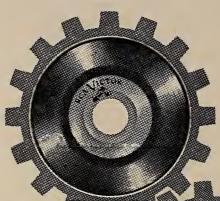




With his Dot recording of "April Love" already way up in the charts, Pat Boone's film of the same name was premiered at New York Roxy Theater last week in a eelebration that turned out to be an overwhelming tribute to the young star. Pat has become one of the hottest artists in the entertainment world through making hit after hit for Dot, turning out top drawing movies for Twentieth Century-Fox, and performing on his own weekly television show over the ABC network. Above he is pictured in a seene from "April Love" with his eo-star Shirley Jones.

# Geared to <u>GO</u> on RCA Victor!



#### **HAPPINESS THEME**

(from the GM 50th Anniversary TV Show) c/w HI LILI, HI LO (from the MGM film "Lili" The General Motors Orch. conducted by Hugo Winterhalter 47/20-7095

#### ROCK AND ROLL RHAPSODY

c/w I TAKE THEE (The Wedding Song)

PAT O'DAY with the Hugo Winterhalter Orch. and Chorus 47/20-7077

#### STARGAZER c/w THE BEST DREAM OF ALL VAUGHN MONROE with Joe Reisman Orch. and Chorus

#### INTO THE EYES OF TEXAS c/w COME BACK TO ME Gail Davis (TV's Annie Oakley) 47/20-7092

#### CONGRATULATIONS, JOE c/w PRELUDE to a BROKEN HEART

RCAVICTOR

**Pee Wee King** 47/20-7090

RCA

#### STEPPING STONE c/w JIG SAW PUZZLE

The Falcons 47/20-7076

Watch for these NBC-TV network shows in color and black and white...THE PERRY COMO SHOW, THE GEORGE GOBEL SHOW, THE EDDIE FISHER SHOW, THE PRICE IS RIGHT, TIC TAC DOUGH ... all sponsored by



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Volume XIX-Number 10

November

# Retailers Distributors Uperators **Disk Jockeys**

On the back of this page you will find the world famous CASH BOX Top 60 Best Selling Records. From now on you will be able to tear this card out and use it for general display purposes. Retailers will be able to pin it or paste it near their cash registers. This pin up sheet is bound to increase sales. Distributors' salesmen will be able to use it as a further sales aid. And for operators and disk jockeys it makes an ideal programming guide.

In offering this new service, THE CASH **BOX** takes one more step forward in its never ending campaign to widen the horizons of the entire record industry.



# The Cash Box

## **Best Selling Tunes on Records**

#### COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS

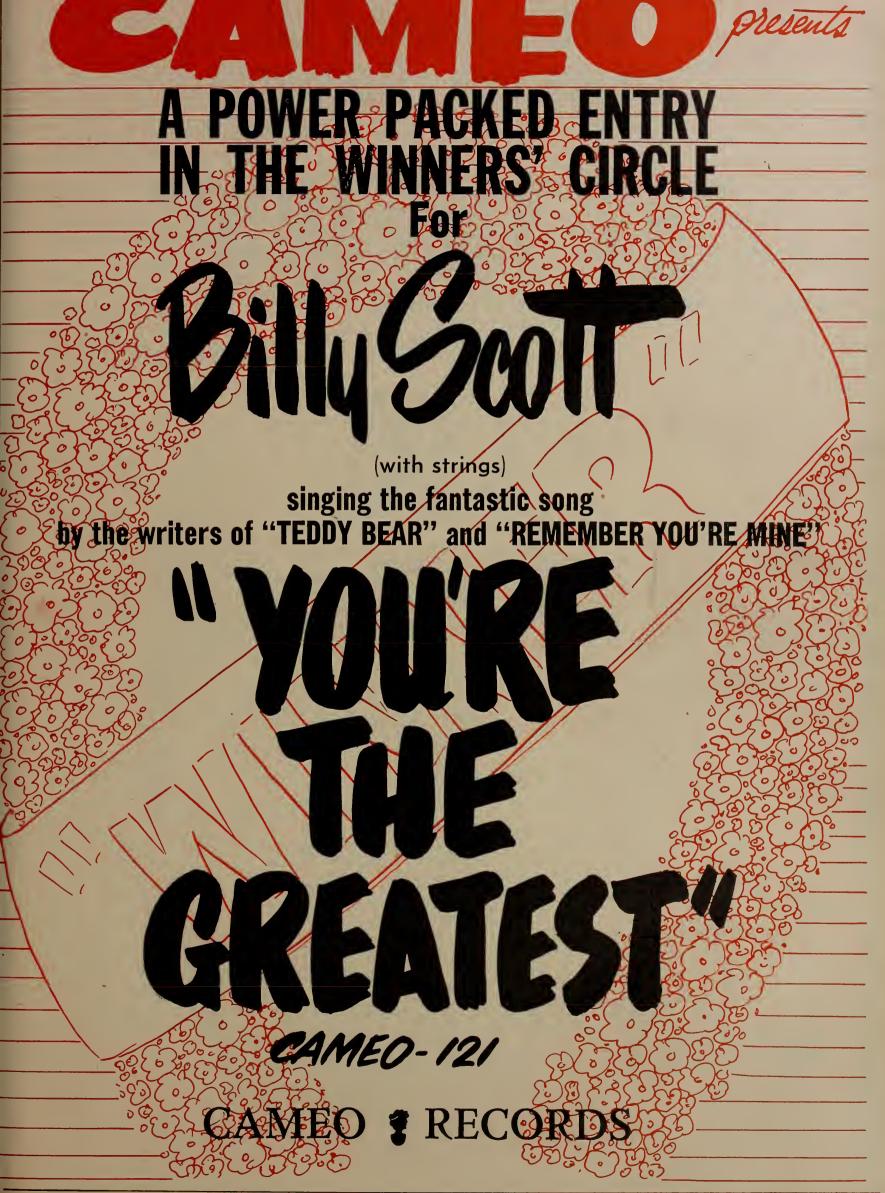
PIN UP SHEET For Week Ending NOVEMBER 23, 1957

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Pos. 11/16 11/9 27-Wun'erful, 46-With You On 1—Jailhouse Rock 19—Tammy 36—Love Me Forever 10—My Special 46 55 ★AP-9863—EYDIE GORME Let Me Be Loved BY-1038—JOVAN DELL Bon Bon Baby ★PA-509—FOUR ESQUIRES I Ain't Been Right 15 13 Wun'erful My Mind 15 13 ★CR-61851—DEBBIE REYNOLDS French Heels CR-61845—JOSEPH GERSHENSON The Bachelar DE-30317—PAT KIRBY Don't Keep Me Silent DE-30398—GEORGE BARNES Around The World DE-30433—BILL SNYDER Man Of A Thousand Faces ME-71123—RICHARD Angel 37 ★VI-7035—ELVIS PRESLEY Treat Me Nice 26 ★CA-3782—NAT "KING" COLE Raintree County ★CA-3815—STAN FREBERG Wun'erful, Wun'erful —Pt. 2 ★DE-30423—BOBBY HELMS Standing At The End Of My World PP-115—SONNY LAND TRIO The Spreading Chestnut 47—Plaything 31 2-You Send Me 31 AL-3396—LITTLE WILBUR I Don't Care \*DO-15643—NICK TODD The Honey Song ME-71173—CHUCK MILLER After Yesterdary \*RV-3505—TED NEWMAN Unlucky Me 28—Oh Boy CR-61896-TERESA BREWER Would I Were 48 37—My One Sin ★BR-55035—CRICKETS Not Fade Away 11—Little Bitty DO-15654—CORNEL GUNTER Call Me A Fool \*KE-34013—SAM COOKE Summertime races ME-71123—RICHARD HAYMAN Calypso Gal VI-6930—AMES BROTHERS Rockin' Shoes Pretty One ★EP-9229—FOUR COINS 11 12 \*AL-3398-THURSTON HARRIS I Hope Yeu Wen't Held It Ageinst Me 29—That'll Be MO-1025-JESSE BELVIN Summertime VI-7029—JUDY FAYE Who Cares The Day +CS-211-BOBBY DAY 38-Bony Moronie 21 17 AG-5276-RAVENS Dear One 20—I'll Remember 47 ★SP-615—LARRY WILLIAMS You Bug Me, Baby 48—Great Balls 3-Silhouettes 12—All The Way Dear One \*BR-55009—THE CRICKETS I'm Looking For Someone Ta Love DE-30434—BUDDY HOLLY Rock Around With Oille Vee VE-10064—JEFF ALLEN Guilty Today **Of Fire** AP-9855-STEVE GIBSON & RED CAPS 18 19 CA-3793—FRANK SINATRA Chieaga DE-30444—NORVELLE REID The World End DE-30453—GRADY MARTIN BN-510—LIL WALLY Liechtensteiner Polka \*ME-71189—PATTI PAGE My How The Time Goes By ★SU-281—JERRY LEE LEWIS You Win Again VI-7098—GEORGIA GIBBS I Miss You Flamingo +CM-117-THE RAYS Deddy Cool 39—Buzz, Buzz, Buzz ME-71197—DIAMONDS Daddy Cool MG-12580—DEAN JONES There Goes My Heart JU-5300—WALTER 9CHARF ORCH. Song Of Raintree County 49-Wait And See ★EB-119—HOLLYWOOD FLAMES Crazy ME-71221—RUSTY DRAPER I Get The Blues When It Rains 21—Happy Happy Birthday Baby 34 ★IM-5467—FATS DOMINO I Still Love You 30—The Joker ★DO-15662—HILLTOPPERS Chicken, Chicken ★EM-1026—BILLY MYLES Honey Bee 14 14 14 \*CK-872—TUNE WEAVERS Ol' Man River DE-30432—KAY CEE JONES ME-71182—DOTTIE FERGUSON Darling It's Wonderf 4-Wake Up Little 13—Kisses Sweeter 50—Pretend You Kisses Sine Than Wine 33 Susie Don't See Her 40—Could This 50 33 ± ★RO-4031—JIMMIE RODGERS Better Laved You'll Never Ba CD-1337-EVERLY BROTHERS Be Magic ★CO-41010—JERRY VALE The Spreading Chestnut 51 31—And That 60 ★GO-5011—THE DUBS Yellow Rose Of Texas **Reminds** Me 22—Alone 14-Just Born 16 5-Chances Are 51—Have I Told You 25 26 25 DE-30448-CARMEN CAVALLARO An Affair To Remember \*JU-5292-DELLA REESE I Cried For You 24 3 ★LA-125—SHEPHERD SISTERS Congratulations To Someone ME-71195—BROTHER SISTERS Pass Me The Mustard Lately That I Love You 36 18 CO-40993-JOHNNY MATHIS The Twelfth Of Never ★VI-7050-PERRY COMO 41—Love Bug Crawl 60 --★ME-71209---JIMMY EDWARDS Honey Lovin' 52—I Never Felt 6-April Love 15—Honeycomb RICHARD HAYMAN ORCH. Finiculi, Finiculi, Finiculi MG-12542—AMBROSE ORCH. Georgian Rhumba VI-1-6981—KAY STARR Flim, Flam, Floo VI-7027—MELACHRINO O. Whatever Lola Wants **More Like** DE-30418-GEORGIE SHAW Oh Mis'rable Love 23—Keep ★DO-15660—PAT BOONE When The Swallows Come Back To Capistrano Falling In Love 42—The Twelfth A-Knockin' ★RO-4015—JIMMIE RODGERS Their Hearts Were Full Of Spring 50 Of Never 19 16 ★SP-611—LITTLE RICHARD Can't Believe You Wanna Leave 53—An Affair To ★CO-40993—JOHNNY MATHIS Chances Are Remember 7-Melodie D'Amour 16—I'm Available 32—Lotta Lovin' 9 AG-5278-KENDALL SISTERS 54-Rainbow 24—Rock And 21 LO-1751—EDMUNDO ROS Carnotian Girl \*VI-7046—AMES BROS. So Little Time ★CA-3763—GENE VINCENT Wear My Ring Don't Bother Me CG-1008—DAVE BURGESS 35 43—Whole Lot Of Roll Music Shakin' Going 46 LI-55102-MARGIE RAYBURN 55—That's Why I ★CH-1671—CHUCK BERRY Blue Feeling On VK-0303-MARTY GOLD Carefree Heart Was Born 42 27 33—Peanuts ★SU-267 JERRY LEE LEWIS It'll Be Me +OK-7088-LITTLE JOE & THRILLERS 17—Liechtensteiner 56—Hey Little Girl 8-Be Bop Baby 25—Diana Lilly Lou Polka 20 15 ★AP-9831—PAUL ANKA Don't Gamble With Love 23 28 23 28 BN-510-LIL WALLY I'll Remember Today CR-61900-LAWRENCE WELK You Know Teo Much \*LO-1755-WILL GLAHE ORCH. Schweizer Kanton 44-Rock-A-Chicka ★IM-5463—RICKY NELSON Have I Told You Lately That I Love You 57—Reet Petite 34—Hula Love ★DE-30471—WARNER MACK Since I Lost You 28 20 ★RO-4018—BUDDY KNOX Devil Woman 58—Ivy Rose 26—Till DO-15666-JIM LOWE Bright Lights 9-Raunchy 38 40 38 CO-40826—PERCY FAITH The Last Dance ★KA-197—ROGER WILLIAMS Big Town RO-4025—LEO DIAMOND Sunrise In Texas VI-6980—DINAH SHORE Fascination 25 43 59—Dance To The Bop 25 DO-15661---BILLY VAUGHN Soil Along Silvery Moon ★IM-5474--ERNIE FREEMAN Puddin' ★PH-3519---BILL JUSTIS The Midnite Man 18—Peggy Sue 39 35—The Story 45—Back To 41 Of My Life ★CR-61885—BUDDY HOLLY Everyday IM-5473—JACKIE WALKER Wonderful One **School Again** 49 60-Never Be Afraid 33 ★CO-41013—MARTY ROBBINS Once-A-Week 50 +CM-116-TIMMIE RODGERS

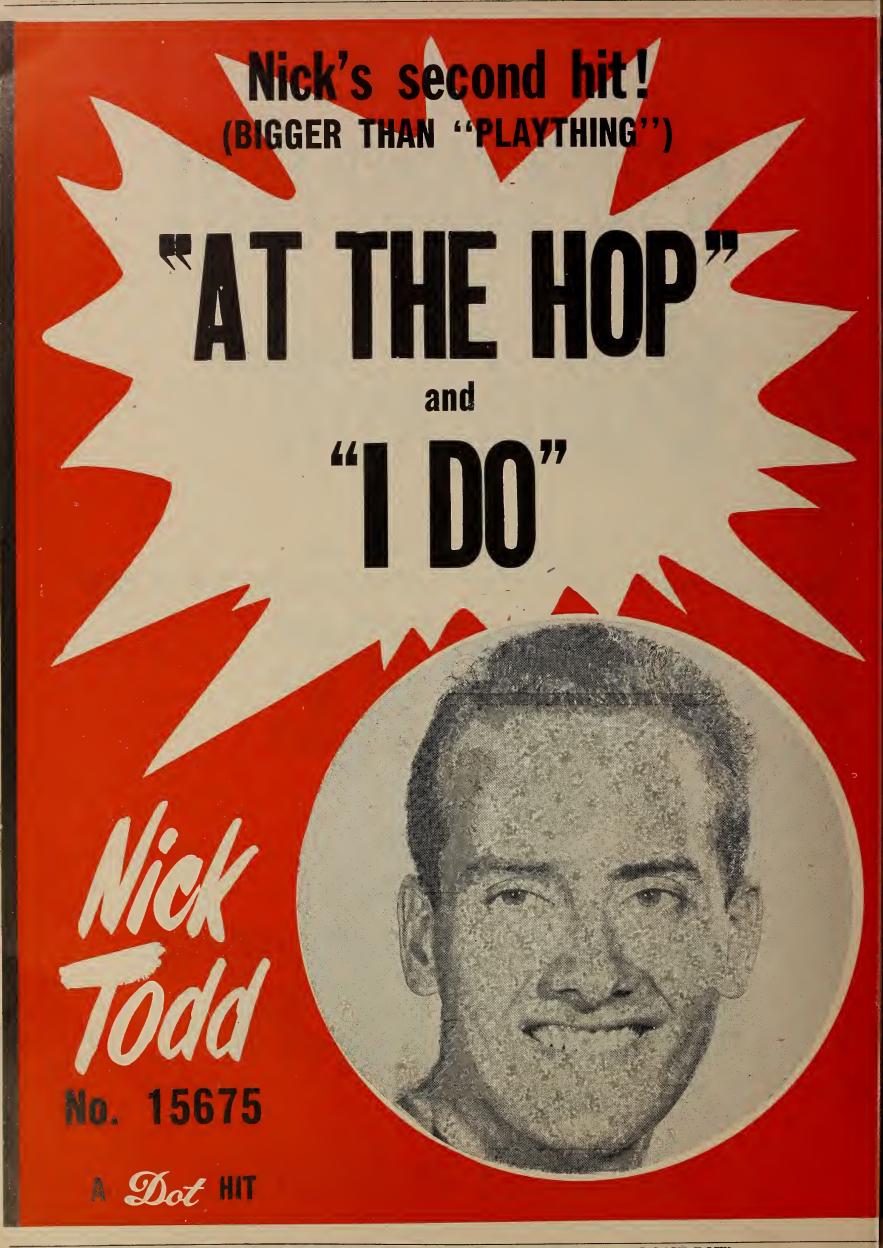
AC—Atco AF—Audio Fidelity AG—Argo AL—Aladdin AO—Appolio	AT—Atlantic BA—Boton BN—Banana BR—Brunswick BT—Bethlebern BY—Bally CA—Capitol CC—Chic	CG—Challenge CH—Chess CK—Checker CL—Colonial CM—Cameo CN—Chancellor CO—Columbia	CS—Closs DA—Dano DD—Dale DE—Decca DL—DeLuxe DO—Dot DS—Disneyland	DU—Duke EB—Ebb EL—Eldorado EM—Ember EP—Epic ER—Era EX—Excello	FI—Fiesta FL—Flash FP—Flip FR—Fraternity GE—Gee GL—Glory GO—Gone	HY—Hickory IM—Imperial JU—Jubilee JZ—Josie KA—Kapp KE—Keen KI—King	LI-Liberty LO-London LU-Luniverse ME-Mercury MG-MGM MO-Modern OJ-OJ	PA—Paris PE—Peacock PH—Sam Phillips Int. PI—Pilgrim PP—Prep RE—Regent	RO—Roulette RP—RPM RV—Rev SA—Savoy SP—Specialty SU—Sun TH—Thunderbird	UN—United UQ—Unique VE—Verve VI—RCA Victor VJ—Vee Jay VK—Vik VV—Vip	

• Taxes are listed above in order of their popularity based on a continuing weekly national survey of leading retail dealers by The Cash Box. Each listing includes the name of the song record number, ortists and tune on the reverse side. • All labels listed in alphabetical order.

• The numbers underneath the title indicate the positions of the record last week and two weeks ago, respectively.



Page 6



November 23, 1957



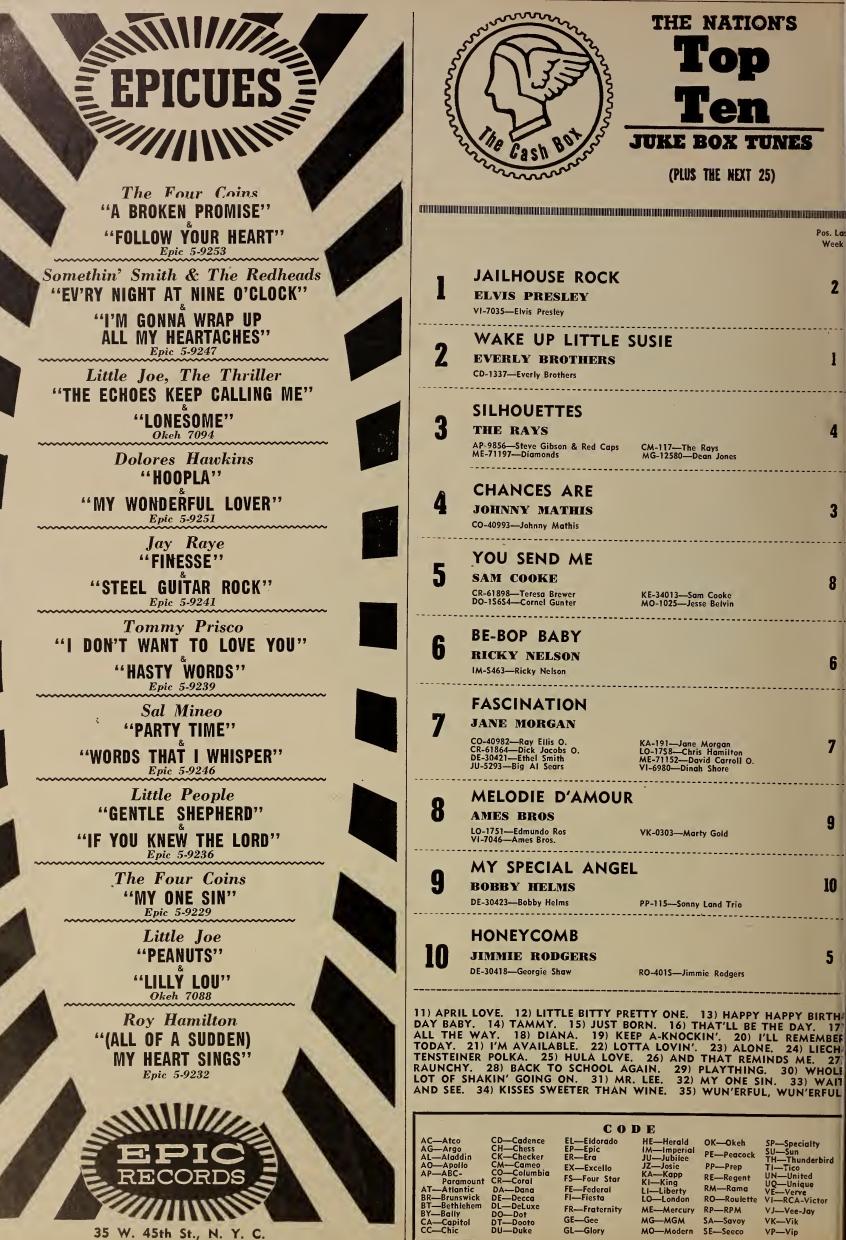
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THE PERFORMANCE

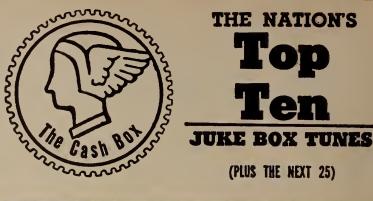
• THE SOUND





*ot* HIT NO. 15666





November 23, 1954

Pos. La:

Page 8

			Week
1	JAILHOUSE ROCK ELVIS PRESLEY VI-7035—Elvis Presley		2
2	WAKE UP LITTLE S EVERLY BROTHERS CD-1337—Everly Brothers	USIE	1
3	SILHOUETTES THE RAYS AP-9856—Steve Gibson & Red Caps ME-71197—Diamonds	CM-117—The Rays MG-12580—Dean Jones	4
4	CHANCES ARE JOHNNY MATHIS CO-40993—Johnny Mathis		3
5	YOU SEND ME SAM COOKE CR-61898—Teresa Brewer DO-15654—Cornel Gunter	KE-34013—Sam Cooke MO-1025—Jesse Belvin	8
6	BE-BOP BABY RICKY NELSON IM-S463—Ricky Nelson		6
7	FASCINATION JANE MORGAN CO-40982—Ray Ellis O. CR-61864—Dick Jacobs O. DE-30421—Ethel Smith JU-5293—Big Al Sears	KA-191—Jane Morgan LO-1758—Chris Hamilton ME-71152—David Carroll O. VI-6980—Dinah Shore	7
8	MELODIE D'AMOUR AMES BROS LO-1751—Edmundo Ros VI-7046—Ames Bros.	VK-0303—Marty Gold	9
9	MY SPECIAL ANGEL BOBBY HELMS DE-30423—Bobby Helms	PP-115-Sonny Land Trio	10
10	HONEYCOMB JIMMIE RODGERS DE-30418—Georgie Shaw	RO-401S—Jimmie Rodgers	5

11) APRIL LOVE. 12) LITTLE BITTY PRETTY ONE. 13) HAPPY HAPPY BIRTHJ DAY BABY. 14) TAMMY. 15) JUST BORN. 16) THAT'LL BE THE DAY. 17 ALL THE WAY. 18) DIANA. 19) KEEP A-KNOCKIN'. 20) I'LL REMEMBER TODAY. 21) I'M AVAILABLE. 22) LOTTA LOVIN'. 23) ALONE. 24) LIECH TENSTEINER POLKA. 25) HULA LOVE. 26) AND THAT REMINDS ME. 27 RAUNCHY. 28) BACK TO SCHOOL AGAIN. 29) PLAYTHING. 30) WHOLE LOT OF SHAKIN' GOING ON. 31) MR. LEE. 32) MY ONE SIN. 33) WAIT AND SEE. 34) KISSES SWEETER THAN WINE. 35) WUN'ERFUL, WUN'ERFUL

	CD Cadara	CO			
AC—Atco AG—Argo AL—Aladdin AO—Apollo AP—ABC- Paramount AT—Atlantic BR—Brunswick BT—Bethlehem BY—Bally CA—Capitol CC—Chic	CD—Cadence CH—Chess CK—Checker CM—Cameo CO—Columbia CR—Coral DA—Dana DE—Decca DL—DecLuxe DO—Dot DT—Dooto DU—Dot DU—Dot DU—Duke	EL—Eldorado EP—Epic ER—Era EX—Excello FS—Four Star FE—Federal FI—Fiesta FR—Fraternity GE—Gee GL—Glory	HE—Herald IM—Imperial JU—Jubilee JZ—Josie KA—Kapp KI—King LI—Liberty LO—London ME—Mercury MG—MGM MO—Modern	OK—Okeh PE—Peacock PP—Prep RE—Regent RM—Rama RO—Roulette RP—RPM SA—Savoy SE—Seeco	SP—Specialty SU—Sun TH—Thunderbird TI—Tico UN—United UQ—Unique VE—Verve VI—RCA-Victor VJ—RCA-Victor VJ—Ve-Jay VK—Vik VP—Vip

# THE WORD ON PLAYS

JOHNNY MATHIS, still riding herd with "Chances Are" and "The Twelfth of Never," has another powerhouse in "Wild Is the Wind"! It's the title song from the new Paramount Picture starring Anna Magnani, Anthony Quinn and Anthony Franciosa. Score is by Dimitri Tiomkin and Columbia's also set for the sound track album . . . coming soon! . . . VIC DAMONE hits pay-dirt again with "Junior Miss," title song from the CBS Television spectacular coming December 20. Production will star Robert Cummings, Jeannie Carson and Paul Ford.

. THE FOUR LADS' newest is loaded with sales TNT! A sensational new song coupled with a strictly-by-request standard plus an all-out promotion campaign adds up to what should be a really big one for the boys!

#### Extra Exposure!

Television appearances mean super-exposure which mean extra sales! Watch these Columbia artists guesting it: JILL COREY on The Big Record December 11 . . . JOHNNY MATHIS on The Perry Como Show December 14 . . . The Big Record will also feature JOHNNIE RAY on December 18 and SAMMY KAYE on Christmas night!

A DIVISION OF CBS ® "Columbia" 
Marcas Reg. "CBS" T.M.

ZERO HOUR

# PEGGY KING

from the motion picture, "Zero Hour" b/w NO SLEEP TILL DAWN with FRANK DE VOL and his orchestra 4-41054

## THE FOUR LADS

PUT A LIGHT IN THE WINDOW with RAY ELLIS and his orchestra

blw THE THINGS WE DID LAST SUMMER with CLAUDE THORNHILL and his orchestra 4-41058



# SHIRLEY CADDELL

I'VE NEVER BEEN IN LOVE (Like I'm in Love with You) *b/w* YOU'RE THE ONLY GOOD THING 4-41044-c

# **ELLIS**

4-41056

LIKE JINGLE BELLS b/w SNOW, SNOW, BEAUTIFUL SNOW RAY ELLIS and his orchestra

## VIC DAMONE

JOHNNY

MATHIS

WILD IS THE WIND

"Wild Is the Wind"

with RAY ELLIS

and his orchestra

*b/w* NO LOVE with RAY CONNIFF

and his orchestra

4-41060

from the Paramount Picture,

JUNIOR MISS from the CBS Television Show, "Junior Miss" *b/w* I CAN'T CLOSE THE BOOK with GLENN OSSER and his orchestra 4-41057

# THE SURE-FIRE HITS ARE ON COLUMBIA RECORDS





VERA LYNN (London 1774) **B**+ASCAP — Bernstein, Sondheim] This fine ballad from the smash musi-cal, "West Side Story," is perfect material for the English thrush, who excells on such soaring melodies as "Tonight." Big wax production as-sured of excellent deejay whirls and sales.

sured of excellent deejay whiris and sales. **B**+ (1 WOULD LOVE YOU STILL" Forrest] Another worthy ballad, this time from "Carefree Heart," which did not reach Broadway, is treated to Miss Lynn's dramatic delivery. Side should also see activity on a deejay-sales level. sales level.

THE TWIN TUNES QUINTET (RCA Victor 7091) B+essa BMI — Merrell] The vocal instrumental group is on a sure rock 'n roll in its initial session for Victor. On both vocal and instrumental counts, the boys hand-in a good sup-ply of r&r gimmicks to this happy teen offering. The pressing is going to make its way very well among the youngsters in sales and juke-box spins.

youngsters in sales and juke-box spins. **B**+[Harms A S C A P — Harbach, Hirsch] The crew has the oldie under-go a soft-beat interpretation, and the results still maintain the effort's sen-timental attitude, but in terms the kids will find up their rock 'n roll alley. Another effective showing from the combo.

the combo. JOAN TEMPLE (Prep 124) **B**+ [Wildcat BMI — Aronson, Gary, Martini] Prep intros an exciting new talent in Joan Temple. The lark de-buts with a good R & R ballad which she sings with spirit and feeling. Solid performance that jockeys will be spin-ning. **C**+ BMI—Wolf, Raleigh] Joan picks up the beat and rocks thru a pile driving rhythm number that should also appeal to the younger set. Joan has a natural blues feeling in her voice that comes over strongly. CISELE MacKENZIE

GISELE MacKENZIE (RCA Victor 7086) **B**+ASCAP — Linsley, Eisenhauer] Gisele MacKenzie making her RCA Victor debut, comes up with an excel-lent premiere performance that should enjoy a successful run. It's an excit-ing romantic novelty with a big beat and a terrific arrangement. Watch this one.

this one. "THIS I KNOW" (2:24) [Breg-man, Vocco & Conn ASCAP-Hammack] An inspirational love song is sent across with depth and feeling by the polished TV star.

#### GALE STORM (Dot 15666)

(Dot 15666) **B**+"WINTER WARM" (1:56) [Fa-mous ASCAP — David, Bacha-rach] A fragile seasonal song with a tender lyric softly set to a lovely romantic melody is warbled in a sweet and sincere manner by Gale Storm. Pretty ballad that grows on you. Ex-cellent material for d.j. programming. **C**+"GO 'WAY FROM MY WIN-DOW" (2:00) [Vera Nova AS-CAP — Adap. & Arr: Fascinato, Storm] An R & R backdrop accom-panies the lark on her trip thru a dramatic, emotional love ballad. A chorus showcases the star effectively.

#### the Cash Box sk of the

"A VERY SPECIAL LOVE" [Korwin ASCAP-Allen] "I SAW A COUNTRY BOY" [Carrie ASCAP—Reichner, Allen] DEBBIE REYNOLDS (Coral 61897)

**DEBBIE REYNOLDS** (Cord 61897) • Debbie Reynolds, a top notch film star for a number of years, proved she could also do a big job in the record field with her huge success "Tam-my"—certainly one of the biggest songs of the year. Now the lark offers her Coral follow-up and proves, without a doubt, that she's not a one-shot artist as she hands in an enchanting new rendition of a grade "A" love song titled "A Very Special Love". It's a beautiful romencer with a fragile lyric set to a wistful melody both of which were penned by one of Tin Pan Alley's hottest tunesmiths, Robert Allen. And Debbie's warm, dreamy voice showcases the song superbly. Watch the charts for an-other Debbie Reynolds smash. Flip "I Saw A Country Boy", is another pretty ballad. This one sports a folk flavor. This side was co-authored by Allen. Keep a close watch on the top half.

"WILD IS THE WIND" (2:22) [Ross Jungnickel ASCAP—Washington, Tiomkin] "NO LOVE" (2:10) [Weiss & Barry BMI—Myles] JOHNNY MATHIS (Columbia 41060) • The amazing Mr. Mathis, who, in his first year as a recording artist has come up with three fabulous smash hits—"Chances Are", "It's Not For Me To Say" and "Wonderful! Wonderful!", in addition to a best selling LP—offers another great two-sided release that should boost him one rung higher on the ladder that leads to the "big name" class. One half is a haunting new love song "Wild Is The Wind", the title song of a forthcoming Paramount Pic. Johnny reads the tender lyrics in his penetrating fashion and displays his tremendous vocal range at its best. Class song that sounds better after each listen. Also enchanting is the companion deck "No Love (But Your Love)", Mathis' first single waxing with a latin flair. Superbly written ballad executed by one of the great new voices in the business. Watch the charts for this pairing.

#### "GREAT BALLS OF FIRE" (1:50) [BRS Music BMI—Hammer, Blackwell] "YOU WIN AGAIN" (2:52) [Acuff-Rose BMI—Williams] JERRY LEE LEWIS (Sun 281)

JERRY LEE LEWIS (Sun 281) • The wailing Jerry Lee Lewis whose shakin' rocked the pop, r & b and country charts with his sizzling interpretation of "Whole Lot Of Shakin' Going On", follows-up with another sensational house rocker that should follow in the footsteps of his initial hit. Titled "Great Balls Of Fire", the song is a torrid, pile driving mover that tears along at a socko pace from beginning to end. And Lewis's "pumping piano" accompaniment serves as a perfect backdrop for his wild vocaling. Teenagers who have been awaiting Lewis' new release have a choice morsel in this side. Lower lid is a fine new interpretation of the late Hank Williams' great smash "You Win Again". Lovely ballad and an excellent companion deck.

# "I'M NEW AT THE GAME OF ROMANCE" (2:14) [Mitchell-Southern ASCAP-Brenner, Pollock] "IT'S BEEN A LONG LONG TIME" (2:36) [E. H. Morris ASCAP-Cahn, Styne] JANE MORGAN (Kapp 200)

JANE MORGAN (Kopp 200) • Jane Morgan, ably assisted by the smooth string accompaniment of the Troubadors, produced one of this year's biggest hits, "Fascination", a tune which is still riding high on all charts. So it seems only natural that the vocalist be accompanied by the same crew on her new release which sounds like another strong one destined to earn heavy coin. One side, labelled "I'm New At The Game Of Romance", follows the "Fascina-tion" pattern and opens with an instrumental waltz that's melodic and fragile. At mid-point Jane Morgan joins in with a wistful vocal of the pretty lyric. Wonderful side that dee jays will love. The coupling has Jane singing right from the start as she beautifully warbles a great oldie "It's Been A Long, Long Time". Excellent coupling for maximum results. results.

"PENNY LOAFERS AND BOBBY SOCKS" (1:47) [Pamco BMI-Bennett] "ROCKET" (2:07) [Pamco BMI-Bennett] JOE BENNETT & THE SPARKLETONES (ABC-Paramount 9867)

JOE BENNETT & THE SPARKLETONES (ABC-Paramount 9867) ● Joe Bennett and the Sparkletones, who skyrocketed to national fame with their big recording of "Black Slacks", hit the teenage bullseye once again as they come up with anther sizzling rock and roll item called "Penny Loafers And Bobby Socks". The side is another rockin' affair with a good teenage lyric and a terrific dance beat. The boppers will be jumpin' to this one. We can expect this side to bounce onto the charts in short order. The lower lid "Rocket", is another knock down, drag out number that plays on the current outer space news. Cute novelty. But the top half sounds like the one for the big money.

DAVID SEVILLE ORCH.

#### (Liberty 55113)

**B** "BAGDAD EXPRESS" (2:10) [Midway ASCAP—Bagdasarian] Inventive maestro David Seville, leads his orchestra and chorus thru an ex-citing hi-fi sounding Middle Eastern melody that gallops along at a rapid pace. Unusual arrangement of an in-teresting onus. pace. Unusual teresting opus.

**C+** "STARLIGHT, STARBRIGHT" (2:25) [Rolomar ASCAP — Bag-dasarian] A femme chorus assists Mr. Seville as his orchestra drifts thru a pretty waltz number.

#### JERRY LEWIS (Decca 30503)

**B**+("SAD SACK" (2:12) [Famous Comedian Jerry Lewis bounces thru an amusing novelty about a sad sack who seems to do everything wrong. Funny side which Jerry sings in his latest movie "Sad Sack". Kids'll get a kick out of this one.

**B** "THE LORD LOVES A LAUGH-ING MAN" (2:38) [Walton AS-CAP-Miller, Jackson] A hand-clap-ping spiritual is treated to an inspired reading by Jerry. Sonny Burke's ork-ing and the choral support add full-ness to this lively side.

LEW QUADLING ORCH. & CHORUS (Coral 61903)

**B**+ "STREETS OF ROME" (2:33) [George Pincus ASCAP—Crane, Jacobs] A lovely new romantic opus with a picturesque setting, is wonder-fully executed by Quadling's orches-tra and chorus. Fine vocal-instru-mental mood music for any dee jay's programming schedule.

**C+** "THE DIRTY BOOGIE" (2:15) man] From the forthcoming U-A flicker, "The Delinquents", comes this swinging instrumental jumper. A chorus joins in in certain spots. Good dance deck.

#### **TOMMY LEONETTI** (Vik 0306)

(Vik 0306) **B**+ "IN TIMES LIKE THESE" (2:33) [Chappell ASCAP--Rear-don, Schweikert] The "Hit Parade" vocalist swings engagingly through the top-tune from the "Rumple" musi-cal, and the artist may well have a chart favorite here. Arranger and conductor of the ork, Marion Evans, has provided Leonetti with socko swing support. A reading of the mel-ody due for heavy deejay play and a fine sales impression.

**B** "BEACHCOMER" (2:39) [Vista ASCAP — Roberts, Jacobson] A haunting effort, produced ala "Ebb Tide," is convincingly fashioned by the first-rate singer.

#### SANDY EVANS (Golden Crest 1231)

(Golden Crest 1231) **B** "BY LOVED POSSESSED" (2:27) [Pride BMI — Wilde] Evans offers a smooth version of the song tagged after the nation's best-selling novel. Aside from ork back-ing, an harmonica is employed for a folk-like atmosphere. The melody is above-board material, and Evans' reading makes the most of it. **C**+ (THE FIRST KISS IS SWEET" (2:09) [Pride BMI—Wilde] The performer ups the tempo on this lilt-ing tune. The effort has a nice feel.

An old favorite comes to life with a great performance by...



# "Gone Again"

AND THE NEXT TIME AROUND MERCURY 71235

His greatest release!



# "Halo Of Love"

AND SWEET TREAT MERCURY 71233





#### KAYE BALLARD (Epic 9248)

**B** "A DIFFERENCE IN AGE" (2:26) [Salmin BMI—Sherman, Sherman] The nitery-musical comedy star tries her hand at rock 'n roll, and comes off with a fine, multi-voiced ses-sion aimed strictly at the teenage market. This waxing could very well bring Miss Ballard a new, singles andience audience.

**C+** "THE PARADE IS PASSING ME BY" (2:16) [Sunrise BMI— Sherman, Sherman] The artist, sans the rock 'n roll and multi-voiced ap-proach, renders a wistful, march-tempo tune from the "Ziegfeld Follies of 1958." The song is strongly remi-niscent of "Friendly Persuasion."

**RAY PETERSON** (RCA Victor 7087)

**B**+"FEVER" (2:39) [Lois BMI-Davenport, Cooley] Peterson makes his Victor debut with a number that made chart news last year in a pressing by Little Willie John. The presentation of the effort by Peterson in a new, and individual vocal light could bring chart honors to the artist, and for the second time, to "Fever." Excellent Shorty Rogers' ork backing. A waxing to watch.

**B** "WE'RE OLD ENOUGH TO CRY" (2:28) [Alta ASCAP— David] The vocalist completely re-verses his field here with an emotional, teen-tuned ballad rocker. Top-half is the side to keep in touch with.

#### JOE "FINGERS" CARR & PEE WEE HUNT (Capitol 3831)

**B** "KITTY" (2:00) [Zodiac BMI— De Bie, Handler] Joe Carr and Pee Wee Hunt team up to offer a delightful cornballer that bounces along in a happy, easy-listening man-ner. Colorful ditty for refreshing, change-of-pace programming.

**C+** "ALWAYS FALL IN LOVE" (2:10) [Montecito BMI—Owens] The two stars come up with a won-derful instrumental blend here as they fit joyfully thru an infectious lilter with a cute melody.

JOE SALVATOR (National 113)

**B** "BRAVO" (2:52) [Delstone BMI —Robba, Francis] A touching romantic ballad is chanted with a heavy heart by Joe Salvator. Smooth arrangement of a good tune.

**C**+"SOMEBODY" (1:50) [Delstone BMI—Miller, Berger] A colorful bouncer with an interesting lyric is pleasantly styled by the songster, assisted by a chorus.

**BUDDY BLAKE** (Phillips 3516)

**B**+"YOU PASS ME BY" [Hill & BMI—Snow, Nesbitt] A sensational R & R backing accompanies talented newcomer Buddy Blake in his potent delivery of a rock-a-billy ballad. Side has a definite coun-try feeling that should appeal to the teenagers

**C**+ "PLEASE CONVINCE ME" [Knox BMI—Maddox] Another country flavored ballad chanted with feeling by the promising performer.



"I MISS YOU" (2:06) [Harrison-Statler ASCAP—Russell] "GREAT BALLS OF FIRE" (2:07) [BRS Music BMI—Hammer, Blackwell] GEORGIA GIBBS (RCA Victor 7098)

• The swinging Miss G. G., a gal who's tough to beat when it comes to singing ryhthm material, is absolutely at home on her newest coupling of two terrific rock and roll songs. She gives her all to a good fish-beat ballad dubbed "I Miss You," on one side. Working with the aid of a chorus, the lark turns in a smooth reading of a well written R & R tune that could make big noise. One of Georgia's best sides in quite some time. On the coupling Miss Gibbs picks up the pace and high-tails it thru a foot stomping house rocker tagged "Great Balls Of Fire." Side has a terrific jump beat and should also appeal to the kids. Look for the top half to lead the way.

#### "OBJECT OF MY AFFECTION" (2:04) [Bourne ASCAP—Poe, Grier, Tomlin]

"ONE LOVE TOO LATE" (2:27) [Mutual ASCAP-Morris]

#### DANNY DAVIS (Cabot 112)

• With a little imagination, a good vocalist and a standard you too can have a hit. It looks as tho the Cabot label will have its first big money-maker using these three ingredients. The vocalist is Danny Davis. The tune is "Object of My Affection." And the imagination is in the arrangement by Billy Mure. Employing a group of male vocalists, Mure has showcased Davis' front and center vocaling with a superb backdrop that can best be described as a vocal version of the old Hal Kemp sound. The gimmick is very tricky and extremely interesting. Refresh-ing new side that could earn a heap of loot. Watch this sleeper. Bottom half, "One Love Too Late" is a sentimental love song smoothly warbled by the crooner. by the crooner.

"EV'RY NIGHT AT NINE O'CLOCK" (1:59) [Milton Kellem ASCAP—Hoffman]

#### "I'M GONNA WRAP UP ALL MY HEARTACHES" (2:07) [Southern ASCAP—Skylar]

SOMETHIN' SMITH & THE REDHEADS (Epic 9247)

• Somethin' Smith and the Redheads, who enjoyed great success with "It's A Sin To Tell A Lie" and had another big money-maker in "Shanty In Old Shanty Town," stay with their winning cornball formula and come up with a potent new pair of sides that should do very well with the jockeys and eventually the public. One half, "Ev'ry Night At Nine O'Clock" is a colorful ditty about a town that pulls in the sidewalks at nine o'clock. It's got a delightful honky-tonk sound and comes off as one of the group's best sides in quite some time. Equally inviting is "I'm Gonna Wrap Up All My Heartaches," another colorful shuffle opus with a cute lyric handled in light-hearted fashion by the quartet. Two refreshing items for delightful change-of-pace programming.

#### "RAIN" (2:08) [Murray Nash BMI-Willis, Willis] "SWISS CHALET" (2:30) [Murray Nash BMI-McMurry, Davidson]

#### JOAN MORE (Felsted 8500)

• Felsted Records, a new label on the disk scene, makes a mighty strong first showing as it introduces a potent new class tune and an exciting new vocalist, simultaneously. The song is a touching ballad titled "Rain." A song with a dramatic inspirational quality. And the gifted new songstress who presents it so impressively is Joan Moré—a polished stylist with a rich, excellently controlled, mature voice that immediately arrests the listeners attention. The new diskery could get off to a fine start with this deck. Flip, "Swiss Chalet," is a folk flavored number. Another stirring performance. But the upper portion is the stronger one.

"THE ECHOES KEEP CALLING ME" [Cranford BMI-Cook, Cook] LITTLE JOE, THE THRILLER (Okeh 7094)

• Little Joe, who had teenagers across the country singing about "Peanuts," follows-up his pop-r & b hit with another contender for top honors. (See R & B Reviews).

**B**+ "OH JULIE" (2:35) [Excellorec BMI-Moffitt, Ball] Name songs seem to have great success in the R & R field. The Crescendos come up with a strong one that should meet with teenage approval. Side has an excellent sound and a commercial melody. Could develop into a big one. Watch this sleeper.

**C**+ "MY LITTLE GIRL" (2:10) [Ex-cellorec BMI—Lanius] The group ups the beat on this end presenting a swinging rocker tailor made for teen-age hoofers. Catchy side.

EDDY ARNOLD (RCA Victor 7089)

(Nasco 6005)

**B**+ "YOU'VE MADE UP FOR EVERYTHING" (2:55) [Trinity BMI—Walker] Showcased by a lovely Hugo Winterhalter orchestration, Eddy Arnold warbles a beautiful new romantic ballad with a touching. superbly written lyric. Class opus that could slowly develop into one of Arnold's best pop sellers to date. His mellow delivery is tailor made for this fragile song.

**B** "WAGON WHEELS" (2:56) [Shapiro, Bernstein ASCAP— Hill, DeRose] Arnold, who, with Win-terhalter, clicked on "Cattle Call," team again successfully to revive an-other great oldie.

DON LEE (Jubilee 5308)

**B**+(BELLS OF ST. MARY'S" (2:35) [Chappell ASCAP—Adams, Fur-ber] Accordianist Don Lee, who had a territorial money-maker in 'Echo Echo Echo," gets some amazing sounds out of his accordian (and other instruments) as he fashions a refreshing new arrangement of a wonderful oldie. Should get heavy air play. play.

**C+** "CRAZY RHYTHM" (2:11) [Harms ASCAP—Meyer, Kahn, Caesar] Another grand oldie is treated to a fleet reading by nimble digited accordianist. Exciting listening.

LIL WALLY (Banana 510)

**B** "LIECHTENSTEINER POLKA" (2:22) [Burlington ASCAP—Kot-scher, Lindt] The new Banana label hops on a current top selling polka item, and offers an excellent instru-mental dance interpretation that should bite off a share of the sales melon. Anyone seeking an instru-mental version of this money-maker, has a good one here by Lil Wally.

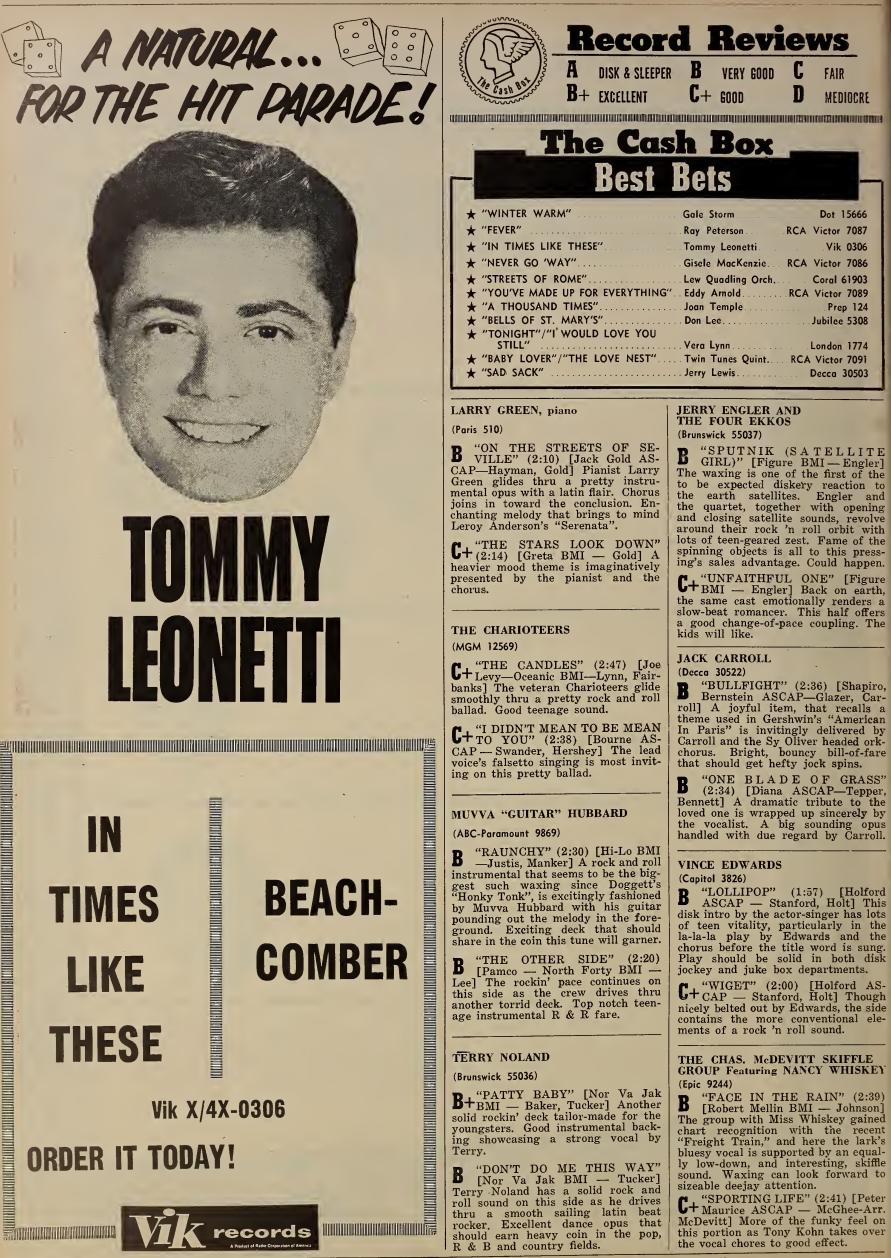
**B** "I'LL REMEMBER TODAY" (2:43) [Hollis BMI—Engvick] The pretty Patti Page hit currently riding high, is tenderly styled in waltz fashion by Wally and his crew.

FIVE KEYS (Capitol 3830)

**B**+ "IT'S A CRYIN' SHAME" (2:28) [Planetary ASCAP — Wood, Schroeder] The smooth sailing Five Keys are in top rock and roll form as they swing freely thru a terrific dance opus that'll have the teeners hoppin'. Great beat and good melody. Strong fare for teenage locations.

**B** "DO ANYTHING" (2:20) [Eden BMI—Otis, Hunter] The boys slow up the pace and chant a lovely R & R ballad. Lead voice hands in a fine performance.





Rays

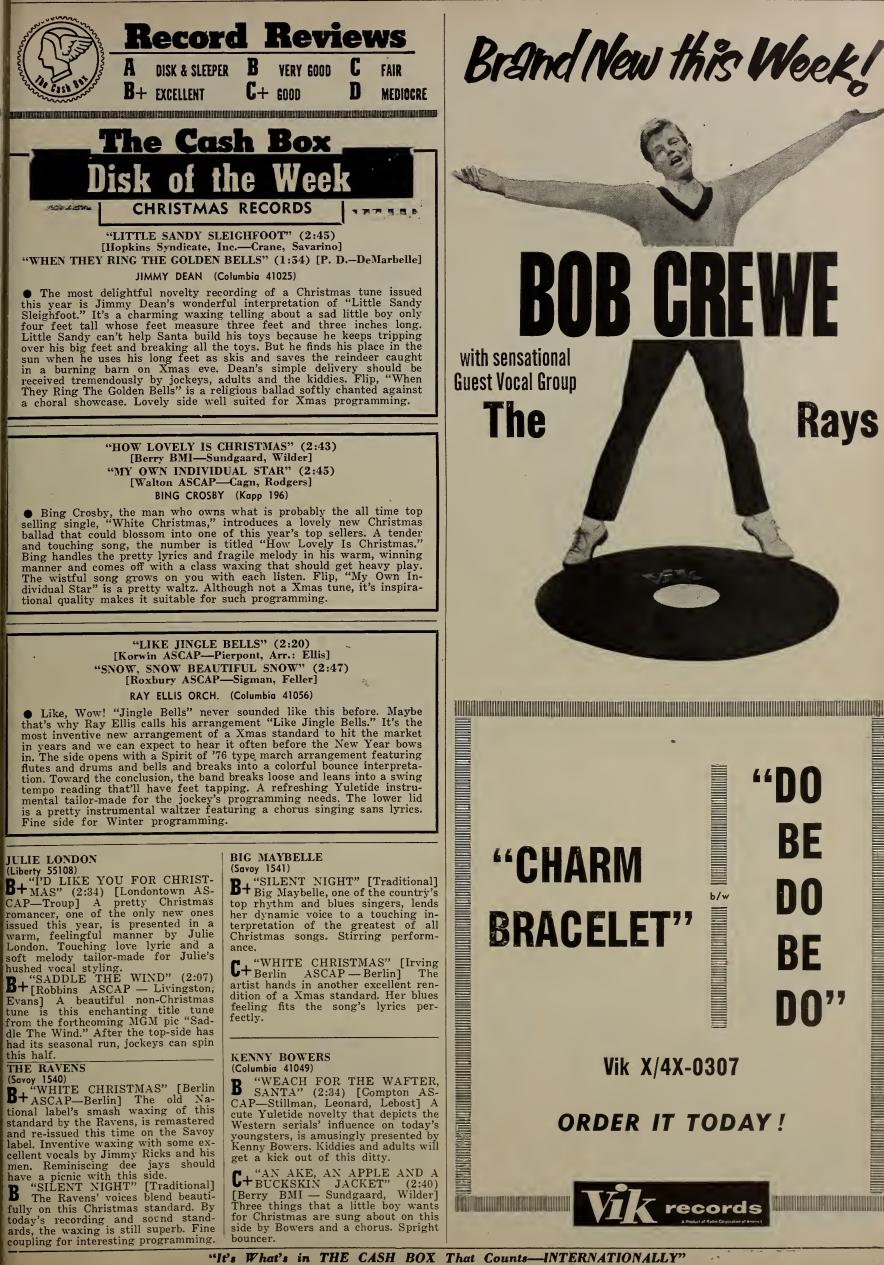
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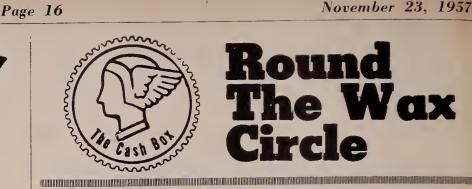


# and she sings too!



# RFTTY JO BAXTER





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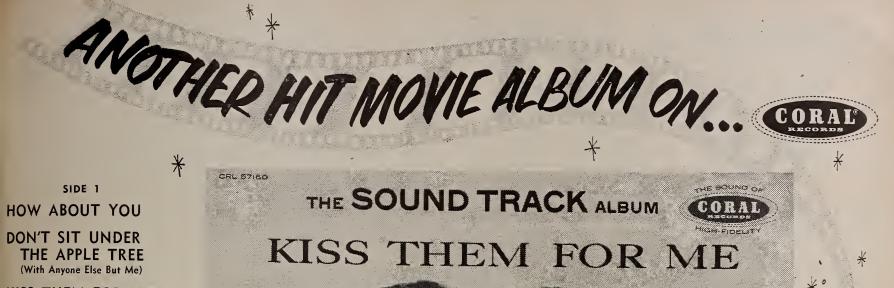


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#### HOLLYWOOD:



Hour works and your states of the s



KISS THEM FOR ME

(I've Got A Gal In) KALAMAZOO

RUM AND COCA COLA

TEMPTATION

SIDE 2

ALTERNATE RIFF

**BLUE MOON** 

DON'T GET AROUND MUCH ANYMORE

STOMPIN' AT THE SAVOY

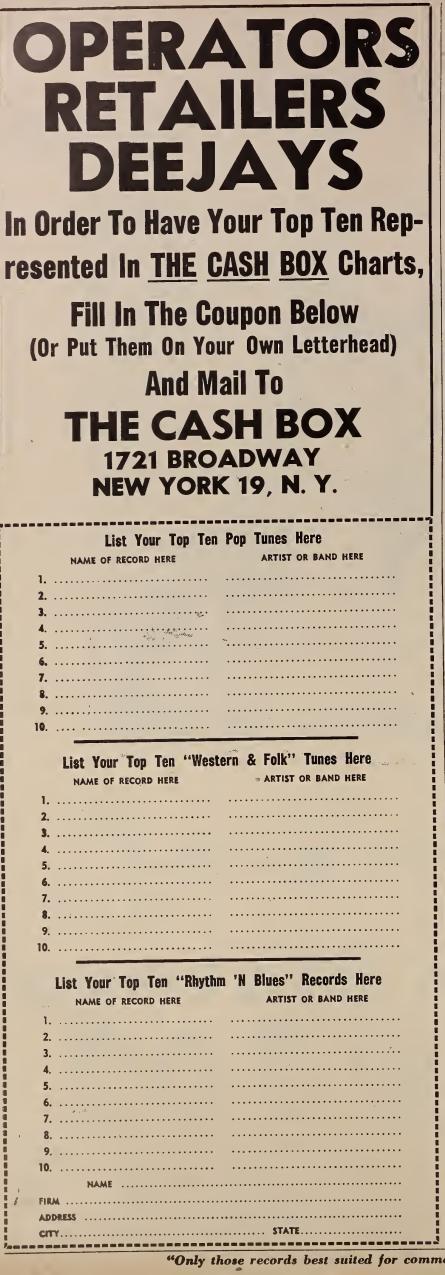
YOU TURNED THE TABLES ON ME SERENADE IN BLUE

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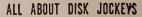


THE HAPPY TITLE TUNE AS SUNG IN THE MOVIE BY









erages no stronger than cokes, and high school and professional talent. Ed invites any artists in the area to come out as guests any Saturday night. At least

Spinner

Platter

Patter

Pat Chamburs (WDAE-Tampa, Fla.) has the lead role in the Universal-International short subject, "Weekend Pirate." The film, which was shot during the 1957 Gasparilla Pirate Festival, was recently premiered in Tampa.... Ed Ferland (WHEC-Rochester, N.Y.) is the host and emcee at Rochester's Gannett Youth Club, a self-supporting "teenage night club" with members of the Board of Education as its directors. Known as "The Barn," the club features a night club setting, a ten piece band, bev-



Page 18

ED FERLAND (WHEC-Rochester, N. Y.)

Angeles according to General Manager Jack Feldman, "country music is swift-ly integrating into the popular ranks," and the country programmed outlet





VITAL STATISTICS:

VITAL STATISTICS: Lou Terri has been appointed Program Director at WEIM-Fitchburg, Mass. In addition to his programming duties, Lou has an early morning weekday show, an 11 AM to Noon show with Jack Richards (composer of "He"), and a Saturday morning show, "Music From The Backroom," which features music from the twenties. . . Alan Field, formrely of WMLV-Millville, N.J., is now doing an afternoon teen stint, "The Alan Field Show" over WTOR-Torrington, Conn. . . Mike Laurence has left WCAO-Balti-more, Md. to join the staff of WITH, also Baltimore. . . Jack Vaughn has been named Program Director of WNAX-Yankton-City, Iowa. He succeeds Roland E. Peterson, who became Program Manager of WNAX. . . . Art Lawrence, formerly of WGIR-Manchester, N.H., is now stationed with WHYE-Roanoke, Va. . . Lew Russell, formerly heard over WJW-Cleve-land, Ohio is now heard nightly over KGFJ, Hollywood, Calif. broadcasting from Dolphin's record store in downtown Los Angeles. . . Scott Avery has made the move from WLFH-Little Falls, N.Y. to WALY-Herkimer-Ilion, N.Y. . . Steve Wade is the new Program Director of WAEB-Allentown, Pa. . . Bobby Beers, formerly Musical Director at KOSI-Denver, has been named Musical Director at KOBY, also in Denver.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

400 teenagers attend each Saturday night function at the club. . . . Gerry Myers (CKEY-Toronto, Can-ada) to return to his home in South Africa, after six years, to marry the "girl next door." The deejay is expected to fly there at the end of the month, and will be away about a month. . . . Reaction in Baltimore to the Ronnie Deauville Era LP, "Smoke Dreams," has been tremendous as a result of the vocalist's recent appearance on "This Is Your Life" says Bob Forster (WITH-Baltimore, Md.) The album was released about a year ago. Similar activity

around the country has also been reported for the Deauville package. . . . It's a girl for the Scott Muni's (WAKR-Akron, Ohio). . . . As a result of investigations by KRKD-Los

popular ranks," and the country programmed outlet has adopted a slogan noting it as the "Town And Country Music Station."... Ernie Forrester (KALV-Alva, Okla.), who dropped into The Cash Box officers during his recent New York stay, reports that KLAV is celebrating its first anniversary. Ernie has been with the station since it began operations.

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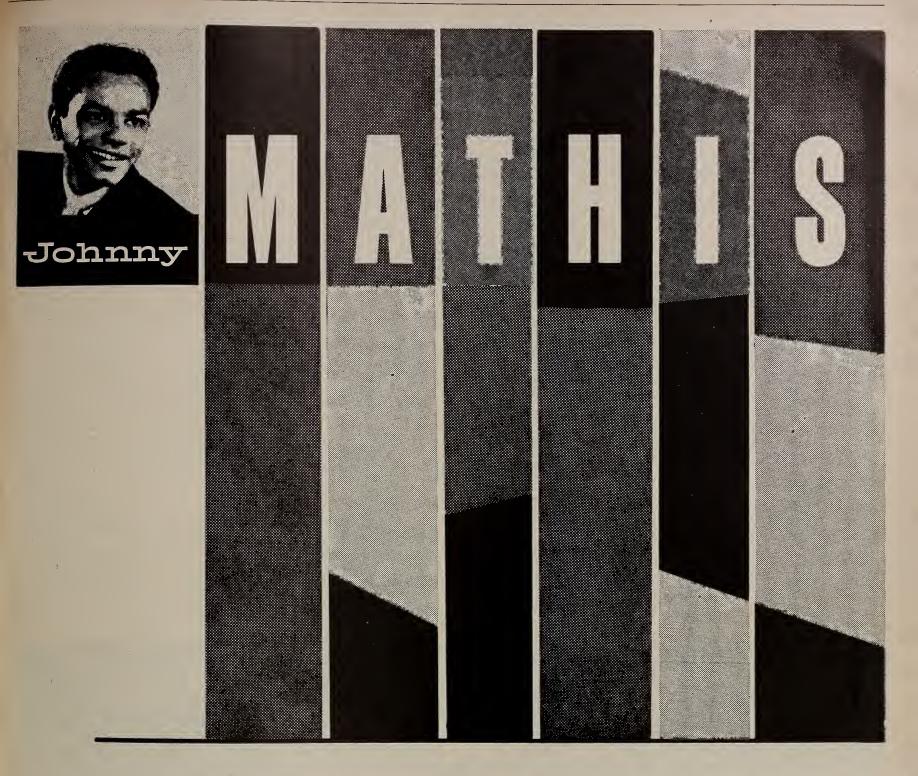
# BORN TO BE LUCKY

# FOR CRYING OUT LOUD

AS PREVIEWED ON THE BIG RECORD SHOW, NBC-TV NOVEMBER 13

and a service	The Records	
5/ (	11-33	
Second States	Disk Jockeys	
2	Played Most	
2222	Cash Bot A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JE	TONCY
	Po	s. Lasi Week
1	JAILHOUSE ROCK ELVIS PRESLEY (RCA Victor)	1
<b>n</b>	WAKE UP LITTLE SUSIE	
2	EVERLY BROTHERS (Cadence)	2
3	SILHOUETTES	4
	RAYS (Cameo) — DIAMONDS (Mercury)	•••••
4	YOU SEND ME SAM COOKE (Keen) TERESA BREWER (Coral)	5
	CHANCES ARE	
5	JOHNNY MATHIS (Columbia)	3
6	APRIL LOVE	7
U	PAT BOONE (Dot)	
7	MELODIE D'AMOUR AMES BROTHERS (BCA Victor)	6
	AMES BROTHERS (RCA Victor) EDMUNDO ROS (London)	
8	ALL THE WAY FRANK SINATRA (Capitol)	П
	MY SPECIAL ANGEL	
<b>.</b> 9	BOBBY HELMS (Decca)	8
10	BE BOP BABY	10
10	RICKY NELSON (Imperial)	
11	FASCINATION JANE MORGAN (Kapp) DICK JACOBS (Coral)	9
10	JUST BORN	
12	PERRY COMO (RCA Victor)	13
13	LITTLE BITTY PRETTY ONE	18
10	THURSTON HARRIS (Aladdin) —BOBBY DAY (Class)	
14	HONEYCOMB JIMMIE RODGERS (Roulette)	12
	RAUNCHY	
15	BILL JUSTIS (Phillips) ERNIE FREEMAN (Imperial)	46
10	I'M AVAILARIE	
16	MARGIE RAYBURN (Liberty)	15
17	I'LL REMEMBER TODAY	17
	PATTI PAGE (Mercury)	
18	WILL GLAHE (London)	25
19	KISSES SWEETED THAN WINE	
	JIMMIE RODGERS (Roulette)	49
20	TREAT ME NICE ELVIS PRESLEY (RCA Victor)	19
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TILL.	ROSE. 22) AND THAT REMINDS ME. 23) TWELFTH OF NEVER. 25) TAMMY. 26) HAPPY, HAPPY BIRTHDAY BABY. 27) CA (	C'EST

21) IVY ROSE. 22) AND THAT REMINDS ME. 23) TWELFTH OF NEVER. 24) TILL. 25) TAMMY. 26) HAPPY, HAPPY BIRTHDAY BABY. 27) CA C'EST L'AMOUR. 28) PEGGY SUE. 29) LOVE ME FOREVER. 30) ALONE. 31) HAVE I TOLD YOU LATELY THAT I LOVE YOU. 32) DIANA. 33) MISTER LEE. 34) THAT'LL BE THE DAY. 35) AN AFFAIR TO REMEMBER. 36) WUN'ERFUL WUN'ERFUL. 37) HULA LOVE. 38) SAYONORA. 39) WITH YOU ON MY MIND. 40) ROCK AND ROLL MUSIC. 41) LANGUAGE OF LOVE. 42) SWANEE RIVER ROCK. 43) THE STORY OF MY LIFE. 44) THAT AIN'T RIGHT. 45) WAIT AND SEE. 46) I NEVER FELT MORE LIKE FALLING IN LOVE. 47) MY ONE SIN. 48) KEEP A-KNOCKIN'. 49) JUST BETWEEN YOU AND ME. 50) PLAYTHING. 51) PRETEND YOU DON'T SEE HER. 52) THE JOKER. 53) SOFT. 54) SWEET GEORGIE BROWN. 55) REET PETITE. 56) GOT A DATE WITH AN ANGEL. 57) LIPS OF WINE. 58) LOTTA LOVIN'. 59) FRAULEIN. 60) I LOVE YOU BABY; LET ME BE LOVED; THAT'S WHY I WAS BORN; LOVE BUG CRAWL; MY HOW THE TIME GOES BY.



## WILD IS THE $\nabla T$

(From the Paramount Picture. Music by 3 time Academy Award winner Dimitri Tiomkin) Ray Ellis and Orch.

> The Mathis sound NO LOVE

Ray Coniff and Orch. Col. 4-41060

COLUMBIA O RECORDS A DIVISION OF CBS O''Columbia" @ @ Marcas Reg. "CBS" T.M.

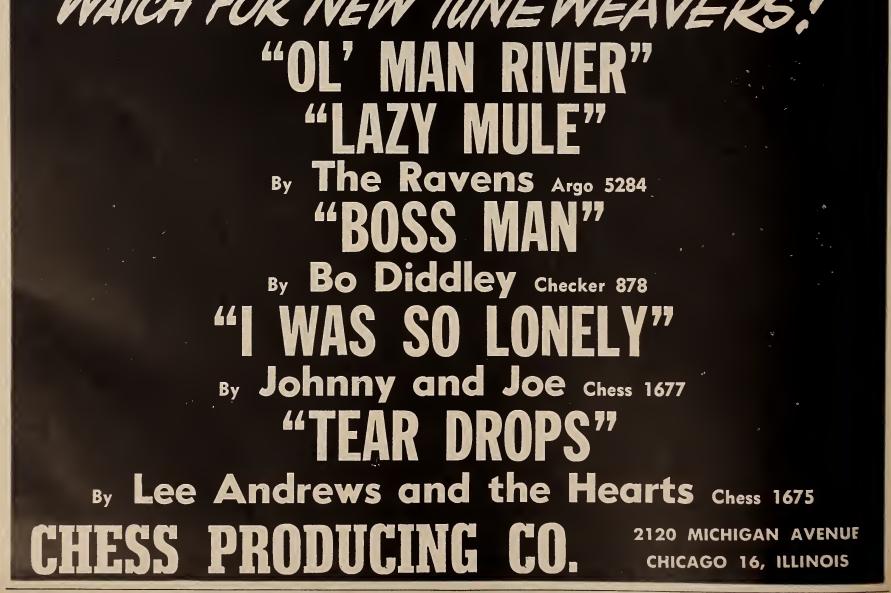
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Top Selling Records Reported by	COX RECORD SHOP Atlanta, Ga. 1. Raunchy (Freeman/Justis) 2. Peggy Sue (B. Holly) 3. Melodie D'Amour (Ames Bros.) 4. You Send Me (S. Cooke) 5. Jailhouse Rock (E. Presley)	LACLEDE MUSIC COMPANY St. Louis, Mo. 1. Silhouettes (Rays) 2. Raunchy (B. Justis) 3. You Send Me (S. Cooke) 4. Liechtensteiner Polka (Glahe) 5. April Love (P. Boone) 6. My One Sin (Four Coins)	COLUMBIA MUSIC CO. San Francisco, Calif. 1. Jailhouse Rock (E. Presley) 2. Wake Up Little Susie (Everly Bros.) 3. Chances Are (J. Mathis) 4. Silhouettes (Gibson) 5. Liechtensteiner Polka (Glahe)
Retail Outlets From Coast to Coast	6. Story Of My Life (Rabbins) 7. Hey Little Girl (Techniques) B. Silhouettes (Rays) 9. Wake Up Little Susie (Everly Btos.)	7. Driffwood (R. Marterie) B. Alone (Shepherd Sisters) 9. Sugar Corsage (C. Reed) 10. Kisses Sweeter Than Wine (J. Rodgers)	6. Diana (P. Anka) 7. Honeycomb (J. Rodgers) B. You Send Me (S. Cooke) 9. Raunchy (E. Freeman) 10. Lies (E. Heyward) 
TIN PAN ALLEY SHOP New York, N. Y.       GILLETTE RECORD SHOP Chicago, III.       NORTY'S MUSIC C Chicago, III.         1. Fascination (J. Morgan)       Silhouettes (Rays)       Little Bitty Pretty One (J. Rodgers)       I. Silhouettes (Rays)         2. Chances Are (J. Mathis)       S. Uittle Bitty Pretty One (J. Rodgers)       Silhouettes (Rays)       I. Honeycomb (J. Rod Chances Are (J. Mathis)         5. Diana (P. Anka)       My Special Angel (J. Rodgers)       Steichtensteiner Polka (W. Glahe)       Norty's MUSIC C Los Angeles, Ca J. Honeycomb (J. Rod Chances Are (J. Mathis)         6. All The Way (F. Sinatra)       Please Mr. Brown (Yaughan)       Leichtensteiner Polka (M. Oglahe)       Norty's MUSIC C Los Angeles, Ca J. Honeycomb (J. Rod Chances Are (J. Mathis)         8. It's Not Sez Me To Karo       You Send Me (S. Cocke)       Norty's Music (Ye Mathis)       Norty's MUSIC (J. Mathis)         9. John (J. Portil Love (Pat Boone)       Norty's Music (Plate Angele)       Norty's Music (Secker)       Norty's Music (Secker)         6. All The Way (F. Sinatra)       Norty's Music (Plate Angele)       Norty's Music (Plate Angele)       Norty's Music (Plate Angele)         8. It's Not Sez Me To Secker       Total Yes       Norty's Music (Plate Angele)       Norty's Music (Plate Angele)	ENTER       1. Silhouettes (Rays)         lif,       3. Alone (Shepherd Sisters)         dgers)       4. Jailhouse Rock (E. Presley)         ftis)       7. Be Bop Baby (R. Nelson)         rele       9. You Send Me (S. Cooke)         rly Bros.)       10. Peagy Sue (B. Holly)	POPULAR TUNES Memphis, Tenn. 1. Raunchy (B. Justis) 2. My Special Angel (B. Helms) 3. Jailhouse Rock (E. Presley) 4. Wake Up Little Susie (Everly Bros.) 5. You Send Me (S. Cooke) 6. Fascination (J. Morgan) 7. Just Born (P. Como) 8. Little Bitty Pretty One (T. Harris) 9. April Love (P. Boone) 10. Great Balls Of Fire (J. Lewis)	GIFT MART MUSIC CENTER Jamaica L. I., N. Y. 1. Silhouettes (Rays) 2. You Send Me (S. Cooke) 3. Wake Up Little Susie (Everly Bros.) 4. Chances Are (J. Mathis) 5. Pretend You Don't See Her (J. Vale) 6. Little Bitty Pretty One (I. Harris) 7. I'll Remember Today (Page) B. Love Me Forever (4 Esquires) 9. Majesty Of Love (Rainwater) 10. Wallflower (R. Reynolds)
9. Around The World (Young)       10. Mathis)       9. Jailhouse Rock (E. Presley)       9. Hula Love (B. Knox)         9. Around The World (Young)       9. Be Bop Baby (R. Nelson)       10. Melodie D'Amour       9. Hula Love (B. Knox)         10. Rainbow (R. Hamilton)       10. Melodie D'Amour       10. With You On My       10. With You On My         THIEM'S RECORD SHOP Raleigh, N. C.         1. You Send Me (S. Cooke)       1. Wake Up Little Susie       1. Wake Up Little Susie         2. Jailhouse Rock (E. Presley)       2. Wake Up Little Susie       2. Wake Up Little Susie	<ul> <li>k)</li> <li>Mind (N. Cole)</li> <li>BERGENFIELD MUSIC, INC. Bergenfield, N. J.</li> <li>STORE</li></ul>	DEW MUSIC CO., INC. Monroe, La. 1. Silhouettes (Rays) - 2. Little Bitty Pretty One (T. Harris) 3. Wake Up Little Susie (Everly Bros.) 4. Fascination (J. Morgan) 5. Bonie Moronie (L. Williams) 6. Chances Are (J. Mathis) 7. Jailhouse Rock (E. Presley) B. Tick Of The Clock (R. Brown) 9. Happy, Happy Birthday Baby (Tune Weavers) 10. Slow Down Little Eva (R. Brown)	LYNN MUSIC COMPANY Lynn, Mass. 1. Chances Are (J. Mathis) 2. Tammy (D. Reynolds) 3. Fascination (J. Morgan) 4. Melodie D'Amour (Ames Bros.) 5. Honeycomb (J. Rodgers) 6. My Cabin Of Dreams (Hilltoppers) 7. An Affair To Remember (V. Damone) B. In The Middle Of An Island (T. Bennett) 9. Remember You're Mine (P. Boone) 10. That'll Be The Day (Crickets)
THE MUSIC BOX Spokane, Wash.       ODLAND MUSIC SHOP Sioux Falls, S. Dak.       MELODY SONG SHO Brooklyn, N. Y         1. Peggy Sue (B. Holly)      Wake Up Little Susie       Brooklyn, N. Y         2. Chances Are (J. Mathis)      Wake Up Little Susie      Wake Up Little Susie         3. Raunchy (E. Freeman)      Jailhouse Rock (E. Presley)      You Send Me (S. C)         4. Little Bitty Pretty One      Bop Baby (R. Nelson)      You Don't         5. Just Born (P. Como)      An Affair To Remember (Mers Bros.)      Happy Happy Birthday Baby (Tune Weavers)      You Send Me (S. C)         7. Wake Up Little Susie      Wake Up Little Susie      You Send Me (S. C)	PS, INC. Y. Cooke) B. Helms) See Her (J. Vale) ay (Page) si Like (Bennett) Differs) (B. Helms) A. All The Way (F. Sinatra) 2. You Send Me (S. Cooke) 3. Silhouettes (Rays) 5. Lithle Bitty Pretty One 6. Peggy Sue (B. Holly) 7. Fraulein (S. Lawrence) B. Maid Of The Mist (Aristocrats) 9. Jailhouse Rock (E. Presley)	ERNSTROM'S Dallas, Tex. 1. Wake Up Little Süsie (Everly Bros.) 2. Raunchy (B. Justis) 3. Silhouettes (Rays) 4. Story Of My Life (Robbins) 5. You Send Me (S. Cooke) 6. Jailhouse Rock (E. Presley) 7. April Love (P. Boone) B. Peggy Sue (B. Holly) 9. Raunchy E. Freeman) 10. Rock & Roll Music (C. Berry)	LYRIC NEWS & REC. SHOP Indianapolis, Ind. 1. Chances Are (J. Mathis) 2. You Send Me (S. Cooke) 3. My Heart Reminds Me (D. Reese) 4. Honeycomb (J. Redgers) 5. Tammy (D. Reynolds) 6. April Love (Pat Boone) 7. Fascination (J. Morgan) 8. Till (R. Williams) 9. It's Not For Me To Say (J. Mathis) 10. Deep Purple (B. Ward)
WATCH FOR NEW	TUNEW	EAVER	25,

Page 22

The Cash Box, Music

November 23, 1957





# **Retailers'** Corner

#### Get Ready . . . Get Set For The Biggest **Christmas Ever**

We are approaching what is predicted to be the biggest Christmas for the record industry yet. If that is true, the dealer must prepare himself for busier days not only because of the increased volume but because the shopping season is shorter this season.

season. In many industries Christmas dis-plays are being readied now rather than waiting until Thanksgiving which is usually the target date for both windows and "in-store" display. The interest in records and equipment is at its highest peak this season and as the dealer you should be quick to capitalize on this interest by push-ing MUSIC as the perfect gift. This can be anything from phonos, tape recorders, records, tape and even ac-cessories. cessories.

recorders, records, tape and even ac-cessories. The magic word on everyone's lips this year is "Stereo" and the dealer will have to be prepared to answer the questions about it. Many con-sumers will be confused and may hesitate to make any purchase unless the dealer can logically explain the ramifications of stereo. Many dollars have been diverted to other fields by people who "don't understand" and will just wait to see what happens before buying any records, tape or equipment. All sales clerks should be ready when the question of "why should I buy at this time?" and then "what should I buy" are brought up. At this time of the year inventory control is more important than at any other because an item out of stock is a sale that is lost forever. Also the new customers that enter a store for the first time this Christmas want to come back to a store where they can find exactly what they are looking for at any given time. Repeat busi-ness depends on first impressions. Christmas is the profit season for our industry . . make sure you get your share by aggressive merchan-dising!!!

#### **Expect Hi-Fi Sales To** Reach 1,500,000 Mark

Over 3,000,000 Hi-Fi Sets Now In U.S. Homes. Predict '57-'58 Sales May Set New Record

CHICAGO — Up to 1956 approxi-mately 560,000 hi-fi sets were sold to the public. But this, experts claim, was quickly surpassed during 1956 when over 1,000,000 hi-fi sets were sold, for bet-ter than \$335,000,000.00. This year of 1957, it is believed, sales will surpass the 1,500,000 mark for a cool \$500,000,000.00. Hi-Fi, it is claimed, gave top radio receivers a terrific boost. Admiral has just offered its first FM set since 1954. Motorola has its first FM radio receiver since 1952. In fact, Zenith, of this city, predicts that its 1957-58 production will be far, far above last year's. year's

Such hi-fi set manufacturers as RCA, General Electric, Magnavox,

Webster - Chicago, Grundig - Majestic, Daystrom, Stromberg - Carlson, and many others, look forward to record sales for the 1957-58 period.

In each case interest in the better hi-fi units has continued to increase with many of the opinion that the more expensive sets are liable to gain the greatest sales.

Whatever the result, all in the recording industry continue to point to increased sales of high fidelity recordings, especially the latest album releases.

"If hi-fi units continue to sell as they have been", predicts one leading record manufacturer, "all former sales records can be smashed by intensive cultivation of this tremendous and growing market."

#### **GE Announces Versatile** New Hi-Fi Amplifier



CHICAGO --- New General Electric Model PA-20 high fidelity 20-watt amplifier is versatile, moderate-price unit for custom home hi-fi systems. This amplifier features compact design, attractive styling, and many features for high quality audio performance. It has a frequency response from 20 through 20,000 cycles, and includes a built-in rumble filter, five separate inputs and three separate outputs.

#### **Pentron Offers New Display For Stereo**

CHICAGO - A new demonstration center display for stereo and monaural tape components is now available from the Pentron Corporation, Chicago tape recorder manufacturers.

The display is made of 34 inch plywood and the natural finish of the wood is lacquer coated and silkscreened. The dealer may use the display as is, or can easily paint it any color to match store decor.

The Pentron display accomodates a tape mechanism and three flushmounted tape amplifiers. The customer can easily select the stereo and hi-fi units he desires, since all units are operative in the display.

**Capitol Offers Two Stereo Recorders** 



NEW YORK-Having introduced a phonograph line for the fall, Capitol Records felt a need for a stereophonic tape recorder to complete its line of home reproduction machines. To fill the need Capitol offers two versatile stereo recorders.

Both units can be used for stereo reproduction, monaural reproduction, monaural recording, as a hi-fi speaker and amplifier for a phono or tuner, and as a p.a. system.

Model 750 (shown above) power output is three watts undistorted with a five watt peak per channel; frequency response from 80 to 12,000 cps; and power consumption of 120 watts. The unit includes 7 tubes and a rectifier, and two speeds 7½ and 3¾ ips. The two portable speaker units contain one 5" x 7" woofer and one 3" tweeter each. Made to retail for \$259.95.

The deluxe model has a seven watt undistorted output with a ten watt peak, two portable speaker units each containing an 8" woofer and a 3" tweeter, with a response from 50 to 12,000 cps. Included in the machine are 8 tubes and a rectifier, and two speeds  $7\frac{1}{2}$  and  $3\frac{3}{4}$  ips. The suggested retail price is \$359.95.

Both recorders have separate portable speaker units, maximum reel size 7", two recording level indicators type NE51, and nine operating controls for volume and tone controls, forward, play, stop, record, rewind, pause button and monitor switch.

#### New Disk Shop In N.Y.

NEW YORK-Astor Music Shops, Inc., held a grand opening of their newest shop in New York, November 15th. The shop is located at 613 Lexington Ave. More than 10,000 records were put on display in the shop, the second in the growing Astor chain.

#### **Music Shop Adds Disks**

CORSICANA, TEXAS—The Music Center, a phono, tape recorder, instru-ment, sheet music retailer, here, has announced the forthcoming opening of a record department. Operated by the Cohn Music Com-pany, the outlet is located at 323 North Baston St

pany, the outlet North Beaton St.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

#### **Wipe That Smile Off Your Face**

#### by Fred Pernitz **Bowling Green Music Shop New York City**

The other day a customer was tell-ing me about the fine music he had heard during one of Central Park's Jazz Festivals. When I asked him about the acoustics, he answered, "I didn't see that group, I came in late." Keeping a straight face after a re-mark like that is not easy but most record dealers get used to not laughrecord dealers get used to not laugh-ing in front of a customer. There are always some gems, however, that break up even the most solemn sales-

The most common is the simple but slight variation on the name of the artist or composer. Such as Victor artist or composer. Such as Victor Hubert instead of Herbert, Ezio Pizza, Sigmund Bloomberg, Tennessee Irv-ing, Sylvania Magnolia and Manny-vanni can only be topped by a recent case. A rather plump woman, in her forties, browsed for about ten minutes, stepped up to the counter and asked, "You got something maybe by Irving Presley?" Getting titles mixed up is eacther

"You got something maybe by Irving Presley?" Getting titles mixed up is another source of smile provokement. Some classic favorites are, "Auf Wiener-schnitzel", "Song of the Vulgar Boat-men", "A-River-Decci Rome", "Cherry Pink and Apple Eating Time", "Tails from the Vienna Woods", "Long Ago and Far Rockoway". Then there is the customer who wants to buy a record but has little if any information. A young lady insisted on my looking in the catalog for a non-existing song called, "Three Little Sheep". After a long and futile effort, she mentioned that the words . . . bah, bah, bah . . . were very prominent in the lyrics, and might help me in my search. A few minutes later she left the record store; a smile on her face and a Bing Crosby record of "The Whiffenpoof song" under her arm. And the gentleman with a very thick British accent who mumbled about a song called, "Indications are that perhaps it's you" and it turned out to be "The Finger of Suspicion Points to You." Or the girl who was about to purchase the Fifth Symphony of Beethoven. She hesitated because she wasn't too sure of the theme.

Points to You." Or the girl who was about to purchase the Fifth Symphony of Beethoven. She hesitated because she wasn't too sure of the theme. After playing the record a few min-utes, I asked her, "Does that ring a bell?" She answered, "Oh the one with the bell in it—Yes . . . I have that one at home!" Of course, there is always the type of crystomer whose humor startles you. A nice, old lady wanted a recording of "Easter Parade" and I played a Guy Lombardo rendition of it. After listenin", she said it was too sweet. "Haven't you got a jazzier version of it by someone like . . . ah . . . Lawrence Welk?" And I suppose I'll never forget the customer who listen-ed to a beautiful recording of "Au-tumn Leaves" and commented, "It doesn't quench my thirst." That's the kind you want to kick out of the store in the direction of the nearest orange drink stand.

Attention: Please address any in-formation concerning the Retailers' Corner to David Tanenbaum, The Cash Box, 1721 Broadway, New York 19, N.Y.

	Lawrence .		_
Keys To HIT-dom	E Martin		e Box l Record
on JUBILEE			ort
ON JOBILEE	Pash But as		ords — City by City
Everybody Picks	New York, N. Y.	Chicago, III.	Los Angeles, Calif.
DELLA REESE	<ol> <li>Silhouettes (Rays)</li> <li>You Send Me (S. Cooke)</li> <li>Wake Up Little Susie (Everlys)</li> </ol>	1. You Send Me (S. Cooke) 2. Silhouettes (Rays) 3. Jailhouse Rock (E. Presley)	1. Chances Are (J. Mathis) 2. Jailhouse Rock (E. Presley) 3. Wake Up Little Susie (Everlys)
"I ONLY WANT TO LOVE YOU"	4. Chances Are (J. Mathis) S. Jailhouse Rock (E. Presley) 6. My Special Angel (B. Helms) 7. All The Way (F. Sinatra)	<ol> <li>Melodie D'Amour (Ames Bros.)</li> <li>Liechtensteiner Polka (Glahe)</li> <li>Till (R. Williame)</li> <li>Chances Are (J. Mathis)</li> </ol>	<ol> <li>Silhouettes (Rays)</li> <li>Honeycomb (J. Rodgers)</li> <li>All The Way (F. Sinatra)</li> <li>Fascination (J. Morgan)</li> <li>Melodie D'Amour</li> </ol>
and	B. Little Bitty Pretty One (T. Harris) 9. April Love (P. Boone) 10. Be Bop Baby (R. Nelson)	8. Wake Up Little Susie (Everlys) 9. Little Bitty Pretty One (T. Harris) 10. My Special Angel (B. Helms)	(Ames Bros.) 9. Raunchy (E. Freeman) 10. April Love (P. Boone)
"MY LOVE POSSESSED" JUBILEE 5307	New Orleans, La.	Detroit, Mich.	Denver, Colo.
Going like a comet	1. Jailhouse Rock (E. Presley) 2. Wake Up Little Susie (Everlys) 3. Fascination	1. You Send Me (S. Cooke) 2. Silhouettes (Rays) 3. Be Bop Baby (R. Nelson)	1. Wake Up Little Susie (Everlys) 2. Jailhouse Rock (E. Presley) 3. Silhouettes (Rays/Diamonds)
DON RONDO	(Troubadors/Morgan) 4. Chances Are (J. Mathis) 5. Melodie D'Amour (Ames Bros.) 6. My Special Angel (B. Helms)	<ol> <li>Jailhouse Rock (E. Presley)</li> <li>Raunchy (B. Justis)</li> <li>Wake Up Little Susie (Everlys)</li> <li>Peggy Sue (B. Holly)</li> <li>Melodie D'Amour</li> </ol>	<ol> <li>Chances Are (J. Mathis)</li> <li>Happy Happy Birthday Baby (Tune Weavers)</li> <li>You Send Me (S. Cooke)</li> <li>Be Bop Baby (R. Nelson)</li> </ol>
"WANDERIN' HEART"	7. Just Born (P. Como) B. Be Bop Baby (R. Nelson) 9. You Send Me (S. Cooke) 10. All The Way (F. Sinatra)	(Ames Bros.) 9. My Special Angel (B. Helms) 10. Kisses Sweëter Than Wine (J. Rodgers)	B. April Love (P. Boone) 9. You Bug Me Baby (L. Williams) 10. My Special Angel (B. Helms)
"IN CHI CHI CHIHUAHUA"	Houston, Tex.	St. Louis, Mo.	San Francisco, Calif.
The new dance rage	1. Little Bitty Pretty One (T. Harris) 2. Wake Up Little Susie	1. Silhouettes (Rays) 2. You Send Me (S. Cooke) 3. Paurchy (B. Justie)	1. Jailhouse Rock (E. Presley) 2. You Send Me (S. Cooke) 3. Raunchy (E. Freeman)
LU ANN SIMMS	(Everlys) 3. You Send Me (S. Cooke) 4. Jailhouse Rock (E. Presley) 5. Silhouettes (Diamonds) 6. Chances Are (J. Mathis)	<ol> <li>April Love (P. Bone)</li> <li>Alone (Shepherd Sisters)</li> <li>Kisses Sweeter Than Wine (J. Rodgers)</li> <li>Jailhouse Rock (E. Presley)</li> </ol>	<ol> <li>April Love (P. Boone)</li> <li>Chances Are (J. Mathis)</li> <li>Silhouettes (Diamonds/Gibson/Rays)</li> <li>All The Way (F. Sinatra)</li> </ol>
JUBILEE 5302	7. Melodie D'Amour (Ames Bros.) B. Everyday (B. Holly) 9. April Love (P. Boone)	B. Liechtensteiner Polka (W. Glahe) 9. Buzz, Buzz, Buzz (Hollywood Flames)	8. Wake Up Little Susie (Everlys) 9. Love Bug Crawl (Edwards)
A sleeper hit	10. Have I Told You Lately That I Love You (Nelson)	10. My One Sin (Four Coins)	10. Melodie D'Amour (Ames Bros.)
THE STORM TRIO	Atlanta, Ga. 1. You Send Me (S. Cooke)	Seattle, Wash. 1. Wake Up Little Susie (Everlys)	Philadelphia, Pa. 1. Silhouettes (Rays)
JUBILEE 5306	2. Jailhouse Rock (E. Presley) 3. Raunchy (Freeman/Justis) 4. Peggy Sue (B. Holly) 5. Silhouettes (Rays)	<ol> <li>You Send Me (S. Cooke)</li> <li>Silhouettes (Rays)</li> <li>Jailhouse Rock (E. Presley)</li> <li>Raunchy (Justis/Freeman)</li> </ol>	2. My Special Angel (B. Helms) 3. Alone (Shepherd Sisters) 4. Jailhouse Rock (E. Presley) 5. Wake Up Little Susie (Everlys) 6. I'm Available (M. Rayburn)
A big one	<ol> <li>6. Wake Up Little Susie (Everlys)</li> <li>7. Melodie D'Amour (Ames Bros.)</li> <li>B. My Special Angel (B. Helms)</li> <li>9. April Love (P. Boone)</li> </ol>	6. Oh Boy (Crickets) 7. Little Bitty Pretty One (B. Day) 8. Chances Are (J. Mathis) 9. Peggy Sue (B. Holly)	7. You Send Me (S. Cooks) 8. Be Bop Baby (R. Nelson) 9. Peggy Sue (B. Holly) 10. If I Can Help Somebody
HELEN CURTIS	10. Be Bop Baby (R. Nelson)	10. April Love (P. Booné)	(B. Eckstine)
"THE HAPPIEST MOMENTS IN LIFE"	Miami, Fla. 1. You Send Me (S. Cooke) 2. Silhouettes (Rays)	Kansas City, Mo. 1. Jailhouse Rock (E. Presley) 2. Wake Up Little Susie	Cleveland, Ohio 1. You Send Me (S. Cooke) 2. Raunchy (B. Justis)
IN LIFE" JUBILEE 5296	<ol> <li>Wake Up Little Susie (Everlys)</li> <li>Melodie D'Amour (E. Ros)</li> <li>Jailhouse Rock (E. Presley)</li> <li>Kisses Sweeter Than Wine (J. Rolgers)</li> </ol>	(Everlys) 3. Be Bop Baby (R. Nelson) 4. I'm Available (M. Rayburn) 5. Just Born (P. Como) 6. Melodie D'Amour	3. April Love (P. Boone) 4. Melodie D'Amour (Ames Bros.) 5. Jailhouse Rock (E. Presley) 6. Wake Up Little Susie
Smash instrumental	7. My Special Angel (B. Helms) B. April Love (P. Boone) 9. Little Bitty Pretty One (Harris/Day)	(Ros/Ames Bros.) 7. April Love (P. Boone) 8. All The Way (F. Sinatra) 9. You Send Me (T. Brewer)	(Everlys) 7. Fascination (J. Morgan) B. Be Bop Baby (R. Nelson) 9. Silhouettes (Rays/Diamonds)
"BIG" AL SEARS "CHICKEN WALK"	10. I'm Available (M. Rayburn)'	10. Little Bitty Pretty One (Day)	10. Chances Are (J. Mathis)
JUBILEE 5303	Pittsburgh, Pa. 1. Silhouettes (Rays) 2. Chances Are (J. Mathis)	Boston, Mass. 1. Jailhouse Rock (E. Presley) 2. Wake Up Little Susie	Baltimore, Md. 1. Raunchy (B. Justis) 2. Jailhouse Rock (E. Presley)
Way out front DON LEE	3. April Love (P. Boone) 4. You Send Me (S. Cooke) 5. My Special Angel (B. Helms) 6. Jailhouse Rock (E. Presley) 7. Liechtensteiner Polka (Glahe)	(Everlys) 3. Silhouettes (Rays) 4. My Special Angel (B. Helms) 5. Chances Are (J. Mathis) 6. You Send Me (S. Cooke)	3. Peggy Sue (B. Holly) 4. Bonie Moronie (L. Williams) 5. Little Bitty Pretty One (T. Harris) 6. April Love (P. Boone)
"CRAZY RHYTHM"	B. Raunchy (E. Freeman) 9. Little Bitty Pretty One (Day/Harris)	7. I'll Remember Today (Page) B. Just Born (P. Como) 9. Melodie D'Amour (Ames Bros.)	7. Silhouettes (Rays) B. Wake Up Little Susie (Everlys) 9. Chances Are (J. Mathis)
and	10. Peggy Sue (B. Holly)	10. Till (R. Williams)	10. Merry, Merry Lou (Sparks)
JUBILEE 5308	Minneapolis, Minn. 1. You Send Me (S. Cooke) 2. Silhouettes (Rays)	San Antonio, Tex. 1. Wake Up Little Susie (Everlys)	Cincinnati, Ohio 1. Wake Up Little Susie (Everlys)
jubilee 1650 BROADWAY, N. Y.C. COLUMBUS 5-8335	2. Silhouettes (Rays) 3. Jailhouse Rock (E. Presley) 4. Melodie D'Amour (Ames Bros.) 5. April Love (P. Boone) 6. Wake Up Little Susie	2. You Send Me (S. Cooke) 3. Silhouettes (Rays) 4. Little Bitty Pretty One (T. Harris)	2. Be Bop Baby (R. Nelson) 3. April Love (P. Boone) 4. Chances Are (J. Mathis) 5. Jailhouse Rock (E. Presley)
Products of JAY-GEE RECORD CO., INC.	(Everlys) 7. Alone (Shepherd Sisters) B. Be Bop Baby (R. Nelson) 9. Raunchy (Justis/Vaughn)	5. Jailhouse Rock (E. Presley) 6. April Love (P. Bone) 7. Henrietta (J. Dee) B. Back To School Again (T. Rodgers)	6. Silhouettes (Rays) 7. You Send Me (Cooke/Brewer) B. Little Bitty Pretty One (T. Harris)
"Unly those records best suited for comm	10. Little Bitty Pretty One (T. Harris)	9. Bonie Moronie (L. Williams) 10. My Special Angel (B. Helms)	9. Honeycomb (J. Rodgers) 10. Just Born (P. Come)

# Somerset Kicks Off "101" Campaign

MEDIA, PA.—Somerset Records, a leading \$1.98 LP label, last week, introduced its new promotional project based on 3 releases by the 101 Strings ork. at three cocktail parties given in New York, Chicago and Los Angeles.

Angeles. The center of the campaign will involve "101 Strings Play The Great Standards"; "101 Strings A Night In The Tropics"; "101 Strings In A Symphony For Lovers." The parties were highlighted by the showing of motion pictures taken at the 101 recording sessions in Hamburg, Germany.

many. "The three 101 Strings issues are the first in a series of 24 12" LP's to be released by Somerset in 1958 featuring the orchestra. In a strong bid to establish the 101 name, the label will cover every category with mass appeal, according to Somerset prexy Dave Miller. In addition to normal deejay coverage, Somerset has purchased a series of one minute radio spots for a saturation commercial campaign in 20 key market areas. A series of department store ads and promotional tie-ins is being set in these 20 areas. The label has international distribution either by direct export or through master releases in 18 foreign countries, that by annual royalty, guarantees to amortize the session cost before release in the U.S. Though 90 percent of all lower priced LP's were purchased by impulse buyers," Miller stated, "the 101 idea is to expose and establish any artist with the pre-conceived purchase buyer."

Somerset is projecting a five million dollar gross for 1958, a one and a half million dollar increase over 1957. Miller attributes the "rapid and solid growth" of the company to new high fidelity recordings, fresh arrangements, smart packaging, and aggressive saturation distribution.

#### **Disk Jockey Visit**



ST. LOUIS-Kathy Barr, new RCA Victor songstress, is pictured during a recent visit to the Harry Fender Show over KMOX in St. Louis.

#### Harold Friedman Named Sales Director of UA

NEW YORK—Harold L. Friedman, veteran record industry executive, has been appointed Sales Director of the recently-formed United Artists Records Corp., it was announced last week by Max E. Youngstein, President.

In his new post, which he takes over immediately, Friedman will develop a national distribution program for the UA music enterprise. He will work under the supervision of Alfred H. Tamarin, executive assistant to Youngstein.

Friedman is a former president of Record Guild of America, which he organized in 1945 to pioneer children's unbreakable plastic records. Through Harold L. Friedman Associates, he has worked with London Records, Walco Products, Seeco International, Dawn Records and Dover Publications. He has also been associated with the Pepsi-Cola Company, Waterbury Companies and Audio-Visual Recording Services.

