

The Champs ride their first Challenge record, "Tequila", to the upper spaces of the number one spot where the disk remained for five straight weeks in a row. Watching the progress of the record from their sputniks are the two youthful spearheads of the Challenge organization; Joe Johnson, vice president and A&R chief (top right); and Johnny Thompson, vice president and general manager (bottom left). Both are hopeful that The Champs' new Challenge release, "El Rancho Rock" and "Midnighter", will follow "Tequila" to the heights.

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73

SMASH! JIMAIE BODGERS

is off again with another million seller



NAKE ME A NAKE ME A NARAGE R4070



FOUNDED BY BILL GERSH

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Vol. XIX-Number 33

May 3, 1958

Gigantic New Market!

The record industry is right on the verge of opening up a gigantic new market which will be an historical event comparable to the changeover of speeds from 78 to 45 rpm and the launching of the LP. This event will be the introduction next Fall and Winter of stereo disks on a commercial production basis.

Already manufacturers are creating new stereophonic phonographs which will be shown at trade shows this Spring and will be available to the public by the Fall. This opens a whole new and exciting era for the record industry for as these sets begin to find their way into homes, there should be an immediate rush of new business from people who have the means of producing magnificent sound but who literally do not own one single stereo album and must therefore go out and start from scratch. This means an initial sale of three, six, twelve or even more albums at one time.

It's true that the new stereophonic sets will also play the present crop of monaural LPs, but once the listener falls under the spell of the new three dimensional sound, it is likely that he may no longer be content with his current library. While technically a monaural library will not become obsolete because it will still be playable (and sound even better than it did on a monaural set), the buyer of a new stereophonic set is almost certain to start a stereo library with a rush. Remember what happened to those big libraries of 78's when the 33-1/3 LP was introduced? Almost everyone held onto the old records for years because of the investment and their love of the opera, symphony or artist that first prompted the purchases, but most hardly ever played them again and eventually all were replaced with the new product. This same procedure can be expected with stereo.

Will everyone rush out and buy a stereo set? Hardly. But there are four sources who will. One-the normal replacement buyer of the old, broken down set. Two-the normal first time buyer. Threethe snob appeal buyer, the fellow who must have the newest of everything. And four—the fellow who is exposed to his friend's set and becomes dissatisfied with the sound of his own.

Stereophonic therefore is going to open up a whole new world for the record industry. And we are entering this remarkable era right now. Now is the time for us to make the proper preparations so that the changeover occurs on a basis that will be of the utmost benefit both to the public and our industry, a basis that will protect the interests of all.



The Cash Box TOP 6

Best Selling Tunes on Records

PIN UP CARD For Week Ending MAY 3, 1958 **COMPILED BY The Cash Box** FROM LEADING RETAIL OUTLETS Pos. Pos. 4/26 4/19 Pos. Pos. 4/26 4/19 Pos. Pos. 4/26 4/19 Pos. Pos. 4/19 Pos. Pos. 4/26 4/19 Pos. Pos. 4/26 4/19 28—I Met Him 48-Padre 18—Wishing For 38—Catch A 9-Book Of Love 1-Twilight Time **On A Sunday Falling Star** 10 ★AG-S290---MONOTONES You Never Loved Me Your Love 2 CR-61976—ERIN O'BRIEN Honey Boy ★DE-30628—TONI ARDEN All At Once *ME-71829-PLATTERS Out Of My Mind 24 25 ★DE-30588---SHIRELLES I Want You To Be My Boytriend 29 VI-7128—PERRY COMO Megic Moments 21 AT-1175—CLOVERS All About You *ME-71282—VOXPOPPERS The Last Drag ME-71303—SARAH VAUGHAN Spin Little Bottle RO-4066—VALERIE CARR When The Boys Talk About The Girls 2-Witch Doctor 10—Lollipop 39-All The Time ★LI-SS132—DAVID SEVILLE Don't Whistle At Me Baby 3B 5 ★CO-41152—JOHNNY MATHIS Teacher, Teacher 29—High Sign ★CD-1345—CHORDETTES Baby Come-A Back-A ★VI-7174—RONALD & RUBY Fickle Baby 19—Johnny B. 46 Goode ★ME-71291—DIAMONDS Don't Let Me Down 49—I'm Sorry I Made CH-1691—CHUCK BERRY Around & Around 40—Do You You Cry 3—He's Got The Whole World Wanna 30—Rumble ★MG-12647—CONNIE FRANCIS Lock Up Your Heart 11-Who's Sorry 20—For Your In His Hands 4 ★CD-1347—LINK WRAY The Swag Dance Now Love ★JZ-835—BOBBY FREEMAN Big Fat Woman 50—Jacqueline +CA-3891-LAURIE LONDON Handed Down MG-12588-CONNIE FRANCIS You Were Only Foolin' 23 CA-3926-ED TOWNSEND Over And Over Again CO-41150-MAHALIA JACKSON Didn't It Rain ★DE-30619—BOBBY HELMS Living In The Shadow Of The Past 31—Teacher, CR-61972—BARBARA McNAIR Filpped Over You 41—Sick And Teacher 12—Believe What KA-215—JO MARCH A Sweet Someone To Love 21-My Bucket's 36 3 ★CO-41152—JOHNNY MATHIS All The Time Tired 51—That Crazy You Say Got A Hole 12 *IM-SS03—RICKY NELSON My Bucket's Got A Hole In It Feeling 16 In It HM-SS15-FATS DOMINO 20 CC-4S4—KENNY ROGERS I We'll Always Have Each Other 20 35 ★IM-SS03—RICKY NELSON Believe What You Say 4-Wear My Ring 32-Sweet Little Around 42—Teacher's Pet Sixteen Your Neck 52-26 Miles 42 CO-41123-DORIS DAY A Very Precious Love 22—Are You 23 13-Oh Lone-+CH-1683-CHUCK BERRY Reelin' And Rocking Sincere ★VI-7240—ELVIS PRESLEY Doncha' Think it's Time some Me 16 ★CD-1340—ANDY WILLIAMS Be Mine Tonight 53—Another FE-12319—SWALLOWS Angel Baby 43—Talk To Me Time, An-Angel Baby IM-S490—JACKIE WALKER Only Teenagers Allowed other Place 33—Tumbling ★KI-S108—LITTLE WILLIE JOHN Spasms -All | Have To Tumbleweeds 55 23—Lazy Mary ★VI-7133—DON GIBSON I Can't Stop Lovin' You Do Is Dream 25 ★VI-7160—LOU MONTE Angelique 35 *DO-15710—BILLY VAUGHN Trying 54—Make Me A +CD-1348—EVERLY BROS. Claudette 44-You Excite Miracle Me 24—Billy 14—Kewpie Doll 34-You CN-1016-FRANKIE AVALON 55—Maybe Baby 17 14 6-Return To Me ★FS-8S10—KATHY LINDEN If I Could Hold You In My Arms ★VI-7202—PERRY COMO Dance Only With Me DO-15734—GALE STORM Angry ★FA-1001—AQUATONES She's The One For Me 56—Groovy +CA-3894-DEAN MARTIN Forgetting You 45—Little Train 46 47 ★ME-71286—MARIANNE VASEL & ERICH STORZ Sunny Lane Walk 25-Let The Bells 57—Sugar Moon 15—Looking Back 7-Chanson **Keep Ringing** 35—Little Blue *CA-3939-NAT "KING" COLE Do I Like It 16-A Wonderful 26 ★AP-9907—PAUL ANKA Crazy Love D'Amour Man 58—Secretly 13 DO-15736—FONTANE SISTERS Cocoanut Grove 30 *AT-1169—BETTY JOHNSON Winter In Miami 46—It's Too Soon To Know Time Up ★ER-1064—ART & DOTTY TODD Along The Trail With You 59—Endless Sleep There 26—Skinny 19 6 ★DO-15690—PAT BOONE A Wonderful Time Up There +DO-15690-PAT BOONE It's Too Soon To Know VI-7228—RAY HARTLEY Beautiful Love Minnie 36—Crazy Love 45 41 53 ★AP-9907—PAUL ANKA Let The Bells Keep Ringing *DE-30592--BILL HALEY & COMETS Sway With Me 60—Nee Nee Na Na Na 47—Torero Na Nu Nu

8—Tequila AP-9899-EDDIE PLATT CA-3928-STAN KENTON Cuben Mumble

+CG-1016-CHAMPS Train To Newhere

CODE:

AO-Apollo

★AE-545—HUEY SMITH High Blood Pressure SP-625—TITANS Can It Be AP—ABC-Paramount AR—Arrow AT—Atlantic BA—Boton BB—Back Beat BN—Bangna CC—Carlton CD—Cadence CG—Challenge CH—Chess CK—Checker CL—Colonia1 CM—Cameo CN—Choncellor CO—Columbia CR--Coral DS--Disneyland CS--Class DT--Döoto CY--Crystallette DU--Duke DA--Dona EB--Ebb DC--Decor EM--Ember DD--Dale EN--End DE--Decca EP--Epic DL--DeLuxe ER--Era DO--Dot EX--Excelie FA—Forgo FE—Federal FI—Fiesta FL—Flash FP—Flip FR—Fraternity FS—Felsted GF—Geo -Liberty -Lark -Landon -Luniverse -Mercury -MGM HE-Herald HY-Hickory IM-Imperial JU-Jubilee JZ-Josie BN—Banana BR—Brunswick BT—Bethlehem CA—Capitel GE-Gee —Nasco —OJ

27—There's Only One Of You

+CO-41136-FOUR LADS Blue Tattoo

17-Don't You

Just Know It

15 12

* INDICATES BEST SELLING RECORD OR RECORDS. • Tunes are listed above in order of their popularity based on a continuing weekly national survey of leading retail dealers by The Cash Box. Each listing includes the name of the song, record number, artists and tune on the reverse side. The numbers underneath the title indicate the positions of the record last week and two weeks ago, respectively. • All labels listed in alphabetical order.

37-To Be Loved

*BR-SS052-JACKIE WILSON

52

OK-Okeh PA-Paris PE-Peacock PH-Sam Phillips Int.

-Prep -Regent -Rama -Roulette

60-Cherie,

RP—RPM TI—Tico RV—Rev UN—United SA—Savoy UQ—Unique SF—Surf VE—Verve SP—Specialty VI—RCA Victor SU—Sun VJ—Vee Jay SW—Swan VK—Vik TH—Thunderbird VP—Vip

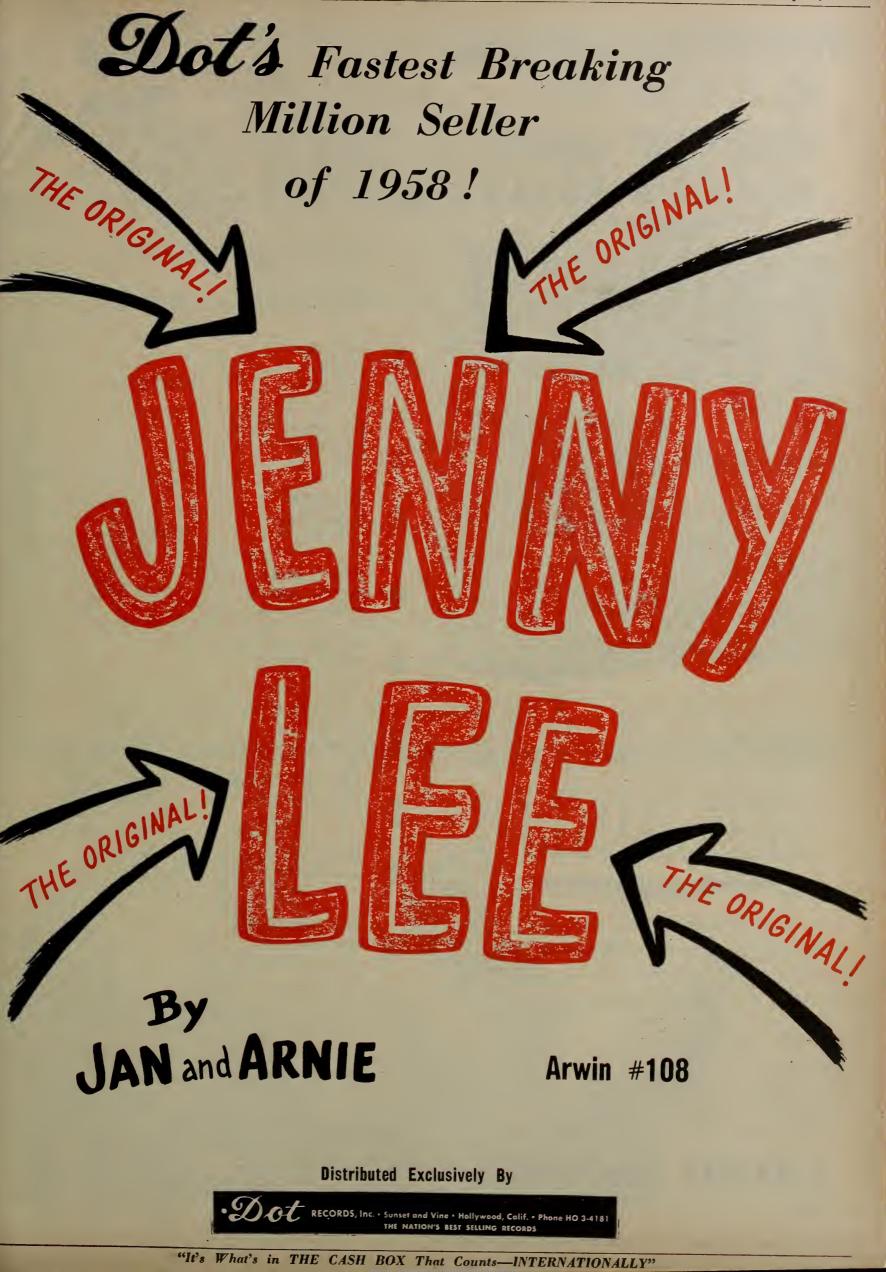
I Love You

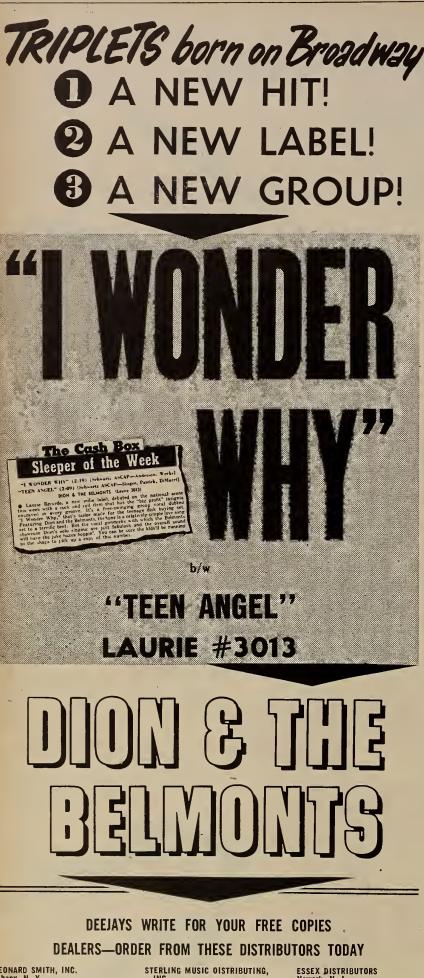
+CA-71080----RENATO CARASONE Chella Lla

CA-3965—ANDREWS SISTERS Sunshine

VI-7227-JULIUS LA ROSA

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"





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LAURIE RECOR DS 1674 Broadway (Circle 7-5198) New York, N. Y.

	Source and the second second	THE NATION'S
	The Cash Bot sur	Top Ten JUKE BOX TUNE
	and a second	(PLUS THE NEXT 25)
		tan kun tan kun tan kun tan kun tan kun tan kun kun kun kun kun kun kun kun kun ku
1	HE'S GOT THE W IN HIS HANDS LAURIE LONDON	HOLE WORLD
	CA-3891—Laurie London CO-41150—Mahalia Jackson	CR-61972—Barbara McNair KA-215—Jo March
2	TEQUILA CHAMPS AP-9899—Eddie Platt CG-1016—Champs	CA-3928—Stan Kenton
3	TWILIGHT TIME PLATTERS ME-71829—Platters	
4	LOLLIPOP CHORDETTES CD-1345—Chordettes	VI-7174—Rongid & Ruby
5	WHO'S SORRY N CONNIE FRANCIS MG-12588—Connie Francis	ow
6	WITCH DOCTOR DAVID SEVILLE LI-55132—David Seville	
7	A WONDERFUL 7 PAT BOONE DO-15690—Pat Boone	IME UP THERE
8	ARE YOU SINCER ANDY WILLIAMS CD-1340—Andy Williams	.E
9	BOOK OF LOVE MONOTONES AG-5290—Monotones	
10	RETURN TO ME DEAN MARTIN CA-3894—Dean Martin	

11) SWEET LITTLE STATEEN. 12) WEAK MIT KING AROUTD TOOK THOM, 1200, BELIEVE WHAT YOU SAY. 14) OH LONESOME ME. 15) DON'T YOU JUST KNOW IT. 16) BILLY. 17) CHANSON D'AMOUR. 18) WISHING FOR YOUR LOVE. 19) LAZY MARY. 20) THERE'S ONLY ONE OF YOU. 21) CATCH A FALLING STAR. 22) ALL I HAVE TO DO IS DREAM. 23) IT'S TOO SOON TO KNOW. 24) KEWPIE DOLL. 25) FOR YOUR LOVE. 26) 26 MILES. 27) MY BUCKET'S GOT A HOLE IN IT. 28) I MET HIM ON A SUNDAY. 29) BREATH-LESS. 30) TUMBLING TUMBLEWEEDS. 31) LOOKING BACK. 32) SAIL ALONG SILV'RY MOON. 33) LITTLE BLUE MAN. 34) MAYBE BABY. 35) SUGARTIME.

		° C O	DE		
AC—Atco AG—Argo AL—Aladdin AO—Apollo AP—ABC- Paramount AR—Arrow AT—Atlantic BR—Brunswick BT—Bathlehem BY—Bally CA—Capitel CD—Cadence	CG—Challenge CH—Chess CK—Checker CO—Columbia CR—Coral CS—Class CY—Crystalette DA—Dana DC—Decor DE—Decca DL—DeLuxe DO—Dot	DT-Doeto DU-Duke EL-Eldorade EM-Ember EP-Epic ER-Era EX-Excelle FS-Four Star FE-Federal FL-Fiesta FR-Fraternity GE-Gee	GL—Glory HE—Herald IM—Jubilee JZ—Josie KA—Kapp KI—King LI—Liberty LO—London ME—Mercury MG—MGM MO—Modern NA—Nasco	OK-Okeh PE-Peaceck PH-Sam Phillips Int. PP-Prep RE-Regent RM-Rama RO-Roulette RP-RPM SA-Savoy SE-Seece	SP—Specialty SU—Suan TH—Thanderbird TI—Tico UN—United UQ—Unique VE—Verve VI—RCA-Victer VJ—Veo-Jay VK—Vik VP—Vip

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

see and hear* The KINGSTON TRIO

Sing both sides of their new introductory Capitol recording

SCARLET RIBBONS

3 JOLLY COACHMEN

Record No. 3970

*On the CBS-TV Playhouse 90 Production "Rumors of Evening" May 1, 1958

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"





SHEPPARD SISTERS (Mercury 71306)

B+ "A BOY AND A GIRL" (2:10) [Fifth Ave BMI—Craft, Green-field, Craft] The Sheppard Sisters of "Alone" fame hand in another swing-ing teen item loaded with the vocal gimmicks that made their other hit so big. Solid dance stuff that could catch on. It's got potential.

B "EATIN' PIZZA" (2:49) [Se-quence ASCAP—Alfred] Teeners in the big cities oughta get a kick out of this stroll beat rocker dealing with one of the kids' favorite "hang-outs", the pizzeria. Good side to watch watch.

DEBBIE REYNOLDS (Coral 61986)

B+ "THIS HAPPY FEELING" (2:06) [Carrie ASCAP—Living-ston, Evans] Debbie's last film tune was the smash "Tammy". Now she takes hold of the title tune from her latest film and chants the pretty waltz ballad in winning form. Fragile ro-mancer that grows on you. Could be another big one for the lass. Keep a close watch on this side.

B "HILLSIDE IN SCOTLAND" (2:11) [Carrie ASCAP—Roberts, Katz, Clayton] A tender romancer with a Scotish fling is this pretty opus. Dreamy delivery of a touching tune. Strong coupling.

ROCK-A-FELLAS (ABC-Paramount 9923)

B+ "RED LIPS" (2:17) [Milford ASCAP — Baum, Kaye] Am-Par has picked up another exciting master that's loaded with potential. Side is a good finger-snapper with the Rock-A-Fellas singing up a storm. Deck deserves watching. deserves watching.

C+ "DON'T TORMENT ME" (2:23) [B. J. Devere BMI—Shaw, Kar-len] Another good staccato rocker belted with gusto by the crew.

RONNIE SELF (Columbia 41166)

B "BIG BLON' BABY" (1:45) [Alamo ASCAP—Roberts, Jacob-son] Ronnie Self, who clicked with "Bop-A-Lena" on a territorial level, could go national with this wild rocker. Hard hitting rafter-shaker for the teen market.

B "DATE BAIT" (2:15) [Cedar-wood BMI — Riley, Woodfolk] More wild and wooley rockin' fare chanted with verve by Self and a chorus. Good rock-a-billy merchan-dise that could also do well in the country market especially since Self was formerly a country star.

THE FLATTOPS (Beat 27472)

B+ "TOO MUCH SLACK IN THE SACK" (2:10) [Gil BMI—Fer-laine, Whitaker] The new Beat label makes a strong first showing on the disk scene with a very funny rocker about the sack dress look. Exciting side sporting a strong lyric about the sack look. Teeners could make this a big one a big one.

C+ "FLATTOP SPECIAL" (2:03) [—Williams] A wild and repetitious instrumental rocker with a wailing sax in the spotlight.

The Cash Box

"EL RANCHO ROCK" (2:18) [E. B. Marks BMI-Ramos, Uranga] "MIDNIGHTER" (2:08) [Golden West BMI-Burgess]

CHAMPS (Challenge 59007)

• The Champs, the five lads who skyrocketed to fame aboard one of the biggest hits of 1958, "Tequila", follow-up with an equally sensa-tional instrumental that should repeat the success of their initial hit. Their new release is a modern day rock and roll version of the south-of-the border evergreen, "El Rancho Grande", which the Champs call "El Rancho Rock". It's a fabulous arrangement with one of the most exciting background beats we've ever heard—and that includes "Tequila". Sensational follow-up performance with a thrilling latin rock beat. The kids'll be wild about this one. Bottom side, "Midnighter" is a driving instrumental jumper excitingly tailored for dancing.

"ZORRO" (2:00) [Walt Disney BMI—Foster Bruns]

"LOVE IS A TWO WAY STREET" (2:06) [Sheldon BMI—Sherman, Keller]

CHORDETTES (Cadence 1349)

• The Chordettes, still riding high on the charts with one of their biggest hits in years, "Lollipop", are chart bound once again with both sides of their tremendous new Cadence platter. One deck has the versatile femme quartet cashing in on the current popularity of the Walt Disney TV series "Zorro". The girls sing the exciting pasa-doble theme of the show with gusto and color and hand in a thrilling deck that could be the biggest kiddie seller since "Davy Crockett". A horse's gallop and a foil's slashing the letter "Z" add to the excitement of the side. Equally strong is "Love Is A Two Way Street"—a side directed at the teenagers. Terrific shuffle-beat romancer replete with commercial characteristics. Looks and sounds like a two-sided winner for the gals.

"RAVE ON" [Nor Va Jak BMI-West, Tighman, Petty] "TAKE YOUR TIME" [Nor Va Jak BMI-Petty, Holly] BUDDY HOLLY (Corgl 61985)

• Buddy Holly, who as a soloist clicked with "Peggy Sue" and as the lead voice of the Crickets has had a chain of hits, comes thru now with another tremendous solo effort on a side dubbed "Rave On". It's a potent rhythm rocker chanted with gusto and with good hiccup vocalizing the kids'll love. Holly has a natural country twang in his voice that'll also make this one a contender for the country market. The lower lid is an up-beat rock-a-ballad presented with feeling by the talented songster. Dubbed "Take Your Time", this end was co-authored by Holly. Good coupling with upper portion leading the way.

"I KNOW WHERE I'M GOIN'" "WHO'S TAKING YOU TO THE PROM" (2:17) [Kahl BMI—Lehmann, Lebowsky] (2:19) [Gil BMI—Wolf, Starr]

GEORGE HAMILTON IV (ABC-Paramount 9924)

GEORGE HAMILTON IV (ABC-Paramount 9924) • George Hamilton IV, one of ABC-Paramount's hottest talents, follows-up his "Why Don't They Understand" and "Now And For Always" chart riders with a wonderful new disk that could be one of his biggest to date. One end features the warm-voiced warbler with a charming, shuffle-rhythm rendition of a great old folk theme sporting a delightful new lyric. Titled "I Know Where I'm Goin", the song is a natural for the charts. It's got that pleasant, easy-going quality that'll appeal to all age groups. And the choral group showcasing Hamilton is fabulous. Side gets stronger as it rolls along. The com-panion deck "Who's Taking You To The Prom" is another contender for chart honors. Strong teenage ballad tenderly treated by the polished star. Two hot sides jockeys will be spinning often.

"DON'T GO HOME" (2:30) [Kahl BMI-Lehmann, Lebowsky] "CAN'T YOU GET IT THROUGH YOUR HEAD" (2:20) [H & L BMI—Claps, Cicchetti]

PLAYMATES (Roulette 4072)

• The Playmates, of "Jo-Ann" fame, have another choice morsel that's just chock-full-of hit ingredients. It's a wonderful latin beat rocker dubbed "Don't Go Home" and it could be the boys' biggest hit of their young and successful career. Donny, Morey and Chic bounce thru this brightly paced ditty accompanied by a fabulous choral backdrop that makes the side thoroughly delightful. And at the end of each chorus, the boys change keys riding up the scale with wonderful results. This one could be another "Catch A Falling Star". Flip, "Can't You Get It Through Your Head" is a good rhythm rocker. Top half is the one with the rainbow future.

BARRY DE VORZON (RCA Victor 7226)

B+ "RAINDROPS ON MY WIN-DOW" (2:11) [DeVorzon BMI-Allen] The ear-pleasing voice of Barry De Vorzon is thoroughly de-lighting as the songster lilts thru a sentimental shuffle - beat romancer. Contagious side that could blossom into the songster's first hit.

C+ "FALSE LOVE" (1:51) [De Vor-zon BMI—De Vorzon] The vocal-ist penned this rock-a-ballad which he chants with emotion. Driving dance tempo.

LARRY ELLIS (Swan 4007)

B+ "MY HEART UNDERSTOOD" (2:48) [World ASCAP — Vance, Pockriss] Larry Ellis leans into a good rock-a-ballad item with an excit-ing beat. Good romancer that the hoofers will find to their liking. Could break out break out.

B TENNESSEE VALLEY" (2:17) [World ASCAP — Vance, Pock-riss] The vocalist, singing with a tear in his voice, chants a sentimental folk-flavored waltzer. Pretty arrange-ment of a tune that grows on you.

JIMMY WILLIAMS (Cub 9002)

B+ "YOU'RE THE ONE" (2:37) interesting clacking in the backdrop supplies an effective showcase for Jimmy Williams' debut disk on the new Cub label. Good finger-snappin' rock-a-ballad side that swings. Side has potential.

C+ "I'LL ONLY GIVE MY LOVE" (2:18) [Monument BMI — Bran-don, Williams] Another easy-going rocker that changes up in tempo. Interesting listening.

ART MOONEY ORCH. & CHORUS (MGM 12649)

B+ "SOMETHING'S ALWAYS HAP-PENING ON THE RIVER" (2:32) [Stratford ASCAP — Styne, Comden, Green] Art Mooney, his ork and chorus head joyfully thru a light and refreshing marcher from the B'way musical "Say Darling". It's a very contagious, summery item that should attract heavy air play. Charm-ing, wordy novelty that should appeal to all age groups. It has that wonder-ful old-fashioned flavor.

B "LOUELLA" (2:30) [Diana AS-CAP — Adamson, McHugh] Also tailor-made for summer programming is this swaying waltz romancer chanted in 1890 style by the chorus against a pretty Art Mooney instru-mentation.

BOBBY MILANO (Challenge 59005)

B "LIFE BEGINS AT FOUR O'CLOCK" (2:22) [Golden West BMI—Wolfe] When school's out that's when life begins. That's the subject of this house rocker that cuts along at a torrid pace. Side should do well because it expresses the feelings of millions of kids.

C+ "DOUBLE TALKING BABY" (2:01) [Golden West B M I— Wolfe] Another sizzling rocker about a gal who can't make up her mind.

The Exciting

MDNGH

Page 9

May 3, 1958



CHAMPS follow up their fabulous **Million Seller**

"TEQUILA"

with **A GREAT NEW SMASH!**

- RANCHO=

ROCK---

Challenge #59007







THE ROCKIN' KIDS (Dot 15749)

(Dot 15749) **B**+ "BLACK STOCKINGS" (2:00) [Champ-Peer Inter'l BMI—White, Simmons, Berry] The Rockin' Kids, an exciting new vocal quartet, set one of the popular fashion trends to music via a rock and roll jumper the kids should enjoy. Contagious, spirited side to watch closely. Could break out. **B** "YEA YEA (I'm In The Mood)" (2:20) [Champ-Peer Inter'l BMI —Berry, White, White] Another com-mercial R & R jumper handled with an easy-going beat by the gals.

RAY ARLO (Castle 501)

(Costle 501)
B "SHE'S MY STEADY DATE" (2:33) [Cas-San BMI — Stalter, Gottfried, Castellano] The new Castle label makes a promising debut with an exciting rocker belted with spirit by Ray Arlo. Side has the beat and sound the kids'll want.
B "TOMORROW NIGHT" (2:41) [Bourne ASCAP—Coslow, Grosz] A top drawer ballad that's been rec-orded time and time again by R & R performers, is handled with emotion by Arlo. Strong performance.

JOHNNY OTIS SHOW (Capitol 3966)

(Capitol 3966) **B**+ "WILLIE AND THE HAND JIVE" (2:32) [El Dorado BMI— Otis] Johnny Otis and his band work with a Bo Diddleyish beat as the leader expounds on one of the teen-agers' latest crazes, hand-jive. Excit-ing side that could give Otis his first big Capitol hit. Hand-jive is the hand-clapping rhythms that teenagers em-ploy when watching and listening to R & R music. Watch this sleeper. It's loaded with potential. **B** "RING-A-LING" (1:52) [El

B "RING-A-LING" (1:52) [El Dorado BMI—Otis] Another tor-rid rocker belted with gusto. Otis does a wild job with the vocal and gets some torrid instrumental accompani-ment from his men. Both sides are good for the R & B market too.

CLARENCE PALMER & JIVE BOMBERS (Savoy 1535)

(Savoy 1535) **B**+ "JUST AROUND THE COR-Von Tilzer, Singer] Clarence Pal-mer, of "Bad Boy" fame, employs his wah-wah-wah gimmicks as his group glides thru an easy-rocking arrangement of a grand oldie. Soft shoe segment adds to color of side. Charming pop item that could develop into a big money-maker. Watch this sleeper. sleeper.

B "IS THIS THE END" (2:10) [Medalion Songs ASCAP—Betz-ner] More good wah-wah effects en-hance this rock-a-ballad smoothly styled by the Palmer-Bombers combo.

BURNETTE BROTHERS (Imperial 5509)

(Imperial 5509) **B**+ "WARM LOVE" (1:54) [Travis Burnette Burnette, Burnette] The Burnette Brothers have a socko two-sider here. This end is a torrid rock-a-billy ballad displaying some excit-ing harmony by the duet. Side cuts along at a torrid pace with some wild guitar work accompanying. Deck is loaded with potential.

B "MY HONEY" (2:58) [Travis BMI — Burnette, Burnette] The same sizzling pace continues as the boys belt across another commercial country-flavored swinger. Hot cou-pling to watch.



"DORMI, DORMI, DORMI" (2:45) [Paramount ASCAP— Kahn, Warren]

"HER HAIR WAS YELLOW" (2:35)[Jeanmor BMI-Shayne, Paris] DON RONDO (Jubilee 5325)

• Don Rondo has put together two choice sides to give himself a disk with a rainbow future. Both are quality numbers and offer delightful change-ups from the much rock and roll merchandise we hear today. "Dormi, Dormi, Dormi" is a lovely slow-waltz ballad from the up-coming Paramount flicker "Rockabye Baby". Class tune with a charming Italian flavoring. Don does a top notch job with the delivery. Jockeys'll be spinning this one frequently. Also chart material is the companion deck "Her Hair Was Yellow", a brightly paced folk flavored number with a tearful storyline. Touching tale about a lover who steals for his sweet-heart and gets caught. Something different that's very palatable to the ear. Both sides are marked "Big Profits".

"BIG NAME BUTTON" (2:10) [Budd & Labell ASCAP—Kaye, Carr] "SHAM ROCK" (2:19) [Admiration BMI—Gaudio, Austin, Dalton, Qualiano] ROYAL TEENS (ABC-Paramount 9918)
The Royal Teens who made "Short Shorts" a stylish piece of mer-chandise in the record field, come right back with another good rock and roll jumper dealing with a current teenage craze the "Big Name Button" that all the kids wear to school and to hops. It's an exciting hand-clapping rocker which the boy-girl group offers in commercial style. During pauses a bass voice injects a few words about "squares" who don't wear buttons. Side's got the winning sound and deals with a sub-ject close to the teeners' hearts. Potential smash. There's not a trace of Ireland in the companion side. "Sham Rock". But it's another power-house rocker that drives hard all the way. Watch the top side take off. It'll fracture the younger set. It'll fracture the younger set.

"YOU NEED HANDS" (2:29) [Lakeview Music—Irwin] "DORMI-DORMI-DORMI" (2:39) [Paramount ASCAP-Kahn, Warreu] EYDIE GORME (ABC-Paramount 9925)

• Dee jays will probably wear out the grooves of Eydie Gorme's exciting new release "You Need Hands". It's a wonderful and refresh-ingly different side that should be welcomed with great enthusiasm by platter spinners interested in a top-drawer change-of-pace breather from the rock and roll dominated market. The side is a rhythmic shuffler describing the various uses of hands. The deck opens in an easy-going mood, breaks into a soft shoe dance segment, and completes its course with an exciting hand-clapping beat that has the entire audience joining in. Side has an authentic on-stage sound. And a male voice in the backdrop has a Steve Lawrence like sound. Great program-ming material. Flip, "Dormi-Dormi-Dormi" is a tender romantic waltzer handled with finesse by the popular songstress. Tune is from the up-coming pic "Rockaby Baby." Top half is great .

"YOUNG AND WARM AND WONDERFUL" (2:37) [Frank ASCAP—Zaret, Singer] "NOW I LAY ME DOWN TO SLEEP" (2:39) [E. H. Morris ASCAP—Leigh, Coleman] TONY BENNETT (Columbia 41172)

• Tony Bennett has a way with a class ballad. And a class ballad is what he's working with on his latest Columbia platter. The tune is a fragile romantic item titled "Young And Warm And-Wonderful". It's a velvety love song with a wistful melody that firmly entrenches itself in one's memory after just a couple of listens. And Frank De Vol show-cases the polished warbler with a fitting, string backdrop. Jockeys will give this one a big send-off. Underside, "Now I Lay Me Down To Sleep" is a reminiscent love tune also handled with warmth by Bennett. Top deck is the stronger one.

"A COUPLE OF CRAZY KIDS" (2:19) [Conley BMI-Slay, Crewe]

"A COUPLE OF CRAZY KIDS" (2:19) [Conley BMI—Slay, Crewe]
"SEVEN STEPS TO LOVE" (2:03) [Wemar BMI—Dickson, Wiener] SAL MINEO (Epic 9271)
It looks as tho Sal Mineo has hit upon the piece of material that will give him the winner he has been seeking ever since his smash version of "Start Movin'." It's a simple finger-snappin' ditty dealing with the teeners' favorite subject, love. The number is contagious lilter telling about two youngsters in love who don't seem to care about the adults who call them "A Couple Of Crazy Kids". Cute tune handled in an easy-going manner by Mineo. Also strong is the pretty rock-aballad coupling which enumerates the "Seven Steps To Love." Warm teenage love song chanted with warmth by the film star. Novelty side should attract initial attention, but don't sell the coupling short.

B "HENRY GOES TO THE MOON" Part 1 (2:15) Part 2 (2:20) [Clockus BMI — Randel] Ruff and Reddy handle the narration for the latest entry in the "Flying Saucer" category of releases. Humorous two-sider tying together bits and pieces of currently and recently popular rock and roll records with dialog dealing with the launching of a space ship bound for the moon. bound for the moon.

HARRY DOUGLASS (RCA Victor 7195)

RUFF AND REDDY

(Cavalier 876)

B "ALL OF EVERYTHING" (2:10) [Bourne ASCAP — Buchanan, Scott] A vocal group supplies an ex-cellent gimmick-filled backdrop for Harry Douglass' swinging delivery of a good teenage rocker. Finger-snap-pin' stuff the kids should like.

B "O H WELL-A-WHATCHA GONNA DO" (2:21) [Tri-Park BMI—Hammer] Another fast moving rocker belted with spirit by the song-ster. Intro by the group reminds the listener of "Get A Job".

JOHNNY KING (Nine Rock 100)

B+ "FORSAKE ME NOT" (2:15) [BMI — Medley] The new Nine Rock label makes an impressive first showing with a torrid rockin' novelty that could easily blossom into a teen-age favorite. It's a fast-moving jumper with Johnny King handling the vocal and a group of kids shout-ing their approval of rock and roll music. Side's got a terrific beat and sound.

C+ "FORSAKE ME NOT" (2:15) [BMI—Medley] A slow rocker is smoothly handled in commercial fash-ion by King.

DOROTHY COLLINS (Coral 61982)

B "I MUST GO ALL THE WAY" (1:55) [Chatham ASCAP—Tay-lor, Cates] Dorothy Collins lends her charming voice to a pretty tango ro-mancer which she presents with emo-tion and color. Delightful ballad that should attract considerable air play.

B "SEND ME SOME LOVIN'" (2:21) [Venice BMI—Price, Mar-ascalco] A good rock-a-ballad is han-dled with feeling by the lark. A chorus supplies a good backdrop.

KENNY KOLE & THE HUSKIES (Klik 8205)

B+ "WHO" (2:10) [Wall BMI— kolok, Kugell, Giam] A haunting latin tempo rock-a-ballad with a melody that you can't seem to forget, is presented by Kenny Kole and his men on the new Klik label. Exciting sound that could catch and spread fast. Potent offering.

B "SORRY" (2:10) [Wall BMI-Kolok, Covert, Sokira] This end is a good fish-beat item smoothly han-dled by the crew. Boys create an in-teresting blend that could win mass teen approval.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

The Cash Box, Music

May 3, 1958







(Decca 30629)

B "BE MINE TONIGHT" (2:19) [Peer Inter'l BMI—Lara, Skylar] International favorite Caterina Val-ente gets an exciting, string-filled, latin tempo assist for her delightful, spirited, revival rendition of a grand oldie. Lovely song.

B "MINE, MINE, MINE" (2:15) [Robbins ASCAP — Gietz, Sig-man] English lyrics have been added to this contagious German waltz tune with pleasant results. Miss Valente works in an echo chamber achieving some attractive effects.

ERNIE FELICE (RCA Victor 7326)

B+ "HOT SPELL" (2:21) [Famous ASCAP — David, Bacharach] A stirring Western flavored folk-type tune—title song of a forthcoming Paramount film — is dramatically chanted by Ernie Felice. Strong per-formance of a good song. You get to like this number the more you hear it.

B "SO YOUNG SO FAIR" (2:43) [Larry Spier ASCAP — Allen, Firenze] The polished crooner lends his warm voice to a tender romantic ballad. Smooth reading of a class

THE MEL-O-TONES (Key 5804)

B "LITTLE BIT MORE" (2:40) [Round Table ASCAP—Singer] Key could have a big money-maker in this pretty fish-beat ballad chanted smoothly and with R & R class by the group. Good sound and delivery by the polished combo. Lead has a wich wice by the po rich voice.

B "WHEN LOVE IS YOUNG" (2:20) [Daywin BMI—Singer] A pretty, slow-waltz ballad is presented with tenderness and feeling by the group. Inviting listening.

PRESTON FOSTER (Capitol 3964)

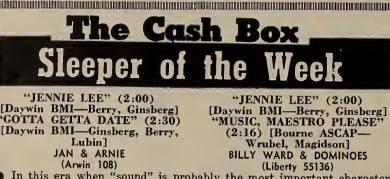
B+ "PRETORIA" (2:04) [Ray Gil-Preston Foster lends his mature, con-vincing voice to a delightful march item that attracted some attention via another recording some months back. This charming delivery could catch. It's a refreshing change-of-nance dick pace disk.

C+ "THE SALTY SAILOR" (2:16) [Ray Gilbert ASCAP — Gilbert] Foster has the voice of a sailor as he chants a spirited sea-faring novelty also set to a march tempo. Two un-usual sides that could attract atten-tion tion.

MARKEES (Gone 5028)

B "SPECIAL DELIVERY" (2:37) [RealGone-Marlow BMI — Isle, Isle] The Markees cruise thru a pretty rockaballad featuring the voice of Lloyd Jones in the lead. Warm side that could catch.

B "ALONG CAME LOVE" (2:06) [Real Gone & Marlow BMI— Smith, Butram, Choate] Jones leads the crew again as he compares his love with the love of Adam and Eve. Interesting spiritual-flavored rocker.



"GOTTA GETTA DATE" (2:30)
"MUSIC, MAESTRO PLEASE"
"Carbin J
JAN & ARNIE
JAN & ARNIE
(Arwin 108)
(Liberty 55136)
In this era when "sound" is probably the most important characteristic of a hit record, an exciting and different sound can give you a huge smash. And that's just what is featured on two new recordings of the same tune, "Jennie Lee". The original stars newcomers Jan & Arnie on the Arwin label and the cover headlines Billy Ward and the Dominoes on the Liberty diskery. Both versions are basically a maze of vocal gimmicks and instrumental drive that almost completely coverup the lyrics the artists are singing. But we're sure the teenagers won't mind. The "sound" that'll send their happy feet hopping is there and that's all that counts. Watch "Jennie Lee". It's a hit number. Jan & Arnie's flip is a rocker discussing the problem of getting a date for Saturday night. Ward's flip side brings back the oldie "Music, Maestro, Please" in a rockin' beat.

"ROCK AND ROLL AGE" (2:00) [Atlantic BMI—Baionno] "BE NICE, DON'T FIGHT" (2:08) [Atlantic BMI—Baionno] FOUR J'S (United Artists 125) • Far and away United Artists strongest release since its entry into the disk field is this tremendous rocker by a new group billed as the Four J's. It's a simple staccato beat number discussing in spirited fashion a piece of Americana called "Rock And Roll Age". The boys sing with drive and are assisted by some socko instrumentation. But the gimmick that sells the side is the pause phrase in which the boys change the tempo and chant "We're at that young cool stage and we're living in a rock and roll age". Lyrics are tailor-made for teeners and the lead voice handles them well. Underside, "Be Nice, Don't Fight" is an average jumper. Don't let the top half slip thru your fingers. It sounds like UA's biggest.

"HAND JIVE" (2:37) [Zodiac BMI—Allen] "BEWITCHED" (2:38) [Chappell ASCAP—Rodgers, Hart] BETTY SMITH GROUP (London 1787) • The latest off-shoot of the rock and roll era is "Hand Jive", a form of rhythmic hand-clapping and lap-slapping that is rapidly becoming popular among the teeners. At hops and R & R stage shows you find more and more teeners enjoying the music with this "hand dancing" technique. Betty Smith and her group have set the idea to music via a good jump item on the London label. The lyrics also describe how hand' jive is done, which should make the record extremely popular with the kids. Side could follow in the footsteps of "Bunny Hop", "Hokey Pokey", and many other teen standards. Watch the charts for this one. Flip, the Rodgers-Hart evergreen, "Bewitched", is offered in a R & R tempo by the group, singing without lyrics. Good rockin' beat arrangement with a sax in the spotlight. Top side is the big one.

"BEWILDERED" (2:58) "ROCK AND STROLL ROOM" [Miller ASCAP—Powell, Whiteup] (2:31) [Ben-Ghazi BMI—Mapp] MICKEY & SYLVIA (Vik 0324) • Mickey & Sylvia have a pair of aces back-to-back on their latest Vik platter, and both could join hands to give the team their biggest money-maker since "Love Is Strange". One end, "Rock And Stroll Room", is, as the title indicated, a stroll beat dance item. It's a com-mercial offering with a terrific beat and some excellent backdrop accompaniment. Mickey and Sylvia blend beautifully. Kids'll be strollin' to this one. The other ace is "Bewildered", a beautiful latin beat rock-a-ballad perfectly designed for the teenagers' dancing needs. It's got a clear cut cha cha tempo. Toward the conclusion the artists talk to one another as they did in "Love Is Strange". Terrific two-sider. Take your pick. one another as Take your pick.

"GIRL OF MY DREAMS" "NO CHEMISE, PLEASE" (2:30) (2:07) [Sunbeam BMI—Granahan, [Mills ASCAP—Clapp] Goland, D'Amour] GERRY GRANAHAN (Sunbeam 102) • The new Sunbeam label gets off to a great start with a tremendous two-sided debut disk that could put the firm in the chips in short order. The record features Gerry Granahan, a lad who, under the name of Gerry Grant, was the vocalist on the hit "Click Clack". For his Sunbeam debut, Gerry offers something old and something new. The oldie is the favorite "Girl Of My Dreams" which the polished teenage songster chants in top grade rock-a-ballad form. Dramatic number that builds as the side progresses. Equally sensational is the new tune "No Chemise, Please". The deck opens with a calm, collected ballad beat. But after the first chorus, Granahan breaks loose with a torrid and very humorous rockin' beat dissertation on the sack look. One of the best sack-dress ditties on the market. It's a toss-up as to which will be the big one.

(RCA Victor 7229)

B "DUCKY" (2:25) [Hill & Range BMI—Bones] Some novel muted trumpet effects add color to this shuffling rhythm rock and roll instru-mental. Contagious jumper with a good dance tempo good dance tempo.

B "TAKE ME DREAMING" (1:47) [Symphony House ASCAP—Still-man, Gaze] Farnon dances thru a brightly paced Continental flavored ditty. A harpsichord is featured in the first segment and a chorus thru the second.

THE SHOW BROS. (Robin 1007)

B "HAND JIVE" (2:07) [Southern ASCAP—Lang, Lightborn] The newest teenage craze, hand-jive, is described in this rock and roll jumper by the Show Brothers. Exciting novelty the kids'll pick up.

B "I HEAR" (2:10) [Ray Maxwell BMI — Maxwell] The Brothers blend commercially as they chant an inviting rock-a-ballad. Pretty song. Female chorus supplies an excellent cosist assist.

T-BIRDS (Andex 4011)

B "FULL HOUSE" (2:10) [Guild BMI — Faulkner] The T-Birds high tail it thru a wild, high speed jam session in the presence of an audience which is heard on the disk. Torrid deck that almost melts on the turntable.

B "BAG PIPE STROLL" (2:20) [Andrea BMI—Wait] The instru-mental combo takes the popular stroll dance tempo and presents it with a bag pipe in the spotlight. Unusual sound. But the swinging, low-down feeling the kids like is there.

GOGI GRANT (RCA Victor 7215)

B "MY SECRET PRAYER" (2:32) [Alamo ASOAP — Mann, Lowe] Gogi Grant, a dee jay favorite, oughta attract heavy air play with this pretty shuffle-beat ballad. Attractive theme with a touching lyric. Fine job.

B "HOW DO WE KNOW WE'RE IN LOVE" (2:51) [Granmore ASCAP — Livingston, Evans] The canary leans into a dramatic love tune and sings her heart out in de-livering it. Beautiful piece. Class performance of a class tune.

WILLIE RODRIGUEZ ORCH. (RCA Victor 7422)

B "WILLIE'S BLUES" (2:11) [Harvard BMI — Rodriguez] Al-though part of Victor's International release, this side has definite appeal for the American market. It's a haunting flute-blues number that "Swinging Shepherd Blues" fans should enjoy. Hip-swinging beat is terrific. Good dee jay fare.

