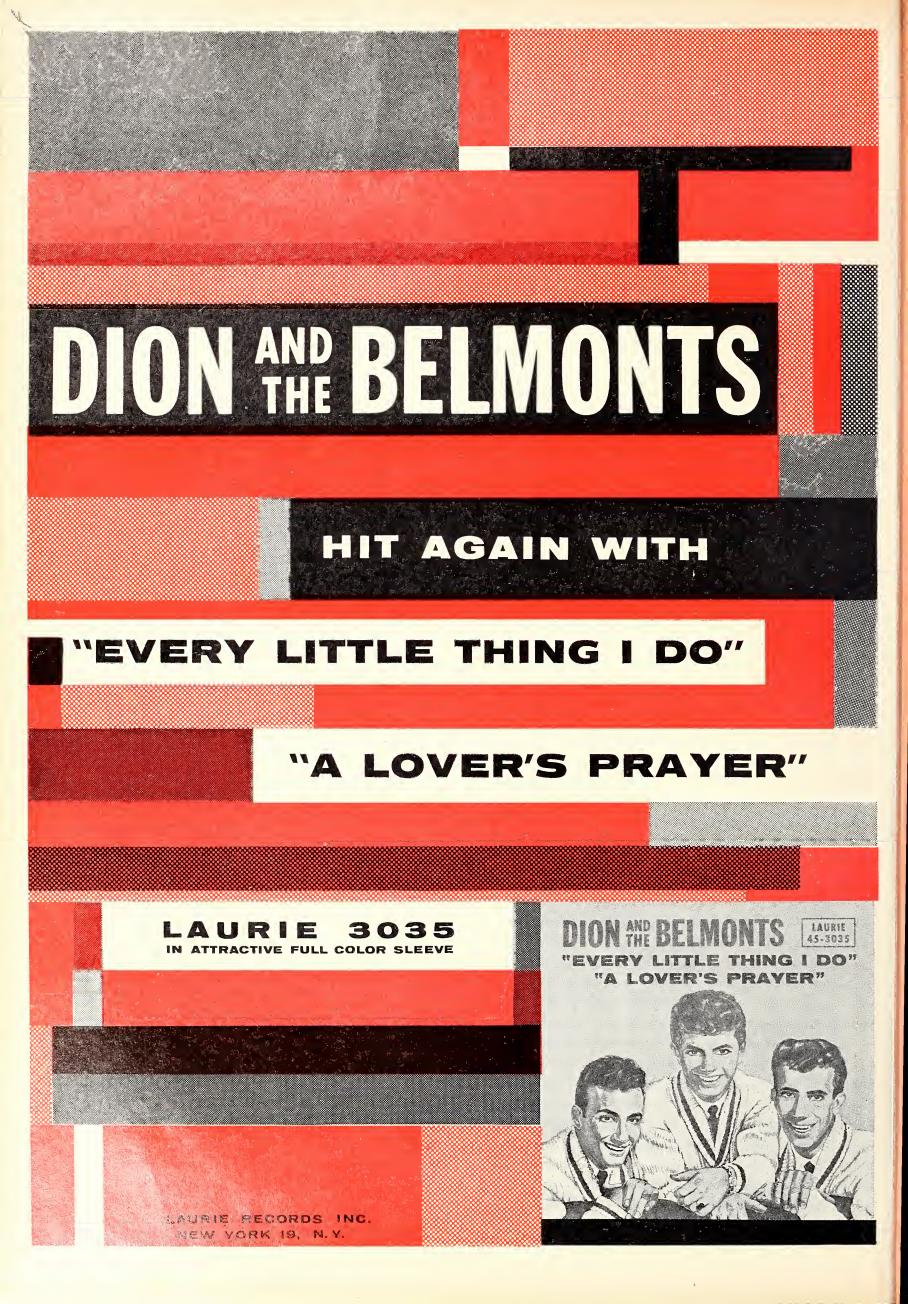


On Tuesday evening, Wednesday, Thursday and Friday of this week members of the newly formed International Co-Operative are meeting in London. England at its First London Conference. The Co-Operative has been formed to give international distribution to independent record manufacturers. In London this week to discuss mutual problems and plans are representatives of the largest record selling markets of the world. The markets are indicated on the map above.

and the map above.





FOUNDED BY BILL GERSH

JOE ORLECK, President and Publisher NORMAN ORLECK, VP and Managing Director GEORGE ALBERT, Treasurer BOB AUSTIN, Gen. Mgr., Music Dept. MARTY OSTROW, Music Editor

The Cash Box Publishing Co., Inc. 1721 Broadway, New York 19, N. Y. (All Phones: JUdson 6-2640) Cable Address: CASHBOX, N. Y. JOE ORLECK

EDITORIAL STAFF IRA HOWARD, Editor IRV LICHTMAN, Associate Editor TED WILLIAMS, Editorial Assistant ALLEN BERZOFSKY, Editorial Assistant POPSIE, Staff Photographer BRUNO DUTKOWSKY, Art Director

MARVIN SCHLACHTER, Advertising

MARTY TOOHEY, Coin Machine

•

A. MARINO, Office Manager .

T. TORTOSA, Circulation

CHICAGO OFFICE 29 E. Madison St., Chicago 2, 111. (All Phones: FInancial 6-7272) LEE BROOKS

HOLLYWOOD OFFICE 6272 Sunset Blvd., Hollywood 28, Cal. (Phone: HOllywood 5-2129) JACK DEVANEY ERV MALEC

.

LONDON OFFICE 17 Hilltop, London, N.W. 11, England (Phone: Speedwell 2596) MARCEL STELLMAN, Music BINGO BEAUFORT, Coin Machine

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THE CASH BOX covers the entire music industry, ranging from retail record and music stores to disk jockeys, music publishers, recording artists, record manufacturers, music composers and arrangers, radio and TV stations, and all others allied to the music industry throughout the world.

THE CASH BOX covers the entire coin machine industry all over the world. Operators, jobbers, distribu-tors, manufacturers and suppliers of automatic music vending, service and amusement machines are covered.

THE CASH BOX coverage extends to finance firms, loan organizations, factors, banks, and other financial institutions, expressly interested in the financing of coin machines of all kinds.

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The Cash Ba

Volume XX-Number 51

September 5, 195!

Manufacturers & Distributors Must

HELP STEREO DEVELOP

A short time back the record industry, with one of the greatest ballyhoos ever, dramatically unveiled STEREO records. Almost every album issued in monaural was also released in stereo. The stereo album business grew to a very integral part of the total sales figures.

The juke box industry, always one of the most progressive facets associated with the record business, invested millions in the development of superior stereo equipment and at the present time most of the new machines purchased by the operator are stereo juke boxes. Currently it is estimated that there are about 35,000 to 40,000 stereo phonographs out on location.

However, in spite of the great investment each operator must make in purchasing the new stereo equipment, he is facing great difficulties in programming his gleaming new boxes with stereo records. He is frustrated by the lack of interest on the part of the manufacturer and the distributor.

True-the manufacturer and distributor have legitimate excuses in that the volume does not warrant, in many cases, the pressing of stereo singles.

However, it seems the manufacturer and the distributor have lost sight of two very important points. One-SERVICE. Two-DEVELOPMENT. The distributor has an obligation to service the accounts in his area even though at present he may not be making a net profit on his efforts. The attitude of the distributor is "why stock stereo

singles when it is just a bother and the juke box operator will have to buy the monaural version when it becomes a hit. He must have it in his boxes." With this type of thinking he is certainly not building the good will of the operator and he is holding back the development of a stereo singles market.

Along these same lines, the manufacturer owes the little extra effort and investment it takes to put out a limited (tho perhaps profitless at this point) amount of stereo singles to service the operator and help hasten the development of the stereo singles market.

Not to be overlooked is the very strong argument that the juke box today offers the only stereo single showcase to the American public. The initial interest in stereo equipment may arise from that first hearing in

the local lunchroom or tavern. Eventually there will be half a million stereo juke boxes in the nation. Then, un-questionably all manufacturers will be in the stereo singles market and all distributors will be handling them. But-must the juke box operator suffer and struggle until this point is reached? Do not the manufacturer and distributor owe the record industry the effort this step calls for?

We believe it is short sighted to let the development of the stereo singles market drift along when some help from the manufacturer and distributor can hasten the day to a larger and more profitable market for themselves.



The Cash Box TOP 100

Best Selling Tunes on Records

COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS

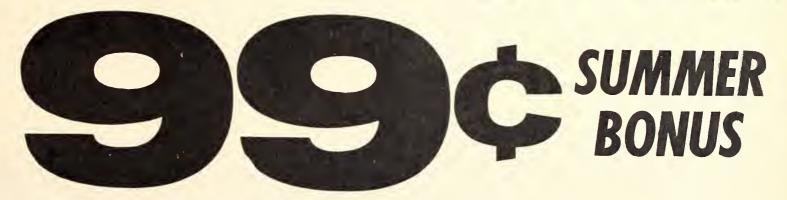
September 5, 1959

Pos. Pos. 8/29 8/22	Pos. Pos. 8/29 8/22	Pos. Pos. 8/29 8/22	Pos. Pos. 8/29 8/22	Pos. Pos. 8/29 8/22	Pos. Pos. 8/29 8/22
-Three Bells	18-What A Dif-	34—Here Comes	49—Battle Of	65-The Mummy	82—Lipstick On
MN-408-DICK FLOOD	ference A	Summer	New Orleans	★ 8R-55140—BO8 McFADDEN & DOR	Your Collar
MN-408-DICK FLOOD WVI-7555-THE BROWNS WD-686-J. T. ADAMS	Day Makes	30 24 ★®KA-277—JERRY KELLER	4 CO 41228 - IOHNNY	& DOR SZ-1201—BU8I & BOB	TRANCIS
2—Sea Of Love	* ME-71435-DINAH WASHINGTON	35—Lonely Boy	FK-201—PETE SEEGER & FRANK HAMILTON	66—Young As	83—Just As Much
DE-30945-KATIE WEBSTER ME-71465-PHIL PHILLIPS	19—What Is Love	* AP-10022-PAUL ANKA	HORTON FK-201—PETE SEEGER & FRANK HAMILTON SR-439—BUDDY STARCHER SX-116—TEX WILLIAMS VI-7534—JIMMIE DELETWOOD	We Are 73 94	As Ever 87 98
3—Sleepwalk	15 15 *@RO-4160-PLAYMATES	36—Mona Lisa	DRIFTWOOD VI-7495-VAUGHN MONROE	* EP-9327—SAL MINEO 67—Like Young	* DE-30861—80B BECKHAM
6 11 CV-103-SANTO & JOHNNY	20—Mack The	38 31 KI-5223	50-You Were	52 39	Potion #9
4-I'm Gonna	Knife	* PH-3539-CARL MANN	Mine 46 60	DY-625-ANN HENRY *®MG-12792-ANDRE PREVIN & DAVID ROSE	+ UA-180-CLOVERS
Get Married	★ AC-6147—BO88Y DARIN CO-41471—LOUIS	37—My Wish	* RB-6901—FIREFLIES	68—Time	85—Hushabye
*BAP-10032-LLOYD PRICE 8 17	ARMSTRONG & ALL-STARS MG-12149—DICK HYMAN	Came True	51—Hey Little Girl	Marches On	*®LA-3028-MYSTICS
5—There Goes	TRIO	* VI-7600-ELVIS PRESLEY 42	* AN-1029-DEE CLARK	* EP-9323-ROY HAMILTON	86—Darling, I Love You
My Baby	21—Till There Was You	38-On An Eve-	52—With Open	69—So High,	91 92
* AT-2025-DRIFTER5	14 14	ning In Roma	Arms	So Low 78 90	87—Chapel Of
6—What'd I Say	*SCCS12-ANITA BRYANT VI-7451-MIMI HINES & PHIL FORD	* CA-4222-DEAN MARTIN	₩9KA-284—JANE MORGAN 67	* AT-2033-LAVERN BAKER	Dreams
AT-2031-RAY CHARLES	22—See You In	39—l've Been	53—Robbin' The	70—Miami 69 78	* GO-5069-DU85 88-Twice As
7-Baby Talk 12 13 * DR-522-JAN & DEAN	September	There 45 55	Cradle	* CS-254-EUGENE CHURCH	Nice
8-Broken	★ CI-102—TEMPOS	* MG-12814-TOMMY EDWARDS	* NR-023-TONY BELLUS	71—Sal's Got A Sugar Lip	96 79 DO-15951—NICK TODD ★ MG-12816—CLYDE
Hearted	23—I Loves You	40—Midnight	54—The Shape I'm In	77 -	MCPHATTER
Melody	Porgy 27 32	Flyer	★®VI-7559—JOHNNY RESTIVO	HORTON VI-7571—JIMMIE DRIFTWOOD	89—Tres Chic
★ ME-71477—SARAH VAUGHAN	*®BT-11021-NINA SIMONE CC-517-MONTY KELLY	AV-570-TRAMPS CA-4248-NAT "KING" COLE	55—Just A Little	72-Okeefenokee	★ JA-1132—GEOFF GILMORE & SHIEKS
9-I Want To	24-40 Miles Of	41—The Way	Too Much	* SW-4035—FREDDIE CANNON	90—Boogie Bear
Walk You	Bad Road	I Walk	39 36	73-Just Ask	* ME-71479—BOYD BENNETT 91—The Battle Of
Home	* BJA-1126-DUANE EDDY	31 28 *®CC-514-JACK SCOTT	56-Mary Lou	Your Heart	Kookamonga
* IM-5606-FATS DOMINO	25-Makin' Love 35 45 * VI-7529-FLOYD ROBINSON	42—Linda Lu	* RO-4177-RONNIE HAWKINS	₩®CN-1040—FRANKIE AVALON	+ VI-7585-HOMER & JETHRO
10—Lavender Blue	* VI-7529—FLOYD ROBINSON 26—I'm Gonna	48 51 ★ JA-1128—RAY SHARPE	57Waterloo	74-Somethin'	92—You
*®BG-3016-SAM TURNER	Be A Wheel	43-Like Love	40 25	Else	* RO-4173-DARLENE MCCRAE
11—Thank You	Someday	You 47 56	VI-758S-HOMER & JETHRO	* LI-55203-EDDIE COCHRAN	93—Betty My
Pretty Baby	* IM-5606-FATS DOMINO	* WB-5087-EDD BYRNES	58—Angel Face	75—Teen Beat	Angel 97 100
*®ME-71478-8ROOK 8ENTON	27-Morgen	44Smile 57 66	* CP-119-JIMMY DARREN	* OS-5-SANDY NELSON	CG-59052—JERRY FULLER 94No Wheels
12-A Big Hunk	CO-41451—LESLIE UGGAMS CO-41452—RICHARD	* CO-41434-TONY BENNETT MG-12802-ART MOONEY	59—Tennessee Stud	76-True True Happiness	92
Of Love 5 2	MALT8Y LA-3033—IVO ROBIC VS-347—REX ALLEN	ORCH. UA-181—KELLY OWENS	53 59	* CD-1365-JOHNNY	95—Breaking Up
* VI-7600-ELVIS PRESLEY	28—My Own	45-Ciao Ciao	KI-5235—JACK FROST *®VI-7542—EDDY ARNOLD	TILLOTSON SO-9901-WANDERER	Is Hard
Till I Kissed	True Love	Bambina	60—Put Your Head On My	77—Johnny Reb	To Do
CD-1369-EVERLY BROTHERS		CA-4166SERGIO 8RUNI CO-41422-JOSE CLEBER DE-30845-DOMENICO	Shoulder	* CO-41437—JOHNNY HORTON	96—Don't Ever
14-Red River	COACHMEN	MODUGNO DE-30874—FOUR ACES IT-54074—JOHNNY	*®AP-10040-PAUL ANKA	78-Two Fools	Leave Me
Rock	Poison Ivy 54 93	DORELLI	61—Cry	*SCN-1040-FRANKIE AVALON	* SAP-10040-PAUL ANKA
24 38 KI-52S0—GENE REDD & THE GLOBETROTTERS	* AC-6146-COASTERS 30-Small World	ME-71487—DALIDA TL-4502—CATERINA VALENTE	★®RK-2006- KNIGHTSBRIDGE STRINGS	79-Adonis	97—Rockin' Lady
THE HURRICANES	01 10	VALENTE VI-7480—TEDDY RENO	62—Ragtime	81 88 FS-8586—TERRI STEVENS	* FL-201—PENNY CANDY 98—Just To Be
15—My Heart's	MATHIS	46-Primrose	Cowboy Joe	LA-3032-TERRI DEAN VI-7564-GALE GI8SON	With You
An Open Book	31-High Hopes		★®LI-55200—DAVID SEVILLE & CHIPMUNKS	OU-ROOKIE S	* AU-102—PASSIONS 99—Where
DE-30803-CARL DOBKINS,		* CG-59047-JERRY WALLACE	63—Tiger	Mad Pad	* ME-71502-PLATTERS
16—It Was 1	S2-1 Ain't Never	47—Sweeter Than You	55 30 *®CN-1037—FABIAN DO-15951—NICK TODD	81-If You Don't	100—Billy Boy's
* 8N-7002—SKIP & FLIP	CA-4256-FOUR PREPS	* IM-5595-RICKY NELSON 26	64—The Angels	Want My	100 —
17—Kissin' Time	* DE-30923—WEBB PIERCE 33Caribbean	48-I Got Stripes		Lovin'	* GD-528—THREE GRACES
CM-167-BOBBY RYDELL	GY-2018-MITCHELL TOROK	61 73		DE-30656-CARL DOBKINS, JR.	* C8-1001-GENE & EUNICE
TINDICATES BEST SELLIN	G RECORDS	AVAILABLE AS STEREO SING	LE SEE CODE FOR	RECORD COMPANY NAMES	ON JUKE BOX TOP 10 PAGE

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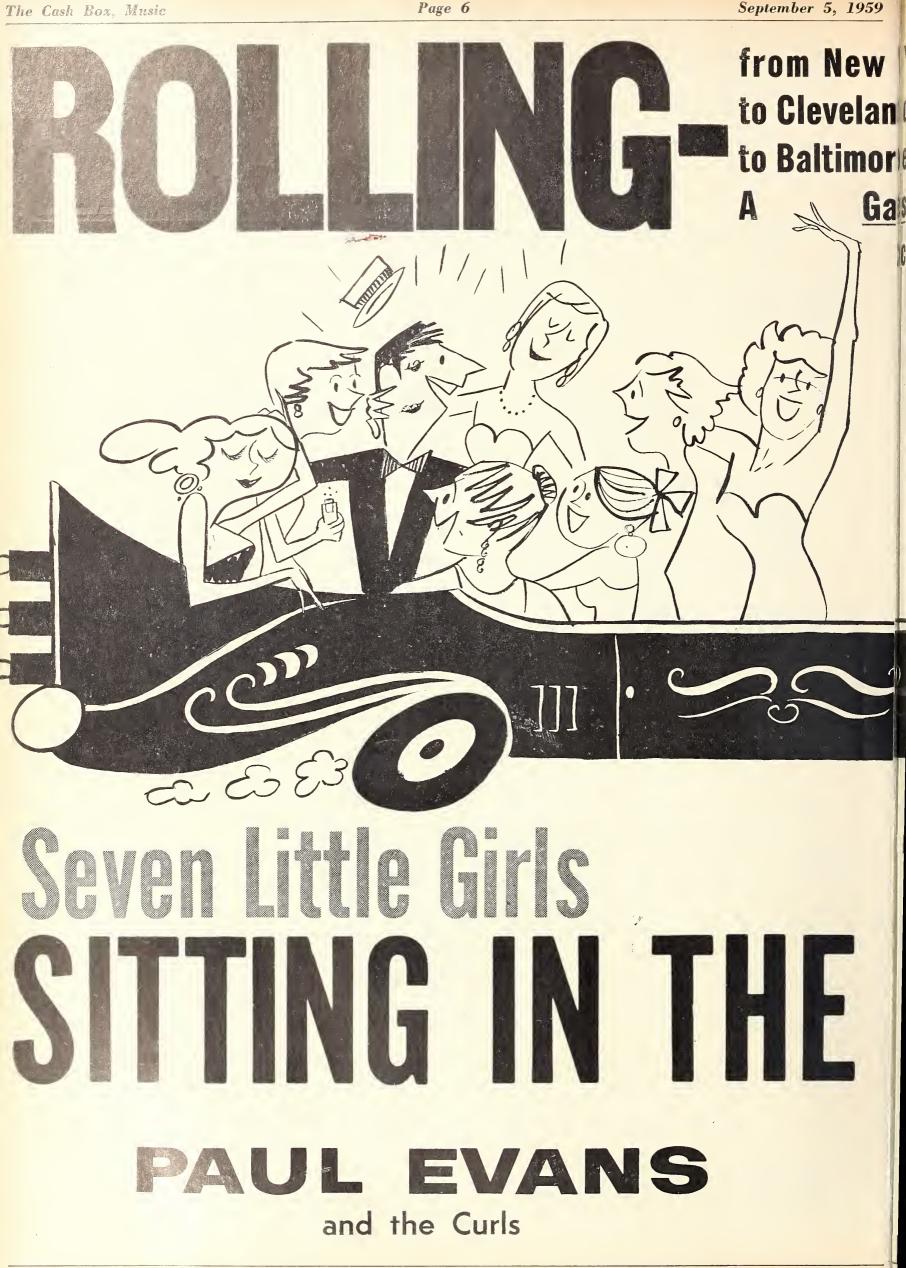
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The Cash Bor, Music

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A C C C C C C C C C C C C C C C C C C C	est Selling Monaural	h Box & Stereo Albums
Contraction of the Contraction o	COMPILED BY The Cash Box FROM	LEADING RETAIL OUTLETS
★ Also Available in EP	MONAURAL	Also Available in Stereo
Pos. We KINGSTON TRIO AT LARGE Kingston Trio (Capitol T-1199; ST-1199 * EAP-1, 2, 31199)	Week Nino Simone (Bethlehem 56028, 6028) Week 12 21 OLDIES BUT GOU Various Artists (Original Sound LP-500)	01) 31 Broadway Cast (Copitol WAO-0990; SWO-990 * EDM- 990)
2 MORE JOHNNY'S GREATEST HITS Johnny Mathis (Columbia CL-1344; CS-8150)	12 PORGY AND BESS 8 Sound Trock (Columbia OL-S410 * OS-2016) 8 22 Fabian (Chancellor CH-S003;	nn 🔿 THAT'S ALL 35
SOUTH PACIFIC Movie Cast (RCA Victor LM-2252; LSO-1032 *	13 A DATE WITH ELVIS 24 Elvis Presley (RCA Victor LPM-2011; LSP-2011) 23 GYPSY Broadway Cast (Columbia OL 5420; OS	17 15-2017) SONGS BY RICKY — 33 Ricky Nelson (Imperial LP-9082)
PA-4211) NO ONE CARES Frank Sinotra (Capitol W-1221; SW-1221)	14 Mavie Cast (MGM E-3641; X-3641-ST * X-3641) 24 ● TABOO (Hi Fi R-806; 806)	29 • HEAVENLY 34 Johnny Mathis (Columbia CL-13S1; CS-8152)
5 •* SECRET SONGS FOR YOUNG LOVERS Andre Previn & David Rose (MGM E-3716; SE-3716 * X-1669)	15 ↔ PETER GUNN 13 Henry Mancini (RCA Victor LPM 1956, LSP 1956 * EPA-4333) ★ BUT NOT FOR ME 15	19 35 Pot Boone 30
6 * MORE MUSIC FROM PETER GUNN	10 Ahmad Jamai Trio (Argo LP-628 * EP-1076) 26 PORGY AND 26 Lena Horne & Harry Bi (RCA Victor LOP-1507)	Belafonte Sh Dakota Staton

●★ MORE MUSIC FROM PETER GUNN 6 5 Henry Mancini (RCA Victor LPM-2040; LSP-2040 * EPA-4339) • * EXOTICA 7

7 Martin Denny (Liberty LRP-3034; LST 7034 * LEP-1-3034)

9

• THE HUNGRY I 8 The Kingston Trio (Capitol T-1107; ST-1107)

INSIDE SHELLY BERMAN 11 9 Shelly Berman (Verve MGV-15003)

• QUIET VILLAGE 10 Martin Denny (Liberty LRP-3122; LST-7122)

41. IMPACT. 42. CHUCK BERRY ON TOP. 43. THE AMAZING NINA SIMONE.

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13	• A DATE WITH ELVIS Elvis Presley (RCA Victor LPM-2011; LSP-2011)	24
14	●★ GIGI Movie Cast (MGM E-3641; X-3641-ST * X-3641)	14)
15	●★ PETER GUNN Henry Mancini (RCA Victor LPM 1956 LSP 1956 * EPA-4333)	13 5,
16	★ BUT NOT FOR ME Ahmad Jamal Trio (Argo LP-628 * EP-1076)	15
17	• IT'S THE TALK OF THE TOWN Ray Conniff Singers (Columbia CL-1334; CS-8143)	24
18	◆ PARTY SING ALONG WITH MITCH Mitch Miller (Columbia CL-1331; CS-8004 * B-1331-1-2-3)	25
3.0	• + ESPECIALLY FOR YOU	16

I9 •★ ESPECIALLY FOR YOU 16 Duane Eddy (Jamie LP-3006; ST-302 * EP-302) 20 CHANCES ARE IT SWINGS Shorty Rogers (RCA Victor LPM 1975; LSP 1975) 21

44. BLUE HAWAII. 45. BEAUTY & THE BEAT.

28 worren Borker (Warner Bros. W-1289; WS-1289 * EA-1289) **29** GO BO DIDDLEY Bo Diddley (Checker LP-1436) 33 30 ALONG WITH MITCH 28 Mitch Miller (Columbia CL-1316; CS-8118 * B-1316, 1, 2, 3)

27 Frank Sinatra (Capitol W-1164)

22

26

46. MUSIC FROM RICHARD DIAMOND.

47. COME DANCE WITH ME.

33 Ricky Nelson (Imperial LP-9082)	
• HEAVENLY Johnny Mathis (Columbia CL-1351; CS-8152)	
35 • * TENDERLY Pot Boone (Dot DLP-3180; 25180 * DEP-182)	30
36 CRAZY HE CALLS ME Dakota Staton (Capitol T-1170 * EAP-1, 2, 3, 1170)	31
37 ↔ PORGY AND BESS Miles Davis (Columbio L-1275; LS-8085 * B-1274)	36
38 FILM ENCORES—Vol. II Mantovani (London LL-3117; PS-164)	32
39 BLUE HAWAII Billy Vaughn (Dot DLP-3165; 25165)	39

40 • VICTORY AT SEA---Vol. 1 38 Robert Russell Bennett (RCA Victor LM-2335---LSC-2335)

48. SHEARING ON STAGE. 49. GOLDEN HITS BILLY VAUGHN. 50. BAHIA.

-				STE	REO			
1	Pos. L Wet SOUTH PACIFIC Movie Cast (RCA Victor LSO-1032)		9 PETER GUNN Henry Mancini (RCA Victor LST-1956)	Pøs. Last Week 8	Pos. We 17 SUNSET STRIP Warren Barker (Warner Bros. WS-1289)	Last eek 15		os. Last Week 21
2	THE KINGSTON TRIO AT LARGE Kingston Trio (Copitol ST-1199)	2	10 PORGY AND BESS Sound Track (Columbia OS-2016)	9	18 FILM ENCORES Mantovani (London PS-125)	20	PARTY SING ALONG WITH MITCH Mitch Miller (Columbia CS-8004)	31
3	MORE JOHNNY'S GREATEST HITS Johnny Mathis (Columbia CS-8150)	5	QUIET VILLAGE Martin Denny (Liberty LST-7122)	13	19 COME DANCE WITH ME Frank Sinatra (Capitol SW-1069)	17	27CCHAIKOVSKY CONCERTO NO. 1 Von Cliburn (RCA Victor LSC-22S2)	26
4	EXOTICA Martin Denny (Liberty LST-7034)	3	12 MY FAIR LADY Original Cast (Columbia OS-2015)	12	20 RACHMANINOFF CONCERTO NO. 3 Van Cliburn (RCA LSC-2355)	19	CHANCES ARE 28 IT SWINGS Shorty Rogers (RCA Victor LSP-1975)	28
5	NO ONE CARES Frank Sinatra (Capitol SW-1221)	10	13 SECRET SONGS FOR YOUNG LOVERS Andre Previn & David Rose (MGM SE 3716)	14	21 PORGY AND BESS Lena Horne & Harry Belafonte (RCA Victor LSU-1507)	22	29 A DATE WITH ELVIS Elvis Presley (RCA Victor LSP-2011)	32
6	MORE MUSIC FROM PETER GUNN Henry Mancini (RCA Victor LSP-2040)	4	BLUE HAWAII Billy Vaughn (Dot SD-25165)	18	TALK OF THE TOWN 22 Ray Conniff Singers (Columbia CS-8143)	29	30 "M" SQUAD Stanley Wilson (RCA Victor LSP-2062)	
7	TABOO Arthur Lymon (HiFi 806)	7	15 MUSIC MAN Original Cast (Capitol SWAO-990)	16	23 VICTORY AT SEA—Vol. II Robert Russell Bennett (RCA Victor LSC-2226)	23	31 SHEARING ON STAGE George Shearing (Copitol)	25
8	GIGI Movie Cast (MGM ST-3641)	6	IG VICTORY AT SEA	'ol. 1 11	24 Anatol Dorati (Mercury SR-900S4)	24	32 GYPSY Broadway Cast (Columbia OS-2017)	30

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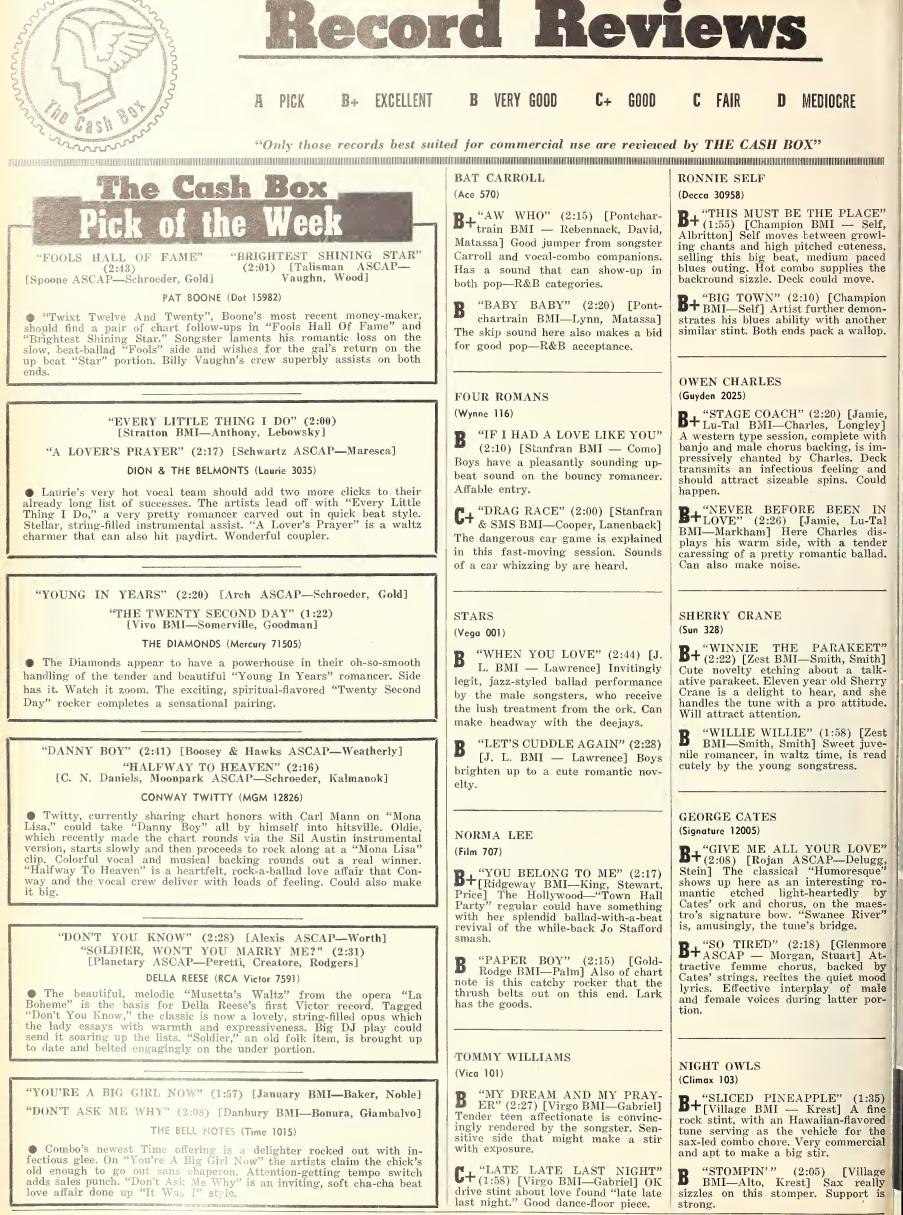
That Counts-INTERNATIONALLY" "It's What's in THE CASH BOX

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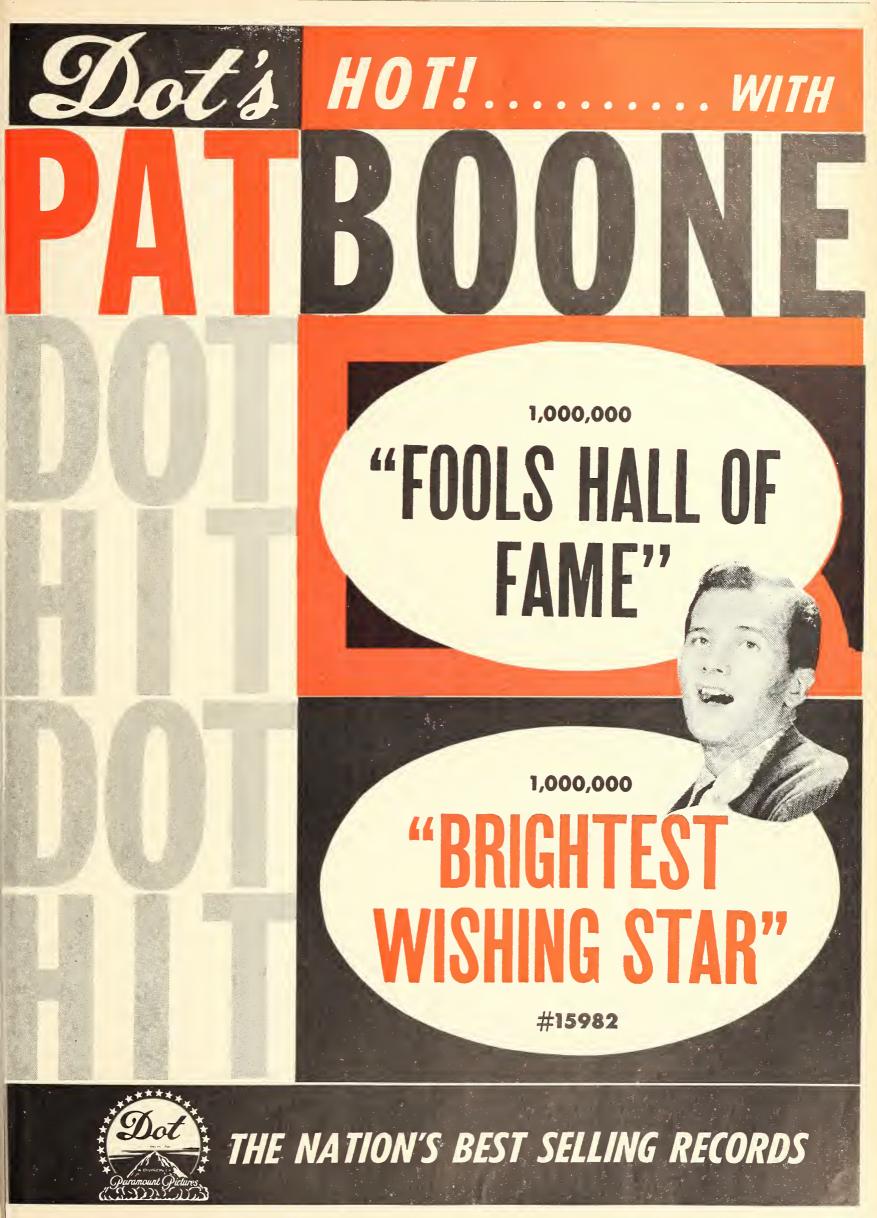
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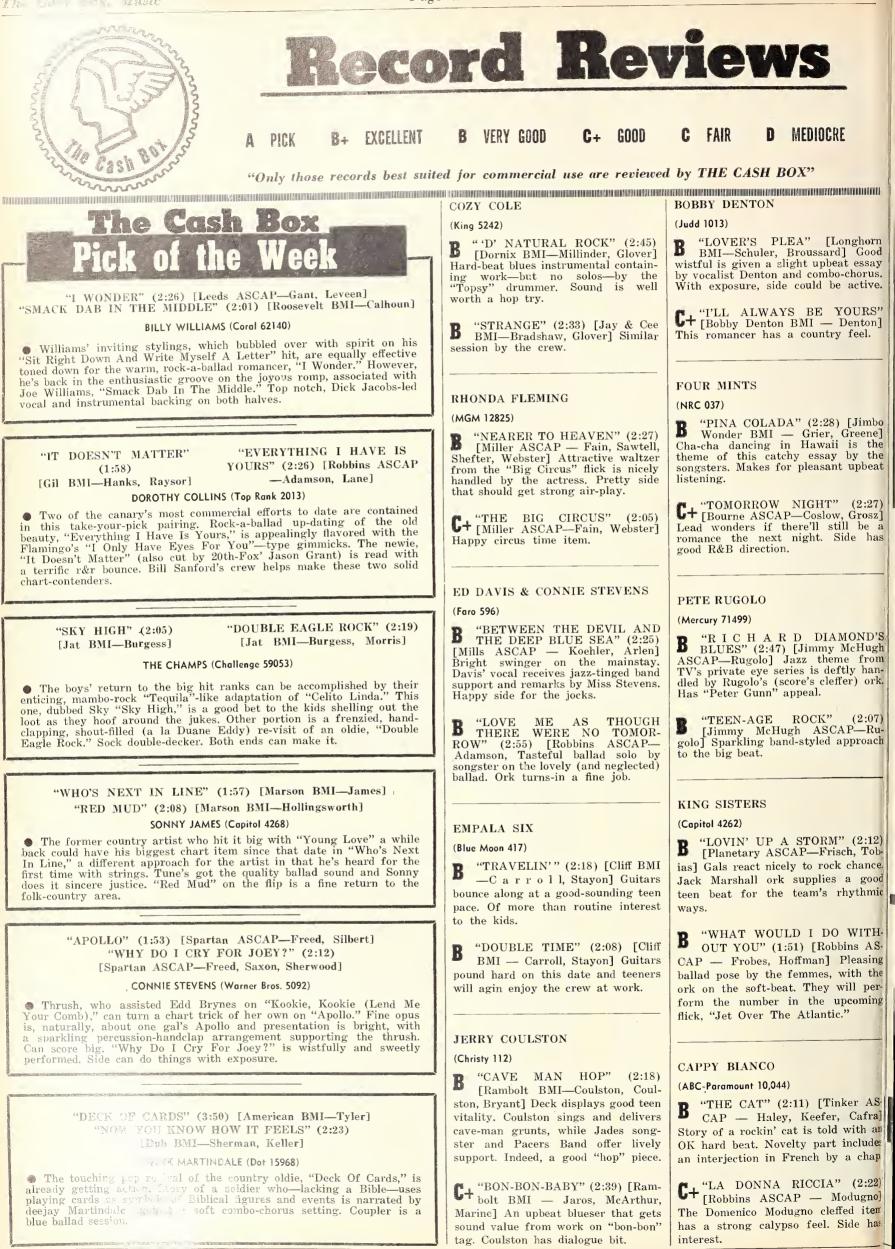
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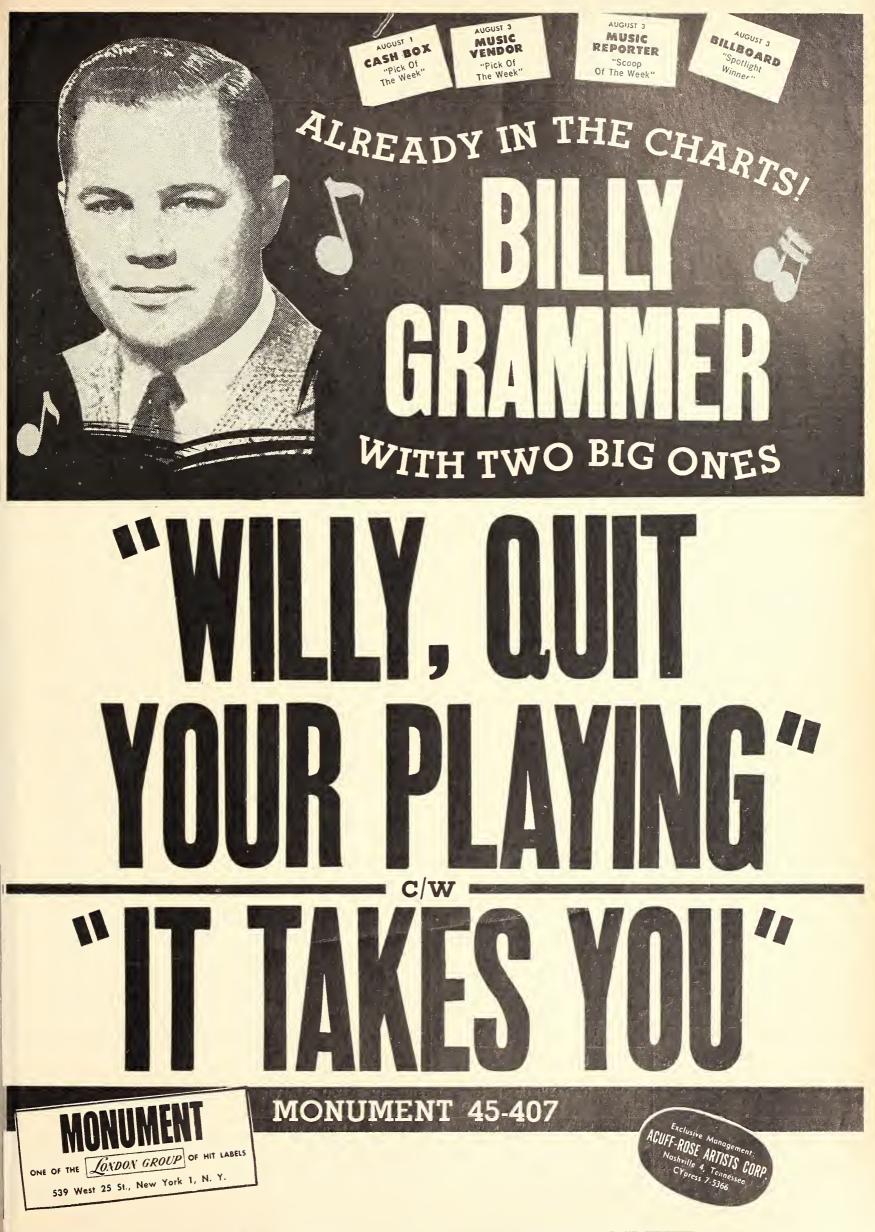




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September 5, 1959



[&]quot;It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

R



(2:11) [Cynthia BMI—Vinton]

[Roncom ASCAP-Vinton] BOBBY VINTON (Alpine 50)

(2.12)

Both Bobby Vinton and the new Epic affiliate bid fair to make strong "First Impressions" with this release. "First" side is an extremely pretty lilter (no asociation with the recent Broadway click) that Bobby slickly dual-tracks in front of a fine choral-ork background. "You'll Never Forget" is a sentimental, multi-voiced rocker that sparkles on the other half. Both Vinton originals could turn the chart trick.

"TEENAGER'S BLUES" (2:40) [Aldon BMI—Thompson] "PLAYIN' THE FIELD" (2:00) [Miracle, Calter ASCAP—Lewis, Weisman] DICK CARUSO (MGM 12827) • "Teenager's Blues" could turn out to be quite a happy money-making affair for young Dick Caruso. Tune, a haunting, slow steady beat rock-a-ballad is treated to an emotion-packed performance by the artist. Fine, Ray Ellis-led ork and choral backdrop rounds out what looks like a solid chart threat. Flipside, Dick colorfully romps over a catchy, dance-inducin' rocker tabbed "Playin' The Field".

The Cash Box Bets Best

ROYAL TEENS (Capitol 4261)

(Copitol 4261)
B+ "B E L I E V E M E" (2:27)
[Swarthmore, Marble ASCAP – Austin, Gaudio, Villa] Artists, who made a big chart splash, a short while back, rockin' with "Short Shorts" on ABC-Paramount, could bust thru ballad-wise with this Capitol bow. It's an infectious, romantic weeper-with-a-beat that bears close watching.
B "LITTLE CRICKET" (2:25) [Swarthmore, Marble ASCAP – Mariani, Austin, Gaudio, Villa] Gimmicks galore on the rockin' novelty undercut.

NINA SIMONE (Colpix 124)

(Colpix 124)
B+"CHILDREN GO WHERE I SEND YOU" (2:45) [Sam Fox ASCAP—Simone] Thrush, whose vocal talents have caused quite a stir in pop-jazz circles, could have a smash singles follow-up to her Bethlehem hit, "Porgy", via this Colpix slice. Sensational Bob Mer-sey arrangement of the spiritual culled from her click LP, "The Amazing Nina Simone".
Carrier (3:10) [Bourne ASCAP— Roneli] Nina's tender and moody on the lovely sturdy.