#### ed Jubilee In LP Promotion

NEW YORK—Jubilee Records has embarked upon an LP promotion plan whereby four selections from each of seven current Jubilee albums have been produced as EP's which will be sent to distributors, salesmen and disk jockeys to promote deejay plays of the EP's as "samplers" of the LP albums.

The EP's have been created for the sole purpose of promoting air plays and are not for public sale.

Samplers have been made from the following Jubilee LP albums:

"My Favorite Places," Walter Sharf; "Twinkling Pinkies," Frank Ortega Trio; "Rondo," Don Rondo; "Witchcraft," Ray Martin; "Cocktails, Dinner and Dancing," Shep Fields; "Pal Joey," Bobby Sherwood; "Hot and Cool Sax," Moe Koffman.

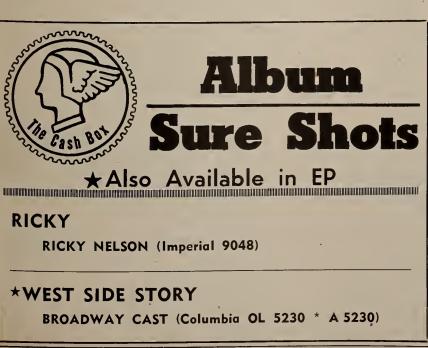
#### Jimmy Dorsey LP Wins Poll

NEW BRITTON, CONN. — Fred Swanson of station WHAY in New Britton conducted a poll among his listeners to determine which album they felt was the best album of the year. His listeners chose Fraternity Records' "The Fabulous Jimmy Dorsey" as the #1 LP of the year.





# FUJIYAMA MAMA NO WEDDING BELLS FOR JOE WANDA JACKSON Record No. 3843





# A & I RECORD DIST. CO. 521 W. 6th St. Cincinnati, Ohio CHerry 1-7644, Ike Klayman ALLSTATE RECORD OIST. CO. 2023 SO. Michigan Ave. Chicago 16, III. CAlumet 5-0924, Paul Glass PODTEM OIST. PORTEM OIST. 733 11th Ave. New York City COSNAT OIST. 3727 Woodward Detroit, Mich. ALLEN DIST. CO. 420 W. Broad St. Richmond 20, Va. Richmond 2-7056, Joe Sinsheimer B. G. RECORD SERVICE 337 N.W. Sixth Ave Portland, Dregon Bertha Gribble TOWER OIST. 1231 W. 9th St. Cleveland, Ohio Cleveland, Unio OlAMDND OIST. 2990 W. Pico Blvd. Los Angeles, Calif. BAY OIST. CO. 381 6th St. San Francisco, Calif. COMMERCIAL MUSIC CO. 2338 Olive St. St. Louis, Mo. CEntral 1-8155, Bud Lampe UNITED DIST. CO. 1902 Leeland Ave. Houston, Texas

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MICROPHONE MUSIC 222 No. Beretania Honolulu 18, Hawaii Kenneth Kaizawa MUSIC SALES CO. 1117 Union Ave. Memphis 3, Tenn. BRoadway 6-1776, Bill Fitzgerald HUFFINE OIST. CO. 3131 Western Seattle, Wash. Seattle, Wash. OKLAHOMA RECORD SUPPLY CO. 512 North Hudson Dklahoma City, Dkla. FOrest 5-0326, Bill Caldwell PAN AMERICAN REC. SUPPLY CO. 2061 Champa St. Denver, Colo. Lou Dxman LOU DXMAN STANDARD OIST. CO. 1705 5th Ave. Pittsburgh, Pa. MUSIC SUPPLIERS OF N. E. 263 Huntington Ave. Boston, Mass. RECORD SALES INC. 639 Baronne St. New Drieans, La. TRU-TONE OIST. CO. 1214 S.W. 8th St. Miami, Fla. FRanklin 4-3513, Henry Stone

IN CANADA QUALITY MUSIC LTD. 380 Birchmont Rd. Toronto, Canada





Page 26

November 23, 1957

<b>MINISTRATIS</b>		LAST WEEK
1	TAMMY Northern ASCAP—Livingston, Evans	1
2	FASCINATION Southern ASCAP—Manning, Marchetti	3
3	AROUND THE WORLD Victor Young ASCAP—Young	2
4	APRIL LOVE Leo Feist ASCAP—Fain, Webster	7
5	CHANCES ARE Korwin ASCAP—Stillman, Allen	4
6	MELODIE D'AMOUR Rayven BMI-Johns, Salvador	8
7	WAKE UP LITTLE SUSIE Acuff-Rose BMI—Bryant, Byrant	5
8	SILHOUETTES Regent BMI—Crewe, Slay	12
9	HONEYCOMB Hawthorne ASCAP—Merrill	6
10	JAILHOUSE ROCK Elvis Presley BM1—Lieber, Stoller	11
11	ALL THE WAY Maraville ASCAP—Cahn, Van Heusen	-
12	MY SPECIAL ANGEL Merge BM1—Duncan	_
13	AN AFFAIR TO REMEMBER Feist ASCAP—Warren, Adamson, McCarey	9
14	(AND THAT/MY HEART) REMINDS ME Symphony House ASCAP—Bargoni, Stillman	10
15	DIANA Pamco BMI—Anka	13



The top 30 songs of the week on radio and TV based on the Copyrighted Audience Coverage Index & Audience Trend Index—A National Survey of Popular Music Heard Over Network Broadcasts. Published by the Office of Research, Inc., Dr. John G. Peatman, Director.

RADIO	(LISTED ALPH	ABETICAL
All The Way An Affair To Remember (And That/My Heart) Reminds Me	Feist	All The W An Affair (And Tha Me
April Love Around The World Ca, C'Est L'Amour Careless Chances Are Deep Blue Sea	Feist Young Buxton Hill Bourne Korwin Dominion	April Lov At The H Ca C'est Chances Fascinatio Honeycom
Fascination Forgotten Dreams Got A Date With An Angel Happy Happy Birthday Baby Honeycomb	Witmark Chappell Arc-Donna Hawthorne	I Never F If I Can I'm Gonne Down It's Net F
How Do You Say Goodbye I Keep Running Away From You I'll Never Say 'Never Again' Again	Berlin	lvy Rose Jailhouse Just Borr Melodie I
June Night Just Between You And Me Just Born	Winneton	Passing St Raintree C Rock and
Katsumi Love Scene	Sequence	Silhouettes Tammy That'll Be Till
Melodie D'Amour Sayonara Search For Paradise Story Of My Life	Berlin Witmark	Twelfth O Unbeliever Wake Up
Story Of My Life	····· ramous	Winter W

Northern

Chappell

DADIO

All The Way	Maraville
An Affair To Remember	
(And That/My Heart) Reminds Me	mahany House
April Love	
At The Hop	
Ca C'est L'Amour	Buxton Hill
Chances Are	
Fascination	
Honeycomb	
I Never Felt More Like Falling in	
If I Can Help Somebody	Leeds
I'm Gonna Sit Right Down DeSylva, Brow	n & Henderson
It's Not For Me To Say	
Ivy Rose	
Jailhouse Rock	
Just Born	Winneton
Melodie D'Amour	Rayven
Passing Strangers	Christopher
Raintree County	Robbins
Rock and Roll Music	
Silhouettes	
Tammy	
That'll Be The Day	
Till	
Twelfth Of Never	
Unbeliever	
Wake Up Little Susie	
Winter Warm	
Wonderful, Wonderful	
You Send Me	
DOWN	

TV

LY)

тіп ..... "Only those records best suited for commercial use are reviewed by THE CASH BOX"

Tammy .....

Page 27

#### **Carlton Names Genson VP Of Diskery**

NEW YORK-The appointment of Don Genson as Vice President of the Carlton Record Corporation was announced last week by Joe Carlton, President of the new Carlton label, which begins its formal record releases in January.

Genson joins the Carlton company after eleven years as West Coast General Manager of the Leeds, Duchess and Pickwick Music Corporations. The veteran music man left the Lou Levy domain just recently to join Carlton as veepee, in charge of all West Coast a & r, sales and sales promotional functions. He will maintain an office for the Carlton corporation on the Coast at 6425 Hollywood Boulevard and oversee all Western operations. He will report only to Carlton, who formed the new label some two months ago after leaving the RCA Victor organization.

According to Carlton: "One of Genson's key functions will be to sign artists, buy masters, work with distributors and come up with hits . . . the whole store. We are thrilled to have Don with us and know his vast music business experience will pay off handsomely. With executive personnel like this to start, the growth of our organization is assured, as is the calibre of future personnel."

In addition to salary, Carlton said, Genson has been given a stock option for an undisclosed amount of common stock in the company as an incentive.

Genson is a well known music man on the West Coast whose background in the business goes back to his days as a vocalist with the Henry Busse band. After an army span of overseas duty during the last war, he returned to work for the Lou Levy organization on the Coast. During his career he brought into the Levy catalogs such hits as "It Is No Secret", "The Pajama Song," "Hit And Run Affair" and many others. He is well acquainted with most major writers, disk jockeys, distributors and recording artists on the Coast and throughout the major markets of the country.

Genson starts his new veepee post immediately. He is clearing up his music publishing company affairs, launched since the time he left the Lou Levy firms, and will devote his exclusive services as a "record man" in line with Carlton's policy of not involving the record company in the music publishing business. Many investors in the Carlton company are music publishers which clarifies his reason for this policy. Carlton maintains that his actual reason for the "no publishing" policy is his own concept that in the long run the record company does better by not trying to serve two masters. He feels that it is more important to attract all publishers than to scare some away with a competitive publishing operation.

#### Wes Bryan Second Artist Signed By United Artists

NEW YORK-United Artists Rec-

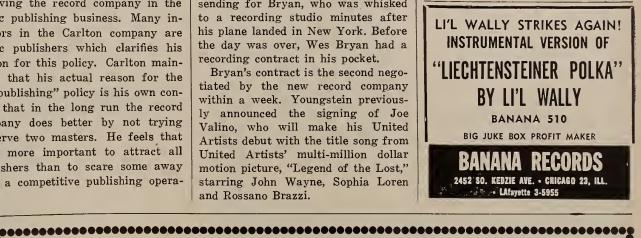
NEW YORK—United Artists Rec-ords Corp., has signed the new Holly-wood discovery, Wes Bryan, to a long-term recording contract, it was announced last week by Max E. Youngstein, president. Wes' first release on the United Artists label will be the ballad, "Lonesome Love," by Don Darcel, and the novelty tune, "Tiny Spaceman," by Paul Evans and Tom Grady. The 21-year-old singer bears an amazing resemblance to the late James Dean. He was brought to Youngstein's attention by Clarence Greene of Hollywood's Greene-Rouse Productions, which has just placed Bryan under a long term motion pic-ture contract. Greene sent the sound Bryan under a long term motion pic-ture contract. Greene sent the sound track of Wes' screen test to Young-stein in New York, headquarters of the newly organized United Artists Records Corp. The record company is a wholly-owned subsidiary of United Artists Corp., a leading distributor of independent motion picture produc-tions, including the films of Greene-Rouse.

Rouse. Youngstein reacted by immediately sending for Bryan, who was whisked to a recording studio minutes after his plane landed in New York. Before the day was over, Wes Bryan had a recording contract in his pocket.

Bryan's contract is the second negotiated by the new record company within a week. Youngstein previous-ly announced the signing of Joe Valino, who will make his United Artists debut with the title song from United Artists' multi-million dollar motion picture, "Legend of the Lost," starring John Wayne, Sophia Loren and Rossano Brazzi.



NEW YORK — Jennie Smith, 18 year old songstress whose first album "Jennie", is being released by RCA Victor this month, has just begun a four week disk jockey tour which will take her to 17 cities throughout the nation nation.





Original

b/w

JULIE

# "My Little Girl"

#### Nasco 6005

The Crescendos

#### NASHBORO RECORD CO.

NASHVILLE, TENN. Southern Plastics, Nashville; Plastic Products, Memphis; Monarch, L. A.

Page, 28

# IUKE BOX OPERATORS: NOT THE DECIDE OF ARTS & ARTS & 195

#### VOTE FOR YOUR BEST MONEY-MAKING RECORDS & ARTISTS OF 1957 NOTICE: Be sure to include Name of Artist On All Records Listed

BEST:
Record (list artist)
Female Vocalist
Male Vocalist
Vocal Combination
Orchestra
Small Instrumental Group
Rhythm 'N Blues Record
R & B Female Vocalist
R & B Male Vocalist
R & B Vocal Combination
R & B Orchestra
Country Record
Country Female Vocalist
Country Male Vocalist
Country Vocal Combination
Country Band
Country Instrumental Artist
Country Sacred Singer
Country Succes Singer

#### MOST PROMISING NEW:

Female Vocalist
Male Vocalist
Vocal Combination
Orchestra
R & B Female Vocalist
R & B Male Vocalist
R & B Vocal Combination
Country Female Vocalist
Country Male Vocalist
Country Vocal Combination

#### IMPORTANT!

EACH JUKE BOX YOU OWN COUNTS FOR ONE VOTE. EACH WALL OR BAR BOX YOU OWN COUNTS FOR ONE VOTE. EACH WIRED TELEPHONE MUSIC SHELL YOU OWN COUNTS FOR ONE VOTE. BE SURE TO LIST THE COMPLETE NUMBER OF UNITS YOU OWN INDIVIDUALLY ON THE BOTTOM OF THIS FORM TO GIVE THE RECORDS AND ARTISTS YOU SELECT FULL CREDIT. THESE FORMS ARE CONFI-DENTIAL. INDIVIDUAL FIGURES ARE NOT REVEALED!

#### LIST YOUR VOTES HERE

I operate the following number of Juke Boxes .........,

Wall and Bar Boxes ...... Wired Telephone Music Shells .....

TOTAL NUMBER ..... ARE YOUR VOTES!

1.2

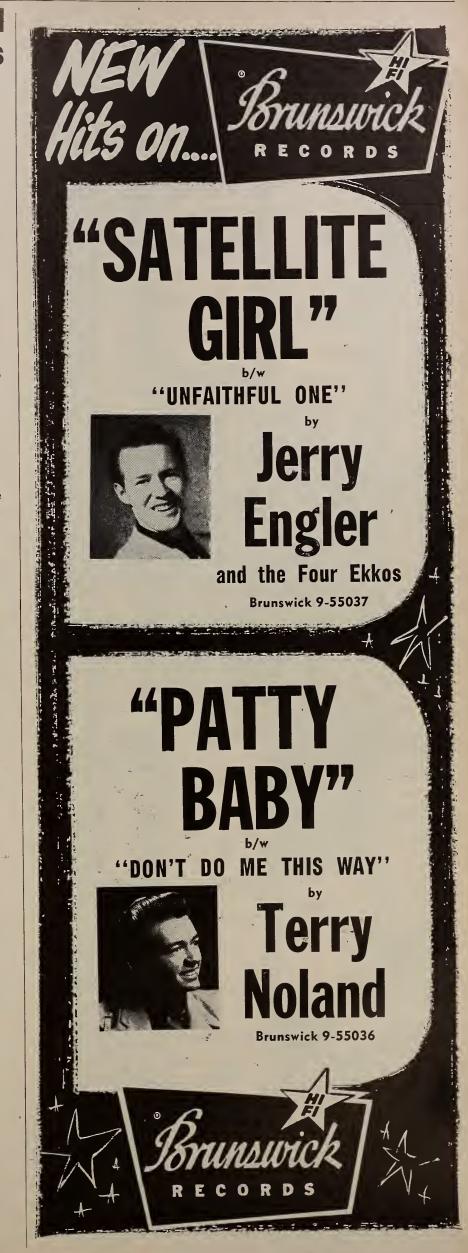
5.

**12th Annual Poll** Of the **Automatic Music Industry Of America To Choose** THE BEST RECORDS and **RECORDING ARTISTS Of 1957 VOTE TODAY!** FILL OUT THIS FORM

> And Mail To The CASH BOX 1721 Broadway New York 19, N. Y.

> > \* 1M

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Top R & B Favorites of 1957

NEW YORK—Coming into the final weeks of The Cash Box Annual Juke Box Operator Poll the mails continue to build with ever greater returns as operators vote for their favorites. 1957 still maintains a rec-ord pace and it becomes more and more evident that the total returns will set a record.

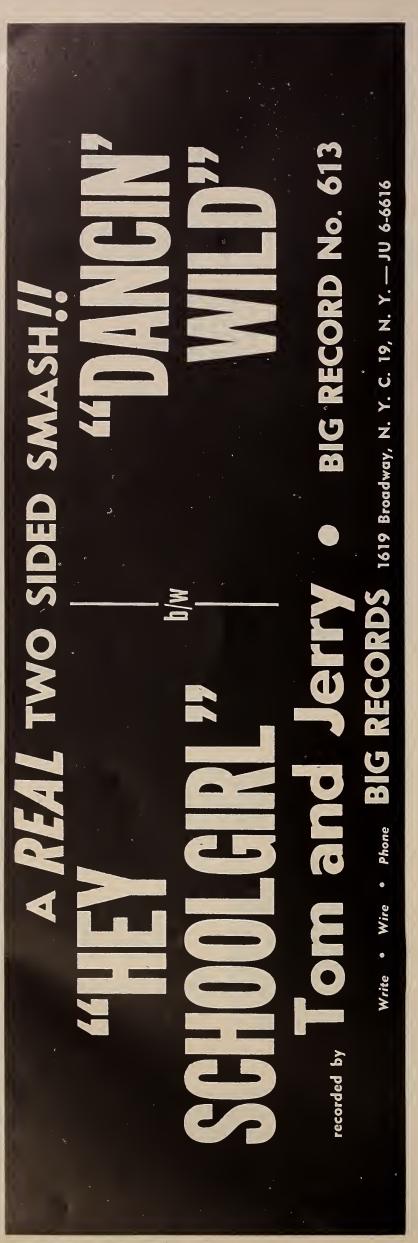
more evident that the total returns will set a record. The results of the poll, to be an-nounced in the December 7th issue, will determine the top money making recordings and artists in the pop, r & b and country fields during 1957 and will also show which artists juke box operators consider most prom-ising.

box operators consider most prom-ising. Voting is limited to juke box oper-ators and is tallied on the basis of one vote for each machine or wall box an operator owns. Voting will cover a 5 week span—the results to be an-nounced in the December 7th Issue. To aid the operator in voting, an alphabetically arranged list of 1957's top favorites is shown below. To cast your vote, simply fill out the special form which appears on the preced-ing nage.

ing page.

ing page. **Top Pop Song Favorites of 1957** A White Sport Coat All Shook Up Almost Paradise An Affair To Remember And That Reminds Me Around The World Banana Boat Song Be Bop Baby Black Slacks Butterfly Bye Bye Love Chances Are Come Go With Me Dark Moon Day-O Day-O Diana Don't Forbid Me Fascination Four Walls Gone Happy Happy Birthday Baby Honeycomb Hula Love I Like Your Kind Of Love I'm Gonna Sit Right Down I'm Gonna Sit Right Down I'm Sorry I'm Stickin' With You I'm Walkin' In The Middle Of An Island It's Not For Me To Say Jailhouse Rock Just Between You And Me Keep A-Knockin' Lips Of Wine Little Darlin' Lotta Lovin' Lotta Lovin' Love Letters In The Sand Love Me To Pieces Mama Looka Booboo Marianne Melodie D'Amour Melodie D'Amour Mr. Lee My Special Angel Ninety Nine Ways Old Cape Cod Party Doll Pledge Of Love Rainbow Remember You're Mine Rock A-Billy Remember You're Mine Rock-A-Billy Round And Round School Day (Ring Ring Goes The Bell) Searchin' Send For Me Shangri-La Short Fat Fannie Silbouettes Silhouettes So Rare So Rare Star Dust Start Movin' Tammy Teddy Bear Teen Age Crush Teenager's Romance That'll Be The Day There's A Gold Mine In The Sky Wake Up Little Susie Whispering Bells White Silver Sands Whole Lot Of Shakin' Going On Who Needs You Why Baby Why With All My Heart Wonderful Wonderful You Don't Owe Me A Thing Young Love

Ain't Got No Home All Shook Up A Thousand Miles Away Blue Monday C. C. Rider Come Go With Me Diana Dumplin's Farther Up The Road Goody Goody Green Door Green Door Happy Happy Birthday Baby Honeycomb Humpty Dumpty Heart I Feel Good I'm Walking It Hurts To Be In Love Jenny Jenny Jim Dandy Just Because Just To Hold My Hand Let The Four Winds Blow Little Darlin' Long Lonely Nights Love Is Strange Love Me Tender Lucille Love Me Tender Lucille Lucky Lips Mr. Lee Miss You So Next Time You See Me Oh What A Night Over The Mountain Party Doll Please Send Me Someone To Love Rockin' Pneumonia and The Boogie Woogie Flu School Day (Ring Ring Goes The School Day (Ring Ring Goes The Bell) Searchin' Send For Me Since I Met You Baby Slow Walk Short Fat Fannie So Rare Teddy Bear That'll Be The Day Think Think Valley Of Tears Whispering Bells Whole Lot Of Shakin' Going On Without Love Young Blood **Top Country Favorites of 1957** A Fallen Star All Shook Up Am I Losing You A White Sport Coat Bye Bye Love First Date, First Kiss, First Love Four Walls Fraulein Geisha Girl Give My Love To Rose Gone Gonna Find Me A Bluebird Holiday For Love Home Of The Blues Honky Tonk Song I Heard The Bluebirds Sing (I'll Always Be Your) Fraulein I'll Be There I Miss You Already I'm Tired Is It Wrong I've Got A New Heartache Jailhouse Rock Knee Deep In The Blues Lotta Lovin' Loving You Missing You My Arms Are A House My Shoes Keep Walking Back To You My Special Angel Next In Line Repenting Deckie' In The Congre Gonna Find Me A Bluebird My Special Angel Next In Line Repenting Rockin' In The Congo Stolen Moments Tangled Mind Teddy Bear There You Go Three Ways Too Much Too Much Water Train Of Love Two Shadows On Your Window Walkin' After Midnight Wake Up Little Susie Wasted Words Whole Lot Of Shakin' Going On Why Why Young Love Young Love Your True Love



#### sound track of a new Paramount pic- | for November "Only those records best suited for commercial use are reviewed by THE CASH BOX"

## **More Berle Ballyhoo**

November 23, 1957



NEW YORK — Photographs continue to come in following Milton Berle's whirlwind tour of the country plugging his Roulette album, "Songs My Mother Loved".

Page 30

At the top, left—we see Berle entertaining fans as May Co. department store in L.A., where he appeared to sign autographs for record buyers. Top center shows Berle still the effervescent "Uncle Miltie", entertaining young cub scout at Hall's Department in Detroit. Top right—Milton in the same Hall's collecting yoks. In the center left photo Berle poses with some of L.A.'s top radio personalities at a cocktail party given by Roulette Records at the Brown Derby. Thev are from left to right, Clyde Cadwell (KPOP), Bob Crane (CBS), Berle, Larry Berrill (KBIG), and Pete Smith (KDAY); center, right shows some of L.A.'s top one-stop and retail dealers. Bottom left—Berle is seen with top movie songsmiths, Mack David and Jerry Livingston and Luigi Creatore, A&R chief for Roulette at L.A. party. Bottom right Berle and deejays Freedy Robbins (KLOP), Dick Whittinghill (KMPC), Mitch Reed (KFWB) and Lloyd Perrin (KMPC).

# **Dot Skeds Ten LP Releases**

HOLLYWOOD — Ten long-playing albums are scheduled for release this month by Dot Records.

month by Dot Records. Dot announced a new Pat Boone LP, "April Love", from his new movie of the same name, in which his co-star, Shirley Jones, sings with him. Boone currently has a best-selling LP, "Pat's Great Hits", and EP, "Four By Pat." All the songs in the "April Love" LP are from the 20th Century Fox picture, which is set for simultaneous release. Randy Wood liked Shirley's voice in the album so much that he signed her to a contract and this week recorded her singing two tunes from the movie, "Give Me A Gentle Girl" and "Clover in the Meadow".

Other new Dot issues include a Billy Vaughn album, "Music For The Golden Hours", featuring his lush treatment of such tunes as "Deep Purple", "Embraceable You", etc; the Hilltoppers with "Love In Bloom", featuring great standard love themes: Eddie "Mr Banjo" Peabody, with performances of a dozen favorites in "Peabody Parade"; Authentic flamenco music and romantic themes composed and conducted by Daniel Amfitheatrof are presented in the LP "Spanish Affair", which is from the sound track of a new Paramount picture of the same title; "Fields and Dreams", orchestral fantasies by Frank Fields, who makes his album debut with original instrumental selections; "House of Horn", from Tom Mack's Jazz Horizon Series, which introduces Paul Horn, who plays five woodwinds, writes, arranges, and conducts a backing group which varies in number according to the piece. Another jazz package, "Rusty Bryant Plays Jazz", features the tenor saxist in some new jazz adventures. He had always before played pop, or lyrical jazz.

"Tis Sweet To Be Remembered" features the voice of Mac Wiseman presenting twelve great vocal performances of his great country hits, collected here for the first time.

A country package, "Square Dance Tonight With Tommy Jackson" lists sixteen favorite square dances, unusual in that the tunes were recorded without calls.

An EP, "Take It Away, Leon!", by Leon McAuliff, contains four tunes previously recorded by the artist: "Steel Guitar Rag", "Carroll County Blues", "Panhandle Waltz", and "Blue Man's Blues." Dot previously announced three Christmas albums for November release.

#### Page 31

# **Discussing Rock And Roll**



BOSTON—William G. Givens, producer of Program P.M. over station WBZ and WBZA in Boston, discusses Rock and Roll with Bill Haley prior to Haley's being interviewed on the show.

#### 7 Arts Center Establishes Department Of Voice And Musical Theater Arts

NEW YORK—The establishment of a Department of Voice and Musical Theatre Arts of the Seven Arts Center at 120 Madison Avenue, marking an innovation in musical training in this country, was announced last week by Oscar Lerman and Martin Cohen, directors of the Seven Arts Center.

Under the direction of Gerhard Pechner, Metropolitan Opera artist, the Department will give qualified students the opportunity of studying in small classes at low tuition fee with eminent teachers who heretofore have given only private instruction. The faculty includes Samuel Margolis, Estelle Liebling, Frederic Kurzweil, Felix Brentano, Kurt Adler, Stuart Ross and Walter Fleischer.

The school will institute a method of instruction used by leading European teachers offering to students the advantages of individual attention and ensemble singing as will as benefits derived from criticism given other students.

Among the courses offered will be Voice Instruction, Coaching for opera, operetta, musical comedy and popular singing, Musicianship and Musical Comedy Workshop.

The Department will also introduce a modern aspect to musical training using film and tape to enable students to see and hear their progress.

Along with the Department of Voice and Musical Theatre Arts, the Seven Arts Center will also house the Ballet Russe de Monte Carlo among its school facilities. Departments of drama, art, sculpture and modern dance are in the planning stage.

The Seven Arts Center, a six story building of colonial architecture, designed by Stanford White for the original Colony Club, has under one roof, three theatres, audition and rehearsal halls, an art gallery, a private restaurant and snack bar and a swimming pool.

#### St. Nicholas Music Set For Christmas Season

NEW YORK—St. Nicholas Music, with its catalogue of Christmas tunes written by its head Johnny ("Rudolph The Red-Nosed Reindeer") Marks, is set for big holiday promotion of its material in 120 singles and albums.

"Rudolph" will have 7 new versions this year, including a French-English version by Gisele MacKenzie (Vik). The famed Gene Autry (Columbia) version is approaching the six million mark with the combined sales of all versions of "Rudolph" in this country at twenty-six million. Johnny Marks' music to a poem by Henry Wadsworth Longfellow, "I Heard The Bells On Christmas Day," has a new Fred Waring reading (Capitol) in addition to last year's Bing Crosby rendition on Decca. "The Night Before Christmas Song," another Mark's composition, has new waxing by the Ames Bros. and Gisele MacKenzie to bring its total disk representation to twelve. There are over 120 published arrangements of these three songs for choral, band, instrumental and vocal interpretations.

Last year, Marks' "Christmas Community Lyric Book" sold over 200,000 copies, and this year, a new Christmas Carol Book with his own arrangements has already sold fifteen thousand copies.

The St. Nicholas staff, Doc Berger, Joe Whalen, Jim McCarthy (record promotion) and Marvin Drager (public relations) is being augmented.

## Gotham Issues First LP

PHILADELPHIA, PA. — Gotham Records is about to release its first LP, "Xmas Spirituals," it was announced by the firm's prexy Ivan Ballen.

The album, which will retail for \$2.98, will feature the Angelic Gospel Singers, the Davis Sisters, the Harmonizing Four," and Brother Rodney. The program will feature a collection of traditional carols, and original Xmas spirituals previously released on singles. All of the numbers will be available on 45 and 78 RPM pressings.

# HITS FROM THE GRASS-ROOTS

Wheeling and dealing is the keynote of the record industry today. The hits come from everywhere and it keeps the manufacturers hopping. Two masters we have acquired have that strong grass-roots appeal that so many recent non-New York made hits have had. Watch them shake a few "names" out of the charts!

"Fine Fine Baby" by THE ROMEOS has been a hit in Detroit on another label. Now that it has been exposed in other important Middle Western and Eastern cities it shows that it has big league potential. In Philadelphia, the home-town sensation is "Lost Love" by THE SUPERIORS, a fine ballad with a strong romantic message for teenagers. It is catching fire in ell the big cities on the Eastern seatcerd

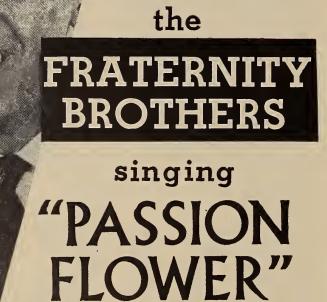


#### Page 32

# **The Marines Land**



al al un



"A Nobody Like Me" V-10081X45 · V-10081





PHILADELPHIA — When Verve Records issued Monica Lewis' LP "Sing It To The Marines", it was no trouble at all getting it played. Mar-ine Sergeants Virginia Painter and Bob O'Rourke, threw themselves wholeheartedly into the campaign and visited all the Philadelphia jockeys with the album. Here we see Dolly Banks and Williams Banks (Owners and Managers of WHAT) being pre-sented with an album by Sgt. Painter. Top right shows Miss Painter with Cal Milner and Larry Brown of the 950 Club, WPEN. In the center, left,

#### **James Conkling Aids** In Charity Drive

HOLLYWOOD - James B. Conkling, former President of Columbia Records, hosted a luncheon meeting for representatives of the major record companies for the purpose of launching the Recording Division's participation in Radio-Television-Recording and Advertising Charities' 8th Annual Drive.

Harold R. Maag, Vice President of RCA and past Chairman of the Division, introduced Conkling, 1957-58 Chairman, to executives from Allied, Capitol, Columbia, Dot, all divisions of RCA, Radio Recorders, Universal Recorders, and other majors.

"The Recording Division, under the Chairmanship of Hal Maag, has produced enviable results. Last year they realized 135% of their goal-a real record-breaker," Conkling stated. "During this year's campaign we plan to stress the importance of a participation goal, with the hope that the money goal will be consequently benefited. Maag has inspired the whole-hearted support of the recording industry. The enthusiasm is tremendous, and I'm more than hopeful that this year's RTRA drive will be the greatest yet."

RTRA allocates its funds to eight national charities: Community Chest, American Cancer Society, American Heart Asn., YMCA Los Angeles, United Cerebral Palsy, Red Cross, City of Hope, and the Sister Kenny Foundation, and is the channeling organization for the entertainment and advertising industries.

# photo both Sgts. Bob O'Rourke and Virginia Painter team for sales pitch to Ralph Collier (WCAU). Center picture-center row shows Sgt. Painter with Vince Lee—and center right finds Ed Harvey (WCAU) the object of Miss Painter's sweet talk. Bottom left has Julian Graham, (WDAS) posing with the energetic Sergeant; bottom center finds Sgt. O'Rourke talking up the LP to Miss Carmen Meci, WCAU record librarian; and bottom right finds Sgt. Painter with Dick Clark (WFIL-TV). Dick has the American Bandstand show. **Roulette Effects Unique**

Selling Aid

NEW YORK—Roulette Records last week put into effect a unique sell-ing device which will be used by the Roulette Distributors to book window display space for the special display stand which the label will be shortly shipping to the distributors. The device is a three-dimensional viewer with color kodachrome slides which show the display stand and the al-bums. The viewer and slides are con-tained in a leather pocket size carry-ing case. The salesmen can view the display stand for the dealer and thus will be able to book vital display space prior to the company's shipping of any of the display stands themselves. YORK—Roulette NEW Records

Rehearsing



NEW YORK—Teal Joy, whose Bethlehem LP "Ted Steele Presents Miss Teal Joy" is enjoying a "hit" sale, is shown here with Ted Steele rehearsing for her Steve Allen TV show on November 24.

Page 33

# **Clowning It Up**



HOLLYWOOD—Eddie Cantor recently spent two days visiting all the Los Angeles disk jockeys with his new Vik album, "The Best of Eddie Cantor". Shown above, Eddie clowns it up with Peter Potter, KLAC.

## Gibbs To Do A&R For Mode Records

BEVERLY HILLS, CAL. - Vibist

BEVERLY HILLS, CAL. — Vibist Terry Gibbs, under exclusive contract of Mercury as a leader, has been granted permission by the label to do A&R work for Mode Records, re-cently formed diskery headed by Red Clyde. Gibbs will also appear on Mode, but as a side man only. "Bibbs' initial venture will be to pro-duce a jazz album utilizing the xylo-phone as a jazz instrument. He re-cently experimented with the xylo-phone as a jazz instrument. He re-cently experimented with the xylo-phone sound on an upcoming Mode LP titled, "Jazz Man Ball," which fea-tured three vibes, Gibbs, Victor Feld-man, and Larry Bunker, with Gibbs witching to xylophone occasionally. Gibbs also put together another al-bum for Mode called "Ex Herman-ites" featuring Lou Levy, Bill Harris, Stan Levey, Red Mitchell, and him-self, which will be released shortly. To fulfill his Mercury contract, Gibbs is preping a new "Terry Gibbs Quartet" album featuring Pete Jolly on accordion and piano, which will be the vibist's permanent group from now on. He recently disbanded the quartet he has had for the past four years to organize the new accordion-vibes group.

vibes group.

### "Lola Wants You"



HOLLYWOOD Singer Lola Al-HOLLYWOOD — Singer Lola Al-bright visits with disk jockey Don Lamond on his new show over KBMS-FM, broadcasting from Hollywood's Moulin Rouge night club. Lola brought her new Kem recording of "Candy" and "Goodbye My Lover" along for Don to play, and also told him of her new album, "Lola Wants You" which will be released by Kem this week. this week.

#### "Silhouettes" Goes **Over Million Mark**

NEW YORK-The Cameo label announced last week that "Silhouettes" by the Rays had just passed the million mark and a gold record was being processed by the label for presentation to the group on the Ed Sullivan Show, December 1.

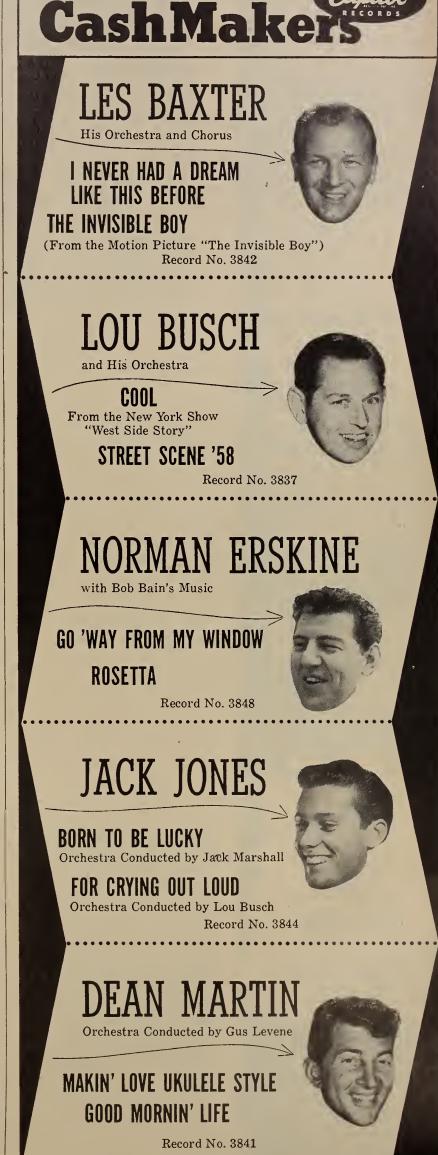
With "Silhouettes" going over the 1,000,000 mark, Bernie Lowe, Cameo's president, has hit the gold record category three times in the past seven months-twice as a record manufacturer and once as a writer. He wrote Presley's hit "Teddy Bear" and manufactured Charlie Gracie's "Butterfly" in addition to the current smash "Silhouettes". He was also co-publisher of "Butterfly".

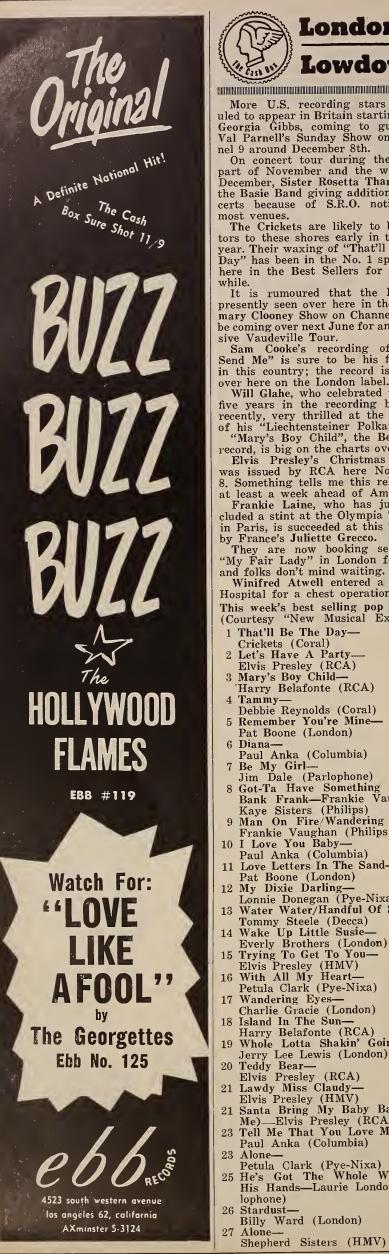
At the same time, Lowe announced the signing of a new recording artist, Billy Scott. Scott has recorded two sides "You're The Greatest" b/w "That's Why I Was Born". This is the first session Cameo has done with strings. The disk was released last week.

#### **Duncan Named A&R Head Of New Prescott Label**

NEW YORK-Prescott Records of

NEW YORK—Prescott Records of Detroit, Michigan, has announced the appointment of composer, Jimmy Duncan, to the post of popular A&R director. Duncan is one of the na-tion's newer songwriters, currently boasting one of the country's biggest hit songs, "My Special Angel". The 25 year-old tunesmith will be in charge of all artists and material to be recorded on the new label. Prescott made its debut on the rec-ord scene with several package items, including LP's by Sam Donahue's Band, Edgar A. Guest, and movie star John Carroll. The company is now undertaking a singles program, under the direction of Duncan. The company is initiating its singles pro-gram with a release by The Saints, a young male quartet. The songs, writ-ten by Duncan, are titled "The Strangest Feeling" and "Ain't Cha Ever Coming Home." The company's main offices will, for the time being, locate in Detroit, though most sessions will be cut in Nashville and Hollywood. **is's What's in THE CASH BOX** 





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Page 35

NEW RELEASES

BONNIE LOU

"I'M AVAILABLE"

"WAITING IN VAIN"

THE "5" ROYALES

**MESSIN' UP** 

SAY IT

KING 5082

TINY TOPSY

COME ON, COME ON,

COME ON

**RING AROUND MY FINGER** 

FEDERAL 12309

#### Music Ops Of N.Y. **Celebrate Twentieth**

NEW YORK-The Music Operators of New York, Inc., celebrated it's 20th Anniversary last week with a lavish banquet and show featuring record personalities from many of the nation's leading diskeries. The show was staged in the Grand Ballroom of the Waldorf Astoria Hotel in New York, November 9th.

The line-up of artists who per-formed included: the Four Lads, Tony Bennett, Georgia Gibbs, Rusty Draper, Alan Dale, Trish Dwelley, Anna Marie Alberghetti, Johnny Nash, Tommy Leonetti, Joe Bushkin, Martha Davis & Spouse, Danny Winchell, Joe Allegro, Lavern Ray & the Raytones, Larry Alpert, Nelja Ates, and the Appleton Dancers. Lou Saxon was m.c. of the affair. Billy Schulmack and his orchestra supplied the music.

#### **East-West Signs Paris**

NEW YORK-East-West Records. affiliate label of the Atlantic Recording Company, this city, this week announced the signing of Jackie Paris. East-West plans to release a Jackie Paris LP shortly. This will be the new record company's entry into the LP field.

East-West albums will retail for \$3.98 and will eventually be a full line encompassing all markets, with a real strong push in the pop and specialty fields.

Paris, primarily known as a jazz singer with a background of having sung for many jazz bands in addition to those of Les Brown and Lionel Hampton, will be exploited in the di-rection of the pop market. Paris has formerly recorded for MGM, Coral and Wing.

and Wing. The East-West album line will be under the direction of Nesuhi Erte-gun, who also handles the highly successful Atlantic LP department. Nesuhi Ertegun will also act as a & r head. Atlantic heads stated emphatically that the East-West op-eration was being set up to be a complete and major record company. Already several well known pop talents have been inked and the an-nouncement will be made in the near future.

**Grand Opening** 



LOUISVILLE, KY. - Mattie Marshall, Remington Records artist, is shown autographing her newest LP for Irving Rabinowits, owner of the WINN-Dixie Super Market, this city. Mattie flew down to Louisville for the super market opening.

# **Taping Cricket Sounds**



CHADRON, NEB.—DJ Freeman Hover of (KCSR, Chadron) tapes an interview with two of the Crickets, Jerry Allison (left) and Buddy Holly (right) following the Show of Stars in Denver, November 1st. The Crickets hit the million mark with the Brunswick recording of "That'll Be The Day". Their latest is "Oh Boy". Holly also has a single on Coral, "Peggy Sue". An estimated 12,000 people jammed the Denver Auditorium-Arena for the Show of Stars Show of Stars.

#### Wilde, Cagno, Christenberry To Handle Talent, Music, etc.

NEW YORK - The formation of Wilde, Cal Cagno and Christenberry Enterprises was announced last week. The organization, with headquarters at 325 E. 41st St., New York City, will handle talent, music and show production.

Pride Records and Pride Music Publishing, are under the parent banner and their first disk was released last week, through Golden Crest Records, which purchased the results of Pride's first session. The record features Sandy Evans, who was formerly with the Jimmy Dorsey, Gordon Jenkins and Joe Dixon's orchestras. The songs, "The First Kiss Is Sweet" and "By Love Possessed," are also published by the outfit.

Stan Wilde is an ad agency execu-Stan Wilde is an ad agency execu-tive and song writer. Joe Cal Cagno was formerly with the Daily Mirror and King Features Syndicate as a writer-artist. He is also a mag columnist. Robert K. Christenberry, Jr., is son of the recent Republican candidate for Mayor of New York. He is a lawyer and has a background with the ad agencies and theatricals.

#### Mort Hillman National Sales Mgr. Of Stephany

CHICAGO—Norman Forgue, presi-dent of Stepheny Records, Inc., last week announced the appointment of Mort Hillman to the post of national sales manager of the Chicago based label.

Hillman, who has spent many years in the sales and promotional field, will immediately embark on several long range field trips to set distribu-tion and promote sales of Stepheny's waxing of "Poor Butterfly" by the Ebon Knights.

boon Knights. Discussing future plans for Stepheny, Forgue stated that future plans for the production of LP's are being formulated and will be announc-ed shortly after the first of the year. At present, he continued, the firm will concentrate on singles.

## "Jazz: Female"

NEW YORK—"Jazz: Female," re-ported to be the first concert ever to star an all-feminine group of jazz musicians — and vocalist Morgana King—will be presented at Carnegie Recital Hall, Friday evening, Novem-ber 29th by Peter Long and Charles Rocen Rosen.

The show will feature an ensemble consisting of: Melba Liston (formerly with Dizzy Gillespie) on trombone; Betty Glamann on harp; Elaine Leigh-ton on drums; Jean Galvis on piano; Zena Lotta on alto sax and clarinet; Jean Raylee on trumpet; Anita Gib-son on vibes and bassist Gloria Bell.

The concert emcee will be disk jockey Mort Fega, of WNRC, New Rochelle, N.Y. Tickets for "Jazz: Female" are on sale at the main Car-negie Hall box office.

Peter Long was Production Man-ager for the recent New York Jazz Festival. Rosen is currently a scenic designer on the TV show "Tonight."





NEW YORK-A bit of impromptu song-styling took place when Jubilee Records president Jerry Blaine, singer Dick Haymes and Jubilee VP Morty Palitz took time out during Haymes recent recording session for Jubilee in New York.



# Marek's Address At RCA's 25 Year Service Dinner

INDIANAPOLIS, IND.—The following is a talk which George R. Marek, vice-president and general manager of RCA Victor Record Division presented last week at a 25-Year Service Dinner of RCA employees held in Indianapolis, Indiana:

It might be well to illustrate the difference between an ordinary man celebrating his 25th anniversary and that extraordinary creature, an RCA man. Well-a husband and wife were celebrating their 25th wedding anniversary, and in the evening the wife suggested that they duplicate exactly what happened on their wedding night. Since the hero of this story was a very vigorous man he managed to comply with his wife's wishes. Then, as you may well imagine, he fell into an exhausted sleep. He woke from this sleep, looked at the clock and in great shock realized that it was quarter past nine. He didn't bother to shave or eat breakfast-he just threw on his clothes and rushed down to the office and slid into the chair at the desk at about a quarter to ten. He looked up, and there stood the boss, glowering at him. So he started to apologize and he said, "Look, it was my 25th wedding anniversary and I am usually punctual and this is the first time I've been late in many a year, and anyway it's only threequarters of an hour." So the boss said, "It isn't the three-quarters of an hour I mind, but where were you Monday and Tuesday?"

The difference between this man and an RCA man is that the RCA man would have been there Monday and Tuesday.

Twenty-five years is a very long time—and it is a very short time. Time, we have learned, is as relative a concept as space. And one of our great modern writers, Thomas Mann, has shown us that when our life is busy, when it is exciting, when we live to the fullest degree, time seems long—not short. Long, for it is filled instead of being a void. Twenty-five years in RCA must seem a long time indeed.

When you started to work for RCA. "John's Other Wife" was making John's real wife jealous five times week in 15-minute sequences. Twenty-five years ago, radio-telephone service was opened between New York and Mexico City. Lindbergh's child was kidnapped. Amelia Earhart became the first woman to make a solo flight across the Atlantic. Radio City Music Hall opened as the largest indoor theater in the world. Book best sellers of the year were "Life Begins at Forty," "Mutiny on the Bounty," and "The Thin Man." Sir Harry Lauder made his twentieth, positively last farewell tour of America. Walter Winchell started his radio program. "Face the Music," "Music in the Air" and "Gay Divorcee" were the big musical shows on Broadway. Among the movies, "Arrowsmith," Among the movies, "Dr. Jekyll and Mr. Hyde" and "Grand Hotel" with Greta Garbo, John and Lionel Barrymore, Joan Crawford and Wallace Beery were the ones they flocked to. The big song of year was, characteristically the

enough, "Brother Can You Spare a Dime?" Other song hits were "April in Paris," "How Deep Is the Ocean," "Let's Have Another Cup of Coffee," "Rise and Shine" and from France, "Speak to Me of Love."

There were some disturbances in Munich, caused by a group of brownshirted fanatics. England and America were not unduly alarmed. Great Britain proposed to cut navies and armies. Mussolini, however, showed little interest in a mutual assistance pact proposed by France. The day of the proposal was today's date, 25 years ago.

Times were poor in America. The "Situation Wanted" section of the newspaper was thick. In New York City, landlords were making fantastic concessions for apartments of all kinds.

Well, all this seems a long time ago. But a man who is conscious of the past—has a historic sense, so to speak—also thinks of the future. It is your duty and privilege to think of the future and you can do so with a calmer and more experienced brain than a youngster can. You have many years ahead of you, years of participation in a future which, if civilization endures (and it will endure), will become a great deal more exciting than the past. In short, a 25-year dinner ought not to be a funeral for the soul, but a christening for the mind.

A man who "thinks future" with the highest lucidity of which human imagination is capable-with a combination of imagination and practicality-is our own Chairman of the Board. About a month ago David Sarnoff predicted that if peace prevails the world will see unparalleled technological progress, and the driving force of this progress will be the business in which we are all engaged and which harnesses the atom and the electron to a peaceful use. In time, he said, it will be possible to make nuclear power both plentiful and economical. "In the not-too-distant future, the atom will supply the power for most of our ocean-going ships, our airplanes and even trains and factories. It will light, heat and cool houses, and run our television sets and home appliances." The energy of the sun will eventually be harnessed to serve man's economic needs; this energy reaching the earth in a single day is equal to that released by two million wartime atom bombs. New plastics, ceramics, lubricants and substances yet unnamed will become available for industrial use. Man's life span will be further extended, his productive years increased, by vital progress in preventive medicine. Famine will disappear because new techniques will greatly expand our food resources. This will free more

and more people from the numbing pressures of poverty. One of the most far-reaching of our new technological developments will be automation, which will free man from what to me is the most dispiriting of all diseases, boredom, and give him broader scope for the exercise of his highest skills.

Yet General Sarnoff would be the first to agree that we must not draw too free-handed a sketch of Utopia. We have the right to be optimists, but not the right to be Pollyannas. Technological improvements are only partially effective unless we will learn how to harness, along with the atom and the electron, our own hearts and our own souls. The atom beyond the atom, if I may so express myself, lies within us. Perhaps our severest need is for the development of philosophy. This is the development which the non-scientist, the plain citizen, may work for. Indeed, it is a development which all of us must take part in, no matter what specific work we find ourselves in, no matter whether that work is on the executive or the factory level.

An age which has produced a Hitler has no right to be smug. Great technological development does not necessarily develop what is even more precious—that is, the ability to understand yourself, to conduct yourself humanly and, by understanding yourself, to understand other people.