C+ "ON THE DOCKS" (2:10) [-Rodriguez] A latin beat rocker is projected with zest on this end. Good rock and roll instrumental material





NEW YORK:



New York:
Most of the New York music trade preparing to visit Chicago next week for the MOA Convention. Last year's meet proved to be the greatest so far and every one expects this year's to outdo it. . . . Music people who left last week for Europe included Jack Mills aboard the Niew Amsterdam and Harry Tobias aboard the ILe De France. Fay Tishman leaves on May 7 for an extended trip which will take her to six countries. . . . Mickey Addy of Dot has been assigned to the Cosnat distribution branches working exclusively on Dot releases. Will headquarter at the 1721 Broadway offices effective May 5. . . . A promotion man passing through Detroit last week said that as he switched stations on the radio he heard Don McLeod, Ed McKenzie and Robin Seymour all playing Perry Como's "Kewpie Doll" at the same time. . . . The Four Voices open a five week engagement at the Flamingo in Las Vegas on May 1. . . . Dody Goodman is planning to make several deejay appearances in connection with her first Coral aloum, "Dody Goodman Sings?" . . . Stan Freberg has been signed by Plymouth Cars to do a national radio maping for the Moy Condman Sings?" . . . Stan Freberg has been signed by Plymouth Cars to do a national radio maping for the second musical commercial ever written several deejay in this summer. Freberg, in addition, has just completed the longest musical commercial ever write. E. B. Marks is publishing the new version of "Hansel and Grete!" with music by Alec Wilder and lyrics by William Engrick Wally Lewis, whose Dot waxing of "Katheen" is riding the charts, set to appear on the Saturday night Dick Clark ABC-TVer. William Morris Agency has signed Laurie London and Cathy Linder. . . . Link Wray and his Ray Men made the local deejay circuit last week promoting their analy rising Cadence hit "Rumble".

CHICAGO:



rapidly rising Cadence hit "Rumble". **CHICAGO:** Tomposite opinion of the happy guys along record row is that retail sales are improving steadily. . . Blue-Chip prexy Harold Reeves anticipates a bright future for the recently pacted Bob And The Rockbillies. According to Reeves, the group is creating quite a stir with teeners everywhere they ap-there is the group is creating quite a stir with teeners everywhere they ap-pear. . . Genial host Jack McLaughlin spotted Vik's Pat Suzuki roundly applauding The Signatures at his bear. . . . Genial host Jack McLaughlin spotted Vik's Pat Suzuki roundly applauding The Signatures at his the brass at Records Unlimited and All-State Distribs held a wingding of a soiree for deejay King Richard (Dick Whyte) prior to his departure for a tour of duty with the Air Force. . . Coral's Ralph Cox is breathing sighs of relief since Sam Cerami was ap-orined to handle promotions and publicity for the Chi office. Ralph was seen squiring Will Holt around the town tother day. Will spins folks songs nightly at the Gate O' Horn. . . Jack Buechler, chief an-nouncer at WRIT, Milwaukee, drops a line to advise from the waist, Jack We admit that there is a big from the waist, Jack We admit that there is a big George Shearing, Dakota Staton and the Joe Saye Trio. . . . Stan Dale (whose station call letters are WAIT) pleads to an impatient Bill Gersh, "She's station call letters are WAIT) pleads to an impatient Bill Gersh, "She's station call letters are WAIT) pleads to an impatient Bill Gersh, "She's station call letters are WAIT) pleads to an impatient Bill Gersh, "She's station call letters are WAIT) pleads to an impatient Bill Gersh, "She's station call letters are WAIT) pleads to an impatient Bill Gersh, "She's station call letters are WAIT) pleads to an impatient Bill Gersh, "She's station call letters are WAIT) pleads to an impatient Bill Gersh, "She's station call letters are WAIT) pleads to an impatient Bill Gersh, "She's station call letters are WAIT) p



House April 26.
HOLLYWOOD:
Bob Thiele, vice president of Dot Records returned to New York for recording sessions with Nick Todd and The Hilltoppers, after two weeks of conferences with Dot president, Randy Wood at Dot's Hollywood headquarters.
Art and Dotty Todd hosted a luncheon for Los Angeles disk jockeys to thank them for their help in breaking their Era record of "Chanson D'Amour". . . . Harry Kaye appointed of "Chanson D'Amour". . . . Harry Kaye appointed new promotion man for Hart Distributors. . . . Joe Lubin has signed a personal management contract with the new young rock and roll singing team, Jan and Arvie. Duo's first record of "Jennie Lee" making noise on the Arwin label. . . . Al Bennett, newly appointed vice president of Liberty Records, back in town after visiting distributors around the country and setting up company's spring release schedule with Liberty president Sy Waronker. . . . Larry Bodas, formerly heard on the Crystallette label, has been signed to a new recording contract by Dick Puccio, head of Rip Records. . . . Walt Maguire, national sales manager for London and Felsted Records in town on business for a few days. . . . Larry Bodas, for mercian Bandstand show. . . . Gene Fadely has appointed to a new recording contract by Dick Puccio, head of Rip Records. . . . Buddy
MKnox, Roulette recording artist in town for screen and television testing. . . Dick Pierce, Victor A & R head in Hollywood, has signed Ernie Felice to a recording contract. . . . The Show Brothers off on a Mid-Western tour with their new Robin record of "Hand Jive". . . . Liberty Records has taken over national distribution for Demon Records "Endless Sleep" by Jody Revolution.





RECENT POP RELEASES COMING UP STRONG

The High Sign... The Diamonds (BMI) Mercury 71291



-High Sign ★ME-71291-DIAMONDS Don't Let Me Down

H H

SIGN

THE DAMONDS

Mercury

RECORDS

Smash Follow-up to "The Stroll"

MERCURY 71291

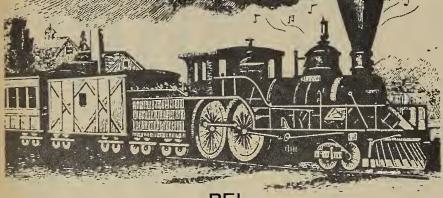
"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

MACH' SCHNELL ZU DEM GRÖSSTEN SCHLAGER!

Dast ist grossartig von KÜSTE ZU KÜSTE.

Alle einsteigen in

Die Kleine Bimmelbahn



Marianne Vasel und Erich Storz Mercury # einundsiebzigtausendzweihundert-

SECHSUNDACHTZIGX45



SPE	The Records	
	Disk Jockeys	5
4 2	Cash Bolt Played Most	
	A SUMMARY OF REPORTS RECEIVED FROM THE NATION'	
1	TWILIGHT TIME PLATTERS (Mercury)	Pos. Last Week 2
2	HE'S GOT THE WHOLE WORLD IN HIS HANDS LAURIE LONDON (Capitol)	1
3	WITCH DOCTOR DAVID SEVILLE (Liberty)	6
4	WEAR MY RING AROUND YOUR NECK ELVIS PRESLEY (RCA Victor)	12
5	CHANSON D'AMOUR ART & DOTTY TODD (Era) FONTANE SISTERS (Dot)	8
6	TEQUILA CHAMPS (Challenge)	3
7	ALL I HAVE TO DO IS DREAM EVERLY BROTHERS (Cadence)	23
8	LOLLIPOP CHORDETTES (Cadence)	4
g	RETURN TO ME DEAN MARTIN (Capitol)	10
10	WHO'S SORRY NOW CONNIE FRANCIS (MGM)	5
11	BOOK OF LOVE	15
12	THERE'S ONLY ONE OF YOU	14
13	FOUR LADS (Columbia) KEWPIE DOLL PERRY COMO (RCA Victor)	16
14	BELIEVE WHAT YOU SAY	
15	A WONDERFUL TIME UP THERE	9
16	PAT BOONE (Dot) ARE YOU SINCERE	7
17	ANDY WILLIAMS (Cadence) OH LONESOME ME	19
17	DON GIBSON (RCA Victor) BILLY	
	KATHY LINDEN (Felsted) DON'T YOU JUST KNOW IT	
19	HUEY SMITH (Ace)	20
20	MY BUCKET'S GOT A HOLE IN IT RICKY NELSON (Imperial)	27
21) LE 24) FC	T THE BELLS KEEP RINGING. 22) LOOKING BACK. 23) L R YOUR LOVE. 25) NOW AND FOR ALWAYS. 26) GIGI.	AZY MARY. 27) SWEET

21) LET THE BELLS KEEP RINGING. 22) LOOKING BACK. 23) LAZY MARY. 24) FOR YOUR LOVE. 25) NOW AND FOR ALWAYS. 26) GIGI. 27) SWEET LITTLE SIXTEEN. 28) IT'S TOO SOON TO KNOW. 29) CATCH A FALLING STAR. 30) HOW ARE YA' FIXED FOR LOVE. 31) ANOTHER TIME, ANOTHER PLACE. 32) A VERY PRECIOUS LOVE. 33) WHISTLE ME SOME BLUES. 34) 26 MILES. 35) ARRIVEDERCI ROMA. 36) TUMBLING TUMBLEWEEDS. 37) TEACHER, TEACHER. 38) YOU. 39) WISHING FOR YOUR LOVE. 40) RUMBLE. 41) I'VE GOT BELLS ON MY HEART. 42) SKINNY MINNIE. 43) JOHNNY B. GOODE. 44) PADRE. 45) WOODCHOPPER'S BALL. 46) BEAT OF MY HEART. 47) STAIR-WAY OF LOVE. 48) MAYBE BABY. 49) IN MY LIFE. 50) GROOVY. 51) BREATHLESS. 52) LITTLE BLUE MAN. 53) THAT CRAZY FEELING. 54) TEACHER'S PET. 55) CLAUDETTE. 56) CAREFUL, CAREFUL. 57) SECRET OF HAPPINESS. 58) SAIL ALONG SILV'RY MOON. 59) CRAZY LOVE. 60) LONG HOT SUMMER; BIG MAN; BLUEBIRDS OVER THE MOUNTAIN; I MET HIM ON A SUNDAY; SUGARTIME; ALL THE TIME; THESE WORLDLY WONDERS; LITTLE TRAIN; HIGH SIGN; SUGAR MOON; DANCE ONLY WITH ME; TALK TO ME, TALK TO ME.

The Cash Box, Music

Page 17

the most powerful release in Epic's history!

As introduced lost night on the Ed Sullivon show!----

SAL MINED A COUPLE OF CRAZY KIDS

b/w Seven Steps To Love Epic 5-9271

> The "great voice" discovery of the year!---JIMMY BREEDLOVE THIS TOO SHALL PASS AWAY b/w

Could This Be Love Epic 5-9270

The second consecutive hit for Roy!-

ROY HAMILTON CRAZY FEELIN'

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> A summer-style hit! SOMETHIN' SMITH & THE REDHEADS MY SECRET INSPIRATION

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The newest addition to the Lester Lonin londslide of best selling albums!—

LESTER LANIN GOES TO COLLEGE LN 3474

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May 3, 1958





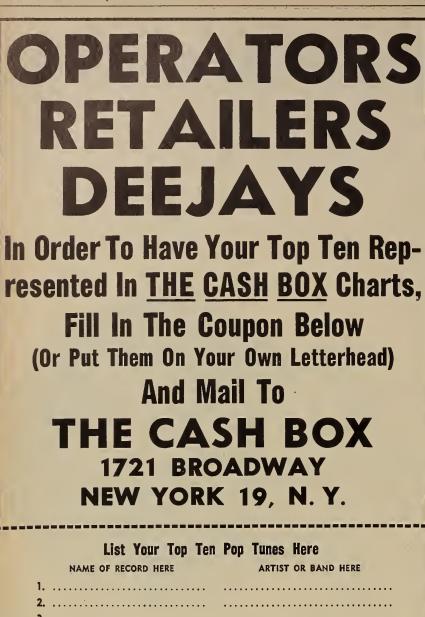




the pick of the hits are on...

EPIC-OKEH a product of CBS "EPIC", "OKEH" Marcas Reg. "CBS" T.M.

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"



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List Your Top Ten "Western & Folk" Tunes Here AME OF RECORD HERE APTIST OF BAND HERE

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List Your Top Ten "Rhythm 'N Blues" Records Here NAME OF RECORD HERE ARTIST OR BAND HERE

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John Doremus (WIND-Chicago, Ill.), emcee of the Chicago Hour and Music, Music, Music, appeared in the record department of Mandel Brothers department store Apr. 19th, for the 103rd Anniversary celebration of the store. Doremus' guest was lovely Anita O'Day, current steller attraction at the Drake Hotel. . . . Pat Donovan (CFCF-Montreal, Que. Canada) reports



JERRY BESSELL (WALB-Albany, N. Y.)

hold the adult audience is his practice of playing one hit song of the 50's on each half hour segment of his show. Edwards says "You can't beat the hits". . . Dick Biondi (WHOT-Youngstown Ohio) writes us about the Strollers' new effort "Swinging Yellow Rose Of Texas". Biondi says he played a 45 copy of the tune at 78 rpm "and got a fantastic sound". . . . Buddy Basch reports that Neal Hefti has been signed to cut another album of his originals with the Count Basie Band. . . . Sam Babcock (WPEO-Peoria, Ill.) writes to tell about WPEO's latest contest, called Sounds Of Spring". The prize of \$50.00 was offered for the correct definition of a certain sound connected with spring, with five dollars being added each day they were not identified. The last of the three sounds (marbles, windex

sprayer, and children playing jacks) were identified April 16th with the fifty dollars having built up to \$145.00.

that the station is finally going into all night operation. Donovan tells how some of CFCF's sharp

salesmen sold the time to a wonderful sponsor, to make the station the only one in Montreal to have a sponsored show all night.... Sig Sakowicz (WHFC-

Chicago, Ill.) accepted an invitation from the Department of the Air Force to view the Air Force Missile

Center in Canaveral, Fla. The popular disk jockey taped interviews with Air Force Brass for rebroadcast on his show. . . . Tom Edwards (WERE-Cleve-

land, Ohio) says that his best gimmick to catch and

Jerry Bessell (WALB-Albany, New York) recently announced a contest that really created a headache for himself. Bessell said that an autographed copy of a Pat Boone album would be awarded to the person that writes Pat Boone legibly the most times on the back of a post card. Most of the cards averaged around 700 or more, but the winning entry contained a grand total of 956! The deejay's eyes are just . Ernie Forrester (KGNOreturning to normal. . . Dodge City, Kansas) tells of the contest he recently ran, based on the question "Do You think rock and

AL RADKA (KFRE-Fresno, Calif)

roll is here to stay and why?" The winner was Kathy Donohue with this letter in poem form: "Rock'n Roll is here to stay, there is no doubt about it-If You Don't think so tell me, pray, What would we do without it ?--And even if it's patrons now should grow up to despise it-Another age of youth will come and they'll revitalize it. . . . Don Bell (KIOA-Des Moines, Iowa) was recently picked by RCA's promotion man Jack Dunn as one of the ten winners of portable RCA TV sets. The prize was for a short thesis on which Glenn Miller record Bell programmed most. The



HERB KNIGHT (WONE-Dayton, Ohio)

short thesis on which Glenn Miller record Bell programmed most. The record was "Adios", the jockey used it as a theme for years. . . . Mark Prichard (WMFJ-Daytona Beach, Fla.) writes us that Jack Webb of "Dragnet" fame is holding auditions to find an actor for his forth-coming TV series "Pete Kelly's Blues" which has a jazz music format. . . . Ronn Terrell (KWOS-Jeffer-son City, Mo.) tells us that he along with fellow platter spinner Earl Jackson were the M.C.'s for a local high school dance. Terrell says that the dance was reported the greatest in the history of the school. . . Dave Sweet, former deejay from New Bedford, . . . Dave Sweet, former deejay from New Bedford, Mass., wrote Vic Selsman from Korea, where he is now stationed to congratulate Selsman on his new position. Sweet read about Selsman's change in a recent issue of the The Cash Box.

> Al Radka (KFRE-Fresno, Calif.) tells of the pleasure he had of guesting Marti Barris on his TV and radio shows recently. Miss Barris is doing well with her Keen recording of "Scottish Fling". Radka

discovered that the artists pop is Harry Barris, and her mom, since remarried is Loyce Whitman, who warbled with Jimmy Grier back in the "good old days"..., Jack Karey (WCFL-Chicago, Ill.) emceed a special Easter platter party April 1st, at the Loop Veterans Research Hospital. The Affair was held in conjunction with the "52 Club". Veterans were presented with gifts from the "52 Club", and were also entertained by a host of recording artists and club performers. . . . Herb Knight (WONE-Dayton, Ohio) tells us that The Five Stars record of "Pickin' On The Wrong Chicken" has broken out in this area as well as Cincy, and Indianapolis, the boys' home. Knight says the group drew hundreds and hundreds of guys and gals into the Town and Country Music Box, the location of the jockey's Saturday afternoon show.



THE WORLD'S GREATEST COLLECTION OF THE BLUES!

PLAYED BY

THE WORLD'S GREATEST RECORDING ORCHESTRA

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PLAY THE BLUES

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BASIN STREET BLUES BIRTH OF THE BLUES FRANKIE AND JOHNNY BLUES IN THE NIGHT

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ST. LOUIS BLUES BLUES PIZZACATO SHADES OF BLUES SYMPHONY FOR BLUES

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RECIOUS

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Morningstar." With the picture breaking nationally, get set to sell a million plus!

with Hugo Winterhalter's Orchestra and Chorus

RCA VICTOR

LEAVE ME NOW 47/20-7167



London Lowdown

Julie Wilson, who appeared on the Sunday Night Palladium Show on TV together with Liberace, was a tremendous hit. She is here to open at the Colony Supper Club where she will headline for a few weeks. She is already an established favourite over here.

Opening on the bill with Jerry Lewis this week is the famous Italian instrumental group, Marino Marini. This engagement follows a very successful TV appearance some months ago.

Mitzi Gaynor, Rossano Brazzi, Joshua Logan and Oscar Hammerstein II will be among the many celebrities attending the first night of the Todd-AO production of "South Pacific" at the Dominion Theatre, London.

Agent Leslie McDonnell on his 51st trip to the U.S. for discussions with Joe Glazer and other V.I.P.'s on behalf of the artists he represents. They include Vera Lynn, Edmundo Ros, Ronnie Hylton and Marion Ryan. Most of them may be appearing in the States later in the year.

Howard Keel over here for film work. May do TV guest appearances.

Also coming back is violinist Florian Zabach.

Two shows drawing the largest audiences on BBC-TV are the Perry Como Show and the rock 'n roll skiffle show, "The Six-Five Special", each drawing nine million viewers.

Arriving to-day, and looking forward to seeing them again, Janet and Archie Bleyer, who will also visit several European countries while on this side of the Atlantic. Archie has a welcome awaiting him as the Chordettes "Lollipop" breaks into the #13 spot on N.M.E.'s best seller list.

We are very thrilled at the great success achieved by young Laurie London on his American tour and glad to hear he has joined the ranks. of the million selling record makers.

Edmundo Ros should have a big one with his new release, "Saunabad", on the London label.

"Colonel Bogey" should reap nice rewards for Mrs. Alford, wife of the late Kenneth Alford, who now resides in South Africa. Apart from American and English recording, "Colonel Bogey" is now enjoying great popularity all over Europe with vocal versions in many languages.

Guy Mitchell coming back for more vaudeville and TV appearances. Also coming over, Mindy Carson.

Ted Heath, riding high with "Swingin' Shepherd Blues", may at-tend an international festival of music with his band to be held at Buxton, Derbyshire, week commencing June 22nd, and has also been asked to appear at the Brussell's World Fair.

Other artists scheduled to appear in Brussells are George Melachrino and his Orchestra, and Harry Belafonte among others.

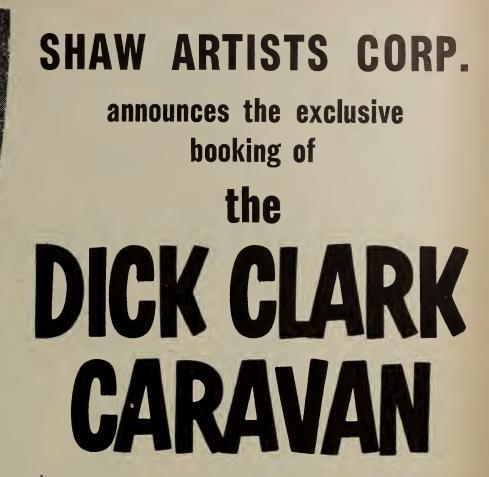
Stereophonic sound will be the topic of several discussions during the BBC's Record Week. Most companies

now set with new sound and it should be available shortly.

The J. Arthur Rank Film Company has entered the record Business and will shortly bring out recordings under the Rank label.

THIS WEEK'S BEST SELLING POP SINGLES

- (Courtesy "New Musical Express") 1 Magic Moments-
- Perry Como (RCA)
- 2 Whole Lotta Woman-Marvin Rainwater (MGM)
- 3 Swingin' Shepherd Blues-Ted Heath (Decca)
- 4 Tequila— The Champs (London)
- 5 A Wonderful Time Up There-Pat Boone (London)
- 5 Who's Sorry Now-Connie Francis (MGM)
- Nairobi-
- Tommy Steele (Decca)
- 8 It's Too Soon To Know-Pat Boone (London)
- 9 Maybe Baby-Crickets (Coral)
- 10 La Dee Dah-Jackie Dennis (Decca)
- 11 Breathless-Jerry Lee Lewis (London)
- 12 Don't-Elvis Presley (RCA)
- 13 Lollipop-Chordettes (London)
- 14 Mandy-Eddie Calvert (Columbia)
- 15 To Be Loved-Malcolm Vaughan (HMV)
- 16 Catch A Falling Star-Perry Como (RCA)
- 17 April Love-Pat Boone (London)
- 18 Oh-Oh, I'm Falling In Love Again -Jimmie Rodgers (Columbia)
- 19 Why Don't They Understand-George Hamilton IV (HMV)
- 20 Tequila-Ted Heath (Decca)
- 21 Grand Coolie Dam-Lonnie Donegan (Pye-Nixa)
- 22 The Story Of My Life-Michael Holliday (Columbia)
- 23 Good Golly, Miss Molly-Little Richard (London)
- 24 You Are My Destiny-Paul Anka (Columbia)
- 25 I May Never Pass This Way Again -Robert Earl (Philips)
- 26 The Big Beat-Fats Domino (London)
- 27 Jailhouse Rock-Elvis Presley (RCA)
- 28 At The Hop— Danny and the Juniors (HMV)
- 29 Sugartime-Alma Cogan (HMV)
- 30 To Be Loved-Jackie Wilson (Coral)



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Monday through Friday Afternoons
and Saturday EveningsFeaturing many of theNATIONS TOP
RECORDING STARSCOAST TO COAST TOUR

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May 30th and 31st



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Hollywood

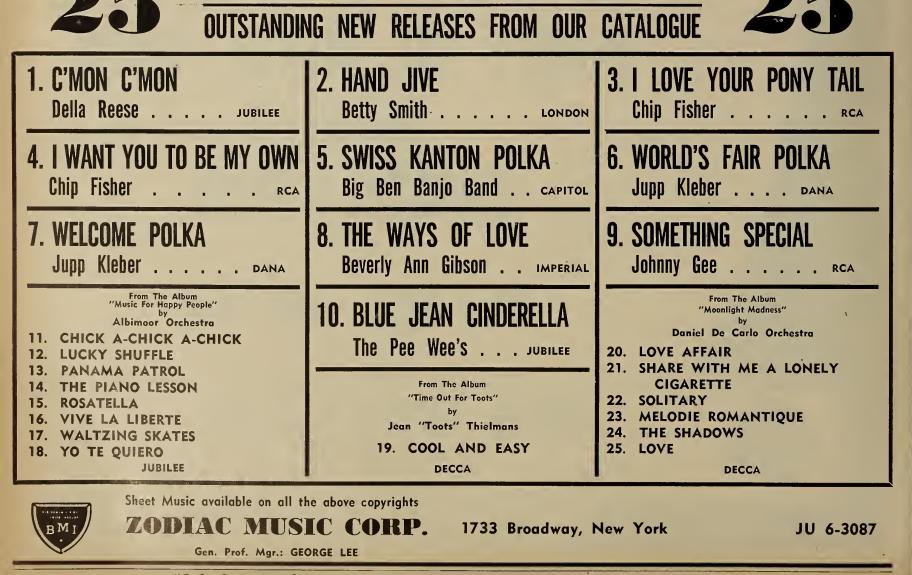
There's no business like SHAW business

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

The Cash Box, Music

Page 22 May 3, 1958 ANDERSON'S MUSIC Red Bank, N. J. 1. All I Have To Do Is Dream (Everly Bros.) 2. Wear My Ring (E. Presley) 3. Twilight Time (Platters) 4. Oh Lonesome Me (Gibson) 5. He's Got The Whole World In His Hands (L. London) 6. Tequila (Champs) 7. For Your Love (Townsend) 8. Witch Doctor (D. Seville) 9. Book Of Love (Monotones) 10. Believe What You Say (R. Nelson) MUSIC BOX Cleveland, Ohio 1. All I Have To Do Is Dream (Everly Bros.) 2. Twilight Time (Platters) 3. Rumble (L. Wray) 4. Witch Doctor (D. Seville) 5. Skinny Minnie (B. Haley) 6. Wear My Ring (E. Presley) 7. Padre (T. Arden) 8. Kewpie Doll (P. Como) 9. Chanson D'Amour (Art & Dotty Todd) 10. My Bucket's Got A Hole In It (R. Nelson) THE GROOVE-GOSSAGE THE GROOVE-GOSSAGE Houston, Tex. 1. Twilight Time (Platters) 2. He's Got The Whole World In His Hands (L. London) 3. Return To Me (D. Martin) 4. Chanson D'Amour (Art & Dothy Todd) 5. Wear My Ring (E. Presley) 6. My Bucket's Got A Hole In It (R. Nelson) 7. Looking Back (N. Cole) 8. That Crazy Feeling (Rogers) 9. Who's Sorry Now (Francis) 10. Tequila (Champs) **Top Selling Records** Reported by Refail Outlets From Coast to Coast SUPER MUSIC, INC. Baltimore, Md. 1. Looking Back (N. Cole) 2. I Met Him On Sunday (Shirelles) 3. Wear My Ring (E. Presley) 4. Skinny Minnie (B. Haley) 5. He's Got The Whole World In His Hands (L. London) 6. Believe What You Say (R. Nelson) 7. Wishing For Your Love (Voxpoppers) 8. Kewpie Doll (P. Como) 9. Crazy Feeling (R. Hamilton) 10. To Be Loved (J. Wilson) GLEN MUSIC SHOP KATZ DRUG COMPANY GLEN MUSIC SHOP Detroit, Mich. 1. Dream (Everly Bros.) 2. Witch Doctor (D. Seville) 3. Return To Me (D. Martin) 4. Wear My Ring (E. Presley) 5. He's Got The Whole World In His Hands (L. London) 6. Chanson D'Amour (Art & Dotty Todd) 7. Lazy Mary (L. Monte) 8. Don't You Just Know It (H. Smith) 9. There's Only One Of You (Four Lads) 10. Billy (K. Linden) KATZ DRUG COMPANY Kansas City, Mo. 1. He's Got The Whole World In His Hands (L. London) 2. Wonderful Time Up There (P. Boone) 3. Twilight Time (Platters) 4. Witch Doctor (D. Seville) 5. Wear My Ring (E. Presley) 6. Believe What You Say (R. Nelson) 7. Return To Me (D. Martin) 8. Oh Lonesome Me (Gibson) 9. Looking Back (N. Cole) 10. All 1 Have To Do Is Dream (Everly Bros.) CALIFORNIA MUSIC COMPANY BROADWAY MUSIC ROSE RADIO New York, New York 1. Twilight Time (Platters) 2. Return To Me (D. Martin) 3. You (Aquatones) 4. Try The Impossible (L. Andrews) 5. Book Of Love (Monotones) 6. He's Got The Whole World MUSIC COMPANY Los Angeles, Calif. 1. Witch Doctor (D. Seville) 2. He's Got The Whole World In His Hands (L. London) 3. Twilight Time (Platters) 4. Tequila (Champs) 5. Lollipop (Chordettes) 6. Billy (K. Linden) 7. Are You Sincere (Williams) 8. Who's Sorry Now (Francis) 9. Chanson D'Amour (Art & Dotty Todd) 10. Book Of Love (Monotones) Chicago, III. 1. Return To Me (D. Martin) 2. All I Have To Do Is Dream (Everly Bros.) 3. Witch Doctor (D. Seville) 4. Book Of Love (Monotones) 5. Oh Lonesome Me (Gibson) 6. Twilight Time (Platters) 7. He's Got The Whole World In His Hands (L. London) 8. Chanson D'Amour (Art & Dotty Todd) 9. River Kwai March & Colonel Bogey (M. Miller) 10. There's Only One Of You (Four Lads) Chicago, III. 6. He's Got The Whole World In His Hands (L. London) 7. Witch Doctor (D. Seville) 8. Billy (K. Linden) 9. Pretty Baby (Gino & Gina) 10. I'm Sorry I Made You Cry (C. Francis) THE MUSIC BOX LONNIE'S RECORD SHOP LYNN MUSIC COMPANY THE MUSIC BOX Spokane, Wash. 1. All I Have To Do Is Dream (Everly Bros.) 2. Wear My Ring (E. Presley) 3. Twilight Time (Platters) 4. My Bucket's Got A Hole In It (R. Nelson) 5. Book Of Love (Monotones) 6. Return To Me (D. Martin) 7. Tumbling Tumbleweeds (B. Vaughn) 8. Oh Lonesome Me (Swallows) 9. Don't You Just Know It (H. Smith) 10. Just Married (M. Robbins) LONNIE'S RECORD SHOP Denver, Colo. 1. Witch Doctor (D. Seville) 2. All I Have To Do Is Dream (Everly Bros.) 3. Wonderful Time Up There (P. Boone) 4. Little Blue Man (Johnson) 5. Kewpie Doll (P. Como) 6. Believe What You Say (R. Nelson) 7. Wear My Ring (E. Presley) 8. Who's Sorry Now (Francis) 9. Don't You Just Know It (H. Smith) 10. Oh Lonesome Me (Gibson) LYNN MUSIC COMPANY Lynn, Mass. 1. All I Have To Do Is Dream (Everly Bros.) 2. Witch Doctor (D. Seville) 3. Twilight Time (Platters) 4. Return To Me (D. Martin) 5. He's Got The Whole World In His Hands (L. London) 6. Arrivederci Roma (M. Lanza) 7. Chanson D'Amour (Art & Dotty Todd) 8. Book Of Love (Monotones) 9. Let The Bell Keep Ringing (P. Anka) 10. You Excite Me (F. Avalon) **ERNSTROM'S** SHERMAN CLAY MARTY'S MUSIC STORE SITERMAN CLAT San Francisco, Calif. 1. Witch Doctor (D. Seville) 2. All I Have To Do Is Dream (Everly Bros.) 3. Wear ⁻My Ring (E. Presley) 4. Tequila (Champs) 5. Mole Cart The Wind Dallas, Tex. 1. All I Have To Do Is Dream (Everly Bros.) 2. Witch Doctor (D. Seville) 3. Twilight Time (Platters) 4. Book Of Love (Monotones) 5. Johan B. Coed (C. Berst) Lebanon, Pa. Lebanon, Pa. 1. Witch Doctor (D. Seville) 2. He's Got The Whole World In His Hands (L. London) 3. Twilight Time (Platters) 4. Book Of Love (Monotones) 5. Oh Lonesome Me (Gibson) 6. Tequila (Champs) 7. To Be Loved (J. Wilson) 8. Chanson D'Amour Johnny B. Goode (C. Berry)
 Don't You Just Know It (H. Smith)
 Wear My Ring (E. Presley)
 Sick & Tired (F. Domino)
 Rumble (L. Wray) He's Got The Whole World In His Hands (L. London) 5. Twilight Time (Platters) T. Lollipop (Chordettes)
 Return To Me (D. Martin)
 Lazy Mary (L. Monte)
 Billy (K. Linden) 8. Chanson D'Amour (Art & Dotty Todd) 9. Who's Sorry Now (Francis) 10. Maybe Baby (Crickets) 10. That Crazy Feeling (Rogers) TRI-BORO RECORD EXCHANGE Jamaica, L.I., N.Y. 1. Witch Doctor (D. Seville) 2. Twilight Time (Platters) 3. Down On My Knees (Heartbeats) THE GROOVE RECORD SHOP Norfolk, Va. BOWMAN'S I HIEM'S RECORD SHOP Raleigh, N. C. 1. Twilight Time (Platters) 2. Book Of Love (Monotones) 3. Witch Doctor (D. Seville) 4. Wear My Ring (E. Presley) 5. He's Got The Whole World In His Hands (M. Jackson) 6. Tequila (Champs) 7. Return To Me (D. Monotone) 8. Bridgeport, Conn. 1. Witch Doctor (D. Seville) 2. All I Have To Do Is Dream (Everly Bros.) 3. Tequila (Champs) **BILL'S T RECORD SHOP** SUPER ENTERPRISE SUPER ENTERPRISE Washington, D. C. 1. All I Have To Do Is Dream (Everly Bros.) 2. Witch Doctor (D. Seville) 3. Looking Back (N. Cole) 4. Twilight Time (Platters) 5. He's Got The Whole World In His Hands (L. London) 6. Wear My Ring (E. Presley) 7. Crazy Love (P. Anka) 8. Tequila (Champs) 9. Johnny B. Goode (C. Berry) 10. Believe What You Say (R. Nelson) BILL'S T RECORD SHOP Tulsa, Okla. Wear My Ring (E. Presley) Believe What You Say (R. Nelson) Johnny B. Goode (C. Berry) Oh Lonesome Me (Gibson) Looking Back (N. Cole) Twilight Time (Platters) Craw, Looc (R. Arka) Norfolk, Va. 1. Witch Doctor (D. Seville) 2. Book Of Love (Monotones) 3. Skinny Minnie (B. Haley) 4. All I Have. To Do Is Dream (Everly Bros.) 5. Twilight Time (Platters) 6. He's Got The Whole World In His Hands (L. London) 7. Chanson D'Amour (Art & Dotty Todd) 8. High Sign (Diamonds) 9. Oh Lonesome Me (Gibson) 10. Don't You Just Know It (H. Smith) Tequila (Champs)
 Twilight Time (Platters)
 He's Got The Whole World In His Hands (L. London)
 Book Of Love (Monotones)
 Wear My Ring (E. Presley)
 Torero (R. Carasone)
 Chance D'Actuation (Heartbeats) 4. All I Have To Do Is Dream (Everly Bros.) (Everly Bros.) 5. You (Aquatones) 6. Looking Back (N. Cole) 7. Teacher's Pet (Doris Day) 8. For Your Love (Townsend) 9. Wear My Ring (E. Presley) 10. Tequila (Champs) 6. 6. Tequila (Champs) 7. Return To Me (D. Martin) 8. Looking Back (N. Cole) 9. Don't You Just Know It (H. Smith) 7. Crazy Love (P. Anka) 8. Rumble (L. Wray) 9. Stairway Of Love (Robbins) 10. Pink Pedal Pushers (C. Perkins) 10. Who's Sorry Now (Francis) 9. Chanson D'Amour (Art & Dotty Todd) 10. Teacher's Pet (D. Day) A RECORD TO BE PROUD OF!

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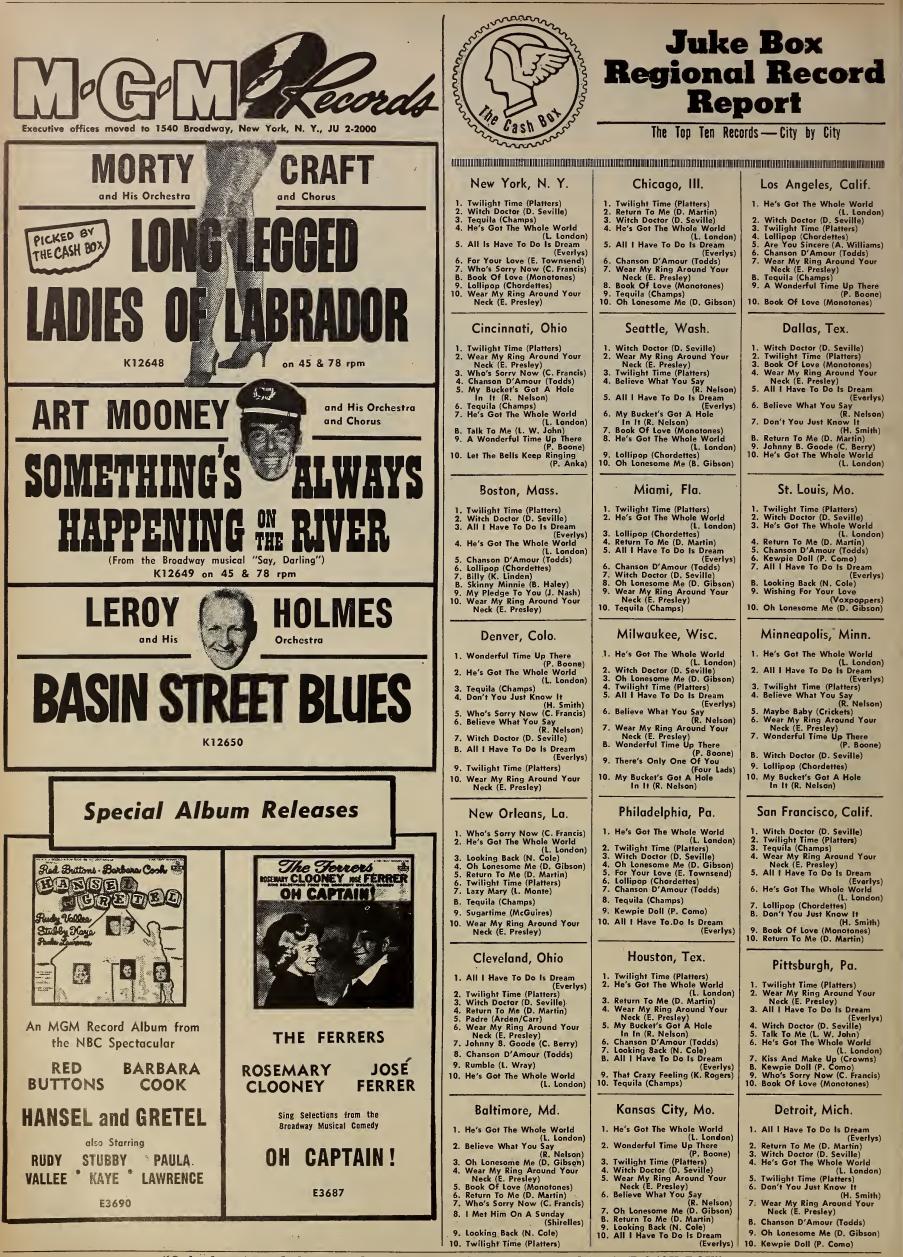
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For Latin-Amer DJ



NEW YORK-A crowd of close to 2000 persons gathered at Broadway's colorful Palladium, "Home of the Mambo", to help celebrate the Ninth Anniversary of Dick "Ricardo" Sugar (WAAT-Newark, N.J.) as one of the Metropolitan area's leading Latin American disk jockeys. Most of the top name bandleaders and many jockeys appeared to pay tribute.

Seen above, top picture, left to right—are Jose Curbelo, Fiesta Rec-ords; Tito Puente, RCA Victor Records; Machito, Tico Records; and Dick (Ricardo) Sugar. Bottom picture, left to right—are Paul Brenner, Bob Brown, Sugar, and Murray Kauffman, all of WAAT.

RIAA Holds Annual Membership Meeting

NEW YORK—The RIAA held its annual membership meeting last Tuesday, April 22, at The New York. Athletic Club.

A new Board of Directors was elected which consisted of holdovers Goddard Lieberson, Columbia Records, George R. Marek, RCA Victor Rec-ords, Leonard W. Schneider, Decca Records, and Glenn E. Wallichs, Capi-tol Records, and newly elected Archie Bleyer, Cadence Records, David Kapp, Kapp Records, and Randy Wood, Dot Records.

New officers were then elected by the board. They are Irving B. Greene, Mercury Records, president; Harry C. Kruse, London Records, vice president; Arnold Maxin, MGM Records, vice president; and John Stevenson, Children's Record Guild, vice president and treasurer. John Griffin was re-elected executive secretary.

Frank W. Walker, retired president, was elected honorary chairman of the board of directors.

First East-West Albums

NEW YORK—On their way to dis-tributors this week are the first four packages released by East West Rec-ords, a subsidiary of Atlantic Records.

The first four albums are jazz sets and include: "Tommy Potter's Hard Funk"; "The Jackie Paris Sound"; "Lars Gullin Swings" and "Presti-digitator" starring George Walling-ton

The albums list for \$3.98.

Anniversary Party Epic Records First Quarter Sales Tops Similar 1957 Period

Page 25

NEW YORK-William S. Nielsen, general manager of Epic Records, an-nounced last week that Epic had dou-bled its sales figure on pop albums for the first quarter of 1958 as against a similar period in 1957.

A similar period in 1957. Nielsen attributed this spectacular rise to the following albums: Lester Land's three LPs; Jimmy McPart-land's "Music Man Goes Dixieland"; Sal Mineo's "Sal"; the great upsurge in the Roy Hamilton catalog (3 LPs) generated by his current single hit "Don't Let Go"; Niel Hefti's "Singing Instrumentals" (which was re-issued as "Eric Hit of The Month"); and as "Epic Hit of The Month"); and the "A Touch Of" promotion which was centered around the \$1.98 "Around The World In Hi-Fi", the showcase for eleven albums, each in a different locale, which sold at the \$3.98 tag.

In the single pop field business was tripled over that of the first three months of 1957. This was due to: Roy Hamilton's "Don't Let Go"; Sal Mineo's "Little Pigeon"; Ersel Hickey's "Bluebird Over The Mountain"; Tommy Prico's "Oh Bella Mia"; Joe Sherman's "Miraculous Music Box"; and Something Smith's "Schoolbus Rock" and "I Thank You Mr. Moon."

Nielsen stated that the constant rise in sales called for still greater "prediction figures" and that he hoped to reach the predicted figures through constant top-notch offerings, high powered promotion and a "get tough" policy with distributors. Several distributor changes have already been made. Nielsen advised that Epic had already started to strengthen itself internally. A new mid-west distribution manager, Robert King, has been appointed. King will headquarter in Chicago. He comes to Epic from Prep Records.

"We will also," stated Nielsen, "tighten our policy with regard to single and LP releases. Records will be issued on a limited basis with heavy exposure and promotion concentrated on each."

"As for our current and future releases, we are in a healthy position," continued Nielsen, "with Sal Mineo's "A Couple Of Crazy Kids", which will be appended will be exposed on Ed Sullivan's TV Show April 27, Jimmy Breedlove's "This Too Shall Pass Away", Roy Hamilton's current hit, "That Crazy Feeling", Something Smith's "That's My Secret Inspiration", and Lester Lanin's new LP "Lester Lanin Goes To College", which will set off the sales again on Lanin's previous three LP packages.

"We are also issuing "Moiseyev Russian Folk Ballet Company", which has drawn some of the greatest reviews ever written about any Ballet company. The ballet troupe will tour the key cities of the United States and we expect great sales wherever they appear."

New Rock and Roller



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Gone Distributes Cue

HOUSTON, TEXAS — Effective April 15, Cue Records, with offices in Detroit, Michigan and Houston, Texas, is being distributed nationally by the Gone Record Corporation of New York York.

Jimmy Duncan, the writer of last year's smash, "My Special Angel," has been appointed A & R Director for the new label; and the first Cue release was issued April 20th. The first sides are by The Angel Sisters, "Why Doesn't He Ask Me (to go steady)" and "Tonight, Tonight."

NEW YORK-Sean Downey, son of famous Irish tenor Morton Downey, is out to prove that he too singsbut in the modern idiom-rock and roll. To convince the jockeys Sean (pronounced "shawn") acted as his own promotion man in the local New York area. Here he is seen visiting the jockeys. Upper left Sean and Jack Lacey (WINS); Upper right Lonny Starr (WNEW); lower left Jack Lazare (WNEW); and lower right Brad Phillips (WINS).



Enlorged, unre-touched photo of o hond-polished, mirror - smooth RECOTON diamond stylus.



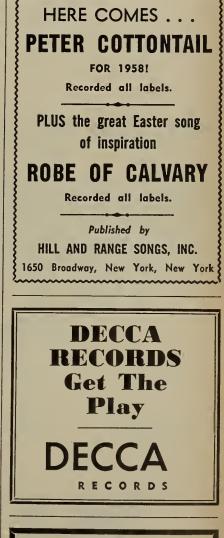
A supplier's advertising states that their diamond styli are "perfect for your phonographs."

THIS IS NOT TRUE! The supplier's styli are general-ly badly formed and roughly chiselled, as the above unre-touched photo proves.

RECOTON diamond styli are hand-polished, mirror-smooth to assure customer satisfaction, good will and higher profit. And-remember that NOBODY SELLS FOR LESS!

Insist on RECOTON.

Recoton CORPORATION 52-35 Barnett Ave., Long Island City 4, N. Y. In Canada: Quality Records, Ltd., Toronto







SHAKE UP THE

UNITED ARTISTS RECORD

CHUCK WILEY

UA 113× b/w TEAR IT UP A Spangle Records Production

Cash Brown	
	WEEK
IE'S GOT THE WHOLE WORLD IN HIS HANDS happell ASCAP-Lindon, Henry	3
UGARTIME Ior-Va-Jak BMI—Phillips, Echols	1
VHO'S SORRY NOW Aills ASCAP—Snyder, Kalmar, Ruby	4
WILIGHT TIME Porgie BMI—Ram, Nevins, Nevins, Dunn	10
CATCH A FALLING STAR Marvin ASCAP—Vance, Pockriss	2
SAIL ALONG SILV'RY MOON loy ASCAP—Tobias, Wenrich	6
FEQUILA	7
ARRIVEDERCI ROMA Reg Connelly ASCAP—Sigman, Rascel	11
LOLLIPOP	5
CHANSON D'AMOUR	-
KEWPIE DOLL	13
RETURN TO ME	_
A WONDERFUL TIME UP THERE	12
LITTLE BLUE MAN	14
76 TROMBONES Frank ASCAP—Wilson	8
Peaiman List Songs with Largest Radio & TV AUD	IENC
	IE'S GOT THE WHOLE WORLD IN HIS HANDS happell ASCAP-Lindon, Henry UGARTIME tor-Ya-Jak BMI-Phillips, Echols WHO'S SORRY NOW Aills ASCAP—Snyder, Kalmar, Ruby WILIGHT TIME orgie BMI-Ram, Nevins, Nevins, Dunn CATCH A FALLING STAR Aarvin ASCAP-Yance, Pockriss SAIL ALONG SILV'RY MOON loy ASCAP-Tobias, Wenrich TEQUILA Jat BMI-Rio ARRIVEDERCI ROMA Reg Connelly ASCAP-Sigman, Rascel LOLLIPOP E. B. Marks BMI-Dixon, Ross CHANSON D'AMOUR Meadowlark ASCAP-Shanklin KEWPIE DOLL Leeds ASCAP-Tepper, Bennett RETURN TO ME Southern ASCAP-Lombardo, D. Minno A WONDERFUL TIME UP THERE Wallace Fowler BMI-Abernathy LITTLE BLUE MAN Trinity BMI-Ebb, Klein 76 TROMBONES Frank ASCAP-Wilson

The top 30 songs of the week on radio and TV based on the Copyrighte Audience Trend Index A National Survey of Popular Music Heard Over Network Broadcasts. Published by the Office of Research, Inc., Dr. John G. Peatman, Director,

(LISTED ALPHABETICALLY) т٧

RADIO	(LISTED ALPH	A
A Very Precious Love	Witmark	A
A Wondorful Time Up There	Fowler	A
Another Time, Another Place	Famous	E
Rilly	MIIIS	E
Catch & Falling Star	Marvin	0
Chanson D'Amour	Meadowlark	9
Cherie I Love You	Harms	
For Your Love	Beachwood	
Gigi	Cnappell	
He's Got The Whole World In His Hands	Chappell	
His Hanas	Famous	
How're Ya Fixed For Love	Tamarisk	
I've Got Bells On My Heart	Southern	
Kewpie Doll	Leeds	
Lot The Bells Keep Ringing	Зрапка	
Lollinon	E. B. Marks	
Long Hot Summer	Peist	
Make Me A Miracle	Planetary	
Oh Lonesome Me	Acuff-Rose	ł.
Return To Me	Southern	
Seventy-Six Trombones	Frank	
Tequila	Jat	1
There's Only One Of You	Korwin	
These Worldly Wonders	Brenner	
Torero	Leeds	
Twilight Time	Porgie	
Who's Serry Now	Mills	
Witch Doctor	Monarch	
Witchcraft	E. H. Morris	
You Are My Lucky Star	Robbins	1

All I Have To Do Is Dream Acu	ff-Rose
another Time, Another Place	Famous
Believe What You Say	Reeve
Billy	. Mills
Catch A Falling Star	Marvin
Chanson D'Amour Mea	dowlark
Gigi	Chapell
Happiness	Conley
He's Got The Whole World In His Hands.	Chappell
It's A Bore	Chappell
Johnny B. Goode	Arc
Kewpie Doll	Leeds
Lock Up Your Heart	Wildcar
Lollipop E. B	R Dec
Ne Ne Na Na Na Nu Nu Deane	
Parisians	Chappen
Return To Me	Stratford
Say Darling	Frank
76 Trombones Sky Symphony	Young
Something's Always Happening On The River	Stratford
Sugar Moon	Gallatin
Tequila	
Thank Heavens For Little Girls	
There's A Piano In This House	. World
Vienna Bongo	
Wear My Ring Rus	
Witch Doctor	
You	Instant
You Excite Me	Debmar
H BOX"	

May 3, 1958

Best Selling

Sheet Music

"Only those records best suited for commercial use are reviewed by THE CASH BOX

ATIST

CORPORATION

Youth Talent Search Winners



NEW YORK—Steve Sholes, RCA Victor Records Artist & Repertoire Manager, presents an RCA Victor contract to The Deb-Tones. The trio were winners of the Youth Talent Search sponsored jointly by RCA Victor and the Westinghouse Radio Stations. The girls are from Ft. Wayne, Indiana, and were discovered by Marvin Hunter, disk jockey at WOWO.