BETTY BRYE

(Conadian-American 106)
B: "SLEEPWALK" (2:20) [Trin-ity, Climax BMI — Farina, Farina, Farina, Wolf] The Santo & Johnny instrumental smash is taken for a top flight vocal ride by newcomer Betty Brye. Chirp projects the tearful lyrics with a haunting sincerity. Could be an-other big one for the young label.
B "DADDY DADDY (I GOTTA GET A PHONE IN MY ROOM)" (2:04) [Edgar BMI— Davie, Brye, Davie] Flip's a rockin' cutie that deals with a teenager's problems. Dandy coupler. (Canadian-American 106)

MICKEY & KITTY (Atlantic 2036)

(Atiantic 2036) **B**+[Handy ASCAP—Handy] The W. C. Handy classic gets a rock re-fitting here and could again put in chart appearance. On it, Mickey & Kitty engage in some cute back-and-fourth vocal play as the band backs with a hard-driving dance beat. Could make big two-market chart news. chart news.

B+ "FIRST LOVE" (2:31) [Prog-ressive BMI — Lee, Baker, Noble] Charming change-of-pace is offered on this easy-on-the-ears romancer set to a soft cha cha beat. Could also take off.

BRAD AND JERRY (Shad 5009)

B+"I'VE GOT IT BAD FOR [Judge 12:20] [Danbury BMI —Ingles] Romancer with a soft, shuffle-rock and a sound that sticks. Newcomers, Brad and Jerry, stand a strong chance of cashing in big here.

B "THE PEOPLE HATER" (2:21) [Danbury BMI—Ingles] Zany, Coaster-like novelty rocker with some whacky Jim Bacus-sounding vocal breaks. A real weirdie weirdie.

JOHNNY RIVERS (Cub 9047)

B+ dle-Glo BMI—Matthews, Jr.] Songster makes his presence felt with an expressive reading of a romantic rock-swinger. Countryish side; has Everly Bros.-like guitar work. Could smash thru.

DARLING TALK TO ME" (2:12) [Acuff-Rose BMI — Everly] Rivers softly whispers the heart rending words to this slow, quiet, mood ballad.

RENATO CAROSONE (Columbia 41458)

VERY GOOD

B+ "R USTICANELLA" (1:57) [Beltramo B.I.E.M.—Cortopassi] The famed Italian artist, who clicked with "Torero" on Capitol, moves over to Columbia with this release. It's a happy-go-lucky, quick moving whistle-added instrumental that Caro-sone's sextet bounces over with joy.

GOOD

ſ.+

B+ "'O MAFIUSO" (2:03) [Edizioni Musicali Edir B.I.E.M. — Caro-sone, Misa] Artist is up to his light-hearted vocal tricks, "Torero" style on this side. Both sparklers are con-tained in his "Carosone Caravan" package package.

BOBBY SMITH

(Buzz 105)

B+ [T. B. Harms ASCAP—Hender-son, DeSylva, Brown] Combo moans out the standard while a conversa-tion with a guy and gal (a la David Seville's "Judy") is now-and-then heard. Smith is on sax. Could make a ctim stir.

"COFFEE BREAK" (2:25) [Play-Mor Smith] Good beat on s all-instrumental. Would make a B this fine hop programming choice.

DARBY SISTERS

(Cub 9041)

B+"GO BACK, GO BACK TO YOUR PONTIAC" (2:20) [Greenleaf BMI — L&J Darby] Gals hand-in a good-sounding Latin-rock perform-ance. DeRoy Holmes rock stint is particularly effective. Theme con-cerns fella's neglect of his gal be-cause of his interest in old cars. Should be eyed.

C+"MISUNDERSTOOD" (2:27) [Budd ASCAP — Kaye, Carr] Team in a warm ballad turn.

NORRIE PARAMOR

(Capitol 4266)

B+"WALTZING MATILDA" (2:37) [Beechwood BMI — Paramor] A sparkling march piece on the folk favorite, which will be a main-theme in the new flick, "On The Beach." Could be another "River Kwai".

B "BARCELONA" (1:43) [Beech-wood BMI—Black] English maes-tro directs a speeding Spanish ar-rangement. Colorful stand.

JOHNNY GRECO & DAVIES (Sonic 813)

B "HOGWALK" (2:10) [Spectra BMI—Divello] Side has a good-sounding beat bounce to it. Swinging teen instrumental. Might pop up.

"HIGH SCHOOL DANCE" (2:10) 3 [Spectra BMI — Fagiano] Song-ster Greco gets his chance here and comes-across effectively on the loveydovey

MEDIOCRE

JACK & JIM (Brunswick 55141)

FAIR

n

B+ "MIDNIGHT MONSTERS HOP" [Dundee BMI — Huddle, Robin-son] A novelty that has an exciting vocal-instrumental teen sound to rec-ommend it. One of the better examples of a horror theme wedded to a rock beat. Eye it.

B "TARZAN AND JANE" [Nor Va Jak BMI — Huddle, Robinson] Good jungle-drum beat backs on this humorous take-off on the famed char-acters. Could also make sales news.

RUTH WOOD

(King 5239)

B "YOU FOOLED ME FROM THE START" (2:12) [Lois BMI— Sheppard] Stylist appears in a good middle-beat ballad session, sometimes sounding like Sarah Vaughan. Can make the grade with the deejays.

C+ "ORDINARILY" (2:10) [Lois BMI—Sheppard] Strings are un-usually employed in another ballad try by the lass. Gal's got talent.

JOHNNY MADDOX (Dot 15972)

B "SUNRISE SERENADE" (2:30) [Jewel ASCAP — Lawrence, Carle] Popular honky-tonkist Maddox offers a flavorful rendition—nicely assisted by saxes—of the old Glenn Miller vehicle. From the "Johnny Maddox Plays" LP, side should suc-ceed with the jocks.

B "(Here Am I) BROKENHEART-ED" (2:03) [DeSylva, Brown & Henderson ASCAP—DeSylva, Brown, Henderson] Brisk honky-tonk version of the ancient. Side's included in art-ist's "Johnny Maddox Plays The Mil-lion Sellers" album.

RAMSEY LEWIS TRIO (Jazz) (Argo 5344)

B+ "C. C. RIDER" (2:25) [Iraci BMI —Arr. Lewis, Holt, Young] The old Chuck Willis blues hit becomes a swinging jazz instrumental here. Lewis, on piano, provides some very interesting improvisational work. For jazz deejays and certain juke locations.

B "CONSIDER THE SOURCE" (2:38) [Iraci BMI—Arr. Lewis, Holt, Young] This side finds Lewis in a soulful, introspective mood, with an intriguing blues essay. Top notch jazz sessions from the Lewis LP.

IKE QUEBEC (Jazz) (Blue Note 1748)

B "BLUE MONDAY" [Marvin AS-CAP—Sharp, Fisher, Singleton] Tenor saxist does a fine caress job on the minor key opus. Artist's four man setting plays it cool, Edwin Swanston showing-up nicely on organ.

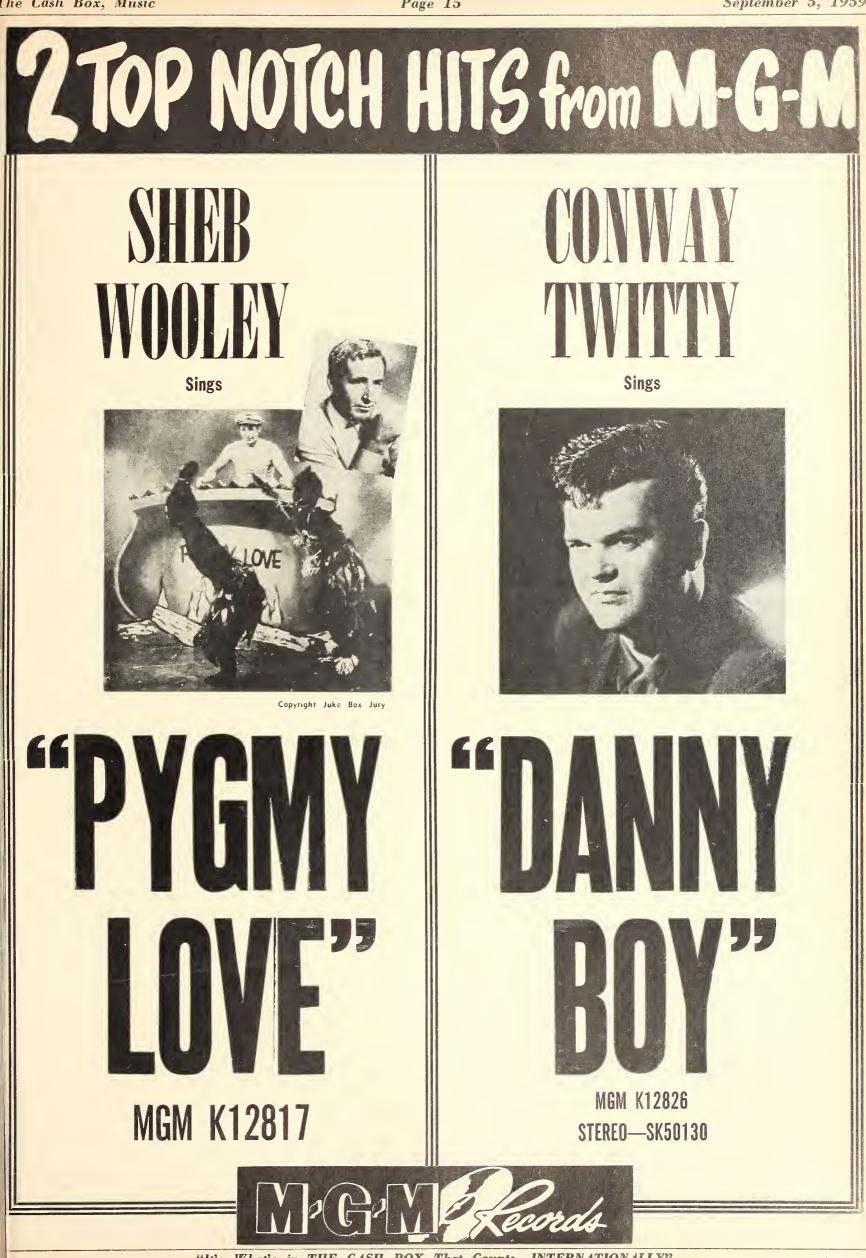
B "DEAR JOHN" [Groove BMI-Quebec] Side is a light swinger, and boys do a cozy job.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

The Cash Box, Music

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September 5, 1959



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MEDIOCRE



The Cash Box **Best Bets**

DON ABRAM (Decca 30961)

B+ "THE QUEEN AND THE JOKER" (2:21) [Tree BMI— Abram] Don Abram deals out a mighty attractive hand on this slightly up-beat romancer. Pleas-ant all-around performance could capture a top chart position. Watch it.

B+MISS YOU" (2:14) [Tree BMI Abram, Helms] Soft and appeal-ing folk-flavored item can also be in there battling for chart honors. Abram has a winning way with a tune. Keep close tabs on nim.

JOHNNY THUNDER (Epic 9329)

B+"HORROR SHOW (American Wersion)" (2:18) [Saratoga BMI—Anisfield, Sachs] Here's a horror-rock entry that's loaded with fine teen sounds. Thunder delivers ala the late Big Bopper and is backed excitingly by the Chuck Sagle ork-chorus. Eye closely. closely.

B "EVER YOUR MAN" (1:53) [Fans BMI—Anisfield, Sachs] Good light blues swinger. Has a smart teen sound.

THE ISLANDERS

(Mayflower 16)

B+ (1:57) ENCHANTED [Volkwein AS SEA" "THE ENCHANTED SEA" (1:57) [Volkwein ASCAP— Metis, Star] The group creates an attractive, exotic sound for this instrumental ballad. Whistling, bells, the sound of the sea and steel guitar are present. Beautiful mood session with a commercial viewpoint. viewpoint.

B+"POLLYANNA" (1:52) [Volk-wein ASCAP—Metis, Starr] Here piano and chorus are highlighted on a medium paced, easy going tune. Two delightful pro-gramming pieces produced by Frank Metis and Randy Starr.

THE GUM DROPS

(Coral 62138)

B+(1T HAPPENS EVERY DAY" (2:36) [Wanessa BMI—Allen, Saltzberg, Merrell] Quality ballad satisfy merten for treatment by is given a slick pro treatment by the boys. Ingredients of excellent lead vocal, Dick Jacobs' ork, and top material add up to a deck loaded with class. Can go the 'sleeper' route.

B+ [Artist BMI—Lake, Doran] Snappy rhythm offering is served up appealingly here. Side's in the Coaster's "Yakety Yak" vein.

THE CONGO KID

(Bull Dog 104)

(Buil Dog 104) "SLAP HAPPY" (2:05) [Star Kaye BMI-Collier, Regan, Please] Potent mambo beat in-strumental, ala "Pequila," features some fancy percussion work and appropriate grint. Swinging dance session. Stiel with "1

B "TRINIDAD SWING" (1:50) [Star Kaye BMI-Peron, Col-lier] Another similar sourcion but at an even faster par

MARTY WILSON AND THE STRAT-O-LITES (Tel 1008)

(1et 1008) **B**+ "HOT FOOT" (2:23) [Lark BMI—Brock, Murej Driving, Latin beat instrumental, is carved out by the group and leader. Deck features spotlighted drum and sax stints. Groovy opus with lots of invertigation of the state of

stints. Groovy opus with lots of juve dance appeal. **B** "STROLL ME" (2:22) [Arch ASCAP—Simons] More hot instrumental attractions, 'tho hare the boys indulge in more earlier sounds, growling out a slow, steady moving, blueser.

TEDDY RAMBEAU (Tops 305)

B+ "THE BOARDER" (2:42) [Sherman-De Vorzon BMI — Kohen] Deck is a solid singles debut for album diskery and song-ster Rambeau. Driving account is about a guy who comes to his gal's house and finds her with another guy (she says he's the "boarder."). Could move. "THE BOARDER"

"THAT'S ALL I ASK" (2:21)B Mumford] Artist delivers the emo-tional ballad with conviction. Back-ing is rock-a-string.

ROCK-A-TEENS (Doran 3515)

(Doran 3515) **B**+(WHOO-HOO" (2:05) [Mc-Graw ASCAP—Rock-A-Teens] Side blends some "Guitar Boogie Shuffle" and "Topsy" elements but also shows some strong-sounding individuality, particularly from a voice who chants the number's title. Instrumental to watch

voice who chants the number s title. Instrumental to watch. **B+**ASCAP—Myzell] Potent vo-cal-combo issue. Dirge-like sound effectively back the lead. Can also make important noise.

SY MANN (Pincus Platters 103)

(Pincus Platters 103) **B**+ (2:10) [Gil BMI—Fisher, Mann] This clever little instru-mental ditty has a speeded-up pi-ano in front of a normal-speed, rhythmic blues backdrop. Catchy melody rounds out what could be a real noise-maker.

a real noise-maker. **B** "KITTY SWIMS THE CHAN-NEL" (2:23) [Gil BMI— Fisher] Humor jocks'll have a field day with novelty item. On it, a quite-British voice pleads with the bubble-voiced Kitty (who's swimming) to return. Easy-swing-ing organ backing.

LARRY LAWRENCE (Balboa 008)

(Balboa 008) B-4 "GOOFIN' OFF" (2:38) [True Blue ASCAP—Fotine] The west coast label could make the 'national scene' with both of these instrumental portions. This end's a sort of "Saints Go Marchin' In"-"How Dry I Am" combination that builds in a rafter-shakin' Duane Eddy manner.

"Body manner. "B O N G O BOOGIE" (2:27) [True Blue ASCAP — Fotine] This "Bongo Rock" style stand moves along at an exciting clip. Two great jobs by Lawrence and the Band of Gold.

(Vista 345)

ELLIOT BROS. ORCH.

B+ "WHAT IS THIS THING CALLED LOVE?" (2:09) [Harms ASCAP — Porter] Exciting version of the standard which has both elements of rock 'n roll and "Peter Gunn"-like scoring. Blend can mean a chort wido a chart ride.

B "BOO BAM BOOGIE" [Suchan ASCAP—Barker] Guitars move at a good-sounding middle-beat pace.

BOB THOMPSON ORCH. & CHORUS

(RCA Victor 7587)

B+(CARISSIMA!" (2:25) [Cyrus commercial color from the Thomeson assemblage. Melody has an Italian-flavored base and is given a delight-fully rhythmic reading (chorus just chants). Might get places.

B+"ANGELTOWN" (2:25) [Liv-ingston & Evans ASCAP—Evans, Livingston] An engagingly bright display, with the chorws singing the happy lyrics and the Thompson ork supplying an "oomb-pah-pah" back-ing Chorming struff Charming stuff. ing.

BETTY ANN SHOR

(Justice 682)

B+ "IT'S BETTY ANN SHOR" —Halmay] Cute novelty that sort of serves as an intro for the Helen Kane-like voiced lark. Gal tells guy she likes him and announces her name: Betty Ann Shor. Side has a bright beat and could move.

"BIKINI" (2:20)[Climax-**B** "BIKINI" (2:20) [Ommax-Monument BMI—Halmay, Freid-enberg] Another happy-sounding rock product. Two teen-wise tracks. Madison Records is label's distrib.

JAY CARMEN

(Mink 100)

B "A GIRL" (2:08) [Lyneve BMI —Shattuck, Bruno] A catchy what-is-a-girl tune is nicely related by songster Carmen. Has a light-hearted beat appeal.

C+ "LIGHTNING BUG" (2:05) [Rebb ASCAP—Bruno] Good beat sparkle from Carmen and combo-chorus. Lively side.

SIDEWINDERS

(Imperial 5572)

B+("SIDEWINDER" (2:09) [Tol-lie Alan-Edwards BMI—Emerson, Taylor] Kids will get kick out of the off-beat sounds that come from the combo. Swift-paced guitars get good sound help from a timbal-sounding instrument. Can move out.

B "GULLEY WASHER" (1:51) [Tollie Alan-Edwards BMI — Harville] Another good instrumen-tal, with fine percussion effects and vocal bits greatly aiding the guitars this time this time.

LINDSEY TRIPLETS

(Top Rank 2010)

B+ "FALLIN' IN LOVE" (1:52) [Sounds ASCAP—Reardon, Ev-ans] Femmes provide a good upbeat novelty sound here. Lew Douglas ork-chorus work keeps things bright.

B "JIMINY JUM JUM" (1:51) [Shapiro Bernstein ASCAP — Carter, Nagy] Team and support remain in happy beat spirits.

DONNIE BROOKS

(Era 3004)

B "LI'L SWEETHEART" (2:08) [Bamboo BMI—Taxe, Hodges] Affectionate and melodic teen roman-tic is given a "busy" rhythm touch by songster Brooks and combo. Of note is the work between Brooks and male chorus.

C+ "IF YOU'RE LOOKIN'" [Faire BMI—Taxe, Hodges] OK up-tempo session. Side rocks nicely.

LARRY DOWD

(Spinning 6004)

B+ "FORBIDDEN LOVE" (2:14) [Asbury BMI—Maye] Dowd is strong on the good teen plaintive and the triplet work on support pounds away effectively. Might just make a chart stand.

B+ "WHY, OH WHY" (1:57) [As-bury BMI—Fiscel, Dowd, Mitch-ell] Solid teen material is again strikingly displayed. Another potent ballad issue.

MAC REBENNACK

(Rex 1008)

B "STORM WARNING" Pontchar-train BMI—Rebennack] Intrigu-ing "storm warning" opens instrumen-tal and then the combo drives. Good teen attraction.

C+ "FOOLISH LITTLE GIRL'' [Ponchartrain BMI—Rebennack] A pleasant-sounding rock-a-cha-cha. Ace Records handles label.

LARRY & DIXIE DAVIS

(Kangaroo 15)

B "SHARK BAIT" (2:20) [Les Kangas & Durf BMI — L&D Davis] Songsters work in front of a contagious combo beat. Twosome work together effectively on the nov-elty blueser. Side grows on you.

B "WALKIN'" (1:40) [Les Kan-gas & Durf BMI—Kangas, Davis] Nice middle-beat skipping sound or this end.

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List Your Top Ten Country Tunes Here

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Platter Spinner Patter ALL ABOUT DISK JOCKEYS



All ABOUT DISK JUCKTS 20th-Century Fox will produce a motion picture depicting the role of disk fockes in the entertainment industry. Tagged "The Big Platter Parade," the film will relate to the forming of the Disk Jockey Assoc. and will feature to recording stars and deejays representing all parts of the U.S. and several foreign countries. Jim Hawthorne (KDAY-Hollywood), president of the D.A., is associate produce. . . Bobby Greenberg (WEAW-Evanston, III), the tenage deejay who reads his script in braille, clebrates his 1st anniversary on the air Sept. 12. He has already been signed for another year by the station. . . Ken Cornell (WLB-Utica, N.Y.) called to tell us about a unique departure from usual teen record hops. The station sponsored a concert and ance with the Tommy Dorsey ork featuring Warren Covington 8/28 at Clinton Arena. Station's aim was to interest adult audience. . . Tom De Cillis ("T.D.") eff WNJR-Newark, N.J., and while looking for a to his personal management activities. He's now to mis personal management activities. He's now to make station. Roy Writes, 'Looks like the great another hit in 'Darling, I Love You,'' . . . KDKA (Leveland) would like other stations around the country to send him their fop 40 lists. . . Mike Lawrence subbed for Jerry Marshall on his "Record Kom," WMGM-New York, while Jerry Vacationed. . . . Neil MeIntyre (WHK Cleveland) would like other station from recording artists. Barry Kaye to any the station divisory council of the Musicasters forgramming Conference, Portland, Me, by Howie Leonard, WLOB program from H. Wirk, program director of KFSD-FM-San Diego, Calif, has been chosen "Voice of California" in the annual competition of radio and Ty an-

(KLAC-Hollywood) moves his morning show up a half hour; will now start at 5:30 AM instead of 6.
Clifton H. Kirk, program director of KFSD-FM-San Diego, Calif., has been chosen "Voice of California" in the annual competition of radio and TV announcers and will be the official voice of the fair, Sept. 2-14, in Sacramento. . . The most successful blood donor drives in Warren-Washington counties, New York, resulted from a contest between the Ed Neilson-Deane Parkhurst team representing Hudson Falls, and Bob Lewis-Mike Steele representing Glen Falls. All are WSET-Glen Falls, N. Y. deejays. The two-teams constantly urged citizens to donate for their town. Local merchants helped with offers of free meals, transportation, lodgings, etc. for donors. . . Karen Chandler dropped in on Marty Allan (WGHM-Skowhegan, Maine) to personally deliver a copy of her new Sunbeam record, "Far Away Places" and "Rueben, Rueben," while she was in town appearing in a summer stock production of "Say Darling." . . . About 25 mayors in the Portland-Vancouver, Ore. area haved recorded safe-driving pleas for airing over Hal Raymond's KISN-Portland "Morning Mayor" show, daily 6-9 AM. . . . WMFJ-Daytona Beach, Fla. is sponsoring a lovely Miss in the local "Miss Southland" beauty contest. The gal, Evelyn Cusack, will parade with the other contestants around the Daytona Beach International Speedway before the Sept. 6 races. . . . In conjunction with the Olympics recording of "Private Eye" on the Arvee label, Joe McLaine (WAEB-Allentown, Pa.) is asking listeners to write in the number of private Eye show titles mentioned in the song. Winner receives a Dick 3-7 PM daily. Pierre has been with the station for two years. . . Frank Glieber doing the "Music 'Til Dawn" show over KRLD-Dallas, Texas while Hugh Lampman is vacationing in New York.



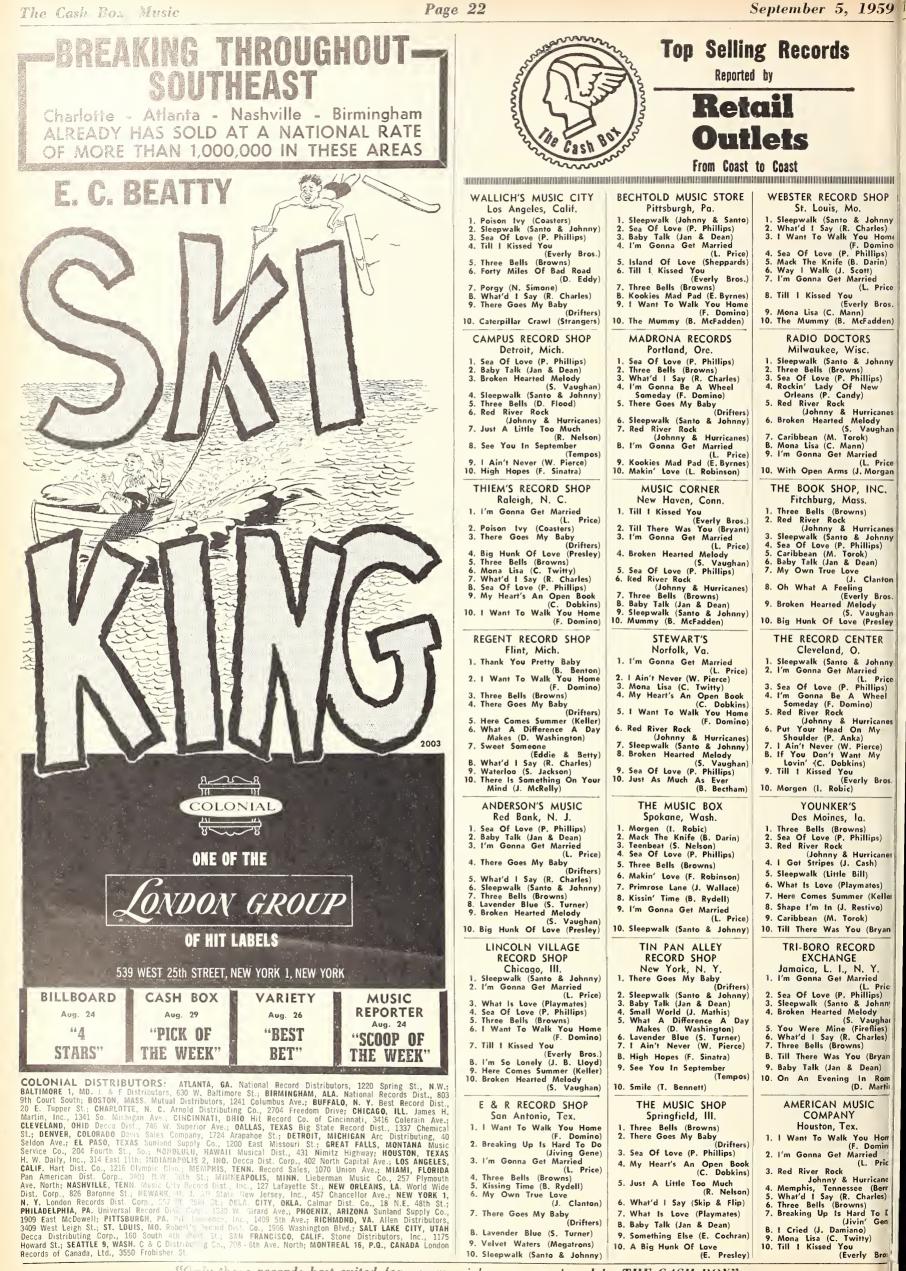




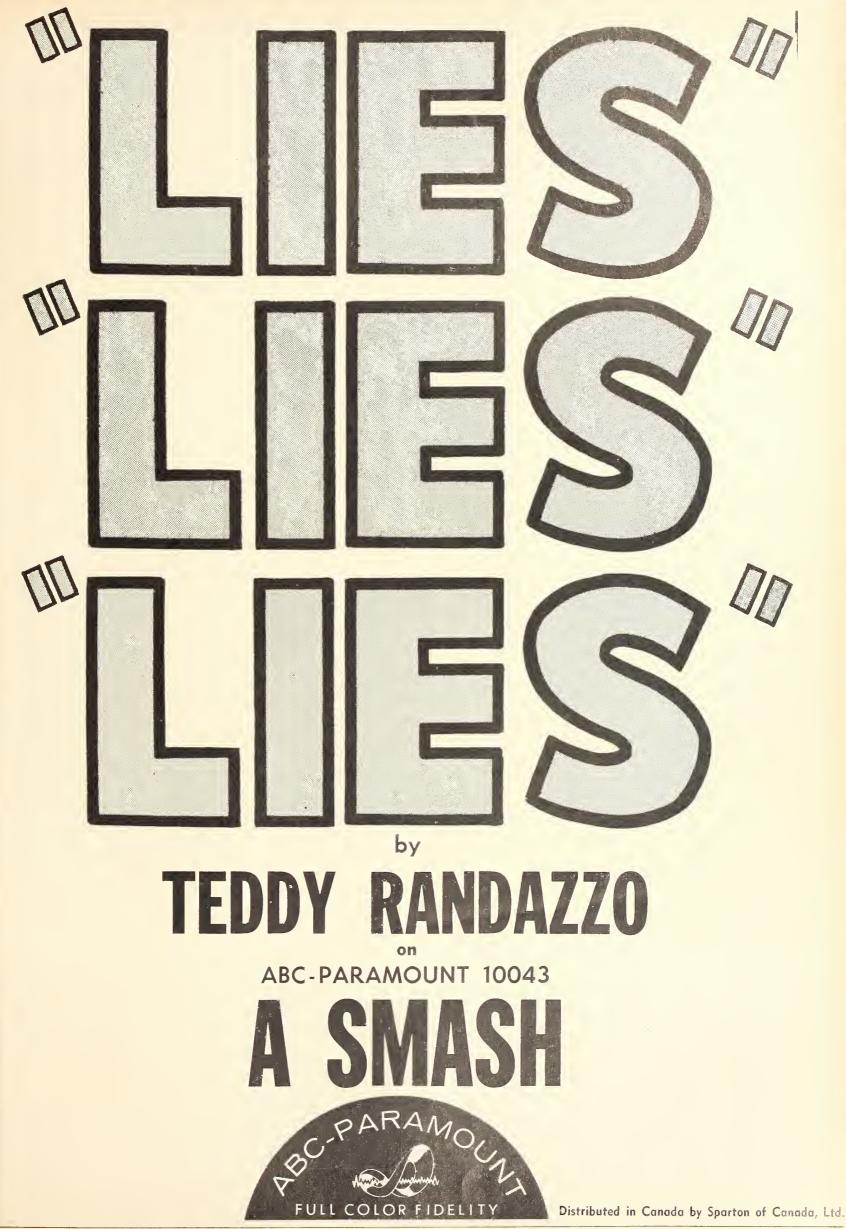
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"Only those records best suited for commercial use are reviewed by THE CASH BOX"









NEW YORK:



NEW YORK:
The "Kansas City" man, Wilbert Harrison, back on the wax scene with what Fury topper, Bobby Robinson, expects to be another dual-mart smash. This one's tagged "Cheatin' Baby" backed by "Don't Wreck My Life." Bobby's also anticipating big things to result from a host of newies that include the Three Emotions' "The Night We Met" and "The Girl I Left Behind" on Fury and the Fire pressings, "Wild As You Can Be" and "Put On My Shoes" by Mary Ann Fisher and "The Girl Next Door" and "My Heart Is Sad" by Earl Lewis & the Channels. . . . MGM, hoping to provide stiff competition for Bobby Darin's Atco smash, "Mack The Knife," rushing into a special-sleeve release, the Dick Hyman Trio slice, which clicked awhile back as "The Three-penny Opera Theme." . . . SOI Winkler, prexy of Audicon, will be assisting Laurie exec, Gene Schwartz, as A&R man and musical director. Sol, incidentally, has a hit with "Just To Be With You" by Jim Gribble's new group, the Passions. . . . Coed's National Promotion man, Jerry Moss, up to tell us that the label's going all-out in an effort to drive the Crests' "The Angels Listened In" to the top of the charts. . . . Phil Phillips, owner of the Mercury 'sleeper smash', "Sea Of Love," currently at the Uptown Theatre in Philly. . . . 20th-Fox' Al Martino really meant it when he said, "Darling, I Love You" to Gwen Wenzel. The couple wed this past weekend. Congrats to 'em both and to the Goldie Goldmarks,

WILBERT HARRISON

Mebbe she'll soon be typing for pop at his Sheldon Music offices. . . Chris Connor and the Kenny Burrell trio to head up the bill at the Village Vanguard from 9/1 thru 9/20. . . . Rex Stewart recently signed a pact with Enoch Light to wax 4 LP's for Grand Award.



<text>



CRESTS
gio 'til 9/7. Pinnist Page Morton will be playing the dimer sessions there for a few more weeks and then heads out to Chicago for a vocal wax session with Mercury. . . . Magic Music's Joe De Angelis items that we oughta watch over the oboby Phillips and his 'One Night In Napoli,' a Nick & Charles the sense of the spinning of the late songster's click gets the EP treatment from Billy Vaughn with a single set for release in Germany. Felsted's Jeannie Thomas set for a 9/3-4 weekend'er at NJ's Stage control weeks to the spinning of the late songster's disks.
Big news over at the London family, according to word from Walt be to cheatly is now busting thru in Atlanta, Birmingham, Memphis, Nash-Wedge is that the London-distributed Colonial waxing, "Ski-King" by to cheatly is now busting thru in Atlanta, Birmingham, Memphis, Nash-Wedge is that the London-distributed Colonial warne, "Ski-King" by the control of the late songster's disks.
FIGURE OF The State of the spinning of the late songster's disk.
Fuller's new over at the London family, according to word from Walt be to the total of the dimension of the spinning of the late songster's disks.
Fuller's new over at the London family, according to word from Walt be to cheatly is now busting thru in Atlanta, Birmingham, Memphis, Nash-Weng of the late songster's disks.
Fulle and Minneapolis, in addition to the initial charlotte, N.C. excitement. Also on the move is Emundo Ros "Scotland The Brave.". . . Leroy Holmes and the Other of the spinning of the lates of the acceptance of her 'Mam's Boy.". . . Warren Covington & the Tommy broke of the sweek. He'll be handling freelance promo for a number of labels in the area. During the summer months Mitch headed promo for bis "Top the click of the Walter's "Mat Mau" (both on Golden Crest). Challenge prext, Johnny Thompson, on a recent N.Y. visit also signed up worty for the Champs' newic, "Sci He'n' and 'Pouble Eagle,"... . Thara's Lew Coneta, who reently prexy, Johnny Thompsen, on the Champs' newie, "Sky High' who recently married her Ma moon and getting ready for the currently breaking it the sk the Four, Seattle folk singets who the Jimmie Rodgers TV'er, hav who signed up with the Me continue to cut pop-styled ture



CHICAGO:



<text>



customers.

Harry "Sweets" Édison, and The Trademarks are bringing in the payin customers.
Leonard Chess, Phil Chess and Max Cooperstein, Chess Records, tell u to tune an ear to the new Ramsey Lewis release titled "C. C. Rider." Massez that "My Baby's Got Soul" by Larry Williams and "Because Of You b/w "Nearness Of You" by Tab Smith are doing great. . . . George Leane United Record Distribs, tells us that brother Ernie did some pinchhitting for Al Benson on WGES and did a splendid job. . . . Henry Friedman, Midwes Mercury Record Distribs, reports that "Wish It Were Me" by The Platter is showing some tremendous reaction and "Ti Shovel" by The Gaylords is also making some nois . . . Paul Glass, Allstate Record Distribs infos the Fats Domino is knocking them dead with his late waxing "I Want To Walk You Home," which is # on The Cash Box Top 100 chart. Paul is also ravin over "Tres Chic" by Geoff Gilmore & Shieks. . . Jack White and Harold Davis, Warner Bros. Record Distribs, tell us that Edd "Kookie" Byrnes new I "Kookie" is as hot as the heat wave we've been havin in Chi. Paul Handler, Chico Holiday's manager phomoto tell us the Hugo & Luigi artist will attend the Millie Award in Milwaukee 8/25. . . . Rube Lawren and Tony Galgano tell us they are pleasantly bu at Record Distribs and that Audio Fidelity's protion line is going like the dam broke loose. Thew Concertdisk LP, "Silk Satin and String," lool like a local hit according to Rube.

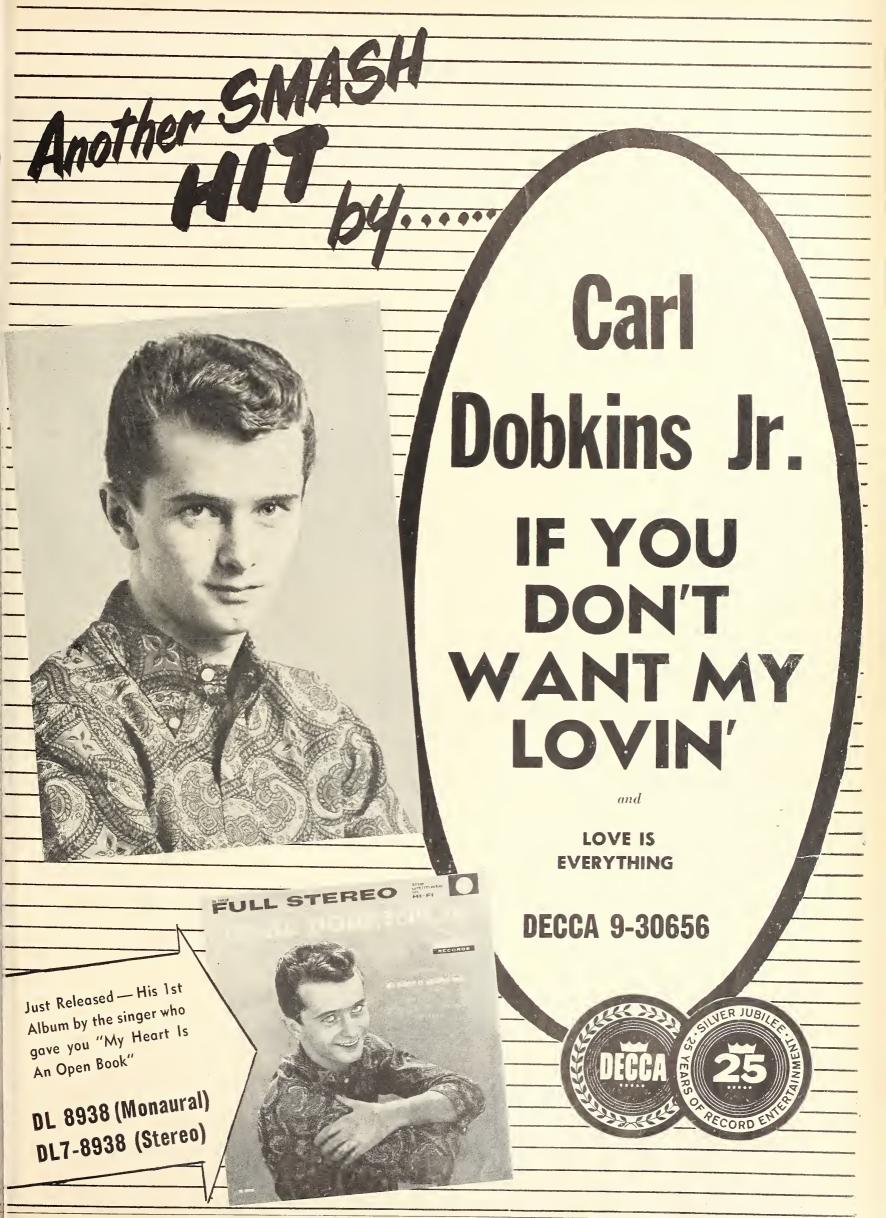


LOS ANGELES:

Ted Rosenberg reports Columbia Records version of "Battle Hymn The Republic," featuring the Mormon Tabernacle Choir with Eugene Orman The Republic," featuring the Mormon Tabernacle Choir with Eugene Orman and the Philadelphia Orchestra, is beginning to break in several key are around the country. . . Ed Borgelin, of Raynote Records, informs Tor Lavello's "Amore Mio," is getting strong deejay attention in San Francist Chicago and Pittsburgh. . . Mr. & Mrs. George Jay the proud parents a brand new baby boy—Mark Gregory, born 8/12. . . Bob Kcene, Del-prexy, all excited over the immediate reaction (in 5 major markets) The Cash Box pick, "Morning Star," by the Balladeers. . . . Rich Vaug and Dave Axelrod, of Hi Fi Records, on a quick trip to New York to sco (Continued on page 26)

by those records best suited for commercial use are reviewed by THE CASH BOX"

on the air and he was really a smash. . . . Morrie Price, Arnold Recor Distribs, has his son Mel with him for a few week doing some promotion work before returning to h studies at Northwestern. Morrie is very happy these days, especially over Ronnie Hawkins new waxin "Mary Lou." Morrie sez Ann Henry will have a h on her hands with her newie titled "Like Young and Jimmy Bowen's new release called "Walkin On Air" is beginning to zoom! . . Lennie Garmiss Irva Garmisa, and Eddie Yalowitz, Garmisa Distrib-are raving over Frankie Avalon's "Just Ask You Heart" and Paul Anka's "Put Your Head On M-Shoulder," which are already beginning to mov Eddie tells us ABC-Paramount's new fall fiesta pla-is really sensational and they are looking forwar to a tremendous fall season. . . Al Oldrich and Sa Cerami are chuckling these balmy days over loc success Brunswick is having with "The Mummy, by Bob McFadden and Dor. . . Blue Note ho to move into the jazz nitery. Meanwhile, Frank infos that Jimmy Rushin; Harry "Sweets" Edison, and The Trademarks are bringing in the payin, customers.



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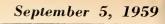




The record that everyone has been asking for ---

The GREAT! NEW! SKYLINERS' recording

⁴⁴LONELY



Hotel.... Rod McKuen, who is Dor on the Brunswick disk "The Mummy," in town to edit a Hi Fi album of poetry and jazz.... Capitol Records very enthused about the new Kingston Trio "rush" single, which features the group doing "A Worried Man" b/w "San Miguel"... Jack Ames, prexy of Edison International Records has signed 15-year-old Linda Strangis to an exclusive recording contract.

HERE AND THERE:



SHERRY CRAMEprexy Don Robey in his improvement following surgery. Backbeat's A&R director, Jimmy Duncan, preping a host of new releases.
PHILADELPHIA—Charlie Trotter, Tommy and
Jerry Harper, WMBR-Jacksonville, Fla. called Jamie-
Guyden topper, Harry Finfer, to tell him that Geoff
Gilmore & the Shieks' The Chic" on Jamie is a
temendous hit in their area. . . In for recent visits
at Ed S. Barsky's were Liberty's Don Blocker, Cub's
Julie Rifkind and Verve's Bill Rose. Barsky has been
appointed distrib for the Vanguard and Fantasy
labels. Fran Murphy adds that Bobby Vee's "Suzie
Baby" (Liberty), Büd & Travis' "Bonsoir Dame (Lib-
erty) and Connie Francis' "You're Gonna Miss Me"
(MGM) all show great sales potential. . . From
Ted Kellem, over at Marnell, comes word that the hot
ones are Ivo Robic's "Morgen" (Laurie), Bobby Rydell's "Kissin' Time"
(Cameo), United Artists' jazz line and the Clovers' single, "Love Potion #9"
and Monty Kelly's version of "Porgy" on Carlton. . . LENOX, MASS.—The
Modern Jazz Qt. presented the world premiere concert performance of John
Lewis' musical film score for the Harry Belafonte-produced "Odds Against
Tomorrow," in its 2nd p. a. of the '59 season, 8/30, at the Music Barn.



Calico #109

Following up their tremendous hit recordings "Since I Don't Have You" and "This I Swear"

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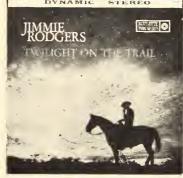
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Distributed by

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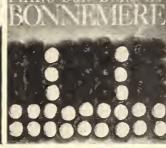
RONNIE HAWKINS RONNIE HAWKINS & the HAWKS SR-25078



TURK MURPHY & his JAZZ BAND at the ROUNDTABLE SR-25076



TRY A LITTLE TENDERNESS TYREE GLENN with STRINGS SR-25075



PIANO BON BONS BY BONNEMERE JOHNNY SMITH FAVORITES THE EDDIE BONNEMERE TRIO THE JOHNNY SMITH TRIO Roost \$LP-2236 Roost \$LP-



ORITES IT SEEMS LIKE ONLY YESTERDAY MITH TRIO HAL MCINTYRE & HIS ORCH. Roost \$LP-2237 R-25079

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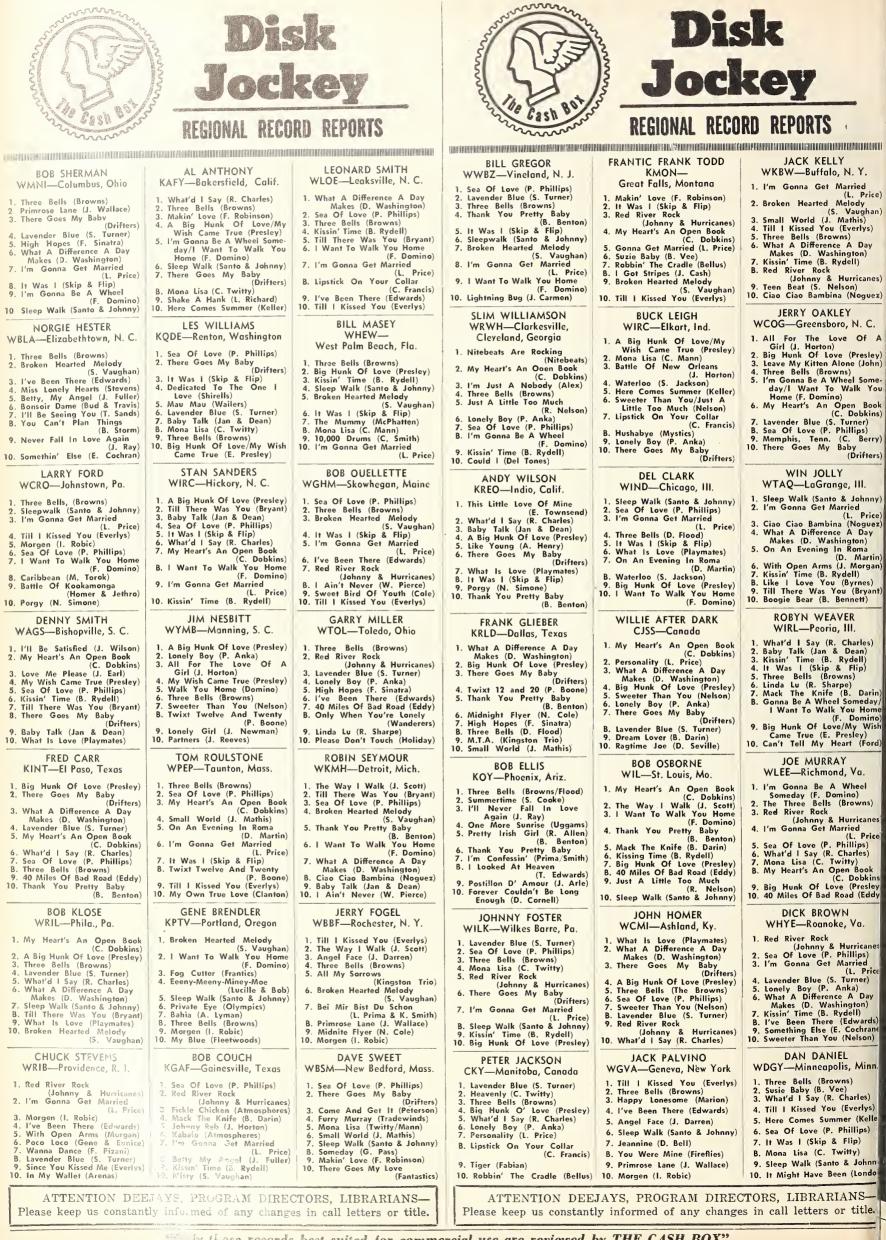
for joining, select any LPs in the catalog (one of each) for the same low price.

