy, cookies, gum, stamps, in-
 ce, contract work

ORD ENTERPRISES, INC.
 Box 1742
 y, North Carolina 28601
 n bottles vender

SHURTZ MFG. CO.
 est Tenth Street
 a 2, Kans.

PAK COMPANY
 West 36th Street
 apolis 18, Minn.
 ry supplies, foot vibrators, car wash
 ne

O ENTERPRISES
 Bellevue Ave.
 ngeles, Calif. 90026
 brew coffee, instant coffee

SPECIALTY ENGINEERING CORP.
 9030 Premier Row
 Dallas 7, Texas
 Pre-mix drink, vending machine components
 & supplies

SQUARE MANUFACTURING CO.
 (Subsidiary of Interstate Vending Company)
 251 East Grand Ave.
 Chicago 11, Ill.
 Post-mix soft-drinks, fresh brew coffee

STAMPAK
 (Div. of Inter-American Stamp Vending
 Corp.)
 45 Bergen
 N.Y., N.Y.
 Postage stamps

STANCRAFT
 (Division of Standard Packaging Corporation)
 1286 University Avenue
 St. Paul 4, Minn.
 Greeting cards, hosiery

STANDARD CHANGE-MAKERS, INC.
 (Subsidiary of The Nik-O-Lok Co., Inc.)
 422 East New York Street
 Indianapolis 2, Ind.
 Coin changers, currency changers, components

STANDARD-HAVARD METAL TYPER, INC.
 1318 North Western Avenue
 Chicago 22, Ill.
 Identification discs, name plates

STEELMADE, INC.
 220 West 86th Street
 Minneapolis, Minn.
 Canned hot food, bottled-canned soft drinks

L. STEINER MFG. CO.
 45 Bergen Street
 Brooklyn 1, N.Y.
 Potato chips

STONER MFG. CO.
 (Division of the Vendo Company)
 323 Gale Street
 Aurora, Illinois
 Candy, mints, gum, cookies, cigarettes, pastry,
 instant coffee, hot chocolate, tea, hot canned
 food

TRAVEL-GARD INSURANCE AGENCY, INC.
 8230 Forsyth Boulevard
 St. Louis 5, Mo.
 Insurance

U.S. HEALTH EQUIPMENT CO.
 Lawrenceville Road
 Rosendale, Ulster County, N.Y.
 Exercise equipment

U. S. VENDING CORPORATION
 140 53rd Street
 Brooklyn 32, N.Y.
 Ice cubes

UNEEDA SHOE SHINE MACHINE CO.
 (Subsidiary of Acme Sales Co.)
 552 West 53rd Street
 New York 19, N.Y.
 Shoe Shine Machines

UNIFLEX, INC.
 6 Yennicoek Ave.
 Port Washington, N.Y.
 Laundry bags

UNIMAC COMPANY
 802 Miami Circle, N.E.
 Atlanta 5, Ga.
 Dryclnrs., washers, dryers

UNIMATCHCO MERCHANDISER
 (Division of Universal Match Corporation)
 5100 San Francisco Avenue
 St. Louis 15, Mo.
 All-purpose machines

UNITED SOUND & SIGNAL CO.
 Second and Chestnut Streets
 Columbia, Pa.
 Newspapers, magazines, soft drink, ice, books,
 machine components & supplies, contract work



The X500 Card Vendor measures 18" high, 7" wide, and 8" deep. Shipping weight, 42 lbs., including 1,500 cards.

EXHIBIT'S PROVEN PROFIT MAKERS!

New 1964 X500 Card Vendor

Model X500 Silent Salesman, Jr.

(For Counter or Stand).

- Two columns—2¢ card vendor, holds 500 cards in each compartment. Total capacity one thousand cards. You actually have two machines in one when loading machine with two different card subjects. (Choose from EXHIBIT'S large selection of over 50 separate fast selling card series. Refer to Catalog.
- Cards easily loaded from rear of machine.
- Two ABT side-by-side coin chutes.
- Rear door locks machine.
- Separate cash box container.
- Improved front card delivery adjustment.
- Heavy gauge stainless steel base plate.
- Standard mounting holes in base of cabinet.
- Quick-change advertising area.
- X500 display signs furnished FREE upon request.

Limited Introductory Price Only, \$49⁵⁰

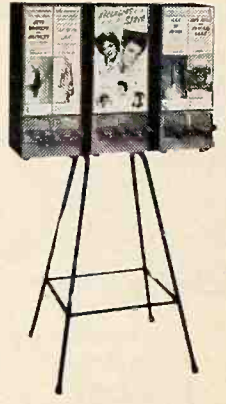
Price includes 1,500 FREE CARDS with purchase of each X500 CARD VENDOR. (F.O.B. Factory)

A typical installation showing 3 Exhibit #X500 Card Vendors mounted on a stand. There are 6 different series of cards in this combination.

Adjustable, bright nickel plated sturdy stands available for mounting one, two, or three vendors.
 PRICE \$8.75 ea.

The Introductory offer of 1,500 FREE CARDS with each machine when sold at 2¢ each will gross \$30.00 to help "pay back" a substantial amount of your original investment in a very short period of time.

Each X500 vendor carries a 90 day warranty from date of shipment covering parts and workmanship. This machine is made of heavy gauge steel and durable baked enamel gray hammerloid finish. And is designed to provide many years of profitable and trouble-free service.



ORDER YOUR SAMPLE MACHINE NOW!

THE EXHIBIT SUPPLY CO.

established 1901

4719-21 W. Lake St., Chicago 44, Ill. 60644 Phones: ES. 8-9070, ES. 8-9071 (Area Code 312)

MUSIC and VENDING EQUIPMENT

Available for Export

WE DO A LARGE EXPORT BUSINESS BUT WOULD LIKE TO DO MORE.

Write or Phone Bernie Flynn—Export Manager

SHAFFER MUSIC CO.

849 North High St. Columbus, Ohio 43215

Phone (614) 294-4614

Seeburg Distributors for 28 Years

EUROPEAN MANUFACTURERS—BELGIUM

(Continued from page 74)

Vending Machines

BELGIUM

DYNAVEND
66, Bd. de l'Imperatrice,
Brussels.

DENMARK

AUTOMATFABRIK DANSK
AUTOMATFABRIK
Wilders Plads,
Copenhagen.

ESBJERG UNDERHOLDING
AUTOMATFABRIK
Gamle Faergevej,
Elsbjerg

PAUL KRISTENSEN
Damhus Boulevard 55,
Copenhagen-Valby.

INTERNATIONAL VIBRATOR COMPANY
Dyrehovegaarsvg 2,
Lyngby.

SOREN WISTOFT & COMPANY A/S.
Nikolajvej 4-6,
Copenhagen.

FRANCE

ETS. BONNET
Villefranche Sur Saone.

ETS. BONZINI
34-36, Rue Desire Vienot,
Bagnole/Seine

D.E.M.
34, Rue Lebour,
Montreuil.

ETS. DRANCY
72, Rue Jean Legalleux,
Ivry (Seine)

SOCIETE INDUSTRIELLE D'APPAREILS
AUTOMATIQUES
10, Rue Leontine,
Paris.

GERMANY

TH. BERGMANN & COMPANY
Eimsbuttelstrasse 64-66,
Hamburg-Altona.

HENRICH BRUNSWIG
Sternstrasse 117,
Hamburg.

FERDINAND FLORSTEDT
Flottenstrasse 57,
Berlin-Reinickendorf.

GLOBUS-AUTOMATEN GMBH
Schleusenstrasse 18,
Frankfurt am Main.

MAKO APPARATEBAU
Frankfurterstrasse 74,
Offenbach/Main.

GREAT BRITAIN

ALDEBERT ENGINEERING CO. LTD.
Aldebert Works,
Aldebert Terrace,
London, S.W. 8.
(Cigarette & Confectionery Machines)

AUTOBARS CO. LTD.
4-6, High Street,
Brentford,
Middlesex.
(Change-Givers, Hot & Cold Drink Machines)

AUTOMAT LTD.
173, Elmers End Road,
Beckenham, Kent.
(All Types)

BIRMINGHAM AUTO VENDERS LTD.
24, Station Road,
Erdington, Birmingham 23.
(All Types)

BRECKNELL, DOLMAN & ROGERS LTD.
Pennywell Road,
Bristol 5.
(Cigarette & Confectionery Machines)

BRITISH AUTOMATIC CO. LTD.
14, Appold Street,
London, E.C. 2.
(All Types)

BURT. J. (CHISWICK) LTD.
93, High Road,
Chiswick W. 4.
(Cigarette Machines)

CHADBURNS (LIVERPOOL) LTD.
Vender Sales Division,
Park Lane Works,
Netherton,
Bootle 10, Lancashire
(Cold Drink Machines)

DEAN BROS. (ENGINEERS) LTD.
Haydn Road,
Nottingham.
(Confectionery & Match Machines)

DITCHBURN VENDING MACHINES LTD.
Dock Road,
Lytham,
Lancashire.
(Hot & Cold Drink Machines)

ELECTRIC SHOP DEVELOPMENTS LTD.
22, High Street,
Fulham, S.W. 6.
(Universal Venders)

FISHER & LUDLOW LTD.
Vending Division,
Bordesley Works,
Clyde Street,
Birmingham 12.
(All Types)

GLOSTER EQUIPMENT LTD.
Hucclecote,
Gloucester.
(All Types)

THE RANK ORGANISATION
Kershaw Division,
200, Harehills Lane,
Leeds 8.
(All Types)

NATIONAL AUTOMATIC MACHINES LTD.
54/56, Minerva Road,
Park Royal,
London, N.W. 10.
(All Types)

PHOTO-ME STUDIOS LTD.
Lyon Road,
Hersham Factory Estate,
Hersham,
Surrey.
(Photographic Machines)

ROLLASON AEROCESSORIES LTD.
Croydon Airport,
Surrey.
(Hot & Cold Drink Machines)

SANKEY, JOSEPH & SONS LTD.
Vendo Division,
Hadley Castle Works,
Wellington,
Shropshire.
(All Types)

W. M. STILL & SONS LTD.
29-31, Greville Street,
London, E.C. 1.
(Hot & Cold Drink Machines)

HOLLAND
MACHINEFABRIEK COULIN
Vlaardinggen.

HOLLAND

HOLLAND (Continued)

DESCO (VAN DESSEL)
Rechtshuislaan 8,
Rotterdam.

N. V. HANDEL MAATSCHAPPIJ HOLDEEN
Willem Buijnenwechstraat 65,
Rotterdam.

ITALY
BREVETTI F.A.S.N.A.
Via Monte Rosa 35,
Turin

FIDAM
Via Senato 24,
Milan.

GAETANO SPATAFINA
Via Maso Di Bianco 10,
Florence.

SIDAM
Via Rubiana 52,
Turin

SPAIN

AUTOMATIC S.A.
Avda Republica Argentina 30
Milan.

FRABRICA DE AUTOMATAS
Valderribas 52,
Madrid.

VENTAMATIC
Doctor Castelo 36,
Madrid.

SWEDEN

BERGDOM & COMPANY A/B
Malmö.

DRYCKESAUTOMATEN
Rorstrandsgaten 50,
Stockholm.

ENGELBE G. A/B
Wittstocksgaten 12,
Stockholm.

IWAN OMFORS FABRIKER A/B
Palmgaten 15,
Malmö.

LJUNGMALNS VERKSTADER
Limhansvagen 109,
Malmö.

METALL
Gnosjo.

SEV-O Matic A/B
Box 136,
Solina 1.

THORELL & PERSSON
Kniosgaten 5,
Uppsala.

STATE ASSOCIATIONS AND COUNCILS IN THE AUTOMATIC MERCHANDISING INDUSTRY

National Automatic Merchandising Association
Pres. Carl Millman
Automatic Merchandising Corp.
2502 West North Avenue
Milwaukee 5, Wisconsin
Tel: HI 5-4473

Alaska
(Included in the Northwest Council of N.A.M.A.)

Arkansas Automatic Merchandising Association
Exec. Secy. Charles A. Stewart
609 Rector Building
Little Rock, Arkansas

California Automatic Vending Association
(A Council of N.A.M.A.)
Pres. Dwight Dickinson
Bay Cities Automat Co.
2196 Palou Ave.
San Francisco, California
Tel: (415) MI 8-6870

Canadian Automatic Merchandising Association
Secy. Vernon Lang
331 Bloor Street, West
Toronto 5, Ontario, Canada
Tel: 9-247341

Colorado
(No formal organization—1958)

Connecticut Automatic Merchandising Council
(A Council of N.A.M.A.)
Pres. Morris Gottlieb
National Automatic Services, Inc.
20 Victory Street
Stamford, Connecticut
Tel: (203) 324-6925

Florida Automatic Merchandising Association
Pres. Fleming W. Conyers
Kwik Kafe of N. Florida, Inc.
3111 Spring Park Road
Jacksonville 4, Florida

South Florida Vending Association
Pres. Van Myers
Wometco Vending of S. Florida, Inc.
400 North Miami Avenue
Miami, Florida
(305) Franklin 4-6262

Georgia Automatic Merchandising Council
(A Council of N.A.M.A.)
Pres. Lee (Bud) Wilkie
Macke Southern Vending
P.O. Box 10999
Station A.
Atlanta, Georgia

Idaho
(Included in the Northwest Council of N.A.M.A.)

Kansas
Exec. Secy. Charles W. Huston
Kansas Tobacco, Candy Distributors and Vendors, Inc.
1216 Filmore
Topeka, Kansas

Kentucky Association of Tobacco Distributors
Don Greene
P. O. Box 8096
Lexington, Kentucky

ASSOCIATIONS (Continued)

Kentucky Vending Association
Pres. W. H. Threlkeld
Canteen Company
6228 Strawberry Lane
Louisville 14, Kentucky
Tel: EM 6-0361

Louisiana Council of Automatic Merchandising
(A Council of N.A.M.A.)
Pres. Richard A. Hoose
New Orleans Cigarette Service
730 Pierce St.—P. O. Box 19387
New Orleans 19, Louisiana
Tel: 488-6626

Maryland Automatic Merchandising Council
(A Council of N.A.M.A.)
Pres. Herbert L. Bent
Benroy Vending Co., Inc.
1506 S. Caton Ave.
Baltimore 21227
Tel: (301) MI 4-8900

(Continued on page 75)

NRI Has Conveniently Located Sales and Service Headquarters Throughout the Country. Just Check the Listing Below for the Office Nearest You.

42-71 65th Place
Woodside, L.I., New York 113
NR 2-3200

2516 Waco Street
Richmond, Virginia 23229
ATlantic 8-7665

2119 South Flower Street
Los Angeles, California 90007
RiChmond 9-6367

1209 Williams Street
Atlanta, Georgia 30309
TRinity 6-4318

4907 West Fullerton Avenue
Chicago, Illinois 60639
NAtional 2-3614

8801 Joy Road
Detroit, Michigan 48204
TEXas 4-6295

4633 Insurance Lane
Dallas, Texas 75205
LAKeside 6-7983

3513 Bathurst Street
Toronto, Ontario, Canada
RUssell 1-5629

Buxtehude, Zum Fruchthof
Germany
23-46 or 24-49

Bentley House
225 Streatham High Rd.
London, S.W. 16, England
STreatham 3324 or 3325

Resident Engineers In Other Principal Cities

Manufacturing Facilities

5100 San Francisco Avenue
St. Louis, Missouri 63115
COlifax 1-1900

Highway 88
Hot Springs, Arkansas 71902
ROckwell 7-2313

Buxtehude, Zum Fruchthof
Germany
23-46 or 24-49



Cash Box—August 15, 1964

The sale (10c)



The profit (7 1/3c)



The profit maker!

Nationally, hundreds of locations are proving it every day: 7 1/3c profit per 10c sale with our popcorn vendor. And profits build with practically no effort on your part. Customer serves himself; maintenance is minimum; all you do is fill it with pre-popped and pre-flavored popcorn. Only needs 17 x 17" floor space. Takes a dime or two nickels; 15c operation optional. Handsome unit, too. Remember, everybody loves popcorn, and popcorn means more beverage sales. This vendor costs less than you think. Write for full information.

Similar model available for peanut vending



1893 Freeman Ave., Cincinnati 14, Ohio

ASSOCIATIONS

Cont'd. from page 74

Massachusetts Automatic Merchandising Council
 Managing Director, Walter R. Guild
 31 Franklin Street—Room 418
 Boston 10, Massachusetts
 Tel: HU 2-1660

Michigan Tobacco & Candy Distributors & Vendors Association
 Pres. Lester Greenspan
 c/o Les Sales Company
 376 - 18th Street
 Detroit, Michigan

Minnesota Vending Association of Minnesota
 Pres. David Bach
 Bell Vending Company
 15 S. Broadway
 Rochester, Minn.

Mississippi Automatic Merchandising Association
 Pres. Robert W. Lott
 Vendors, Inc.
 4 West Fortification Street
 Jackson, Mississippi
 Tel: FL 5-4758

ASSOCIATIONS Cont'd.

Missouri
 N.A.M.A. Legislative Chairman Harlan Denkmann
 Automatic Canteen Co. of St. Louis
 6757 Olive Street Road
 St. Louis, Missouri
 Tel: PA 5-2600

Montana
 (Included in the Northwest Council of N.A.M.A.)

Nevada
 Legislative Chairman Bruce Sutton
 Sutton Vending Service, Inc.
 818 South Main Street
 Las Vegas, Nevada
 Tel: DU 4-1670

New Jersey Automatic Merchandising Council
 (A Council of N.A.M.A.)
 Pres. Nat Levy
 Automatique New Jersey, Inc.
 378 Schuyler Ave.
 Kearny, New Jersey
 Tel: (201) 997-2000

ASSOCIATIONS Cont'd.

New York Automatic Vending Association
 Pres. Harold Folz
 Folz Vending Co.
 P. O. Box 5
 Oceanside, L. I., New York
 Tel: OR 8-3600

New York Cigarette Merchandisers Association, Inc.
 Pres. Max Weiss
 M. W. Vending Company
 4315 Church Avenue
 Brooklyn, New York
 Tel: HY 3-9510

Vending Association of Buffalo
 Pres. Henry D. Waters
 Vending Association of Buffalo, New York
 c/o Canteen Division of Automatic Canteen Co. of America
 1712 Main Street
 Buffalo, New York 14209

North Carolina Vending Association, Inc.
 Vice-Pres. Richard D. Coonen
 Macke Industrial Vending Co.
 2701 Rozzells Ferry Road
 Charlotte 1, North Carolina

ASSOCIATIONS Cont'd.

North Dakota Vending Association
 Pres. Irv Linderholm
 F. M. Coffee Vending Service
 419 North Pacific Avenue
 Box 1211
 Fargo, North Dakota

Northwest Automatic Merchandising Council
 (A Council of N.A.M.A.—includes the states of Alaska, Idaho, Montana, Oregon and Washington)

Northwest Automatic Merchandising Council
 Pres. Fred W. Conrad
 Rogue Valley Vending Service
 27 South Grape
 Medford, Oregon
 Tel: (503) 772-5026

Ohio Automatic Merchandising Association
 Pres. Robert Walker
 Selective Vending, Inc.
 361 West Longview Ave.
 Mansfield, Ohio
 Tel: (419) 522-4782

Oklahoma Automatic Merchandising Council
 (A Council of N.A.M.A.)
 Pres. Monty Bradley
 Interstate Vending Co.
 2200 N. Broadway
 Oklahoma City
 Tel: (403) 235-6474

Oregon
 (Included in the Northwest Council of N.A.M.A.)

Pennsylvania Automatic Merchandising Council
 (A Council of N.A.M.A.)
 Pres. Albert M. Rodstein
 Macke Variety Vending
 1213 N. Fifth St.
 Philadelphia, Pa.
 (215) PO 3-9600

South Carolina Automatic Merchandising Association
 (1138 Bull Street, Columbia, South Carolina)
 Pres. Doug Cromer
 Anderson Vend-A-Matic Service
 507 Walden Parkway
 Anderson, South Carolina
 Tel: CA 5-8696

South Dakota Music and Vending Association
 Pres. John Trucano
 Black Hills Vending
 Deadwood, South Dakota

Texas Merchandise Vending Association, Inc.
 Pres. John Ogden
 Automatic Vending Company
 1050 Eastside
 El Paso 15, Texas
 Tel: PR 2-5228

Washington
 (Included in the Northwest Council of N.A.M.A.)

West Va. Music & Vending Assoc.
 1301 Winchester Ave.
 Martinsburg, W. Va.
 Pres. Dilman Dehaven

Wisconsin Automatic Merchandising Council
 (A Council of N.A.M.A.)
 Pres. George Terris
 Stacy Brothers Co.
 5235 North Ironwood
 Milwaukee
 (414) 332-8500



Coin Handling Equipment

**SPECIFIED
 FROM COAST TO COAST**

by Professional Bottlers and Operators
 Who Demand The Utmost in
 Quality, Dependability and Service

NATIONAL REJECTORS, INC. • ST. LOUIS 15, MISSOURI Offices In Principal Cities
 A Subsidiary of Universal Match Corporation



See the Universal Match Corporation Exhibit • Missouri Pavilion • New York World's Fair • 1964-65

Mail Box—August 15, 1964

Index To Illustrations

MACHINE	PAGE NO.
Phonographs . . .	22, 24, 26, 27, 28
Amusement	34, 35, 36, 38, 40, 42
Cigarette	76, 77
Candy	78, 79
Full Line	79

COMPANY LISTINGS

TYPE	PAGE NO.
US Mfrs. Worldwide Reps . . .	15, 16, 17, 18, 19, 20
European Mfrs. (Juke Boxes)	32, 33
Phonograph Distributors	49, 50, 51, 52
Amusement Distributors	53, 54, 55, 57
Jobbers-Wholesalers . .	58, 59, 60
Vending Machine Mfrs. .	61, 62, 64

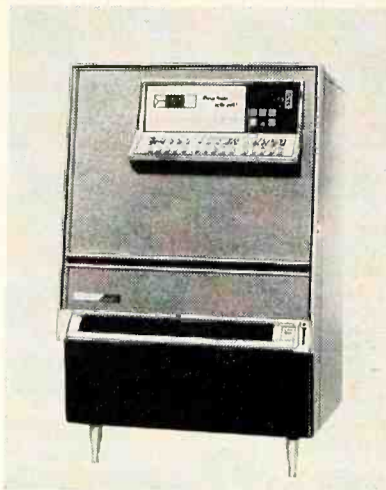
CIGARETTE and CIGAR MACHINES CURRENT MODELS



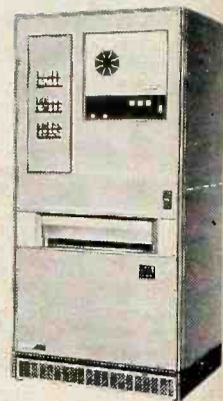
AUTOMATIC PRODUCTS
Smokeshop's Starlite Series Models 430, 450, 850 (capacities). With penny-nickel changer. Takes half-dollars.



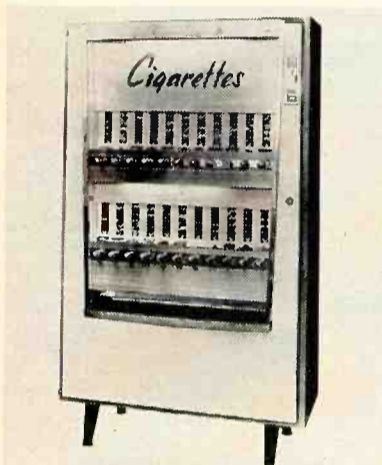
COAN U-SELEC-I-T
Models 74, 94, 116; 1-col. conveyor belt with selector wheel which rotates.



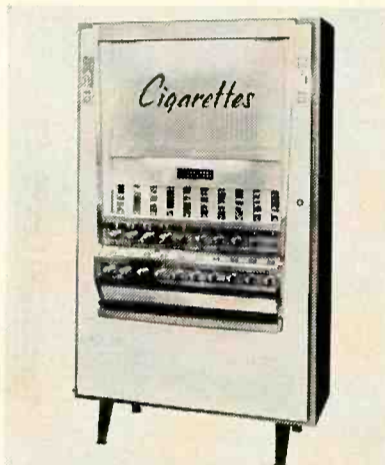
CONTINENTAL-APCO
Continental "30", Capacity 830—Up to 30 brands or as low as 22 plus other items.



CONTINENTAL-APCO
Tobacco Shoppe "30". Similar capacity feature as Continental "30" but built for full-line.



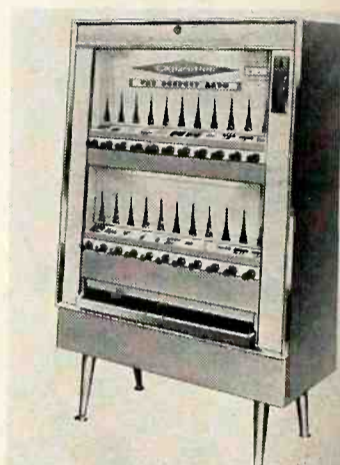
NATIONAL
Model 22M—22 selections; 850 capacity.



NATIONAL
Model 80M—850 capacity; 20 selection.



NATIONAL
Crown Series 800—20 cols. 10 front cols.; max. cap. 52; 10 rear max. cap. 33; total 850. Takes all sizes. Mechanical.



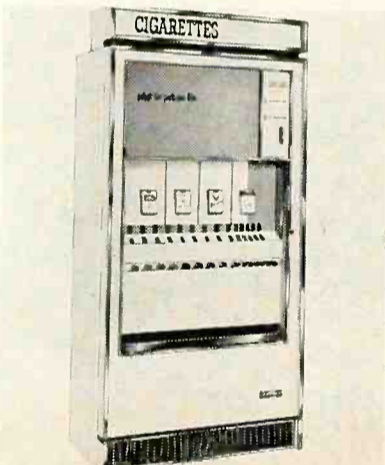
NATIONAL
Crown Series 222; 22 cols.; 11 upper cols.; max. cap. 33; 11 lower max. cap. 23; total 616. Takes all sizes. Mechanical.



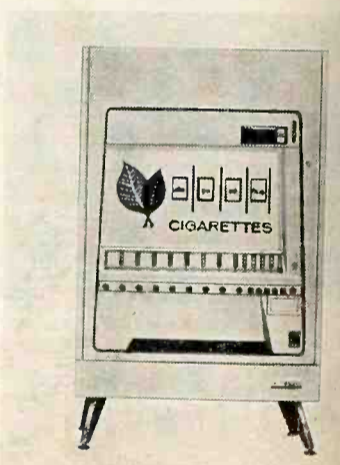
NATIONAL
Series 113; 13 columns, 9 flat, 4 split; All cols. take any size. Mechanical. 8 aux. shift cols.—443 capacity.



ROWE
Riviera; 20 cols.; 800 packs; electric; personalized display. Vends all sizes.



ROWE
Celebrity; 510 packs all sizes; manual; 14 cols.



ROWE
Model 86R; 510 packs; 14 cols.; matching candy-pastry units available. Manual.



ROWE
Riviera model designed for Celebrity cabinet model 260. 20 cols.; 800 packs; electric.



ROCK-OLA
Caravelle; electric; 800-pack cap.; vends all sizes; 20-sel.; tilt-out columns for service.



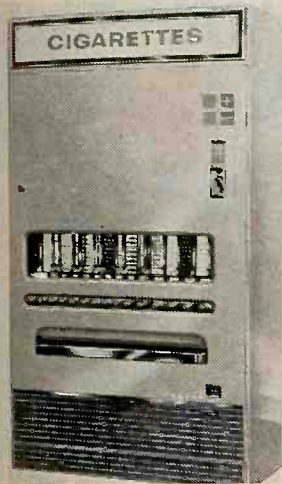
SEEBURG
Model 4E5; elec.; top-load; 11 cols. with 20-pack cap.; 11 cols. with 55 pack cap.; 825 capacity; 22 cols. all sizes; personalized.



SEEBURG
Williamsburg Line
Models 14T1 and 14T1G; 4 cols. at 60 pack; 10 cols. at 27; 510 cap. Models W20T1 and W20T1G; 4 cols. at 60 pack; 16 cols. at 27; 672 cap.

CIGARETTE and CIGAR MACHINES

CURRENT MODELS



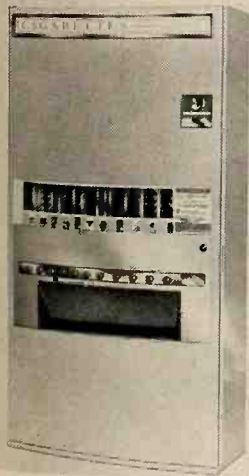
VENDO

Stoner Model C-23; 15-sel.; 520 cap.; reg or king-size.



VENDO

Console model CA1A (also CA2A and CA3A) 22-sel.; 850 packs all sizes; electro-mechanical push-button; 11 single cols. swing out; 11 dual-shift in rear; first-in, first-out.



VENDO

128-special; 11-sel.; reg., king and ong-size packs; manual pull-knob; 5 shift cols. 58 packs; 3 reg. cols. 32 packs; 3 split 14 packs.



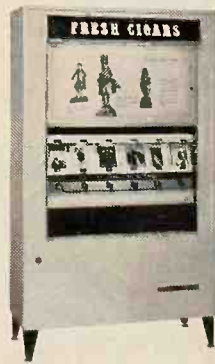
GENERAL CIGAR

5-col.; also available 7 cols.



SEEBURG

Williamsburg line; cigarillos; Model W8C01; 8-sel.; 200 cap.



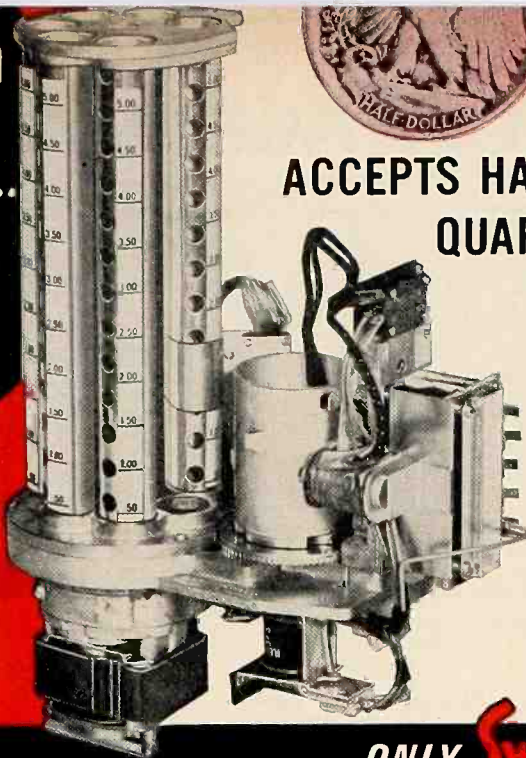
SEEBURG

Williamsburg line; cigar vendor Model W6CR1; 6-sel.; 114 cap.

Exclusive with Smokeshop... HALF-DOLLAR ACCEPTOR!

ELECTRONIC!

"Easy Loading" Accessory Available. Only one partially filled tube to count for inventory. Only one screw to remove to lift unit out. Opens completely new vending fields and strengthens your present locations!



ACCEPTS HALF DOLLARS OR TWO QUARTERS AND RETURNS CHANGE IN NICKELS

Also accepts dimes and nickels

- Returns change in nickels with pack of cigarettes . . . For example: 30¢ price pack and 4 nickels; 35¢ price pack and 3 nickels, etc.
- Capacity in nickels: 690 (115 nickels per tube).
- When changer is empty — illuminated sign indicates: "USE CORRECT CHANGE ONLY."
- 50¢ merchandise can be vended upon insertion of any denomination of coins totaling 50¢.

PLACE YOUR ORDER ONLY Smokeshop HAS IT!

PLUS ENDLESS OTHER DESIRABLE FEATURES FOR THE CUSTOMER AND OPERATOR

Glamorous Outside, Simplicity Inside . . . the new Smokeshops are amazingly versatile and their price is right! "Remember . . . by using Smokeshops, what you save in servicing and upkeep adds to your profits!"



PERSONALIZING FEATURE on all models

Now you can identify each location by inserting its name in a prominently displayed space. A feature that helps you acquire and keep locations . . . they'll love it!



NEW "SMOKESHOPPER" BRAND SELECTORS

Each a single unit with self-contained display label for simplified, individual selection of cigarette brands. Brand Selectors are enclosed in a compact eye level panel, well lighted for action!

CHOICE OF 3 MODELS

STARLITE "850" — The most versatile cigarette vendor on the market today! For prime locations where volume sales require extra capacity.

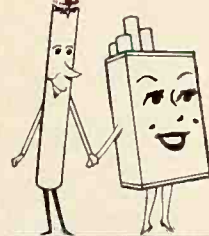
CAPACITY: 36 columns accommodating 850 packs: regular king size crushproof boxes. Regular and king size flat boxes. 27 selections. Plus 9 shift columns.

STARLITE "630" — The Sales Leader of the Smokeshop line, with new exclusive features that make it more desirable than ever.

CAPACITY: 27 columns accommodating 630 packs . . . 18 selections. Plus 9 shift columns.

STARLITE "450" — For marginal locations where brand selections can be limited and where minimum equipment cost is desirable.

CAPACITY: 18 columns . . . 18 selections. Accommodates 450 packs. 9 shift columns can be added at any time.



THE STARLITE SERIES

Color choices galore!

AUTOMATIC PRODUCTS COMPANY

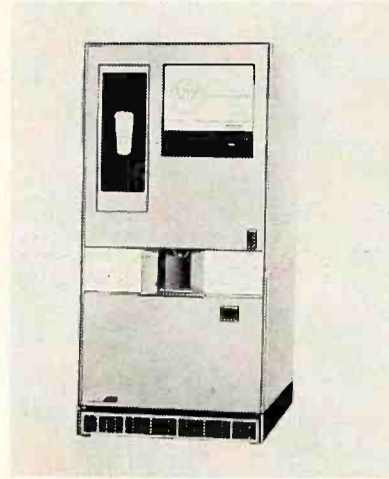
301 Chestnut St., St. Paul 2, Minn. • Phone: 224-4391

CANDY-SNACK MACHINES CURRENT MODELS



COAN

Series 188 U-Select-It; conveyor belt action vends items up to 1 1/4 x 2 1/4 x 6 1/4; mechanical; 188 selections.



CONTINENTAL-APCO

Popcorn Shoppe; capacity—300 cups of hot popcorn, 250 cups; electrical coin changer; Model number WPS.



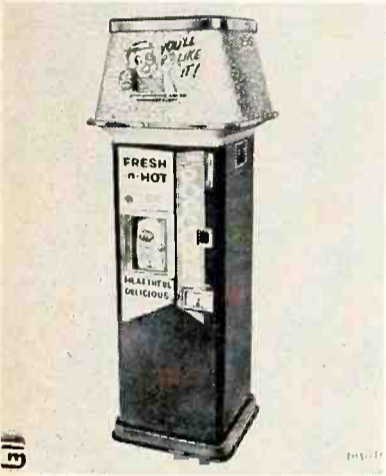
F & F LABORATORIES

Machine sold on package deal with manufacturer's product. Machine available on counter stand.



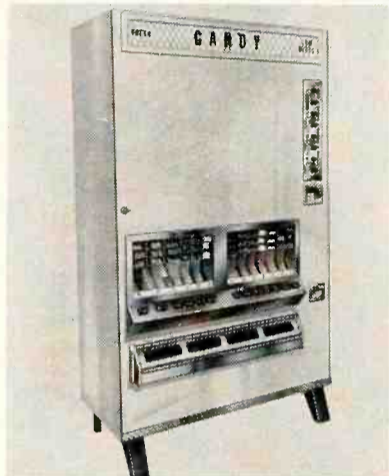
GOLD MEDAL

Model 105 peanut vendor; 250 sale capacity; stores 275 sales; 110 volt; National Rejector; electronic system.



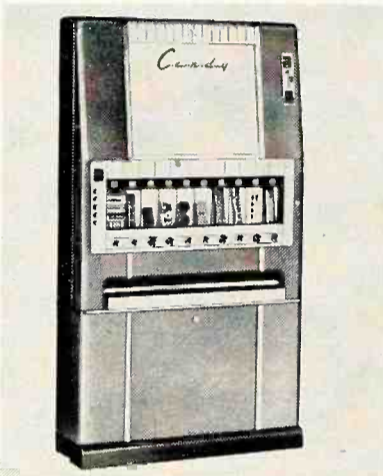
GOLD MEDAL

Model 200 popcorn vendor; 120 10¢ sale capacity; 100 sale storage; electronic system; National Rejector; 110 volt.



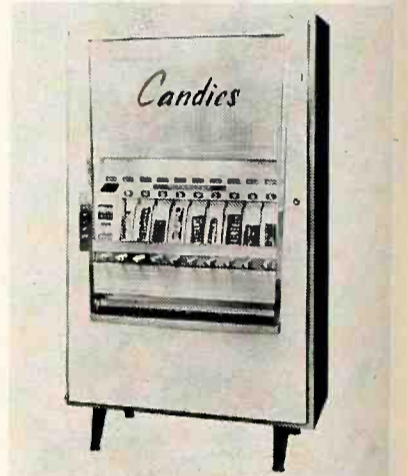
LEKTRO VEND

Model-002 large candy vendor; 21 selections, 2 stack units; 13 candy columns; 8 gum columns; 848 maximum capacity.



NATIONAL

Series 510 candy vendor; 14 selections; 9 bar columns; 5 gum; 416 units maximum; shelf reset lever; nickel tube and change maker.



NATIONAL

Consoline candy vendor; 14 selections; 9 bar and 5 gum or mint; maximum 416 units; nickel changemaker; variable shelving.



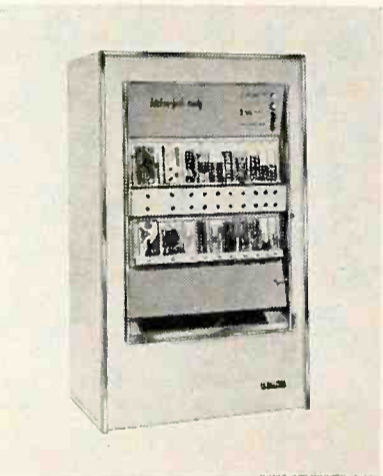
NATIONAL

Moduline candy vendor; 21 selections; 588 maximum units; first-in, first out; electrical merchandise feeding racks; 10 swing out shelves.



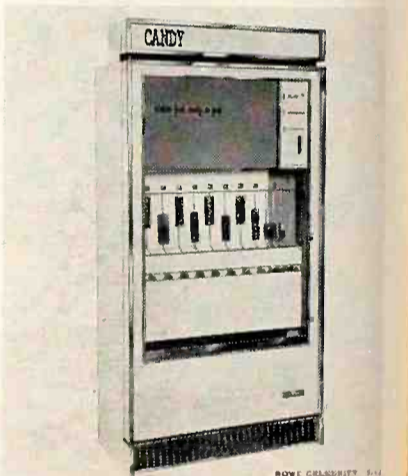
NATIONAL

Series CC Crown Line DeLux; 14 selections; Max. capacity 416 units; 9 bar plus 5 gum or mint; coin mechanism; set price selector; variable shelving.



ROWE AC

Model 141 Tasty Twenty; 20 columns; 560 items maximum including 180 gum or mint; electrical operation; coin changer.



ROWE AC

Model 277 Celebrity candy vendor; 11 columns; 190 candy, 150 gum-mint capacity; 8 candy col. 3 gum-mint; makes change.



ROWE AC

Model 77 Celebrity candy vendor; capacity 190; gum-mint 150; 8 candy columns, 3 gum-mint; manual coin mechanism; makes change.



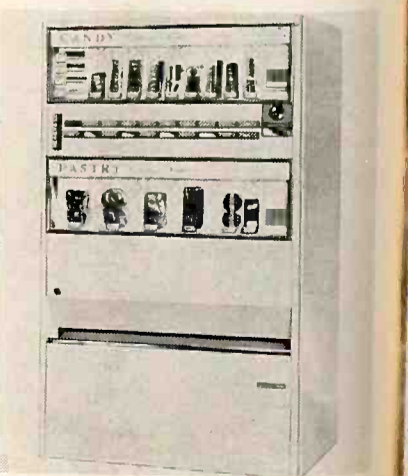
SEEBURG

Williamsburg Line; models W10CN1-10C, W10CN1-5/10C, W10CN1G-10C and W10CN1G-5/10; 10 selections; 2 or 3 cols., adjustable; cap. 220.



UNIVERSAL VENDORS

Candimat made by Westinghouse; 7 columns of 24 shelves & 2 for 100 5¢ gum or 68 10¢ gum-mint; maximum capacity 268 items; manual operation.

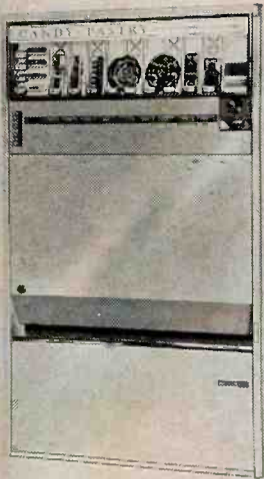


VENDO

Stoner Model FA8A candy-pastry, gum-mint unit; variable shelf sizes; 7 cols. 20 shelves; 2 cols. 24, 6" & 8" deep; 4 cols. 20; 4 cols. variable gum & mint.

CANDY-SNACK MACHINES CURRENT MODELS

(Con't. from page 78)



VENDO

Stoner Model FA3A candy-pastry with gum-mint unit; variable shelf sizes; 3 cols. 20 shelves; 2 cols. 24 shelves; 2 cols. 20 shelves; 4 cols. variable gum-mint.



VENDO

Stoner Model FA2A candy with gum-mint unit; variable shelf sizes; 7 cols. 20 shelves; 2 cols. 24 shelves; 4 cols. variable gum-mint.



VEND-RITE

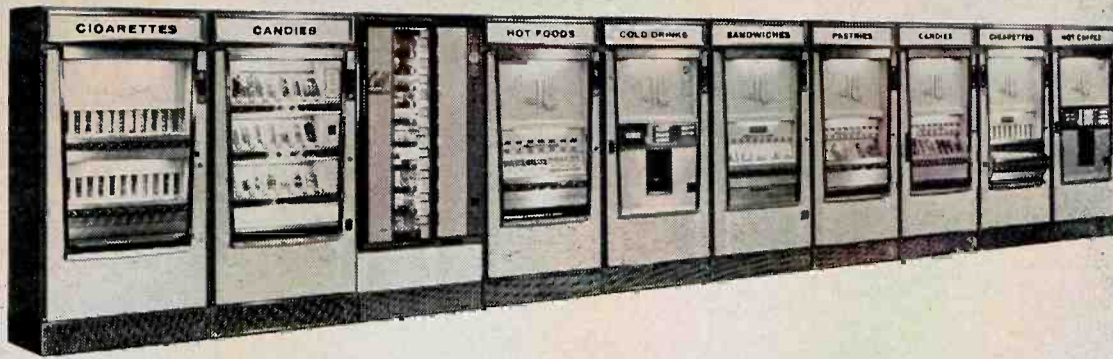
'Little Candy Store'; gum/mints; 200 gum packs; 160 mints; fits wall or side panel.



VEND-RITE

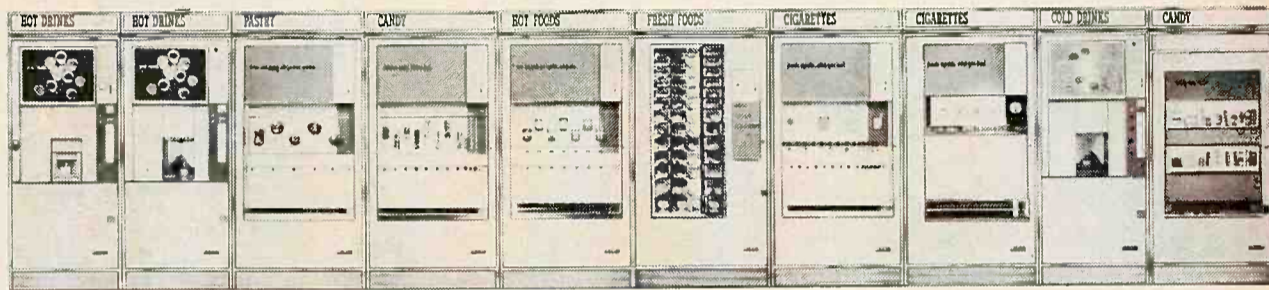
Cracker vender; 120 pack cap.; 6"x7"x38".

FULL LINE VENDING EQUIPMENT



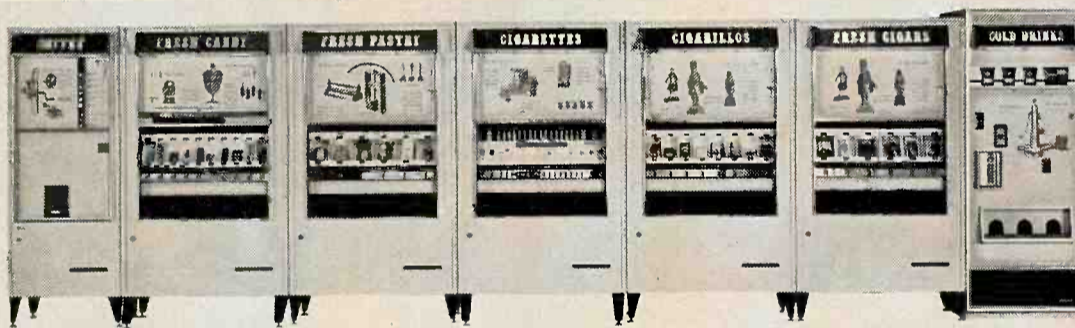
NATIONAL VENDORS Golden Era Moduline Full Line

This ten-unit team of merchandisers features: Cigarette Vender Model 22M; Electric Candy Machine Model 21 CE; Wittenborg Hot-Cold Dispenser Model 400; Hot Food-HCM Machine; Cold Drink-CDM; Cold Sandwich-RSM; Pastry-CM Dispenser; Candy-CM; Cigarette-80M; and Hot Beverage-HBM.



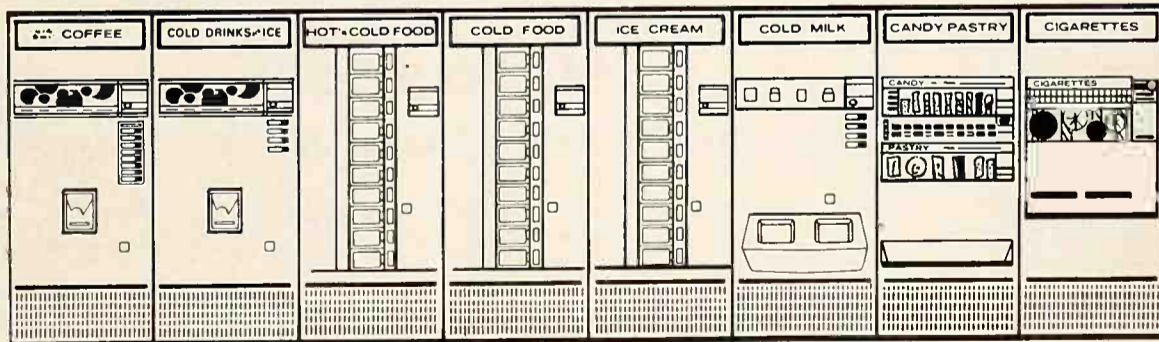
ROWE AC Modular Celebrity Full Line

Rowe's Celebrity Line of vending equipment offers: Model SK9 Single Cup Coffee Machine; Model AK8 Batch Brew Coffee Machine; Pastry Dispenser Model 251; Candy Machine Model 277; Hot Canned Food Machine Model 237; the All-Purpose Fresh Food Dispenser Model 147; Cigarette Machine Model 286; Cigarette Machine Model 260; Cold Drink dispensers Models 1020 w/o ice and 1020A with ice; and the Tasty Twenty Candy Machine Model 141.