Radio and TV has enabled the peoples of the world to speak to one another and to hear one another. But has it led to better understanding between peoples? You answer that.

In the arts, the printing press or the Victrola has enabled millions of people to enjoy the great books or the great music of the world. But has it produced great books or great music? It has not produced great music, not so far. Indeed, our musical capital has been put in the bank a hundred years ago, and it was so rich a sum that we are still spending it.

And yet I think we should not be less than optimistic. In spite of plenty of evidence to the contrary, I believe that our ethical system is improving, is making progress, though with many a back-sliding. The sense of justice, of fairness, of responsibility toward the man at the next desk, the next press, the next house - this sense which is called ethics, is slowly crawling from the cocoon of murky indifference and slimy selfishness. I am saying this to you because I believe that anybody who is old enough to have worked for a firm 25 years is conscious of the importance of man's spiritual development, is interested in such a development and has the duty to speak of it to his younger fellow workers.

What I am saying would be true, of course, of any organization. Let's specifically get down to-or up to, if vou like-the Radio Corporation of America. In this room are people from six plants. Do they have anything in common other than the same letterhead and the same superscription on the paycheck? I think they do, whether they work on Victrolas or in a recording studio or on tubes. RCA is engaged in many businesses, but by and large all those businesses have the common goal of making man more civilized, of making life pleasanter, of contributing to that development which takes man beyond the sheer necessities into a condition where he is helped to think, to feel and to receive communications from the rest of the world and from the past. In short, RCA's business is not a fundamental business, if by that one means that it is concerned with the primary necessities of life. It does not make eggs or milk or shoes or a roof over your head. RCA's task follows immediately after that. It, so to speak, helps to take man out of his cave and helps to put him in a malace of his own creation. This process of civilizing man, of making his life richer, must eventually contribute to man's ethical development. Perhaps the development is very slow; yet it will come. And because we have this hope, we may find a unique charm in our business and a unique fascination. That is the reason why an RCA man celebrating an anniversary is likely to show up Monday and Tuesday. It is obvious that it is also a difficult business, probably more difficult than businesses making the standard commodities, and certainly a good deal more exciting. It not only lays claim to all our thinking and our energies but it demands that we learn something anew every day because something changes every day. It demands a flexibility of mind which would be not so necessary with a business which for 25 years turns out the same nails or the same hammer. With all the knowledge of higher mathematics that some of you have, you have got to learn to count afresh every day.

Well, you've counted up to 25, and very successfully. Since I am the M. C. today, I think it is my privilege and pleasure to tender you thanks in the name of RCA—many heartfelt thanks for all you have contributed to its growth—and more thanks for all you will contribute in the future. For, in Shakespeare's beautiful words, "What's past is prologue."

### **ABC-Par's O'Brian Set** As Grand Marshal For Macy's Thanksgiving **Day Parade**

NEW YORK—The featured spot in the annual Thanksgiving Day parade, traditionally heralded as the kickoff for the Christmas shopping season, this year goes to Hugh O'Brian, who will act as Grand Marshal of the event.

The ABC-TV star of the featured network series, "The Life And Legend Of Wyatt Earp," has recorded an al-bum of twelve original songs espe-cially written for his ABC-Paramount album, entitled, "Hugh O'Brian—TV's Wyatt Earp—Sings." Macy's will feature the album with a coordinated window display and record departfeature the album with a coordinated window display and record depart-ment tie-in for the Thanksgiving fes-tivities and will continue a special merchandising and exploitation cam-paign throughout the Christmas sell-ing season on the Hugh O'Brian pack-age. Coordination was effected with huddles this past week between John Pfeiffer and Joe Hanley, Macy's spe-cial promotion projects toppers, with Buddy Clark, Rogers Cowan and Ja-cobs liaison rep, Natt Hale and Rick Ward, ABC-Paramount flacks.

The western hero will sandwich his activity as Grand Marshal (Thanks-giving Day, November 28th) although shooting for the Earp series will still go on for the 27th and 29th in Holly-wood. Following the parade, O'Brian will enter into further exploitation plans of Macy's later huddling with Sam Clark, prexy, and Harry Levine, veep, of ABC-Paramount, together with Natt Hale, promotional topper, and Dewey Bergman, Jr., head of al-bum merchandising, all of ABC-Para-mount.

# Santa And Friend



NEW YORK-Santa Claus, who has been put through a succession of downgrading experiences in the interests of Christmas novelty records, submits to the ultimate indignity of a stickup in this year's Yule novelty. Columbia Records and Mitch Miller, responsible in the past for "I Saw Mommy Kissing Santa Claus" and "Rudolph, The Red Nosed Reindeer," comes up with that sure-fire formula, the mean little kid, who threatens to drill the kind old gent if he is not properly remembered. Kenny Bowers, who essays both voices on the record, is under the gun of four-year-old Brock Elgart, son of bandleader Larry Elgart.

# Sullivan Lines Up **Recording Talent For Future Shows**

NEW YORK—A host of singing stars whose recordings have captured the interests of the nation's youth have been signed by Ed Sullivan and will appear during the first half hour of each of his forthcoming programs. of each of his forthcoming programs. The list includes Sam Cooke, of "You Send Me" fame; the Everly Brothers, whose "Wake Up Little Su-sie" is in the top ten; the Rays, whose "Silhouette" is riding the crest of the popularity tide; Bobby Helms, who is represented by "My Special Angel"; the Crickets, with "That'll Be The Day"; Della Reese with "And That Reminds Me"; and Joe Bennett and his Sparkletones, whose "Black Slacks" is a teenage favorite. Other top singers and singing

Other top singers and singing groups include the Platters, Jo Staf-ford, Tony Bennett, Teresa Brewer, Spike Jones, Louis Jordan and his Tympany Five, Frankie Lymon, Geor-gia Gibbs, Gene Vincent, the Four Aces and Lu Ann Simms.

### Miller Music Buys Song **Cut By Fraternity**

CINCINNATI, OHIO—Harry Carl-son, president of Fraternity Records, last week announced that the song "Island Of Bimini", recorded by the Lew Douglas Orchestra with the Dick Noel Singers on the Fraternity label, was sold to the Miller Music Company by Buckeye Music, Inc.

The song, which Carlson reports is attracting heavy attention from dee jays and heavy orders from Fra-ternity distributors, will be made Miller Music's #1 plug tune.

At the same time, Carlson reported "Merry, Merry, Merry, Merry Xmas" by Ruby Wright. Advance orders have already topped the 75,000 mark according to the label's prexy.

### Stars For 3rd Miller Show

CHICAGO—An array of some of the nation's top name recording stars will headline the third Howard Miller Show at the Opera House here, Fri-day, December 6th.

Scheduled for two performances, 7 and 10 P. M., the revue will feature the Four Lads. Also on tap for the big show will be Bonnie Guitar, per-forming her recordings of "Dark Moon," and "Mr. Fire Eyes," and Nick Todd, young brother of Pat Boone, who scored with "Plaything." Music for both productions will be handled by Dan Belloc and his orchestra.

### **Ember Gets Tuneweavers Disk**

NEW YORK—Al Silver, Herald and Ember Records, this week an-nounced the completion of a deal with Frank Paul, Wolburn, Mass., whereby he acquired masters of two Tune-weavers' waxings weavers' waxings.

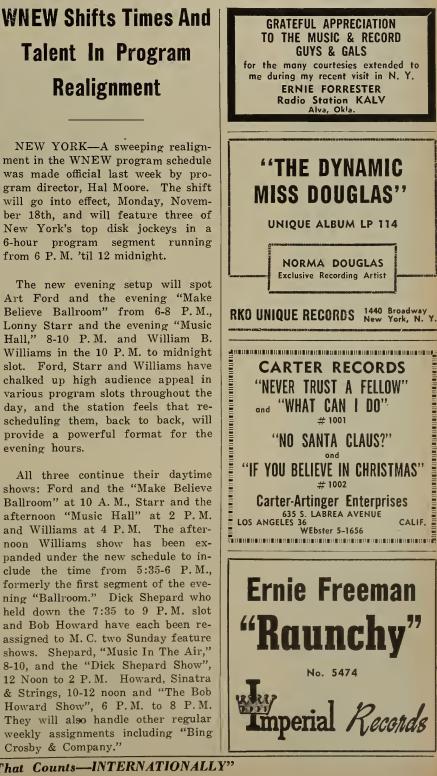
Paul made an arrangement with Silver which calls for the release to be issued on the Casa Grand label with national distribution thru Ember Records.

The two sides, "I'll Remember Dear" and "Pamela Jean", will be ready for release next week.



DES MOINES, IOWA—British movie star Joan Collins made her first "in person" disk jockey interview session when she visited Des Moines dee-jay Don Bell on his afternoon show. An admirer of cool music and Latin American rhythms, the star of "Destination Tokyo" was unable to shake from her mind the strains of Jimmie Rodgers' disk "Kisses Sweeter Than Wine". Picture shows Bell with Miss Collins at a 20th Century Fox luncheon given the press prior to her appearance later that afternoon on the Don Bell Show on KIOA.

Realignment



"It's What's in THE. CASH BOX That Counts-INTERNATIONALLY"

Crosby & Company."

evening hours.



Reviews 

### POPULAR



"JUST ONE OF THOSE THINGS"—NAT "KING" COLE Orchestra conducted by Billy May Capitol W-903 (1-12" LP)

Capitol W-903 (1-12" LP) This is a follow up to Cole's chart smasher "Love Is The Thing", and looks like a sure chart winner. The artist lends his velvety tones to a dozen warm numbers aimed at a broken romance. Some of the songs receiving the smooth Cole treatment, and the tasteful orchestral accompani-ment from the Billy May crew are: "The Party's Over", "When Your Lover Has Gone", "Just One Of Those Things", and "The Song Is Ended".





"ANNIE GET YOUR GUN"—Mary Martin— John Raitt—Capitol W 913 (1-12" LP)

John Raitt—Capitol W 913 (1-12" LP) The two musical comedy stars will head the TV version of the hit musical on Thanksgiving Eve, November 27th. This should put this performance high on the charts. Irving Berlin's engaging, evergreen loaded score ("The Girl That I Marry," "They Say It's Wonderful," "There's No Busi-ness Like Show Business," etc.) has the vocal vitality and polish of Raitt and Miss Martin to add to its lustre. Sure-fire stock.

"LESTER LANIN AT THE TIFFANY BALL"— Lester Lanin and his Orchestra—Epic LN-3410 (1-12" LP)

(1-12" LP) With his last effort, "Dance To The Music Of Lester Lanin" still, a big chart item, the artist presents a slick instrumental coverage of well chosen durables. Selections receiving the bouncy treatment of the popular society ork include "I'm Gonna Wash That Man Right Outa My Hair", "Oh What A Beautiful Morning", "St. Louis Blues", and "The Surry With The Fringe On Top". Typically zestful reading by the leader and crew. Disk has fullest chart potential.



"Oooo!"—Jackie Gleason—With The Voices of Artie Malvin—Capitol W-905 (1-12" LP) Gleason, with his "Velvet Brass" still riding the charts, tries something new on this disk: the use of Artie Malvin's "vocal orchestra." With the assistance of Tony Mottola's guitar, and Bernie Leighton's expressive piano, the unusual, no-lyric singing group gives an harmonious vocal hand to a program of sixteen moody items. Some of the selections are: "Willow Weep For Me", "Beyond The Blue Horizon", and "Imagination". Class mood package.



"LAVERN"—Lavern Baker—Atlantic 8002 (1-12" LP)

LP) Miss Baker, whose greatest hits have been uptempo rockers, a la "Tweedlee Dee" and "Jim Dandy", concentrates, in the main, on a strong blues-ballad delivery. The artist presents her new disk delivery on the likes of "Harbor Lights", "Fool That I Am", and "Romance In The Dark". A new vocal look at the vocalist that should be well-received by her public.



"THE COASTERS"-Atco 33-101 (1-12" LP)

"THE COASTERS"—Atco 33-101 (1-12" LP) The popular rock 'n roll group, performs four-teen previously released singles. Thirteen of the tunes were written by r&r hit makers Jerry Leiber and Mike Stoller and include such Coasters chart items as "Searchin", "Down In Mexico", "Young Blood", and "One Kiss Led To Another". Important issue for the teen shelf.



"NIGHT BEAT"—Tito Puente and His Orchestra —RCA Victor LPM-1447 (1-12" LP) Puente as in his last effort, "Puente Goes Jazz", explores a Latin-jazz program. The artist, a capable vibest, and pianist lends his striking approach to eleven tunes, three of which are originals, ("Night Beat", "Night Ritual", and, "Malibu Beat"). Rhythmic sessions that should appeal to his many fans.









MORGAN, BY GEORGE



"MY DEEP BLUE DREAM"—Billy Eckstine— Regent MG 6054 (1-12" LP) These relaxed ballad sessions by the vocal pro will become the possession of his many fans. Eckstine's program includes a number of stand-bys which are particularly well-suited to his often bluesy, always individual style, and involve items like "In The Still Of The Night," "With-out A Song," and "Say It Isn't So". The per-former's own crew supplies the band arrange-ments. ments.

"SONGS OF COUCH AND CONSULTATION"— Katie Lee—Commentary CNT-01 (1-12" LP) This humorous peek at Freudian concepts set to music has shown impressive sales activity on the West Coast. Folk artist Lee invitingly ren-ders the clever Bud Freeman lyrics and versatile Leon Pober music. Some of the titles of the tunes include: "Schizophrenic Moon", "Stay As Sick As You Are", "Real Sick Sounds", and, "Hush Little Sibling". Inventive novelty item.

"LET'S DANCE WITH TONY PASTOR"—Tony Paster and his Orchestra—Roulette R-25024 (1-12" LP)

(1-12" LP) The veteran ork leader-saxist offers the listener a bright array of danceable tunes. With Paster's Louie Primaish vocal efforts, along with those of his son Guy, and female thrush Beth Harmon, a little spice is added to the sessions. Some of the songs receiving the happy treatment are, "Robin Hood", "This Is My Lucky Day", "I'm Gonna Sit Right Down And Right Myself A Letter", and, "Makin' Whoopee". Delightful pressing.

"KNUCKLES O'TOOLE PLAYS HONKEY TONK PIANO"-Vol. 2 Grand Award G. A.-33-355 (1-12" LP)

O'Toole is in fine form here as he bounces through his third honky tonk waxing for the diskery. The artist, while displaying his authen-tic bar-room piano style, rolls out twenty-seven songs nicely adaptable to a gay ninetys beat. Among them are, "I Want A Girl", "Sweet Rosie O'Grady", "Give My Regards To Broadway", and, "Somebody Stole My Gal". Exciting sessions.

"MUSIC FOR PLAYBOYS TO PLAY BY"-the Hollywood Playboys Orchestra conducted by Mahlon Merrick, featuring Russ Taylor and the sportsmen quartet-Urania UR-9012 (1-12" LP) Merrick has been conducting the Jack Benny

Merrick has been conducting the Jack Benny TV-radio ork for the last twenty-two years. The musicians, with the help of the Quartet, and Taylor's rich baritone voice, give the selections a fresh and inventive treatment. The songs in-clude Merrick originals, "Anyone For Venice", "Music For Playboys To Play By", and a few evergreens, "Sweet And Lovely", "Bewitched, Bothered and Bewildered", etc. Enjoyable ses-sions. sions.

"MORGAN, BY GEORGE!"—George Morgan— Columbia CL 1044 (1-12" LP) One of Columbia's top country artists, Morgan is featured in a collection of varied melodies, which nicely note his versatility in any mode of vocal expression. The numbers, some of which are reissues, include his own successful, "Candy Kisses," "Whither Thou Goest," "Almost," "Jesus Savior, Pilot Me," and "Cry, Baby Heart". A well rounded program for the country crowd.

"WITCHCRAFT . . !"—Ray Martin and His Or-chestra—Jubilee JLP-1055 (1-12" LP) The English mood ork leader displays a refresh-ing style as he leads his musicians through twelve rich readings. Martin, who has done previous moods stints on Capitol, keeps in the mood of the disk's title by performing such haunting durables as "That Old Black Magic", "In The Still Of The Night", and "Kiss Of Fire". Inventive perform-ances by the Martin crew.

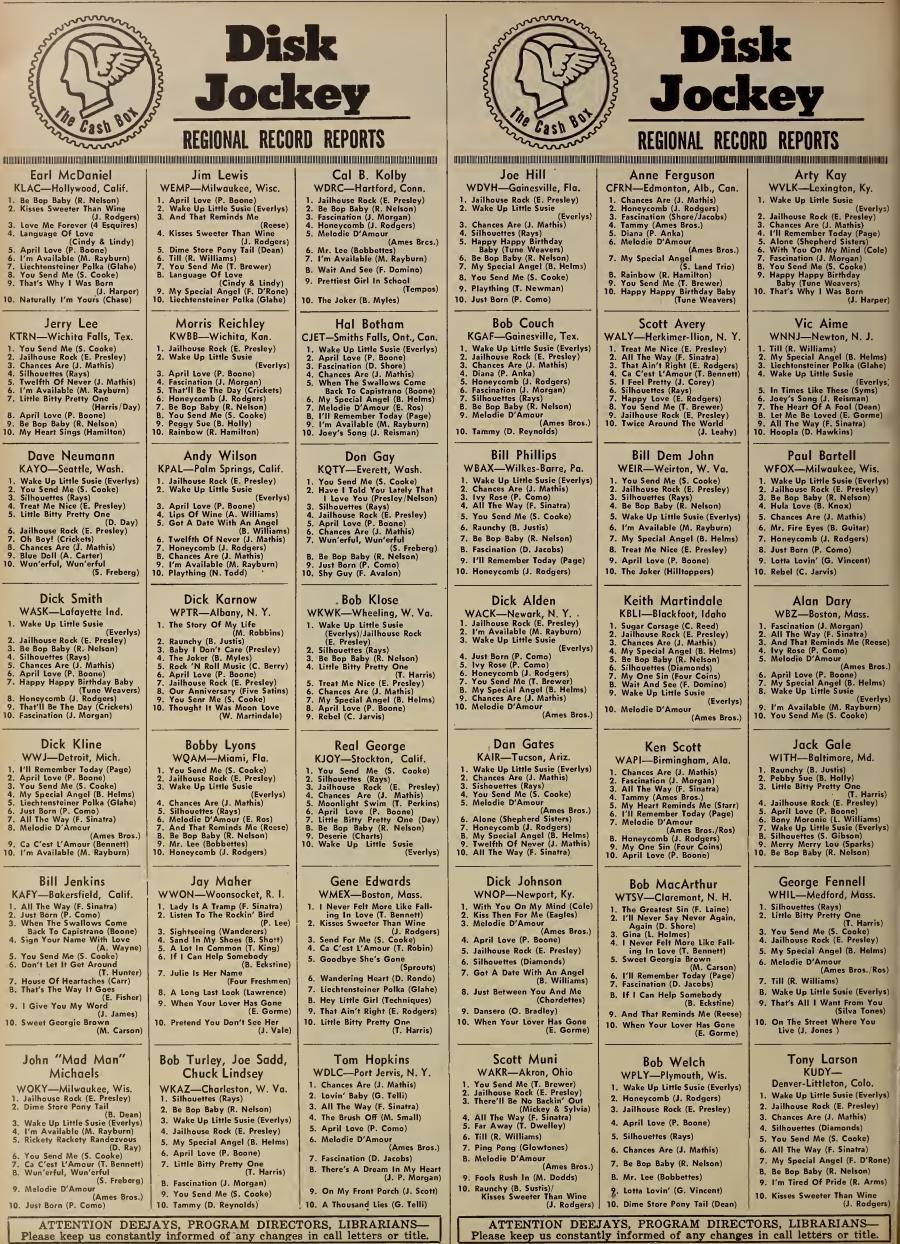
November 23, 1957



### The Cash Box, Music

38



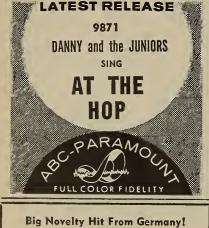


"Only those records best suited for commercial use are reviewed by THE CASH BOX"



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"





Will Glahe **"LIECHENSTEINER** POLKA" 1755 ONDON-"GOLD MINE IN THE SKY" Pat Boone Nat Cole (EP) Bing Crosby "SALTY, SALTY IS THE SEA" "CARELESS" Robin Hood—MGM Carol Bennett—Verve Mary Small—Coral "CECELIA" David Seville-Liberty "I'M FOLLOWING YOU"Blenders (RCA victor) "WABASH MOON" Matt Dennis-RCA Victor "THE OBJECT OF MY AFFECTION" Danny Davis-Cabot **BOURNE-ABC MUSIC** 136 W. 52 St., N. Y.

# **Victor Film Wins Award**

Page 42



NEW YORK-"The Sound and the Story" a 22-minute 16mm documentary color film, produced for the RCA Victor Record Division by the Jam Handy organization of Chicago in 1956-won the "Silver Reel" award at the recent Film Council of America competition in New York. The winning film was one of 30 chosen from 258 16mm entries shown over a three-day period for a panel of judges Awards were made in twenty-three categories. "The Sound and the Story" won the "Silver Reel" award in the "Industrial" group. Charles Bell, (left) a representative of the Jam Handy organization, presented the plaque to RCA Victor's Advertising Manager William I. Alexander (right) on behalf of the Film Council, last week. Alexander was overall supervisor of the production and assisted in writing the script. "The Sound and the Story" traces the producton of an LP recording, Tchaikowsky's fantasy, "Romeo and Juliet" from the taping of the composition by the Boston Symphony Orchestra under Charles Munch' direction-through the various processing departments of RCA Victor-to the ultimate consumer's home phonograph. The film showed how the skills and talents of 375 people working approximately 3,000 man hours on the one record are utilized to "put the music in the groove" and provide the listener with the "best seat in the hallat home." "The Sound and the Story" has already been shown on national television and is now available for free showings to school, civic and club groups.

### **Judson Issues First Disks**

NEW YORK—Judson Records, the recently formed affiliate of Riverside Records, the jazz label, has announced the shipment of its initial LP releases to its 40 distributors. The current Judson album line, which is geared to appeal to a variety of musical tastes and priced at \$3.98, consists of 10 issues, among them a \$1.98 sampler, "The Birth Of A La-bel," which includes twelve samplings from the issues. Albums shipped by Judson last week include: "Dance Time," a medley of Gershwin songs played by the Chauncey Gray society ork; "An Evening With Offenbach," melodies by the composer performed by a 100-piece European orchestra; "Folk Music For People Who Hate Folk Music," vocals by Herb Strauss on a collection of favorite folk songs with instrumental accompaniment by Mundell Lowe and His Friends. Mundell Lowe and His Friends. Strauss is an associate producer for NBC television, and will appear on such NBC network shows as "Monitor," "Today," "The Steve Allen Show," and "Tonight"; "A Harry Warren Showcase"-"A Harold Arlen Showcase," two separate issues featuring jazz pianist Kenny Drew on numbers by the two composers; "An Evening With Strauss," a program of Strauss waltzes read by a Viennese orchestra; "Chansons Populaires Francaises," old French cafe songs sung by chanteuse Francoise Prevost: "Dancing In The Dark," a dance-floor disk by the Lenny Herman ork; and "Love Songs Old And New," love songs spanning three centuries as rendered by Dylan Todd.

# **International Flavor**



NEW YORK—An international flavor was added to the Popular Music Jamboree co-sponsored by Station WMGM, New York, and the New York Public Library on Thursday afternoon, November 7th at the Donnell Library Center, Manhattan. Singing stars from England and the United States were featured in the third of a series of four such gatherings. Participating in the jamboree, which headlines talks on vocational guidance in the popular music industry and previews of new releases, were (left to right) Esther Walls, Vo-cational School Specialist for the New York Library; Lillian Morrison, Young Adult's Specialist for the Library; Lee Lawrence, singing star on the English Columbia label, who has sold over three million records in Britain; Ed Stokes, WMGM disk jockey and master of ceremonies at the jamboree; Terri Stevens, RCA Victor recording star; Jack Shaindlin, conductor and arranger, who premiered his new Roulette album, "Famous Movie Themes," and Margaret Scoggin, Coordinator of the New York Public Library's Young Adult Services. The last in the series of Popular Music Jamborees will fea-ture Dean Hunter, conductor of "Record Bandwagon" and "Best Sellers" over WMGM, on Thursday afternoon, November 21st.

### **RCA Victor Announces Classical Record Club**

NEW YORK-Organization of pho-nograph record club in which dealers

November 23, 1957

NEW YORK—Organization of phonograph record club in which dealers will play an important role was announced last week by the RCA Victor Record Division and the Book-of-the-Month Club. George R. Marek, Vice President and General Manager of the RCA Victor Record Division, said that the club will involve only Classical records. The club, to be set in operation early in 1958, will be called the RCA Victor Society Of Great Music. "Through the club we will attempt to persuade millions of Americans that they can enjoy good music and that no hocus-pocus or a college degree is needed to enter the world of great music," he said. Dealers will be able to earn substantial profits, he added, by soliciting and signing up members. The club operation itself will be directed by the Book-of-the-Month Club. "Every advertisement—every piece of paper published by the Book-of-the-Month Club. "Every advertisement—every piece of paper published by the Book-of-the-Month Club. "Every advertisement—every piece of paper published by the Book-of-the-Month Club. "Every advertisement—every piece of paper published by the Book-of-the-Month Club. "Every advertisement—every piece of paper published by the Book-of-the-Month Club. "Every advertisement—every piece of paper published by the Book-of-the-Month Club. "Every advertisement—every piece of paper published by the Book-of-the-Month Club. "Every advertisement—every piece of paper published by the Book-of-the-Month Club will reflect the prestige not only of RCA Victor, but of the music itself for which we are seeking a wider audience," Marek said. Further details of the plan will be divulged shortly before the first of the year, Marek reported.

### Lombardo Waxes For Royalty

NEW YORK—Guy Lombardo and his orchestra recently made a phono-graph record which will never be sold. The record, on one side of which is "Fascination," and on the other side of which is "Stardust," was made for the private use of Queen Elizabeth II and Prince Philip of Great Britain. Prince Philip requested Lombardo to record "Fascination" for himself and the Queen following the recent Commonwealth Ball in New York, during which Lombardo played the song in the presence of their ma-jesties.

song it jesties.

When Lombardo asked Prince Philip to indicate the song he would like recorded for the other side of the disk, the Prince answered "Stardust."

The Cash Box, Music

Page 43

Breaking Out All Over!

"HAVE YOU EVER **BEEN LONELY"** 

b/w "BLUE JEANS" # 1524 starring ERNIE WILKINS

His Sax and Orch.

Something to Talk About!

**'TEEN-AGE ANGEL'** 

c/w

**"THE SIGNAL"** 

**AL BARKLE** 

with the TRI-TONES

VITA RECORD # 45V-171

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Don Carroll

"The Gods Were

Angry With Me"

Capitol # 3838

CENTRAL GONGS. 9 NC.

<u>A HIT PICK!</u>

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RECORD CO

58 MARKET

NEWARK, N

# **Capitol Launches Record Club On Test Basis**

HOLLYWOOD --- Capitol Records is launching, on a test basis, a new Capitol Record Club.

Lloyd W. Dunn, Vice President of Sales and Merchandising, disclosed that the company is making a test by direct mail to determine whether or not a record club for Capitol would be practical or possible.

"As a major record company, Capitol cannot continue to ignore any successful development in the merchandising of recorded music and it would certainly appear that record clubs come under that category," Dunn said.

In the test mailing piece, Capitol offers four clubs covering popular music, classical music, show music and jazz. Members who sign up for any of these clubs are obligated to buy four albums a year and, with this membership, receive three LP's without charge, selected from a list of 12. After four albums have been purchased within a year, the member receives one free album for every two he purchases.

The creative and mechanical aspects of the Capitol test are being handled in New York by John Stevenson, who has operated successful record and book clubs for many years.

Dunn indicated that an analysis of the returns should be completed with-in the next six weeks and that a de-

In the next six weeks and that a de-cision regarding further plans would be made before the first of the year. Dunn reminded that over a year ago Capitol tested a children's record club by direct mail, but added that the results did not warrant continu-ing it.

the results did not warrant continu-ing it. When asked "Assuming that the major record companies will all have record clubs going next year, what will happen to the record dealer?" Dunn replied, "Needless to say, we have given the matter considerable thought because the record dealer is our lifeline to record buyers and we believe will continue to be as long as Capitol is in business. "Our honest opinion is that if there are three or more major clubs in op-

"Our honest opinion is that if there are three or more major clubs in op-eration next year, there will hardly be a magazine that is not dominated by record advertising. Tests have proved that only a small percentage of people will buy through mail, ir-respective of what is offered. So it is proved to assume that a great respective of what is offered. So it is reasonable to assume that a great bulk of the buyers will continue to patronize the dealer but will be stimu-lated into more buying through the deluge of promotion. We have been told that this has been the experi-ence of dealers following the advent of another major record club and we feel that other clubs would merely accelerate this buying process."

### **Peaslee-Gaulbert Wins 4th Decca Silver Disk for '57**

NEW YORK — Sydney N. Gold-berg Vice-President in Charge of Sales for Decca Distributing Corpo-ration, announced that the Peaslee-Gaulbert Corp., the company's distrib-utor in Indianapolis, has won the De-signed For 1957 Silver Record Award for the month of October. The award was based on sales performance. Mar-vin Taylor heads the Indianapolis op-eration, which has won the Silver Record Award four times since the beginning of the year.



PHILADELPHIA—Danny And The Juniors, local Philadelphia quartet, whose recent ABC-Paramount release of "At The Hop" is clicking in a number of territories, are shown with Cal Milner and Larry Brown, co-hosts of "The 950 Club," radio deejay show emanating from the Philly station WPEN, surrounded by a host of the teenage fans. Group, consisting of Danny Rapp, Dave White, Joe Terranova and Frank Maffei, are soon to start a national personal appearance tour, based on the acclaim which "At The Hop" has received. "At The Hop" is a master which the Paramount label purchased recently from the Singular label, a local Indie. The disk was re-leased in Philly on Monday, Nov. 28 and caused an immediate reaction among dee jays and teenagers. With the word spreading to New York, Sam Clark, president of ABC-Paramount, and Larry Newton, national sales manager, shot down to Philly to consult with Artie Singer, owner of the Singular label. P.S. They did get the record.

### **Bob Crewe Inks Vik Pact**

NEW YORK - Vik Records has purchased the master of a tune called "Charm Bracelet" recorded by Bob Crewe and The Rays, and at the same time, signed Crewe to an exclusive Vik recording contract.

Crewe is the author of "Silhouettes". "Charm Bracelet" was cut at the same time as "Silhouettes". The Vik record is billed as follows: Bob Crewe with Guest Vocal Group, The Ravs.

### Marshall To Guest At "Y" Hop

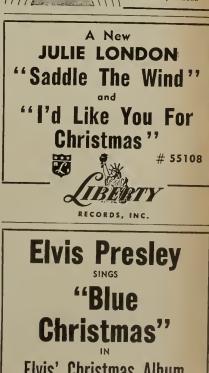
NEW YORK — Jerry Marshall, conductor of the "Record Room" pro-gram over WMGM, will be the prin-cipal guest at the record hop of the Teenage Division of the East New York YM and YWHA at 2057 Linden Boulevard, Brooklyn, on Wesdnesday evening, Dec. 11th. The East New York YM and YWHA is one of the most active Jewish Community Centers in Brooklyn and among its honorary trustees are

among its honorary trustees are City Council President Abe Stark and Supreme Court Justice A. David Ben-jamin.

## MAN OVERBOARD #3509 by Gary Lemel **REVERE RECORD** CORP. 3703 N. 7th St. Phoenix, Arizona A Favorite In Japan, Too A New



NEW YORK—Kenneth L. Cole, (left) President of Cosdel Incorporated, manufacturer and distributor of Dot Records for Japan, Okinawa, Korea and Formosa, dropped in to chat with Pat Boone during the former's recent visit to the States. Boone is one of Japan's best selling artists. In addition to the Dot line, Cosdel is also licensed to press Imperial, Atlantic, Vox, World Pacific, Sun, Blue Note and Seeco Records for the above mentioned territories. The photo was taken during Pat's rehearsal of his TV show for the ABC-TV network.



Elvis' Christmas Album CHOICE MUSIC, INC. 9109 Sunset Blvd., Hollywood, Calif.



Ramblings 

**R** & **B** 

### **NEW YORK:**

Al Silver, Herald-Ember mayhoff, pulled off a coupe this week when he outbid a number of majors and top indies for the new masters of the Tuneweavers. The lads who came up with "Happy Happy Birthday" on Casa Grande are hot property now as a result and Silver, who says the new material 'great-not just good" may have uncovered a "Comstock Lode". Frank Paul, Casa Grande, who discovered the group, made a deal with Silver which calls for exclusive distribution via Ember Records. The two sides, "I'll Remember Dear" and "Pamela Jean", will be out next week. The Silver labels are currently torrid with Billy Myles "The Joker" and The 5 Satins' "Our Anniversary". . . . Don Robey, Peacock-Duke-Backbeat, says his Little Junior Parker "Peaches" is flying faster and higher than any Russian Sputnik. In fact, Robey, bitten by the flu bug last week, is so busy with all his hits he didn't even have time to lie down. Don was too busy getting out the orders on his new trio of spiritual releases. The Dixie Humming Birds' "Christian Automobile" and "Stop By Here"; The Spirits of Memphis' "When" and "Lost In his LP "Again . . . Johnny Sings" is doing just "tremendous". Big Willie Mae Thornton, who made "Hound Dog" a hit when Presley just discovered the guitar, is now ready to offer her newest, "My Man Called Me" and "Just Like A Dog". . . . Aladdin out with two new ones-The Sharps' "Shufflin'" and "What Will I Gain", and Little Wilber and The Pleasers' "Alone In The Night" and "Heart To Heart". The Mesners feel both are exceptionally good pop and r & b teasers. . . . Here's a nice bit. Alan Freed, one of this business' top money earners, will emcee a school dance as well as broadcast his show from the Bayside High School in Queens on Friday, November 22. Freed will also donate the services of his eighteen piece orchstra for the occasion. The program is designed to offer supervised weekend dancing for high school students under Board of Education auspices. Proceeds will go directly to the school's general organization. The broadcast is part of Freed's regularly scheduled program heard weekday evenings from 7 to 10 PM on WINS-New York. . . . Young Sam Cooke, Keen Records star, whose "You Send Me" is high on almost every record chart, has signed with William Morris exclusively. Cooke has already been on the Ed Sullivan and Guy Mitchell TV shows and will appear on the Sullivan show again on December 1. . . . Jolly Joyce, Bill Haley booking agent, advises Haley has been set with Harry Smyth, midwest promoter, to headline a week of one-nighters in Florida commencing February 20, 1958. Joyce is arranging a six week tour of one-nighters to follow that. Haley will cover thirty other states. . . . Lew Krefitz, Poplar Records, has signed an exciting newcomer, Al Jones. The youngsters' first on Poplar is "Lonely Traveler" and "Mad Mad World". The fledgling label is enjoying a tidy ride with its "Only You Can Give Me Happiness" by the Do Rey Sisters. . . . Herman Lubinsky, Savoy Records, reports big orders and repeats on Nappy Brown's "The Right Time". "It's in," says Lubinsky. Also exciting Herman is his Dusty Fletcher "Mad Hour". The initial reaction is "tremendous and it looks like a smash". . . . Here's a move that should interest r & b manufacturers. Mark Allen moves from WRAP-Norfolk to WNJR-Newark, N.J. Jack Holmes, one of the deans of the blues, comes over to WRAP from WLOW-Norfolk. . . . At Cafe Bohemia we find the Buddy Rich Quartet with Paul Quinichette on sax, and the Bobby Scott Duo from November 8 to 24. The George Wallington Trio replaces Scott on the 15th. December bookings include the Horace Silver Quintet and the Reese Markewich Quintet . . . Sol Rabinowitz, Baton Records, bouncing all over the place as he experiences that great, great feeling of coming up with a hit. Noble Watts "Hard Times" (The Slop) has taken off like it's been powered by the new Russian fuel and Sol keeps screaming "More-More" to the pressers. "It's been a long time coming", says the Baton chief, "but it is now here with a vengeance. The way the orders are coming in now it could be a million.' Sol also announces the signing of Marie Knight, one of the great gospel singers. Miss Knight will be offered singing pop and r & b. . . . Mike Cassone back in the business with a new record company called Roman Records. His associates are Della Renda and Sonny Flam. (Sonny is Abbe Lane's sister). Cassone will be out with Roman's first record "Santa, Can I Count On You" by 9-year-old Sherry Lynn. . . . Joe Ann Campbell's "Wait A Minute" seems to be another hit for George Goldner. The deck has been reported from several local areas and now seems to have broken wide open in Detroit. Goldner advises he has signed Cab Calloway. An album is planned with Cab. It will be the new Cotton Club Revue with a new score by Benny Davis. Goldner plans to issue Calloway on what he calls a commercial kick-and his first single should be available in about three weeks. He has also signed a Philadelphia youngster, Reggie James, who has, according to Goldner, the potential to be America's next teenage idol. Both Calloway and James will be on the Gone label. . . . Atlantic Records selling that Ray Charles EP, "The Great Ray

Charles" like a single. The deck is a smash, East-West, Atlantic affiliate, has announced the pacting of Jackie Paris and it plans an LP by him soon. He will be aimed at the commercial pop market rather than the jazz following that Paris has been associated with. East-West also has some real surprises up its sleeve but will announce them in the near future. . . . Doc Pomus, who has had a good bit of success writing songs, now tries his hand at being a manufacturer. Pomus announces the beginning of a new label, R & B Recording Corp., of which he will be president. He will make his office at 1650 Broadway... Lillian Briggs, Epic thrush, seems to back on the hit bandwagon again with her newie, "I". It got instantaneous reaction upon release.

### CHICAGO:

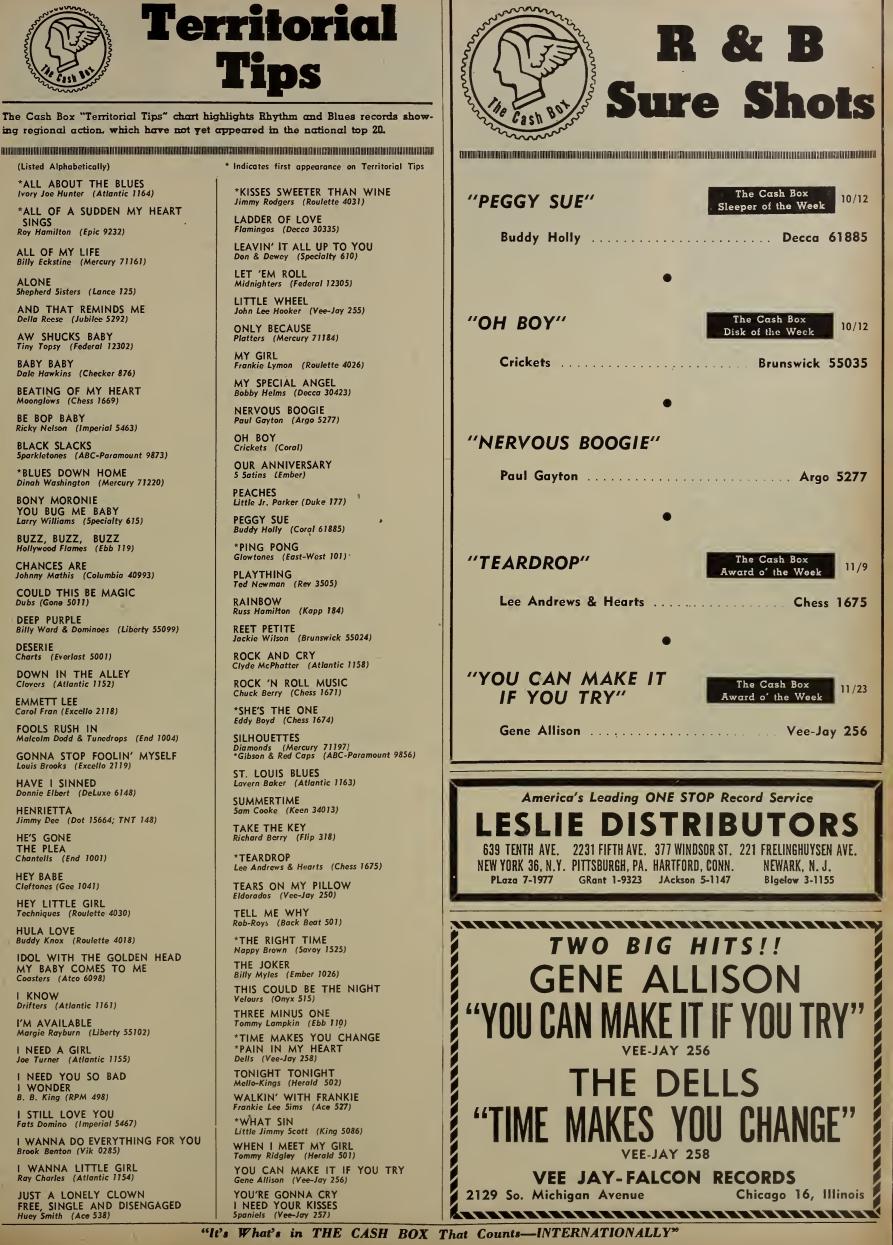
News on the Milwaukee scene stimulated by activity at Records, Unlimited. by three intense young men, Don Smith, John Contney and Bob Maurer. Everett (the blues man) Tunson, WRIT deejay, announced that Duke Ellington appeared at Marquette University's Wonderland Ballroom 11/11 and 11/12 in a jazz concert and dance. . . . Deejay Bob "Coffeehead" Larson of WEMP looks chipper and very Texan-ish in his ten-gallon sombrero. . . . Len and Phil Chess delighted about the rapid climb on The Cash Box charts of Chuck Berry's "Rock 'N Roll Music" and the quick start of The Raven's "Lazy Mule".... We were hosted at the palatial Phil Lind Manse by Phil and his lovely wife. Among those present discussing Lind's Pennies For Cancer Drive were, Chubb Jackson, Arnold Miller, Program Director WAIT; Jerry Ferber, Dale Lind, Gil Kaye of the La Grange Market Center, and the "better halves". Phil is a deejay at WTAQ in La Grange. . . . Gene Allison's current disk, "You Can Make It If You Try", caught Abner of Vee Jay-Falcon by surprise trying to fill orders as fast as he can, according to Abner. The deck is really snowballing to the top, says Ab, and he feels that it will reach the top ten.... The Dells and Priscilla (A Spare Man) Bowman packing them in with the Al Benson show at the B&K Regal Theater. . . . Arnold Miller, program director of WAIT, tells us that "Vic's Boogie" is going strong. . . Deejay Jerry Leighton adds a new spin show to his already busy schedule, from 7 till 8 p.m. on WCFL. Jack Reiling reports great success with a waxing he and Ralph Blank, musical director of WJJD, collaborated on "My Love Is Yours" on the Vik label. Jack is feeling much better since stitches were removed from recent injury. . . . Coral's Ralph Cox informs us that he has a really hot item on his hands in a new disk on the Brunswick label "Make Room For Tiny" by Big Tiny Little. . . . Congrats to Jim Mills, popuular NBC deejay, who moved into new, spacious offices at 142 East Ontario recently. . . . Jack Solinger, Music Distribs, all aglow about the Glow Tones new release on East-West label, "Ping Pong".... Chess artist Chuck Berry and the Moonglows currently starring in the Paramount movie "Mister Rock 'N Roll" at the Garrick Theater. . . . Marty Hirsch, RCA promo man, tells us that RCA-Victor recording artist Jimmy Witherspoon opened at the B&K Regal Theater 11/8, appearing for one week with the Al Benson Show.

### LOS ANGELES:

Ernie Freeman hitting big in both the pop and rhythm and blues field with his smash disk of "Raunchy". It jumped way up on the national charts last week. Eddie Ray also predicts another smash for Imperial in "Rockin" In The Orbit" by Jimmie Haskell. Record was cut and rushed to distributors across the country in three days. . . . CBS Studios in New York reported that their switch board was swamped with calls when Sam Cooke was cut off the air when time ran out on the Ed Sullivan show. Cooke has been booked for a return appearance on the Sullivan show on December 1 at which time he will be presented with his gold record for selling a million copies of his Keen recording "You Send Me".... Ebb Records has a big blues record in "Days Are Dark" by Ted Taylor. Record was the biggest blues seller at Dolphin's of Hollywood last week. . . . A new Los Angeles singing group, The Fortunes open at the California club here in town before a ten day appearance at the Chi Chi Club in Palm Springs. . . . Leon Rene following up his smash records of "Beautiful Weekend" and "Little Bitty Pretty One" with two more Class originals by Googie Rene and Bobby Day out next week. Class is also releasing the first LP by Googie Rene titled "Beautiful Weekend With Googie Rene".

The Harris Sisters bow on the new Smash Records label with two rock and roll ballads, "Happiness" and "Don't Let Me Fall In Love". . . . Trans World Attractions presenting Imperial Records teenage singing star, Ricky Nelson in two concerts. Ricky will be presented Wed. Nov. 27th at the Long Beach Auditorium with Jerry Gray and his band, and on Nov. 29th at the Mission Beach Ballroom in San Diego with Les Brown and his orchestra. Both shows will be M.C.'d by KLAC disk jockey, Earl McDaniel.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"







NEW YORK-Erroll Garner chats with Patti Page, in preparation for his second appearance of the season on her CBS-TV Show, "The Big Rec-ord," on November 27th, 8 p.m., EST. This will mark Garner's last public

appearance in the United States, prior to departing for a tour of Europe, on December 1st. Garner opens a tour there, in Paris, December 6th, and will be gone through the middle of January.

European itinerary includes concerts in Brussels, Amsterdam, Paris, Naples; tv shows throughout middle-Europe, and three weeks as headliner at the Olympia Theater in Paris. (Dec. 6-26th) During the Christmas week, Garner will go to England, as a tourist.

### Gone Label Signs Cab **CallowayAnd Newcomer**

NEW YORK - George Goldner, Gone Records, this week announced two additions to his label.

Goldner signed Cab Calloway and plans an immediate session to cut an album based on the new Cotton Club Revue with new score by Benny Davis. Goldner also plans to cut singles with Calloway, on what he terms a "com-mercial kick."

From Philadelphia, Goldner comes up with Reggie James. The Gone prexy states that he is completely sold on James, who he figures has the talent and personality to become the nation's next teenage idol.

### **Marie Knight Joins Baton**

NEW YORK - Sol Rabinowitz, Baton Records, this week announced the signing of Marie Knight, one of the great spiritual and gospel singers of recent years.

Repertoire for Miss Knight will be mainly pop and r & b material for the present, with the possibility of inspirational packages in the future.

### **Cameo To Set Up Distribution** For Swan

NEW YORK-Jerry Fields, sales and promotion director of Cameo Records announced last week that the Cameo Company will set up distribution for the new Swan label—a new record company owned by Bernie Bennick, producer of the musical film "Jamboree."

The Swan label will not necessarily be distributed by Cameo outlets. Swan has set two new releases to be issued this week.