The Roundtable Sets Gala **Premiere Party For May 4**

NEW YORK-The Roundtable, the new supper club and restaurant on the site of the Versailles at 151 East 50th Street, which Roulette Records president Morris Levy and music publisher Phil Kahl are opening on May 5th, will be the scene of a gala private review party for the press and show world celebrities on Sunday, May 4th, the night before its official opening for the general public.

Hosts Levy and Kahl have arranged a premiere party starting at the cocktail hour and running all night long. There will be a champagne dinner served throughout the night, and entertainment by Count Basie, Joey Bushkin and Teddy Wilson, leading their respective combos.

As a special highlight of the party, Levy and Kahl have arranged for Steve Allen to telecast a 10-minute segment from The Roundtable over his regular Sunday teevee show that night.

Beginning May 5th, The Roundtable will be open 7 nights a week, from the cocktail hour on, and will not charge a 20% amusement tax. Levy and Kahl have set the new club's entertainment policy to spotlight some of the nation's best instrumental combos, with the Joey Bushkin Quartet, and Teddy Wilson's Trio alternating nightly as the club's initial headliners.

Mal Braveman, who handles publicity for Levy's Roulette Records firm, is also in charge of all press relations for The Roundtable.

Decca Issues "Maracaibo" Soundtrack

NEW YORK—Decca Records will release the sound track of the new Paramount picture, "Maracaibo," starring Cornel Wilde, Jean Wallace, and Abbe Lane. The original score is composed by Laurindo Almeida. Each piece of music was written ex-pressly for the scene in which it is used. The guitar dominates the score and is used with few instruments. The theme song "Maracaibo Moon" is sung by Jean Wallace and will be released as a single.

Chudd To Testify Against Smathers Bill

Page 27

Against Smallers Bill HOLLYWOOD-Lew Chudd, presi-dent of Imperial Records, has been asked by the Subcommittee on Com-munications of the Senate Committee on Interstate and Foreign Commerce, Senator John O. Pastore (D., R.I.), Chairman, to testify at the Commit-tee hearings in Washington, D. C., May 6, on the Smathers Bill. The Smathers Bill (S. 2834) is a bill to "prohibit radio or television li-censees from engaging in the music publishing business or selling or manufacturing records." Chudd is in opposition to the bill. The Committee selected Chudd be-cause of his many years in both broad-casting and music. Chudd believes that there is no evidence of allied busi-nesses attempting to force records on the public which one forces have in

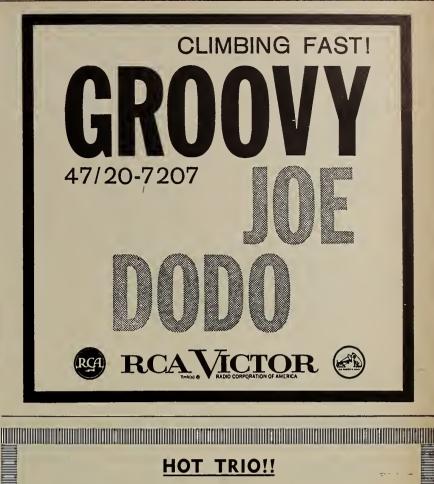
nesses attempting to force records on the public, which pro forces have in-dicated. Chudd believes that since newspapers, motion picture studios, and other enterprises own radio and television stations and exhibit their product on these stations, the bill is discriminatory against the music discriminatory against the music business. He also feels that the F.C.C. business. He also feels that the F.C.C. already has strict laws governing the operation of radio stations, and that these laws are adequate; and that the abuses that do exist can be corrected. A radio or TV station entering the record business represents healthy growth, providing the parent company with information with which it can better its product. There is need for such a diversification, Chudd says. According to Chudd, none of the disk jockeys in America are "controlled," which some forces allege.

jockeys in America are "controlled," which some forces allege. Chudd leads off the opposition wit-nesses at 10:00 a.m., May 6.

Sarah Vaughan Booked For Brussels Fair

NEW YORK - Sarah Vaughan, NEW YORK — Sarah Vaughan, Mercury recording star, has just been booked to sing at the Brussels World's Fair. The former Newark choir sing-er, who flew to London last week to start a 4½-month tour, will appear at the Fair in July immediately after she does a special 3-day concert at the Palace in Monaco, to which she was personally invited by Princess Grace and Prince Rainier. Currently a smash in London. Miss

Currently a smash in London, Miss Vaughan has a string of already sold-out engagements lined up throughout the Continent, including one month at the Cine Theatre in Stockholm start-ing May 1st, and 3 weeks at the Olympia Theatre, Paris, starting Olympia June 19th.



THAT'S HOW I GO FOR YOU Cliff Butler Nasco 6010 TILL THE END OF THE DANCE

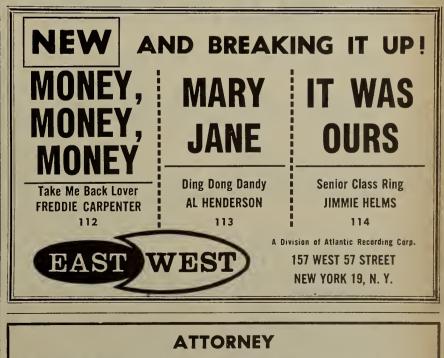
The Crescendos Nasco 6009

SCHOOL GIRL

The Plaids Nasco 6011

> NASHBORO RECORD CO. NASHVILLE, TENN.

Southern Plastics, Nashville; Plastic Products, Memphis; Monarch, L. A.



experienced in phonograph recording and music publishing industries desires respon-sible legal and/or administrative position in Los Angeles area. Experienced executive secretary available if also desired. For further particulars write POST OFFICE BOX 25029, Los Angeles 25, California.

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"



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21 5	Pop Albums	
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1		veek
2	*SOUTH PACIFIC MOVIE CAST (RCA Victor LOC-1032 * EPA-4211)	4
3	JOHNNY'S GREATEST HITS	3
4	JOHNNY MATHIS (Columbia CL-1133) COME FLY WITH ME	2
5	FRANK SINATRA (Capitol W-920 * EAP-1, 2, 3, 4-920) ELVIS' GOLDEN RECORDS	5
6	ELVIS PRESLEY (RCA Victor LPM-1707)	6
7	JOHNNY MATHIS (Columbia CL-1078 * 10781) *SWINGIN' ON BROADWAY	
	JONAH JONES (Capitol T-963 * EAP-1, 2, 3-963)	
8	SOUTH PACIFIC BROADWAY CAST (Columbia OL-4180)	8
9	*MY FAIR LADY BROADWAY CAST (Columbia OL 5090 * A 5090)	10
10	*LATE LATE SHOW DAKOTA STATON (Capitol T-876 * EAP-1, 2, 3-876)	7
11	* GOOD NIGHT, DEAR LORD JOHNNY MATHIS (Columbia CL-1119 * B-11191, 2, 3)	9
12		16
13	THIS IS SINATRA-VOL. II FRANK SINATRA (Capitol W-982)	17
14		14
15	*MUTED JAZZ JONAH JONES (Capitol T-839 * EPA-1, 2, 3-839)	19
16	*AROUND THE WORLD IN EIGHTY DAYS	20
	MOVIE SCORE (Decca DL 9046 * ED 836) TILL	12
17	ROGER WILLIAMS (Kapp KL-1081)	
18	THE FRANK SINATRA STORY FRANK SINATRA (Columbia C2L-6)	13
19	*SEVEN HILLS OF ROME MOVIE CAST (RCA Victor LM-2211 * EPA-4222)	15
20	TONIGHT JOSE MELIS (Seeco-CELP-411)	18
21		21
22		23
		24
23	TENNESSEE ERNIE FORD (Capitol T 756 * EAP-1-756, 2-756, 3	-756)
24	* PAL JOET MOVIE CAST (Capitol W-912 * EDM-4-912)	25
25	★RICKY RICKY NELSON (Imperial 9048 * EP-153)	22
26. THE 29. SAM	KING AND I. 27. THE WALTZ QUEEN. 28. PAT'S GREAT A COOKE. 30. MANTOVANI: FILM ENCORES.	HITS.

May 3, 1958

BEST SELLERS

LITTLE WILLIE JOHN

TALK TO ME,

TALK TO ME

KING 5108 JOHNNIE PATE

MUSKEETA **b/w PRETTY ONE** FEDERAL 12325 BILL DOGGETT **BLUES FOR HANDY**

> b/w HOW COULD YOU KING 5130

BOO - DA - BA

b/w PIMENTO

KING 5125

EARL BOSTIC

BACK BEAT

HONEYSUCKLE ROSE

KING 5127

THE "5" ROYALES

THE FEELING IS REAL

b/w

NEW RELEASES

Bon Voyage



NEW YORK—Mantovani, London Records star, recently completed his United States visit and was set to return to England via steamship when up popped Cash Box' ubiquitous Bob Austin to wish him a happy voyage.

Track LP of Moving Picture "God's Little Acre"

NEW YORK — Two new United Artists records are being launched this week in connection with the May satu-ration bookings of the Anthony Mann-Security Pictures film, "God's Little Acre," it was announced last week by Max E. Youngstein, President of United Artists Records.

One is a single waxing of the title song from "God's Little Acre," record-ed by UA vocalist, Joe Valino. Music is by Academy Award nominee Elmer Bernstein and lyrics are by Erskine Caldwell, author of the international best-seller on which the United Art-ists' film is based. The second record is an LP of the soundtrack music for the film by Bernstein.

Last week Youngstein announced that Tina Louise, Broadway actress who makes her film bow in "God's Little Acre," was signed to a UA Rec-ord contract. Her first platter also will be released in conjunction with the motion picture.

The records and the film not only are being promoted by UA's greatly enlarged film-music publicity advertising promotion staffs, but also by the stars and key personnel associated in the production of "God's Little Acre." These include Robert Ryan, Aldo Ray, Miss Louise, Buddy Hackett, Jack Lord and Fay Spain; also director, Anthony Mann, producer Sidney Harmon and screenwriter Philip Yordan.

U.A. Issues Single And | Tops Records Merges With Hi-Fi Manufacturer

> HOLLYWOOD-Carl Doshay, new president of Precision Radiation In-struments, Inc., last week announced the merger of Tops Records with P.R.I. the merger of Tops Records with P.R.I. P.R.I. is a manufacturer of electronic instruments and one of its divisions is the Radio Craftsman Co. The Radio Craftsman line of high fidelity equip-ment, including the Xophonic, is mar-keted nationally. Tops Records is an independent producer of a popular \$1.49 LP line with offices and distributing points in Los Angeles, Chicago and New York. Tops Records today are distributed throughout the 48 states as well as foreign countries. Doshay stated that the joint mar-keting of records and hi-fi equipment has been proved to be a winning com-

keting of records and hi-fi equipment has been proved to be a winning com-bination by many companies. Doshay also predicted that pooling the execu-tive and sales talent, resources and marketing abilities of the two di-visions would result in increased vol-umes for both. The Tops division of P.R.I. recently acquired a new facility at 5810 S. Normandie Avenue, Los Angeles, California, which increases their total floor space to well over 100,000 square feet. The new officers of P.R.I. include: Carl Doshay, Presi-dent; Sam Dickerman, Vice-President, Secretary and Treasurer, and Leslie Norman, Vice-President.

Dot To Distribute Arwin Records Signs Four

HOLLYWOOD—Dot Records, last week, announced its first distribution agreement with another label. Effec-tive immediately all recordings issued under the Arwin Record Company banner will be distributed by Dot out-lets. The agreement includes the new "Jennie Lee" release by Jan and Arnie, which is reported breaking out on the coast. coast

At the same time, Dot announced the addition of four artists to its rost-er. Comic Buddy Hackett has been signed to record singles and LP's; Herb Shriner, comic and harmonicist, has been inked to a pact for an LP; Patty McCormack, the young film star who rose to national prominence via her performance in "The Bad Seed," has recorded "Cathy-O," the title tune of her latest Universal-In-ternational film; and the Keymen, a vocal group, join the Dot artist roster.

Carlton Launches Heavy Promo On Jack Scott's "Leroy"

NEW YORK — As a result of the initial reaction to the Carlton label's recording of "Leroy," by Jack Scott, Joe Carlton, prexy of the diskery, is launching a campaign designed to send the record to the top.

With a reported 6000 sales regis-tered in Cincinnati in three days, Carl-ton is making a premium offer in the entire southern Ohio area this week to all citizens whose first, last or middle names feature the moniker, Leroy. The gimmick offers a certifi-cate to any person who can prove via identification that his name is Leroy, and this certificate entitles the bearer to purchase the "Leroy" disk for a 25-cent piece.

Carlton has also set up plans to form a new Leroy club and will spread his promotion to disk jockeys, dis-tributors, dealers, one-stops, etc.

That Western Influence



TUCSON, ARIZONA—The attractive window display pictured here was set up by the Record Corral shop, this city, in conjunction with Rodeo Days recently celebrated in that city.

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

DO THE CHA-CHA CHERRY KING 5131 THE CHANTERS **MY MY DARLING** I NEED YOUR TENDERNESS DELUXE 6162

EARL BOSTIC WOODCHOPPERS BALL

JOHN'S IDEA

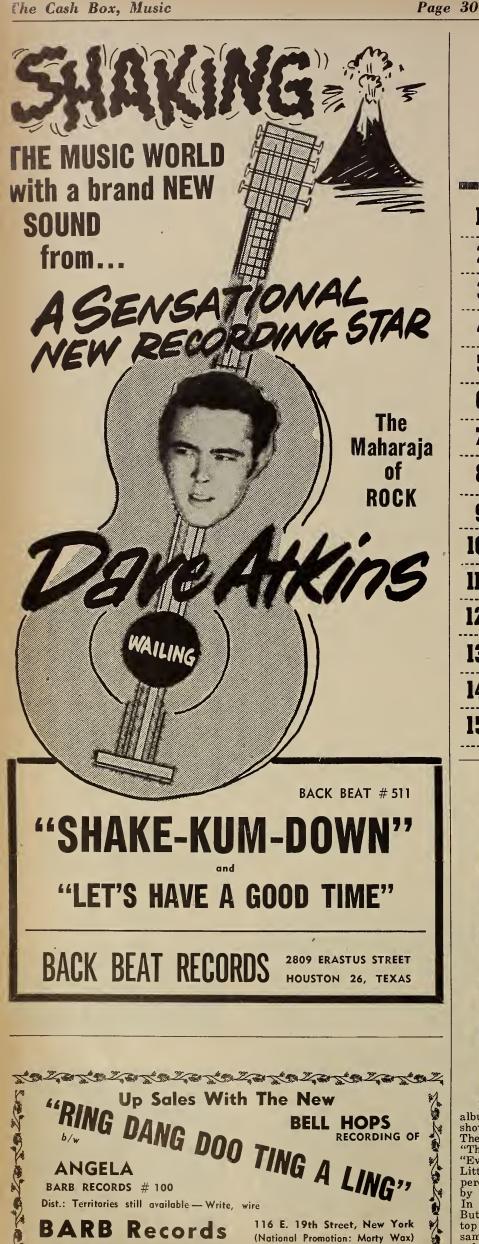
RECORDS

The Original! **Breaking Wide Open!** "WHO'S TO KNOW" Wendell Tracy and his orchestra Argo 5296 CHESS PRODUCING CO. 2120 Michigan Avenue Chicago 16, Illinois

Signs Tune Tailors

PITTSBURGH, PA.-Century Records of Pittsburgh has just pacted the Tune Tailors to a recording contract. The boys have been singing professionally in various night clubs in Pittsburgh and surrounding areas for well over six years.

Matt Edwards, A & R head of Century, discovered the group at the Bali Kea Club' in Pittsburgh. Their first release just out, couple "My First Love" with "Beverly." The Cash Box, Music



Larger a Larger a Larger a Larger



"Hansel And Gretel" On MGM

8

FOUR BY PAT

Pat Boone (Dot DEP 1057) GOOD NIGHT DEAR LORD

JOHNNY MATHIS

Johnny Mathis (Columbia B-11191, 2, 3)

Johnny Mathis (Columbia B-2537) JOHNNY MATHIS SINGS

Johnny Mathis (Columbia B-2143)

JONAH JONES Jonah Jones (Capitol EAP-1-1014)

H

12

13

14

15



NEW YORK—Arnold Maxin, MGM prexy, rushed the "Hansel And Gretel" album onto the wax market in time to catch the full sales impact of the TV show, which was presented over the NBC-TV network on Sunday, April 27th. The tunes in the package, published by E. B. Marks Music Corp., include: "The Hansel And Gretel Song", "Market Today", "Men Run The World", "Evening Song", "Morning Song", "Eenie Meenie Miney Moe", "What Are Little Girls Made Of" and the "Finale". Also included in the LP is the Hum-perdinck "Hansel And Gretel" suite. The scenes shown above were caught by the MGM candid camera at the special recording session for the album. In the top left photo, Stubby Kaye, on the left, Barbara Cook and Red Buttons go over some of the H & G music before the session begins. In the top right, Paula Laurence, Arnold Maxin and Stubby Kaye are seen with a sample copy of the LP cover. Bottom left pic shows Kaye and Buttons hitting a few high notes and in the last photo, Musical Director Glenn Osser, Laurence, Buttons and Kaye flash the okay sign for the LP cover.



ROCHESTER, N.Y.—While WHEC deejay Bob E. Lloyd was packing the 45's for the Rochester station's move to its new building at 191 East Avenue, Charlie Applewhite dropped by to make sure all the "A"s were packed with care. Charlie's new re-lease on Design Label is "Saturday's Kisses".

Johnny Nash On Screen

NEW YORK — Production execu-tives of the Hecht-Hill-Lancaster studio last week announced that the results of the screen test of Johnny Nash, ABC-Paramount vocalist clinch-ed a starwing role for the 17 year old

results of the screen test of Johnny Nash, ABC-Paramount vocalist clinch-ed a starring role for the 17-year-old baritone in H-H-L's forthcoming pro-duction of "Take A Giant Step." The film is expected to be one of the major movie releases of 1958. The Nash story, in itself, is a "Cinderella" yarn, with Johnny serv-ing as a golf caddy at an exclusive Houston club as recently as three years ago. Heard singing by a mem-ber of the club, he was brought to the attention of an executive of the Paramount Theatre circuit, who, in turn, sent an audition tape to Sam Clark, president of the ABC-Para-mount label. Nash was immediately signed, sight-unseen. Since being signed by the Am-Par diskery, Johnny has also become a regular on the Arthur Godfrey Show and was on the best seller lists re-cently with his recording of "A Very Special Love".

"3 x 7" Theme **Of Roulette's Album Releases**

NEW YORK—Roulette Records last week announced a new album release schedule with the theme "Pyramid Your Profits with Roulette's 3 x 7 Album Promotion". The program calls for the release of three albums a week for seven consecutive weeks. The schedule which got under way last week will run until the second week in June. The first three albums to be released were: "Count Basie Pre-sents Eddie Davis Trio Plus Joe New-man", "Oriental Delight" Hank Mar-digian Sextet, and "Cowboy"—Foy Willing & The Riders Of The Purple Sage. NEW YORK-Roulette Records last

man", "Oriental Delight" Hank Mardigian Sextet, and "Cowboy"—Foy Willing & The Riders Of The Purple Sage.
The "Count Basie Presents Eddie Davis Trio Plus Joe Newman" LP is the first in a new series in Roulette's Birdland jazz line. The series will be called; "Count Basie Presents" in which Basie wil be heard on piano "presenting" some of the leading jazz performers in the business. "Oriental Delight" features authentic Armenian jazz music and "Cowboy" is a collection of western standards and the debut album for Foy Willing and The Riders Of The Purple Sage.
Some of the other albums in the Roulette 3 x 7 scheme are; "A Guy And His Dad"—featuring Guy Pastor backed by the Tony Pastor Orch; "Curtain Going Up"—with the Original Dukes of Dixieland; "David Niven Reads The World's Most Famous Love Letters", the label's first spoken word set in which actor David Niven reads love letters of Napoleon, Lincoln, Beethoven, Shelley, Flaubert and other famous men of history; "St. Louis Blues"—Pearl Bailey, in which Pearl sings the songs of W. C. Handy; "Rock N' Roll"—Frankie Lymon, in which Frankie sings the rock n' roll hits of the last year; "Gospel Songs", featuring the Stamps Baxter Quartet and Quintet; "Let's Do The Polka"—Ted Tyle Orchestra; "Italy Revisited" —songs by The Di Mara Sisters, their first album for Roulette, "Italy" continues to be one of the firm's best selling LP's.
There will be a new Jinmie Rodgers album, his second, entitled "The Number One Ballads". In this package Jinmie sings the best selling ballads of the past ten years. He is heard for the first time minus his guitar with a lush string accompaniment.

He's Got A Gold Disk Comin'



CLEVELAND, OHIO—Young Laurie London (right) the British songster who took America by storm with his tremendous smash "He's Got The Whole World In His Hands", points out the position of his waxing in The Cash Box to dee jay Tom Edwards, WERE-Cleveland. Laurie was interviewed by Tom during the youngster's recent promotion trip in the States. While in the States, London appeared on the Ed Sullivan network TV'er. Capitol is planning an LP with London.

"Dixieland At Carnegie Hall" is an-other Dixie album, an on the spot recording of the recent Dixieland con-cert which was given at the venerable old hall. Jeri Southern will be repre-sented with "Coffee, Cigarettes And Memories", in which she is backed by Lennie Hayton & His Orchestra. Besides the Basie album The Rou-lette Birdland Series will also be represented in this program with the release of the first Jeri Southern jazz album "Southern Breeze" and an African jazz LP—"Rites Of Diablo" featuring Johnny Richards. Tico Records, a division of Roulette will also be included in the schedule

will also be included in the schedule with: "That Latin Touch"-Marco Rizo and his Orchestra; "Flying Down To Rio"-Caney and his Orch.; "Latin Jewels"-Tito Rodriguez and his orch.; "Pete With A Latin Beat" featuring Pete Terrace Orch.; and "Tito Puente Swings"—"Vincentino Valdes Sings".

Jerry Shifrin, Roulette's National Sales Manager, stated, "The twentyone albums in this schedule offers a variety of selections and spans every musical taste from pops, jazz, polka and religious albums to rock n' roll, dixieland and Latin-American music on Tico."





CHICAGO—Chicago radio and TV personality Sig Sakowicz WHFC, is shown above at the Traders in the Palmer House as he interviews movie star Mitzi Gaynor who visited the Windy City on behalf of her latest movie "South Pacific". Miss Gaynor, a former Chicagoan, reminisced with Sig and they also chatted about Metropolitan opera star George Tozzi who is the voice for Rossano Brazzi in the movie and the RCA album. George and Sig were classmates at De Paul University. Sakowicz spent the week-end of April 19-20 and 21 at the Air Force Missile Center in Cape Canaveral, Florida, interviewing top Air Force brass for rebroadcast on his WHFC Shows.







POPULAR



"SOUTH PACIFIC" — Liberace—Columbia CL-1118 (1-12" LP)

1118 (1-12" LP) The music from the popular musical is offered through the romantic piano approach of Liberace. Liberace has won a huge following through his smooth keyboard personality and this disk should please them all. Liberace is assisted in his per-formance of the familiar selections by a smooth rhythm section. The set is a great showcase for the Liberace piano skills.



"MISS ELLA FITZGERALD AND MR. GOR-DON JENKINS INVITE YOU TO LISTEN AND RELAX"—Decca DL-8696 (1-12" LP) The warmly personal voice of Ella Fitzgerald treats the listener to a dozen evergreens. Assist-ing the noted songstress is the always mellow, full sound of the Gordon Jenkins orchestra. Also in back of Miss Fitzgerald is the Jenkins' chorus, which adds just the right touch. "I Hadn't Any-one Till You", "I Wished On The Moon" and "Dream A Little Longer" are some of the tunes receiving the vocalists wonderful stylings. Re-liable stock. liable stock.



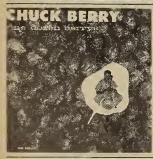
"LOU MONTE SINGS FOR YOU"-Lou Monte -RCA Victor LPM-1651 (1-12" LP)

-RCA Victor LPM-1651 (1-12" LP) Lou Monte is currently enjoying a chart run with his single recording of "Lazy Mary". This also appears in the album. The songster receives solid support from the orchestras of Hugo Winter-halter and Joe Reisman. Monte uses his stylized vocal delivery to good advantage as he renders a dozen goodies. One is his first smash "Dark-town Strutters Ball". Pleasingly performed vo-cals. Will definitely please Monte's many fans.



"THE DIAMONDS MEET PETE RUGOLO"-Mercury MG-20368 (1-12" LP)

Mercury MG-20368 (1-12" LP) The group that turned out the swinging "Little Darling" uncovers another side of their vocal talents. The Diamonds offer the items in a jazz inspired delivery similar to that of many current progressive vocal combos. The inventive Pete Rugolo arrangements make for tasty readings of the standard selections. One highly polished item is the favorite "The Best Things In Life Are Free". A new look at the songsters.



General

ACKIE

"ONE DOZEN BERRYS"—Chuck Berry—Chess LP-1432 (1-12" LP)

LP-1432 (1-12° LP) Chuck Berry, one of the most consistent hit-makers on the rock and roll scene, presents twelve punchy readings. The artist currently has two solid chart items in his "Sweet Little Six-teen" (performed on the set) and "Johnny B. Good", his latest single. One socking item is a tune called "Rock At The Philharmonic". The issue offers one of the great R&R artists with a program of solid big beat items. Could very easily make the charts. Must stock.

"HE'S SO FINE"—Jackie Wilson—Brunswick BL-54042 (1-12" LP)

BL-54042 (1-12" LP) Jackie Wilson, who's "To Be Loved" is cur-rently a smash chart item, displays one of the most versatile deliveries to grace this turntable in a long while. The songster is equally at home with a delicate ballad ("Danny Boy", "To Be Loved") or a rollicking swinger ("Reet Petite", "Etcetera"). Backing the artist on most of the sides is the Milton Delugg chorus and orchestra. Fine readings with lots of sales potential.



"TERRY NOLAND"-Brunswick BL-54041 (1-

"TERRY NOLAND — Druissient 12" LP) The young vocalist, who's claim to fame came through his first hit single, "Hypnotized", makes his LP debut with a host of solid big beat items. The young songster's rock-a-billy delivery is capably supported by orchestra and chorus di-rected by Milton Delugg. The selections were all penned by Noland, and some were previously re-leased as singles ("Hypnotized", "Patty Baby" and "Don't Do Me This Way"). Solid teener bait.







A HOLIDAY IN HI-FI





Funny Face Of Thee I Sing Cy Walter Plays Gershwin Classics





"IN THE STILL OF THE NIGHT"-Gordon Jenkins, his piano and his Orchestra-Decca DL-8077 (1-12" LP)

This collection of fox trots is given a refresh-ing flavor through the orks latin oriented mood interpretations. Gordon Jenkins' artistic piano is also a tremendous asset to the relaxed ever-greens. Two of the waxing's truly beautifully treated numbers are "In The Still Of The Night" and "Dancing On The Ceiling". The maestro has himself a standout entry in the mood field. Should receive a hearty welcome from Jenkins' many fans.

"THE HITS THAT MADE RALPH MARTERIE AND HIS ORCHESTRA FAMOUS"—Mercury MG-20336 (1-12" LP) The platter is a collection of Marterie's best selling singles. The orchestra has had a number of swinging hits and this showcase makes for a well balanced taste of top flight instrumentals. Some of the familiar and still pleasing melodies include "Skokiaan", "Shis-Kebab", "Dry Mar-terie" and "Castle Rock". Should attract the maestro's fans who do not have all of Marterie's issues. Could sell very well.

"MUSIC MAN"—Fred Waring and the Pennsyl-vanians—Capitol T-989 (1-12" LP) The much recorded score from Meredith Will-son's hit Broadway musical, "The Music Man", is accorded here still another treatment from the harmonious vocal blending of Fred Waring's fa-mous Pennsylvanians. The set is definitely one of the better versions to date because of the fresh inventive innovations. We thought the standout tune was "Gary, Indiana" featuring the voice of Joanne Steel. Good stock.

"A HOLIDAY IN HI-FI"—Kermit Leslie and his Orchestra—Epic LN-3452 (1-12" LP)

Orchestra—Epic LN-3452 (1-12" LP) The disk offers the Leslie aggregation present-ing an extremely well arranged program of melodies. The orchestra's expertly blended brass and strings make beautiful music together. Some of the very colorfully rendered items include "Night Flight To Madrid", "Jalopy", and "Ber-muda Holiday". The well schooled musicians are presented through stirring sound reproduction that will delight the avid hi-fi fan and anyone appreciative of good music. Colorful display type cover. type cover.

"THE MOODS OF MARCH"—Hal March—Dot DLP-3092 (1-12" LP)

DLP-3092 (1-12" LP) March showcases another of his many skills as he expertly conducts an orchestra through twelve romantic durable ballads. Featured liberally thruout the pressing are the pleasing woodwind solos of Paul Horn, an extremely capable young musician. Some of the selections receiving Hal March's distinctive conducting abilities are "Candy", "I'll Be Around" and "I'll Buy That Dream". Worthy ork readings.

"FUNNY FACE—OF THEE I SING"—Cy Walter plays Gershwin classics—Atlantic 8016 (1-12" LP)

LP) Cy Walter's lyrical ivory approach is a hand-some compliment to any tune. The keyboard styl-ist goes it alone as he portrays fourteen of Gershwin's many classic goodies. The pianist's attractive key tickling is aimed at "Love Is Sweeping The Country", "How Long Has This Been Going On", "Let's Kiss And Make Up", "What Am I Gonna Do" etc. Engagingly per-formed set. Will get its share of sales.

"WITH A LITTLE BIT OF SWING"-Helen Ward-and the new big band of "Peanuts" Hucko-RCA Victor LPM-1464 (1-12" LP)

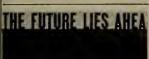
Hucko—RCA Victor LPM-1464 (1-12" LP) The accomplished vocals of Helen Ward, along with the new swinging band of "Peanuts" Hucko, make for some extremely enjoyable sessions. Miss Ward, who has done stints with Benny Goodman and Harry James, presents the listener with a musical treat. The Hucko crew, offering the inventive arrangements of Al Cohn, displays a polished brass delivery that sets the feet to tapping. One big swinger is found in the re-freshing reading of "With A Little Bit Of Luck". Due for good sized sales.





"THE MAGIC OF ANDY RUSSELL"-RCA Vic-tor LPM-1470 (1-12" LP)

tor LPM-1470 (1-12" LP) Andy Russell has an unmistakable sense of rhythm that compliments any song. Aided by the swinging orchestras of Sid Feller, Sid Bass and George Sivaro, the popular songster presents tasty readings of "They Say It's Wonderful", "Laughing On The Outside", "I Can't Begin To Tell You" and "You Belong To My Heart" plus eight others. The deck is a collection of smoothly programmed vocals.



"THE FUTURE LIES AHEAD"—Mort Sahl, Iconoclast—Verve MGV-15002 (1-12" LP)

Iconoclast—Verve MGV-15002 (1-12" LP) Mort Sahl, currently appearing in a practically one man show on Broadway, presents the listener with a liberal sampling of his biting type humor. Sahl is a hip interpreter of current happenings. The humorist goes over such delicate subjects as political public figures, jazz musicians, Green-wich Village, etc. The entertainer does his for-ever fresh material to a live audience and con-stantly has them in stitches. Very funny waxing. Should sell big among Sahl's growing following.



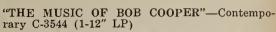
"'PETER PAN' AND 'ALICE IN WONDER-LAND'"-Original Casts of the Motion Pictures -RCA Victor LBY-1009 (1-12" LP)

-RCA Victor LBY-1009 (1-12" LP) The two children's classics are completely dramatized by the original movie casts. The label's \$1.98 Children's Bluebird series presents the favorite "Peter Pan" on one side of the disk and "Alice in Wonderland" on the other. Joe Reisman's orchestra provides the backings. The characters are portrayed by Bobby Driscoll, Kathryn Beaumont etc. (Peter Pan) and Ed Wynn and Miss Beaumont (Alice in Wonderland). Smartly done set for the small fry.

"MAS RITMO CALIENTE"—Cal Tjader—Fan-tasy 3262 (1-12" LP)

Tjader and company offer follow up to their recent "Ritmo Caliente". The maestro, one of the foremost interpreters of latin rhythms, em-ploys one of the most impressive sets of vibes in the business. The Tjador musicians are ex-tremely successful, as usual, in merging the latin and the jazz sounds on many of the items. The most familiar sessions are "Perdido" and "Per-fidia Cha Cha", both receiving stirring new looks. Swinging readings of the "hot rhythms".





Bob Cooper, one of the greatly respected west coast tenor saxophonists, issues the package with a group ranging from six to ten members. Stick-out on the platter is a jazz theme and four variations, composed and arranged by Cooper. Side two presents mostly evergreen material ("Easy Living", "Somebody Loves Me" etc.). A worthy sampling of the talents of Bob Cooper.



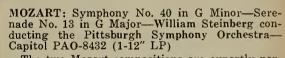
CLASSICAL

"THE CONGREGATION"—Johnny Griffin—Blue Note 1580 (1-12" LP)

Note 1580 (1-12" LP) The tenor saxist, one of the many fine musi-cians to emerge from Chicago, leads a quartet thru five varied items. Griffin is noted for his long fluent lines and at times shows hints of an influence from Sonny Rollins. Performing along with Griffin are Sonny Clark (piano), Paul Chambers (bass) and Kenny Dennis (drums). One of the LP's best efforts is found in the mellow "I'm Glad There Is You". Strong jazz package. package.

WAGNER: Siegfried Idyll—Arthur Winograd— MAHLER: Adagio for strings and harp—Schoen-berg: Verklaerre Nacht conducting the M-G-M Orchestra—M-G-M E-3630 (1-12" LP) The beautifully romantic "Siegfried Idyll" is captured in all its tonal beauty by the splendid M-G-M Orchestra. Performing superbly under Winograd's fine conducting, the musicians pay a handsome compliment to the works of all three composers. The stirring sound reproduction brings out the orchestral beauty of the three pieces and puts the spotlight on the orchestra's musical talents. Another good performance by Winograd.





The two Mozart compositions are expertly por-trayed by the Pittsburgh Symphony orchestra under the guidance of its celebrated conductor. Mozart's emotional Symphony is rendered in its full beauty by the musicians. The orchestra also offers a sensitive delivery of the difficult "Sere-nade". Magnificent package that should sell ex-tremely well.



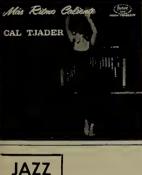


BEETHOVEN: Sonata No. 9 in A Major, Op. 47 —Sonata No. 8 in G Major, Op. 30 No. 3—Nathan Milstein, violin—Artur Balsam, piano—Capitol PAO-8430 (1-12" LP)

PAO-8430 (1-12" LP) Milstein renders the two brilliant compositions with the poise and authority of the superb per-former that he is. Artur Balsam's unique ap-proach to the piano is another of the album's highlights. The set will surely be among Mil-stein's greatest efforts. The two musicians are brilliant in their roles, especially on Beethoven's extremely difficult Sonata No. 9. Great classical stock superbly done.

PROKOFIEV: Symphony No. 5-Eugene Or-mandy conducting the Philadelphia Orchestra-Columbia ML-5260 (1-12" LP)

The fabulous conductor again competently dis-plays his vast understanding of the classics. The spirited, well schooled Philadelphia orchestra is beautifully responsive during the entire por-trayal. Prokofiev's tonally exciting composition is admirably performed. Give Ormandy a stirring piece of material and watch him go. Most enjoy-able offering.





"KNIGHT MUSIC"—The George Wallington Trio —Atlantic 1275 (1-12" LP) The group, led by Wallington's expressive keyboard style, renders five originals and six standards. The evergreen items include "The End Of A Love Affair", "It's All Right With Me", "Will You Still Be Mine" and "In A Sen-timental Mood". The trio is rounded out by Teddy Kotick (bass) and Nick Stabulas (drums). The musicians display a driving delivery and a great sense of timing. Top jazz addition.



"JOE PUMA"-Quartet and Trio-Jubilee JLP-1070 (1-12" LP)

1070 (1-12 LP) The two groupings program jazz in the true "modern" tradition. The lightly swinging per-formances are enhanced by the presence of such top names as Oscar Pettiford on bass and Eddie Costa on vibes. Joe Puma is one of the brighter guitar talents around. He gets plenty of room to invent on this session. The set's most enjoy-able side is the durable "Indian Summer". Will get its share of sales.

"THEY'RE PLAYING OUR SONG"-The Art Van Damme Quintet-Columbia C2L-7 (2-12" Van LP's)

LP's) Van Damme and company dedicate the disk to fifty years of hit songs. The artist, an accom-plished accordionist, leads the quintet with his vibrant, refreshing solos. Another driving force is Chick Calzaretta, who employs a delicate set of vibes. "A Sunday Kind Of Love", "Black Cof-fee", "Lover Man" and "All Or Nothing At All" are among the well treated tunes. The pressing could turn out to be a long standing jazz favor-ite. Top jazz stock.



A Musical Tour Of South America by HERBERT E. MARKS

RECORDS! RECORDS! RECORDS! Disks, platters, LP's, anything you want to call them! That is one of the first impressions a New Yorker. gets visiting South America, parti-cularly if he has been kicking around music publishing for more than three decades. Like the Mexicans and Cubans and other Latin American people, the South Americans are ex-tremely musical and you find records people, the South Americans are ex-tremely musical and you find records everywhere. For example, there are beautiful music shops, special phono-graph stores, small record counters in the arcades and many other places where they can buy both albums and singles. The people are encouraged to listen to them and as a result, many of the streets, as you walk along them, are carnivals of music, much of it North American. We heard "Song of the Islands" in Peru, "Glow Worm" in Argentina, "Original Dixie-land One Step" in Chile, "Play Fid-dle Play" in Uruguay, "Strange Fruit" in Brazil and "Ballin" The Jack" in Venezuela. I might also write that, Venezuela. I might also write that, upon leaving the plane to get some good duty free scotch in Panama City at a desolate 5:00 a.m., I heard "Manhattan", but my readers might not believe that. Let's settle for the fact that I did hear "Manhattan" every other place I went and the same thing is true about hundreds of other American songs, old and new, ballad and rock and roll, Marks and even non-Marks. The LP craze seems to be even greater in South America than here, if possible. I was astound-od and placed to see how many than here, if possible. I was astound-ed and pleased to see how many familiar looking albums I saw dis-played everywhere. All this should not in any way detract from South American music, which is still widely to be heard and often very fascinat-ing. I was fortunate enough to bring home with me some albums by South American artists and they are truly superb superb.

A month's trip when you must see dozens of music men, try to get in some sightseeing and fly some 20,000 miles from city to city, becomes, a rather hectic affair, but here are my impressions of a few of the highlights:

The Saturday afternoon in Santos, a resort near Sao Paulo, when Senora Marks absolutely insisted upon tea. We were alone and neither the waiter nor the captain understood our frantic nor the captain understood our frantic attempts to explain that it wasn't coffee she wanted but just a plain pot of tea. I tried to get her finally to take some of the justly famed Brazilian coffee, some hot chocolate or the inevitable "wheesky", but only tea would satisfy her. It was a real impasse, solved, however, when I started to whistle (as badly as only a music publisher can a competitor's song) a certain famous show tune by a music publisher can a competitor's. song) a certain famous show tune by Vincent Youmans and Irving Caesar. The waiter's face illuminated almost immediately and with great satisfac-tion he announced that we were get-ting "cha". This, I learned later, is similar to the word for tea in Russian and in Chinese, but we never would have gotten it if it hadn't been for that old favorite "Tea for Two". Finding The Cash Box in all the music publishers offices and devouring it greedily, either while waiting for interpreters to come along or under dim bedroom lights after borrowing it overnight. There was one other

aim bedroom lights after borrowing it overnight. There was one other American trade paper around, also. I think it starts with "B", but who wants to read about fairs and car-nivals? Walking into the home, in Lima, Born of a Canadian we mot through

Walking into the home, in Lima, Peru, of a Canadian we met through a friend. He was just as hospitable as people everywhere in South Amer-ica seemed to be. He has three darling daughters. For the moment we won't discuss the 21-year-old, but I do want to write about the argu-ment between her younger sister ment between her younger sisters, aged 14 and 11. As though it were staged, they tuned in a local station that plays American records, and sure



Arriving in Cuzco, Mr. and Mrs. Marks found they had to go to their hotel in a truck because no taxis or cars were running. Herb Marks is seated in the truck second from the left while Mrs. Marks is the lady wearing dark glasses on the same bench. Two days later they had to walk to the airport under rather menacing conditions which are described in his account on this page. this page.

enough, within ten minutes, there was "Lollipop", in all its pristine cadence. The battle followed because the 11-year-old insisted that it had been number two on the Hit Parade, while her teen-age sister said that up to then it had only reached the third spot. This in Lima, Peru, mind you, our last stop and one that seemed, judging from the long flight home, about 80,000 miles from Tin Pan Alley. Moreover, the kids had no idea that I was a music publisher and one fortunate enough to own "Lollipop", at that. at that.

Incidentally, it was fun hearing "Lollipop" being recorded in Brazil. The record was made by three girl vocalists and six blind boy musicians. They caught on to the word "lollipop" quickly enough, but they had to learn the rest of the lyric phonetically because they all spoke Portuguese and no English. The results were a little odd sometimes although most pleasing.

Ascertaining that many of the big South American cities are practically as cosmopolitan as New York. In the music field, particularly, there are countless numbers of Italians, Germans, Swiss and persons from all over central Europe. This was perfectly fine with me because most of them were very swell people, but I was disappointed a little, perhaps, not to get more of the real Latino flavor.

Dreading that my secretary here will get a little peeved at me when I remind her again how unusually bright, pleasant (and in some cases good looking) many of the secretaries were in Argentina and Brazil. Often they acted as interpreters and sometimes they were able to settle small disputes or problems in their own way. I remember one particularly, less than half my age and extremely cute, who became quite friendly with Senora Marks and me, and called me "daddy". I am quite sure she meant to be only respectful, but once in a while my inherent conceit has me wondering a little bit.

Running into a minor disturbance somewhere between a strike and a revolution, in Peru, that would have had comic opera potentialities if it had not been for very tragic overtones. It happened in the small but extremely beautiful city of Cuzco, two hours by air from Lima and near-ly twice as high as Mexico City. The hundreds of soldiers who had been called in wore the French Poilu hel-mets of the first World War. Fortunately for us we were at the magnificent Inca ruins in Machu Picchu when the real trouble started. It was the old story of inexperienced soldiers being commanded to fire into the air but losing their heads and shooting right into a crowd, resulting in the death of a young boy and the wounding of some 15 others. The people went berserk and when we came back that evening about 6:00 p.m. there was not a soldier nor a policeman on the streets. Nor was there a single car. except for a couple overturned and completely demolished. The commandant had, wisely I think, decided that the only way to quiet the crowd was to order all the military confined to barracks. It was an eerie city that night when one considers there are some 50,000 residents, most of them then in an ominous mood, and not one policeman on the street. Yet the crowd did behave very well and didn't interfere with our walking to the airport the next morning, though we had been warned that there might be all sorts of trouble. Fortunately the strike was settled soon afterwards. But it was a mighty fine feeling to have that plane take off for Lima. Personally, I prefer the ASCAP-BMI battle.

Going from the Copacabana Beach in Rio to a night club called Night and Day, whereas here in New York the fashionable spot is the Copacabana. At any rate, Night and Day's show was wonderful in every respect; talent, music, humor (really very comical even though much of it was in Portuguese), sets and costumes, or rather lack of them. The show began at 1:30 a.m., something rather typical all over South America. I still seem to be yawning madly as I dictate this. Very worthwhile staying up late for, however, as were many of the smaller night clubs and hoites in Rio.

The astonishing darkness of many of the night clubs in South America. Imagine, if you can, those small airplane lights dimmed down about 80% and very sparcely distributed in occasional spots. The dance floors, usually small to begin with, resembled weird, ghostly scenes on the darkest of dark nights. I am reporting this for The Cash Box and not Playboy so I will not go into my impressions of why these places were so dark or how the people behaved (presuming you could see them).

Visiting and getting scalped financially in Caracas, Venezuela, where everyone knows now there is fabulous wealth on one hand, and desolate poverty on the other. An ordinary meal seems to cost as much as a fancy one here in New York at the Voisin or Chambord. This was a good city to visit but only for two days, thank you.

Having it proven that the music publishing capital of Brazil is no longer Rio but Sao Paulo. This is true of many industries, because the latter city is now nearly as big as Rio, much more modern and growing all the time. In fact it was just a little bit too much like New York, with its skyscrapers and busy streets, for us to enjoy it as we did some of the less up-to-date cities visited.

Realizing, rather sadly, that the tango is finally slightly on the wane in Argentina. This doesn't mean that they still don't play and dance it a lot, but any music man down there will admit that it is not as strong as it was. Of course, we still hear "Adios Muchachos", "La Comparsita", "El Choclo" and some of the other old favorites, plus a few new ones, but the younger people, especially, seem to be going for cha cha chas, fox trots and rock and rolls. Cuban rhythms are enormously popular in all the six countries I visited. I am sure no composer is played more than Ernesto Lecuona, both as regards his rhythmic dance music and his semiserious type of work, such as "Mala-guena", "Andalucia", "La Comparsa" and the rest.

Finding some truly beautiful music stores, particularly in the smaller countries. Up until then, Montevideo had always sounded to me as one of those "I wish I could remember what country it's in" kind of places, but I was absolutely awe-stricken at the beauty, modernity and efficiency of a couple of its music stores. I am not mentioning names, generally, in this very fragmentary story, but I do want to single out the Uruguayan music store of Ricardo e Rudolfo Giosca, as about the finest I have seen anywhere. There are others there and in Chile and Peru, not far behind it.

Watching rock and roll as I have never seen it danced before, in a Santiago night club. Senora Marks, a professor of music, musicologist and all-round long hair, agreed with me that while lively and animated, it was extremely graceful and far from erotic. Some of the rock and roll critics in the United States who in all probability have never seen it done properly, would have the opportunity of witnessing those kids there in Chile and other South American countries really enjoy themselves.

(Continued on page 35)

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A Musical Tour Of South America by HERBERT E. MARKS

(Continued from page 34)

Being bored, however, by much of the so-called "mood" or "dinner" music still to be heard in South America as played usually by small combinations. No-one likes old songs better than I, for very obvious reasons, but there is a certain type of semiconcert music that becomes very palling after a while and the same is true of some dated American popular songs that seemed incongruously out of place. Dvorak was a fine composer, but South America ought to learn to give his "Humoresque" a little rest. and the same thing goes for some of our "Dixie" and "mammy" songs.

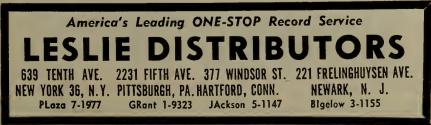
One of the books I read about South America before going there gave good advice in warning Americans that they should not be too hoity-toity when visiting our southern neighbors. We found just as much culture, sophistication and good living wherever we went as anywhere in the United States. Most of the concert

and opera halls were closed because it was, down there, the very start of the fall season. But Sao Paulo has an art museum second almost to none, and highest praise must be given to the impressive universities, the many bookshops and the splendid architecture, often a rare combination of modern and Spanish colonial styles. The people themselves need never to be thought of as "natives" in the condescending way we Americans too often develop. In the same fashion, music of all sorts, and records in particular, are vastly important in daily living. Venezuela has its oil, Brazil its precious stones, Argentina its leather and steaks, and the other countries we visited all their own specialties. Yet music is a common denominator and its vogue and influence in South America made me really proud to have even a little to do with it.

Four Lads Head Philip Morris Show



LOUISVILLE, KY .-- The Four Lads, have taken over the star spotlight for Jimmy Dean who originally was scheduled to headline the free "Philip Morris Country Music Show" invited specially by the 1958 Derby Festival Committee to be an entertainment highlight during Derby Festival Week on Wednesday, April 30, in Freedom Hall at the Fair Grounds Coliseum. Along with the Lads, will be such top-ranking recording and radio-tv artists as Ray Price, George Morgan, John D. Loudermilk, Gene Sullivan, comedian Billy Bowling as well as many other well known country and popular music entertainers.



The Cash Box **"MOA CONVENTION ISSUE"** Will Be Available at BOOTH #' Members of the Cash Box Staff Who Will Be at the Booth CHICAGO OFFICE

Bill Gersh Cissie Gersh Lee Brooks

NEW YORK OFFICE Joe Orleck **Bob** Austin **Sid Parnes** Norman Orleck

HOLLYWOOD OFFICE Jack Devaney

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

A Shearing Interview



BROOKHAVEN, PA.—Del Parks, veteran of 14 years of radio announcing, is shown interviewing George Shearing of Capitol Records, in the beautiful Pilgrim Garden Lounge of Manny Flick, located on the Main Line in Drexel Hill, a suburb of Philadelphia. Del conducts his show Monday, Wednesday and Friday over WDRF, from 1:00 to 2:00 P.M., featuring record artists and show personalities.



