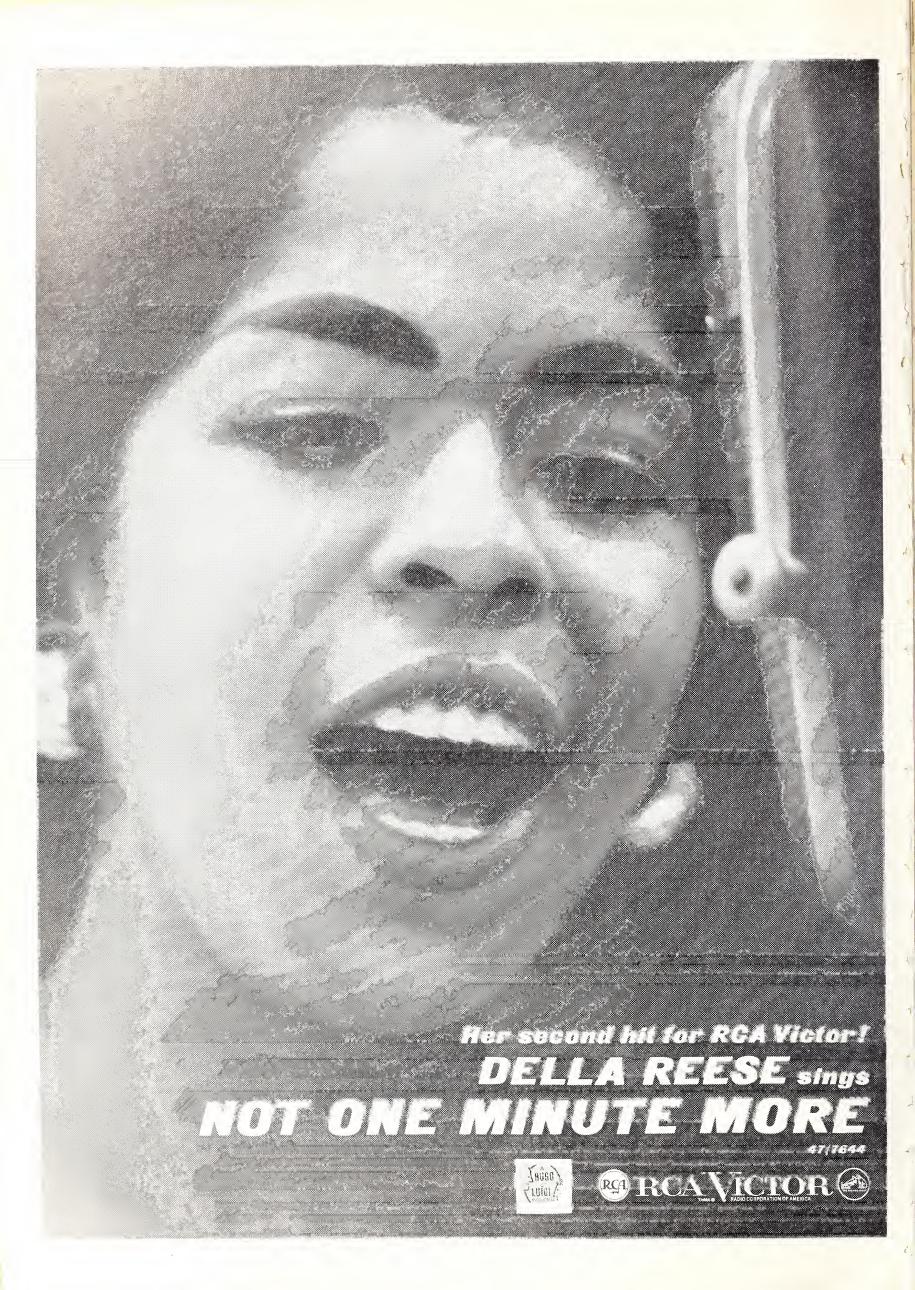




Paul Anka, ABC-Paramount's red hot star, samples his latest smash "It's Time To Cry" on the new AMI Model "K" phonograph. The new 1960 line of AMI phonographs is being introduced to operators across the country this week.

Anka, enjoying his most successful year in the business, is the composer as well as the recording artist of two of this year's biggest hits, "Lonely Boy" and "Put Your Head On My Shoulder". He also penned "It's Time To Cry" and is now on the coast where vocalist Annette is recording an album titled "Annette Sings Paul Anka". The 18-year-old Anka, an international favorite, also has been packing 'em in at one nighters around the country. His album "My Heart Sings" has been a consistent best seller.





FOUNDED BY BILL GERSH

he Cash B

Vol. XXI—Number 14

December 19, 1959

The Cash Box

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THE CASH BOX covers the entire music industry, ranging from retail record and music stores to disk jockeys, music publishers, recording artists, record manufacturers, music composers and arrangers, radio and TV stations, and all others allied to the music industry throughout the world.

THE CASH BOX covers the entire coin machine industry all over the world. Operators, jobbers, distribu-tors, manufacturers and suppliers of automatic music automatic music vending, service and amusement machines are covered.

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In the next eleven days retail dealers throughout the country will enjoy greater business than in any other eleven day period in the year.

In the next week or so, the consumer will be bombarded with gift suggestions by everyone of the million-plus manufacturers of gift items. But there is no item with the broad "something for everyone in the family" appeal that recorded music offers. And, now more than ever, is the time for the dealer to make the public aware of this fact.

Last year at this time, David Seville's "Chipmunk Song" was developing into a runaway smash. The record brought an untold number of people into the stores people who, while in the shop, realized that there were other records that made the perfect gift for a friend or member of the family.

At this writing, there are about a halfdozen up and coming Christmas hits anyone of which can develop into a smash overnight. For a dealer to depend on any one of these potential disks as the sole advertisement for his product is risky and foolish. Christmas programming on the air is shifting into high gear, and the dealer should take this ad-

vantage and supplement it with direct sales ideas.

Programming Yuletide music through the speaker in his shop is one simple method. Attractive window displays suggesting that the consumer "Give A Record As A Gift," is another. Covering a store's customer list with a direct mailing is another relatively inexpensive method. But most important of all is the use of co-op advertising. Many companies have made such a program available to dealers. And now, more than at any other period of the year, is the time when the dealer should take advantage of it.

Every company has issued attractive Christmas merchandise this year. Cover art on albums has progressed to the point where it almost beckons the consumer to reach out and buy. In addition there is a tremendous selection of best sellers, at least one of which is tailor-made for everyone. Stereo product, in its embryonic stage last Christmas, will definitely be a greater attraction this year.

The product is there and it's exception. ally good. It is up to the local dealer to make his potential customers realize that records are a thoughtful and desired gift, not an afterthought item.



Best Selling Tunes on Records

COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS

December 19, 1959

Pos. Pos. 12/12 12/5	Pos. Pos. 12/12 12/5	Pos. Pos. 12/12 12/5	Pos. Pos. 12/12 12/5	Pos. Pos. 12/12 12/5	Pos. Pos. 12/12 12/5
1—Heartaches By	19—Among My	36-True Love,	54—Lonely Street	68—Midnight	85-Just Come
The Number	Souvenirs	True Love	CD-1370-ANDY WILLIAMS CW-800-CEE VEE	Stroll	Home
* CO-41476-GUY MITCHELL	★ MG-12841CONNIE	* AT-2040-DRIFTERS 35 42		★ NO-103-REVELS 45 37	★®VI-7639-HUGO & LUIGI
2—Mack The	FRANCIS 20—Misty	37—Unforget-	55—Little Drum-	69—(New In) The	86—Battle Hymn
Knife	14 15	table	mer Boy	Ways Of Love	Of The Depublic
* AC-6147—BOBBY DARIN 8T-11053—AUSTRALIAN	AT-2037—CHRIS CONNOR CO-41483—JOHNNY MATHIS CO-41482—ERROLL GARNER DO-15885—JANE HARVEY ME-71477—SARAH	★®ME-71508—DINAH WASHINGTON	8S-1021—ERIC JAY CO-41481—JOHNNY CASH CO-41515—MORMON	73 84 ★ MG-12837—TOMMY EDWARDS	Republic
JAZZ OT 8U-1752-LOU DONALDSON	DO-15885-JANE HARVEY ME-71477-SARAH	38—First Name	CO-41515-MORMON TABERNACLE CHOIR	70—Put Your	* CO-41459-MORMON TABER- NACLE CHOIR
CO-41471—LOUIS ARMSTRONG & ALL-STARS	VAUGHAN SY-12012-8ILL SHEPHERD	Initial	DE-30997—TRAPP FAMILY	Head On My	DO-15991—NICHOLS, ARMSTRONG, KAYE & WILSON
DE-30978-CATERINA	21—Dance With	* VS-349-ANNETTE 55 68	LO-1862—8EVERLY SISTERS RO-4204—ST. PATRICK'S	Shoulder	87—Harlem
DO-15996-DICK STABILE MC-1-FRED SKINNER	Me	39-God Bless	CATHEDRAL CHOIR	★®AP-10040-PAUL ANKA 31	Nocturne
MG-12149—DICK HYMAN TRIO VE-10193—ERNIE	* AT-2040-DRIFTERS	America	★ FO-121—HARRY SIMEONE CHORALE WH-30005—HENRY SNOW	71—If Had	* MA-123-VISCOUNTS
HECKSCHER	22—This Friendly	★ MG-12841-CONNIE	SINGERS	A Girl	88—The Golden
3—Uh! Oh!	World 27 44	FRANCIS 40-Sandy	56—You Were	*6VI-7645-ROD LAUREN	Rule
+ HA-4540-NUTTY SQUIRRELS	+ CN-1044-FABIAN	SJ-2S007-LARRY HALL	Mine 48 36	72-If I Give My	* CL-7004—'CILE TURNER RO-4126—DON RONDO
4-We Got Love	23—Always	41-Go, Jimmy,	KI-5276-RUDY WEST RB-6901-FIREFLIES	Heart To You	89—Lucky Devil
* CM-169-8088Y RYDELL 5-Oh Carol	* BG-3029—SAMMY TURNER CG-59050—AL LUCAS	Go, Shiniy,	57—The Happy	* CO-41473-KITTY KALLEN	+ DE-31020-CARL DOBKINS,
★ VI-7595NEIL SEDAKA	24—Hound Dog	* AE-575-JIMMY CLANTON	Reindeer	73—Won'tcha	90—l've Been
6-So Many Ways	Man	42-Deck Of	★ CA-4300—DANCER, PRANCER & NERVOUS	Come Home	Around
★®ME-71512-BROOK BENTON	* CN-1044—FABIAN	Cards		* AP-10062-LLOYD PRICE	* IM-5629-FATS DOMINO
7—Why	25—I Wanna	CA-4285-TEX RITTER	58—Ebb Tide	74-Woo Hoo	91—Shadows
+ CN-1045-FRANKIE	Be Loved	MARTINDALE KI-5249"T" TEXAS TYLER	★ EP-9068ROY HAMILTON ★ JZ-812-BOBBY FREEMAN	* RO-4192—ROCK-A-TEENS	* EM-1056-5 SATINS
8-Be My Guest	+ IM-S614-RICKY NELSON	43—Love Potion	JZ-812—BOBBY FREEMAN ME-71533—TINA SCOTT NT-10020—3 SOULS	75—High School U.S.A.	92—Let's Try
* IM-5629-FATS DOMINO	26-Reveille Rock	# 9 29 27	59-Run, Red,	* AT-51-78-TOMMY 49 30	Again
9—It's Time	22 26 ★ WA-513—JOHNNY & HURRICANES	+ UA-180-CLOVERS	Run	FACENDA	★ MG-12843—CLYDE McPHATTER
To Cry	27—Danny Boy	44—What About Us	* AC-61S3-COASTERS	76-The Chip-	93—Torquay
* AP-10064-PAUL ANKA 22	16 9 FE-12365-LINDA HOPKINS	* AC-6153-COASTERS 67	60—Just To Be With You	munk Song	+ RK-2008-FIREBALLS
10-Mr. Blue	+ MG-12826-CONWAY TWITTY	45—Primrose	62 70	+ LI-55250-DAVID SEVILLE & CHIPMUNKS	94-Joey's Song
* DN-5-FLEETWOODS ^B 11The Big Hurt	28-Teardrop	Lane	AU-102-PASSIONS KI-5276-RUDY WEST	PL-S037-BENEDICT SILBERMAN ORK	* DE-30956-BILL HALEY
* SK-275-TONI FISHER	CV-107-SANTO & JOHNNY	+ CG-59047-JERRY WALLACE	61—Beyond The	77-Darling	95—I Walk
WB-S103-KALESANDRO	29—Running Bear	46—The Clouds	Sunset 65 69	Lorraine	The Line
12-Marina	43 53	* A8-254 SPACEMEN 46	* DO-16006-PAT BOONE WG-1001-CHICKIE	* SH-5013-KNOCKOUTS	PH-3549-8RAD SUGGS
AD-7778-JOE VINA	PRESTON	47—Just As Much	62—Coo Coo-U	78-Starry-Eyed	96—Let Them
JA-1137—JACKY NOGUEZ JJ-208—LI'L WALLY * LA-3041—ROCCO GRANATA * LO-1888—WILLY ALBERTI	30—Believe Me	As Ever 56 58	★ CA-4303—KINGSTON TRIO	+ CC-521-GARY STITES	Talk
★ LO-1888—WILLY ALBERTI MH-131—GIL8ERTO	31—Smokie	48-Not One	63—The Village	79—Little Things Mean A Lot	* KI-S274-LITTLE WILLIE JOHN
ENSEMBLE VI-7633—TONY MARTIN	★ HZ-2018—BILL 8LACK'S	Minute More	Of St. Berna-		97—The Hunch
13-Don't You	COM80	★®VI-7644-DELLA REESE	dette	FR-858-JOHN GARY	★ AZ-1106—PAUL GAYTEN ★ VT-205—BO88Y PETERSON
Know	32—Smooth Operator	49—I'm Movin'	* CD-1374-ANDY WILLIAMS	80—Honestly	98—Hallelujah,
*®VI-7591-Della REESE	• • • • • • • • • • • • • • • • • • •	On 51 45	DE-31025TONI ARDEN EP-93S1ANN SHELTON UA-197ROSEMARY JUNE	And Truly 78 73	I Love Her
* CO-41511-MARTY ROBBINS	VAUGHAN	★ AT-2043—RAY CHARLES KY-S00—JESSE PEARSON	64-A Year Ago	* MG-12837-TOMMY EDWARDS	So
Way Down	33—Pretty Blue Eyes	50-Goodnight	Tonight	81-We Told You	* LI-S5217-EDDY COCHRAN
Yonder In	▲ AP-10058STEVE 46 59	My Love	* CE-S21-CRESTS 89	Not To Marry B3 B7	99—Bonnie Came Back
New Orleans	LAWRENCE	JA-114S-JESSE BELVIN	65-Shimmy,	+ GV-201-TITUS TURNER	
* SW-4043—FREDDY CANNON 16—Come Into	34-You've Got What It	51-Taik That	Shimmy	82-The Best Of	100—What Does
My Heart	Takes	Talk	Ko-Ko Bop 84 93	Everything	It Matter
AP-10062—LLOYD PRICE	47 50	* 8R-55165-JACKIE WILSON	* EN-1060—LITTLE ANTHONY & IMPERIALS	CO-41491—JOHNNY MATHIS LO-1899—BRYAN JOHNSON	SME-71538-PLATTERS
17Scarlet	35—Seven Little	52—Happy Anni-	66—Mighty Good	& MANTOVANI ORCH.	100—Say Man, Back Again
Ribbons	Girls (Sitting	versary	* IM-5614-RICKY NELSON 83	83—Old Shep 68 57	* CK-976-80 DIDDLEY
GA-1035-ENOCH LIGHT	In The Back	★ CO-41497—FOUR LADS ★ KA-30S—JANE MORGAN	67—Enchanted	* GU-202—RALPH DEMARCO 84—How About	100-Do-Re-Mi
18In The Mood	Seat)	53-Talk To Me	Sea 54 29	That	CC-S23-ANITA BRYANT
A RE-110-ERNIE FIELDS	GU-200-PAUL EVANS	+ CA-4284-FRANK SINATRA	LI-55212-MARTIN DENNY MF-16-ISLANDERS	+ AN-1032-DEE CLARK	CC-S23—ANITA BRYANT CO-41499—MITCH MILLER KA-313—PETE KING CHORALE
* INDICATES BEST SELLING	RECORDS	VAILABLE AS STEREO SINGL		RECORD COMPANY MANTE	

* INDICATES BEST SELLING RECORDS

© AVAILABLE AS STEREO SINGLE SEE CODE FOR RECORD COMPANY NAMES ON JUKE BOX TOP 10 PAGE

RED BULLET INDICATES SHARP UPWARD MOVE

Program Directors, Librarians, Disk Jockeysthanks for embracing our 3 hit recordings... extending a warm seasons greetings from the staff of Coed records

THE RIVIERAS

NEW TWO SIDED SMASH HIT

CASH BOX PICK OF THE WEEK Dec. 12 BILLBOARD Spotlight Dec. 7

COED 522

THE CRESTS A YEAR AGO TONIGHT

11th HOUR

MELODY /



BILLBOARD BEST BUY Dec. 7

ADAM WADE TELL HER FOR ME

COED 520

BILLBOARD SPOTLIGHT RECORD CASH BOX PICK OF THE WEEK AND NOW <u>RED HOT</u> ON BILLBOARD'S CHART! VARIETY BEST BET MUSIC REPORTER—SCOOP OF THE WEEK

SINCE I MADE

YOU CRY

Opening January 4th THE LIVING ROOM New York City

1619 BROADWAY, NEW YORK 19, NEW YORK

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

				Page	e 6			December 19, 19	59
	The second second	Bes	The t Selling I			ash ural &		BOX reo Albums	
	State Cost Borner		COMPILED BY T	the (Cash	Box FROM LEAD	ING RETA	AIL OUTLETS	
	so available in EP							Also available in Ste	ereo
A AD		AUR	AL]			STEI	REO	-1
	Pos. L Wee	ost	Pos	L a st eek			Pos. Lost Week	Pos. L Wee	
1	★ HERE WE GO AGAIN Kinaston Trio (Capitol-T 1258;	¹ 26	THE HUNGRY i The Kingston Trio	25	1	HEAVENLY Johnny Mathis (Columbia CS-8152)	1	26 SOUL OF SPAIN 101 Strings (Sterco Fidelity 6600)	26
2	57 1258 * EAP-1-2-31258)	² 27	(Capitol T-1107; ST-1107) ★ ELVIS' CHRISTMAS ALBUM	24	2	HERE WE GO AGAIN	2		29
3	CS-8152 * B135-11, 12, 13) ISSIDE S HELLY BERMAN Shelly Berman	3	Elvis Presley (RCA Victor LPM-1951 * EPA-4340)		3	(Capitol ST-1258) SOUTH PACIFIC	3	(Columbia OS-2017) 78 FOUR FRESHMEN	-
4	(Verve MG-V 15003) • LET'S ALL SING WITH	– 28	WITH THESE HANDS Roger Williams (Kapp KL 1147; KS 3030)	26		Movie Cast (RCA Victor LSO-1032) LORD'S PRAYER	4	LU AND FIVE GUITARS Four Freshmen (Capitol ST-12SS)	27
	THE CHIPMUNKS David Seville & The Chipmunks (Liberty LRP-3132: LST-7132)	_ 29	• TIME TO SWING Dakota Staton (Capitol T-1241; ST-1241 * EAP 1, 2, 31241)	30	4	Marmon Tabernacle Choir (Columbia MS 6068) BELAFONTE		29 EXOTICA—Vol. III Martin Denny (Liberty-LST 7116)	28
5	● ★ SOUTH PACIFIC Movie Cast (RCA Victor LM-2252; LSO-1032 * EPA-4211)	⁷ 30	CHRISTMAS SING ALON WITH MITCH	G 32	5	AT CARNEGIE HALL Harry Belafonte (RCA Victor LSO-6006)	5		30
6	●★ FOR THE FIRST TIME Mario Lanza (RCA Victor LM 2338; LSC 2238 * EAP-4344)		Mitch Miller (Columbia CL-120S * B-1205-1, 2, 3 ELVIS' GOLDEN HITS—)	6	NO ONE CARES Frank Sinatra	6	(Atco S-104)	=
7	LORD'S PRAYER Mormon Tabernacle Choir	-5 31	ELVIS GOLDEN HIIS- Vol. II Elvis Presley (RCA Victor LPM-2075)	41	7	(Capitol SW-1221) PORGY AND BESS Sound Track	8	(Columbia KOS-2020)	_
8	(Columbia ML-5386; MS 6068) OUTSIDE SHELLY BERMAN Shelly Berman	32	STUDENT PRINCE	28	0	(Columbia OS-2016) THE KINGSTON TRIO			32
9	(Verve MGV 15007)	- 33	(RCA Victor LM 1837) • KIND OF BLUE	29	0	AT LARGE Kingston Trio (Capitol ST-1199)	7		31
-	AT LACGE Kingston Trio (Capitol T-1199; ST-1199 * EAP-1, 2, 31199)	6 33	Miles Davis (Columbia CL-1355; CS-8163) GENIUS OF		9	FOR THE FIRST TIME Mario Lanza	10	(Liberty LST-7122) 34 COME DANCE WITH ME Frank Singtra	_
10	BELAFONTE AT CARNEGIE HALL	- 8 34	RAY CHARLES Ray Charles (Atlantic 1312; SD 1312)	40	10	(RCA Victor LSC-2238) FIRESIDE SING ALON WITH MITCH	G 9	(Capitol SW-1069)	
1	Harry Belafonte (RCA Victor LOC-6006; LSO-6006) ●★ IT'S THE TALK	35	QUIET VILLAGE Martin Denny	33		Mitch Miller (Columbia CS-1884)		35 CONCERT IN RHYTHM Ray Conniff (Columbia CS-8022)	-
11	OF THE TOWN Ray Connitf Singers (Columbia CL-133 CS-8143 * B 1334 1-2-3)	⁴ 36	(Liberty LRP-2122; LST-7133) • BEAUTY AND THE BEAT	36		IT'S THE TALK OF THE TOWN Ray Conniff Singers	11	36 BEAUTY AND THE BEAT George Shearing & Peggy Lee (Capitol ST-1219)	=
12	●★ NO ONE CARES Frank Sinatra (Capitol W-1221; SW-1221 * EPA-1, 2, 31221)	4 00	George Shearing & Peggy Lee (Capitol T-1219; ST-1219) SONGS BY RICKY	34	12	(Calumbia CS-8143) WITH THESE HANDS	12	37 LET'S ALL SING WITH THE CHIPMUNKS	-
13	• + GUN FIGHTER	- 3/	Ricky Nelson (Imperial LP-9082 * IMP 162, 3, 4)		12	Roger Willams (Kapp KS-3030) GIGI	13	David Seville & Chipmunks (Liberty LST-7132)	
	Marty Robbins (Columbia CL-1349; CS-8158 * B13491, 2, 3) ●★ THAT'S ALL	38	• ★ GIGI Movie Cast (MGM E-3641; ST-3641 * X-3641)	37	13	Movie Cast (MGM E-3641)		38 FIRESIDE SING ALONG WITH MITCH	_
14	Bobby Darin (Atco 104; S-104 * EP-4504)	39	CONNIE'S GREATEST HITS	42	14	CONNIFF MEETS BUTTERFIELD Ray Conniff and Billy Butterfi	15	Mitch Miller (Columbia CS-7884) 20 CHRISTMAS TIME	_
15	60 YEARS OF MUSIC AMERICA LOVES BEST (RCA Victor LM 6074)	19	Connie Francis (MGM E 3791; ST 3791) • ★ FOUR FRESHMEN		15	(Columbia CS 8155) EXOTICA	14	39 CHRISTMAS TIME Roger Williams (Kapp KS-3048)	
16	MORE JOHNNY'S	- 4U	AND FIVE GUITARS Four Freshmen (Capitol T-12SS; ST 1255 * EAP 1, 2, 3125S)	39	16	Martin Denny (Liberty LST-7034) MORE JOHNNY'S		40 COMO SWINGS Perry Como (RCA Victor LSP-2010)	-
17	Jahnny Mathis (Columbia CL-1344; CS-8150) FIRESIDE SING ALONG	- 41	A DATE WITH ELVIS Elvis Presley	35	10	GREATEST HITS Johnny Mathis (Columbia CS-8150)	16	4 VICTORY AT SEA-Vol. I Robert Russell Bennett	=
17		42	(RCA Victor LPM-2011)	38	17	GUN FIGHTER BALLADS	20	(RCA Victor LSC-233S)	-
18	• * PARTY SING ALONG WITH MITCH	2 43	Ahmad Jamal Trio (Argo LP-628 * EP-1076) JAZZ TRACK	_	10	Marty Robbins (Columbia CS-8158) GOLDEN SAXOPHONES	5 17	Yan Cliburn (RCA Victor LSC-2252)	
10	Mitch Miller (Columbia CL-1331; CS-8004 * B-1331-1-2-3) OLDIES BUT GOODIES	3	Miles Davis (Columbia CL-1268)		10	Billy Vaughn (DLP-25205) BLUE HAWAII		43 KING & I - Sound Track (Capitol SW-740)	-
19	Various Artists (Original Sound LP-5001)	_ 44	• SOUND OF MUSIC Original Cast (Columbia KOL 54S0; KOS-2020)		19	BLUE HAWAII Billy Vaughn (Dot SD-2516S)	24	44 TILL -	-
20		5 45	• SWINGING ON RAINBOW Frankie Avaion (Chancellor CHLX-5004; S-5004)	-	20	JAMAL AT THE PENTHOUSE Ahmad Jamai	21	(Kapp KX-1081)	=
21	• * JAMAL AT THE	46	ENDLESSLY Brook Benton	=	21	(Arga S646) 1812 OVERTURE	18	(Capitol SWAO-990)	_
1 77	Ahmad Jamul (Arao LP-646; 5646 * 6446)	47	(Mercury MG-20464; SR 60146) • LET'S DANCE AGAIN Devid Core II	-	22	Morton Gould (RCA Victor LSC-234S) MY FAIR LADY	19	40 Mormon Tabernacle Chair (Columbia NS-6100)	_
toka	Fabian (Chancellor CHL-5005, CHLX-Ju05,	- 40	David Carroll Mercury MG-20470; SR 60152) GOLDEN SAXOPHONES	_	44	Original Cast (Columbia OS-2015)		47 NEAR YOU Roger Williams (Kapp 1112-S)	-
The same is a	Dinah Washington	48	Billy Vaughn (Dot DLP-3205; DLP-25205)	_	23	PARTY SING ALONG WITH MITCH Mitch Miller	22	48 LATIN AFFAIR -	=
· · ·	(Mercury MG-20479) Start	- 49	★ MERRY CHRISTMAS Johnny Mathis (Columbia CL-1165; *_11651)	-	2.4	(Columbia CS-8004) TABOO Arthur Lyman	23	(Capitol ST-1275) 49 ELLA SINGS GERSHWIN – Ella Fitzgerald	=
	Aumbia OL-5410 * 65-2 AUTTLE GIRL BAD	- 58	CONNIE FRANCIS ROCK & ROLL	_	25	(HiFi 806) PETER GUNN		(Verve 6082-S)	=
	2/ 6/0 56028; 6029 20/ 6/0 56028; 6029	. 6. San	Connie Francis /MGM E 3794; ST 3794)		2	Henry Mancini (RCA Victor LST-1956)	Records .	JU Nat "King" Cole (Capitol ST-1220)	



"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

Page 8



Se as

C + GOODMEDIOCRE **B**+ EXCELLENT **B** VERY GOOD C FAIR A PICK

Record Reviews

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

The Cash Box the

"WHERE OR WHEN" (2:37) [Chappell & Co. ASCAP-Rodgers, Hart] "THAT'S MY DESIRE" (2:31) [Mills ASCAP-Loveday, Kresa]

DION & THE BELMONTS (Laurie 3044)

• "Where Or When", the great old Rodgers & Hart sentimental-lovely, promises to be Dion & the Belmonts' next big chart sentimental-lovery, smooth ear-arresting vocal against a soft, beat-ballad backdrop, should attract a host of new listeners (in addition to their tremendous teen following). There's some more fine, pro-teen blending on the tasty, fish-beat up-dating of "That's My Desire".

"RESPECTABLE" (2:05) [Wemar BMI-Isley, Isley, Isley] "WITHOUT A SONG" (2:00) [Miller ASCAP-Youmans, Rose, Eliscu]

THE ISLEY BROTHERS (RCA Victor 7657)

• Looks like the "Shout" hit-makers have come up with another solid contender for chartdom. It's a frantic rocker, tabbed "Respectable", that the teeners are sure to go for in a big way. Backing, "Without A Song", is revived in coin-catching rock-a-cha fashion. Can also make it.

"BULLDOG" (2:08) [Dundee BMI-Tomsco] "NEARLY SUNRISE" (2:28) [Dundee BMI—Petty]

THE FIREBALLS (Top Rank 2026)

• "Bulldog" is a hot session that's filled with the exciting "Tequila"-like instrumental (guitar) sounds that gave the Fireballs their initial chart success in "Torquay". The "Nearly Sunrise" stanza is a soft cha cha beat ear-pleaser that can make it a back-to-back click for the group.

"MY BLUE HEAVEN" (2:30) [Leo Feist ASCAP—Whiting, Donaldson] "I DON'T WANT TO" (2:20) [Recordo BMI-Byrd]

BOBBY DAY (Class 263)

• We'll bet our bottom dollar that "My Blue Heaven" will be enjoying another chart go-round in the near future. The years-back Gene Austin success, revived (hit-wise) more recently by Fats Domino, should again make it via Bobby Day's sock-rock version. However, don't overlook the other half a terrific rafter-shakin' romancer dubbed "I Don't Want To". Great vocal and musical support on two powerhouses.

"CLAP YOUR HANDS" (2:35) (Part 1) [Alan-K BMI-Vann] "CLAP YOUR HANDS" (2:05) (Part 2) [Alan-K BMI-Vann] THE WHEELS (Folly 800)

• The new Folly label starts off on the right foot with a sensational rocker that the kids'll really be applauding in the near future. Titled "Clap Your Hands", it's a wild, "Shout"-like two-part'er that features some ultra-commercial vocal and instrumental sounds (supplied by the Wheels and the Teddy Vann-led chorus and ork). Watch it take off.

"DAVE'S SPECIAL" (2:10) [Lowell BMI-Wood, Clowney] "WHISPERS" (2:35) [Lowell BMI-Clowney, Wood]

DAVE "BABY" CORTEZ (Clock 1016)

• Organist-songster Cortez, whose "Happy Organ" smash gave the organ rare pop singles recognition, could click big again with "Dave's Special," a powerhouse instrumental of note. Cortez takes-over as vocalist in the poignantly portrayed, lower-lid. The strong pop-R&B stand here is "Dave's Special."

"CRY ME A RIVER" (2:27) [Saunders ASCAP-Hamilton] "JUST SAY I LOVE HIM" (2:46) [Larry Spier ASCAP—Val, Dale, Kalmanoff, Ward]

JANICE HARPER (Capitol 4324)

• What could turn out to be the lark's best money-making date since her "Bon Voyage" outing is her tastefully-swinging rendition of the one-time Julie London ballad hit, "Cry Me A River". Top drawer instrumental showcase for Miss Harper's fine vocal stint. A deejay programming 'must', Loads of feeling packed into the dramatic oldie on the other end. Excellent companion piece.

ELTON ANDERSON (Mercury 71542)

B+ "SECRET OF LOVE" (2:31) [Bayou State BMI — Shuler. Wildridge] Anderson comes up with one that rates loads of attention. It's r&b-pop ballad school and it could take off in both departments. Stick with it.

B "COOL DOWN BABY" (1:53) [Bayou State BMI — Shuler, Morris] This half's an up-beat blueser that also carries r&b-pop weight.

SMITTY & AFTERBEATS (RCA Victor 7653)

B+ "THE BRUSH OFF" (2:05) [Cherio BMI—Grean] Solid blues-styled combo outing, with brushes a most striking opening and closing bit here. Between the brush work, there's plenty of strong rock ideas from guitars, organ and other instruments. Might make it in a big way.

B "A PERFECT DAY" (2:10) [Trinity BMI — Moore] Cute novelty about a chap who calmly ac-cepts a day that can lead many to a nervous breakdown.

MICKEY & KITTY (Atlantic 2046)

B+"BUTTERCUP" (2:23) [Rum-balero BMI — Pomus, Shuman] Contagious beat to this issue by the song-duo. Type of rock joy that can catch-on real fast. "BUTTERCUP" (2:23)

B+ "MY REVERIE" (1:53) [Robbins ASCAP — Clinton] The famed adaptation of the Debussy theme rewarm-beat reading, Much teen-ballad appeal here.

PASQUALE & LUIGI (Tammy 1007)

B "ITALIANS MARTIANS" (3:10) [Flore BMI—March] Cute novelty about fella who spots Martians (Chip-munk-like chaps) who sing engagingly in Italian (and English). Lots of fun and a possible noise-maker.

"BOSTON BAKE BEAN BABY **C+** (2:10) [Flore BMI—March, Mele] Side's rocks with zest, but overall sound isn't too original.

SHORTY ROGERS ORCH. (MGM 12856)

B+ "LOS BARBAROS" (1:36) [Roo-bins ASCAP—Rogers] An excit-ingly wild Latin-jungle arrangement on a theme from the re-make of the first Tarzan flick, "Tarzan, The Ape Man." An ork scorcher. Could step-"LOS BARBAROS" (1:36) [Rob-

B "TARZAN IS TRAPPED" (1:50) [Robbins ASCAP—Rogers] More uninhibited work from the Rogers crew. Item's also from the pic.

O'NEIL HOWES (Dart 116)

C+ "MISS ANNETTE?" (1:52) [Glad BMI - Howes, Jones] Vocalist Howes and the combo-chorus (fem-mes) drive with spirit. Has a zest the kids will appreciate. "MISS ANNETTE" (1:52) [Glad

"I WISH I KNEW" (1:58) [Glad **C+** "I WISH I KNEW (1:00, [Clad BMI -- Howes, Jones] Here, the teeners get an OK wistful. DAVID BEE & DIXIE GANG (Palette 5027)

B "RIVERBOAT MATINEE" (2:15) [Zodiac BMI — Packay, Bee] Spirited Dixieland outing on a catchy theme. Deck's loaded with good feeling.

B "THE BLUE DUKE" (2:30) [Zodiac BMI—Packay] Here's a blues marcher that's likely to keep the listener's feet in time with the proceedings. Effective upbeat portion.

CHARLIE BAKER (Liberty 55226)

B+ "STAR OF WONDER" (2:40) [Pioneer BMI—Carter, Barnum] Baker does an attractive job on the pretty teen-ballad. Performer's back-drop has much rock-a-string appeal. Deck can make it.

B "YOU CRACK ME OF (2.00) [Al Grace Pioneer BMI—Piques, Barnum] Things lighten up to a fine R&B-styled rhythmic. Kids will take to heat joy here. YOU CRACK ME UP" (2:30)

YOUNG JESSE (Capitol 4318)

B "LULA BELLE" (2:18) [Beech-wood BMI — Jesse] Talented songster's (he penned "Mary Lou") first for Capitol is a good R&B-styled rhythmic, with band backing also pitching in with Afro-Cuban bits. Evaluation for data which could make Exciting teen date which could make a stir.

C+ "THE WRONG DOOR" (2:24) [Leeway ASCAP — Levy, Atkerson, Rosenthal] A light blues-swinger about a guy who knocks on the wrong door to discover it's the right door; why?: he meets a doll.

BAKER KNIGHT (Coral 62160)

B+ "PRETTY LITTLE GIRL" (2:07) [Random BMI—Knight] Colorful, contagious rock outing by the song-ster and instrumentalists-vocalists. A bright beat issue that could get places.

B "TAG ALONG BLUES" (2:19) [Random BMI — Knight] Baker effectively relates the story of a fella who has the blues as his constant companion. Strong guitar opener.

JERICHO JONES (Todd 1038)

B+"BLACK MAGIC" (2:16) [Drake Jamil BMI—Miller, Trahan] A fine rock-a-billy sizzler. Jones socks effectively and gets an excellent beat from his instrumental support. Could be big. Song's not to be confused with the standard, "That Old Black Magic."

C+ "CAN A YOUNG LOVE (Turn To Old Love Overnight)" (2:28) [Jamil Drake BMI — Miller] This weeper belongs strictly to the country market.

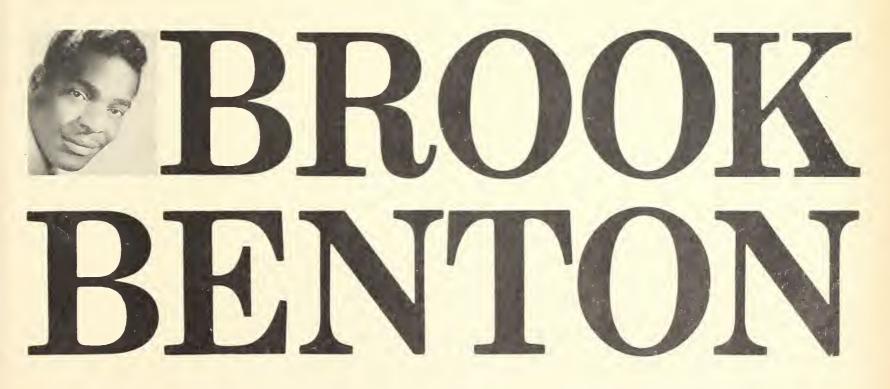
DEROCHER SISTERS (Apex 1600)

C+ "THE ONE YOU LOVE" [Ben-nett BMI—Dae, Vanello] Gals do OK on the rock-a-cha romantic. Kids who listen will like the overall sound.

C+ "SATURDAY NIGHT" [Bennett BMI — Derocher] It's a lonely Saturday night and the team gets the wistful picture.



MERCURY 71558



THE TALENT FIND OF THE YEAR!

The Hot Hit Trademark





C+ GOOD MEDIOCRE C FAIR D **B** VERY GOOD A PICK **B+** EXCELLENT

Record Reviews

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The Cash Box Bets

JAYE P. MORGAN (MGM 12861)

"MY DARLING, MY DAR-LING" (2:09) [Frank ASCAP -Loesser] The fine oldie is appeal-ingly read by the songstress against a solid rock-a-string (and chorus) setting. Choice teen-ballad programming. Could be really big.

B+"THOUGHTS OF LOVE" (1:50) [Home Folks BMI— Chase] The lark gets a strong and fresh beat sound in the backdrop. Interesting format has Miss Mor-gan's asking the questions and a male chorus answering. Could also move.

DORIS DAY (Columbia 41542)

B+ "THE SOUND OF MUSIC" Hammerstein, Rodgers] The star thrush invitingly warbles the great title song of the new Rodgers & Hammerstein musical. It's a natural class spin dote. Can score class spin date. Can score.

"HEART FULL OF LOVE" B **B** (2:40) [Artists ASCAP— Beach, Wood] A pretty folk-like romancer is attractively caressed by Miss Day.

SALLIE BLAIR (Top Rank 2029)

B+ "MORE THAN ANYTHING" Worth] The nitery stylist—in a lush and sometimes dramatic ork-chorus setting — warbless a pop adaptation of a major theme from Tchaikovsky's "Swan Lake" ballet. Effective side. Might show-up big.

C+ "THAT REMAINS TO BE (2:06) [Meridian BMI Performer tries a blueser here. Strings occasionally make strong statements.

PAUL PEEK (NRC 485)

B+ "WALKING THE FLOOR ican BM1—Tubb] Peck solidly puts across this sunny rhythmic and gets a good combo-chorus beat backdrop. A dynamic outing that could collect lots of coin.

B+ "HURTIN' INSIDE" (1:59) [Lowery BMI—Stevens] More of the same teen color in this per-formance. Could move, too.

NAPPY BROWN (Savoy 1579)

B+ "GIVE ME YOUR LOVE" [Crossroads BMI – Jackson] The R&B standout can do strong pop-R&B business with his com-manding pleader here, set against a solid rock-a-string background. Keep tabs on this date.

B "TOO SHY" [Savoy BMI-Long, Cadena] There's an inspirational-like feel to the song-ster's heart-felt expression. Sensitive side.

JOHNNY YUKON (Versatile 101)

"MAGNOLIA" (2:28) [Audi-**B**+ "MAGNOLIA" (2:28) [Audi-con BMI—Gabus] The label bows with a fine folk-styled warble label by Yukon against a strong rock-a-cha beat, Femmes engagingly as-sist. Can step into 'smash territory'. Watch it closely.

B+ (MADE TO BE LOVED)" (2:26) [Audicon BMI—Gabus] There's a strong rock-a-billy touch to this take. Also makes a potent bid for chart acceptance. Diskery is an Audicon Records affiliate.

ED TOWNSEND (Capitol 4314)

B+ "BE MY LOVE" (2:16) [Mil-ler ASCAP—Brodszky, Cahn] Songster and ork-chorus offer a good soft-beat revival of the opus that was the first big one for the late Maria Large Could get Team late Mario Lanza. Could get Town-send back on the charts.

B "WITH NO ONE TO LOVE" (2:34) [Cherritown BMI— Townsend] Performer has an in-spirational-like romantic here.

NINO TEMPO (RCA Victor 7647)

B+ "WHEN YOU WERE SWEET SIXTEEN" (2:13) [Aragain ASCAP—Thornton] The sweet an-cient gets a rapid-fire vocal-combo reading and overall effect could interest the kids to a chart stand-point. Exciting date to be watched.

B "DING-A-LING" (2:34) [Ara-gain ASCAP — Tempo] A happy beat tale on this end. Deck's got solid "shout" appeal. "DING-A-LING" (2:34) [Ara-

FOUR COACHMEN (Adonis 102)

B+ "WINTERTIME" (2:20) [Ivel BMI — Wyman, Garrett] This fine ballad outing by the team could be an important seasonal entry. Tune has a classy feel (sometimes resembling "Friendly Persuasion") and the boys' warble is strong. Solid legit ork showing. Worth watching watching.

B "THAT THING CALLED A GIRL" (2:01) [Knollwood AS-CAP—Curtis, Carr] A sunny rock-a-cha novelty also finds crew in sparkling teen form. Engaging side.

JUDY, JOHNNY & BILLY (Silver 1003)

B+ "BEAUTIFUL B R O W N -Delmore, Smith, Capehart] Here's one that bears close watch-ing. It's the oldie, done up medium tempo waltz style and sung sweetly by the trio of newcomers. Refresh-ing slice that can come thru big.

B "TOASTIN' MARSHMAL-I.OWS" (2:13) [Choice AS-CAP—Allman, Mann] Flip's an up beat rock affair with a cute novelty

HILLTOPPERS (Dot 16010)

B+ "ALONE" (3:04) [Robbins AS-CAP—Freed, Brown] The neg-lected oldie is handsomely revived. Group lead does a fine warble against a lush Billy Vaughan rock-a-string backdrop. It's good to have the tune back and performance here could do things.

B+"THE PRISONER'S SONG" (2:07) [Shapiro, Bernstein AS-CAP—Massey] A teen re-write of the familiar melody and the rock-a-cha arrangement will sound good to the teeners. Should be eyed also.

FRANK PIZANI (Warwick 518)

B "SO GOES MY LOVE" (2:22) [Lexington ASCAP — Pollock, McNulty] Pizani nicely expresses a great love for his gal. This teen-cud-dler could get around if exposed enough enough.

C+ "PLAY A SLOW ONE" (2:29) [Pino BMI — Pisani] Since his gal's in the mood for love, a fella requests the deejay to play a slow one in this driving issue.

GORDON MACRAE (Capitol 4323)

B "WHEN DID I FALL IN LOVE?" (2:37) [Sunbeam BMI— Harnick, Bock] Strong ballad from the hit musical "Fiorello!" is hand-somely portrayed by the fine singer. A fine one for those class programming spots.

B "THE SOUND OF MUSIC" (2:47) [Chappell ASCAP—Rodg-ers, Hammerstein] More class as MacRae renders the fine title-song of ers the big Rodgers & Hammerstein show.

DON BADER ORCH. (Todo 777)

B+ "SAMBA ROCK" [E] Cuban-chero] A harmonica heads this good-sounding rock look for the fa-miliar melody. Deck's got a drive and melodic richness that could mean something.

C+ "PIANO MAN CHA CHA" [Bader] A straight small combo cha-cha entry, piano up front.

DICK LEE (Centaur 852)

B "DON'T CRY ANYMORE" (2:47) [Panther ASCAP — Marco, Bor-relli] The songster shows-up on the London-distributed label with a croon job on an emotional Italian-flavored sentimental.

C+ "MY FIRST KISS" (2:20) [Peer International BMI — Malgoni, Reardon] This beat-ballad also finds Lee crooning away.