Records

1107 EL CENTRO HOLLYWOOD, CALIF.

	NEW YORK	CHICAGO	NEW ORLEANS
1	YOU SEND ME Sam Cooke (Keen 34013)	YOU SEND ME Sam Cooke (Keen 34013)	LITTLE BITTY PRETTY ONE Thurston Harris (Aladdin 3398)
2	LITTLE BITTY PRETTY ONE Thurston Harris (Aladdin 3398)	HONEST I DO Jimmy Reed (Vee-Jay 253)	YOU SEND ME Sam Cooke (Keen 34013)
3	SILHOUETTES Rays (Cameo 117)	SILHOUETTES Rays (Cameo 117)	BONY MORONIE Larry Williams (Specialty 615)
4	WAKE UP LITTLE SUSIE Everly Brathers (Cadence 1337)	LITTLE BITTY PRETTY ONE Thurston Harris (Aladdin 3398)	RAUNCHY Ernie Freeman (Imperial 5474)
5	COULD THIS BE MAGIC Dubs (Gone 5011)	FARTHER UP THE ROAD Bobby Blue Bland (Duke 170)	YOU CAN MAKE I IF YOU TRY Gene Allison (Vee-Jay 256)
6	JAILHOUSE ROCK Elvis Presley (RCA Victor 7035)	HAPPY HAPPY BIRTHDAY BABY Tune Weavers . (Checker 872)	SWANEE RIVER RO Ray Charles (Atlantic 1154)
7 <sup>.</sup>	SWANEE RIVER ROCK Ray Charles (Atlantic 1154)	SOFT Bill Doggett (King S080)	HONEST I DO Jimmy Reed (Vee-Jay 253)
8	HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872)	I NEED YOU SO BAD B. B. King (RPM 498)	HAVE I SINNED Donnie Elbert (DeLuxe 6148)
9	WITH YOU ON MY MIND Nat "King" Cole (Capitol 3782)	TIME MAKES YOU CHANGE Dells (Vee-Jay 258)	THE RIGHT TIME Nappy Brown (Savoy 1525)
10	RAUNCHY Bill Justis (Phillips 3519)	KEEP A-KNOCKIN' Little Richard (Specialty 611)	BACK TO SCHOOL AGAIN Timmie Rodgers

The Cash Box

WARE AND ASTRACT

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1	YOU SEND ME Sam Cooke (Keen 34013)
2	SILHOUETTES Rays (Cameo 117)
3	RAUNCHY Bill Justis (Phillips 3519)
4	HONEST I DO Jimmy Reed (Vee-Jay 253)
5	BACK TO SCHOOL AGAIN Timmie Rodgers (Cameo 116)
6	YOU CAN MAKE IT IF YOU TRY Gene Allison (Vee-Jay 256)
7	CHANCES ARE Johnny Mathis (Columbia 40993)
8	BUZZ, BUZZ, BUZZ Hollywood Flames (Ebb 119)
9	I NEED YOU SO BAD B. B. King (RPM 498)

### JAILHOUSE ROCK Elvis Presley (RCA Victor 7035) 10

NEWARK 4 YOU SEND ME Sam Cooke ( (Keen 34013)

SILHOUETTES (Cameo 117)

COULD THIS BE MAGIC Dubs (Gone S011) LITTLE BITTY PRETTY ONE Thurston Harris (Aladdin 3398)

SWANEE RIVER ROCK Ray Charles (Atlantic 1154)

SOFT Bill Doggett (King 5080)

KEEP A-KNOCKIN' Little Richard (Specialty 611)

ROCK 'N ROLL MUSIC Chuck Berry (Chess 1671)

HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872)

JAILHOUSE ROCK Elvis Presley (RCA Victor 7035)

CK

(Cameo 116)

DALLAS

YOU SEND ME Sam Cooke (Keen 34013)

LITTLE BITTY PRETTY ONE Thurston Harris (Aladdin 3398)

RAUNCHY Bill Justis (Phillips 3519) Ernie Freeman (Imperial S474)

JAILHOUSE ROCK Elvis Presley (RCA Victor 7035)

SILHOUETTES Rays (Cameo 117)

WAKE UP LITTLE SUSIE Everly Brothers (Cadence 1337)

ROCK 'N ROLL MUSIC Chuck Berry (Chess 1671)

KEEP A-KNOCKIN' Little Richard (Specialty 611)

HONEST I DO Jimmy Reed (Vee-Jay 253)

WAIT AND SEE Fats Domino (Imperial 5467)

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

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KEEP A-KNOCKIN' Little Richard (Specialty 611)

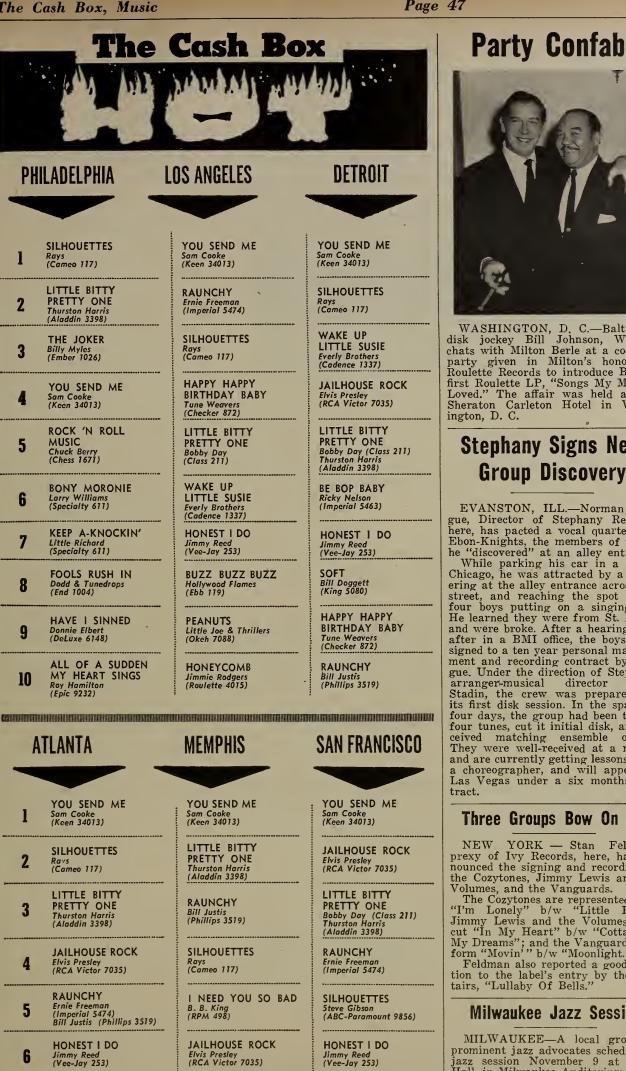
BE BOP BABY

Ricky Nelson (Imperial 5463)

WAKE\_UP LITTLE SUSIE Everly Brothers (Cadence 1337)

Chuck Berry (Chess 1671)

CLASS



Elvis Presley (RCA Victor 7035) WAIT AND SEE Fats Domino (Imperial 5467) SUMMERTIME 5am Cooke (Keen 34013) GONNA STOP FOOLIN' MYSELF Louis Brooks (Excello 2119) I WANNA DO EVERYTHING FOR YOU Brook Benton (Vik 0285) ROCK 'N ROLL MUSIC

# PEANUTS Little Joe & Thrillers (Okeh 7083) SOFT Bill Doggett (King 5080) WAKE UP LITTLE SUSIE Everly Brothers (Cadence 1337)

LOTTA LOVIN' Gene Vincent (Capitol 3763)

WASHINGTON, D. C.—Baltimore disk jockey Bill Johnson, WEBB, chats with Milton Berle at a cocktail party given in Milton's honor by Roulette Records to introduce Berle's first Roulette LP, "Songs My Mother Loved." The affair was held at the Sheraton Carleton Hotel in Wash-ington, D. C.

### **Stephany Signs New Group Discovery**

EVANSTON, ILL.—Norman For-gue, Director of Stephany Records, here, has pacted a vocal quartet, the Ebon-Knights, the members of which he "discovered" at an alley entrance. While parking his car in a lot in Chicago, he was attracted by a gath-ering at the alley entrance across the street, and reaching the spot found four boys putting on a singing act. He learned they were from St. Louis, and were broke. After a hearing soon after in a BMI office, the boys were signed to a ten year personal manage-ment and recording contract by For-gue. Under the direction of Stephany arranger-musical director Jerry Stadin, the crew was prepared for its first disk session. In the space of four days, the group had been taught four tunes, cut it initial disk, and re-ceived matching ensemble outfits. They were well-received at a nitery, and are currently getting lessons from a choreographer, and will appear in Las Vegas under a six months con-tract.

### Three Groups Bow On Ivy

NEW YORK — Stan Feldman, prexy of Ivy Records, here, has an-nounced the signing and recording of the Cozytones, Jimmy Lewis and the Volumes, and the Vanguards. The Cozytones are represented with "I'm Lonely" b/w "Little Flirt"; Jimmy Lewis and the Volumes have cut "In My Heart" b/w "Cottage In My Dreams"; and the Vanguards per-form "Movin" b/w "Moonlight." Feldman also reported a good reac-tion to the label's entry by the Del-tairs, "Lullaby Of Bells."

### Milwaukee Jazz Session

MILWAUKEE—A local group of prominent jazz advocates scheduled a jazz session November 9 at Bruce Hall, in Milwaukee Auditorium, titled Jazz For Moderns. The affair was emceed by Stu Glass-man, proprietor of two record marts, and well known in local jazz circles; and featured the following artists: The George Shearing Sextette, the Gerry Mulligan Quintette, Chico Hamilton and his Quintette, the Miles Davis Quintette, the Australian Jazz Quintette and vocalist Helen Merrill. Commenting on future possibilities of just such jazz sessions, Glassman said, "we are greatly encouraged by advance ticket sales, and feel certain that these sessions have a healthy future in Milwaukee. We'd like to make this a periodic institution here."







"Only those records best suited for commercial use are reviewed by THE CASH BOX" 

JAMES BROWN (Federol 12311) **B**+OCEAN" (2:20) [Armo BMI— James Brown] James Brown belts a middle beat bouncer with a gravelly and enthusiastic reading that lends the side something extra. Arrange-ment and vocal treatment add up to a potent offering. Watch it. **B**+McCoy BMI—McCoy, Toombs] A middle beat jump blues with Brown reading with style. His treatment gives the infectious material the status of "contender." Two very strong chart possibilities.

status of "contender." Two very strong chart possibilities. THE GUYTONES (DeLuxe 6152) **B** "NOT WANTED" (2:06) [Lowell BMI—Wood, Williams] The Guy-tones sing sorrowfully of a broken love. Slow, rhythmic ballad handled with the right touch. Pretty wax— easy listening.

with the right touch. Pretty wax— easy listening. **B** "HE'S MINE" (2:24) [Wemar BMI — Evans, Brown, Hunter] The Guytones swing out with a quick beat bouncer love tune. Deck moves along at a driving pace with the Tones holding back just enough to keep the deck out of the "frantic" class. Ok wax.

### FOUR SHADES OF RHYTHM

FOUR SHADES OF RHYTHM (Mod 1202) **B** "COME HERE" (2:24) [Josette BMI-T. Jones] The Four Shades of Rhythm bounce energetically as they dish up a quick beat jumper. Ok jump deck the kids can hop to. **C**+ "GHOST OF A CHANCE" (2:35) **C**+ [Josette BMI] The Four Shades back with a slow mood blues instru-mental. Dim lights effort that pleases.

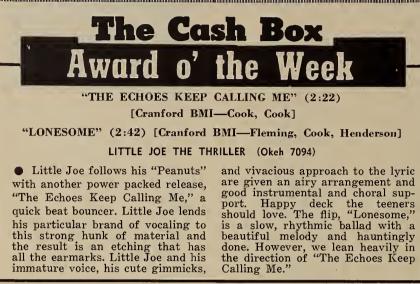
THE SOLITAIRES (Old Town 1044) **B**+ (1 REALLY LOVE YOU SO" **b**+ (2:43) [Maureen BMI—H. Dun-ham] The Solitaires back with a quick beat change of pace. A bouncer loaded with zest. The kids can swing out to this wax. **B** ("THRILL OF LOVE" (2:42) [Real Gone BMI—Gordy Jr., Carlo] The Solitaires offer a slow romancer ballad with the proper touch of tenderness. Moving sentimental side.

side. CHAMPION JACK DUPREE (Vik 0304) **B**+"LOLLIPOP BABY" (2:22) Mon-Mary Smith] Chámpion Jack Dupree Mary Smith] Chámpion Jack Dupree valing in spirited fashion. Strong offering with plenty to recommend it. Keep an eye on it. **B**+"SHAKE BABY SHAKE" (2:37) [Monument BMI — Lucille Du-pree] Dupree sticks with the quick beat as he rocks out on this side as well. Energetic treatment both vocally and instrumentally. Lots of excite-ment. It could be Dupree's best re-lease in some time. THE VELVET KEYS

### THE VELVET KEYS

THE VELVET KEYS (King 5090) **B** "LET'S STAY AFTER SCHOOL" (2:10) [Jay & Cee BMI—Joyce Bennett] The Velvet Keys team beautifully on a light hearted middle beat romancer. Lilter with a teenage love lyric. This is one the kids should feel. feel.

**B** "MY BABY'S GONE" (2:18) [Jay & Cee BMI—Mallon, Spina, Pascole, Wagner] The Keys swing out on the coupling and project a quick beat bouncer with verve. Enthusiastic bouncer. Good coupling.



"FINE FINE BABY" (2:29) [Progressive BMI-Braxton] "MOMENTS TO REMEMBER YOU BY" (2:20) [Progressive BMI-Braxton]

### THE ROMEOS (Atco 6107)

• Atco rushes out a master, it picked up, "Fine Fine Baby" by The Romeos, and one listen makes it crystal clear why. The Romeos offer the melodic middle beat folk flavored item with top flight sing-ing, the lead especially. Delightful romantic bouncer that has the

charm and flavor to appeal to a great big portion of the record buying public. The flip, "Moments To Remember You By," is a slow beat ballad tenderly projected. The group turns in a mellow perform-ance of the soft tune. Easy on the ears wax, but we look to "Fine Fine Baby" to make all the noise.

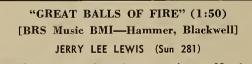
### "YOU CAN MAKE IT IF YOU TRY" (2:21) [Babb Conrad BMI—Ted Jarrett]

"HEY HEY I LOVE YOU" (2:31) [Babb Conrad BMI-Ted Jarrett]

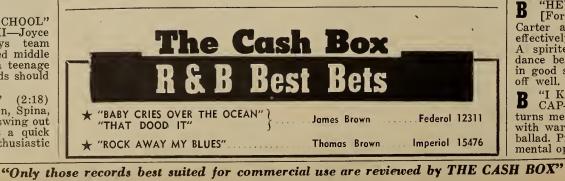
### GENE ALLISON (Vee-Jay Records 256)

• Gene Allisons bows in with a powerful slow beat blues, "You Can Make It If You Try." The wailer handles the dramatic pretty with deep feeling and good voice as he gives moral support to the object of his song. Deck has embodied in it a warmth and sincerity as well as musical qualities that tie up into a neat package labeled "hit."

Stick real close to this wax—it could happen. The flip, "Hey Hey I Love You," is a middle beat jump with a happy treatment that pleases the listener. A swingy jump tune the kids can hop to. Good vocal treatment by Allison and a solid coupler for "You Can Make It If You Try," tho the latter is way out in front.



Another smash for the talented young singer. No doubt about this one. See pop reviews.



### THE SUPERIORS

THE SUPERIORS (Atco 6106) **B**+"LOST LOVE" (2:25) [G & H Superiors bow on the Atco label with impact. The smooth working team blends sweetly on a slow beat pretty and comes off with a bit of harmony that commands your attention. Ex-cellent all market side. **B** [G & H BMI—Custis, Custis, Henderson] The Superiors offer a quick beat jump with vivacity and expressivness. A swinging jump solid for the teenage market. MADMAN JONES

for the teenage market. MADMAN JONES (Mod 1201) **B** "HI FI APARTMENT" (2:38) [M M BMI—T. Jones] Madman Jones swings out with a quick beat jump story of his apartment and all its electronic appliances. It's life in the ultra modern and Jones is flying with enthusiasm. **C+** "ROOSTER ROCK" (2:35) [M M BMI—T. Jones] Madman Jones rocks out a quick beat jump with a swinging rock and roll treatment. Deck moves along nicely. A potent dance wax. J. J. JONES

Deck moves along nicely. A potent dance wax.
J. J. JONES
(Ebb 122)
B "HARLEM NOCTURNE" (2:32) [Shapiro ASCAP — Rodgers, Hagen] J. J. Jones and his combo bounce through the middle beat melodic pleaser with a deft arrangement. Rhythmic instrumental pleaser.
B "COOL" (2:35) [Ebb BMI-J. J. Jones] Jones and the lads turn to the slow, wailing blues on the flip. Stirring waxing.
TOMMY BROWN [Imperiol 5476]
B + "ROCK AWAY MY BLUES" (2:00) [Reeve BMI-Bartholomew, King] Tommy Brown swings out on a quick beat, hard hitting blues and turns in a captivating peformance. Deck really drives and the kids should be able to stir up maximum of excitement here. Deserves your full attention.
P "SOMEDAY SOMEWHERE"

**B** "SOMEDAY, SOMEWHERE" **B** (1:50) [Reeve BMI — Brown] Brown turns his inimitable talents to a jump of a middle tempo jump. Strong wax that makes good listen-ing ing.

ing. SKIP STANLEY (Sotellite 92) **B** "SATELLITE BABY" (2:30) [Satellite BMI—Stanley] It was inevitable and here's one of the "satel-lite" offerings in the wake of "sput-nick." Deck opens with a 3-2-1-blast off and into a quick beat rocking effort. Ok deck. Straight vocal offer-ing supplemented by some electronic sounds. **C** "PLANETS" (2:28) [Satellite

**C**+"PLANETS" (2:28) [Satellite BMI—Stanley] A quick beat story again in the science fiction vein. Cute lyric.

### JAMES CARTER and

JAMES CARTER and The Sentimentals (Tuxedo 922) **B** "HEY, BABY, HEY" (2:34) [Ford BMI—Chris Forde] James Carter and The Sentimentals blend effectively on a middle beat bouncer. A spirited wax with a solid Lindy dance beat. The group backs Carter in good style and the offering comes off well.

**B** "I KNOW" (2:41) [Mayfair AS-CAP—Brooks, Jennings] Carter turns mellow on the flip and projects with warmth a tender slow beat love ballad. Pretty treatment of the senti-mental opus. Lead is very strong here.







"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

**PEACOCK # 1781** 

DUKE # 178

GOSP

IF I COULD

TELL

**HOW MUCH** 

LONGER

PEACOCK-DUKE

2809 ERASTUS STREET

**MY LOVE IS** 

SO HIGH

THEY DON'T

**UNDERSTAND ME** 

**RECORDS, INC.** 

HOUSTON 26, TEXAS



"Only those records best suited for commercial use are reviewed by THE CASH BOX"



(Decca 30301

# **Roulette Steps Up Country Activity**

NEW YORK — Roulette Records, which only recently entered the coun-try field, stepped up its activities in this area with the announcement of the signing of two new artists and also the release of two new country records.

The new records released to coincide with last week's Disk-Jockey Festival in Nashville are: Freddy King's "Fortune Teller" & "Lonesome Old World" which marks the debut of Freddy King on Roulette and a new recording by Willie Phelps "Silver Box" & "I Got A Feelin'," which is Phelps' second release for the label.

Phelps' second release for the label. Roulette also announced that Dick-son Hall, the firm's A&R director for country records has also signed Smokey Warren and Foy Willing and the Riders Of The Purple Sage to ex-clusive recording contracts. Hall stated that "the addition of artists such as Freddy King, Smokey War-ren and Foy Willing marks just the beginning in a concerted effort on Roulette's part to build a country roster that will be as important as any in the record business." Hall also indicated that he has already found material for both Warren and Willing to record and that he will be in Holly-wood on Nov. 20th to record Willing and the Riders Of The Purple Sage.

### **Braves Pitcher Lou Burdette** Inked By Dot Records

Burdette, for the HOLLYWOOD whose sensational pitching for the Milwaukee Braves cinched the World Series pennant for his team, has been signed to a recording contract by Dot Records.

Records. Dot a&r man Mac Wiseman has rec-orded the baseball player, and his first disk, "Three Strikes and You're Out" b/w "Mary Lou," was released last week. Wiseman, who hails from Virginia, got the idea to record Bur-dette while listening to a broadcast of the final Series game. Since Bur-dette comes from West Virginia, Wiseman says he figured him for a neighbor, and "I know that almost any old boy from West Virginia can sing." Further, Wiseman had an original love song with a baseball angle he had been holding for the right opportunity to record.

Song Of The Same Name

LOS ANGELES — When model Marlene Gaylord distributed copies of Don Rondo's latest Jubilee disk, "In Chi Chi Chihuahua" to the Los Angeles disk jockeys recently, she was accompanied by her pet chihuahua dog, Chi Chi. Here Marlene tries a Mexican hat on George Crowell of radio station KHJ, while Chi Chi poses for the camera.

# **Hickory Signs Roy Acuff**



NASHVILLE—Hickory Records announced this week the signing of Roy Acuff to an exclusive recording contract. His first session was cut under the supervision of Wesley Rose and records will be rushed to the Hickory distributors as soon as possible.

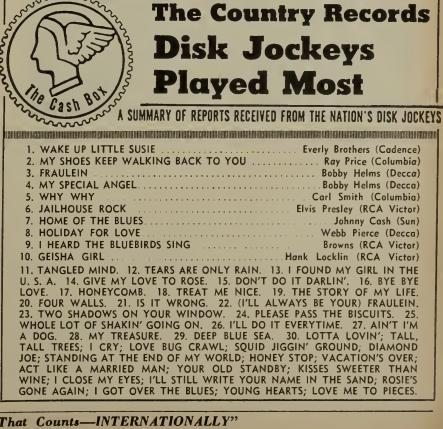
### Disk Jockeys To Aid American Heart Assoc.

NEW YORK—Deejays across the country are receiving a special mail-ing from the National Disk Jockey Committee of the American Heart As-sociation. Attached to a letter from co-chairmen Dick Whittinghill (KMPC, KTTV-Los Angeles), and Art Ford (WNEW-New York) is a reply card, which asks the platter spinner to sup-port the February, 1958 Heart Fund on his shows and designate his per-sonal nominations for a male vocalist "Queen Of Hearts." Deejays who re-turn the card will receive a 1958 DJ Kit to "Help Turn The Tables On Heart Disease." The kit contains transcribed celebrity messages to-gether with a new series of recorded special interviews with Gisele Mc-Kenzie, Harry Belafonte and Peggy Lee, to be broadcast with live "cut-in" dialogue prepared for the disk jockey. The kit also contains the newest edi-tion of the "Heart" Record Catalogue and a handbook of spot copy tailored for the deejays' programs. The deadline for the return of the card is December 10th.

### **Tops Issues 6 LPs For Nov.**

HOLLYWOOD—Tops Records will issue six albums during November, bringing the total amount of albums released by the company to 104 since the beginning of 1957, according to Tops Records prexy Carl Doshay. Gross sales have more than doubled this year over the similar period in 1956, Doshay reported, making it nec-essary for the company to establish its own production facilities in Los Angeles. The new plant is said to be the largest record manufacturing plant west of the Mississippi, and the fifth largest in the country. In addition to the new plant serv-icing Tops dealers in the West, the company's product is shipped to Tops offices in New York and Chicago, and then distributed to the 7,000 chain stores, supermarkets, drug and de-partment stores which sell Tops al-bums at a retail price of \$1.49. The six albums, all recorded under the supervision of Tops' artist & re-

bums at a retail price of \$1.49. The six albums, all recorded under the supervision of Tops' artist & re-pertoire chief, Dave Pell, include the first Dan Dailey LP; "Around the World in 80 Days"; "Connie Haines sings Helen Morgan"; "Music from Pal Joey"; "The Fabulous Fifties"; and "Dick Stabile & His Orchestra At The Statler."







SYLVIA SYMS

the WSM Convention in Nashville.

### Blanket Mfgr. Ties In With Roulette Hit

NEW YORK-Roulette Records has announced that it has made a tie-in with the Pepperel Blanket Manufacturers, through the latter company's advertising agency, Benton & Bowles. The agency has made up a special salesmen's brochure which will introduce to the Pepperel blanket dealers a new item, the "Honeycomb blanket." The cover of the brochure will show

a photograph of Jimmie Rodgers and the copy will tie-in with Rodgers' recording of "Honeycomb." The top blanket dealers will also receive a Roulette disk of "Honeycomb" with the brochure slipped into the record sleeve. Rodgers is currently riding high with his second consecutive hit, "Kisses Sweeter Than Wine."

### Montana Hop Draws 1,000



BUTTE, MONTANA-Butte DJ's, Ric Webb and Ed Black (KOPR) held their first record hop Saturday night November 2, at the Butte Youth Center and entertained a record crowd of better than 1,000 teen-agers. Over 300 had to be turned away as there is only hopping room for a thousand at the Youth Center. The first 250 hop-lovers received a record each compliments of KOPR. The fun began promptly at 8:30 and for three hours, the rock and roll, rocked and rolled out across the cool night. The cats were having a ball!

Ric "The Spinning Webb" and Ed "Bettle Brow" Black began their publicity for the hop on their shows a week in advance. They held a contest among the boys and girls of Butte at the Masonic Ballroom asking the question: "If I could talk | large enough for 3,000.

to Tommy Sands I would Ask him . . ." Over 200 entries were received and the best five talked to Tommy Sands the night of the hop over long distance phone. A specially installed speaker phone was used to carry the conversation over the public address system. The call to Tommy's Hollywood home was arranged by George Jay of Hollywood. Following their talks to Tommy Sands the winners were presented with a copy of Tommy's Cap album 'Steady Date."

This was the first of many record hops planned by the DJ's at KOPR. Since the movie theatres of Butte are closed because of a strike, hops will be held again November 16 at the Youth Center and November 23 at the Masonic Ballroom, which is



"POKE-SALIT" JOHN LEE

WANS-Anderson, S.C.

- CAL JOHNSON WAGS-Bishopville, S. C.
- My Shoes Keep Walking Back To You (R. Price)
   Fraulein (8. Helms)
   I Cry (J. O'Gwynn)
   Wake Up Little Susie

Wake Up Little Susie (Everlys) Tall Tall Trees (G. Jones) Holiday For Love (W. Pierce) Honky Tonk Heart (Wright) A Love Is Born (T. Collins) I Close My Eyes (Wilburns) Home Of The Blues (J. Cash)

NEIL ZACHMEYER WRAM—Monmouth, III.

- WRAM—Monmouth, III. 1. I Got A Lotta Lovin' (Maphis & Lee) 2. Take 8ack The Heart (Clifton) 3. I Could Cry A Million Tears (D. Wright) 4. Castaway (R. Hansen) 5. Don't Try (P. Peterson) 6. My Shoes Keep Walking 8ack to You (R. Price) 7. I Saw You Cheatin' Last Night (S. Yaney) 8. I Will If You Will (O. Couch) 9. Wrong (R. Sovine) 10. I Wanted So Often (Nissen)

CARL STUART WAMO—Pittsburgh, Pa.

WAMO—Pittsburgh, Pa. 1. Fraulein (8. Helms) 2. My Shoce Keep Walking Back To You (R. Price) 3. My Special Angel (8. Helms) 4. Wake Up Little Susie (Everlys) 5. Everywhere You Go (Reeves) 6. Honeycomb (J. Rodgers) 7. Is My Ring On Your Finger (H. Hawkins) 8. Two Shadows (J. Reeves) 9. Geisha Girl (H. Locklin) 10. Squid Jiggin' Ground (Snow)

6.

8.

GEORGE WASHINGTON TUCKER

- WEKR-Fayetteville, Tenn.
- 1. Give My Love To Rose (Cash) 2. My Special Angel (8. Helms) 3. Tears Are Only Rain (H. Thompson) 4. Wake Up Little Susie (Everlys)
- Please Pass The Biscuits (G. Sullivan)
   I Close My Eyes (Wilburns)
   I Found My Girl In The U.S.A. (J. Skinner)
   Molly And Tenbrooks (8. Monroe)
   Holiday For Love (W. Pierce)
   Jim, Joe And Mary (Worth)

RAY SCOTT

- RAY SCOTT WNOP-Newport, Ky. 1. Wake Up Little Susie (Everlys) 2. Jailhouse Rock (E. Presley) 3. Honeycomb (J. Rodgers) 4. Home Of The Blues (J. Cash) 5. My Shoes Keep Walking Back To You (R. Price) 6. My Special Angel (8. Helms) 7. I Found My Girl In The U. S. A. (J. Skinner) 8. Blue Doll (A. Carter) 9. Tears Are Only Rain (H. Thompson) 10. Treat Me Nice (E. Presley)

- GARRY MILLER WHKK—Akron, Ohio 1. Rosie's Gone Again (J. John) 2. Home Of The Blues (J. Cash) 3. This Moment Of Love (F. Husky) 4. Fraulein (B. Helms) 5. I Heard The Bluebirds Sing (Browns) 6. Wake Up Little Susie (Everlys)

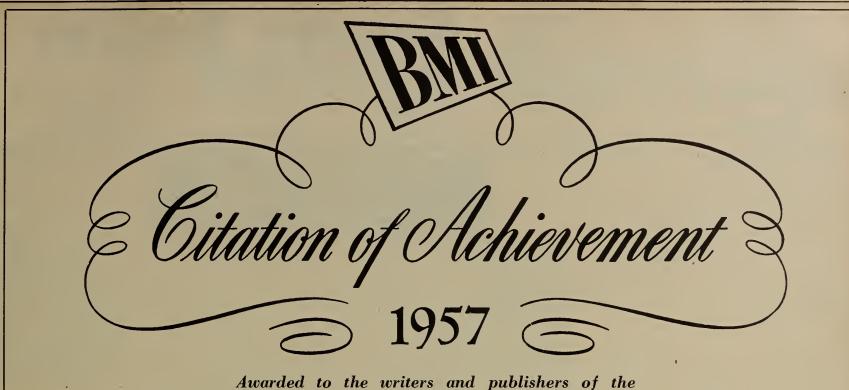
- 6. Wake Up Little Susie (Everlys) 7. Please Pass The Siscuits (G. Sullivan) 8. Why Why (C. Smith) 9. I Wish I Knew (Louvins) 10. Don't Do It Darlin' (Pierce)
  - CURLEY WILLIAMS
- CURLEY WILLIAM3 WMIL—Milwaukee, Wisc. 1. Wake Up Little Susie (Everlys)

- Wake Up Little Sold (Everlys)
   (Everlys)
   (Everlys)
   Why Why (C. Smith)
   My Shoes Keep Walking
   Back To You (R. Price)
   I Heard The Bluebirds Sing
   (Browns)
   (Browns)
   Tall Tall Trees (G. Jones)
   Bon't Do It Darlin' (Pierce)
   Two Shadows (J. Reeves)
   My Special Angel (8. Helms)

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

MEL MILLER WPOW--New York, N.Y. 1. Wake Up Little Susie (Everlys) 2. Jailhouse Rock (E. Presley) 3. Holiday For Love (W. Pierce) 4. Maybe Tomorrow (Everlys) 5. Why Why (C. Smith) 6. Don't Do It Darlin' (Pierce) 7. Fraulein (8. Helms) 8. Deep Blue Sea (J. Dean) 9. Mv Shoes Keep Walking 8. Back To You (R. Price) 10. Crew-Cut Romeo (J. Webb) WANS—Anderson, S.C. 1. Jailhouse Rock (E. Presley) 2. Wake Up Little Susie (Everlys) 3. My Shoes Keep Walking Back To You (R. Price) 4. My Special Angel (B. Helms) 5. Why Why (C. Smith) 6. Tangled Mind (H. Snow) 7. Fraulein (B. Helms) 8. Maybe Tomorrow (Everlys) 9. Give My Love To Rose (Cash) 10. Holiday For Love (W. Pierce) "COUSIN" JOHNNY SMALL SMOKEY SMITH WNLC-New London, Conn. KRNT-Des Moines, Iowa WNLC—rec. 1. Let's Pretend (8urton & Dove) 1. I Close My Eyes (Wilburns) 2. Wake Up Little Susie (Everlys) 3. I Heard The Sluebirds Sing (Surton & Dove) 2. Della Mae (Osbornes & Allen) 3. Waltz Of My Fate (J. Kay) 4. Fraulein (Helms/Hart) 5. I Heard the Sluebirds Sing (8rowns) Walking A My Shoes Keep Walking Back To You (R. Price)
 My Special Angel (8. Helms)
 Jailhouse Rock (E. Presley)
 My Treasure (E. Tubb)
 A Southern & dy Sings The Blues (C. Reed)
 Home Of The & lues (J. Cash)
 Iowa Rose (E. Dean) 6. Hearts In My Dream (Jones) 7. Rosie's Gone Again (J. John) 9. Give My Love To Rose (Cash) 9. Diggin' Taters, Hoein' Cotton (K. Kirby) 10. Home Of The Slues (J. Cash) TOM "T.J." JOHNSON WRON-Ronceverte, W. Va. 1. My Special Angel (8. Helms) 2. Wake Up Little Susie (Everlys) 3. Treat Me Nice (E. Presley) 4. Fraulein (8. Helms) 5. Heartbeat (Collins Kids) l Cry (J. O'Gwynn) Gone (F. Husky) Why Why (C. Smith) Four Walls (J. Reeves) 10. 8ye 8ye Love (Everlys) MARY WILSON "TEX" JUSTIS & NORM HALL WBNL—Boonville, Ind. MARY WILSON KCLX—Colfax, Wash. 1. Wake Up Little Susie (Everlys) 2. My Shoes Keep, Walking Back To You (R. Price) 3. Heard The Bluebirds Sing (Browns) 4. Why Why (C. Smith) 5. Home Of The Blues (J. Cash) 6. Young Hearts (J. Reeves) 7. Holiday For Love (W. Pierce) 8. I Found My Girl In The U. S. A. (J. Skinner) 9. Majesty Of Love (Rainwater & Francis) 10. I'll Still Write Your Name WBNL—Doont....., 1. Wake Up Little Susie (Everlys) (Everlys) 2. Why Why (C. Smith) 3. Jailhouse Rock (E. Presley) 4. I Heard The 8luebirds Sing Heard The Bluebirds Sing (Browns)
 My Special Angel (8. Helms)
 Home Of The Blues (J. Cash)
 My Shoes Keep Walking Back To You (R. Price)
 Anna Marie (J. Reeves)
 Let's Make New Memories (8. Brock) 10. I'll Still Write Your Name (M. Wiseman) 10. Move Over Rover (8. Hall) CLIFTON "KING BEE" SMITH KCOH—Houston, Texas WALTER POWELL WBVL—Barbourville, Ky. 1. Wake Up Little Susie (Everlys) 2. My Shoes Keep Walking Back To You (R. Price) 3. My Special Angel (8. Helms) 4. Home Of The Blues (J. Cash) 5. Why Why (C. Smith) 6. Holiday For Love (W. Pierce) 7. 1 Heard The Bluebirds Sing (Browns) 8. Tangled Mind (H. Snow) 9. Geisha Girl (H. Locklin) 10. Tears Are Only Rain (H. Thompson) WALTER POWELL KCOH—Houston, rock 1. The Story Of My Life (M. Robbins) 2. I'm Available (M. Rayburn) 3. Wake Up Little Susie (Everlys) (Everlys) 4. Why Why (C. Smith) 5. Rainbow (R. Hamilton) 6. Holiday For Love (W. Pierce) 7. Jailhouse Rock (E. Presley) 8. Whole Lot Of Shakin' Going On (J. L. Lewis) 9. Diana (P. Anka) 10. Honeycomb (J. Rodgers) FRED MADDOX RAMBLIN' LOU KOCS—Ontario, Calif. WJJL—Niagara Falls, N.Y. WJJL—Niagara Falls, N.Y.
My Shoes Keep Walking Back To You (R. Price)
Squid Jiggin' Ground (Snow)
1'll Always 8e Your Fraulein (K. Wells)
Diamond Joe (Coooer & Lee)
Please Pass The 8iscuits (G. Sullivan)
Give My Love To Rose (Cash)
Love Letters In The Sand (M. Wiseman)
Oh Yeah (T. Danton)
My Treasure (E. Tubb)
Geisha Girl (H. Locklin) Jailhouse Rock (E. Presley) Wake Up Little Susie (Everlys) 2. Wate Op time source (Everlys) 3. Honevcomb (J. Rodgers) 4. Tall Tall Trees (G. Jones) 5. Let Me Love You (Maddox 8ros. & Rose) 6. Rosie's Gone Again (J. John) 7. Stop Whistlin' Wolf (Maddox 8ros. & Rose) 8. My 8aby Doll (C. Waldon) 9. Asiatic Flu (E. Sneezer) 10. Travelin' 8lues 8oy (G. Williams) RON HALL KCUL—Fort Worth, Texas 1. Geisha Girl (H. Locklin) 2. My Special Angel (8. Helms) 3. Why Why (C. Smith) 4. 1'll Still Write Your Name (M. Wiseman) 5. Home Of The Blues (J. Cash) 6. Holiday For Love (W. Pierce) 7. 1'll Do It Everytime (Horton) 8. Wake Up Little Susie (Everlys) 9. Maiesty Of Love D. C. MULLINS WGEE—Indianapolis, Ind. WGEE—Indianapolis, Ind.KCUL—Fort worth, rexus1. My Special Angel (8, Helms)1. Geisha Girl (H. Locklin)2. Jailhouse Rock (E. Presley)3. Wake Up Little Susie3. Wake Up Little Susie3. Why Why (C. Smith)4. Holiday For Love (W. Pierce)5. Home Of The Blues (J. Cash)5. Don't Do It Darlin' (Pierce)6. Vacation Is Over (F. Young)6. Vacation Is Over (F. Young)5. Home Of The Blues (J. Cash)7. Move It On Over(Johnny & Jack)8. Cry Cry Darling (J. Newman)9. Majesty Of Love10. Ain't I'm A Dog (R. Self)10. King For A Day (8. 8arnes)



great Country and Western Song Hits of the year

TO THESE WRITERS

BENNY BARNES OTIS BLACKWELL ALAN BLOCK BOUDLEAUX BRYANT FELICE BRYANT GEORGE CAMPBELL RIC CARTEY JOHNNY CASH TED DAFFAN SUNNY DAVID RAY EDENTON MELVIN ENDSLEY TILLMAN FRANKS

Johnny Horton James Joiner George Jones Carole Joyner Joe "Cannonball" Lewis Charles Louvin Ira Louvin Dee Marais Vera Matson Warner McPherson Marvin Moore

DON GIBSON

DON HECHT

JACK MORROW DALE NOE A. R. "BUCK" PEDDY HOD PHARIS ELVIS PRESLEY RAY PRICE ELMER RADER MARVIN RAINWATER JIM REEVES MARTY ROBBINS SMOKEY ROGERS LEE ROSENBERG LEE ROSS CHARLES L. SEITZ HERMAN SHOSS RED SOVINE MEL TILLIS GARY WALKER WAYNE WALKER BERNARD WEINMAN DAN WELCH DAVID WILLIAMS LAWTON WILLIAMS BOB WILLS DON WINTERS FARON YOUNG

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In recognition of the great national popularity attained by these Country and Western Song Hits

ACCORDING TO MY HEART ALL SHOOK UP AM I LOSING YOU BEFORE I MET YOU BYE BYE LOVE CASH ON THE BARRELHEAD A FALLEN STAR FOUR WALLS FRAULEIN GEISHA GIRL GO AWAY WITH ME GONE GONNA FIND ME A BLUEBIRD HONKY TONK SONG I CAN'T QUIT (I'VE GONE TOO FAR) I HEARD THE BLUE BIRDS SING I MISS YOU ALREADY I'M A ONE WOMAN MAN I'M TIRED I'VE GOT A NEW HEARTACHE IS IT WRONG (FOR LOVING YOU) JUST ONE MORE KNEE DEEP IN THE BLUES LOVE ME TENDER MISSING YOU MY SHOES KEEP WALKING BACK TO YOU NEXT IN LINE POOR MAN'S RICHES REPENTING SINGING THE BLUES TANGLED MIND THERE YOU GO TOO MUCH TRAIN OF LOVE WALKIN' AFTER MIDNIGHT WASTED WORDS A WHITE SPORT COAT (AND A PINK CARNATION) WHOLE LOTTA SHAKIN' GOIN' ON YOUNG LOVE YOU'RE THE REASON (I'M IN LOVE) YOU'RE RUNNING WILD

Toronto

# BROADCAST MUSIC, INC.

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	2 Same and a second	To an inclusion of the	
		Country E	ieviews
Country	A A	BULLSEYE <b>B</b> VERY GOOD	<b>C</b> FAIR
Best		EXCELLENT C+ GOOD	D MEDIOCRE
Sellers		suited for commercial use are revia	
IN RETAIL OUTLETS	1	THE CASH BOX	
unation and a second		BULLSEYE	
Week WAKE UP LITTLE SUSIE 1 Everly Brothers		LS OF FIRE" (1:50) [BRS BMI—Hami N AGAIN" (2:52) [Acuff-Rose BMI—H. JERRY LEE LEWIS (Sun 281)	
(Cadence 1337) 2. JAILHOUSE ROCK 2	• Looks like Jerry Lee Lewis is comes up with another house-rocki	gonna keep a "Whole Lot Of Shakin' n' affair labeled "Great Balls Of Fire".	Going On" in all markets as he (See Pop reveiws).
Elvis Presley (RCA Victor 7035)		FOR ME" (2:41) [Geronimo BMI—Ra KY STAR" (2:18) [Geronimo BMI—Ra	
3. MY SPECIAL ANGEL 3 Bobby Helms (Decca 30423)	of tunes that rank as powerful po	MARVIN RAINWATER (MGM 12586) ainwater, puts his best foot forward one p-country chart contenders. The tunes—	-"Look For Me" and "Lucky Star"-
4. MY SHOES KEEP WALKING BACK TO YOU 5 Ray Price	are movingly beautiful, up tempo musical backdrop, polishes off with	romantic ballads that the chanter, alon touching sincerity. Great coupling. W	ng with a full and rich choral and Yatch 'em both.
(Columbia 40951) 5 FRAULEIN 4	RICK TUCKER & THE PICKS (Columbia 41041) D "DON'T DO ME THIS WAY!"	<b>T. TOMMY</b> (Dot 15663) <b>D.</b> "LET ME BE THE ONE" (2:25)	DONN REYNOLDS (MGM 12573)
Bobby Helms (Decca 30194)	<b>B</b> (2:26) [Nor-Va-Jak B M I — Tucker] Lots of rock-a-billy feel in this upbeat plea for the loved one to	<b>B</b> + "LET ME BE THE ONE" (2:25) [4 Star BMI — S. Stevenson, J. Blevins] The Hank Locklin click of a short while back is superbly brought	<b>B</b> +"BELLA BELINDA" (2:04) [Acuff-Rose BMI—F. & B. Bry- ant] Here's an enchanting romantic
6. GEISHA GIRL 7 Hank Locklin (RCA Victor 6984)	come back. It's Tucker's delivery that holds on to the rock-a-billy approach, while vocal backing sticks to a pop-	up-to-date for the current pop-country market by Dot's T. Tommy. An out- standing performance by the chanter	waltzer that could put Donn Reynold's in the top name category. A lovely pop-flavored vocal and instrumental backdrop for Donn's stellar vocal
7. HOME OF THE BLUES 6 Johnny Cash (Sun 279)	r&r-oriented reading. Should find a good sales reception from the teeners. "PATTY BABY" (2:05) [Nor-	and the ork and chorus on this heart- felt, middle beat, romantic pleader makes this a sure bet for two-market	styling. Watch this deck. It's headed for pop-country-hitsville.
8. HOLIDAY FOR LOVE 8 Webb Pierce	<b>D</b> Va-Jak BMI — Tucker, Baker] Side leans more toward a straight r&r rendition, and does so with a	laurels. <b>B</b> +"SILVER BOX" (2:05) [Duchess Music BMI — W. Phelps] Here	<b>B</b> + "BLUE EYES IN THE RAIN" (2:04) [Milene ASCAP — Rose] Flipside is another pop-styled affair
(Decca 30419) <b>9</b> WHY WHY 9.	socko vocal view by Tucker. PATSY CLINE (Decca 30504)	Tommy and the crew delightfully carve out a money-making rock 'n roller with a captivating set of lyrics and melody. Screeting from for the	that Reynolds and the vocal crew polish off with finesse. Crying-towel lyrics are set to a toe-tappin beat. Fine pairing.
Carl Smith (Columbia 40984) 10. WHOLE LOT OF SHAKIN'	<b>B</b> +"I DON'T WANTA" [Four Star BHII-E. Miller, W. S. Stevenson, D. Haddock] A contagious romantic,	and melody. Sensational fare for the boxes. JIM EANES	SLIM WILLET
GOING ON 10 Jerry Lee Lewis (Sun 267)	novelty rocker, gets treated to a won- derfully light-hearted reading by the "Walking After Midnight" gal, Patsy	(Mercury-Starday 71229) <b>B</b> "SETTLE DOWN" (2:00) [Star- rite BMI—G. Jones, L. Hender-	(Winston 1019) <b>B</b> "CRAZY, CRAZY" (2:25) [Slim Willet BMI—D. Beard, S. Willet]
11. HONEYCOMB. 12. GIVE MY LOVE TO ROSE. 13. IS IT WRONG. 14.	Cline. Terrific pop-styled vocal and musical assist makes this a definite threat in both markets.	son, Jr.] Jim Eanes comes up with a top piece of wax merchandise as he feelingfully passes along a few	Mellow-toned Slim Willet dishes up a mighty pleasing vocal effort on this dandy up tempo, romantic opus. Fet-
TANGLED MIND. 15. DON'T DO IT DARLIN'. 16. I FOUND MY GIRL IN THE U. S. A. 17. BYE BYE LOVE. 18. THE STORY OF MY LIFE. 19. (I'LL	<b>B</b> + "THEN YOU'LL KNOW" (3:05) [Four Star BMI-B. Lile] This end the dulcet-toned songstress pretti-	words of wisdom. The Shenandoah Valley Boys lend a splendid string backdrop on this persuasive, quick	ching etching that should attract a heap of airplay.
ALWAYS BE YOUR) FRAULEIN. 20. LOTTA LOVIN'; TEARS ARE ONLY RAIN; I HEARD THE BLUEBIRDS SING;	ly projects a tender, tear-compelling, middle beat love shuffler. Excellent pairing culled from her initial Decca	beat entry. <b>B</b> "TWO HEARTS ARE BETTER THAN ONE" (2:30) [Starrite	<b>C+</b> "PANDEMONIUM" (2:02) [Slim Willet BMI—S. Willet, D. Beard] On the under half Willet leads his crew thru a pile-drivin' instrumental
MY TREASURE; TREAT ME NICE.	LP. PEE WEE KING	BMI-J. Eanes] Under slicing is a heartfelt, up tempo romantic lilter that Eanes and the crew deck out in	affair that's gonna make the jukes jingle with excitement.
JIMMIE WILLIAMS	(RCA Victor 7090) $\mathbf{B}$ +"CONGRATULATIONS JOE", (2:03) [Acuff-Rose BMI—F. & B.	easy-on-the ears style. Both ends should ride the airwaves aplenty.	NICKIE GREEN (Decca 30499)
"AGAIN"	Bryant] Here's one that could put Pee Wee King and his Kentuckians at the top of the popularity charts,	SONS OF THE BLUE GRASS (Huber 1005) "BETTER GET DOWN" [Huber]	<b>B</b> "THE WALL THAT STANDS BETWEEN US" (2:47) [Trans World BMI-W. Hall] Here's a heart-
"YOU CAN'T	pop and country-wise. It's a steady- driving, r&r-flavored romantic tear- jerker featuring Redd Stewart's top drawer vocal talents. Side could be	<b>B</b> BMI — York, Huber] The new Huber label intros the "Sons Of The Blue Grass" with an effective reading	breaking, middle beat lover's tale that spotlights the expressive vocal talents of Nickie Green. Expressive per-
MAKE ME CRY"	a dual-mart smash. <b>B</b> + "PRELUDE TO A BROKEN HEART" (2:31) [Ridgeway BMI P W King R. Stewart] This half	of a fast paced gospel piece. Should find a good reception with sacred buyers.	formance. Should make the jocks sit up and take notice. <b>P</b> , "HAMBLEN COUNTY BREAK-
White Oak Music—BMI	-P. W. King, R. Stewart] This half is an extremely pretty, moderate paced lover's lament that Redd and	<b>C+</b> "WALK WITH JESUS THERE" [Huber BMI—York, Huber] The boys sing with loads of expression	<b>C+</b> "HAMBLEN COUNTY BREAK- DOWN" (2:00) [Meridian BMI— B. Birchfield] Reverse biscuit is 'strictly instrumental' as Green zooms
Cincinnati 39, Ohio	the ork and chorus render in warm sincere fashion. Two top quality offerings.	on this inspiring, moderate paced re- ligious theme.	over a colorful hoe-down item.
First Time	BARBARA PITMAN (Phillips 3518)	JAMES O'GWYNN (Mercury-Starday 71234) B+ "TWO LITTLE HEARTS" (2:10) [Cedarwood BMI — J. Mathis]	(Sage 251) "MY BROKEN HEART WON"T
Together HELEN	<b>B</b> + "TWO YOUNG FOOLS IN B+ LOVE" [Hi Lo BMI_J. Clement] Barbara Pitman stands a real strong	James O'Gwynn, currently represent- ed by his "I Cry" chart-rider, dishes up one that could really step out and	& Sand Music SESAC-T. Carmen, C. B. Herron] Jenks Tex Carmen
CARTER YOU	chance of breaking into the big-time with her initial Phillips pressing. This end is a tearful, teen-age shuffler that the chirp reads with great feeling.	head way up there. It's a most ap- pealing rendition of a heart-warming, quick paced love affair. Strong side.	sends up one for the fans who like their music 'straight country' as he distinctively styles this penetrating, slightly up temper rementie
WILEY	<b>B</b> +"I'M GETTING BETTER ALL THE TIME" [Knox BMI — S. Kesler] Here she invitingly belts out	<b>B</b> "YOU'VE A L W A Y S WON" (2:20) [Starrite B M I — E. Meyers] O'Gwynn turns on the tears	slightly up tempo romantic weeper. C+ "WOLF CREEK" (2:00) [Sage & Sand Music SESAC—Arr. J. T.
BARKDULL ME singing Hickory 1069	a tantalizing love rocker that's gonna burn up the coin chutes. Tremendous vocal and musical assist on two solid	here as he convincingly projects a poignant, middle beat, double-track weeper. Two standout, 'pure country'	Carman] Bottom half Carmen and his outfit display their banjo and fiddle talents as they glide over a fast mov-
	coin-catchers.	items.	ing 'Back mountain' piece.

"Unly those records best suited for commercial use are reviewed by THE CASH BOX"

### The Cash Box, Music

Page 55





With the big weekend now a thing of the past and with most of the visitors to the WSM-6th Annual DJ Festival headin' back from whence they came, activity starting to return to normal in Nashville. Prior to the affair "Opry" Director "D" Kilpatrick, announced the arrival of 2 new stars to the roster of "Opry" entertainers. They're Hickory's Rusty & Doug, The Kershaw Bros., who in their initial appearance brought down the house with their chart-ridin', "Love Me To Pieces". The twosome's newest entry for hitdom, out this week, is tagged "Dream Queen" and "Take My Love."



\* \* \* \* \* \* Mgr. Hubert Long notes that Ferlin Huskey, who'll be in front of Paramount's movie cameras, along with Faron Young, Ray Price, June Carter and Zsa Zsa Gabor on Nov. 28th for the filming of "The Boys From Tennessee", appeared on Steve Allen's NBC-TV'er on the 17th. Ferlin underwent surgery 3 weeks ago for a nose injury he suffered while boxing in the Merchant Marines. Faron Young, also in the Long Talent Inc. stable, hosted the jocks at WSM's deejay convention with private screening of his latest Republic movie, "Raiders Of Old Cali-fornia". Also starred in the picture are Jim Davis

and Arlene Whalen.

\* \* \* \* \* \* Prior to his appearance at the WSM-deejay affair Ernest Tubb completed a string of dates in Va. and W.Va. While in Norfolk he visited with WLOW pop deejay, Beauregard Davis. On the 17th of this month Tubb began a 15 to 20 day tour of the Northwest along with the Wilburn Bros., Doyle & Teddy. According to reports across the country the chanter's waxing of "My Treasure" is taking on the 'big hit' characteristics. Flip portion is tagged "Go Home".

Herb Shucher reports that initial reaction to Porter Wagoner's latest RCA Victor release, "Dollface" (coupled with "Your Love") indicates that "Dollface" will break the hit barrier into the current pop-country market. On the basis of this, Shucher, Wagoner's manager, has set him on Dick Clark's "American Bandstand" Show on November 21st. He also indicated that he has begun negotiations on Wagoner's behalf for other TV shots. Shucher also stated that he has made arrangements to supply any inter-ested disk jockeys with back releases of many of Wagoner's records. They may write for these at P. O. Box 28, Madison, Tennessee.



\* \* \* \* \* \* \* Chet Atkins recently spent a week in New York where he was seen on the NBC-TV Dave Garroway show "Today", and Art Ford's Dance Party Friday night on WABD-TV. He also attended a party given in honor of A. N. Baunach. Mr. Baunach was winner of the Canon Camera Album photo contest and his winning entry is the cover for Chet's new album "Hi Fi In Focus" With Chet Atkins. \* \* \* \* \*

Norma Beasler, currently on tour with the Billy Gray Band, recently signed a personal management contract with Rose Artists, Inc. and was immediately signed to a recording contract with Rose Records, Inc. Norma's 1st release is due out this week and its reported that everyone who's heard the dub says it's going to be a big one. Norma leaves for Puerto Rico the latter part of this week for a 10 day engagement.



Cal Johnson, WAGS-Bishopville, S.C., sends out his plea for country wax

from the artists, diskeries and promotion men. Cal is on the air daily pro-gramming c&w music from 6:00 to 7:30 A.M., 11:00 to 12 noon, 1:30 to 2:30 P.M. and 4:00 to 5:00 P.M.

Fred Maddox, of Columbia's Maddox Bros. & Rose asks that all deejays who haven't received a copy of the groups' latest slicing, "Let Me Love You" and "Stop Your Whistling Wolf", may obtain same by writing to Fred at his office, 20035 East Gladstone, Covina, Calif.



J. E. "Red" Swarr, Box 107, Maywood, Calif. calls for all jocks, promoters, music publishers, disk-eries and artists to send their names and addresses to him for use in organizing the Country Music Fes-tival to be held in the Los Angeles area next year. Swarr notes that details concerning the exact time and place of the celebration will be released in a few weeks. weeks.

The second seco

Edward L. Roskelley writes to tell us about the newest c&w station in the Permian Basin of Texas, KOYL-Odessa.

Pee Wee King planning a package to present to a network for another King TV show. He'll be journeying to Bismark, N.D. for an RCA Victor pro-motion in conjunction with their annual festival on the 22nd and 23rd. Pee Wee'll also be promoting his newest Victor effort featuring Redd Stewart and the Kentuckians. The tunes, labeled "Congratulations, Joe" and "Prelude To A Broken Heart," are a 'new' sound for the group.

\* \* \* \* \* \* \* \* Bob Neal, General Mgr. of Stars, Inc. reports that Johnny Cash & The Tennessee Two, left for the West Coast immediately following the Nashville shindig. He opens in San Diego on the 22nd and plays up into the Northwest for promoter, Stu Carnell. Also, adds Neal, Carl Perkins, seen in the Warner Bros. flick, "Jamboree", will be playing the West Coast late in Nov. and early Dec. following his Nashville convention.

Dusty Dale Western TV character actor, guitarist and vocalist who portrays such characters as Danial Hamby recently toured the wards of the V.A. Hospital in Oakland, Calif., entertaining the bed ridden

in Oakland, Calif., entertaining the bed fidden patients. Diahl Graham and his banjo along with Curley Gold and his Texas Tune Twisters will be performing for the patients on the 19th. "Cactus Jack", KVSM-San Mateo, Calif., is cur-rently spinning the Western platters at the "Cow Palace" during the Live Stock show and rodeo in San Francisco. Francisco.

Wilma Lee Cooper and the Clinch Mt. Clan Band is on the trail playing throughout the country and will appear at Greenwood, South Carolina on Nov. 19th, Hendersonville, N.C. on the 20th, Hartwell, Ga. the 21st, and Charlotte, N.C. on the 22nd.

\* \* \* \* \* \* \* The "Country Jamboree" viewed over WKRC-TV-Cincinnati, Ohio, got under way last week with Willie Thall as emcee. Others featured on the show were Herb and Kay, Red Perkins, The Mid-Cords, Dixie Lee, Derill Roberts and Monnie Monahan's Country Band. Thall has been connected with country music in the "Queen City" for many years, and was the M.C. of "Mid-Western Hayride" for many years over WLW and NBC. The new show is seen over WKRC-TV, the local CBS outlet, each Saturday evening at 11:00 P.M. MGM's Jimmie Williams is appearing on Joe Taylor's "Hoosier Hayride" which originates in Auburn, Indiana and is carried over 8 area stations in the Fort Wayne area. Good attendance has been reported. Smoky Montgomery of WGL in Fort Wayne appeared on the "Mr. Deejay USA" over WCM last week end. \* \* \* \* \* \*



WILMA LEE COOPER

WARNER MACK

Bill Price head-man of the Country l'ardners will have, "I'm Thinking Tonight Of My Blue Eyes" and "I'll Be True While You're Gone" as his next Blue Hen relcase. Jocks wanting a copy can get one by writing him at 1606 N. Allen St., Charlotte, N.C.

\* \* \* \* \* \* \* Earl Stuart now doing a show over WFAX-Falls Church, Va. also has been appearing at the Shamrock in Washington, D.C. and the Turf Club in Laurel, Md. Earl, now with the Blue Hen label, used to record for Four Star under the name of Wade Holmes. "Ladder Of Dreams" is his latest Blue Hen offering. A new artist that will be heard after the Christ-mas season will be Earl "Soup" Campbell, signed by Cowboy Howard Vokes for the Blue Hen label.

# THE SEEBURG WAY

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MUSIC

**SINCE 1902** 



(Editorial)

November 23, 1957





PITTSBURGH, PA.—Activities in basic industries usually are a good steel Industry, in a survey by one of based Industry, in a survey by one of the country's leading business journals, is in an optimistic mood. If they on't look for a boom, at least they say they "... find the outlook for 1958 sound." As a group these steel excess said they believe that economic conditions will remain sound during 1958 with no great changes from curfield levels. In New York, A. B. Home, president of Bethlehem Steel Gorp., pointed out that his company is maintaining its own capital expenfor structural steel used in plant construction have shown few signs of humphrey, former Secretary of Treasty, and now chairman of National Steel Corp., asserted "While capital 1958 not all such investments should taper off at one time and the most optimistic was Thomas E. Milsop, president of National Steel, who predicted that steel output in 1958 would equal this year's total of 114.

NEW YORK — Election day may have brought joy or sorrow to many citizens, depending on which candidate they desired to see elected. But, regardless of political results, the day brought great joy to merchants which in the overall economic situation is of interest to those in the coin machine industry. "The din of shoppers on Election day proved one thing" said one store executive. "It is that the general public has not been scared into a mood of retrenchment by the gloomy reports of Wall Street's market action." A New York newspaper reports that confidential sales in the big stores showed substantial gains in volume compared with a year ago. Indications are that the day was at least five per cent ahead of the same day in 1956, which had matched the previous record high set in 1955.

WASHINGTON, D.C. This is another report that  $5\epsilon$  music machine operators should take into consideration. The Labor Department published a survey this week on union pay scales in the building trades which reports that boiler-makers in some cities now are earning up to \$4.46 an hour. Other building trades workmen enjoy top rates at better than \$4 an hour. If you are operating at the same rate you, were when Henry Ford adopted a \$5 a day wage rate you get the idea. Just read the editorial to the right.

# WHY OPERATORS MUST CHANGE OVER TO 10c Play Plus A more equitable share of the gross intake from all of the Machines they have on locations!

**1939**\* When the U.S. Nickel was worth a full, honest 5 American Cents worth of purchasing power-Operators enjoyed-

# 85% LESS

COST OF LIVING EXPENSES COMPARED TO 1957

# 350% LESS

COST OF NEW MACHINES COMPARED TO 1957

# 450% LESS

BUSINESS OVERHEAD EXPENSE COMPARED TO 1957

1939 is the year used by all the nation's economists as the basic valuations year due to the fact that the U. S. Dollar was worth an actual, honest-to-goodness 100 American Cents worth of purchasing power that year. **1957** Because the American Dollar has lost over 50% of its purchasing power—and is now valued by government economists at 49.8¢—

is LESS than 5¢ Play of 1939

**10c PLAY** is Actually 4.9¢ PLAY! But—in addition to getting LESS per play the Operator pays—

**450% MORE** BUSINESS OVERHEAD EXPENSE

**350% MORE** COST FOR NEW MACHINES

85% MORE FOR LIVING EXPENSES

Regardless of How Much Play Has Increased Since 1939 the Operator Cannot Continue Profitably in Business on 10¢ Play UNLESS He Arranges for a More Equitable Share of the Gross Intake from All of His Machines!

# HERE'S HOW LEADING OPERATORS HAVE ADJUSTED TO MEET PRESENT NEEDS

On Machines Costing \$1,000 or More the Operator Gets \$20 Per Week Minimum Guarantee then divides the rest of the collection on a 50-50 basis

On Machines Costing \$500 the Operator Gets \$10 Per Week Minimum Guarantee then divides the rest of the collection on a 50-50 basis.

On Machines Costing \$250 and On All Used Machines the Operator Gets \$5 Per Week Minimum Guarantee then divides the rest of the collection on a 50-50 basis.

# **COPYRIGHT HEARINGS DEC. 11-12 N.Y. Music Ops Celebrate** Unless— Postponment Can Be Arranged Due 20th Anniversary With **Sellout Crowd at Waldorf To Recent Death of Sidney Levine**

NEW YORK-Music Operators of New York celebrated its 20th Anni-versary at its annual banquet, Satur-day night, November 9, at the Wal-dorf Astoria Hotel, this city, with the main ballroom loaded to capacity. In order to accommodate operators and their guests, distributors, out-of-dord industries, tables had to be set on both balconies. After the typical sumptuous Wal-dorf dinner, the guests were enter-and decisions determined here will be detailed in next week's issue. Tictured herewith is a grouping of the men in one of the meeting rooms.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

tained, as in past years, by foremost recording artists (see music section for review of the show). The sou-venir journal once again was extreme-ly successful, with more advertisers joining this year to wish the organi-zation the best on its 20th anniver-

Altho the event was one of fun and good cheer, one sad note was included, that the late Sidney Levine, its counselor for these 20 years, was not present. Prior to opening the evening to the entertainment of the performing artists, Al Denver, presi-dent, made a short touching eulogy and all in the great hall stood in silent memory for one minute for their friend Sidney Levine. Following the remarks of Denver, George A. Miller, president of Music Operators of America, added his praise of Levine, who also had acted as counsel for MOA, and expressed his regrets on his untimely passing. The only other serious note, and this a happy one, was the presenta-tion to Al Denver of a placque by the membership of the association for his any years of untiring and unselfish efforts in behalf of the organization. Once again, following an annual practice, Wurlitzer in association with Sandy Moore Distributing, held a pre-dinner cocktail party in their suite. All the personnel of the dis-tributing firm was on hand to wel-come the guests, as was the Wur-litzer party consisting of Bob Bear, A. D. Palmer, Ted Parker and Hank Peteet. Bob Hamilton was supposed to attend, but was home in bed in . (Continued on page 66)

WASHINGTON, D.C. — Joseph C. O'Mahoney, Committee on Judiciary, Sub-Committee on Patents, Trademarks and Copyrights, this city, this week advised the interested parties that hearings on Senate Bill S.1870 will take place here on Wednesday and Thursday, December 11 and 12.

This is the Senate bill introduced by Senator O'Mahoney which would remove the exemption in Section 1 (e) of the Copyright Act of 1909. The exemption permits the operation of music machines without payment of royalties on records directly to AS-CAP, BMI and other collection agencies. It is the contention of the music machine industry that these royalties are paid by them when they purchase

records, as the royalties are added onto the price of the record by the record manufacturer, who in turn pays them to the publisher of the music.

The Music Operators of America will make every effort to have these dates postponed as all feel that the recent death of their attorney, Sidney Levine, doesn't permit them sufficient time to prepare its case.

According to the O'Mahoney statement, two days will be sufficient to present witnesses. The first day, December 11, will be given over to the proponents (ASCAP, et al) and the next day, December 12, to the music machine industry, the opponents.

# **Board of Directors-Officers** of MOA Attend Annual Meeting In Miami, Florida

MIAMI BEACH, FLA. - Twenty nine of the 35 members of the Board of Directors and officers of Music Operators of America (MOA) were on hand to attend the annual board meeting, held this year at the San Souci Hotel, this city, from Monday, November 11 thru Thursday, November 14.

That so many of the board were on hand was extremely gratifying, when it is considered that these men came in from all parts of the United States. In from all parts of the United States. Some were unable to attend due to illness and other pressing matters. A number of members brought along their wives, who spent the time de-voted to their mens' meetings, ex-ploring the many fabulous outlets available in this vacation spot. As meetings were held only during the morning hours, the afternoons and evenings were open for sightseeing and organized entertainment.

Willie Blatt, resident in this city, and who organized the extra-curricu-lar activities, was extended a vote of thanks by all present.

of thanks by all present. Officers and board members who attended were: George A. Miller, J. Harry Snodgrass, Clinton Pierce, Al-bert Denver, Martin Britz, Lou Cas-ola, D. DeHaven, Howard Ellis, Frank Fabiano, Norman Gefke, William Hullinger, James Hutzler, Lloyd Kra-mer, Larry Marvin, Les Montooth, Ted Nichols, Vic Ostergren, Carl Pavesi, Al Ptacek, Gordon Stout, John (Red) Wallace, Pete Weyh, T. P. Withrow, Joe Silla, Jimmy Tolisano, Jake Friedman, Cormney and Joe Jake Friedman, Cormney and Joe Lederer. Joe Orleck, publisher of The Cash Box took in the activities.

complete report of the results

The Cash Box

# For Permanent Prosperity

equip every location with the new, trouble-free

# United Phonograph

"it's entirely new from the floor up"

Write for complete information today!

UNITIBD MUSIC CORPORATION 3401 NORTH CALIFORNIA AVENUE CHICAGO 18, ILLINOIS CABLE ADDRESS: UMCORP



# **British Youth Makes Music Pay**





LONDON, ENGLAND — Two young men, Cyril Shack and Gordon Marks of Phonographic Equipment Co., Ltd., this city, are making music pay.

Not only are they regional distributors of BAL-AMI, licensee of AMI, Inc., Grand Rapids, Mich., but, are also among the largest music operators in England.

Along with their financial guiding genius, H. Katz of the firm, Gordon Marks and Cyril Shack have set a merry pace for all Englishmen to follow.

They are among the progressive young men who are pointing the way for England.

They not only are enthusiastic over their automatic music business but are among those who have crusaded for higher coin play (following the suggestions which have appeared in The Cash Box) and also for elimination of royalty payments where they are not legally deserved.

Both young men are looked up to by all of England's automatic music industry. They are driving ahead as fast as is any firm in Europe.

They are following closely on the ideals of top American organizations.

"We hope to visit the United States during the forthcoming M.O.A. convention", reports Gordon Marks, "and meet with American operators and distributors."

Seen in the top picture are Gordon Marks and Cyril Shack in Marks' office.

In the lower picture H. Katz of Phonographic Equipment, Ltd., London, pointing out to Shack a story of mutual interest that appeared in a recent issue of The Cash Box.



ACTIVE AMUSEMENT MACHINES C 666 N. Broad St., Phila. 30, P Cable Address: COMAC

IUKE BOX OPERATORS: YOUR YOUR YOURS DECIDE THE WINNERS In the

VOTE FOR YOUR BEST MONEY-MAKING RECORDS & ARTISTS OF 1957 NOTICE: Be sure to include Name of Artist On All Records Listed

BEST:
Record (list artist)
Female Vocalist
Male Vocalist
Vocal Combination
Orchestra
Small Instrumental Group
Rhythm 'N Blues Record
R & B Female Vocalist
R & B Male Vocalist
R & B Vocal Combination
R & B Orchestra
Country Record
Country Female Vocalist
Country Male Vocalist
Country Vocal Combination
Country Band
Country Instrumental Artist
Country Sacred Singer
MOST PROMISING NEW

Female Vocalist
Male Vocalist
Vocal Combination
Orchestra
R & B Female Vocalist
R & B Male Vocalist
R & B Vocal Combination
Country Female Vocalist
Country Male Vocalist
Country Vocal Combination

### IMPORTANT!

EACH JUKE BOX YOU OWN COUNTS FOR ONE VOTE. EACH WALL OR BAR BOX YOU OWN COUNTS FOR ONE VOTE. EACH WIRED TELEPHONE MUSIC SHELL YOU OWN COUNTS FOR ONE VOTE. BE SURE TO LIST THE COMPLETE NUMBER OF UNITS YOU OWN INDIVIDUALLY ON THE BOTTOM OF THIS FORM TO GIVE THE RECORDS AND ARTISTS YOU SELECT FULL CREDIT. THESE FORMS ARE CONFI-DENTIAL. INDIVIDUAL FIGURES ARE NOT REVEALED!

NAME		
FIRM		
ADDRESS		
СІТҮ	STATE.	

### LIST YOUR VOTES HERE

I operate the following number of Juke Boxes ......,

Wall and Bar Boxes ....., Wired Telephone Music Shells .....

TOTAL NUMBER ..... ARE YOUR VOTES!

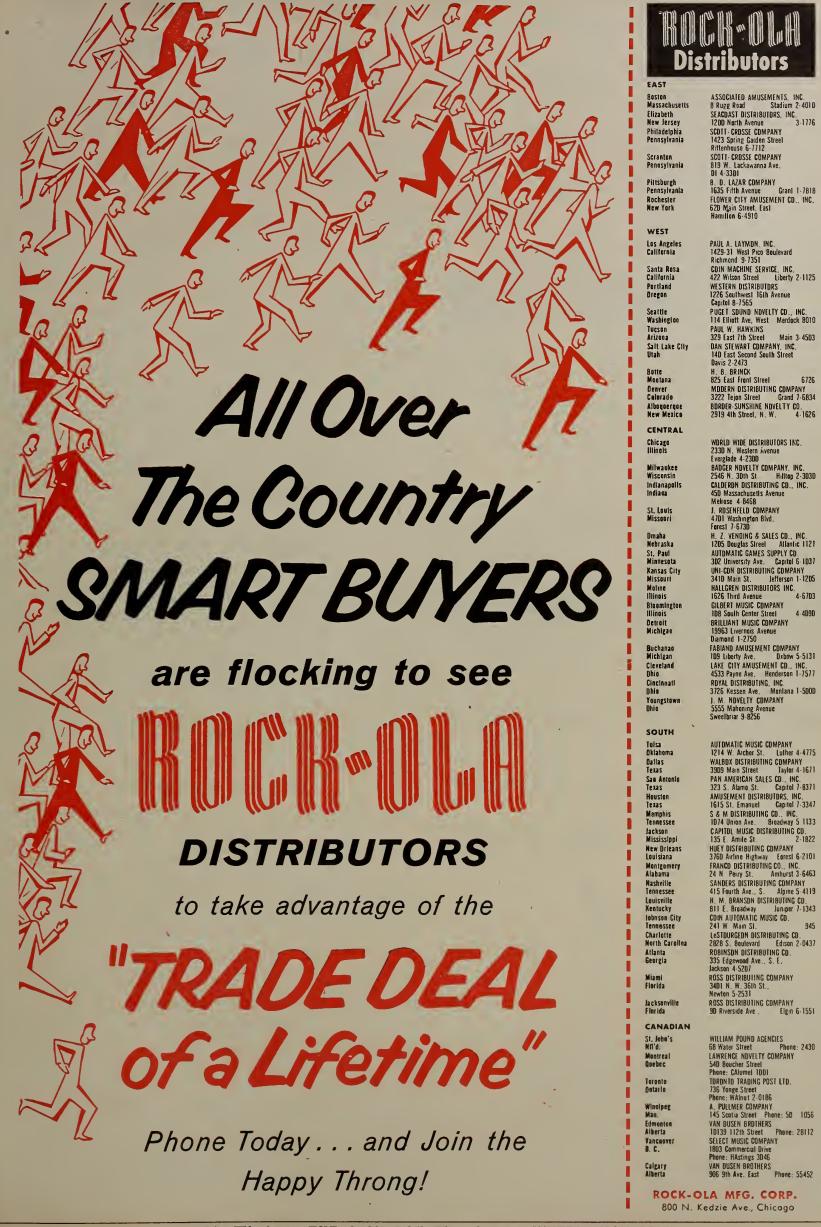
**12th Annual Poll** Of the Automatic Music Industry Of America

To Choose

# THE BEST RECORDS and RECORDING ARTISTS Of 1957 VOTE TODAY!

**FILL OUT THIS FORM** 

And Mail To The CASH BOX 1721 Broadway NEW YORK 19, N. Y.







**Characteristics PHILA. FILBLERS** 

### HOUSTON HAPPENINGS

Newest retail record store is Lewis Record Shop at 1106 Meyerland Plaza in that lush plush shopping center officially opened Oct. 31. . . . Operator **T. H. Collins**, Cameron, La. in the city buying new equipment to replace what he lost in the great hurricane that practically destroyed the town. Collins gave a dramatic account of the catastrophe based on actual experience. He and his teen age son started out early that morning to save some of their machines and wound up late in the day barely saving their lives. . . Terry **Anderson** and Nolan Regeine, United Record Distr., stepped into new car ownership class the same week—Nolan with an Oldsmobile and Terry a Ford. . . Enjoyed a lengthy visit with Sidney (Sid) Harle, Williams Amuse-ment. . . Operator A. P. Wagster, owner of Wagster Novelty Co., Lake Charles, La. together with restaurant owner R. J. Dunlop on a business trip in the city. Dunlop recently invented a "jet barbecue pit" steam pressured deal that barbecues anything barbecuable within eight minutes. Wagster has quarter interest in the project and the two are traveling leading cities on sort of a promotional tour.

### MIAMI MURMURS

Miami coinmen played host this week to the members and officers of MOA, who were having their annual meeting at the San Souci Hotel from Nov. 11 thru 14. Some of the men came in earlier, and a number of them stayed on thru the next few days completing a week-end. . . . Willie (Little Napoleon) Blatt, one of MOA's directors, had made all arrangements, and then was kept busy seeing that all the details were carried out. . . . Jimmie Tolisano came down on Thurs., Nov. 7, bringing along his father Ambrose, who is now a retired coinman. . . Carl Pavesi, pres. Westchester Ops Guild, who was too ill to attend the N.Y. ops banquet, came down by plane—still ill, but hoping to utilize some sunshine. . . . Al Denver, N.Y., took ill (flu) the night before leaving (at his own banquet, no less), and then upon his arrival in Miami Beach, had to remain in his room for a day and a half. . . . George A. Miller and Larry Marvin and their wives came down from N.Y. by train. An accident occured en transit, shaking Mrs. Miller up pretty badly—but it seems the Miami Beach air soon had her in good spirits again. . . . Frank Fabiano of Buchanan, Mich., tells us he'll soon be opening up Detroit offices. . . In addition to MOA officers and board members, a bunch from New York City came down to meet the boys—Milty Green, Max Weiss, Phil Raisen, Lou Herman and Teddy Blatt. When these men got together with the ex-New Yorkers now operating here, it looked like an assn. meet of the old N.Y. organization: those mentioned above, and the "natives" were: Morris Marder, Lucky Skolnick, Dave Friedman and Sol Tabb (and Willie Morris Marder, Lucky Skolnick, Dave Friedman and Sol Tabb (and Willie Blatt, of course). . . . Mr. and Mrs. Jake Friedman of Atlanta, flew out on Thurs. to the West Coast of Fla. for a week-end of speckled trout fishing. . . . Attending the Tues. night dinner of the group were distribs Ozzie Trupman, Sam Taran and Eli Ross. Also our very dear friend Bess Berman, who just moved to a new apartment. (Address upon request).... Joe Mangone out of town.... Ted Bush couldn't get to the hotel these few days, so your correspondent, Jake Friedman, Carl Pavesi and Frank Fabiano drove into Miami to visit him. ... Teddy Blatt made a prior flight to Cuba, then to Miami Beach, and from here, left for Haiti. . . . Harry Steinberg, ex-Newark, N.J. coinman, reports building his operations. . . . Harry Rosen in town, but couldn't get to the San Souci.



New England ops voted the second annual Banquet and Variety Show of the Music Operators Association of Massachuetts at Hotel Bradford's main ballroom Tuesday night, Nov. 12, with more than 700 in attendance, a smash success.... Biz is holding up well, although some of the distrib plants have found it a little quieter this week. . . . Good weather has been bringing ops in to Boston from the outlying territories, however, and there is action, especially in games and music.

Al Dolins, Hyannis op, feeling fit after hospitalization for surgery, and made the banquet. . . . At Redd Dist. (Wurlitzer), Earl Schultz, service mgr., in the hospital, half the staff has been out with Asian flu here. Bob Jones, sales mgr., reports big returns for Bally's "ABC Super De Luxe" shuffle alley and "ABC Champion" going great. Chicago Coin's "Classic" is stepping way up here and Genco's "Motorama" is finding favor. Small ops are diversifying their routes with vending equipment, Bob points out, and Bally's drink dispenser is getting plenty of op attention these days. . . . At Trimount Automatic Sales Corp. (Seeburg), Irwin Margold, gen. mgr., bedded with a severe cold. Marshall Caras, sales, says action is heavy on Seeburg phono's and games with shipments going out rapidly to keep ops supplied. . . . At Associated Amusements (Rock-Ola), Ed Ravreby greeted many ops from the north country in to attend the banquet and guested two tables of staff and friends at the affair. Dick Mandell, gen. mgr., getting in plenty of flying hours piloting his own plane and making calls on ops in distant cities. . . . At Atlas Distributors (AMI), Louis Blatt had visits from many ops in for the annual banquet and reports AMI phono demand is strong.

Among ops visiting distribs this week and in for the banquet at the Bradford were: Ken Gheorse, Brockton; Arnold Blatt, Boston; Ray Shea, Worcester; Pat D'Amico, Methuen; Walter Luby, Shrewsbury; Tom Libby, Haverhill; Tony Delucca, Cranston, R. I.; Larry Bettencourt, Danvers; Louis Taube, Manchester, N. H.; George Chopelas, Malden; Sumner Segall, Boston; John Poto, East Boston; Steve Pielock, Worcester; Teddy Rubinovitz, Chelsea; Cy Jacobs, Allston; Harold Harwich, Brighton; Phil LaFontaine, Providence, R. I.; Abe Fish, Hartford, Conn.; Leon Sherter, Newton; Vin Pitts, Allston; Mike Williams, Winthrop; Ed Beals, Needham; Bert Groen, Needham; Louis Adelchi, Quincy; John Rourke, Manchester, N. H.; Fred Koufos, Roxbury; Jim McCarthy, Quincy; Perry Lipson, Newton; Russ Mawsley, Holyoke; Henry Levine, Milton; Lou Abramson, Cambridge; Alec Pechilis, Ipswich; Frank Fendell, Brookline; Steve Obergol, Woonsocket, R. I.; George Traster, Oxford; N. P. Casasanta, Milford; Frank Wajde, Manchester, N. H.; Gerald Waterhous, N. Dartmouth; Luke Levine, Boston; Harry Deshowitz, Chelsea; Steve Pielock, Worcester; Jim Balboni, Springfield; Saul Hurwitz, Lynn; Sam Orenstein, Providence, R. I.; Al Robbins, Arlington; Ralph Ridgeway, Springfield; George Simard, Derry, N. H.; Henry Factoroff, Boston; Eddie Dicey, Caribou, Me.; Henry Gladstone, Boston; Ernie Marcantonio, Middletown, Conn.; Romeo Rivard, Lewiston, Me.; Harry Abelson, Boston; Martin Rosoff, Waterbury, Conn.; and Louis Zeidman, Portsmouth, N. H. . . . Asher Shuffer, RCA-Victor Records, partied disk jocks at Blinstrub's for Tony Martin's opening Friday. Storm Trio, featured on Carl Moore's WEEI "Beantown Matinee," inked with Jubilee Records to do eight sides.



Bob Portale and Ed Heinle of Advance Automatic Sales Co. are keeping hings running smoothly while J. D. Cox is away on vacation. J. D. and Mrs. Cox are enjoying a restful stay in Honolulu and a reunion with relatives from New York who flew there to join them. . . . Del Courtney of KPIX-TV www.iting a record review column for the Call-Bulletin. . . . Found things to writing a record review column for the Call-Bulletin. . . . Found things huming at R. F. Jones Company, J. P. Seeburg distributor. . . . Sighted steve Crippen of Medford, Oregon shopping the local market. Other visitors een along coinrow were Mr. and Mrs. Cliff Martin of Grants Pass, Ore.; Wayne Hardin, Buzz Remington, Gerald Peart, all from Marysville; J. W. Nichis and Harold Newton of Stockton; Bud Patton, Modesto; Royal Klump, Phoepix, Ore.; Lee Quinn, Fresno. . . . Frank Mencuri, AMI regional sales manager and Henry Hoevenaar, field service man, made a one day stop at tuber Distributing Co. before heading north. . . . Ed Porter of Huber Dis-tributing Co. of on vacation. . M. H. Rosenberg of Emarcy Distributing Co., Wurlitzer distributor, reports good activity on new 50¢ Wall Box. . . . Willard Wayne, sales representative for Emarcy Distributing Co., out of business in the same area for 33 years. . . Morty Palitz, Jubilee Records A & R representative, and his new bride will visit here for a few days while being squired about by Mr. and Mrs. Irv Pininsky. . . Jemmie Lou Davis of Sutter Music Shop visiting family in Detroit. . . Catie Lee who recorded to sust appearance on the Don Sherwood TV show. . . . Rockin' Lucky veteran & & B deejay formerly with KSAN, back in the Bay area after spinning dists for a station in Eureka.



## **Sidney H. Levine Memorial Fund**

To perpetuate the memory of his name and his accomplishments in the coin machine industry by providing assistance to individuals seeking a college education, or to further their education in any other manner.

Send Contributions to: HARRY ROSEN c/o Sidney H. Levine Memorial Fund, Inc. NEW YORK 19, N. Y. 250 WEST 57th STREET

# Bally Names Breither Ass't. S. M

CHICAGO-John Stewart, general manager, Bally Vending Corporation, this city, announced this week the appointment of Robert H. Breither to the position of assistant sales manager. In his new position, Breither will work closely with sales manager Fred Mills, Jr., and the Bally Vending regional sales representatives.

Bob Breither, who has been with Bally Vending since its inception, in the capacity of service manager, will continue to hold that position in addition to his new assignment. A further announcement advised

### Hirsh de La Viez Named | Chief Barker Of Wash. Variety Club

WASHINGTON, D. C. - Hirsh de La Viez, president of Hirsh Coin Machine Corp., this city, was elected Chief Barker of the Variety Club of Washington for 1958. This is the first time in the history of the Variety Clubs throughout the world that a Juke Box Operator was elected to this high office.

De La Viez is Chairman of the 22nd Annual Dinner to be held at the Statler Hotel on November 30th, 1957. Kitty Kallen will receive the "Personality of the Year" Award at this dinner. Miss Kallen will also receive the Key to the City of Washington at the District Building on Friday, November 29th at 2 P.M. Red Buttons, co-star of Warner Bros. production of James H. Michener's novel "Sayonara" and Eileen Barton, Coral recording star, will be Kitty Kallen's guests at the Award Dinner on Nothat David P. Howle, Bally Vending representative working out of Dallas, is taking over sales in Colorado, Kansas and Missouri, in addition to his present southwest territory.

In discussing the appointments, Stewart said: "In less than a year the Bally Vending sales organization has grown from 'scratch' to seven capable men who know vending and can be of inestimable help to vender operators. Our business is good. With our new 'Fresh-Brew' unit soon to be available, we expect it to be much better!

# **D.** Gottlieb Issues **New Parts Catalog**

CHICAGO-Alvin Gottlieb of D. Gottlieb & Company, this city, reported that the firm's new parts catalog was mailed to distributors this past week.

The new 50-page catalog, according to Gottlieb, is more comprehensive than ever and provides a wealth of information for the operator.

Included among the listings of pinball parts are detailed instructions for adjustments of step switches and many other units.

Operators who want copies of the Gottlieb parts catalog are advised to see their local distributor or write to D. Gottlieb & Company, 1150 N. Kostner Ave.

vember 30th. The Variety Club of Washington will build a \$500,000 addition to Chil-dren's Hospital. It is to be named "The Variety Club's Research Cen-ter" of Children's Hospital in Wash-ington, D. C.

November 23, 1957

### The Cash Box

# **Bill O'Donnell Reports** "We're Going Ahead"

# **Reveals Bally Plans Outstanding Products to Meet Needs of Ops** Worldwide



BILL O'DONNELL

CHICAGO-"We're going ahead" reported William T. (Bill) O'Donnell, sales manager, Bally Manufacturing Company, this city, this past week.

"We're going ahead", he repeated, "not only because we have faith in the future of the industry, in its continued growth, but", he added, "also



because we believe that we can supply the products the trade requires to assure it the greatest growth it has ever enjoyed.

Page 64

"The world's operators", O'Donnell said, "look to Bally for the newest and the best. We have never yet failed to satisfy their demands. We plan to bring the operators, internationally, the finest and most outstanding products they have yet seen. "We feel", O'Donnell claims, "that

we should do everything in our power, here at Bally, to help the industry to go ahead. We're going ahead. We feel that all the trade is going on ahead. This is the time that we can reveal we have great plans for the future of all concerned with the industry.

"We have never halted for even a day", O'Donnell explained, "working ahead to develop the kind of products which would help all in the field enjoy better times.

"The new products which we are developing and testing are the result of the great many years of experience which our firm enjoys. These will, when the time comes, prove to be the products that will help all in our industry to enjoy greater growth.

"Today", O'Donnell reminded, "the operator is beset with many problems not of his own making. Inflation has zoomed up his overhead expense. Other problems also plague him. Therefore", adds O'Donnell, "we at Bally feel that we have to bring the operator the kind of equipment which will more quickly amortize itself while, at the same time, allow the operator to enjoy a decent return on his investment over a reasonable

"We urge all operators to go ahead with their plans for a greater and better future in the industry. We, at Bally, will work with the operators, as we have always done, to assure them the most outstanding products to help bring about this greater and better future."

5-BALL GAMES 4-PI. MAJESTIC	\$255         CLASSY BOWLER         \$225           235         DERBY DAY         195           215         NARBOR LITES         185           285         SLUGGIN' CNAMP         165           275         WISNING WELL         165           275         SOUTNERN BELLE         150
4-PI.         REGISTER         315         2-PI.         MARATNON           4-PI.         SCOREBOARD         210         2-PI.         TOURNAMENT           2-PI.         SCOREBOARD         210         2-PI.         DUETTE           2-PI.         CONTINENTAL         CAFE         375         ROVAL         FLUSN           2-PI.         FLAGSNIP         315         ACE         NIGN           2-PI.         SEA BELLES         295         RAINBOW	235         OERBY OAY         195           215         NARBOR LITES         185           185         Sluggin' CNAMP         165           275         WISNING WELL         165           275         Southern Belle         150
4-PI.         REGISTER         315         2-PI.         MARATNON           4-PI.         SCOREBOARD         20         2-PI.         TOURNAMENT           2-PI.         SCOREBOARD         20         2-PI.         DUETTE           2-PI.         CONTINENTAL         CAFE         375         ROVAL         FLUSN           2-PI.         FLAGSNIP         315         ACE         NIGN         2-PI.           2-PI.         SEAGSNIP         315         ACE         NIGN         2-PI.           2-PI.         SEA BELLES         295         RAINBOW         200         200	
2-PI. CONTINENTAL CAFE 375 2-PI. CONTINENTAL CAFE 375 2-PI. FLAGSNIP 315 2-PI. SEA BELLES 295 RAINBOW	185 SLUGGIN' CNAMP
2-PI. CUNITAL CAFE . 375 ROYAL FLUSN	295 SLUGGIN CRAMP
2-PI. SEA BELLES	255 SOUTNERN BELLE 150
	ZIJ NAWAIIAN BEAUTI
2-PI. TOREADDR 275 AUTO RACES	
DINCO CAME	
BINGO GAMES	
KEY WEST	
BIG SNOW	
PARADE 245 VARIETY	
NITE CLUB	55 PIXIES 75
BRDAOWAY 210 PALM SPRINGS :	50 TRIPLE PLAY 75
	I ANIEC CEAE
BALLY 14' A.B.C. BOWLING UNITED 14' BOWLING AI	
EQUIPMENT IN STOCK FOR IMME	DIATE SHIPMENT
Terms: 1/3 Dep., Bal. Sight Draft.	Cable: "GAMES-CHICAGO"
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November 23, 1957

The number of operators visiting Pico Boulevard is on a constant increase and the telephone and mail order business is going strong. . . . At Badger Sales Company, Inc., Bill Happel took leave of his office this week to enjoy a well needed rest in the sunshine of Palm Springs. Marshall Ames reports Genco's "Motorama" has proven a very popular item with the operators and is going very well. Marsh says used 14' bowlers are being shipped from Badger as fast as they are received. Jack Leonard reports the operators must be staying near home base as evidenced by the great increase in mail orders in the Parts Department. . . . There was quit a furor at Luenhagen's Record Bar when Jimmie Rodgers, Roulette recording star, dropped in to see Mary, Kay and Claire Solle. Barbara Chandler cut two classes at U.C.L.A. to be on hand to tell Jimmie how well his new release of "Kisses Sweeter Than Wine" was doing, along with a number of operators picking up that disk. Claire is spending every free moment selecting paints, wall papers and fabrics for the redecorating the girls are doing at their home. Kay predicts Eydie Gorme with another big hit with her release of "Love Me Forever" on ABC-Paramount. Mary reports "I Get The Blues When It Rains" by Rusty Draper on Mercury has taken off with the operators. . . . At Simon Distributing Company, Jack Simon has his reservations to attend the Park Show in Chicago commencing December 1st. During Jack's absence Sonny Lomberg and John Freeman will handle always increasing foreign and local business at Simon.

. . Norty Beckman is receiving high praise from many operators on how functional everything is at the new home of Norty's Music Center. Many comments on the unique brackets used for display in the LP Album section.

functional everything is at the new home of Norty's Music Center. Many comments on the unique brackets used for display in the LP Album section. Norty is looking forward to a week-end in Palm Springs with his wife. Clarice. Jan Graham predicts a big R & B record will be Jerry Lee Lewis' Great Balls Of Fire'' on Sun. Harold Goldfine reports The Coasters' "Sweet Georgia Brown" on Atco has taken off and headed for the charts.
Turdie and Paul Laymon returned to the offices of Paul A. Laymon, Inc., for a delightful week-end in Las Vegas where they saw all the shows along the strip. They stayed at the Tropicana where their guests were Mr. and Mrs. Sam Willy of this city. Ed Wilkes and his lovely wife, Frances, receiving asked if he could now get in The Cash Box Twenty Year Club? Jimmy wigraph have been unanimous in their praise and he is receiving many re-orders in this short time. Charlie Daniels reports Bally's "ABC Champion Bowler" continues in demand by the operators as well as used music and game equipment. ... All his friends along Pico Boulevard commenting on Phil Robinsons new "streamlined" figure. Phil is very optimistic about his new figure to the park Show he plans on visiting the Chicago Coin factory where he will cheago Coin's "Classic Bowling League".
The CA-Victor recording star, Ray Peterson, dropped by California Music Fadew or wisit with Gabe Orland and Sammy Ricklin. Gabe told him there fad for not going any higher or he might have cracked the window panes. Sammy says that this year operators are buying their Christmas merchandises and Pop charts. Topping album sales for Val Zuniga has been Nat "King" Cole's "Just One Of Those Things" on Capitol. In the Spanish Department, Martha Delgado reports "foo Marvelous For Word's 'by Rene Touzet on GNP has started taking off and should hit the pop field soon. . . . At C. A. Robinson for Other Polus S for Word's 'by Rene Touzet on GNP has started taking off and should hit the pop field soon. . . . At C. A. Robinson for Department, for any ca music and game equipment for the operators demand.



B. H. Williams in El Paso on business trip. . . . Mike Koenig of Com-mercial Music in Bryan, Texas last weekend for S M U—A M Football Game. . . . Gene Williams on tour of West Texas reports business good. . . . Gene Ellis, Waco, sporting a new pickup truck. . . Just caught Abe Susman leaving for Southwest Texas on a business trip. . . . Tommy Chatten on a rush trip to East Texas got caught in high water. . . . George Wrenn looking forward to new "Manual Cigarette Machine" (Eastern Electric) due in Janu-ary. . . Jim Bounds visiting at R. Warncke Co. . . . Visitors seen on coinrow this past week; R. E. Burns, Jim Woosley, Ft. Worth; Buna Carr, Waco; Buddy Clem, Jim Moseley, Paris; Mr. & Mrs. Harden, Louisiana; Hart Brothers, Sweetwater; Lonny Legg, Denison; R. H. Titsworth, Corsicana; Carl Fonby, Daingerfield; D. P. Price, Italy; . . Understand Music Supply Co. has sold out. . . . Sorry to hear about the death of Mrs. John D. Cash, Mrs. Geo. Wrenns' Aunt. . . . Jim Storey on special trip to West Texas. . . . Tony Bennett, arrives in Dallas Wednesday to be met by a huge reception committee at the Airport sponsored by Paramount Pictures. Tony will appear at the Statler's Empire Room.



# Atlantic-N.Y. Corp. Sponsors "Operator's Music Forums"

NEW YORK—Under the sponsor-ship of Atlantic New York Corpo-ration, this city, fifty operators attended the first in a series of "Operator's Music Forums" on Mon-day, November 11. "The meeting," reported Meyer Parkoff, president of Atlantic-New York, "was an unqualified success in every way. Operator participation was enthusiastic and unrestrained. Only the late hour of the evening brought the session to an end. Oper-ators are looking forward to the next meeting scheduled for December 2." Parkoff opened the meeting and in-troduced Joseph Godman, Esq., attor-ney specializing in problems affecting

the coin machine industry, who spoke on "Legal Trends in our Industry." Godman covered such pertinent topics as "Location Contracts," "Loan Agreements," "Promissory Notes," "Confession Judgements," etc.

"Confession Judgements," etc. An open discussion and question and answer period followed Godman's discourse. The subject, so close to the vital organs of each operator's busi-ness, brought forth a full hearted discussion and questions that drove knife-like to the very heart of the special problems associated with the juke box business. Means of combat-ing the abuses were discussed at length. ing th length.

Refreshments were served by the host, Atlantic-New York Corporation.

Meyer Parkoff has already set the Meyer Parkoff has already set the second of the series for December 2 at the Seeburg distributor showrooms, 56th Street and Tenth Avenue. The subject to be discussed then will be "How To Promote Better Relations Between the Operator and Location Owner." The speaker of the evening will be named at a later data will be named at a later date.

wives

wives. Jerry Flatto, Boston Record Dis-tributors, emceed the big variety show in which recording artists dominated. In to appear for the music ops were: Richard Hayman, Mercury; Four Leds, Columbia; Cathy Barr, RCA-Victor; Pat O'Day, RCA-Victor; Kay Armen, Decca; Billy Porto, Mercury; Don Rondo; Jubilee: Ladd Lyons, Johnny Nash, ABC-Paramount; Evans Sisters, Jimmy Joyce, Judy Valentine, Joanne and Stanley Kayne, Paula Dolan. Music was by Jerry Marten's Orchestra, conducted by Jack Sager. Jack Sager.

Jack Sager. The banquet marked the biggest turnout the Music Operators' Associ-ation of Mass., Inc. has ever had. Last year, the first affair was held at the Commonwealth Country Club. Fr. Norman J. O'Connor, C.S.P., Catholic Chaplain at Boston University, well known expert on jazz who has jazz music programs on WGBH-TV and WGBH-FM in Boston, one of the many guests, gave the invocation preceding the dinner. Tables of distribs and ops dotted the scene with Trimount Automatic Sales Corp. (Seeburg) and their guests; Redd Distributors (Wur-

Itzer) and their guests; Associated musements (Rock-Ola) and their guests; and Atlas Distributors (AMI) and their guests.
David J. Baker, president, and Arthur Sherman, general counsel, addressed the gathering.
The addressed the guests at the banquet were: Prof. Dr. C. P. Panayotacos, Consul of Greece; Fr. Norman O'Connor, Catholic Chaplain at Boston University and noted jazz commentator and writer; Cecil Steen, president, Records, Inc.; Bob Messenger, Columbia Records promotion manager; Ruth Shapiro, record promotion representative; Saul Weinstein, Transdisc Corp. of Boston; Louis J. Magerer, National Vendors, Inc.; Asher Shuffer, RCA-Victor Records, and delegations from: Capitol Records, Music Suppliers, ABC-Par, Cords, Dot, Cadence and London Records, Music Suppliers, ABC-Par, Subilee, Kapp, King, M.G.M., Sun, Verve, Dick's Record Co., Inc., Mercury Records Co., Western Mass. Music Operators and Music Operators of Connecticut, Inc.
Door prizes of a hi fi record player and albums were given to lucky ticket holders. The committee in charge compresent from all over New England and voted the affair a smash success.

smash success

# Looks Forward To "Int'I. C.M. Export-Import" Meet

CHICAGO-"I was highly pleased to receive my membership card in the International Coin Machine Export-Import Council'," writes Samuel Wolberg, President of Chicago Coin Ma-chine Co., this city.

"With reference to the meeting of the Council members to be held during the MOA convention here in Chicago at the Morrison Hotel in May, 1958, not only will I be happy to attend, but, will also bring along others from our organization " organization.

# **REPLACEMENT PLASTICS**

### A. M. I. SEEBURG Model 100C—Highly pol-ished chrome tubes re-places glass tubes. Set of 12 ...... \$14.95 Model Tops, I. or r. ...\$ 8.95 Centers, I. or r... 15.45 Bottoms, I. or r.. 11.95 WURLITZER MONTREAL, CANADA—Superior Court Justice Charles-Edouard Fer-land granted an action against the city, brought by Dollard Dansereau, Q.C., for Parkway Amusement Co., Inc., November 6. He ruled that the by-law, No. 2223, modified by No. 2229, and the law authorizing it, had been made null and void by a new Criminal Code sec-tion adopted in 1955, which had bar-red all automatic gambling devices. The city pleaded that the machines affected by its by-law were not the same as those already prohibited by the Criminal Code. The judge dis-agreed. Model 1250 Model 146-147-148 Dome .... 17.95 Center Dome ....\$18.95 Dome Ends, ea. .. 6.10 Centers, I. or r. 8.95 Bottoms, I. or r. 8.95 Domes ...... 15.95 Model C—Chrome Pilasters ..... 17.95 pr. Model 1400 odel 1400 Center Dome .... 13.45 Dome Ends, ea. .. 10.50 Bottom Sides, set of 2 ..... 16.50 C Centers ...... 8.95 Bottoms, I. or r.. 8.95 LONG LIFE PLASTIC E-40-80-120 Ad-80-120 Metal Grille for lower part of machine — eliminates cleaning plastic louvers. 2 to set ...... \$10.00 REPLACES ORIG. GLASS Model 1500 Model 100R-100 Center Dome .... 14.50 Door side .....\$4.10 Model 100C FOR COMPLETE Dome side ..... 2.75 LIST - WRITE Model V200 WALL SPEAKER Dome side ..... 3.70 TERMS: 1/3 deposit, bal-ance C.O.D. or S/D. Satis-faction guaranteed. All prices F.O.B. Chicago. Model 200 \$11.95 agreed. illi (100 sel.) W.O.M... 1.75 (200 sel.) W.O.M... 1.95 EACH True high fidelity tone. Limed oak finish. 8 ohms. 8-inch speaker. Packed 2 to carton. 2849 WEST FULLERTON AVE. CHICAGO 47, ILL. Tel. Dickens 2-2424 MARVEL MFG.

### WURLITZER TRADES Wurlitzer Model 2000 \$925 .... 825 Wurlitzer Model 1900 ... 725 Wurlitzer Model 1800 Wurlitzer Model 1700.... 625 BRANDT DISTRIBUTING COMPANY, INC. 1809-11 Olive Street ST. LOUIS, MISSOURI Phone: GArfield 1-3413

CLEAN -

**MONY 20th At** Waldorf-Astoria

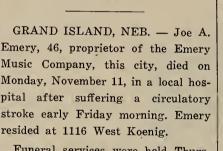
(Continued from page 58) Buffalo with the flu.

Buffalo with the flu. Other music manufacturer repre-sentatives at the banquet were Ed Ratajack and Tom Sams of AMI, and Jack Gordon of Seeburg. In addition, the ever lovable Art Garvey of Bally was on hand. Other out-of-towners noticed were John Bilotta of Newark, N.Y., Ed Ravreby and Dick Mandell of Boston, and Herman Perin of Balti-more. more.

Once again, other associations were well represented, with the addition this year of a delegation from Balti-more. At the Baltimore table were Irv Goldner, Harry Rosenberg, Pete Mongelli, Gabe Camhy, Moe Kamin-sky, Harry Morganstein and Lou Wil-ner. The Westchester Guild was rep-resented by Seymour Pollack, Lou Tartaglia, Jim Smith, Max Klein, Pete Rosano, Harold Rosenberg, Si Silverstein, Nat Bensky and Nathan Kadish. Carl Pavesi, who had in-tended to be on hand, was bedded with the flu. From the New York State Operators Guild were Tom Greco and Jack Wilson. From the California Music Merchants, in addi-tion to George Miller, was Larry Marvin. Once again, other associations were Marvin.

All of the local distributors and

All of the local distributors and wholesalers had a number of tables for their guests and personnel. Pictured herewith (top) Al Denver cuts the 20th anniversary cake, while members of the Board of Directors, office personnel and George A. Miller look on; (bottom) Denver being pre-sented a placque by Joe Connors, with Ben Chicofsky and Harry Wasserman in the background.



Funeral services were held Thursday in St. Mary's Cathedral and the burial took place in Calvary Cemetery in Weslawn Memorial Park.

**Joe Emery** 

Dies

# **ChiNorthside Auto Phono Bowl News**

CHICAGO—The evening started with Galgano Distributors sweeping all three from Phono Service. Tony Galgano was high with 524. Bunk Paradee was high for Phono Service with 458.

Garmisa Distribs took two from Star Music. Hank Sophie was high for Garmisa with 481. Star's Tony Genovese was high with 457.

Brown's Camp took two from Decca. Brown's Jim Price was high with 483. High for Decca were John Noland's 520, Tony Ignoffo's 506 and Ray Albamonte's 500.

Singer One-Stop won two from ABC. Harry Wolczak's 508 was high for Singer. Al Rice's 533 and Irv Cairo's 517 were high for ABC.