G.E. Debuts New Stereophonic Cartridge

AUBURN, N. Y.—General Electric will begin furnishing engineering samples of its new stereophonic magsamples of its new stereophonic mag-netic variable reluctance hi-fi cartridge (pickup) to equipment manufacturers during the next two weeks, it was revealed last Wednesday. The company also plans to intro-duce the stereo cartridge through dealer channels to consumer trade in the autumn market. GE, however, plans to continue "ac-tive marketing on a long-range basis" of its monaural VR-II hi-fi cartridge, and other monaural components, ac-

and other monaural of the indicating of a cording to E. A. Malling, manager of marketing for the company's Specialty Electronic Components Department

Electronic Components Department here. "Despite the current high level of interest in disk stereo hi-fi, we expect monaural hi-fi to be a market factor for some time," he said. The new GE stereophonic cartridge will reproduce the dual stereophonic sound signals carried in the single mi-crogroove of the newly developed stereo disk records. After being picked up by the single

After being picked up by the single stylus (needle) of the stereo cartridge, the dual signals then are transmitted to two separate amplifiers and two separate speakers in the stereo sound water system.

In conventional, monaural repro-duction of recorded sound, only one signal is carried in the record groove and transmitted to the other components of the system.

Kanner Appointed To Wiley Adv. Post

NEW YORK—Walter Wiley Adver-tising has appointed Jerome H. Kan-ner, Doctor of Music, as vice-president in charge of all musical activities. Dr. Kanner will be responsible for all ra-dio, television and recording in con-junction with RKO Records and other accounts in the musical field.

accounts in the musical field. Dr. Kanner, a well-known songwrit-er, is also an experienced music pub-lisher whose catalogue contains ma-terial which has been used by many prominent performers. Kanner's firm, Top Music Publishers, Inc., is a SESAC affiliate.

Carson And Mitchell Set For Europe

Page 36

NEW YORK—Singers Mindy Car-son and Guy Mitchell have been set for extensive television and personal appearances in England and on the Continent starting in May, it was an-nounced by Eddie Joy, manager for both artists.

both artists. Mindy is scheduled to leave for England during the first week in May and will star in two television shows, "Sunday Night at the Palladium," on May 11th, and "The Mindy Carson Show," a one-hour spectacular, on May 17th. Negotiations are now under way for her to perform in leading supper clubs and theatres, such as the Colony and the Savoy. Mitchell who is one of the most

the Colony and the Savoy. Mitchell, who is one of the most successful American artists in Eng-land, will star on the "Sunday Night at the Palladium" show on May 18th, and then will headline at the Empire Theatre, Liverpool (May 19th-24th); the Hippodrome, Birmingham (May 26th-31st); the Empire Theatre, Glas-gow (June 2nd-7th). He will then em-bark on an extensive concert tour in Italy, Copenhagen, Frankfurt and Stockholm. Following this, he will re-turn to England to star in his own television spectacular. In addition to finalizing plans for

television spectacular. In addition to finalizing plans for his artists' appearances, Eddie Joy will confer with executives of his music publishing firm in England, Joy Music, Ltd. He will also scout new material in Europe for publishing in the United States.



NEW YORK-McKnoll Enterprises, Inc., a new personal management organization, announced last week that Lynn Evans, whom they have under contract, signed a recording deal with Carlton Records recently.

Miss Evans, who has been away from the vocal spotlight for almost a year, will be recording within a very few weeks, according to Joe Carlton, president of the company.

Also a songwriter, Lynn Evans has several of her tunes in release now, but will devote most of her time to her recording career.

Sal And Friends

May 3, 1958



NEW YORK—Dick Biondi, dee jay of WHOT in Youngstown, Ohio, was in New York recently and was hosted by Epic artist Sal Mineo. Biondi will be dying his beard 26 different colors each week, corresponding with the 26 school colors in Youngstown. It's his way of showing anneciation for acschool colors in Youngstown. It's his way of showing appreciation for ac-ceptance of his dee jay work, and turn out at his hops. Shown in the photo, left to right, is teenager from a Youngstown school, Ralph Orze-chowski, Biondi, Sal Mineo, Bill Niel-sen, General Manager for Epic, and Ricki Seekann Epic office mgr from Bridgeport, Conn.

New Marlow Pubbery

NASHVILLE - The newest entry into the music publishing business in Nashville is Kenny Marlow Music, a BMI affiliated firm owned by Kenny Marlow.

Marlow is a Nashville attorney, and is also owner of Fidelity Recording Studios, in Nashville.

Marlow says the firm will seek to discover and exploit new material and songwriting talent, with two established writers also signed to exclusive pacts with the new firm. In announcing the opening of the new firm, Marlow also revealed that two songs are being released this week on Roulette and two on Gone which are published by the firm. Marlow's firm also has six additional sides set for release on established labels later this month.

Headquarters for the publishing company will be at 420-A Broadway, in Nashville, where Fidelity Recording Studios are also located.

Miller Takes To The Air



LOS ANGELES—Ken Miller who makes his recording debut on the Faro label bids "Happy Landing" to Faro's sales mgr. Robert W. Flugel (left) and artists promotion VP Don Gallese as they leave Los Angeles on a whirl-wind tour of key promotion and distribution areas in connection with Miller's disk, "You Are Love To Me" and "Zonbeeshe Blues."

Music Master & Dance Master



NEW YORK—Saluting the cele-bration of Irving Berlin's 50th music anniversary during 1958, Fred Astaire Dance Studios are nationally featur-ing Berlin tunes for ballroom dancing. Six Fred Astaire dance-musical films were written by Berlin shown (left) with Fred Astaire on the Hollywood set (in 1935) of RKO's "Top Hat".

Audio Fidelity Presents Public **Demonstration** Of Stereophonic Sound

NEW YORK—The first public dem-onstration of High Fidelity and Stere-ophonic Sound on long playing records was presented by Audio Fidelity Rec-ords at Town Hall, Saturday, April 26th

26th. Among the unusual and extraordi-nary sonic fireworks heard were the tremendous illusion of personal pres-ence of such things as a close-up of a lion's roar, the thundering vibra-tion of a 200-ton steam locomotive, the sound of wild African elephants and the fearsome sound of a deadly rattlesnake, in addition to the colorful recordings from the Audio Fidelity catalog. Stereophonic sound for the high fidelity fan can be compared to Cinemascope for the movie fan. The actual 3-dimensional sound is dis-tinctly heard.

actual 3-dimensional sound is dis-tinctly heard. Demonstrations were at 1:45, 3:00, 4:15, 7:30, 8:45 and 10:00 o'clock. Sid Frey, president of the success-ful label, who has a number of "firsts" to his credit, was first to bring his stereo disk story directly to the con-sumer via the Town Hall demonstra-tions. Admission to the showing was free. free.

Lateef Group Presents Concert

DETROIT, MICH.—On April 9, the Yusef Lateef jazz group presented a successful private concert of con-temporary American music at the Cranbrook Academy of Art in Bloom-field Hills, Michigan. Some 200 guests had been invited by the school's stu-dent council, but more than 300 per-sons overflowed the main galleries where the concert was given. Several Cranbrook students in-vited Lateef to play at Cranbrook af-ter hearing him in a Detroit jazz spot. The students felt it would be worth while for art students to learn about another form of artistic expression —in this case, jazz music—and ar-ranged the concert. Lateef is known as an innovator and an experimenter in sound. His concert included several numbers which employed sounds from an inflated balloon and a "Seven-Up" bottle.

an inflated balloon and a "Seven-Up" bottle. Lateef, a former member of Dizzy Gillespie's band (he played under the name Bill Evans), has been a fixture at Klein's Show Bar in Detroit for several years. He is a Moslem by faith and his interest in Near East music is implemented by instrumenta-tions featuring: the Earth Board; the Rabat (used by King David in bibli-cal times); Turkish Finger Cymbals; the Tamborine; the Ram's Horn; and the flute.

the flute. Lateef's group is featured on the Argo label, and currently has a single going entitled "Marching Piper's Blues."

Art Ford Joins WNTA

Page 37

NEW YORK—Art Ford, popular WNEW (N.Y.) dee jay for the past fifteen years, on May 7th joins the Newark radio and television station Newark radio and television station being taken over by National Tele-film Associates. The station, now identified by the call letters WAAT radio and WATV television, will use the new WNTA call letters under the new management.

Ted Cott, v.p. in charge of N.T.A. stations, said Ford had been named director of musical programming for WNTA radio. He will have a dee jay program from 11:30 to 1:00 PM and 5:30 to 7:00 PM Mondays thru Fri-days days.

Every Sunday Ford will conduct a special 18 hour radio tribute to some important personality in the music world (composer, performer, etc.). The first such broadcast will salute Richard Rodgers (May 11).

Ford will also emcee a live jazz concert to be televised each Thurs-day from 9:30 to 10:30 PM on Chan-nel 13.

Ford, with WNEW, rose to fame as the station's late hour platter spin-ner for the "Milkman's Matinee" show. In recent months he had been running the "Make Believe Ballroom" for the station for the station.

Greenwich In Foreign Deal

NEW YORK—Greenwich Records announced last week that it has just consumated an agreement for British and European distribution of its ini-tial release "Apache" by the Chiefs, thru the London Decca operation, be-ginning May 15th.

Greenwich also set a deal with the Quality Record Company of Canada for Canadian distribution of "Apache" and all other releases by the label.

In the States, Greenwich is available thru 31 different distribs.

Greenwich execs report that they have already turned down 11 offers for the master and that they intend to stay in the record business and mar-ket their own product.

Kaufman & Miron Form Firms

NEW YORK—M. Kaufman and J. Miron have just announced the recent opening of their music publishing firms, Portrait Music Corp. (BMI) and Royalty Music Ltd. (ASCAP). Both companies will seek to exploit new material and songwriting talent.

Portrait Music Corp. has acquired the AQV catalogue, containing; "La Brillante," "Her Tears," "Curtain Time," "Cavalier's Ball," "My Love, My Love," "Tillie's Tango," "That's All," and "Beyond The Next Hill." Kaufman and Miron have also pro-duced their own masters, which are to be released on the Brunswick label. Other sides are set for release on other established labels later this month. month.

Headquarters for Portrait Music Corp. and Royalty Music Ltd. are at 35 West 53rd Street, New York City.

Cameo Purchases Master

PHILADELPHIA, PA. — Bernie Lowe, president of Cameo Records, last week announced that he has pur-chased a master from the Martinique label—a tune called "Over The Week-end" by the Playboys.

The price paid by Lowe was not disclosed.

Storz Stations Managers Meets

May 3, 1958



 CHIAGO—There was no evidence of, nor talk about, the so called "re-form" as Storp Stations executives held their semi-annual conclave stepsing back of the president Todd Storz and was attended by Vice President was helmed by President Todd Storz and was attended by Vice President appendent Manager, G. W. Armstrong of WHB-Kansas City; General Manager Jack andler, WQAM-Miami and Vice-President and General Manager Fred Bert back of the talk of the Home Office complement as in attendance, General Counsel Herb Dolgof, Director of Engineering the the talk of the as in attendance, General Counsel Herb Dolgof, Director of Engineering to Titon and National Program Director Bill Stewart were all on hand.

 Torz announced that the combined stations' billings were up 17.5% over the stations with the newest members of the chain chalking up the most and four stations with the newest members of the chain chalking up the most attastic rating rises in recent months. The most recent Miami Pulse figures to the group. Storz also reported that arking were up and the most attastic rating rises in recent months. The most recent Miami Pulse figures to the group. Storz also coupied almost two full days of the discussion. The mesule of music occupied almost two full days of the discussion. The talk the densensus of opinion was the policy in effect would be continued. Tora also announced that the group is making every effort to add the three stations which would bring it up to the FCC limit. Several irons are in the talk of the septende that announcements regarding expansion of the Storz. The meeting above left to right are: Herb Dolgoff, general counself, thand the corthcoming in the very near. The meeting above left to right are: Herb Dolgoff, general counself, the tanger will be corthcoming in the very are future. The meeting above left to right are: Herb Dolgoff, general counself, thanger annager WHGY Minneapolis-St. Paul;

WNEW Announces New Program Lineup

NEW YORK—On Monday, April 21st, Radio Station WNEW began what is basically a completely new program line-up, including the addi-tion of one new program personality, Dick Partridge, and the return of an old WNEW favorite, Al Collins. Dick Partridge, who has been on the air for WHIM in Providence, took over the 4 to 6 P. M. segment, seven days a week.

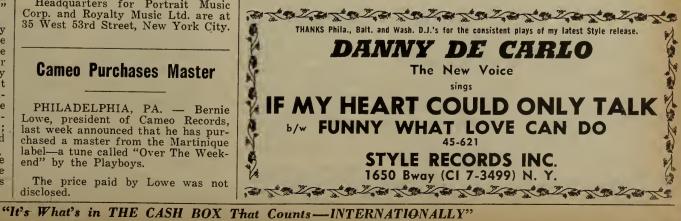
over the 4 to 6 P. M. segment, seven days a week. The "Al Collins Show" is now heard every night, from 10 to 12 Midnight. The most important change brought about by the new schedule, was in the "Make Believe Ballroom". William B. Williams took over as host on the show, which has consistently been one of the most popular radio programs in New York. Other personality shifts include a Other personality shifts include a

new assignment for Jack Lazare. He now does the "Jack Lazare Show" seven nights a week, from 8 to 10 P. M. Dick Shepard takes over the "Milkman's Matinee", 12 Midnight to 5 A M 5 A.M.

Lonny Starr, in addition to the "Music Hall," heard 2 to 4 P. M. daily, emcees "Starr, Sinatra & Strings," 11:35 to 12 Noon, Monday thru Fri-day, and 10 to 12 Noon on Sunday.

Bob Howard emcees "Music In The Air", 8 to 10 A. M., Sunday, and the "Bob Howard Show", 6 to 8 P. M., Sunday.

The only shows not affected by this program shift are Klavan & Finch, 6 to 10 A M., and the "Bob Landers Show," 12 Noon to 2 P. M., heard daily.



Cash

Maybe 8aby (Crickets) Get A Job (Silhouettes)

10. Breathless (J. L. Lewis)

8. Tequila (Platt/Champs) 9. Return To Me (D. Martin)

GEORGE HAYES

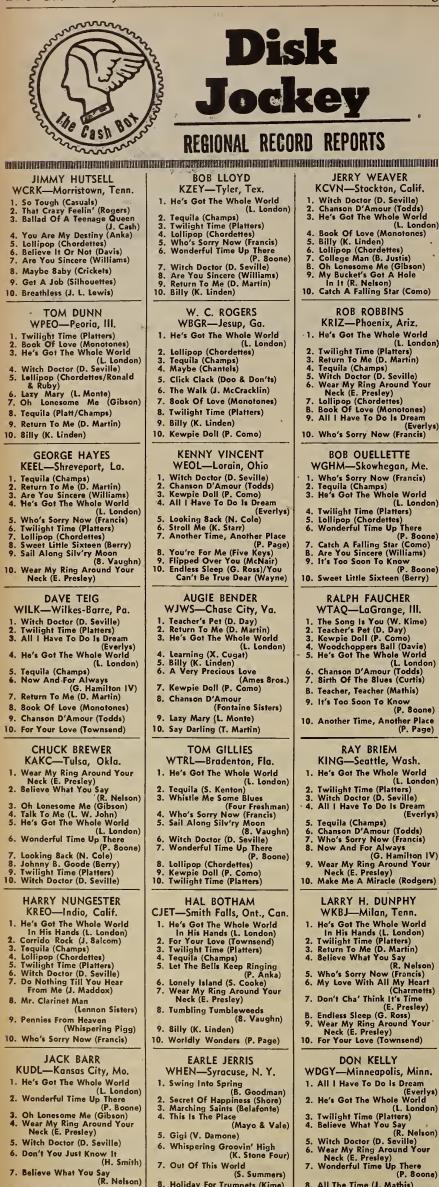
DAVE TEIG

10. For Your Love (Townsend)

Looking Back (N. Cole)

9. Lollipop (Chordettes) 10. Talk To Me (L. W. John)

10. Silly (K. Linden)



1. Witch Doctor (D. Seville) 2. Chanson D'Amour (Todds) 3. He's Got The Whole World	1. He's Got The Whole World (L. London) 2. Tequila (Champs)
(L. London) 4. Book Of Love (Monotones)	3. Lollipop (Chordettes)
5. Billy (K. Linden)	4. Oh Lonesome Me (Gibson) 5. Are You Sincere (Williams) 6. Return To Me (D. Martin) 7. Who's Sorry Now (Francis)
6. Lollipop (Chordettes) 7. College Man (B. Justis) B. Oh Lonesome Me (Gibson)	7. Who's Sorry Now (Francis) 8. Witch Doctor (D. Seville)
In It (R. Nelson)	9. Chanson D'Amour (Todds)
10. Catch A Falling Star (Como)	10. Golly Gee (G. Bua)
ROB ROBBINS KRIZ—Phoenix, Ariz.	JACK LAMAR WCAM—Camden, N. J.
1. He's Got The Whole World	1. Life Is A Mystery (Spade)
(L. London) 2. Twilight Time (Platters) 3. Return To Me (D. Martin)	2. Kee-Ro-Ryin' (Johnny & Jonie) 2. Witch Dector (D. Sewille)
4. Tequila (Champs) 5. Witch Doctor (D. Seville)	3. Witch Doctor (D. Seville) 4. Saturday Dance (T. Brewer)
6. Wear My Ring Around Your Neck (E. Presley)	5. Johnny B. Goode (C. Berry) 6. Smoke Gets In Your Eyes (R. Barrett)
7. Lollipop (Chordettes) B. Book Of Love (Monotones)	7. So Tough (Casuals) 8. Now And For Always
9. All I Have To Do Is Dream (Everlys)	(G. Hamilton IV) 9. Who's To Know (V. Schoen) 10. Tequila (Champs)
10. Who's Sorry Now (Francis)	10. Tequila (Champs)
BOB OUELLETTE	JIM MARTIN
WGHM—Skowhegan, Me. 1. Who's Sorry Now (Francis)	WIST—Charlotte, N. C. 1. Teguila (Champs)
2. Tequila (Champs) 3. He's Got The Whole World	1. Tequila (Champs) 2. Who's Sorry Now (Francis) 3. Lollipop (Ronald & Ruby)
(L. London) 4. Twilight Time (Platters)	2. Who's Sorry Now (Francis) 3. Lollipop (Ronald & Ruby) 4. Catch A Falling Star (Como) 5. Book Of Love (Monotones) 6. He's Got The Whole World
5. Lollipop (Chordettes) 6. Wonderful Time Up There	6. He's Got The Whole World (L. London)
(P. 800ne) 7. Catch A Falling Star (Como)	7. Wonderful Time Up There (P. Boone)
B. Are You Sincere (Williams) 9. It's Too Soon To Know	8. 8illy (K. Linden) 9. Are You Sincere (Williams)
(P. 8oone) 10. Sweet Little Sixteen (Berry)	10. Wear My Ring Around Your Neck (E. Presley)
RALPH FAUCHER	BOB ELLIOTT
WTAQ—LaGrange, III.	KUSN—St. Joseph, Mo.
1. The Song Is You (W. Kime) 2. Teacher's Pet (D. Day) 3. Kewpie Doll (P. Como) 4. Woodchoppers Ball (Davie) 5. He's Got The Whole World (L. London)	1. A Wonderful Time Up There (P. 800ne)
4. Woodchoppers Ball (Davie)	2. Who's Sorry Now (Francis) 3. Tequila (Champs)
5. He's Got The Whole World (L. London)	4. He's Got The Whole World In His Hands (L. London)
7. Birth Of The Blues (Curtis)	5. Lollipop (Chordettes) 6. Sweet Little Sixteen (Berry)
B. Teacher, Teacher (Mathis)	7. Selieve What You Say (R. Nelson)
9. It's Too Soon To Know	
9. It's Too Soon To Know (P. Soone) 10. Another Time, Another Place	8. Are You Sincere (Williams)
(P. 8oone) 10. Another Time, Another Place (P. Page) RAY BRIEM	8. Are You Sincere (Williams) 9. Maybe 8aby (Crickets) 10. The Walk (J. McCracklin) BOB BOHRER
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KGO

9. Are You Sincere (Williams) 10. Maybe 8aby (Crickets)

KEN SCOTT WSGN-Birmingham, Ala. 1. He's Got The Whole World (L. London) 2. Return To Me (D. Martin) 3. There's Only One Of You (Four Lads) 4. Who's Sorry Now (Francis) 5. Are You Sincere (Williams) 6. Catch A Falling Star (Como) 7. Another Time, Another Place (P. Page) 8. Lollipop (Chordettes) 9. Tequila (Champs) 10. Sugartime (McGuires)

SIG SAKOWICZ WHFC—Chicago, III. 1. Twilight Time (Platters) 2. Kewpie Doll (P. Como) 3. Chella Lla (R. Carosone) 4. Little Train (Vasel & Storz) 5. Woodchoppers Ball (Davie) 6. Tumbling Tumbleweeds (8. Vaughn) 7. Lollipop (Chordettes) 8. Gigi (C. Margulis) 9. Return To Me (D. Martin) 10. Marandy (Roulettes)

CHARLES SPRADLIN

CHARLES SPRADLIN WDOC—Prestonsburg, Ky. 1. He's Got The Whole World In His Hands (L. London) 2. Tequila (S. Kenton) 3. A Wonderful Time Up There (P. 800ne) 4. Who's Sorry Now (Francis) 5. Twilight Time (Platters) 6. Lollipop (Ronald & Ruby) 7. Catch A Falling Star (Como) 8. 26 Miles (Four Preps) 9. Kewpie Doll (P. Como)

Kewpie Doll (P. Como)

10. When You Took Your Love (J. Dorsey)

ED DUNN KTSA—San Antonio, Tex.

KTSA—San Antonio, Tex. 1. Twilight Time (Platters) 2. Don't You Just Know It (H. Smith) 3. Wear My Ring Around Your Neck (E. Presley) 4. Believe What You Say (R. Nelson) 5. Corrido Rock (8. 8alcom) 6. Tequila (Champs) 7. He's Got The Whole World (L. London) 8. Looking Back (N. Cole) 9. 8ock Of Love (Monotones) 10. Every Night (Chantels)

MILTON Q. FORD WOL-Washington, D. C. 1. Tequila (Champs) 2. Twilight Time (Platters) 3. There's Only One Of You (Four Lads) 4. Lazy Mary (L. Monte) 5. Chanson D'Amour (Todds) 6. Are You Sincere (Williams) 7. Sail Along Silv'ry Moon (8. Vaughn) 8. A Very Precious Love

7. San Arong C. (8. Vaugni) 8. A Very Precious Love (Ames 8ros.) 9. I've Got 8ells On My Heert (J. Morgan) 10. It's Too Soon To Know (P. Boone)

JIM SIMON

KRIG-Odessa, Tex.

DON McKAY

WEVD-New York, N. Y

1. He's Got The Whole World (L. London)

Disk Jockey **REGIONAL RECORD REPORTS** BOB COOPER LONNY STARR LONNY STARR WNEW—New York, N. Y. I. Return To Me (D. Martin) 2. Stairway Of Love (Robbins) 3. Bells On My Heart (Morgan) 4. Lazy Mary (L. Monte) 5. Chanson D'Amour (Todds) 5. Chanson D'Amour (Todds) 5. Chanson D'Amour (Todds) 5. Chanson C. Martin 5. Chanson C. Martin 5. Chanson C. Martin 5. Chanson C. Martin 5. Chanson (T. A. Simms) 5. Portable On My Shoulder (F. Lymon) 6. Padre (V. Carr) -San Francisco, Calif. Witch Doctor (D. Seville) Tequila (Champs) Cherry Pie (Tri-Lads) Book Of Love (Monotones) 5. Lollipop (Chordettes) 6. Kathleen (W. Lewis) 7. Long Hot Summer (Rodgers) 8. Sweet Little Sixteen (Berry)

(F. Lyr 9. Padre (V. Carr) 10. The Night They Invented Champagne (S. Syms)

May 3, 1958

GORDON BENSON KUTY--Palmdale, Calif. 1. Witch Doctor (D. Seville) 2. Wonderful Time Up There (P. Boone) 3. Lollipop (Chordettes) 4. Twilight Time (Platters) 5. Are You Sincere (Williams) 6. He's Got The Whole World (L. London) 7. Hot Spell (M. Whiting) 8. Cherie, I Love You (Boone) 9. Trying (B. Vaughn) 10. Chanson D'Amour (Fontaine Sisters) GORDON BENSON

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HARRY DOWNIE
WICC—Bridgeport, Conn.
Witch Doctor (D. Seville) Twilight Time (Platters)
Torero (R. Carosone)
You (Aquatones)
That Crazy Feeling (Rogers)
Let The Sells Keep Ringing (P. Anka)
For Your Love (Townsend)
I Love You So
(Cooke & Charlie)
You-oo (J. A. Campbell) 8ig Name Sutton
(Royal Teens)
CLIFF MERCER
WGN-Chicago, III.
Twilight Time (Platters) He's Got The Whole World
(L. London) Tequila (Champs)
Chanson D'Amour (Todds)
Are You Sincere (Williams) 8illy (K. Linden)
Nairobi (T. Steele)
Stop (Teacho)
Return To Me (D. Martin)
Wonderful Time Up There
Wonderful Time Up There (P. 800ne)
BUZZ JONES
KWBB—Wichita, Kans.
He's Got The Whole World
(L. London)
Twilight Time (Platters) Let The Bells Keep Ringing
(P. Anka)
My Bucket's Got A Hole In
It (R. Nelson)
Tequile (Champs) Sweet Little Sixteen (Berry)
Wear My Ring Around Your
Wear My Ring Around Your Neck (E. Presley)
Witch Doctor (D. Seville) The Walk (J. McCracklin) Stairway Of Love (Robbins)
Stairway Of Love (Robbins)
ED REILLY
VBRY—Waterbury, Conn.
He's Got The Whole World
(L. London)
(L. Solidon)
Twilight Time (Platters) Witch Doctor (D. Seville)

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- Witch Doctor (D. Sevine) Lollipop (Chordettes/Ronald & Ruby) Chanson D'Amour (Todds) Return To Me (D. Martin) Tequila (Champs) Billy (K. Linden)/Book Of Love (Monotones) Lazy Mary (L. Monte) Let's Be Lovers (Playmates)/ Wonderful Time Up There (P. Boone)

- PIKE'S PEAK WNOP—Newport, Ky. 1. Don't You Hear Me Callin' Baby (R. Haig) 2. Twilight Time (Platters) 3. Talk To Me (L. W. John) 4. Sweet Little Sitzeen (Berry) 5. Things I Love (Fedelitys) 6. Wear My Ring Around Your Neck (E. Presley) 7. There's Only One Of You (Four Lads) 2. Baliava What You Say/My
- 8. Believe What You Say/My Bucket's Got A Hole In It (R. Nelson)

WFAA—Dallas, Tex. 1. Witch Doctor (D. Seville) 2. Twilight Time (Platters) 3. He's Got The Whole World (L. London) 4. Chanson D'Amour (Todds) 5. Believe What You Say (R. Nelson) 6. Teacher, Teacher (J. Mathis) 7. Wear My Ring Around Your Neck (E. Presley) 8. There's Only One Of You (Four Lads) 9. Lazy Mary (L. Monte) 10. Tumbling Tumbleweeds (B. Vaughn) 1. Chanson D'Amour (C. Cornell) 3. A Very Precious Love 4. There's Only One Of You (Four Lads) 9. Lazy Mary (L. Monte) 10. Tumbling Tumbleweeds (B. Vaughn) 1. Chanson D'Amour (Four Lads) 5. He's Got The Whole World In His Hands (London/McNair) 7. Kewpie Doll (P. Como) 8. Twilight Time (Platters) 9. Lazy Mary (L. Monte) 10. Tumbling Tumbleweeds (B. Vaughn) 10. Hot Spell (M. Whiting) 9. Witch Doctor (D. Seville) 9. Witch Doctor (10. | Met Him On A Sunday (Shirelles) ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS-Please keep us constantly informed of any changes in call letters or title.

9. Ballad Of A Teenage

(J. Cash) 10. Maybe 8aby (Crickets)

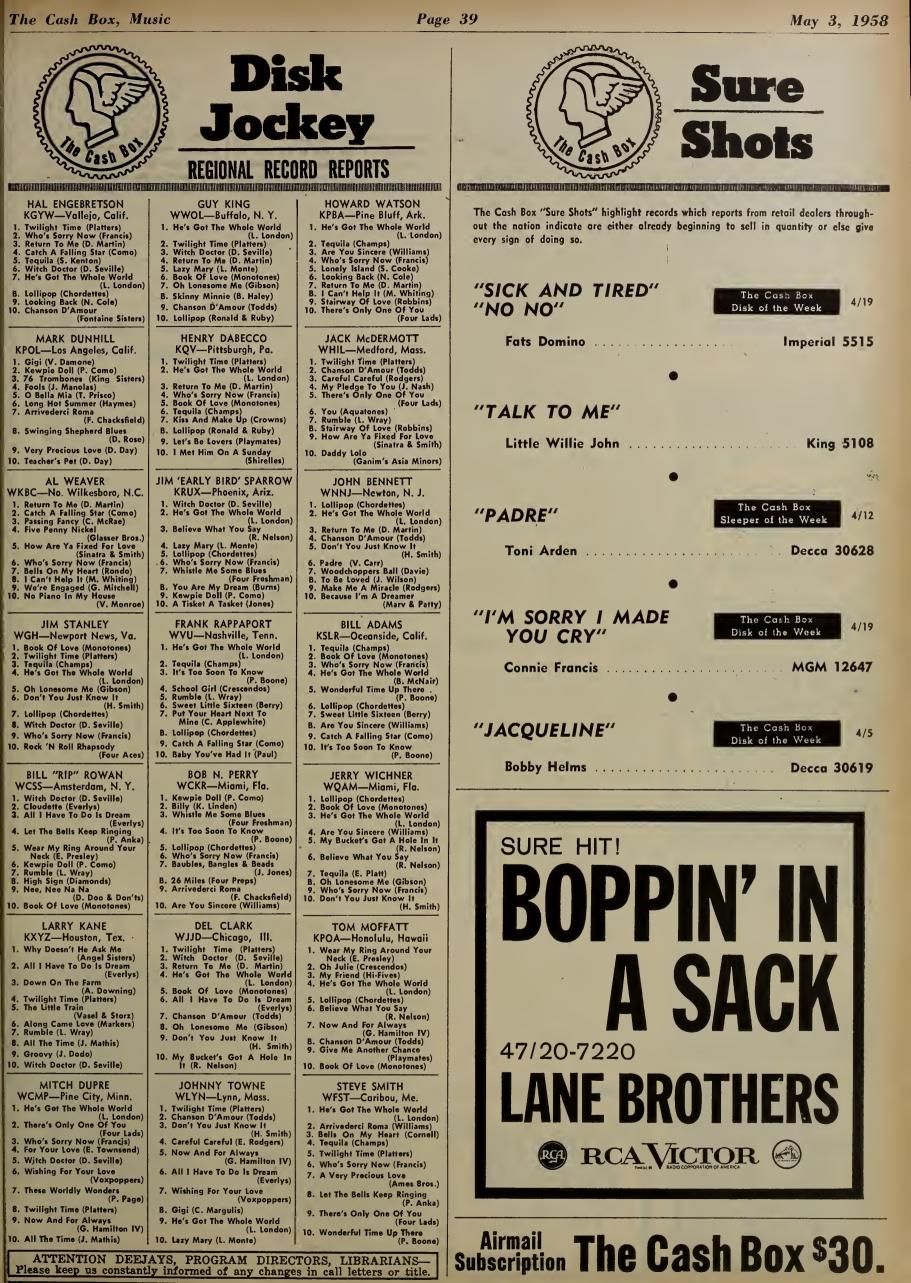
"Only those records best suited for commercial use are reviewed by THE CASH BOX"

- (S. Summers) 8. Holiday For Trumpets (Kime) 9. Saturday Dance (T. 8rewer) 10. Every Hour. Every Day Of My Life (Four Voices)

ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS-Please keep us constantly informed of any changes in call letters or title.

JERRY WEAVER

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"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"





HOLDING CORPORATION

ONE

BIG

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GOT

HAS

Pop Dept.

NEW YORK—A series of promo-tions and reassignments within Col-umbia's Popular Record Department has been announced by Mitch Miller, Director of Popular Artists and Rep-ortoire

Director of Popular Artists and Rep-ertoire. "We have been developing this new and more flexible structure during the past six months. Its effectiveness has been dramatically demonstrated in greatly improved product as well as closer coordination in the planning of singles and album releases." Miller announced the promotion of Al Ham to the post of Director of Popular Singles Artists and Reper-toire. Ham will act as associate to Miller in all A&R activities. Assist-ing Ham as Single Records Producer will be Tony Piano. The second promotion announced

will be Tony Piano. The second promotion announced by Miller was the appointment of Irving Townsend as Executive Pro-ducer for Popular Albums, with over-all responsibility for work produced by members of the Popular Albums section; Townsend will also continue to create and produce albums himself. He will report to Miller. Reporting to Townsend will be Calvin Lampley, Robert Prince and Ernest Altschuler. Stanley J. Kavan has been trans-Robert Prince and Ernest Altschuler. Stanley J. Kavan has been trans-ferred to the Popular Department from the Columbia Sales Department to take the newly-created post of Project Director; he will be respon-sible for artist liaison, coordination of A&R products and services, and motion picture sound track negotia-tions. tions

Still reporting directly to Miller are Percy Faith and Frank DeVol, East and West Coast Musical Directors re-spectively, and Don Law, Director of Country and Western Artists and Repertoire.

Busy Time For Steve Allen

NEW YORK — April has been a busy and profitable writing month for Steve Allen.

As an author, he saw his latest book, "The Girls on the 10th Floor," just released by the publisher, Henry Holt & Co. The work contains a number of short stories, some cen-tered around musicians; others about mugs, movie stars, publicity agents, etc

etc. As a songwriter, Steve has seen a raft of new songs recorded and re-leased in April. Some of his latest compositions are: "Honey Boy," Erin O'Brien; "Valley of the Moon," Alan Dale; "Kiss Me," Five Grands; "O Bella Mia," Tommy Prisco; "All At Once," Toni Arden; "Impossible," Hi-Los; "Fools," Jerry Manolas.

Named Decca St. Louis Mgr.

NEW YORK — Sydney N. Gold-berg, Executive Vice-President of Decca Distributing Corporation has announced the appointment of Max Melton as St. Louis branch manager. He was formerly manager of the Pe-oria branch. Ken Schlosser, formerly salesman in the Peoria territory, is now appointed Peoria branch man-ager. ager.

Miller Reorganizes Columbia

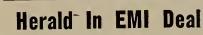
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MGM Prepares \$1.98 Line

NEW YORK -Arnold Maxin, president of MGM Records, and Irving Jerome, vice president and director of sales for the label, last week announced that the diskery is preparing a \$1.98 line of LP's to be introduced during the Fall season.

The announcement stated that approximately 25 albums are being prepared featuring such artists as Artie Shaw, Lena Horne, Jimmy Durante, Sam "The Man" Taylor, Jimmy Dorsey, Sarah Vaughan, the Billy Williams Quartet, Ivory Joe Hunter and additional talent to be announced later.

The new \$1.98 label will probably be introduced to distributors at MGM's mid-summer convention.



NEW YORK — Al Silver and Doug Moody, Herald and Ember Rec-ords, this week announced the con-clusion of a deal with EMI in Lon-don whereby they would release an D in America fortuning Torpy Crom-

don whereby they would release an LP in America featuring Tony Crom-bie and his orchestra. The album, titled "Dance To The Sweet Beat of The Tony Crombie Or-chestra,' is now being readied and will be released on June 1. The deal also guarantees Silver and Moody all of Crombie's sides cut during the next twelve months. Said Moody, "Al and I are ex-cited about this because the record is great and we are sure it will be a hit LP soon after it is released. We believe it is the first time any inde-pendent company has concluded such a deal with 'EMI."

Evans Presents Spring Show

CHICAGO — A star-studded ar-ray of recording talent performed at a Spring Festival of rock 'n roll and pop music at the Civic Opera House, April 26.

April 26. The show, produced by Sam Evans, WGES deejay, included, Sam Cooke, Jimmy Reed, Paul Anka, the Everly Brothers, Clyde McPhatter, George Hamilton IV, LaVern Baker, Frankie Avalon and the Silhouettes, Jackie Wilson, the Royal Teens, the Storey Sisters, the Crescendos, the Mono-tones, Jimmy Dell, Harold Cromer and the Paul Williams Orchestra. Evans emceed the show, assisted by

Evans emceed the show, assisted by guest emcees Tony Ford, WGES, and Bernie Allen of WIND. There were two evening performances.

Avakian In Coast Confab

HOLLYWOOD — George Avakian, who recently joined the World-Pacific organization in a directorial and A & R capacity has been spending the last week on the West Coast in an ex-tended conference series in World-Pacific's West Coast offices. Avakian will open offices for World Pacific in New York City, where he will handle East Coast recording for the label. With Joe Napoli, European entrepre-neur and personal manager, direct-ing continental activities from World Pacific's Dusseldorf office, a new around-the-world link has been set up in the label's chain of production.

New Cadence Distributor

ATLANTA — Art Godwin, General Manager of National Record Distribu-tors, Atlanta, Georgia, has announced that National is now distributing the Cadence line. Area covered will be: Georgia, Alabama and East Tennes-see. The addition of Cadence now gives National Distribs eighteen rec-ord lines.

Epic Enters Stereo Field

May 3, 1958

NEW YORK - William S. Nielsen, general manager of Epic Records, this week announced that Epic Records would enter the true stereophonic disk field this fall in competition with the industry both in quality and in price. Nielsen, in line with most of the recording industry, stated that Epic would not venture into the compatible stereo field, but would issue both monaural and true stereophonic.

Nielsen advised that Epic had been recording stereophonically for the past year and was ready to make its move in full strength.

International Biz On Elsa Maxwell Album

NEW YORK-Sid Siegel, president of Seeco Records, announced last week that the Elsa Maxwell LP has had the heaviest overseas sales in the firm's seventeen year history.

Siegel reported that requests for Maxwell albums have been coming in direct from record dealers in Paris, Rome, London, Manila and even from Hong Kong.

"The astonishing part of this", Siegel stated, "is that the requests are not from exporters but from dealers themselves. It seems that the news of the Maxwell LP has reached all over the world and that everyone is interested in hearing Elsa. The most remarkable of all was the letter we got from a record dealer in Hong Kong who wants 25 copies and actual-ly paid in advance."

Legion Records Formed

NEW YORK—Legion Records, a new label, released its first two sides last week. They are "Fly, Don't Fly On Me", b/w "Ring-A-Rockin". The artist on both sides is young pianist-singer, Neil Sedaka, formerly of Decca Records. President Lenny Maxwell has re-

Decca Records. President Lenny Maxwell, has re-tained Morty Wax to set up distribu-tion. The east and mid-west are set, leaving the southern territory still open. Maxwell states that Legion has ten more masters in the can, and one LP in the works. Legion is located at 330 W. 55th St. in New York.

First Anniversary



HACKENSACK, N. J.--Tina Robin HACKENSACK, N. J.—Tina Kobin, Coral Recording artist is surprised with a cake commemorating her first anniversary in show business. Presen-tation was made at the Stage Coach Inn, Hackensack, New Jersey, by em-cee Howie Storm at the conclusion of Tina's act.



Todds Form Pubbery

NEW YORK-The Liza Music Corporation has been formed by Michael Todd, Jr. and Elizabeth Taylor Todd, it was announced last week by Michael Todd, Jr. The Liza Music Corpora-tion owns the copyrights to all the music in the sound track of "Around The World In 80 Days" and will have offices at 729 Seventh Avenue.

Jack Saunders, who has been asso-ciated with the late Michael Todd over the past 20 years and has acted as music advisor to the Michael Todd Company, has been named Vice-Presi-dent and Manager of the Liza Music Company, effective immediately.

Epic Goes All Out On **New Mineo Single**

NEW YORK—Epic Records has big hopes for the new Sal Mineo release "A Couple Of Crazy Kids" b/w "The Seven Steps Of Love". Mineo intro-duced the former tune on the Ed Sul-liven Shew last Sunder livan Show last Sunday.

Joe Sherman, who recorded, ar-ranged and conducted the "Couple Of Crazy Kids" recording left for the coast last week to start all promotion rolling on the new disk as well as the new Roy Hamilton single "Crazy Feeling".

Sherman's primary reason for go-ing to the coast is to record the Four Coins and to confer with Jerry Wald, Twentieth-Century Fox executive. While there, Sherman will discuss al-bum ideas with various film person-alitics alities.

Champs On TV Spree

NEW YORK—The red-hot Champs, who have had the No. 1 record "Te-quila" for several weeks but who were unable to land a network TV shot, fi-nally broke the ice April 20 on the Ed Sullivan Show.

The Champs, who are following up their smash with a new Challenge record, "El Rancho Rock" backed with "Midnighter," are skedded for two appearances on the Dick Clark Show, May 3 (N. Y.) and May 7 (Phila.).

Johnny Thompson, general manager of Challenge Records, winged East last week to accompany the Champs on their tour and to break in the new record as well as new LP album, "Go, Champs, Go!"

Coral Signs Two

NEW YORK—Coral Records has just signed Eddie Bergman and his Hotel Statler-Hilton Orchestra, one of the popular society orchestras in the country today. Bergman has worked with such bands as Glenn Miller, Benny Goodman, Fred Waring and other top orchestras, also as As-sistant Concert Master with the Phila-delphia Philharmonic Orchestra. He entertains constantly at many Holly-wood society functions with his so-phisticated dance rhythms, and is cur-rently appearing at the Terrace Room of the Statler-Hilton, in Los Angeles. At the same time Coral announced the signing of comic Jonathan Win-ters, one time disk jockey, who is cur-rently receiving raves as one of our better comedians, to a long term con-tract. His first record which is avail-able immediately is "Take Me To Your Leader" and "Nee Nee Na Na Na Na Nu Nu."

Hi-Lo's Postpone First European Trek

HOLLYWOOD — The Hi-Lo's scheduled to make their first Euro-pean tour in May, highlighted by an appearance at the Brussels World's Fair, have had to set back their two-month tour until September because of recording, nitery, and TV commit-ments during May, June, and July. Group, currently preparing a new nitery act, will guest on the Steve Allen Show May 25; they will play club dates at Scialla's in Philadelphia, Birdland in New York, and The Clouds in Honolulu, plus six other contractual commitments being worked out now; and they will cut another album for Columbia during this time under their six-year pact. With the tour set back to Statem

and they will cut another album for Columbia during this time under their six-year pact. With the tour set back to Septem-ber the Hi-Lo's have just made a deal with Berlitz School of Language to teach them their songs and patter in eight different languages, so that the group will be understood, as well as listened to abroad. "We feel it is essential that the lyric content of our singing be un-derstood," said Gene Puerling, spokes-man for the Hi-Lo's. "Our harmonies and interpretations of songs are con-ceived many times on lyric structure, and the song's whole punch can be lost if key words are not understood. We also feel an obligation to foreign audiences," Puerling continued. "If they pay money to see us, they should be able to understand us." Hi-Lo's newest album on Columbia, titled "Love Nest," has just been re-leased, and the group will do taped interviews with DJ's in sixteen key cities to plug it.

At The Shop



PHOENIX, ARIZ.—Station KTAR, this city, has been offering dealers thruout the Phoenix area a new clip board gimmick listing the station's top tunes of the week. Above, Bob Furry, KTAR jockey, presents Miss Vera Jobe of Culvers Music Company with a copy of the list.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

New Teenage Dance



NEW YORK—Hand Jive, the British term for "hand swinging" which is a tremendous new teenage craze in England has spread to the United States and bandstand type TV shows in America have indicated that the kids in this country are developing a hand routine of their own. Last Wednesday, April 23rd, on Herb Sheldon's "Studio Party", WABD-TV, Sheldon (center) spot-lighted for the first time New York's teenage version of the Hand Jive Dance set to the music of Johnny Otis' latest Capitol waxing, "Willy And The Hand Jive".

New Label With New Distribution Method

PHOENIX, ARIZ.—Palmer Record Co., a brand new label just organized in Phoenix, has announced a new method of distribution of their rec-ords which should cause comment in the industry.

The new program of distribution will be known as the "Profit-Maker" plan, with the distributor getting a chance to pick up an extra 30% profit on all records released under this plan.

Basically, the distributor is able to buy Palmer Records for about 14¢ per disk less than the usual price, by paying with the order, approximately % of the billing with no return privileges

Besides the extra profit incentive, all distributors who have signed up for the "Profit-Maker" plan, have full assurance that the disk will not be sold to another label. This guarantee is covered in a contract between Palmer Record Co. and the distributor.

The new corporation is headed by prexy, Frank Porter, owner of Porter Record Co., V. P. Les Palmer, real estate operator of Phoenix and Bill Miller, Sales and promotion manager.

A & R duties will be handled by Al Casey and Frank Porter. Al Casey is known for his fine guitar work on various labels.

The Porter Record Co. will continue on a regular schedule of releases and will concentrate on albums.

The first Palmer Record Corp. re-lease will be on the Porter label, fea-turing Pete Pepper on "You're My Girl" and "Cherry, Cherry Red". Porter states, "We believe this "Profit-Maker" plan will benefit ev-eryone concerned. Extra profits to the distributor is our main objective, because we know we have the ability to produce hits if the distributor has the incentive to push them."



NEW YORK — Songwriter Mack Discant seems to be on an interna-tional kick of late. His latest compos-ing effort, "The Long Legged Ladies Of Labrador", recorded by Morty Craft for MGM Records, was pre-ceded by such other recordings as "Peruvian Paperboy" and "Urchin Of Venice". His next record, set for re-lease in the near future is called "Ar-gentina Ballerina".



The Cash Box, Music

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May 3, 1958







NEW YORK:



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"Woe, Woe Is Me" has already gotten a solid sales play in New Orleans and Cleveland. . . . Some other new releases this week are Apollo Records-"Sweet Shop" and "Lucianne" by Larry Kirby; "It Must Be Love" and "Intermission" by Jimmy Lee. Port Records—Chuck Howard's "Can't You Tell" and "Crazy, Crazy, Baby"; and "They Call Me Casanova" and "Sally Mae" by Casanova, Jr. Josie-"One Kiss and That's All" and "Rock To The Philadelphia" by The Steadies; Savoy Records—"(Do-oo, Do-oo) I Dreamed" by The Three Playmates; and "Blues, Early Early" by Big Maybelle Smith. Excello Records—"Darlin' Please Don't Change" and "Can't Go On" by Lilian Offitt; "Wondering And Worryin'" by Slim Harpo; "Ludella" and "We're Gonna Shake" by Arthur Gunter. Back Beat—"Let's Have A Good Time" and "Shake-Kum-Down" by Dave Atkins. Duke Records—"Yu Got Me" and "Loan A Helping Hand" by Bobby Blue Bland. Aladdin Records—"Tempta-tion" by Lynn Hope; "Kiss Me" by The DeVilles.

CHICAGO:



CHICAGO:
Talk about an upswing in concert biz here, Sam Evans advises that, to get just two dates at Civic Opera House, he had to book the first as far ahead as September 13, '58 and the second a year in advance, May 15, '59. Where artists were seeking for dates for sometime, this sudden switcheroo in booked up concert houses, has brought big smiles to many. All now look forth to much better times ahead. Sam Evans, by the way, still smiling but the biggest of big smiles because of the financial results of his big Count Basic clickeroo. Biggest surprise of this evening, Sam reports, was the ovation accorded young King Records thrush, Lorez Alexandria. Sam goes out on the limb to proclaim this young gal "on the way right to the top". . . Lots of terrific complimentary comment for Archie Bleyer's great ads appearing in The Cash Box featuring the grandest of grand old gals to tell everyone all about Cadence's latest with those but definite New Yorkese expressions. Want Archie to know all look forward to these ads in each week's issue and comment about these with rock 'n roller featuring The Spaniels, Arthur Prysock, Ruth Brown, Johnny Pate Trio, Sonny Bol Williamson and Wild Bill Davis. . . . Vee Jay-Falcon's E. Abner

Sonny Bol Williamson and Wild Bill Davis. . . . Vee Jay-Falcon's E. Abner happier than happy over fact that last four sessions will produce new wax in time for MOA conventioneers to listen to. Among the artists whose new wax will be ready are Abner's recently pacted Impressions, who cut four new sides, also The Magnificents, Jan & Joe (8 and 11 years old respectively)



on whom Abner is banking for the big money because, he believes, "they are among the most terrific. of the younger rock 'n rollers". . . . United's Jerry Ferber reports the firm has just acquired the new west coast Brad label. : . . Roulette's Stan Pat eagerly awaiting the arrival of Jimmy Rodgers who is skedded to perform at MOA convention banquet. Stan advises that Jimmy has been signed by MGM pictures to co-star with gorgeous Debbie Reynolds. . . . Blue Chip's prexy, Harold Reeves, and his local promo mogul, Sam Fishbein, planning an intensive Chi deejay tour for their top group, Bob And The Rockbillies. . . . Deejay Roy Woods bringin' in bags of mail with his newest contest which gives Chi public chance to guess what'll be the No. 1 tune next week's Top 60 in The Cash Box. This has been adopted as weekly feature by the station. . . . Jerry Allan points to 8 month stellar attraction, Tony Bellus, at the

RUTH BROWN

Caribbean Room on the south side as the one and only accordionist-vocalist who has held this spot for so long a period of time and who has busted all attendance records for this spot. . . . Many disk distribs here reports leading waxers will arrive ahead of time for MOA convention. They have dinner dates as well as entertainment set in advance.

LOS ANGELES:

Singing duo, Marvin and Johnny visiting the local disk jockeys with their new Kent recording of "Cherry Pie". . . . The Hollywood Flames visiting with Red Blanchard on his Saturday afternoon show, emanating from the Park Camera and Television Store in Huntington Park. . . . Johnny Otis headlining



an all Negro revue which will feature singer Marie Adams, an all star band, and several variety acts. The package has been set by Gene Norman to appear at the Crescendo every Monday night in addition to his regular presentation. . . . Milt Weiss of Milton Phono Records Co. looking for a big one from Aladdin Records "One Two, Let's Rock" by Sugar Pie and Pee Wee. . . . Dootsie Williams of Dooto Records very happy about the sales on the new jazz LP, "Buddy's Best" by Buddy Collette. Dooto also last week released five new albums in its growing catalogue. . . . Lew Chudd, president of Imperial Records will testify at the Committee hearings in Washington, D.C. next Tuesday on the Smathers bill. . . . Sam Cooke, Clyde McPhatter, LaVerne Baker and The Crescendos have all joined the cast of Irving Feld's "The Biggest Show of Stars for '58", currently touring the country. . . . Bo Rhambo and his combo play-

ing a two week engagement at the Booker T. Washington Hotel in San Francisco. . . . Lee Rupe of Ebb Records reporting heavy action on two singles, "Frankenstein's Dance" by The Hollywood Flames and "Fiddlers Rock" by a new group called The Greats. . . . Googie Rene, who has a new one "Mama Jolie" on Class Records, currently on a 21 day tour throughout the northwest with his band and singer, Bobby Day. . . . Little Willie John, The Five Royales, The Midnighters, all booked for West Coast tours by Carl Petersen of Universal Attractions.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

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TING "

Territorial

The Cash Box "Territorial Tips" chart highlights Rhythm and Blues records showing regional action, which have not yet appeared in the national top 20.

* Indicates first appearance on Territorial Tips (Listed Alphobetically)

ALL I HAVE JO DO IS DREAM Everly Brothers (Cadence 1348) BAUBLES, BANGLES AND BEADS Jonoh Jones (Copitol 3893)

BEGGING BEGGING James Brown (Federal 12316)

BLUEBERRY SWEET Chandellers (Angel Tone 521)

*BLUES FOR HANDY Bill Doggett (King 5130) BOO-DA-BA

PIMENTO Bill Doggett (King 5125)

CHA CHA IN BLUE Jr. Wells (Checker 7008)

CHANSON D'AMOUR Art & Datty Todd (Era 1064)

CHERRY PIE Tri-Lads (Bulls-Eye 1003) CHILLI WITH HONEY Danny Bell (Fraternity)

COME WHAT MAY Clyde McPhatter (Atlantic 1185)

CONFESSIN' THE BLUES Little Walter (Checker 890)

CORRIDO ROCK Bill Balcam (Dot 15711; Starla \$-7) Tortillo Pete (Imperial 5502)

CRAZY LOVE *LET THE BELLS KEEP RINGING Paul Anko (ABC-Poromount 9907)

CRY FOR ME BABY Elmare Janes (Chief 7006)

DIZZY MISS LIZZIE SLOW DOWN Larry Williams (Specialty 626)

DO I LIKE IT Nat Cole (Capitol 3939)

DO WHAT YOU DID I'M ASKING FORGIVENESS Thurston Harris (Aloddin 3399)

DO YOU WANT TO DANCE Bobby Freeman (Josie 835)

DOWN ON MY KNEES Heartbeats (Roulette 4054)

DOWN ON THE FARM Al Downing (White Rock 1111)

FIVE O'CLOCK IN THE MORNING Basie & Williams (Roulette 4061)

GOT A JOB Miracles (End 1016)

GROOVY Joe Doda & Groovers (RCA Victor 7207) *HAPPY TIMES A. Tousan (RCA Victor 7192)

HIGH BLOOD PRESSURE Huey Smith & Clowns (Ace S4S)

HIGH SIGN Diamonds (Mercury 71291) *HIT THE ROAD Gus Jenkins (Flosh 128) HOO DOO BLUES Lightning Slim...(Excello 2131) 1 HAD A DREAM YES INDEED Ray Chorles (Atlontic 1180)

I MET HIM ON A SUNDAY Shirelles (Decca 30588)

I'M OUT TO GETCHA BE BABA LEBA Thurston Horris (Aloddin 3415) *I WONDER WHY Dion & Belmonts (Laurie 3013) *JUMP FOR JOY Joe Turner (Atlontic 1184) *LIFE IS A MYSTERY Tony Spade (Bock Beat 505) *LONELY BOY Ronnie Jones & Clossmotes (End) LITTLE TURTLE DOVE Bobby Day (Class 225)

MARSHA Prodigals (Falcon 1011)

MISS THING Silhouettes (Ember 1032)

MUSKEETA Johnny Pate (Federal 12325)

MY BUCKET'S GOT A HOLE IN IT BELIEVE WHAT YOU SAY Rickey Nelson (Imperial 5503)

*NEE NEE NA NA NA NA NU NU Dicky Doo & Don'ts (Swan 4006)

OH WHAT A FEELING 5 Fleets (Felsted 8513)

REELIN' AND ROCKING Chuck Berry (Chess 1683)

REMEMBER Velours (Cub 9001)

RUBY, RUBY Little Willie Littlefleld (Bullseye)

RUMBLE Link Wray (Cadence 1347)

SCHOOL GIRL Crescendos (Nasco 6009)

7-11 Gane All Stars (Gone 5016)

*SHOOTY BOOTY Ivory Joe Hunter (Atlantic 1183)

SICK AND TIRED NO NO Fats Domino (Imperial SS15) SKINNY MINNIE Bill Holey (Decca 30592)

SOMEWHERE DOWN THE LINE Jimmy Scott (King S104)

SO TOUGH Casuals (Back-Beat 503) STAY BY MY SIDE Midnighters (Federal 12317)

STRAIGHT SKIRTS Gene Summers & Rebels (Jan 100)

SUBSTITUTE Lavern Boker (Atlantic 1176)

TEQUILA Eddle Platt (ABC-Paramount 9899) *THAT CRAZY FEELING Kenny Rogers (Corlton 454)

THE SPRINGER Dells (Vee-Joy 274) THE THINGS I LOVE Fidelitys (Baton 252)

THIS IS THE NIGHT Valiants (Keen 34004)

*TRY THE IMPOSSIBLE Lee Andrews & Hearts (Unitel Artists 123) 26 MILES Four Preps (Capitol 3845)

WHAT AM I LIVING FOR Chuck Willis (Atlontic 1179)

WHO'S SORRY NOW Connie Froncis (MGM 12588) WISHING FOR YOUR LOVE Voxpoppers (Mercury 71282) Clovers (Atlontic 1175)

WHY DO EVERYTHING HAPPEN TO ME B. B. King (Kent 301)

*WOODCHOPPER'S BALL Hutchie Dovie (Atco 6110)

YES MY DARLING DON'T YOU KNOW I LOVE YOU Fats Domino (Imperial 5492) YOU Aquatones (Fargo 1001)

YOU GOT ME CRYING GO ON TO SCHOOL Jimmy Reed (Vee-Jay 275)



NO QUESTION ABOUT IT.

WONDERING



"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

Hollywood, Calif.

Omegatape's "Two For Ten" Promotion



HOLLYWOOD—Trading in his out-dated merchandise, Dealer Sammy Ricklind, left, of California Music Company takes advantage of Omegatape's new "Two for Ten" tape trade-in promotion. With him are distributor Jack Lewerke, center, of California Record Distributors and Mark Markman of Omegatape.

A new pre-recorded tape trade-in idea for dealers and distributors was announced this month by Omegatape of Hollywood, California. The trade-in promotion, entitled "Two for Ten," orables dealers to chear their shelf enables dealers to clear their shelves of their old monaural and staggered tapes by turning them in to distribu-tors for credit with their purchases

of Omegatapes. Omegatape distributors taking part in the promotion are allowing their dealers a credit of \$5.00 each for any two tapes (\$10.00 total) they return. In order to receive the \$5.00 credit for each tape dealers must purchase 10 new Omegatapes for every two they return.

Tapes that dealers can return may be any brand, any kind, in any condi-tion; except demonstration tapes. Dealers can return as many tapes as they like as long as 10 Omegatapes are purchased for every two tapes returned.

The "Two for Ten" trade-in idea was initiated in Los Angeles by Dave Hubert, President of Omegatape, and Jack Lewerke, Manager of California Record Distributors. "In many cases, the \$5.00 credit we are offering," said Hubert, "is more than the dealer paid for the tape originally. "Because the tape industry has

gone almost completely to inline (or stacked) stereo," continued Hubert, "this trade-in idea will afford dealers a timely opportunity to rid their inventories of old monaural and staggered merchandise."

The "Two for Ten" promotion, which will be open to dealers between April 15 and June 15, will include any of the 75 tapes in the Omegatape catalog, except their Demonstration tapes. Dealers wanting additional information w Omegat

Mirrosonic Releases 2nd In Series Of Organ LP's

NEW YORK—Mirrosonic Records, Ltd., of New York, last week an-nounced the release of Album II in the series of six albums which document the First International Congress of Organists held in London during the summer of 1957.

The organs in London's Temple Church and St. Sepulchre's Church are featured in ICO Volume II and offer contrasting examples of British organ sound. On the one hand "Robert Baker at Temple Church" typifies a large British organ which possesses a somewhat heavier tone and a greater prenomderance of unison than most a somewhat heavier tone and a greater preponderance of unison than most contemporary American organs. Rob-ert Baker, organist of both the Fifth Avenue Presbyterian Church and Temple Emanu-El in New York, is one of America's most distinguished

organists. "C. H. Trevor at St. Sepulchre's Church" represents a tour de force on an instrument with extremely limited resources, one with only two manuals and a mere handful of stops, largely at unison pitch.

Trevor, known as both teacher and recitalist, is active in London music circles as organist to the Honourable Society of Lincoln's Inn and Professor of Organ at the Royal Academy of Music. He is heard frequently as recitalist on the BBC.

ICO Volume III, which was released this month, highlights the Chapel Choir at St. John's College, Cambridge, in a performance of British anthems and contemporary Cathedral music, and, through special dispensation, the music sung during the actual Capitular High Mass for the Feast of St.

were asked to contact their atape distributors.	Martha at Westminster Cathedral.	6	HANG UP MY ROCK AND ROLL SHOES Chuck Willis (Atlantic 1179)	HANG UP MY ROCK AND ROLL SHOES Chuck Willis (Atlantic 1179)	DON' JUST Huey (Ace 5
Smashing !!	ACTION ! THE GREATS	7	REMEMBER Velours (Cub 9001)	DON'T YOU JUST KNOW IT Huey Smith & Clowns (Ace 545)	ALL IS DR Everly (Caden
"LITTLE TURTLE DOVE" Bobby Day	"FIDDLERS ROCK"	8	LITTLE TURTLE DOVE Bobby Day (Class 225)	DOWN ON MY KNEES Heartbeats (Roulette 4054)	TEQU Champ (Challe
# 225	# 145	9	WE BELONG TOGETHER Robert & Johnny (Old Town 1047)	TO BE LOVED Jackie Wilson (Brunswick 55052)	JOHN Chuck (Chess
Class Records	ebberger States and States and States and States and States States and States S	10	CHILLI WITH HONEY Danny Bell (Fraternity)	EVERY NIGHT Chantels (End 1050)	SICK Fats Do (Imperi

The Cash Box WALLS SLUSSES CHICAGO **NEW YORK NEW ORLEANS** TEOUILA LOOKING BACK LOOKING BACK 1 Nat Cole (Capitol 3939) Nat Cole (Capitol 3939) Champs (Challenge 1016) WHAT AM I LIVING FOR Chuck Willis (Atlantic 1179) TALK TO ME, TALK TO ME Little Willie John (King 5108) TALK TO ME, TALK TO ME Little Willie John (King 5108) 2 TALK TO ME, TALK TO ME Little Willie John (King 5108) TWILIGHT TIME Platters (Mercury 71829) TEQUILA 3 . (Challenge 1016) TWILIGHT TIME DOWN ON MY KNEES TEQUILA 4 Heartbeats (Roulette 4054) Platters (Mercury 71829) Champs (Challenge 1016) WHY DO EVERYTHING HAPPEN TO ME B. B. King (Kent 301) TWILIGHT TIME Platters (Mercury 71829) FOR YOUR LOVE 5 Ed Townsend (Capitol 3926) TEACH ME HOW LOOKING BACK HAVE FAITH 6 Gene Allison (Vee-Jay 273) Nat Cole (Capitol 3939) Bobby Blue Bland (Duke 182) 5 O'CLOCK BOOK OF LOVE BEEN SO LONG IN THE MORNING Basie & Williams (Roulette 4061) 7 Monotones (Argo 5290) Pastels (Argo 5287) DON'T YOU JUST KNOW IT Huey 5mith & Clowns (Ace 545) BOOK OF LOVE LONELY ISLAND 8 5am Cooke (Keen 4009) (Argo 5290) HANG UP MY ROCK AND ROLL SHOES Chuck Willis (Atlantic 1179) THAT'S ALL I NEED TO KNOW JOHNNY B. GOODE 9 Chuck Berry (Chess 1691) 5am Cooke (5pecialty 627) BOO DA BA Bill Doggett (King 5125) NO NO Fats Domino (Imperial 5515) THE THINGS I LOVE 10 Fidelities (Baton 252) 2001 TZ NEWARK

JI. LUUIJ	NLWARK		
LOOKING BACK Nat "King" Cole (Capitol 3939)	TALK TO ME, TALK TO ME Little Willie John (King 5108)		
TO BE LOVED Jackie Wilson (Brunswick 55052)	LOOKING BACK Nat "King" Cole (Capitol 3939)		
WITCH DOCTOR David Seville (Liberty 55132)	TEQUILA Champs (Challenge 1016) Eddie Platt (ABC-Paramount 9899)		
TWILIGHT TIME Platters (Mercury 71829)	BOOK OF LOVE Monotones (Argo 5290)		
BOOK OF LOVE Monotones (Argo 5290)	JOHNNY B. GOODE Chuck Berry (Chess)		
HANG UP MY ROCK AND ROLL SHOES Chuck Willis (Atlantic 1179)	HANG UP MY ROCK AND ROLL SHOES Chuck Willis (Atlantic 1179)		
	DON'T YOU JUST		

1

2

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5

DALLAS

BOOK OF LOVE Monotones (Argo 5290)

WITCH DOCTOR David Seville (Liberty 55132)

TWILIGHT TIME Platters (Mercury 71829)

WEAR MY RING AROUND YOUR NECK Elvis Presley (RCA Victor 7240)

WHAT AM I LIVING FOR Chuck Willis (Atlantic 1179)

T YOU T KNOW IT 5mith & Clowns 545)

I HAVE TO DO Brothers ence 1348)

UILA lenge 1016)

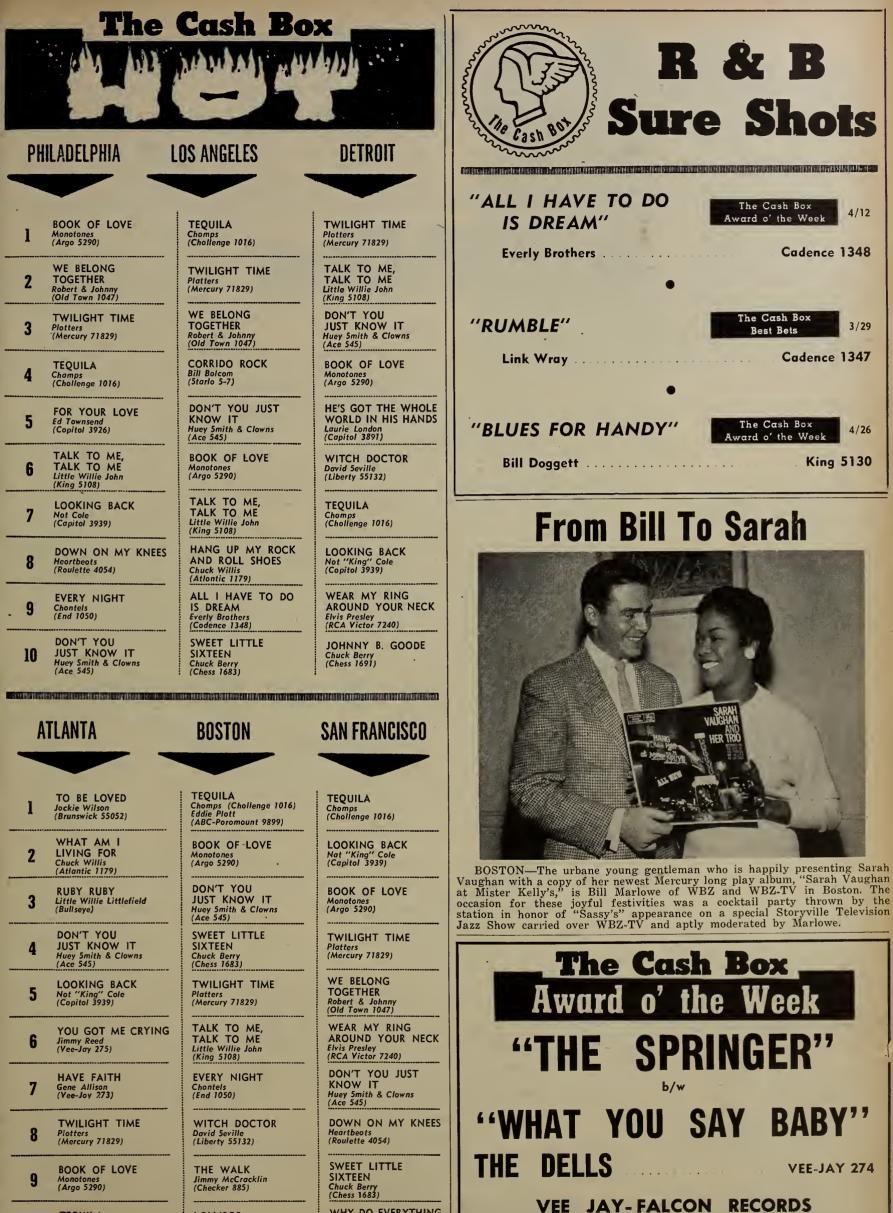
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"Only those records best suited for commercial use are reviewed by THE CASH BOX"

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TEQUILA 10 Chomps (Challenge 1016)



WHY DO EVERYTHING HAPPEN TO ME B. B. King (Kent 301)

2129 So. Michigan Avenue

Chicago 16, Illinois

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

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GENE TERRY

(Goldband 1066)

B "CINDY LOU" (2:00) [Golden State BMI—Shuler, Dunaway] Gene Terry etches a middle beat r & b deck with a strong beat. Terry's vocal efforts have a hard time with the instrumental support in that the en-gineering permitted the band to come in too strong. Swinging deck with a strong dance beat.

C+ "TEARDROPS IN MY EYES" (2:03) [Lion BMI — Wm. H. Bodaford Sr.] Terry handles a slow sorrowful ballad in ok fashion, but the item fails to come off with real streagth strength.

THE EL DOMINGOES

(Kappa 206)

B+ "I'M NOT KIDDING YOU" **(2:55)** [B Flat BMI—Vernon] The El Domingoes dish up a middle beat cha cha with an intriguing vocal treatment—and are assisted neatly with an easy to take arrangement. The over all effects of the deck are good and deserve your close attention.

C+ "EVENING BELLS" (2:59) [B mingoes turn in a delicate perform-ance of a slow beat pretty. Soft treat-ment of this easy tune makes it an ok coupler. ok coupler.

THE SOLITAIRES (Old Town 1049)

B+ "WALKIN' AND TALKIN'' (2:43) [Maureen BMI—Dunham] The Solitaires offer a smooth, rhyth-mic reading of a tuneful ballad. The Solitaires do a smart job on the ap-pealing tune and the result is one that could build a tidy sale before its run is fnished run is finished.

B "NO MORE SORROWS" (2:40) [Maureen BMI—Ward, Weiss] The Solitaires back with another dreamy effort. Restful stuff.

BEN HUGHES (Specialty 630)

B "SACK" (2:00) [Fairway BMI— Bronti, Stryker] Hughes covers a recent country release with an r&b treatment. Deck is a rocker with a solid appeal. Hughes comes off well on this side.

C+ "COME ON" (2:25) [Venice Fore-Site BMI — Ben Hughes] Ben Hughes turns in a down home reading of a middle beat jump that should appeal to r & b segment of the r & r market.

THE TITANS (Specialty (632)

B "ARLENE" (2:12) [Venice Chance/BMI — C. McNear] The Titans offer a slow, drifty r&r ballad and turn in a smooth performance. Easy on the ears deck handled with a restful approach.

B "LOVE IS A WONDERFUL THING" (2:07) [Venice BMI— E. Smith] The Titans up the tempo on the flip, handling a middle beat jumper with an enticing treatment. Deck skips lightly and with spirit.



"THE FEELING IS REAL" (2:45) [Armo BMI—Lowman Pauling] "DO THE CHA CHA CHERRY" (2:10) [Armo BMI—Lowman Pauling] THE "5" ROYALES (King 5131)

(King 5131) • The "5" Royales, who a few years ago were one of the top groups in the business, and then went cool for a while, are now in the process of building back to their previous eminence. The lads have been getting consistently stronger with each of their last few releases. Now—with these newest, "The Feeling Is Real", a slow, rhythmic offering, The "5" Royales bid fair to make it all the way with a number one hit. This deck has a quality and the result is a top-notch product. "Do The Cha Cha Cherry" is a middle beat Cha Cha beat. A better than fair deck, but we think it's "The Feeling Is Real" all the way.

"A TEENAGE QUARREL" (2:16) [Malver BMI—Gasper, Scheff] "MY SHINING HOUR" (2:00) [E. H. Morris ASCAP—Arlen, Mercer] THE WANDERERS (Cub 9003)

(Cub 9003) • The Wanderers debut on Cub with two decks that make a fast get-away a great big possibility. The group dishes up the great Arlen-Mercer standard, "My Shining Hour", with a thrilling treatment—and then turn around and see that you are not shortchanged with a deft treatment of "A Teenage Quarrel". The two sides are a mixing of the past and present that should envelop the hearts of the teenage audience. The slow shuffle "Teenage Quarrel" is a melodic opus that has captured the mood of the times. We look to both sides to grab a big piece of attention, and when properly shaken down one will emerge for a good sized hit. sized hit.

"SITTING AND THINKING" (2:30) [Lion BMI-Robey, Scott] "WONDERING" (2:37) [Lion BMI-Robey, Scott] LITTLE JUNIOR PARKER

(Duke 184)

• Little Junior Parker has a couple of strong sides to follow up his "That's Alright". Little Junior wails a slow beat blues, "Sitting And Thinking", with that expert touch that has won him so many followers. This moving waxing is given a warmth and sincerity that Little Junior Parker has made a trademark. Penetrating blues that is marked for "sales". The coupling, "Wondering", is a middle beat bouncer that should meet with a ready acceptance. A backing that is "pop" styled, Parker's swinging reading makes this a powerful presentation. Two top decks with "Sitting" for the r & b buyer and "Wondering" for both pop and the r & b market.

"SPEEDOO IS BACK" (2:14) [Benell BMI—Bryant, Bailey, Carroll, Phillips] "A' LOOKA HERE" (1:50) [Benell BMI—Bryant, Bailey, Carroll, Phillips] THE CADILLACS

(Josie 239)

(Josie 239) • The Cadillacs go back to their smash triumph and bring "Speedoo" into the fore once again. The deck is a quick beat bouncer and The Cadillacs give it that rocking treatment that is certain to meet with a rousing reception. Deck really moves and the kids can hop like crazy to it. Watch this deck take off for the charts. The flip, "A' Looka Here" is another hard hitting jump of a slightly slower tempo and The Cadil-lacs again turn out a topflight offering. Two solid treats with "Speedoo Is Back" just a shade in front of "A' Looka Here".

"EL RANCHO ROCK" THE CHAMPS (Challenge 59007) "JENNIE LEE" BILLY WARD & DOMINOES (Liberty 55136) JAN & ARNIE (Arwin 108) "RAVE ON" BUDDY HOLLY (Coral 61985) "BIG NAME BUTTON" ROYAL TEENS .(ABC-Paramount 9918) • Four prospects for their r & b market. See pop reviews.

TITUS TURNER (King 5129)

B "WAY DOWN YONDER" (2:30) [Jay & Cee BMI—Titus Turner] Titus Turner showcases his talents with a middle beat rock that should appeal to the down home markets and the dance happy kids. Deck is good, sincere shouting.

B "FOLLOW ME" (2:34) [Jay & Cee BMI—Titus Turner] Turner backs with a slow, rhythmic ballad in which he injects a warm reading. A mellow love song handled in strong style. Two effective decks.

TINY TOPSY (Federal 12323)

B+ "CHA CHA SUE" (2:37) [Armo BMI—Danny Overbea] Tiny Top-sy belts a gusto filled middle beat cha cha with one of her gravely inter-pretations. Ok deck that excites and entertains. Good airplay should get a solid reaction.

B+ (2:40) [Armo BMI—Bernice Wil-liams] Tiny Topsy wails a humorous novelty in her usual energetic man-ner. The deck is adorned with gim-micks borrowed from TV and current pop tunes. This deck could break away —so watch it carefully.

TRUDY WILLIAMS/ THE SIX TEENS (Flip 333)

(Flip 333) **B**+ "LOVE'S A FUNNY THAT WAY" (1:50) [Limax BMI—Ed Wells] Trudy Williams and The Six Teens collaborate on a most intrigu-ing piece of middle beat bouncer ma-terial. Melodic and appealing, the tune is given a top-flight treatment by the smooth working group. Strong deck that rates a good, long look. "DANNY (This Is The Last

B "DANNY (This Is The Last Dance)" (2:05) [Limax BMI— Ed Wells] Trudy Williams sings a slow, chant type tune with dramatic overtones. The lass comes through very strong on this emotional effort. Moving deck that is delivered pop all the way. the way.

FREDDIE CARPENTER

FREDDIE CARPENTER (East West 112) **B**+(2:06) [Cal Progressive BMI-Riley, Woodfolk] Freddie Carpenter bows in a cute middle beat novelty that has the beat, delivery and mate-rial to catch on big. Carpenter is backed with a swinging ork and the result is a deck that just has to be watched. It could break for big totals.

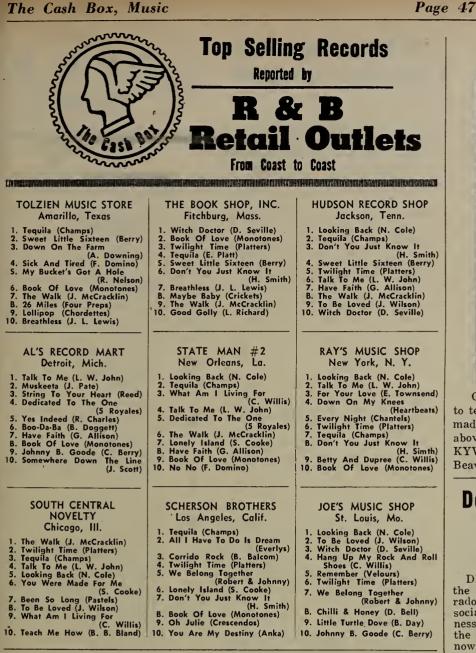
B (2:10) [Cal Progressive BMI-Riley, Woodfolk] Carpenter turns mellow on the flip with a slow beat pop ballad. Dreamy effort that pro-vides a good coupler, but without the punch cut into "Money".

THE REVALONS (Pet 802)

B+(2:41) [Don BMI—Simpkins, Car-ter] The Revalons dish up a quick beat teener bit that is loaded with what the kids want. The Revalons have the sound, dash and quality. We think this deck could grab it very big if the airplay is forthcoming.

C+ (2:41) [Don BMI—Simpkins, Car-ter] The Revalons offer a slow beat ballad on the flip—but it fails to reach the level of "Dreams". Easy death for an adequate coupler deck for an adequate coupler.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"





BOB SMITH

- WJWL-Georgetown, Dela.

- WJWL—Georgerown, Dela.
 Book Of Love (Monotones)
 Don't You Just Know It (H. Smith)
 Twilight Time (Platters)
 To Be Loved (J. Wilson)
 Witch Doctor (D. Seville)
 Tequila (Champs)
 For Your Love (Townsend)
 Wishing For Your Love (Voxpoppers)
 Lollipop (Chordettas)
- (Yoxpoppers 9. Lollipop (Chordettes) 0. That's All I Need To Know (S. Cooke)/Earthquake In My Heart (Salmas Bros.)

ROYCE FAULKNER

WRFS-Alexander City, Ala.

- WKR3—Alexander City, Ala.
 1. Lollipop (Ronald & Ruby)
 2. Book Of Love (Monotones)
 3. Sweet Little Sixteen (Berry)
 4. Good Golly Miss Molly

 (L. Richard)
 5. Lonely Island (S. Cooke)
 6. Maybe (Chantels)
 7. Breathless (J. L. Lewis)
 B. You Were Made For Me

 (S. Cooke)

 9. Yes My Darling (F. Domino)
 10. Substitute (L. Baker)

CHUCK DUNAWAY

	KATZ-Houston, Texas
1.	Come What May (McPhatter)
	Johnny B. Goode (C. Berry)
3.	Get Tough (J. McCracklin)
4.	What Am Living For
	(C. Willis)

- (C. Willis) 5. Breathless (J. L. Lewis) 6. College Man (B. Justis) 7. Good Golly Miss Molly (L. Richard) 8. C. C. Rider (C. Willis) 9. I Met Him On A Sunday

(Shirelles) 10. Betty And Dupree (C. Willis)

DICK DEAN WKTQ-Norway-Paris, Me. WK I Q — Norway-Paris, Me.
Wear My Ring Around Your Neck (E. Presley)
High Sign (Diamonds)
Count On Me (R. Starr)
All I Have To Do Is Dream (Everlys)
I Met Him On A Sunday (Shirelles)
Little Turtle Dove (B. Day)
May Burkay Cash A Hala Little Turtle Dove (B. Day)
 My Bucket's Got A Hole In It (R. Nelson)
 Crazy Feeling (R. Hamilton)
 Hang Up My Rock And Roll Shoes (C. Willis)
 No No (F. Domino) GLENDA DORNSIFE WVBU—Lewisburg, Pa. WVBU—Lewisburg, Pd. 1. I Met Him On A Sunday (Shirelles) 2. That's All I Need To Know (S. Cooke) 3. Sweet Little Sixteen (Berry) 4. Maybe (Chantels) 5. The Walk (J. McCracklin) 6. Twilight Time (Platters) 7. Every Night (Chantels) 8. Book Of Love (Monotones) 9. Talk To Me (L. W. John) 10. Pimento (B. Doggett) DENNY SULLIVAN WFBL-E. Syracuse, N.Y. 1. He's Got The Whole World (L. London) 1. He's Got the Whole (L. London) 2. Lollipop (Chordettes) 3. Tarrentella Rock (F. Sandy) 4. Twilight Time (Platters) 5. Tequila (Champs) 6. For Your Love (Townsend) 7. Sweet Little Sixteen (Berry) B. Breathless (J. L. Lewis) 9. Wishing For Your Love (Voxpoppers) 10. Ballad Of A Teenage Queen (J. Cash)

ALICE "PARTY DOLL" BAILEY WCRY-Macon, Ga. WCRY-Macon, Ga. 1. To Love And Be Loved (L. Price) 2. You Were Made For Me (S. Cooke) 3. Talk To Me (L. W. John) 4. Beggin', Beggin' (J. Brown) 5. Lonely Island (S. Cooke) 6. Every Night (Chantels) 7. Headin' For The Poorhouse (Silhouettes) 8. Have Faith (G. Allison) 9. My Confession Of Love (D. Elbert) 10. The Right To Love (R. Hamilton) DICK McFARLAND CKSL—London, Ont., Can.

- CKSL—London, Ont., Can.
 I. Don't You Just Know It (H. Smith)
 Wear My Ring Around Your Neck (E. Presley)
 Claudette (Everlys)
 Yea Yea (Kendalls)
 Every Night (Chantels)
 For Your Love (Townsend)
 Book Of Love (Monotones)
 Johnny B. Goode (C. Berry
 You Excite Me (F. Avalon)
 Rumble (L. Wray)

GUY ANDREWS WHEB—Portsmouth, N. H.

- WHED—Fortsmouth, N. H.
 1. Twilight Time (Platters)
 2. All I Have To Do Is Dream (Everlys)
 3. Little Turtle Dove (B. Day)
 4. We Belong Together (Robert & Johnny)
 5. Wishing For Your Love (Voxpoppers
 6. Book Of Love (Monotones)
 7. Cherry Pie (Tri-Lads)
 8. Dear Tommy (Teen Queens)
 9. Apache (Chiefs)
 10. Lollipop (Chordettes)



CLEVELAND-The Beavers, Capitol recording artists, hit town recently to tell everybody the story of the "Sack Dress" (their new record). The group made several appearances at dances and record hops while in town. The above pic was taken when the group appeared with Phil McLean on his KYW-Bandstand TV Show. Robbi Buckley, seen in the sack dress, aided the Beavers (George, Walt and Warner) on this number.

Denver Area Dealers Form Association

DENVER, COLO.-Last November, DERVER, COLO.—Last November, the record dealers of Denver, Colo-rado, got together to form a dealer as-sociation to promote the record busi-ness in the Denver area. Last month, the association was incorporated and now sports a line-up of 39 dealer members

now sports a line-up of 39 dealer members. When the dealers got together in November, their first objective was to get all of the stations together to put out one record survey. The reason for this move was due to the fact that the 17 Denver stations were issuing six different top forty surveys which the dealers found were hurting them because of the difference in the posi-tion a record had on the various lists. Today, many of the stations are co-operating with the dealers' association in one list. The young Denver Area Detail

in one list. The young Denver Area Detail Record Dealers Association is headed by Russ Baker (Russ' Record Shop), President; Jack Kaufman (Harmony Record Shop), Vice-President, and Marge Havnar (Wells Music Com-pany), Secretary. The members of the new dealer group have found that the association offers them many benefits and advise other dealers throughout the country

other dealers throughout the country to form similar organizations.

to form similar organizations. Miss Havnar stated that she was interested in ideas other dealers' as-sociations have come up with since their formation and welcomes any in-formation or advice these groups can offer. Other dealer groups interested in corresponding with the Denver members should direct their mail to Miss Marge Havnar, D.A.R.D.A., 1575 Milwaukee, Denver, Colo.

Sensational Jazz Album!!

'BUDDY'S BEST'

THE BUDDY COLLETTE QUINTET

DTL 245

THE PENGUINS' NEW HIT !!!

435

DOOTO RECORDS

9512 SO. CENTRAL AVE LOS ANGELES, CALIF.

DO NOT PRETEND''

Stereo Announces Initial LP Releases

HOLLYWOOD-Stereo Records, a new label in the general field of stereophonic high fidelity sound, announced its first release of six stereophonic records for the first of May.

A subsidiary of Good Time Jazz Record Co., Inc., Stereo Records will issue Contemporary and SFM (The Society for Forgotten Music) as well as Good Time Jazz masters. It is also contracting for outside material in the popular, classic and "sounds" fields.

"We do not claim our records to be compatible," announced Howard Hol-zer, Stereo Records sound engineer. "After months of research we've decided not to compromise and make the so-called 'compatible' disk."

Holzer designed and built special lathe and dubbing channels to use the Westrex 45-45 "StereoDisk" cutter.

Included in the initial six- two-channel albums is the best-selling jazz album "Shelly Manne & His Friends: My Fair Lady." Stereo Records will also release the Good Time Jazz "Firehouse Five Plus Two Goes To Sea" album; as well as Contemporary's "Pal Joey" by Andrê Previn and His Pals; "Leroy Walks!" by the Leroy Vinnegar Sextet; "Music To Listen To Barney Kessel By"; and heretofore unknown quartets by Mendelssohn and Glinka from the Society for Forgotten Music label.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

May 3, 1958

"Sack Dress"

THE NATION'S

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Pos. Last Week

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Sallie Meets Maurice



NEW YORK—Although Maurice Chevalier, right, duets nightly with Sallie Blair's Bethlehem waxing of "Squeeze Me" (the title song of her album) in his engagement at the Waldorf-Astoria, he had never met Sallie personally before. She and her manager Walter Hyman dropped into the Empire Room the other night to see Chevalier and thank him for including her in the act, albeit electronically. The number—with Sallie's super-sexy rendition piped in via the room's p.a. system—is a showstopper. Sallie herself is headlining at the Latin Quarter, just a few blocks away.

Stereo Disk Club Readies 1st 33 Disks

PALISADES PARK, N.J. — The Stereophonic Music Society, 303 Grand Avenue, Palisades Park, New Jersey announced its new Stereo Disk Club and is ready with its first 33 disks from the libraries of ABC-Para-mount, Audio Fidelity, Counterpoint, Hallmark and Urania. Added to these in May and June will be the releases from the yast libraries of many other from the vast libraries of many other

In may any other wir of the releases from the vast libraries of many other record companies. Disk Club president, Benvenuto Von Halle, in extensive newspaper, radio and magazine advertising is offering to all who join the club, an Electro-Voice stereo cartridge (retailing at \$22.50) absolutely free. This cartridge will enable record player owners to make the first step in converting their players to stereo. Initial club pur-chase requirements are three disks and a yearly membership fee of \$9.00. There is no further obligation. Mr. Von Halle affirms the company's policy of making available immedi-ately all new stereo products as they appear on the market.

BREAKING BIG

The Isely Brothers

I WANNA KNOW

GONE 5022

GONE RECORDS

3 GREAT HITS!

BIG MAYBELLE # 1536

"BLUES, EARLY, EARLY" THE JIVE BOMBERS # 1535

"JUST AROUND THE CORNER"

THE 3 PLAYMATES # 1537

"(D0-00 D0-00)

I DREAMED"

N. Y., N. Y.

RECORD CO 56 MARKET ST NEWARK, N J

1650 BROADWAY

Ronette Ships Stereo Cartridge

NEW YORK-"Shipments of initi-NEW YORK—"Shipments of initi-al orders of Ronette Binofluid stereo-phonic cartridges to distributors are being prepared," stated Sydney Storch, president of Ronette Acoustical Corp., Lynbrook, Long Island. Orders currently being received from the O.E.M. market for Binofluid stereo cartridges, are running far ahead of the company's market fore-casts

casts.

The dual-element cartridge is 100% compatible with both monaural and stereo disks. The Ronette Binofluid Stereo Cartridge is designed for new record players and as a replacement cartridge for existing phonograph units. The cartridge uses a clip-on

The Binofluid cartridge will be available mounted in the Ronette Fo-nofluid transcription arm—either 12

nofluid transcription arm—either 12 inch or 16 inch model. The use of Ronette's Binofluid stero cartridges for replacement offer the consumer a replacement cartridge that will play both standard LP and stereo records without damaging either one. During the coming Electronic Parts Show in Chicago, the Ronette car-tridge and a complete new line of car-tridges with clip-on styli will be shown. shown.

WPTR Intros New "Modern Sound"

ALBANY — Radio station WPTR, Albany, N.Y., has just put a new, modern sound into its basic musical call letter ID's.

The new style ID's are the first of their kind, according to Arthur J. Daly, who developed them especially for the station, and are a major departure from the standard call letter jingles.

They have new sounds, full of the latest electronic effects, explains Daly, creator of the Campbell Soup, Cresta Blanca and other famous commercials, and establish a station identification in tune with the new, modern "sound" on many recordings now being released and featured in much radio programming.

The melodies for the five ID's, one for each of WPTR's five deejays, were composed by the piano duo of Ferrante and Teicher and feature the modern style and electronic sound effects for which they are noted. The vocals are sung by the Honeydreamers, accompanied by the composers on two pianos. The lyrics were written by Daly.

"Radio today," says Duncan Mounsey, WPTR's exec. v.p. and general manager, "has developed a new, exciting 'sound' out of the modern style music it airs, and our new ID's create tone patterns in line with that sound and readily identifiable to our audience."

Pincus Buys Tune

NEW YORK - George Pincus, president of Gil Music Corporation, last week announced that his publishing firm had acquired complete publishing rights to the song "Too Much Slack In The Sack" recorded by the Flattops on the Beat label.

The tune, which was reported breaking in the Philadelphia area last week, was spotted by Irwin Pincus while he was in the area. The purchase price was not disclosed.

Pincus is planning a heavy promotion in all key markets to start the song rolling on a national level.





CINCINNATI-Mr. and Mrs. Richard N. Allen of Cincinnati compare opinions on the ten most popular hit records of all time, with WSAI disk jockey Will Lenay. The Allens won an all-expense paid trip to New York City for their choices of the ten "All Time Forever Fabulous" songs in a recent WSAI-Radio contest.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



"Country America" **Reaches 1st Birthday**

HOLLYWOOD-KABC-TV'S weekly show, "Country America" cele-brates its first birthday in May. Through the fifty-two weeks of unbroken telecasting, Don Whitman has been at the directorial helm of the show.

Whitman believes that country music, as exemplified on "Country America" has become vastly appealing and popular with the general public, because of its exposure on television. He explains that because of the camera-eye which captures the simple vet universal elements of country and western music, without rendering it corny, viewers, who may have been even hostile to this type of entertainment, have accepted it enthusiastically.

He points out that a lot of this depends on a thorough understanding of the technicalities of telecasting, which has produced a new breed of director in show business.

"There is no room any longer for the old-time artsy-craftsy director," he declares, adding that the directors who reported wearing spats, a riding crop and a long cigarette-holder had color-but are a vanished race. They didn't understand electronics and technical problems-and the technicians didn't understand them.

"Directors, these days," says Whitman, "must be equipped with technical know-how, speak the language of the cameraman and engineers-and translate that language into a show which will produce enthusiasm among the viewers."

His own tenure with ABC started in 1951, after several years as an electronics engineer, deejay on radio and in production.

min

Cash man

No Jimmie Rodgers Day This Year

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NASHVILLE, TENN. — After lengthy discussions between the wife of the late country singer, Jimmie Rodgers, and members of the Jimmie Rodgers Memorial and Health Foun-dation including Hank Snow and Ernest Tubb, it has been decided not to have the annual Jimmie Rodgers Day Celebration in Meridian, Missis-sippi this year. However the members of the Foun-dation plan to hold the celebration in 1959. On May 26th, Hank Snow and Ernest Tubb plan to do a benefit show for the "Singing Brakeman's" Memori-al Foundation. As Tubb put it, "The Foundation is still in -need of more funds in order to consruct the type of building that we all desire for the Jimmie Rodgers Country Music Hall of Fame."

of Fame." Tubb urges other country music entertainers to do a show in tribute to Rodgers to help the Foundation.









"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

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A

BULLSEYE

THE CASH BOX

BULLSEYE

B+ EXCELLENT

FAIR

MEDIOCRE

D

Country Reviews

C+ GODD

"Only those records best suited for commercial use are reviewed by The Cash Box"

"I'M HURTING ALL OVER" (2:40) [Hank Snow BMI-T. Daffan] "BIG WHEELS" (2:11) [Warden BMI-C. Yarnall]

HANK SNOW (RCA Victor 7233)

• The amazing Mr. Snow, who has come up with hit after hit, should continue his fabulous string with another twin-threat that just can't miss making the big time. The chanter polishes off the two pieces of material with such perfection that it's difficult to choose between 'em. One end, tagged "I'm Hurting All Over" is an extremely beautiful shuffler with tear-compelling love lyrics. "Big Wheels," on the other half, is an up tempo train tune that also falls into the lover's lament category. Stellar choral and instrumental assist on both ends. Take your pick.

"OCEAN OF DIAMONDS" (2:30) [Cajun BMI-C. Carnahan, B. Otis] "SOPHRONIE" (2:34) [Copar BMI-A. Delmore, D. C. Mullins] JIMMY MARTIN (Decca 30613)

• Jimmy Martin and his Sunny Mountain Boys, who take back seats to no one when they dish up their authentic country music stylings, come thru in splendid fashion on their newest Decca pairing. One end, labeled "Ocean Of Diamonds," is a wonderful, pledge of love-type waltzer that could prove to be Jimmy's biggest money-maker to date. And not to be overlooked is the grade "A" performance that Martin and the boys send up on the flipside, "Sophronie", a fast paced romantic novelty delivered to a fare-thee-well. Great double-decker for the ops, jocks and doubles

MIKE MILLER & JACK CASEY (Cameo 137)

B+ "DON'T MESS UP MY HAIR" (2:09) [Tannen BMI—M. Miller] Cameo introduces Mike Miller and Jack Casey on a mighty appealing, rock-a-billy ditty that has what it takes to zoom up the popularity charts. Sock string support for the boy's terrific vocal duet.

B+ "I NEED YOU SWEETHEART" (2:06) [Tannen BMI-M. Miller] Under portion features some real fine hill harmony and back mountain in-strumentation on a slightly up tempo romantic pleader. Excellent two-sided move into the country demain

B+ "RULES OF LOVE" (1:56) [Sil-wed Jimmie Snow celebrates his happy event by attractively wrapping up a tantalizing, quick beat ditty that could take off and break thru the pop-country hit barrier.

B+ "YOU FOOL YOU" (2:24) [Silver Star BMI—T. Daffan, H. Shoss] This end, an expressive, slightly up tempo shuffler, finds Jimmie handing out some friendly advice. Flavorful, two-sided pop-ori-ented vocal and musical assist. Two solid coin-catchers

C+ "FIRST TIME IN LOVE" (2:16) [Murray Nash Assoc. BMI—B. Hard, A. Toce] Chuck Ray and his Gang ably back up a soft, sincere vocal effort by Linda Roth as the chirp tenderly caresses a slow mov-ing, r&r-flavored ballad with teenage love lyrics.

"DON'T COME CRYIN' TO ME"

(2:20) [Murray Nash BMI-L. Kiefer, C. Isnard] The Ray outfit again assists the dulcet-toned canary on a middle beat, pop-styled romantic

move into the country domain.

JIMMIE SNOW

(RCA Victor 7234)

solid coin-catchers.

LINDA ROTH (IntraState 41)

opus

B VERY GOOD C



COUSIN NELLY, BUBBY NICHOLS, THE BOO RIDER, GLENN VALENTINE GLENN VALENTINE KBYE-Okla. City, Okla. 1. Ballad Of A Teenage Queen (J. Cash) 2. Oh Lonesome Me (D. Gibson) 3. I Can't Stop Lovin' You (D. Gibson) 4. Breathless (J. L. Lewis) 5. This Little Girl Of Mine (Everlys) 6. Just A. Little Lonesome (B. Helms) 7. Just Married (M. Robbins) 8. Your Name Is Beautiful (C. Smith) 9. It's Too Soon To Know (E. Arnold) 10. I Love You More (J. Reeves)

CARL STUART

CARL STUART WAMO—Pittsburgh, Pa. 1. I Love You More (J. Reeves) 2. Whole Lotta Woman (M. Rainwater) 3. Overnight (J. Reeves) 4. Kisses Sweeter Than Wine (J. Rodgers) 5. I Love You So Much (F. Tillman) 6. What You Doing After School (F. Husky) 7. Ballad Of A Teenage Queen (J. Cash) 8. Because I'm A Dreamer

J. Cash) B. Because I'm A Dreamer (Marv & Patty) 9. Just Married (M. Robbins) 10. Oh Lonesome Me (D. Gibson)

BILL GATES

BILL GAIES KAGT—Anacortes, Wash. 1. Oh Lonesome Me (D. Gibson) 2. Whispering Rain (H. Snow) 3. Stop The World (Johnnie & Jack) 4. Curtain In The Window (R. Price)

5. Just A Little Lonesome (B. Helms) 6. I Can't Stop Loving You (D. Gibson)

(D. Gibson) 7. Overnight (J. Reeves) 8. It's Too Soon To Know (E. Arnold) 9. Send Me The Pillow (Locklin) 10. Cryin' Over You (W. Pierce)

ART BARTEL

ART BARTEL CHLO-St. Thomas, London, Ontario 1. Just Married (M. Robbins) 2. Send Me The Pillow You Dream On (H. Locklin) 3. Wear My Ring (E. Presley) 4. All 1 Have To Do Is Dream (Everlys) 5. Ballad Of A Teenage Queen (J. Cash) 6. I Love You More (J. Reeves) 7. Stairway Of Love (Robbins) 8. Don't Cha' Think It's Time (E. Presley) 9. Overnite (J. Reeves)

9. Overnite (J. Reeves) 10. Careless Hands (S. Whitman)

"SKEETS" YANEY

"SKEETS" YANEY WEW-St. Louis, Mo. 1. Because I'm A Dreamer (Marv & Patty) 2. No Wedding Bells For Joe (W. Jackson) 3. Used To Love You (Sheppard) 4. Dixie Darlin' (L. Donegan) 5. How Long (W. Pierce) 6. Man In The Moon (Browns) 7. My Feet Are Dirty (J. John) 8. Guilty Of Dreaming (H. Hawkins) 9. Whole Lotta Woman (M. Rainwater) 10. The Locket (F. Young) AL WEAVEP

AL WEAVER AL WEAVER WKBC-No. Wilkesboro, N.C. 1. I'll Drink No More Wine (J. Martin) 2. Katey Bar The Door (Scott) 3. Just Married (M. Robbins) 4. Queen For A Day (Jackson) 5. Big River (J. Cash) 6. One Life To Live (W. Scott) 7. Oh Lonesome Me (D. Gibson) B. Overnight (J. Reeves) 9. Big Black Train (Flatt & Scruggs) 10. I'm The Girl In The USA (C. Hall)

NEIL ZACHMEYER

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.