DAISY MAE/MARRYIN' SAM/L'L ABNER (Columbia 41539)

"I'M PAST MY PRIME" (2:25) B **B** [Commander ASCAP — (2:25) [Commander ASCAP — Mercer, dePaul] From the soundtrack of the flick version of the Broadway musical hit, "L'l Abner," comes this charming novelty duet by Stella Stevens (Daisy Mae) and Stubby Kaye (Marryin' Sum)

B "I WISH IT COULD BE OTHER-WISE' (3:04) [Commander AS-CAP—Mercer, dePaul] A fine ballad from the flick score sung well by Peter Palmer (L'I Abner) and Miss Stevens, Roth sides will add wit & class to deciav spins.

DEAN DOUGLAS (Roulette 4210)

B "IT'S KIND OF A PARTY" (1:51) [Arch ASCAP—Miller] A catchy rock novelty handled with good-natured appeal by the songster and combo-chorus. "It's kind of a party" whenever the guy kisses his gal. Jocks are gonna take to it.

B "HAVE LOVE WILL TRAVEL" (2:27) [Arch ASCAP — Miller, Casey] Inviting "western"-type bal-lad. Pretty teen deck.

BEN HUGHES (True 101)

B "CRAZY MAN" (2:25) [Spen-cer's BMI—Spencer] This number is a rocker with plenty of shout, rhythm, and punch and an arrange-ment which insists on making its point. Should be popular with the teen set teen set.

G+ "A GIRL TO LOVE" (2:04) [Spencer's BMI — Spencer] Ar-rangement has a lilt which impres-sively highlights the singer's deep-voiced delivery. Should also get attention.

EDDIE MCKINNEY (Spot 103)

C+ "TEEN TOWN HOP" [Cedar-wood BMI—Bradford, Campbell] Songster McKinney and the Belve-deres provide the right zest (and theme) for a hop attraction. Driving side on a familiar rock road.

C+ "I'M HOOKED" [Cedarwood BMI —Bradford, Campbell] A good Latinish beat backs the performer's fast-paced vocal. Deck has a special sleeve.

LARRY LAWRENCE (Balboa 009)

"SONG OF INDIA ROCK" (2:38) B **B** [True Blue ASCAP—Arr. Fine] The Rimsky-Korsakov favorite goes rock 'n roll. Voices here do fine sans-lyric chanting. Bright side. Could re-ceive important deejay spins.

* AGUA CALIENTE" (1:55) [True Blue ASCAP — Stanton, Fotine] The Latin theme also gets a solid rock going over. Saxes nicely maintain the melody while the rhythm section does its teen duty. Songsters offer several choruses. Fairly different sound.

JIM WILSON (Reed 1032)

C+ "JUST FOR YOU" (2:21) [Dou-ble "M" BMI—Freeman, Wilson] Wilson delivers a rock-a-ballad offer-ing in persuasive style, suggestive of Presley. Session has medium tempo with an insistent rock-beat which could tickle teen fancies.

C+ "HAVE A TEAR ON ME" (1:47) [Double "M" BMI—Freeman] A go-go rock driver nimbly handled by songster Wilson with effective pulsat-ing combo-assist. Has chart possibili-

JUDY HARRIET (American International 545)

"THE MUSIC OF LOVE" (2:02) [Harlene ASCAP-Baxter, Adel-son] Thrush is nicely multi-tracked on the Latin-styled romantic. Combo supplies a good rock-a-cha setting. Item is from the flick, "Goliath And The Barbarians."

C+ "GOLIATH (Big Man)" (2:03) [Harlene ASCAP—Baxter, Adel-son] Another theme from the pic serves as the basis of an upbeat romantic. Two solid teen sides.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

December 19, 1959





(Tops with the Teens)

C-1045

SWINGIN' ON A RAINBOW (rabulous Idol of Show Business) sings

FRIENDLY WORLD b/w HOUND DOG MAN (Both songs from his co-starring role

(Both songs from his co-starring role in the Jerry Wald Production "Hound Dog Man." A 20th Century Fox Release)

C - 1044

and ... The Instrumental "Sleeper" of the Year! THE BELL SOUNDS play

C-1043

Distributed by AM-PAR Record Corp.

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"



MEDIOCRE FAIR **B** VERY GOOD **C+** GOOD C PICK **B+** EXCELLENT A

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"Only those records best suited for commercial use are reviewed by THE CASH BOX"

The Cash Box **Best Bets**

FRANK HUNTER ORCH.

FRANK HUNTER ORCH.
(Kapp 283)
B+[Harms ASCAP — Harbach, Hirsch] The standby — and theme associated with the Burns & Allen TV-radio stints — receives a fine rock-a-string touch. Tune might win many teen friends here.

B "WAS IT DAY, WAS IT NIGHT?" (2:26) [Garland A SCAP — Hoffman, Manning] Strings and accordion are sweet on the appealingly schmaltzy waltzer. Whistling bit enters the scene about half-way through.

A PAIR OF KINGS (RCA Victor 7659) **B**+[Topper ASCAP — Hoffman, Manning] The new duo can make big chart news with their Victor debut. It's a delectable rocker 'bout a gal who throws her arms around the guy each time the monster apthe guy each time the monster appears on the screen.

B+CAP — Epstein] Appealing about-face features the boys warmly blending on a very pretty bal-lad-weeper, Fine coupler.

RUSTY RICHARDS (Shasta 125) **B**+ (2:02) [Riverside ASCAP— Holt, Bartlett] Richards could fit into the chart picture with his strong reading of the spirited folk-flavored ditty. Banjo-chorus back-duen is excellent Ba on the lockeut drop is excellent. Be on the lookout for this track.

B "GOLDEN MOON (China Night)" (2:48) [Clare Ben-nett, Takeoka] Oriental effects are interestingly woven into another folkish session.

KOOKIE KAT (Atco 6156)

B+ [Check-Fairlane BMI — Cari, Ford, Brickwedde, Vito] Date has strong rock-novelty appeal. Solid driving sound from the combo and humowus comparis by cate ala humorous comments by cats ala the Chipmunks. Could take-off fast.

"I WUV YOU" (1:52) [Check-**B**+ "I WUV YOU" (1:52) [Check-Fairkane BMI — Carl, Ford, Brickwedde, Vito] Further good-sounding work from the combo and those kitty charmers. Also rates attention.

BOBBY DE SOTO (Claro 5914) **B**+ (2:17) [Wilco BMI — Miller, Rene] Could be chart news here. Songster De Soto is effectively multi-tracked on a strong rock-a-cha opus. Better eye it.

B "THE CHEATER" (2:13) [Claro ASCAP—De Soto] Art-ist belts, gets fine vocal-combo support and result is a nifty sock

BILL TRACY (Del-fi 4132)

B+ "I'M SO HAPPY" (2:03) [Maraville Melba BMI — Re-about a fella who's got plenty of nothing and doesn't care. The light-hearted Tracy vocal receives a fine rock-a-cha ork setting and amus-ing nonsense bits by various voices. Eye it. Eve it.

B "JANUARY LOVE" (2:40) [Leeds ASCAP—Tepper, Ben-nett] Songster sings a pleasant sentimental about "young and true" January love.

WILL CARSON (Film 709)

B+ [Ridgeway BMI—Keele, Joy] A very interesting rock beat (with a Latin influence) from Carson's Carsonaire's combo. A stop-gim-mick is also included. Could be big.

"HEART TO HEART" (2:16) **C+** "HEART TO HEART" (2:16) [Ridgeway BMI—Keele, Joy] Songstress Jeannie Joy invitingly renders the appealing affectionate.

NAT KENDRICK & SWANS (Dade 1804)

B+"(Do The) MASHED POTA-TOES" (Part 1) (1:55) [Sher-lyn-Pent BMI—Rozier] The combo comes around with a strong blues-styled beat and songster "King" comes around with a strong blues styled beat and songster "King" Coleman occasionally interjects with an effective shout. Could step-out in pop-R&B fields.

B+"(Do The) MASHED POTA-TOES" (Part 2) (1:50) [Sher-lyn-Pent BMI—Rozier] The session continues in its solid teen way.

LINDA HOPKINS (Atco 6154)

B+ (2:00) [Sapphire ASCAP— Stock, Sigler] The stylist does a powerful job on this re-write of a Tchaikovsky theme from his "Swan Lake" ballet. Support is a lush rock-a-string & chorus stint. Might go over big

B "LOVE IS A MANY SPLEN-DORED THING" (1:58) [Leo Feist ASCAP—Webster, Fain] The performer shows-up strong again on the now standard ballad.

MILLIONAIRES (Shar 355)

B+ "HAUNTED TRAIN" (2:00) [Shar BMI — Kaniff, Russo, Buck, Garritano] This is a potent combo-chorus (sans lyric) jaunt. The attack has chances of making big noise.

B "ROCK AND A HALF" (1:45) [Shar BMI — Kaniff, Russo, Buck, Garritano] Instrumentalists again strut their stuff in sock teen style.

SHORT TWINS (Jewel 1656)

B+ "LOVE IS JUST A GAME TO YOU" (2:05) [Agate BMI— Miceli, Festa] The Short Twins are long on teen ballad appeal; boys han-dle the wistful with a fine plaintive approach Can show-up approach. Can show-up.

"WE ARE IN LOVE" (2:04) [Fleetwood ASCAP — Arlotta, **B** "WE ARE IN LOVE" (2:04) [Fleetwood ASCAP — Arlotta, Paige] A lively rock-novelty account, with the team's warble assisted by a "ya-ya-ya" chorus and other affable sounds in the setting. Might move,

ART TANCREDI ORCH. (Dean 051)

B "BYE, BYE BLUES CHA-CHA-CHA" (2:02) [Bourne ASCAP— Hamm, Bennett, Lown, Gray] A fine cha-cha date in the vein that was so popular awhile back. It would make for solid programming now too for solid programming now, too.

B "THE TICKLE TOE" (2:16) [M. Witmark ASCAP—] Another oldie is revived with lots of Latin color. Two sparkling ork takes.

ENOCH LIGHT & LIGHT BRIGADE (Command 4008)

"GUM SHOE LULLABY" (2:45) [Record Songs ASCAP — Davies, Light] A sly ork swinger from a Com-mand LP tabbed "The Private Life Of A Private Eye." The smooth, good-sounding format will please many jocks. Could move. "GUM SHOE LULLABY" (2:45)

B "THE PRIVATE LIFE OF A PRIVATE EYE" (2:44) [Record Songs ASCAP — Davies, Light] The album's main-title is an explosive swinger that includes a chorus read-ing. Label is the Grand Award affiliate which—along with GA—Ampar dis-tributes.

TREBLE CHORDS (Decca 31015)

B "MY LITTLE GIRL" (2:40) [Champion BMI — Diaco, Mar-tinez] Boys—good voice in lead— blend affectionately on the R&B-flavored romantic. Enough air-play can mean action for this outing.

C+ "TERESA" (2:30) [Champion BMI—Diaco] Tempo is stepped-up here and result is a pro—though somewhat dated—rocker.

BRYAN JOHNSON & MANTOVANI ORCH. (London 1899)

"THE BEST OF EVERYTHING" B **B** (2:55) [Miller ASCAP—Newman, Cahn] After a lush and long Manto-vani ork intro to the current Johnny Mathis click, Johnson enters the scene with a quality vocal.

C+ "IT WAS LOVE" (2:30) [Man-tovani ASCAP—Mantovani] The songster nicely handles a pleasant waltz sentimental.

SONNY PURCELL (Orgo 501)

C "SELFISH HEART" (2:03) [Clover BMI—Bowden, Warren] The deck has a fair, somewhat folkish jump sound.

C "JUST WHAT I WANTED" (2:07) [Clover BMI — Purcell, Colby] Purcell's soft-beat ballad tells of love found

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HERBIE SMITH (Do-Ra-Me 1406) "MOST LIKELY TO SUCCEED" (2:15) [Ashna BMI—Smith] Kids will go for the feelingful Smith warble. Tale's about a fella who though voted "Most Likely To Suc-ceed" in his school yearbook wonders how he can succeed without his gal. Possible noise here.

C+ "BABY MOON" (2:15) [Ashna hops on this end.

JOE SENECA (Everest 19321)

B "OVERNIGHT SUCCESS" (1:54) [Shapiro, Bernstein AS-CAP—Seneca] Seneca and the combo-chorus supply a good rhythm attack on the tale of love-found. Sound's

B "RICK-A-CHICK" (2:14) [Shap-iro, Bernstein ASCAP — Seneca, Lee] A novelty rocker largely based on the title phrase.

THE CREWNECKS (Rhapsody 71961) **B**+[Moore BMI—Jerem] Fetching, deep-voiced out-front artist leads the group thru a zany, spook-novelty rocker. Could kick up a chart fuss with the teep set

B "WHEN I FIRST FALL IN LOVE" (2:47) [Moore BMI— Winter] Backing's an appealing change-of-pace beat-ballad romancer that should also attract attention.

AHMAD JAMAL

AHMAD JAMAL (Argo 5354) (Jazz) **B**+ "SHOULD I" (3:10) [Robbins popular Jamal piano and combo roams delectably over the standby. Take— could be a left-field entry. Watch it. **B** TUNE" (1:36) [Chappell ASCAP —Rodgers, Hart] The rare Rodgers &

-Rodgers, Hart] The rare Rodgers & Hart song—whose lyrics delightfully bemoan the fate of a melody in the hands of flashy or jazz musicians pands of flashy of jazz musicians-gets a fine swing going-over (strings included) and, of course, the kind of treatment the song humorously cries out against. Strong programming piece. From the LP tagged "Ahmad Jamal At The Penthouse."

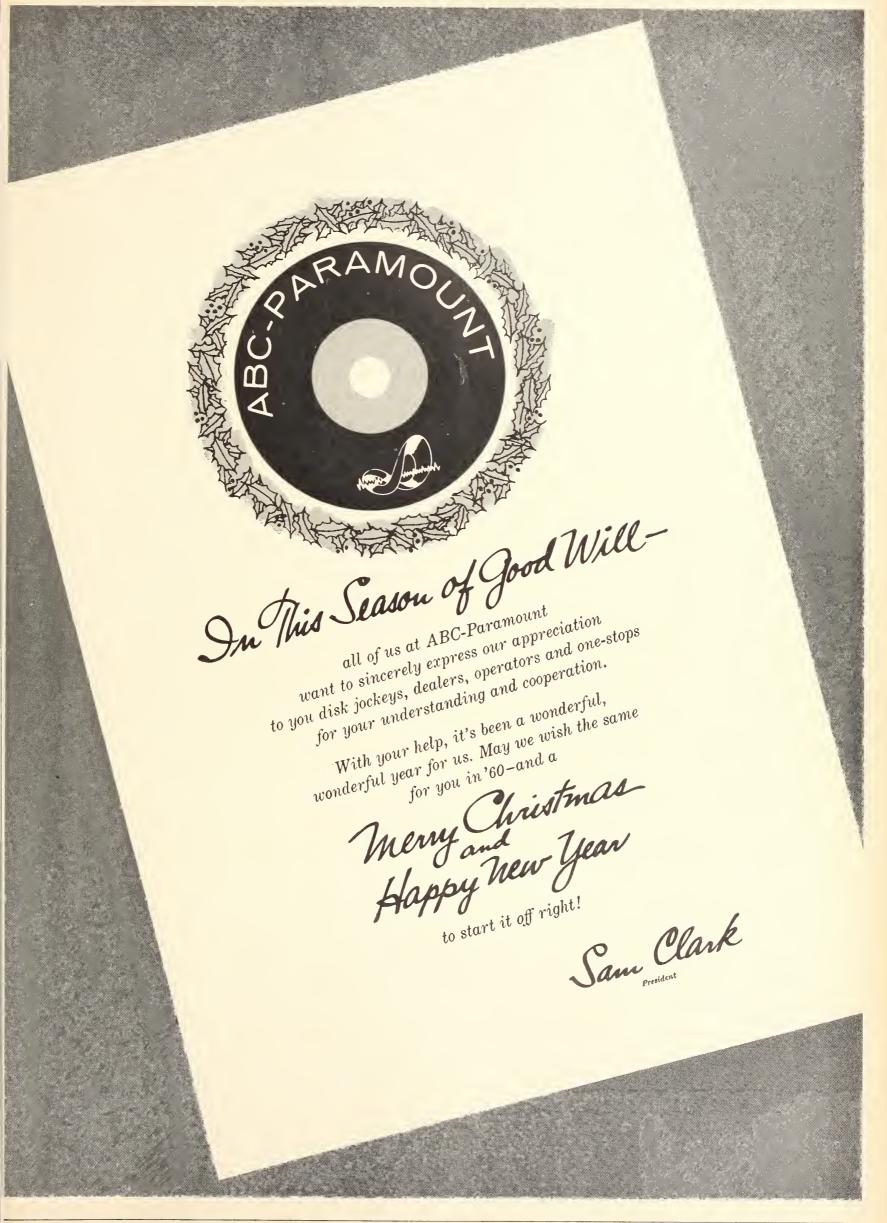
LEON MERIAN (Seeco 6041) (Jazz)

(Seeco 6041) (Jazz) **B**+ (2:16) [Leeds ASCAP — Raye, DePaul, Johnson] The jazzman's favorite shows-up once more in a jazz light and the Merian trumpet & combo support do an inventively brisk job on the standby. Fine for melodic jazz enins spins.

B "THIS TIME THE SWING'S ON ME" (1:40) [Leeds ASCAP— Merian] More good jazz improvising on the upbeat. Side's titled after a Merian LP and both items here stem from the issue.

THREE SOUNDS

(Blue Note 1744) (Jazz) **B** "I COULD WRITE A BOOK" [Chappell ASCAP — Rodgers, Hart] The "Pal Joey" mainstay— after an interesting opening stint by bassist Andrew Simpkins — gets a brisk going-over by the cozy outfit. Other participants are Gene Harris (piano) and Gene Dowdy (drums). **B** "NOTHING EVER CHANGES MY LOVE FOR YOU" [Chappell ASCAP — Fisher, Segal] Boys are nicely Latin-inspired on the fine (and neglected) ballad. Takes are LP ex-tractions. (Blue Note 1744) (Jazz) tractions.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



Record Reviews MEDIOCRE

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

EARL BOSTIC ORCH. (King 5290)

B+ "ALL THE THINGS YOU ARE" Kern, Hammerstein] A swinging Bos-tic sax heads this volatile ork reading of the standby. When jocks want to liven things up with a fine, jazz-inclined date, here's the item.

B "TUT-STRUT" (2:12) [Armo BMI—Nathan, Bostic, Bass] This driving session gives the rock 'n roll crowd something to cheer about. Sides solidly on the upbeat.

SONNY ANDERSON (Imperial 5634)

B "YES, I'M GONNA LOVE YOU" (2:20) [Travis BMI—Burnette, Burnette] Deft R&B-styled rhythm date from songster Anderson and a lively combo-chorus. A contagious display that could do a strong sales job

B "LONELY, LONELY TRAIN" (1:58) [BMI — Burnette, Burn-ette] This upbeat blueser moves in choo-choo tempo. Teeners will like.

RED TYLER & GYROS (Ace 576)

B+"JUNK VILLAGE" [Ace BMI— Tyler] Organ does fine feature work on this strong-sounding rock-a-cha combo outing. Keep an eye on this date.

B "HAPPY SAX" [Ace BMI— Tyler] Sax and rest of crew's instruments seem to be having a good time pounding out the arrangement.

ROYAL JACKS (Studio 9903)

"NIGHT AFTER NIGHT" (2:22) R [Marble Swarthmore ASCAP— Catalano, Alonzo] Boys neat vocal chanting as they relate this true-love opus. With exposure, side could do things. 20th Fox Records is the parent company.

C+"WHO WHAT WHERE, WHEN AND WHY" (2:14) [Delstone BMI — Tezzi, Mancuso, Colangelo, Maxim] Slow vocal opening soon leads to rock drive by the group.

ESQUIRE BOYS (Fransil 11)

B "CARAVAN" (2:07) [Mills AS-CAP — Ellington, Tizol, Mills] Teen-wise guitar-led instrumental on the Duke Ellington favorite. Has a sound that could mean something.

"PRETTY DARK EYES" B **B** [Mar-Pet BMI—Arr. Scale] The familiar Russian melody also gets a pro big-beat revision.

DARLENE WOODS (World Pacific 811)

THAT'S ME" (2:20) [Noel AS-B **B** CAP—Venet] Songstress hands-in a strong plaintive vocal and receives a sensitive backdrop from the Starlings and com¹ 5. (and nakein the-grade.

B "ALL I WANT' right ASCAP — Venct] rock-a-cha take, with last are get chant very effective.



JOHNNY & JACKEY (Anna 1108)

B+ "LONELY & BLUE" [Ro-Gor BMI — Davis, Bristoe, Beavers] Vocal twosome do a fine job on the touching teen sentimental. Along with the boys' pro stint is a striking rocka-string-chorus backdrop. Can meas-ure-up to a chart stay. Team's not the famed country attraction.

B "LET'S GO TO A MOVIE BABY" [Ro-Gor BMI — Davis, Bristoe, Beavers] Intriguing percussion beat backs the upbeat warble here. It's an entry with a teen-valued sound.

EDEN ROCS (Nugget 1006)

B+ "THE EDEN ROCK" (1:56) [Lonzo & Oscar BMI—Studen-berg] A powerhouse combo affair styled somewhat after "Teen Beat." It's got the kind of rock 'n roll guts that can score. This the team's disk debut debut.

C+ "WALKIN' WITH SATAN" (1:58) [Lonzo & Oscar BMI— Jimenez] Another driving stanza that proves the crew's hep to teen ideas.

JOHNNY JANIS (Bomarc 304)

"I NEVER BELIEVED" (2:12) **B**+ [Missle Marfan BMI—Breedlove, White] Songster gets to the blues-styled heart of the opus and could collect important con with his per-formance. Chorus does a fine feature stint in the setting.

"WILLING TO LEARN" (2:28) **B** [WILLING TO ELEME [Welcome Roland] Performer gets a good Latinish beat for his up-tempo vocal.

CEDRIC DUMONT (Mercury 71541)

C+ "AUTUMN DREAM" (2:23) [Symphony House & Beta ASCAP -Kowalke] A mellow, dreamy ork item, with a harmonica solo set against romantic strings. Relaxed mood music entry that should capture lock attention. "AUTUMN DREAM" (2.28)

"SOME SWEET MUSIC" (2:24) **C+** "SOME SWEET MUSIC" (2:24) [Pure BMI — Brothe, Dehmel] Wandering sax emphasizes the ro-mantic aspects of the ork offering. Also has jock appeal.

PETE BENNETT (Cupid 1212)

B "BUNNY HOP" (2:00) [Moon-light BMI — Anthony, Auletti] The decade-old dance step gets a good rock 'n roll going over from the com-bo-chorus. It's a solid teen dance-floor

B "TARANTELLA ROCK" (2:04) [P.D.] Lively fare on a familiar Italian folk song.

GLENN GARRISON (Lode 106)

B "THE BALLAD OF HANK GOR-DON" [American BMI — Pitts] Garrison does some effective shouting as he relays this folk-styled tale of a man and his tragic fate. Date packs a punch that could mean something.

"PONY TAIL GIRL" [American BMI—Tall] The performer drives, ruiturs sound effectively. Another goverful vocal the kids will enjoy.

PAUL PAREE (Zenith 1000) B "BIG DADDY" (2:12) [Benton

B ASCAP — Baxter, Paree] This rock-a-cha-cha has an insistent beat that offsets the 'sinister' lyric. Number could capture teen imagination.

"DON'T YOU SCOLD ME" (2:00) **C+** "DON'T YOU SCOLD ME" (2:00) [Benton ASCAP — Paree] An-other effective rock-a-cha. this one a bit more relaxed. Rock-combo supplies the steady, compelling beat. Item should also collect its share of tean coin teen coin.

LITTLE DIPPERS (University 210) **B** "TWO BY FOUR" (2:08) [Tree BMI—Killen, Kellar, Carrigan] A catchy folk-type tune gets fine-sounding guitar-chorus treatment. A sax has a good rock say, too. Kind of approach that receives attention.

"FOREVER" (2:18) [Tree BMI-**B** "FOREVER" (2:18) [Tree DHI-Killen] Deliberate approach on a sweet theme has somewhat of a "Sleepwalk" touch. Interesting sound.

ALLAN CHASE (Columbia 41538) B "ALL I WANT IS YOU" (2:50) [Andick BMI — Pearle, Chaleff] Chase makes an honest case for the pleasant pleader. Combo-chorus back-ing has a softly dramatic sound. Side's emotion can make it with the kids.

B "FAME AND FORTUNE" (2:14) [Jimskip BMI — Kosloff, Gould, Conn, Packard] Potent rock-a-ballad portrayal on a familar Tin Pan Alley theme: fame and fortune is nothing without the gal. Unusual string com-ments now-and-then. "FAME AND FORTUNE" (2:14)

DON COATS (Round 1011)

B "CONSTANTINOPLE" (2:07) [Velvet BMI—Coats] Solid rock-a-cha instrumental on the one-time Four Lads' click. It's a version of the ditty that could breath new sales life into it.

C+ "YOU ARE MY SUNSHINE" It. BMI—Davis, Mitchell] Songster heads this beat turn for the old favorite.

CHRISTMAS

BELFORD HENDRICKS (Mercury 71556)

"THIS TIME OF THE YEAR" **B**+ "THIS TIME OF THE YEAR" (2:03) [Vanessa ASCAP_ Owens, Hollis] A warm ork-chorus (sans lyric) offering of the melodic Xmas tune also cut by the label's Brook Benton. A first-rate pop choice for Holiday programming.

B "ASK ANY FOOL" (2:30) [Brenda BMI—Spotts] Inter-esting Latin beat backs the strings' offering of a tune that sounds like "Spring Is Here." Good for those mood spins. mood spins.

GRAHAM DONALD (Warner Bros. 5131)

B "AND IT AIN'T PAID FOR YET" (2:28) [M. Witmark ASCAP—Taylor, Graham] Humor-ous comments about Xmas gifts by Donald, who duplicates the Eddie Lawrence "Old Philosopher" style. Femme chorus nicely warbles a warm Holiday tune between each a warm Holiday tune between each bit by Donald.

B "I SAW MOMMY KISSING SANTA CLAUS" (1:56) [Har-man ASCAP — Connor] A rock reading of the ditty and all sorts of zany vocal interjections. Both sides look good for seasonal novelty play.

PEPE PENA (Lloyd's 1005)

B "THE STORY OF CHRIST-MAS" (2:02) [Lamirada AS-CAP—Van Winkle, Darian] Nar-rator Pena warmly tells of the meaning of each letter in the word "Christmas." Soft organ supports.

C+ "THE GREATEST GIFT" (2:55) [Lamirada ASCAP— Pena] An expectant father's prayer of thanks includes narration and a male singer.

BUD SLOAN/BETTY OPEL (Mecca 3)

C+ "OLD FASHIONED CHRIST-MAS" (2:46) [Bonnie Dee BMI —Sloan] Organist Sloan solos sweetly on the inviting Xmas tune.

ONLY IN DREAMS" (2:20) [Bonnie Dee BMI — Opel] Thrush offers a plaintive reading.

HUGO WINTERHALTER ORCH. (RCA Victor 7642) (Re-Issue)

B "R U D O L P H THE RED-NOSED REINDEER CHA CHA" (2:21) [St. Nicholas ASCAP —Marks] Last year's Winterhalter Holiday offering, side takes the Xmas perennial on a good-sound-ing Latin ride. Likely to get lots of air-time this year.

B "SLEIGH RIDE" (2:45) [Mills ASCAP — Anderson] Leroy Anderson's wintertime delight gets a bright band-styled reading.

DAVID WAYNE DYESS (Ace 578)

B "HI HO MERRY CHRIST-MAS" (2:00) [Ace BMI-Hinckley] Kiddie songster nicely renders a tuneful Holiday opus. The combo-chorus offers a jolly-type setting. There's Xmas charm here.

C+ "CHRISTMAS HORN" (2:20) [Ace BMI—Hinckley] A ten-der essay that includes a falsetto femme in the background.

LITTLE JEANNIE (Spann 401)

C "MY LITTLE DOG HAS GONE TO THE MOON FOR CHRISTMAS" [Jeannie ASCAP— Shapiro, Parman] Child songster— in a hearty rock setting—tells of a little trip her dog has taken.

C "M O M M Y HIDE THE COOKIE JAR" [Jeannie AS-CAP—Shapiro, Back] The gal has a weight problem, but thinks nommy went too far when she hid the cookie jar.

MARGUERITE TRINA (Bella 19)

C+ "THE ROCKING TREE" (1:59) [Grey Star BMI— Trina] The lark blets one out about a gal who wants a rock 'n roll tree and some of the big rock stars from Xmas. Combo drives well.

C "THE BRAT" (2:02) [Grey Star BMI—Trina] The artist assumes a kiddie-like voice in an-other novelty.

Andy Williams

The Village of Saint Bernadette

Cadence 1374

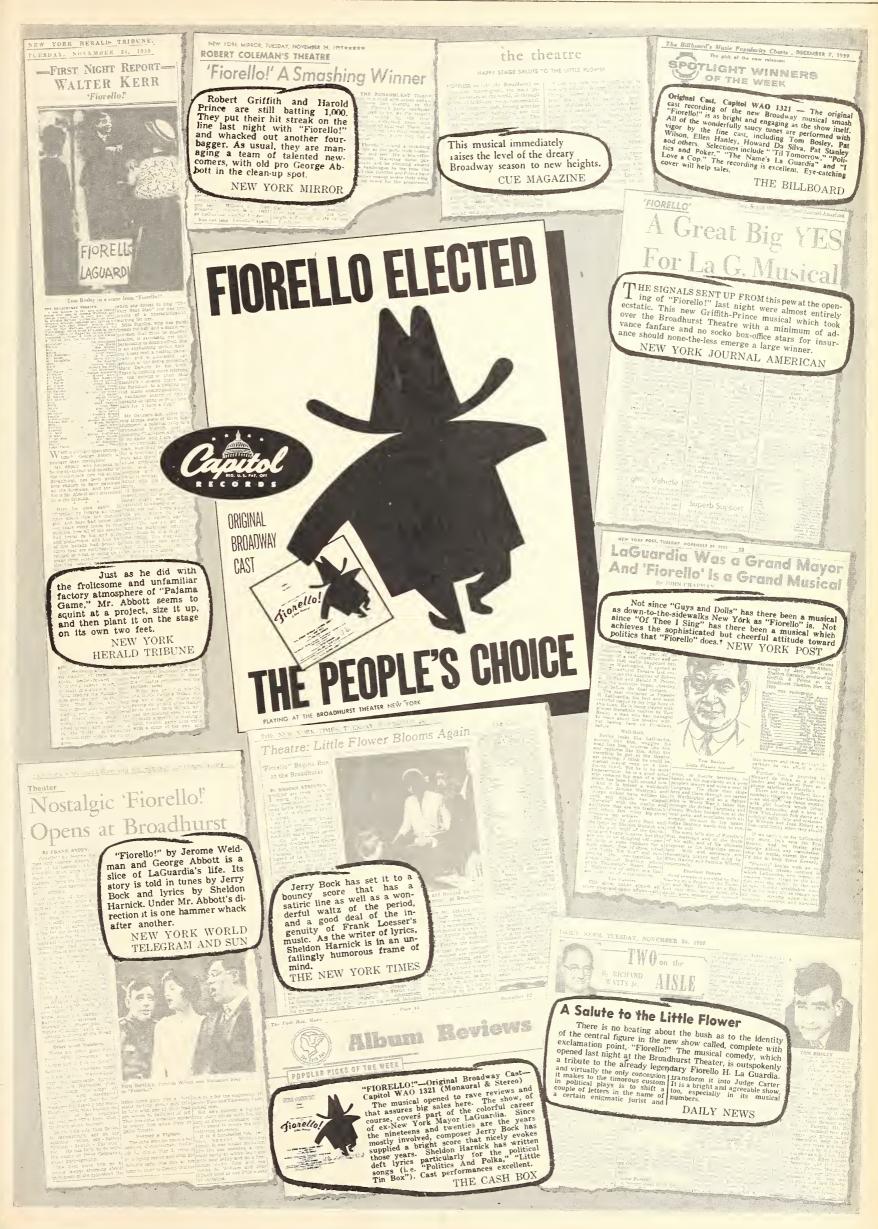
Page 16 December 19, 1959						
A Contraction of the Contraction	Top Sellin Reported Reported Out	ail lets	HILLSIDE MUSIC CTR., INC. Chicago, III. 1. Danny Boy (C. Twitty) 2. Uh Oh (Part II) (Nutty Squirrels) 3. Marina (R. Granata) 4. Mr. Blue (Fleetwoods) 5. Oh Carol (N. Sedaka) 6. Why (F. Avalon) 7. Reville Rock (Johnny & Hurricanes) B. So Many Ways (B. Benton) 9. Heartaches By The Number (G. Mitchell) 10. We Told You Not To Marry (T. Turner)	MAJESTIC MUSIC SHOPS, INC. Perth Amboy, N. J. 1. Marina (W. Alberii) 2. Way Down Yonder In New Orleans (F. Cannon) 3. Little Drummer Boy (Henry Snow Singers) 4. Reveille Rock (Johnny & Hurricanes) 5. Oh Carol (N. Sedaka) 6. Darling Lorraine (Knockouts) 7. In The Mood (E. Fields) B. Among My Souvenirs (C. Francis) 9. Talk To Me (F. Sinatra) 10. Ski King (E. C. Beatty)	BEN BROWN MUSIC Lynn, Mass. 1. Way Down Yonder In New Orleans (F. Cannon) 2. God Bless America (Francis) 3. Hound Dog Man (Fabian) 4. Teardrop (Santo & Johnny) 5. Happy Anniversary (4 Lads) 6. Heartaches By The Number (G. Mitchell) 7. Reveille Rock (Johnny & Hurricanes) B. Smokie Part 2 (Bill Black's Combo) 9. Just As Much As Ever (B. Beckham) 10. So Many Ways (B. Benton)	
AL'S RECORD MART Wyandotte, Mich. 1. It's Time To Cry (P. Anka) 2. Why (F. Avalon) 3. Friendly World (Fabian) 4. Way Down Yonder In New Orleans (F. Cannon) 5. First Name Initial (Annette) 6. Reveille Rock (Johnny & Hurricanes) 7. Be My Guest (F. Domino) 8. Among My Souveniers (C. Francis) 9. Heartaches By The Number (G. Mitchell) 10. Teardrop (Santo & Johnny) SHERMAN-CLAY & CO. San Francisco, Calif. 1. El Paso (M. Robbins) 2. Uh Oh (Nutty Squirrels) 3. Halleujah Chorus (Morman Tabernacle Choir)	THE MUSIC BOX Spokane, Wash. 1. El Paso (M. Robbins) 2. Heartaches By The Number (G. Mirtchell) 3. Among My Souvenirs (C. Francis) 4. Way Down Yonder In New Orleans (F. Cannon) 5. Honestly & Truly (Edwards) 6. Hound Dog Man (Fabian) 7. I Wanna Be Loved (Nelson) B. Candy Apple Red (B. Guitar) 9. Beyond The Sunset (P. Boone) 10. Just As Much As Ever (B. Beckham) THE MUSIC SHOP Springfield, III. 1. We Got Love (B. Rydell) 2. Don't You Know (D. Reese) 3. Heartaches By The Number (G. Mirtchell) 4. Donny Boy (C. Twitty)	HEWGLEY'S MUSIC SHOP Columbia, Tenn. 1. So Many Ways (B. Benton) 2. Be My Guest (F. Domino) 3. Won'tcha Come Home/Come Into My Heart (L. Price) 4. Just As Much As Ever (B. Beckham) 5. Running Bear (J. Preston) 6. Unforgettable (Washington) 7. We Got Love (B. Rydell) 8. Afraid (S. Salvo) 9. Teen Beat (S. Nelson) 10. True True Happiness (J. Tillotson) CONCROFT MUSIC CO. Thomasville, Ka. 1. So Many Ways (B. Benton) 2. We Got Love (B. Rydell) 3. Heartaches By The Number (G. Mitchell) 4. Mack The Knife (B. Darin)	CENTNAR'S REC. MANOR Detroit, Mich. 1. Among My Souvenirs (C. Francis) 2. Way Down Yonder In New Orleans (F. Cannon) 3. Big Hurt (T. Fisher) 4. Why (F. Avalon) 5. Uh Oh (Nutty Squirrels) 6. Heartaches By The Number (G. Mitchell) 7. We Got Love (B. Rydell) 8. Don't You Know (D. Reese) 9. Dance With Me (Drifters) 10. Believe Me (Royal Teens) SUPER ENTERPRISE Washington, D. C. 1. Don't You Know (D. Reese) 2. Mack The Knife (B. Darin) 3. Be My Guest (F. Domino) 4. It's Time To Cry (P. Anka) 5. Come Into My Heart (Price) 6. In The Mood (E. Fields)	STEDEFORD'S REC. SHOP N. S. Pittsburgh, Pa. 1. Handy Man (J. Jones) 2. Running Bear (J. Preston) 3. So Many Ways (B. Benton) 4. The Big Hurt (T. Fisher) 5. Happy Anniversary (Morgan) 6. Old Shep (R. De Marco) 7. Heartaches By The Number (G. Mitchell) B. Backbeat Symphony (101 Strings) 9. Uh Oh (Nutty Squirrels) 10. You Got What It Takes (M. Johnson) BLUE NOTE RECORD SHOP New York, N. Y. 1. True Love True Love (Drifters) 2. Shimmy Shimmy Ko-Ko Bop (Little Antheny Imperials) 3. Unforgettable (Washington) 4. Uh Oh (Nutty Squirrels)	SUPER MUSIC, INC. Baltimore, Md. 1. You Got What It Takes (M. Johnson) 2. Let Them Talk (Little Willie John) 3. It's Too Late (Tarheel Sim & Little Ann) 4. Come Into My Heart (L. Price) 5. Smokie (Bill Black's Combo) 6. The Clouds (Spacemen) 7. Always (S. Turner) 8. Ebb Tide (B. Freeman) 9. Talk That Talk (J. Wilson) 10. Not One Minute More (Reese) ED'S RECORD CENTER New Orleans, La. 1. You Got What It Takes (M. Johnson) 2. So Many Ways (B. Benton) 3. I Believe To My Soul (R. Charles) 4. Oh Carol (N. Sedaka)	
 I Wanna Be Loved (Nelson) First Name Initial (Annette) It's Time To Cry (P. Anka) God Bless America (Francis) Why (F. Avalon) Big Hurt (T. Fisher) Not One Minute More (Reese) Not One Minute More (Reese) Not One Minute More (Reese) Mack The Knife (B. Darin) Heartaches By The Number (G. Mitchell) In The Mood (E. Fields) So Many Ways (B. Benton) Put Your Head On My Shoulder (P. Anka) We Got Love (B. Rydell) Be My Guest (F. Domino) Seven Little Girls (P. Evans) 	4. Danny Boy (C. Twitty) 5. Why (F. Avalon) 6. Big Hurt (T. Fisher) 7. Deck Of Cards (Martindale) B. Sandy (L. Hall) 9. It's Time To Cry (P. Anka) 10. Uh Oh (Nutty Squirrels) BOWMAN'S Bridgeport, Conn. 1. Mr. Blue (Fleetwoods) 2. Don't You Know (D. Reese) 3. Way Down Yonder In New Orleans (F. Cannon) 4. Ebb Tide (B. Freeman) 5. Marina (R. Granata) 6. Heartaches By The Number (G. Mitchell) 7. Mack The Knife (B. Darin) B. Why (F. Avalon) 9. Oh Carol (N. Sedaka) 10. Uh Oh (Nutty Squirrels)	 Mack Ine Knife (B. Darin) Don't You Know (D. Reese) Seven Little Girls (P. Evans) Misty (J. Mathis) B. Mr. Blue (Fleetwoods) Oh Carol (N. Sedaka) It's Time To Cry (P. Anka) GRAND WAY Miami, Fla. We Got Love/I Dig Girls (B. Rydell) Why (F. Avalon) Mashed Potatoes (The Swans) It's Time To Cry (P. Cannon) Lullabye (Chevrons) Mr. Blue (Fleetwoods) Mashed Potatoes (The Swans) It's Time To Cry (F. Cannon) Lullabye (Chevrons) Mr. Blue (Fleetwoods) Mask The Knife (B. Darin) Shimmy Shimmy Ko-Ko Bop (Little Anthony & Imperials) Not One Minute More (Reese) It's Time To Cry (P. Anka) 	 Alway (S. Turner) B. Heartaches By The Number (G. Mitchell) True Love/Dance With Me (Driffers) 10. Way Down Yonder In New Orleans (F. Cannon) CALIFORNIA MUSIC CO. Los Angeles, Calif. The Big Hurt (T. Fisher) El Paso (M. Robbins) Uh Oh (Nutty Squirrels) Love Potion #9 (Clovers) Mr. Blue (Fleetwoods) The Clouds (Spacemen) Oh Carol (N. Sedaka) B. Joey's Song (B. Haley) Torquay (Fireballs) Smokie (Bill Blacks Combo) 	(Connie Francis) 6. 100 Years From Today (Spanials) 7. Best Of Everything (J. Matis) 8. Oh Carol (Neil Sedaka) 9. Why (Frankie Avalon) 10. It's Time To Cry (P. Anka) TRI-BORO RECORD EXCH. Jamaica, L. I., N. Y. 1. In The Mood (E. Fields) 2. Dance With Me (Drifters) 3. Uh Oh (Nutty Squirrels) 4. It's Time To Cry (P. Anka) 5. Way Down Yonder In New Orleans (F. Cannon) 6. Oh Carol (N. Sedaka) 7. Why (F. Avalon) 8. So Many Ways (B. Benton) 9. The Best Of Everything (J. Mathis) 10. Talk To Me (F. Sinatra)	5. Be My Guest (F. Domino) 6. Won'tcha Come Home (Price) 7. A Closer Walk (P. Fountain) B. Let Them Talk (Little Willie John) 9. Danny Boy (C. Twitty) 10. We Got Love (B. Rydell) SHERMAN MUSIC CO. Helena, Mont. 1. El Paso (M. Robbins) 2. Uh Oh (Nutty Squirrels) 3. Swingin' On A Rainbow (F. Avalon) 4. Heartaches By The Number (G. Mitchell) 5. Go Jimmy Go (J. Clanton) 6. I Wanna Be Loved (Nelson) 7. Little Ruby (Chan Romero) B. Believe It Or Not (Playboys) 9. Believe Me (Royal Teens) 10. This Friendly World (Fabian)	



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"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

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Connor	Top Ten JUKE BOX TUNES		10 DANCE W DRIFTERS AT-2040
SSS	(PLUS THE NEXT 25)		 DANNY BOY. SEVEN LITTLE GIRI (SITTING IN TH BACK SEAT). BE MY GUEST. MISTY.
1	Position Last MACK THE KNIFE BOBBY DARIN AC-6147 Ac-6147 Ac-6147 Book Darie And State Co-41471 Caterina Valente DE-30978 Dick Stabile Do-15996 Dick Stabil	Week	 15) UNFORGETTABLE. 16) IT'S TIME TO CR 17) WHY. 18) ALWAYS. 19) MARINA.
2	HEARTACHES BY THE NUMBER GUY MITCHELL CO-41476	4	
3	DON'T YOU KNOW DELLA REESE © VI-7591	3	AB—Altan CF—Christy AC—Atco CG—Challeng AD—Allied CH—Chess AE—Ace CI—Climax AF—Audia CJ—Cain Fidelity CK—Checker AG—Arga CL—Colonial
4	SO MANY WAYS BROOK BENTON © ME-71512	5	AG—Arga CL—Colonial AL—Aladdin CM—Cameo AN—Abner CN—Chancell AO—Apollo CO—Columbic AP—ABC- CP—Colpix Paramaunt CQ—Crest
5	MR. BLUE FLEETWOODS DN-S	2	AQ—Antler CR—Caral AR—Arraw CS—Class AT—Atlantic CT—Coronet AU—Audicon CU—Cub AY—Arvee CV—Canadiar
6	WE GOT LOVE BOBBY RYDELL CM-169	8	AW—Arwin American AX—Apt CW—Carrollth AZ—Anna CX—Calico BB—Back Beat CY—Crystalet BG—Bigtop CZ—Clack BI—Big B DA—Dana BL—Blaze DD—Dale BN—Brent DE—Decca BO—Bomarc DF—Del Fi BR—Brunswick DG—Dean
7	IN THE MOOD ERNIE FIELDS RE-110	7	BL—Biaze DD—Dale BN—Brent DE—Decca BO—Bomarc DF—Del Fi BR—Brunswick DG—Dean BS—Bullseye DI—Disneylan BT—Bethlehem DL—DeLuxe
8	OH CAROL NEIL SEDAKA V1-7595	10	BU—Blue Note DM—Deman CA—Capital DN—Dalton CB—Case DO—Dot CC—Carltan DR—Dore CD—Cadence DT—Dooto

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PETER De ANGELIS THE CHANCELLOR RECORDS STAFF

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S. C.			BOB ELDRED KPAC—Port Arthur, Tex.	CARL HENRY WRIB—Providence, R. I.	PAUL WILLIAMS KDOK—Tyler, Tex.
1 733	Di		 One More Chance (Bernard) Don't You Know (D. Reese) Be My Guest (F. Domino) Breaking Up Is Hard To Do 	1. Way Down Yonder In New Orleans (F. Cannon) 2. Among My Souvenirs (C. Francis)	1. El Paso (M. Robbins) 2. Heartaches By The Number (G. Mitchell) 3. In The Mood (E. Fields)
which have	Joci	ZOV	(J. Gene) 5. Dance With Me (Drifters) 6. I'm Movin' On (R. Charles)	3. Ebb Tide (B. Freeman) 4. Talk That Talk (J. Wilson) 5. Honey Hush (J. Turner)	4. Unforgettable (Washington) 5. So Many Ways (B. Benton) 6. Big Hurt (T. Fisher)
Self the set			7. Running Bear (J. Preston) B. So Many Ways (B. Benton) 9. Say Man Back Again (B. Diddley)	6. Be My Guest (F. Domino) 7. Come Into My Heart (Price) B. So Many Ways (B. Benton) 9. Unforgettable (Washington)	7. Among My Souvenirs (C. Francis) B. Let Them Talk (L. W. John) 9. Always (S. Turner)
See and a second	REGIONAL RECO	RD REPORTS	10. Talk That Talk (J. Wilson)	10. Still Of The Night (D. Reese)	10. Poco Loco (Gene & Eunice)
JOHNNIE ROWE	DON LUNN	BILL DEWEY	CHARLES TRAVIS WREV—Reidsville, N. C.	BILL LYNCH KDBS—Alexondrio, Lo.	GENE DAVIS KWK—St. Louis, Mo.
KOBH—Hot Springs, S. Dok. 1. Tennessee Waltz	Radio 7LA-Launceston, Tosmonio, Aust.	WAAY—Huntsville, Alo. 1. El Paso (N. Robbins)	1. Heartaches By The Number (G. Mitchell) 2. In The Mood (E. Fields)	1. Running Bear (J. Preston) 2. Tough Chick (Rockbusters) 3. Darling Lorraine (Knockouts)	1. We Got Love (B. Rydell) 2. Mr. Blue (Fleetwoods) 3. Danny Boy (C. Twitty)
(Comstock/Fuller) 2. Running Bear (J. Preston) 3. Heartaches By The Number (G. Mitchell)	1. Mr. Blue (D. McBeth) 2. Mack The Knife (B. Darin) 3. Seven Little Girls (Evans)	2. Sweet Nothin's (B. Lee) 3. Heartaches By The Number (G. Mitchell) 4. True Love (Driffers)	3. Mack The Knife (B. Darin) 4. High School U.S.A. (Facenda) 5. Mr. Blue (Fleetwoods)	4. Lullabye (Cheverons) S. Secret Of Love (Anderson) 6. One More Chance (Bernard)	4. Among My Souvenirs (C. Francis) 5. Why (F. Avalon) 5. Woo Hoo (Rock-A-Teens)
4. Be My Guest (F. Domino) 5. We Got Love (B. Rydell) 6. Hallelujah I Love Her So (E. Cochran)	 So Many Ways (B. Benton) Primrose Lane (J. Wallace) Unforgettable (Washington) Put Your Head On My 	5. Come Into My Heart (Price) 6. So Many Ways (B. Benton) 7. Talk To Me (F. Sinatra)	6. Dance With Me (Drifters) 7. Seven Little Girls (Evans) B. Always (S. Turner) 9. Don't You Know (Reese)	7. Lonely Street (A. Williams) B. Nobody's Darling (J. Sea) 9. My Secret (Platters)	7. Living Doll (C. Richard) B. Dance With Me (Drifters) 9. Uh Oh (Nutty Squirrels)
7. Come Into My Heart (Price) B. Pretty Blue Eyes (Lawrence) 9. Nuttin' For Christmas	Shoulder (P. Anka) B. Misty (S. Vaughan) 9. Heartaches By The Number (G. Mitchell)	B. Just As Much As Ever (B. Beckham) 9. Be My Guest/l've Been	10. Hound Dog Man (Fabian)	10. We Got Love (B. Rydell)	10. Honestly & Truly (Edwards)
(Kenny & Corky) 10. Let's Try Again (McPhatter)	10. High Hopes (F. Sinatra)	Around (F. Domino) 10. We Got Love (B. Rydell)	BEN A. NOE KCLV—Clovis, N. M.	HAPPY O'DAY WOKY—Milwoukee, Wisc.	WBKB—Chicogo, III. 1. Danny Boy (C. Twitty)
MICHAEL "HI-FI" STEVENS CJAD—Montreol, Que., Con.	BOB GREEN WINZ—Miomi, Flo.	LEN INGEBRIGTSEN KOY—Phoenix, Ariz.	 Misty (J. Mathis) Just Come Home (Hugo & Luigi) El Paso (M. Robbins) 	1. Danny Boy (C. Twitty) 2. Sweet Nuthing's (B. Lee) 3. Mr. Blue (Fleetwoods) 4. Heartaches By The Number	2. Oh Carol (N. Sedaka) 3. Way Down Yonder In New Orleans (F. Cannon)
1. Why (F. Avalon) 2. It's Time To Cry (P. Anka) 3. Oh Carol (N. Sedaka)	1. Why (F. Avalon) 2. Running Bear (J. Preston) 3. We Got Love (B. Rydell)	1. El Paso (M. Robbins) 2. You Deserve (P. Lee) 3. You're My Love (D. Reese)	 Running Bear (J. Preston) Candy Apple Red (B. Guitar) Little Drummer Boy (J. Cash) Uh Oh (Nutty Squirrels) 	(G. Mitchell) S. Mack The Knife (B. Darin) 6. We Got Love (B. Rydell)	4. Always (S. Turner) S. It's Time To Cry (P. Anka) 6. Mr. Blue (Fleetwoods) 7. You Were Mine (Fireflies)
 Way Down Yonder In New Orleans (F. Cannon) Teardrop (Santo & Johnny) Sandy (L. Hall) 	 It's Time To Cry (P. Anka) Way Down Yonder In New Orleans (F. Cannon) Doin' Mashed Potatoes 	4. Gone Again (S. Austin) S. He'll Have To Go (Reeves) 6. Strange Little Melody	B. Heartaches By The Uumber (G. Mitchell) 9. If I Had A Girl (R. Lauren)	7. Marina (R. Granata) B. Oh Carol (N. Sedaka) 9. Why (F. Avalon) 10. Reveille Rock	B. Poison Ivy (Coasters) 9. Teardrop (Santo & Johnny) 10. Reveille Rock
7. Mighty Good (R. Nelson) B. Don't You Know (Reese) 9. Tennessee Waltz (B. Page)	(Swans) 7. Mr. Blue (Fleetwoods) B. Believe Me (Royal Teens)	(A. Kerr Quartet) 7. My Favorite Things (N. Luboff Choir) B. Til Tomorrow (S. James)	10. Sandy (L. Hall)	(Johnny & Hurricanes)	(Johnny & Hurricanes)
10. Why Do I Love You (J. Tillotson)	9. I Wanna Be Loved (Nelson) 10. Smokey (B. Black's Combo)	9. The Wish (J. Nash) 10. Poor Boy (Bud & Travis)	LOU FARRAYE WHYERoonoke, Vo. 1. Don't You Know (D. Reese)	"COFFEE JIM" DANDY KDEO—San Diego, Calif. 1. True Love, True Love (Drifters)	LARRY BROWNELL WKBW—Buffalo, N. Y. 1. Big Hurt (T. Fisher)
JOHN HAMER WCMI—Ashlond, Ky.	CHARLIE TRUSSELL KXEL—Waterloo, Iowo	BOB BASSETT WRVM—Rochester, N. Y.	2. Mr. Blue (Fleetwoods) 3. Heartaches By The Number (G. Mitchell)	 Oh Carol (N. Sedaka) You Were Mine (Fireflies) We Got Love (B. Rydell) 	 Uh Oh (Nutty Squirrels) Sandy (L. Hall) Primrose Lane (J. Wallace)
1. Heartaches By The Number (G. Mitchell) 2. Don't You Know (D. Reese)	1. Hound Dog Man/This Friendly World (Fabian) 2. Why (F. Avalon)	1. Marina (R. Granata) 2. Unforgettable (Washington) 3. Talk To Me (F. Sinatra)	4. Torquay (Fireballs) 5. Mack The Knife (B. Darin) 6. We Got Love (B. Rydell) 7. So Many Ways (B. Benton)	S. Scarlet Ribbons (Browns) 6. Big Hurt (T. Fisher) 7. Symphony (S. Turner) B. Torquay (Fireballs)	S. Bacaire Bacaire (D. Collins) 6. Handy Man (J. Jones) 7. El Paso (M. Robbins) B. Chipmunk Song (D. Seville)
3. Mr. Blue (Fleetwoods) 4. In The Mood (E. Fields) 5. Uh Oh (Nutty Squirrels) 6. Primrose Lane (J. Wallace)	3. Sandy (L. Hall) 4. Scarlet Ribbons (Browns) 5. H's Time To Cry (P. Anka) 6. Mack The Knife (B. Darin)	4. Uh Oh (Nutty Squirrels) S. Genius Of Ray Charles (R. Charles)	B. Primrose Lane (J. Wallace) 9. Seven Little Girls (P. Evans) 10. Oh Carol (N. Sedaka)	9. Hound Dog Man (Fabian) 10. Lost Soul (Strangers)	9. Waltzing Matilda (D. Carroll) 10. Beyond The Sunset (P. Boone)
7. Come Into My Heart (Price) B. Mack The Knife (B. Darin) 9. Reveille Rock	7. First Name Initial (Annette) B. Way Down Yonder In New Orleans (F. Cannon)	6. Misty (J. Mathis) 7. Imagination (A. Alberts) B. Smooth Operator (Vaughan) 9. Career (D. Martin)		JAYS, PROGRAM DIREC	
(Johnny & Hurricanes) 10. Be My Guest (F. Domino)	9. Among My Souvenirs (Francis) 10. Best Of Everything (Mathis)	(C. Gordon)		ly informed of any change	s in call letters or title.
HEADLIN	E DISTRI	BUTORS	REPORT I	T	
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Featuring	g One Of The	Nation's To	p Singers		
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	L	4.			IOVANS
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A THE AND THE			master	MY WILD I WHEN IRISH EYE	
				Orchestra conducted HLP - :	-
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114-139 M		HEADLINE ★ RI	SOUNDS	HEADLINE 135 West 55th St. (JUdson	RECORDS 6-6389) New York, N. Y.
	"Orl; those records b	est suited for commer	cial use are reviewed		

December 19, 1959

Page 22

- Fun Hor

BOB ADKINS

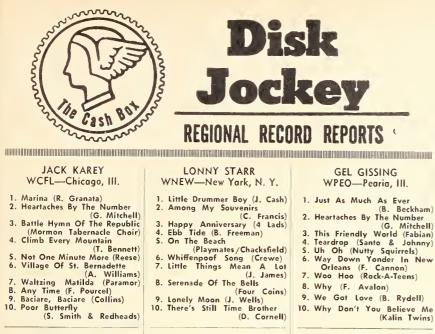
KNEW-Spakane, Wash.

El Paso (M. Robbins)
 Big Hurt (T. Fisher)
 Heartaches By The Number (G. Mitchell)
 Dor't You Know (D. Reese)
 Tennessee Waltz (Comstock)
 Enchanted Sea (Islanders)
 Honestly & Truly (Edwards)
 I Wana Be Loved (Nelson)
 I Walk The Line (D. Costa)
 Candy Apple Red (Guitar)

JIMMY CHRISTMAS

1. Just As Much As Ever (B. Beckham)

KLEO-Wichita, Kans.



BILL BALLANCE KFWB—Hallywood, Calif.

- Love Potion 59 (Clovers)
 Mr. Blue (Fleetwoods)
 Misty (J. Mathis)
 Mack The Knife (B. Darin)
 Torquay (Fireballs)
 You Were Mine (Fireflies)
 Breaking Up Is Hard To Do (J. Gene)
 Don't You Know (D. Reese)
 Big Hurt (T. Fisher)
 The Clouds (Spacemen)

MIKE COLLINS WAYE—Baltimare, Md.

- Why (F. Avalon)
 You've Got What It Takes (M. Johnson)
 Village Of St. Bernadette (A. Williams)
 Silver Bells (D. Day)
 I'll Go On Loving You (Coe)
 Uh Oh (Nutty Squirrels)
 It's Time To Cry (P. Anka)
 Way Down Yonder In New Orleans (F. Cannon)
 Not One Minute More (Reese)
 Sunny Side Of Heaven (Ford)

GEL GISSING WPEO-Pearia, III.

Page 23

JIM SANDS

WIAR_

Westbraok-Partland, Me.

Scarlet Ribbons (Browns)

JACK BOWERS

WGAC—Augusta, Ga.

In The Mood (E. Fields)
 Sweet Nothings (B. Lee)
 Mr. Blue (Fleetwoods)
 Primrose Lane (J. Wallace)
 Unforgettable (Washington)
 So Many Ways (B. Benton)
 Mack The Knife (B. Darin)
 Have I Told You Lately (J. Corey)
 Be My Guest (F. Domino)
 Dance With Me (Drifters)

GEORGE KLEIN

WHEY-Memphis, Tenn.

Just For A Moment (M. Moharrey)
 Smokie (B. Black's Combo)
 Mr. Blue (Fleetwoods)
 Seriously In Love (J. Ashley)
 Danny Boy (C. Twitty)
 Danny Boy (C. Twitty)
 Dianny Care (T. Tucker)
 Love Potion # 9 (Clovers)
 Ber Your Pardon (D. Phillips)
 Pretend (C. Mann)
 Settin' The Woods On Fire (J. Burnette)

DON SPEIR

WNSL-Lourel, Miss.

10

10. Big Hurt (T, Fisher)

- Just As Much As Ever (B. Beckham)
 Heartaches By The Number (G. Mitchell)
 This Friendly World (Fabian)
 Teardrop (Santo & Johnny)
 Uh Oh (Nutty Squirrels)
 Way Down Yonder In New Orleans (F. Cannon)
 Woo Hoo (Rock-A-Teens)
 Why (F. Avalon)
 We Got Love (B. Rydell)
 Why Don't You Believe Me

- 10. Why Don't You Believe Me (Kalin Twins)

BOB TERRY WAVZ-New Haven, Cann.

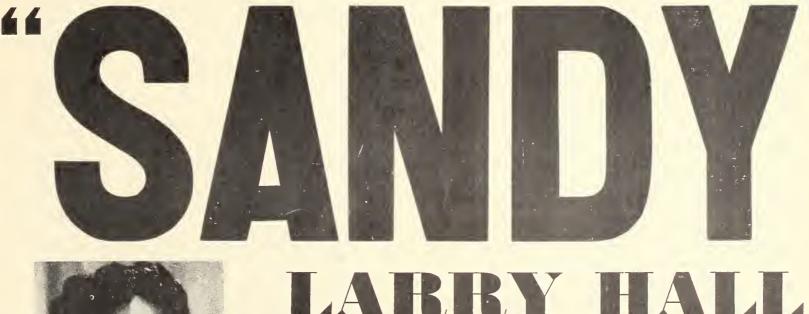
- Uh Oh (Nutty Squirrels)
 Heartaches By The Number (G. Mitchell)
 Marina (R. Granata)
 It's Time To Cry (P. Anka)
 Why (F. Avalon)
 Smooth Operator (Vaughan)
 Bacaire Bacaire (D. Collins)
 Primrose Lane (Wallace)
 Pretty Blue Eyes (Lawrence)
 Santa Nicola (L. Monte)

DANNY STILES WNJR-Newark, N. J.

- 10. Wiffenpoof Song (B. Crewe)

Don't You Know (D. Reese) So Many Ways (B. Benton) Danny Boy (C. Twitty) Heartaches By The Number (G. Mitchell) Unforgettable (Washington) Reveille Rock (Johnny & Hurricanes) Great Duane (R. Hart) You've Got What It Takes (M. Johnson) Marina (W. Alberti) Wiffenpoof Song (B. Crewe)

Just As Inven. (B. Beckham) Don't You Know (D. Reese) Misty (J. Mathis) Living Doll (C. Richard) Come Into My Heart (Price) Unforgettable (Washington) Dance With Me (Driffers) Battle Hymn Of The Republic (Mormon Tabernacle Choir) Torquay (Fireballs) We Got Love/I Dig Girls (B. Rydell) **FASTEST SELLING SINGLE IN TO-DAY'S MARKET**



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Variety CHART BREAKER

Music Reporter **BIG in the BIG 100** Music Vendor SURE BETS

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LEE LYONS WMAX-Grand Rapids, Mich. Enchanted Sea (Islanders)
 Dance With Me (Drifters)
 Handy Man (J. Jones)
 Starry-Eyed (G. Stites)
 Tennessee Waltz (Comstock)
 Why Don't You Believe Me (Kalin Twins)
 Shdawe (S. Stites)

December 19, 1959

SPEEDY" DICK EVERSON

KNOX—Grand Forks, N. Dak

1. Running Bear (J. Preston) 2. Torquay (Fireballs) 3. My Heart Sings (Jan & Dean) 4. Reveille Rock

Reveille Rock (Johnny & Hurricanes)
 Way Down Yonder In New Orleans (F. Cannon)
 Teardrop (Santo & Johnny)
 Woo Hoo (Rock-A-Teens)
 In The Mood (E. Fields)
 Scarlet Ribbons (Browns)

10. Big Hurt (T. Fisher)

- (Kalin Twins) 7. Shadows (S Satins) 8. There Comes A Time (Scott) 9. It (Ron & Bill) 10. Sandy (L. Hall)

DAN ANDERSON WLOL—Minneapalis, Minn.

- Marina (W. Alberti)
 Teach Me Tiger (A. Stevens)
 Teardrop (Santo & Johnny)
 Mack The Knife (B. Darin)
 First Love, First Tears (Eddy)
 Heartaches By The Number (G. Mitchell)
 In The Mood (E. Fields)
 Among My Souvenirs (C. Francis)
 It's Time To Cry (P. Anka)
 I Loves You Porgy (Simone)

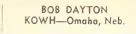
WFIL—Philadelphia, Pa

 El Paso (M. Robbins)
 I've Been Around (F. Domino)
 Hound Dog Man (Fabian)
 Come Into My Heart (Price)
 My Heart Cries For You (R. Stevens)
 I'm Movin' On (R. Charles)
 Mighty Good (R. Nelson)
 If's Time To Cry (P. Anka)
 Why (F. Avalon)
 Go Jimmy Go (J. Clanton) ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS-Please keep us constantly informed of any changes in call letters or title.



Why (F. Avalon)
 God Bless America (Francis)
 Lover's Plea (M. Vickery)
 Just As Much As Ever (B. Beckham)
 Talk To Me (F. Sinatra)
 Misty (J. Mathis)
 Scarlet Ribbons (Browns)
 So Many Ways (B. Benton)
 Uh Oh (Nutty Squirrels)
 This Friendly World (Fabian)

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



1. Heartaches By The Number (G. Mitchell) 1. Don't You Know (D. Reese) 2. El Paso (M. Robbins) 3. Danny Boy (C. Twitty) 4. God Bless America (Francis) 5. Come Into My Heart (Price) 6. Uh Oh (Nutty Squirrels) 7. Running Bear (J. Preston) B. Sandy (L. Hall)

(G. Mitchell) Misty (J. Mathis) Be My Guest (F. Domino) Always (S. Turner) S. Woo Hoo (Rock-A-Teens) We Got Love (B. Rydell) Don't You Know (D. Reese) Big Hurt (T. Fisher) Seven Little Girls (P. Evans)

- 10. Put Your Head An My Shoulder (P. Anka)

BOB HARRIS WJOB-Hammond, Ind.

Always (S. Turner)
 We Got Love (B. Rydell)
 You Were Mine (Fireflies)
 Uh Oh (Nutty Squirrels)
 There I Said It Again (Cooke)
 Mr. Blue (Fleetwoods)
 Why (F. Avalon)
 Smooth Operator (Vaughan)
 I Wanna Be Loved (Nelson)
 Heartaches By The Number (G. Mitchell)

BOB HOLLIDAY WING—Dayton, Ohio

Heartaches By The Number (G. Mitchell)
 You've Got What It Takes (M. Johnson)
 Uh Oh (Nutty Squirrels)
 Hound Dog Man (Fabian)
 El Paso (M. Robbins)
 Sandy (L. Hall)
 Believe Me (Royal Teens)
 I Wanna Be Loved (Nelson)
 Talk That Talk (J. Wilson)
 In The Mood (E. Fields)

GEORGE FENNELL

WHIL—Bastan, Mass.

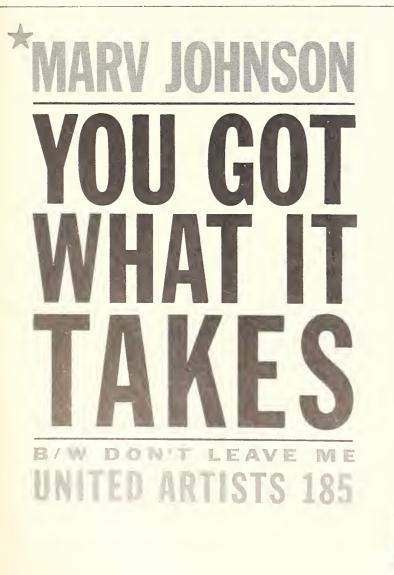


NEW YORK:



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* * * * * * Sal Salvador's forthcoming Decca set, "Sal Speaks for the Beat" (skedded for a Feb. release) to be recorded in the Village. . . Glamorous opera star Mimi Benzell began a 2-week'er at the Boulevard, 12/11. . . . Fred Gray recently inked Clint Powell to a Laurel Records contract. . . . The Joanie, Johnny and Hal trio, which recently completed an engagement at the Blue Angel, have been signed to a 5-year wax contract by Capitol. . . . Hawaii and the continental U.S. joined in a musical commemoration of Pearl Harbor Day, Dec. 7th, thru 'Pray for Peace' music special programs in the 50th state and by network and local stations in N.Y. Keynote of the dedication is the "Pray For Peace" LP recorded by Hawaiian-born tenor, Charles K. L. Davis. . . . Warren Rothchild's photogs did a yeoman's job handling the pix





(Continued on page 25)

CONCE P LOVER'S SYMPHONY ED ARTISTS 196



"Only those records best suited for commercial use are reviewed by THE CASH BOX"

at the eastern NARAS awards festivities. . . MGM's Sol Handwerger tells us to keep our eyes on the new Dick Caruso slice, "If I." . . . Colt 45 exec, Lou Krefet sez that Bobby Darvell's "How Will It End" is getting hit reac-tion. . . Correct spelling for the orchestra conductor on Jean Martin's 1st Adonis album (in last week's Adonis ad) should have read Herb Eidemiller. . . Wayne Rooks, Jamie's new wax star, touring the south and mid-west plugging away on his debut offering, "Will You Stay In Love" backed with "Stop." . . . Jack Perry thrilled with the initial reaction to his tune, "Glorianna," cut by Danny Leslie on Marlboro. . . . Thommy Robin-

hrilled with the initial reaction to instance, Giorianna, cut by Danny Leslie on Marlboro... Thommy Robin-son, Angletone prexy, quite enthused with the mo-mentum that Johnny Halo's "Little Annie" has been picking up along the east coast and predicts it'll be a national hit before long.

CHICAGO:

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Page 25



(Continued from page 24)



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Arquilla spent a busy day reviewing music with Mahalia Jackson prior to her departure for her stint on the Dinah Shore Show last Sunday. . . . Larry Uttal, bossman of Madison Records, buzzed us to report tremendous action on "Harlem Nocturne" by The Viscounts. Larry then headed for Detroit, Cleveland, etc. . . . Sam Cerami, midwestern rep for Top Rank Records is overwhelmed by the way "Baciare" by Dorothy Collins, "Carillon" by Compo Verde, and Hank Leeds Jaro etching, "One More For The Road," have been accepted. . . Ever smilin' deejay Sig Sakowicz and his big Christmas morning show will be aired via WTAQ, 8:15 to 10:15 a.m. Included in the holiday radio spectacular will be transcribed greetings from Rock Hudson, Jack Webb, Ken Murray, and a host of other disk and movie stars.

LOS ANGELES:





(Continued on page 26)

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ROSEMARY JUNE THE VILLAGE OF ST. BERNADETTE UNITED ARTISTS 197

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

December 19, 1959



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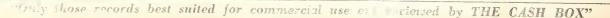




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HERE AND THERE:

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"Music Plus Imagination" Columbia, Miss.

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

9. 10. NAME FIRM ADDRESS CITY







Charlie Van of KTSA-San Antonio, Texas, letters that he and Paul Berlin, KNUZ-Houston, both members of the Disc Jockey Assoc. Board of Directors, have found it quite a task contacting prospective DJA members in their huge state. Charlie requests that all interested Texas deejays contact eitner Paul or himself at their respective stations. . . . Bob Allen, who calls himself "The Boy in the Black Beret," reports that he is due to be separated from the Army soon and will be leaving his deejay post with KSBK-Okinawa, where he held down the morning slot for the past two years. Bob, a native of Buffalo, is interested in landing an airtime post with a music & news station in western New York, north-western Pennsylvania or the New England area, and cites the 100,000 Okinawa audience as a reference to his popularity. . . . The first with Christmas greetings to The Cash Box is Gene Davis, PD at KWK-St. Louis. Gene tells us about the station's "Name It and Claim It" contest, in which a listener gets a copy of the album if he can identify it from the selection being played. . . . Another program director named Gene, Gene Stuart of WAVZ-New Haven, Conn., recently unveiled two new items: a Sat. nite jazz show and a baby wash. . . . Congratulations also to Fred Swanson, celebrating his seventh year at WHAY-New Britain, Conn. . . . Paul Howard, program director for WGAW, the new pop music station in Charleston, W. Va., sends out a plea for pop disks and charts. . . . Larry Gar (WLBG-Laurens, S.C.) infos that 1200 youngsters turned out for his first Coke Hi-Fi Club hop which featured a group from Greenville, S.C., the Barrons who wowed the kids with "Jaywalk" a tune they waxed for the Key label.

CKGM-Montreal, Canada's newest station began broadcasting last week (7) after an extensive equipment installation job by RCA, which included a closed circuit television hookup beamed onto the street allowing pedestrians a 24 hour look at the on-the-air personalities. Studios and offices are located on the ground floor of the Drummond Court Building (being completely reno-vated) in the heart of Montreal, and employs a staff of 55 According to general manager and owner Geoff



Drummond Court Building (being completely renovated) in the heart of Montreal, and employs a staff of 55. According to general manager and owner Geoff Stirling, CKGM has worked up a 36 month program development brief which includes such ambitious projects as a repertory theatre, poetry readings, talent searches, news editorials, complete dark room facilities, a three-color offset press and others. Good luck! . . . Ted Work and Phil Gaines have switched jobs at WWDC-Washington, D.C. Work takes over Gaines' all nite post and Gaines reciprocates into Work's daylight hours. . . . Wax Improves With Age! Morty Wax's latest Creative Mailing, for the Golden Crest original cast LP of "The Kosher Widow," is a side-splitter. ("You Don't Have to Know the Language . . .") . . . To celebrate the tenth anniversatives of Ted's contest for the most original anniversary greetings. Paul Cowley (WKLO-Louisville) recently honeymooned in New York at the Sheraton-East. . . . Miss Susan Forrester, the librarian at WKBC-North Wikesboro, N.C., would like to learn, sez Al Weaver. . . . Public Radio Corp., owner of KAKC-Tulsa, Okla, and KIOA-Des Moines, Iowa, has bought KBKC-Kansas City. Good music is the format. . . . Barney Keep and Lee Smith, two athletic deejays at KEX-Portland, Ore., showed up at the Portland State College five-day bike marathon, Lee atop a gigantic, very antique two-wheeler, Barney astride a tricycle, and were denied entrance. Discrimination against deejays?

VITAL STATISTICS:



VITAL STATISTICS: After two years with WDSM-Duluth, Minn., Tom Torrance leaves to take up the afternoon slot at WERC-Erie, Pa. . . . Norm Chase is spinning for KSJB-Jamestown, N.D., infos PD Bob Lazich. . . . Charles Griggs promoted to operations mgr. of WWOL. He holds down airtime under the name of Guy King and worked at WINE-Buffalo as Greyt Scott. . . . Bart Maldon left WBAX-Wilkes Barre to assume music director and air-time chores for WNOW-York, Pa. . . . Bert Bucher (from KNOR-Norman, Okla.) and Allen Bryan (from WNAD-Norman) have both set-tled at KSWO-Lawton, Okla. . . Bill Miller is spinning for KOCY-Oklahoma City. . . . Rog Birkeland is host of the "Night Watch" at KYSM-Mankato, Minn. . . . Ken Garland, formerly of WHIM-Providence, R.I., is doing two daily shows for WADO-New York (the we Bartell station). . . Nick Charles, who left WGBB-Freeport recently for duties at WPGC-Washington, is back at his old station. . . New additions at WAVZ-New Haven, Conn: Bill Beamish and Bob Terry (from WATR-Water-bury), and Tracy Garneau (from WMMW-Meriden, Conn). . . . New program director appointments: Jack Sanders at WAKY-Louisville; Bill "Turk" Thompson at KWOW-Pomona, Cal.; Michael Ruppe, Jr. at WIL-St. Louis (from KWK-St. Louis); John M. Grubbs at WJBK-Detroit (from WIBG-Philadelphia); Jerry White at WPEN-Philadelphia.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

STATE

Leonard Bernstein Renews Col. Pact

NEW YORK - Leonard Bernstein. has been signed a new long-term contract with Columbia Records, accordto an announcement by Goddard Lieberson, president.

"Columbia is pleased and proud to continue its association with one of the extraordinary musical figures of this generation, the first Americantrained conductor of a major orchestra -the New York Philharmonic-and a gifted musician of uniquely varied talents," Lieberson stated.

Bernstein will continue to conduct recordings with the Philharmonic, and will also be heard on Columbia Records as pianist and composer. His Columbia Masterworks catalogue already includes a broad variety of rep-

UA Expands Foreign Set-Up

NEW YORK-United Artists Records is expanding its foreign distribution through an agreement with Sello Vergara, a Colombian company, for distribution of the label's products, albums and singles in Colombia, South America. All records will be released by Vergara under the name "United Artists"

The first United Artists Records will be available in the Colombian market very shortly.

Paris Signs Jodie Sands

NEW YORK - Paris Records has announced the pacting of Jodie Sands, best remembered for her record of "With All My Heart".

Label prexy Jack Gold pointed out that she has had big successes in Europe which will tie in very closely with the growing emphasis that Paris is placing on the foreign market. Her first session will be held this week and will be distributed and released after the first of the year.

Gold also announced the signing of Danny Jordan to a long-term disk pact. First release for the Brooklyn songster is "Princess" b/w "Danny."



650 Broadway

New York, N. Y.

ertoire, including classic, romantic and modern music; piano concertos and original compositions for concert and musical theatre.

Bernstein has conducted the New York Philharmonic in successful tours of South and Central America, eastern and western Europe and the Middle East. He has become an articulate spokesman for music through his series of television programs, including the current season's Previews and Young People's Concerts with the New York Philharmonic, both broadcast by the CBS Television Network. His first book, "The Joy of Music", a collection of essays and television scripts, has become a best-seller within a month after publication.

CRDC Ups Piccolo

HOLLYWOOD — Ronald L. Piccolo has been appointed operations man-ager of the Buffalo branch of Capitol Records Distributing Corp., it was an-nounced last week by Stephen H. Strohman, CRDC vice-president and national operations manager. The ap-pointment was made effective De-comber 7

cember 7. Piccolo, who joined Capitol in April of 1958, succeeds Frank Troiano, who resigned. The new operations man-ager had been associated with the Hartford branch of CRDC prior to big promotion his promotion.

After studying business administra-tion at the University of Connecticut, Piccolo served in the U.S. Navy for two years. Following his discharge, he spent some time in the sales field before joining Capitol.

Carlton Offers S1,000 Reward

NEW YORK — Carlton Records (and others) is still looking for the Nelson Trio and the diskery has post-ed a \$1,000 bond for information lead-ing to the whereabouts of the group. ing to the whereabouts of the group. Interest in the team was also ex-pressed last week by talent agency GAC and Goldie Goldmark, the pub-lisher of the group's Carlton side, "All In Good Time." The mystery of the group's where-abouts deepened last week when it was found that no one, including lo-cal radio stations in Lima Obio-the

was found that no one, including lo-cal radio stations in Lima, Ohio—the home address given by the group— ever heard of the Nelson Trio. Meanwhile, the diskery says the side is getting reaction and personal ap-pearance dates are reading if the group is found.

Brody Opens 3rd One-Stop

BUFFALO, N. Y. - Steve Brody last week announced the opening of his third one-stop in this city. Brody's other two outlets are in Rochester and Syracuse. Brody, contrary to the new trend, will stick to a "stationary" operation rather than "mobile."

Herald-Ember Move

NEW YORK-Al Silver, topper of the Ember-Herald labels, last week announced that effective December 11 the firms had moved their offices to 150 W. 55th St. in New York City.

New Quinn LP Improved

NEW YORK—In last week's issue of The Cash Box, Dec. 12, the Album Reviews section carried a review of "Carmel Quinn Sings Old Iirsh Amer-ican Favorites" (Headline HLP-500M) in which the reviewer commented, "surface noise mars full enjoyment of the disk." The Cash Box has been informed

The Cash Box has been informed The Cash Box has been mormed that this noise, caused by extensive over-dubbing, appears only on the initial pressing and that a new mas-ter is being produced that will com-pletely eliminate this defect.



BREAKING FOR

"HOW WILL IT FND"

b/w "GERONIMO STOMP"

by

BARRY DARVELL

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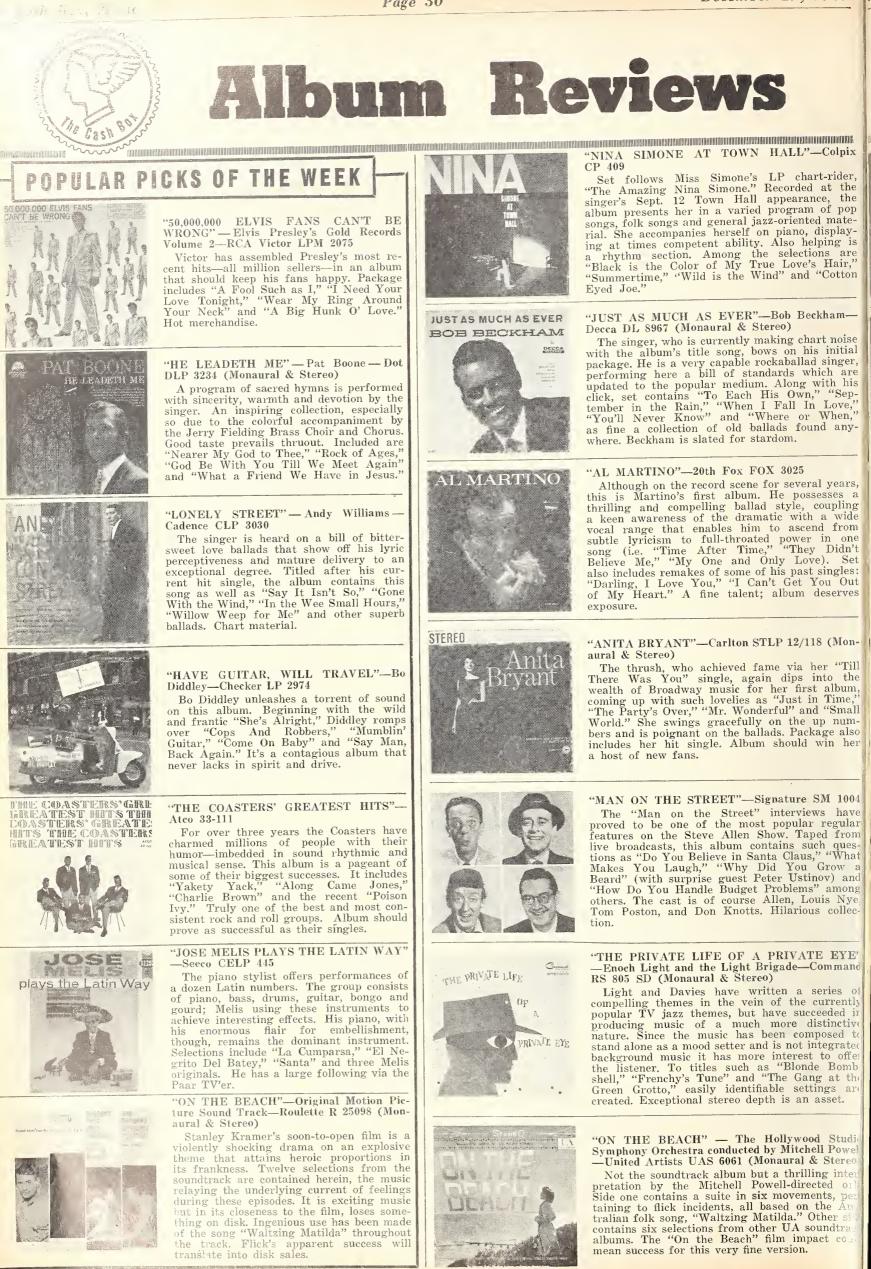
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(FEderal 7-1391)

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

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"CAVALCADE"—Walt Disney's Music—Narra-tion by Ken Carpenter—Disneyland WDL 4021 A musical panorama of Walt Disney's film career from "Turkey in the Straw" (from "Steam-boat Willie") to "Once Upon a Dream" (from "Sleeping Beauty"). Excerpts from the original soundtracks have been compiled on two disks. Ken Carpenter narrates background and historical information about such films as "Snow White," "Pinocchio," "Bambi," "Fantasia," "Song of the South," "Peter Pan" and others. A thirty year success story in music from films that have be-come beloved to Americans. Twelve pages of color photos and data complete the package.

"HELLO, WORLD"—Eleanor Roosevelt, narra-tor, The Little Orchestra Society Conducted by Thomas Scherman—John Langstaff, tenor—RCA Victor LM 2332 (Monaural & Stereo)

A disk performance of a program that was presented by UNICEF over CBS-TV. One of the world's leading ladies, Mrs. Roosevelt is an appro-priate narrator of this trip around the world in words and music (composed by Susan Otto and William R. Mayer). Langstaff has a fine voice, helping things along in his limited space. A prime example of how music can promote world under-standing. Angled for children, many adults will also profit by the experience of listening.



"ENJOY YOURSELF" — The Noteworthies — Kapp KL-1143 (Monaural & Stereo)

Kapp KL-1143 (Monaural & Stereo) The Noteworthies (three boys, two girls) gen-erate youthful exuberance. Their close harmony, novel arrangements and general enthusiasm are in a good light on a bill of "happy" songs; it includes revitalized, refreshing renditions of "Sunny Side Up," "Look for the Silver Lining," "Life is Just a Bowl of Cherries," "The Best Things in Life Are Free" and others in this vein.



"PLEASE BE GENTLE WITH ME" - Jean Martin-Adonis LP 1000

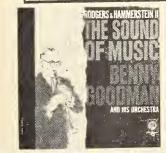
The singer offers pleasant performances of a program of sentimental love ballads. She has a soft, sensuous voice (which is imbedded here in echo). Selections include "My Happiness," "We Kiss in a Shadow," "Talk To Me," and "Red Sails in the Sunset."



"MY FAIR LADY & GIGI"—Rosa Rio—Vox VX 26-150 (Monaural & Stereo)

Probably one of the most heard organists (she's the leading mood organist on innumerable radio dramas), Miss Rio offers here her own interpre-tations of songs from the two Lerner & Loewe triumphs. She is assisted by guitar, bass and drums, with the guitarist, Tommy Lucas, coming in for a share of the solo work. It is a relaxed, pleasant enough album and should do well with lovers of organ music.

PICK OF THE WEEK JAZZ



"THE SOUND OF MUSIC"—Benny Good-man and his Orchestra — MGM E 3810 (Monaural & Stereo)

(Monaural & Stereo) This jazz version of the hit Broadway musical has the advantage of a warm, mel-odic Goodman reading. Fred Karlin has provided BG with simple arrangements that make full use of the Rodgers melodies. The group is the ten man band that recently completed a three-week stand at NY's Basin Street East and features, among others, Red Norvo, Sonny Stitt, Bill Harris and Jerry Dodgian. Album is a joy.



"GROOVIN WITH GOLSON" — Benny Golson Quintet—New Jazz 8220 Because of Golson's thunderous impact upon

Because of Golson's thunderous impact upon jazz as a writer many have neglected to notice his fast-growing talents as a tenor voice. This album is dedicated to blowing and Golson acquits himself remarkably, with sure, direct, powerful statements. Curtis Fuller's trombone is exciting as it is inventive and the entire session is tied into a neat package by the thrilling rhythm section—Blakey, Chambers, Bryant. Five tunes, three of which are blues, are played vigorously. This album really swings.





"PEPPER POT"—Art Pepper—Interlude MO 512 PEPPER POT —Art Pepper—Internate NO 312 Pepper's technical virtuosity is his greatest asset, though he can be sensitive on the ballads ("Over the Rainbow," "Diane") and hard and forthright on the up numbers ("I Surrender Dear," "Sidewinder"). The altoist is accom-panied by two rhythm sections (one per side) which include Russ Freeman, Marty Paich and Frank Capp. It is a good album, with lots of fine work by Pepper.

"BANDWAGON PLUS TWO"—The Dave Carey Quintet—Laurie LLP 1004

Quintet—Laurie LLP 1004 This is a nice album; nothing earth-shaking, just a tasteful, lightly swinging jazz interpreta-tion of the score (from the Hollywood version) of the Dietz-Schwartz musical. The five musicians blend pleasantly in a "swing era" groove, with Chuck Russo's clarinet playing definitely Good-man-ish. The tunes include "I Guess I'll Have to Change My Plan," "Shine on Your Shoes," "Danc-ing in the Dark" and "That's Entertainment."

"HAIRY JAZZ"—Shel Silverstein and the Red Onion Jazz Band—Elektra 176

Onion Jazz Band—Elektra 176 Silverstein has guts. This bearded cartoonist and world traveler is probably the world's worst singer, but with courage and a special talent for the farcial he has recorded an uncommonly funny album that pokes fun at many hallowed institu-tions—particularly Dixieland jazz and blues singers. Singing such songs as "Go Back Where You Got It Last Night," "Good Whiskey," "Rag-ged But Right" and "Broken Down Mama," he's backed by the corniest Dixie band. Jean Shep-herd's liner notes are hilarious.







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THE SPOT LOS

"THE GIESEKING HERITAGE"-Beeth-oven Sonatas Nos. 1, 8, 12, 19, 20 & 15 (partial recording) — Walter Gieseking, pianist-Angel 3600 B/L

planist—Angel 3600 B/L Shortly before the great artist's death in 1956 he began work recording the complete cycle of Beethoven sonatas. The six sonatas here represent part of the series he com-pleted (four more on another album). Through two disks one is amazed at the brilliance and magnitude of Gieseking's ability, truly one of the greatest artists of the century. Drawing power is immense.

MOZART: "Don Giovanni" Dietrich MOZART: "Don Giovanni" — Dietrich Fischer-Dieskau, Sena Jurinac, Maria Stader, Irmgard Seefried, Ernest Haefliger, Karl Kohn, Ivan Sardi, Walter Kreppel—Ferenc Fricsay conducting the Berlin Radio Sym-phony Orchestra and RIAS Chamber Choir —Deutsche Grammophon Gesellschaft DG-SO 7302 (Moneural & Stargo)

Excellent performance of the famed Mo-zart opera. The principals acquit them-selves admirably and Fricsay's direction is dynamic, his complete understanding of the work evident. In strong catalog company. Handsome packaging can be an important sales stimulant.

SCRIABIN: "The Poem of Ecstasy"; AMIROV: "Azerbaijan Mugam"—Leopold Stokowski con-ducting the Houston Symphony Orchestra— Everest LPBR 6032 (Monaural & Stereo)

A tone poem (in sonata form) in which the Russian modern visualizes life is given a vivid and imaginative interpretation by Stokowski. He is able to invest the music with intensity. The Amirov piece is a relatively unknown suite based on folk maladics of a Puesion cost on folk melodies of a Russian sect.

BABITS: "Western Star Concerto" for piano and orchestra—Linda Babits, soloist with the Salt Lake Philharmonic Orchestra, Eugene Jelesnik, conductor—Gold Leaf JLP 1001

conductor—Gold Leaf JLP 1001 A live recording of Miss Babits' premiere per-formance of her concerto, which draws upon folk themes for its depiction of the American west. The young (17) composer-pianist has been hailed as a fine new talent and she aptly demon-strates the reasons with her playing here. Disk is completed by Chopin and Mozart encore pieces and a series of pops numbers.

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Westminster & Whitehall File **Bankruptcy Petitions**

NEW YORK — Westminster Rec-ords and its subsidiary Whitehall Records on Nov. 30 filed separate petitions of bankruptcy in the U. S. District Court, Southern District of New York New York.

There will be a meeting of creditors here for both labels on Dec. 29 at the U. S. Court House, Foley Square, at 11 A. M.

In statements of assets and liabilities for the two labels issued by the Court, Westminster's assets totalled \$896,623.06, liabilities \$1,005,446.27; Whitehall's assets totalled \$40,693.85, liabilities \$52,124.14.

Warner Bros. To Hold 3 Day Sales Planning Meet

BURBANK, CALIF. — Warner Bros. Records will hold a series of sales planning meetings here this week. The arrival from New York of Hal B. Cook, vice president and sales chief of the company, last week has started laying the groundwork for the meetings which will be held Dec. 13 through 16.

Flying to Burbank to meet with Cook will be district Sales managers Bob Summers (Cleveland), Al Klein (Dallas), Vic Chirumbolo (New York), Herb Dale (Boston), Ted Fullmer (San Francisco), and Barney Ales (Detroit).

Purpose of the three-day conclave will be discussion of Warner Bros. Records product and merchandising plans for 1960. Cook, and Warner Bros. president Jim Conkling, will also lay out the already completed January and February releases during the meeting.

Also in attendance at the meeting, will be Herb Hendler, executive assistant to Conkling; Joel Friedman, advertising & merchandising director; Ben Bartel, manager of merchandising services; and Fran Howell, WB district sales manager based in Southern California.

Prestige Bows Bluesville Label

BERGENFIELD, N. J.—Prestige Records, the popular jazz label, has formed a new label, Bluesville. The line will be devoted to vocal and in-strumental artists in the folk-blues idiom. The company announced that it intends to seek out new talent from the "tremendous untapped folk-blues reservoir that exists in America today as well as already established artists." The first artist to record under the Bluesville banner is gospel singer Al Smith, who debuts on the label with a

Smith, who debuts on the label with a single from his recently cut LP, "Hear My Blues." Sides are "Tears In My Eyes" and "Come On Pretty Baby." The single has already been sent to distribs; the LP will be released in about a week.

Weinstock Named To Dot Post

HOLLYWOOD — Alan Weinstock has been appointed Dot Records re-gional sales director for the New York, New Jersey, western Pennsylvania, Baltimore-Washington areas, it was announced last week by Dot prexy Randy Wood.

Weinstock, formerly with London Records, has for the past two months been a Dot promotion man. He will headquarter at the label's New York City offices





-Atco 33-114 This father and daughter team have produced one of the more unusual albums of this season. Their instruments are Swiss Handbells and tuned sleigh bells, which together produce rather unique sounds that are interesting to a limit but for an album of 19 Christmas melodies can become hard on the ears. This is the kind of music that is-ideal for piping over p.a. systems in stores or onto the street. Cover art is magnificent.

Liberty Div. Sales Mgrs. Meet In LA To Preview Jan. LP's

LOS ANGELES - Liberty Records LOS ANGELES — Liberty Records divisional sales managers from the East, South and Mid-West convened here last week to huddle with presi-dent Si Waronker and preview the label's January LP release. Irv Bagley (East), Joe Sadd (Mid-west), and Ken Revercomb (South) mapped sales and promotion plans for 1960 with Liberty's veep Al Bennett, and national sales manager. Don Bo-

and national sales manager, Don Bohanan.

Compilation of Christmas sales r compliation of Christinas sales re-ports from all over the country for David Seville's "Let's All Sing with the Chipmunks" LP and the 45 rpm

single, "Chipmunk Song" b/w "Alvin's Harmonica" point to banner year-end Harmonica" point to banner year-end business for the label, Bohanan re-ports. Moreover, the Robert Rheims Christmas Carols LP catalogue and single disks are hitting new sales peaks following the release under the Liberty label this season

label this season. Additionally, the label's Fall pro-gram and November release, led by Julie London's "Your Number Please" LP and the Fleetwoods' "Mr. Blue" LP are showing brisk sales in all key market areas it is reported by the divisional managers.

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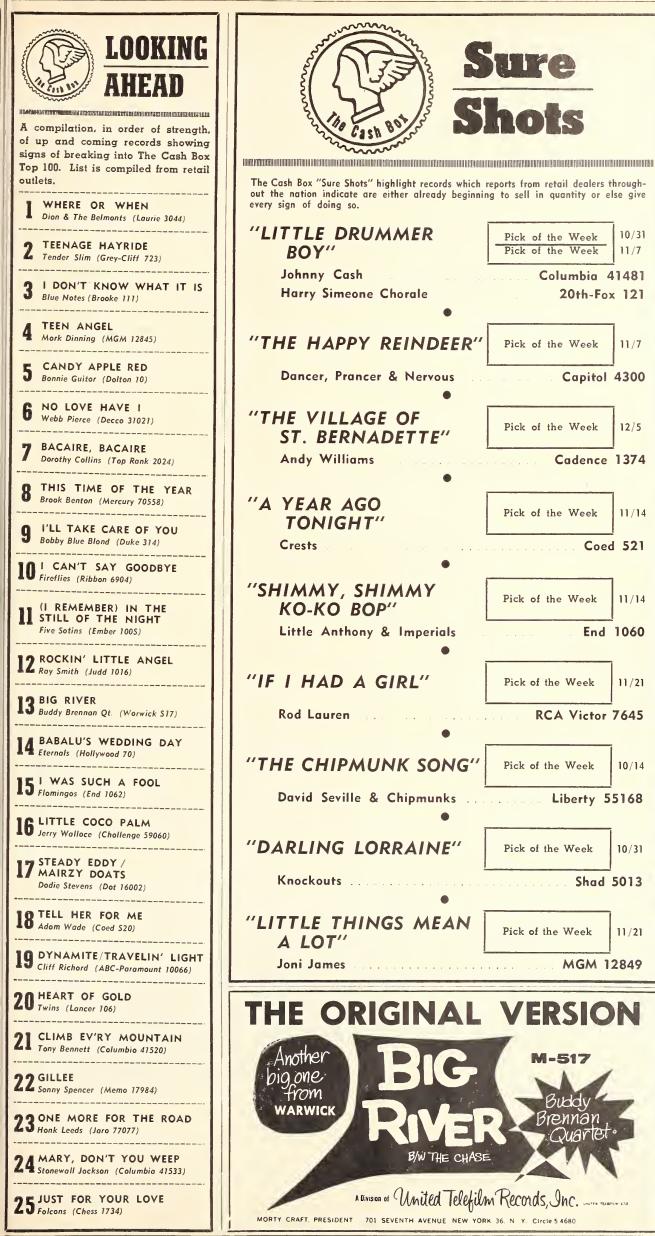
Pick of the Week

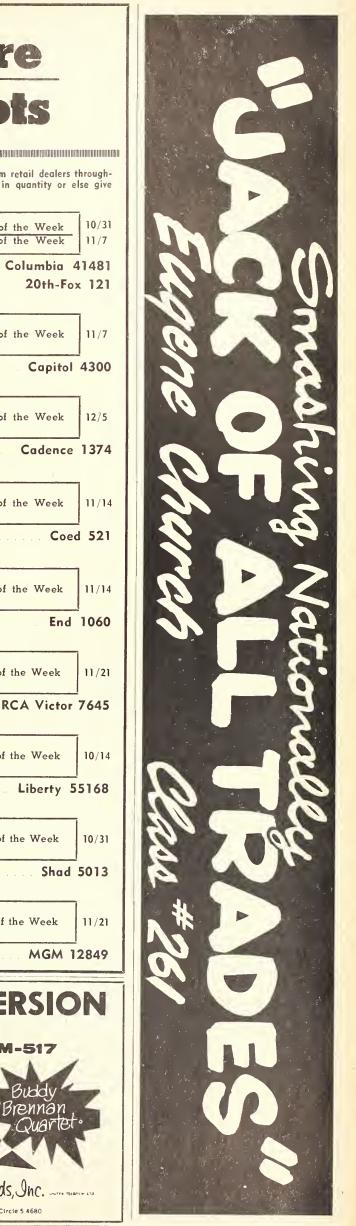
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December 19, 1959





"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

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Atlantic Re-Signs LaVern Baker

NEW YORK—Atlantic Records has re-signed LaVern Baker to a new contract although her present pact has not expired.

Negotiations were completed last week between Jerry Wexler, vice president of Atlantic, and Al Wilde, Miss Baker's manager. Terms of the new agreement were not disclosed, although Wexler indicated that the contract was of a long term nature.

Miss Baker is an outstanding artist both in the single and album fields. Her current single release is "Tiny Tim." Her new album entitled "Pre-cious Memories" is her first gospel effort.

CRDC District Sales Mgr. Meet To Set 1960 Plans

HOLLYWOOD — Capitol Records Distributing Corp.'s eight district sales managers arrived in Hollywood over the weekend (12) for a week of conferences. Major topic at the meetings will be sales plans for the first half of 1960. Max K. Callison, CRDC vice-president and national sales manager, flew in from New York to kick-off the meet. Callison also will participate in the various conferences participate in the various conferences during the week.

Other CRDC execs taking part in the discussions include Bill Mikels, assistant sales manager; Don Hassler, special markets sales manager; Gen-Sapak, portable phono sales manager; and Jay Swint, national sales promo-tion manager.

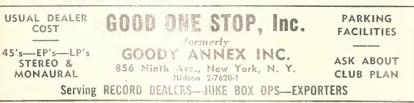
Capitol brass who will address the district sales managers are: Bill Fraser, director of sales; Bill Tallant, national merchandising administrator; Art Duncan, director of market re-search; Dick Rising, director of mer-chandising; and Bob Camp, executive staff assistant to Fraser.

During their week in Capitol's head-During their week in Capitol's head-quarters, the district sales managers will be entertained at a dinner hosted by CRI sales and merchandising vice-president J. K. Maitland and at a luncheon put on by the merchandis-ing department. Presentations intro-ducing Capitol's Jan. and Feb. albums will be made will be made.

District sales managers attending the meetings are: George Steiner, Los Angeles; Wade Pepper, Atlanta; George Novak, Baltimore; Vito Sam-cle New York: Bab Kycle Dallage ela, New York; Bob Keels, Dallas; George Gerkin, Chicago; Joe Cerami, Cleveland; and Pete Goyak, Cincinnati.

Fleetwoods Tour South

SEATTLE, WASH, - The Fleetwoods, the Dolton Records' stars, are currently on their first major tour, a jaunt thru the deep south from Dec. 11 to Dec. 19. The group-riding high with "Mr. Blue"-was forced to decline lengthy bookings after their first million seller, "Come Softly To Me," -due to school commitments. They have since set aside school activities because of the many requests across the country for personal appearances. Label prexy Bob Reisdorff said the group will be available for future tours, performances, TV and motion picture work.



Dot Releases Thirteen New Albums; Launches "Help The Dealers" Campaign

HOLLYWOOD — Dot Records will release thirteen Dot LP albums dur-ing the next two weeks, including an-other album titled "What's My Line?" taken from the popular weekly CBS television panel show of the same name.

name. "What's My Line" features inter-views of eight famous mystery guests by the original TV panel cast, news-paper columnist Dorothy Kilgallan, CBS star Steve Allen, Arlene Francis, Publisher-author Bennett Cerf and moderator John Daly. Names of mys-tery guests on the Dot LP, as on the telecast, are obscured by a buzzer so contestants at home can play the game.

tery guests on the Dot LP, as on the telecast, are obscured by a buzzer so contestants at home can play the game. Other Dot LPs to be released are: "The Mills Brothers Sing"; "Jack Fina Plays Boogie Woogie"; "Chimes of Praise" by Dr. Charles S. Kendall; "Gallery," featuring musical impres-sions of the great art works chosen by actor Vincent Price; "Rita Ford Music Boxes"; "Chaino Africana"; "Sing The Folk Hits With Jack Narz"; "Driftwood," with the Jimmy Namaro Trio; "Playtime In Havana"; "The Stamps-Baxter Quartet," comprised of the best loved gospel songs, and "At The Fogata," a collection of Latin tunes by Arturo Javier Gonzales. Promotional forces of CBS television network will join those of Dot Rec-ords to plug the "What's My Line?" LP package. Dot is launching an axtensive "balk

LP package. Dot is launching an extensive "help

the dealers" campaign, by way of sup-plying new and unique point of sales plying new and unique point of sales display materials, cooperative adver-tising in some areas, and promotional material such as shopping bags, and bi-yearly revised LP album catalogues. Display materials for stores will in-clude compact counter browser boxes for both LP's and 45 stored browser

for both LP's and 45s, standup brows-ers capable of holding large quantities of LP albums, special advertising streamers, window display items with built in action to attract passersby, and newspaper mats of Dot stars for dealers' use in their local advertising campaigns, according to Norman Greer, director of Dot's national sales promotion and advertising.

Additionally, photos of Dot Records artists and biographical material will be distributed to those dealers throughout the world who believe that such items will further enhance the sale of records in their stores.

Dot's new "help the dealers" campaign, will provide that its existing 36 national distributors in the United States, and 40 licensees in Europe and Asia, pass on deals in their territories such as special discount plans, or bonus plans.

Dot, with a catalog of 397 LP albums, including 127 stereo packages, will put an additional 107 LPs-both stereo and monaural-into the works in 1960.

Dot will call on Louis Prima and Keely Smith, singly and together, to record a minimum of 10 albums; Lawrence Welk, including his large cast of performers, for 18 LPs; Pat Boone, who already has 11 long-play Dot packages on the market, for an additional 7, and Billy Vaughn for an added 8 albums which will give him a total of 21 LPs.

LP album activity, both single and dual channel items, within the Dot Records organization, has been on a steady upswing since 1958, when the label put out a total of 61 long-play platters, then boosted the output to 97 LPs in 1959.

In connection with the increased Dot LP output, new standup floor displays and compact counter browser boxes are being readied for shipment to dealers around the world.

Swinging "Saratoga" Session



NEW YORK-The recording session for Larry Elgart's instrumental version of the music from "Saratoga" turned into an important event when several local luminaries dropped in to view and take part in the proceedings. 1. Lee Shapiro, RCA Victor A&R exec; Martin Block, WABC disk jockey

and Grace Elgart, wife of the bandleader, seem pleased with the take.

2. Elgart shows Block the arrangements of the score.

3. Elgart's arranger Ernie Wilkins is moved by the music, while WNEW disk jockey Jack Lazare just enjoys himself.

4. Elgart listens intently to a playback.

5. The sax section: (1 to r) Frank La Marca, Bill Goddard and Elgart.

England's Top Ten LP's

- 1 South Pacific-Soundtrack (R. C. A.)
- 2 Gigi-
- Soundtrack (M. G. M.)
- SoundFrack (M. G. M.)
 Cliff Sings— Cliff Richard (Columbia)
 4 An Evening With Tom Lehrer— Tom Lehrer (Decca)
- 5 My Fair Lady— Original Cast (Philips)

- Original Cast (Philips)
 6 Five Pennies— Soundtrack (London)
 7 Gilbert & Sullivan Overtures— Sargent And Pro Arte Orchestra (H. M. V.)
 8 Family Favourites— Russ Conway (Columbia)
 9 The Student Prince— Maxie Longo (P.C.A.)

- Mario Lanza (R. C. A.) Best Of Sellers— Peter Sellers (Parlophone)

England's Top Ten EP's

- Strictly For Grown Ups— Paddy Roberts (Decca)
 Nina And Frederik— Nina & Frederik (Pye)
 More Party Pops— Russ Conway (Columbia)
 Best Of Sellers— Peter Sellers (Parlophone)
 Carols—
- 5Carols-Kings College Chapel Choir
- (Columbia)
 6 Cliff No. 1—
 Cliff Richard (Columbia)
 7 The Lady Is A Tramp—
 Frank Sinatra (Capitol)
 8 Cliff No. 2—
 Cliff No. 2—
 Cliff No. 2—
- Cliff Richard (Columbia) My Fair Lady— Original Cast (Pye) 9
- Mon Oncle-10
- Jacques Tatti (Fontana)

Val Parnell, Managing Director of A. T. V., back from a flying visit to Australia, reports that British television has made a big impact on Australian television screens. Top British made I. T. V. films series are being shown there and proving very popular. In addition to television the Australians have commercial radio operating in their most heavily populated areas. These commercial stations which carry advertising are in addition to the radio programmes put out by the Australian Broadcasting Commission which, like our own B. B. C., does not carry ads. Meantime, a new campaign for commercial radio has been launched in this country urging the Government to set up a Sound Radio system on the lines of commercial television. It is claimed that many listeners would welcome a station offering popular music all through the day and it is suggested that an organization drawing its revenue from properly controlled advertising could fulfill this need. The truth of this is borne out by the popularity of Radio Luxembourg which transmits to this country in the evenings and is the only commercial radio outlet at present available to sound advertisers in Great Britain.

ENGLAND

Britain.

Britain. The proposals met with stiff opposition when the matter came up for debate in the House of Lords. In any case the existing B.B.C. Licence runs until 1962 and that of I.T.A. until 1964. Any change of policy affecting sound broadcasting would, therefore, require a long-term look.

Iso2 and that of 1.1.A. until 1964. Any change of poncy affecting sound broadcasting would, therefore, require a long-term look. Mannie Greenfield, Personal Manager for such artistes as Don Cornell, Dion and The Belmonts and The Goofers, flew into London via Paris. Mannie met Cyril Berlin, Lonnie Donegan's Personal Manager, to clinch arrangements for the Skiffle King's visit to the States next April. Jerry Wexler, Vice-President of Atlantic Records, is anxious for Donegan to cut his first singles and an L. P. under his recently signed contract with the label. Well known television personalities in America are keen to have Donegan in their shows. Greenfield was most impressed by The Mudlarks, a young British group whose Columbia recordings are released in the States on Roulette and plans to take them to America next Spring for television and cabaret appearances. Italian hit song "Marina" riding high in The Cash Box charts is published here by Ardmore and Beechwood. General Manager, Syd Coleman, is in the happy position of having ten recordings to plug. Waxings by Al Saxon on Fontana, Marino Marini on Durium, Joe Vina on Top Rank, Willy Alberti on Decca, Rocco Granata and Jack Sterling both on Oriole, Tony Martin on R. C. A., Gary Miller on Pye, Big Ben's Banjo Band on Columbia and Johnny Worth on Embassy, are all issued this week. The next big hit for Ardmore and Beechwood should be Toni Fisher's "The Big Hurt" currently shooting up in the States, due for release here on Top Rank in January.

in the States, due for release here on Top Rank in January. Met Gene Vincent at London's Bagatelle Restaurant where Capitol Records threw a party to welcome the rock 'n' roller on his first visit to England. Shortly after his arrival Vincent appeared in the B. B. C.'s "Saturday Club" programme and other dates include personal appearances at Granada The-atres and three shows for A. T. V.'s "Boy Meets Girl" after which he flies to Paris for a concert at the Olympic Theatre on December 16th to be followed by a fifteen-day tour of American camps in Germany. He returns to England early in January for a country wide tour of Granada Theatres and further television spots.

Hyman Zahl of Fosters Agency who negotiated the visit with Vincent's Personal Manager, Norman Ryley, tells me he hopes to bring many other American stars over including Duane Eddy and The Coasters. Vincent's lat-est release for Capitol is "Right Here On Earth" backed with "Wild Cat".

American stars over michaing blane blady and "hit observes, "michains factors and estimate of the problem of the stars and the stars by M. G. M. Emile Ford's first disk "What Do You Want To Make Those Eyes At Me For" No: 1 in the British charts last week, tells me that after heavy bidding from many American companies the disk is to be released ni the States by M. G. M. Emile Ford, like Cliff Richard, has been signed up on an exclusive 52-week contract by the Leslie Grade office, effective from January next year. Taking over the No: 1 spot in the British charts is Adam Faith's waxing on Parlophone of "What Do You Want" published here by Mills Music.
Latest disc by Tony Reese "Just About This Time Tomorrow" released this week on Decca, was voted a hit by the B. B. C.'s television "Juke Box Jury". Reese with his partner-comedian, "Pepper" Davis, continue to pack London's Stork Room and Pigalle night spots every night with their song and comedy act. Lena Horne has asked them to join her in dates at the Sands Hotel, Las Vegas, Miami and other centers in an extensive American tour next year.

Larry Douglas, American composer and music publisher arrives in Europe early in the New Year for a protracted visit. Plans to negotiate his American compositions with European Record companies and publishing houses and to interest booking agents in artistes under his management including Fred Norman, Ernie Wilkins, Tito Puento, Charlie Smith, Johnny Oliver and Jerry Logan.

Following the success of their first six releases in the new Concert Classics series (12" L. P.s for 22/6d) H. M. V. have issued four more disks with music by Elgar, Vaughn Williams, Tchaikovsky, Brahms and a selection of French composers.

After two and a half years as Exploitation and Publicity Manager for Oriole Records Harry Norton has joined the E. M. I. Group and will work on exploitation for the M. G. M. label. Thousands of teenage fans turned up at the wedding of Philips Recording star, Marty Wilde to singer Joyce Baker. Marty's latest disk "Bad Boy" is well away.

Jeff Kruger of Florida Music, currently on a Continental business trip taking in Antwerp, Paris, Berlin, Cologne and Luxembourg. Tommy Kinsman and his Band, popularly dubbed The Society Band of England, now has three L.P.s on the Fontana label, the latest being "At

Your Party'

Following Joan Regan's intro on the Pye label with "Happy Anniversary" come versions from Ronnie Hilton on H. M. V., Jane Morgan on London and Mitzi Gaynor of Top Rank.

Tommy Steele's latest picture "Touch It Light" for Byranston films went into production this week. Produced by Lewis Gilbert the story centers round the experiences of the cockney crew during the London blitz. Co-starring are Benny Hill and Ian Carmichael.

Elizabeth Seal, currently starring in London's successful musical "Irma La Douce" will repeat her brilliant performance in New York when the show opens on Broadway next year.



- 1
- What Do You Want— Adam Faith (Parlophone) What Do You Want To Make Those Eyes At Me For— Emile Ford (Pye) Travelling Light $\mathbf{2}$
- Travelling Light— Cliff Richard (Columbia)
- 4 Red River Rock— Johnny & The Hurricanes (London) Oh Carol
- Neil Sedaka (R. C. A.) Teen Beat—
- 6 Teen Beat— Sandy Nelson (Top Rank)
 7 Put Your Head On My Shoulder— Paul Anka (Columbia)
 8 Mack The Knife— Bobby Darin (London)
 9 Seven Little Girls— The Avons (Columbia)
 10 Til I Kissed You— Evenly Brothers (London)

- 10 Til I Kissed You— Everly Brothers (London)
 11 Snow Coach— Russ Conway (Columbia)
 12 Sea Of Love— Marty Wilde (Philips)
 13 Rawhide— Frankie Laine (Philips)
 14 Mr. Blue— Wike Preston (Decca)

- Mike Preston (Decca)
- 15 Poison Ivy— The Coasters (London)
- San Miguel-16
- Kingston Trio (Capitol)
- 19 San Miguel-
- Lonnie Donegan (Pye)

One More Sunrise-Dickie Valentine (Philips)

Record Clubs' Progress In England

LONDON-Record clubs here are beginning to make some impression on the disk markets: membership is now claimed to exceed 100,000. Worknow claimed to exceed 100,000. Work-ing on the mail-order principle, with the advantage of a known market, they offer disks at considerably re-duced prices. Most of these are in the classical range, but the turnover in pops is rising. The impact of the clubs on the main stream of record sales, however, is still only about 2 per cent of the total. On the produc-tion side, by far the biggest share remains with Decca and E.M.I.: be-tween them these two firms are be-lieved to be responsible for 75 per cent cent.

England Greets Browns

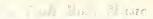


LONDON, ENGLAND-Upon their arrival in England, the Browns were feted by Decca Records, who releases the Browns records in England, the Browns were (l. to r.) John Russell Thompson, Decca pop singles manager; John Hum-phries, manager RCA Division; Jim Edward Brown; Herb Shucher, the Browns' manager; and Bob Crabbe, exploitation, Decca. Seated are Maxine and Bonnie Brown



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Piano Party— Winifred Atwell (Decca) 18 Little White Bull— Tommy Steele (Decca)





NAPLES—Southern Italy is to be considered an underdeveloped area for the record market, and therefore rather unimportant. In this region 78 rpm records are still sold because, owing to economic reasons, old pickups have not yet given place to the new 3-4 speeds machines. In the Vis-Radio store, the most important record firm in Southern Italy (Naples) I saw a great deal of 78's. In the rest of Italy, the sale of 78's dropped heavily during the last few years and is almost reduced to zero nowadays. In the Vis Radio seat in Naples, I met Mr. Scopa and Maestro Conte, managers of Vis Radio. Gino Conte took me to visit the new recording room endowed with a big echo room. It was patterned after the shape and size of a big American record-ing room. ing room.

Two other record firms are operating in Naples, Universal and EMG. I made the acquaintance of Mr. Esposito, manager of Universal, and of Mr. Liguori of EMG, (Edizioni Musicali Globo). The above mentioned firms, however, deal exclusively with Neapolitan repertoire.

however, deal exclusively with Neapolitan repertoire. ROME—I visited RCA Italiana, located a few kms. outside or Rome, and saw the management offices and the moulding factory. Recording rooms are in Rome and Cinecitta. Miss Trombetta, manager of Press office, advised me of an important RCA Italiana move during the month of September. RCA started publishing popular jazz and classical music records at reduced prices. 33's sold for 2700 liras, (1 dollar being equal to 620 liras); 45 EP's sold for 950 liras, while 45's NP for 500 liras. Price is low in comparison with other record prices. These low price records appear under the following labels: RCA Camden, RCA Discophilos Francais, RCA Ducretet Thompson. It is worthy of note that technical and artistic features are unvaried.

Fonit-Cetral Records inform me of the opening of a new recording room in Rome, besides those of Milan. It is endowed with best modern equipment in order to achieve satisfactory recordings, technically and artistically.

MILAN—The Brazilian firm, Rozenblit, from Recife Pernambuco, pub-lisher of Mocambo Records and local representative of The Platters, Sarah Vaughan, and Patti Page, has started the distribution of Bluebell label, with Niki Davis' two first songs, "Rido" and "Promise Me". Rozenblit has invited Niki Davis to tour Brazil for three weeks.

A meeting took place in Milan of a group of representatives of European firms. The discussion, headed by Advocate Walter Hofer of New York, who is legal representative for the United States for the following firms:

- a) Bluebell Edizioni Discografiche—Italia Sig. Antonio Casetta; Sig. Germano Ruscitto (ufficio esteri)
- Disques Ricordi-Francia
- b) Sig. Arduino
- C. N. Rood, N.V.—Rijswijk—Olanda Mr. Hans Van Zeeland c)
- d) Moonglow Record Dist. Co.—Belgio Mr. Joseph Van Hoogten
- e) I. S. Dansk Grammofonpladeforlag—Danimarca
- Scandinavian Record Co.—Svezia Mr. Karl Emil Knudsen f)
- dealt with all common problems of record trade.



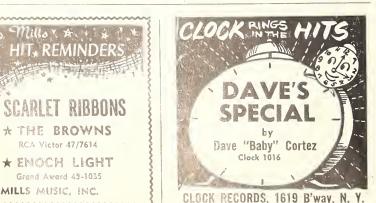
ROMA: "Discoteca rinascita"

- Petite Fleur-S, Bechet-Vogue
- Forever—Damiano—Chancellor
- Malatia-P. Di Capri-Carisch
- De Guello-N. Riddle-Capitol
- Il Tuo Bacio E' Come Un Rock-Celentano—Jolly
- 6 Only Sixteen—Douglas—Pye
- 7 Ghiaccio Bollente-Dallara-Music
- I Sing Ammore—Arigliano— Columbia 8
- Notte Lunga Notte Modugno -
- 10 Susie Darling-Robin Luke-
- London



MILANO: "Messaggerie musicali"

- 4 Les Gitans-Dalida-Barclay
- 5 Petite Fleur-S. Bechet-Vogue
- 6 Arrivederci-Barreto Jr.-Philips
- 7 Dream Lover-B. Darin-London
- 8 Evening Rain-E. Grant-Fonit 9 Rio Bravo-D. Martin-Capitol
- 10 Yaya-J. Restivo-RCA Italiana





Ingrid Bergman didn't come to Helsinki for the Finnish gala opening of "My Fair Lady" at the Swedish Theatre as everybody expected. The musical opened on December 3rd with Leif Wager as Higgins and Liisa Tuomi as Eliza. According to the newspaper critics, the play is a great success.

Chris Barber and his Jazzband (from Britain) will probably come to Stock-holm for concerts in February. Scandinavian Record Co. (Sonet and Storyville labels), who arranged the last Chris Barber concerts here two years ago, are behind this visit, too. Barber topped the Swedish Hit Parades for several months this year with his recording of "Petite Fleur" (Metronome label).

Karusell Grammofon AS in Copenhagen planning to release two new records with Jimmy Clanton in con-nection with the Danish premiere of his new film "Go Johnny Go."

Sigvard Wallenberg, Swedish entertainer, scoring great success at the night club Berns during Decem-ber. He has also got a recording contract with Poly-dor. Also at Berns in December is the French Ballet Bentyber with singer Bobby Damase.

Arne Lamberth, Swedish trumpet player who has been working in Denmark for several years, has signed a recording contract with Joker Records. The first sides will be out before Christmas.

LILL-BABS Lill-Babs (Barbro Svensson), Karusell recording artist for the last five-six years, has got her first big hit with mer recording of "Är du kär i mej ännu, Klas-Göran?" (Are you still in love with me, Klas-Göran?), a humoristic Swedish song penned by Stig Andersson. The record has sold 16,000 during two weeks, which is very good for Sweden.

Sweden's best selling record artist through the years (after his debut in 1927) Sven-Olof Sandberg will soon have his first LP album released on Karu-sell. The title is "Gamla skivbekanta" (Old Hits) and will be some of his most successful numbers over the years.

Metronome Records celebrated the 10th anniversary last August with a great party at the Foresta Hotel in Stockholm with more than 400 guests. Some of the company's leading artists and orchestras, among them Harry Arnold, with the Swedish Radio Mystery Band, played. The music was recorded and has resulted in an LP album titled "Havin' A Ball," just released. Arne Domnerus, Ake Persson, Bengt Hallberg, Gösta Theselius, Charlie Norman and others appear.

Karusell Records reports that Dutch Artone label will release some of Karusell's records in the Benelux territory, among them "Makin' Love" with Rock-Olga (a local female rock singer) and Little Gerhard's "Ti-Pi-Tin."

Swedish teenager's biggest request these days is: "When will Paul Anka be back in Sweden?" During his visit here last summer, he became the great favorite of the youths.

Joker Records report it will soon release Bobby Comstock's "Tennessee Waltz," "We Got Love" with Bobby Rydell and an EP titled "Skip and Flip" with among others "Fancy Nancy," also with Rydell.

Siw Malmkvist, the Swedish sensation of 1959 (records, radio ,and TV), is now seldom seen in her native Sweden. Her December programs include con-certs, radio and TV in Paris, Copenhagen, Hamburg, Helsinki and Stockholm. She is followed by her personal manager Börje Ekberg, who is also the a-&-r

man of Metronome Records. "Back To Back" with Ella Fitzgerald and Johnny Hodges, and "Porgy and Bess" with Ella and Louis Armstrong are topping the jazz record hit parade in Sweden.



a) Imported Records:

- Only Love Me (Steve Lawrence/Karusell).
 Petite Fleur (Chris Barber/Metronome).
 Lonely Boy (Paul Anka/Karusell).
 Waltzing Mathilda (Jimmie Rodgers/Sonet).
 Rote Rosen werden blüh'n (Caterina & Silvio/Decca).
 Piove (Umberto Marcato/Karusell).
 Boom-A-Ladda Boom-Boom (Laurie London/Parlophone).

b) Domestic Records:

- Kuinka paljon rakkauta (Only Love Me) (Brita Koivunen/Karusell).
 Unhoita menneet (Tuula-Anneli Rantanen/HMV & Eino Grön/Rytmi).
 Vanhan veräjän luona (Eila Pienimäki/Decca).
 Pieni kukkanen (Petite Fleur) (Laila Kinnunen/Scandia).
 Rakkauden satu (Histoire d'amour) (Jorma Lyytinen/Rytmi).

c) Sheet music:

- Kuinka Paljon rakkautta (Only Love Me) Scandia Music Publ. Vanhan Veräjän Luona (Finnish) X-Sävel. Unhoita Menneet (Finnish) Fazer Music Publish. Pieni Kukkanen (Petite Fleur) Belinda/Scandia. Toisen oma (Finnish) X-Sävel. 1.
- 3.
- 6. Piove (Italian) Fazer.

- 1 Forever-Damiano-Chancellor 2 Lonely Boy-P. Anka-Columbia
- 3 De Guello-N. Riddle-Capitol

The Cash Box, Music





Argram Phonographic Industry A.P.I., a subsidiary of Artone Gramophone, which is doing all the pressing for Jean Meeusen's Tonalty, reports that 'Marina' is the biggest hit they ever pressed for the Belgian market.

This month yodle-lady-singer, Olga Lowina, suddenly made her come-back. Eight years ago this Dutch lady-singer was a big yodle-star, but since had withdrawn. Now she made her come-back on Fontana (managed by L. C. Phonogram, Amsterdam, Holland) singing "Als Ik 's Morgens Naar Het Dal Toe Ga" (=When I go To The Valley in The Morning) and "In Tirol".

Bill C. Slinger, President of Artone Gramophone, announced that Artone is going to sponsor a Rock & Roll show which will appear as one-nighters in the big cities of Holland this season. Artone's purpose is to stimulate young talent and to find new teenager artists. In one of our last bulletins we informed you that other record companies in Holland are doing the same and that they really discovered young talent that they really discovered young talent.

Century Records in Belgium communicated in a press-conference that Century Records in Belgium communicated in a press-conference that the company is doing good business and that at this moment the three prime best sellers are: "Gina" by the in England born teenager-singer Pete Monti; "Pardon, Mon Dieu", a sort of gospel-song by Gus Endo (from the Belgium town of Liege) and "Oei Die Maandagmorgen" (==Ow, That Monday-morning) by the Bruges singer of the people, Marc Noma. You can hear this popular singen all Belgium interboxes. singer in all Belgium juke-boxes.

Rolf Ten Kate, sales manager for the Fontana label (managed by L. C. Phonogram, Amsterdam, Holland) says he has made a very big discovery for his label. The name of the rocker is **Paul Gimbel** who is in the Dutch army at this moment. He cut two wild songs: "Sugar Bowl Rock" and "Put Your Head On My Shoulder". Ten Kate said to The Cash Box: "This is the total end in rock and roll. We'll release the record before Christmas and we are sure the record will be a great success".

For a full year, one of the top selling EP's in the Benelux territory has been the Verve EP. "Ella & Louis At The Hollywood Bowl" (managed by Artone Gramophone, Haarlem). The big feature of this EP is "I Can't Give You Anything But Love" with Ella's famous Louis Armstrong imitations.

Harry Jansen, president of Delahay Record Company, will present Rocco Granata—the great Benelux hitmaker of the nationwide hit "Marina"—with a golden disk. Jansen will do this during a big show at Alkmaar (Z.-Holland) on the occasion of the sale of the 100,000th record in the Benelux countries.

Further, Jansen told The Cash Box that he'll put on the market a week Further, Jansen told The Cash Box that he'll put on the market a week before Christmas a unique series of twelve LP-jazz-albums (on the famous label Top Rank). All covers have been drafted by Dutch artists. Among the wonderful LP-albums there are disks by such famous names as Mahalia Jackson, Billie Holiday, Eddie Condon, Bunk Johnson, Edmond Hall, Eddie Heywood. Finally Delahay Record Company stated that they have published their first record-catalogue. This young company (it started in the Benelux in spring 1959) has released on its labels Top Rank, Delahay Record and Everest since its inception 100 singles, 40 EP's and 30 LP-albums. More and more record companies in Benelux are supplying their 45 RPM

More and more record companies in Benelux are supplying their 45 RPM records with interchangeable centerpieces as manufactured by Argram Phonographic Industry A.P.I., a subsidiary of Artone Gramophone.

The very popular Harmonika Duo Schriebl & Hupperts (see our photo) has been coming up with hit after hit in the Benelux territory. Hit numbers of this duo are: "La Paloma", "Alte Kameraden" and "Schnee-Walzer". Lammy Van Den Hout of the Belgium Philips Record Company told us

that the ex-affianced of Brigitte Bardot, jazz-guitarist and singer Sacha Distel, is very popular in Belgium, especially with his numbers: "Oh! Quelle Nuit" and "Personnalités" At this moment his records belong to the ten best-sold Philips' records in Belgium.

Last month the Benelux people spoke more and more appreciatively of the famous Belgium bandleader and first clarinettist Francis Bay, engaged by N.I.R. (= the Belgium Broadcast). Bay's big band music and swing made him very popular all over the world (in the United States too) and his records (also obtainable in the U.S.A.) belong to the best sellers here. His latest hit is "The Bam Bam Boo".

There are no signs yet that stereo will be of any importance record market this season, stated Artone's Johnny James Vis. The con-servative record buyer in Holland makes high demands upon the monaural product, but—just like High Fidelity at this time. He shows small interest in investing money in stereo equipment.

Oscar Peterson, who has a big number of fans in Benelux, made a great recording of "Porgy & Bess", which will have its world release première here by Artone on the Verve label next Saturday.

4.

6.

9.

Valente)

jaan Schoepen)

Sweetheart, My Darling, Mijn Schat (Decca: Caterina Valente) Lonely Boy (ABC Paramount:

Red River Rock (London: Johnny

& The Hurricanes) Cafe Zonder Bier (Decca: Bobbe-



- $\frac{1}{2}$.
- 3.
- Lonely Boy (ABC-Paramount: 4. Paul Anka)
- Sweetheart, My Darling, Mijn Schat (Decca: Caterina Valente) 5.
- Die Gitarre Und Das Meer (Poly-dor: Freddy) 6.
- Til I Kissed You (Heliodor: The 7. Everly Brothers)
- 9. Personality (Artone: Lloyd Price)
- 10. Lonesome (Columbia: Monti Sun-10. shine)





The first news I heard was the death of German music publisher, Albert Bennefeld on his sixtieth

The first week of December, I visited Hamburg and Berlin, the center of the German record companies and music publishers. Visiting the house of Deutsche Grammophon (Polydor) I found that the Rock and Roll trend com-mercially was not selling, and the Deutsche Grammophon would concentrate more on native melodic German music. Then I went to Telefunken Decca, who release RCA Victor, British Decca and Dot in Germany besides German artists like Caterina Valente and Werner Mueller. Caterina had just completed a successful European trip. A quick look into Phillips and then I flew to Berlin. The first news I heard was the death of German



WERNER MUELLER WERNER WERNER

Gaze. schen". The music was composed by Germany's top

schen". The music was composed by composed by composer, Heino Gaze. film composer, Heino Gaze. When I left the Ariola, I visited Heino Gaze and his wife Sonya in their fabulous "villa" on the Berlin lake. Nearby is the villa of former German president Theodor Heuss. Heino Gaze welcomed me into his music room, where he has three new Steinway grands music room, where he has three new Steinway grands and a small honky tonk piano. During the time I constantly being called on

his characteristic formation of the set of

Studios at this time, and Werner Mueller, Paul Siegel and I had a very inter-esting discussion about recordings. Werner Mueller expected London's well known Vera Lynn whom he will record in German. Finishing my Berlin trip I visited Berlin's largest radio and television station, Sender Freies Berlin (Radio Free Berlin), where I found there were 700 (seven hundred) employes, the latest engineering methods, and a new recording and concert studio that cost over a million dollars. I couldn't drive too far on the outskirts of the Western part of Berlin, because I was always stopped by barbed wire and the signs warning me I was leaving the Western zone and entering the Russian zone. What impressed me mostly was the brave people of Berlin, and the music people of Berlin creating and recording music for the entire world from a surrounded city, and especially the lone American music man, Paul Siegel, who now works in Berlin for the German and American music world! and American music world!

I left Berlin with the knowledge that Berlin Today is still the main city of Germany for arts on the whole such as music, film, and painting, and that the top artists of Germany work and live in Berlin.



Marina (Delahay: Rocco Granata) Living Doll (Columbia: Cliff Rich-Marina (Tonalty: Rocco Granata) Die Gitarre Und Das Meer (Poly-dor: Freddy) 2.Mona Lisa (MGM Conway Twitty) Mijn Souvenir (Decca: Caterina

ard) Three Bells (RCA: The Browns)

5.

- - Lonely Boy Paul Anka) Put Your Head On My Shoulder (ABC Paramount: Paul Anka) Personality (ABC Paramount:
- Morgen (London: Billy Vaughn)



As a result of some confusion over booking dates, Sammy Davis Jr. will now play his Melbourne one-nighter on Sunday, 6th December, instead of Monday 7th as was originally planned.

The fact that Davis is playing is playing on a Sunday night brings up an interesting situation for promoter Lee Gordon; as under Victorian law such shows cannot be conducted on a Sunday by private business for financial gain. This means that all takings over and above total expenses will go to assist the Fund For Crippled Children of Victoria. The sudden switch in dates has caused some confusion as the booking has been open for several days.

Hugh O'Brian, star of television's "Wyatt Earp" series, is to make a per-sonal appearance tour of Australia early next year. W & G Records have released an LP and an EP of O'Brian from the ABC-Paramount catalogue.

It is reported that the Dave Brubeck Quartet will visit Australia next March to play at the Adelaide (South Australia) Arts Festival. This type of thing should be encouraged by other festival organizers.

Arthur Major, popular national promotion personality for the Philips group of labels, is in Melbourne this week to launch the Golden Award series on Poly-dor. This series consists of nine LPs (five stereo and four mono) by leading European artists.

Radio Station 7LA, Launceston, Tasmania, is now conducting the 7LA Cash Box Hit Parade. Session features top tunes as listed in The Cash Box and is presented by star Tasmanian disk jockey Don Lunn.

Frank Ifield, popular young television personality and E.M.I. recording star, is said to be doing very well in England where he has performed on BBC-TV. Ifield has enjoyed considerable success on records in Australia.

Record production figures issued by the Government Statistician for Sep-tember 1959 show the following fluctuations when compared with the figures for September, 1958:

45 rpm singles and 78 rpm.	7" EPs and 7" 33¼ rpm.	10" LPs.	12" LPs.	
and to Thus		down 24%	up 15.57%	
down 25%	down 13.66%		MP 10101 /0	

The total number of units produced shows a fall-off of 14.08% over the same period.



- Shout (Johnny O'Keefe—Leedon).
 Oh Yeah Uh-Huh (Col Joye—Festival).
 Till I Kissed Ya (Everly Bros.—London).
 Till I Kissed Ya (Everly Bros.—London).
 I'll Never Fall In Love In Love Again (Johnny Ray—Coronet).
 Joey's Song (Bill Haley—Festival).
 Morgen (Ivo Robic—Polydor)
 Does Your Chewing Gum Lose It's Flavor (Lonnie Donegan—Pye).
 Mark The Knifa (Robby Davin London) Does Your Chewing Gum Lose It's Flavor (Lounde 2010) Mack The Knife (Bobby Darin—London). Red River Rock (Johnny & Hurricanes—London). Seven Little Girls (Sittin' In The Back Seat) (Paul Evans & Curls—London).
- (10)

area.

Stearns Set-Up in Europe

NEW YORK—Julie Stearns—upor his return from Europe—has an-nounced the formation of publishing firms covering a wide international

Stearns has formed his wholly owned Julian Stearns Ltd. in England with Mickie Shuller handling the office

there; a firm with Rudi Revil in Paris; Peter Meisel in Germany; Felix Stahl for the Scandanavian territory; G.

British Trumpeter Dizzy Reece Debuts In States

NEW YORK-English jazz trumpeter Dizzy Reece—one of Europe's top jazzists—opened his first U.S. club engagement at New York's Wells nitery last week (10).

Reece is famous in Europe not only for his club work, but also for his flick scores such as "Nowhere To Go" and others. He has also appeared in many TV plays and B.B.C. Third Pro-gramme experimental sessions.







IN RECORD LAND . . . Whitey Haines of Capitol records, happy these days with the fast action on "The Happy Reindeer", with three major radio stations running giant promotions on it throughout the province. . . . Very happy to attend the press party for Gordon and Shelia McRae hosted by Mrs. Rose of McLaren Adv., and Whitey Haines of Capitol. . . . Canadian records are stirring up lots of interest in the stations these days, with "Are You Hungry Baby", by Joey Hollingsworth starting to break for a big smash, and "Terry" by Leigh Bell and the Chiies also making lots of noise at the counters. Everybody most happy about the ventures into cutting more Canadian talent. . . . Lee Farely of Quality infos that a new deck by 13 year old Danny Ducharme could easily take the Christmas honors. Danny has a hot deck called "The Rockin' Reindeer" that has really started to move. . . . Harry Harding of Chateau, a new Canadian label, tells us that the initial release, "Heaven Knows" by young Canadian girl Shelly Joyce, has been getting plenty of spins and the sales. . . . Bill Reid of Decca mentions that the "Lucky Devil" deck of Carl Dobkins Jr. looking real strong in all markets. Also-terrif spin on the new Webb Pierce slice "No Love Have I". Once again the Decca folks getting lots of spins and sales on the "Jingle Bell Rock" deck of Bobby Helms. . . . Danny Forgett back in town again at the helm of Barrel Records, with "Sandy" moving like the wind in every market. Dan tells us that the Titus Turner deck "Told You Not To Get Married" starting to show strong action in many markets. . . Spinning Hits around the Country . . . Edmonton . . . Harry Boome of CJTA reports that "Dance With Me" by The Drifters and "Be My Guest" by Fats Domino are the fastest breaking items in their town. Also the new Steve Lawrence deck of "Pretty Blue Eyes" making lots of noise in the great western city. . . . Bob Brooks of CKDA-Victoria sez they have been getting lots of calls on the Ruby Wright CKDA-Victoria sez they have been getting lots of calls on the Ruby Wright deck of 'Your Just A Flower" from an Old Bouquet on King records. . Regina. . . . CKCK reports that "Living Doll" by David Hill moving fastest in the area with "Be My Guest" by Fats Domino the second in line. . . Grady Kester of CKCK very high on "How About That" by Dee Clark. Feels it should go all the way, . . . IN TOWN THIS WEEK . . . Montreal . . . Connie Francis played a six day stint in our town with stand up crowds trying to get past the doors. . . . Toronto . . . Jimmy Rushing fills out the last of a two week stint. Charlie Shavers in at the Town Tavern, and Earl 'Fatha' Hines playing the top floor of the Colonial Tavern. . . . The fabulous Ronnie Hawkins returns this week. . . . Duke Ellington in town for a TV show and the celebration in Toronto of "Duke Ellington Week" by the many Ellington Society organizations. . . . Biggest problem we have heard of for a radio station this week comes from Johnny Murphy who is boss man at the new station in Fort William. Seems the other morning as Johnny worked away his good friend, Liam Mullen of Compo, called long distance for a telephone interview with Jimmie Rogera and Joe Reisman. You guessed it. The only thing not yet set up at the station was the telephone tape recorder. Johnny sez ain't that always the way.

England's Top Rank Issues First 16²/₃ Disk

LONDON — Top Rank last week announced the release of its first 16% r.p.m. record, "Tales of Terror"—fif-teen short stories and poems by Edgar Allen Poe read by American radio story teller, Nelson Olmsted. Tracks include such classics as "The Tell Tale Heart", "A Cask of Amontil-lado", and "The Raven". The record provides one hour and thirty five minutes playing time (the equivalent of one 12" LP per side) and sells at 45/—.

45/—. This is the first in a series planned to give many millions of collectors a chance to use the fourth speed on their record players. Unlike this initial release subsequent issues will not be confined to the spoken word and further titles are under consider-ation. Reported technical difficulties in making the first 16% r.p.m. record from the tapes of the original Van-guard production have been overcome, and, in fact, a special stylus is not and, in fact, a special stylus is not required.

and, in they a special segme to be the required. A record company already well established in the field of the spoken word recordings is the Argo label, founded by Harley Usill in 1952 as a private limited company for the express purpose of recording English literature. The success of its first release, T. S. Eliot's "The Waste Land," recorded by the well known actor Robert Speight was soon fol-lowed by the only profesisonal record-ing ever made of "Under Milk Wood", the play by the Welsh poet, Dylan Thomas. This was waxed on two LPs starring Richard Burton and despite its specialized appeal sales exceeded starring Richard Burton and despite its specialized appeal sales exceeded 25,000 in the United Kingdom and British Commonwealth. Succeeding disks included a reading by Arthur Miller of his own play "Death of a

Salesman" and a number of poetry recitals.

In November 1957 Argo became member of the Decca Group which took over distribution and made took over distribution and made available their studios and crews, thus cutting overheads considerably. Usill remained as managing director. Three years ago Argo was commissioned by the Arts Council of Great Britain to record, in their entirety, all the plays of Shakespeare, to be completed by 1964—the Fourth Centenary of Shakespeare's birth. To date sixteen of the thirty-seven plays have been recorded by many of this country's best known actors and actresses. The complete cycle will represent about complete cycle will represent about a hundred and forty LP's on both monaural and stereo.

monaural and stereo. Apart from the spoken word Argo specializes in choral works with re-cordings by the Choiristers of Canter-bury and Ely Cathedrals and the University Choirs of St. Johns and Kings College, Cambridge. Usill told The Cash Box that sales in this coun-try of the spoken word recordings are 80% up this year with every indica-tion of a still growing trend. He also feels that given good exploitation Americe, with over five thousand universities, would provide a ready market for these specialized disks. At present release in the States is primarily on the London label al-though some are released on "Spoken Art" which has a reciprocal agree-Art" which has a reciprocal agree-ment enabling Argo to release their pressings in this country. Export wise Argo caters to areas of the world market starved of live enter-tainment and has met with consider-able success in South Africa Awa able success in South Africa, Aus-tralia, New Zealand and Singapore.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

DATED: DECEMBER 26TH ANNUAL GREETINGS ISSUE for the MUSIC & RECORD INDUSTRIES GOES TO PRESS: THURSDAY

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Rack I	Best Sellers
STEREO ALBUMS (Regular Priced)	STEREO ALBUMS (Low Priced)
HEAVENLY Johnny Mothis (Columbia CS-8152)	SOUL OF SPAIN 101 Strings (Stereo Fidelity SF 6600)
2 SOUTH PACIFIC Movie Cast (RCA Victor LSO-1032)	2 PORGY AND BESS Mundell Lowe (Camden CAS-490)
3 LORD'S PRAYER Mormon Tabernacle Choir (Columbia MS 6068)	3 MANTOVANI: SHOWCASE Mantovani (London SS-1)
4 EXOTICA Martin Denny (Liberty LST-7034)	4 GIGI Hill Bowen Orch. (Camden CAS-436)
5 HERE WE GO AGAIN Kingston Trio (Capitol T-12S8)	5 TV JAZZ THEMES Video All Stars (Stereo Fidelity 8800)
THE KINGSTON TRIO	6 PETER GUNN Aaron Bell (Lion SL-70112)
QUIET VILLAGE Martin Denny (Liberty LST-7122)	7 1812 OVERTURE Morton Gould (RCA Victor LSC-234S)
PETER GUNN Henry Mancini (RCA Victor LSP-1956)	8 GRAND CANYON SUITE Hill Bowen Orch. (Camden CAS-468)
9 FOR THE FIRST TIME Morio Lanza (RCA Victor LSC-2238)	9 SOUL OF SPAIN—Vol. II 101 Strings (Somerset SF 9900)
Arthur Lymon (HiFi 806)	10 BROADWAY SPECTACULAR Norman Leyden (Camden CAS-467)
MONAURAL ALBUMS (Reg. Priced)	MONAURAL ALBUMS (Low Priced)
HERE WE GO AGAIN Kingston Trio (Capitol T-1258)	MANTOVANI: SHOWCASE Mantovani (London MS-S)
LET'S ALL SING WITH THE CHIPMUNKS David Seville & Chipmunks	2 EDDY ARNOLD Eddy Arnold (Camden 471)
(Liberty LRP-3132)	3 SOUL OF SPAIN—Vol. 11 101 Strings (Somerset P-9900)
 HEAVENLY Johnny Mathis (Columbia CL-13S1) KINGSTON TRIO AT LARGE Kingston Trio (Capitol T-1199) 	4 WEDNESDAY NIGHT MUSIC HALL
LORD'S PRAYER	Perry Como (Camden CAL S11) 5 SOUL OF SPAIN 101 Strings (Somerset SF-6600)
OUTSIDE SHELLY BERMAN	JUST FOR YOU
7 EXOTICA	Perry Como (Camden 440)
Martin Denny (Liberty LRP-3034) B FOR THE FIRST TIME Mario Lanza (RCA Victor LM 2338)	Aaron Bell (Lion L 70112)
GUN FIGHTER BALLADS	Mundell Lowe (Camden 490)
Marty Robbins (Columbia CL-1349)	J Various Artists (Design 98)
Johnny Mathis (Columbia CL-1344)	Mendel Lowe (RCA Camden CAL 522)
KIDDIE ALBUMS	EXTENDED PLAY (EP's)
LEEPING BEAUTY Darlene Gillespie (Mickey Mouse MM-32)	TOUCH OF GOLD Elvis Presley (RCA Victor EPA-S088)
2 FUN IN SHARILAND Shari Lewis (RCA Bluebird LBY-1006)	2 HEAVENLY Johnny Mathis (Columbia B-13511, 12, 13)
3 POPEYE'S FAVORITE SEA CHANTIES Allen Swift (RCA Bluebird LBY-1018)	3 TOUCH OF GOLD (Vol. II) Elvis Presley (RCA Victor EPA-S101)
4 TOM THUMB Sound Track (Lion-L 70084)	4 RICKY SINGS AGAIN Ricky Nelson (Imperial IMP-159, 60, 61)
5 ZORRO Zorro (Mickey Mouse MM-28)	5 KINGSTON TRIO AT LARGE Kingston Trio (Capitol EAP-1, 2, 31199)
G G TALES FROM THE GREAT BOOK Joseph Cotton & Robert Preston (RCA Bluebird LBY-1014)	6 THAT'S ALL Bobby Darin (Atco EP-4504)
7 BAMB1 Shirley Temple (RCA Bluebird LBY-1012)	7 THREE BELLS The Browns (RCA Victor EPA-4347)
8 LEGEND OF WYATT EARP Shorty Long (RCA Bluebird LBY-1004)	B SIDE BY SIDE Pat & Shirley Boone (Dot N1076)
9 DARBY O'GILL Arthur Shields (Disneyland ST-1901)	9 SONGS BY RICKY Ricky Nelson (Imperial IMP-162, 3, 4)
10 PETER PAN Normon Leydon (RCA Victor LBY-1009)	10 PETER GUNN Henry Mancini (RCA Victor EPA-4333)
"O_L_d_	se records best suited for comm



Ilbum Reviews (\$1.49 thru \$2.98)

"VIC DAMONE—YOURS FOR A SONG" Wing MGW 12182, \$1.98 Content: "You're Breaking My Heart", "April In Paris", "Again", "Easy To Love", "Funny Valentine", others. Cover: Face shot of the vocalist in color against blue background with titles at top. Performance: Here's a collection of Damone's best (just look at the titles) that show off the fine singing voice that has sold carloads of singles when they were originally released. Every-thing about the performance is first class. Commercial Value: Here's a rack "must" with a strong market. Practically every number will attract on nostalgia alone. Only difference in this deck and a standard LP is the price. "BROADWAY'S ALL TIME HITS" Vivian Blaine, Wing MGW-12166, \$1.98 Content: "A Pretty Girl Is Like A Melody", "I Can't Get Started", "Hello Frisco", "Mandy", others. Cover: Miss Blaine in costume performs against a colorful backdrop, top hat and all. Performance: Vivian Blaine has wisely picked some of the very best tunes that B'way has had and wraps 'em up in an exciting broadway musical package. She sings up a storm and drives heme the ballads in a style that appears to be her very best. Commercial Value: Should reap at the super-store level. Strong nostalgia, excellent tunes top-flight delivery. top-flight delivery

top-flight delivery. "MUSICAL HIGHLIGHTS FROM BEN-HUR" Lion L-70123, \$1.98 Content: Selections include "Prelude", "Adoration of Magi", "Burning Desert" "Naval Battle", others. Cover: Bright golden background showcases Romar chariots and strong titles well. Performance: A moving package of powerfu and moving music as written by Miklos Rozsa for the movie spectaculan currently being introduced. Sounds good enough to be the original sound-track. Commercial Value: Solid "soundtrack" sales here, with the jacker catching shoppers on the lower price level. "KATE SMITH SINCE HYMNS AND SPIRITUALS" Tops-96738. Steree

"KATE SMITH SINGS HYMNS AND SPIRITUALS" Tops-9673S, Stered

"KATE SMITH SINGS HYMNS AND SPIRITUALS Tops-sorss, stere \$2.98, Monaural \$1.98 Content: "Old Time Religion", "Rock of Ages", "Nobody Knows The Trouble I've Seen", others. Cover: Spiritual flavored background with circular phote of Kate highlighted. Performance: Kate Smith delivers a moving rendition on each of the gospel numbers with feeling and warmth. She manages : commercial approach on several making for a pleasant deck. Commercia Value: Strong name value here with some of the better known gospel selec tions in the offering.

tions in the offering. "BEETHOVEN: SYMPHONY NO. 5" Radio Frankfort Symphony Orch. Walter Goehr, Conductor, Harmony HL-7205, \$1.98 Content: Symphony No. 5 in 'C' Minor, Op. 67 b/w "Fidelio Overture". Cover Bold golden eagle dominates jacket with titles strong at top, jet black back ground. Performance: Powerful performance of Beethoven's "5th" performe-eloquently by the Frankfort Symphony progressing from each movemen to the next offering a musical experience along the way. Commercial Value Beethoven's "5th", commercially, is a well-known opus and with a low-pric ticket should move well off classical racks. "TRUE LOVE" The Silver Strings, Perfect PS-14003, Stereo \$2.98, Monaure \$1.98

\$1.98

\$1.98 Content: "Laura", "I Love Paris", "True Love", others. Cover: Jacket i striking with exaggerated close-up of woman's face in color and titles i white along side of cover. Performance: A pleasant sounding mood mus deck with some of the selections well known in mood circles. Good back ground deck. Commercial Value: Could move well with shoppers in searc of the "strings" sound altho this isn't especially a "lush" string sound.

of the "strings" sound altho this isn't especially a "lush" string sound. "TCHAIKOVSKY PIANO CONCERTO NO. 1" Orch. of the Concerts of Pari Carl Bamberger, Conductor, Harmony HL-7204, \$1.98 Content: Piano concerto in 'B'-Flat Minor, Op. 23, Sondra Bianca, pian Cover: Classic in display, the jacket illustrates a color photo of a your girl at the piano. Good merchandising. Performance: The Bianca piar performance adds greatly to the overall concerto which is performed softl catching the romantic overtones. Commercial Value: Probably the best know Tchaikovsky work, having been the basis for the pop "Tonight We Love Good rack material.

"MERENGUES AND MAMBOS" Fred Astaire Studio Orch., RCA Camde

"MERENGUES AND MAMBOS" Fred Astaire Studio Orch., RCA Camde CAL 558A, Monaural \$1.98, Stereo \$2.98 Content: "Ingenue, Mambo", "Timbales Mambo", "El Guapo", others. Cove The song and dance man steps against a colorful background. Astaire sh makes for good display. Performance: Collection of mambos provide backdrop for following an enclosed booklet of mambo instructions rangin from the basic steps, turns, side and forward steps, and merengue dan steps. Commercial Value: A follow-up to the "Everybody Cha Cha" dec this one should catch as many coins. Dance lovers and those who wish th were represent a strong buying audience. Astaire name won't hurt t package, either. package, either. "EVERYBODY SING" Norman Leyden Orch., RCA Camden CAS-541, Ster

"EVERYBODY SING" Norman Leyden Orch., RCA Camden CAS-541, Ster \$2.98, Monaural \$1.98 Content: "I've Been Working On The Railroad", "Shine On Harvest Moon "Down By The Old Mill Stream", others. Cover: Series of color shots sho progression of choral direction by Leyden. Eye-catcher. Performance: solid all-around sing-along deck with many favorites included. Oldies sh off well and stir the party feeling. Commercial Value: Should stand up w at racks with the sing-along sales still strong. Good material makes for so party-family, get-together deck party-family get-together deck.

"LAWRENCE WELK AND HIS CHAMPAGNE MUSIC" Vocalion VL-36 \$1.98

\$1.98 Content: "Stompin' At The Savoy", "Say It Isn't So", "Ebb Tide", othe Cover: Color shot of Welk in formal attire. Performance: While the Welk st on "Stompin' At The Savoy" may not be what the swingin' set would go f it is pure Welk and that's what the people want. Nice gal vocalist on "S It Isn't So" and others. Very pleasant sounding deck. Commercial Val Should show up strong with Welk name out front. Former Welk stand price LP's hit charts.

'THE BEST OF COLE PORTER" Frank Chacksfield and Orch., Richma

Content: "I Love Paris", "Easy To Love", "It's De-lovely", "Night And De others. Cover: Wooded area shows girl on scene with trees, floral, etc. I formance: Chackfield delivers some choice Porter here in first rate style *z* ting the most from the solid tunes with a full-bodied orchestra. Commer Value: Chacksfield-Porter at a low price ought to stand up as a heavy se' Good standard merchandise.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

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"BENNY GOODMAN PERFORMANCE RECORDINGS 1937-1938" Vol. 1, 2, and 3—MGM X-3788, X-3789, X-3790 The BG LP is available in EP form, making it a must for the 45 rpm turntables as well. Collector's items, everyone of 'em. Packed neatly in boxes, similar to the tape cartons used, with 3 EP's in each representing each of the three LP's in the "Treasure Chest" LP deck. Includes all selections as they appear in the "Treasure Chest". Nice packaging, good merchandising.

"DELLA REESE-DON'T YOU KNOW" RCA Victor EPA-4349 Della's big one "Don't You Know" is here and so is "Not One Minute More", her latest climber. Nuff said. Sleeve is in bright red with black and white center strip featuring Della Reese, her name and her likeness. Solid rack tidbit. "MORE BLUE MIST" San (The Man) Taylor, MGM X-1684, X-1685, X-1686 The EP's are from the LP, with same jacket art and illustration. Selections include "Tenderly", "I'm In The Mood For Love", "I Should Care", "Halfway To Heaven", and other mood music selections featuring the lush sounding sax of Taylor.

"SATURDAY NIGHT WITH CONWAY TWITTY" MGM X-1678, X-1679, X-1680

Taken from the LP of the same name, the top pop vocalist is featured on each of the sleeves as he is on the LP. Selections include, "Danny Boy", "She's Mine", "Restless", "Hey Little Lucy", "Hey Miss Ruby", others. Choice morsels for the teenage crowd, if they haven't already bought the larger size model.

"MAKIN' LOVE" Floyd Robinson RCA Victor EPA-4350 "The Man In The Moon Is A Lady" has Robinson singing through a novel tune with a rock-a-beat style and a "chipmunk" partner. "I Love You", and "You're Mine" have the beat of what made "Makin' Love" the seller it was just recently when it hit the charts. Sleeve features Robinson in black and white photo with violet top and bottom titles. Teeners should scoop it up. "SING A SONG OF CHRISTMAS" The Byzantine Chorale, Keen-84101 Fifteen beautiful Christmas. The chorale is under the direction of Frank Desby. "Silent Night", "First Noel", "Away In The Manager", "Deck The Halls", "Hark The Herald Angels Sing" and ten others make up a top-flight Christmas package. The Byzantine Chorale have performed in first class surroundings since their inception in 1950. "IT'S CHRISTMAS IN HAWAII" Lois Heywood, Weirton GM-1125 Title tune plus "Lovely Little Jesus Boy", "Dear Santa Claus", "Children's Christmas Song". Bright gayly decorated sleeve in red and yellow colors highlights titles and deck. Christmas flavored tunes are given the Hawaiian touch. Novel and original, the material was written by Miss Heywood. "MICK MICHEYL" Polydor-20882

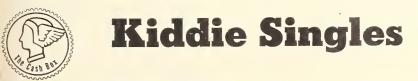
"MICK MICHEYL" Polydor-20882

"MICK MICHEYL" Polydor-20882 The versatile French vocalist sings, writes, and acts, and, according to dealers in Europe, she is quite the gal. Mick sings four of her own selections on this EP including "Sortileges D'Andalousie", and "J'Voulais Ton Amour", show-ing off a strong delivery in a sultry, throaty style. Two are driving ballads while the others move faster in tempo. Sleeve is printed on heavy krome-coat stock in natural color showing the vocalist in a relaxed mood. "OUT OF THE NIGHT—NELSON EDDY" RCA Victor El'A-4348 Sleeve portrays Eddy in striking oil portrait that attracts. Selections include "In The Still Of The Night", "Isn't This A Night", "Out Of The Night", and "Somewhere In The Night". Strong delivery, as expected, shows off the powerful Nelson Eddy voice on a collection of ballads that showcase his style. Eddy and company have a club act currently touring the country. Good rack material. HANK MAR TRIO Weirton GM-0155

HANK MAR TRIO Weirton GM-0155

HANK MAR IRIO Weirton GM-0155 "Mar Cha Cha" is an organ cha-cha recital with enough hesitation to cause some dancing pleasure while "Hank's Groove" goes modern with organ-sax making for unique jazz sound. "Finger Snapping" has a beat in the organ intro and is carried throughout with drums and rhythm joining. "Up and Down" is another modern piece with organ and sax vying for attention.

KELLY LeMAIER AND TRIO, Honey B, EP-101 The trio starts with "Irene's Shuffle" and "Kiddin' Around", a pair of smooth rhythm sounds showing off the LeMaier piano work and then swings into "Major Kelly" in a boogie-woogie beat reminiscent of the 1940's. Finale is "Easy Livin", a return to the down-beat piano mood with ample backing. Good piano sound throughout.



"DO-RE-MI" Golden 612 b/w "Alouette" The "Do-RE-MI" Golden 612 b/w "Alouette" The "Do-Re-Mi" ditty, from The Sound Of Music score, is bright, lively, and a natural for kids. Children's chorus does the tune justice and gets the warm feeling across quite well. "Alouette" is the French favorite chorused by the kiddie group. Sleeve features cartoon art of kids singing the titles listed strong at top. Solid kiddie item.

"ANIMAL CRACKERS IN MY SOUP" Golden 552 b/w "Lovely Bunch of Coconuts'

Little girl's voice tells the story of the soup song in the style that Shirley Temple made famous years ago. Likeable kiddie tune that should delight. "Coconuts" is the English favorite of several years ago delivered with a cockney accent. Catchy lilt. "THE FIVE LITTLE FIREMEN" Golden 574 b/w "The Little Fat Policeman" Disk offers a musical accompanied fire alarm as it annears in the firebouse

Disk offers a musical accompanied fire alarm as it appears in the firehouse complete with clanging bell and speeding trucks. Firemen smash windows, squirt hoses and put out the fire "saving" all of the people. "Policemen" side has the chubby little guard blowing his whistle directing traffic. Appeal-ing to the kids.

"SCARLET RIBBONS" Golden 581 b/w "Billy Boy"

Don Elliot and the Lullaby Singers perform in a soft, pleasant style setting the popular "Scarlet Ribbons" number in a bedtime mood. "Billy Boy" is a group effort with the Sandpipers helping out on the perennial kiddie tune.

Dot Sets "All Time Hits" **Singles Series Featuring** "Best In Its Catalog"

HOLLYWOOD — Dot Records is packaging a special "All Time Hit Series" comprised of 18 single records containing 36 steady selling songs that have passed or approached the million mark, it was announced last week by Christine Hamilton, vice president in change of sales.

Series will be packaged in attrac-tive gold sleeves and distributed in gold counter browser boxes to serve as display cases.

Artists represented in the series are Pat Boone, Billy Vaughn, Gale Storm, Johnny Maddox, the Fontane Sisters, the Hilltoppers, The Mills Brothers, Francis Craig and Tab Hunter.

Million Seller tunes to be coupled in Dot's "All Time Hit Series" in-clude Pat Boone's "Ain't That A Shame?", and "April Love."

Billy Vaughn is represented in the eries with "Sail Along Silvery Moon", "Melody Of Love", and "Shifting Whispering Sands," and the Fontanes are featured on "Hearts Of Stone" and "Seventeen."

Other hit selections to be presented are "Eight Beat Boogie" and "Crazy Otto" by Johnny Maddox, "Young Love" by Tab Hunter and "Till Then" backed by "Only You" by the Hill-

Leslie Ships Design "Sound Of Music"

NEW YORK-Cy Leslie, president of Pickwick Sales, merchandising arm of Design and Design Stereo Spectrum Records, announced last week that the label's \$1.49 monaural and \$2.98 stereo LP's of "Sound Of Music" have been shipped to distributors. Design claims to be the first of the inexpensive album lines to hit the market with the complete score of "Sound Of Music." Oddly enough, the diskery was not able to use Marion Marlowe in their recording even though she is Design's own artist and a featured member of the cast.

Leslie predicted that the LP will garner bigger returns than Design's best-selling "Flower Drum Song."

Leslie stated that window streamers and counter cards are now available with the album which has a front cover specially designed for rack display.









CPU I

Kingston Trio Single For March Of Dimes Campaign

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HOLLYWOOD — A special single record taken from the best-selling new Kingston Trio album, "Here We Go Again," will be released by Capitol Records to be sold exclusively by March of Dimes volunteers in its Jan-uary fund-raising campaign for the National Foundation for Infantile Percelucies Paralysis.

It will be the second fund promo-tion in which the National Founda-tion and Capitol have collaborated within the past six months: Copies of Red Nichols' album, "Meet The Five Pennies," were given away as prizes in local money-raising contests last Fall Fall.

The Trio's "Molly Dee" and "Haul Away" numbers from the album will be packaged in a special two-color sleeve under the title, "The Kingston Trio Sings For The March Of Dimes.

The campaign was designed pri-marily for the National Foundation's "Teen Age Program" volunteers, known as Taps. The Trio and Capitol have waived all profits arising from the record solar

sales.

New Lehrer LP's Move On Coast

LOS ANGELES — Ralph Kaffel, general manager of California Record Distributors, here, announced last week that the first new Tom Lehrer albums in 7 years, "More Tom Lehrer" and "An Evening Wasted With Tom Lehrer," are selling even better than Lehrer," are selling even better than Lehrer." Kaffel said the 2 new releases sold in "huge quantities" in Southern California from the date of their initial release the 1st of November. More than 5,000 have been sold locally so far, Kaffel said. He cited the 3 Music City Stores in Southern Cali-fornia, where both monaural and ste-reo versions of both albums have been reo versions of both albums have been among the top 50 sellers.

The original Tom Lehrer album, "Songs," which was re-released re-The original Tom Lehrer album, "Songs," which was re-released re-cently as a 12" disk, is one of Cal. Record's all-time best sellers. The album reportedly did a quarter of a million nationally, with some 30,000 units of this total sold in the L. A. market.

Kaffel believes that sales promotion of the albums—combined with special radio promotion by CRD's Ad and Promo Manager, Gene Simmons, on Lehrer's recent Santa Monica Civic Concert—made the concert a sell-out success and gave the Lehrer albums the initial push they needed.

Kay Starr Set For Nat'l. Tour

HOLLYWOOD — Capitol Records' Kay Starr will visit seven cities to meet Capitol Records Distributing Corp. branch representatives in an eight-day tour beginning Jan. 11, it was announced last week by Jay Swint untional promotion manager Swint, national promotion manager.

For the singing star, who returned to the Capitol label in October with the release of her latest album, "Movin'," it will reportedly be the first such tour in almost eight years. Accompanied by her manager, Hal Stanley, Miss Starr will visit New York (1/11), Philadelphia (1/12), Boston (1/13), Albany (1/13), Cleve-land (1/14), Toledo (1/15), Detroit (1 15), Chicago (1/16), and Los An-geles (1/19).

Luncheons at which the singer will meet CRDC sales managers, promo-tion managers, and sales representa-tives are being planned by the tives are branches.

Chree-see-mus Present



NEW YORK—Francis Cardinal Spellman, Archbishop of New York, re-ceives a copy of the Cadence recording "Chree-see-mus" from the eighteen grammar school boys who are heard on the record. The boys, 12 year old students at the Commander Shea School, are all of Puerto Rican descent. Archie Bleyer, president of Cadence, has earmarked all royalties from sales of the record to the school's milk fund.

Columbia Pictures Acquires BMI Catalog

HOLLYWOOD-The music publishing company, Broadcast Music, Inc., has been acquired by Columbia Pic-tures, it has been announced by Sam-uel J. Briskin, vice-president in charge uel J. Briskin, vice-president in charge of West Coast activities. The acquisi-tion by Columbia of Broadcast Music creates a new company to be known as the Gower Music Corporation. Jonie Taps, Columbia studio executive and general manager of Colpix Rec-ords, the Columbia Pictures record division, heads the new music firm.

Ann Henry's "Waltzing Matilda" **Released Internationally**

NEW YORK-Dynasty Records has NEW YORK—Dynasty Records has cut versions in eight languages of Ann Henry's disking of "Waltzing Matilda." The opus is a major theme in the "One The Beach" flick, which premieres in 18 cities around the world this week (17). The label said the deck will be available in all of those cities simultaneously with the showing of the flick and in the native tongue of the country where the releases have been arranged. been arranged.

The record will be available in the U.S. in the following languages: English, German, Swedish, French, Dutch, Spanish, Japanese, Italian.

The deck will be distributed outside the U.S. by Rank Records International, and in Canada by Sparton of Canada.

AF's Shuler Exhibits Paintings

NEW YORK - Bill Shuler, who spends the majority of his time working on the staff of Audio Fidelity records, is currently displaying his artistic talent. Shuler's paintings were publicly shown for the first time in July 1959, at an exhibit sponsored by the Mutual Broadcasting System. The response to his work was reportedly so great that he was invited to exhibit at the Ahda Artzt Gallery here, December 14-December 26. Six of his works are being shown.

Taps will henceforth divide his time between Hollywood and New York, spending one month alternately East and West. While in New York, Taps will work with Columbia vice-president Paul N. Lazarus, Jr., and Paul Wexler who has been associated with Taps in an executive capacity for the past two years. While on the Coast, in addition to heading up the record division of the company, he will continue to supervise the integration of company-controlled music both for Columbia feature production as well as for Screen Gems, Inc., the Columbia television subsidiary.

Columbia's additional music interest includes the Columbia Pictures Music Corporation in partnership with Shapiro-Bernstein.



BRADENTON, FLA. Carmel Quinn visits the Kenny Vincent Show, aired over WBRD, this city, to introduce her new Headline album, "Carmel Quinn Sings Old Irish American Favorites." Miss Quinn was in Florida appearing at the Plantation Room of the Colonial Inn in St. Petersburg, where, according to her diskery, she broke all attendance records.

December 19, 1959

The Cash Box, Music

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POP

DECORATE YOUR XMAS PROFIT TREE

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LANCER RECORDS

RIDING ON ALL CHARTS!

"I CRIED LIKE

A BABY"

Nappy Brown

1575

BIGGEST INSTRUMENTAL ROCKER!

1650 Broadway

N. Y. C.

"HEART OF

THAT LAND A THE ATTACT AND A TATACT A TATACT A

"MYSTERY OF

2'nB

Court Decision In Schwartz vs. BMI Case

NEW YORK—Judge Edward Wein-feld of the United States District Court for the Southern District of New York has rendered a decision, the Rew Fork has rendered a decision, the effect of which eliminates the damage claims in Schwartz vs. Broadcast Music, Inc. the \$150 million antitrust suit brought by a group of thirty-three ASCAP songwriters against BMI and others.

BMI and others. The theory of the complaint, filed in 1953, was that BMI had joined with broadcasters and others in a con-spiracy to bring about discrimination against the plaintiffs' songs. The only damages specified by the plaintiffs were claimed to have arisen from in-terference with public performance rights. As to these rights the Court held that the plaintiffs are without standing to sue because they had as-signed these rights to ASCAP. signed these rights to ASCAP.

signed these rights to ASCAP. Because the plaintiffs had urged that ASCAP publishers were induced by BMI not to exploit plaintiff's songs in good faith, the Court per-mitted the plaintiffs to go to trial with respect to the publishing and recording rights they had assigned to these publishers and also with regard to songs for which there were no publishing contracts. no publishing contracts.

Judge Weinfeld stated that for purposes of ruling on the defendants' motion to dismiss the complaint he was not passing on any of the merits of any of the plaintiffs' claims.

BMI pointed out that to support their charges with respect to the published songs, the plaintiffs would have to prove that their own pub-lishers had been induced by BMI to refrain from exploiting the plaintiffs' compositions compositions.





HOLLYWOOD-Ray Conniff (left) chats with disk jockey John McShane of KMPC at the annual "Christmas Moods" party held at the House of Sight and Sound in the San Fernando Valley.

The party is an annual event staged by store owner Jerry Johnson from which the entire proceeds of Christmas mood albums are turned over to the Pacific Lodge Boys Home in Woodland Hills, Cal.

Munch, Boston Symph. To Tour Orient In '60

NEW YORK-Charles Munch and the Boston Symphony Orchestra, RCA Victor recording artists, have announced their acceptance of an invitation to tour Japan and other East Asian countries in the spring of 1960. The tour will be made under the President's special International Program for Cultural Presentations administered by the American National Theatre Academy.

The tour, which is expected to begin on or about May 1st and last six to eight weeks, will open in Japan where the orchestra will perform in the Osaka Festival. Other Japanese cities will be visited. The President's Program and ANTA have not confirmed the itinerary for the other East Asian countries but it is anticipated that the Philippines, Formosa and Korea will be included.

This will be the third foreign tour of the Boston Symphony Orchestra. It visited Europe in 1952 and in 1956 it was the first American orchestra to perform in the Soviet Union.

Most recent RCA Victor recordings by Munch and the Boston Symphony include: Blackwood Symphony No. 1 and the Haieff Symphony No. 2 released this month and Schubert Symphony in C Major ("The Great"). The Boston Symphony recently won a 1959 Grammy Award for "Best Classical Performance by an Orchestra" for its recording of Debussy's "Images."

Mills' 5th British Hit

NEW YORK-Mills Music Ltd. of London has its fifth hit of recent vintage in the big English item, "What Do You Want?" by Adam Faith on English Parlphone.

The previous successes for Mills include three by Russ Conway, "Side Saddle," "China Tea" and "Roulette," and Jerry Keller's "Here Comes Summer."

Berlin, Bourne Sue K-HAT

NEW YORK - Irving Berlin and Bourne Music, members of ASCAP, have filed suit for copyright infringement against K-HAT, Inc., the owner of Radio Station KHAT, Phoenix, Arizona. The plaintiffs allege that copy-righted songs were performed by the radio station without authorization.

The songs involved in the suit are: "Anything You Can Do" by Irving Berlin (plaintiff, Irving Berlin), and "When You Come to the End of the Day" by Gus Kahn and Frank Westphal (plaintiff, Bourne).

The plaintiffs are asking the United States District Court for the District of Arizona to restrain the defendant from publicly performing the songs in the future, and to award damages of not less than \$250 for each unauthorized performance, together with court costs and attorneys' fees.

Mizell Rejoins Southern

NEW YORK—Lenny Mizell an-nounced last week that he has re-signed from his post with Carlton Records to return to Southern Music as eastern promotion exec. Ironically, Mizell will still be work-ing on a Jack Scott record. But this time it's Scott's Top Rank waxing of "What In The World's Come Over You."

You.

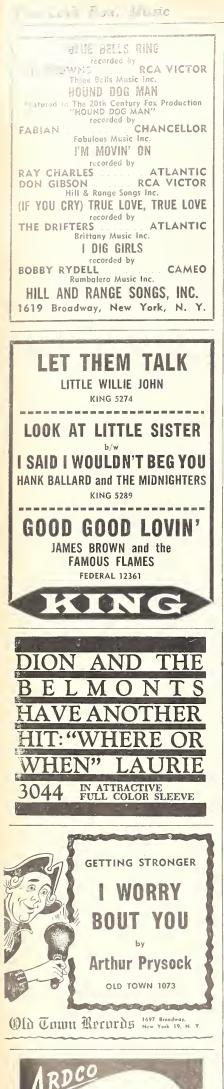
Kats Karavan LP

NEW YORK-In last issue's Vee Jay-Abner ad, an LP on the Kats Karavan label, "Old Favorites," was erroneously listed as Vee Jay LP 100. The correct listing is Kats Karavan LP 100.



eral manager of Enrica and Raecox Records, announced last week the signing of jazz artists Jimmy "Night Train" Forrest, trumpeter Don Ellis and pianist-singer Norma Shepherd.





The Christmas Record

"I WAS A

TEENAGE REINDEER''

Jim Backus

Dico # D101

Allied Record Distributing Co. 1041 No. Las Palmas Ave., Hollywood, Cal

That's Making It

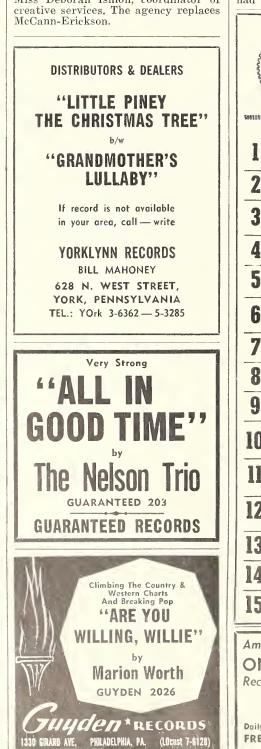
Decision Near In Original Sound-Warwick LP **Title Squabble**

NEW YORK—The appelate divi-sion of the New York Supreme Court last week stayed part of a temporary injunction issued by lower Court against United Telefilms in a suit filled by Original Sound Records. Stayed by the Court was that part of the temporary injunction—issued on November 30 by Judge Arthur G. Klein of the Supreme Court of New York County—which called for the recall of all Warwick (the UT affiliate) LP's using the title of "Goodies But Oldies—Vol. 2"—The appelate divi-sion ordered that the case be brought to trial immediately (Dec. 10). At presstime the trial was still going on under Judge Garagan and no decision had been reached. Original Sound charges unfair com-petition from the United Telefilms use of the title, "Oldies But Goodies." Warwick titles it's LP "Goodies But Oldica"

Warwick titles it's LP "Goodies But Oldies."

Columbia Appoints New Agency

NEW YORK—The appointment of Benton & Bowles as advertising agency for Columbia and Epic Rec-ords, was announced last week by Miss Deborah Ishlon, coordinator of creative services. The agency replaces McCann-Erickson.



FTC Issues Complaint Against **3 Labels, 6 Distribs**

Page 44

3 Labels, 6 Distribs NEW YORK—The Federal Trade Commission last week issued a com-plaint against three diskeries and six distributors. Charged with mislead-ing the public thru the payment of payola to deejays and the subsequent exposure of disks in which they had an interest were RCA Victor, London and Bernie Lowe Enterprises (Cameo Records) and the following distribs: Chips, David Rosen, Sparks Music, Edward S. Barsky, Universal, all of Philly, and Mainline, Cleveland. The complaint also charges the above with unfair trade practices, since, the FTC figures, any sales re-sulting from payola diverts business from other firms. The firms involved have thirty days in which to answer the FTC's com-plaint. Denial of the charges would lead to hearings and a subsequent de-cision. Should the firms be ruled against, a cease-and-desist order would be issued. Failure to comply with such an injunction could lead to

cision. Should the firms be ruled against, a cease-and-desist order would be issued. Failure to comply with such an injunction could lead to a fine of \$5,000 for each day the in-junction is violated junction is violated.

junction is violated. In a further development last week, it was learned that the Harris Com-mittee would delay its hearings into commercial bribery until the latter part of Jan. The Committee was ex-pected to begin its probe last week. A New York station, WINS, re-vealed last week that it had sent a questionnaire to over 200 record firms questionnaire to over 200 record firms asking them to disclose whether they had paid payola to its employees.



December 19, 1959

Lenny Lewis Named Shad Sales Manager

NEW YORK—Bob Shad of Time, Brent and Shad Records, has an-nounced the appointment of Lenny Lewis as sales manager for the three labels. This is in preparation for the release of the new album line which Time will announce this week.

Lewis will be in charge of all dis-tributors on Time and all its products. Lewis comes to Time from Capitol Records where he was sales represen-tative in the New York area.

The present set up consists of Shad handling all the A & R activities as well as heading the firms; Pete Spargo working the national promo-tion and reviewer tie-in on albums and singles and Arpena Spargo in charge of production.

Shad is presently on an extended trip throughout the West Coast, in-troducing the album line to his dis-tributors and scouting for talent.

Columbia Pacts Bryant

NEW YORK—Jazz pianist Ray Bryant has been signed to an exclu-sive contract with Columbia Records, it was announced by John Hammond, pop A & R staff producer.

Currently starring at the Village Vanguard, Bryant and his Trio (Gus Johnson on drums, his brother Tommy on bass) are preparing their first single for January and an album of jazz and ballads for later release.

Bryant writes most of his own ma-terial for the newly organized Trio. Previously, he had worked with jazz-men Jerry Mulligan, Joe Hodges, Joe Jones and Jimmy Rushing, and played at such leading clubs as Chicago's Blue Note and New York's Round-table and The Embers.

Lubinsky Forms Sharp Label

NEWARK, N. J.—Herman Lubin-sky, prexy of the Savoy, Regent and World Wide labels, last week an-nounced the formation of a new label called Sharp Records. The new company will issue pop singles, spirituals, rock and roll rec-ords as well as a low-priced LP line. The company's first release will be made available on or about the first of the year.

of the year.

Lubinsky is now in the process of setting up distribution for the new company.

Ribbon Signs Scott Bros.

NEW YORK—The Scott Brothers, a new quartet from Brooklyn, last week were signed to a long term re-cording pact by Ribbon Records, it was announced by the label's prexy Phil Tucker.

The group's first release, "Stolen Angel" will be released on or about December 20th.



NARM Convention Set For Mar. 31

WASHINGTON, D.C. — The Na-tional Association of Record Mer-chandisers' (NARM) annual conven-tion will be held in Las Vegas, Nevada, March 31, thru April 3, Nevada, March 31, thru April 3, association coordinator Earl M. Fore-

man announced last week. Headquarters for the meet will be the Tropicana Hotel. Preliminary plans for the coming convention were

Capitol Ships "Fiorello"

HOLLYWOOD — Capitol Records original-cast recording of the new Broadway musical hit, Fiorello! is being distributed throughout the na-tion this week. Fiorello! was recorded by Capitol on Nov. 29, six days after its Broad-way opening.

Tops 99¢ Sampler

LOS ANGELES—Tops Records has issued a 99 ϵ LP sampler containing 16 full-length selections from its best-selling LP's. Artists include the Ink Spots, Beatrice Kay and samplings from "Strauss Waltzes," "Glenn Mil-ler Greats," and "Around The World In 80 Days."



made at a meeting held in the asso-ciation's offices here on Dec. 5. Present

ciation's offices here on Dec. 5. Present at this meeting were Foreman Edward Jay of Record Bandstand, N.Y., Ed-ward M. Snider of Edge, Ltd. One of Foreman's immediate proj-ects as coordinator is the establish-ment of a monthly bulletin for dis-tribution to both regular and associate members. First issue is due this month

Saturation For "On The Beach" Songs

NEW YORK—Phil Kahl, head of Planetary and Patricia-Kahl Music, has heavy disk saturation for the music and themes of "On The Beach," the Stanley Kramer flick which has a big international premiere this week big international premiere this week (17).

(17). To begin with, there is the original soundtrack album music by composer Ernest Gold on Roulette and a "On The Beach Suite" LP by Mitchell Powell & The Hollywood Studio Sym-phony Orch. on United Artists. On the singles scene there is "The Love Theme From On The Beach," recorded vocally by The Playmates on Roulette and instrumentally by Frank Chacks-field on London and Ernest Maxim, Top Rank. Top Rank.

Top Rank. To date, the most recorded Plane-tary song is "There's Still Time, Brother." The tune is not from the film, but was inspired by this phrase used in the movie. The Salvation Army Band & Chorus on Roulette; Bill Courtney, RCA Victor (Hugo & Luigi Productions); Don Cornell, Hanover-Signature; Jimmy Dean, Columbia; and Don Costa, United Artists all have recorded this song. have recorded this song.

According to Kahl, the end is not in sight. He is currently negotiating for several other recordings of the "On The Beach" music, and expects the final total to surpass all of his previous endeavors on any one song or score. In the past, Kahl has been highly successful in rolling up an array of disks on any one tune. His previous endeavors include "Swinging Shepherd Blues" and "Yellow Rose Of Texas," both of which have had a varied list of recordings issued Probably the most recorded jazz copyright, "Lullabye Of Birdland," is credited to Phil Kahl.

Jackpot Reindeer

HOLLYWOOD — Capitol Records singing reindeer have been lucky reindeer for song writers Robert Plaisted and Harold Rustigian.

The team had been submitting dem-onstration records to Capitol on the average of one a month for a year, without success, the label said last week.

week. Finally they wrote "The Happy Reindeer," borrowed money to make a master record. and took it to Buck Starleton, Capitol A&R producer. After one listening, Stapleton bought the master for Capitol. It was re-leased Nov. 2.

leased Nov. 2. Betting on "The Happy Reindeer" to become the novelty record of the season, Capitol released the single to distributors in an initial allotment of a quarter of a million records. Within two weeks, distributors had ordered another 300,000 copies.