SEEBURG Williamsburg Vender Line

The Williamsburg full line of machines are: Pastry venders models W6P1 and W6P2; Candy machines Models W10CN1-10C, W10CN1-5/10C, W10CN1G-10C and W10CN1G-5/10; Theater Candy Vender W8CT1G; Cigar Machine Model W6CR1; Cigarillo Vender Model W8CO1; Cigarette machines models W14T1, W14T1G, W20T1 and W20T1G; Hot Beverage Vender Model W6-HB1-110S; Sandwich Machine W6SW1; also Laundry Vender Model W8L1; and Can Vending Machine Model W3CV1 available.



VENDO Full Line

Vendo's line of automatic merchandisers features: 650 Fresh-Brew Coffee Maker; 350 Instant Coffee Vender; 650 Single-cup Coffee Brewer; 425 Single-Cup Coffee Brewer; Carbonated Beverage Vender; Cold Milk Merchant; Visi-Vend Hot Food Merchandiser; Visi-Vend Cold Food Merchandiser; Visi-Vend Hot 'N Cold Food Merchandiser; Hot Canned Foods Vender; Candy-Pastry Merchandiser; Candy Vender; Pastry Vender; Ice Cream Merchant; Visi-Vend Ice Cream Merchandiser; 850 Cigarette Merchandiser; 520 Cigarette Merchandiser; 428 Special Cigarette Vender; and 180 Special Candy Vender (only portion of overall full-line illustrated).

RUDD-MELIKIAN, INC. (not shown)

Brew-A-Cup 754; Ice-A-Cup; Full-Line food server; Kwik-Kooker; Brew-A-Cup 333; cartoned milk; general purpose.

CIGARETTE MACHINE MANUFACTURERS

AUTOMATIC PRODUCTS CO.
301 Chestnut St., St. Paul, Minnesota

(Distributors)

WIENER SALES CORP.
559-10th Ave., New York 36, New York

MICKEY ANDERSON AMUSEMENT CO.
314 E. 11th St., Erie 5, Pa.

ANGOTT DIST. CO.
2616 Puritan Ave., Detroit 38, Mich.

ARKANSAS DIST. CO.
316 W. 2nd St., Hope, Arkansas

BANNER SPECIALTY CO.
1641 N. Broad St., Philadelphia 22, Pa.

BILOTTA ENTERPRISES, INC.
224 N. Main St., Newark, New York

BILOTTA ENTERPRISES, INC.
1226 Broadway, Albany, New York

B & B DIST. CO.
777 Main Street, Buffalo, New York

FLOWER CITY AMUSEMENT CO.
286 Webster, Rochester, New York

PSKY DISTRIBUTORS
71 Tenth Ave., New York, N.Y.

BIRMINGHAM VENDING CO.
40 Second Ave. No., Birmingham, Alabama

BRANDT DIST. CO.
1809 Olive St., St. Louis 3, Mo.

BORINQUEN MUSIC CO.
400 Comercio Street, San Juan, Puerto Rico

CENTRAL MUSIC CO.
1209 Douglas, Omaha, Nebr.

CLEVELAND COIN MACHINE EXCH.
2025 Prospect Ave., Cleveland, Ohio

CLEVELAND COIN MACHINE EXCHANGE
1827 Adams St., Toledo, Ohio

CO-OPERATIVE DIST. CO.
219-221 E. Market St., Louisville, Kentucky

GATEWAY CO-OP. DIST. CO.
1252 Division St., Evansville, Indiana

CULP DISTRIBUTING CO.
614 W. Sheridan, Oklahoma City 2, Okla.

EMPIRE COIN MACHINE EXCHANGE
1012 Milwaukee Ave., Chicago 22, Ill.

ELECTRONIC INDUSTRIES CORP.
3464 Park Ave., Montreal 18, Canada

F.A.B. DIST. CO.
1019 Baronne St., New Orleans, La.

LEW JONES DIST. CO.
1301 N. Capital Ave., Indianapolis 2, Ind.

B. D. LAZAR CO.
1635 Fifth Ave., Pittsburgh, Pa.

LeSTOURGEON DIST. CO.
2828 South Blvd., Charlotte 1, North Carolina

MIDWEST DISTRIBUTORS
709 Linwood Blvd., Kansas City, Mo.

PEACH STATE DIST. CO.
1040 Boulevard SE, Atlanta, Ga.

PEACH STATE MUSIC CO.
624 New Street, Macon, Georgia

PEACH STATE TRADING CO.
729 Lady Street, Columbia, South Carolina

SI REDD DISTRIBUTING CO.
80 Coolidge Hill Road, Watertown, Mass.

REX-BILOTTA CORPORATION
501 W. Fayette, Syracuse 3, New York

ROANOKE VENDING MACHINE EXCH.
4930 W. Broad Street, Richmond, Virginia

ROANOKE VENDING MACHINE EXCH.
625 Ohio Ave., Charleston, West Virginia

ROANOKE VENDING MACHINE EXCH.
63 Commonwealth Ave., Bristol, Virginia

ROCK CITY DIST. CO.
108 Lafayette Street, Nashville, Tenn.

ROTH NOVELTY CO.
54 No. Pennsylvania Ave., Wilkes-Barre, Pa.

ROYAL DISTRIBUTING CO.
1210 Glendale-Milford Rd., Cincinnati 15, Ohio

ROYAL DISTRIBUTING CO.
1112 North High Street, Columbus, Ohio

SANDLER DISTRIBUTING CO.
236 Girard Ave. No., Minneapolis, Minn.

GERALD SHEAFOR
4500 Oak Drive, Minneapolis, Minn.

SOUTHERN MUSIC DIST. CO.
503 W. Central, Orlando, Fla.

SOUTHERN MUSIC DIST. CO.
2465 Harper St., Jacksonville, Fla.

SOUTHERN MUSIC DIST. CO.
2209 E. Broadway, Tampa, Florida

STATE SALES & SERVICE CORP.
1825 Guilford Ave., Baltimore 2, Maryland

STRAUSS VENDING MACHINE CO.
1672 Washington St., Boston, Mass.

(Continued on page 82)

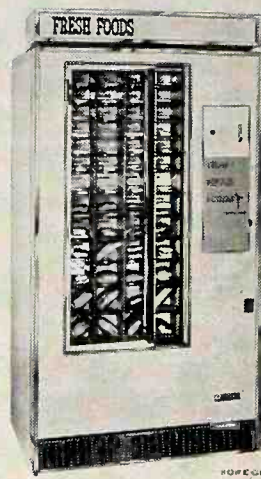
ALL-PURPOSE MERCHANDISERS

★ CURRENT MODELS ★



NATIONAL VENDORS

Wittenborg-400: 12 selections; maximum capacity of 432 items; vends up to twelve prices, from 5¢ to \$1.25; offers 'First In First Out' dispensing; its three basic units are, hot, cold and hot or cold; has variable drum arrangement; operates electrically; offers an optional automatic door and a decorative panel.



ROWE AC MANUFACTURING

All-Purpose Celebrity Vender Model 147: vends a variety of food items; has a 130 item capacity and 1 to 130 item selectivity; electrically operated; manual totalizer; offers a 5¢ to 50¢-10 price range or a 5¢ to \$1.50-13 price range, the choice is optional; other optional features include refrigeration or heat and refrigeration, rear loading door and cap kit. A variation on this model is offered with the 'Automat Junior', which has the same specifications but operates at room temperature to vend non-food items.



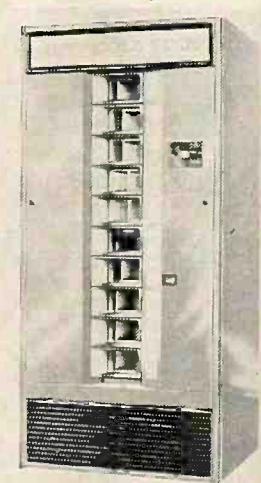
ROCK-OLA MANUFACTURING CORP.

Shap-O-Mat General Merchandise Vender offers: 40 selections; variable capacity; electrical operation; multiple coin handling; escrow coin holding unit; exact-amount vending, no over or under payments; also available in the Book-A-Mat machine which is of the same specifications and offers a 450 book capacity.



THE SEEBURG SALES CORPORATION

Pick-A-Pack All-Purpose Merchandising Vender Model 15G1 offers: 15 different selections at one time; on-vend capacity up to 315 items; vends at 12 different prices at the same time; First In/First Out stack rotation; sliding auger racks for loading; positive vend control; adjustable shelf spacing; style for both free-standing or modular lineup; electrical operation.



THE VENDO COMPANY

Visi-Vend Hot 'N Cold Food Merchandiser offers: 100 to 300 item capacity; 5 hot and 5 cold selections; automatic changer, accepts all coins; individual pricing from 5¢ to \$1.00 with 5¢ increments; adjustable thermostat controls; front and rear service doors; electrical operation.

GOLD MEDAL PRODUCTS

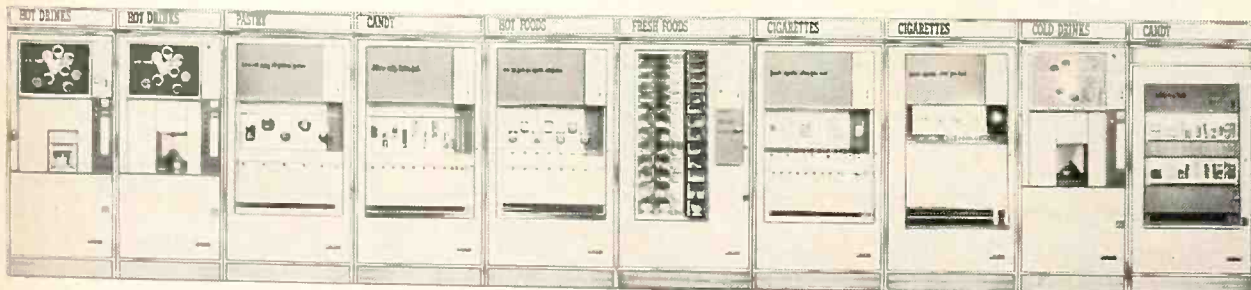
General Merchandise Vender Model 127-M (not shown) offers: variable, multiple pricing for 8, 12 up to 24 items of your choice.

In Texas It's The JAMAILS For FULL LINE

Rowe AC Celebrity, Tropicana & Customusic

Louis Jamail
SANTONE SALES CO.
121 Navarro St.
San Antonio, Texas
Phone: CA 7-5181

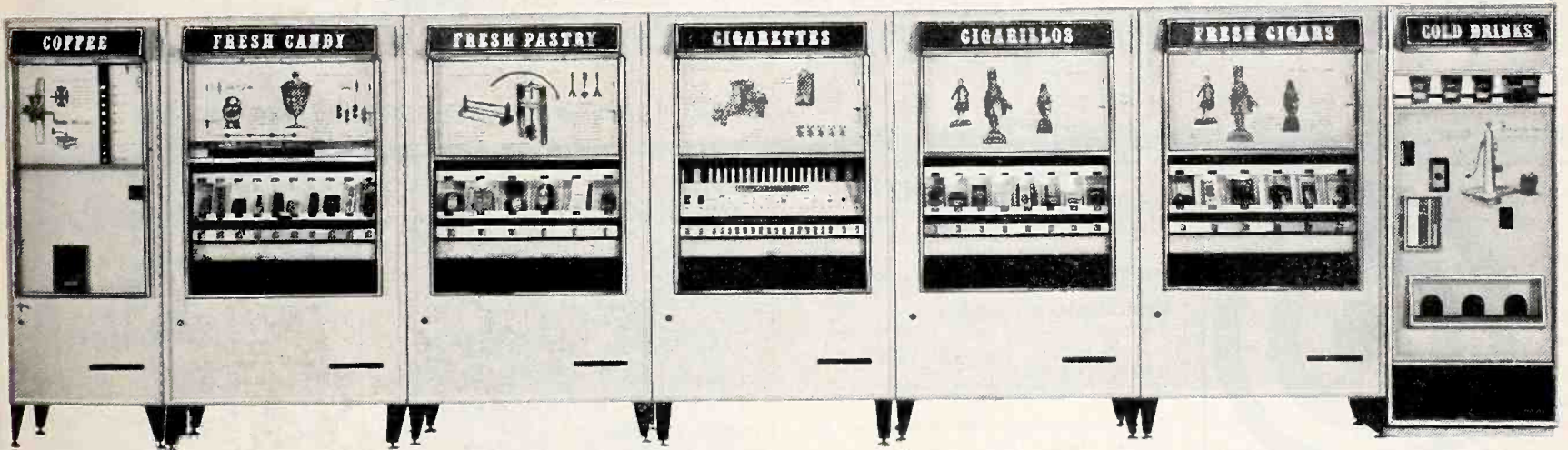
George Jamail
CENTRAL SALES CO.
2108 Leeland Ave.
Houston, Texas
Phone: CA 4-2626



New!

SEEBURG
WILLIAMSBURG
Vender Line
AMERICA'S FINEST
MECHANICAL VENDERS
 (plus coffee and cold drink)

America's *proved* mechanical venders are now *improved* by Seeburg! Fresh new styling . . . with an appealing Early American touch! These are sales-producing venders that really *merchandise* their products in any location. This hard-working bank of mechanical venders features Candy, Cigarette, Pastry, Cigars, and Cigarillos *plus* Self-Brewed Coffee and Cold-Canned Beverages. Use them individually or bank them in any combination desired. See Seeburg's new Williamsburg Line at your Seeburg Distributor's.



SEEBURG
Pick-a-Pac

The "automatic store" that's got what everybody wants. Offers 15 different selections at one time.

Here's total merchandising versatility with on-vend capacity up to 315 different items! Offer these items for as many as 12 different prices—from a nickel to \$1.50!

Vends sundries, novelties, magazines, packaged foods, toys, sporting goods, pipe tobaccos, cigars, books, greeting cards, school supplies, and many others. On display at your Seeburg's Distributor's.



ESPECIALLY FOR SELF-SERVICE, COIN-OPERATED LAUNDRIES—designed to merchandise nationally distributed boxed and soft-packed laundry supplies.

SEEBURG

FIRST WITH VENDERS THAT *MERCHANDISE*, SEEBURG IS THE WORLD'S LEADING MANUFACTURER OF COIN-OPERATED EQUIPMENT

Xalley® the Standard of Quality and Craftsmanship

introducing models
765, 865, 935, 1025



- Flush "ball return" drawer
- Recessed coin chute
- Triangle and balls at same end
- Walnut finish plastic laminate table, legs, rails and sides
- Adjustable cast aluminum 6" base leg levelers
- Genuine "tournament grade" billiard balls
- Built-in recessed triangle
- Separate coin box
- "Trapped" Cue Ball

Xalley® manufacturing & sales company

333 MORTON STREET • BAY CITY, MICHIGAN • TWINBROOK 5-8587



YOU HIT THE BULL'S EYE TWICE

... when you operate the greatest one-two punch on the market!

SMOKESHOP'S STARLITE CIGARETTE VENDOR

The cigarette machine the ops just can't afford not to put on location. It sells the consumer via the attractive cabinet and the coin-changer and it makes more money for you. You don't need any more reason than this!

—and—

WURLITZER'S MODEL 2800

The Golden Bar's Ten Top Tunes

Takes half-dollars away from the timid-soul type who is finding that playing the juke box can be fun, when all you need do is press the Golden Bar. It's the only phonograph that can do this for him!

BILOTTA ENTERPRISES

Distributors in Upper New York State
ALBANY BUFFALO NEWARK ROCHESTER SYRACUSE
Main Office: 221 N. Main St., Newark, N.Y.

(Distributors)

(Continued from page 80)

UNITED DISTRIBUTORS

902 W. Second St., Kansas City, Mo.

VERKAUFS AUTOMATEN

Oellikonerstrasse 88, Zurich 11/57, Switzerland

WEYMOUTH DIST. CO.

2525 W. Pico Blvd., Los Angeles 6, Calif.

DRACO SALES CO.

2005 W. Alameda, Denver, Colo.

GREG'S VENDING

456 Strand, Missoula, Montana

NORTHWEST SALES OF OREGON

1040 S.W. 2nd Ave., Portland, Ore.

NORTHWEST SALES OF SEATTLE

3150 Elliott Ave., Seattle, Wash.

VALIANT AMUSEMENT

3129 E. McDowell, Phoenix, Arizona

WURLITZER CO.

154 So. Vanness Ave., San Francisco, Calif.

COAN MANUFACTURING CO.

2070 Helena St., Madison, Wisconsin

CONTINENTAL-APCO INC.

(A Vendo Subsidiary)
956 Brush Hollow Rd., Westbury, L.I., N.Y.

NATIONAL VENDORS

5055 Natural Bridge, St. Louis, Missouri

ROCK-OLA MANUFACTURING CORP.

800 North Kedzie Ave., Chicago, Illinois
(See Rock-Ola phonograph distributor list)

ROWE AC MANUFACTURING

Troy Hills Road, Whippany, New Jersey
(See Rowe AC phonograph distributor list)

THE SEEBURG CORPORATION

1500 North Dayton Street, Chicago, Illinois
(See Seeburg phonograph distributor list)

SHIPMAN MANUFACTURING CO.

1326 So. Lorena Street, Los Angeles, Calif.

THE STONER MANUFACTURING CORP.
(A Division of The Vendo Co.)
7400 East 12th Street, Kansas City, Missouri

STONER MFG. CO.
(Div. of The Vendo Co.)
7400 East 12th Street, Kansas City, Missouri

UNIVERSAL VENDORS INC.
1616 Walnut Street, Philadelphia, Penna.

CIGAR MACHINE MANUFACTURERS

GENERAL CIGAR CO.

605 Third Avenue, New York, N.Y.

MALKIN-ILLION COMPANY

400 Coit Street, Irvington, New Jersey

THE SEEBURG CORP.

1500 North Dayton Street, Chicago, Illinois
(See Seeburg phonograph distributor list)

UNIVERSAL VENDORS

1616 Walnut Street, Philadelphia, Penna.
(See Universal candy distributor list below)

CANDY MACHINE MANUFACTURERS

COAN MANUFACTURING CO.

2070 Helena Street, Madison, Wisconsin

LEKTRO-VEND MFG. CORP.

PO Box 649, Sullivan Rd., Aurora, Illinois

NATIONAL VENDORS

5055 Natural Bridge, St. Louis, Missouri

ROWE AC MANUFACTURING

Troy Hills Road, Whippany, New Jersey
(See Rowe AC phonograph distributor list)

THE SEEBURG CORPORATION

1500 North Dayton Street, Chicago, Illinois
(See Seeburg phonograph distributor list)

SHIPMAN MFG. CORP.

1326 So. Lorena St., Los Angeles, California

(Distributors)

JULIEN BRIGHTMAN

Florade Syrup Corp., Eleanor Rd., Somers, Ct.
Connecticut, Maine, Massachusetts, N.H., R.I., Vermont

RONNIE REINHARDT

GEORGE REINHARDT
734 E. Smith Rd., Medina, Ohio
Ohio

SHELDON SALES CO.

881 Main St., Buffalo, N.Y.
New York State minus N.Y. City

SILER SALES CO.

5955 Cooper Rd., Indianapolis 8, Ind.
Indiana, Ohio, Kentucky

E. F. STANTON & CO.

2736 W. Pico, Los Angeles, Calif.
Arizona, Southern Calif.

STATE SALES & SERVICE

1825 Guilford, Baltimore, Md.
D.C., Maryland, Va.

SUTHERLAND DIST. CO.

2710 McGee Trfwy., Kansas City 8, Mo.
Arkansas, Kansas, Western Missouri

SUTHERLAND DIST. CO.

705 N. W. 4th St., Oklahoma City, Okla.
Oklahoma, Texas (Panhandle)

WEIDMAN NATIONAL SALES CO.

5911 4th Ave., Detroit, Mich.
Michigan

WIENER SALES

559 10th Ave., New York, N.Y.
Greater N.Y. City

BANNER SPECIALTY CO.

1641 N. Broad St., Phila., Pa.
New Jersey, Penna., Delaware

BANNER SPECIALTY CO.

1508 5th Ave., Pittsburgh, Pa.
Pittsburgh, Pa.

(Continued on page 84)

BACKGROUND MUSIC SYSTEMS CURRENT MODELS



**CINE-SONIC
MODEL ET #10**
Tape Cartridge, tape size-1 7/8 ips. Two hours;
then repeat; Total 4 hrs. Paging system built
in.



SEEBURG ENCORE MODEL
Up to 750 selections from special 16 2/3 rpm
disks, featuring instrumental music ("fore-
ground music"). 9-inch disks, hand-rubbed
walnut cabinet. Self-contained speaker or
through present sound system.



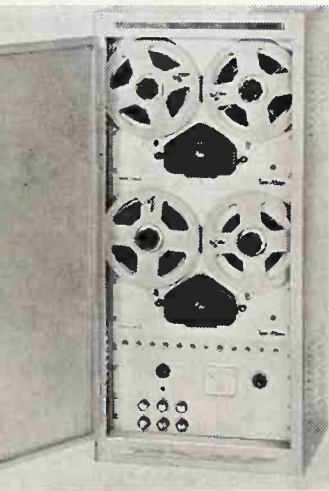
**JAY ELECTRONICS
MODEL TP-1**
Also 1M, 1V, 2, 1R, 2R. Programmer Models.
Recorder/playback from tape cartridge, timing
mechanism, program from Jay Programmer
library, 80 selections per cartridge, size 1 7/8
ips. Also TP 1000 Console model.



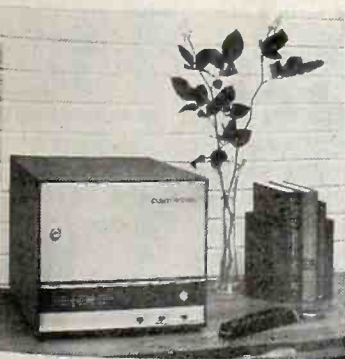
**TAPE-ATHON
MODEL 702**
Two separate programs from single system via
dual programming uses 4 recorded channels
on std. tape width, two dual-pickup heads,
serves two locations on premises. Available in
portable, console, rack-mounting models. 7" or
10 1/2" reels, single tape speeds of 1 1/2, 2, 2 1/4,
or 7 1/2 inches per second. 32 hrs. from 10 1/2"
reel. Programmed from Tape-Athon library.



NATIONAL SOUND SYSTEMS INC.
Snap-in loop cartridge operation, 4 hr., drives
to 20 speakers, built in monitor-speaker, PA
system.



TAPE-ATHON LIBRARIAN
Two tape transports (interconnected), 144
mode selective programming, automatic stand-
by for continuous play, 12 activating toggle
switches.



ROWE AC CUSTOMUSIC MODEL
Programs six cartridges at 10 hrs. per cart-
ridge. Tape size 1 7/8 ips. From Rowe library
of music.



SEEBURG MODEL 1000
1000 selections, holds 25 records (16 2/3 rpm),
9-inch disks, plays both side of disk, restacks
after 25th disk is played, built-in speaker, or
through present sound system, paging system,
automatic timer, 22" x 14" x 12". Will play
only the Seeburg 16 2/3 records. Programmed
from Seeburg Library of records, specially
pressed.



VIKING CUSTOM 190 MODEL
Features "35" tape handler, 3 3/4 ips drive, also
1 7/8 ips, public address attachment, tape cart-
ridge.

**120%
RETURN**



**The
FIRST
YEAR**

(After that it's all profit — every year)

ON EACH \$300.00 INVESTED!

QUICK INSTALLATION —

No two-man crews or trucks needed

POSITIVE INCOME —

Three-year contracts on monthly fee — no route collections

LESS CALL BACKS —

No rat-race service calls

IT'S PROVEN —

Over 7000 systems already installed

How? Lease Tape-Athon Background Music to Restaurants,
Shops, Supermarkets, Motels, Offices, Plants, or any location you
now have on your "customer" or "prospect" list and those
locations you've been bypassing.

Contact your local juke box distributor or fill in this coupon
and mail today!!!

NAME _____

ADDRESS _____

CITY _____ STATE _____

Tape-Athon, Corp.

523 S. HINDRY
INGLEWOOD,
CALIFORNIA

BACKGROUND MUSIC SYSTEM ★ MANUFACTURERS LIST ★

**CINE-SONIC SOUND
CORP.**

481 Eighth Ave.
New York, N.Y.

(Write for distributor information)

**THE SEEBURG SALES
CORPORATION**

1500 North Dayton Street
Chicago, Ill.

(See Seeburg Phonograph Distributor List)

JAY ELECTRONICS INC.