Amber Music swept all three from Gateway Distribs. Johnny Oomens was high man for Amber with 508: Jane Minter's 410 was high for Gateway.

Mercury swept three from Paschke Phono. Jerry Zie was high for Mer-cury and high for men with 626, along with Vera Inmlau, whose 468 was also high for women. Rene Gallet was high for Paschke with 538.

Western Automatic took two from B&B Novelty. Lou Earupeno was high for Western with 550. Marino Pi-eroni's 521 and Bob Gnarro's 506 were high for B&B.

Coven won all three from Gillette. Roy Bauer's 502 was high for Coven and Chuck Meyers' 497 was high for Gillette.

# **Montreal Superior Court Rules For Pinball Ops**

The Criminal Code, as interpreted by the Quebec Court of Appeals and the Supreme Court of Canada, ruled that devices for games "of which the result was more or less an affair of chance or hazard," came under the terms of the Code.

Judge Ferland decided the machines, that were studied in another case, were identical to those which the city cited in its case.

For this reason he decided to maintain the action of the plaintiff (Parkway Amusement Co., Inc.) against the city.

# **Seeburg In France**

PARIS, FRANCE-Probably one of the most outstanding sales organiza-tions on the European continent is the firm of Socodimex, S.A., of this

the firm of Socodimex, S.A., of this city. This firm is the exclusive distrib-utor for Seeburg phonos and music accessories for France. Not only are they noted for the service which they extend to their many customers, but also for their progressive methods to help everyone of the purchasers of Seeburg equip-ment enjoy the finest possible profits. S. Lievoux is president of the firm. Dr. Henry Klein and J. J. Gaillard

are technical and commercial directors respectively. These men have made it their busi-

These men have made it their busi-ness to cooperate closely with every-one of the music people in France. They not only arrange for the finest sort of operation of the Seeburg mu-sical instruments but also make cer-tain that their customers are pro-gramming the phonos correctly and continue to check with their buyers at regular intervals to help them in every possible fashion. Seen here, top left—J. J. Gaillard; top right—Dr. Henry Kelin; and below, the Soc-odimex building in Paris.



Jerry Harris Named Sales Representative

DENVER, COLO.—Jerry Harris, who has spent many years selling to operators in the midwest, and who has resided in Omaha, Nebraska for sometime, was named sales represen-tative by L. D. Shulman for his firm, Modern Distributing Co., this city. Shulman reports, "I want to take

Shulman reports, "I want to take this opportunity to announce the ap-pointment of Jerry Harris as sales

representative for our firm. "Jerry will continue to offer the same outstanding and friendly service to the operaotrs," Shulman continued, "as he has in the past." "He has been identified with the coin machine business in the midwest for many years and, therefore, has the experience necessary to help all of our customers," Shulman concluded.

# **Chicago Coin's Commando Guns Open Path For New Operating Era**

"Commando Machine Gun" Battery **Income-Proved in Operation at Chi**cago's Riverview Park. Expect Batteries of Commando Guns to Create New Type, Better Business Arcade **Operations.** Guns in Full Production After More Than Two Years of Engineering and Intensive Testing

CHICAGO — While showing the complete and very impressive set-up of an entire battery of the "Com-mando Machine Guns", Samuel Gensburg of Chicago Coin, this city, stated:

"It took more than two years of engineering and intensive testing to arrange for production of the 'Commando Machine Guns'."

Set up as a battery operation the "Commando Machine Guns" are extremely impressive and very fascinating.

Such a battery operated at Riverview Park this past season, and even tho it was not in a good location, proved the "Commando Machine Guns" one of the finest, long-life, top moneymaking operations.

Inquiries, ever since this operation in Riverview Park, have continued at a very impressive rate.

But what fascinates almost everyone who sees this outstanding battery set-up at the Chicago Coin factory, and will also see it at the forthcoming NAAPPB convention at the Sherman Hotel here, December 1 thru 4, is the fact that a battery of the "Com-mando Machine Guns" gives every promise of opening an entirely new, different and better type of arcade operation.

"From what we have already been told", reported Samuel Wolberg, president of Chicago Coin, "many feel that complete batteries can be operated in various heavy traffic centers in the heart of cities, aside from amusement parks and general arcades.

"It seems", commented Wolberg, "that a great many foresee a complete battery of 'Commando Machine Guns' operating in some of the most outstanding locations in the hearts of large communities.

This leads the way", he said, "to opening an entirely new operating era for those people who realize the tremendous profit potential in bat-teries of our 'Commando Machine Guns'."

The guns, themselves, are completely self-contained. There are no troublesome air hoses or other exterior connections. The hopper in each individual gun holds about 8,000 rounds of ball-bearing shots. These

are poured in right thru the top of the gun.

In fact, once shot by the player, they return to be completely oil washed, so that they are new in every regard, before they are again dumped into the individual gun. Everything is fully automatic. This makes for easy as well as tremendously simplified operation.

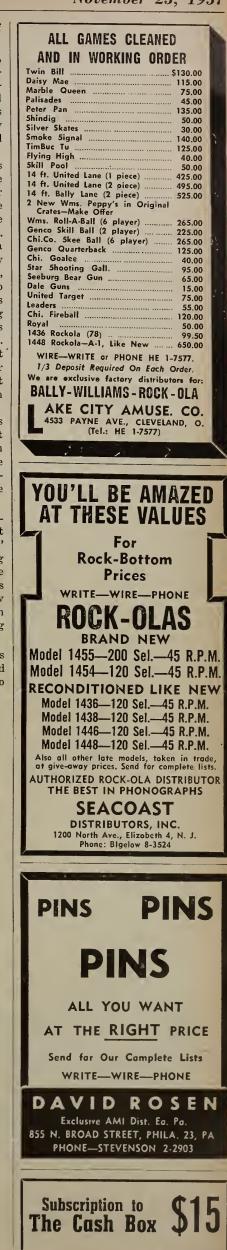
The guns shoot in three bursts, less than a half-second to a burst. The operator can set the gun, on either 5¢,  $10\phi$ ,  $25\phi$  play, to give anywhere from 130 to 525 shots per coin. The average method is 150 shots for  $10\phi$ . And the 150 shots takes just about a minute to complete. This is probably the fastest dime ever earned. Yet, shooting the gun itself, it seems to take much more than a minute. This makes for a fascinating operating angle in every regard. The targets are most outstanding and attractive. There is a velocity control adjustment to fit whatever depth is required for the targets. This is one of the most ingenious developments ever yet seen for any gun ever manufactured.

There are so many features in this new "Commando Machine Gun" that it would take pages to describe them all. Suffice it to state that this is one of the truly major, and most ingenious developments, ever seen in the industry.

There is no doubt that, most interesting to all concerned, is the fact that the "Commando Machine Gun" is bound to open a new type operating era. Not only will it revive arcade operations everywhere but, what is most important, it will create a new and better type of business which can be featured on the most outstanding main streets of every community.

So far the firm hasn't revealed its merchandising plans for the sale and operation of batteries of "Commando Machine Guns".





# 41 NATIONS REPRESENTED IN THE "INT'L C. M. EXPORT-IMPORT COUNCIL"

# All Look to THE CASH BOX' "International Coin Machine Export-Import Council" to Point the Way to Better Understanding, Finer Relations and a More Assured Business Future Thru Closer Cooperation Among Exporters and Importers Internationally.

CHICAGO—A great many, thruout the industry, have been amazed at the rapid growth of The Cash Box' "International Coin Machine Export-Import Council".

In about three months, since the first proposal for such a council appeared in this publication, representative importers and exporters from 41 nations have entered into membership.

In addition to the U.S.A. there are members from the following countries: Canada, Germany, Belgium, Cuba, England, Venezuela, South Africa, France, Panama, Honduras, Switzerland, Hong Kong, Federation of Malaya, Austria, Peru, Ecuador, Italy, Puerto Rico, Guam, Sweden, Holland, Morocco, Lebanon, Philippines, Colombia, Costa Rica, Australia, Haiti, Nicaragua, Portugal, British West Indies, Guatemala, Netherlands West Indies, Mexico, Denmark, Virgin Islands, Japan, Sweden, Ireland and Portuguese East Africa.

There should be no surprise among U. S. exporters at the great and very rapid growth of The Cash Box' "International Coin Machine Export-Import Council".

These men should realize that importers of American machines, worldwide, look for greater interest and better understanding of their problems.

They believe that they can enjoy a more assured future business if there is cooperative effort put forth in a very sincere fashion by both exporters and importers.

The acquaintanceship which can be brought into being by The Cash Box' "International Coin Machine Export-Import Council" is bound to result in friendships that will bring into being closer cooperation on all levels of export and import in this industry internationally.

This can only come about when both exporter and importer understand each other better and come to know each other's problems.

The U.S. coin machine industry has helped build a finer relationship with peoples all over the world thru its entertaining equipment. Its juke boxes and amusement games are known everywhere in the world. Its vending machines have won over merchandisers of various nations and gained people's respect.

The time has, therefore, arrived for the U.S. exporters to become more closely and better acquainted with the importers of the world. To know them better. To understand their problems. To cooperate with them. To bring into being a more closely knit worldwide organization that will benefit all concerned with the coin machine industry.

All the world's exporters and importers look to The Cash Box' "International Coin Machine Export-Import Council" to point the way to better understanding by helping to arrange a closer relationship that will result in friendship among the peoples engaged in this industry internationally.

Europeans are very open in their statements that they look with great hope to The Cash Box' "International Coin Machine Export-Import Council" to bring them closer to the exporters in the U.S., both manufacturers and distributors and to, therefore, give them the opportunity to discuss their business prospects with the men from whom they are purchasing so much of their equipment.

The same is true of the Germans, the British, the Danes, the French and the Japanese. Now that they, too, are building machines, most under license, they want to meet with peoples from all over the world and to bring about a closer relationship to help benefit all concerned. American distributors and manufacturers have come to realize that export is one of their mainstays. That, to continue progressively, they must be able to compete in the world's markets. And the world's markets continue to grow greater as more and more people become acquainted with U.S. coin operated products.

This means a continued extension of market potential. Greater sales for the future. And greater sales means growth for this industry in every country on the globe.

Each year, since 1947, export business has continued to grow in volume and has reached a very impressive figure. Total phonograph exports in 1956 amounted to \$13,741,933. Amusement machine exports for 1956 amounted to \$3,840,815. Vending machine exports reached to \$1,858,737.

What is most impressive in these figures is that the far greater majority of the equipment exported from the U.S. was reconditioned machines. This means, as these machines quickly wear out that, in almost all cases, new equipment will be exported. This seems to be the case in 1957 even tho the exportation of used machines continues at a very heavy rate.

There is no doubt that the export figures for 1957 will show a remarkable gain over 1956. This means that U.S. exporters have found themselves a tremendous market for their reconditioned machines.

This, in turn, means that America's manufacturers will have a finer domestic market while, at the same time, building a tremendous export business.

To give some idea of the growth of the export field, for the first 6 months of 1957 almost as many vending machines were shipped, 15,140, as were shipped for all of 1956, 15,362. The value of the shipments for the first 6 months of 1957, \$1,106,840, was almost equal to the entire year of 1956, \$1,858,737.

In short, as soon as the third quarter's figures are in, there is no doubt that in 9 months the vending machine division of the industry will have far, far exceeded all of the past year of 1956.

The same is true in the amusement machine field. For the first six months of 1957, 20,773 machines were exported for a valuation of \$1,106,840. For the entire year of 1956 only 15,362 machines for a value of \$1,858,737 were shipped.

In just about six months of 1957 the amusement machine field has practically equalled shipments for all of 1956.

Even the 1956 was considered the most outstanding year for export of music machines, 24,854 machines for a value of \$13,-741,933 were shipped, already for the first six months of 1957 there have been 12,269 juke boxes for a valuation of \$7,719,447 shipped.

Not only is the music field holding its own, regardless of how great an export year 1956 was, but, is actually surpassing in total number as well as in dollar value shipments for the first six months.

The above figures alone give some idea of the importance for better understanding, closer cooperation and more friendly relations between exporters and importers worldwide.

It is therefore no surprise that The Cash Box' "International Coin Machine Export-Import Council" has shown such great growth in a period of only three months with membership from 41 nations and all looking with hope to the council to help bring into being a closer relationship between exporters and importers internationally.

# Genco App'ts J. Rosenfeld distrib Machines On U.S. Locations

AVRON GENSBURG

CHICAGO — Avron Gensburg, ex-ecutive vice president of Genco Man-ufacturing, this city, announced this past week that the firm has appointed

J. Rosenfeld Company, St. Louis, Mis-souri, as distributor for all Genco products for the state of Missouri.

Page 69

"With the appointment of Jack Ro-Gensburg stated, "we anticipate a more intensive sales and service ef-fort among all the operators in Missouri.

"We feel confident that Rosenfeld and his sales manager, Jack Gore-lick, as well as other personnel, have had the many years of experience in the field to be well qualified to do an outstanding job of serving the operators.

Jack Rosenfeld and his distributing organization are reported to be thrilled over the appointment. They advise that the operators in Missouri have been notified that the firm is ready and eager to extend the finest cooperation and service.

Gensburg said that a large shipment of Genco products and parts have already been delivered to the J. Rosenfeld Company.

## More "Int'l C. M. Export-Import" Members

CHICAGO — Leading manufactur-ers here are entering into membership in the "International Coin Machine Export-Import Council". These men all look forward to meeting the world's leading importers who plan to be in Chicago this forth-coming May, 1958, when the first meeting of the "International Coin Machine Export-Import Council" is expected to take place. This meeting is expected to be held during the MOA (Music Oper-ators of America) convention at the Morrison Hotel here on May 6, 7 and 8, 1958. Among those who have entered into

Among those who have entered into membership from this coincenter of the world are:

Edward E. Levin, Samuel Wolberg and Samuel Gensburg of Chicago Coin Machine Company.

Coin Machine Company. Avron Gensburg and Ralph Shef-field of Genco Manufacturing. Ray T. Moloney, William T. O'Don-nell and Herb Jones of Bally Manufacturing Company.

Herbert M. Oettinger and William DeSelm of United Manufacturing Company.

Jack Mitnick of United Music Corporation.

Harry Williams, Sam Stern and J. A. Weinand of Williams Manufacturing Company.

Edward A. Ratajack of AMI, incorporated, this city.

# **Pinball Hit With Laplanders**



UMEA, SWEDEN - Freius Danneman, Freius Danneman & Co., this city, sent in the picture reproduced here as evidence that the lure of the amusement game is strong even in the away and isolated portions of the

globe. "We are enclosing a colour photog-

"We are enclosing a colour photog-raphy from the north of Sweden or more exactly 50 miles north of the Arctic Circle," writes Danneman. The picture showing a Laplander beside a D. Gottlieb & Co. "Super Circus" was taken at a cafe called "CafeNord" in Jokkmokk. Jokkmokk is the center of Lapland and the orig-inal inhabitants, the Laplanders, come from Kiruna, Gallivare and Karuse-

ando twice a year visiting their mar-kets, conduct their weddings, bury their dead, and have their festivals and parties. These festivals and marand parties. These festivals and mar-kets bring together a lot of tourists and other interested people from the whole world. Jokkmokk is the centre for most of the Swedish water-power installations which now take place among the rivers of Lapland. During the summer the sun shines 24 hours a day but in the winter only 3 or 4 hours a day. Danneman also supplies the addi-tional information that this same lo-cation has a Wurlitzer 1900 and pur-chases its records from Leslie Dis-tributors in New York "with the gui-dance of your excellent paper".

# **Believed At New High**

CHICAGO . - The number of coin operated machines on locations every-where in the U.S. are believed to be

over the past ten years, since the start of the post war era, hundreds of machines of every kind and make have been placed on locations all over the U.S

These have been constantly replaced as the years have gone by with the result, leaders believe, that there are today more machines on U.S. loca-tions than at anytime in all the history of the industry.

A survey conducted about a year ago indicated that there are, at this time, over 575,000 phonos on loca-tions in the U.S.

tions in the U.S. It is believed that, in addition to these, there are far over 1,000,000 games as well as that many and probably more vendors. This coverage is duplicated in many instances. For around, and location

instances. For example, one location may have, in addition to a phono, two or more games and, at the same time, two or more vendors.

### **Top Earnings From Phonos**

KANKAKEE, Ill.—Joe Darter of Darter Amusements, this city, re-ports that his comprehensive record system, combined with taking a per-sonal interest in each of his 39 juke box locations, has made the firm's phonograph route as profitable as the games route games route.

games route. "Maintaining our record system", Joe states, "enables me to know all about every record on the boxes. I keep track of how many copies were bought, where the records are used, when taken off, where moved, and the number of plays each record had in the location." Joe also said that taking a per-sonal interest in the efficient opera-tion of every one of the juke box as-sures the personal cooperation of the location owner.

location owner. Stated Joe Darter, "The Cash Box'

Top 60 in retail stores is a true and accurate guide for buying records for

juke boxes. "I use The Cash Box exclusively and consistently", he concluded.

Even with such overlapping of phonos, games and vendors, it is be-lieved that far over 1,000,000 loca-tions are today covered with various coin operated machines.

This being the case, there are more locations with coin operated machines of one or more types, than ever be-fore in the history of the industry.

The greatest portion of this growth is based on the past ten years. The there are still prewar machines of many kinds on locations all over the U.S., mostly vending machines, the greater majority, it is believed, are postwar products.

This, therefore, indicates that the largest number of machines covering the greatest majority of locations, the greatest majority of 1 were sold from 1947 to 1957.

Many are of the belief that this is the peak number of the belief that this is the peak number of locations that can be covered. Others are of the opinion that, as new retail businesses and more industrial firms open around the nation, that more locations will become available.

### No. Central W.Va. Music **Ops Meet In Fairmont**

FAIRMONT, W. VA. - The West Virginia Music Operators Association, Inc., announced a meeting of most operators in the north central area of the state was held on No-vember 8 at the Mid-State Distribu-tors offices.

Topics discussed included legisla-tive program, city and state license fees, and many general operating problems.

Those who attended were William Those who attended were William N. Anderson, state president, James Stevens, vice president, C. H. Flan-nery, director, Dana M. Hicks, execu-tive secretary, Ross Gerard, Phil Sweeny, Kenneth Mathew, Harold Shaw, Willard Edmond, Jack Delli-gatti, J. H. Mose Boyer, Louis Oli-veto, Robert Manley, Elmo Trickett, Edgar Henderson, John Swisher. Pafrechments were under the di-

Refreshments were under the di-rection of Kenneth Mathew.

# AMIs In 6 Macy Hi-Teen Centers



SAN FRANCISCO, CALIF.—Shown (L. to R.) at the launching of Macy's Hi-Teen Shop program are Walter A. Huber, AMI distributor; T. H. Sams, AMI Factory personnel; John McCrae, KOBY Radio station; Melchoir, Macy advertising manager; Ida Mae Hunt, Hi Set co-ordinator. Macy's has opened Hi-Teen Shops in their San Francisco store as well as in Hillsdale, San Jose, Hayward, Richmond and San Mateo where teenagers can sip cokes, relax and enjoy their favorite recordings. Huber Distributing Company and the AMI factory are furnishing complete equipment for the six Hi-Teen centers centers.





GENEVA, SWITZERLAND being an importing-distributor is only part of the task of Eric DeStoutz of SARI, this city, who is exclusive dis-

ributor for D. Gottlieb & Company of

Chicago. Eric DeStoutz is also a well known engineer. He has served in many parts of the world for famous organi-zations, such as Nestlé of Switzerland. The electro-mechanical intricacies

of the average pinball do not frighten Eric DeStoutz.

Eric DeStoutz. As an engineer he has been able to show operators in Switzerland how to repair and revamp games to meet the needs of their various locations. "Being an engineer," DeStoutz stated, "has its good points. Many times," he explained, "a game will go out of order and the operator and his mechanics, regardless of how skillful they are, will be completely puzzled and unable to make the cor-rect repair.

puzzled and unable to make the cor-rect repair. "That's when," he adds, "we get a call here at our offices and, many times, I've had to drive a good num-ber of miles to show the operator the simplicity of the mechanism regard-less of the electronics and mechanical features involved." Seen above are Cissie Gersh point-ing to DeStoutz' Engineering Diplo-ma, and at the same time congratulat-ing him on his accomplishments.



The big event of the year in this city was the biggest event in the history of the Music Operators of New York. The association's "20th Anniversary" banquet, Saturday night, Nov. 9, drew a capacity attendance, with tables set on both balconies of the Waldorf's grand ballroom. The usual galaxy of top recording artists entertained for hours. The one heart-rendering tragedy was the absence of the late Sidney Levine. Al Denver, pres., paid Levine the highest compliments in a short and sincere eulogy, as did George A. Miller, president of MOA, who was a guest at the banquet. Everyone stood for a moment of silence in Levine's memory. Denver, at the opening moments of the banquet was presented with a plaque for his years of service to the assn. Many out of town visitors, representing factories, distributors, and other associations were among those present.

associations were among those present. \* \* \* \* \* \* \* Abe Lipsky, Sandy Moore Distr. Co., and Hank Peteet, Wurlitzer factory engineer, report that the Thursday evening "Service School" classes are get-ting better and better. "In fact," says Peteet, "that is true all over the country. The operator more and more realizes the great value he obtains from attending these meetings and we find the size of the schools are growing constantly." . . No sooner did Al Denver wind up the Twentieth Annual Banquet of the MONY than he took off for Miami, Fla. to attend the directors and officers meetings of the MOA at the San Souci Hotel. Meyer Parkoff, Atlantic N.Y. Corp., elated with the turnout of operators at the first of a series of "Operator's Music Forums." which he is planning for the benefit of the op. Fifty operators from Westchester, Long Island, New York City and one operator from Orange County attended. From the enthusiasm and alacrity with which the operator joined in the discussions it was obvious that Parkoff had introduced the right subject for this first meeting. It was "Legal Trends in our Industry" and the topics discussed were location contracts, loan agreements, promissory notes, confession judgments, etc. Joseph Godman, attorney, spoke to the operators. His talk was followed by an open discussion and question and answer period. Parkoff plans to hold a meeting every three weeks. His second is scheduled for December 2 at the Atlantic New York showrooms at 56th Street and Tenth Avenue. . . . Kenneth L. Cole, Cosdale, Inc., Tokyo Wurlitzer distributor and operator, dropped in at The Cash Box offices. Cole advises he uses The Cash Box for all his coin machine and record buying. . . Mike and Joe Munves getting things lined up for the Park Show on December 1, 2 and 3. Joe says he'll have several new things to show—among them "Tusco" the elephant. The modern front on Munves store is completed and looks terrif—but now the sidewalk is broken up prior to setting in a new one. This should Avenue

will then have joined the current trend of the coin folk to dress up Tenth Avenue. \* \* \* \* \* \* \* \* Harry and Hymie Koeppel, Koeppel Distributing, point proudly to the showroom floor jammed with beautiful new equipment, most of which is sold and awaiting pickup. "Still a few things we have to do to the place," says Harry, "but we are pleased with the way things shape up here. It was a good break for us when we were forced out of our old place." . . . Morris Rood, Runyon Sales, busy as ever conducting conferences with buyers, closing deals on the phone, taking care of billing and shipping details. Rood celebrates a birthday on November 19—but won't say which. "But will tell you this much," says Morris, "I'm now the same age as Jack Benny." Irv (Kempy) Kempner out among the New York up-state operators. "How To Make Friends And Influence People" Kempner plans to acquaint the operator with the new AMI "H-200-M" and bring back the orders. . . Buddy Fox chuckling as he recalls the constant stream of coinfriends that kept coming over to the Runyon table at the MONY dinner last Satuday night. Seems everyone wanted to be introduced to his glamorous date, Iris Finer. . . Al Simon, Albert Simon, Inc., says business is ok, especially with Genco's "Motorama". . . . Bert Weinerman, Bert's Express, very happy because his wife is now recuperating nicely from a serious operation. Seen on coinrow: Gertrude Brown, Beacon New York, (who Morris Rood calls the most consistent Tuesady visitor in the history of the trade); Eddie Czajka, Eddie's Amusement, Danbury, Conn.; Harold Rosenberg, United Music Co., Peekskill, New York; Ruth Michaelson, Atlas Vending Co., Brooklyn, New York; Christine Olderson, C. O. Vending Co., Corona, L.I.



Elmer Cummings, of Brookings, So. D. drove to Mpls. Monday morning and left that same evening for home. . . . Pete Wornson of Mankato, Minn. in town for the day making the rounds and looking for equipment. . . J. C. Weber of Blue Earth, Minn. reports that his business the past two weeks dropped sharply. Thinks that the Asian Flu. and hunting season had a lot to do with it. . . Art Berg of Fairmont, Minn. in town for the day. Mrs. Berg has gotton over the flu bug and is feeling much better. . . Another victim of the flu bug was Don Bollier of Baldwin, Wisc. Don was put to bed for three days and now is on the route but still a bit shakey. . . . Lawrence and Mrs. Sanford, of Dodge Center, Minn. in town for the day picking up their record supply. . . Elgin McDaniel, of Wadena, Minn. reports that he now has his entire phonograph route on 10¢ play, and that his gross has picked up considerably. . . . Sam London of the S. L. London Co., Milwaukee, Wisc., in Mpls. to visit his branch office for a couple of hours and flew back same day. . . . Izzy Alpert, of Twin Ports Sales, Duluth, Minn. in town for the day and in a hurry to get back. Izzy owns one of the largest discount houses in the state and before Xmas is pretty busy. . . . Iz Bernstein of the Empire Novelty Co., Mpls., still a bit weak after two weeks of the flu. and home in bed. . . . Lou Rubin, of the Lieberman Music Co., Mpls., picked a good week to travel Iowa as he will wind up in Iowa City, Iowa to see the Iowa-Minnesota football game.







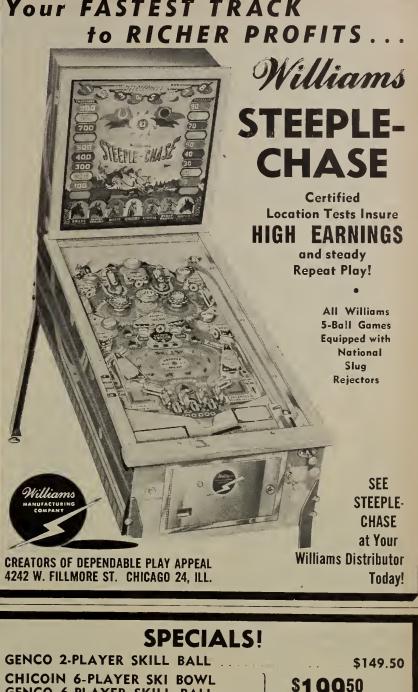
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November 23, 1957







man perfect without trials.



SALES COMPANY Factory Representatives for: AMI, Inc., Bally Manufacturing Co., Permo, Inc.

593 10th Ave., New Yark 18, N. Y., LO 4-1880 221 Frelinghuysen Ave., Newark 8, N.J., BI 3-8777 231 Windsar St., Hartford, Conn., JA 7-4470

in Exhibit's history as well as in the history of the Industry.

At the present time, Exhibit's facilities are being used to bolster the vital production needs of its parent company Electro-Snap Switch and Manufacturing Company. Demand for Electro-Snap products, having to do with aircraft and missiles, have recently increased substantially to the extent that resumption of game production will have to wait, at least a few months.

The production of Exhibit's arcade equipment and cards and card venders will continue as usual.

Lewis reports he has no plans at the moment. He is considering several offers from both within and outside the industry.

"The Cash Box Top 60 in retail stores is a true and accurate guide for buying records for jnke boxes."

> Joe Darter, Darter Amusements, Kankakee, III.

That Counts-INTERNATIONALLY" "It's What's in THE CASH BOX

The Cash Box

### **CLASSIFIED ADVERTISING SECTION**

### **CLASSIFIED ADVERTISING SECTION** WANT-To Purchase 5,000,000 Sur-WANT-Used Bally Bingos; Gottlieb FOR SALE - Used machines of all DR SALE — Used machines of all models, as is or shopped and ready for locations. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel.: FOrest 5-3456). plus Records, All Speeds. We Pro-fer Large Quantities And Will Buy and Williams Pins; Used Shuffle WANT Alleys; Guns and Phonographs. Send For Cash. Top Prices Offered. complete list. Highest prices paid. Representatives of Wurlitzer and Gottlieb Games. GABE FORMAN Write Or Phone, Collect-RANSEL WANT-Will pay cash for late model TRADING CORP., 1000 AUSTIN OR SANDY MOORE. SANDY MOORE DIST., 240 E. MERRICK BLVD., ISLAND PARK, N. Y. (Tel.: FOR SALE — Bally Model "T" Hot Rod Kiddie Rides. Completely Re-conditioned — \$395 each. DONAN DISTRIBUTING COMPANY, 5007 NO. KEDZIE AVENUE, CHICAGO 25, ILL. (Tel. JUniper 8-5211). Juke Boxes and late model Amusement Machines. Send list. DAVE GEneral 2-1650), JESSE SELTER, LOWY, 594 TENTH AVE., NEW YORK, N. Y. (Tel.: CHickering RD., FREEPORT, L. I., N. Y. PRES. 4-5100). WANT-To Buy-Used Bumper Pool WANT — Attention Everyone in the Coin Business. We want Arcade Tables, In Quantity, Must Be In Fairly Good Shape, and Cheap. Con-FOR SALE—We Are Leading Expor-ters of Arcade Machines—Also Music, Venders, Games and Parts For All Equipment. Write Us Your Needs. MIKE MUNVES, 577 TENTH AVE., NEW YORK 36, N. Y. (Tel. BRyant 0.6677) WANT-Your used or snrplus records Equipment and all the Bally and tact ANTHONY HIRT, 2420 NO. 8th ST., SHEBOYGAN, WISC. United Bingos you have. Plenty of all speeds. 45's our specialty. We buy all year round and pay top \$\$\$\$\$ waiting. Don't Write or Wire but call us collect—LOcust 4-4415. prices. No lot too large or too small. **BELGIAN AMUSEMENT CO., 334** No more than 10% blues. We pay WANT — Bally Triumphs By JOE BELL GAMES, INC., 463 PULAWfreight. BEACON SHOPS, 821 NO. NORTH BROAD ST., PHILADEL-9-6677). MAIN STREET, PROVIDENCE, PHIA, PA. SKI ST., SYRACUSE, N. Y. Tel.: R. I. (Tel.: Union 1-7500). FOR SALE — Hi-Speed Super Fast Shuffle Board wax. 24 one-pound cans per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guar-antee. Distributor for D. Gottlieb, ChiCoin, J. H. Keeney. STATE MU-SIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS. HArrison 2-0952. FOR SALE WANT-Phonograph Records-made WANT — Used Records, High prices paid for 78's and 45's. No quantity before 1940, dealers or juke box stock or private collections. Will too large or too small. We buy brand pay \$150 to \$300 per thousand. new LP's (33-1/3 RPM) in quantity. FOR SALE—Make us an offer. Some of the labels wanted are Write or phone. FIDELITY DIS-Beach Clubs, 1 Frolics, 1 Yacht Brunswick, Vocalion, Paramount, Gennett, Meletone, Victor, etc. JACOB S. SCHNEIDER, 109 W. 83rd ST., NEW YORK, N. Y. (Tel.: Club, 3 Gayety, 2 Dude Ranch, 1 Palm Springs, 1 Hi Fi, 1 Starlet. TRIBUTORS, 666 10th AVE., NEW FOR SALE—Bally Show Time, \$400; Bally Key West, \$300; Bally Double Header, \$300; Bally Miami Beach, \$125; Bally Big Time, \$100. SCIOTO NOVELTY, INC., 1909 8th ST., PORTSMOUTH, OHIO. (Tel.: EL 3-4179). YORK 36, N. Y. (Tel.: JUdson SCIOTO NOVELTY, INC., 1909 8th 6-4568). ST., PORTSMOUTH, OHIO. (Tel.: TR 7-9147). EL 3-4179). WANT --- Used 12' American Bank Shuffleboards; 22' American and Rock-Ola Shuffleboards and Over-FOR SALE-Amazing Values On Brand WANT - To Buy-100 Bumper Pool FOR SALE—Bowlers: ABC Bally 14' and 11', Deluxe Congress, DeLuxe ABC. Bally Bingos: Show Times, key Wests, Big Shows, Big Times, all models. GLOBE DISTRIBUTING COMPANY, 1623 NO. CALIFORNIA AVE., CHICAGO 47, ILL. (AR 0780). head Score Units. Quote best resale Tables.All Types.A D M I R A LMUSIC, 3246 NO.PULASKI ROAD, New Rock-Ola 1455, 200 Selection, price. STATE AMUSEMENT CO., 1531 BROADWAY, TACOMA 2, 45 Rpm Phono. Also All Other Late CHICAGO, ILL. (Tel.: Klidare Model Phonos Available At Very Low WASH. (Tel.: FUlton 3-2282). Prices. Authorized Rock-Ola Fac-5-3055). tory Distributors. SEACOAST DIS-TRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH 4, N. J. (Tel. WANT—Used records, 45's or 78's. All types—Pop, Hillbilly, Blues. We buy year round, any quantity. We can provide shipping cartons if needed. Write or phone. JALEN AMUSEMENT CO., INC., 14 E. 21st STREET, BALTIMORE 18, MD. (Tel.: BElmont 5-2881). WANT - Used Bingo games reconditioned or not, also Seeburgs M100A, BIgelow 8-3524). M100B. Are also interested in agen-FOR SALE—One New 100 Selection AMI Mechanism, in original box from factory, \$245. WESTERN DIS-TRIBUTORS, 1226 SOUTHWEST 16th AVE., PORTLAND 5, ORE. (Tel.: ATwater 7565). cies for new games for Belgium and Luxembourg. Airmail offers includ-FOR SALE—One Double Header, like new, A-1 condition, \$475. LEWIS & FOLLETT MUSIC CO., SOUTH 180 HOWARD ST., SPOKANE 4, WASH. (Tel.: MA 8585). ing seaworthy packing f.a.s. New York and catalogues to: ETS, SONI-BEL, 30, AVE. DU PORT, BRUS-SELS. BELGIUM. WANT—AMI 80, 120, 200 selection Wall Boxes, Hideaway units, Phono-graphs. Late 2 Player Pinballs. Write stating condition, number and best cash price. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA (Tel.: 2648). FOR SALE — The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all or-ders. Write or call: ALLAN SALES, INC., 937 MARKET ST.. WHEEL-ING, W. VA. (Tel.: CEdar 2-7600). FOR SALE—18 5¢ Atlas Bantams nut machines with 9 stands—2 machines fit each stand. \$6.95 ea.; stands \$4 ea. 1/3 Deposit, balance C.O.D., or S/D. KOEPPELL DISTRIBUTING Co., 607 TENTH AVE., NEW YORK 36, N. Y. (Tel.: LO 3-4028-9). WANT—For Cash or Trade, Shuffle Alleys, Phonographs, Arcade Ma-chines. Send List or Call, HARRY BERGER, WEST SIDE DIST. CORP., 612 TENTH AVE., NEW YORK, N. Y. (Tel.: CIrcle 6-8464). ANT—Route Wanted. Will pay cash for Large Route—Music—Games— Alley—Cigarette. BOX 414, c/o THE CASH BOX, 1721 BROAD-WAY, NEW YORK 19, N. Y. WANT-WANT—Used Records! 45's, 78's and LP's. No amount too small or too large. Write stating amount on hand. We pay premium price for proper merchandise. PEP NOV-ELTY CO., 4404 N. PAULINA ST., CHICAGO 40, ILL. (Tel.: UPtown FOR SALE—All types of used Pool Tables, jumbo and regular. Also late Shuffle Alleys. Will trade for AMI Jukes or Seeburg. Special price on ultra modern speaker and Baffle (8 inch speaker), \$7.50. GATEWAY DISTRIBUTING CO., 3622 W. NORTH AVE., CHICAGO 47, ILL. (Tel.: DIckens 2-1214). FOR SALE—New modern wall speak-ers, \$11.95 ea.; C.C. Band Box (used), \$95; 5206 (48 sel.) Wall Boxes, \$29.50; Seeburg 100 sel. Wall Boxes, \$49.50. BILOTTA DIST. CO., 224 N. MAIN STREET, NEWARK, N. Y. (Tel.: NEwark 598) WANT-To Buy-Bingos, Shuffle Al-leys, 5 Ball Pin Games. Any Quan-tity. Please Send us Your List. CLEVELAND COIN MACHINE EX-CHANGE, INC., 2029 PROSPECT, CLEVELAND, OHIO (Tel. TOwer 1-6715) 8-9680). WANT-Gimmicks, Screeching, Howl-ing-They are no substitute for talent. Survey reports Michael An-thony Great Baritone Crooner. Softer Music is coming back. Write or Post Card for free Michael Anthony Sample Record. H.R.C. RECORD PROMOTIONS, 214 HOL-LYWOOD WAY, BURBANK, CALIF. 598). FOR SALE—United and Chicago Coin shuffles, 10th Frame and later mod-els: Wurlitzer 1500's, 1400's, 1250's, 1015's; all type Bingos; Coon Hunt, as is or shopped. CAN-YON STATES DIST. CO., 301 E. 7th, TUCSON, ARIZONA (Tel.: 3.8688). FOR SALE—Famous Sun-Glo Wax for your Shuffle Alleys, 24—1 lb. Cans —per Case, \$6.75. HASTINGS DIS-TRIBUTING CO., 6100 WEST BLUEMOUND ROAD, MILWAU-KEE 13, WIS. (Tel.: BLuemound 8.6700) 1-6715). WANT-Used American 12 ft. Rebound Shuffle Boards also overhead units for same. Please advise best price. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. (Tel.: GArfield 3585). 8-6700). 3-8688). WANT--A European Buyer Interested ANT—A European Buyer Interested In Absorbing Approximately Fifty Used Seeburg, Wurlitzer And AMI Phonographs Monthly. We Guaran-tee Consistent Delivery, Good Qual-ity And Satisfaction. Write SHEL-DON SALES, INC., 881 MAIN ST., BUFFALO, NEW YORK. Tel.: LIn-coln 9106. DR SALE—Special. 14 Ft. United Bowling Alleys, \$500 ea.; 14 Ft. Bally Bowling Lanes, \$510 ca. T & L DISTRIBUTING CO., 1663 CEN-TRAL PARKWAY, CINCINNATI 14, OHIO. (Tel.: MAin 1-8751). FOR SALE - Mutoscope Photomatic OR SALE — Mutoscope Photomatic With Envelope Vendor, \$150; Sup-plies All For \$350. Gottlieb Scorc-board 4 Player, \$225; Gottlieb Jumbo 4 Player, \$250; Gottlieb Tournament 2 Player, \$250; Wil-liams Piccadilly 2 Player, \$210. C & W DISTRIBUTING CO., 400 MAIN STREET, GALENA, KANSAS (Tel.: 400). FOR SALE-Special. WANT — 45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. (Tel.: DIckens 2-7060). coln 9106. FOR SALE-Records!!! 5¢ over whole-WANT—Cash! Highest Cash Paid For Chicago Coin Blinkers, Bull's Eyes; United, Genco, Williams Guns and Baseballs; 6 Keeney Flicker Pools. ALLIED COIN MACHINE, 886 MIL-WAUKEE, CHICAGO 22, ILL. (Tel. CAnal 6-0293). OR SALE—Records!!! 5¢ over whole-sale, and label. Free title strips. Quick servicc. New accounts, token deposit with order. We also pur-chase surplus records now unused only. RAYMAR SALES CO., 170-21 JAMAICA AVE., JAMAICA 32, N.Y. (Tel.: OLympia 8-4012, 4013). WANT -FOR SALE—9 Ft. Bank Shots. Nice condition, Good Prices. TOLEDO COIN MACHINE, 814 SUMMIT ST., TOLEDO, OHIO.

ANT — Late Model Phonographs. Sky High Trades On New Rock-Ola 200 DeLuxes and Standards. J. ROSENFELD CO., 4701 WASHING-TON, ST. LOUIS 8, MO. (Tel.: FOrest 7-6730).

FOR SALE—15 United Handicaps; 30 assorted United Star Sluggers, Super Sluggers, Chicago Coin and Williams baseballs. Make us an offer for one or all. NATIONAL NOVELTY CO., 640 W. MERRICK RD., VALLEY STREAM, L. I., N. Y. (Tel.: LOcust 1-6770-1).

- FOR SALE—Three Cigarette Machines —7 & 9 Column DuGreniers For \$100. Kingsize Columns—Sell For 25¢, 30¢ or 35¢. BRUCE NOVELTY COMPANY, 1600 PIERRE AVE-NUE, SHREVEPORT, LA. (Tel. 4-4517).
- FOR SALE Extra Special, Super Duper Deal On Bally Booster Pool Games, Also Seeburg M100C & V-200. RUNYON SALES CO., 593 10th AVE., NEW YORK, N. Y.

FOR SALE — United Bowling Alley \$525; Chi-Coin Bowling League \$550; Bally ABC Bowling Lane \$535. WANT—United Top Notch Shuffle Alley and Bally Jumbo Shuffle Alley. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHENECTADY 2, N. Y. Tel.: FRanklin 7-2162.

- FOR SALE—Export Buyers Attention! In-Line Games, \$35 & up; Pool Tables, \$50 & up; Pin Games, \$25 & up; Music, \$75 & up; Kiddie Rides, \$100 & up. ASSOCIATED AMUSEMENTS, INC., 8 RUGC ROAD, ALLSTON 34, MASS. (Tel.: STadium 2-4010).
- FOR SALE-Twin Bill \$130; Daisy Mae \$115; Marble Queen \$75; Palisades \$45; Peter Pan \$135; Shindig \$50; Silver Skates \$30; Smoke Signal \$140; Tim Buc Tu \$125; Flying High \$40; Skill Pool \$50; 14 Ft. United Lane (1 Piece) \$425; 14 Ft. United Lane (2 Piece) \$495; 14 Ft. Bally Lane (2 Piece) \$525; 2 New Wms. Peppy's In Original Crates-Make Offer; Wms. Rollaball (6 Player) \$265; Genco Skill Ball (2 Player) \$225; Chi. Co. Skee Ball (6 Player) \$265; Genco Quarter-back \$125; Chi. Goalie \$40; Star Shooting Gal. \$95; Seeburg Bear Gun \$65; Dale Guns \$15; United Target \$75; Leaders \$55; Chi. Fireball \$120; Royal \$50; 1436 Rock-Ola (78) \$99.50; 1448 Rock-Ola \$650. A-1 Like New. LAKE CITY AMUSEMENT COMPANY, 4533 PAYNE AVE., CLEVELAND 3, OHIO (Tel. HEnderson 1-7577).
- FOR SALE—Safari, Big Top, Steam Shovel, Goalee, Hi-Fly, Wms. De-Luxe Baseball, Crossroads, Quartette, Jalopy, Pin Wheel, Hawaiian Beauty, Southern Belle, Shindig, Lulu, Harbor Lites, Slugging Champ DeLuxe, Duette DeLuxe, Register, Marathon, Gayety, Pixie, Caravan, Manhattan, Broadway, Niteclub. NEW ENGLAND EXHIBIT CO., 237 WASHINGTON ST., NEWTON 58, MASS. (Tel.: DEcatur 2-1500).

- FOR SALE—Millions Of Extra Coins Are Taken From Clean Machines. Clean Right With Lemonite. Sammons-Pennington Co., Southern Amusement Co., Memphis, Tenn., Use And Sell Lemonite. Try Lemonite Electric Contact Cleaner, Contact Paste And Liquid Lube. GRACO SALES CO., ARLINGTON, TENN.
- FOR SALE Reconditioned Guaranteed—Show Time \$385; Key West \$295; Big Show \$275; Parade \$235; Night Club \$190; Broadway \$185; Miami Beach \$100; Beach Beauty \$135; Big Time \$85; Variety \$70; Flagship \$295; Hawaiian Beauty \$90; Sweet-Add-A-Line \$135; Balls-A-Poppin' \$185. One-Third Deposit. CROWN NOVELTY CO., INC., 920 HOWARD AVE., NEW ORLEANS LA. (Tel.: CAnal 7137).
- FOR SALE—AMI F-120, \$675; AMI E-80, \$400; Seeburg, M100C, \$545; Seeburg M100G, \$695; Wurlitzer 1700, \$575; Wurlitzer 1800, \$695. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO (Tel.: SUperior 1-4600).
- FOR SALE—Arcade Equipment: Exhibit Jungle Hunt \$295; United Carnival Gun \$175; Seeburg Shoot The Bear \$50. W. B. DISTRIBUTORS, INC., 1012 MARKET STREET, ST. LOUIS 1, MISSOURI (Tel. CEntral 1-9292).
- FOR SALE—14' Bowling Alleys, A-1 Condition Chicago Coin and United, \$545, Will Trade For Late Gottlieb Games. UNIVERSITY COIN MA-CHINE EXCHANGE, 858 N. HIGH ST., COLUMBUS 8, OHIO (Tel.: AXminster 4-3529).
- FOR SALE America's finest reconditioned phonographs and music accessories. Every one of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. (Tel.: UNiversity 4-0773).
- FOR SALE—Show Times, \$345; Big Show, \$245; Parade, \$195; Night Chub, \$195; Double Header, \$225; Caravan, \$75; Singapore, \$35; Gay Time, \$95; Big Times, \$100; Beach Beauty, \$150. GLOBE AUTOMATIC VENDING COMPANY, 291 WATER STREET, QUINCY 69, MASS. Tel.: MAyflower 9-0010.
- FOR SALE—Or Trade, 2 Genco Skill Ball Alleys; 1 Chicago Coin 6 Player Ski Bowl Alley; 2 United Shuffle Pool Alleys; Will Trade For Music, Games Or Vending Equipment. RE-LIABLE COIN MACHINE CO., 184 WINDSOR STREET, HARTFORD, CONN. (Tel. 6-3583).
- FOR SALE—Reconditioned, Guaranteed, Wurlitzer 24 Record Hideaway Cellar United, complete with Packard Adaptors, price, \$80. Wallboxes, clean, \$6; Wurlitzer 1080's, \$75. FEDOR MUSIC CO., 3004 SMITH DRIVE, ENDWELL, N. Y.
- FOR SALE Williams: Contest; Hi Hand; Arrow Head. Kiddie Rides: Pinto Horse; See Saw; Merry-Go-Round (Cars). Genco: Sweet Twenty-One; Number Roll; Lucky Seven; Rotation Pool. MILLER-NEWMARK DISTRIBUTING CO., 42 FAIR-BANKS STREET, N.W., GRAND RAPIDS 2, MICHIGAN (Tel.: GL 6-6807).

### **CLASSIFIED ADVERTISING SECTION**

- FOR SALE New Six Pocket Pool Table, 41x74". Write. 1st Grade 48" Cue Sticks, \$1.69 ea.; \$18 doz.; Rails with Live Rubber, Quality Cloth, 32x48", \$11.95 set; 3" Marbelized Rubber Balls, \$1.49 ea. CHAMPION DIST. CO., 3833 W. DIVISION ST., CHICAGO, ILL. (Tel.: ALbany 2-3272).
- FOR SALE—Seeburg 100 B, \$300; Seeburg 100 C, \$400; Seeburg 100 R, \$600; Wurlitzer 1800, \$550; Seeburg 100 Sel. Wall Boxes, \$40. SCIOTO NOVELTY CO., INC., 1909 8th ST., PORTSMOUTH, OHIO. (Tel.: EL 3-4179).
- FOR SALE—Gayety \$45; Rio \$25; Hawaii \$35; Tahiti \$25; Genco Baseball Pool \$75. Terms One-Third Deposit, Balance Sight Draft. GEN-ERAL DISTRIBUTING COMPANY, 1609 ORLEANS AVENUE, NEW ORLEANS, LA. (Tel. TUlane 6729).
- FOR SALE Williams Arrowheaad, (New), Gottlieb Continental Cafe, (New); Shuffle Pools; Criss Cross; Bumper Pools and Targettes. H. BETTI & SONS, 1706 MANHAT-TAN AVE., UNION CITY, NEW JERSEY. (Tel.: UNion 3-8627).
- FOR SALE Complete line of used Phonographs, Shuffle Games, Cigarette Machines and various types of all other games and equipment. Lowest prices. Best merchandise. One letter, wire or phone call will convince you. We are factory representatives for United, .Williams, Bally, DeGrenier and Genco. TARAN DISTRIBUTING, INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tel.: NEwton 5-2531).
- FOR SALE Games, Inc. Hunter, \$250; Gunsmoke, \$335; Bally Gayety; Miami Beach; Broadway; Night Club; Double Header; Big Show; Key West; Show Time. United Pixie; Starlet; Caravan; Stardust. Evans Saddle & Turf (Club Model —DeLuxe). MICKEY ANDERSON, 314-316 EAST 11th ST., ERIE, PA.
- FOR SALE—Seeburg 147M \$35; Seeburg Hideaway \$35; Seeburg 20 Record Wallboxes \$3.00. AUTO-MATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO (Tel. NE 5-1443).
- FOR SALE New and Used Phonographs, 5 Balls, Bingos, Shuffle Alleys and Arcade Equipment. Distributors for AMI, United, Williams and Auto-Photo. CENTRAL DIS-TRIBUTORS, 2315 OLIVE ST., ST. LOUIS, MO. (Tel.: MAin 1-3511) or 2805 MAIN ST., KANSAS CITY, MO. (Tel.: HArrison 1-4747).
- FOR SALE—All types used AMI, Wurlitzer and Seeburg equipment. Clean and shopped or as is. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALIFORNIA, OKLAHOMA CITY, OKLA. (Tel.: REgent 6-3691).
- FOR SALE—Large stock of Bingos, Shuffle Alleys, Pool Games, Phonographs. If we don't have what you want, we will make an honest effort to get it. Distributors for United, Exhibit, Rock-Ola and Williams. Write for jobber's discount. DAN STEWART CO., 140 EAST 2nd SOUTH, SALT LAKE CITY 11, UTAH (Tel.: DAvis 2-2473).

- FOR SALE 1448 Rock-Olas, Like New, \$595; Chicago Coin Ski Bowls, \$345. Write for Quantity Lot Prices.
  J. ROSENFELD CO., 4701 WASH-INGTON, ST. LOUIS 8, MO. (Tel.: FOrest 7-6730).
- FOR SALE—Housecleaning-3 M100A Seeburgs \$95 ea.; 6 Packard Wallboxes \$2.50 ea.; 3 Rockola 120 Selection Wallboxes \$50 ea.; Seeburg 47M & Wurlitzer 1100 \$25 ea.; AMI 40 Sel. Wallboxes \$2.50 ea.; 3 AMI Model C \$50 ea.; Wurlitzer 2140 Wallboxes \$2.50 ea.; 1500 A Wurlitzer \$175; Bally Bright Spot \$10; Frolics \$10; Beach Club \$15; Palm Springs \$15; Yacht Club \$15; Beauty \$15; Ice Frolics \$20; Surf Club \$15; United Tropics \$10; Tropicana \$25; Havana \$10; Wms. Fairway \$10; Twenty Grand \$10; Struggle Buggy \$15; Race The Clock \$95; Chico. Criss Cross Target \$40; Chic. Electric Automatic Pool \$35; Genco Electric Baseball Pool \$35; Tally Ho Remote Control Boxes (New )\$35 ea. AUTOMATIC AMUSEMENT COMPANY, 1000 PENNSYLVANIA STREET, EVANS-VILLE 8, INDIANA (Tel.: HA 3-4508).
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- FOR SALE—King Arthur, \$35; Twenty Grand, \$55; Disc Jockey, \$75; Grand Slam, \$85; Four Corners, \$85; Cypsy Queen, \$185; Gayety, \$119.50; Miami Beach, \$235. Make offer on Bright Lights, Bright Spots, 3-4-5's, Long Beach, Circus, **Stars.** WANT—Big Times. NOBRO NOV-ELTY CO., 142 DORE ST., SAN FRANCISCO, CALIF. (Tel.: MA 1-5438).
- FOR SALE—Special—Gottlieb: Continental Cafes, Double Coinchute \$299.50; Bally: Circuses \$275; Williams; Yukons \$275; Kings \$255; Genco: Hi-Fly Baseball Game \$155; Bally: Motor Bike \$485; Model-T Hot Rod \$397.50; ABC Bowling Lane, 11' \$465. NEW ORLEANS NOVELTY COMPANY, 115 MAGA-ZINE STREET, NEW ORLEANS, LA. (Tel. CAnal 5306).
- FOR SALE—Records!! All labels, all speeds at close out prices!! 78's— 45's major labels in any quantity. 12" LP's-50c, EP's-30c. All labels. We buy surplus stocks, all speeds. SID TABACK RECORDS, 2540 W. PICO BLVD., LOS ANGELES 6, CALIF. (Tel.: DUNkirk 3-8735).
- FOR SALE—Seeburg M100A, 45 rpm, Painted, \$295; M100B, \$425; M100C, \$550; G100, \$675; W100, \$675; R100, \$725; Wurlitzer 2000, \$850; 1900, \$825; 1800, \$725; 1700, \$625; D80, AMI, \$325; D40, 45 rpm, Painted, \$225. MUSICAL SALES, 2334-36 OLIVE ST., ST. LOUIS 3, MO.
- FOR SALE Seeburg V-200's, very clean, \$735 ea. Make us your best offer for 10. 1/3 deposit, balance C.O.D. SANDY MOORE DISTRIB-UTING CO., 599 TENTH AVE., NEW YORK 36, N. Y.

The Cash Box

### CLASSIFIED ADVERTISING SECTION

- FOR SALE Closeont: Brand new original factory crates, United's Playtime, sacrifice, \$475 ea. Write, Wire, Phone. IMPERIAL COIN MACHINE CO., 498 ANDERSON AVE., CLIFFSIDE, N. J. (Tel.: WHitney 5-2893).
- FOR SALE—18 Foot Rock-Ola Shuffle Board, \$149.50; Shuffle Board Game Wax (12 cans), \$3.50; Fast wax case (12 cans), \$4.50; Pucks (set of 8), \$12; Fluorescent Lights, pair, \$22.50; Adjusters, \$18.50. PURVEYOR DISTRIBUTING CO., 4322 N. WESTERN, CHICAGO 18, ILL. (Tel.: JUniper 8-1814).
- FOR SALE—We have a large stock of reconditioned Shuffle Games and Bingo. Write for list. WESTER-HAUS CORP., 3726 KESSEN AVE., CINCINNATI, OHIO. (Tel.: MOntana 1-5000).
- FOR SALE—Wurlitzer 1015, 1017, with Cobra pick-up, \$35 ea.; 9 Column Smoke Shop, \$55; Wurlitzer 4851 Wall Boxes; \$9; Seeburg Wall Boxes (chrome), \$40; 14 Ft. Bally and United Bowlers, \$525. All types Bingos wanted. LEW JONES DISTRIBUTING CO., INC., 1301 N. CAPITOL AVE., INDIAN-APOLIS 2, IND. (Tel.: MElrose 5-1593).
- 5-1593). FOR SALE—Cottlieb 5 Balls: Register 4 Play \$325; Derby Days \$175; Slugging Champ \$140; Score Board \$195; Harbor Lites \$150; Southern Belle \$160; Auto Races \$180; Ace High \$250; Diamond Lil \$100; Old Faithful \$30; Williams 5 Balls: Gay Paree New 4 Play \$400; Shamrock 2 Play \$235; 3 Deuces \$155; Perky \$175; Can Can \$150; Yukon \$285; Cigarette Machines: 5—8 Column Electro \$50 ea.; 2—10 Column Electro \$100 ea. Music: Seeburg H.F. 100 R \$625; Seeburg 100 A \$135; Rock-Ola 1434 \$110; Seeburg V 200 \$650; AMI G 200 \$695; Wurlitzer 2000 \$750; Rock-Ola Fireball \$135; Comets 1438 \$400. H.Z. VENDING & SALES COMPANY, 1201 DOUGLAS STREET, OMAHA, NEBRASKA.
- FOR SALE—100 Telequiz, with film. Reconditioned, refinished, ready for location. 5c or 10c play. Special price, \$99.50. Write for quantity prices and list of other equipment. C O R SALES, 5216 N. LECLAIRE AVE., CHICAGO, ILL. (Tel.: AVenue 3-6818).
- FOR SALE—Reconditioned Seeburg 100 Selection Wall-O-Matics, Model 3W1, Chrome Covers, New Selection Buttons, New Aluminum Instruction Plates, \$57.50. Telephone or wire collect. SYracuse 75-1631. DAVIS DISTRIBUTING CORP., 738 ERIE BLVD., E., SYRACUSE 3, N. Y.
- FOR SALE United 14 Ft. Bowling Alley, \$495; Wurlitzer 1400 Phonograph, \$135; Wurlitzer 1800 Phonograph, \$675; Wurlitzer 1900 Phonograph, \$675; Wurlitzer 2000 Phonograph, \$895; Seeburg V 200 Phonograph, \$695; Seeburg 100 Selection Chrome Wallboxes, \$45. UNITED DISTRIBUTORS, 1NC., 920 W. SECOND, WICHITA 12, KANSAS. (Tel.: HO 4-6111).
- FOR SALE Seeburg 20 Selection Wall Boxes changed over 3 for 25; 30-20's @ \$5; Rock-Ola 120, Chrome, \$55; Seeburg 100 Selection, Hammerloid Finish, \$45; Rock-Ola 1717 Steppers, \$30; Vendor Coin Changer, \$65; Bingos (Cleaned & Checked); Beach Clubs, \$65; Bally Beauty, \$65; Yacht Club, \$45; Mexico's, \$45; Bert Lanes' Dead Zero (New), \$75; Long Pools (Like New), \$65; Small Pools, \$55; 1650 Wurlitzer, \$250; AMI A's (No broken plastics, cleaned & checked), \$65; Jenning's Scales, \$25; 8 Ohm Speaker (wall), \$9.95. H & H MUSIC AND DISTRIBUTING, 1626 THIRD AVE., MOLINE, ILL.

FOR SALE — Williams, United and Chicago Coin Electric Front Pool Tables, \$50 ea. Write. PENNSYL-VANIA VENDING CORP., 1826 E. CARSON ST., PITTSBURGH 3, PA.

Page 75

FOR SALE—Music And Amusement Machine Route On East Coast Of Florida. Over Fifty Pieces Of Equipment ou Location. Room For Expansion. Must Be Seen To Be Appreciated. For Information Write, LOUIS MOSKOVITS, 617 CANAL STREET, NEW SMYRNA BEACH, FLORIDA.

FOR SALE — Broadway, \$200; Big Time, \$85; Gayety, \$75; Gay Time, \$110; Night Club, \$195; Big Show, \$275; Seeburg M100C, \$425. NAS-TASI DISTRIBUTING CO., 912 POYDRAS ST., NEW ORLEANS 12, LA. (Tel.: MAgnolia 6386).

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NOTICE—That idea you have can become a new coin operated device. Contact Bob Young for Development and Engineering advice. BOB YOUNG'S SERVICE, 3427 BEN LOMOND PL., LOS ANGELES 27, CALIF. (Tel.: NO 2-3254).

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- NOTICE—Louisiana & Southern Mississippi Operators. Your authorized Rock-Ola Distributor is HUEY DIS-TRIBUTING CO. Write, wire or phone. 3760 AIRLINE HIGHWAY, NEW ORLEANS 20, LA. (Tel.: VErnon 5-7976).

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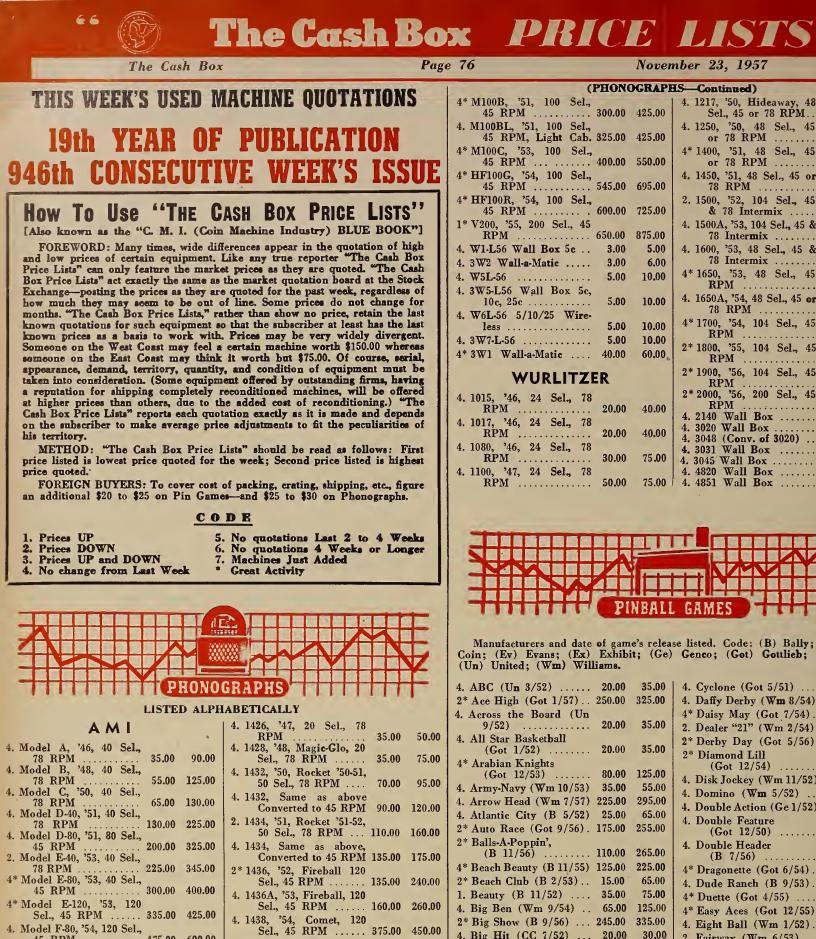
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45 RPM 4\* Model E-120, '53, 120 Sel., 45 RPM ...... 4. Model F.00 400.00 .. 335.00 425.00 45 RPM ..... Model F-120, '54, 120 Sel., 45 RPM ..... . 495.00 675.00 4\* Model G-120, '55, Sel., 45 RPM .... 590.00 725.00 4\* Model G-200, '56, 200 Sel., 45 RPM ..... 695.00 775.00

### **EVANS**

5.00

5.00

9.00

10.00

4. WM Wall Box .....

4. SM or SL Stepper ....

4.	Mills Constellation, '47,		
	Model 951, 40 Sel.,		
	78 RPM	20.00	35.00
4.	Constellation, '49, Model		
	135, 40 Sel., 78 RPM	50.0 <b>0</b>	75.00
4.	Jubilee, '52, Model 245,	•	
	40 Sel., 45 RPM	100.00	135.00
4.	Century, '52, Model 2045,		
	100 Sel., 45 RPM	200.00	270.00
	ROCK-OL		

'46, 20 Sel., 78 6. 1422. 25.00 45.00 1424, Hideaway, 20 Sel., 78 30.00 45.00 **RPM** 

November 23, 1957

### (PHONOGRAPHS-Continued) 4\* M100B, '51, 100 Sel., 45 RPM ..... 300.00 425.00 4. M100BL, '51, 100 Sel., 45 RPM, Light Cab. 325.00 425.00 4\* M100C, '53, 100 Sel., 45 RPM 400.00 550.00 4\* HF100G, '54, 100 Sel., 45 RPM 545.00 695.00 4\* HF100R, '54, 100 Sel., 45 RPM ..... 600.00 725.00 '55, 200 Sel., 45 · · · · · · 650.00 875.00 4. W1-L56 Wall Box 5c ... 3.00 5.00 4. 3W2 Wall-a-Matic ..... 3.00 6.00 4. W5L-56 ..... 10.00 5.00 4. 3W5-L56 Wall Box 5c, 10c, 25c ..... 5.00 10.00 4. W6L-56 5/10/25 Wire-10.00 5.00 less ..... 4. 3W7·L·56 ..... 5.00 10.00 4\* 3W1 Wall-a-Matic .... 40.00 60.00 WURLITZER 0.00

4.	1015, RP			Sel.,		20.00	4
4.	1017,	'46,	24		78	20.00	A
4.	1080,	'46,	24	Sel.,	78		
4.	1100.	'47.	24	Sel.,	78	30.00	
	RP	м .				50.00	- 7

4. 1217, '50, Hideaway, 48		
Sel., 45 or 78 RPM	60.00	100.00
4. 1250, '50, 48 Sel., 45		
	95 <b>.00</b>	135.00
4* 1400, '51, 48 Sel., 45		
or 78 RPM	110.00	185.00
4. 1450, '51, 48 Sel., 45 or		
78 RPM	130.00	200.00
2. 1500, '52, 104 Sel., 45		
& 78 Intermix	175.00	245.00
4. 1500A, '53, 104 Sel., 45 &		
78 Intermix	200.00	375.00
4. 1600, '53, 48 Sel., 45 &		
78 Intermix	225.00	375.00
4* 1650, '53, 48 Sel., 45	005 00	
RPM	225.00	375.00
4. 1650A, '54, 48 Sel., 45 or	975 00	205 00
78 RPM	275.00	395.00
4* 1700, '54, 104 Sel., 45 RPM	105 00	660 00
	493.00	000.00
2* 1800, '55, 104 Sel., 45 RPM	550.00	795.00
2* 1900, '56, 104 Sel., 45	330.00	120.00
RPM	650.00	835.00
RPM 2* 2000, '56, 200 Sel., 45	000.00	
RPM		950.00
4. 2140 Wall Box	3.00	5.00
4. 3020 Wall Box	3.00	9.00
4. 3048 (Conv. of 3020)	5.00	
4. 3031 Wall Box 4. 3045 Wall Box	<b>3.00</b> 4.00	<b>8.0</b> 0 9.00
4. 3045 wall Box	8.00	9.00 1 <b>5.</b> 00
4. 4851 Wall Box	8.00	20.00



0.00 5.00

5.00

Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ev) Evans; (Ex) Exhibit; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney; (Un) United; (Wm) Williams.

4. ABC (Un 3/52)	20.00	35.00	4
2* Ace High (Got 1/57)	250.00	325.00	4
4. Across the Board (Un			4
9/52)	20.00	35.00	2
4. All Star Basketball			2
(Got 1/52)	20.00	35.00	2
4* Arabian Knights (Got 12/53)	80.00	125.00	
(Got 12/53) 4. Army-Navy (Wm 10/53)	35.00	55.00	4
4. Arrow Head (Wm 7/57)	225.00	295.00	4
4. Atlantic City (B 5/52)	25.00	65.00	4
4. Atlantic City (B 5/52) 2* Auto Race (Got 9/56).	175.00	255.00	4
2* Balls-A-Poppin',	115.00	200.00	
(B 11/56)	110.00	265.00	4
4* Beach Beauty (B 11/55)	125.00	225.00	4
2* Beach Club (B 2/53)	15.00	65.00	4
1. Beauty (B 11/52)	35.00	75.00	4
4. Big Ben (Wm 9/54)	65.00	125.00	4
2* Big Show (B 9/56)	245.00	335.00	4
4. Big Hit (CC 7/52)	20.00	30.00	4
2* Big Time (B 1/55)	85.00	150.00	4
4* Blondie (CC 8/56)	145.00	210.00	4
4. Brazil (Un 10/56)	195.00	285.00	4
4. Bright Lights (B 5/51)	20.00	55.00	4
	10.00	50.00	4
4* Broadway (B 12/55)	150.00	270.00	4
4. Cabana (Un 3/53)	20.00	60.00	4
4. Capri (CC 10/56)	140.00	210.00	1
4. Caravan (Un 2/56)	125.00	200.00	4
2. Caravan (Wm 6/52)	25.00	50.00	
	30.00	65.00	4
4. Circus (Un 8/52)	25.00	55.00	2
4. Circus Wagon	20.00	00.00	4
	90.00	225.00	
2* Classy Bowler			4
(Got 7/56)	195.0 <b>0</b>	235.00	2
4. C.O.D. (Wm 9/53)	50.00	80.00	2
2. Colors (Wm 11/54)	90.00	13 <b>0.</b> 00	4
4. Coney Island (B 9/52)	20.00	6 <b>5</b> .0 <b>0</b>	4
4. Control Tower			4
$(Wm 3/51) \dots \dots$	10.00		
4. Coronation (Got 11/52)	30.00	60.00	4
<ul><li>4. County Fair (Un 9/51)</li><li>4. Crossroads (Got 5/52).</li></ul>	15.00	25.00	
4. Crossroads (Got 5/52).	40.00	65.00	2
4 Crosswords (B 1/56)			4
4. Cue Ball (Wm 2/57)	225.00	275.00	

•• Cyclone (Got 5/51)	20 <b>.0</b> 0	30.00
. Daffy Derby (Wm 8/54)	75.00	125.00
* Daisy May (Got 7/54).	125.00	145.00
. Dealer "21" (Wm 2/54)	25.00	65.00
* Derby Day (Got 5/56)	170.00	210.00
* Diamond Lill		
(Got 12/54)	100.00	140.00
. Disk Jockey (Wm 11/52)	30.00	60.00
. Domino (Wm 5/52)	25.00	45.00
. Double Action (Ge 1/52)	15.00	30.00
. Double Feature		
(Got 12/50)	15.00	25.00
. Double Header	015 00	050.00
(B 7/56)	215.00	350.00
* Dragonette (Got 6/54).	100.00	175.00
. Dude Ranch (B 9/53).	35.00	65 <b>.0</b> 0
* Duette (Got 4/55)	150.00	195.00
* Easy Aces (Got 12/55)	155.00	195.00
Eight Ball (Wm 1/52).	25.00	45.00
. Fairway (Wm 6/53)	10.00	60.00
Five Star (Univ 5/51).	20.00	35.00
* Flag Ship (Got 1/57) .	295.00	<b>330.0</b> 0
* Flying High (Got 2/53)	45.00	75.00
. Four Bells (Got 10/54)	110.00	150.00
. Four Corners (Wm 12/52)	40.00	80.00
. Four Horsemen	40.00	00.00
(Got 9/50)	15.00	<b>30.0</b> 0
. "400" (Upright)	10100	00100
(Ge 10/52)	30.00	50.00
Four Stars (Got 6/52).	30.00	55.00
. Frolics (B 10/52)	10.00	80.00
* Frontiersman		
(Got 11/55)	115.00	185.00
. Fun House (Wm 10/56)	220.00	250.00
. Gay Paree (Wm 6/57).	400.00	485.00
* Gay Times (B 6/55)	95.00	130.00
* Gayety (B 3/55)	45.00	100.00
* Gladiator (Got 1/56) .	215.00	265.00
. Globe Trotter		
(Got 11/51)	15.00	40.00
. Golden Nugget		
(Upright) (Ge 2/53)	30.00	<b>50.00</b>
* Gold Star (Got 8/54) .	125.00	150.00
. Grand Champion		
$(\mathbb{W}m \ 3/53) \ \dots \dots$	45.00	80.00

Cyclone (Got 5/51) 20.00 30.00

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260.00

450.00

600.00

710.00

30.00

35.00

40.00

45.00

50.00

55.00

60.00

445.00

20.00

20.00

20.00

20.00

20.00

20.00

20.00

145.00 225.00

4. 1446, '54, Hi-Fi, 120 Sel., 45 RPM

4. 146S, '46, Standard, 20 Sel., 78 RPM ......
 4. 146M, '46, Master with Barrete Attache 20

 4.
 14051, 40, Master With Remote Attach., 20 Sel., 78 RPM

 4.
 147S, Standard, 20 Sel., 78 RPM

4. 147M, '47, Master with

4. 147/M, '47, Master with Remote Attach., 20 Sel., 78 RPM ......
 4. 148S, '48, Standard, 20 Sel., 78 RPM ......
 4..148M, '48, Master with Remote Attach., 20 Sel., 78 RPM ......

4. 148ML, '48, Light Cab. Master with Remote Attach., 20 Sel., 78

2. M100A.

4\* 1448, '55, Hi-Fi, 120 Sel., 45 RPM ...... 565.00

SEEBURG

# 66

# The Cash Box PRICE LISTS" The Cash Box

Page 77

November 23, 1957

(PINBALL GAMES-Continued)						
2. Grand Slam (Got 4/53) 40.00	70.00	4. Rodeo (Un 2/53) 35.00	75.00			
4. Green Pastures	100.00	4. Rose Bowl (Got 10/51) 20.00	50.00			
(Got 1/54) 60.00 4. Gun Club (Wm 11/53) 35.00	100.00 75.00	4. Royal Flush (Got 5/57) 275.00 3 2. Saddle and Turf	310.00			
4. Guys-Dolls (Got 5/53). 25.00	85.00	(Ev 10/53) 90.00		SHUFFLES and BOWLERS		
4* Gypsy Queen (Got 2/55) 135.00	185.00		200.00			
4. Handicap (Wm 6/52). 30.00	50.00	4. Screamo (Wm $4/54$ ) $45.00$	1	(5/54) 55.00 110.00 (11/53) 25.00 100.00		
4. Happy Days (Got 7/52) 35.00	75.00		295.00	4. Bally Champion Bowler (5/54)         4. Genco Match Pool (2/54)         50.00         80.00		
4. Happy-Go-Lucky (Got 3/51) 20.00	40.00	4. Sea Jockeys (Wm 11/51) 30.00	65.00	4. Bally Jet Bowler (8/54) 65.00 125.00 4. Genco Skill Ball		
2* Harber Lites (Got 2/56) 150.00	195.00	4. Select-A-Card	05.00	(8/54) 65.00 130.00 6 Player (2/57) 295.00 395.00		
4. Harvey ( $Wm 5/51$ ) 20.00	40.00 80.00	(Got 4/50) 10.00 4. Shamrock (Wm 1/57) 225.00	25.00 260.00	4. Bally Mystic Bowler         4. Gottlieb Bowlette (3/50)         15.00         25.00           (12/54)         90.00         140.00         4. Keeney Super DeLuxe         25.00		
2. Havana (Un 2/54) 10.00 4. Hawaii (Un 6/54) 35.00	85.00		110.00	4. Bally Magic Bowler (3/52) 25.00 50.00		
3* Hawaiian Beauty	105.00	4. Shoot The Moon	55.00	(12/54)         90.00         150.00         4. Keeney High Score           4. Bally Blue Ribbon         League (5/52)         25.00         60.00		
(Got 4/54) 90.00 4. Hayburner (Wm 6/51) 25.00	125.00 50.00	(Wm 11/51) 30.00 4. Show Boat (Un 12/52) 45.00	70.00	(3/55)         145.00         220.00         4. Keeney         Team         (10/52)         25.00         65.00           4. Bally Gold Medal         4. Keeney         Club (4/53)         25.00         85.00		
4. Hi-Fi (B 6/54) 25.00	90.00		435.00	(3/55) 150.00 225.00 4. Keeney Domino (5/53) 30.00 130.00		
4. Hi-Hand (Wm 6/57) . 195.00	235.00 65.00	4. Silver Chest (Upright) (Ge 4/53) 50.00	70.00	(7/55) 245.00 300.00 4. Keeney Pacemaker		
4. Hit 'N Run (Got 5/52) 25.00 4. Holiday (Ke 12/51) 20.00	35.00	4. Silver Skates (Wm 2/53) 30.00	75.00	4. DeLuxe model         245.00         310.00         (9/53)         40.00         145.00           4. Bally Congress (7/55)         275.00         330.00         4. Keeney Mainliner         40.00         145.00		
4. Hong Kong (Wm 9/51) 20.00	35.00	4. Singapore (Un 10/54) 25.00 4. Skill Pool (Got 8/52). 35.00	85.00 70.00	4. DeLuxe model 275.00 340.00 Bowler (1/54) 45.00 150.00		
4. Horsefeathers (Wm 1/52) 20.00	40.00		125.00	(9/55) 275.00 360.00 $(3/54)$ 45.00 155.00		
4. Horse Shoe		4. Slugfest (Wm 3/52) 25.00	45.00	4. Bally King Pin Bowler (9/55)		
(Wm 12/51) 10.00	25.00 275.00	2* Sluggin' Champ (Got 4/55) 125.00	180.00	4* Bally ABC Bowling 4. Keeney Bikini (6/54). 75.00 170.00		
4. Hot Diggity (Wm 8/56) 195.00 4. Ice-Frolics (B 1/54) 25.00	85.00	4* Smoke Signal	100.00	4. ChiCoin 6-Player (8/51) 35.00 50.00 4. Keeney American (9/54) 90.00 185.00		
4. Jalopy (Wm 8/51) 25.00	45.00	(Wm 10/55) 130.00 4. Snafu (Wm 12/55) 130.00		4. ChiCoin 6-player DeLuxe (5/52) 35.00 50.00 4. Keeney Speedlane		
4* Jockey Club (Got 5/54) 70.00	130.00 120.00	4. Southern Belle	105.00	4. ChiCoin Match Bowler (4/55)		
4. Jolly Joker (Un 11/55) 50.00 1. Jubilee (Got 5/55) 200.00		(Got 6/55) 150.00		4 ChiCoin Bowl-A-Ball (3/52) 20.00 45.00		
4 Jumping Jacks (Upright)		4. South Seas (Un 5/56). 150.00 4. Spark Plugs (Wm 9/51) 20.00	295.00 30.00	(10/52)		
(Ge 12/52) 20.00 4* Key West (B 12/56) 265.00	35.00 375.00		120.00	Bowl-A-Ball (11/52) 35.00 70.00 4. United 6-Player Super		
4. King Pin (CC 12/51) 20.00	40.00	4. Spot Lite (B 1/52) 25.00	50.00	Special (12/52) 35.00 75.00 4. United 10th Frame		
4. Knockout (Got 1/51) 10.00	25.00	4. Sportsman (Wm 2/52) 20.00 4. Springtime (Ge 3/52) . 20.00	40.00 40.00	4. ChiCoin Name Bowler 4. United Manhattan 10th		
4* Lady Luck (Got 9/54). 85.00 2. Lazy "Q" (Wm 2/54). 25.00	150.00 100.00		160.00	4. ChiCoin 10th Frame (9/52) 30.00 60.00		
4. Leaders (Un 10/51) 20.00	3 <b>5.0</b> 0		225.00	(2/53) 35.00 80.00 $(9/52)$ 30.00 65.00		
4. Lite-A-Line (Ke 6/52). 35.00	50.00	a a line si mas	240.00 175.00	2. ChiCoin Crown (4/53) 35.00 90.00 4. United 10th Frame 4. ChiCoin Crown, Giant Super (10/52) 35.00 70.00		
4. Long Beach (Wm 7/52) 35.00 4. Lovely Lucy (Got 2/54) 50.00	55.00 110.00	4. Star Pool (Wm 10/54). 50.00		Pins (4/53) 35.00 95.00 4. United Cascade (2/53) 35.00 70.00		
2. Lulu (Wm 12/54) 110.00	165.00	4. Stars (Un 6/52) 30.00	40.00	(6/53)		
4. Mad. Sq. Garden	30.00	4. Starlite (Wm 3/53) 35.00       35.00         4. Steeple Chase (Un 1/52) 20.00	50.00 30.00	4. ChiCoin Gold Cup (7/53)         4. United Classic (6/53)         35.00         80.00           4. United Olympic (6/53)         50.00         95.00         4. United Olympic (6/53)         35.00         80.00		
(Got 6/50) 15.00 4* Majestic (Got 4/57) 375.00	460.00	4. Struggle Buggies		4. United Royal (9/53) 35.00 90.00		
4. Majorettes (Wm 4/52). 20.00	40.00	(Wm 12/53) 15.00 4. Sunshine Park	70.00	4. ChiCoin High Speed 4. DeLuxe model 4. 40.00 95.00		
4. Manhattan (Un 4/55) . 50.00 4* Marathon (Got 10/55) . 200.00	150.00 265.00	(B 12/52) 20.00	30.00	Triple Score (8/53)         50.00         110.00         4.         United Chief (11/53)         40.00         100.00           4.         ChiCoin Advance         4.         United Leader (11/53)         45.00         100.00		
4. Marble Queen		4. Super Jumbo (Got 10/54) 225.00	250.00	(10/53) 50.00 110.00 4. DeLuxe model 45.00 110.00		
(Got 8/53) 60.00	85.00 30.00		250.00	2. ChiCoin King (10/53).         50.00         110.00         4. United Team (1/54)         50.00         115.00           4. ChiCoin Criss Cross         4. DeLuxe model         55.00         120.00		
4. Mermaid (Got 6/51) 20.00 4. Mexico (Un 3/54) 30.00		2* Surf Club (B 3/54) 15.00	70.00	Bowler $(12/53)$ 45.00 120.00 4. United League $(1/54)$ . 55.00 125.00		
4* Miami Beach (B 9/55) 100.00	165.00	2* Surf Rider (Wm 12/56) 225.00 4. Sweepstakes (Wm 1/52) 30.00	260.00 55.00	(3/54) 50.00 150.00 4. United Ace (5/54) 60.00 135.00		
4. Minstrel Man (Got 3/51) 20.00	40.00	3* Sweet-Add-A-Line	22.00	4. ChiCoin Feature (7/54) 60.00 160.00 4. United Rainbow (5/54) 60.00 145.00		
4. Monaco (Un 8/56) 175.00		$(Got 7/55) \dots 135.00$		4. ChiCoin Holiday (9/54) 70.00 165.00 4. United Banner (8/54). 65.00 150.00		
4* Mystic Maryel		4. Tahiti (Un 8/53) 25.00 4* Three Deuces	65.00	4. ChiCoin Playtime 4. United Shuffle Targette		
(Got 3/54) 100.00 4. Nevada (Un 8/54) 30.00	80.00	(Wm 8/55) 150.00	180.00	(10/54)         95.00         180.00         (8/54)         65.00         160.00           4. ChiCoin Fireball         4. DeLuxe model         65.00         165.00		
4. Niagara (Got 12/51) 20.00	<b>50.0</b> 0	4. Three Four Five (Un 6/51) 10.00	25.00	1. (11/54)         95.00         190.00         4. United Speedy (8/54)         65.00         170.00           4. ChiCoin Thunderbolt         95.00         190.00         4. Un. 11th Frame (10/54)         70.00         170.00		
4. Nifty (Wm 12/50) 10.00	20.00 250.00	4. Thunderbird		(12/54) 100.00 200.60 4. DeLuxe model 70.00 170.00		
2* Night Club (B 4/56) · . 190.00 4. "9" Sisters (Wm 1/54) . 50.00		(Wm 5/54) 70.00 4. Tim-Buc-Tu (Wm 1/56) 135.00	125.00	4. ChiCoin Triple Strike (2/55)		
4. Olympics (Wm 5/52) . 25.00	50.00	4. Times Square		4. ChiCoin Arrow (2/55) 125.00 220.00 4. DeLuxe model 85.00 180.00		
2. Palisades (Wm 7/53) . 25.00 4. Palm Beach (B 7/52) 30.00	60.00 70.00	$(Wm 4/53) \dots 40.00$	70.00	Targette (1/55)         35.00         125.00         4.         DeLuxe model         90.00         185.00           125.00         4.         United Marc (1/55)         00.00         185.00         100.00         185.00		
2. Palm Springs (B 11/53) 15.00	90.00		295.00	4.         DeLuxe model         40.00         130.00         4.         United Mars         (1/55)         90.00         190.00           2.         ChiCoin Bonus Score         4.         DeLuxe model         95.00         195.00		
4* Parade (B 6/56) 195.00	265.00	4. Touchdown (Un 1/52). 15.00	25.00 250.00	(4/55)		
4. Paratrooper (Wm 8/52) 20.00 4. Perky (Wm 11/56) 175.00	$\begin{array}{r} 45.00\\ 225.00\end{array}$		145.00	(5/55)		
4. Perky (will $11/30$ ) $11030$ 4* Peter Pan (Wm 4/55). 125.00	150.00		110.00	4. ChiCoin Hollywood (5/55)         4. DeLuxe model         120.00         210.00           4. United Clipper         125.00         210.00         210.00		
4* Piccadilly (Wm 5/56). 175.00	265.00	2. Tropics (Un 7/53) 10.00	50.00	2. ChiCoin Blinker (8/55) 175.00 270.00 4. DeLuxe model 125.00 215.00		
4. Pin Bowler (CC 6/50).         10.00           4. Pin Wheel (Got 11/53)         60.00	35.00 100.00	2. Twenty Grand	<b>T</b>	4. ChiCoin Score-A-Line         4. Un. Derby Roll (5/55) 125.00         215.00           (9/55)         175.00         275.00         4. DeLuxe model         125.00         220.00		
4. Pixie (Un 10/55) 65.00		(Wm  12/52) 10.00	50.00	4. ChiCoin Bowling Team (10/55) 175.00 285.00 4. Un. 5th Inning (6/55) 115.00 225.00		
4. Play Ball (CC 1/51) 10.00	20.00		150.00 100.00	4. ChiCoin Miami Shuffle		
4. Poker Face (Got 9/53)         55.00           4. Quartet (Got 2/52)         45.00	85.00 65.00	4. Watch My Line	100.00	4* ChiCoin Bowling 4. DeLuxe model 155.00 240.00		
4. Queen of Hearts		(Got 9/51) 15.00	30.00	League         (2/57)         4. Un. Super Bonus         (9/55)         160.00         250.00           14 Foot         525.00         695.00         4. DeLuxe model         165.00         255.00		
(Got 12/52) 40.00		4. Whizz Kids (CC 3/52) 30.00	40.00	4* ChiCoin Ski-Bowl 4. Un. Top Notch (10/55) 270.00 310.00		
4. Quintet (Got 3/53) 40.00 2* Race The Clock		4. Wild West (Got 8/51) 20.00	40.00	(11/50) 6 Flayer 295.00 375.00 4. Top Notch Special 275.00 320.00		
$(Wm 5/55) \dots 95.00$	200.00	4. Wishing Well (Got 9/55) 145.00	185.00	4. Exhibit Twin Rotation         4. Un. Regulation (11/55) 295.00 325.00           (5/52)         50.00 100.00           4. DeLuxe model         295.00 330.00		
4. Rainbow (Got 12/56). 185.00 4. Regatta (Wm 11/55) 95.00	7 50 00		145.00	4. Genco Shuffle Target 4* Un. Bowling Alley		
4* Register (Got 10/56) 315.00	355.00	4* Yacht Club (B 6/53) 15.00	55.00	4. Genco 8-Player Re- 4. Wms. Roll-A-Ball		
4. Rio (Un 11/53) 25.00	65.00	4. Zingo (Un 10/51) 25.00	50.00	bound (9/51) 15.00 30.00 (12/56) 6 Player 295.00 395.00		
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### The Cash Box PRICE LISTS" Page 78

ABC

13 Foot 16 Foot

18 Foot

Aristo Scale

CORP.

Bang-O-Rama

 Bang-O-Rama
 \$ 325.00

 Voice-O-Graph, 45-78 RPM
 With musical unit
 1,850.00

 Without musical unit
 1,750.00
 Lord's Prayer Vendor
 390.00

The Cash Box

4

4

(3/57)

(2/55)

And And Market

4.

**KIDDIE**-RIDES 450.00 250.00 Capitol Palamino Horse 295.00 395.00 295.00 4 325.00 300.00 275.00 395.00 295.00 325.00 4. Bert Lane Miss America Boat 350.00 295.00 425.00 225.00 395.00 
 Boat
 225.00

 4. Bert Lane Fire Engine.
 320.00

 4. Capitol Donald Duck
 275.00

 4. Capitol Elsie
 275.00
 375.00 265.00 285.00 395.00 395.00 5-41 m M ARCADE EQUIPMENT ABT 6 Gun Rifle Range 475.00 575.00 4\* Keeney Sportsman (11/54) 4. DeLuxe model ABT 6 Gun Riffe Range Air Football ..... Amus. Boomerang .... Bally Big Inning ..... Bally Heavy Hitter .... Bally King Pin ..... Bally Rapid Fire ..... Bally Undersea Raider. Capitol Midget Movies. Champion Hackey ..... 195.00 250.00 70.00 125.00 1**30.0**0 175.00 180.00 30.00 Keeney Ranger (3/55). 220.00 DeLuxe model (3/55) 225.00 240.00 250.00 50.00 75.00 65.00 30.00 4. Lite League ...... 4. Mills Panorama Peek 20.00 40.00 30.00 75.00 50.00 90.00 90.00 170.00 (11/54) ..... 4. Mills Conv. for 50.00 175.00 275.00 95.00 Champion Hockey ChiCoin Basketball Panoram Peek ..... Muto. Atomic Bomber. 40.00 125.00 10.00 15.00 125.00 65.00 Champ Champ ChiCoin 4-Player Derby ChiCoin Goalee ..... ChiCoin Hockey ..... 85.00 140 00 4. Mutos. Ace Bombers... 4. Mutoscope Dr. Mobile 85.00 140.00 140 00 150.00 95.00 95.00 40.00 65.00 195.00 70.00 45.00 4. Mutos. Ply Saucers ... 90.00 4. Mutos Photo (Pre-War) 100.00 4. Mutos. Photomatic 90.00 125.00 ChiCoin Hockey ..... ChiCoin Midget Skee.. ChiCoin Pistol ..... ChiCoin Home Run, 6 Player (3/54) .... Super model ..... ChiCoin Twin Hockey (5/56) ..... 60.00 100.00 270.00 25.00 75.00 4. Mutos. r hotomatic (DeLuxe) ...... 145.00 4. Mutoscope Silver Gloves 120.00 4. Mutoscope Sky Fighter 60.00 4. Mutos. Voice-O-Graph 300.00 80.00 150.00 200.00 85.00 175.00 135.00 125.00 295.00 325.00 350.00 ChiCoin Steam Shovel (5/56) Evans Bola Score .... Evans Bat-A-Score .... 110.00 195.00 525.00 60.00 95.00 30.00 35.00 100.00 Evans Bat-A-Score .... Evans Ski Roll .... Evans Super Bomber ... Evans Play Ball ..... Exhibit Dale Gun .... Exhibit Gun Patrol ... Exhibit Jet Gun ..... Exhibit Space Gun .... Exhibit Pony Express ... Exhibit Silves Bullete 60.00 115.00 35.00 QT Pool Table .......
 Quizzer
 Rockola World Series .
 Scientific Basketball ...
 Scientific Pitch 'Em ...
 Scientific Pitch 'Em ...
 Seeburg Bear Gun ...
 Seeburg Shoot the Chute
 Seeburg Coon Hunt ...
 Set Shot Basketball ...
 Teleguiz ... 50.00 40.00 35.00 60.00 70.00 50.00 50.00 65.00 25.00 20.00 30.00 35.00 95.00 20.00 100.00 125.00 40.00 45.00 50.00 40.00 140.00 40.00 40.00 125.00 125.00 150.00 80.00 175.00 40.00 Exhibit Fony Express.
 Exhibit Silver Bullets.
 Exhibit Six Shooter ...
 Exhibit Vitalizer .....
 Exhibit Shooting Gal. 40.00 35.00 120.00 125.00 85.00 225.00 125.00 125.00 Telequiz Un. Team Hockey United Jungle Gun ... 40.00 60.00 65.00 40.00 150.00 20.00 (6/54) ..... 4. Exhibit Star Shooting 45.00 120.00 75.00 United Jungle Gun ... 75.00
 DeLuxe model .... 75.00
 Un. Carn. Gun (10/54) 125.00
 DeLuxe model .... 125.00
 Un. Bonus Gun (1/55) 195.00
 DeLuxe model .... 200.00
 United Super Slugger (7/55) .... 225.00
 United Star Slugger (4/56) .... 265.00
 Un. Pirate Gun (10/56) 325.00
 Wilcox-Gay Becordia 30.00 150.00 175.00 4. Exhibit Star Shooting Gallery (9/54) ....
4\* Exhibit Sportland Shoot-ing Gallery (11/54).
4. Exhibit "500" Shooting 85.00 150.00 180.00 95.00 175.00 240.00 250.00 Gallery (3/55) ... 4. Exhibit Treasure Cove ... 150.00 225.00 300.00 Shooting Gallery (6/55). ... 200.00 250.00 325.00 4. Exhibit Jungle Hunt 395.00 Wilcox-Gay Recordio ...
 Wms. DeLuxe World Series (2/52) ......
 Wms. DeLuxe Baseball (4/53) ...... ..... 225.00 360.00 30.00 60.00 250.00 35.00 75.00 125 00 130.00 100.00 50.00 (4/53)
4. Wms. Pennant Baseball (12/53)
4. Wms. Super Pennant Baseball (12/53)
4. Williams Super Star Baseball (12/53)
4. Williams March J 225.00 80.00 120.00 
 Basketball
 125,00

 4. Genco Rifle Gal. (6/54)
 100,00

 4. Genco Big Top Rifle
 Gallery (6/54)

 Gallery (6/54)
 195,00

 4. Super Model (12/55)
 325,00

 4. Genco Wild West Gun
 (2/55)
 185.00 130.00 80.00 250.00 350.00 85.00 140.00 4. Williams Major League Baseball (2/54) .... 150.00 (2/55) ..... 150.00 4. Genco Sky Rocket Rifle Gal. (5/55) ..... 150.00 4. Genco Champion Base-ball (9/55) .... 150.00 4\* Genco Quarterback (10/55) .... 140.00 275.00 150.00 90.00 4. Wms. All Star Baseball (2/54) .... 280.00 100.00 175.00 Wms. Big League Baseball (2/54)
 Williams Jet Fighter (10/54) 285.00 125.00 180.00 290.00 225.00 125.00 4\* Genco Hi-Fly Baseball Williams Safari (2/54) 195.00 DeLuxe model 195.00 Wms.Polar Hunt (3/55) 200.00 Wms. Sidewalk Engineer 295.00 300.00 295.00 300.00 Gal. (6/56) ..... 4. Genco Davy Crockett (10/56) ..... 235.00 350.00 4\* 4 wms. Sidewalk Enginee (4/55)
4. Wms. King Of Swat (5/55)
4. Williams Four Bagger 100.00 170.00 245.00 395.00 Genco Circus Rifle (3/57) INTERNATIONAL MUTOSCOPE 150.00 250.00 365.00 475.00 40.00 70.00 (4/56) 265.00 350.00 DeLuxe model ..... Jungle Joe 40.00 60.00 265.00 360.00 Keeney Air Raider .... 50.00 125.00 4. Wms. Polar Hunt (3/55) ..... 4. Keeney Sub Gun ..... 40.00 125.00 360.00 165.00 4. Keeney Texas Leaguer 20.00 40.00

### November 23, 1957 Manufacturers New Equipment Products listed here are currently in production. Prices are manufacturers' list prices, F.O.B. factory. AMI, INCORPORATED **IRVING KAYE CO., INC.** El Dorado-6 Pocket Pool....\$ 495.00 DeLuxe Bumper Pool 295.00 Competitor-Super DeLuxe 6 6 Hole Pool 395.00 H-200 200-sel. phonograph H-120 120-sel. phonograph H-100 100-sel. phonograph Authorized HAB-200 Selective-play J. H. KEENEY & CO., INC. Hideaway No Bowl-O-Rama (6 Player) HBB-200 Continuous-play List 1 for 14 Foot Hideaway No 1 vorized Price Publicat 11 Foot WQ-200 200-sel. Wallbox Snack Vender WQ-120 120-sel. Wallbox List 1 for Soup Vender **Bargrip Wallbox Bracket** DeLuxe Hot Coffee Vender. Recessed Ceiling Speaker Price Public DeLuxe Hot Coffee & Hot Wall Speaker

Chocolate Combo Vender **Corner Speaker** Various Models of above .... АНТО-РНОТО СО. **ROCK-OLA MFG. CORP.** Studio Model "II" \$3.245.00 Model 1458, 120 Sel. Model 1455, 200 Sel. Model 1452, 50 Sel. Model 1450—Playmaster, 120 Sel. Model 1546, Chrome Wall Box, BALLY MFG. CO. Carnival (2 Player, 5-Ball) .. \$505.00 BC Champion With Dime Coin-Mechanism 
 11 Foot
 1,280.00

 14 Foot
 1,295.00
 Model 1340, Onle 120 Sel. Model 1548. 50 Sel. Wall Box 1617—Hi-Fi Wall Speaker Model 1906, Remote Volume 18 Foot 1,350.00 With Profit-Booster Coin-Mechanism (15¢ a game, 2 games—25¢) 11 Foot Control Model 1927, Remote Volume Control with Cancel Button 18 Foot 4 Foot Alley Sections ..... Profit-Booster J. P. SEEBURG CORP. 55.00 Profit-Booster Coin-Mechanism Kit .... ABC Super DeLuxe Bowler (6 Player, Puck Type) 8½ Foot ..... Toonerville Trolley ...... Sun Valley (In Line Game)... Bike (Kiddie Ride) ..... Model T (without Record Changer) ..... Model T (with Record Changer) ..... The Champion (with new all-metal cabinet) KD200 Phonograph KD200 Phonograph L100 Phonograph D3WA-Wall-O-Matic 200 MRVC-Master Remote Volume Control HFCV2-8-High Fidelity Wall Speaker HFCV3-8-High Fidelity Corner Speaker 20.00 775.00 835.00 837.50 835.00 Corner Speaker HFCV1-12-High Fidelity 705.00 Recessed Speaker PS6LZ-Power Supply HFA1-L6-Power Amplifier 755.00 (with new all-metal cabinet) 835.00 UNITED MFG. CO. 
 ANITED MFG. CO.

 6 Star Shuffle Alley

 (6 Player, Puck Type)

 8½ Foot

 8½ Foot

 (Match-A-Score Model)

 8½ Foot

 1,080.00

 De Luxe 6 Star Shuffle Alley

 (Match-A-Score Model)

 8½ Foot

 1,080.00

 DeLuxe Bowling Alley

 (6 Player)

 11 Foot

 1,260.00

 14 Foot

 1,290.00

 18 Foot

 1,410.00
 CHICAGO COIN MACHINE CO. Classic Bowling League (6 Player) No List Price Authorized for Publication EXHIBIT SUPPLY CO. 

 14
 root
 1,290.00

 18
 Foot
 1,410.00

 Jumbo Bowling Alley
 (6 Player)

 13
 Foot
 1,490.00

 16
 Foot
 1,520.00

 20
 Foot
 1,520.00

 20
 Foot
 1,640.00

 Available in 25¢ Play, also available
 in 2 plays—25¢ with Credit Unit—Price

 on
 Reguest.

 Card Vendor, with base Single Column Double Column No List Price Authorized for Publication J. F. FRANTZ MFG. CO. Kicker & Catcher on Request. (Counter Game) ABT Challenger Pistol UNITED MUSIC CORP. ABT Chanenger Fist (Counter Game) ABT Guesser Scale ABT Rifle Sport (Shooting Gallery) UPA-100 100-Sel. Phonograph No List Price Authorized for Publication WILLIAMS MFG. CO. No List Price Authorized for Publication Reno (Single Player, 5 Ball) Naples (2 Player, 5-Ball) GENCO MFG. & SALES CO. 6-Pocket Pool Table Motorama Horoscope Fortune Teller Sweet Twenty One (2 Player Roll Down Game) Peppy, The Clown No List Price Authorized for Publication Gypsy Grandma Fortune Teller No List Price THE RUDOLPH WURLITZER CO. Model 2100 Phonograph, 200 Authorized for Publication Model 2104 Phonograph, 104 D. GOTTLIEB & CO. Sel Model 2150 Phonograph, 200 Silver (Single Player, 5-Ball) No List Price Authorized for Publication Sel.

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orized Model 5210 Wall Box, 200 Sel., 3-Wire Model 5207 Wall Box, 104 Sel., 3-Wire Model 257 Stepper, 104 Sel. Model 5115 Hi-Fi Corner Speaker, 4"-5" Matched Cones Model 5116 Hi-Fi Corner Speaker, 8" Heavy Duty with Extended Range

Model 5210 Wall Box,

...\$ 325.00

No

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Price Publication

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Price Publication

No



# ELEGANCE PERSONIFIED

# THE WURLITZER 2100

Styled to harmonize with the decor of the finest establishments, the Wurlitzer 2100 contributes its own subtle, colorful touch to any surroundings.

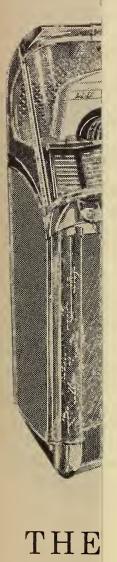
Musically as well as artistically it has no peer. It has become the favorite with top locations everywhere . . . proof of its unexcelled earning power.

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