Disk Jockey REGIONAL RECORD REPORTS DON VEDDER WLFH-Little Falls, N. Y. 1. Whole Lotta Woman (M. Rainwater) 2. Ballad Of A Teenage Queen (J. Cash) 3. Kisses Sweeter Than Wine (J. Rodgers) 4. Whispering Rain (H. Snow) 5. Geisha Girl (H. Locklin) 6. I Can't Stop Loving You (K. Wells) 7. Curtain In The Window (R. Price) B. Please Pass The Biscuits (G. Sullivan) 9. This Little Girl Of Mine JOHNNY RION KSTL-St. Louis, Mo. 1. My Baby Ain't My Baby (Wilburns) 2. Oh Lonesome Me (D. Gibson) 3. I Can't Stop Loving You (Wells/Gibson) 4. Just Before Dawn (Johnnie & Joanie) 5. Curtain In The Window (R. Price) 6. Ballad Of A Teenage Queen (J. Cash) 7. It's Written In The Stars (W. Walker) 9. This Little Girl Of Mine (Everlys) B. House Of Glass (E. Tubb) 9. Whispering Rain (H. Snow) 10. No School Bus In Heaven (Stanley Bros.) 10. Camel Walk Stroll (Johnnie & Jack) "FLORIDA HAYSEED" CHUCK BROWN WJWS—South Hill, Va. 1. Ballad Of A Teenage Queen (J. Cash) "BUTCH" RIGGS

Country

"BUTCH" RIGGS WIRO—Ironton, Ohio 1. Because I'm A Dreamer (Marv & Patty) 2. Dream Boat (A. Inman) 3. When I Ask You (Louvins) 4. He Made You For Me (W. Barkdull) 5. You're So Easy To Love (C. Smith) 6. No Wedding Bells For Joe (W. Jackson) 7. Walk To The Dance (James) 8. I'll Take Your Love (Miller) 9. Whole Lotta Woman (M. Rainwater) 10. Honky Tonk Hardwood Floor (J. Horton) "RAMBLIN' LOU"

(J. Cash) 2. Big Black Train (Flatt & Scruggs) 3. Two Fools In Love (Marv & Patty) 4. Family Reunion (J. Dickens) 5. Good Deal Lucille (A. Terry)

Stairway Of Love (Robbins)

7. Whispering Rain (H. Snow) 8. Mercy (Collins Kids) 9. Soft Winds (F. Willings) 10. New Panhandle Rag (Pierce)

"TATER" PETE HUNTER

"TATEK" PETE HONTER Texas City, Texas 1. Cryin' Over You (W. Pierce) 2. When (M. Lynn) 3. Color Of The Blues (Jones) 4. Because I'm Yours (A. Terry) 5. I Can't Stop Loving You (K. Wells)

5. I Can't Stop Loving To (K. Wells) 6. Two Fools In Love (Marv & Patty) 7. Tomorrow We'll Retire (P. Wagoner) B. My Tears Are Inside (Gray) 9. On My Mind (Platt & Scruggs) 10. If 15's Wrong (Wilburn Brothers)

"OZARK ZAG" PENNELL WXGI—Richmond, Va. 1. Just Married (M. Robbins) 2. Oh Lonesome Me (D. Gibson) 3. Curtain In The Window (R. Price)

4. Ballad Of A Teenage Queen (J. Cash)

5. Dark Hallow (B. Brown, Jones) 6. Old Rattler's Pup (G. Jones) 7. Tomorrow We'll Retire (P. Wagoner)

8. Where My Baby Goes (B. Walker) 9. Li'l Liza Jane (H. Thompson)

10. Cryin' Over You (W. Pierce)

10. Cryin' Over You (W. Pierce) COY BAKER KCOK—Tulare, Calif, 1. Oh Lonesome Me (D. Gibson) 2. Ballad Of A Teenage Queen (J. Cash) 3. Curtain In The Window (R. Price) 4. 1 Can't Stop Loving You (K. Wells) 5. How Do You Hold A Mem-ory (H. Thompson) 6. Just Married (M. Robbins) 7. Rockin' The News (A. Smith) 8. Wear My Ring (E. Presley) 9. Send Me The Pillow (Locklin) 10. Color Of The Blues (Jones) DON BURFORD

DON BURFORD

DON BURFORD KBSF—Springhill, La. 1. All I Have To Do Is Dream (Everlys) 2. Beautiful Dawn (Singleton) 3. I Miss You (B. Gallion) 4. Stop The World (C. Belew) 5. Crying Over You (W. Pierce) 6. Two Little Hearts (O'Gwynn) 7. I Heard The Bluebirds Sing (Browns) 8. Little Pig (D. Hawkins) 9. Harbor Of Love (J. Mathis) 10. Honky Tonk Hardwood Floor (J. Horton)

"KOOL" HUGH COOPER

"KOOL" HUGH COOPER WCKI-Greer, S. C. Oh Lonesome Me (D. Gison) Little Lisa Jane (Thompson) I Love You More (J. Reeves) I Can't Dance (F. Young) Big River (J. Cash) Queen For A Day (Jackson) Oo Bop Sha Boom (Wilburns) Two Fools In Love

dealers.

GLENN DOUGLASS (Decca 30602)

(RCA Victor 7224)

market.

panion piece.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

B "I WON'T CARE" (2:31) [Copar BMI — G. Douglass] A simple guitar backdrop proves to be a highly effective showcase for the smooth and polished tones of Glenn Douglass. It's a potent, slow moving lover's lament that oughta make the jocks sit up and take notice.

B "YOU SURE LOOK LONE-SOME" (2:22) [Forrest BMI-G. Douglass, B. Hutchinson] Here Douglass thinks that the gal misses him even tho she's hooked up with another guy. This end is a moderate paced affair with some more good string support for the warbler's per-suasive vocal stylings.

GEORGE BEVERLY SHEA (Sacred)

B+ "I'LL WALK WITH GOD" (2:55) [Harms ASCAP--N. Brodszky, P. F. Webster] The sincere and re-sonant chanting of George Beverly Shea comes across with telling effect on this beautiful, moderate paced religious piece from the MGM flick, "The Student Prince". Superb ork and choral support under the direc-tion of Charles Grean.

B+ "YOU'RE NOT ALONE" (2:43) [Trinity BMI — M. Moore, C. Grean] Grean also has a hand in the writing end of this heartwarming, slow paced inspirational affair that the rich-toned Shea projects with con-viction. Two powerful entries for the market

THE REBELS QUARTET (Sacred) (Bibletone & G. B. S. 1002)

B "MY GOD & I" (2:02) [GBS BMI —Neal, Peckham] The Rebels Quartet injects a great deal of feel-ing into its interpretation of this meaningful moderate paced religious affair. Gospel platter spinners should find this one to their liking.

B "DO THE DO'S" (2:00) [GBS BMI — Neal, Peckham] Under half, is a change of pace, up tempo message that the group delivers in a bright, zestful fashion. Fine com-

"YOU'RE NOT ALONE" (2:43)

"RAMBLIN' LOU"

"RAMBLIN' LOU" WJJL—Niagara Falls, N. Y. 1. Oh Lonesome Me (D. Gibson) 2. Ballad Of A Teenage Queen (J. Cash) 3. Send Me The Pillow (Locklin) 4. Once More (R. Acuff) 5. Curtain In The Window (R. Price) 6. House Of Glass (E. Tubb) 7. I Love You More (J. Reeves) B. My Baby Ain't My Baby (Wilburns) 9. Ir's A Little More Like Heaven (H. Locklin) 10. Hidden Emotions (Tommy & Johnny) MACK SANDERS

MACK SANDERS

KFH—Wichita, Kans. 1. Yao'II Come Back (W. Pierce) 2. Oh Lonesome Me (Gibson) 3. Curtain In The Window (R. Price)

(R. Price) 4. Whole Lotta Woman (M. Rainwater) 5. I Love You More (J. Reeves) 6. Your Name Is Beautiful (C. Smith) 7. Just Married (M. Robbins)

8. Send Me The Pillow (Locklin) 9. Ballad Of A Teenage Queen (J. Cash)

10. Pan Handle Rag (W. Pierce)

"RED" HUGHES

"RED" HUGHES CKEY—Toronto, Ont., Can. 1. Oh Lonesome Me (D. Gibson) 2. Stairway Of Love (Robbins) 3. Wear My Ring (E. Presley) 4. Claudette (Everlys) 5. Jacqueline (B. Helms) 6. Curtain In The Window (R. Price)

7. Breathless (J. L. Lewis)

8. I Love You More (J. Reeves) 9. Your Name Is Beautiful (C. Smith)

10. Ballad Of A Teenage Queen (J. Cash)

GUY SMITH

GUY SMITH KCKN—Kansas City, Kans. 1. Oh Lonesome Me (D. Gibson) 2. Just Married (M. Robbins) 3. Wear My Ring (E. Presley) 4. Ir's Written In The Stars (W. Walker) 5. Family Reunion (J. Dickens) 6. Send Me The Pillow (Locklin) 7. All I Have To Do Is Dream (Everlys) 8. Pink Pedal Pushers (Perkins) 9. My Bucket's Got A Hole (S. Burgess) 10. Li'l Liza Jane (H. Thompson) RFRT WFLLS

BERT WELLS

NEIL ZACHMEYER
WRAM—Monmouth, III.BERT WELLS
KEPR—Pasco, Wash.1. Oh Lonesome Me (D, Gibson). Big River (J. Cash)3. Big River (J. Cash). Driftin' (B. Wells)3. Kathleen (W. Lewis). Oh Lonesome Me (D. Gibson)3. Kathleen (W. Lewis). Driftin' (B. Wells)4. False Face (T. Williams). Ballad Of A Teenage Queen
(B. Owens)5. I Know What It Means
(B. Owens). Just Married (M. Robbins)6. Curtain In The Window)
(R. Price). Just Married (M. Robbins)7. Overnight (J. Reeves)
B. Tennessian Rollin' Home (Six)
(C. Cryin' Over You (W. Pierce)
(B. Warm Arms, Sweet Lips
(H. Edward)9. Whole Lotta Woman
(M. Rainwater)
10. Talkin' Blues (G. Parson)1. Attention: Please address any information concert
Attention:10. Talkin' Blues (G. Parson) 2. Linne 3. I Love You More (F. Young) 4. I Can't Dance (F. Young) 5. Big River (J. Cash) 6. Queen For A Day (Jackson) 7. Oo Bop Sha Boom (Wilburns) 8. Two Fools In Love (Marv & Patty) (2. Acuff) 9. Once More (R. Acuff) 10. 1 Can't Stop Loving You (K. Wells)

The Cash Box, Music



<image><text><text><text><text><text> From Lee Sutton of WWVA-Wheeling, W. Va.'s "World's Original Jam-



Floy Case, writes from Paris, Texas, that Joe Poovey, of Dallas, who recently waxed "Move Around" and "Careful Baby" for Eagle Records, occupied the guest slot on the Paris "Red River Jamboree", Apr. 12th. The Belew Twins, Bobby & Benny, appeared there on the 19th. A new rock-a-billy group, from Poteau, Okla., composed of Leon Wyatt, Bob Plummer, and Neal-Prock, have also been guesting on the show. We're sorry to hear about the illness of Floy's father and hope that he recovers real soon so that Floy can get back, full-time, to his publicity work.

Promotion man Morty Wax has moved into new offices at 1697 Broadway, N.Y.C., Suite 1005 and the phone # is CIrcle 5-9538. Artists and indie label take note. * * * *

BELEW TWINS BELEW

parties at his office, phone # CAnal 7-4261 or at home, CAnal 8-1001. Hal Smith, of Curtis Artists Productions, infos that Ernest Tubb, The Texas Troubadours, Skeeter Davis and Stonewall Jackson just returned from Hawaii. The troupe played 7 days and worked their way back to Nashville, after re-entering the states. The Louvin Brothers were to go to the Islands, but due to a plane transportation mix-up, they, and George Jones, turned back from Farmington, New Mexico where the entire cast closed a 20-day tour. Ray Price and his boys are on tour with Johnnie & Jack and Kitty Wells. They opened in Waco, Texas on Apr. 15th and closed in Okla. City, Okla. the 20th. Ray's newest, "Curtain In The Win-dow" b/w "It's All Your Fault", has developed into a double-barreled click. He'll also have a new LP release out soon. Smith's Gaylord Music Co. is currently working on sides by Phil Barclay, Josh Noland and Ray Sanders. Phil records for Doke Records and works dances and hops in central Ten-nessee and northern Alabama. Josh and his Tune-masters work out of Louisville, Ky. Ray records for Concept Records as does Josh. Ray's contract will be up soon and will switch to Cullman. Smith adds that there's been a good mid-west sales response to the Rich Brothers's Cullman's initial album release, due out after July 1st, will be a square dance package. ***



KITTY WELLSSlick Norris types that after 1 year in the big
city, Houston, he's now back at his old stomping
grounds, promoting country music from P.O. Box 653,
Highlands, Texas. Two tunes that he's pluggin' are
Webb Pierce's latest, "Cryin' Over You" and "You'll
Come Back", and he'll service jocks with copies of
the disk if any missed theirs. He adds that Mercury-
Starday's James O'Gwynn is currently working in Texas, with Jimmy Martin
& the Sunny Mountain Boys, and then heads into Canada on May 1st for
30 days.

The Four Lads, have taken over the star spotlight for Jimmy Dean who originally was scheduled to headline the free "Philip Morris Country Music Show" invited specially by the 1958 Derby Festival Committee to be an enter-tainment highlight during Derby Festival Week on Wednesday, April 30th, 8:00 PM, in Freedom Hall at the Fair Grounds Coliseum. Along with the Lads, will be Ray Price, George Morgan, John D. Loudermilk, Gene Sullivan, comedian Billy Bowling as well as many other well known country and popular music entertainers

music entertainers. Incidentally, Jim Denny's big country music package moved into Houston, Texas, for 3 days, Apr. 16th, 17th and 18th, for the annual Fireman's show. Ray Price, Kitty Wells, Johnnie & Jack, Marty Robbins and Brenda Lee headlined the cast.

Marty Robbins wants everyone to know that he has two brand new decks, due out this week, on his Robbins' label. One pairing, "I'll Go On" and "Hidden Emotions", is by Tommy & Johnny and the other twosome, "Where D'Ja Go Last Night" and "I'm Sorry For You" is by Joe Hudgins.

Coy Baker, KCOK-Tulare, Calif. writes that he and his band are now booked solid thru the advertising and talent agency of Sid Harris & Assoc., which is located at 204 North Floral St., Visalia, Calif., Phone # REdwood 2-0434.



LARRY KIRBY

* * * * * * * * A Al Weaver, WKBC-North Wilksboro, N.C. deejay who handles the "Hillbilly Hits" and the "Blue Ridge Hour" shows, types that he's in need of the c&w wax. Al has high praise for newcomer Walter Scott whose initial slicing, "One Life To Live", is on the Ruby label. Al sez that it's a real good country tune that deserves at least a listen and that Scott's styl-ings resemble those of the late Hank Williams.

Scheduled for an Apr. 26th appearance on KWTH-Shreveport's "Louisiana Hayride" were Faron Young, Bob Luman, Billy Walker, Smokey Stover and the entire "Hayride" cast.

Johnny Rion, KSTL-St. Louis, Mo. all set to oper-ate his hillbilly park again, this summer, with name attractions. Address is 4106 South Broadway, American Legion Post 37, Recreation Grounds in St. Louis. The Wilburn Bros. are set to star opening day, Sun. June 1st, with other "Opry" stars to be featured. This is Rion's 6th season with park activities and he's sponsored by one home furnishing store exclusively. Also, he's doing 26 shows a week over the KSTL airwaves. Johnny also notes that Webb Pierce's "Cryin' Over You" and Ernest Tubb & the Wilburn Bros.' "Hey! Mr. Bluebird" are expected to be big sellers in his area. * * * * * *

Jim Williams, WGTA-Summerville, Ga. advises that country music is definitely on the uptrend in his section and sends out an urgent plea to all labels, major and indies to send along the c&w disks. Artists, publishers and promotion men also take note!



RAY PRICE

Larry Gar, WKBC-North Wilkesboro, N.C. notes that kickin' up a storm in his area are Hank Harral's Caprock slicing "Fabulous Oklahoma" and Hank Locklin's "Blue Grass Skirt" on Victor.

Nashville promoter Gary Walker is much excited over the initial response accorded Larry Kirby's Apollo record of "Lucianne," which Walker's firm produced. Kirby, a young vocalist from Tampa, Fla., is co-writer of the tune, along with veteran c&w writer Buck Peddy. He is under exclusive manage-ment of Sara Flores, wife of well-known promoter Al Flores, and Mrs. Flores is -setting up extensive plans for Kirby's tours, following several weeks of promotion on "Lucianne." DJs still minus copies of "Lucianne" may write Gary Walker at 905 16th Ave., S., Nashville, Tenn., for a quick remedy to the situation. * * * * *

* * * * * * Bonnie Lou's 1st release on the Fraternity label is tagged "No One Ever Lost More" and "Have You Ever Been Lonely". The disk has been chosen as the record of the week by several Cincinnati stations. Bonnie, incidentally, is on the "Mid-Western Hayride." Ray Scott and Jimmie Williams (MGM) have started the country boat ride cruise on the Ohio, each Sunday afternoon. Any artist interested in appearing should contact them at Radio WNOP, Newport, Ky. Patsy Clark, a 12 year old miss from the 'Buckeye State' has just been signed by the Sand Label. Her initial recording, just released, is labeled "Walking and Dreaming" b/w "Whatcha Do To Me". She's also been appear-ing on the "Mid-Western Hayride." . . . The Brown Sisters who are "Queen City" products will soon be inking their first record contract.



When Slim Harper was with WVNJ-Newark, N.J. he predicted that "Be-cause I'm A Dreamer", from Marvin Rainwater's initial MGM LP, was worthy of hit contention. The jocks are proving Slim right, now that the tune, released as a single by Marv and sister Patty, starts to climb the charts. Slim sez he was also the 1st one on the bandwagon for Marv's "Gonna Find Me A Bluebird". Slim, incidentally, has his own Wagon release on the wax mart. Titles are "Lure Of Love" "A Hard Way To Go". Jocks can have free copies by writing to Wagon at P.O. Box #85, E. Paterson, N.J.

The Miller Brothers Band ended their Southern JOHN D. LOUDERMILK JOHN D. LOUDERMILK Terry Fell has retired from the recording field and has started his own label called Lode Records. His first release is with Fred Carter and is titled "Freeloaders" b/w "I'm In Love". Terry says that djs wanting copies should drop him a line at 10759 Little Lake Road in Downey, Calif. Jeani Mack, who was recently shaken up in an auto accident has now recovered and is booked solid for the month of April in the Southern Calif.

area doing one nighters.

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

May 3, 1958



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INCREASED EARNINGS

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America's Finest and Most Complete Music Systems



Page 53

Here and There

NEWARK, N.J.-In the April 19 issue, we commented in this column that we had a friend who could make figures talk any way he wished. We now bring to light what two newspapers can do with a headline for the same text. In reporting on a 15-month study of New Jersey's growth prospects, one newspaper headlined its story "Water and Taxes Termed Threat to Jersey's Future" --- while another's headline read "N.J. to Enjoy Big Boom." After reading the report, we can assure Jersey residents -and Jersey coin machine people that the survey forecast unprecedented prosperity by 1975, if certain problems are taken care of. And they should by that time. New Jersey coinmen should enjoy, with the rest of the residents of the State, benefits from the following expansions: A current \$5000-a-year job will pay \$7000in terms of 1956 purchasing power; population will skyrocket to above 7,000,000 by 1975, with Bergen and Essex Counties each having more than 1,000,000 each; there will be an unprecedented "baby boom"; the State's resort business, which slipped during the past few years, will once again become big; more and better highways; 330,000 more homes will be needed by 1965; high school enrollment will jump 90 per cent in the next two decades. In concluding, the report attributed New Jersey's promise for a bright economic future to its geographic location, diversified labor force and ample developable areas.

NEW YORK-On May 6, 7 and 8, music operators thruout the nation will gather at the Morrison Hotel, Chicago, to attend MOA's annual convention. Every operator who can possibly get to Chicago should be Two very important reasons there. are evident. First and foremost, the many problems besetting the members of the industry will be reviewed, with suggested remedies resulting. These answers could result in a bright financial future for the operators. The second reason is that, with the country bogged down in a recessive situation, the money spent by the conventioneers will in part help other businesses on the road to recovery.

May 3, 1958 UPERATOR: **The General Business Recession Brings** You A Most Outstanding Opportunity To: OP WORKING ON FOR YOUR LOCATIONS START WORKING R YOURSELF!!

(Editorial)

While the recession still continues under way, and while business suffers almost everywhere in the U.S., a most unusual opportunity presents itself for the operator to stop working only for the financial benefit of his locations, and instead, start working for himself.

The operator who hasn't yet modernized his business methods has the opportunity at this time to do so, without antagonizing his location owners and, in fact, with their complete agreement.

The operator certainly doesn't have to produce a notarized report from a certified public accountant to prove to his locations that, to continue in business as well as to survive thru this present recessive period, he must obtain a more equitable share of the gross intake from his machines.

The unusual opportunity exists at this very moment, while this business recession still continues, for those operators who have been too timid in the past to make this necessary change, to do so immediately.

No location owner, no retail merchant will, especially at this time, argue with the operator who presents facts that he, the operator, is paying a great deal more for the machines he places in this merchant's location and, at the same time, because of continuing inflation which

has zoomed up the cost for the supplies, parts and services he daily requires, he now earns less than he ever earned before.

This is, then the opportunity for which many operators have been waiting. This is the time when these operators can arrange for a more equitable share of the gross intake from their machines with their location owners.

Whether this more equitable arrangement is in the form of a front money minimum guarantee of \$5, \$10, \$15 or more per week, in addition to 60%-40%, 65%-45% or even 70%-30% commission percentage basis, is entirely up to the sales ability of the operator in keeping with his knowledge of his location owners, plus the business peculiarities and general conditions in his operational area.

But while this unusual opportunity exists, and while they can place the blamc on the present general business recession, those operators who haven't as yet changed over to 10ϕ , 3 for 25ϕ play, plus a more equitable share of the gross intake from all of their machines in each of their locations, should be able to do so immediately.

* A very discerning bonker said, ofter listening to an operator who wos seeking o loon, describe his business methods, "It seems to me, Mr. Operator, you ore octually working for your locations rother than for yourself."

Page 54

Urge Music Ops Come Together To Help Obtain Acceptance Of The Cash Box' "4 Yr. Depreciation Schedule" On **National Basis**

Point Out U.S. Treasury Gains More In Long Run By Faster Depreciation Of All Machines

CHICAGO-More and more music operators, these past weeks, have complained regarding the fact that their local offices of the Internal Reve-nue Service are challenging their pre-

their local offices of the Internal Reve-nue Service are challenging their pre-sent depreciation schedules. Many of these music ops are again urging that the industry come to-gether to arrange for acceptance of The Cash Box' "Four Year Depreci-ation Schedule" which this publication has suggested be adopted on a na-tional basis for many years now. The Cash Box' 4 Year Depreciation Schedule" calls for depreciation of 40% of the price paid for the phono the first year, 30% the second year, 20% the third year and 10% for the fourth and final year. This is based on material obtained from "The Cash Box Price Lists" over the years. These lists have shown that the average phonograph, for ex-ample, will depreciate approximately 50% the very first year. In some cases depreciation is greater. As an example, and for those who will recall the old Aireon, this phono depreciated almost 100% after the first year. This phono was instantly placed in

who will recall the old Aireon, this phono depreciated almost 100% after the first year. This phono was instantly placed in the category of a "flop" machine. Averaged off against "hit" machines, and the usual type of phonos, depreci-ation of 40% the first year is ex-tremely fair and equitable. Depreciating a phono in four years is most equitable. If some local offices of the U.S. Internal Revenue Service believe that this is too quick a sched-ule, the operator can definitely clear himself by the fact that, after four years operation, any phono is worth very, very little or nothing at all in fair market value, unless completely revamped and modernized. Nor should the Internal Revenue Service of the Treasury Department be too much concerned over the fact that the phono is being depreciated at the rate of one year too soon, if this is the belief of the U.S. Treasury Department. The fact is that, once depreciated,

Department. The fact is that, once depreciated, all that is taken in by the phono must then be charged to income and in the long run, because of this, the Treas-ury stands to gain more in taxes. Congressmen as well as Senators,

in past years, have introduced bills urging that businessmen be allowed to depreciate their capital investment equipment over the period of time that these businessmen thought was "fair".

These legislators pointed out that, where the U.S. Treasury might lose some tax money in the early years while depreciation was in effect, the Treasury stood to gain heavily after

all the capital investment was completely depreciated, because then everything taken in is charged to

everything taken in is charged to income. Usually with this extra income, the tax base rises accordingly so that, all in all, the Treasury will get more than it could ever have figured on obtaining from the very beginning of the depreciation period. It is reported that it is necessary for members of the industry from all 48 states to enter into negotiations directly in Washington with the Treasury Department in an effort to make The Cash Box' "Four Year Depreciation Schedule" national in scope. scope.

AMUSEMENT MACHINES

As far as amusement machines are concerned, these require an entirely different depreciation schedule. In some cases, amusements will endure over a period of from 18 to 24 months. In others, they are worthless after 3 months

In others, they are worthless after 3 months. All this, of course, considering everything to be on an equal basis and that the amusement, itself, is of perfect mechanical construction and play action quality. Naturally, if it is mechanically im-perfect, the machine should be in-stantly depreciated as worthless. If the play action is very poor, it is in the same category as an imper-fect machine.

fect machine.

In both cases, these type machines should be written off as losses im-

mediately. In the case where, after 3 months, a machine no longer has any play appeal, then this amusement should be given only a 3 months depreciation schedule schedule.

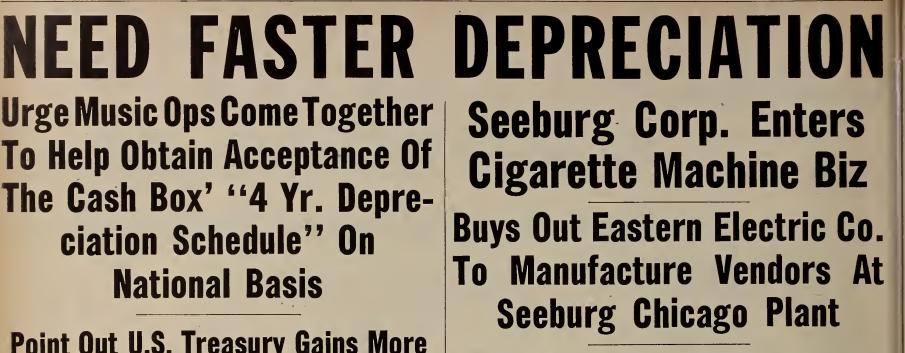
schedule. The arrangement for depreciation for amusement machines must be of a local nature. This is due to the peculiarities and business propensi-ties of each area in the nation. The most important problem at this time is that of the automatic music operator.

operator.

In some areas, certain offices of the Internal Revenue Service have de-manded five year depreciation sched-ules, at the very unfair rate of 20% depreciation per year. In other areas, there are some three

year depreciation schedules in effect, at the rate of 331/3 % depreciation per year.

All in the industry agree that the most equitable depreciation program ever yet devised is that of The Cash Box' "Four Year Depreciation Schedule" whereby 40% of the cost is depreciated the first year, 30% the second year, 20% the third year and



CHICAGO—The Seeburg Corpora-tion, this city, producer of coin-oper-ated phonographs, as well as missile equipment—has purchased for cash the electric cigarette vending machine business of Eastern Electric Com-pany, including all patents, tools, dies, etc., Herbert J. Siegel, chairman, and Delbert W. Coleman, president, The Seeburg Corporation, announced. In announcing the entry of The Seeburg Corporation into the ciga-rette vending business, Messrs. Siegel and Coleman said that the electric cigarette vending machines will be manufactured at The Seeburg Corpo-ration's main plant at 1500 North Dayton Street, Chicago. "More importantly," they added,

"More importantly," they added, "the cigarette vending machines will be merchandised through Seeburg's established nationwide network of coin-operated phonograph distributors. This means that local distributors will carry a complete stock of parts, and thus service will be quickly available in any location."

Messrs. Siegel and Coleman explained that entry of The Seeburg Corporation into the cigarette vend-ing business marks "a first step in a diversification plan within the Seeburg structure whereby Seeburg production facilities and worldwide distribution channels can be utilized more effectively."

The cigarette machines which will be manufactured and distributed by Seeburg have been both improved mechanically and redesigned by Seeburg engineers so that they are in reality a new product combining both the know-how of Seeburg and the experience of Eastern Electric. Distinctive features are eye-level selector buttons, silent mechanism, acceptance of any coin combinations, price selector switches, top loading, gravity feed and complete visibility of tax stamps to comply with state regulations.

Simple serviceability is another feature of the machines. Because of a unique small door design, passageways are never blocked or traffic obstructed during servicing. Top and front hinge horizontally, and the two

10% the fourth and final year.

This is the schedule that music operators would like to see placed into effect on a national scale.

This is, then, the problem of all the nation's music operators. It should be part and parcel of the

biggest effort yet attempted by MOA (Music Operators of America) and head their entire program at this time.

side panels swing back exposing the interior for all servicing needs. The Seeburg Corporation was for-merly known as Fort Pitt Industries, Inc. Stockholders approved the name change last week after the company disposed of the assets of its brewing division and clothing divisions dur-ing 1957.

R. F. Jones, S.F., **To Hold Formal Opening Of Firm's New Building On** Sun., April 27



R. F. JONES

SAN FRANCISCO, CALIF.-R. F. Jones and his entire staff welcomed visitors who attended the formal opening of the firm's new building at 240 Shotwell Street, this city, on Sunday, April 27, from noon to closing.

"Our new building", stated Jones, "is a testimonial to the faith we have in the future of our industry-and a facility to render our operators an even greater service. We want to thank our customers, friends, and suppliers for their support which made this advance possible."

Tht Jones firm also has offices in Salt Lake City, Denver, Portland, Seattle and Spokane. It distributes the products of The Seeburg Corporation, Bally Manufacturing Company, and J. H. Keeney & Company, Inc.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

The Cash Box



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WALL SPEAKER 8-inch Super. Perma-Magnetic speaker in bass-reflex enclosure with step-switch volume control

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Buttons Available To Members Of "20 Year Club" At The Cash Box "Special Booth." Applications For Eligible Coinmen Available As Well As For Membership In The Cash Box "International Export-Import Council."



CHICAGO—Two of the most distinguished attainments in the coin machine industry is membership in the "20 Year Club" ("Alternate 20 Year Club"—if you have been engaged in the business for 10 years or better), and *The Cash Box* "International Coin Machine Export-Import Council."

A vast number of coinmen, who have been associated in the coin machine industry for 20 years or more, are members of this honorary "20 Year Club." These members can pick up their "20 Year Club" button, which will be awaiting them, at The Cash Box booth which is situated on the MOA exhibition floor, just facing the elevators. Those coinmen who have been in the business for 20 years and more, and who haven't as yet joined, can fill out an application at this booth. Coinmen who have been engaged in the industry for 10 yearsand up to 20 years-can become members of the "Alternate's 20 Year Club." Those who are members can pick up their buttons at the booth, and those eligible can sign up there.

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Exporters and Importers of coin operated equipment can join the already large group who enjoy membership in *The Cash Box* "International Export-Import Council" at this same booth. Membership in this international council, which today includes coinmen from some fifty countries, is vitally important to firms dealing in world trade.

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

Page 56

May 3, 1958

) A CONVENTION Hotel Morrison.



George A. Miller

will make his address and officially open the convention at 10 A.M. Tuesday morning, May 6, 1958.

SPEAKERS WHO WILL ADDRESS THE MUSIC OPERATORS AT OUR GENERAL SESSIONS DURING THE THREE DAY MEET WILL BE:

Zan Perkel of the California Life Insurance Company. Nicholas B. Allen of Armour, Herrick, Kneipple and Allen, legal counselors for MOA, on the present copyright legislation. Perry Alexander, songwriter and publisher. John Haddock of AMI, Incorporated.

Bill Gersh of The Cash Box. Norman Ditchburn from London, England. Congressman George P. Miller. Mayor John T. Copenhaver of Charleston, West Virginia. Mayor John T. Copenhaver of Charleston, West Vir Stan Dale, Dee-Jay from Chicago, Illinois. Leo Kaner. Topic: Depreciation and Forms 1099. Hilmer Stark of Billboard. Jack Mitnik of United Music Corporation. Gordon Marks of London, England. A. W. Adickes of Hamburg, Germany. Peter Potter, National Television Show.

TENTATIVE SPEAKERS WILL BE:

Dr. V. M. Franceschini of Milan, Italy. Dr. Henry Klein of Paris, France. Ng Lian Chin of Singapore, Malaya.

PROFESSIONAL SPEAKERS WILL BE:

"Chuck" Hanna, who is the founder of the Play-As-You-Go Plan, whose topic will be "The Conquest of Confusion". If you are interested in a good belly-laugh, fun, frolic, faith and philosphy, then you won't want to miss this speaker Tuesday morning, May 6th, at the general meeting. "Chuck" Lapp of the Washington University, St. Louis, Mo., will speak on either Wednesday or Thursday, and his topic is, "Up The Ladder To Success". Now, of course, he may fall off the ladder in his demonstration, but he is recom-mended by G. Herbert True, Assistant Professor of Notre Dame, who stole the show last year with his address. Consequently, I am sure that you are not going to want to miss this particular speaker.

This is a real great line-up for a three day meet, and no speaker will be on the program to bore you, so be sure and be present for all business sessions during May 6th, 7th and 8th.

ALL GENERAL MEETINGS will be held in the Venetian Room on the 2nd floor, and all forum meetings will be held in Parlor F, Parlor G and the Walnut Room on the 2nd floor.

REGISTRATION will be open Monday all day and will continue thru the convention on the 1st floor where all exhibitors will show their merchandise.

HOSPITALITY SUITE 505 ON THE FIFTH FLOOR

Here's a private suite for ladies only where they will congregate to enjoy brunch each morning at 10 A.M., spend the balance of the day becoming better ac-quainted, and munch on sandwiches, soft drinks, coffee and hors d'oeuvres, thru the courtesy of Music Operators of America. Come one—come all.

FASHION SHOW LUNCHEON FOR LADIES AND GENTLEMEN

This affair is co-sponsored by Music Operators of America and The Cash Box on a complimentary basis. A very splendid Luncheon, Fashion Show and Fur Parade will be presented at 12:30 P.M. Wednesday, May 7th. Get complimentary tickets on the convention floor if you do not have them.

RCA COCKTAIL PARTY AND PUBLIC RELATIONS FILM

Tuesday evening, May 6th, at 8 P.M. in the Venetian Room on the second floor. All conventioners welcome.

FORUM MEETINGS AND MODERATORS

FUTURE COPYRIGHT LEGISLATION

DIVERSIFIED **OPERATIONS**

SALES AND LOCATION RELATIONSHIP

STATE LEGISLATION AND TAXES

PUBLIC RELATIONS AND NATIONAL PUBLICITY

PERCENTAGES, 10 CENT PLAY, DEPRECIATION AND TAX FORM 1099

Group Discussion

Moderators: Clinton S. Pierce, Albert S. Denver and Nicholas E. Allen

Moderators: J. Harry Snodgrass, John A. Wallace and Howard N. Ellis

Moderators: Louis J. Casola, Ted Nichols and Les Montooth

Moderators: Louis Ptacek, David J. Baker and Harlan Wingrave

Moderators: Gordon Stout, Norman Gefke and William Blatt

Moderators: James Hutzler, J. Harry Snodgrass, Frank R. Fabiano and Lea Kaner

BANQUET AND FLOOR SHOW

Thursday evening, May 8th, at 7 P. M. in the Terrace Casino. Tickets can be purchased on the convention floor. Greatest show of all time. Get your tickets now.

Record Artists Who Will Appear at the MOA Banquet and Floor Show

★Jimmie Rodgers Roulette Records

★Mahalia Jackson Columbia Records

★Tom and Jerry Big Records, Inc.

★Marti Barris Keen Records

★Ames Brothers RCA-Victor-Hugo Winterhalter

★The Champs Challenge Records

★Charlie Margulis Carlton Records

- ★Bobby Helms Decca Records ★Barbara McNair Coral Records
 - ★Connie Francis M-G-M Records

 - ★Margie Meinert Fraternity Records ★Roy Hamilton Epic Records
 - ★Fontane Sisters Dot Records
 - ★Tina Robin Brunswick Records

★Mickey & Sylvia Vik Records

- ★Dan Belloc and his Orchestra
- **★**The Claire Powell Dancers

*Peter Wood—International Comedian

★The Renowns—Comedy Dancers

★Charles Aaron—Vocalist—Triple Threat

Musical Comedy Act +Jerilyn Jane Oliver-Dancer

PROGRAM-MAY 6, 7, Chicago, Illinois

EXHIBITORS AND BOOTH NUMBERS

BOOTH NUMBER

NAME

	Star Title Strip Company
2.3	National Rejector Company
	The Seeburg Corporation
	Rock-Ola Manufacturing Corp.
	The Wurlitzer Company
	AMI, Inc.
	Broadcast Music, Inc.
9	The Billboard
10	Challenge Records
11	The Cash Box
12	Columbia Records
13	Epic Okeh Records
	MGM Records
19	Mercury Records
20	Cameo Records
21	United Artists
22	Coral Records
23	Decca Distributing Corp.
24	RCA-Victor Records
	Dot Records
	Valley Sales Co.
	Paul Bennett & Co.
	National Vendors, Inc.
	Auto-Photo Co.
	United Music Corp.
	United Manufacturing Co. Capitol Projector Corp.
	Perfumers Guild of America
	American Shuffleboard Co.
	Irving Kaye Co., Inc.
	Lion Manufacturing Corp.
55-56-57-58-59-60-61	Bally Manufacturing Corp.
	Advance Automatic Sales Co.
	Paul W. Hawkins Co.
	Mike Munves Corp.
65	Logan Distributing Co.
68-69	Williams Manufacturing Co.
	Chicago Coin Machine
	National Shuffleboard Co.
	California Life Insurance Co.
	Music Vendor
	Pan-A-Vend Corp.
- C C	alifornia Music Merchants Association

MOA CONVENTION COMMITTEES

COMMITTEE ON AFFAIRS

George A. Miller, General Chairman Albert S. Denver Harry Snodgrass William Hullinger John A. Wallace Ben Murillo Norman Gefke Clinton S. Pierce Martin Britz James F. Tolisano Howard N. Ellis Paul M. Brown Larry Marvin Les Montooth Ted Nichols Joe Silla Louis J. Casola

EXHIBIT COMMITTEE

Larry Marvin, Chairman Louis J. Casola Louis Ptacek Harlan Wingrave

REGISTRATION COMMITTEE

James F. Tolisano, Chairman Tom Withrow Clint Pierce

ENTERTAINMENT COMMITTEE

Paul E. Wittenmyer

Buddy Basch George A. Miller

BANQUET TICKET COMMITTEE

Howard N. Ellis, Chairman Martin Britz Louis J. Casola J. Harry Snodgrass

MEMBERSHIP COMMITTEE

David J. Baker, Chairman James K. Hutzler Frank R. Fabiano William Blatt K. A. Cormney Ted Nichols Ralph Ridgeway

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ADVISORY COMMITTEE (Permanent) George A. Miller, Chairman Albert S. Denver Clinton S. Pierce John A. Wallace J. Harry Snodgrass Les Montooth Martin Britz Howard N. Ellis

BY-LAWS COMMITTEE

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FINANCE COMMITTEE

Martin Britz, Chairman J. Harry Snodgrass Howard N. Ellis Clinton S. Pierce Gcorge A. Miller Albert S. Denver

PUBLICITY COMMITTEE

George A. Miller, Chairman Nicholas E. Allen Clinton S. Pierce J. Harry Snodgrass

RECEPTION COMMITTEE

Max Hurvieh Harlan Wingrave K. A. Cormney George J. Morgan Lloyd J. Cramer Ben Murillo Ralph Ridgeway Joe Lederman Jake Friedman Ralph L. McMichael Frank R. Fabiano Paul M. Brown Carl Pavesi Pete Weyh

Bally At Production Peak Twelve New Products Being Rushed Thru Factory's Production Lines With More On The Way



BILL O'DONNELL

CIGARETTE MACHINES -NEW! In the crate at a new low price. 22-col. Mark 11 Easterns. V-27 Smokeshop 18 cel. with 9-dual column Write: G.J.L. SALES CO. ord changer," "The Champion," and another brand new gun game just en-tering the production line, "Space Gunner." "Never before in our history," O'Donnell reported, "have we had such a tremendous variety of new products being manufactured all at one and the seme time 3894 Washington Blvd., St. Louis 8, Mo. SANDLER'S SPECIALS the same time. "There is an amusement for every AMI G 200's 575.00 Wurlitzer 2000's 775.00 "We don't believe," O'Donnell con-tinued, "that any factory, at any time we can recall, ever had as many new Wurlitzer 1900's 750.00 -Wurlitzer 1800's 650.00 💻 arusement products, twelve to be ex-act, being produced at one time. "Especially," O'Donnell added, "in the quantity we are producing at this Wurlitzer 1700's 550.00 time. "We feel," O'Donnell reiterated, DISTRIBUTING COMPANY 405 Plymouth Avenue, N. 🔳 MINNEAPOLIS, MINN. Phone: JAckson 9-9693 You're Always Satisfied at WORLD WIDE! **ARCADE SPECIALS!** NEW GAMES ARCADE SPECIALS United PIRATE GUN Genco DAVEY CROCKETT Wms. POLAR HUNT Wms. SAFARI GUN Genco STATE FAIR United CARNIVAL GUN Exhibit JET GUN Seeburg COON HUNT Chi Coin BASKETBALL CHAMP Wms. CRANE Chi Coin STEAM SHOVEL OECO SPACE SHIP NEW GAMES Bally Skill Roll Bally MISS AMERICA Wms. SHORTSTOP Gott. 2-PI. BRITE STAR Bally TROPHY BOWLING ALLEY Games' OOUBLE SHOT Chi Coin ROCKET SNUFFLE Fischer 6 POCKET POOL United 2-PI. SHOOTING STAR Genco SPACE AGE Gott. CRISS CROSS United MIDGET ALLEY 265 210 175 265 125 75 75 95 125

 5-BALL
 GAMES

 4-PI.
 FALSTAFF
 \$455

 4-PI.
 MAJESTIC
 395

 4-PI.
 REGISTER
 295

 2-PI.
 CIRCUS⁻
 275

 2-PI.
 STRUSH
 400

 2-PI.
 CIRCUS⁻
 275

 2-PI.
 SUPER CIRCUS
 410

 2-PI.
 CONTINENTAL CAFE
 310

 2-PI.
 SCLASSY BOWLER
 295

 2-PI.
 SEA BELLES
 245

 SPECIALS! \$310 295 275 255 UNITED 13' and 16' JUMBO BOWLING ALLEYS 175 155 ΔΙΚΕ ΝΕΨΙ \$675 ΕΑ. BINGO WANT TO BUY ALL TYPE UPRIGHT GAMES. ALSO SUN VALLEY-SHOWTIME-KEY WEST-BIG SHOW WILL TRADE LATE 5-BALLS OR PAY HIGHEST CASH DOLLAR! SPECIALS! Bally NITE CLUB Bally BROADWAY Bally BEACH BEAUTY Bally MIAMI BEACH ... Bally GAYETY ALL EQUIPMENT THOROUGHLY RECONDITIONED WORLD WIDE DISTRIBUTORS, Inc. 2330 N. WESTERN AVE., CHICAGO 47, ILL. Cable Address: "GAMES"-Chicago EVerglade 4-2300 -------

CHICAGO - Bally Manufacturing CHICAGO — Bally Manufacturing is at a production peak right at this moment and may, from all present in-dications, probably break all its for-mer production marks. "There are an even dozen new products going through our produc-tion lines," Wm. T. (Bill) O'Donnell, generated splasmanager, reported this

general salesmanager, reported this

general salesmanager, reported this past week. "In fact," he stated, "with the way our schedules are set up there will be more games added on very soon. "Not only is this setting a new mark for our factory, as far as num-ber and variety of new products are concerned but." O'Donnell explaind, "it seems we will break all former production records as we go along with this number of new products being rushed thru the lines at this time." time

time." The twelve products are: "Big Inn-ing," Bally's new baseball game; "Trophy Bowler," "Miss America," "Skill Roll," "All Star DeLuxe Bowl-er," "All Star Super DeLuxe Bowl-er;" the kiddie rides: "Toonerville Trolley," 'Bike," "Model T with rec-ord changer," "Model T without rec-ord changer," "The Champion," and another brand new run game just en-

type of location and every operator. There is a game for each spot, whether it's a top spot, medium or just ordi-

"We feel," O'Donnell reiterated, "that this is, most definitely, a boom business period for all the industry. "This is also one time when any operator in the country can call at Bally and obtain amusements for each and every different type of location he has on his route."

EP Display At Davis Sales



SYRACUSE, N.Y .- Al Wertheimer, Davis Sales Corporation, this city, has devised a display board for EP album covers which can be set on to the back of the new Seeburg phonographs, which in his opinion can be of tremendous benefit to the operators by promoting dual programming.

The board, 30 inches by 30 inches, can feature 12 of the colorful EP record covers, and is available at this distributor.

Pictured herewith is a new Seeburg phonograph showing the display board. Surrounding the machine, left to right: Tom Conroy, one of Syracuse's top operators; his serviceman Charles Schunck; Tom Ferrar, Davis sales manager; and Charlie Spivak, top flight orchestra leader.

Comedian Wakefield To MC Westchester Annual Dinner-Dance



JACK WAKEFIELD

PORT CHESTER, N. Y .-- Carl Pavesi, president of the Westchester Operators Guild, announced that Jack Wakefield, nationally known comedian, will act as master of ceremonies for their Seventh Annual Dinner and Dance being held at Holiday Inn, Scarsdale, N. Y., on Tuesday night, May 20.

At the same time Seymour Pollak announced the make-up of the full committee. Pollak is general chairman.

"BUMPING"

Recently one of my spots in this area with a 100 Selection Phonograph was "bumped" by 200 Selec-tion Equipment. The Distributor claims he knows nothing about it. I am leaving my machine on the location and contesting my contract. MEL BURGES COIN OP Apt. 43, Riverside Lodge, Oakville, Ontario

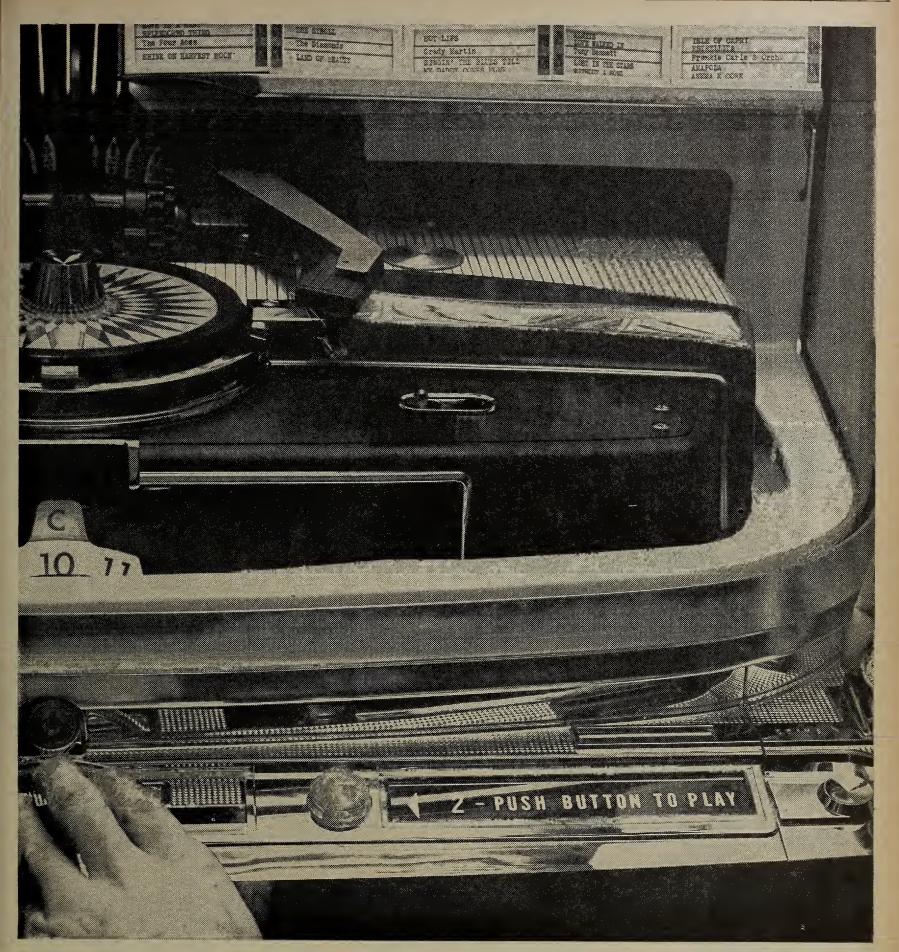
The rest of the committee is: Nat Bensky, entertainment; Carl Pavesi and Nat Kadish, tickets; Jim Smith and Harold Rosenberg, souvenir journal: Max Klein, and Pete Rossano, seating arrangements; Lou Tartaglia, treasurer; and Malcolm Wein, toastmaster.

"Ticket sales are very active," stated Pavesi, "and as the Inn can only accommodate some 400 persons, we are limiting the sale so that there won't be any overcrowding."

Smith and Rosenberg report that advertising for the souvenir journal is coming in steadily, and that the program this year should be considerably better than any previous year.

Subscription		
The Cash Box		
52 Issues \$15.00		
First Class		
Airmail		
52 Issues and Free		
Weekly Classified		
Ad 48.00		

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



the i's quicker than the hand

Pay no attention to those slight-of-hand boys ... the I is quicker ... the fast-on-the-uptake, fast-response, fast-play I-200M ... the high-fidelity, high-speed juke box that keeps customers play-happy! No delays during peak play hours. No disappointed patrons. One easy to understand and use SELECTOR DISC... One SINGLE BUTTON PLAY ... One INSTANT EYE-LEVEL TITLE DISPLAY showing all 200 selections. Everybody sees—everybody selects—everybody plays!-

Servicing is a breeze. DEPENDABLE MECHANICAL ACTION means easy maintenance, no expensive replacements to worry about. PROGRAMMING is simple. PRICING is single play.

Fast eye-catcher, too. The AMI I-200M is beautifully styled—trimmed in non-clashing radiant colors—lighted to attract players yet without annoying glare . . . definitely a handsome and profitable addition in *any* location.



Incorporated 1500 Union Avenue, S.E., Grand Rapids 2, Michigan • Chicago • Zurich

The Cash Box

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May 3, 1958



AMI, Inc. Shareholders Re-Elect Directors Reports New High In Sales

ATLAS MUSIC COMPANY

2118 N. WESTERN AVE., CHICAGO 47, ILL., U. S. A.



JOHN HADDOCK

GRAND RAPIDS, MICH.—Officers and directors of AMI Incorporated were re-elected at the firm's annual meeting of shareholders held here on April 15. They include J. W. Haddock, presi-dent and director; C. C. Woolridge, vice-president and director; D. E. Heinisch, treasurer; G. A. Deady, con-

\$69.50

ARmitage 6-5005

troller; and P. W. DeGroot, assistant secretary; all of Grand Rapids. S. J. Allie, Chicago, director, was elected vice-president—secretary. E. R. Rata-jack, Chicago, was elected vice-presi-dent—sales. Other directors named were F. J. Quinn, New York City, J. S. Smith, Philadelphia, and H. E. Sweeney, Detroit. Net earnings after federal income taxes (unaudited) for the first quar-ter of 1958, released at the meeting, were \$66,138, or 28¢ per share, com-pared with \$65,918, or 30¢ per share for the comparable period last year. The lower per share figure this year reflects the 5% stock dividend recently declared by the firm. In his remarks to shareholders, John Haddock pointed out that while sales for the first quarter were higher than in the comparable period of 1957, heavy avnenses attandant on the in

sales for the first quarter were higher than in the comparable period of 1957, heavy expenses attendant on the in-troduction of a new product, the AMI Washer, are reflected in the earnings' figure. The new washing machine is currently being marketed in several major cities. Noting that a continu-ance of the recession might make in-roads on domestic business, Haddock said that the company's extensive de-velopment of export markets was velopment of export markets was proving a stabilizing factor.

Exhibit Space For 1958 MOA Convention, Chicago, Completely Sold Out

Terrific Program Arranged For The Benefit of the Operator



CHICAGO—With all exhibit space for the MOA Convention, May 6, 7 and 8, at the Morrison Hotel, this city, sold out—and with advance res-ervations for hotel accommodations indicating a record breaking attend-ance of coinmen—George A. Miller, national president and managing di-rector, still emphasizes the necessity that all operators in the nation should make it their business to be on hand. "Yes," stated Miller, "this 1958 MOA Convention will attract the largest number of coinmen in our his-tory—but I will never be satisfied un-til our attendance includes everyone in our business.

in our attendance includes everyone in our business. "There's still time for those men who have been hesitating to wire or phone in their reservations. Like many before them, once they attend

an MOA Convention, they came back every year. It is the intention of the officers and directors to make this convention the most complete in the way of information, of any conven-tion held under the auspices of Music Operators of America, as well as hav-ing a number of outstanding speakers, nationally and internationally known. There will be Forum Meetings mod-erated by officers and directors of many state and local associations. Ideas are exchanged and passed on to the benefit of all." Forum meetings prepared will

to the benefit of all." Forum meetings prepared will cover such subjects as: graduated scale of percentages; coin collecting hobbies; programming systems; local, state and nationwide publicity and public relations programs; national television show; co-ordination and co-operation between such organizations as the Police Athletic League or or-ganizations of that nature; local disk jockey programs; codes of ethics of the industry; operation of phono-graphs in foreign countries; and many other subjects. Suite 505, the Chicago Suite, on

many other subjects. Suite 505, the Chicago Suite, on the 5th Floor of the Morrison has been set aside as the Hospitality Suite for the ladies. A Fashion Show and Luncheon takes place on Wednesday afternoon, 12:30, in the Terrace Ca-sino Room of the Morrison, spon-sored by The Cash Box, with Cissie Gersh hosting. Bramson's will show the ladies apparel and Berman's will present furs. Miller concluded his last plea be

Miller concluded his last plea be-for the convention gets under way with the statement "No one affiliated with the automatic phonograph busi-ness can afford to miss this array of entertainment informative matings entertainment, informative meetings and exhibits."

Chicago Factories To Welcome MOA Conventioneers

CHICAGO - Once again, as they've done in past years, during MOA convention time, Chicago's coin machine manufacturing firms will welcome visitors to their plants.

plants. With the convention opening on Tuesday morning, May 6, it is ex-pected quite a number of oper-ators and distributors will be ar-riving in Chicago several days ahead of time, and will meet up with factory officials. Many will want to drop into the various fac-tories to see how the equipment they use is produced — and fac-tory officials advise they are all tory officials advise they are all set to give one and all a grand tour.

During convention time, per-sonnel from the factories will split their time between the exhibit hall and their plants. "In addition to having our executives at the show", stated one factory official, "it will also be necessary that some of our key men spend some of their time at the plant, not only to host visiat the plant, not only to host visi-tors, but also to be sure equipment keeps going out. We have so many orders to fill that we cannot neglect orders to fill that we cannot neglect our shipments. However, all of our roadmen, as well as Chicago per-sonnel will be in town during the week, and from past experience, we know just how to handle the situation so that all of our cus-tomers and friends are taken care of."

Wisconsin Music Merchants To Meet Apr. 29

BEAVER DAM, WIS.—Ed Dowe, secretary and treasurer, Wisconsin Music Merchants Association, announced that a meeting of the membership of this organization will be held on Tuesday, April 29, at Alex's

Club, Appleton, Wisconsin, and will start at 12 noon. Many business matters will be dis-cussed, and members will be urged, once again, to be sure to attend the MOA convention in Chicago May 6, 7 and 8.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

The Cash Box

Hearings On Copyright Bill S.1870 Held In Washington, D. C.

Witnesses For Proponents And Opponents Heard Wed., Apr. 23, Thru Fri., Apr. 25

– After

WASHINGTON, D. C. — After several postponements, hearings on the ASCAP sponsored Bill S.1870 got under way in the Sen-ate Judiciary Sub-committee on Wednesday, April 23, and ran thru Friday, April 25. Bill S.1870, introduced by Sen-ator Joseph C. O'Mahoney, chair-man of this sub-committee on the Judiciary, would amend the copy-right Law, and would enable ASCAP and all other performing right societies to levy a fee on the right of juke box operators to use records in their machines. With Senator O'Mahoney pre-siding, Olden Smith, chief repre-

With Senator O'Mahoney pre-siding, Olden Smith, chief repre-sentative for Senator Alexander Wiley (member of this committee), and Everett Dirksen, member of the full committee on the Judi-ciary, listening in, the proponents presented their testimony thru-out Wednesday. 18 witnesses ap-peared, among them representa-tives of ASCAP, BMI, SESAC, Song Writers Protective Associ-ation, and the National Federation of Music Clubs. Witnesses opposing the Bill took all day Thursday and continued on thru Friday. Starting off was Hammond Chaffetz, council for the

Phongraph Manufacturers Asso-ciation. George A. Miller, national president and managing director of Music Operators of America, followed. Closing out testimony for the opponents was Nicholas B. Allen of Armour, Herrick, Kneipple and Allen, legal counsel-ors for MOA. In between these wit-nesses, the following appeared: Perry Alexander, songwriter; Paul Barrett, songwriter; a rep-resentative for the National Bev-erage Association; Charles W. Merritt of the American Hotel As-sociation; J. D. Henderson, man-aging director of the American As-sociation of Small Business, Inc.; representatives from recording companies; and the following mu-sic machine operators: Al Denver, New York: J. Harty Snaddrass companies; and the following mu-sic machine operators: Al Denver, New York; J. Harry Snodgrass, Albuquerque, N.M.; Tom T. Win-throw, Midland, Tex.; William Hollinger, Dolphus, O.; Fletcher A. Blalock, New Orleans, La.; Sam Cooper, Milwaukee, Wis.; Clinton S. Pierce, Brodhead, Wis.; Arthur Hughes, Dallas, Tex.; Louis F. LeStourgeon, Charlotte, N.C.; Eu-rone F. Zigmond Chevenne Weo. gene E. Zigmond, Cheyenne, Wyo.; and Lee J. Holliday, Charleston, N.C.

BUY WIRE-WRITE or PHONE HE 1-7577 1/3 Deposit Required On Each Order. We are exclusive factory distributors for: WURLITZER **BALLY - WILLIAMS - ROCK-OLA** AKE CITY AMUSE. CO. 4533 PAYNE AVE., CLEVELAND, O. (Tel.: HE 1-7577) CASH BOX SPECIAL! only \$14 Chicago Coin's 6-PLAYER TOURNAMENT SKI BOWL Beautifully Reconditioned and Refinished ORDER NOW! COIN MACHINE EXCHANGE, INC. Wally Finte P Jo: Xline 1750 W. NORTH AVE. CHICAGO 22, ILLINOIS Dickens 2-0500

AMI Announces Sales Aids **Two Versions Of "10 Top Tunes" Cards Designed To Attract Atten**tion and Encourage Fast Play

GRAND RAPIDS, MICH. - Two GRAND RAPIDS, MICH. — Two new music sales aids for use in lo-cations to stimulate and speed juke box play are now available to music operators from their local AMI dis-tributor, it was announced by AMI, Inc., this city. Two versions of easy-to-use, effective "10 Top Tunes" cards are provided to attract attention and to-use, effective "10 Top Tunes" cards are provided to attract attention and encourage fast play action at the juke box and throughout the location. Both types of cards have an at-tractive top band of color which highlights the "10 Top Tunes" head-ing with space provided below for the operator to list the titles and let-ter-number combinations of the top tunes in the juke box. Patrons can glance at the list and immediately select the numbers they wish to hear without scanning the complete title display. The quick-selector cards can be used with any make of juke box to increase location and operator in-come. come.

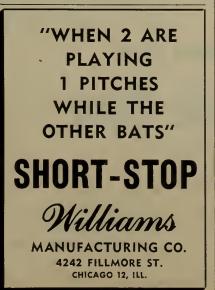
One version of the quick-selector cards is printed on heavy card stock, scored so that it may be center folded to form a tent card for use on table, bar or counter surfaces throughout the location.

"The cards are 'silent salesmen' that remind customers that top tunes are available," stated an AMI official. "They encourage faster play by allowing advance selection that reduces browsing time at the ma-chine." reduces chine.

The second "10 Top Tunes" selector is printed on one side of heavyweight

paper, is padded in compact packs of 100 to fit conveniently into the oper-ator's shirt or jacket pocket. The card attaches quickly to the front glass of the juke box, attracts atten-tion to the tunes available and pro-vides immediate reference at the point of sale to bring in the most revenue in the least time. Supplies of both types of "10 Top Tunes" quick-selector cards are available at once to music operators from their local AMI distributor, it was stated.

was stated.





0071S

Write For Low Prices on Following:

Williams: Top Hat (New); Soccer Kick Off (New); Naples (New); Ten Pin (New); Steeple Chase (New): Bally: Circus (New); All-Star DeLuxe (New); Target Roll (New); Motor Bike; Hot Rod: Rock-Ola 1455D (New). Also Bally Space Ship at \$195.

PACKAGE DEAL

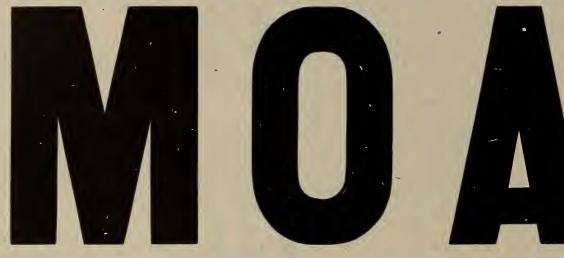
Seeburg M100B Hideaway Rock-Ola 1455 D-200 New

GO

MODERN

Page 62

LADI CALL ADVERTISING for... The Cash Box



(dated: may 10th)

your advertising message will reach ALL of the nation's operators distributed at the MOA Convention at the Morrison Hotel, chicago, all during the show.....and those operators unable to attend will receive it by mail.

goes to press: THURS. MAY 1st

reserve your space now!



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- 32 w. randolph st. (phone: dearborn 2-0045) • BOSTON
- 80 boylston st. (phone: hancock 6-8386)

- HOLLYWOOD 6272 sunset blvd. (phone: hollywood 5-2129)
- LONDON, ENGLAND 17 hilltop (phone: speedwell 2596)

PARIS, FRANCE
 27 place saint-ferdinand (phone: suffren 72-70)



NEW YORK-Runyon Sales Company conducted its most successful AMI "Service School" at its showrooms here on Monday night, April 21.

Barney Sugerman and Abe Green of Runyon, assisted by staff members Irving Kempner, Perry Lowengrub, and Gene Daddis, hosted about 70 operators and servicemen, some from Westchester and others from up N.Y. State. Monty West, AMI service engineer, conducted classes, and Artie AMI field representative, Daddis. greeted the operators.

Among those in attendance were: Marty Dumoff, Artie Berk, Joe Buro, Harold Levine, Walt Conrad, Dave Conrad, William McCarthy, Robert

Murray McCarthy, Cohen, Eddie Cziecka, Nat Teller, Henry Getzoff, Sam Lerner, Harold Kaufman, Nat Bensky, Elmer Rowe, John DiManno, Lloyd Gunn, Sam Matty, Ed Cresenzo, Andy Panko, Sully Budinoff, Walter Shopovick, N. P. Franco, Sy Haber, Leo Rosenberg, Walter Corey, Jerry Pacille Shelden Schultz Luving Kle Basile, Sheldon Schultz, Irving Klenetsky, John La Rosa, Phil Schwartz, Martin Tobin, John Amato, John Cappiello, John Abbott, Michael Politika, Mike Mulqueen, Al Butler, Kenneth Lloyd, Walter Van Wie, and Tony Note.

Pictured herewith: Operators listen to instructor and watch demonstration.

Ity Suite. This suite is for all the ladies attending the MOA Convention. Coffee and refreshments will be served all day long. Do stop in, visit and become acquainted with other la-dies, while making Suite 505 your meeting place for yourself and your friends. . . Many of our gals have written to tell me that they plan to arrive in Chicago a few days prior to the MOA Convention so that they can enjoy some shopping. They have asked me to recommend some stores where the merchandise is smart and where the price is right. Well, last week I took it upon myself to make a bit of a shopping survey, to be able to make this short report to all of you gals. Most of the stores I'm go-ing to recommend, I patronize myself, and I have found them most satis-factory. . . The first on my list is "Mu Theodene" 424 Diversor Part and I have found them most satis-factory. . . The first on my list is "Mr. Theodore", 434 Diversey Park-way, for a chapeau. "Mr. Theodore" is a charming, creative gentleman, with a flair for making the women of Chicago look trés chic. His main in-terest is fitting you properly. He loves every hat he designs. For the value you get, his prices are ridiculously low. In fact, this month of May, "Mr. Theodore" is conducting his famous once-a-year sale. All his hats are on sale for only \$9 each. By all means do visit "Mr. Theodore" if you are interested in a new chapeau.... While you're on Diversey Parkway stroll over to number 427. Here you'll

The closest thing to the smart, little, French boutiques are on Walton Place, from Michigan Blvd. to Rush Street. These smart, little shops feature unusually high styled gifts for both men and women. . . . There are so many, many more shops, but, you've probably been given dozens of names of various shops by friends so, if you should run short. I'll see you in the MOA Ladies Hospitality Suite, 505 at the Morrison, and try my very best to help you.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

The Cash Box



"Rocket Shuffle" Sets Five **Year Production Record**



SAMUEL WOLBERG

CHICAGO-"Production of 'Rocket Shuffle' games", reported Samuel Wolberg, president of Chicago Coin Machine, this past week, "has already surpassed in quantity manufactured and shipped that of any game we have built in the past five years.

"Furthermore", Wolberg continued, "with the fact that we actually have three models of our 'Rocket Shuffle' in production, a regular model, a replay model and a two-player model, this is, in itself, an outstanding accomplishment. We actually have to anticipate the models desired by our

distributors thruout the country. "For example", Wolberg explained, "while we were in top speed production on our regular and replay models, we announced our new two-player model. This instantly brought a big demand from certain of our distributors in areas where their operators believe that they can best use a twoplayer model of our 'Rocket Shuffle' game.

"We had to anticipate these orders", Wolberg continued, "and be prepared to ship as fast as we possibly could, so as not to block off our regular production schedules and, thereby, cause a backlog to accumulate which would be very difficult, especially at this time, to take care of while production is at this peak point.

"As we went along stepping up production, this past week we came to the realization that our 'Rocket Shuffle' has set a new record for our firm. The result is that, even tho we are continuing along with peak production schedules, we have already surpassed manufacture of any game we built in the past five years.

"We attribute this", Wolberg concluded, "to the fact that our 'Rocket Shuffle' games, in all three models, have set such outstanding earning records wherever located. This game is bound to continue on ahead for a long time yet to come. As many have stated, 'It's made the operators healthy all over again'."

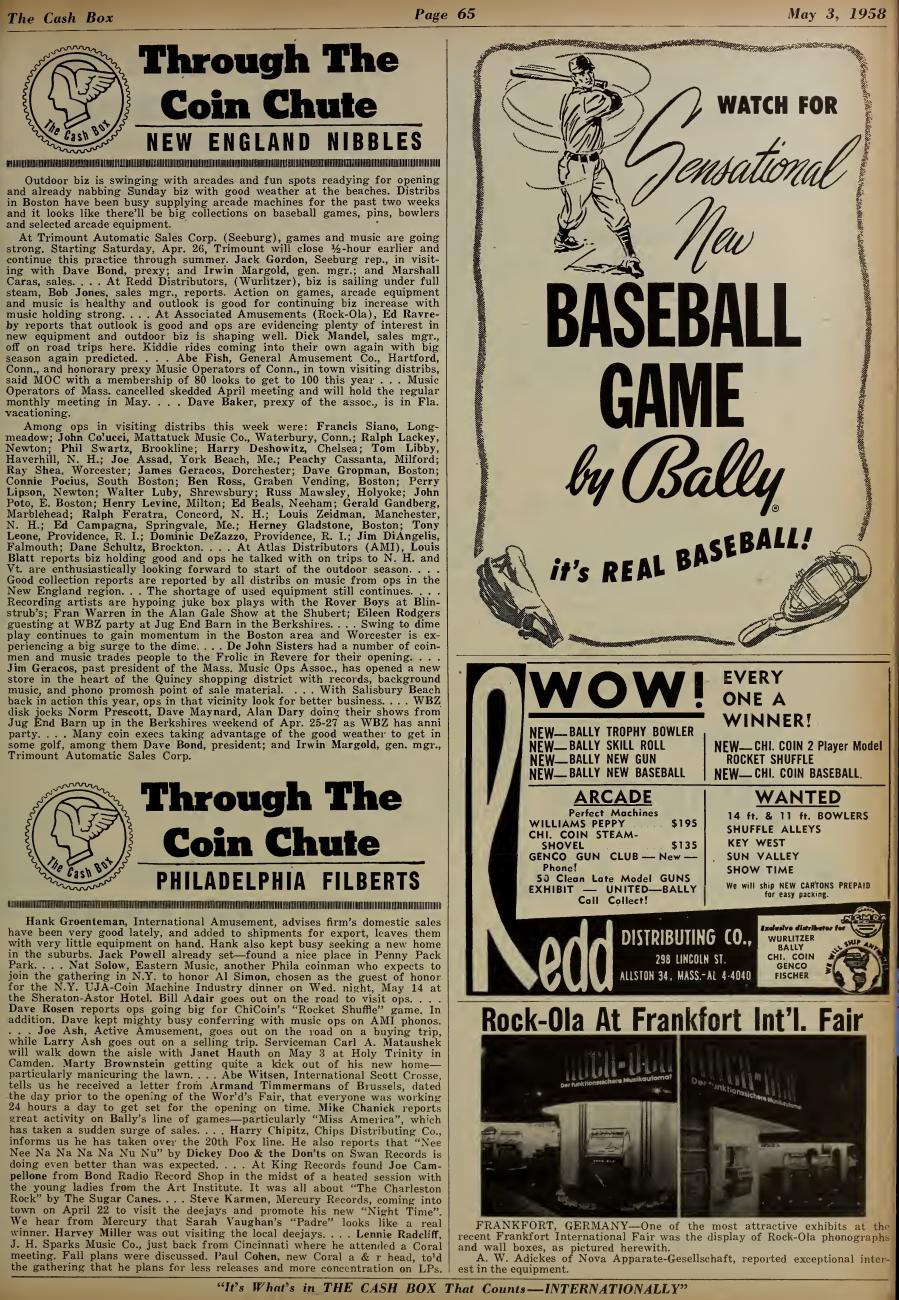


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May 3, 1958

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FRANKFORT, GERMANY—One of the most attractive exhibits at the recent Frankfort International Fair was the display of Rock-Ola phonographs and wall boxes, as pictured herewith. A. W. Adickes of Nova Apparate-Gesellschaft, reported exceptional inter-est in the equipment.

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

See It At The M.O.A. Show BOOTHS 32 TO 43

> United's New 3-Dimensional Shuffle Game

SHOOTING STAR

A REAL 2-PLAYER GAME Players Alternate Each Frame

UNITED MANUFACTURING COMPANY

3401 North California Avenue Chicago 18, Illinois





Despite the rains this week, arcade men were jubilant over business done the prior week-end. Saturday, the first real sunny spring day, brought out the crowds to shore and resort areas, and while Sunday wasn't as warm, play was just as good. Coinmen stated that patrons came in to warm up a bit, or buy a cup of coffee, and patronized the equipment. 1958 season off to a good start, and operators and arcade owners chaim it could be just as good as 1957, which was a record breaking year—if they get the cooperation of the weather man.

of the weather man. * * * * * * * * Barney (Shugy) Sugerman and Abe Green, Runyon Sales, and staff, played lost to the largest number of music ops ever to attend a service school, when approximately 70 operators and servicemen attended an AMI session on Mon., Apr. 21. Monty West, AMI field engineer, conducted the class, and Artie Daddis, AMI regional representative, was on hand to greet the visitors. While on the premises for the school, operators had an opportunity to view and play the line of Bally anusement machines on the display floor, and Shugy reports several orders taken. . . Mike Munves, who will have an exhibit at the MOA convention, regrets he'll be unable to attend, due to the rush of filling orders for arcade equipment, which must be shipped as quickly as possible to satisfy the demands of his arcade owner customers. However, Joe Munves, who has attended all previous MOA conventions, will be on hand to greet one and all. . . A floor full of music machines stacked up when we dropped in to visit Harry and Hymie Koeppel, Koeppel Distributing. "They're going to be picked up today," stated Harry, "all to local ops." In looking around, we noted several machines badly broken—both cabinets and mechanisms. Seems that there's a rash of vandalism around at this time with equipment being damaged for no reason other than to destroy. . . . Met up with Ruth Michaelson on the street, the second time in two weeks, which must be a record. Ruth busy buying equipment, setting up her route for a good spring and summer run. Interrupted a business conversation at one of the distrib's to pull out an envelope full of pics of her children and grandchildren to show us.



Doc Keintz, Tomahawk, Wis., in town for the day making the rounds. ... Bill Cutler, Winnipeg, Canada, in the cities for a few days visiting with the distributors. Bill is very busy getting his equipment ready for the summer tourists. ... Roy Hagen in town to visit his daughter who is in the hospital. Roy says that she is showing some improvement. Matt Huppert, Red Wing, Minn., taking time off to drive into the cities for the day. ... The Sunden's of Montivedio, Minn., spent a lot of money to refurbish their home and it looks beautiful. Mrs. Sundem said that Ike can't afford to buy any machines until the bills are paid for. ... Arnold Brevik, Watertown, S. D., telling everyone about his son Allen winning the 220 yard dash for South Dakota University, at the track meet at Vermillion, S. D. ... Lawrence Jenkins, Bath, S. D., is the only operator and farmer we know of. Lawrence in the fields with his tractor plowing away. Keeps him pretty busy during the summer. ... Burrell Brown, Mobridge, S. D., won another trophy, for trap shooting. Happens to be one of the best in the country, and travels quite a bit around the country attending the contests. ... Harold Eby, McLaughlin, S. D., is oling quite a business in his television store. ... Congratulations to the Orville Willetts, Lemmon, S. D., on the birth of a new baby boy. Three boys in the family and they are not giving up with the idea that the next one will be a girl. After all Mrs. Willetts' sister has five daughters. ... Congratulations to the Bob Addingtons, at Bismark, N. D., on the arrival of a new baby girl. ... Johnny Morton, Bismark, N. D., has his daughter in the hospital, for a check up. Has a virus which is giving her trouble... Glen Addington, Bismark, N. D., bought himself a tavern recently. Has plenty to do now with his route and tavern to look after. ... Bobby Agnew, Dickinson, N. D., just brought his wife home from the hospital. Mrs. Agnew is feeling much better.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



At this time, next week, the show'll be on. MOA's 10th annual convention will be in progress. And, if all advance indications are being correctly interpreted, this will be the biggest MOA Convention yet. Not only will there be



more operators, distributors and manufacturers from this country present at this convention, but, from many foreign countries as well. In short, the automatic music businessmen of the nation have learned that it pays to cooperate as a national unit for their own, individual benefit. . . . At this MOA Convention and, even before registering, just as you get off the elevators, you'll find the "20 Year Club" as well as The Cash Box' "International Coin Machine Export-Import Council" booth. If you are a member of the "20 Year Club" call for your button immediately. It will be waiting for you. If you are not a member, and you have been engaged in this in-

ED RATAJACK

dustry for 20 years or longer, then this is your opportunity to fill out an application to become a member. If you have been engaged in the industry for 10 years or more, you are eligible for membership in the "Alternate's 20 Year Club". If you import or export it is absolutely to your advantage to become a member of The Cash Box' "International Coin Machine Export-Import Council".

AMI offices here have been moved to 140 North Dearborn St. (Make this change in your copy of The Cash Box' 1958 'Chicago Directory' which you can obtain at Booth No. 11 at the MOA convention). List the following

names at this AMI sales office: Edward R. Ratajack, S. J. Allie, Max Lewin, Perry Winokur. . . ChiCoin's Sam Wolberg looking forward to meeting with Europeans who have written him that they will be present at the MOA convention. He has very interesting plans regarding distribution of his products thruout Europe. . . . Harry Williams flew over to take a look at the Brussels World's Fair. Harry being a devotee of modern art will, without any doubt, not only get a terrific thrill from the modern designs he'll see but, and you can bet your last red cent on this, Harry will come back with a headful of ideas regarding new and modern designs. . . . By the way,



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BILL DeSELM

The Cash Box has already received many fine letters of thanks from people who have picked up free copies of this publication at the Brussels World's Fair Amusement Center.

Seems Internal Revenue Dept. has decided that some of the music ops are depreciating equip't at too speedy a rate. The Cash Box' "Four Year Depreciation Schedule" which won so much favor (40% first year, 30% second year, 20% third year and 10% fourth and final year) is being brought to the attention of local IRS offices where this depreciation problem has arisen. . . . Surprise answer to a phone call to Paul Bennett. It was answered



by a Charles Bennett. Asked who's Charles Bennett?, he answered, "I'm Mr. Paul Bennett's son." Time marches on. . . . Bally's Bill O'Donnell pointed out this past week that this firm has 12 different amusements in production all at one and the same time. "And", as Bill added, "there are more being readied for the production lines since we schedule far in advance." At the moment the firm's newest is "Big Inning", Bally's baseball game, but, already waiting to get into full speed production is a new gun, "Space Gunner". And, by the time you get thru reading this, there may be another product added to the big production lines at Bally. Who said recession?

JACK MITNICK

big production lines at Bally. Who said recession? Charley Pieri of Monarch sells more than many a guy who calls himself "distrib". But Charley doesn't care for the glory. "As long as the price is right", he advises, "I'll take the cash". . . . United Music's Jack Mitnick advised that he will hold an "International Confab". Reports Jack, "I'll have present men who can talk fluent Chinese, French, Spanish, Greek, Bohemian, Polish, Italian, Czech, German, Swedish, Jewish, Norwegian, Japanese, and many other languages." To which he adds, "By the way, they're all employees of United". . . Wisconsin's Ed Dowe, sect'y of the Wis. Music Merchants Assn., advises that this state body meets in Appleton (4/26). Clint Pierce is president. Cliff Bookmeier is Veep. . . Why not send a ten dollar bill to Elliott Donnelly president of CYC to help the Youth Centers keep going? . . Don Moloney re-ports that Donan will be moving to new quarters in the Logan Square district in a few weeks which, he feels, will make it much more convenient for many of their customers to visit with the firm. After they announced they'd have a suite at the Mor-

customers to visit with the firm. After they announced they'd have a suite at the Morrison during the MOA meet, so many inquired for the suite number, Gil Kitt and Joe Robbins frantically called the hotel to arrange for a much larger set of rooms. "Looks like next year we'll need an entire floor to accommodate all who want to visit with us", reported Joe Robbins. . . Both Wally Finke and Joe Kline claim they have "writer's cramp". "This", the boys chorus, "is due to the orders we've been writing for 'Batter Up' and 'Rocket Shuffle'." . . . Jack Nelson, Jr. reports his firm doing a big job on reconditioning ciggy and candy venders. And getting mucho compliments for their fine work. . . . Swinging his arm wide, pointing to one of the busiest businesses in this man's town, Joel Stern queried, "Did anyone say there's a recession?" One visit to World Wide will dispel this idea but quick, as Joel points out.



NOW IS THE TIME TO ORDER YOUR MODEL 14 AUTO-PHOTO STUDIOS FOR THE COMING SEASON... **DO IT NOW** to insure delivery by May 15th. Be sure to visit BOOTH 31, MOA Convention, May 6-7-8 AUTO-PHOTO CO., INC. 1100 E. 33rd Street, Los Angeles 11, Calif. • Telephone ADams 3-6247 PHONOGRAPH SPECIALS!! SEEBURG MI00B\$375.00 SEEBURG MI00C 445.00 SEEBURG V200 595.00 CALL NOW !!

COIN MACHINE EXCHANGE 1012-14 MILWAUKEE AVE., CHICAGO 22, ILL. Phone: EVERGLADE 4-2600 DETROIT BRANCH: 14344 FENKELL AVE. (Tel: BRoadway 3-2150)



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"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

The Cash Box

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May 3, 1958

Keeney Steps Up Production On "DeLuxe Big Tent" And "League Leader"

Reorders Make Huebsch Happy

CHICAGO—Sure path to happiness these days, according to Paul Huebsch of J. H. Keeney & Company, Inc., this city, "are the reorders that we have been getting all week long." Huebsch also remarked, "As every-one in the industry realizes, it's the reorders that count. Initial orders," he says, "are something that all of us feal will bring the results that we re

feel will bring the results that we require to learn whether we have something of value.

"But when the reorders rolled in, all this week, for our new baseball game, 'League Leader,' as well as for our upright electronic free play, 'De-



593 10th Ave., New York 18, N. Y., LO 4-1880 221 Freiinghuysen Ave., Newark 8, N. J., Bl 3-8777 231 Windsor St., Hartford, Conn., JA 7-4470



PAUL HUEBSCH

Luxe Big Tent,' then we knew we were really on the way.

"The result has been," Huebsch stated, "that we have stepped up production to take care of the reorders we have been getting and this sure is making us happier than ever.

"Remember, too," Huebsch remind-ed, "that our factory is very busy with highly classified military work and also with continuous steady production of all our vending machines.

"All this, in addition to the reorder's which we have been getting every day and which," Huebsch said, "are increasing with each passing day, is pushing us rather hard to keep up with the growing demand.

"Yet, busy as we now are," Huebsch concluded, "we're happier than ever, because we realize that these reorders in such quantity mean that operators are making money and that, in turn, means a healthier, better industry."

Joe Kline Named Chairman C.J.A. Coin Mach. Division **Big Chicago C.J.A. Drive From April** 29 Thru May 21. Look To Joe Kline **To Surpass All Previous Records For Coin Machine Division**



JOE KLINE

CHICAGO-Joe Kline of First Coin Machine Exchange, this city, has been named Chairman of the coin machine division of the entertainment indus-tries for the Combined Jewish Appeal's 1958 charity drive, April 29 through May 21. Joe Kline is one of the best-liked and most-respected members of Chi-cago's coin machine industry. He was born and raised here in Chicago. He has hundreds on hundreds of friends

has hundreds on hundreds of friends and acquaintances. His appointment to the Chairman-ship of the Coin Division of the Com-bined Jewish Appeal is expected to result in new record-breaking dona-tions for this industry. During the past two years Gilbert Kitt of Empire Coin Machine Ex-change, this city, handled this post and did a very outstanding job. He sur-passed all other divisions of the en-tertainment industries with donations from the coin machine industry. This year, with the CJA drive from

from the coin machine industry. This year, with the CJA drive from April 29 to May 21, Joe Kline is ex-pected to put forth every possible ef-fort to again have the coin machine division bring in the greatest share of donations of all divisions of the en-tertainment industries.

Those who wish to contact Joe Kline can reach him care of First Coin Ma-chine Exchange, 1748 West North Avenue, Chicago, Illinois. His tele-phone number is DIckens 2-0500.

Slots Bow To 1919 Illinois Military Law

CHICAGO - A little - known 1919 state law (Section 334, Chapter 38 of the Illinois Criminal Code) was brought to light this past week.

This state law bans the manufacture or possession of slot machines

in any county in this state containing a first-class military installation. Assistant State's Attorney Frank Ferlic is reported to have stated that enforcement of this law will clear the slot machines out of most of the state. Especially in those counties where Especially in those counties where there is a first-class military installation.

The Fifth Army Headquarters is located in Chicago, Cook County. The Naval Armory is also located in Chicago.

Most of the counties in Illinois are reported to have first-class military installations.

Decca Clinches Phono Bowl League Title

CHICAGO --- Decca's highly rated bowling team clinched the championship of the Chicago Automatic Phonograph League (National Division), April 17, three weeks in advance of the tournament closing date. Decca's Midwestern chief, Sellman Schulz, and Margaret Kraft were present to cheer the team on.

Loretta Oomens, of the Amber team, bowled a very unusual triplicate series (142, 142, 142) during the evening's competition.

The battle for individual average honors promises to be red-hot right down to the wire, between Marino Pieroni of B & B and Rene Gallet of the Paschkes. A few pins separate the two competitors, according to Johnny Oomens.



2621 N. ASHLAND AVE • CHICAGO 14, ILL.



Singapore AMI Distrib Fashions Theatre Display On Cash Box Cover



SINGAPORE — Hup Hup, Limited, this city, distributors for the line of AMI phonographs here, worked out a tie-in deal with one of the local theatres which was showing "Bridge On The River Kwai", which brought them a great deal of publicity.

The firm installed an AMI phonograph in the lobby using a background picture of Mitch Miller, Columbia artist, who's record of the title song from the picture has become an international hit.

Wurlitzer Eastern Service Schools Well Attended

NORTH TONAWANDA, N.Y. — Field Service Engineer, H. W. Peteet of The Wurlitzer Company, this city, has been holding a series of operator service schools in the eastern territory. In the past few weeks Peteet had training sessions for Sandy Moore Distributors Corporation at the Freeport and New York City offices. These were followed by a school for Music Distributing in Pittsburgh.

The Freeport, Long Island session, which was planned for that location to give operators a chance to be on hand without the necessity of a long drive, was well received. Those taking the training course included Irving Metzer, C. A. Nevros, Manly Vita, Leonard Kol, James A. Engel.

The New York City attendance was considerably higher with the total of 11 operators and servicemen undergoing instruction. All were from the New York area and included Dan Cioffi, Servewell Music Company, New

"The entire display was moulded on a recent Cash Box cover", advised Garry Stewart, manager, "and attracted a heck of a lot of attention." The machine was set mechanically to continuous play, and played only one record, that of Mitch Miller's theme from the film.

Hup Hup just moved into new air conditioned, modern quarters on Clemenceau Avenue, with large space for its workshop and offices. York City; Joseph Pashette, New Hyde Park, New York; Donald James, Paramount Juke Box, Bronx, New York; Leo Rosenberg, Beverly Music Company, Bayonne, New Jersey; Stephen Tarzanin, Minute Moods Music, Bronx, New York; Samuel J. Morrison, Neighborhood Vending, Bronx, New York; Louis Echevarria, Sandy Moore Distributors, New York City; Lloyd Gunn, Brooklyn, New York; Louis Sachs, Sachs Music & Amusement, New York City; Charles Bianco, Sachs Music & Amusement, New York City; Walter Conrad, Conrad Music, Suffern, New York. On April 1st Peteet conducted the

Walter Connad, Connad and Stroke, Barfern, New York.
On April 1st Peteet conducted the school at Music Distributing Company in Pittsburgh, Pa. The course included complete instruction on mechanism, sound system, coin slug rejector and registration and other features of the new Wurlitzer Console line. Among those attending the Pittsburgh school were William Welling, Ambridge, Pennsylvania; M. L. Wolford, Penn Music Company, Franklin, Pennsylvania; Tony Maietta, Penn Music Company, Elliott-Pittsburgh, Pennsylvania; Vincent Pietrowski, Music Distributing Company, Pittsburgh, Pennsylvania; Donald Heffernan, Penn Music Company, Franklin, Pennsylvania; Blair Lawrence, Venango Valley Amusement, Meadville, Pennsylvania.

Additional Wurlitzer service schools are being planned for the weeks that follow at Charleston, West Virginia for Cruze Distributing Company and in Newark, New York for Bilotta Enterprises, Inc.



"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

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CLASSIFIED ADVE	RTISING SECTION	CLASSIFIED ADVE	RTISING SECTION
WANT ANT-Used Bally Bingos; Gottlieb and Williams Pins; Used Shuffle	WANT—Cash! Highest Cash Paid For Chicago Coin Blinkers, Bull's Eyes; United, Genco, Williams Guns and Baseballs; 6 Keeney Flicker Pools. ALLIED COIN MACHINE, 886 MIL- WAUKEE, CHICAGO 22, ILL. (Tel. CAnal 6-0293).	WANT—United Jumbo Bowlers. State quantity, price and condition in first letter. LEWIS & FOLLETT MUSIC CO., 180 SO. HOWARD, SPOKANE 4, WASH. (Tel. MA 4-8585). WANT-Mills Brand New Vest Pockets. Highest cash price paid any guan	FOR SALE—Records!!! 5¢ over whele- sale, and label. Free title strips. Quick service. New accounts, token deposit with order. We also pur- chase surplus records now unused only. RAYMAR SALES CO., 170-21 JAMAICA AVE., JAMAICA 32, N. Y. (Tel.: OLympia 8-4012, 4013).
and Williams Pins; Used Shuffle Alleys; Guns and Phonographs. Send complete list. Highest prices paid. Representatives of Wurlitzer and Gottlieb Games. GABE FORMAN OR SANDY MOORE. SANDY MOORE DIST., 240 E. MERRICK RD., FREEPORT, L. I., N. Y.	WANT—All Shuffle Alleys from Fire- ball, Lightning and Rocket up. Sun Valleys and Showtimes will pay high- est dollar or will trade for Genco and Chicago Coin Ski Balls. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVELAND,	Highest cash price paid, any quan- tity. Also Acorn, North Western or Victor Vendors. BOX # 433, c/o THE CASH BOX, 1721 BROAD- WAY, NEW YORK 19, N. Y. WANT—Steady suppliers of late 45 RPM phono records. No Blues or Western. Please specify quantity &	FOR SALE—14 Foot Bowlers, \$475; Cash or Trade. Need Baseball, Guns And Late Shuffle Games. Call, Write or Wire Today! PURVEYOR DIS- TRIBUTING CO., 4322 N. WEST-
ANT—Will pay cash for late model Juke Boxes and late model Amuse- ment Machines. Send list. DAVE LOWY, 594 TENTH AVE., NEW YORK, N. Y. (Tel.: CHickering 4-5100).	OHIO. (Tel. SUperior 1-4600). WANT-To Purchase 5,000,000 Sur- plus Records, All Speeds. We Pre- fer Large Quantities And Will Buy	price. CITY & SUBURBAN REC- ORD EXCHANGE, 17105 SOUTH HOLMES AVE., HAZELCREST, ILL. WANT—Mills Panorams. Also Parts. Advise Best Price. WESTERN DIS-	ERN AVE., CHICAGO 18, ILL. (Tel. JUniper 8-1814). FOR SALE — Key West \$295; Big Show \$245; Nite Club \$210; Broad-
ANT—Used records, 45's or 78's. All types—Pop, Hillbilly, Blues. We buy year round, any quantity. We can provide shipping cartons if	For Cash. Top Prices Offered. Write Or Phone, Collect—RANSEL TRADING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel.: GEneral 2-1650), JESSE SELTER, PRES.	TRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASHINGTON (Tel. GArfield 3585). WANT—Wurlitzer Model 1500, 1500A Phonograph; Model 5205, 5207 Wallboxes, any quantity. Write	way \$160; Beach Beauty \$110; Miami Beach \$95; Gay Time \$75; Starlet \$70; Variety \$60; Gayety \$50; Dude Ranch \$25; Beauty \$25; Beach Club \$30. One-Third Deposit. GENERAL DISTRIBUTING CO., 1609 ORLEANS AVE., NEW OR-
needed. Write or phone. JALEN AMUSEMENT CO., INC., 14 E. 21st STREET, BALTIMORE 18, MD. (Tel.: BElmont 5-2881).	WANT—Juke Box Operators. If you want a steady outlet for your used records (No One Shot Deals), Call or Write MARLIN RECORDS DIST., 024 WILLARD ST NORTH	stating condition and best cash price to SIEGEL DISTRIBUTING CO., LTD., 637 YONGE ST., TORONTO, ONTARIO, CANADA. (Tel. WAlnut 1-8944).	LEANS, LA. (Tel. TU 6729). FOR SALE — Or Trade — For Late Bingos or 14' Bowlers: Wms. Jet Fighter; Wms. Crane; Wms. Side-
ANT — Used 12' American Bank Shuffleboards; 22' American and Rock-Ola Shuffleboards and Over- head Score Units. Quote best resale price. STATE AMUSEMENT CO., 1531 BROADWAY, TACOMA 2, WASH. (Tel.: FUlton 3-2282).	824 WILLARD ST., NORTH BELLEMORE, L. I., N. Y. (Tel. CAstle 1-0556). WANT — Late Model Phonographs.	WANT — Used records, any amount. No R & B. Not over 6 months old. I pay 13¢ and the freight. R. SMITH, 625 N. E. 163rd STREET, NORTH MIAMI BEACH 62, FLORIDA.	walk Engineer; Genco Gypsy Grand- ma; Genco Rifle Gallery; Genco Carnival Gun; Genco Bonus Gun; Chicago Coin Goalie; Pinto Horse and See Saw Kiddie Ride. MILLER-
ANT—AMI 80, 120, 200 selection Wall Boxes, Hideaway units, Phono- graphs. Late 2 Player Pinballs. Write stating condition, number and best	WANT — Late Model Phonographs. Sky High Trades On New Rock-Ola 200 DeLuxes and Standards. J. ROSENFELD CO., 4701 WASHING- TON, ST. LOUIS 8, MO. (Tel.: FOrest 7-6730).	WANT—For Cash or Trade, Shuffle Alleys, Phonographs, Arcade Ma- chines. Send List or Call, HARRY BERGER, WEST SIDE DIST. CORP., 612 TENTH AVE., NEW YORK, N. Y. (Tel.: CIrcle 6-8464).	NEWMARK DISTRIBUTING COM- PANY, 42 FAIRBANKS ST., N.W., GRAND RAPIDS 2, MICH. (Tel. GL 6-6807).
cash price. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA (Tel.: 2648).	WANT-Late used 45 RPM Records. Closeouts and Job Lots of Brand New LP's Wanted. Write or Phone. FIDELITY DISTRIBUTORS, 666 TENTH AVE., NEW YORK 36, N. Y.	FOR SALE—Wurlitzer 1800's \$550;	FOR SALE—Surf Clubs \$30; Hi Fi's \$25; Palm Springs \$30; Dude Ranches \$25; Yacht Clubs \$20; V-200 Seeburgs \$575. All in excel-
used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. (Tel.: DIckens 2-7060).	(Tel. JUdson 6-4568). WANT — Used Bingo games recondi- tioned or not, also Sceburgs M100A, M100B, Are also interested in agen- cies for new games for Belgium and Luxembourg, Airmail offers includ.	FOR SALE—Wurntzer 1800's \$550; 1900's \$650; Rock-Ola 1452 \$495; Big Horn \$250; Big Tent \$325; Super Big Tent \$345. All equip- ment shopped. DICKSON DIS- TRIBUTINC COMPANY, 631 N. CALIFORNIA, OKLAHOMA CITY, OKLA. (Tel. RE 6-3691).	lent condition. Write, wire or call collect. AUTOMATIC AMUSEMENT COMPANY, 1000 PENNSYLVANIA STREET, EVANSVILLE 8, IND. (Tel. HArrison 3-4508).
ANT — Have permanent, full-time job open for Music and Pin Game Mechanic. Write, via Air-Mail, for application form. MUSIC, INC., BOX 1234, FAIRBANKS, ALASKA. (Tel. 5084).	Luxembourg. Airmail offers includ- ing seaworthy packing f.a.s. New York and catalogues to: ETS, SONI- BEL, 30, AVE. DU PORT, BRUS- SELS. BELGIUM.	FOR SALE—Kiddie Rides beautifully repainted, cleaned, checked, ready for immediate operation. Sea Skates Boat \$200; Texas Kiddie Carousel Merry-Go-Round \$240; Decco Horse \$335. T & L DISTRIBUTING CO.,	FOR SALE — Routes in Missouri, Oklahoma, Arkansas. On routes, Phonographs, Bingos, Pin Balls, Bowlers, Guns. From 20 to 80 Thousand. We have all types Coin
ANT — County Fairs, Steeplechases, used National Rejectors 5-10-25¢, Bally Control Motors, Turf King Glasses. FOR SALE—Seeburg M100A with 45 RPM conversion \$195; Cir-	LP's. No amount too small or too large. Write stating amount on hand. We pay premium price for proper merchandise. PEP NOV- ELTY CO., 4404 N. PAULINA ST., CHICAGO 40, ILL. (Tel.: UPtown	1663 CENTRAL PARKWAY, CIN- CINNATI 14, OHIO. (Tel. MAin 1-8751). FOR SALE—5 Bally All Star Bowlers,	Machines. Send for list. C & W DISTRIBUTING CO., 400 MAIN ST., GALENA, KANSAS. (Tel. #400).
cus \$275; Stagecoach \$150; Balls-A- Poppin' \$145; Palm Beach \$25; Coney Island \$25; Tropics \$25; Tahiti \$25; Hot Rods \$25. DISCO, INC., 835 EAST 31st STREET, LOS ANGELES 11, CALIFORNIA. (Tel. ADams 4-9616).	8-9680). WANT — A.M.I. Phonographs for re- sale; quote models, condition and lowest cash prices. HASTINGS DISTRIBUTING COMPANY, 6100	like new, only \$365. Best buy of the week because we need room for cur- rent Bally games. WANT—Cash or trade—late Bingos. DONAN DIS- TRIBUTING CO., 5007 NO. KED- ZIE AVE., CHICAGO 25, ILLINOIS. (Tel. JUniper 8-5211).	FOR SALE—Or Trade, 3 United Jum- bo Bowling Alleys; 1 Chicago Coin TV Bowling League; 2 Chicago Coin Classic Bowlers. All the latest type bowlers. For the best deals call— RELIABLE COIN MACHINE CO., INC., 184 WINDSOR STREET
ANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay	WEST BLUEMOUND ROAD, MIL- WAUKEE 13, WISCONSIN. (Tel. BLuemound 8-6700).	FOR SALE — Pixies \$45; Starlet \$55; Monaco \$95; South Seas \$95; Gay Time \$60; Gayety \$45; Variety \$50; Big Time \$75; Broadway \$135; Parade \$175; Double Header \$195; Big Show \$225. GLOBE	HARTFORD, CONN. (Tel. CHapel 9-6556). FOR SALE—Brand new in original factory crate, 1 Wurlitzer 2000,
freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel.: Union 1-7500).	Coin Business. We want Arcade Equipment and all the Bally and United Bingos you have. Plenty of \$\$\$\$\$ waiting. Don't Write or Wire but call us collect—LOcust 4-4415. BELGIAN AMUSEMENT CO., 334	AUTOMATIC VENDING COM- PANY, 291 WATER STREET, QUINCY 69, MASS. (Tel. MAy- flower 90010).	 \$845. Like new: 2 Williams Peppy's \$295 ea.; 2 Lord's Prayer Vendors \$245 ea. Factory Reconditioned: Exhibit Ringer Balls \$95 ea. BI- LOTTA DIST. CO., 224 NORTH MAIN STREET, NEWARK, NEW
before 1940, dealers or juke box stock or private collections. Will pay \$150 to \$300 per thousand. Some of the labels wanted are Brunswick, Vocalion, Paramount, Gennett, Meletone, Victor, etc. LACOR S SCHNEIDER 100 W	NORTH BROAD ST., PHILADEL- PHIA, PA. WANT — Late Model Bingos. Send	FOR SALE—Amazing Values On Brand New Rock-Ola 1455, 200 Selection, 45 Rpm Phono. Also All Other Late Model Phonos Available At Very Low Prices. Authorized Rock-Ola Fac- tory Distributors. SEACOAST DIS- TRIBUTORS, INC., 1200 NORTH	YORK. (Tel.: DEerfield 1-1855). FOR SALE—14 Ft., 2 Pc. United Bowlers, A-1 Condition. TOLEDO
JACOB S. SCHNEIDER, 109 W. 83rd ST., NEW YORK, N. Y. (Tel.: TR 7-9147).	List and Prices. HALLGREN DIS- TRIBUTORS, 1626 3rd AVE., MO- LINE, ILLINOIS.	TRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH 4, N. J. (Tel. Bigelow 8-3524).	COIN MACHINE EXCHANGE CO., 814 SUMMIT ST., TOLEDO, OHIO. (Tel. ADams 8624).

The Cash Box

CLASSIFIED ADVERTISING SECTION

FOR SALE — Wurlitzer Model 2150 \$800; 2000 \$675; 1900 \$650. WANT—Bally Jumbos and United Top Notch. NATIONAL NOVELTY CO., 640 E. MERRICK RD., VAL-LEY STREAM, L. I., N. Y. (Tel. LO 1-6770-1).

- FOR SALE—Gottlieb's Register \$295; Marathon \$225; Tournament \$225; Gladiator \$225; Scoreboard \$195; Sluggin' Champ \$145; Sweet Add-A-Line \$165; Williams: Kings \$245; Fnn House \$195. UNIVERSITY COIN MACHINE EXCHANGE, 858 N. HIGH ST., COLUMBUS 8, OHIO. (Tel. AXminster 4-3529).
- FOR SALE 45 R.P.M. Conversion Units for Seebnrg M100A \$69.50.
 W. B. DISTRIBUTORS, INC., 1012 MARKET ST., ST. LOUIS 1, MO. (Tel. CEntral 1-9292).
- FOR SALE—# 3020 Wurl. Wallboxes, just off location, in good working condition. Write PENNSYLVANIA VENDING CORP., 1826 E. CAR-SON STREET, PITTSBURGH 3, PENNA. (Tel. HEmlock 1-9900).
- FOR SALE Seeburg M100 A, 78
 R.P.M., \$180; Seeburg M100 A, 45
 R.P.M., \$275; Pinball and sorted
 Locks 25¢ ea. AUTOMATIC MUSIC
 CO., 703 MAIN ST., BRIDGEPORT,
 OHIO. (Tel. NE 5-1443).
- FOR SALE—9 Brand New 5¢ Kleenex Dispensing Machines in cartons. \$50 buys the lot. ½ deposit, balance C.O.D. or S/D. KOEPPEL DIS-TRIBUTING COMPANY, 607 TENTH AVE., NEW YORK 36, N. Y. (Tel. LO 3-4028-9).
- FOR SALE—Safari, Big Top, Steam Shovel, Goalee, Hi-Fly, Wms. De-Laxe Baseball, Crossroads, Quartette, Jalopy, Pin Wheel, Hawaiian Beauty, Southern Belle, Shindig, Luka, Harbor Lites, Slugging Champ DeLaxe, Duette DeLuxe, Register, Marathon, Gayety, Pixie, Caravan, Manhattan, Broadway, Niteclub. NEW ENGLAND EXHIBIT CO., 237 WASHINGTON ST., NEWTON 56, MASS. (Tel.: DEcatur 2-1500).
- FOR SALE—Used machines of all aodels, as is or shopped and ready for locations. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel.: FOrest 5-3456).
- FOR SALE—Export Buyers Attention! In-Line Games, \$35 & np; Pool Tables, \$50 & np; Pin Games, \$25 & up; Music, \$75 & up; Kiddie Rides, \$100 & up. ASSOCIATED UMUSEMENTS, INC., 8 RUGG OAD, ALLSTON 34, MASS. (Tel.: STadium 2-4010).
- FOR SALE United Caravans @ \$125; and Pixies @ \$70; Wnrlitzer 4851 Wallboxes @ \$9. Write for a complete list of phonographs. LEW JONES DISTRIBUTING CO., INC., 1301 N. CAPITOL AVE., INDIANAPOLIS, INDIANA. (Tel. MElrose 5-1593).

- FOR SALE—Large stock of Bingos, Shuffle Alleys, Pool Games, Phonographs. If we don't have what you want, we will make an honest effort to get it. Distributors for United, Exhibit, Rock-Ola and Williams. Write for jobber's discount. DAN STEWART CO.; 140 EAST 2nd SOUTH, SALT LAKE CITY 11, UTAH (Tel.: DAvis 2-2473).
- FOR SALE Continuing Sensational Sale AMI E-120's and Seeburg M100C's. Best Offer takes what's left. You can still save real money. Write, Wire or Phone us quick. RUNYON SALES CO., 593 10th AVE., NEW YORK, N. Y. (Tel.: LO 4-1880).
- FOR SALE Williams Peppy The Clown \$249.50; Williams Crane \$99.50; 3 good, new Counter Games, Kicker & Catcher, Whiz, Bowler and Zipper each \$40 (any 3 for \$100). WESTERN DISTRIBUTORS, 1226 S. W. 16th AVE., PORTLAND 5, OREGON. (Tel. CApitol 8-7565).
- FOR SALE America's finest reconditioned phonographs and music accessories. Every one of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. (Tel.: UNiversity 4-0773).
- FOR SALE—We Are Leading Exporters of Arcade Machines-Also Music, Venders, Games and Parts For All Equipment, Write Us Your Needs. MIKE MUNVES, 577 TENTH AVE., NEW YORK 36, N. Y. (Tel. BRyant 9-6677).
- FOR SALE Hi-Speed Super Fast Shuffle Board wax. 24 one-pound cans per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guarantee. Distributor for D. Gottlieb, ChiCoin, J. H. Keeney. STATE MU-SIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.
- FOR SALE—When ordering in New Orleans and you want the best prices, quality workmanship, on all types of used games, contact us first, we know you will be happy you did. CROWN NOVELTY CO., INC., 920 HOWARD AVE., NEW ORLEANS, LA. (Tel. JA 2-7137).
- FOR SALE The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEEL-ING, W. VA. (Tel.: CEdar 2-7600).
- FOR SALE—United and Chicago Coin shuffles, 10th Frame and later models: Wnrlitzer 1500's, 1400's, 1250's, 1015's; all type Bingos; Coon Hnnt, as is or shopped. CAN-YON STATES DIST. CO., 301 E. 7th, TUCSON, ARIZONA (Tel.: 3-8688).

CLASSIFIED ADVERTISING SECTION

- FOR SALE—Bally and United Bingos. Practically any game. Write for prices. UNITED DISTRIBUTORS, INC., 920 W. SECOND, WICHITA 12, KANSAS. (Tel. HO 4-6111).
- FOR SALE Specials: Bally: Bally Bikes \$445; Champion Horses Latest Model \$575; Ice Frolics \$45; Carnivals \$239.50; Jumbo Bowlers puck type \$325; Champion Bowlers, 14', \$675; Tournament Bowlers, 12', \$669.50; Williams: Steeple Chase \$225; Williams Deluxe Baseball 57 Model \$335; Williams Deluxe 4-Bagger Baseball Game 56 Model \$265; United: Brazils \$45; Star Dusts \$55; Singapores \$45; Keeney: Big Tents \$235; McDow: Relax-A-Lator \$75; Int'l Mutoscope: Voice-O-Graph \$65; Deeco: Grandma Fortune Teller \$185; Chicago Coin: Goalee \$42.50. NEW ORLEANS NOVELTY COMPANY, 115 MAGA-ZINE STREET, NEW ORLEANS, LOUISIANA. (Tel. JAckson 2-5306).
- FOR SALE New Six Pocket Pool Table \$225; Slate \$275; Ist Grade 48" Cue Sticks \$18 dozen; Bumper Rails \$11.95 Set; Bumper Pool Tops \$24.50; Slate \$59.50; Deluxe Bumper Pool Balls \$10. CHAM-PION DIST. CO., 3833 W. DIVI-SION ST., CHICAGO 51, ILL. (Tel. ALbany 2-3272).
- FOR SALE—Bally: ABC Bowler \$350; Blue Ribbon & Gold Medal \$195 ea.; United: Regulation \$350; Mercury \$165; Fifth Inning \$135. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN RD., SCHENEC-TADY 2, N. Y. (Tel. FRanklin 7-2162 or 4-7549).
- FOR SALE Complete line of used Phonographs, Shuffle Games, Cigarette Machines and various types of all other games and equipment. Lowest prices. Best merchandise. One letter, wire or phone call will convince yon. We are factory representatives for United, Williams, Bally, DeGrenier and Genco. TARAN DISTRIBUTING. INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tel.: NEwton 5-2531).
- FOR SALE Credit Do you need terms? Write, Call for our Time Payment Plan. All over the United States very late Music Machines, Kiddie Rides. Wanted to bny: Shuffle Alleys. Will prepay to you crates for packing. REDD DIS-TRIBUTING COMPANY, INC., 298 LINCOLN ST., ALLSTON, MASS. (Tel. ALgonquin 4-4040).
- FOR SALE New and Used Phonographs, 5 Balls, Bingos, Shnffle Alleys and Arcade Equipment. Distributors for AMI, United, Williams and Anto-Photo. CENTRAL DIS-TRIBUTORS, 2315 OLIVE ST., ST. LOUIS, MO. (Tel.: MAin 1-3511) or 2805 MAIN ST., KANSAS CITY, MO. (Tel.: HArrison 1-4747).
- FOR SALE—Comco—Extended Range Speakers And Baffles. Quality At Modest Prices. Engineered For Heavy Dnty Use. Satisfaction Guaranteed or Money Will be Refunded. Finished in Limed Oak, Natural or Mahogany. Packed Two to a Carton, \$11.95 Ea. COVEN MUSIC CORP., 3181-3 ELSTON AVE., CHICAGO 18, ILLINOIS (Tel. INdependence 3-2210).

- FOR SALE—1 J. P. Seeburg antomatic coin-operated player piano and organ combination, circa 1910, with trap, snare and bass drum, triangle and cymbal visible through plate glass. This piano plays perfectly, having many selections. A terrific attraction for Arcade, Cocktail Lounge or museum piece. A bargain at \$350. NEW ORLEANS NOVELTY COM-PANY, 115 MAGAZINE STREET, NEW ORLEANS, LOUISIANA. (Tel. JAckson 2-5306).
- FOR SALE—Records!! All labels, all speeds at close out prices!! 78's— 45's major labels in any quantity. 12" LP's—50c, EP's—30c. All labels. We buy surplus stocks, all speeds. SID TABACK RECORDS, 2540 W. PICO BLVD., LOS ANGELES 6, CALIF. (Tel.: DUnkirk 3-8735).
- FOR SALE—3 Phil. Toboggan Alleys \$385; 1 complete 6 Gnn A.B.T. Shooting Gallery \$575, without Compressor \$475. Want to buy Shuffle Alleys and Bowlers. CLEVELAND COIN MACHINE EXCHANGE, 2029 PROSPECT, CLEVELAND, OHIO. (Tel. TO 1-6715).
- FOR SALE Gottlieb's Scoreboard \$195; C. C. Criss Cross \$75; Genco Shuffle Pool \$75; Wm.'s Crane \$100. H. BETTI & SONS, 1706 MANHATTAN AVE., UNION CITY, N. J. (Tel.: UNion 3-8574).
- FOR SALE—Write for low prices on following: Williams: Top Hat (New); Soccer Kick Off (New); Naples (New); Ten Pin (New); Steeple Chase (New). Bally: Circus (New); All-Star DeLuxe (New); Target Roll (New); Motor Bike; Hot Rod. Rock-Ola 1455D (New). Also Bally Space Ship at \$195. LAKE CITY AMUSE. CO., 4533 PAYNE AVE., CLEVELAND, OHIO. (Tel. HE 1-7577).
- FOR SALE—Shuffle Alleys, DeLuxe Congress, DeLuxe ABC, Gold Medal, Blue Ribbons, Bingos: Sun Valleys, Show Times, Big Shows. GLOBE DISTRIBUTING CO., 1623 N. CALIFORNIA AVE., CHICAGO 47, ILL. (Tel. ARmitage 6-0780).
- FOR SALE Seebnrg V-200's, very clean, \$735 ea. Make us your best offer for 10. 1/3 deposit, balance C.O.D. SANDY MOORE DISTRIB-UTINC CO., 599 TENTH AVE., NEW YORK 36, N. Y.
- FOR SALE 1448 Rock-Olas, Like New, \$595; Chicago Coin Ski Bowh, \$345. Write for Quantity Lot Prices.
 J. ROSENFELD CO., 4701 WASH-INGTON, ST. LOUIS 8, MO. (Tel.: FOrest 7-6730).

The Cash Box Page	2 72	May 3, 1958
THE CASH BOX	CLASSIFIED ADVE	RTISING SECTION
"The Industry's Market Place" PUBLISHES MORE CLASSIFIED ADS EACH WEEK THAN ALL OTHER MAGAZINES IN THIS INDUSTRY PUBLISH IN A MONTH — PROVING THAT THE ENTIRE INDUSTRY RECOGNIZES THE CASH BOX'	FOR SALE—Big Shows \$250; Show- times \$365; Key Wests \$300; Big Time \$100; Broadway \$160; Nite Club \$185. NASTASI DIST. CO., 912 POYDIAS STREET, NEW OR- LEANS, LA. (Tel. MAgnolia 7459).	FOR SALE — Beach Clubs, checked and cleaned, new parts \$60; Others in working order but not checked \$40; Bally Beauty, Checked \$50; as is \$30; Yacht Club \$50; as is \$30; United Lightning Bowler \$175; 11th Frame \$135. HALLGREN DISTRIBUTORS, INC., 1626 3rd AVE., MOLINE, ILLINOIS. (Tel. 4-6703).
CLASSIFIED AD SECTION AS "THE INDUSTRY'S MARKET PLACE." WANT FOR SALE CHECK OFF WHICH YOU DESIRE	\$325; Skeet Shoot \$375; Super Hunter \$395; Bally Variety; Gayety; Miami Beach; Broadway; Night Club; Big Show; Key West; Show Time; Carnival (5 Ball) \$295; Magic Bowler \$145; United Pixie; Caravan. Also other Bingos and Bowlers, completely reconditioned— guaranteed. MICKEY ANDERSON	FOR SALE—Millions of extra coins are taken from clean machines. Clean right with Lemonite. Sparks Specialty Co. and Friedman Amuse- ment Co., Atlanta, Georgia, use and sell Lemonite. Try Lemonite Elec- tronic Contact Cleaner. GRACO SALES COMPANY, RFD 1, BOX 403, ARLINGTON, TENN.
CLASSIFIED AD RATE 10 CENTS PER WORD	AMUSEMENT CO., 314 EAST 11th ST., ERIE, PA. (Tel. 2-3207).	MISCELLANEOUS
one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. Notice to 52x Special Classified advertisers. You are entitled to a classified ad in each week's issue containing no more than 40 words, which includes your firm name, address and telephone number. All words ever 40 will be charged to you at the regular rate of 10c per word. Please count words carefully. ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT	FOR SALE—100 Telequiz, with film. Reconditioned, refinished, ready for location. 5c or 10c play. Special price, \$79.50. Write for quantity prices and lists of other equipment. G O R SALES, 5216 NO. LE-	NOTICE — Manufacturers of Coin Operating Equipment in need of a Southern Calif. Service Representa- tive contact: BOB YOUNG'S SERV- ICE, 3427 BEN LOMOND PLACE, LOS ANGELES 27, CALIF. (Tel. Office NO 2-3254, Auto HO 7-7151, CAR 542).
THE CASH BOX, 1721 Broadway, New York 19, N. Y. Use This Convenient Form For	CLAIRE AVE., CHICAGO, ILL. (Tel. AVenue 3-6818). 	NOTICE—Louisiana & Southern Mis- sissippi Operators. Your authorized Rock-Ola Distributor is HUEY DIS- TRIBUTING CO. Write, wire or phone. 3760 AIRLINE HIGHWAY, NEW ORLEANS 20, LA. (Tel.:
Your Classified Ad START HERE	original factory crates. United's Playtime, sacrifice, \$375 ea. Write, Wire, Phone. IMPERIAL COIN MA- CHINE CO., 498 ANDERSON AVE., CLIFFSIDE, N. J. (Tel. WHitney 5-2893).	VErnon 5-7976). NOTICE—Attention Operators: It pays to diversify your source of income! Place Latex, Comb, Ball Point Pen machines and others in your pres- ent or new locations. Write for free catalog. NATIONAL SANITARY SALES, INC., 6640 N. WESTERN,
	100 Selection Wall-O-Matics, Model 3W1, Chrome Covers, New Selection Buttons, New Aluminum Iustruction Plates, \$57.50. Telephoue or wire collect. SYracuse 75-1631. DAVIS DISTRIBUTING CORP., 738 ERIE BLVD., E., SYRACUSE 3, N. Y.	DEPT. CB, CHICAGO 45, ILL. NOTICE—It's your business to KNOW THE FACTS! How can operator- cooperatives affect you? How can you get your locations' cooperation? How can "10c Play Plus" help you? What percentage of the nation's
	FOR SALE—We have a large stock of reconditioned Shuffle Games and Bingo. Write for list. WESTER- HAUS CORP., 3726 KESSEN AVE., CINCINNATI, OHIO. (Tel.: MOn- tana 1-5000).	juke boxes feature 10c play? What percentage of U. S. amusements feature 10c play? All this and more appeared in <i>The Cash Box</i> . Iu addi- tion to "The Cash Box Price Lists" which, for over 18 years since their iuceptiou, have been internationally recognized and officially accepted
	FOR SALE — Reconditioned Phono- graphs at a price. 3 1900 Wurlitz- ers at \$550; 2 V-200 Seeburgs at \$550; 1 1800 Wurlitzer at \$495; 2 100-W Seeburgs at \$550; 1 100-G Seeburg at \$550; 2 G-200 AMIs at	The Cash Box is the publication that conceived the idea for MOA (Music Operators of America). The Cash Box originated and has constantly crusaded for: "National Public Re- lations Bureau," "Dime Play," "Na- tional Credit Bureau," "National
ADDRESS	\$600; 1 1550A Hi Fi Wurlitzer at \$175; 1 1650 Wurlitzer at \$235. SHELDON SALES, INC., 881 MAIN	Board of Trade," "Natioual School for Mechanics," "2-Miuute Record- ings," "Equalized Record Toue
CITYZONESTATE	STREET, BUFFALO, NEW YORK (Tel. LIncoln 9106).	Level." The Cash Box' "Quarterly Export Edition" has wou world wide recognitiou and international ac- claim. The Cash Box Annual Eucy-
ENCLOSE YOUR CHECK_AIRMAIL TO: THE CASH BOX	FOR SALE—Marble Queen \$85; Slug- gin' Champ \$160; Lovely Lucy \$90; Keeuey Club Bowler, 8" Pins, 10 Player \$100 (like new); Wms. Super Pennant Baseball \$100; Ex. Sport Gallery \$125. WANT— Bingos and 5 Ball Novelty Games. NOBRO NOVELTY CO., 142 DORE	clopaedic Edition plus its Auniver- sary Issue is accepted as "The Year Book of the Industry." When you send \$15 for a full year's (52 weeks) subscription to <i>The Cash Box</i> (just about two bits a week) you are get- ting what has been acclaimed by all as: "The BIBLE of the Industry." Send your \$15 check today to: THE CASH BOX 1721 PROADWAY
1721 BROADWAY, NEW YORK 19, N. Y.	ST., SAN FRANCISCO 3, CALIF. (Tel. MArket 1-5438).	CASH BOX, 1721 BROADWAY, NEW YORK 19, N. Y.



The Cash Box

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THIS WEEK'S USED MACHINE QUOTATIONS **19th YEAR OF PUBLICATION** 969th CONSECT 5115

How To Use "THE CASH BOX PRICE LISTS" [Also known as the "C. M. I. (Coin Machine Industry) BLUE BOOK"]

[Also known as the "C. M. I. (Coin Machine Industry) BLUE BOOK"] FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Cash Box Price Lists" can only feature the market prices as they are quoted. "The Cash Box Price Lists" act exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Cash Box Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, having a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added cost of reconditioning.) "The Cash Box Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory. his territory.

METHOD: "The Cash Box Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.

FOREIGN BUYERS: To cover cost of packing, crating, shipping, etc., figure an additional \$20 to \$25 on Pin Games—and \$25 to \$30 on Phonographs.

CODE

- Prices UP
 Prices DOWN
 Prices UP and DOWN
 No change from Last Week

5. No quotations Last 2 to 4 Weeks
6. No quotations 4 Weeks or Longer
7. Machines Just Added
* Great Activity



LISTED ALPHA

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AMI		
Model A, '46, 40 Sel.,		
78 RPM	35.00	6 0. 00
Model B, '48, 40 Sel.,	50.00	05.00
78 RPM Model C, '50, 40 Sel.,	50.00	85.0 0
78 RPM	50.00	120.00
Model D-40, '51, 40 Sel.,		
78 RPM	115.00	200.00
Model D-80, '51, 80 Sel.,	305 00	
45 RPM	195.00	295.00
78 RPM	195.0 0	320.0 0
78 RPM	1,0.00	020.00
45 RPM Model E-120, '53, 120	225.00	350.00
Model E-120, '53, 120		
Sel., 45 RPM	285.00	365. 00
Model F-80, '54, 120 Sel., 45 RPM	425.00	465.00
Model F.120 '54 120	423.00	405.00
Model F-120, '54, 120 Sel., 45 RPM	475.00	550.00
Model G-80, '55, 80 Sel.		
45 RPM	5 25.00	650.00
Model G-120, '55, 120	545.00	(85 0.0
Sel., 45 RPM	545.00	675.0 0
Model G-200, '56, 200 Sel., 45 RPM	595.00	700.00
Model H-200, '56, 200	070.00	100.00
Sel., 45 RPM	750.00	875.00
WM Wall Box	5.00	8.0 0
SM or SL Stepper	5.00	8.00
ROCK-OL	A	

4. 1422,, '46, 20 Sel., 78 RPM 4. 1424, '46, Playmaster	20.00
Hideaway, 20 Sel., 78 RPM 4. 1426, '47, 20 Sel., 78	25.00
RPM	35.0 0
Sel., 78 RPM 4. 1432, '50, Rocket '50-51,	35.00
50 Sel., 78 RPM	45.00

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RAPHS		
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BETICALLY		
4. 1432, Same as above, Converted to 45 RPM	(0.00	150
	60.00	150
4. 1434, '51, Rocket, '51-52,		1.50
50 Sel., 78 RPM	70.00	150
4. 1434, Same as above,		

4. 1454, Same as above,		
Converted to 45 RPM		150.0 0
4. 1436, '52, Fireball, 120		
Sel., 45 RPM	75.00	175.00
4. 1436A, '53, Fireball, 120		
Sel., 45 RPM	100.00	245.00
4. 1438, '54, Comet, 120		
Sel., 45 RPM	295.00	435.00
4* 1446, '54, Hi-Fi, 120 Sel.,		
45 RPM		550.00
4* 1448, '55, Hi-Fi, 120 Sel.,		
45 RPM	475.00	650.00
4. 1452, '55, 50 Sel.,		
45 RPM	495.00	595.00
4. 1454, '56, 120 Sel.,	505 00	
45 RPM 4. 1455, '57, 200 Sel.,	595.00	645.00
45 RPM	650.00	795.00
		• > 0 . 0 0
SEEBURG		
4. 146S, '46, Standard, 20		
Sel., 78 RPM	20.00	30.00
4. 146M, '46, Master with		
Remote Attach 20		

4. 1405, '46, Standard, 20 Sel 79 PDM	00.00		4. Cab
Sel., 78 RPM 4. 146M, '46, Master with	20.00	30.00	4. Cap
Remote Attach., 20			2. Cara
Sel., 78 RPM	20.00	30.00	4. Cara
4. 147S, Standard, 20 Sel., 78 RPM		35.00	4. Chir
4. 147M, '47, Master with	20.00	35.00	1. Circ
Remote Attach., 20			2. Circ
Sel., 78 RPM	2 9. 00	35.00	4. Circ
4. 1485, '48, Standard, 20 Sel., 78 RPM	20.00	40.00	()
4. 148M, '48, Master with	20.00	40.00	4. Clas
Remote Attach. 20			()
Sel., 78 RPM 4. 148ML, '48, Light Cab.	20.00	45.00	4. C.O.
Master with Remote			4 Colo
Attach., 20 Sel., 78			4. Cone
	20.00	50.00	1* Con
3* M100A, '49, 100 Sel., 78 RPM	00.00	189.00	((
4* M100B, '51, 100 Sel.			4. Core
45 RPM 3	00.00	400.00	4. Cros

(PI	HONOGI	RAPHS
4. M100BL, '51, 100 Sel.,	0.00	
45 RPM, Light Cab. 30 3* M100C, '53, 100 Sel.,	0.00 41	0.00
45 RPM 38	5.00 49	5.00
4* HF100G, '54, 100 Sel., 45 RPM	5 00 50	5.00
4* HF100R, '54, 100 Sel.,		
45 RPM 55	0.00 67	5.00
2* V200, '55, 200 Sel., 45 RPM 52	5.00 79	5.00
4. KD200, '57, 200 Sel., 45 RPM		5.00
4. W1-L56 Wall Box 5c		
4. 3W2 Wall-a-Matic		
	5.00	B.00
4. 3W5-L56 Wall Box, 5c, 10c, 25c	5.0 0 8	3.00
4. W6L-56 5/10/25 Wire-		
	5.00	3.00
	5.00 8	B.00
4* 3W1 Wall-a-matic 3	9.50 60	0.00
WURLITZER		
4. 1015, '46, 24 Sel., 78		
RPM 2	0.00 35	.00

4. 1015, RPI			Sel.,		20.00	35.00
4. 1017,	'46,	24		78		
4. 1080,	'46,	24	Sel.,	78	25.00	
4. 1100,	'47,	24	Sel.	78	25.00	

lay 3, 1958		
IS—Continued)		
4. 1217, '50, Hideaway, 48 Sel., 45 or 78 RPM		
Sel., 45 or 78 RPM	40.0 0	90.00
4. 1250, '50, 48 Sel., 45 or 78 RPM		
or 78 RPM	50.00	100.00
4. 1400, '51, 48 Sel., 45	F O 00	3.80.00
or 78 RPM	50.00	150.0 0
4. 1450, '51, 48 Sel., 45 or 78 BPM	95.00	165.00
78 RPM 4. 1500, '52, 104 Sel., 45	93.00	165.00
& 78 Intermix	100.00	200.00
4. 1500A, 53, 104 Sel., 45 &		
78 Intermix	145.00	250.00
4. 1600, '53, 48 Sel., 45 & 78 Intermix	900.00	905.00
4. 1650, '53, 48 Sel., 45	200.00	295.00
RPM	225.00	300.00
4. 1650A. '54. 48 Sel., 45 or		000.00
78 RPM 3* 1700, '54, 104 Sel., 45	275.00	345.00
3* 1700, '54, 104 Sel., 45	405.00	
RPM 3* 1800, '55, 104 Sel., 45	435.00	550.00
RPM	485.00	645.00
RPM 2* 1900, '56, 104 Sel., 45	105.00	043.00
	550.00	745.00
4* 2000, '56, 200 Sel., 45		
RPM 4* 2150, '57, 200 Sel., 45	625.00	845.00
	725.00	000.00
	2.50	800.00 5.00
4. 3020 Wall Box	3.00	8.00
4. 3048 (Conv. of 3020)	3.00	10.00
4. 3031 Wall Box	3.00	9.00
4. 3045 Wall Box	3.00	9.00
4. 4820 Wall Box		20.00
n root wan DUX	9.00	25.00

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285.00 325.00 40.00



Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicage Coin; (Ev) Evans; (Ex) Exhibit; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney; (Un) United; (Wm) Williams. Keeney;

	(
	2. Ace High (Got 1/57) 235.00	280.00	4. Crosswords (B 1/56)
	2. Arabian Knights		4. Cue Ball (Wm 2/57)
	(Got 12/53) 80.00	100.00	4. Daffy Derby (Wm 8/54)
.00	4. Army-Navy (Wm 10/53) 30.00	50.00	4. Daisy May (Got 7/54)
0.00	4. Arrow Head (Wm 7/57) 225.00	300.00	4. Dealer "21" (Wm 2/54)
	2. Atlantic City (B 5/52) 25.00	5 5.0 0	4. Derby Day (Got 5/56)
0 .0 0	4. Auto Race (Got 9/56). 175.00	235. 00	4. Diamond Lill
.00	4* Balls-A-Poppin' (B 11/56) 145.00	2 10.0 0	(Got 12/54)
	4* Beach Beauty (B 11/55) 110.00	165.00	4. Disk Jockey (Wm 11/52)
.00	4* Beach Club (B 2/53) 25.00	65.00	4. Domino (Wm 5/52)
.00	4* Beauty (B 11/52) 20.00	65.00	4. Double Header
	4. Big Ben (Wm 9/54) 55.00	115.00	(B 7/56)
.00	4* Big Show (B 9/56) 250.00	295.00	4. Dragonette (Got 6/54).
.00	4. Big Hit (CC 7/52) 15.00	30.0 0	2* Dude Ranch (B 9/53).
	4. Big Time (B 1/55) 75.00	125.00	4. Duette (Got 4/55)
.00	4. Blondie (CC 8/56) 110.00	195.00	2* Easy Aces (Got 12/55)
.00	2. Brazil (Un 10/56) 195.00	245.00	4. Fair Lady (Got 11/56)
	4. Bright Lights (B 5/51) 20.00	30. 00	4. Fairway (Wm 6/53)
.00	4. Bright Spot (B 11/51). 30.00	50.00	4. Flag Ship (Got 1/57) .
	2* Broadway (B 12/55) 150.00	185.00	4. Flying High (Got 2/53)
	4. Cabana (Un 3/53) 20.00	50. 00	4. Four Bells (Got 10/54)
. 0 0	4. Capri (CC 10/56) 110.00	185.00	4 Four Corners
	2. Caravan (Un 2/56) 90.00	155.00	$(Wm \ 12/52) \dots$
00	4. Caravan (Wm 6/52) 25.00	50.00	4. "400" (Upright) (Ge 10/52)
.00	4. Chinatown (Got 10/52) 30.00	50.00	4. Four Stars (Got 6/52)
	1. Circus (Un 8/52) 30.00	50.00	4. Frolics (B 10/52)
00	2. Circus (B 8/57) 275.00	335.00	4* Frontiersman
	4. Circus Wagon		(Got 11/55)
00	$(Wm \ 10/55) \ \dots \ 145.00$	210.00	4* Fun House (Wm 10/56)
	4. Classy Bowler (Got (7/56) 175.00	230.00	4. Gay Paree (Wm 6/57).
00	4. C.O.D. (Wm 9/53) 50.00	75.00	4* Gay Times (B 6/55)
	4 Colors (Wm 11/54) 70.00	110.00	4* Gayety (B 3/55)
	4. Coney Island (B 9/52) 20.00	50.00	4. Gladiator (Got 1/56)
00	1* Continental Cafe		4. Golden Nugget (Upright) (Ge 2/53)
00	(Got 7/57) 250.00	335.00	4. Gold Star (Got 8/54)
	4. Coronation (Got 11/52) 25.00	50.00	4. Grand Champion
00	4. Crossroads (Got 5/52). 25.00	50.00	(Wm 3/53)

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May 3, 1958

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175.00 180.00 180.00 190.00 190.00 195.00 195.00 195.00 195.00 195.00 220.00 235.00 240.00 245.00 235.00 335.00 350.00

525.00

275.00

The C	Cash E	Box			Page	7
(PINI	BALL G	AMES-	Continued)			
		.00 4.	Royal Flush (Got 5/57)	235.00	300.00	
Green Pastures	.00 100		Saddle and Turf (Ev 10/53)	85.00	175.00	
Gun Club (Wm 11/53). 35.		.00 4.	(Club Model)		180.00	
Guys-Dolls (Got 5/53). 30	.00 75		Scoreboard (Got 4/56) . Screamo (Wm 4/54)		245.00 100.00	
Gypsy Queen (Got 2/55) 100		.00 4.	Sea Belles (Got 8/56)	225.00	285.00	4.
Autoup (Shamrock ($\mathbb{W}m \ 1/57$).		240.00 110.00	4
Harbor Lites		4.	Shindig (Got 10/53) Show Boat (Un 12/52)	50.00 40.00	60.00	
(Got 2/56) 145 Havana (Un 2/54) 20		.00 4*	* Show Time (3/56)		425.00	4.4
		4.	Silver (Got 10/57) Silver Chest (Upright)	295.00	335.00	4
Hawaiian Beauty	.00 115	00	(Ge 4/53)	40.00	70.00	4
(000 1/01/ 111111		4.	Silver Skates (Wm 2/53) Singapore (Un 10/54).	30.00 25.00	70.00 80.00	
		00 4.	Skill Pool (Got 8/52)	30.00	60.00	4
Hot Diggity (Wm 8/56) 180	.00 230	0.00 4.	Skyway (Wm 8/56)	50.00	100.00	4
Ice-Frolics (B 1/54) 40	0.00 85		Slugfest (Wm 3/52) * Sluggin' Champ	25.0 0	40.00	4
Jure PJ (5 00	(Got 4/55)	100.00	175.00	4
).00 1 20	0.00	(Wm 10/55)	125.0 0	150.00	4
Jublice (out of et)	0.00 25		Snafu (Wm 12/55)	115.00	180. 00	4
(00 12)02/ 0000		0.00	Got 6/55)	129.00	175.00	4
Key West (B 12/56) 275			. South Seas (Un 5/56) .	155.00	255.00	1
Trings (that of still		= 00 4.	Spitfire ($\mathbb{W}m \ 2/55$)	60.00 25.00	115.00 50.00	.7
Lazy "Q" (Wm 2/54) . 35	5.00 9	5.00 4.	. Spot Lite (B 1/52) . Sportsman (Wm 2/52).	20.00	30.00	
Ditto II Dinto (1990 - 1997)		5.00 4	. Springtime (Ge 3/52) .	20.0 0	30.00	4
Hong Douch (II - II - I		5.00 4	. Stage Coach (Got 11/54)	125.00	160.00	4
Lulu (Wm 12/54) 55			. Stardust (Wm 3/56)	110. 00	190.00	4
Triujobile (out it it it			. Starfire (Wm 1/57) . Starlets (Un 12, 55)	210.00 65.00	230.00 140.00	
majorecces (T	. Starlets (Un 12.55) . Star Pool (Wm 10/54).	50.00	100.00	4
Marathon (Got 10/55). 18	5.00 23	= 00 l	. Stars (Un 6/52)	25.00	40.0 0	4
Marble Queen (Got 8/53) 4	5.0 0 8		. Starlite (Wm 3/53)	30.00	50.00	4
Mermaid (Got 6/51) 1		0.00	Wm 12/53)	35.00	60.00	
MICAICO (OH 0/01)		$\begin{array}{c c} 0.00 \\ 0.00 \end{array}$ 1	. Super Circus	205 00	4 10. 00	
Monaco (Un 8/56) 17		E 00	(Got 10/57) . Super Jumbo	293.00	410.00	4
Mystic Marvel		0.00	(Got 10/54)		275.00	
		0.00 4	4. Super-Score (Wm 9/56) 4* Surf Club (B 3/54)	195. 00 30.00	245.00 7 0.0 0	ľ
. Niagara (Got 12/51) 2		5.00 -	4. Surf Rider (Wm 12/56)		250.00	ľ
* Night Club (B 4/56) . 17 . "9" Sisters (Wm 1/54) . 5		0.00 4	. Sweepstakes (Wm 1/52)	30.00	55.00	
. Olympics (Wm 5/52) . 2			4* Sweet-Add-A-Line (Got 7/55)	125.0 0	175.00	
		50.00 55:00 4	4. Tahiti (Un 8/53)	25.00	70.00	
			4. Three Deuces (Wm 8/55)	120.00	150.0 0	
* Parade (B 6/56) 17		35.00	4. Thunderbird (Wm 5/54)		125.00	
. I urus open (25.00 4	4. Tim-Buc-Tu (Wm 1/56)	125.00	165. 00	
. Peter Pan (Wm 4/55)	95.00 1		4. Times Square (Wm 4/53)		65.00	
a reconcerning (4. Toreador (Got 6/56) 4. Tournament (Got 8/55)		275.00	
			4. Triple Play (Un 8/55).		140.00	
. Playtime (Un 10/57) 29		95.00	4. Tropicana (Un 1/55)	45.00	110 .00	
			4. Tropics (Un 7/53)	25.00	60.00	
Quartet (Got 2/52) 4 Queen of Hearts	10.00	00.00	2. Twenty Grand (Wm 12/52)	25.00	45.0 0	
(Got 12/52) 4			4. Twin Bill (Got 1/55)		150.00	
. Quintet (Got 3/53) 4 . Race The Clock	40.00		4* Variety (B 9/54) 4. Wishing Well	45.00	85.00	
$(Wm 5/55) \dots \dots$		65.00	(Got 9/55)	145.00	175.00	ľ
4. Rainbow (Got 12/56) . 1 4. Regatta (Wm 11/55)		50.00 50.00	4. World Champ (Got 8/57)	210.00	285.00	
2* Register (Got 10/56) . 2		25.00	4. Wonderland (Wm 5/55)	110.00		
4. Rio (Un 11/53)	20.00	65.00	4* Yacht Club (B 6/53) .	. 20.00	50. 00	
4. Rodeo (Un 2/53)	3 5.0 0	60.00	4. Zingo (Un 10/51)	20.00	45.00	
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l *]	Ba	lly	AE	BC 1	Bow	ling	g		25.00	545	5.00	4.	Kee	ney	Bil	(5/5 cini	(6/	54)	75	00.00 5.00	1
7.]	Ba	lly	Al 2/57	I S	tar	Bov	vler		65 .0 0		5.00	4.	Kee	ney	Am	eric	an	(9/	54)	90	00.().00	1
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4.	C	hiC	.0/5 Loin	K	ing	(10	/53).	30.0 35.0		0.00 0.00	4)eLu	ixe	moo	lel			5	0.00	
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4.	С	hi(T	hun	der]	bolt		100.0	0 21	10.00		. Un	ited	Co		Ta	rge	tte		65.00	
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7.	(Chi	Coi	n J	ΓV	'57) Bow	lin	g	565.		95.00	1.	4* W	ms.	Ro		Bal	1				
		_				1/57		_	595.0	00 6	45.00	1		(12,	/56) 6	Pla	yer		. 1	75.00)

4. Big Tent (Ke 12/56) .. 250.00 325.00 4. Circus (Au 5/56) 235.00 265.00 4. County Fair (Au 3/57) 275.00 325.00 4. Gun Smoke (Ga 5/56). 315.00 325.00

4. Hunter (Ga 5/55) 225.00 4. Skeet Shoot (Ga 1/57) 375.00 4. Super Big Tent (Ke 6/57) 345.00 235.00 **395**.00 395.00

4. Super Hunter (Ga 6/57) 395.00 League (11/57). 435.00

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The Cash Box **PRICE LISTS**" 76 May 3, 1958

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The	Cash Box		Page
TITTTT			
	KINNIF	RIDES	
4. Bally Champion Horse. 29	5.00 450.00	4. Capitol Palomino Horse 250.00	375.00
4. Bally Moon Ride 10 1* Bally Space Ship 15	60.00 350. 00	4. Capitol See Saw 125.00 4. Chicago Coin Super Jet 125.00	295.00 295.00
4. Bally Speed Boat 16 4* Bert Lane Merry-Go-	55.00 295.00	4. Chicago Round The World Trainer 300.00	400.00
4* Bert Lane Miss America	0.00 350.00	1. Decco Merry-Go-Round. 150.00 2* Decco Space Ranger 125.00	350.00 300.00
4. Bert Lane Fire Engine 32	25.00 275.00 20.00 385.00	4. Exhibit Big Bronco 295.00 4. Exhibit Mustang 300.00	375.00 375.00
4. Capitol Donald Duck 26 4. Capitol Elsie 27	5.00 350.0 0	7. Exhibit Sea Skates 200.00 4. Exhibit Space Patrol 100.00	325.00 265.00
	TALLS		
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		QUIPMENT	
APT 6 Cup Bide Bange 4			60.00
	95.00 250.00 0.00 70.00	4. Keeney Air Raider 40.00	125.00 A
4. Bally Big Inning 5	0.00 75.00	4. Keeney Sub Gun 40.00 4. Keeney Texas Leaguer 20.00 4. Keeney Sportsman	40.00
4. Bally King Pin 2	20.00 40.00	(11/54) 125.00	160.00
4. Bally Undersea Raider. 5	50.00 75.00 50.00 75.00	4. DeLuxe model 130.00 4. Keeney Ranger (3/55) . 220.00	170.00 240.00
	5.00 275.00	4. DeLuxe model (3/55) 225.00 4. Mills Panorama Peek	250.00
4. Champion Hockey 4	05.00 150.00 10.00 100.00	- (11/54) 175.00 4. Mills Conv. for	275.00
2* ChiCoin Basketball Champ	75.00 150.00	Panoram Peek 10.00 4. Muto. Atomic Bomber. 65.00	15.00 125.00
	95.00 150.00 10.00 95.00	 4. Mutos. Ace Bombers 85.00 4. Mutoscope Dr. Mobile 	140.00
	45.00 65.00 60.00 125.00	(Prewar) 65.00 4. Mutos. Fly Saucers 90.00	150.00 125.00
4. ChiCoin Pistol	30.00 75.0 0	4. Mutos. Photo (Pre-War) 100.00 4. Mutos. Photomatic	270.00
	50.00 150.00 35.00 160. 00	(DeLuxe) 145.00 4. Mutoscope Silver Gloves 120.00	325.00 200.00
4* ChiCoin Twin Hockey (5/56) 15	50.00 250.00	2. Mutoscope Sky Fighter 50.00 4. Mutos. Voice-O-Graph	135.00
4* ChiCoin Steam Shovel	00.00 195.00	35¢	325.00 335.00
4. Evans Bola Score	30.00 60.00 35.00 95.00	4. Mutos. Drive Yourself. 395.00 4. Mutoscope Rock n' Roll	495.00
4. Evans Ski Roll 3	5.00 60.00 50.00 115.00	(7/56) 30.00 4. Philadelphia Toboggan Skee	100.00
4. Evans Play Ball	25.00 50.00 15.00 85.00	Alley 375.00 4. Quizzer 40.00	395.00 .60.00
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4. Exhibit Space Gun 4	0.00 125.00 40.00 120.00	4. Scientific Pitch 'Em 45.00 4* Seeburg Bear Gun 50.00	140.00 150.00
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	45.00 110.00	4* Telequiz	110.00 , 40.00
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	90.00 160.00	4. Un. Carn. Gun (10/54) 99.50 4. DeLuxe model 110.00	150.00 160.00
	00.00 200.00	4. Un. Bonus Gun (1/55) 195.00 4. DeLuxe model 200.00	230.00
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(6/55) 20 1. Exhibit Jungle Hunt		4. Un. Star Slugger (4/56) 215.00 2. Un. Pirate Gun (10/56) 275.00	275.00 365.00
2* Exhibit Ringer Ball	25.00 350.00	4. Wilcox-Gay Recordio 30.00 4. Wms. DeLuxe World	55.00
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4. Genco 2. Player	70.00 125.00	(4/53)	100.00
4* Genco Rifle Gal. (6/54) 1	00.00 225.00 15.00 165.00	(12/53) 50.00 4. Wms. Super Pennant	110.00
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Products listed here are currently in p prices, F.O.B. factory.	roduction. Prices are manufacturers' list
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Model I-120, 120 Selec. Phono. Model I-100, 100 Selec. Phono.	6 Hole Pool 395.00
Model I-100, 100 Selec. Phono. Model IAR-200 Selective-play Hideaway Model IBB-200 Continuous-play Hideaway Model WQ-200 Model 200 Selec. Wall Box Model 120 Selec. Wall Box Bargrip Wall Box Bracket Recessed Ceiling Speaker	J. H. KEENEY & CO., INC.
Model IBB-200 Continuous-play	League Leader (Baseball Game DeLuxe Big Tent
Hideaway	(Upright Electronic Scoring $3 \ <$
Model 200 Selec. Wall Box	Snack Vender
Model WQ-120	Soup Vender
Bargrip Wall Box Bracket	DeLuxe Hot Coffee & Hot Chocolate Combo Vender
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Corner Speaker	ROCK-OLA MFG. CORP. Model 1465, 200 Selec. Phono.
AUTO-BELL MFG. CO. Play Ball, Counter Game\$ 49.50	Model 1488, 120 Selec, Phone,
Super Circus No List Price	Model 1402, 50 Select. 1 hono. Model 1450, Playmaster,
(Upright Electronic Scoring F.P. Game)	120 Selec. Phonograph
AUTO-PHOTO CO. Model 14 Studio\$3,245.00	Speaker
BALLY MFG. CO.	Control
Big Inning (Baseball Game)	Model 1927, Remote Volume Control with Cancel Button
Space Gunner Trophy Bowler	Model 1462, 50 Selec. Phono. Model 1450, Playmaster, 120 Selec. Phonograph Model 1617, Hi-Fi Wall Speaker Model 1906, Remote Volume Control Model 1927, Remote Volume Control with Cancel Button 50¢ Coin Chute Available For All Models Dual Cradit Unit Available for
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Miss America (In-line Game)	Model 201, 200 Selec. Phono.
Skill Roll 415.00 All-Star DeLuxe Bowler 640.00	Model 161, 160 Selec. Phono. Model 101, 100 Selec. Phono. D3WA-Wall-O-Matic 200 Selec. MRVC-3-Master Remote Volume Control HFCV2-8-High Fidelity Wall Speaker HFCV3-8-High Fidelity Corner Speaker HFCV-12-High Fidelity Recessed Speaker PS6LZ-Power SupplyAutomatic Selec. Provide Selec. To a selec. Matter Selec. To a selec. To a selec. Matter Selec. Matter Selec. Matter Selec. Data selec. Matter Selec.Mathematic Select Selec. Matter Selec. Matter Selec.Mathematic Select Select Selec. Matter Select Sel
All-Star DeLuxe Bowler (Free Play Model) 665.00	D3WA-Wall-O-Matic 200 Selec.
All-Star Super DeLuxe Bowler	Volume Control
ABC Super DeLuxe Bowler	HFCV2-8—High Fidelity Wall Speaker
(6 Player, Puck Type) 8½ Foot	HFCV3-8—High Fidelity Corner Speaker
Toonerville Trolley 835.00 Bike (Kiddie Ride) 835.00	HFCV-12—High Fidelity
Model T (without Record	Recessed Speaker
Changer) 705.00 Model T (with Record	HFAI-3—Power Amplifier /
Changer) 755.00 The Champion	UNITED MFG. CO. Shooting Star
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Single Column Double Column	(Match-A-Score Model)
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Authorized for Publication J. F. FRANTZ MFG. CO.	UPA-100, 100 Selec. Phono
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