65-37 Fresh Meadow Lane
Flushing 65, New York

(Write for distributor information)

**TAPE-ATHON
CORPORATION**

523 South Hindry
Inglewood, California

**NATIONAL SOUND
SYSTEMS INC.**

44-28 Hunter Street
Long Island City 1, N.Y.

(Write for distributor information)

**VIKING OF
MINNEAPOLIS, INC.**

9600 Aldrich Ave. South
Minneapolis, Minn.

**ROWE AC
MANUFACTURING**

Troy Hills Road
Whippany, New Jersey

(See Rowe AC phonograph Distributor List)

**POST WAR
JUKE BOX
ILLUSTRATIONS
APPEAR ON
PAGES 22-28**

CINEBOX SALES SOAR



HICKSVILLE, N. Y.—Following more than a year in locations throughout the country, Cinebox, a product of Cinevision Corp. of America, is chalking up one of the most unique success stories in the coin operated music field. First introduced in the United States in 1963, Cinebox, a pre-selected motion picture juke box made operators sit up and take notice of this excitingly new form of entertainment. Other operators took a viewpoint of "let's wait and see." Some in the industry visualized the possibilities of a natural color movie with stereo high fidelity sound, and proceeded to place Cineboxes in choice locations.

With the introduction of a competitive machine, more and more well-known operators discovered a growing demand on the part of Taverns, Restaurants and Bowling Alleys for the "machine that shows pictures with sound." They also discovered an added source of income never before available. Occupying three square feet of floor space, Cinebox gave patrons a wide choice of American and International stars singing and dancing in full musical productions. Some operators report, that once the first coin is put into the machine, a chain reaction is set off that keeps the machine operating for hours, customers simply keep putting in coins. Locations reported increases of 30% to 120% in bar trade plus a sales increase of food.

Many locations are demanding this entertainment form and are ready to lease, pay guarantees and participate. Cinebox offered added income through advertising. Each machine has available nine different "slots" for a color or black and white slide. Local merchants jumped on this new form of "visual advertising" which played to a captured audience at an exceptionally low cost per viewer. Some operators reported a long waiting list of advertisers.

Advertising messages were sold on a monthly and quarterly basis, with charges scaled to each individual location. These nine slides returned additional income averaging between \$30.00 and \$55.00 per week.

With more Cineboxes now in operation, Cinevision Corporation supplied colorful advertising promotion material in the form of Tent Cards, Menu Tabs, Display Cards, Window Streamers, etc., all aimed to produce continued results for the operators.

The film library has been expanded so the 40 selections can be rotated at the rate of 3 film changes per week. New films are continuously in production. Cinebox is part of the entertainment industry, it is proving profitable, and it's here to stay.

For complete information and location availability, simply write to:

CINEBOX CORP. OF AMERICA

Exclusive Manufacturers
Distributors of Cinebox

201 West John St. • Hicksville, N.Y.
(516) GE 3-7000

CANDY MACHINE MANUFACTURERS

(Continued from page 82)
CENTRAL DIST. CO.
1209 Douglas St., Omaha, Neb.
Nebraska

BERT FARMER
1435 23rd Ave., Seattle, Washington
Alaska, Idaho, Montana, Oregon, Washington

JIM FINNERTY
2051 27th Place, Phoenix, Arizona
Arizona

GEORGE GLASS DIST. CORP.
1901 Delmar Blvd., St. Louis, Missouri
Illinois, Eastern Missouri

KING & CO.
2700 Lake St., Chicago, Ill.
Illinois, Iowa

MOUNTAIN DIST.
3630 Downing St., Denver, Colo.
Colorado, New Mexico, Wyoming

NATIONAL PRODUCTS CORP.
2416½ High Point Rd., Greensboro, N.C.
N.C., S.C., Virginia

NATIONAL UNI-PAK
534 Armour Circle, Atlanta 24, Ga.
Alabama, Florida, Georgia, Tenn., Texas

NEW-WAY SALES CO.
1257 Queen St. West, Toronto, Ontario, Can.

CHARLES I. PERRY CO.
15 Harriet St., San Francisco, Calif.
Northern California

VEND-RITE MFG. CO.
1536 N. Halsted St., Chicago, Ill.

POPCORN MACHINE MANUFACTURERS

AUTO-POP MFG. CO.
14 N. 9th Street, St. Louis, Missouri

CONTINENTAL-APCO
(A division of The Vendo Co.)
956 Brush Hollow Road, Westbury, L.I., N.Y.

GOLD MEDAL PRODUCTS CO.
1825 Freeman Avenue, Cincinnati, Ohio

POTATO CHIP VENDORS

MARVEND, INC.
Marietta, Georgia

NATIONAL VENDORS
5055 Natural Bridge Rd., St. Louis, Missouri

STOP!

Stop Missing Out On the
Big Buys At David Rosen

<p>SEND FOR NEW LIST</p> <p>★ World's Largest Inventory</p>	<p>ARCADE GAMES VENDING MUSIC RIDES</p>
--	--

Exclusive Rowe AMI Distributor
Ea. Pa. - S. Jersey - Del. - Md. - D.C.

DAVID ROSEN, INC.

855 N. BROAD ST., PHILA., PA. 19123
Phone: (215) Center 2-2900



Eastern Flashes

Abe Green, president of the Runyon Sales Co., Springfield, N. J., advised that his son Irving has joined the sales staff at Runyon after having received his degree from a Washington, D.C. college. Irving will be under the excellent tutelage of coin vet Morris Rood. Over in Runyon's New York office, crack salesman Louie Wolberg reports that mucho metro NY music ops are making the move to the 'Tropicana', some even saying, according to Lou, that it's the greatest phono in history.

Trimount Automatic's 40th Anniversary bash at the Blue Hills Country Club last week drew 370 guests for dinner. Hundreds turned out onto the golf course during the day, according to sales manager Marshall Caras. In a phrase, it was an appropriate tribute to Trimount's founder Dave Bond, who himself, is a tribute to the industry. Pictures and a story on the all-day affair will be in next week's Cash Box.

Gerard Thibault, who has been distributing the Scopitone audiovisual machine in Canada for the last three years, says he is delighted with operator response and predicts that the device will be the rage of 1964/65. . . . Sol Tabb of Mar Tab Vending, Miami based operation, happy with his company's growth in recent months and also with the modern design of recently released phonographs. . . . George Rabin, of Jules Rabin Associates, reports that the pilot model of the 'Electro-Golf' machine, which is currently operating out at the Transportation and Travel Pavilion of the N.Y. World's Fair, says the machine has provoked much favorable reaction both from patrons and from visiting operators. The game utilizes both a coin mechanism to activate its complicated scoring apparatus and an attendant to dispense clubs and balls. Rabin contends that the 'Electro-Golf' is the closest to real golfing action yet conceived in a game. . . . Teddy Cohn, NYC distrib for DuKane's 'Ski 'N Skore' machine, which is also on display-operation at the T & T Pavilion, reports that he's already taken some orders for the device and will be shipping as soon as the factory goes into full production.

Many ops up and down the coast are buzzing with speculation on the proposed juke box-royalty bill HR 11947, and waiting for further word to come from Congress. . . . Sophie Selinger and Ben Chicofsky of the Music Operators of N.Y. are currently selling advertising space for their forthcoming association journal to be issued at the Sept. Nevele outing, and don't they come on like class Madison Ave. hustlers. . . . Gil Baily, president of the Music Operators of Virginia expects a fine turnout at their upcoming annual convention to be held at Norfolk's John Marshall Hotel Nov. 20-21.

Eric Bernay of A-1 Record Sales reports on those records hot with his music ops. The following disks as among the most popular: Dean Martin's 'Everybody Loves Somebody' on Reprise, 'Under The Boardwalk' by the Drifters on Atlantic, 'Because' by the Dave Clark Five on Epic and the Jelly Bean's hit of 'I Wanna Love Him So Bad' on Red Bird. . . . Si Redd of Redd Distributing, is currently commuting between the firm's headquarters in Watertown, Mass. and his summer place on Cape Cod. Si reports that there's no place like the Cape anytime, especially during the summer, for rest, relaxation and enough time to plan ahead toward a big fall sales push. Also hitting the Cape on a regular weekend basis is Si's right hand man Bob Jones who also keeps a place on the popular vacation spot.

Hank Swartz, executive vice president of Cinevision, Inc., is off to Hawaii for a little vacationing. . . . Alvin Malnik, of Scopitone USA and Bill Steiger, president of Tel-A-Sign, major Scopitone controlling firm, were huddling during last week's sensational Scopitone reception held at the Beverly Hilton Hotel.

MOA managing director Fred Granger announced last week that two more record companies have announced their intention to exhibit at the October MOA convention and show, bringing the list of recording company exhibitors to eight. Howard Cook, director of public relations for Colpix Records has notified MOA, Granger reported, that they will also exhibit. Granger further advised that Leonard S. Levy, Epic Records general manager, also informed the national association that Epic will also be an exhibitor. Granger reported that Norman Morgan, manager of the long time MOA exhibitor Star Title Strip Company, has again announced his intended participation, and has been assigned a booth in the record company section. While en route to California last weekend, Granger said he expected to call on MOA director Peter Geritz, of Mountain Distributors in Denver, to promote association memberships in that area.

U.S. Billiards, of Amityville, N.Y., has been added to the list of exhibitors in the amusement machines section of the show, according to president Al Simon. The pool table manufacturer has been in the process of expanding its facilities at Amityville and Simon advised that a formal statement detailing the factory's improvements and additions will be released shortly. Meanwhile, Harry Koeppel engineer down at Simon's distrib on Tenth Ave. states that service problems on the Rock-Ola 'Grand Prix' have been nil and the machine has been "a complete pleasure to be handling."

Music ops with machines in military locations, either in town or directly on the base, can obtain copies of the Special Forces Prayer, recorded by the Gierlach Male Chorus. MusicMusicMusic Inc. has copies at no charge for those who request them. Write to the firm at 249 East 48th Street in NYC.

Millie McCarthy has announced that the New York State Coin Machine Association will hold its annual meeting Thursday, September 17, at 2 PM. Dinner will be served at 6:30 PM on the Starlite Roof of the Sheraton Inn located at 111 East Ave., Rochester, New York. Last year's meet in Albany was a valuable one. This year's should top it for interest considering the recent trouble in Rochester where ops reportedly were stricken vitally by rioters during those outbreaks of two weeks ago.

And as we celebrate the 22nd Anniversary of Cash Box, publishing what we sincerely believe is the industry's finest trade directory, we are moved to reflect on the number of Eastern Flashes columns which have been written since the first one saw the light of print. This thought prompts all of us to thank everyone who has made these columns possible. Let's hope that in the issues to come, the news will be only heartening and the people who answer to the names, healthy.



Chicago Chatter

Congratulations and accolades have been pouring in wishing the Cash Box staff well on this eventful 22nd anniversary of publication from coinmen and vending people from all over this area. (Many thanks!) . . . After a hectic month Keeney prexy Art Weinand has just about completed the big move of all Keeney production facilities to the vast Hershey-Jennings building on the far west side of Chicago. It will still take a while until J. H. Keeney & Co's. production rolls along at full speed.

A visitor in Chi last week was Bill Herbord, of Automatic Products Co. Herbord's conducting sales-service sessions on smokeshop's 'starlite'. . . Empire Coin's Jack Burns informs that Tim McGraw, who operates coin machine equipment in the Champaign-Urbana (Illinois University) area, is recuperating well after a recent auto accident. While on the road Jack visited with Leo Remillard of Kankakee.

The D. Gottlieb plant is rolling along in heavy production on Gottlieb's new "Bowling Queen" single player flipper amusement game. . . Rowe's Paul Huesch reports that Bob Mac Gregor is vacationing and due back in his office next Monday.

Regional managers Bob Dunlap and Al Gange made the scene at the Seeburg factory last week. Vice prexy Mark Lefebvre jetted east last week with Bob Breither on an extended field trip. Stanley Jarocki advised that a new group of Seeburg van representatives was graduated t'other day. The men were assigned as follows: Gene Copher and Chuck Furjanic, to the New Orleans area; Mac Harbin went to Nashville; Warren Tillquist and Jerry Indik, to Seattle, Washington; Richard Yokley and Terry Trampler, Syracuse, N.Y.; Dale La Pedus and Peter Anderson, St. Louis; Tom Proffitt, San Antonio, Texas; Wilbur Rogozinski, Boston, Mass.; and Thomas Mulvihill to Denver, Colorado. There are experienced van men on hand to break in the newcomers on location. Stan again reminded that this van service is free to operators for direct location work.

We were escorted on a personally conducted tour of the Chicago Coin plant with Mort Seore and Ralph Wyckoff, and watched production lines pushing hard on ChiCoin's newest amusement games: "DeVille" shuffle alley, "Majestic", big ball bowler, and "Royal Flash" 2-player 5 ball game. All three games are being shipped out to ChiCoin distribs in quantity.

When we chatted with Bill DeSelm, United Mfg. sales chief, he informed that United's "Tiger" puck shuffle alley and "Thunder" big ball bowler are still in full production in the factory.

Although Edward G. Doris, executive vice pres., of Rock-Ola Mfg. Corp., is generally the man-on-the-go, he's been on hand at the factory these past two weeks keeping an eye on production. . . Ed Ruber and Milt Wiczer, of Wico Corp, last week announced the formation of Wico Canada, Inc., based in Montreal, Canada. The new firm, headed by coinvet Roger Laniel, will serve the Province of Quebec with a complete line of parts and supplies for the coin machine and vending trades.

When we chatted with Hank Ross and Marcine "Iggy" Wolverton, in their Midway Mfg. offices, we were advised that Midway's "Trophy Gun" is easily one of the biggest coin-operated amusement sellers they ever created. Sales, they say, are still zooming.

Sam Hastings, head of Hastings Dist. Co., in Milwaukee, and president of the Milwaukee Coin Machine Operators' Assn., advised last week that the organization will hold its monthly meeting on Monday evening, Aug. 10, in the Ambassador Hotel. Attendance at these regular sessions is always good, and air conditioning should help to keep it that way these sweltering summer days, according to Sam.

John Stocksdale, of J. & J. Dists., in Indianapolis, returned t'other day after a delightful two week vacation. While he was away co-head Joe Flynn doubled in brass at the busy distrib. . . Speaking of vacations, Stan Levin, of Atlas Music Co., finally took to the road with his family for his annual hiatus, according to Atlas Music prexy Eddie Ginsburg. . . Irv (Kup) Kupcinet hosted a testimonial dinner Thursday, July 30, for sports tycoon Dave Trager in the Covenant Club.

Harold Schwartz, director of the music dept. of World Wide Distribs, advised last week that the northwest side firm recently completed a remodeling program, bringing most of the facilities from the upper floor to the first floor in order to facilitate and simplify dealing with visiting operators. Nate Feinstein, Irv Ovitz, Fred Skor and Harold all info that this new setup is a great improvement over the previous arrangement.

MOA managing director Fred Granger reports that Colpix Records and Star Title Strip recently sent in signed contracts as exhibitors at the upcoming MOA Convention. Fred was in contact with Howard Cook, of Colpix; and Norman Morgan, of Star Title Strip. Also, Al Simon, of U.S. Billiards, sent in his signed contract last week.

Over at Williams Electronic Mfg., sales chief Jack Mittel tells us "Heat Wave" flipper amusement game is still a "hot" seller in domestic and foreign markets. The plant is in heavy production. . . Everyone at Bally Mfg. Co is getting excited about a new game (for export) called ((believe it or not) "Slot Machine". . . Mort Levinson, of National Coin Machine Exchange, is elated about the new "Bowling Queen" single player amusement game released to the trade by the D. Gottlieb company. Mort, and prexy Joe Schwartz feel they have a local winner.

TROPHY GUN
by Midway

NEW 4 **SENSATIONAL MOVING BALL TARGETS!**

★ BEAT THE SCORE FEATURE ★ TIME FEATURE



AVAILABLE IN REGULAR & SHOOT AGAIN MODELS

24" WIDE
33" DEEP
67" HIGH

DANCING
CAT & MOUSE TARGETS

HINGED AT FRONT & REAR FOR SERVICING

↑↑ In Production Simultaneously ↓↓

Midway's . . . **2 PLAYER FLYING TURNS**

NEW BALL AIMING SHOOTER

NEW REAR TARGETS FOR EXCITING BALL SHOOTER AND FLIPPER ACTION

27" WIDE
62" HIGH
52" DEEP

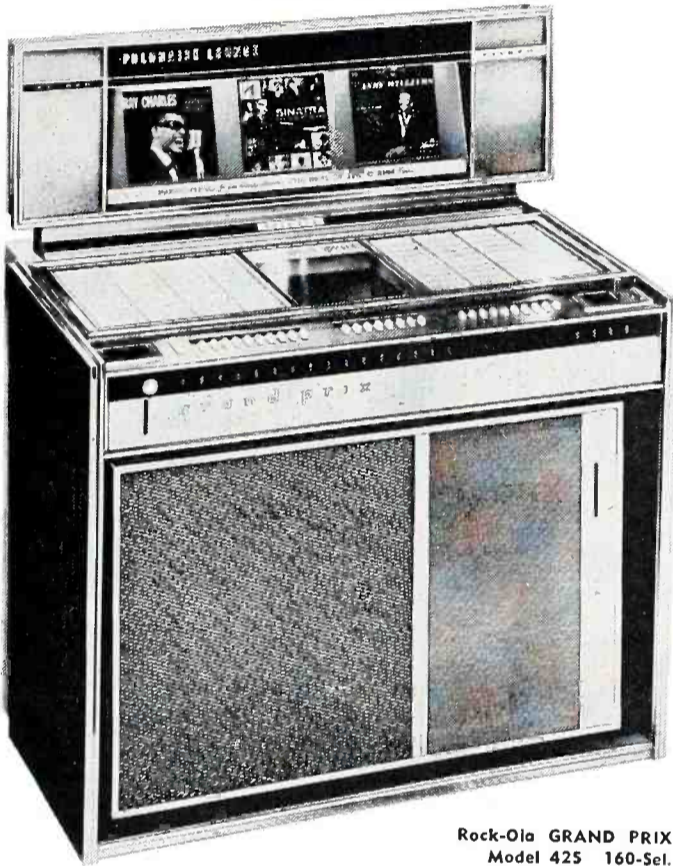
EXTRA BALL FEATURE

AVAILABLE IN SINGLE OR TWIN REFLECTORS - ALSO IN REPLAY OR REGULAR MODELS

MIDWAY MANUFACTURING CO.
10136 PACIFIC AVE. • FRANKLIN PARK, ILLINOIS

We Are Now— Exclusive Distributors In Hawaii For ROCK-OLA COIN-OPERATED PHONOGRAPHS

See Bill Dwyer, Manager,
at 2826 Ualena, Honolulu, Hawaii
Tel. 818-729



Rock-Ola GRAND PRIX
Model 425 160-Set.

- Magnificent Sound!
- 7" LP Feature!
- Common Receiver!
- Automatic Money-Counter!
- Mech-O-Matic Intermix!
- Transistor Amplifier!
- 160-Selection!
- Best-Looking Machine In The Business! Try One Today!

PLUS . . . PHONETTE REMOTE SPEAKER-SELECTOR UNIT

GOOD USED EQUIPMENT AVAILABLE!

3 Model '60' Photomats
PRICED TO SELL!

Our Staff Is Eager To Serve You

M. J. "Mike" STANLEY, President

Jack Harrington Gene Dixon Clyde Rollan

MICHAEL J. STANLEY COMPANY

EXCLUSIVE DISTRIBUTORS FOR ROCK-OLA MANUFACTURING CORP.

MAIN OFFICES:

BOX 177, MERCER ISLAND, WASHINGTON

TEL. ADams 2-1101

HAWAII OFFICE:

2826 Ualena HONOLULU, HAWAII, TEL. 818-729

FREE!

Peach State's 1965 PARTS

and

SUPPLIES CATALOG

(Coming off the presses
in early September)

LARGEST EVER PUBLISHED!

Most complete and comprehensive
parts catalog ever published for the
coin machine industry!

SEND YOUR FIRM NAME and
ADDRESS TO US TODAY, RECEIVE
YOUR COPY AT NO CHARGE!

PEACH STATE DIST. COMPANY

1041 Boulevard S.E.
Atlanta, Georgia (30312)
AC 404 Tel. 622-4401

N.A.M.A. CONVENTION INFORMATION

The following Exhibit Hours will be in effect
at McCormick Place, October 17 through 20,
1964:

Saturday (Oct. 17) 12:00 noon to 6:00 p.m.
Sunday (Oct. 18) 1:00 p.m. to 6:00 p.m.
Monday (Oct. 19) 12:00 noon to 5:30 p.m.
Tuesday (Oct. 20) 12:00 noon to 4:00 p.m.

The N.A.M.A. Banquet will be held the eve-
ning of Tuesday, October 20, 1964 at 7:30
p.m. Full details will be announced at a
later date. Business meets at Conrad Hilton
Hotel.

MOA CONVENTION INFORMATION

Place: Sherman House, Chicago
Dates: October 14, 15, 16

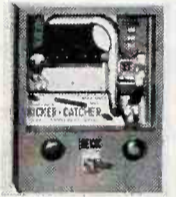
Exhibits: Near sell-out

Business forums to be announced

Banquet: Evening of October 16.

(NAMA Convention begins following day).

Here's the ORIGINAL
KICKER and CATCHER
the COUNTER GAME with
BUILT-IN-PROFITS



J. F. FRANTZ MFG. CO.
1940 W. Lake St., Chicago 12, Ill.
Tel: Taylor 9-2399

RECONDITIONED PHONOGRAPHS

SPECIAL

- AMI JAL's \$ 595
- SEEBURG 3W1 \$ 15
(100 sel. Wallboxes, chrome)
- WURLITZER 2710 1095
(with stepper and with (6) 5210 wallboxes)
- SEEBURG DS-160 895

TERMS—1/3 DEP. BAL. SIGHT DRAFT OR C.O.D.

COMPLETE LINE OF PHONOGRAPHS—GAMES—VENDING EQUIPMENT
WRITE FOR COMPLETE LIST! EXPORT INQUIRIES INVITED!

W.S. MUSIC DISTRIBUTING

Exclusive Seeburg and Williams Distributors

126 Lincoln Street

Brighton 35, Mass.

Tel. 254-4040

ROCK-OLA

★ GRAND PRIX ★

The Greatest Phonograph In History

Used Equipment For Export

Send For Inventory List

Distributors For Rock-Ola And Bally

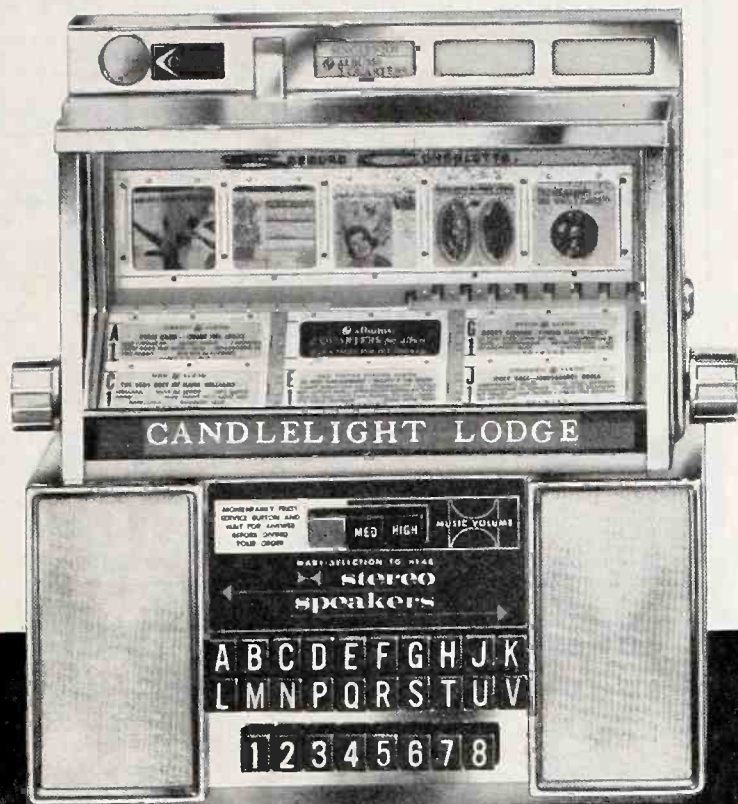
LAKE CITY

AMUSEMENT COMPANY

4533 PAYNE AVENUE

CLEVELAND, OHIO

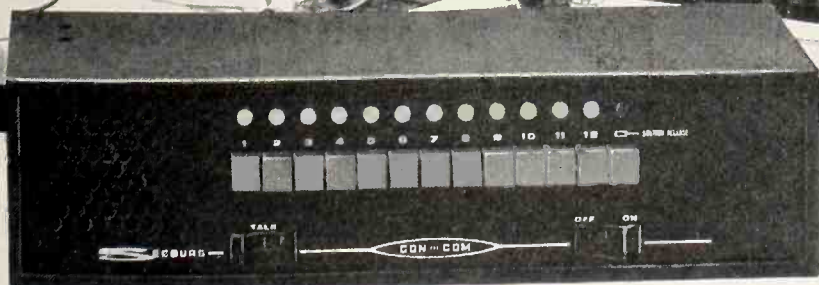
Tel. HE 1-4100



NEW FROM
SEEBURG
CON-COM



***It's an Income-Producing Stereo Console
 It's a time and money-saving intercom system***



Now you can have your income and intercom, too—Thanks to this Seeburg innovation.

Seeburg's hard-working, compact, Stereo Console takes on yet another job—intercommunications. Now a location owner can receive his customers' orders via his profitable Consolette—without leaving the operational area, of his bar or kitchen.

Here's how Con-Com works: The customer merely presses the red button on his Consolette when he wishes to order (if music is playing, it is automatically muted). This turns on a light at master station and causes buzzer to sound. The attendant at master station can, by using "talk" button or footswitch, talk to the customer, and take his order.

When finished, the attendant may go on to the next station requiring service as designated by the signal light or push the release button which returns master unit to "stand-by". Attendant immediately knows which Consolette is calling by key lighting on master unit.

Con-Com will further increase the earnings of the Stereo Consolette by introducing new players to the coin-operated music system. As patrons use the Consolette for ordering, they are naturally attracted to the musical offerings on this unique music-communications system. Con-Com will definitely enable music operators to secure better commission arrangements with locations.

Compact, reliable Con-Com can easily be installed to operate through present Stereo Consolettes.

The Seeburg Sales Corporation—Chicago 60622

**The Fabulous
100R KITS!**

NOW READY
FOR
DELIVERY!
ALSO
CUSTOM
CABINET
RESTYLING
IN OUR
SHOP



WRITE FOR
PRICES ON
VL200's and
100C's
ALSO
Exchange
Cabinets
and Kits

1/3 deposit on all orders.
SUN REFINISHING CO.
201 E. Daggett Ft. Worth, Texas

100 LATE PINBALLS

BALLY
Mad World & Sky Diver

CHI COIN
Sun Valley, Firecracker & Bronco

GOTTLIEB
Bowling Queen, Ship Mates, Gaucho & Swing Along

WILLIAMS
Heat Wave, Merry Widow, Oh Boy & Soccer

WIRE • CABLE • PHONE

COMPLETE LIST WITH PRICES!

REDD DISTRIBUTING CO., INC.
80 Coolidge Hill Road
Watertown, Massachusetts
Tel. 926-2250

Coin Operated
TABLE SOCCER

Newest Amusement Game in USA
FOR BARS • CLUBS • ARCADES

Completely Mechanical
For more information write:
P.Z.P. ASSOCIATES, Inc.
405 Poplar Street
New Haven, Connecticut
Import-Export

**Summer Inventory
Reduction!**

Seeburg DS-160-H ... \$975.00
Seeburg AY-160-SH ... \$845.00
Seeburg AQ-160-SH ... \$775.00
Seeburg 161-D ... \$545.00
Seeburg KD-200 ... \$295.00

Write for complete list.
All units ready for location.
1/3 Deposit, Bal. Sight Draft.

GEORGE GLASS
Distributing Corp.
1901 Delmar Blvd., St. Louis, Mo.

Our modern
new Factory
is devoted
exclusively to
manufacturing



SCHMELKE
QUALITY CUE STICKS
Professional Design—Long Life

Write for details.
SCHMELKE MFG. CO.
SHAKOPEE, MINNESOTA

MODERN PRODUCTS PRESENTS
THE ALL NEW
SATELLITE
Thrilling Kiddie Ride with:

- DUAL CONTROLS
- ONE-PIECE FIBERGLASS BODY & SEATS
- HEAVY STEEL-CONSTRUCTED LOWER UNIT
- 3 RUBBER COVERED FEET (No leveling or marring)

DISTRIBUTORS NOTE: SEVERAL TERRITORIES AVAILABLE
Contact: **MODERN PRODUCTS COMPANY**
410 West High St., Jefferson City, Missouri 65101
Phones: (314) 635-3213



THE HOTTEST SELLING
PHONOGRAPH IN THE
BUSINESS IS THE
**Rock-Ola
GRAND PRIX**

... and we've got 'em
ready for delivery!

Call SW 9-8256

J.M. NOVELTY CO.
5555 Mahoning Ave.
Youngstown, Ohio

CIGARETTE PROMOTION DISTRIBUTION ALLOWANCES
Eff. August 1, 1964

American Tobacco \$2.25 per col per mach per yr for one column Tareyton \$2.25 for placement of either Monclair or Carlton	Philip Morris Philip Morris Multi-Filter .125 per mo. Parliament .208 per month Alpine .125 per month Paxton .125 per month
Brown & Williamson Tobacco Corp. \$4.00 per machine per year for one-column each of Raleigh, Viceroy and Kool Filter. \$6.00 per machine per year for one-column of Raleigh, Viceroy, Kool Filter and Belair. \$6.00 per machine per year for one column Viceroy, Kool Filter, Raleigh Filter and Belair. \$8.00 per machine per year for one column Viceroy, Kool Filter, Raleigh Filter and Belair.	Liggett & Myers Tobacco \$2.00 per machine per year for L&M King-Size brand; Additional \$2.00 per machine per year when Lark is also placed in machines.

P. LORILLARD CO.
Kent must be in every machine.

Gross Annual Tobacco Sales	Quarterly Payment		
	2 Columns KENT & NEWPORT Cigarettes	3 Columns KENT, NEWPORT & choice of either OLD GOLD Filter or SPRING Cigarettes	4 Columns KENT, NEWPORT OLD GOLD Filter & SPRING Cigarettes
From \$500 up to \$1,000	\$.31	\$.56	\$.75
Over \$1,000 up to \$1,500	.47	.84	1.13
Over \$1,500	.63	1.13	1.50

ChiCoin Intros Pin, Shuffle, Bowler

CHICAGO — Sam Wolberg and Sam Gensburg, co-heads of Chicago Dynamic Industries, Incorporated, in this city, announced the introduction to the coin machine trade last week of three new Chicago Coin amusement games — “Royal Flash” two-player pinball amusement game, “DeVile” puck shuffle bowling alley, and “Majestic” big ball, automatic bowling lane.

“Royal Flash” is a two-player pinball amusement game, utilizing a playing card motif, stressing flash-action scoring on the playfield and light box. There are four flippers on the playfield which can be used with skill shooting for a “Royal Flash” score. The four flippers direct the balls at the targets to help the player complete a winning hand. A special rollover button is adjustable for the first, third, or fifth balls. There are two side-scoring and four fast-action pop bumpers.

“Royal Flash” has a modern, highly-styled cabinet with a stainless steel trimmed score frame and metal corners to prevent damage. Also, on the cabinet, at the front, there are “Cyclocac” plastic hand rests, and an exclusive “Lift-Out” self-locking playfield, which provides instant access to the interior, with the use of no screens or levers. This new ChiCoin amusement two-player is also available in an “Add-A-Ball” model upon request.

Chicago Coin’s new “DeVile” six-player puck shuffle bowler is attractively housed in a high-styled contemporary cabinet, with a wider and higher playfield for added player appeal. The bowling games to play are: “Spare-Lite,” “Spot-Lite,” and “Step-Up.”

In “Spare-Lite” scoring game directional arrows on the playfield light up to show the player where to aim to pick up each spare. “Spot-Lite” is the game the professional bowlers call “shadow bowling.” It is played with no pins showing on the playfield. The player aims for the strike spot. If the strike is missed the “Spare-Lite” directs the player’s aim for the spare.

“Step-Up” is a high scoring bowling game where strike and spare scores advance and change in value frame-by-frame. In addition, “DeVile” features “Add-A-Frame,” “Flash-O-Matic,” and “Regulation” scoring.

The “Majestic” big ball, automatic bowling lane, offers the operator instant easy access for servicing the mechanisms.

The playfield is “super-Quiet,” by virtue of a completely cork insulated rubber mounted lane. Playfield sizes are: 13, 16, and 21 foot lengths. There is a recessed rubber shinguard at the front of the cabinet for the player’s comfort.

\$20 Per Location Vending License Rescinded In L.A.

CHICAGO—Efforts by National Automatic Merchandising Association to favorably revise a sharply increased license fee schedule on food and beverage venders in Los Angeles County have been successful, reports Sidney S. Kallick, NAMA western office manager and counsel.

The schedule, prompted by a recent merger of the Los Angeles city and county health departments, became effective July 1, 1964 and meant that operators would have to pay \$20 for every location in which soft drink, coffee or food machines were situated. For most operators, this meant a \$10 to \$20 per machine fee.

“If left unchanged, such a schedule could have cost area vending companies several hundred thousand dollars a year and certainly would have dealt a mortal blow to many smaller operators while causing serious economic problems for larger companies,” Kallick said.

The “unfair” schedule replaced a previous \$3 per machine health permit in the city of Los Angeles and a \$2 per machine fee in the county. The latest ruling, a major victory for the vending industry, calls for a permit of \$20 per company plus \$3 for food and beverage venders. “Since Los Angeles County is referred to by the other counties in the state for fee information, the new fee structure should benefit operators statewide,” Kallick added.

The new fee resulted from a series of conferences between Kallick and the county’s chief administrator which culminated in a favorable recommendation to the county Board of Supervisors. The board accepted the recommendation and enacted the change late this month, retroactive to July 1.

Redd Names British Rep
WATERTOWN, MASS.—The Hamilton Vending Co., Ltd. of London, England, has been appointed exclusive representative for the Redd Distributing Co. in Europe for the distribution of the Giepen coffee vendor line. Si Redd, president, announced Aug 7th. Redd stated that Hamilton will be packaging its own vendable items in its London warehouse, located at 93 High Road in the Chiswick section of the British capital.

U. S. TRADE ASSOCIATIONS NATIONAL

Music Operators of America
228 North LaSalle St.
Chicago, Illinois
Pres. Lou Casola

National Automatic Merchandising Association
7 South Dearborn Street
Chicago, Illinois
Pres. Carl Millman

National Coin Machine Distributors Association
30 North LaSalle Street
Chicago, Illinois
Pres. Jack Bess

National Vendors Association
134 No. LaSalle
Chicago, Illinois
Pres. Ted Raynor

LOCAL

Arizona Music Guild
P.O. Box 14011
Phoenix, Arizona
Exec. Sec. John Hourihan

California Music Merchants Assoc.
128 E. 14th St.
Oakland 6, Calif.
Pres. George Miller

Music Operators of Connecticut
242 Trumbull St.
Hartford, Conn.
Pres. Jerry Lambert

A.M.O.A. of Florida
8163 N.E. 2nd Ave.
Miami, Fla.
Pres. James I. Mullins

Fla. Amusement & Music Assoc.
Daytona Beach, Fla.

Record Music Service Assoc.
Room 1605
188 Randolph St.
Chicago, Ill.
Pres. Frank LaMaskin

Illinois C. M. Operators Assoc.
506 Evans
Peoria, Ill.
Pres. Les Montooth

Illinois Amusement Assn.
208 N. Madison St.
Rockford, Ill.
Pres. Lou Casda

Music Operators of No. Illinois
8020 Lincoln Ave.
Skokie, Ill.
Pres. Robert Lindelof

Houston C. M. Ops. Assoc.
Rm. 609
401 Louisiana
Houston, Texas
Pres. Jack Staz.

Music Operators Society of St. Jos. Valley
130 N. Ironwood Dr.
Mishawaka, Ind.
Pres. Frank R. Fabiano

Iowa Music Operators Assn.
1337 2nd Ave.
Des Moines, Iowa
Pres. Jack Jeffreys

Kansas Music Merchants
Salina, Kans.
Pres. Richard McClanathan

Amusement Machine Oprs. Assn.
2441 N. Charles St.
Baltimore 18, Md.
Pres. Irv Goldner

Kansas City Music Oprs. Assn.
2905 Southwest Blvd.
Kansas City 8, Mo.
Pres. John Masters

Music Guild of Nebraska
201 South 13th St.
Omaha, Neb.
Pres. Frank Halys

N. J. Coin Machine Council
805 Hopkin Road
Haddonfield, N.J.
Pres. Bill Cannon

Vending Guild of N.J.
1175 Broad St.
Newark, N.J.
Pres. Allen Waldor

Music Oprs. of New York, Inc.
250 W. 57th St.
New York, N.Y.
Pres. Al Denver

New York State Operators Guild Inc.
P.O. Box 371
Beacon, N.Y.
Pres. Mike Mulqueen

New York State Coin Machine Assn.
Box 204
Hurleyville, N.Y.
Pres. Millie McCarthy

Westchester Oprs. Guild Inc.
116 N. Main St.
Port Chester, N.Y.
Pres. Carl Pavesi

C. M. Ops Assoc. of N. Engl.
433 Main St.
Holyoke, Mass.
Pres. Russell Mawdsley

Phonograph Merchants' Assn.
928 Lender Building
Cleveland 14, Ohio
Pres. Jack Cohen

No. Carolina C. M. Ops Assoc.
401 Meaves St.
Wilmington, N.C.
Pres. Garland Garrett

Eastern Pennsylvania Amusement Machine Assn.
10 East Main St.
Norristown, Pa.
Pres. J. J. Smith, Jr.

Amuse. Mchs. Assn. of Philadelphia
685 N. Broad St.
Philadelphia, Pa.
Bus. Mgr. Jos. Silverman

Northeastern Pennsylvania Music & Machine Operators Assoc.
P.O. Box #348
Scranton, Pa.
Pres. Ben Sterling

So. Carolina Coin Ops Assoc.
1309 Taylor St.
Columbia, S.C.
Mgr. Ashby Bradford

South Dakota Phonograph Operators Assn.
125 N. Monroe St.
Pierre, S.D.
Pres. Gordon Stout

Music & Vending Assoc. of S.D.
Lead, South Dakota
Pres. John Trucano

Music Operators of Virginia
2001 W. Main St.
Richmond 20, Va.
Pres. Gilbert Bailey

West Virginia Music & Vending Assn.
1301 Winchester Ave.
Martinsburg, W.Va.
Pres. Dilman DeHaven

Wisconsin Phonograph Operators
115 Smythe St.
Beaver Dam, Wisc.
Pres. C. S. Pierce

KEENEY'S ALL-NEW COLORAMA

the DIFFERENT 2-PLAYER FLIPPER GAME!
See your Distributor or contact

J. H. KEENEY & CO., Inc.
4307-39 W. LAKE ST.
Phone: 626-2612 Area Code 312

Milwaukee Coin Machine Assoc.
6100 W. Bluemound Rd.
Milwaukee 18, Wisc.
Pres. Sam Hastings



Since 1931 and **BALLYHOO**

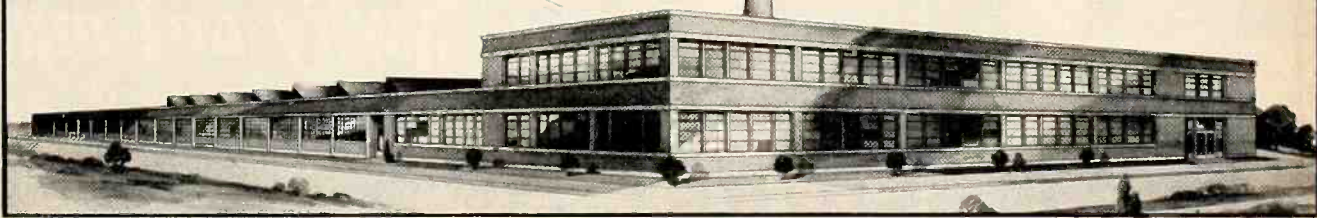
millions of *Bally* games prove

you can bank on a *Bally* game

get on the Air Special List!

As the world's only producer of all types of coin-operated games... Bingo Pinballs... Flipper Pinballs... Ball Bowlers... Shuffle Alleys... Arcade Games... Slot-Machines and other Automatic-Award Games... Bally invites you to add your name to the Bally Air Special List to receive air-mailed bulletins of every new Bally game. Write today.

BALLY MANUFACTURING COMPANY
2640 BELMONT AVENUE
CHICAGO 18, ILLINOIS



For Service that helps you make
Operating profitable, count on

ATLAS MEN . . .



EDDIE GINSBURG
President



SAM GERSH
Executive Vice-President



BOB FABIAN
Vice-President



JOE KLYKUN



STAN LEVIN



WILLIAM PHILLIPS



CHUCK HARPER



JOE KLINE



FRANK OGLE



SAM KOLBER

Need top equipment? Expert advice? The best deal? You've got it when you call on the Atlas Sales Team. Whether it's music, vending or games, your Atlas Salesman's know-how and experience can help you make money.

— and MACHINES . . .

- ROWE-AMI PHONOGRAPHS
- ROWE/AC VENDING EQUIPMENT
- BALLY GAMES • KAYE POOL TABLES
- UNITED GAMES • VALLEY POOL TABLES

plus a big selection of completely reconditioned and refinished Phonographs, Vending Machines and Games for domestic and export sale.



Established 1934



Cable:
ATMUSIC—Chicago

ATLAS MUSIC COMPANY

2122 N. WESTERN AVE., CHICAGO 47, ILL. ARmitage 6-5005

EMPIRE INTERNATIONAL

Exclusive Distributors in
Illinois • Wisconsin • Mich. } ROCK-OLA • UNITED
WILLIAMS • MIDWAY

- Shipments All Over the World
- From Port of CHICAGO—April through November NO INLAND FREIGHT
- "As Is" or Reconditioned
- Special Chutes
- Special Packing
- We Service What We Sell!
- Write for Complete Catalog

NOW IN STOCK AND DELIVERING

ROCK-OLA

Grand Prix

UNITED

Tiger Shuffle
Thunder Bowler
Bank Pools (New & Used)

SOUTHLAND

Little Pro

MIDWAY

Winner
Trophy Gun
Top Hit

WILLIAMS

Heat Wave
San Francisco
Grand Slam
Palooka

EMPIRE INTERNATIONAL



Cable: EMCOMACH
Call, Write or Cable

Division of:

EMPIRE COIN MACHINE EXCHANGE, INC.

CHICAGO: 1012 N. Milwaukee • EVerglade 4-2600
DETROIT: 7743 Puritan • Diamond 1-5800

*If you are reading
someone else's copy of
Cash Box
why not mail this coupon
today!*

CASH BOX
1780 BROADWAY
NEW YORK 19, N. Y.

Enclosed find my check.

- \$15 for a full year (52 weeks) subscription
- \$30 for a full year (Airmail in United States)
- \$30 for a full year (outside United States)
- \$45 for a full year (Airmail outside U.S.)

(Check One)

I AM A
DEALER.....
ONE STOP.....
DISTRIB.....
RACK JOBBER.....
COIN FIRM.....
OTHER.....

NAME

FIRM

ADDRESS

CITY ZONE ... STATE

Be Sure To Check Business Classification Above!

Meeting Dates & Trade Events

AUGUST

- 10 Milwaukee Coin Ops Association
Place: Ambassador Hotel
- 19 N.Y. State Operators Guild
Place: Hotel Washington, Newburgh, N.Y.
- 24-26 National Association of Concessionaires Eastern Regional Conference
Place: Mayflower Hotel, Plymouth, Mass.
- 26-30 National Automatic Laundry & Cleaning Council
Place: N. Y. Coliseum (exhibits); Bar-bizon-Plaza (meetings), New York City

SEPTEMBER

- 6 Music and Vending Association of South Dakota, Business Meeting
Place: Mitchell, S.D.
- 18-19 Minnesota Candy & Tobacco Distributors Association
Place: Leaming Hotel, Minneapolis, Minn.
- 18-20 Iowa Association of Tobacco Distributors
Place: Hotel Savery, Des Moines, Iowa
- 24-26 Pennsylvania Association of Tobacco & Candy Distributors
Place: Tamiment-In-The-Poconos, Tamiment, Pa.
- 24-26 Michigan Tobacco & Candy Distributors and Vendors Association
Place: Statler-Hilton Hotel, Detroit, Mich.
- 24-26 Texas Merchandising Vending Association—Texas and Oklahoma Tobacco Distributors (joint meet)
- 25-27 MONY, NYS Operators Guild and Westchester Operators Guild
Place: Nevele Hotel, Ellenville, N.Y.
- 27-Oct. 2 National Association of Concessionaires
Place: Conrad Hilton Hotel, Chicago Annual Convention
- 28-Oct. 1 Motion Picture & Concessions Industries Trade Show
Place: Conrad Hilton Hotel, Chicago

OCTOBER

- 1-4 New York State Association of Tobacco Distributors, Inc.
Place: Concord Hotel, Kiamesha Lake, N.Y.
- 9-11 Tobacco Distributors Association of New Jersey, Annual Convention
Place: The Colony, Atlantic City, N.J.
- 14-16 Music Operators Of America
Place: Sherman House, Chicago Annual Convention
- 16 Coin Op. Industries of Neb.
Place: Sherman House, Chicago
- 15-17 Ohio Association of Tobacco Distributors, Convention-Exhibit
Place: Statler-Hilton Hotel, Cleveland, Ohio
- 17-20 National Automatic Merchandising Assoc.
Place: McCormick Place, Chicago Annual Convention
- 29-30 Wisconsin Food and Tobacco Institute
Place: Schroeder Hotel, Milwaukee, Wisconsin

NOVEMBER

- 6-7 Wholesale Tobacco Distributors of Maryland
Place: Sheraton Belvedere Hotel, Baltimore, Md.
- 9-12 American Bottlers of Carbonated Beverages
Place: McCormick Place, Chicago, Ill.

CHICAGO COIN'S NEW WINNERS!

LOOKING FOR ACTION?

ROYAL FLASH

2 PLAYER PIN GAME



* FOUR FLIPPERS provide continuous fast action plus the new challenge of scoring a Royal Flash!



MAJESTIC

6 PLAYER AUTOMATIC BOWLING LANE

- SPARE-LITE!
- STEP-UP!
- SHADOW-BOWL!

PLUS ADD-A-FRAME
FLASH-O-MATIC
DUAL FLASH and
REGULATION SCORING



DEVILLE

6 PLAYER PUCK BOWLER

- SPARE-LITE!
- STEP-UP!
- SPOT-LITE!

PLUS
ADD-A-FRAME
FLASH-O-MATIC
DUAL FLASH and
REGULATION SCORING

NEW! WIDER AND HIGHER PLAYFIELD ... FOR INCREASED PLAYER APPEAL

European Buyers contact **MONDIAL** International Inc. or Their Agents!

350 Fifth Ave New York City
Coble Mondinov New York

Chicago Dynamic Industries, Inc.

1725 W. DIVERSEY BLVD., CHICAGO, ILLINOIS 60614

A Year Of Growth For Ainsworth

LONDON—For Ainsworth Consolidated (G.B.) Ltd. it has been a year of still further expansion and continued rising sales. The company has removed to much larger premises of some 7,000 square feet comprising a suite of offices, showrooms, service section, storage room etc. enabling the company to carry a much larger

stock of Aristocrat machines. During the 1963/64 period the new Aristocrat Nevada was introduced, first in September at the Club Trade Fair and later at Blackpool and London.

An important feature of the Nevada Gold Star is the visible, self-loading, double-dropping jackpot.

Sales have continued to increase for

the Aristocrat 1d play Arcadians together with the original Starlite models.

During a recent visit to London, Len Ainsworth, Chairman of the Ainsworth Aristocrat group of companies, told Cash Box "Business is developing as expected and the company will continue to expand steadily to the

benefit of manufacturers, distributors and operators alike." He also reported that owing to the tremendous increase in business in Nevada U.S.A. the company has opened a depot and registered office in Las Vegas which now gives the Ainsworth group operational centres in London, Sydney and Las Vegas.

COIN MACHINE INVENTORY LISTS—USED EQUIPMENT

A Compilation of Phonographs and Amusement Machines Actively Traded On Used Coin Machine Markets—New Machines Are Listed Elsewhere in This Section

MUSIC MACHINES

AMI
D-40, '51, 40 Sel.
D-80, '51, 80 Sel.
E-40, '53, 40 Sel.
E-80, '53, 80 Sel.
E-120, '53, 120 Sel.
F-40, '54, 40 Sel.
F-80, '54, 80 Sel.
F-120, '54, 120 Sel.
G-80, '55, 120 Sel.
G-120, '55, 120 Sel.
G-200, '56, 200 Sel.
H-120, '57, 120 Sel.
H-200, '57, 200 Sel.
I-100M, '58, 100 Sel.
I-200M, '58, 200 Sel.
I-200E, '58, 200 Sel.
J-200K, '59, 200 Sel.
J-200M, '59, 200 Sel.
J-120, '59, 120 Sel.
K-200, '60, 200 Sel.
K-120, '60, 120 Sel.
Continental '60, 200 Sel.
Lyric, '60, 100 Sel.
Continental 2, '61, 200 Sel.
Continental 2, '61, 100 Sel.

ROCK-OLA

1436, '52, Fireball, 120 Sel.
1436A, '53, Fireball, 120 Sel.
1438, '54, Comet, 120 Sel.
1446, '54, HiFi, 120 Sel.
1488, '55, HiFi, 120 Sel.
1452, '55, 50 Sel.
1454, '56, 120 Sel.
1455, '57, 200 Sel.
1458, '58, 120 Sel.
1465, '58, 200 Sel.
1475, '59, 200 Sel. Tempo I
1468, '59, 120 Sel. Tempo I
1485, '60, 200 Sel. Tempo II
1478, '60, 120 Sel. Tempo II
1495, '61, 200 Sel. Regis
1488, '61, 120 Sel. Regis
1496, '62, 120 Sel. Empress
1497, '62, 200 Sel. Empress
1493, '62, 100 Sel. Princess

SEEBURG

M100A, '51, 100 Sel.
M100B, '51, 100 Sel.
M100BL, '51, 100 Sel.
Light Cab
M100C, '52, 100 Sel.
HF100G, '53, 100 Sel.
HF100R, '54, 100 Sel.
V200, '55, 200 Sel.
VL200, '56, 200 Sel.
KD200H, '57, 200 Sel.
L100, '57, 100 Sel.
201, '58, 200 Sel.
161, '58, 160 Sel.
222, '59, 160 Sel.
220, '59, 100 Sel.
Q-160, '60, 160 Sel.
Q-100, '60, 100 Sel.
AY1005, '61, 160 Sel.
AY1005, '61, 100 Sel.
DS 160, '62, 160 Sel.
DS 100, '62, 100 Sel.

WURLITZER

1250, '50, 48 Sel., 45 or 78 RPM
1400, '51, 48 Sel., 45 or 78 RPM
1450, '51, 48 Sel., 45 or 78 RPM
1500, '52, 104 Sel., 45 & 78 Intermix
1500 A, '53, 104 Sel., 45 & 78 Intermix
1600, '53, 48 Sel., 45 & 78 Intermix
1650, '53, 48 Sel.
1650A, '54, 48 Sel.
1700, '54, 104 Sel.
1800, '55, 104 Sel.
1900, '56, 200 Sel.
2000, '56, 200 Sel.
2100, '57, 200 Sel.
2104, '57, 104 Sel.
2150, '57, 200 Sel.
2200, '58, 200 Sel.
2204, '58, 104 Sel.
2250, '58, 200 Sel.
2300, '59, 200 Sel.
2304, '59, 104 Sel.
2310, '59, 100 Sel.
2400, '60, 200 Sel.
2404, '60, 104 Sel.
2410, '60, 100 Sel.
2500, '61, 200 Sel.
2504, '61, 104 Sel.
2510, '61, 100 Sel.
2600, '62, 200 Sel.
2610, '62, 100 Sel.
2700, '63, 200 Sel.
2710, '63, 100 Sel.

PINGAMES

BALLY
Acapulco (5/61)
Barrel-O-Fun (9/60)
Barrel-O-Fun '61 (4/61)
Barrel-O-Fun '62 (11/61)
Ballerina (6/59)
Beach Beauty (11/56)
Beach Time (9/58)
Beauty Contest (1/60)

Big Show (9/56)
Bounty (Bingo) (10/63)
Can-Can (10/61)
Carnival (11/57)
Carnival Queen (11/58)
Circus (8/57)
Circus Queen (2/61)
County Fair (10/59)
Crossroads (1/56)
Cue-Tease 2P (7/63)
Cypress Gardens (6/58)
Double Header (7/56)
Funspot '62 (11/62)
Flying Circus 2P (6/61)
Golden Gate (6/62)
Hootenanny(Pin) 1P(11/63)
Key West (12/56)
Laguna Beach (3/60)
Lido (2/62)
Lite-A-Line (2/61)
Lotta-Fun (9/59)
Bongo 2P (3/64)
Miami Beach (9/54)
Miss America (2/58)
Monte Carlo 1P(Pin) (2/64)
Moonshot (3/63)
Night Club (4/56)
Parade (6/56)
Queens (Beh., Is.) (3/60)
Roller Derby (6/60)
Sea Island (2/59)
Ship-Mates 4P (2/64)
Shoot-A-Line (6/62)
Show Time (3/57)
Silver Sails (11/62)
Sky Diver 1P (4/64)
Star Jet (Pin) 2P (12/63)
Sun Valley (7/57)
Target Roll (1/58)
3-In-Line 4P (8/63)
Touchdown (11/60)
Twist (11/62)
U.S.A. (8/58)

CHICAGO COIN

Sun Valley (8/63)
Firecracker 2P (12/63)

GOTTLIEB

Around Wid. 2P (7/59)
Atlas 2P (5/59)
Big 1P (1/64)
Bonanza 2P (6/64)
Brite Star 2P (4/58)
Captain Kidd 2P (7/60)
Contest 4P (10/58)
Contl. Cafe 2P (7/57)
Cover Girl 1-Plyr. (7/62)
Criss Cross 1P (3/58)
Dneg. Dolls 1P (6/60)
Dbl. Action 2P (1/59)
Egg Head 1P (12/61)
Fair Lady (12/56)
Falstaff 4P (11/57)
Fashion Show 2P (6/62)
Flagship (1/57)
Flipper 1P (11/60)
Flipper Clown (4/62)
Flipper Cowboy 1-P(10/62)
Flipper Fair 1P (11/61)
Flpr. Parade (5/61)
Foto Finish 1P (1/61)
Flying Chariots 2P (10/63)
Gaucho 4P (1/63)
Gigi 1P (12/63)
Gondolier 2P (8/58)
Hi-Diver 1P (4/59)
Kewpie Doll 1P (10/60)
Lancer 2P (8/61)
Liberty Belle 4P (3/62)
Ling. Ball 1P (12/59)
Lite-A-Card 2P (3/60)
Mademoiselle 2P (11/59)
Majestic (4/57)
Melody Lane 2P (9/60)
Mry-Go-Round 2P (12/60)
Miss Annabelle 1P (8/59)
Oklahoma 4P (2/61)
Olympics 1-P (9/62)
Picnic 2P (10/58)
Preview 2-P (8/62)
Qun. of Diam. (6/59)
Race Time 2P (3/59)
Rack-A-Ball 1P (12/62)
Rocket Ship 1P (5/58)
Roto Pool 1P (7/58)
Royal Flush (5/57)
Seven Seas 2P (1/60)
Showboat 1P (4/61)
Silver 1P (10/57)
Sittin' Pretty 1P (11/58)
Slick Chick 1P (4/63)
Spot-A-Card 1P (3/60)
Str. Flush 1P (12/57)
Straight Shooter (2/59)
Sunset 2-player (11/62)
Sunshine 1P (10/58)
Spr. Circus 2P (10/57)
Sweet Hearts 1P (9/63)
Sweet Sioux 4P (9/59)
Swing Along 2P (7/63)
Texan 4P (4/60)
Tropic Isle 1P (5/62)
Universe 1P (10/59)
Wagon Train 1P (4/60)
Whirlwind 2P (2/58)
Wld. Beauties 1P (2/60)
World Champ 1P (8/57)
World Fair 1P (5/64)

KEENEY

Flash Back
Old Plantation (2/61)
Black Dragon
El Rancho Hacienda
Rainbow (6/62)
Go-Cart 1P (5/63)
Poker Face 2P (9/63)

WILLIAMS

Beat The Clock (12/63)
Big Daddy 1P (9/63)
Big Deal 1P (2/63)
Black Jack 1P (1/60)
Casino 17P (10/58)
Club House 1P (10/59)
Coquette (4/62)
Crossword 1P (4/59)
Darts 1P (6/60)
El Toro 2P (8/63)
Fiesta 2P (12/59)
Four Roses 1P (12/62)
Four Star 1P (7/58)
Gay Paree (6/57)
Gldn. Bells 1P (9/59)
Gldn. Gloves 1P (1/60)
Gusher 1P (9/58)
Jig Saw 1P (12/57)
Jumpin' Jacks 2P (4/63)
Jungle 1P (9/60)
Kingpin (9/62)
Kings 1P (8/57)
Mardi Gras 4P (11/62)
Merry Widow 4P (10/63)
Music Man 4P (8/60)
Naples 2P (9/57)
Nags 1P (3/60)
Oh, Boy 2P (2/64)
Palooka 1P (5/64)
Reno 1P (10/59)
Rocket 1P (11/59)
Satellite 1P (7/58)
Soccer 1P (3/64)
Sea Wolf 1P (7/59)
Serenade 2P (5/60)
Skill Pool 1P (6/63)
Space Ship 2P (12/61)
Starfire (1/57)
Steeplechase 1P (11/57)
Swing Time 1P (5/53)
10 Strike 2P (1/58)
3-D 1P (11/58)
Tic Tac-Toe 1P (1/59)
Tom-Tom 2P (1/63)
Top Hat (10/58)
Trade Winds (6/62)
Turf Champ (8/58)
Twenty-One 1P (2/60)
Valiant 2P (8/62)
Vagabond (10/62)
Viking 2P (10/61)

SHUFFLES—BOWLERS

BALLY

Shuffles

ABC Bowler (7/55)
Jumbo Bowler (9/55)
King Pin Bowler (9/55)
ABC Spr. Del. (9/57)
All-Star Bowling (12/57)
All-Star Deluxe (2/58)
Lucky Shuffle (9/58)
Star Shuffle (10/58)
Speed Bowler (11/58)
Club Bowler (2/59)
Club Deluxe (5/59)
Monarch Bowler (11/59)
Official Jumbo (9/60)
Jumbo Deluxe (9/60)

SHUFFLES—BOWLERS

BALLY

Shuffles

ABC Bowler (7/55)
Jumbo Bowler (9/55)
King Pin Bowler (9/55)
ABC Spr. Del. (9/57)
All-Star Bowling (12/57)
All-Star Deluxe (2/58)
Lucky Shuffle (9/58)
Star Shuffle (10/58)
Speed Bowler (11/58)
Club Bowler (2/59)
Club Deluxe (5/59)
Monarch Bowler (11/59)
Official Jumbo (9/60)
Jumbo Deluxe (9/60)

Ball Bowlers

ABC Bowl. Lane (1/57)
ABC Tournament (6/57)
ABC Champion (10/57)
Strike Bowler (11/57)
Trophy Bowler (4/58)
Lucky Alley (8/58)
Pan American (6/59)
Challenger (9/59)
Super Shuffle (12/61)
Big 7 Shuffle (9/62)

CHICAGO COIN

Shuffles

Triple Strike (2/55)
Arrow (2/55)
Cr. Cross Targette (1/55)
Bonus Score (4/55)
Hollywood (5/55)
Blinker (8/55)
Score-A-Line (9/55)
Bowling Team (10/55)
Rocket Shuffle (3/58)
Explorer Shuffle (6/58)
ReBound Shuffle (12/58)
Championship (11/58)
Double Feature (12/58)
Red Pin (2/59)
Bowl Master (8/59)
4-Game Shuffle (11/59)
Bull's Eye Drop Ball (12/59)
6-Game Shuffle (6/60)
Triple Gold Pin Pro (2/61)
Starlite (5/62)
Citation (10/62)
Strike Ball (5/63)

Ball Bowlers

Bowling League (2/57)
Ski Bowl 6 Plyr. (11/57)
Classic (7/57)
TV Bowling Lg. (11/57)

Lucky Strike (1/58)
TV (with rollovers)
Player's Choice (9/58)
Twin Bowler (10/58)
King Bowler (3/59)
Queen Bowler (9/59)
Duke Bowler (8/60)
Duchess Bowler (8/60)
Princess (4/61)
Gold Crown (3/62)
Royal Crown (8/62)
Grand Prize (3/63)
Official Spare Lite (9/63)

SHUFFLES—BOWLERS

UNITED

Shuffles

Clipper (5/55)
5th Inning (6/55)
Capitol (6/55)
Super Bonus (9/55)
Deluxe model
Top Notch (10/55)
Regulation (11/55)
6-Star (10/57)
Midget Bowling (3/58)
Shooting Stars (4/58)
Eagle (5/58)
Atlas (8/58)
Cyclone (10/58)
Niagara (11/58)
Dual (1/59)
Zenith (6/59)
Flash (6/59)
3-Way (9/59)
4-Way (12/59)
Big Bonus (2/60)
Sunny (5/60)
Sure Fire (10/60)
Line-Up (1/61)
5-Way (5/61)
Avalon (4/62)
Silver (6/62)
Shuffle Baseball (6/62)
Action (7/62)
Embassy (9/62)
Circus Roll-Down (9/62)
Lancer (11/62)
Sparky (12/62)
Caravelle (2/63)
Crest (4/63)
Rumpus Targette (5/63)
Astro (6/63)
Ultra (8/63)
Skippy (11/63)
Jill-Jill (11/63)
Bank Pool (11/63)
Topper (2/64)
Tempest (2/64)
Pacer (4/64)

Ball Bowlers

Bowling Alley (11/56)
Jumbo Bowling (9/57)
Royal Bowler (12/57)
Pixie Bowler (8/58)
Duplex (11/58)
Simplex (5/59)
Advance (5/59)
League (10/59)
Handicap (11/59)
Teammate (12/59)
Falcon (4/60)
Savoy (5/60)
Bowl-A-Rama (9/60)
Tip Top (10/60)
Dixie (1/61)
Cameo 5-Star Bowling (5/61)
Classic (6/61)
Alamo (4/62)
Sahara (7/62)
Tropic Bowler (9/62)
Lucky (11/62)
Cypress (12/62)
Sabre (2/63)
Regal (4/63)
Fury (8/63)
Futura (12/63)
Tornado (3/64)

WILLIAMS

Ball Bowlers

Roll-A-Ball (12/56)
6 Player

UPRIGHTS

AB Circus (5/56)
AB County Fair (3/57)
AB Circus Wagon
Wheels (12/58)
AB Galloping Dominos
AB Circus Play Ball (4/59)
AB Magic Mirror
Horoscope (11/59)
AB Mermaid (3/60)
Aquat Prod. Snoits (11/57)
B Jumbo (5/59)
B Sportsman (6/59)
B Jamboree (10/60)
B Super Jumbo (11/60)
CC Star Rocket (5/59)
GA Skeet Shoot (1/57)
GA Super Hunter (6/57)
GA Double Shot (4/58)
GA Wild Cat (12/58)
GA Spr. Wild Cat
GA Twin Wild Cat (7/59)
GA Super Wild Cat
Trail Blazer (12/60)
Twin Trail Blazer (2/61)
K Big Tent

K Spr. Big Tent (6/57)
K Shawnee (1/59)
K Big Roundup (3/59)
K Little Buckaroo (4/59)
K Del. Big Tent (5/59)
K Big 3 (5/59)
K Touchdown (9/59)
K Big Dipper (10/59)
K Twin Big Tent
Criss Cross Diamond (1/60)
K Red Arrow (4/60)
Sweet Shawnee '60
Black Dragon '60
K Twin Red Arrow (5/60)
K Flashback (6/61)

ARCADE

ABT 6 Gun Rifle Range
Air Football
Air Hockey
Auto Photo Model 9
Amer. Shuffle Situation (5/61)
B Undersea Raider
B Derby Gun (2/60)
B Bulls Eye Shooting Gallery (9/55)
B Big Inning (5/58)
B Heavy Hitter (4/59)
B Ball Park (4/60)
B Sharpshooter (2/61)
B Golf Champ (8/58)
B Bat. Practice (8/59)
B Skill Roll (B 3/58)
B Moon Raider (7/59)
B Target (10/59)
B Spook Gun (9/58)
B Skill Parade (1/59)
B Skill Score (6/60)
B Skill Derby (10/60)
B Del. Skill Parade (4/59)
B Table Hockey (2/63)
B Spinner (2/63) Novelty
B Bank Ball (1/63)
B Fun Phone (3/63)
Capitol Midget Movies
CC Bullseye Baseball
CC Basketball Champ
CC 4-Player Derby
CC Goalee
CC Midget Skee Super model
CC Big League (5/55)
CC Twin Hockey (5/56)
CC Shoot The Clown
CC Stm. Shovel (5/56)
CC Batter Up (4/58)
CC Criss Cross Hockey (10/58)
CC Croquet (8/58)
CC Playland Rifle Gallery (8/59)
CC Pony Express (4/60)
CC Ray Gun (10/60)
CC Wild West (5/61)
CC Long Range Rifle Gallery (1/62)
CC All-Star Baseball (1/63)
CC Big Hit (10/62)
CC Pro Basketball (6/61)
CC Riot Gun (6/63)
Ex Gun Patrol
Ex Jet Gun
Ex Space Gun
Ex Pony Express
Ex Six Shooter
Ex Shooting Gal. (6/54)
Ex Star Shgt. Gal. (9/54)
Ex Sportland Shooting Gallery (11/54)
Ex "500" Shooting Gallery (3/55)
Ex Treasure Cove Shooting Gal. (6/55)
Ex Jungle Hunt (3/57)
Ex Ringer Ball (11/56)
Ex Pop Gun (9/57)
Ge Lucky Seven
Ge Sky Gunner
Ge Night Fighter
Ge 2-Player Basketball
Ge Rifle Gal. (6/54)
Ge Big Top Rifle Gallery (6/54)
Ge Gun Club
Ge Wild West Gun (2/55)
Ge Sky Rocket Rifle Gallery (5/55)
Ge Championship Baseball (9/55)
Ge Quarterback (10/55)
Ge Hi Fly Baseball (5/56)
Ge State Fair Rifle Gal. (6/56)
Ge Davy Crockett (10/56)
Ge Circus Rifle (3/57)
Ge Motorama (10/57)
Ge Gypsy Grandma (5/57)
Ge Fun Fair (5/58)
Ge Space Age Gun (6/58)
Jungle Joe
Ke Air Raider
Ke Sub Gun
Ke Sportland DeLuxe model
Ke Ranger (3/58)
DeLuxe Model (3/55)
Ke League Leader (4/58)

Ke Sportland
Ke Two-Gun Fun (3/62)
Mid Red Ball (5/59)
Mid Joker Ball (11/59)
Midway Bazooka (10/60)
Midway Shooting Gallery (2/60)
Mid. Del. Baseball (5/62)
Mid. Target Gallery (7/62)
Mid. Carn. Tgt. Grlry. (2/63)
Mid. Slugger BB (3/63)
Mid. Rifle Range (6/63)
Mid. Raceway (10/63)
Mid. Winner 2P (12/63)
Mid. Top Hit BB (3/64)
Mills Panorama Peek (11/54)
Munves Bike Race (5/58)
Munv. Sat. Trkr. (5/59)
Mu Atomic Bomber
Mu Ace Bomber
Mu Dr. Mobile
Mu Fly Saucers
Muto Lord's Prayer
Mu Photo (Pre-War)
Mu Photo (DeLuxe)
Mu Silver Gloves
Mu Sky Fighter
Muto Voice-O-Graph Pre-War Model Post-War Model
Mu K. O. Champ
Mu Drive Yourself
Mu Bang-O-Rama (4/57)
Philadelphia Toboggan Skee Alley
Scientific Pitch 'Em
Seeburg Bear Gun
Seeburg Coon Hunt
Set Shot Basketball
Southland's Speedway (6/63)
Southland Fast Draw '63
Southland Time Trials (9/63)
Tequiz
Un Jungle Gun
Un Carn. Gun (10/54)
Un Bonus Baseball (3/62)
Un Bonus Gun (1/55)
Un Star Slugger (7/55)
Un Spr. Slugger (4/56)
Un Pirate Gun (10/56)
Un Yankee BB (3/59)
Un Sky Raider (10/58)
Wm. Del. BB (4/53)
Wm. Major Leaguer
Wm. Big Lg. BB (2/54)
Wm. Jet Fighter (10/54)
Wm. Safari (2/54)
Wm. Polar Hunt (3/55)
Wm. Sidewalk Eng (4/55)
Wm. King of Swat (5/55)
Wm. 4-Bagger (4/56)
Wm. Crane (10/56)
Wm. Penny Clown (12/56)
Wm. 1957 Baseball
Wm. 10-Strike (12/57)
Wm. Ten Pins (12/57)
Wm. Shortstop (4/58)
Wm. Pinchhitter (4/59)
Wm. Vanguard (10/58)
Wm. Hercules (2/59)
Wm. Crusader (6/59)
Wm. Titan (8/59)
Wm. Del. Bat. Champ (5/61)
Wm. Extra Inning (5/62)
Wm. World Series (5/62)
Wm. Road Racer (5/62)
Bally Champion Horse
Bally Moon Ride
Wm. Official Baseball (4/60)
Wm. Major League (3/63)
Wm. Voice-O-Graph 1962

KIDDIE RIDES

Bally Champion Horse
Bally Moon Ride
Pony Twins
Bally Space Ship
Bally Speed Boat
Bally Trnrv. Trolley
Bert Lane Lancer Horse
Bert Lane Merry-Go-Round
B.L. Miss America Boat
Bert Lane Fire Engine
B.L. Whirlybird (3/61)
B.L. Moon Rocket (3/61)
Capitol Donald Duck
Capitol Elsie
Capitol Palomina Horse
Capitol See Saw
Chicago Coin Super Jet
Chicago Round The World Trainer
Deco Merry-Go-Round
Deco Space Ranger
Exhibit Big Broncho
Exhibit Mustang
Exhibit Sea Skates
Exhibit Space Patrol
Scientific Television
Scientific Boat Ride
Texas Merry-Go-Round
Exhibit Rudolph The Reindeer

Ditchburn Progresses in Phonos & Vending

LONDON—The fact that during the past twelve months the Ditchburn Organisation founded in 1947, has become a public company, serves to emphasize their progress and ultimate emergence as the largest distributors of automatic phonographs in Great Britain today. It may also be added that when the company was floated the initial allocation of shares were six times over subscribed. Sole importers for the Wurlitzer product a highlight of the Ditchburn year was the introduction of the new Wurlitzer 800 and more recently the Wurlitzer lyric. It has also been a year of progress for the Ditchburn vending machine and background music units. In the latter category the Ditchburn manufactured Symphonair is claimed to have around five percent of the background music market in this country and the company has its sights trained at a much greater percentage in the very near future.

The Symphonair has a continuous-pop-tape-cartridge unit each cartridge providing four hours continuous music. The system also incorporates our public address facilities and can play either records or radio.

During the past twelve months Mr. Michael Town, Ditchburn's Sales Director, made an extensive tour of the United States visiting San Francisco, Chicago and New York to study the equipment and methods used in the background music field. Naturally Town's own tour took him to the Wurlitzer plant in North Tonawanda where he had discussions with the General Plant Manager Mr. Roy Waltemade. During an American trip Town visited The World's Fair and had meetings with Ditchburn's music suppliers, National Lusitane Corporation, as well as with Jack Prygoff and Larry Meyers of National Sound Systems Inc.; Isaac Adelman of Cine-Sonic Sound Inc. and Bill Chapman of World Music Corporation.

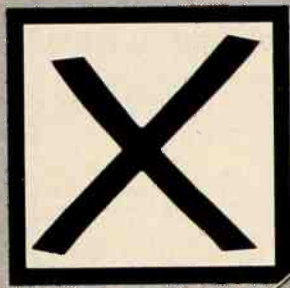
British Scopitone Agents Site Success For 1964

LONDON—Norman Miller, Director of Radiovision, the British agents for Scopitone, is delighted with this year's progress. A recent boost to sales came when the BBC decided to use a Scopitone visual box in their top weekly TV disk show "Juke Box Jury." First introduced as an experiment it has now become a regular feature of the show and a string of films by British recording stars are being lined up. For any American company able and willing to produce up-to-the-minute films of American disk stars suitable for use in visual boxes, is assured of European distribution and exposure both by television and by Scopitone machines on regular locations. Scopitone are now exploring the advertising possibilities of the medium and already several agencies have shown considerable interest. Over 100 Scopitone boxes have been installed in the British Isles during the past twelve months. Taking into account that there are approximately 25,000 sound boxes on location, the manufacturers of Scopitone confidently look to the year when it will be possible to have some 3000 visual boxes in operation.

Halel Scores With Mills And Nix-Pix

LONDON—Halel Enterprises, under the leadership of Al Eldridge, has had a progressive year, making inroads into the British market with the latest Mills machines and also with the Nix-Pix lock made by the Solon Super Lock Co. of America. Described as an operator's dream the Nix-Pix is a combination lock with one key fitting up to 100 combinations, all with different combinations.

NOW!
Strike
in every
location!... Gottlieb's



Hit rich!



Bowling Queen

DYNAMIC ANIMATION
KICKS MULTI-COLORED BALLS
INTO LIGHT BOX!



Ask
your distributor
for a feature
demonstration!

- Making any lit rollover kicks red and white balls onto light box track
- Specials scored for getting 9 balls onto track
- Making more balls scores additional specials
- New "Bumper-Rings" protect playfield under pop-bumpers
- Hitting targets lights pop-bumpers for high score; bottom rollovers for specials
- Stainless cabinet trim
- New sturdy metal "Jewel-Posts"
- 3 or 5 ball play • Match feature



New "Hard-Cote"
Finish Extends Playboard
Life to an All-Time
High!

That Extra Touch of Quality

D. Gottlieb & Co.

1140-50 N. Kostner Avenue • Chicago, Illinois 60651

COIN MACHINE PARTS • SUPPLIES • REFINISHING • COIN COUNTERS

Abbott Coin Counter Co., Inc.
PO Box 1341
Greenwich, Conn.

Johnson Fare Box Co.
4619 N. Ravenswood
Chicago, Ill.

Sun-Glo Shuffleboard Supplies Inc.
115 Heckel St.
Belleville, New Jersey

Brandt Automatic Cashier Co.
515 First St.
Watertown, Wis.

Klopp Engineering Inc.
35551 Schoolcraft Rd.
Livonia, Mich.

Sun Refinishing Co.
201 East Daggett St.
Ft. Worth, Texas

Block-Marble Co.
1425 N. Broad St.
Phila., Penna.

Mar-Matic Sales Co.
1009 E. Baltimore St.
Baltimore, Md.

Standard Changemakers Co.
422 E. New York St.
Indianapolis, Ind.

Coin Acceptors Inc.
1711 Hereford St.
St. Louis, Mo.

Marvel Mfg. Co.
2845 W. Fullerton Ave.
Chicago, Ill.

Vendtronics Inc.
3961 Brotherton Rd.
Cincinnati, Ohio.

Coin Machine Improvement & Mfg. Co.
3018 W. Davis
Dallas, Texas

National Rejectors Inc.
5100 San Francisco Ave.
St. Louis, Mo.

Globe Dist. Co.
1623 N. California Ave.
Chicago, Ill.

Peach State Dist. Co.
130 Blvd., N.E.
Atlanta, Ga.

Wico Corp.
2901 N. Pulaski Rd.
Chicago, Ill.

CLASSIFIED ADVERTISING SECTION

CLASSIFIED AD RATE 20 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$5.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash.

NOTICE—\$67 Classified Advertisers. (Outside USA add \$52 to your present subscription price). You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 20c per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 Noon, of preceding week to appear in the following week's issue.

Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 1780 Broadway, New York 19, N.Y.

WANT

USED 45 RPM RECORDS. WE PAY freight & top prices. KING SALES—1415 WASHINGTON STREET—BOSTON, MASS.

USED 45 RPM RECORDS. ALL TYPES AS they run, right off the route. No sorting or picking. We pay freight from anywhere in USA. Standing order available for regular shippers. JALEN AMUSEMENT CO. INC.—1215 S. HOWARD STREET—BALTIMORE, MD. 21230.

NATIONALLY KNOWN RECORD COMPANY Interested in purchasing or leasing master tapes suitable for children's records. Replies confidential. Write BOX 707 CASH BOX, 1780 BROADWAY, NEW YORK 19, N.Y.

PANORAMS AND PANORAM PARTS. United Triple Plays Wanted. ADVANCE AUTOMATIC SALES CO., 1350 HOWARD ST., SAN FRANCISCO, CALIF. (Tel. HE 4-1750).

WE PAY THE HIGHEST PRICES FOR ALL Bally Bingos and Gottlieb Pinballs manufactured 1958 and up. Interested in all brand new closouts. Also arcade equipment. Cable or write to: HOLLAND-BELGIE, EUROPE SPRI., 276 AVENUE LOUISE, BRUSSELS & BELGIUM. (Cable address.) HOBEL-EUROPE-BRUSSELS.

MUSIC, GAMES, VENDING. CALL ATLAS DISTRIBUTORS 1024 COMMONWEALTH AVE., BOSTON 15, MASS. (Tel. RE 4-1384).

LATE BINGOS MISS AMERICA/UP. GOTTlieb 2-4 Players. Bowlorama Late Bally Bowlers. Unshopped, complete, working, packed original cartons. Pay cash in dollars. Prices FOB nearest seaport. MAX LOBO & CO., MEIR 23, ANTWERP, BELGIUM. Cable: LOBOMA. (Tel. 33.81.33).

JUKE BOX AND BOWLER MECHANIC. United Bowlers and Rock-Ola Juke Boxes. Call or write. H & H MUSIC CO., 1626 3rd AVENUE, MOLINE, ILLINOIS. (Tel. 767-6703).

RECORDS, 45's AND LP'S, SURPLUS, RETURNS, overstock, cut-outs, etc. HARRY WARRINER, KNICKERBOCKER MUSIC CO.—453 McLEAN AVE., YONKERS, N.Y. (Tel. GR 4-7778).

ATTENTION: DISTRIBUTORS AND RECORD SHOPS. There's Gold on your shelf. Want 45 rpm records up to 10 years old. Highest prices paid anywhere. Up to 43c each—our choice. BIG JOHN RECORDS, 687 WASHINGTON ST., BOSTON, MASS. (Tel. 338-7426).

MECHANIC WANTED, AGE 25 TO 35. FOR checking and servicing routes. Juke boxes, bowlers, games. Write or wire: RANEY MUSIC CO., 528 N. CARVER, GREENSBURG, INDIANA.

WE PAY CASH AS ALWAYS FOR: SEEBurg; Wurlitzer; AMI and Rock-Ola music. Gottlieb Pins; Arcade equipment; Bally Bingos; Write or cable: PALMER AT BELINTRACO—31 SOMERSTRAAT—ANTWERP 1, BELGIUM.

SELL YOUR SURPLUS 45's TO THE NATION'S largest user. We are the nation's foremost packager of promotionally priced record packs. We purchase unlimited quantities on a steady basis. Wire—phone for quick deal. NATIONAL BAG-O-TUNES INC. P. O. BOX 177—ISLAND PARK, N.Y. 11558 (Area 516-TU 9-9300).

FOR RESALE: SEEBURG AND WURLITZER Phonographs, Games. Send inventory and lowest cash prices. HASTINGS DIST. CO., INC.—6100 WEST BLUEMOUND ROAD—MILWAUKEE 13, WISC.

45 RPM RECORDS, NEW OR USED. NO quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO DIST. CO., 4135 W. ARMISTAGE, CHICAGO 39, ILL. (Tel. Dickens 2-7060).

TOP FLIGHT SALESMAN COVERING NEW England wishes to add one or maybe two excellent and proven products in the vending field. Draw VS Comm. WRITE BOX 712, CASH BOX, 1780 B'WAY, NYC.

YOUR USED OR SURPLUS 45 RPM RECORDS, also new surplus LP's. We buy all year 'round and pay top prices. No lot too large or too small. We pay freight. BEACON RECORD DIST. INC., 725 BRANCH AVE., PROVIDENCE, R.I. (Tel. Union 1-7500. JACKSON 1-5121).

NEW 45 RPM RECORDS. NO QUANTITY too large or small. We pay the highest price, plus all freight. Also over-run return hit records. Contact immediately for quick transaction. We pay cash. SUTTON RECORD CO.—26 WEST 20th ST.—NEW YORK, N.Y. (Tel. CH 2-3250).

NEEDS PIN GAMES. SUNSET 3 IN LINE: COW-BOY; FLIPPER PAIR; ETC. BINGOS 30 Miss America; Roller Derby; Circus Queen etc; Arcade equipment: Juke-Box; Rock-Ola; Seeburg; Wurl: 1962/1963; IMPORT-EXPORT MARCEL GROSCHE — 3 BLD. AVROY—LIEGE, BELGIUM.

SEEBURG 161 OR 222 COIN OPERATED phonographs in good condition. Will pay Cash. Call or write.—BERNARD J. ROSENBERG—726 NORTH KNOXVILLE AVE.—PEORIA, ILLINOIS. 9 (Tel. Peoria 309-674-1423).

CASH FOR SEEBURG 200LU. 45 rpm BACKGROUND music units. Give condition and price. MUSIC SERVICE, 234 CEDAR AVE. SOUTH, MINNEAPOLIS, MINN.

JUKE BOX AND GAME MECHANIC. GOOD pay to right man. Call or write ENGLAND AMUSEMENT COMPANY, PURDY, MO.

FOR SALE

FOR SALE—OR TRADE—C.C. BULLS EYE DROP Ball \$50; United Handicap Shuffle Alley \$75; Bally Club Bowler \$150; Bally Deluxe Club Bowler \$175; Bally ABC Shuffle Alley \$75; United Regulation Shuffle Alley \$75; United Niagara Shuffle Alley \$150; Bally Bank Ball \$150; Fischer 6 Pocket Pool Table \$195; Exhibit 6 Pocket Pool Table \$175; 20 Col. Corsair \$110; 30 Col. Corsair \$115; Rowe 2-700, electric \$105; 22 Col. National Model 222. Make offer; Seeburg M100B \$110; Seeburg M100C \$125; U-Select-It RDS and APD Candy Machines \$85; 4 Col. Superior Gam Vendors \$25; DAN CONNY—1026 BUFFALO AVE.—NIAGARA FALLS, N.Y. (Tel. 285-0682).

BALLY BINGOS: SEEBURG & WURLITZER phonographs; pool tables; Gottlieb & Williams flippers; Bally Official Jumbo shuffle alley; Smokeshop cigarette machines; completely shopped, like new; call or write. NASTASI DIST. CO., 839 BARONNE ST., NEW ORLEANS, LA. 70113. (Tel. 523-6386) QUICKLY.

WE HAVE A CHOICE SELECTION OF late Williams Two Players. Write for prices. MID-WEST DIST., 709 LINWOOD BLVD.—KANSAS CITY, MO.

20 AND 22 FT. AMERICAN AND ROCK-OLA Shuffleboards for sale. TOLEDO COIN MACHINE EXCHANGE CO. 814-816 SUMMIT STREET, TOLEDO, OHIO. (Tel. CH 3-8624 or CH 3-4005).

BALLY SHUFFLES: ABC SUPER, Deluxe, Congress, Whiz and Speed United Shuffles; Eagles and Atlas. GLOBE DIST. CO., INC., 2330 N. WESTERN AVENUE, CHICAGO 47, ILL.

50 RECORDED SONGS ONLY \$3.00. MANY great songs by favorite artist, our choice. New records, guaranteed. State style of music preferred—Pop, R & B or Country. Offer good only U.S.A. No C.O.D.'s. RHYTHM RECORDS—BOX A—ARCADIA, CALIF.

HAVE YOUR "SQUOITS FUN WITH Water" games factory reconditioned. Includes new scoring arrangement, improved pump, repair, refinish cabinet, replace worn mechanical parts. New machines made to order. Write — AQUATIC PRODUCTS CORP.—8038 ALVERSTONE AVE.—LOS ANGELES, CALIF. (Tel. 645-1980).

FISCHER SLATE TOP BUMPER POOL \$125; United 11' Bowling Alley \$75; Bally ABC Bowling Lane 11' \$75. Crating Extra. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCOTIA, N.Y. 12302.

AMI H 120 \$245; J 120 \$345; K 120 \$445; CONTINENTAL 2-200 \$595; SEEBURG V 200's \$150 or five for \$695; Q's \$595 to \$695; HV 200 Hideways \$95 or three for \$250; Wurl: 1900's \$225 or three for \$600; Bally Fun Phones like new \$95; Spinner \$50; Table Hockey's \$95; Pro Golfer \$395; Also used vending equipment direct overseas shipment from Port of Detroit. MARTIN AND SNYDER CO.—13200 W. WARREN AVE. DEARBORN, MICH. (Tel. LUzon 2-2300)

NEW FORMULA 3-36 LUBRICANT RUST inhibitor—Does not film or become gummy. Recommended by leading Mfg's for printed circuits — Steppers — Coin Mechs — Solenoids, etc. Write or phone for dealerships. MILLER-NEWMARK DISTRIBUTING CO., 3767 EAST 28th STREET, GRAND RAPIDS, MICHIGAN 49508, or, 5743 GRAND RIAVER AVE., DEROT, MICHIGAN. (Tel. 949-2030 or 949-2031).

HI-SPEED SUPER FAST SHUFFLE BOARD Wax. 24 one-pound cans per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guarantee. Distributor for D. Gottlieb, ChCoin. STATE MUSIC DISTRIBUTORS INC., 3100 MAIN ST., DALLAS, TEXAS.

EXPORT. KEY WEST; SHOW TIME; BEACH TIME; HOLLY CRANES; BAL-LERINA, ETC; Bally Wild Lemon, F.P. Double Up; Triple Bell Draw Bell; Keeney; Red Arrow; Flashback; Sweet Shawnee; Black Dragon; Buckley Track Odds; Rock-ola & AMI Phonos. CROSSE—DUNHAM & CO. — 225 WRIGHT BLVD. — GRETNALA. (Tel. 367-4365)

UNITED JUMBO OR ROYAL 16' BOWLER \$75; Bonus 16' \$125; Duplex 16' \$175; Advance 16' \$200; ABC Tournament \$75; All are as is, not shopped. Have Guns, five balls, drink machines and cigarette vendors. Write or call. CENTRAL DIST. INC.—2315 OLIVER ST.—ST. LOUIS 3, MO. (Tel. MAL 3511).

SHUFFLE ALLEYS: UNITED SUPER Bonus \$95; Keeney Deluxe Challenge \$95; United Top Notch \$129; Ball Bowlers; Twin Bowler \$275; T.V. Bowler \$150; Classic Bowler \$150; Strike Bowler \$95; All of the above mentioned machines have been completely shopped and refinished. TRI-STATE DIST. CO.—CALLIER SPRING ROAD — P.O. BOX 615—ROME, GA. (Tel. 234-7123, Area code 404).

ONE ORLEANS BLOOD PRESSURE MACHINE. Zodiac type Fortune Teller. #11 Auto-Photo off location. Still time for complete arcade installation. Parts and supplies for all arcade equipment. Visiting the World's Fair? Stop and see the largest selection of amusement machines in the world. MIKE MUNVES CORPORATION, 577 TENTH AVENUE, NEW YORK, NEW YORK. (BRyant 9-6677).

ATTENTION! WE ARE THE TRADE'S largest suppliers of Pool Table supplies—slates, cues, balls, cloth, etc. Best quality, lowest prices, write or phone for our new catalog. EASTERN NOVELTY DISTRIBUTORS, 3726 TONNELE AVE., NORTH BERGEN, N.J. (Tel. UNION 3-8627).

20 BALLY HOCKEY GAMES IN ORIGINAL Cartons. Sacrifice at \$70.00 each. WESTERN TRAILS AMUSEMENT COMPANY, 132 SHAKER ROAD, EAST LONGMEADOW, MASS. (Also 3249 N. B'way, Chicago, Ill.) (Tel. DI 8-2900).

SPECIALS: COMPLETELY RECONDIT-ioned: Bally Star Jet (2 pl.) \$345; Williams DeLuxe Titan Gun \$175; Gottlieb Liberty Belle (4 pl.) \$345; Preview (2 pl.) \$295; Texan (4 pl.) \$175; Sweet Sioux (4 pl.) \$125; Queen of Diamonds \$85; Chicago Coin 6 Game Bowler \$245; United Sky Raider Gun \$125; Wurlitzer 2200 \$295. MICKEY ANDERSON AMUSEMENT CO., 314 EAST 11th STREET, ERIE, PENNSYLVANIA. Phone: GLendale 2-3207.

SOUTHLAND ENGINEERING'S NEW Improved model "Time Trials" in original cartons \$495. IMPERIAL COIN MACHINE EXCHANGE INC.—498 ANDERSON AVENUE, CLIFFSIDE PARK, N.J.

GAUCHOS \$365.00 TROPIC ISLES \$260.00 Swing Along \$350.00 Eggheads \$210.00 Corals \$250.00 Dancing Dolls \$150.00 Sunsets \$325.00 Olympics \$270.00 Previews \$325.00 Gigi \$290.00 Oklahomas \$330.00 Maj Leagues \$345.00 Soccers \$350.00 San Francisco \$360.00 Oh Boys \$350.00 Big Dads \$260.00 Beat The Clocks \$255.00 El Tor \$355.00 Coquettes \$230.00 Three Coins \$190.00 Kismets \$170.00 Mardi Gras \$345.00 Merry Widows \$475.00 Broncos Write Prizes \$425.00 Sparelike Bowler \$825.00 Riot Guns \$395.00 Silver Sa \$990.00 Golden Gates \$850.00 Bikinis \$625.00 Can Cans \$725.00 Lidos \$725.00 Laguna Beaches \$525.00 Roller Derby \$500.00 Acapulcos \$500.00 Miss America \$300.00 Circus Queens \$600.00 Couch-Tease \$240.00 Marksman Gun \$95.00 Touchdowns \$325.00 Sportsman \$350.00 Big Tent \$250.00 Little Buckaroo \$325.00 Big Horn \$250.00 Little Pro \$345.00 Speedways \$295.00 Shooting Gallery \$150.00 Flash Shuffle Alley \$140.00 NEW ORLEANS NOVELTY COMPANY, 1055 DRYADES STREET, NEW ORLEANS LOUISIANA. Tel: 529-7321

GAMES & MUSIC OF ALL KINDS: BASKETBALL \$100 up; Pin Games \$75 up; Alleys \$50 up; Games \$125 up; Bally Horn \$200 ea; 6 for \$1000. Also used Vending & Cigarette Machines. Wire, write, or call. GABRIELSON & CO.—724 MEMORIAL DRIVE S.E.—ATLANTA 16, GA. (Tel. 525-7441).

IF IT'S PANORAM PARTS YOU WANT PHIL GOULD HAS 'EM. ALL TYPES OF FILMS FOR Panoram Peeks. PHIL GOULD—224 MARKET ST.—NEWARK, N.J. (Tel. 201-Market 4-3297)

BRAND NEW KEENEY BLACK DRAGON Keeney Deluxe Red Arrows, Keeney Tri Dragons and Star Lite uprights. SASKA CHEWAN COIN MACHINE CO., 1025 104 STREET, NORTH BATTLEFORD, SASK CANADA. (Tel. 2989).

EXPORT-KEENEY RED ARROWS \$125.00 Trail Blazers \$135.00; Jokers Wild \$125.00; Wms Big Deal \$275.00; Wms Official Baseball, 10 Blade-O-Mat machines \$25.00 ea; Bally Lite-A-Lines \$500.00 ea. D & L CO MACHINE COMPANY, 414 KELKER S HARRISBURG, PA. (Tel. 717-234-1051 234-2235). Cable DALCOIN.

REGISTERED FOR EXPORT: BALLY TWI like new \$625.00. All Bally bingo's available up-rights, pin balls, guns, and shuffle alleys. Write for lowest prices. D & P MUSIC, E. PHILADELPHIA STREET, YORK, PA. (Tel. 848-1846).

ATTENTION OPS! GET LOWDOWN PRICE on all billiard supplies coin machine pin accessories, etc. DIAMOND COIN MACHINE EXCHANGE, 609 WOODIS AVE., NEW FOLK, VIRGINIA. (Tel. 625-1716).

2-MIDWAY SHOOTING GALLERIES (VE clean) \$195.00 each; 1-only 6-player Williams Ten Strike (floor sample) \$345.00; 1-United Shuffle Baseball (new) \$439.00; 1-United Silver Rolldown \$475.00. WE ERN DISTRIBUTORS, 1226 S. W. 1st AVE., PORTLAND 5, OREGON.

SPECIAL—SPECIAL—SPECIAL: RUBBER Rings for Pin Games—to Distributors O DYNABALL COMPANY, 8039 Lawnd Skokie, Illinois.

POKERINO, REFINISHED, RECONDIT-ioned new backglass with drop chute, knock with or without match feature. Match ture in kit form for your present game. Also new backglass, points, decals. JAB TRAVIS—P.O. BOX 206—MILLVILLE, N.J.

FOR QUICK ACTION: CHROME WA boxes: 100 Seeburg 3W1 100 select \$15.00; 100 Seeburg 3W1 200 select \$35.00. SEACOAST DISTRIBUTORS, NORTH AVENUE, ELIZABETH, N.J. JERSEY 07201. BIGELOW 8-3524-5.

WURLITZER 2000, 2100 & 2150 \$169.50; \$275.00; 2300, 2310 \$349.00. Seeburg \$40.00 each or lots of 10 for \$35.00 ea. MUSIC DISTRIBUTORS, INC., 124 POYNITZ AVE., MANHATTAN, KANSAS

V200 PARTS—ALL UNITS COMPLETE Mechanism with TORMAT \$54.50. Elect Selector \$22.50, Amplifier \$24.50, Speed Receiver \$12.50, DPU unit \$12.50. W (set of 4) \$20.00. WANTED 100R. Write for information on restyle kits. SUN FINISHING CO., 201 E. DAGGETT ST., WORTH, TEXAS.

CLASSIFIED ADVERTISING

FOR SALE—(Cont'd)

MANUFACTURERS NEW EQUIPMENT CURRENTLY IN PRODUCTION

Prices shown are list prices f.o.b. factory. Manufacturers have not authorized prices where no price is shown

ALL-TECH INDUSTRIES

- Gold Crest (3 1/2 x 6' 6 Pkt. Table)
- Gold Crest (4 1/2 x 9' 6 Pkt. Table)
- Gold Crest (3 1/2 x 7' 6 Pkt. Table)
- Gold Crest (4x8' 6 Pkt. Table)

AMERICAN SHUFFLEBOARD CORP.

- Electra "6" (6' 6-pkt. table)
- Electra "7" (7' 6-pkt. table)
- Electra "8" (8' 6-pkt. table)
- Classic "6" (6' 6-pkt. table)
- Classic "7" (7' 6-pkt. table)
- Classic "8" (8' 6-pkt. table)
- Imperial Shuffleboard (16' to 22')
- Imperial Cushion Model (12')
- Bank Shot Model (9')

AUTOMATENBAU FOERSTER

- Natl. Sales Agents, L. T. Patterson Distributors.
- Football Match
- Europa Meister Elshockey
- Musikbar 100
- Billiard Tables Miniatur

AUTOMATIC PRODUCTS CO.

- CIGARETTE VENDORS
- Smokeshop "Starlite 450": 18 sel., cap. 450
- Smokeshop "Starlite 630": 18 sel., cap. 630
- Smokeshop "Starlite 850": 27 sel., cap. 850

AUTO-PHOTO CO.

