



Juke box operators, disk jockeys, the record buying public and bees have been very good to Jimmie Rodgers, Roulette Records' newest singing sensation. In the few weeks since its release, "Honeycomb" has become one of the country's top selling records. Shown above with Jimmie, a lad from the lumber camps of Oregon, are Hugo Peretti (left) and Luigi Creatore, who, as A&R heads, have been busy as bees producing records that are making Roulette one of the industry's fastest rising labels.





FOUNDED BY BILL GERSH

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Volume XIX—Number 2

September 28, 1957

The

Changing

Picture!

For the past several years, we in the music business have been accustomed to thinking in terms of the benefits that a song acquires by being associated with a motion picture. However events in the past several months have proven that the reverse is just as true for motion pictures, i.e. a hit record can go a long way in making a picture a financial success.

A prime example is "Tammy" which comes from the film of the same name. When it was first released, the reviews of the picture indicated that it wouldn't go too far, that at best it would be the second feature on the bill. Yet it produced a smash record which motion picture people have taken advantage of in their advertising and exploitation. As a matter of fact, all advertising for the film proclaims the fact that the song "Tammy" came from it. And as a result of this hit song, the picture has been getting top billing on double features and is doing considerably more business than it might have otherwise expected.

Another example is "Lizzy" which produced the sensational "It's Not For Me To Say". The funny thing about this situation is that the Johnny Mathis record has already grossed more than the film, which is an amazing departure in entertaining finances.

Other current pictures that are benefiting by hit records are "Around The World In Eighty Days", "An Affair To Remember". "Love In The Afternoon" and "Band Of Angels".

What has been happening, in other words, is that the music business has been continually growing in importance and stature in relation to the rest of the entertainment world until now—and it has happened almost imperceptibly—instead of its being a one way proposition, instead of the song and the record gaining all the advantages of being associated with a movie, the reverse is happening more and more often. Motion picture producers are seeking tie-ins with potential hit songs and records for the exploitation that they give the picture.

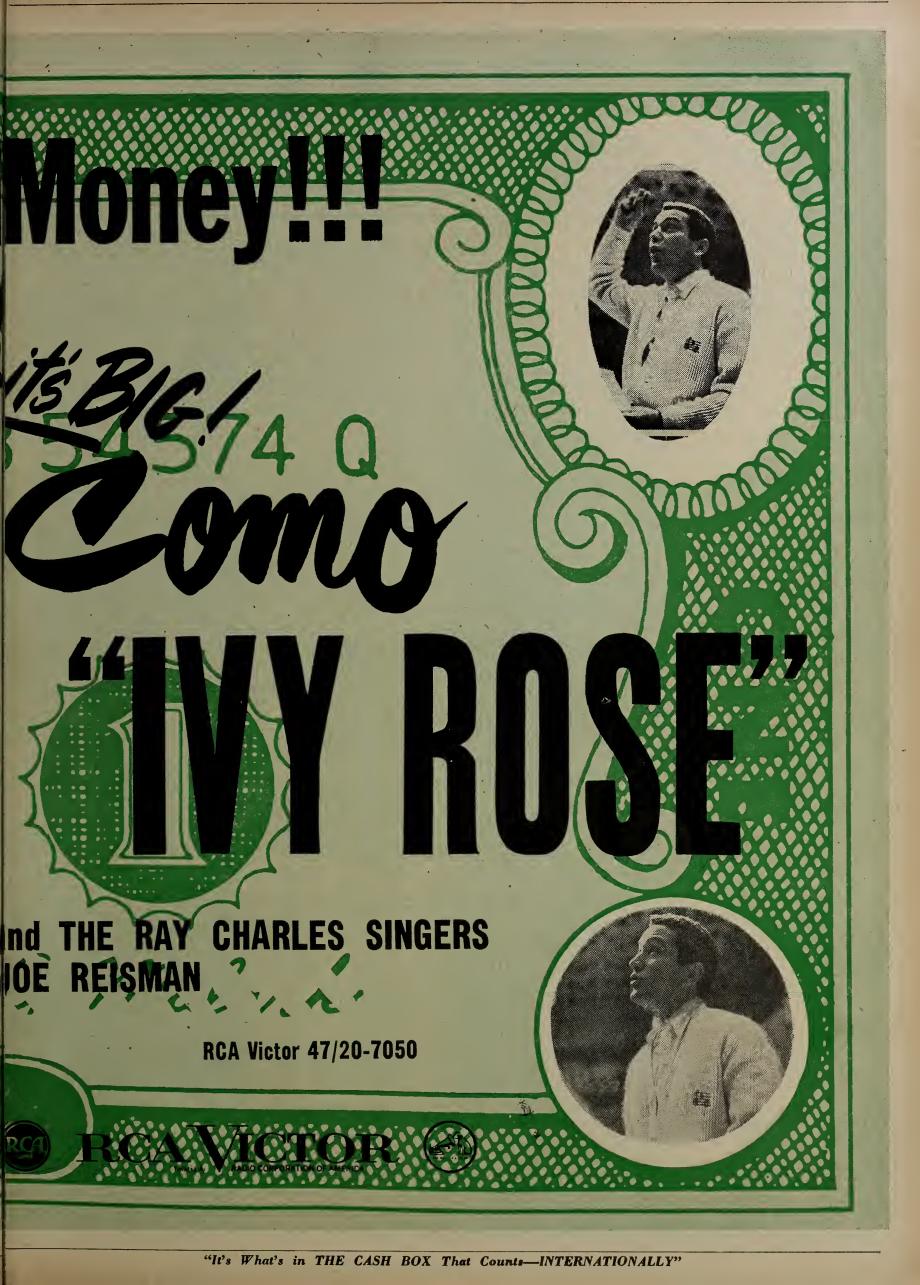
We are witnessing at this time on an almost daily basis the fantastic expansion of the record business. Each new development makes us realize all the more the increasing importance of the part of our industry is playing in the entertainment of the American public. And while we still want to go further and further because the possibilities for the future are limitless, we can nevertheless take pride in the distance we have traveled so far.



The Cash Box, Music







The Cash Box, Mu	usic	Pag	ge 8	S	eptember 28, 1957
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CR-61851—DEBBIE REYNOLDS French Heels	9Mr. Lee ★AT-1144-BOBBETTES Look At The Stars	Birthday Baby 18 32	So Beats My Heart For You MG-12499—ANGELA DRAKE Rock Bobbin' Boats	35 35 DE-30405—ELLA FITZGERALD It's Too Soon To	Wonderful! 41 41
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Don't Keep Me Silent DE-30398—GEORGE BARNES Around The World DE-30433—BILL SNYDER	Of An Island 12 8 CA-3762—	Darling It's Wonderful	I Didn't Know What Time I{ Was VI-1007—VIVIENNE You'ye Someone New	RO-4024—LARRY STORCH Around The World VE-10079—ELLA FITZGERALD	VI-6916—JAN PEERCE My Yiddishe Momme
Man Of A Thousand Faces. ME-71123—RICHARD	TENNESSEE ERNIE FORD Ivy League CO-40965—TONY BENNETT	Heart) Reminds Me	26—Teddy Bear	A Tisket A Tasket 36—Zip Zip	46—Cool Shake 48 43 *ME-71132—DEL-VIKINGS
HAYMAN Calypso Gal VI-6930—AMES BROTHERS Rockin' Shoes	I Am VE-10068—STAN WILSON Sweet Annabelle	16 16 DE-30448—CARMEN CAVALLARO An Affair To Remember	19 13 VI-7000—ELVIS PRESLEY Loving You		47—Dumplin's
2—Diana 2 2	11—Remember You're Mine	★JU-5292—DELLA REESE I Cried For You ME-71178—	27—White Silver	37—Melodie D'Amour	47 — Dumplin s IM-5461—ERNIE FREEMAN Beautiful Weekend
★AP-9831—PAUL ANKA Don't Gamble With Love	10 10 *DO-15602—PAT BOONE There's A Goldmine	MG-12542—AMBROSE ORCH. Georgian Rhumba	BR-55013—LENNON SISTERS	56 — LO-1751—EDMUNDO ROS Carnation Girl	★OK-7089—DOC BAGBY Sylvia's Callin'
3—That'll Be The Day	In The Sky	★VI-6981—KAY STARR Flim, Flam, Floo VI-7027—MELACHRINO O. Whatever Lola Wants	One Day A Little Girl DE-30363	So Little Time	48—Please Mr. Brown 47 —
AG-5276—RAVENS Dear One		18—Hula Love	Stars Fell On Alabama OJ-1002—DAVE GARDNER Fat Charlie	Angel 49 —	★ME-71157—SARAH VAUGHAN Band Of Angels
★BR-55009—THE CRICKETS I'm Looking For Someone Ta Love DE-30434—BUDDY HOLLY	13—Just Between	21 25 ★RO-4018—BUDDY KNOX Devil Woman	28—My One Sin	*DE-30423—BOBBY HELMS Standing At The End Of My World PP-115—SONNY LAND TRIO	54 55 ★CO-40974—FOUR LADS .
Rock Around With Ollie Vee	You And Me 20 24 ★CD-1330—CHORDETTES Soft Sands	33 36 *AP-9837—SPARKLETONES	52 58 ★EP-9229—FOUR COINS This Life	The Spreading Chestnut 39—Peanuts	His Invisible Hands
4-Honeycomb 3 4 DE-30418-GEORGIE SHAW Oh Mis'rable Love	Soft Sands	20—Send For Me	29—Bon Voyage 29 34	60 — ★OK-7088—LITTLE JOE & THRILLERS	51 — ★LA-125—SHEPHERD SISTERS Congratulations To
A Misrable Love ★RO-4015—JIMMIE RODGERS Their Hearts Were Full Of Spring	To Say 11 7 *CO-40851—JOHNNY MATHIS	±CA-3737—NAT "KING" COLE My Personal Possession	*PP-111—JANICE HARPER Tell Me That You	Lilly Lou 40—Keep-A-	51—Fraulein
5—Chances Are 6 21	Wasm And Tender KA-185—JANE MORGAN Around The World	21—There's A Gold- mine In The Sky	30—Deep Purple	Knockin'	46 – 52—Short Fat Fannie
★CO-40993—JOHNNY MATHIS The Twelfth Of Never	LO-1754— CYRIL STAPLETON O. Forgotten Dreams	25 20 DE-25001—BING CROSBY I'm An Old Cowhand	*LI-55099-BILLY WARD & DOMINOES Do It Again	Can't Believe You	53—Moonlight Swim
6—Whole Lot Of Shakin' Going On	15—Around The World	★DO-15602—PAT BOONE Remember You're Mine	31—l'm Gonna Sit Right Down	CD-1315—EVERLY BROTHERS I Wonder If I Care	54—Rebel
SU-267 JERRY LEE LEWIS	13 15 AP-9770—DON COSTA O. Everybody Loves Pierre	22—With You On My Mind 32 47	CR-61830—BILLY WILLIAMS Date With The Blues	As Much DE-30321—WEBB PIERCE Missing Yau DQ-15576—T. TOMMY	54—Kebel 57 44 55—Love Me To
7—Fascination 7 12 CO-40982—RAY ELLIS O.	CR-61741—LAWRENCE WELK O. Champagne Time CR-61856—McGuire Sisters Interlude	★CA-3782—NAT "KING" COLE Raintree County	HI-501—HARRY THE HIPSTER Live Fast, Die Young RO-4014—LARRY STORCH I'm Walkin'	I Saw You, I Saw You I Saw You, I Saw You ME-71118—CHUCK MILLER Rang Tang Ding Dong	55—Love Me To Pieces 34 23
Soft Sands CR-61864—DICK JACOBS O. Summertime In Venice	★DE-30262—VICTOR YOUNG O. Around The World— Crosby	23—Lips Of Wine 37 51 *CD-1336—ANDY WILLIAMS Straight From My	^{1'm Walkin'} 32—You're My One	42—Lasting Love 38 40 DE 30404—KITTX KALLEN	56—Mystery Of You
DE-30421—ETHEL SMITH Summer Love JU-5293—BIG AL SEARS Around The World	DE-30398—GEORGE BARNES Tammy JU-5293—BIG AL SEARS Fascination	Straight From My Heart 24—Wake Up	And Only Love 23 27 *VE-10070—RICKY NELSON	DE-30404—KITTY KALLEN Long Lonely Nights ★EP-9227—SAL MINEO You Shouldn't Do That	57—Reet Petite
★KA-191—JANE MORGAN Fascination (instru.) LO-1758—CHRIS HAMALTON Opus #1	KA-185—JANE MORGAN It's Not For Me To Say ★LO-1746—MANTOVANI O. Road To Ballingary	Little Susie 53 – *CD-1337—EVERLY BROTHERS	Honey Rock	43—Plaything 58 56	58—Swinging Sweethearts
ME-71152—DAVID CARROLL O. Swinging Sweethearts VI-6980—DINAH SHORE	MG-12507— RAY CHARLES SINGERS Take A Trip To Memory Lane	*CD-1337—EVERLY BROTHERS Maybe Tomorrow 25—An Affair To	33—Star Dust 22 22 BR-55027—AL HIBBLER Stormy Weather	★DO-15643—NICK TODD The Honey Song ME-71173—CHUCK MILLER After Yesterday	59—Love Letters
8—Rainbow	RO-4024—LARRY STORCH Goody Goody TH-1956—JACK HASKELL	Remember 27 31 DE-30448—CARMEN CAVALLARO	Stormy Weather ★LI-55071—BILLY WARD & DOMINOES Lucinda	★RV-3505—TED NEWMAN Unlucky Me VI-7029—JUDY FAYE	In The Sand 30 28
9 11 CC-1013—BOBBY BREEN We Will Make Love	Away Out West VI-6677—EDDIE FISHER Cindy Oh Cindy VI-6853—MANNY LOPEZ O.	My Heart Reminds Me ★CO-40945—VIC DAMONE In The Eyes Of The World	34—June Night	Who Cares 44—Mister Fire Eyes	60—Searchin' 28 26
★KA-184—RUSS HAMILTON We Will Make Love JU-5290—BILL DARNEL Do You Care	VI-6853-MANNY LOPEZ O. Summer Romance VI-6947-EDDIE FISHER Slow Burning Love	DE-30362—CARMEN CAVALLARO While The Night Winds Sing	31 29 ★FR-777—JIMMY DORSEY O. Jay-Dee's Boogie Woogie	★DO-15612—BONNIE GUITAR There's A New Moon Over My Shoulder	60—Whispering Bells
GUUE. AT-Atia	ton CK—Checker DE	D—Dale EP—Epic GE- E—Decca ER—Era GL-	E—Gee JZ—Josia MG L—Glory KA—Kapp MO	G-MGM PR-Prestige RV- O-Modern PT-Point SA-	
AB-Abbott BN-Beni AC-Atco BR-Brun AF-Actio Fidelity BT-Beth AG-Argo BY-Bally	aida CL—Colonial DL nswick CM—Cameo DC thlebem CN—Chancellor DS Ily CO—Columbia DT	L—DeLuxe EX—Excello GO- O—Dot FB—Fabor HE- S—Disneyland FE—Federal HI- T—Dooto FI—Fiesta HY-	D—Gone KI—King NG E—Herald LA—Lonce OJ- I—Hip LI—Liberty OK Y—Hickory LO—London PE-	G—Norgran PV—Piv SE— I—OJ RA—Rainbow SG- K—Okeh RE—Regent SP— E—Peacock RM—Rama SU-	-Seeco VE-Verve -Sage VI-RCA Victor -Specialty VJ-Vee Jay -Sun VK-Vik
AL-Arddin CA-Copi AO-Apolio CC-Chic * INDICATES BEST SELLING	pitol <u>CR—Caral</u> DU Ic <u>CS—Class</u> EL G RECORD OR RECORDS.	U—Duke FL—Flash IM- L—Eldorada FP—Flip	A—Imperial LU—Luniverse PI-	Pilgrim RORoulette TH-	I—Thunderbird VP—Vip
	order of their popularity based o I tune on the reverse side.	on a continuing weekly national s	survey of leading retail dealers o	by The Cash Box. Each listing in	cludes the name of the song,

The number, artists and tane on the reverse side.
 The numbers underneath the title indicate the positions of the record last week and two weeks ago, respectively.
 All labels listed in alphabetical order.

The Cash Box, Music

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JOE MAPHIS & Rose Lee

A Picture, a Ring and a Curl *b/w* I Gotta Lotta Lovin' 4 — 41004-c



JIMMY "JIGGS" CARROLL

Again *b*/w

The Lady Is You Jimmy "Jiggs" Carroll with His Orchestra and Chorus Saxophone Solo—Jimmy "Jiggs" Carroll 4 — 41003



MAHALIA JACKSON

Mahalia Jackson stars in an all-star cast on the CBS Television premiere of the new, color spectacular series, "The Du Pont Show of the Month"---Sunday, September 29th, 9 to 10:30. Paul Gregory's "Crescendo" introduces the new series . . . and also Mahalia to an even greater audience than she already has! A tremendous talent! You'll see it immediately in terms of sales!

Trouble

b/w He's a Light unto My Pathway Mahalia Jackson with orchestra and chorus <u>4-41000</u>



FREDDIE HART

Say No More *b/w* The Outside World 4 — 41005·c

THE SURE-FIRE HITS ARE ON COLUMBIA RECORDS THE HOTTEST COMPANY IN THE BUSINESS



ROGER WILLIAMS (Kapp 197) P, "TILL" (2:55)

(Kopp 197)
B+ "TILL" (2:55) [Chappell AS-CAP—Sigman, Danvers] Kapp's "fabulous" piano virtuoso, who has been doing magnificently in the LP department, lends his delicate touch to a beautiful theme that has been making regional noise for the past three or four months. This new wax-ing could send the song onto the charts once again. Piano, ork and chorus blend beautifully on one of the top grade tunes of the year.
C+ "BIG TOWN" (2:46) [Garland string backdrop, Williams fashions a jazz flavored solo, painting a musical picture of a big city.

VIKKI NELSON (Vik 0292)

(Vik 0292) **B** "JUST ONE MORE SMILE" (2:22) [Lowell BMI — Williams] Vikki Nelson really swings as she leans into a potent rock and roll swinger that should have the kids hoppin'. Her raspy vocal is exciting. Catchy thing that could make the erade grade.

C+ "YOU CAN'T GET AWAY FROM ME" (2:12) [Eden BMI— Otis, Benton] A hand-clapping jump novelty is delivered with spirit by the lark. Hard-driving item.

BILL DARNEL (Jubilee 5298)

(Jubilee 5298) **B**+[Cordial BMI—Wooley] Bill Dar-nel could make big noise with his powerful rhythm reading of a com-mercial jump item loaded with teen-appeal. Bill made some territorial noise with his "Rainbow" waxing, and this follow-up could make it on a national scale. a national scale.

C+ "HEAVENLY FATHER" (2:24) [Benell BMI—McGriff] A beauti-ful religious song that hit big in the R & B market about 5 years ago, is given an emotional reading by Dar-nel. Pretty song.

THREE D'S

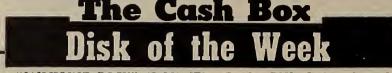
(Paris 508) **B**. "NEVER LET YOU GO" (2:15) [Greta BMI—Doyle] The Three D's could cash in with this extremely commercial rock and roller. Side has a number of clever vocal gimmicks and a good dance beat right up the teenager's alley. Side has a sound that'll keep the boxes hoppin'.

C+ "BIRTH OF AN ANGEL" (2:37) [Greta BMI — LaRoche, Doyle] The boys fashion a ballad on this end. Good fish beat material.

LOU CARTER

(Golden Crest 116) **B**+ "THE DAY I WROTE I LOVE [Ludlow BMI—Carter] Louis Carter, who is rapidly becoming a TV favorite is big concurrence on the Porym who is rapidly becoming a TV favorite via his appearances on the Perry Como Show, has penned another hilarious novelty which he delivers here. It's a very funny take-off on Pat Boone's "Love Letters In The Sand". The title alone will give you an idea of the zany lyrics. It's set to an easy rock and roll beat that immediately makes one think of "Love Letters". Dee jays looking for some-thing different in the way of program-ming will have a picnic with this one. one.

C+ "RED SWEAT" (2:20) [Ludlow movely about a boss in a factory who wanted his employes to "sweat blood".



"JAILHOUSE ROCK" (2:10) [Elvis Presley BMI—Leiber, Stoller] "TREAT ME NICE" (2:02) [Elvis Presley BMI–Leiber, Stoller] ELVIS PRESLEY (RCA Victor 7035)

ELVIS PRESLEY (RCA Victor 7035) • That man is here again with another smash disk that should find it a breeze topping the million mark. That man, of course, is Elvis Presley, whose amazing success as a recording artist is almost unbe-lievable. On this coupling, Presley leans into two songs which he sings in his soon-to-be-released Avon film, "Jailhouse Rock". One half is the film's title song. It's a frantic wailer that features the Pres at his spirited best. Real house-rocker describing a rock and roll jamboree in a penitentiary. Torrid stuff the kids will love. The companion piece "Treat Me Nice" is a smooth rhythm rocker that the songster presents in a deep voice. Good dance number reminiscent of Presley's "Don't Be Cruel" and his current gold disker "Teddy Bear". Dealers, ops and jockeys can't go wrong with this double decker.

"JUST BORN" (2:31) "IVY ROSE" (3:04)
[Winneton BMI—Dixon, Smith] [Roncom ASCAP—Hoffman, Manning] PERRY COMO (RCA Victor 7050)
Heading into what could be his biggest year on television, Perry Como comes up with a new release that will probably be a tremendous smash. The disk couples two wonderful sides that display Como in different moods. "Just Born (To Be Your Baby)" is a happy-go-lucky handclapper with a lighthearted lyric and a most contagious melody. Perry swings freely thru this delightful novelty romancer and hands in a superb, relaxed reading. Equally inviting is "Ivy Rose", a fragile waltz ballad with a tender romantic storyline. Soft and heartfelt vocal enhanced by a lovely choir-like backdrop supplied by the Ray Charles Singers. Exposure of these two tunes on his own show, should give Como an instantaneous best-seller.

"I STILL LOVE YOU" (2:00) [Travis BMI—Domino, Bartholo-mew, Watson, Palmer] "WAIT AND SEE" (2:03) [Travis BMI—Domino, Bartholomew]

FATS DOMINO (Imperial 5467) Fabulous Fats, a man who has done as much for the popularization • Fabulous Fats, a man who has done as much for the popularization of rock and roll music as any other individual, continues on his merry way and turns out another pair of excellent swingers that should break the charts in short order. One half "I Still Love You" is a terrific rocker with that easy free-swinging beat and sound that have made Fats such a rage. Commercial cutie with a great dance beat for the kids. Equally appealing is the companion deck "Wait And See". This is a slower-beat rocker which Domino performs in the forthcoming Vanguard movie "Jamboree". The kids are sure to go in a big way for both numbers. Add another twin hit to Domino's unbroken chain of big money-makers of big money-makers.

"TELL ME THAT YOU LOVE ME" (2:10) [Pamco BMI—Anka] "I LOVE YOU, BABY" (2 [Pamco BMI-Anka] PAUL ANKA (ABC-Paramount 9855) PAUL ANKA (ABC-Paramount 9855) • Sixteen year-old Canadian lad Paul Anka hit pay dirt as few people do, when he struck it rich with a song called "Diana"—his own com-position and his own recording. The song is currently riding right up at the top of almost every chart in the U.S., England and Canada. In answer to the teenagers' frantic requests for more and more record-ings by Anka, ABC-Paramount this week issued two swinging new sides that should cash in again for all concerned. Both sides were penned by Paul and both are replete with excellent gimmicks that should meet with the youngsters' approval. "Tell Me That You Love Me" is an R & R bouncer and "I Love You, Baby" is a good free-swinging handclapper. Two money-makers . . . take your pick.

"THAT'S THE WAY IT COES" (2:36) [Symphony House ASCAP —Caze, Stillman]

"SAYUNANA (2:23) (2:00) —Ga: [Irving Berlin ASCAP—Berlin] —Ga: EDDIE FISHER (RCA Victor 7051) EDDIE FISHER (RCA Victor 7051) EDDIE FISHER (RCA Victor 7051) The '57-'58 season should be a tremendous one for Eddie Fisher. The songster returns to television with a big show on NBC and his first single of this fall also has the "big" sign etched into every groove. One half features Eddie with a thrilling production arrangement of the title tune from the new Marlon Brando pic "Sayonara". The singer does a great job in delivering this potent oriental ballad from the pen of Irving Berlin, and gets a sensational assist from Hugo Winterhalter. Excellent job from every angle. But don't sell the coupling short. "That's The Way It Goes" is a sentimental ballad smoothly styled by Fisher. It's an American adaptation of one of Germany's #1 hits of last year. Here again Fisher is accompanied by a lush chorus and ork. Beautiful two-sider that could take off rapidly.

"SAYONARA"

ROY HAMILTON

ROY HAMILTON (Epic 9232) **B**+ SINGS" (2:36) [Leeds ASCAP —Rome, Herpin] A beautiful and emotional standard, is treated to a dramatic delivery by the exciting voice of Roy Hamilton. Potent ar-rangement that builds in intensity as the side progresses. Hamilton fans will go for this one in a big way. It could make noise. **C**+ "I'M GONNA LOCK YOU IN Key)" (1:57) [Eby BMI—Thomas] Roy belts on this end as he rocks thru a solid swinger.

SONNY ROSSI ORCH.

SONNY ROSSI ORCH. (Mardi-Gras 1034)' **B**+ [Chappell ASCAP — Porter] A Cole Porter classic is set to a cha cha beat by Sonny Rossi and his ork with excellent results. The band comes up with some fabulous instrumentation and an exciting vocal by Herb and Betty. One of the most commercial cha cha sides to hit the market in many months. It could even make noise in the pop market. **C**+ [Mutual Music Society ASCAP— Werner, Werner] A smooth cha cha dance disk is pleasantly offered on this end. Instrumental side. **DON CHERRY**

DON CHERRY

DON CHERRY (Columbia 41014) **B**+ "I KEEP RUNNING AWAY FROM YOU" (1:55) [Irving Ber-lin ASCAP—Berlin] Ray Conniff sets up an excellent backdrop for Don Cherry's exciting interpretation of a beautifully written rhythm item from the pen of Irving Berlin. Galloping tempo romancer that could make it via this record. Dee jays have been giving other renditions heavy air play. When they spin this one, the song could break.

song could break. A FERRYBOAT CALLED MIN-ERVA" (1:55) [Planetary AS-CAP-Hoffman, Manning] This side makes Cherry's coupling a twin threat. It's another bounce beat novelty with a delightful lyric and a contagious melody. Immediately reminds the listener of Judy Garland's smash "The Trolley Song". Strong sleeper disk.

SHEB WOOLEY

SHEB WOOLEY (MGM 12541) **B**+[Cordial BMI — Wooley] Sheb Wooley has a cute shuffle beat ro-mancer that could do well for him in pop and country circles. Clever lyrics set to a commercial beat and an inviting melody. Long-shot that inviting melody could come thru.

C+ "I'M TOO YOUNG" (2:13) [Cordial BMI—Wooley] This end has Wooley and a chorus drifting thru a delightful latin tempo ditty.

ROBBIN HOOD

ROBBIN HOOD (MGM 12556) **B**+ "LIKE CRAZY" (1:52) [World ASCAP — Shuman, Shuman] A delightful corn-ball novelty loaded with spunk is pertly styled by Robbin Hood to a bright and colorful tempo. Robbin gets a fine vocal assist from the Yale Brothers. Spirited hand-clapper that could make noise for the lark. It's one of her best sides to date. date.

C+ (2:34) [Bourne ASCAP—Roberts, Wayne] A tearful waltz ballad is chanted with a lonely and heavy heart by the Robbin. Pretty melody.





(Decco 30401) **B**+ "ANNA" (3:00) [Hollis BMI— "Ole Caterina" comes this two-sider. Featuring Miss Valente and her brother on vocal and guitar, the pair offer an extremely contagious Spanish vocal of Silvana Mangano's hit of a few years ago. Exciting stuff with a refreshing sound.

B "EL CUMBANCHERO" (2:46) [Peer International BMI — Her-nandez] The brother-sister team blends perfectly on this high-speed delivery of a Latin evergreen. Side moves.

DON SCHRAIER ROCKTET (Crystolette 714)

(Crystolette 714) **B** "DORA LEE" (1:57) [Jon-Miles BMI—Tortorice] The Don Schra-ier Rocktet, featuring John Anthony, rock thru a smooth sailing dance opus that should do well with the kids. Side has a simple sound that catches the listener's attention.

C+ "ZEI GEZUNT" (1:39) [Tobey ASCAP — Tobias, Zandberg] A common Yiddish expression is set to a swinging beat by the Rocktet. Solid iumper.

THE PARIS SISTERS (Imperial 5465)

(Imperiol 5465) **B**+ "TELL ME MORE" (2:12) instrumental effects serve as a ter-rific introduction for the Paris Sisters' wonderful rock and roll treatment of a commercial ballad. Excellent teen stuff loaded with clickability. Gals sell the song.

C+ "OLD ENOUGH TO CRY" (2:05) [Travis BMI—Schwartz, Kauff-man] Another rhythmic R & R ballad presented with style.

PAUL WHITEMAN'S ORCHESTRA (Grand Aword 1015)

(Grand Aword 1015) **B** "ALOHA OE" (2:55) [—Liliuka-lani] Grand Award issues two beautiful sides from Paul Whiteman's forthcoming LP "Hawaiian Magic". This half is an enchanting, string-filled, dreamy arrangement of one of the best known Hawaiian standards. Lovely mood programming.

C+ "ON THE BEACH AT WAIKI-Kailimai, Stover] Another Hawaiian evergreen lushy styled by the maestro with a steel guitar handling the lead on this end.

THE RAVES (Liberty 55103)

(Liberty 55103) **B**+ "DON'T BUG ME BABY" (1:51) [Keynote ASCAP — McReynolds, O'Hara, Robinson] An exciting new rock and roll group, the Raves, come up with an ultra-commercial side in their very first release. Swinging R & R stuff with some good gimmicks that should have the kids dropping the coins into their juke boxes. Novelty could catch and break big.

B "IF I KNEW THE WAY" (2:18) [Keynote A S C A P — Ostrom, George] Slow ballad material is chanted with great teenappeal by the crew. Emotional love song.



"KEEP A KNOCKIN'" (2:25) [Venice BMI-Penniman] "CAN'T BELIEVE YOU WANNA LEAVE" (2:22) [Venice BMI-Price] LITTLE RICHARD (Specialty 611)

• The big name of Little Richard is in the spotlight once again as the wailer follows-up his huge money-maker "Jenny Jenny" with another wild and torrid jolter dubbed "Keep A Knockin'". Housed in a special photo sleeve, the disk should enjoy great success in the pop market. (See R & B Reviews).

"SILHOUETTES" [Regent BMI—Slay, Crewe] "DADDY COOL" [Regent BMI—Slay, Crewe] THE RAYS (Cameo 117)

DISK & SLEEPER

"SILHOUETTES" [Regent BMI—Slay, Crewe] "DADDY COOL" [Regent BMI—Slay, Crewe] THE DIAMONDS (Mercury 71197)

VERY GOOD

B

C+ GOOD

(Cameo 117) (Mercury 71197) • Two big versions of a tremendous new rock and roll ballad bowed on the scene this week, and from all indications, the song should be one of the big ones of the fall season. Titled "Silhouettes", the original rendition features a new group called the Rays on the Cameo label—a master just purchased by Cameo. The other big version stars the Diamonds, the "Little Darlin" boys currently riding the charts with "Zip, Zip". The song has a great teenage sound and an extremely in-teresting lyric the kids will love. Two potent waxings that should make big noise on the charts . . . take your pick. Flip of both disks is the same song also, a finger snappin' rocker dubbed "Daddy Cool". Watch the charts for "Silhouettes".

"I STILL BELONG TO YOU" (2:24) [Robbins ASCAP-Hamilton] "WEDDING RING" (2:08) [Artists ASCAP-Hulme] RUSS HAMILTON (Kopp 194)

RUSS HAMILTON (Kopp 194)
The refreshing voice of young Britisher Russ Hamilton and an extremely simple tune called "Rainbow" (composed by Hamilton) resulted in a tremendous hit record for the Kapp label and the birth of a new star on the disk scene. Now the same charming voice is set to a delightful new original and we can expect lightning to strike twice. The new Hamilton waxing is tagged "I Still Belong To You", a fragile love song warbled with a most pleasant lilt. Hamilton's style and sound is so easy on the ears that each listen makes the song more inviting. The coupler is an infectious bouncer labeled "Wedding Ring". Another light and infectious ditty also enhanced by a female vocal backdrop such as that used on "Rainbow". Two sides that should make big noise, with the upper half leading the way.

"WHAT'CHA GOTTA LOSE" (1:51) [Hill & Range BMI—Wise, Thomas] "COME ALONG WITH ME" (2:01) [Pure BMI—Stevens]

DEL-VIKINGS (Mercury 71180)

• With two king-size smashes under their belts ("Come Go With Me" and "Whispering Bells") the Del-Vikings hit the market with a tre-mendous new rock and roller that could be their biggest one to date. Featuring the voice of Gus Backus in the lead, the quintet cuts thru a swinging handclapper that just can't miss being a favorite with the teenagers. The song is titled "What'Cha Gotta Lose" and displays the group's super-commercial harmony at its best. The boxes will be swinging when this side appears on the title strips. The flip side, "Come Along With Me" is another swinger but with a slower beat. Here Norman Wright handles the lead role on a tune that immediately reminds the listener of the crew's first big hit "Come Go With Me". Top half is a big one to watch closely.

"LET ME BE LOVED" (2:39) [Livingston & Evans ASCAP—Livingston, Evans] "CALL OF THE WEST" (2:50) [Burlington ASCAP—Mantilla]

MANTOVANI & ORCHESTRA (London 1761)

MANTOVANI & ORCHESTRA (London 1761) • Mantovani, who played a major role in making "Around The World" one of the biggest instrumental hits of the year, follows-up his long running chart rider with another film theme recording that should keep Monti's name before the public well into 1958. The song is an enchanting mood opus titled "Let Me Be Loved"—the main theme from the up-coming film "The James Dean Story". It's a beautiful arrange-ment of a lovely melody enhanced by the trumpet of Stan Newsome. The featured trumpet is again extremely effective and should meet with the approval of all age groups. When the James Dean biography pic hits the screen, look for the Montovani recording to make a big move on the charts. The lower lid, "Call Of The West", opens with the cry of coyotes and leads into a lovely western theme with strings show-casing Tommy Reilly's harmonica. Keep a tab on the top side.

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D

FAIR

MEDIOCRE

(Copitol 3794) **B**+ "BLAME IT ON PAREE" (2:58) [Sherwin ASCAP—Stept, Apple-baum] Nelson Riddle gets some in-teresting and refreshing new sounds out of the instruments he's using here. He paints a gay, free-swinging musical picture of Paree. Dee jays interested in something different in the way of instrumentals should turn to this side. Could happen, it's got color. color.

C+TOWN" (2:20) [Ardmore AS-CAP—Shanklin, Green, Mysior, Har-vey] The melody is more wistful on this end, but the instrumental effects just as interesting. Pretty song.

JOE LEAHY ORCHESTRA (Notionol 108)

(Notionol 108) **B** "TWICE AROUND THE IS-LAND" (1:59) [Manlowe ASCAP —Montclair, Mandell] A spright and colorful instrumental bouncer is joy-ously fashioned by Joe Leahy's orch-estra. Lighthearted pick-me-up that should get heavy play from jockeys. **B** "BEYOND THE STARS" (2:47) [Cromwell ASCAP — Leahy, Lampkin] Leahy co-authored this lovely background theme which he presents in a charming romantic man-ner. Enchanting mood item that

ner. Enchanting mood item grows on you with each listen. item that

LARRY STORCH (Roulette 4024)

(Roulette 4024) **B**+ "AROUND THE WORLD" (2:20) [Victor Young ASCAP—Young, Adamson] Larry Storch, who came up with a successful novelty disk in "I'm Walkin'", should have another money-maker in his amusing treat-ment of this chart rider. He plays the role of a girl called Shirley (from Brooklyn) who travels around the world in search of her boy friend. Amusing novelty. Good change of pace programming. **c** "GOODY GOODY" (2:04) [De-

C+ Sylva, Brown & Henderson AS-CAP—Malneck, Mercer] Here Larry presents a current hit as a Britisher would sing it. Funny.

DICK DUANE (GNP 127)

(GNP 127) **B** "SAVANNA" (2:16) [Harwin ASCAP—Arlen, Harburg] Duane, in his initial effort for GNP, sings a rhythmic romancer from the score of the new B'way musical "Jamaica." A charming entry, Duane handles its calypso-like tempo expressively. The waxing is sure to get a good deal of play from the platter spinners. — "WHAT GOOD DOES IT DO"

B (2:45) [Harwin ASCAP—Arlen, Harburg] Again from the "Jamaica" score, Duane sings a song with a Caribbean flavor in virile style. Will also favor the deejays.

JACK ZIMMERMANN (Golden Crest 113)

B+ASCAP—Levitan] A very catchy instrumental-vocal by the Zimmerman instrumental-vocal by the Zimmerman ork and choir may mean a chart run. The ork provides the steady beat, a chorus the phrase "It's Love" plus several lyrics, and a whistle the tune. This combination sends out an appeal-ing waxing the kids should discover a delight. Keep close tabs on this one. C+ [Mills ASCAP—Milton] The ork and chorus settle tenderly on a pleas-

and chorus settle tenderly on a pleas-ant ballad. Effective tinkle of bells in background.







Record Reviews B VERY GOOD DISK & SLEEPER FAIR A C \mathbf{B} + EXCELLENT C + GOODMEDIOCRE D "Only those records best suited for commercial use are reviewed by THE CASH BOX" LAURA LESLIE (MGM 12550) The Cash Box

B "ONE IS A LONELY NUMBER" (2:25) [Miller ASCAP—Webster, Brodszky] The thrush wistfully ren-ders a melody from the "Let's Be Happy" flick. Class tune sung with taste by Miss Leslie.

C+ "ALL I AM IS YOU" (2:31) [Miller ASCAP — Bayhi, McNa-mara] A smooth ballad finds the artist once again in fine form. Rich ork support.

THE ANDREWS SISTERS (Capitol F3784)

B "I'M GOIN' HOME" (2:14) [Par-Four ASCAP — Weschler, Gold-rino] The famed trio blends with surehanded harmony on a tuneful waltz deejays should find a programming delight. Whistle that weaves thru the effort greatly supports the spirited goings on.

C+ "BY HIS WORD" (2:34) [Leeds ASCAP—Campbell, Huntly] An inspirational number, set to a march-ing tempo, gives the gals another well-performed uptempo affair.

DAMITA JO (ABC-Paramount 9849)

B "DISILLUSIONED LOVERS" (2:01) [Sunbear BMI—Jo] Miss Jo dynamically delivers a sort of up-tempo "Heartbreak Hotel" which ought to gain an eager juke-box trade. Polished beat stint the kids can rock to.

C+ "MY HEART IS A HOME (CRY-ING FOR YOU)" (2:32) [Ampco ASCAP — Crane, Weiner] Another tune with a familiar ring ("You Be-long To Me") is expressed by the artist in rocking ballad style. Talented word performance vocal performance.

LEO DIAMOND (Roulette 4025)

B+ "TILL" (2:37) [Chappell ASCAP —Sigman, Danbers] The melody is showing renewed interest from the diskery and this version by har-monica pro Leo Diamond ranks among the best. Diamond's fleet read-ing of the item effectively takes the spotlight, while a combo backing lends artful support. Should share the sales prize with versions from Percy Faith, and Roger Williams. Inviting harmonica work.

C+ "SUNRISE IN TEXAS" (1:56) [El Dorado ASCAP — Diamond] A rolling Diamond original provides the artist with a vehicle for several good stunts on the instrument.

CONNIE CONWAY (Dot 15629)

B+ "A BEGGAR" (1:52) [Lowery BMI—White, Ross, Welch] Con-way's debut for Dot has excellent chart prospects. The song has a sure-handed teen approach and Conway's reading of it contains the under-standing to bring the message of longing over to the kids. Pressing looks strong looks strong.

B+ "HANDS ACROSS THE TABLE" (1:44) [Mills ASCAP — Parish, Delettre] A sentimental oldie is treat-ed ala Pat Boone by the vocalist. The side beautifully lends itself to a teen market and could also bring Conway a chart winner.

LENA HORNE (RCA Victor 7037)

B+ "PUSH DE BUTTON" (2:27) [E. H. Morris ASCAP—Arlen, Harburg] Miss Horne, in a selection from the Broadway show she will star in shortly, "Jamaica," performs delightfully on a witty calypso about the push-button age. Handsome pro-duction platter spinners will air heavily. heavily.

B "COCOANUT SWEET" (2:27) [E. H. Morris ASCAP — Arlen, Harburg] A lovely Harold Arlen melody from "Jamaica" is expressed in the exciting, but warm, Horne manner manner.

MARY SMALL (Coral 61883)

B+ ASCAP—Quadling, Howard, Jurgens] An oldie is refurbished by Miss Small with possible chart-hitting results. The opus forgoes its ballad quality as the songstress sets a nifty swing pace. Dick Jacobs leads the ork and chorus with his usual dependability. Waxing could make noise.

B "THE BRUSH OFF" (2:23) [Sequence ASCAP — Hoffman, Manning] The artist refreshingly handles a real cute novelty-romancer. Pressing has a charming way and could also realize important sales.

HOP-A-LONG WONG (Amusing 101)

C+ "I'M GONNA SIT RIGHT DOWN & WRITE MYSELF A LETTER" [DeSylva, Brown & Henderson AS-CAP—Young, Ahlert] The Amusing label debuts on the disk scene with a comedy vocal by a Mr. Wong of the current high-riding hit.

C "GOODY - GOODY" [DeSylva, Brown & Henderson ASCAP— Melneck, Mercer] Another oldie cur-rently on the charts, is the subject of Wong's Chinese accent satire.

CORNEL GUNTER (Liberty 55096)

B "NEIGHBOR HOOD DANCE" (2:26) [House Of Fortune BMI —Motola, Martin] Cornel Gunter, a smooth voiced rock and roll balladeer, debuts on Liberty with a touching and commercial teenage ballad about a boy and girl's meeting at a dance. Simple choral backdrop is a fine show-case for the lad's lovely voice. Kids should like this one.

C+ "IF WE SHOULD MEET AGAIN" (2:07) [House Of For-tune BMI—Motola, Martin] Another emotional romantic ballad with teenappeal.

WALTER SOLEK (Dana 2125)

"MORRIS-MORRIS **B** "MORRIS-MORRIS . . . SING ANOTHER CHORUS" [Dana BMI—Solek] The session is a humor-ous vocal-instrumental polka by the popular Solek crew. Dealer's with SING popular Solek crew. Dealer's with polka traffic will find the pressing a brisk sales attraction.

"WHOO-PIE SHOO-PIE" [Wolo-"WHOO-PIE SHOO-PIE" [wolo-wic, Moore] Another polka ditty featuring happy-go-lucky lines set to a catchy melody is performed joy-fully by the outfit.

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"DUNYA" (2:16) [Sanga BMI-Hays, Carawan]

"QUINTO" (2:45) [Hollis BMI-Petrassi, Hays, Arkin]

THE TARRIERS (Glory 264)

• If you want to be pleasantly surprised, listen in to the Tarriers' latest release, "Dunya". A glance at the title and the artist immediately makes one think of calypso. But "Dunya" is as far away from calypso as a song can get. It's a gay and jovial polka-like bouncer that the boys deliver sensationally. The side is just loaded with happiness and spirit and could easily develop into a bigger hit than "The Banana Boat' Song". One of the most refreshing novelties to hit the market in many months. The beat and guitar accompaniment are just fabulous. Lower lid, "Quinto (My Little Pony)" is a delighful folk flavored ballad (from the film "Bitter Rice") presented with a number of cute vocal gimmicks. Charming companion piece. But don't let the top side slip thru your fingers.

"CROSS OVER" (2:21) [Kahl BMI-Jones, Smith] "IT'S SHAMEFUL" (2:18) [Planetary ASCAP-Shelley, Whitman]

JIMMY BOWEN (Roulette 4023)

• Jimmy Bowen, who rose to national prominence with his swinging rendition of "I'm Stickin' With You" and followed-up with another coin catcher "Warm Up To Me Baby", looks for his third hit with a song called "Cross-Over". And it sounds as tho the youngster might have his biggest hit to date in this teen item. It's a powerful bouncer with a pleasant teenage lyric and a delightful dance beat. Jimmy performs the song in the forthcoming Vanguard film "Jamboree". And by the time the pic hits the screens, this platter should be well on its way toward the top. The lower lid "It's Shameful" is a sentimental love tune set to an easy-shuffling beat. Watch the top half go.

"THE SPREADING CHESTNUT" (2:40) [Merge BMI-Duncan, Jacobson] "PRETEND YOU DON'T SEE HER" (2:39) [Rosemeadow ASCAP-Allen] JERRY VALE (Columbia 41010)

• When Jerry Vale has a good piece of material, he's tough to beat. And that's just what the vocalist has in a song called "The Spreading Chestnut", his latest Columbia waxing. It's a warm and fragile love song with a delicate melody that reminds the listener of the heart-warming songs one hears around Christmas time. This melody is neatly woven into a sentimental lyric that's outstanding. Class material right in line with the many top drawer ballads on the charts today. This song could be a tremendous money maker. Flip, "Pretend You Don't See Her" is a heavy hearted love song tearfully fashioned against a lush string backdrop. Top side could give Vale his biggest hit since "You Don't Know Me".

"SUMMERTIME" (2:24) [New World ASCAP-Gershwin, Gershwin] "YOU SEND ME" (2:41) [Higuera BMI-Cooke]

SAM COOKE (Keen 34013)

• A fabulous new voice bows on the disk scene this week with one of the most exciting recordings of a standard we've heard since Billy Williams' waxing of "I'm Gonna Sit Right Down". The artist's name is Sam Cooke and his thrilling vocal technique can be previewed on the Keen label as he fashions the great oldie "Summertime". Cooke sings with a blues feeling and glides so softly thru this classic, that he makes the song a wonderful new experience. A lush chorus enhances Cooke's absolutely different delivery. Jockeys interested in great new talent oughta listen to this lad. Flip, "You Send Me" is a pleasant R & R ballad.

[Tiger-Brookville BMI— Lieber, Stoller, Relf]

"ROCK AND CRY' (2:14)

CLYDE McPHATTER (Atlantic 1158)

[Progressive BMI-Heath]

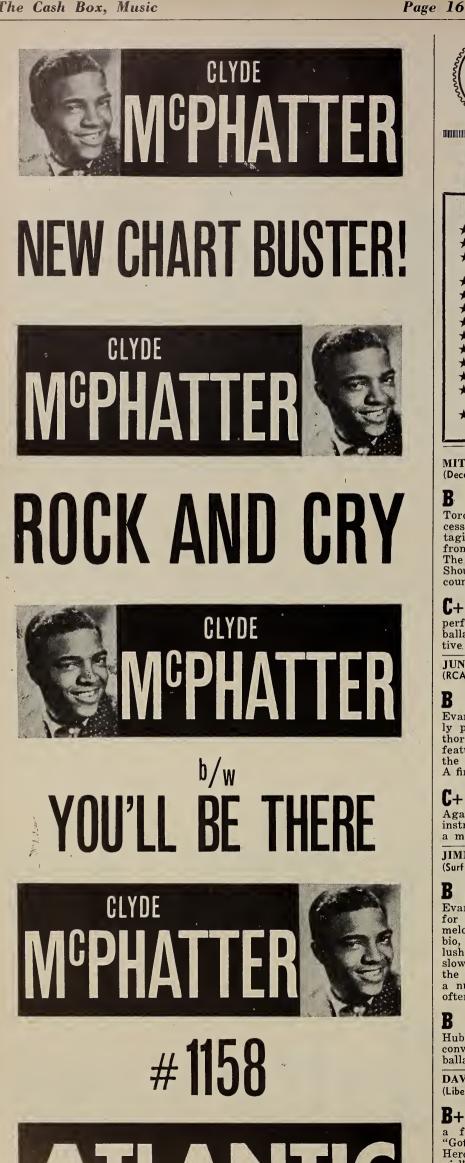
• Two songs which McPhatter sings in the up-coming film "Mr. Rock and Roll", are backed up on his latest Atlantic release. Excellent follow-up to his recent chart rider "Long Lonely Nights". Both should do well in the pop market. (See R & B Reviews)

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

"YOU'LL BE THERE" (2:23)

THE REAL

DEL VIRINGS BRAND NEW RELEASE Come Along With Me What cha Gotta Lose MERCURY 71180





	d Reviews
A DISK & SLEEP B+ EXCELLENT	C+ GOOD D MEDIDCRE
The Ca	
Best	1
* "RECIPE FOR LOVE"	Bill Darnel Jubilee 5298 Sheb Wooley MGM 12541 DU" }Don CherryColumbia 41014
★ "LIKE CRAZY" ★ "TILL" ★ "TILL"	Robbin Hood MGM 12556 Roger Williams Kapp 197 Leo Diamond Roulette 4025
 ★ "CECILIA" ★ "A BEGGAR" 	Jack Zimmerman Orch. Golden Crest 113 David Seville. Liberty 55105 Connie Conway. Dot 15629
★ "IT'S DELOVELY CHA CHA" ★ "THE DAY I WROTE I LOVE YOU	Lena Horne
★ "(All Of A Sudden) MY HEART	Roy Hamilton Epic 9232

MITCHELL TOROK (Decca 30424)

TH I

B "TWO WORDS (TRUE LOVE)" (2:05) [Forrest BMI — Redd] Torok follows up his recent suc-cess "Pledge Of Love" with a con-tagious rocker that should benefit from the artist's recent hit offering. The side hops in fine teen fashion. Should show reaction in both pop and country circles.

C+ "YOU'RE TEMPTING ME" (2:42) [Copar BMI—Redd] The performer takes a warm, rock 'n roll ballad course on this romancer. Effective vocal.

JUNE VALLI (RCA Victor 7032)

B "OPEN YOUR ARMS" (2:14) [Criterion ASCAP — Livingston, Evans] The polished vocalist exciting-ly portrays a tango entry with au-thority. Hugo Winterhalter's castinet featured ork and chorus support adds the rhythmic appeal of the pressing. A fine waxing by Miss Valli.

C+ "BABY COME HOME" (2:15) [Aberbach BMI—Motola, Winn] Against a "Tweedlee Dee" flavored instrumental backing, Miss Valli offers a medium-tempo rocker.

JIMMY KERR (Surf 14)

B "LET ME BE LOVED" [Living-ston-Evans ASCAP—Livingston, Evans] Kerr offers an impressive start for the Surf label on the beautiful melody from the forthcoming film bio, "The James Dean Story." Against lush ork backing, Kerr delivers the slow waltzer with the wistful nature the opus calls for. A fine session on a number that's going to be heard often in the near future.

B "AND THERE YOU WERE" [Gus Kahn ASCAP — Eppolito, Hubble] The vocalist hands in another convincing performance on a fragile ballad.

DAVID SEVILLE (Liberty 55105)

B+ "CECILIA" (1:46) [ABC ASCAP —Ruby, Dreyer] The waxing is a follow-up to Seville's humorous "Gotta Get To Your House" pressing. Here the fella can't remember the girl's name as he interjects comments about her. Meanwhile Seville's ork lightly plays the evergreen melody. Disk will be a deejay favorite.

B "PRETTY DARK EYES" (1:30) [Mappa ASCAP—Arr. by Ross Bagdasarian] A swinging version of the famed Russian melody that should also find favor with the jocks.

THE THREE KITTENS (Brunswick 55029)

C+ "SO I KEEP TELLING MY-SELF" (2:41) [Pendulum BMI— Brown, Lehman] The Three Kittens blend warmly on a sentimental ro-mancer set to a smooth ballad tempo.

C+ "THE SILVER WALTZ" (2:56) [Victor Young ASCAP—Young, Lloyd] A pretty waltz tune with a Silver Anniversary theme, is presented with tenderness here.

JERRY MURAD'S HARMONICATS (Mercury 71191)

B "SWINGIN' DOWN THE LANE" [Leo Feist ASCAP—Jones, Kahn] Harmonica ace Jerry Murad and his buddies lilt thru a most inviting new rendition of a wonderfully light-hearted oldie. Happy and easy on the ears. Bounces along smoothly.

C+ "SENTIMENTAL SILLY" [Dis-covery BMI — Les, Morgan] A lovely theme is most attractively fashioned on this end by the artists. Jerry's lead instrumentation on this side is just lovely.

JACK JONES (Capitol 3808)

B "BABY COME HOME" (2:05) [Hill & Range BMI — Motola, Winn] Jack Jones, a newcomer to the Capitol label, makes an impressive first showing with a good rock and roll jumper that he sells with spirit. Smooth melody quite similar to a Strauss waltz. Commercial side to watch. watch.

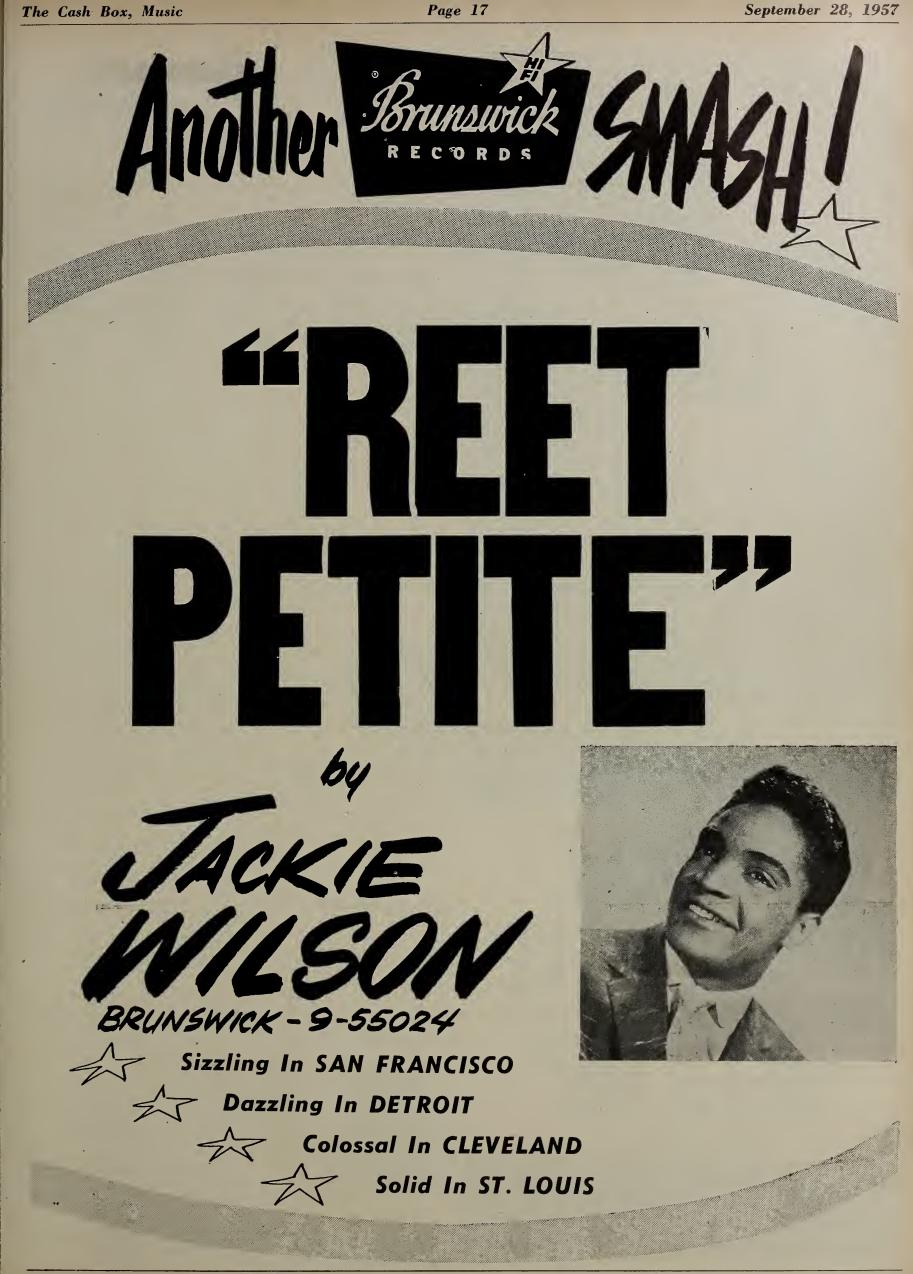
B "GOOD LUCK, GOOD BUDDY" (2:40) [Sherman BMI—Stanley] A slow fish beat ballad is chanted with a heavy heart by the mellow-voiced songster. Touching romance story that should appeal to the young-story sters.

MACHITO ORCH. (Tico 408)

B "NO DOWN PAYMENT" (2:40) [Coliseum BMI—Discant, Mure] A tune inspired by a motion picture and a novel, is set to a cha cha tempo by Machito and his men. Good dance fare with an exciting big-band sound. Great beat for cha cha enthusiasts.

C+ "ISRAELI SHA SHA SHA" (2:41) [Patricia BMI — Bulkin, Bulkin] A Middle Eastern theme is played with on this end as Machito offers another smooth dance opus with a cha cha beat.

September 28, 1957









NEW YORK:



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September 28, 1957

NEW YORK: Randy Nood, Marcia, hada is the who will be included in the forthcoming "Who's Who Information of the second of the product of

CHICAGO:

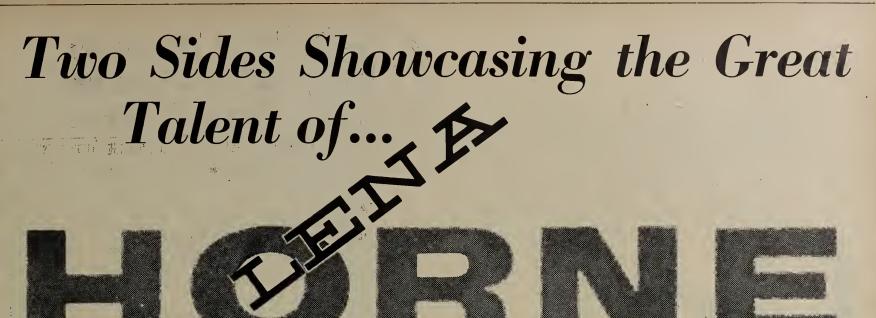


Sept. 20 on WABD. . . . Safari Records negotiating with name artists. **CHICAGO:** Trexy Phil Levin, committee chainman Joe Filitti and Earl Kies, and M. C. Steve Schickel rate three rousing cheers for the terrific, star-studded show at the Recorded Music Service Association Dinner-Dance in the Grand Terrace Room of the Morrison Hotel 9/14. They featured Jeri Southern, Ted Boyer, nationally famous hypotist, WCFL deejay and side-splitting comic, Sonny Marr, the Mark 4 Quartette, Shirley Forwood, Joy Layne, the Highlights, Nick Noble and Lola Dee and accompanied by Bobby Christian and his Orchestra. . . . Best O' luck to Norman Forgue and Jerry Allan debuting their new pop label Stepheny Recording Studios. . . . Marty Faye had a busy week on "Marty's Morgue" over at WBKB, what with Jeff Chandler and Andre Previn as guestars. . . Friends of Bernard J. (Bennie) Cairns will be saddened to hear of his passing in Fort Lauderdale, Fla. Bennie, who was a veteran of 20 years in the music industry, was a brother of BMI's Jumy Cairns. . . . Jack Reiling, WAAF reports WAAF vecord Hop" TV Teen Show being raved about; so it moves into a daily showing including regular Satidday show. Jim features his Rock 'n Roll Combo along with records, and has as his guest this week, Nick Todd, Pat Boone's brother. His initial disk is "Plaything". . . . Deejay Eddie Hubbard signed to act for two weeks at the Drury Lane Theater in October. . . . Sid Frey's Audio Fidelity will cut an album of thrush Jo Ann Miller, Chicago's "Cindreella Girl", during her regular headline performances at the Palmer House Empire Room this week. (With applause and all). . . Jess Barker, ex-movie great, signed as deejay at WCFL this week. . . . Joy Layne, Mercury recording star, having wonderful show biz start, but school comes first, so the numerous V and club dates will have to wait a bit. . . The Crew Cuts and singer Fred Neal, Mercury attists, and Betty Martin, ABC Paramount recording attickhouse and Eddie Hubbard of WGN will emce the broadcast. **LOS ANGELS**

LOS ANGELES:



by Subset of the second se



"push de button" and "cocoanut sweet"

from the Musical Production "JAMAICA"

47/20-7037



opened....Sept. 16 PHILADELPHIA
opens....Oct. 7 BOSTON
opens....Oct. 31 NEW YORK

Coming soon on RCA Victor sensational Original Cast album from **''.IAMAICA''**





Sec. V.Y.	The Records	
<i>¶</i> [Disk Jockeys	
Concerner of the second	Cash Bot ASUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK	JOCKEÝS
		Pos. Lost
1	TAMMY Debbie Reynolds (Coral)	Week
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13	IN THE MIDDLE OF AN ISLAND	10
13	TONY BENNETT (Columbia) TENNESSEE ERNIE FORD (Capitol)	
14	RAINBOW RUSS HAMILTON (Kapp)	9
15	HULA LOVE BUDBY KNOX (Roulette)	20
16	AROUND THE WORLD MANTOVANI (London)—VICTOR YOUNG (Decca)	16
17	JUNE NIGHT	19
18	IT'S NOT FOR ME TO SAY JOHNNY MATHIS (Columbia)	13
19	I'M GONNA SIT RIGHT DOWN	21
20	BILLY WILLIAMS (Coral) YOU'RE MY ONE AND ONLY LOVE	22
21) ME	RICKY NELSON (Verve)	AINE IN
ONE SI	OR ME. 30) MOONLIGHT SWIM. 31) WITH YOU ON MY MIN	S. 29) D. 32)
ANGEL	OYAGE. 33) REBEL. 34) HUMPTY DUMPTY HEART. 35) MY S . 36) LOVE ME TO PIECES. 37) LONG LONELY NIGHTS. 38) E 39) MELODIE D'AMOUR. 40) WAKE UP LITTLE SUSIE. 41) FRA	YES OF
42) SW THIRD	INGING SWEETHEARTS. 43) SOMETHING IN THE BANK, FRAN FINGER LEFT HAND. 45) TO THE AISLE. 46) TEDDY BEAR. 47 GELS. 48) WHISPERING BELLS. 49) ZIP ZIP. 50) COLORS. 51)	K. 44)) BAND ALONE.
NAME	VELFTH OF NEVER. 53) SOFT SANDS. 54) SHORT FAT FANNI 'S ONLY YOU. 56) PARTY. 57) BEAUTIFUL WEEKEND. 58) SIGN WITH LOVE. 59) COOL SHAKE. 60) GOODY GOODY; OLD CAP REAMING; FORGOTTEN DREAMS; PASSING STRANGERS.	YOUR E COD;

STEVE GIBSON AND RED CAPS

ABC-PARAMOUNT PRESENTS THE HIT VERSION OF

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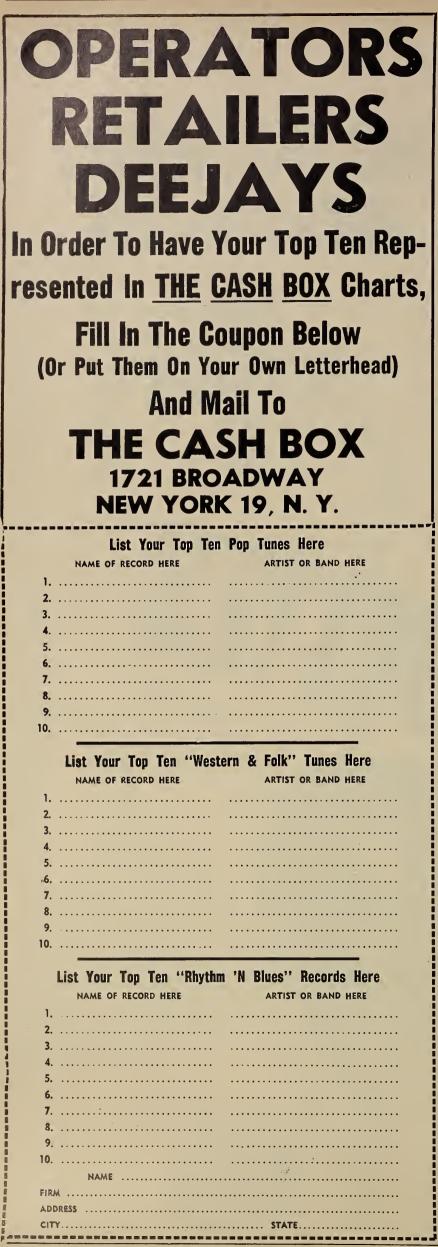
> Overnight... and out-of-sight! Grab this great <u>ballad-with-a-beat</u> in its most powerful treatment—by Steve Gibson and the Red Caps! Really taking off

-everywhere!

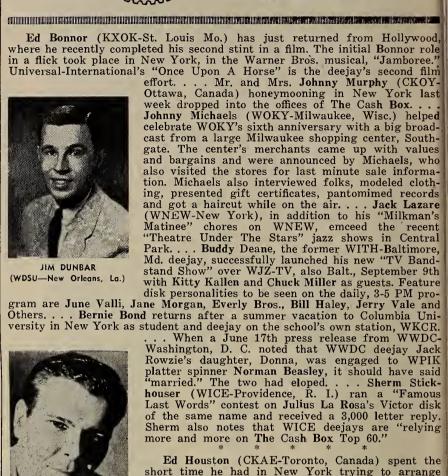
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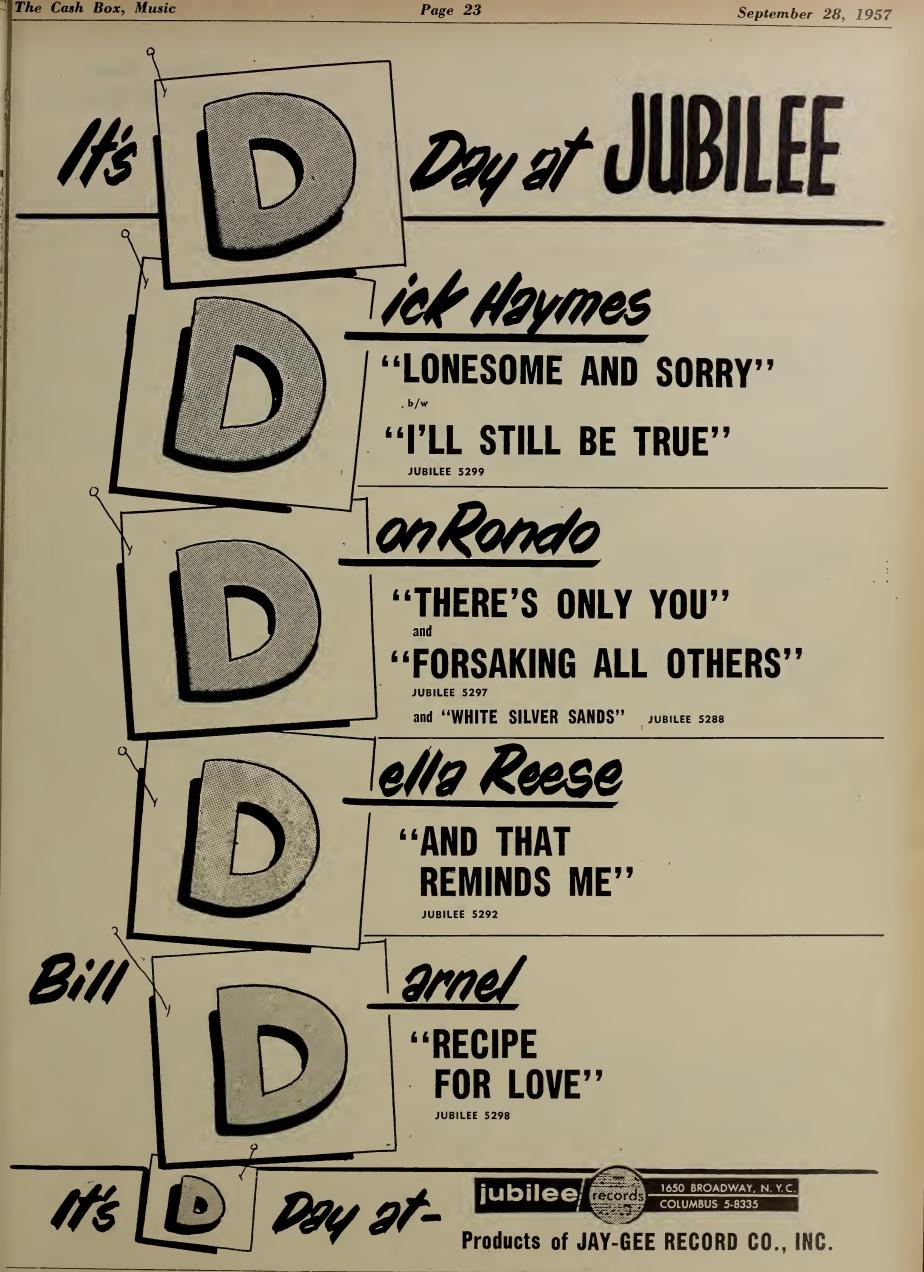
Page 22





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VITAL STATISTICS: Jack Gale is leaving WTMA-Charleston, S. C. and will take over Buddy Deane's (who is now with WJZ-TV-Balt.) spot on WITH-Balti-more... "Bud" Arkell, formerly of WNDB-Daytona Beach, Fla., is now at WANS-Anderson, S. C. . . The Community Service Radio Corpora-tion at Chadron, Nebr. promoted two of its deejays: Freeman Hover has been promoted to Program Director of KCST-Chadron and Clifford Pike has been named Program Director of KWYR, a new KCSR affiliate in Winner, S. D. . . Sid Knight resigned his post as Program Director of KENT to assume the P. D. chores at WASK-Lafayette, Indiana. . . Buddy Weber has been promoted to Program Director of KOWH-Omaha, Nebr. and Frank Allen has joined the staff of KOWH as News Director and deejay. . . Bill Sheridan, formerly of WADK-Newport, R. I., has moved over to WEAN-Providence, R. I. . . . Howard Clark is now a platter spinner for KBSF-Springhill, La, having switched from KCIJ-Shreveport, La. . . . Hal Dutch is the new Station Manager of WLAM-Lewiston, Me. and Frank Sweeney is the New Program Director.

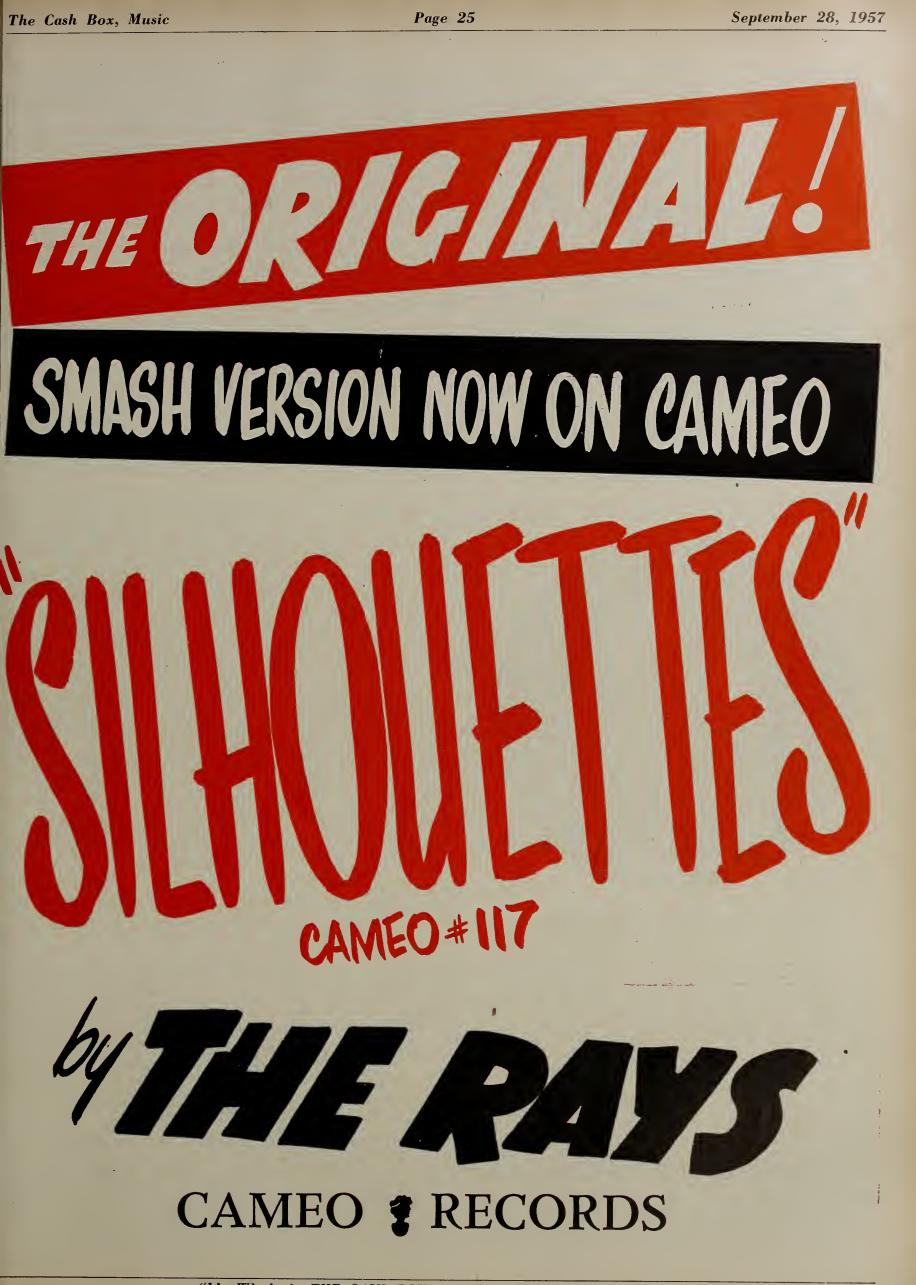


The Cash Box, Music





"Only those records best suited for commercial use are reviewed by THE CASH BOX"



GET YOUR HITS OFF TO A FASTER START	And the last b	Top Selling Reported Reported Out	by nil
	TIN PAN ALLEY SHOP New York, N. Y. 1. Around The World (Young) 2. Fascination (D. Jacobs) 3. Chances Are (J. Mathis) 4. Tammy (D. Reynolds) 5. Passing Strangers (Vaughan & Eckstine) 6. Middle Of An Island (T. Bennett) 7. Old Cape Cod (P. Page) 8. Send For Me (N. Cole) 9. It's Not For To Say (Mathis) 10. Please Mr. Brown (Vaughan)	From Coast 1 HUDSON-ROSS Chicago, III. 1. Fascination (J. Morgan) 2. Whole Lot Of Shakin' Going On (J. L. Lewis) 3. Tammy (D. Reynolds) 4. Honeycomb (J. Rodgers) 5. June Night (J. Dorsey) 6. Fascination (D. Carroll) 7. Diana (P. Anka) 8. That'II Be The Day (Crickets) 9. In The Middle of An Island (I. Bennett) 10. Just Between You And Me (Chordettes)	A Coast NORTY'S MUSIC CENTER Hollywood, Calif. 1. Diana (P. Anka) 2. White Silver Sand (D. Rondo) 3. Goldmine In The Sky (P. Boone) 4. My Heart Reminds Me (K. Starr) 5. Fascination (J. Morgan) 6. Band Of Angels (Vaughan) 7. Honeycomb (J. Rodgers) 8. Chances Are (J. Mathis) 9. That'll Be The Day (Crickets) 10. Just Between You And Me (Chordettes)
	TOLZIEN MUSIC STORE Amarillo, Tex. 1. Tammy (D. Reynolds) 2. Diana (P. Anka) 3. Around The World (Young) 4. White Silver Sand (Rondo) 5. Honeycomb (J. Rodgers) 6. Thar'll Be The Day (Crickets) 7. Teddy Bear (E. Presley) 8. In The Middle Of An Island (I. E. Ford) 9. Send For Me (N. Cole) 10. Rainbow (R. Hamilton)	FOX MUSIC HOUSE Charleston, S. C. 1. Diana (P. Anka) 2. That'll Be The Day (Crickets) 3. Tammy (D. Reynolds) 4. It's Not For To Say (Mathis) 5. Mr. Lee (Bobbettes) 6. Whole Lotta Shakin' Going On (J. L. Lewis) 7. Send For Me (N. Cole) 8. Chances Are (J. Mathis) 9. Honeycomb (J. Rodgers) 10. Teddy Bear (E. Presley)	YOUNKERS Des Moines, Iowa 1. That'll Be The Day (Crickets) 2. Honeycomb (J. Rodgers) 3. To The Aisle (5 Satins) 4. Diana (P. Anka) 5. Chances Are (J. Mathis) 6. Tammy (D. Reynolds) 7. Rainbow (R. Hamilton) B. Mr. Lee (Bobbettes) 9. My One Sin (Four Coins) 10. June Night (J. Dorsey)
with RCA Victor engineering skill	TRI-BORO RECORD EXCH. Jamaica, L. I., N. Y. I. Chances Are (J. Mathis) 2. Lotta Lovin' (G. Vincent) 3. Happy Happy Birthday Baby (Tune Weavers) 4. Hula Love (8. Knox) 5. Alone (Shepherd Sisters) 6. Fascination (J. Morgan) 7. My One Sin (4 Coins) 8. Tammy (D. Reynolds) 9. An Affair To Remember (V. Damone) 10. Melodie D'Amour (Ames Bros.)	LAMP'S MELODY LANE Lakewood, Ohio 1. My One Sin (4 Coins) 2. My Special Angel (8. Helms) 3. Chances Are (J. Mathis) 4. Have I Told You Lately (R. Nelson) 5. Mean Woman Blues (Presley) 6 Lotta Lovin' (G. Vincent) 7. Tammy (D. Reynolds) 8. Remember You're Mine (P. Boone) 9. Diana (P. Anka) 10. Melodie D'Amour (Ames 8ros.)	 BECHTOLD MUSIC STORE Pittsburgh, Pa. 1. That'll Be The Day (Crickets) 2. Happy Happy Birthday 8aby (Tune Weavers) 3. Till (P. Faith) 4. My One Sin (Four Coins) 5. Just Between You And Me (Chordettes) 6. Whole Lot Of Shakin' Going On (J. L. Lewis) 7. Honeycomb (J. Rodgers) B. Around The World (Young) 9. Fascination (J. Morgan) 10. Zip Zip (Diamonds)
	THE RECORD SHOP Hartford, Conn. 1. Tammy (D. Reynolds) 2. Diana (P. Anka) 3. That'll Be The Day (Crickets) 4. Fascination (J. Morgan) 5. Mr. Lee (Bobbettes) 6. In The Middle Of An Island (T. Bennett) 7. I'm Gonna Sit Right Down (B. Williams) 8. Honeycomb (J. Rodgers) 9. Around The World (Young) 10. I'll Remember Today (Page)	HEWGLEY'S MUSIC SHOP Columbia, Tenn. 1. Tammy (D. Reynolds) 2. Teddy 8ear (E. Presley) 3. When I See You (Domino) 4. Cool Shake (Del-Vikings) 5. Diana (P. Anka) 6. Short Fat Fannie (Williams) 7. In The Middle Of An Island (T. Bennett) 8. Around The World (McGuire Sisters) 9. Hula Love (B. Knox) 10. Send For Me (N. Cole)	BEN BROWN MUSIC Lynn, Mass. 1. Bon Voyage (J. Harper) 2. Loving You (E. Presley) 3. Fascination (J. Morgan) 4. Keep A Knockin' (L. Richard) 5. Wake Up Little Susie (Everly Bros.) 6. Honeycomb (J. Rodgers) 7. Chances Are (J. Mathis) 8. Lotta Lovin' (G. Vincent) 9. There Goes A Pretty Girl (Enchanters) 10. Peanuts (L. Joe & Thrillers)
plus individual attention	ANDRE'S RECORD SHOP Lansing, Mich. 1. Honeycomb (J. Rodgers) 2. Diana (P. Anka) 3. Eyes Of God (Four Lads) 4. 8ermuda Shorts (Delroys) 5. Mappy Mappy Birthday Baby (Tune Weavers) 6. That'll Be The Day (Crickets) 7. Whispering Bells (Del-Vikings) B. Tammy (D. Reynolds) 9. In The Middle Of An Island (T. E. Ford) 10. White Silver Sand (Rondo)	THE RECORD SHOP, INC. Buffalo, N. Y. 1. Chances Are (J. Mathis) 2. Love Has Finally Come My Way (F. Young) 3. Lotta Lovin' (G. Vincent) 4. Mr. Lee (Bobbettes) 5. Black Slacks (Sparkletones) 6. My Special Angel (B. Helms) 7. Honeycomb (J. Rodgers) 8. Fascination (J. Morgan) 9. In The Middle Of An Island (T. Sennett) 10. With You On My Mind (N. Cole)	BOB SCHAAD CO. Evansville, Ind. 1. Diana (P. Anka) 2. Thar'll Be The Day (Crickets) 3. In The Middle Of An Island (T. Bennett) 4. Chances Are (J. Madhis) 5. Honeycomb (J. Rodgers) 6. Tammy (D. Reynolds) 7. Rainbow (R. Hamilton) 8. Whole Lot Of Shakin' Going On (J. L. Lewis) 9. Black Slacks (Sparkletones) 10. Third Finger Left Hand (E. Rodgers)
To keep you ahead of competition, RCA Victor works constantly to de- velop new time-saving methods. Au- tomatic heaters dry your label in a fraction of the time it used to take automatic presses halve the produc- tion time of outmoded systemsand now, to speed your shipment onto the conveyer belts, RCA Victor intro- duces new automatic packaging ma- chines. At every step of the way, a	HIGH POINT RECORD SHOP Philadelphia, Pa. 1. Fascination (Troubadors) 2. Tammy (D. Reynolds) 3. Around The World (Young) 4. Rainbow (R. Hamilton) 5. Whole Lot Of Shakin' Going On (J. L. Lewis) 6. That'll Be The Day (Crickets) 7. It's Not For To Say (Mathis) B. In The Middle Of An Island (T. Bennett) 9. My Heart Reminds Me (K. Starr) 10. Remember You're Mine (P. Soone)	BILL LAMB RECORD SHOPPE Flint, Mich. 1. That'll Be The Day (Crickets) 2. Mr. Lee (Bobbettes) 3. Just Between You And Me (Chordettes) 4. Eyes Of God (Four Lads) 5. You're My One And Only Love (R. Nelson) 6. Wonderful! Wonderful! (J. Mathis) 7. Honeycomb (J. Rodgers) 8. Black Slacks (Sparkletones) 9. Tammy (D. Reynolds) 10. Happy Happy Birthday Baby (Tune Weavers)	BURK'S MUSIC STORE St. Paul, Minn. 1. Peanuts (L. Joe & Thrillers) 2. Tonight Tonight (Mello Kings) 3. Black Slacks (Sparkletones) 4. Chances Are (J. Mathis) 5. Fascination (Troubadors) 6. Lotte Lovin' (G. Vincent) 7. My One And Only Love (R. Nelson) 8. Remember You're Mine (P. Boone) 9. That'll Bo The Day (Crickets) 10. Long Lonely Nights (L. Andrews)
production master control card keeps Custom Record Sales today! Custom Record Sales today! Custom Record Sales today: Custom Record Department, RCA Victor Company, Ltd. , 255 Miclavok St. Nashville 3, Tenn - ALpine Sales Custom Record Department, RCA International Division, 30 Rocke	AMERICAN MUSIC CO. Houston, Tex. 1. That'll Be The Day (Crickets) 2. Whole Lot Of Shakin' Going On (J. L. Lewis) 3. Diana (P. Anka) 4. Fraulein (K. Wells) 5. Honeycomb (J. Rodgers) 6. From A Jack To A King (J. Lowe) 7. With You On My Mind (N. Cole) 8. Fascination (Troubadors) 9. Remember You're Mine (P. Boone) 10. I'm Gonna Sit Right Down	PEDRINI MUSIC Alhambra, Calif. 1. Diana (P. Anka) 2. Honeycomb (J. Rodgers) 3. Tammy (D. Reynolds) 4. Whole Lot Of Shakin' Going On (J. L. Lewis) 5. Mr. Lee (Bobbettes) 6. Just Between You And Me (Chordettes) 7. That'll Be The Day (Crickets) B. It's Not For Me To Say (J. Mathis) 9. Gold Mine In The Sky (P. Boone) 10. Rebel (C. Jarvis)	MUSIC SALES CORP. Augusta, Ga. 1. Tammy (Ames Bros.) 2. Diana (P. Anka) 3. That'll Be The Day (Crickets) 4. Teddy Bear (E. Presley) 5. Remember You're Mine (P. Boone) 6. I'm Gonna Sit Right Down (B. Williams) 7. It's Not For To Say (Mathis) 8. To The Aisle (5 Satins) 9. Long Lonely Nights (C. McPhatter) 10. Whole Lot Of Shakin' Going On (J. L. Lewis)

The Cash Box, Music

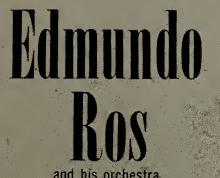
"Only those records best suited for commercial use are reviewed by THE CASH BOX"

10. I'm Gonna Sit Right Down (B. Williams) 10. Rebel (C. Jarvis)

0 10. Whole Lot Of Shak On (J. L. Lewis)

September 28, 1957

THE ORIGINAL ... and the fastest selling version of this great hit





D'ANOUR

The "Shoo Shoo Little Bird" Song

175



The Cash Box, Music

September 28, 1957





Attention Distributors: A few Territories still avaiilable. WRITE WIRE PHONE

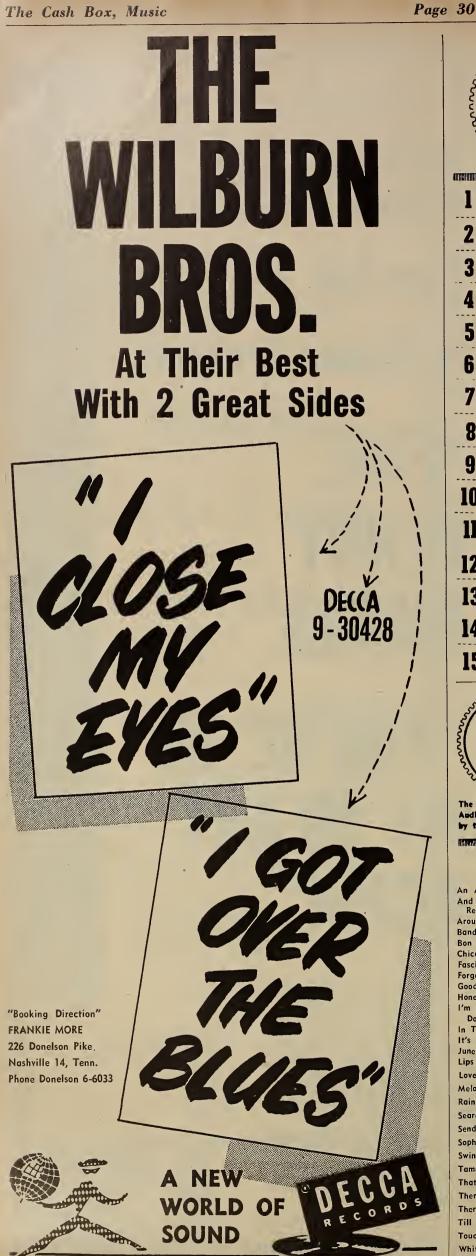


"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Nashville, Tennessee

ROBBINS RECORD CORPORATION (Marty Robbins, pres.)

319 Seventh Ave., North



	sommer	
and the second	Best Sellin	ıg
	The Cash BUT AND Sheet Mus	ic
1		LAST WEEK
2	Northern ASCAP—Livingston, Evans AROUND THE WORLD Vistor Vision ASCAP	2
3	Victor Young ASCAP—Young FASCINATION Southern ASCAP—Manning, Marchetti	3
4	AN AFFAIR TO REMEMBER Feist ASCAP—Warren, Adamson, McCarey	7
5	IN THE MIDDLE OF AN ISLAND E. H. Morris ASCAP—Acquaviva, Varnick	4
6	DIANA Pamco BMI—Anka	15
7	HONEYCOMB Hawthorne ASCAP—Merrill	9
8	LOVE LETTERS IN THE SAND Bourne ASCAP—Kenny, Kenny, Coots	5
9	THAT'LL BE THE DAY Nor-Va-Jak BMI—Allison, Holly, Petty	10
10	RAINBOW Robbins ASCAP—Hamilton	11
11	(AND THAT/MY HEART) REMINDS ME Symphony House ASCAP—Bargoni, Stillman	-
12	WHITE SILVER SANDS Fellows Peer Int'l BMI-Matthews	6
13	REMEMBER YOU'RE MINE Lowe-Tray ASCAP-Mann, Lowe	13
14	I'M GONNA SIT RIGHT DOWN DeSylva, Brown & Henderson ASCAP—Young, Ahlert	8
15	BON VOYAGE Janfra-Ardmore ASCAP—Merritt, Roddie	
	Peatman	

September 28, 1957

top 30 songs of the week an radio ond TV based on the Copyrighted Audience Coverage Index & dience Trend Index—A National Survey of Papular Music Heard Over Network Broadcasts. Published the Office af Research, Inc., Dr. John G. Peatman, Director.

SONGS WITH LARGEST RADIO & TV AUDIENCE

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RADIO (LISTED ALPHABETICALLY) TV

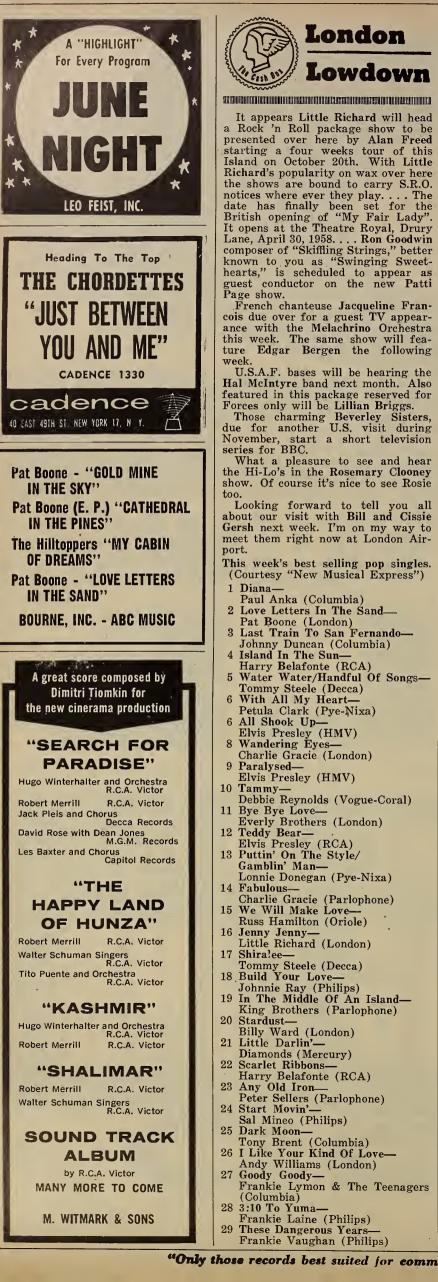
	E. t.A
An Affair To Remember	reist
And That Reminds Me (My Heart Reminds Me) Syr	nohony House
Around The World	Young
Band Of Angels	Witmark
Bon Voyage	Ardmore
Chicago	. Fred Fisher
Fascination	Southern
Forgotten Dreams	Mills
Goody Goody DeSylva, Brown	& Henderson
Honeycomb	Hawthorne
I'm Gonna Sit Right	
Down DeSylva, Brown	& Henderson
In The Middle Of An Island	
It's Not For Me To Say	Eaint
June Night Lips Of Wine	Mack Martin
Love Me To Pieces	
Melodie D'Amour	
Raintree County	Robbins
Search For Paradise	Witmark
Send For Me	Winneton
Sophia	
Swinging Sweethearts	
Tammy	
That'll Be The Day	
There's A Goldmine In The Sky .	
There's Only You	
Till	and the second se
Touch Of Love	
White Silver Sands	
You Can't Lose The Blues With Co	lorsBerlin

An Affair To Remember Feist
Around The World Young
Bernardine Palm Springs
Black Slacks 7 Pamco
Bowery Grenadiers Hollis
By His Word Leeds
Chicago Fred Fisher
Deep Blue Sea Dominion
Diana Pamco
Fascination Southern
Goody Goody DeSylva, Brown & Henderson
Honeycomb Hawthorne
I'm Gonna Sit Right
Down DeSylva, Brown & Henderson
In The Middle Of An Island Mayfair
Love By The Juke Box Light Dandelion
Love Me To Pieces Acuff-Rose
Melodie D'Amour Rayven
Old Cape Cod Pincus
Plaything Randa-Pontra
Rainbow Robbins
Remember You're Mine Lowe-Tray
Shake Me I Rattle Coliseum
So Rare Robbins
Swinging Sweethearts E. H. Morris
Tammy Northern
Teddy Bear Gladys
That'll Be The Day Nor-Va-Jak
There's A Goldmine In The Sky Bourne
Up Above My Head Beachmond
You Shouldn't Do That Salmin

N.Y.C.

2 NEW RECORDS • 2 BIG HITS AMERICA'S NO. 1 PIANIST ROGER WILLIAMS

and BIG TOWN · K-197





Victor's Bluebird Label To Release New Line Of Kiddie Records

NEW YORK — RCA Victor last week announced its Bluebird label will kick off a new line of kiddie records released on 12" LP's and priced at \$1.98.

Five albums are scheduled to initiate the first release in October: "Cinderella, Pinocchio and other Great Stories," by various artists; "Peter Rabbit, Goldilocks and Other Great Tales," by various artists: "Lullabies for Sleepy-Heads," by the singing school teacher Dorothy Olsen; "Wyatt Earp, Cheyenne and Other TV Favorites," and "Songs, Games and Fun," both performed by various artists. All Bluebird LP's will be completely

All Bluebird LP's will be completely sealed packages using an outer polyethylene wrap with four-color covers and high gloss varnish finish. The \$1.98 price tag will be prominently marked on the front cover.

Distributors are to receive discount, and dating privileges plus 100% exchange on merchandise. Each distributor will also receive, free of charge, one Bluebird (LP-45 rpm) Combination Merchandiser worth \$3.50 for every \$100 worth of merchandise ordered. In addition to the innovation of the LP's, a general acceleration of kiddie records is planned for Bluebird, which this past year showed an increase of 113% ahead of 1956 sales figures. Rack jobbers were responsible for a sizeable amount of this increase. The program will continue under the supervision of Steve Sholes, manager of single records at RCA Victor.

The Bluebird 49¢ line is also due to be stepped up with a Fall plan headed by Perry Como's "Jingle Bells" and "Santa Claus Is Coming To Town." Five other packages will augment the Como release: "Happy Trails" and "Yellow Rose Of Texas" by Roy Rogers and Dale Evans, "When You Wish Upon A Star" and "Whistle While You Work" by Joe Reisman, "Happy Birthday" and "Open Your Gifts," "Junior Fire Marshal" and "Going To The Fire" and "Tales Of The Texas Rangers" and "The Little White Horse," all three recorded by Shorty Long.

Discount, dating and exchange privileges apply to the 49ϕ line as well as the LP release.

Mercury Issues Twelve Stereophonic Tapes

CHICAGO—Mercury Records has announced the release of twelve stereophonic tapes (stacked in line only), six classical and six pop, for the month of October.

the month of October. The classical issues will include: Borodin: "Polovetsian Dances" from "Prince Igor," Rimsky-Korsakov: "Le Coq d'Or Suite," Tchaikovsky: "Capriccio Italien"—The London Symphony Orchestra — Antal Dorati, Conducting and The Minneapolis Symphony Orchestra—Antal Dorati, Conducting; Debussy: "Iberia," Prelude to "The Afternoon Of A Faun"— The Detroit Symphony Orchestra— Paul Paray, Conducting; Gershwin: "Concerto In F for Piano and Orchestra"—Eugene List, Pianist—Eastman-Rochester Symphony Orchestra—Howard Hanson, Conducting; Bartok: "Violin Concerto"—Yehudi Menuhin, Violin—Minneapolis Symphony Orchestra—Antal Dorati, Conducting; "Hi-Fi A La Espanola"—Eastman-Rochester "Pops" Orchestra—Frederick Fennell, Conducting; Elgar: "Enigma Variations"—The Halle Orchestra—Sir John Barbirolli, Conducting.

Ing. The popular tapes include: "The 1957 Indianapolis Speedway Race 500 Miles To Glory"—Bill Randle, Narrator—Assisted By Stan Dale; "America's Most Danceable Music"—Griff Williams And His Orchestra; "Sarah Vaughan And Billy Eckstine Sing The Best Of Irving Berlin"; "Loco-Motion" —Joe Loco Band; "Brass In Hi-Fi"— Pete Rugolo And His Orchestra; "Patti Page In The Land Of Hi-Fi" with Pete Rugolo And His Orchestra.

Kapp Issues "Sun Also Rises" Soundtrack



PAMPLONA, SPAIN—Tyrone Power, Ava Gardner, Mel Ferrer, Errol Flynn and Eddie Albert gather in front of their hotel to watch the colorful goings-on during the San Fermin bullfight fiesta in Pamplona, Spain, in a scene from "The Sun Also Rises," the film of which Kapp Records has announced it will release the soundtrack.

Decca Expands Publicity & Promotion Departments

Page 33

NEW YORK — Martin P. Salkin, Director of Publicity and Promotion for Decca and Coral Records, announced several new appointments to his staff, last week.

The department has been expanded with the addition of Marty Hoffman to the newly created position of Assistant to Salkin on the National level. This position is a similar one to that held by Ann-Elizabeth Hoffman, and entails the Promotion of both Decca and Coral products. Marty Hoffman has been associated with the Coral label for close to two years, handling disk jockey promotion on the East Coast.

Also at this time, Salkin announced that Danny Davis will handle disk jockey promotion for Decca's New York territory. Davis, will work out of the company's New York Branch in Woodside, under Branch Manager Frank Cama. He was most recently handling promotion for Decca in the Philadelphia area. Prior to joining the company he had been associated with Eddie Fisher Music in Philadelphia, doing public relations.

To replace Marty Hoffman in the Coral disk jockey promotion set-up, Salkin has appointed Bud Hellawell. Hellawell assumes the new position after working as a salesman for Coral's New York Branch. Before joining Coral he had also been a salesman for Decca in Albany, and was formerly associated with Signature Records.

The remainder of the Decca Promotion staff includes Lenny Salidor, who heads the West Coast activities, Don Foreman, who does disk jockey promotion for the Midwest out of Chicago, and Harry Silverstein, who holds a similar position for the Southern territory.

3 More Volumes In MGM's "All Time Great" Series

NEW YORK-MGM Records will issue on Oct. 1st three additional volumes in its "60 Great All Time Songs" series by Dick Hyman at the special introductory offer of \$2.98 each. The three new sets, Volumes 4, 5 and 6 will be sold at the reduced price till Nov. 28. As an extra added feature the record company will permit distributors to receive the same savings on Volumes 1, 2 and 3 for each LP of Volume 4, 5 and 6 ordered during the period mentioned above. Special easel-backed counter cards for display purposes will be shipped with all orders calling attention to the \$2.98 price. Dealer-distributor co-op advertising will be used as well as a direct mail campaign to dealers, chain stores and department stores to highlight the three new volumes.

Show Features Teenage Talent

NEW YORK—In an effort to show teenagers doing constructive work, Herb Sheldon's "Studio Party" over WABD-TV is currently featuring teenage talent. Last week the program guested the Deltairs, a teen vocal group on the new Ivy label. The girls write their own material and composed their song, "Lullaby Of The Leaves," their first Ivy issue.







POPULAR

















"LAWRENCE WELK PLAYS DIXIELAND"-Lawrence Welk And His Dixieland Boys-Coral CRL 57146 (1-12" LP)

CRL 57146 (1-12" LP) Welk, who has put his familiar bounce on fox-trots, polkas, and waltzes, turns to Dixieland for the first-time as a disk feature. The product is some of Welk's best sounds thanks to stellar clarinet work by Pete Fountain and rousing sup-port from Welk's sidemen. Tunes performed include goodies like "Thou Swell," "San Antonio Rose," "'Swonderful," and "Should I." As Dixie-land is currently a regular feature of Welk's TV shots, set could have chart stature.

"BILLY WILLIAMS"-Coral CRL 57184 (1-12" LP)

LP) The disk appropriately gets underway with Williams' inviting hit revival of the oldie, "I'm Gonna Sit Right Down And Write Myself A Letter" and goes on to display the talented artist in jump, ballad and, in one instance, inspirational form ("Prayer"). In either ap-proach Williams is well worth a listen. Further entries on the bill include "Glory Of Love," "Fool's Rush In," and "Butterfly." Disk is an excellent attraction.

MGM E3533 (1-12" LP) Miss James follows-up her recent package devoted to the songs of Victor Young and Frank Loesser with an effort containing memorable music by Kern and Warren. All done-up in soft ballad style by the thrush are such durables as "Why Was I Born," "Long Ago (And Far Away)," "The More I See You," and "I Only Have Eyes For You." Dave Terry conducts the lush ork arrangements. Fine vocal attraction.

"MOTION PICTURE SOUNDSTAGE"—Gordon MacRae—Orchestra Conducted By Van Alexander —Capitol T 875 (1-12" LP)

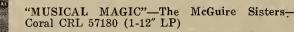
-Capitol T 8/5 (1-12" LP) The singing film star's roles in pic's "Okla-homa!" and "Carousel" and best-selling sound track packages on both scores lend admirable sales support to this MacRae disk containing songs featured in various motion pictures. Melo-dies sung with MacRae's virile voice include "Easy To Love," "Dancing In The Dark," "Cabin In The Sky," and "Pennies From Heaven." Waxing ought to fare very well.

"RUN OF THE ARROW"—Victor Young's Original Music From The Sound Track—Decca DL 8620 (1-12" LP)

DL 8620 (1-12" LP) The flick contains the late Victor Young's last score and as he proved in numerous other film efforts, Young displayed here a fine melodic gift and sense for capturing drama effectively with music. In "Run Of The Arrow," Young penned a score which admirably carries the production's Civil War and western theme. The composer's music for "Around The World In Eighty-Days" is the top package seller in the country and will undoubtedly aid in selling this set.

"JEWISH MUSIC"—Melodies Beloved The World Over By The Orchestra And Chorus Of Benedict Silberman—Capitol T 10064 (1-12" LP)

Shberman—Capitol T 10064 (1-12" LP) Selections familiar to countless Jewish house-holds are presented by Silberman, his ork and chorus with affectionate and inventive artistry. The program varies from the solemn ("Kol Nidrei" to "Eili, Eili") to the irrepressibly gay ("Good Luck To Groom And Bride!," "Enjoy The Sabbath"). This is engaging music many will want to acquire and cherish.



The vocal group, recently represented in group of rock 'n roll tuned package of previous press-ings, offer another bill of earlier sessions, this time mainly in ballad harmony. With several uptempo exceptions ("Missing," "No More"), the gals warm up to such smoothies as "Melody Of Love" "Kid Stuff," and "Are You Looking For A Sweetheart." Set will give dealer's reliable stock merchandise stock merchandise.









"ALI BABA AND THE 40 THIEVES 40"—Bing Crosby—Golden A298:20 (1-12" LP) One of the stand-out issues in Golden's ex-panded LP kiddie line, the effort features the warm vocals and narration of Bing Crosby on the classic tale, which includes a collection of enjoy-able melodies by Mary Rodgers (daughter of Richard Rodgers) and Sammy Cahn. Best ballad bet: "My Own Individual Star." Pressing, at \$2.98, is a major children's stock item.

"FRESH AND FANCY-FREE"—The Andrews Sisters—Orchestra Conducted By Billy May— Capitol T 860 (1-12" LP)

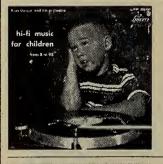
Capitol T 860 (1-12" LP) This new entry by the famed trio should de-light their following with its delectably swinging attitude on a bill of fine songs. Supported by the resourceful Billy May ork, the gals often start off sentimentally and end on a terrific swing note. Melodies include such standbys as "My Romance," "The Song Is You," "Younger Than Springtime," and "You Do Something To Me." Excellent deejay play and sales prospects.

"BOULEVARD OF BROKEN DREAMS"—Fer-lin Huskey—Capitol T 880 (1-12" LP)

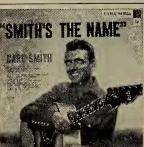
lin Huskey—Capitol T 880 (1-12" LP) Country vocalist Huskey gained pop promin-ance with his waxing of "Gone," and with this Capitol issue delves even deeper into pop circles with a bill of pop standards. The wistful quality of the selections enabled the artist to generally retain the "wailing" quality of a country press-ing. Vocal backing by the Jordanaires and Millie and Marvin Hughes ork set a pop pace. Songs include "Out In The Cold Again," "I'll Walk Alone," "When I Lost You," and "I'll Never Smile Again." Fine pop-country sales potential.

"IN A SWINGIN' MOOD"—Ann Gilbert—Vik LX-1090 (1-12" LP)

LX-1090 (1-12" LP) The disk is Miss Gilbert's second LP appear-ance and once again, in similar vocal circum-stances, is representative of a stylist with regard for the particulars of telling a song's story with taste. With Elliot Lawrence and ork on instru-mental support (Miss Gilbert's backing on her initial entry), the performer figures in mostly swing renditions of oldies. Goodies include "You Took Advantage Of Me," "Someone To Watch Over Me," and "Imagination." Another convinc-ing showcase for Miss Gilbert's notable vocal talent. ing sh talent.







"HI-FI MUSIC FOR CHILDREN FROM 2 TO 92"—Russ Garcia And His Orchestra—Liberty LRP 3065 (1-12" LP)

LRP 3065 (1-12" LP) Twenty-seven melodies from the nursery room have been assembled by arranger-conductor Russ Garcia and given a rollicking hi-fi run-through by the Garcia ork. In on the orchestral fun are such favorite children's bon bons as "Peter Cot-tontail," "Farmer In The Dell," "Mary Had A Little Lamb," etc. As the title suggests, the waxing will delight those in a wide age bracket.

"THE WARM SOUND: FRANCES WAYNE"-Atlantic 1263 (1-12" LP)

Atlantic 1263 (1-12" LP) Miss Wayne's first pressing for Atlantic is an expressive rendezvous with a collection of un-hackneyed romancers sure to find its way to many vocal jazz fans. The stylist gets to the heart of such first-rate items as "Speak Low," "In Other Words," "You Go To My Head," and "Prelude To A Kiss." Superb combo support from jazzists like Al Cohn (tenor sax); Hank Jones (piano); Urbie Green (trombone); and Wendell Marshall (bass). (bass).

"SMITH'S THE NAME"-Carl Smith-Columbia CL 1022 (1-12" LP)

CL 1022 (1-12" LP) The country performer is on the "Grand Ole Opry" roster and is currently a featured vocalist on the touring "Philip Morris Caravan." The latter facts and his many chart pressings make this offering by Smith a natural for the C&W shelf. Smith's program here features a variety of ballad and jump tunes. Major C&W disk.







"LILLIAN ROTH SINGS"-Don Elliot And Orchestra-Tops L 1567 (1-12" LP)

Miss Roth, who made a well-remembered come-back to show business, offers a spirited and senti-mental package (\$1.49) with a group of familiar tunes plus a new ballad named after her latest book, "Beyond My Worth." Selections offered with polish by the artist include "I Don't Know Why," "That Old Feeling," and "You Must Have Been A Beautiful Baby." Excellent name-value.





"FIRST PLACE"-J. J. Johnson, Trombone-Columbia CL 1030 (1-12" LP)

Columbia CL 1030 (1-12" LP) The jazzist, out for another solo stint since the famed J. J. Johnson-Kai Winding group ended its jazz run, is featured as part of a quartet in this Columbia issue. Performing in mostly medi-um-tempo attacks, trombonist Johnson alights with exhilarating freshness on evergreen and original program. Paul Chambers (bass); Max Roach (drums) and Tommy Flanagan (piano) expertly support Johnson. Major jazz entry.



MILT JACKSON: PLENTY, PLENTY SOUL"-Atlantic 1269 (1-12" LP) The pressing is vibraharpist Milt Jackson's second sessions for Atlantic and programs worthy examples of the artist's skillful command of swing, blues and ballad expressions. One side features Jackson as part of a nine-man combo (Jimmy Cleveland, trombone; Percy Heath, bass; Joe Newman, trumpet), the other in a sextet format (Horace Silver, piano and Newman are carried over from the flip side). Quincy Jones' arrangements keeps things always eventful, Jackson wrote four of the seven selections. Ex-cellent jazz issue. cellent jazz issue.



"FOR MUSICIANS ONLY"—Dizzy Gillespie— Stan Getz—Sonny Stitt—Verve MG V-8198 (1-12" LP)

The disk calls dazzling attention to three out-standing jazz performers in Gillespie (trumpet); Getz (tenor sax) and Stitt (alto sax). In four sessions, two with unrelenting vigor on one side, two in more varied approaches on the flip side, the boys offer ingratiating musicianship jazz fans will marvel at. Excellent sound. A festive jazz treat jazz treat.



"ZOOT SIMS PLAYS 4 ALTOS"—ABC Para-mount ABC 198 (1-12" LP) Sims, whose initial ABC-Paramount effort featured the performer on alto, tenor and bari-tone sax, is ingeniously represented as an alto quartet and/or as a solist backed by himself. Thanks to technical feats and tailor-made ar-rangements by composer and pianist on the date, George Handy, the affair slickly comes off in both its swinging and bluesy moments. Knobby Totah (bass) and Nick Stabulis (drums) round-out Sims support. Disk offers the jazz crowd interesting listening.



"WHILE MY LADY SLEEPS"-Phineas New-born, Jr. With Dennis Farnon And His Orchestra -RCA Victor LPM-1474 (1-12" LP)

-RCA Victor LPM-1474 (1-12" LP) Joining a host of other jazz pianists who have waxed with a mood string section (George Shear-ing, Erroll Garner, Oscar Peterson), Newborn, backed by Dennis Farnon and the ork, turns the trick, too. The keyboard artist is given lots of room to explore his program of standards to expressive jazz advantage and Farnon obliges with soft string support. Melodies: "It's Easy To Remember," "I'm Old Fashioned," and "Moon-light In Vermont," etc. Class jazz-mood showing.













Piano Music For Children By Kabalevsky ore Englahl



CLASSICAL

"KEYBOARD FANTASIES"-Le Piano-Capitol P8391 (1-12" LP) -Leonard Pennario.

The accomplished keyboard artist performs on The accomplished keyboard artist performs on a bill of short piano pieces ranging from melodic warmth to technical wit. Pennario handles both forms with first-rate musicianship as he performs such items as Chopin's "Etude In E Major," De-bussy's "Golliwogg's Cakewalk," Gershwin's "Three Preludes," and Shostakovitch's "Polka" from "The Age Of Gold." Inviting piano per-formances sure to gain a large audience.

"RUSSKAYA!"—The Hollywood Bowl Symphony Orchestra Conducted By Carmen Dragon—Capitol P 8384 (1-12" LP)

The popular orchestra appropriately backs up the Russian theme here with six melodic and colorful compositions penned by Russian com-posers. Such fare includes short works by Rimsky-Korsakov, Tchaikovsky, Rubinstein, and Glinka plus two familiar traditional melodies, "Volga Boatmen" and "Meadowland." These delights are read with spirited, hi-fi precision by Dragon and the orchestra. the orchestra.

BERLIOZ: Symphonie Fantastique, Op. 14-Philharmonic-Symphony Orchestra Of New York, Dimitri Mitropoulos, Conductor-Columbia ML 5188 (1-12" LP)

The presentation is a fine addition to a keenly competitive catalogue on the Berlioz work. As a Columbia classical Buy of the Month it com-mands particular attention, but it will undoubt-ably remain a sturdy offering as a regular stock item because of Mitropoulos' authoritative treat-ment of the score's many moods and the expert response of the orchestra. Excellent sound.

KURT WEILL: Suite From "The Threepenny Opera"—Izler Solomon Conducting The MGM Chamber Orchestra — "Music For The Stage" (1935-50) — Arthur Winograd Conducting The MGM Chamber Orchestra—MGM E 3519 (1-12" LP)

LP) Both orchestral performances are taken from previous MGM 12 inchers and are fittingly coupled here. Weill's striking themes from his master-piece, "The Three Penny Opera," and "Music From The Stage," which includes selections from three Weill efforts on Broadway, "Johnny John-son," "Lady In The Dark," and "Lost In The Stars" are vibrantly read by Solomon on the former opus and Winograd on the latter, both directing the MGM chamber ork.

"THE ART OF ROSA PONSELLE"—Camden CBL-100 (2-12" LP)

CBL-100 (2-12° LP) Camden has done a notable service to countless opera lovers with this two-disk release of arias and art songs by the one-time Met great. The soprano, who can also be heard in a newly re-corded Victor package, is heard on twenty-two performances, beautifully singing Verdi, Bellini, Meyerbeer, Ponchielli and Spontini and a host of art song composers. Recorded between 1924 and 1939, the sound in most instances is fine. A rare attraction to the opera coterie. attraction to the opera coterie.

STRAVINSKY: Persephone — Igor Stravinsky Conducting The New York Philharmonic—With Vera Zorina, Narrator, Richard Robinson, Tenor and The Westminster Choir, Dr. John Finley Williamson, Director—Columbia ML 5196 (1-12")

Williamson, Director—Columbia ML 5196 (1-12") This is the first disk showing of Stravinsky's 1934 "melodrama in three parts," a work notable in its vocal and orchestral beauty. Narrated by ballet dancer Vera Zorina, sung sonorously by tenor Richard Robinson (the only solo singing role in the work), with excellent choral work by the Westminster Choir. "Persephone" is rich dramatically and melodically and is ingeniously orchestrated. Booklet translates French text.

"PIANO MUSIC FOR CHILDREN BY KABA-LEVSKY"-Lenore Engdahl, Pianist-MGM E-3322 (1-12" LP)

The disk contains twenty-five keyboard vig-nettas written by Kabalevsky as instructional guides for the piano student, but are nevertheless highly capable of being enjoyed by others. The numbers are melodic in their folk origins, in-viting descriptive, and treated with skill and lightness by pianist Lenore Engdahl. Pressing has fine instructional and general appeal.

Fans For Pierce



YORK, PA.—Decca recording star Webb Pierce drew crowds of fans seek-ing his autograph into Sol Kessler's Melody Shop in York, Pa. The vocalist made a personal appearance there in conjunction with his best selling record "Holiday For Love."





THE MOONGLOWS **CHESS 1669**

<u>"YEA YEA BABY"</u> **BOBBY CHARLES CHESS 1670**



2120 S. MICHIGAN CHICAGO 16, ILLINOIS



NEW YORK - The Tenth Annual

NEW YORK — The Tenth Annual National Ballroom Operators Associa-tion Convention in New York this week comes at a time when, according to Vic Sloan, prexy of the association, most ballrooms have had a 10% to 100% box office improvement over last year in this past summer alone. The affair, which is being held at the Park Sheraton September 23rd to 25th, will include a panel discussion on the 24th, "What Can Be Done To Get More People Dancing And To Increase The Already Healthy Ball-room Business." Panelists for the event will include Arnold Maxim, Epic A&R man, representing the ree-ord industry; Art Ford, WNEW dee-jay for the disk jockeys; Richard Maltby, for the orchestra leaders; Carl Braun, Lowell, Mass. for the ballroom operators; Bob Weems of General Artists Corporation for the band bookers; Don Byrnes of the Dance Educators of America for the dance teachers and a representative of the American Federation of Musi-cians for the musicians. A question of the American Federation of Musi-cians for the musicians. A question and answer session will follow the

cians for the musicians. A question and answer session will follow the panel. On the evening of the 24th, Mrs. Teresa Dorsey, mother of the late Tommy and Jimmy Dorsey, will be presented with a plaque by the asso-ciation inscribed: "Tribute to Tommy and Jimmy, the Fabulous Dorseys, by the National Ballroom Operators Assn., for their outstanding careers in the musical world, providing the zenith in ballroom music, and ever-lasting entertainment to millions. 1957." Sloan said the Dorsey award may become an annual event, going to the person or group that has made the most important contribution to the dance industry. Deedee Wood featured in the Broad-way musical, "Li'l Abner", is the Queen of the 1957 NBOA convention. She is shown above with Art Ford.



Audio-Fidelity Issues "Railroad Sounds" LP

CHICAGO-Hi-Fi enthusiasts were CHICAGO—Hi-Fi enthusiasts were treated to an unusual recording at the High Fidelity last week at the Morrison Hotel in Chicago, when Sidney Frey, prexy of Audio Fidelity Records, introduced his new "Railroad Sounds" album—an LP which Frey recorded in the freight yards of New Orleans Orleans.

"There is nothing like hearing sound reproduced in its pure, unadul-terated form," said Frey.

Continuing on Frey said, "the prime factor in creating true Hi Fi percep-tion is the finest equipment available. In other words, in addition to new microphone technique and under-standing of acoustics, realism and purity can be achieved only through the finest mastering and matrix proc-essing techniques."

While continuing to extol modern methods of Hi Fi recording, Frey stated that careful screening of talent and selection of material is necessary. He said that he selects talent he feels will prove most entertaining to the mass of Hi Fi enthusiasts.

According to Frey, Audio Fidelity accomplished its present success only accomplished its present success only after much experimentation and the fact that no obstacle exists when he is concerned with going to the source of the particular sounds he wishes to record.

Other albums Audio Fidelity fea-tured at the 1957 Chicago Music and High Fidelity Show were, three al-bums of "The Dukes of Dixieland", "Port Said", "Mallet Magic", "The Brave Bulls", and many others.

Roulette's 1st National Sales Meet Set For Sept. 28 & 29 In New York

NEW YORK - Joe Kolsky, sales chief of Roulette Records, announced that Roulette's first annual distributor meeting since the formation of the company will be held this Saturday and Sunday, Sept. 28th and 29th, at the Park-Sheraton Hotel. At the meeting, which will be attended by 22 distributors and the company's seven promotion representatives, Roulette will reveal its future plans and discuss such other subjects as: mutual problems; the Roulette distributor set-up; a discount plan; the forthcoming Roulette Birdland Jazz Series built around the label's recent pactees Count Basie, Joe Williams and Jeri Southern; a special dealer display contest; future releases in the pop and country fields; tape releases and many other subjects.

At the same time the label will preview for its distribs its 12 new LP's set for release next month releases featuring such artists as Milton Berle, Frankie Lymon, Pearl Bailey and Jimmie Rodgers.

The meeting will include a Saturday night dinner with entertainment by some of Roulette's top artists and a breakfast Sunday morning before the distributors make their departure.

Vik Holds Party For **Eddie Cantor Vik Debut**



NEW YORK—Vik Records played ost to representatives of the music nost to representatives of the music business at a lavish party held in Mama Leone's Restaurant last week, celebrating the release of Eddie Can-tor's first LP for Vik, "The Best Of Eddie Cantor." Above the camera catches a birds-eye view of the even-ing's festivities: (Ton Left) Dee iay Martin Black

ing's festivities: (Top Left) Dee jay Martin Block and Cantor. (Top Right) Ernie Stone, Bob Callom, Tom O'Brien, an unidenti-fied station librarian, and Mrs. Callom. Ken Luttman is standing in background.

(Second Row Left) Ethel Nagy of Vik; Mr. & Mrs. Bob Austin, The Cash Box; Sid Parnes of The Cash Box; Ellen Parker; Marjorie Tahaney,

RCA Victor Customs; and Jack Bur-gess, manager of RCA Victor Single Records. (Second Row Right) Ken Luttman; d.j. Lonny Starr; Ann Ful-chino, Vik Publicity; Johnny Halonka, Alpha Distributing; Bob Rolontz, Vik A & R; Pop Cohen, Irv Cohen and Joe Cohen of Essex Distributing.

(Third Row Left) Jack Burgess; Eddie Cantor; Robert A. Seidel, ex-ecutive v.p., Consumer Products RCA; and James P. Davis, manager of Re-cord Operations Dept. (Third Row Right) Ben Rosner, manager of Vik Records and Joe Di Imperio, Vik attorney attorney.

(Bottom Row Left) Mort Motowoski and Bob Austin. (Bottom Row Right) Pop Cohen and Eddie Cantor.

London Offers Extra 20% Discount **On 150 LPs From Catalogue**

NEW YORK—One hundred and fifty classical records from the cata-logue of London Records will be oflogue of London Records will be of-fered to the trade at an extra twenty-percent discount during the month of October. With this additional discount in mind, the dealer will have the choice selling these disks at the regu-lar \$3.98 tag or taking part in a special October sale, which will fea-ture the 150 releases at \$2.98. Special dealer display material for the one month sale has been made available by London.

by London. The dealer may buy as many or as few items as he wants. He may order as many different times as he desires on this offer up to October 5th. Items

back-ordered by the factory or by the distributor at that time will be delivered through October 31st, at which time items still on the back-order will be cancelled. Currently, the diskery has two new September releases, one pop, one clas-sical, available at an extra twenty percent discount. The pop entry is "Songs Of The Golden West" with Cyril Stapleton and His Orchestra, and the classical the complete record-ing on one disk of Granados' opera, "Goyescas." London will also continue its ex-panded national advertising campaign in October, the month the firm cele-brates its tenth anniversary.

E. B. Marks Music Corp. To Move

NEW YORK—To satisfy the need for further expansion in its quarters, the Edward B. Marks Music Corpora-tion is moving shortly from the RCA Building in Radio City, where it has had its main offices for nearly twenty-three years. The entire eighth floor of the building at 136 West 52nd Street has been leased for late October oc-cupancy. For the first time in many years, the whole Marks organization will be housed all together, rather than on two different floors of the RCA Building and the warehouse further west on 49th Street where its reserve stock is now kept. The new quarters will embrace more than 14,000 square feet of space. All offices will be larger than at present, and there will be ample accommoda-tions for administrative, professional, accounting and shipping departments. There will be a lunch room for the personnel, a conference room, and many more offices than the firm has at present. The premises will be generally air-conditioned. The change of offices emphasizes once more the gradual trend uptown among music publishers. When the late Edward B. Marks founded this firm in 1894, he had a very small office at 14th Street. Progressively, the firm moved to 20th Street, to 28th, to 38th, to 46th, and then to its most recent headquarers, between 49th and 50th Streets. This move has been the result of expansion not only of the nonular

Streets.

Streets. This move has been the result of expansion not only of the popular division, but of the educational, seri-ous music, foreign, and divers other departments. Under Arnold Shaw's professional guidance, the Marks concern has had a strong series of popular hits re-cently, such as "The Banana Boat Song," "Cindy, Oh Cindy," "Wonder-ful! Wonderful!" and "Dungaree Doll."

Under the direction of Felix Greissle, the firm has acquired im-portant American and European music by composers such as Sessions, Schoenberg, Milhaud, Mompou and Krenek. There is also the extensive Latin-American library of every type of music, headed by the works of Cuba's foremost composer, Ernesto Lecuona, who for many years has been exclusively a Marks composer. Recently Arnold Broido was brought in as educational director. He has been active not only with band and choral music but with every other type of work that might prove valuable to the music student. music student.

WHO IS ? HOP A LONG WONG ? ? nn **DECCA RECORDS** ? ? ? ? ? ? ? ? ? ? ? ? ?





MARDI GRAS RECORDS

424 W. 49th STREET NEW YORK

Dot Will Reach \$10,000,000 In 1957

NEW YORK-For the seventh consecutive year, Dot Records will double its previous annual sales and reach a new high of \$10,000,000 in gross sales in 1957, Randy Wood, president, disclosed last in a report to Paramount Pictures Corporation. Dot Records, which was founded in 1950 by Wood, is a wholly owned Paramount subsidiary, having been acquired in April, 1957

Wood's report revealed an increase of more than 100% in single record "It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

sales for the first six months of 1957 as compared to the same period in 1956. He reported that 8,887,453 single units were sold as of June 30, 1957 against 3,790,442 units sold during the same period of 1956. Wood also reported a five-fold increase in Dot Record album sales for the first six months of 1957 as compared with 1956 which was the first year the company was in the record album Ray Godwin

WFVG-Angier, N. C.

WFVG—Angier, N. C. 1. Tammy (Reynolds/Ames Bros.) 2. White Silver Sands (Rondo/Bradley) 3. I'm Gonna Sit Right Down (B. Williams) 4. Darling It's Wonderful (Playmates) 5. In The Middle Of An Island (Ford/Bennett) 6. Around The World (McGuires/Young) 7. On My Mind Again (Denton/Storm) 8. Honeycomb (Rodgers/Shaw) 9. Somebody's Been Rockin' My Baby (R. Willis) 10. Hula Love (B. Knox) —

Don Metzger

WRIT-Milwaukee, Wis.

WRIT---Milwaukee, Wis. 1. Honeycomb (J. Rodgers) 2. Tammy (D. Reynolds) 3. Diana (P. Anka) 4. With A Little More Love (L. Dee) 5. Just Between You And Me (Chordettes) 6. My Theme (B. Christian) 7. With You On My Mind (N. Cole) B. Cure For The Blues (G. Mitchell) 9. Blue Rememberin' You (L. Lawrence) 10. Mr. Lee (Bobbettes)

Bob Ellis

KOY-Phoenix, Ariz. 1. Remember You're Mine (P. Boone)

2. Fascination (Carroll/Troubadors)

(Carroll/Troubadors) 3. Tammy (Reynolds/Ames Bros.) 4. It's Not For Me To Say (J. Mathis) 5. Soft Sands (Chordettes) 6. White Silver Sands (Rondo) 7. Honeycomb (Rodgers/Shaw) 8. Send For Me (N. Cole) 9. Around The World (McGuires)

9. Around The World (McGuires) 10. Chances Are (J. Mathis)

Ernie Forrester

Ernie Forrester KALV—Alya, Okla. 1. Tammy (Hayman/Reynolds) 2 Just Between You And Me (Chordettes) 3. Band Of Angels (S. Vaughan) 4. There's A Goldmine In The Sky (P. Boone) 5. Honeycomb (J. Rodgers) 6. Sayonara (J. Sands) 7. Hula Love (B. Knox) B. Humpty Dumpty Heart (L. Baker) 9. Lips Of Wine (A. Williams) 10. Sightseeing (Wanderers)/ Zip Zip (Diamonds)

Sandy Singer

Sandy Singer WDGY—Minneapolis, Minn. 1. Honeycomb (J. -Rodgers) 2. That'll Be The Day (Crickets) 3. Black Slacks (Sparkletones) 4. Mr. Lee (Bobbettes) 5. Diana (P. Anka) 6. Lotta Lovin' (G. Vincent) 7. You're My One And Only Love (R. Nelson) 8. Just Between You And Me (Chordettes) 9. Tammy (D. Reynolds) 10. Whole Lot Of Shakin' Going On (J. L. Lewis)

Ross Wallace WACO—Waco, Tex.

WACO---Waco, Tex. 1. That'll Be The Day (Crickets) 2. Diana (P. Anka) 3. Whole Lot Of Shakin' Going On (J. L. Lewis) 4. Honeycomb (J. Rodgers) 5. Mean Woman Blues (Presley) 6. Mr. Lee (Bobbettes) 7. Chances Are (J. Mathis) 8. Black Slacks (J. Bennett) 9. Just Between You And Me (Chordettes) 10. In The Middle Of An Island (T. Bennett)

Howard G. Clark

Howard G. Clark KBSF—Springhill, La. That'll Be The Day (Crickets) Love Me To Pieces (J. Corey) My Heart Reminds Me (K. Starr) Chances Are (J. Mathis) That's Life (J. Plies) Day Dreaming (J. James) Tammy (D. Reynolds) Around The World V. Young)

9. Teddy Bear (E. Presley) 10. Telephone Baby (Fairburn)

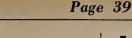
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Disk Jockey **REGIONAL RECORD REPORTS Bill Daniels** Tom Hopkins Tom Hopkins WDLC—Port Jervis, N. Y. 1. I'm Gonna Sit Right Down (B. Williams) 2. And That Reminds Me (D. Reese) 3. Fascination (J. Morgan) 4. Remember You're Mine (P. Boone) "Daniels' Den" KFWB-Hollywood, Calif. KFWB-Hollywood, Calif. 1. Remember You're Mine (P. Boone) 2. Tammy (D. Reynolds)) 3. And That Reminds Me (D. Reese) 4. June Night (J. Dorsey) 5. Chances Are (J. Mathis) 6. Lips Of Wine (A. Williams) 7. An Affair To Remember (V. Damone) S. Just Between You And Me (Chordettes) 6. Swinging Sweethearts (R. Goodwin) 7. Humpty Dumpty Heart (L. Baker) 8. Forgotten Dreams (C. Stapleton) (L. Baker) B. Chances Are (J. Mathis) 9. Mama Loves Poppa (Crosby) 10. Honeycomb (J. Rodgers) 9. Rebel (C. Jarvis) 10. If You're Not Completely Satisfied (J. Sands) Bob Jones KNOE—Monroe, La. 1. Diana (P. Anka) 2. Tammy (D. Reynolds) 3. Around The World (Mantovani) Neart Sina Vacca WSNY—Schenectady, N. Y. Woll — Schenetuury, H. I.
Black Slacks (Sparkletones)
Whole Lot Of Shakin' Going On (J. L. Lewis)
That'll Be The Day (Crickets)
And That Reminds Me (D. Reese) 4. Humpty Dumpty Heart 4. Humpty Dumpty Heart (L. Baker) 5. Send For Me (N. Cole) 6. Mean Woman Blues (E. Presley) 7. I'm Gonna Sit Right Down (B. Williams) 5. Sense (L. Development) (D. R 5. Mr. Lee (Bobbettes) 6. Honeycomb (J. Rodgers) 7. Chances Are (J. Mathis) B. Around The World B. Around The (V. Toung, 9. Whispering Bells (Del-Vikings) 10. Just Between You And Me (Chordettes) (B. Williams) B. So Rare (J. Dorsey) 9. Honeycomb (J. Rodgers) 10. An Affair To Remember (V. Damone) Larry Berrill KBIG—Hollywood, Calif. Tom Moore WJGD—Columbia, Tenn. 1. Around The World (Fisher) 2. An Affair To Remember (V. Damone) KBIG—Hollywood, 1. Swinging Sweethearts (R. Goodwin) 2. An Affair To Remember (V. Damone) 2. An Affair to Kenton (V. Damone) 3. Till (D. Shore) 4. Fascination (Troubadors) 5. That Old Feeling (King Sisters) 6. Tammy (D. Reynolds) 7. Something In The Bank, Frank (S. Allen) 8. Loving You (E. Presley) 9. Raintree County (N. Cole) 10. It's Not For Me To Say (J. Mathis) Rebel (C. Jarvis)
 Send For Me (N. Cole)
 Shangri-La (Four Coins)
 In The Middle Of An Island (T. E. Ford)
 Up Above My Head (Ray & Laine) B. We Could (R. Paige) 9. Deep Purple (B. Ward) 10. I'm Available (M. Rayburn) Dale Wehba Del Parks KOCY-Oklahoma City, Okla. WDRF-Chester, Pa. KOCY—Oklahoma City, Okla. 1. That'll Be The Day (Crickets) 2. Diana (P. Anka) 3. Tammy (D. Reynolds) 4. Honeycomb (J. Rodgers) 5. Love Me So I'll Know (R. Hamilton) 6. Rainbow (R. Hamilton) 7. And That Reminds Me (D. Reese) 8. You're My One And Only Love (R. Nelson) 9. Mr. Lee (Bobbettes) 10. With You On My Mind (N. Cole) WDRF---Chester, Pa. 1. Something In The Bank, Frank (B. Jaxon) 2. Zip Zip (Diamonds) 3. Blossom, Blossom (L. Russell) 4. Let's Start All Over Again (T. Williams) 5. There's A Goldmine In The Sky (P. Boone) 6. June Night (J. Dorsey) 7. Call Rosie On The Phone (G. Mitchell) B. Hey You Face (Crew Cuts) 9. Tammy *D*. Reynolds) 10. Dancin (P. Como) **Chuck Otte** Dick Dean Chuck Otte KLPW—Union, Mo. 1. Tammy (D. Reynolds) 2. Hula Love (B. Knox) 3. Diana (P. Anka) 4. Good Behavior (K. Smith) 5. Remember You're Mine (P. Boone) 6. First Romance (T. Perkins) 7. I'll Never Be Free (J. Martin) 8. Lips Of Wine (A. Williams) 9. Blue Rememberin' You (S. Lawrence) 10. Plaything (N. Todd) WKTQ-Norway-Paris, Me. WK IQ — Norway-Paris, Mc.
1. Fascination (D. Jacobs)
2. My One Sin (Four Coins)
3. Rainbow (R. Hamilton)
4. Tammy (Reynolds/Hayman)
5. With You On My Mind
(N. Cole)
6. I Am (T. Bennett)
7. Just Between You And Me
Ust Between You And Me
B. Deep Purple (B. Ward)
9. My Heart Reminds Me
(K. Starr) 10. Bon Voyage (J. Harper) Lee Kopp Stan Burns Stan Burns WINS—New York, N. Y. 1. Mr. Lee (Bobbettes) 2. Tammy (D. Reynolds) 3. And That Reminds Me (D. Reese) 4. There's A Goldmine In The Sky (P. Boone) 5. Alone (Shepherd Sisters) 6. Lullaby Of The Bells (Deltaires) 7. Till (P. Faith) KSJO—San Jose, Calif. 1. And That Reminds Me (R. Reese) (N. Cole) (S. With You On My Mind (N. Cole) (S. With You On My Mind (N. Cole) (S. Col 6. LUTAR, 7. Till (P. Faith) B. Rainbow (B. Darnel) 9. Melodie D'Amour (Ames Bros.) Chuck Duncan Phil McClure WEAV—Plattsburg, N. Y. 1. Whole Lot Of Shakin' Going On (J. L. Lewis) 2. Wake Up Little Susie (Everlys) WRR-Dallas, Tex. WRR—Dallas, Tex. 1. Diana (P. Anka) 2. Around The World (A. Sears) 3. Love Me To Pieces (Corey) 4. Fascination (D. Jacobs) 5. Tammy (D. Reynolds) 6. Just Between You And Me (Chordettes) 7. Love Is My Business (D. Gardner) 9. Recipe For Love (S. Wooley) 10. That'll Be The Day (Crickets) 3. Tamma (D. Reynolds) 4. Diana (P. Anka) 5. Fascination (D. Jacobs) 6. Teddy Bear (E. Presley) 7. Lips Of Wine (A. Williams) 8. Mr. Lee (Bobbettes) 9. Honeycomb (J. Rodgers) 10. That'll Be The Day (Crickets) ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS-Please keep us constantly informed of any changes in call letters or title. ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS



	Se	eptember	28, 1957
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anon an	REGIONAL RECO	JRD REPO	RTS
N. J.	John Ademy		heridan ovidence, R. I.
w (Miller)	WBIG-Breensboro, N. C. 1. Tammy (D. Reynolds)	1. Tammy (D. 2. Honeycomb	
Me D. Reese) arper)	2. Fascination (D. Jacobs) 3. Around The World	3 Diana (P. A	Anka)
Freeman)	(Mantovani) 4. In The Middle Of An Island (T. Bennett)	4. Rainbow (I 5. In The Mic	dle Of An Island
Coins)	S. Soft Sands (D. Collins)	6. Just Betwe	(T. Bennett) en You And Me
gan) Thing To	6. Island In The Sun (H. Belafonte)	7. It's Not F	(Chordettes) or Me To Say
int) mber	7. There's A Goldmine In The Sky (P. Boone)	8. Remember	(J. Mathis) You're Mine
(ViVienne) arts	B. Dancin' (P. Como) 9. Tomorrow, Tomorrow	9. My Heart	(P. Boone) Reminds Me
Goodwin) est	(V. Monroe) 10. Band Of Angels	10 Famous Las	(K. Starr)
letti)	(W. Schumann)		(J. LaRosa)
nith Miss.	Martin Tobin		Hutsell
dgers)	KLAN—Seattle, Wash. 1. Diana (P. Anka) 2. Tammy (D. Reynolds)		rristown, Tenn. (E. Presley) Of Shakin' Going
Red Tops)	3. Mr. Lee (Bobbettes)	On (J. L.	Lewis)
Mine (P. Boone) (Crickets)	4. It's Not For Me To Say (J. Mathis) 5. Remember You're Mine	3. Darling 1t ⁴ 4. Humpty Di	(Lovers)
Hand Rodgers)	(P Boone)	S. Diana (P. A	(L. Baker)
(K. Starr)	6. Honeycomb (J. Rodgers) 7. You're My One And Only Love (R. Nelson)	6. Rainbow () 7. Tammy (A)	R. Hamilton) mes Bros.)
athis) roll)	B. Short Fat Fannie (L. Williams) 9. Black Slacks (Sparkletones)	8. I'm Gonna	B. Williams) (B. Williams) (E. Presley)
Schumann) Robbins)	9. Black Slacks (Sparkletones) 10. In The Middle Of An Island (T. Bennett)	9. Loving You 10. Long Lone	u (E. Presley) ly Nights (C. McPhatter)
	John McCarthy		Emm
Tex.	WPEP—Taunton, Mass.		Dayton, Ohio
dgers)	1. Diana (P. Anka) 2. Honeycomb (J. Rodgers)	1. Tammy (D. 2. Third Finge	. Reynolds) er, Left Hand
athis) And Me	3. Tammy (D. Reynolds) 4. That'll Be The Day (Crickets)	3. June Nigh	(E. Rodgers) t (J. Dorsey)
(Crickets)	2. Honeycomb (J. Rodgers) 3. Tammy (D. Reynolds) 4. That'll Be The Day (Crickets) 5. Rainbow (R. Hamilton) 6. Remember You're Mine (P. Boone)	4. Just Betwe	(E. Rodgers) t (J. Dorsey) en You And Me (Chordettes)
ton) Mind (N. Cole)	7. My Heart Reminds Me (K. Starr)	6. Lips Of W	ounty (N. Cole) Vine (A. Williams) Viamonds)
Johnson)	8. Passing Strangers (Vaughan & Eckstine)	B. An Affair	lo Remember
e In The	9. Teddy Bear (E. Presley)	9. Remember	(V. Damone) You're Mine
;)	10. Just Between You And Me (Chordettes)	10. Some One	(P. Boone) To Love (Wayne)
an	Jim Fuqua	Hal F	Peterson
e, Wis Mine	WEYE—Sanford, N. C. 1. Lasting Love (K. Kallen)	WBSM—New 1. My Heart	Bedford, Mass.
P. Boone) ds)	2. Cure For The Blues (G. Mitchell)		(K. Starr)
Mind (N. Cole)	3. The Face Of An Angel (Five Keys)	3. Tammy (R. 4. It's Not F	lly You (Rondo) Hayman) or Me To Say (J. Mathis)
Me (D. Reese)	4. Tammy (D. Reynolds) S. Trumpeters Prayer (Camarata)	5. Fascination	(J. Morgan)
(Crickets) Igers) (L. Horne)	6. I Am (T. Bennett) 7. So Rare (J. Dorsey) 8. Born To Love (T. Brewer)	the second se	n Your Shoes (Hi-Lo's)
And Me	9. Crying In The Shadows (J. James)	B. Goody Goo 9. Famous La	re (J. Mathis) ody (E. Fitzgerald) st Words (LaRosa)
(J. Mathis)	10. Around The World (Mantovani)	10. You're Ch	eatin' Yourself (F. Sinatra)
1	Norm Page	Donn	Caldwell
L.I., N.Y.	WCAR-Detroit, Mich.	WHLL-WI	neeling, W. Va.
ls) (Crickets)	1. And That Reminds Me (D. Reese)	Love (R.	v One And Only Nelson) (abbettes)
lgers) (in' Going	2. Honeycomb (J. Rodgers) 3. I Keep Running Away From You (M. Griffin)	2. Mr. Lee (B 3. That'll Be 4. Honeycomb	The Day (Crickets) (J. Rodgers)
day Baby Weavers)	4. Black Slacks (Stapletones)	5. Mean Wom 6. Just Betwe	an Blues (Presley) een You And Me
5)	S. Chances Are (J. Mathis) 6. Just Between You And Me (Chordettes)		(Chordettes)
incent) Me	7. Reet Petite (J. Wilson) B. That'll Be The Day (Crickets)	On (J. L. B Diana (P.	Of Shakin' Going Lewis Anka)
D. Reese)	9. Mr. Lee (Bobbettes) 10. Born To Love (T. Brewer)		ks (Sparkletones) in (Four Coins)
d	Ray Briem		Hubbard
olk, Va. Is)	KLUB—Salt Lake City, Utah 1. Diana (P. Anka)	1 Diana (P.	Chicago, III. Anka)
(Crickets) dgers)	2. An Affair To Remember (V. Damone)	2. That'll Be 3. Tammy (D.	The Day (Crickets) Revnolds)
Mine	3. Technique (P. Boone) 4. Around The World	4. Honeycomb S. Wonderful	o (J. Rodgers) ! Wonderful!
(P. Boone) Say J. Mathis)	(B. Crosby) S. Fascination (D. Jacobs) 6. You Can't Lose The Blues	6. Fascination 7. Mr. Lee (B	(J. Mathis) (J. Morgan) Jobbettes)
esley) nt Down	With Colors (R. Clooney)	8. In The Mid	ddle Of An Island (T. Bennett)
Williams)	7. Moonlight Swim (T. Perkins) B. Sophia (L. Lamar) 9. Twelfth Of Never (J. Mathis)	A REAL PROPERTY.	en You And Me (Chordettes)
(B. Frank)	10. Hold Me (J. Chandler)		Swim (N. Noble)
rtley Fla.	Tony Larson KUDY-Denver-Littleton, Colo.		Owens Denver, Colo.
		1. Tammy (D. 2. Diana (P.	
) incent) Iton)	1. Tammy (D. Reynolds) 2. Diana (P. Anka) 3. That'll Be The Day (Crickets) 4. Honeycomb (J. Rodgers)	3. Honeycomb	(J. Rodgers)
Me (K. Starr)	S. Whole Lot Of Shakin' Going	S. Teddy Bear 6. Fascination	er Sands (Rondo) r (E. Presley) (D. Jacobs)
(Mathis) Williams)	6. Mr. Lee (Bobbettes) 7. I'm Gonna Sit Right Down (B. Williams)	7. And That	Reminds Me (D. Reese) Idle Of An Island
ne in The	(B. Williams) B. Rainbow (R. Hamilton) 9. Send For Me (N. Cole) 10. Black Velvet (L. Bodas)		(T. Bennett)
(Gladiolas)	10 Black Velvet (L. Bodas)	9. June Night 10. Only You	(D. Rondo)

Please keep us constantly informed of any changes in call letters or title. "Only those records best suited for commercial use are reviewed by THE CASH BOX"



test will be based on the percentage

of business each distributor does above his quota, in ratio to business

done by other distributors. Purchases

made during the period of September

1st through December 31st will be

included in the contest totals. There

will be five cash prizes: \$500, \$250,

On Sept. 28th, a luncheon and sales

meeting will be held at the Hotel Warwick and distributors will be offer-

ed a preview of Jubilee's 18 new

album releases. At the same time,

the Fall plan will be outlined in de-

tail and promotional and merchandis-

ing suggestions based on the album

covers and dealer window and counter

displays will be offered. In addition, the distributors will receive special

presentation sales kits consisting of new order pads, notes on the contest and flyers, photographs and other promotional material for each new

Between September 30th and October 4th all out-of-town distributors who were unable to attend the Hotel

Warwick meeting will be visited personally by Jubilee executives and representatives, including president

Jerry Blaine, A&R chief Morty Palitz, National Sales Manager & Promotion

Director Bill Darnel, West Coast Representative Larry Goldberg, Mid-West Representative Howard Caro

and East Coast Representative Juggy

Gayles. At each visit special sales

meetings will be set up with distributor salesmen, who will receive the

presentation kits promoting the new

Jubilee's current album catalogue consists of 55 LP's. 18 new LP's are scheduled to be released September 27th to coincide with the Tenth Anni-

The new Jubilee albums are: "Fire In The West," Herb Geller; "Three

For Duke," Teddy Charles; "Cu-Bop,"

Art Blakey's Jazz Messengers; "My

Favorite Places," Walter Scharf &

Orch.; "Twinkling Pinkies," Frank Ortega; "Rondo," Don Rondo; "Danc-

ing at the Plaza," Marke Monte & His Continentals; "Mingus Three,"

Charlie Mingus Trio; "Witchcraft,"

Ray Martin & His Orchestra; "Cocktails Dinner & Dancing," Shep Fields

& His Orchestra; "Out of the Mouths

of Babes," "Christman," La Falce Brothers; "Jazz Lab," Gigi Gryce; "Randy Weston Trio," Randy Weston;

"Pal Joey," Bobby Sherwood & Orch.; "Over Sexteen" Vol. 2; "Love Let-

ters," John Fostini; Pardon My

"CROSSOVER"

ATTENTION DISC JOCKEYS: Don't Forget The Great "CROSSOVER" Contest

ROULETTE RECORDS N. Y., N. Y.

659 10th Ave.

\$150, \$100 and \$50.

album release.

albums.

versary party.

Blooper, Vol. 6.

ROULETTE RECORDS

Going Right To The Top

JIMMY BOWEN Sings

(From The Forthcoming Vanguard Motion Picture "JAMBOREE"

Jubilee To Celebrate Tenth

Anny. With Party-Distrib Meet

NEW YORK-Jubilee Records will

NEW YORK—Jubilee Records will round out its tenth year with an anniversary party for the press, disk jockeys, trade and celebrities Friday, September 27, from 6:00 to 10:00 PM at Danny's Hideaway in New York City, with Jubilee president Jerry Blaine and A&R chief Morty Palitz hosting the affair

City, with Jubliee president Jerry Blaine and A&R chief Morty Palitz hosting the affair. The company's tenth anniversary marks a steady climb to success in the recording industry. Ten years ago Jerry Blaine, former orchestra leader, founded Jubilee with a \$600 investment, renting a tiny store on Manhattan's Tenth Avenue. Jerry served as president, sales manager, A&R man and shipping clerk. Jubilee's beginnings were typical of the small, independent label. A few weeks later Jubilee had its first hit—a Yiddish novelty tune that sold half a million records. 1947 figures showed a gross of \$160,000. This year, the company is expected to gross well over \$6,000,000. Thus far, in 1957, Jubilee has already sold over 5,000,000 single records and close to 200,000 albums. In all, the com-pany has released approximately 300 singles and 100 LP's and EP's during its ten-year history. Jubilee milestones feature such re-

singles and 100 LP's and EP's during its ten-year history. Jubilee milestones feature such re-cording artists as Don Rondo, Della Reese, Bill Darnel, Polly Bergen, Monica Lewis, Dwight Fiske, the Orioles, Enzo Stuarti, all of whom have produced hit records for the label.

From that Tenth Avenue store, Jubilee has grown to a position where

it now occupies two floors in a build-ing owned by Blaine (other companies headed by Blaine occupy other floors in the building) and employs a staff of 27 and is recognized as one of the important labels of the independent labels

In conjunction with its tenth anni-versary, Jubilee has embarked upon its most ambitious album promotion campaign to date and is offering its Tenth Anniversary Fall Album Pro-gram to distributors and dealers, Blaine announced. The album program is highlighted by special distributor-dealer offers, billing plans, a distributor sales in-centive contest, preparation of presen-tation kits with promotional material, a sales meeting in New York for a preview of new album releases and personal visits by Jubilee representa-tives to out-of-town distributors. Already in effect as previously an-nounced and continuing through Octo-ber 31st is the Jubilee "8 for 7" deal

nounced and continuing through Octo-ber 31st is the Jubilee "8 for 7" deal, in which dealers purchasing 7 Jubilee albums will receive an 8th album free.

To this has been added a special billing plan whereby distributors will

billing plan whereby distributors will be permitted to purchase two large orders—one in September and one in October—and payments may be made in three installments, one each in November, December and January. These plans include the current Ju-bilee album catalogue and new re-leases

Distributors are invited to partici-

pate in the Jubilee sales incentive contest, in which a quota will be

assigned to each distributor. The con-

OULETTE RECORDS

label.

leases

1

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



Frank Pollack

- KRUX-Phoenix, Ariz.
- 1. Tammy (D. Reynolds) 2. Fascination (D. Shore) 3. Around The World (McGuires)
- 4. Sign Your Name With Love (A. Wayne)
- 5. Passing Strangers (Vaughan & Eckstine) 6. In The Middle Of An Island (T. E. Ford)
- 7. Day Dreaming (J. James) 8. An Affair To Remember (V. Damone)
- 9. Rainbow (B. Darnel)
- 10. Little Neva (J. Brown)

Jack Carney WILD-Boston, Mass.

- WILD-Boston, Mass. 1. Tammy (R. Reynolds) 2. Swinging Sweethearts (R. Goodwin) 3. And That Reminds Me (D. Reese) 4. Third Finger, Left Hand (E. Rodgers) 5. Send For Me (N. Cole) 6. Fascination (D. Jacobs) 7. It's Not For Me To Say (J. Mathis) B. Just Between You And Me (Chordettes) 9. Rainbow (R. Hamilton) 10. Day Dreaming (J. James)

Walter Powell

WBVL—Barbourville, Ky. WBVL--Barbourville, Ky. 1. White Silver Sands (Rondo) 2. Diana (P. Anka) 3 That'll Be The Day (Crickets) 4. And That Reminds Me (D. Reese) 5. Remember You're Mine (P. Boone) 6. Just Between You And Me (Chordettes) 7. June Night (J. Dorsey) 8. Securities Microscod

- Something Happened (D. Stewart)
- Honeycomb (J. Rodgers) Fascination (D. Carroll)

Joe Mulvihill

- KYW—Cleveland, Ohio

- KYW-Cleveland, Ohio 1. My Special Angel (S. Land Trio/Helms) 2. My One Sin (Four Coins) 3. Diana (P. Anka) 4. Happy Happy Birthday Baby (Tune Weavers) 5. Lotha Lovin' (G. Vincent) 6. Chances Are (J. Mathis) 7. Mean Woman Blues (Presley) B. My Heart/And That Reminds Me (Reese/Starr) 9. Whole Lot Of Shakin' Going On (J. L. Lewis) 10. Mr. Lee (Bobbettes)

Dan Gates KAIR-Tucson, Ariz.

1. Tammy (D. Reynolds) 2. Around The World (V. Young)

- (V, Young) 3. Rebel (C. Jarvis) 4. Diana (P. Anka) 5. Honeycomb (J. Rodgers) 6. You're My One And Only Love (R. Nelson) 7. Island In The Sun (H. Belafonte) B. Soft Sands (Chordettes) 9. Fascination (R. Ellis) 10. Rainbow (R. Hamilton)

Jack Karey

WCFL—Chicago, III.

- WCFL—Chicago, III. 1. Honeycomb (J. Rodgers) 2. Fascination (Morgan Carroll) 3. Just Between You And Me (Chordettes) 4. Chances Are (J. Mathis) 5. That'II Be The Day (Crickets) 6. Moonlight Swim (N. Noble) 7. My Heart And That Reminds Me (Starr Reese) B. With You On My Mind (Rain-treê County (N. Cole) 9. Baby Come Home (J. Valli) 10. At Last (T. Martin)

Dave Mostoway

- Tom Adams KRC---Winnipeg, Mon., Col. 1. Diana (P. Anka) 2. That'll Be The Day (Crickets) 3 Hula Love (B. Knox) 4. Honeycomb (J. Rodgers) 5. Rainbow (R. Hamilton) 6. Mr. Lee (Bobbettes) 7. Tammy (D. Reynolds) 8. Dream Boy (C. Stacy) 9. And That Reminds Me (D. Reese) (D.Reese) KANS—Wichita, Kan. CKRC-Winnipeg, Man., Can. KANS—Wichita, Kan.
 Shangri-La (Four Coins)
 Tammy (Ames Bros.)
 White Silver Sands (Rondo)
 Diana (P. Anka)
 Teddy Bear (E. Presley)
 Whole Lot Of Shakin' Going On (J. L. Lewis)
 And That Reminds Me (Reese)
 Mr. Lee (Bobbettes)
 Tooma dag Drawm (M. Pohhint)

- 9. And that keenings we (D. Reese)
 9. Teen Age Dream (M. Robbins)

 10. Love Me To Pieces (Corey)
 10. Send For Me (N. Cole)

Pat Chamburs WDAE—Tampa, Fla. 1. Tammy (D. Reynolds) 2. It's Not For Me To Say (J. Mathis) 3. Around The World (Mantovani)

7. Long Lonely Nights (K. Kallen)

(I. Kallen) B. Passing Strangers (Vaughan & Eckstine) 9. Boy Meets Horn (S. Sherock) 10. Fascination (D. Jacobs)

Andy Wilson KPAL—Palm Springs, Calif.

KPAL—Palm Springs, S 1. Tammy (D. Reynolds) 2. Diana (P. Anka) 3. Remember You're Mine (P. Boone)

3. Remember You're Mine (P. Boone) 4. Bon Voyage (J. Harper) 5. June Night (J. Dorsey) 6. My Heart Reminds Me (K. Starr) 7. Seven Wonders Of The World (D. Kallman) 8. In The Middle Of An Island (T. Bennett) 9. An Affair To Remember (V. Damone) 10. Chances Are (J. Mathis)

Ira Cook

KMPC-Los Angeles, Calif.

KMPC-Los Angeles, Calif. 1. Tammy (D. Reynolds) 2. I'm Gonna Sit Right Down (B. Williams) 3. Around The World (V. Young) 4. In The Middle Of An Island (T. E. Ford) 5. Fascination (J. Morgan) 6. It's Not For Me To Say (J. Mathis) 7. Soft Sands (W. Schumann) 8. Old Cape Cod (P. Page) 9. Till (P. Faith) 10. Send For Me (N. Cole)

Lou Dennis

WBRY—Waterbury, Conn.

WBKY—Waterbury, Conn. 1. That'll Be The Day (Crickets) 2. Honeycomb (J. Rodgers) 3. Mr. Lee (Bobbettes) 4. Fascination (D. Jacobs) 5. And That Reminds Me (Reese) 6. Chances Are (J. Mathis) 7. Remember You're Mine (P. Boone) 8. Happy Happy Birthday Baby (Tune Weavers) 5. And That Hendel

9. Around The World (Mantovani/Young/Haskell)

10. From The Heart (Bachelors)

Bob Couch

KGAF-Gainesville, Tex.

KGAF-Gdinesville, Iex. 1. Tammy (D. Reynolds) 2. Honeycomb (J. Rodgers) 3. Fascination (D. Jacobs) 4. White Silver Sands (Rondo) 5. Soft Sands (Rover Boys) 6. Remember You're Mine (P. Boone) 7. Love Me To Pieces (Rusty & Doug) B. In The Middle Of An Island (T. E. Ford) 9. June Night (J. Dorsey)

9. June Night (J. Dorsey) 10. Golden Grain (D. Holman)

Frosty Mitchell

KIOA-Des Moines, Iowa

Honeycomb (J. Rodgers)
 Mr. Lee (Bobbettes)
 That'll Be The Day (Crickets)
 Sign Your Name With Love (A. Wayne)
 Chances Are (J. Mathis)
 The Eyes Of God (Four Lads)
 Remember You're Mine (P. Boone)

B. Hey You Face (Crewcuts)

9. Tammy (D. Reynolds) 10. Band Of Angels (S. Vaughan)

ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS-Please keep us constantly informed of any changes in call letters or title.

Disk

Jockey

REGIONAL RECORD REPORTS

- WCKT—Contention of the second s 4. Soft Sands (Chordettes)
- 4. Soft Sands (O. Peterson) 6. Wonderful! Wonderful! (J. Mathis)
- 6. Diana (P. Anka) 7. In The Middle Of An Island (T. E. Ford) B. Remember You're Mine (P. Boone)

Dale Wright

WCKY-Cincinnati, Ohio

- 9. Why Ask For The Moon (R. Foley)
- 10. It's A Wonderful Thing To Be Loved (G. Grant)

Morris Reichley KWBB—Wichita, Kan.

- KWBB-Wichita, Kan. 1. Diana (P. Anka) 2. You're My One And Only Love (R. Nelson) 3. Lotta Lovin' (G. Vincent) 4. Whole Lot Of Shakin' Goin On (J. L. Lewis) 5. Remember You're Mine (P. Boone) 6. Honeycomb (J. Rodgers) 7. Rock Your Little Baby To Sleep (B. Knox) 8. Hula Love (B. Knox) 9. In The Middle Of An Island (T. Bennett) 10. Tammy (D. Reynolds)

- Jack Lamar WCAM-Camden, N. J.
- WCAM-Camden, N. J.
 1. Fascination (J. Morgan)
 2. You're My One And Only Love (R. Nelson)
 3. Mr. Love (Rhythmettes)
 4 Don't Gamble With Love
 4. Don't Gamble With Love
 5. Dry Dreaming (J. James)
 6. There's Only You (Cornell)
 7. Darling It's Wonderful (Playmates)
 8. Pack Datis (J. Wilson)

- B. Reet Petite (J. Wilson) 9. Bright Moon, Bright Star (R. Sparks)
- 10. Teacher's Pet (F. Avalon)

John Leban

- WCAE—Pittsburgh, Pa.
- WCAE—Pittsburgh, Pa. 1. Zip Zip (Diamonds) 2. Tammy (D. Reynolds) 3. Why Ask For The Moon (R. Foley) 4. All Of My Life (Eckstine) 5. My Heart/And That Reminds Me (Start/Reese) 6. Hey You Face (Crew Cuts) 7. Remember You're Mine (P. Boone) B. Honeycomb (J. Rodgers) 9. Swinging Sweethearts (D. Carroll) 10. Moonlight Swim (N. Noble)

Al Meltzer

- WHEN-Syracuse, N. Y.
- WHEN—Syracuse, N. Y.
 1. That'll Be The Day (Crickets)
 2. Honeycomb (J. Rodgers)
 3. Tammy (D. Reynolds)
 4. Mr. Lee (Bobbettes)
 5. There's A Goldmine In The Sky (P. Boone)
 6. Whole Lot Of Shakin' Going On (J. L. Lewis)
 7. Technique (P. Boone)
 B Rainbow (R. Hamilton)
 9. Diana (P. Anka)
 10. And That Reminds Me (D. Reese)

John Harris WDIG-Dothan, Ala.

WDIG—Dottion, Aid.
Tammy (D. Reynolds)
Chances Are (J. Mathis)
Band Of Angels (Schumann)
Just Between You And Me (Chordettes)
Honeycomb (J. Rodgers)
Mr. Lee (Bobbettes)
Lips Of Wine (A. Williams)
Engrouten Dreams (Anderson)

Forgotten Dreams (Anderson)

9. An Affair To Remember (V. Damone)

10. My Heart Reminds Me (Starr)

Joe Smith

JOE SMITH WVDA—Boston, Mass. 1. Chances Are (J. Mathis) 2. Black Slacks (Sparkletones) 3. Happy Happy Birthday Baby (Tune Weavers) 4. Fascination (J. Morgan) 5. Zip Zip (Diamonds) 6. Baby Sittin' (B. Riley) 7. Rebel (C. Jarvis) B. Lotta Lovin' (G. Vincent) 9. The Eves Of God (Four Lads)

9. The Eyes Of God (Four Lads) 10. Honeycomb (J. Rodgers)



Dick Linke Leaves Columbia To Form **Personal Mgt. Office**



DICK LINKE

NEW YORK-Dick Linke, Singles Sales Manager for Columbia Records leaves the label October 1st in order to launch his own firm, Richard O. Linke, Personal Management. The new firm will represent Andy Griffith, Tommy Leonetti, and Gloria Lambert. Linke is also associated with Andy Griffith in two music publishing firms -Andick Music Corp. and Nan-Paul Music Corp.-and a motion picture and television production company, Manteo Enterprises, Inc.

The new firm will have main business conducted from Linke's home in East Norwich, Long Island, N. Y., but will also maintain offices at 1697 Broadway, New York.

Linke's initial roster of artists indicates that he is leaning toward motion pictures. Andy Griffith, star of Elia Kazan's "A Face in the Crowd", will soon be seen in the film version of "No Time for Sergeants". Gloria Lambert, who hails from Canadian TV triumphs, is being groomed for films. Tommy Leonetti, star of "Your Hit Parade", will be aimed for eventual movie work.

Prior to his two years with Columbia, Linke was National Promotion Manager of Capitol Records.

Uttal Forms Pub With Stallman, Shapiro, Jacobson

NEW YORK-Larry Uttal, prexy of Monument Music, has entered into an exclusive music publishing venture with Lou Stallman, Joe Shapiro and Sid Jacobson.

The new firm's name is Round Music and under the agreement it will publish all songs written by the team of Stallman and Shapiro. The two have penned such hits as "Round And Round" and "Treasure Of Love." Monument Music is the publisher of the latter song.

One Stop In Columbus, O.

COLUMBUS, OHIO — Jack Pierce last week announced the opening of a new One Stop operation in Colum-bus, Ohio, to be known as C. C. Record Company. The new firm, located at 849 N. High St., will offer one-stop selection of all the latest hit records on all labels plus individual program-ming service. Pierce has been asso-ciated with the record industry for the past fifteen years.

More Than 100 Golfers Engaged In **DISC** Elimination Tourney

NEW YORK - Over 100 golfers across the country are currently engaged in a series of match play elimination tournaments to determine area winners in the A, B and C categories. 12 finalists representing four winners in each of the above three categories will compete for the national championships of the music industry to be held October 8th at the Shawnee Country Club, Shawnee, Pennsylvania. All indications point to a gala occasion at Fred Waring's Shawnee Inn with golfers and friends expected from various parts of the country.

Many close and hectic matches have been played these past couple of weeks with perhaps the highlight being a hole in one by Sammy Kaye which topped off his match at the Woodbridge Country Club in Wood-bridge, Connecticut, against Howard Manco which he won two and one. His ace came on the 185 yard 17th hole.

The following are some of the results of recent matches and pairings for quarter and semi-final area matches coming up during the next 2 weeks.

New York Area: Class A semi-final match—

Lou Dreyer meets band leader, Sammy Kaye; Leslie Boyd meets Lou Del Guercio. Ultimate victor will compete in Class A national finals at Shawnee, October 7 & 8.

New York Area: Class B semi-finals—

Dan Collins, the Billboard, meets Henry Onorati, Dot Records. Michael Mulqueen, Jr. defeated Rudy May of Decca in their semi-final match to enter New York area, Class B finals. Ultimate winner to compete in national finals at Shawnee. Class C. first flight-

semi-finals-

Mickey Glass meets Michael Mul-queen, Sr.; Al Walker meets Murray Luth.

New York Area: second flight—

Win Adams defeated Michael Real to enter second flight Class C finals. Sig Bart, Allied Records, meets recording artist, Percy Faith, in other semi-final match in this flight. The ultimate winners of the two New York area Class C flights will go to Shawnee to compete in the national finals in this Class.

In earlier matches in the New York area, wniners were:

Michael Real over Bert Levy, Sammy Kaye over Howard Manco, Bill Goetz over Norman Weinstroer, Kaye over Jack Spina, Win Adams over Bill Goetz, Leslie Boyd over Mike Sukin, Sig Bart over Jack Rael, Michael Mulqueen Jr., over Rudy May, Bart over Marty Kline, Michael Mulqueen, Sr., over Len Book, Percy Faith over Harry Meyerson, Al Walker over Irwin Garr, Lou Dreyer over Tom Valando, Murray Luth over Bernie Boorstein.

Midwest Area: Class A-

William Puskar meets Will Os-borne. Winner of this match meets winner of national final between D. Pierce and Ernest Tubb with ultimate winner going to Shawnee to compete in Class A national finals.

Midwest Area: Class B-

Art Talmadge, Mercury, reached the midwest finals and will meet winner of match between Lou Lerche and Irving Green, Mercury President. Ultimate victor will meet Class B finalist from Nashville area to be decided in match between recording artist, Jim Reeves and winner of match between Pee Wee King and R. Gafford. Winner here goes to Shawnee to compete in national finals.

In earlier matches in the Midwest area, winners were:

William Puskar over Dawson Taylor, Art Talmadge over W. R. Booth, Will Osborne over Harold Meeker, Lou Lerche over L. Levin, Art Tal-madge over Jay Plimpton, Irving Green over Bob "coffeehead" Lawson. New England, Washington, Philadelphia Area: Class A Winners-

Jack Reidy, (New England), and P. Markman (Washington), thee two top players will meet in a round robin match with Philadelphia Class A finalist which will be determined by match between George Deacon and Endo Corsetti, Deacon defeated DISC President, Fred Waring, 3 and 1 in a semi-final match while Corsetti de-feated Ed Barsky one up in their semi-final match.

The winner of the Reidy-Markman, Deacon or Corsetti round robin will go to Shawnee to compete in the Class A national finals.

Class B semi-final match-

Class B semi-final match— Pit Ed Dolberg against winner of the Lindý Miller-Jack Chase match. Ultimate winner will play the Class B finalist from the Philadelphia area with the winner of that area match going to Shawnee for the national Class B finals. The Philadelphia Class B finalist will be either Jay Jerome or Sandford Wartell who meet this week.

The New England area Class C champion who will go to Shawnee for the national Class C finals will be determined by the round robin match between Stan Richard, Alan Dairy and Harry Coutern.

In earlier matches in the Baltimore-Th earlier matches in the Baltimore-Washington area, winners were: P. Markman defeated Ed Gallaher; in the Philadelphia area: J. Jerome over B. Roberts; in the Nashville area: D. Pierce over T. Texas Taylor, Jim Reeves over Wesley Rose, Ernest Tubb over J. Drake.

West Coast Area:

Class A semi-finalists are Jack Marsh versus Ralph Tucker and Ben Spalding versus Charles Dant. Class B semi-final round—T. Valeria

meets Herb Atwood and Bob Mc-Cluskey, Joe Linhart.

The West coast Class C matches are in the quarter final rounds at press time.

The West coast area champions of Classes A, B and C will all go to Shawnee to compete in the national finals.

In earlier matches in the West Coast area, winners were: Jack Marsh over Bud Haley, Ned Hertz-stom over Sid Goldstein, Charles Dant over Dave Bernie, Tom Flack over Al Bennett, Eddie Shaw over Mike Gould, Joe Perry over Charles Adams, Herb Atwood over Dick Pearce, B. McCluskey over Artie Valando, John-ny Thompson over Johnny Johnson, Joe Seach over Jerry Sybilind. Room reservations for the one day Golf Finals at Shawnee can be made through Murray Luth, CIrcle 6-3500, New York. In earlier matches in the West

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

Imperial Aims At Record Gross

BEVERLY HILLS, CAL.—Imperial Records, aiming for the biggest yearly gross in its history after rocking up an initial 6-month figure of \$3,162,000, launches its fall album program this month with the release of five packages, it was announced by label prexy Lew Chudd.

Heading the list are two English jazz LP's: "Dizzy Reece Quintet," featuring Reece on trumpet, Phil Seamen, drum; Lenny Bush, bass; Tony Crombie, piano; and Ronnie Scott, tenor sax; and the "Tubby Hayes Quartet/Quintet," spotlighting Hayes on tenor; Dickie Hawdon, trumpet; Harry South, piano; Pete Elderfield, bass; and Bill Eyden, drums. Reece and Hayes make their American debut on these releases.

South African bongoist Ukonu heads his own five-piece band on authentic and original African chants and dances for his album titled, "The African Nite Life." Special tie-in pro-

motion with a national bongo manufacturer is being worked out to exploit the album, which may also result in Ukonu making personal appearances at key record shops throughout the country.

"Stairway To Heaven," the fourth new album, features Rex Koury playing a pipe organ. Koury, musical director for the ABC network, plays a collection of top standards on this, his initial disk for Imperial.

Pianist Bill McGuffie rounds out the five albums with his second LP for Imperial titled, "Goodnight Sweet-heart." McGuffie, a pianist on England's BBC, was heard on Imperial's "Mademoiselle de Paris" LP, which the diskery says has been a strong seller for the label.

Chudd disclosed that full dealer support will be given to launching the packages and cover blow-ups and other in-store promotion pieces will be supplied to record stores.

Decca To Issue Three Original Cast LPs Of Broadway Shows

YORK-Decca Records will NEW

NEW YORK—Decca Records will issue the Original Cast albums of three new shows set for Broadway this season. The latest show to be an-nounced by the company is the forth-coming "Carefree Heart." "Carefree Heart," which stars Jack Carter, Susan Johnson and Melville Cooper, is scheduled to open on Broad-way at the Anta Theater on Novem-ber 7th. Prior to that date the show, produced by Shamus Locke and Lynn Loesser, will have out-of-town runs in Detroit, Cleveland and Cincinnati. In addition to the Original Cast album of the score, written by Robert Wright and George Forrest, Decca is also is-suing several singles of tunes from the show by top artists on the label. Among the singles already set for re-lease are: "Who Is? You Are!" by Sylvia Syms; "Would I Were" by Pat

Kirby; "The Carefree Heart" by Jack Pleis; "Rich Man, Poor Man" by Car-men McRea and "I Would Love You Still" by the Four Aces.

Still" by the Four Aces. The other two new musicals to be waxed by Decca are the previously announced "Copper And Brass" and "Rumple." These also, in addition to Original Cast albums, will have the added benefit and exposure of tunes released as singles by Decca stars. From the former, Decca has released "You Walked Out" by Jeri Southern and "Cool Credo" by Sammy Davis, Jr. Singles of songs from the score of "Rumple" include: "In Times Like These" by Sylvia Syms; "How Do You Say Goodbye" by the Four Aces, and Richard Hayes' recordings of "The First Time I Spoke Of You" and "Red Letter Day." Letter Day."

National Records Signs Salvator

NEW YORK-Joe Leahy, president and A & R director of National Records, has signed singer Joe Salvator to a long-term contract. The ex-GI recently returned from engagements in Europe and Australia. His initial release is slated for October 25th.

Ray Meinberg, sales and promotion manager of National Records is on a 30 city promotional trip in behalf of the big three plug records of the diskery. The Bachelors "From Your Heart," Kathy Linden, "It's Just My

tronic-driven turntable was featured in the exhibit of the Fairchild Recording Equipment Co., Long Island City, N. Y.

High fashion furniture for hi-fi systems was shown in a living room setting by Altec Lansing Corp., New York. The company also presented an exhibit of components including a composite amplifier, a new stereo amplifier and several new loudspeaker systems. The Sherwood Electronic Laboratories, Inc., Chicago, presented oscilloscope demonstrations of a new 36-watt (72-watt peak) amplifier. Sherwood also exhibited FM-AM tuners and three-way speaker systems.

The public had an opportunity to operate a battery of tuners equipped with ear phones, in the show rooms of the Fisher Radio Corporation, New York. H. H. Scott, Inc., Cambridge, Mass., exhibited its line of tuners, turntables and amplifiers.

Gernsback Library, Inc., New York, displayed a library of new books on various phases of high fidelity and tape recording. This company publishes various how-to-do-it books in the radio electronics field.

Chicago FM station WFMT duplicated its broadcasting facilities at the Morrison, to broadcast directly from the hotel during the show hours. WFMT studios at the show also were connected to the main studios by high fidelity telephone lines which insured no loss of fidelity. Broadcasts from the show concentrated on new releases, both tape and long playing records, selected for high fidelity value. There were also live broadcasts with guest artists and with show officials and exhibitors.

Luck To Be 15," and Joe Leahy's latest instrumental "Twice Around The Island."



Hi Fi Show Opens In Chi

CHICAGO - The latest developments in high fidelity were displayed at the Institute of High Fidelity Manufacturers 1957 Chicago Music and High Fidelity Show at the Morrison Hotel, Sept. 17-21.

"Firms exhibiting at the Institute show represented 95 per cent of all manufacturers of component parts," Sanford Cahn, director of the show, said. "It was the Institute's purpose, in staging this show, to clarify high fidelity for the general public and to spotlight new developments for the trade.'

Exhibitors showed such products as amplifiers, speakers, FM-AM tuners, record changers, turntables, speaker systems and enclosures, phonograph cartridges, tone arms, needles, tape recorders, phonograph records, and pre-recorded tapes.

The Ronette Sales Corp., Lynnbrook, New York, demonstrated the tracking ability of the Ronette transcription arms and cartridges, along with the firm's line of microphones, tone arms, and phonograph cartridges while new series of ceramic cartridges were featured in the Sonotone Corporation exhibit. The Elmsford, N. Y. company also showed Sonotone's new speaker system and a new amplifier.

Audio Fidelity, New York, featured newly-released high fidelity phonograph record albums and a new Audio Fidelity Stereo Master tape. Audio Fidelity records were also used by many exhibitors to demonstrate their equipment.

The exhibit of record changers from the Rockbar Corporation, Mamaroneck, New York, spotlighted the company's new line, the Collaro, which incorporates a new counter-balanced, transcription type arm that doesn't vary in weight from the first record to be played to the last.

The Westminster Recording Co., York, demonstrated new ad-New vances in stereophonic tape reproduction with its new Sonotape pre-recorded tapes at 15-minute intervals during the Institute show.

Chicago's Pentron Corp. showed the three models which make up its custom line of tape recorders, displayed in both monaural and stereo versions.

The new Bozak "Stereo-Fantasy" stereophonic speaker system in a single cabinet highlighted the exhibit of the R. T. Bozak Sales Co., Darien, Conn. Pickering and Company, Inc., Oceanside, Long Island, N. Y. demonstrated its method of sound reproduction by exhibiting its Isophase Speaker and Single Fluxvalve magnetic cartridge.

"Acoustic suspension" speaker systems were shown by Acoustic Research, Inc., Cambridge, Mass. An innovation in stereophonic systems, called "Klipsch's Heresy" by Klipsch and Associates, Hope, Ark., is a noncorner system designed for the center channel of three-channel stereophonic systems. Main items in International Electronics Corporations' exhibit were wide range loudspeaker systems. The Dallas firm showed its latest products in a demonstration of three new folded exponential horns with 44-foot, 17foot, and 28-foot air columns. Neshaminy Electronic Corp., Neshaminy, Pa., demonstrated new JansZen Dynamic loudspeakers in cabinets. The company also manufactures JansZen Electrostatic loudspeakers, which were exhibited.

A new simplified system of amplifier kit assembly and a distributordealer merchandising display highlighted the exhibit of Grommes Division of Precision Electronics, Inc., Franklin Park, Ill. The Marantz electronic crossover was shown in a special demonstration of a deluxe system which also uses Marantz preamplifiers and amplifiers in a three channel arrangement of three-way speaker systems made by The Marantz Co., Long Island City, N. Y. A completely elec-





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More Publishers Join AIMP

Page 42

By-Law Committee Meets With Attorney To Draw Up Charter, By-Laws, Constitution

NEW YORK-The by-law committee of the Association of Independent tee of the Association of Independent Music Publishers, an organization formed last week to further the health of the publishing business of both ASCAP and BMI affiliates, met last Thursday afternoon with Arthur Fishbein who has been retained by AIMP to draw up its charter, by-laws and constitution. The committee was appointed at the original meeting by the Association's president, Joe Csida. Attending the by-law committee meet-ing were Ralph Peer, Dave Krengel and Ed Burton. ing were Ralph and Ed Burton.

AIMP will invite all publishers to AIMP will invite all publishers to join the Association and is interested in hearing from any firm that would like to join. During the past week the following pubberies expressed their desire to be included as charter members:

Sunbeam & Valendo Music; Regent & Harman Music; Robert Mellin & Robert Music; Gil & Sherwood Music; Progressive Music; and Porgie Music. These firms were added to the list of

publishers who joined AIMP last week. The original list includes the following: E. H. Morris, Mayfair, Melrose, Meridian and Vogue Music; Leeds, Pickwick and Duchess Music; Alamo, Ross Jungnickel, Hill & Range, and St. Louis Music; E. B. Marks Music; Weiss & Barry; South-ern, LaSalle, Harris, Panther, Peer International, Melody Lane and Pera Music; George Paxton, Winneton, Chatsworth, and Whiting Music; World and Republic Music; Planet-ary, Patricia and Kahl Music; Mecca and Lowell Music; Bristol and Ral-eigh Music; Cromwell, Essex, Hollis, Ludlow and Melody Trails Music; Rush, Pinelawn, Berkshire and Tray Music; American and Choice Music; Trinity and Towne Music; Sheldon Music; and Roosevelt and Bob Abbott Music. A committee is being set up to de-Music

A committee is being set up to determine a basis for dues for the or-ganization. All present at the initial meeting contributed \$250 to an oper-ating fund resulting in a total of \$3,000.

Manning and Helen Forrest and are

planning new distributor line-ups to handle the once exclusive LP outfit's

General Electric Promotes

Teenage R&R-Cookery

and discovered that rock 'n roll was the perfect menu to put the promotion

About five-hundred teenagers at-

tended an affair at the Rockland Light

& Power Company in Nyack September 13th. They were entertained by

the recordings of such personalities

as Tommy Sands (Capitol); Buddy Knox (Roulette); Sal Mineo (Epic)

and Tony Perkins (RCA Victor) and

three shows demonstrating cooking on GE appliances. Those who waited

their turn for the demonstrations

danced to the rock 'n roll music on the

The success of the show has

prompted similar gatherings at the

various utility companies around the

52 Issues

THE CASH BOX \$15

country at a later date.

NEW YORK - General Electric wanted to tell teenagers about their T-A-C (Teen Age Cooking) program

new single issues.

over.

utility floor.

Angel Music Sets Pub Deal

September 28, 1957

NEW YORK—Angel Music of New York, has announced the consumation of an agreement with Jeff Kruger, 26-year-old British night club, film and management magnate of England, whereby Angel Music will have U. S. year-old British night club, film and management magnate of England, whereby Angel Music will have U. S. publishing right to the rock and roll music in Kruger's films. Kruger ar-rived in the U. S. last week to discuss plans with Al Silver and Doug Moody and to set up film distribution for his movies. Mel Torme is the featured performer in one.of Kruger's films. Kruger is the owner of two of England's top jazz clubs, the Fla-mingo and the Florida Club. And he is the manager of such British per-formers as Ronnie Scott, Tubby Hayes, Tony Kinsey, Don Rendell, Dizzy Reece, Tony Crombie and others.

others

"Love In The Afternoon" **Sound Track To Verve**

BEVERLY HILLS, CAL.—Verve Records has acquired the original sound track rights for an album from the Gary Cooper-Audrey Hepburn film "Love In The Afternoon", an Allied Artists production. However, since there isn't sufficient material in the picture for a 12" LP, Verve will issue an EP of music from the sound track. track

track. The EP, which includes the current hit song "Fascination," is being sent to distributors. Verve expects to go all out in the promotion of the disk.

Dietrich Debuts On Dot

HOLLYWOOD — Marlene Dietrich makes her debut on the Dot label as a recording artist in the pop music field this week. It is her first attempt to capture the interest of jukebox fans. Randy Wood, president of Dot, who recorded Marlene in Hollywood while she was filming her starring role in "Witness For The Prosecu-tion", announced today that her first record, "Another Spring, Another Love" coupled with "Near You", will be released here and in 34 foreign countries, Dot's first such simultane-ous world-wide distribution arrange-ment. HOLLYWOOD - Marlene Dietrich

Gabler Signs Dick Williams

NEW YORK—Milt Gabler, vice-president in charge of Artists & Rep-ertoire for Decca Records has an-nounced the signing of Dick Williams to an exclusive pact. Williams is cur-rently featured in the forthcoming Broadway musical "Copper and Brass," for which Decca has Original Cast recording rights. He will make his Decca debut with two tunes from the score of this show which will be released as a single. Dick is one of the well-known Williams Brothers, at one time featured with Kay Thomp-son. Most recently he had been a feason. Most recently he had been a featured vocalist on the Tennessee Ernie Ford TV show. His role in "Copper and Brass" marks his Broadway bow.

Music Arrangers Elect Manson

NEW YORK-At the annual general meeting of the American Society of Music Arrangers (ASMA), officers and council-members were elected for the season of 1957-58. The following officers were elected: Eddy Manson, President; Gene Von Hallberg, Vice President; M. Russel Goudey, Secretary; and George Cole, Treasurer. Elected to the Executive Council were Fred Barovick, Wade Denning, Joe Glover, R. C. Haring, Eric Leizden, Alan Schackner, Rudolf Schramm, John Warrington and Julian Work.

Mode Signs "Wide Wide World" Discoveries thought the quintet performed so well that Eddie Kissack, then doing a&r free lancing, was called in. He signed them to Mode, which move won Kis-sack the berth of eastern A&R head of Mode Records. Life magazine featured a spread on the show and the group, NBC's "Monitor" will play a pressing by the Juveniles, spot announcements on NBC will call attention to the show, and there will be news coverage by the Associated Press and United Press. NBC Artists Bureau has signed the group for appearances on major NBC shows. Mode has also pacted singers Bob Manning and Helen Forrest and are

NEW YORK—Mode Records has signed a teen vocal group, the Juve-niles, who will take part in a "Wide Wide World" ty'er on teenagers Sep-tember 29th.

tember 29th. The vocal quintet was discovered at a Youth Center in New York when an NBC camera crew came there to film segments for the "Wide Wide World" show. As the director of the center described the successful rehabilitation going on at the center for troubled teenagers, he said that music was playing a big part in the center's activities and cited the group, con-sisting of a girl and four boys, as an example. When they ran into some difficulty with the law, they were put under the jurisdiction of the center, under the jurisdiction of the center, where their natural talent of writing songs, harmonizing and entertaining were brought out. The NBC crew

Kaye Returns To Roosevelt

NEW YORK—Sammy Kaye and His Orchestra opened a month's re-turn engagement at New York's Roosevelt Hotel Monday evening Sep-tember 16th and performed before a packed house, which included a host of people from the music business. Some of the music publishers who came were George Paxton, Norman Foley, and Murray Baker, from the deejay ranks, Jerry Marshall, Jack Lacy, Martin Block, Lonnie Starr and station librarian Al Trilling. Singer Cathy Carr was present as was a delegation from Columbia Records, for which Kaye records, and included Hal Cook, Dick Linke, Bill Gallagher, Stan Kavan, Irv Townsend, George Stan Kavan, Irv Townsend, George Avakian and Gene Block.

New Pop Label Debuts

CHICAGO—Walter Jagiello, prexy of Jay Jay, Polka Record Company, announced the introduction of a new label, Banana Records.

label, Banana Records. Jagiello, for many years prominent in the music industry, said, "Banana's first waxings are being planned now for October release, with the follow-ing artists scheduled for sessions; Eddie Lund, the Eagle Brothers, the Whispering Knights, Li'l Wally, Bob Haven, the Ampol Aires and Robbi Shawn.

The new firm is located at 2452-56 South Kedzie Avenue.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

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HIT OF 1957!

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KUISI

Muzak Corp. Sold For \$4,350,000

NEW YORK—The purchase of the Muzak Corporation, by Jack Wrather, Texas and California industrialist, and John L. Loeb, of Carl M. Loeb, Rhoades and Company, New York City, was announced last week by the sellers, William Benton, former U. S. Senator from Connecticut, and H. E. Houghton, President of Muzak Corporation.

Wrather disclosed that the consideration for 100% of the stock of Muzak was \$4,350,000.

Muzak is national and international supplier of planned background music for industry, and for office, bank, hotel and restaurant use as well as airlines, buslines, trains, and ships.

Muzak has 142 franchise operators in the United States, Canada and Europe, and owns one of the world's most modern tape recording plants, located in New York City. The Muzak music library of more than 10,000 specially arranged and recorded selections is the only one of its kind and is kept

up to date by the addition of 500 new recordings a year.

Also included in the sale and pursuant to the approval of the Federal Communication Commission is Muzak's New York FM station, WBFM.

Wrather stated concerning the acquisition, "We believe the future of Muzak is limitless not only in the field of background music where we intend to work toward strengthening our franchisers' operations, but also in the area of electronic tape development for sound and television and in the utilization of its outstanding research facilities and talents for the development of hi-fi and other electronic equipment for the public."

Among Wrather's other holdings are "The Lone Ranger" radio and television program, and the programs "Lassie" and "Sergeant Preston of the Yukon". He is President of radio and television stations KFMB and KFMB-TV, San Diego, KERO-TV, Bakersfield, Calif., and the Disneyland Hotel, Anaheim, Calif.

Decca Plans Push On H. Lanin Album

NEW YORK—Decca has readied an extensive promotion on Howard Lanin's "Dance Till Dawn" album, designed to cash in on the public's acceptance of "society" music. In addition to display pieces and store promotion, the recording company has prepared special disks with two and three minute slicings from the album for dee jays.

Official release date is Sept. 30, and the size of the advance orders has prompted Decca brass to give its Marvin Holzman the green light on preparation of another album for Lanin. Holzman brought in and recorded Howard Lanin after having previously recorded Howard's younger brother, Lester Lanin, while he a&r'd at Epic.

The "Dance 'Till Dawn" LP features continuous society music (not separated by space band.) To facilitate programming, Decca's special dj copies have the medleys separated so that each band is of a desired length for air-play. The lead-in spaces between each band are also made wider than usual on the jockey copies for easier cueing. Decca has kept all of the music in the special "sampler" that is in the commercial copies.

EMI To Distrib VIP Abroad

NEW YORK—According to an announcement made last week by Joseph Lupia, president of V.I.P. Records, negotiations have been concluded between V.I.P. Records and EMI, parent company of Capitol Records and other recording companies whereby EMI will distribute two of V.I.P.'s current recording artists in England and Australia.

V.I.P.'s Russ Miller recording of "I Sit In My Window" will be distributed by His Majesty's Voice Record Company, while Vivienne's recording of "Love Letters in the Sand", "From This Moment On", "An Affair to Remember," and "You're Someone New" will be distributed via an EP by EMI.

Record Distrib Exhibits At Chicago Hi Fi Show

CHICAGO—Reuben Lawrence and Tony Galgano of Record Distribs, this city, report excellent response to their Audio Fidelity line at the Hi Fi Show at the Morrison Hotel, 9/13-9/15. Galgano marveled at the overwhelming success of two Audio Fidelity albums, "Port Said" and "Mallet Magic". He said, "these two albums were featured and played the most throughout the entire show."

Lawrence added this comment, "most exhibitors played Audio Fidelity records on their sensitive Hi Fi equipment to extract the purest sound possible." He continued, "we are very pleased to say that many dealers of hi fidelity phonographs ordered albums for sale in their stores due to our promotion."

Elektra App'ts New Distribs

NEW YORK—Elektra Records last week announced the appointment of the following new distributors to handle the label: Tracy-Mitchell in Buffalo; A & I, Cincinnati; Custom, Cleveland; Arc, Detroit; Binkley Dist. Co. in Miami; Circle Distributors in Denver; Midwest, St. Louis; Garmisa Dist. Co., Chicago; Laredy, Newark; Record Distributors in Pittsburgh; and Arnold in Charlotte, North Carolina.

End of the year new releases will include the second volume of Elektra's "When Dalliance Was in Flower" sung by Ed McCurdy; "Here We Go, Baby", featuring folk-pop artist Glenn Yarbrough; The Original Trinidad Steel Band; The Delta Rhythm Boys; Susan Reed Sings Old Airs; and a new recording by Theodore Bikel.

R & B

Ramblings



NEW YORK: | picnicking with local deejays. . . . The Dells, whose new disk, "Time Makes

Al Silver, Herald Records, planning a two week trip to New Orleans and southern key cities to plug his current "hot" items. Al will cut several sides while in New Orleans. Currently adding up to tidy figures are his "To The Aisle", 5 Satins; "Tonight Tonight", The Mello-Kings; and the newest, "Pug Nose & Pony Tail" by Wally Hughes. "Pug Nose" bears every indication of becoming an all-market smash. Wherever exposed, the reaction has been fast and heavy. Silver has three new platters ready for immediate release. They are "Our Anniversary" and "A Pretty Baby" by the 5 Satins; "Sassafras" and "Chapel On The Hill" by the Mello-Kings; and "The Joker" and "Honey-Bee" by Billy Myles. The latter is a new-comer to the Ember label. . . . Bill Spitalski informs us that Atco is swinging. The Coasters' "Idol With The Golden Head" and "My Baby Comes To Me" is becoming a two sided hit, as was The Coasters' million seller, "Searchin'" and "Young Blood." The Coasters, incidentally, will appear on Patti Page's "Big Record" on October 2. Atco is releasing four new records this week. They are "What A Night For Love" and "Autumn Leaves" by Bette McLaurin; "The Land of Love" and "Ballad of The Cowboy Sailor" by Jimmy Simmons; "Shuffle In The Grave" and "Make Believe" by Young Jessie; and "Some Day, Maybe Tonight" and "Talkin' About Love" by Jerry Grant. . . . Charles Merenstein, Apollo Records, is flipped about his new fem chantress, Dolly Lyon. Pre-tests of her "Palm of Your Hand", which will be released immediately, are so overpowering it is hard for him to stay objective about the wax. He expects real big things from it. "Bermuda Shorts" by The Del-Roys continues to sell in very satisfactory figures. . . . Glory Records out with a new Tarriers disk that bears the earmarks of another "Banana Boat". The deck has gotten a terrific deejay and distrib response. "Dunya"'s the name-watch it. Lou Sprung also advises that Vince Martin is to be cut this week and if the session comes off there will be a Martin release very shortly thereafter. . . . J & S Records seems to have that touch. Their "It Was There" by Johnny & Joe doing Oh -so nicely, and now "Thunderbird" by Hal Paige and The Whalers is stirring up excitement in the New York, New Jersey areas. . . . New label out of Wilmington, N. C., Elvitrue Records and Friendly Records. John Lewis Jones is president of the sister diskeries. . . . Dick "Ricardo" Sugar, who for eight years has been conducting one of the key Latin-American shows in the eastern area via WEVD, will now carry on for another hour on WAAT, Monday thru Saturday, 8 to 9 PM. Dick will also continue his WEVD 4-5 show. This gives the Latin labels another area of exposure and should hype the local sales. Hy Weiss, Superior Distributing Company, tells us biz is terrific. One he says is going "just great guns" is the Rev' "Plaything" by Ted Newman. . . . Another new label out of Durham, N. C., headed by W. Howard Rambeau. Renown has issued two new disks—Wayne Handy's "Say Yeah"/"Could It Be?" and Jim Thonton's "I Want Everything My Baby's Got"/"Baby, Let Me Powder Your Nose".... Elliot Loebel now in the personal management field. Loebel is handling Laverne Ray and The Raytones who have their first out on Okeh, "I've Got That Feeling" and "I'm In Love Again". . . . For the second year in a row, Jocko Henderson of WOV-New York turned off the music to engage in serious talk with his young audience. Jocko advised them to attend classes regularly, do homework every day, help the folks about the house and other such wholesome advice. . . . Clifton "The King Bee" Smith (KCOH-Houston, Texas) in New York for a vacation. King Bee was recently chosen number "two" pop jockey in a poll conducted by The Houston Press. King Bee, who many designate the top r & b jock in his area, is mighty proud of having finished #2 in the pop category. . . . Don Robey still amazed at the wonderful sales reaction his initial trio of disks of Back Beat has received. Rob Roy's "Tell Me Why"; Doug and Josie's "I'll Give Love To You"; and Tic Toc's "Zola" adding up to lottsa loot. Joe Scott, a & r head, says look out for another on Back Beat. Says Plummer Davis' orchestral debut is a zinger. Robey is also elated with the solid sales response to his Johnny Ace memorial album, "Again . . . Johnny Sings". Milt Shaw, president of Shaw Artists, announced this week the appointment of Vic Sands to his organization. Sands resigned from Milton Deutsch Agency to move in with Shaw. Another addition to the Shaw office staff is Nancy Whittemore, daughter of the agency's location exec, Jack. And while on Shaw news, Ruth Brown has notified Shaw Artists that her maternity leave can be terminated October 1. In private life, Mrs. Earl Swann, she had the Swann's first child last week by caesarian. . Sally Blair opens the Boulevard, Queens, L. I., for one month on September 27.

CHICAGO:

Stan Pat, Roulette's busy promo man reports real action with "Hey Babe" by the Cleftones and "Sugar Corsage" warbled by Chuck Reed. Stan elated about the rapid climb of The Playmates newie, "Darling It's Wonderful".... While Abner is dancing for joy at Vee-Jay HQ about The Spaniels "I Need Your Kisses" b/w "You're Gonna Cry", he is busily engaged in sessions with Billy Boy. Prexy Jimmy Bracken and Abner spent the weekend in Memphis

picnicking with local deejays. . . . The Dells, whose new disk, "Time Makes You Change" b/w "Pain In My Heart" is skedded for early release, were pacted by Jack Archer & Associates for a 4-week stint on the West Coast. ... Len Chess reports that three of his top artists have been skedded for appearances on Dick Clark's American Bandstand network TV show in Philly; they are Bobby Charles 9/17, Dale Hawkins 9/19, and The Moonglows 10/10. Dejay Richard Stamz advises that Tiny Topsy's "Aw Shucks" is really rockin' 'round the nation. By the way, (free) reservations are really pouring in for rides on Richard's luxurious cabin cruiser! He may cruise to far distant shores to "get away from it all". Actually, he's too busy keeping his numerous ventures going in Chi. . . . Herb Cole, of King Records, busy as a bee keeping up with chart-climbers "Think" by the 5 Royales and Tiny Topsy's " "Aw Shucks". Herb says they're both moving up fast on the national charts. . Phil Skaff too elated to hold back the news about two smash hits at M. S. Distribs, "Back To School Again" and "Cecilia" by David Seville. According to Phil it is a smash follow-up to "I Gotta Get To Your House". . . . Mahalia Jackson, Chi's favorite gospel singer, appeared on In Town Tonight 9/16, followed by drummer man, Gene Krupa 9/17. . . . Abner excitedly reports that The Spaniel's "I Need Your Kisses" is getting pop play in Chi, setting the pace for the entire nation. . . . The phenomenal rise of Jimmy Reed's "Honest I Do" from nowhere to number 17 on national polls tickles Abner. . . . Jack Walker, R&B deejay, NYC, in town as house guest of WGES deejay Sam Evans. ABC Paramount's Irwin Garr in town, and lunched with Sam Evans the other day. . . . Herb Kent, WBEE Chi deejay, swinging back into concert and band promotion with a kick-off at Hyde Park High School auditorium, opening 10/12. Herb continues his deejay radio activities. . . . Cobra Records riding along with chart-buster "All Your Love" by Magic Sam, Harold Burrage's "Satisfied" and Otis Rush's "Love That Woman". Eli Toscano pleased with continued reaction. . . . Stan Pat happily engaged telling one and all about Pearl Bailey's new singles click "C'est Magnifique" and "Bill Bailey Won't You Please Come Home". Pearl is currently SROing it at the Chez Paree. . . . Audio Fidelity prexy, Sid Frey, due in town for the big Hi-Fi Show at the Morrison Hotel.

LOS ANGELES:

New west coast label, Keen Records bowed last week with a hit disk in their first recording. Their first release is "Summertime" and "You Send Me" by Sam Cooke. Al Sherman of Record Sales says it is a definite hit in the So. Calif. area. . . . Googie Rene preparing to record his first LP for Class Records. Album will contain five originals and seven standards. . . Richard Berry on a three week one-nighter tour of the Pacific Coast. Tour will take the singer as far north as Seattle, and while on tour he will make TV and radio appearances to promote his Flip recording of "Take The Key (And Open Up My Heart)" and "No Kissin' And A-Huggin'".... Louis Jordan was accorded a hero's welcome in his home town of Brinkley, Arkansas when the famous Tympany Five played at the Marian Anderson High School, and the local armory last week. The engagement marked the first time Jordan had appeared in Brinkley since he rose to fame nearly a decade ago. . . . Little Richard in town for a vacation between engagements. While here he will discuss his next album for Specialty Records. His new single of "Keep A-Knockin'" and "Can't Believe You Want To Leave" looks like another hit for him. . . . Little Jr. Parker and the orchestra, and Bobby Blu Bland played a return engagement at the 54 Ballroom last weekend. . . . Johnny Otis, popular rock and roll disk jockey in Los Angeles has signed a new long term contract to record for Capitol Records. Recording with Otis were a number of the top entertainers featured on his show, including Marie Adams, Mel Williams, Jeannie Sterling and Glen Jones. . . Ex-football star, Dave Howard, is scoring on RCA-Victor with his recording of "Fourteen Hours". . . . Dot Records purchased the master of Sonny Knight's "Dedicated To You" from Starla Records.



"Only those records best suited for commercial use are reviewed by THE CASH BOX"

The Cash Box, Music

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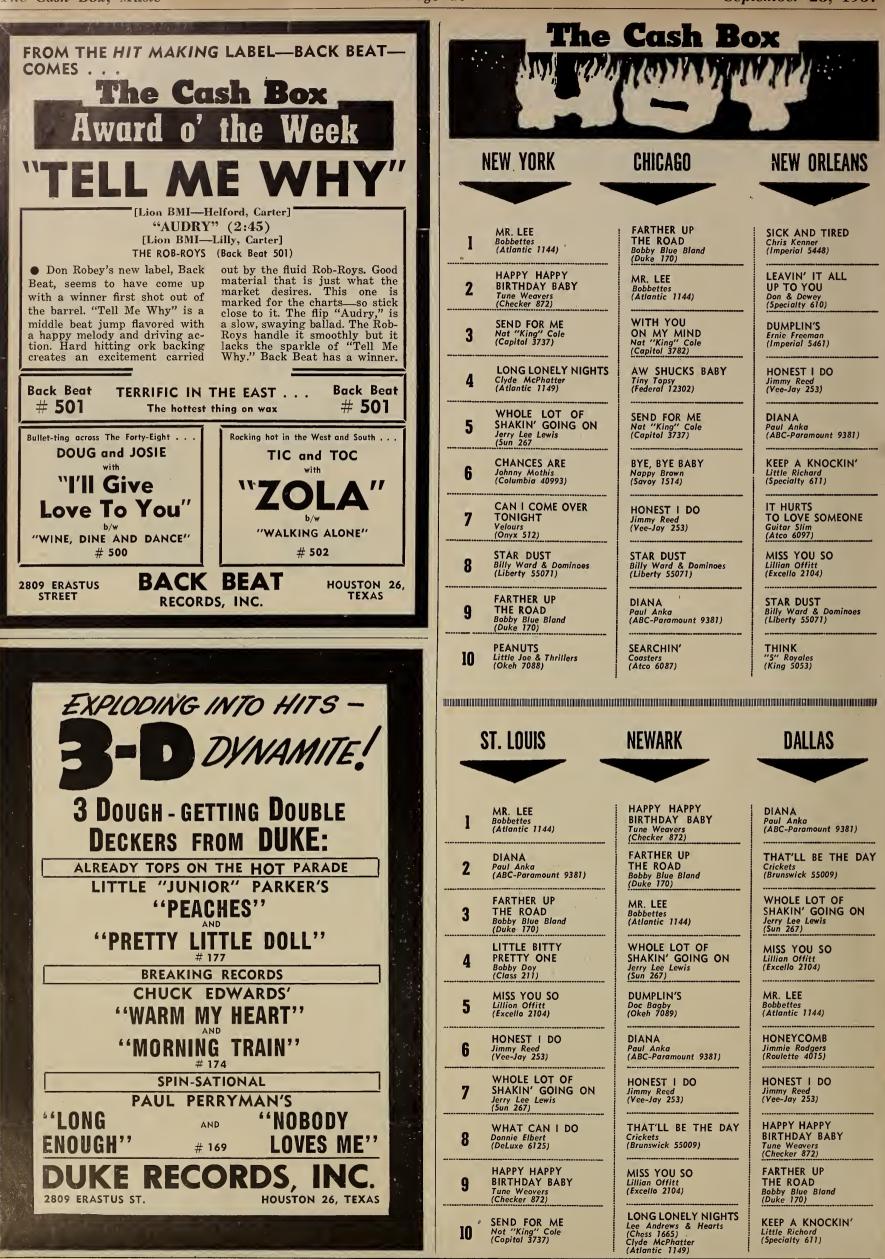




The Cash Box "Territorial Tips" chart highlights Rhythm and Blues records showing regional action, which have not yet appeared in the national top 20.

(Listed Alphobeticolly) AFTER Bachelors (Poplar 101) ALL MY LOVE Magic Sam (Cobra 501) ALL OF MY LIFE Billy Eckstine (Mercury 71161) AND THAT REMINDS ME Della Reese (Jubilee 5292) ARROW OF LOVE Six Teens (Flip 322) AW SHUCKS BABY Tiny Topsy (Federal 12302) BEAUTIFUL WEEKEND Googie Rene (Class 212) *Ernie Freeman (Imperial 5461) *BACK TO SCHOOL AGAIN Timmie Rodgers (Cameo 116) BERMUDA SHORTS Delroys (Apollo 514) BLACK SLACKS Sparkletones (ABC-Paramount 9873) BOOM BOOM 5 Keys (Capitol 3786) CAN I COME OVER TONIGHT Velours (Onyx 512) CHANCES ARE Johnny Mathis (Columbia 40993) CHICKEN BABY CHICKEN Tony Harris (Ebb 104) COOL SHAKE Del-Vikings (Mercury 71132) *COULD THIS BE MAGIC Dubs (Gone) Dubs (Gone) DARLING IT'S WONDERFUL Lovers (Lamp 2005) DEDICATED TO YOU Sonny Knight (Dot 15635; Starla S-1) DEEP PURPLE Billy Ward & Dominoes (Liberty 55099) DESERIE Charts (Everlast 5001) DESERTE Charts (Everlast 5001) *DINNER DATE Little Willie John (King 5083) DO YOU MEAN IT. Ike Turner (Federal 12297) DON'T ASK ME TO BE LONELY Dubs (Gone 5002) *DOWN IN THE ALLEY Clavers (Atlantic 1152) DREAM BOY Dickie Lee (Tampa 131) DUMPLIN'S Doc Bagby (Okeh 7089) Ernie Freeman (Imperial 5461) FLATFOOT SAM Oscar Wills (Argo 5277) T.V. Sim (Checker 870) GONE IS MY LOVE GONE IS MY LOVE Dynamics (Cindy 3005) GOOD NEWS Muddy Waters (Chess 1667) Muddy Waters (Chess 1667) HAMMERHEAD SHINDIG Bill Doggett (King 5070) HEAR MY PLEA Donnie Elbert (DeLuxe 6125) HE'S GONE Chantells (End 1001) HONEYCOMB Jimmie Rodgers (Roulette 4015) *HULA LOVE Buddy Knox (Roulette 4018) IDOL WITH THE GOLDEN HEAD MY BABY COMES TO ME Coosters (Atco 6098) IF I THOUGHT YOU NEEDED ME Little Willie John (King 5066) I FOUND A HOME Clarence Henry (Argo 5273) I'M A KING BEE Slim Harpo (Excello 2113) I'M GRATEFUL Ray Milton (King 5035) *1 NEED A GIRL Joe Turner (Atlantic 1155) IS YOUR LOVE FOR REAL Midnighters (Federal 12299) Midnighters (Federal 12299) IT HURTS TO LOVE SOMEONE Guitar Slim (Atco 6097) IT MUST BE YOU PLEASE HONEY DON'T GO Annie Laurie (DeLuxe 6135) I WANNA DO EVERYTHING FOR YOU Brook Bentan (Vik 0285) * Indicotes first oppeoronce on Territoriol Tips IT'S NOT FOR ME TO SAY Johnny Mathis (Columbia 40851) IT WAS THERE Johnnie & Joe (J & S 1659) JAILBAIT Andre Williams (Fortune 837) Andre Williams (Forture 637) *KEEP A KNOCKIN' Little Richard (Specialty 611) LEAVIN' IT ALL UP TO YOU Don & Dewey (Specialty 610) LET'S START ALL OVER AGAIN Paragons (Winley 220) DEFTTY ONE LITTLE BITTY PRETTY ONE Bobby Day (Class 211) LONELY CHAIR Lloyd Price (KRC 301) LOTTA LOVIN' Gene Vincent (Capitol 3763) LOVE LETTERS IN THE SAND Pat Boone (Dot 15570) *ONLY BECAUSE Platters (Mercury 71184) ON THE STREET WHERE YOU LIVE Jonah Jones (Capitol 3747) MEAN WOMAN BLUES Elvis Presley (RCA Victor EPA 2-1515) EWIS Presiev (RCA VICTO EPA 2-1515) MY LOVE IS TRUE Wilbert Harrison (Savoy 1517) PASSING STRANGERS Vaughan & Eckstine (Mercury 71122) PEANUTS LILLY LOU Little Joe & Thrillers (Okeh 7088) PLAYTHING Ted Newman (Rev 3505) PLEASE BELIEVE ME Percy Mayfield (Specialty 607) RAINBOW Russ Hamilton (Kapp 184) *REET PETITE Jackie Wilson (Brunswick 55024) Jackie Wilson (Brunswick⁻55024) SHE'S GONE EVERY TIME I HEAR THAT SONG Ivory Joe Hunter (Atlantic 1151) SICK AND TIRED Chris Kenner (Imperial 5448) SIGNALS OF LOVE Jimmy Reed (Vee-Jay 253) SOMEBODY IN MY HOME Howlin' Wolf (Chess 1668) SOMETIME TOMORPOW Howin wohr (Chess 1008) SOMETIME TOMORROW Bobby Blue Bland (Duke 170) *SUMMERTIME Sammie Cook (Keen 34013) 5ammie Cook (Keen 34013) *SWANEE RIVER ROCK *I WANNA LITTLE GIRL Ray Charles (Atlantic 1154) SWANEE RIVER ROCK Red Tops (Sky) TAKE THE KEY *NO KISSIN' AND A HUGGIN' Richard Berry (Flip 318) TAMAAY TAMMY Debbie Reynolds (Coral 61851) TEARS ON MY PILLOW Eldorados (Vee-Jay 250) TELL ME SO Donnie Elbert (DeLuxe 6143) *THAT'S MY DESIRE Channels (Gone 5012) Bob & Earl (Class 213) THE BIG QUESTION Ike Turner (Federal 12304) THERE GOES A PRETTY GIRL Enchanters (Coral 61832) THIS NEARLY WAS MINE Don Gardner (DeLuxe 6133) THIS TRAIN HAS GONE Chuck Willis (Atlantic 1148) TONIGHT TONIGHT Mello-Kings (Herald 502) Mello-Kings (Herald 502) UNITED Otis Williams (DeLuxe 6138) Love Notes (Holiday 2605) WALKIN' WITH FRANKIE Frankie Lee Sims (Ace 527) WHEN I MEET MY GIRL Tommy Ridgley (Herald 501) WHITE SILVER SANDS Dave Gardner (OJ 1002) Don Rondo (Jubilee 5288) WITH YOU ON MY MIND Nat Cole (Capitol 3782) *YOU'RE GONNA CRY *I NEED YOUR KISSES Spaniels (Vee-Jay 257) ZIP ZIP ZIP ZIP Diamonds (Mercury 71165)





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NASHBORO RECORD CO., INC. BEAUTIFUL WEEKEND DIANA Poul Anko (ABC-Paramount 9381) NASHVILLE Western Trode please order from Mon-orch—L. A. Shipments also mode from Plastic Products—Memphis, Tenn., and Southern Plastics—Nashville, Tenn.

TAKE THE KEY Richard Berry (Flip 318)

WALKIN' WITH FRANKIE

Fronkie Lee Sims (Ace 527)

DESERIE Charts (Everlast 5001)

THINK "5" Royales (King 5053)

HEART Lavern Baker (Atlantic 1140)

Googie Rene (Class 212)

lke Turner (Federol 12304)

HUMPTY DUMPTY

THE BIG QUESTION

7

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9

10

HONEYCOMB

Jimmie Rodgers (Roulette 4015)

WHOLE LOT OF SHAKIN' GOING ON Jerry Lee Lewis (5un 267)

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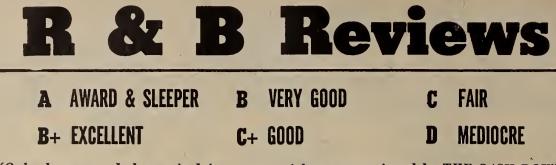
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OTIS WILLIAMS AND HIS CHARMS

(DeLuxe 6137) **B**+YOU" (2:45) [Jay-Cee BMI — McCoy, Singleton] Otis Williams does his usually fine vocaling on the slow beat romancer. It is a warm and ap-pealing deck that could step out. Watch it carefully. It is a most ap-nealing wax.

Watch it carefully. If pealing wax. **B+** [Jay-Cee BMI — McCoy, Kor-negay. Glover] Williams backs with an infectious middle beat bouncer that bears the same Williams qual-ity mark. Two top decks that bear ity mark. Two close watching.

THE PHIL GOODMAN TRIO

THE PHIL COODMAN TRIO (Dooto 423) **B** "PHIL'S BOOGIE" (2:42) [Doot-sie Willams BMI — Goodman] The Phil Goodman Trio swings along mightily on a quick beat bouncer. Engaging wax that is loaded with that juke box sound. Hard hitting pi-ne up front

B "MIX UP" (2:06) [Dootsie Williams BMI — Goodman] Another swingy middle beat wax with similar comments applying.

RAY JOHNSON

(Aladdin 3392) **B** "ARE YOU THERE" (2:25) [Aladdin BMI — Ray Johnson] Ray Johnson melts a slow beat blues with a warm reading. A delightful mood entry that is well presented. Ok side

mood entry that is well presented. Ok side. **B** [Crestview A S C A P — Cole, George] Johnson ups the temp, chanting a dramatic and exciting ca-lypso tune. Eerie mood supplied by a wailing background. Good calypso programming material.

programming material.
THE EMPIRES
(AMP 3 Records 132) **B** "ZIPPETY ZIP" (2:20) [Addit
B BMI—The Empires] The Empires team with good results on a quick beat peppery bouncer. The group work out a piece of material the teeners will find tough bait to resist. Ok youngster wax. **B** "IF I'M A FOOL" (2:20) [Addit BMI—The Empires] The Empires offer a slow beat melodic ballad in sensitive fashion. The Empires capture the tender mood in compelling fashion. Two good sides. **DOUC** AND LOSEE

DOUG AND JOSIE

BOUG AND JOSIE (Back Beat 500) **B**+ (12) (2:28) [Lion BMI — DuBois] Doug and Duke collaborate on a slow beat ballad pretty. The duo has a believable quality about their romanc-ing—and its impression could carry over to the teener listener. Strong debut

over to the teener instance. debut. "WINE DINE AND DANCE" (2:35) [Lion BMI -- DuBois, Harper] Doug and Josie back with a quick beat jumper. Good and happy deck that stirs sluggish blood flow. Solid dance deck.



• Little Richard follows "Jenny Jenny" with one of the wildest he has yet put out. It is a quick beat screamer with a pile-driving back-ground and all the squeals and howls that have become the Little Richard trademark. It is a raucous exciter that the kids will find just the balm to soothe their gentle

and Roll", one of which looks like

a power laden wax destined for

great pop and r & b heights. The deck, "You'll Be There", is a dra-matic slow beat shuffle that finds Clyde at his singing best. The chanter is given a big choral back-

nerves. The flip, "Can't Believe You Wanna Leave", is a slow beat blues, fashioned by the gravelly Little Richard tonsils. A real job of blues wailing by an exciting per-former. This tune is taken from his recent successful LP. Two socko sides—with a big nod in the direction of "Keep A Knockin'".

"YOU'LL BE THERE" (2:23) [Tiger Brookville BMI-Lieber, Stoller, Relf] "ROCK AND CRY" (2:14) [Progressive BMI-Joyce Heath] CLYDE MCPHATTER (Atlantic 1158) • Clyde McPhatter releases two sides from the flicker "Mr. Rock

drop, together with a socko ar-rangement, and the combination of all three makes a powerful offer-ing. The flip, "Rock and Cry", is a quick beat rocker Latin tempo wax that strengthens the release. Infec-tious dama side the kide can get tious dance side the kids can get close to. Two good McPhatter etch-ings—but for sustained action we look to "You'll Be There".

"PRETTY LITTLE DOLL" (2:24) [Lion BMI-Scott, Robey]

"PEACHES" (2:25) [Lion BMI-Veasey-Robey]

LITTLE JUNIOR PARKER

(Duke 177)

• Little Junior Parker has a twosided release, either of which can step out and become one of the chanter's biggest waxes. "Pretty Little Doll" in an infectious middle beat lilter with a happy air and a grade-A reading. It is a light-heart-

ed chant of his "little doll's" attri-butes. The coupling, "Peaches", is another in the same lyrical vein, but with a more defined middle beat jump tempo. It is a happy deck in sound and arrangement. Two mighty listenable sides—both of which could happen.

"JAILHOUSE ROCK" (2:10) [Elvis Presley BMI-J. Leiber, M. Stoller] "TREAT ME NICE" (2:02) [Elvis Presley BMI-J. Leiber, M. Stoller]

ELVIS PRESLEY (RCA Victor 7035)

 \bullet That man again—and with a couple of sides the r & b market should take most kindly to. See pop reviews.

"WAIT AND SEE" (2:03) [Travis BMI-Domino, **Bartholomew**]

"I STILL LOVE YOU" (2:00) [Travis BMI-Domino, Bartholomew, Watson, Palmer]

FATS DOMINO (Imperial 5467)

• Another to excite and stimulate record sales. See pop reviews.

HAL PAICE (Checker 1004) **B** "POUR THE CORN" (2:41) [Arc BMI—Robinson] Hal Paige and The Whalers dish up an infec-tious slow, but big, beat bouncer. It is a happy and bedlamish hodge-podge done in cute manner. Good wax for a happy crowd. **C**+"DON"T HAVE TO CRY NO **C**+"MORE" (2:31) [Arc BMI— Paige] Paige wails a slow beat blues with good results. Entertaining wax— but without the novelty effect that lifts "Pour The Corn".

THE KING BEES

THE KING BEES (Flip 323) **B** "GIVE ME YOUR NUMBER" **B** (2:36) [Limax BMI—W. C. Al-len] The King Bees offer a slow, drifty melodic item with a moving delivery. Appealing and tuneful wax that should get a good reception. **B** "PUPPY LOVE" (1:51) [Li-max BMI—Jones] The King Bees rock out on the flip and wax a quick beat exciter that should provide excellent dance material for the young.

young.

young.
THE DRIVERS (RCA Victor 7023)
B "BLUE MOON" (2:23) [Robbins ASCAP-Hart, Rodgers] The Drivers rock through the classic oldie with an up-to-date reading for the teener-market. Vivacious reading that will reach into all markets.
B "I GET WEAK" (2:31) [Shalimar BMI—Price, Gulino] The Drivers rock again on this middle beat side. A polished up-beat performance that is also solid dance tempo. Two better than average waxes. waxes.

J. C. ARLINE (Friendly 1010) B "SWEET POTATO CHILD" Reed] J. C. Arline waxes a middle beat blues with a pretty melody chanted softly and with appeal. The deck is one that builds. It should get a nice reception where exposed. C+GIE" (2:37) [Reed & Reed BMI—Arline] Arline dips into r & r boogie and comes up with an interest-ing offering. Infectious—but not as strong as the flip. ing offering. Infe strong as the flip.

THE VAL-CHORDS

THE VAL-CHORDS (Gametime 104) **B** (2:01) [Gametime BMI—Brown Robinson] The Val-Chords blend on a rhythmic slow beat ballad effec-tively. Swaying, melodic wax that pleases.

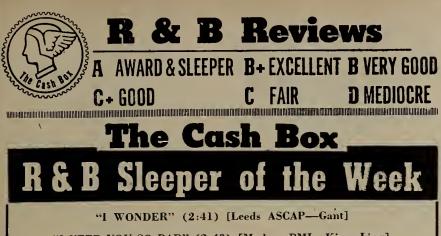
pleases. "CANDY STORE LOVE" (2:17) [Gametime BMI — Drumgoole, Brown, Merriweather, Sealy, Van Putten] The Val-Chords come up with a strong offering in this quick beat jumper. Good teamwork on a swinging lilter. Deck might make a strong dent in the sales if given good exposure.

DOLPH PRINCE

DOLPH PRINCE (King 5077) **B** "BLUES DON'T CALL MY NAME" (2:27) [Jay & Cee BMI—Carmen Taylor] Dolph Prince chants a melodic slow beat blues with deep echo effects. Pleasing wax that entertains. **B** "GREEN MOSS" (2:35) [Jay & Cee BMI—McCoy, Glover] Prince moves in with another quick beat familiar melody. Swingy ditty with the chanter making a nice im-pression. Two pleasant waxes.

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"I NEED YOU SO BAD" (2:43) [Modern BMI-King, Ling]

B. B. KING

(RPM 498)

• B. B. King has a melodic lilter, "I Wonder", and the tune seems to have captured the feeling and mood to catapult it into the much desired "hit" category. King, always a singer who knew what to do with a tune, wrings this tuneful tidbit dry with the result a captivating wax that should gather in the

sales. Stick very close to "I Won-der". It's a possible big one. The coupling, "I Need You So Bad", is B. B. King singing the blues. It is a middle beat down home ef-fort that always finds the B. B. King audience so receptive. Two King audience so receptive. Two excellent sides—both of which should sell—but for the national audience we lean to "I Wonder".

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"HOT GINGER" (2:40) [Lynbeth BMI-Doggett, Scott]

"SOFT" (2:27) [JayCee BMI-Bradshaw]

BILL DOGGETT

(King 5080)

• Bill Doggett issues another two sided threat when he backs the infectious middle beat swinger, "Hot Ginger", and the hit of a couple of years ago, "Soft". Dog-gett creates the two instrumental sides for his big audience and in-jects into them the qualities that has made him a big record seller. Either or both sides could cap-tivate to the extent of large sales totals. Keep close tabs on "Hot Ginger" and "Soft".

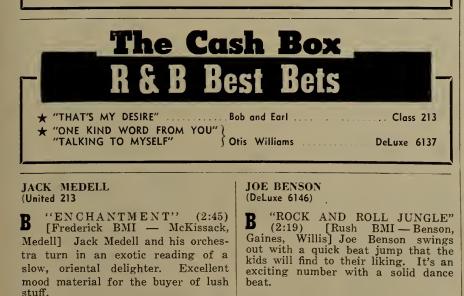
"BABY YOU'RE DYNAMITE" (1:50) [Limax BMI-Ed Wells]

"MY SURPRISE" (2:23) [Limax BMI-Ed Wells]

THE SIX TEENS/TRUDY WILLIAMS

(Flip 326)

• The Six Teens, featuring the solid singing of young Trudy Williams, come up with a very strong pop-styled tune, "Baby You're Dynamite", and it's a 'dynamite' laden side. The youngster really sells this delightful tune and we look to it to be the strongest release for the group since "Casual Look". The coupling, "My Sur-prise", is a slow, rhythmic ballad, well done but not as strong as the top deck. Good two-sider—but "Baby You're Dynamite" looks like chart way chart wax



B "UMBE" (2:58) [Frederick BMI—McKissack, Medell] Medell moves from the oriental environment to that of an African locale. More exotic music aimed at the same mar-ket. **B** "SOMEBODY TOLD ME" (2:22) [Men-Lo BMI—Benson, Gaines] Benson offers a slow beat blues ballad with a tender approach. The chanter sings convincingly with a warmth and tenderness.

It's Pouring Mail



ATLANTA, GA.—Larry Williams, (right), Specialty Records' singer-songwriter-pianist, looks over a batch of the thousands of letters that flooded Station WAOK, Atlanta, Ga., in response to a contest dreamed up by Jack the Bellboy (Ned Lukens, left) and Daddy Sears of WAOK. Gimmick of the contest was that listeners had to guess the song titles used by Larry Williams in his Specialty smash, "Short Fat Fannie." "In only three weeks, more than 5,000 letters cascaded into the station," says Sears, and "Short Fat Fannie" was solidly entrenched as a top selling platter in Atlanta."

Roulette Artists On Deejay Tour

NEW YORK—Roulette's recording artists, The Playmates and Chuck Reed are currently out on a personal tour of the country's disk-jockeys, promoting their respective disks. The Playmates, with their record of "Dar-ling, It's Wonderful", have already hit Boston, Philadelphia, and New York, and will continue their tour and cover Detroit, Pittsburgh, Cleve-land and Buffalo. They will appear on the ABC American Bandstand show with Dick Clark on Sept. 23rd. Chuck Reed is out plugging "Sugar Corsage" and is doing an extensive tour including such cities as Chicago, Detroit, Cleveland, Pittsburgh, New York, Hartford, Boston and Buffalo.

Lyman Moved To Roulette

NEW YORK—As part of the pro-jected plans for the continued growth and development of Roulette Records, the company management of Roulette, Gee, Rama and Tico Records an-nounced, last week, the transfer of Frankie Lymon from the Gee label to Roulette Records. Frankie, whose Gee hit recordings of "Why Do Fools Fall In Love" and "Goody-Goody" catapulted him to stardom, will record both albums and singles under the Roulette banner. Frankie's first re-lease for Roulette is "My Girl" and "So Goes My Love", to be issued this week. Hugo Peretti and Luigi Crea-tore, A&R chiefs for the four labels, stated that they will continue to develop new talent. They also stated that the plans called for eventually developing Rama Records into a spe-cial low-priced album line.

Jerry Allan, Nat'l. Promo For Stepheny Records

September 28, 1957

EVANSTON, ILL. — Norman W. Forgue, president of Stepheny Rec-ords, Evanston, Illinois has appointed Jerry Allan, formerly with MGM Records, as director of national rec-ord promotion and publicity for the new label. Allan will handle and coordinate

new label. Allan will handle and coordinate record releases with advertising, disk jockey, press and trade promotion as well as publicity and public rela-tions. He will be assisted by Bob Massett in the local areas. Allan will assist the company's president in arranging personal appearances for the recording artists now under contract. contract.

contract. Allan joins Stepheny Records with an extensive background in the enter-ment field. He has been a TV-Radio announcer/emcee, and was a field press representative for Metro-Gold-wyn-Mayer Pictures (Loew's, Inc.) in the Indiana-Kentucky area. According to Forgue, Allan has a big job ahead of him now that the Stepheny label has eighteen records completely recorded and ready for re-lease. The company's first record, released recently, features artist, Sonny Jason.

Sonny Jason.

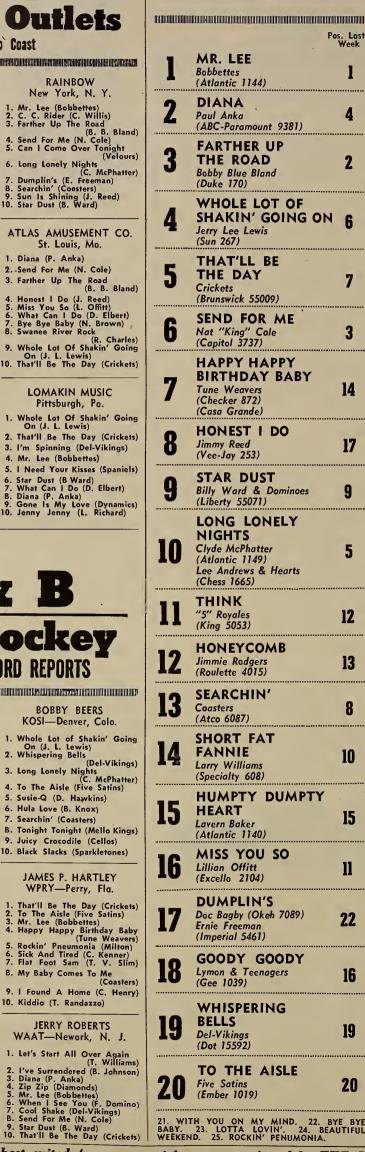
ASCAP To Meet On W. Coast

NEW YORK—The American So-ciety of Composers Authors and Pub-lishers (ASCAP) will hold its West Coast meeting on Tuesday, October 1st, at the Beverly Hills Hotel in California, ASCAP President Paul Cunningham announced last week. The meeting will start at 3:30 P.M. and will be devoted to a discussion of the business operations of the Society.

of the Society.







September 28, 1957

JATP Into Chi Opera

THE NATION'S

CHICAGO—Norman Granz, prexy of Verve Records, and the impressario who put jazz on the road and made it pay; brings his "Jazz at the Phil-harmonic" show to the Chicago Opera House again Sunday, Sept. 29th. The show originally got its name when Granz introduced the jazz greats of the day at Los Angeles Philhar-monic Auditorium in 1944. Since then, "Jazz at the Philharmonic" has been presented in hundreds of auditoriums from coast to coast as an annual event. event.

Two performances are scheduled for the Opera House engagement, one at 7 p.m. and the second at 10 p.m. This year the all-star jazz group again will be headlined by Ella Fitz-

again will be headlined by Ella Fitz-gerald. Other stars will be saxophonists Lester Young, Stan Getz, Coleman Hawkins, Sonny Stitt, Illinois Jac-quet and Flip Phillips; drummer Jo Jones, trumpeter Roy Eldridge and trombonist J. J. Johnson. Granz will serve as the show's master of ceremonies. An album of the 1957 edition of "Jazz at the Philharmonic", recorded at one of the performances, will be released for sale by Verve later this year.

vear.



KCOH—Houston, Texas

That'll Be The Day (Crickets)
 Diana (P. Anka)
 Mr. Lee (Bobbettes)
 Hey Babe (Clef Tones)
 Honeycomb (J. Rodgers)
 Whole Lot Of Shakin' Going On (J. L. Lewis)
 Boom Boom (Five Keys)

B. Happy Happy Birthday Baby (Tune Weavers)

TOM MOORE WJGD—Columbia, Tenn.

9. Searchin' (Coasters)

10. Lotta Lovin' (G. Vincent)

2. 3. 4.

5. 6. 7.

10. Kiddio (T. Randazzo)

JERRY ROBERTS WAAT-Nework, N. J.

WANS-Anderson, S. C.

JOE SMITH WVDA—Boston, Mass.

- Happy Happy Birthday Baby (Tune Weavers)
 Black Slacks (Sparkletones)
 Baby Sittin' (B. Riley)
 Peanuts (L. Joe)
 Tonight Tonight (Mello Kings)
 Hula Love (B. Knox)
 That'll Be The Day (Crickets)
 Mr. Lee (Bobbates)
 Lotta Lovin' (G. Vincent)
 Zip Zip (Diamonds)

1. That'll Be The Day (Ravens) 2. Mr. Lee (Bobbettes) 3. That's Right (C. Perkins) 4. Cool Shake (Del-Vikings) 5. Lotta Lovin' (E. Presley) 6. Diana (P. Anka) 7. Flat Foot Sam (O. Wills) 8. When I See You (F. Domino) 9. Each Day (Jourdanairs) 10. Hula Love (B. Knox) "Only those records best suited for commercial use are reviewed by THE CASH BOX" The Cash Box, Music



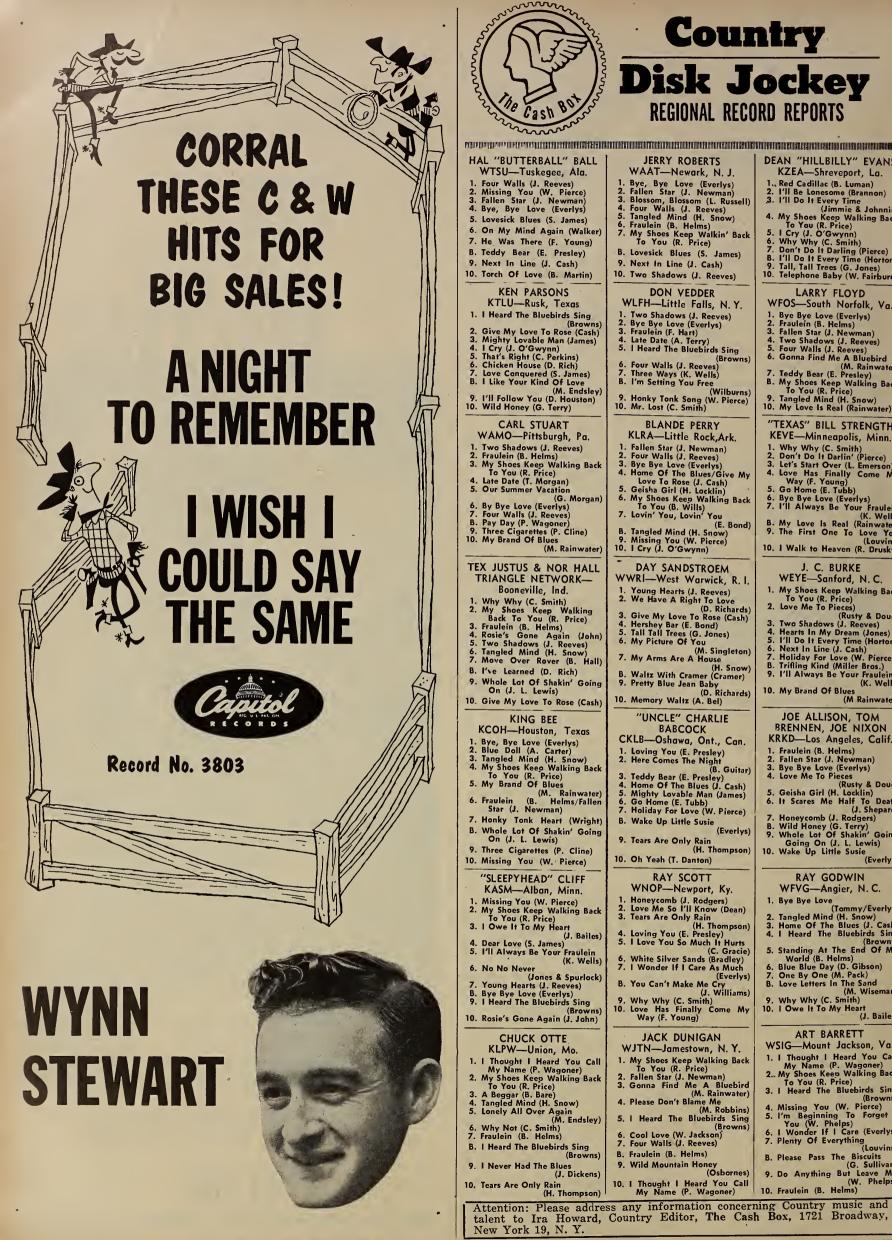
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A CONTRACTOR		
Country		
Best		
Sellers	4	
IN RETAIL OUTLETS		
Pos. I Wee	.ast	
I. WHOLE LOT OF SHAKIN' GOING ON	1	
2. FRAULEIN Bobby Helms	2	
(Decca 30194) 3. MY SHOES KEEP WALKING BACK TO YOU	4	
Ray Price (Columbia 40951)		
4. BYE, BYE LOVE Everly Brothers (Cadence 1315)	3	
5. A FALLEN STAR	5	
Jimmy Newman (Dot 1289) Ferlin Husky		
(Capitol 3742)		
6. TEDDY BEAR Elvis Presley	6	
(RCA Victor 7000)		
7. FOUR WALLS Jim Reeves	7	
(RCA Victor 6874)		1990 - 19900 - 19900 - 19900 - 1990 - 19900 - 1990 - 1990 - 1990 - 1990
8. TANGLED MIND Hank Snow (RCA Victor 6955)	9	
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Gene Vincent		
(Capitol 3763) O, GONNA FIND ME A BLUEBIRD	8	100
Marvin Rainwater (MGM 12412)		
1. GEISHA GIRL. 12. TWO SHADO	WS	
ON YOUR WINDOW. 13. (I'LL ALWA BE YOUR) FRAULEIN. 14. WHY, WH	IY.	
5. HOME OF THE BLUES. 16. I HEA THE BLUEBIRDS SING. 17. YOU		
IEARTS. 18. WAKE UP LITTLE SUS	IE.	
9. MY ARMS ARE A HOUSE. 20. PLEA DON'T BLAME ME; IS IT WRON		-
OVE ME TO PIECES MISSING YO	MI+ I (
GIVE MY LOVE TO ROSE; LOVI (OU; MY LOVE IS REAL; A WHI	TE	
OU; MY LOVE IS REAL; A WHI PORT COAT; HOLIDAY FOR LOVE.	1	
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Young Sign Moving		
Picture Contracts		
NASHVILLE—Pop-country sing	gers	
rlin Husky and Faron Young v ned by movie producer Ralph S	erpi	

ST. Contraction

NASHVILLE—Pop-country singers Ferlin Husky and Faron Young were signed by movie producer Ralph Serpi of Aurora Productions for three pic-tures to be produced by Serpi and re-leased by Paramount. The first feature entitled "Country Boy" is to be filmed in New York and at present Serpi and his associate, Howard Krietsek, are scouting a suitable location in or around Nashville for exteriors. The starting date for "Country Boy" is now set for October 20th. Husky re-cently made his acting debut on the Kraft Television Theatre production of "Sextuplets." Faron Young has three motion pictures to his credit, the most recent being Republic's "Raiders Of Old California." It is understood that other country and western artists will be guest starred in the film for a song or two. Serpi said, "I've heard a great deal about country talent in Nashville and their extending into the pop field and I was sold 100% on the script we are doing; but after visiting here, I feel as though I've not only signed two of the most talented boys you have here in Nashville, but I foresee a mighty big future for both Faron Young and Ferlin Husky in motion pictures. I'm happy to add Ferlin Husky and Faron Young to our roster of firsts." Serpi's film productions include such efforts as the Academy Award Win-ner, "La Strada," "War And Peace" and "Bitter Rice."

The greatest .. COUNTRY STYLE





JERRY ROBERTS WAAT—Newark, N. J. 1. Bye, Bye Love (Everlys) 2. Fallen Star (J. Newman) 3. Blossom, Blossom (L. Russell) 4. Four Walls (J. Reeves) 5. Tangled Mind (H. Snow) 6. Fraulein (B. Helms) 7. My Shoes Keep Walkin' Back To You (R. Price) B. Lovesick Blues (S. James) DEAN "HILLBILLY" EVANS KZEA—Shreveport, La. KZEA—Shreveport, La. 1., Red Cadillac (B. Luman) 2. I'll Be Lonesome (Brannon) 3. I'll Do It Every Time (Jimmie & Johnnie) 4. My Shoes Keep Walking Back To You (R. Price) 5. I Cry (J. O'Gwynn) 6. Why Why (C. Smith) 7. Don't Do It Darling (Pierce) 8. I'll Do It Every Time (Horton) 9. Tall, Tall Trees (G. Jones) 10. Telephone Baby (W. Fairburn) B. Lovesick Blues (S. James) 9. Next In Line (J. Cash) 10. Two Shadows (J. Reeves) 0. Two Shadows (J. DON VEDDER WLFH—Little Falls, N. Y. 1. Two Shadows (J. Reeves) 2. Bye Bye Love (Everlys) 3. Fraulein (F. Hart) 4. Late Date (A. Terry) 5. I Heard The Bluebirds Sing (Browns) (Browns) LARRY FLOYD WFOS—South Norfolk, Va. WFOS—South Norfolk, Va. 1. Bye Bye Love (Everlys) 2. Fraulein (B. Helms) 3. Fallen Star (J. Newman) 4. Two Shadows (J. Reeves) 5. Four Walls (J. Reeves) 6. Gonna Find Me A Bluebird (M. Rainwater) 7. Teddy Bear (E. Presley) B. My Shoes Keep Walking Back To You (R. Price) 9. Tangled Mind (H. Snow) 10. My Love Is Real (Rainwater) 6. Four Walls (J. Reeves) 7. Three Ways (K. Wells) 8. I'm Setting You Free 9. Honky Tonk Song (W. Pierce) 10. Mr. Lost (C. Smith) BLANDE PERRY KLRA—Little Rock,Ark. "TEXAS" BILL STRENGTH "TEXAS" BILL STRENGTH KEVE—Minneapolis, Minn. 1. Why Why (C. Smith) 2. Don't Do It Darlin' (Pierce) 3. Let's Start Over (L. Emerson) 4. Love Has Finally Come My Way (F. Young) 5. Go Home (E. Tubb) 6. Bye Bye Love (Everlys) 7. I'll Always Be Your Fraulein (K. Wells) 8. My Love Is Real (Rainwater) 9. The First One To Love You (Louvins) 10. I Walk to Heaven (R. Drusky) KLRA—Little Rock,Ark. 1. Fallen Star (J. Newman) 2. Four Walls (J. Reeves) 3. Bye Bye Love (Everlys) 4. Home Of The Blues/Give My Love To Rose (J. Cash) 5. Geisha Girl (H. Locklin) 6. My Shoes Keep Walking Back To You (B. Wills) 7. Lovin' You, Lovin' You (E. Bond) 5. Tangled Mind (H. Snow) (E. l B. Tangled Mind (H. Snow) 9. Missing You (W. Pierce) 10. I Cry (J. O'Gwynn) DAY SANDSTROEM WWRI-West Warwick, R. I. J. C. BURKE WEYE—Sanford, N. C. WWRI--West Warwick, R. I. 1. Young Hearts (J. Reeves) 2. We Have A Right To Love (D. Richards) 3. Give My Love To Rose (Cash) 4. Hershey Bar (E. Bond) 5. Tall Tall Trees (G. Jones) 6. My Picture Of You (M. Singleton) 7. My Arms Are A House (H. Snow) B. Waltz With Cramer (Cramer) 9. Pretty Blue Jean Baby (D. Richards) 10. Memory Waltz (A. Bel) WETE--Sanford, N. C. 1. My Shoes Keep Walking Back To You (R. Price) 2. Love Me To Pieces) (Rusty & Doug) 3. Two Shadows (J. Reeves) 4. Hearts In My Dream (Jones) 5. I'II Do It Every Time (Horton) 6. Next In Line (J. Cash) 7. Holiday For Love (W. Pierce) B. Trifling Kind (Miller Bros.) 9. I'II Always Be Your Fraulein (K. Wells) 10. My Brand Of Blues 10. My Brand Of Blues (M Rainwater) (M Rainwater) JOE ALLISON, TOM BRENNEN, JOE NIXON KRKD—Los Angeles, Calif. 1. Fraulein (B. Helms) 2. Fallen Star (J. Newman) 3. Bye Bye Love (Everlys) 4. Love Me To Pieces (Rusty & Doug) 5. Geisha Girl (H. Locklin) 6. It Scares Me Half To Death (J. Shepard) 7. Honeycomb (J. Rodgers) B. Wild Honey (G. Terry) 9. Whole Lot Of Shakin' Going Going On (J. L. Lewis) 10. Wake Up Little Susie (Everlys) 10. Memory Waltz (A. Bel) "UNCLE" CHARLIE BABCOCK CKLB—Oshawa, Ont., Can. 1. Loving You (E. Presley) 2. Here Comes The Night (B. Guitar) 3. Teddy Bear (E. Presley) 4. Home Of The Blues (J. Cash) 5. Mighty Lovable Man (James) 6. Go Home (E. Tubb) 7. Holiday For Love (W. Pierce) B. Wake Up Little Susie (Everlys) 9. Tears Are Only Rain 9. Tears Are Only Rain (H. Thompson) 10. Oh Yeah (T. Danton) RAY GODWIN WFVG—Angier, N. C. 1. Bye Bye Love (Tommy/Everlys) 2. Tangled Mind (H. Snow) 3. Home Of The Bluebirds Sing 4. I Heard The Bluebirds Sing (Browns) 5. Standing At The End Of My World (B. Helms) 6. Blue Blue Day (D. Gibson) 7. One By One (M. Pack) B. Love Letters In The Sand 9. Why Why (C. Smith) 10. I Owe It To My Heart (J. Bailes) 10. Oh Yeah (T. Danton) RAY SCOTT WNOP—Newport, Ky. 1. Honeycomb (J. Rodgers) 2. Love Me So I'll Know (Dean) 3. Tears Are Only Rain (H. Thompson) 4. Loving You (E. Presley) 5. I Love You So Much It Hurts (C. Gracie) 6. White Silver Sands (Bradley) 7. I Wonder If I Care As Much (Everlys) 8. You Can't Make Me Cry (J. Williams) 9. Why Why (C. Smith) 10. Love Has Finally Come My Way (F. Young) JACK DUNIGAN WJTN-Jamestown, N. Y. 1. My Shoes Keep Walking Back To You (R. Price) 2. Fallen Star (J. Newman) 3. Gonna Find Me A Bluebird (M. Robbins) 5. I Heard The Bluebirds Sing (Browns) 6. Cool Love (W. Jackson) 7. Four Walls (J. Reeves) B. Fraulein (B. Helms) 9. Wild Mountain Honey ART BARRETT WSIG—Mount Jackson, Va. 1. I Thought I Heard You Call My Name (P. Wagoner) 2...My Shoes Keep Walking Back To You (R. Price) 3. I Heard The Bluebirds Sing (Browns) I Heard The Bluebirds Sing (Browns)
 Missing You (W. Pierce)
 I'm Beginning To Forget You (W. Phelps)
 I Wonder If I Care (Everlys)
 Plenty Of Everything (Louvins)
 Please Pass The Biscuits (G. Sullivan)
 Do Anything But Leave Me (W. Phelps)
 Fraulein (B. Helms) B. Fraulein (b. 11) 9. Wild Mountain Honey (Osbornes) 10. I Thought I Heard You Call My Name (P. Wagoner)

September 28, 1957

Country

REGIONAL RECORD REPORTS

Page 52

This Is No Lie!





TORONTO TOPICS:

Steve Lawrence (Coral) finished up a highly sucessful one-week stint at the Stage Door on September 21st. . . . His predecessor in that night-spot,



STEVE LAWRENCE

ANDY WILLIAMS

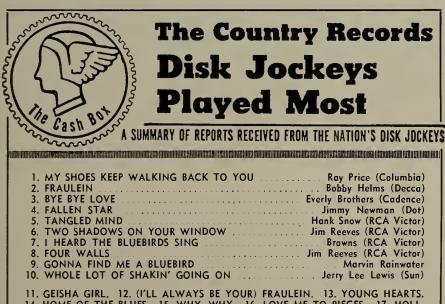
Andy Williams (Apex) took advantage of his Canadian visit to go on his first fishing trip, and catch his first fish-a nine and a half pound musky! Johnny Cowell, Toronto Symphony Orchestra

trumpeter and writer of last year's hit song "Walk Hand In Hand," has another potential hit in "It's Just My Luck To Be Fifteen." Recorded by the **Poni** Tails (ABC-Paramount) and Kathy Linden (National).

The Royal Alexandra's presentation of the "Ziegfeld Follies," starring Kay Ballard, Paul Gilbert, and Micki Marlo (Sparton) ended September 21st. A return engagement of the satirical McGill University musical, "My Fur Lady," followed.

Canadian song "I Heard The Bluebirds Sing" recorded by Jim Edward, Maxine and Bonnie Brown, on RCA Victor, has reached the "top ten" most played Western records and is still climbing. . . . A "country and Western show" scheduled for the Palace Pier on October 12th will feature the Everly Brothers (Apex). A September 18th jazz concert at Massey Hall headlined Ella Fitzgerald (Verve) and Oscar Peter-

son. . . . Moxie Whitney, and his orchestra, opened at the Royal York Imperial Room on September 27th. Tommy Danton's "Oh Yeah" record (Par) continues to garner strong play. The just-released disk of the same tune by its author, Freddy Coupland (Regency) shows signs of stirring up much activity. "Missing" a just-waxed Johnny Desmond number, is another Canadian song which is arousing considerable interest.



11. GEISHA GIRL, 12. (I'LL ALWAYS BE YOUR) FRAULEIN. 13. YOUNG HEARTS. 14. HOME OF THE BLUES. 15. WHY, WHY. 16. LOVE ME TO PIECES. 17. HOLI-DAY FOR LOVE. 18. MY ARMS ARE A HOUSE. 19. LOTTA LOVIN'. 20. I'LL DO IT EVERYTIME. 21. GIVE MY LOVE TO ROSE. 22. MISSING YOU. 23. I THOUGHT I HEARD YOU CALL MY NAME. 24. TEARS ARE ONLY RAIN. 25. WAKE UP LITTLE SUSIE. 26. MY SPECIAL ANGEL. 27. PLEASE DON'T BLAME ME. 28. TEDDY BEAR. 29. MY LOVE IS REAL. 30. TALL, TALL TREES; MY BRAND OF BLUES; HONEYCOMB; LATE DATE; IS IT WRONG; I CRY; LOVE HAS FINALLY COME MY WAY; I OWE IT TO MY HEART; A WHITE SPORT COAT; NEXT IN LINE; LOVING YOU; THREE CIGARETTES; THREE WAYS; DON'T DO IT DARLIN'; ON MY MIND AGAIN; MR. LOVE; WILD HONEY; OUR SUMMER VACATION; TEEN-AGE DREAM; CRAZY DREAM; I WONDER IF I CARE AS MUCH; ROSIE'S GONE AGAIN; MIGHTY LOVABLE MAN; MOONLIGHT MOUNTAIN.





MIAMI, FLA. While fishing off the coast of Miami recently, Don Law, A & r head of Columbia's C & W department, along with Ray Price, Mrs. Price, and some friends, caught a mess of Warsaw Gropers that makes him the envy of all fishermen. The big one in the center was pulled in by Law after a two hour battle. It weighed 312¹/₂ pounds. Seen left to right are: Ray Price, Mrs. Price, Don Law, Jimmy Day, Capt. Spaulding (the skipper) and his two sons.

Evergreen's First LP

NEW YORK—Newly formed Ever-green Records, owned by the book publishing firm of Grove Press, has announced the release of its first LP effort. Labeled "San Francisco Poets," the disk will include the work of San Francisco's Bay Area writers. The disk presents readings of twenty-four poems by ten San Fran-cisco poets, including the controversial "Howl" by Allen Ginsberg. The poets represented on the recording also include Lawrence Ferlinghetti, Ken-neth Rexroth, Robert Duncan, Michael McClure, Josephine Miles, Jack Spicer, James Broughton, Philip Whalen and Brother Antoninus. The record and an accompanying booklet with the complete text lists at \$5.95.

The ten poets heard on this record belong to a group of writers which has gained national prominence and was featured in a recent "Life" magazine article reporting the emergence of à cultural "Renaissance" in San Francisco. Ginsberg's "Howl" has become the center of a controversy involving the San Francisco Police Department, which is attempting to ban the poem and has taken the matter to court.

Future releases by Evergreen will include modern drama, poetry and music.

Bow Records Issues Kiddie Pkge

NEW YORK-Bow Records, a subsidiary of Arrow Records, has announced the early November release of a fifty song kiddie package to retail at a \$1.49. The waxing, which is labeled "Hatful Of Music," will also contain a book of lyrics and will be available in both LP and EP form.

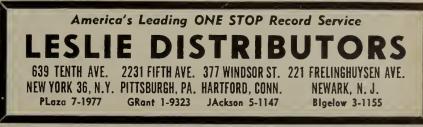
Rosalind Ross To Head GAC's Record Dep't.

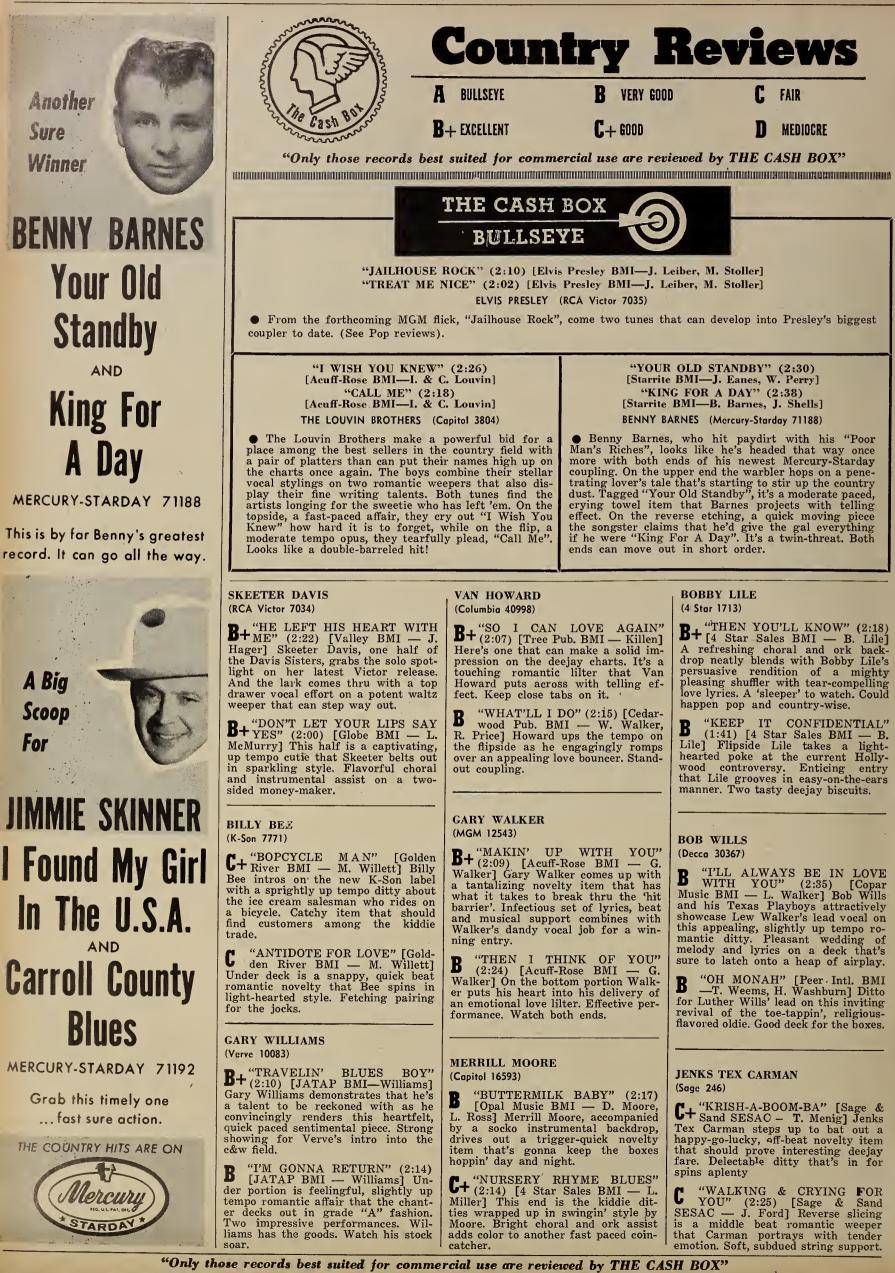
NEW YORK-Rosalind Ross, who has been with General Artist Coporation for the past seven years, has been named head of GAC's record department. Prior to Miss Ross' taking over the post, GAC never had a separate record department, although the booking office has done much business in this field.

Since joining the record department, Miss Ross has pacted such recording artists as the Everly Brothers, the Crickets, Jackie Wilson, Little Joe of Little Joe and the Thrillers, the Shepherd Sisters, Chuck Reed, and she is negotiating for one of the country field's top names, Faron Young. All of these artists are currently riding high on the popularity charts with hit records or rapidly rising new releases.

Prior to taking over the record department, Miss Ross had been in the club date and night club department and recently booked the ABC-TV Summer show "The Big Beat" starring Alan Freed.







oun





Audrey Williams tells us that the line-up for Hank Williams' Memorial Day, in Montgomery, Ala. on Sept. 24th, will be preceded by a big dance at the City Auditorium with Billy Gray & his Western Oakies on Fri. nite the 23rd. On the 24th there'll be Memorial Services at the cemetery, a parade, a barbecue and a big nite show at Patterson Field. If the weather is bad the show'll be held in the audi-torium. Artists scheduled to appear include Chet Atkins, Rod Brasfield, Johnny Cash, T. Tommy Cut-rer, Wilma Lee & Stoney Cooper, Rusty & Doug, The Everly Bros., Melvin Endsley, Lee Emerson, Billy Gray & his Western Oakies, Goldie Hill, Autry In-man, Stonewall Jackson, Jimmy Newman, Joe Ru-more, Carl Smith, Del Wood, Porter Wagoner, June Webb, Fred Wamble, Hal & Ginger Willis and many others. others.

AUDREY WILLIAMS AUDREY WILLIAMS Kusic Field. Johnny is a former WWVA Jamboree entertainer, having been here several years ago but recently was working at radio and television sta-tions on the west coast.

tions on the west coast.

here several years ago but recently was working at radio and thermore and tions on the west coast. Lee notes that, as many people have already heard, Dusty Owens retired from the country music field. Saturday, August 31st was his final appearance on the WWVA Jamboree. The following week he entered Florida Christian University in preparation for entering the ministry. Dusty came to WWVA in the summer of 1953 from WHO in Des Moines, Iowa and became one of the most popular and best loved personalities on the Jamboree. All of our best wishes go with him in his future work. Dusty's band will remain as part of the WWVA staff for the time being. Moore adds that the Louvin Brothers, Ira and Charlie recently appeared in Minnesota and other midwestern states. They have completed arrangements for a month's tour for west-coast promoter A. V. Bamford, which started early in September. Speaking of the Louvins, Ira was nursing a cut swollen lip recently as a result of a bad auto accident. Their practically new limousine was damaged to the tune of \$2,000.00 Then just a few days later Ira had a bad accident in his brand new personal car. The boys' latest Capitol pressing, out this week and land-ing in the Bullseye section, is labeled "I wish You Knew" and "Call Me".



DUSTY OWENS

* * * * * * * WARL-Arlington, Va. deejay, Don Owens, really excited with the prospects of Dot's new pactee, Vernon Taylor. The songster, who recently signed an 8 year exclusive management contract with Owens, dishes up 2 excellent performances on his initial Dot release, out last week, "Losing Game" and "I've Got The Blues". Don adds that Vernon's amazing good looks are sure to attract the atten-tion of TV and motion picture scouts. * * * * *

Zeke Clements, the "Man from Music Mountain", types that while he's in Nashville dickering for a major wax contract, he's doing the "All-Nite", WSM-DJ show, which was formerly held down by Eddie Hill.

Jimmy Newman sez that jocks wanting a copy of his recently 'Bullseyed' Dot slicing, "A Sweet Kind Of Love" and "Need Me", can obtain same by writing to him at the Lee-Mart Agency, 319 7th Ave. N., Nashville, Tenn.

* * * * * * * * From Dean "Hillbilly" Evans, KZEA-Shreveport, La., comes word that the station, owned by Ed McLemore of Dallas, Texas, has just started a Fri. nite show. The 1st show, sez Dean, was quite successful with such stars on hand as Bob Luman, Gene Vincent, The Belew Twins and Evan's band. In the future there'll be The Chuck Wagon Gang, Roy Acuff, Johnnie & Jack, Kitty Wells and many more. Dean adds that he has a 1 hour gospel program each ???? and that, since there's a shortage of gospel wax, he'd appreciate the artists, pubberies, diskeries and all concerned to send along the disks.



* * * * * * * Vick Knight, Key Prexy, predicts that his artist Bert Wells, will become one of the great names in contemporary folk music. Vic sez he has had the privilege in the past to work with both Will Rogers and Robin Burns and feels that Wells is "cut from the same mold". Bert, a straight-A Walla Walla, Wash. College graduate, has been rapidly gaining the fans with his Cascade Network, Kennewick, Wash. TV shots and has his 2nd Key release, "Driftin" and "Jingle Jangle Jingle", out this week.

VERNON TAYLOR Lefty Frizzell and Art Lebos' Rock & Roll group on Aug. 31st, the "Country America" TV Show with Joe Allison on Sept. 9th and at the Pamona Fair from Sept. 13th thru the 19th. Smiley pens that his recently released Vita waxing of "Teen Age Doll" has started off in high gear with jocks in all markets giving it a spin.

Due to her continued illness, Dixie Ann Brown has resigned from the "Texas" Bill Strength Fan Club. Bill has appointed Mary Moore as official president. Mary promises to have the club in full swing again and would like to hear from anyone interested in Bill and the club. Address is 112-A Peak Tops (U.S.N.S.) Green Cove Springs, Fla. We join Mary and all her friends in wishing Divie a sneedy recovery! in wishing Dixie a speedy recovery!



Country

* * * * * * Barbara McCool infos that Rudy Grayzell, KMAC-San Antonio, Texas deejay, has a new deck out on the Mercury-Starday label. Titles are "Wild, Wild, Wild" and "I Love You So". Barbara adds that Rudy, in addition to spinning the wax daily from 4:30 to 5:00, also plays to big crowds, 6 nites a week, at the "Cadil-lac Club" in San Antonio. Rudy invites all his old and new friends, who are in town or the vicinity, to drop by for a visit. * * * * *

Skeeter Davis, formerly heard with sister, Georgie for RCA Victor, solos on her latest release for the diskery. Tunes are tagged "Don't Let Your Lips Say Yes" and "He Left His Heart With Me".

BERT WELLS Jim Bergman, KWRC-Pendleton, Oregon, writes that the recent, 4-day Pendleton Round Up, was a huge success, drawing approximately 75,000. * *

The Blackwood Bros. Qt.'s schedule carries them into Ill., Ind., Ala., Tenn., S. C., La., Texas, Okla., Ark., N. C., Miss. and Mo. from the 2nd of Sept. to the 28th.

George Popkins of "Pop Country Store" on WXGI-Richmond, Va., sez he doesn't see how the new Anita Carter Cadence waxing, "Bye Doll", can miss. He adds that he's started programming the 1st daily segment of "adult western songs".

* * * * * * * * * * * * * * * * * Reports from Hank Snow along the way on his current tour indicate they are playing to capacity audiences. Hank's troupe just finished playing Florida, Miss. and Alabama, and headed out to Texas for a week. Headlining the tour is Snow and his Rainbow Ranch Boys, Wilma Lee & Stoney Cooper and the Clinch Mt. Clan, Mother Maybelle Carter, T. Texas Tyler, and Jimmie Rodgers Snow. On October 3rd, Hank, the Rainbow Ranch Boys, and Jimmie Snow will play the "County Fair" in Grenada, Mississippi. Hank's latest RCA Victor waxing, "Tangled Mind" and "My Arms Are A House" is still riding high on the charts.



DAVIS SISTERS "The Hawk" up and down the lake between Saunders Ferry Dock and Boud-

Acuff-Rose's Joe D. Lucas is set to join the Everly Bros. on Oct. 1st for a Cleveland-Detroit promotion trip. The boys' second Cadence disk, "Wake Up Little Susie", is starting to bust wide open country and pop-wise. Other Acuff-Rose tunes looking good according to Joe are Gordon Terry's Cadence etching of "Wild Honey", and Anita Carter's Cadence disk "Blue Doll". Joe also notes that another country song gone pop is Rusty & Doug's "I Never Had The Blues" which Georgia Gibbs has covered on RCA Victor.

Verve entered the c&w fold last week with new pactee, Gary Williams, doing "Travelin' Blues Boy" and "I'm Gonna Return". Gary appeard on KTTV-Compton, Calif.'s "Town Hall Party" on Sept. 13th and 14th to plug his 2 self-penned compositions, which is reported to be getting good play in the Los Angeles area.



* * * * * * * Ken Parsons types that he is temporarily working at KTLU in Rusk, Texas, as staff announcer, includ-ing a_one-hour c&w show daily. He's hoping ulti-mately to settle in the Dallas-Ft. Worth area. He reports that the "Louisiana Hayride" gets better every time he drops in, and that Mercury-Starday's James O'Gwynn's new TV show in Shreveport on KSLA-TV is heard 30 minutes each Saturday, in addition to his 15-minute show each Monday.

Victor's Jim Edward, Maxine and Bonnie Brown guested on the "Hayride" September 14th, and Par-sons notes that they brought the house down repeated-ly. The following week they went to Nashville for a recording session. Ken adds that some of the material they took with them might break into the pop field.

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N Y.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

leaux Bryant's

the charts. Chet Atkins advises that outstanding among the sessions cut last week for the Victor label was Hawk-shaw Hawkins. Hawk has just returned to Nashville for 2 weeks after traveling extensively throughout the country on a personal appearance tour. Chet see that in addition to recording some sensational sides for

there's "music for everyone"



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Division of Fort Pitt Industries, Incorporated



md There

WASHINGTON, D.C.—For those who might be a bit pessimistic about the earnings and financial resources of the general public, we call attention to two reports made this week y government offices. The Federal Reserve board made a survey on buying plans of families and individuals and the result was that they "continue optimistic" about economic conditions in general and "plan to make expenditures to about the same extent as in 1956." The other report by the Commerce Department was on personal income, which showed Amerians made a billion dollars more in August than they did in July. About half the July-August rise was in wage and salary payments. Payroll increases were noted over the months of this year, personal income was at an annual rate of nearly \$342 billion, compared with just over \$223 billion in the corresponding period of last year.

CLEVELAND, O. - Altho the amount of foreign cargo which can be brought into ports in this city via small ocean freighters whose cargoes are limited in size because of the limitations of the St. Lawrence canal system, since World War II Cleveland's port's overseas business has gone up by 1000 per cent. Now with the St. Lawrence Seaway a reality, shipping men of the Great Lakes have predicted that Cleveland will become one of the nation's leading ports. Not only will this condition bring about greatly increased population and payrolls, which will react favorably for operations of coin machines, but it will aid those wholesalers shipping equipment to foreign nations thru all year-round facilities, as well as a lowered freight cost.

BALTIMORE, MD. — The controversy over permitting Carling Brewery Co., a Canadian firm, to build a brewery here, was terminated when Governor Theodore McKeldin vetoed a legislative effort to keep the firm out, and his veto was upheld. Of interest to coinmen here in this greatly expanding city, is that it is expected that Carling will employ about 1,000 persons, and provide a payroll of some \$30 million. What is the most equitable operating basis between the operator and location owner? This question has been answered, to a great extent, by the members of the "20 Year Club". These men and women who have been engaged in this industry for 20 years and longer have learned, over the years, that the most equitable operating basis is that which least irritates the location, and, at the same time, provides a reasonable profit.

These men and women have answered, as far as the majority are concerned, that the most equitable basis on which to operate is to obtain a minimum (front money) guarantee. Then, in most cases, split the difference, after the minimum is removed, on a fifty-fifty basis. There are some cases, as these men and women have pointed out where, after the minimum has been removed, they have to split the remainder on a 60%-40% basis. In a few cases they have found that a 65%-35% split is equitable, after the minimum is removed.

The majority of music ops seem to be against 10ϕ play plus 65%-35% or 10ϕ play plus 70%-30% commission percentage basis. They feel that this can prove inequitable. They also believe that it can upset the location to the point where the equipment loses the location's co-operation. This latter fact, they claim, can be most damaging to the operator.

Amusement ops, in turn, believe that 10ϕ play plus 65%-35% commission basis and even 10ϕ play plus 75%-25% would be equitable. The average amusement op points out that his problems differ in a great many ways from those of the music operator. He claims that, in his case, it is wiser to arrange for a better commission percentage to assure himself an equitable return.

The music ops explain they are much better off to arrange for a minimum (front money) guarantee. Where new phonos are concerned, this minimum is usually figured on a 2% of the cost of the equipment per week as a minimum guarantee basis. In short, if a phono costs \$1,000, the operator believes that the minimum guarantee should be \$20 per week. In this way, he claims, he can then amortize the cost of his phone over a one year period. Similarly, there are those who explain that

Similarly, there are those who explain that the minimum should be based on actual operational overhead expense. They claim, pointing to their accountant's figures, that their minimum cost to service any location ranges from \$6 to over \$10 per week. Whatever the minimum, they believe, this should be charged to the location as "mutual servicing overhead expense". Then, after this minimum is first removed from the gross intake, the balance should be divided on a fifty-fifty basis. The servicing overhead expense includes the depreciation of the equipment. Whichever of these latter two methods the operator adopts, plus 10ϕ play, there is no doubt that he is bound to enjoy some profit from his operation. The fact remains that this, then, is an equitable operating basis.

There are some operators who maintain that it is far better to put into practice what they like to call, "An incentive percentage commission plan." By this they mean that, as far as the location is concerned, the commission is set up on a graduated percentage basis. As the location takes in more money, the percentage he receives grows greater. Until, of course, it reaches the 50%-50% mark. This is when the location has reached better than a certain gross intake and, these operators claim, deserves an equal split.

Some, in turn, point out that this can be injurious. They explain that, when one location learns another is getting a higher percentage then, regardless of the arguments, persuasiveness and sales ability of the operator, the location owner feels that he has been neglected and, to some extent, cheated, and that the other location is being favored.

These men are of the belief, like so many others, that there should be a minimum guarantee set up "in advance" for all locations. In this way, when location owner inquires of location owner as to just what arrangement he is working with the operator, there is never any question as to the operator's integrity.

One noted operator's integrity. One noted operator stated that he makes a flat charge of \$10⁺ front money (minimum) guarantee. All of his locations, large or small, know this, he reports. He claims that even if the location takes in "over \$100 per week" this location still pays the \$10 minimum off the top. And if the location takes in "only \$10 per week" this location pays all of that \$10.

"In this way", this operator advises, "we have established a reputation for fair dealing in our area that has met with the complete approval of all of our locations." He also added, "The locations have checked up on us to make sure we weren't telling them fairy tales."

From all the data that arrived, after this latest survey among the members of *The Cash Box*' "20 Year Club", it seems that most favored is the minimum (front money) guarantee followed by a 50%-50% split of whatever intake is left.

What is most impressive and most important is the fact that all agreed that 10ϕ play is absolutely the first and most outstanding requisite for obtaining a better livelihood.

(Editor's Note: The Cash Box thanks the many members of the '20 Year Club' who commended this publication on its fourteen years' crusade urging operators to adopt 10ϕ play, as well as for its efforts this past year to get operators to change to " 10ϕ play plus a more equitable division of the gross intake" from all of their machines.)



Equitable

Operating Basis?

(Editorial)

The Cash Box

Page 58

REPORT FALL BUSINESS PICKUP Factories Enjoy Steadily Increasing **Biz With Opening Of Fall Season. Expect Brisk Biz For Balance Of Year** As Play On Machines Continues Up

CHICAGO—Growing optimism is most noticeable thruout the country as the business pickup continues. The pickup began right after Labor Day, according to reports, and has continued to grow. Leading factories here and in other cities are of the opinion that this can develop into a very nice boom if busi-ness continues to grow at this pace for the balance of the year. As it is, the factories are now of the belief that business will continue very good for the balance of this year, and may possibly lead into '58 with very good effect. Sales of amusements seem to be leading at this time. Distribs report that this is also true in their case. The distributors are enjoying sales of both new and used games at a much stepped up rate compared to the past few months.

stepped up rate compared to the past

stepped up rate compared to the past few months. "It's been a very rough summer", one well known sales manager for a leading manufacturer reported. "But immediately after Labor Day", he continued, "we began to enjoy a fine business pickup and it has con-tinued to grow. "From all present indications", he stated, "we have every reason to be-lieve that we are going to enjoy better business right thru the end of the year and into 1958. "In fact", he stated, "this may even

develop into a very nice business boom as business continues to pick up thru-out the entire industry." Export sales have continued at a brisk pace. Distributors here, as well as in many other cities, report their problem remains obtaining all the equipment desired by importers. "As far as exporting", one distrib here said, "we've got all the orders we can handle. "What we need," he added, "are more machines to fill these orders." Phono manufacturers also report growing sales. They, too, are opti-mistic. They believe that business is well on its way to exceed former sales marks.

"Export has been holding up fine", one music manufacturer said, "but since immediately after Labor Day", he added, "we have begun to enjoy greater sales. They have been growing at a creater page

greater sales. They have been growing at a greater pace. "We have stepped up production to meet the demand we are enjoying and", he said, "we are now arranging for increased production schedules to meet better sales and growing demand from all over this country as well as for our export business." In short, optimism has returned with a grand zoom. There are more smiling faces noticeable thruout the industry as business continues to pick up all down the line.

California Music Merchants Assn's Hospital And Health Plan To Be Ammended

OAKLAND, CALIF.—George A. Miller, president and managing direc-tor of the California Music Merchants Association, reports that a most bene-ficial change will be made in the Cali-fornia Music Merchants Association's Hospital and Health Plan between now and the first of the year. This hospital and health plan, underwritten by the Metropolitan Casualty Insurance Com-pany, has served the music operators, their families, and employees since January, 1955 and has proven to be one of the greatest assets possessed by the California Association.

by the California Association. The plan operates on a state-wide basis, and amounts as large as \$1,-200.00 have been paid in benefits for individual cases. The California Music Merchants Association's Hospital and Health Plan pays \$14.00 a day for hospital rooms for a period of 70 con-secutive days; surgical benefits up to \$300.00; miscellaneous hospital ex-penses up to \$300.00; additional ac-cident benefits up to \$300.00; as well as \$5,000.00 for polio benefits. The monthly premium for the entire fam-ily, whether it be for husband, wife and one child or husband, wife and ten children, is only \$8.50. For in-dividual members, the monthly pre-mium is only \$3.75.

All employees and their families are eligible for this particular plan, and

greater benefits will be added for all within the next few months.

within the next few months. By October or November of this year, life insurance in the amount of \$2,000.00 to \$5,000.00 will be included at a very nominal increase in pre-mium. The operators, their families, and employees have asked for this ad-ditional protection, and Miller states that the changes are being consum-mated at this particular time. "The California Music Merchants Associ-ation makes this announcement so that associations all over the United States may avail themselves of this type of protection for their membership should they so desire," Miller stated. "I shall be glad to advise the various associations all over the United States how to avail themselves of this pro-tection and assure all groups of its value due to the fact that only paid up members in the Association are eligible for such protection under the auspices of their particular associ-ation." Miller further states that it is his

Miller further states that it is his hope and intention to include life in-surance with every MOA membership by the early part of 1958. Miller is working through a large insurance agent in San Francisco to obtain such a plan, and further information on the progress being made will be released as soon as available.

RMSA's First Annual Dinner Dance Outstanding Success

800 Guests Entertained By Top Recording Artists. Enjoy Full Evening Of Fun



PHIL LEVIN

CHICAGO—The 1st Annual Dinner-Dance of the Recorded Music Service Association held Saturday night, Sep-tember 14, in the Terrace Casino Room of the Morrison Hotel, this city, was beyond a doubt the most success-ful affair ever conducted by the music operators organization of this city. Phil Levin, president, and the hard working dinner-dance co-chairmen Earl Kies and Joe Filitti, were highly elated over the outstanding results which rewarded their efforts in plan-ning and organizing every detail of the association's first dinner-dance. Earl Kies was particularly jubilant as the operators praised his work as a "job well done." The entertainment committee com-

posed of Steve Schickle, local deejay who emceed the show and assisted with talent programming, along with Jim O'Dwyer, The Music Box one-stopper, contributed greatly to the wonderful time enjoyed by over 800 greats

wonderful time enjoyed by over 800 guests. "This is the biggest, grandest affair in our history", smiled Phil Levin, "with nearly twice as many members and guests as we had at any of our annual golf outings. And no speeches at all. Just plenty of fun, relaxation and entertainment." An excellent full course dinner at 7:30 P. M. was followed by a well rounded variety show, backed by Bobby Christian's fine recording or-chestra.

rounded variety show, backed by Bobby Christian's fine recording or-chestra. Some of the top talent and record-ing stars of TV, stage and radio, performing before a most appreciative audience included: Jeri Southern, Roulette; Ted Boyer, hypnotist (cur-rently at The Cairo); Shirley For-wood, Salem; The Highlights, Bally; Vernyl Christian, Bob's daughter; Nick Noble, Mercury; Lola Dee, Bally; Mark IV Quartet, Cosmic; Joy Layne, Mercury; Artie Wayne, RKO-Unique; Eddie Arnold, RCA; Sonny Mars, WCFL deejay and comedian. Phonograph manufacturers and dis-tributing firms were fully represented. Dancing followed the great talent show, and continued until 1:00 A.M. Officers of RMSA received enthusi-astic compliments on the organiza-tion's first dinner dance, held instead of the association's annual golf event. Compliments were also received on the attractive souvenir journal pres-ented to everyone.

Gottlieb Shipping New 2-Player 5-Ball Game "Super Circus"



NATE GOTTLIEB

CHICAGO-Nate Gottlieb, D. Gottlieb & Company, this city, announced this past week that the firm is ship-ping a new two-player five-ball game, "Super Circus," to its distributors in the U.S. and all over the world.

The game features rotating targets, which was acclaimed by the trade as "one of the most sensational new in-novations in pinball games" when in-troduced by Gottlieb in a recent re-lease lease.

Inset in the center of the playfield, a wheel with 15 targets rotates to challenge the players' skill and timing.

The targets appear one at a time, scoring up to 300 points when hit.

"The rotating targets," Nate Gott-lieb stated, "added to all the many other action features, the numerous ways to score and the irresistible sus-pense provided in our new 'Super Circus' offers operators the greatest five-ball we've yet produced.

"Our preliminary tests in all types of locations here and abroad proved to us that 'Super Circus' increases play tremedously. More play means more profit for the operator."

The game also introduces a steel door and frame which discourages pilferage and abuse.

Included among the thrilling scor-ing attractions of "Super Circus" are: rollovers scoring 10, 30 and 50 points; 5 pop bumpers that light alternately; 2 super powered flippers and 2 cy-clonic kickers.

The game has all the standard Gottlieb features such as slug rejector coin mechanism, de luxe cabinet, ciga-rette holders on side rails, metal pro-tectors around flipper buttons and many more.

"Super Circus" is available with twin coin chutes, and is adjustable for 3, 4, or 5-ball play.

"All operators who try the game at their distributors," Gottlieb de-clared, "will quickly recognize that they can step up collections with 'Super Circus'."

The 'Inside' Story is SIMPLICITY.

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UNMATCHED FOR RICH SOUND QUALITY

Write for details NOW

United Phonograph UNITED MUSIC CORPORATION



Chicago Operators, Distributors To Start "School For Mechanics"

Classes Begin Sept. 25. Four Distribs To Rotate Weekly. Sessions Training Key Servicemen From Local Routes First Step. Others Later.

CHICAGO—This past week marked Chicago's first positive and progres-sive step toward a "School For Me-chanics" to offset the critical shortage of trained phonograph servicemen. At a meeting Tuesday, September 17, a group representing the phono-graph operators and distributors de-cided to start evening classes on September 25. Earl Kies of Apex Amusement and his service manager. Norman Dompke.

his service manager, Norman Dompke, met with distributors Eddie Ginsburg

his service manager, Norman Dompke, met with distributors Eddie Ginsburg and shop superintendent Frank Bach of Atlas Music (Seeburg); Mike Spag-nola of Automatic Phonograph Dis-tributing (AMI); Ben Coven of Coven Music (Wurlitzer). Joel Stern of World Wide Distrib-utors (Rock-Ola) was unable to attend the meeting, but stated that the firm would definitely participate. Each of the four distributors' is to hold a service school once a month, rotating the schools so that classes will be held each week. The distributors are to conduct their own sessions with their own service managers to explain each phonograph model. When possible, representatives from the factories will be brought in to conduct the classes. A spokesman for the group stated that the newly formed "School For

Mechanics" would be a local program. The classes will be small. The train-ing will begin with key men selected from the routes of each participating operator.

operator. After all repairmen now engaged in the industry become thoroughly familiar with the mechanisms of the various makes and models, the schools will be made available to bring new servicemen into the field. As The Cash Box has pointed out for many, many years, the shortage of skilled mechanics has continued to grow more acute and critical with

grow more acute and critical with each passing year. each

Educating men now in the field and attracting new men into the industry is vital to the future welfare of all in the business. This can only be accomplished thru a "School For Mechanics".

Keeps Locations Interested

SO. CHARLESTON, W.VA.—Bob Bender, one of the most progressive operators in this area, advises his major objective is to "keep locations interested in my equipment. The locations must push play on the ma-chines to get top money."



Austrian Woman Op **Visits Chicago**

CHICAGO—Ida Hochschopf, opera-tor of juke boxes and games in Allhau, Burgenland, Austria, was a visitor here this past week. It was her first visit in seven years. The arrival of Mrs. Hochschopf was a pleasent supprise to her brother

The arrival of Mrs. Hochschopf was a pleasant surprise to her brother, O. O. Mallegg, well known exporter and export representative for several leading manufacturers of juke boxes and pinballs. Mallegg stated that the reason for his sister's visit was to celebrate her birthday September 10, but that she also wanted to see the new products of the various factories and do some buying.

of the various factories and debuying. Both visited Joe Schwartz of Na-tional Coin Machine Exchange to cele-brate a twenty year export connection between the two firms, according to Mallegg. Mallegg revealed that Ida Hochschopf currently operates 42 games and 10 juke boxes in Allhau, Ruwrenland Burgenland.

"Ida is the leading woman operator in Austria", he said.

Legal Interpretation One of Ops' Biggest Problems

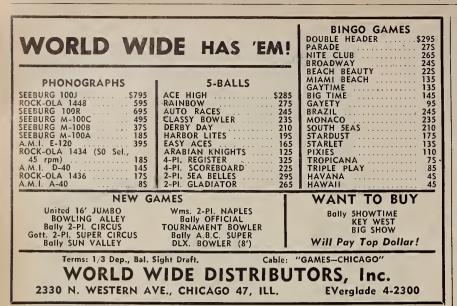
DOUGLAS, WYO.—Bryan E. Ed-wards of this city believes that the greatest problem facing operators to-day is that of legal interpretation.

"The biggest problem", he writes, "is the legal one. Especially the Fed-eral Government agencies and their methods.

"There has been a continual trend to interpret the law beyond the inten-tion of Congress by administrative agencies.

"What is all right today is all wrong tomorrow. There seem to be no set rules to go by."





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Les seria sumamente ventajoso para el desarrollo en el futuro de continuos y prósperos negocios, asociarse, sin cargo alguno, al "Cash Box International Coin Machine Export-Import Council" (Consejo International de Exportación e Importación de Máquinas Accionadas por moneda "Cash Box")

Escriba hoy solicitando su tarjeta de socio.

THE CASH BOX 32 W. RANDOLPH ST., CHICAGO 1, ILLINOIS, U.S.A.

ATTENZIONE SE ESPORTATE? SE IMPORTATE?

Sara' a beneficio assoluto del Vostro interesse e del continuo mig-lioramento futuro della Vostra prosperita' commercial iscriverVi senza pagare un centesimo al "Cash Box International Coin Ma-chine Export-Import Council (Consiglio Internazionale di Im-portazione ed Esportazione Distributrici Automatiche "Cash portazione Box")

Richiedete il tesserino di iscrizione oggi stesso! THE CASH BOX 32 W. RANDOLPH ST., CHICAGO 1, ILLINOIS, U.S.A.

By Bill Gersh From LONDON, ENGLAND

ENGLAND'S PHONO OPS ASSN TO MEET ON PRICE HIKE Will Suggest Sixpence (7¢) Play, Most Now Charge Threepence (4¢) Per Play

LONDON, ENGLAND-The Phonograph Operators Association, Ltd. (POA) is continuing to grow greater

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(POA) is continuing to grow greater each passing week. Reports indicate that membership, as far as this city is concerned, is reaching an impressive percentage. Meeting to be held at the end of this month will hear a very emphatic proposal for all juke boxes to be changed to sixpence (7ϕ) per play. Majority of phonos are operated on threepence (4ϕ) per play at this time. But numbers being operated on six-pence continue growing larger. There are reported to be about 8,000 juke boxes in operation in Eng-land at this time. Over 4,000 in Lon-don. Of the country's 200 juke box operators over 100 are in this city. About 168 ops are members of POA,

168 ops are members of POA, bout it is said.

About 168 ops are members of POA, it is said. Therefore, the proposal that all ops change to sixpence per play, is ex-pected to win outstanding approval. What is most impressive here is the fact that the majority work on a front money guarantee of 5 pounds (\$14.) per week. After this front money is removed, the balance is then split 50/50 with the location. This, it is claimed by ops here, is the same as 75%-25% commish basis. Stores get 25% and ops 75% of gross intake. In cases of smaller locations, no commish at all is given. In other cases ops retain large percentage of intake. Cecil H. Jones is Chairman of POA. He is a manufacturer, as well as an operator of about 50 juke boxes. (BAL-AMI phonos). Gordon Marks is vice-chairman. He is a distributor and a member of firm that operates over 300 phonos. Other members of POA's Executive Council are Mrs. Lillian Shaw, sec-retary, Fred Betts, Raymond Chappe-low, Frank Hardy, Harold Kay, Rich-

ard Needs, Jack Swinson, Fred H. Walker and Nick Young. Phonos belonging to POA members

September 28, 1957

and Needs, Jack Swinson, Fred H. Walker and Nick Young. Phonos belonging to POA members now bear a new decalcomania transfer in black, red and gold that reads: "A member of the POA Phonograph Operators Association, Ltd." POA officers credit The Cash Box for creation of the organization. Also advise that drive for more coin per play is due to The Cash Box' many items and editorials on need for 10ϵ per play caused by growing overhead costs and loss of money's value. Tho not yet in open, biggest prob-lem of POA will be test case to chal-lange legal rights of Phonographic Performance, Ltd. to collect 1s/bd (one shilling, sixpence—about 21ϵ) per week per phono and the Perform-ing Rights Society to collect 3s (three shillings, or 42ϵ) per phono per week. Legal counsellors find nothing what-soever in new Copyright Act of 1956 (a revision of the Copyright Act of 1956 (a revision of the Copyright Act of 1956 (a revision of the reform subject to royalty payments. So far juke box ops continuing paying above fees on basis of, "It's always been so." Now, with costs growing and increasing number of boxes prevalent, they will challenge such royalty payments legally thru noted legal solicitors. In the meantime, due to the above, as well as to progressive and modern business methods, POA continues to

In the meantime, due to the above, as well as to progressive and modern business methods, POA continues to grow and more phono ops from all over England enter into membership of this organization. POA officers plan to contact America's MOA and George A. Miller regarding meeting at forth-coming MOA convention in Chicago in 1958. Hope of some officers here is that George A. Miller will visit Eng-land and speak before POA member-ship in London. ship in London.

ENGLAND'S JUKE BOX GROWTH HELD BACK BY LACK OF EQUIP Demand Far Exceeds Supply. Locations Plead For Juke Boxes. Ops Wait Weeks For Orders To Be Filled. Very Limited Imports Of U.S. Phonos.

LONDON, ENGLAND — Demand for juke boxes from locations every-where in this city as well as thruout all England continues to grow greater each week. Only a very limited num-ber of American juke boxes arrive here; very few Seeburg and Wurlitzer phonos; a few new Rock-Ola phonos from Germany. Outstanding here is BAL-AM. This firm is AMI licensee and is now get-ting into production of last year's AMI Model "H." 40 selection box prov-ing most popular with new 120 selec-tion "H" in offing. Location owners continue phoning each day actually pleading for instal-LONDON, ENGLAND - Demand

Location owners continue phoning each day actually pleading for instal-lation of juke boxes. This is especially true in case of new "Coffee Houses." These continue popping up like the "pizza" places in the U.S. Patronized by young crowds "Coffee Houses" want and need juke boxes. But none are available to satisfy demand. Juke

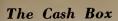
box ops here continue hoping that U.S. phono manufacturers will some-ho/v arrange to get their new models

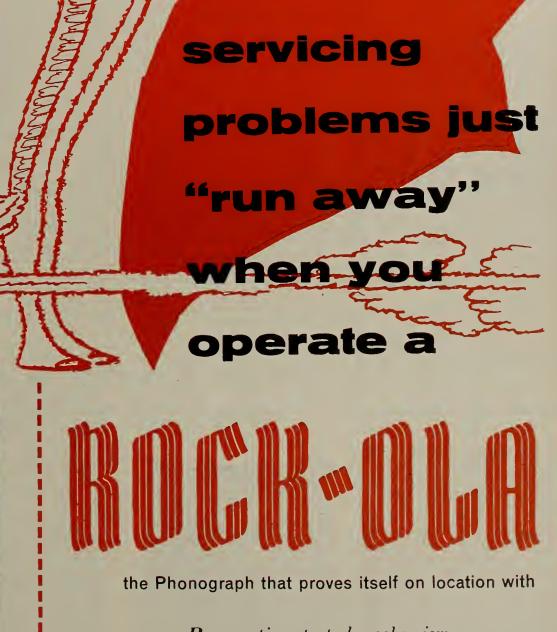
Growth of juke box biz here could boom to new all time high if more new U.S. phonos made available to ops.

boom to new all time high if more new U.S. phonos made available to ops. New type of young ops here eager to expand. Many hope A. W. Adickes of Nova, Hamburg, Germany, will soon be able to import new Rock-Ola phonos he is manufacturing in larger numbers. Cabinet and other parts of new Rock-Ola being made in Ham-burg. Some have already arrived in London. Importation restrictions continue

Importation restrictions continue very great. But hope is these will ease as U.S. manufacturers act thru gov-ernment to ship or manufacture in

England. Phenomenal growth of juke box biz here is held back by lack of more new phonos, ops claim.





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Coven's Service Schools

CHICAGO—Ben Coven, Coven Mu-sic Company, this city, reported this past week that the firm has succeeded in opening many new accounts for Wurlitzer phonographs, and he is therefore conducting more service

Wurntzer phonographs, and no is therefore conducting more service schools than ever. Coven stated that during the week of September 23, Wurlitzer service schools were held for two days in the offices of the firm, and that there will be three others in different areas around Chicago. "During the week before", Coven revealed, "we held three schools in the territory, one in Rockford, another in Ft. Wayne and the third in Cham-paign." Al Nash conducted the school in Rockford. Herb Bidenkap and Leon-ard Petencin were on hand in Ft. Wayne. Reid Whipple, factory field service engineer, held the session in Champaign.





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Sandy Moore Distributors, Inc. Named To Represent Wurlitzer In New York Area

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SANDY MOORE NORTH TONAWANDA, N.Y.— Through a mutual agreement between Joseph R. Young and The Wurlitzer Company, Phonograph Division, the distributor representation of Young Distributing, Inc. for the manufac-turer has been discontinued. This announcement was made today by Robert H. Bear, sales manager for Wurlitzer.

Wurlitzer.

Robert H. Bear, sales manager for Wurlitzer. 'In explaining the situation further, Bear said, "Effective September 16 we have appointed Sandy Moore Distrib-utors, Inc. as our representatives for the New York territory. They will continue in the same quarters, 575 Eleventh Avenue, formerly occupied by Young Distributing." Said Sandy Moore, president of the new distributorship, "It is my pleasure to announce that Joseph R. Young has accepted the position of sales manager in our organization. Other personnel of the former distributorship will con-tinue in their present posts. We in-tend to intensify our efforts to expand the sale of Wurlitzer phonographs and to make the best deals and to give the best service of any organization in the greater New York area. Sandy Moore

JOE YOUNG

Distributors, Inc. of 240 East Merrick Road, Freeport, will function as our sales and service office for the conven-ience of Long Island operators. Addi-tional offices will be set up if and when it becomes practical to do so." "With the appointment of Sandy Moore Distributors, Inc. we plan to widen the scope of our sales efforts in New York," said Bob Bear. "We feel that Sandy 'and his personnel have had a great amount of experience in our business and are well-equipped from both the sales and service stand-point to do an outstanding job. With Joe Young assisting Sandy Moore in the guidance of their sales effort, we feel that this organization is staffed to cover the territory completely." The telephone number of Sandy Moore Distributors, Inc. will remain CHickering 4-5050. "Music operators in the territory," stated Moore, "are invited to come in for the deal of a lifetime on new Yur-litzer models '2100,' '2104' and '2150,' the 'All-Location Line' with half-dol-lar coin entry, and the new '5250' Wur-litzer wall box which permits 50¢ play from any place in the location."

Increased Production Of Keeney Venders Still Not Enough

PAUL HUEBSCH

CHICAGO—Paul Huebsch, general sales manager of J. H. Keeney & Com-pany, this city, reported this past week that the firm's increase in pro-duction has not caught up with the surging demand for Keeney Coffee-Hot Chocolate, model "22" Cigarette and other vendors currently rolling off the lines "Catching up with the growing demand", Huebsch explained, "in-volves much more than just increasing production of the vending machines. That would be easy if we had every-thing on hand for long production

"The problem today is getting the various suppliers of component parts to deliver right on schedule."

Pointing to a chart containing the latest delivery data from suppliers, Huebsch revealed that coils, mixing bowls, floats and other parts were from three to twelve days behind schedule in deliveries.

Opening up two thick folders and leafing thru the order sheets, Huebsch stated, "These are the orders we'd like to fill yesterday. But a few parts

Inke to fill yesterday. But a few parts are not here yet. "In the meantime", he continued, "we've increased the quantity of all parts on order with our suppliers. It won't be long before we step up production more and more until we catch up with the tremendous de-mand."

In addition to the combination Hot Chocolate-Coffee and the cigarette venders, the firm is also currently producing venders for cold drinks, snacks, carton milk, soups and hot coffee.

September 28, 1957

New Bally Ball-Bowler Game Clix With Ops

CHICAGO—"Operators in all sec-tions of the country are boosting ball-bowling profits with 'ABC Cham-pion', newest Bally bowling-game", reported Bill O'Donnell, Bally sales manager.

"The hefty 4-inch ball and the new super-giant pins, resulting in in-creased bowling realism", he contin-ued, "are the chief reasons for the in-creased play and profits enjoyed by operators with 'ABC Champion' on location. Fastest pin-setter, fastest totalizers and fastest ball-return are other factors contributing to the faster flow of coins. Operators report to us that the bowling realism of 'ABC Champion' stimulates group play, re-sulting in tournaments in many sec-tions."

"ABC Champion" scores by official bowling rules and may be played by a solitary player or by groups of two to six players. Game is available in 11 ft., 14 ft., and 18 ft., lengths all models in sectional construction for easy installation.

Eckland Dies

CHICAGO—Everett Byron Eckland. partner of Jim Mangan in the firm of Mangan and Eckland, this city, died Tuesday, September 17 at his home, Dune Acres, Charleston, Indiana, after an 8-month illness.

DCKIAND had established a world wide reputation as an industrial de-signer, having designed some 400 vending machines, and hundreds of other articles for commercial use.

Prior to joining Mangan in the in-dustrial and advertising firm, Eckland was associated with Mills Novelty Company for 15 years.

He is survived by his wife Louise and three children.

Competitors Do Not Use Minimums

PLANT CITY, FLA.—William C. Miller, Miller Phonograph Company, this city, operating 100% on dime play, has one big complaint. "We try minimums," he says, "but it has not worked in enough cases. Our com-petitors will not stick to minimums."

Due to this condition in his territory, Miller advises that his depre-ciation for the past several years has run about 12% too high.

John Conroe, Keeney VP & Gen. Mgr. Dies

CHICAGO—The trade here was shocked by the sudden death of John Conroe, vice-president and general manager of J. H. Keeney & Company, who died of a kidney ailment in the Woodlawn Hospital on Thursday night, September 19. He was 56 years old.

Conroe had been with the Keeney firm since 1943 when he was put in charge of government procurement.

Services were held at the Tews Fun-eral Home, Chicago, and burial was in his home town of Cambridge Springs, Pa.

He is survived by his wife, Jeanette, a daughter, Mrs. Nancy Preston, two grandchildren, and his father, Luther.

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LOCATION

Mass. Music Ops Assn. To Fight "Excessive" License **Fees In Court**

BOSTON, MASS.—The Music Oper-ators Association of Massachusetts held their first fall meeting at Hotel Beaconsfield, Brookline, Thursday night, September 12, and reaffirmed the decision to fight legally the so-called "exorbitant" Boston city and Massachusetts' state licensing fees on phoneoraphs

Massachusetts' state licensing fees on phonographs. A petition in equity, which was to have been filed early this month, has not yet been readied, it was explained, but will be filed later on this month or early in October. The battle plan was outlined to the full membership. Previously the plan was discussed at a special emergency meeting called by

Previously the plan was discussed at a special emergency meeting called by the board of directors. Attorney Arthur Sherman is counsel for the Music Operators Association and the law firm of Brown, Rudnick and Freed will bring the case into court. One of the questions involved is "Does playing a record on a pho-nograph (automatic coin operated) in-volve the question and principle of free speech?" The Massachusetts Association, through its attorneys, contends it should have the same guarantees. The bill in equity, to be filed, will charge

that an attempt to license a juke box by exacting a fee is a prior restraint on free speech. The present action stems from hap-penings last January 1, when ops found they were to pay license fees of \$160 per machine per year in Boston under the new licensing fees set by the city. It broke down: State charges \$50 for a Sunday license; city charges \$50 for a Sunday license; city charges \$50 for a weekday license and \$50 for Sunday, and there is a Federal tax of \$10, total \$160. Several hearings were held at which ops and their representa-tives protested that the fees were ex-cessive and cutting into their profit margins, but the \$160 tab remained. Attorneys for the association say they will challenge the license fees on the aspect of free speech as guaran-teed by the Commonwealth of Mas-sachusetts and the Federal Constitu-tion. They will also attack the fees as an excessive charge for services, policing of phonos by the city which the city says is mandatory. The at-torneys contend that playing of a record is a form of entertainment which does not deprive it from the protection of free speech guaranteed by the U.S. and state courts.

Plexiglass Phono Replacements Favored

CHICAGO—Ted Rubenstein, presi-dent of Marvel Manufacturing, this city, reported this past week that the firm's plastic replacements for See-burg phonographs has been getting a strong and favorable reaction from juke box operators all over the coun-true.

juke box operators an order the plastic to try. "The operators prefer the plastic to the glass," Rubenstein stated, "be-cause it reduces breakage on location or when the phono is being moved." Rubenstein said that shipments of the new Plexiglass replacements have increased tremendously since introduc-

tion to the trade about two months

ago. He pointed out that the firm's plexiglass items include dome sides for Seeburg Models M100C and V-200, as

well as door sides for Models M100C and V-200, as and M100J. Marvel also supplies Plexiglass for the 100 and 200-selection Wall-O-Matics.

Mattes. "Along with the plastic replace-ments," Rubenstein added, "we are now making quantity shipments of the latest addition to our line, the attractive wall speaker."

Coinmen Attend Restaurant Opening



ELLENVILLE, N. Y.—A number of coinmen attended the formal opening of the town's newest restaurant, coc-tail lounge and bowling alley "Bowl-O-Mat" on Sunday, September 8. Max and Murray Cohen of the Peter Cohen Amusement Company of Wood-ridge, N. Y., one of the most progres-sive operating firms in this area, in-stalled the coin operated equipment, among which is the AMI model "H" 200 selection phonograph.

Pictured herewith at the opening Pictured herewith at the opening are: (1 to r): Barney Sugerman, Runyon Sales Company, N. Y. (dis-tributing firm which supplied the ops with the juke box); Artie Daddis, regional representative of AMI; Mur-ray Cohen; Manny Finger, Bowl-O-Mat restaurant; Max Cohen; Irving Kempner, Runyon salesman; William Winegar and Ben Etta, both of the Bowl-O-Mat firm Bowl-O-Mat firm.

Chi Distributor's **Sponsored Ball Team** Wins Championship



CHICAGO-John Pasdo, 11 year old pitcher for North Elm Little League, which won the championship this past season is pictured above. Team was sponsored by Eddie and Morrie Ginsburg of Atlas Music Company, this city, Seeburg distributors.

In addition to giving the Ginsburg brothers a great deal of personal pleasure, the public relations benefits for the coin machine industry resulting from their sponsorship, are too numerous to visualize.

Joseph Godman Ap'td Atty For N.Y. Music Ops

NEW YORK-Joseph Godman, who had long been associated with the late Sidney H. Levine, attorney for the Music Operators of New York, has been appointed his successor, according to Al Denver, president of the operators' association.

"We feel that Godman can represent our organization capably," said Denver, "as he worked in the same law firm with Levine, co-operating with him in both association matters as well as serving individual coinmen. In addition, Godman has worked closely with Levine in research and study of the ASCAP sponsored copyright legislation.

"Those in the trade who haven't as yet met with Godman will have an opportunity to do so at our forthcoming 20th Anniversary Banquet being held at the Waldorf Astoria Hotel on Saturday night, November 9."



Exclusive AMI Dist. Ea. Pa. 855 N. BROAD STREET, PHILA. 23, PA PHONE-STEVENSON 2-2903



The Cash Box





September 28, 1957

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Herb Lowe, Bowling Green, working in the 99 degree sun building an addition to his eatery. Herb reports his routes in good shape for the fall season. . . The Kerby brothers, Bowling Green, out getting their routes in shape for the coming colder weather. . . In Richmond, K. A. Cormney, Central Music, held a party for all his office staff and servicemen. . . . Clyde Loury, State Amusement, Lexington complaining that he had not yet received the Keeney M22 Cigarette Vendor he was awaiting so impatiently. . . . Robert L. Feck beating the bushes for collections while W. C. Rupert held down the phones in an airconditioned office. . . Luther Gullette, working out of the other State Amusement branch, has been in the coin biz since "Bally Ho" and says he forsees a better coin machine business with better machines that will make more money. He sees this business as the number one business in the world. . . R. W. Pace, former coinman, is now in the window-sash manufacturing business. . . Louis Bogie, Fayette Amusement, out working his route. . . Roy A. Rushmeyrer rushing out the door to check on a service call. . . At S. L. Stiebel, we found that Walter was in Florida with his family. Lee Gupton, Lennie Dearmond, and Clarence McNeal were taking care of things while he is gone. . . Bernard Berman back from Chicago where he was on a buying spree. The side-walk in front of his place was piled high with crates from J. H. Keeney and United Mfg. Berman plans another trip to Chicago next week. . . Barney Jacobs and John Fitzgerald say no summer slump at Wurlitzer Distributors. Mike Hietz planning his Miami vacation. . . Bill Adkins, Whiz Music, buzzing out on a service call.



Jacques Palmer and Hank Groenteman of International Amusement Co., report that the firm's 5 arcades in Belgium have been tremendously successful this season. Also that their export business is now at its peak, reaching a point never experienced before this year. Saul Groenteman, Hank's dad, expected to arrive in this country on Oct. 9. Saul will then take a trip thruout the U.S. seeking equipment. Jerry Elzas advises the firm's operation of Kiddie Rides in the Farmer's Markets in this area is going well. . . . Al Grab, Harrisburg op, visiting at Dave Rosen's with his lovely wife this week. They were quite impressed with the offices. Altho Al has been doing business with Rosen for a number of years, this was his first trip here. Rosen advises that Al placed a nice order. . . . Joe Ash, Active Amuse, reports biz took a nice jump with the arrival of Fall, and he expects it to keep improving. Mike Gagliariti, head of the parts dept. and John Martino, serviceman, handing out the seegars-both of their wives gave birth to boys. . . . Max Brown, Philadelphia Coin Machine Exchange, busy moving his equipment from the shore. He moved Cape May last week; moving Wildwood this week; and Atlantic City next week. ... Abe Witsen, International Scott Crosse Co., tells us the firm is doing a sensational job with the various Bally products. . . . Nat Solow, Atlantic Penna. says sales of Seeburg phonos getting better with each week's passing, while Arnold Silverman chimes in to advise that export biz booming. . . . Bill Simpson, Wm. Simpson Co., tells us that biz is very good now, but will be getting better starting Oct. He's looking for the factories to send along some new type amusement machines. . . . Fred Lessy of Bloom and Blum still on the job getting locations for cig machines, but says it's getting harder and harder to find new ones. . . . Joe Berger, Mercury Records, very happy as he reports business is very good. The new Patti Page "I'll Remember Today" and "My How The Time Goes By" is getting a good reaction, as is The Crew Cuts' "Hey You Face." The Crew Cuts recently came into town to appear on Dick Clark's Band Stand show and make a stand at the 950 Club. . . . Mario Dauleri, King Records, reports a strong reaction to Bill Doggett's "Soft". Doggett tries something new in featuring the flute.... Columbia Records sponsored a great promotion of "Pajama Game" at the Paramount Theatre in Wilkes-Barre. Columbia says they can't get enough of Johnny Mathis' new disk, "The Chances Are".

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September 28, 1957



231 Windsor St., Hartford, Conn., JA 7-4470



Op Celebrates Growth Of Firm Ky.

PHONE: MUrdock 7740

Now Runs 350 Games, 500 Phonos and 600 Venders

RICHMOND, KY. - K. A. Cormney, Central Music Company, this city, recently played host to his office help and servicemen celebrating the steady growth of his company.

the steady growth of his company. Cormney started Central Music in 1946 when he returned from the serv-ice and today has 350 games, 500 phonographs and 600 venders on lo-cation. The Cormney operations are in Mt. Vernon, Ky.; Somerset, Ky.; Danville, Ky.; Lexington, Ky., and London, Ky. Headquarters are in Richmond, Ky. Seen in the picture below are: Front Row, kneeling, Calvin Hill; sit-ting, Helen Durbin, Beverly Grin-

stead, Juanita Pedicord, and Jenny Lee Kelly (all representing the book-keeping department). Back row (standing), Fred Pierce, Douglas Parks, Lillis Craig, Vernon Garrison, Martin Richards, Elwood Traynor, Harold Bramlett, James Whicker, Harold Kays, K. A. Cormney, Virgil Thompson, Alvin Rhodes, Eddie Shien-delbower, Earl Beazley. Not shown in this picture, were

Not shown in this picture, were six servicemen out on routes. They were James Chestnut, Danny Rover, Jake White, James Eakes, Clarence Akins, and John Killer. Also not shown in the picture are five trucks in which the six servicemen were riding. riding.



Through The Coin Chute EASTERN FLASHES

September 28, 1957

It was a pleasure to roam thru coinrow this week. Wholesalers all busy, shipping equipment, and in conferences with buyers. Operators, in considerably larger numbers, moving from one supplier to another. In an overwhelming majority, these operators advising collections have shown a healthy pick-up during the past two weeks. And all expect better business when the weather cools off a bit cools off a bit.

cools off a bit. * * * * * * * * * Sandy Moore takes over the Wurlitzer franchise in this area, and has changed name to Sandy Moore Distributing Corp. Moore is president, Bernie Levine, vp and treasurer, and Gabe Forman is vp and secretary. Joe Young is sales manager in charge of phonograph division. No change in personnel indicated at this time. . . Sam Wolberg, ChiCoin exec, visits with Al Simon, Albert Simon, Inc. Sorry we missed seeing Wolberg, but he and Al were out to lunch when we dropped in. Al D'Inzillo busy on the floor talking with games ops, and all he had time to say was "sales on both ChiCoin and Genco products very brisk." . . . Jack Semel, looking like a million, makes the rounds of wholesalers. . . . John Fitzgerald, New Haven, Conn., operator and park owner, visits along the row. Flies out of N.Y. on Wed., Sept. 18, for a European trip. Will make some of Europe's big Fairs. Expects to visit Ham-berg, Munich, Copenhagen, Madrid and Portugal. . . . Jack Gershon, owner of Monticello's best eatery, Park Avenue Steak House, and Micky Wichinsky, also from the Catskill Mts., drop in to see some coinrow friends. . . . Barney (Shugy) Sugerman, Runyon Sales, too busy to go out for lunch, eats a sandwich in his office. At the same time holds a gabfest with visiting ops-some buyers and some kibitzers. Relaxed and smiling, all Shugy could report was that sales of phonos, games and venders "very big". . . . Harry and Hymie Koeppel, Koeppel Distributing, handling the DuGrenier cigarette and candy venders here, advise they sell them as rapidly as they're delivered. Also sales of reconditioned music better than at any time this year. Their problem is to get machines to satisfy demand, and Hymie is spending several days on the road on a buying tour.

road on a buying tour. * * * * * * * Rush of operators so big at Atlantic New York Corp., advises Murray Kaye, that their coffee urn ran dry at 1 PM on Tues. "The first time this ever happened", said Murray. Didn't even get a chance to say hello to Meyer Park-off—just a wave of the hand. Parkoff and "Senator" Al Bodkin will be invited guests at Father John Kelly's Communion Breakfast at the Park Lane Hotel on Oct. 6. This is a group that runs the armed forces USO recreation center. . . . Irving Kaye, Irving Kaye Co., tells us he's shipping his "El Dorado" pool game like mad. . . . Mike Munves still so busy, brother Joe has to remain in town, and Mike brings in his wife Rose, as well as her assistant "Rusty" to help out. Exhibit's new "Pog Gun" gets a good play from visiting coinmen. . . . Milty Green supervises the loading of bowlers on his truck. . . . Si Silver-stein and Harold Rosenberg, Peekskill ops, rush hurriedly from one distrib to another. . . . Teddy (Champ) Seidel, route broker, says he's doing fine. . . . With the Brooklyn Dodgers and N.Y. Giants eliminated from pennant con-tention, and only the N.Y. Yanks an attraction, ops tell us that Tavern TV sets are now turned off most of the time, giving their equipment more action. . . . Jack Wilson on the street, tells us that members of the N.Y. State Oper-ators Guild happy over results of their annual banquet held Sept. 7 in the Catskill Mts. Officers went all out to give those attending a gala evening— which they had. . . . Dave Stern made a pilgrimage to Brooklyn this week and brought a bundle of laughs with him. . . Al Denver, president, Music Op-erators of New York, announced the appointment of Joseph Godman as their counsel. Godman, having been associated with the late Sidney Levine, and having worked with him closely on association and, individual coin machine firm matters, is well qualified to serve the N.Y. assn. Godman has also done considerable research on ASCAP with Levine. . . . John Van Wyck, Nyack Slate Co.,



The South Dakota Phonograph Operators Ass'n held their quarterly meeting Sept. 8, and 9th. at Deadwood, S. D. Tony Trucano of same city played host to members and distributors representatives. Operators attending the meeting were: Gordon Stout of Pierre; Herman Warn, of Salem; Roy Foster and Norman Gefke of Sioux Falls; J. Koers, Lloyd Morgan, Herman Harms, Claude McKennett, all of Rapid City; Ike Pierson, Earl Porter, Ralph Harvey, all from Mitchell; Tony Ratchford and Ron Manolis, from Huron; Gene Hearth of Herreid; Elmer Cummings of Brookings; and Rose Guillaume of Jefferson. Distributors representatives were Solly Rose from Sandler Dist. Co., Mpls., and Sam Sigal of Lieberman Music Co. Mpls. . . . Gordon Stout of Pierre at the meeting, having just returned from a trip to California with Mrs. Stout and their daughter. . . . Ike Pierson got to the meeting just in time. Ike flies his own plane and flew to Albuquerque, New Mexico, to attend the Shrine meeting. . . . Bob Addington and Johnny Morton of the Dakota Music Co., Bismark. N. D., in town for the day making the rounds. Both report that their summer business was just fair. . . Jack Backus of Jamestown, N. D., in town for a few days calling on the distributors, his first trip in Mpls. for quite some time. . . . Earl Berkovitch, of the B. & B. Novelty Co., Superior, Wis., took off with the Mrs. for a few days to Chicago. Earl had a chance to see a couple of ball games. . . Mr. & Mrs. Orville Willette, of Lemmon, S. D., in town for a few days. The Willettes visit Orville's brother in St. Paul. Minn. . . . Operators seen in town this week were: Frank-Coubal, Bloomer, Wis.; Matt Huppert, Red Wing, Minn.; Eddie LeBlanc, St. Cloud, Minn.; Ben Jahnke, Hutchinson, Minn.; Jeff Kost, St. Cloud, Minn.; Cap Keister, Frontenac, Minn.; Frank Phillips, Winona, Minn.; and Tom Robert, Hurley, Wis.

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"



The town's still raving about the Recorded Music Service Assn's grandest affair Saturday night, Sept. 14, in the Terrace Casino of the Morrison. This was the association's first Annual Dinner Dance after seven annual golf outings. Over 800 ops, distribs, factory execs, their wives and guests—all had a wonderful time. Not a single speech interrupted the affair. From the moment the guests began getting together about an hour prior to the dinner, all thru the great variety show and after dancing ceased at 1 AM, it was a time for good fellowship, fun, entertainment and relaxa-tion. . . Beaming Phil Levin, RMSA pres, was over-whelmed by appreciative comments thruout the evening. Hardworking Earl Kies got so many congratulatory pats on the back he claims his shoulders are still sore. Earl's co-chairman Joe Filitti receiving hundreds of compliments on their planning and organizing every detail. Steve Schickle, emcee, and Jim O'Dwyer of the entertainment committee took plenty of credit for superb programming of the outstanding variety show. Lou Arpaia did a fine job of greeting the guests. And a most appreciative audi-ence responded with applause to the mixed top talent of TV, radio and stage. Cherming Nicki O'Donnell telling how everything was



of the outstanding variety show. Lou Arpaia did a fine iob of greeting the guests. And a most appreciative audi-ince responded with applause to the mixed top talent of TV, radio and stage. Charming Nicki O'Donnell telling how everything was all set and ready for trip to Europe with her husband. "But", chimed in Bill sadly, "right now I've got too much work to do at Bally", ... Wayne Toan maintains being hypotized did not make him re-freshed, but made him tired. Says he will see Ted Boyer pretty soon at The Cairo and try once again. ... Wonder what happened to Janet "Peanuts" Crandall and Mike Spagnola? ?? ... Hear that attorney Milton "Ted" Raynor, who represents a few of the nation's leading associations, is also well known as a dynamic, forceful and entertaining speaker, ... Sam Greenberg, CIAA pres, being asked by many game ops as to next meeting of the organization. "Pretty soon", answers Sam, "and the next one is going to be mightly interesting." . . Ever-attractive Mary Gillette promises to send The Cash Box a better picture of herself. "Somebody snapped that last one before I was ready", explains Mary. ... Eddie Holstein, op-musician, rows he feels "fit as a fiddle". "Hay awith 'em, spoil 'em and then send 'em back to sander's showing in Mpls Sept. 15. "We had a nice crowd up there", he recalls, "good food, and many of the opera-tors ordered our Junnob Bowling Alley."... O. O. Mal-legg advises that he has exported 12,000 new juke boxes in the past 15 years. ... Margie Weinberg, daughter of Dave Gottlieb, presented her husband, Judd, with a 7 hb. 2.0. Son, named Jack. It's the third son for the Weinbergs. Congratulations! ... Nate Gottlieb advises that Alvin has the past 15 years. ... Margie Weinberg, daughter of Dave Gottlieb, presented form 3. week sojourn to Ireland. Ed first went to Dublin to attend a family wedding, then travelled all around fread. ... Att Garvey back from his long trip to see all of the firm's eastern distribs, charging up and down the long Bally hallw



Ben.

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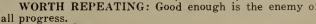




September 28, 1957







"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

LEN MICON



Here's a Full Page Picture of the Machine That's Creating Excitement Around the World!



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HRGUS FEATURING

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There's no doubt about it! Rotating targets are a new concept in skill shooting and timing that present. an irresistible challenge to all players. This means more play, more coins and more profit!

A brand new steel door and door frame discourages game abuse and pilferage. Gives lifetime service.

> Super Circus provides many other fine features such as 5 pop bumpers that lite alternately; rollovers indicating 10, 30 and 50 point values; 2 flippers and 2 cyclonic kickers; and all the standard Gottlieb features.

All the world loves a clown—keep 'em laughing and playing with Super Circus!

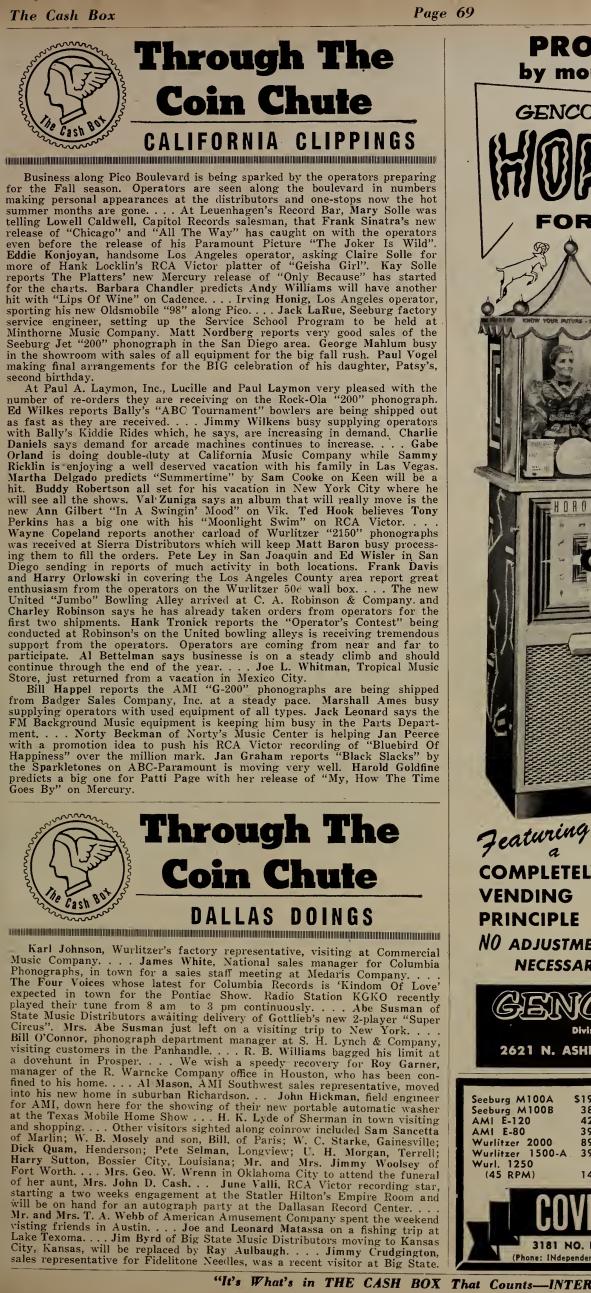
See your distributor today!

40-50 N. KOSTNER AVE. • CHICAGO 51, ILL.

World's largest manufacturer devoted exclusively to the design and production of amusement pinball machines!

as American as Baseball and Hot Dogs!

ALL GOTTLIEB MACHINES ARE EQUIPPED WITH NATIONAL SLUG REJECTORS



PROVED PERFECT by months of field testing! GENCO'S NEWEST ALL-LOCATION PIECE FORTUNE-TE **Combination Play** HOROSCOPE 10¢ FORTUNE-TELLER 5¢ Vends . Authentic STROLOGICAL READING in Cellophane COPE Wrapped Pellets from Individual BIRTHDATE SELECTOR ALSO DISPENSES **PLAYER'S** FORTUNE and the **ANSWERS QUESTIONS** when asked through Realistic COMPLETELY NEW VIBRA-PHONE **NO ADJUSTMENTS** COMPACT-25" x 26" x 84" high **NECESSARY!** FITS ALL LOCATIONS SINCO MANUFACTURING Division of Chicago Coin Machine Company 2621 N. ASHLAND AVE. CHICAGO 14, ILL. \$195 385 425 WANTED! 395 PHONOGRAPH MECHANICS 895 395 1500-A For Our Distributor Organization nanent Position-References Required 145

3181 NO. ELSTON AVENUE, CHICAGO 18, ILLINOIS

Cable Address: COVENMUSIK.

September 28, 1957

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

(Ph

e: INdependence 3-2210)

The Cash Box

CLASSIFIED ADVERTISING SECTION

WANT

- WANT Do you need cash? We're buying used Bowlers. United Royals through Clippers, Bally Rockets and Mystics. Top prices. We pay on receipt of merchandise. Our references, Bally Manufacturing Co., AMI, Marine Trust Bank. Write for quotations and shipping instructions. SHELDON SALES, INC., 881 MAIN ST., BUFFALO, N. Y. (Tel.: LIncoln 9106).
- WANT—AMI 80, 120, 200 selection Wall Boxes, Hideaway units, Phonographs. Late 2 Player Pinballs. Write stating condition, number and best cash price. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA (Tel.: 2648).

WANT-Route Wanted. Will pay cash for Large Route-Music-Games-Alley-Cigarette. BOX 414, c/o THE CASH BOX, 1721 BROAD-WAY, NEW YORK 19, N. Y.

- WANT-Used American 12 ft. Rebound Shuffle Boards also overhead units for same. Please advise best price. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. (Tel.: GArfield 3585).
- WANT-45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. Tel.: (Dickens 2-7960).
- WANT Late Model Phonographs. Sky High Trades On New Rock-Ola 200 DeLuxes and Standards. J. ROSENFELD CO., 4701 WASHING-TON, ST. LOUIS 8, MO. (Tel.: FOrest 7-6730).

WANT—Will pay cash for late model Juke Boxes and late model Amusement Machines. Send list. DAVE LOWY, 594 TENTH AVE., NEW YORK, N. Y., (Tel.: CHickering 4-5100).

- WANT—AMI and Wurlitzer Wall Boxes in quantity. State condition and price in first letter. ECONOMY SUPPLY CO., 577 TENTH AVE., NEW YORK, N. Y. (Tel.: CHickering 4-8628).
- WANT—Phonograph records made before 1940. Dealers or juke box stock. I will pay the highest prices. Some labels wanted are Branswick, Vocalion, Paramount, Gennett, Meletone. JACOB S. SCHNEIDER, 109 WEST 83rd ST., NEW YORK, N. Y. (Tel.: TRafalgar 7-9147).
- WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel.: UNion 1-7500).
- WANT—Used records, 45's or 78's. All types—Pop, Hillbilly, Blues. We buy year round, any quantity. We can provide shipping cartons if needed. Write or phone. JALEN AMUSEMENT CO.. INC., 14 E. 21st STREET, BALTIMORE 18, MD. (Tel.: BElmont 5-2881).

WANT — To Buy: Mighty Mikes, any condition; Bally Champion & Exhibit Bronco Horses; Bert's Puffer Engines; Quizzer & Quizzer Films; Standard Metal Typers; 8 Sci. 3 in line Roll Down Games; Cottlieb Games from 1954 to 1957; Gunsmoke; Big Horn and Skeet Shoot —All makes of Shuffle Bowlers with large pins. CLEVELAND COIN MA-CHINE EXCHANGE, INC., 2029 PROSPECT, CLEVELAND, OHIO (Tel.: TOwer 1-6715).

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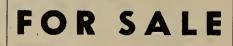
- WANT—Gimmicks, Screeching, Howling—They are no substitute for talent. Survey reports Michael Anthony Great Baritone Crooner. Softer Music is coming back. Write or Post Card for free Michael Anthony Sample Record. H.R.C. RECORD PROMOTIONS, 214 HOL-LYWOOD WAY, BURBANK, CALIF.
- WANT—Auto Photo's—Models 11 or 9, new or used—quote best price in first letter. RELIABLE COIN MA-CHINE CO., INC., 184 WINDSOR ST., HARTFORD, CONN. (Tel.: CHapel 9-6556).
- WANT—Will pay cash for late model phonographs. KOEPPEL DIS-TRIBUTING CO., 607 TENTH AVE., NEW YORK 36, N. Y. (Tel.: LO 3-4028-9).
- WANT-Round The World Trainere-Drivemobiles, Other Areade Equipment. Quote lowest price and condition. DONAN DIST. CO., 5007 N. KEDZIE AVE., CHICAGO 25, ILL. (Tel.: JU 8-5211).
- WANT—Literature on any type of coin machine — Merchandising, Amusement, Skill, Rides, Music anything that takes a coin for any purpose. WITHAM ENTERPRISES AND ASSOCIATES. 20-22 CUN-NINGHAM AVE., GLENS FALLS, N. Y.
- WANT—Games. All types of Baseball, King Of Swat, Four Bagger, 1957 Baseball. Highest Prices Paid. Call or Write. GLOBE AUTOMATIC VENDING CO., 291 WATER ST., QUINCY 69, MASS. (Tel.: MAyflower 9-0010).
- WANT—Nickelodeons. violanos, player pianos, organs and other mechanical musical instruments in working condition or as is. Send description and lowest price to ADMIRAL MUSIC CO., 3246 NO. PULASKI ROAD, CHICAGO 41, ILL. (Tel.: KIldare 5-3055).
- WANT—To Purchase 5,000,000 Surplus Records, All Speeds. We Prefer Large Quantities And Will Buy For Cash. Top Prices Offered. Write Or Phone, Collect—RANSEL TRADING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel.: GEneral 2-1650), JESSE SELTER, PRES.
- WANT—Used Records. High prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33-1/3 RPM) in quantity. Write or phone. FIDELITY DIS-TRIBUTORS, 666 10th AVE., NEW YORK 36, N. Y. (Tel.: JUdson 6-4568).
- WANT Used Bingo games reconditioned or not, also Seeburgs M100A, M100B. Are also interested in agencies for new games for Belgium and Luxembourg. Airmail offers including seaworthy packing f.a.s. New York and catalogues to: ETS. SONI-BEL, 30, AVE. DU PORT, BRUS-SELS, BELGIUM.

CLASSIFIED ADVERTISING SECTION

WANT—AMI W80-W120 Wallboxes; S80—S120 Steppers. Will trade Wurlitzer 2000's or Secburg V-200's for above. RUNYON SALES CO., 593 TENTH AVE., NEW YORK, N. Y. (Tel.: LO 4-1880).

WANT—A number of Kirk Air Defense. State condition and price. MAC SANDERS, 2992 W. PICO, LOS ANGELES, CALIF.

- WANT—Attention: Everybody in the coin machine business! We need used Gottlieb and Williams 5-ball pins—single or multi players. IM-PERIAL COIN MACHINE CO., INC., 498 ANDERSON AVE., CLIFFSIDE PARK, N. J. (Tel.: WHitney 5-2893).
- WANT—Used Bally Bingos; Gottlieb and Williams Pins; Used Shuffle Alleys; Guns and Phonographs. Send complete list. Highest prices paid. Representatives of Wurlitzer and Gottlieb Games. GABE FOR-MAN OR SANDY MOORE, YOUNG DISTRIBUTING, L. I. CORP., 240 E. MERRICK RD.. FREEPORT, L. I., N. Y.
- WANT Used Cottlieb and Williams
 5 Ball Pins. High prices paid for
 Model 1954 on. Call collect—UNion
 3-8574—UNion 3-8627. H. BETTI
 & SONS, 1706 MANHATTAN AVE.,
 UNION CITY, N. J.
- WANT Used 12' American Bank Shuffleboards; 22' American & Rockola Shuffleboards, & Overhead Score Units. Quote best resale price. STATE AMUSEMENT CO., 1531 BROADWAY, TACOMA 2, WASH. (Tel.: FUlton 3-2282).
- WANT Attention Everyone in the Coin Business. We want Arcade Equipment and All the Bally and United Bingos you have. Plenty of \$\$\$\$\$\$ waiting. Don't Write or Wire but call us collect—LOcust 4-4415. BELGIAN AMUSEMENT CO., 334 NORTH BROAD ST., PHILADEL-PHIA, PA.
- WANT—Used Records! 45's, 78's and LP's. No amount too small or too large. Write stating amount on hand. We pay premium price for proper merchandise. PEP NOV-ELTY CO., 4404 N. PAULINA ST., CHICAGO 40, ILL. (Tel.: UPtown 8-9680).



- FOR SALE—14' Bowling Alleys, A-1 Condition Chicago Coin and United, \$595. Will trade for late Gottlieb Games. UNIVERSITY COIN MA-CHINE EXCHANCE, 858 N. HIGH ST., COLUMBUS 8, OHIO (Tel.: AXminster 4-3529).
- FOR SALE—Lowest Prices—United & Bally 14 ft. Bowlers at \$575 ea. Also Hundreds of Bowlers, Pool Tables & 6 Holes, Ready for location. Write or Call. ALLIED DIS-TRIBUTING CO., 786 MILWAU-KEE AVE., CHICAGO, ILL. (Tel.: CAnal 6-0293).

- FOR SALE The best buy in used Bally Bingo Gamcs. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEEL-ING, W. VA. (Tel.: CEdar 2-7600).
- FOR SALE—New modern wall speakers, \$11.95 ea.; C.C. Band Box (used), \$95; 5206 (48 sel.) Wall Boxes, \$29.50; Seeburg 100 sel. Wall Boxes, \$49.50. BILOTTA DIST. CO., 224 N. MAIN STREET, NEWARK, N. Y. (Tel.: NEwark 598).
- FOR SALE—One Double Header, like new, A-1 condition, \$475. LEWIS & FOLLETT MUSIC CO., SOUTH 180 HOWARD ST., SPOKANE 4. WASH. (Tel.: MA 8585).
- FOR SALE—United and Chicago Coin Shuffles, 10th Frame and later models; Wurlitzer 1500's, 1400's, 1250's, 1015's; all type Bingos; Coon Hunt, as is or shopped. CAN-YON STATES DIST. CO., 301 E. 7th, TUCSON, ARIZONA. (Tel.: 3-8688).
- FOR SALE—Records!!! 5¢ over wholesale, and label. Free title strips. Quick service. New accounts, token deposit with order. We also purchase surplus records now unused only. RAYMAR SALES CO., 170-21 JAMAICA AVE., JAMAICA 32, N. Y. (Tel.: OLympia 8-4012, 4013).
- FOR SALE—Wurlitzer 1800, \$745; Wurlitzer 1700, \$615; Wurlitzer Wall Boxes 4851, Like New, \$12.50; Seeburg Wall Boxes, \$40; AMI 120 Steppers, \$35. Large stock of Bingo Machines. LEW JONES DIS-TRIBUTING CO., 1301 N. CAPITOL AVE., INDIANAPOLIS 2, IND. (Tel.: MElrose 5-1593).
- FOR SALE Used machines of all models, as is or shopped and ready for location. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel.: FOrest 5-3456).
- FOR SALE Hi-Speed Super Fast Shuffle Board wax. 24 one-pound cans per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guarantee. Distributor for D. Gottlieb, ChiCoin, J. H. Keeney. STATE MU-SIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.
- FOR SALE—Bowlers: ABC Bally 14' and 11', Deluxe Congress, DeLuxe ABC. Bally Bingos: Show Times, Key Wests, Big Shows, Big Times, all models. GLOBE DISTRIBUTING COMPANY, 1623 NO. CALIFORNIA AVE., CHICAGO 47, ILL. (AR 0780).
- FOR SALE—All types of used Pool Tables, jumbo and regular. Also late Shuffle Alleys. Will trade for AMI Jukes or Seeburg. Special price on ultra modern speaker and Baffle (8 inch speaker), \$7.50. CATEWAY DISTRIBUTING CO., 3622 W. NORTH AVE., CHICAGO 47, ILL. (Tel.: DIckens 2-1214).

The Cash Box

CLASSIFIED ADVERTISING SECTION

FOR SALE—Comco—Extended Range Speakers and Baffles. Quantity at modest prices. Engineered for heavy duty use. Satisfaction guaranteed or money will be refunded. Finished in Limed Oak, Natural or Mahogany. Packed two to a carton, \$11.95 ca. COVEN MUSIC CORP., 3181-3 ELSTON AVE., CHICAGO 18, ILL. (Tel.: INdependence 3-2210).

FOR SALE—All games cleaned and in working condition. Broadway, \$200; Big Time, \$125; Beach Club, \$25; Variety, \$65; Yacht Club, \$25; Nite Club, \$275; Miami Beach, \$135; Rock-Olā Fireball (78), \$135; Wurlitzer 1015 & AMI "A" 3 for \$100; United 11 ft. Bowling Alley, Write; United 14 ft. Bowling Alley, Write; Rocket, \$75; Triple Strike, \$150; Criss Cross, \$49.50; Williams 6 Player Roll a Ball, \$325; Four Bagger, \$285; Seeburg Bear Gun, \$70; Williams Cranes (New), \$175; Used Pool Tables—Bally, Williams, Valley—3 for \$100; ABT 3 Gun Rifle Range, complete with Air Compressor, "Best Offer Takes It". Williams Piccadilly, \$175; Silver Skates, \$30; Smoke Signal, \$140; Shindig, \$50; Peter Pan, \$135; Star Pool, \$115; Race The Clock, \$125. Package Deal—Piccadilly, Silver Skates, Smoke Signal, Shindig, Peter Pan, Star Pool, Race The Clock—for the lot—\$695. LAKE CITY AMUSE-MENT CO., 4533 PAYNE AVE., CLEVELAND 3, OHIO (Tel.: HEnderson 1.7577).

FOR SALE—Safari, Big Top, Steam Shovel, Goalee, Hi-Fly, Wms. De-Luxe Baseball, Crossroads, Quartette, Jalopy, Pin Wheel, Hawaiian Beauty, Southern Belle, Shindig, Lulu, Harbor Lites, Slugging Champ DeLuxe, Duette DeLuxe, Register, Marathon, Gayety, Pixie, Caravan, Manhattan, Broadway, Niteclub. NEW ENGLAND EXHIBIT CO., 237 WASHINGTON ST., NEWTON 58, MASS. (Tel.: DEcatur 2-1500).

FOR SALE — Arcade — 60 Machines 50,000 population. 2 Routes in Missouri, 2 in Arkansas, 1 in Oklahoma. Music, Pinballs, Bingoş, Guns, Bowlers. From \$12,000 to \$80,000. ½ cash. C & W DIS-TRIBUTING CO., 301 MAIN ST., JOPLIN, MO. (Tel.: MAfair 4-3412).

FOR SALE — Bally Bingo Games, Gayety, Hi-Fi, Dude Ranch, Beach Club, Palm Beach, Beauty, Bright Spot, Bright Lites, Coney Island. Right Off Location—Make Us An Offer. HASTINGS DISTRIBUTING CO., 6100 WEST BLUEMOUND ROAD, MILWAUKEE 13, WISC.

FOR SALE—15 United Handicaps; 30 assorted United Star Sluggers, Super Sluggers, Chicago Coin and Williams baseballs. Make us an offer for one or all. NATIONAL NOVELTY CO., 640 W. MERRICK RD., VALLEY STREAM, L. I., N. Y. (Tel.: LOcust 1-6770-1).

FOR SALE—Export Buyers Attention! In-Line Games, \$35 & up; Pool Tables, \$50 & up; Pin Games, \$25 & up; Musie, \$75 & up; Kiddie Rides, \$100 & up. ASSOCIATED AMUSEMENTS, INC., 8 RUGG ROAD, ALLSTON 34, MASS. (Tel.: STadium 2-4010). FOR SALE — Millions of extra coins are taken from Clean Machines. Clean Right With Lemonite. Commercial Music Co., Dallas, and B&B Vending, El Paso, Texas, Use and Sell Lemonite. Try Lemonite Electric Contact Cleaner. GRACO SALES CO., ARLINGTON, TENN.

FOR SALE—2 United Stardusts, \$95 ea.; 1 United Pixie, \$65; 1 Tropics, \$15; 1 Tropicana, \$40; 1 Surf Club, \$15; 2 Yacht Clubs, \$15 ea.; 1 Chicago Coin Criss Cross Targette, \$65. AUTOMATIC AMUSEMENT CO., 1000 PENNSYLVANIA ST., EVANS-VILLE, IND. (Tel.: HA 3-4508).

FOR SALE — Seeburg 100 record Hideaway, 45 rpm, \$299.50; AMI W-80 Wall Boxes, \$60; AMI W-120 Wall Boxes, \$62.50; Seeburg Chrome 100 Selection Wall Boxes, \$52.50. UNITED DISTRIBUTORS, INC., 920 W. SECOND, P. O. BOX 1955, WICHITA 12, KANSAS.

FOR SALE — Bally: Gold Medals and Blue Ribbons, \$175 United: Mercury, \$150; Fifth Inning, \$135; Bowling Allev (14 ft.), \$695. MO-HAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHE-NECTADY 2, N. Y. (Tel.: FRanklin 7-2162).

FOR SALE—Reconditioned, Guaranteed, Wurlitzer 24 Record Hideaway Cellar United, complete with Packard Adaptors, price, \$80. Wallboxes, clean, \$6; Wurlitzer 1080's, \$75. FEDOR MUSIC CO., 3004 SMITH DRIVE, ENDWELL, N. Y.

FOR SALE—Miami Shuffle, New, \$50; Steam Shovel, \$125; Genco Rotation Pool, New, \$189.50; United Pool Alley, New, \$135; Mercury Gripper, New, \$24.50; Twin Hockey, Used, \$225; 1800 Wurlitzer, Sharp, \$595; 1900 Wurlitzer, Like New, \$675; 1250 Wurlitzer, \$95; 1500 Wurlitzer, \$195. MILLER-NEWMARK DIST. CO., 42 FAIRBANKS ST., N.W., GRAND RAPIDS 2, MICH. (Tel.: GL 6-6807).

FOR SALE—Bowling Alley Conversion Kit. Needs no cutting of playing field, takes approximately 3 hours to install on old shuffle alley. Rubber Balls. Fits almost all shuffle alleys. Write for low price. WEST SIDE DIST., 612 TENTH AVE., NEW YORK, N. Y. (Tel.: CIrcle 6-8464).

FOR SALE—AMI F-120, \$675; AMI E-80, \$400; Seeburg, M100C, \$545: Seeburg M100C, \$695; Wurlitzer, 1700, \$575; Wurlitzer, 1800, \$695. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO (Tel.: SUperior 1-4600).

FOR SALE—America's finest reconditioned phonographs and music accessories. Every one of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. (Tel.: UNiversity 4-0778).

CLASSIFIED ADVERTISING SECTION

FOR SALE — Make us an Offer. 4 Games Inc. "The Hunter"; 4 10 Col. Electro Cigarette Vendors; 4 9 Col. Nationals—Models 930 & 950 —Straight 25c Coin Chute; 1 Buckley Non-Coin operated Track Odds: 1 Jennings Non-Coin operated "Joker". SCIOTO NOVELTY, INC., 1909 EIGHTH ST., PORTSMOUTH, OHIO (Tel.: ELmwood 3-4179).

FOR SALE — Complete line of used Phonographs, Shuffle Games, Cigarctte Machines and various types of all other games and equipment. Lowest prices. Best merchandise. One letter, wire or phone call will convince you. We are factory representatives for United, Williams, Bally, DeGrenier and Genco. TARAN DISTRIBUTING, INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tel.: NEwton 5-2531).

FOR SALE — Chicago Coin 14 ft. "Bowling Leagues", Bally 14 ft. "Bowling Lanes" at \$605 ea.; United 14 ft. "Bowling Alleys" at \$585. All in A-1 condition. T & L DIS-TRIBUTING CO., 1663 CENTRAL PARKWAY, CINCINNATI 14, OHIO (Tel.: MAin 1-8751).

FOR SALE — Games, Inc. Hunter, \$250; Gunsmoke, \$335; Bally Gayety; Miami Beach; Broadway; Night Club; Double Header; Big Show; Key West; Show Time; United Pixie; Starlet; Caravan; Stardust; Evans Saddle & Turf (Club Model —DeLuxe). MICKEY ANDERSON, 314-316 EAST 11th ST., ERIE, PA.

FOR SALE—Kiddie Rides—Thunderbolt Horse, \$350; Palamino—Duck Ride—Rocket Patrol—Space Ship, \$295 ea.; Royal Rocket, \$195. All Shopped, new paint job. Pixie, \$115; Gayety, \$45; Balls-A-Poppin, \$175. PACIFIC KIDDIE RIDES, 1212 SOUTH TACOMA AVENUE, TACOMA, WASH.

FOR SALE — New and Used Phonographs, 5 Balls, Bingos, Shuffle Alleys and Arcade Equipment. Distributors for AMI, United, Williams and Auto-Photo. CENTRAL DIS-TRIBUTORS, 2315 OLIVE ST., ST. LOUIS, MO. (Tel.: Main 1-3511) or 2805 MAIN ST., KANSAS CITY, MO. (Tel.: HArrison 1-4747).

FOR SALE—All types used AMI, Wurlitzer and Seeburg equipment. Clean and shopped or as is. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALIFORNIA, OKLAHOMA CITY, OKLA. (Tel.: REgent 6-3691).

FOR SALE—Large stock of Bingos, Shuffle Alleys, Pool Games; Phonographs. If we don't have what you want, we will make an honest effort to get it. Distributors for United, Exhibit, Rock-Ola and Williams. Write for jobber's discount. DAN STEWART CO., 140 EAST 2nd SOUTH, SALT LAKE CITY 11, UTAH. (Tel.: DAvis 2-2473).

FOR SALE — New Six Pocket Pool Table, 41x74". Write. 1st Grade 48" Cue Sticks, \$1.69 ea.; \$18 doz.; Rails with Live Rubber, Quality Cloth, 32x48", \$11.95 set; 3" Marbelized Rubber Balls, \$1.49 ea. CHAMPION DIST. CO., 3833 W. DIVISION ST., CHICAGO, ILL. (Tel.: ALbany 2-3272). FOR SALE—1 100C Seeburg, \$425: 4 C-40 AMI, Vict. 78 rpm, \$75 ea.; Gottlieb 2-Player Marathon, \$200: Gottlieb Super Jnmbo 4 Player, \$250; Gottlieb Lovely Lucy, \$50; Chicago Coin Capri, \$150; Chicago Coin Blondie, \$175; United Manhattan, \$50; 2 United Singapores, \$40 ea.; 1 United Mexico, \$30; 4 Bally Gavetys, \$45 ea.; 1 Bally Palm Beach, \$30; 1 Bally Miami Beach, \$100; 1 Bally Hi Fi, \$25; 2 United Imperial Bowlers, \$40 ea.; 3 Williams Diamond Score Pool, \$50: Gottlieb Grand Slam, \$40; United 6 Player Shuffle Alley, \$30; Exhibit Gun Patrol, \$40; Gottlieb Jubilee, \$200; United Havana, \$35; United Mexico, \$30; 4 Bally Spot Lites, \$25 ea. STAR MUSIC SO, RT. #2, WINCHESTER, KY. (Tel.: 1486).

FOR SALE—King Arthur, \$35; Twenty Graud, \$55; Dise Jockey, \$75; Grand Slam, \$85; Four Corners, \$85; Gypsy Queen, \$185; Gayety, \$119.50; Milami Beach, \$235. Make offer on Bright Lights, Bright Spots, 3.4-5'a, Long Beach, Circus, Stare, WANT—Big Times, NOBRO NOV-ELTY CO., 142 DORE ST., SAN FRANCISCO, CALIF. (Tel.: MA 1-5438).

FOR SALE—Show Times, \$450; Key Wests, \$325; Big Shows, \$285. NEW ORLEANS NOVELTY CO., 115 MAGAZINE ST., NEW OR-LEANS, LA. (Tel.: CAual 5306).

FOR SALE — Specials — Showtime \$350.00; Key West \$265.00; Big Show \$250.00; Parade \$240.00; Nite Club \$235.00; Broadway \$225.00; Big Time \$115.00; Gay Time \$100.00; Gayety \$75.00; Variety \$80.00; Saddle & Turfs \$160.00. All Games First Class, 1/3 deposit. CROWN NOVELTY CO., INC., 920 HOWARD AVE., NEW ORLEANS, LA. (Tel.: CAnal 7137).

FOR SALE — Seeburg V-200's, very clean, \$735 ea. Make us your best offer for 10. 1/3 deposit, balance C.O.D. YOUNG DISTRIBUTING, INC., 575 11th AVE., NEW YORK 36, N. Y. (Tel.: CHickering 4-5050).

FOR SALE — We can supply all the latest phonographs — every make and model—at lowest prices. State your needs. SEACOAST DISTRIBU-TORS, INC., 1200 NORTH AVE.. ELIZABETH 4, N. J. (Tel.: BIgelow 8-3524).

FOR SALE—1448 Rock-Olas, Like New, \$595; Chicago Coin Ski Bowls, \$345. Write for Quantity Lot Prices. J. ROSENFELD CO., 4701 WASH-INGTON, ST. LOUIS 8, MO. (Tel.: FOrest 7-6730).

FOR SALE — Williams, United and Chicago Coin Electric Front Pool Tables, \$50 ca. Write. PENNSYL-VANIA VENDING CORP., 1826 E. CARSON ST., PITTSBURGH 3, PA.

FOR SALE—Bally Rocket Ship, Speed Boat, Champion Horse, Model T Car with Music. All in A-1 Condition. TOLEDO COIN MACHINE EXCHANGE, 814 SUMMIT, TO-LEDO, OHIO, (Tel.: CH 3-4005 & 3-8624).

PUBLISHES MORE CLASSIFIED ADS EAC THAN ALL OTHER MAGAZINES IN THIS I PUBLISH IN A MONTH --- PROVING TH ENTIRE INDUSTRY RECOGNIZES THE CA CLASSIFIED AD SECTION AS "THE IN MARKET PLACE."

| | Coin Changer, \$65; Biugo |
|---|--|
| WANT FOR SALE CHECK OFF
WHICH YOU DESIRE | & Checked); Beach Cl
Bally Beauty, \$65; Yacht
Mexico's, \$45; Bert La
Zero (New), \$75; Long P
New), \$65; Small Pools,
Wurlitzer, \$250; AMI
broken plastics, cleaned & |
| CLASSIFIED AD RATE 10 CENTS PER WORD
Count every word including all words in firm name. Numbers in address count as
one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL
ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order
your classified ad will be held for following issue pending receipt of your check or cash. | \$65; Jenning's Scales, \$2
Speaker (wall), \$9.95.
MUSIC AND DISTRIBUT
THIRD AVE., MOLINE, |
| Notice to 52x Special Classified advertisers. You are entitled to a classified ad
in each week's issue containing no more than 40 words, which includes your firm name,
address and telephone number. All words over 40 will be charged to you at the regular
rate of 10c per word. Please count words carefully.
ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT
THE CASH BOX, 1721 Broadway, New York 19, N. Y.
Use This Convenient Form For | FOR SALE—Nite Clubs, \$2:
way, \$200; Big Times,
rade, \$225; Surf Club, \$
\$30; Gayety, \$45; Duc
\$35; Palm Springs, \$30.7
third Deposit. Balance Si
GENERAL DIST. CO.,
LEANS AVE., NEW ORL
(Tel.: TUlane 6729). |
| Your Classified Ad | FOR SALE — Broadway,
Time, \$85; Gayety, \$75;
\$110; Night Club, \$195;
\$275; Seeburg M100C, \$
TASI DISTRIBUTING
POYDRAS ST., NEW OR
LA. (Tel.: MAgnolia 6386 |
| | FOR SALE—18 Foot Rock
fle Board, \$149.50; Shu
Game Wax (12 cans), \$
wax case (12 cans), \$4.
(set of 8), \$12; Fluoresc
pair, \$22.50; Adjuster
PURVEYOR DISTRIBU
4322 N. WESTERN, CHI
ILL. (Tel.: JUniper 8-18 |
| | FOR SALE—Seeburg MI0
M100C, \$575; M100
M100W, \$700; M100R, \$
Chrome, \$55; Wurlit
\$750; 1900, Write, AMI 1
40, \$175; Evans Cent
MUSICAL SALES, 2334-
STREET, ST. LOUIS 3. 1
CH 1-8561). |
| FIRM | FOR SALE—We have a l
of reconditioned Shuffle
Bingo. Write for list.
HAUS CORP., 3726 KES
CINCINNATI, OHIO. (1
tana 1-5000). |
| ADDRESS | FOR SALE-14 and 11 fo |
| CITYZONESTATE TELEPHONE NUMBER | Parts Specials; Back glass
\$11.95 ea. Plexiglas Pin
tector, 12½"x23", \$5.95
scuff rubber balls, 3",
WICO CORP, 2913 N.
RD., CHICAGO 41, II
MUlberry 5-3000). |
| THE CASH BOX
1721 BROADWAY, NEW YORK 19, N. Y. | FOR SALE—100 Telcquiz,
Reconditioned, refinished
location. 5c or 10c pla
price, \$99.50. Write fo
prices and list of other of
G O R SALES, 5216 N. J
AVE., CHICAGO, ILL. (
nue 3-6818). |

DEPT. CB, CHICAGO 45, ILL.

| | CLASSIFIED ADVE | RTISING SECTION |
|--|---|--|
| CC''
H WEEK | FOR SALE—Reconditioned Seebnrg
100 Selection Wall-O-Matics, Model
3W1, Chrome Covers, New Selection
Buttons, New Aluminum Instruction
Plates, \$57.50. Telephone or wire
collect. SYracuse 75-1631. DAVIS
DISTRIBUTING CORP., 738 ERIE | FOR SALE—Arcade Genco Basketball,
\$195; Chicago Coin Twin Hockey,
\$250. W. B. DISTRIBUTORS, INC.,
1012 MARKET ST., ST. LOUIS,
MO. (Tel.: CEntral 1-9292). |
| NDUSTRY | BLVD., E., SYRACUSE 3, N. Y. | MISCELLANEOUS |
| SH BOX'
DUSTRY'S | FOR SALE — Seeburg 20 Selection
Wall Boxes changed over 3 for 25;
30-20's @ \$5; Rock-Ola 120,
Chrome, \$55; Seeburg 100 Selec-
tion, Hammerloid Finish, \$45; Rock-
Ola 1717 Steppers, \$30; Vendor
Coin Changer, \$65; Bingos (Cleaned
& Checked); Beach Clubs, \$65;
Bally Beauty, \$65; Yacht Club, \$45; | NOTICE—Mr. John K. Bennett, Please
contact MR. JAMES V. EHMANN,
136 BINNS BLVD., COLUMBIA 4,
OHIO. (Tel.: BR. 4-1563). |
| CK OFF
DU DESIRE
VORD
s count as
PANY ALL
with order
tk or cash. | Mexico's, \$45; Bert Lanes' Dead
Zero (New), \$75; Loug Pools (Like
New), \$65; Small Pools, \$55; 1650
Wurlitzer, \$250; AMI A's (No
broken plastics, cleaned & checked),
\$65; Jenning's Scales, \$25; 8 Ohm
Speaker (wall), \$9.95. H & H
MUSIC AND DISTRIBUTING, 1626
THIRD AVE., MOLINE, ILL. | NOTICE—Louisiana & Sonthern Mis-
sissippi Operators. Your authorized
Rock-Ola Distributor is HUEY DIS-
TRIBUTING CO. Write, wire or
phone. 3760 AIRLINE HIGHWAY,
NEW ORLEANS 20, LA. (Tel.:
VErnon 5-7976). |
| assified ad
firm name,
the regular
I AT | FOR SALE—Nite Clubs, \$210; Broad-
way, \$200; Big Times, \$110; Pa-
rade, \$225; Surf Club, \$45; Hi Fi,
\$30; Gayety, \$45; Dude Ranch,
\$35; Palm Springs, \$30. Terms one-
third Deposit. Balance Sight Draft.
GENERAL DIST. CO., 1609 OR-
LEANS AVE., NEW ORLEANS, LA.
(Tel.: TUlane 6729). | NOTICE—It's yonr business to KNOW
THE FACTS! How can operator-
cooperatives affect you? How can
you get your locations' cooperation?
How can "10c Play Plus" help yon?
What percentage of the nation's
jnke boxes feature 10c play? What
percentage of U. S. amusements
feature 10c play? All this and more
appeared in <i>The Cash Box</i> . In addi- |
| For | FOR SALE — Broadway, \$200; Big
Time, \$85; Gayety, \$75; Gay Time,
\$110; Night Club, \$195; Big Show,
\$275; Seeburg M100C, \$425. NAS-
TASI DISTRIBUTING CO., 912
POYDRAS ST., NEW ORLEANS 12,
LA. (Tel.: MAgnolia 6386). | tion to "The Cash Box Price Lists"
which, for over 18 years since their
inception, have been internationally
recognized and officially accepted
<i>The Cash Box</i> is the publication that
conceived the idea for MOA (Music
Operators of America). The Cash
Box originated and has constantly
crusaded for: "National Public Re-
lations Bureau," "Dime Play," "Na-
tional Credit Bureau," "National
Board of Trade," "National School
for Mechanics," "2-Minnte Record- |
| | FOR SALE—18 Foot Rock-Ola Shuf-
fle Board, \$149.50; Shuffle Board
Game Wax (12 cans), \$3.50; Fast
wax case (12 cans), \$4.50; Pucks
(set of 8), \$12; Fluorescent Lights,
pair, \$22.50; Adjusters, \$18.50.
PURVEYOR DISTRIBUTING CO.,
4322 N. WESTERN, CHICAGO 18,
ILL. (Tel.: JUniper 8-1814). | ings," "Equalized Record Tone
Level." The Cash Box' "Quarterly
Export Edition" has won world wide
recognition and international ac-
claim. The Cash Box Annual Ency-
clopaedic Edition plus its Anniver-
sary Issue is accepted as "TheYear
Book of the Industry." When you
send \$15 for a full year's (52 weeks)
subscription to The Cash Box (just
about two bits a week) you are get- |
| · | FOR SALE—Seeburg MI00A, \$225;
M100C, \$575; M100G, \$760;
M100W, \$700; M100R, \$800; 3W1
Chrome, \$55; Wurlitzer 1800,
\$750; 1900, Write, AMI D80, \$300;
40, \$175; Evans Century, \$275 | ting what has been acclaimed by all
as: "The BIBLE of the Industry."
Send your \$15 check today to: THE
CASH BOX, 1721 BROADWAY,
NEW YORK 19, N. Y. |
| | 40, \$175; Evans Century, \$275.
MUSICAL SALES, 2334-36 OLIVE
STREET, ST. LOUIS 3. MO. (Tel.:
CH 1-8561). | NOTICE—Diversification with no in-
vestment! Onr program has already
proven itself to leading operators.
Make hundreds of dollars each week
with our "Especially made for the |
| | FOR SALE—We have a large stock
of reconditioned Shuffle Games and
Bingo. Write for list. WESTER-
HAUS CORP., 3726 KESSEN AVE.,
CINCINNATI, OHIO. (Tel.: MOn-
tana 1-5000). | 'profit' trade merchandising ap-
proach" in the specialty food field.
A.B.C. MFG. CO., 3441 W. NORTH
AVE., CHICAGO 47, ILL. |
| | FOR SALE—14 and 11 foot Bowler
Parts Specials; Back glass protector,
\$11.95 ea. Plexiglas Pin Panel pro-
tector, 12½"x23", \$5.95 ea. Non-
scuff rubber balls, 3", \$1.95 ea.
WICO CORP, 2913 N. PULASKI
RD., CHICAGO 41, ILL. (Tel.:
MUlberry 5-3000). | NOTICE—That idea you have can be-
come a new coin operated device.
Contact Bob Yonng for Development
and Engineering advice. BOB
YOUNG'S SERVICE, 3427 BEN
LOMOND PL., LOS ANGELES 27,
CALIF. (Tel.: NO 2-3254). |
| OX
, N. Y. | FOR SALE—100 Telcquiz, with film.
Reconditioned, refinished, ready for
location. 5c or 10c play. Special
price, \$99.50. Write for quantity
prices and list of other equipment.
G O R SALES, 5216 N. LECLAIRE
AVE., CHICAGO, ILL. (Tel.: AVe-
use 3 (\$18) | NOTICE—Attention Operators: It pays
to diversify yonr sonrce of income!
Place Latex, Comb, Ball Point Pen
machines and others in your pres-
ent or new locations. Write for free
catalog. NATIONAL SANITARY
SALES, INC., 6640 N. WESTERN,
DEPT CB CHICACO 45 ILL. |

The Cash Box, Page 73 • END OF MONTH INVENTORY ISSUE • September 28, 1957

'he Cash Box

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE

PHONOGRAPHS

AMI 40 Sel

4. Model A, '46,

| 9 | 78 RPM | 35.00 | 95.00 | |
|---|--|--------|--------|---|
| | 2. Model B, '48, 40 Sel., | | | |
| | 78 RPM | 65.00 | 125.00 | |
| | 2. Model C, '50, 40 Sel., | | | |
| | 78 RPM | 65.00 | 130.00 | |
| _ | 2* Model D-40, '51, 40 Sel., | | | |
| | 78 RPM | 130.00 | 225.00 | |
| 4 | 4* Model D-80, '51, 80 Sel., | | | |
| ł | 78 RPM | 200.00 | 300.00 | |
| - | 2. Model E-40, '53, 40 Sel., | 945 00 | 245.00 | |
| | 78 RPM
2. Model E-80, '53, 80 Sel., | 245.00 | 345.00 | |
| H | . 2. Model E-80, 55, 80 Sel., | 200.00 | 425.00 | |
| | 45 RPM | 300.00 | 423.00 | |
| | Sel., 45 RPM | 335.00 | 435.00 | |
| | 4. Model F-80, '54, 80 Sel., | 000.00 | 100.00 | |
| | 45 RPM | 475.00 | 625.00 | |
| | 4* Model F-120, '54, 120 | | | |
| | Sel., 45 RPM | 525.00 | 675.00 | |
| | 4. Model G-80, '55, 80 Sel., | | | |
| ľ | 45 RPM | 575.00 | 700.00 | |
| _ | 4* Model G-120, '56, 120 | | | |
| | Sel., 45 RPM | 595.00 | 725.00 | |
| _ | 2* Model G-200, '56, 200 | | | |
| | Sel., 45 RPM | 695.00 | 795.00 | |
| - | 4. Wm. Wall Box | 5.00 | 10.00 | |
| - | 4. SM or SL Stepper | 10.00 | 15.00 | |
| | EVANS | | | |
| | 4. Mills Constellation, '47, | | | |
| | To Intello Collocoliderolly Tig | | | 1 |

| | '47, | |
|------------|------|--|
| n , | 4(* | |
| -, | ' | |

| ļ | 4. Mills Constellation, '47, | |
|---|---|----|
| | Model 951, 40 Sel., | |
| | 78 RPM | 1- |
| | 4. Constellation. '49. Model | |
| | 135, 40 Sel., 78 RPM. 50.00 80.00 | - |
| | 4. Juhilee. '52. Model 245. | |
| | 40 Sel., 45 RPM 100.00 140.00 | - |
| | 4. Century, '52, Model 2045, | |
| l | 100 Sel., 45 RPM 200.00 275.00 | - |
| | | |
| | ROCK-OLA | |
| | 6. 1422, '46, 20 Sel., 78 | |
| ł | RPM | 1_ |
| | 6. 1424, '46, Playmaster | |
| ľ | Hideaway, 20 Sel., 78 | |
| ļ | RPM 30.00 55.00 | - |
| | 2. 1426, '47, 20 Sel., 78 | 1 |
| | RPM 35.00 55.00 | - |
| | 4. 1428, '48, Magic-Glo, 20 | |
| | Sel., 78 RPM 35.00 70.00 | - |
| | 2. 1432, '50, Rocket '50-'51, | |
| | 50 Sel., 78 RPM 75.00 95.00 | - |
| | 4. 1432, Same as above,
Converted to 45 RPM 90.00 130.00 | |
| | | - |
| | 4. 1434, '51, Rocket '51-52,
50 Sel., 78 RPM 120.00 170.00 | |
| | 1. 1434. Same as above | - |
| | Converted to 45 RPM 135.00 185.00 | |
| | 4. 1436, '52, Firehall, 120 | 1 |
| Ī | Sel. 45 RPM 145.00 260.00 | |
| | | |

| 1432, Same as ahove, | |
|-----------------------------|------------|
| Converted to 45 RPM 90.0 | 130.00 |
| 1434, '51, Rocket '51-52, | |
| 50 Sel., 78 RPM 120.0 | 170.00 |
| | 110.00 |
| 1434. Same as above | |
| Converted to 45 RPM 135.0 | 0 185.00 |
| 1436, '52, Firehall, 120 | |
| | 0 960.00 |
| Sel., 45 RPM 145.0 | 0 200.00 |
| 1436A, '53, Firehall, 120 | |
| Sel., 45 RPM 160.0 | 0 275.00 |
| | 0 1.0.00 |
| 1438, '54, Comet, 120 | |
| Sel., 45 RPM 385.0 | 10 465.00 |
| 1446, '54, Hi-Fi, 120 Sel., | |
| | 695.00 |

4.

SEERURG

575.00 750.00

4. 1448, '55, Hi-Fi, 120 Sel., 45 RPM

| | JEEDUK | 3 | | |
|---|-----------------------------|----------------|--------|--|
| | 2. 146S, '46, Standard 20 | | | |
| | Sel., 78 RPM | 20.00 | 35.00 | |
| _ | 2. 146M, '46, Master with | | | |
| | Remote Attach., 20 | | | |
| | Sel., 78 RPM | 2 0. 00 | 35.00 | |
| _ | 4. 147S, '47, Standard 20 | | | |
| | Sel., 78 RPM | 20.00 | 45.00 | |
| _ | 4. 147M, '47, Master with | | | |
| | Remote Attach., 20 | | | |
| | Sel., 78 RPM | 20.00 | 50.00 | |
| | 4. 148S, '48, Standard, 20 | | | |
| | Sel., 78 RPM | 20.00 | 55.00 | |
| - | 4. 148M, '48, Master with | | | |
| | Remote Attach., 20 | | | |
| | Sel., 78 RPM | 20.00 | 60.00 | |
| - | 2. 148ML, '48, Light Cah., | | | |
| | Master with Remote | | | |
| | Attach., 20 Sel., 78 | | | |
| | RPM | 20.00 | 65.00 | |
| | 2* M100A, '49, 100 Sel., 78 | 150.00 | 225 00 | |
| | RPM | 150.00 | 225.00 | |
| | ← TOTAL NO. TOT. | AT. VA | | |
| | - IOIAL NO. IOI. | ALL VA | | |

THIS WEEK'S USED MACHINE QUOTATIONS

19th YEAR OF PUBLICATION 938th CONSECUTIVE WEEK'S ISSUE

How To Use "THE CASH BOX PRICE LISTS"

[Also known as the "C. M. I. (Coin Machine Industry) BLUE BOOK"]

FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Price Lists" can only feature the market prices as they are quoted. "The Price Lists" acts exactly the same as the market quotation board at the Stock Exchange— posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Price Lists," rather than show no price, retain the last known quotations for such equipment so "The Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quan-tity, and condition of equipment must he taken into consideration. (Some equipment offered by outstand-ing firms, having a reputation for shipping com-pletely reconditioned machines, will be offered at higher prices than others, due to the added cost of reconditioning.) "The Price Lists" reports each quo-tation exactly as it is made and depends on the sub-scriber to make average price adjustments to fit the peculiarities of his territory. METHOD: "The Price Lists" should he read as

METHOD: "The Price Lists" should he read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.

FOREIGN BUYERS: To cover cost of packing, crating, shipping, etc., figure an additional \$20 to \$25 on Pin Games—and \$25 to \$30 on Phonographs.

CODE

- 1. Prices UP
- 2. Prices DOWN
- 3. Prices UP and DOWN 4. No change from Last Week
- 5. No quotations Last 2 to 4 Weeks
- 6. No quotations 4 Weeks or Longer
- 7. Machines Just Added
- **Great Activity**

REGARDING SELLING PRICES

IMPORTANT!

Reports received indicate that, in some cases, pur-chasers become upset due to the fact that they can-not, many times, huy equipment listed in the lower price hrackets. Sometimes sellers of machines listed at from \$10.00 to \$25.00 ask from \$50.00 up to \$75.00 and even more for these very same machines. Pur-chasers of such equipment must realize that machines in the very low priced categories much worn to be priced at these low figures. To completely recondi-tion such machines, the reconditioner must add onto his price the cost of transportation to ohtain these priced at these low hgures. To completely recondi-tion such machines, the reconditioner must add onto his price the cost of transportation to ohtain these machines, the lahor, parts and supplies needed to re-condition the machines, plus the cost of cartons, crates and lahor for packing and shipping of the ma-chines, in addition to a decent profit which will, in most cases, raise the price of a \$10.00 to \$20.00 machine to anywhere from \$50.00 to \$75.00 and up. In the case of arcade and kiddie ride machines these may even be higher due to the fact that many of the parts have to he made hy hand or contracted for at some machinist shop, since manufacturers of many of the old arcade machines and kiddie rides are no longer in business, and it is impossible to ohtain parts for reconditioning. Pur-chasers of such equipment should take these facts into consideration and, at the same time, should also real-ize that many hypers today have their own repair and reconditioning departments as well as experienced mechanics. These huyers will purchase machines "as is" at prices quoted hy the trade at large and recon-dition the machines themselves to meet their ewn operating standards. operating standards.

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES.

PRICE LISTS

PHONOGRAPHS (Cont.)

| | 2* M100B, '51, 100 Sel., 45 | | | |
|---|------------------------------|---------------|---------------|--|
| | RPM | 340.00 | 415.00 | |
| | 4. M100BL, '51, 100 Sel., 45 | | 110100 | |
| | RPM, Light Cah. | 350.00 | 450.00 | |
| | 4* M100C, '53, 100 Sel., 45 | | | |
| | RPM | 425.00 | 575.00 | |
| - | - 4* HF 100G, '54, 100 Sel., | | | |
| | 45 RPM | 560.00 | 700.00 | |
| - | . 4* HF 100R, '54, 100 Sel., | | | |
| | 45 RPM | 625.00 | 800.00 | |
| - | 4* V200, '55, 200 Sel., 45 | | | |
| | | 650.00 | 875.00 | |
| - | 4. W1-L56 Wall Box 5c | | | |
| - | 4. 3W2 Wall-a-Matic | | 6.00 | |
| - | 4. W4L-56 | 5 .0 0 | 10.00 | |
| - | 4. 3W5-L56 Wall Box, 5c, | | | |
| | 10c, 25c | 5.00 | 10 .00 | |
| 1 | 4. W6L-56 5/10/25 Wire- | | | |
| | less | 5.00 | 10.00 | |
| - | 4. 3W7-L-56 | 5.00 | 10.00 | |
| | 4* 3W1 Wall-a-Matic | 40.00 | 60.00 | |
| | | | | |

WURLITZER

| _ | . 4. 1015, '46, 24 Sel., 78 | | | - |
|---|---|--------------|--------------|---|
| | RPM | 25.00 | 45.00 | |
| _ | 4. 1017, '46, 24 Sel., 78 | | | |
| | RPM | 25.00 | 50.00 | |
| - | . 1. 1080, '46, 24 Sel., 78 | | | |
| | RPM | 35.00 | 75.00 | |
| - | 2. 1100, '47, 24 Sel., 78
RPM | F0.00 | 07.00 | |
| | 4. 1217, '50, Hideaway, 48 | 50.00 | 85.00 | |
| _ | Sel., 45 or 78 RPM | 65.00 | 125.00 | |
| | 4 1250 250 48 Sel 45 or | 05.00 | 125.00 | |
| | 4. 1250, '50, 48 Sel., 45 or
78 RPM | 95.00 | 140.00 | |
| | 78 RPM
4. 1400, '51, 48 Sel., 45 or | 95.00 | 140.00 | |
| | 78 RPM | 120.00 | 195.00 | |
| | 4 [450 25] 48 Set 45 or | 120.00 | 170.00 | |
| | 78 RPM | 130.00 | 195.00 | |
| | 78 RPM
4* 1500, '52, 104 Sel., 45
& 78 Intermix | | | |
| | | 195.00 | 245.00 | |
| _ | 4. 1500A, '53, 104 Sel., 45 & | | | |
| | 78 Intermix | 220.00 | 325.00 | |
| - | 4. 1600, '53, 48 Sel., 45 & | | | |
| | 78 Intermix
4. 1650, '53, 48 Sel., 45 | 225.00 | 325.00 | |
| - | 4. 1050, 55, 48 Sel., 45 | 940.00 | 250.00 | |
| | RPM
2. 1650A, '54, 48 Sel., 45 or | 240.00 | 350.00 | |
| | 78 BPM | 275.00 | 385.00 | |
| | 78 RPM
2. 1700, '54, 104 Sel., 45 | 210.00 | 000.00 | |
| | | 545.00 | 650.00 | |
| _ | . 2* 1800, '55, 104 Sel., 45 | | | |
| | RPM | 575.00 | 765.00 | |
| _ | 2. 1900, 56, 104 Sel., 45 | | | |
| | RPM | 675.00 | 875.00 | |
| - | 2. 2000, '56, 200 Sel., 45 | 505 00 | | |
| | RPM | 725.00 | 975.00 | |
| - | 4. 3020 Wall Box | 3.00
3.00 | 5.00 | |
| | 4. 3048 (Conv. of 3020) | 5.00 | 9.00
8.00 | |
| | 4. 3031 Wall Box | 3.00 | | |
| | 4. 3045 Wall Box | 4.00 | 9.00 | |
| | 4. 4820 Wall Box | | 20.00 | |
| | 4. 4851 Wall Box | 10.00 | 25.00 | |
| | ← TOTAL NO. TOT | AT VA | | |
| | · 101Ab 110. 101. | AL VA | LOE → | |
| | | | | |

PINBALL GAMES

Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ex) Exhihit; (Ev) Evans; (Ge) Genco; (Got) Gottlieh; (Ke) Keeney; (Un) United; (Wm) Williams.

| | 4. ABC (Un 3/51) | 20.00 | 35.00 | 1 |
|----|-----------------------------|----------------|--------|---|
| | 4. Ace High (Got 2/57) | | | |
| _ | 2. Across the Board (Un | L 10.00 | 000.00 | |
| + | | | | |
| | 9/52) | 20.00 | 35.00 | |
| | 1. All Star Basketball | | | |
| | (Got 1/52) | 20.00 | 40.00 | |
| | 4. Arahian Knights (Got | | | |
| | 12/53) | 80.00 | 125.00 | |
| | 4. Army-Navy (Wm 10/53) | 35.00 | 60.00 | |
| | 4. Arrow Head (Wm 7/57) | | 240.00 | |
| | 4. Atlantic City (B 5/52) | | 55.00 | |
| -+ | | | | |
| + | 4. Auto Race (Got 9/56) | 250.00 | 275.00 | |
| | 4. Balls-a-Poppin' | | | 1 |
| | $(B \ 11/56)$ | 175.00 | 285.00 | |
| | 4. Beach Beauty (B 10/55) | 125.00 | 250.00 | 1 |
| | 1. Beach Club (B 2/53) | 65.00 | 55.00 | 1 |
| | 1. Beauty (B 11/52) | 35.00 | 65.00 | |
| | 4. Big Ben (Wm 9/54) | | 125.00 | P |
| | | | | |
| | 4. Big Show (B 9/56) | 250.00 | 325.00 | |
| | TOTAL NO TOT | | | |
| | \leftarrow TOTAL NO. TOT. | AL VA | LUĽ≁ | |

The Cash Box PRICE LISTS" The Cash Box, Page 74 • END OF MONTH INVENTORY ISSUE • September 28, 1957

66

| | | - | | |
|-------|--|---|-------|--|
| .4 | a second with the Balance and and | | | |
| | NUMBER OF EACH MACHINE OW | NED | | NUMBER |
| | VALUE OF MACHINES HERE | | | VALUE O |
| - | FOR INVENTORY PURPOSES ASCERTAIN VALUE | | | (FOR INVEN |
| | BY FIGURE BETWEEN LOW AND HIGH PRICES | | | BY FIGURE |
| 1.30° | | | | |
| | DINIDALL CALLES IC | | - | DILLO |
| | PINBALL GAMES (Cont.) | | | PINB |
| | 4. Big Hit (CC 7/52) 20.00 35. | 00 | | 4. Happy-G |
| | 1* Big Time (B 1/55) 85.00 180. | | | Got (Got |
| | 4. Blondie (Wm 8/56) 150.00 225. | | | Harbor I Harvey |
| | 4. Brazil (Un $10/56$) 210.00 325. | | | 2. Havana |
| - | 4. Bright Lights (B 5/51). 25.00 40.
2. Bright Spot (B 11/51) 35.00 60. | and the second se | | 4. Hawaii |
| - | 2. Bright Spot (B 11/51) 35.00 60.
2* Broadway (B 12/55) 145.00 315. | | | 4. Hawaiia |
| | 4. Cabana (Un $3/53$) 20.00 65. | | | (Got |
| - | 4. Capri (CC 10/56) 145.00 245. | | | 4. Hayburn
4. Hi-Fi (|
| _ | 4. Caravan (Un $2/56$) 175.00 275. | | | 4. Hi-Hand |
| | 2. Caravan (Wm $6/52$) 30.00 50. | | | 4. Hit 'N' |
| | 4. Chinatown (Got 10/52) 30.00 65. | | | 4. Holiday |
| | 4. Circus (Un 8/52) 30.00 55. | 00 | | 4. Hong K |
| | 4. Circus Wagon | | | 4. Horsefe |
| | $(Wm \ 10/55) \ \dots \ 185.00 \ 225.$ | 00 | | (Wm |
| | 4. Classy Bowler | 00 | | 4. Horse S |
| | $(Got 7/56) \dots 220.00 240.$ | | | (Wm |
| | 4. C. O. D. (Wm. 9/53) 50.00 80.
4. Colors (Wm 11/54) 110.00 135. | | | 4. Hot Dig |
| | 4. Colors (wm $11/54$) 110.00 135.
4. Coney Island (B 9/51). 20.00 45. | | | 4. Ice-Froli |
| | 4. Coney Island (B 9/51). 20.00 45.
4. Control Tower | ~~ | | 4. Jalopy |
| | 4. Control lower $(Wm 3/51) \dots 10.00 25.$ | 00 | | 4. Jockey |
| | 4. Coronation (Got 11/52) 30.00 70. | | | 4. Jolly Jo |
| | 4. County Fair (Un 9/51) 15.00 25. | | | 4. Jubilee
4. Jumping |
| | 4. Crossroads (Got 5/52) . 45.00 65. | 00 | | 4. Jumping
(Upri |
| | 4. Crosswords (B 1/52) 195.00 275. | 00 | | 2. Key We |
| | 4. Cue Ball (Wm 3/57) 265.00 295. | 00 | | 4. King Pi |
| | 4. Cyclone (Got 5/51) 20.00 35. | 00 | | 4. Knockor |
| | 4. Daffy Derby (Wm. 8/54) 75.00 130. | 00 00 | | 4. Lady Lu |
| _ | 4. Daisy May (Got 7/54). 125.00 150. | 00 | | 4. Lazy "Q |
| | 4. Dealer "21" (Wm 2/54) 35.00 75. | 00 | | 4. Leaders |
| | 4. Derby Day (Got 5/56) 175.00 220. | 00 | | 4. Lite-A-L |
| | 4. Diamond Lill | 0.0 | | 4. Long Be |
| | $(Got 12/54) \dots 110.00 135.$ | | | 4. Lovely |
| - | 4. Disk Jockey ($Wm 11/52$) 35.00 60. | | | 4. Lulu (V |
| -1 | 4. Domino (Wm 5/52) 25.00 50. | | | 4. Mad. Sq |
| | 4. Double Action
(Ge 1/52) 15.00 30. | 00 | | (Got |
| | 4. Double Feature | | | 4. Majorett |
| | (Got 12/50) 15.00 30. | 00 | | 4. Manhatt
4. Maratho |
| | 4. Double Header (B 7/56) 215.00 385. | 00 00 | | 4. Maratho
4. Marble |
| | 4. Dragonette (Got 6/54) . 100.00 145. | 00 | | 4. marbie
(Got |
| | 4. Dude Ranch (B 9/53) 40.00 80. | 00 | | 4. Mermai |
| | 2. Duette (Got 4/55) 165.00 185. | 00 00 | | 4. Mexico |
| | 4. Easy Aces (Got 12/55) 165.00 195. | | | 4* Miami |
| | 4. Eight Ball (Wm 1/52) 25.00 45. | | | 4. Minstrel |
| | 4. Fairway (Wm 6/53) 40.00 60. | | | (Got |
| | 4. Five Star (Univ 5/51). 20.00 35. | | | 4. Monaco |
| | 4. Flagship (Got 1/57) 295.00 350. | and the second se | | 4* Mystic I
(Got |
| | 4. Flying High (Got 2/53) 45.00 75. 4. Four Bells (Got 10/54) 120.00 150. | | | 4. Nevada |
| | 4. Four Bells (Got 10/54) 120.00 150.
4. Four Corners | | | 4. Niagara |
| | 4. Four Corners $(Wm \ 12/52) \ \dots \ 45.00 \ 80.$ | 00 | | 4. Nifty (V |
| | 4. Four Horsemen | | | 4* Night C |
| | (Got 9/50) 15.00 30. | 00 | | 4. "9" Siste |
| | 4. "400" Upright | | | 4. Olympic |
| | $(Ge \ 10/52) \dots 30.00 - 50.$ | . 6 | | 4. Palisade |
| - | 4. Four Stars (Got 6/52) 30.00 65. | 00 | | 4. Palm B |
| - | 4. Frolics (B 10/52) 35.00 80.
4. Frontiersman | 00 | | 2. Palm Sp |
| _ | 4. Frontiersman (Got $11/55$) 120.00 155. | 00 | | 4. Parade |
| | 4. Fun House (Wm 10/56) 220.00 245. | | · | 4. Paratroo |
| | 4. Gay Paree (Wm 6/57). 425.00 485. | | | 4. Perky (|
| | 4* Gay Time (B 6/55) 95.00 175. | | | 4. Peter Pa |
| _ | 4* Gayety (B 3/55) 45.00 120. | 00 | | 2. Piccadill |
| | 4. Gladiator (Got 1/56) 225.00 265. | 00 | | 4. Pin Boy |
| | 4. Globe Trotter | | | 4. Pin Wh |
| | $(Got 11/51) \dots 15.00 40.$ | 00 | | 4* Pixie (U |
| | 4. Golden Nugget
(Upright) (Ge 2/53) 35.00 50. | 00 | | 4. Play Ba
4. Poker F |
| | 4. Gold Star (Got 8/54) 125.00 165. | | | 4. Poker F
4. Quartet |
| | 4. Grand Champion | | | 4. Quarter
4. Queen o |
| | (Wm 8/53) 45.00 80. | 00 | | Got (Got |
| | 4. Grand Slam (Got 4/53) 40.00 75. | 00 | · · · | 4. Quintet |
| | 4. Green Pastures | 0.0 | | 4. Race the |
| | $(Got 1/54) \dots 60.00 100.$ | | | (Wm |
| | 4. Gun Club (Wm 11/53) 35.00 75.
4. Gunz Dalla (Cat $5(52)$ 20.00 00 | | | 1. Rainbow |
| | 4. Guys-Dolls (Got 5/53) 30.00 90. | 00 | | 4. Regatta |
| | 2. Gypsy Queen
(Got 2/55) 135.00 165. | 00 | | 4. Register |
| | 4. Handicap (Wm 6/52) . 30.00 50. | | | 4. Rio (Un
4. Rocket |
| | 4. Happy Days (Got 7/52) 35.00 65. | | | 4. Rocket |
| | ← TOTAL NO. TOTAL VALUE | | | + TOTAL |
| | TOTAL VALUE | | | TOTAL |
| | | | | |

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|--|---|---|-----------|----------|
| ABER OF EACH MA | CHINE | OWNE | n | |
| UE OF MACHINES I | ICOC | UITIL | | |
| INVENTORY PURPOSES ASC | | 771115 | | |
| IGURE BETWEEN LOW AND | HIGH P | RICES | | |
| | | | | |
| | | | | - |
| INBALL GAMI | ES (C | ont.) | | |
| appy-Go-Lucky | | • | , | |
| (Ĝot 3/51)
arbor Lites (Got 2/56) | 20.00 | 40.00 | | |
| arvey (\mathbb{W} m 5/51) | 165.00
20.00 | $\begin{array}{r} 200.00\\ 40.00\end{array}$ | | |
| avana (Un 2/54) | 30.00 | 80.00 | | |
| awaii (Un 6/54) | 35.00 | 90.00 | | |
| awaiian Beauty | 100.00 | 190.00 | | |
| (Got 4/54) | | $\begin{array}{r} 120.00\\ 50.00\end{array}$ | | |
| ayburner (Wm 6/51).
i-Fi (B 6/54) | $\begin{array}{c} 25.00\\ 25.00\end{array}$ | 90.00 | | |
| i-Fi (B 6/54)
i-Hand (Wm 6/57) | | 235.00 | | |
| | 25.00 | 65.00 | | |
| oliday (Ke 12/51) | | 35.00 | | |
| ong Kong (Wm 9/51) | | 35.00 | | |
| orsefeathers | | | | |
| $(Wm 1/52) \dots$ | 20.00 | 40.00 | | |
| orse Shoe | 10.00 | 05.00 | | |
| $(Wm \ 12/51) \dots \dots$ | | 25.00 | | |
| ot Diggity (Wm 8/56)
e-Frolics (B 1/54) | 195.00
25.00 | 275.00
85.00 | | |
| alopy (Wm 8/51) | 25.00 | 45.00 | | |
| ockey Club (Got 4/54) | 70.00 | 130.00 | | |
| olly Joker (Un 11/55) | | 120.00 | | · · · |
| ubilee (Got 5/55) | | 270.00 | | |
| mping Jacks | | | | |
| (Upright) (Ge 12/52) | | 35.00 | | <u> </u> |
| ey West (B 12/56) | | 365.00 | | |
| ing Pin (CC 12/51) . | 20.00 | 40.00 | | |
| nockout (Got 1/51) | 10.00 | 25.00 | | |
| ady Luck (Got 9/54).
azy "Q" (Wm 2/54) | 85.00 | 150.00 | | |
| eaders (Un 10/51) | 45.00
20.00 | $\begin{array}{r} 100.00\\ 35.00 \end{array}$ | | |
| te-A-Line (Ke 6/52) . | | 50.00 | | |
| | | 55.00 | | |
| ong Beach (Wm 7/52)
ovely Lucy (Got 2/54) | 50.00 | 110.00 | | |
| ılu (Wm 12/54) | 125.00 | 175.00 | | <u> </u> |
| ad. Sq. Garden | | | | |
| (Got 6/50) | 15.00 | 30.00 | | |
| ajorettes (Wm 4/52).
anhattan (Un 4/55) | 20.00 | 40.00 | | |
| | | | | - 1 |
| arathon (Got 10/55) .
Iarble Queen | 240.00 | 285.00 | | |
| (Got 8/53) | 60.00 | 90.00 | | |
| ermaid (Got 6/51) | | 30.00 | | |
| lexico (Un 3/54) .: | 35.00 | 100.00 | | |
| iami Beach (B 9/55) | 125.00 | 195.00 | | |
| instrel Man | | | | |
| $(Got 3/51) \dots \dots$ | 20.00 | 45.00 | | |
| onaco (Un 8/56)
lystic Marvel | 175.00 | 320.00 | | |
| (Got 3/54) | 100.00 | 130.00 | _ | |
| evada (Un 8/54) | 30.00 | 80.00 | | |
| evada (Un 8/54)
iagara (Got 12/51) | 20.00 | 50.00 | | |
| ifty (Wm 12/50) | 10.00 | 20.00 | | |
| ight Club (B 4/56) | 195.00 | 340.00 | | |
| " Sisters (Wm 1/54). | 50.00 | 100.00 | | - |
| ympics (Wm 5/52) . | 25.00 | 50.00 | · · · · · | |
| alisades (Wm 7/53) | 40.00 | 60.00 | | |
| alm Beach (B 7/52). | 30.00 | 70.00 | | |
| alm Springs (B 11/53) | | 90.00 | | |
| arade (B 6/56) | | 325.00 | | |
| aratrooper (Wm 8/52) | | 45.00 | | |
| erky (Wm 11/56) | | 225.00 | | 1 |
| eter Pan (Wm 4/55)
(ccadilly (Wm 5/56). | | $\begin{array}{c} 160.00\\ 265.00\end{array}$ | | |
| in Bowler (CC 6/50). | | 35.00 | | |
| in Wheel (Got 11/53) | | 100.00 | | |
| ixie (Un $10/55$) | 75.00 | 150.00 | | |
| ixie (Un 10/55)
lay Ball (CC 1/51) | 15.00 | 20.00 | | |
| oker Face (Got 9/53) | | 85.00 | | |
| uartet (Got 2/52) | 45.00 | 65.00 | | |
| ueen of Hearts
(Got 12/52) | 40.00 | (| | |
| (Got 12/52)
uintet (Got 3/53) | 40.00 | 65.00 | | |
| ace the Clock | 40.00 | 85.00 | | |
| $(\text{Wm } 5/55) \dots \dots$ | 125.00 | 200.00 | | |
| ainbow (Got 12/56) | 220.00 | 285.00 | | |
| egatta (Wm 11/55) | 95.00 | 150.00 | | |
| egister (Got 10/56) | 325.00 | 365.00 | | |
| io (Un 11/53) | 35.00 | 70.00 | | - |
| ocket (Ge 5/50)
ocket (Ge 5/50) | 10.00 | $\begin{array}{c} 30.00\\ 25.00\end{array}$ | | - |
| | | | | |
| OTAL NO. TOT | AL VA | LUE→ | | |
| | | | | |

| | NUMBER OF EACH MA | CHINE | OWNE | D |
|---|---|---|---|---|
| | VALUE OF MACHINES I
(FOR INVENTORY PURPOSES ASC
BY FIGURE BETWEEN LOW AND | ERTAIN | ALUE
RICES | · |
| | | | | |
| | PINBALL GAM | | ont.) | |
| 1 | 4. Rodeo (Un 2/53)
4. Rose Bowl (Got 10/51) | 35.00 | 80.00 | 1 |
| | 4. Rose Bowl (Got 10/51)
2. Royal Flush (Got 5/57) | 20.00 | $\begin{array}{c} 50.00\\ 395.00 \end{array}$ | |
| | 4. Saddle and Turf | | | |
| | (Ev 10/53)
4. Club Model | $100.00 \\ 125.00$ | $\begin{array}{c} 200.00\\ 200.00\end{array}$ | |
| | 4. Scoreboard (Got 4/56). | 220.00 | 260.00 | |
| • | 4. Screamo (Wm 4/54)
4. Sea Belles (Got 4/56) | $\begin{array}{r} 45.00\\ 250.00\end{array}$ | 110.00
295.00 | |
| | 4. Sea Jockeys (Wm 11/51) | 30.00 | 65.00 | |
| | 4. Select-A-Card (Got 4/50) | $\begin{array}{r} 10.00\\225.00\end{array}$ | 25.00
260.00 | |
| | 4. Shamrock (Wm 1/57)
4. Shindig (Got 10/53) | 225.00
50.00 | 110.0 0 | |
| | 4. Shoot the Moon | 20.00 | | |
| | (Wm 11/51)
4. Show Boat (Un 12/52). | $\begin{array}{r} 30.00\\ 45.00 \end{array}$ | 55.00
70.00 | |
| • | 2. Show Time (B 3/56) | 350.00 | 465.00 | |
| | 4. Silver Chest (Upright)
(Ge 4/53) | 50.00 | 70.00 | |
| | 4. Silver Skates (Wm 2/53) | 30.00 | 70.00 | |
| • | 4. Singapore (Un 10/54) .
4. Skill Pool (Got 8/52) | $\begin{array}{c} 25.00\\ 35.00 \end{array}$ | $\begin{array}{c} 85.00 \\ 70.00 \end{array}$ | |
| | 4. Skim Foor (Got 6/32)
4. Skyway (Wm 8/54) | 60.00 | 125.00 | |
| • | 4. Slugfest (Wm 3/52) | 25.00 | 40.00 | - |
| · | 4. Sluggin' Champ
(Got 4/55) | 135.00 | 180.00 | |
| J | (Got 4/55)
4. Smoke Signal | 199.00 | 100.00 | |
| 1 | (Wm 1055) | | 160.00 | |
| - | 4. Snafu (Wm 12/55) | 135.00 | 185.00 | |
| - | 4. Southern Belle
(Got 6/55) | 150.00 | 170.00 | |
| | (Got 6/55)
4. South Seas (Un 5/56). | | 170.00
325.00 | |
| 1 | 4. Spark Plug (Wm 9/51) | 20.00 | 30.00 | |
| | 4. Spitfire (Wm 2/55) | 60.00 | 120.00 | |
| | 4. Spot-Lite (B 1/52) | 25.00 | 50.00 | |
| • | 4. Sportsman (Wm 2/52). | 20.00 | 40.00 | |
| - | 4. Springtime (Ge 3/52) . | | 45.00 | |
| | 4. Stage Coach (Got 11/54) | | 160.00 | |
| • | 1. Stardust (Wm 3/56) | | $225.00 \\ 270.00$ | - |
| - | 4. Starfire (Wm 1/57) 4. Starlets (Un 12/55) | | 190.00 | |
| | 4. Star Pool (Wm. 10/54) | | 140.00 | |
| | 4. Stars (Un 6/52) | | 40.00 | |
| | 4. Starlite (Wm 3/53) | 35.00 | 50.00 | |
| | 4. Steeple Chase (Un 1/52) | 20.00 | 30.00 | |
| | 4. Struggle Buggies
(Wm. 12/53) | 40.00 | 70.00 | |
| | 1 Sunching Dark | | 10.00 | |
| | (B 12/52) | 20.00 | 30.00 | |
| | 4. Super Jumbo | | 260.00 | |
| | (Got 10/54) | $\begin{array}{c} 225.00\\ 225.00\end{array}$ | 260.00 | |
| | 4. Super Score (Wm. 9/56)
4. Surf Club (B 3/54) | 225.00 | 250.00
85.00 | |
| | 4. Surf Rider (Wm. $12/56$) | | 260.00 | |
| | 4. Sweepstakes (Wm. 1/52) | 30.00 | 55.00 | |
| - | 4. Sweet Add-A-Line
(Got 7/55) | | 1.12.0 | |
| | | | $\begin{array}{r}165.00\\65.00\end{array}$ | |
| | 4. Tahiti (Un 8/53)
4. Three Deuces | • | 03.00 | - |
| | 4. Infee Deuces $(Wm. 8/55) \dots \dots$ | 150.00 | 180.00 | - |
| | 4 101 10 10* | 10.00 | | |
| | 4. Three Four Five
(Un 6/51)
4. Thunderbird | 10.00 | 25.00 | |
| - | 4. Thunderbird $(Wm. 5/54) \dots \dots$ | 70.00 | 125.00 | |
| | 4. Tim-Buc-Tu (Wm. 1/56) | 135.00 | 185.00 | - |
| - | 4. Times Square | 40.00 | 70.00 | |
| J | (Wm 4/53)
4. Toreador (Got 6/56) | 40.00
265.00 | 70.00
295.00 \ | |
| I | 4. Touchdown (Un 1/52). | 15.00 | 25.00 | |
| | 4. Tournament (Got 8/55) | | 265.00 | - |
| | 4. Triple Play (Un 8/55) | 75.00 | 165.00 | - |
| | 4. Tropicana (Un 1/55) | | 130.00 | |
| - | 4. Tropics (Un 7/53) | 25.00 | 55.00 | |
| | 4. Twenty Grand
(Wm 12/52) | 20.00 | 50.00 | |
| J | 4. Twin Bill (Got 1/55) | | 50.00
150.00 | |
| | 4* Variety (B 9/54) | | 110.00 | |
| | 4. Watch My Line | | | |
| j | (Got 9/51) | 15.00 | 30.00 | |
| · | 4. Whizz Kids (CC 3/52) | $\begin{array}{c} 30.00\\ 20.00 \end{array}$ | $\begin{array}{c} 40.00\\ 50.00\end{array}$ | |
| - | 4. Wild West (Got 8/51) 4. Wishing Well | 20.00 | 30.00 | |
| 1 | (Got 9/55) | | 175.00 | |
| | 4. Wonderland (Wm 5/55) | 125.00 | 150.00 | |
| | 2. Yacht Club (B 6/53) | | 60.00 | |
| | 4. Zingo (Un 10/51) | 25.00 | 50.00 | |
| | ← TOTAL NO. TOT | AL VA | LUE→ | |
| | | | | 1 |

The Cash Box **PRICE LISTS**

The Cash Box, Page 75 • END OF MONTH INVENTORY ISSUE • September 28, 1957

NUMBER OF EACH MACHINE OWNED NUMBER OF EACH MACHINE OWNED NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES) VALUE OF MACHINES HERE 💻 FOR INVENTORY PURFOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES SHUFFLES (Cont.) 4. Genco 8-Player Re-bound (9/51) Genco 3-Player Rebound (9/51)
 Genco Shuffle Pool (11/53)
 Genco Match Pool (2/54)
 Gottlieb Bowlette (3/50) 15.00 30.00 25.00 110.00 Bally Champion Horse Bally Moon Ride Bally Space Ship Bally Speed Boat Bert Lane Merry-Go-R'd Bert Lane 2. Bally Victory Bowler (5/54) 300.00 50.00 80.00 55.00 110.00 2. 250.00 100.00 2 2. Bally Champion 175.00 300.00 (3/50)
4. Keeney Super DeLuxe League (3/52)
4. Keeney High Score League (5/52)
4. Keeney Team (10/52)
4. Keeney Club (4/53)
4. Keeney Domino (5/53)
4. Keeney Carnival (5/53)
4. Keeney Pacemaker 25.00 (3/50)15.00Bowler (5/54) 4. Bally Jet Bowler (8/54) 4. Bally Rocket Bowler 60.00 120.00 4. 175.00 275.00 65.00 135.00 4. 4 240.00 400.00 25.00 50.00 4 Bert Lane Miss America Boat 225.00
4. Bert Lane Fire Engine 320.00
4. Chicago Coin Super Jet 195.00
4. Chicoin Round The World Trainer 350.00
4. Clown See Saw 125.00
4. Clown See Saw 125.00
4. Decco Merry-Go-Round 200.00
4. Exhibit Big Bronco 300.00
4. Exhibit Big Bronco 300.00
4. Exhibit Space Patrol 100.00
4. Scientific Television 195.00
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5.00 65.00 140.00 60.00 300.00 25.00 (8/54)
4. Bally Mystic Bowler (12/54)
4. Bally Magic Bowler (12/54) 25.00 25.00 65.00 85.00 450.00 90.00 160.00 320.00 30.00 130.00 90.00 165.00 400.00 135.00 40.00 (12/54) 4. Bally Blue Ribbon (3/55) 4. Bally Gold Medal (3/55) Keeney Pacemaker (9/53) 270.00 4. 145.00 240.00 325.00 40.00 145.00 425.00 Keeney Mainliner Bowler (1/54)
 Keeney Bonus Bowler (3/54) 375.00 265.00 150.00 250.00 150.00 45.00 4. Bally ABC Bowler (7/55) 275.00 275.00 335.00 195.00 285.00 45.00 155.00 (3/54) 4. Keeney Diamond Bowler (5/54) 4. Keeney Bikini (6/54) 4. Keeney Century (6/54) 4. Keeney American (9/54) 4. Keeney National (9/54) 4. Keeney Speedlane (4/55) 4. United 6-Player Super (3/52) 4. United 4-Player Official DeLuxe model 340.00 ←TOTAL NO. TOTAL VALUE→ Bally Congress (7/55) DeLuxe model Bally Jumbo Bowler 365.00 370.00 275.00 70.00 160.00 275.00 ARCADE EQUIPMENT 75.00 170.00 90.00 180.00 275.00 375.00 90.00 185.00 2. Bally King Pin Bowler (9/55) 190.00 90.00 380.00 275.00 (9/55) 4. ChiCoin 6-Player (8/51) 4. ChiCoin 6-Player DeLuxe (5/52) 4. ChiCoin Match Bowler 35.00 50.00 75.00 230.00 **595.00** 275.00 4. 4. 35.00 50.00 20.00 45.00 4. United 4.Player Official Amus. Boomerang
 Bally Big Inning
 Bally Heavy Hitter
 Bally King Pin
 Bally Rapid Fire
 Bally Undersea Raider
 Capitol Midget Movies
 Champion Hockey
 ChiCoin Basketball Champ
 ChiCoin 4-Player Derby
 ChiCoin Goalee
 ChiCoin Hockey 4. Amus. Boomerang 30.00 70.00 (6/52) 1. ChiCoin Bowl-A-Ball 35.00 60.00 20.00 45.00 50.00 75.00 4. United 6-Player Star (7/52) 30.00 50.00 ChiCoin Bowl-A-Ball (10/52)
 ChiCoin Match Bowl-A-Ball (11/52)
 ChiCoin 10th Frame Special (12/52)
 ChiCoin Name Bowler (1/52) 35.00 90.00 55.00 20.00 40.00 30.00 4. United 10th Frame Star (9/52) 50.00 100.00 35.00 70.00 **60.**00 50.00 30.00 100.00 United Manhattan 10th Frame (9/52) United Manhattan (9/52) 4. 95.00 170.00 35.00 35.00 35.00 75.00 65.00 40.00 120.00 80.00 United Manhattan (9/52) United 10th Frame Super (10/52) United Cascade (2/53) .. United Clover (2/53) .. United Liberty (2/53) ... United Classic (6/53) ... United Olympic (6/53) United Royal (9/53) ... United Imperial (9/53) DeLuxe model United Chief (11/53) (1/53) 4. ChiCoin 10th Frame 35.00 80.00 85.00 140.00 80.00 35.00 95.00 150.00 35.00 35.00 80.00 80.00 75.00 75.00 Double Score Bowler 40.00 ChiCoin Goalee
 ChiCoin Hockey
 ChiCoin Midget Skee
 ChiCoin Pistol
 ChiCoin Home Run, 6-Player (3/54)
 Super model
 ChiCoin Twin Hockey (5/56) 35.00 80.00 (2/53)4 45.00 (2/33) 4. ChiCoin Crown (4/53). 2. ChiCoin Crown Giant Pins (4/53) 4. ChiCoin Triple Score (6/53) 4. ChiCoin Gold Cup (7/52) 35.00 95.00 35.00 80.00 60.00 125.00 35.00 80.00 25.0085.00 35.00 95.00 35.00 80.00 35.00 90.00 .80.00 150.00 25.00 95.00 40.00 90.00 85.00 175.00 ____ 95.00 10.00 ChiCoin Twin Hockey (5/56)
 ChiCoin Steam Shovel (5/56)
 Evans Bola Score United Chief (11/53). United Leader (11/53) 50.00 100.00 40.00100.00 185.00 295.00 50.00 100.00 DeLuxe model ... United Team (1/54) 50.00 100.00 50.00 110.00 110.00 195.00 50.00 115.0030.00 60.00 DeLuxe model United League (1/54) 4. Evans Bat-A-Score . 4. Evans Ski Roll 35.00 35.00 50.00 110.00 55.00 120.00105.00 55.00 125.00 Evans Ski Roll
 Evans Super Bomber
 Evans Play Ball
 Exhibit Dale Gun
 Exhibit Gun Patrol
 Exhibit Jet Gun
 Exhibit Space Gun
 Exhibit Silver Bullets
 Exhibit Six Shooter
 Exhibit Sika Shooter
 Exhibit Shooting Gal. (6/54) 60.00 DeLuxe model . United Ace (5/54) 50.00 25.00 115.00 50.00 (10/53)
 ChiCoin King (10/53)
 ChiCoin Criss Cross Bowler (12/53)
 ChiCoin Super Frame (3/54)
 ChiCoin Starling (5/5) 115.0055.00 130.00135.00 50.00 120.00 60.00 50.00 _ DeLuxe model United Rainbow (5/54) United Banner (8/54) DeLuxe model United Shuffle Targette 60.00 140.00 20.00 65.00 45.00 125.00 60.00 150.00 40.00 100.00 4 65.00 155.00 40.00 125.00 $150.00 \\ 155.00$ 125.00 50.00 40.00 65.00 165.00 ChiCoin Starlite (5/54) ChiCoin Feature (7/54) ChiCoin Holiday (9/54) 65.00 2. 50.00 125.00 65.00 70.00 160.00 170.00 65.00 165.00 40.00 125.00 65.00 4. 170.00 35.00 125.00 ChiCoin Flash (ChiCoin Playtime (10/54) (10/54)70.00 175.00 70.00 170.00 40.00 60.00 70.00 170.00 95.00 185.00 70.00 170.00 (54) 50.00 120.00 4. ChiCoin Fireball (11/54) 4. ChiCoin Thunderbolt (12/54) (6/54)
4. Exhibit Star Shooting Gallery (9/54)
4. Exhibit Sportland Shoot-ing Gallery (11/54)
4. Exhibit "500" Shooting Gallery (255) 95.00 200.00 90.00 175.00 85.00 150.00 90.00 180.00 95.00 95.00 100.00 225.00 180.00 95.00 175.00 4. ChiCoin Triple Strike (2/55) 185.00 Gallery (3/55)
 Exhibit Treasure Cove Shooting Gal. (6/53
 Exhibit Jungle Hunt (3/57) 110.00 225.00 95.00 195.00 250.00 150.00 ChiCoin Arrow (2/55) ChiCoin Criss Cross Targette (1/55) 195.00 195.00 195.00 125.00 225.00 100.00 Un. Lightning (2/55) DeLuxe model _ 110.00 (6/55)200.00 260.00 125.00 110.00 200.00 35.00 n. Venus (3/55) DeLuxe model DeLuxe model ...
 ChiCoin Bonus Score Un. 40.00 130.00 4. 110.00 200.00 225.00 385.00 Games, Inc. Hunter (1/56)
 Genco Sky Gunner
 Genco Night Fighter
 Genco 2-Player Basketball
 Genco Piaco 1 (2011) 120.00210.00 ____ Un. Clipper (5/55) 150.00 230.00 125.00 210.00 (4/55)4. 195.00 265.00 4. ChiCoin Big League (5/55) DeLuxe model 125.00 215.00 65.00 70.00 4. 175.00 250.00 140.00 Un. Derby Roll (5/55) 125.00 4. ChiCoin Hollywood (5/55) 4. 215.00 4. ChiCoin Blinker (8/55) 175.00 260.00 4. ChiCoin Blinker (8/55) 195.00 275.00 (9/55) DeLuxe model 125.00 220.00 4. 125.00 225.00 Basketball 4. Genco Rifle Gal. (6/54) 4. Genco Big Top Rifle Gallery (6/54) 4. Super Model (12/55) 4. Genco Wild West Gun (2/55) 4. Genco Sher Packet Un. 5th Inning (6/55) 125.00 225.00 100.00 4. 185.00 DeLuxe model 125.00 230.00 4. (9/55) 195.00 250.004. Un. Capitol (6/55) 150.00 235.00 4. ChiCoin Bowling Team (10/55) 325.00 350.00 DeLuxe model 155.00 240.00 1 175.00 285.00 4. Un. Super Bonus (9/55) 180.00 250.00 150.00 275.00 4. ChiCoin Miami Sbuffle Genco Sky Rocket Rifle Gallery (5/55) DeLuxe model 185.00 255.00 4. 50.00 165.00 (10/56)150.00 280.00 4. **Un.** Top Notch (10/55) 270.00 325.00 4. Exhibit Twin Rotation 4. Genco Champion Base-ball (9/55) Top Notch Special 275.00 335.00 4. (5/52)50.00 110.00 150.00 285.00 4. Un. Regulation (11/55) 295.00 350.00 4. Genco Shuffle Target (7/51) Genco Quarterback (10/55) 15.00 25.00 4. DeLuxe model 295.00 360.00 140.00 290.00 ← TOTAL NO. TOTAL VALUE-←TOTAL NO. TOTAL VALUE-← TOTAL NO. TOTAL VALUE-

The Cash Box PRICE

Manufacturers New Equipment

The Cash Box, Page 76 • END OF MONTH INVENTORY ISSUE • September 28, 1957

| - | Ine Cus | it Dox | , rage | - |
|----|--|---|---|----|
| | | | | |
| | NUMBER OF EACH MA | CHINE | OWNE | D |
| | VALUE OF MACHINES H
FOR INVENTORY PURPOSES ASC
BY FIGURE BETWEEN LOW AND | IERE | ra nu f | |
| | BY FIGURE BETWEEN LOW AND | HIGH P | RICES | |
| | | | | * |
| | ARCADE EQUIPMI | ENT | (Cont | .) |
| 1 | 4. Genco Hi-Fly Baseball | | | |
| | (5/56) | 200.00 | 295.00 | |
| - | 4. Genco State Fair Rifle
Gal. (6/56) | 235.00 | 325.00 | |
| _ | 4. Genco Davy Crockett
Rifle (10/56) | 245.00 | 395.00 | |
| | 4. Genco Circus Rifle | | | |
| | (3/57)
4. Jack Rabbitt | $375.00 \\ 40.00$ | $\begin{array}{r} 425.00\\70.00\end{array}$ | |
| | 4 Jungle Joe | 40.00 | 60.00 | |
| | 2. Keeney Air Raider
2. Keeney Sub Gun | $\begin{array}{c} 50.00\\ 40.00\end{array}$ | $\begin{array}{c}150.00\\125.00\end{array}$ | |
| - | Keeney Texas Leaguer . Keeney Sportsman | 20.00 | 40.00 | |
| 1 | (11/54) | 125.00 | 175.00 | |
| 1 | 4. DeLuxe model
4. Keeney Ranger (3/55) | $130.00 \\ 220.00$ | $\begin{array}{r} 180.00\\ 240.00\end{array}$ | |
| _ | 4. DeLuxe model (3/55)
4. Lite League | $\begin{array}{r} 225.00\\ 30.00 \end{array}$ | $250.00 \\ 75.00$ | |
| 1 | 4. Mills Panoram Peak | 175.00 | 275.00 | |
| | 4. Mills Conv. for
Panoram Peek | 10.00 | 15.00 | |
| | 4. Muto. Atomic Bomber | 65.00 | 125.00 | |
| | Mutos. Ace Bomber Mutoscope Dr. Mobile | 85.00 | 140.00 | |
| | (Prewar) | $65.00 \\ 90.00$ | $\begin{array}{c} 150.00\\ 140.00\end{array}$ | · |
| 7 | Mutos. Fly. Saucers Mutos. Photo (Pre-War) | 125.00 | 270.00 | |
| -+ | 4. Mutos. Photomatic
DeLuxe | 145.00 | 300.00 | |
| | 4. Mutoscope Silver Gloves
4. Mutoscope Sky Fighter. | $\begin{array}{r} 120.00\\ 60.00 \end{array}$ | $200.00 \\ 135.00$ | |
| | 4. Mutos. Voice-O-Graph | | | |
| | 35c
4. Mutoscope K.O. Champ. | $145.00 \\ 275.00$ | $325.00 \\ 350.00$ | |
| 1 | 2. Mutos. Drive Yourself. | 395.00 | 525.00 | |
| - | 2. Mutoscope Rock 'n
Roll (7/56) | 30.00 | 100.00 | |
| -+ | 4. QT Pool Table
4. Quizzer | 40.00
50.00 | $65.00 \\ 70.00$ | |
| 4 | 4. Rockola World Series | 35.00 | 70.00 | |
| - | 4. Scientific Basketball 4. Scientific Batting Pr | $\begin{array}{r} 20.00\\ 30.00 \end{array}$ | 35.00
75.00 | |
| | 4. Scientific Pitch 'Em | 45.00 | 140.00 | · |
| | 4* Seeburg Bear Gun
4. Seeburg Chicken Sam | 50.00
45.00 | $\begin{array}{r} 150.00\\ 85.00 \end{array}$ | |
| - | 4. Seeburg Shoot the Chute
4. Seeburg Coon Hunt | -40.00
85.00 | 80.00
175.00 | |
| | 4. Set Shot Basketball | 125.00 | 225.00 | |
| | 4. Telequiz
4. Un. Team Hockey | $\begin{array}{c} 65.00 \\ 20.00 \end{array}$ | $\begin{array}{r} 125.00\\ 40.00\end{array}$ | |
| | 4. Un. Jungle Gun | 75.00
75.00 | $175.00 \\ 180.00$ | |
| | 4. DeLuxe model 4. United Carnival Gun | X | | |
| | (10/54)
4. DeLuxe model | $125.00 \\ 125.00$ | $185.00 \\ 190.00$ | |
| 7 | 4. United Bonus Gun | | | |
| | (1/55)
4. DeLuxe model | .195.00 200.00 | $\begin{array}{r} 240.00\\ 250.00\end{array}$ | |
| -+ | 4. United Super Slugger
(7/55) | 225.00 | 300.00 | |
| | 4. United Star Slugger | | | |
| | (4/56)
4. Un. Pirate Gun (10/56) | 270.00
325.00 | 325.00
395.00 | |
| _ | 4. Wilcox-Gay Recordio 4. Wms. DeLuxe World | 30.00 | 60.00 | |
| | Series (2/52) | 35.00 | 75.00 | |
| - | 4. Wms. DeLuxe Baseball (4/53) | 50.00 | 100.00 | |
| _ | 4. Wms. Pennant Baseball | 80.00 | 120.00 | |
| | 4. Wms. Super Pennant | | | |
| | Baseball (12/53)
4. Wms. Super Star | 80.00 | 130.00 | |
| | Baseball (12/53) | 85.00 | 150.00 | |
| | 4. Wms. Major League
Baseball (2/54) | 90.00 | 160.00 | |
| - | 4. Wms. All Star Baseball
(2/54) | 100.00 | 195.00 | |
| | (2/54)
4. Wms. Big League | | 190.00 | |
| | Baseball (3/54) | 125.00 | 195.00 | |
| - | 4. Wms. Jet Fighter
(10/54) | 125.00 | 225.00 | |
| - | 4. Wms. Safari (2/55) | 195.00 | 295.00 | |
| - | 4. DeLuxe model
4. Wms. Polar Hunt (355) | 195.00
200.00 | 300.00
300.00 | |
| | 4* Wms. Sidewalk Engineer | | 300.00 | |
| | (4/55) | 100.00 | 170.00 | |
| - | 4. Wms. King of Swat (5/55) | 150.00 | \$ 250.00 | |
| | 4* Wms. Four Bagger | | 0.00 | |
| | (4/56)
4. DeLuxe model | | 365.00
370.00 | |
| | 4. Wms. Polar Hunt (3/55) | 200.00 | 375.00 | |
| | 4* Wms. Crane (10/56) | | 200.00 | |
| | ← TOTAL NO. TOT | AL VA | LUE→ | |
| | | | | |

Products listed here are currentl prices, F.O.B. factory. AMI, INCORPORATED H-200 200-sel. phonograph H-120 120-sel. phonograph H-100 100-sel. phonograph HAB-200 Selective-play Hideaway HBB-200 Continuous-play Hideaway WQ-200 200-sel. Wallbox WQ-120 120-sel. Wallbox Bargrip Wallbox Bracket **Recessed Ceiling Speaker** Wall Speaker Corner Speaker АИТО-РНОТО СО. Studio Model "11"\$3,24 BALLY MFG. CO. ABC Super DeLuxe Bowler (6 Player, Puck Type) (6 Player, Puck Type) 8½ Foot Toonerville Trolley Sun Valley (In Line Game) 83 ABC Tournament 12½ Foot 14 Foot 12 Kiddie Ride) 83 Model T (without Record Changer) Model T (with Record Changer) 7 The Champion (With new-all-metal cabinet) CHICAGO COIN MACHINE CO. Classic Bowling League (6 Player) 13 Foot 16 Foot 18 Foot No List Price Authorized for Publication EXHIBIT SUPPLY CO. Pop-Gun Circus Tru-Bowler (Conversion Unit For Shuffle Games) 12 Foot 12 Foot 16 Foot Six-Pocket Pool 6 Peek Barrels, with base Nudist Colony (Ant Colony) 5 See-A-View Houses Card Vendor, with base Sin the Colony Single Column Double Column No List Price Authorized for Publication J. F. FRANTZ MFG. CO. Kicker & Catcher (Counter Game) ABT Challenger Pistol (Counter Game) ABT Guesser Scale ABT Rifle Sport (Shooting Gallery) Aristo Scale No List Price Authorized for Publication GENCO MFG. & SALES CO. Horoscope Fortune Teller Sweet Twenty One (2 Player Roll Down Game) Rotation Pool Gypsy Grandma Fortune Teller No List Price Authorized for Publication D. GOTTLIEB & CO. World Champ (Single Player, 5 Ba Continental Cafe (2 Player, 5 Ball No List Price Authorized for Publication INTERNATIONAL MUTOSCOPE CORP. Bang-O-Rama \$ 325.00 Voice-O-Graph, 45.78 RPM With Musical Unit 1,850.00 Without Musical Unit 1,750.00 Lord's Prayer Vendor 390.00 IRVING KAYE CO., INC. El Dorado-6 Pocket Pool\$ 495.00 DeLuxe-Bumper Pool 295.00 DeLuxe-6 Hole Pool 295.00 No List Price Authorized for Publication

| ly in 1 | production. Prices are manufacturers | ' list |
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| No List Price
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Bowl-O-Rama (6 Player)
14 Foot
11 Foot
True-Score (6 Player) 14 Foot
Super Big Tent
Snack Vender
Soup Vender
DeLuxe Hot Coffee Vender
DeLuxe Hot Coffee & Hot
Chocolate Combo Vender
Various Models of above | No List Price
Authorized for Publication |
| | ROCK-OLA MFG. CORP. | |
| 45.00 | Model 1455, 200 Sel.
Model 1454, 120 Sel.
Model 1452, 50 Sel.
Model 1450 | No
Authorize |
| 75.00
35.00
05.00
37.50 | 120 Sel.
Model 1546 Chrome Wall Box,
120 Selections
Model 1548, 50 Selection Wall
Box
1617—Hi-Fi Wall Speaker | List Price
d for Publi |
| 55.00
50.09
35.00 | Model 1906, Remote Volume
Control
Model 1927, Remote Volume
Control with Cancel Button | cation |
| 05.00 | J. P. SEEBURG CORP. | |
| 55.00 | KD200 Phonograph
L100 Phonograph | Aut |
| 35.00 | D3WA-Wall-O-Matic 200
MRVC3-Master Remote
Volume Control
HFCV2-8-High Fidelity
Wall Speaker
HFCV3-8-High Fidelity
Corner Speaker
HFCV1-12-High Fidelity
Recessed Speaker
PS6LZ-Power Supply
HFA1-L6-Power Amplifier | No List Price
orized for Publication |
| | UNITED MFG. CO.
Hi-Score Bowling Alley
(6 Player)
11 Foot | |
| | 14 Foot
Play Time (In-Line Game)
DeLuxe Bowling Alley
(6 Player)
11 Foot | No Pr
Authorized |
| | 14 Foot
18 Foot
Jumbo Bowling Alley
(6 Player)
13 Foot
16 Foot
20 Foot
Available in 25¢ Play, also
available in 2 plays—25¢ with
Credit Unit—Price on Request. | ice List
for Publication |
| | UNITED MUSIC CORP.
UPA-100 Sel. Phonograph | |
| | No List Price
Authorized for Publication | |
| | WILLIAMS MFG. CO.
Naples (2 Player, 5-Ball)
Kings (Single Player, 5-Ball)
6-Pocket Pool Table
Peppy, The Clown
No List Price
Authorized for Publication | |
| all)
l) | THE RUDOLPH WURLITZER (| |

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| HE RUDOLPH WURLITZER | CO. |
|--|---------------|
| Model 2100 Phonograph, 200
Sel., | 1 |
| Model 2104 Phonograph, 104
Sel., | Author |
| Model 2150 Phonograph, 200
Sel. | horiz |
| Model 5210 Wall Box,
200 Sel., 3-Wire | o Li |
| Model 5207 Wall Box,
104 Sel., 3-Wire | or P |
| Model 257, Stepper, 104 Sel
Model 5115 Hi-Fi Corner | rice
Publi |
| Speaker, 4"-5" Matched Cones | lication |
| Model 5116 Hi-Fi Corner
Speaker, 8" Heavy Duty with | no |
| Extended Range | |

A



September 28, 1957



MODEL 5250

Geared to the phenomenal success of 50-cent phonograph play, this sensational 200-selection Wurlitzer Wall Box makes half-dollar play possible from any spot in any location. Wherever installed it will mean greater profits. Features the same beauty and the same size as the Wurlitzer 5210 Wall Box which has won operator acceptance everywhere.

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PIONEERS OF 50-CENT PLAY

UNITED'S BRILLIANT NEW

EXACTLY LIKE REGULATION BOWLING TO 6 CAN PLAY

NEW

BIC



COMPOSITION BALL HITS THE PINS! (New Extra-Durable Pins)

ME UN EARNINGS

CREDIT UNIT ACCEPTS UP TO 20 QUARTERS AT ONE TIME FOR FUTURE PLAY ALSO OBTAINABLE AS ONE GAME FOR 25¢ CONVERTS EASILY TO REGULAR 10¢ PLAY!

NEW Ball-Rack Design cuts speed and noise of ball return . . . prevents pinched or bruised fingers HIGHLY INSULATED PLAY BOARD

QUIET

AND CUSHIONED BACK BOX ASSURE EXTREMELY QUIET PLAY

NEW STYLE

STREAMLINED CABINET ...lighter in weight . easier handling "JUMBO"-STRONG

New DROP-CHUTE MECHANISM

WITH NATIONAL REJECTOR on Pull-Dut Drawer far Easter Servicing ALL MECHANISM

LOCATED IN BACK-BOX with Hinged Insert for Easier Servicing

New LINK-DRIVE BALL-LIFT UNITED MANUFACTURING COMPANY Channel-Guided . . . Can't Jump the Track . . . prevents jamming

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2 EXPANDABLE SIZES 3 FT. LONG ... 16 FT. LONG ... AVAILABLE WITH EXTR SECTIONS FOR "JUMBO" EXPANSION

New LOCKED-IN BALL GATE... Ball positively held back when game is completed

Boost profits in SHUFFLE spots with new Bally ABCELEBONLER

PUCK SUPER-SIZE PINS OFFICIAL BOWLING SCORES DE LUXE CLUB-STYLED CABINET BOWLING BEAUTY BACKGLASS LIGHT-UP TOTALIZERS

SUPER-SIZE

SPEEDY PIN-SET

For biggest group-play . . and continuous repeat-play ... resulting in biggest shuffle-bowler earnings ... get Bally ABC SUPER DE LUXE BOWLER busy on location. Order now for immediate delivery.



See ball actually hit pins...just like real bowling...and you see why ABC TOURNAMENT is out-earning all other bowling equipment.

See Sensational New Sun Valley

All 25 numbers in Magic Squares or Magic Lines! Results: more score-juggling fun for players ... more profit for operators! Get your share ... Get Bally SUN VALLEY today. Need extra income quick? Plenty of locations are ripe for Bally Kiddie-Rides that take in \$50 to \$100 a week. WRITE

FOR DETAILS



space.

10 frames per player per game, played by single player or groups of 2 to 6 players. Available in either dime

play or one play for a

dime, 3 plays for a quarter. Requires only

81/2 ft. by 25 in. floor-

See your favorite distributor or write BALLY MANUFACTURING COMPANY • 2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS