



eil Galligan (seated). head of Canadian American Records, hands the first pressings of their new releases to Linda Scott and "Hutch" Davie, Linda is the lark who yrocketed to fame aboard "I've Told Every Little Star." Her latest is "Don't Bet Money Honey." "Hutch" Davie is Canadian American's A & R topper who cut nda's "Star" hit as well as Janie Grant's current Caprice smash. "Triangle." "Hutch" also A & R's Santo & Johnny's disks. Last week, Canadian debuted Davie an artist with his first single coupling "Down Home" and "Glow Worm." In addition to action on its own CA label and its affiliate Caprice label, CA is handling stribution for the Belmonts' hit "Tell Me Why" under the Sabrina banner. On left is Jesse Strum, Linda Scott's manager.

(Title song from the Carl Foreman Production "The Guns of Navarone"—a Columbia Pictures Release)

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REISMA

Has the HIT Record of ...

GUNS

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LANDA RECORD #674

Advance reports indicate this picture and song to be Academy Award Nominees.







FOUNDED BY BILL GERSH



(Publication Office) 1721 Broadway New York 19, N.Y. (Phone: JUdson 6-2640) CABLE ADDRESS: CASHBOX, N. Y.

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SUBSCRIPTION RATES \$15 per year any-where in the U. S. A. Published weekly. Second-class postage paid at Bristol, Conn.

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SUMMER HITS

This week Summer bows in. It wasn't too long ago that the record business looked upon Summer's debut as the beginning of the slowest period in the record industry's annual business cycle. But in recent years the Summer has been a swinging record season and there is no reason why it shouldn't be that way this Summer.

All we need to start the ball rolling is a hot single. Last year we had a bumper crop of solid Summer smashes in "It's Now Or Never," by Presley, Chubby's "Twist," "Itsy **Bitsy Teenie Weenie Yellow Polka**dot Bikini" by Brian Hyland and "Alley Oop." All these perfectly spaced hits kept the youngsters running into the stores from early in the hot weather period right through to the conclusion. In 1959 "Battle of New Orleans" by Johnny Horton was the king sized smash that turned the trick. In 1958 "Purple People Eater" by Sheb Wooley, "Yakety-Yak" by the Coasters and Bobby Darin's "Splish Splash"

were three novelties that kept things hoppin'. And back in 1957 it was Billy Williams' "I'm Gonna Sit Right Down And Write Myself A Letter," the Everly Brothers' first smash "Bye Bye Love" and Debbie Reynolds' summer romancer "Tammy" which contributed to a torrid disk summer.

This year's zany novelty, if there is to be one, has yet to rear its head. But there are a host of hot singles riding strongly that will keep the teeners coming into the shops well into July. Such hits include "Quarter To Three," "Travelin' Man," "Hello Mary Lou." "Moody River," "Raindrops," "The Boll Weevil Song," "Runnin' Scared" and "Stand By Me" among a host of others.

If the breaks are with us and the industry follows-up these current smashes with a few more fast breaking singles, we could have a solid summer that might help many forget about the soft, recession hit Spring.



(0)Ba **Best Selling Tunes on Records**

COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS June 24, 1961

A Love Of My Own

+CARLA THOMAS-Atlantic-2102 71

Pos. Pos. 6/17 6/10	Pos. Pos. 6/17 6/10	Pos. Pos 6/17 6/10
1-Travelin' Man *RICKY NELSON-Imperial-5471 1 1	25—Peanut Butter *MARATHON5-Arvee-5027 24 21 VIBRATION5 (Recorded As MARATHON5)-Argo-5389	51—Portrait Of My Love *STEVE LAWRENCE- 39 23 United Artists-291 MATT MONRO-Warwick-624
2-Quarter To Three *U.5. BONDS-Legrand-1008 7 20 3-Moody River	26—Mama Said *5HIRELLES-Scepter-1217 12 4	52-Buzz Buzz A-Diddle-It
*PAT BOONE-Dot-16209 4 12 CHASE WEBSTER-Southern Sound-101	27—Heart And Soul *CLEFTONE5-Gee-1064 1451/6 DEAM Conference 9111 35 45	*FREDDY CANNON-Swan-4071 41 35 53—That Old Black Magic +BOBBY RYDELL-Cameo-190 40 24
4Raindrops *DEE CLARK-Veejay-383 5 13	JAN & DEAN-Challenge-9111 LITTLE JAN & RADIANT5- Vim-509	*BOBBY RYDELL-Cameo-190 40 24 EARL BOSTIC-King-5454 54—I've Told Every
5-The Boll Weevil Song *BROOK BENTON-Mercury-71820 6 11	28—Tonight *VELVETS-Monument-441 38 59 29—Hats Off To Larry	Little Star *LINDA SCOTT-Canadian- 43 28 American-123
6-Runnin' Scared *ROY ORBISON-Monument-438 2 2	*Del SHANNON-Bigtop-3075 58 30—100 Pounds Of Clay	55 Count Every Star *DONNIE & THE DREAMERS- 65 69
7—Stand By Me *BEN E. KING-Atco-6194 3 6	GENE McDANIELS-Liberty- 15 8	56—Just For Old Times Sake
8	31—Halfway To Paradise *TONY ORLANDO-Epic-9431 17 18	*McGUIRE SISTERS-Coral-62249 48 33 57—Rainin' In My Heart *SLIM HARPO-Excello-2194 74 89
9—Those Oldies But Goodies	32—The Bilbao Song *ANDY WILLIAMS-Cadence-1398 25 29 LEROY HOLMES-MGM-12992 PERCY FAITH-Columbia-41978 TIL DIETERLE-United Artists-321	CARL McVOY-Tri-212 DORSEY BURNETTE-Dot-16230
★CAE5AR & THE ROMANS- 16 26 Del-Fi-4158 * NINO & THE EBB TIDES- Madison-162	33—Ole Buttermilk Sky	58-Ring Of Fire *DUANE EDDY-Jamie-1187 57 64 59-I Like It Like That
10—Hello Mary Lou *RICKY NELSON-Imperial-5471 13 16	★BILL BLACK'S COMBO-Hi-2036 44 78 34——It Keeps Rainin' ★FATS DOMINO-Imperial-5753 36 39	*CHRIS KENNER-Instant-3229 70 83 60-Te-Ta-Te-Ta-Ta
Hello Walls *FARON YOUNG-Capitol-4533 10 10	35—Breakin' In A Brand	*ERNIE K-DOE-Minit-627 66 – 61—Big Big World
12-You Always Hurt The	New Broken Heart *CONNIE FRANCIS-MGM-12995 18 7	+JOHNNY BURNETTE-Liberty- 56 52 55318
One You Love *CLARENCE HENRY-Argo-5338 21 25 NORA FERRIS-Jarvey-2004	Tell Me Why *BELMONTS-Sabrina-1000 46 57 NORMAN FOX & ROB ROYS- Backbear-501	62—Lullabye Of Love *FRANK GARI-Crusade-1021 50 40
13-Barbara Ann *REGENTS-Gee-1065 14 15	37—Tragedy *FLEETWOODS-Doiton-40 22 19 THOMAS WAYNE-Capehart-5009	63-Stick With Me Baby *EVERLY BROSWarner Bros 75 98
Dance On Little Girl *PAUL ANKA-ABC-10220 20 37	38—Girl Of My Best Friend *RAL DONNER-Gone-5102 27 32	My Kind Of Girl
15-Every Beat Of My Heart	39—Little Egypt *COASTER5-Atco-6192 30 31	65Sacred *CASTELLS-Era-3048 73 92
PIPS-VeeJay-386 23 36 ★ GLADYS KNIGHT & PIPS- Fury-1050 HENRY BOOTH & MIDNIGHTERS- DeLuxe-6190	40-Runaway *DEL SHANNON-Bigtop-3067 33 17	66—Bring Back Your Heart *DEL-VIKINGS-ABC-10208 68 84 BILLY HINES-Ball-509
16-Yellow Bird	41-Cupid *SAM COOKE-RCA-7883 51 77	67—A Little Feeling *JACK SCOTT-Capitol-4554 55 60
★ARTHUR LYMAN-HiFi-15024 32 53 * LAWRENCE WELK-Dot-16222 TILTON SISTERS-Bertram Int'1-220 ROGER WILLIAMS-Kapp-408	42—I'm Gonna Knock On Your Door *EDDIE HODGES-Cadence-1397 49 75	68-San Antonio Rose *FLOYD CRAMER-RCA-7893 99 -
GARY CROSBY-MGM-13017	43—How Many Tears	69—Ronnie *MARCY JO-Robbee-110 64 68
*BOBBY LEWIS-Beltone-1002 31 41 18—The Writing On The	44—Mother-In-Law *ERNIE K-DOE-Minit-623 37 14	TO-Fool That I Am *ETTA JAMES-Argo-5390 80 80
Wall *ADAM WADE-Coed-550 28 38	FOUR SPORTSMEN-Sunnybrook-2 45Wild In The Country	71-Nobody Cares *BABY WASHINGTON-Neptune- 77 82
19—I'm A Fool To Care *JOE BARRY-5mash-1702 19 22 OSCAR BLACK-Savoy-1600	+ELVIS PRESLEY-RCA-7880 42 43	72-What A Surprise
20—Daddy's Home *5HEP & THE LIMELITES-Hull- 9 3 740	★DRIFTERS-Atlantic-2105 62 96 47—Jimmy Martinez ★MARTY ROBBINS-Columbia- 54 79	73—Dream *ETTA JAMES-Argo-5390 76 95
21—Rama Lama Ding Dong *EDSELS-Twin-700 EDSELS-Dub Inf1-2843	42008 48	SPINNERS-Liberty-55339
22—Little Devil *NEIL SEDAKA-RCA-78749 11 9	KEN KAREN-5trand-25008 DON REED ORK-A&R-5001	*PATSY CLINE-Decca-31205 84 93
23—Triangle *JANIE GRANT-Caprice-104 29 30	49-Exodus *EDDIE HARRIS-VeeJay-378 47 49	*BILLY VAUGHN-Dot-16220 87 90
24-Temptation	50-I'm Comin' On Back To You	BRENDA LEE-Decca-31272

To You

★JACKIE WILSON-Brunswick-55216

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rtrait Of My Lo /E LAWRENCE- ed Artists-291 FT MONRO-Warwick-624	39 39	23	78—Let's Twist Again ★CHUBBY CHECKER-Parkway-824 — —
WIL5ON-Decca-31212			79—Take Good Care Of Her *ADAM WADE-Coed-546 72 55
DE CANNON-Swan-4071	41	1t 35	80-The Switch-A-Roo
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A SCOTT-Canadian- rican-123	43	28	82—The Wayward Wind *GOGI GRANT-Era-3046 78 81 CARL MANN-Phillips-3564 BOBBY COMSTOCK-Mohawk-124 CENTENNIALS-Dot-16180
INIE & THE DREAMERS-	65	69	83—Big Boss Man *JIMMY REED-VeeJay-380 90 91
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HARPO-Excello-2194 HARPO-Excello-2194 McVO-Tri-212 SEY BURNETTE-Dot-16230	art 74	89	*Les PAUL & MARY FORD- 93 94 Columbia-41994 85-You Can't Sit Down (Part 2)
ng Of Fire NE EDDY-Jamie-1187	57	64	*PHIL UPCHURCH COMBO- 100
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- Ta-Te-Ta-Ta IE K-DOE-Minit-627	66	-	*EARLS-ROME-TOT 92 -
Big World	56	52	88—Three Hearts In A
Ilabye Of Love	50	40	Tangle *ROY DRUSKY-Coral-31193 96 100
ick With Me Bo		40 98	89—Never On Sunday *CHORDETTES-Cadence-1402 — — DON COSTA-United Artists-234 MELINA MERCOURI-United Artists-304 Artists-304
y Kind Of Girl T MONRO-Warwick-636	79	88	ABBE LANE-Mercury-71835 NIKI DAVIS-Vesuvius-1027 90I Don't Mind
cred TELLS-Era-3048	73	92	*JAMES BROWN-King-5466 94 100 91-Right Or Wrong
ing Back Your I	Hec	ırt	★WANDA JACKSON- 100 — Capitol-4553 DEBBIE REYNOLDS-Dot-16225
VIKINGS-ABC-10208 Y HINES-Ball-509	68	84	92—Bobby *NEIL SCOTT-Portrait-102
Little Feeling K SCOTT-Capitol-4554	55	60	93-Drivin' Wheels *LITTLE JR. PARKER-Duke-335 98 100
n Antonio Rose YD CRAMER-RCA-7893	99	_	94
CY JO-Robbee-110	64	68	95-The Lonely Crowd *TEDDY VANN-Columbia-41996 97 -
ol That I Am A JAMES-Argo-5390	80	80	96—Daydreams
body Cares Y WASHINGTON-Neptune-	77	82	97-Sea Of Heartbreak
hat A Surprise			*DON GIBSON-RCA-7890
NNY MAESTRO-Coed-549	60	50	99—Jimmy Love
' Cam A JAMES-Argo-5390 NRERS-Liberty-55339	76	95	*CATHY CARROLL-Triodex-110 JEANNE BLACK-Capitol-4566 100—Pomp And
Fall To Pieces SY CLINE-Decca-31205	84	93	Circumstance *ADRIAN KIMBERLY- Calliope-6501
ue Tomorrow Y Vaughn-Dot-16220	87	90	100—Michael *HIGHWAYMEN-United — — Artists-258
NDA LEE-Decca-31272		_	100—Theme From Goodbye
Love Of My Own	1 71	63	Again *FERRANTE & TEICHER

★ INDICATES BEST SELLING RECORDS

Temptation

EVERLY BROS.-Warner Bros.-5220

* INDICATES OTHER VERSIONS STRONGLY REPORTED

34 48

• RED BULLET INDICATES SHARP UPWARD MOVE See alphabetical listing of Top 100 with publishers elsewhere in issue.

69

77-

AVAILABLE AS STEREO SINGLE





FULL HOUSE

Eddie Barclay, young and astute president of C.P.F. (BARCLAY RECORDS) snapped in Paris celebrating his nomination as "Best European Record Producer for 1961."

Seen with Eddie, are old time friend, Duke Ellington, in town for shooting of UA flic, "Paris Blues," along with pop stars Dalida and Charles Aznavour, regulars on the European Hit Parade, thanks to the Eddie know-how.

In addition to their own BARCLAY operation, Eddie and his wife, Nicole also control the new and successful company, "BEL-AIR." Both the Barclay and Bel-Air labels distribute such internationals as MERCURY, ATLANTIC, KAPP, PRESTIGE, VERVE, MARDI-GRAS, SUPRA-PHON, ERATO, HISPAVOX, PALETTE, and CARAVELLE.

Already one of the major forces on the European market, Eddie Barclay slipped another high card into an Ace-high full house by signing a contract for the distribution of UNITED ARTISTS RECORDS just a few days before the above celebration.



B+ VERY GOOD B GOOD C+ FAIR **C** MEDIOCRE

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



"TOGETHER" (2:51) [DeSylva, Brown & Henderson ASCAP-DeSylva, Brown & Henderson]

"TOO MANY RULES" (2:21) [Hope BMI-Stirling, Tompkin]

CONNIE FRANCIS (MGM 13019)

Miss Francis, whose long, long hit string currently includes "Breakin' In A Brand New Broken Heart," comes thru with two more top ten contenders here. On one side she again dips into the evergreen dept. dishing up a warm, persuasive beat-ballad revival (with an effective mid-deck recitation) of "Together." The other half, a sock-rock-a-string teen opus tagged "Too Many Fools." Dandy assist, on both ends, by the Cliff Parman ork-chorus.

"WHAT A SWEET THING THAT WAS" (2:29) [Aldon BMI—King, Goffin] "A THING OF THE PAST" (2:38) [We Three BMI—Brass, Levine] THE SHIRELLES (Scepter 1220)

The Shirelles continue in high gear as they once again serve up a tantalizing romantic rock-a-cha-cha that's bound to break into the 'top ten' hit lists 'round the country. Side, titled "What A Sweet Thing That Was," is a winner culled from their "Shirelles Sing For Trumpet And Strings" LP. Coupler is a very pretty, soft beat cha cha opus.

"SOMEBODY NOBODY WANTS" (2:35) [Joy, ASCAP—Dee, Goehring] "COULD SOMEBODY TAKE MY PLACE TONIGHT" (2:30) [Valley BMI—Pomus, Shuman] DION (Laurie 3101)

Laurie's Dion checks in with another sales heavyweight here. This one, tabbed "Somebody Nobody Wants," is a heartfelt jumper with a flavor of his past success, "Lonely Teenager." More fetching up beat sounds on the lower portion, "Could Somebody Else Take My Place Tonight." Topside has the edge. Bob Mersey's outfit tastefully backs up on both halves halves.

"THE TASTE OF A TEAR" (2:12) [Selma, Jo-Ho BMI—Givsffre, Sims] "NEVER TILL NOW" (2:19) [Jo-Ho BMI—Evans, Nevens] JOHNNY & THE TOKENS (Warwick 658)

Warwick, having cashed in with the Token's bow "Tonight I Fell In Love," can repeat with the crew's (with Johnny grabbing the lead spotlite) follow-up "The Taste Of A Tear." It's from the crying towel rock-a-cha-cha school and it's chock full of hit ingredients. Boys are appealing in the beat-ballad companion piece.

"IN TIME" [Almino BMI—Randazzo, Becker, Barberis, Weinstein] "MY CLAIR DE LUNE" (2:43) [Trio BMI—Leiber, Stoller] STEVE LAWRENCE (United Artists 335)

Chances are Mr. Lawrence will have another big-ballad performance climbing the upper rungs of the sales ladder in the coming weeks. Side that should duplicate "Portrait Of My Love's" success is "In Time," an ultra-lovely adaptation of Tchaikovsky's 6th Symphony. However, don't overlook the Debussy-based "My Clair De Lune." It's an extremely pretty opus that takes a soft beat cha cha ride. It also has the chart grande goods.

"THINK OF ME" (2:35) [Mal-Max BMI-Taylor] "I DON'T NEED YOU ANYMORE" (2:25) [Mal-Max, Curtom BMI-Mayfield] MAXINE BROWN (ABC-Paramount 10235)

In her first session for ABC Maxine Brown dishes up an outstanding beat-ballad performance in the tradition of her two previous chart suc-cesses. This entry, tagged "Think Of Me," is a dramatic love affair that the chirp renders in penetrating fashion. "I Don't Need You Any-more" is a fantastic, hard-driving blueser that can also hit the big time. Roy Glover grabs the stellar ork support credits on the pairing.

"HEAVEN IN YOUR ARMS" (2:20) [Geril, Isabel ASCAP—Granahan. Jacobs] "MAXINE'S PLACE" (2:15) [Criss-Cross BMI—Burr] MAXINE BROWN (Nomar 107)

Maxine Brown appears to have her third hit in-a-row for Nomar. Gal, who came thru with "All In My Mind" and "Funny" can do it again with "Heaven In Your Arms." It's powerful ballad-with-a-beat stand with Tony Bruno's instrumentalists turning in a grade "A" backdrop. Strictly instrumental is the rhythmic finger-snapper, "Maxine's Place." that the Frank Dell outfit enticingly waxes on the flip.

EDDIE ROBBINS (David 1001) (B+) "JANICE" (2:40) [Regent BMI — Goldman, Catalano] This gal-titled romantic pleader can give the N.Y.C.-based label a hit the

first-time-out. It's a teen-appealing rock-a-cha-cha that newcomer Robrock-a-cha chat newcomer Rob-bins (and the ork-chorus) knock out in attention-getting style. Watch it. (B) "IT WAS FUN" (2:48) [Pam BMI—Goldman, Shapiro] This end is a complete about face with the

artist in a pleasing beat-ballad stand. JOE TEX (Jalynne 105)

(B+) "WICKED WOMAN" (2:26) [Jot BMI—Arrington] It's the traditional blues cry but Joe Tex's exciting delivery gives it an added attraction for both r&b and pop marts. A tasty morsel that moves along at a brief infections near brisk, infectious pace.

(B) "GOODBYE MY LOVE" (2:30) [Jot BMI—Arrington]
 Here Tex returns to solid ground in an earthy blues lament.

BOBBY FREEMAN (Joseie 889) (B+) "SHE SAID SHE WANTS TO DANCE" (2:35) [Clockus BMI—Freeman] Songster answers his own awhile back hit, "Do You Wanna Dance," employing the same tune. Catchy cut that could make lotsa noise.

"PUT YOU DOWN" (2:03) [Benell BMI—Cortez] Unhur-(B) ried pacings in the plaintive blueser. GINA BOYER (Liberty 55340)

(B+) "PROMISE ME ANY-THING" (2:25) [Eden BMI— Williams, Ceroni] Label has added a fine singing talent in Miss Boyer. Pretty plaintive is handled with un-derstanding by the performer, who receives an attractive hint-of-the-beat sound from the full ork-chorus.
(P) "SAY IT FROM VOUL (B) "SAY IT FROM YOUR HEART" (2:15) [Eden BMI —Hendricks, Otis] Performer dis-plays rhythm-rock finesse in this colorful outing.

JOHNNY SEAY (Capitol 4585) (B+) "THE TOUCH AND THE FLAME" (3:09) [Moss Rose FLAME" (3:09) [Moss Rose BMI—Nash] Label's new songster bows with a sensitive display of a haunting folk-like romancer. Falsetto femme and Spanish-flavored guitar are part of the lovely setting. Striking session session.

(B) "NO TEARS TONIGHT" (2:28) [Moss Rose BMI— Powell, Carter] This wistful waltzer also has folkish leanings. "NO

GLORY KENNEDY (Pathe 1001) (B) "DIXIE'S LAND" (2:20) [Arr. Emmett, Kennedy] Lark and interesting combination of three electric guitars rock the familiar tune. Deck, from an LP tagged "Teen-age Guitars Go Civil War," is dis-tributed by 20th Fox.

(B) "CANNONBALL TWIRL" (2:00) [Kennedy] The guitars solo in another sampling from the album.

SARITA MONTIEL (Alegre 3059) (B) "A MEDIA LUZ" [Lenzi] The old Latin standard is heard in a new, inviting treatment by the popular Spanish thrush. It's han-dled straight, and such, it is a very pretty record for the Spanish speak-ing markets ing markets.

(B) "UNO" [Discepolo, Mores] Another enjoyable listening date with an authentic Mexican disk.
 Ditto above comment. Sides are part of the Hispavox (Spain) catalog in release in the U.S. by Alegre.

ANDY ROSE (Coral 52271)

(B+) "CRAZY FOR YOU" (2:15) [Kahl BMI—Sheppard, Mil-ler] Old teen hit by The Heartbeats is brought back with a very good-sounding soft-spoken rock pose by vocalist Rose and the combo-male obcume New teen generation will enchorus. New teen generation will ap-preciate airtime on this appealing rerival.

(B) "THIS IS THE NITE" (1:55) [Higuera BMI—Jones, Pip-kins, Cofield, Spencer] Another years-back click, originally cut by The Valiants, is heard in a semi-jump arrangement.

THE COUNT VICTORS (Rust 5034) (B+) "BYE BYE LOVE" (2:13) [Acuff-Rose BMI — Bryant,

[Acuff-Rose BMI — Bryant, Bryant] A rousing rock-a-string-backed revival of the first smash for The Everly Bros. Male lead's warble receives vocal assistance by a big mixed chorus. Deck offers a new-sounding look for the familiar ditty. (B) "THE STORY OF BONNIE" (2:53) [Just BMI—Hansler, Ferris] Same vocalist and backing of-fer a touching, almost inspirational

fer a touching, almost inspirational tale of love-found at a dance. Narrative is included.

THE SEVILLES (JC 120)

THE SEVILLES (JC 120)
(B+) "FAT SALLY" (2:39) [Lach, Hillart & Five Point BMI— Harris] Lead plus other songsters and combo supply an infectious R&B-styled novelty touch to the laff ditty. Kind of sound that can catch-on.
(B) "WORKING HARD" (2:15) [Lach BMI—Hamilton] An-other joy-blueser from the boys and backing.

backing.

SERINO (Pioneer 71838)

SERINO (Pioneer 71838)
(B) "RITA'S A RIOT" (1:54) [Vanno ASCAP—Vance, Se-gal] Cute rock-a-cha novelty sound about a diet that's done a gal a world of good. Serino's teen-wise vocal is backed by cheerful comments by a deep-voice and a gal chorus.
(B) "BLANKET ON THE BEACH" (2:17) [Planetary ASCAP—Vance, Pockriss] Soft sum-mertime Latinish outing for the kids. Pleasing portion.

Pleasing portion.

THE CHECKMATES (Arvee 5030)

THE CHECKMATES (Arvee 5030) (B+) "HEY MRS. JONES (Part 1)" (2:25) [Frederick BMI-Reagan, Miller] Lots of Latinish color to this novelty from the song-sters and combo, which backs the boys with a strong-sounding beat. Impressive upbeat doings.

(B+) "HEY MRS. JONES (Part 2) (2:28) [Frederick BMI— Reagan, Miller] Dialog is a part of this second portion of the stint.

MARTI BARRIS (Revolvo 1038)

MARTI BARRIS (Revolvo 1038)
(C) "I LOVE TO HEAR THE RAIN OUTSIDE" (2:10)
[Marti ASCAP—Barris, Redman, Whiteman] Sprighty sunny from the lark with mostly adult appeal.
(C) "MOON OVER BURMA" (2:05) [Whitney Blake AS-CAP—Redman, McIntire, Livernash]
Latinish backing for a stint about a

Latinish backing for a stint about a lost-love.

THE TREMONTS (Brunswick 55217) (B) "BELIEVE MY HEART" (2:12) [Keel BMI—Picone] Songsters, featuring Joe Dee, and rock-a-cha combo hand-in a pro brisk-beat ballad account of the tuneful romantic. Deserves space in teen programming.

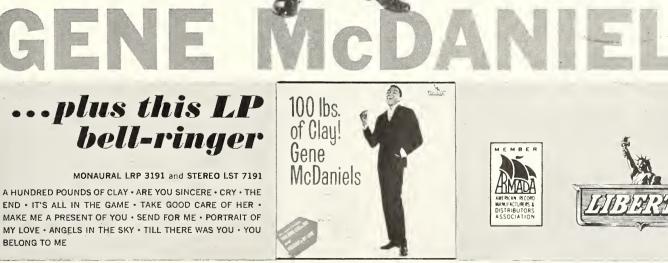
(B) "LEGEND OF LOVE" (2:13) [Keel BMI—The Legends]
 Single voice chanting is a spotlight of this deliberate-beat sentimetual.



"A TEAR"

#55344

"SHE'S COME BACK"



FIRST IN THE FOREGROUND OF SOUND!



B+ VERY GOOD **B** GOOD C+ FAIR **C** MEDIOCRE

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

The Cash Box Pick of

"THE CURSE OF AN ACHING HEART" (2:06) [Leo Feist ASCAP-Fink, Piantadosi]

"GRANADA" (2:50) [Peer Int'l BMI—Lara, Dodd]

FRANK SINATRA (Reprise 20,010)

That Sinatra man is back with two terrific follow-ups to his hit Reprise ballad bow, "Second Time Around." Both are oldies, "The Curse Of An Aching Heart" and "Granada," that finds the pro swinging at his rhyth-mic best. Stellar ork support supplied by the Billy May crew on both ends. Latter offering opens in dramatically effective fashion. Jocks'll have a picnic with this two-sider.

"THIS LITTLE BOY OF MINE" (2:06) [Progressive BMI—Charles]

"IMPOSSIBLE" (2:54) [Tippy BMI—Jones, Flip]

GLORIA LYNNE (Everest 19418)

This fine pop-jazz song-stylist, whose stock continues to soar with each release, turns in a double-barreled follow-up to her current chart-maker, "He Needs Me." One half finds Gloria in the rhythm spotlite as she de-lightfully knocks out the gal's version of the Ray Charles classic, "This Little Boy Of Mine." The other half, "Impossible," is a beautiful ballad romancer that the lark puts across with touching sincerity. Superb sup-port supplied by the Fred Norman crew.

"THEME FROM COME SEPTEMBER" (2:13) [Adaris BMI-Darin] "THE VILLA" (2:37) [Northern ASCAP-Salter] DICK JACOBS (Coral 62275)

Dick Jacobs and his ork-chorus can be all over the charts in no time flat with this captivating instrumental theme from from the up-coming pic (which stars the tune's cleffer Bobby Darin) "Come September." Side, set to a charming baion tempo, is a programming must. The Neopolitan-flavored "Villa" is a pretty beat-ballad opus also from the same pic.

"MIGHTY GOOD LOVIN'" [Jobete BMI-Robinson] "BROKEN HEARTED" [Jobete BMI-Robinson]

THE MIRACLES (Tamla 54044)

"Mighty Good Lovin" looks like the Mircacles' next big entry in the R&B and pop hit ledgers. It's a tantalizing thumper with a flavoring of their recent clicks, "Shop Around" and "Ain't It Baby," Also keep an eye on the intriguing string-filled shuffler, "Broken Hearted." It could be a double-header.

"WATER BOY" (2:56) [Walbridge BMI-Arr. Shirley] "FREEDOM" (3:04) [Walbridge BMI-Arr. Shirley] DON SHIRLEY TRIO (Cadence 1392)

Don Shirley's piano style has long been admired by all types of music fans because his style defies categorizing and he plays in many idioms. Here the traditional "Water Boy" (culled from the LP, "Don Shirley Trio") appears in a fresh, invigorating new arrangement. It opens with sparse melodic bass line, continues subtly, builds to a vibrant crescendo and then trails off. An exciting record that's already happening. Another traditional, "Freedom" (I'm On My Way) is a perfect companion piece.

"TODAY" (2:20) [Ed Rudy Star Selections BMI-Girona] "BLIND DATE" (2:08) [Ed Rudy Star Selections BMI-Girona, Torres] THE ETERNALS (Warwick 611)

This one has the sounds that teen hits are made of. Side, tagged "Today, is a striking jumper knocked out with coin-catching authority by the Eternals—who've already experienced a solid chart item via "Rockin' In The Jungle." Coupler, "Blind Date," is another strong teen rocker that can also come thru.

"IT'S GONNA WORK OUT FINE" (2:20) [Sona, Copa ASCAP-Seneca, Lee]

"WON'T YOU FORGIVE ME" (2:25) [Saturn, Placid BMI-I. Turner] IKE & TINA TURNER (Sue 749)

Ike & Tina Turner, who've had dual-mart R&B-pop chart representations in "A Fool In Love" and "I Idolize You," can soon be claiming another one in "It's Gonna Work Out Fine." Side, a hip-swinging, beat-ballad thumper, sports a delectable chorus-backed, verbal exchange between the two. Strings play an important part in the rhythmic, rock-a-shuffler on the lower end.

PALAIS ROYALS (Nancy 1006)

 (B) "PANIC (Theme from Some-thing Else)" (2:00) [Hi-Note BMI—Thatcher, Doheny, Reid] Gen-erally striking unhurried performance by the combo, which is topped here by guitars and sax. Vehicle is one of those mysterious, exotic affairs. New

(B) "MARGIT" (2:15) [Mayhew BMI—Mayhew, Thatcher] Brighter teen sound from the musicians.

THE RIPPLES (Dot 16224)

(B+) "STILL WATERS" (2:06) [Doral & Camp & Canyon BMI—Wallace] Pretty soft-spoken theme is attractively presented by the ork-chorus, including a spinet-like key-board sound. Track could get places with enough exposure.

(B) "TAKE MY HEART" (1:53) [Doral & Camp & Camp BMI—Burnette] Nicely Latinized treatment of another appealing tune.

PRISCILLA LEE (Revolvo 61)

 (B) "STRAWS IN THE WIND" (2:15) [Pringle BMI—Hunter, Pringle, Stephens] Lark employs an off-beat delivery in this haunting dis-play of a folkish number. Full ork arrangement is generally intriguing.
 (C+) "REAL DANGER" (1:50) [Pringle BMI—Kemp Pringle] (C+) "REAL DANGER" (1:50) [Pringle BMI—Kemp, Pringle, Stephens] Ballad is also folkish here, with the performance semi-dramatic.

JIMMY McHUGH (Dee Cal 501)

(B) "LONG WALK" (2:27) [Ghana BMI—McHugh, Dix-on] Easy-does-it blueser featuring lazy guitar-sax work. Date is mostly directed at the R&B market.

"ROCK-A-BILLIE" (2:45)(B) [Ghana BMI—McHugh, Dix-on] Musicians do a good sock job here.

DAVID DANTE (RCA Victor 7897)

(B) "SEE YOU IN SEPTEM-BER" (2:03) [Jack Gold AS-CAP—Edwards, Wayne] Number, a summer hit a few seasons ago, is warbled by singer Dante against an attractive rock-a-cha full ork arrange-ment (including a former about) ment (including a femme chorus). Merits teen spins.

(B) "I'M GETTING MARRIED" (2:10) [Trinity BMI—Barry, Raleigh] Teen rhythm-with-strings session here. Catchy sound.

DONNIE ELBERT (Jalynne 107)

(B+) "SENTIMENTAL REA-SONS" (2:19) [Marlo—Silver, Hyman, Sherman] Elbert does a fine teen softie vocal on the standard and receives steady and simple, yet ef-fective, light rhythm accompaniment.

(B) "MOMMIES' GONE" [Jot BMI—Ebert, Bailey] Artist and backing (this time including a chorus) has more of an R&B flavoring.

TERRY BROWN & THE MAR-QUEES (Jo Ann 130)

(B+) "I NEED A HELPING HAND" (2:20) [Hosea BMI— Brown] Fine heart-felt blues-styled vocal by the Brown. Other songsters

(B) "DON'T YOU DO ME LIKE THAT" (2:05) [Hosea BMI— Fisher, Allen] Jumping blueser from Brown and his friends.

ABBE LANE (Mercury 71835)

(B) "NEVER ON SUNDAY" (2:23) [Esteem & Sidmore BMI—Hadjidakis] Supported by a lush ork sound directed by hubby Xavier Cugat, the songstress does the French version ("Les Enfants Du Piree") of the hit pic tune. French angle offers change-of-pace program-ming on the ditty.
(B) "OUANDO VIEN LA SERA"

(B) "QUANDO VIEN LA SERA" (1:49) [Leeds ASCAP—Testa, Rossi] Lass sings this sprightly number in Italian.

CLAUDIA (Dore 601)

(B+) "LITTLE LOVE OF MINE" (1:57) [Kahl BMI—Goldner, Cox] A contagious gal's version of the old Cleftones' hit, "Little Girl of Mine." Thrush and combo-chorus get-off a solid quick-beat sound here.
 (D) "TULE IG WOLD LITE"

(B) "THIS IS YOUR LIFE" (2:23) [Meadowlark ASCAP —Bideu] Lass offers a cozy vocal of an inviting teen tune.

VIC DAMONE (Columbia 42021)

(B) "THEME FROM 'BY LOVE POSSESED'" (2:43)
[United Artists ASCAP—Cahn, Bernstein] Songster, who joins Capitol in the fall, takes on a big-ballad opus from the pic version of the best-sell-ing novel. Johnny Williams directs the attractive ork backing. Damone in fine ballad form, as usual.
(B) "IE IT'S THE LAST THING.

3) "IF IT'S THE LAST THING I DO" (3:06) [DeSylva, Brown Henderson ASCAP—Cahn, Chap-**(B)** & Henderson ASCAP—Cahn, Chap-lin] More intimate romantic singing by the performer.

THE RUNAWAYS (Moonglow 202)

(B) "PACHUKO HOP" (2:34) [Ludlow BMI — Higgins, Haven] Musicians display lots of teen-beat know-how in this uninhibited attack. If hop programming calls for a wild-one, try this belt. Label is based

Wild-one, try this belt. Label is based in Hollywood.
(B) "STINGER" (2:15) [Ray Maxwell BMI — Spencer]
Milder, but still persuasive upbeat sounds from the crew.

CARLOS PIANTINI (FTP 413)

(B) "PACHANGA AMERI-CANA" (2:15) [Rell-Tom-Pol BMI—Piantini, Field] Authentic-sounding date on the hot Latin dance, with a vocalist offering an English lyric that tells of the dances popular-ity here. Tune is catchy.
(B) "PIANTINI Y SU VIOLIN" (1:45) [Rell-Tom-Pol BMI— Piantini, Piantini] Another similarly done pachanga beat.

done pachanga beat.

STEVE BLEDSOE (Witch 102)

(B) "(The Moon Is Made Of) GREEN CHEESE" (2:04) [Venetia BMI—Erman] Old tale about the moon being composed of green-cheese is true, according to this good-sounding novelty pounder from the songster and combo-chorus. This socklaff item is worth teentime spins.

(C+) "DUMB DUMB BUNNY" (2:00) [Venetia BMI—Er-man] Dumb gal has a guy's heart in this quick-beat track.

JERRY MARLOW (Trump 004)

(C+) "WHAT ARE LITTLE GIRLS MADE OF" (2:07) [Big M BMI—Marlow] Upbeat teen bit in which new songster Marlow offers the title and gets the various answers from a femme chorus.

(C+) "HONEY" (2:30) [Big M BMI — Marlow] Beat-ballad essay by the performer.

8





B GOOD C+ FAIR **C** MEDIOCRE **B+ VERY GOOD**

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

The Cash Box OÍ the

Newcomers

In an effort to call D.J. attention to Pick records by "Newcomers" (artists never before on the Top 100) the editorial staff of The Cash Box will list such records under this special heading.

"WHAT YOU GONNA DO" (2:31) [Sherman, DeVorzon BMI—Peace] "A MILLION TEARS" (2:12) [Sherman, DeVorzon BMI—Peace] DEBRA LEWIS (Valiant 6012)

Here's one that has that 'grow-on-you' quality. It features newcomer Debra Lewis in a heart-felt, blues-styled stint on a potent number, tabbed "What You Gonna Do," about a gal caught in a love triangle. Haunting, beat-ballad string backdrop-arranged by Perry Botkin, Jr. "A Million Tears" is a sock, R&B-styled session by Debra and a femme above. Broc. Broc. Broc. Badle chorus. Warner Bros. handles the label.

"NERVOUS" (2:20) [Grooves Ville BMI—Davis, Jones] "FORGET THE PAST" (2:10) [Grooves Ville BMI—Davis, Christion] THE FABULOUS PLAYBOYS (Apollo 758)

This Daco master purchase could give Apollo a sales sizzler for the summer months. It's a hard-beat rock-a-cha affair about a gal who makes her guy "Nervous." Artists are the Fabulous Playboys, who wail with coin-catching glee. Complete change-of-pace in the inviting ballad-with-a-beat coupler, "Forget The Past."

"THE BULLY OF THE BEACH" (2:24) [Acuff-Rose BMI—Loudermilk] "HOW THE MIGHTY HAVE FALLEN" (2:13) [Acuff-Rose BMI—Howard] SAMMY SALVO (Hickory)

This driving rock-a-cha opus can put Samy Salvo (filekory) Solid summertime-sock novelty about a fella who does gym exercises to enable him to get even with "The Bully Of The Beach" but finds that the bully has also been working out in the muscle-building dept. Side is tailor-made for the teeners. There's hard-rock sound on the disenchanted teen theme finside teen theme flipside.



AL MARTINO (Capitol 4593)

AL MARTINO (Capitol 4593) (B+) "HERE IN MY HEART" (3:01) [Mellin ASCAP — Genaro, Levinson, Borrelli] Artist's return to Capitol is highlighted by a fabulous ballad up-dating of his initial chart triumph for the diskery. Beau-tiful performance. Tune could be a smash all over again.

Smash all over again. (B+) "GRANADA" (3:30) [Peer Int'l BMI—Lara, Dodd] Here Martino is at his big-voiced best as wonderfully revives the great oldie in striking, classical-like fashion. Superb ork current on both onds. ork support on both ends.

IntermediateTHE PORTRAITS (RCA Victor 7900)(BILL HALEY (Warner Bros. 5228)THE PORTRAITS (RCA Victor 7900)(B+) "HONKY TONK" (2:33)(B+) "HONKY TONK" (2:33)(B+) "HONKY TONK" (2:33)(B+) "HONKY TONK" (2:33)Very cute calypso novelty from the
gals, who tell of a gal who is about to
tie the (yo-yo) string that ties her
to the fella. Strong rockin' from the
organ-included combo. Could take-off.honky-tonk step. Strong hoptime ses-
(P)

(B) "MY BIG BROTHER'S FRIEND" (2:26) [We Three ASCAP — Brass, Levine] Lead lass sings one about a "little sister" who wants to be loved by her "big brothor's" friend wants to be lo brother's" friend.

TOMMY HUNT (Scepter 1219)

TOMMY HUNT (Scepter 1219)
(B+) "THE PARADE OF BROKEN HEARTS" (2:03) [Ludix BMI —Dixon, Elgin, Lorber] The hot Scep-ter line can soon be adding another hit artist to its roster in the person of Tommy Hunt. Songster's bow is a haunting, Latin beat beaut convinc-ingly waxed by the newcomer. Splen-did chorus & string support.
(B) "HUMAN" (2:32) [Ludix BML—Dixon] Here Hunt dis-

"HUMAN" (2:32) [Ludix BMI—Dixon] Here Hunt dis-plays his top drawer emotion-ballad style. Great new talent.

THE GAINORS (Talley-Ho 102)

(B+) "THIS IS A PERFECT MO-MENT" (2:40) Ravam BMI —McCoy] New Philly label bows with a generally strong pop-R&B showing by the lead and other songsters. Teen-wise semi-dramatic romantic is taken for an interesting Latinish ride, with the boys backed by a swirling string avrangement Might score

 (B) "WHERE I WANT TO BE" (1:35) [BMI—Bagby] Boys
 (move faster in another affectionate affair.

BILL HALEY (Warner Bros. 5228)

sion.

(B+) "FLIP, FLOP AND FLY" (2:32) [Progressive BMI — Calhoun, Turner] Haley himself heads the vocal department in this bright return for the old Joe Turner hit. This end also possesses last of heat numb end also possesses lots of beat punch.

THE IVY THREE (Shell 306)

(B+) "BAGOO" (1:47) [Saxon BMI —Koppelman, Kaye, Meyer,
Ganz] Team, which recently had "Yogi" on the charts, offer a similar laff item about a "Mr. Magoo"-speak-ing character. Could achieve "Yogi's" success.

"SUICIDE" (2:41) [Saxon **(B)** BMI—Stallman, Jacobson] In-teresting rock-a-cha romancer about a guy who is told that his love for THAT gal is suicide. THE JOINER (BAND) (Liberty 55341)

(Liberty 55341) (B+) "THE HIGHLAND ROCK" (2:00) [Simon-Jackson/Tailor-made BMI—Adapt. Reed] The band offers a colorful rock stint based on the familiar Scotitsh air (bagpipe sounds are the spotlight sounds). In-terestingly busy-beat instrumental. Full name of the crew is The Joiner Arkansas State College Exchange Students Marching Band. (B) "HOP SCOTCH" (1:45) [Si-

B) "HOP-SCOTCH" (1:45) [Si-mon-Jackson/Tailormade BMI Adapt. Reed] Hot sax is a feature this appropriately hopping big-net ontrue (B) of beat entry.

LEE CURTIN (Gizmo 003)

(B) "GEE, I'M SORRY" (2:02) [Gizmo ASCAP-Raschi] Guy wants to make-up with his gal in this tuneful light-beat rock-a-cha date. Amiable sound for the teen-market.

(C+) "HOT DOG" (2:00) [Gizmo ASCAP—Raschi] Bouncy dancetime rocker.

DONNIE HARTMAN (Vassar 313)

(B) "BULL WHIP" (2:30) [Amelia ASCAP — Curtis] Fairly unusual rock stint has Hart-man singing and chanting a folk-type ditty with now-and-then bull-whip-type sounds. Guitar also has some off heat comments type sounds. Guita off-beat comments.

(C+) "CARMALEE" (2:10) [Am-elia ASCAP—Curtis] Latin-ish light-beat name-song here.

CARA STEWART (Top Rock 002)

(C+) "DON'T BREAK MY DREAM OF LOVE" (2:55) [Ethel Bert ASCAP—Hilton] Thrush is ap-propriately wistful in soft-spoken straight ballad date.

(C) "SIGNAL LIGHTS" (2:20) [Ethel Bert ASCAP—Hilton] Mild jump sound here.

JOHNNIE TAYLOR (Sar 114)

"A WHOLE LOTTA WOM-AN" (2:24) [Kags BMI-(B) AN" (2:24) [Kags BMI-Alexander, Jordan] Taylor, in his first solo effort since leaving the Soul Stirrers, presents a catchy R&B-type blueser. His combo setting has an in-fectious middle-beat touch.

(B) "WHY, WHY, WHY" (2:01) [Kags BMI—Alexander] Un-hurried bluesy statement from the songster.

LITTLE LEROY/MILES & AN-DREW (Deville 002)

(B+) "SHE'S A WONDER" (2:40) [Stanrick BMI—Heard, Gray-son] Songster Little Leroy and the Longjohns display pro R&B-novelty sense as they tell of a kookie-looking chick. Musicians back-up with an in-fectious beat. Label hails from Holly-wood wood.

(B) "IT'S HEAVEN" (2:05) [Stanrick BMI—Heard, Gray-son] Miles & Andrew take-over in a melodic sentimental-beat outing.

LEON ASHLEY (Imperial 5759)

(B+) "TEENAGE ANGEL" (1:54) [Travis BMI—Walton] Coun-try-flavored songster Ashley tops a colorful rock-a-string-backed display of a lovey-dovey. Kids get an exciting showing here showing here.

(B) "THE LONGEST WALK" (2:03) [Travis BMI—Walton] Different story here as Ashley warm-ly recites the countryish plaintive against a sympathetic string-chorus backdrop. backdrop.

THE DEVILLES (Acclaim 1002) (B+) "DOWN ON THE FARM" (2:51) [Pirouette BMI— Lewis] A contagious R&B-novelty sound from the songsters, who include apt farm-animal chants. Fine bright-heat laff stint. beat laff stint.

(B) "GIVE YOUR LOVE TO ME" (2:15) [Pirouette BMI-Patterson, Lewis] A semi-shout type busy romancer.

FRED DARIAN (Jaf 2023)

(B+) "JOHNNY WILLOW" (2:30) [Balladeer ASCAP—Winkle, (B+) "JOHNNY WILLOW (2.00) [Balladeer ASCAP—Winkle, DeLory, Darian] Tale of a World War 2 hero is relayed in exciting, ala "Battle of New Orleans" fashion by singer Darian and his combo-male chorus backing.

(B) "STRONG MAN" (2:15) [Balladeer ASCAP—Darian, O'Neale] This cut has something of a "16 Tons" touch.

CARLO GERACE (Chancellor 1080) "WILD ABOUT THAT GIRL" **(B)** (B) "WILD ABOUT THAT GIRL" (2:02) [Columbia ASCAP_ Styne, Karger] New songster, whose style resembles the label's Fabian, heads a busy rock-a-string attack on a good tune from the pic, "Gidget Goes Hawaiian." Well-done brightbeat stand.

(B) "TOO YOUNG TO LOVE" (2:10) [Debmar ASCAP-Marcucci, DeAngelis] Gerace and the setting let the kids have a pleasing softie

BOBBY COLLINS (Mark IV)

"JANIE" (2:15) [Eager BMI—Collins] Amiable name-(B) song affectionate is done with a pleas-ant rock-a-cha touch. Collins warble is assisted by a chanting femme chorus. Catchy teen stuff.

(C+) "TO BE OR NOT TO BE" (2:25) [Eager BMI-Lee) Famed "Hamlet" line serves as the theme of an easy-does-it rock-romantic.

BOB & CAROL (Warner Bros. 5229) (B+) "EVERY TIME THE WORLD GOES 'ROUND" (2:04) [Acuff-Rose BMI—Sinks, Montgom-ery] Song duo displays good rock spirit in this lively teen pounder. Chorus and combo assist with fine rock color. Kids have a date with belt finesse. finesse.

(B+) "ONE OUT OF SEVEN" (1:55) [Acuff-Rose BMI-B&C Montgomery] Pretty blend about a guy whose only happiness in the week is the day he sees his gal. CALVIN & CLARENCE

(Fairlane 21003)

 (B+) "I WANNA DANCE" (But I Don't Know How)" (2:04)
 [Wonder BMI—Carter, Scott] Infec-tious Latinish-backed R&B-flavored stint in which songster tells of a fella who can't dance, but is nevertheless determined to find a "little girl" and do so anyhow. Chant sections are effective.

(B) "MONEY AND WOMEN" (2:16) [Wonder BMI—Carter, Scott] Hard rockin' blues novelty from the song crew.

JOE NEGRI (World 101)

(B) "SO BLUE" (Tanto Blue)" (2:23) [Overbrook ASCAP— Martin, Guarino, Caputo] Tuneful Italian-flavored ditty is done with a nice guitar-led (mandolin-sounding) and wordless chorus arrangement. Robbee Records in Philly handles the diskery.

diskery.
(B) "PORTO BAY" (2:20) [Mary-Jo & Star Fire ASCAP— Negri] Softer stuff from the combo.





B+ VERY GOOD B GOOD C+ FAIR **C** MEDIOCRE

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



HENRY MANCINI ORCH. (RCA Victor 7902)

(B+) "FANNY" (2:11) [Chappel] (B+) "FANNY" (2:11) [Chappell ASCAP—Rome] Another disk taking advantage of the upcoming flick version of the musical, the ses-sion is a pretty brisk-beat view of the lovely main-title that's similar to Mancini's recent click, "Mr. Lucky" (same organ interjections are in-cluded). Should be watched.

(B) "MY COUSIN FROM NAPLES" (2:12) [Northridge ASCAP—Mancini] Mandolin sound is a feature of this lush ork-chorus stint on the attractive Italian-flavored on melody.

THE SICKNIKS (Amy 824)

(B+) "THE PRESIDENTIAL PRESS CONFERENCE (Part 1)" (2:56) [Loges BMI—Baron, Stall-man, Jacobson, Eugene] Novelty, al-ready making some noise, has a voice imitating President Kennedy answer-ing various queries (by famed person-alities) at a press conference. Catchy combo beat between the questions. Could be programming difficulties due to the use of real names and matter to the use of real names and matter of taste employed in some of the answers.

(B+) "THE PRESIDENTIAL PRESS CONFERENCE (Part 2)" (2:28) [Logesi BMI—Baron, Stall-man, Jacobson, Eugene] More of the (B+) "THE same.

A PAIR OF KINGS (Warwick 647)

(B+) "EV'RYTIME" [Selma BMI-(B+) 'EV KITIME [Selma BMI— Craft] The teen crowd gets an effective, original-sounding rock-a-string rhythmic here. Catchy ditty is knocked-out solidly by the boys against tricky string comments, in-cluding a now-and-then rap-tap percussion gimmick. Can make it.

(B) "JUST TWO GUYS" (2:45) [Jo-Ho & Selma BMI—Sims, Vance] No strings in this bouncy stint about two guys looking for two girls.

LEN WYATT (Liberty 55338)

(B+) "WITH ALL OF MY HEART" (2:35) [Raleigh BMI —Benton, Towns] Singer Wyatt bows on the label with a handsome blues-styled reading of a pretty true-love affectionate. Supporting is a lush rock-a-string (& chorus) arrange-ment ment.

(B+) "THIS I PROMISE YOU" (2:23) [Eden BMI — Otis, Corso] The performer is again dis-played in worthy remantia style played in worthy romantic style.

MAVIS RIVERS (Reprise 20,011)

"CHEATIN' BILLY" (2:14) (B+) (B+) "CHEATIN" BILLY" (2:14) [Eddie Shaw ASCAP—Spence, Keith, Bergman] The fine lark talent swings hip rewrite of the "Charming Billy" folk tune, and gets bright ork support from the Neal Hefti ork. Look for strong deejay spins.

(B) "I'M NOT LONELY" (2:57) [Eddie Shaw ASCAP—Spence, Keith] Smooth affectionate warble by the performer. Strings form the top setting sound.

HANK STEELE ORCH. (May 101)

 (B+) "MOJAVE" (1:48) [Aee Cee Mmm BMI—Cobb, Mayorga]
 The new Colpix affiliate debuts with a strong-sounding rock-a-string reading of a lovely folkish melody. A distinc-tive deck that could go on to high chart fame. chart fame.

(B) "EVA" 1:59) [Aee Cee Mmm BMI—Cobb, Mayorga] A sim-ilar-sounding affair, though not as potent.

THE FORTUNE TELLERS

THE FORTUNE TELLERS
(Music Makers 105)
(B+) "SONG OF THE NAIROBI
TRIO" (2:03) [Robbins
ASCAP—Maxwell] This is a cute
rock-a-cha instrumental on the catchy
tune that Ernie Kovack's uses for his
Nairobi Trio routine on TV. Deserves
suppry spin programming sunny spin programming.

"CAMEL TRAIN" (2:20) [Maxwell ASCAP—Maxwell] (B) Organ and guitar are featured in this interesting arrangement of a typical middle-eastern-like tune.

CARL LESTER (Brent 7021)

(B+) "WHEN YOU SEE ME HURT" (2:10) [Drexall BMI —Harris, Williams, White, Slater] An exciting R&B-directed sock sound An exciting R&B-directed sock sound from the singers and band, which has a strong Latin-blues approach. This track can make big R&B chart news.
(B) "DON'T YOU KNOW WHAT I BELIEVE" (2:03) [Clifton BMI—Harris, Williams, White, Slater] Boys and musicians again deliver R&B goods with solid-sounding fervor.

THE PRELUDE FIVE (Pik 231)

 (B+) "STARLIGHT" (2:17) [Lon-nie & Rob-Ann BMI—Bates]
 Songsters display effective R&B-styled emotions as they warble a pro romancer against a rock-a-cha combo sound. Deserves teen attention. Label is affiliated with New York's Kip Records.

(B) "DON'T YOU KNOW LOVE" (2:14) [Lonnie & Rob-Ann BMI—LaVerne] A more wistful bal-lad affair from the lead and other song members.

JIM & BOB HARRISON (Clock 71836)

(B+) "PLEASE DON'T HURT ME"

(2:55) [Emit BMI—Harrison, Harrison] Striking soulful blues survey by the songsters. A steady funky combo sound supports. Deck could win many R&B market friends, possibly many in the pop area, too.

(B) "COUNTRY BOY" (2:34) [Emit BMI—Spruill] Boys of-fer a considerable change-of-pace in this wild R&B novelty.

GABRIEL & THE ANGELS (Norman 506)

(Norman 506)
(B+) "GINZA" (2:20) [Norman BMI—Wallace, Hearns] Intriguing tune is heard from an electric guitar, which is backed by a striking percussion sound. One of those off-beat sounds that could comeup with important coin.
(P) "I'' (APPEL" (2:55) [Normatic conduction of the second strike of

(B) "I'M GABRIEL" (2:55) [Norman BMI—Hearns, Wallace]
 Wild R&B rocker which includes trumpeter-vocalist Gabriel.

INMAN & IRA (Columbia 42030) (B+) "ROSIE" (2:05) [Bryden BMI—Arr: Inman, Rogers] Label's new folk duo bow in exciting [Bryden Rogers] fashion as they strikingly convey the prison-song. Instrumental backing in-cludes effective hammer sounds. Might come-up with strong station atten-

[Bryden BMI—Arr. Inman, Rogers] Fellas offer a good-natured North African folk tune (one mem-ber explains the lyrics with a mid-dle-section narrative).

ENZIO STUARTI (Roulette 4369)

(B) "MY HEART BELONGS TO YOU" (2:36) [Kahl BMI— Fitting, Bennett, Barnett] Songster, who was big publicity after filling-in for an ailing attraction at the Wal-dorf-Astoria, offers a big ballad re-write of the famed "Santa Lucia" melody. Lush ork arrangement backs-up Good inke-box item

(B) Good juke-box item.
(B) "I'D CRY NO TEARS" (2:47) [Greta BMI—Reid, Kosloff]
Another dramatic-type affair, this time a pop adaptation of the "Un Bel Di" aria from "Madame Butterfly."

THE ROYAL JACKS/JOE DE MARE (Operators Special 001)

(B) "WHO WHAT WHERE, WHEN AND WHY" (2:14)
 [Tezzi, Mancuso, Colangelo, Maxim] The Royal Jacks songsters warble do a good brisk-beat vocal against a busy combo chone 20th Key how how less this

 a good brisk-beat vocal against a busy combo chore. 20th Fox handles this generally original-sounding session.
 (B) "DANCE PACHANGA" (2:48) [Mar-Cal BMI—Ramirez, DeMare] Singer Joe DeMare and the Louis Ramirez ork-chorus offer a date on the newest Latin dance success.

JULIE LONDON (Liberty 55337) (B+) "MY DARLING, MY DAR-LING" (2:12) [Frank AS-CAP—Loesser] Stylist does an attrac-tive stint on the fine oldie while Bel-

ford Hendricks directs a cozy string ork-chorus backdrop. Classy cut for

(B) "MY LOVE, MY LOVE" (2:36) [Travis BMI—Haymes, Acquaviva] Another first-rate ever-green is heard with a somewhat more intimate vocal by the thrush.

THE YACHTSMEN (Har-Glo 420) (B) "STRUT & STROLL" (2:04) [Tweety BMI — Kaufman, Warren] A lively blue-styled jumper featuring a vocal lead. OK beat vitality. (R) "OUR FUTURE"

(2:04)[Tweety BMI — Kaufman, Warren] Same front singer shows R&B-styled sensitivity here. Diskery is a New York outfit.

BETTY ROGERS (Sky 601) (C+) "HEY GOOD LOOKIN'" (2:30) [Acuff-Rose BMI_ (2:30) [Acuff-Rose BMI— Williams] Hearty rock-directed read-ing of the oldie by the lark and combo-chorus. (C+) "CRY" (2:24) [Shapiro-Bern-stein ASCAP — Coleman] First cozy, then semi-belt handling of the old Johnnie Ray hit.

THE GAMBLERS (Last Chance 2)

(B) "TEEN MACHINE" (1:45) [Moccison—Maverick BMI— Weaver] Musicians sock away in a Weaver] Musicians sock away in a sure-handed teen manner, and various instrumental gimmicks do give the impression of a zany machine at work. (B) "TONKY" (2:10) [Moccison —Maverick BMI—Weaver] Good-sounding bouncy-beat offering here. Label works-out of Hollywood.

THE DEAXVILLE TRIO

(Jubilee 5404)

(B) "BLUE SKIES" (1:40) [Irv-ing Berlin ASCAP—Berlin]
Folk songsters carry the pop ever-green to folk territory in this dis-tinctive upbeat date. Side is from the team's "On Campus" LP.

"SHENANDOAH" [Benell BMI—Adpt: Eichner] Lovely folk classic is warmly han-dled by the performers. From the same LP. **(B)** (2:56)

RUSTAD & WIERMAN (Cuca 1037)

(B) "MEANWHILE, BACK AT THE PAD" (Part 1)—(1:55) Tale of an astronaut is told ala "Fly-ing Saucer."

"MEANWHILE, BACK A THE PAD" (Part 2) (2:00)-**(B)** More of the same.

THE GAMBLERS (Last Chance 2)

(B) "TEEN MACHINE" (1:45) [Moccison—Maverick BMI— Weaver] A wild-one in which the combo—includng an organ—romps with authority. Zany percussion bits tie-in with the "machine" angle. (B) "TONKY" (2:10) [Moccison —Maverick BMI—Weaver] Electric guitar tops this bouncy

blueser.

BILLY RILEY

(Home of the Blues 233)

(B) "TEENAGE LETTER" (2:30) [Progressive BMI—Richards] Standard blues is given a jet-speed combo beat and a teen-angled lyric, a combination that should attract interest from r&b areas.

(B) "FLIP FLOP AND FLY" (2:34) [Progressive BMI — Calhoun, Turner] A hard beat blues revival of Joe Turner's while-back hit is spiritedly essayed by the songster with free murical support with fine musical support.

HOWLIN' WOLF (Chess 1793)

 HOWLIN' WOLF (Oness 1.03)
 (B+) "LITTLE BABY" (2:35) [Arc BMI—Dixon] The vet blues artist in another of his traditional blues performances. A rocking, hard-hitting upbeat accompanies the rohitting upbeat accompanies the ro-mantic theme as Wolf delivers his vigorous vocal punch.

 (B) "DOWN IN THE BOTTOM" (2:05) [Arc BMI — Dixon]
 Here in a more straight swinging tempo Wolf is again in top growling form.

SHERRELL TOWNSEND

(Lute 6015)

(B+) "SUMMER DAYS ARE HERE" (2:05) [Kavelin-Hidle BMI—Carr] Salute to vacation time is done with lots of rock life by the songster and rock-a-string setting. Contagious bright-beat stand.

(2:10) [Kavelin-Hidle BMI— White] Strings accompany a tender teen vocal from Townsend.

JOHNNY "ROCKHOUSE" GREEN (DeLuxe 6192)

(B) "GREEN CHAMPAGNE" (2:45) [Stebrita BMI—Moore, Green] The Johnny Green ork ex-pertly conveys the earthy moodiness of the blues in this biting instrumen-tal session. Should score with the inclusion. jockeys.

(C+) "THE KING" (2:18) [Ste-brita BMI—Moore, Green] Quick-paced instrumental on this side is a familiar item.

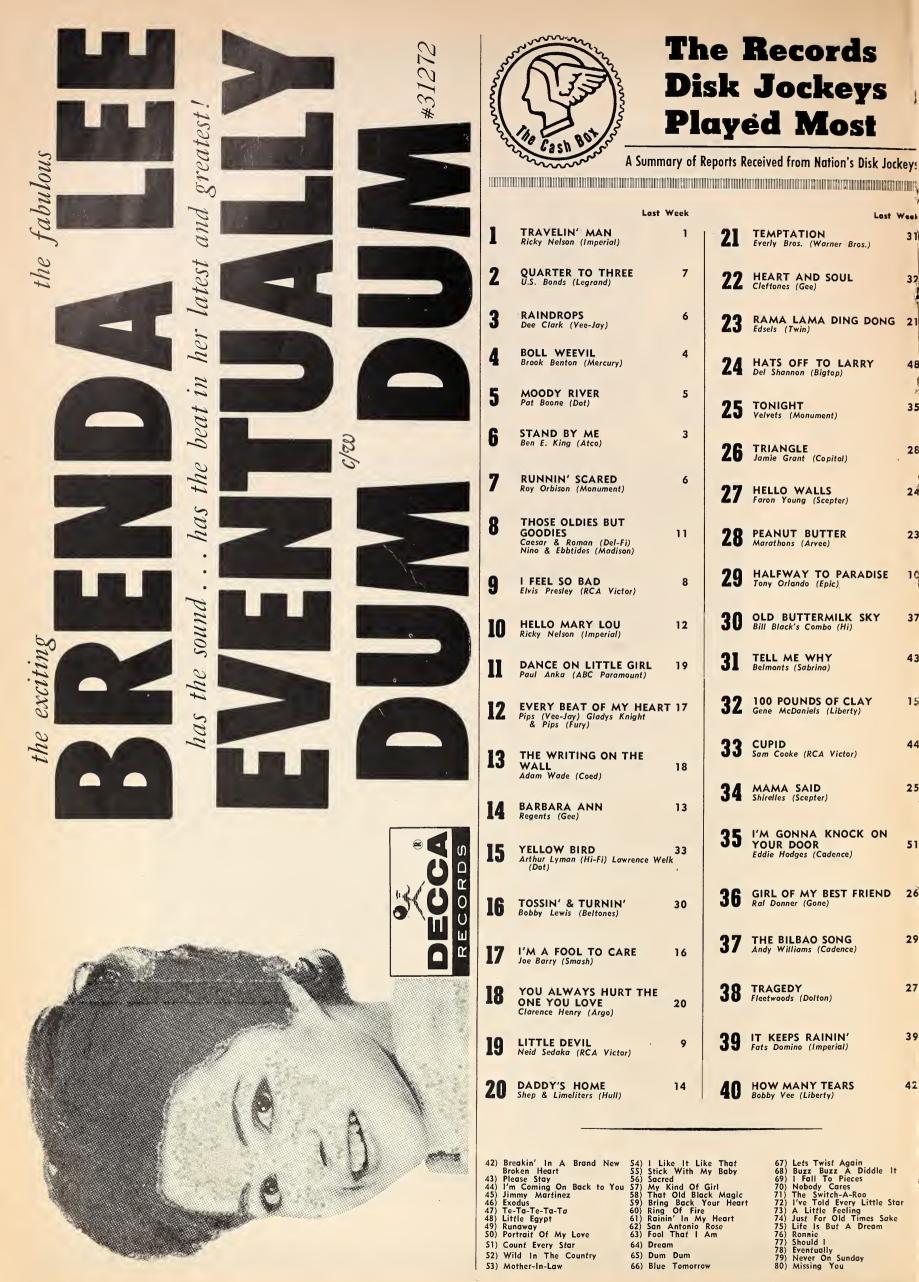
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(1)

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	Last V	√eek		Last V
1	TRAVELIN' MAN Ricky Nelson (Imperial)	1	21	TEMPTATION Everly Bros. (Warner Bros.)
2	QUARTER TO THREE U.S. Bonds (Legrand)	7	22	HEART AND SOUL Cleftones (Gee)
3	RAINDROPS Dee Clark (Vee-Jay)	6	23	RAMA LAMA DING DONG Edsels (Twin)
4	BOLL WEEVIL Brook Benton (Mercury)	4	24	HATS OFF TO LARRY Del Shannon (Bigtop)
5	MOODY RIVER Pat Boone (Dot)	5	25	TONIGHT Velvets (Monument)
6	STAND BY ME Ben E. King (Atco)	3	26	TRIANGLE Jamie Grant (Copitol)
7	RUNNIN' SCARED Roy Orbison (Monument)	6	27	HELLO WALLS Faron Young (Scepter)
8	THOSE OLDIES BUT GOODIES Caesar & Roman (Del-Fi) Nino & Ebbtides (Madison)	11	28	PEANUT BUTTER Marathons (Arvee)
9	I FEEL SO BAD Elvis Presley (RCA Victor)	8	29	HALFWAY TO PARADISE Tony Orlando (Epic)
10	HELLO MARY LOU Ricky Nelson (Imperial)	12	30	OLD BUTTERMILK SKY Bill Black's Combo (Hi)
11	DANCE ON LITTLE GIRL Paul Anka (ABC Paramount)	19	31	TELL ME WHY Belmonts (Sabrina)
12	EVERY BEAT OF MY HEART Pips (Yee-Jay) Gladys Knight & Pips (Fury)	17	32	100 POUNDS OF CLAY Gene McDaniels (Liberty)
13	THE WRITING ON THE WALL Adam Wade (Coed)	18	33	CUPID Sam Cooke (RCA Victor)
14	BARBARA ANN Regents (Gee)	13	34	MAMA SAID Shirelles (Scepter)
15	YELLOW BIRD Arthur Lyman (Hi-Fi) Lawrence Well (Dot)	33 k	35	I'M GONNA KNOCK ON YOUR DOOR Eddie Hodges (Cadence)
16	TOSSIN' & TURNIN' Bobby Lewis (Beltones)	30	36	GIRL OF MY BEST FRIEND Ral Donner (Gone)
17	I'M A FOOL TO CARE Joe Barry (Smash)	16	37	THE BILBAO SONG Andy Williams (Cadence)
18	YOU ALWAYS HURT THE ONE YOU LOVE Clarence Henry (Argo)	20	38	TRAGEDY Fleetwoods (Dolton)
19	LITTLE DEVIL Neid Sedaka (RCA Victor)	9	39	IT KEEPS RAININ' Fats Domino (Imperial)
20	DADDY'S HOME Shep & Limeliters (Hull)	14	40	HOW MANY TEARS Bobby Vee (Liberty)
14) I'm 15) Jim 16) Exc 17) Te- 18) Litt 19) Rur 50) Por 51) Cou 52) Wi	-Ta-Te-Ta-Ta 60) Ring tle Egypt 61) Rainir	d Gind Of G Old Blac Back Yi Of Fire n' In My Antonio F That I A n Dum	Sirl k Magic our Heart Heart Rose Am	67) Lets Twist Again 68) Buzz Buzz A Diddle It 69) I Fall To Pieces 70) Nobody Cares 71) The Switch-A-Roo 72) I've Told Every Little Sta 73) A Little Feeling 74) Just For Old Times Sake 75) Life Is But A Dream 76) Ronnie 77) Should I 78) Eventually 79) Never On Sunday 80) Missing You

The Records

Disk Jockeys

Played Most

A Summary of Reports Received from Nation's Disk Jockeys

Last Week

-) Lets Twist Again) Buzz Buzz A Diddle It) Fall To Pieces Nobody Cares The Switch-A-Roo I 're Told Every Little Star A Little Feeling Just For Old Times Sake Life Is But A Dream Ronnie Should I Eventually Never On Sunday Missing You 71) 72) 73) 74) 75) 76) 77) 78) 79) 80)



Recorded by

DICK JACOBS and his Orch.



from the

Soon-to-be-released Motion Picture

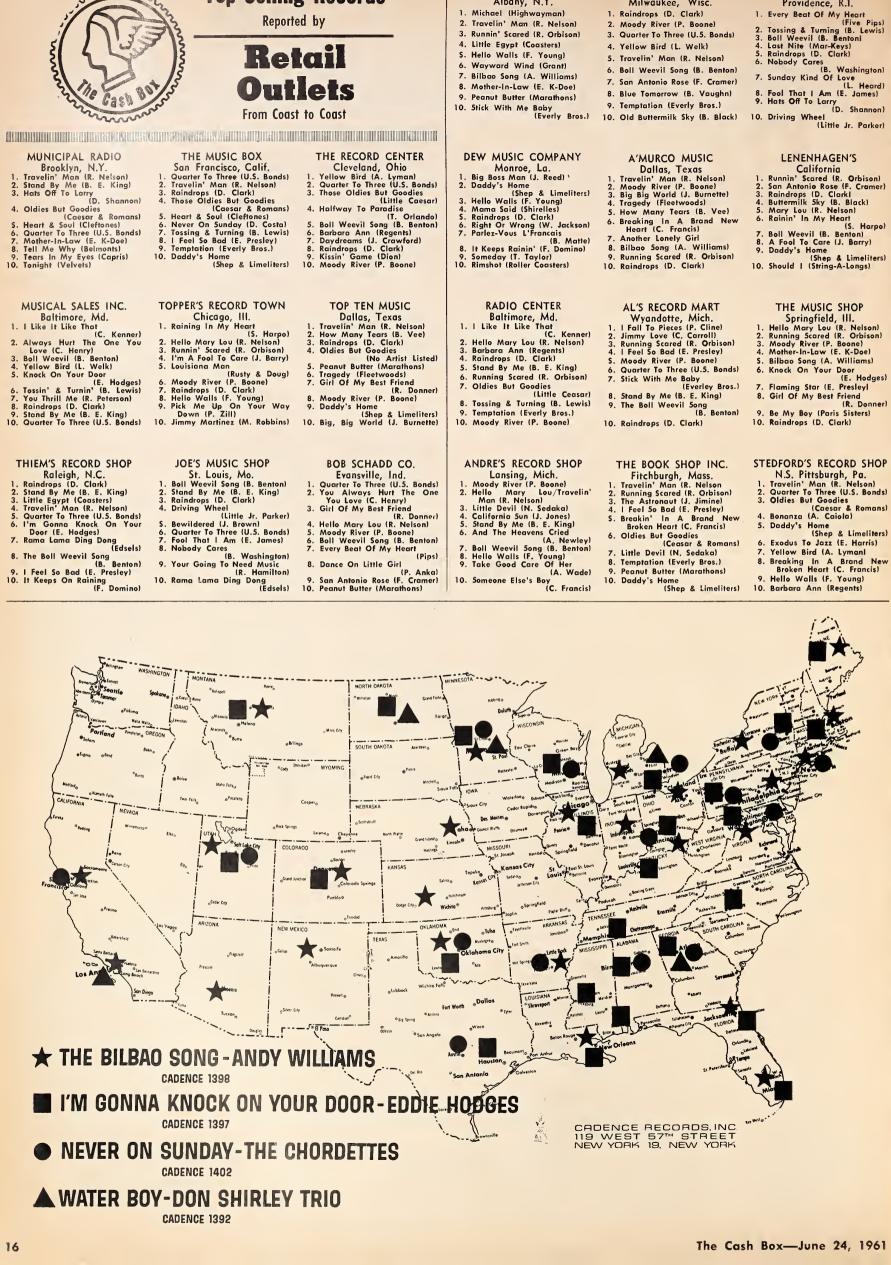
COME SEPTEMBER

STARRING

ROCK HUDSON · GINA LOLLOBRIGIDA SANDRA DEE · BOBBY DARIN WALTER SLEZAK

> A 7 Pictures Corporation Production Released by Universal-International

> > Color by **TECHNICOLOR**



VAN CURLER MUSIC

Albany, N.Y. Michael (Highwayman) Travelin' Man (R. Nelson)

Top Selling Records

Reported by

Retail

- 2
- Runnin' Scared (R. Orbison) 4. Little Egypt (Coasters)
- Hello Walls (F. Young) Wayward Wind (Grant) s.
- RADIO DOCTORS Milwaukee, Wisc. Raindrops (D. Clark)

2

3.

4.

CARL'S DIGGINS

Providence, R.I.

- Moody River (P. Boone) Quarter To Three (U.5. Bonds)
- Yellow Bird (L. Welk) 5. Travelin' Man (R. Nelson)
 - Boll Weevil Song (B. Benton)

First Serious Contender for the 1962 Oscar! **BOBBY DARIN AND HIS ORCHESTRA**

THEME FROM

GOMESEPTEMBER ATCO 6200

written by Bobby Darin for the 7 Pictures Corp. Production **"COME SEPTEMBER"**

STARRING

ROCK HUDSON · GINA LOLLOBRIGIDA · BOBBY DARIN SANDRA DEE · WALTER SLEZAK

Color by TECHNICOLOR A Universal-International Release

b/w **"WALK BACH TO ME" Bobby Darin at the Harpsichord**

arranged and conducted by Fred Norman





arranged and

conducted by Robert Mersey



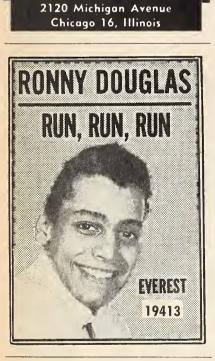


GOODBYE" THE VIBRATIONS CHECKER 982 YES, THEY DO

THE HOLLYWOOD FLAMES

CHESS 1791

CHESS PRODUCING CO



PLEASE STAY THE DRIFTERS ATLANTIC Eleventh Floor Music, Inc.

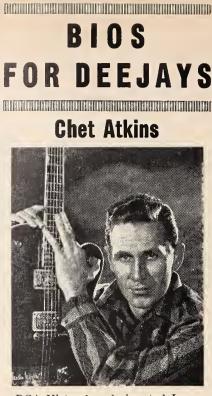
GIRL OF MY BEST FRIEND RAL DONNER GONE Elvis Presley Music, Inc.

WILD IN THE COUNTRY ELVIS PRESLEY RCA VICTOR Gladys Music, Inc.

FOOL THAT I AM

ETTA JAMES ARGO St. Louis Music, Inc.

HILL AND RANGE SONGS, INC. 1619 Broadway, New York, N. Y.



RCA Victor has designated June as Chet Atkins Month. It is a small trib-ute to a large talent. As one of the label's key A&R men (head of the Nashville studio), Chet has recorded many outstanding hits, including those by Jim Reeves and Floyd Cramer. On his own, as a recording artist, his dex-terous guitar work has been featured in 13 albums and numerous singles. As a talent he is proficient in country, pop, jazz and classical music. Born in Luttrell, Tenn., June 20, 1924, he spent most of his childhood travelling with his family; his father was a piano and voice teacher. His first job was with Bill Carlisle's group on WNOX-Knoxville, which was fol-lowed by work at WLW-Cincinnati, WRVA-Richmond and KOA-Denver. He joined WSM in 1950 and has since become a fixture on the "Grand Ole Opry." Soon after coming to Nashville he began doing record producing work. he began doing record producing to Nashville he began doing record producing work. His musical knowledge and good taste soon became widely admired and even-tually entrenched him in his present position at RCA Victor.



Regents - Salvatore Cuomo, The The Regents — Salvatore Cuomo, Charles Fassert, Anthony Gravagna, Donald Jacobucci, Guy Villari—are all Bronx boys from the same neighbor-hood who had been singing together "just for fun" at local gatherings. A local record shop owner was alerted to the group's potential when he heard local record shop owner was alerted to the group's potential when he heard them singing a song called "Barbara Ann," which was written by Fred Fassert, a twin brother of the Re-gents' Charles. The shop owner notified a friend, Morris Diamond, a record executive, who brought the boys to Roulette Records. The final result was a hit for the boys on the label's Gee subsid. Diamond is now their man-ager. ager.

Gravanga, the only one of the group High School (he went to Bronx Voca-tional), plays sax and writes the ar-rangements and is considered unofficial leader of the Regents.



Our weekly Gab from Gar—Larry Gar of WLGG-Laurens, S. C.—contains some comments on the current scene that many of you will find interesting, debatable, and controversial. So let's start a controversy with a quote from Larry's sheet: "I have read with alarm a number of news letters to the trade from various jockeys around the nation. Darn if all of them don't have a beef of some kind, some of them about things that have very little to do with them at all. I think it's about time that the jockeys get back to reporting record action and what people like, rather than trying to be Walter Winchells (with all due respect and apologies to WW). We are in the music business, not the critic business. I don't say never speak up but confine it to music and good radio and TV." We've got to admit that Gar makes sense but not being on your end of things, we defer from passing judgment. What are some of your feelings on the subject?







LARRY GAR (WLBG-Laurens, S.C.)

BUZZ LAWRENCE (KING—Seattle)

JACK FROST (KOOL-Phoenix)

Bea Kalmus celebrated her 14th year on the airwaves June 15. The disk jockey-interviewer-thrush is currently holding forth nightly (midnite to 2:30 AM) from the International Restaurant and broadcast over WMGM-New York. Her latest album, on Kip, is tagged "Bewitched, Bothered and Bea Kalmus." . . On the publication trail this week we find that Bob Braun of WLW-Cin-cinnati is featured in Buddy Basch's Top Hit Club News, and Mike Phillips of KISN-Portland, Ore. gets a two-page spread in the July issue of TV Radio Mirror. . . Then, in covering the array of honorary awards we learned that WABC-New York's Herb Oscar Anderson was made an honorary dog in recog-nition of his efforts in bettering human-canine relations; WWDC-Washington's Art Brown was named a Favorite Hero by a local schoolboy, and, in a more legitimate vein, KING-Seattle's Milton J. Furness, Jr. was honored as Journal-ist of the Year by Seattle University's Dept. of Journalism. As has been the case for many years in this award-happy American society, our deejays do pretty well in copping a crop. pretty well in copping a crop.

Last week being National Flag Week, WACE-Springfield stepped out in a campaign to encourage the display of Old Glory. Following an extensive con-centration of public service announcements on the subject the WACE news-mobile scoured the city environs and presented patriotic gifts to all persons displaying the flag that week. We too have noticed a discouraging decline in the amount of private flag displaying... Al "Flat Top" Daly (of OLA) would like all disk jockeys and stations sending out newsletters and hitlistings to put his organization on the mailing list. He'll reciprocate by sending along his weekly News Flash. ... Over the past weekend (June 16-17-18), Harvey Miller of WIBG-Philadelphia and Hy Lit of WCAM-Camden, N. J. teamed up to host a series of eight teen shows at five different area drive-in theatres— it was a real blitz! The shows featured 17 star acts, including Freddy Cannon, Johnny Burnette, U.S. Bonds, the Olympics, Caesar and the Romans, Dick Lee, Mellow Kings, 5 Satins, Danny & The Juniors, Bobby Lewis, Jan & Dean, and Doc Bagby's ork. Quite a bash, hey? ... Bryce Bond, formerly of WNOR-Norfolk and now with WGLI-Babylon, L.I., said one of the reasons he moved closer to NY was to further his acting career. He's now getting regular as-signments on "Naked City," and is setting up bookings for a film he produced while he was in Norfolk.

VITAL STATISTICS

Jack Frost is a KOOLman now. He exited KRIZ-Phoenix and headed over to KOOL-Phoenix to do a morning trick (a duet with Ron Chrisco) and an afternoon solo. . . . Gal deejay Randi Rambo joined KILT-Houston to keep Houston insomniacs entertained through the night. A vet of 13 years radio experience, she was formerly with WSGN-Birmingham. . . . Ed Horne, pre-viously at WIDE-Biddeford, Me., moved to WEEI-Boston as a summer re-placement jockey. . . . A new music format at KBLL-Helena, Mont., has brought the following new faces to the station: Doug Sutherland, operation director, from KALL-St. Lake City; Al Johnson, from KCAP-Helena; Bud Iwen, and newcomer Les Liedle. The station's also added extended news cover-age, a sports angle and new promotion and sales personnel. Sutherland com-ments that it makes for a clean, good sounding operation that is long overdue in his area. . . . Harold "Hap" Anderson has resigned as general manager of WINS-New York to accept the position of president and general manager of the First Carolina Corp., Columbia, S.C., which just received an FCC permit to construct a U.H.F. TV station with the call letters WCCA-TV. . . . Also this week, WINS named Jim Gordon news and special events announcer. He pre-viously handled newscasts for WNEW-New York. . . . Joe Mosbrook was ap-pointed news director for WRCV and WRCV-TV-Philadelphia, succeeding Ernie Leiss who resigned for a post outside the broadcast industry. . . . Eugene W. Wilkin, former sales manager of WPRO-TV-Providence, R. I., has taken up residence as general manager of WPRO-TV-Providence, R. I., has taken up residence as general manager of CKEY-Toronto. He was most recently station manager of CFPL-London, Ontario.

18

TEST E SINESS...

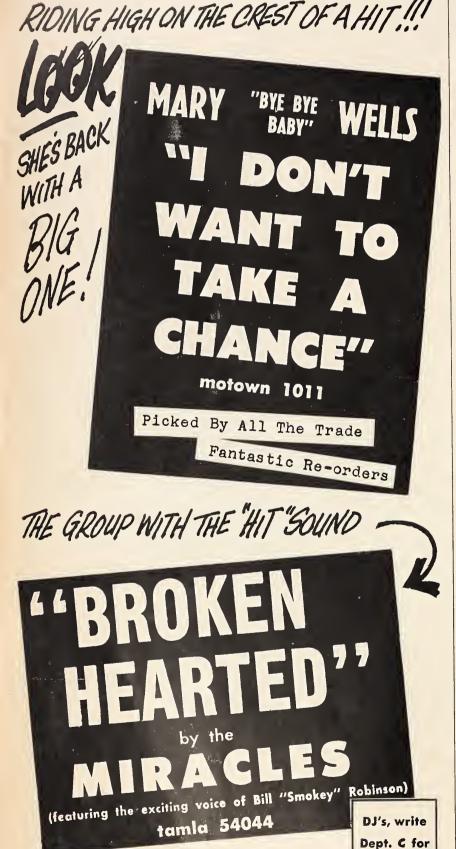
and it's making a brand-new hit out of a long-time favorite! **FLOYD CRAMER "SAN** AN O ROS ONI

c/w "I Can Just Imagine." Ask your distributor about Compact 33, the newest idea in records









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Deals, discounts and programs being offer and distributors by record man

CAPITOL

All 34 Hollywood Bowl LP's are being offered to dealers at a \$1 discount. No limit to the number of LP's that can be purchased. Expires: June 30.

CARLTON

"Summer Special"-20%-in-free-goods distrib bonus for the summer, includ-ing 20 new LP's that bow the Charlie Parker line and a "sound" label tagged Impact.

CONCERT-DISC

A Dick Schory LP, "Re-Percussion," is being offered to consumers at a \$2 savings (\$2.98 for either stereo or mono). Described as a "limited time offer."

DIRECTIONAL SOUND

The new "deluxe sound" line of Premier Records is being offered to dealers on a 25% free merchandise plan with 30-60-90-day billing and a 100% exchange privilege. A co-op advertising fund is also available.

DOT

Annual summer sale in which consumers gets a 15% discount on all mono LP's, 20% on all stereo LP's and 25% on all EP's. Dealers receive a 90-day billing benefit, with payments due in 3 equal installments on the 15th of June, July and August. Plan runs from May 1 through June 30.

KING

"Buy One—Get One Free"—Consumers can buy 1 LP and get another free in eight polyethylene-sealed packages containing 2 LP's each. Expires: June 30.

LIBERTY

Extension to June 19 of an LP deal originally ending on June 2. On 3 Gene McDaniels' LP's and "One-Eyed Jacks" soundtrack dealer gets a 20% cash discount, taken off the face of the invoice, for an order of at least 5 units in any assortment of 3 albums, mono or stereo. For a minimum order of 5 units, 100% exchange. For a purchase of 10 or more "Jacks" units, 100% return credit anytime after Aug. 1.

LIBERTY

A 20% dealer discount on all of the label's Premier LP's, except the Premier sampler, for a minimum order 20 units in any combination of mono & stereo. To qualify for these discounts, the dealer must carry (either order or have in stock) at least 5 out of the 7 LP's. Discount will apply to reorders of at least 5 units, in any assortment, placed during the duration of the program. 100% guaranteed sale, for credit, except for sampler. Merchandise returnable any-time after Dec. 25, 1961. Expires: July 31.

MERCURY

"Summer-Sale-A-Rama"—Two parts: first includes the June 15 release, the entire PPSS, low-priced Wing catalogs (plus EP's) in which the dealer buys 5 and gets 1 free. Second part: the entire Mercury catalog of all LP's, except those in part one, in which the dealer buys 7 and receives 1 free. Expires: July 31.

MGM

A May LP plan on 17 LP's has been extended thru June 30. Distribs can get 1 LP free for every 5 they purchase. 30-60-90 day billing.

MOTOWN & TAMLA

Dealers buy 6 LP's and get 1 free. Expires: June 30.

PRESTIGE

15% discount on Prestige/International & Prestige Bluesville series during May. Expires: May 31. 10% discount on entire catalog 7000 series during June. Expires June 30.

RIVERSIDE & JAZZLAND

"Summer Sales Spectacular"—Distribs get 2 free LP's for every 10 ordered. Riverside's Wonderland kiddie line excluded from plan. Expires: June 30.

ROULETTE

Label is offering a buy-10-get-2-free LP plan on the entire catalog. Expires: July 15.

TIME

samples!

Dealers get 1 LP free for every 6 he buys. No termination date has been set.





The Cash Box Best Selling Monaural & Stereo Albums

COMPLED BY The Cash Box FROM LEADING RETAIL OUTLETS June 24, 1961										
GUMPHED BY INC GASN BOX FRUM LEAVING KETAIL UUILEIS June 24, 1961										
1	MONAURAL									
	Pos. Last Week			Last		Pos	Last		Po	xs. Last Week
1	EXODUS Movie Soundtrock RCA Victor LM 1058; LSO 1058)	26	• I'LL BUY YOU A STAR Johnny Mathis (Columbie CL 1623; C3 8423)	20	1	EXODUS Movie Soundtrack (RCA Victor LSO-	1 (058)	26	MEMORIES ARE MADE OF THIS Ray Canniff Orch. And Chorus (Columbia CS 8352)	25
2	CAMELOT 2 Orig. B'way Cast (Columbia KOL-5620; KOS-3027)	27	★ENCORE OF GOLDEN HITS Platters (Mercury MG 20472 *EP-1, 4029,		Z	CAMELOT Orig B'way Cast (Columbia KOS-3021)	2	27	IT'S MAGIC Marty Gald & Orch. (RCA Victor	26 2290)
3	GREAT MOTION PICTURE THEMES 4 Yariaus Artists United Artists UAL 3122; UAS 61220)	28	KNOCKERS UP Rusty Warren (Jubilee 2029)	23	3	GREAT MOTION PICTURE THEMES Vorious Artists (United Artists UAS 61220)	3	28	MORE ENCORE OF GOLDEN HITS Platters	28
4	• TV SING ALONG WITH MITCH MILLER 6	29	• EXODUS Mantovani (London LL 3231; PS		4	ALL THE WAY Frank Sinatra (Capitol SW 1538)	5	29	Mercury SR-60252; PERSUASIVE PERCUSSION	29
5	(Columbia CL 1628; CS \$428) ALL THE WAY 3 Frank Sinatra (Capital W 1538;	30	WILDCAT Original Biway Cast (RCA Victor LOC 1060, LSO 1060)	29	5	CALCUTTA	4	30	Terry Snyder (Command RS 800 St ON THE REBOUND Floyd Cramer	ه) 39
6	SW 1538) RING A DING DING 7	31	GIRLS! GIRLS! GIRLS! Duane Eddy (Jamle JLP 70-3019)	32		Lowrence Welk (Dat DLP 25359)			(RCA Victor LSP 2359) BELAFONTE RETURNS	
	Frank Sinetre (Reprise R 1001; R9 1001) REVER ON SUNDAY 8	32	EMOTIONS Brenda Lee (Decco DL 4104; 74104)	30	6	NEVER ON SUNDAY Movie Sound Trock (United Artists UAS 5070)	6	31	TO CARNEGIE HALL Harry Belatonte (RCA Victor LSO-6007)	30
Q	Movie Soundtrock (United Artists UAL 4070; UAS 5070) CALCUTTA 5	33	SINSATIONAL Rusty Warren (Jubilee JGM 2034)	31	7	TV SING ALONG WITH MITCH MILLER (Columbia CS 8428)	8	32	PETE FOUNTAIN'S FRENCH QUARTER (Ceral CRL 757359)	32
9	Lowrence Welk (Dot DLP 3359; DLP 25359) GENIUS+SOUL=JAZZ 10	34	SINATRA'S SWINGIN' SESSION Frank Sinotro (Capitol W-1491; SW 1491)	33	8	RING A DING DING Frank Sinatra (Reprise 29 1001)	7	33	DYNAMICA Ray Martin & Orch. (RCA Victor LSA 2287)	31
10	Ray Charles (Impelse A 2; AS 2)	35	THE ALAMO Movie Soundtrack	35	9	CARNIVAL Original Cast (MGM SE 3946)	11	34	FAR AWAY PLACES	36
11	(Copitol T 1447; ST 1447* EAP 31447) BOBBY DARIN STORY 12	36	(Columbia CL 1558; CS 8358) MEMORIES ARE MADE		10	EXODUS TO JAZZ Eddie Harris (Yee Jay ST 3016)	10	35	(Command RS 822 SD) GOLDEN PIANO HITS	41
12	(Atco 33-137) G. I. BLUES 10 Elvis Presley	30	OF THIS Ray Coniff Orch. & Chorus (Columbia CL 1574; CS 8374)	36	11	ORANGE BLOSSOM SPECIAL-WHEELS Billy Vaughn (Dot 25366)	9		Ferrante & Teicher (United Artists WW5 8505)	20
13	RCA Victor LPM 2256; LP5 2256) SEXODUS TO JAZZ 14	37	ON THE REBOUND Floyd Cramer (RCA Victor LPM 2359; LSP 2359)	43	12	THE SOUND OF MUSIC Original Cast (Columbia KOS-2020)	16	36 37	THE ALAMO Movie Soundtrack (Columbia CS 43 THE UNSINKABLE MOLLY	38 358)
14	Eddie Harrh (Yee Jay LP 3016; ST 3916) CARNIVAL 15 Original Cast	38	PETE FOUNTAIN'S FRENCH QUARTER (Coral CRL 57359; CRL 757359)	37	13	MR. LUCKY GOES LATIN Henry Mancini & Orch. (RCA Victor LSP 2360) †	12	3/	BROWN Original B'way Cast (Capitol SWAO-1509)	33
15	(MGM E 3946; 5E 3946) • RICK IS 21 18 Ricky Nelson (Imperial LP 9152;	39	• STAN FREBERG PRESENTS THE U.S.A. (Capitol W 1573; SW 1573)	45	14	MAKE WAY Kingston Trie (Capitel 1447)	14	38	AL HIRT-GREATEST HORN IN THE WORLD (RCA Victor LSP 2366)	N 34
16	STARS FOR A SUMMER	40	MANNA OVERBOARD Charlie Manna	44	15	HAPPY TIMES SING ALONG WITH MITCH MILLER (Columbia CS 8368)	13		RUNNING WILD Dick Schory (RCA Victor LSA 230	35 6)
	NIGHT 25 Various- Artists (Columbia PM 1; PMS 1) MR. LUCKY GOES LATIN 17	41		7 38	16	EXODUS Mantovani (Londen PS-224)	15	40	PERSUASIVE PERCUSSION Vol III Enoch Light & Command All Stars (Command RS &17 SD)	48
17	Henry Mancini & Orch. (RCA Victor LPM 2360; LSP 2360)	42	(RCA Victor LPM 2366; LSP 2366) JOHNNY HORTON'S GREATEST HITS	40	17	ITALIA MIA Mantovani (London PS 232)	18	41	TOUCH OF YOUR LIPS Nat Cole (Capital SW 1374)	42
18	HERE'S JONATHAN 19 Jonathan Winters (Verve V 15025; V6 15025)	43	(Columbia CL 1596; CS 8396) • AT LAST	_	18	STARS FOR A SUMMER NIGHT Various Artists (Columbia PMS 1)	27	42	BEST OF THE POPULAR PIANO CONCERTOS George Greeley (Warner Bros. WS	45
19	e ITALIA MIA 24 Mentovani (London LL 3239; PS 232)	44	Etta James (Argo LP 4003; St 4003) GOIN' PLACES Kingston Trio	_	19	TONIGHT IN PERSON	17	43	MORE GREATEST HITS Connie Francis (MGM 5E 3942)	
20	• THE SOUND OF MUSIC 22 Original Cast (Columbia KOL 5450; KOS-2020)	45	(Capitol T 1564; ST 1564) • JUST FOR OLD TIME'S		20	(RCA Victor LPS 2272)	19	44	RICKY IS 21 Ricky Nelson (Imperial IMP 12071	46
21	ORANGE BLOSSOM SPECIAL-WHEELS 16 Billy Vargebn (Dot DLP 3366; DLP 25366)		SAKE McGuire Sisters (Coral CRL 57385; CRL7 57385)	46	20 21	Movie Cast (RCA Vietor LSO-1032) I'LL BUY YOU A STAR	21	45	EMOTIONS Brenda Lee (Decco DL 74104)	50
22	ALONG WITH MITCH	46	• GOLDEN PIANO HITS Ferrante & Teicher (Ultra Audio WW 7505; WW5 8505)	,	21	Jahnny Mathis (Columbia CS 8423) WILDCAT	20	46	GOIN' PLACES Kingston Trio (Capitol ST 1564)	_
	MILLER 13 (Columbia CL 1368; CS 8366 *B 15681,2,3)	47	MURRAY THE K's GOLDEN GASSERS Various Artists (Chess LP 1458)	-	22	Original B'way Cast (RCA Victor LSO 1060)		47	LAST DATE Lawrence Welk (Dot DLP-25350)	40
23	• TONIGHT IN PERSON 21 Limol/ters (RCA Victor LPM 2272; LPS 2272)	48	• ANOTHER SMASH Ventures (Dolton B 2006; B57 8006)	47	23	SINATRA'S SWINGIN' SESSION Frank Sinatra (Capital SW 1491)	22	48	VIVA MONTEZ Bobby Montez (World Pacific WP	1404)
24	MORE GREATEST HITS 28 Connie Francis (MGM E 3942; SE 3942)	49	DREAMSTREET Erroll Garner (ABC Paramount ABC 365)	49	24	G. I. BLUES Eivis Presicy	24	49	DEDICATED TO YOU Ray Charles (ABC Paramount ABC3 353)	44
25	MOMS MABLEY AT THE U.N. 34 (Chess Ch 1452)	50	• THAT WONDERFUL FEELING BIII Black's Combo (HI HL 12004; 5HL 32004)	42	25	(RCA Victor LPS 2256) GENIUS+SOUL=JAZZ Ray Charles (impulse AS 2)	23	50	THAT WONDERFUL FEELING Bill Black's Combo (HI SHL 32004,	49
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POPULAR PICKS OF THE WEEK



"THEME FROM CARNIVAL AND OTHER GREAT BROADWAY HITS"-Mantovani-Lon-don LL 3250

don LL 3250 The British orkster has created another highly listenable package of musical entertainment. He leads off with the enchanting "Theme From Car-nival" (Love Makes the World Go Round) in a glowing string-accordion interpretation. Others that follow include "I Feel Pretty," "Till Tomor-row," "You Are Beautiful" and "Ascot Gavotte," all outstanding products of the Broadway arena. Hurge sales strength here Huge sales strength here.

"LA DOLCE VITA AND OTHER GREAT MO-TION PICTURE THEMES"-Ray Ellis and his

TION PICTURE THEMES"—Ray Ellis and his Orch.—RCA Victor LSP-2410 The haunting insistence of the main theme from "La Dolce Vita" is Ray Ellis' leadoff track in this set of flick themes. The remaining thirteen

from "La Dolce Vita" is Ray Ellis' leadoff track in this set of flick themes. The remaining thirteen tracks cover the most famous of the lot and in-clude "Exodus," "Tara's Theme," "The High and the Mighty," "Spellbound," "Ruby" and "A Sum-mer Place." This is excellent listening of mood music of a familiar nature and with the added hype from the "La Dolce Vita" present popularity could ring up a big sales figure. "RICHARD HAYMAN CONDUCTS POPS CON-CERT IN SOUND"—Mercury PPS 6010 Eleven warhorses of the pops concert stage have been revitalized here by Richard Hayman to comply with the excellent sound of Mercury's "Perfect Presence" series. Although the piece's lengths have been shortened to maintain stronger pop interest, Hayman remains surprisingly faith-ful to their original form and comes up with one of the more outstanding disks of the sound series type—if only for musical content. Selections in-clude the "Toreador Song," "Sabre Dance," "Danse Macabre," and Rachmaninoff's "Prelude in C# Minor" and "Prelude in G Minor."





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Reviews

"SOUNDS OF THE THIRD REICH" — Sonic Workshop 0300 This two-disk album is to date the most com-plete documentation of the history of Nazi Ger-many, beginning in 1919 with the German Work-er's Party and ending with the death of Hitler in 1945. It contains speeches by such top WW II figures as Roosevelt, Churchill, Stalin, Mussolini and Petain as well as high Nazis Goering, Goeb-bels, Himmler and, of course, Hitler. Dave Teig's narration which concisely ties all these events to-gether is a powerfully damning condemnation of the depravity which ruled the regime and, as many of these works, is a stirring reminder of the sickness of the era. Only mar in the LP is the packaging which features a line-reflection disk that borders on sensationalism. disk that borders on sensationalism.

"DO YOU WANNA HAVE A LAUGH?"-Coral CRL 57380

CRL 57380 The label has selected from its catalog a hand-ful of tasty comedy morsels, some of which have since attained the status of comedy classics. Among the dozen tracks are Phil Foster's "Let's Keep the Dodgers In Brooklyn," Betty Walker's "Instant Ceil," Joey Adams' and Al Kelly's "The Baseball Expert" and Buddy Hackett's "The Chi-nese Laundry." A veritable treasury of hilarity that should find solid sales acceptance.

"SELECTED SHORT SUBJECTS" — Wayne & Shuster—Columbia CL 1636 Last year Wayne & Shuster contributed nu-merous two-minute comedy vignettes for ABC Radio's "Flair" network show. Twenty-two of these bits have been recorded here in a chuckingly funny comedy LP that moves along at a quick pace and never tires. The bits are usually inter-views (with voice characterization) with a sur-prise ending. Lots of fun here.

"INTIMATE"—Kitty White Sings—World Pacific WP-1406

WP-1406 A more appropriate title for this set couldn't be found. If any one word was used to describe Miss White's vocal quality, it would have to be "intimate." She performs with a gripping per-suasiveness and a delicate sensitivity that's matched by the harp accompaniment supplied by Corky Hale and Bud Shank's flute. A perfect package for those late hours listening sessions. Tunes are all fine chestnuts and include "Glad to Be Unhappy," "My Ship," "Yesterday's" and "My Romance." Romance

"THE SOUND OF GRIFF WILLIAMS"-Mer-

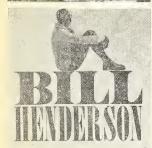
"THE SOUND OF GRIFF WILLIAMS — Mer-cury SR 60608 The Griff Williams ork, actually under the di-rection of Bob Kirk, is a typical sweet-beat so-ciety bounce band with a shimmering sax section lead. It's the kind of music still played in ball-rooms and for businessmen's balls, and has earned a strong following in these circles. Here it plays melody-first readings of a handfull of evergreens, including "I Get a Funny Feeling," "'Swonderful," "Sleepy Lagoon" and a couple of extended medleys. extended medleys.

"AFTER 12"—Joe Parnello—Kapp KL-1242 Pianist Parnello works within the realm of cocktail style piano and, as the case of his ilk, draws frequent stylistic flourishes from the jazz and classical areas. Always, the music is pleasing to the ear, delightfully light in texture and will provide a suitable backdrop for the moody mo-ments. A lush ork accompanies Parnello here in performances of "The Moon Is Blue," "Autumn Leaves," "You Don't Know What Love Is" and "Lush Life."

"EVERYBODY'S HITS BUT MINE" — Billy

"EVERYBODY'S HITS BUT MINE" — Billy Walker—Columbia CL 1624 In selecting the songs for this collection, Walker thoughtfully picked on many not often heard in collections such as these. So material-wise this is a far above average set. And Walk-er's interpretations are excellent, giving the tunes vivid, musically-truthful readings. This is a top-drawer attraction for country music fans. Among the songs are "There Stands The Glass," "I Guess Things Happen That Way," "I'm The One Who Loves You" and "Just Call Me Lonesome."







"COME SING WITH ME" — Eydie Gorme — United Artists UAL 3143

United Artists UAL 3143 Quite a change of pace here for the thrush. She contains her usual bubbling infectiousness for subdued, warm and friendly etchings of a group of sentimental love ballads. The lot con-tains "You'll Never Know," "The Nearness of You," "Time On My Hands," "I'll Never Smile Again," "I Don't Know Why" and similarly ori-ented others. Don Costa's ork-chorus charts are a great help in setting the mood. Strong issue.

"BILL HENDERSON"---Vee-Jay LP-1031 Communication is Bill Henderson's forte and he does it with the sincerity and vital expressive-ness that's missing in many of today's singer's His strong blues background is a reason, his un-derstanding of a fine lyric is another. But like many "better" singers, he hangs on the fringe of wide popularity, playing to a select audience made up largely of jazz fans. In this album, one of his very best to date, he follows collaborative Jimmy Jones arrangements through "Never Kiss And Run," "Twelfth of Never," "The More I See You" and "My How the Time Goes By." Exciting vocal entertainment. vocal entertainment.

"COMEDY FROM THE SECOND CITY"-Mer-

cury OCS 6201 Second City, a group of thespians adept at im-Second City, a group of thespians adept at im-provisational satire, is receiving increasingly widespread interest, especially since the success of Mike Nichols & Elaine May, alumni of the original group. Here, Mercury has recorded "live" several sketches performed at the Second City nitery in Chicago, its home base. Best of the lot are "Great Books," a student discussion in a great books course, and "Business Man," "ace reporter for the Kiplinger letter who fights un-fair business practices." Despite the absence of important visual effects, the disk provides many hilarious situations. hilarious situations.

"THE PARENT TRAP"—Vista BV-3309 Walt Disney's latest flick, "The Parent Trap," occupies side one here with songs by Hayley Mills, Maureen O'Hara, music direction by Tutti Camarata and a title song performed by Annette and Tommy Sands. It should interest some teen-ers. But then side two presents a half-dozen flick and classical themes given a lush, full ork treat-ment by Camarata. This should interest some adults as mood music. So, as with Walt Disney films, this LP could be called "family entertain-ment."



Ibum Reviews



TEENAGE GUITARS

GO CIVIL WAR

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THE NEW LATER BANCE CRAZE

"A NIGHT OUT WITH CINDY AND LINDY"--Coral CRL 757370 The Cindy and Lindy nitery act is a fast-paced panorama of "smart" songs and special material that fits well into the atmosphere of an intimate boite. NY's Bon Soir was the scene for this ses-ion and aridently the due glicked Theorem into sion and evidently the duo clicked. There's a live-liness that's maintained throughout, and a zing of real freshness appears at frequent intervals. Enjoyable disk entertainment.

"THROUGH SICK & SIN"-Fay De Witt-Epic

LN 3776 Comedienne Fay De Witt has a fairly pointed, sardonic wit as amply demonstrated in this disk in which her humor takes form in songs. The funniest of the lot is the opening number entitled "The Girl Representing Brand X," where she for-lornly sings of her plight with inferior products. Other bits include a sentimental "Old Pizza Maker," a naively unfortunate "French With Tears" and a burlesquing "Stock Report."

"TEENAGE GUITARS GO CIVIL WAR"—Glory Kennedy and her 3 Electric Guitars—Pathe 702 Songs associated with the Civil War years have been gathered for a turn by guitarist Glory Ken-nedy, who also sings and is assisted in that dept. by Don DeVito. There are some interesting treat-ments of the old songs here and that might make a musicologist shiver but will sure please teen audiences—at whom the set is aimed. Selections include "Marching Through Georgia," "Tenting On the Old Camp Ground," "The Bonnie Blue Flag" and "Lorena."

"CHARANGA PACHANGA"—Bouffartique y su Charanga—Columbia EX 5051 As amply demonstrated in the U.S., the best charanga sound came from the authentic Latin bands, either here or in Latin America. Colum-bia proves this again by the issuance of this LP of pachangas by Cuban bandleader Oscar Bouf-fartique. The basic ingredients of strings, flute and vocal chorus are here, but they're all tied up in one exciting ensemble sound that surpasses many previous such releases. The lineup includes a couple of Bouffartique's single hits (in Cuba) and several other originals. Strong merchandise for this market.



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"GROOVE!"-Richard "Groove" Holmes-Pacific

"GROOVE!"—Richard "Groove" Holmes—Pacific Jazz PJ-23 Disk debut of jazz organist Richard Holmes exhibits many reasons for his claim to the name "Groove." He really manipulates his instrument to fit well into the combo setup, never dominating or overpowering the others, and swinging along at a pungent, funky clip. Of course, working with such strong musical personalities as Ben Web-ster and Les McCann his path here is laid out for him. And he acquits himself glowingly. Tunes played include "Them That's Got," "Seven Come Eleven" and "Deep Purple." An auspicious debut for a newcomer to watch. "BIRD IS FREE" — Charlie Parker — Charlie

for a newcomer to watch. "BIRD IS FREE" — Charlie Parker — Charlie Parker Records/Carlton PLP 401 First issue of previously-unreleased tapes by Parker's estate are performances from a 1950 concert-dance at which the late altoist is featured as part of a quartet. Noise level is high and fi-delity is low but Parker's playing has been brought out electronically so that it is fairly clear and listenable. And what a joy it is to hear Parker respond in such a relaxed and undemand-ing atmosphere. A valuable addition to the Parker archives that promises more to come. Tunes in-clude "Sly Mongoose," "Star Eyes," "Laura" and "This Time The Dream's On Me."

"PRES"-Lester Young-Charlie Parker/Carlton PLP-402

A series of performances by Lester Young that A series of performances by Lester Foung that were cut at a party on a home tape recorder— date, location and sidemen, unknown. But, as with the above Parker disk, despite the low fidelity of the recording, it is a pleasure to hear some of the "natural" playing of Pres'. He performs here "I Cover the Waterfront," "Lester Leaps In," "Sun-day" and three others. Has a high value to col-lectors lectors.

"THE JOHNNY HAMLIN QUINTET"—Featur-ing Marci Miller—Argo LP 4001 The Hamlin Quintet is a well integrated unit that plays cohesive, close-knit ensemble arrange-ments which at times gives it a studied sound, but also earns it adulation from the "cool," fringe jazz fans. Vocalist Marci Miller fits into this pat-tern nicely, and displays feelings of warmth too at times. It's good jazz-inclined entertainment. Among the selections are "Just Squeeze Me," "Li'l Darlin," "Serenade in Blue" and "Strike Up the Band." the Band.'

CLASSICAL PICKS OF THE WEEK



'NIGHT HAWK"—Coleman Hawkins—Prestige/

Swingville 2016 The Hawk is still the master. As he keeps up to date with the younger set he has the enormous to date with the younger set he has the enormous wealth of tradition and experience to draw upon. Here, as he clearly "outdistances" Eddie "Lock-jaw" Davis—though no fault of Davis', as he too is in good form—Hawkins etches a couple of moody ballads and some swingers. Among them are "There Is No Greater Love," "In a Mellow Tone" and "Pedalin'." Excellent catalog addition.

"REMINISCIN' "-Gigi Gryce Orch-Tette-Mer-

"REMINISCIN'"—Gigi Gryce Orch-Tette—Mer-cury SR 60628 Gigi Gryce for the past few years has main-tained a solid-footed equilibrium between "cere-bral" and "soul" jazz. He is truly a "thinking man" when it comes to setting down his ideas clearly and concisely, yet with a swinging, soul-ful ensemble sound. Here he "reminisces" on such pieces as "Caravan," "Take the 'A' Train," "A Night In Tunisia" and a couple of originals. It's a highly evocative album and should get a strong reception from the field.

"BALLADS BY COBB"—Arnett Cobb—Prestige/ Moodsville 14

Moodsville 14 A major attraction of the Moodsville series is Arnett Cobb's big, deep tenor sax tone. For that matter, he has been a long-time favorite with many jazz fans as a top interpreter of the blue mood. This date doesn't differ from the set pat-tern, as it offers Cobb's soothing notes on seven tunes, among which are "Willow Weep For Me," "Blue and Sentimental," "Darn that Dream."

"MUSICAL MERRY-GO-ROUND"—Robert Irv-ing conducting the Sinfonia of London—Capitol SG 7244 The "musical merry-go-round" here refers to

SG 7244 The "musical merry-go-round" here refers to the circular sound motion treatment given to two pieces here, Richard Rodgers' "Waltz" from "Carousel" and Oscar Straus' "La Ronde." The actual effect of a carousel is achieved dynamical-ly. Other light-classical selections here read with vigor include Smetana's "Dance of the Comedi-ans," Stravinsky's "Circus Polka" and Khacha-turian's "Waltz" from "Masquerade." Thoroughly engaging musical package.

"BALLET MUSIC FROM THE OPERAS"—Herbert Von Karajan conducting the Philharmonia Orch.—Angel S35925

Orch.—Angel S35925 A recording of opera ballet music that, because of its content, will please both serious enthusiasts and the occasional classical fan. Von Karajan's precise interpretation leaves little more to be de-sired in this colorful arena. Included are excerpts from "Aida," "La Gioconda," "Tannhauser," "Prince Igor" and "Khovantschina." Has fairly wide anneal wide appeal.

ADAM: "Giselle"—London Symphony Orch. con-ducted by Anatole Fistoulari—Mercury SR2-9011 Mercury adds greatly to its series of complete ballets with this fine stereo recording of the com-plete "Giselle." The charming romantic score is one of the most melodic and abounds in delightful little rhythmic patterns. Fistoulari directs it with finesse. Ballet fans have a choice item in this release. release.



NEW YORK:

NEW YORK: Del-Fi's Earl (he's lost 26 pounds already) Glicken in town, from the windy city, glowing over the soaring sales figures on Caesar & the Romans' "Oldies But Goodies," Johnny Crawford's "Daydreams" and a slice, "Mayham," from Paul Moer's "Contemporary Classics" jazz set. . . Also from Chicago (via Steve Schickel's Mercury phone) comes word that Joe Dowell's (Smash) wax-ing of "Wooden Heart" is a smash. Joe's current plugging the lid on east coast mid-west jaunt. Steve adds that there's lotsa action on the Classics' "Life Is But A Dream, Sweetheart," which is not to be confused with the Earls' "Life Is But A Dream" (Rome) click. . . . Columbia's mgr. of artists rela-tions and promotions, Frank Campana, happily notes that Corrado Lajacono's "Giuggiola" has busted wide open hereabouts. Label's Mike Clifford, fresh from his Ed Sullivan TV stint, on the mid-west trail with his "At Last"—"Pretty Little Girl" duo. Little Girl" duo.



JAMIE HORTON



JOE DOWELL JAMIE HORTON JAN & DEAN Joy's Dave Greeman up to joy-fully tell us that Jamie Horton's "Yes, I'll Be Your Girl," is beginning to look like a chart winner. Congrats to the lark, who's graduating (with honors) from Herbert Hoover High, San Diego, Calif., come June 26. . . . Bigtop's Johnny Bienstock buzzin' from the road (Nash-ville) about the label's tent-full of hits that include Del Shannon's "Hats Off To Larry," Johnny & the Hurricanes' "Old Smokie" and (on Dunes) Ray Peter-sor's "Missing You" and Curtis Lee's "Pretty Little Angel Eyes." . . . Mike formation of the Taurus label—with the Vocal Lords' bow, "As Seventeen." . . . Time's man-in-motion Peter Spargo reports that Hugo Montenegro's "Theme From The Young Savages" is showing definite sales action in a host of top markets-pointing to a major hit. Pete adds that the Bobby Shad Brent line has a hot one in Carl Lester's "When You See Me Hurt." Human interest dept: A little more than a decade ago, talented Frenchman Today Joe finds himself the successful arranger-a&r director of the Beltone smash, "Tossin' And Turnin'" by Bobby Lewis. . . . ABC's Mike Kelly ex-ciptedly relates that Maxine Brown's "Think Of Me" has taken off like a jet in the met area. ABC newcomper Jay Barry thrilled with initial deejay ac-ceptance to both ends of his latest "Love Bank" and 'Love Spell." . . . Freddy Edwards and Mickey Wallach, who run Wallach-Edwards' Prod., running 'round hot on the Velveteens' "Teen Prayer" (Stark) and Neil Scott's "Bobby" (Por-trait) among others. . . . Budd Prod.'s Skinny Hellawell and Ben Arrigo working away on Billy Borlynn's latest for Columbia, "A Day In My Life." Coupler is the same tune in Spanish—"Cada Dia De Mi Vida." Robert Allen penned the lyric. Sorry to hear about the passing of Ben's dad. Our condo-lences. Challenge's Mel Blye long-distancing from LA, that Jan & Dean's "Heart And Soul" has busted wide open on the coast and is rapidly spreading east.

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CHICAGO:

CHICAGO: Thursday evening (6/8) marked a gala opening at the swank Empire Room of the Palmer House for the celebrated Dukes of Dixieland. Ringsiding were manager Joe Delaney and Jerry Fields. Frank Holzfiend had to miss the open-ing night performance to attend his son's highschool graduation. . . All those smiling faces at Decca's local camp indicate great sales expectations for Brenda Lee's new coupling "Dum Dum" b/w "Eventually" and Jackie Wilson's "I'm Comin' On Back To You" b/w "Lonely Life". Seems everyone's hoping for two-sided action on both pairs. Promo man Frank Scardino's been touring the airways with newie "There Was A Fungus Among Us" by Terry Noland on Brunswick and he terms this "the orginal version". . . Max Cooperstein, Chess' busy man-in-motion, left town briefly last week on a biz trip. Before departing he cited three decks on the Chess label which could definitely go all the way. They are: "Darling I'm Home" by The Mandells; "Gee" by The



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LOS ANGELES:

Gardena Records reports the purchase of A&R Records "Nature Boy," fea-turing Don Reed, which has been released on the Gardena banner. . . Al Chapman, at Modern Dist., swinging with a pair of new ones—"Lovers Island" by The Bluejays on Milestone, and The Marcels' Colpix outing "Summertime". . . Jazz-pianist Don Shirley, looking for things to happen with his initial single offering on Cadence—"Water Boy". . . Decca Records recently feted their new West Coast promo man Jeff Clark, with a press-deejay cocktail party at the Hollwood Brown Derby

their new West Coast promo man Jeff Clark, with a press-deejay cocktail party at the Hollywood Brown Derby. Teenage chirp Jamie Horton, hitting with "Yes I'll Be Your Girl" on Joy, graduating from High School in San Diego this month. . . Star-Bright Records snaring local deejay attention with The Mitchell Choir Boys "The Little Boat" (theme song of the pic "The Little Giants"). . . Composer Anthony Hopkins, signed to do the score for the Allied Artist flick "Billy Budd," which Peter Ustinov scripted and stars in. . . Folk-singer Jimmie Rodgers, due in town for several days prior to his opening 6/29 at the Bali Hai in Portland, for a 9 day stint. . . Era artist Larry Verne, busy plugging his newest waxing "Pow Right In The Kisser," while on an extended tour of one-nighters throughout the East and Mid-West. . . Dooto Records just inked comedian Earl Thomas to a disk pact with debut package tagged "Just For Kicks". . . New member of the World Pacific roster, pianist Larry "Wild" Wrice, kicking-up interest in several areas with single slice "Husky".



... Capitol Records hitting the market with Guy Pastor's version of tune "Beware," penned by cleffer Buck Ram. ... Songstress Anita Bryant, bid-ding on Carlton with pairing "I'm Lonesome for You, Mama," b/w "A Place Called Happiness," guesting on Tennessee Ernie Ford's final tee-veer of the season 6/22... Bret Kennedy, at Milton Records, happy with the solid action locally on Bobby Parker's "Watch Your Step" offering on V-Tone. Diamond Distrib's. Al Natterman, in the Calif. Hospital for a much needed rest, but busy with his bedside phone and reports the Hugo Montenegro outing on Time, theme from "The Young Savages," is starting to break in the So. Calif. area. Also, said Al, local girl Linda Collins has a promising item on Time titled "I'm Crying". ... Randy Wood, West Coast rep for Vee-Jay Records, informs that negotiations for release of the Les Baxter penned score for the American International pic "Master of the World," will be completed this week.... The Irwin Zucker promo office has added two important clients



MARIA MAE

VOCAL LORDS

BEN KRASS

MARIA MAEVOCAL LORDSBEN KRASS—two daughters, Judy Michele and Shari Lynne, born 6/5. It's their second
and third children.Mike Lipton, Cosnat Dist., reporting hefty reaction to "Guns of Navarone,"
waxed by Joe Reisman for Landa Records. . . . New Coast based label Joyce
Records, out with debut coupling "Storm Clouds" and "I Want To Be With
You," spotlighting C. C. Griffin. . . Del-Fi topper Bob Keene, all excited
about "Daydreams" platter featuring Johnny Crawford, co-star of teevee series
"Rifleman," which is hitting big in Cleveland and other major markets. Del-Fi
has current smash "Those Oldies But Goodies" by Caesar and The Romans.
. . . Harvey Geller winging to NYC 6/24 for confabs with George and Eddy
Joy. . . The Innocents looking for another hit with new Indigo pairing "Be-
ware" b/w "Because I Love You". . . . Infinity Records getting good initial
reaction on Ray Smith's etching "Let Yourself Go!". . . . Lee Palmer, of
Record Merchandising, reporting Eddie Hodges' Cadence waxing of "I'm Gonna
Knock On Your Door," is breaking big nationally.

HERE AND THERE:

HERE AND THERE:
PHILADELPHIA—Indie promo man Ed Cotlar, who's plugging away for the Latimer Record Co., excited about the Bobby Vaco release, "Blues In The Night." . . . Al Martino, who opened at Sciolla's last week, returned to Capitol—leading off with a new version of his years-back success, "Here In My Heart" and "Granada." . . . We hear that Ben Krass will be donating the proceeds collected on his Camelot waxing of "Lulu's Back In Town" to the Leukemia Society for Cancer. Cambridge is handling distribution of the deck in town. . . . Triangle Ent.'s Skip Esterly has appointed Saul Lampert to handle Maria Mae's "Teenage Love" hereabouts. . . . The Holiday Inn line, currently clicking with the Roller Coasters' "Rimshot," has been turned over to Bob Heller's Flying distribs. . . Among the hot newcomers with Marnel's Larry Cohen are Paul Evans' "This Pullover" (Carlton), Marv Johnson's "How Can We Tell Him" (UA), Dion's "Somebody Nobody Wants" (Laurie), Roy Hamilton's "No Substitute For Love" and a smash-sleeper, "Michael" by the Highwaymen (UA).
MINNEAPOLIS—Coda's Connie Hechter sends along his twice-monthly newsletter, "The Informer," and his Mercury plug-list that includes Brook Benton's "Boll Weevil," Joe Barry's "I'm A Fool To Care" (Smash) and the Clebanoff deck, "Lucy's Theme."
OKLAHOMA CITY—Sonart distribs Mike Holland announced that the outfit has been named distrib for the Whale-Sinclair lines and that his sizzlers are Johnny Walsh's "Girl Machine" and the Everly Bros.' "Temptation" (both Warner Bros.).

are Johnny Walsh's "Girl Machine" and the Every Bros. Temptation (John Warner Bros.). LAKE CHARLES—Goldband topper Eddie Shuler letter that the label has acquired the red-hot Tic Toc deck, "Give Me Your Love" by Sticks Herman. Central distribs in New Orleans is handling the line in the La. area. . . . Over in Shreveport, at Stan's Record Shop, the big news centers around Conway Twitty's "A Million Teardrops" (MGM), Etta James' "Dream" (Argo), the Drifters' "Please Stay" (Atlantic) and B. B. King's "Someday" (Kent) among others others. HOUSTON

Drifters' "Please Stay" (Atlantic) and B. B. King's "Someday" (Kent) among others.
HOUSTON—In the hot re-release dept. at Don Robey's place are Norman Foxx & the Rob Roys' "Tell Me Why" (Backbeat) and Willie Mae "Big Mama" Thornton's "Hound Dog" (Peacock). From the spiritual dept. it's the Spirits of Memphis' "Further On Up The Road," the Pilgrim Jubilee Singers' "I See A Child," the Sensational Nightingales' "What Would You Give" and an upcoming LP by the Gospelaires.
SALT LAKE CITY—Top names continue to grab the spotlite at the Lagoon Park's Terrace Ballroom. Recent appearances included those by the Kingston Trio, Connie Francis, Pat Boone, the Four Preps, June Christy, Si Zentner's ork, the Limeliters, Ella Fitzgerald. Quite a bill!
AUSTRALIA—Mercury's Johnny Preston completed a successful p.a. trek in Melbourne, Sydney and Perty.
DENVER—Fabian and Brenda Lee recently headlined a benefit performance, held for the Mutiple Sclerosis Foundation, at the Denver U. Stadium. DETROIT—Sam Cooke, cooking with "Cupid," temporarily left the one-niter sked for a date at the Flame Room, bowing 6/16.
BALTIMORE—Ed "The Beard" Kalicka, at Mangold & Marshall Ent., flashes the news that he's red hot with Matt Monro's "My Kind Of Girl" and the String-A-Longs' "Should I" (both Warwick), Ernie K-Doe's "Te-Ta-Te-Ta-Ta" (Minit), Conway Twitty's "A Million Teardrops" (MGM), Earl Connely's "Just To Hold My Hand" (Alto) and the Olympics' "Dooley" (Arvee).
PORTLAND, ORE.—Verve's Mel Torme set for a June 15-28 stand at the Bail Hai Club.
NEW ORLEANS—Joe Ruffino sez that it looks like he's gonna enjoy his biggest money-maker to date in Eddie Bo's "Dinky Doo" (Ric).
WINDSOR, ONT.—Coral thrush Bobbi Martin, who current slice is "Cry, Cry," opened June 5 at the Elmwood Hotel.





NEW YORK-Sammy Kaye gazes approvingly at his newest "sideman" to use the term very loosely Marie Conte, accordionist, who joins the Swing and Sway organization in time for its Las Vegas Riviera debut opening June 21.



The Original point HIT LP.
TWO STEPS IM & BLUES
DUKE LP 74 Correct the Sunash Single I DONT DONT ORY NO CRY NO NORE
ST. JAMES INFIRMARY" BOBBY BLUE BLAND DUKE-340
LIFE IS BUT A DREAM (Kahl Music) The Earls Rame The Harptanes Paradise The Whalers Whale I KEEP COMING BACK FOR MORE (Kahl Music) Keely Smith Dat GEE (Patricia Music) The Hollywoad Flames Chess JOHN BROWN'S BODY I'M GOIN' HOME (Planetary Music) Jimmie Rogers Roulette COWBOYS NEVER CRY (Planetary Music) The Playmates Roulette
The Playmates
BEACH (Planetary Music) Serina Mercury LOVERS' QUARREL (Kahl Music) The Hightones Fansca OPEN UP YOUR HEART (Planetary) Kenny Rossi Roulette BASEBALL HE LOVES (Kahl Music) Cathy Carr Roulette PARTY DOLL (Patricia) Dan Ellis Bee WRITERS WELCOME KAHL/PATRICIA/PLANETARY MUSIC 1631 Broadway N.Y. (JUdson 2-4267)
25

Foreign Fandom



WINDSOR, ONTARIO—Frankie Laine, during a recent engagement at the Metropole here, visited a group of celebrated Russian fans—members of the touring Moiseyev Ballet Company. Pictured backstage at the nearby Detroit theatre where the Moiseyev is appearing, Laine autographs copies of his latest Columbia album, "Hell Bent For Leather," for members of the troupe and the manager of the company.





JUNE ALBUM RELEASES JUNE ALBUM RELEASES

POPULAR

BRUNSWICK

"Late Hours—Open House"'—Frank DiFabio And His Trio—8L-54103(M)—BL-754103(S)

CAPITOL

- "Goin' Places''—The Kingston Trio—T-1564(M) ST-1564(S) "Mood Latino"—The George Shearing Quintet-T-1S67(M)—ST-1S67(S)

- T-1567(M)—ST-1567(S) "La Pachanga''—Rene and The La Pachanga Or-chestra—T-1530(M)—ST-1530(S) "Dance Music Of India''—Conducted by Timir Baran—T-10263(M) "A Visit To Finland''—Maanantaikuoro—Rantanen —Pylvanainen—Yrjo Saarnio's 8and—T-10270(M) "An Evening with Najah Salam and Muhammad Salman''—Intriguing Pop Songs in Arabic T-10277(M)

- ¹¹A Visit To Finland''—Maanantaikuora—Rantanen —Pylvanoinen—Yip Saarnio's 8and—T-10220(M)
 ¹¹An Evening with Najah Salam and Muhammad Salman''—Intriguing Pop Songs in Arabic T-10277(M)
 ¹¹More Piaf Of Paris''—with the Orchestra of Rob-ert Chaubigny—T-10283(M)—ST-10283(S)
 ¹¹Harper's Bazaar Exercise Album''—Exercises Con-ducted by Nicholas Kounovsky, Music by Bernie Leighton—WAO-1552(M)—ST-0283(S)
 ¹¹Levin Brothers Encore''—T-1547(M)
 ¹¹Great Instrumental Hits Styles By Jonah''—The Jonah Jones Ouartet—T-1557(M)—ST-1557(S)
 ¹¹The Lincoln Hyms''—Texx Ritter with Choir Con-ducted by Richolas Kounovsky, Music
 ¹¹Reiual Of The Savage''—Le Sacre Du Sauvage— Les Baxter and his Orchestra—DT-282(M)
 ¹¹The Vincein Hyms''—Texx Ritter with Choir Con-ducted by Ralph Carmichoel—W-1562(M)—SV-1562(S)
 ¹²Nitual Of The Savage''—Le Sacre Du Sauvage— Les Baxter and his Orchestra—DT-282(M)
 ¹⁴Hawaii Colls: Favorite Instrumentals Of The Is-lands'—Webley Edwards—DT-715(M)
 ¹⁴Hawaii Colls: Favorite Instrumentals Of the Is-lands'—Webley Edwards—DT-79(M)
 ¹⁴Neu Qi Lombardo Medley''—Guy Lombardo and his Royal Conadions—DT-739(M)
 ¹⁵Soundrack of the Columbia Picture—'Pal Joey' '' —DW-912(M)
 ¹⁴The Hits of Les and Mary''—Les Paul and Mary Ford—DT-1476(M)
 ¹⁵Soundrack of Shorn, Die Shorn, Die Singenden Wanderers, Walter Schacht's Bloasorchester Die Durstigen Musikanten—DT-10008(M)
 ¹⁵Soundrers, Walter Schacht's Bloasorchester Die Durstigen Kusikanten—DT-10008(M)
 ¹⁵Soundrers, Walter Schacht's Bloasorchester Die Durstigen Kusikanten—DT-10008(M)

COLUMBIA

- "The Exotic Sounds Of The Spice Islands''—Ed Kenney—CL-149(M)—CS-8283(S) "Happy Polkas And Dreamy Waltzes''—Frankie Yankovic And His Yanks CL-1602(M) CS-
- 8420(5)
- "Everybody's Hits But Mine"—Billy Walker—CL-1624(M)—CS-8424(S)
 "Music From The Happiest Girl In The World"— Music By De Vol—CL-1629(M)—CS-8429(S)
 "Selected Short Subjects"—Wayne And Shuster— CL-1636(M)—CS-8436(S)
 "A Recording of The Historic Space Voyage of America's First Astronaut"—9:34 A.M., E.S.T. May S, 1961—XX-1(M)
 "Los Favoritos De Todo El Mundo"—El Trio Los Panchos—ES-1712(M)
 "Puerto Rico Y Los Canciones De Rafoel Hernan-

- Panchos—E5-1712(M) "Puerto Rico Y Las Canciones De Rafoel Hernan-dez''—Trio Avileno—EX-S045(M) "Canta . . . Basilio Pina''—Lo Nueva Voz De Mexico—EX-5046(M) "Presentando''—Los Tres De Costilla—EX-S047(M)

CORAL

- "A Night Out With Cindy & Lindy"-CRL-S7370(M)
- CRL-757370(5) CRL-757370(5) "Do You Wanna Have A Laugh?" Featuring Buddy Hackett—Eddie Lawrence—Phil Foster— Joey Adams with Al Kelly—Betty Walker with Dave Korr—CRL-57380(M)

DECCA

- Donn Beach Presents ''A Night At The Beacomber'' —Adomono—DL-4097(M)—DL-74097(S) ''Round The Old Striped Pole''—The Schmitt Brothers —Barbershop Ouartet—DL-4136(M)—DL-74136(S) ''A Musical Autobiography Of Bing Crosby 1947-1953''_with Fred Woring & The Glee Club—DL-0078(M)

EPIC

- ''Manolo Amaya . . . Flamenco''—Manolo Amaya And His Singers And Dancers Of Granada—LF-18012(M)—BF-19012(S)
 ''Through Sick And Sin''—Foy De Witt—LN-3776(M) —BN-596(S)
 ''Son Remo Festival'' 1961 LN-3784(M) BN 60(E)
- "Son Remo BN-600(S)

FOLKWAYS

- Sam Hinton Sings: "The Song Of Men'"—All Sorts and Kinds—FA-2400(M) "The Folk Music Of The Newport Folk Festival''— Vol. 1—FA-2431(M) "The Folk Music Of The Newport Folk Festival''— Vol. 2—FA-2432(M) "Alan Mills And Jean Carignan''—FG-3532(M) "The Donegal Piper''—Neil A. Duddy—FG-3551(M) "All The Homespun Days'' Norman Studer FS-3853(M)

- rs-3833(M) 'Songs Of The Spanish Civil War''—Vol. 1—Songs Of The Lincoln Bottalion Pete Seeger FH-5436(M)

"The Songs & Stories Of Aunt Molly Jackson"— FH-5457(M) "Chantons En Francais" (Let Us Sing In French)— Part 1.—By Alan Mills and Helene Baillargeon —FC-7719(M)

FORTISSIMO

- "Thunderstorm" (And Other Sounds In Motion)-
- "S8S Keys, S7 Pedals, And 1,054 Pipes''—Paul Renard—8008(M)

JAZZLAND

''Good Bait''_Eddie ''Lockjaw'' Davis—Johnny Griffin Ouintet—42(M)—942(S) ''Glidin' Along''—Benny Green Ouintet—43(M)— 943(S)

MERCURY

- "Richard Hayman Conducts Pop Concert In Sound" —PPS-2010(M)—PPS-6010(S) "For Lonely Lovers" Dinah Washington MG-20614(M)—SR-60614(S)

- 20614(M)—SR-60614(5) "Comedy From The Second City"—Original Cast— OCM-2201(M)—OCS-6201(5) "The Sound Of Griff Williams"—and his Orchestra —MG-20608(M)—SR-606081(5) "Guitar's Greatest Hits" Tom & Jerry MG-20626(M)—SR-60626(5) "The Sound Of My Own Voice, And Other Noises" —Severn Darden—OCM-2202(M)—OCS-6202(5) "Step We Gaily"—Jay Shard—MG-1203(M)—SR-1603(5)

PRESTIGE

- "The Best Of Cynthia Gooding"—International 13010(M) T3010(M) The Best Of Guy Carawan''—International 13013(M)
- 13013(M) Bonnie Dobson Sings ''She's Like A Swallow'' & Other Folk Songs—International 13021(M)

RCA VICTOR

- "Something For Everybody"—Elvis Presley—LPM-2370(M)—LSP-2370(S)
- Something For Everybody''-Elvis Presley-LPM-2370(M)-LSP-2370(5)
 "The Most Popular Guitar''-Chet Atkins-LPM-2346(M)-LSP-2346(5)
 "Summer Camo Songs''-Hugo & Luigi with their Children's Chorus-LPM-2369(M)-LSP-2369(5)
 "La Dolce Vita And Other Great Motion Picture Themes'-Ray Ellis and his Orchestra-LPM-2410'M)-LSP-2410(5)
 "Neil Sedaka Sings 'Little Devil' And His Other Hits''-Neil Sedaka-LPM-2421(M)-LSP-2421(5)
 "Crozy Rhythm (The Sound Your Eyes Can Follow)''-Bernie Grean & his Orchestra LSA-2371(5)
 "Futura (The Sound Your Eyes Can Follow)''-Bernie Grean & his Orchestra LSA-2376(5)
 "La Dolce Vita''-An Original Sound Tract Recording-FOC-1(M)-FSO-1(5)
 "Sea Shanties''-The Men of the Robert Shaw Clorole, Robert Shaw, Conductor-LM-2551(M)-LSC-2551(5)
 - JAZZLAND A Story Tale''—Clifford Jordan/Sonny Red—JLP-40(M)—940(S)
 "The Junior Mance Trio At The Village Vanguord'' —JLP-41(M)—941(S)
 "Southern Horizons''—Joe Harriot Quintet—HLP-37 (M)—937(S)

RICHMOND

"Theme From Carnival & Other Broodway & Holly-wood Favorites''—Frank Chacksfield & Orchestra —Richmond B-20100(M)

RIVERSIDE

- "Sounds Of Sebring: 1961""—RLP-5023(M)— 95023(S)

- 97505(5) "Pachanga"—Ray Barretto & His Charanga Orch.— 7506(M)—97505(5) "The Many Keyboards Of The Amazing Paul Ren-ard"—7507(M)—97507(5) "An Oscar Brand Songbag"—7508(M)—97508(5) "Songs Fother Taught Me"—The Banjo Of Father Joseph Dustin—7509(M)—97509(5) "Mazeltov, Mis Amigos"—Juan Calle & His Lantz-men—7510(M)—97510(5)
- STRAND

- "Dear Mr. Gable"—Karen Chandler—SL-1028(M) SLS-1028(S) nspiration Africa''-Brock Peters-SL-1029(M)-SLS-1029(S) 111
- SLS-1029(S) "Jeannie Thomas Sings For The Boys'"—SL-1030(M) —SLS-1030(S) "Seeing Israel With George Jessel'"—SL-1031(M)— SLS-1031(S)

VEE JAY RECORDS

- "Bill Henderson''—1031(M) "Stepin Fetchit In Person''—1032(M) "Love Me''—Jerry Butler—1034(M) "Wonderful''—The 8ack Home Choir—5011(M)
- VFRVF

- "Get Happy"—Ella Fitzgerald—V-4036(M)—V6-4036(S) "Ella Sings Cole Porter" (mono only)—V-4049(M) "Ella Sings More Cole Porter" (Mono only) V-4050(M) Paul Smith "Carnival In Percussion"—V-4051(M) Paul Smith "Carnival In Percussion"—V-4051 "Elsa Lonchester Herself" V1-5024(M) V-615024(S] "Phylis Diller Laughs"—V-15026(M1

VOCALION

"Toe Tappin' Polkas"—Kenny Bass And His Polka Poppers—VL-3673(M) "Paradise Found"—Peter Kreuder At The Piano With Orchestra Directed By Benedict Silberman— VL-3682(M)

VERVE

ANGEL

CAPITOL

COLUMBIA

EPIC

MERCURY

RCA VICTOR

"Fusion"-Jimmy Guiffre-V-8397(M)-V-68397(S)

CLASSICAL

Haydn: Symphony No. 98 In B Flat Major Symphony No. 101 In D Major—''The Clock''—Otto Klemperer Conducting—The Philharmonia Orches-tra—F5-35872(M)—SF5-35872(S) Johann Strauss, Jr.—''The Irresistible Mr. Strauss'' —Henry Krips conducting the Philharmonia Prom-enade Orchestra—F5-35873(M)—SF5-35873(S) Vivaldi: ''The Four Seasons''—Renato Fasano Con-ducting The Virtuosi di Roma—F5-35877(M)— SF5-35877(M)—

SFS-35/877(S)
Johann Strauss, Jr: "Die Fledermaus"—Highlights —FS-35915(M)—SFS-35915(S)
"Ballet Music From The Operas"—Herbert von Korajan conducting The Philharmonia Orchestra —FS-35925(M)—SFS-35925(S)
"Philharmonia Pop Concert"—Herbert von Karajan conducting The Philharmonia Orchestra — FS-35926(M)—SFS-35926(S)
"Enrice Caruso — The Young Caruso'' — Recorded

35926(M)—SFS-35926(S)
 "Enrico Caruso — The Young Caruso" — Recorded 1902-1904—COLH-119(M)
 Verdi: "Requiem Mass" — Maria Caniglia, Ebe Stig-nani, Benjamino Gigli, Ezio Pinza — Orchestra and Chorus of the Opera House, Rome, Conducted by Tullio Serafin (Recorded 1939)—GRB-4002(M)
 Beethoven: Symphony No. 9 In D Minor, Op. 125, "Choral"—Elisabeth Schwarzkopf (s) Elisabeth Hongen (c) Hans Hopf (+), Otto Edelmann (bs)
 Beyreuth Festival Orchestra and Chorus, con-ducted by Wilhelm Furtwangler—GR8-4003(M)

Haydn—''The Salomon Symphonies'' (Vol. 1)—Sir Thomas Beecham Bart, C.H. Conducting The Royal —Philharmonic Orchestra—DGCR-7127(M) ''Echoes Of Spain''—The Hollywood 8owl Sym-phony Orchestra Conducted by Carmen Dragon— DP-827S(M)

phony Orchestra Conducted by Carmen Dragon— DP-8275(M)
"Musical Merry Go Round"—Robert Irving and Douglas Gamley—Conducting The Sinfonia of London—G-7244(M)—SG-7244(S)
8eethoven—Sonata No. 9 in A Major, Op. 47
"Kreutzer" Sonata No. 5 In F Major, Op. 47
"Kreutzer" Sonata No. 5 In F Major, Op. 47
"Starlight Fantasie"—The Hollywood Bowl Sym-"Starlight Fantasie"—The Hollywood Bowl Sym-

r-8550(M)—SP-8550(5) 'Starlight Fantasie''—The Hollywood Bowl Sym-phony Orchestra Conducted by Miklos Rozsa— P-8553(M)—SP-8553(5) chumann—Scenes From Childhood (Kinderscenen) Carnaval, Op. 9—Leonard Pennario, piano—P-8555(M)—SP-8555(5)

Brahms: "Ouintet For Clarinet And Strings In 8 Minor," Op. 115—David Oppenheim, Clarinet Budapest String Ouartet — ML-S626(M) — MS-6226(S)

A Kostelanetz Festival' — Andre Kostelanetz con-ducting the New York Philharmonic—ML-5607(M) MS-6207(S)
 Chamber Music From Marlboro''—Brohms: Trio In E-Flat Major For Piano, Violin And Horn, Op. 40 (Beginning)—Rudolf Serkin, Piano, Michael Tree, violin, Myron Bloom, french horn—ML-5643(M)—MS-6243(S)
 Piano Music Of Manuel De Falla''—Alicia De Larrocha, Pianist—ML-S640(M)
 Invitation To The Dance''—The Philadelphia Or-chestra, Eugene Ormandy, Conductor — ML-5641(M)—MS-6241(S)
 Piano Music Of Schumann''—Robert Casadesus.

''Piano Music Of Schumann''—Robert Casadesus, Pianist—ML-5642(M)—MS-6242(S)

Beethoven: "String Quartet No. 11 In F Minor, Op. 95"—The Kroll Quartet, William Kroll and Wil-liam Stone, Violins; David Mankovitz, Viola, Avron Twerdowsky, Cello — LC-3779(M) — BC-

Avron Twerdowsky, Cello — LC-3779(M) — BC-1133(5) Stravinsky: "Firebird Suite"—Witold Rowicki con-ducting the Hague Philharmonic Orchestra—LC-3778(M)—BC-1132(5)

Adolph Adam: Giselle (Complete 8allet)—London Symphony Orch., Fistoulari Conducting—SR-2-9011(S)

Delibes: ''Sylvia And Coppelia''-Poris Conserva-taire Orchestro-Hugo Rignold conducting-LM-2485(M)-LSC-2485(S) Faure: ''Sonata No. 1 In A, Op. 13-Debussy So-nata No. 3 In G Minor-Gary Graffman, Pianist, Berl Senofsky, Violinist - LM-2488(M) - LSC-2488(S)

Berl Senotsky, Violants, 2488(S) Schubert: ''Sonata In D, Op. 53''-Emil Gilels, Planist-LM-2493(M)-LSC-2493(S) ''Heart Of The Symphony''-Chicago Symphony Or-chestra - Fritz Reiner conductor-LM-2496(M)-

chestra — Fritz Reiner conductor — un-trained LSC-2496(5) Beethoven: "Serenade, Op. 8, Kodaly, Duo For Violin And Cello''—Jascha Heifetz, Violin, Wil-liam Primrose, Viola, Gregor Piatigorsky, Cello— LM-2550(M)—LSC-2550(5) Albeniz: "Iberia (Complete), Ravel, Rapsodie Es-pagnole''—Paris Conservatoire Orchestra—Jean Morel Conducting—LM-6094-1(M)—LSC-6094-1(5)

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ATLANTIC

"Original Sin"-John Lewis-LP-1370(M)

BLUENOTE

Duke Jordan—''Flight To Jordan''—4046(M) Freddie Hubbard—''Goin' Up''—4056(M) Grant Green—''Grant's First Stand''—4064(M) Jackie McLean—''Jackie's Bag''—4051(M) Kenny Drew—''Undercurrent''—4059(M) Baby Face Willette—''Face To Face''—4068(M)

COLUMBIA

EPIC

CONTEMPORARY

GOOD TIME JAZZ

MERCURY

PRESTIGE

RIVERSIDE

,hange 9368(S)

SAVOY

''Piano In The Background''—Duke Ellington And His Orchestra—CL-1546(M)—C5-8346(5)
''Afro Percussion Zungo!''—Olatunji—CL-1634(M) —C5-8434(5)
''Tonight Only''—The Dave 8rubeck Ouartet, Guest Star, Carmen McRae—CL-1609(M)—CS-8409(5)
''Like Tweet''—Joe Puma and the Audiobon All-Stars—CL-1618(M)—CS-8418(5)

Shelly Manne & His Men—"The Proper Time"— S7587(M)—M3587(M)

"Jazz Ain't Nothin' But Soul''—Norman Mapp— LA-16014(M)—BA-17014(S)

''Man Here Plays Fine Piano''—Don Ewell—\$10043
(S)—M12043(M)

"Reminiscin' "—Gigi Gryce & His Orchtette—MG-20628(M)—SR-60628(S)

"Really Groovin'"—Willis Jackson—Prestige 7196

(M) ''Lightly and Politely''—8etty Roche—Prestige 7198 (M)

(M) (K.C.'s Blues''—K.C. Douglas—8luesville 1023(M) 'Loosing Game''—Loonie Johnson—Bluesville 1024 (M) (M) 'Mouth Harp Blues''—Shakey Jake—Bluesville 1027

"Blue Holiday"—Paul Serrano Ouintet—RLP-359(M) —9359(5)
"Groove Yard"—The Montgomery Brothers—RLP-362(M)—9362(5)
"Easy Does It"—Bobby Timmons Trio—RLP-363(M) —9363(5)
"Merry Olde Soul"—Victor Feldman—RLP-366(M) —9366(5)
"Smooth As The Wind"—Blue Mitchell With Strings & Brass—RLP-367(M)—9367(5)
"Change Of Pace"—Johnny Griffin—RLP-368(M)— 9368(5)

"Hey Baby"—The Jozz Brothers—RLP-371(M)—9371 (S)

(5)
"Sweet Emma And Her Dixieland Boys''—RLP-364
(M)—9364(5)
"Kid Thomas And His Algiers Stompers''—RLP-365
(M)—9365(5)
"Gutbucket Trombones''—Roy Palmer/Ike Rodgers —RLP-150(M)
"Backwater Blues''—The Stride Piano Of James P. Johnson—RLP-151(M)
"New Orleans Band''—Jim Robinson—RLP-369(S)

Johnson-KLI Sand''-Jim Koomson -9369(5) "Billy & Dede Pierce''-RLP-370(M)-9370(5) "The Ouota''-Jimmy Heath Sextet-RLP-372(M)-9372(5) "Afro-Jaws''-Eddie ''Lockjaw'' Davis-RLP-373 (M)-9373(5) "Rlues For Rampart Street''-Ida Cox-RLP-374

(M)—9373(S) "Blues For Rampart Street"—Ida Cox—RLP-374 (M)—9374(S) "Ezz-Thetics"—George Russell Sextet—RLP-375(M) —9375(S) "African Waltz"—Cannonboll Adderley & His Or-chestra—RLP-377(M)—9377(S)

"Booker Ervin Quintet"—MG-12154(M) "The Immortal Lester Young"—MG-12155(M) "Jazz Argosy"—The Jazz accordion of Tony Argo —MG-12157(M)

"Red Garland"-Moodsville 10(M)

Civic Reception



WILLIAMSVILLE, N. Y.—For Bobby Rydell's recent engagement at the Glenn Island Casino in this suburban Buffalo town, a host of civic luminaries turned out to welcome the Cameo songster. Pictured above are (left to right) Mr. Richardson, editor of the Toronto Telegram; Mayor Nathan Phillips of Toronto; Rydell; Mayor Frank Sedita of Buffalo and Frankie Day, Rydell's manager.

Tommy Sands & Annette "LET'S GET TOGETHER" and "THE PARENT TRAP" Vista #F-B02 Vi

ONE OF THE BIG ONES!

101

by the

EMBERS

EMPRESS RECORDS

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Watch For The New

MAURICE WILLIAMS

Smash!

"SOME DAY"

b/w

"COME AND GET IT"

H-563

150 WEST 55 ST., N.Y., N.Y.

ings for the first quarter of 1961 over 1960, chairman of the board Robert S. Benjamin reported at the annual UA stockholders meet here last week. In addition, president Arthur B. Krim announced a three year pro-

UA's Net Earnings Up 11.6% In First Quarter of '61

NEW YORK—United Artists Corp.

had an 11.6% increase in net earn-

gram of completed feature films and films in production which he characterized as "unprecedented in the history of the company and of the motion-picture industry."

UA's gross world-wide income for the first quarter of 1961 totalled \$26,-965,000, against \$23,188,000 for the like period in 1960.

First quarter net earnings from 1961 after provision for income taxes of \$820,000 were \$879,000, compared with net earnings of \$788,000 for the comparable period of the previous year.

The quarterly net represents earnings of 51ϕ per share on the 1,713,621 shares outstanding on April 1, 1961. This compares with net earnings of 46ϕ per share for the first quarter of 1960, after adjusting the shares then outstanding to the number outstanding on April 1, 1961.

UA's previously reported a record net of \$4,295,000 for 1960 on an alltime high company gross of \$108,-531,000. The 1960 net earnings included a special credit of \$797,000, after provision for related taxes on income arising from adjustment of prior years' reserves.

Krim also announced that all divisions of United Artists including Lopert Films, United Artists Records, UAA Television and ZIV-UA-TV were operating at a profit with future growth anticipated.

Cooke Music Firm Opens English Offices

HOLLYWOOD — Sam Cooke and J. W. Alexander have extended their Kags Music publishing firm to London, England, to be known as Kags Music Ltd. Kags Ltd. also handles the business for Malloy Music, which is the pair's ASCAP firm. Kags Ltd. is run in collaboration with Leed Music Ltd.

Streamline CRDC Activities; Close Cleveland Branch

HOLLYWOOD—In a move to streamline its distribution activities and facilities, Capitol Records Distributing Corp. has realigned some midwestern territories and will close its Cleveland branch. Dealers, radio stations and newspaper reviewers, formerly serviced by the Cleveland branch, will be divided among CRDC's Detroit, Cincinnati, Buffalo and Pittsburgh branches. Almost all personnel of the Cleveland branch, including all sales representatives, will remain with CRDC.

The change will become effective July 1, according to William R. Tallant, Jr., CRDC vice president and national sales and operations manager.

Though CRDC's branch and warehouse facilities in Cleveland will be closed, the firm will maintain a sales office in that city for the benefit of dealers in the greater Cleveland area. The office will receive telephone orders and transmit them to the Pittsburgh branch. It also will carry a small stock of best sellers and newrelease singles and albums.

Tallant indicated that the closing of the Cleveland branch will free more funds for sales, promotional and advertising activities, with no loss of effectiveness. "Service to dealers in the Cleveland area itself," Tallant said, "will continue to be just as good as it was with the branch. All orders received on a given day will be processed immediately and shipped

Stars Talk



NEW YORK—The smash hit proportions of the Broadway musical "Carnival" can be indicated in one way by the number of interviews to which the stars are being subjected. Here, Boston disk jockey Bob Nelson spent a day in New York taping backstage interviews with Anna Maria Alberghetti, Jerry Orbach and Kaye Ballard for later use on his WBZ program. overnight from our Pittsburgh branch."

To alert CRDC customers to the change, Tallant is sending letters to all dealers formerly handled by the Cleveland branch, advising them of the CRDC branch which will be servicing their account.

the CRDC branch which will be servicing their account. Additionally, Tallant announced that, by mutual agreement, CRDC and B-H Record Sales Corp., El Paso, have terminated their contract. All outlets previously serviced by the El Paso Distributor will now be handled by CRDC's Los Angeles and Dallas branches and its Denver sales representatives, Boyd Distributing.

N.Y. NARAS Elects New Board

NEW YORK—Twelve new members and eight veterans will comprise the new board of governors of the New York Chapter of the National Academy of Recording Arts and Sciences (NARAS), according to the results of recent voting by chapter members.

(NARAS), according to the results of recent voting by chapter members. Newly elected to the board were: Dorothy Collins, Lehman Engel, Dick Jacobs, Carolyn Leigh, Ray Hull, Billy Taylor, Eddie Sauter, Acey Lehman, Sascha Burland, Dom Cerulli, George Duvivier, and Morton Gould.

Hold over board members include: Manny Albam, George Avakian, Joe Csida, Nesuhi Ertegun, John Hammond, Alan Kayes, Henri Rene, and Bill Simon.

The first meeting of the newly elected board was held last week (15) at the Blair House. Results of voting for new board officers will be released shortly.

RCA Custom Bows Anti-Static Compound

NEW YORK—RCA Custom has announced last week the availability of a new anti-static compound for stereo LP record production to its customers. Ralph C. Williams, manager of RCA Custom Records, stated that the added product is now available in all the company's pressing plants: Rockaway, New Jersey; Indianapolis, Indiana and Hollywood, California.

RCA Victor Records has featured this compound in its "Miracle Surface" records for "Living Stereo" during the past year and a half and the anti-static feature has been well received by consumers, the label said.

"This anti-static stereophonic record," said Williams, "is the finest product ever offered and combines the advantages of excellent re-production with good maintenance. The repellent properties of the compound greatly reduces the presence of dust particles on the playing surface with resultant improved playback quality.

Carle Names Assistants At Southern-Peer

NEW YORK — Lucky Carle, newly appointed porfessional manager of the Southern-Peer pubbery in the U. S., has announced the following appointments: Roy Horton, in addition to being manager of the country, R&B and LP departments, will be Carle's assistant professional manager for the eastern section of the country.

Jack Carlton, continuing his post as manager of the Hollywood office, will be assistant professional manager for the western section.

Both men are Southern-Peer vets, Horton having joined the organization in 1947, Carlton a year earlier.

4 New Liberty Premier LP's Bow With Dealer Discount Plan

HOLLYWOOD — Liberty Records is bowing four new Premier LP's with a big dealer program on the entire Premier line, according to national sales manager Don Bohanan. Dealer benefits included in the plan, which beging Lung 10 and and Lub

Dealer benefits included in the plan, which begins June 19 and ends July 31, are a 20% discount on all seven Premier LP's, except the newly-re-leased Premier sampler, for a mini-mum order of twenty units in any combination of mono and stereo. To qualify for these discounts, the dealer must carry (either order or have in stock) at least five out of seven selections in the Premier line. Discount will apply to reorders of at least five units, in any assortment, placed during the duration of the program. There is a 100% guaran-teed sale for credit, except for the Premier sampler, with merchandise returnable any time after Dec. 25, 1961. The new releases besides the sam-

The new releases besides the sam-pler, tagged "Liberty Premier Series Spectacular" and which includes ex-cerpts from all seven Premier LP's, cerpts from all seven Premier LP's, are: "50 Guitars South of the Bor-der"—Tommy Garrett; "Street Scene" —Felix Slatkin; "Great Band with

"PM" TV'er Honors Cooke

NEW YORK - Songster Sam Cooke was honored the entire hour of the Westinghouse Broadcasting Company's new nation-wide evening "PM-East" TV'er last week (14).

Tagged "Sam Cooke-Phenomena," the program featured performances by Cooke of his hit waxings, an interview by host and hostess Mike Wallace and Joyce Davidson, appearances by his manager, Jess Rand, and his A&R men at RCA Victor Records, Hugo & Luigi.

The taped show, which originated in New York, was also integrated with film clips that were shot on the scene at Victor's New York studios during Cooke disk sessions.

In addition to the high points in Cooke's own career, tribute to the singer also included the artists which he has signed to his own recording company, SAR. Under this label, Cooke has recorded and produced records for the following artists: The Simms Bros., Soul-Stirrers, Patience Valentine, Johnny Moresette, L. C. Cooke, and Kyle Turner.

Great Voices" — Si Z Johnny Mann Singers. - Si Zenter Orch. -

In promoting the packages, thousands of the sampler LP's are being shipped to AM & FM stations, and dealers can receive counter merchan-disers, easel displays and streamers.

Decca "Blue Book" Promo **On All-Time Best-Sellers**

NEW YORK — Over one-half billion dollars in single record sales will be represented in a catalog promotion initiated last week by Decca, Coral and Brunswick records. The labels announced publication of a Blue Book of all-time best selling standards in-dexed by artist and category contain-ing standard singles that "have been notable and perennial landmarks in the record industry."

Including 350 singles, the book is recommended as a deejay and juke box programming guide. "With many radio stations employing all-time hits as programming fare and juke boxes featuring sections of older original performances the material repre-sented spans close to three decades of unforgettable waxings," the label

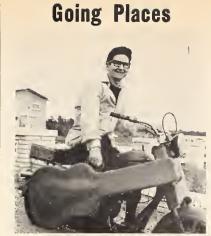
Decca salesmen are advising their trade of a dealer program in connec-tion with the Blue Book and distributing separator cards which reference the numerous singles by artist and category. Among the artists represented are:

Among the artists represented are: Judy Garland, Danny Kaye, Bing Crosby, Lionel Hampton, Carmen Cavallaro, The Andrew Sisters, The Mills Brothers, Al Jolson, Guy Lom-bardo, Ted Weems, The Ink Spots, Ella Fitzgerald, Louis Armstrong, Leroy Anderson, Gordon Jenkins, Dick Haymes, Henry Busse, The Four Aces, Glen Gray, Ted Lewis, Clyde McCoy, Jimmy Durante, Marlene Dietrich, The Dorsey Brothers, Dietrich, The Dorsey Walter Huston, Pearl Bailey, Don Cornell, Les Brown, The McGuire Sisters, Teresa Brewer, Jackie Wilson, Ray Bolger, Kitty Kallen and numerous others. The Country & Western section of the Blue Book showcases works by Webb Pierce, Kitty Wells, Ernest Tubb, Bull Monroe, Jimmie Davis, Bobby Helms, The Wilburn Brothers, Tex Williams, Bob Wills, Red Foley, and Grady Martin. In addition, there are Tangoes, Hawaiian melodies, Marches and other categorical standouts.

Hitting The Mark



PHILADELPHIA—WHAT-FM's Sid Mark (bottom left) is shown receiving Gloria Lynne's latest album, "I'm Glad There Is You," from the thrush. Escorting Miss Lynne is Larry Cohen, promo and public relations manager of Marnel Distributing. The LP was released in conjunction with Everest's "celebration" of Gloria Lynne Month in May.



NASHVILLE -Although the motor NASHVILLE — Although the motor scooter is strictly a picture prop it tends to indicate that Roy Orbison is going places; witness his current top ten hit "Runnin' Scared," the most recent in a series of smashes on the Monument label.

8 Share \$5,000 In **BMI Composer Awards**

Eight young American student composers will share \$5,000 in the Ninth Annual Student Composers Awards (SCA), sponsored by Broad-cast Music, Inc. (BMI), it was an-nounced last week by BMI president Carl Haverlin. The average age of the award winners is 20 years, and they come from six different states. SCA 1960 awards are being made to the following:

SCA 1960 awards are being made to the following: Stephen J. Albert, age 20, of Great Neck, New York, now studying at the Philadelphia Musical Academy, for his entries "Four Visions" for bass, strings and percussion and "Sonata for Violin and Piano." Mark Bernard DeVoto, age 21, of Cambridge, Massachusetts, a student at Harvard College, for his entries "Planh" for mixed chorus and five instruments and Toccata "Tripartita for Piano." Stephen D. Fisher, age 21, of Al-

for Piano." Stephen D. Fisher, age 21, of Al-bany, New York, a student at the New England Conservatory of Music, for his entries "Quintet for Wood-winds," "Trio for Violin, Cello and Piano," and "Music for Woodwinds, Strings, Piano and Voice." William Hibbard, age 21, of New-ton, Massachusetts, a student at the New England Conservatory of Music, for his entry "Variations for Brass Nonet." Arthur Murphy. age 19, of Oberlin.

for his entry "Variations for Brass Nonet." Arthur Murphy, age 19, of Oberlin, Ohio, now studying at the Julliard School of Music, for his entries "The Innocence" for chorus and four in-struments, "Bebeke Quartet" for strings, and "Prelude — to Death After Rain" for orchestra. Fredric Edgar Myrow, age 21, of Beverly Hills, California, a student at the University of Southern Cali-fornia, for his "Symphonic Varia-tions" for orchestra. Robert Sheff, age 16, of San Antonio, Texas, a student of Jeffer-son High School, for his "Pianoforte Sonata on Expanding Thoughts." David Ward-Steinman, age 24, of Alexandria, Louisiana, now studying at the University of Illinois, for his "Concerto Grosso for Combo and Chamber Orchestra." Established in 1951 by BMI in co-operation with music educators and composers SCA annually offers

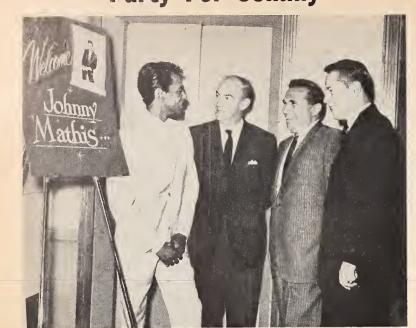
Established in 1951 by BMI in co-operation with music educators and composers, SCA annually offers scholarship and subsistence prizes to student composers under the age of 26. All entries are submitted to the judges under pseudonyms, and, in cases where judges might have rec-ognized the works of their own stu-dents, they refrained from voting on the merits of these works.

Roulette Buys Master From Master Label

NEW YORK—Roulette Records has acquired the master of "The Wizard Of Love" by The Ly-Dells on Master Records of Philadelphia. Joe Kolsky, label executive vice president, nego-tiated the purchase with Carlos Ter-zian of Master. According to Joe Kolsky, the record first started get-ting sales action in Philadelphia and Cleveland.



Party For Johnny



PITTBURGH—Johnny Mathis was welcomed to this city recently at a cocktail party jointly hosted by the Twin Coaches nitery and the local Columbia Records distributor. Party was held at the Variety Club. Above photo shows Mathis with (left to right) Jim Winston, general manager of Eckhardt Co., the Columbia distrib; Solly Solomon, Columbia Pittsburgh promo manager, and Jack Craigo, Columbia district sales manager.



SURE SHOTS

The Cash Box "Sure Shots" highlight records which reports from retail dealers throughout the nation indicate are either already beginning to sell in quantity or else give every sign of doing so.

"SAN ANTONIO ROSE" FLOYD CRAMER (RCA Victor 7893) Pick of the Week-6/3 "I FALL TO PIECES" PATSY CLINE (Decca 31205) **"BLUE TOMORROW"** BILLY VAUGHN (Dat 16220) Pick of the Week-5/27 "DUM DUM"/"EVENTUALLY" BRENDA LEE (Decca 31272) Pick of the Week-6/17 "LET'S TWIST AGAIN" CHUBBY CHECKER (Parkway 824) Pick af the Week-6/17 "THE SWITCH-A-ROO" HANK BALLARD & MIDNIGHTERS (King 5510) Pick of the Week-6/17

"SHOULD I"

STRING-A-LONGS (Warwick 654) Pick af the Week-6/3

MGM Prom LP Promo

NEW YORK-MGM Records, taking advantage of the Prom season to promote its LP's of "Get Ready For The Prom" by The Hollywoods, has tiedin with a group of TV dance party shows throughout the country.

Promotion calls for the album to be played on the dance party shows and held up to camera for audio-video plugs. Albums are also awarded to teen-agers attending the studio shows. Disk jockey conducting the TV dance party salutes local high schools and mentions all prom information.

The stunt, arranged by Sol Handwerger, director of publicity and exploitation, involved KOTV-Tulsa, Oklahoma, WHBQ-Memphis, Tenn., WJBF-Augusta, Ga., WDEF-Chatta-nooga, Tenn., WCSH-Portland, Maine, WECT-Wilmington, N.C., WDXI-Jackson, Tenn., WITH-Baltimore, Maryland, WBLG-Lexington, Ky., and WGST-Atlanta, Georgia.

Brenda Lee **Begins One-Niters**

HOLLYWOOD—Brenda Lee has been set for a solid month's tour of one-nighters which began in Fort Worth, Texas at the Will Rogers Memorial Coliseum on June 9 and will take her through July 7 at the Aquarama Au-ditorium in Jekyll Island, Ga. Star lark's agenda includes: 6-23-24—New Lagoon Park, Salt Lake City; 6-25— Hollywood Bowl, Hollywood; 6-27— Paramount Theatre, Phoenix, Ari-zona; 7-1—City Auditorium, Panama City, Fla.; 7-2—Ft. Hesterly Armory; Tampa, Fla.; 7-3—Peabody Audi-torium, Daytona Beach, Fla.; 7-4 Municipal Auditorium, Orlando, Fla.; 7-6—Municipal Auditorium, Ft. Lau-derdale, Fla. The performer's latest Decca Top 100 deck is "Dum Dum" and "Eventually." HOLLYWOOD-Brenda Lee has been

100 deck is "Eventually."

New Martino "Heart" **On Capitol; Other Bows**

NEW YORK-Capitol Records has just released a new version of Al Martino's number-one Capitol hit of 1952, "Here In My Heart." The deck, backed with "Granada," marks Martino's return to the label after a sixyear absence. For past several years, the songster has been cutting for 20th Fox Records.

The label has also just released the first deck by Johnny Seay, a Grand Ole Opry performer who was recently signed to a lead role in a upcoming (July 5) Nashville musical, "The Biggest Circus." Seay's initial sides are "The Torch & The Flame" and "No Tears Tonight." Seay clicked last year in both the pop-country fields with his NRC disking of "Frankie's Man Johnny."

The Lettermen, previously on the Warner Bros. label, also bow with "The Way You Look Tonight" and "That's My Desire," as do The Manhattans, a new vocal-instrumental group, with "The Molly Brown Medley" and "I Ain't Down Yet."

Thomas Hughes, Music **Biz Vet**, Dies

NEW YORK-Thomas J. Hughes, who was sales manager of publishers Shapiro-Bernstein for fifty years until his retirement last December, died suddenly in Point Pleasant Hospital, N.J. on June 7. He was 82 years old. Hughes was active in the music business for sixty-five years. He is survived by a son and a sister.

The Cash Box-June 24, 1961

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Talmadge Says ARMADA Meet Will Have **Record Label-Distrib Attendance**

NEW YORK-The ARMADA Convention which will convene in Miami Beach, Florida at the Diplomat Hotel next Monday (26) for two days, is assured of a record attendance of manufacturers and distribs, according to president Art Talmadge.

With just one week to go, Talmadge reported that only a few exhibit booths were still available, and that reservations for room space was running extremely heavy. Many of the manufacturers and distribs indicated they were bringing their families along, with the Diplomat Hotel making special low convention room rates available to them for a full week.

Due to the fact that manufacturerdistrib sales meets will get underway Saturday (24), Talmadge said actual registration for the ARMADA convention will start on Sunday (25) with a registration desk to be open during the entire afternoon and evening to accommodate the early arrivals.

"Due to the tight program schedule for the two-day convention," Tal-madge stated, "we hope to register the majority of those in attendance on Sunday. Our actual convention program gets underway at breakfast on Monday and will continue through the closing Tuesday night. Convention programming has been planned with consideration, and because of

Ted Steele Named WINS Gen. Mgr.

NEW YORK—Ted Steele has been named general manager of WINS-New York, it was announced last week by prexy J. Elroy McCaw. Steele, a vet deejay, maestro and station exec, replaces Harold "Hap" Anderson, who recently resigned his post to head a broadcasting firm in South Carolina. Prior to joining WINS, Steele was

Prior to joining WINS, Steele was vice-president of NTA owned and op-erated radio stations. Before that, he was general manager of WNTA AM & FM radio outlets. He joined NTA in 1950 after five years as an even are ducer for New York's WOR-TV-Radio. He has held other positions with WPIX-TV-New York, the Du-mont TV Network, KMPC-Hollywood and NBC.

the scope to be covered we have had to develop an agenda which includes sessions at meals as well as during the regular meeting hours.'

Jordan Ross, ARMADA executive secretary, has reported registrations for rooms and exhibits running "extremely heavy" 'indicating a record turnout. In addition to regular manufacturer and distributor members, Ross said, the registrations from the new Affiliate Membership group has been considerably ahead of expectations.

House Turns Down White House FCC Plan

WASHINGTON-The House of Representatives last week (16) defeated a White House plan to reorganize the Federal Communications Commission (FCC).

By a vote of 323 to 77, the House displayed its favor in letting Congress change the FCC set-up, not the President.

The White House plan, designed to give more flexibility to FCC functions, would have had functions delegated to a group of commissioners, a single commissioner, a hearing examiner or other members of the FCC staff. In addition, the chairman would make his own appointments of personnel to pending cases.

UA Names Uruguay Distrib

NEW YORK—United Artists Records, effective immediately, has appointed Editorial Antar S.A. of Montevideo, as its distrib in that country. Con-tract, which was set by Sidney Shemel, UA director of foreign operations, is for three years, and covers albums, EP's and singles which will be released in Uruguay under the UA label.

label. At the same time, Shemel an-nounced that UA had chalked up its first major hit in the Philippines, with the initial sales figures on the Steve Lawrence "Portrait Of My Love" revealing the largest gross sale of any single UA release in that area to date. Report came from Vil-mareco, UA distrib in that area which headquarters in Manila.



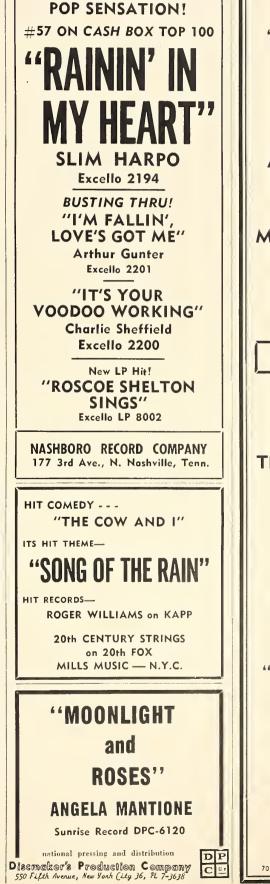
Stu Ostrow Exits Frank To Form Own Firm; **Kramer Gets Post**

NEW YORK-Stuart Ostrow, for the past three years vice-president of Frank Music, the Frank Loesser pubbery, has left his post to establish a production company, The Stuart Co.

Ostrow's post goes to Milton Kramer, who has served Frank Music in various exec capacities for the past two years.

Ostrow's firm, with offices in New York and Hollywood, will devote its activities primarily to theatrical, TV and pic production. It is understood that Frank Music could be affiliated with future Ostrow productions.

Commenting on the amicable parting, Frank Loesser said that "it has been a very rewarding thing for me to see Ostrow's growth with and for the company and I wish all success in his solo undertaking."







Abner Ups Carter To A&R Veep

CHICAGO—President Ewart G. Ab-ner, Jr., announced last week that Calvin Carter, A & R director for VeeJay Records, had been upped to the position of vice-president in charge of A&R for the diskery. Carter's lengthy tenure with Vee-Jay goes back to 1953, when he was a member of the label's first singing group, The Spaniels. He traveled with them in the capacity of vocalist and road manager.

road manager. He also penned the label's first hit tune, "Goodnight Sweetheart Good-

Schory Ork Set For NAMM Show

CHICAGO-A featured musical highlight of the National Association of Music Merchants (NAMM) meet in Chicago next month will be a show performed by Dick Schory's RCA Victor crew, the Percussion Pops Or-chestra, between 6 and 8 PM on Wednesday, July 19, in the Grand Ballroom of the Palmer House.

The show, tagged "Sound Spectacu-lar for '61" features the twenty-two musicians and 119 instruments with which Schory has cut his Victor LP's. Other pop and jazz artists will appear as soloists with the Schory group.

Joint sponsors of the show are Frank Holton & Co., Musser Marimbas, Lowery Organs and Ludwig Drum Co.

RIAA Adds 3 Members

NEW YORK—Three new members have been added to the Record Industry Association of America: Laurie Records, Spoken-Arts Records, Audio Recording & Manufacturing, which produces educational disks under the Eclipse label. All the labels are based in New York.

Rodgers Names Firm Head

HOLLYWOOD-Singer Jimmie Rodgers has announced that Nancy Streebeck, his personal press rep, will also head Honeycomb Productions, his personal management firm here. Firm currently represents Sue Raney, Marianne Gaba, Kenny Miller and Johnny Walsh, and plans are set to sign two additional artists before August 1.

night," which was recorded by the Spaniels. In 1954 Carter became ac-

night," which was recorded by the Spaniels. In 1954 Carter became ac-tive in the recording of such popular VeeJay artists as Jimmy Reed, the El Dorados, and the Spaniels. Early in 1955 Carter A&R'd his first hit, "At My Front Door," by the El Dorados. He subsequently was placed in complete charge of A&R ac-tivities at VeeJay and contributed considerably to the steady growth of the recording firm. He also produced such hits as Jim-my Reed's "Honest I Do," "Baby, Whatcha Want Me To Do," and "Big Bossman"; Dee Clark's "Nobody But You," "Just Keep It Up," "How About That," "Hey Little Girl," and his cur-rent smash, "Raindrops." Also, Jerry Butler's "For Your Precious Love," "Come Back My Love," "He Will Break Your Heart" (Carter was also co-writer on this tune.) "Find Yourself Another Girl," and other clicks. Carter is also in complete charge of

and other clicks. Carter is also in complete charge of

recruiting talent and cuts all albums as well as singles in the pop field for the diskerv.

Gorme-Lawrence LP Done In 3 Days By Costa

NEW YORK-Don Costa, director of A&R for United Artists Records, may have set something of a speed record for producing an album when he completed an LP for Steve Lawrence and Eydie Gorme in three days.

During this time, he personally wrote the arrangements for twelve songs, rehearsed them with the artists and conducted the recording session. In addition, he squeezed in two sides for a single release by Lawrence.

The recording was done in Hollywood, while the performers were appearing at the Cocoanut Grove. The reason for the haste was the fact that Gorme and Lawrence were leaving for London and an engagement at the Pigalle immediately after their Los Angeles date and are not scheduled to return to this country until August.

New Fla. Promo Firm

MIAMI BEACH, FLA.-Triple E Enterprises, a record promotion firm, has just been formed at 3101 Biscayne Blvd. in Miami Beach. Managing director is Babe Elias, who has previously done free-lance promotion in Baltimore, New York and Miami.

Verve "Early Bird" LP Program Offers Dealers 1-For-3

NEW YORK — MGM/Verve has kicked-off an "Operation Early Bird" dealer program—featuring one album free for every three purchased on the entire Verve catalog, according to Sid-

of sales and operations for the labels. The plan, which runs through July 31, also includes one-third dating pay-ments in October, November and De-cember plus the usual 2% discount.

The entire project, the label said, is the result of "extensive market re-search" and is "the kind of plan that distribs and dealers indicated was nec-essary to the job required of them." A big advertising and promotion campaign will back the program, which class includes accurate results.

which also includes seven recently released Verve LP's, topped by three LP's by Ella Fitzgerald.

Form Int'l Record Men's Club; First Meet Set For Aug. 16

NEW YORK—Formation of the In-ternational Record Men's Club, which was initiated by Art Talmadge, vice president and general manager of United Artists Records, was com-pleted last week with the announce-ment that the first meeting of the group will be held August 16. Completely informal in its concept, the club will hold its meetings in the form of luncheons. There will be no formal officers, with a rotating chair-man to be selected by the group. Ini-tial appointment went to Gene Mo-retti, MGM Records, director of for-eign operations, with Sidney Shemel, who holds the same position at UA, named vice chairman. Moretti said there will be no dues,

named vice chairman. Moretti said there will be no dues, with members, or guests, who wish to attend the luncheon gatherings wel-come to do so. Those who are inter-ested in the August 16 meeting, at which a speaker, to be announced will be featured, should advise either Mo-retti or Norman Weiser, of United Artists Records, as soon as possible so that arrangements can be com-

pleted. Site will be announced shortly,

Moretti said. Among the plans for the club are Among the plans for the club are annual awards to the top selling art-ists, records, etc. in the foreign mar-kets, which will be based on surveys of those markets, and awards to for-eign artists and records which have achieved prominence in the United States. It is also planned to introduce a prominent recording artist at each luncheon meeting. The artist will be one who has had international record-ing prominence. Barring upcoming commitments, initial guest will be Connie Francis. Moretti advised that the meetings

Moretti advised that the meetings are planned on an every-other-month basis. Luncheons will be paid for by those in attendance. Great interest in the new U.S. club

has been reportedly expressed in Europe, and chapters are already befrance, with an exchange of ideas and information among the various groups to be a part of the informal linking of the groups.

? Looking for a Distributor a Manufacturer a Publisher

> England Italy France Holland Belgium Germany Sweden Norway Finland Denmark Iceland Canada Australia Mexico Argentina Brazil Japan

in

Then look in the 1961-62 Cash Box Annual World-Wide Record-Music Directory.

Have you reserved your advertising space yet in the ONLY world-wide Record-Music Directory now being compiled?

NARM Mid-Year Meet In Chi (Sept.); **Special Rack-Label Meets Set**

-The National Associaof Record Merchandisers (NARM) will have its mid-year membership meet in September (7,8,9) at Chicago's Edgewater Beach Hotel.

A feature of the meet, which will include a gathering of both regular members, formerly the only participants at this meet, and all associate members, will be a person-to-person schedule of appointments, each lasting fifteen minutes, in which each rackjobber will meet with each manufacturer.

The advantages NARM hopes to gain from this idea include: the rackjobber will learn of new product and promotions for the fall and Christmas seasons; labels will have the opportunity of presenting their programs and selling his product in an orderly, organized fashion, and being certain the rack-rubber is aware of what he has to sell at a time still early enough for the rack-jobber to buy; buying and selling will be done by the key personnel in each company; by eliminating the necessity for expensive and time-consuming travel, the best sales job can be done by the best sales personnel, in the most economical way.

NARM's convention chairman is Glen C. Becker, of Music City Record Racks, Los Angeles.

In a further NARM development, it has been announced that Edward M. Snider, NARM prexy, and Jules Malamud, executive-secretary, will take part in the Association of Record

RCA Intros "Hutch" Design In New Phonos

NEW YORK—A two-tiered "Hutch" design has been introduced by the RCA Sales Corporation as part of its 1961-'62 "Total Sound" stereo "Vic-

1961-62 "Total Sound" stereo "Vic-trola" phono line. The wide line of Victor stereo phonos also feature a low-priced stereo console with a retail guide price of \$159.95—\$20 under the pre-vious starting price for consoles. "The new RCA Victor stereo line reflects improvements in cabinetry, power, speaker complement, tuner and other areas," said Bryce S. Du-rant, vice president, product planning and development.

rant, vice president, product planning and development. "Featuring the concept of 'Ear Level' sound, the two-tiered 'Hutch' stereo unit models have been desig-nated the Mark I and Mark II . . ." An RCA Victor multiplex adapter will be available before Labor Day, Du-rant said. He noted that jacks for multiplex adapters have been built into all RCA FM tuners for the past few years, and the introduction of an RCA Victor adapter will allow these models to receive stereo-multiplex broadcasts. broadcasts.

Standing over four feet tall, the Mark I and Mark II are designed in the manner of two-tiered hutches or breakfronts, and offer Danish Modern and French Provincial styling. The compartments below the speaker combinations house a four-speed changer and AM/FM stereocast tuner.

A third compartment provides record storage space "large enough for most home music libraries," Durant said, adding: "The new 'Hutch' shape is significant, because it blends and compliments with furniture not only in the living room, but also in the dining room, family room and den."

Each stereo two-tiered "Hutch" model offers six acoustically balanced speakers.

Manufacturers and Distributors of America (ARMADA) at ARMADA's convention this week in Hollywood, Fla. (26, 27).

As a panelist, Snider will represent the views of all rack-jobbers in relation to problems prevalent in the record industry as a whole today (i.e. bootlegging, discounting, pricing, 33 singles). Malamud, a charter member of ARMADA, will address the convention on the relationship among the rack-jobber, distrib and manufacturer. He will attempt to clarify the rack-jobber's position in the industry.

Opening Day Festivities



Calif. Anti-Bootlegging Bill Passes Senate; Awaits Brown's OK

NEW YORK—An anti-bootlegging bill which was approved by the Crim-inal Procedure Committee of the California State Assembly last month (20) (22) and subsequently passed the As-sembly of the state of California, has passed the Senate of the state of

passed the Senate of the state of California. The bill is awaiting the signature of Governor Edmond T. Brown of California to become law. The bill, Assembly Bill 3075, as it passed the legislature was changed so that the law can carry a mandatory jail sentence. The alternative provi-sions for levying of fines were re-moved from the bill which now reads that anyone who commits any illegal acts are to be punishable by imprisonthat anyone who commits any illegal acts are to be punishable by imprison-ment by not more than five years in the state prison or by not more than one year in the county jail. Hearings on the bill were heard before the Business & Professions Committee of the Senate of California, Senator Ed-ward Johnson of Maryville, Califor-nia, Chairman. The bill was intro-duced by Assemblyman Charles Meyers of San Francisco and was processed through the Senate Com-mittee by Assemblyman John T. Knox of Richmond, California. ARMADA was represented at the Senate Committee hearings by David Steinberg of the firm of Steinberg, Balder & Steinbrook, ARMADA's at-

Balder & Steinbrook, ARMADA's attorneys. Steinberg discussed the activities of the counterfeiters and at the conclusion the bill was presented by Senator Allan Short of Stockton, California.

The bill was unanimously approved by the Committee and was forwarded with a recommendation that it be passed by the Senate and that it be processed by the consent calendar.

It was necessary to have the bill put through the consent calendar since the Senate was adjourning within a few days and would not be in session again for two years.

Steinberg also contacted the Attorney General's office, the office of Consumer Counsel and various members of the Assembly of the Senate Committee to assure passage of the bill. ARMADA was also supported in this matter by Miss Helen Nelson of the office of Consumer Counsel of the Governor's office.

Art Talmadge, ARMADA's presi-dent stated that "ARMADA is pri-

Instant Soles Response!

BACK BEAT #1

The Rondels

Amy 825 AMY RECORDS 1650 B'way N.Y.

marily responsible for the introduc-tion of this legislation in California and for the passage of this legislature for both Assembly and Senate. It infor both Assembly and Senate. It in-volved three special trips made by ARMADA's Counsel including ap-pearances before a Criminal Proce-dure Committee of the Assembly of the Business & Professional Commit-tee of the Senate. The effort made by ARMADA in California clearly indi-cates that ARMADA is using their efforts to effect necessary legislature on both Federal and State levels. A complete report of ARMADA's efforts will be given out at the ARMADA Convention in Hollywood, Florida on June 25 & 26."

Alegre Deals With **Hispavox And Gamma**

NEW YORK-Alegre Records an-NEW YORK—Alegre Records an-nounced last week that it had con-cluded deals with Gamma Records of Mexico and Hispavox Records of Spain whereby Alegre will release in the U.S. recordings from the Gamma and Hispavox catalogs. The deals were negotiated independently of each other

other. The Gamma-Alegre deal calls for a reciprocal agreement in that Gamma will also release Alegre Records in Mexico. The Hispavox pact is only for single records. Columbia already has a contract with Hispavox calling for the release of Hispavox LP's in the U.S. under the Columbia label.

The first Alegre disks under these new pacts were released last week. They are "A Media Luz" b/w "Uno" by Sarita Montiel (Hispavox) and 'Mi Parranda" b/w "Danzonette Con Cha Cha Cha" by Cascarita (Gamma).

Alegre also reported that the first "Pacheco Y Su Charanga" LP had surpassed the 45,000 sales mark and that it was readying a July release of a second Pacheco LP.

A Boy For Don Robeys

HOUSTON, TEXAS-Don D. Robey, president of the Peacock, Duke and Backbeat labels, and his wife, registered nurse Murphy L. Robey, became parents on June 11 with the birth of a son, Don D. Robey, Jr. Weight at birth was 9 lbs 3 oz.

BROOKLYN, N.Y.—On hand for opening day ceremonies of Korvette's new store here were (left to right) Lou Weinstein, Columbia Records re-gional sales manager; David Roth-field, merchandising manager of rec-ords, books, audio for Korvette's; Gene Weiss, Columbia regional mana-ger; singer Eileen Farrell; Leonard Cohen, general merchandise manager of hard goods, Korvette's; Paul Southard, general manager of the New York-Newark branches, Colum-bia; and George Greenberg.

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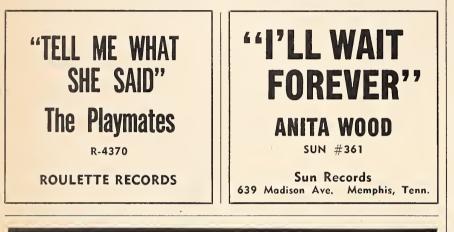
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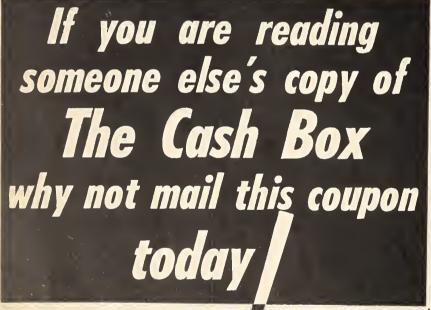


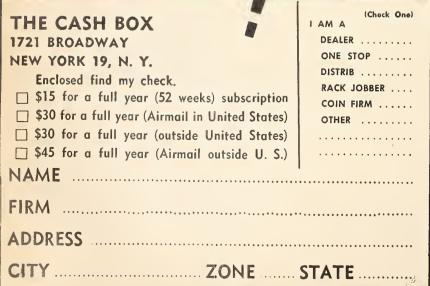
"Donneybrook!" Display



NEW YORK—The Record Hunter's Fifth Avenue window (pictured above) is devoted entirely to the Kapp original cast recording of the hit Broadway mu-sical "Donnybrook!" Label prexy Dave Kapp is co-producer of the show.







Decca Issues 5 **Deutsche LP's**

NEW YORK—Decca Records has just added five classical albums to its Deutsche Grammophon catalog. They are: Ravel's "L'Enfant et les Sortileges" performed by the Orches-tre National de la RTF; Mussorgsky's Pictures at an Exhibition and Ravel's Three Piano Pieces performed by pi-anist Rudolf Firkusny; Liszt's Hun-garian Coronation Mass, performed by various soloists and Choir & Orchestra of the Budapest Coronation Cathedral conducted by Janos Fer-enesik; Beethoven's violin sonatas in C Minor, G Major, performed by vio-linist Wolfgang Schneiderhan and pi-anist Carl Seeman; Schubert's Ger-man Mass, performed by the Choir of the Regensburg Cathedral under Theolbald Schrems direction.

Avalon On S.A. Tour

HOLLYWOOD-With a co-starring role in Columbia's "Sail A Crooked Ship" completed, Chancellor recording star Frankie Avalon begins 14-day singing tour of South America this week (19).

First fourteen shows will be in Sao Paulo, Brazil, June 19-25 at the Record Theatre and various local night clubs. Three of the shows from the theatre will be televised to surrounding areas. Five shows follow-one on TV--in Buenos Aires, Argentina, June 27-28.

June 29-30 and July 1-2, Avalon appears in Santiago, Chile, doing nine shows for the Waldorf night club, the Capeulican Theatre and Radio Mineria. There is no TV in Chile.

Singer's final appearances will be three shows July 3 in Montevideo, Uruguay with one performance each on TV, in local night club and theatre.

Avalon returns to Hollywood July 5.

Business Is Not Always Business

NEW YORK - Edward B. Marks Music takes top honors in the nicegesture department this week. Pubbery has issued a pamphlet honoring the 75th birthday of vet cleffer L. Wolfe Gilbert, who is represented with eighty songs in the Marks' catalog (i.e. "The Peanut Vendor," "Mama Inez," "Marta"). The last page of the pamphlet carries this statement: "We are not the publishers (but we wish we were) of such other great L. Wolfe Gilbert standards as . . . This list includes such favorites as "Ramona," "Down Yonder" and "Waiting for the Robert E. Lee."

Martin Ork Has **First Femme Singer**

NEW YORK—For the first time since he formed his band twenty-five years ago, maestro Freddy Martin has a girl vocalist to join his all-male orchestra.

The thrush, 22-year-old Marti Barris, daughter of Harry Barris, onetime member, with Bing Crosby, of the famed Rhythm Boys, and former band vocalist Loyce Whiteman, was chosen after a three month talent search.

Her first appearance was on June 9, when Martin's ork began an extended engagement at Pacific Ocean Park in Santa Monica, Calif.

Miss Barris has appeared in Ken Murray's "Blackouts" and on the "Howdy Doody" TV'ers.

Capitol's Wallichs On European Trek

HOLLYWOOD—Glenn E. Wallichs, president of Capitol Records, has gone on an extended business trip to Eu-

president of Capitor Records, has gone on an extended business trip to Eu-rope.
Leaving Hollywood last Thursday (15), Wallich's first stop was New York, where he left for London over the weekend (17). In London, he will attend a meeting of the board of di-rectors of Electric & Musical Indus-tries Ltd., (EMI), principal share-holder in Capitol.
Following the EMI board meet, Wallichs will go to France, Italy, West Germany, Denmark, Sweden, Holland, Belgium and Switzerland for conferences with execs of Capitol af-filiate labels in those countries.
He will return to New York in mid-August, visit Capitol's mail plant in Scranton, and then fly to Toronto for meets with top excess of Capitol Rec-ords of Canada, Ltd. Wallichs will return to Hollywood the first week in Sept.

Sept.

Coral Rushes Jacobs' "September" Theme

NEW YORK—Coral Records has rush-released Dick Jacobs' instru-mental reading of the "Theme from 'Come September'," a pic starring Rock Hudson, Gina Lollabrigida and Bobby Darin which is due for release late this summer. Darin wrote the number. Coral fieldmen, in cooperation with exploitation by the film com-pany, Universal International, have begun an all-out nush on the deck begun an all-out push on the deck.

Cleveland Summer Ork Gets Grant For LP

NEW YORK-The Cleveland Summer Orchestra, the summer arm of the Cleveland orchestra, has received a grant of "up to \$6,000" from The Kulas Foundation to underwrite the orchestra's payroll for an album on the Epic label.

The orchestra will cut an LP devoted to American works suitable for children's concerts, under the direction of Louis Lane. Lane directs both the concert series of the Cleveland Summer Orchestra and the children's concerts given during the school year by the Cleveland Orchestra itself. The latter crew, under the direction of George Szell, cuts exclusively for Epic.

The Light Touch



NEW YORK-Enoch Light (left) and arranger Lew Davies pore over the orchestrations to be used in a new Command album. Titled "Sound/35 mm," the LP gets its name from the use of 35mm film for recording, the first time that Command will use this system. In the LP Light conducts a 55-piece ork playing Davies' arrangements of show tunes.



TOP 50

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Pas. LAST WEEK STAND BY ME Ben E. King (Atco 6194) RAINDROPS Dee Clark (VeeJay 383) 2 THE BOLL WEEVIL SONG Brook Benton (Mercury 71820) 3 EVERY BEAT OF MY HEART Pips (Vee Jay 386) Gladys Knight & Pips (Fury 1050) QUARTER TO THREE U. S. Bonds (Legrand 1008) 5 TOSSIN' AND TURNIN' Bobby Lewis (Beltones 1004) 6 RAININ' IN MY HEART Slim Harpo (Excello 2194) 7 THOSE OLDIES BUT GOODIES Caesar & The Romans (Del-Fi 4158) 8 YOU ALWAYS HURT THE ONE YOU LOVE Clarence Henry (Argo 5338) 9 BARBARA ANN Regents (Gee 1065) IT KEEPS RAININ' Fats Domino (Imperial 5753) 11 DADDY'S HOME Shep & Limelites (Hull 740) 12 BIG BOSS MAN Jimmy Reed (VeeJay 380) 13 I LIKE IT LIKE THAT Chris Kenner (Instant 3229) 14 I DON'T MIND James Brown (King 5466) 15 FOOL THAT I AM Etta James (Argo 5390) 16 HEART AND SOUL Cleftones (Gee 1064) 17 THE WRITING ON THE WALL Adam Wade (Coed 550) 18 19 I'M A FOOL TO CARE Joe Barry (Smash 1702) TONIGHT Velvets (Monument 441) 20 RAMA LAMA DING DONG Edsels (Twin 700) 21 DREAM Etta James (Argo 5390) 22 MAMA SAID Shirelles (Scepter 1217) 23 24 CUPID Sam Cooke (RCA Victor 7883) YOU CAN'T SIT DOWN (Part 2) Phil Upchurch Combo (Boyd 3398) 25 PLEASE STAY Drifters (Atlantic 2105) 26 TE-TA-TE-TA-TA Ernie K-Doe (Minit 627) 27 HATS OFF TO LARRY Del Shannon (Bigtop 3075) 28 DANCE ON LITTLE GIRL Paul Anka (ABC Paramount 10220) 29 LONESOME WHISTLE BLUES Freddy King (Federal 12415) 30

RUNNIN' SCARED Roy Orbison (Monument 438)

32 TRAVELIN' MAN Ricky Nelson (Imperial 5471)

33 L FEEL SO BAD Elvis Presley (RCA Victor 7880)

34 NOBODY CARES Baby Washington (Neptune 122)

PEANUT BUTTER Marathons (Arvee 5027)

37 OLD BUTTERMILK SKY Bill Black's Combo (Hi 2036)

MOTHER-IN-LAW Ernie K-Doe (Minit 623)

4 EXODUS Eddie Harris (Veejay) 378)

I'M GONNA MOVE TO THE OUTSKIRTS OF TOWN Ray Charles (Impulse 202)

100 POUNDS OF CLAY Gene McDaniels (Liberty 55308)

45 J'M COMIN' ON BACK TO YOU Jackie Wilson (Brunswick 55216)

A LOVE OF MY OWN Carla Thomas (Atlantic 2101)

LITTLE DEVIL Neil Sedaka (RCA Victor 7874)

I'VE GOT NEWS FOR YOU Ray Charles (Impulse 202)

49 Jackie Wilson (Brunswick 55216)

50 HIDEAWAY Freddy King (Federal 12401)

42 LAST NIGHT Markeys (Satellite 101)

DINKY DOO Eddie Bo (Ric 981)

39 TELL ME WHY Belmonts (Sabrina 1000)

35 LITTLE EGYPT Coasters (Atco 6192)

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Capitol Execs In 3-City Regional Meets

HOLLYWOOD—Top execs of Capitol Records and Capitol Records Dis-tributing Corp., headed by the dis-kery's veeps Lloyd W. Dunn and Alan W. Livingston and CRDC general manager Stan Gortikov, leave this week for a series of three regional meetings with CRDC field sales, operations and promotional personnel.

The western meet will be held in San Diego from June 21-23. The mid-western meet in Cincinnati (26, 27), the eastern meet in Atlantic City (28-30). In addition to Gortikov, other CRDC execs attending each meet will include Bill Tallant, veep and national sales and operations manager; Perry Mayer, national merchandising manager; Bill Mikels, album sales manager; Jerome Prager, Angel sales manager; Bud Levinson, operations staff manager.

Amy Novelty Deck Selling **Despite Limited Plays**

NEW YORK-Though most radio stations are shying away from programming the deck, "Presidential Press Conference," a novelty single on the Amy label which doesn't shy away from using actual names, is geting action (issue is a Looking Ahead entrv).

In the four weeks since its release, the diskery reports sales of 60,000 in "outlying areas."

According to the label, some stations have listed it high on the charts because of its sales in the area, but will not program it. Others are programming it (i.e. KFIV-Modesto, Calif.) without reporting, and those who are playing it are claiming the biggest phone response in years.

The session, produced by Lou Stallman and Sid Jacobson, involves questions being asked the President by persons imitating such disk stars as Bobby Darin, Fats Domino, Connie Francis and others. Disk artists are listed as The Sickniks.

A Family Affair



NEW YORK - Eydie Gorme, hubby Steve Lawrence and their 17-monthold son, David, pictured as they prepared to sail for England aboard the liner United States recently. The couple opened their first personal appearance in England at the Club Pigalle June 18. In addition they're scheduled to do two TV shows there. Previous to the opening, on June 16 they flew to Berlin to entertain 5,000 GI's for the USO. This show was taped for presentation as an NBC spec in the fall (Oct. 29) saluting the 25th anniversary of the USO.





PHILADELPHIA-Brook Benton chats informally with Dick Clark during an appearance on "American Bandstand" to sing his current Mercury hit, "The Boll Weevil Song."

Criterion Music Swingin'

NEW YORK-Chart-hitting decks, hopefuls, acquisition of foreign material and disk production are keeping things swingin' over at Criterion Music and its subsids.

The pubbery currently has two Top 100 items with "Bring Back Your Heart" by The Del-Vikings on ABC-Paramount (66) and "Dream" by Etta James on Argo (73). In addition, the firm is clicking in the country field with Hank Thompson's Capitol disking of "Oklahoma Hills" (16).

Hopes are high at the firm for the success of such disks as "Run, Run, Run" by Ronny Douglas (Everest), "Please Love Me" and "You Invented Love" by Judee Persia (Columbia), and the soon-to-be-released "I've Seen Everything" and "Tiny Cloud" by The Elegents (ABC-Paramount), outings by The Chantels (Carlton), "Glad to Be Back" and "Look In My Eyes."

Criterion has just acquired the publishing rights for the entire English speaking world of a San Remo Festival song, "Mare Di Dicembre," for which Johnny Mercer is currently writing an English lyric, and the subpublishing rights to an English success, "Sunshine Cruise," reportedly succeeding in German under the title of "Ein Seemannsherz," cut by Caterina Valente. Latter version plus several instrumental readings are due in the U.S., according to the firm.

West coast prexy Mickey Goldsen has been very active in the production of albums for various labels, his "Tahiti Dream Island" just released on Capitol. According to Lenny Hodes, Criterion's general professional manager, the firm will keep active in the indie production field, A&R'd by Chuck Sagle on a non-exclusive basis.

5 Japanese Labels Cut U.S. Pubbey's Tune

NEW YORK-Five Japanese labels figure there's hit possibilities in "Promessi Falsi (Broken Promises)," a tune published by Amy Music, this city, pubbery prexy Jack Tell reported last week. Leading Japanese artists cut the instrumental, according to Tell.



Big Hit, Big Cake



STOCKHOLM, SWEDEN—Swedish songstress Siv Malmquist chisels through a giant wedding cake pre-sented to her at a party here cele-brating her European hit recording of "Wedding Cake" (Danke Fur Die Blumen). The song, a top ten hit in Germany and on the Luxembourg Radio, was released in the U.S. this week by Kapp Records. She records for Metronome in Sweden.



THE PARADE OF **BROKEN HEARTS Tommy Hunt** Scepter 1219 SCEPTER RECORDS

Breaking For A Hit!



Kramer's "Gospel Roots Of Jazz" To Bow At Ind. Jazz Fete

NEW YORK-"The Gospel Roots of Jazz," a dramatized presentation of a century of Negro religious music, produced and directed by Gary Kramer, of Atlantic Records, will have its world-premiere at the Indiana Jazz Festival at Evansville (23-25). The program will be presented next Sunday afternoon (25).

"The Gospel Roots of Jazz" is a series of musical-dramatic tableaux that show the role of selected types of Negro religious music in various decades of Negro history. Beginning with unaccompanied congregational singing of the Civil War era, the program moves on to street singing, country blues oriented songs to guitar accompaniment, New Orleans marching band tradition, up to the more modern "Sanctified" and "Holiness" styles of gospel song.

Taking part are many recording artists: The Staple Singers of Chicago; Marion Williams and The Stars of Faith of Philadelphia; the Paul Barbarin band of New Orleans; Prof. Alex Bradford and members of the Abyssinian Baptist Church of Newark; and Princess Stewart of Chicago. A special narrative for the program has been written by Roscoe Lee Browne, the actor now appearing in the hit play, "The Blacks"; the narrative will be spoken by the actor Billy Dee Williams, who is now on Broadway in the play, "A Taste of Honey."

Kramer will also present a gospel program on July 20 in the Sculpture Garden at the Museum of Modern Art, and is scheduling the Evansville program for presentation at numerous colleges and universities this fall and winter.

De Nave Re-Opens Coast Firm

NEW YORK-Publicist Connie De-Nave has re-opened her west coast offices, and has appointed Ray Stevens to head the operation there, at 9424 Dayton Way, Beverly Hills. Stevens is a former Canadian manager-publicist.





(PLUS THE NEXT 25)

THE NATION'S

	Position Last	Week
1—TRAVELIN' MAN—Ricky Nelson	Imperial 5471	1
2—RUNNIN' SCARED— Roy Orbison	Monument 438	2
3-STAND BY ME-Ben E. King	Atco 6194	7
4—DADDY'S HOME— Shep & The Limeliters	Hull 740	3
5—THE BOLL WEEVIL SONG— Brook Benton	Mercury 71820	12
6—I FEEL SO BAD—Elvis Presley	RCA Victor 7880	6
7-MOODY RIVER-Pat Boone	Dot 16209	13
8-RAINDROPS-Dee Clark	Vee Jay 383	14
9—QUARTER TO THREE— U.S. Bonds	Legrond 1008	25
10—HELLO WALLS—Faron Young	Capitol 4533	10

11)	Little Devil	19)	Those Oldies But Go	oodies27)	Every Beat Of My Heart
12)	Mother-In-Low	20)	Halfway To Paradise	28)	That Old Black Magic
13)	Mama Said		Dance On Little Gi		
14)		22)	Runaway	30)	Bilbao Song
	Breaking In A Brond New			31)	The Writing On The Wall
			You Always Hurt Th		Triangle
16)	100 Pounds Of Clay		One You Love	33)	Girl Of My Best Friend
		25)	Peanut Butter	34)	Tossin' & Turnin'
	I'm A Fool To Care	26)	Ramo Lama Ding Da	ong 35)	Temptotion

NAMM Music Queen Named For Chi Meet

CHICAGO—A 19-year-old secretary from Minneapolis, Donna C. Holmes, who plays four musical instruments and likes the "excitement" of the music business will reign as Music Queen over the 1961 Music Industry Trade Show July 16-20 at the Palmer House in Chicago, sponsored by the National Association of Music Merch-ants. ants.

Miss Holmes, employed by the Paige Music Co., at 1007 Nicollet Avenue in Minneapolis, is winner of the nationwide competion among re-tail music stores to find the Music Queen of 1961. The judges panel of movie star Jerry Lewis, TV star Polly Bergen and record star Bobby Darin chose Miss Holmes from among the nomi-nations which poured in from retail music stores throughout the country in the contest of music store em-ployees.

Miss Holmes will receive an ex-pense-paid trip to Chicago to reign over the Music Industry Trade Show and will be awarded more than \$2,000 in merchandise, donated by manufac-turers, as well as a tiara and medal-lion presented by NAMM. She will be crowned at the opening luncheon, and will make special throughout the show. appearances

Clay Cole To Teen Post At Freedomland

NEW YORK—Clay Cole, the popular teen deejay over WNTA-TV-N.J., has been named teen activities director at Freedomland Park, this city, accord-ing to an announcement by the attraction's program director Hal Adelquist.

quist. Cole will coordinate all teen proj-ects, including record hops, stage shows and the multi-station broad-casts from the park. Clay will emcee and produce two free live stage shows, featuring top disk attractions, each Saturday night in the park's new 3,000 seat coliseum.

Caedmon Issues

Measure For Measure"

NEW YORK-Continuing its project of releasing all of Shakespeare's thirty-seven plays on LP, Caedmon Records, under its Shakespeare Recording Society, this week releases the "complete uncut" version of "Measure for Measure," a 3-LP set starring Sir John Gielgud, Margaret Leighton and Sir Ralph Richardson. It is available in mono and stereo.



AMSTERDAM, HOLLAND - Young Dutch songstress Ria Valk accepts a gold record marking the sale of 100,-000 copies in Holland of her Fontana recording of "Rocking Billy," a Dutch adaptation of the Swedish song "Klas-Goran." Making the presentation to Ria, at a Phonogram party at Amsterdam's Schiphol Airport, is Stig Anderson, writer of the original Swedish version.



BENELUX

Stig Anderson, Swedish composer of "Klas-Göran," came to Holland espe-cially to meet Ria Valk at Amsterdam Airport. Ria just arrived from Monte Carlo and was welcomed by Theo Van Der Meer, managing director of L.C. Phonogram. In his speech, he congratulated her with her first gold record, after which he asked Anderson to present her with it. Also present were Wim Van Vught and Willy Rex of publishers Altona, which published the song in Holland. Why was Anderson there? Because he wrote the hit that brought Ria Valk such tremendous success: "Klas-Göran"—or—as it became popular in Holland: "Rocking Billy" (Fontana). Bovema's Imperial label again released a new Lydia-single: "Just Out Of Reach" and "I Forgot To Remember To Forget." Lydia, although emigrated to the U.S., still does very well in Holland. New His Master's Voice releases are The Crests' delightful interpretation of "Model Girl," Gilbert Bécaud's "Quand l'Amour Est Mort" and, after his brand new Peer-song, Johnny Jordaan's latest recording "Lach Dan Paljasso," backed by "Het Circuskind." Bovema's major label also reports the forthcom-ing visit of the German teenage star Conny Froboess on June 25, appearing on VARA's "Landdag" (annual meeting at Apeldoorn. Conny's recent hits are "Mein Vater War Ein Cowboy" and her duet—featuring also Rex Gildo in "Oky-Doky." In the classical area His Master's Voice presents the famous Melba with an operatic- and song-recital in the series "Great Recordings Of The Century." Delta Records shows intensive activities both in Holland and Belgium. Hans I. Kellerman signed for the young company contracts with Italy's Durium for the Roval. Adventure. Titanus and Circus labels, and with Cobedi (Belgium)

Delta Records shows intensive activities both in Holland and Belgium. Hans I. Kellerman signed for the young company contracts with Italy's Durium for the Royal, Adventure, Titanus and Circus labels, and with Cobedi (Belgium) for Olympia and Newtone. "Dog Fight" and "Blue Moonbeam," the well-known Jokers Lin recording, is recently released by Delta in Holland and Belgium. Selling figures are rising quickly. The complete history of music in sound under the name of "Orbis Lexikon," a gigantic effort of the German recording industry, introduced on the market by Delta, got a lot of approval from critics. Kellerman told The Cash Box that Delta is working at an extensive recording schedule, in preparation for the coming season as well as for export purposes.

critics. Kellerman told The Cash Box that Delta is working at an extensive recording schedule, in preparation for the coming season as well as for export purposes. Jan van Luyk just came back from England where he discussed advertising and other plans with Decca people in London. Van Luyk is advertising man-ager for Decca, London, and Fontana at L.C. Phonogram. There is an increasing public interest for Bobby Vee and Johnny Burnette, Liberty artists whose recordings are released here on the London label. Rein Klaassen, sales manager of L. C. Phonogram, told The Cash Box that he is expecting great things of the latest singles by Vee ("Baby Face"/"How Many Tears") and Burnette ("Big Big World"/"Ballad Of The One Eyed Jacks"). The big hit of Bovema's U.S. Capitol label is Faron Young's "Hello Walls." Furthermore, C. Hundepool, Capitol- label manager, reports that Frank Si-natra's "Swinging Session" still meets with lots of demands. Hundepool al-ready made his first LP selection for the forthcoming "Grand Gala Du Disque," where the Edison prices (comparable with America's "Grammies") will be awarded. Hundepool hopes to realize another Edison, following up his 1960 victory with Sinatra's "Only The Lonely." A new hit album with a whole load of American success songs has just come off the presses of Basart. Such songs as "Goodness Gracious Me," "Greenfields," "Delaware," "Willie And The Hand Jive," "I Know What God Is," "When Day Is Done" are receiving widespread publicity. Peter Meisel has obtained foreign rights of a Dutch song called "De Feestneus," a Dutch com-position of Addy Kleingeld and Ger Rensen, and a Basart world copyright. This will be a German carnival-"schlager" for the coming fall. "There's an increasing interest for the music of André Previn," reports MGM-Holland, MGM released Tommy Edwards' rocking version of "The Golden Chain" and, as far as the country repertoire is concerned, MGM-Hol-land heartily welcomes the new Hank Williams presentation. The buyers will be delighted about the 5 re-package

Belgium's Best Sellers

(FLEMISH)

- 1. Wheels (String-A-Longs Lon-don) (Editions Bens, Brussels).

- Baby Sittin' Boogie (Buzz Clifford—Philips) (Chappell, Paris).
 Blue Moon (Marcels—Colpix) (Francis-Day, Brussels).
- 4. Non Je Ne Regrette Rien (Edith Piaf—Columbia) (Ed. Celtic,
- Moeskroen). 5. Maria Magdalena/Poema (Los Amadores—H.M.V.) (Ed. Garzon, Charleroi).
- 6. Surrender (Elvis Presley-RCA) (Belinda, Brussels).
- 7. Der Rote Tango (Die Regenpei-fer/Enny Denita Philips/Fon-tana) (Ed. Primavera, Brussels).
- 8. Corrine, Corrina (Ray Peterson-London) (Mills Music, Brussels).
- 9. Jungle Drums (Clyde Otis-Mercury).
- 10. Rocking Billy/Afscheid Van 'N Soldaat (Ria Valk—Fontana) (Ed. Bens, Brussels/Ed. Prima-vera, Brussels).

(WALLOON)

- (WALLOUN)
 Wheels (String-A-Longs London) (Ed. Bens, Brussels).
 Baby Sittin' Boogie (Buzz Clifford—Philips) (Chappell, Paris).
 Blue Moon (Marcels—Colpix) (Francis-Day, Brussels).
 Non Je Ne Regrette Rien (Edith Piaf—Columbia) (Ed. Celtic, Moeskroen)
- Moeskroen). 5. Maria Magdalena/Poema (Los Amadores—H.N.V.) (Ed. Garzon, Charleroi). 6. Surrender (Elvis Presley—RCA) (Belinda, Brussels).

- Nous Les Gars, Nous Les Filles (Johnny Hallyday—Vogue) (Ed. Voix Ru Rythme, Charleroi).
 Garde Moi La Dernière Danse (Save The Last Dance For Me) (Maya Casabianca/Dalida—Phil-ins/Barclay) (Balida Brussele)
- (Belinda, Brussels).
 (Belinda, Brussels).
 Les Tomates (Jack Ary—Vogue) (Ed. Coda, Mouscron).
- 10. 24,000 Baci (24,000 24,000 Kisses) (Adria Baisers/ 24,000 Kisses) (Adriano Celen tano/Dalida/Johnny Hallyday-Pop/Barclay/Vogue). Celen-

Looking for a Record Manufacturer, Distributor, Publisher, etc., in Italy? The Cash Box World-Wide Record-Music Directory will guide you in 1961-1962

The Cash Box—June 24, 1961——International Section

Columbia Session For West Indian Singer



NEW YORK—At her first Columbia recording session, West Indian singer Elena Madera listens to playbacks with Pete Rosaly, Columbia's Latin-Ameri-can A&R, and Lou Perez, Cuban band leader and composer who's also heard on the date. An LP is being prepared for release in the near future.

Holland's Best Sellers

- Wheels (Billy Vaughn/String-A-Longs/Jumping Jewels—London/London/ Fontana) (Editions Bens, Brussels).
 Are You Sure (The Allisons—Fontana) (Editions Altona, Amsterdam).
 Non, Je Ne Regrette Rien (Edith Piaf—Columbia) (Editions Altona, Amsterdam).

- Non, Je Ne Regrette Rien (Edith Piaf—Columbia) (Editions Altona, Amsterdam).
 Baby Sittin' Boogie (Buzz Clifford—Philips) (Chappell, Amsterdam).
 Surrender (Elvis Presley—RCA) (Belinda, Amsterdam).
 Corrine Corrina (Ray Peterson/Herman van Keeken—London/Philips) (Les Ed. Int. Basart, Amsterdam).
 Afscheid Van 'N Soldaat/Tommie Uit Tennessee (Ria Valk—Fontana) (Benelux Music, Weert/Editions Altona, Amsterdam).
 Wooden Heart (Elvis Presley—RCA) (Belinda, Amsterdam).
 In A Little Spanish Town (Blue Diamonds—Decca) (Francis-Day, Amster-dam).

- 10. Blue Moon (Marcels-Colpix) (Francis-Day, Amsterdam).

"The Cash Box has always been the vehicle for us, Italian record publishers, to communicate with the music world of the U.S.A."



"The Cash Box has always been the vehicle for us, Italian record publishers, to communicate with the music world of U.S.A. I really hope that now it will be a vehicle also for American record

publishers to become familiar with Italian music which is visibly developing now."

> TONY CASETTA Head of Bluebell Records Milan, Italy



The Cash Box Top 100's **IR** hers

(Top 100 titles listed Alphabetically See card for artist and label credit)

A LITTLE FEELING	67	MAMA SAID 26
(Wolfpack SESAS)	77	(Ludix BMI) *MICHAEL
(East BMI)		(United Artists ASCAP) *MISSING YOU
BARBARA-ANN	13	(Copar BMI)
(Cousins, Shoestring BMI) BIG BIG WORLD	61	
(Studio BMI) BIG BOSS MAN	01	MOTHER-IN-LAW 44
BIG BOSS MAN	83	(Minit BMI) MY KIND OF GIRL
(Conrad BMI) BILBAO SONG	32	(Hollis BMI)
(Harms ASCAP) BLUE TOMORROW	75	NATURE BOY 48
(Tivador BMI)		NATURE BOY 48 (Crestview ASCAP) *NEVER ON SUNDAY *NEVER ON SUNDAY 89
*BOBBY (Darnel BMI) BOLL WEEVIL SONG	92	(Esteem-Sidmore BMI)
BOLL WEEVIL SONG	5	(Esteem-Sidmore BMI) NOBODY CARES
(Play BMI) BREAKIN' IN A BRAND NEW		(C. Shaw BMI)
BROKEN HEART	35	OLD BUTTERMILK SKY 33
(Aldon BMI) BRING BACK YOUR HEART	66	(Burk, Van Heusen ASCAP)
(Atlantic BMI)		PEANUT BUTTER 25
BUZZ BUZZ A-DIDDLE IT	°~	(Arvee BMI)
		(Arvee BMI) PLEASE STAY 46 (11th Floor, Quartet-Walden)
COUNT EVERY STAR	, so	*POMP AND CIRCUMSTANCE 100 (Rooke BMI)
CUPID (Paxton ASCAP)	41	PORTRAIT OF MY LOVE 51
(Kags BMI)		(Piccadilly BMI)
DADDY'S HOME	20	QUARTER TO THREE 2
DANCE ON LITTLE GIRL		(Popo BMI)
(Spanka BMI)	1	*QUITE A PARTY
(Mararilla & Johnstone—Montel BMI)	96	
Goldsen ASCAP	73	RAMA LAMA DING DONG 21
DRIVIN' WHEELS	93	(Twin, Jimbo BMI) RAINDROPS
*DUM DUM	- <u>-</u>	(Conrad BMI) RAININ' IN MY HEART 57
(Metric BMI)	′°	(Excellorec BMI) RIGHT OR WRONG
EVERY BEAT OF MY HEART	15	RIGHT OR WRONG 91
(Lois BMI) *EVENTUALLY	' <u> </u>	(Combine BMI) RING OF FIRE
*EVENTUALLY (Champion BMI)	87	(Linduane BMI) RONNIE
(Champion BMI) EXODUS	49	
(Chappell ASCAP)		RUNAWAY
FOOL THAT I AM	70	RUNNING SCARED
(Hill & Range BMI)		(Acuff-Rose BMI)
GIRL OF MY BEST FRIEND	38	SACRED
(Elvis Presley BMI)		(Bamboo, Daywin BMI) SAN ANTONIO ROSE
HALFWAY TO PARADISE		(Bourne ASCAP) *SEA OF HEARTBREAK
(Aldon BMI) HATS OFF TO LARRY (Vicki, McLaughlin BMI) HEART AND SOUL	29	*SEA OF HEARTBREAK
(Vicki, McLaughlin BM1)	I	SHOULD I
		(Robbins ASCAP) STAND BY ME
HELLO MARY LOU	10	(Progressive-Trio BMI)
(January BMI) HELLO WALLS	11	STICK WITH ME BABY 63 (Cedarwood BMI)
(Pamper BMI) HOW MANY TEARS	42	*SWITCH-A-REW
(Aldon BMI)	43	(nd-LO BMI)
		TAKE GOOD CARE OF HER 79
100 POUNDS OF CLAY	30	(Paxton-Recherche ASCAP) TELL ME WHY
	90	(Lion BMI)
I FALL TO PIECES		TEMPTATION 24 (Robbins ASCAP) 60
(Pamper BMI) I FEEL SO BAD		TE-TA-TE-TA-TA
(Berkshire BMI)		(Minit BMI) THAT OLD BLACK MAGIC 53
LIKE IT LIKE THAT	59	(Famous ASCAP) *THEME FROM GOODBYE
I'M A FOOL TO CARE	19	AGAIN
(Peer Int'l BMI)		(United Artists ASCAP) THOSE OLDIES BUT GOODIES 9
I'M COMIN' ON BACK TO YOU		(Maravilla BMI)
I'M GONNA KNOCK ON YOUR DOOR	42	THREE HEARTS IN A TANGLE 88 (Sonio BMI)
(Sigma ASCAP)		TONIGHT
IT KEEPS RAININ'	_	(Combine BMI) TOSSIN' AND TURNIN' 17
I'VE TOLD EVERY LITTLE STAR	54	(Steven BMI)
(T. B. Harns ASCAP)		TRAGEDY
*JIMMY LOVE (December BMI)	99	TRAVELIN' MAN
JIMMY MARTINEZ	47	(Four Star BMI) TRIANGLE
(Marizona BMI)		(Good Songs BMI)
JUST FOR OLD TIME'S SAKE	56	WAYWARD WIND 82
JURA (Aldon BMI)	84	WAYWARD WIND
(Iris-Trojan BMI)		WHAT A SURPRISE
* LET'S TWIST AGAIN	78	WILD IN THE COUNTRY 45
(Kalmann ASCAP)		(Gladvs ASCAP) WRITING ON THE WALL 18
(Patricia BMI)	- 1	(Winneton, Glenville BMI)
LITTLE DEVIL 2 (Aldon BMI)	22	YELLOW BIRD
(Aldon BMI)	39	YELLOW BIRD
(Progressive, Trio BMI) LONELY CROWD (Vann, Alan K BMI) LULLABYE OF LOVE	95	YOU ALWAYS HURT THE ONE YOU LOVE
(Vann, Alan K BMI)	62	(Pickwick ASCAP)
(Horrest, Recherche ASCAP)		YOU CAN'T SIT DOWN (Part 2) 85 (Dasher BMI)
* Asterisk indicates (first	appearance on Top 100

GERMANY

The first German Pop Music Festival sponsored by the German Radio-TV stations and the major record companies here is over and the eyes of the trade are watching the charts to see if the material that won catches fire. The festival was held in the resort city of Baden-Baden where over 200 mem-bers of the press and top representatives of music publishers and record firms were present. Many stars not appearing in the festival itself were on hand and the 3 days of parties and press conferences were enjoyed by all. Festivities began on June 2 when a "Weinprobe" (Wine test) and dinner was given by the hosts of the festival in the Neuweier Castle. On Saturday, a press conference and cold buffet was served and all of the artists were introduced. That evening the mayor of Baden-Baden held a dinner and on Sunday afternoon a cold buffet was held at the Austrian Consulate. The festival actually began when 713 composers and members of GEMA

Sunday afternoon a cold buffet was held at the Austrian Consulate. The festival actually began when 713 composers and members of GEMA sent material to a jury of members of the press, record firms and composers. 24 compositions were chosen and 6 major record firms recorded the songs. The 24 best versions were chosen and presented in 4 different nation-wide TV shows where a jury of 10,000 viewers were chosen at random to choose the 8 best selections. On Sunday evening, June 4, a 2-hour nation-wide TV show presented the finals giving the songs added promotion. The 8 finalists were, in the order presented, "Ohne Dich Polka," Hans Arno Simon, Metro-nome Records; "Bailando A Dos" with Tango king Alfred Hause from Poly-dor Records; "Du Bist So Lieb Wenn Du Laechelst Cherie" from Nora Nova, Electrola Records; "Texas Jimmy" from The Missouris of Telefunken Records; "Das Gluck Kommt Unverhofft" from Inge Bruck, Metronome Records; "Sudseeballade," The Medium Terzett, Electrola Records; "In Paraguay," Tony Sandler, Ariola Records and "Ein Kleiner Goldner Ring," Lys Assia, Telefunken Records. The TV show started with a film showing the finalists getting off the special plane and the greeting by the mayor of Baden-Baden and then the festival began. The jury for the final round was the radio-TV stations of Germany and the members of the press and audience present at the actual show. 140 votes were given for the performance itself and each of the 8 radio-TV stations were allowed 35 votes for a total of 420 votes. After all the tabulations were in, the 40-year-old director of the dance

of the 8 radio-TV stations were allowed 35 votes for a total of 420 votes. After all the tabulations were in, the 40-year-old director of the dance orchestra of Radio Hamburg, Alfred Hause, won first prize with his tango "Bailando A Dos" with 75 votes. Second place went to the new teenage duo The Missouris with their "Texas Jimmy" with 65 votes and world star Lys Assia took 3rd place with 64 votes for her song "Ein Kleiner Goldner Ring" (A Small Golden Ring). The festival is over but the work is just beginning. The record firms are now preparing advertising material and promotional aids to help the records into hits. Watch the charts closely for information on this festival. At this writing, Schaeffers Music has bought the publishing rights to the 3rd place winner "Ein Kleiner Goldner Ring" and Peter Meisel has signed up the 2nd place winner "Texas Jimmy." Next year, the winner of this festival will represent Germany in the "Song For Europe" contest. The next major festival will be held in September when Radio Luxemburg presents their pop competition. The Cash Box will also be on hand to cover that event. that event.

Two weeks before the festival The Cash Box visited Hamburg and attended a cocktail party for Hal Fine of Roosevelt Music. The party was given by Lutz Templin who published the "Wonderland" hit. Also on hand were Bert Kaempfert who cut "Wonderland," Helmut Haertl, the director of Polydor records, Al Schacht of Aberbach Music who represents Roosevelt Music in Germany, Hal's partner Jerry Brown and his wife, composer-arranger Helmut Bruselwitz and lyricist Kurt Schwabach. At the party, Hal stressed the importance of foreign material in America, and promised many world hits from Europe in the years to come

from Europe in the years to come. To celebrate the 60th anniversary of German "Kaberett" (Caberet) T records has put out 8 new comedy records of the top people in that field. Teldec

records nas put out 8 new comedy records of the top people in that field. Teldec also reports that Mr. Fischer, the former head of distribution for South Germany, has left that post and taken over artist promotion and radio promotion for South Germany. That makes 3 different promotion men on the road for Teldec. Fred Weyrich is handling Berlin and North Germany, Fritz Koehler is handling central Germany and Fischer, South Germany Teldec VP and distribution head Arthur Waizenegger reports that his firm is the only one in Germany with more than 1 regular promotion man con-stantly on the road.

Electrola is putting top promotion behind the first German record by Vittorio. Until now, Vittorio has only recorded in the Italian language but has enjoyed much success with his last 3 recordings. Although born in Italy, Vittorio has lived for the last few years in Germany and his recording career began here.

The Gerig Music Publishing group is hard at work promoting new hits by Peter Alexander with "Paris Ist Eine Reise Wert" (Paris is worth a trip), and many others.

In line with our editorial on record producers and A&R men a few weeks ago, Heinz Gietz and Mr. Ilgner of Polydor have left the firm and will soon sign contracts with another company in an A&R capacity. Nils Nobach has renewed his contract with Electrola Records, and Gunter Verch has also renewed his Philips contract.

On May 15, Radio Luxemburg celebrated its 30th year as the only independ-ent radio station broadcasting in German. That's it for this week in Germany.

Germany's Best Sellers

- Baby Sittin' Boogie—Ralf Bendix/Buzz Clifford—Electrola/Philips—Se Wheels—Billy Vaughn—The String-A-Longs—London—Francis Day -Seith
- 2. Hunter
- Hunter
 Wie Damals In Paris (In A Little Spanish Town)—The Blue Diamonds— Fontana—Francis Day & Hunter
 Auf Wiederseh'n—Gus Backus—Polydor—Schaeffers
 Wenn Die Sehnsucht Nicht Waer (If There Was No Longing)—Freddy— Polydor—Edition Esplanade
 Danke Fur Die Blumen (Wedding Cake)—Siw Malmkvist—Metronome— Twinty *5.
- Trinity

- Trinity
 *7. Das Kann Morgen Vorbei Sein (That Can Be Finished Tomorrow)—Heidi Bruhl—Philips—Schaeffers/Ufaton
 *8. Ein Seemannsherz (A Sailor's Heart)—Caterina Valente—Decca—Budde
 9. Mit 17 Fangt Das Leben Erst An (Save The Last Dance For Me)—Ivo Robic—Polydor—Aberbach
 *10. Denn Sie Fahren Hinaus Auf Das Meer (Then They Go Out To Sea)— Peggy Brown—Telefunken—Busse
 * Original German Compositions * Original German Compositions.



ENGLAND

A recent visitor to The Cash Box office was Sidney Siegal, president of Seeco Records of America. Siegal had meetings with Ken Lindsay of Central Record Distributors, which, as a result, acquired exclusive rights to import and dis-tribute Seeco and Tropical catalogs in the U.K. Starting in August, at least three releases will be made per month. First release "The Most Spectacular Dance Rhythms" on Seeco, released in the States as a 98¢ Special—the retail price here will be the lowest possible at 25/—. Top artists in the Seeco and Tropical catalogs include Marino Marini, Jose Valdez, Johnny Rodriquez, Bobby Capo and Vic Dickinson.

Capo and Vic Dickinson. Bob Roberts, general manager for leading factors Thompson Diamond & Butcher Ltd., recently returned from The Tokyo International Trade Fair. He toured Japan and Hong Kong extensively investigating the possible importa-tion of new products (record and radio wise) which could help the British dealer and increase sales of both equipment and records. Roberts reports that in the lost for yours the queities of both equipment and metal metal metal of the post of the second material heat for yours the second material heat for yours the second material heat for yours the generative of the second material heat for yours and your possible importance of the second material heat for yours the second material heat for yours of the second heat for yours of the second material heat for yours of the second heat for yours of the second heat for yours of the second in the last five years the quality of Japanese produced material has improved one hundred per cent.

one hundred per cent. Delyse Records reports excellent sales for its 12" LP. "The London Record" a souvenir disk designed primarily for the overseas market. It will be released by EMI in Australia and the Argentine, by La Gloria in New Zealand and distributed in Canada by Canadian Music Sales. MGM Pictures hosted a press reception for Polish born Bronislau Kaber for many years a top composer at MGM's Hollywood studios and now in London en route for France, Italy, Poland and Russia. Among his best known compo-sitions is the famous "Hi-Lili-Hi-Lo" from the film "Lili." His most recent scores were for "Butterfield 8" and "Spinster"—the film chosen for the United States entry at the Berlin Film Festival. The music is published in England by States entry at the Berlin Film Festival. The music is published in England by Robbins Music.

States entry at the Berlin Film Festival. The music is published in England by Robbins Music. Two valuable London theatres have recently been lost to the cinema. The London Coliseum for years the home of large scale American musicals in-cluding "Annie Get Your Gun," "Guys and Dolls," "Call Me Madam" and "Pajama Game" is now showing MGM's epic "Gone With The Wind"—later to be followed by "Spinster." The Royalty—London's newest theatre opened only a year ago—has also switched to films and is currently showing another MGM spectacle "Ben Hur" for an unlimited season. Wedding bells recently rang for two of Britain's top female recording stars. In Paris, Petula Clark married French publicist and music publisher Claude Wolff and in London Shirley Bassey wed film director Kenneth Hume. Shirley Bassey, currently on the charts with "You'll Never Know," starred in Val Parnell's "Sunday Night At The London Palladium" on June 18th—the last program before the series is rested for the summer. Taking over the weekly peak slot for July 2nd will be Bernard Delfont with "The Sunday Show" relayed from the Prince of Wales Theatre. The first show stars Eydie Gorme and Steve Lawrence, who arrived in London for a four-week cabaret engagement at Al Burnet's Pigalle Theatre-Restaurant. Johnnie Ray soon to be seen in cabaret at Delfont's "Talk Of The Town" will star in a later Sunday night show.

be seen in cabaret at Delfont's "Talk Of The Town" will star in a later Sunday night show. Producer Johnnie Stewart has a new series of weekly half-hour programs devoted to traditional jazz entitled "The Trad Fad." Two bands will be featured per show plus dancing by 130 fans. The first program stars Chris Barber and his Jazz Band and singer Otilie Patterson together with Bob Wallis and His Storyville Jazzmen. Other top bands lined up include Acker Bilk, Kenny Ball, Terry Lightfoot's New Orleans Jazz Band, The Temperance Seven and Alex Welch. The bands of Bilk and Ball, both enjoying transatlantic success, are also featured in a series of BBC Sound programs "Band Box." The first show also features The Springfields, an up-and-coming group whose first waxing for Philips is "Dear John."

Mills Music has a couple of hits on its hands with Anthony Newley's "Be-Bom" on Decca and "The Menace" by John Barry on Columbia. Success has also come to Mills via their first venture into independent recording. Oriole issued "Three Swingin' Chicks"—a Bobby Darin type number—by Don Fox and EMI accepted "Buddies" waxed by Mario Fabrizi and Harry Fowler for re-lease on HMV.

lease on HMV. Following in the footsteps of Winifred Atwell, Lonnie Donegan, Benny Hill and currently Mark Wynter, the latest British star to tour Australia is Alma Cogan, who plans a flying visit in September or October. Alma hopes to return via New York where TV appearances are being lined up. A host of top recording stars, deejays, publishers and friends were the guests of Dorothy Squires and Russ Conway at an informal party to launch their Columbia disk "Say It With Flowers" in the swimming pool of Dorothy Squires' country home last weekend. Now one of Britain's top instrumentalists and composers, Russ was at one time accompanist for Dorothy. Chappell & Co. Ltd. published the number.

Squires' country home last weekend. Now one of Britain's top instrumentalists and composers, Russ was at one time accompanist for Dorothy. Chappell & Co. Ltd. published the number. Three fast-climbing hits from The Cash Box Top 100 make a bid for the British charts on the London label—Frank Gari's "Lullaby of Love," "Tonight" by The Velvets and "Ring of Fire" by Duane Eddy, who also has a new EP "Pepe." Topping the Warner Bros. releases and into the charts in its first week is "Temptation" by The Everly Brothers. Two new Top Rank releases— Craig Douglas follows up "100 Pounds of Clay" with "Time" and Dee Clark's Stateside hit "Raindrops." Norwegian star Jan Hoiland waxes his second Brit-ish release for Parlophone "The Land That I Love." A strong list of releases on the Columbia label include Paul Anka's "Dance On Little Girl." a new disk from Cliff Richard and The Shadows "A Girl Like You" and "Say It With Flowers" by Dorothy Squires and Russ Conway. From United Artists, Ferrant* & Teicher play the love theme from the film "One Eyed Jacks" issued here on HMV. A 12" LP, "The Sound Of Music" by The Stratford Strings is the latest issue in the Pye 'Golden Guinea' series. Cashing in on the legalized bingo craze, Philips issued "Bingo—I'm In Love" written and recorded by Dave Carey.

Italy's Best Sellers

- The World Of Susie Wong/Nico Fidenco/RCA Italiana/Ricordi Parlami D'Amore Mariu' (Speak To Me Of Love, Mariu')/ Peppino Di Capri/Carisch/Bixio/X 1.
- Capri/Carisch/Bixio/A
 Jealous Of You/Connie Francis/MGM—CGD/Carisch/X
 Surrender (Torna A Surriento)/Presley/RCA Americana/Bideri/X
 Exodus/Ferrante & Teicher/U.A.—CGD/Messaggerie Music
 Exodus/Encore Ensemble/Durium

b. Exodus/Encore Ensemble/Durium
c. Exodus/Pat Boone
6. Where The Boys Are/Connie Francis/MGM—CGD/Curci
7a. The Magnificent Seven/Al Caiola/U.A.—CGD/Messaggeri Music
b. The Magnificent Seven/Felix Slatkin/Liberty
c. The Magnificent Seven/Franco Cerri/VCM
8. To Night My Love To Night/Paul Anka/VCM/Curci
9. Tu Sai/Pino Donaggio/VCM/Curci
10. Legata Ad Un Granello Di Sabbia/Nico Fidenco/RCA Italiana/Unpublished
X denotes Italian Songs



ITALY

ITALY-Mr. Frachetti, back from IFPI's meeting in Copenhagen, phoned us telling us that he wishes to thank the organizers for the wonderful hospitality he received and for the organization he found perfect. Other Italian people attending the meeting were Mr. Trinelli (head of Cetra) as IFPI's vice-president, Mr. Baron (head of Melodicon) as adviser; Mr. Bacchini, head of Italian Decca; and Mr. Matalon of Italdisc. Some of the most important Italian publishers attended the "Coq D'or De La Chanson Francaise" held in Paris recently. Mr. Rapetti of Ricordi told us

Italian Decca; and Mr. Matalon of Italdisc. Some of the most important Italian publishers attended the "Coq D'or De La Chanson Francaise" held in Paris recently. Mr. Rapetti of Ricordi told us he was not too enthusiastic about the songs he heard. Mr. Carrera of Messag-gerie Musicali said he would have given prizes to just the three songs chosen as winners, and he asked Mr. Boutet of Edition Barclay for the rights in Italy to the winning "Voyageur Sans Etoile." According to Mr. Carrera, this song, if interpreted by an Italian artist such as Milva or Aruturo Testa may be a bigger success here than in France for "Les Gitans." Mr. Van Erden of C. A. Rossi firm told us he found that the organization, presentation and hospitality of the festival was perfect. The orchestra was exceptional, but as to songs he feels that they will hardly become international hits. Along with Mr. Van Erden, Carlo Alberto Rossi attended the festival as well. Alberto Carisch of Southern Music bought the song which won the second position at Ton Adieu. He says that Milva, Mina and Betty Curtis would be the best interpreters of the tune for Italy. Mr. Giraud is the author of the tune as well as of "Les Gitans" and "L'Arlecchino Di Toledo," the songs Carisch bought in the past years at this festival. "Les Gitans" was a big hit here via the performance of Dalida. He feels that the winning tune of this festival (Voyageur Sans Etoile) looks like, as to the arrangement, "Let Gitans" which won two years ago. Instead, the opinion of Alfredo Rossi is that the level of the songs was a little low except for only one—"Ton Adieu," which he would have bought with pleasure. The best singer he heard was Jean Philippe of Barclay. The new Impulse jazz series will be published in Italy by His Mestavia

Barclay.

Barclay. The new Impulse jazz series will be published in Italy by His Master's Voice. First to come out will be four LP's by J. J. Johnson, Kai Winding, Ray Charles, and Gil Evans. These records will be backed by a remarkable publicity campaign and, it is believed, will cause a real sensation among jazz fans. Pino Donaggi, the new senation on the Italian pop music scene, will participate in the summer season of La Bussola, a most famous Italian night spot on the Versilia seashore. Pino Donaggio, who led the market with his San Remo re-cording of "Come Sinfonia" (Like A Symphony), has another item expected to hit the charts titled, "Tu Sai" (You Know). He recently presented song which backs "You Know" on the record, on a TV show. Connie Francis, now well known all over Italy, has released "Aiutami A Piangere" (Help Me To Weep) also with a stronger second coupling—"Roman Guitar," another evergreen Italian song. After the United Artists line passed to C.G.D. from Decca recently, "Exodus" by Ferrante and Teicher is the first UA record appearing on the chart. Also "The Magnificent Seven" is selling well and Mr. Giannini is pleased with the results.

results.

results. A new big release by Caterina Valente "Non Dimenticar Le Mie Parole" (Don't Forget My Words), the old hit tune by D'Anzi, coupling "L'Arcobaleno" (Over The Rainbow). The record will surely sell strong in Italy. The French firm, Ricordi, will represent the Italian lines Astraphon and Hol-lywood while French firm Pacific will represent Vedette and Panoramic from Italy. The four Italian labels mentioned belong to the Meazzi Bros. Company and these new contracts are the result of a trip to Paris by Mario Panvini.

England's Best Sellers

- 1. Surrender—Elvis Presley (RCA) (Aberbach) 2. Runaway—Del Shannon (London)
- Runaway—Del Shannon (London) (Vicki)
 You'll Never Know—Shirley Bassey (Columbia) (Victoria)
 More Than I Can Say—Bobby Vee (London) (Southern)
 The Frightened City—The Shadows (Columbia) (Filmusic)
 But I Do Clarence 'Frogman' Henry (Pye) (Jewel)
 What'd I Say—Jerry Lee Lewis (London) (Progressive)
 Halfway To Paradise—Billy Fury

- 8. Halfway To Paradise—Billy Fury (Decca) (Nevins-Kirshner)
- 9. On The Rebound-Floyd Cramer (London) (Acuff-Rose)
- 10. Have A Drink On Me—Lonnie Donegan (Pye) (Cromwell)

England'sTop Ten LP's

- 1. G.I. Blues-Elvis Presley (RCA) 2. Black & White Minstrel Show-
- George Mitchell (H.M.V.)
- 3. South Pacific—Soundtrack (RCA)
- 4. His Hand In Mine-Elvis Presley
- (RCA) 5. Listen To Cliff - Cliff Richard (Columbia)
- 6. The Best Of Barber & Bilk-Chris Barber & Acker Bilk (Pye)
- 7. Adam—Adam Faith (Parlophone) 8. Nice 'N' Easy - Frank Sinatra
- (Capitol)
- 9. Ray Connif Hi-Fi Album Ray Conniff (Philips)
- 10. Music Man-Soundtrack (Capitol)

Little Devil—Neil Sedaka (RCA)
 I've Told Every Little Star—Linda Scott (Columbia) (Chappell)
 Hello Mary Lou—Ricky Nelson (London) (Sidney Bron)
 Don't Treat Me Like A Child— Helen Shapiro (Columbia) (Lorna)

- Helen Snapho (Lorna)
 15. Blue Moon The Marcels (Pye) (Robbins)
 16. Runnin' Scared Roy Orbison (London) (Acuff-Rose)
 17. You're Driving Me Crazy—Temperance Seven (Parlophone) 17. Touring perance Seven (F. D. & H.)
 18. Well I Ask You — Eden Kane (Decca) (Essex)
 19. Travelin' Man — Ricky Nelson (London) (Palace)
 20. Temptation — Everly Brothers

England'sTop Ten EP's

- 1. The Shadows—The Shadows (Co
 - lumbia) Adam's Hit Parade—Adam Faith 2.
 - (Parlophone) Cliff's Silver Disks—Cliff Richard
 - (Columbia) 4. Such A Night Elvis Presley (RCA) John Barry Sound-John Barry
 - (Columbia) Shadows To The Fore—The dows (Columbia) The
 - Bhadows (Columbia) Button Down Mind Of Bab New-hart No. 1—Bob Newhart (War-
 - ner Bros.) Musick—Temperance Seven (Par-
 - ophone) Adam No. 1-Adam Faith (Parlophone)
 - Unforgetable Nat King Cole 10. (Capitol)



Herbert Wise, of Consolidated and Amsco Music publishers, has been the most important visitor of the week. He spent some days in Buenos Aires, as part of a South American trip including also Brasil and Chile. In Brazil he arrived to an arrangement with Ricordi Brasileira for the publishing of the music his organization controls. It is probable that Smart Ediciones Musicales will be his representative in Buenos Aires. Rene Maget, Odeon's general manager, started a biz trip of six Argentine provinces, with Enrique Rosso, label's sales manager. Maget will visit local distribs and see the form of increasing sales all through the country. Columbia is returning to the "promational LP" sales battle. A new album, under the title of "Ensalada Musical" and priced at \$239 (regular LP's cost \$360), is the answer to RCA's "Explosivos Vol. IV," that—according to RCA— has sold already 15,000 copies. Columbia is also preparing a big sales and pro-motion campaign. These LP's have proven to increase single's sales, and disk-eries are paying much attention to it. The "Sucu Sucu" marked the return of Argentine tunes to the State's Top 100, after an absence of a couple of years.

100, after an absence of a couple of years. Antonio Prieto is starting again his trips, after a month of work on his last film. He's planning short visits to Chile, Peru and Argentine country cities Rosario and Cordoba, returning every week to Buenos Aires to finish the picture.

picture. Odeon announced that it has produced the first fully Argentine stereo recording, titled "Tangos en Stereo." Previously, it has recorded in stereo, but the waxing had to be processed in England. We were also told that most of Odeon's recordings will be now released in both types of records, mono and stereo. Odeon's top artists, Baby Bell, Los Fernandos and Luis Aguile, are already preparing new tunes for such release. Arturo Millan—Chilean singer, winner of last Benidorm Song Festival—is planning a tour of some South American countries. His last recording, "Quince Años Tiene Mi Amor)" ("My Lover Is Fifteen"), currently a hit in Spain, will be released soon by RCA. Frankie Avalon will perform in the Opera Theatre June 26 and 27. He'll probably be the star of a couple of TV programs on Channel 9. Orfeo inked a new artist, Anton and his Danzonera, for a series of tropical music recordings. The first titles to be cut are "Cuento Verde" and "El Presi-dente."

music recordings. The first titles to be cut are "Cuento Verde" and "El Presidente."
Romiglio Giacompol, of Smart Publishers, told us that "24,000 Besos" looks big. RCA released a version sung by The Navarro Sisters, Philips by Los Big Ben (vocal group) and Odeon Pops by Los Llopis.
Boby Capó is back in Buenos Aires, after a couple of months' absence. In March-April he had a big hit with "Llorando Me Dormi" (I Went To Sleep Crying) and has now a lot of work on television and dance parties. "Llorando Me Dormi" is currently a hit in Chile.
According to Columbia's sales, single 33's are being accepted by the customers. This has encouraged the label as to release five double 33's, cut by Los Cinco Latinos, Ray Conniff and Cuco Sanchez. Columbia, Orfeo and Music Hall are the only diskeries with single 33's on the market.
Baby Bell received a gold record from Odeon for the sales of her records. Her last waxing is "Esta Escrito En El Cielo" (It's Written On The Sky), composed by Bob Azzam and sung in Spanish.
New Capitol releases: "Don't Let Her Go," Dean Reed; "Lonely Man," Pee Wee Hunt; "Sentimental Baby," Frank Sinatra; "This Is Brenda" and "Emotions," LP's by Brenda Lee.
Waldo de los Rios and his orchestra gave a concert of Hindo American Music at the Coliseo Theatre. De los Rios is considered one of our best musicians and arrangers, and some of his records have been released in the States and other countries.

other countries. and

Orfeo Records announced that it put in the market two American tunes, sung in Spanish: "Only The Lonely," cut by Brazilian rock 'n roll star Sergio Murilo, and "Let's Think About Living," waxed by Johnny Carel.

Argentina's Best Sellers

- 1.

- Moliendo Cafe (Morro Music—Julio Korn) Hugo Blanco (Polydor); Los Principes (RCA); Amadeo Monges (Columbia); Los Wawancó (Odeon Pops); Panchito Nole (RCA); Trio Rivero (Discofonia); Tito Alberti (Philips); Gasparin (Philips); Don Nobody (Disc Jockey).
 Vuelve Primavera (Reimsa—Korn) Blue Caps (Columbia); Johnny Tedesco (RCA); Teddy Martino (Odeon Pops).
 *Son Rumores (Fermata) Antonio Prieto (RCA)
 Nunca En Domingo (Never On Sunday) (United Artists Music—Smart) Los Fernandos (Odeon Pops); Makadopoulos (Disc Jockey); Jose Carli (Columbia) Don Costa (United Artists); Les Chakachas (RCA) Los Cinco Latinos (Columbia)
 Campos Verdes (Greenfields) (Korn) Brothers Four (Columbia) Los Juveniles (Odeon Pops); Los Cava Bengal (RCA).
 *Angelica (Lagos) Los Cantores de Quilla Huasi (Philips); Horacio Guarani (Record).

- *Angelica (Lagos) Los Cantores de Quilla Huasi (Philips); Horacio Guarani (Record).
 Mi Burbuja Azul (Le Mille Bolle Blu) (Rossi—Fortissimo Americana) Los Santos (Columbia); Violeta Rivas (RCA).
 *La Novia (Fermata) Antonio Prieto (RCA); Los Fernandos (Odeon Pops); Gregorio Barrios (Odeon) Las Hojas Verdes Del Verano (The Green Leaves of Summer) Brothers Four (Columbia) Los Cinco Latinos (Columbia) Frankie Avalon (Odeon Pops)

Pops) *La Espumita (Korn) Carlos Argentino (Philips): Los TNT (RCA) 10. (*) Shows Local Product.

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Contact your local Cash Box representative



FRANCE

It's now official—the Fontana-Cides has been taken in hand, so to speak, by the mother-firm, Philips. The sales and distribution offices have been trans-ferred to Philips headquarters, Rue Jenner, though the publicity and artistic services remain autonomous. We might mention two recent and excellent Fontana recordings by The Blue Diamonds of which one is "Baby Face," while Dario Moreno has made a French version of "La Pachanga" and the talented new Fontana singer, Nicole Croisille, needs only to find the right song for herself. song for herself.

song for herself. Henri Salvador has returned to the Philips fold—but this time as Monsieur Salvador—and his first new Philips disk will comprise rock n' roll "classics," including "Racine Rock," "Corneille Rock," "Moliere Rock," etc. Singer Maya Casabanca doesn't make many records, but each one counts and her most recent includes the very good "Reviens a Sorrente" as well as "Nuit d'Espagne" ("Spanish Harlem"). The latter tune promises to make the hit lists in the fall, for except for something really exceptional, it is hard to predict summer successes here as everyone knows that vacation time is the standstill period in France as far as the "chanson" is concerned. Les Alcarsons have also boarded the rock n' roll train with their "Quand tu Diras Oui" but get back to their own Spanish style in which they excell with "Oh Monica" which has also been recorded by Trumpet Boy. Jean-Michel Defaye, leading an orchestra of 50 musicians, will make an EP of four hit tunes. Yves Montand is preparing a 12-inch LP in English for sale in America, but will also make a 12-inch album of new French songs. album of new French songs.

The records of the group called Les Guitar du Diable sell very well, but we wonder why there seems to be this mania in France for unexpected names; Pathe has a group called Les Chats Sauvages (The Wild Cats) and it appears that still another group will take the name Les Tigres du Bengale (The Ben-gal Tigers). Let's inform the artistic directors that there are still other weird names which haven't been used yet!

Rocky Volcano has waxed "Belle Maman" ("Mother-in-Law") and Roland Bacri, under the name of Roro de Bab-el-Oued, is making records in what might be called the Algerian dialect. "Voyage de Noce" by Patachou is really a best-seller and we can thank Madame Breton for having found the really good song which Patachou needed so urgently.

Philippe Boutet of Barclay Editions, decidely insatiable, would like to repeat the success he had with "Non je ne Regrette Rien" in publishing "C'est Peut-être ça" by Dumont and Vaucaire with a Piaf recording. All the same ele-ments would be present—same composers, same publishing firm, same inter-pretor. The great Piaf, after having been released from the hospital after a serious operation, rushed back again for another emergency operation just 24 hours later and her condition at this writing is extremely serious. It is clear that once back on her feet, Piaf would need above all a long and effective pe-riod of convalescence and rest!

Dalida has just waxed—in Spanish—"Non je ne Regrette Rien." No doubt about it—Dalida, like Piaf, is one of the rare French singers who really ap-peals to an international audience. Her success in France is duplicated in Bel-gium and in Switzerland, but also in Germany, for example. The winning song of the "Coq d'Or" competition, "Voyageur sans étoile" has now been cut by Francois Deguelt (EMI), Luis Mariano (EMI), Catalano (Fontana), etc., and the beautiful tune, "Cherbourg Avait Raison" which was not among the con-test winners has been waxed by Rosalie Dubois (Ricordi), and Michele Arnaud (EMI). This song led to the discovery of Frida Boccara (Festival) and our con-fidence in her talent has been justified. fidence in her talent has been justified.

Jacques Plante has shown he has still another iron in the fire—he will head a new label called "Choc," devoted chiefly to excellent American recordings although he will also do French issues. Two of his artists are Bob Calfati and singer Lita Mirial (formerly with Decca).

Georges Colin of Robbins-France Melodie will push his firm's "Toy Balloon" of which the original recording was by The Mudlarks on the Columbia label.

Leo Missir, Bel-Air Records' A&R, reports that Pere Duval is one of Bel-Air's best-selling artists. Duval has just returned from a Europe-wide tour and has recorded "Plus Beau Que le Ciel" and "Il y Avait Beaucoup de Monde." These songs which are uniquely of religious and Christian inspiration, are ac-companied by a rhythm section and an alto sax. Bel-Air's Los Matecoco have cut a new (and secular) side called "Tibil Bilin."

News from EMI via Roger Marouani: Cliff Richards' latest album, "Theme For a Dream" and Joe Loss' first French release, "Wheels in Cha Cha," as well as Nat King Cole's "The Touch of Your Leaps," a 12-inch Pachanga al-bum by Rene and his Pachanga Orchestra and a new Janice Arthur side, "Love is a Dangerous Thing."

Seems that Richard Anthony has finally decided to make an effort to win that place he merits on the market here with a new big series of recordings which include "Belle Maman." This song which is off to a fast start in France was adapted by Aber and all the rock n' rollers have adopted it.

Bernard Stephane, a new recruit for Ducretet-Thomson, has created the Lutrot and Contet tune, "L'Ete." Danielle Darrieux is continuing and per-severing in her singing career and it must be said that her latest waxing "Printemps de Paris" is excellent and that this Popp and Cour tune deserves special attention. Francis Linel has waxed a Ricordi tune, "Cafe de Minuit" while Aimable has made his version for Vogue accompanied by Luter and Jack Ary.

"Many a Wonderful Moment" has been adapted by Bertret under the French banielle Darrieux. Jacqueline Nero (Bel-Air), who performed so well in the Coq d'Or contest, has recorded "Un Petit Beguine" which, in case you didn't know, is called "Love is a Dangerous Thing" in English.

King of the Juke Boxes, Vic Tahar, who is readying his summer program, reports that the new Marcel Amont side, "Dans le Coeur de ma Blonde" might become the "Blue, Blanc, Blond"—the hit, quoi of the year. In any case, Vic Tahar is ready to back the tune to the limit.

France's Best Sellers

Pepito—Los Machucambos—Los Pepitos—(Ed Francis Day)
 Sucu Sucu—Ping-Ping—Albert Costes
 Tutti Frutti—J. Halliday—(Ed Caroussel)
 Les Fiances D'Auvergne—Verchuren
 Nuits D'Espagne—(Spanish Harlem)—Dalida—Ben King





JAPAN-The Japanese record industry and BIEM (head office in Paris), have been quarreling for 6 years on the matter of ratio to be paid as the rent for turnes under BIEM's control, as we reported last week. To begin with, our domestic law regulates that the ratio of the rent be 2% of the tax excluded retail price or 7.20 yen, on each tune. But BIEM is requesting 4%. This was the cause of the hard to resolve debate. The Japanese side says "all other na-tions are also paying the rent in accordance with its domestic law, act or regulation and more remittance than our law permits is substantialy impos-sible for us to send and we can't enter the contract." Japanese diskeries asked the Educational Ministry to talk with BIEM, leaving the existing contract ex-pired, but continuing it automatically for another year. This provisional con-tract was, to be accurate, the state of no contract. Further, it was again ex-tended automatically starting January 1, 1961 thru March 31 by the proposal of the Japanese side. On BIEM's side, it also asked the Educational Ministry of Japan to mediate the debate. Japan Phonograph Record Association (JPRA) backed this plan up ardently. But the ministry failed to make any decision on this matter before the contract expired. The proceedings of the negotiations were reported to BIEM's head office by JPRA on March 22. Along with this report, JPRA proposed the prolonging of this pate starting April 1, 1961. BIEM replied in its ultimatum to JPRA (dated March 31)—"No recording of of BIEM's control should be distributed affective April 1, 1961." (But those which have already been released before March 31, 1961 will be allowed to be used 2 years from now). This makes Japanese labels unable to use any tunes of European origin. But, as one quarter points out, "no severe attack" is ex-geded. GEMA seceed from BIEM last January. Moreover, BIEM nowadays doesn't occupy the important role it had before. Out of the whole remittance BIEM. This is a declining figure for BIEM. For all that, both parties h

Shujo Muto, president of Japan's King, remained as president of JPRA when the following directors were also put into their former posts, respectivly, no May 27. Yonezo Hata (Columbia), Hitoshi Momose (Victor), Shigeji Nanko (Teichiku), Nobusuke Izawa (Toshiba), and Kei Hoashi (Shin-Sedai). And was re-elected executive director, as well. Secretaries are Kiyonari Nara (Colum-bia) and Michio Sakakibara, both newly elected. The board of directors who voted the above-mentioned people, also heard how the debate on the BIEM problem was going on. problem was going on.

The Victor sales campaign in commemoration of the opening of the Hiro-shima and Sendai branches has started. This is the campaign for the firm's specially contracted stores. The stores in the business district of the Hiroshima branch will be classified into three ("A," "B," "C") groups, according to their selling results of May through June. All of them will be invited to the spa where they will discuss how to increase record sales of Victor. Sapporo (in the northern-most island, Hokkaido) branch, is also doing just what the Hiroshima branch is doing branch is doing.

Meanwhile Columbia started its sales campaign, too. Both dealers and cus-tomers will share the favor given by the firm. This campaign, "DSC Golden Sale" is connected with the firm's phonographs. Anyone who buys "Columbia Stereo Phonograph-DSC System" will be given a special record. 100 men will be chosen in the middle of October to get 12 stereo LP's, 50 men to receive 6 stereo LP's and 1,000 people to obtain three stereo compact 33's each. The stores from which the first prize winners are chosen will be qualified to take 10 stereo LP's.

The Nishinomiya plant of the defunct Nippon Mercury Records will start to work again in the near future. Kenji Hasegawa, composer formerly with Nip-pon Mercury, Fusami Yamazaki and Masato Sugawara, purchased the long closed plant and established Mercury Co. Ltd. The new company has nothing to do with the disbanded Nippon Mercury Records. Victor is helping to reset up the revived plant. After the completion of the adjustment, the factory will work as the pressing plant for Victor, as the first step for the first three months or so. Then, if things go well, the firm will embark on producing and distributing its own records.

2,319,780 copies of records (996,098,017 yen at producers sale; tax excluded) were produced by 9 diskeries during last April, according to the statistics released by JPRA. This shows 9% in number or 22% in dollar value above last April. Production of stereo versions are going up—243,199 copies were put out during May, 1961 (226,015 during last April).

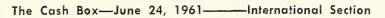
Japan's Best Sellers

International

- 1. Calendar Girl (Neil Sedaka/Victor-Q. Sakamoto/Toshiba-Micky Cartis/ Victor

- Charling of the beakal victor—Q. Sakahoto/ roshiba—sheky Cartis/ Victor
 Where The Boys Are (Connie Francis/MGM—Japanese & English versions; Kayoko Moriyama/Toshiba, Sachiko Nishida/Polydor)
 Flaming Star (Elvis Presley/Victor)
 Calcutta (Lawrence Welk/Dot, The Four Preps/Capitol, Richard Hayman/ Mercury, Valiants/Columbia—Suise-sha/Jasrac Publ.)
 Green Leave Of Summer (Nelson Riddle/Capitol; Easy Riders/Angel; Frankie Avalon/Angel; 20th Fox Strings/20th Fox; "Nick" Pereat/United Artists/Q. Sakamoto/Toshiba; Original Soundtrack/Columbia
 Surrender (Elvis Presley—Victor)
 You Mean Everything To Me (Neil Sedaka—Victor)
 North To Alaska (Johnny Horton—Columbia—Shinko; Jasrac)
 No Problem (Art Blakey & Jazz Messengers—Fontana)
 Never On Sunday (Hermut Zacharias/Polydor; Caterina Valente/London; Chiemi Eri (Japan's)King; Sachiko Nishida/Polydor; Triolos Panchos/ Columbia)

- 10. Columbia)





AUSTRALIA

In a shock announcement that took the entire trade by surprise, Ken Taylor has resigned his position of general sales manager and A&R manager of Festival Records. Taylor has held this position with the Festival Group for a number of years and it is believed that his sudden resignation was due to some difference of opinion on policy matters within the company. The Festival Company is now fifty per cent owned by Am-Par Record Co. of the U. S. At the time of writing, Taylor had not divulged what his future plans would be. The death occurred recently of Sir Richard Boyer who, until his death, was Chairman of the Australian Broadcasting Commission for sixteen years. The Commission controls a network of Government-operated radio and television stations throughout the Commonwealth. Sir Richard was greatly respected by the entire trade as a man of great knowledge and first-class administrator. His funeral was attended by hundreds of his personal and business friends and associates who paid their respects.

American comic Bobby Sargent currently doing well in television in Australia.

traia. Jim Cuff, merchandising manager of the Records Division of RCA of Australia, reports that the firm is enjoying a good run with the soundtrack al-bum from "The World Of Susie Wong"; both film and stage production of the show are currently running in this country. Jim reports that RCA has a good tie in with the film company and dealers are giving maximum support to this even sure exposure.

Also from RCA comes news of Elvis Presley's new single "I Feel So Bad" c/w "Wild In The Country." Advance orders have been so persistent and so great that RCA has been forced to bring the release date forward in order to meet commitments for pressings. If anything, Elvis is becoming even more popular here and he never seems to be without at least one best-selling single, EP and album and album.

EP and album. Spent a couple of very pleasant hours recently with young English star Mark Wynter, who is here for TV and club work. Mark, who records for Decca (England), has his new single "Dream Girl" issued here by EMI. Wynter created a very favorable impression in his television debut performance on the Graham Kennedy National Show; in addition to TV, Mark is doing a season at The Embers, a Melbourne nightspot. RCA publicity officer Iris Moxley is doing good work for the company with the bi-weekly issues of "Dee Jay Digest." This publication gives concise and informative details to the nation's disk jockeys on RCA artists and records. Popular television singer Elaine McKenna recently cut some material for W&G Records. A single is to be rush released and an EP will follow during the next few weeks. Elaine is now in Brisbane, Queensland doing a two week season at Lennon's Hotel. After having been on the market for a couple of weeks—and already show-

season at Lennon's Hotel. After having been on the market for a couple of weeks—and already show-ing on charts—EMI suddenly held the Andy Williams single of "The Bilbao Song," which is released here on the London label. No specific reason has been given for the holdup with the record but it is believed to be due to a publisher dispute. It's to be hoped that the delay is not a long one as it could seriously impair the progress that the disk was making. French singer Vicki Renet is at present in Australia for television and club work.

work.

French singer Vicki Renet is at present in Australia for television and club work.
The new Ampar label, nationally distributed through the Festival group, has issued Paul Anka's newie "Dance On Little Girl" c/w "I Talk To You." This is a strong followup up to Paul's "Tonight My Love Tonight" which was the first single released on the Ampar label.
Nat "King" Cole's brother Ike Cole, is due to arrive in Australia next month for personal appearances.
New American vocalist Tony Orlando is out on a Philips single with his click side "Halfway To Paradise." Number is getting good disk jockey exposure and could become an important record in this country.
The Festival people—on their Coral label—have just released an album package entitled "The Millionaires" which carries twelve titles that were big single hits. The artists include The Maguire Sisters; Buddy Holly; Teresa Brewer; The Ames Brothers; Billy Williams; Pearl Bailey; Jackie Wilson; Debbie Reynolds and others.
The opening night (Australia premiere) of "The Most Happy Fella" had to be postponed as a result of the sudden illness of the star Inia Wiata, who was rushed to hospital three days before the show was scheduled to open. After a minor operation Wiata has recovered and returned to "Fella," which is now playing to good houses at The Princess Theatre in Melbourne.

Australia's Best Sellers

- Runaway (Del Shannon-London) Belinda
 Scottish Soldier (Andy Stewart-Top Rank)
 Asia Minor (Kokomo-London)
 Little Devil (Neil Sedaka-RCA) Mellin
 Dixie (Duane Eddy-London)
 Portrait Of My Love (Steve Lawrence-London) Essex
 Going Steady (Col Joye-Festival) Boosey & Hawkes
 Wooden Heart (Elvis Presley-RCA) Belinda
 Wheels (String-A-Longs-London) J. Albert & Son
 One Hundred Pounds Of Clay (Gene McDaniels-London) Leeds
- Local

- Local
 1. Kitagami Yakyoku/Hiroshi Wada & Mahina Stars, Victor (Jasrac-Jasrac)
 2. Kitagami-Gawa-no Jojoh/Dark Ducks, (Japan's) King (Jasrac-Jasrac)
 3. Hana-no Byakko-Tai/Yuiko Hashi, Victor (Zen-on—Jasrac)
 4. Tokyo Dodompa Musume/Mari Watanabe, Victor (Zen-on—Jasrac)
 5. Wakare-no Isochidori/Hiroshi Inoue, Columbia
 6. Kiso-Bushi Sando-Gasa/Yukio Hashi, Victor (Zen-on—Jasrac)
 7. Iso-Bushi Genta/Yukio Hashi, Victor (Zen-on—Jasrac)
 8. Hibari-no Dodompa/Hibari Misora, Columbia (Jasrac-Jasrac)
 9. Wakai Sugao/Yukio Hashi with Miyuki Yamanaka, Victor (Zen-on—Jasrac) Jasrac)
- 10. Ame-no Kudan-Zaka/Michiya Mihashi (Japan's King (Zen-on-Jasrac)





SWEDEN

Music publisher Felix Stahl now in Germany after attending the music stival in Paris. Stahl is the head of Stockholms Musikproduktion and other festival publishing houses.

publishing houses. Tunesmith and publisher Stig Andersson back in Stockholm from visit in Amsterdam where he presented Ria Valk with a gold disk for the sale of "Rocking Billy," the Dutch version of Andersson's "Klas Göran." Miss Valk got her gold disk at the Schippol Airport in Amsterdam when she returned from Paris. A party followed. Miss Valk may record a French version of "Rocking Billy" in the near future. Stig Andersson is bringing Ping Ping ("Sucu Sucu") to Sweden for a 16 days tour between July 28 and August 13. Also Swedish radio is interested. After Sweden might follow a tour in Finland, and perhaps also Denmark. Finally, Andersson told The Cash Box that with Bens Music he has the rights for Edith Piaf's continental success "Non Je Ne Regret Rien," and with Sweden Music, another of Andersson's publishing companies, he will release "Afraican Waltz," a tune which should prove a standard tune. standard tune.

Anders Holmstedt of EMI told The Cash Box that Jacques Bevierre, super-visor for EMI in Sweden, Norway, Denmark, Finland, Holland and Greece, is now visiting Stockholm and will continue to Finland.

Gert Vrugt of Siemens, Holland, visited Stockholm after attending the IFPI congress in Copenhagen. Also in Stockholm is Mr. Metaxas from Siemens in Berlin to negotiate with Evgenij Mravinskij, conductor of Leningrad Phil-harmonic Orchestra, now playing in Stockholm. According to Erik Nyholm, head of Siemens record dept. in Stockholm, the orchestra might do some record-ings for Siemens while this side the iron curtain.

Siw Malmquist, who should have started a tour around Swedish amusement spots on June 1, had bleeding vocal chords and has had to cancel her concert tour for June. Miss Malmquist, who is recording for Metronome, recently had her "Wedding Cake" released at Kapp in the U.S.

Lennart Reuterskiöld of Reuter & Reuter publishing company told The Cash Box that he was very pleased with his recent trip to the United States, where he met most of his old as well as many new biz friends in New York and California.

NORWAY

Iversen & Frogh A/S (EMI in Norway) in cooperation with daily paper Arbeiderbladet has announced a competition among singing talents in Norway. The company is looking for new talents, and the winner of the competition is offered a recording contract with Columbia.

Coming up very quick on Norway's Best Sellers is "Hello Mary Lou" with Ricky Nelson on California, which this week jumped from the 29th to 9th spot on the best selling list. Also new for the week is "Runaway" with Del Shannon on Heliodor. Both records has got strong promotion over the commercial radio station Radio Luxembourg recently.

Karin Pedersen, 17, is a new good sounding newcomer who recently made her first record for Philips.

DENMARK

Danish Record Retailers' Association has come-up with a new slogan, "Say It With Records," now used on posters in every record shop all over Denmark. It is possible to buy a gift card for a certain sum, this card can be "changed" to records for the same sum in any record shop all over Denmark. This idea has been used with good success in among others England and Holland.

Vera Lynn has been booked for the Copenhagen Tivoli Variety Show for a fortnight from June 15. In this connection, MGM Records in Copenhagen is planning a special promotion for the three albums which so far have been released by this world-famous singer under the MGM banner. 14 year old teen idol Gitte has just recorded "I've Told Every Little Star" and "Do What You Want" for HMV. Both titles were launched on June 3rd in the TV show "Nordisk Marked," which will be transmitted in Eurovision on the occasion of IFPI's and EBU's (European Broadcasting Union) meetings in Copenhagen. in Copenhagen.

Connie Francis' latest U.S. hit "Breakin' In a Brand New Broken Heart" was just released by EMI. According to A&R man Kurt Hviid Mikkelsen of EMI, the company hopes Miss Francis will be able to include Denmark in her visiting program when she returns to Europe in September. Miss Francis' latest release "Jealousy"—incidentally a Danish song—is still selling ex-tremely well, Mikkelsen told The Cash Box. Other EMI news: In their June LP supplement the company released among other the first six items in Mercury's new Perfect Presence Sound Series. A special promotion campaign has been planned to push these series.

On May 31, Metronome arranged a big party at its offices at Vibevej in Copenhagen. They presented Jörgen Ingmann with two gold disks, for the 100,000 sales in Scandinavia of his "Apache" and "Pepe," and at the same time, Metronome boss Bent Fabricius-Bjerre presented Ingmann with a silver disk for the sale of 500,000 of "Apache" in the United States. After getting the three disks, Ingmann joined the orchestra which played dance music for the invited guests until early the next morning. Not only Metronome people and members of the press were around, but also many delegates from the IFPI (International Federation of Phonographic Industries) joined the party.

This year Danish radio listeners will vote "The song of the summer" for the fourth year. The other three years, they have selected waltzes. The nine songs in the competition will be aired on June 11.

An inter-Scandinavian film might be produced by Nordisk Films Kompagni Copenhagen, if the plans can be released. Erik Balling, head of Nordisk Films, to make a new version of "Alle går runt og forelsker sig" (Everybody around is falling in love), a musical filmed back in 1940. Balling has been negotiating with Egil Monn Iversen A/S in Oslo in order to contract Norwegian vocal group The Monn Keys (recording on Triola) and with Metronome in Sweden to sign Siw Malmquist for some of the leading roles. In the 1940 version, Lilian Ellis played the femme leading role, which includes several songs to sing.

ICELAND

Islenzkir Tónar sent The Cash Box its new new Icelandic releases, a single with Ragnar Bjarnason singing "Vorkvöld i Reykjavik" (Spring Night in Reykjavik), which actually is a Swedish song by Evert Taube, and the Ice-landic tune "Landafraedi og Ast." The other record also presents Bjarnasson singing Icelandic versions of continental European songs.



CANADA

The Cash Box in Canada would appreciate a list of all labels being distrib-uted by Canadian distributors. Would each distributor please enclose his full name and address. This information will be used for our special anniversary issue. Mail all correspondence to our Montreal office. Astral Music Sales, from Scarborough, Ontario, infos that it is presently promoting a new Canadian artist on the Destiny label. The new artist is Larry Lee, his record is entitled "Desire." Guy Bertrand of London Records reports great initial reaction on the big European hit, "Pepito," by the Los Machucambos. Don Stevens of Arc Sound Ltd., reports that Ron Richards will be in charge of A & R and promotion for the province of Quebec. Leon Lachance, of CKVL Radio in Montreal, calls it a hit for "Yellow Bird" by Lawrence Welk.

Leon Lachance, of CKVL Radio in Montreal, calls it a hit for "Yellow Bird by Lawrence Welk. The Beaumarks new recording of "Classmate," after only two weeks of re-lease, is showing in all key markets. This is definitely the biggest Canadian hit since "Clap Your Hands." Len Vallins of Records Affiliated reports that "Tell Me Why" by The Bel-monts on Canadian American is his strongest single. Best selling album is "Hawaii" by Santo and Johnny. Quality Records released "A Million Teardrops" by Conway Twitty, "Blue Tomorrow" by Billy Vaughn, "Yellow Bird" by Lawrence Welk, "Quite A Party" by The Fireballs, and a new Canadian "Midnite Creep" by Al Bruno. Liam Mullen, formerly with Compo and recording artist Jimmy Rodgers, is now with Phonodisc as promotion manager for the Province of Quebec. Peter Barth has exited his post with Phonodisc. Lloyd Arnold and the Rocking Drifters will be in Eastern Canada to promote their new record, "Red Coat, Green Pants, Red Suede Shoes" distributed by Zirkon.

Johnny and the Hurricanes and Billy Mason appeared at the Quebec Coliseum on 10/6

seum on 10/6. New records beginning to show include, "Dance On Little Girl" by Paul Anka on Sparton, "She Wears My Ring" by Jimmy Bell on Reo, "Hats Off To Larry" by Del Shannon on Quality, "Cupid" by Sam Cooke on Victor, "Ring Of Fire" by Duane Eddy on London, "Should I" by The String-A-Longs on Warwick, and "I'm Comin' On Back To You" by Jackie Wilson on Brunswick. Hal Ross of Compo reports great reaction on "Heart And Soul." Compo has both versions of the tune, one by The Cleftones the other by Jan and Dean.

Canada's Best Sellers

English

- 1. Travelin' Man/Hello Mary Lou-Ricky Nelson-Imp.
- Runnin' Scared-Roy Orbison-
- Mon
- 3. Little Devil-Neil Sedaka-Vic
- 4. Stand By Me-Ben E. King-Atco
- 5. The Boll Weevil Song Brook Benton-Mer
- 6. I Feel So Bad-Elvis Presley-Vic
- 7. Moody River-Pat Boone-Dot
- 8. Raindrops-Dee Clark-Delta
- 9. Hello Walls-Faron Young-Cap
- 10. Mama Said-Shirelles-Reo

FINLAND

FINLAND Commercial Finnish TV produced some big programs during the spring. In May it had the big knowledge competition and show "The Million Contest," in which German recording stars Vico Torriani and Conny appeared. Also Danish-Italian singer Dario Campeotto, whose "Angelique" is a top seller all over Scandinavia, has been aired in Finland. Besides "Angelique," which is one of the most popular records in Finland, the record buyers here are now asking for Ping Ping's "Sucu Sucu," Paul Anka's "Tonight My Love," Finnish versions of "Sucu Sucu" and "Pepe" sung by Brita Koivunen, and also Finnish recordings of "Green Leaves of Summer" and the French song "Written in the Stars," both sung by Vieno Kekkonen, are very popular, reports Paavo Einiö, publicity head of Scandio, Sonet and Nor-Disc companies.

Norway's Best Sellers

- Green Fields (Brothers Four/Philips) Norsk Musikforlag A/S
 Are You Sure (The Allisons/Fontana) Stockholms Musikproduktion
 Ramona (The Blue Diamonds/Fontana) Prestor Musik
 Blue Moon (The Marcels/Colpix) Egil Monn Iversen A/S
 Surrender (Elvis Presley/RCA) Belinda (Scandinavia) AB
 Baby Sittin' Boogie (Buzz Clifford/Philips) Musikk-Huset A/S
 Wooden Heart (Elvis Presley/RCA) Belinda (Scandinavia) AB
 A Hundred Pounds Of Clay (Craig Douglas/Top Rank)
 Hello Mary Lou (Ricky Nelson/California)
 Runaway (Del Shannon/Heliodor)

Sweden's Best Sellers

- Pepe (Jörgen Ingmann/Metronome) Kassner Music

- Pepe (Jörgen Ingmann/Metronome) Kassner Music
 Angelique (Dario Compeotto/Sonet) Edition Odeon
 Baby Sittin' Boogie (Buzz Clifford/Philips) Thore Ehrling Musik
 Blue Moon (The Marcels/Colpix) Reuter & Reuter
 Sucu Sucu (The Monn Keys/Karusell) Reuter & Reuter
 En gång skall vi åter mötas (Einmal sehen wir uns wieder) (Thory Bernhards/Polydor) Southern Music
 Surrender (Elvis Presley/RCA) Belinda (Scandinavia) AB
 Sway (Bobby Rydell/Columbia) Southern Music
 + Kära Mor (Göingeflickorna/Joker) Sweden Music
 Ah, Maria, jag vill hem (Mary Don't You Weep) (The Monn Keys/Karusell) Southern Music 9. + 1 10. Ah

Balda—Bar. *Bebe Boogie—Jean Julien—Rus C'etait Moi—Gilbert Becaud— 9. Pat 10. *24,000 Baisers—Pierre Robyn— T.C. *Produced in Canada

French

*Frou Frou/Danse Avec Moi – Fernand Gignac—T.C.
 *Mathilda—Les Jerolas—Vic
 Non, Je Ne Regrette Rien – Edith Piaf—Pat
 *Louise—Michel Louvain—Ap
 *Un Betit Beact Cloude Circuit

*Un Petit Becot-Claude Girardin

*Cou-Couche Panier—Pierre Noles —Lon—Jacqueline Boyer—Pat Garde-Moi La Dernier Danse—

-Rus

6.

7.



BRAZIL

President Janio Quadros, besides his financial worries has to face (and is doing it with great determination) some other problems closely related with movies, Radio and TV. One particular decree has been the cause of deep con-cern and is expected to be published very soon: the one which will force TV and radio stations to play 50% of Brazilian music and the other 50% of foreign music. In fact, this will give greater protection for our musicians and singers. At the same time, it will stimulate Brazilian composers as well as our public's taste, creating a much more interesting inclination for Brazilian native rhythms. Following this decree, another will be issued, concerning Record Industries on the same basis, which means they will be forced too to press 50% of Brazilian music.

It is pertinent to report that our country is the third among the greatest It is pertinent to report that our country is the third among the greatest record producers in the world. In fact, our industry only bows to the United States and England. Production increases every year, and right now we're pressing more than 20 million records a year. Official numbers depends on information we'll be able to get next week. Standard and LP records con-tribute with the biggest percentages of the mentioned production. EP still fights to gain public's preference and compacts are only beginning their career. Brazilian team of The Cash Box, by invitation of RCA Victor Do Brasil, recently visited the plants of this famous record company, in the environs of Sao Paulo City. We had a very good impression, specially with the presses, thirty-five in number, and completely made in Brazil. The presses produce 15 thousand records each day, divided this way: 10,500 LP's, 3,500 singles and 1,000 EP's.

1,000 EP's.

Wilson Miranda, a Brazilian singer of the younger generation, whose record "Alguem E Bobo De Alguem" has been on the charts for several weeks, signed a contract with Mocambo Records, after a couple of years with Chantecler Records.

In June, Brazilian people dedicate three days in honor of St. Anthony (13th) St. John (24th) and St. Peter (29th), with special festivities in every part of the nation. Composers write special music for these three days. Also special records are issued for the occasion, and many retail stores are doing good busi-ness selling these records, specially in the country.

Brazil's Best Sellers

SAO PAULO

- Faz-Me Rir-(Mida Risa)-Edith

- Faz-Me Rir—(Mida Risa)—Edith Veiga—(Chantecler) (Vitale)
 Ansiedad—Nat "King" Cole— (Capitol) (Vitale)
 *Flor Do Meu Bairro—Nelson Gonçalves—(RCA) (Euterpe)
 Look For A Star—Garry Miles —(Liberty) (Vitale)
 A Noiva—Angela Maria—(Con-tinental) (Fermata)
 *Coraçao De Luto—Teixeirinha— (Sertanejo) (Santos Dumont)
 Alguem E Bobo De Alguem— (Everybody's Somebody's Fool) —Wilson Miranda—(Chantecler) (Aldon—Mellin)
 Rancho Das Flores—Banda do Corpo de Bombeiros—(Odeon) (Not published)
 *Maria Helena—Roberto Vidal— (RCA) (Euterpe)
 *Papeis Velhos—Lurdinha Per-eira—(Chantecler)

RIO DE JANEIRO

- *Coraçao De Luto—Teixeirinha— (Sertanejo) (Santo Dumont)
 A Noiva—Angela Maria—(Con-tinental) (Fermata)
 *Flor Do Meu Bairro—Nelson Gonçalves—(RCA) (Euterpe)
 *Rock Do Ratinho—Carequinha— (Copacabana) (Not Published)
 *Solidao Nubya Lafayette— (RCA) (Euterpe)

- (Copacabana)
 *Solidao Nubya Lassa
 (RCA) (Euterpe)
 *Nossos Momentos—Elizette Cardoso (Copacabana) (Editora Bio) *Nossos Mone-doso — (Copacabana) (Lea-Musical Rio) Look For A Star-Garry Miles-(Liberty) (Vitale) *Agora-Alcides Gerardi-(Co-lumbia) (Not Published) No Domingo Nao-(Never On Sunday) — Hebe Camargo-(Dicordi)

- No Domina Sunday) Hebe Camargo (Odeon) (Ricordi) Onde Estaras—Anisio Silva— *Ònde 10 (Odeon) *Brazilian Music

Welcoming Committee



AUCKLAND, NEW ZEALAND-At their stopover here during a tour of Australia and the Islands, an American performing troupe, which include Connie Francis, Johnny Burnette and Bobby Vee, was greeted by a group of Maoris Aborigines. It proved to be quite a welcoming committee!



MEXICO

Mexican singer Tito Guizar performed on the Ed Sullivan show on June 11 in company of his daughter Lilia. Tito received \$2,500 for his act and is now in Aruba in the Occidental Indias to fulfill another contract. Panamericana de Discos, S.A. (Musart Records) will start a new TV show on Channel 5 under the direction of Hector Gonzales de la Barrera with weekly participation of their artists like Carlos Campos, Los Galantes, Flor Silvestre, Emilio Gálvez, Antonio Aguilar, Rigoberto Pantoja, Lucha Villa, La Florecita, Marcela Galván, Alberto Vázquez, Emilio Gálvez and some others. A few days ago, Spanish dancer and singer Carmen Amaya arrived here to perform at Terraza Cassino plus TV and theaters. The last country where she entertained was Venezuela, with her gypsy show. Seen on a recent Pedro Vargas' TV show were singers Berta Cabal and Juana Gallo, Yorys Brothers, dancers, and comic Chino Herrera, all of them introduced by Paco Malgesto. And talking about the Vargas', his son Pedro Jr. was signed by Frank Sinatra to act in his new picture, "The Badlands" now being screened in Kanab, Utah with Dean Martin, Peter Lawford, Joey Bishop, Sammy Davis, Henry Silva and his whole clan. Frankie discovered Pedro Var-gas Jr. during his last trip to México and considered him perfect for some scenes in the picture.

Sammy Davis, Henry Silva and his whole claim. Frankle disconcilerations gas Jr. during his last trip to México and considered him perfect for some scenes in the picture. The average of 150 new recordings that the different firms now rush to the market monthly is a decrease of 50, which means that the demand for records is not as great as it used to be. On the other hand, releases have better quality, attention and selection. Clemente Serna Martínez, president of RPM network (Radio programs of México), arrived in town after a radio study in Los Angeles for two weeks. RPM is a network of more than 200 radio stations. Mexican duet The Montoya's Sisters are performing now in Japan at the Shankay Hall, alternating with Nat King Cole. . . . The Montoya's Sisters will continue their tour to China and then return to México next month. The Cuban version of the Four Freshmen, Los Bucaneros, will soon appear in Mexico City to perform in theaters and night clubs. Chico O'Farrill, one of the best arrangers we have, told us he was creating a new rhythm based on the Pachanga. Chico and his orchestra just arrived in town after a successful tour in South America. We just received reports from Alvaro Gómora and his tropical combo from Zurich where they are working in a nightclub. Two years ago, Alvaro began a tour to the Havre, Italy, Switzerland, Paris, Estocolmo, Gotenburgo, Paris, London and Athens. On July 1, he will go to Spain and after three months return to México.

Edgardo Obregón just signed a new contract to enter the A&R department

Edgardo Obregón just signed a new contract to enter the A&R department of Columbia Records. Now the label has six A&R men. RCA announced three new LP's: Rosina y Socorro, with the Navarro's Sis-ters, Vol. III; Los 4 Hnos. Silva, Vol. V and La Sensación Jarocha with Toña la Negra, Vol. III. The three albums promise to sell very well. Last June 15, pianist Paul Badura-Skoda performed at the second concert of the Piano's Festival that is presented at the Palace of Fine Arts with the National Symphonic orchestra under the direction of Kenneth Schermerhorn. Beethoven's music was played. Jorgen Ingmann's "Apache" and Paul Anka's "Pity Pity" just appeared in México under the Gamma label. Herbert Wise, executive of Dorsey Brothers Music and Consolidated Music Publisher, came to visit México, and to see the possibilities of opening offices here.

here.

here.
Javier Solís, the most popular Mexican singer we have, cut for Columbia Records the new song "Si No Estás Conmigo (If You Are Not With Me.) Statistics demonstrate that 85% of the artists that at present are working on Mexican TV are Mexicans, including nationalized stars.
Jose Luis Durán, organizor of the Third National Jazz Festival, is trying to record the music of the Festival on some label. Musart Records may do it. Argentinian vocal group Los 5 Latinos signed contract to perform in México the next month of September. They are now working in Spain and from that country they will fly to the United States.

Mexico's Best Sellers

- ...-Javier Solís (Columbia). Lucho Gatica (Musart). (EMMI)

- Y...—Javier Solís (Columbia). Lucho Gatica (Musart). (EMMI)
 Historia De Mi Amor (The Story of My Love)—Cesar Costa (Orfeon). Paul Anka (Gamma). Alberto Vázquez (Musart) (Brambila).
 Escandalo—Marco Antobio Muñíz (RCA) (PHAM)
 La Gioconda—Orquesta Aragón (RCA) (EMMI).
 Presumida—Teen Tops (Columbia)
 Ju-Julia—Enríque Guzmán (Columbia).
 Poquita Fe—Los Tres Reyes (RCA)
 Mas Alla—Tres Diamantes (RCA). Lucho Gatica (Musart). Hnos. Castro (Cisne) (EMMI).
 Matilda—Harry Belafonte (RCA). Los Jokers (Vik). (PHAM).
 Crei—Juan Mendoza (Peerless). Pablo Beltrán Ruíz (RCA). (PHAM).

1.

hia

Sao Paulo's Top Ten LP's

- Metais Em Brasa-Henry Jer-1.
- ome—(Decca) 'S Music—Ray Conniff—(Colum-2. bia)
- Noite De Saudade—Nelson Gon-calves—(RCA) Meu Ultimo Tango—Sarita Mon-tiel—(Hispa—Vox) 3. *
- 4. 5.
- Tel Sou O Espetáculo—José Vas-concellos—(Odeon) My Love For You—Johnny Mathis—(Columbia) 6.
- Poema Do Adeus-Miltinho-
- (RGE) O Sucesso E Samba—Walter Wanderley—(Odeon) 8.
- Billy Vaughn No Cinema—Billy Vaughn—(Dot-RGE)
- Bolero Espectacular—Don Pablo de Havana—(Musidisc) 10.

2. *Noite De Saudade-Nelson Gon-

'S Music-Ray Conniff-(Colum-

Rio De Janeiro's Top Ten LP's

- None De Saudade—Nelson Gon-calves—(RCA)
 My Love For You—Johnny Mathis—(Columbia)
 *Orgao Espetacular—Ed Lincoln —(Masterpiece-Musidisc)
 *Poema Do Adeus—Miltinho— (RGE)
- 6.
- (RGE) La Violetera—Sarita Montiel— (Hispa—Vox) *A Bossa Negra—Elza Soares—
 - (Odeon) Os Grandes Sucessos De Frank Sinatra-Frank Sinatra-(Co-
- lumbia)
- *Convite Ao Drink—Djalma Ferr-eira—(Drink) Sacha Distel En Personne— Sacha Distel—(Philips) 10. *Brazilian Music
 - 43

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2. LONESOME PINE FIDDLERS "TWO KINDS OF BLUES"

#551 **3. STANLEY** BROTHERS "IF I LOSE"

#546

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Country **Disk Jockey Regional Reports**

MARY WILSON KCLX Colfax, Wash. Colfax, Wash. 1. Heart Over Mind (R. Price) 2. The Bitzzard (J. Reeves) 3. I Fall To Pieces (P. Cline) 4. Hello Walls (F. Young) 5. Three Steps To The Phone (G. Hamilton IV) 6. Sweet Lips (W. Pierce) 7. Country Music Time (Lonzo & Oscar) 8. Forever Gone (E. Ashworth) 9. Loose Talk (Maddox & Owens) 10. Thoughts Of A Fool (E. Tubb)

AL URBAN KCTI Gonzales, Texas

Gonzales, Texas 1. Sweet Lips (W. Pierce) 2. Heartbreak U.S.A. (K. Wells) 3. Loose Talk (R. Maddox & B. Owens) 4. Six Pallbearers (B. Gallion) 5. Honky Tonkitis (C. Butler) 6. Three Steps To The Phone (G. Hamilton IV) 7. Just Before Dawn (R. Foley) 8. He'll Let You Live A Little (S. McDonald) 9. Every Time I See The Sun Go Down (M. Endsly) 10. I'm Just A Stand-In (J. Dry)

PAPPY TIPTON WMOH

Hamilton, Ohio 1. Hello Walls (F. Young) 2. Sweet Lips (W. Pierce) 3. Don't Let Love Get You Down (J. Skinner)

John F Ler Love Gr. (J. Skinner)
 Loose Talk

 (B. Owens & R. Maddox)
 The Twenty Fourth Hour
 (R. Price)
 Foolin' Around (B. Owens)
 Cheva-Kiser-Olds (P. Stamper)
 You're A Part Of Me
 (R. Pressley)
 Heartbreak U.S.A. (K. Wells)
 Po' Folks (B. Anderson)

SMILEY MONROE

KYYM Inglewood, Calif. 1, Hello Walls (F. Young) 2. Mental Cruelty (B. Owens & R. Maddox) 3. Heart Over Mind (R. Price) 4. Foolin' Around (B. Owens) 5. I Want You (S. Monroe) 6. I Fall To Pieces (P. Cline) 7. The Blizzard (J. Reeves) B. Sleepy-Eyed John (J. Horton) 9. Louisiana Man (Rusty & Doug)

9. Louisiana Man (Rusty & Doug) 10. Ain't You Ever (Johnny & J. Mosby)

FRED KELLEY WFHK

- WFHK Pell City, Alabama
 1. Hello Walls (F, Young)
 2. Somewhere, Sometime, Some-one (O. Sullivan)
 3. Heartbreak U.S.A. (K. Wells)
 4. Beggar To A King (H. Snow)
 5. The Blizzard (J. Reeves)
 6. I Fall To Pieces (P. Cline)
 7. Thoughts Of A Fool (E. Tubb)
 8. Three Hearts In A Tangle (R. Drusky)
 9. Three Steps To The Phone (G. Hamilton IV)
 10. They'll Never Take Her Love From Me (J. Horton)

BOB NORRISS KASH

Eugene, Oregon

- Lugene, Oregon 1. Hello Walls (F. Young) 2. Loose Talk (B. Owens) 3. Heart Over Mind (R. Price) 4. The Bitzzard (J. Reeves) 5. Foolin' Around (B. Owens) 6. Your Old Love Letters (P. Wagoner) 7. Sleepy Eyed John (J. Horton) 8. I'll Have Another Cup Of Coffee (C. Gray) 9. Oklahoma Hills (H. Thompson) 10. One Way Street (B. Gallion)

CLYDE VARNEY

- CLYDE VARNEY WNRG Grundy, Virginia 1. Hello Walls (F. Young) 2. Sweet Lips (W. Pierce) 3. Loose Talk (B. Owens & R. Maddax) 4. Forever Gone (E. Ashworth) 5. Words Come Easy (Glaser Bros.) 6. Jimmy Martinez (M. Robbins) 7. Dime A Dozen (S. Collie) B. Are You True To Me (C. Smith) 9. Beggar To A King (H. Snow) 10. The Blizzard (J. Reeves)



Country **Reviews**

VERY GOOD B+ C+FAIR

GOOD В MEDIOCRE С



"WHY CAN'T YOU BE SATISFIED WITH ME" (2:34)

[Cedarwood BMI-Perkins, Mann]

"KISSES NEVER LIE" (2:55) [Cedarwood BMI-Walker]

CARL SMITH (Columbia 42042)

The irresistible Carl Smith ballad touch is put to good work on "Why Can't You Be Satisfied With Me" and so he comes up with another top-flight winner. With a flavorful chorus-combo, waltz-beat background he croons the tune with deepest feeling. The "Kisses Never Lie" coupler is more suitable for the pop market because of its insistent rock beat.

"EVERYTHING SHE TOUCHES GETS THE BLUES" (2:11)

[American BMI-Bour Kinsey]

"SUGAR-FOOT RAG" (1:56) [Forrest BMI—Garland, Horton]

PORTER WAGONER (RCA Victor 7901)

Porter Wagoner's right back with another sure-fire winner. This time around it's "Everything She Touches Gets The Blues," a rough-hewed blues lament that tingles with the touch of Wagoner's rich voice. A stir-ring weeper that leaves no doubt as to hit potential. And on the other side "Slewfoot" Hank Garland supplies the singer with the delightful hoedown-like "Sugar Foot Rag."

"HOW LONG DOES IT HURT (WHEN A HEART BREAKS)" (2:33) [Central Songs BMI-Midgett, Orinich]

"IF YOU WERE LOSING HIM TO ME" (2:37) [Pamper BMI-Carter] JEAN SHEPARD (Capitol 4584)

"How Long Does It Hurt" is probably one of the best records Jean Shepard has had in her career; a perfect mating of material, arrange-ment and talent. A slow, steady waltz beat set the pace for the thrush's sensitive vocal yearnings. Should be a big one for her. Coupler is an easy-going, familiar weeper.

"STOP THE WORLD (AND LET "I CAN'T TAKE A CHANCE" (2:22) [4 Star BMI-Blake, Belew, ME OFF)" (2:02)

Mathis1 [4 Star BMI-Belew, Stevenson]

CARL BELEW (Decca 31273)

Figure it a toss-up over which of Carl Belew's new Decca sides hits the charts first, for both have the stuff to make the stand. Peg either "I Can't Take A Chance," a slow, sullen weeper that he tenderly caresses, or "Stop The World (And Let Me Off)," a spirited, contagious upbeat love affair. Two outstanding sides from the singer.

"BIG RIVER, BIG MAN" (2:27) [Robbins ASCAP-Phillips, Watson] "SWEET LOVIN'" (1:58) [Magic Circle BMI-Franks, Baum]

CLAUDE KING (Columbia 42043)

It's the lad's first date for Columbia and from the sound of "Big River, Big Man" looks as if the new association starts off with a bang. In the song he tells a Mississippi River saga to a folk-like melody line. Male chorus and banjo backdrop highlight this folk-ish mood. Flipside, "Sweet Lovin'," is a bright-beat waltz romantic that provides friendly contrast to the top half.

(B)

some spins.

BOOTS COLLINS (Manco 1071)

(2:22) [Bluebonnet BMI-Collins] Boots here vocally fronts Joe Zecca and the Western-airs in a west-

bonnet BMI-Collins] This end Boots delves into the hillbilly area with a sprightly-paced, infectious ef-

ern-flavored romantic weeper. Has an interesting sound and could earn itself

(C+) "TENNESSEE" (2:18) [Blue-

fort. Zecca and the Western-airs

The Cash Box-June 24, 1961

again supply fine support.

SHADOWS"

"EVENING

HOYT AXTON (Briar 100)

a hearing.

(B+) "GEORGIA HOSS SOLDIER" (2:27) [Dee BMI—Axton, Ax-ton] Songster, son of country cleffer Mae Boren Axton ("Heartbreak Hotel") bows on the newly-formed label with a Civil War saga. A color-ful and flavorable tune, it's etched in honest tears by Hoyt and could stir up considerable attention. The boy's got talent! got talent! (B+) "DRINKING GOURD" (3:05) [Dellwood BMI—Arr. Axton] This is the old Civil War slave lament in a vibrant new arrangement by young Axton. Again he exhibits a powerhouse of talent. Both sides rate a hearing



TOP 50 ACROSS THE NATION

24

20

5

7

Pos	Last		Pos. I	
	rek 1	26	SEA OF HEARTBREAK Don Gibson (RCA Victor 7890)	
I FALL TO PIECES Patsy Cline (Decca 31193)	2	27	THERE MUST BE ANOTHER WAY TO LIVE Kitty Wells (Decca 31296)	37
SWEET LIPS Webb Pierce (Decca 31249)	3	28	BALLAD OF WIDDER JONES George Hamilton IV (RCA Victor 7881)	27
LOOSE TALK Buck Owens & Rose Maddox (Capital 4550)	4	29	BEFORE I LOSE MY MIND Ferlin Husky (Capitol 4548)	28
HEART OVER MIND Ray Price (Columbia 41947)	5	30	FOREVER GONE Earnest Ashworth (Decca 31237)	25
HEARTBREAK U.S.A. Kitty Wells (Decca 31246)	18	31	YOUR OLD LOVE LETTERS Porter Wagoner (RCA Victor 7837)	29
THE BLIZZARD Jim Reeves (RCA Victor 7855)	6	32	EVERYBODY'S DYIN' FOR LOVE Jimmy Newman (Decca 31217)	31
MENTAL CRUELTY Buck Owens & Rose Maddox (Capitol 4550)	7	33	I'LL JUST HAVE A CUP OF COFFEE Cloude Gray (Mercury 71732)	30
THREE HEARTS IN A TANGLE Roy Drusky (Decca 31193)	9	34	WINDOW UP ABOVE George Jones (Mercury 71700)	33
THOUGHTS OF A FOOL Ernest Tubb (Decca 31241)	11	35	DON'T WORRY Marty Robbins (Columbia 41922)	26
BEGGAR TO A KING Hank Snow (RCA Victor 7869)	12	36	AIN'T GONNA WORK TOMORROW Louvin Bros. (Capitol 4559) Lester Flatt & Earl Scruggs	44
LOUISIANA MAN Rusty & Doug (Hickory 1137)	17	37	(Columbia 41938) POOR LITTLE JIMMY	43
FOOLIN' AROUND Buck Owens (Capitol 4496)	8	38	Hank Snow (RCA Victor 7869)	
ONE WAY STREET Bob Gallion (Hickory 1145)	13		SADNESS Morion Worth (Columbia 41972)	39
THE TWENTY-FOURTH HOUR Ray Price (Columbia 41947)	10	39	SIX PALLBEARERS Bob Gallion (Hickory 1145)	36
OKLAHOMA HILLS Hank Thompson (Capitol 4556)	24	40	PO' FOLKS Bill Anderson (Decca 31262)	
THE HAND YOU'RE HOLDING Skeeter Davis (RCA Victor 7863)	15	41	HE'LL LET YOU LIVE A LITTLE Skeets McDonald (Columbia 42001)	_
JIMMY MARTINEZ Marty Robbins (Columbia 42008)	19	42	THE BELLS THAT BROKE MY HEART Slim Whitman (Imperial 5746)	45
THREE STEPS TO THE PHONE George Hamilton IV (RCA Victor 7881)	20	43	DON'T LET YOUR LOVE DIE Don Reno & Red Smiley (King 5464)	, 46
WHEN TWO WORLDS		44	TENDER YEARS George Jones (Mercury 71804)	_
COLLIDE Roger Miller (RCA Victor 7878)	21	45	YEARNING Benny Barnes (Mercury 71806)	_
FROM HERE TO THERE TO YOU Hank Locklin (RCA Victor 7871)	16	46	WRECK ON THE HIGHWAY Wilmo Lee & Stoney Cooper (Hickory 1147)	_
DIME A DOZEN Shirley Collie (Liberty 55324)	23	47	FLAT TOP Cowboy Copas (Starday 542)	41
SLEEPY-EYED JOHN Johnny Horton (Columbia 41963)	14	48	TEACH ME HOW TO LIE Honk Thompson (Capitol 4556)	35
COUNTRY MUSIC TIME Lonzo & Oscar (Starday 543)	22	49	LOOKING FOR YOU Lefty Frizzell (Columbia 41984)	_
THE REBEL—JOHNNY YUMA Johnny Cash (Columbia 41995)	32	50	ONE FOR YOU, ONE FOR ME Justin Tubb (Starday 549)	-



Round

ξ

We talked long-distance with Slick Norris last week and learned that he is no longer associated with Liberty Records. Slick didn't say what the story was but we learned later, from a very reliable source, that Liberty is cutting down expenses and decided to let Slick go. Joe Allison, Liberty's country A&R head, with whom Slick has worked closely this past year, was overheard to say that he was extremely sorry to see this happen for he couldn't be more happy with the promotion job Slick has done for the firm. We concur with Joe and we're sure everyone in the country field does too. He's really done a bang-up job in keeping us all informed of not only what's happening at Liberty but in other areas that have interested him. But Slick's still staying with us han-dling Webb Pierce and Warren Smith and is open for additional free-lance promo work.







WEBB PIERCE

RAY PRICE

LEON MCAULIFF

Just got word from Trudy Stamper on the finalists in Pet Milk's Fourth An-nual National Grand Ole Opry 'Talent Contest. They'll all be heading for Nashville on June 22 for final judging on June 22-23-24. Of course you all know that the final winner gets a Columbia Records contract and six guest Opry appearances. The finalists are: Johnny Rose (KBIM-Roswell, New Mex-ico) Othell Sullivan (WEBZ- Birmingham, Ala.), Bonnie Rose Martin (WVOP-Vidalia, Ga.,) Don Gulley and Buster Turner (WCTT-Corbin, Ky.), Bill Gentry (KTFS-Texarkana, Texas), Ray Pillow (WBRG-Lynchburg, Va.) and Donald Hogue (KBLL-Helena, Mont.). . . . Moriss Taylor of KPAY-Chico, Calif., notes that they are now booking in at the Ritz in Oroville, Calif. in two weeks for a regular Sunday night show and dance. He's also slated to initiate a new TV series on Channel 7 in Redding, on about July 15. Moriss says it's getting tough to keep up with his busy schedule. . . . Jimmy Simpson writes that he's now using Ray Price's "The 24th Hour" as his midnight sign-off at KBYR-Anchorage. Jimmy Simpson also infos that response has been just great at his new post.

tough to keep up with his busy schedule. . . . Jimmy Simpson writes that he's now using Ray Price's "The 24th Hour" as his midnight sign-off at KBYR-Anchorage. Jimmy Simpson also infos that response has been just great at his new post. Moss-Rose Publications (owned by Hubert Long), which has published mainly country music in the past, steps out in a new venture by purchasing the rights to the score of "The Biggest Circus," a new musical show which will have its initial shakedown at Nashville's Theatre on July 5. Producers of the show plan to bring it to New York for an off-Broadway opening after the first of the year (1962). The show, with music, lyrics and book by Gene Nash (who also directs and choreographs), is an oddity for a musical in that it has a lot of country tunes in its score and will feature country music singers. Already signed for the Nashville opening are Capitol's Johnny Seay and Co-lumbia's Mark Stewart. . . While Roger Miller has a hit ("When Two Worlds Collide") he hasn't been able to avoid being hit. While scooting around town on his new motor scooter he has been hit twice in the past two weeks by women drivers. Actually we think the Country Music Wives Auxiliary is gunning for him in an effort to erase their husbands' competition. But seriously though, Roger is now recovering very well after a week's hospital layoff. . . . Eleven-year-old Robin Clark, who is doing pretty well with her Capitol release of "Billy" b/w "For Your Sake," has been visiting with deejays and, needless to say, is making a big hit with them. Can't say we blame the deejays; the gal's attractive and has a charming personality. . . . Effective July 1, the Kamo Record Ranch in Rogers, Ark, becomes the Leon McAuliff House of Music and will move to a new location in the city. Under Leon's direction the store will stock a complete line of instruments, phonos, TV's and records. . . . Also in a new location are the offices of the Jim Denny Artist Bureau and Cedar-wood Publishing. Denny's moved directly across the street f

San Antonio. Most of you deejays are probably already spinning either the Billy Grammer (Decca) or Buddy Thomas (Todd) versions of "Have A Drink On Me," but there's another one com-ing your way soon. It's by Bill Car-lisle on Columbia and an advance hearing by this office indicates it'll be there in the running for final top honors. Columbia is in the process of rushing it out now. . . . Joe Wright infos that Autry Inman's "Too Blue To Care" b/w "Let's Take the Long Wav Home" (United Artists) is re-portedly doing pretty well through the southwest. Additional copies can be obtained from Joe at Box 516, be obtained from Joe at Box 516, Goodlettsville, Tenn.





Your Last Export Shipment Is The Most Important One

The importance of the export market grows in proportion to the growth of the market itself. Where once a wholesaler would make it a point to discuss the export business conducted by his firm as something special and apart from the regular run of trade, today most wholesalers doing business with the overseas buyers take the export trade in stride. This is a good sign because once a new phase of a business can be absorbed so completely into the daily routine of a coin machine outlet, the chances are this function is being carried out efficiently. There is always the danger, however, that the export business a firm carries on can be short changed in the process of it becoming an accepted part of the business.

A damaged machine shipped to a buyer in the States is reported by the receiver almost before the shipping crate is removed. This is to be expected. A foreign shipment, however, can arrive in an unsatisfactory condition and result in immediate cancellation of future business with the shipper. Notice may never be given nor may a reason be offered. Just a plain and simple refusal to buy any more machines from that same firm. While this may be unfair, because of the distance between shipper and receiver and the details that go into an overseas order, sometimes it is wiser to take the loss and write it off than to go to further expense and complain.

This example is presented here simply because it is a common occurance. One way to prevent this from happening to you is to double check all shipments before sending them out. This does not however, prevent damage from occuring in transit. Your reputation and future business lies with the last shipment of machines. Forget the previous favors, price deals and other generosities which have passed between you and your export customer. "What have you done for me lately" is an international idiom.

The next time you do business with an overseas buyer, take the opportunity to ask him if he was satisfied with the merchandise. If the answer is "yes," he'll appreciate your asking. If the answer is "no" you will at least find out why and correct it possibly in time to save the account. If it's worth handling, it's worth holding on to.

Distributor Appointments:

Laniel Takes On Seeburg Gilchrist Appointed By In Canada



ROMEO LANIEL

MONTREAL, CANADA—The See-burg Corporation has announced the appointment of Laniel Amusement, Inc., 1807-15 Notre Dame West, Mon-treal 3, Quebec, Canada as Canadian Seeburg distributors covering Quebec, Newfoundand Nove Section and Newfoundland, Nova Scotia and Prince Edward Island. Laniel will handle Seeburg Coin-Operated Phonographs and Cigarette

Vendors.

Key personnel is as follows: Ed-ward Laniel, President; G. Laniel, Vice President; Romeo Laniel, Sec-retary; Peter Laniel, General Man-

Almost---**An International** Incident

CLEVELAND, O.—Morris Gisser. CLEVELAND, O.—Morris Gisser, president of Cleveland Coin Machine Exchange, Inc., this city, leading dis-tributors and major export suppliers, might very well have prevented an international incident last week. At least that's the way Gisser looks at it. It seems that one of Gisser's export customers in Lebanon ordered a sup-ply of various types of equipment one month ago and all but the gun games were shipped immediately. Not hav-

month ago and all but the gun games were shipped immediately. Not hav-ing received the gun games, the im-porter cabled Cleveland Coin and asked that the firm complete the order as soon as possible. Since the equipment was now on hand, Gisser had his secretary cable the customer advising him that the machines would be shipped immedi-ately. And that's when the trouble almost started. Gisser decided to look into the cable

Gisser decided to look into the cable matter to make doubly sure that the matter to make doubly sure that the message was going out on time and upon reading the message, Morris al-most froze in his tracks. Here's what the girl had typed to be cabled to a firm in Lebanon: "GUNS ARE AVAILABLE FOR IMMEDIATE SHIPMENT"!

"Naturally, we changed the wording a little," stated Gisser. "But I guess you could say I prevented an inter-national incident!", added the veteran coinman.

Claims "Bumper Pool" Trademark

BAY CITY, MICH .-- John F. Ryan, BAY CITY, MICH.—John F. Ryan, sales manager, Valley Sales Company, this city, advises: "Valley Manufac-turing Company, of which Valley Sales Company is the Sales affiliate, wishes to convey, to whom it may concern, that said Valley Manufac-turing Company has ownership by right of priority and trademark to the right of priority and trademark to the name 'Bumper Pool'." ager; Jean Coutu, Sales Manager; E. Renaud, Parts Manager; Ray La-Londe, Service Manager. Laniel Amusement, one of the most

highly regarded music and vending distributors in Canada, employs 65 people utilizing over 40 cars and trucks. In 1960 they celebrated their 25th Year in the industry.

AMI For Canada

TORONTO, CANADA-R. C. Gil-christ reports that R. C. Gilchrist Limited has been appointed the ex-clusive Canadian Distributor for Limited has been appointed the clusive clusive Canadian Distributor for Rowe Manufacturing Limited Auto-matic Music Incorporated. A formal announcement from the firm is expected in the very near future

future.

"We feel that this acquisition of the AMI-Rowe lines will be of extreme benefit to R. C. Gilchrist and its Van-couver and Montreal branches," stated Gilchrist, "due to the tremendous increase in the product line we will have to offer the Canadian vending and coin operation trade."

Southern Music Named By **Wurlitzer For Florida**

ORLANDO, FLA.—One of the oldest and most respected automatic music organizations in the South joins hands with a pioneer manufacturer as Southern Music Distributing Company takes over the sales and service of the Wurlitzer line in Florida. "Effec-tive immediately, Southern Music offices in Jacksonville, Orlando and Miami become Wurlitzer outlets in the state of Florida," according to Robert H. Bear, Sales Manager for Wurlitzer Phonographs. Ron W. Rood, a man with vast ex-perience in the coin-operated music field, is President of Southern Music Distributing Company. The executive office is located at 503 West Central Avenue, Orlando, Florida, telephone number: Garden 3-2261. General Man-ager of Southern Music is H. F. Trippe who also makes his headquarters at Ovlando. The Lacksonville.

ager of Southern Music is H. F. Trippe who also makes his headquarters at Orlando. The Jacksonville office is located at 2465 Harper Street, and is under the direction of Oscar High-tower and Bud Shields. The phone number for the Jacksonville office is Elgin 6-1664. In Miami Southern Music has quarters at 412 S.W. 8th Avenue, and the manager in that area is Ed Evans. The Miami telephone number is Franklin 1-8559. Each of the Southern Music hranches will have the Southern Music branches will have a complete line of Wurlitzer equip-

the Southern Music branches will have a complete line of Wurlitzer equip-ment, facilities for service and prompt delivery of parts. The three offices of Southern Music will be responsible for the sales and service for Wurlit-zer equipment in 57 counties of Flor-ida and 24 counties in Georgia. In announcing that Ron Rood was appointed a Wurlitzer Distributor, Bob Bear had some interesting com-ments to make about the decision, "Ron has made a complete cycle since his entry into the automatic music business in the mid 30's, at which time he started with Wurlitzer as an operator with the purchase of 5 'Model P-12' phonographs. Before long he had 100 machines, all Wurlitzer, and was a member of the Century Club. He tells us that he still prizes the plaque he received at that time and a letter from the Credit Manager of Wurlitzer congratulating him on the completion of navment for the 100 Wurlitzer congratulating him on the completion of payment for the 100 phonographs. In the intervening years Ron has had experience with other

phonographs. In the intervening years Ron has had experience with other phonographs and manufacturers, yet he has returned to the Wurlitzer fold as our distributor, and we are proud to welcome him home." Ron Rood's career in the coin-op-erated music business has been a steady upward climb through lean and plenty, war and peace, adversity and success. Through every cycle he came out just a little ahead, until today he is respected as one of the most successful men in our industry. Ron was born in Iowa, and during his formative years lived in the states of Wisconsin, Minnesota and Illinois. He attended Shattuck Military Acad-emy, graduated from Faribault High School and attended Lawrence College at Appleton, Wisconsin. The land boom of the late twenties enticed Ron to Florida where he reports losing his



RON ROOD

entire fortune of \$500 on a poor real estate deal. He climbed out of this dilemma by the purchase and rejuv-enation of a little drugstore in Or-lando which was destined to become the cornerstone of his present success. It was while he was operating the drugstore that he went into the music husiness

business. Until World War II Ron's efforts were confined to the operating end of the business. However, after the war, distributing caught his eye and his company became a representative in Florida for a phonograph manu-facturer. In 1955 he changed his man-ufacturer affiliation for the same terufacturer affiliation for the same ter-ritory. Now, as Wurlitzer Distributor, Ron plans to provide service that will assure complete satisfaction to the purchasers of Wurlitzer Phonographs. In this effort he will have the full cooperation of the factory, as Harry Gregg, Wurlitzer Field Service Engi-neer for the Southeast, has been as-signed to assist Southern Music in

Gregg, Wurlitzer Field Service Engi-neer for the Southeast, has been as-signed to assist Southern Music in every possible way. Ron's organization now has phono-graph and games operations in 10 counties in Florida. In addition, he has a vending machine operation which extends into 4 counties from the Jacksonville office. As Ron says, "Florida, the coin machine business, and the South have all been good to me. I married a Southern gal, Frances Harris, in 1939. We have two daugh-ters—Nancy, 18, a student at Florida State University in Tallahassee, and Sally, 15, who will enter high school this year." A. D. Palmer, Jr., Advertising & Sales Promotion Manager for Wur-litzer, had this to add, "Ron has done a lot of good things for his business too. He is Director of the Coin Ma-chine Council on Public Relations, Director of the Coin Machine Distrib-utors Association, a long-time member of A WOA and a stream boliaver

Director of the Coin Machine Distrib-utors Association, a long-time member of A.M.O.A. and a strong believer and booster of the entire coin ma-chine business. With a philosophy like this, how can a man help but be a success in his chosen field."

Nebraska Music Guild **Elects Officers**

OMAHA, NEBRASKA—A very suc-cessful meeting of the Music Guild of Nebraska was held June 10th and 11th, Saturday and Sunday at the Sheraton-Fontenelle Hotel, Omaha. Annual elections of officers for the coming year were held.

coming year were held. Elected were the following: Presi-dent, Jerry Witt, Omaha; Vice Presi-dent, Frank Holys, Columbus; Secre-tary, Howard Ellis, Omaha; Treas-urer, Doc. Stahl, Columbus; Director, District #1, Don Knox; District #2, Ralph Reeves; District #4, Hugo Prell; District #5, Ed Kort; District #6, Joe Rothkop; District #7, Harry Abramson: Sergeant at Arms. Frank Abramson; Sergeant at Arms, Frank Marasco.

Others in attendance were Jerry Harris from Denver, Colo., Don Reis from Denison, Iowa.

Rock-Ola, Gottlieb and National were represented by Hymie and Ed-die Zorinsky.

United was represented by Howard Ellis.

AMI was represented by Lew Ptacek and Floyd Evers from Manhattan, Kansas.

Seeburg and Chicago Coin were represented by Phil Moss and Joe Blend of Des Moines, Iowa.

The next meeting will be held in eptember at Columbus, Nebraska September at Columbus, Nebraska with Frank Holys and Doc Stahl acting as hosts.

Ainsworth Reports Excellent Progress With Fruit Machines

LONDON, ENGLAND-Of the sev-LONDON, ENGLAND—Of the sev-eral major fruit machine manufac-turers who set up firms here before the advent of the new Betting and Gaming Law, one of the most suc-cessful is Ainsworth Consolidated In-dustries (Great Britain) Ltd. who re-port avacilant programs

cessful is Ainsworth Consolidated In-dustries (Great Britain) Ltd. who re-port excellent progress. Convinced that the market of fruit machines in the U.K. would follow the pattern already established in Aus-tralia, Hal Eldridge, General Manager of the London office is pursuing the policy of selling the well-known Aris-tocrat direct to the final users—clubs. He reports that whereas before the Act came into operation, there was a reluctance on the part of the clubs to purchase, they are now inquiring as to price, service and facilities avail-able. Operators who, in the past, were only prepared to put machines out on a share or rental basis are now selling them and providing after serv-ice. Aristocrat fruit machines can also be purchased by clubs through dealers on a no-deposit basis for as little as £4.0.0. a week with guaran-teed after sales service. Sales are on the increase and it is understood that additional premises are being sought to accommodate the extra staff and storage space required. Shipments are being received from Australia on a weekly basis. A quan-tity of machines have been sold to the continental market—orders being ac-cepted by the British company but

continental market—orders being ac-cepted by the British company but shipped direct from the parent com-pany in Australia.



Bally Intros Two New Games



BILL O'DONNELL

CHICAGO-Bill O'Donnell, general sales manager for Bally Manufactur-ing Company, this city, advised last week that two exciting Bally amuse-ment games have been released amid ment games have been released and the fanfare and advance announce-ment due such popular equipment. They are the new "Bally Bowler" and "Bikini" bingo-type pingame.

He stressed the many features con-tained in the new "Bally Bowler," which highlighted the Bally exhibit at the recent MOA convention when he said: "The realistic bowling action he said: in the new 'Bally Bowler' is certain to be popular among players every-where. This feature is the result of two years of engineering to produce a revolutionary new pin mechanism with full-round pins that fly in any with full-round pins that fly in any desired direction, depending on the angle at which the bowling ball hits the pins, exactly as in real bowling. "Furthermore," O'Donnell con-tinued, "the pin action is noiseless. The extra quiet operation is assured by special noise-absorbing composi-tion under the alley, rubber-lined ball return track and the smooth action of the excellent pin mechanism." of the excellent pin mechanism."

The Cash Box-June 24, 1961

In addition he stated that the pin action is one-hundred per cent me-chanical response to the impact of the ball against the pin, or pin against pin—without rollovers on the alley, without magnets, and without the use of dangling chains. Hit pins are cleared off the alley with the speed of real pins on a real alley, resulting in fast play, and consequently fast earn-ing power for the operator. O'Donnell advised that other ster-ling features in the "Bally Bowler" include "High-Speed Totalizers," and shipped with each game are 3 Ebon-ite balls (4½ inches in diameter). The standard coin mechanism is 15 cents a game. A quarter is deposited for 2 games. Further, the coin mech-anism is readily convertible to straight dime play, or straight quarter play. The standard length of the "Bally In addition he stated that the pin

amishi is really convertible to straight dime play, or straight quarter play. The standard length of the "Bally Bowler" is 16 feet, and 5 foot exten-sion sections are available to the op-erator. Scoring is according to official bowling rules. One to six can play. In announcing "Bikini," new bingo type pinball game, Bill O'Donnell, Bally's general sales manager, em-phasized that the new game "builds on the tremendous success of 'Circus Queen' but includes a new added fea-ture which has proved highly attrac-tive to players in all test locations." "This new feature," O'Donnell said, "is called the Futurity Game and is

"This new feature," O'Donnell said, "is called the Futurity Game and is an improved version of the Red Letter Free Game, popularized by several top Bally bingo machines, starting with 'County Fair.' Player, however, is not compelled to take the Futurity Game immediately but may hold it and try to build it up to higher scor-ing value. Futurity Game is advanced by skill-shooting to light any two numbers in orange section of the Magic Screen. As in 'Roller Derby' and 'Circus Queen,' the key to the orange section is the OK feature which is lit only by coin play. Thus which is lit only by coin play. Thus the Futurity Game is a strong incentive to play extra coins.



"In addition to the Futurity Game, 'Bikini' includes all the favorite fea-tures of 'Circus Queen'—Pick-A-Play

Buttons, Blue Bonus, Magic Screen and, of course, the ever popular Bally Triple-Deck Advancing Scores.

UARTERLY	
COIN	
MACHINE	(Cut along dotted rule and f
EXPORT	ile for future reference)—————
VOLUME	
REPORT	
- 1961	

PHONOGRAPHS FIRST QUAR AMUSEMENT MACHINES VENDING MACHINES

COUNTRY

1st QUARTER VOLUME (Jan.-Mar. 1961) No. of Dollar Units Value

Ist QUARTER VOLUME (Jan.-Mar. 1961) No. of Dollar Units Value

Value

NORTH AMERICA

225,298	1,393\$	1,393	TOTAL
1,300	••••••	5	Haiti
340		12	Fanama
4,050		9	Costa Rica
9,192		44	Jamaica
10,795	•••••	88	Dominican Republic
3,240		36	Bahamas
14,340	•••••	42	Bermuda
3,209	•••••	24	Mexico
178,832	-50	1,143	Canada

Canada Mexico El Salvador Nicaragua Bermuda Jamaica Trinidad Bahamas Netherlands Antilles Guatemala Bortish Honduras Honduras Costa Rica Panama French West Indies Leeward & Windward Islands

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NORTH AMERICA

COUNTRY

SOUTH AMERICA

TOTAL	Chile	Uruguay	Ecuador	British Guiana	Venezuela
•	• • • • • • • • •	••••••			•
175	19	54	6	11	85
175\$		•	• • • • • • •	•••••	
55,611	11,067	8,185	1,184	1,545	33,630

EUROPE

Venezuela Becuador Chile Peru Brtush Guiana Argentina

TOTA1,

309\$ 195,336

SOUTH AMERICA

TOTAL

513\$ 355,398

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Sweden Norway United Kingdom Ireland Netherlands Belgium West Germany Switzerland

EUROPE

ASIA

TOTAL	Hong Kong	Tnalland	Japan	Republic of Korea	Federation of Malaya	
•	•••••				•	
392	15	44	277	7	49	
392\$ 91,050	••••••					
91,050	2,446	14,154	67,841	1,575	5,034	

Federation of Malaya Philippine Republic Nansei Islands Ceylon

apan Prust-Territory Pacific Islands ebanon

4,295170,429 1,800 28,847 4,175 2,645 1,221

ran

TOTAL

369

.....\$ 218,812

ASIA

AUSTRALIA

TOTAL

78

29,989

Greece Denmark

TOTAL

4,659

.....\$ 2,735,165

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port Appears Elsewhere In This Section Analysis of First Quarterly Export Re-

1st QUARTER VOLUME (Jan.-Mar. 1961) No. of Dollar Units Value

Leading Import Nations For First Quarter, 1961

Phonographs

		NO. OF UNITS	DOLLAR VALUE
1.	West Germany	2183	\$1,331,668
2.	Belgium	1235	674,997
3.	Nansei Islands	203	170,429
4.	Canada	179	158,555
5.	Switzerland	176	129,491
6.	France	198	123,710
7.	United Kingdom	196	120,542
8.	Italy	192	106,187
9.	Netherlands	257	101,274
10.	Venezuela	127	92,538
11.	Jamaica	87	63,491
12.	Norway	84	59,766
13.	Sweden	62	47,315
14.	Ecuador	59	36,760
15.	Chile	44	34,728
16.	Nicaragua	60	33,331
17.	Australia	78	29,989
18.	Japan	134	28,847
19.	Mexico	46	25,793
20.	Panama	67	23,947
21.	Peru	27	18,185
22.	British Guiana	27	11,430
23.	Ireland	13	10,221
24.	Guatemala	17	10,030
25.	Denmark	12	8,479

Amusement Machines

	TT 1 1 1 1 1	NO. OF UNITS	DOLLAR VALUE
1.	United Kingdom	2323	\$623,828
2.	Belgium	$1665 \ldots$	392,343
3.	France	1019	385,090
4.	West Germany	761	279,173
5.	Canada	1143	178,832
6.	Switzerland	352	128,182
7.	Sweden	245	80,488
8.	Japan	277	67,841
9.	Netherlands	178	44,308
10.	Italy	145	39,368
11.	Australia	22.1	,
12.	Turkey		39,509
13.	T/ 1	or	38,993
14.	A 1 •	85	33,630
14.		$52 \ldots \ldots$	$16,\!645$
19.	Denmark	$22 \ldots \ldots$	14,738

Vending Machines

		NO. OF UNITS	DOLLAR VALUE
1.	Canada	2887	\$330,983
2.	United Kingdom	692	200,652
3.	West Germany	669	153,393
4.	Switzerland	683	88,389
5.	France	195	81,172
6.	Jamaica		60,786
7.	Belgium	850	49,393
8	Sweden	203	32,535
9.	Italy	121	17,882
10.	Netherlands	55	13,313

CABLE BELAMEX PHONOGRAPHS Scoburg, Rock-Ola, Wurlitzer, AMI FOR GOTTLIEB PINBALL MACHINES EOWLERS

SHUFFLES FRUIT MACHINES Mills, Jenninas

EXPOR'

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LONDON, ENGLAND—Last week London had its first glimpse of the "Scopitone"—juke box with pictures. Designed, developed and manufactured in France by CAMECA (Compagnie d'Applications Mecaniques a l'Elec-tronique au Cinema et a l'Atomis-tique) the machine was brought over for a four-day demonstration at the Institute of Directors. The company's British advisors, Paul Baratte & As-sociates Ltd. extended invitations to top level executives likely to be inter-ested in this revolutionary idea in-cluding members of record, TV and film processing companies, electronic manufacturers and leading impresa-rios from the entertainment world. From the more than favorable re-action received and subsequent negoti-ations now taking place it is certain that the full rights will shortly be ac-quired for this country. As reported in The Cash Box of May 6th Scopi-tone transforms and enlarges the scope of the juke box by substituting for the ordinary record a 16mm sound film. The machine takes 36 films of up to four minutes duration. A con-tinuous running projector incurs prac-tically no wear on the films (as tests of over 4,000 runs have proved) and incorporates a simultaneous auto-matic rewinding device. The sound is LONDON. ENGLAND-Last

of over 4,000 runs have proved) and incorporates a simultaneous auto-matic rewinding device. The sound is produced by a magnetic band along-side the film. The picture appears on a 54cm screen with perfect clarity and true color reproduction. Apart from the obvious promotion potential of Scopitone for recording artists it is eminently suitable for advertising, in-

WEEKLY SPECIALS! BALLY LITTLE CHAMPION (NEW) WRITE BALLY PONY TWINS (NEW) WRITE CC BULL'S EYE BASEBALL
BALLY LANES 14' 95.00 CC BOWLING LEAGUES 14' 95.00 CC CLASSIC 16' 250.00 BEAUTY QUEEN (NEW) 295.00 BEAUTY CONTEST 115.00
BALLY SPEED BOWLER 275.00 CC BATTER UP 195.00 BALLY BIG INNING 175.00 LITTLE BUCKER00 250.00 DOUBLE SHOT 125.00 CUNSMOKE 150.00
TOUCHOBWN 150.00 ROCK-OLA 1465 (NEW) 250.00 ROCK-OLA 1458 (NEW) WRITE ROCK-OLA 1458 (NEW) 535.00 ROCK-OLA 1455 (USED) 645.00 ROCK-OLA 1455 (USED) 445.00
ROCK-OLA 1438
AKE CITY AMUSE. CO. 4533 PAYNE AVE., CLEVELAND, O. ;Tel.: HE 1-4100)

struction and demonstration purposes. In France it is reported there are now over 150 machines on location and new films are being produced at the rate of four or five a month at an approximate cost of £500. It is hoped that the selling price of approximate-ly £1400 may be reduced for this coun-try and it is expected that the 1NF play will be 1/— here. A spokesman for Paul Baratte & Associates informs that even when it has been decided who will manufac-ture the machine in this country it is likely to be several months before Scopitone is operational here. struction and demonstration purposes.

The Cash Box—June 24, 1961



COMPLETE SELECTION ALL TYPES EQUIPMENT

> PHONOS PINS BOWLERS

. and a tremendous selection of all types of

ARCADE EQUIPMENT

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SEND FOR LIST YOU NAME, WE'VE GOT IT

We Are Exclusive Dist. Far BALLY . ROCK-OLA . UNITED Other Leading Manufacturers WRITE . CABLE . PHONE



ANALYSIS OF FIRST QUARTERLY COIN MACHINE EXPORT REPORT

A Review of Coin Machine Sales To The World's Markets During January, February and March 1961

<u>GENERAL</u> Fifty-seven countries around the world bought more than 22,000 coin-operated machines valued at \$7,087,103 during the first three months of 1961 setting the base for what could be a big volume year for the industry. The <u>biggest user</u> once again was <u>Canada</u> taking top honors in all three categories, in the <u>North America</u> market. <u>Vene-</u> <u>zuela</u> led all of <u>South America</u> taking close to \$100,000 in <u>phonographs</u> and one-third that much in games. Western Germany easily led Funcea for totals with a rousing \$1.3 that much in games. Western Germany easily led Europe for totals with a rousing \$1.3 million in phonographs alone. Games for the economically healthy side of Germany reached \$279 thousand. <u>Australia failed</u> some in total and in each category taking only 78 phonographs for a total of less than \$30 thousand. All of <u>Asia is off</u> in overall business but Japan's arcade business appears to be accounting for a larger than usual number of games. Africa business is steady in all departments. A surprise showed up in the Vending category with USSR taking 5 vendors for \$5,973. Could be a trend.

<u>PHONOS 6 thousand phonos</u> for \$3.5 million is good business for any quarter and that's about the story for Jan.-Mar. in US phonograph shipments. <u>Europe</u> topped the world again, of course, with \$2.7 million and West Germany took top honors there. <u>Venezuela</u> did close to \$100 thousand, better than average compared with last year while <u>runner-up</u> in <u>Europe</u> was <u>Belgium</u> with \$674 thousand. Seven countries in Europe topped the \$100G mark, a little better than average. Australia fell off from better totals each previous quarter, almost from the first day they lifted restrictions.

Asia, in their own small way, topped South America in phono imports with the Nansei Islands taking the lead there with $\frac{170}{100}$ thousand. Japan accounted for $\frac{28}{28}$ thousand while all other Asian ports accounted for less than \$10 thousand each.

South America wound up with close to \$200 thousand worth of phonos and after Venezuela while Ecuador and Chile just about tied with \$36 and \$34 thousand, respectively.

GAMES Total amount of money spent on games imports was \$1 million less than phonos. The ratio is usually about 3:2 and it <u>stayed</u> that way for the three months. <u>Biggest</u> im-porter was <u>Europe</u> and the <u>UK</u> but <u>England</u> failed to <u>continue</u> its skyrocket ascent. After doing more than \$1 million in the last quarter of the year last year the big fruit importer didn't <u>quite make \$625</u> thousand. All evidence of the slackening of gambling machines into the United Kingdom. <u>Reports from London</u> as early as last fall indicated that this <u>bubble was about to burst</u> and as far as exporters are concerned its just about back to normal over there. But <u>in spite</u> of the <u>fall off</u> the country <u>still topped Bel-</u><u>gium's</u> close to <u>\$400G's</u> while France made a tremendous showing after having restrictions lifted to reach the end of March with a first quarter total of \$385,000. Look for this country to take up some of the slack left by Britain, for a while anyway. Western Germany continued a strong showing quarterly figures of \$279 thousand. There can be seen no slowdown in this market simply because of the economy of the country as a whole. And all of this in addition to the machines manufactured over there. Austria made its first showing in some time taking 12 amusement machines worth \$1,430. Big surge in And all of this in addition to the machines manufactured over there. Italy with 145 units going in under the amusement machine category for a total value of \$39,368.

The action in North America, second leading continent for games imports showed some promise with <u>Bermuda</u> taking <u>42</u> machines and <u>Dominican Republic</u> importing <u>88</u> units worth <u>\$10,795</u>. Recent assasination of Trujillo might hold down imports for a while. It will It will as far as exporters shipping on credit basis are concerned.

<u>Mexico</u> buys sporadically, and with no life during the last quarter of '60, the <u>Latin</u> <u>port took more than \$3,209</u> worth of games during the first quarter of this year. Japan <u>led Asia</u> as mentioned with <u>\$67 thousand</u>. Here's a port that shows signs of growing along with the economy of the country which is very strong. As a whole the entire continent took less than \$100 thousand.

<u>VENDING</u> <u>Total volume</u> just topped the <u>one-million</u> dollar mark for the quarter, better than average by a few thousand. Europe and <u>Canada</u> just about <u>divided</u> the total with Canada taking \$330 and Europe showing \$646 thousand. UK led the vending import race with \$200 thousand in machines while runner-up Western Germany bought \$153,393.

REPLACEMENT PLASTICS WURLITZER 1250-Dome \$20.9 Dome Ends, eoch 7.1 1400-Dome 14.9 Dome Ends, eoch 11.5 Pilosters, set of 2 16.5 ... 1500-1550—Dome ... 17.5 Dome Ends, I. or r. 9.0 Pilosters, set of 2 .. 21.9\$ 8.95 r. ... 15.45 r. .. 11.95 1600-1650 Domes 17.5 1700 Domes 13.9 1700 Domes 13.9 1700-Dome Ends, eoch 3.9 Lower Pilosters, set 21.9 17.95 r r. .. 8.95 r r. .. 10.95

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## **NAMA Sponsors Int. Vend. Convention Canadian and English Vendors To Attend**

CHICAGO, Ill. — Cabled invitations to attend the first International Symto attend the first International Sym-posium of Automatic Merchandising sent to vending executives in England and Canada were met with an im-mediate and enthusiastic response, ac-cording to Thomas B. Donahue, presi-dent of National Automatic Mer-chandising Association. NAMA is sponsoring the Interna-tional Symposium this fall (October 31—November 1) in conjunction with its annual Convention and equipment Exhibit at Chicago's McCormick Place.

Place. Donahue wired invitations to vend-ing executives at both the Interna-tional Automatic Vending Exhibition held May 15-19 in London, England and the annual convention of the Canadian Automatic Merchandising Association held in Montreal, May 25-27.

He said cabled replies were received

He said cabled replies were received from England within 24 hours, re-porting that the invitations were "passed to all exhibitors." Donahue's invitations read: "Best wishes for Exhibition success from your American vending col-leagues. Please extend cordial invita-tion to all Exhibition visitors to participate in First International Vending Symposium. . ." Recipients of the cables included W. R. Kern, manager of the British Exhibit; G. A. Cooper, an official of Automatic Vending Machine Associa-tion, London, England; and Vernon Lang, executive director of the Cana-dian Automatic Merchandising As-sociation. sociation.

Donahue said he expects 300 to 500 vending executives from many foreign countries to attend NAMA's international conference.

# **Coin Machine Conditions** In The Far East

LOS ANGELES, CALIF .-- Joe Duarte, Duarte International Sales Com-pany, Inc., this city, who has just re-turned from a tour of the Far East, reports of the coin machine conditions there as he observed them.

#### AUSTRALIA

there as he observed them. AUSTRALIA In the city of Melbourne, state of Victoria in-line games were operated freely and with record earnings until April of this year when they were banned. It remains to be seen how the new law will affect operation of novelty pinballs and other amusement games. Under the new law licenses will be issued for games requiring manual skill, but to the location not to the operator. The ban has been a severe blow to operators. Among the leading operators and dealers in Australia are Keith G. Wil-lis, Jack Rooklyn, Andy McKelvey, Leonard Ainsworth, the Davidson brothers, H. P. Goddard, A. R. Han-cock, all well known to U.S. distrib-utors and manufacturers. In the state of New South Wales gambling is allowed in private clubs, some of which are quite sumptuous and have a large membership. There are some in-line machines but slots are more popular, called "poker ma-tines" because the reels have poker faces in lieu of fruits. They are man-ufactured in Australia. The "Aristo-crat" and "Silver Jubilee" seem the most popular models. The mechanism resembles the Mills. In the heart of Sydney is located one of the best arcades in the Far All equipment is American. In Aus-tralia most machines are on shilling play roughly equal to our dime. The AMI phonograph is manufactured, under license, by J. H. Larkin. Im-port duty is high enough (65% plus 25% purchase tax) to keep out vol-ume imports of rival models.

#### MANILA

There are exchange restrictions on the import of coin machines into the Philippines. In spite of this, there was an active market for in-line machines an active market for in-line machines until their operation was declared il-legal by the Supreme Court. There are more jukeboxes (many of the latest models) in Manila than any other Far East city. Among the lead-ing operators in Manila are, John Spakowski, Bill Suter, Juan P. Gere-na, Delfin Franco, J. Montoya, Pedro Franco. Competition is severe. Some operators are selling to locations al-though this practice is not widespread. The government is committed to a pol-The government is committed to a pol-icy of "de-control" of imports. It is feared that when jukeboxes can be imported freely competition will be-come even more severe.

#### HONG KONG

Pinballs were banned about four years ago. Since then the coin busiyears ago. Since then the coin busi-ness has been in the doldrums. Juke-boxes are operated on HK 10¢ which is less than 4¢ US and locations get 50%. This does not make for a profit-able business. The two leading oper-ators in Hong Kong are Ng Lian Chin and Jesse Yee. It is rumored that Rosen Enterprises of Japan will open up a bowling alley and arcade here. The city has no large-scale amusement center of this type now.

#### JAPÁN

JAPAN Japan is a new but great potential market for all types of coin machines. The interest in vending, music, and games is great. A bowling craze seems to be in the making. The Vendo Corp. exhibited its full line of vending machines at the Tokyo International Fair this year and announced plans for manufacture in Japan of all or most models. The AMI phonograph is being made in Japan under license but not available yet. Pachinko parlors are all over Tokyo. This game is a crude upright played with small steel balls which the player inserts into the machine. If these balls come down through the right channels the game pays out

The Cash Box-June 24, 1961

extra balls which can be exchanged for merchandise. More sophisticated games of this type or pinball type should prove equally popular, but at present they are unknown. Space for games is the big problem in Tokyo, which is now the biggest city in the world with a population of 15 million in the metropolitan area. The leading coin machine firm in Japan is Nippon Goraku Bussan K.K. managed by Richard D. Stewart. This is a large and rapidly expanding op-eration covering all of Japan with a network of jukebox and game routes. The headquarters in Tokyo is in a large two-story building and houses modern well equipped administration departments and employee cafeteria. The company has an excellent train-ing program for servicemen. They are recruited from the area in which they will work, brought to Tokyo, housed and fed in the company area for 12 months and trained on all types of coin machines. Affiliated with this company is a new modern two-story concrete and glass factory, covering a city block. In this new factory will be made the Sega slot machine, a new American type jukebox, games, rides, and whatever the Japanese or world market will require. The factory com-pares favorably with the best in the U.S.

pares favorably with the best in the U.S. Another fast-growing operation is that of David Rosen, who operates about 100 arcades in Japan, under the name of Rosen Enterprises. (He is no relative to the Dave Rosen of Philadelphia.) Rosen's arcade in To-kyo features guns of all types, all of U.S. origin. Michael Kogan is another operator who is expected to do big things in Japan. He is a leading jukebox importer but is also expand-ing into the arcade field. Samuel Wil-lensky is another operator with a good sized route of jukeboxes around Tokyo. By a rather strange coinci-dence three of the operators men-tioned—Stewart, Kogan, Willensky— started in the basement of the Ma-sonic Building in Tokyo about 12 years ago and on a very small scale. Willensky still has his office there. Rosen has his office opposite the Im-perial Palace and said he is hoping to get a concession from the Em-peror, for a Palace location. OKINAWA

#### OKINAWA

OKINAWA Among the Pacific islands, Taiwan is still untouched, but Okinawa is covered with American coin machines, slots, pinballs, jukeboxes. Slots are operated in military and civilian clubs, but new regulations require the military clubs to own their own ma-chines. There are about nine operators on Okinawa, all members of a strong Operators Association. It is remark-able to find on this small island such an outstanding example of coopera-tion—something that operators in other countries have not been able to achieve. Among the leading operators in Okinawa are Mr. Hanyu Shima-buku of Shima Automatic Musical Instruments Inc., Mr. Iko Kudaka of I.K. Vending Machine Co., and Mr. Kojiro Takaesu of T. K. Shoji Inc.

#### Ruffler & Walker **Reports Best Biz** Year In History

LONDON, ENGLAND — Ruffler & Walker, sole importers for Rock-Ola in this country report that following this year's A.T.E. where they had both the biggest stand and more equipment on show than in any pre-vious year, business has been the best in the company's history. As a re-sult of orders taken at the show for arcade and gaming equipment, wall machines etc. production has been fully absorbed for the remainder of the season. In fact "follow on" busi-ness and increased orders have strained Ruffler & Walker's import, stores and factory organization to the



limit. Business for the first quarter indicates that 1961 will be a record

indicates that 1901 will be a rectain year. The company reports a trend to-wards increased Rock-Ola sales of phonographs with particular enthusi-asm for the new Rock-Ola wall ma-chine. Plans were laid early this year for interesting additions to the Rock-Ola range and these are expected to arrive shortly. The new but now well-known metal cases which feature in the Gottlieb and Williams pin tables have proved

popular and as main agents, R & W

**Distributors for:** 

popular and as main agents, R & W report an increasing demand for them as they become available. Their subsidiary, R. W. Finance Co. are also having a successful year. Customers are able to avail them-selves of a complete service all housed under one roof. This saves a great deal of time in negotiating with outside companies who sometimes, through the lack of knowledge of this particular type of trade, restrict would-be borrowers and as a result withhold h.p. facilties.

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# **Seeburg Fetes Texas Ops At Chicago Factory**

CHICAGO—On Monday, June 12, the Seeburg Corporation of this city and B. J. Nichol, Seeburg's San Antonio district manager, were hosts to a group of 19 operators from San An-

group of 19 operators from San An-tonio and Austin, Texas. The operators were flown to Chi-cago aboard a jet airliner. They were greeted upon arrival at O'Hare Field by Ed Claffey, Seeburg's midwestern divisional manager, and Stanley Ja-rocki

From the airport they were carried by chartered bus to the huge Seeburg factory where they were greeted by a host of Seeburg executives. In-cluded in this greeting entourage were Delbert Coleman, president of the



DELBERT W. COLEMAN

Seeburg Corporation, Robert (Bob) Kelly, board chairman, Bruce Jagor, Tom Herrick, Mahlon Kenny, Joe Houdek, Jack C. Gordon and Leonard Gross

Gross. After luncheon served in the See-burg plant cafeteria Jack Gordon, vice-president in charge of the Pho-nograph Division, presented a short speech to the group of visitors about the Seeburg "Artist of the Week" coin-operated phonograph. Following Gordon's presentation the operators were escorted through the plant on a guided tour of the various manufacturing facilities by the See-

manufacturing facilities by the Seeburg group.

Prior to a recess of business activities for the day, Leonard Gross, vice-president in charge of the Seeburg Vending Division, spoke to the operators about the features in the new Seeburg "Ice-O-Vend" cold drink vending machine and other Seeburg vending equipment.

A cocktail party and dinner climaxed the day's festivities at the Belden Stratford Hotel, where the Texas group of operators retired for the evening prior to their return to San Antonio by jet plane on Tuesday morning.

#### Atlas Holds Rowe **Cig Service School**

CHICAGO - Atlas Music Company, this city, distributors in this area for the AMI coin-operated automatic phonograph and background music lines and the Rowe vending line, hosted a service school session featuring the Rowe cigarette vending machine in the firm's showrooms, Wednesday, June 7.

Attendance was the largest yet accomplished ever since this series of school classes was begun several months ago, according to Nate Feinstein. He said that it was extremely gratifying from the standpoint of the increasingly keen interest shown Rowe vending equipment by the operators.

The class was conducted by Bob Manthei, a Rowe factory engineer. Atlas personnel in attendance included Manuel Herman, of Atlas Music's service department; Eddie Ginsburg, Nate Feinstein, Harold Schwartz, Irv Ovitz and Mike Spagnola.

Among the visiting operators in attendance were: Jack Burke, Norm Dompke, Ed Reinke, Art Ides, Bob Alexander, Hans Jones, Ray Simpson, Arvid Wetterholm, Jerry Krystyn, Steve Gonos, Sol Silver, Robert Silver, Larry Di Bona, Pete Citro, Frank Kandler, Dr. A. M. Mercer, Mike Drick and Ralph Winquist.

#### Late Las Vegas Coin. English Distrib Firm. In Three Pronged Disposal

LONDON, ENGLAND—Since the de-mise of Machinery & Entertainments Ltd. trading under the name of Las Vegas Coin, as main distributors for Mills Bell-O-Matic, the company has undergone a three-pronged disposal. As from April 15th this year a British firm Mattbells Ltd. of Man-chester was appointed sole distrib-utors for Mills Bell-O-Matic fruit ma-chines and spares throughout the

chester was appointed sole distrib-utors for Mills Bell-O-Matic fruit ma-chines and spares throughout the United Kingdom. Another British firm Holdmatics Ltd. of Birmingham acquired the trad-ing name of Las Vegas Coin Ltd. which has been duly registered and with it the sole distributing rights of the Ace-Pace fruit machine manufac-tured by Ace-Pace Corporation of America, for the United Kingdom and Ireland. A Director of the company, Don Brown, reports that already there is a great demand for the Ace-Pace machine which he attributes largely to the competitive price. Brown also feels that the days of reconditioned fruits are nearly over—the demand both from operators and club owners is more and more in favor of new fruits. fruits.

fruits. Thirdly, Ruffler & Walker having de-clined the offer of the company's West-End vacated premises have, in fact, taken over the complete stock of equipment including a considerable quantity of brand new Mills Bell-O-Matic fruit machines, reconditioned Mills High-Tops, spares, replace-ments, fittings and furniture. They also engaged the staff of mechanics and clerical workers who have now been installed in their recently en-larged factory and offices at Clapham Junction.

#### NAMA Exec Named To U.S. Chamber Of Commerce

CHICAGO, Ill.—Thomas B. Hunger-ford, executive director, National Au-tomatic Merchandising Association, has been named a member of the As-sociation Committee of the United States Chamber of Commerce.

The invitation to serve on the committee was made by Chamber President, Richard Wagner.

According to Wagner, "The Association Committee advises the Chamber's Board and staff on programs and policies of importance to trade and professional associations affiliated with the National Chamber."

Hungerford's appointment to the committee is for 1961-62. The group will meet for the first time this year, June 26-27 in Princeton, New Jersey.

#### **Automatic Canteen Acquires 4 Canadian Vending Firms**

CHICAGO-Automatic Canteen Co. of America has acquired four Canadian vending companies for stock and cash, it was announced today by Frederick L. Schuster, Automatic Canteen Chairman.

The companies are Trans-Canada Distributing Co. Ltd., Montreal vending machine operator; Electronic Industries Corp., a Montreal distributor of vending machines; Carlton Auto-matic Vendors, Ltd., Toronto vending machine operator; and Allomatic Machines Ltd., Toronto vending machine distributor.

Schuster said the four concerns will continue to conduct their business as in the past, retaining the same management group which has been headed by Louis E. Dettner, leading Canadian vending machine operator.

54

# **MONY** Announces **Plans For '61 Annual Party**

Weekend In Country Sept. 29 Thru Oct. 1



AL DENVER

NEW YORK—Al Denver, president, Music Operators of New York, this week advised its membership and the coin trade in this area, that it is cele-brating its 24th Anniversary with a weekend Convention Outing at the Laurels Country Club, Sackett Lake, Monticello, New York. Dates of the outing are Friday, September 29 thru Sunday, October 1. The following schedule has been arranged: Friday afternoon, check-in; Friday evening, cocktails, hors d'oeu-yres, and a special dinner and show. Saturday morning and afternoon: Golf

Friday evening, cocktails, hors d'oeu-vres, and a special dinner and show. Saturday morning and afternoon: Golf tournament, tennis, soft ball (prizes will be awarded). Saturday evening: same as Friday evening, with a mid-night snack thrown in. Sunday is being left to the whim of the individuals. The cost of the complete weekend. as arranged by MONY, starting Fri-day afternoon thru Sunday lunch is \$39. per person or \$78 per couple. Accommodations include Deluxe Rooms with Private bath and shower. The association states that room res-ervations are being made on a "first come, first served basis," and that a \$20 deposit per room should accom-pany the reservation. Checks are to be made out to the Music Operators of New York, Inc. MONY also advised it is once again, as it does each year, publishing its Souvenir Journal, which will go to press on September 8. Advertisers are advised to contact Nash Gordon.

#### Eng. Gaming Act Runs OK

LONDON, ENGLAND — Commenting on the first Quarter of 1961, which has seen the advent of the new Beton the first Quarter of 1961, which has seen the advent of the new Bet-ting and Gaming Act in this country, John Singleton of the A.C.A. noted that so far everything has gone smoothly and the law has come into operation almost unnoticed. Apart from a few minor cases of law break-ing of the usual and expected kind there have been no unwelcome reper-cussions. The detrimental publicity and warnings of gang warfare fore-cast by certain sensational news-papers have not materialized. By virtue of the new law which, for the first time legalizes (with limita-tions) the operation of cash pay-out machines in penny arcades and simi-lar places, the natural tendency has been for an increase in sales of this type of machine at the expense of amusement only types. Since the nor-mal fruit (legal only in clubs) is de-signed to pay out up to 20 times the stake, the emphasis has been on ma-chines of home and continental manu-facture which incorporate an element of variety as opposed to the straight-

facture which incorporate an element of variety as opposed to the straight-forward American type fruits.



## American's **IMPERIAL** means **BIGGER PROFITS**!

UNion 5-6633

Here, truly, is the ultimate in shuffleboards.

A basic part of the IMPERIAL'S design is Magno Play Control which utilizes magnets under the playing surface to stop or deflect pucks when the game is over or when time expires.

This, naturally, leads to more coins in the coin box when you make your collections.

The IMPERIAL operates flawlessly and looks like a million-you have to operate one to believe it.

#### AMI Phono Creates New Language

870059×165×3/

CHICAGO—With the advent of AMI's "Continental 2" streamlined, ultra-styled coin-operated phonographs has come a new language-"Space Talk"—at Atlas Music Com-pany, distributors in this area for AMI music equipment, according to Nate Feinstein.

Write for complete information.

Same distributor territories still

available.

210 Paterson Plank Road

Nate Feinstein. To further explain Feinstein stated: "It is quite normal these days for music operators in the various areas, such as Pekin, Peoria or Rockford (all in Illinois), and in Davenport, Iowa, as well as in Chicago and other territories, to phone in and order the "Radar Screen" phono, the 'A-OK' phono (an expression used in Cmdr. Sheppard's startling flight), the 'At-las Missile', 'Jupiter', 'Saturn 4', the 'Astra' juke, the 'ICMB' (Inter-Conti-nental-Music-Box), or even the 'Orbit Sound' (naturally they mean 'Stero

Sound').

Union City, N.J.

AMERICAN SHUFFLEBOARD COMPANY

Sound'). "This jargon is considered very pleasant and amusing at Atlas Music," Feinstein added, "and very understandable. The reason is simply that the 'Continental 2' phonograph, with its ultra modern advance design suggests these complimentary de-scriptive terms." "This newly generated interest prompts the location owners to ask their operators for these 'Space Machines' with the ensuing good deals," he said. "We generally hear such unique terminology as 'No Count Down On Collections' . . But a real 'Count Up' as operators talk about collec-tions really 'Taking Off' with AMI's 'Continental 2' phono. "All this 'Space Talk' is really happy talk these days around the of-



5075 W. Lexington St., Chicago 44, Illínois

fices, as Atlas Music people like nothing better than action with a 'Real Blast Off'," Feinstein concluded.

# **1st International Shuffleboard Tournament Won By Canada**

#### Next Tourney To Be Held May, 1962, In Seattle

VANCOUVER, B. C., CANADA— Under the sponsorship of Les Lystad, general manager of American Shuf-fleboard Sales Co. of Seattle, the first International shuffleboard tournament was held in Vancouver, British Co-lumbia. This tournament was held at Col-lingswood Legion Hall in Vancouver, B. C. A. picked team composed of the star players from the Seattle Leagues was pitted against a picked team from the Leagues in British Columbia. Best five out of nine was declared the winfive out of nine was declared the win-

British Columbia took five ner. matches to the United States one. Each match was bitterly fought be-fore a very enthusiastic crowd of 1500 spectators.

1500 spectators. A very beautiful trophy named the International Trophy was won by the British Columbia All-Stars. This trophy will be played for each year. The first team to win 3 legs will keep this trophy permanently. Plans are now being made for a much larger tournament to be held in Seattle in May of 1962.

#### Reconditioned **UPRIGHTS**— **Ready For Locations** 225. ea. 3 SPORTSMAN \$ CRISS CROSS DIAMONDS 185. ea. 8 \$ \$ 3 165. ea. 2 DELUXE BIG TENTS \$ 150. ea.

\$ **BIG ROUND UPS** . 125. ea. 3 . . . . . . . . . . . 125. ea. \$ 2 LITTLE BUCKEROO DOUBLE SHOT \$ 110. 1 HUNTER \$ 75.

We have 142 early model Bingo games in stock.

All prices guoted are F.O.B. vessel, Port of Baltimore, Md.

1/3 deposit required on all orders.

Call — Wire — Write

#### D&L COIN MACHINE CO. 14 KELKER STREET, HARRISBURG, PA. • CEdar 4-1051, CEdar 4-2235 • CABLE DALCOIN



You owe it to yourself to be benefitted by public relations results now being achieved on behalf of your industry by lending your support to



MACHINE COUNCIL

75 East Wacker Dr., Chicago 1, III.

# **Gottlieb Hospital Nears Completion**



CHICAGO—The stately edifice pictured here is Gottlieb Memorial Hospital, as it appears from an odjoining highway, in the completion stages before admis-

It appears from an odjoining highway, in the completion stages before admis-sion of the first patients. The \$3,992,000 institution will offer guided tours of the hospital on Sunday, June 25, when it will be officially dedicated to the public. In the next photo members of the Gottlieb family who established a huge monetary grant to start the hospital fund are seated in front of portraits of their departed parents in whose name the hospital was founded. They are: (Left to right) Mr. & Mrs. Nate Gottlieb, and Mr. & Mrs. David Gottlieb.

# **NAMA And Connecticut Council Teamwork Provides "Acceptable" State Health Code**

CHICAGO—Joint action by National Automatic Merchandising Association and the Connecticut Automatic Mer-chandising Council has culminated in a successful revision of a proposed sanitation code which would have in-cluded a \$25 per machine license. According to Richard W. Funk, NAMA legislative counsel, and David E. Hartley, NAMA public health counsel, a revised Connecticut health bill (House Bill 2590) passed the House and Senate, June 6, and will

House and Senate, June 6, and will become law with the expected signature of Governor John N. Dempsey.

Funk said the original proposed bill was confiscatory, and through industry efforts, was revised several times before becoming "acceptable" to Connecticut vendors.

The new law provides for a \$25 operator license and a 50 cents per machine license. Not covered by the Code are bottled, canned and pre-mix soft drink venders, milk venders and machines that vend food and drinks in hermetically sealed containers. Although included under the Code, bulk venders will be assessed at 10 cents a machine instead of 50 cents.

The law also contains a clause which pre-empts cities in Connecticut from adopting local health regulations to license vending machines.

"Local pre-emption is an extremely

important part of the bill since future local ordinances could otherwise seri-ously hamper, if not eliminate, vend-ing operations in the state," Funk said.

said. "Without the excellent cooperation of the Connecticut Automatic Mer-chandising Council—especially its chairman, Lou Grossman and execu-tive director, Lee Isenberg—we prob-ably would not have succeeded in get-ting this new law which adopts the language of the U. S. Public Health Service Code and provides adequate and uniform health regulation throughout the state," Funk said.

He pointed out that the original health bill would have allowed local municipalities to pass their own license fees and would have required voluminous information to be filed with the state, including the location of every vending machine. On this last point, Funk said the new law provides only that operators keep records of where machines are located and that these records be available for inspection by state authorities.

The new Connecticut health law will be administered by the State Department of Consumer Protection under Commissioner Attilio R. Frassinelli and Director Harold Clark with whom the industry has cooperated in development of the new law.

# **Canteen Acquires Bush International Of Miami**



FREDERICK L. SCHUSTER

CHICAGO-Automatic Canteen Company of American has acquired Bush International, Inc., Miami, Florida,

distributor of vending machines and commercial music equipment it was announced today by Frederick L. Schuster, Automatic Canteen Chairman. The purchase was a straight stock transaction.

Schuster said Bush will become a division of A. C. Automatic Services, Inc., an Automatic Canteen subsidiary headed by Joel Kleiman. O. R. (Ozzie) Truppman, President of Bush, and other company officials will retain their present positions with the firm.

Bush, with offices in Miami, Tampa, and Jacksonville, Florida, will handle sales and distribution of Rowe Vending Machines, AMI phonographs and commercial music equipment, and allied intercommunications and sound systems for a territory covering Florida and part of southern Georgia. The company is also active in the Caribbean and Latin-American markets.



### **Music Operators' Associations**

- June 19—Jefferson Amusement Co.
  - Place: Sheraton Hotel, Rochester, N.Y. 19—Automatic Equipment and Coin Machine Owners' Assn.
    - Inc., Indiana
    - Place: Room 24, 550 Broadway, Gary, Ind. -Associated Music Operators of Rochester
  - 19 -
  - Place: Sheraton Hotel, Rochester, N.Y. 20—Music Operators' Association

  - Place : Barclay Hotel, Toronto, Can. 21—New York State Operators' Guild

  - Place: Hotel Washington, Newburgh, N.Y.
  - 21—Eastern Pennsylvania Amusement Machine Association Place: General De Kalb Inn, 2519 De Kalb Street, Norristown, Pa.
  - 26-San Joaquin Music Operators
  - Place: 1019 N. Center St., Stockton, Calif. 26—Central State Music Guild
  - Place: 805 Main Street, Peoria, Ill.
- July 1--California Music Merchants' Association
  - Place: Sacramento Hotel, Sacramento, Calif.
    - California Music Merchants' Association

  - Place: U. S. Grant Hotel, San Diego
    3—Phonograph Merchants' Association, Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (General)
  - -Eastern Ohio Phonograph Operators' Association Place: 4104 Rush Blvd., Youngstown 12, Ohio (General) -California Music Merchants' Association
  - Place: 311 Broadway, Oakland, Calif.
  - -Harbor Music Operators' Association
  - Place: Cook's Bullpen, Paramount, Calif.
  - 5—AMOA of Pennsylvania
  - Place: Penn-Harris Hotel, Harrisburg, Pa.
  - 10-Milwaukee Coin Machine Operators' Association Ambassador Hotel, Milwaukee, Wisc.
  - 11-California Music Merchants' Association
  - Place: Fresno Hotel, Fresno, Calif.
  - 12—California Music Merchants' Association
  - -Camornia Music Merchants Association Place: Bakersfield Inn, Highway 99. Bakersfield, Calif. -Western Massachusetts Music Guild Place: Chalet Restaurant, West Springfield, Mass.

  - -Music Operators' Society of St. Joseph Valley Place: Carl Zimmer's Office, 130 N. Ironwood Dr., Mishawaka, Ind.

# Attention: Operators' Association

Associations desiring listings in this column, please write to THE CASH BOX, 1721 Broadway, New York 19, N.Y.

# Seamen's Strike Starts

**No Foreign Ships** Involved

#### Claimed General Cargo Will Be Affected Less Than Ten Per Cent

NEW YORK-A seamen's strike began at midnight, June 15, after long hours and days of negotiation between the National Maritime Union and the employers, which threatened to affect three coasts in the United States.

A last minute intervention by Arthur J. Goldberg, Labor Secretary, failed, altho mediation efforts, backed by a personal plea from President Kennedy, will continue, and it is hoped an agreement will be reached in short order.

It is stated that no foreign ships are involved in the walkout, and that as for general cargo, the impact would be relatively minor, since United States vessels handle less than 10 per cent of the country's water-borne commerce.

The main point on which the strike hinges is the insistence of the unions that the companies bargain not only for their United States flag ships, but also for a huge fleet of foreign-fleet vessels that American owners have registered under the "flags of convenience," such as Panama, Liberia and Honduras.

#### **Continental Coffee Merges** With Gold Prize Coffee

CHICAGO — Continental Coffee Company, Chicago based company, sup-plier of coffee for vending machines, aunounced a merger with Gold Prize Coffee Company, Chicago. Announce-ment was made by Alvin W. Cohn, president

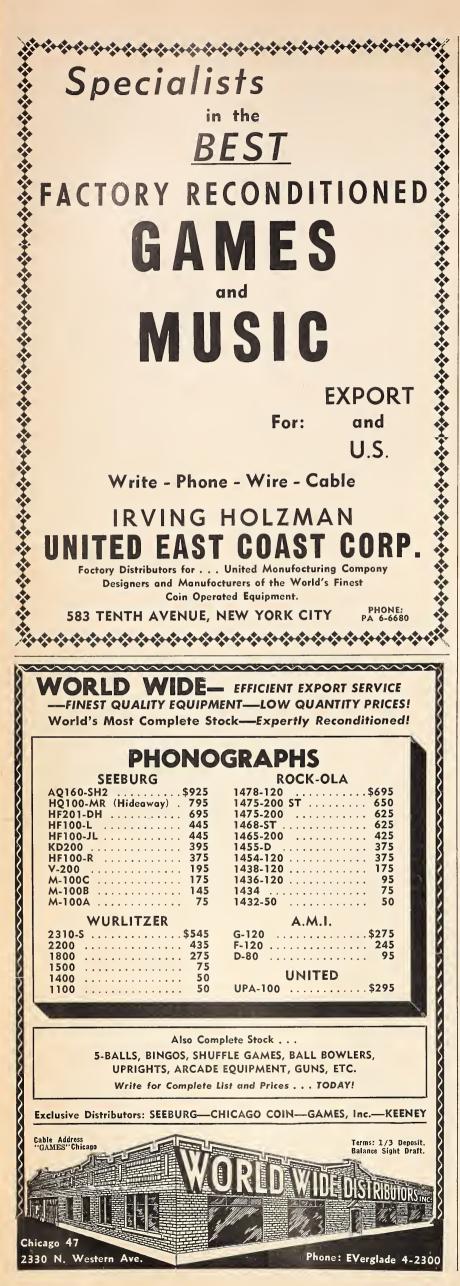
ment was made by the president. Cohn said that the merger will en-able Continental to increase its sales volume considerably in the states of Illinois, Indiana, Wisconsin, Ohio and Washiran

In addition to its headquarters plant in Chicago, the firm currently operates roasting plants in Chicago, I oledo, Brooklyn, Denver, Seattle and Los Angeles.

| MUSCIC S<br>AMI Lyric 100A Stere<br>AMI Continental 2000<br>AMI K-100A Stere<br>AMI Continental 2000<br>AMI K-100A Stere<br>AMI C-200E<br>AMI C-200E<br>AMI C-200<br>AMI C-40 45rpm<br>AMI | Co \$795.00<br>845.00<br>995.00<br>995.00<br>625.00<br>295.00<br>295.00<br>79.50<br>79.50<br>79.50<br>395.00<br>275.00<br>495.00<br>375.00<br>495.00<br>375.00<br>495.00<br>275.00<br>495.00<br>575.00<br>495.00<br>275.00<br>495.00<br>275.00<br>495.00<br>275.00<br>495.00<br>275.00<br>495.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>275.00<br>2 |  |  |  |
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| Seeburg<br>M-100-B • M-100-C<br>V-200 • HF-100-G<br>HF-100-R<br>AQ-160-S                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               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| AMI<br>F-80 • F-120<br>G-80 • G-120<br>H-200                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           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| United<br>VENUS TARGETTE<br>COMET TARGETTE<br>LIGHTNING 8'<br>CLIPPER 8'<br>CAPITOL 8'<br>Gottlieb                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     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| PIN BALLS MOVING TARGETS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               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| RUNYON SALES<br>COMPANY<br>Factory Representatives for:<br>AMI Inc., Baily Mfg. Co., Irving Kaye Co.<br>221 FRELINGHUYSEN AVENUE<br>Newark 8, N. J. Bigelow 3-8777                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           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Offices: New York, N. Y. and Hortford, Connecticut

Let's Swap — Let's Trade — No Money We have an export order and NEED: **BALLY BINGOS** MUSIC BROADWAY WURLITZER Model 1700 NIGHT CLUB and 1800 PARADE SEEBURG Model B and C **DOUBLE HEADER** AMI Model D-80, E-80 **BIG SHOW** E-120 and G-200 **KEY WEST** SHOW TIME ROCK-OLA Model 1438, 1446 SUN VALLEY and 1452 ALSO—Any Gottlieb or Williams 5-balls that have a LOW Cash Box listing of \$90 or more. You prepay ony of the above machines. Be sure they are com-plete, no missing parts. We will prepay to you a new CANDID CAMERA or SKILL CARD COUNTER MACHINE. EVEN EXCHANGE-ONE for ONE! CALL ALGONQUIN 4-4040 **REDD** DISTRIBUTING CO., INC. 126 LINCOLN ST., BOSTON (Brighton), MASS. Exclusive Factory Distributors for Seeburg in 5 States - Distributors for BALLY-CHICOIN-FISHER





# **EASTERN FLASHES**

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First showing of the AMI new model "Continental 2" by Gardener Sales Corporation, 3445 Leeland Ave., was attended by an overflow crowd of Houston area music operators. The show was held at firm's display rooms and hosted by owner, L. R. Gardener, Mrs. Gardener, L. R. Gardener Jr., as-sistant manager and Billy Rider, sales representative. Doors opened at eleven A.M. with cocktails followed by barbecue luncheon from Noon until three P.M. Most all operators were accompanied by members of their immediate families. Billy Rider, well known native comman of this area just recently signed as sales representative with the Gardener Corporation. . . . H. A. Franz & Co., exclusive Seeburg distributors for Houston trade area, recently threw an all day open house party to show off their new ultra-modern plant at 606 Dennis Ave. H. A. Franz and Hans Von Reydt, president and vice president respective-ly, greeted the guest operators, servicemen and their families and explained the numerous improved facilities of the gigantic distributing concern. Present also were heads of two lately formed departments of the Franz Company: Wade Gibson, in charge of Seeburg background music and Jim McNeely, head of vending division. Special guests were J. Camerson Grodon, vice president. Seeburg Corporation and Edward F. Claffey, division manager, Seeburg Cor-poration. They missed some two hours of feasting and festivities on account of minor flying difficulties that developed en route. . . . Operator Arthur Dealba this season is sponsor and business manager of a top ranked Latin American little league baseball team. The boys, in 15-16 age bracket, play un-der name of "Yankees" and presently are tied for top in the Good Neighbor League. . . Lee Roy Gardener Jr., assistant manager, Gardener Sales Corpo-ration (AMI-Rowe) and wife Ruth happy over birth of their third child, born June 5th. A girl this one was (total two girls and a boy) weighed nearly six pounds and named Elizabeth. . . . Mort Secore, sales representative, Chicago Coin Machine Franz & Co.



# **CHICAGO CHATTER**

Despite increased production schedules in many of the coin machine manu-facturing factories several of the plants are already planning summer vacation schedules. . . Art Weinand, director of sales at Chicago Dynamic Industries advised that production is being pushed to the hilt on the "Pro Basketball" amusement game. The ChiCoin plant will be shuttered during the first two weeks in July for summer vacation. Al Simon planed in from New York and was a visitor out at ChiCoin. He visited with Art, Sam Wolberg and Sam Gensburg. Gensburg.

There's action a-plenty at the Bally Mfg. plant with heavy production of late on the Bally "Marksman" pistol-target amusement game, and two brand new Bally games, the "Bikini" bingo-type pingame and the "Bally Bowler," according to general sales manager Bill O'Donnell and Art Garvey. The happy news from Bally vice prexy Herb Jones, who is chairman of the Membership Committee of the Coin Machine Council, is that operators are beginning to climb on the PR bandwagon after all, and in great measure. He noted that there has been a recent substantial response to CMC mailings as well as an increase in accomplishments by distributor members canvassing their operators.







ALVIN GOTTLIEB

PAUL HUEBSCH

JOEL STERN

An announcement from the office of Frederick L. Schuster, Automatic Can-An announcement from the office of Frederick L. Schuster, Automatic Can-teen chairman, advises that four Canadian vending companies have been ac-quired by Canteen for stock and cash. The firms are Trans-Canada Distribut-ing Co., Ltd. of Montreal; Electronic Industries Corp., Montreal; Carlton Auto-matic Vendors, Ltd., Toronto; and Allomatic Machines Ltd. of Toronto. All firms will be headed by Louis E. Dettner, a leading Canadian vending oper-ator... United Mfg's. Herb Oettinger and Bill DeSelm are very high in their accolades for United's new "Classic" big ball bowling alley, which features several advances in coin-operated bowling alleys. Bill tells us Al Thoelke, as "the Flying Dutchman" is flitting about again. He is currently in N'Yawk where he spent some time with Irv Holzman of United East Coast Distribs. From there he scooted out to Philadelphia for a meeting with Al Rodstein of Banner Sales. His final eastern sojourn takes him to Baltimore and a visit with Sammy Weisman of State Sales.

There are many regrets in Windy City since genial Bill Veeck bowed out of ownership and management of the Chicago White Sox ball club. Bill returned to Mayo Clinic in Rochester, Minn. for further medical observation. All his Chi friends are rooting for Bill to get well soon; and long may his fantastic White Sox scoreboard "blast off." . . . Heartiest congrats to NAMA publicitor Gerald Whaley and his lovely wife, Joan, on the birth last week of their son, Brian Gerald. Gerry is so elated he's practically doing hand-springs all over the place. . . While on happy events it should be mentioned here that Sam Stern, president of Williams Electronic Mfg. Corp., is somewhat elated over the ter-rific sales results he is enjoying with Williams' "Hollywood" 2-player pinball amusement game, "Batting Champ" pingame, and the line of Williams pool games. Sam concluded by telling us that production is being pushed just as hard as possible to keep up with shipping schedules.

There's joy out at J. H. Keeney & Co. since the word was let out by vice-prexy Paul Huebsch that little Johnny (Red) Huebsch, who was recently a tow-head with a big earache, is back home after his recent surgery at Sarah Morris Children's hospital. Paul tells us he and Rosemary are finally smiling a bit. On the business side of the ledger at the Keeney plant, Clayton Nemer-off advises that "Flash Back" is flashing excellent sales results in to his office from many markets. from many markets.

Three of the most imbued coinmen these days are genial Bob Harrison, Stuart Hearst and coinvet Phil Weinberg. They are practically working around the clock with their huge Nationwide Playlands operation (they're that busy!) Bob returned to the city recently after attending Barney "Shugy" Sugerman's and Abe Green's Runyon Sales shindig. . . While Alvin Gottlieb is resting as comfortably as possible at Mount Sinai Hospital Dave, Nate, Sol Gottlieb and Judd Weinberg are busy laying final plans for the huge, gala dedication Sun-day, June 25, of the Gottlieb Memorial Hospital in suburban Melrose Park. While all the ceremony is in preparation Gottlieb's "Flying Circus" 2-player pinball amusement game is enjoying a hefty sales record in a multitude of domestic and foreign markets.

During a visit last week at World Wide Distribs we noted that there was considerable interest among visiting operators of the Seeburg "Ice-O-Vend" cold drink vender. Joel Stern and Len Micon were kept hopping around the showroom while Howie Freer and Fred Skor hung on the phones taking orders. Howie info's that Seeburg's cigarette vending machine is also retaining great popularity among operators... We received a short note from Frank Mitchell, much travelled director of sales for the Rock-Ola Mfg. Corp., who was visiting last week with Al Calderon of Calderon Distributing in Indianapolis. Edward G. Doris and Ralph Wykoff (executive veep and ad director respectively) ad-vised that the Rock-Ola plant will be shuttered during the first two weeks in July for summer vacation.

The beautiful weather is not frowned at for several reasons by Gil Kitt, owner of Empire Coin Machine Exchange, and Joe Robbins, sales manager, one of which (reasons) being that out-of-town ops generally take the cue to make those long trips into the city. As of this week the "joint is jumpin'," according to Joe. . . Well, Cashboxer Marty Toohey moved into the charmed circle of Grand Champion Dad of the staff last week. His "new edition"—Timothy (a bit of the Blarney Stone of Auld Erin) made the scene last week to the keen de-

#### The Cash Box-June 24, 1961

**READY FOR THE BOAT!** 

**UPRIGHT SPECIALS! AUTO-BELL** 

*"HIALEAH"* 

(Brand New) \$345.00

MAGIC MIRROR "HOROSCOPE" \$225.00

AUTO-BELL "SUPER CIRCUS" . . \$125.00 }

KEENEY "RED ARROW" .....\$310.00 AUTO-BELL "MERMAID" .... 125.00 { KEENEY "RED ARROW" ..... \$310.00 GAMES' "SKEET SHOOT" .... 75.00 { KEENEY "TOUCHDOWN" .... 225.00

## GUNS

| MIDWAY'S SHOOTING GALLERY \$375.00                                   |
|----------------------------------------------------------------------|
| GENCO STATE FAIR 175.00                                              |
| WILLIAMS VANGUARD                                                    |
| BALLY MOON RAIDER 245.00                                             |
| BALLY DERBY GUN 295.00                                               |
| EXHIBIT BRONCO HORSES \$325.00                                       |
| A COMPLETE SELECTION OF ARCADE, 5-BALLS,<br>BINGOS & MUSIC EQUIPMENT |

WRITE FOR HUGE, NEW PARTS CATALOG

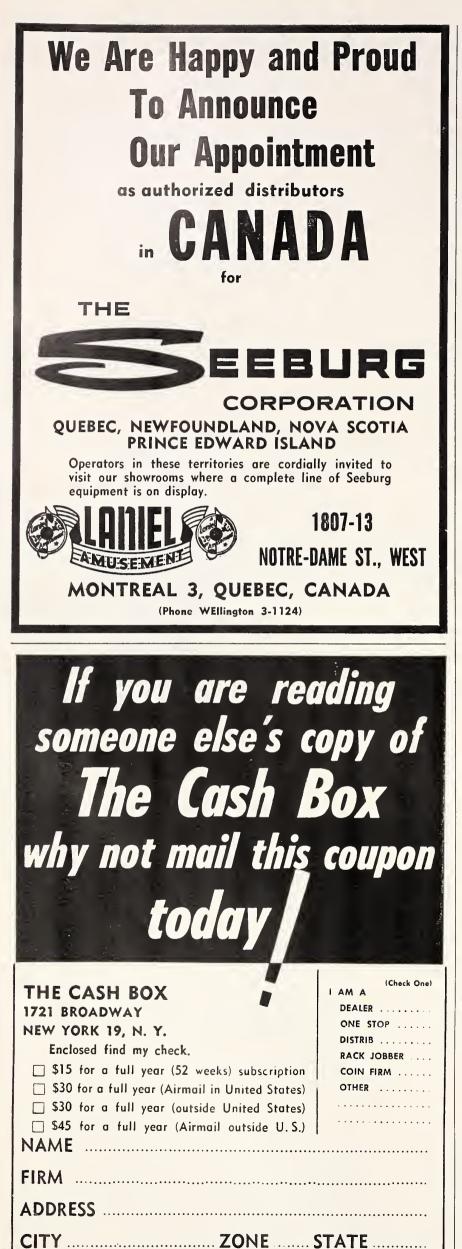


CHICAGO DYNAMIC INDUSTRIES, INC. 1725 W. DIVERSEY, CHICAGO 14 light of Papa Marty and Mama Maureen. This is the fourth Toohey "edition" (wheh!). When ya goin' to press again, Marty?).

Atlas Music's Eddie Ginsburg and Nate Feinstein happily advise that they Atlas Music's Eddie Ginsburg and Nate Feinstein happily advise that they enjoyed record breaking attendance by operators of a Rowe Cigarette School meeting in the Atlas showrooms on Wednesday, June 7. The session was con-ducted by Rowe's Bob Manthei and Atlas Music's Manuel Herman. Other Atlas personnel on tap were Harold Schwartz, Irv Ovitz and Mike Spagnola... Best wishes to Tom Hungerford, executive director of NAMA, who was named to membership on the Association Committee of the United States Chamber of Commerce by its president Richard Wagner. The Chamber of Commerce As-sociation Committee will meet for the first time this year on June 26-27 in Princeton, New Jersey.

Laniel Amusement of Montreal, Quebec, Canada, entered the Seeburg family of distributors last week, covering Quebec, Newfoundland, Nova Scotia and Prince Edward Island. Congrats are in order to Edward Laniel, G. Laniel, Romeo Laniel, Peter Laniel, Jean Coutu, E. Renaud and Ray LaLorde. . . Joe Kline, First Coin Machine Exchange, is delighted over the nice weather and the resultant heavy influx of operators to look over new and used amuse-ment and music equipment in the shownorms. Sam Kolber and Ered Kline ment and nusic equipment in the showrooms. Sam Kolber and Fred Kline spend a goodly part of their time on the phones trying to latch on to good used equipment for export orders.

Bill Weikel, director of sales for Fischer Sales & Mfg., reports that the Fischer plant in Tipton, Missouri will shutter during the first week in July for the summer vacation. Plans originally were set for a two-weeker, but due to heavy production schedules of the Fischer line of billiard tables the second week will be taken by the employees at a later date. Bill just returned from a visit in Tipton with Ewald Fischer, president of the firm. . . A happy smil-ing Tony Galgano attended the terrif opening of the Dukes of Dixieland last Thursday (June 8) at the Empire Room of the Palmer House on the arm of his lovely Ursula. Tony has more than a passing interest in the Dukes, who record on the Audio-Fidelity label. Tony and Reuben Lawrence handled the line in this area. Delbert Coleman, president of the Seeburg Corp.; Bob Kelly, Bruce Jagor, Tom Herrick, Mahlon Kenny, Joe Houdek, Jack Gordon and Leonard Gross played host at the Seeburg plant to a group of 19 Texas op-erators who were flown into Chi by B. J. Nichol, Seeburg's San Antonio dis-trict manager. Other Seeburgites present were Ed Claffey and Stan Jarocki, Jr.





# CALIFORNIA CLIPPINGS

Cool and cloudy weather seems to have had its effect on the business pace along coin machine row, with most operators and distributors reporting activity has slowed somewhat the past week. . . . Hank Tronick, at C. A. Robinson & Co., states the arrival of United's new "Deluxe Classic" bowler has raised quite a stir at Robinson's. Charlie Robinson, Al Bettleman and Hank are all enthused with the wonderful reception the operators are giving this piece of equipment. Supplementing this activity, Hank advised, are continued good steady sales on Williams "Batting Champ" baseball game, "Hollywood" pinball, and the beautiful new 6 pocket pool tables. . . . Bill Lanzy, at American Coin Machine, informs they need a new supply of good used juke boxes. "We are getting excellent response on the new 'Fast Draw' gun," Bill said, "following the brochures sent out to all the operators." The gun is now on display and all operators in the So. Cal. area are invited to stop by at American and see a demonstration, Bill added. Bill also mentioned that his wife was going to New York for a month to visit her parents. . . . At Badger Sales, Marshall Ames and Stan Googins leaving for San Francisco to attend the N.A.M.A. convention (National Automatic Merchandisers Association). Parts dept. mgr. Jack Leonard, said they will be handling a selection of 33-1/3 and 45 singles for the operators convenience. "Rocky" Nesselroad mentioned that the pace in the shop continues on the up-beat, as they're still getting used to the changeover to Seeburg equipment. . . . At Leuenhagen's "record bar," Art Freeman, of Benart and Concord Dist. Co. of Cleveland, in town for a visit and stopping by to say hello. Bob Holladay, of Capitol Records, stopped in with C&W star Tex Ritter.

the shop continues on the up-beat, as they're still getting used to the changeover to Seeburg equipment. . . . At Leuenhagen's "record bar," Art Freeman, of Benart and Concord Dist. Co. of Cleveland, in town for a visit and stopping by to say hello. Bob Holladay, of Capitol Records, stopped in with C&W star Tex Ritter, currently hitting with "Hillbilly Heaven." Tom Virzi, of Mercury Records, dropped by with "Battle of Love," by George Jones, which is getting action in this area. The Solle Sisters said they enjoyed the recent cocktail party for Erroll Garner at the Crescendo. . . . Ed Wilkes, at R. F. Jones Co., reports a shipment of Rowe candy and cigarette machines have just arrived, as well as a shipment of the new AMI "Continental 2" phonograph, which features 'stereo round.' "We also have the new dollar bill money changer on display," said Ed. Jones is presently open for business, but a formal announcement of the grand opening will be announced in the near future. Ed mentioned that the Jones Co. entertained the Harbor Association last week, and a nice time was had by all. Ed said he had a pleasant surprise recently, when he won a season ticket for the L.A. Rams '61 football season. . . At Simon Distributing, Joe Simon, from Chicago, in town for one of his periodic visits while checking operations at the Coronet Motel on Hollywood Blvd., of which he is part owner. The motel has become a meeting place for members of the coin machine industry, said Joe. . . Charlie Daniels, at Paul A. Laymon's, informs that pool tables have been moving especially well the past week, but that business generally was somewhat slower. . . At the Wurlitzer factory branch, Gary Sinclair, Wurlitzer regional sales mgr., in town for one of his frequent visits, following a recent trip to the Wurlitzer phonograph is continuing to go out at a good clip. . . . Sam Ricklin, at California Music, reports that Bob Kruger, formerly with RCA Victor in L.A., was in the Southland recently from Chicago, where he is now factory rep. for Vi



Mr. and Mrs. Allen Kennedy, New Rockford, No. Dakota, in town for the day, had to pick up parts and records. The Kennedys spent the weekend at St. Peter, Minn., home of the College of Augustus Adolphus to attend the graduation of Allen's sister. . . The Star Novelty Co., St. Paul, has moved recently into new quarters. Chuck Karter owner, is very happy about the move he made as it gives him so much more needed space for his shop and warehouse, also a better front for his retail record store and ample office space. . . . Happy birthday to Danny Heilicher, Advance Music Co., Minneapolis. . . . Jack Harrison, Crosby, Minn., in town for the day and visiting distributors for a few hours before picking up his daughter who is completing her finals at the University of Minnesota and returning home for the Summer. . . . Darrel Weber, Blue Earth, Minn., in Canada for a few days of fishing. Expected to return this weekend and then his brother Dennis, and father, will take off for Canada for a week of fishing in Canada. . . . Bill Percy service man at the Sandler Dist. Co., Mpls., has been home for several days with pneumonia. Bill is getting along fine and is expected back next week. Mike Kovil is on his way to Alaska for his vacation. Taking his family along on the trip. . . . Con, Sr. and Con, Jr. in town for the day to see the new 1962 R.C.A. showing of its new colored T.V. line. Flew in with their new plane. (sure saves time and wear and tear on a hot day).

# HAPPY BIRTHDAY THIS WEEK TO:

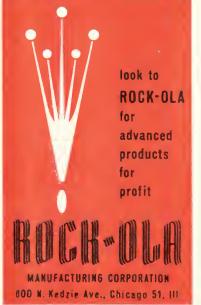
Will R. Whitfield, Hopkinsville, Ky. ... Clarence B. Court, Galion, Ohio. ... Cecil A. Bottger, Keokuk, Ia. ... R. V. Green, Ft. Frances, Ont., Canada. ... Frank J. Cash, Pueblo, Colo. ... Wm. G. Cowen, Quincy, Mass. ... Ralph Thole, St. Louis, Mo. ... Howard Johnston, Montgomery, Ala. ... Edw. R. Wurgler, Buffalo, N.Y. ... Louis Casola, Rockford, Ill. ... Seymour Pollak, No. Tarrytown, N. Y. ... Thos, B. Swab, Lone Pine, Calif. ... L. Schuster, San Angelo, Tex. ... Jessie M. Hogan, Lafayette, Ind. ... Nathan Bensky, Peekskill, N.Y. ... Lee Walker, Los Angeles, Calif. ... Harold E. Staples, Sr., Tulsa, Okla. ... Clayton C. Nemeroff, Chicago, Ill. ... Hal Zimmerman, Oceanside, N.Y. ... John Vanwyck III, N.Y., Max Brown, Phila., Pa. ... Dode M. Lamson, Lima, Ohio. ... Kenneth T. Grathwohl, Greenport, N.Y. ... Ben Chicofsky, Forest Hills, N.Y.

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NO WIRES OR ELECTRICAL CONNECTIONS TO CHANGE OR SERVICE

> Model 1966 120 and 200 Selection Model 1976 100 Selection

- Constant rotation at either speed guaranteed by constant speed 4 pole motor.
- Speed change accomplished through 100% mechanical operation and motor shaft variances.
- Completely unitized—can be installed in five minutes.
- Complete mechanical operation guarantees years of trouble-free service.
- Self-aligning . . . no adjustments. Whole mechanism mounts with 4 mounting screws.



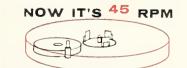
THE

ROCKOL

NOW IT'S 331/3

RPM

 $33\frac{1}{3}$  record touches 45 RPM hub and sensor. A feather touch upon the sensors drops 45 RPM hub and sensor into turntable center and record settles on small  $33\frac{1}{3}$  hub. Idler wheel moves to  $33\frac{1}{3}$  portion of drive shaft and turntable rotates at a constant  $33\frac{1}{3}$  RPM.



Upon completion of 33<sup>1</sup>/<sub>3</sub> music cycle, the rotating gripper gear releases the drive rod tension, allowing a lifter bar to raise the sensor and 45 RPM hub to their original 45 RPM hub position. Idler wheel moves back to 45 RPM portion of the drive shaft and prepares to accept the next record.

#### Only the Rock-Ola Mech-O-Matic Changer has: No Wires • No Electrical Connections • No Electronic Aids

The only *completely automatic* mechanical changer which intermixes 33<sup>1</sup>/<sub>3</sub> and 45 RPM records in any bank, in any sequence with no operating solenoids, micro-switches or electronic aids for changing motor speeds or spindle sizes.

#### MR. OPERATOR

The Rock-Ola 33<sup>1/3</sup>-45 RPM intermix changer is only one more of the many features which prove that the greatest protection for your future lies in the tradition and skill of Rock-Ola engineering which over the years has produced the finest, most durable phonographs the industry has known. With the advanced design of the Rock-Ola Regis phonograph and the new, compact "100" all-purpose stereophonic wall phonograph coupled with the Rock-Ola "Mech-O-Matic" dual speed changer, you have the finest guarantee of protection for the future and increased profits. We ask you to stop in at your local Rock-Ola distributor today and compare the Rock-Ola "Mech-O-Matic" changer with the complicated electrical and electro-mechanical changers of other competitors. See for yourself that Rock-Ola is truly the finest phonograph and has the finest dual-speed changer in the world.



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- WANT-Call Collect! Want for immediate export. Bally Bingos, Gottlieb Pingames, All Types of Seeburg, AMI, Wurlitzer music. Cash waiting. BELGIAN AMUSEMENT CO. 806 NO. BROAD STREET, PHILADEL-PHIA, PENNA. POplar 3-7808.
- WANT-Wms. Ten Pins, Ten Strikes and Nags. Send list to: IMPERIAL COIN MA-CHINE COMPANY. 498 ANDERSON AVE.. CLIFFSIDE, NEW JERSEY.
- WANT-New 45 RPM records that have ap-peared on the Cash Box Top 50 within the last 6 months. We pay 15¢ to 18¢, Can use any quantity. KAY ENTERPRISES, 659 N.E. 123RD ST., NORTH MIAMI, FLOR-IDA. (Tel. PL 7-8061).
- WANT-Will pay cash for all late Guns, all late Arcade Machines. State lowest price in first letter. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK 36, N.Y. (Tel. BRyant 9-6677).
- WANT-45 RPM Records. new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO DIST. CO., 4135 W. ARMITAGE, CHICAGO 39, ILL. (Tel. DIckens 2-7060).
- WANT-Used Gottlieb Silver Backglass, Us United Playtime Backglass, Used Bally K West Backglass. Write or call: ATLA DISTRIBUTORS, 1024 COMMONWEALT AVE., BOSTON 15, MASS. (Tel. F 4-1384-85-86). Used y Key RE
- 4-1384-85-86).
  WANT-Used 45 RPM Records. All types, as they run, right off the route. No sorting or picking. We pay freight from anywhere in USA. Standing order available for regular shippers. JALEN AMUSEMENT CO., INC., 14 EAST 21st ST., BALTIMORE 18, MD
- WANT-Records, 45's and LP's new only. Please give full details first contact to avoid delay and assure quick deal. HARRY WAR-RINER, KNICKERBOCKER MUSIC CO., 209 EAST 165th ST., NEW YORK 56, N. Y. (Tel. LUdlow 8-8310).
- WANT—Used coin sorter, mechanical or elec-tric. Bally Beach Time, Carnival Queen, Sea Island. M & M MUSIC, 765 IOWA, S.E., HURON, SO. DAKOTA.
- WANT-To purchase surplus 45's, LP's, EP's, No quantity too large or small. Store stock Included. Advise in first letter quantity and description. HAM-MIL DISTRIBUTORS. 1520 NO. BROAD ST., PHILADELPHIA 2I, PA. (Tel. PO 3-0585).
- WANT-To purchase 5,000,000 new records, all speeds. We prefer large quantities and will buy for cash. Top prices offered. No Juke Box Records. Write to: RANSEL TRADING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel. GEneral 2-1650), JESSE SELTER, Pres.
- WANT-Will buy-Bingos, Shuffle Alleys, Bowlers, any amount of Phonographs. LEW JONES DISTRIBUTING COMPANY, INC., 1301 N. CAPITOL AVE., INDIANAPOLIS INDIANA.
- WANT—Mills Panorama. Also Parts. Advise Best Price. WESTERN DISTRIBUTORS. 3126 ELLIOTT AVE., SEATTLE, WASH-INGTON. (Tel. GArfield 3585).
- WANT—Arcade pieces. Baseball games, Hockey, Basketball, Cranes, Diggers, Ray Guns, Rifle Galleries, Autotest, Pinballs, etc. DUARTE INTERNATIONAL SALES, 835 E. 31ST., LOS ANGELES 11. CALIFORNIA.
- FOR SALE—Route—Small, compact, clean. Seeburg, Gottlieb, Williams, United, Na-tional, cigarette machines, 25% down, will finance, ERCEL BONNEY, PIEDMONT AMUSEMENT CO., PIEDMONT, MIS-SOURI. (Tel. 159).
- WANT-Used or new 45 RPM Records. Top price for records not over 6 months old. In-terested in regular monthly shipments. HARMONY RECORDS, 651 N.E. 164TH ST., NORTH MIAMI BEACH 62, FLA. (Tel. WI 7-6775).
- WANT-Your used or surplus records all speeds. We buy all year 'round, and pay top prices. No lot too large or too small. We pay freight. BEACON RECORD DIS-TRIBUTORS, INC., 821 NORTH MAIN ST., PROVIDENCE, R.I. (Tel. UNion 1-7500, JAckson 1-5121).
- WANT—Arcade Equipment of all kinds. Kaye Ducces Wild; United & Chicago Coin Big Ball Bowlers. State quantity and best price Ist letter. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. (Tel. SUperior 1-4600).

WANT-AMI D-80, E-80, E-120, also Wall Boxes Seeburg 100-B, C, G, R; Wurlitzer 1800, 1900, 2204, must be complete. INTER-BORO MUSIC CO., INC., 433 WEST 45TH ST., NEW YORK 36, N. Y. (Tel. JUdson 9.2625) -2363)

- 2-2363). WANT-New or used 45 RPM Records, not over 6 months old. We pay 15¢ and the freight. Can use any quantity. WALLY RECORDS, 17725 N. W. STH PLACE, MIAMI 69, FLA.
- MIAMI 69, FLA. WANT-AMI 120 and 200 Phonographs, Hide-aways, Selection Boxes, Steppers, Late model Gottlieb Pin Games; 5¢ & 10¢ Counter Games, Write stating quantity condition and best cash price, ST. THOMAS ONT., CANADA. (Tel. MEIrose 1-9550). WANT-Exhibit's IOU, Sclectem and Hor-eshoes. State price, quantity and condition in first letter. NEW LIDO ARCADE, 412 EAST BALTIMORE STREET, BALTI-MORE, MD.
- MORE. MD. WANT-Midway, Deluxe Bazooka Gun, Joker's Wild; Bally County Fair, Laguna Beach, Roller Derby, Williams Crusader, Titan, Space Glider. Quote condition and price for Resale. CONTINENTAL COIN, 1827 ADAMS ST., TOLEDO 2, OH10. (Tel. CHerry 9.2326 ST., 8-3359.
- 8-3359. WANT-All types of music. Bally Bingos, Wms. Pins, Gottlieb Pins, all types of Shuffles, Bowling Alleys, Rifles, Arcade Vending. Quote prices, FAS, U.S.A. Port. State condition, BOX #540, c/o THE CASH BOX, 1721 BROADWAY, NEW YORK 19, N.Y.
- WANT-22 ft. American or Rock-Ola Shuffle-boards. Give condition and price asked. STATE AMUSEMENT CO., 1531 BROAD-WAY, TACOMA 2. WASH. (Tel. FUlton 3-2282).
- WANT-Bally County Fairs, Laguna Beach, Roller Derby, advise price & condition. For resale. TOLEDO COIN MACHINE EX-CHANGE, 814 SUMMIT, TOLEDO. OHIO (Tel. CH 3-7191).
- WANT-We need great quantities of Ba Bingos. Quote us your lowest prices F.O nearest Seaport U.S.A. P.V.B.A. VERHED KRONEN-BURGSTRAAT 94, ANTWEF BELGIUM. (Cable address: VERHEDA). WERP.
- WANT-Bingos, Big Shows, Show Times, Key West, Miss America, Sun Valley, Cypress Gardens, Double Headers and all other late Bingos. in quantity. CLEVELAND COIN MACHINE EXCIIANCE, 2029 PROSPECT AVE., CLEVELAND, OHIO. (Tel. TO 1-6715).
- WANT-Un. Triple Plays. FOR SALE-Bally Golf Champs, Sun Valley, Key West, Big Show, Surf-Club, Variety, Triple-Strike, & Un. 3-4-5's. Make offer. NOBRO NOVELTY CO., 142 DORE ST., SAN FRANCISCO 3, CALIF. (Tel. MA 1-5438).
- WANT-To Buy for Resale-Wurlitzer 1900, 2104, 2204; Seeburg R & L; Gottlieb Pinballs from 1958 on. ACTIVE AMUSEMENT MA-CHINE CO., 666 NO. BROAD ST. PHILA-DELPHIA 30, PA. (Tel. POplar 9-4495).
- WANT-New (salvage, overrun, scrap) 45 RPM singles, kiddy & 12" long play records, also juke box records. We are top promo-tional record house in the business, see us first. NATIONAL BAG-0-TUNES, INC., 224-09 LINDEN BLVD., CAMBRIA HEIGHTS 11, NEW YORK. (Tel. AR 6-6333) BEN JACOBS, DAN WANCIO.
- WANT-Twin Super Wild Cats and late Gott-lieb Pin Games, quote us your best price, any quantities. KAY'S MUSIC SERVICE, 147 COLUMBIA AVE., VANDERGRIFT, PA. (Tel. VAndergrift 1884).
- (1el. VAndergrift 1884). WANT-Rowe Cigarette Vendors; 14 Column Ambassadors; 20 Column 700; Seeburg VL & KD; National 22 column Cigarette Ven-dor; Wms. Ten Pins & Ten Strike. Quote best price. DAVE LOWY & COMPANY, 652 TENTH AVE., NEW YORK 18, N.Y. (Tel. LT 1-1033).
- WANT-Bally Bingos, Big Show, Key West, Show Time, Sun Valley, Miss America, Cy-press Gardens and all other late models. T.G.A., 60, RUE VAN SCHOOR, BRUS-SELS 3, BELGIUM. (Cable JEUMATE-BRUSSELS). WANT-New or used 45 RPM Records that
- WANT—New or used 45 RPM Records that have been on the Cash Box Top 100 in the last 6 months. We pay 12¢ to 15¢ and can use 100 of a number. We pay the freight. VISTA RECORDS, 1004 GLENMERE ROAD, VISTA, CALIF.
- WANT-45 RPM Records, new or used. LP's also considered. We pick up any quantity you have on hand and pay highest cash prices on the spot. Write information to: EARL KUHNS DIST. CO., 4580 SNEAD, SANTA CLARA, CALIFORNIA.
- WANT-Mechanic A-1 on pinballs & music. No drifters. Send all details in first letter, plus picture and references. FOLLETT MUSIC CO., 180 SO. HOWARD ST., SPOKANE 4, WASH. (Tel. MAdison 4-8585.)

#### CLASSIFIED ADVERTISING SECTION

- WANT—We pay the highest prices for all Bally Bingos and Gottlieb Pinballs manu-factured 1958 and up. Interested all brand new closeouts. Also arcade equipment. Cable or write to: HOLLAND.BELGIE.EUROPE SPRL, 275 AVENUE LOUISE, BRUSSELS 5, BELGIUM. (Cable address: HOBEL-EUROP-BRUSSELS.)
- WANT—Are regular buyers late Bingos, Gott-lieb 2-4 players, Seeburg V200. Unshopped but of course complete working order. packed in original cartons. We pay dollars cash in advance. Quote price FOB nearest seaport: MAX LOBO, MEIR, 23, AN-TWERP, BELGIUM.



- FOR SALE—If it's Panoram Parts you want, Phil Gould has 'em. PHIL GOULD, 224 MARKET ST., NEWARK, N.J. (Tel. MAr-ket 4-3297).
- FOR SALE—Bring your old Juke Boxes up to date with sound reverberation. 1961 tone quality for \$44.95. Easy to install, write: HASTINGS DISTRIBUTING CO., 6100 WEST BLUEMOUND RD., MILWAUKEE 13, WISCONSIN.
- OR SALE—Wms. Hercules, delux \$275.; Wms. Safari delux \$160.; Un. Clipper delux \$125.; Vendo Coin Changer \$40.; King Horse, refinished \$150.; Auto-Bell Circus Day \$75.; Bally Skill Parades \$95., shopped. CLOER DISTRIBUTING CO., 1613 MAIN, JOPLIN, MISSOURI. (Tel. MA 3-4202). FOR Wr
- FOR SALE—Auto-Photo Studios, Model 9 \$995.; Nodel 11 \$1,995.; ABT Shooting Gal-lery (like new); Kiddie Rides, Arcade Equip-ment. Write for list and prices. ADVANCE DISTRIBUTING CO., 5644 DUL-MAR BLVD., ST. LOUIS 12, MISSOURI. (Tel PArkview 7-1373).
- FOR SALE—United Sky Raider, new \$375.; Midway Shooting Gallery \$445.; C. C. Bulls Eye Drop Ball \$145.; Midway Joker Balls \$225.; Midway Bazooka Gun \$375. WEST-ERN DISTRIBUTORS, 1226 S.W. 16th AVE., PORTLAND 5, OREGON. (Tel. CApitol 8-7565.)
- FOR SALE—Millions of extra coins are taken from clean machines. Clean right with Lemonite. New Orleans Novelty, F.A.B. Distributing, Wolfe Distributing, New Or-leans, La., use and sell Lemonite. Try Lemonite Electronic Contact Cleaner. GRACO SALES CO., ARLINGTON, TENN.
- FOR SALE—Pool Table Supplies at reasonable prices. 48" Cue Sticks \$18. doz.; 52" size \$21 doz.; Extra Live 6 Pkt. Cushions \$22. set for Reg. Bumper Pool \$11.95 set. CHAMPION DIST. CO., 3451 N. MILWAUKEE, CHI-CAGO 41, ILL. (Tel. AVenue 6-6751).
- FOR SALE—Attention Importers! All makes and Models Phonographs—Seeburg, AMI, Wurlitzer, Rock-Ola. Clean. Ready for ship-ment. We specialize in Export. Exclusive Seeburg Distributors in New York, New Jer-sey. Connecticut. ATLANTIC NEW YORK CORP., 843 TENTH AVE., NEW YORK 19, N.Y. (Tel. PLaza 7-3140, Cable: ATLANT-YORK).
- FOR SALE—Seeburg C-100 \$225.; Seeburg G-100 \$350.; Seeburg R-100 \$400.; Seeburg 222SH \$750.; Wurlitzer 2000 \$360.; AMI H-200E \$465. Above equipment shopped and ready for location. BELMONT MUSIC CO., 116-118 N.E. GLENDALE AVE., PEORIA, ILL. (Tel. 674-5868 676-1424).
- FOR SALE—Seeburgs: Q100, write; 222SH (160) \$775.; KD-200 \$395.; VL-200 \$345.; M100C \$250.; \$245., (converted \$295.); 201 \$675.; M100B \$150.; AM1: H-200 \$350.; I-120 \$400.; G-200 \$245.; Rock-01a: 1455-D \$375.; Wurlitzer: 2200 \$495.; 1700 \$225.; 1800 \$275.; Mark II \$75. (Cigarette Ma-chine). Call or write: G. K. GABRIELSON & CO., 724 MEMORIAL DRIVE., S.E., AT-LANTA 16, GA. (Tel. JAckson 5-7441).
- FOR SALE—Wms. 10 Strike; Wms. Crane; Wms. Peppy The Clown; Ge. Motorama; Ge. Space Age; Bert Lane Super Hockey; C.C. Twin Hockcy; C.C. Glide Pool; Also large stock of late used 5 balls and phonos. Write wire or phone for our low prices. MILLER-NEWMARK DISTRIBUTING CO., 42 FAIR-BANKS ST., N.W., GRAND RAPIDS 2. MICH.
- FOR SALE—9 Un. Playmate Rebounds \$50. ea.; Chicago Coin, United Small Ball Bowl-ers \$125.; Regulation \$200.; 5 C. C. Bulls Eye Drop Ball used \$125, new \$250.; Wil-liams Hercules Crusader and Titan Guns, used, write for price; all models AMI Phonos, lowest prices. Write or call: CEN-TRAL DISTRIBUTORS, INC., 2315 OLIVE ST., ST. LOUIS 3, MO. (Tel. MA 1-3511).
- FOR SALE—Used jokebox records. We have steady source of supply. Quote best price. No Race Records. LIEBERMAN MUSIC COM-PANY, 257 PLYMOUTH AVE., NO., MIN-NEAPOLIS, MINNESOTA.
- FOR SALE—We have a large stock of recon-ditioned Shuffle Games and Bingo. Write for list. PIONEER VENDING, INC., 3726 KES-SEN AVE., CINCINNATI, OHIO. (Tel. MOntana 1-5000).
- FOR SALE—"Auto-Test" 1960 Model, like new \$425.; 5 Williams Official Baseball \$295. each. RELIABLE COIN MACHINE CO., 184 WINDSOR ST., HARTFORD, CONN. (Tel. JA 7-8511).

- FOR SALE-Wms. Official Baseball, Dual Coin, Free Play \$365. UNITED DISTRIBU-TORS. INC., 902 W. SECOND, WICHITA 3, KANSAS. (Tel. HO 4-6111).
- FOR SALE—Attention Exporters—The vend-ing business is lucrative—the market un-touched. We have a complete line of vend-ing equipment—new and used. Write for best prices and possible exclusive distribut-ing rights to: SHELDON SALES DISTRI-BUTING CORP., 881 MAIN ST., BUFF-ALO 3, N.Y. (Tel. TT 5-9106).
- FOR SALE—Big things come in little pack-ages—Skill Cards Counter Machine. will pay for original cost in one week. Tested, proven. Guaranteed to earn more money than large pinball, big ball bowlers. guns. etc. Phone— Algonouin 4-4040. REDD DISTRIBUTING CO., INC., 126 LINCOLN ST., BRIGHTON, MASS.
- FOR SALE—Hi-Speed Super Fast Shuffle Board wax. 24 one-nound cans per case. 88.50 f.o.b. Dallas. Texas. Sold on money back guarantee. Distributor for D. Gottlleb, ChiCoin, J. H. Keenev. STATE MUSIC DIS-TRIBUTORS. INC., 3100 MAIN ST., DAL-LAS, TEXAS.
- FOR SALE—100.000 new 45 rpm 6 months to 1 year old, \$10 per 100. \$95 per 1000. Also 25,000 EP's \$25 per C: \$200 per M; 12" LP's available \$100 per C: \$500 per M. RAY-MAR SALES CO. 170-21 JAMAICA AVE., JAMAICA 32, N. Y. (Tel. OLympia 8-4012).
- FOR SALE—Mills & Jennings Fruit Machines for export. A-1 condition. Brown. Blue & Chrome Fronts. Q.T.'s. Black Cherries. Jewel Bells, Melins, Tokens. Black & Gold. Blue Bells. Twenty-one Bells. Standard Chief, etc., Deluxe Draw Bells. Trible Bells and Bingos; Holly Cranes. BELL DISTRIBUTORS. e/o THE CASH BOX, 1721 BROADWAY, NEW YORK 19, N. Y.
- FOR SALE—Bally Heavy Hitter \$249.50: Bally Big Inning \$175.: Keeney Deluxe Leader \$75.: Genco Hi Fly \$75.: AMI 80 and 120 wall hoxes \$39.50. DICKSON DISTRIBUT-ING COMPANY. 631 W. CALIFORNIA, OKLAHOMA CITY 4. OKLA. (Tel. CEntral 6-3691).
- FOR SALE—Uprights, slightly used: Wagon Wheels \$100.: Playhalls \$100.: Galloping Dominoes \$120.: Mermaids \$150.: One-ball Games, Beauty Contest \$145.: Eleven Belles \$195.: Also pin games, Joker Balls, Write or phone for prices. PENN COIN-O-MATIC CORP., \$21 NO. BROAD ST., PHILA. 23. PA. (Tel. PO 5-2676).
- FOR SALE—Or trade—5 Seeburg KD200 at \$395. each. all for \$1750.: 2 Wurlitzers 2000 at \$295. each: Chicago Coin Drop Ball \$150. BIRD MUSIC DISTRIBUTORS, INC., 124 POYNTZ AVE., MANHATTAN, KANSAS.
- FOR SALE—Bingo Games, Rock-Ola Fireball 1436 A's; 4 Player Majestic \$195.; 100 Rec-ord Seeburg Boxes; Late Model Holly Crane. HALLGREN DISTRIBUTORS, INC., 1626— 3RD AVE., MOLINE, ILLINOIS.
- FOR SALE—Century 21 Area—Amusement route, 100 units, no pins \$35,000.; Juke Box & E-2 Seeburg Cigarette Machine Route, 25 units, \$9,000. COIN MACHINE EXCHANGE, 4605—127TH SW., TACOMA 99, WASHING-TON. (Tel. JUniper 8-7153).
- FOR SALE—United Eagle S/A & Bally Speed Bowler and/or Lucky Shuffles \$350. each. MOHAWK SKILL GAMES CO., 67 SWAG-GERTOWN ROAD, SCOTIA 2, N.Y.
- FOR SALE—Used machines of all models, as is or shipped and ready for locations. AUTO-MATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel. FOrest 5-3456).
- FOR SALE—Complete line of used Phono-graphs, Shuffle Games. Cigarette Machines and various types of all other games and equipment. Lowest prices. Best merchandise. Ono letter, wire or phone call will convince you. We are factory representatives for United, Williams. Bally, DeGrenler and Genco. TARAN DISTRIBUTING, INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tel. NEwton 5-2531).
- FOR SALE—Model HF-J Seeburg \$525.; KS-200 Seeburg \$425.; G-200 AMI \$300.; E-80 AMI \$175.; Model 2300 Wurlitzer \$695.; Model 2200 Wurlitzers \$525. EQUIPMENT DISTRIBBUTORS, INC., 1611 VIRGINIA BLVD., NORFOLK 4, VIRGINIA. (Tel. MA 7-8129).
- FOR SALE—Have several fine routes for sale, Liberal financing to responsible parties, MID-WEST DISTRIBUTORS, 709 LIN-WOOD BLVD, KANSAS CITY, MO. (Tel. WEstport 1-8776.)
- FOR SALE—Exporters, we have surplus of new Balley coils, wipers, contact plates, etc., for Bally Bingos, Bright Lights to Beach Beauty. Will sell at one half factory list price. AMUSEMENT SUPPLY CO., 707 MISSOURI AVE., EAST ST. LOUIS, ILLI-NOIS.

#### **CLASSIFIED ADVERTISING SECTION**

FOR SALE—Ballerina \$450.; Williams Sea Wolf \$95.; Touohdown \$425.; Blg Time \$35. GENERAL DISTRIBUTING CO., 1609 OR-LEANS AVE., NEW ORLEANS, LA. (Tel. 524-6729).

FOR SALE—6 Pocket Pool Tables—Fischer 75" x 43", new slates, cushions, completely reconditioned and refinlshed \$160.; CC Drop Ball \$175.; Williams 6 player Major League Baseball \$95.; Chi-Coin Rebound Shuffle \$65.; Wms. Deluxe Baseball \$75.; Chi-Coin Twin Bowler \$495.; Genco Wild West and Big Top \$175.; United Sky Ralder \$225.; Bally Golf Champ \$125.; Bally Big Inning \$195.; 100B Seeburg \$215. H. BETTI & SONS, 1706 MANHATTAN AVE., UNION CITY, N. J. (Tel. UN 3-8584).

FOR SALE-6 Pocket Pool Tables, excellent shape \$150.; 14' Bowlers \$195.; Blinkers \$185.; Skee Balls \$125.; Bowlette 14' \$175.; Rebound Shuffles \$49.50. Write or wire today. PURVEYOR DISTRIBUTING CO., 4322-23 NORTH WESTERN AVE., CHI-CAGO 18, ILL. (Tel. JUniper 8-1814).

FOR SALE—A real opportunity, complete Kiddieland and Amusement Park, CALL: JOHN BLOTTA, NEWARK, NEW YORK. (Tel. DE 1-1855).

FOR SALE—Seeburg: B-100 \$150.; C-100 \$175.; V-200 \$225.; Wurlitzer: 2000 \$395.; 2100 \$475.; 2150 \$450.; 2200 \$695.; 2300 \$895.; AMI: J-200 \$695.; 1-200 \$495. 1/3 deposit, balance C.O.D. NORTHWEST SALES CO. OF OREGON, 1040 S.W. 2ND AVE., PORTLAND 4, OREGON. (Tel. CApitol 8-6557).

FOR SALE—Quality coin operated amusement equipment shipped from London or U.S., world's lowest prices. American, British, Continental machines. Complete parts stocklists. Leading exporters everywhere. Write or cable—CHICAGO AUTOMATIC. 10 COLE STREET, LONDON, S.E. 1, ENGLAND.

FOR SALE—Records, New 45's 100 assorted tunes per carton—60% majors, 11¢ and less. EP's 25¢ per record, 12" LP's majors and others, pre-packaged 100 or more, \$75. Will send sample order. Send check or money order. SID TABACK RECORDS, 2540 W. PICO BLVD., LOS ANGELES 6, CALIF. (Tel. DUnkirk 3-8735).

FOR SALE—Relays—low cost, high quality, general purpose open style made to your specifications. Short run our specialty. Also electrical harnesses and switch stack assemblies. MARVEL MANUFACTURING CO., 2847 W. FULLERTON AVE., CHICAGO, ILL. (Tel. DI 2-2424).

FOR SALE—Complete line of Pool Table Supplies & parts. Slates, cushions, balls, cloth, bumpers, etc. Save money, save time—Bay direct. Write or phone for our new 1961 catalog. EASTERN NOVELTY DIST., 1706 MANHATTAN AVE., UNION CITY, N. J. (Tel. UN 3-8574).

FOR SALE—Target. The sensational new combination gum vendor and counter game. High profits on a low investment. Be the first in your area to operate these penny machines. Sample machine \$24.50. C. C. VENDING MFG., CO., 214 S. HOWARD STREET, BALTIMORE 1, MARYLAND. (Tel: Plaza 2-1300).

FOR SALE—Late Models Rock-Ola, Seeburg, A.M.I. Phonographs at reasonable prices. SEACOAST DISTRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH, NEW JER-SEY. (Tel. BIgelow 8-3524).

FOR SALE—Call or write for the lowest prices on all Bally Bingos. Each game given speclal attention & ready for your locations. NASTASI DISTRIBUTING CO., 912 POY-DRAS ST., NEW ORLEANS 12, LA. (Tel. 523-6386).

FOR SALE—Make your offer, all or part. Bear Gun, Globe Trotter, Novelty, Sportland Gallery, Big Top, Rifle Gallery, Jungle Gun, State Fair, Goalee, Jet Bowler, Champion Bowler, Hi Fly World Series, Pennant Base Ball. S.R.V. MUSIC COMPANY, BOX 352, PAYETTE, IDAHO.

FOR SALE—Used Bally Bingos; Used Seeburg Model E-1 @ \$275. GLOBE DISTRIBUTING COMPANY, INC., 1623 N. CALIFORNIA AVE., CHICAGO 47, ILL. (Tel. ARmitage 6-0780-81).

FOR SALE—New Backboard Glasses For Sale \$15. each, any quantity; Bally: Yacht Club 1; Gayety 1; Double Header 1; Big Show 3; Show Time 1; Beach Club 1; Frolics 2; Ice Frolics 1; Spot Lite 2; Atlantic City 2; Palm Beach 2; Coney Island 1; Bally Beauty 2; Gay Time 3; Turf King 3; Dude Ranch 2; Surf Club 1; Carnival 1; Parade 1; Variety 4; Moon Raider 1; Bright Lights 3; Bright Spot 1; Gottlieb: Queen of Diamonds 4; Rocket Ship 1. NEW ORLEANS NOVELTY CO., 115 MAGAZINE ST., NEW ORLEANS, LA. (Tel. JAckson 2-5306). FOR SALE—United 16' Tip Top B.A. §795.; 13' League B.A. §575.; 16' Advance B.A. §525.; 16' Bonus B.A. §425.; 16' Jumbo B.A. §325.; 11' & 14' Bowling Alley §125.; Big Bonus S.A. §575.; Atlas S.A. §325.; Top Notch S.A. §195.; Regulation S.A. §175.; Chi-Coin 16' Classis B.L. §275.; 14' Bowling League §125.; Red Pin S.A. §395.; Championship S.A. §225.; Flash S.A. §75.; Bally 16' ABC Tournament B.A. §195.; All Star Deluxe Bowler §115.; Wms. 6 Pl. Roll-A-Ball §95. CENTRAL OHIO COIN MA-CHINE EXCHANGE, INC., 858 NO. HIGH ST., COLUMBUS 15, OHIO. (Tel. AXminster 4-3529.)

FOR SALE—Weekly specials—CC Bulls Eye Baseball \$175.: Bally Jamboree (new) \$395.; Bally Lanes 14' \$95.; Bally Little Champion (new), write: Bally Pony Twins (new) write; CC Bowling Leagues 14' \$95.; CC Classic 16' \$250.; Beach Queen (new) \$295.; Beauty Contest \$145.; Bally Speed Bowler \$275.; CC Batter Up \$195.; Bally Big Inning \$175.; Little Buckaroo \$250.; Double Shot \$125.; Gunsmoke \$150.; Touchdown \$250.; Rock-Ola 1465 (new) write: Rock-Ola 1458 (new) \$535.; Rock-Ola 1475 \$645.; Rock-Ola 1465 (used) \$445.; Rock-Ola 1438 \$175. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND 3, OHIO. (Tel. HEnderson 1-4100).

FOR SALE—ABC Bowlers \$135.; All Star Bowlers \$84.50; Blue Ribbon Shuffle \$99.50; Mystic Bowlers \$75.; Advance Shuffle \$99.50; Bowling League \$120.; Bowling Team Shufffle \$125.; Mars Shuffle \$99.50; Regulation Shuffle \$135. SCOTT CROSSE CO., 1641 NO. BROAD, PHILADELPHIA, PA. (Tel. CE 6-4444).

FOR SALE-Export Buyer's Bargain-Seeburg KD200's \$350. each in lots of ten; 375. in lots of five; \$395. single order. All machines clean and ready for location. We stock all makes and model used phonograph and vending equipment. MARTIN AND SNYDER CO., 12727 W. WARREN AVE., DEARBORN, MICHIGAN. (Tel. LUzon 2-2300).

FOR SALE—Shuffle Alleys: C.C. Arrow Shuffle fle Alley \$139.50; Keeney Century Shuffle Alley \$19.50; United Super Bonus Shuffle Alley \$179.50; Bingos: Miami Beaches \$49.50; Nite Clubs \$59.50; Varietys \$39.50; Palm Springs \$39.50; Beach Beautys \$59.50; United Caravan \$59.50; Special 5 Balls: Gott. 4 Player Register \$95. All machines shopped and refinished. Call or write our office nearest you. TRI-STATE DISTRIBUTING CO., P.O. BOX 615, ROME, GA. (Tel. 234-7123) or TRI-STATE DISTRIBUTING CO., 1441 CENTRAL AVE., CHATTANOOGA 8, TENN. (Tel. AM 5-4858).

FOR SALE—Williams Nags, Gottlieb Majestic, Midway, Bazooka Gun, Williams Hercules, Wurlitzer 2200. SALINA MUSIC & AMUSEMENT CO., 210 SO. FIFTH ST., SALINA, KANSAS.

FOR SALE—Sportsmans \$225.; Touchdowns \$165.; Criss Cross Diamonds \$185.; Dlx Big Tents \$150.; Big Round Ups \$135.; Double Shots \$110.; Super Big Tents \$85.; Big Tents \$75.; Hunter \$75.; PlayBall \$75. D & L COIN MACHINE COMPANY, 414 KELKER ST., HARRISBURG, PENNA. (Tel. CEdar 4-1051 & CEdar 4-2235).

FOR SALE—Un. Niagara \$150. ea.; Super Bonus \$65.; Top Notch \$85.; Bally Speed Shuffle \$135.; ABC \$40. UNITED EAST COAST CORP., 583 TENTH AVE., NEW YORK 36, N.Y. (Tel. PEnnsylvania 6-6608).

FOR SALE—Specials: Auto-Bell Deluxe Hialeah (new) \$295.; Circus Play Ball \$75.; Gallopping Dominoes \$85.; Circus Wagon Wheel \$95.; Bally Skill Derby (new) \$195.; Beauty Contest \$115.; Games, Inc., Wildeat \$185.; Super Wildcat \$395.; Skeet Shoot \$95.; Double Shot \$95.; Keeney Little Buckaroo \$175.; Criss Cross Diamond \$195.; Red Arrow \$395. Rush deposit: MICKEY AN-DERSON AMUSEMENT CO., 314 EAST 11th ST., ERIE, PENNA. (Tel. GLendale 2-3207).

# MISCELLANEOUS

NOTICE—Buy your parts and supplies from the nation's oldest and original parts and supply house. Save real money. One transportation charge. Largest stocks, lowest prices. Useful gifts with orders of \$25 or more. Catalog frec. BLOCK MARBLE CO., 1425 NO. BROAD ST., PHILADELPHIA 22, PA.

NOTICE—Burglar Alarm for coin operated equipment operates on flashlight battery. Sensitive to tampering, 100% protection. Installed quickly, powerful alarm. Instructions. \$3.00, Three \$9.00, Dozen \$33.00. Quantity prices to distributors. BLOCK MARBLE CO., 1425 NO. BROAD ST., PHILADEL-PHIA 22, PA.

MISCELLANEOUS—Phonograph restyling kits for model B, C, G, W, R: Glass Domes for B & C \$19.50; Decal kits for any make or model phonographs. Inquire about restyled cabinet exchange. SUN REFINISH-ING COMPANY, BOX 348, FORT WORTH, TEXAS. (Tel. ED 2-4935).

# Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list prices, F.O.B. factory. Where no prices are listed, the manufacturers have not authorized price publication.

AMI, INC. AMI, INC. K-200 (E) 200 Sel. Phono., St. or Mo... K-200 (A) 200 Sel. Phono., St. or Mo... K-200 (M) 200 Sel. Phono., St. or Mo... K-120 120 Sel. Phono., St. or Mo... K-120 120 Sel. Phono., St. or Mo... K-100 (A) 100 Sel. Phono., St. or Mo... K-200 Hideaway, 200 Sel., Selective Play, St. or Mo... Continental 200 Sel., St. or Mo... Lyric, 100 Sel., St. or Mo... WQ-120 120 Sel. W. B. WQ-200 200 Sel. W. B. KQ-200-1 200 Sel. W. B., Dual Price Play WQ-200-3 200 Sel. W. B., Dual price Play, 4-Coin Rejector ... EX-600 Cylindrical Wall Spkr. ... L-2130 Ceiling Spkr., Choice of Grille Types Listed L-2135 Random Pattern Grille ... L-2136 Uniform Pattern Grille ... L-2137 Circular Flush-Mount Grille Remote Vol. & Cancel Cont., St. or Mo. AUTO-BELL NOVELTY CO. Hialeab Dual Credit Unit Available for 200 Set. Model 1485 1555 Dual W.B. for 120 or 200 Sel. THE SEEBURG CORP. AY160S-Stereo 160 selection phono-graph. Half dollar, remote control, optional. AY100S—Stereo 100 selection phono-graph. Half dollar, remote control optional. Y100M-Monaural 100 selection phono-graph. Half dollar, remote control, optional. 3W100-Wall-O-Matic 100 Single pricing S3W160-Wall-O-Matic 160 S3 W100-Wall-O-Matter 100 Single pricing TW1-Twin stereo wall speakers TC1-Twin stereo corner speakers TR1-Twin stereo recessed speakers. EBTC1-12-Twin stereo extended bass -12" corner speakers. PRVC-2-Powered remote volume con-AUTO-BELL NOVELTY CO. trol CC-2—Coin counters PS61Z—Power supply BMS-1—Background music unit plays Hialeah Mermaid Super Circus ...... AUTO-PHOTO CO. 

 AUTO-PHOTO CO.

 Model 12 Stndio

 Model 12 Stndio

 BALLY MFG. CO.

 Marksman (Pistol-Target)

 Marksman (Pistol-Target)

 Stargel-O-Fun '61 (Replay)

 Barrel-O-Fun '61 (Replay)

 Boarrel-O-Fun '61 (non-replay)

 Boarrel-O-Fun '61 (Replay)

 Boarrel-O-Fun '61 (Replay)</t 1000 selections BMC—Background music compact unit plays 1000 selections BMCA—Background music companion audio audio E2—Cigarette vendor—Beige or aqua E2XM—Cigarette vendor—beige or aqua—less match dispenser. 4SCD—Cold drink vendor — with crushed ice. SFB-1000—Fresh brew coffee vendor SFB-500—Fresh brew coffee vendor SM-500—Solnble coffee vendor. Skill Derby Replay ..... Standard ..... Jamboree (Upright) ..... 615.00 555.00 SOUTHLAND ENGINEERING INC. 755.00 Western Trails ..... DeLnxe Jumbo Bowler (Shuffle UNITED MFG. CO. Deluxe Bowl-A-Rama ......\$3,050.00 Line Up Shnffle Alley ......\$ 995.00 Dixie Bowler .....\$1,495.00 alley) Pony Twins (Kiddie Ride) Toonerville Trolley The Champion (all metal cab) CHICAGO COIN MACHINE 905.00 705.00 865.00 

 HICAGO COIN MACHINE

 Wild West

 Princess Bowler

 Pro Bowler (Shuffle)

 Ray Gun

 Duke Bowler

 16 ft. and 21 ft.

 Commende Machine Curp

 UNITED MUSIC CORP. UPC-100 Monaural UPC-100S Stereo UPBWB-1, Sel. 3 Wire W. B. VALLEY SALES CO. Model 9000 6 Pkt. Pool Table 50"x90" Bumper Pool Table (2 Models Available) 6 Pocket Pool Table (5 Models Available) Commando Machine Gun .... EXHIBIT SUPPLY CO. Card Vendor ..... FISCHER SALES & MFG. CO. Imperial VII ..... Imperial VI Imperial VI B-7 B-6 Fiesta Pool (Bumper) J. F. FRANTZ MFG. CO. New Frontier (Counter Pistol) Dodge City (Counter Pistol) Kicker & Catcher ABT Challenge Pistol ABT Guesser Scale ABT Rifle Sport Aristo Scale WILLIAMS MFG. CO. Batting Champ ..... Highways .... Space Glider .... Space Glider ..... THE WURLITZER COMPANY 2500-S, Stereo, 200 Sel. Phono. 2500, Mono., 200 Sel. Phono. 2504.S, Stereo, 104 Sel. Phono. 2504. Mono., 104 Sel. Phono. 2510-S, Stereo, 100 Sel. Phono. 2510, Mono., 100 Sel. Phono. Steppers available all models Dual pricing on 200 and 100 selections Wall Boxes 5252W.B., 200 Sel. with Dual Pricing & Half Dollar Play 5250 W.B., 100 Sel. 10-25.50¢ 5207 W.B., 100 Sel. 10-25.50¢ 5202 W.B., 100 Sel. 10-25.50¢ Speakers 5110 High Eidelity Cailing Subs. 107 Aristo Scale ..... GAMES, INC. Twin Trail Blazer ..... Twin Trail Blazer ..... D. GOTTLIEB & CO. Flying Circus, 2-Plyr. IRVING KAYE CO., INC. Deluxe Eldorado 6 Pkt. Series Mark I, 77x45; Mark II, 82x46; Mark III, 93x52; Mark IV, 106x58. Satellite, 77x45..... Deluxe Club Pool, 56x40 .... J. H. KEENEY & CO., INC. Speakers 5119 High Fidelity Ceiling Spkr.-12" Cone 5122 Stereo Convertible Console Spkr. 5123 Stereo Wall Spkr.—12" Coaxial 5124 Stereo Corner Spkr.-8" Extended Range 5125 Sterco Extender Spkr. (Packed in Pairs) REDD DISTRIBUTING CO., INC. Hollywood Candid Camera ... \$195.00 Skill Cards ..... \$135.00 5126 Stereo Directional Spkr. (Packed in Pairs) Skill Cards ROCK-OLA MFC. CORP. 1488 120 Sel. 1495 200 Sel. 100 Wall Phono—100 Sel. 1622 Stereo Twin Speakers ... 1623 Hi Fidelity Extension Scalars Hideaway Phonographs 2517-S, Stereo, 200 Sel. 2514-S, Stereo, 104 Sel. 2511-S, Stereo, 100 Sel. 2511-5, Stered, 100 St Steppers 2517, Mono., 200 Sel. 2514, Mono., 104 Sel. 2511, Mono., 100 Sel. 261 Stepper, 200 Sel. 257 Stepper, 100 Sel. Models 295 Stepper, 100 Sel.

The Cash Box PRICE LISTS"

# THIS WEEK'S USED MACHINE QUOTATIONS

**NOTE: HIGH and LOW price quotes** appearing in The Cash Box Price Lists are WHOLESALER SELLING PRICES received each week from various sections of the United States and DO NOT necessarily reflect trade-in values on equipment.

Prices tend to vary in different cities due to the status of a particular market, condition of equipment offered, and the general nature of a specific sale.

METHOD: "The Cash Box Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.

CODE (Numeral Preceding Machine)

| 1. | Prices | U | P | • |  |
|----|--------|---|---|---|--|
|    |        |   |   |   |  |

- Prices DOWN Prices UP and DOWN No change from Last Week 3.
- 5. No quotations Last 2 to 4 Weeks 6. No quotations 4 Weeks or Longer 7. Machines Just Added \* Great Activity



#### AMI

| 4. D-40, '51, 40 Sel    | 65.00  | 95.00  |
|-------------------------|--------|--------|
| 4. D-80, '51, 80 Sel    | 110.00 | 135.00 |
| 4. E-40, '53, 40 Sel    | 75.00  | 100.00 |
| 4. E-80, '53, 80 Sel    | 145.00 | 175.00 |
| 4* E-120, '53, 120 Sel  | 145.00 | 175.00 |
| 6. F-80, '54, 80 Sel    | 200.00 | 225.00 |
| 6. F-120, '54, 120 Sel  | 245.00 | 295.00 |
| 6. G-80, '55, 120 Sel   | 300.00 | 350.00 |
| 2. G-120, '55, 120 Sel  | 275.00 | 325.00 |
| 4* G-200, '56, 200 Sel  | 250.00 | 300.00 |
| 2. H-120, '57, 120 Sel  | 445.00 | 525.00 |
| 4* H-200, '57, 200 Sel  | 400.00 | 450.00 |
| 4. I-100M, '58, 100 Sel | 375.00 | 425.00 |
| 4. I-200M, '58, 200 Sel | 425.00 | 475.00 |
| 4. 1200E, '58, 200 Sel  | 595.00 | 650.00 |
| 4. J200E, '59, 200 Sel  | 650.00 | 695.00 |
| 4. J200M, '59, 200 Sel  | 495.00 | 550.00 |
| 4. J-120, '59, 120 Sel  | 595.00 | 650.00 |
|                         |        |        |

#### **ROCK-OLA**

| 6. | 1436, '52, Fireball, 120     |       |                |
|----|------------------------------|-------|----------------|
|    | Sel                          | 75.00 | 95.00          |
| 6. | 1436A, '53, Fireball, 120    |       |                |
|    | Sel                          | 95.00 | 125.00         |
| 4. | 1438, '54, Comet, 120 Sel. 1 | 75.00 | 210.00         |
| 1. | 1446, '54, HiFi, 120 Sel. 2  | 00.00 | 245.00         |
| 4. | 1448, '55, HiFi, 120 Sel. 3  | 00.00 | 350.00         |
| 6. | 1452, '55, 50 Sel 2          | 65.00 | <b>2</b> 95.00 |
| 2. | 1454, '56, 120 Sel 3         | 75.00 | 425.00         |
| 4. | 1455, '57, 200 Sel 3         | 75.00 | 425.00         |
| 4. | 1458, '58, 120 Sel 4         | 50.00 | 500.00         |
| 4. | 1465, '58, 200 Sel 4         | 75.00 | 525.00         |
| 4. | 1475, '59, 200 Sel 6         | 50.00 | 695.00         |
| 4. | 1468, '59, 120 Sel 6         | 25.00 | 650.00         |
|    |                              |       |                |

#### SEEBURG

4\* M100A, '51, 100 Sel. .. 75.00 125.00 4\* M100B, '51, 100 Sel. .. 150.00 175.00

| 4. M100BL, '51, 100 Sel., |                |        |
|---------------------------|----------------|--------|
| Light Cab                 | 185.00         | 215.00 |
| 2* M100C, '52, 100 Sel    | 200.00         | 250.00 |
| 4. HF100G, '53, 100 Sel   | 295.00         | 350.00 |
| 4. HF100R, '54, 100 Sel   | 375.00         | 425.00 |
| 6. V160, '55, 160 Sel     | <b>2</b> 25.00 | 250.00 |
| 4* V200, '55, 200 Sel     | 200.00         | 225.00 |
| 4. VL200, '56, 200 Sel    | 265.00         | 325.00 |
| 4* KD200H, '57, 200 Sel   | 395.00         | 450.00 |
| 4. L100, '57, 100 Sel     | 450.00         | 495.00 |
| 2. 201, '58, 200 Sel      | 675.00         | 750.00 |
| 2. 161, '58, 160 Sel      | 650.00         | 675.00 |
| 2* 222, '59, 160 Sel      | 750.00         | 825.00 |
| 4. 220, '59, 100 Sel      | 725.00         | 775.00 |

#### WURLITZER

| 6. 1250, '50, 48 Sel., 45                    |        |
|----------------------------------------------|--------|
|                                              | 75.00  |
| 6. 1400, '51, 48 Sel., 45<br>or 78 RPM 50.00 | 75.00  |
| 6. 1450, '51, 48 Sel., 45 or                 | 15.00  |
| 78 RPM 75.00                                 | 95.00  |
| 6. 1500, '52, 104 Sel., 45                   |        |
| & 78 Intermix 75.00                          | 95.00  |
| 4. 1500 A, '53, 104 Sel., 45                 |        |
| & 78 1ntermix 50.00                          | 75.00  |
| 6. 1600, '53, 48 Sel., 45 &                  | 105 00 |
| 78 Intermix 95.00                            | 125.00 |
| 4. 1650, '53, 38 Sel 135.00                  | 155.00 |
| 6. 1650A, '54, 48 Sel 195.00                 | 225.00 |
| 4. 1700, '54, 104 Sel 225.00                 | 250.00 |
| 4. 1800, '55, 104 Sel 275.00                 | 325.00 |
| 4. 1900, '56, 200 Sel 350.00                 | 375.00 |
| 4* 2000, '56, 290 Sel 295.00                 | 345.00 |
| 4* 2100, '57, 200 Sel 350.00                 | 395.00 |
| 4. 2104, '57, 104 Sel 425.00                 | 450.00 |
| 4. 2150, '57, 200 Sel 325.00                 | 375.00 |
| 4. 2204, '58, 104 Sel 475.00                 | 525.00 |
| 4* 2200, '58, 200 Sel 500.00                 | 550.00 |
| 4. 2250, '58, 200 Sel 475.00                 | 525.00 |
| 4* 2300, '59, 200 Sel 625.00                 | 675.00 |
| 4. 2304, '59, 104 Sel 600.00                 | 650.00 |
| 4. 2310, '59, 100 Sel 600.00                 | 650.00 |
|                                              |        |



#### BALLY

#### 4. Ballerina (6/59) ..... 450.00 475.00 4. Barrel-O-Fun (9/60) .. 475.00 525.00 4. Beach Beauty (11/56) 50.00 60.00 4. Beach Time (9/58) ... 225.00 250.00 4\* Beauty Contest (1/60) 125.00 150.00 4. Big Show (9/56) ..... 60.00 85.00 4. Broadway (12/55) .... 50.00 75.00 6. Carnival (11/57) ..... 75.00 100.00 4. Carnival Queen (11/58) 250.00 275.00 4. Circus (8/57) ..... 90.00 95.00 4. County Fair (10/59) .. 550.00 575.00 4. Crossroads (1/56) .... 50.00 75.00 4. Cypress Gardens (6/58) 175.00 215.00 6. Double Header (7/56) 50.00 65.00 4. Key West (12/56) .... 65.00 85.00 4. Laguna Beach (3/60) . 575.00 590.00 4. Lotta-Fun (9/59) ..... 375.00 425.00 4. Miami Beach (9/54) .. 45.00 60.00 4. Miss America (2/58) . 110.00 135.00 4. Night Club (4/56) .... 50.00 60.00 4. Parade (6/56) ..... 50.00 60.00 4. Queens Beach, Island Tropic (3/60) ..... 325.00 350.00 4. Roller Derby (6/60) .. 700.00 750.00 5. Sea Island (2/59) .... 355.00 375.00 5. Show Time (3/57) ... 65.00 85.00 4. Sun Valley (7/57) .... 100.00 125.00 6. Target Roll (1/58) ... 150.00 175.00 4. Touchdown (11/60) .. 450.00 495.00

#### 4. U.S.A. (8/58) ..... 175.00 195.00

#### GOTTLIEB 4. Around The World 2P (7/59) ..... 275.00 325.00 4. Atlas 2P (5/59) .....225.00 275.00 4. Brite Star 2P (4/58) ... 140.00 195.00 4. Captain Kidd 2P (7/60) 300.00 345.00 4. Contest 4P (10/58) ... 200.00 250.00 4. Contl. Cafe 2P (7/57) . 115.00 140.00 4. Criss Cross 1P (3/58) . 125.00 150.004. Dncg. Dolls 1P (6/60) 250.00 295.00 4. Dbl. Action 2P (1/59) . 215.00 275.00 4. Fair Lady (12/56) .... 75.00 100.00 4. Falstaff 4P (11/57) .... 175.00 225.00 4. Flagship (1/57) ..... 80.00 120.00 4. Flipper 1-P (11/60) ... 275.00 325.00 4. Gondolier 2P (8/58) .. 175.00 210.00 4. Hi-Diver 1P (4/59) ... 195.00 215.00 4. Kewpie Doll 1P (10/60) ..... 275.00 325.00 4. Lightning Ball 1P (12/59) ..... 225.00 250.00 4. Lite-A-Card 2P (3/60) 250.00 295.00 4. Mademoiselle 2P (11/59) ..... 225.00 250.00 4. Majestic (4/57) ..... 150.00 175.00 4. Melody Lane 2P (9/60) 300.00 350.00 4. Merry-Go-Round 2P

| 4. Miss Annabelle 1P        |        |                 |
|-----------------------------|--------|-----------------|
| (8/59)                      |        |                 |
| 4. Picnic 2P (10/58)        | 160.00 | 200.00          |
| 4. Queen of Diamonds 1P     |        |                 |
| (6/59)                      | 195.00 | 215.00          |
| 4. Race Time 2P $(3/59)$ .  |        | 250 <b>.0</b> 0 |
| 4. Rocket Ship 1P (5/58)    | 125.00 | 150.00          |
| 4. Roto Pool 1P (7/58)      | 125.00 | 150.00          |
| 4. Royal Flush (5/57)       | 65.00  | 100.00          |
| 4. Seven Seas 2P $(1/60)$ . |        | 250.00          |
| 4. Silver 1P (10/57)        | 115.00 | 150.00          |
| 4. Sittin' Pretty 1P        |        |                 |
| (11/58)                     |        | 165.00          |
| 4. Spot-A-Card 1P (8/60)    | 250.00 | 300.00          |
| 4. Straight Flush 1P        |        |                 |
| (12/57)                     | 100.00 |                 |
| 4. Straight Shooter (2/59)  |        | 175.00          |
| 4. Sunshine 1P (10/58)      | 150.00 | 175.00          |
|                             |        | 150.00          |
| 4. Sweet Sioux 4P (9/59)    | 300.00 | 350.00          |
| 4. Texan 4P (4/60)          | 350.00 | 400.00          |
| 4. Universe 1P (10/59)      | 200.00 | 225.00          |
| 4. Wagon Train 1P           |        |                 |
| (4/60)                      |        | 295.00          |
| 4. Whirlwind 2P (2/58) .    | 135.00 | 175.00          |
| 4. World Beauties 1P        |        |                 |
| (2/60)                      | 245.00 | 295.00          |
| 4. World Champ 1P           |        |                 |
| (8/57)                      | 95.00  | 115.0           |
|                             |        |                 |

#### WILLIAMS

| 4. Casino 1P (10/58)       | 95.00  | 125.00 |
|----------------------------|--------|--------|
| 4. Club House 1P           |        |        |
| (10/59)                    |        |        |
| 4. Crossword 1P (4/59)     |        | 175.00 |
| 4. Darts 1P (6/60)         |        | 250.00 |
| 4. Fiesta 2P (12/59)       |        | 250.00 |
| 4. Four Star 1P (7/58)     |        |        |
| 4. Gay Paree (6/57)        | 75.00  | 95.00  |
| 4. Gldn. Bells 1P (9/59) . |        |        |
| 4. Gldn. Gloves 1P (1/60)  |        |        |
| 4. Gusher 1P (9/58)        |        |        |
| 4. Jig Saw 1P (12/57)      |        |        |
| 4. Jungle 1P (9/60)        |        |        |
| 4. Kings 1P (8/57)         | 40.00  |        |
| 4. Music Man 4P (8/60) .   | 425.00 | 450.00 |
| 4. Naples 2P (9/57)        | 75.00  | 95.00  |
| 4. Nags 1P (3/60)          | 175.00 | 225.00 |
| 4. Reno 1P (10/59)         | 75.00  | 95.00  |
| 4. Rocket 1P (11/59)       | 150.00 | 175.00 |
| 4. Satellite 1P (7/58)     | 125.00 | 150.00 |
| 4. Sea Wolf 1P (7/59)      | 100.00 | 125.00 |
| 4. Serenade 2P (5/60)      | 275.00 | 295.00 |
| 4. Starfire (1/57)         | 50.00  | 75.06  |
| 4. Steeplechase 1P         |        |        |
| (11/57)                    | 75.00  | 95.00  |
| 4. 10 Strike 2P (1/58)     | 75.00  | 100.00 |
| 4. 3.D 1P (11/58)          | 100.00 | 125.00 |
| 4. Tic·Tac·Toe 1P (1/59)   |        |        |
| 4. Top Hat (10/58)         |        |        |
| 4. Turf Champ (8/58)       |        |        |
| 4. Twenty-One 1P (2/60) .  |        | 250.00 |
| 4. I wenty-one If (2/00) . | 440.00 | 230.00 |



425.00

4. GA Super who Cat ... 125.00 4. K Big Tent ..... 125.00 4. K Spr. Big Tent (6/57) 150.00 4. K Shawnee (1/59) ... 250.00 4. K Big Roundup (3/59) 250.00 4\* K Little Buckaroo (4/59) ..... 245.00

Del. Big Tent (5/59) 195.00

425.00

150.00

175.00275.00

295.00

275.00

225.00

395.00

295.00

325.00 425.00

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| QUIP             | MEND                                 |       |                   |                    |
|------------------|--------------------------------------|-------|-------------------|--------------------|
| 4. Ge            | Space Age Gun                        |       |                   |                    |
| (                | 6/58)                                |       | 150.00            | 195.00             |
| 6. Jun           | gle Joe                              | •••   | 45.00             | 125.00             |
|                  | Air Raider                           |       | 50.00             | 150.00             |
|                  | Sub Gun                              |       | 50.00             | 125.00<br>150.00   |
| 6. Ke            |                                      |       | 135.00<br>130.00  | 175.00             |
| 6. L             | DeLuxe model                         |       | 195.00            | 210.00             |
| 4. Ke<br>6. E    | Ranger (3/55) .<br>DeLuxe model (3/5 | 51    | 190.00            | 230.00             |
|                  | League Leader                        | ,,,,, | 1 /0.00           | 200100             |
|                  | 4/58)                                |       | 75.00             | 95.00              |
|                  | Sportland                            |       | 135.00            | 150.00             |
|                  | dway Bazooka                         |       |                   |                    |
| (                | 10/60)                               |       | 425.00            | 450.00             |
| 6. Mil           | lls Panorama Peek                    | 2     |                   |                    |
| (                | 11/54)                               | •••   | 250.00            | <b>295.0</b> 0     |
| 4. Mu            | Atomic Bomber                        | • • • | 65.00             | 95.00              |
| 6. Mu            | Ace Bombers                          | •••   | 85.00             | 125.00             |
|                  | Dr. Mobile                           |       | 65.00             | 125.00             |
|                  | Prewar)                              |       | 65.00<br>95.00    | 125.00             |
|                  | Fly Saucers<br>to Lord's Prayer      |       | 125.00            | 150.00             |
| 4. Mu<br>6. Mu   | Photo (Pre-War)                      |       | 100.00            | 200.00             |
|                  | Photo (DeLuxe)                       |       | 195.00            | 295.00             |
|                  | Silver Gloves                        |       | 175.00            | 195.00             |
|                  | Sky Fighter                          |       | 95.00             | 125.00             |
| 6. Mu            | inves Squoits (11/                   | 57)   | 395.00            | 495.00             |
| 6. Mu            | to Voice-O-Graph                     |       |                   |                    |
| 6. F             | Pre-War Model                        |       | 165.00            | 225.00             |
| 6. F             | Post-War Model .                     | 1,(   |                   | 1,100.00           |
| 6. Mu            | K. O. Champ                          |       | 150.00            | 245.00             |
|                  | Drive Yourself                       |       | 395.00            | 485.00             |
|                  | Bang-O-Rama(4/                       |       | <b>3</b> 7.50     | 75.00              |
| 4. Ph            | iladelphia Tobogg                    | an    | 995 00            | 275.00             |
| ( 6.             | Skee Alley<br>entific Pitch 'Em      | •••   | $225.00 \\ 45.00$ | 125.00             |
| 6. Sci<br>6. See | eburg Bear Gun .                     | •••   | 75.00             | 85.00              |
| 4. See           | eburg Coon Hunt                      | •••   | 125.00            | 150.00             |
| 4. Set           | Shot Basketball                      |       | 165.00            | 195.00             |
|                  | lequiz                               |       | 65.00             | 95.00              |
| 4. Un            | Jungle Gun                           |       | 95.00             | 145.00             |
| I                | DeLuxe model                         |       | 75.00             | 125.00             |
| 2. Un            | Carn, Gun (10/                       | 54)   | 125.00            | 160.00             |
|                  | DeLuxe model                         |       | 85.00             | 125.00             |
|                  | Bonus Gun (1/                        |       | 165.00            | 195.00             |
| 6, <u>1</u>      | DeLuxe model                         |       | 145.00            | 175.00             |
| 4. Un            | Star Slugger (7/                     | 55)   | 100.00            | 125.00             |
| 4. Un            | Super Slugger<br>4/56)               |       | 100.00            | 125.00             |
| 4. Un            | 4/56)<br>Pirate Gun (10/             | 56)   | 200.00            | 245.00             |
| 4. Un<br>4. Un   | Yankee Baseball                      | 50)   | 200.00            | 210.00             |
|                  | (3/59)                               |       | 295.00            | 325.00             |
| 4. Un            | Sky Raider (10/                      | 58)   | 225.00            | 250.00             |
|                  | n. DeLuxe Baseba                     |       |                   |                    |
| (                | (4/53)                               |       | 75.00             | 95.00              |
| 4. W1            | m. Major Leaguer                     | ,     | 05.00             | 775 00             |
| 6                | Player                               | •••   | 95.00             | 115.00             |
|                  | n Big League Ba                      |       | 100.00            | 150.00             |
| 6 W.             | n. Jet Fighter                       |       | 100.00            | 100.00             |
|                  | (10/54)                              |       | 95.00             | 145.00             |
|                  | m. Safari (2/54)                     |       | 175.00            | 210.00             |
| 6. I             | DeLuxe model                         |       | 180.00            | 265.00             |
| 6. WI            | n Polar Hunt (3/5                    | (5)   | 150.00            | 175.00             |
| 4. Wr            | n. Sidewalk Engin                    | eer   |                   |                    |
| (                | 4/55)                                | •••   | 85.00             | 105.00             |
| 4. Wi            | n. King of Swat                      |       | 00.00             | 105.00             |
| 4 307            | (5/55)                               |       | 90.00<br>125.00   | $125.00 \\ 150.00$ |
|                  | n. Four Bagger (4/:                  |       | 125.00            | 220.00             |
| 6. l<br>4. Wr    | DeLuxe Model<br>n Crane (10/56) .    | •••   | 60.00             | 115.00             |
| 4. WI            | n Peppy The Clov                     | vn    | 00.00             | 110.00             |
| ·. w1            | 12/56)                               |       | 125.00            | 150.00             |
| 4. Wi            | n 1957 Baseball .                    |       | 175.00            | 245.00             |
|                  | n Ten Strike (12/5                   |       | 120.00            | 150.00             |
|                  | n Ten Pins (12/                      |       | 115.00            | 150.00             |
| 4. Wr            | n Shortstop (4/58                    | ).    | 195.00            | 235.00             |
| 4. Wr            | n. Pinchhitter (4/                   | 59)   | 295.00            | 325.00             |
|                  | n. Vangard (10/                      |       | 265.00            | 295.00             |
|                  | n. Hercules (2/59                    |       | 295.00            | 350.00             |
| 4. Wr            | n. Crusader (6/59                    | ).    | 295.00            | 350.00             |
| 4. Wr            | n. Titan (8/59) .                    |       | 375.00            | 395.00             |
| 4. Off           | icial Baseball (4/                   | 60)   | 395.00            | 450.00             |
|                  |                                      |       |                   |                    |
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| Trolley 400.00                 | 495.00 | 4. Exhibit Big Broncho 275.00    | 295.00 |
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| Bert Lane Merry-Go-            |        | 4. Exhibit Sea Skates 125.00     | 225.00 |
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|                                | 295.00 | 6. Exhibit Rudolph The           | 2,0.00 |
| Bert Lane Fire Engine 250.00   | 350.00 | -                                |        |
|                                | 325.00 | <b>Reindeer</b> 250.00           | 300.00 |
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| Supresi i diomino monos inotos | 295.00 | 4. Texas Merry-Go-Round 200.00   | 245.00 |
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|                                |        |                                  |        |

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(12/59)

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(12/58) ..... 100.00

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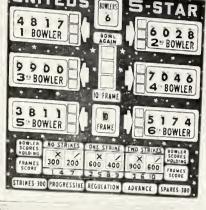
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