- Model 12 Studio
- V-2 Auto-Voice Recorder

BALLY MFG. CO.

- Mad World 2P (5/64)
- Grand Tour IP (7/64)
- Happy Tour (Add-A-Ball Model)
- Deluxe Bally Bowler 16" lengths (Jan. 1964)
- Super 8 Shuffle (4/63)
- Rucky Bronco Kiddie Horse

T. H. BERGMAN CO.

- Natl. Sales Agents, Duncan Sales Co.
- Arizona Gun (Live action pellets)

CAMECA

- Scopitone-Audio-Visual Machine, 36-Sel., 26 inch screen. Natl. Sales Agents, Scopitone Inc., USA.

COAN MFG. CO.

- CIGARETTE VENDORS
- Model 74-MD: 74 sel., cap. 74
- Model 74-APC: 74 sel., cap. 74
- Model 94-UM: 94 sel., cap. 94
- Model 94-UC: 94 sel., cap. 94
- Model 116-WM: 116 sel., cap. 116
- Model 116-WC: 116 sel., cap. 116

CANDY VENDORS

- Model 74-APD: 74 sel., cap. 74
- Model 94-UD: 94 sel., cap. 94
- Model 116-WD: 116 sel., cap. 116
- Model 188-D: 188 sel., cap. 188
- Model 47-Pastry: 47 sel., cap. 47

CHICAGO COIN MACHINE

- Royal Flash Pin 2P (8/64)
- DeVillie Shuffle Alley (8/64)
- Majestic Bowler (8/64)
- Bronco 2P (5/64)
- Champion Rifle Range (1/64)
- Cadillac Ball Bowler (1/64)
- Spotlite Shuffle 11/63

CONTINENTAL-APCO, INC.

- CIGARETTE VENDORS
- Continental "30": 30 sel., cap. 830
- Tobacco Shoppe "30": 30 sel., cap. 880

GARWOOD METAL CO., INC.

- CIGARETTE VENDORS
- El Dorado: 13, 16, and 21 columns

GOLD MEDAL PRODUCTS

- Popcorn Vendor

EXHIBIT SUPPLY CO.

- Card Vender (Mechanical), Model 412 "Vacuumatic," Vends Exhibit's Trading Cards. Capacity: 500 (Including 3,000 FREE cards)

- Card Vender (Mechanical), Model X500 (2 push chutes), Vends Exhibit's Trading Cards. Capacity: 1,000 Cards. (Including 1,500 FREE Cards)

- Post Card Vender (Electrical), Models SV-1 & MSV "Vacuumatic," Vends Standard Scenic Post Cards. Capacity: 1,000 Cards. (Slug rejector included)

- Plastic Laminator (Mechanical), Model 444PV "Vacuumatic," Vends laminating material. Capacity: 300.

FISCHER SALES & MFG. CO.

- Empress 101 (101")
- Empress 92 (92")
- Crown One Hundred (100")
- Regent 91 (91")
- Regent 77 (77")
- Crown Fiesta—Reg. Bumper (Non Coin) Empire VIII (101")
- Empire VII (92")

J. F. FRANTZ MFG. CO.

- Little Leaguer (12/62)
- Double Header (12/62)
- Save Our Business
- U.S. Marshall 54 Gun
- Kicker & Catcher
- ABT Challenge Pistol
- ABT Guesser Scale
- ABT Rifle Sport
- Aristo Scale

D. GOTTlieb CO.

- Bowling Queen 1P (8/64)

PAUL W. HAWKINS MFG.

- Rodeo Pony
- Ben Hur Chariot
- Twin Quarterhorse
- Derby Pony Jr.
- Sam The Clown

INTL. MUTOSCOPE CORP.

- 60" Photomatic
- Pony Cart
- Plasti' Matie
- Snack Bar

IRVING KAYE CO., INC.

- NON-COIN MODELS
- Deluxe Continental (4 1/2 x 8')
- Ambassador 70 (85 x 47")
- Ambassador 75 (92 x 52")
- Ambassador 80 (106 x 58")
- Ambassador 90 (114 x 64")
- Deluxe Eldorado 6 Pkt. Series
- Mark I, 77x45
- Mark II, 85x47

- Mark III, 92x52
- Mark IV, 106x58
- Mark V, 113x58
- Deluxe Satellite, 77x45
- Deluxe Klub Pool
- Regular 56x40
- Jumbo 76x43

J. H. KEENEY & CO.

- Colorama 2P Pin (12/63)

LEHIGH, INC.

- CIGARETTE VENDORS
- "Smoke Center" M-156, M-220, M-220 AC: 15 or 12 sel., 156 and 220 caps.
- Model M-407-AC: 19 sel., cap. 402

MARVEL MFG. CO.

- Sluggo-Counter Baseball (1 1/2, 5 1/2, 10 1/2)

MIDWAY MFG. CO.

- Trophy Gun (6/64)

NATIONAL VENDORS, INC.

- CIGARETTE VENDORS
- Series 113: 13 8-column shifts, cap. 447
- Upright-Series 113: 13 8-col. shifts, cap. 447
- Crown series 222: 22 sel., cap. 616
- Crown series 800: 20 sel., cap. 850
- Console-Series 650: 20 sel., cap. 670
- Moduline-22M: 22 sel., cap. 616
- Moduline-80M: 20 sel., cap. 850

REDD DISTRIBUTING CO.

- Cinch Instant Shine Vendor
- (Vendor and packaged Cinch product)
- Giopen Coffee Vendor (Natl. Agents)
- Vend-A-Book Comic Book Vendor

ROCK-OLA MFG. CO.

- Caravelle (20 Col. 800 Packs) Model 3002
- Cigarette Machine
- Model 425 160-Sel. (Grand Prix) 7" LP Del. St.-Mon.
- Model 418-SA 160-Sel. (Rhapsody II) 7" LP, Del. St.-Mon.
- Model 414 100-Sel. (Capri II) with St. Optional
- Model 403 100-Sel. Wall Phono (33-1/3 Optional)
- 1628 Deluxe "Stereo Twins" Speakers
- 1629 "Stereo Twins Jr" Speakers
- 1950 Remote Volume Control Unit
- Model 500 160-Sel. Stereo Speaker Wallbox
- 3 level personal pushbutton volume control
- 1578 160-Sel. Wallbox
- 1584 100-Sel. Wallbox
- 1551 Universal Wall Box Bar Bracket
- 1981 Money Counter for Model 425, 418-SA, & 414

Model 414 TRLB-M—Coffee, Hot Chocolate, Soup

- Vendor—Batch fresh brew, modulator door and light, 600 cup capacity, coffee 4 ways, extra cream and sugar, whipped powdered chocolate, liquid sugar, liquid soup, fresh cream, with changer.

Model 1403-S—Coffee, Hot Chocolate, Soup—

- Single cup fresh brew, 500 cup capacity, coffee 4 ways, extra cream and sugar, with sugar and cream buttons a standard feature. (Extra strong coffee button kit, Model 2017, available for Model 1403-S. Also available as Model 1403 without hot whipped soup feature).

Model 1200—Coffee, Hot Chocolate, Soup—

- single cup fresh brew, 500 cup capacity, coffee 4 ways, extra cream and sugar buttons are standard.

Model 3402—Coffee, Hot Chocolate, Soup and

- Tea—(Compact Model). Single cup, fresh brew, serves coffee and tea 4 ways.

Model 3403—as above, without 4 way tea

feature.

Model 450 Book-O-Mat/Shop-O-Mat, all purpose

- visual merchandiser—General sundries and pocket books, 40-Selections—capacity variable on merchandise.

Model 3300 Can Soft Drink Vendor, 4-flavors,

- 200-can capacity, 32-cans precool storage.

ROWE AC SERVICES

- Rowe—AMI M-200 Phonograph with Auto-
- mix, Stereo-Round (Plays 33-1/3-45 stereo or monaural records, intermixed.) Has three-in-one convertibility, 200 selections, 160 selections, or 100 selections.

HAC-200 Hideaway, 200 Sel. Mon.

- HER-200 Hideaway, 200 Sel. Selective Stereo

CFA Stepper, CFD Stepper, WQ-100 100

- Sel. W.B., WQ-100 100 Sel. W.B., WQ-120
- 120 Sel. W.B., WQ-200 200 Sel. W.B.,
- WQ-200-1 200 Sel. W.B., Dual Price Play,
- WQ-200-3 200 Sel. W.B., Dual Price Play,
- 4-coin Rejector.

F-10436 Bar Grip, W.B. Mounting Bracket

- EX-600 Cylindrical Wall Speaker
- EX-700 Wall Speaker

L-2130 Ceiling Spkr., Choice of Grille

- Types Listed: L-2136 Random Pattern,
- L-2136 Uniform Pattern, L-2605 Circular
- Flush-Mount Grille

Riviera Cigarette, 20 sel. 800 pack.

- Celebrity Cigarette Merchandiser, 14 selection, 510 pack capacity, modular line.

Ambassador Clg. Vendor 286: 14 sel., cap. 510

- Celebrity Clg. Vendor 260: 20 sel., cap. 800
- Celebrity Candy Merchandiser, 11 selections, 360 capacity, modular.

77 Candy Merchandiser, 11 sel., 360 cap.

- Tasty 20 Candy Merchandiser, 20 sel., 560 cap.

Celebrity Pastry Merchandiser, 5 selection,

- 100 capacity, modular.
- Celebrity Hot Food Merchandiser, 7 selection, 140 capacity, modular.

Celebrity All Purpose Merchandiser, 130 capacity,

- 130 selection, modular.
- Celebrity Fresh Brew Coffee Merchandiser, 11 selection, 750 cup capacity, modular.

Celebrity Cold Drink Merchandiser, 4 selection,

- 1000 cup capacity, crushed ice feature optional, modular.
- Dollar Bill Changer, 10 change combinations, up to \$300 bank capacity.

Celebrity Condiment unit, accommodating

- oven, can opener, ketchup, mustard, salt, pepper, etc., modular.
- Customic Background Music (Tape Cartridge)

THE SEEBURG CORP.

- LPC-480 (Tangerine or Blue) (6/63)
- LPC-1B (Blonde Cabinet) Stereo LP Console, 100 Selection Phono.
- LPC-1BR (Blonde Cabinet) Stereo LP Console, 160 Selection Phono, with remote control.

LPC-1—Stereo LP Console, 160 Selection

- Phono.
- LPC-1R—Stereo LP Console, 160 Selection Phono., remote control.

All LP Consoles have the following standard

- equipment: Personalized, Album of the Month Feature. Plays 33-1/3 and 45 RPM records intermixed, Album Pricing and universal pricing system, Half Dollar, Income Totalizer.

HLPC-1—Stereo LP, 160 Selection, Hide-

- away Plays 33-1/3 and 45 RPM records intermixed, Album pricing and universal pricing system, Income totalizer.

DS160H—Directional Stereo, 160 Selection

- Phono. With Artist of the Week Feature, Universal Pricing, Plays 33-1/3 and 45 RPM records intermixed, Half Dollar, Remote Control optional.

SC-1—Stereo Console, 160 Selection.

- Includes the following features: Personalized, Album of the Month, Album and single pricing, Pushbutton volume control, Remote selection, Twin stereo speakers, Remote income totalizer. (Available in Copper Finish)

3W100—Wall-O-Matic 100, Single Pricing

- TW1—Twin stereo wall speaker, 8 inch
- TC1—Twin stereo corner speakers, 8 inch
- TR1—Twin stereo recessed speakers, 8 inch
- EBWC1-12—Extended bass corner/wall speaker, 12 inch

PRVC-2—Powered remote volume control

- CC-2—Coin counter

BACKGROUND MUSIC

- Encore! 750 Sel.
- BMS-2—Background Music unit, 1000 sel.
- BMC-1—Background Music Compact
- BMCA-1—Companion Audio

CIGARETTE VENDOR

- 4E2—Modular unit, 825 pack capacity.
- 4E3XM—Modular (less match unit) 825 pack capacity.
- 4E4—Free Standing, Personalized, 825 pack capacity.
- 4E4XM—Free Standing, Personalized (less match unit) 825 pack capacity
- 4E5, 4E5M: 22 sel., cap. 825

COFFEE VENDOR

- 662-C—Seeburg/Bally Coffee vendor brews coffee cup at a time. Coffee-Chocolate (dry ingredients) 200 7 oz. cups. Selective: 5
- 664-D—Seeburg/Bally Modular Coffee Vendor, Coffee-Chocolate (dry ingredients) 450 7 oz. cups. Selective: 5
- 664-DS—Seeburg/Bally Modular Coffee Vendor, Coffee-Chocolate-Soup or Tea (dry ingredients) 450 7 oz. cups. Selective: 6
- 664-R—Seeburg/Bally Modular Coffee Vendor, Coffee-Chocolate (refrigerated cream), 450 7 oz. cups. Selective: 5
- 767—Seeburg/Bally Coffee Vendor—Fits any in-line modular installation. Coffee-Chocolate-Soup or Tea (dry ingredients), 650 cup capacity. Selective: 6

PIC-A-PAC

- All-Purpose Vendor Model 15G1: 15 selections; Up to 315 items

SHIPMAN MFG. CO.

- CIGARETTE VENDORS
- Mark 11: 13 or 17 columns

SOUTHLAND ENGINEERING CORP.

- Little Pro (3/64)
- Traveling Frog
- Orbiting Gemini Ride
- Traveling Dinosaur
- Space Ship
- Travel Pony (Adaptable to Other Rides)

UNITED MFG. CORP.

- Tiger Shuffle (7/64)
- Thunder Bowler (6/64)

UNIVERSAL VENDORS

- Candimat Vendor

URBAN INDUSTRIES

- Movie Theaters
- Model AP-10
- Panoram
- Kiddie Kolor Kartoon

U.S. BILLIARDS INC.

- 6 Pkt. Series:
- Pro 1—78x48
- Pro 2—88x51
- Pro 3—93x53
- Pro 4—103x58

Deluxe Rotation Bumper

- Model 48
- Model 67

VALLEY SALES CO.

- Model 775—78x45
- Model 875—88x50
- Model 975—93x53

Regulation Bumper Pool

THE VENDO CORP.

- CIGARETTE VENDORS
- CA1A Console: 22 sel., cap. 850
- C-23: 15 sel., cap. 520
- 429-Special: 11 sel., cap. 428

WILLIAMS MFG. CO.

- Heat Wave IP (7/64)
- San Francisco 2P (6/64)
- Grand Slam Baseball (2/64)

THE WURLITZER COMPANY

- 2800 Stereo-Mono., 200-sel. phono.
- 2810 Stereo-Mono., 100-sel. phono.
- Wall Boxes
- 5121 Private Stereo Spkr. for use on WB 5200 and WB 5250 with Models 2300 thru 2700
- 6010 WB Ten Top Tunes sel. 50¢
- 6250 WB 200-sel. 10-25-50¢
- 6207 WB 104-sel.
- 6200 WB 100-sel. 10-25-50¢

Speakers

- 6122 Stereo Convertible Console Spkr.
- 6123 Stereo Wall Spkr.—12" Coaxial
- 6124 Stereo Corner Spkr.—8" Extended Range
- 6125 Stereo Extender Spkr. (Packed in Pairs)
- 6126 Stereo Directional Spkr. (Packed in Pairs)

Hideaway Phonographs

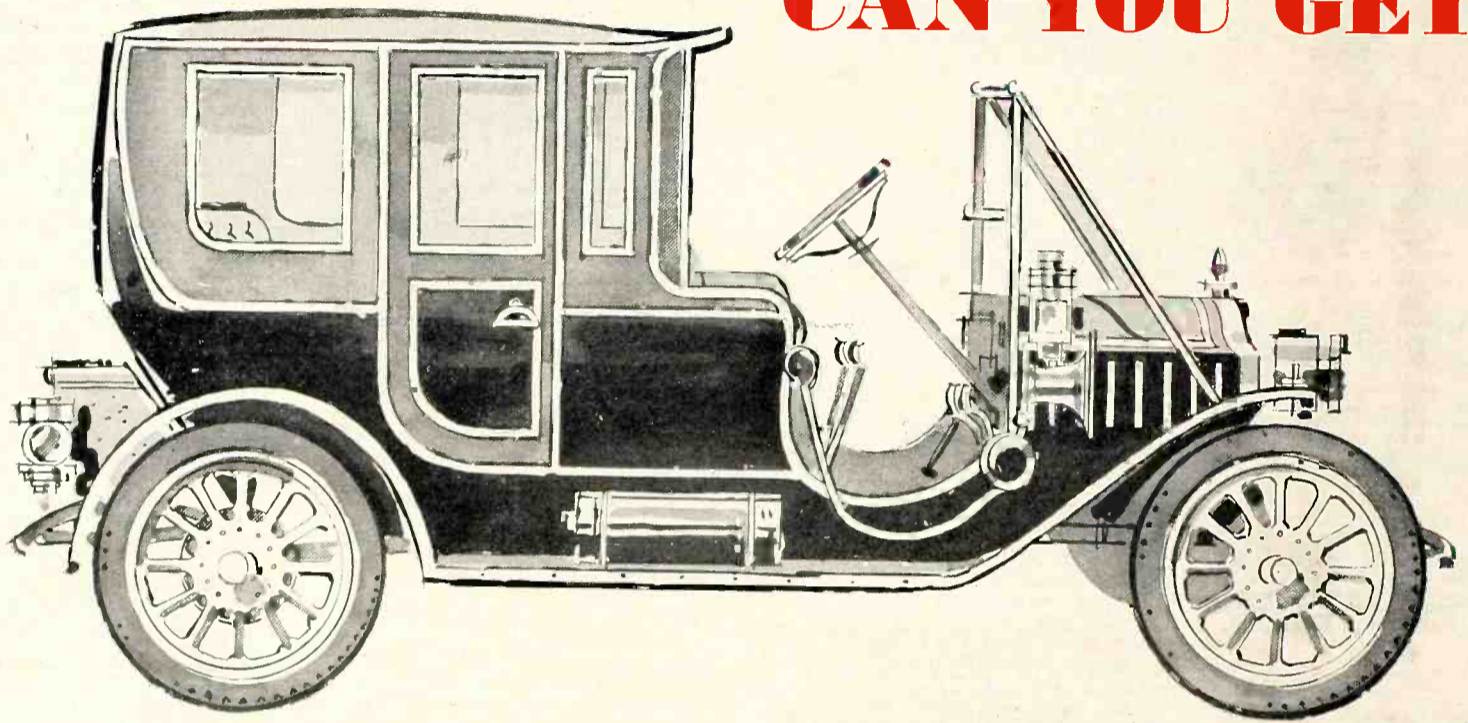
- 2717 Stereo-Mono. 200-sel.
- 2711 Stereo-Mono. 100-sel.

WM'S VANGUARD GUN \$185; WM'S SPACE GLIDER GUN \$175; UN. YANKEE BASE \$145; UN. SPACE SLUGGER \$60; Bally De Luxe Jumbo B/A \$145; Un. Flash \$145; Un. League B/A \$145; Un. Flash \$145; Un. Cyclone \$125; BETSON ENTERPRISES INC.—3726 Tonnele Avenue—North Bergen, N.J. (Tel. Union 3-8627—Area code 201)

ELAYS—SWITCH ASSEMBLIES. LOW cost, high quality, general purpose open style made to your specifications. Short run or speciality. Also electrical harnesses. MARVEL MFG. CO.—2847 W. FULLERTON AVE.—CHICAGO, ILL. (Tel. DI 3-2424).

UNITED BIG BONUS \$59.00; UNITED 4-Way \$99.00; UNITED EAST COAST CORP., 583 TENTH AVE., NEW YORK, N.Y. (Tel. PE-6-6680).

HOW OLD FASHIONED CAN YOU GET?



You Can Get Phonographs Without The Ten Top Tunes Feature

Today, any phonograph without the Ten Top Tunes feature is outdated — and outrated, so far as earnings are concerned — by the Wurlitzer 2800. No other phonograph offers this big musical bargain. Right from the start it caught fire with location goers. And ever since it has been making collection days happy days for Wurlitzer Operators.

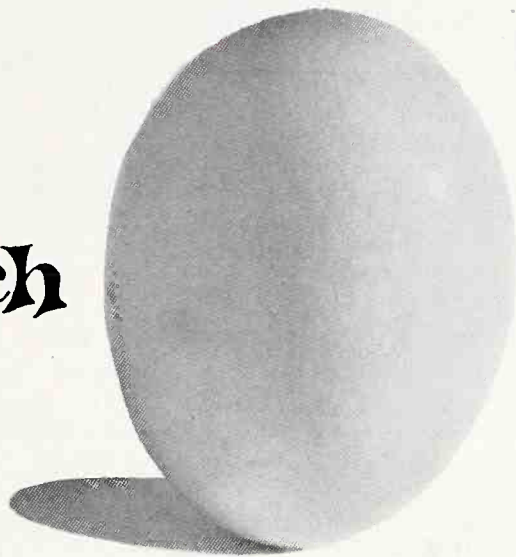
Want the low-down on Wurlitzer's high earnings? See your Wurlitzer Distributor.

WURLITZER 2800 So Modern—in Stereo Sound—in Styling—in Features



THE WURLITZER COMPANY • 108 Years of Musical Experience • NORTH TONAWANDA, N. Y.

Know a rich



**When
you
see
one?**

(not always?)

**Know a money
making**



**When
you
see
one?**

any williams game!

(shown: williams next, stop 'n go)



Williams®

ELECTRONIC MANUFACTURING CORPORATION

4242 W. FILLMORE ST., CHICAGO, ILLINOIS 60624. Cable Address: WILCOIN, CHICAGO ... NEVADA 2-4900



ROCK-OLA

hot and cold drinks, cigarettes, music!
the dependable vendor line for high profits, easy servicing

1. Batch Brew Coffee Vendor Model TRLB-M High profit vendor for high volume locations. Batch-brews flavor-rich coffee. Serves it 4 ways: black, with sugar, with fresh cream, with sugar and cream. Also serves hot soup or tea and hot whipped chocolate.

2. Single Cup Fresh Brew Coffee Vendor Model 1403-S Ideal for discriminating locations. Brews fresh-roasted coffee, one cup at a time. Serves it 4 ways: black, with sugar, with creme, with sugar and creme. Also serves hot whipped soup and chocolate.

3. Single Cup Fresh Brew Coffee Vendor Model 1200 Brews fresh, zesty coffee, cup after cup. Serves it 4 ways: black, creme and sugar, creme only, sugar only. Also serves piping hot whipped chocolate.

4. Coffee and Hot Drink Vendor Model 3402 Perfect small location vendor for spots where other machines would be prohibitive in size and operating costs. Brews soluble coffee. Serves coffee and tea 4 ways. Also serves hot whipped chocolate. Model 3403 without tea.

5. Can Cold Drink Vendor Model 3300 Vends 200 cans in 4 chutes, 4 flavors. Pre-cools 30 cans. Available with illuminated or non-illuminated front. Simple design and mechanism assure trouble-free operation.

6. Caravelle Cigarette Vendor Model 3002 Best designed, easiest-to-service cigarette machine on the market. Every component is entirely unitized... can be removed in seconds. Packs a full line—20 brands. Holds 800 packs, even vends "Benson & Hedges" type box.

7. Grand Prix 160 Play Prestige Stereo-Monaural Phonograph with 7" Feature—Model 425 33 $\frac{1}{3}$ or 45 RPM records, 7" albums or singles in any intermix. Full Dimensional Sound. The ultimate in styling—designed to meet the requirements of finest locations.

8. Phonette Remote Speaker Wallbox Gives personal listening pleasure and volume control. Plays with almost any phonograph. Permits programming of LPs or singles, 33 $\frac{1}{3}$ or 45 RPM records. Reproduces stereo, too.

Want more profits? Mail this coupon today!

ROCK-OLA MANUFACTURING CORPORATION
 800 North Kedzie Ave., Chicago, Ill. 60651

Yes, rush me details on these profit producers:

- Rock-Ola Coffee and Hot Drink Vendors
- Rock-Ola Can Cold Drink Vendor
- Rock-Ola Caravelle Cigarette Vendor
- Rock-Ola Grand Prix and Remote Speaker Wallbox
- The entire Rock-Ola Vendor line

Name _____

Address _____

City _____ State _____ Zip Code _____

look to ROCK-OLA for advanced products for profit