TO TOP IT OFF

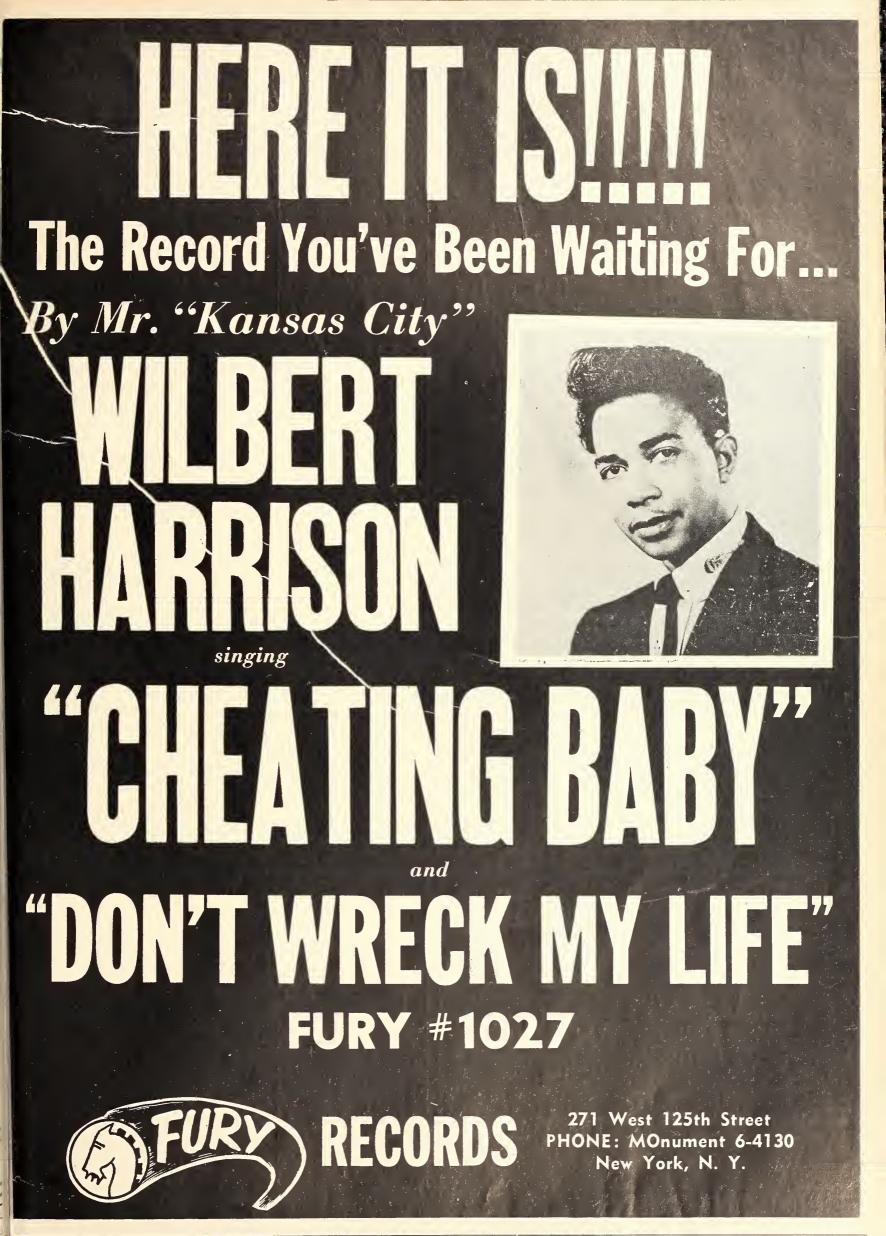
YOU can receive a whopping <u>10% CASH REBATE</u> directly from Roulette on your reorders of the above LPs or any Roulette, Tico, Roost and Forum LPs purchased up to SEPTEMBER 25. See your local distributor for further details.

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	Please send me an application blank for membership in the Roulette Dealers Record Club and all pertinent information concerning the details of the club's operation.
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	YOUR ROULETTE DISTRIBUTOR IS
	DEALER SIGNATURE
	ROULETTE

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The Conte II and Marshe

Page 30



AUDO

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"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

-D'



September 5, 1959

The Cash Box, Music	
MORNING	The Records Disk Jockeys Played Most
STAR-	A SUMMARY OF REPORTS RECEIVED FROM NATION'S DISK JOCKEYS Last Week THREE BELLS (1) Lost Week (1) Los
	2 SEA OF LOVE (5) Phil Phillips (Mercury) (27) Fats Damina (Imperial)
The	3 I'M GONNA GET MARRIED Liayd Price (ABC Paramount) (14) 23 MACK THE KNIFE (60) Bobby Darin (Atco)
	4 SLEEPWALK (8) Santa & Johnny (Canadian American) 24 I'VE BEEN THERE (30)
Balladeers	5 LAVENDER BLUE Sammy Turner (Big Top) (4) 25 MORGEN (59) Ivo Robic (Laurie)
	6 A BIG HUNK OF LOVE Elvis Presley (RCA Victor) (2) 7 MAKIN' LOVE (34)
Del-Fi #4123	7 WHAT'D I SAY Ray Charles (Atlantic) (6) Flayd Robinson (RCA Victor)
	8 BROKEN HEARTED MELODY (11) Sarah Vaughan (Mercury) (11) MONA LISA (24)
	9 IT WAS I (9) Skip & Flip (Brent) (9)
6277 Selma Ave. Hollywood, Calif.	10 THERE GOES MY BABY (3) Drifters (Atlantic) (3)
	BABY TALK (17) 31 POISON IVY (57) Jan & Dean (Dore)
Jack Andrews and Mike Akopoff	12 I WANT TO WALK YOU HOME Fats Damina (Imperial) 12 I WANT TO WALK (16)
Announce	I3 THANK YOU PRETTY BABY (22) WHAT IS LOVE Playmates (Roulette) (20)
the opening of	Brook Bentan (Mercury) ('TIL) I KISSED YOU (33) 34 MY OWN TRUE LOVE (31) Jimmy Clantan (Ace)
	Image: Everly Brathers (Cadence) Image
	16 MY HEART'S AN OPEN BOOK (7) 36 I AIN'T NEVER (61) Webb Pierce (Decca)
A&A	Carl Dobkins, Jr. (Decca) WHAT A DIFFERENCE A DAY MAKES (10)
Distributing Co.	Dinah Washingtan (Mercury) 18 KISSIN' TIME (21) Bobby Rydell (Cameo)
	19 MY WISH CAME TRUE (12) Elvis Presley (RCA Victor) (12)
2524 West Pico Blvd.	20 TILL THERE WAS YOU (15) Anita Bryant (Carlton) (15) 40 CARIBBEAN Mitchell Torok (Guyden) (44)
Los Angeles 6, Calif. Phone: DUnkirk 3-2128	41. Midnight Flyer.55. Tennessee Stud.68. Hey Little Girl.42. Primrose Lane.56. Waterloo.69. Lipstick On Your Collar.43. With Open Arms.57. Tiger.70. The Angels Listened In.44. High Hopes.58. Young As We Are.71. True True Happiness.
Southern California's newest and most aggressive distributor	45. Smile.59. Darling, I Love You.72. So High, Sa Low.46. Like I Love You.60. You Were Mine.73. Like Young.47. On An Evening In Roma.61. Cry.74. Johnny Reb.48. Linda Lu.62. Time Marches On.75. Miami.49. Angel Face.63. Mary Lou.75. Miami.50. Ciao Ciao Bambina.64. The Sweet Bird Of Youth.76. Sal's Got A Sugar Lip.51. Battle Of New Orleans.65. Breaking Up Is Hard To Do.77. Hushabye.
	52. The Shape I'm In. 66. The Mummy. 53. I Got Stripes. 67. Put Your Head On My 54. Ragtime Cowboy Joe. Shoulder.

107 those records best suited for commercial use are reviewed by THE CASH BOX"

Capitol Kaleidoscope Release—Part 2

HOLLYWOOD—The second half of Capitol Records' Fall album release, keyed to the theme "Capitol Kalei-doscope—a brilliant array of Stars and Sounds," comprises fifteen new packages packages.

and Sounds," comprises fifteen new packages. Nat "King" Cole's first album of spirituals, "Every Time I Feel The Spirit," with Gordon Jenkins con-ducting, heads the list. "Aphrodisia," Jackie Gleason's third album to con-tain only original compositions, fea-tures Wild Bill Davis at the organ. Others in the release are "Wild Gui-tars" by Les Baxter; "Solo Spotlight," an album of Victor Young composi-tions by Glen Gray and the Casa Loma Band; "The Bobby Hackett Quartet," light swing by the trumpe-ter; "Swingin' Serenades," Kenyon Hopkins' second Cap album; "Pot-luck" by the John La Salle Quartet; "Time To Swing" by Dakota Staton; "Happy Feet," the sounds of the great bands recreated by Van Alex-ander; "Charge!," martial music con-lucted by Felix Slatkin, the classical artist's first pop album; "Stan Fre-erg With Original Cast," a collection of the satirist's most famous works; "Your Guy Lombardo Medley, Vol. 2," two medleys of .40 standards; "When I'm Thinking of You" by Yommy Sands with Nelson Riddle con-lucting; "Songs for Rounders" by Hank Thompson and "Talk About Hits," in which Faron Young sings iome of the great country hits of he past. Capitol's \$1.98 stereo preview alhe past.

Capitol's \$1.98 stereo preview al-um, "What's New," will feature racks from most of the new reeases.

All of the albums, except the Stan All of the albums, except the Stan Freberg set, are available in both tereo and monaural. Special 45 rpm excerpt disks for disk jockeys are oring prepared for the Glen Gray, Bobby Hackett, Kenyon Hopkins, John a Salle, Van Alexander, Guy Lom-ardo, Tommy Sands, Hank Thomp-on and Faron Young albums. Exten-ive promotion and advertising will upport the entire release. upport the entire release.

Five new albums-from Greece, Iawaii, England and two from Italy -are being added to the Capitol of he World series this month.

Ne world series this month. Norrie Paramor leads off with a terco-only album titled "Autumn," dozen tunes dealing with Autumn in Vew York and London. "Songs From 'he Greek Islands" features songs rom eight different Greek islands, and vill be promoted in all Greek langu-

age media. "Hawaii In Stereo" by the 'Hawaiian Hula Boys features the most popular Island melodies. "Ital-ian Love Songs" by Katyna Ranieri, "Italy Dances" by Gigi Stok and his orchestra and "Music of the German Alps," a stereo version of a previously released monaural album, complete the Capitol of the World release. A major feature of "Capitol Kale-idoscope" for Fall is the first quantity discount program ever applied to Ca-pitol merchandise.

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pitol merchandise.

The program—most powerful deal-er-incentive in the label's 17-year history—was inaugurated on July 20 and runs through Sept. 26. It applies to all Capitol catalog albums and EP's (with the same discount rates apply-ing to mono and stereo); but does not apply to product released on July 20 or to the new September releases de-scribed above. scribed above.

scribed above. Discount structure is as follows: Initial qualifying orders of between \$200 and \$299 earn a cash discount of 6 per cent; orders between \$400 and \$799, 9 per cent; \$800 and \$1199, 12 percent; \$1200 and over, 15 per cent. Deferred billing is extended to qualified dealers, with one-third pay-able Oct. 10, one-third Nov. 10, and the balance Dec. 10. the balance Dec. 10.

the balance Dec. 10. All purchases are subject to Capi-tol's regular 10 per cent exhange program. The discounts apply to over 600 top catalog items, including such current chartmakers as: "The King-ston Trio at Large," "From the Hun-gry i," and "The Kingston Trio"; the original-cast "Music Man"; Sinatra's "Come Dance with Me," "Look to Your Heart" and "Only the Londy": Your Heart" and "Only the Lonely"; the motion picture soundtracks "Oklahoma" and "The King and I"; and "Tennessee" Ernie Ford's long-time best-seller "Hymns."

NEW YORK-Joe Carlton, president of Carlton Records, disclosed that the diskery has sold over 125,000 copies of "(Seven Little Girls) Sittin' In The Back Seat" by Paul Evans since its release last week.

A "Guaranteed" Hit

The record is the first release on the Guaranteed label, the new Carlton subsidiary.

Rivers Joins Cub



NEW YORK-Johnny Rivers (who spells his name in lower case letters, i.e. johnny rivers) is shown signing a recording contract for Cub Records. Looking on is Leroy Holmes, Cub recording director, and Audrey Williams, widow of the late Hank Williams, who manages Rivers and brought him to the attention of Cub.

Rock Hudson's Decca Debut

NEW YORK-Decca Records has NEW YORK—Decca Records has just concluded negotiations with film star Rock Hudson to make his vocal-record debut in connection with the release of UI-Arwin's picture," Pil-low Talk," in which Hudson co-stars with Doris Day.

Hudson has just recorded two sides from the movie, "Pillow Talk" and "Roly Poly," which are being rush released by Decca this week.

An all-out promotional campaign has been planned in conjunction with release of the record. Records will be shipped to deejays, press and deal-ers in a special sleeve, which will also include an autographed picture of the actor.

Plans are being formulated at present for Hudson to make an extensive west coast deejay tour, and a concentrated eastern deejay tour when he comes to New York for a TV spectacular in a few weeks.



The Diamonds -fabulous new ballad "Young in Years" has all the tear marks of a teen age crush...all the ear marks of a solid gold smash!

Mercury 71505



And Fidelity Cited Under Sherman Anti-Trust Act

NEW YORK—Audio Fidelity Re-cords, manufacturers of high fidelity and stereo recordings and tapes, has been accused by the United States Department of Justice of violation of Section I of the Sherman Anti-trust Act. The civil complaint charges this company has engaged in un-reasonable restraint of interstate commerce. commerce

commerce. The effect of the alleged violation, the Attorney General declared, has been price fixing at arbitrary non-competitive levels. In a statement issued to the press, Sid Frey, President of Audio Fidelity, stated, "They say that I have fixed prices? Well, that should come as a big surprise to the consumers and to the newspapers advertising records to the newspapers advertising records at cut rate prices. "We are the first record company to be singled out under the Sherman

Act. Just let me say now that the entire record industry has a huge stake in this absurd case for this

"I WANNA BE

THE ONLY ONE"

by CHIP ANDERSON

VEE-JAY 325

VEE-JAY-ABNER RECORDS

1449 S. Michigan Ave., Chicago 16, III.

Smash Record on M-G-M

by Andre Previn-David Rose

ROBBINS MUSIC CORPORATION

reason: If I am a 'Trust', surely the axe will soon fall on other record companies whose volume and distribu-tion are far greater and more com-plicated than Audio Fidelity's. After all, every record company sells to the same retailers and follows the same competitive trade practices.

"The Government's charges read like Alice in Wonderland and we un-equivocably deny them. We will vigorequivocably defined the case at any cost. We are completely confident that when these charges are fully aired in court, they will be dismissed. We can take no other course than to fight this case to the utmost of our ability. this case to the utmost of our ability. Our distributors and dealers want us to continue to market top quality products, and we cannot believe that any Judge will prevent us from main-taining the high quality of our rec-ords. The Government's demands would do precisely that. We state again: We have never violated any law. We are certain we will be vindi-cated in this suit."

cated in this suit." Frey went on to say, "I think we are being persecuted for being the first company to introduce ethics in this business. Because we have acted as the conscience of the record in-dustry and have been more creative, more original and harder working than the next guy and have tried to educate the trade not to establish Audio Fidelity as a loss leader or use our label as sucker bait in dis-count operations, we have enabled the dealer to maintain his mark-up and to reap a greater profit from a busi-ness based on quality products and consumer demand. Dealers have wil-lingly subscribed to Audio Fidelity's sales policy."

Imply subscribed to Audio Fidelity's sales policy." Audio Fidelity regularly sells and ships its products from New York to approximately 37 distributors throughout the United States, and in England, Brazil, Canada, Cuba, Mex-ico, Puerto Rico, Panama and the Far East.

Far East. Audio Fidelity has been in business since 1953. The annual wholesale value of Audio Fidelity products mov-ing in interstate and foreign com-merce is in excess of \$3,500,000.

merce is in excess of \$3,500,000. The Government's complaint charg-ed that Audio Fidelity had conspired with its distributors to allocate ex-clusive sales territories to fix resale prices at the wholesale and retail levels and to prevent distributors from advertising or selling products at prices other than those established.





Sound Plastics Buys B&C

NEW YORK—Sound Plastics, Inc., makers of vinyl biscuit for the record industry, has acquired controlling stock interest in B & C Recording, Inc.

Norman Jacobowitz, president of Sound Plastics, will also head up the B & C operation for Sound. John Bubbers will operate the pressing plant in Westbury, Long Island. B & C Recording will continue offices and mastering studios at 12 East 44 Street in New York City and laboratories and custom record pressing plant in Westbury Long Island Westbury, Long Island.

Pioneers of the stereo LP record, B & G manufactured the first com-mercial stereo record. The company specializes in both monaural and stereo 12 inch.

Jaye Sisters Join UA

NEW YORK - The Jaye Sisters NEW YORK — The Jaye Sisters have been signed to an exclusive rec-ording contract by United Artists Records, it was announced last week by David V. Picker, executive vice president of the company. The trio, whose first names are Jean, June and Jan, have toured throughout the coun-try and appeared on television with rry and appeared on television with Fred Waring. Prior to being discov-ered by Waring, the sisters won an Arthur Godfrey Talent Scout competition.

They have appeared at the Copa-cabana in New York and the Sands in Las Vegas among other niteclubs. Their first UA record will be released shortly.

thas records best suited for commercial use are reviewed by THE CASH BOX"

Hot Summer For Am-Par

LOS ANGELES-Am-Par Records, ABC-Paramount and Chancellor labels. reported that July was the biggest sales month in its four year growth. The diskery expects that August will be an even bigger record-breaking month with a prediction that sales will top a million and a half units.

Cap Releases 7 **Classics**

HOLLYWOOD-"Rhapsody Under The Stars," a collection of familiar classics played by pianist Leonard Pennario and the Hollywood Bowl Symphony under the direction of Miklos Rozsa, heads up Capitol Records' release of seven new classical albums for the month.

Haydn's monumental "The Seasons," an extensive three disk set with complete notes and translations of Haydn's original German text, is another important Capitol release. It is performed by Sir Thomas Beecham conducting the Beecham Choral Society and the Royal Philharmonic. Remaining albums in the release include Handel's "Water Music Suite" and his "Surprise" symphony performed by William Steinberg and the Pittsburgh Symphony; Tchaikovsky's 'Swan Lake" with Yehudi Menuhin and Efram Kurtz conducting the Philnarmonia; "Introduction and Allegro," narpist Marcel Grandjany's fifth Capitol recording; Bartok's "Concerto for Orchestra" and "Two Portraits" by the Royal Philharmonic conducted by Rafael Kubelik; and completing the release, is Rudolf Firkusny's performance of two Beethoven sonatas, the "Waldstein" and the "Sonata No. 30."

Homer & Jethro Hitting With New Victor Disk

NEW YORK - The RCA Victor satire recording team of Homer & Jethro are hitting with their hoedown ake-off, a single titled "The Battle of Kookamonga." Parodied, of course, s "The Battle of New Orleans."

According to Steve Sholes, manager, popular A&R, the new single is still nother category making it on the urrent pop scene. RCA Victor is inticipating quick chart action on the ecording based upon an avalanche of eorders, Sholes said.

Homer & Jethro were a countryvide laugh riot a while ago with their parody recordings of "Baby, It's Cold Jutside" and "How Much Is That Houndog In The Winder." Both recordings were huge best-sellers.

The team was the first to sing pop ongs in the country-music dialects. Both men got their start as youngters singing over WNOX in Knoxrille, Tennessee. "Kookamonga" is 91 n this week Cash Box Top 100.

Maxin On Coast For "Ben Hur" Confabs

NEW YORK—Arnold Maxin, pres-ident of MGM Records, flew to the west coast last week to meet with top MGM Pictures brass, Jesse Kaye, MGM Records' west coast rep, and Wildes Records composer of the music Miklos Rozsa, composer of the music for "Ben Hur," to finalize plans for the release of the "Ben Hur" sound track albums.

MGM plans to issue a two-disk, deluxe package album of the film's soundtrack. In addition the diskery will release a single disk of sound track highlights and on the Lion label. a single disk of music from "Ben Hur." All three albums will be available in stereo and monaural.

MGM hopes to have the LP's out before the opening of the film in November at the Loew's State Theatre in New York.

Maxin said that the record company will work closely with the film company in promoting both the albums and the film, Record distributors will be notified in advance of all film showings throughout the country. Special campaigns are currently being prepared.

Roulette Sets Contest Tie-In With Roach Film

HOLLYWOOD Roulette Records has tied-in with Vitalite Film Com-pany and Hal Roach Distributing pany and Hal Koach Distributing Corp., to jointly sponsor a song-writ-ing contest in conjunction with their new motion picture "Tamango" star-ring Dorothy Dandridge and Curt Jurgens. The film which was shot off the coast of France, deals with the touchy problem of inter-racial ro-mance and will open shortly in Pittsmance and will open shortly in Pittsburgh.

The song-writing contest will offer The song-writing contest will offer amateur song-writers the opportunity of writing a song entitled "Tamango" (instrumental or with lyrics). The winning tunesmith will receive as his prize the publishing of the song and a Boulette Recording a Roulette Recording.

All of the film's advertising, pub-licity and theatre display will call attention to the contest. Joe Reisman, Roulette's A & R Chief, will act as one of the judges and other judges in the music and show business world in the music and show business world will be invited to aid Joe Reisman in selecting the winning song. As yet an official opening and closing date for the contest has not been set. The tie-in was set last week by Morris Levy, President of Roulette and Sam Guttworth, Publicist, representing the Vitalite Film Company

Music Arts Combine Bows

MIAMI, FLA.—Miami disk jockey Bob Ancell (WGBS) and songwriter Al Jacobs last week announced the formation of Music Arts, Inc., a music publishing, master-producing and art-ist means the stated of
publishing, master-producing and art-ist management combine, located at 535 N.E. 13 Street, this city. Al-ready established are X.Y.Z. Music (ASCAP) and Ro-An Music (BMI). Ancell will produce and a&r all masters, Jacobs will head the music publishing operation and Frank Nari, Cleveland promotion man, will head artist management. Al Greene has been named eastern rep.

been named eastern rep. Ancell reported that he has launch-Ancell reported that he has launch-ed a campaign for new artists and has signed Wally Futch, an r&b per-former; Bill La Riche and vibraphon-ist Bud Wattles, who has a Roulette album, "Themes From The Hip." Music Arts first master, "The Bandit" by Paul Chablis' orchestra and chorus, is being released nation-ally by Felsted Records.

Victor Sets New Tape **Cartridge** Prices

NEW YORK-In a move designed to bring the revolutionary new Tape Cartridge within reach of all consumers, RCA Victor is establishing a new simplified price schedule effective immediately for all cartridges, it was announced by Jack Burgess, Manager, Commercial Sales and Merchandising Department.

The new manufacturer's nationally advertised prices will run from \$4.95 to \$6.95, making the cartridge directly competitive with the stereo disk. This new price schedule replaces the old one, which offered tape cartridges at the manufacturer's nationally advertised prices of \$4.95 to \$9.95.

The new \$4.95 tape cartridges will offer the consumer the equivalent of one side of either a Pop or Red Seal Long Play. The \$5.95 tape cartridges, in the new price schedule, will contain the equivalent of a two-sided Pop Long Play, while the \$6.95 tape cartridges will offer as much music as is normally contained on both sides of a Red Seal Long Play.

In addition, all tape cartridges are now being manufactured with mylar tape, offering the consumer a "stronger, longer-lasting and better quality product."

"The combination of ease of handling, great performances by great artists, the use of mylar, and our new low prices make the tape cartridge one of the greatest consumer values in the industry today," Burgess concluded.



September 5, 1959



LOS ANGELES—Wink Martindale is shown hosting his new KHJ-TV "Dance Party." In addition to his weekly TV chore, Martindale is heard on KHJ radio every morning and has recorded "Deck of Cards" for Dot Records.

Sinatra "High Hopes" LP

HOLLYWOOD—Following the suc-cess of its "High Hopes"/"All My To-morrows" single record by Frank Sinatra, Capitol last week announced it was rushing release of a new ex-tended play disk bearing the same title as the topside of the single.

Both tunes, from the SinCap pro-duction-United Artists release, "A Hole in the Head," starring Sinatra, were written by Sammy Cahn-Jimmy Van Heusen.

Flipside of the 45 EP vinyl includes two more tracks: "French Foreign Legion" and "Mr. Success."

The Nelson Riddle orchestra backs "The Voice" on all four songs.



WORLD WIDE

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AIDIN

EVERYTHING I HAVE IS YOURS



OF RANK ITERNATIONAL

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RA2013

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

Int'l Distributing Co-Operative Formed

Co-Op Ties Major World Markets Into One Unit To Give Indie Diskeries World-Wide Distribution

"The music of America has taken another giant step toward becoming the music of the world. The Rank Organization has announced the for-mation of a world-wide distributing network for the purpose of giving maximum exposure and exploitation to the independent American record,"

to the independent American record," said a high placed representative of the new organization last week. "In each major record market of the world outside of the United States, important companies have banded to-gether under the banner of Rank Records International in a common effort to acquire foreign distribution rights n American masters and to afford the ndependent American label the same

ndependent American label the same ype of overseas power that up to now only the majors have enjoyed. This Co-operative is the result of nany months of quiet but intensive organization work by Malcolm Mc-Grady of Top Rank in conjunction with the law firm of Marshall & Ziffer of New York. Paul G. Marshall and "elix C. Ziffer will act as coordinators of distribution for all members of the Co-operative.

ave joined in the formation of this listribution network are Ariola (Berelsmann) of Germany, Arteco of France, Continental of the Federation

f the West Indies, Cosdel of Japan, Delahay of the Benelux area, Durium of Italy, Karusell for Scandinavia, Kerridge of New Zealand, Quality of Canada, Rank of the United Kingdom, and Trutone of South Africa

and Trutone of South Africa. Representatives of these and other Representatives of these and other member companies are meeting in London this week for the first annual conference leading to further expan-sion of member joint efforts, and for closer cooperation among the coun-tries. The Top Rank label has been adopted by the members as the uni-form label for the Co-operative. All the American manufacturers distrib-uting through the Co-operative shall receive prominent label credit. The London conference is being at-tended by several leading American independent record manufacturers, such as: Ewart Abner of Abner, Vee-Jay; Harry Belock of Everest; Ned Herzstam of Allied Record Distribut-ing, Johnny Vincent of Ace Records and others. The Co-operative plan works as fol-

and others. The Co-operative plan works as fol-lows: The American indie label will contract to distribute either specific hit records or overall catalogues through the Co-operative. Standard royalties for each record so distrib-uted will be paid semi-annually. Each indie is then requested to remain in

contact with every distributor-member of the Co-operative to insure maxi-mum exploitation of product. Unlike other foreign distribution outlets, the Co-operative requests American com-panies to treat each member just as they would an American distributor and expects the same push, coopera-tion and information which the Amer-ican independent affords to its local distributors in promoting its product. According to the Co-operative mem-bers it is only by close liaison with a group of swinging distributors that an American independent can secure an American independent can secure the substantial dollar revenue which

the substantial dollar revenue which the overseas market can offer. The Co-operative has announced that it will not take any hit record for distribution which it does not in-tend to release and promote to the utmost in the licensed territory. Each Co-operative member remains an inde-pendent company in its own market and cooperates only to insure maxi-mum coordinated distribution and sales of American product. This af-fords American companies the oppor-tunity to join the Co-operative for world-wide distribution or for distri-bution in those territories where dis-tribution is sought.

It was further announced that all royalty statements will be audited by

the international accounting firm of Peat, Marwick Mitchell & Co.

The American indie distributing through the Co-operative will have a chance to expose its product in the many diverse markets of the world. Distributor members of the Co-opera-tive exposed to gain cubatortical education Distributor members of the Co-opera-tive expect to gain substantial advan-tage by pooling their resources, en-abling them to (a) engage in satura-tion publicity and promotion through-out the world; (b) give each release the widest possible distributional ex-posure; and (c) exploit not only the record itself, but also the performing artist. The policy of the Co-operative offices, as stated to Cash Box, is to build international reputations for American artists. Each American company will be urged to help the distributor members to create the art-ists' reputation overseas through the media of personal appearances, pubmedia of personal appearances, pub-licity releases and taped interviews for use on overseas radio and television stations. Many of the Co-op members control important outlets for the personal appearances of artists in their territories, and tours and package shows of American artists are planned as part of the Co-op's activity in the future.

RECORDS

RANK

INTERNATIONAL

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"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Major Record Sales Areas Of The World Outside Of The U.S. A.

After the U.S., the major record sales area is the United Kingdom, followed by the area of Germany. France, although it sells few singles, being chiefly an EP area, is next in importance. Scandinavia, also an EP area, is next, followed by the Benelux countries (Belgium, The Netherlands and Luxembourg). This is a good singles area, especially so in Belgium. Italy, next in importance, is largely an EP area, though not so much so as France and Scandinavia.

Canada is a very good singles market, paralleling very closely in taste, though not in volume, the U.S. market. Australasia (Australia and New Zealand) also seems to follow the American pattern of taste.

Japan is next in importance, followed by South America, which is not a large market for American Rock 'n' Roll, but tends more to popular, Latin-American music, and the classics.

South Africa, on the other hand, is an excellent market for American Rock 'n' Roll, even though in the overall picture it ranks as a comparatively small market. The British West Indies is likewise a small market, but most responsive to music with a heavy beat.

It should be borne in mind that these areas are listed in order of total sales, and that in many cases a manufacturer of records within a given category (e.g. Rock 'n' Roll) may find his greatest market in areas that are comparatively small segments of the total record market.

Durium—Italy

Durium is one of the oldest and one of the best known of Italian record companies. Until recently, they did not compete in the market for American product. Their roster of artists is among the most successful in Italy, including artists of such stature as the Marino Marini Quartet, known throughout the Continent and the United Kingdom, and Gaston Parigi and his Orchestra, surely as versatile and talented a combo as can be found in Europe.

Within the last year Durium's operation has been geared to include the exploitation of American product, and aside from the material which they are exploiting under the Rank International banner, Durium distributes Imperial and others.

The company is run by an eminently able and charming husband-andwife team, Krikor and Elizabel Mintangian. The ability of Mr. and Mrs. Mintangian as record-industry entrepreneurs speaks in the success enjoyed by the Durium operation.

Subsidiary Areas Covered By Co-Op

SUBSIDIARY AREAS COVERED BY COOP MEMBERS

ARIOLA—in addition to Germany and Austria, also non-exclusive in Switzerland.

ARTECO—France.

Page 38

- CONTINENTAL—Jamaica, E. & West Indies.
- COSDEL—besides Japan, covers Korea, Hong Kong, the Philippines, Indonesia & Contiguous Islands.
- DELAHAY-besides Belgium, The Netherlands and Luxembourg, has the Belgian Congo.
- DURIUM—Italy. Non exclusive in Switzerland.
- KARUSELL—Denmark, Finland, Norway, Sweden, Iceland.

KERRIDGE-New Zealand.

- QUALITY-Canada.
- RANK RECORDS LTD.—United Kingdom, including England, Scotland, Ireland, the Channel Islands, India, Pakistan, Burma, Ceylon.
- TRUTONE—Union of South Africa, East Africa, Island of Mauritius, Nyasaland, Federation of the Rhodesias and surrounding areas.

Quality—Canada



EURGE L. KEANE

George L. Keane, Vice-President and Managing Director of Quality Records of Canada, Ltd., started with the company five years ago as General Sales Manager.

Keane was born in Albany, New York and took his degree at Columbia University. For sixteen years he was with R.C.A. Victor, where he held various positions; manager of their New York recording studios, field sales representative and national sales manager of pop singles. He saw service with the Signal Corps in Burma.

Mr. Keane is married and has one child, Barry, who is ten.



London Lowdown and England's Top 30 Records

Shirley Jones and her husband, Jack Cassidy returned to this country last week for TV appearances. They headined the "Saturday Spectacular" this week and are also scheduled to appear n Channel 9's mid-week "Startime" on Wednesday.

Shirley Bassey's first single for the English Columbia label will be cut September 2nd. Her first LP. for this abel will be released in mid-September. Miss Bassey moved from the 'hilips label to Columbia earlier this rear.

The "Perry Como Show" returns to ur screens early in November. The BC states that it plans to edit the rograms more carefully than in the ast.

The Lerner and Loewe film musical it, "Gigi" will move from the new 'olumbia Theatre to the Leicester quare Theatre the beginning of Ocber. "Anatomy Of A Murder" 'hich will replace "Gigi" at the Coimbia has a score penned and reorded by Duke Ellington.

Victor Borge returns to England for V appearances at the end of the onth. While over here, Borge has been booked for dates at several Rank Cinemas.

Venetia Stevenson, friend of Ricky Nelson and Elvis Presley, will take part in BBC's "Juke Box Jury" this week. Columbia recording artist, Russ Conway, has also been booked for two shows in the early autumn.

Dickie Henderson returns to the States for television appearances after the close of his Blackpool season.

When Channel 9's "Oh Boy" show returns to the screens under a different name, Philip's recording artist "Marty Wilde" will again be resident singer, plus host and compere.

Mario Lanza and Caterina Valente are coming to England next month to record part of a film score with Ted Heath and his Music.

The E. M. I. group of companies are following the trend in the recording industry—releasing pop L. P.'s at 21/-d each. English Decca and Pye are already releasing low-priced L. P.'s.

Terry McEwen of the English Decca Company leaves this label in September to take up an executive position with London Records Inc., in New York. Last This Week 1 1 Living Doll—

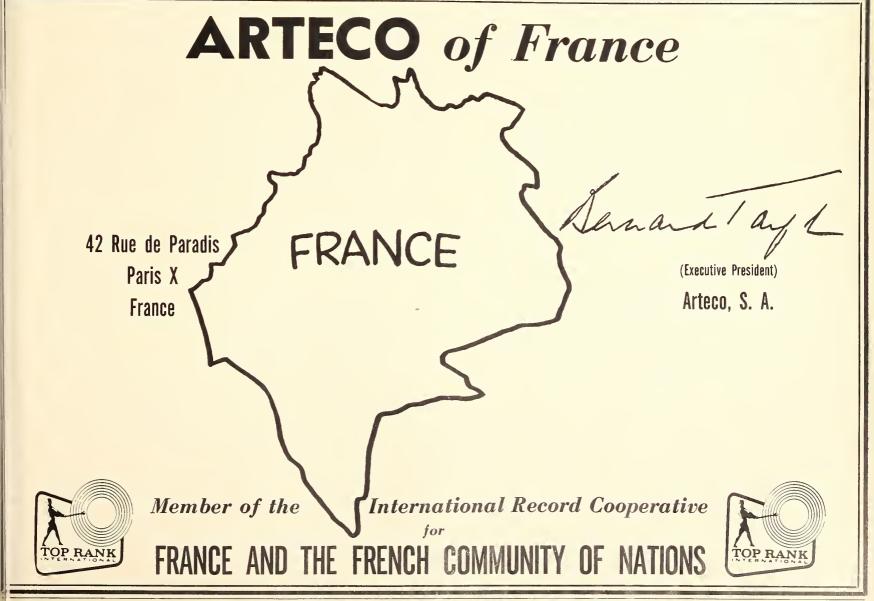
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6

- Cliff Richard (Columbia)
- 5 2 Lonely Boy-Paul Anka (Columbia)
 - 3 Only Sixteen-Craig Douglas (Top Rank)
- 2 4 Lipstick On Your Collar-Connie Francis (MGM)
- 3 5 Dream Lover-Bobby Darin (London)
- 4 6 Battle Of New Orleans-Lonnie Donegan (Pye)
- 9 7 Heart Of A Man— Frankie Vaughan (Philips)
- 13 8 Someone— Johnny Mathis (Fontana)
- 22 9 China Tea---Russ Conway (Columbia)
- 8 10 Roulette-Russ Conway (Columbia)
- 10 11 A Teenager In Love-Marty Wilde (Philips)
- 7 12 Big Hunk O' Love— Elvis Presley (RCA)
- 23 13 Mona Lisa— Conway Twitty (MGM)
- 14 14 Ragtime Cowboy Joe David Seville/ Chipmunks (London)
- 11 15 I Know— Perry Como (RCA)

- 18 16 Tallahassie Lassie-Tommy Steele (Decca)
- 24 17 The Wonder Of You-Ronnie Hilton (HMV)
- 21 18 Side Saddle— Russ Conway (Columbia)
- 15 19 Goodbye, Jimmy, Goodbye-Ruby Murray (Columbia)
- 12 20 Personality— Anthony Newley (Decca)
- 21 Only Sixteen— Al Saxon (Fontana)
- 22 Here Comes Summer— Jerry Keller (London)
- 30 23 Only Sixteen— Sam Cooke (HMV)
- 20 24 Tallahassie Lassie-Freddy Cannon (Top Rank)
- 16 24 It's Late— Ricky Nelson (London)
- 26 High Hopes— Frank Sinatra (Capitol)
- 17 27 Peter Gunn-Duane Eddy (London)
- 28 Give! Give! Give!— Tommy Steele (Decca)
- 29 Remember When— The Platters (Mercury)
- 28 30 Take A Message To Mary— Everly Brothers (London)

By arrangement with "New Musical Express".



[&]quot;It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Rank Records, Ltd.—Great Britain

New Rank Enterprise Makes Strong Strides in First Six Months

To have established themselves among the Big Five record companies in the United Kingdom in only six months is the proud achievement of Rank Records, Ltd. Entry into the fiercely competitive British record industry required both courage and initiative. Rank has demonstrated that the company's personnel possess both in good measure.

Initially, much thought was given, upon Rank's formation, to selling direct to the public through unorthodox channels, such as record clubs and the five hundred Rank theatres. However, with the acquisition of a major record wholesaling company, Rank found itself in position to sell conventionally and on even terms with the established giants. Today, Rank records are being distributed through all twenty wholesalers throughout Britain.

Having secured the means of reaching the United Kingdom's vast buying public, Rank next turned its attention to an intensive campaign of securing first class material, both songs and artists. Almost immediately the Top Rank label crashed into the "Top Twenty"—and since then Rank's releases have been no strangers to the best-seller lists. And in America, Top Rank's Knightsbridge Strings have gained chart honors with their arrangement of "Cry."

A vital part of the promotion network employed by Top Rank is the chain of five hundred Rank Group cinemas—largest chain in Britain. Also invaluable are the Rank Organization ballrooms and dance studios, as well as heavy use of radio and other media.

Malcolm McGrady, 41-year-old General Manager, who heads up the Rank team, is a Scot who brings to the record industry not only the traditional Scots shrewdness, but also a fresh mind. Having served in Army Intelligence during the war, he later spent ten years as Export Manager of Imperial Chemical Industries, whom he left to join the Rank Organization. In due course, he was given the formidable task of launching Rank Records, and has since been working with the American coordinators to establish the International. Married, with one son, McGrady lives in Kent.

Dick Rowe, Top Rank's Artist Manager began his business career in the London Stock Exchange, but after the war realized a long-standing ambition by joining the record industry. In 12 years with English Decca, he began by promoting the Capitol label and then turned to A & R and won considerable reputation in the field. He joined the Rank Organization in January this year, and among his notable achievements for the Top Rank label so far is the founding of the popular Knightsbridge Strings.

Frank C. Chalmers, 42-year-old Londoner, is in charge of administration for Top Rank recording department, of the independent U.S. masters. An advertising executive, he worked for a time in South Africa, then entered the record industry as a business manager in English Decca's recording department. He was in charge of the RCA label in England when he left Decca after six years to join Top Rank in March this year. Married, with two sons, he lives in south-east London.

Bob Roberts, Marketing Manager, Pat Skinner, Advertising Manager, Allan Tulloch, Exploitation Manager and Ron Bell, Repertoire Planning Manager make up the balance of Top Rank's top-echelon team.

Karusell - Sweden

Under the tutelage of Simon Brehm and his able partner, Carl Niren, Karusell is one of the most active and the largest independent record companies in Scandinavia. Simon Brehm, a musician and vocalist of great popularity, is in his own right one of the outstanding celebrities of Scandinavia.

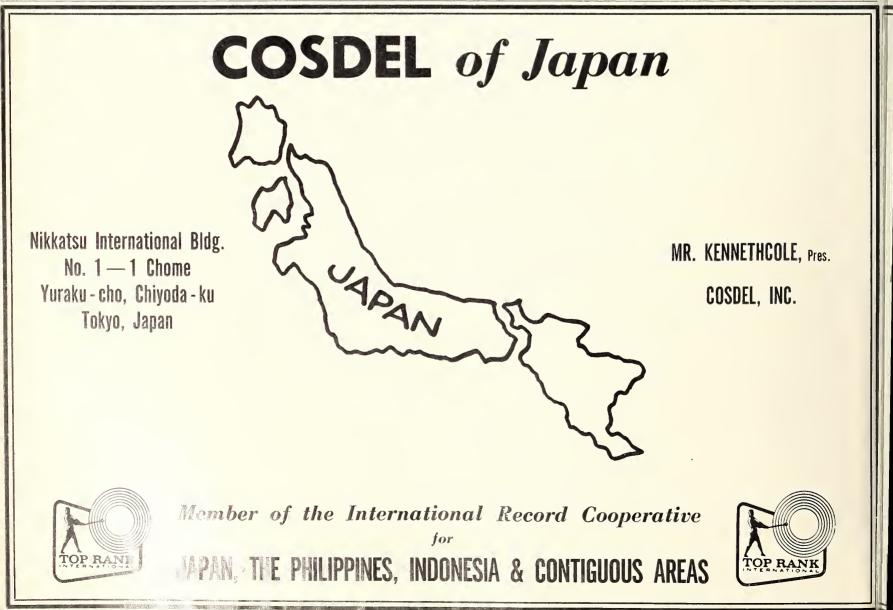
Karusell is well established, both as a distributor of American product through its representation of ABC-Paramount, 20th-Fox, Verve, Keen and other labels, through its roster of popular Scandinavian artists, and the product secured as a member of the Rank International.

Visiting American record men can always be assured of a friendly welcome from Simon and Carl, well known for their hospitality. Their drive and energy will leave all but the strongest limp.

Continental - Jamaica

Continental is at this writing less than one year old—yet they are one of the largest wholesale distributors in Jamaica. They supply retailers throughout the island. Jamaica is a market which leans very heavily toward the American pattern, the strongest sellers being those disks featuring a heavy beat.

Philipp Seaga, Director of Continental, is a graduate of Harvard ('52), and has had a healthy background in the record business.







Big Show promoter, Lee Gordon, stood the trade on its ear this week th the announcement that he had signed a deal to bring the all-conquering vis Presley here after his release from the armed forces in March of next ar. Plan is for Elvis to do a five or six days concert tour of Australia for fee reported as \$300,000. This is by far the largest fee ever paid for an ist for such a short trip to Australia, in fact it could easily be a world ord payment. Lee Gordon finalized the deal with Presley's right-hand man, ionel Tom Parker. The thing worrying most of us at the moment—and I resay Lee Gordon—is where are they going to accommodate the thousands people who will want to see Presley in Action?



John Laws, leading disk jockey from station 2KO Newcastle, was in Sydney this week recording some songs for Festival records. John recorded two of his own compositions and feels that at least one of these could go into the local hit parades. This will of course be helped by the fact that John has a total of 46 half-hour DJ radio programs each week broadcast throughout the nation.

JOHNNIE RAYNotifier All and public demand for the disk that they have made
a rush release of the number.Henry Adler, popular ambassador from the pub-
lishing house of J. Albert & Son in Sydney, is on a
whirlwind interstate tour to renew friendship with
tunes at the moment.

tunes at the moment.

Fony Charlton, one of our leading radio and TV personalities, who went he United States at the completion of the shooting of the Stanley Kramer "On The Beach", has returned to Australia and rejoined the staff of John Clemenger Advertising Agency. Tony made an extensive study of o and TV techniques in America.

Sydney's first "Wakethon" was conducted recently by Radio 2UW in con-ction with a new record and radio store in the heart of the city. 2UW's

"midnight to dawn" announcer Sun Lo stayed awake in the window of Edel's new store for 55 hours, during which time he was never out of the window longer than it takes to play the track of a record. He played and back announced each record. Spot broadcasts were made throughout the Wake-thon and 2UW claim a world record because of the special conditions.

It is expected that top radio compere Jack Davey will shortly go to America for further treatment following his recent cancer operation in

For the fourth time Johnny Ray will visit this country for a concert tour organized by the Lee Gordon office. Ray will do one-nighters commencing 4th September in Brisbane, then in Sydney, Melbourne, Hobart and Adelaide. At the time of writing other acts in the show have not been announced, with the exception of The Crescents, a new Sydney group. It has been made quite clear that there will not be any rock 'n roll acts on the bill.

American singer Al Morgan opened his Melbourne season last night (20th August) on the highly-rated Graham Kennedy teleshow "In Melbourne To-night". Morgan is also heading the entertainment line up at Melbourne's classy Chevron Hotel, and he intends to cut some disks while in Australia.

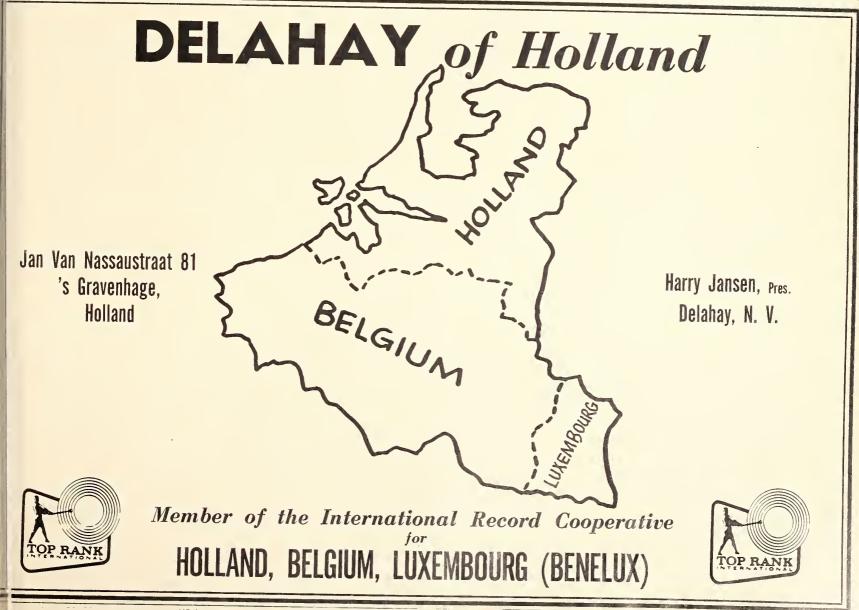
Television license authorities have announced that there are now more than 600,000 sets in use throughout this country. Better than nine-tenths of them are in New South Wales and Victoria.

Still the burning question throughout the record trade here is "What is happening with the Warner Bros. label in Australia"? The whole set-up is shrouded in mystery.

Stereo disks are starting to pace it with the monophonic lines in the retail sales. Now that interest in stereo is rapidly increasing at consumer level, playback unit manufacturers are stepping up their output and most of them are at present conducting solid advertising campaigns. E.M.I. have recently pulled their stereo disk prices into line with their monophonic products. Philips are about to do the same and all other companies market both mediums at the same price.

Two W & G recording stars, Heather Horwood and Frankie Davidson will begin a new television series "Monday Date", commencing 5th October. Show will emanate from ABV-Channel 2 in Melbourne, it is likely to be telerecorded for later showing from Sydney's ABN-Channel 2.

Melbourne DJ Ralphe Rickman of Radio 3AW, makes his "Jazz Showcase" program a special "live" edition for Saturday night 5th September. Show will come direct from new jazz nightspot "The Embers" in South Yarra. Playing in the Frank Thornton Quintet are Wilmus Reeves (piano) and Carl Brown (Bass) recently on the jazz scene in San Francisco. Also starring is American song-stylist, Barbara Virgil.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Trutone Ltd.-So. Africa



ARTHUR D. HARRIS

Trutone is actually not one, but a group of record companies. Started in 1946 by Arthur D. Harris, Trutone has several "firsts" in Africa to its credit. It was the same year, 1946, which saw the production of the first gramophone record ever pressed in Africa. The metal parts, the presses and the biscuit were all locally produced. Trutone also has the distinction of being the first to use ringless molds, as well as being the first to produce nickel stampers.

The Trutone Group consists of the manufacturing company, Record Industries, Ltd., and two distributing organizations, Pan African Records, Ltd. and New National Records (Pty) Ltd.

The Trutone Group utilize as many

as fourteen quarter hour radio programs per week, Monday through Sunday to exploit the labels they distribute.

Trutone is no newcomer in its dealings with American Product, representing such companies as Roulette, Dot, Chancellor, etc.

All operations are conducted from Trutone House, Ophirton, which houses the Mill Room, the Press Room, the Galvanic Department, Record Warehouse, Counting House and Sales Organization. Branch offices are located in Cape Town, Durban, Johannesburg, Bulawayo, and Salisbury; resident representatives are also to be found in Port Elizabeth, East London, Bloemfontein, Windhoek and Lourenco Marques.

The special problem faced by Trutone of selling in an area which contains a large number of indigenous languages and dialects is really no problem at all: a modern studio takes care of recordings in as many as twenty-three different languages.

Arthur D. Harris is one of the real pioneers in the record industry in Africa. He established Trutone (Africa), Ltd., the parent of the Trutone Group of Companies, in 1946, and still personally supervises the operation of the companies, including supervising all A & R in English, Afrikaans and Bantu.

Harris was born in Johannesburg, and was educated at St. John's College. He was married in 1929, and has three daughters.



Best Wishes to the Executives and Personnel of

RANK INTERNATIONAL COOPERATIVE

on the occasion of their 1st Annual Convention and wish to express our Thanks for making possible the World-Wide Hit of

Freddie Cannon's "TALLAHASSIE LASSIE" # 4031

and look forward to the same with

 $"OKEFENOKEE" _{\# 4038}$

SWAN RECORDS 1405 Locust St. Philadelphia, Pa.

Passaggio Osii 2 Milano Italy Member of the International Record Cooperative ITALY

y those records best suited for commercial use are reviewed by THE CASH BOX"

Arteco-France



BERNARD L. TAYLOR

Arteco's name, like the record inistry itself, is a synthesis of the ree major fields of endeavor which ust meet and blend to produce a hit cord—Art, Technique and Comerce.

Arteco is a subsidiary of Odeon, e oldest of French record compaes. Albert Bernard, President of teco's Board, is one of the longtime eats of the industry, having been sponsible for the building of what now one of the longest-established alogues of recorded music in ance. No small factor in the "runig start" enjoyed by Arteco has in the prestige of this catalogue I the performances of the artists stained therein. Bernard is also norary President of the French Chamber Syndicate, and the Honorary President of the International Federation of the Phonographic Industry.

Today, under the dynamic guid-ance of Bernard L. Taylor, Arteco has launched "a bold and sweeping program for the future." The sales department has been completely reorganized to better meet the demands of the new French market; the entire organization has been thoroughly modernized by Taylor, whose abilities are known throughout the industry. Finally, as a member of the Rank International, Arteco has developed and is implementing systematic promotion of American artists in France. Bernard Taylor began his business career as a chartered accountant. In 1945 he was a partner in Barton, Mayhew, which audited various branches of Electric and Musical Industries, Ltd. (EMI). During that year, EMI asked Taylor to take over their South American operation, and in that year he assumed charge. At the time of Taylor's assumption of EMI's operation, their South American output was 60,000 units per month. Taylor advises that within five years, by 1950, that output had increased more than 5000%.

Taylor then contracted with Columbia Records to establish them in South America. They had had no operation there prior to his assuming his duties. By 1956, Columbia had a successful pressing plant in Argentina and was one of the two or three largest record companies in Argentina and Brazil. Taylor, for both Columbia and EMI supervised their entire operation, from the factories to the studios to the distribution and financing, and included in his duties the import and distribution of radios, phonograph records, etc.

In 1957-58, Taylor returned to France and in early 1959 assumed control of Odeon Disques, one of the leading and oldest of French record firms.

Artistic Department

Serge F. Beucler, aged 31, has studied law, but has been active in the recording and music field since his teens.

First, he was assistant, then producer in the radio field.

He knows the recording business thoroughly, having started as salesman, then representative, sales manager and finally Artistic Director (A & R).

Presently he acts as personal assistant to the executive President, Bernard L. Taylor, and is responsible for the Artistic Production (A & R).

Foreign Repertoire

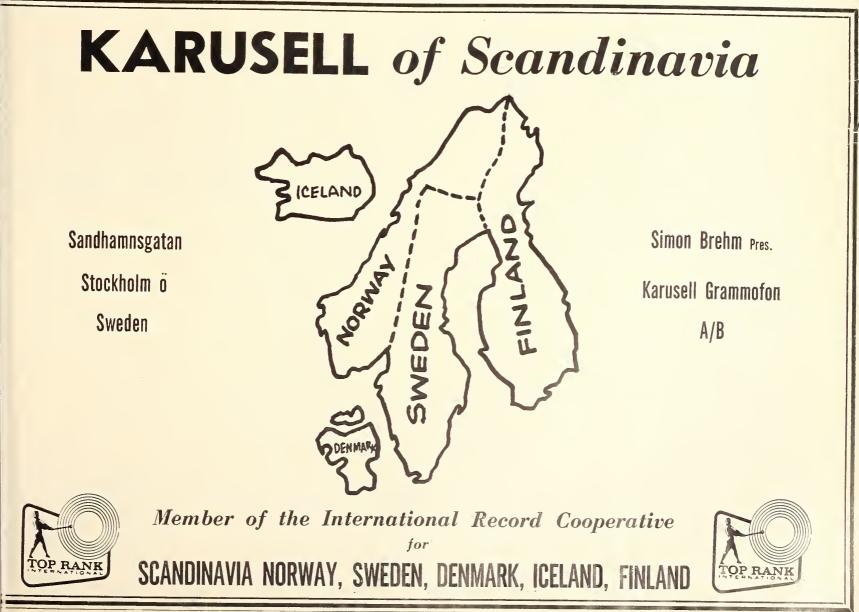
Kurt Mohr was born in 1921 in Geneva, Switzerland. Having studied Chemistry, he was active for eight years in that field. He soon became known as a critic, writer and regular contributor to several international jazz magazines. In 1954, he moved to Paris to work full-time in the recording business, first with "Vogue Records" (catalogues and foreign relations), then with "Latin Music" (sales dept.) He recently joined "Arteco" to take care of the foreign repertoire.

Cosdel - Japan

Established after the war by Kenneth Cole, a Navy flier from Virginia, Cosdel Record Division is a branch of a very successful and powerful enterprise throughout the Far East which, in addition to records, represents Wurlitzer, Borg-Warner and major motion picture companies for their film endeavors in the Far East. In a space of approximately ten years, Cosdel has attained a place as one of the top record companies in the Orient, representing companies such as Atlantic, Big Top, Dot, Imperial, Roulette, Seeco, Sun and Vox. With its membership in the Rank International Cooperative, Cosdel bids fair to become even stronger.

Kenneth Cole is known to many American record men by virtue of his trips back "home," although he is a great publicist for his new home in Japan and he is very active in all spheres of public life there. Cole is ably assisted in the record venture by John Nelson, also a young American, who heads up the record division of Cosdel.

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[&]quot;It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



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Ariola—Germany



REINHARD MOHN

A year is quite a short time, even in so dynamic a business as the record industry. Yet the history of Ariola Schallplatten, GmbH dramatically demonstrates how much can be accomplished in that time.

Ariola—which is the youngest of the subsidiary companies of Bertelsmann, was founded July 1st, 1958. At that time, conditions were favorable for intensive and large-scale activities. Largely, this was due to the very highly successful promotion carried out by the Bertelsmann Schallplattenring (Bertelsman Record Club), the largest operation of its kind in Europe. With the burgeoning success of their operation, it became necessary to construct their own factory to insure sufficient pressing capacity to meet the demands of continuing expansion. This was done, and Bertelsmann now boasts a pressing plant second to none in Europe.

Much intensive work has been done in enlisting and promoting artists on the Ariola label—television and film companies regularly enlist the services of Ariola artists, and a number of musical films using Ariola artists are in production.

The Ariola catalog numbers many records which have been awarded prizes in various categories. The catalogue comprises many titles under the labels "Ariola" (dance and light music), "Classique" (classical music), "Manhattan" (jazz) and "athena" (records containing fairy tales and literature).

The export address (Ariola Schallplatten, GmbH, Export Department, Gutersloh, Germany), is always willingly available for information.

Horst Fuchs, Ariola's production manager, was born in 1929 and received his education in Germany. He joined Rias in Berlin in 1947 and after a year and a half was recording manager of its music department. In 1954 he was Cologne production manager and leading expert for Pop-Foreign repertory of EMI. In January, 1957 he was producer for Schallplattenring (Record-Ring), and in July, 1958, he became production manager on the Ariola staff.

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Reinhard Mohn, present owner of the Bertelsmann firms had a tremendous success with the formation of the Bertelsmann Book Club. His enterprises include publishing, "literature on records" and the great catalogue of Ariola; Lutz Wellnitz, Commercial and Sales Manager, and Fritz Wixforth, Sales Promotion deserve mention in connection with the rapid rise of this company and its stature in the field today.



Top Rank Records, Ltd.-New Zealand

Top Rank Records (N.Z.) Ltd., of New Zealand, is operated by Phillip Warren, one of the soundest record men in his part of the world, and by R. J. Kerridge, whose company, Ker-

ridge Odeon Theatres, is the topflight exhibitor of motion pictures in New Zealand and has a long-standing relationship with Rank in New Zealand.

The TRUTONE Group of Southern Africa

AFRICA

ARTHUR D. HARRIS, Pres. 32 Bosman Road Ophirtan, Johannesburg South Africa P. O. Box 9299 TRUTONE (AFRICA) Ltd. RECORD INDUSTRIES Ltd. PAN-AFRICAN RECORDS Ltd. NEW NATIONAL RECORDS Ltd.



Member of the International Record Cooperative

SOUTHERN AFRICA



"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"





RANK RECORDS

For World Wide Distribution

and congratulate

The Co-Operative Distributors on the occasion of their FIRST ANNUAL MEETING being held in London Week of Sept. 1st, 1959



Top Rank International London Conference

September 1-4, 1959

24

15

PROGRAMME

FIRST DAY—Tuesday, September 1 8 for 8:30 p.m. Dorchester Hotel, Park Suite Informal Buffet Supper

SECOND DAY, Wednesday, September 2

9:30 to 10:15 a.m. Dorchester Hotel, Holford Room

(this room will be used for all discussion sessions)

Opening session-Mr. Kenneth Winckles, Conference Chairman.

10:15-10:45 a.m. Holford Room Morning Coffee

0

10:45 to 12:30 p.m. Holford Room PRODUCT—THE CO-OPERATIVE.

The international scene: acquisition of product for members. Mr. Felix Ziffer.

12:30 for 1 p.m. Dorchester Hotel, Stanhope Room to 2:30 p.m. Luncheon.

2:30 to 5:30 p.m. Dorchester Hotel, Holford Room

PRODUCT—TOP RANK. Production plans and recording for the international market. Mr. Norman Wienstroer, Mr. Richard B. Rowe.

(Tea served at approx. 3:30 p.m.)

NOTE: should the afternoon session finish early a start will be made on Current Problems Of The Co-operative.

6:30 p.m. The Pinafore Room, Savoy Hotel, W.C.2.Cocktail party with Mr. C. W. P. MacArthur, Managing Director,J. Arthur Rank Overseas Film Distributors Ltd.

8 p.m. onwards The "Star Chamber" at the Gore Hotel, Queensgate, London, S.W.7. Informal dinner party.

SUGGESTED PROGRAMME FOR LADY GUESTS

10:30 a.m. From Dorchester Hotel to 12:30 p.m. Escorted tour of points of interest in the London area.

12:30 for 1 p.m. The Mitre Hotel, Hampton Court. to 2:30 p.m. Luncheon with Mrs. John Davis.

2:30 to 5:00 p.m. From Mitre Hotel, conclusion of tour.

6:30 p.m. onwards As main programme (above).

THIRD DAY—Thursday, September 3

9:30 a.m. to Dorchester Hotel, Holford Room.
12:30 p.m. CURRENT PROBLEMS OF THE CO-OPERATIVE. General discussion and question session. Under the guidance of C. R. B. Salmon.

(Coffee served between 10:30 and 10:45 a.m.)

12:30 for 1 p.m. Dorchester Hotel, Stanhope Room to 2:30 p.m. Luncheon.

2:30 to 5:00 p.m. Dorchester Hotel, Holford Room.

THE DEVELOPMENT OF THE CO-OPERATIVE—Mr. Paul Marshall.

5:00 to 5:30 p.m. Holford Room Concluding Session—Mr. Kenneth Winckles.

Evening Free (theatre seats will be available if required)

(Continued on page 47)

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

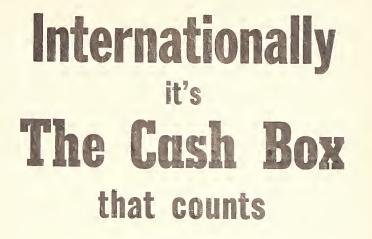
Attending The Top Rank Int'l Conference

Vee-Jay-Abner Records, Chicago, U.S.A. BRACKEN, MR. J. Vee-Jay-Abner Records, Chicago, U.S.A. BREHM, MR. S. Karusell Grammofon Aktiebolag, Stockholm, Sweden. CHALMERS, MR. F. C. Rank Records Ltd., London HARRIS, MR. ARTHUR Trutone, Africa Ltd., Johannesburg, S. Africa HERZSTAM, MR. NED Allied Distributing Co., Hollywood, U.S.A. JANSEN, MR. HARRY Delahay Record Co.,'s-Gravenhage, Holland. MARSHALL, MR. PAUL Marshall & Ziffer, New York, U. S. A. McGRADY, MR. M. Rank Records Ltd., London. MERTIN, MR. L. Bertelsmann GMBH, Gutersloh, Germany. MINTANGIAN, MR. K. Durium, S.P.A., Milan, Italy. MOHR, MR, KURT Art Technique & Commerce, Paris, France. NELSON, MR. JOHN O. Gosdel Inc., Tokio, Japan. NIREN, MR. CARL Karusell Grammofon Aktiebolag, Stockholm, Sweden. ROBERTS, MR. R. L. Rank Records Ltd., London. ROWE, MR. R. B. Rank Records Ltd., London SALMON, MR. C. R. B. Rank Records International Inc. SKINNER, MR. P. A. L. Rank Records Ltd., London TAYLOR, MR. B. L. Art Technique & Commerce, Paris, France. TULLOCH, MR. A. Rank Records Ltd., London WEINSTROER, MR. N. Rank Records of America Inc., New York, U.S.A. ZIFFER, MR. FELIX Marshall & Ziffer, New York, U.S.A.

Top Rank Int'l Conference — (Continued)

SUGGESTED PROGRAMME FOR LADY GUESTS

A free day is suggested, but any particular arrangements will be made for guests. FOURTH DAY-Friday, September 4 10 a.m. From Dorchester Hotel Depart for visit to Pinewood studios. 11 a.m. Pinewood Studios Arrive for coffee and commencement of tour. 12:30 for 1 p.m. Pinewood Studios, the Green Room. to 2:30 p.m. Luncheon with Mr. John Davis. 2:30 to 4:30 p.m. Pinewood Studios Continue tour of Studios. 4:45 approx. Pinewood Studios. Completion of tour and return to Dorchester Hotel. 7:30 for 8 p.m. Dorchester Hotel Silver and Gold Rooms and Ballroom Lounge Conclusion of Conference Dinner given by Mr. John Davis. (Black tie). NOTE: Programme for ladies Guests as above.



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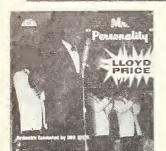
September 5, 1959



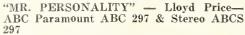




POPULAR PICKS OF THE WEEK



JIMMIE RODGERS



Currently one of the hottest hit makers, Currently one of the hottest hit makers, Lloyd Price is heard on a dozen tunes— past hits, standards, new self-penned items. His exuberent, contagious manner per-vades such oldies as "All of Me," "I Only Have Eyes For You," "Time After Time" plus his big hit, "Personality," and his cur-rent "I'm Gonna Get Married". Great sales future future.

"MY HEART SINGS"—Paul Anka—AE Paramount ABC 296 & Stereo ABCS 296 -ABC

Anka's second AM-Par album is a combination of teen and adult attraction. On the teen side it contains his recent hit, the the teen side it contains ins recent int, the title tune, and a couple of other rock and roll songs. Remainder of session contains quality French songs such as "Under Paris Skies," "Pigalle," "C'Est Si Bon," and "Melodie D'Amour." Big sales future ahead.

"DANCE WITH DICK CLARK" Vol. 2— The Keymen—ABC Paramount ABC 288 & Stereo ABCS 288

Second in the series of Clark dance out-"Whole Lotta Shakin' Going On," "Blue-berry Hill," "Venus" and "Duane's Stroll". The Keymen demonstrate their ability to They're aided by a chorus on most of the tracks. Clark's endorsement of album rec-ommends it for huge sales.

"TWILIGHT ON THE TRAIL"—Jimmie Rodgers—Roulette R 25081 & Stereo SR 25081

Songs usually associated with the west provide twelve quality vehicles for Rodgers' sensitive ballad style. Joe Reisman's ork and chorus back up capably. Among the tunes are "Red River Valley," "Shenan-doah," "Cool Water," "Wagon Wheels" and "Tumbling Tumbleweed." Beautiful session. session.

"GREAT GETTIN' UP MORNING"-Ma-halia Jackson-Columbia CL 1343 (Mon-aural & Stereo) It is unusual that a Gospel singer should

It is unusual that a Gospel singer should attain the status that Mahalia Jackson has, but once hearing her there is no doubt that she is the world's greatest gospel singer. With a complementing choir behind her, Miss Jackson delivers soulful performances of "How Great Thou Art," "To Me It's So Wonderful," "God Put A Rainbow In The Sky" and the rousing title song, among others. Magnificent recording.



"HARRY JAMES AND HIS NEW SWINGIN' BAND"—MGM E 3778 & Stereo SE 3778 James has lost none of the ork virtuosity that made him a big attraction during the Forties. The new band swings more, and by the tunes here, leans more toward jazz feeling. Three num-bers are originals by James and Ernie Wilkins, who arranged the session, plus Ellington's "Cot-ton Tail," "Too Close For Comfort" and Count Basie's "M Squad Theme." A new, swinging James is great to hear. James is great to hear.



"A NIGHT IN VENICE"—Enzo Stuarti, Jack Russell, Nola Fairbanks, Norwood Smith—Ever-est LPBR 6028 & Stereo SDBR 3028

An original cast recording of Johann Strauss' operetta which was presented by Michael Todd at Jones Beach Marine Theatre in 1952. The stereo version capably recreates the movement of the huge spectacle. Others in the cast are Thomas Tibbett Hayward, Guen Omeron, Laurel Hurley, David Kurlan and Kenneth Schon. Beautiful show music; can sell well.











MY FAIRLADY

eba Distel

palas—Cub 8003 (Monaural & Stereo) The Impalas, who attracted national attention with their hit "Sorry," bow on their first album with a line-up of rock and roll tunes penned by Zwirn & Giosasi, who created the hit title song. Others include "Fool, Fool, Fool," "To Much Too Soon," "Oh, What A Fool" and the "Wood-chuck Song." Can grab off teen sales.

"SORRY (I Ran All The Way Home)"—The Im-palas—Cub 8003 (Monaural & Stereo)

"SING AROUND THE BANDSTAND"—The Marty Ames Orchestra and Chorus—Dot DLP 3203 (Monaural & Stereo)

3203 (Monaural & Stereo) Tuneful, lively-beat array of twenty-seven fa-vorite pop tunes arranged into twelve medleys make-up this Tin Pan Alley "sing along" pack-age. Some are sung by the chorus and some are instrumentals—all with an infectious dance beat. Among the tunes are "Cheek To Cheek," "For Me And My Gal," "I Want A Girl," "Bill Bailey," "Makin' Whoopee," "Alexander's Ragtime Band" and other memorablia. Delightful party package.

"ALL THE KING'S SONGS"—Teddi King— Coral CRL 57278 & Stereo CRL 757278

Coral CKL 57278 & Stereo CRL 757278 The songstress pays tribute to twelve of her favorite vocalists by singing songs that have become identified with them. There is no attempt at imitation for Miss King gives each number her own tasteful interpretation. Included are "Unforgettable" (Nat Cole), "Keeping Out Of Mischief Now" (Fats Waller), "This Love Of Mine" (Frank Sinatra) and "Let's Face The Music" (Fred Astaire).

"COOKIN' WITH REY"—Rey DeMichel and his orchestra—Challenge CHL 608

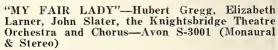
orchestra—Challenge CHL 608 This new ork generates excitement and an in-teresting sound through the use of clean, un-cluttered arrangements providing ample solo space for the capable sidemen. Though only 13 strong the ork captures the big band sound. Ar-ranger is John De Foor, who also contributes five original tunes to the set. Others include "'S-Wonderful," "The Breeze And I," "The Continen-tal." Should attract attention in music circles.

"SING'A MAN"—Brock Peters—United Artists UAL 3041 (Monaural & Stereo)

Brock Peters is heard in his first solo album, and, as he has done numerous times on the stage, and, as he has done numerous times on the stage, displays an amazingly expressive voice. The ma-terial is all of a folk-type, most of which has been adapted by Peters, plus a couple of Peters originals. Included are "St. James Infirmary," "Sometimes I Feel Like A Motherless Child," "Ro Kom Bay" and "Lay Down Late." Exciting album.

"GIGI"—Original French version—Maurice Che-valier, Sacha Distel, Marie France, Jane Marken —Columbia WL 158

Identical to the American version is this one recorded in France, and sung in French. Maurice Chevalier is again the standout, with excellent performances by Distel, France and Marken in the roles of Louis Jordan, Leslie Caron and Her-mione Gingold respectively. Strong item for spaciality shelf specialty shelf.



This Urania subsid bows with an ambitious production of the complete score of "My Fair Lady." The all British cast does credit to the wonderful music, and except for personality dif-ferences this disk is similar to the original cast set. Excellent production.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"













"HALLELUJAH"-Clara Ward-Dot DLP 3186

MALLELUJAH"—Clara Ward—Dot DLP 3186 One of the best of the gospel singers, Clara Ward (and her troupe) has just completed an extremely successful tour of several European countries. This, her second Dot album, is another rousing gospel concert featuring such numbers as "All God's Chillun Got Shoes," "Swing Low, Sweet Chariot," "Deep River" and "The Lord Will Understand." Masterful work.

"VIENNESE WALTZES IN STEREO"—Frank Pourcel and his Orchestra—Capitol T 10214 & Stereo ST 10214

Stereo S1 10214 The most popular Viennese waltzes find able purveyors in the soaring strings of Pourcel's ork. Recorded in France where Pourcel currently holds forth as a leading maestro, the session contains eight Strauss waltzes: i.e. "Blue Danube," "Em-peror," "Artist's Life"; Lehar's "Gold And Silver" and Ivanovici's "Danube Waves."

"BEHIND THE VEIL"—Orchestra conducted by Gene von Halberg—Cascade CA 1005 Composer von Halberg has managed to capture the exotic, sensuous sounds and rhythms of near-eastern music, and presents them in a pops con-cert made palatable to western ears by the use of full orchestrations and instrumentation familiar to westerners. There are twelve numbers compris-ing various tempos (i.e. waltz, march, fast and slow dance figures). Unique and infinitely inter-esting work.

"THE FAMOUS STANDARDS OF MACEO PINKARD"—Broadway 112

Songs written by Maceo Pinkard, some of which have become standards, are performed by Daisy Banks, Vic Carlo, Delores Andrews, the Edgar Battle Singers, backed by "Sticks" Evans and his Orchestra. Among the selections are "Sweet Georgia Brown," "Them There Eyes," "Gimme A Little Kiss, Will Ya, Huh?" and "Sugar" Nostalgie interest "Gimme A Little Kiss, W "Sugar." Nostalgic interest.

PICKS OF THE WEEK JAZZ





"HERBIE MANN'S AFRICAN SUITE" —Johnny Rae's Afro-Jazz Septet—United Artists UAL 4042 (Monaural & Stereo) A highly provocative session of Afro-Cuban jazz is presented here. Side one, ("St. Thomas," "Jungle Fantasy" and

("St. Thomas," "Jungle Fantasy" and Mann's "Sorimao,") is in a more direct jazz vein than side two, which contains four Mann compositions dealing more with pure African rhythms. And side one has the ad-vantage of drummer Philly Joe Jones' presence. Along with Jones and Mann, Cuban percussionist Patato is a standout.

"BREAKFAST DANCE AND BARBECUE" -Count Basie and his Orchestra featuring Joe Williams-Roulette R 52028 (Monaural & Stereo)

& Stereo) Recorded during the label's all-night party at the Miami DJ Convention where Basie was the feature attraction. The big band swings through eight standard num-bers in its book including "One O'Clock Jump," "Moten Swing," "In A Mellow Tone"; plus two Joe Williams vocals, "Hal-lelujah, I Love Her So" and "Five O'Clock In The Morning." Swinging deejay special.



"MOTOR CITY SCENE" — Thad Jones, Billy Mitchell, Al Grey, Tommy Flanagan, Paul Cham-bers, Elvin Jones — United Artists UAL 4025 (Monaural & Stereo)

Session here serves as both a showcase for the writing talents of Thad Jones (he contributed the four pieces), and the improvising ability of the soloists—most of the album is comprised of solos built around Jones' frameworks. The princi-pals acquit themselves creditably making for a pleasant, swinging date. Solid, substantial jazz fare fare.





WS 1315 Deck celebrates 20th Anniversary of 1st jazz album recorded. George Avakian produced that historic session and does the same chores here, supplying pertinent liner notes. The musicians, some former Chicago jazzmen, are Condon, Max Kaminsky, Cutty Cutshall, Bud Freeman, Pee Wee Russell, Dick Cary, Leonard Gaskin and George Wettling, playing such tunes as "I've Found A New Baby," "There'll Be Some Changes Made," "Nobody's Sweetheart" and "Liza." Choice item for traditional fans.

"THE BIG THREE"—Marty Napoleon, Chubby Jackson, Mickey Sheen—Stere-O-Craft RTN 108

The three highly capable musicians form a cohesively swinging unit and serve up a platter of easy listening, unpretentious jazz. Napoleon, on piano and organ, leads the group on such chestnuts as "Pennies From Heaven," (2 ver-sions), "Avalon," "C Jam Blues," and "All Of Me." Relaxed, unobtrusive date. Good stereo di-rection rection.



"THE HOFFNUNG INTERPLANETARY MUSIC FESTIVAL"—Angel 35800 (Mon-aural & Stereo)

CLASSICAL PICK OF THE WEEK

Recorded in performance during Novem-ber 1958 in England, the Festival proved to be the second such successful venture for Gerard Hoffnung. The composer has written several excellent spoofs of classical music, i.e. "Metamorphosis on a Bed-time Theme," "Waltz for Restricted Orchestra," "Let's Fake an Opera." Will provide serious music lovers with many hilarious moments music lovers with many hilarious moments, as it did the audience.

STEREO

LIVING STEREO =

ULL DIMENSIONAL STEREO

BALLET

LÈINSDORF



A light-classical concert of music by Russian masters is conducted by Weldon. The music ranges from graceful, flowing lines to powerful, forceful statements and makes an excellent, diverse listening treat. Wide classical interest.

"FINLANDIA"—Music of Grieg and Sibelius— London Proms Orchestra, Charles Mackerras, conductor—RCA Victor LM 2236 & Stereo LSC 2236

Sibelius' "Finlandia" is the featured piece in Sibelius "Finlandia" is the featured piece in this album of works by Grieg and Sibelius. Others include Sibelius: "Valse Triste," "King Chris-tian"; Grieg "Wedding Day At Troldhaugen," "Two Elegiac Melodies." Sibelius' power and Grieg's earthiness offer strong contrast. Well thought up session.

STRAVINSKY: "Threni"—Igor Stravinsky conducting the Columbia Symphony Orchestra, the Schola Cantorum, Hugh Ross, Director—Columbia ML 5383 (Monaural & Stereo)

Stravinsky's latest and one of his most extensive works receives its first recording here, con-ducted by the composer himself. Six solo singers are employed, along with a large chorus and large orchestra. An important new work; should be well received.

"BALLET HIGHLIGHTS FROM THE OPERA" -Erich Leinsdorf conducting the Concert Arts Symphony Orchestra-Capitol P 8488 & Stereo SP 8488

Six ballet numbers from five operas comprise this intriguing outing by Leinsdorf. "Dance of the Moorish Slaves" and "Ballabile" from "Aida," "Dance of the Hours" from "La Gioconda," and "Baccanale" from "Sampson and Delilah" are some of the works presented here. Wide classical interest interest.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



Album Reviews

(\$1.49 thru \$2.98)



STEREO "SWEET SWINGIN' SAX IN STEREO" Bobby Dukoff and His Orch., RCA Content: "Thou Swell," "Baby Won't You Please Come Home," "Seems Like Old Times," others. Cover: Color close-up of the Duboff of Old Times," others. Cover: Color close-up of the Dukoff fingers at work on sax. Reflects contents well. Performance: Jim Timmens' "sweet swingin" arrangements of top drawer material shows the Dukoff sax off to fine advan-tage especially when blended with the sans lyric chants of Lois Winter and solid backing from top jazzmen (Mat Mathews, Urbie Green, etc.). Good deejay material. Commercial Value: It's jazz, but this time for the masses. Low price should help it move, but fast. "SCHEHERAJAZZ" Skip Martin Conducts Studio Symphony and Video All-Stars, Stereo-Fidelity SF-9700, \$2.98 Content: Symphonic-jazz version of Rimsky-Korsakov's "Scheherazade." Cover: Tells the story in color with dancing girl reflected in trombone. Eye-catcher. Performance: Symphony orch. alternates with jazz group taking turns throughout four movement score. Unique, unpredictable but always interesting. Sound is good, e.g.: progression from symphonic solos to full big band sound. Commercial Value: Good discussion deck. Should sell on sound, with following from classical and jazz buff corners. "CONQUERORS OF THE AGES" London Philharmonic Orch. and Chorus, Reinhard Linz conducting, Stereo-Fidelity SF-10800, \$2.98 Content: Edmund De Luca's musical biography of history's conquerors. Cover: Color shot depicts war torn city in flames with sword of soldier in foreground. Reflects contents well. Performance: Powerful musical portrayal tracing history of world's conquerors from Alexander the Great to Adolf Hitler. Music follows written outline on inside bookfold jacket which enhances appreciation of score. Dramatic, intense, moving and meaningful. Commercial Value: Could be a standard item for music lovers from all levels. Unique theme and bookfold cover should attract. **Album Reviews**

(\$1.49 thru \$2.98)



"HARRY JAMES PLAYS THE SONGS THAT SOLD A MILLION" Harmony HL-7191, \$1.98

Content: "Three Coins In The Fountain," "Moonglow," "Ruby," "Mona Lisa," others. Cover: Top half features the trumpet man in action while bottom half displays the song titles. Eye-catcher. Performance: Nostalgia bit here, with the James trumpet of yesterday playing past pop hits. Mostly sweet in the Harry James manner and reminiscent of the band's heyday. Commercial Value: The seldom heard before material should find a market with the 'middle 30's and up' age bracket. James is out with a new LP on another label and could help the action. Name Value: Should be strong with racks.

"GIRLS AND MORE GIRLS" Lion L-70118, \$1.98

Content: Selections by Debbie Reynolds, Lena Horne, Judy Garland, Betty Hutton, Kathryn Grayson and others. Cover: Splash of faces of girls, stars and color, each one captioned with individual's entry. Performance: A top flight list of efforts with Lena Horne's "Where Or When" along with other strong sides. Good deck. Commercial Value: Several strong tracks here with Judy Garland, Lena Horne and Debbie Reynolds included. Variety should lead to wider audience than usual with 'something for everyone' angle. Name Value: Has to be strong.

"OKLAHOMA!" AND "CAROUSEL" Dino Martinelli and Orch., Harmony HL7193, \$1.98

"THE KING AND I" AND "FLOWER DRUM SONG" Dino Martinelli and Orch., Harmony HL7194, \$1.98

"MY FAIR LADY" AND "BRIGADOON" Dino Martinelli and Orch., Harmony HL7195, \$1.98

Contents: Three LP's feature highlights from six musical shows with two shows in each deck. Covers: All three jackets carry similar color artwork of dolls costumed appropriately for each of the respective shows in deck. Exceptional artwork and clever display. Should complement each other when displayed together. Performance: The Martinelli orch. delivers a sparkling performance of the tunes highlighted from each show. Instrumentals make for pleasant listening and provide an excellent background package. Fresh arrangements and orchestrations of musical fare round out a package of some of the finest Rodgers and Hammerstein-Lerner Lowe compositions. Commercial Value: All three are strong contenders, especially on racks. Excellent low-price opportunity for show tune lovers to buy all three decks. Suggest they be merchandised that way. Name Value: Excellent.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



September 5, 1959

-			
	Rack		Rack
	Best Sellers		Best Sellers
	Extended Play		Kiddie Albums
	(EP's)		
minut		1	SLEEPING BEAUTY
1	RICKY SINGS AGAIN		Dorlene Gillespie (Mickey Mouse MM-32)
-	Ricky Nelson (Imperial IMP-159, 60, 61)	2	ZORRO
2	TOUCH OF GOLD	4	Zorro (Micky Mouse MM-28)
Z	Elvis Presley (RCA Victor EPA-5088)	2	FUN IN SHARILAND
		3	5hori Lewis (RCA Bluebird LBY-1006)
3	HOLD THAT TIGER Fabian (Chancellor A-5003)	4	LEGEND OF WYATT EARP Shorty Long (RCA Bluebird LBY-1004)
1	FABULOUS JOHNNY CASH		
4	Johnny Cash (Columbia B-12531, 32, 33)	5	PETER PAN Normon Leydon (RCA Victor LBY-1009)
5	HYMNS Tenn. Ernie Ford (Capitol EAP-1, 2, 3-756)	6	THE LITTLE ENGINE
C	EVERLY BROTHERS	U	Paul Wing (RCA Bluebird 1008)
6	Everly Brothers (Cadence CEP-111, 12)		
	PETER GUNN	7	TALES FROM THE GREAT BOOK
7	Henry Mancinl (RCA Victor EPA-4333)		Joseph Cotton & Robert Preston (RCA Bluebird LBY-1014)
	······································		***************************************
8	SIDE BY SIDE Pat & Shirley Boone (Dot N1076)	8	POPEYE'S FAVORITE SEA CHANTIES
		U	Allen Swift (RCA Bluebird LBY-1018)
9	THE LONELY ONES Duane Eddy (Jamie EP-100)	9	HUMPTY DUMPTY Bud Collier (RCA Bluebird LBY-1015)
10	KING CREOLE Elvis Presley (RCA Victor EPA-4319)	10	JACK AND THE BEAN STALK Paul Wing (RCA Victor LBY-1001)



HOLLYWOOD—Greer Garson is gallantly smooched by Producer Arthur Freed at a recent Hollywood movie premiere. By way of greeting, Freed also added a word of praise for the star's Lion record album, "Greer Garson Baby Sits with Stories and Songs." It's for children through 8. Greer says she had so much fun doing it, she'll record another for Lion later this year.





MITCH MILLER'S "Me and My Teddy Bear" Golden 572 b/w "Parade of the Wooden Soldiers"

Anne Lloyd and Jack Arthur do a sweet rendition of the "Teddy Bear" lilt while the flip offers the favorite wooden soldier tune with chorus participat-ing. Good kiddie disk with strong sleeve featuring little girl holding teddy bear.

"SWANEE RIVER" Golden 554 b/w "My Old Kentucky Home" Sandpipers, Jimmy Carroll Orch.

Chorus does a straight delivery on each side making for pleasant listening on the Steven Foster sides. Cartoon color art on sleeve features little boy and girl waving to Mississippi river boat.

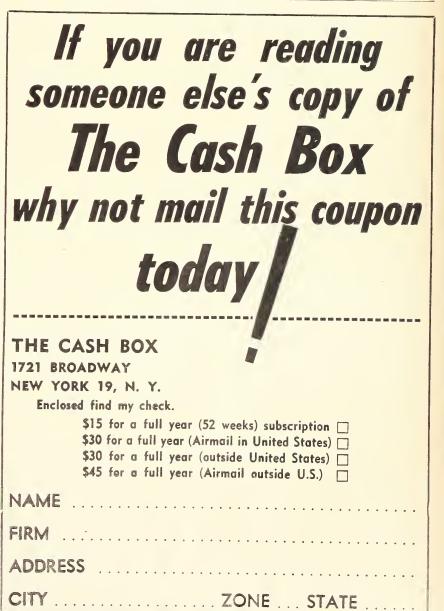


SHARI LEWIS "Let's Sing Our Favorite Song!" Golden EP-568

The TV ventriloquist is joined by her cast "Lamb Chop," "Charley Horse," "Wing Ding" and "Hush Puppy" as they harmonize on "Back In Your Own Back Yard" and other favorites. Cute "rounds" singing style that should delight the kids. Good rack choice. Jacket displays cast of personalities. "ROCKET TO THE MOON" Golden EP-562

Sleeve features color art of rocket soaring to the moon with flip side display-ing rocket's "control panel" complete with "buttons" for "gyro control," "blast off control," etc. Disk narration puts kids at the controls with in-structions to operate rocket. All sound effects amazingly realistic. In course of operation "space scout" (listener) launches rocket, rescues "Spotty" (a dog) from a distant space platform and aids the National observatory in Wash., D.C. with valuable information leading to a congressional medal for his efforts! Disk is the most fantastic kiddie idea to hit in many a moon. Could sell out everywhere!

"FOR YOUNG LOVERS" Tommy Edwards, MGM X1666, 7, 8 Three EP's taken from Edwards' latest LP release (reviewed in the August 29 issue of The Cash Box) are wrapped in same artwork as LP which was pressed monaurally and in stereo. The current Edwards single, "I've Been There", is a chartrider still moving up and should help sales. Ought to please the EP teen and juke box market.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

CAPSULE PICTURE OF 1959 FALL

AM-PAR RECORDS

Number of LP's POP—16 Fall, plus 20 most popular catalog tems

RETAILER DEAL: Free \$303-browser box with purchase of prepack of 112 LP's. Added bonus to those placing box in store. \$26.00 savings in the form of albums on each pre-pack ordered, and browser box with each pre-pack.

ARGO RECORDS

Number of LP's POP—15 Monaural, 9 Stereo For Retailer Deal and Retailer Terms see your Distributor

EXPIRATION DATE: August 31

AUDIO-FIDELITY RECORDS

Number of LP's

RETAILER DEAL: Dealers' 38.2% net, plus 42½% extra bonus program discount.

RETAILER TERMS: 2% 10 days e.o.m.

EXPIRATION DATE: August 31st.

COMMENTS:

Any Audio Fidelity \$6.95 stereo or \$5.95 monaural LP 99 ϕ with the purchase of any other Audio Fidelity record at manufacturer's suggested list price.

CADENCE

Number of LP's
POP
CLASSICAL
JAZZ
entire catalog

RETAILER DEAL: 10% Discount.

EXPIRATION DATE: Sept. 30th

CAPITOL CAPITOL EMI CAPITOL OF THE WORLD RECORDS

Number of LP's POP CLASSICAL JAZZ entire catalog except August releases

RETAILER DEAL: \$200-\$399, 6% cash discount—\$400-\$799, 9%—\$800-\$1199, 12%—\$1200 over, 15%

RETAILER TERMS: 1/3 Oct. 10, 1/3 Nov. 10, 1/3 Dec. 10.

EXPIRATION DATE: September 26th

COMMENTS: Normal terms: 10% exchange privilege or a 15% credit

CARLTON RECORDS

Number of LP's POP-4 RETAILER DEAL: Discounts on initial quantity purchase may be acquired from distributors. Larger discount for per-item quantity purchases.

RETAILER DEAL: 100% exchange privilege based on dollar purchase. COMMENTS: Program begins about Oct. 1st.

COLUMBIA RECORDS

Number of LP's POP—All catalog merchandise and new releases except Harmony and Singles CLASSICAL JAZZ ADVENTURES IN SOUND RETAILER DEAL:

10% discount on purchases August and September RETAILER TERMS:

1/3 Oct., 1/3 Nov., 1/3 Dec. (Similar terms on Harmony product)

 Number of LP's
 List Price

 POP-17
 \$3.98-\$4.98

 JAZZ--4
 3.98- 4.98

 RETAILER DEAL:
 10% for all orders over \$50.00, plus 2% for prompt payment.

 RETAILER TERMS:
 Dating for \$300.00 Minimum order. 1/3 Nov.

 10th, 1/3 Dec. 10th, 1/3 Dec. 28th.
 EXPIRATION DATE:

 September 30, 1959
 September 30, 1959

DECCA RECORDS

 Number of LP's
 List Price

 POP-24
 \$3.98-\$4.98

 CLASSICAL-9
 4.98-5.98

 JAZZ-1
 4.98-5.98

 RETAILER DEAL:
 10% discount-minimum order \$100.00

 RETAILER TERMS:
 Dating-1/3 due Nov. 10th, 1/3 due Dec.

 10th, 1/3 due Dec. 28th.
 EXPIRATION DATE:

 September 18, 1959
 COMMENTS:

 The Gershwin Years DX-160-3LP set
 \$13.98-\$16.98

 The Ernest Tubb Story \$13.98-\$16.98

Number of LP's

Entire catalog except "Sampler" series RETAILER DEAL: 1 free record for every seven ordered. EXPIRATION DATE: September 30, 1959

EPIC RECORDS

Number of LP's POP—12 Monaural, 1 multiple set Monaural, 10 Stereo, 1 multiple set Stereo CLASSICAL—14 Monaural, 1 multiple set Monaural, 11 Stereo, 1 multiple set Stereo

RETAILER DEAL: Pop Monaural and Pop Stereo—one free with 7, equivalent to 121/2% discount.

Classical Monaural and Classical Stereo-

Also, for each pop Stereo LP purchased, the dealer is entitled to purchase 1 pop Stereo sampler, which retails at \$2.98 for 25 cents less than normal cost. The dealer is also entitled to purchase 1 Epic Classical Stereo sampler at a 25 cent reduction under regular cost, for each Classical Stereo LP bought. FREE wire racks are being given to dealers to display Epic STEREO-RAMA LP's on their counters.

RETAILER TERMS: 30-60-90 day dating for retailers is available EXPIRATION DATE: September 30

Number of LP's POP—7 Monaural, 2 Stereo

RETAILER DEAL: 100% guarantee for qualified dealers

EXPIRATION DATE: November 15th

HI FI RECORDS

Number of LP's

RETAILER DEAL: Up to 20% discount with extended billing. See your distributor for details.

EXPIRATION DATE: Sept. 20th

IMPERIAL RECORDS

Number of LP's POP—11 For Retailer Deal and Retailer Terms see your distributor for details.

KAPP RECORDS

Number of LP's POP-23

RETAILER TERMS: 30-60-90 days—10% discount for qualified dealers for August purchases. 100% exchange on all catalog items except new releases.

LIBERTY RECORDS

Number of LP's POP—9

RETAILER DEAL: 10% discount on entire catalog and new. 10% discount on all EP's, if dealer takes at least one each of the new releases.

RETAILER TERM: 1/3 Nov. 10th, 1/3 Dec. 10th, 1/3 Jan. 10th billing, 2%-10 EOM 100% exchange privilege—price guarantee to 12/31/59 Special counter mdsr for Chipmunk LP with initial order of 10 or more.

LONDON, LONDON INTERNATIONAL, AND L'OISEAU LYRE RECORDS

Number of LP's POP CLASSICAL JAZZ

RETAILER DEAL: With purchase of \$750.00 order—free gift wrapping dept., window display installed in store display. RETAILER TERMS: 1/3 Nov. 10, 1/3 Dec. 10, 1/3 Jan. 10.

EXPIRATION DATE: Sept. 25th

COMMENTS: Immediate 10% return privilege, 10% exchange privilege after Jan. 1, 1960

MERCURY RECORDS

Fall plan to be announced shortly.

MGM RECORDS

 Number of LP's
 List Price

 POP—11
 \$3.98-\$4.98

 Cub (Subsid.)—1
 3.98

 JAZZ—1
 Metrojazz
 3.98

RETAILER DEAL:

20% return privilege—must return merchandise covering full 20% of purchase to earn credit. (Any 12" LP, any value, any label for which retailer receives a credit of \$2.47 per unit.)

RETAILER TERMS: Oct. 10th, Nov. 10th, Dec. 10th—deferred billing

EXPIRATION DATE: September 30th

PICKWICK SALES

Number of LP's

RETAILER DEAL: Special discounts and terms—dependent on purchases.

RETAILER TERMS: 1/3 Oct., Nov., Dec.

EXPIRATION DATE: October 30, 1959

COMMENTS: Deal on entire catalog.

PRESTIGE RECORDS

Number of LP's JAZZ—150 catalog,

RETAILER DEAL: 10%

RETAILER TERMS:

Usual EXPIRATION DATE:

September 31st.

ROULETTE RECORDS

Number of LP's (August Release)List PricePOP-6\$3.98-\$4.98CLASSICAL-9 Forum RecordsJAZZ-1 Birdland Series,2 Roost3.98- 4.98

"Cit , those records best suited for commercial use are reviewed by THE CASH BOX"

RICKY NELSON (Imperial LP-9082)

HEAVENLY

JOHNNY MATHIS



PLANS

September POP-6 JAZZ-4 LATIN AMERICAN-1

RETAILER DEAL: 10% cash rebate

EXPIRATION DATE: Sept. 30

SAVOY RECORDS

Number of LP's

	List
	Price
POP—9	\$3.98
JAZZ CATALOG—140	
SPIRITUAL & GOSPEL-20	
WORLD WIDE (Subsid.)	
POP—11	4.98
CLASSICAL—1	. 4.98
JAZZ-4	. 4.98
REGENT (Subsid.)	
POP CATALOG—56	. 4.98
CLASSICAL CATALOG14	. 2.98
JAZZ CATALOG—27	. 2.98
SPIRITUAL & GOSPEL—2	. 2.98
For RETAILER DEAL and RETAILER	TERMS
see your distributor	

EXPIRATION DATE: September 15th.

UNITED ARTISTS CORPORATION

Number of LP's

	Price
POP—12	\$3.98
CLASSICAL—1	4.98
JAZZ—9	4.98

List

RETAILER DEAL: 25-5 free

EXPIRATION DATE: Aug. release—Sept. 15th Sept. release—Oct. 15th

URANIA RECORD CORPORATION

Number of LP's

	List Price
POP-7 Monaural, 7 Stereo	\$3.98-\$4.98
CLASSICAL	
7 Monaural, 6 Stereo	4.98- 5.95
JAZZ-2 Mongural, 2 Stereo	3.98- 4.98

Stereo 4.98 AVON (Subsid.)—One in August (\$3.98 Monaural & Stereo); One in September (\$2.98 Monaural & Stereo)

RETAILER DEAL:

10% discount on entire catalog—Additional 10% on orders exceeding \$250. November and December Dating. Price increase on all Classical Monaural catalog items effective September 1st. Dealers may buy it at old price.

EXPIRATION DATE:

10% discount program extended through September 30th.

WARNER BROS.

Number of LP's POP-20 JAZZ-5 For RETAILER DEAL and RETAILER TERMS see your distributor

EXPIRATION DATE: October 25, 1959



★ Also Available in EP

•SONGS BY RICKY• 🚈

NEW YORK-The Cuban orchestra Sonora Matancera, Seeco recording artists, arrived in New York this week to prepare for its one week engagement at the San Juan Theatre here. In addition to the threatre date the band will do a one-nighter, Sept. 6, at Manhattan Center. This is the band's first appearance in the U.S. Sonora Matancera, which translated means "The Sound of Matanzas," a province in Cuba, is one of the most popular bands in Latin America. During the ten years that it has been recording for Seeco, 120 singles and twelve albums, Seeco reports it has sold a total of seven million of its singles and almost one million albums.

Appearing along with the band will be vocalists Celia Cruz, Carlos Argentinos and Celio Gonzalez, all alumni of the band.

LOS ANGELES — Mickey Katz, Capitol recording artist, announced last week that he will produce and headline a variety show which will feature George Jessel.

Titled "Cavalcade of Stars," the Katz-produced show will premiere Nov. 28 at the Shrine Auditorium and then head for the hinterlands playing leading cities enroute to New York's Broadway Theatre where an indefinite stay is planned.

Already signed for the Katz revue, along with Jessel, are the Barry Sisters and Katz's son, Joel Gray.

Katz disclosed that "substantial shares of the proceeds of his Los Angeles performances will be allocated to local noteworthy philanthropies such as Children's Hospital, Sunair Foundation for asthmatic children, City of Hope and others."



(Columbia CL-1351; CS-8152)

Mickey Katz Variety Show

VP's Named For Capitol Subsids

HOLLYWOOD — The election of Geoffrey F. Racine as vice president of Capitol Record Club, Inc., and Stephen H. Strohman as vice president of Capitol Records Distributing Corp., was announced last week by Glenn E. Wallichs, president of Capitol Records and its subsidiaries.

and its subsidiaries. As vice president of the Capitol Record Club, Racine, who continues as administrator of operations for subsidiaries, CRI, will advise and counsel the Club's director of fulfill-ment, Jerome Hoffman, in the plan-ning and review of fulfillment opera-tions. Racine joined Capitol seven yours acro as puditor a post he held years ago as auditor, a post he held until November 1955, when he was named national operations manager, Capitol Records Distributing Corp. As vice president and national op-erations manager of Capitol Records Distributing Corp. Strohman is re

Distributing Corp., Strohman is re-sponsible for the direction and super-vision of CRDC branch and staff operations. He joined the Capitol family 10 years ago as a salesman in CRDC's Hartford Branch. He later hald a number of operations positions held a number of operations positions at other CRDC branches. In January 1957, he was named assistant national operations manager, and in Septem-ber 1958, he became acting national operations manager. In announcing the elections, Wal-lichs commented: "Racine and Stroh-man are both extremely able execu-tives who have clearly demonstrated the ability to shoulder the increased responsibilities they have now under-taken." taken.

UA On Road For 5 Disks

NEW YORK-United Artists Records entire promotion staff is beginning a full swing across the country in an all out promotion campaign for the latest crop of promising singles on the UA and UNART labels.

Lou Krefetz, UA's National Sales Manager, announced that Ray Free, Lelan Rogers, Larry Maxwell and Harry Goldstein will cover every major record market during the next four weeks, working with distributors and DJ's on "Love Potion #9" by the Clovers, on the UA label; "You're Mine" by the Falcons, "Ronnie Is My Lover" b/w "Black & White Thunderbird" by the Delicates, "Nashville Tennessee" b/w "No Matter What You Do" by Wendell Smith and Mary Swan's "Crying In The Chapel," all on Unart.



ELEKTRA RECORDS 116 West 14th St., N. Y. 11, N. Y. ORegon 5-7137

"THE FLIP SIDE"



'A dozen eggs, grapefruit juice, two bars of soap, Beethoven's 5th and a prune danish!"

If you have any ideas for a Cash Box cartoon-write us and we'll credit you.

Roulette Buys "Hot" Master

NEW YORK—Joe Kolsky, execu-tive vice-president of Roulette Rec-ords announced last week that Rou-lette had purchased the reportedly "hot" instrumental "Woo-Hoo" by the Rock A Toops The Doran record of lette had purchased the reportedly "hot" instrumental "Woo-Hoo" by the Rock-A-Teens. The Doran record of this song has been creating excite-ment and strong initial sales in the Virginia area where it was released and according to Joe Kolsky, it was Joe and Milt Sinsheimer of Allen Distributors in Richmond who first tipped him off concerning the possi-bilities of purchasing the master. Doran Records is a division of Mart Records, Salem, Va., and is owned by George D. McGraw, who concluded the deal with Roulette. McGraw is also the writer of "Woo-Hoo", which is published by Shapiro-Bernstein. Without stating the actual figure involved, Joe Kolsky also disclosed that "this was the highest price Rou-lette has ever paid for any master

lette has ever paid for any master purchased and that the bidding by competitive labels was the heaviest since 'Tell Him No', and 'Kansas City'." The Rock-A-Teens are five teen-

agers from Richmond and are led by guitarist Vic Mizelle. McGraw, who discovered the group revealed that this was the second time Mart Recdeal. The last occasion was last Christmas when Columbia purchased "Happy Birthday Jesus", by Little Cind

Cindy. Kolsky advised that last Thursday Allen Dist. called in an initial order of 10,000, and the pressing plants operating for Roulette worked over-time over this past weekend so that disk-jockey samples and stock could be shipped throughout the country immediately. immediately.

Vee-Jay-Abner Signs Schroeder

CHICAGO — Calvin Carter, A&R chief of Vee-Jay—Abner Records, this city, announced last week the signing of Don Schroeder to an exclusive recording contract. Schroeder's first single is currently

being recorded and will be released shortly. Carter stated, "Don has tre-mendous potential and all of us at Vee-Jay—Abner are looking forward to a bright future for him." to a bright future for him.

New WABC Set-Up

NEW YORK—Ben Hoberman, gen-eral manager of WABC Radio, this city, last week announced several changes in station operations includ-ing the purchase of a new 50,000 watt transmitter, the addition to the staff of disk jockey Dick Shepard, and a new "News in Depth" policy.

The transmitter replaces the present 30 year old one located in Lodi, New Jersey. Installation will begin in October and will mark the second phase of WABC's modernization which began with the building of new studios in 1952. Hoberman said that the new transmitter is designed to give better all-around performance, can be readily adapted to stereo broadcasting when a stereo system is approved by the FCC and only occupies 20 percent of the space of the present one.

Shepard joins the staff September 14 with a daily, Monday through Saturday, noon to 2 PM show. Program director Paul Kasander said that Shepard's show is designed to fit the station's new music policy. He will play the best of Broadway and Hollywood hits, the best of the golden records, the best of the albums, the best of the top tunes, etc.

With the addition of Shepard, Fred Robbins will return to his fall schedule (2 to 4 PM daily). He has been doing a noon to 4 PM show for the summer. Shepard comes to WABC from WCBS where he had his own show. Previously he was with WNEW, WQXR, WPIX, and WOR-TV.

A new policy of "News in Depth," every hour from 5:55 AM to 11:05 PM was inaugurated Aug. 31, featuring a line-up of some of the nation's top newscasters. News will be presented hourly from five minutes before the hour to five minutes after the hour, and between 6 and 9 AM early risers will be provided with an additional five minute news summary 25 minutes after the hour, and a special commuter report every 15 minutes.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



"Oscar" Winner Joins **Everest Staff**

NEW YORK-Belock Instrument Corporation, producers of Everest Records, has appointed noted sound recording authority, John P. Livadary of Los Angeles, executive director of its Everest division.

Livadary has been technical sound director of Columbia Pictures for the last thirty-one years and will join the Everest staff immediately, Ted Wallerstein, vice-president of the Belock company announced last week. "Livadary, who is one of the pioneers in his field, has received numerous honors from the motion picture industry for his many achievements in sound recording," said Wallerstein.

Starting a career in Hollywood in 1928 after receiving B.S. and M.S. degrees from M. I. T., Livadary became a priminent technical director and research engineer in the motion picture industry. On three occasions he has been the recipient of Academy Awards. His first Oscar, for the introduction of new sound techniques and recording, was bestowed in 1934 in conjunction with the motion picture, "One Night Of Love." Then came additional recognition for the sound created under his supervision with "The Jolson Story" in 1946. He was honored again in 1955 for the quality of sound produced in "From Here To Eternity." Livadary has also received the Motion Picture Academy Award plaque for the introduction of multi-track magnetic recording.

Victor Ringing "Bells" With Hot Singles

NEW YORK—RCA Victor is one of the "hottest" record companies in the business, according to current singles charts.

charts. Steve Sholes, Manager, Pop Artists and Repertoire, attributes the current singles surge to the variety of disks RCA Victor has been releasing. "We have filled practically every bill for the consumers' singles needs", Sholes said. "Ballads, rock n' roll, novelty, vocal and rhythm, country-western with a beat, folk tunes—all represented in our current top sellrepresented in our current top sell-

ers". "The Three Bells", by the Browns Trio is currently number one. Elvis Presley's "A Big Hunk O' Love" b/w "My Wish Came True" has passed the million mark, and "The Three Bells" is expected to do the same by the end of the week, Sholes said.

Other RCA Victor singles rolling along are "The Shape I'm In" by Johnny Restivo (rock n' roll); "Boo Boo Stick Beat", Chet Atkins (juvenile instrumental); "The Battle Of Kookamonga", Homer & Jethro (satire); "Furry Murray", The Tradewinds (group performance); "Ten-nessee Stud" Eddy Arnold (folk tune); "Makin' Love", Floyd Robinson (rock n' roll with slow beat); and "The Wonder Of You", Ray Peterson (ballad).

Among the disks which are knocking at the gate, according to Victor, are Ray Peterson's new entry "Come And Get It", a rocker; "Shout" (Parts 1 and 2), the Isley Brothers' tune which has a spiritual beat; and Della Reese' first disk for Victor "Don't You Know", a ballad adapted from Musetta's waltz in Puccini's "La Boheme'

Rank Femmes On Road

NEW YORK-Len Levy, national sales director of Top Rank Records, reported last week that the distaff side of the diskery's recording roster is on the road visiting deejays and promoting their latest releases.

Judy Scott's August 25 appearance on Dick Clark's "American Bandstand," where she sang "Lifetime," wound up an extended tour that took her to Cleveland, Detroit, Chicago, Washington, Baltimore and Philadelphia.

The Lindsay Triplets made Chicago their first stop on a tour to promote their first record, "Fallin' In Love." The girls made a TV appearance with Fran Allison at WGN-TV. Several other guest shots are scheduled for the group early this fall.

Dorothy Collins was the guest of honor at a Top Rank disk jockey cocktail party in Detroit last week. She is currently doing summer stock there and took the opportunity to introduce her new single, "Everything I Have Is Yours" and "It Doesn't Matter." Sonny Lester, Top Rank A&R chief. was on hand to aid the Detroit-Cosnat group in the festivities.

Livadary is a former member of the Board of Governors of the Academy of Motion Picture Arts and Sciences. He is a founder member of the Acoustic Society of America, a professional electrical engineer in the state of California and a fellow of the Society of Motion Picture and Television Engineers.

Lucky Gal



BURBANK, CALIF.—Nancy Matthews, winner of the Sleeping Beauty Contest co-sponsored by Radio WAME-Miami and Disneyland Records, is currently enjoying a week's stay in Hollywood as part of her grand prize. Nancy is pictured above with Karl Gwilliam, Disneyland Records executive, examining a copy of the "Sleeping Beauty" album.

A Chartclimber

Elektra Offers Dealers 1 for 7 Sept. Program

NEW YORK-Elektra Records is holding a special September promotion, offering dealers one free record for every seven ordered. All LP's except the "Sampler" series are included in the plan. The Elektra catalog includes such artists as Theodore Bikel, Josh White, Susan Reed, Jean Shepherd, and Oscar Brand.

'Free Album Month' affords distributors an excellent opportunity to depth stock their dealers with the Elektra product," said company president Jac Holzman. He stressed the fact that the label's number one fall release, "Bravo Bikel," will be issued in September and included in the one for seven promotion. The LP is a deluxe package, at regular price, of Theodore Bikel's concerts in New York's Town Hall.

The program is being backed up with promotional material for retailers. Holzman suggests dealers contact their distributors for further in-Elektra's "Free Album formation. Month" is being conducted on a national basis, and closes September 30th.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

America's Leading

FREE TITLE STRIPS

ONE-STOP

Record Service

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New Callas Disk In Angel's Latest Eleven

HOLLYWOOD—Maria Callas' new album, "Callas Sings Verdi at La Scala," on which the famed soprano performs arias from four of Verdi's most distinguished works, along with Tito Gobi and Fedora Barbieri, and the La Scala Orchestra and Chorus under the direction of Tullio Serafin and Antonino Votto (one selection), leads off Angel Records' release of eleven new albums this month. Eileen Farrell is represented by

Eileen Farrell is represented by "Eileen Farrell in Songs and Ballad," with selections ranging from classical numbers to traditional folk songs. Other female vocalists on Angel this month are Anna Moffo and Christa Ludwig. Miss Moffo is heard on "Mozart Arias," her first solo album; and Miss Ludwig sings Mahler's "Songs of a Wayfarer" and "Songs for a Dead Child," also her first solo Angel effort.

effort. Others in this month's release are: "Chopin," six of the composer's works performed by Vladimir Ashkenazy, young Russian pianist; Gilbert and Sullivan's "Yeoman of the Guard," by the Pro Arte Orchestra and the Glydebourne Festival Chorus under the direction of Sir Malcolm Sargent, bringing to four the total of G&S operettas on Angel; "Age of The Tsars," compositions by six Russian masters by the Philharmonia Promenade Orchestra; Hepzibah Menuhin and the Amadeus String Quartet in a performance of Schubert's "Quintet in A Major" ("Trout").

Completing the release are three albums by the Philharmonia under the direction of three different conductors. Paul Kletzki conducts Brahms' "Variations on a Theme by Haydn"; Wolfgang Sawallisch conducts seven "Overtures by Weber" and Carlo Maria Giulini conducts Cesar Franck's "Symphony in D Minor" and "Psyche et Eros", a brief orchestral work from the symphonic poem "Psyche."

Christy In French Pact

LOS GATOS, CALIF. — Joe Jaros and Peter Uharriet of Christy Records announced recently that their firm has signed a three year contract with America-France Records, for the Paris firm to release eighteen selections from Christy's catalog in France, Switzerland and associated territories.

The first of these selections, just released on 45 EP in Europe, are "Crab Louie" b/w "We're In Love" and "Judy" b/w "The Lord Will Welcome You" by a new vocal group called the Strangers.

Additional releases will be announced in the future.

OCTOBER 19 IS

Pastors Sign With Ram

NEW YORK — Famous old-timer of the big band era, Tony Pastor, and his two sons, Guy and Tony Jr., signed last week with Buck Ram Personality Prod., Inc., for personal management. The act will be billed as the Pastors. Tony Sr., has given up his big band to form the family unit.

The Pastors have performed as an act at the Stardust in Las Vegas for 16 weeks, moving to Harrah's Club in Reno, July 30 through Aug. 26. They appear at the Sacramento State Fair for two weeks starting Sept. 2 after which they return to the Stardust on Sept. 21.

Buck Ram disclosed that he is negotiating with two record companies for placement of masters but has made no decision as yet. Tony Sr., will be featured on instrumentals and novelties while both Guy and Tony Jr., will record as singles.

Guy and Tony Sr., have recorded an album for Roulette titled "A Guy and his Dad" and Guy is heard on a Roulette single, "Life Is Just A Bowl Of Cherries" b/w "This Is My Lucky Day."

Tony Jr., appears with Tony Curtis in the Universal-International film "Operation Petticoat."

GAC is in charge of bookings and has already set dates for several network TV shows for the act.

Kingston Trio Going Global In 1960

HOLLYWOOD—The Kingston Trio will be going global in 1960, it was revealed last week by their manager, Frank Werber.

"Present plans call for the Trio to go to Australia for one week in January and later on in the year to Europe," Werber stated. He added that the Trio will appear at Royal Hawaiian Hotel for three weeks on their way back from Sydney and Melbourne, with a side trip to Tahiti, where they'll seek out new material. Two members of the group, Dave Guard and Bob Shane, are from Hawaii, while Nick Reynolds is a Californian.

"The global blueprint is in keeping with the Kingstons' career," Werber pointed out, "since their repertoire reads like a musical United Nations."

Werber is here to oversee recording sessions at Capitol for his newest client, singer Mark Murphy, and to be with the Kingston Trio for their upcoming dates in this area. From Sept. 8-15 they're booked at Fiesta del Pacifico; Memorial Auditorium, Fresno, Sept. 17; Hollywood Bowl, Sept. 18, and Santa Monica Civic Auditorium on Sept. 19.

"ADVICE FOR GIRLS"

A COZY COLE VOCAL

ON RANDOM RECORDS



CHICAGO—An interested, and interesting visitor to Mercury Records' home-base last week was Frances da Silva, manager of the Diamond Music Company, Mercury's Hong Kong affiliate. At 21, Miss da Silva is one of the very few women engaged in the engineering phase of record manufacture, and one of the youngest plant managers in the field. Majoring in chemistry at the University of Hong Kong, she had no actual training for the work she now does, which is the processing of masters and stampers.

In addition, she takes an active part in the promotion and sale of Mercury Records in Hong Kong. Her company, Mercury-Diamond, has its own 45-minute weekly radio program, which she programs, writes and supervises. The company also owns two retail outlets which, she says, "are the only stores selling records only, in the city. In Hong Kong records are usually sold in souvenir and curiosity shops along with a jumble of other assorted merchandise."

Designing window and other display material is another specialty of Miss da Silva's. "If you furnish a dealer with attractive, colorful, easyto-set-up display material you own his window," she says. "And when your records are advertised in his window, he has to stock them. Therefore, I think the right display is more than half the secret of sales success."

Hong Kong, she believes, will convert to stereo entirely much faster than any other world market. This in spite of the fact that this British colony is currently in an economic slump, and has the smallest buying power per capita of any area. "The Japanese are furnishing us with good stereo sets retailing as low as \$100. Already 35% of LP's sold are stereo," she reveals.

"In addition to which, Hong Kong is like a rubber ball—it bounces back very quickly. Currently, low wages and hordes of unemployed refugees are holding the market down, but the people are optimistic that prosperity is just around the corner. The record market especially, has great potential here. Hong Kong, because of its dutyfree situation, is a mecca for tourists who buy heavily. Also, we do a rushing record trade with the service men on leave from Okinawa and other American bases." The Chinese, she comments, are more and more abandoning their own native music for Western style rhythms. "Rock and roll has a limited following, but string instrumentals and pop ballads are very popular. Cha chas are very big sellers, too."

Miss da Silva, since attending the Mercury convention in Madrid last June, has been visiting the company's overseas affiliate in Germany, Holland, Italy and England. Before coming to Chicago, she spent a month with Mercury's New York division, buying cutting equipment and studying record-making techniques under the supervision of sound-engineer Bob Fine.

"American techniques are amazing and wonderful," she enthuses. "Our methods are very primitive by comparison — we've learned mostly by trial and error. However, we're progressing — and I wouldn't trade the business of making and selling records for any other business in the world!"

Top left: Miss da Silva with Mercury executives; president Irving B. Green, treasurer Irwin Steinberg and A&R director Art Talmadge.

Top right: Miss da Silva and Talmadge discuss a new Mercury album.

Bottom left: Miss da Silva is shown an ancient model juke box by musical director David Carroll and promotional director Kenny Myers.

Bottom right: Miss da Silva locates Hong Kong on the map as Green, Steinberg and Myers look on.

Scott's Jingle Workshop

NEW YORK—Composer-Conductor Raymond Scott announced last week that he has opened a firm devoted to the creation of musical commercials. Called the Jingle Workshop, it is located at 140 West 57 Street, this city. Chuck Barclay has been named sales manager.

Some of the jingles to Scott's credit are Lucky Strike, Herbert Tareyton, RCA Victor, Richard Hudnut, Hot Point and Duquesne Beer.

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those records best suited for commercial use are reviewed by THE CASH BOX"

The Queen



WILMINGTON, DEL. — Cookie Clements, 17 year old beauty from Penns Grove, New Jersey, was named "Queen of the Beach" in a contest conducted by WILM disk jockey Ty Finch. The contest was tied in with the Carole King RCA Victor record-ing of "Queen of the Beach."

Pickwick Adds 6 Distribs

NEW YORK—Cy Leslie, president of Pickwick Sales, announced last week that during his recent national tour, sales manager Ralph Berson added six distributors.

added six distributors. While in Los Angeles, Berson turn-ed all of Pickwick's lines over to Al Sherman's Record Sales of that city. A similar franchise for Pickwick's complete roster of labels was made to Harry Finfer's Universal Record Distributing in Philadelphia.

In Oklahoma, Calmar Distributing Company, headed by Bob Marquis and Bill Caldwell, were given the sales rights in their territory to Cricket LP's and Ep's (children records) and the "Instant" Learning foreign language instruction packages. Henry Hildebrand's All-South Distributing in New Orleans was also awarded sales rights to Cricket LP's and Ep's and to "Instant" Learning.

Garmisa Distributing has been appointed to handle all Pickwick's lines in Chicago and Milwaukee with the exception of "Instant" Learning which has been set with Morrie Price's Arnold Record Distributors for the Chicago Area.

Nina Simone Town Hall Concert

NEW YORK-Nina Simone, riding high on the singles and LP charts, will make her New York concert debut at Town Hall on Saturday, September 12. She will offer a program of songs and piano solos.

In recent weeks, she has attracted attention through her hit albums, "The Amazing Nina Simone" for Colpix, and "Little Girl Blue", which was recorded for Bethlehem prior to her signing with the former company, both of which are on the best-seller lists, as is her single, "I Loves You Porgy".

She recently completed her first New York night club engagement at the Village Vanguard, and has been booked for engagements in Philadelphia, Chicago, Washington, as well as the Hollywood Bowl.

Miss Simone will give two performances at Town Hall, at 8:30 and 11:30 P.M. Also featured on the show will be Horace Silver and Quintet, J. J. Johnson and Quintet, the All Star Jazz Quintet and Redd Foxx.

New Norelco Equipment

NEW YORK-The Norelco Continental "400" 4 track stereo record and ental 400 4 track steleo record and playback tape recorder has been an-nounced by the High Fidelity Prod-ucts Division of the North American Philips Company, Inc., Hicksville, Philips Com Long Island.

Engineered and manufactured by Philips of the Netherlands, the Nor-elco "400" features 4 track stereo and monaural record and playback (will also play back 2 track stereo tapes); three speeds, 7½, 3¾ and 1% inches per second, and piano key controls. The unit is fully compatible with conventional pre-recorded tapes.

The Continental "400" can be used to record stereo or monaural and to play back stereo or monaural tapes through the unit itself or through an external hi-fi system. The machine has inputs for recording from microphone, tuners and phonograph, with facilities for mixing (recording two signals simultaneously or in sequence) microphone with tuners or phono. An output jack for monitoring with stereo headphones is also incorporated into the unit.

The Norelco Continental "400" may also be used as a self-contained phono/public address amplifier and speaker system.

The unit consists of tape drive mechanism, two pre-amplifiers with controls, two 4-watt power amplifiers, and a Norelco wide-range speaker with extra powerful magnet. Also furnished is a Norelco dynamic, full frequency stereo (dual elements) microphone. For stereo playback all else that is needed is a second speaker. It is net priced at \$399.50.

Gives All For "Joey's Song"

NEW YORK-Jolly Joyce, agent for Bill Haley and his Comets, went to Detroit last week to complete a deal with Arthur Shurgin, who represents Lee Gordon of Australia, for Haley and the Comets to headline with Johnnie Ray in a tour of auditoriums in Australia and New Zealand beginning September 4. The deal was to call for Haley receiving \$10,000 for the ten day trip.

According to Joyce, Haley turned down the offer, and gave as his reason that his new Decca release, "Joey's Song," is now kicking off big and requires all of his time for promotion.

Award For Lillian Briggs

PITTSBURGH - Earl Riley, administrative director of the Pittsburgh Bicentennial, presented Lillian Briggs with a Pittsburgh Bicentennial Medallion recently for breaking a show business record in the city.

Miss Briggs just completed a 16week engagement, which may be the longest engagement ever played by any singer in the history of Pittsburgh-headlining the Bicentennial Follies since the opening of the Pittsburgh Bicentennial, May 10.

When Miss Briggs opened in Pittsburgh, her recording of "Smile For The People" was proclaimed the of-ficial theme song of the Pittsburgh Bicentennial.



WASHINGTON, D. C. - Selecting the winner of an Austin Healey Sprite, grand award of WWDC's Milt Grant "Mystery Guest" Contest, is Joe Herson, president of Manhattan Imported Cars, while Milt Grant waits to announce the winner, drawn from a total of 7,617 entries submitted during the 13-week contest.

WWDC's weekly contest awards were transistor radios. Winners were selected from correct "Mystery Guest" entries. Winner of the Sprite is 14-year-old Barbara Layne, of Northwest Washington.

UA Picks Up Master

NEW YORK-United Artists Records has purchased a master from Glow Hill Records by Bobby Long for

Glow Hill Records by Bobby Long for an undisclosed amount, it was an-nounced last week by Lou Krefetz, U. A.'s National Sales Manager. The disk, which pairs "Did You Ever Dream Lucky" and "Calling For The One I Love" will be released on Unart Records immediately.

Del-Fi Pacts Tracy

HOLLYWOOD-Bob Keene, presi-HOLLYWOOD—Bob Keene, presi-dent of Del-Fi Records, last week an-nounced the signing of Bill Tracy to a recording contract. Tracy's first Del-Fi record, released this week, is an original tune titled "Taps To Summer." In signing Tracy, Keene said that he is "taking another step in the development of new talent for the label."



LOS ANGELES - Carl Doshay, president of Tops Records, announced last week that the company has signed Jerry Madison to a recording contract.

Madison's first single will be released this month and will be encased in a special sleeve with his picture and bio information.

and bio information. Madison studied at the Music Academy of the West in Santa Bar-bara with such teachers as Stravin-sky, Bonelli, Milhaud and Lert and has appeared with the Los Angeles Light Opera Association. He has ap-peared in a Broadway show, toured night clubs with Janis Page and is currently singing and dancing on the Dinah Shore TV show. "We are very excited about Madi-

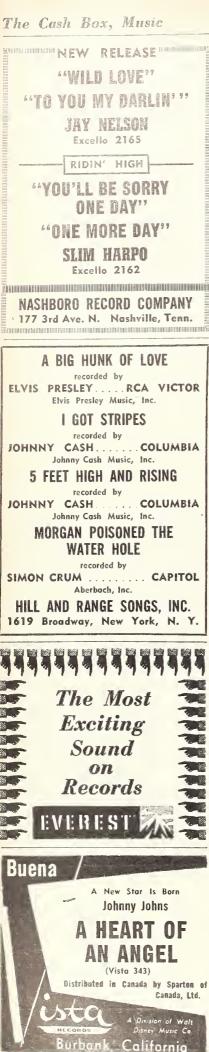
"We are very excited about Madi-son's chances as an artist," said Doshay, "as he has all of the ingre-dients necessary for a record star with teenage appeal."

Doshay and A&R director Dave Pell are currently selecting material for Madison's second release. Negoti-ations are also under way to book the singer on several national TV shows.





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Schucher To Manage Browns

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MADISON, TENN,-Herb Schucher announced last week that he has become personal manager of the Browns, Jim Edward, Maxine, Bonnie and Norma, who currently have the number one record in the country, "The Three Bells."

Schucher disclosed that he is negotiating with the Jim Denny office of Nashville and MCA to handle certain facets of their bookings.

Schucher is also the personal manager of country artist Jim Reeves. He said that the management of both acts will be directed from his offices in Madison and that forthcoming plans for both will be announced Sept. 1 when he returns from Milwaukee where he is managing the Grand Ole Opry show at the Wisconsin State Fair.

Gallion Joins Acuff-Rose

NASHVILLE — Bob Gallion, well known in the country field has joined the staff of Acuff-Rose Artists Corporation in sales promotion, it was announced last week by ARAC Manager, W. D. Kilpatrick.

"Bob brings a wealth of knowledge and experience to Acuff-Rose Artists Corporation," Kilpatrick stated. "He has been a very successful promotion and front-man for numerous packages and is recognized as one of the nation's outstanding country music master of ceremonies."

Gallion comes to the Nashville talent firm following four years at radio station WABB in Mobile, Alabama, as a country music disk jockey. In addition to his duties in the sales promotion department at Acuff-Rose, he will continue as an MGM recording artist and as a song writer for Acuff-Rose Publications. His record, "You Take The Table (And I'll Take The Chairs)" is currently on national hit record charts and he is the writer of Kitty Wells' hit, "Your Wild Life."

Opry Grows

NASHVILLE - Radio WSM here reported last week that over a continuing period, box office attendance at Grand Ole Opry shows for 1959 show a 7% increase over 1958.

Harry Peebles, of the Harry Peebles Agency, Wichita, Kansas, which books a large amount of Opry shows, said, "Our shows at the fairs this year are drawing about 40% more than they did last year and 60% more than they drew two years ago."

Rank Signs Ted Taylor

NEW YORK-Rhythm and blues artist Ted Taylor has been signed to an exclusive, long-term contract by Rank Records, it was announced last week by sales director Len Levy. Taylor previously recorded on the Duke label.

Sevy reported that Taylor's first session has been completed and a single will be released early in September

A Cake For Carl





MINNEAPOLIS, MINN.—Carl Dobkins, Jr., Decca Recording artist, holds a cake in the shape of a book presented to him by his fans on arrival at World Chamberlain Airport, this city. The cake was inscribed with the title of his hit song, "My Heart Is An Open Book." Dobkins came here for an appearance at the Marigold Ballroom. Show also headlined Josie Records' Bobby Freeman.

Mitchell-Ruff Duo Set For "Moscow Jazz At Town Hall"

NEW YORK—At the forthcoming "Moscow Jazz At Town Hall," on Fri-day, September 11, Roulette's Mit-chell-Ruff Duo will re-create the Moscow jazz concert that broke through Russia's official ban on jazz last June. First American musicians to play jazz in Russia, Dwike Mitchell and Willie Ruff appeared at Moscow's Tchaikowsky Conservatory of Music and Leningrad University with their modern jazz improvisations which have undertones of Bach, Liszt, and Scarlatti. After breaking the ice by lecturing on the history of jazz in Russian, the Duo topped their cultural exchange with a jazz version of Russia's current number one pop hit, "Moscow Nights."

Sidney Gross, producer of "Moscow Jazz At Town Hall," reports that Roulette Records is rushing out a single on the Mitchell-Ruff Duo's take-off on "Moscow Nights." The tune will be a highlight of the September 11 concert which marks the Duo's Town Hall debut.

Well-known here through their LP albums, supper club appearances, and nationwide lecture tours, the Duo staged their Soviet jazz concerts while touring with Yale University's Russian Choir. Their trip, which included a controversial stop-over at the Vienna Youth Festival, made headlines in the U.S. press.

Mitchell and Ruff, both former members of the Lionel Hampton band, have been strongly influenced by classical music as well as jazz. It was this academic background that made them welcome at the Moscow conservatory. Ruff who plays the bass and French horn, studied with Paul Hindemith and has a Master's Degree in music from Yale and pianist Dwike Mitchell graduated from the Philadelphia Academy of Music and has been guest soloist with the Philadelphia Orchestra.

The "Moscow Jazz At Town Hall" concert brings DJ Sidney Gross back to the jazz field. Gross taught Columbia University's first jazz appreciation course and produced the 1956 Connecticut Jazz Festival.

New Label Offers 100% Return Privilege

HOLLYWOOD - Rontodd Records, new indie label, last week announced a new pricing policy to distributors. In a letter to all Rontodd distrib-utors, Ronald Todd, president of the organization, stated: "In accordance with our faith in all Rontodd releases we doem it only

all Rontodd releases we deem it only proper to offer you 100% guarantee return privileges." As a cash bonus any distributor who returns less than 10% of any order will receive credit for the portion returned and a check in the remaining portion up to the remaining portion. For example, if a distributor places

an order for \$1,000. Then sells only \$960 worth of merchandise, Rontodd \$960 worth of merchandise, Rontodd Records then sends him a check for \$40... which is his bonus for return-ing less than 10% of his first order. At the same time Todd announced it is lowering the distributor price to 42¢ instead of the current 46¢. Rontodd currently has three singles in release; "Tipsy Duck," "Close to My Heart" by Adgis Merrill and "My Heart Flares Up" by Jesse Belvin. At the same time, Todd announced that in an effort to build a catalog of some 85 LP's for 1960 release he is seeking to lease masters from other

some 85 LP's for 1960 release he is seeking to lease masters from other indies and producers. Todd said, "as in the single field we are looking for lease deals on material suitable for album release. Not only do we want things in the pop line, we are looking for spoken word, jazz and classical material also and will pay top percentage consider-ations." ations." "As for albums," Todd continued,

"we are mainly interested in merchandising them through our newly formed record club. Talks are currently under vay with three national credit card systems to use—not only their mailing lists—but to let their members charge Rontodd product to their monthly bills. This will stimulate album sales giving it both horizontal and vertical coverage.

"At the present time we have some 18 albums under option; when we do announce our entry into the album business we will have what I consider to be the best independent catalog being offered to the public today."

Producers or others interested in joining with Rontodd Records may contact them at P. O. Box 1001, Hollywood or by telephone: HOllywood 2 - 1353.

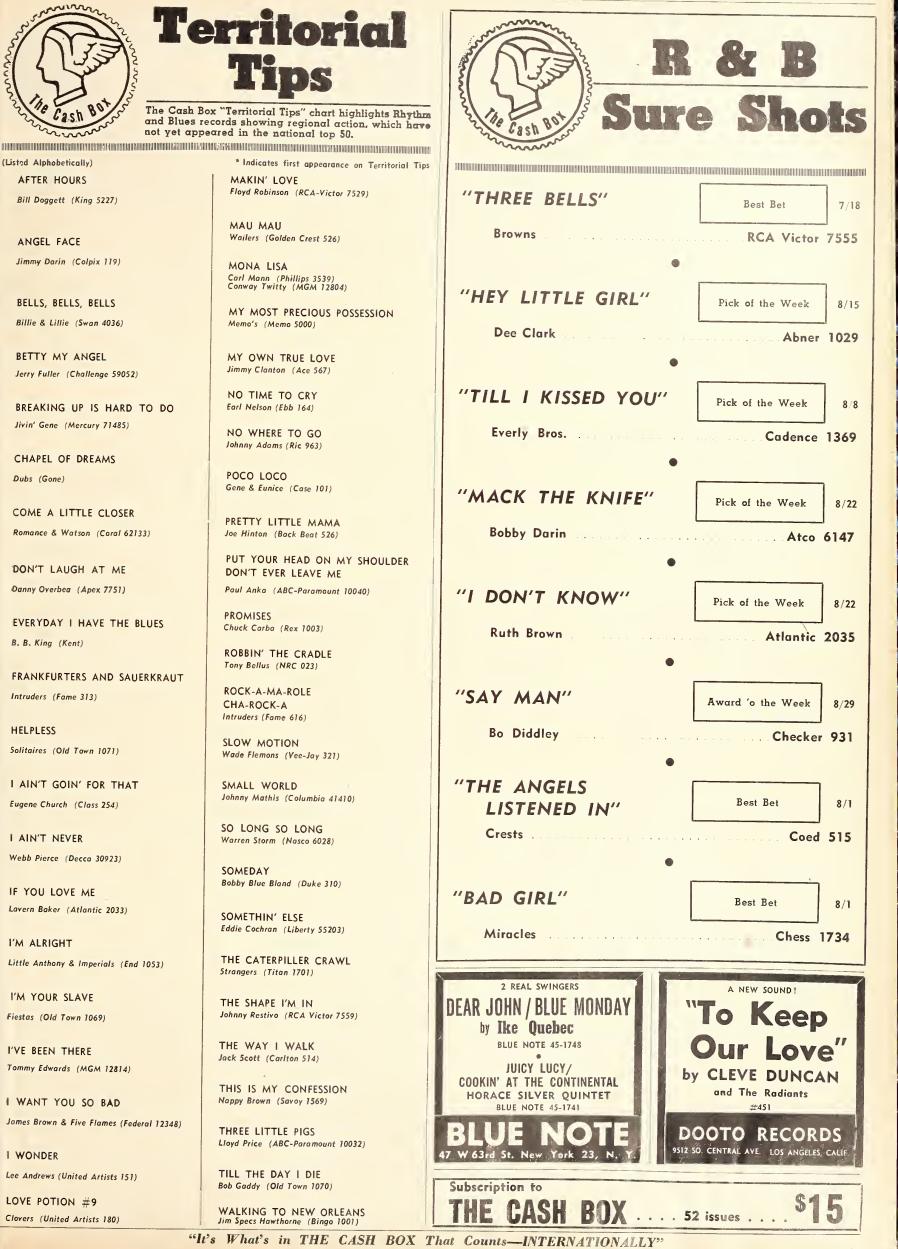
September 5, 1959

The Cash Box, Music

HELPLESS

1 WONDER

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TOP 50 ACROSS THE NATION

	Last eek			. Last
NAT'D I SAY Charles (Atlantic 2031)	(1)	26	IT WAS I Skip & Flip (Brent 7002)	/eek (36)
ERE GOES MY BABY ters (Atlantic 2025)	(2)	27	40 MILES OF BAD ROAD Duane Eddy (Jamie 1126)	(19)
GONNA GET RRIED d Price (ABC-Paramount 10032	(7)	28	THE THREE BELLS The Browns (RCA Victor 7555)	()
VANT TO WALK	(5)	29	A BIG HUNK OF LOVE Elvis Presley (RCA Victor 7600)	(21)
Domino (Imperial 5606)		30	HEY LITTLE GIRL Dee Clark (Abner 1029)	()
BY k Benton (Mercury 71478)	(3)	31	LIKE YOUNG Andre Previn & David Rose (MGM 1	(31) 2792)
OVES YOU PORGY Simone (Bethlehem 11021)	(6)	32	THE BELLS Baby Washington (Neptune 104)	(33)
EP WALK o & Johnny (Canadian American	(10) 103)	33	TIME MARCHES ON Roy Hamilton (Epic 9323)	(27)
VENDER BLUE my Turner (Big Top 3016)	(4)	34	I ONLY HAVE EYES FOR YOU Flamingos (End 463)	(28)
HAT A DIFFERENCE DAY MAKES ah Washington (Mercury 7143S)	(8)	35	CRACKIN' UP Bo Diddley (Checker 924)	(35)
A OF LOVE Phillips (Mercury 71465)	(18)	36	TILL I KISSED YOU Everly Bros. (Cadence 1369)	()
DNIGHT FLYER "King" Cole (Capitol 4248)	(13)	37	MACK THE KNIFE Bobby Darin (Atco 6147)	()
OKEN HEARTED LODY 1h Yaughan (Mercury 71477)	(22)	38	I'M A HOG FOR YOU Coasters (Atco 6146)	(47)
GONNA BE A WHEEL MEDAY Domino (Imperial 5606)	(15)	39	LET NOBODY LOVE YOU Little Willie John (King 5219)	()
	(16)	40	Bo Diddley (Checker 931)	()
D RIVER ROCK nny & Hurricanes (Warwick 509	(24))	41	SINCE YOU'YE BEEN GONE Clyde McPhatter (Atlantic 2028)	(32)
AVE MY KITTEN ONE le Willie John (King 5219)	(12)	42	antito bit i di koi (i duke soi)	(49)
sters (Atco 6146)	(29)	43	Chuck Berry (Chess 1729)	(48)
& Dean (Dore 522)	(26)	44	THE ANGELS LISTENED IN Crests (Coed S1S)	();
ERE'S SOMETHING I YOUR MIND Jay McNeely (Swingin' 614)	(17)	45	PERSONALITY	(30)
TTING NEARER n Lester (C&M 500)	(20)	46	BAD GIRL	.))
'S TOO LATE heel Slim & Little Ann (Fire 100	(14) 0)		Miracles (Chess 1734) LONELY BOY	(34)
NDA LU Sharp (Jamie 1128)	(23)	47	Paul Anka (ABC-Paramount 10022)	
HIGH, SO LOW ern Baker (Atlantic 2033)	(25)	48	MY WISH CAME TRUE Elvis Presley (RCA Victor 7600)	
L BE SATISFIED kie Wilson (Brunswick 35136)		49	KISSIN' TIME Bobby Rydell (Cameo 167)	(<u> </u>
DU'RE SO FINE cons (Unart 1023)	(9)	50	HUSHABYE Mystics (Laurie 3028)	(38)
-				*

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

Falc





"I WONDER" (2:10) [G&H BMI—Andrews]

"BABY COME BACK" (2:15) [G&H BMI-Andrews]

LEE ANDREWS (Casino 543)

• Andrews' first for the Casino label could put him back in 'clicksville'. Deck's future lies with "I Wonder," a lovely ballad performed tenderly and with sincerity. It's already showing territorially and could break out nationally, pop and r&b. Under portion, "Baby Come Back," is another pretty rock-a-ballad.

"COMIN' AROUND THE MOUNTAIN" (2:05) [Greenwich ASCAP—Arr. Morisette]

"YOU AND YOUR LOVIN' WAYS" (2:03) [Venice BMI-Morisette]

JOHNNY TWO-VOICE (Specialty 676)

• Strong r&b version of the old "Comin' Around the Mountain" makes an impressive debut disk for the singer, who derives his name from the way he switches from a low to high pitched voice. Tune is wrapped up in a real frantic combo-chorus package. Flip is a soulful, earthy blues that Johnny wails expressively. A power-packed outing with a bright future bright future.

TINY GRIMES (B and F 1325)

B "BLUES ROUND UP" (2:45) [Frederick BMI—Grimes] Tiny Grimes sets up fast paced blues with his guitar, while the Rocking High-landers (along with their instrumental with receipted) with occasional assistance) chime in with occasional lyrics.

B "TINY'S BOOGIE" (2:55) [Frederick BMI — Grimes] All instrumental boogie-woogie features Grimes' hot guitar all the way.

EDDIE BO (Ric 962)

B "I NEED SOMEONE" (2:25) [Ron BMI—Bocage] Bo's good blues shouting is demonstrated on this attractive side. Gonna collect loads of spins.

B "HEY THERE BABY" (2:05) [Ron BMI — McKinley, Bocage] Another strong vocal effort by Bo. This one's a fast rhythm affair.

CLEVE DUNCAN (Dooto 451)

B+ "TO KEEP OUR LOVE" (2:53) [Williams BMI—Duncan] Strong "Six Nights A Week"-style ballad entry by Duncan, the lead singer with the Penguins on "Earth Angel," is given a unique sound by the interplay of harp and piano in backdrop. Can "TO KEEP OUR LOVE" (2:53) make the grade.

B+ (17) BETTING MY HEART" (2:17) [Williams BMI — Chambers] Here Duncan takes off energetically on a driving rhythm rocker. Excellent r&b pairing. Splendid support by The Radiants.

LITTLE JOE

(Okeh 7121)

B+ "I NEED SOMEBODY" (2:18) [Peer BMI—Neil] Very attractive romantic rocker. Joe's appealing vocal efforts take on a Sam Cooke flavoring. Should attract attention in both pop and r&b circles.

B+ (2:22) [Saratoga BMI — Cook] Another ear-arresting job by Joe, expressively reading a bittersweet love ballad. Can also collect coin.

THE TRAMPS

(Arvee 570)

B+ "MIDNIGHT FLYER" (2:15) [Winneton BMI—Watts, Mosley] Excellent group treatment of the tune that's making it via the Nat King Cole waxing. Lead vocal shines. Tho late on the scene, can come in for some loot.

B "YOUR LOVE" (2:06) [Arvee BMI — Young, Parker] Exciting rock effort with all hands pitching in enthusiastically. Deserves spins.

SLIM HARPO

(Excello 2162)

B "YOU'LL BE SORRY ONE DAY" (2:20) [Excellorec BMI— West] Mildly swinging blues opus enlivened by Harpo's fine wailing.

C+ "ONE MORE DAY" (2:22) [Excellence BMI — West] Earthy blues is chanted feelingfully.

LARRY BIRDSONG

(Champion 1015)

B+ "SOMEDAY SOMEWHERE" [LaVern BMI — Jarrett] The singer attacks this hand-clapping jump tune with vigor and enthusiasm. Attractive vocal style; will grab off many solar and spins many sales and spins.

B "YOU'RE MY BABY" [LaVern BMI—Jarrett] Slow, pounding, low-down blueser completes the pairing.

BUCK ROGERS

(Montel 2002)

B "CRAZY BABY" (2:15) [Red Stick BMI — Rodriguez, Bryan] Conventional, pounding rock-a-ballad is capably handled by the singer.

MARIE" (2:19) **C+** "ROSE MARIE" (2:15) [Ited Stick BMI — Bryan] Up-tempo pleading session here. Jets back up on both portions. Ampar distributes "ROSE [Red



JOHNNY DARK

- WEAM-Washington, D. C.
- 1, What'd I Say (R. Charles) 2. I'm Gonna Get Married
- (L. Price)
- 3. Sleepwalk (Santo & Johnny)
- 4. Baby Talk (Jan & Dean) S. Okefenokee (F. Cannon)
- 6. I Want To Walk You Home (F. Domino)
- 7. Sea Of Love (P. Phillips)
- B. Twice As Nice (Second 9. The Angels Listened In (Crests) B. Twice As Nice (C. McPhatter)
- WYMB-Manning, S. C. 1. A Big Hunk Of Love (E. Presley) 2. I Want To Walk You Home (F. Domino) 3. 40 Miles Of Bad Road (D. Eddy) 4. Just A Little Too Much (R. Nelson) 5. There Goes My Baby (Drifiers) 6. What'd I Say (R. Charles) 7. Twice As Nice (MicPhatter) 8. Linda Lu (R. Sharpe) 9. My Wish Came True (E. Presley) 10. Miami (E. Church) 10. Love Walked In (Flamingos)
- Sea Of Love (P. Phillips)
 Sig Hunk Of Love (Presley)
 I'm Gonna Get Married (L. Price)
 Sleepwalk (Santo & Johnny) Sleepwalk (Sanro a Sanro
(R. Price) 6. Partners (J. Reeves) 7. Country Girl (F. Young) 8. 8attle Of New Orleans (J. Horton) 9. Half Breed (M. Rainwater) 10. Katy Too (J. Cash)

NORM BROOKS

WMFJ-Daytona Beach, Fla.

- 8. Just A Little Too Much (R. Nelson)
- 9. Red River Rock (Johnny & Hurricanes) 10. | Ain't Never (Four Preps)

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

JIM NESBITT WYMB—Manning, S. C.



Survey

49. ALL FOR THE LOVE OF A GIRL.

50. MY CURLY-HEADED BABY.





<text><text><text><text>



<text><text><text><text><text>

You" and "Oh, What A Feeling". . . . Hank Snow, whose latest for Victor pairs "The Last Ride" and "Party Of The Second Part", is set, along with

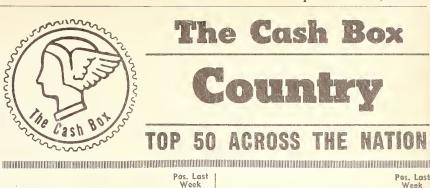
his Rainbow Ranch Boys, for dates this week in Ont.

* * * * * * * * * * * * * * * The Davis Bros. recently inked long-term wax pacts with Col. Chuck Thompson and Col. John Dixon, Flag recording and publishing toppers of Mobile, Ala. Herb and J. C. Davis, who are very active doing Gulf Coast radio and TV p.a.'s bowed on the label with 2 sacred efforts. Their newest release pairs two country items tagged "Things I Can't Forget" and "Wild, Wild Flower". . . . Jimmy Work types that, due to the need for larger quarters, he's moved his Work pubbery and All diskery to 14188 Close St. in Whittier, Calif. . . Platter spinners can obtain Simon Crum's newest Capitol chart item, "I Fell Out Of Love With Love", by writing to Hubert Long, 616 Exchange Bldg., Nashville, Tenn. . . . New Boo Boo Stick fad hopped on by Chet Atkins via his newest for Victor, "Boo Boo Stick Beat." . . . Don Everly's the cleffer on both ends of the Everly's Acuff-Rose published Cadence clicks, "('Til) I Kissed You" and "Oh, What A Feeling". . . . Hank Snow,



RUSTY & DOUG

Can. and upper New York. . . . Red Foley's Decca package, "Let's All Sing to Him," recorded in Nashville's famed old Ryman Auditorium (using 50 voices from the Woodmont Baptist and Madison Baptist churches) is now in the nation's music stores. The choirs were in the pews during the session, Red on stage, and recording had to be interrupted numerous times because of a thunderstorm overhead. 16 songs ("Hymns of All Churches" is the sub-title) are included on the LP.



| | | Pos. Last
Week | | | Pos. La
Week |
|--------|--|-----------------------|-----------------|---|-----------------|
| 1 | THREE BELLS
The Browns (RCA Victor 7555) | | 21 | JIMMY BROWN
THE NEWSBOY
Mac Wiseman (Dot 15946) | (21) |
| 2 | I AIN'T NEVER
Webb Pierce (Decca 30923) | (2) | 22 | SOMEBODY'S BACK
IN TOWN
Wilburn Bros. (Decca 30871) | (15) |
| 3 | WATERLOO
Stonewall Jackson (Columbia 4139 | | 23 | NINETY-NINE
Biil Anderson (Decca 30914) | (17) |
| 4 | PARTNERS
Jimmy Reeves (RCA Victor 7557) | | 24 | SAL'S GOT A SUGAR LIP
Johnny Horton (Columbia 41437) | (32) |
| 5 | COUNTRY GIRL
Faron Young (Capitol 4233) | (7) | 25 | JOHNNY REB
Johnny Horton (Columbia 41437) | (25) |
| 6 | WHO SHOT SAM
George Jones (Mercury 71464) | (4) | 26 | OUR CHURCH
YOUR WEDDING
Roy Drusky (Decca 30943) | (34) |
| 7 | TENNESSEE STUD
Eddy Arnold (RCA Victor 7542) | (5) | 27 | | (22) |
| 8 | HEARTACHES BY
THE NUMBER
Ray Price (Columbia 41374) | (8) | 28 | CHASIN' A RAINBOW
Hank Snow (RCA Victor 7524) | (26) |
| 9 | 10,000 DRUMS
Carl 5mith (Columbia 41417) | (9) | 29 | I'M BEGINNING
TO FORGET YOU
Jim Reeves (RCA Victor 7557) | (30) |
| 10 | I GOT STRIPES
Johnny Cash (Columbia 41427) | (10) | 30 | FIVE FEET HIGH | (31) |
| 11 | GRIN AND BEAR IT
Jimmy Newman (MGM 12812) | (11) | | Johnny Cash (Columbia 41427) | |
| 12 | SOLDIER'S JOY
Hawkshaw Hawkins (Columbia 41)
Jerry Reed (NRC 5008) | (16)
419) | 31 | THE LONG BLACK VEIL
Lefty Frizzell (Columbia 41384) | (27) |
| 13 | KATY TOO
Johnny Cash (Sun 321) | (12) | 32 | I'M NOT SUPPOSED
Claude Gray (D 1059) | (28) |
| 14 | DON'T TELL ME YOUR
TROUBLES | (20) | 33 | YOU TAKE THE TABLE A
I'LL TAKE THE CHAIRS
Bob Gallion (MGM 12777) | (29) |
| | Don Gibson (RCA Victor 7566) | | 34 | Webb Pierce (Decca 30923) | (33) |
| 15 | BIG MIDNIGHT SPECIAL
Wilma Lee & Stoney Cooper
(Hickory 1098) | | 35 | YOUR WILD LIFE'S
GONNA GET YOU DOWN
Kitty Wells (Decca 30890) | |
| 16 | JOHN WESLEY HARDIN
Jimmy Skinner (Mercury 71470) | | 36 | I HEAR YOU TALKIN'
Faron Young (Capitol 4233) | (39) |
| 17 | LITTLE DUTCH GIRL
George Morgan (Columbia 4-4142 | :0) | 37 | I FELL OUT OF LOVE
WITH LOVE
5imon Crum (Capitol 4252) | (48) |
| 18 | SAILOR MAN
Johnnie & Jack (RCA Victor 7545) | | 38 | HEARTBREAK AVENUE
Don Gibson (RCA Victor 7566) | (41) |
| 19 | SAWMILL
Mel Tillis & Bill Phillips
(Columbia 41426) | (24) | 39 | CABIN IN THE HILLS
Lester Flatt & Earl Scruggs
(Columbia 41389) | (40) |
| 20 | BATTLE OF NEW
ORLEANS
Johnny Horton (Columbia 41339) | (14) | 40 | MONA LISA
Conway Twitty (MGM 12804)
Carl Monn (Phillips 3539) | (37) |
| 42. BL | AGGIN' THE RIVER.
ACK LAND FARMER.
HITE LIGHTNING. | ,
, | 46. UN
47. M | NDER YOUR SPELL.
Y WISH CAME TRUE.
HE STORM WITHIN MY HEART | |

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

44.

OLD MOON

45. NUTHIN' BUT TRUE LOVE.

EDDY ARNOLD, RCA VICTOR RECORDS

> ANITA BRYANT, CARLTON RECORDS

FABIAN, CHANCELLOR RECORDS

EDDY, ANITA AND FABIAN ARE ON STEREO and they sound best on SEEBURG

HEAR THESE STEREO SINGLES:

"Tennessee Stud", Eddy Arnold, RCA Victor 61-7542 "Till There Was You", Anita Bryant, Carlton ST-512 "Tiger", Fabian, Chancellor S-1037



America's Finest and Most Complete Music Systems

DESIGN PATENT PENDING

Now Is The Time To INCREASE LOCATION TRAFFIC

With the approach of Fall, restaurants, taprooms, and neighborhood bars will see the return of the "regular" customer, the every night or every weekend patron who comprises the location's clientele.

Labor Day appears as the crucial date on the operator's calendar because it is the return to normalcy in locations and, more important, it is the beginning of a season that will not be "broken" by a summer interlude, beginning the longest operating season of all.

The coin machine operator should concern himself with two categories of patrons, as should the location owner; the returning "regular" and, the countless prospects who do not frequent his locations for various reasons. Here lies the increased traffic potential.

Operators have an opportunity at this time to promote and increase location traffic which can eventually become "regular" clientele, and at the same time, cement his location's relationship with the present patrons.

The area for promotion of new patrons is wide open. A program for increasing traffic should be a combination program—the location owner and the operator should take part. It is up to the operator to start the program rolling. A wise operator can suggest many improvements to a location owner without being involved with the actual costs, pointing out that the increased business will lie in greater sales of liquor, beer and food. A new back-bar display, comfortable seating facilities, better lighting, improved service, attractive interior decor changes, window displays, outside sign attraction and a general spruce-up program that will reflect a "relax and enjoy yourself" atmosphere, should take place.

In conjunction with the location owner's improvement program, the coin machine operator should make his own investment with the introduction of new equipment. A new music machine or new game, installed right at the outset of Fall business, in addition to supporting the owner's investment and program, will not only interest the regular patron but also attract new customers. Up-to-date programming through use of charts and catering to individual location tastes, with speedy changes made when requested through the "post-card" notification system will result in greater music play.

Time should be spent with a location owner to orientate and excite him as to the brand new features of a game, after, of course, the operator has familiarized himself with the equipment and every facet of scoring, etc. Factory engineers are great psychologists —the one new twist to a game could very well be the main reason for intensive play and greater collections. The music and game selling points, while "strictly business" to an operator, are exciting new attractions for patrons constantly looking for something new when they visit a location.

A bright atmosphere of amusement and relaxation is something that should be advertised near and far. It may be accomplished in several inexpensive ways.

Printed material which is made available to locations through many channels (distillers, breweries, music-game factories) can, in many instances, be designed to tie-in with individual location highlights a music system, a game, tournaments, etc. Local tavern owners associations are fertile ground for promotion ideas and are usually the source of general advertising programs—"Family Week", "Club Luncheon" programs—and other advertisements are designed to increase traffic. Newspaper mats are available for individual use in local newspapers which could answer the "Where shall we go tonight?" question on almost everyone's lips.

Now is the time to use as many of these promotion techniques as is possible. Increased traffic will almost certainly result.

P.A.L. Officials, Record Company Exec, To Discuss "Juke Box Jamboree" Phase

Bodkin Asks All N. Y. State Coinmen Attend



AL BODKIN

NEW YORK-After an interlude of Several weeks between meetings, Al "Senator" Bodkin, chairman of the Public Relations Committee of the New York State Coin Machine Association, Inc., has called a Special Din-ner Meeting for Wednesday, Septem-ber 2, at the Hotel Astor, in New York City.

Announcements to the trade in New York State were scheduled to be mailed out on Friday of last week in order that the largest possible attend-ance gather for this special forum. "I've been contacting various groups

during the past few weeks," advised Bodkin, "and I believe that a special meeting is in order so that we may review just what we have been doing and what has been accomplished to date."

Bodkin stated that in a talk with Commissioner Nolan, of the New York Police Athletic League, Nolan advised that although he would be away from the city during the meeting, he would instruct John Fahey, chairman of the public relations division of P.A.L. to attend. In addition to Fahey, Bodkin expected several officials from New York City and State to attend in order that they may become familiar with the workings of the committee and its purpose.

"We can also expect Ken Luttman, Coral Records, to attend and give us an idea as to the possibility of having recording artists present at our 'Juke Box Jamborees', teenage dances which are being scheduled in conjunction with P. A. L. activities," continued Bodkin. Plans for the Music Oper-ators of New York annual banquet, scheduled for October 31, at the Hotel Commodore, this city, will be discussed in relation to its bearing on a statewide public relations program.

Dinner will be served at 6:30 P. M. for all attending in a room to be designated by the hotel management and indicated on the bulletin board for all guests to see when they arrive.

"I'd like everyone to arrive at about 6:00 P. M. so that we can get together before dinner is served. It is of the utmost importance that everyone in New York State attend this special meeting in lieu of what has been accomplished to date, and also the pro-gram we have prepared to start these programs rolling. Now that vacation time is over and the details of previtime is over and the details of previ-ous meetings have been cleared up, it is necessary for everyone in the in-dustry to attend in order that we re-ceive all of the support possible for the continuation of our program," stated Bodkin.

"I can assure every coinman that if he attends this special meeting and If he attends this special meeting and learns what we have in store for the New York State public relations pro-gram he will not have to be asked to attend future meetings. We can ex-pect topics of the utmost importance to be discussed openly on Wednesday evening and every man in the industry should make it a point to be there," concluded Bodkin.

should make it a point the there," concluded Bodkin. The public relations organization has received full support from the Rockland County Association with a membership from each coinman in the association. Al Catanese, president of the Rockland group, advised that all members were fully paid up. In addition to Rockland, 100% mem-bership dues were received at the New York State PR headquarters, last week, from the entire membership of the New York State Operators Guild, in upper New York State, advised Jack Wilson, president. Coinmen from the New York City area have also responded to the solici-

area have also responded to the solicitation mailed out last week, with requests for five-dollar membership dues and additional contributions to finance the program.

Chick Crabtree. Vet Coinman, Dies At 53



CHAPIN "CHICK" CRABTREE

CHICAGO-Chapin "Chick" Crabtree, age 53, owner of Crabtree Music Company, with offices in Madison and Edinburgh, Indiana, died Friday, August 18, after a lengthy illness.

Crabtree, who pioneered in the coin machine business, more than 30 years ago, was widely known in the Indiana area, according to his associate, "Red" Carvin

Surviving are his widow, Frances, and a daughter, Jean Esther.

Funeral services for Crabtree were held Monday, August 24, in Madison, Indiana

A Y STATE PUBLIC RELATIONS Nebraska Ops Guild Skeds Fall Coin GROUP CALLS SPECIAL MTG. SEPT. 2 Meet For Weekend Of Sept. 12 and 13

OMAHA—Howard Ellis, secretary & treasurer of the Music Guild of Ne-braska, reported last week that the next meeting of the operators' asso-ciation is scheduled for Saturday and Sunday, September 12 & 13, in Hast-ings, Nebraska at the Thunderbird Steak House. ings, Nebrasl Steak House.

"This is actually a resumption of our business gatherings," Ellis stat-ed, "now that the summer vacation period is behind us, and everyone is settling down to business as usual. We are expecting a good season and this should be a very interesting meeting. "Actually," he continued, "there are

"Actually," he continued, "there are many important issues to be dis-cussed; such as our local public rela-tions program, the national public re-lations program—which is just get-ting underway— and, of course, the copyright situation—a vital problem to all of us in the coin machine in-dustry." Ellis urged all members to contact Ruff Hopp, host for the occasion, so

Ruff Hopp, host for the occasion, so that he can immediately make hotel or motel reservations for them.

Mickey Mouse and Wurlitzer At Disneyland



DISNEYLAND, CALIF .-- Joe Hrd-

DISNEYLAND, CALIF.—Joe Hrd-licka, Wurlitzer service manager, re-cently completed an eight-state tour in five weeks, covering the West-Southwest territories. During this trip, Joe visited dis-tributors and field service men in the West. His itinerary included Denver, Colorado; Salt Lake City, Utah; Se-attle, Washington; Woodburn, Ore-gon; San Francisco, Los Angeles and Disneyland, California; Phoenix and Tucson, Arizona; Dallas, Texas and St. Louis, Missouri. "Wurlitzer phonographs provide much of the entertainment music at Disneyland," said Joe, "and I spent a good deal of time checking over new 100-selection mechanisms which have

100-selection mechanisms which have been installed in the Model 780-Co-

lonial style cabinets, in vogue prior to World War II. "Enthusiasm of customers for the styling of this now antique juke box and its new up-to-date Hi-Fi sound is most gratifying," continued Hrdlicka. The original 24-selection, 78 RPM mechanisms of the machines which are spatted throughout the park have

mechanisms of the machines which are spotted throughout the park, have been replaced by Carousel 100-selec-tion units, Ceramic pick-ups, new am-plifiers and all the paraphernalia needed to produce interesting music. The earnings of the machines have multiplied several times since the in-terior transformation was accomterior transformation was accomplished, advised Hrdlicka, shown above in the Wurlitzer Store, Disneyland, with a Model "2300" Wurlitzer stereo.

HAPPY BIRTHDAY THIS WEEK TO: **HAPPY BIRTHUAT IHIS WEEN IU:** Joseph Weinberger, Louisville, Ky. . . Charles H. Williams, Jackson, Tenn. . . Orval F. Donley, Russell, Ka. . . . George Hoblak, Edwards-ville, Pa. . . Ellen M. Brown, Chicago, Ill. . . . Frank Coubal, Bloomer, Wis. . . Doris Shapiro, Miami, Fla. . . . Bernard W. Luchman, Omaha, Nebr. . . . Theodore T. Bush, Miami, Fla. . . . Joe Noto, San Francisco, Calif. . . Edwin Thos. Heath, Macon, Ga. . . Rose N. Guillaume, Jef-ferson, S. D. . . . Mont Z. Elkins, Charleston, W. Va. . . . Marcel Lucca, Geneva, Switzerland. . . . Clitus E. Lowry, Lexington, Ky. . . . Maurice DeOlive, Brenhan, Tex. . . . Ira Howard, The Cash Box . . . Joseph R. Young, New York, N.Y. . . . John Ostrander, Baltimore, Md. . . . Earl P. Gore, New Orleans, La. . . Johnny Casola, Chicago, Ill. . . . P. A. Thurkettle, Toledo, Ohio. . . . Luther S. White, York, Pa. . . William K. Rodstein, Philadelphia, Pa. . . . John Minero, Paterson, N. J. . . . Harold Motherway, Chicago, Ill. . . . Elijah Francis Davidson, Irvine, Ky. . . E. C. Bybee, San Antonio, Tex. . . Al Engeln, Nashville, Tenn. . . . George L. New, Hobbs, N. M. . . Bovio Belletini, Coalgate, Okla. . . . Charles W. Stillman, Augusta, Me. . . Batha Curry Love, Atlanta, Ga. . . Earl G. Gravlin, Jacksonville, Fla. . . Miguel F. Whitaker, San Antonio, Tex. . . Algot L. Kropp, Tuscaloosa, Ala. . . Gerald Barron, Belmont, Calif. . . . Robert M. Carlyle, Grand Rapids, Mich. . . Malcolm Ward, Monroe, La. . . Mrs, Anna C. Peres, New Orleans, La. . . O. H. Rushing, Philadelphia, Miss. . . Frank Swartz, Nashville, Tenn.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Williams Ships New "Titan" Gun



SAM LEWIS

CHICAGO—Sam Lewis, vice-presi-dent, Williams Electronic Manufacturing Company, this city, announced the release last week of the company's new rifle target amusement game, "Titan."

"We very proudly announce 'Titan's' release to the trade," Lewis declared, "for it is definitely a great succes-sor to our previous stellar gun games, 'Vanguard', 'Hercules', and 'Cru-sader' sader.

"All three of our previous rifle games racked up enviable sales and record breaking production sched-ules," continued Lewis, "and by all appearances 'Titan' will surpass even these fine records." "Titan" is a bouncing ball target game, which has the target area on

appearances intain will surpass even these fine records." "Titan" is a bouncing ball target game, which has the target area on the playfield laid out so that the bouncing balls fall into line on the back. The player launches the balls by shooting at targets under the ball holes. A new "super hole" has been placed at the bottom of the playfield, in the center of the target area. This fea-ture triples the score when it is made. 2 light targets at each side of the playfield launch all balls when lit. Another feature Lewis made par-ticular mention of is the lighted scor-ing area above the playfield, which has a picture of a rocket thrust for-ward into the Universe. "We are particularly proud of the

"We are particularly proud of the beautiful cabinet," stated Lewis, "and we must emphasize that this cabinet was designed to fit into any size lo-cation, regardless of how large or small it is. The most important con-sideration is, of course, that it will definitely bring in high earnings to the location and the operator

interview of the operator. "Sample orders are being shipped out to our distributors now," he concluded.



W. UPPER MIDWEST MUSINGS Mr. and Mrs. Ralph Harvey, Mitchell, S. D., in town over the week end visiting their son who lives at Mound. Monday morning found the Harveys making the rounds and getting their records and parts. . . . Jim Stearns and Loyd Schimke, Minot, N. D. in the cities for a few days visiting some of the distributors. . . Art Berg, Fairmont, Minn. in town for the day. Said he was taking care of Joe Totzke's route for the week as Joe and the family are up north vacationing. . . Bernie Misch, LaCrosse, Wisc. has sold out to Clarence Troke, Winona, Minn. Bernie is keeping the cigarette route and just sold the games and phonographs. . . . Red Wilbur and son Butch, Duluth, Minn. in town for the day. The weather in the Twin Cities this week has been in the high 90's and Red says that Duluth is the coolest spot in the time in quite a' spell. Business has been so good along the resort area that he has been too busy to drive in. . . Just heard that C. T. Terveer, Winona, Minn. is at the Worrall Hospital, Rochester. Went to Rochester last week for an check-up as he wasn't feeling well and had a stroke while sitting in the doctor's office. Will have to be in the hospital for several months. . . . Winona visitors this week in town were Elmer Gredin, and Lloyd Williamson. . . . Hank Krueger, Fairfax, Minn. in town having just returned from a trip up North. Said fishing was very poor. . . Eddie LeBlanc, St. Cloud, Minn. in town for the day. Didn't leave for home until dark as it was too hot to drive during the day. . . Earl Porter, Mitchell, S. D., and Tony Ratchford, Huron, S. D. drove to Mpls. together and are spending a few days in town. . . . Tom Roberts, Hurley, Wisc. in town for the day making the rounds. . . . Gordon Runberg, Moose Lake, Minn. in town for the day to get his records and parts.

Distrib Reps Travel Territory On Expected Fall Coin Machine Sales Cash B DALLAS DOINGS

Brian O'Donnell, King Records salesman, is away for two weeks at Camp Lochland Air Force Base. A reservist, O'Donnell must spend two weeks of every year in training in that branch of service. . . . It's a brand-new 6-lb. niece, named Karen Marie, for Bob Cylc, head of the local King Records office. . . . Les Elgart and orchestra played a one-nighter at Louann's last Monday night. . . Bill O'Connor, O'Connor Dist. Co., travelled to Lubbock on a business trip. . . On vacation is Raymond Wilkes, O'Connor Dist. Co. shop supervisor. . . At. R. Warncke Co., while Mr. Storey is on vacation, Mr. Reynolds is holding down the fort. . . Phil Weinberg, Walbox Dist. Co. boss, spends every weekend at the lake. . . Frank Slay Jr., songwriter who is a former Dallas resident but now living in New York, has a new record-ing, "Bells, Bells, Bells" on the Swan label which appears to be headed for hit territory. . . Big State Music's Bill Emerson is vacationing. . . . Jo Antel is making the rounds of all the deejays. . . Dave Picker, vice-president of United Artists and Leland Rogers, UA sales representative, were recent Dallas visitors. . . August 31 is the night the Ames Brothers will enter-tain at Memorial Auditorium. . . WRR Radio's Jim Lowe has been blessed with a new car. . . Bob Burton just purchased a new home. . . The Dallas coording trio, the Chuck-a-Lucks just opened a two-week stay at the King's Club. . . A visitor in Dallas is Marshall Neal, from Allstate Dist. in Chicago. Neal was formerly with the local Big State Music Co. . . . Bob Shane of the kingston Trio was spotted sipping a Tiki Bowl with his wife at the Love Field Luau while waiting for the Jet. "It's What's in THE CASH BOX Brian O'Donnell, King Records salesman, is away for two weeks at Camp



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

NORTH AVE

The Cash Box

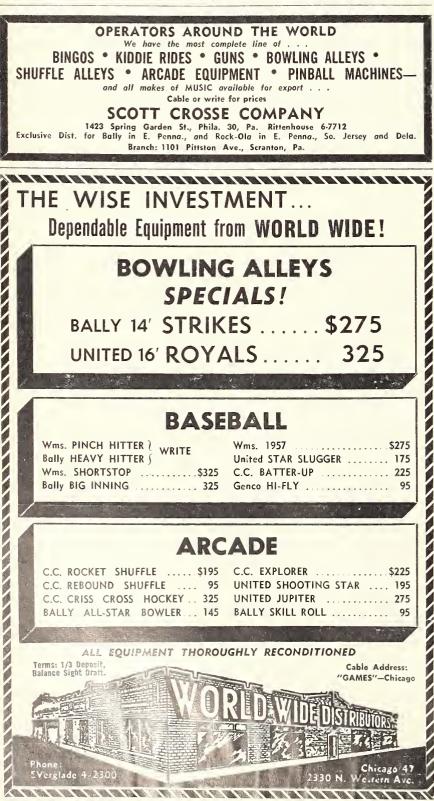
M. Y. State Guild Reports 100% PR Members



NEW YORK — A1 "Senator" Bodkin, chairman of the Public Relations Committee of the New York State Coin Machine Association, Inc., advised that with the close of business last week the membership from operators associated with the New York State Operators Guild, an upstate coin machine group, totaled 100% with all twenty-seven members recording PR membership dues of five dollars each.

"The response from the upstate area has been most gratifying," stated Bodkin, "and I want to personally thank Jack Wilson, Tom Greco and Amelia McCarthy for their solid support. Just last week members of the Rockland County section forwarded their membership dues and I believe a word of thanks is in order for Al Catanese for his support in the Rockland area."

Bodkin advised that the date of the next PR Committee of the N.Y.S.C.M.A. meeting will be announced as soon as industry guests and affiliates can agree on a date suitable for all concerned.



Distribs Report Late Summer Demand On Used Equipment EASTERN FLASHES

Tenth Avenue saw a big demand for used equipment these past few weeks with ops making larger than usual purchases of reconditioned music and games for spots rating a late model used machine. Distribs were standing by for the return of equipment on location at resort locations due back in another two or three weeks and also of the expectations of solid sales on new machines for the Fall season push.

Al "Senator" Bodkin reports that "Juke Box Jamboree" banners are in production for use during the first P.A.L. teenage dance which will be held under the auspices of the Police Athletic League on a date to be determined at the next Public Relations meeting. Bodkin advised that the membership mailing to every coinman in N. Y. State would be completely in the mails by Thursday of last week. Response to date shows a 100% membership for the Rockland County area and another 100% response from the twenty-seven members of the New York State Ops Guild. A very gratifying sign as the PR committee continues to lay the foundation for a much needed program. In addition to the program, Bodkin was hard at work getting P.A.L. execs and record company veeps together to set-up an in-person teenage juke dance party. He tentatively scheduled a dinner-meeting where it was hoped that these much needed activities could be worked out to everyone's advantage.

* * * * * * * * *
Morris Rood, Runyon Sales Co., busy on the telephone with orders while for "Kempy" Kempner returns to his regular road sales job, now that the fornecticut office staff has had its vacation. Irv handled the Runyon Hartford office last week while Hy Gutkin took time off to enjoy the summer heat. Yous Wolberg away on his regular Tuesday-off schedule while Louis Schreiber handles the switchboard and the books during Muriel Smith's lunch hour. Myron Sugerman was expecting a nice export order due in the end of last week after soliciting several accounts on special equipment. The Runyon farf tells us that Barney "Shugy" Sugerman, Abe Green, Dave Stern, Irving and also, we're sure, to have a ball together. . . Al D'Inzillo, Albert Simon, inc, returned from his vacation stating that altho the original idea was to drive to Canada as reported here, he made a "U-turn" at his family's request and toured the Southlands, including Tennessee, Williamsburg, Va., and the bow and toured the Southlands, including Tennessee, Williamsburg, Va., and the bow also houres to the country. Joe Munves is on the road and is due back this week. . . Newcomers to the coin machine business are Vito DiLeonardo and Louis to the verte, we had a wonderful season practically over the country. Joe Munves is on the road and is gutting rolling again in the was in the coin biz several years ago and is getting rolling again in the torradi, New York Associates, at 507 Fifth Avenue, N.Y.C. Vito advises that he was in the coin biz several years ago and is getting rolling again in the torradi. Lots of luck fellas!

Joe Ash, Active Amusement Machines, Philly, telephones the good news that he feels much better after a recent illness and also advises that his son, Larry, who heads the export department at Active, was married last August 16. After a honeymoon and the usual house-setting-up, Larry will take off for Europe again, possibly some time in the Fall-Winter season with an eye to promoting the firm's export sales on the Continent.

MYSTERY OF THE WEEK! Murray Kaye, Atlantic New York Corp., would like to thank the thoughtful gent (or was it a lady?) who deposited a desk set in his office and in his absence, some time last week. The gift was comprised of the head of a number 9 iron golf club with a penprotruding from it. The gift-giver was thoughtful enough to understand Murray's love for golf and ogligingly had the name "Murray Kaye" inscribed on it. To date, Murray hasn't the slightest idea who left the golf club-pen desk set. Tune in next week for a possible clue as to who the person is responsible for this gesture! Meanwhile, at Atlantic New York Corp., Meyer Parkoff covers the office and the territory in touch with music, cigarette and coffee machine sales. Reports indicate a big Fall season for the Seeburg distrib.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

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The Cash Box

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With the approach of the annual Labor Day pre-Fall holiday most coin men are busily engaged in the act of speculating about business prospects in the coin machine industry during the Fall and Winter speculation is hardly the word, since most execs are quite positive about their optimistic predictions. The game and music equipment currently being produced and planned is all of the highest calibre. A favorable aspect among distributors for the coming season is the increased ac-tivity in the coin vending field. A notable example in the development of coin vending among local distributors is Atlas Music Company, a firm which recently set up a complete distribution of used "as is," and rebuilt cigarette vending and drink machines. Eddie Ginsburg and Nate Feinstein advise us that all models of cigarette vendors will be available at Atlas Music. Atlas men in charge of this new department are Richard Carbajal, Richard Fousek, and Nestor Nieves. Meanwhile everyone at Atlas is very excited about the new Seeburg "1000" background Music system unit. Both Eddie and Nate heap accolades of praise on this new, different unit. ... Bill DeSelm was quick to advise us that samples of United Manufacturing's "3-Way" shuffle alley bowler are being shipped to United's distributors this week. Both Bill and Herb Oettinger feel that operators will be delighted about the big 3-way scoring features in this $8\frac{1}{2}$ foot, 6 player bowler. It has regulation scoring, flash scoring (with the traveling light across the plavboard) and bonus scoring features in this 8½ foot, 6 player bowler. It has regulation scoring, flash scoring (with the traveling light across the playboard) and bonus scoring. It comes in 2 models, the regular 3-way shuffle, and Deluxe 3-way shuffle.



scoring. It comes in 2 models, the regular 3-way shuffle, and Deluxe 3-way shuffle.
Bally's Herb Jones tells us that the best indication he can possibly give us regarding a forecast of business conditions come Fall is that he's feeling like a zillion (and that, we're certain, everyone's happy to hear), and Bill O'Donnell and Art Garvey are working like blazes to fill orders on Bally's "Batting Practice" game. . . . First Coin's Joe Kline took the time from a busy office schedule to relate that Sam Kolber and Fred Kline are occupied these balmy (hot!!) summer days entertaining a lot of out-of-town operators. Joe and his crew are anxiously awaiting delivery from the factory of Chicago Coin's "Playland" shooting gallery... Paul Huebsch, vice-president of J. H. Keeney & Company, informs us that the firm's president, Roy McGinnis, embarked August 28 aboard the U.S.S. United States flagship luxury liner on a tour of England and the European continent. We echo his many friends who say: "Bon Voyage"!!... Congrats to the officers of the Milwaukee Phonograph Operators' Association who were re-elected to office last week in a meeting at the Ambassador Hotel in Milwaukee. They are Sam Distributing Company, president; James Stecher, Novelty Service Company, vice-president; Jerome "Red" Jacomet, Red's Novelty company, secretary-treasurer; and Harry Jacobs, Jr. of United, Incorporated was added to the board of directors to replace retiring Otto Hadrian. The op association is currently laying plans for a banquet during the next scheduled meeting, September 14.

was added to the board of differences to replace returning onto mathematical rule op association is currently laying plans for a banquet during the next scheduled meeting, September 14. Mort Secore, Chicago Dynamic Industries, reported last week that sales director Art Weinand is off on a short vacation with his lovely wife Kay and the children. The prime purpose to escape the intense heat around "Windy City." Both Sam Wolberg and Sam Gensburg are back home from their respective trips on the European continent. Jerry Koci returned to his busy desk from a short convention stay on the West Coast. Mort tells us that Chicago Dynamics appointed Joe Westerhaus' Royal Dis-tributing Company of Cincinnati, Ohio for the territory of Cincy and the surrounding area. The manager of Royal is Harold Hoffman. . . Midway Manufacturing's Ralph Sheffield infos that since his secretary is on vacation for the next few weeks his ever faithful frau offered her services, and he assures us she's doing a bang-up job. Gil Kitt, owner of Empire Coin, and Joe Robbins tell us Midway's "Red Ball" upright game is doing a whale of a sales job at Empire. Joe is eagerly looking forward to a booming Fall season with no let-up during the Winter season. "Wiss Anneholle" (D. Cottlich & Commany's new pin

The same shares of the function of the search to be the production of the search to a booming Fall season with no let-up during the Windred The season. "Miss Annabelle" (D. Gottlieb & Company's new pinhat of the search of th





GREATER **EARNING PROFITS!**



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"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Rosen To Distribute Auto-Bell Line

CHICAGO - Al Warren, sales di-rector, Auto-Bell Novelty Company, announced the appointment last week of David Rosen, Incorporated, in announced the appointment last week of David Rosen, Incorporated, in Philadelphia, to handle the complete line of Auto-Bell amusement games. Territory assigned to the Rosen firm by Warren is the Eastern section of Pennsylvania, the entire state of Delaware, and the entire state of New Jersey. Rosen a veteran of many years in

Rosen, a veteran of many years in the coin machine industry in Penn-

LOWEST PRICES IN THE NATION! ARCADES **Every Make and Model Ready For Location** WIRE-PHONE-WRITE Send for Complete Lists DAVID ROSEN Exclusive AMI Dist. Eo., Po. 855 N. BROAD STREET, PHILA. 23, PA. PHONE-STEVENSON 2-2903 OPERATE Williams

ITA NEW and DIFFERENT **GUN GAME**

★ Corner In-Lines score double Super Hole triples score

★ Red Button transfers score ★ Spell T-I-T-A-N for carry-over

Williams

ELECTRONICS Mfg. Corp. 4242 W. Fillmore St., Chicago 24, Ill.

N. Y. STATE SPECIALS!

ALL 6 ABOVE FOR \$595!

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95.00 95.00

\$195.00 95.00 65.00 55.00 95.00

195.00

\$495.00 335.00 37.50

5 Wms. TEN PINS 1 Genco QUARTERBACK

1 Bally MISS AMERICA 1 Bally BROAOWAY 1 Bally VARIETY 1 Bally HI-FI

WURLITZER 2000 SEEBURG C's, Very Clean SEEBURG 3-W1, 100 BOXES, Chrome

1 United STARLET 1 United PLAYTIME

221 MAIN ST.

sylvania, expressed his complete sat-isfaction about handling the Auto-



Bell line of games. He particularly singled out the firm's most recent electronic upright game, "Galloping Dominoes."

ABC Vending 6 Month Net Shows 21.4 Increase

LONG ISLAND CITY, N. Y. ABC Vending Corporation, major vending machine operators, this city, announced a 21.4 per cent increase in the net income after taxes during the period from January through June 1959. Half year net income after taxes were announced as a new high

for the period at \$880,725. Benjamin Sherman, chairman, and Jack Beresin, president, stated that planned diversification of the operat-ing business through expansion of di-visions souving a pariety of location. visions serving a variety of locations has continued at an accelerated rate.

Schneider To Head Rex-Automaten, Hamburg

HAMBURG, GERMANY — Eric Schneider, Eric Schneider & Com-pany, this city, has advised that he has taken over the Hamburg branch office of Rex-Automaten, distributors with offices throughout Europe. "We will continue business at the same address and with the same staff. We are exclusive distributors for

We are exclusive distributors for Wurlitzer in Western Germany," ad-vised Schneider.





Music Machines Enjoy Volume Sales Along West Coast CALIFORNIA CLIPPINGS -

The one-stops and distributors along "coin machine row" this week report increased activity, with several new machines and a number of "hot" new disk releases leading the way. . . . At Minthorne Music, Wayne Davis and his family on a two-week vacation to Vancouver, British Columbia. Matt Nordberg reports the new model Seeburg "OB-3" Fresh Brew "Coffee Bar," is enabling the vendors in the Southern California area to reach thousands of locations, which were not formerly available to them because of the larger type coffee brewing machines. The "Coffee Bar" is similar to the model FB-500, which has been designed, engineered and proven to the most exacting details. Matt went on to say the response to the machine has been tremendous. Ralph Cragan busy writing orders on the Seeburg stereo phonograph. . . . Gary Thompson, operator from Long Beach, vacationing for two weeks in the High Sierras. . . At C.A. Robinson & Co., Hank Tronick informs the new United "League" bowling alley is arousing interest on the part of operators who know how successful the team features were on the small ball bowlers. United's "UPB 100" phonograph is enjoying good steady sales with many repeat orders coming in. Now that the phonograph has been time tested, Hank continued, the operators are more than gratified with its per-

new United "League" bowling alley is arousing interest on the part of operators who know how successful the team features were on the small ball bowlers. United's "UPB 100" phonograph is enjoying good steady sales with many repeat orders coming in. Now that the phonograph has been time tested, Hank continued, the operators are more than gratified with its performance. Robinson's is expectantly awailing the arrival of Williams new "Titan," and Chicago Coin's new "Playland" rifle gallery. Hank says these two guns are improvements on the previously successful models, and will unquestionably enjoy as much or more success than its predecessors. J. F. Frantz's "Dodge City" is enjoying excellent sales with fantastic returns in a variety of locations, according to Hank. Al Bettleman preparing for his sojourn into the rugged High Sierra mountains on a pack trip with his family. . . . Vinny Lanzy, at American Coin Machine, reports a new shipment of good used equipment in this week. Vinny also states they are taking an increasing number of orders over the phone and are working overtime again to keep up with the workload. The business outlook at American is very bright, says Vinny, with the month of July being their best month on record. . . At Norty's Music Center, Ben Forrest, prexy of Lyric Records, in to visit with Norty and play some of the new releases due out in the next few weeks. Norty feels that this independent company could become an important factor in the single record market. Forrest invited Norty to attend the next recording session to hear two new groups that look to have an extremely bright fourtee. One is a singing group called The Fretenders, the other is a vocal and orchestral group tabbed Fredy and The Flashes. Norty predicts another smash for Frankie Avalon with his current Chancellor waxing, "Wo Fools," Paul Anka's new ABC Paramount offering, "Put Your Head On My Shoulder," is Louis Baruch's idea of a sure thing to follow-up the big "Lonely Boy" disk. "You're Mine," featuring The Falcons on Unart Re Silberman sends word from Hawaii that he and Mrs. Silberman are having a wonderful time. Al also stated that the juke-box business in the Islands is fabulous. Pat Pugliese, from the parts department, mentioned everyone misses Al at Associated, but hopes that he is enjoying himself. . . . Kay and Claire Solle, at Leuenhagen's "record bar," inform they had "lots of fun" on their short vacation visiting Capistrano, Coronado and San Diego. Barbara Chandler is sure Connie Francis has another can't miss item with her current MGM outing, "Plenty Good Lovin'." Claire Solle is betting heavy on The Platters to come up with another winner titled, "Where," on Mercury. The Sheiks, who have "Tres Chic" on Jamie, are going to hit in the "Top 10" on the charts real soon, according to Kay. Billy Grammer has another promis-ing looking offering, says Mary Solle, with his new Monument single, "Willy Quit Your Playing." . . . Some of the visiting operators on Pico this week were: D. D. McClurg, Santa Barbara; Earl Fast, Anaheim; I. B. Gayer, San Bernadino; Larry Hansford, Lompoc; S. L. Griffin, Pomona; Charlie Gauger, Ventura; Jim Diacos, Oxnard; Gene DeVilbiss, Big Bear; Frank Lamb, Montebello.

> GIVE THE UNITED WAY through your **UNITED FUND or** COMMUNITY CHEST

Atlas Music Expands Cigarette Machine Div.



NATE FEINSTEIN

CHICAGO - Nate Feinstein, Atlas Music Company, the Seeburg distributor in this city, announced last week that important additions have been made in the firm's vending machine division.

"Atlas Music," Feinstein declared, "is now handling an assortment of popular brand used cigarette vendors. These cigarette vendors can be purchased by the operators either rebuilt, or 'as is'.

"For many years," Feinstein continued, "music operators have been accustomed to securing the very best in used phonographs at Atlas. Now they can look to Atlas with confidence as an important source of supply for the very best in used cigaratte vending machines. The very same dependable reconditioning process applied to Atlas used phonographs for years, a reputation of quality, will be applied to the rebuilding of used cigarette machines.

"Our increased sales of new Seeburg cigarette vendors," Feinstein said in conclusion, "is bringing us many good, used cigarette vendors in trade. Many of the operators who have been doing business with us steadily find that the many important services we offer, with new and used machines as well as parts, are a boon to their business."

The Atlas vending machine staff consists of Richard Carbajal and newcomers Richard Fousek and Nestor Nieves.

Auto-Bell Mfg. Opens New Chi Headquarters

CHICAGO-Auto-Bell Novelty Company, this city, was the scene Thursday, August 20, of a Grand Opening celebration in the firm's new headquarters at 401-03 North Woods Street.

Hosts at the all day shindig were Zeke Wolf, Al Warren, sales director, and Josephine Weiss, office manager. Among the guests who attended

were: Mickey Anderson, Mickey An-derson Distibutors, Erie, Pa.; Ted Rubey and Estelle Bye, Marvel Manufacturing Company, this city; Joe Robbins, Empire Coin Machine Exchange, this city; Irv Ovitz, Coven Music Company; Woody Smith; Mur-

city.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Mis Annabelle

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. Amusement Pinballs)

as American as Baseball and Hot Dogs!

A Revolutionary New Concept In Single Player Amusement Pinball Machines!



After years of research, experiments and testing, three great new features have been combined for the first time in a single player game.



FAN SEQUENCE SCORING Two portraits of Miss Annabelle, one covered by a fan, appear on light box. Each time ball drops in center hole when lit, one leaf of fan folds. When fan is completely folded, player scores specials. Feature holds over from game to game.



SCORE TO BEAT PANEL Light Box houses two scoring panels... players score and "Score to Beat" feature. When player reaches a certain score, the "Score to Beat" Panel lights start flashing on and off. Lights continue to flash until game is over.



SINGLE PLAYER PANEL SCORING

Features large black numbers on all white background. Player can easily read score at a single glance. Especially effective while ball is in play.

These, plus the following, round out an action packed, exciting and highly profitable game for your locations.

- Matching purple and white numbers lights center hole for 10 times target values
- On-off rollovers light pop bumpers for high score
- 4 flippers for "relay" action skill shots
- 2 cyclonic kickers Match feature

See, play and order MISS ANNABELLE at your distributor today!

0

1140-50 N. KOSTNER AVE. . CHICAGO 51, ILL.

DIME PLAY IS HERE TO STAY... BUY GOTTLIEB GAMES AND KEEP IT THAT WAY!



'It's

D. GOTTLIEB & CO.



ChiCoin Appts. Royal

CHICAGO — Mort Secore, Chicago Dynamic Industries, this city, re-ported that prior to leaving on a short vacation last week, Art Wein-and, director of sales, announced the appointment of Royal Distributing Company of Cincinnati, Ohio to han-dle distribution of Chicago Coin amusement games in Cincinnati and the territory surrounding it.

the territory surrounding it. Royal Distributing Company, which is located at 222 East Third Street, is managed by Harold Hoffman.



United Ships New "3-Way" Shuffle



BILL DeSELM

CHICAGO-Bill DeSelm, sales man-

ager of United Manufacturing Com-pany, this city, announced the release last week of United's new "3-Way" shuffle alley. "The best way to describe our '3-Way' shuffle alley," stated DeSelm, "is to merely say that it is 3 popular games in 1, suitable for use on every location.

games in 1, suitable for use on every location. "Sample shipments are now being made to United's distributors," con-tinued DeSelm, "and we urge opera-tors to look this terriffic game over, and play it."

"3-Way" shuffle alley, a 6 player game, comes in 2 models, the regular 3-way shuffle alley, and the De Luxe model, which has the 3-way Match Feature.

The game features "Flash scoring," which has the traveling light moving across the playboard for high score. The player can also play regulation

scoring. This has all the features of regulation bowling. Bonus scoring of-fers bonus frames for high score. "3-Way" shuffle alley is 8½ feet in length.

Milwaukee Re-elects Panel

MILWAUKEE — Sam Hastings, president of Hastings Distributing Company, this city, and the president of the recently formed Milwaukee Phonograph Operators' Association, reported last week that the entire panel of officers for the first term was re-elected to office at the group's monthly meeting, August 10, at the Ambassador Hotel. Among those returned to office were Hastings, president; James Stecher.

Hastings, president; James Stecher, Novelty Service Company, vice-presi-dent; and Jerome "Red" Jacomet, Red's Novelty Company, secretarytreasurer.

Harry Jacobs, Jr., United, Incorporated (distribs), was named to replace Otto Hadrian on the board of directors. Other members renamed to the board are Arnold Jost, Arnold's Amusement Company; Bob Puccio, P & P Distributing Company; and Vince Waters.

Hastings advised that Harry Jacobs, Jr. was placed in charge of a banquet committee to commence planning a banquet to be held September 14, the date of the regular monthly meeting, possibly at the Ambassador Hotel. Main purpose of this affair is to bring together all of the area's operators in a strong bid for new memberships. Hastings will advise further at a later date.

What's in THE CASH BOX That Counts-INTERNATIONALLY"

CLASSIFIED ADVERTISING SECTION

WANT

- WANT 45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GAL-GANO DIST. CO., 4135 W. ARMI-TAGE, CHICAGO 39, ILL. (Tel. DIckens 2-7060).
- WANT—Glass for shuffle king overhead scoring unit, Un. Show Boats, Un. Triple Plays. FOR SALE—3-4-5's. Make offer. NOBRO NOVELTY, 142 DORE ST., SAN FRANCISCO, CALIF. (Tel. MArket 1-5438).
- WANT Will accept 1 to 10 Games as trade against new Wurlitzer Phonographs. SANDY MOORE DIST. CO., 599 TENTH AVENUE, NEW YORK 36, N. Y.
- WANT Late Juke Box 45 R.P.M. Records not over 6 months old. I pay 13¢ and freight. R. SMITH, 1881 N.E. 157th TERRACE, NORTH MIAMI BEACH, FLA.
- WANT-Used 45 RPM Records. All types, as they run, right off the route. No sorting or picking. We pay freight from anywhere in USA. Standing order available for regular shippers. JALEN AMUSEMENT CO., INC., 14 EAST 21st ST., BAL-TIMORE 18, MD.
- WANT Double Faced Shuffleboard Scoring Unit that scores to 51. Also Seeburg Wall Boxes V-W 3AD. FOL-LETT MUSIC CO., 180 SO. HOW-ARD, SPOKANE, WASHINGTON. (Tel. MA 4-8585).
- WANT We need Arcade Equipment — Juke Boxes — Bingos and every kind of Coin Operated Machines. Payment cash. Write us today. L'AUTOMATE, 60, RUE VAN SCHOOR, BRUSSELS III, BEL-GIUM. (Cable: JEUMATE-BRUS-SELS).
- WANT—Records, 45's and Ll's, new only. Please give full details first contact to avoid delay and assure quick deal. HARRY WARRINER, KNICKERBOCKER MUSIC CO., 209 EAST 165th ST., NEW YORK 56, N. Y. (Tel. LUdlow 8-8310).
- WANT—Juke Box Operators. If you want a steady outlet for your used records (No One Shot Deals), Call or Write MARLIN RECORDS DIST., 824 WILLARD STREET, NORTH BELLEMORE, L. I., N. Y. (Tel. CAstle 1-0556).
- WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel. UNion 1-7500).
- WANT—As always we need for immediate export unlimited quantities of: Bally Bingos, United Bingos, all types of Shuffles, Seeburg, AMI, Wurlitzer music. Call collect. BEL-GIAN AMUSEMENT CO., 808 NO. BROAD ST., PHILADELPHIA, PA. (Tel. POplar 3-7808).
- WANT Rock-Ola Model 1442—50 Selection Hi-Fi; Seeburg Models C & R; Gottlieb Multiplayer Majestic, Contest, Gondolier, Double Action, Single Player, Sittin' Pretty. State condition and best prices. HUB COIN MACHINE, 7312 GEORGIA AVE., N. W., WASHINGTON 12, D. C. (Tel. RAndolph 3-9896).
- WANT Late model pins, shuffles, phonographs, bingos. Will pay cash. DAVE LOWY, 594 TENTH AVE., NEW YORK, N. Y. (Tel. CHickering 4-5100).

WANT—Mills Panorama. Also Parts. Advise Best Price. WESTERN DIS-TRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASHINGTON. (Tel. GArfield 3585).

- WANT New or used 45 RMP Records that have appeared on the Billboard's "Honor Roll Of Hits" within the last six months. We pay 15¢ to 18¢. Can use any quantity. KAY ENTERPRISES, 659 N.E. 123RD ST., NORTH MIAMI, FLORIDA. (Tel. PLaza 7-8061).
- WANT—Juke Boxes and Games for resale, Cash, send list, condition and prices. HASTINGS DISTRIBUTING COMPANY, 6100 WEST BLUE-MOUND ROAD, MILWAUKEE 13, WISC. (Tel. BLucmound 8-6700).
- WANT WM Vanguard, United Star Slugger, Shuffleboard Overhead Scoring Units, United Bonus & Playtime Bowling Alleys, quote best resale price 1st letter. COIN MA-CHINE EXCHANGE, 4605 127th S.W., TACOMA 99, WASH. (Tel. JUniper 8-7153).
- WANT-10 each of Ice Frolics and Atlantic City's. State condition and price. IMPERIAL COIN MACHINE COMPANY, 498 ANDERSON AVE-NUE, CLIFFSIDE, NEW JERSEY.
- WANT—Coin operated Laundry Equipment, A.M.I. 120 Selection Phonographs, Hideaways, Wall Boxes, 5¢ and 10¢ Counter Games. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA. (Tel. MElrose 1-9550).
- WANT—Beautys, Beach Clubs, Frolics, Palm Beaches, Palm Springs, Yacht Clubs or any Bally games with vertically mounted control unit in back board. Need not crate. J. J. PAR-KER CO., 1308 SO. MAIN ST., LAS VEGAS, NEVADA. (Tel. DUdley 4-6086).
- WANT—Chicage Coin Bowlers; Hollywood, Blinker, Bullseye, Super Frame, Score-a-line, Championship; United Bowlers; Ace Clipper Mercury, Capitol, Mars, Regulation.
 Cash or will trade 14 foot Bowlers.
 Call, Write or Wire today! PURVEYOR DISTRIBUTING CO., 4322
 N. WESTERN AVE., CHICAGO 18, ILL. (Tel. JUniper 8-1814).
- WANT—We will purchase your eigarette route in Chicago & vicinity. Cash available for purchase. Contact—BOX #155, c o THE CASH BOX, 29 E. MADISON ST., CHI-CAGO 2, ILLINOIS.
- WANT—Wms. Vanguard, Hereules and Crusaders; ChiCoin and United Flashing Type Shuffles. State quantity and best price in 1st letter. MONROE COIN MACHINES EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. (Tel. SUperior 1-4600).
- WANT-Used Bally Bingos; Gottlieb and Williams Pins; Used Shuffle Alleys; Guns and Phonographs. Send complete list. Highest prices paid. Representatives of Wurlitzer and Gottlieb Games. GABE FORMAN OR SANDY MOORE. SANDY MOORE DIST., 240 E. MERRICK RD., FREEPORT, L. I., N. Y.
- WANT For Cash: Any make or model phonographs in any quantity. State all in first letter. For Resale.
 SEACOAST DISTRIBUTORS, INC., 1200 NORTH AVENUE, ELIZA-BETH 4, NEW JERSEY. (Tel. BIgelow 8-3524).
- WANT—To purchase 5,000,000 new records, all speeds. We prefer large quantities and will buy for cash. Top prices offered. No Juke Box Records. Write to: RANSEL TRAD-ING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel. GEneral 2-1650), JESSE SELTER, Pres.

CLASSIFIED ADVERTISING SECTION

- WANT—Used rhythm & blues 78's. Pay 10¢ plus freight. Write us first for list of artists wanted. RECORD MART, 2222 ELM ST., DALLAS 1, TEXAS.
- WANT—Bingos any type or age, alleys, arcade equipment, music, guns, Kiddie Rides. Also legs for Bally and United Bingos—Starlet, Back Class, Bright Lites, Bright Spots. GLOBE AUTOMATIC VENDING CO., INC., 1024 COMMONWEALTH AVENUE, BOSTON, MASS. (Tel. REgent 4-1384).
- WANT—United 2 player pool alleys. Will pay \$50 as is. NORTHERN SPECIALTY, 5 WILLOW LANE, BOX 97, GRAND RAPIDS, MINN.



- FOR SALE Amazing Values on: Keeney Super Bonus Bells; Bally Draw Bells, Clover Bells; Universal Arrow Bells, Feature Bells and many others. Thousands of parts available for Keeney, Bally and Universal Console type Machines. Write for prices. BOX #443, c/o THE CASH BOX, NEW YORK 19, N. Y.
- FOR SALE Western Pennsylvania Coin Machine Route—Phonographs, Bowlers, Bingo & Novelty games. Owner retiring after 30 years, route nets \$4,000.00 per week, for full list and details write, BOX #486, c/o THE CASH BOX, 1721 BROAD-WAY, NEW YORK 19, N.Y.
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The Cash Box

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The Cash Box

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MISCELLANEOUS

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- NOTICE-Manufacturers of coin op-OTICE—Manufacturers of coin op-erated equipment with a service problem in Southern California, Bob Young's Service is ready to help solve your problem. Contact—BOB YOUNG'S SERVICE, 3427 BEN LO-MOND PLACE, LOS ANGELES 27, CALIF. (Tel. HOllywood 7-7151, Car 542 Radiophone).
- MISCELLANEOUS BIG SERVICE TIP 5 Ball Operators Do you have wearing around Bang Bump-ers? Recondition your games with self-adhering Vinyl Plastic Cover-it rings. Only \$7.50 per 100. Send cheek to: SELECT ENTERPRISES, 338 NO. 7th ST., CAMDEN, N. J.
- NOTICE—Buy your parts and sup-plies from the nation's oldest and original parts and supply house. Save real money. One transporta-tion charge. Largest stocks, lowest prices. Useful gifts with orders of \$25 or more. Catalog free. BLOCK MARBLE CO., 1425 NO. BROAD ST., PHILADELPHIA 22, PA.

CLASSIFIED ADVERTISING SECTION

The Cash B

"The Industry's Market Place"

PUBLISHES MORE CLASSIFIED ADS EACH WEEK THAN ALL OTHER MAGAZINES IN THIS INDUSTRY PUBLISH IN A MONTH - PROVING THAT THE ENTIRE INDUSTRY RECOGNIZES THE CASH BOX' CLASSIFIED AD SECTION AS "THE INDUSTRY'S MARKET PLACE."

CLASSIFIED AD RATE 10 CENTS PER WORD Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash.

NOTICE—\$48 Special Classified Advertisers. You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 10c per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 Noon, of preceding week to appear in the following week's issue. If you are a \$48 Special Classified Advertiser you are entitled to a free checking copy of "The Cash Box" each week.

ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT THE CASH BOX, 1721 Broadway, New York 19, N. Y.

Use This Convenient Form For Your Classified Ad

FOR



START HERE

1721

CHECK OFF WHICH YOU DESIRE

September 5, 1959

FIRM ADDRESS_ CITY ZONE____STATE____ TELEPHONE NUMBER_ ENCLOSE YOUR CHECK-AIRMAIL TO: THE CASH BOX

BROADWAY, NEW YORK 19, N. Y.

The Cash Box Page 76 September 5, 1959 WEEK'S USED **MACHINE QUOTATIONS**

The Cash Box PRICE LIST

How To Use "The Cash Box Price Lists"

INW ID USE IHE FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Cash Box Price Lists" can only feature the market prices as they are quoted. "The Cash Box Price Lists" act exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to he out of line. Some prices do not change for months. "The Cash Box Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth hut \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, having a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added cost of reconditioning.) "The Cash Box Price Lists" reports each quotation exactly as it is made and depends on the subscriher to make average price adjustments to fit the pecularities of his territory. his territory.

METHOD: "The Cash Box Price Lists" should he read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.

CODE (Numeral Preceding Machine)

- 1. Prices UP
- 2. Prices DOWN
- 3. Prices UP and DOWN
- 4. No change from Last
- Week
- 5. No quotations Last 2 to 4 Weeks

50.00

30.00

135.00

60.00

475.00 125.00

275.00 75.00

135.00

195.00

45.00

210.00

60.00

80.00

100.00

95.00

80.00

400.00

100.00

145.00

190.00

325.00

175.00

70.00

60.00

40.00

100.00

90.00

40.00

315.00

50.00

75.00

50.00

65.00

30.00

50.00

39.00

40.00

4

- 6. No quotations 4 Weeks or Longer
- 7. Machines Just Added
- Great Activity



AMI

| 2* D-40, '51, 40 Sel. | 119.00 | 130.00 |
|-------------------------------------|--------|--------|
| 4* D-80, '51, 80 Sel | 179.00 | 250.00 |
| 4. E-40, '53, 40 Sel | 149.00 | 175.00 |
| 4* E-80, '53, 80 Sel | 295.00 | 300.00 |
| 4* E-120, '52, 120 Sel | 195.00 | 295.00 |
| 4. F-80, '54, 80 Sel | 395.00 | 425.00 |
| 4. F-120, '54, 120 Sel | 395.00 | 495.00 |
| 4. G-80, '55, 80 Sel | 350.00 | 400.00 |
| 2. G-120, 55, 120 Sel | 450.00 | 500.00 |
| <mark>4* G-200,</mark> '56, 200 Sel | 395.00 | 495.00 |
| 4. H-120, '57, 120 Sel | 625.00 | 695.00 |
| 4. H-200, '57, 200 Sel | 650.00 | 725.00 |
| 4. I-200M, '58, 200 Sel | 750.00 | 795.00 |
| 7. I-200E | 795.00 | 895.00 |
| 6. WM Wall Box | 5.00 | 8.00 |
| 6. SM or SL Stepper | 5.00 | 8.00 |
| 4. W200 Wall Box | 85.00 | 89.50 |
| | | |

ROCK-OLA

| 6. 1436, '52. Fireball, 120 | 365 00 |
|--|----------------|
| 4 | 165.00 |
| 6. 1436A, '53, Firehall, 120 | |
| Sel 95.00 | 150.0 0 |
| 4. 1438, '54, Comet, 120 Sel. 295.00 | 350.00 |
| 4. 1446, ⁵ 54, Hi-Fi, 120 Sel. 319.00 | 375.00 |
| 4. 1448, '55, Hi Fi, 120 Sel. 400.00 | 425.00 |
| 5. 1452, '55, 50 Sel 400.00 | 425.00 |
| 2. 1454, '56, 120 Sel 465.00 | 495.00 |
| 4* 1455 , * 57, 200 Sel 525.00 | 550.00 |
| 4. 1458, '58, 120 Sel 595.00 | 620.00 |
| 5. 1465, '58, 200 Sel 650.00 | 750.00 |

SEEBURG

| 4. M100A, '51, 100 Sel 105.0 | 0 195.00 |
|------------------------------|-------------------|
| 4* M100B, '51, 100 Sel 240.6 | 00 295.00 |
| 4. M100BL, '51, 100 Set | |
| Light Cah 250.0 | 00 315.00 |
| 4* M100C. '52, 100 Sel 325. | 00 375.00 |
| 4* HF100G, '53, 100 Sel 425. | 00 475.00 |
| 4* HF100R, '54, 100 Sel 450. | 00 500.00 |
| 6. V160, '55, 160 Sel 450.0 | 00 475.00 |
| 4. V200, '55, 200 Sel 390. | 00 450 .00 |

| 4. VL200, '56, 200 Sel. | 450.00 | 500.00 |
|--------------------------------------|---------------|-------------------|
| 4* KD200, '57, 200 Sel | 625.00 | 750.00 |
| 4. KD200H, '57, 200 Sel | 725.00 | 775.00 |
| 4* L100, '57, 100 Sel | 645.00 | 675.00 |
| 4. 201, '58, 200 Sel | 850.00 | 875.00 |
| 6. W1-L56 Wall Box 5¢ | 3.00 | 5.00 |
| 6. 3W2 Wall-a-Matic | 3.00 | 5.00 |
| 6. W4L-56 | 5 .0 0 | 8. 00 |
| 6. 3W5-L56 Wall Box, 5¢,
10¢, 25¢ | 5.00 | 8.00 |
| 6. W6L-56 5/10/25 Wire-
less | 5.00 | <mark>9.00</mark> |
| 6. 3W7·L-56 | 5.00 | 8.00 |

WURLITZER

49.50

4. 3W1 Wall-a-Matic 37.50

| 4. 1250, '50, 48 Sel., 45
or 70 RPM 49.50 69.50 6. 1400, '51, 48 Sel., 45
or 78 RPM 50.00 140.00 6. 1450, 51, 48 Sel., 45 or
78 RPM 95.00 165.00 4. 1500, '52, 104 Sel., 45 or
78 Intermix 100.00 165.00 4. 1500, '52, 104 Sel., 45 or
78 Intermix 100.00 165.00 4. 1500, '53, 104 Sel., 45 &
78 Intermix 100.00 125.00 4. 1600, '53, 48 Sel., 45 &
78 Intermix 130.00 160.00 4. 1650, '53, 48 Sel. 249.50 325.00 4. 1650, '54, 48 Sel. 249.50 325.00 4. 1700, '54, 104 Sel. 275.00 325.00 4* 1800, '55, 104 Sel. 335.00 375.00 4* 1900, '56, 104 Sel. 395.00 495.00 4* 2000, '56, 200 Sel. 445.00 495.00 4* 2100, '57, 200 Sel. 510.00 550.00 4. 2150, '57, 200 Sel. 575.00 595.00 4. 2204, '58, 104 Sel. 510.00 50.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 3.00 5.00 4. 3020 Wall Box 3.00 9.00 6. 3048 (Con | | | |
|--|---|---------------|---------------|
| or 78 RPM 50.00 140.00
6. 1450, 51, 48 Sel., 45 or
78 RPM 95.00 165.00
4. 1500, '52, 104 Sel., 45
& 78 Intermix 100.00 165.00
4. 1500A, '53, 104 Sel., 45 &
78 Intermix 100.00 125.00
4. 1600, '53, 48 Sel., 45 &
78 Intermix 130.00 160.00
4. 1650, '53, 48 Sel 174.00 195.00
6. 1650A, '54, 48 Sel 249.50 325.00
4. 1700, '54, 104 Sel 335.00 375.00
4* 1800, '55, 104 Sel 335.00 375.00
4* 1800, '56, 104 Sel 395.00 495.00
4* 2000, '56, 200 Sel 445.00 495.00
4* 2100, '57, 200 Sel 495.00 525.00
4* 2104, '57, 104 Sel 510.00 550.00
4. 2150, '57, 200 Sel 450.00 550.00
4. 2150, '57, 200 Sel 575.00 800.00
6. 2140 Wall Box 2.50 5.00
4. 3020 Wall Box 3.00 9.00
6. 3042 (Conv. of 3020) 3.00 9.00
6. 3045 Wall Box 3.00 9.00
6. 4320 Wall Box 3.00 9.00
7. 4321 Wall Box 3.00 9.00
7. 4320 Wall Box 3.00 9.00
7. 4321 Wall Box 3. | 4. 1250, 350, 48 Sel., 45
or 70 RPM | 49. 50 | 69. 50 |
| 78 RPM 95.00 165.00 4. 1500, '52, 104 Sel., 45 100.00 165.00 4. 1500A, '53, 104 Sel., 45 125.00 4. 1500A, '53, 104 Sel., 45 125.00 4. 1600, '53, 48 Sel., 45 160.00 4. 1650, '53, 48 Sel. 174.00 195.00 6. 1650A, '54, 48 Sel. 249.50 325.00 4. 1700, '54, 104 Sel. 249.50 325.00 4. 1800, '55, 104 Sel. 335.00 375.00 4* 1900, '56, 104 Sel. 395.00 495.00 4* 2000, '56, 200 Sel. 495.00 525.00 4* 2100, '57, 200 Sel. 50.00 42104, '57, 104 Sel. 50.00 4. 2150, '57, 200 Sel. 750.00 800.00 62140 Kall Box 2.50 50.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 50.00 4. 2150, '57, 200 Sel. 750.00 <td< td=""><td>6. 1400, '51, 48 Sel., 45
or 78 RPM</td><td>50.00</td><td>140.00</td></td<> | 6. 1400, '51, 48 Sel., 45
or 78 RPM | 50.00 | 140.00 |
| 4. 1500A, '53, 104 Sel., 45 &
78 Intermix 100.00 125.00 4. 1600, '53, 48 Sel., 45 &
78 Intermix 130.00 160.00 4. 1650, '53, 48 Sel. 174.00 195.00 6. 1650A, '54, 48 Sel. 249.50 325.00 4. 1700, '54, 104 Sel. 249.50 325.00 4* 1800, '55, 104 Sel. 335.00 375.00 4* 1900, '56, 200 Sel. 445.00 495.00 4* 2104, '57, 200 Sel. 495.00 525.00 4* 2104, '57, 104 Sel. 510.00 550.00 4. 2150, '57, 200 Sel. 495.00 50.00 4. 2204, '58, 104 Sel. 510.00 500.00 4. 2204, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.500 5.00 4. 3020 Wall Box 3.00 5.00 6. 3048 (Conv. of 3020) 3.00 10.00 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 20.00 6. 4320 Wall Box 8.00 20.00 | 6. 1450, 51, 48 Sel., 45 or
78 RPM | 95. 00 | 165.00 |
| 78 Intermix 100.00 125.00 4. 1600, '53, 48 Sel., 45 & 78 Intermix 130.00 160.00 4. 1650, '53, 48 Sel., 45 & 78 Intermix 174.00 195.00 6. 1650A, '54, 48 Sel. 249.50 325.00 4. 1700, '54, 104 Sel. 275.00 325.00 4* 1800, '55, 104 Sel. 335.00 375.00 4* 1900, '56, 104 Sel. 395.00 495.00 4* 2000, '56, 200 Sel. 445.00 495.00 4* 2104, '57, 200 Sel. 495.00 525.00 4* 2104, '57, 104 Sel. 510.00 550.00 4. 2104, '57, 200 Sel. 575.00 595.00 4. 2204, '58, 104 Sel. 500.00 650.00 4. 2204, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.50 5.00 4. 3020 Wall Box 3.00 5.00 6. 3048 (Conv. of 3020) 3.00 10.00 6. 3048 (Conv. of 3020) 3.00 9.00 6. 3048 Wall Box <t< td=""><td>4. 1500, '52, 104 Sel., 45
& 78 Intermix</td><td>100.00</td><td>165.00</td></t<> | 4. 1500, '52, 104 Sel., 45
& 78 Intermix | 100.00 | 165.00 |
| 78 Intermix 130.00 160.00 4. 1650, '53, 48 Sel. 174.00 195.00 6. 1650A, '54, 48 Sel. 249.50 325.00 4. 1700, '54, 104 Sel. 249.50 325.00 4* 1800, '55, 104 Sel. 335.00 375.00 4* 1900, '56, 104 Sel. 395.00 495.00 4* 1900, '56, 200 Sel. 445.00 495.00 4* 2000, '56, 200 Sel. 495.00 525.00 4* 2104, '57, 200 Sel. 50.00 550.00 4. 2150, '57, 200 Sel. 50.00 50.00 4. 2204, '58, 104 Sel. 50.00 650.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.500 5.00 4. 3020 Wall Box 3.00 5.00 6. 3048 (Conv. of 3020) 3.00 10.00 6. 3048 (Conv. of 3020) 3.00 9.00 6. </td <td></td> <td>100.00</td> <td>125.00</td> | | 100.00 | 125.00 |
| 6. 1650A, '54, 48 Sel. 249.50 325.00 4. 1700, '54, 104 Sel. 275.00 325.00 4* 1800, '55, 104 Sel. 335.00 375.00 4* 1900, '56, 104 Sel. 395.00 495.00 4* 2000, '56, 200 Sel. 445.00 495.00 4* 2100, '57, 200 Sel. 495.00 525.00 4* 2104, '57, 104 Sel. 510.00 500.00 4. 2150, '57, 200 Sel. 575.00 595.00 4. 2204, '58, 104 Sel. 510.00 650.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.50 5.00 4. 3020 Wall Box 3.00 5.00 6. 3042 (Conv. of 3020) 3.00 10.00 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 20.00 6. 4320 Wall Box 8.00 20.00 | | 130.00 | 160.00 |
| 6. 1650A, '54, 48 Sel. 249.50 325.00 4. 1700, '54, 104 Sel. 275.00 325.00 4* 1800, '55, 104 Sel. 335.00 375.00 4* 1900, '56, 104 Sel. 395.00 495.00 4* 2000, '56, 200 Sel. 445.00 495.00 4* 2100, '57, 200 Sel. 495.00 525.00 4* 2104, '57, 104 Sel. 510.00 500.00 4. 2150, '57, 200 Sel. 575.00 595.00 4. 2204, '58, 104 Sel. 510.00 650.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.50 5.00 4. 3020 Wall Box 3.00 5.00 6. 3042 (Conv. of 3020) 3.00 10.00 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 20.00 6. 4320 Wall Box 8.00 20.00 | 4. 1650, '53, 48 Sel | 174.00 | 195.00 |
| 4* 1800, '55, 104 Sel. 335.00 375.00 4* 1900, '56, 104 Sel. 395.00 495.00 4* 2000, '56, 200 Sel. 445.00 495.00 4* 2100, '57, 200 Sel. 495.00 525.00 4* 2104, '57, 104 Sel. 510.00 500.00 4. 2150, '57, 200 Sel. 575.00 595.00 4. 2204, '58, 104 Sel. 575.00 800.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.50 5.00 4. 3020 Wall Box 3.00 5.00 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 20.00 6. 4320 Wall Box 8.00 20.00 | | 249.50 | 325.00 |
| 4* 1800, '55, 104 Sel. 335.00 375.00 4* 1900, '56, 104 Sel. 395.00 495.00 4* 2000, '56, 200 Sel. 445.00 495.00 4* 2100, '57, 200 Sel. 495.00 525.00 4* 2104, '57, 104 Sel. 510.00 500.00 4. 2150, '57, 200 Sel. 575.00 595.00 4. 2204, '58, 104 Sel. 575.00 800.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.50 5.00 4. 3020 Wall Box 3.00 5.00 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 20.00 6. 4320 Wall Box 8.00 20.00 | 4. 1700, '54, 104 Sel | 275.00 | 325.00 |
| 4* 2000, '56, 200 Sel. 445.00 495.00 4* 2100, '57, 200 Sel. 495.00 525.00 4* 2104, '57, 104 Sel. 510.00 550.00 4. 2150, '57, 200 Sel. 575.00 595.00 4. 2204, '58, 104 Sel. 625.00 650.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.50 5.00 4. 3020 Wall Box 3.00 5.00 6. 3048 (Conv. of 3020) 3.00 9.00 6. 3045 Wall Box 3.00 9.00 6. 4320 Wall Box 8.00 20.00 | | 335.00 | 375.00 |
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| 4* 2104, '57, 101 Sel. 510.00 550.00 4. 2150, '57, 200 Sel. 575.00 595.00 4. 2204, '58, 104 Sel. 625.00 650.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.50 5.00 4. 3020 Wall Box 3.00 5.00 6. 3048 (Conv. of 3020) 3.00 10.00 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 20.00 6. 4320 Wall Box 8.00 20.00 | 4* 2000, '56, 200 Sel | 445.00 | 495.00 |
| 4. 2150, '57, 200 Sel. 575.00 595.00 4. 2204, '58, 104 Sel. 625.00 650.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.50 5.00 4. 3020 Wall Box 3.00 5.00 6. 3048 (Conv. of 3020) 3.00 10.00 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 9.00 6. 4320 Wall Box 8.00 20.00 6. 4851 Wall Box 9.00 25.00 | 4* 2100, '57, 200 Sel | 495.00 | 525.00 |
| 4. 2204, '58, 104 Sel. 625.00 650.00 4. 2200, '58, 200 Sel. 750.00 800.00 6. 2140 Wall Box 2.50 5.00 4. 3020 Wall Box 3.00 5.00 6. 3048 (Conv. of 3020) 3.00 10.00 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 9.00 6. 4320 Wall Box 8.00 20.00 6. 4851 Wall Box 9.00 25.00 | 4* 2104, '57, 104 Sel | 510.00 | 550.00 |
| 4. 2200, '58, 200 Sel, 750.00 800.00 6. 2140 Wall Box | 4. 2150, '57, 200 Sel | 575.00 | 595.00 |
| 4. 2200, '58, 200 Sel, 750.00 800.00 6. 2140 Wall Box | 4. 2204, '58, 104 Sel | 625.00 | 650.00 |
| 4. 3020 Wall Box 3.00 5.00 6. 3048 (Conv. of 3020) 3.00 10.00 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 9.00 6. 4320 Wall Box 8.00 20.00 6. 4851 Wall Box 9.00 25.00 | 4. 2200, '58, 200 Sel | 750.00 | 800.00 |
| 6. 3048 (Conv. of 3020) 3.00 10.00 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 9.00 6. 4320 Wall Box 8.00 20.00 6. 4851 Wall Box 9.00 25.00 | 6. 2140 Wall Box | 2.50 | 5.00 |
| 6 3031 Wall Box 3.00 9.00 6. 3045 Wall Box 3.00 9.00 6. 4320 Wall Box 8.00 20.00 6. 4851 Wall Box 9.00 25.00 | 4. 3020 Wall Box | 3.00 | 5.00 |
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| 6. 4851 Wall Box 9.00 25.00 | 6. 3045 Wall Box | 3.00 | 9.00 |
| | 6. 4820 Wall Box | 8.00 | 20.00 |
| 4. 5210 Wall Box 89.50 99.50 | 6. 4851 Wall Box | 9.00 | 25.0 0 |
| | 4. 5210 Wall Box | 8 9.50 | 99. 50 |

COP



| | | - E | NBHLI | GAMES |
|---|--|----------------|------------------------|---|
| | | | | 1 |
| | BALLY | | | 6. Silver Chest |
| 1 | 4. Atlantic City (5/52) | 25.00 | 50. 00 | (Upright) (4/53) . 40.00 |
| | 4. Ball-A-Poppin' (11/56) | 85.00 | 95. 00 | 6. Springtime (3/52) 20.00 |
| | 4. Beach Beauty (11/55). | 65.00 | 95. 00 | GOTTLIEB |
| | 4. Beach Club (2/53) | 25.00 | 50.00 | |
| | 2^* Beach Time (9/58) | | 385.00 | 4. Ace High (1/57) 119.50
4. Arabian Knights |
| | 4. Beauty (11/52) | 20.00 | 50.00 | (12/53) 50.00 |
| | · · · · · · · · · · · · · · · · · · · | | 140.00 | 4. Atlas (5/59) |
| | 2* Big Show (9/56)
4. Big Time (1/55) | 50.00 | 85.00 | 4. Auto Race (9/56) 100.00 |
| | 6. Bright Lights (5/51) | 15.00 | 60.00 | 6. Brite Star $(4/58)$ 260.00 |
| | | 25.00 | 65.00 | 6. Chinatown (10/52) 40.00 6. Classy Bowler (7/56) . 125.00 |
| | 6. Bright Spot (11/51)
4* Broadway (12/55) | 25.00 | 100.00 | 4. Continental Cafe |
| | 4. Carnival (11/57) | | 175.00 | (7/57) 175.00 |
| | 4. Carmival (11/57)
2^* Carnival Queen (1/59) | | 465.00 | 6. Coronation (11/52) 35.00 |
| | 4. Circus (8/57) | | 405.00
175.00 | 4. Criss Cross (3/58) 195.00 |
| | 6. Coney Island (9/52) | | 50.00 | 6. Crossroads (5/52) 25.00 |
| | 6. Crossroads (1/56) | | 235.00 | 6. Daisy Mae (7/54) 60.00 |
| | 4* Cypress Gardens (6/58) | | 365.00 | 4. Derhy Day (5/56) 95.00 |
| | 4. Double Header (7/56). | | 125.00 | 6. Diamond Lil (12/54) 65.00 |
| | 4. Dude Ranch (9/53) | 25.00 | | 4. Dragonette (6/54) 70.00 |
| | 4. Frolics (10/52) | 25.00 | 55.00
55.00 | 4. Double Action (1/59) 375.00 |
| | 4. Gay Times (6/55) | 23.00
65.00 | 75.00 | 4. Duette (4/55) 85.00 |
| | 4* Gayety (3/55) | 35.00 | 65.00 | 4. Easy Aces (12/55) 115.00 |
| | 4. Hi-Fi (6/54) | 25.00 | 50.00 | 4. Fair Lady (12/56) 165.00 |
| | 4. Ice Frolics (1/54) | 23.00
20.00 | 50.00 | 6. Falstaff (11/57) 295.00 |
| | 4. Ice Fronces $(1/54)$
4* Key West $(12/56)$ | | $\frac{30.00}{175.00}$ | 6. Flagship (1/57) 155.00 |
| | 2^* Miami Beach (9/54) | 45.00 | 75.00 | 4. Flying High (2/53) 40.00 |
| | 4^* Miss America (2/58). | | 300.00 | 4. Four Bells (10/54) 50.00 |
| | 4* Night Club (4/56) | 75.00 | 125.00 | 6. Four Stars (6/52) 30.00 |
| | 4. Palm Beach (7/52) | 15.00 | 60.00 | 4. Frontiersman (11/55) . 75.00 |
| | 4. Palm Springs (11/53) | 30.00 | 50.00 | 4. Gladiator (1/56) 115.00 |
| | 4* Parade (6/56) | 90.00 | 125.00 | 4. Gold Star $(8/54)$ 65.00 |
| | 4. Sea Island (2/59) | | 595.00 | 6. Grand Slam (4/53) 35.00 |
| | 4^* Show Time (3/57) | | 225.00 | 6. Green Pastures (1/54) 40.00 |
| | 4. Spot Lite (1/52) | | 50.00 | 6. Guys-Dolls (5/53) 30.00 |
| | 4* Sun Valley (7/57) | | 310.00 | 4* Gypsy Queen (2/55) 60.00 |
| | 4. Surf Club $(3/54)$ | 25.00 | 55.00 | 6. Happy Days (7/52) 25.00 |
| | 6. Target Roll (1/58) | | 195.00 | 4. Harhor Lites (2/56) 70.00 |
| | 6. U.S.A. (8/58) | | 250.00 | 6. Hawaiian Beauty
(4/54) 65.00 |
| | 4. Variety (9/54) | | 55.00 | 4. Hi-Diver $(4/59)$ 295.00 |
| | 4. Yacht Club (6/53) | 45.00 | 50.00 | 6. Jockey Club (5/54) 70.00 |
| | | 10.00 | 00.00 | 6. Jubilee (5/55) 150.00 |
| - | CHICAGO COIN | ĩ | | 6. Lady Luck (9/54) 60.00 |
| | 6. Big Hit (7/52) | 15.00 | 25.00 | 4. Lovely Lucy $(2/54)$ 45.00 |
| | 4. Blondie (8/56) | 95.00 | 125.00 | 4. Majestic $(4/57)$ 290.00 |
| | 4. Capri (10/56) | 75.00 | 85.00 | 4. Marathon $(10/55)$ 110.00 |
| ł | | | 00.00 | (M 11 ((20, 00) ···· 110.00 |

| GENCO | 6. Mermaid (6/51) |
|--------------------------------------|---------------------------|
| 6. 400 Upright (10/52) . 30.00 50.00 | 4. Mystic Marvel (3/54) . |
| 4. Flying Aces (7/58) 195.00 239.00 | 6. Niagara (12/51) |
| 4. Fun Fair (12/57) 150.00 165.00 | 4. Picnic (10/58) |
| 6. Golden Nugget | 6. Pin Wheel (11/53) |
| (Upright) (2/53) 35.00 65.00 | 6. Poker Face (9/53) |
| 6. Jumping Jack | 6. Quartet (2/52) |
| (Upright) (12/52) . 20.00 40.00 | 6. Queen of Hearts |
| 6. Show Boat (12/57) 150.00 200.00 | (12/52) |

| YRIGHTED | 1959. | REPRODUCTION | NOT | PERMITTED. |
|----------|-------|--------------|-----|------------|

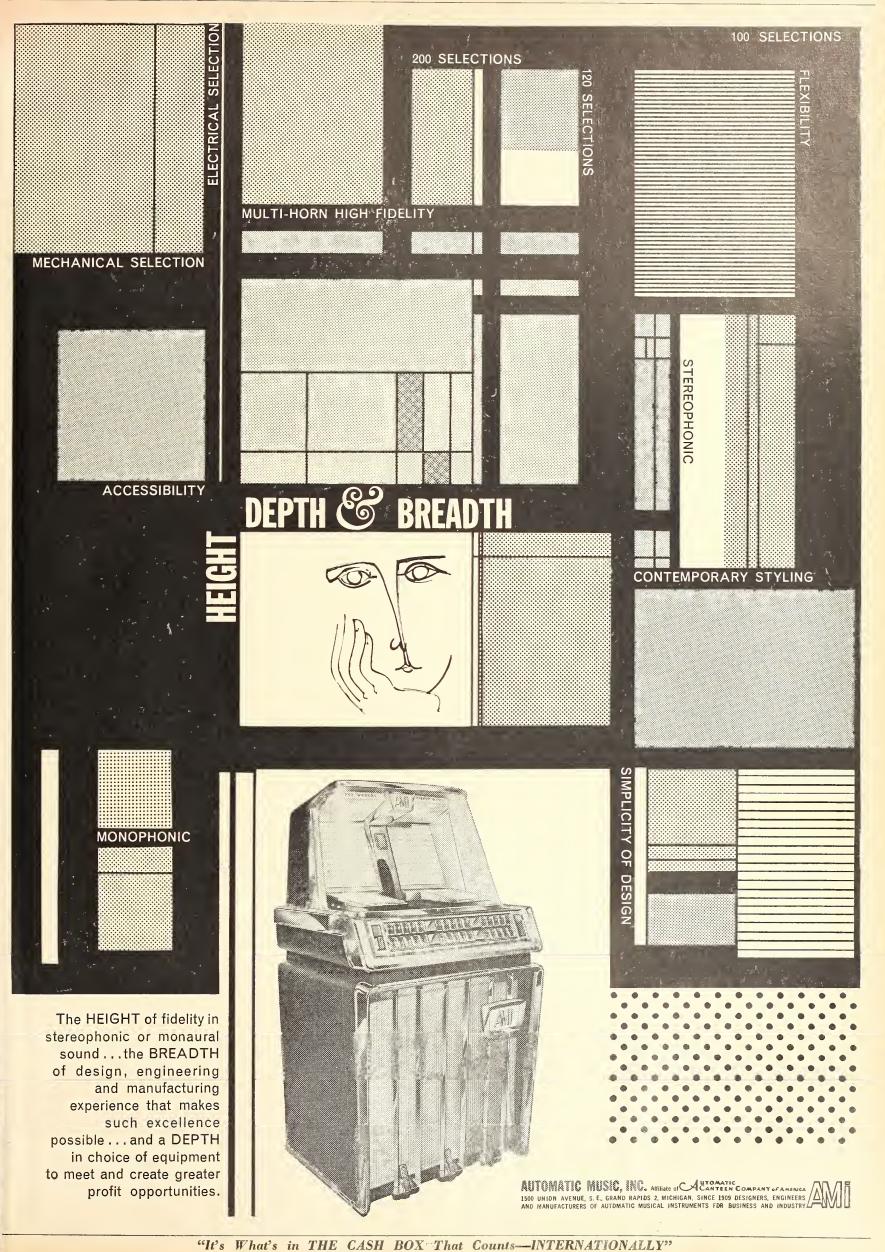
| Gladiator (1/56) | 115.00 | 145.00 |
|---------------------------------|--------|--------|
| Gold Star (8/54) | 65.00 | 75.00 |
| Grand Slam (4/53) | 35.00 | 55.00 |
| Green Pastures (1/54) | 40.00 | 65.00 |
| Guys-Dolls (5/53) | 30.00 | 80.00 |
| ^k Gypsy Queen (2/55) | 60.00 | 95.00 |
| Happy Days (7/52) | 25.00 | 50.00 |
| Harhor Lites (2/56) | 70.00 | 95.00 |
| Hawaiian Beauty | | |
| (4/54) | 65.00 | 110.00 |
| Hi-Diver (4/59) | 295.00 | 325.00 |
| Jockey Club (5/54) | 70.00 | 90.00 |
| Jubilee (5/55) | 150.00 | 195.00 |
| Lady Luck (9/54) | 60.00 | 90.00 |
| Lovely Lucy (2/54) | 45.00 | 50.00 |
| Majestic (4/57) | 290.00 | 310.00 |
| Marathon (10/55) | 110.00 | 125.00 |
| Marhle Queen (8/53) | 35.00 | 50.00 |
| Mermaid (6/51) | 15.00 | 30.00 |
| | | |

Mystic Marvel (3/54) . 75.00

Niagara (12/51) 20.00

Picnic (10/58) 295.00

6. Marhle (



The Cash Box PRICE LISTS

The Cash Box

65.00

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20.00

30.00

September 5, 1959

| (PINBALL GAMES-Continued) | | | | | | |
|---------------------------|-------|--------|----|-------|-------|--------|
| | 40.00 | 60.00 | 6. | Daffy | Derby | (8/54) |
| | | 425.00 | | | | |

6. Disk Jockey (11/52)

| (| I ALVERPES | the Gras |
|--|------------|-----------------|
| 6. Quintet (3/53)
1. Race Time (3/59)
4. Rainbow (12/56) | 40.00 | 60.00 |
| 1. Race Time (3/59) | 375.00 | 425.00 |
| 4. Rainbow (12/56) | 145.00 | 195.00 |
| 4. Rainbow (12/56) 4. Register (10/56) 4. Rocket Sbip (5/58) | 125.00 | 140.00 |
| 4. Rocket Ship (5/58) | 215.00 | 225.00 |
| 4. Rote Pool (7/58) | | 240.00 |
| 6. Royal Flush (5/57) | | 170.00 |
| 4. Scoreboard (4/56) | 65.00 | 75.00 |
| 4. Sea Belles (8/56) | 145.00 | 150.00 |
| 6. Shindig (10/53) | 40.00 | 50.00 |
| 4. Silver (10/57) | 175.00 | 195.00 |
| 4. Sittin' Pretty (11/58) . | 265.00 | 275 .0 0 |
| 6, Skill Pool (8/52) | | 50.00 |
| 4. Sluggin' Champ (4/55) | 95.00 | 150.00 |
| 4. Southern Belle (6/55). | | 90.00 |
| 6. Stage Coach (11/54) . | | 110.00 |
| 4. Straight Flush (12/57) | 195.00 | 225.00 |
| | | |
| 4. Straight Shooter $(2/59)$ | 265.00 | 295.00 |
| 4. Sunshine (10/58) | 265.00 | 280.00 |
| 6. Super Circus (10/57) . | | 295.00 |
| 6. Super Jumbo (10/54) . | 200.00 | 250.00 |
| C C . A TTAT! | | |
| 6. Sweet-Add-A-Line
(7/55) | 115.00 | 140.00 |
| 6. Toreador (6/56) | 125.00 | 130.00 |
| 6. Tournament (8/55) | 115.00 | 150.00 |
| 4. Twin Bell (1/55) | | 125.00 |
| 4. Whirlwind (2/58) | | 275.00 |
| 4. Wishing Well (9/55) . | | 110.00 |
| 4. World Champ (8/57) | | 125.00 |
| | | |
| UNITED | | |
| 4. Brazil (10/56) | 80.00 | 150.00 |
| 4. Cabana (3/53) | | 50.00 |
| 4. Caravan (2/56) | | 95.00 |
| 6. Circus (8/52) | | 60.00 |
| 4. Havana (2/54) | | 50.00 |
| 4. Hawaii (6/54) | | 50.00 |
| 6. Jolly Joker (11/55) | | 90.00 |
| 6. Manhattan (4/53) | | 40.00 |
| 6. Mexico (3/54) | | 75.00 |
| 4 Manage (0/54) | 05.00 | 1 (0.00 |

| 4. Diazii (10/30) | 00.00 | 100.00 | |
|----------------------------|--------|--------|---------|
| 4. Cabana (3/53) | 35.00 | 50.00 | 4. Ren |
| 4. Caravan (2/56) | 65.00 | 95.00 | 6. Scre |
| 6. Circus (8/52) | 30.00 | 60.00 | 4. Sha |
| 4. Havana (2/54) | 20.00 | 50.00 | |
| 4. Hawaii (6/54) | 30.00 | 50.00 | 6. Silv |
| 6. Jolly Joker (11/55) | 75.00 | 90.00 | 6. Sky |
| 6. Manhattan (4/53) | 25.00 | 40.00 | 6. Slug |
| 6. Mexico (3/54) | 35.00 | 75.00 | 4. Smc |
| 4. Monaco (8/56) | 95.00 | 160.00 | 4. Snat |
| 4. Nevada (8/54) | 40.00 | 50.00 | |
| 4. Pixie (1/55) | 45.00 | 85.00 | 6. Soc |
| 2. Playtime (10/57) | 150.00 | 195.00 | |
| 6. Rio (11/53) | 20.00 | 60.00 | 6. Spit |
| 6. Rodeo (2/53) | 35.00 | 50.00 | 6. Spor |
| 6. Show Boat (12/52) | 60.00 | 85.00 | 4. Star |
| 4. Singapore (10/54) | 25.00 | 50.00 | 4. Star |
| 4. South Seas (2/56) | 60,00 | 90.00 | 6. Star |
| 6. Starlets (12/55) | 55.00 | 85.00 | |
| 4. Stars (6/52) | 25.00 | 50.00 | 4. Star |
| 4. Tahiti (8/53) | 35.00 | 50.00 | 6. Stee |
| 4. Triple Play (8/55) | 55.00 | 100.00 | 6. Stru |
| 6. Tropicana (1/55) | 45.00 | 110.00 | (|
| 4. Tropics (7/53) | 25.00 | 50.00 | 6. Sup |
| 6. Zingo (10/51) | 20.00 | 45.00 | 6. Surf |
| | | | 6. Swe |
| WILLIAMS | 6 | | |
| 6. Army-Navy (10/53) | 30.00 | 45.00 | 6. Thr |
| 6. Arrow Head (7/57) | 100.00 | 120.00 | 4. Thu |
| | | | |

| 30.00 | 45.00 |
|----------------|---|
| 100.00 | 120.00 |
| 100.00 | 145.00 |
| 55.00 | 75.00 |
| 25.00 | 45.00 |
| 95.00 | 149.00 |
| 50 .0 0 | 70.00 |
| 40.00 | 60.00 |
| 130.00 | 150.00 |
| | 100.00
100.00
55.00
25.00
95.00
50.00
40.00 |

| | 6. Disk Jockey (11/52) | 30.00 | 55.00 | |
|---|---------------------------|----------------|----------------|---|
| | 6. Domino (2/52) | 25.00 | 3 9.0 0 | |
| | 4. Fairway (6/53) | 20.00 | 30.00 | |
| | 6. Four Corners (12/52) . | 35.00 | 40.00 | |
| | 4. Fun House (10/56) | 100.00 | 125.00 | |
| | 4. Gay Paree (6/57) | 125.00 | 150.00 | |
| | 6. Grand Champion | | | |
| | (3/53) | 35.00 | 65.00 | |
| | 6. Gun Club (11/53) | 35.00 | 85.00 | |
| | 4. Gusher (9/58) | | | |
| | 6. Handicap (6/52) | 30.00 | | |
| | 6. Hayburner (6/51) | 25.00 | | |
| | 6. Hi-Hand (6/57) | 125.00 | 150.00 | |
| | 6. Hot Diggity (8/56) | | | |
| | 6. Jalopy (8/51) | 25.00 | 65.00 | |
| | 4. Jig Saw (12/57) | 145.00 | 175.00 | |
| | 4. Kings (8/57) | 125.00 | 210.00 | |
| | 6. Lazy "Q" (2/54) | | 85.00 | |
| | 6. Long Beach (7/52) | | | |
| | 6. Lulu (12/54) | | | |
| | 6. Majorettes (4/52) | 20.00 | | |
| | 6. "9" Sisters (1/54) | 50.00 | | |
| | 6. Olympics (5/52) | 20.00 | | |
| | 6. Palisades (7/53) | 35.00 | | |
| | 6. Paratrooper (8/52) | 20.00 | | |
| | 6. Perky (11/56) | 80.00 | | |
| | 4. Peter Pan (4/55) | 75.00 | | |
| | 4. Piccadilly (5/56) | 75.00 | | |
| | 6. Race The Clock (5/55) | 50.00 | | |
| | - | 115.0 0 | | |
| | 4. Reno (10/57) | 150.00 | 165.00 | |
| | 6. Screamo (4/54) | 45.00 | 50.00 | |
| | 4. Shamrock (1/57) | 90.00 | 140.00 | |
| | 6. Silver Skates (2/53) | 30.00 | 40.00 | |
| | 6. Skyway (8/56) | | | |
| | | 50.00 | | |
| | 6. Slugfest (3/52) | | | |
| | 4. Smoke Signal (10/55) | | 80.00 | |
| | 4. Snafu (12/55) | 75.00 | 95.00 | |
| | 6 Soccer Kick Off | | | |
| | (12/57) | 195.00 | 265.00 | |
| | 6. Spitfire (2/55) | 50.00 | 75.00 | |
| | 6. Sportsman (2/52) | | | |
| | | | | 1 |
| | | 80.00 | 85.00 | |
| | 4. Starfire (1/57) | 140.00 | 175.00 | |
| | 6. Star Pool (10/54) | 50.00 | 95.00 | |
| | 4. Starlite (3/53) | 50.00 | 75.00 | |
| | 6. Steeplechase (11/57) . | 150.00 | 175.00 | |
| | 6. Struggle Buggies | | | |
| | (12/53) | 30.00 | 55.00 | |
| | 6. Super Score (9/56) | 75.00 | 90.00 | |
| | 6. Surf Rider (12/56) | 80.00 | 100.00 | |
| | | | | |
| | 6. Sweepstake (1/52) | 30.00 | 45.00 | |
| | 6. Three Deuces (8/55) . | 79 .0 0 | 115.00 | |
| | 4. Thunderbird (5/54) | 60.00 | 75.00 | |
| | 4. Tim-Buc-Tu (1/56) | 70.00 | 85.00 | |
| | 6. Times Square (4/53) . | 39.00 | 65.00 | |
| | 4. Top Hat (10/58) | 195.00 | 214.00 | 1 |
| | | | | |
| | 4* Turf Champ (8/58) | | 225.00 | |
| | 6. Twenty Grand (12/52) | 25.00 | 50.00 | |
| | 6. Wonderland (5/55) | 75.00 | 90.00 | |
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| | KIDDI | E RIDES |
| | | |
| 6. Bally Champion Horse 325.00 | 450.00 | 6. Chicago Coin Super Jet 125.00 275.00 |
| 4. Bally Moon Ride 125.00 | 225.00 | 6. Chicago Round The |
| 6. Bally Space Ship 195.00 | 295.00 | World Trainer 325.00 400.00 |
| 6. Bally Speed Boat 165.00 | 295.00 | 6. Deceo Merry-Go-Round 195.00 350.00 |
| 6. Bally Toonerville Trolley 495.09 | 525.00 | 6. Decco Space Ranger 225.00 295.00 |
| 4. Bert Lane Lancer Forse 225.00 | 295.00 | 6. Exhibit Big Bronco 295.00 350.00 |
| 6. Bert Lane Merry-G | | 6. Exhibit Mustang 295.00 350.00 |
| Round | 295.00 | 6. Exhibit Sea Skates 125.00 225.00 |
| 6. B. L. Miss America Boat 195.0 | 295.08 | 6. Exhibit Space Patrol 125.00 250.00 |
| 6. Bert Lane Fire Engine 250.0 : | 395 .00 | 7. Exhibit Rudolph The |
| 6. Capitol Donald Duck 220.00 | 295.00 | Reindeer |
| 6. Capitol Elsie 150.00 | 250.00 | 6. Scientific Television 175.00 250.00 |
| 6 Capitol Palomino Horse 195.00 | 300.00 | 4. Scientific Boat Ride 100.00 125.00 |
| | | 6. Texas Merry-Go-Round 200.00 295.00 |
| 6. Capitol See Saw 125.00 | 295.00 | 4. Tusko Baby Elephant. 495.00 795.00 |
| | and the second state of th | |

| | | Com | errre | and BOWLERS |
|---|--|--------------------|---|---|
| | | SUD | LLTED | una BUWLERS |
| | PALLY | | | VEENU |
| | BALLY | | | KEENI |
| | 4. Victory Bowler (5/54). 6. Champion Bowler | 55.0 0 | 90.00 | 6. Super DeLuxe Leagu
Bowl. (3/52) |
| | (5/54)
4. Jet Bowler (8/54) | $60.00 \\ 90.00$ | 95.00
125.00 | 6. High Score League
(5/52) |
| | 4. Rocket Bowler (8/54). | 65.00 | 115.00 | 4. Team (10/52) |
| | 6. Mystic Bowler (12/54)
6. Magic Bowler (12/54). | 65.00
65.00 | 125.00
135.00 | 6. Club (4/53) |
| | 4. Blue Ribbon (3/55)
6. Gold Medal (3/55) | $125.00 \\ 150.00$ | 175.00
195.00 | 6. Domino (5/53)
6. Carnival (5/53) |
| | 6. ABC Bowler (7/55) | 235.00 | 265.00
330.00 | 4. Pacemaker (9/53) . |
| | 6. Deluxe model
6. Congress (7/55) | 225.00 | 295.00 | 6. Mainliner Bowler
(1/54) |
| | Deluxe model Jumbo Bowler (9/55). | 255.00
265.00 | 35 5.00
350.0 0 | 6. Bonus (3/54) |
| | 6. King Pin Bowler
(9/55) | | 350.00 | 6. Diamond Bowler |
| | 4* ABC Bowling Lane | | 275.00 | 6. Bikini (6/54) |
| | (1/57)
2. ABC Tournament | | | 6. Century (6/54)
6. American (9/54) |
| | Bowler (6/57)
6. ABC Super DeLuxe | 450.00 | 495.00 | 4. National (9/54)
6. Speedlane (4/55) |
| | Bowler (9/57)
4. ABC Champion Bowler | 375.00 | 425.00 | v. Speediane (4/55) |
| | (10/57) | 595.00 | 645.00 | UNITI |
| | 2. Strike Bowler (11/57)
1* All Star Bowling | | 375.00 | |
| | (12/57)
4* All-Star DeLuxe | | 175.00 | 6. 6-Pl. Super (3/52) .
6. 4-Pl. Official (5/52) |
| | (2/58) | 125.00 | 145.00 | 6. 6-Pl. Star (7/52)
6. 10th Frame Star (9/5 |
| | 4. Trophy Bowler
(12/57) | | 575.00 | 6. Manhattan 10th Fram |
| | 4. Lucky Alley (8/58) | 645.00 | 675.00 | (9/52)
6. Manhattan (9/52) |
| | CHICAGO C | COIN | | 6. 10th Frame Super
(10/52) |
| | 6. Match Bowler (6/52) | | 50.00 | 6. Cascade (2/53)
5. Clover (2/53) |
| | 6. Bowl-A-Ball (10/52)
6. Match Bowl-A-Ball | | 60.00 | 6. Liberty (2/53)
6. Classic (6/53) |
| | (11/52)
6. 10th Frame Double | 25.00 | 65.00 | 6. Olympic (6/53) |
| | (12/52)
6. Name Bowler (1/53) | | 65.00
65.00 | 4. Royal (9/53)
6. Imperial (9/53) |
| | 6. 19th Frame Double | | | 6. DeLuxe model |
| | Score Bowler (2/53)
6. Crown (4/53) | | 75.00
85.00 | 4. DeLuxe model |
| | 6. Crown, Giant Pins
(4/53) | 35.00 | 90.00 | 4. Team (1/54)
6. DeLuxe model |
| | 6. Triple Score (6/53)
6. Gold Cup (7/53) | 35.00 | 90.00
95.00 | 4. League (1/54)
. DeLuxe model |
| | 6. High Speed Crown | | | 6. Ace (5/54)
6. DeLuxe model |
| | (7/53)
6. High Speed Triple | | 95.00 | 6. Rainbow (5/54) |
| | Score (8/53)
6. Advance (10/53) | 30.00
30.00 | 95.00
95.00 | 4. Banner (8/54)
6. DeLuxe model |
| | 6. King (10/53)
4. Criss Cross Bowler | . 60.00 | | 4. Shuffle Targette
(8/54) |
| | (12/53) | 40.00 | 95.00 | 6. DeLuxe model |
| | 6. Super Frame (4/54)
4. Starlite (5/54) | 55.00 | 110.00
125.00 | 4. Speedy (8/54)
6. 11th Frame (10/54) |
| | 6. Feature (7/54)
4. Holiday (9/54) | 60.00 | $115.00 \\ 125.00$ | 6. DeLuxe model
4. Comet Targette |
| | 6. Flash (10/54) | 70.00 | 170.00 | 4. Comet Targette
(11/54)
6. DeLuxe model |
| | 6. Playtime (10/54)
6. Fireball (11/54) | 95.00 | 170.00
185.00 | 4. Mercury (12/54) |
| | 4. Thunderbolt (12/54) 6. Triple Strike (2/55) | | 175.00
205.00 | 6. DeLuxe model
4. Mars (1/55) |
| | 4. Arrow (2/55)
6. Criss Cross Targette | 125.00 | 195.00 | 6. DeLuxe model
6. Lightning (2/55) |
| | (1/55) | 35.00 | 75.00 | 6. DeLuxe model
6. Venus (3/55) |
| | 6. Deluxe model
6. Bonus Score (4/55) | 150.00 | 110.00
205.00 | 6. DeLuxe model |
| | 6. Big League (5/55)
6. Hollywood (5/55) | 160.00
175.00 | 215.00
229.00 | 6. Clipper (5/55)
6. DeLuxe model |
| | 6. Blinker (8/55)
6. Score-A-Line, (9/55) | 175.00 | 250.00
250.00 | 6. Derby Roll (6/55) |
| | 6. Bowling Team (10/55) | 175.00 | 260.00 | 4. 5th inning (6/55) |
| | 6. Miami Shuffle (10/56)
2. Bowling League (2/57) | | 115.00
275.00 | 6. DeLuxe model
6. Capitol (6/55) |
| | 6. Ski Bowl (11/57)
6 Player | 100. 00 | 150.00 | 6. DeLuxe model
4. Super Bonus (9/55) |
| | 4. Classic Bowling
League (7/57) | | 495.00 | 6. DeLuxe model |
| | 4. TV Bowling League | | | 1. Top Notch Special
4. Regulation (11/55) |
| | (11/57)
4* Rocket Shuffle (3/58) | | 345.00 | 5. DeLuxe model |
| | 1 Player 4* 2 Player | 195.00 | $200.00 \\ 245.00$ | 4* Bowling Alley (11/5
4. Jumbo Bowling Alley |
| | 4. Explorer Shuffle (6/58) | 350.00 | 375.00 | (9/57)
2. Royal Bowler (12/57) |
| | 4* Rebound Shuffle (12/58) | 90.00 | 125.00 | 4. Midget Bowling Alley |
| | GENCO | 30.00 | 0.7.0 | (3/58)
6. Pixie Bowler (\$/58) |
| | 4. Shuffle Target (7/51) .
4. Shuffle Pool (11/53) . | 30.00 | $\begin{array}{c} 25.00\\ 45.00\end{array}$ | |
| | 6. Match Pool (2/54)
4. Skill Ball | 50 .0 0 | 60.00 | WILLIA |
| | 2 Player (11/56)
6. 6 Player (2/57) | | 85.00
175.00 | 4. Roll-A-Ball (12/56)
6 Player |
| | UCTION NOT PERMITTED | | 110.00 | 0 x layer |
| ų | ACCULATE AND A DECK AN | | | |

KEENEY

ROWLERS

| 25.00 | 50.00 |
|--------|--|
| | |
| 25.00 | 55.00 |
| | 55.00 |
| 23.00 | 35.00 |
| 25.00 | 95.00 |
| 30.00 | 110.00 |
| 40.00 | 115.00 |
| 40.00 | 110.00 |
| | |
| 45.00 | 125.00 |
| 45.00 | 140.00 |
| | |
| 65.00 | 150.00 |
| 65.00 | 150.00 |
| | 170.00 |
| 2 | 175.00 |
| | |
| | 100.00 |
| 125.00 | 150.00 |
| | 25.00
25.00
30.00
40.00
40.00
45.00 |

UNITED

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|---|------------------|------------------|
| 6. 6-Pl. Super (3/52) | 20.00 | 40.00 |
| 6. 4-Pl. Official (5/52) | 20.00 | 40.00 |
| 6. 6-Pl. Star (7/52) | 20.00 | 50.00 |
| 6. 10th Frame Star (9/52) | 20.00 | 55.00 |
| 6. Manhattan 10th Frame | | |
| (9/52) | 20.00 | 55.00 |
| 6. Manhattan (9/52)
6. 10th Frame Super | 3 0 .00 | 65.00 |
| | 20.00 | 65 00 |
| (10/52)
6. Cascade (2/53) | 30.00
30.00 | 65,00
75.00 |
| 5. Clover (2/53) | 30.00 | 50.00 |
| 6. Liberty (2/53) | 30.00 | 75.00 |
| 6. Classic (6/53) | 25.00 | 75.00 |
| 6. Olympic (6/53) | 30.00 | 75.00 |
| 4. Royal (9/53) | 30.00 | 95.00 |
| 6. Imperial (9/53) | 25.00 | 95.00 |
| 6. DeLuxe model | 35.00 | 90.00 |
| 4. Leader (11/53) | 95.00 | 115.00 |
| 4. DeLuxe model | 95.00 | 115.00 |
| 4. Team (1/54)
6. DeLuxe model | 45.00 | 100.00 |
| 6. DeLuxe model
4. League (1/54) | 50.00
50.00 | 120.00
100.00 |
| Del mus model | 50.00 | 130.00 |
| 6. Ace (5/54) | 55.00 | 125.00 |
| 6. DeLuxe model | 55.00 | 140.00 |
| 6. Rainbow (5/54) | 80.00 | 145.00 |
| 4. Banner (8/54) | 65.00 | 115.00 |
| 6. DeLuxe model | 65.00 | 150.00 |
| 4. Shuffle Targette | | |
| (8/54) | 74.00 | 110.00 |
| 6. DeLuxe model
4. Speedy (8/54) | 65.00 | 160.00 |
| 6. 11th Frame (10/54) | 65.00
65.00 | 135.00
115.00 |
| 6. DeLuxe medel | 65.00 | 170.00 |
| 4. Comet Targette | | 1.0.00 |
| (11/54) | 95.00 | 125.00 |
| 6. DeLuxe model | 75.00 | 175.00 |
| 4. Mercury (12/54) | 80.00 | 125.00 |
| 6. DeLuxe model | \$0.00 | 180.00 |
| 4. Mars (1/55)
6. DeLuxe model | 90.00
95.00 | 135.00
190.00 |
| 6. DeLuxe model
6. Lightning (2/55) | 145.00 | 190.00 |
| 6. Lightning (2/55)
6. DeLuxe model | 95.00 | 145.00 |
| 6. Venus (3/55) | 90.00 | 140.00 |
| 6. DeLuxe model | 100.00 | 195.00 |
| 6. Clipper (5/55) | 100.00 | 195.00 |
| 6. DeLuxe model | 100.00 | 195.00 |
| 6. Derby Roll (6/55)
6. DeLuxe model | 100.00 | 195.00 |
| 6. DeLuxe model
4. 5th inning (6/55) | 100.00
65.00 | 195.00
100.00 |
| 6. DeLuxe model | 95.00 | 210.00 |
| 6. Capitol (6/55) | 215.00 | 225.00 |
| 6. DeLuxe model | 140.00 | 240.00 |
| 4. Super Bonus (9/55) | 160.00 | 225. 00 |
| 6. DeLuxe model | 195.00 | 245.00 |
| 6. Top Notch (10/55) | 270.00 | 325.00 |
| 1. Top Notch Special
4. Regulation (11/55) | 295.00
270.00 | 325.00
295.00 |
| 5. DeLuxe model | 275.00 | 325.00 |
| 4* Bowling Alley (11/56) | 250.00 | 325.00 |
| 4. Jumbo Bowling Alley | | |
| (9/57) | 425.00 | 525.00 |
| 2. Royal Bowler (12/57) . | 325.00 | 350.00 |
| 4. Midget Bowling Alley
(3/58) | 05.00 | 135.00 |
| (3/58)
6. Pixie Bowler (\$/58) | 95.00
425.00 | 135.00
450.00 |
| | | 100.00 |
| | | |
| WILLIAM | 3 | |
| 4. Roll-A-Ball (12/56) | | |
| 6 Player | 90 .0 0 | 100.00 |
| | | |

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The Cash Box

'he Cash Box

September 5, 1959

DISTIS

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| | 4 | | 4+ | | Y | | | |
| | + | + | | | | | | - |
| ARCA | DE EC | QUIPI | VIEN | D | | | | - |
| 6. ABT 6 Gun Rifle Range 425.00 | 475.00 | 6 Jack | Rahl | | | | 40.00 | 75.00 |
| | 150.00 | 6. Jack
6. Jung | gle Jo |) II
B | | | 40.00 35.00 | |
| 6. Air Hockey 125.00 | 195.00 | 4. Ke | Air] | Raid | er . | | | 120.00 |
| 6. Amus. Boomerang 30.00 | 75.00 | 6. Ke | Sub G | un . | (11) | | 40.00 | |
| 4. Auto Photo Model 9 850.00 1,
6. B Heavy Hitter 30.00 | 65.00 | 4. Ke | oports
eLuxe | man | (117
del | 54). | 135.00 | 150.00 |
| 6. B Rapid Fire 50.00 | 75.00 | 4. Ke | | | | | 195.00 | |
| 6. B Undersea Raider 50.00 | 95.00 | | | | | | 190.00 | 230.00 |
| 6. B Bulls Eye Shooting
Gallery (9/55) 195.00 | 250.00 | 4. Ke | Leag 4/58) | | eader | | 125.00 | 150.00 |
| 6. B Big Inning (5/58) 325.00 | 345.00 | 4. Ke | Sportl | and | | | 135.00 | |
| | 245.00 | 4. Mill | | | | | 105.00 | 050.00 |
| 4* Skill Roll (Upright)
(B 3/58) 65.00 | 95.00 | 4. Mur | 11/54 | | | | 195.00
395.00 | |
| | 145.00 | 6. Mu | | | | | 65.00 | |
| | 225.00 | 4. Mu | | | | | 85.00 | 100.00 |
| | 125.00
150.00 | 6. Mn | Dr. M
Prewa | | | | 65.00 | 125.00 |
| 6. CC Goalee 30.00 | 75.00 | 6. Mu | Fly Sa | ancer | ·s | | 95.00 | |
| 6. CC Hockey 45.00 | 65.00 | 4. Mut | | | | | 225.00 | |
| 4. CC Midget Skee 60.00 1 4. CC Pistol 50.00 | 125.00 | 6. Mn
6. Mu | | | | | | |
| 4. CC Home Run | | 6. Mu | | | | | | |
| 6 Player (3/54) 50.00 | 75.00 | 6. Mu | | | | | 35.00 | |
| 4. Super model | 95.00 | 4. Mn
6. Mn | | | | | | |
| | 95.00 | 6. Mu | | | | | 395.00 | |
| 4. CC Twin Hockey | | 6. Mu | Rock | n' Re | oll (7 | /56) | 20.00 | |
| | 215.00 | 6. Mu
2. Phil | | | | | 37.50 | 95.00 |
| | 250.00 | | kee A | | | | 245.00 | 265.00 |
| 4. CC Criss Cross | | 6. Scien | ntific | Bask | etbal | l | 20.00 | 75.00 |
| Hockey (10/58) 325.00 3
4. CC Croquet (8/58) 75.00 | 95.00 | 6. Scien
6. Scien | | | | | 30.00
45.00 | |
| 6. Ev Bola Score 30.00 | 65.00 | 4. Seeb | | | | | 45.00 | |
| 6. Ev Bat-A-Score 35.00 | 00.00 | 6. Seeb | ourg S | hoot | the (| Chute | | |
| 6. Ev Ski Roll | 60.00 | 4. Seeb | | | | | 75.00 | |
| 6. Ev Super Bomher 50.00 6. Ex Dale Gun 25.00 | 95.00 65.00 | 4. Set
4. Tele | | | cerbai | | 85.00 | |
| 6. Ex Gun Patrol 75.00 1 | 10.00 | 6. Un ' | Team | Hoc | key . | | 20.00 | |
| | 25.00 | 6. Un | | | | | 95.00 | |
| | 125.00 | 6. De
4. Un (| eLnxe
Carn | | | | 95.00
125.00 | |
| | 00.00 | | Luxe | | | | 85.00 | |
| 6. Ex Six Shooter 55.00 | 95.50 | 4. Un | | | | | | |
| 6. Ex Vitalizer | 95.00
25.00 | 6. De
2. Un 2 | | | | | | |
| 6. Ex Star Shooting | 23.00 | 6. Un S | | | | 55) | 100.00 | 140.00 |
| Gallery (9/54) 75.00 1 | 25.00 | (- | 4/56) | | | | 125.00 | |
| 6. Ex Sportland Shooting | 25.00 | 4. Un 1
6. Wm | | | | | 225.00 | 245.00 |
| Gallery (11/54) 65.00 1
6. Ex "500" Shooting | 25.00 | | eries | | | | 35.00 | 85 .0 0 |
| Gallery (3/55) 125.00 1 | 75.00 | 4. Wm | DeLu | | | | | |
| 6. Ex Treasure Cove Shoot-
ing Gallery (6/55) 210.00 2 | 10.00 | | /53) | · · · | | | 75.00 | 95. 00 |
| | 40.00 | 4. Wm 6. | Player | r Le | ague | , | 95.00 | 115.00 |
| 6. Ex Ringer Ball (11/56) 35.00 | 75.00 | 6. Wm | Penn | ant I | Baseb | all | 20100 | ****** |
| 6. Ex Pop Gnn Circus | 75.00 | | 2/53) | | | | 5 0. 00 | 110.00 |
| | 75.00 | 6. Wm
B: | Super
asebal | | | | 50.00 | 115:00 |
| 6. Ge Sky Gunner 60.00 1 | 10.00 | 6. Wm | Super | : Sta | r | | 00100 | 110.00 |
| | 40.00 | | asebal | | | | 50.00 | 120.00 |
| | 45.00 | 6. Wm
Br | all (2 | | | | 65.00 | 150.00 |
| 4. Ge Big Top Rifle | | 6. Wm | All-St | ar B | aseba | all | 00100 | 100.00 |
| | 75.00 | | 2/54) | | | | 90.00 | 125.00 |
| 6. Super model (12/55) 250.00 2
4. Ge Wild West Gun | 75.00 | 6. Wm
ba | Big L | eagu
(54) | c Da | 5C* | 100.00 | 150.00 |
| (2/55) 175.00] | 95.00 | 6. Wm | Jet F | ighte | r | | | |
| 4. Ge Sky Rocket Rifle | 05.00 | (1 | 0/54) | | | | 95.00 | 145.00 |
| Gallery (5/55) 125.00]
4. Ge Championship Baseball | .95.00 | 4. Wm
6. De | Luxe | | | | 180.00 | 245.00
265.00 |
| (9/55) 125.00 1 | 45.00 | 4. Wm | | | | | 150.00 | |
| 4. Ge Quarterback | 65.00 | 4. Wm | | | | | 50.00 | 195.00 |
| (10/55) 50.00
6. Ge Hi-Fly Baseball | 65.00 | 6. Wm | 4/55)
King | | | • • • • | 50.00 | 125.00 |
| (5/56) 100.00 1 | 25.00 | | | | | | 110.0 0 | 175.00 |
| 4. Ge State Fair Rifle Gal. | 40.00 | 6. Wm | Four | Bag | ger | | 105 00 | 995 00 |
| (6/56) 225.00 2
4. Ge Davy Crockett | 40.00 | | 4/56)
eLnxe | Mod | lel | •••• | 195.00
215.00 | 225.00
295.00 |
| (10/56) 190.00 2 | 25.00 | 4* Wm | Cran | e (] | 10/56 |) | 60.00 | 110.00 |
| 4. Ge Circus Rifle (3/57) 275.00 2 | 95.00 | 6. Wm | Pepp | y Th | e Clo | wn | | |
| 4. Ge Motorama (10/57). 195.00 2
4. Ge Gypsy Grandma | 50.00 | 6. Wm | 12/56)
1957 | | | | 125.00
275.00 | |
| (5/57) 165.00 2 | 25.00 | 4* Wm | Ten | Strik | e (12 | /57) | 135.00 | 150.00 |
| 4. Ge Space Age Gun
(6/58) 150.00 | 50.00 | 4* Wm | | | | | | |
| (6/58) 150.00 2 | 50.00 | 4. Wm | Short | stop | (4/5 | 0). | 555.00 | 350.00 |
| | - | - | | - | - | | | In a |
| UPRIGHT ELECTRO | NIC | SCU | HIN | G | F | ۲. ۱ | GAN | IES |
| | | | | | | | | |
| | 25.00 | 4. Skee | t Sho | ot (| Ga 1 | /57) | 275.00 | 295. 00 |
| 4. Deluxe Big Tent | | 4. Supe | er Big | Ten | t | | | 0.54.00 |
| | 50.00
35.00 | ()
4. Skill | | | | | 225.00
195.00 | 250.00
245.00 |
| | 25.00 | 4. Skill
4. Delu | | | | | 170.00 | a 10.00 |
| 1 5 11 01 10 10 | 85.00 | (| B 4/5 | 9). | | 2 | 205.000 | |
| | 25 00 | 4. Supe | r nur | ner | (Ga 0 | 101) | 493.00 | 325.00 |

4. Gun Smoke (Ga 5/56). 200.00 225.00

175.00

195.00

6. Hunter (Ga 5/55)

Manufacturers New Equipment

PROB

Products listed here are currently in production. Prices are manufacturers' list prices, F.O.B. factory. Where no prices are listed, the manufacturers have not

| prices, F.O.B. factory. Where no prices
authorized price publication. | are listed, the manufacturers have not |
|---|--|
| AMI, INC. | ROCK-OLA MFG, CORP. |
| J-200 (E), 200 Sel., Phono., St. or Mo.
J-200 (M), 200 Sel. Phono., St. or Mo.
J-120, 120 Sel. Phono., St. or Mo
J-100, 100 Sel. Phono., St. or Mo
J-200, Cont. Play Hdw'y., St. or Mo. | 1475 ST 200 Sel. Phono.
1475 200 Sel. Phono.
1462 50 Sel. Phono.
1464 120 Sel. Wall Type Phono.
1468 ST 120 Sel. Phono. |
| J-200, Sel. Play Hdw'y., St. or Mo
WQ-200 W. B.
WQ-200-1 W. B. (Dual Pricing)
WQ-200-3 W. B. (4-Coin, Dual Price)
WQ-120 W. B. | 1468 120 Sel. Phono,
1947 Remote Vol. Cont. for Model 1464
Phono,
1460 ST Playmaster 200 Sel. Phono, |
| Bargrip Wall Bracket
St. Mate Extension Spkr.
Recessed Ceiling Spkr.
Wall Spkr. | 1617 Hi-Fi Wall Spkr. 1618 St Wall Spkr. 1927 Remote Vol. Cont. with Cancel
Button 50¢ Coin Chute Available for
All Models |
| Corner Spkr.
St. Adaption Kit
Remote Vol. and Cancel Cont., St. or Mo.
Automatic Vol. Cont. | Dual Credit Unit available for 200
Sel. Model 1475
1555 Dual W. B. for 120 or 200 Sel. |
| AUTO-BELL NOVELTY CO.
Galloping Dominoes | THE SEEBURG CORP.
222, 160 Sel. Phono. |
| (Upright) | 220, 100 Sel. Phono.
D-3W160 Wall-O-Matic, 160 Sel. Dual
Pricing
S-3W160 Wall-O-Matic, 160 Sel. Single |
| BALLY MFG. CO.
Batting Practice | Pricing
HD-3WU Wall-O-Matic, 200 Sel. Half |
| Standard, 10ϕ Coin chute \$ 605.00
Replay, 10ϕ and 3 for 25ϕ 625.00 | Dollar
HD-3WU Wall-O-Matic 100-160-200 Sel.
RSVC-1 Remote St Vol. Cont. |
| Deluxe Club Bowler | CCI Coin Counter
TWI Twin St Wall Spkrs. |
| Pan-American Bowler
With Dime A Game Chute
11 Foot 1,329.00 | TCI Twin St Corner Spkrs
TRI Twin St Recessed Spkrs |
| 14 Foot 1,345.00 18 Foot 1,395.00 With 2 Games For A Quarter Chute | PS6LZ—Power Supply
HFA1-3—Power Amplifier
Cigarette Vender Model 800E1 |
| 11 Foot 1,334.00 14 Foot 1,350.00 18 Foot 1,400.00 | UNITED MFG. CO. |
| Sportsman (Upright) 725.00
Ballerina (5-Ball) 925.00
Jumbo (Upright) | Flash Shuffle Alley |
| Handle Model 735.00 Button Model 725.00 Fire Chief (Kiddie Ride) 898.00 | 6-Player) |
| Western Express (Kiddie
Ride) | Simplex Bowling Alley 13 Ft. Model 1,270.00 16 Ft. Model 1,300.00 |
| Shooting-Gallery) | UNITED MUSIC CORP. |
| Model T (w/o Record chngr.) 865.00
The Champion (all metal cab) 865.00
CHICAGO COIN MACHINE | UPB-100, 100 Sel. Phono.
UPB-100S, 100 Sel. St. Phono.
UPB-100H, 100 Sel. Hdw'y. Phono.
UWB 1 100 Sel 3 Wire W B |
| Bowl Master
Jet Pilot
Star Rocket (Upright) | UWB-1, 100 Sel. 3 Wire W. B.
UBG-1, Bar Grip
UAP-1, Aux. Power Supply for extra
wallboxes |
| King Bowler
16 ft. 5 in.
21 ft. 5 in.
Rocket Ball Shuffle Baseball | UCS-1, 8" Dual Cone Corner Spkr.
UWS-1, 8" Dual Cone Wall Spkr.
URS-1, 8" Dual Cone Recessed Ceiling |
| Rocket Ball Shuffle Baseball
Red Pin Bowler
Twin Bowler | Spkr.
UCS-2, 12" Dual Cone Corner Spkr.
for Stereo |
| Commando Machine Gun
EXHIBIT SUPPLY CO. | UWS-2, 12" Dual Cone Wall Spkr. for
Stereo |
| Card Vendor | URV-1, Remote Vol. Cont. and Caneel
for Monaural
URV-2, Remote Vol. Cont. and Cancel |
| J. F. FRANTZ MFG. CO.
Dodge City (Counter Pistol)
Kicker & Catcher | for Stereo
URA-1, Remote Amplifier for increased
Audio Power |
| ABT Challenger Pistol
ABT Guesser Scale
ABT Rifle Sport
Aristo Scale | UMS-1, Microphone System for paging
or public address
UPS-1, Play Stimulator for UPB-100
Series |
| GAMES, INC. | WILLIAMS MFG. CO. |
| Twin Wild Cat (2-Player)
Wild Cat (Upright) | Spot Pool (5-Ball) |
| D. GOTTLIEB & CO.
Miss Annabelle
(Single Player) | THE WURLITZER CO.
2300-S, St 200 Sel. Phono with Step.
& Dual Pricing |
| (RVING KAYE CO., INC. | 2300, Mo 200 Sel. with Step.
2304-S, St 104 Sel. less Step. |
| Leader (6 Pocket Pool)\$ 399.95
Jumbo Leader (6 Pocket Pool) 499.95
Super Jumbo Hockey 8' 400.00
Melody Tower 149.95
Deluxe El Dorado 6 Pkt. Pool 499.00 | 2304, Mo 104 Sel. less Step.
5252 Wall Box, 200 Sel. Dual Pricing
5250 Wall Box 200 Sel. $10\phi-25\phi-50\phi$
5207 Wall Box, 104 Sel., $10\phi-25\phi$
258 Stepper, 200 Sel. |
| . H. KEENEY & CO., INC. | 257 Stepper, 104 Sel.
5115 Hi Fi Corner Spkr. Four 5" Cones
5119 Hi Fi Ceiling Spkr. 12" Cones |

....\$ 995.00

695.00 1,295.00

299.50

o. F Playmaster 200 Sel, Phono. i-Fi Wall Spkr. Wall Spkr. emote Vol. Cont. with Cancel on 50¢ Coin Chute Available for Iodolo Arbeits Credit Unit available for 200 Model 1475 uał W. B. for 120 or 200 Sel. EBURG CORP. 0 Sel. Phono. 0 Sel. Phono. Wall-O-Matic, 160 Sel. Dual og 0 Wall-O-Matic, 160 Sel. Single U Wall-O-Matic, 200 Sel. Half ar 'U Wall-O-Matic 100-160-200 Sel, 1 Remote St Vol. Cont. oin Counter 'win St Wall Spkrs. win St Corner Spkrs. win St Recessed Spkrs. —Power Supply 3—Power Amplifier tte Vender Model 800E1 MFG. CO.

| Flash Shuffle Alley | 1,060.00 |
|-------------------------------|----------|
| Deluxe Flash Shuffle Alley | 1,180.00 |
| Zenith Shuffle Alley (2-Lane, | |
| 6-Player) | 1,060.00 |
| Advance Bowler (2-Lane, | ĺ. |
| 6-Player) | 1,495.00 |
| Simplex Bowling Alley | |
| 13 Ft. Model | 1.270.00 |
| 16 Ft. Model | |
| | |

MUSIC CORP.

| UPB-100, 100 Sel. Phono.
UPB-100S, 100 Sel. St. Phono.
UPB-100H, 100 Sel. Hdw'y. Phono.
UWB-1, 100 Sel. 3 Wire W. B.
UBG-1, Bar Grip
UAP-1, Aux. Power Supply for extra |
|---|
| wallboxes |
| UCS-1, 8" Dual Cone Corner Spkr.
UWS-1, 8" Dual Cone Wall Spkr. |
| URS-1, 8" Dual Cone Recessed Ceiling |
| Spkr.
UCS-2, 12" Dual Cone Corner Spkr.
for Stereo
UWS-2, 12" Dual Cone Wall Spkr. for |
| for Stereo |
| Uw 5-2, 12 Dual Cone wan Spki. IOI |
| Stereo
URV-1, Remote Vol. Cont. and Caneel |
| for Monaural |
| URV-2, Remote Vol. Cont. and Cancel
for Stereo |
| URA-1, Remote Amplifier for increased |
| Audio Power |
| UMS-1, Microphone System for paging
or public address |
| UPS-1, Play Stimulator for UPB-100 |
| Series |
| |
| THILLING MEC CO |
| |
| |
| VILLIAMS MFG. CO.
Spot Pool (5-Ball) |
| Spot Pool (5-Ball) |
| Spot Pool (5-Ball)
HE WURLITZER CO.
2300-S, St 200 Sel. Phono with Step. |
| Spot Pool (5-Ball)
HE WURLITZER CO.
2300-S, St 200 Sel. Phono with Step. |
| Spot Pool (5-Ball)
HE WURLITZER CO.
2300-S, St 200 Sel. Phono with Step. |
| Spot Pool (5-Ball)
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2300-S, St 200 Sel. Phono with Step. |
| Spot Pool (5-Ball)
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2300-S, St 200 Sel. Phono with Step. |
| Spot Pool (5-Ball) |
| Spot Pool (5-Ball) |
| Spot Pool (5-Ball)
HE WURLITZER CO.
2300-S, St 200 Sel. Phono with Step.
& Dual Pricing
2300, Mo 200 Sel. with Step.
2304-S, St 104 Sel. less Step.
2304, Mo 104 Sel. less Step.
5252 Wall Box, 200 Sel. Dual Pricing
5250 Wall Box, 200 Sel. 10¢-25¢-50¢
5207 Wall Box, 104 Sel., 10¢-25¢
258 Stepper, 200 Sel.
257 Stepper, 104 Sel. |
| Spot Pool (5-Ball) |
| Spot Pool (5-Ball) |
| Spot Pool (5-Ball) |
| Spot Pool (5-Ball)
HE WURLITZER CO.
2300-S, St 200 Sel. Phono with Step.
& Dual Pricing
2300, Mo 200 Sel. with Step.
2304-S, St 104 Sel. less Step.
2304, Mo 104 Sel. less Step.
5252 Wall Box, 200 Sel. Dual Pricing
5250 Wall Box, 200 Sel. 10¢-25¢-50¢
5207 Wall Box, 104 Sel., 10¢-25¢
258 Stepper, 200 Sel.
257 Stepper, 104 Sel. |

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