It took Plaisted and Rustigian seven weeks to write the brief Christ-mas tune. They were trying for a fresh but simple melody and lyric. The writers worked 16 hours on the speed-up process for the ma which they presented to Capitol. master

Dancer, Prancer, and Nervous are actually the Jack Halloran Singers.

Snuff Garrett Named To Liberty A&R Dept.

Page 45

LOS ANGELES-Liberty Records president Si Waronker has appointed Snuff Garrett to the label's a & r department.

Announceemnt comes on the heels of the recent naming of Felix Slatkin as an executive in Liberty's A&R division. Garrett previously handled Liberty's record promotion in the Southern California area, under promotion director Don Blocker.

Blocker has named Bill Keefe to replace Garrett as Southern California promotion manager for Liberty in the personnel realignment.

A graduate of the U.S.C. School of Business, Keefe was formerly with Diamond Distributors in Los Angeles.

World Pacific Into Tapes

HOLLYWOOD Richard Bock, president of World Pacific Records, has announced that in addition to singles and albums, the diskery is now entering the tape market. United Stereo Tapes will handle the releases.

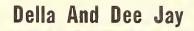
Bock has chosen some of his best packages to be made available on 4-track stereo tape. These include: "The King And I" by the Mastersounds; "The Chico Hamilton Quartet"; "More Drums On Fire" and "Swingin' Standards" by the Buddy Bregman Orch.

Seeco Names Thomas

NEW YORK-Sidney Siegel, president of Seeco Records, has appointed Stan Thomas assistant to general manager Mort Hillman. Thomas' duties will be all-encompassing and will include New York disk jockey promotion.

Thomas is a New York University graduate in public relations and has worked in several areas of the record industry. He recently returned from a five-month stay in Europe.

Siegel said, "The addition of Thomas to the Seeco staff is another move in our drive to put the label more heavily into the pop field.



LOS ANGELES-Della Reese, currently riding high with her RCA-Victor recording of "Don't You Know", paid a visit to Larry McCormick of station KGFJ, Los Angeles, during her recent trip to the West Coast.

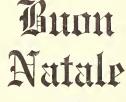
Sallie Sings

December 19, 1959



NEW YORK—(I to r) Sallie Blair, arranger Bill Sanford and Top Rank A&R director Sonny Lester, go over the arrangement at the singer's first Top Rank recording session. The well known night club per-former is recording an adaptation of a melody from Tchaikovsky's "Swan Lake," to be titled "More Than Any-thing." NEW YORK—(l to r) Sallie Blair

NAT "King" COLE (Cap), 4 COINS (Epic), THE CORALIERS (NRC), **GENE AUTRY (Rep)** sing



(Merry Christmas To You)



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Page 46





Little Anthony & Imperials (End 1060)

REVEILLE ROCK 42 (34)Johnny & Hurricanes (Warwick 513)

(23)

(20)

(12)

(21)

(28)

(27)

(30)

(22)

Nappy Brown (Savoy 1575)

50

- WE TOLD YOU 43 NOT TO MARRY (36)Titus Turner (Glover 201) HOW ABOUT THAT 44 (---)
- Dee Clark (Abner 1032) BELIEVE ME (38)45 Royal Teens (Capitol 4261)
- RUN, RED, RUN (48)46 Coasters (Atco 6153)
- GO, JIMMY, GO 47 (----) Jimmy Clonton (Ace 575)
- JUST TO BE WITH YOU (50) 48 Possions (Audicon 102) MISTY (29)49

Johnny Mothis (Columbia 41483)

(___)

JUST FOR YOUR LOVE

Folcons (Chess 1743)

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

The Cash Box, Music

A AWARD B VERY GOOD C FAIR B+ EXCELLENT C+ GOOD D MEDIOCRE

"Only those records best suited for commercial use are reviewed by The Cash Box"



"NOW THAT WE'RE TOGETHER" [LaVern BMI-Bubis] "I UNDERSTAND" [Poncello ASCAP-Jarrett]

GENE ALLISON (Cherokee 1019)

• Allison could have his first smash for Cherokee via the rocking sounds of "Now That We're Together." Side's a violent blues shout that Allison belts with solid r&b authority. Swinging combo backs up in fine frantic fashion. Flip's a tender rock-a-ballad (not the same as the old pop hit) and also has drawing power.

• See the pop reviews for the two-market heavyweights dished up by Bobby Day, the Isley Brothers, Dave "Baby" Cortez and the Wheels.

CHARLES JACKSON (Clock 1015)

B+ (2:52) [Sherlyn - Pent B MI – Stone, Jones] Jackson pledges his love with deep expressiveness, turning in a thrilling job. The rock-a-ballad can step out.

B+"OOH BABY" (2:10) [Fee Bee ASCAP—Averbach] Quick paced chythm rocker is shouted gleefully by Jackson. Combo-chorus are in accord with the wooly mood.

AL SMITH (Prestige-Bluesville 801)

B+"COME ON PRETTY BABY" [Prestige BMI—Smith] The jazz label has a potential hit on its first Bluesville single. Smith wails the lightly rocking blues with soul and earthiness. Gutty backing by Shirley Scott and Eddie "Lockjaw" Davis wraps up the session neatly.

"TEARS IN MY EYES" [Prestige BMI—Smith] Another exciting blues stint. Here it's a slowmoving, deeply affecting moan. Both cuts are from Smith's "Hear My Blues" LP.

THE EMBRACEABLES (Sandy 1025)

B+"GOTTA PRETTY LITTLE BABY" (1:55) [Burnt Oak BMI —Smith] Herman Bracey is featured with the group, chanting this contagious rhythm affair with sock appeal. Could step into chart company.

B+"FROM SOMEONE WHO LOVES YOU" (2:20) [Burnt Oak BMI— Smith, Bracey] Shimmering rock-aballad is an attractive vehicle for Bracey's expressive reading (complete with mid-deck recitation).

AL GREEN (Palm 711) (Christmas)

B "JOKE ON SANTA" [Miller Songkraft BMI — Green] Green and the Terrifics handle this humorous Christmas date in Coasters-like fashion.

C+ "HOME AT CHRISTMAS" [Miller Songkraft BMI—Green] Sad, hard beat Christmas ballad is treated soulfully by Green and the group.

JIMMY FOWLER (Dart 118)

C+ "PLEASE ANSWER MY CALL" (1:48) [Glad, Big Bopper BMI— Fowler, O'Donoloe] Fowler assumes a hard-hitting, dramatic attitude on this pleading rock-a-ballad.

C "LET'S ROCK AND ROLL" (2:18) [Glad, Big Bopper BMI— Fowler, O'Donoloe] Mildly rocking upbeat affair is an acceptable coupler.

FREDDIE HALL (C. J. 610)

B+ "LOVE AND AFFECTION" (2:30) [LaVern BMI] Hall convincingly reads a tender ballad. His NightRockers are in 'sympathetic' support. Real soulful essay.

B+ (2:30) [LaVern BMI] Another blue romantic, this one handled in a lightly swinging setting. Hall has a exciting way with a song.

ROBERT WILLIAMS (Tip Top 733)

B "CRANBERRY BLUES" (2:00) [Tips ASCAP — Sinsheimer] Cashing in on the current cranberry problem, Williams has penned a 'humorous' commentary on the situation and sells it with driving power. Solid swinger.

B "LOUD MUFFLERS" (2:34) [Tips ASCAP — Williams, Carrington, Eubank] Another delightful comedy slice. This bit is well suited for teen consumption.

CARL THOMAS & THE FITONES (O Gee 1004)

B "SWEET LOVIN' MARYAN" (1:40) [BMI — Clark] Frantic rhythm rocker is carved out in familiar, but exciting, vocal group fashion.

B "I LOVE YOU JUDY" (2:03) [BMI-Clark] Another gal-titled romantic takes the swinging, hard rock route by Thomas and the boys.

RON HOLDEN (Donna 1315)

B+ "LOVE YOU SO" (2:55) [Maravilla BMI—Holden] Holden reads this finger-snapping Latin love affair with warmth and tenderness. It has a simple, straightforward appeal. Could step out nationally.

B+ "MY BABE" (2:02) [Maravilla BMI-Holden] From a slow start this side moves out in a jet-speed frenzy. A frantic shouter of the old r&b school.

THE DEE CALS (Co-Ed 1960)

C+ "STARS IN THE BLUE WHAT SHOULD I DO" (2:25) [Sorority Fraternity BMI—Dee Cals, Mayhams] Familiar rock-a-ballad is lamented in OK r&b vocal group style.

C+ "A WONDERFUL DAY" (2:22) [Sorority Fraternity BMI — Dee Cals, Mayhams] Group is in a happy groove with a fast paced, bright romantic. Label is not the same one made popular by the Crests.



Indicotes first appearonce.
 AIN'T NOBODY'S BUSINESS

Jimmy Witherspaon (GMP 156)

ALL NIGHT LONG Rabert Parker (Ran 327)

Page 47

AMONG MY SOUVENIRS Cannie Francis (MGM 12841)

BLUES GET OFF MY SHOULDER Dee Clark (Abner 1032)

BREAKING UP IS HARD TO DO Jivin' Gene (Mercury 71485)

*CARESS ME BABY Jimmy Reed (Vee-Jay 333)

DARLING LORRAINE Knackouts (5had 5103)

DON'T MESS WITH MY MAN Irma Thamas (Ran 328)

FANCY NANCY 5kip & Flip (Brent 7005)

GILEE Sanny Spencer (Mema 17984)

GOOD GOOD LOVIN' James Brawn (Federal 12361)

GOODNIGHT MY LOVE Ray Petersan (RCA Victar 7635)

HARLEM NOCTURNE Viscounts (Madison 123)

HIGH SCHOOL U. S. A. Tammy Facenda (Atlantic 51-78)

*HONEY HUSH Jae Turner (Atlantic 2044)

HOUND DOG MAN Fabian (Chancellar 1044)

l DIG GIRLS Babby Rydell (Camea 169)

(I REMEMBER) IN THE STILL OF THE NIGHT Five Satins (Ember 1005)

IT TOOK A LONG TIME Lowell Fulsom (Checker 937)

I WANNA BE LOVED Ricky Nelson (Imperial 5614)

I WORRY ABOUT YOU Arthur Prysack (Old Tawn 1073)

* JUST A LITTLE BIT Roscae Gordon (Vee-Jay 332)

LET'S TRY AGAIN Clyde McPhatter (MGM 12843)

LOCK ME IN YOUR HEART MUCH TOO LATE Tarheel Slim & Little Ann (Fire 1009)

MIGHTY LOW COUNT'S BASEMENT Milt Buckner (Capital 4294)

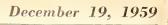
*NO I'LL NEVER L. C. Cooke (Checker 935)

*NOT ONE MINUTE MORE Della Reese (RCA Victor 7644)

100 YEARS FROM TODAY 5paniels (Vee-Jay 328)

*THERE GOES MY LOVE Fantastics (RCA Victar 7572)

WORKOUT LET'S LOVE IN THE MOONLIGHT Baby Washingtan (Neptune 107)





HOW ABOUT THAT Dee Clark (Abner 1032) AWARD O' THE WEEK 11/28

GO, JIMMY, GO Jimmy Clanton (Ace 575) PICK OF THE WEEK 11/14

JUST FOR YOUR LOVE Falcons (Chess 1743)

AWARD O' THE WEEK 11/14

Opera Stars On Vito LP

NEW YORK—Vito Records Ltd., this city, has issued an LP "The Three Museteers Of The Opera At Chez Vito," which features opera singers Fernando Corena, Cesare Siepi and Cesare Valletti. Also included is songstress Leyna Gabriele and the Chez Vito Orch. The Chez Vito is a New York nitery.

"ROOSTER BLUES"

BREAKIN' THRU

LIGHTNING SLIM

Excello 2169

NOTICE TO RETAIL RECORD DEALERS: If you are unable to secure our merchandise from our distributor, please contact us.

NASHBORO RECORD COMPANY 177 3rd Aye. N. Nashville, Tenn.

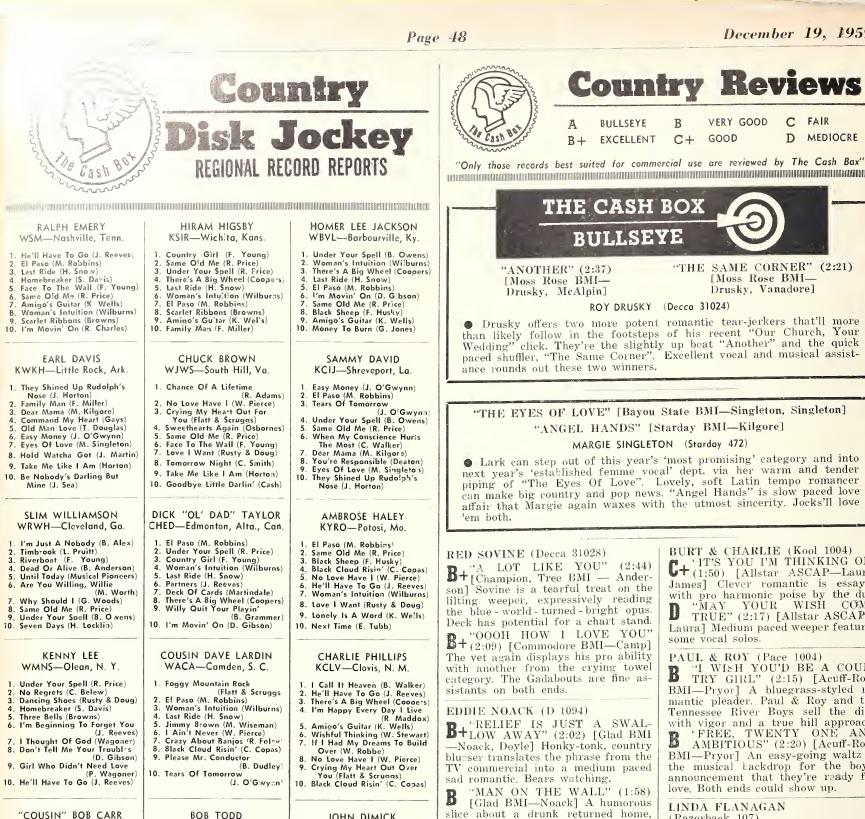
JUST OUT & MOVING MACK THE KNIFE THE NEARNESS OF YOU BLUE NOTE 45/1752 **BE MY LOVE** LOU'S BLUES BLUE NOTE 45/1753 by Lou Donaldson 0 47 W 63rd St. New York 23, N. In The Cash Box Top 100 #1 is **Guy Mitchell's** "Heartaches By The Number In the field of sportswear #1 is **IRV & PINNY** 141 W. 40th St. Tel.: LO 5-9082 See Us About Your CHRISTMAS GIFTS N. Y. C. A Call will bring us to your office. Cashmeres, Slacks, Sportshirts, Suits, Jackets Priced at a soving to you

December 19, 1959

С FAIR

D

MEDIOCRE



WGEE—Indianapolis, Ind.

There's A Big Wheel (Coopers)
 Same Old Me (R. Price)
 Woman's Intuition (Wilburns)
 Riverboat (F. Young)
 Don't You Think It's Time (C. Gibson)
 El Paso (M. Robbins)
 Oh Please Mr. Conductor
 (B. Dudley)

(B. Dudley) 8. Amigo's Guitar (K. Wells) 9. Dead Or Alive (B. Anderson) 10. Oueen And The Joker (Abram)

JIM HOWELL

WTJH—East Point, Ga.

Are You Willing, Willie (M. Worth)
 Until Today (Musical Pioneers)
 I Heard My Mother Weeping (C. Storey)
 Same Old Me (R. Price)
 Prison Song (C. Putman)
 Thunder Across The Border (H. Delmore)
 Dead Or Alive (B. Anderson)
 I'm Urt A Disbedy (B. Anderson)

I'm Just A Nobody (B. Alex) 10. Family Man (F. Miller)

BUCK BENSON

WLBR—Lebanon, Pa.

1. Timbrook (L. Pruitt) 2. Are You Willing, Willie

"COUSIN" BOB CARR WCLE—Cleveland, Tenn.

- El Paso (M. Robbins)
 Dead Or Alive (B. Anderson)
 How Big A Fool Can You Be (G. Woods)
 I'm Just A Nobody (B. A'ex)
 Face To The Wall (F. Young)
 Under Your Spall (R. Price)
 Sidelines (E. Snodgrass)
 Walking Down The Road (J. Newman)
 Why Should I (G. Woods)
 Scarlet Ribbons (Browns)

SONNY SIEVERS KCTI—Gonzales, Tex.

- Old Man Love (T. Douglas)
 Take Me Like I Am (Horton)
 It's Not The End Of Every-thing (B. Anderson)
 Log Cabin In The Lane (J. Eanes)
 Lost Today (R. Maddox
 I Guess I'm Getting Over You (H. Thompson)
 Family Man (F. Miller)
 In A Mansion Stands My Love (J. Reeves)
 There's A Big Wheel (Coopers)
 Face To The Wall (F. Young)

EARL AYCOCK WDAL—Meridian, Miss.

- I. Your Kind Of People (P. Wagoner)

WLBK—Lebdnon, Yd.
1. There's A Big Wheel (Coopers)
2. Money To Burn (G. Jones)
3. Santa's Comin' In A Whirly-bird (G. Au'ry)
4. Walking In My Sleep (B. Clifton)
5. Nero Played The Fiddle (R. Acuff)
6. In A Mansion Stands My Love (J. Reeves)
7. Little Drummer Boy (J. Cash)
8. I Wish I'd Never (C. Belew)
9. Wishful Thinking (W. Stewart)
10. They Shined Up Rudolph's Nose (J. Horton)

JOHN DIMICK

- CKCW—Moncton, N. B., Can
- Country Girl (F. Young)
 Last Ride (H. Snow)
 Under Your Spell (R. Price)
 El Paso (M. Robbins)

- 9 Next Time (F. Tubb) 10. Deck Of Cards (T. Ritter)

WELDON ROGERS KOYL-Odessa, Tex.

- Family Man (F. Miller)
 I Call It Heaven (B. Walker)
 There's A Big Wheel (Coopers)
 Nobody But You
 Unit to C. (Jim & Jesse)

- 4. Nobouy 20. 5. Mitzie McGraw (L. Payne) 6. Jimmy Brown (M. Wiseman) 7. Log Cabin In The Lane (J. Eanes)
- 8. In A Mansion Stands My
- Love (J. Reeves) 9. Little June (T. Collins) 10. Same Old Me (R. Price)

"CACTUS" BOB EVANS WHVH-Henderson, N. C.

- Under Your Spell (R. Price)
 He'll Have To Go (J. Reeves)
 Guess I'm Getting Over You (H. Thompson 4. I Call It Heaven (B. Walker)
- (H. Thompson 4. I Call It Heaven (B. Walker) 5. Next Time (E. Tubb) 6. I Walk With You All The Way (C. Smith) 7. El Paso (M. Robbins) 8. Face To The Wall (F. Young)

- Face to the wall (r. roong)
 I'd Rather Have You (Jackson)
 You're The Only Good Thing That Happened To Me (G. Morgan)



В

C+

Ā

B+

BULLSEYE

EXCELLENT

Country Reviews

GOOD

VERY GOOD

• Drusky offers two more potent romantic tear-jerkers that'll more than likely follow in the footsteps of his recent "Our Church, Your Wedding" click. They're the slightly up beat "Another" and the quick paced shuffler, "The Same Corner". Excellent vocal and musical assistance rounds out these two winners.

"THE EYES OF LOVE" [Bayou State BMI-Singleton, Singleton] "ANGEL HANDS" [Starday BMI-Kilgore] MARGIE SINGLETON (Starday 472)

• Lark can step out of this year's 'most promising' category and into next year's 'established femme vocal' dept. via her warm and tender piping of "The Eyes Of Love". Lovely, soft Latin tempo romancer can make big country and pop news. "Angel Hands" is slow paced love affair that Margie again waxes with the utmost sincerity. Jocks'll love em both.

RED SOVINE (Decca 31028)

B+ [Champion, Tree BMI — Anderson] Sovine is a tearful treat on the lilting weeper, expressively reading the blue - world - turned - bright opus. Deck has potential for a chart stand. **B**+ (2:09) [Commodore BMI—Camp] The vet again displays his pro ability with another from the crying towel category. The Gadabouts are fine as-sistants on both ends sistants on both ends.

EDDLE NOACK (D 1094)

B+COACK (D 1094)
B+COMARAY" (2:02) [Glad BMI – Noack, Doyle] Honky-tonk, country blueser translates the phrase from the TV commercial into a medium paced sad romantic. Bears watching.
B [Glad BMI—Noack] A humorous slice about a drunk returned home.

slice about a drunk returned home, set to a quick honky-tonk beat.

THE STANLEY BROTHERS

(King 5291) "SHENANDOAH WALTZ" **B**+ (2:17) [Acuff-Rose BMI—Moody, Wise] The Brothers assume a senti-mentally-blue pose, fcelingfully deliv-ering this country waltz'er. Strong entry.

B "SUNNY SIDE OF THE MOUN-TAIN" (2:28) [American ASCAP —McAuliffe, Gregory] This end's a quick paced romantic that also in-dulges in sentiment.

THE TENNESSEE DRIFTERS (Maⁱd 1000)

B "THE DRIFTER" [Linco BMI— Moreland] Unlisted male chanter is shown to good advantage on this haunting lament. Convincing effort.

"CHINESE MAID" [Linco BMI material.

BILL CARTER (Honee-B 104)

"JAILER MAN" (2:55) [Sage "JAILER MAN" (2:55) [Sage Brush BMI — O'Neal] Somewhat on the style of "Sixteen Tons" is this hard hitting prison lament. Carter and the Cooper Bros. are in good form. Side's destined for a chart ride. "LEGEND OF BILLY THE KID" **B**+ "LEGEND OF BILLY THE KID" (3:00) [Sage Brush BMI—Tyler, O'Neal] Another fine essay by Car-ter. A folk suga about the infamous outlaw is a natural vehicle for Car-ter's soft tones.

BURT & CHARLIE (Kool 1004) C+ (IT'S YOU I'M THINKING OF" James] Clever romantic is essayed with pro harmonic poise by the duo. D "MAY YOUR WISH COME TRUE" (2:17) [Allstar ASCAP-Laura] Medium paced weeper features; acmo yogal solos some vocal solo

some vocal solos.
PAUL & ROY (Pace 1004)
"I WISH YOU'D BE A COUNTRY GIRL" (2:15) [Acuff-Rose BMI—Pryor] A bluegrass-styled romantic pleader. Paul & Roy and the Tennessee River Boys sell the disk with vigor and a true hill approach.
"FREE, TWENTY ONE AND AMBITIOUS" (2:20) [Acuff-Rose BMI—Pryor] An easy-going waltz is the musical backdrop for the boys' announcement that they're ready for love. Both ends could show up.

love. Both ends could show up.

LINDA FLANAGAN

LINDA FLANAGAN (Razorback 107) **B** "A LIFE THAT'S HARD TO LIVE" (2:27) [Razorback BMI —Roller, Parker] Pet Milk Contest runner-up Linda Flanagan makes her disk debut on a honky tonk styled weeper that she put plenty of soul into.

into. "STREET OF NO **B** "STREET OF NO REFORM (2:12) [Razorback BMI—Flana-gan, Rush] Another big helping of Linda's tears saturate this poignant RETURN" love story.

DAVE RICH (RCA Victor 7656) (Religious) **B**+ "WHERE ELSE WOULD I BH—Rich] With enough exposure, this disk could break thru big. It's a poignant, inspirational ballad with strong pop overtones. The Echoes of Calvary Quartet deservedly share billing.

Calvary Quartet deservedy share billing. **B**+ (2:09) [Blazon BMI—Rich] An-other richly rewarding sacred mes-sage is served up in an attractive country-pop wrapping. Two beautiful sides that really grow on you.

PHYLLIS HAMILTON

(Hark 500) (Christmas) **B** "A LETTER TO SANTA" [Bey-cor BMI—Crump] The 12-year-old songstress, member of the Ohio State Roundup, recites a touching Christmas poem, after a male vocal introduction introduction

G+ "SANTA CLAUS ROCKET SHIP" [Beycor BMI—Edwards] Flip finds Phyllis in a groovy mood, telling a cute story about a modern Santa Claus.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

 Same Old Me (R. Price)
 Woman's Intuition (Wilburns) 7. Amigo's Guitar (K. Wells) 8. Family Man (F. Miller)

The Cash Box, Music





<text><text><text><text>

Ohio.

Gene Johnson, of Gene Johnson Promotions, Wheeling, W. Va., and associate



<text><text><image><text>





		Pos. Last Week	
1	EL PASO Marty Robbins (Columbia 41511)	(6)	2]
2	SAME OLD ME Ray Price (Columbia 41977)	(4)	2
3	UNDER YOUR SPELL AGAIN Ray Price (Columbia 41977) Buck Owens (Capitol 4245)	(2)	2:
4	COUNTRY GIRL Faron Young (Capitol 4233)	(1)	2.
5	THERE'S A BIG WHEEL Wilma Lee & Stoney Cooper (Hickory 1107)	(3)	2
6	SCARLET RIBBONS The Browns (RCA Victor 7614)	(7)	2
7	THE LAST RIDE Hank Snow (RCA Victor 7586)	(5)	2
8	AMIGO'S GUITAR Kitty Wells (Decca 30987)	(8)	2
9	RIVERBOAT Faron Young (Capitol 4291)	(<mark>10</mark>)	2
10	ARE YOU WILLING, WILLIE Marion Worth (Guyden 2026)	(11)	3(
11	A WOMAN'S INTUITION Wilburn Brothers (Decca 30968)	(12)	31
12	FACE TO THE WALL Faron Young (Capitol 4291)	(13)	3
13	FAMILY MAN Frankie Miller (Starday 457)	(9)	3
14	HE'LL HAVE TO GO Jim Reeves (RCA Victor 7643)	(24)	3
15		(17)	3
16	MONEY TO BURN George Jones (Mercury 71514)	(16)	3
17	I'M MOVIN' ON Don Gibson (RCA Victor 7629)	(14)	3
18	NEXT TIME Ernest Tubb (Decca 30952)	(18)	3
19	WALKIN' DOWN THE ROAD	(21)	3

TOMORROW NIGHT (20)Carl Smith (Columbia 41489)

41.	THEY	SHINED	UP	RUDOLPH'S	NOSE

- 42. THE EYES OF LOVE. 43. I'M JUST A NOBODY. 44. MY LOVE AND LITTLE ME. 45. UNTIL TODAY.
- "It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

		Week
21	I AIN'T NEVER Webb Pierce (Decca 30923)	(15)
22	TIMBROOK Lester Priutt (Peach 725)	(38)
23	EASY MONEY James O'Gwynn (Mercury 71513)	(25)
24	JIMMY BROWN THE NEWSBOY Mac Wiseman (Dot 15946)	(23)
25	HOMEBREAKER Skeeter Davis (RCA Victor 7570)	(28)
26	BLACK SHEEP Ferlin Husky (Capitol 4278)	(32)
27	NO LOVE HAVE I Webb Pierce (Decca 31021)	(42)
28	DECK OF CARDS Wink Martindale (Dot 15968)	(22)
29	CHAIN GANG Freddie Hart (Columbia 41456)	(26)
30	BIG HEARTED ME Don Gibson (RCA Victor 7629)	
31	I DIDN'T MEAN TO FALL IN LOVE Hank Thompson (Capitol 4269)	(27)
32	BIG HARLAN TAYLOR George Jones (Mercury 71514)	(36)
33	GOODBYE LITTLE DARLING Johnny Cash (Sun 337)	(19)
34	LITTLE DRUMMER BOY Johnny Cash (Columbia 41481)	
35	DEAR MAMA Merle Kilgore (Starday 469)	()
36	LONELY IS A WORD Kitty Wells (Decca 30982)	(34)
37	WHEN MY CONSCIENCE HURTS THE MOST Charlie Walker (Columbia 41467)	(35)
38	WISHFUL THINKING Wynn Stewart (Challenge 59061)	(50)
39	THREE BELLS The Browns (RCA Victor 7555)	(31)
40	TOWN THAT NEVER SLEEPS Wilburn Bros. (Decca 30968)	(40)
46. 47. 48. 49.	MARY, DON'T YOU WEEP. THE PRISONER'S SONG. THE ONE YOU SLIP AROUND WIT I CALL IT HEAVEN. THE LOVE I WANT.	

HAGU

Page 50

RIGHT NOW WE'RE ADDING THE FINISHING TOUCHES TO THE MOST

* strikingly new!

FROM

- \star dramatically different!
- * completely flexible!

LINE OF COIN-OPERATED MUSIC SYSTEMS EVER OFFERED TO OUR INDUSTRY





"Togetherness"

"Togetherness" is rapidly becoming an expression gaining in universal popularity. It is being used in discussions, public speeches, on the air and in the press. It is being used to cover a multitude of purposes.

For the coin machine industry, no greater word has ever been evolved. In the early days, like many new and infant industries, the members of the coin machine industry were all individualists. Each conducted his business without regard for his fellows. Competition was less keen, and there was opportunity for all. Business methods were haphazard—each operator depending upon individual personalities and certain methods no longer practical.

As the years passed, with the business stabilizing, and larger numbers of operators entering and the variety of machines becoming greater, competition began to affect the operations. Then the members of the industry became aware that nufair, or unscrupulous competition was a deterent to their continued existence. There were also matters of taxation, legal and promotions to consider. In many areas, operators got together to form organizations to protect themselves. As the years passed, more and more associations were formed. Some were State-wide, some city or county. And even national.

As a result, operators began to conduct their operations on a more stable and business-like basis. Rules were laid down, location contracts devised, legal matters handled, and friendships made.

And yet, with all the benefits of "togetherness" admitted, the industry never reached its maturity. Many areas are still nuorganized. And areas which organized are not fully supported. While very few territories can expect a 100% membership, it is disappointing to note that many operators in organized areas remain on the outside. They ride on the back of those operators who take a serious viewpoint of "togetherness". They think they are gaining the benefits without the effort and expense. Yet, they fail to realize that thrn their lack of support many programs may have to fall by the wayside----and if they do, they too, fall. There is also another factor to consider. If they were members of their association, they would take part in determining policy as well as being able to select the leadership of a group of men who would be working for their benefit.

It is therefore our suggestion that every operator check into the associations in their areas, and join up. And those operators, in territories where there isn't any organization in existence, that they call the members of the industry together and form one.

"Togetherness" can give you strength to better your own business. Don't fail to take advantage of it. Page 52

England's New "Gaming Reform" **Bill Gets Second Reading** Bill Would Declare "No Game Unlawful In Itself"

LONDON, ENGLAND-A "Betting and Gaming Bill", which takes a practical and common sense view of modern times, was given a second reading in the House of Commons on Tuesday, November 17, and was voted favorably by 311 votes to 49.

It is stated that "Clause 9 of the new Bill swept away all existing laws on the subject and paved the way for a new start according to fresh principles recommended by the Royal Commission." The most interesting result of the new bill is that "No game will be unlawful in itself; it will only be unlawful if it breaks certain rules."

Clause 16 will allow amusements with prizes at pleasure fairs and amusement arcades.

Clause II deals with "gaming machines". "It forbids gaming on such machines on any premises to which the public has access". But the Clause "modifies the Royal Commission's recommendations by permitting gaming on these machines in premises to which the public do not have access (private clubs, etc.) provided that the coin to be inserted in the slot does not exceed 6d (84ϕ) ; and that does not exceed on (847); and that the s.rplus of money resulting from the operation of the machine is de-voted to purposes other than private gain." In commenting on this Clause, Mr. R. A. Butler, the Home Secretary, said "I dare say that this matter will deserve consideration, but I think that we have come to a sens ble con-clusion because I know of several clubs which profit greatly from having these machines on the premises." these machines on the premises.

Crown And Dixie Coin Form Coin Mart



NEW ORLEANS, LA.—Long stand-ing rumors became a reality last week as officials of two leading local coin firms, Crown Novelty Co., Inc., and Dixie Coin Machine Co., local AMI Distributors, officially confirmed the merger of the two concerns. The new firm, located at 1055 Bar-onne Street, this city, will be known as the Coin Mart and is intended to provide the Louisiana - Mississippi-Alabama operators with their first complete one-stop coin machine serv-

complete one-stop coin machine serv-

ice. The Coin Mart will open officially on Monday, December 14, with open

on Monday, December 14, with open house set for the entire week to coin-cide with the introduction of the new Model "K" AMI phonograph line. Outstanding features of the new setup are the spacious display area featuring virtually everything coin operated; fast drive-through customer service; excellent parking facilities in a handy location; complete separa-tion of used displays to the second floor; operator meeting rooms and customer lounges. Departmentalization permits fast and convenient customer service.

service. Nick Carbajal, president of Crown Nick Carbajal, president of Crown Novelty Company and head of the new firm, announced the merger and stated, "Our activities over the years at Crown have been confined entirely to various amusement equipment even though we have recognized the need for more diversified product service. With the merger, we are confident the AMI phonograph line and other products in the vending and kiddie the AMI phonograph line and other products in the vending and kiddie ide field as well as other more spe-ialized products will enable us to ompletely service our operator needs.

We'll surely look forward to seeing

We'll surely look forward to seeing all our friends and customers during the week of the 14th. We believe you will like what we will have to offer." Ed Holyfield, vice-president and general manager of Dixie Coin Ma-chine Company, identified with the AMI phono for the past twelve years, was particularly enthusiastic, saying "There simply is nothing in the South in our field to compare with the facilities we will offer. It is a real privilege to introduce the new Model "K" AMI under these new conditions. The tremendously improved service

"K" AMI under these new conditions. The tremendously improved service we will now provide is just what the coin operator needs, deserves, but seldom receives. I would like to per-sonally extend a most cordial invita-tion to every operator in the area we serve to drop in for a visit during the week of the 14th." Sales and service personnel will remain virtually the same with the exception of John Pentecost, former Dixie salesman in Mississippi and North Louisiana, who is leaving Dixie to join the field service force of the AMI factory, according to Holyfield." John's many friends will be happy to know that according to present plans, he will continue to travel the same area as before but in the new capa-city.

city. Final plans and financial structure of the new firm will be announced January 1, following a joint meeting of the officers and stockholders of the of the officers and stockholders of the two old firms. Present management, however, indicated there would be virtually no change in general policies. Ed Holyfield, Dixie Coin Machine, makes the merger official as Nick Carbajal, Crown Novelty, looks on.

Chi Restaurateur Donates Day's Receipts To Gottlieb Memorial Fund

Expect To Reach \$4 Million Goal With Help Of Chi Business Leaders



CHICAGO — The huge campaign initiated by David Gottlieb, D. Gottinitiated by David Gottlieb, D. Gott-lieb & Company, this city, for a hos-pital in the west suburbs, got a boost last week from a contribution of a ful day's receipts of \$1,012 from a downtown restaurant operator, Lou Mitchell, on the occasion of Pearl Harbor Day, December 7.

Each year Mitchell selects a worthy cause and donates the entire receipts from a day's business. December 7 is always his "day of charity".

always his "day of charity". Th s year, Mitchell's marquee in-formed his customers that proceeds from business that day would go to the Gottlieb Memorial Hospital, the new \$1 million hospital now being constructed in Leyden Township. The hospital is named in honor of David Gottlieb's parents, and he originally contributed \$750,000 to the project to kick off the campage for the muchkick off the campa gn for the much-needed institution. The non-sectarian hospital was selected by Mitchell for his annual charitable contribution of a day's receipts at his restaurant "be-cause it fulfills such a great need."

Going all out to make the day's gross as big as possible, Mitchell used his window for a large sign, pushing the fact that customers could eat the fact that customers could eat hearty and go away knowing they did their bit to help provide a much-needed modern, completely equipped medical center for the Chicago area. Hearty approval of the new hospital project has been given by the Hos-pital Planning Council of Metropolitan Chicago, Inc.

Visiting the site of the rapidly rising non-sectarian hospital, Dr. Karl S. Klicka, director of the council, S. Klicka, director of the council, voiced enthusiasm for the new medical center which will be completed next year. Checking latest construction reports, Dr. Klicka was amazed at the speed with which the hospital is progressing. Though ground was broken only last June, footings and foundation walls are now complete, concrete floors are close to being fin-ished on the first level; and the grad-ing, compacting and stone hase for ing, compacting and stone base for the road to the building is complete.

Dr. Klicka, who was formerly director of Presbyterian-St. Lukes Hospi-tal, observed: "This area definitely needs a hospital, and Gottlieb Memorial is an extremely well-conceived and well-planned project to fit the requirements of the locality. I foresee that it will more than satisfactorily fulfill the needs of this west suburban community."

Located on a seven-acre tract of Located on a seven-acre tract of land on the north side of North Avenue, the new hospital site is 500 feet back from the highway, away from the noise and confusion of heavy traffic. North Avenue, at the point where Gottl'eb Memorial will be situ-ated, bisects all main roads and highways connecting the west suburbs with the city.

Louis Zahn, president of the hospital association, explained that the hospital will feature air conditioning and air filtering throughout, soundconditioned rooms, pneumatic tube drug and material delivery, motorized beds and closed circuit television to allow nurses' stations to monitor rooms.

"Our future plans also include a cancer detection clinic, deep radiation therapy, a nursing school and residence, and a heliport for emergency

and disaster service," Zahn added. It was noted by Zahn and Dav.d Gottlieb, founder of the project, that Chicago's leading executives and business leaders are taking an active part in the Gottlieb Memorial project; and for this reason primarily they certainly expect to reach their goal on schedule.

Pictured above, Dave Gottlieb joins drug executive Louis Zahn in ordering lunch from restaurateur Lou Mitchell (right) as part of the special day at Mitchell's restaurant, total receipts from which went to the Gottlieb Memorial Hospital.

Seeburg Announces **Personnel Changes**

CHICAGO - Fleming W. Johnson, senior vice president of the Seeburg Corporation, this city has announced the following promotions:

Marion A. Gregory has been elected assistant vice-president in charge of manufacturing; Andrew C. Kehoe is now assistant vice-president in charge of assembly; Carl E. Carlman has been made assistant vice-president in charge of fabrication.

Ralph M. Isacksen continues as assistant vice-president and director of personnel, according to Johnson.

These promotions in personnel followed an announcement several weeks ago by D. W. Colman, president, of changes in the administrative, phonograph, background music and vend-ing departments of the corporation. At that time Johnson was appointed senior vice-president of the firm.

Gottlieb Ships "Lightning Ball"

Introduces "Roto-Disk" Feature On New Pin



ALVIN GOTTLIEB

CHICAGO — Alvin Gottlieb, D. Cottlieb & Company, this city, an-no.nced this past week that Gott-lieb's new 'Lightning Ball'' fast action

lieb's new "Lightning Ball" fast action an usement pinball game is currently being shipped to the firm's distributors throughout the world. The outstanding feature, which ap-pears on the cackglass, according to Alvin, is Gottlieb's new "Roto-Disk". This unit gradually revolves spelling out the name "L-i-g-h-t-n-i-n-g B-a-l-l".

out the name "L-i-g-h-t-n-i-n-g B-a-l-l". "There is flipper-action skill shoot-ing in 'Lightning Ball'," asserted Gottlieb, "and a ball properly angled off of the red or blue contact on the lawfold complete c diamond pattern

Gottlieb, "and a ball properly angled off of the red or blue contact on the playfield completes a diamond pattern, adding one letter to the name on the 'Roto-Disk'. Colorfully dressed soldiers pull the letters around the disk. "The popu'arity of 'Lightning Ball' was obvious to us right from the start," Gottlieb said. "In fact, reports of peak collections were called to our attention shortly after games were shipped to many test locations in the United States and abroad. "These tests were not only severe but also of long duration. Yet in every test location where 'Lightning Ball' appeared results were sensational, and service problems were practically nil. "We should like to stress that the operator is not only placing an amuse-ment pinball game that will stand up under unusually rugged treatment and stress, but also acquiring a beau-tifully cabineted game that has proven play appeal, many thrills and light-ning action for the player, and has a beautiful playfield and backglass— as far as appearance goes." Among the numerous other features

a beautiful playfield and backglass— as far as appearance goes." Among the numerous other features in "Lightning Ball" which will assure maximum play, according to Alvin Gottlieb, are such ever popular fea-tures as the "Match Feature", "Spe-cial", etc. Completing the name "Lightning Ball" on the "Roto-Disk" scores a Special. Additional specials are then scored by hitting three colored light-ning contacts.

Making the rollovers from 1 through 6 scores a "Special" and lights the side holes for high score and earns additional "Specials". Gottlieb stressed the importance of ball (pupperly angled off of the

and earns additional "Specials". Gottlieb stressed the importance of a ball (properly angled off of the red or blue contacts) completing the diamond pattern in its movement. He compared it to a well executed "bank shot" off of four rails on a billiard table. However he pointed out that the "diamond pattern" flight of the ball in "Lightning Ball" is much easier to accomplish by the player. There are 4 fast action cyclonic kickers at the center, 2 flippers at the bottom of the playfield, and 4 high-powered pop bumpers at the top of the playfield. Among other Gott-lieb features are the new coin box with locking cover and twin chutes for 10 cents, and 3 for 25¢ play. "Lightning Ball" is currently on display for demonstration at Gottlieb distributors' showrooms all over the world, Gottlieb said in conclusion.



Designed to earn more for the opera tor, the magnetized IMPERIAL puts those extra coins into the coin box. After play, or when time expires, powerful, hidden magnets move under the playing surface, preventing play until additional coins are inserted. Write, wire or phone for more details.

AMERICAN SHUFFLEBOARD COMPANY 210 Paterson Plank Road, Union City, New Jersey UNion 5-6633

Available in 15' Lengths and Up

Miami Ops 9th Annual Affair Big Success

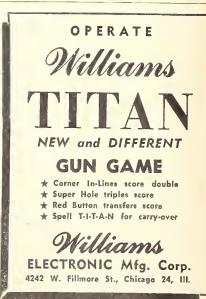
MIAMI—Leonard Baitler, business manager, A.M.O.A. of Miami, advised that the association's 9th Annual Af-fair, held Saturday, December 5, at the Skyroom, of the Dupont Plaza Hotel, was a tremendous success with hundreds of operators and guests turning out for the banquet.

turning out for the banquet. Among the hundreds of guests were coinmen from all over the United States and Latin America. Sol Gott-lieb, Chicago; Dave Bond, Boston; Tommy Minehart, Panama; Lee Harte-stone, president of London Records, were a few who flew in for the affair. The evening's program began with

The evening's program began with a cocktail reception in the Cloud Cafe high atop the Dupont Plaza with a spectacular view of Miami and the Beach. A steak dinner was served in the

beautiful Sky Room with dancing to the music of Hal Graham's Society Orchestra. Highlights of the Evening were presentation of a plaque to president, James I. Mullins, and a terrific show headlined by Seeco Recording Star, Gloria DeHaven. Gloria's rendi-tion of her new release "Dearly Be-loved" received a tremendous ovation from the crowd.

T.V. comic George Hopkins, with his impressions of recording stars from Como to Krupa, was made to order for the coinmen. Mentalist Mac Murray held the crowd spellbound with his american wind reading technique his amazing mind reading technique. The show closed with Pete Peterson's Vagabonds, Miami's popular night club act, and dancing continued for the remainder of the evening.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

the contraction "K' Showing Success

the AILLESTON, W. VA — Hobart Analysis of the American Structure of th

Booth, Mrs. Jack Bess, Dewey Pearson, and Al Butler, AMI regional representative, hosted the showings, with William Ellison and Harry Miller, Jr., children of coinmen, also present.

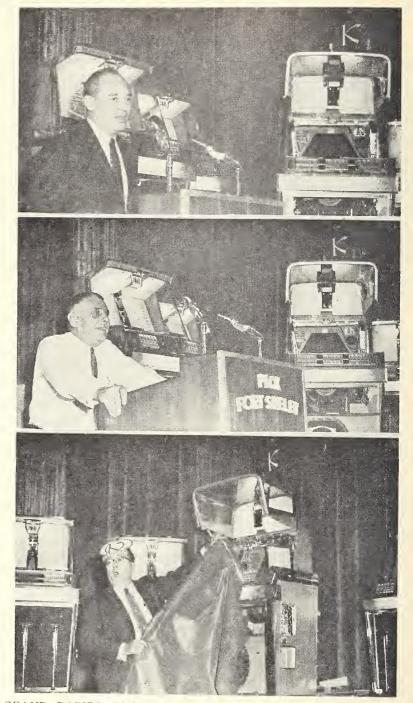
Also present were Chief of Police Dallas Bias; Tom Stafford, Charleston Gazette; Bob Mellace, Charleston Daily Mail; and other local businessmen.

Among the operators present were: "Red" Wallace, Mr. and Mrs. Richard Paxton, James Dykes, Mr. and Mrs. Edw. Flint, Hutch Tucker, Roy Asburry, Janice Miller, David Miller, Vernetta Miller, Burt Edwards, James Eumgarden, Mike Link, Mr. and Mrs. Dud Endsley, John Corrie, Ruth Cor-

rie, L. O. Haynes, Mr. and Mrs. Bob Mitchell, Mr. and Mrs. E. C. Lanning, Thomas Hunt, Charles Cunningham, Donald Ray Duncan, Dwight Greenlee, Richard Sines, Dawson E. Kapp, Robert Hall, Mr. and Mrs. Robert Bender, Charlotte Garrett, Raymond and Ben Tabor, Johnny Tabor, Raymond Tabor, Jr., Ronald Tabor, Malcolm S. Holl, Hilda White, Mr. and Mrs. Felix Munix, Stella Bailey, Mary Grigorain, Darris Derrick, Betty Derrick, Donna Derrick, Jerry Derrick, Pat Wood, Cleat Letart, Mr. and Mrs. Raymond McClung, Donna McClung, Barbara McClung, Joe McClung, Gary McClung, Chris Ballard, Leoma Ballard, Arrette McCarus, Anthony Mc-Carus, William Anderson, Red, Helen, and Mike Flannery, A. A. Mitchell, Mr. and Mrs. Ray Thomas, Charles and Suzanna Boystel.



It All Started With AMI's Distrib Meet



GRAND RAPIDS, MICH. — When AMI, Inc., this city, planned the introduction program for the firm's new AMI Model "K" phonograph line, they took into account every phase of promotion from the private distributor showing, which was scheduled to be held in Detroit, to the actual operator showings from distributor showrooms, in every major market in the United States.

To get things rolling the manufacturer called a general distributor meeting at the Fort Shelby Hotel, in Detroit, under the premise that "general" sales plans would be discussed for the coming year. However, upon arrival at the motor city distribs soon were treated to the complete line of Model "K" phonographs during a special session at which promotion plans for the introduction of the phonographs were announced. Since that meeting, held the last week in November, more than fifty AMI distributor outlets have introduced the Model "K" to its market. Stories of the individual showings will be featured on the news pages of The Cash Box as they are reported.

Pictured above, at the very first meeting held to introduce the Model "K", John W. Haddock, president, concludes his remarks with a note of op inism for the future. "Operator, dis ributor and manufacturer alike c in take pride in the juke box business and the opportunities it provides for performing a needed community service," stated Haddock.

Center picture shows Ed Ratajack, AMI vice-president in charge of sales, as he waits for applause to settle following a demonstration of the engineering developments incorporated into the Model "K".

Bottom picture, Bill Fitzgerald, advertising manager shouts, "Every operator's a king with the new Model 'K'", as he tells distributors to "roll out the red carpet of royal welcome".

British Ops Begin Drive For Public Relations Funds

LONDON, ENG. — The P.O.A., music operators association in England, has recently started its annual drive for funds to sponsor two mobile units which tour the nation showing free films to children in homes, orphanages and children's wards of hospitals. The vehicles travel during the entire year, with the association name featured on the sides of the mobile units advertising the sponsorship. The funds are raised through

units advertising the sponsorship. The funds are raised through donations and ticket raffles. Notices sent out to operator members and associated industries advised that the drive will receive newspaper coverage "which will help forward the cause of phonograph operators."

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

ne: EVerglade

New 1960 ROCK-OLA All-Purpose Phonographs

Play Stereophonic or Monaural

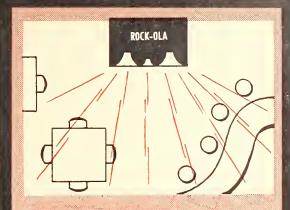
Music at One Low Cost!

See why the "Location Engineered" TEMPO II phonograph is the most dependable, economical and flexible phonograph in the industry today!

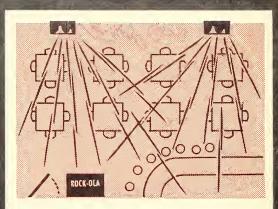
The 1960 TEMPO II all-purpose stereophonic phonograph is the first phonograph designed to fit the needs of any location and to play any type of music, either monaural or stereo, without the addition of costly internal conversion parts. Twenty-five years of on-location testing and engineering experience has created a truly versatile phonograph that allows the operator to use one machine in any location to play either stereo or monaural music.

The Rock-Ola exclusive "Tri-Fonic" switch permits instant conversion from monaural to stereo play at no extra cost to operator or location owner. Any location already equipped with extension speakers may now have stereo at no increase in cost over a monaural machine.

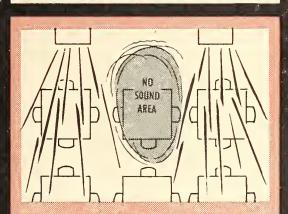
For the Fullest Profit from Each Location on Your Route, Check the Exclusive Features of the One "Location Engineered" Phonograph...Tempo II



Almost all phonographs come ready equipped to play straight monaural music but that is all. The Rock-Ola TEMPO II all-purpose phonograph with three position "Tri-Fonic" switching can play stereo as well as monaural with only the addition of extension speakers. No new machine or conversion partsneeded with a Rock-Ola, just flip a switch and you have stereo. Position "A" on the "Tri-Fonic" switch is for straight monaural play. Two powerful 12" woofers and a wide dispersion compression driver horn delivers the finest high fidelity music. Only Rock-Ola offers complete flexibility plus true economy!

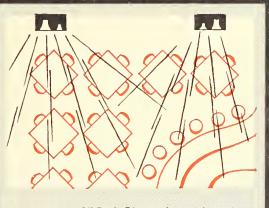


All manufacturers make a phonograph which plays stereo or can be converted to stereo with the addition of costly add-on parts. The Rock-Ola TEMPO II with its built-in dual-channel amplifier and exclusive "Tri-Fonic" switch permits instant conversion to the finest stereophonic sound at no extra cost. Only stereo extension speakers are needed. When in "B" position, the "Tri-Fonic" switch cuts out the main unit speakers and directs music to the separate stereo channels. This allows the phonograph to be placed in the most heavy traffic area while speakers are arranged for the most suitable stereo sound.

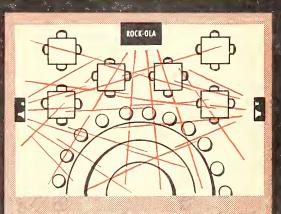


Some phonographs because of the construction of their extension speakers have very little sound dispersion and bass resonance, thus causing the familiar "hole in the middle" type of stereo sound.

a c l D a



All Rock-Ola speaker enclosures utilize a special Helmholtz full resonance bass baffle with a heavy duty 12" wooter plus a wide compression driver horn for full room stereo sound, thus eliminating any "holes". NO MATTER WHERE THE CUS-TOMER SITS, HE HEARS FLAW-LESS STEREO SOUND.



The third position on the exclusive Rock-Ola "Tri-Fonic" switch directs the separate stereo channels to the stereo extension speakers and also combines both channels through the main unit speakers. In a large or odd shaped location where other equipment would require an expensive "scatter-shot" speaker arrangement, Rock-Ola's four powerful bass speakers and three high compression driver horns fully compensate for the location's acoustic deficiencies to provide smooth, balanced, reinforced stereo sound at no extra cost for additional speakers.

Available in 120 and 200 Selection Models

twenty-fifth anniversary model
The All-Purpose Stereophonic Phonograph
ROCK-OLA MFG. CORP. 800 N. Kedzie Ave., Chicago 51, III.

empo

Fiesta" Pin Game

AGO—"Competitive play is one of the outstanding features of pin all game," stated Sam Lewis, vice-president, Will'ams Electronic Monufacturing Corp., this city, "and our new 2-player, 5-ball game 'Fiesta' makes the most of competitive play."

LAKE CITY SPECIALS! BEST EQUIPMENT - LOW PRICES DELS1 TUDITWICNI -MIDWAY RED BALL (New) BALLY FOLF CHAMP SPORTSMAN GUN ALL STAR OELUXE JUMBO TEN STRIKE SKEET SHOOT DELUXE BIG TENT SUPER BIG TENT ROUND UP (New) BOWLING LEAGUE, 14 Ft. CLASSIC BOWLER TV BOWLER \$395.00 175.00 85.00 125.00 135.00 255.00 285 00 175.00 450.00 225.00 295.00 TV BOWLER BALLY 14 FT. LANES BALLY 14 FT. LANES BALLY TOURNAMENT, 121/2 & 14 Ft. BALLY STRIKE 295.00 250.00 425.00 275.00 BALLY TROPHY BALLY LUCKY ALLEY 495.00 645.00 CIRCUS WAGON 95.00 75.00 PICCADILLY WURLITZER 2000 400.00 WURLITZER 2100 425.00 WIRE-WRITE or PHONE HE 1-4100 1/3 Deposit Required on Each Order We are exclusive factory distributors for: BALLY - WILLIAMS - ROCK-OLA AKE CITY AMUSE. CO. 4533 PAYNE AVE., CLEVELAND, O. (Tel.: HE 1-4100) WANT! We Pay Ca\$h for

Seeburg

M-100-A • M-100-B We Pay Top Dollar for United

FLASHING LIGHT SHUFFLES

WE WILL TRADE OUR BIG BOWLERS FOR ANY OF YOUR INVENTORY—CALL OR CABLE

NYON SALES COMPANY

Factory Representatives for: Inc., Bally Manufacturing Co.,

Irving Kaye Co.

593 10th Ave., New York 18, N. Y. LO 4-1880 221 Frelinghuysen Ave., Newark 6, N. J., Bl 3-6777 231 Windsor, St., Wartford, Conn., JA 7-4478

of the playfield, offering an entirely d fferent target shot that's a really SAM LEWIS

"Two other features in 'Fiesta' that operators will be pleased with," con-tinued Lewis, "are the 'add-a-score' drums to assure perfect scoring at all times and the 'spin-drum' at the center

thrilling play and fun-maker. "When playing 'Fiesta' the player has more opportunity to keep each ball in play for a longer period of time because of the numerous flippers and action kickers on the playfield. 'Other features include the single match feature for each of the two competitors and the 2-way double match feature which collects 10 re-plays.

and the feature which collects 10 replays.
"There are scoring targets placed strategically on the playfield with 5 jet thumper bumpers, 4 flippers, and 4 high speed ball kickers.
"The sturdy wooden cabinet carries out the 'Fiesta' motif with the theme carried onto the backglass and playfield. 'Fiesta' is adjustable for either 3 or 5 ball play. The twin coin chute offers single play and 3 for 25¢.
"We have tested 'Fiesta' for 16 weeks in 25 locations in this country and abroad and the results assure us we have a winner. Collection reports maintained a steady high level," concluded Lewis.

cluded Lewis.



ATLAS...Best in Music and Vendors! MUSIC The SCREEPERSTRUTPEPERTY W SEEBURG L-100 \$595 a na na ini na na na na na na na All New SEEBURG K SEEBURG V/VL 200 SEEBURG 100-G 575 0 0 0 0 495 SEEBURG 0000. 465





PR Committee To Stage First Teenage Dance Sat. Eve. - EASTERN FLASHES -

<text> that includes setting up, designing and equipping whatever style game room an operator has in mind.

Nick Melone, American Shuffleboard Corp., Union City, N. J. calls to advise that he's feeling much better after a recent illness and that a West Coast trip is scheduled for the near future. Nick told us that the 15-foot "Imperial" shuffleboard is making inroads all over the U.S. . . . Sandy Moore, Sandy Moore Dist. Co., away from the office when we called but Allie Gold-berg advises that business is wonderful and that Gabe Forman will postpone his European trip for a few weeks. . . Irv Holzman, Black Sales Co., attended the testimonial dinner for State Assemblyman Joe Carlino with receipts going to the Mentally Retarded Children's fund. Irv acted as coin repre-sentative while there and attended with William Cahn, Nassau County District Attorney. Business at the United outlet is fine, according to "Whitey" Druckman, and action on the "4-Way" is also very good. . . . Myron Sugerman, Runyon export rep, settled down after a European jaunt which included nine countries, handles the mail contact with foreign importers and reports that the export business has increased somewhat since the reorganization took place some months back. . . . Meyer Parkoff, Atlantic N. Y. Corp., busy clean-ing up the 1959 inventory on music and games in preparation for the "big news" from Chicago which is reported coming soon. Murray Kaye takes time out to discuss the merits of owning a house or living the easy life in an apart-ment, and then, back to work as ops file in ordering equipment in time for Christmas delivery to beating. ment, and then, back to work as ops file in ordering equipment in time for Christmas delivery to locations.

DON'T FORGET, THIS SATURDAY EVE., DEC. 19th, COINMEN ARE INVITED TO THE PUBLIC RELATIONS TEENAGE DANCE WHICH WILL BE HELD AT THE CHURCH OF THE RESURRECTION, GERRITSEN AVE., BKLYN. TIME: 8:00 P. M. LADIES INVITED TO ATTEND.

HAPPY BIRTHDAY THIS WEEK TO:

Leon Taksen, Harrisburgh, Pa. . . . Sol Wohlman, New York City, N.Y. . . . William H. Hampton, Ashland, Ore. . . O. K. Johnson, Aberdeen, Wash. . . . Herman Rosenberg, Glendale, Calif. . . . Sam W. Clark, Benton Harbor, Mich. . . . Thomas M. Walsh, New Orleans, La. . . . George F. Klersey, Gd. Rapids, Mich. . . . Roy Melvin, Florence, S.C. . . . Harve T. Bair, Findlay, Ohio. . . David Owen, Monticello, Ind. . . . John S. Tar-taglia. Pt. Chester, N.Y. . . . Sol Gottlieb, Chicago, Ill. . . . Thomas W. Bean, Denver, Colo. . . . Roy Small, Detroit, Mich . . . Forest Hiser, Ft. Wayne, Ind. . . : Frank P. Feigl, Chicago, Ill. . . . Robert Scott, North Tonawanda, N.Y. . . . Bessie Farris Middleton, Vicksburgh, Miss. . . . Robert Breither, Chicago, Ill. . . . Arthur E. Davis, Knoxville, Tenn. . . Frank Gardner Kirby, Bowling Green, Ky. . . . Mrs. Amelia Marino, Flushing, N.Y. . . T. R. Noto, Navasota, Texas. . . . Maxine Robison Meale, Cincinnati, Ohio. . . Jack Cohen, Cleveland, Ohio. . . Elmer Benjamin, Santa Monica, Calif. . . . Howard A. Herman, Mt. Vernon, N.Y. . . John W. Oomens, Glenview, Ill. . . . Herman A. Murray, Lake George, N.Y. . . James M. Browning, Dallas, Texas.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

The Cash Box

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I'D RATHER SEE

THE NEW

ANT MODEL K

the king of profit will

reign supreme for you.

NOW AT OUR SHOWROOM THE

COIN MART

1055 BARONNE STREET NEW ORLEANS, LOUISIANA Dixie Coin Machine Co. • Crown Novelty Co.

JUKE BOX



Factories Geared For 1960 Production With New Equipment Programs - CHICAGO CHATTER -



<text><text><image><image><image><text><text><text><text><text>



The construction of Auto-Bell Avoverty, informed us that the "Magie-Mirror horoscope game is enjoying nationwide acceptance. Many of Auto-Bell's distributors are singing its praises by racking up terrific sales.
Bell's distributors are singing its praises by racking up termendous acceptance. Many of Auto-Bell's distributors are singing its praises by racking up termendous and vending equipment, Harold Schwartz took a count of people at the Parks Show who checked their blood pressure, and came up with more than one-third of the total attendance. . . . Robert Company, stopped by to say hello during a recent visit and the store" at the plant, sales chief Frank Mitchell and service manager Jack Barabash hit the road last week. Frank visited Allen Sales, Rock-Ola's Wheeling distrib, and Jack called on Mickey Anderson in Erie, Pennsylvania.
While Nate Feinstein was swamped with a welter of sales activity on Seeburg phono and vending equipment, Harold Schwartz took a little time to explain to us that Seeburg vending machines are racking up tremendous acceptance by operators all over the midwest. Bill Phillips, Atlas Music's traveling representative, blew into town and expounded mightily on the above report. One of the prime reasons for this, according to Bill, is the knowledge among prevators that they can now purchase all of their parts and components for this vending equipment, modern showrooms, service schools, etc. All this to expedite the entire process of getting the vending and fondest wishes to Marvel Manufacturing's Ted Rubey, whose wife presented him with a little baby girl, Kathyr, etc. How didn't appear very surprised must have seen the results of his "Lucky Horoscope", Estelle Bye informs us Clayton process of modernizing its system in bookkeeping, better equipment, modern showrooms, service schools, etc. All this to expedite the entire process of getting the vending and fondest wishes to Marvel Manufacturing's Ted Rubey, whose wife presented him with a little baby girl, Kathyr,

National Coin's Mort Levinson, usually an expert when t comes to Gottlieb games, prophecies that Gottlieb's new 'Lightning Ball" will have a terrific run. He attributes this to the exciting features this game possesses. Paul Huebsch tells us he, Rosemary and the Huebsch youngsters are expecting a very wonderful holiday season



at the Huebsch residence in Skokie. Roy McGinnis, president of J. H. Keeney & Company, always looks forward to Christmas and all the warmth and friend-liness it brings to everybody. He extends his blessings for the New Year to all his friends everywhere. . . . We're happy to report that Ralph Shefiled looks very chipper these days, and considering the fact that just a few short weeks ago he was in the hospital, this is good news. Ralph sez the huge success Midway's 'Joker Ball' is experiencing is the prime reason for his satisfaction, Hank Ross and Marcine "Iggy" Wolverton naturally share Ralph's feelings about this game. . . Ben Coven, Coven Music, just returned from a trip to frigid Alaska. During his sojourn he managed to squeeze in visits to Los Angeles and Seattle, Washington. Irv Ovitz is basking in the warmth of sumy Miami Beach, and hopes to be back home by the first of the new year. . . John Frantz and Dave Brody ere "Bodge City" line of pistol target games equipped with gum ball vending machines, at the recent NAAPPB Parks Show. Brody info's that the first production run completely sold out in less than 30 days. Joe Auton's pionited Frantz' distrib in Michigan. Empire Coin is now handling the "Dodge City" line in Chicago. — Empire Coin has been a real busy distrib these past few showrooms are usually a mecca for visiting oper-ators. Both Gil and Joe look forward to a great year in 1960. . . A guy has to run to and from Exhibit Supply's not shortly returning to the new plant just a few blocks away from the plant. Chet tells us he was thrilled over the countless well wishers who proped in on him at the Exhibit Supply booth at the recent Park Show. Also he received numerous expressions of satisfaction in the fart that the firm is shortly returning to the production of areade equipment. . . Linda See, Rowe Manufacturing's midwest offices, reports that Bernie Shapiro is cur-entory align on the trade in Kansas. The firm's Bob Fabian returned from his solorun last week and is laying plans for a pleasant

Bob Greene, Tower Distribs, reports that he and broth-er Carl are closing out a tremendous year of sales with Wurlitzer phonographs. . . Another Wurlitzer distrib telling us the wonderful news that he is enjoying great suc-cess with Wurlitzer is Fred Minter, Gateway Co-operative Distribs in Evansville, Indiana. Fred and his lovely wife Jane look forward with happy anticipation to a whale of a 1960. . . J. C. Evans, sales manager of Gold Medal Prod-uets, Cincinnati, Ohio, writes to tell us the new 1960 Gold Medal Popcorn Vendor was a huge success at the Park Show. . . Ed Ruber and Morrie Wiczer, Wico Corp., inform us their new 1960 catalog, the largest they've ever offered the trade, has accomplished its greatest delivery in the firm's history. More people all over the world now have the Wico catalog in their hands. Bob Greene, Tower Distribs, reports that he and broth



JOEL STERN

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

SAM STERN

Background Music Mixed

e ent references to background system, the relay piped by wire from central offices, has called attention to the other planned music system, "Re-diffusion" which has, in fact, been on the market for a much longer

Muzak plays for fifteen minutes on, fifteen minutes off. It sounds all the same, softly stealing its way into the sub-conscious. But the planning is well thought-out: remotely calm at the beginning of the day, livelier later on. It was in 1954 that the Rediffusion people started. They say they toyed with the idea of Muzak for Britain and decided the British public didn't

CLEARANCE! The Special to Beat All Call At Our Expense—You'll Be Awfully Glad You Did ! ABC BOWLING LANES TOURNAMENT STRIKE TROPHY KING **** \$210.00 275.00 225.00 450.00 WRITE WURLITZER \$550.00 485.00 3:5.00 275.00 125.00 2200 2150 2000 1700 1650 OVER **BINGOS!!** 1000 IN STOCK !! Phone — Wire KIDDIE RIDES --- NEW! Cable: REDDINC, Allston, Mass. Distributing Co. 298 Lincoln St. Allston 34, Mass. AL 4-4040 Exclusive Distributors of BALLY - CHI. COIN - GENCO - FISCHER and the stand of the SEND FOR NEW and COMPLETE

LISTINGS

Lowest Prices In The Nation

PHONE-WIRE-WRITE TODAY

DAVID ROSEN

Exclusive AMI Dist. Eq. Pa. 855 N. BROAD STREET, PHILA, 23, PA. PHONE—STEVENSON 2, 2903

like the "big brother" psychological approach. So they decided on straight, lowbrow popular nostalgic numbers. The music is provided in the form of tapes, which are rented, with a set and loudspeaker, for £56 per annum. Reditune are somewhat critical about the Muzak scheme. They maintain that the music should be suitable for the location: they have different ranges-Concert, Salon, Piano, Bright and Very-Very Bright, approaching Rock 'n' Roll standards. They have enlisted some well-known customers, amongst whom are the Queen Elizabeth, with 104 other liners: the Resent Palace Hotel, London and Quality Inns. Next year competition between the two methods will be mounting, but there is still a considerable pocket of resistance to the general idea of background music. In 1956 for instance, Muzak-before the present set-up-was introduced to the main London offices of Shell. Reactions were very mixed: the accounting staff objected to anything with a factory sound. In departments where there is a lot of repetition work, it went down reasonably well. In the canteen, curiously enough, it failed to get much appreciation, so that the room is now half-Muzaked and half silent. Educational programs on the part of most background music sup-pliers are, however, breaking through the resistance barriers in many areas.

Frantz Parks Show Stint Sells Out Run

CHICAGO — Dave Brody, sales manager of J. F. Frantz Manufactur-ing Company, this city, reported last week that the reception of the new "Dodge City" amusement game models, equipped with gun ball vend-ing machines enjoyed a tremendous reception among d.stributors and amusement park operators at the re-cent NAAPPB Parks Show. "We were quite pleasantly surprised to discover, after checking our ship-ping records, that our first substan-tial production run was completely

tial production run was completely sold out in less than 30 days," Brody said.

John F. Frantz, president, stated that his firm's production line will be extended to keep the daily flow of games consummate with daily shipping schedules.

EXCLUSIVE DISTRIBUTOR

FOR

SMOKESHOP CIGARETTE VENDORS CLOSING OUT ALL WURLITZER PARTS GIANT SAVING! WRITE FOR COMPLETE LIST OF GAMES, MUSIC, PARTS COVEN MUSIC CORP.

3181 NORTH ELSTON AVE., CHICAGO, ILL. PH IN 3-2210 Cable Address: COVENMUSIK



LAST CALL The Cash Box *"INTERNATIONAL* QUARTERLY EXPORT EDITION" (Dated: December 26)

PRINTED IN: GERMAN, SPANISH, FRENCH, **ITALIAN** as well as **ENGLISH**

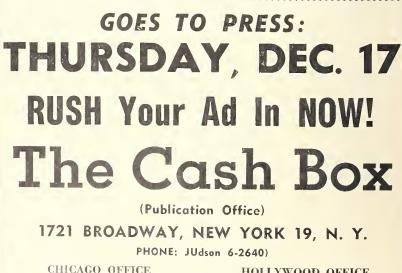
Featuring: Statistical Export Data, Review of Manufacturing Activities, and Special Articles from Coin Machine Leaders Thruout the World.

Advertising in this "International Quarterly Export Edition" points the way for the advertiser to enjoy greater world-wide markets for his merchandise, while at the same time, building up his own business on an international scale. Your ad reaches the world's best buyers of all coin machines!

MAKE SURE YOU GET YOUR SHARE!!

······ COMBINED WITH ······· The Cash Box "HOLIDAY SPECIAL"

An annual Issue in which you can reach all your customers and friends with a message of friendship and cheer.



E. MADISON ST. 29 (Flnancial 6-7272)

HOLLYWOOD OFFICE 6272 SUNSET BLVD. (HOllywood 5-2129)

LONDON OFFICE 9a NEW BOND ST. (Hyde Park 2868)

OTHER OFFICES: The Hague, Holland; Frankfurt, Germany; Milano, Italy; Stockholm, Sweden; and Heathmont, Victoria, Australia.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

RSMA Meets

Ops Decry Limited Stereo Single Inventory



EARL KIES

CHICAGO—Earl Kies, president of the Recorded Music Service Association, reported last week that the Chicago Music operators' organization held its regular quarterly meeting, November 26, before an attendance of 75 members at the Bismarck Hotel.

Kies advised that several problems pressing operators in this area were discussed and channeled to committee during the session. Uppermost in the minds of the operators at this time, Kies said, is the denial by local government agencies of the "privilege of transfer" of licenses, and the necessity of decaling machines by order of city officials.

"These two pressing matters will certainly be brought to the attention of civic officials," declared Kies. "And we will, of course demand immediate remedial action.

"Another matter members of R. M.-S. A. discussed," said Kies, "was the recent decrease in pressing by recording firms of stereo 45 rpm records. In order for operators to realize maximum collections in their phonograph equipment they must have available to them more stereo 45's in their machines."

Kies said that general business conditions in this area were also mulled over, and remedial treatment of "slack-offs" was analyzed to the satisfaction of the entire membership.

The next meeting is tentatively scheduled for January, 1960. Kies will notify all members by mail of a definite date. He stressed the urgency of 100% attendance, since there will be an election of officers for the next term.

The present panel of officers consists of Kies, president; Daniel Gaines, vice-president; Lewis Arpaia, vicepresident & secretary; and Joseph Filitti, vice-president & treasurer.

Included in the board of directors with the above named officers are: Julius Groner, Paul Brown, Otto Menconi, and Mose Proffitt.

2 New Frantz Distribs

CHICAGO — Dave Brody, sales manager, J. F. Frantz Company, this city, announced the appointment of two distributors last week.

Empire Coin Machine Exchange, Chicago, and Kingpin Equipment Company, Detroit, were named by the Frantz firm as distributors for the "Dodge City" counter game line. Kingpin will distribute the line in



Page 59

December 19, 1959

in "Dodge City" was shown recently a metal stand capable of holding sev- tio "It's What's in THE CASH BOX That Counts—INTERNATIONALLY" Page 60



Southern Automatic Shows AMI Model "K"

Promotes Show With "K" Products Gift

LEXINGTON, KY.—Homer Sharp, Southern Automatic Music Company, this city, advised that the operator turnout during AMI Model "K" showings last week were larger than expected and that the entire showing, promoted via a special give-away kit of home products all beginning with the letter "K", was a huge success. "The showing drew a record number of operators," said Sharp, "and I must tell you that among the very first operators to attend were Frank, Francis and Clarence Miller, from Irvine, Kentucky. Many operators were present and the preview went over quite well."

"All five Model 'K' phonographs were on display," continued Sharp, "and the interest stemmed primarily around the new design and lighting features of the cabinets. Servicemen at the showing were particularly enthused with the new engineering developments which AMI has incorporated in this new model phonograph. "Every person who visited the showroom was enthusiastic over the phonograph and the operators who

called to say they couldn't make it will be in next week to take a look and listen. "We'll be glad to show the model

"We'll be glad to show the model at anytime for operators who are unable to attend this week or next," concluded Sharp.

Roanoke-Richmond Shows Model "K"

RICHMOND, VA. — Jack G. Bess, president, Roano'ke Vending Exchange, Inc., this city, advised that the December 6 AMI Model "K" showing at the firm's main showroom was attended by a record number of operators from the area. Bess stated that all five models were on display and that operator interest ran high. New design and lighting features plus new engineering developments attracted most of the attention, according to Bess. Every visitor received a souvenir kit of products whose names begin with the letter "k".

Among the firm's personnel present during the first day's showing were: Jack G. Bess, Harry D. Moseley, Dan Finegan, Alton Sheffield, D.W. Bishop, W. David Street, M.L. Mundie, John G. Banks, Jr., John H. Cameron, W. O. Jones, Floyd W. Morgan and Mrs. Elizabeth O. Williams.

Present from the AMI factory was Tom Sams, assistant director of sales. John W. Boyle, executive vice-president of Mountain Trust Bank, Roanoke, also attended the showing during the first day.

Among those who attended the first day's showing were:

Mr. Chris Anthony, Chris Anthony Music Service; Mr. & Mrs. Herman Hicks, Chris Anthony Music Service; Mr. R. A. Williamson, Cox Music Company; Mr. George A. Parker, Nansemond Amusement Co.; Mr. M. Tvoni, Nansemond Amusement Co.; Mr. Fre l Knight, Richmond Amusement; Mr. Arthur Bazaco, Richmond Amuse-

ment; Mr. John Chandler, Richmond Amusement; Mr. & Mrs. W. M. Showalter, Showalter Music Co.; Mr. Ed. Couch, National Coin Machine Service; Mrs. Lillian Aleshire, National Coin Machine Co.; Mr. Claude N. Smith, Roanoke Music Co.; Mrs. Madeleine Smith, Roanoke Music Co.; Mr. Robert L. Ward, State Amusement Co.; Mr. R. G. Flippen, F & N Novelty Co.; Mr. R. S. Northington, Jr., F & N Novelty Co.; Mr. William Hough, Mr. C. E. Morse, Jr., Mr. C. E. Morse, Sr., Mr. Aubrey Wood, Mr. Edward T. Williams, Mr. & Mrs. H. B. Akers, Mr. & Mrs. Clyde Kessler, Mr. & Mrs. Kenneth Schneider, Playtime Sales Co.; Mr. & Mrs. M. H. King, Mr. F. O. Colbert, Tony's Amusement Co.; Mr. Aubrey Burton, Minor's Music; Mr. Bob Minor, Minor's Music; Mr. F. R. Harlow, Birdsong Music; Mr. F. Birdsong, Birdsong Music; Mr. C Wesley H. Bales, Birdsong Music; Mr. O. K. Lewis, O.K. Amusement Co.; Mr. Bob Lewis, O.K. Amusement Co.; Mr. & Mrs. V. E. Martin, Martin Amusement Co.; Mr. C. C. Connelly, Va. Music Novelty Co.; Mr. C. C. Connelly, Jr., Va. Music Novelty Co.; Mr. Lewis S. Pendleton, Jr., Va. Music Novelty Co.; Mr. E. Walter Harvey, Harvey Music Co.; Mr. Ray Hash, University Music Co.; Mr. G. Haney, Haney Music & Vending Co.; Mr. E. L. Simmons, Danville Amusement Co., Mr. L. W. Gourley, Danville Amusement Co.; Mr. R. M. Bryant, Bryant & Lumpkin Music Co.; Mr. Clyde J. Coleman, Coleman Amusement Co.

Reports from other Roanoke vending outlets will appear in next week's issue of The Cash Box.



New Equipment Prime Reason For Heavy Traffic On Coinrow CALIFORNIA CLIPPINGS

With another 1960 phonograph being introduced, several new games caus-ing excitement, and a number of current disk releases taking off big, the bisiness atmosphere along Pico Blvd. one week before Christmas is one of great activity. . . At Minthorne Music. Wayne Davis reports they have prac-tically sold out of their last shipment of Seeburg cigarette machines with another shipment due in soon. Matt Nordberg in the San Diego area the past week. Minthorne Music also wished to announce they will again be having "open house" during Christmas week with all operators in the South-ern California area invited. Harry Silverberg, Seeburg distributor from Kansas City, in town on vacation and stopping by to visit with the gang at Minthorne, . . Marshall Ames, at Badger Sales, informs they are more than gratified with the reception the new 1960 AMI "K" phonograph has been receiving since its introduction. Marshall went on to say they are very opti-mistic about the sales potential of this phonograph during the coming year. Although the AMI "J" proved a tremendous success, "We expect to do an even better job with the new "K." Marshall stated. Shop foreman "Rocky" Nesselroad says the "K" shows the greatest mechanical advancement in phonographs in the last 10 years. "We sincerely feel we have the best machine on the market," Rocky continued, "with sales bound to reflect this dring the coming year". . . At Leuenhagen's "record bar," Doris Flack, of Everest Records, stopped by to spin The Curls current offering "Why Didn't I Go." This looks like a strong follow-up to their smash "7 Little Grips in The Back Seat," according to Kay Solle. Mary thinks The Four Preps could have their next big one with their up-dated version of the lodie, "Preps could have their next big one with their up-dated version of the lodie, "preps could have their next big one with their up-dated version of the lodie, "preps could have their next big one says it should be a hot chart item. The Kitty Kallen smash a few years back, "Little Things Mean A Lot At Paul A. Laymon's, Ed Wilkes, Don Peters, and Jimmy Wilkens attended a monthly meeting of the Long Beach Music Merchants Association. Laymon's hosted the dinner meeting for the group, where they displayed the new 1960 Rock-Ola "Tempo II" phonograph. The machine was very well received by the operators, says Jimmy, with everyone reporting a good time as well. Laymon's also plans various local showings of the new "Tempo II". . . . Charlie Robinson, at C. A. Robinson & Co., busy calling the factory to expedite shipment of United's "Handicap" bowlers. With renewed interest on the part of operators in Williams "Titan" guns, shipments have not been able to keep pace with demand, according to Hank Tronick. The Yuletide spirit is in evidence at Robinson's, with operators receiving special deals on all equipment and parts for the month of December. . . . At Simon Distribut-ing, Jack Simon returning from the Parks Show in Chicago, and while in the city also purchased a quantity of late used equipment to replenish the stock at Simon's. Shop foreman George Muroaka all excited with the purchase of a new home in Monterey Park. . . . Sam Ricklin, at California Music, ex-claims business has been teriffic—that he can't recall when it was better. Gabe Orland says they will be open every night until 9:00, and Sunday's until 5:00, to better take care of the rush business until Christmas. Buddy Robinson feels the "big" Christmas record could easily be Andy Williams Cadence slice, "Village of St. Bernadette". . . Some of the visiting operators on Pico this week were: Charlie Guager, Ventura; Bob Hathway, Ventura; S. L. Griffin, Pomona; Ray Berra, San Bernadino.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



linger, Frank Mongaras, Arthur Rubin, J. T. Watson, E. T. Straton, Doby Sansone, Jack Kennedy, Jack Hall and Joe Duncan, all from Dallas.

Walbox Distributing showing held several weeks ago when the Rock-Ola "Tempo II" phonograph was pre-Ola "Tempo II" phonograph was pre-viewed for operators was very enthu-siastic, as the above photos testify. J. Fred Barber and Frank Lester, shown in top picture at left, reported that the turnout was most gratifying with operators taking to the new phonograph almost immediately. On hand to demonstrate the technical aspects of the machine was Jack Barabash, Rock-Ola service represen-tative, shown in top photo, far right. With Jack is Boyd Wiley, of City Cigarette Company, Dallas, one of the many operators who showed up for the unveiling of the new phonograph. In the bottom picture, front row, are: Frank Lester, Leonard Kollman, Jack Barabash, Herb Rippa, Benny

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY" - 10

THE LOVERTISING SECTION

COULD COULD AD RATE 10 CENTS PER WORD Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash.

NOTICE—\$48 Special Classfied Advertisers. You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 10c per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 Noon, of preceding week to appear in the following week's issue. If you are a \$48 Special Classified Advertiser you are entitled to a free checking copy of "The Cash Box" each week.

ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT THE CASH BOX 1721 Broadway, New York 19, N. Y.

WANT

- WANT Southern Illinois and Missouri operators. We pay cash and get you top dollar for Bally Bingos, Show Time and newer. Send list of games yon want to dispose of. AMUSEMENT SUPPLY CO., 707 MISSOURI AVE., EAST ST. LOUIS, ILLINOIS.
- WANT Rock-Ola Model 1442—50 Selection Hi-Fi; Seeburg Models C & R; Gottlieb Multiplayer Majestic, Contest, Gondolier, Double Action, Single Player, Sittin' Pretty. State condition and best prices. HUB COIN MACHINE, 7312 GEORGIA AVE., N. W., WASHINGTON 12, D. C. (Tel. RAndolph 3-9896).
- WANT Late model pins, shuffles, phonographs, bingos. Will pay cash. DAVE LOWY, 594 TENTH AVE., NEW YORK, N. Y. (Tel. CHickering 4-5100).
- WANT 45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GAL-GANO DIST. CO., 4135 W. ABMI-TAGE, CHICAGO 39, ILL. (Tel. DIckens 2-7060).
- WANT—Glass for shnffle king overhead scoring unit, Un. Show Boats, Un. Triple Plays. FOR SALE—3-4-5's. Make offer. NOBRO NOVELTY, 142 DORE ST., SAN FRANCISCO, CALIF. (Tel. MArket 1-5438).
- WANT—Used 45 RPM Records. All types, as they run, right off the route. No sorting or picking, We pay freight from anywhere in USA. Standing order available for regular shippers. JALEN AMUSEMENT CO., INC., 14 EAST 21st ST., BAL-TIMORE 18, MD.
- WANT—Records, 45's and LP's, new only. Please give full details first contact to avoid delay and assure quick deal. HARRY WARRINER, KNICKERBOCKER MUSIC CO., 209 EAST 165th ST., NEW YORK 56, N. Y. (Tel. LUdlow 8-8310).
- WANT—Juke Box Operators. If you want a steady outlet for your used records (No One Shot Deals), Call or Write MARLIN RECORDS DIST., 824 WILLARD STREET, NORTH BELLEMORE, L. I., N. Y. (Tel. CAstle 1-0556).
- WANT—Your nsed or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel. UNion 1-7500).
- K. I. (Tel. UNion 1-7500).
 WANT—As always we need for immediate export unlimited quantities of: Bally Bingos. United Bingos, all types of Shuffles, Seeburg, AMI, Wurlitzer music. Call collect. BEL-GIAN AMUSEMENT CO., 808 NO. BROAD ST., PHILADELPHIA, PA. (Tel. POplar 3-7808).
- (14). PUptar 3-(808).
 WANT—Wms. Vanguard, United Star Slugger, eash or trade on Thunderbolt Horse, National Shuffleboards— 20 & 22 ft., completely refinished. COIN MACHINE EXCHANGE, 4605 127th S.W., TACOMA 99, WASH. (Tel. JUniper 8-7153).

WANT—New or used 45 RPM records that have appeared on The Cash Box "Top 50" within the last six months. We pay 15¢ to 18¢. Can use any quantity. KAY ENTERPRISES, 659 N.E. 123rd ST., NORTH MIAMI, FLORIDA. (Tel. PLaza 7-8061).

- WANT—Mills Panerama. Also Parts, Advise Best Price. WESTERN DIS-TRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASHINGTON. (Tel. GArfield 3585).
- WANT One United Team Shuffle Alley Back Glass. GLOBE AUTO-MATIC VENDING CO., INC., d/b/a; ATLAS DISTRIBUTORS ATTEN-TION: MR. RONALD REGO, 1024 COMMERCIAL AVENUE, BOSTON 15, MASS. (Tel. RE 4-1384).
- WANT Will buy Bingos, Shuffle Alleys, Bowlers, any amount of Phonographs. LEW JONES DISTRIB-UTING COMPANY, INC., 1301 N. CAPITOL AVE., INDIANAPOLIS, INDIANA.
- WANT—Juke Boxes and Games for resale, Cash, send list, condition and prices. HASTINGS DISTRIBUTING COMPANY. 6100 WEST BLUE-MOUND ROAD, MILWAUKEE 13, WISC. (Tel. BLuemound 8-6700).
- WANT—Coin operated Laundry Equipment, A.M.I. 120 Selection Phonographs, Hideaways, Wall Boxes, 5¢ and 10¢ Counter Games. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA. (Tel. MElrose 1-9550).
- WANT—Beautys, Beach Clubs, Frolics, Palm Beaches, Palm Springs, Yacht Clubs or any Bally games with vertically mounted control unit in back board. Need not crate. J. J. PAR-KER CO., 1308 SO. MAIN ST., LAS VEGAS, NEVADA. (Tel. DUdtey 4-6086).
- WANT—Chicago Coin Bowlers; Hollywood, Blinker, Bullseye, Super Frame, Score-a-linc, Championship; United Bowlers; Ace Clipper Mercury, Capitol, Mars, Regulation. Cash or will trade 14 foot Bowlers. Call, Write or Wire today! PUR-VEYOR DISTRIBUTING CO., 4322 N. WESTERN AVE., CHICAGO 18, ILL. (Tel. JUniper 8-1814).
- WANT—Wms. Vanguard, Hercules and Crusaders; ChiCoin and United Flashing Type Shuffles. State quantity and best price in 1st letter. MONROE COIN MACHINES EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. (Tel. SUperior 1-4600).
- WANT—To Buy—Gottlieb: Flagship, Ace High, Majestic, Super Circus, Silver, Falstaff, Straight Flnsh, Whirlwind, Criss Cross, Wishing Well, Roto Pool, Gondolier, Sunshine, Contest, Double Action, Race Time, Atlas, Queen O' Diantonds. KAY'S MUSIC SERVICE, 147 CO-LUMBIA AVE., VANDERGRIFT, PA.
- WANT—To purchase 5,000,000 new reeords, all speeds. We prefer large quantities and will buy for cash. Top prices offered. No Jnke Box Records. Write to: RANSEL TRAD-ING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel. GEneral 2-1650), JESSE SELTER, Pres.

CLASSIFIED ADVERTISING SECTION

- WANT—22 ft. American or Rock-Ola Shuffleboards. Give condition and price asked. STATE AMUSEMENT CO., 1531 BROADWAY, TACOMA 2, WASH. (Tel. FUlton 3-2282).
- WANT Repairmen for Pin Games. Contact — PENNSYLVANIA VEND-INC CORP., 1224 BROWNSVILLE ROAD, PITTSBURGH 10, PA. (Tel. TU 1-2804).
- WANT—Top Pinhall Mechanic, pleasant working conditions. Contact— MR. MILLISON, LEXINGTON PARK, MARYLAND. (Tel. VOlumteer 3-4383).
- WANT—Wish to Buy and Sell any machines or model Phonographs. Also Amusement Games. SEACOAST DIS-TRIBUTORS, INC., 1200 NORTH AVENUE, ELIZABETH 4, NEW JERSEY. (Tel. Blgelow 8-3524-5).
- WANT—Williams Star and Super Star Baseball: Gottlieb Single and Two Player Pinballs. State condition and best price. CLYDE CHRISTIAN, BOX 182, CUERO, TEXAS.
- WANT Gottlieb used games, 1957 and up. Send your list to—IMPE-RIAL COIN MACHINE COMPANY, 498 ANDERSON AVE., CLIFFSIDE, NEW JERSEY.
- WANT—Which one-stop can ship us regularly top ten records. We are still bnying Juke Boxes. Write us today. L'AUTOMATE, 60 RUE VAN SCHOOR, BRUSSELS 3, BEL-GIUM. (Cahle JEUMATE—BRUS-SELS).
- WANT—Unlimited quantities of Seeburg A and B. Further all other models Seeburg, Wurlitzer 1700, 1800, 1900; Bally Bingos, multiplayer Pinballs. State condition and lowest prices f.o.b. outgoing vessel. MARALSTA - 92, KROONSTRAAT, ANTWERP, BELGIUM. Cable Address: MAROMATIC ANTWERP.
- WANT—A-1 mechanic on music, pinballs and shuffle alleys. Must be under 45 years of age. Steady job available to the right man. No drifters or drinkers need apply. RELI-ABLE COIN MACHINE CO., 184 WINDSOR ST., HARTFORD, CONN. (Tel. CHapel 9-6556).

WANT — Will take in trade or buy: Peppy The Clown, Bally and all other kiddie rides, Burp Guns and all Late Guns, ChiCoin Goalee, Chi-Coin Twin Hockey, Bally Bullseye, Arcade Machines. List your machines with us. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK 36, N. Y. (Tel. BRyant 9-6677).

- WANT—We will buy Rock-Ola 1438 1448, 1454, 1455; Seeburg B-100 or we will trade Bally 11 and 14 ft. Lanes, Bally 12½ and 14 ft. TNT Bally 11 and 14 ft. Trophy, Bally 11 and 14 ft. Champion, Bally 11 and 14 ft. Strike. RUNYON SALES COMPANY OF NEW YORK, INC. 593 TENTH AVE., NEW YORK 18 N. Y. (Tel. LOngacre 4-1880).
- WANT—Will pay cash for Antophoto Model #11; Mills Panoram; Seeburg KD200, 100 J & L; Late Bally Bingo; United and Chicago Coin Flasher Shuffles. State price and quantity. CONTINENTAL COIN MA-CHINE, 1827 ADAMS ST., TOLEDO 2, OHIO. (Tel. CHerry 8-3359).



FOR SALE — Amazing Values on: Keeney Super Bonus Bells; Bally Draw Bells, Clover Bells; Universal Arrow Bells, Feature Bells and many others. Thousands of parts available for Keeney, Bally and Universal Console type Machines. Write for prices. BOX #443, c/o THE CASH BOX, NEW YORK 19, N. Y.

- FOR SALE—Got. Brite Star 2-Player \$265; Got. Racc Time 2-Player \$310; Wms. 4-Bagger \$195; Wms. Crossword \$250; Wms. 3-D \$225; Wms. Sea Wolf \$275. C & W DIS-TRIBUTING CO., 400 MAIN ST., GALENA, KANSAS. (Tel. # 400).
- FOR SALE-Completely reconditioned: Carnival Quecns \$325; Cypress Gardens \$200; Miss Americas \$140; Show Times \$110; Big Shows \$75; Big Times \$60; 1 Seeburg Phonograph, Model V200 \$500. Immediate delivery. NASTASI DISTRIB-UTING CO., 912 POYDRAS ST., NEW ORLEANS 12, LOUISIANA. (Tel. MA 6386-MA 7459).
- FOR SALE—A money maker: Music, games, cigarettes. Compact and convenient Metropolitan route. Owner retiring. Priced right. Contact, DAVID CONNELLY, 535 NO. WEST-ERN AVE., LOS ANGELES 4, CALIF. (Tel. HOllywood 9-6448).
- FOR SALE—Kiddie Rides, used less than 90 days, like new. 2 Bally Champion Horses # BA4729, # BA-4730; 1 Bally Fire Chief # 1143; 1 Bally Model T # 1146; 1 Baly Tusko # 40522, as is, also as is, 1 Used Round The World Trainer # 1114; 1 used Flying Saucer; 1 used Whip. SCIOTO NOVELTY, INC., 1909 EIGHTH STREET, PORTSMOUTH, OHIO. (Tel. EL 3-4179).
- FOR SALE—Get Acquainted Specials —Seeburg 100L, sharp \$650; 5207 Wallboxes \$62.50; Seeburg 100G \$395. MID-WEST DISTRIBUTORS, 709 LINWOOD BLVD., KANSAS CITY, MO.
- FOR SALE Wms. Vanguard Gun \$375; Wnis. Ten Pins \$125; Bally All Star Bowler \$125; C.C. Rocket Shuffle \$150; C.C. Bowling League (14') \$195. WANT—L-100 Seeburgs and 18' Ball Bowler (late) —Rubber Ball models only. MO-HAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHE-NECTADY 2, N.Y. (Tel. FR 7-2162 or FR 4-7549).
- FOR SALE All late Bally Bingos, slightly used uprights; Gunsmoke, Hunter, Super Hunter, Wild Cat, Deluxe Big Tent, Shawnees. Write or phone for prices. PENN COIN-O-MATIC CORP., 821 NO. BROAD ST., PHILADELPHIA 23, PA. (Tel. PO 5-2676).
- FOR SALE Complete line of Peol Table Supplies & parts. Slates, Cushions, Balls, Cloth, Bumpers, etc. Save money, save time—Buy direct. Write or phone for our new 1959 Catalog. EASTERN NOVELTY DIST., 1706 MANHATTAN AVE., UNION CITY, N. J. (Tel. UN 3-8574).
- FOR SALE—14' & 11' United Bowling Alleys & Bally 14' & 11' Bowling Lanes ready for location \$245. ea. Get ready for the Fall rush. REX-BILOTTA CORP., 821 S. SALINA ST., SYRACUSE, N.Y. (Tel. HA 2-8255).
- FOR SALE—Midway Red Ball (new) \$395; Bally Golf Champ \$175; Sportsman Gun \$85; All Star Deluxe \$125; Jumbo Ten Strike \$135; Skeet Shoot \$255; Deluxe Big Tent \$285; Super Big Tent \$175; Round Up (new) \$450; Bowling League, 14 ft. \$225; Classic Bowler \$295; TV Bowler \$295; Bally 14 ft. Lanes \$250; Bally Tournament 12½ & 14 ft. \$425; Bally Strike \$275; Bally Trophy \$495; Bally Lucky Alley 14 ft. \$645; Circus Wagon \$95; Piccadilly \$75; Wurlitzer 2000 \$400; Wurlitzer 2100 \$425. LAKE CITY AMUSEMENT COMPANY, 4533 PAYNE AVENUE, CLEVELAND 3, OHIO. (Tel. HEnderson 1-7577).

CLASSIFIED ADVERTISING SECTION

- FOR SALE—Shuffle Rockets single player \$195.; Shuffle Rockets Donble Player \$245.; AMI E120.; Arrow Bowlers \$195.; Criss Cross Hoekey \$295. Write for additional prices. ALLIED COIN MACHINE, 2646 WEST PRATT, CHICAGO 45, ILL.
- FOR SALE Special close out sale; Genco: Space Age with free play \$155; Super Basketball 2 player \$99; Skill Ball \$90; Chicago Coin: Rebound Shuffle \$119. T & L DIS-TRIBUTING, INC., 1663 CENTRAL PARKWAY, CINCINNATI 14, OHIO. (Tel. MAin 1-8751).
- FOR SALE—Bally Big Time \$65; Big Show \$80; Show Time \$125; Super Big Tent \$200. AUTOMATIC MUSIC CO., 703 MAIN STREET, REAR, BRIDGEPORT, OHIO. (Tel. NE 5-1443).
- FOR SALE Hi-Speed Super Fast Shuffle Board wax. 24 one-pound cans per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guarantee. Distributor for D. Gottlieb, ChiCoin, J. H. Keeney. STATE MU-SIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.
- FOR SALE—Games, Inc., Skeet Shoot \$275; Super Hunter \$275; Double Shot \$285; Wildcat \$425; Auto Bell Circus Wagon Wheel \$265; Play Ball \$265; Bally Big Inning (free play) \$295; Heavy Hitter (free play) \$395; ABC Bowling Lanes 14' \$225; Strike Bowler 14' \$265; Lncky Alley 14' \$645; United Bowling Alley 14' \$225; United Team Bowling Alley 14' \$265; Bally and United Bingos. Write or call: MICKEY ANDERSON AMUSE-MENT CO., 314 EAST 11th ST., ERIE, PA. (Tel. GLendale 2-3207).
- FOR SALE—12" Dual Cone Hi-Fi type Speakers and Baffles, 12 watt, limed oak wood, Corner \$23.95, Wall \$19.95, 8" extended range, 8 watt, corner \$15.95, wall \$11.95. MAR-VEL MANUFACTURING CO., 2847 W. FULLERTON AVE., CHICAGO, ILL. (Tel. DE 2-2424).
- FOR SALE—A machine that pays for itself first week with little or no service! Lucky Horoscope Operators report this and more. NATION-AL DISTRIBUTORS, 127 SO. ENGLISH AVE., SPRINGFIELD, ILLINOIS.
- FOR SALE—"Pylon" The new plastic coating that won't chip, crack or peel. Can be used on games, bowlers, shuffles, phonographs. Will cut cleaning time 90%. Guaranteed America's finest reconditioned coin machines. MUSICAL SALES, 2334 OLIVE ST., ST. LOUIS, MO. (Tel. CH 1-8561).
- FOR SALE—Relays—low cost, high quality, general purpose open style made to your specifications. Short run our specialty. Also electrical harnesses and switch stack assemblies. MARVEL MANUFACTURING CO., 2847 W. FULLERTON AVE., CHICAGO, HLL. (Tel. DI 2-2424).
- FOR SALE—All games re-worked, perfect. Sea Island \$485; Carnival Qucen \$325; Beach Time \$260; Cypress Gardens \$220; Miss America \$140; Sun Valley \$190; Key West \$110; Show Time \$120; Big Show \$5. Prompt delivery. CROWN NOVELTY CO., INC., 920 HOW-ARD AVE., NEW ORLEANS, LA. (Tel. JA 2-7137).
- OR SALE—Inventory Closeout! Eight only Chicago Coin Rebound Shuffles, refinished like new at \$74.50. Rush deposit to: SHELDON SALES, INC., 381 MAIN STREET, BUF-FALO 3, N. Y. (Tel. Lincoln 9106).

FOR SALE—Keeney Jumbo Rebound Shuffle \$125; Chicago Coin Rebound Shuffle \$125. W. B. DISTRIBU-TORS, INC., 1012 MARKET ST., ST. LOUIS, MO. (Tel. CEntral 9292).

- FOR SALE—Wurlitzer 2100, \$500; 9 United Play-Mate Rebound Shuffles, like new, \$150 ea.; Seeburg V-200 used \$365; Seeburg V-200 change over \$450; Roek-Ola 1465 \$685; 12 Corsair 20 Col. Cigarette Vendors, used, \$200 each. All models AMI Phonos, lowest prices, write or call-CENTRAL DISTRIBUTORS, INC., 2315 OLIVE ST., ST. LOUIS 3, MO. (Tel. MA 1-3511).
- FOR SALE—Four Holly Cranes, modified, new Bodine Motors, \$300 each. LOCAL AMUSEMENT, 602 NORTH 34th STREET, SEATTLE, WASH.
- FOR SALE The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEEL-ING, W. VA. (Tel. CEdar 2-7600).
- FOR SALE Scebnrg: B-100 \$195; C-100 \$275; C-100 \$385; V-200 \$350; Wurlitzer: 2200 \$895; 2100 \$775; 2150 \$725; 1800 \$450. See Midway's sensational new joker ball. All Machines completely shopped. NORTHWEST SALES COMPANY, 171 GRANT, WOODBURN, ORE. (Tel. YUkon 1-3611).
- FOR SALE Silver Bullets \$95; Batter Up \$210; Ex Pop Gun \$295; Glide Pool \$195; Croquet \$75; Flying Aces \$75; Dead Zero \$75; Super Hockey \$125. MILLER-NEW-MARK DISTRIBUTING COMPANY, 42 FAIRBANKS ST., N.W., GRAND RAPIDS 2, MICH.
- FOR SALE Save on Lamp Bulbs #44, #47, #51, #55, \$5.45 a hundred; Caleoin M100A kits 45 RPM \$44.50; 33 1/3 RPM \$22.50; Cash Box Burglar Alarms complete w/ battery \$4.95. Send check or c.o.d. DUARTE INTERNATIONAL SALES, 835 E. 31 ST., LOS ANGELES 11, CALIF.

FOR SALE — Used machines of all models, as is or shopped and ready for locations. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel. FOrest 5-3456).

- FOR SALE—Bally Bingos, practically all models, low prices, single sale or quantities. Call collect. AUTOMATIC AMUSEMENT C O M P A N Y, 1000 PENNSYLVANIA STREET, EVANS-VILLE 8, INDIANA. (Tel. HA 3-4508).
- FOR SALE—1 Pixie Bowler, like new, \$369.50; 1 United Sky Raider with step stand, new, \$449.50. WEST-ERN DISTRIBUTORS, 1226 S.W. 16th AVENUE, PORTLAND 5, OREGON. (Tel. CApitol 8-7565).
- FOR SALE—Baseball Games: Williams Special Deluxe (1 Pl.) \$75; Wms.' Major Leaguer (6 Pl.) \$95; Genco Champion \$125; Genco Rifle Gallery \$110; Genco Big Top Rifle & Wild West Gnn \$175; United 5th Inning Baseball \$65; Gottlieb Scoreboard \$65; Bumper Pool Tables w/new slate, enshions and cue sticks, cabinet resprayed \$90; National 9 ft. Shuffleboard w/elec. scoring \$75. H. BETTI & SONS, 1706 MANHAT-TAN AVE., UNION CITY, N. J. (Tel. UN 3-8627).

CLASSIFIED ADVERTISING SECTION

- FOR SALE—Make offer. Un. Niagaras, Leader, Chief, Royal; Wm. Ten Pins & Ten Strike; Geneo Skill Ball, 2 Pl., Hot Rod Kiddie Ride. Send for complete bargain list. ODCO, INC., 1102 BROADWAY, ALBANY 4, NEW YORK.
- FOR SALE—Special, Watling Scales— Model 500 Guesser, Tip-top condition, \$30 each; New 6V6, 6SL7, 6J7, original carton, 60¢ each; 6 Volt Battery Charger \$5, Steel Cabinet 38"x31"x17"; Comb. Lock Safe \$35. GAYCOIN DISTRIBUTORS, 4866 WOODWARD, DETROIT, MICH.
- FOR SALE—Specials—Bally: Ballerinas \$659.50: Sea Islands \$499.50; Carnival Queens \$345; Cypress Gardens \$245; Beach Times \$285; Jumbos new 10⁴ button models \$615; Deluxe Skill Parades new \$275; Deluxe Skill Parades floor samples \$225; Skill Parades regular models \$210; Fire Chief Kiddie Ride \$499.50; Gottlieb: Qneeu Of Diamonds \$259.50; Race Times \$239.50; Roto Pools \$192.50. NEW ORLEANS NOVELTY COMPANY, 115 MAGAZINE STREET, NEW ORLEANS, LOUISIANA. (Tel. JAckson 2-5306).
- FOR SALE—Seeburg V-200 \$369.50; Seeburg C-100 \$289.50; Seeburg B-100 \$199.50; Bally Pinball, Balls-A-Poppiu' \$49.50; Bally Pinball, Circus \$89.50; Williams Pinball, Jig Saw \$139.50; Williams Pinball, Reno \$139.50; Genco Pinball, Fun Fair \$119.50. CULP DIS-TRIRUTING CO., 614 WEST GRAND, OKLAHOMA CITY, OKLA.
- FOR SALE—Records. New 45's, 100 assorted tunes per carton—60% majors, 11¢ and less. EP's 25¢ per record, 12" LP's majors and others, pre-packaged 100 or more, \$75. Will send sample order. Send check or money order. SID TABACK REC-ORDS, 2540 W. PICO BLVD., LOS ANGELES 6, CALIF. (Tel. DUnkirk 3-8735).
- FOR SALE—Seeburg KD200's \$595.; VL200 \$500.; M100C \$340.; M100B or BL \$265.; Wurlitzer 2100 \$495.; 2000 \$450.; 1900 \$465.; AMI F-120 \$375.; C-200 \$395.; Chicago Coin Rebound Shuffle (floor sample) \$125.; Geneo Motorama \$225.; Keeney Cross Country \$75.; Bally Skill Roll \$65. All equipment reconditioned, guaranteed ready for location. R. F. JONES CO., 2600—2ND AVENUE, SEATTLE, WASHINGTON. (Tel. MA 4-7255). R. F. JONES CO., 1200 S.E. MORRISON ST., PORT-LAND, OREGON. (Tel. BElmont 4-5373).
- FOR SALE—Seeburg 100B \$240; C \$335; HFG \$425; HFR \$495; KD200 \$635; Wurlitzer 2204 \$625; Ristrocrat 12 Selector \$90; AMI E-120 \$195; Williams 10 Pins \$145; AMI C 45 \$85. All machines clean, ready for location. 1/3 deposit. INTERBORO MUSIC CO., 433 W. 45th ST., NEW YORK 36, N. Y. (Tel. JUdson 2-2363).
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UWB-1, 100 Sel. 3 Wire W. B. UBG-1, Bar Grip
UWB-1, 100 Sel. 3 Wire W. B. UBG-1, Bar Grip UAP-1, Aux. Power Supply for extra
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 UWB-1, 100 Sel. 3 Wire W. B. UBG-1, Bar Grip UAP-1, Aux. Power Supply for extra wallboxes UCS-1, 8" Dual Cone Corner Spkr. UWS-1, 8" Dual Cone Wall Spkr. UWS-1, 8" Dual Cone Recessed Ceiling Spkr. UCS-2, 12" Dual Cone Corner Spkr. for Stereo. UWS-2, 12" Dual Cone Wall Spkr. for Stereo URV-1, Remote Vol. Cont. and Cancel For Monaural URV-2, Remote Vol. Cont. and Cancel for Stereo URA-1, Remote Amplifier for increased Audio Power UMS-1, Microphone System for paging or public address UPS-1, Play Stimulator for UPB-100 Series WILLIAMS MFG. CO. Rocket (5-Ball) Club House (5-Ball) Golden Bells
 UWB-1, 100 Sel. 3 Wire W. B. UBG-1, Bar Grip UAP-1, Aux. Power Supply for extra wallboxes UCS-1, 8" Dual Cone Corner Spkr. UWS-1, 8" Dual Cone Wall Spkr. UWS-1, 8" Dual Cone Recessed Ceiling Spkr. UCS-2, 12" Dual Cone Corner Spkr. for Stereo. UWS-2, 12" Dual Cone Wall Spkr. for Stereo UWS-1, Remote Vol. Cont. and Cancel For Monaural URV-2, Remote Vol. Cont. and Cancel for Stereo URA-1, Remote Amplifier for increased Audio Power UMS-1, Microphone System for paging or public address UPS-1, Play Stimulator for UPB-100 Series WILLIAMS MFG. CO. Rocket (5-Ball) Club House (5-Ball) Golden Bells Titan (Rifle Game)
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 UWB-1, 100 Sel. 3 Wire W. B. UBG-1, Bar Grip UAP-1, Aux. Power Supply for extra wallboxes UCS-1, 8" Dual Cone Corner Spkr. UWS-1, 8" Dual Cone Recessed Ceiling Spkr. UCS-2, 12" Dual Cone Recessed Ceiling Spkr. UCS-2, 12" Dual Cone Corner Spkr. for Stereo. UWS-2, 12" Dual Cone Wall Spkr. for Stereo URV-1, Remote Vol. Cont. and Cancel For Monaural URV-2, Remote Vol. Cont. and Cancel for Stereo URA-1, Remote Amplifier for increased Audio Power UMS-1, Microphone System for paging or public address UPS-1, Play Stimulator for UPB-100 Series WHLLIAMS MFG. CO. Rocket (5-Ball) Club House (5-Ball) Colden Bells Titan (Rifle Game) Spot Pool (5-Ball) THE WURLITZER CO. 2300-S, St 200 Sel. Phono with Step. & Dual Pricing 2300, Mo 20 Sel. with Step. 2304, Mo. 104 Sel. less Step.
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 UWB-1, 100 Sel. 3 Wire W. B. UBG-1, Bar Grip UAP-1, Aux. Power Supply for extra wallboxes UCS-1, 8" Dual Cone Corner Spkr. UWS-1, 8" Dual Cone Recessed Ceiling Spkr. UCS-2, 12" Dual Cone Corner Spkr. for Stereo. UWS-2, 12" Dual Cone Wall Spkr. for Stereo UWS-2, 12" Dual Cone Wall Spkr. for Stereo URV-1, Remote Vol. Cont. and Cancel for Monaural URV-2, Remote Vol. Cont. and Cancel for Stereo URA-1, Remote Amplifier for increased Audio Power UMS-1, Microphone System for paging or public address UPS-1, Play Stimulator for UPB-100 Series WHLLIAMS MFG. CO. Rocket (5-Ball) Club House (5-Ball) Golden Bells Titan (Rifle Game) Spot Pool (5-Ball) THE WURLITZER CO. 2300-S, St 200 Sel. Phono with Step. & Dual Pricing 2300, Mo 20 Sel. with Step. 2304, Mo. 104 Sel. less Step. 2304, Mo. 104 Sel. less Step. 2305 Wall Box, 200 Sel. 10\$\u03c6\$, -25\$\u03c6\$, 504
 UWB-1, 100 Sel. 3 Wire W. B. UBG-1, Bar Grip UAP-1, Aux. Power Supply for extra wallboxes UCS-1, 8" Dual Cone Corner Spkr. UWS-1, 8" Dual Cone Recessed Ceiling Spkr. UCS-2, 12" Dual Cone Corner Spkr. for Stereo. UWS-2, 12" Dual Cone Wall Spkr. for Stereo UWS-2, 12" Dual Cone Wall Spkr. for Stereo URV-1, Remote Vol. Cont. and Cancel for Monaural URV-2, Remote Vol. Cont. and Cancel for Stereo URA-1, Remote Amplifier for increased Audio Power UMS-1, Microphone System for paging or public address UPS-1, Play Stimulator for UPB-100 Series WHLLIAMS MFG. CO. Rocket (5-Ball) Club House (5-Ball) Golden Bells Titan (Rifle Game) Spot Pool (5-Ball) THE WURLITZER CO. 2300-S, St 200 Sel. Phono with Step. & Dual Pricing 2300, Mo 20 Sel. with Step. 2304, Mo. 104 Sel. less Step. 2304, Mo. 104 Sel. less Step. 2305 Wall Box 200 Sel. 10\$
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 UWB-1, 100 Sel. 3 Wire W. B. UBG-1, Bar Grip UAP-1, Aux. Power Supply for extra wallboxes UCS-1, 8" Dual Cone Corner Spkr. UWS-1, 8" Dual Cone Recessed Ceiling Spkr. UCS-2, 12" Dual Cone Corner Spkr. for Stereo. UWS-2, 12" Dual Cone Wall Spkr. for Stereo URV-2, 12" Dual Cone Wall Spkr. for Stereo URV-1, Remote Vol. Cont. and Cancel For Monaural URV-2, Remote Vol. Cont. and Cancel for Stereo URA-1, Remote Amplifier for increased Audio Power UMS-1, Microphone System for paging or public address UPS-1, Play Stimulator for UPB-100 Series WILLIAMS MFG. CO. Rocket (5-Ball) Colden Bells Titan (Rifle Game) Spot Pool (5-Ball) Colden Bells Spot Pool (5-Ball) Calobas Step. 2304.S, St 104 Sel. less Step. 2304.Mo. 104 Sel. less Step. 2304.Mo. 104 Sel. less Step. 5252 Wall Box, 200 Sel. 10¢—25¢—50¢ 5207 Wall Box, 200 Sel. 10¢—25¢ 528 Stepper, 200 Sel. 515 Hi Fi Corner Spkr. Four 5" Cones 5119 Hi Fi Ceiling Spkr. 12" Cones 5122 St Convertible Console Spkr.
 UWB-1, 100 Sel. 3 Wire W. B. UBG-1, Bar Grip UAP-1, Aux. Power Supply for extra wallboxes UCS-1, 8" Dual Cone Corner Spkr. UWS-1, 8" Dual Cone Recessed Ceiling Spkr. UCS-2, 12" Dual Cone Corner Spkr. for Stereo. UWS-2, 12" Dual Cone Wall Spkr. for Stereo URV-2, 12" Dual Cone Wall Spkr. for Stereo URV-2, Remote Vol. Cont. and Cancel For Monaural URV-2, Remote Vol. Cont. and Cancel for Stereo URA-1, Remote Amplifier for increased Audio Power UMS-1, Microphone System for paging or public address UPS-1, Play Stimulator for UPB-100 Series WILLIAMS MFG. CO. Rocket (5-Ball) Colden Bells Titan (Rifle Game) Spot Pool (5-Ball) Colden Bells THE WURLITZER CO. 2300-S, St 200 Sel. Phono with Step. & Dual Pricing 2300, Mo 20 Sel. with Step. 2304-S, St 104 Sel. less Step. 2304-S, St 104 Sel. less Step. 5252 Wall Box, 200 Sel. Dual Pricing 5250 Wall Box, 200 Sel. 104-254 5258 Stepper, 200 Sel. 527 Stepper, 104 Sel. 5115 Hi Fi Corner Spkr. Four 5" Cones 5119 Hi Fi Ceiling Spkr. 12" Cones

5125 St Extender Spkr. packed in pairs

The Cash Box PRICE LISTS The Cash Box Page 65 December 19, 1959 THIS WEEK'S USED MACHINE QUOTATIONS How To Use "THE CASH BOX PRICE LISTS" FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Cash Box Price Lists" can only feature the market prices as they are quoted. "The Cash Box Price Lists" act exactly the same as the market quotation board at the Stock METHOD: "The Cash Box Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted. Box Price Lists" act exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be ont of line. Some prices do not change for months. "The Cash Box Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by ontstanding firms, having a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added cost of reconditioning.) "The Cash Box Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of CODE (Numeral Preceding Machine) 5. No quotations Last 2 to 4 Weeks 6. No quotations 4 Weeks or Longer Prices UP Prices DOWN Prices UP and DOWN 3. Machines Jnst Added 4. No change from Last Week Great Activity on the subscriber to make average price adjustments to fit the peculiarities of his territory. Register (10/56) BALLY 115.00 125.00 4. Rocket Ship (5/58) 2. Roto Pool (7/58) 4. Balls-A-Poppin' (11/56) 4. Beach Beauty (11/55) 185.00 200.00 50.00 60.00 225.00 145.00 2. 192.50 Beach Beauty (11/ Ballerina (6/59) Beach Time (9/58) 50.00 75.00 4. **Royal Flush** 135.00 660.00 750.00 A. Scoreboard (4/56)
 4. Scoreboard (4/56)
 4. Sea Belles (8/56)
 4. Silver (10/57)
 4. Sittin' Pretty (11/58) 65.00 125.00 95.00 135.00 260.00 325.00 **| PHONOGRAPHS** 4* Big Show (9/56) 4. Big Time (1/55) 140.00 80.00 175.00 225.00 185.00 50.00 65.00 250.00 4* Broadway (12/5) 4. Carnival (11/57) AMI 4* VL200, '56, 200 Sel. (12/55)90.00 375.00 500.00 60.00 Sluggin' Champ (4/55)
 Southern Belle (6/55)
 Straight Flush (12/57) 125.00 75.00 90.00 $\begin{array}{c} 125.00\\ 325.00\end{array}$ 150.00 2. KD200, '57, 200 Sel. 59.00 600.00

 2. Carnival Queen (1/59)

 4. Circns (8/57)

 6. Crosswords (1/56)

 525.00 345.00 **185.00** 245.00 225.00 250.00 90.00 95.00 4* D-40, '51, 40 Sel. 75.00 150.002. KD200H, '57, 200 Sel. 500.00 550.00Straight Shooter (2/59) 225.00 195.00 4. D-80, '51, 80 Sel. Snnshine (10/58)
 Super Circus (10/57) 189.50 245.00 2* Cypress Gardens (6/58) 4* Double Header (7/56) 235.00 245.00 2. L100, '57, 100 Sel. 500.00 550.00 245.00 300.00 6. Super Circus (1 4. Sweet-Add-A-Line (7/55) 225.00 250.00 4. E-40, '53, 40 Sel. 125.00175.0090.00 120.00 2. 201, '58, 200 Sel. 4. E-80, '53, 80 Sel. 175.00300.00 650.00 750.00 Gay Times (6/55) 50.00 65.00 95.00 105.00 Gayety (3/55) 35.00 65.00 4* E-120, '52, 120 Sel. 175.00 295.00 4. Toreador (6/56) 6. W1-L56 Wall Box 5¢ ... 120.00 3.00 5.00 125.00 4* Key West (12/56) 100.00 150.004. Tournament (8/55) 4. Twin Bell (1/55) 4. Whirlwind (2/58) 5. F-80, '54, 80 Sel. 265.00 325.00 110.00 115.00 6. 3W2 Wall-a-Matic 3.00 4* Miss America (2/58) 140.00 2. F-120, '54, 120 Sel. 5.00 250.00 75.00 95.00 375.00 395.00 215.00 4* Night Club (4/56) 235.00 65.00 90.00 1. G-80, '55, 80 Sel. 375.00 425.00 6. W4L-56 5.00 8.00 5. Wishing Well (9/55) 4* World Champ (8/57) 110.00 95.00 4* Parade (6/56) 75.00 90.00 1. G-120, '55, 120 Sel. 425.00 450.00 6. 3W5-L56 Wall Box, 5¢, 125.00 135.00 4. Sea Island (2/59) 500.00 525.00 4* G-200, '56, 209 Sel. 375.00 495.00 10¢, 25¢ 5.00 8.00 120.00 4* Show Time (3/57) 175.00 4. H-120, '57, 120 Sel. 625.00 645.00 6. W6L-56 5/10/25 Wire-4* Sun Valley (7/57) UNITED 210.00 300.00 2. H-200, '57, 200 Sel. 625.00 645.00 5.00 less 9.00 4. Target Roll (1/58) 125.00 150.00 5. I-100M, '58, 100 Sel. 700.00 6. 3W7-L-56 4. Brazil (10/56) 725.00 80**.00** 100.00 5.00 8.00 5. U.S.A. (8/58) 225.00 250.00 4. Caravan (2/56 65.00 95.00 4. I-200M, '58, 200 Sel. 745.00 750.00 4. 3Wl Wall-a-Matic 37.50 49.50 6. Jolly Joker (11/55) 6. Monaco (8/56) 75.00 90.00 2. I-200E, '58, 200 Sel. 775.00 750.00 CHICAGO COIN 95.00 160.00 4. Pixie (1/55) ... 4. Playtime (10/57) 25.00 45.00 6. WM Wall Box 5.008.00 5. Blondie (8/56) 95.00 125.00 150.00 50.00 135.00 WURLITZER 6. Capri (10/56) South Seas (2/56)Starlets (12/55)6. SM or SL Stepper 5.00 8.00 75.00 85.00 4. 35.00 55.00 100.00 5. W200 Wall Box 4. 35.00 5. 1250, '50, 48 Sel., 45 or 78 RPM 85.00 89.00 4. Triple Play (8 55) 6. Tropicana (1/55) 55.00 **GENCO** 49.50 75.00 45.00 110.00 '51, 48 Sel., 45 6. Flying Aces (7/58) ... 195.00 239.00 5, 1400. **ROCK-OLA** or 78 RPM ... 50.00 100.00 4. Fnn Fair (12/57) 120.00 139.00 6. 1450, '51, 48 Sel., 45 or WILLIAMS 6. Show Boat (12/57) ... 125.00 150.00 4. 1436, '52, Fireball, 120 78 RPM 95.00 165.00 2. Arrow Head (7/57) 5. Band Wagon (8/55) 95.00 100.00 4. 1500, '52, 104 Sel., 45 & 78 Intermix GOTTLIEB Sel. 75.00 125.00 100.00 125.00 4. Circus Wagon (10/55) 5. Cue Ball (2/57) 95.00 125.00 100.00 125.00 6. 1436A, '53, Fireball, 120 4. Ace High (1/57) 115.00 135.00 130.00 150.00 4. 1500A, '53, 104 Sel., 45 & 6. Fun House (10/56)
4. Gay Paree (6/57)
4. Gusher (9/58)
6. Hi-Hand (6/57) Sel. 2. Atlas (5/59) 375.00 400.00 95.00 150.00 125.00 100.00 78 Intermix 100.00 139.00 4. Auto Race (9/56) 150.00 175.00 90.00 115.00 125.004. 1438, '54, Comet, 120 Sel. 275.00 350.00 4. 1600, '53, 48 Sel., 45 & 165.00 4. Brite Star (4/58) 225.00255.004. 1446, '54, Hi-Fi, 120 Sel. 295.00 345.00 **150.00** 125.00 78 Intermix 100.00 150.00 125.00 Hi-Hand (6/57)
 Hot Diggity (8/56)
 Jig Saw (12/57)
 Kings (8/57)
 Perky (11/56)
 Peter Pan (4/55)
 Piccadilly (5/56)
 Race The Clock (5/55)
 Begatta (11/55) 4. Classy Bowler (7/56) 115.00 125.00 100.00 4, 1448, '55, Hi-Fi, 120 Sel, 415.00 435.00 4. 1650, '53, 48 Sel. 195.00 245.00 4. Continental Cafe 125.00140.00 6. 1452, '55, 50 Sel. 400.00 425.00 175.00 185.00 (7/57)110.00 5. 1650A, '54, 48 Sel. 245.00295.00125.004. Criss Cross (3/58) 4. 1454, '56, 120 Sel. 475.00 185.00 195.00 80.00 115.00 495.00 5. 1700, '54, 104 Sel. 275.00 295.00 75.00 95.00 6. Derby Day (5/56) 95.00 100.00 4. 1455, '57, 200 Sel. 500.00 525.00 85.00 95.00 4* 1800, '55, 104 Sel. 75.00300.00 375.00 4. Donble Action (1/59) 315.00 350.00 50.00 4. 1458, '58, 120 Sel. 595.00 620.00 4* 1900, '56, 104 Sel. 400.00465.00 4. Duette (4/55) 75.00 100.00 Regatta (11/55) Reno (10/57) 150.00140.00115.00 4. 1465, '58, 200 Sel. 650.00 750.00 4. Easy Aces (12/55) 115.00 135.00 130.00 1* 2000, '56, 200 Sel. ... 395.00 475.00 Shamrock (1/57) 4. Fair Lady (12/56) ... 6. 90.00 140.00 145.00 165.00 4. 1475, '59, 200 Sel. 750.00 795.00 4* 2100, '57, 200 Sel. 425.00 525.00 Skyway (8/56) Smoke Signal (10/55) Snafu (12/55) 50.00 2. Falstaff (11/57) 100.00 265.00 295.00 70.00 4. 2104, '57, 104 Sel. ... 510.00 550.00 4. 55.00 6. Flagship (1/57) 155.00 175.00 60.00 4* 2150, '57, 200 Sel. 515.00 575.00 SEEBURG 4. Frontiersman (11/55) 75.00 85.00 6. Soccer Kick Off (12/57)4. 2204, '58, 104 Sel. 625.00 4. Gladiator (1/56) 195.00 645.00 110.00 140.00 265.00 6. Spitfire (2/55) 4. Gypsy Qneen (2/55) 50.00 60.00 4. M100A, '51, 100 Sel. .. 100.00 125.00 1. 2200, '58, 200 Sel. 600.00 700.00 75.00 75.00 4. Stardust (3/56) 4. Harbor Lites (2/56) 80.00 70.00 95.00 85.00 6. 2140 Wall Box 2.505.00 4* M100B, '51, 100 Sel. . . 195.00 275.00 4. Starfire (1/57) 4. Hi-Diver (4/59) ... 250.00 269.00 140.00 175.00 4. M100BL, '51, 100 Sel., 6. 3020 Wall Box 3.00 5.00 4. Steeplechase (11/57) 4. Jnbilee (5/55) 145.00 175.00 150.00 175.00 Light Cab. 265.00 275.00 6. 3048 (Conv. of 3020) ... 3.00 10.00 4. Snper Score (9/56) . 4. Majestic (4/57) 275.00 290.00 75.00 80.00 4* M100C, '52, 100 Sel. . . 275.00 395.00 6. 3031 Wall Box 3.00 9.00 Marathon (10/55) ... 115.00 125.00 6. Snrf Rider (12/56) 80.00 100.00 4. Picnic (10/58) . 4. Three Dences (8/55) 4* HF100G, '53, 100 Sel. . . 425.00 6. 3045 Wall Box 295.00 315.00 75.00 115.00 465.00 3.00 9.00

4. Queen of Diamonds

2. Race Time (3/59)

4. Rainbow (12/56)

(6/59)

4* HF100R, '54, 100 Sel. . . 450.00

6. V160, '55, 160 Sel. 450.00

4* V200, '55, 200 Sel. 370.00 395.00

6. 4820 Wall Box

6. 4851 Wall Box

6. 5210 Wall Box

8.00

9.00

89.50

20.00

25.00

99.50

510.00

475.00

5. Tim-Buc-Tu (1/56)

4. Turf Champ (8/58)

6. Wonderland (5/55)

4. Top Hat (10/58)

260.00 295.00

310.00

165.00

239.50

145.00

70.00

214.00

195.00

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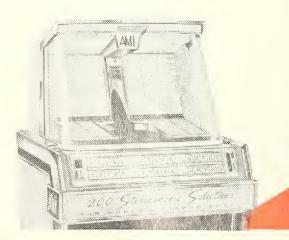
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featuring famous AMI 3-channel stereo sound plus new styling, engineering and play features to make your route more profitable.

You'll know at a glance why the "K" is King, when you see what it has to offer. Its bright, lighthearted styling promises that play is fun again. Its brilliant and *exclusive* 3-channel stereo sound delivers solid satisfaction. Its engineering developments reduce maintenance and service overhead. King sized advantages like these earn the "K" a royal welcome on any route.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"





Page 68

Box



BALLY

66

Shuffles

4. Blue Ribbon (3/55)	125.00	175.00
6. Gold Medal (3/55)	150.00	195.00
4. ABC Bowler (7/55)	200.00	225.00
6. Deluxe model	245.00	330.00
6. Congress (7/55)	225.00	245.0
6. Deluxe model	255.00	275.00
6. Jumbo Bowler (9/55)	265.00	350.00
6. King Pin Bowler		
(9/55)	225.00	270.00
6. ABC Super DeLuxe		
Bowler (9/57)	375.00	425.00
2* All Star Bowling		
(12/57)	100.00	165.00
4. All-Star DeLuxe		
(2/58)	125.00	145.00

Ball Bowlers

2* ABC Bowling Lane		
(1/57)	225.00	275.00
4. ABC Tournament		
Bowler (6/57)	325.00	375.00
4. ABC Champion Bowler		
(10/57)	375.00	450.00
2* Strike Bowler (11/57).	275.00	325.00
4. Trophy Bowler		
(4/58)	495.00	525.00
4. Lucky Alley (8/58)	645.00	650.00

CHICAGO COIN

Shuffles

	Juilles		
6.	Triple Strike (2/55)	1 00.0 0	205.00
4.	Arrow (2/55)	125.00	195.00
6.	Criss Cross Targette		
	(1/55)	35.00	75.0 0
6.	Deluxe model	40.00	110.00
6.	Bonus Score (4/55)	150.00	205.00
4.	Hollywood (5/55)	175.00	229.00
6.	Blinker (8/55)	175.00	225.00
6.	Score-A-Line (9/55)	175.00	250.00
6.	Bowling Team (10/55)	175.00	260.00
5.	Miami Shuffle (10/56).	65.00	115.00
41	Rocket Shuffle (3/58)		
	1 Player	125.00	195.00
4.	2 Player	195.00	245.00
2.	Explorer Shuffle (6/58)	200.00	250.00
2*	Rebound Shuffle		
		65.00	100.00

Ball Bowlers

2*	Bowling League (2 57)	195.00	225.00
4.	Ski Bowl (11/57) 6 Player	85.00	115.00
4.*	Classic Bowling League (7/57)	395.00	450.00
4.	TV Bowling League (11/57)	295.00	325.00

GENCO

Ball Bowlers

4.	Skill Ball 2 Player	(11/56)		60. 00	90.00
5.	6 Player	(2/57)	• • • •	100.00	150.00

KEENEY

Shuffles

6. Speedlane (4/55) 125.00 150.00

UNITED Shuffles

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24 0.00
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135.0 0

5. Shooting Stars (4/58) . 150.00 175.00

Ball Bowlers

2. Derby Roll (6/55)	75.00	100.00
6. DeLuxe model	100.00	195.00
4. Bowling Alley (11/56)	245.00	250.00
4. Jumbo Bowling Alley		
(9/57)	425.00	450.00
2. Royal Bowler (12/57) .	250.00	300.00
4. Pixie Bowler (8/58)	125.00	175.00

WILLIAMS

Ball Bowlers

6. Roll-A-Ball (12/56)



6. Bally Champion Horse 325.00 6. Bally Moon Ride 125.00		275.00
6. Bally Space Ship 195.00 6. Bally Speed Boat 165.00 6. Bally Toonerville Trolley 495.00 6. Bert Lane Lancer Horse 225.00 6. Bert Lane Merry-Go- Round 200.00 6. B.L. Miss America Boat 195.00	250.00 World Trainer 325.00 295.00 6. Decco Merry-Go-Round 195.00 525.00 6. Decco Space Ranger 225.00 250.00 6. Exhibit Big Bronco 295.00 295.00 6. Exhibit Mustang 295.00 295.00 6. Exhibit Big Bronco 295.00 295.00 295.00 295.00	350.00 350.00 295.00 350.00 350.00 225.00 250.00
6. Bert Lane Fire Engin250.006. Capitol Donald Duck220.006. Capitol Elsie150.006. Capitol Palomino Horse165.006. Capitol See Saw122.00	395.00 6. Exhibit Rudolph The Reindeer 795.00 295.00 6. Scientific Television 175.00 200.00 6. Scientific Boat Ride 100.00 500.00 6. Texas Merry-Go-Round 200.00 200.00	825.00 250.00 125.00 295.00 795.00

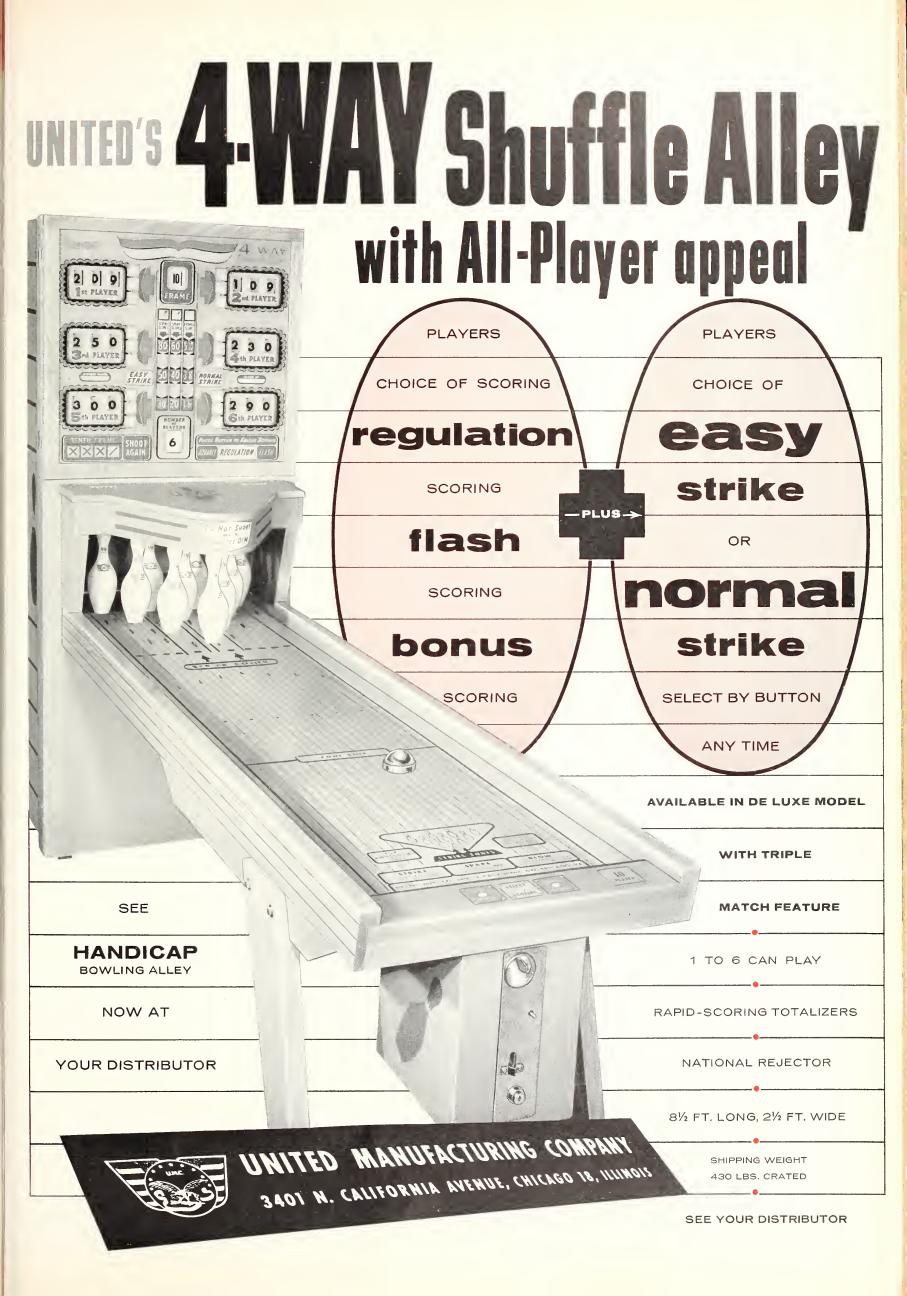
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UPRIGHT ELECTRONIC

50.00 - 150.00

6. Big Tent (Ke 12/55) I. DeLuxe Big Tent	155.00	225.00	
(Ke 5'59) . Circns (Au 56)	285.00	295.00	2. Super Big Tent (Ke 6/57) 175.00 200.00
4. County Fair (Au ./57)	145.00	195.00	4. Skill Parade (B 1/59) 150.00 195.00 4. Deluxe Skill Parade
4. Double Shot (58) 5. Gun Smoke (3a 5/56).	200.00	225.00	(B 4/59) 225.00 250.00
. Hunter (Ga 5/55) . Jumbo (B 5/59)	550.00	575.00	4* Super Hunter (Ga 6/57) 275.00 295.00 4. Circus Wagon Wheel
. Skeet Shoot (Ga 1/57).	255.00	275.00	(Au 5/59) 250.00 265.00





your distributor...or write BALLY MANUFACTURING COMPANY 2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS