

DLUME XVI

.....

SEPTEMBER 3, 1955

NUMBER 50

Ernest Tubb, one of the featured stars of WSM's Grand Ole Opry since 1943, is pictured here congratulating his son, Justin Tubb, who has now signed as a featured performer for the Opry also. Gabe Tucker, personal manager of the two Beeea recording artists, negotiated the contract. Ernest Tubb's latest record is "Yellow Rose Of Texas" backed with "A Million Miles From Here" while Justin's latest is "All Alone" and "Within Your Arms".

Seal C

15



BEEP BOOP (BOOP BEEP) THERE'S NOTHIN' LIKE LOVE

(FROM COLUMBIA PICTURE "MY SISTER EILEEN") 20/47-6224



SLOW TRAIN BLUES VIENNESE LANTERN

20/47-6225



"NEW ORTHOPHONIC" HIGH FIDELITY RECORDINGS



FOUNDED BY BILL GERSH

'olume XVI Number 50 September 3, 1955 Publishers BILL GERSH JOE ORLECK

he Cash Box Publishing Co., Inc. 26 West 47th Street, New York 36, N.Y. (All Phones: JUdson 6-2640) JOE ORLECK

CHICAGO OFFICE 32 West Randolph St., Chicago 1, Ill. (All Phones: DEarborn 2-0045) BILL GERSH Dan Parry

HOLLYWOOD OFFICE 6272 Sunset Blvd., Hollywood, Cal. (Phone: HOllywood 5-1702) JACK DEVANEY

NASHVILLE OFFICE 804 Church St., Nashville, Tenn. (Phone: NAshville 5-7028) CHARLIE LAMB

BOSTON OFFICE 1765 Commonwealth Ave., Boston 35, Mass. (Phone: ALgonquin 4-8464) GUY LIVINGSTON

LONDON OFFICE 17 Hilltop, London, N.W., England (Phone: Speedwell 2596) MARCEL STELLMAN

EXECUTIVE STAFF BOB AUSTIN, General Mgr., Music Dept. SID PARNES, Editor-In-Chief NORMAN ORLECK, Associate Editor IRA HOWARD, Associate Editor IRA HOWARD, Associate Editor CISSIE GERSH, Woman's Editor A. MARINO, Office Manager T. TORTOSA, Circulation POPSIE, Staff Photographer BRUNO DUTKOWSKY, Art Director

ADVERTISING RATES on request. All advertising doses Friday at 12 Noon preceding week of issue. Advertisements subject to approval of publishers. SUBSCRIPTION RATES \$15 per year anywhere in he U.S.A. Special listing for jobbers and distributors at 148 per year includes 40 word classified advertisement each week for an entire year (52 weeks) plus the full "ear's subscription free of charge. Airmail, First Class, us well as Special Delivery subscription rates on rejuest. Subscription rates for all foreign countries on

equest. THE CASH BOX covers the entire music industry, anging from retail record and music stores to disk ranging from retail record and music stores to disk vockeys, music publishers, recording artists, record nanufacturers, music composers and arrangers, radio and TV stations, and all others allied to the music industry throughout the world. THE CASH BOX covers the entire coin machine in-iustry all over the world. Operators, jobbers, distribu-ors, manufacturers and suppliers of automatic music, rending, service and amusement machines are covered. THE CASH BOX coverage extends to finance firms, loan organizations, factors, banks, and other financial

rending, service and amusement machines are covered. THE CASH BOX coverage extends to finance firms, loan organizations, factors, banks, and other financial institutions, expressly interested in the financing of coin machines of all kinds. "THE CASH BOX PRICE LISTS" (a combination of The Cash Box' former 'Confidential Price Lists' and The Cash Box' former 'C. M. I. [Coin Machines Industry] Blue Book') are the one and only officially recognized price quotations guide for all new and used machines in the United States and all over the world where Ameri-can made machines are used. "The Cash Box Price Lists" are an exclusive and copyrighted feature of The Cash Box. "The Cash Box Price Lists" are recognized officially by cities and states throughout the country as the "official price book of the coin machines industry." "The Cash Box Price Lists" are officially used in the settlement of teatates, for buying, selling or trading of all types of coin operated equipment and are also officially recognized for taxation purposes. "The Cash Box Price Lists" are used by finance firms, factors, loan companies, bankers, and all other financial institutions to guide them in the mak-ing of loans to members of the coin machines industry. "The Cash Box Price Lists" have been legally recognized in courts in the United States, Canada, and many foreign countries. Entire business transactions and legal cases countries. Entire business transactions and legal cases are based upon the quotations appearing in "The Cash Box Price Lists."

Copyright under the International Copyright Conven-tion. All rights reserved by the Pan American Copy-right Convention. Copyright 1955 by The Cash Box Publishing Co., Inc.

e Cash Ba

Week by week it becomes harder and harder to differentiate between the various categories of the music business. There was a time when a record automatically fell into either the pop, rhythm and blues, or country field. Today no such easy distinction is possible.

What is happening more and more in our national life is also happening in our music. An integration is taking place so that we are developing a taste which is a combination of all the regions of the United States rather than have different tastes kept exclusively for one area, one group of people.

The dominant factor in the interchange of musical tastes was World War II when upheavals in population made it possible for large numbers of our comtry's citizens to come into contact with the ways of life and the culture of those who lived in other areas. In the Army, young men from every state in the country were thrown together into one camp, one barrack where they had to learn to live with their fellow soldiers and where in time they learned to appreciate their buddies' musical tastes.

Since the war there have been two distinct factors affecting our pop music. One was the snrge of country songs which went pop one after another. The other was the still continning impact of Rock 'n Roll on the pop field.

Today, one can look over a list of pop records and not only see it loaded with Rhythm and Blues and Country songs, but in many cases the original artists from those fields are also leading in the pop field. A couple of striking examples are "Maybellene" and "Only You." The same artists are leading in both R&B and Pop with both of these songs. Chnck Berry is the artist on "Maybellene" and The Platters are the artists on "Only You."

With no more physical frontiers left to conquer, it almost seems as though we have set out to conquer our regional frontiers, make the advantages of each part of our country available to all the others.

This can only mean a greater appreciation of music and songs on the part of all our people and wider, expanding horizons for the music business as a whole.

The Cash Box, Music

Page 4





"It's What's in THE CASH BOX That Counts"

O DISK & SLEEPER

GOOD GOOD



DINAH WASHINGTON (Mercury 70694; 70694x45)

(3:00) [Crawford ASCAP—] The fascinating voice of the sparkling "Miss D" is pentrating as she offers a sexy, sultry rendition of a great standard. Top reading that'll make noise.

(1) "NOT WITHOUT YOU" (2:54) [Admont ASCAP—] The queen is equally enticing on this wonderful new ballad. Pretty melody with a won-derful set of lyrics. Strong two-sider for Dinab for Dinah.

CHRIS COLUMBO (AA 114; 45-114)

(2:50) [Southern ASCAP—Davis, Mur-ry] Chris Columbo does a sincere job on a tender, sentimental ballad. Pretty number executed with emotion. Pol-ished performance.

⁽¹⁾ DANCING ON MY HEART" (2:50) [Milton Kellem Music— Bartini, Meadows] Another heartfelt treatment of an appealing ballad.

THE CHEERS

(Capitol 3219; F-3219)

B "BLACK DENIM TROUSERS" (2:10) [Quintet BMI — Lieber, Stoller] A fast-moving novelty about a hot-rod terror is excitingly and hu-morously told by the "Bazoom" kids, the Cheers. It's a strong deck with a clever idea behind it. Could become the race with the teen-agers. the rage with the teen-agers.

Ge "SOME NIGHT IN ALASKA" (2:22) [Simon House BMI— Leven] A cute and inviting "Slow Boat To China" type lilter, is treated pleasantly by the crew. Ok deck.

THE SUNNYSIDERS (Marquee 1023; 45-1023)

B "FAIR DINKUM" (2:32) [Mills ASCAP—Morgan] With "Yellow Rose" the #1 seller, we can agree that marches are the rage. Here's an-other commercial marcher with a cute lyric happily styled by the Sunny-siders who waxed "Hey Mr. Banjo." Strong showing. Watch it.

"STAY ON THE SUNNY SIDE" G "STAY ON THE SUNNY SIDE" (2:08) [Amer. Academy ASCAP —Morgan, Malkin, Paul] Another happy deck with a bounce tempo. In the gang sing style.

VICTOR YOUNG ORCH. (Decca 29653; 9-29653)

B "AUTUMN LEAVES" (2:42) [Ardmore ASCAP — Kosma, Mercer, Prevert] With this beautiful classic hitting the big time once again, Victor Young issues his cover version. Lovely, string filled arrangement much like the hit recording.

G "TOY TIGER" (2:27) [Northern ASCAP—Mancini, Stein] This clever novelty is from the pic "Private War Of Major Benson." Good inter-pretation of a much recorded tune. As pic hits local theatres, disk will build.

SUSAN HUNTER (Decca 29643; 9-29643)

(2:24) [Mellin BMI—Mellin, Ca-han, Colombo] Susan Hunter gets a super, exciting backdrop from Sid Feller's ork as she cruises through a meduction comparement of a potential production arrangement of a potent tango item. Good job that could take off. Thrush is not a one-timer. She's here to stay.

(2:22) "THAT'S OK WITH ME" (2:22) [Mellin BMI—Ebb, Klein, Cole-man] An attractive shuffle rhythm jumper pertly handled. Multiple voic-ing is effective on this end too. Cute novelty that makes for a strong coupling.

SANDY STEWART

("X"-0156; 4X-0156)

"PUDDIN' N' PIE" (2:30) [Roosevelt ASCAP — Scott] A Tweedlee-deeish bouncer is rhythmi-cally presented by the peppy voice of Sandy Stewart. Spright ditty. Ok side

"IN NUEVO LAREDO" (2:38) [Trinity BMI — Hicks, Moore, Lowe, Carey] The thrush does a pol-ished job of multiple voicing on this waltz tempo country flavored ballad. Pretty deck loaded with warmth.

CONNIE FRANCIS (MGM 12056; K-12056)

(2:23) [Leeds ASCAP—Lewis, Stock] The lovely voice of little Connie Francis is sincere on this song about a young girl in love. Waltz tempo tune has a "Tennessee Waltz" flavor.

GOODY GOODBYE" (2:26) [Leeds ASCAP—Cavanaugh, Si-mon] A lively bouncer is here warbled by the pert voiced youngster.

HERB JEFFRIES (Olympic 501; 45-501)

G "LOVE ME OR LEAVE ME" [- Kahn, Donaldson] Herb "Flamingo" Jeffries gets a tremen-dous assist from the Hi-Lo's and Jerry Fielding's ork on a rhythm ren-dition of a current hit. Solid arrange-ment and delivery. A bit too late for maximum effect. maximum effect.

• "AUTUMN IN ROME" (2:51) [—Kahn, Weston] The title tune of a recent flicker is warbled with feeling by the rich voiced crooner.

MARGIE DeCHAINE (Arrow 103; 45-103)

"IF I HAD A DOLLAR" [-Sar-della] The cute little voice of young Margie DeChaine is inviting on this light and pleasing story about a little girl who tells what she would do if she had a dollar.

C "MOMMIES BIRTHDAY" [—de Chaine] Adults should get a kick out of this cute little lassie's song about her mother's birthday.





<text><text><text><text><text><text><text><text>





451 NO. CANON DRIVE • BEVERLY HILLS, CALIF.

9

"It's What's in THE CASH BOX That Counts"

September 3, 1955



RUSS MILLER (Kapp 124; 45-124)

B "COMES SPRING" (2:24) [Plan-etary ASCAP—Miller, Stevens] Russ Miller bows on Kapp Records with a warm and romantic ballad smoothly delivered. Tune has a charm all its own and the songster brings it out with his rich voice.

"I'M SURE" (2:55) [Dreyer ASCAP—Chase] The vocalist of-fers a simple and meaningful inspir-ational ballad on this end. Fits well into current popularity of such music.

RUSTY DRAPER (Mercury 70696; 70696x45)

(*SHIFTING WHISPERING SANDS" [Gallatin BMI—Gilbert, Gilbert] A haunting story is effectively recited and sung by Rusty Draper and a chorus. It's an unusual waxing of an item that could be a tremendous smash. Rusty has a strong version that's gonna make big noise.

G "LAST FRONTIER" [Columbia Pics ASCAP—] The artist is right at home on this deck as he fash-ions a western movie type tune. Has a guitar and choral accompaniment and an outdoor, cowboy atmosphere.

THE FOUR HUES (Crown 159; 45-159)

B "ROCK-A-BYE" (2:31) [Simon House BMI-Batton, Kay, Brooks] Babies will have a tough time falling asleep to this version of "Rock-A-Bye". It's a wild and exciting ren-dition of the tune. And it introduces the 4 Hues in classy form. Group is terrif. Side rocks.

General WE OUT OF YOUR HEART" (2:21) [Modern BMI-Grace] The crew blends smoothly on this easy lilting "Shine On, Harvest Moon" type of tune. Pleasant coupling.

DON CHERRY (Columbia 40544; 4-40544)

B "FIFTY MILLION SALTY KISSES" (2:53) [Ludlow BMI-Curtis] One of Don Cherry's strongest sides to date is this rockin' jumper Good job of belting on a clever lyric novelty novelty.

WHAT AM I TRYING TO FORGET?" (3:02) [Robbins ASCAP—Stutz, Barefoot] A pleasant delivery of an inviting but average ballad. Sentimental.

JUNE CHRISTY (Capitol 3213; F-3213)

(1) "KICKS" (2:04) [Marvin ASC AP—Fisher, Barr] A simple and fascinating Pete Rugolo backdrop is an excellent showcase for June Christy's polished vocal effort on this catchy novelty. Cute rhythm ditty.

(2:58) [Mark VII ASCAP— Heindorf, Cahn] Junie offers the bluesy title tune of the forthcoming Jack Webb pic. Thrush has a great voice but tune doesn't send us.





THE MARINERS Archie Bleyer continues to add Godfrey's ex-friends to his Cadence label and on his latest release he introduces the Mariners with a top drawer marching song that could establish the group as a big record name. It's a clever little ditty dubbed "(I Love You) Fair Dinkum". The quartet is assisted by a huge chorus and the resulting Dinkum". The quartet is assisted by a huge chorus and the resulting effect is delightful. "Steamboat Riverball", the flip side, is a ricky-tick washboard novelty that brings back the barber shop quartet type of stuff. The top half, the Au-stralian marching song is the one to watch. It'll be big. "SUDDENLY THERE'S A VALLEY" [Warman-Hill & Range BMI— Meyer, Jones] "THE NIGHT WATCH" [Copar BMI] JO STAFFORD (Columbia 40559; 4-40559)



JO STAFFORD

JO STAFFORD There isn't another artist on the Columbia roster who could have done "Suddenly There's A Valley" better than Jo Stafford does it on this record. It's the type of tune that fits the lark's style and voice perfectly. She reads this semi-re-ligious ballad with such emotion, that it's penetrating. A wonderful version of the tune. And it's sure to be a big seller. The lower lid "Night Watch" is another religious offering by the songstress. The top portion has the stuff.

"JOHNNY, BE SMART" (2:13) [Stratton BMI] "HEY, NAUGHTY PAPA" (2:14) [Leeds ASCAP] SARAH VAUGHAN (Mercury 70693; 70693x45)



SARAH VAUGHAN

• Sarah Vaughan has a hot two-sider in her latest Mercury release. One half is a latin tempo romantic item labelled "Johnny, Be Smart". It's a pretty combination of lyrics and melody and under the control of the skilled Miss Vaughan the ingredients blend excellently. One of the few rhumba beat releases to come out in a long time. The other half is a money winner too. It's a driving presentation of a rock n' roller dubbed "Hey, Naughty Papa". Youngsters will dig this one.

MANTOVANI ORCH. (London 1543; 45-1543)

(3:20) [Harms ASCAP—Porter] Cole Porter's greatest creation is ex-tremely beautifully fashioned by the whispering strings of Mantovani's ork. Lush and beautiful arrangement. Great piece of mood music. One of the maestro's best sides in a long while. while.

"OUR DREAM WALTZ" (3:06) [Burlington ASCAP—Coslow] A tender and enchanting waltz rendered with warmth and imagination. A stir-ring deck. Two good performances. In view of top-half's strength, lower por-tion will suffer tion will suffer.

THE FOUR TUNES (Jubilee 5212; 45-5212)

"BROOKLYN BRIDGE" (2:57) [Rene Pub. ASCAP—Rene] A warm and tender ballad is sincerely styled by the mellow blend of the Four Tunes. Pretty waltz tempo number. Reminiscent of "I Understand". Strong deck Strong deck.

"THREE LITTLE CHICKENS" [Lowell BMI—BURTON] The boys pull out all the stops and drive out a wild and rockin' jump deck. Boys work excellently on this end. Two good sides that could step out.

MARGIE RAYBURN (Capitol 3180; F-3180)

G "ALLEY OOP" (1:58) [Criterion ASCAP—Evans, Livingston] A lively and colorful ditty is given a po-tent reading by pert Margie Rayburn. Tune sounds like a production num-ber from a movie ber from a movie.

• "I LAUGHED AND LAUGHED" (2:20) [IRis BMI—Olofson, Far-non] The thrush is more effective on this tender romantic offering. A brokenhearted ballad sentimentally treated treated.

DIDO ROWLEY (Fabor 4006; 45-4006)

B "A SQUARE OF GINGHAM" (2:08) [Dandelion BMI-Rae, Thommen] A cute and inviting bouncer with a country flavoring, is pertly styled by Dido Rowley. Peppy deck with plenty of appeal.

"MY LITTLE KING" (2:46) [Dandelion BMI-Rose] The thrush does a touching job as she sings a wonderful song about her little son. Tugs at the heartstrings of parents. parents.

JOHNNY MADDOX (Dot 15408; 45-15408)

(1:52) [Feist ASCAP—Mahoney, Wenrich] The cornball king, Johnny Maddox, lets his fingers fly over the keyboard as he bounces over a wonder-ful oldie. Chorus sings along. Good "WHEN YOU WORE A TULIP"

G "DO IT AGAIN" (2:01) [Harms ASCAP — DeSylva, Gershwin] Another wonderful oldie is delight fully treated on this end to make the platter a happy coupling. Good juke fare.

A Great New Hit From Out Of The West! "THE SHIFTING WHISPERING SANDS"

Sung by



Complete On One Side

No. 70696

A Great Follow-up To "The House Of Biue Lights" A Record That Really Rocks Chuck Miller And His Trio

"HAWKEYE"

No. 70697



CHICAGO 1, ILLINOIS

"It's What's in THE CASH BOX That Counts"

What A Ride !



CHICAGO, ILL.—Ralph Marterie rides a bucking B-47 Jet engine during rides a bucking B-47 Jet engine during his inspection of a Strategic Air Com-mand plane while playing at Eielson Air Force Base in Alaska. Ralph is getting another kind of ride with his newest Mercury disk "Toy Tiger" which looks as though it's going to make plenty of noise.





In the blazing heat of London a packed Palladium cheered Ted Heath as he and his band gave the last of the famous "Swing Sessions". Though this was a great show I could not help but feel sad that this wonderful institution on a Sunday night was coming to a close. I think Ted felt the same. to a close. I think Ted felt the same. I spotted many famous personalities who had come to this event. Among them were Mr. and Mrs. David (Holi-day For Strings) Rose, Lita Roza, Denis Lotis (who also took part in the show) and U.S. singing star Al Martino... A new show opens at the Picadilly Theatre on the 15th Sep-tember titled "Romance in Candle-light" The book is written by Eric tember titled "Romance in Candle-light". The book is written by Eric Maschwitz and Siegfried Gayer, with music by Sam Coslow. It stars French-man Jacques Pils and Sally Ann Howes.

Every week we read in our papers how BBC is ready to counter-act every move of Commercial T.V. with bigger names and better shows. Judg-ing from all the fuss, the choice will be so varied that it seems unlikely anyone will leave home after Sep-tember 23rd. . . It is certain that Swedish singing star Bibi Johns will make more than one return visit to these Isles. She was a great success

will make more than one return visit to these Isles. She was a great success on the Ted Ray T.V. show. Who could want more than a beautiful Swedish Bombshell who can sing too! It seems possible that the pic "Pete Kely's Blues", starring Jack Webb, will give a Midnight Matinee to aid the Musicians Social and Benevolent Council Council. .

The BBC show band has signed a new vocalist who shows lots of prom-ise. Her name is Janie Marden. . . . Beginning October Chet Baker and his group will appear at concerts in France, Holland, and Scandinavia. He will be supported by one of England's top outfits, the Tony Crombie band. Winifred Atwall who is in Austra

Winifred Atwell, who is in Australia for over a year now, has been doing the most sensational business ha for over a year now, has been doing the most sensational business ever known Down-Under and won't be back to England before March 1956... Jack Pane started his new D.J. series titled British Bandbox. Show goes out on Sunday and has forty-five minutes of peak listening time devoted to some of Britain's top Dance bands and instrumentalists. Dance bands and instrumentalists. ... There is still more and more demand for those Slim Whitman records be-cause of "Rose-Marie."

This Weeks best selling pop singles: (Courtesy "New Musical Express")

- "Rose Marie"-Slim Whitman (London)
- "Cool Water"-Frankie Laine (Philips)
- 3. "Evermore"-
- ·Ruby Murray (Eng. Columbia) 4. "Ev'rywhere"-
- David Whitfield (Eng. Decca) 5. "Dreamboat"-
 - Alma Cogan (HMV)
- 6. "Learnin' The Blues"-Frank Sinatra (Capitol)
- 7. "Strange Lady in Town"-Frankie Laine (Philips) 6. "Everyday of my Life"-
- Malcolm Vaughan (HMV) .9. "Unchained Melody"-
- Jimmy Young (Eng. Decca) "I Wonder"-
- 10. Dickie Valentine (Eng. Decca)



NEW YORK:

Page 10



<text><text><image><text>

CHICAGO:

<section-header><section-header><text><text>



September 3, 1955

HOLLYWOOD:



<text>



10. Man In A Raincoat "

New Hubbard Show



CHICAGO-Eddie Hubbard's new radio show from the famous Ricketts radio show from the famous Ricketts Restaurant on Chicago Avenue opened with a surprise 3-gun salute from Dorothy Collins, Eydie Gorme, and Rosemary Clooney on Monday, Aug. 15, on WJJD (2:05 to 3 p.m.). The trio of lovely ladies, hosted by Julian Schwarts, new owner of Ricketts, gave Hubbard a proper gay lounghing of his first.in-a-long time

launching of his first-in-a-long time interview show, with happy exchanges of news from the film, TV, and record worlds, but the main conversation off-mike was "baby-talk" on Dorothy's Deborah, and Rosemary's Miguel Jose. Music, news and top-name talent Music, news and top-name talent

interviews will be the format under the smiling guidance of the genial disk-jockey Hubbard every day, Mon-day through Friday, with news for women and homemaking also a fea-ture ture

ture. Eydie Gorme, lovely singing favor-ite on the Steve Allen "Tonight" Show is appearing at the Chicago Theatre; Dorothy Collins "Hit Parade" is in town for the first Chez Paree appear-ance, and the vivacious Rosemary Clooney was zipping through Chicago with husband, Jose Ferrer, and talk-ing about her "Sailor Boys Have Talked To Me In English" record on Columbia Records.

Lengsfelder To Produce Five More 12" LPs

NEW YORK-H. J. Lengsfelder, following his successful LP, "Musical Notes From A Tourist's Sketch Book," has produced five more 12" LPs. Lengsfelder will again use the World Symphony Orchestra.

The first album, due to be released this week, is titled "Musical Headlines." It will consist of "headlines"



and his GREENLIGHTS

featuring Rita Delmor on CORAL RECORDS

* * * * * *

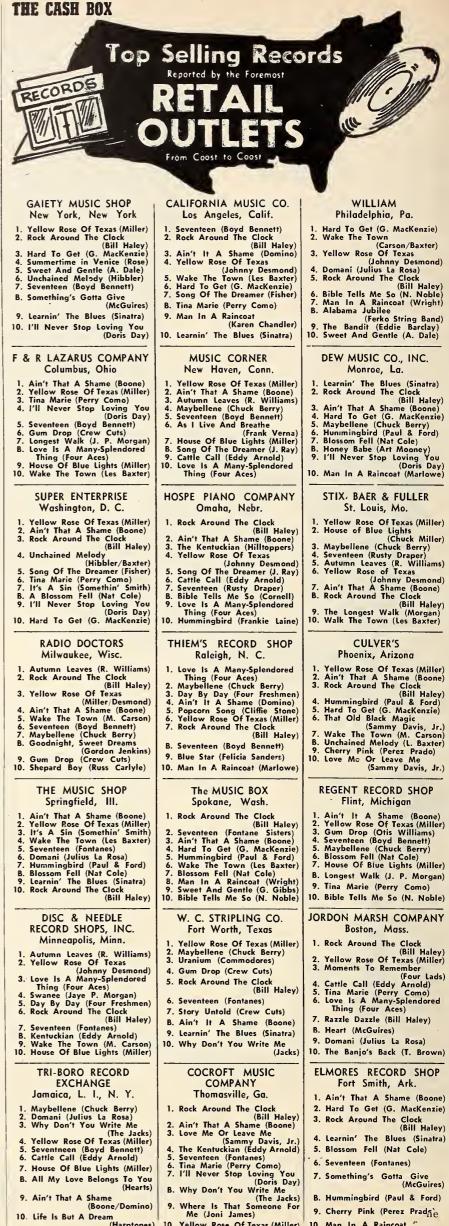
MYERS MUSIC INC.

122 No. 12th St. Phila. 7, Pa.

like: "South American Complications," "Meddling In The Middle East," "Is-rael Celebrates Birthday," "Germany Signs Pact," "Atomic Test," and the local "headlines" like: "Haze Over The Hudson," "Traffic Tie-Up," "Miss Mason Was Married," "Racing Chart" and "Supreme Court In Session."

For the back of the record jacket, Lengsfelder obtained permission to use the pictures of 59 leading news commentators from all over the country. They are: Cedric Adams, Martin Agronsky, Spencer Allen, Kenneth Banghart, Gay Batson, Morgan Beatty, Ed Blair, Frank Blair, Larry Blenheim, George Brooks, Brandon Chase, Ray Clark, Jud Collins, John Connelly, George Hamilton Combs, Walter Cronkite, Elmer Davis, Rex Davis, Alex Dreier, John Facenda, John Henry Faulk, Cedric Foster, Lawrence H. Fuchs, Ben Grauer, Barry Gray, Warren Guthrie, Joseph G. Harsch, Gabriel Heatter, Quincy Howe, Chet Huntley, Robert F. Hurleigh, Bill Ingram, Allan Jackson, H. V. Kalten-born, Al Kenngott, Bill Lang, Don Lewis, Fulton Lewis, Jr., Keith McBee, John K. M. McCaffery, Jim McNamara, John K. M. McCaffery, Jim McNamara, Dick Osgood, Gordon Owen, Drew Pearson, Elmer Peterson, Frank Rey-nolds, Peter Roberts, Herb Robinson, Don Russell, Eric Sevareid, Ivan Smith, George E. Sokolsky, John Ca-meron Swaze, Henry J. Taylor, Joe Templeton, Lowell Thomas, John W. Vandercook, Bob Wilson and Walter Winchell Winchell.

The other four 12" LPs will be re-leased during September and October. Lengsfelder says they will contain interesting promotional tie-ins with well known personalities or industries



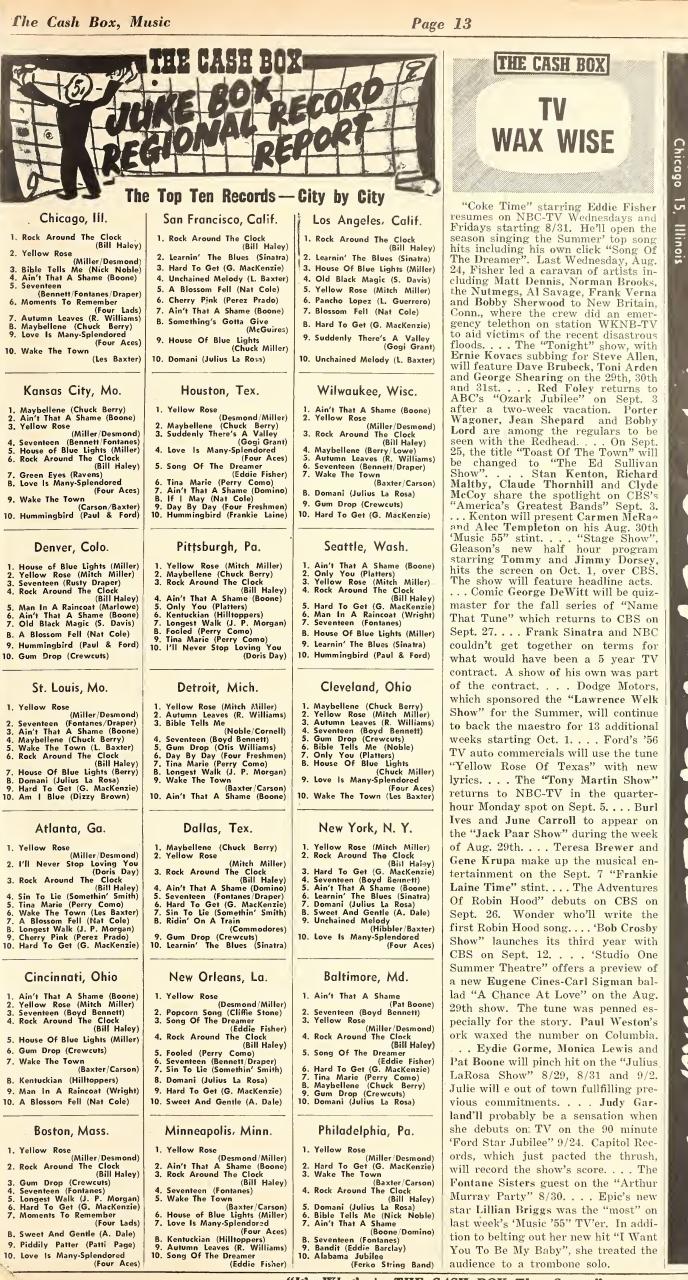
10. Life Is But A Dream (Harptones) 10. Yellow Rose Of Texas (Miller) "Only those records best suited for commercial use are reviewed by THE CASH BOX"

S

tage

Grove

က



- 1. Yellow Rose (Miller/Desmond) 2. Rock Around The Clock
- Clock (Bill Haley)
- 2. Rock Around (Bill Hatey) 3. Gum Drop (Crewcuts) 4. Seventeen (Fontanes) 5. Longest Walk (J. P. Morgan) 6. Hard To Get (G. MacKenzie) 7. Moments To Remember (Four Lads)
- B. Sweet And Gentle (A. Dale)
- 9. Piddily Patter (Patti Page) 10. Love 1s Many-Splendored (Four Aces)

"It's What's in THE CASH BOX That Counts"

star Lillian Briggs was the "most" on last week's 'Music '55" TV'er. In addi-

tion to belting out her new hit "I Want

You To Be My Baby", she treated the

audience to a trombone solo.

- - (Boone/Domino) B. Seventeen (Fontanes) 9. Bandit (Eddie Barclay) 10. Alabama Jubilee (Ferko String Band)

Top 15 Best Selling Pop Albums

1.	LOVE ME OR	
		Doris Day (Columbia CL 710; EPB 540)
2.	LONESOME ECHO	
		(Jack Webb & Various Artists (RCA Victor
		LPM 1126)
2	PETE KELLY'S BLUES	Original Sound Track (Columbia CL 690;
3.	PETE KELLT'S BLUES	B 2103, 4, 5)
		Peggy Lee & Ella Fitzgerald (Decca DL 8166;
		ED 2269)
А	IN THE WEE	
·+.	SMALL HOURS	
r		Frank Sinatra (Capitol W 581; EBF 1, 2-581)
Э.	STARRING SAMMY	Sammy Davis, Jr. (Decca DL 8818;
	DAVIS, JR.	ED 2214-5, 6)
6.	THE STUDENT PRINCE.	
		ERB 1837)
7.	DAMN YANKEES	Original Cast (RCA Victor LOC 1021;
		EOC 1021)
8.	OKLAHOMA	Original Movie Cast (Capitol SAO 595)
9.	I LIKE JAZZ	Various Artists (Columbia JZ 1)
10.	INTERRUPTED	
	MELODY	Original Sound Track (MGM E 3185; x 304)
11.	SOMETHING COOL	June Christy (Capitol H516)
12.	HOLIDAY IN ROME	Michel LeGrand (Columbia CL 647; B 497, 8)
	MUSIC FOR TONIGHT	Steve Allen (Coral)
14	MUSIC FOR LOVERS	
14.		Jackie Gleason (Capitol H 352; EBF 352)
15	THIS IS CHOIS	Chris Conners (Pathlaham BCD 20)
1.5.		Chris Connors (Bethlehem BCP 20)





NEW YORK-Martin Block, Dean NEW YORK—Martin Block, Dean of Disk Jockeys, gives a few pointers to Dean Cal Cagno, of WGBB, Free-port, L. I. At fourteen, Dean, who writes and produces his own teenage show, is considered the world's young-est dick look was a groat est disk jockey. Block was a guest on Dean's show via tape interview.

A Good Thing

NEW YORK-"Autumn Leaves" has always been a favorite of Dave Kapp's. Kapp, whose "Autumn Leaves" by Roger Williams on Kapp Records has moved into the number 11 spot in national retail sales, was originally introduced to the tune by Bing Crosby, who called him from France about it.

Kapp subsequently cut Crosby, Carmen Cavallero, Artie Shaw and the Melachrino String.

His fifth and final version of the tune has been steadily growing stronger with each week, and its current position of number 11 in the retail sales charts helps to establish a new star for the Kapp label.



POPULAR

"VIENNA HOLIDAY"-Michel Legrand and his Orchestra-Columbia CL 706 (12" LP)

VIENNA, HOLDAT — MICHEL Legrand and his Orthestra—Common CL 100 (12" LP)
VIENNA, CITY OF MY DREAMS; TALES FROM THE VIENNA WOODS; VILIA; EMPEROR WALTZ; SERENADE; MERRY WIDOW WALTZ; CAFE MOZART WALTZ; BLUE DANUBE; PIZZACATO POLKA; CAPRICE VIENNOIS; THE OLD REFRAIN; ARTIST'S LIFE WALTZ; THIRD MAN THEME; VIENNA, CITY OF MY DREAMS.
A name to remember is Michel Legrand. It's the name of a 22 year old youngster who in the near future may become one of the best arrangers of orchestral music. He is the son of a well known French composer Raymond Legrand and is now, at 22, one of the biggest music names in France. Americans first got a healthy sampling of this maestro's brilliance on his first Columbia LP "I Love Paris". An LP that broke the top ten list. He followed with another smash LP, "Holiday in Rome". Now as his following continues to build by leaps and bounds, Legrand takes the listener on a Vienna Holiday. Of course, most of the ear the "end" in mood nusic. Looks like another top seller. Legrand has a great imagination and a fascinating feeling for a melody. He's here to stay.

"THE MUSIC FROM OKLAHOMA"—Nelson Riddle and his Orchestra—Cap-itol T 596 (12" LP) I CAIN'T SAY NO; THE SURREY WITH THE FRINGE ON TOP; PEOPLE WILL SAY WE'RE IN LOVE, ALL ER NOTHIN'; MANY A NEW DAY; OKLAHOMA; POOR JUD IS DEAD; KANSAS CITY; OH WHAT A BEAUTIFUL MORNIN'; THE FARMER AND THE COWMAN; OUT OF MY DREAMS.

Whenever a big musical event hits the movies or the Broadway stage, it's almost always the original cast recording of the score that's the best selling LP. How-ever, there are also untold sales in the instrumental recording of the melodies from these scores. And Nelson Riddle ought to have a hot item in this imagi-nary arranged album of the music from the forthcoming Todd-AO pic "Okla-homa". The score needs no further praise since for years, it has been hailed as the most beautiful of all Broadway productions. Riddle has done a top job.

the most beautiful of all Broadway productions. Knode has done a top job. "GIRL MEETS BOY" a story in music with Peggy King, Jerry Vale and Felicia Sanders with Percy Faith Orch—Columbia CL 713 (12" LP) THE BOY NEXT DOOR; WOULD YOU LIKE TO TAKE A WALK; ALL I DO IS DREAM OF YOU; LET'S FAIL IN LOVE; YOU BETTER GO NOW; GOODNIGHT MY LOVE; I WANNA BE LOVED; TEMPTATION; CONFLICT; IT'S EASY TO REMEMBER; JUST ONE MORE CHANCE; LOVE IS HERE TO STAY. The age old story of girl meets boy, girl loses boy, girl gets boy is beautifully told in music by three of Columbia's youngsters, Peggy King, Jerry Vale and Felicia Sanders. Peg plays the girl next door, Jerry the boy next door, and Felicia portrays the third party of the triangle love affair. Eleven standards are used to tell the romantic episode. It's an excellent idea produced by Irving Townsend and wonderfully presented by the three polished performers. Could be a big seller. It's certainly a most appealing LP. Cover has twelve panels with drawings of the various stages of the romance.

"PARIS AFTER DARK"-Cyril Stapleton and his Orchestra-MGM E 3206

 (12" LP)
 UNDER PARIS SKIES; AUTUMN LEAVES; QUE RESTE-T-IL DE NOS AMOURS; TROIS FOIS MF°CI, JE N'EN CONNAIS PAS LA FIN; DOMINO, L'AME DES POETES; C'EST SI BON; PADAM, PADAM; LA VIE EN ROSE; COMME CI, COMME CA; PIGALLE.
 Cyril Stapleton and his orchestra transport the listener to Paris after dark with a romantic album comprised of twelve of France's best known and best loved standards. The music is tender and heart warming and casts such a delightful standards. The music is tender and heart warning and casts such a delightful mood. A wonderful LP for anyone who wants to add that continental atmos-phere to his house party. And for easy listening at the end of a busy day, this album is perfect. It's ultra soothing. The concertina plays an important role.

"FOLK SONGS OF THE NEW WORLD"-The Roger Wagner Chorale-Cap-

"FOLK SONGS OF THE NEW WORLD"—The Roger Wagner Chorale—Cap-itol P 8324 (12" LP) BLACK IS THE COLOR; I'VE BEEN WORKING ON THE RAILROAD; WAYFARING STRANGER; CINDY, I WONDER AS I WANDER, ON TOP OF OLD SMOKEY; SHENANDOAH; SKIP TO MAH LOU; HE'S GONE AWAY; DRUNKEN SAILOR; STREETS OF LAREDO; SOMETIMES I FEEL LIKE A MOTHERLESS CHILD; BLUE TAIL FLY. In this reviewer's opinion, there is no more-beautiful music than our own folk songs—songs from the soul of the people expressing both joy and sadness. And after listening to the Roger Wagner Chorale we are even more convinced of the material's great spirit. Although the lively happy numbers listed are full of verve and color, the laments and spirituals touch us most. The group shines on "Black Is The Color", "Sometimes I Feel Like A Motherless Child" and "Shenandoah", three pieces that should convince any potential buyer of this LP's excellence. Marilyn Horne, Salli Terri and Harve Presnell are top soloists.

LP's excellence. Marilyn Horne, Salli Terri and Harve Presnell are top soloists.
"MOVIE POP PARADE"—David Rose, Alan Dean, Billy Eckstine, Kay Armen, Charles Wolcott, LeRoy Holmes, James Brown, Elliott Bros., The Naturals, Billy Fields—MGM E 3220 (12" LP)
SUMMERTIME IN VENICE; LOVE IS ALL THAT MATTERS; LOVE THEME FROM "BLACKBOARD JUNGLE"; LOVE IS A MANY-SPLENDORED THING; LOVE ME OR LEAVE ME; LAND OF THE PHARAOHS; KENTUCKIAN SONG; SOLDER OF FORTUNE; MARTY; THE GIRL UPSTAIRS; LA LA LU; YOU AND YOU ALONE.
Hollywood continues to be a major factor in the production of hit tunes. On this album, members of the MGM roster fashion a dozen top film tunes from pics that are currently touring the local theatres. All of these sides were previously released on single records and this disk is merely a collection of the numbers. Not many of the twelve tunes have become big hits. Only "Love Me Or Leave Me" and "The Kentuckian Song" have stirred up a fuss. But "Love Is A Many Splendored Thing" looks like it'll go right to the top, and David Rose's instrumental rendition of the song is the highlight of the LP. It's a beautiful recording and will probably be the clincher for a hesitant customer.

"GREAT BAND MUSIC"-Paul Lavalle and the Cities Service Band of Amer-

"GREAT BAND MUSIC"—Paul Lavalle and the Cities Service Band of America—RCA Victor LPM 1133 (12" LP)
LA GAZZA LADRA; FOLK SONG SUITE; THE BRASS BAND; MARCH AND PROCESSION OF BACCHUS; UNDER THE DOUBLE EAGLE; THE UNIVERSAL JUDGMENT; SUMMER DAY SUITE; BUGLE CALLS A-PLENTY; WESTERN ONE-STEP; TRUMPET AND DRUM; WHEN THE SAINTS COME MARCHING IN.
Probably the country's best known band is Paul Lavalle's Cities Service Band of America. His regular radio shows and appearances throughout the country have won him countless fans. On this LP he presents a typical concert that the band would offer in any city at any time. The album features a wonderful band arrangement of "When The Saints Come Marching In". Although disk has a limited appeal, for those who love bands this LP is a must.

It's No Lie



CLASSICAL

"29 CLASSICS YOU SHOULD KNOW"—Camden Records CFL 103 (6—12" LP)

LP) DER ROSENKAVALIER SUITE, R. STRAUSS; WILLIAM TELL OVERTURE, ROSSINI; IB12 OVER-TURE, TCHAIKOVSKY; FINLANDIA, SIBELIUS; MARCHE SLAVE, OP. 31, TCHAIKOVSKY; HUNGARIAN RHAPSODY NO. 6, LISZT; THE MOLDAU, SMETANA; PEER GYNT SUITE NO. 1, OP. 46, GRIEG; PEER GYNT SUITE NO. 2, OP. 55, GRIEG; DREAM PANTOMIME, FROM HANSEL AND GRETEL, HUMPERDINCK; CAPRICCIO ITALIEN, OP. 45, TCHAIKOVSKY; A NIGHT ON BARE MOUNTAIN, MOUSSORGSKY, I'ARLESIENNE SUITE NO. 2, BIZET; THE SORCERER'S APPRENTICE, DUKAS; CAPRICCIO ESPAGNOL, OP. 34, RIMSKY-KORSAKOFF; MEPHISTO WALTZ, LISZT, SLAVONIC DANCES, OP. 46, NO. 1-8, DVORAK; LES PRELUDES, LISZT; TALES FROM THE VIENNA WOODS, J. STRAUSS, JR.; ORPHEUS IN HADES OVERTURE, OFFENBACH; DANCE OF THE SEVEN VEILS, FROM "SALOME", R. STRAUSS; DANCE MACABRE, SAINT-SAENS. Camden Records newest super package is a six lp release offering 29 of the most popular pieces of a "war horse" designation. It will have great appeal to the largest portion of the classical market. It includes items with which we are all most familiar through school, radio and movie indoctrination. The album provides the initiate with an immediate basic library. The recordings are good, taken from the RCA Victor files, and offer what represents an inconceivable bargain. When all the music listed above can be bought for \$10.98—and top flight recordings at that—it should be a big sales item for the stores.

"THE SMILING BACH"—RCA Victor LM 1877 (1—12" LP) In an endeavor to prove that J. S. Bach was not the dour visaged person it has always been claimed he was, Victor has put together 14 different pieces that purport to show the gaiety and merriment that was part of his music. From its vast vaults RCA Victor has chosen some top names among the conductors and artists to interpret Bach's lighter moods. All listeners may not derive what is intended from the offerings, but they will certainly enjoy the music presented. Fritz Reiner, Leopold Stokowski and Serge Koussevitsky are the conductors. Others heard are Wanda Landowska, the Robert Shaw Chorale and Eileen Farrell.

"MUSIC OF MODERN NORWAY" Vol. 4—Mercury MG 90002 (1—12" LP) The Oslo Philharmonic Orchestra, Odd Gruner-Hegge Conductor CONCERT OVERTURE, OP. 2, BRAEIN; 2 EDDA SONGS, OLSEN; PARTITA SINFONICA "THE DROVER", JENSEN; PAN, SYMPHONIC MUSIC, OP. 22, JOHANSEN; OLAV LILJEKRANS, EXCERPTS, EGGEN.

EXCERPTS, EGGEN. Mercury continues in its highly commendable series presenting Modern Nor-wegian music. Its latest offers music from the pens of Edvard Fliflet Braein; Sparre Olsen; Ludvig Irgens Jensen; David Monrad Johansen, and Arne Eggen. It is a music that contrasts with the climate of the country from which it orig-inates. It is a melodic, warm, gay, sad, exciting music. The album holds much in store for the initiates to Norwegian music as well as those who are familiar with its products. with its products.

JAZZ

"JOLLY JUMPS IN"—Pete Jolly—RCA Victor LPM 1105 (1—12" LP). WILL YOU STILL BE MINE, EL YORKE, JOLLY JUMPS IN; I'VE GOT YOU UNDER MY SKIN; I'M WITH YOU; PETE'S MEAT; IT MIGHT AS WELL BE SPRING; WHY DO I LOVE YOU; THAT'S ALL; JOLLY LODGER; BEFORE AND AFTER. A new personality appears on the jazz scene as RCA Victor presents Pete Jolly, his trio and sextet. Jolly is a versatile young man of 21 who is equally at home at the piano, accordion, or penning a new tune. Jolly is represented in all three facets in "Jolly Jumps In". Most in evidence is his obvious talent on the key-board. He is an exciting performer and one who should make vast strides toward great public acceptance with this release. Jolly is given solid support by stars Shorty Rogers, Shelly Manne, and Jimmy Guiffre, as well as Curtis Counce, bass; and Howard Roberts, guitar.

SONGS BY BOBBY SHORT—Atlantic 1214 (1—12" LP) I LIKE THE LIKES OF YOU; NOW; ISLAND IN THE WEST INDIES; SUDDENLY; YOU'RE NOT MY FIRST LOVE; SWEET BYE AND BYE; FROM THIS MOMENT ON; DINAH; YOU MAKE ME FEEL SO YOUNG; MANHATTAN; I CAN'T GET STARTED; AUTUMN IN NEW YORK; GIMME A PIGFOOT.

Bobby Short sings and plays in the Short stylized manner. The pianist-singer's interpretations will appeal to the sophisticate-salon type audience. The longer one listens to Short, the more his appeal grows. He has a freshness and vibran-cy that lends sparkle to the tunes. Interesting inclusion is the driving blues, "Gimme A Pigfoot". A pleasing release that will afford many hours of relaxed listening.

"THE SONS OF SAUTER FINEGAN"—RCA Victor LPM 1104 (12" LP) BACK IN YOUR OWN BACKYARD, I SURRENDER DEAR, STREET OF DREAMS, LIP SERVICE; TWO BATS IN A CAVE; MAD ABOUT THE BOY, OVER THE RAINBOW, NON-IDENTICAL; EASY TO REMEMBER; NIP AND TUCK; FASCINATING RHYTHM; PROCRASTINATION. Everyone familiar with the excellent music which the Sauter-Finegan orchestra presents, is also familiar with the tremendous size of the instrumental aggrega-tion. On this LP, only seven members of the band team up with the boss Bill Finegan at the piano to offer a dozen modern jazz numbers many of which are standards. The crew works in an informal and relaxed manner and each soloist is given complete freedom when it comes his turn. Finegan is assisted by Bobby Nichols, trumpet and flugel horn; Nick Travis, trumpet and valve trombone; Sonny Russo and Tommy Mitchell, trombone; Joe Venuto, marimba and vibes; Francis James on bass; and Mousey Alexander on drums. The boys work very smoothly together. Jazz enthusiasts will probably get a kick out of this item.

smoothly together. Jazz entnustasts will probably get a KICK out of this item.
"THE LOU STERN 3, 4, and 5"—Epic LN 3148 (1—12" LP)
ULLABY IN RHYTHM; LOVE WALKED IN; JEEPERS CREEPERS; JIM AND ANDYS; GONE WITH THE WIND; PRELUDE TO A KISS, THERE'S A SMALL HOTEL; I CONCENTRATE ON YOU; MING TREE; EAST OF SUEZ; MY BABY JUST CARES FOR ME; JOBOLU.
Lou Stein offers the listener three different combos, giving his audience a chance to compare the sounds of one group as against the others. Stein uses piano, bass and drums as the trio; adds the sax to complete a quartet; drops the sax and adds two French horns to make up the quintet. The addition of the French horns is an innovation as they are rarely used in jazz, tho we do recall some instances of their inclusion. The album includes some rhythm numbers delightfully mixed with reflective and moody music. The different sounds arrived at by the three combos tend to relieve the possible monotony of listening to a dozen tunes with the same instrumentation. An interesting and enjoyable album. album.



WORCESTER, MASS.—John Bassett, M. C. of WNEB'S P. M. 1230 Club and Somethin' Smith & The Redheads, register (from left to right) surprise, bemusement, happiness and approval over their latest Epic smash "It's A Sin To Tell A Lie"

Ruby Records Formed in Wash., D. C.

WASHINGTON-Ruby Records has opened offices here, first local company to enter the popular recording field with a national distribution of discs featuring big-name talent.

Jim Sfarnas, Washington attorney and promotion director of the Lotus Restaurant here, has announced the first record under the Ruby label will be issued this fall. Dolley McVey, backed by a top New York band conducted by a well-known arranger, has recorded "It's My Heart" and "Nobody Told Me" for national release in September.

Sfarnas, who is managing director of the Washington firm with offices in the International Building, said pressing and processing will be done under a special arrangement with Capital Records, New York City. The record releases will appear under the Ruby name, however, he pointed out.

The new enterprise in the Nation's Capital is in line with a national trend toward independent record companies in view of the recent success of offlabel companies producing hit records, Sfarnas said.

Miss McVey, 23-year-old songstress, has appeared in Washington and Miami nightclubs and is best known as the "Telephone Girl."

Miss McVey used to sing duets with Eddie Fisher on the old Horn and Hardart Children's Hour over Radio Station WCAU in Philadelphia when both were toddlers.

Among the top-name artists in show business considering record dates with Ruby is Bob Eberly, for-

The Mariners Sign With Cadence

NEW YORK-The Mariners have been signed to a recording contract by Cadence Records, it was announced this week by Archie Bleyer, president. The singing quartet, recently on Columbia Records, were anxious to reunite with Bleyer because of their close association with him when they appeared regularly on the Arthur Godfrey radio and television programs.

The four ex-Coast Guardsmen left the show last Spring and since then have been touring the country playing the top clubs, theaters, and auditoriums. In this period of time, General Artists Corporation has obtained bookings for the group.

Their first recording session for the Cadence label took place on Tuesday, August 23. The record was scheduled for release the same week to coincide with the appearance of the "Mariners" on Ed Sullivan's "Toast of the Town" television show of Sunday, August 28, on which they were to perform the new record tunes.

The signing of the "Mariners" by Cadence brings another of the original "Godfrey Friends" into the fold of the record company. In addition to Archie Bleyer, the roster now includes Julius La Rosa, Marian Marlowe, The Chordettes and The Mariners.

mer vocalist with the Jimmy Dorsey band.

Under present plans of Ruby Rec-ords, Sfarnas said, records will be distributed to every major city in the country and will be backed by adver-tising and promotion from the Wash-ington effice ington office.



Columbia Reports Dealer Reaction Favorable; Answers Objections

NEW YORK—Hal B. Cook, Director of Sales of Columbia Records, said this week that the response from dealers to the announcement of the new Columbia Plan was overwhelmingly favorable. He said requests for the promotional material was three times the amount that was anticipated.

Some dealers, he said had objections and in a statement which he issued last week, he summed up the main objections and answered them as follows:

Q. Why does Columbia Records accept any subscriptions direct?

A. Direct subscriptions help pay your commissions. The economics of the club are such that we cannot afford to give free records for joining, free bonus records, monthly mailings, monthly billings, take the credit risk and pay you 20% commission on 100% of the members of the club. Were it not for the additional revenue received from a small percentage of direct members, we could not have created a plan for you which could compete favorably with the independent mailorder clubs who pay smaller artists' royalties and no dealer commissions. Every Columbia LP Record Club ad (except where errors have occurred), whether it be on the radio, in a newswhether it be on the radio, in a news-paper, or in a national magaine, urges, in the strongest possible terms, that members join through their local deal-er. We want only the small fraction of coupons direct that will come from those readers who feel there is no dealer near them. The additional rev-enue we receive from these members makes the club possible. We want you to get all the members you can. We have provided you with expensive in-store promotion of all kinds, so that you can sell a membership to every have provided you with expensive in-store promotion of all kinds, so that you can sell a membership to every one of your customers. Your custom-ers will join the club through your store if you promote the club to them. If you do your job properly, the only members the club can receive direct will be those who are not in an area properly served by a dealer. The tre-mendous national advertising cam-paign which the club is now running will bring new customers to your store seeking membership in the club--many more new customers than those who will answer the ads direct. More-over, if we find that too great a per-centage of members are joining the club direct, we will re-examine and develop our policy accordingly. We want only enough direct members to help provide free records--service-help provide free records-serviceand commissions which make the club a success for you.

Page 16

Q. Won't the club cut into my store traffic?

A. No, it won't-it will build traffic. The club will offer only one release or an alternate choice each month in each division. The only place where the complete Columbia catalog will be available is in your store. If only the club release or the alternate choice were enough to satisfy record buyers, our industry would have been out of business a long time ago. Your cus-tomers will have to visit your shop to satisfy their needs. The club will promote each month new releases avail-able only in your store. Think what this, in addition to such promotions as "I Like Jazz", "Hit-A-Day" and Kos-telanetz Month, can mean in the way of increased store traffic. In the book business, it has been demonstrated time after time that book club selec-tions—even if sold by the book club tions—even if sold by the book club at reduced prices—become best sellers in book shops at the full retail price. In the same way you will find more and more customers buying more and more records from you. The club will encourage your customers to buy rec-ords regularly from you. The club will create new record buyers for you. This means more traffic in your store This means more traffic in your store than ever before.

In addition to this, our figures show that the independent mail-order record that the independent mail-order record clubs have been doing a tremendous business in a period when record shop volume has been increasing. Club business is extra business, it stimu-lates traffic, and it brings you extra profit month after month. The club will create a broader audience and market for records than the record industry could have achieved in any other way. More record buyers must mean more business for you! O. How about retailers who are of-

Q. How about retailers who are of-fering extra free inducements to get members?

A. We believe they will lose money by promoting this way. The "bargain hunting" members they attract may not buy and pay for enough club rec-ords to creat sufficient dealer commis-sions to justify the cost of advertising and the extra free "give-away". It is axiomatic in the club business that the more you give away to get a member axiomatic in the club business that the more you give away to get a member, the less he buys and pays for as a member. We believe therefore that this kind of promotion will die of its own inefficient weight. In the mean-time, however, we are considering re-voking the club authorization of any dealer who in any way solicits mem-bers in a manner that violates the spirit and purposes of the club. spirit and purposes of the club.

Flood Damage To Remington Plant Exceed 1/4 Million Dollars

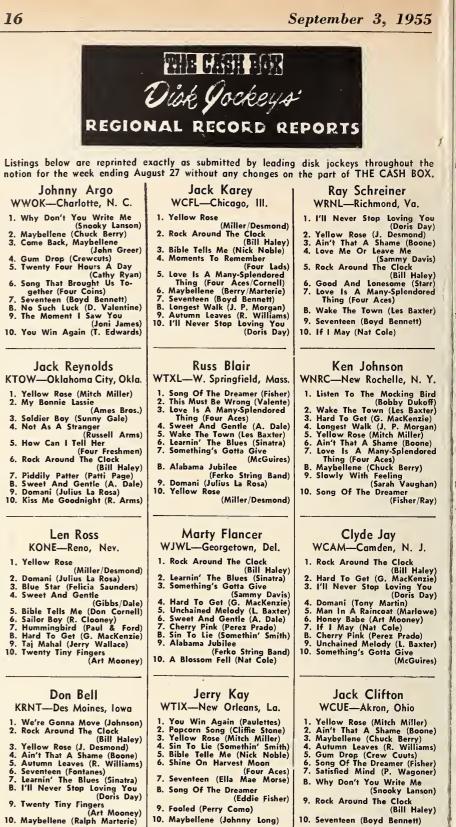
NEW YORK—Donald H. Gabor, president of Remington Records, Inc., today announced that the floods in New England were responsible for damage of between \$250,000 and \$300,-000 to the company's plant at Web-ster Mass ster, Mass.

Gabor sale, "The flood waters have washed out approximately 70% of Remington's production and inventory, in addition to damaging plant build-ings and production equipment."

One of the largest independent manufacturers of classical records in the U.S., Remington Record's Webster plant suffered severe damage as the flood waters of the French River swept through the Massachusetts city.

In a wire to Gabor, Congressman Philbin of Massachusetts pledged im-mediate action to bring the plant back into production, since over 150 fami-lies in Webster are affected by the loss of equipment.

Gabor said that his corporation has applied for a disaster loan and expects to be back in production within 60 days.



Jackson Lowe

- WUST—Washington, D. C. WUSI — WdShington, D. C.
 1. Sweet And Gentle (A. Dale)
 2. Domani (Martin/La Rosa)
 3. Learnin' The Blues (Sinatra)
 4. Something's Gotta Give (Sammy Davis)
 5. Don't Stay Away Too Long (Edite Fisher)
 6. Unchained Melody (Hibbler)
 7. Hard To Get (G. MacKenzie)
 8. If I May (Nat Cole)
 9. This Must Be Wrong (Valente)
 10. Cherry Pink (Perez Prado)

- - Herb Fontaine
 - WCOU-Lewiston, Me.
- WCUU—Lewiston, Mc.
 Rock Around The Clock (Bill Haley)
 Sin To Lie (Somethin' Smith)
 I Want You To Be My Baby (Georgia Gibbs)
 Ain't That A Shame (Boone)
 Domani (Julius La Rosa)
 Hard To Get (C. MacKenzie)
 Wake The Town (Les Baxter)
 Yellow Rose (J. Desmond)
 Hummingbird (Frankie Laine)
 Unchained Melody (Hibbler)

 - Lou Barile WKAL-Rome, N. Y.
- Ain't That A Shame (Boone)
 Wake The Town (M. Carson)
 Seventeen (Fontanes)
 Song Of The Dreamer (J. Ray)
 Yellow Rose (J. Desmond)
 Kentuckian (Hilltoppers)
 Tina Marie (Perry Como)
 I'll Never Stop Loving You (Les Baxter)
 Man In A Raincoat (Marlowe)
 Old Black Magic (S. Davis)
- WIAK—NOTTOIK, VG.
 Hard To Get (G. MacKenzie)
 Love Is A Many-Splendored Thing (Four Aces)
 Sin To Lie (Somethin' Smith)
 Fooled (Perry Como)
 Longest Walk (J. P. Morgan)
 Man In A Raincoat (Wright)
 This Must Be Wrong (Valente)
 By Yellow Rose (J. Desmond)
 Domani (Julius La Rosa)
 Ain't That A Shame (Boone)

Johnny Wilcox KBOL—Boulder, Colo.

KBOL—Boulder, Colo. 1. Every Day (Count Basie) 2. Learnin' The Blues (Sinatra) 3. It's All Right With Me (Lena Horne) 4. Wake The Town (Les Baxter) 5. Love Me Or Leave Me (Lena Horne) 6. House Of Blue Lights (Miller) 7. Buttercup (Neal Hefri) B. Close The Door (Jim Lowe) 9. I Belong To You (Peggy Lee) 10. Conversation (Pete Rugolo)

Bruce Vanderhoof

KING—Seattle, Wash.

345 6. 7.

House Of Blue Lights (Miller) Domani (Julius La Rosa) Wake The Town (Les Baxter) Close The Door (Jim Lowe) Ain't That A Shame (Boone) Sweet And Gentle (A. Dale) Hard To Get (G. MacKenzie)

B. Hummingbird (Paul & Ford) 9. Rock Around The Clock (Bill Haley)

10. Yellow Rose (J. Desmond)

LaVerne Watson

WTAR-Norfolk, Va.

Yellow Rose (J. Desmond)
 Ain't That A Shame (Boone)
 Seventeen (Boyd Bennett)
 Hard To Get (G. MacKenzie)
 Don't Stay Away Too Long (Eddie Fisher)
 Fooled (Perry Como)
 Razzle Dazzle (Bill Haley)
 House Of Blue Lights (Miller)
 Banjo's Back In Town (Kaye)
 Man In A Raincoat (Wright)

Julian McDonald

WFIG-Sumter, S. C.

WFIG—Sumter, S. C.
Learnin' The Blues (Sinatra)
Unchained Melody (Hamilton)
A Blossom Fell (Nat Cole)
Hard To Get (G. MacKenzie)
Song Of The Dreamer (Fisher)
Something's Gotta Give (McGuires)
Sweet And Gentle (A. Dale)
Piddily Patter (Patti Page)
Heart (Eddie Fisher)
Love Is A Many-Splendored Thing (Four Aces)

Bob E. Lloyd

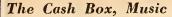
WAVZ-New Haven, Conn.

Domani (Julius La Rosa)
 Wake The Town (M. Carson)
 Every Day (Count Basie)
 Fooled (Perry Como)
 Ain'tcha Comin' Out Tonight (Jo Stafford)
 Pete Kelly's Blues (Fitzgerald)
 Tina Marie (Perry Como)
 Automa Loaner (D. William)

B. Autumn Leaves (R. Williams) 9. I Go For You (Davis/MacRae)

10. Dancin' In My Socks (Hood)

Jim Stanley WWIN—Baltimore, Md.



Page 17

visit them to purchase RCA Victor

Kanaga said this new campaign

would be in addition to Victor's regu-

lar advertising and promotional ac-

tivities and the two combined will

mean that no other firm will out-

advertise Victor in the months to

It is Victor's intention, said Kan-

aga, to put out such attractive merchandise for the \$3.98 price that no

matter what other inducements a

record buyer may have, he will never-

theless have to go to his local dealer

all the emphasis Victor is putting

on importance of the dealer, it has no plans whatsoever for going into

fects still are located at 24th Street, though all the actual recording manufacture has been transferred to Cherry Hill, Rockaway and India-

napolis. The listening rooms were kept

at the same location because the walls are made of concrete and too expensive to move or build at another lo-

The Engineering Department which

processes the tapes made at the recordings, remains at 24th

Street, and when the RCA Victor offices move there next week-end, there, will be 300 Victor employees in the

building's first three floors. The re-

mainder of the floors will be sub-tenants renting from Victor as the

The building was originally built in

1907 by the firm of horse dealers

named Fiss, Doerr and Carroll, who

held horse auctions on the premises next door, which is now a garage, twice a week, and the locality soon became known as the "horse market of

the East". Lord and Taylor used

the building as a storehouse up to the

Order From

SLOTKIN

ONE STOP

Complete Service for OPS-DEALERS • ALL LABELS • HARD TO GET MDSE. • FREE TITLE STRIPS • SAME DAY SERVICE

Write - Wire - Phone

SLOTKIN ONE STOP RECORDS

4095 Lancaster Ave., PHILA., PA.

Phone: BAring 2-4919

Kanaga said that obviously, with

to buy these records.

a mail-order business.

Victor Launches Tremendous

Advertising Campaign Emphasizing

Importance of Dealers

records.

come.

Victor Moves Offices To

24th St. Building Sept. 6

cation.

main tenant.

late 20's.

NEW YORK-Larry Kanaga, Vice-

President and Operations Manager

of RCA Victor's Record Division, re-

vealed this week that Victor will im-

mediately launch one of its greatest

advertising campaigns designed to

bring customers into dealers' shops.

be that RCA Victor records can be

bought only at dealers' stores. More-

over it will keep the \$3.98 price in bold letters before the public.

As part of the campaign, which

had been scheduled to start in mid-

September, but which has now been

moved up to start immediately, full

page ads will appear in more than forty newspapers across the country.

These ads will list the names of the

local dealers and urge the reader to

NEW YORK—After four and one-half years at 630 Fifth Avenue, this city, RCA Victor Record Division will remove its offices. to 155 East 24th Street, effective September 6. RCA Victor offices at building 2, Camden, New Jersey, will also move to the East 24th Street building. This move marks the first time in the 55-year-history of Victor Records that every operation, except for the plant manufacture and much of the actual recording will be at one loca-tion. Prior to now, all the various de-partments were scattered from Cam-den to 30 Rockefeller Plaza, 630 Fifth Avenue, and various other lo-cations which have been used from time to time through the years. Groove Records and "X" Records, both RCA Victor subsidiary labels have been at the East 24th Street address for about one and one-half years. In the late 20's the Victor Talking

for about one and one-half years. In the late 20's the Victor Talking

Machine Company moved its record-ing activities down from Leiderkranz

Hall and other uptown offices. Most of the great names in the records of the

30's and 40's recorded at 24th Street include Glenn Miller, Tommy Dor-sey, Fats Waller, Kirsten Flagstad, Wanda Landowska, Dinah Shore, Artie

Shaw, Helen Morgan, Ailene Stanley,

Olive Kline and Elsie Baker, Eddie

The majority of Victor recording activities are now done at Webster Hall and Manhattan Center, but a great deal of custom and internation-

al recording is still done in the four

At one time all the master records

were kept in Camden. The hazards

of transporting them from Camden

to 24th Street for quality checks and

the making of moulds on all the re-

issues proved so great, however, that the majority of the masters have been transported to 24th Street and stored

The listening rooms where the recording lacquers are checked for de-

Duchin, Leo Reisman, etc.

studios at 24th Street.

there in vaults.

The emphasis of the campaign will



Listings below are reprinted exactly as submitted by leading disk jockeys throughout the nation for the week ending August 27 without any changes on the part of THE CASH BOX.

Bob Maxwell WWJ-Detroit, Mich.

WWJ-Deffoll, Mich.
 Yellow Rose (J. Desmond)
 I'll Never Stop Loving You (Doris Day)
 Tina Marie (Perry Como)
 Something's Gotta Give (Sammy Davis)
 Longest Walk (J. P. Morgan)
 Learnin' The Blues (Sinatra)
 Day By Day (Four Freshmen)
 Wake The Town (M. Carson)
 Tunget Tingers

- 9. Twenty Tiny Fingers (Art Mooney)
- 10. Suddenly There's A Valley (Gogi Grant)

Ira Cook

KMPC—Los Angeles, Calif. 1. A Blossom Fell (Nat Cole) 2. Hod To Get (G. MacKenzie) 3. Something's Gotta Give (McGuires) (McGuires) 4. Learnin' The Blues (Sinatra) 5. Unchained Melody (L. Baxter) 6. Man In A Raincoat (Marlowe) 7. Old Black Magic (S. Davis) B. Sweet And Gentle (A. Dale) 9. I'll Never Stop Loving You (Doris Day)

10. May I Never Love Again (Tony Bennett)

Jerry Hauser KAFP—Petaluma, Calif.

KAPP---Petaluma, Calir. (Desmond/Miller) 2. Learnin' The Blues (Sinatra) 3. Unchained Melody (Baxter/Hibbler) 4. Seventeen (Fontanes/Bennett) 7. Tina Marie (Perry Como) Hard To Get (G. MacKenzie) A Blossom Fell (Nat Cole) Rock Around The Clock (Bill Haley) 4. 3 Loves Me (DeJohns) . Close The Door (Jim Lowe)

Frank Gordon Tucker NCOV-Montgomery, Ala.

Rock Around The Clock (Bill Haley). Hard To Get (G. MacKenzie). Popcorn Song (Cliffie Stone) Man In A Raincoat (Marlowe) Love Is A Many-Splendored Thing (Four Aces) My One Sin (Nat Cole) Yellow Rose (J. Desmond) Feoled (Perry Comp)

Fooled (Perry Como) Learnin' The Blues (Sinatra) ong Of The Dreamer (Fisher)

Don Sherman B—Baton Rouge, La.

Bonnie Lassie (Ames Bros.) (Ames Bros.) enteen (Fontanes) dily Patter (Patti Page)) Marie (Perry Como) zle Dazzle (Bill Haley) e La Rue (Jim Iowe) (Tiger (Henri Rene) t's The Way It Goes (Wini Beatty) nree Little Stars (N. Riddle)) Natural Natural Ditty (Jewels)

Chuck Phillips WEMP—Milwaukee, Wisc.

1. Yellow Rose (J. Desmond) 2. Wake The Town (M. Carson) 3. Seventeen (Rusty Draper) 4. Piddily Patter (Patti Page) 5. Bible Tells Me (Nick Noble) 6. Domani (Julius La Rosa) 7. Hard To Get (G. MacKenzie)

- B. I Want You To Be My Baby (Georgia Gibbs)

9. Dancin' In My Socks (Hood) 10. Learnin' The Blues (Sinatra)

Barry Kaye

- WJAS—Pittsburgh, Pa.

- WJAS—FITSDUrgh, Fd.
 1. Maybellene (Chuck Berry)
 2. Yellow Rose (Mitch Miller)
 3. Only You (Platters)
 4. Ain't That A Shame (Boone)
 5. Man From Laramie (Schuman)
 6. Fooled (Perry Como)
 7. Love Is A Many-Splendored Thing (Four Aces)
 B. Longest Walk (J. P. Morgan)
 9. Edna (Medallions)
 10. Gum Drop (Crewcuts)

ust	27 without any changes on	th
	Dave Maynard	
	WORL-Boston, Mass.	
1.	Moments To Remember	1
~	(Four Lads)	2
	Bible Tells Me (Don Cornell)	
3.	Longest Walk (J. P. Morgan)	3
4.	Yellow Rose	4
	(Desmond/Miller)	5
5.	Razzle Dazzle (Bill Haley)	6
	I Want You To Be My Baby	
	(Georgia Gibbs)	7
7.	Song Of The Dreamer (J. Ray)	l e
В.	Gum Drop (Crewcuts)	9
9.	Love Is A Many-Splendored Thing (Cornell/Four Aces)	10
10.	Book Of Love (R. Maltby)	

Bill Kennedy

WGAW-Gardner, Mass. B. Love Is A Many-Splendored Thing (Four Aces)

9. Tina Marie (Perry Como) 10. Hummingbird (Chordettes)

Chuck Norman WIL-St. Louis, Mo. 1. Ain't That A Shame (Boone) 2. Rock Around The Clock (Bill Haley)

Maurice Jackson WVKO-Columbus, Ohio

1. Yellow Rose (Mitch Miller) 2. Ain't That A Shame (Boone) 3. Seventeen (Boyd Bennett) 4. I'll Never Stop Loving You (Doris Day) 5. Autumn Leaves (R. Williams) 6. Man In A Raincoat (Marlowe) 7. House Of Blue Lights (Miller) B. Wake The Town (Les Baxter) 9. Tina Marie (Perry Como)

10. Love Is A Many-Splendored Thing (Four Aces)

Joe Grady & Ed Hurst WPEN—Philadelphia, Pa. 1. Let's Make The Most (Kallen) 2. Ain't That A Shame (Boone) 3. Piddily Patter (Patti Page) 4. Moments To Remember (Four Lads)

(Four Lads) 5. Seventeen (Fontanes) 6. You Are My Sunshine (Ferko String Band) 7. Satisfied Min-1 (Jack & Betty) B. Gum Drop (Crewcuts) 9. Wildwood (Pat Kirby) 10. Touch Of Heaven (Dick Lee)

Howie Leonard WPOR—Portland, Me.

Yellow Rose (Mitch Miller)
 Ain't That A Shame (Boone)
 Domani (Julius La Rosa)
 Hummingbird (Frankie Laine)
 Seventreen (Bovd Bennett)
 Tina Marie (Perry Como)
 Song Of The Dreamer (J. Rav)

- B. I Want You To Be My Baby Lillian Briggs)

9. Book Of Love (R. Maltby) 10. Gina (Richard Hayman)

Ray Herbert WABR-Orlando, Fla.

WADK-OFIGNGO, FIG. 1. Autumn Leaves (R. Williams) 2. Rock Around The Clock (Bill Halsy) 3. Maybellene (Chuck Berry) 4. Seventeen (Fontanes) 5. Ain't That A Shame (Boone) 6. Yellow Rose (Mitch Miller) 7. Forgive This Fool (Hamilton) 8. Lord's Prayer (Nick Noble) 9. Domani (Julius La Rosa) 10. Man In A Raincoat (Marlowe)

Jim Lowe WRR-Dallas, Tex.

- WRR—Ddilds, Tex. 1. Yellow Rose (Mitch Miller) 2. Ain't That A Shame (Fats Domino) 3. Song Of The Dreamer (Fisher) 4. Hummingbird (Chordettes) 5. Close The Door (Jim Lowe) 6. Rock Around The Clock (Bill Haley) 7. Seventeen (Fontanes) B. Usnjum (Commedered)
- B. Uranium (Commodores) B. Uranium (Connice) 9. My Bonnie Lassie (Ames Bros.)

0. Moments To Remember (Four Lads)

Fred Swanson

- WHAY-New Britain, Conn. Yellow Rose (Mitch Miller)
 Seventeen (Boyd Bennett)
 Love Is A Many-Splendored Thing (Four Aces)
 Autumn Leaves (R. Williams)
 Longest Walk (J. P. Morgan)
 Wake The Town (Les Baxter)
 Gum Drop (Crewcuts)
- B. Song Of The Dreamer (Fisher/Ray)

9. Goodnight, Sweet Dreams (Gordon Jenkins) 10. Piddily Patter (Patti Page)

Joe Higdon WDCF—Dade City, Fla.

Ain't That A Shame (Boone)
 Rock Around The Clock (Bill Haley)
 I'll Never Stop Loving You (Doris Day)
 Sin To Lie (Somethin' Smith)
 Man In A Raincoat (Marlowe)
 Tina Marie (Perry Como)
 Love Is A Many-Splendored Thing (Four Aces)
 Maybellene (Berry/Lowe)
 Longest Walk (J. P. Morgan)
 Song Of The Dreamer (Fisher)

Jack Buechler WKOW-Madison, Wisc.

- Yellow Rose (J. Desmond)
 Seventeen (Boyd Bennett)
 Ain't That A Shame (Boone)
 Rock Around The Clock (Bill Haley)
 House Of Blue Lights (Miller)
 Maybellene (Jim Lowe)
 Gum Drop (Crewcuts)

- B. Wake The Town (M. Carson)
 9. I Want You To Be My Baby
 ^{*} (Lillian Briggs) 10. Sin To Lie (Somethin' Smith)

Bill Carrigan

- WMAK-Nashville, Tenn. WMAK—INGSNVIIIC, TEAN.
 1. Ain't That A Shame (Boone)
 2. Yellow Rose (Mitch Miller)
 3. Seventeen (Fontanes)
 4. Bible Tealls Me (Don Cornell)
 5. Kentuckian

 (Arnold & Winterhalter)
 6. Song Of The Dreamer (Fisher)
 7. Hard To Get (G, MacKenzie)
 8. Maybellene (Chuck Berry)
 9. Fooled (Perry Como)
 10. Why Don't You Write Me (Snooky Lanson)

Al Bennett

- WHIL—Medford, Mass.
- Heart (McGuires)
 This Must Be Wrong (Valente)
 I Want You To Be My Baby (Georgia Gibbs)
 Longest Walk (J. P. Morgan)
 Gum Droo (Crewcuts)
 Bible Tells Me (Don Cornell)
 Razzle Dazzle (Bill Haley)

- B. Seventeen (Draper/Fontanes)
 9. Hard To Get (G. MacKenzie) 10. Remem'bring (Hayes & Healy)

Jeff Evans

WUSN-Charleston, S. C. Song Of The Dreamer (Fisher)
 Man In A Raincoat (Wright)
 Hummingbird (Paul & Ford)
 Cherry Pink (Perez Prado)
 Cherry Pink (Perez Prado)
 Young Ideas (Tony Martin)
 Wake The Town (Les Baxter)
 Domani (Julius La Rosa)

B. Sweet And Gentle (A. Dale)
9. Seventeen (Boyd Bennett)

10. Piddily Patter (Helene Dixon) "It's What's in THE CASH BOX That Counts"

Two Stars And Their Drummers



NEW YORK—The return of Fred Waring to the Broadway legitimate theater was the occasion for his reunion with Jimmie Durante, with both their drummers, who have been with their respective bosses for more than three decades, in attendance. Polye McClintock is on the left, alongside Waring; Jack Roth, Durante's drum beater, on the right. Waring and his Pennsylvanians present their musical revue, "Hear! Hear!" at the Ziegfeld Theater, New York, beginning September 26th. The last time they were in a legit show was in 1930 when they were co-starred with Clayton, Jackson and Durante in "The New Yorkers."

Many Disks For Winneton

NEW YORK — George Paxton's BMI subsidiary, Winneton Music, is getting a running start on the fall season with its new Cha Cha Cha tune, "Por Favor." Already lined up are Billy May, Capitol; June Valli, Victor; Vic Da-mone, Mercury; The Nocturnes, MGM; Helene Dixon, Epic; and a new in-strumental group on the Kapp label. There is also a strong possibility that Tony Bennett may also cut the tune. "Por Favor" was written by Joe and Noel Sherman, co-writers of "Everlovin'."

Record Session



NEW YORK-The candid camera NEW YORK—The candid camera catches the Marion Sisters during a recording session at which they cut "Baby Me" backed with "Two Thirds Of The Tennessee River," their latest MGM disk offering which is scheduled for release on September 9th. Shown with the citere and Harry Margaret with the sisters are Harry Meyerson (left) recording director for MGM and Joe Lipman conducting the or-

Chordettes Go Longhair

Page 18

6

CASH BOX

NEW YORK—The Chordettes, sing-ing stars of the Robert Q. Lewis CBS-TV network show, and currently rid-ing high with their hit Cadence recording of "Hummingbird," will go "longhair" for the first time in their singing career when they headline with the Cincinnati Symphony in a concert in Cincinnati on November 19th. The gals, Janet Ertel, Lynn Evans, Margie Needham, and Carol Bushman who first gained national prominence with their two million seller, "Mr. Sandman," are having many of the standard classical songs and hymns arranged for the concert NEW YORK-The Chordettes, singand hymns arranged for the concert by Walter Latzke, who's been respon-sible for the singing group's "pop" arrangements.

Marks Acquires "Miss America''

NEW YORK — The Edward B. Marks Music Corporation enters into a three-way tie-up with its acquisi-tion of the song, "Miss America," by Bernie Wayne. The music publisher will be represented on the "Philco Television Playhouse" program by having the song introduced for the first time and used as the theme of "The Miss America Story," on the 9 P.M. Sunday, September 4th show. Johnny Desmond who has already re-corded "Miss America" for Coral will star with Lee Meriwether, the "Miss America of 1955." America of 1955."

Pincus Joins Father's Firm

NEW YORK-Irwin Pincus leaves the William Morris Agency next week to join the George Pincus and Gil

Music firms. Pincus Jr.'s experience will be put to immediate use as the Pincus firms are entering the personal management field.

Pincus-Gil have recently enlarged their offices to accommodate their rapidly expanding music business.

Nations	OMPILED BY "THE	CASH BOX''
Comprising BE—Bell CW— BN—Benido DA— BT—Bethlehem DE— CA—Copital DL— CA—Codence DO— AB—Abbott CK—Checker DU— AL—Aladdin CL—Cordino! AP—Apollo CO—Columbia AP—Apollo CO—Columbia CO—Codence CA—	Decca 4 Stor—Four Stor LO—Londo DeLuxe GN—Golden MA—Mart Dot GR—Groove MD—Medi Dootone GS—Gold Stor ME—Merci Duke GTJ—Good Time MG—MGM Epic Jozz MO—Mode Ero HE—Herold ND—New	PM—Prom ST—Starlite PP—Peter Pon TA—Tompa PR—Prestige TA—Tompa VIIIICO De RB—R & B TR—Trend a RE—Regent UN—United ury RL—Real UQ—Unique A RM—Roma VI—RCA Victor srn RP—RPM VJ—Vce Joy Disk5A—Sovoy WD—Woldorf ron SE—Seeco WI—Wing t SO—Sound "X"—Lobel "X"
and the state of the	Base Base	Pos. Pos.
Pas. Pas. 8/27 8/20	Pos. Pos. 8/27 8/20	8/27 8/20
1—Yellow Rose Of Texas	8—Love Is A Many- Splendored Thing 21 33	14—Learnin' The Blues 7 5
1 3 ★CR-61476 (9-61476)— JOHNNY DE5MOND	CA-3202 (F-3202)	*CA-3102 (F-3102) FRANK SINATRA If I Had Three Wishes
You're In Love With Someone ★CO-40540 (4-40540)—	Hause Of Bamboo CR-61467 (9-61467)— DON CORNELL	CA-3147 (F-3147)
MITCH MILLER Blackberry Winter PM-1122A (45-1122A)—	Bible Tells Me Sa ★DE-29625 (9-29625)— FOUR ACE5	CO-40515 (4-40515)
MAURY LAW5 CH. & O. Ain't That A Shame	5hine On Harvest Moon MG-30883 (K-30883)—	Bambuco Hat Dance CR-61436 (9-61436) JOHNNY DE5MOND
2—Ain't That A Shame	DAVID RO5E O. Yau And You Alane PM-1120A (45-1120A)—	It's A Sin Ta Tell A Lie GS-253 (45-253)—JOE VALINO Lonely Bay
2 2 ★DO-15377 (45-15377)— PAT BOONE	THE ROCKET5 I'll Never Stop Loving	15—Domani *CD-1265 (45-1265)—
Tennessee Saturday Night	CR-165 (45-165) DON, DICK & JIMMY In Madrid	ULIUS LA RO5A Mama Rasa CR-61450 (9-61450)
★IM-5348 (45-5348)— FAT5 DOMINO La-La PM-1122B (45-1122B)—	9—Hummingbird 86	Minucci o, Make Up VI-20-6167 (47-6167)—
BILL MARINE & ROCKETS Yellow Rose Of Texas W1-90000 (90000x45)—	BE-1097 (45-1097)	TONY MARTIN What's The Time In Nicaragua
RONNIE GAYLORD Chee Sera Sera	Laugh Palka ★CA-3165 (F-3165) LE5 PAUL & MARY FORD	16—House Of Blue Lights
3—Rock Around The Clock	Goodbye My Love CD-1267 (45-1267)— CHORDETTES	CA-2574 (F-2574)
3 1 AR-123 (45-123)—50NNY DAE Movin' Guitar	I Told A Lie CO-21419 (4-21419)— ROSE MADDOX Wards Are Easy	Bell Bottam Boogie DE-29594 (9-29594)- PAT MORRISSEY
BE-1098 (45-1098)—FOUR BELLS & JIMMY CARROLL O. Happy Holiday	★CO-40526 (4-40526)— FRANKIE LAINE	Midnight 5un ★ME-70627 (70627×45) CHUCK MILLE
★DE-29124 (9-29124)— BILL HALEY & COMETS Thirteen Warmen	My Little One EP-9110 (5-9110)— D. & L. ROBERTSON	Can't Help Wanderin
MG-12028 (K-12028) CHARLE5 WALCOTT Love Theme	5aturday Night	Me So 25 2
PM-1118A (45-1118A)— GABE DRAKE Chee Chee-ao Chee	10—Tina Marie 12 19 * VI-20-6192 (47-6192)—	★CR-61467 (9-61467) DON CORNEL Love Is A Many-
4Seventeen	PERRY COMO Fooled PM-1121A (45-1121A)—	5plendared Thing DE-29615 (9-29615) RALPH YOUN Man Fram Laramie
4 4 CA-3199 (F-3199)— ELLA MAE MORSE	GABE DRAKE Wake The Town	MG-12045 (K-12045) KAY ARA I Wonder When
Razzle-Dazzle ★DO-15386 (45-15386)— FONTANE SISTERS	11—Autumn Leaves 19 38	Ever Knaw ND-5182 (45-5182) ROY ROGERS & DALE E
If I Could Be With Yau ★KI-1470 (45-1470)—	CA-3223 (F-3223)— JACKIE GLEA5ON Ooh What Yau Da Ta	Lonesome Valley ★WI-90003 (90003 x 45)- NICK '
BOYD BENNETT Little Ole Yau-All ★ME-70651 (70651x45)—	Me CD-1421 (45-1421)— JOHN SEBA5TIAN	Army Of The L 18The Longest
RU5TY DRAPER I Can't Live Without Them Anymore	Stranger In Porodise CR-61485 (9-61485)—5TEVE ALLEN & GEO. CATE5 O.	Walk VI-20-6182 (41-6182)
5—Wake The Town	High And Dry DE-29653 (9-29653)— VICTOR YOUNG	JAYE P. MO Swanee
And Tell The People 9 8	Toy Tiger ★KA-116 (45-116)— ROGER WILLIAMS Table Care	19—I Want You Be My Baby
★CA-3120 (F-3120)— LES BAXTER I'll Never 5top	Take Care ME-70686 (70686x45)— MAYNARD FERGUSON Einger-Sagapin'	★EP-9115 (5-9115)
Laving You +CO-40537 (4-40537)	Finger-Snappin' 12—Song Of The	Don't Stay Away Taa Lang ★ME-70685 (70685x45)— GEORGIA GIBB5
Hold Me Tight CR-61477 (9-61477) LAWRENCE WELK	Dreamer 15 10	Come Rain Or Come Shine
I Heor Those Bells PM-1121B (45-1121B)— ARGYLES	CA-3178 (F-3178) BUNNY PAUL For The Very First Time	20—A Blossom Fell ¹⁷ ¹² *CA-3095 (F-3095)—
Tina Marie	★CO-4-0528 (4-40528)— JOHNNY RAY	*CA-3095 (F-3095)- NAT "KING" COLE If I May

For The Very First Time ★CO-4-0528 (4-40528)— JOHNNY RAY I've Got 50 Many Million Years DU-142 (45-142)— BILLY BROOK5 Mambo Is Everywhere ★VI-20-6196 (47-6196)— EDDIE FISHER Dan't Stay Away Taa Lang If I May It I May LO-1554 (45-1554)-DICKIE VALENTINE Who's Afraid LO-1566 (45-1566)-VIC BARRETT O. Saftly, Softly

CR-61478 (9-61478) _____JOHNNY LONG 13—Gum Drop₁₄ JIM LOWE

ME-70682 Rene La Rue ME-70682 (70682 x 45)— RALPH MARTERIE Toy Tiger 23

 14
 23

 DL-6090 (45-6090)— OTIS WILLIAMS Save Me, Save Me

 KI-1496 (45-1496)— THE GUM DROPS Don't Take It So Hord ★ME-70668 (70668 x 45)— CREWCUTS Present Arms

CR-1266 (45-1266)— MARION MARLOWE Heartbeat CR-61433 (9-61433)— KAREN CHANDLER Sentimental Faal LO-1589 (45-1589)—LITA ROZA Taday And Ev'ry Day ★UQ-303 (45-303)— PRI5CILLA WRIGHT Please Have Mercy

Man In A

Raincoat 16

16

21

September 3, 1955

5

OP

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

-Maybellene

Toy Tiger DO-15407 (45-15407)—

7—Hard To Get

Judy Garland Signs Album Contract With Capitol

HOLLYWOOD, CALIF. - Alan Livingston, A & R head of Capitol Records, this city, this week announced the signing of Judy Garland to a new Capitol album recording contract Her first album, "Miss Show Busi-

ness", will include 16 songs that helped make her famous throughout

helped make not the term the years. Livingston also disclosed he had signed contracts with pop artist Bob Roubian, and three country and west-ern artists: Ray Parks, Gloria Hen-son, and Freddy Frank.

The Cash Box, Music

Page 19

DISK OF THE WEEK 8/6

RCA Victor 20-6208; 47-6208



* INDICATES BEST SELLING RECORD OR RECORDS.

• Tunes are listed below in order of their popularity based on a continuing weekly mational survey of leading retail dealers by The Cash Box. Each listing includes the mame of the song, record number, artists and tune on the reverse side. Comprising 100 • The numbers underneath the title indicate the position of the record last week and two weeks ago, respectively. Selections

Pas. Pas. 8/27 8/20 Pas. Pas. 8/27 8/20 -The Popcorn 22. -The Kentuckian 26-Song Song 27 C 22 ★CA-3131 (F-3131)— CLIFFIE STONE Barracuda DE-29606 (9-29606)— RUSS MORGAN Alabamy Bound 29 21 CO-40527 (4-40527)-WESTON & LUBOFF CH. You And You Alone CR-61439 (9-61439)— BOBBY SHERWOOD Far Away Places ★DO-15375 (45-15375)— HILLTOPPERS I Must Be Dreaming 27—Day By Day 40 3 CA-435—JO STAFFORD *CA-3154—FOUR FRESHMEN How Can I Tell Her ER-1002-DANNY WELTON ME-70637 (70637×45)— GUY CHERNEY If We All Said A Prayer 28. -Sweet And MG-12011 (K-12011)---JAMES BROWN Man From Laramie Gentle Gentle 26 26 CO-40530 (4-40530)— XAVIER CUGAT That's Hot-Cha-Cha With Me ★CR-61435 (9-61435)— ALAN DALE You Still Mean The 5ame To Me DE-29592 (9-29592)— Rico Vacilon ★ME-70647 (70647x45)— GEORGIA GIBBS Blueberries SE-4167 (45-4167)—BARRY FRANK & S. BOLIVAR Lemon-Merengue VI-20-6138 (47-6138)— EARTHA KITT & P. PRADO Freddy WI-90007 (90007x45)— LEW DOUGLAS O. How Can You Say 26 26 ★VI-20-6139 (47-6139)—EDDY ARNOLD & H. WINTERHALTER Cattle Call I'll Never Stop Loving You 23 20 23-37-CA-3120 (F-3120)—LES BAXTER Wake The Town ★CO-40405 (4-40405)— DORIS DAY Never Look Back IM-8298 (45-8298)— SLIM WHITMAN I'll Never Take You Back Again 33 34 EP-9113 (5-9113)→ HELENE DIXON Heaven Came Down To Earth ★ME-70657 (70657x45)→ Every Day I Have The Blues SA-1162 (45-1162)→ NAPPY BROWN There'll Come A Day VI-20-6186 (47-8186)→ BURTON SISTERS The Others I Like Back Again LO-1572 (45-1572) DAVID WHITFIELD Everywhere PM-1120B (45-1120B) LAURA LESLIE Love Is A Many-Splendored Thing 29—Cattle Call 40 36 40 36 IM-8281 (45-8281)— \$LIM WHITMAN ★VI-20-6139 (47-6139)—EDDY ARNOLD & H. WINTERHALTER The Kentuckian Song 24—Unchained Melody Melody 18 9 ★CA-3055 (F-3055)-LES BAXTER ORCH. Medic CO-40455 (4-40455)-LIBERACE Bridges Of Toko-Ri CR-61407 (9-61407)-DON CORNELL All Of You ★DE-29441 (9-29441)-All Of You ★DE-29509 (9-29509)-GUY LOMBARDO Danger, Heartbreak Ahead ★EP-9102 (5-9102)-ROY HAMILTON From Here To Eternity ME-70598 (70598445)-CREWCUTS Two Hearts MG-11962 (K-11962)-LEROY HOLMES Ollvia VI-20-6108 (47-6108)-JUNE VALLI Tomorrow 18 9 39--Something's 30-Somerning Gotta Give 22 Gotta Give 22 11 BE-1099 (45-1099)—THREE BELLES & JIMMY CARROLL Barbara, Barbara CA-3096 (F-3096)— RAY ANTHONY Sluefoot ★CR-61423 (9-61423)— McGUIRE SISTERS Rhythm 'N' Blues CR-61425 (9-61425)— LES BROWN LES BROWN Saturday Night Mambo ★DE-29484 (9-29484)— SAMMY DAVIS, JR. Love Me Or Leave Me VI-20-6140 (47-6140)— FRED ASTAIRE Sluefoot 11 31-Cherry Pink Aud Apple Blossom White

 Islossom
 White

 24
 15

 CO-40472
 (4-40472)—

 XAVIER
 CUGAT

 (The Chi-Chi)
 Cha-Cha

 Cha-Cha
 ALAN

 ★CR-61373
 9-61373)—

 ALAN
 DALE

 I'm Sincere
 GEORGIE AULD

 CR-61381
 (9-61381)—

 GEORGIE AULD
 Plantation Boogie

 DE-29380
 (9-29387)—

 VICTOR YOUNG O.
 Yau, My Love

 DE-29510
 (9-29510)—

 GUY LOMBARDO
 Darling, Je Yous Alme

 TI-10-256
 (45-256)—

 All Of You
 YI-20-5965

 YI-20-5965
 (47-5965)—

 PEREZ PRADO
 Marle Elena

 32
 Foolod

 24 25—It's A Sin To Tell A Lie 10 14 10 14 10 14 CR-61436 (9-61436)— JOHNNY DESMOND Learnin' The Blues DE-25505 (9-25505)— INK SPOTS That's When Your Heartache Begins DE-23973 (9-23973)— JOHNNY LONG When I Grow Too Old To Dream DE-23604 (9-23604)— FRANKIE FROBA Just A Girl That Men Forget DE-48261 (9-48261)— BILLY VALENTINE Baby, Please Don't Go ★EP-9093 (45-9093)— SOMETHIN' SMITH My Baby Just Cares For Me 32—Fooled 41 32 ★VI-20-6192 (47-6192)-50 -PERRY COMO

Pas. Pos.
8/27 8/20
33—If I May
28 31
CA-3095 (F-3095)-
NAT "KING" COLE
& 4 KNIGHTS
A Blossom Fell
A Donoho Lonoz
84—Pancho Lopez
31 41
RL-1301 (45-1301)— LALO GUERRERO
I'll Never Let You Ga
TH Never Let Tou Gu
35—Moments To
Remember
47 —
CO-40539 (4-40539)
FOUR LADS

Dream On, My Love, Dream On 36—Only You

★ME-70633 (70633x45)— THE PLATTERS Bark, Battle And Bali WI-90015 (90015x45)—LOLA DEE Paper Kisses

-My One Sin 37

★CA-3136 (F-3136)-NAT "KING" COLE Blues From Kiss Me Deadly

38—Piddily Patter Patter

33 34

-Razzle Dazzle

 32
 24

 CA-3199 (F-3199)—
 ELLA MAE MORSE

 Seventeen
 Seventeen

 ★DE-29552 (9-29552)—
 BILL HALEY & COMETS

 Two Hound Dogs
 Two Hound Dogs

 40---Why Don't
 You Write Me

★DO-15385 (45-15385) SNOOKY LANSON The Last Minute Love ★RP-428 (45-428)—THE JACKS Smack Dab In The Middle

-My Bonnie Lassie

42—Story Untold 29 43—Ain'tcha Cha

Ain'tena Comin' Out T-Tonight 43 44-You Are My Sunshine

45—Shifting Whis-pering Sands

-Sailor Boys Have Talk To Me In English 47 50

47—May I Never Love Again -That Old Black

Magie 37 25 49—Suddenly There's A Valley The Man From Laramie

The Cash Box "Sure Shots" highlight records which reports from retail dealers throughout the nation indicate are either already beginning to sell in quantity or else give every sign of doing so. "WHY DON'T YOU BEST BETS 7/23 WRITE ME" The Jacks RPM 428; 45-428 Snooky Lanson Dot 15385; 45-15385

THECASH

"MY BONNIE LASSIE"

The Ames Brothers

Lucky Dealer



RCA Camden Sampler Sets Sales Record

NEW YORK-In the first ten days following its release to consumers the new RCA Camden Sampler has sold over 50,000 copies, making it the biggest and fastest selling set on the RCA Camden label.

D. J. Finn, Sales Manager for RCA Camden, estimates that the final sales figure for the 12" Long Play record will be 100,000.

Totally different from anything previously issued on the label, the disk is packaged in a flap type envelope and has a nationally advertised price of 89c. Containing 14 selections, the sample record includes such names sample record includes such names as Gisele MacKenzie, Leonard Bern-stein, Richard Crooks, Johnny Des-mond, Marjorie Lawrence, Guy Lom-bardo, The Goldman Band, and others bardo, The Goldman Band, and others of a similar calibre. Each of the se-lections is from a regular RCA Cam-den LP or EP, which have a nationally advertised price of \$1.98 and 78c, respectively. The album number from which each selection is taken is in-cluded in the sampler notes, which also contain a background story on the entire RCA Camden line and tell the consumer how it is possible for RCA Camden to sell such recordings at such low prices. A counter merchandiser for the sam-

A counter merchandiser for the sam-pler made available by RCA Camden to distributors free has helped move the album at the retail level.

NEW YORK-Columbia Records singing star Peggy King draws the name of the lucky dealer who won a Ford Thunderbird as a result of attending the company's recent dealer tending the company's recent dealer meetings. The winner-Mrs. Clara Wertz, of Wertz Music & Appli-ance Company in Newberry, South Carolina. Supervising the drawing are (l. to r.): sales department mem-bers Peter Munves, Jack Fuller, Hal Cook, Columbia's Director of Sales, Bill Gallagher, James Conkling, Presi-dent Columbia Records, John Farrar, a CPA, Peggy King, Percy Faith, Iry-ing Townsend and Paul Weston.



"It's What's in THE CASH BOX That Counts"

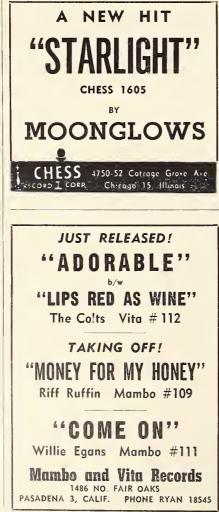




Handles Eastern Promotion

PASADENA, CALIF .-- Paul Landwehr, general manager of Real Rec-ords, has announced that the Dick Gersh office has been retained to han-dle all Eastern publicity and promo-tion for the indie label.

The diskery's version of "Pancho Lopez" by Lalo Gerrero has become an overnight sensation with both the Spanish and English versions racking up heavy national sales.

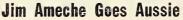


Paul Lavalle Honored

SAN FRANCISCO—The Air Force "Citation of Honor" was awarded to Paul Lavalle, conductor of the Cities Service Band of America, on August 13, at the Air Force Associa-tion's ninth annual convention being held at the Palace Hotel. The presen-tation was made by John R. Alison, president of the Air Force Association. In making the award, Alison com-mended Lavalle on his "many musical accomulishments that have helped the accomplishments that have helped the cause of American airpower." Lavalle is composer of the "Air Force March."

On the air continuously for Cities Service over the NBC network since 1948, the Band of America provided an index to the tremendous public in-terest in band music by the response it got to a single broadcast invitation for listener comments. Without offer of giveaways or inducements of any kind, the response totaled 35,000 letters and post cards from every part of the country.

This overwhelming evidence of the grand comeback of the brass band has led to several recordings of RCA Vic-tor albums by the Cities Service Band of America, with Maestro Lavalle, among them "America's Favorite Marches," "Concert in the Park," "Lavalle At Work" and "Great Band Music."



LOS ANGELES—Jim Ameche, one of KLAC's "Big-Five" disc jockeys, who is heard daily from 12:30 to 4:30, got a real surprise last week when he played a brand new record called "Fair Dinkum," recorded by the Sunnysiders on the Marquee label.

The record had hardly stopped spin-ning when the phones began to ring. People called to ask him—"Was this song the original Australian Marching Song?"—"Was it a hit from Aus-tralia?"—"Was it written by an Aus-tralian?"—"Where can I get it?"

The requests were so numerous that he not only had to play it seven times between 12:30 and 4:30 P. M. of that day, but when he got in the following morning, he had so many letters re-questing him to play "Fair Dinkum," that up-to-date, it has been on his pro-gram on an average of at least three times a day.



September 3, 1955



NEW YORK:

Atlantic's first release on Atco is a humdinger. Records are now going out to their distribs. There's Pauline Rogers who sings up a storm on "Up Till Now" and Billy Nightingale with a sock side in "The Price of Love." Alsodon't sell short The Royal Jokers' "You Tickle Me, Baby" and Jesse Stone's "Night life." They are two sleeper possibilities.



Washington, D. C.). Bandy, who speaks like an Oxford University graduate, is on the air 5½ hours each day. He has an amazing facility for ad lib rhyming that peps up his show and makes it most unusual. In Washington his audience is a mixed one and he numbers among his fans and guests, Mrs. Eisenhower, Mrs. Nixon, and the families of the members of Congress. Bandy started his career when in his last year of law school and has been with the station 2½ years. . . Joseph Leibowitz, Wallis Original Record Corp., announces the formation of a new r & b diskery named Premium Records, Inc. In conjunction with

In New York is Lord FauntLeroy Bandy (WUST-

the record firm a publishing affiliate, Crest Publishing, has also been organized. The Rockers have already been signed and Premium will cut them this Wednesday. Leibowitz advises he organized DeLuxe Records in 1942 and was its A & R man for seven years. He worked closely with such artists as Billy Eckstine, Sarah Yaughn, Roy Brown, Paul Gayten, Annie Laurie, and others. Since 1949 he has been operating Wallis Records. . . . Hy Weiss, Old Town, thinks he has two contenders in the Solitaires "The Wedding," and "Chicken In The Basket" by Billy Bland. When Weiss was in Atlanta, Ga., he introduced "Chicken In The Basket" on Zenis Sears's WAOK show and he says the phone response was tremendous. . . . George Goldner, Tico and Rama prexy, advises he is putting on five men to handle the New York distribution of his two labels. Goldner stated that he is not interested in distributing other lines. His new organization will concentrate only on Rama and Tico and will work out of Tico offices. . . . Reports starting to come into the office on John Greer's "Come Back Maybellene" on Groove. Groove has also released the Du Droppers in a twosome, "I Wanna Love You" and "You're Nine



on John Greer's "Come Back Maybellene" on Groove. Groove has also released the Du Droppers in a twosome, "I Wanna Love You" and "You're Nine Already." . . . Wing Records issues a trio of r & b etchings. The Honeytones get into the Cha Cha Cha trend with "Honeybun Cha Cha" and flip it with "False Alarm." Arthur Prysock moves over from the Mercury label and his first for the new subsid is "Come Home" and "Woke Up This Morning." The final platter of the three releases is another transfer from Mercury. Dolores Ware, singing "Thrill-La-Dill" and "Sweetness." . . Joe Loco has added Rochelle, prominent singer and maracca player, to front his mambo quintet at the Ritz Carlton Hotel, Atlantic City, where he's currently headlining. . . . Roy Hamilton hosted another party at Basin Street last Wednesday, to say goodbye to his friends before his trip to the Bahamas. . . . Typographical error in this column last week listed Okey Dokey's station as WKOK-New Orleans. Correct call letters are WBOK. . . . Reports starting to come in on Fats Domino"s "All By Myself"—both pop and r & b. . . Herald Records on the way to the biggest year in its history as Messrs. Silver and Angel line up three hit records—"Paradise Princess," Al Savage; "Ship of Love," The Nutmegs; and "Oh Gee-Oh-Wee," Charlie and Ray. And now with sevens and elevens turning up with each throw, new Faye Adams' record is being released which Angel and Silver call the "greatest piece of material since 'Shake A Hand'." . . Seems as though New York is collecting some great r & b jockeys. In addition to Okey Dokey, mentioned above, Jockey Jack (WERD-Atlanta, Ga.) and Genial Gene Potts (WGIV-Charlotte, N. C.) are also making the rounds of the manufacturers, publishers and Broadway spots. . . . Bess Berman, Apollo Records, reports that business has picked up all along the line. The entire spiritual catalog has shown a decided spurt and both sides of the Casanovas' record, "Please Be My Love" and "I Want You'' have been building solid orders. Bess announced the signing of solid orders. Bess announced the signing of a new group, The Keynotes. Another Apollo Record group, The Larks, go into the Apollo Theatre on September 2. The Keynotes. Another

CHICAGO:

Ernie Leaner of United Record Distribs tells us that RPM Records are hitting the "top hit groove" with two new disks. They are "Ten Long Years"



Ernie Leaner of United Record Distribs tells us that RPM Records are hitting the "top hit groove" with two new disks. They are "Ten Long Years" by B. B. King and "Lonely Lonely Nights" by Johnny "Guitar" Watson. . . . Jay McShann and ork in town for a Vee-Jay recording date. Jay's home stomping grounds are Kansas City and vicinity. . . . Barney Roth, Gary, Ind. grocer, penned "Painted Pictures," The Spaniels' latest for Vee-Jay. According to Jimmy Bracken, Barney had been all set to have a group of his own record the song until Jimmy suggested The Spaniels' for the job. Proved worthwhile—the tune hit "The Cash Box" New York "Hot Chart" (8/27) and Jimmy reports action nationwide. . . . Sam Evans back in town after a two week stopover in New York. . . R & B men here very enthusiastic over Lloyd "Spider" Webb's new WAIT rock 'n roll dee-jay show. Most feel it will make a wonderful showcase for turure hits, both R & B and pop. . . . Everyone in R & B Row agrees that "The Cash Box" made a good "Spider" Webb's new WAIT rock 'n roll dee-jay show. Most feel it will make a wonderful showcase for turure hits, both R & B and pop. . . . Everyone in R & B Row agrees that "The Cash Box" made a good "Spider" Webb's new WAIT rock 'n roll dee-jay show. Most feel it will make a wonderful showcase for the show agrees that "The Cash Box" made a good "Data these Records best suited for comme

by The Platters on Mercury began another climb because of pop acceptance . Gene Edwards, popular Milwaukee dee-jay, dropped by to tell us here. that all the stations in that city are beginning to perk up to the R & B chant. First big R & B booking to come to Milwaukee



soon, according to Gene. . . . Jim Fleming reports that Milwaukee's House of Jazz failed to open and Dakota Staton's booking there had to be cancelled. . . Art Blakeley's Jazz Messengers begin a two weeks Beehive stint Friday (2) following Milt Jackson and his "Modern Jazz." . . . Also due for Sept. 2 week is the Al Benson Regal Theatre production starring the Buddy Johnson ork, Ella Johnson, Al Savage, Lou Mac, J. B. Lenore, Five Orchids, The Spaniels, Four Fellows and Floyd Ryland. Benson will act as m.c. . . . Chuck Berry's "Maybellene" on Chess is another example of a good, clean R & B tune which had enough popular appeal and danceability to make the grade.

"Look for more to come," says Chess bossman, Lenny Chess. . . . A band of black surrounds R & B Row as all Chicago musicmen mourn the loss of Freddie Williams, popular WAAF dee-jay. Freddie, dead of cancer after a month's illness at Billings Hospital, will long be remembered in Chicago music circles as "Sweet Talkin'" Freddie Williams.

LOS ANGELES:

Larry Mead of Mambo and Vita records announced this week that all future releases by his company will be on the Vita label. Move was made because of the confusion that existed between the label name and the dance, Mambo. First new big release on the Vita label will be "Adorable" by the Colts. Abe



Diamond played dubs of this one for dealers last week and their reaction was unanimously enthusiastic. . . Associated Booking last week took over the West Coast bookings of B. B. King. B. B. will bring his own new band to the Coast soon, with new vocalist Harold Conner. Associated expects heavy bookings for the band with King's RPM Records getting big plays throughout the area. . . . Bob Demain back from a trip up the coast plugging Big Maybelle's Okeh record of "Whole Lotta Shakin'." Quincy Jones, who did the arranging and backing on this one, will be out on the Okeh label soon as a single artist. . . . Same label is also issuing an old Joe Williams single which he cut with Red Saunders before joining the Count

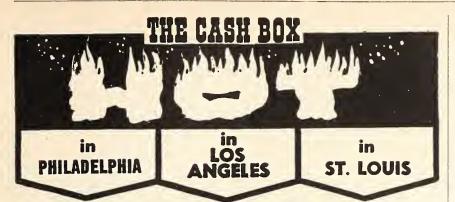
Basie band. . . . It was inevitable. The Flair label has the answer to Maybellene with "Conie Back Maybellene" by Mercy Dee. . . Betty Jean is the name of the new vocalist recently signed by Spark Records. Lester Sills and Jack Levy of Spark leave this week for a trip through the South, and up the East coast to New York calling on distributors and discjockies. . . . Eddie Ray of Imperial Records at home this week with an eye infection. . . . Chico Sesma's orchestra signed for another six months at The Village.... Eddie Mesner flew to Las Vegas last week to visit with his daughter Patti Ann who is playing a four-week engagement at the Moulin Rouge. Zeke Manners had so many calls for the Jaguars recording of "I Wanted You" that he had to play it three times on one of his morning shows on KFWB. Two new releases that are getting immediate action are the new Fats Domino "All By Myself" and the Money label's recording of "Emily" by the Turks. Max Feirtag getting a lot of action on "Death Of An Angel" by Donald Woods and The Vel-Aires now that Al Jarvis has started featuring it on his Pop show. In one week the record went from the "Coming Top Records" category to #17 on Jarvis' popularity.

JAZZ JOTS

Errol Garner currently packing them in at Jazz City. . . . Pacific Jazz is readying release of three new 12" LP's featuring Gerry Mulligan, Chet Baker, and Jack Montrose. All three will be out early next month. . . . Louis Armstrong opens at the Crescendo Friday night Sept. 2. . . Dave Brubeck will be at Jazz City Sept. 9, 10, and 11. . . . Murray Singer, who recently left Bethlehem Records, is organizing a new jazz label. Singer is busy negotiating with artists and several jazz companies. He may also reactivate his Swank label and is in the market for good jazz masters. Singer is operating out of 1674 Broadway.







The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators in Dallas, Los Angeles and Other Cities Listed.

perators in Dallas, Los Angelo	
MAYBELLENE	MAYBELLENE
Chuck Berry	Chuck Berry
(Chess 1604)	(Chess 1604)
ONLY YOU	A FOOL FOR YOU
Platters	Ray Charles
(Mercury 70633)	(Atlantic 1063)
IT'S LOVE, BABY	EVERY DAY
Brooks & Gaines	Basie & Williams
(Excello 2056)	(Clef 81949)
HIDE AND SEEK	IT'S LOVE, BABY
Joe Turner	Brooks & Gaines
(Atlantic 1069)	(Excello 2056)
A FOOL FOR YOU	SOLDIER BOY
Ray Charles	Four Fellows
(Atlantic 1063)	(Glory 234)
I WANTED YOU	AT MY FRONT DOOR
Jaguars	El Dorados
(Aardell 0003)	(Vee Jay 147)
EDNA Medallions (Dootone 364)	I HEAR YOU KNOCKING 5miley Lewis (Imperial 5356)
EVERY DAY	WALKING THE BLUES
Basie & Williams	Willie Dixon
(Clet 81949)	(Checker 822)
WALKING THE BLUES	HIDE AND SEEK
Dupre & Bear	Joe Turner
(King 4812)	(Atlantic 1069)
I HEAR YOU	AIN'T IT A SHAME
KNOCKING	Fats Domino
Smiley Lewis	(Imperial 5348)
ATLANTA	in MOBILE
ATLANTA	MOBILE
MAYBELLENE	IT'S LOVE, BABY
Chuck Berry	Brooks & Gaines
ATLANTA	MOBILE
MAYBELLENE	IT'S LOVE, BABY
Chuck Berry	Brooks & Gaines
(Chess 1604)	(Excello 2056)
AIN'T IT A SHAME	MANISH BOY
Fats Domino	Muddy Waters
ATLANTA	MOBILE
MAYBELLENE	IT'S LOVE, BABY
Chuck Berry	Brooks & Gaines
(Chess 1604)	(Excello 2056)
AIN'T IT A SHAME	MANISH BOY
ATLANTA	MOBILE
MAYBELLENE	IT'S LOVE, BABY
Chuck Berry	Brooks & Gaines
(Chess 1604)	(Excello 2056)
AIN'T IT A SHAME	MANISH BOY
Fats Domino	Muddy Waters
(Imperial 5348)	(Chess 1602)
IT'S LOVE, BABY	A FOOL FOR YOU
Brooks & Gaines	Ray Charles
ATLANTA MAYBELLENE Chuck Berry (Chess 1604) AIN'T IT A SHAME Fats Domino (Imperial 5348) TS LOVE, BABY Brooks & Gaines (Excello 2056) WALKING THE BLUES Dupre & Bear	A FOOL FOR YOU Ray Charles (Atlantic 1063)
ATLANTA MAYBELLENE Chuck Berry (Chess 1604) AIN'T IT A SHAME Fats Domino (Imperial 5348) TT'S LOVE, BABY Brooks & Gaines (Excello 2056) WALKING THE BLUES Dupre & Bear (King 4812) A FOOL FOR YOU Ray Charles	A COL FOR YOU Ray Charles (Chess 1602) A FOOL FOR YOU Ray Charles (Atlantic 1063) EVERY DAY Bosie & Williams (Clef 81949) MAYBELLENE Chuck Berry
ATLANTA	A COL FOR YOU
MAYBELLENE	Ray Charles
Chuck Berry	(Excello 2056)
(Chess 1604)	MANISH BOY
AIN'T IT A SHAME	Muddy Waters
Fats Domino	(Chess 1602)
(Imperiol 5348)	A FOOL FOR YOU
TS' LOVE, BABY	Ray Charles
Brooks & Gaines	(Atlantic 1063)
(Excello 2056)	EVERY DAY
WALKING THE BLUES	Bosie & Williams
Dupre & Bear	(Clef 81949)
(King 4812)	MAYBELLENE
A FOOL FOR YOU	Chuck Berry
Ray Charles	(Chess 1604)
(Atlantic 1063)	I HEAR YOU
SOLDIER BOY	KNOCKING
Four Fellows	Smiley Lewis
ATLANTA MAYBELLENE Chuck Berry (Chess 1604) AIN'T IT A SHAME Fats Domino (Imperiol 5348) TS' LOVE, BABY Brooks & Gaines (Excello 2056) WALKING THE BLUES Dupre & Bear (King 4812) A FOOL FOR YOU Ray Charles (Atlantic 1063) SOLDIER BOY Four Fellows (Glory 234) EVERY DAY Basie & Williams	A FOOL FOR YOU Ray Charles (Atlantic 1063) EVERY DAY Basie & Williams (Chess 1602) EVERY DAY Basie & Williams (Cief 81949) MAYBELLENE Chuck Berry (Chess 1604) I HEAR YOU KNOCKING Smiley Lewis (Imperial 3356) ALL BY MYSELF Fats Domine
ATLANTA	A COL FOR YOU
MAYBELLENE	Rooks & Gaines
Chuck Berry	(Excello 2056)
(Chess 1604)	MANISH BOY
AIN'T IT A SHAME	Muddy Waters
Fats Domino	(Chess 1602)
(Imperial 5348)	A FOOL FOR YOU
IT'S LOVE, BABY	Ray Charles
Brooks & Gaines	(Atlantic 1063)
(Excello 2056)	EVERY DAY
WALKING THE BLUES	Bosie & Williams
Dupre & Bear	(Clef 81949)
(King 4812)	MAYBELLENE
A FOOL FOR YOU	Chuck Berry
Ray Charles	(Chess 1604)
(Atlantic 1063)	I HEAR YOU
SOLDIER BOY	KNOCKING
Four Fellows	Smiley Lewis
(Glory 234)	(Imperial 3356)
EVERY DAY	ALL BY MYSELF
Basie & Williams	Fats Domino
(Clef 81949)	(Imperial 869)
MANISH BOY	HIDE AND SEEK
Muddy Waters	Joe Turner
	MAYBELLENE Chuck Berry (Chess 1604) ONLY YOU Platters (Mercury 70633) IT'S LOVE, BABY Brooks & Gaines (Excello 2056) HIDE AND SEEK Joe Turner (Atlantic 1069) A FOOL FOR YOU Ray Charles (Atlantic 1063) I WANTED YOU Jaguars (Aardell 0003) EDNA Medallians (Dootone 364) EVERY DAY Basie & Williams (Clef 81949) WALKING THE BLUES Dupre & Bear (King 4812) I HEAR YOU KNOCKING

Dominoes to Open N. Y.'s Copacabana

Ward Signs With Wm. Morris Agency

NEW YORK—Jules Podell, owner of New York's Copacabana, has an-nounced the signing of Billy Ward and his Dominoes to open his newly-reno-vated nitery with comedian Joe E. Lewis September 8th. The Wardmen will play there for six weeks.

Page 23

Podell was lavish with his praise of he Dominoes, stating, "Any attraction hat can go into a first-class spot like he Hotel Sahara in Las Vegas on a wo-week contract and wind up breakng all records there for six consecu-tive months before begging off is good mough for my money any day." He added, "They'll be sensational here."

added, "They'll be sensational here." Pressed for more details, Podell said, "How they work here—the time, selection of songs, and so forth—will be left entirely up to Billy. That's what the Sahara did—and Billy made a fortune for them. They'll work the main show and the lounge." He re-flected a moment, then added, "Any guy who can bring a group up from the rhythm and blues field to the high spot they hold in the pop field in four years certainly will know how to please my customers." The Dominoes are winding up three weeks at Harrah's Club at Lake Tahoe, Nevada. After their first night enter-tainment boss Lee Frankovich had signed them for return engagements over the next five years.

signed them for return engagements over the next five years. Only this week Pat Robkins, of Beverly Hills, Calif., a spokesman for the William Morris Agency, announced that he has signed Billy Ward and his Dominoes to a one-year booking pact. Terms of the agreement were not dis-closed.

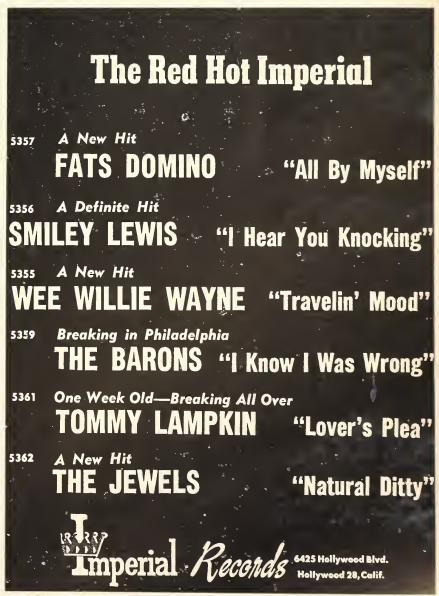
It was also announced that Hunt Stromberg, American Broadcasting Company executive, is negotiating with Billy Ward and his Dominoes for a weekly half-hour television show.

September 3, 1955

Juke Box On the Air



ATLANTA. GA. - Zenas Sears, popular deejay at WAOK here, demonstrates a studio-installed 120 AMI juke box to visiting record promotion man, Walt Hofer, of New York. The miniature coin-machine, containing 60 top records, serves as push-button programming for Sears. It also facilitates cueing of 45 r. p. m records and gives longer life to the platters.



"It's What's in THE CASH BOX That Counts"

THE GAY NOTES (Drexel 905)

B "PU PU PA DOO" (2:40) [Clairwell BMI.—L. W. Evans] The Gay Notes turn in an excellent performance as they handle the light hearted rhythm number. The tune is intriguing, the delivery strong—and the net result is an impressive hunk o' wax.

THN

B "FOR ONLY A MOMENT" (2:34) [Clairwell BMI—L. E. Evans] The Gay Notes spin a Latin flavored love story with a lilting melody. Pretty effort well done.

THE MELLOWS (Jay-Dee 807)

B "LOVABLE LILY" (2:27) [Beacon BMI—Johnson] The Mellows, with Lillian Leach handling the lead, sing a saucy middle beat bounce. The deck has a cute appeal and provides a good jump dance beat.

(2:40) [Beacon BMI—Johnson] (2:40) [Beacon BMI—Johnson] (3) Lead switches moods. The wax is the sentimental story of a love from the past. A slow, rhythmic melodic ballad, softly offered. Two pleasing sides of opposite emotions.

THE FEATHERS (Show Time 1106)

B "LOVE ONLY YOU" (2:29) [Golden State BMI—Staton, Staton] The Feathers blend on a middle beat romantic that comes off well. Melodic ballad.

G (2:25) [Golden State BMI—Anderson] The flip is a semi-wild quick beat bouncer cutie and moves. It is a happy deck that the dancers can jump to.

THE DU DROPPERS (Groove 0120)

(2:13) [Raleigh BMI-Chase] The Du Droppers are rolling on all cylinders as they rock a swinging rhythm number. Good teener fare in beat and treatment. Like it.

"I WANNA LOVE YOU" (2:00) [Park Ave BMI—Kornegay, Ginyard] This is another quick beat driving side—and the Du Droppers give it a fine reading. It is an exciter that will give the boxes and kid buyers two rocking sides.

LIGHTNIN' HOPKINS (Aladdin 3262)

"MY CALIFORNIA" (2:31) [Aladdin BMI—Hopkins] Lightnin' is going back to California to do his "running around". It's typical Hopkins wailing and guitar strumming. "SO LONG" (2:41) [Aladdin— Hopkins] Hopkins chants a slow wailing blues on the flip. Hopkins says goodbye to his trifling woman. Good southern market fare.

AWARD O' THE WEEK

OG FAIR

OO MEDIOCRE

AWARD & SLEEPER

C EXCELLENT

OB VERY GOOD

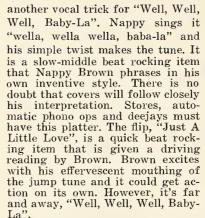
"WELL, WELL, WELL, BABY-LA" (2:39) [Savoy BMI—McCoy, Singleton] "JUST A LITTLE LOVE" (2:35) [Crossroads BMI—McCoy, Singleton] NAPPY BROWN

(Savoy 1167)

"PAINTED PICTURE" (2:39) [Tollie Tawny BMI-Roth]

"HEY, SISTER LIZZIE" (2:32)

[Tollie BMI] THE SPANIELS



THE JEWELS (Imperial 890)

REVIEWS

^(2:36) [Commodore BMI—Torrance, Ray] The Jewels, in a slow swaying blues, beg "baby" to return and forgive. A good side by a good working group.

group. (*NA'TURAL NATURAL DITTY" (2:28) [Commodore BMI-Jackson] The Jewels rock on this flipside. The boys, with a stronger piece of material, deliver a powerful etching that should draw attention to itself. It's a middle beat rocker and the group pitches the colorful lyric with great appeal.

DAVE TURNER (Drexel 906)

(2:45) [Clairwell BMI—Turner, Randolph] Dave Turner bounces energetically through a middle beat rhythm item with romantic lyrics. Gimmicked with screams and hand claps. Good dance beat.

(2:46) [Clairwell BMI—Caldwell, Patrick] Turner sings a pop flavored middle beat light bounce. Ok story with the famous resort the locale of the lyric.

CHARLEY STERN BAND (Cavalier 855)

"ROCKIN' HOP" (2:35) [Stern Music BMI—Stern] The Charley Stern Band, with the Hi-Timers shouting a short chant, drives out a rocking item that the kids should like. It is a Haley type tune. Deck opens with a short commercial building up the tune. This might become a little wearing after awhile.

GATOR SWAMP" (2:41) [Dexter ASCAP—Dewar, Spinosa] A middle beat bounce story of a new dance. Cute item.

ELMORE JAMES (Ace 508)

G "I BELIEVE MY TIME AIN'T LONG" (2:29) [Globe BMI— James] Elmore James wails a southern country blues effectively. Ok southern market side.

G "I WISH I WAS A CATFISH". (2:31) [Globe BMI—James] James chants a middle beat rhythmic authentic country blues. Strict southern wax.

MERCY DEE (Flair 1077)

(2:15) Mercy Dee drives out a rocking treatment of the sequel to Maybellene. Dee hits hard and the band hits harder. Should pick up a good part of the available sales.

G "TRUE LOVE" (2:50) [Flair BMI—Walton, Josea] Dee chants a middle beat effort with a hillbilly flavor. Easy, familiar rhythmic melody.



NAPPY BROWN

• Nappy Brown is back with what is assuredly his third hit. The vocalist, who turns up with a new gimmick on each release, has

THE SPANIELS • The Spaniels offer a slow ballad pretty that is a quality production. Group presents a strong reading of the romantic glider with a rhythmic swing. The Spaniels plead for a love to be revived as they sing a good lyric that has pop possibilities. Deck has already shown strength in several cities and should be given careful attention. The reverse deck, "Hey, Sister Lizzie", is a driving jump ditty about the two-timing Sister Lizzie. The boys rock the tune with a strong beat that makes a good Lindy jump wax. Good dance side that supplements the stronger "Painted Picture".

"OH-GEE—OO-WEE" (2:35) [Angel_BMI—Jones] "GUESS I'M THRU WITH LOVE" (2:40) [Angel_BMI—Jones] CHARLIE AND RAY (Herald 461)

• The Herald label continues to sizzle as it turns out another torrid item for the fall season. Charlie and Ray swing a melodic jump ditty that should be a strong number for the boxes, airwaves and over the counter. The boys get a joyous lift into the romantic lilter and we step off the deep end by predicting fast pop covers on this one. The reverse end, "Guess I'm Thru With Love", is another lovely melody of slow rhythmic beat. The boys sing sweetly and with sincerity. It has many of the vocal attributes with which the boys have become associated. A good side, tho not as powerful as "Oh Gee-Oo-Wee".



"THE PRICE OF LOVE" (2:44) [Progressive BMI—Nightingale] "THANK YOU, THANK YOU, DARLING" (2:57) [Progressive BMI—Nightingale] BILLY NIGHTINGALE (Atco 6053)



BILLY NIGHTINGALE

• There's a rough-voiced night-ingale that will re-align thinking as to the traditional silvery voiced thrush. This Nightingale is prefixed

Billy, and raps out a tune with a driving momentum and a deep, lightly sandpapered tonsil. Nightingale shouts a rocking item with an ork backing that maintains the an ork backing that maintains the pile driver mood. Intro is an atten-tion getter and the chanter holds you from then on. An exciting debut for the artist and label. The flip, "Thank You, Thank You, Darling", is a slow rhythmic effort that has a great deal in its favor that has Nightingale wailing with heart and feeling. The lyrics take on an ad-ded lustre as he "feels" each word. Two excellent sides that should help to establish a new star. For a quick take-off we'll go with "The Price of Love".

that is a sure bet to take her places.

Miss Rogers sings the flowing

melody with so much heart she lifts

the tune and sends it soaring. A thrilling vocal. A strong lyric adds to the quality of the offering.

Though the record is being broken

r & b, this tune should definitely interest all pop outlets. It is for any

unreservedly market. The flip, "You're Everything To Me", is a

similar piece of material. Strong

ballad offered with a variety of

scoops and bends that lend an in-

dividuality to the artist. Two pow-erful firsts for the talented lass.

Page 25

"UP TILL NOW" (2:50) [Walden ASCAP-Stein, Genger] "YOU'RE EVERYTHING TO ME" (2:55) [Progressive BMI—Terry] PAULINE ROGERS (Atco 6050)



PAULINE ROGERS • Pauline Rogers unveils a beauti-ful voice, a lovely tune and a style

SPIRITUAL

SPIRIT OF MEMPHIS (Peacock 1746) "HOME IN THE SKY" (2:37) [Brannon, Theard] The Spirit of Memphis, J. Bledsoe lead, sing a slow, sincere melodic spiritual with deep feeling. It is an inspirational wax well done

B "STANDING BY THE BED-B SIDE" (2:39) [Thomas Dorsey]
The group chants a spirited rhythmic gospel item for the coupler designed to excite. Leads are Malone and Jeffer-

THE CARAVANS

THE CARAVANS (Stotes 149) B "THE SOLID ROCK" (2:48) B [Mote, Radbury] The Caravans provide a big voiced background for the lead of James Cleveland, who nar-rates the religious lyric. Slow, moving side, dramatically performed. CLD TIME RELIGION" (2:35) B "OLD TIME RELIGION" (2:35) [Traditional] The Caravans drive out that picturesque halleluja number with great excitment. A good side to stir up listeners.

THE PROCRESSIVEAIRES (D-C 220) "LET THE BIRDS SING HIS PRAISES" (2:00) [4 Star Sales BMI—Bethea] The Progressiveaires perform a pop styled religious num-ber. It's delivery is very pop styled and it may affect its chances with the deenly religious. Though it maintains deeply religious. Though it maintains a strong beat for the pop.

"MY JOURNEY'S END" (2:21) [4 Star Sales BMI—Bethea] The Progressive aires maintain a more sin-cere approach to the handling of this slow religious item.

CLIFTON CHENIER

(Specialty 556) "THINK IT OVER" (2:20) [Venice BMI—Buyem] Clifton Chenier wails a southern rocking blues in which he appeals to his baby to come home. Deck has a strong beat and should grab off a good reaction. and should grab off a good reaction. "THE THINGS I DID FOR YOU" (2:50) [Venice BMI— Chenier] Chenier shouts a similar piece of material on the flip. A slow tempo rocker in which the artist pro-claims his love. Good rhythmic beat. Two strong sides.

Success Story

September 3, 1955



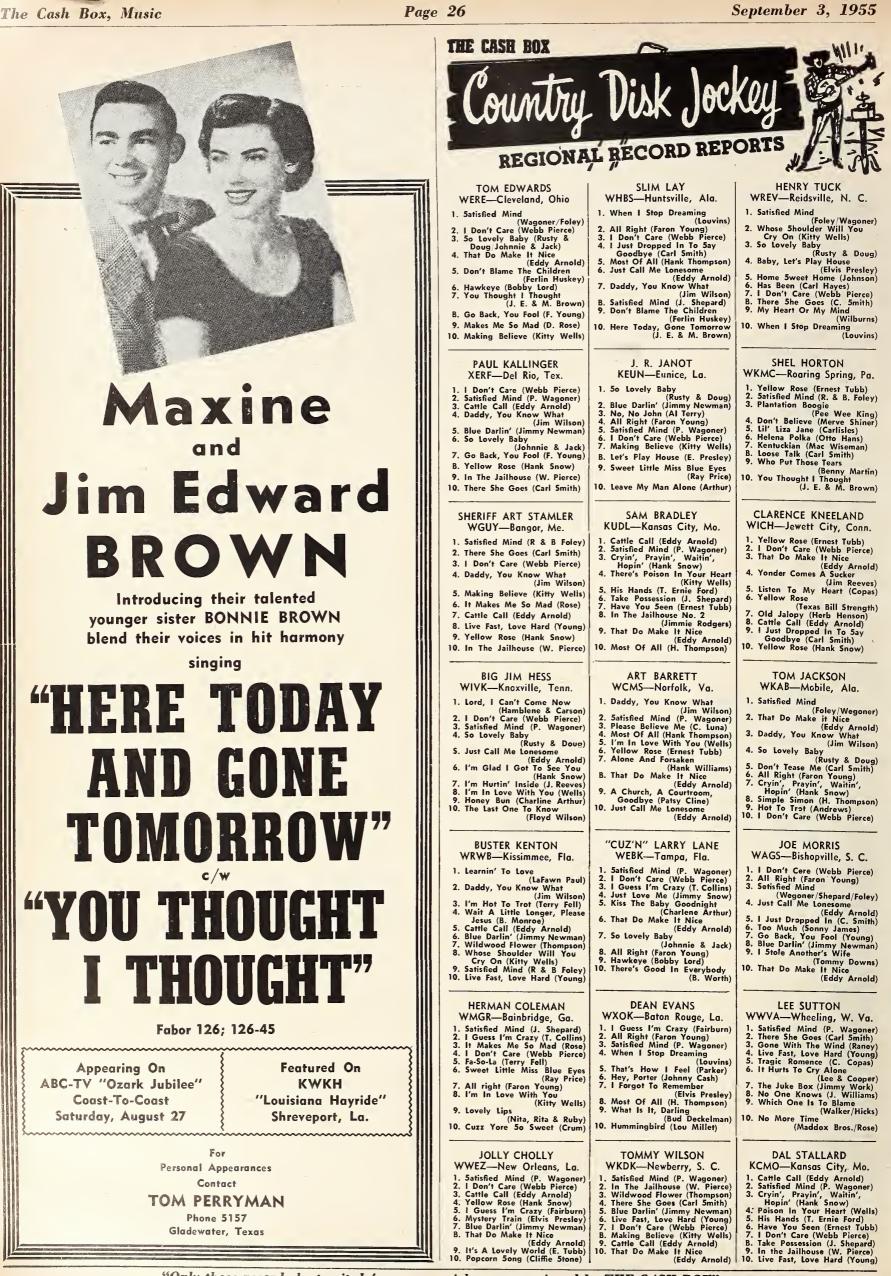
NEW YORK—Roy Hamilton, Epic chanter, accepts the Joe Franklin Memory Lane Award, "as the year's outstanding new male singing star" from ABC-TV star Franklin, during a party on Aug. 17 honoring Roy for his seventh consecutive smash hit waxing, "Forgive This Fool", held at Basin Street nitery where Hamilton is currently headlining. At left is Bill Cook, ex-DJ and Hamilton's discoverer and manager. At far right, Epic records A & R chief Marv Holzman.



"It's What's in THE CASH BOX That Counts"

tributors.

Mine.'



HE CASH BOX"



Page 27 THE EASH BOX CINCINNATI CUT-UPS Country Folks around these hills are getting set for the BEREA HOME COMIN' which will be held at the Indian Fort Theater in Berea, Ky. Aug. 31st. You can bet your bot-tom dudden that Red Foley, Ernie Lee, Jimmie Skinner and The Coon Creek Girls will be on hand, as these artists Girls will be on hand, as these artists and many-many more all come from Berea. Hope to see you there. . . . Texas Bill Strength (Cap.) was in town pluggin' his new release "Yellow Rose Of Texas." . . Jimmie Skinner (Decca) now appearing at Verona Lake Park. . . Tiny Dixie Lee has joined WLW's Hayride. . . Looks like two DJ's of WCKY have turned to comedy, and doing a bang-up job too. For years now Leo Underhill and Rex Dale have been needling each other (PLUS THE NEXT FIVE) SATISFIED MIND Porter Wagoner (RCA Victor 20-6105; 47-6105) Red & Betty Foley (Decca 29526; 9-29526) Jean Shepord Jean Shepord (Capitol 3118; F-3118) I DON'T CARE Webb Pierce (Decca 29480; 9-29480) 3. CATTLE CALL For years now Leo Underhill and Rex Dale have been needling each other on the air, so WCKY's brass decided to give them a chance to really do the thing up right and a whole half hour to do it in. You can rest assured with these zany characters on the loose each Sat. 9:30 to 10 A. M. there will be a lot of knuckle nonnin' and Eddy Arnold & Hugo Winterhalter (RCA Victor 20-6139; 47-6139) IN THE JAILHOUSE NOW Webb Pierce (Decco 29391; 9-29391) THERE SHE GOES Carl Smith (Columbia 21382; 4-21382) loose each Sat. 9:30 to 10 A. M. there will be a lot of knuckle poppin' and teeth grindin' as they dream up cuts little insults to hurl at each other on their unrehearsed show.... Sure glad to learn that Don Davis will have a new country show on net-work for Gruen called "Time Hill Frolic." ... Al Cassedy who had the Flyin' Band around these parts is now Southern Music's Memphis representative. ... Jim Bruce to leave WLW and join Peck and Heekin, advertising agency. Also Ed Ewing that station for TV in Roanoke, Va. MAKING BELIEVE Kitty Wells (Decco 29149; 9-29149) ALL RIGHT Faron Young (Capitol 3169; F3169) 8. THAT DO MAKE IT NICE Eddy Arnold (RCA Victor 20-6198; 47-6198) 9. THE KENTUCKIAN SONG Eddy Arnold & Hugo Winterhalter (RCA Victor 20-6139; 47-6139) BABY, LET'S PLAY HOUSE ride is leaving that station for TV in Roanoke, Va. Danny Engel (Song-plugger) back on the job, although his wife is still very ill. Both Danny and his wife were on the sick list... James Mel-ton is starring in a new show at Bev-erly Hills... The Hilltoppers were at Castel Farm this week end.... Stan Kenton opened at Le Sourdsville Lake. Elvis Presley (Sun, 217; 45-217) YELLOW ROSES CRYIN', PRAYIN', WAITIN', HOPIN' THERE'S POISON IN YOUR HEART MOST OF ALL 15. JUST CALL ME LONESOME Faron Young, Wilburn Bros. At General's Retirement LOS ANGELES—On Friday night, July 29, Special Services officer of the Third Army, Major J. R. Conklin, in-vited Faron Young and the Wilburn Brothers to be on hand for a surprise show for General A. R. Bolling, Com-mander of the Third Army. The occa-sion was General Bolling's retirement. Highlight of the evening was when Faron reminisced about the past when he served under General Bolling's command. But the show stopper was the duet of "Cheatin' Heart" as sung by General Bolling and Young. Top civilian officials as well as high rank-ing officers from the Pentagon num-bering well over 50 generals were on hand to see General Bolling join civil-ian life after some 35 years of a suc-cessful Army career. THE TEN COUNTRY RECORDS DISK JOCKEYS PLAYED MOST THIS WEEK (PLUS THE NEXT TEN) Porter Wagoner (RCA Victor) Jean Shepard (Capitol) Red & Betty Foley (Decca) 1. SATISFIED MIND 2. I DON'T CARE Webb Pierce (Decca) Faron Young (Capitol) 3. ALL RIGHT 4. DADDY, YOU KNOW WHAT? Jim & June Wilson (Mercury) 5. CATTLE CALL Eddy Arnold & Hugo Winterhalter (RCA Victor) 6. THERE SHE GOES..... Carl Smith (Columbia) 7. SO LOVELY BABY (Rusty & Doug (Hickory) Johnnie & Jack (RCA Victor

Wax-Crack of the Week

September 3, 1955

NASHVILLE, TENNESSEE-Dub Allbritten, personal manager of Red Foley, in town last week awaiting the arrival of Decca's A&R topper, Paul Cohen, during his restless moments of waiting, opined "Paul Cohen must be sick, here it is Thursday and Red hasn't had a release all week!"



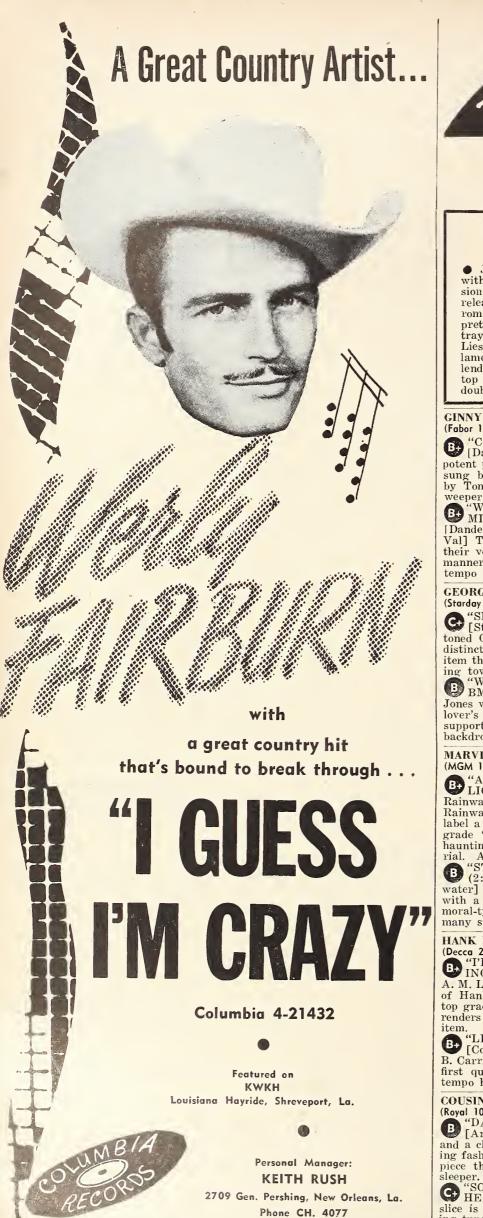
"It's What's in THE CASH BOX That Counts"

20) I'M IN LOVE WITH YOU.

17) BABY, LET'S PLAY HOUSE.

18) MAKING

20) JUST CALL



C EXCELLENT OG FAIR O VERY GOOD OP Milliona THE CASH BOX SETES OF WEEK

Cash Bo

"I THOUGHT OF YOU" (2:35) [Fairway BMI-J. Rollins] "BEAUTIFUL LIES" (2:46) [Central BMI—J. Rhodes] JEAN SHEPARD (Copitol 3222; F3222)

JEAN SHEPARD (Copitol 3222; F3222) • Jean Shepard, who grabbed off a healthy chunk of the sales and spins with her two-sided money-maker, "Satisfied Mind" and "Take Posses-sion", appears to have a back to back, powerhouse follow-up on her latest release. Upper portion, tagged "I Thought Of You", is a moderate paced, romantic weeper that the thrush delivers in soft, sincere fashion. A pretty wedding of melody and lyrics combined with Jean's excellent por-trayal makes this side a natural for the popularity charts. "Beautiful Lies", on the lower half, is another feelingful, middle tempo, lover's lament that the chirp puts across with telling effect. Billy Wood's ork lends a warm and delicate instrumental backdrop on both ends. It's a top notch coupling that's gonna please the ops and dealers and will no doubt add many more fans to her already huge following.

GINNY WRIGHT & TOM TALL (Fobor 127; 127-45) COME WITH ME" (2:31) COME WITH ME" (2:31) COME WITH ME" (2:31) COME WITH ME" (2:31) (Dandelion BMI-W. Storey] A potent piece of material is effectively sung by Ginny Wright and recited by Tom Tall. It's a moderate paced weeper that could catch. MINE COME TRUE" (2:33) [Dandelion BMI-D. Grashey, B. De Val] This end the vocalists combine their vocal chords in most appealing manner as they wax a charming, up-tempo tune. A strong contender.

GEORGE JONES (Starday 202; 45-202)

(Storday 202; 45-202) G "SEASONS OF MY HEART" [Starrite BMI—Jones] Mellow-toned George Jones comes up with a distinctive reading of a slow tempo item that's sure to bring out the cry-ing towel as well as the coin. "WHY BABY WHY" [Starrite BMI—Jones] On the flip half Jones waxes an interesting, up-tempo lover's lament. The warbler is neatly supported by a flavorful instrumental backdrop.

backdrop.

backdrop. MARVIN RAINWATER (MGM 12071; K12071) G "ALBINO (Pink-Eyed) STAL-Rainwater] The talented Marvin Rainwater] The talented Marvin Rainwater] The talented Marvin Rainwater] The talented Marvin label a winning one as he sends up a grade "A" reading an exciting and haunting piece of self-penned mate-rial. A deck to watch. C "STICKS AND STONES" (2:23) [Montauk BMI — Rain-water] Here the chanter gives out with a smooth job on a pleasurable, moral-type platter that should attract many spins.

HANK LOCKLIN (Decca 29599; 9-29599) "I'LL ALWAYS BE STAND-ING BY" (2:14) [Copar BMI-A. M. Lyle, W. Locklin] The fine voice of Hank Locklin makes good use of top grade material as he impressively renders a moderate beat sentimental renders a moderate beat sentimental

renders a moderate liter. item. "LET ME CONFESS" (2:32) [Copar BMI—E. Keller, E. Alley, B. Carrigán] Locklin turns in another first quality reading on this middle tempo heartbreaker that could break.

COUSIN KEITH LOYD (Royal 100; 45-100) B "DANGEROUS CROSSING" [Arsak BMI] Cousin Keith Loyd and a chorus come across in tantaliz-ing fashion on a spirited, fast moving piece that could prove to be a real sleeper. Keep your eye on this one. G "SOMEWHERE THERE'S A HEART" [Arsak BMI] Bottom slice is a slow moving, tear-compell-ing tune that Loyd delivers with the utmost of sincerity.

GEORGE MORGAN (Columbia 21430; 4-21430) "LITTLE PIONEER" (2:42) [Cedarwood BMI — Tichenor] George Morgan could have a real win-ner on his hands as he tenderly spins a captivating tale about a tyke who pretends to be Davy Crockett. It's a stellar offering that should find a wide

range of fans. "AIN'T LOVE GRAND" (2:13) [Alamo ASCAP—Coben] This end Morgan delightfully bounces over a familiar melody with easy-on-the-ears lyrics. Both sides should find good pop reaction.

good pop reaction. PEE WEE KING'S BAND (RCA Victor 20-6233; 47-6233) (RCA Victor 20-6233; 47-6233) (2:26) [Regent BMI—Goodman, Christian] Pee Wee King and his band send up a delectable arrangement of a rhythmic, old time jumper taken from his latest, "Swing West", album. Country hepcats are gonna rock. (FAREWELL BLUES" (2:12) [E. H. Morris ASCAP—Rappolo, Mares, Schoebel] Bottom deck is another swinging instrumental that the King crew belts out in danceable fashion. A "kool King koupling".

BUDDY DEVAL

BUDDY DEVAL (Abbott 183; 183-45) "GUILTY" (2:26) [Dandelion BMI-D. Grashey, B. DeVal] Buddy DeVal takes hold of this middle tempo, heart rending ballad and per-forms it with a great deal of feeling. Penetrating song. "MATE OF THE WIND" (2:50) [Dandelion BMI-D. Gra-shey, B. DeVal] The chanter comes up with a contagious vocal effort on an enticingly different, fast paced item. An attractive coupling.

HARVIE JUNE VAN (King 1497; 45-1497) "FALSE OR TRUE" (2:35) [Markay BMI—Roberts, Hard-ing] The soft and polished tones of Harvie June Van are fittingly ap-plied to a fatching middle tomes lap-

Harvie June Van are fittingly ap-plied to a fetching middle tempo love tune. A tender performance. If FOUND OUT" (2:10) [Tree BMI—Lynn, Howard] Under lid is a moderate paced, romantic weeper with poignant lyrics that the song-stress etches in persuasive fashion.

stress etches in persuasive fashion. RITA ROBBINS & DON WINTERS (RCA Victor 20-6234; 47-6234) "LONELY HEART" (2:05) [Tree BMI-D, Winters] Rita Robbins and Don Winters come up with some outstanding harmony as they wend their way through an in-fectious, middle beat weeper that could step out and climb way up. "YOU'RE STILL A PART OF ME" (2:20) [Tree BMI-D. Winters] The artists blend beauti-fully as they fashion a lovely, moder-ate tempo, sentimental item. Two top-flight Winters' originals.

Page 29

that's all

The Billboard

Review Spotlight on ...

Columbia 21437 (4-21437)

September 3, 1955

	Meeting	Dates	Of a	
Music	Operator	rs' As	sociatio	Ins

THE CASH BOX

Aug. 29—Central States Music Guild Place: 805 Main Street, Peoria, Ill. Sept. 1—Phonograph Merchants' Assn., Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (General) -California Music Merchants' Assn. 1-Place: Sacramento Hotel, Sacramento, Calif. -Eastern Ohio Phonograph Operators' Assn. 1-Place: Tod Hotel, Youngstown, Ohio (General) -California Music Merchants' Assn. 5 Place: 311 Club, 311 Broadway, Oakland, Calif. -United Music Operators of Michigan Place: Fort Wayne Hotel, Detroit, Mich. 5. 8 -Massachusetts Music Operators' Assu. Place: Hotel Kenmore, Boston, Mass. -California Music Merchants' Assn. Place: U. S. Grant Hotel, San Diego, Calif. 11 & 12-South Dakota Phonograph Operators' Assn. Place: Deadwood, S. D. –California Music Merchants' Assn. Place: Fresno Hotel, Fresno, Calif. 13 --California Music Merchants' Assn. Place: Bakersfield Inn, Highway 99, Bakersfield, Calif. -New York State Operators' Guild 14-Place: Nelson House, Poughkeepsie, N. Y. 15—Eastern Ohio Phonograph Operators' Assn. Place: 1310 Market Street, Youngstown, Ohio (executive board). 19-Westchester Operators' Guild, Inc. Place: American Legion Hall, 57 Mitchell Place, White Plains, N. Y.

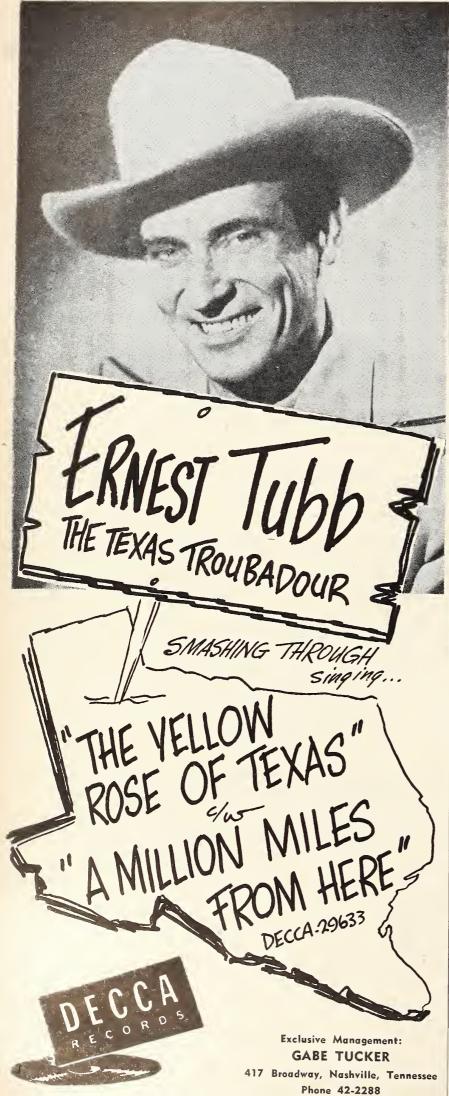
NEWS that's UP-TO-THE-MINUTE REVIEWS of the LATEST RECORDS CHARTS compiled **EVERY** WEEK ADS from LEADING RECORD FIRMS. **ARTISTS and PUBLISHERS Every Week In** THE CASH BOX ALL FOR PER S ONLY (52 ISSUES) THE CASH BOX 26 West 47th Street New York 36, N. Y. Please enter our subscription for 1 year (52 issues) at \$15. Enclosed Our Check 🔲 Please Send Us A Bill 🗌 FIRM NAME ... ADDRESS CITY ZONE STATE Individual's Name

Showcase Music Suc

"It's What's in THE CASH BOX That Counts"

Page 30

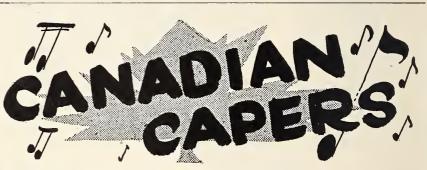
STAKE YOUR CLAIM... ITS A HIT !!!



King For A Day



CINCINNATI, O.—Nelson King and the Davis Sisters take time out to look over a recent copy of The Cash Box during Nelson's Jamboree show over WCKY. Recently King celebrated his 10th year on the Jamboree with a special program "King For A Day" and received hundreds of telegrams, with many of the folk artist stopping by to congratulate him in person.



Starlight Roof is song stylists Irene Andrian, winner of the Pick The Stars contest.. Roy Acuff, Kitty Wells and a group from the Grand Ole Opry's Western Jamboree just completed a very successful engagement at the

Seville Theatre. This theatre which suspended for the sum-

mer months except for a few

MONTREAL MEMOS:



KITTY WELLS

shows to which they were committed, is expected to revert to their old policy of regular stage act shows come September. . . Held over for another week at the El Morocco is Ruby Hill. . . . Matty Heft back in town after a business trip to New York . . . Into their 15th week at the

Monterey are the Hachey Bros. & Mary Lou. ... Sammy Kaye, who is booked to do a one-nighter at Hotel Lapointe in St. Jerome September 1st, will have as featured vocalists Jeffrey Clay, Kitty Martin, the "Kaydets" and the Kaye Choir.

TORONTO TOPICS:



The Ritz Cafe of the Ritz Carlton Hotel is scheduled to re-open for the fall season on Wednesday September 14th with Fernanda Montel as the opening

attraction. . . . Booked for two weeks at Ruby Foo's

TORONTO TOPICS: Joe Morris of Herald Records and his Great Harlem Band are headlining the Casino Theatre this week in a gigantic Rock'n Roll show. Featured on the bill are The Regals, Jean Swan, Al Jackson and Jimmy Mosley. They're packing them in. . . . Don Shirley, featured on Cadence Records, is back in town. This time he's appear-ing at the Colonial and with him as bass player Richard Davis. These boys have no trou-le filling the house. . . . We hear that BMI Canada, the publishers of the hit song, "Man In A Rain-coat" are working on another big one. It's called "Gambler's Last Seven". The record they are all raving about is the Billy Devroe and the Devilaires treatment of the song on the Tampa label. This recording is also getting a lot of renewed interest. . . . Calvin Jackson is back at the Plaza Room direct from his highly successful engagement at New York's famous Basin Street. . . The Brant Inn has been working on a policy of name bands every Wednesday ight. Last week they played host to Les Elgart and this week—Stan Kenton! **Troid use are reviewed by THE CASH BOX**

ROY ACUFF





<image><text><text>

appearance on the Tennessee Ernie Ford's Show in Hollywood has brought an invitation for her to appear on the show again at an early date. Hubert Long, personal manager of Faron Young and the Wilburn Brothers, left last week for Mexico where Young is slated for more film work. Young's first film "Hired Guns" is due out shortly. Faron and Hilda Young are the happy parents of a baby boy, born August 16th. And this youngest member of the "Deputies" is named Damion Ray Young! Justin Tubb (Decca) currently completing a tour, has just celebrated his 20th birthday . . August 20th. Bill Long of CHML, Hamilton, Ont. and Madeline Bonin (Spartan) were into Nashville last week where Madeline made appearances on the 'Opry'. Hank Snow (RCA Victor) held the spotlight on the coast-to-coast 'Opry' broadcast on August 27th. Marty Robbins (Columbia) was special guest.

HAYRIDE HAPPENINGS . . . Werly Fairburn (Columbia) now a regular on the "Louisiana Hayride" seems to have a clicker in his "I Guess I'm Crazy." This record has won to pattention and the deejays through this part of the country—Louisiana, Missispi, and Texas rate the tune 'tops.' Fairburn is managed by Keith Rush. Tommy Collins (Capitol) also has the song on market! "Here Today And Gone Tomorrow" backed with "You Thought I Thought" seems to be building into a powerhouse for Fabor's Maxine and Jim Edward Brown. "Here Today, Etc." features another of the Brown family . . . young Bonnie Brown! Jim Reeves (RCA Victor) just back from tour through Canada. Reeves currently scoring with his recording of "Yon-der Comes A Sucker." Slick Norris and Jimmy New-man (Dot) working at full speed ahead on Jimmy's current release "Blue Darlin." BG "D' JAMBOREE . . . Big "D" continues to en-workineties" ABC TV'er from Springfield, Mo. Lawrence Thacker, representative of the Big "D" currently lining up tours which will feature Sonny James (Cap-itol), Hank Locklin (RCA Victor) and Charline Arthur (RCA Victor). Tex Ritter (Capitol) after paying a visit to Charlie Wright recently along with immy Littlejohn, the two made a guest appearance with Chuck Jones of KCUL, Dallas. John Meredith, Dallas songsmith, pens a post card from West point, Calif., putting in a word for his tune . . . "Never, Never, Never" on columbia by Jimmy Littlejohn.

FROM THE CROSSROADS OF COUNTRY MUSIC . . . While Red Foley took a vacation recently, Eddy Arnold stepped into the slot for Red on August 20th. On August 27th Decca's Webb Pierce held the spotlight. Foley is due to return for the September 3rd show. Guests for September 3rd will be The McCormick Brothers (Hickory). Other artists recently appearing as guests on the "Ozark Jubilee" were Lew Chidre and Annie Lou and Danny. Bobby on the "Ozark Jubilee" were Lew Chidre and Annie Lou and Danny. Bobby with Gabe Tucker, personal manager of Ernest and Justin Tubb. Myers is under Dub Allbritten's di-rection!

Frection!
COUNTRY SMATTERINGS . . . Dee jays Johnny Rion KSTL, E. St. Louis, Ill., and Hal Harris KRCT in Houston, wired to tell us how big Ernest Tubb's wax of "Yellow Rose Of Texas" was. Boy, does "Texas" Bill Strength get around! We've had cards and letters from him from practically every state in the union during the past month. Well, the reason for it all you see is that Bill has just gotten himself arecording contract with Capitol Records and has is first release already on the market . . . you might guess . . . it's "The Yellow Rose Of Texas" and it's coupled with "Cry, Cry, Cry." Bill has really been promoting this one! Some of the folks Bill visited ately were Hank and Dorothy Thompson in Oklahoma.
City and in Hollywood, Bill visited with Tex Ritter, Wade Ray, Stuart Hamblen, and some of the shows Bill appeared on were Town Hall Party (along with Fex Ritter, Johnny Bond, Wesley and Marilyn Tuttle, Freddie Hart). Others Bill visited were Jolly Joe Nixon and Cliffie Stone at KXLA in Pasadena, Hank Penny, and Sue Thompson at the Riverside Rancho, the Spade Cooley Television show from the beautiful Casino Gardens in Long Beach and with the Town Hall Party Gang at the Sierra Creek. Bill, seems that you really had yourself



<text><image><text><text><text><text>

last week.



<text><text><text><text><text><text>



Within the near future

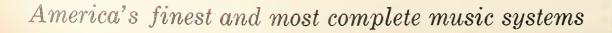
the J. P. Seeburg Corporation

will announce

Four of the most revolutionary developments

in the entire history

of coin-operated music







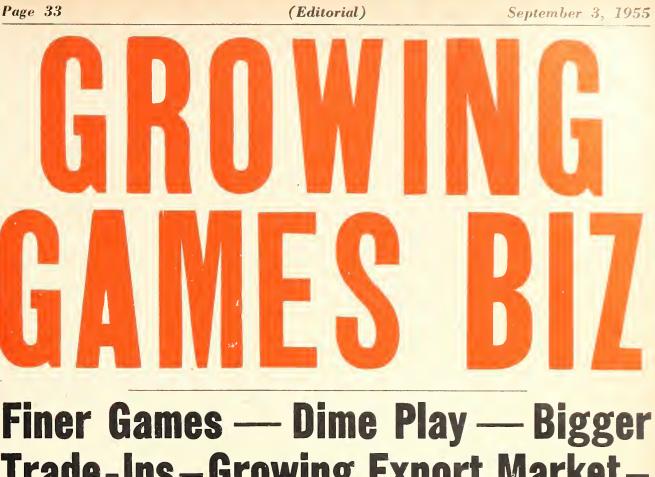
Here and here

DETROIT, MICH .- With all of its record breaking sales, and tremendous advertising expenditures, the auto industry is spending an additional \$40,-000,000 plus, in special sales promotion expense, according to Ward's Automotive Reports. The attitude of these powerful companies toward improving sales and the methods being used is of interest to coin machine manufacturers and distributors -even operators. The auto companies are sponsoring incentive sales contests and giving bonus stimulators (one music machine manufacturer has already used this type of sales stimulator for its distributors, and at present is on a special promotion to the operators). The auto industry feels that such contests will increase in intensity in 1956 and in competitive years ahead; and that use of bonus stimulators will become more widespread in their function as a factory aid to the dealer.

NEW YORK CITY-Does this sound familiar? An eastern automobile merchant complained "The public is getting too slick." 'He continued, "Customers go from dealer to dealer to get the lowest price. Then, some lie about that-to force you down further. No matter what price you quote, the customer raises the cry: 'I can beat that'."

CHICAGO-At the 3rd annual Store Engineering Clinic of Independent Grocers Alliance held at the Palmer House this week, the prediction was made that a completely automatic vending machine for groceries will be available in the near future to the public for after-closing-buying.

PITTSBURGH, PA. - What's in view for Fall and Winter? This short report from the steel industry tells the story. "Steel output is gradually inching up despite hot weather, vacations and mill repairs. For this week, operations are figured at 92.3 per cent of capacity, which would be the highest since June 20."



Trade-Ins-Growing Export Market-All Contribute to Growth of Games Biz.

Even as the games themselves continue to grow in size, so does the market for their sale seem to grow along with their increased size.

For many years operators have featured games, regardless of whether they also operated music, vendors and service machines, because they found that games helped to boost averages.

So far this year of 1955, with half the year already accounted for, the most outstanding growth in the field of coin operated equipment is attributed to the amusement games.

Whether this is due to the finer games that are now being produced, to dime play, bigger trade-in values, the growing export market, to the general prosperity the nation is enjoying or to any other factor the game sales boom continues and manufacturers are stepping up production accordingly.

The new type kiddie games are a potent example of what has happened this year. Some manufacturers who timorously re-entered the kiddie field, now find that they have a very profitable business.

The in-line games have also continued to hold up and even grow in sales. The bowlers and shuffles have zoomed on ahead. The gun games found a very fine market and have continued to enjoy good business.

Five-ball games have continued right on ahead with two-player and four-player innovations that have captured many new locations because of these new features.

From one end of the games field to the other, rapid growth is most noticeable.

Distributors and jobbers have found that faster sales have allowed them to arrange for higher trade-ins. This, plus aggressive merchandising and freer credit, has increased their sales potential, and with the foreign markets calling for more and still more used equipment, the wholesalers have found that they have a constantly growing business in games.

From the operator's standpoint the advent of dime play in the games business has helped him

to enjoy better averages than before. He has, therefore, made greater use of games so as to boom up his averages. This, plus the fact that the new type games are acceptable almost everywhere in the nation, has given him a better financial status than he formerly enjoyed.

Problems have arisen here and there thruout the nation but, in the main, these have not seriously affected sales of the games. Instead, it seems, sales continue to grow. And with the export markets demanding more and still more of America's coin operated amusements, bringing about better trade-ins for used games, more new machines are required so that the entire picture becomes one of greater growth.

Gradually, as conditions straighten themselves out in many areas thruout the country, more games begin to appear and more production is being demanded of the manufacturers.

It is not at all surprising to note that the average operator has turned more and more to games while, at the same time, retaining his basic, backbone operation, in an aggressive effort to boost his general average intake and, thereby. assure himself a more solid financial status.

Tho the games business is one of speed and aggressive, as well as intelligent, merchandising it is at the same time, one of the most fascinating and financially profitable divisions of the industry.

Regardless of the fact that the operator must trade in his games at more frequent intervals than almost any other type of equipment be owns. he finds that this, too. can be profitable because of the speedier action and the growing intake which boosts the overall average of his entire route.

It is the belief of many that the outstanding growth of the games field can be attributed to the fact that amusements are still most demanded by the public, and that the ingenious products now on the market have met with public approval and acceptance to such an extent that, with all other factors included, the games division of the industry will have enjoyed the greatest growth in 1955 when the year's business is finally totalled up.

MFRS. FIGHT TO HOLD PRICE LINE

With Copper, Steel, Aluminum, Lumber and Components Prices Already Raised as Wages are Hiked and Taxes Climb Zooming Overhead Expense and Increasing Production Costs C.M. Manufacturers are Assimilating These Increases in an Effort to Maintain Present Prices as Long as Possible.

CHICAGO—One of the biggest and toughest battles in the industry is going on behind the scenes where few outsiders know what is actually happening.

These are the daily conferences being held by outstanding coin machine manufacturers here with their purchasing agents, production engineers, comptrollers, and other experts.

This is the battle, going on behind the scenes, whereby the coin machines manufacturers are assimilating tremendously increased costs, in an effort to maintain the prices of their new machines along the same price line of what they have been charging for their new products all year long.

It's a tough battle and one, as certain engineers predict, the manufacturers will eventually lose.

As one noted engineer stated, "Everyone who reads a daily newspaper knows that the prices of copper, steel, aluminum, cadmium, chromium, and all components have been raised to an all time high.

"Not only this," he says, "but labor's wages for these raw materials have already been hiked and taxes, too, have been raised, so that all this zooms overhead expense and increases production costs.

"Even tho the manufacturers are battling to maintain their present price line, by assimilating all of the increases, this can't last long.

"Too many new raises are coming in every day," he says, "and eventually the manufacturers will be forced to raise their prices or they will be working at a loss."

He also adds, "You can tell anyone in the industry that he's getting a real bargain these days when he's buying

machines at the same prices he bought them for at the beginning of 1955."

In addition to all this, it is reported, manufacturers expect that they, too, will soon be forced to raise wages of their employees. Even tho the wage scale now being paid by the coin machine manufacturers is far above union average.

Another engineer here states, "It is only logical to figure that, if all the basic raw materials industries are raising wages, and have to hike their raw materials costs to meet these wage increases that, eventually, this must strike home to the manufacturer of the finished products.

"This is all inflationary," he continues, "but, it's the fact, and everyone of any intelligence whatsoever recognizes that prices will, eventually, have to go up on everything that uses these basic raw materials to manufacture the products reuired for doing business."

The this report is not heartening, it is one of the facts that must be faced by all in the industry.

It is no different than the report which was published here prior to, and immediately after World War II, when the trade was warned that prices of all new machines would have to be raised to meet the increases which the manufacturers were enduring, regardless of how hard the manufactuers would try to forestall the raise.

This was also the reason why The Cash Box called for 10c play to be instituted. It foresaw the need for greater intake to meet greatly increased overhead and business expense on the part of the operators everywhere in the nation.

United Music Ops of Mich. Issues Booklet Showing Teen-Ager Efforts

DETROIT, MICH.—Perhaps one of the most impressive circulars ever produced by any music operators' association in the nation was mailed from the offices of Roy Small, conciliator and public relations counsel of the United Music Operators of Michigan, this city.

This circular features pictures and news items which have appeared in the Detroit press, trade papers and in other media, regarding the marvelous teenager work which this organization has done to help eliminate juvenile delinquency in its area.

"This is a review of the published activities of the United Music Operators Of Michigan for the past year by the 'Detroit Free Press', 'Detroit News', 'Detroit Times', 'The Cash Box' and 'Billboard'," Roy Small advises. He also adds, "We acknowledge with

He also adds, "We acknowledge with thanks the help we received from the daily press, trade papers, radio and TV stations, disk jockeys, business men's groups, Hon. Gerald K. O'Brien, Wayne County Prosecutor; Hon. Edward S. Piggins, Detroit Police Commissioner; Detroit Mayor's Committee of Children and Youth, Detroit Police Dept. Youth Bureau, Dept. of Parks & Recreation, United Community Services and the Parent-Teachers Association."

Actual reproductions of the items which have appeared in the press are featured in these 16 outstanding pages of material.

Every outstanding photo is also reproduced.

There is no doubt that this is one of the most impressive of all such ideas in circular form yet presented by any organization in the industry.

It is a definite record of which all the industry, nationwide, can be extremely proud.

Keeney Introduces "Challenge"



PAUL HUEBSCH

CHICAGO—Paul Huebsch, general sales manager, J. H. Keeney & Company, Inc., this city, announced this past week, that all-out production was under way on the firm's new 6-Player "Challenge Bowler."

Scoring, which can reach a high of 9,600 points, is determined by three factors on the "Challenge Bowler." These factors are accuracy of throw, correct speed, and correct timing.

"The player," said Huebsch, "tries

to time his throw to stop the traveling light in the red strike area on the playfield.

"At the same time, he must throw the puck at the correct speed, to stop the flashing light on the backglass at the 800 mark."

According to Huebsch: "This combination of skills to produce a high score has proven, during location testing, that 'Challenge Bowler' has the most play appeal of any bowling game yet produced.

"An added feature in the 'Challenge Bowler'," Huebsch continued, "is that in the 10th frame, the player can shoot as long as he strikes."

Other features presented in the "Challenge Bowler" are, plexiglass covering all rollover switches, hinged plexiglass hood over pins, hinged light box glass, covered cash box with extension floodlight, custom finished cabinet, and quiet, smooth operation.

"In summing up," Huebsch concluded, "I'd just like to say that the three-way skill test produced in the 'Challenge Bowler' is so intriguing that operators will find it a real money-maker in any location."

Mutoscope Shipping "K.O. Champ"

LONG ISLAND CITY, N.Y.—Bill Rabkin, president, International Mutoscope Corporation, this city, announced that sample shipments of its new "K. O. Champ" are being made to distributors.

"These samples are now on the way" said Rabkin, "because extensive tests have shown that this pure skill game, with a natural appeal for repeat play, does exceptionally well in amusement spots as well as in regular locations."

 The amusement boxing machine has
 The amusement boxing machine has
 two fighters facing each other and the players can move them in all directions. Left and right arms of each fighter can be operated individually.
 Game runs for about one and a half minutes or ends immediately when knockout is scored. An animated referee, plus sound and visual effects add to the lively action.

Distribs Sept. 12 Meet Off

CHICAGO—Reports have just been received that the NCMDA has cancelled the meeting regarding "high prices" which was to be held on Sept. 12 at the Morrison Hotel and have pushed this on to Nov. 7 when the NAMA convention will be in progress.

overhead and business expense part of the operators everyi the nation. **'K.O. Champ''**

ONCE AGAIN EXHIBIT STEPS TO THE FRONT WITH A BRAND NEW AND EXCITING GAME

THERE is a definite need in the industry for a new game. The public is tired of constant repetition.

EXHIBIT HAS A GAME THAT WILL COST THE OPERATOR ONE-HALF THE COST OF MOST OTHER GAMES

The operators and distributors have long requested a much less expensive game.

EXHIBIT HAS A SERVICE FREE NON-ELECTRICAL GAME

All other games manufactured today are mazes of electrical wiring and circuitry. Service calls are eating up the thin profits.

EXHIBIT'S NEW GAME HAS BEEN LOCATION TESTED FOR FOUR (4) MONTHS

Manufacturers always have been asked: "Has this game been location tested?"

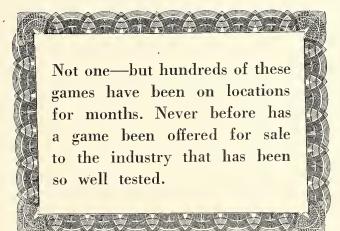


EXHIBIT CAN SHOW INCREASES IN GROSS TAKE AFTER FOUR (4) MONTHS IN THE SAME LOCATIONS It's a hit! Already imitators are flocking after it. Already the word has spread throughout the industry that "EXHIBIT'S got it!" Again, EXHIBIT has produced an entirely different product for the trade. A perfectly priced amusement. In fact, considering today's price standards, an actually "low-priced" amusement. And yet an amusement that is absolutely astonishing operator after operator everywhere with its income producing ability.

This game is the type of product that will revive, restimulate and recreate thousands of locations. This is the kind of product where the amusement machine operator is absolutely sure *he will profit—quickly* and enjoy a tremendous advantage over all competition while pleasing everyone of his locations.

SEE THIS NEW GAME AT ANY EXHIBIT DISTRIBUTOR'S SHOWROOMS

The answer is in the cash box—on any location the operator desires to place this new game.



EXHIBIT SUPPLY CO. (Established in 1901) 4218-30 WEST LAKE STREET CHICAGO 24, ILLINOIS The Cash Box







Page 36

CHICAGO—This past week, Sam Lewis, executive vice-president of Ex-hibit Supply Company, advised:

"Shipments are now on the way to almost everyone of our distributors." He continued, "As production steps up, to meet the demand which we are enjoying for our new game, we shall speed shipments accordingly."

Lewis also reported that the firm is doing everything it possibly can to meet the demand of its many dis-tributors who have been eagerly phon-

tributors who have been eagerly phon-ing the factory to obtain as many of these new games as possible. "We are trying our level best", Lewis reported, "to meet this demand. We can only ship whatever is pro-duced, but, we are stepping up our production each day and I firmly be-lieve that, within a few more days, we shall be able to ship in greatly increased quantity all over the na-tion."

The interest stirred by Exhibit Suphas started Fall season for the firm with its biggest production schedules ever put into effect.

35th Year With Exhibit

CHICAGO—With a big party this past Friday, August 26, the entire office and sales organization of Ex-hibit Supply Company paid homage to Margaret O'Brien who has been with the firm for 35 years.

Marge, as she is known to all who have been visiting at Exhibit all these years, was secretary to the late J. Frank Meyer who founded the firm.

Today she is secretary to Sam Lewis, executive vice-president of the organization.

The employees came together this past Friday to give Marge O'Brien a very marvelous party and, at the same time, gave her a memento of this oc-casion, a very beautiful watch with the years of her work for the firm engraved thereon.

Everyone took time out to honor Marge for her 35 years with the firm.

Top executives expressed their ap-preciation and delight at the marvel-ous work which she has accomplished and which she is doing every day.

"It was", as one of Exhibit's execs reported, "one of the most gala oc-casions in the entire history of our organization and one that, everybody will remember for years and years."

Games No Handicap

CHICAGO—Using the slogan of this publication, Ralph Sheffield, sales director for Genco Mfg. & Sales Company, this city, explained:

"When all's said and done 'it's what in the cash box that counts'."

He continued, "By that I mean that seasonal games are no longer considered a handicap.

"Regardless of the fact that we are producing and selling a baseball game, 'Champion Baseball', so late in the baseball season, has no effect today at all.

"The operators have learned", he continued, "that whether the scene on the back glass is a baseball dia-mond, or a bunch of pretty girls, that what the players are most interested in is the appeal of the game itself. As well as the challenge to their skill. And the relaxation and fun they get playing the game."

"Therefore", he claims, "whether it's baseball or anything else, what counts most with the operators is the slogan of your publication.

"And that is", he says, "'it's what's in the cash box that counts'. That's what determines whether the game is or isn''t a great game."

Rock-Ola Sales Execs Visiting Distribs

CHICAGO-Top sales executives of Rock-Ola Manufacturing Corporation are now visiting their distributors and also meeting with music operators.

Ed Ristau, director of sales for the firm, is traveling throut the eastern part of the country and has already visited with many of the firm's dis-tributors in that area.

Ristau is reported to be very much enthused over the fine sales the firm's distributors are enjoying with the new Rock-Ola Hi-Fi Phonograph and also the fact that the operators are very much pleased with the machine.

Les Rieck, sales manager of the Phonograph Division, is at this time traveling thruout Canada and is also reported to be very enthusiastic over the reception which the new Rock-Ola phono is enjoying everywhere he has visited.

Rieck is reported to have stated, "There is no doubt that our new model is proving itself one of the most out-standing of all automatic phono-graphs ever produced for the benefit of the nation's music operators."

The Deadwood Chamber of Com-

merce, cooperating with the associa-

tion in acquainting members and in-

vited guests about the historical and

beautiful city, has mailed out descriptive material and a beautiful colored

As the quarterly meets are usually

well attended anyway, Stout is of the

opinion the September gathering will

brochure, exalting its virtues.

Alvin Gottlieb Plans Eastern Trip

September 3, 1955

CHICAGO—Alvin Gottlieb, son of David Gottlieb of D. Gottlieb & Com-pany, this city, who has been handling advertising, sales promotion and pub-lic relations for the firm, is now plan-ning to make an eastern trip to meet with many of the firm's distributors as well as the operator-customers of these distributors.

As Alvin stated this past week, "I'm only compiling a route for my trip right now. I don't expect to leave for a while as yet. I do believe that it is the duty of anyone connected with any leader in any field to become bet-ter acquainted with conditions out in the field itself."

He also said, "I'm planning this trip because I believe that it will prove helpful to me in my work here and will prove just as helpful to all of our many distributors for it will give me an entirely new and better slant on their immediate business problems so that we can better cooperate to each other's advantage."

Alvin also stated that, "I don't just intend to visit with our distributors. I also want to talk with their many customers to better understand just what the operators require in the east. I want to get closer to the operator's thoughts and plans and, in this way, be able to help them thru our dis-tributor organization."

Chi Jobbers Revamp

CHICAGO-Ted Rubenstein of M & T Sales Company. this city, reported this past week that three of this city's jobbers were cooperating with the firm on its latest bowler revamps.

He listed: Chaley Pieri of Mon-arch; Stanley Levin of All-States and Phil Schwartz of Leader Sales as the three firms who are doing a "great revamping job using our newest re-vamping ideas for the latest type bowlers".

Rubenstein reported, "We are just getting under way with the production required to enter the national field with our revamps.

"Within a few more days we believe we shall be able to satisfy the demand we have had from jobbers in various areas around the country.

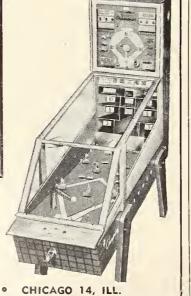
"As yet the above Chicago jobbers are keeping us plenty busy ordering everything we can turn out at this time."

GENCO'S 2-PLAYER CHAMPION BASEBALL

The only game where players actually hit high fly balls through the air for 5 feet, without the use of ramps.

LENLU

MFG. & SALES CO. 2621 N. ASHLAND •



PIERRE, S. D.—The quarterly meet-ing of the South Dakota Phonograph Operators Association will be held in Deadwood, S. D. on Sunday and Mon-day, September 11 and 12, according to Gordon Stout, president. bring out the organization's full membership.

S. D. Phono Ops Assn. Meet Sept. 11 & 12

Jack Mitnick Travels

NEW YORK—Jack Mitnick, re-gional sales representative for AMI, Inc., returned to New York City this week, after an extended tour of his distributing firms thruout the entire South South.

Mitnick spent several days here and then left to see other distributors. He will conclude his road trip with a visit to the factory in Grand Rapids, Mich.

"It's What's in THE CASH BOX That Counts"

Page 37

September 3, 1955



Jack Rooklyn of Singapore, coin operator, was a visitor at Si Redd's during the flood emergency. A break into the Redd plant netted thieves \$300 from the parts department, Si Redd's office was broken into also. Helen Ford, bookkeeper at Redd's, lost her mother, who had been ill in the hospital.

washed out. It will be some time before music routes in these places will be

operating again.

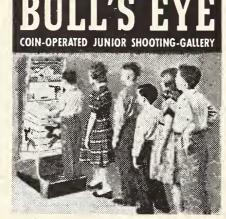
Page 38

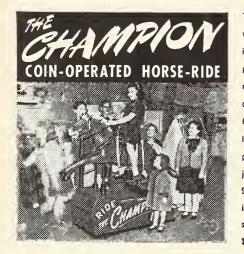




Miniature replica of early vintage automobile in eye-catching colors ... with real horn and headlights ... HOT-RODS take youngsters on a rolling, rocking ride. Mounted on rigid metal base, eccentric motion of HOT-ROD car creates illusion of exciting travel on a country-road ... an illusion so attractive to boys and girls, from toddlers to teen-agers, that HOT-ROD keeps busy earning money every minute of the day.

Packed with appeal to junior marksmen, boys and girls, from 6 to 16, Bally BULL'S EYE Junior Shooting-Gallery is a gold-mine in every location frequented by youngsters. Realistic western six-shooter shoots 10 to 20 shots for nickel at exciting wild animal targets, shots and hits registering on illuminated score-glass. Pistol is positively safe, because no bullets or pellets are fired. hits registering when gun is accuratelyaimedand trigger pulled. Gayly colorful cabinet occupies only 11/2 ft. by 3 ft. of floor-space to take in coins at a rate of \$15 to \$35 per hour.





THE CHAMPION is a life-like western golden-palomino bronco in iron-tough plastic . . . with genuine cowboy saddle. Allmetal base permits operation outdoors in all weather, THE CHAMPION walks, trots or gallops, as rider controls speed by oulling reins. Riding-time is adjustable to 45 seconds, 1 minute, 90 seconds, 3 minutes, Occupying only 22 in, by 44 in, of floor space, THE CHAMPION takes in \$2.00 to \$8.00 per hour.

Bally Manufacturing Company, 2640 Belmont Ave., Chicago 18, Ill.





The temperatures remain high, but so do the sales figures all along Pico Boulevard. Distributors, jobbers, and operators all report that sales continue to be good and figures for this time of year are way over the figures for com-parable periods in previous years. . . . Wayne Copeland at Sierra Distributors says the summer promotion put on by the Wurlitzer factory has been very suc-cessful and has helped stimulate sales of the Wurlitzer 1800's. In the promotion, the factory offers a mink stole with the purchase of three Wurlitzer 1800's, a mink jacket with the purchase of six machines, and a mink coat with the pur-chase of ten 1800's. So far, Sierra has given away three jackets and twelve stoles. . . Raymond Williams and family are vacationing here in Los Angeles. Williams, Commercial Music Co., Dallas, Tex., is the Wurlitzer distributor. . . . Naomi Francisco is the pretty new secretary for Irv Shorten at Allied Music Sales. . . Frank Gallo, Johnny Otis' manager, along the boulevard, finding out how Johnny's records are going. . . The next meeting of the Los Angeles Divi-sion of the California Music Merchants Association will be held at the local business office, 2822 West Pico on Sept. 3—President George Miller will at-tend. . . . Lee Palmer reports that Georgia Gibbs "I Want You To Be My Baby" thas been picked by the Los Angeles operators as their "Record of the Month". This record was The Cash Box's Sleeper of the Week two weeks ago, and looks like a sure fire hit. . . . Blaine Toller from Parker, Arizona was in town last week telling how busy he's been putting a dock on his lakeside summer place. His brother-in-law, Ken Arnold and wife from Barstow spent their vacation visiting the Tollers. . . . Paul Johnson, local operator is back at his business and now completely recovered from the serious operation he underwent recently. Mr. and Mrs. Bill Happel of Badger Sales flew to Portland, Oregon last week and while there will visit with Lou Dunis, who is one of the largest distributors in the Northwest. Fr The temperatures remain high, but so do the sales figures all along Pico

"Champion Baseball" games have been racking up good sales at Badger. Mary and Kay Solle at Leuenhagens getting lots of calls for The Mulcays recording of "Bop, Bop, Bop". Mary said that Jim Mulcay paid a visit to KLAC disc-jockey Jim Ameche, and found they were old friends from Chicago with the result that Ameche has been giving the record some good plugs on his show. Dick King, of Aardell Records called Mary while we were there and was very happy to hear her report that "I Wanted You" by The Jaguars was among her top ten Rhythm and Blues records. Kay tells us that "A Fine Romance" by Sammy Davis, Jr. and Carmen McCrae is starting to take off. Mary and Kay are expecting a visit from their pretty 15 year old niece, Barbara Chandler from Riverside. . . Al Bettleman pleased with the way United's "Fifth Inning" is gaining popularity with operators at C. A. Robinson Co.

Riverside. . . . Al Bettleman pleased with the way United's "Fifth Inning" is gaining popularity with operators at C. A. Robinson Co. John Freeman of Simon Distributing back from vacation after doing some fishing in San Clemente and Oceanside and taking in the races at Del Mar. Jack Simon is taking a few days off to spend some time with his sister Mrs. Berman and her son who are here visiting. Mrs. Berman is in the coin machine business in Indianapolis with Sicking, Inc. . . . Jean and Dolores Minthorne back in town after a two month stay in Phoenix. Hank Tronick at Minthorne out calling on the local operators. Hank is eagerly awaiting the arrival of the new Chicago Coin "Blinker" bowler, and like everyone else is very curious about the very hush-hush new machine that is due any day now from Exhibit Sup-ply. . . . Stan Burke, of Stan's Drive Ins, in talking with Gabe Orland at Cal-ifornia Music. Sammy Ricklin off on vacation and both Gabe and Martha Delgado staying very busy keeping up with all the orders. Shelly Grossman will be taking a two week vacation before the opening of school and will then work parttime at California. We can expect some big news from Sammy when he gets back from vacation. . . . Visiting operators along Pico Boulevard this week included; Tommy Felkins from Victorville, Reginald Panton, Claremont, the Thompson brothers, Johnnie and Bill, from Long Beach, and brothers Jack and Ed Neal from Riverside and Blythe respectively. Also from Riverside, George Kirby, Fred Ulrich of Western Amusement in San Diego; Carol Leinart from Gardena, Pete Shupp, Downey, Joe Ortega of Indio, Tom Farrell, San Diego, Marvin Farr, San Pedro; and Chuck Allen from Long Beach.



C. R. (Charlie) Sage, Houston S. H. Lynch Co. Seeburg background music division, a bit chesty ever since he put Seeburg background music in that hush plush \$\$ Lakewood Yacht Club on Clear Lake. . . . Phil Weinberg, Bally regional sales manager, in the city on a routine business trip. Visited with him office of Amusement Distributors, Inc., a local Bally dealership owned by Strike Rothrock. . . According to manager L. R. Gardener there is no sea-sonal slump at R. Warncke Co. (AMI) where new stuff is moving out fast as it comes in. . . . Back to school for pretty Janelle Wiggins after three months as record clerk for United Record Distributors. . . . Henry Atlas said the renovation of his record store was about completed and he expected to resume radio broadcasting from there early in September. Atlas Record Co. claims a "First in Texas in Rhythm and Blues," and does business on a Nationwide basis. Besides records Atlas has extensive music operations in the city. Henry's charming wife, Thelma, is in complete charge of the Atlas record store. . . . A salute to attractive and efficient Hazel Turner, general secretary of Coin Machine Sales Co. She has been with that firm continuously since 1934 for a total of 21 years. . . . Thousands of kids here were made "kiddle ride conscious" through an extended sales promotion by Carnation Company. Portable eight horse merry-go-rounds (products of Bert Lane Co., Miami, Fla.) were located at leading super food markets where free rides were given kids for sales tags from Carnation milk and dairy products. . . . Bosta (Buster) Herrera (Busters Amusement Co.) prominent musicman of Mexican descent has many of the choice Latin American spots in and around the city. . . . Veteran musicman AI Lemke in Temple for a medical check up. AI had a major operation some years ago and still makes occasional trips to the hospital just to be sure things are ticking along as they should.





Bill O'Connor, manager of the phonograph department at S. H. Lynch, and his family dividing their vacation time between San Antonio and Corpus Christi. Bob Gilmore, also of S. H. Lynch, and family returned from Galveston. . Ron Weed, new manager at King Records, told us his brother, Gene, just joined KGKO to do two deejay shows a day.... Abe Susman, State Music, on a business trip. By the way, if you haven't seen the new placard in Abe's showroom, don't miss it. . . . George Wrenn, special representative for Chicago Coin and Genco touring South Texas on business. . . . Darrell Armstrong in from Mineral Wells looking over antique pianos. . . . Cliff Wilson of Wallbox Distributing Company and his family returned from their vacation at Grand Lake in Oklahoma.... The Commodores starting an engagement at the Colony Club. . . . David Eisenlohr of Adleta Company (RCA Victor) vacationing in Aspen, Col. Adleta expanded its sales territory to include more of East Texas and Louisiana. ... Pete McDonald of Star Coin Machine, Fort Worth, in buying new equipment. . . . Also visiting from Fort Worth were C. C Harris, Harold McKimzie, Walter Thannisch, Roy Howell . . . Buster Loicana of Big State Novelty, Fort Worth, vacationing in New York. . . . Congratulations to Mr. and Mrs. Jimmy Browning (Big D Music) who just welcomed a new baby daughter. ... B. H. Williams of Commercial Music back from El Paso, reports business good.... Mr and Mrs Dewey Parson are getting in some good fishing weekends at Lake Texoma . . . Bill Oliver of the Dallasan Casa Linda Record Shop opening a branch store in Casa View early September. . . . Don Hall, B. H. Novelty, in from Denton buying more equipment. His partner, Fred Barnes, who is in the active reserve, on maneuvers for two weeks at Camp Hood. . . . George Bury of Hamlin vacationing in the vicinity of Grand Canyon. . Visiting the Dallas market were W. E. Malone and Donald Robertson, both of Lubbock; V. Van Natten of the Auto-Photo Company, Los Angeles; M. T. Cornelius, Abilene; Garland De Lamar, Waco; Clyde Manor of Brownwood; Ernest Vathis from Texarkana; C. C. Clawson of De Kalb; Buna Carr, Corsicana; Carl Fomby of Dangerfield. . . . Clayton McNabb of Decca going to Houston dealer meeting for showing of new Decca phonographs. . . . Mrs. George Prock will be running things at General Distributing Company while George is in Europe. . Everyone back from their vacation at Dobbs of Dallas, getting ready for a busy season ahead.... Shopping the town were Mr. and Mrs. Groom, Groom Music in Jacksonville. . . . H. B. Bueller opening a new music store in Oak

Lawn section

Nebr. Automatic **Phonograph Assn.** Sets Next Meet For Sept. 10 & 11 at Grand Island

Board of Directors to Get Together Few Days Before

OMAHA, NEB.—Howard N. Ellis, secretary and treasurer, Nebraska Au-tomatic Phonograph Operators Asso-ciation, this city, announced the or-ganization's next meeting is Saturday and Sunday, September 10 and 11, at the Yancy Hotel, Grand Island, Neb.

Mac McKee is the host for the meet-ing, and Ellis says he has lined up a very fine program. Planned entervery fine program. Planned enter-tainment is being made for both the ladies and gentlemen for Saturday evening, and special plans are set to take care of the ladies during the business meeting Sunday.

Door prizes will be given away, with special prizes will be given away, with special prizes to the ladies. Lieberman Music Company is donat-ing a juke box to the association, which in turn will give it away to a worthwhile organization.

The Board of Directors is meeting a few days before the general gathering to plan matters, and Ellis says the general meeting will be both im-portant and interesting.

Mettez-vous en rapport avec nous pour toutes les **MACHINES BALLY** BALLY HOT ROD KIDDIE RIDE BALLY BULL'S EYE GUN BALLY ABC BOWLER BALLY CONGRESS BOWLER Nous maintenons toujours un nombre im-portant de Machines Bally—Bingo et de Jeux aux Palets reconstruits en stock. Priere d'ecrire ou de telegraphier pour Prix Speciaus a INTERNATIONAL AMUSEMENT COMPANY 1423 SPRING GARDEN STREET PHILADELPHIA 30, PA. (Tel. RI 6-7712) FOR SALE: Large selection of Premiums. All types of used and new phonographs. Used and new games. Arcade Equipment. 1

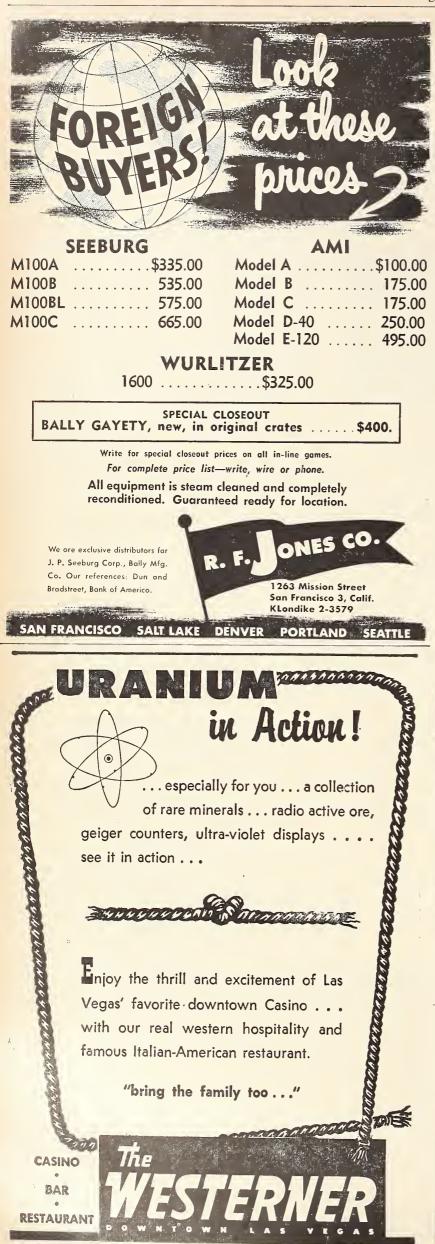
- Pinballs.
- Baseball games. Guns.
 - Parts and Supplies: Spare parts for any type of equipment. Wrappers. Needles. Bulbs. Plastics. Etc.

WE BUY, SELL AND FINANCE MUSIC AND GAME ROUTES. ARRANGE LOANS.

SUFFOLK & NASSAU SALES CO. 124 S. 16th ST., LINDENHURST, L. I., N.Y. (PHONE: Lindenhurst 5-3877-3878)

"It's What's in THE CASH BOX That Counts"





EASTERN FLASHES

KARGULIARY LLARY LLARY LLARY A LARY A STATE A



UPPER MIDWEST MUSINGS

Stan Baeder, Midwest Specialty Company of New Rockford, N. D., stopped in the Twin Cities on his way home and Stan reports that the crop situation in his area is very good even tho there has been quite a bit of rain lately. With many of the areas in the Upper Midwest reporting good crop harvests there is a very good likelihood that there should be more money being spent, which indirectly will mean more coins being put in the coin machines. The Minnesota State Fair is starting its ten-day run Saturday, August 27. ... with hopes of over a million paid attendance. With that many people expected there should be good coin machine play in the Twin City area during . Ed Rodseth, Welcome Sales Company of Minneapolis is driving fair week. . a new Olds Holiday these days. . . . Mr. and Mrs. Harold Moklestad of Estherville, Iowa, spent a few hours in the Twin Cities shopping around for games for their route and also for booths for their restaurant. . . . Frank Kummer of Spring Valley, Minn., breezed into town, made his purchases, and then breezed out of town again. There is nothing slow about Frank. . . . Len Widerholt and Paul Peterson of Hastings, Minn., were seen shopping around for parts and records. . . . Judy Atkin, daughter of Harry Atkin of the United Machine Company of Minneapolis was married to Harold Rivkin of Minneapolis on Sunday, August 14. . . . Harry Galep of Menomonie, Wis., is recovering from an emergency appendectomy. We hope for a speedy recovery for Harry. . . . Seen here and there shopping for equipment and supplies for their routes were Ken Owens of Fairmont, Minn.; John Howe of Foley, Minn.; Jim Donatell of Spooner, Wis.; Ben Kragtorp of Tracy, Minn.; John Galep of Menomonie, Wis.; Ed Le Blanc of St. Cloud, Minn.; and Oscar Englund of Alexandria, Minn.

September 3, 1955



Visitors are, once again, beginning to arrive in the nation's Coincenter. And action is speeding up accordingly. Seems like everyone is optimistic over the forthcoming Fall season. "Business", as one well known coinman said last week, "is bound to be better than ever." And if the orders placed for new products are any indication of a very grand Fall season—this Fall season of 1955 is bound to be the biggest ever. . . . Liked the discussion between Alvin Gottlieb and Harold Lieberman talking about business this past record-breaking torrid summated by the biggest ever. . . . Liked the discussion between Alvin Gottlieb and Harold Lieberman talking about business this past record-breaking torrid summated by heat wave. Harold, in turn, believes that this is due to the fact that the south is prepared for and accustomed to hot weather. Most locations are airconditioned, as Harold pointed out, and so the people and business go right along, regardless of the heat. Whereas, he explained, the record smashing heat that hit the north country not only found the people there unprepared but, what's even more important, the locations weren't air-conditioned, and the people just couldn't comfortably patronize them. (Which all goes back to the editorial that appeared in "The Cash Box", August 13 issue: "Business Is tot—Where It's Cool").
Jack Nelson is one of the busiest men 'round town these days. As the Bally plants speed production to meet demand. "Just seems", Jack says, "that we'll have to work double shifts if we're ever going to catch up with we'll known operator, in town this past week, meeting with the manufacturers and very much amazed at the size of the big plants and production Thorsen, secretary to the Bally Sales Staff, takes off on a well deserved vacation . . Art Weinand, busier than ever over at Williams, and when asked, "Where's Sam and Harry?", just looked up surprised. Said he, "Gosh as yt temselves.

<text><text><text><text><text><text>



Herb Perkins and Monte West claim one of the largest crowds of oper-

... Herb Perkins and Monte West claim one of the largest crowds of oper-ators in their history attended their showing of the new Keeney "Challenge Bowler"... Irv Ovitz claims that the recent hot spell helped, rather than hindered, his business. "Plenty orders from resort areas", he reports. The hush-hush huddles going on at the factories here, between salesmen. sales managers, production engineers, executives, etc., has everyone of the belief there'll be pahlenty new surprises—but soon..., Joe Robbins over at Empire has become one of the fastest and most flexible workers in town. Sells with one hand, while holding the phone to his ear with the other and selling over the phone—and then shifts over to point at a game with his foot— and just about does everything else—as Empire gets busier every second of and just about does everything else-as Empire gets busier every second of the day. . . . George Kozy of ABT thanks The Cash Box for "remembering 'way back when' re: ABT's Challenger. (Aside: Georgie-we also remember 'way back when on lots and lots of other firms and gentlemen of the industry. Remember, George, 'The Cash Box' staff is composed of men with years and years and years of background in the coinbiz).'

HAPPY BIRTHDAY THIS WEEK TO: W. L. Groover, Atlanta, Ga. . . Jerry Kertman, Rochester, N. Y. . . . Marie Louise Pierce, Brodhead, Wisc. . . . Wm. C. Mil'er, Plant City, Fla. . . . Joe Weinberger, Louisville, Ky. . . . Chas. H. Williams, Jackson, Tenn. . . . Theodore T. Bush, Miami, Fla. . . . Joe Noto, San Francisco, Calif. . . . Ed. Heath, Macon, Ga. . . . Rose N. Guillaume, Jefferson, S. Dak. . . . Joe Young, New York, N. Y. . . . Maurice De'Olive. Brenham, Tex. . . . John Ostrander, Baltimore, Md. . . . Earl P. Gore, New Orleans, La. . . . Johnny Casola, Chicago, Ill. . . . P. A. Thurkettle, Toledo Ohio. . . . John Minero, Paterson, N. J..

After Tho't: Many people hurry to eatch up-very few hurry to get ahead. "It's What's in THE CASH BOX That Counts"





SAMUEL WOLBERG

CHICAGO-Samuel Wolberg, president of Chicago Coin Machine Company, this city, advised that the firm is currently in production of four

"It's What's in THE CASH BOX That Counts"

"Bulls Eve." bowling games, "Blinker," "Hollywood" and "Bonus Score," and that it produced more complete units during the week ending August 20 than any corresponding ing week in the company's history.

"Because vacation periods caught us short of games on hand to fill orders, we found it necessary for the past five weeks to increase our production beyond capacity," explained Wolberg. "In going all out for production," he continued, "and by setting a new production record this last week, we are now again in a position to offer our distributors immediate delivery.

"Our current four different type bowling games were specifically designed to meet the needs and requirements of operators in every section of the country," concluded Wolberg.

Lou Boasberg Explains Tennis Loss to O'Donnell

CHICAGO—This is absolutely and definitely NOT the story of the fisherman who complained that, "The biggrast one got every"

"The biggest one got away." It is, instead, according to Lou Boasberg of New Orleans Novelty Company: "So that your readers will not get

"So that your readers will not get the wrong impression, I would like to explain about my defeat in tenns by Billy O'Donnell. "No. 1, Bill took me to his home court. Some place in the wilds of Wilmette. "No. 2, The writer had two sprained ankles. "No. 3, The writer had only played tennis twice in his lifetime. "No. 4, And most important, had I defeated O'Donnell, I could have expected delayed delivery on all Bally equipment for at least two months. "I believe," Boasberg concludes,

"I believe," Boasberg concludes, "that this most adequately explains Bill O'Donnel's one-sided victory." 'Editor's Note: Has Bally's Bill O'Donnell any answer?)

Page 43

CLASSIFIED ADVE	RTISING SECTION	CLASSIFIED ADVERTISING SECTION			
WANT-Genco Shuffle Pool, give price	WANT — Bingos, late model Shuffle Alleys. For Re-sale. Send list. Have all types of amuscment equipment for sale. DAVE LOWY & CO., 592 TENTH AVENUE, NEW YORK, N. Y. Tel.: CHickering 4-510.	WANT—Late model phonos. Prefer- ably Sceburg 100's. Will pick up within 300 miles. Write, wire, phone: KOEPPEL DISTRIBUTING CO., 629 TENTH AVE., NEW YORK, N. Y. Tel.: CIrcle 6-8939.	FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40-word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box "The 'Bible' of the		
and quantity. PENNSYLVANIA VENDING CORP., 1822 CARSON ST., PITTSBURGH 3, PA. (Tel.: HEmlock 1-900).	WANT — Frolics, Rodeo, Circus, and Showboats, Seeburgs, Model BL's C's. FOR SALE—10 3.4.5's. Make offer. NOBRO NOVELTY COM- PANY, 538 BRYANT STREET, SAN FRANCISCO 7, CALIF.	WANT—Good Mechanic on Music and Pins. Only Sober reliable and steady man wanted. Write or call collect. DEcatur 2-2120, 9 to 5 P.M. NA- TIONAL AMUSEMENT CO., INC.,	Coin Machine Industry." Send your Check for \$48 today plus your first 40-word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 36, N. Y. (Phone JU 6-2640).		
WANT — For Resale, new or used American, National 12 ft. Bank boards; 22 ft. Shuffleboards; late model Bingo's; 100 Selection See- burgs; Lee's Musical Merry-Go- Round. Quote quantity, condition and your best price in first letter. STANLEY DISTRIBUTING CO., 1523 BROADWAY, TACOMA, WASH. Tel.: HIllside 5110.	WANT—Distributors Wanted. Slide-Ez powdered shuffleboard wax. Scien- tifically produced under modern manufacturing methods assuring tops in performance. Sold on money back guarantee. Samples and prices upon request. ALLIED BLOCK CHEMICAL COMPANY, 5th AND BINGHAM STREET, PITTSBURGH 3, PENNA. Tel.: EVerglade 1-4647.	1309 NEW JERSEY AVE., N.W., WASHINGTON 1, D.C. FOR SALE—We have for sale or ex- change good late model Seeburg;	FOR SALE — Wurlitzer 1500 excep- tionally clean, \$295; Seeburg M100A reconditioned, \$215; See- burg Model "C", \$575; AMI D-40 converted to 45 rpm, completely refinished, like new, \$295. UNITED DISTRIBUTORS, INC., P. O. BOX 1995, 902 W. SECOND, WICHITA 12, KANSAS. (Tel.: HO 4-6111.)		
WANT-45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALCANO, GALCANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. Tel.: DIckens 2-7060.	WANT—To Buy. Model D-80 AMI phonographs. MONROE COIN MA- CHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. (Tel.: SUperior 1-4600).	AMI; Wurlitzer and Rock-Ola music machines; Bally; United; Gootlieb and Williams Bingo's; Five Balls; Shuffle Alleys; Targets and Baseball Games. Also used phonograph rec- ords in most any quantities. For music and games, as is, just off loca- tion, lowest Cash Box prices, slightly higher if shop cleaned and crated.	FOR SALE — All types late model phonographs converted to 10c play. Call collect for price. DAVIS DIS- TRIBUTING CORP., 725 WATER STREET, SYRACUSE, N. Y. (Tel.: SYRACUSE 75-1631).		
WANT—Will purchase one-half inter- est in distributorship handling ma- jor line of phonographs and games. Will invest substantial amount of cash. BOX #346, c/o THE CASH BOX, 26 W. 47th STREET, New York, N. Y.	WANT — Mills Panorams — any quan- tity. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. Tel.: GArfield 3585.	All games guaranteed perfect work- ing condition. If in trade area, drive in, get a whole load of them. Bring your trade-in's along. We can get together. THE GORDON STOUT CO., 125 N. MONROE, PIERRE, SOUTH DAKOTA. (Tel.: 4097).	FOR SALE—Bowlers in quantities. Bally—Victory, Champions, Blue Ribbons and Gold Medals, Keeney— Century, Speed Lanes. United— Clippers. GLOBE DISTRIBUTING		
WANT—Tubes: 2051; 2050; 70L7; 2A4, 2A3, 5V4; 6L6; 6N7; 6L7; 6V6 metal; 6X5 metal. Will pay \$40 a hundred. Must have minimum quantity 50 of a type. Have you other types in quantity? LEWIS ELECTRONICS, 3449 NO. ELAINE PL., CHICAGO, ILL.	WANT — We are in the market to buy for cash Universal Five Stars; United Circus; United Boleros; United Showboats and Mill's Panorams. ADVANCE AUTOMATIC SALES CO., 1350 HOWARD ST SAN FRANCISCO 3, CALIF. (Tel.: HEmlock 1-1750).	FOR SALE—Jalopy, \$75; Spark Plug, \$75; Spot Lites, \$65; Frolics, \$135; Broadway, \$50; Nevada, \$295; Bright Lights, \$75; United Stars, \$75; Coney Island, \$75; Atlantic City, \$100; Gottlieb Jubilee, \$475. 1/3 Deposit. TWIN CITY AMUSE- MENT CO., 1922 W. 7th STREET, TEXARKANA, U.S.A. (Tel.: 3-3723 or 22-1810).	COMPANY, 1623 N. CALIFORNIA, CHICAGO, ILL. (Tel.: ARmitage 6-0780-81). FOF SALE—Bally Dude Ranch \$240; Palm Springs \$265; Hi-Fi \$285; Surf Clubs \$295; Variety \$455; United Rio \$165; Havana \$195;		
WANT — Phonograph records made before 1940; any quantity or dealer stock; \$150 to \$300 per thousand; will inspect if required. Some labels wanted are Brunswick; Victor; Vocalion; Paramount; Gennett; Bluebird; Champion. JACOB S.	WANT—For cash: Seeburg Bear Guns. Will also buy in quantity, new or used late guns and arcade games if prices are right. ECONOMY SUP- PLY CO., 579 TENTH AVE., NEW YORK, N. Y. (Tel.: CHickering 4-8628).	FOR SALE—Genco Sky Gunner, Used; Genco 2 Player Basketball, Used; Evans Bat-A-Score, Used; Williams Super Jet Gun, Used; Telequiz, Used; Chicago Coin Criss Cross	Evans (Club Model) Saddle & Turf \$275. Also other Bingos and Bowl- ers. All ready for locations. Rush Deposit to: MICKEY ANDERSON, 314 EAST 11th STREET, ERIE, PA. (Tel.: 5-7549.)		
SCHNEIDER, 128 W. 66th STREET, N. Y. C. WANT—Seeburg 100 selection Hide- aways; Phonographs; Wall Boxes; Steppers. AMI 120 and 80 selection Hideaways; Phonographs; Wall Boxes, Steppers. Wurlitzer 104 selection Hideaways; Phonographs;	WANT — Any quantity post-war Wur- litzer Phonographs, Models 1100, 1250, and 1400. Also Seeburg M100—78 and 45. Wire, write, or phone: BUSH DISTRIBUTING COMPANY, 286 N. W. 29th ST., MIAMI, FLORIDA.	Target, New; 10 Column Eastern Electric Cigarette Machine with Chrome Top, Latest Type; 1550 Wurlitzer Phonograph, Like New. Will take any reasonable offer. MILLER - NEWMARK DISTRIBU- TING CO., 42 FAIRBANKS ST., N.W., GRAND RAPIDS 2, MICH. (Tel.: GL 6-6807).	FOR SALE—Records!!! 5c over whole- sale, any label. Free title strips. Quick service. New accounts, token deposit with order. We also purchase surplus records new unused only. RAYMAR SALES CO., 170-21 JA- MAICA AVENUE, JAMAICA 32, N. Y. Tel.: OLympic 8-4012, 4013.		
Wall Boxes; Steppers. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CAN. Tel.: 2648. WANTBally Big Times \$440; Beach Clubs \$170. Must be clean and in good condition. LOUIS AND FOL- LETT MUSIC CO., 180 S. HOWARD STREET, SPOKANE, WASH.	WANT — Northwestern 49's; Challen- gers; Pike's Peak; Kicker's and Catchers; Weigh Scales or any other penny games or equipment in Can- ada for resale. Will pay top prices in any quantity. Write, phone or wire. MOCHUK ENTERPRISES, 81 INDIAN ROAD, TORONTO, ON- TARIO. Tel.: LO 4722.	FOR SALE — Bingo games in A-1 shape, will swap for late model music or arcade equipment. Con- tact us at once: RELIABLE COIN MACHINE CO., INC., 184 WIND- SOR STREET, HARTFORD, CONN. (Tel.: CH 9-6556.)	FOR SALE — Each item at bargain price—shopped or as is. Seeburg 100A's; Wurlitzer 1500's; and 1700's Bingos, Spot-Lites. Palm Beaches, Yacht Clubs. etc. ARI- ZONA WURLITZER DISTRIB- UTOR NEW MEXICO. CANYON SALES DIST. CO., 301 EAST 7th, TUCSON, ARIZONA.		
WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. Tel.: UNion 1-7500.	WANT—Used Records. Highest prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33-1/3 RPM) in quan- tity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36, N. Y. Tel.: JUdson 6-4568.	FOR SALE — Ronte of 250 Watling Scales on location in Maryland and Virginia. Or will sell individual machines. Bargain! SEACOAST DISTRIBUTORS, INC., 594 10th AVE., NEW YORK, N. Y. (Tel.: BRyant 9-4684) or 1200 NORTH AVE., ELIZABETH, N. J.	FOR SALE—Dude Ranch @ \$210; 2 Palm Springs @ \$245; 1 Variety @ \$395 — As a package, \$999.95. WITHAM ENTERPRISES AND AS- SOCIATES, 20-22 CUNNINGHAM AVE., GLEN FALLS, N. Y. (Tel.: 2-2519.)		
WANT—Bingos and Gottlieb 5-Balls for resale. Send Prices. H & II MUSIC AND DISTRIBUTING, 1626 THIRD AVENUE, MOLINE, ILL. (Tel.: 4-6703.)	WANT—All types of Bingo Games. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVENUE, SAN FRANCISCO 2, CALIF. (Tel.: MAr- ket 3967).	FOR SALE — "Wurlitzer Phono- graphs." 1500's—\$395; 1400's— \$325; 1250's — \$175; 1100's — \$150; 1015's—\$50. O'CONNOR DISTRIBUTORS, INC., 2320 WEST MAIN, RICHMOND 20, VA., Tel.: 84-3264.	FOR SALE — IIi-Speed Super Fast shuffle board wax. 24 one-pound cans per case \$8.50 f. o. b. Dallas, Texas. Sold on money back guar- antee. AMI Distributor. STATE MUSIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.		

CLASSIFIED ADVERTISING SECTION

FOR SALE — Lowest Prices In The
Country. Leaders \$249.50; Team
Plays \$249.50; Classics \$145;
Clovers \$125; Exhibit Rifle Gallery
\$169.50. All equipment refinished
and ready for location. Buy one and
convince yourself. ALLIED DIS-
TRIBUTING CO., 786 MILWAU-
KEE AVENUE, CHICAGO 22, ILL.
(Tel.: CAnal 6-0293.)

- FOR SALE—Finest Bowlers: Factory reconditioned — returnable 7th day for full refund. Clover \$130; Classic \$145; Imperial \$220; Jet \$390; Team \$275; Coney Island Bingo \$60; Genco 400 with latest improvements \$60. 1/3 deposit. W. E. KEENEY MFG. CO., 5229 S. KED-ZIE AVE., CHICAGO 32, ILL. Tel.: HEmlock 4-3844.
- FOR SALE Sixty music and thirtyfive amusement on locations, grossed \$67,000 in 1954, first six months of 1955, \$40,000. Located in good Kansas community. Owner will lease building. BOX 350, c/o THE CASH BOX, 26 WEST 47th STREET, NEW YORK 36, N. Y.
- FOR SALE—America's finest reconditioned phonographs and music accessories. Everyone of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. Tel.: UNiversity 4-0773.
- FOR SALE United Shuffle Alleys; Team \$245; League \$225; Chief \$195; Royal \$145; Clover \$85; Wms. Major League \$225; Genco Bing-A-Roll \$65. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHENECTADY 2, N. Y.
- FOR SALE—ABC \$65; Atlantic City \$90; Brite Lites \$65; Beauty \$165; Coney Island \$65; Cabana \$165; Nevada \$295; Spot Lites \$65; Singapore \$325; Tropicana \$350; Tropics \$175; Yacht Club \$110. Clean, Ready to use. Half Deposit. CLEVELAND COIN MACHINE EX-CHANGE, 2029 PROSPECT AVE., CLEVELAND 15, OHIO (TeI.: TOwer 1-6715.)
- FOR SALE Bally Beauties \$165; Spot Lites \$45; 100 C Seeburgs \$625; 1438-54 Comet \$625; Model D40 \$260; Model B \$210; Model C \$235; AMI Hidden Unit Late Model, Like New, \$165; AMI Late Model 5 & 10 Boxes 10c Play \$12; 15 Mighty Midget 5c Cashew Vender \$5. H & H MUSIC, 1626 THIRD AVENUE, MOLINE, ILL. (Tel.: 4-6703.)
- FOR SALE—Like new, Swami Napkin Machines, \$8.00 ea.; largest stock of Kiddie Rides in the world, all guaranteed, write for complete list. REDD DISTRIBUTING CO., 298 LINCOLN ST., ALLSTON 34, MASS.
- FOR SALE—Bally Dude Ranch \$245; United Rio \$195; United Tahiti \$195; Bally Beach Club \$245; United Havana \$225; Tropicana (new in cases) \$425; Varieties \$445; Gayety (new in cases) \$495; United 3 Feathers, floor samples \$595. All used equipment thoroughly reconditioned. ASSOCIATED AMUSEMENTS, 188 BRIGHTON AVE., ALLSTON, MASS. ED RAV-REBY.

- FOR SALE United's Chief; Fifth Avenue Yankee; Royal; Liberty; Cascade; Lightning; Targette; Comet. Bally's Victory; Rocket, and Mystic Bowlers. All thoroughly reconditioned. Priced for quick sale. Call or write: SHELDON SALES, INC., 881 MAIN STREET, BUF-FALO 3, N.Y. (Tel.: LIncoln 9106).
- FOR SALE Seeburg Coon Hunts, \$175; Seeburg Shoot The Bear, \$125; Genco Rifle Gallery, \$325. W. B. DISTRIBUTORS, INC., 1012 MARKET STREET, ST. LOUIS, MO. (Tel.: CEntral 1-9292).
- FOR SALE—1 Ice Frolics, \$225; 2 Surf Clubs, \$250 ea.; 2 Yacht Clubs, \$110 ea.; 2 Bally Beautys, \$150 ea.; 3 Spot Lites, \$50 ea.: 2 Palm Beach, \$95 ea.; 1 Beach Club, \$195. AUTO-MATIC AMUSEMENT CO., 1000 PENNSYLVANIA STREET, EVANS-VILLE, IND. (Tel.: 3-4508).
- FOR SALE AMI 5-10 wall boxes; Wurlitzer 48-selection wallbaxes; 219 steppers. COPELAND DIS-TRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY, OKLAHOMA. Tel.: FO 5-3456.
- FOR SALE:—Special. Bally: Gayetys, positively like new, used very little, a real bargain at \$365 ea.; Big Times, \$465; Varietys, \$362.50; Champion Horses, used two months, like new, \$465; Moon Rides, \$325; Rocket Bowlers, \$245. Exhibit Supply: 500 Shooting Gallery, floor samples, \$295. Williams: Race The Clock, four-player pin game, \$299.50. NEW ORLEANS NOV-ELTY CO., 115 MAGAZINE ST., NEW ORLEANS, LA. (Tel.: CAnal 8318).
- FOR SALE—Wurlitzer 1400 \$300.00; Wurlitzer 1450 \$325.00; Secburg M100-A \$275.00; Rock-Olas 1434 \$325.00; 1432 \$200.00; 1428 \$150.00; United Carnival Gun \$300.00. All ready for location. COIN AUTOMATIC MUSIC COM-PANY, 241 WEST MAIN ST., JOHNSON CITY, TENN. Tel. 945.
- FOR SALE—The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satified. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEELING, W. VA. Tel.: WHeeling 5472.
- FOR SALE—We will sell or trade all types cigarette machines (thoroughly reconditioned) Colsnac and Vendo Ice Cream Machines and Automatic Popcorn Shoppes for late model juke boxes. BRUCE MUSIC AND VENDING SERVICE, 1602 PIERRE AVENUE, SHREVEPORT, LA.
- FOR SALE—All types used AMI, Wurlitzer and Seeburg equipment. Clean and shopped, or as it. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALI-FORNIA, OKLAHOMA CITY, OKLA. Tel.: REgent 6-3691.
- FOR SALE—We have a large stock of reconditioned Five Balls, One Balls, Bingo and Phonos. Write for list. WESTERHAUS CORPORATION. 3726 KESSEN AVENUE, CINCIN-NATI, O. Tel.: MOntana 5000-1-2. CHapel 9-6556.

CLASSIFIED ADVERTISING SECTION

FOR SALE — Bally Space Ship \$249.50; Exhibit Star Shooting Gallery \$225; Williams Super Jet Guns \$295; Keeney Ranger Gun, write; Keeney Ranger Gun DeLuxe, write. Write, wire, phone today. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND 3, OHIO. (Tel.: HEnderson 1-7577).

- FOR SALE—Bargain prices, shopped or as is. Seeburg 100A's; Wurlitzer 1100; 1400; 1500 and 1550A. CENTURY DISTRIBUTORS, INC., 919 MAIN ST., BUFFALO 3, N. Y. (Tel.: SUmmer 4938).
- FOR SALE—Thoroughly reconditioned AMI Phonographs: E-120, \$525; E-80, \$475; D-80, \$395; D-40, \$260; Model C, \$175; Model A, \$125. WESTERN STATES DIS-TRIBUTORS, 117 EAST SECOND, SOUTH, SALT LAKE CITY, UTAH (Tel.: 22-2549).
- FOR SALE Bally's Gayety, \$375; Bally's Surf Club, \$215; Bally's Bright Lights, \$42.50; United's Havana, \$135; United's Rio, \$110; United's Tahiti, \$100. Write, wire or phone. 1/3 Deposit with order. NASTASI DISTRIBUTING CO., 912 POYDRAS ST., NEW ORLEANS, LA. (Tel.: MAgnolia 6386).
- FOR SALE—Evans Constellation \$225; Shoot the Bear \$145; Keeney De-Luxe Bewler \$125; AMI A, B, C, D and a complete line of United Bingo and Shuffle Alleys. CENTRAL DIS-TRIBUTOES, 2315 OLIVE ST., ST. LOUIS, MISSOURI. (MAin 1-3511) or 3314 MAIN STREET, KANSAS CITY, MISSOURI (WEstport 3582).
- FOR SALE—Route of late model phonographs located in the fastest growing city in the Southwest. 75 Phonographs and 36 Novelty Units. Houston, Texas, \$65,000. Box # 349, THE CASH BOX, 26 WEST 47th STREET, NEW YORK 36, N. Y.
- FOR SALE Reconditioned Guaranteed Phonographs. Rock-Ola: Model 1436, \$285; Model 1438 Comet, \$585; with Receivers add \$20. AMI: Model D-40, \$250; Model C-40, \$175; Model A-40, \$125. Wurlitzer: Modei 1250, \$175; Model 1015, \$65. J. ROSENFELD COMPANY, 4701 WASHINGTON BLVD., ST. LOUIS 8, MISSOURI. (Tel.: FO. 7-6730.)
- FOR SALE Seeburg 100-A \$325; 100C \$650; 100-W \$850; Wurlitzer 1015 \$100; 1100 \$150; 1250 \$175; 1500A \$375; 1600 \$350; AMI A \$125; B \$200; C \$225; D \$285; Evans Constellation \$150. MUSICAL SALES, 2334-36 OLIVE, ST. LOUIS 3, MO.
- FOR SALE—Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Chicago Coin, Keeney and Bally. WILLIAMSPORT ELECTRONIC & TELEVISION CO., 233 W. 3rd STREET, WILLIAMSPORT, PA. (Tel.: 2-3326 or 2-1648).

- FOR SALE "Shoot-the-Bear"—converted into "Sock-the-Ock". These machines are clean and in top operating condition, ready for location. While they last—\$129. 1/3 deposit, Bal. C.O.D. 100 SERVICE COM-PANY, 2638 OLIVE STREET, ST. LOUIS 3, MO. (Tel.: Jefferson 1-6531.)
- FOR SALE—HiFi, \$220; Surf Club, \$220; Palm Springs, \$210; Dude Ranch, \$170; Palm Beach, \$75; Beach Club, \$165; Yacht Club, \$75; Spot Lite, \$60; Beauty, \$110. GEN-ERAL DISTRIBUTING CO., 1609 ORLEANS AVE., NEW ORLEANS, LA. (Tel.: TUlane 6729).
- FOR SALE—Priced for quick turnover \$235. all of our Hi-Fi's, Palm Springs, and Ice Frolics. Spot Lites are going for \$44.50; Yacht Clubs at \$107.50. T & L DISTRIBUTING CO., 1663 CENTRAL PARKWAY, CINCINNATI 14, OHIO. (Tel.: MAin 1-8751.)
- FOR SALE—26 Wurlitzer 3020 Wallboxes \$9 ea.; 2 D-80 Wallboxes and Stepper \$125, practically new. MU-SIC DISTRIBUTORS, INC., 213 FRANKLIN STREET, FAYETTE-VILLE, N. Y. (Tel.: 2-3992).
- FOR SALE—Canadian operators attention. Now available, immediate delivery large variety fine conditioned Juke Boxes, Pins, Shuffle Alleys, most reasonable prices. Communicate SAM SOLWAY, STE. AGATHE DES MONTS, QUEBEC, POSTAL ADDRESS, BOX 129. (Tel.: 154).
- FOR SALE—All types reconditioned Coin Operated Games available at lowest prices. Write, wire, phone C. A. ROBINSON & CO., 2301 W. PICO BLVD., LOS ANCELES 6, CALIFORNIA. Tel.: DUnkirk 3-1810.
- FOR SALE High Luster, Chrome Plated Steel Pilasters for Seeburg Model "C". End expensive plastic breakage. Beautifies and modernizes your machine. Easy on-location installation. Only \$24.50 per pair. MUSIC SALES COMPANY, 2929 MAIN STREET, SANTA MONICA. CALIF.
- FOR SALE—Telequiz Machines, factory reconditioned. Ready for location, \$119.50. 1/3 down, balance C.O.D. We stock all Telequiz parts, also parts and supplies for Jukes, Shuffle and Pin Games. Write for catalog. CHAMPION DISTRIBUT-ING CO., 3743 W. GRAND, CHI-CAGO, ILLINOIS.

CLASSIFIED ADVERTISING SECTION

- FOR SALE—18 foot Rock-Ola Shuffle Board \$149.50; Shuffle Board game wax (12 cans) \$3.50; Fast wax case (12 cans) \$4.50; Pucks (set of (12) (12); Fluorescent Lights pair \$22.50; Adjusters \$18.50, PUR-VEYOR DISTRIBUTING CO., 4322 N. WESTERN, CHICAGO 18, ILL. (Tel.: JUniper 8-1814).
- FOR SALE—United Bingos; 7 Tahitis, \$99.50 ea.; 7 Singapores, \$225 ea.; 9 Tropicanas, \$239.50 ea. WEST-ERN DISTRIBUTORS, 1226 S.W. 16th AVE., PORTLAND, OREGON. (Tel.: ATwater 7565).
- FOR SALE-Send \$1.00 for the record of "The Cat Came Back" b/w "Stop Crackin' Peanuts" by Lee Moore, disc jockey of WWVA in Wheeling, W. Va. Please state whether 45 or 78 rpm. CROSS COUNTRY RECORDS, 229 OUT-WATER LANE, GARFIELD, N. J. Tel.: PRescott 9-0182.
- FOR SALE—Hollywood Bowler \$525; Arrow Bowler \$495; Thunderbolt Bowler \$400; Starlite Bowler \$225; Feature Bowler \$275; Super Frame \$250; Advance Bowler \$165. UNI-VERSITY COIN MACHINE EX-CHANGE, 858 NORTH HIGH ST., COLUMBUS, OHIO. Tel. AXminster 4-3529.
- FOR SALE Wurlitzer Bar Boxes 2140's; Wurlitzer Wall Boxes 3020's Steppers and Master units. No reasonable offer refused. YOUNG **DISTRIBUTING, INC., 599 TENTH** AVENUE, NEW YORK, N. Y.
- FOR SALE Complete line of used phonographs, shuffle games, cigar-ette machines, all other equipment. ette machines, all other equipment. Lowest prices. Best merchandise. One letter, wire, or phone call will convince you. Factory Representa-tives for United, Keeney, Bally. TARAN DISTRIBUTING, INC. 3401 N. W. 36th STREET, MIAMI 42, FLA. Tel.: 64-4864.

Notice!

YOU CAN SAFELY SEND DEPOSITS TO ADVERTISERS IN "THE CASH BOX"

Your Deposit Is GUARANTEED

AS LONG as you are a paid up subscriber to 'The Cash Box', at the time you answer any advertisement that appears in 'The Cash Box', where the advertiser requires that you must send a deposit to obtain the merchan-dlse advertised, your deposit up to \$100.00 is guaranteed by 'The Cash Box'. This is "'The Cash Box' Free Deposit Insurance Plan". An exclusive and original feature of 'The Cash Box' only. Should you lose your deposit in traudulent manner immediately write:

THE CASH BOX

26 West 47th Street, New York 36, N.Y.



FOR SALE-Reconditioned phonosready for location: AMI A; AMI C; AMI D-40 and D-80; Rock-Ola Fireball 45 rpm; Sceburg M 100A; Wurlitzer 1500. Write for low prices. **RUNYON SALES COMPANY**, 593 TENTH AVE., NEW YORK, N. Y., or 221 FRELINGHUYSEN AVE., NEWARK, N. J.

FOR SALE - 1015 Wurlitzers, A-1 condition. Any quantity. HUEY DISTRIBUTING CO., 3760 AIR-LINE HIGHWAY, NEW ORLEANS 20, LA. (Tel.: CEdar 7976).



NOTICE-Arcade operators. We have a limited number of conversion tara imited number of conversion tar-gets (Shoot-the-Spook) in stock. This target is a proven, dependable money maker for operators of Bear guns. Write: 100 SERVICE CO., 2638 OLIVE ST., ST. LOUIS 3, MO. Tel.: JEfferson 1-6531.

NOTICE—Texas operators—write or phone your Rock-Ola Distributor, PHONO-VEND OF TEXAS, 1023 BASSE ROAD, SAN ANTONIO, TEXAS. Tel.: PErshing 3-7197 or PHONO-VEND OF HOUSTON, 1408 VEFEPSON STPETE HOUSTON JEFFERSON STREET, HOUSTON, 1406 JEFFERSON STREET, HOUSTON, TEXAS. Tel.: PReston 4791, for genuine factory parts, also good re-conditioned phonographs priced right.

NOTICE-These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box, Chicago, Ill., DEar-born 2-0045; The Cash Box, Holly-wood, Calif., HOllywood 5-1702.

NOTICE-Attention, Wurlitzer 1500, 1700 and 1800 Operators. Connect 24 and 48 Selection Wallboxes to these phonographs. Use Regular 219 and 248 Steppers with Adaptor. Specify model. Change one wire in Stepper. \$34.50. MIDWEST MUSIC SERVICE, 819 WEST SECOND ST., WICHITA, KANSAS.

NOTICE — Louisiana & Mississippi Operators — your authorized AMI phonograph distributor is DIXIE COIN MACH. CO., 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MAgnolia 3931.

NOTICE-We are converting Bally HiFis into that ever popular Bcach Club. Why not have the equivalent of a new Beach Club? Call, write or wire us for more information. All our equipment is completely reconditioned. DONAN DISTRIBUT-ING CO., 5007 N. KEDZIE, CHI-CAGO 25, ILL. (Tel.: JUniper 8-5211).

THE CASH BOX "The Industry's Market Place"

PUBLISHES MORE CLASSIFIED ADS EACH WEEK THAN ALL OTHER MAGAZINES IN THIS INDUSTRY PUBLISH IN A MONTH -- PROVING THAT THE ENTIRE INDUSTRY RECOGNIZES THE CASH BOX CLASSIFIED AD SECTION AS "THE INDUSTRY'S MARKET PLACE."



CLASSIFIED AD RATE 10 CENTS PER WORD Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. one word ORDERS

Notice to holders of "Special (\$48) Subscription": You are entitled to a free classi-fied ad in each week's issue containing no more than 40 words, which includes your firm name, address and telephone number. All words over 40 will be charged to you at the regular rate of 10c per word. Please count words carefully.

ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT THE CASH BOX, 26 West 47th Street, New York 36, N.Y.

Use This Convenient Form For Your Classified Ad

START HERE hus

FIRM____

ADDRESS_____

CITY

ZONE STATE

TELEPHONE NUMBER

ENCLOSE YOUR CHECK-AIRMAIL TO:

26 WEST 47th STREET, NEW YORK 36, N.Y.

THE CASH B

September 3, 1955

" (The Cash Bo	x PRICE	LISTS"
The Cash Box Page	e 46 Septe	ember 3, 1955
		ember 3, 19550 $4.3W2$ Wall-a-Matic 4.25 8.95 0 $4.3W5$ L56 Wall Box 5c, 10c, 25c 12.50 20.00 0 $4.3W5$ L56 Wall Box 5c, 10c, 25c 12.50 20.00 0 $4.3W5$ L56 Wall Box 5c, 10c, 25c 12.50 20.00 0 $4.3W5$ L56 Wall Box 5c, 10c, 25c 12.50 20.00 0 $4.3W5$ L56 Wall Box 5c, 10c, 25c 12.50 20.00 0 $4.W6L-56$ $5/10/25$ Wire- less 16.50 24.50 0 W URLITZER $4.3W7$ L-56 22.50 34.50 0 W URLITZER 50.00 100.00 1.1080, '46, Colonial, 24 Sel., 78 RPM 50.00 99.00 0 $4.1080A, '48, Colonial, 24$ Sel., 78 RPM 50.00 100.00 0 $4.1017, '46, Hideaway, 24$ Sel., 78 RPM 50.00 100.00 0 $4.100, '52, 48$ Sel., 78 RPM 135.00 175.00 0 $4.1250, '50, 48$ Sel., 78 RPM 170.00 225.00 0 $4.1400, '52, (Same as above)$ Converted to 45 RPM 300.00 350.00 0 $4.1400, '52, (Same as above)$ Converted to 45 RPM 300.00 350.00 0 $4.1500A, '53, 105$ Sel., 78 and 45 RPM Inter- mixed 350.00 425.00 0 $4.160A, '53, 48$ Sel., 45 60.00 360.00 450.00 0 $4.1650, '53, 48$ Sel., 45 78 $100, '54, 104$ Sel., 45 360.00 450.00
4. No change from Last Week * Great Activity <u>REGARDING SELLING PRICES</u>	4* M100C, '53, 100 Sel., 45 RPM 575.00 665. 4. HF100G, '54, 100 Sel., 45 RPM 725.00 850. 4. W1-L56 Wall Box 5c 3.00 6.	4. 3048 (Conv. of 3020) 10.00 20.00 4. 3031 Wall Box 2.95 5.00 00 4. 3045 Wall Box 4.00 20.00
	SHERE	

Reports received indicate that, in some cases, purchasers become upset due to the fact that they cannot, many times, buy equipment listed in the lower price brackets. Sometimes sellers of machines listed at from \$10.00 to \$25.00 ask from \$50.00 up to \$75.00 and even more for these very same machines. Purchasers of such equipment must realize that machines in the very low priced categories are much worn to be priced at these low figures. To completely recondition such machines, the reconditioner must add onto his price the cost of transportation to obtain these machines, the labor, parts and supplies needed to recondition the machines plus the cost of cartons crates and labor for of transportation to obtain these machines, the labor, parts and supplies needed to recondition the machines, plus the cost of cartons, crates and labor for packing and shipping of the machines, in addition to a decent profit which will, in most cases, raise the price of a \$10.00 to \$20.00 machine to anywhere from \$50.00 to \$75.00 and up. In the case of arcade and kiddle ride machines these may even be higher due to the fact that many of the parts have to be made by hand or contracted for at some machinist shop, since manufacturers of many of the old arcade machines and kiddle rides are no longer in business and it is impossible to obtain parts for reconditioning. Purchasers of such equipment should take these facts into consideration and, at the same time, should also realize that many buyers today have their own repair and recon-ditioning departments as well as experienced mechanics, such buyers will purchase machines "as is", at prices quoted by the trade at large, and recondi-tion the machines themselves to meet their own operating standards.

PHONOGRAPHS							
	HABETICALLY						
A M I 4* Model A, '46, 40 Sel.,	4. Constellation, '49 Model 135, 40 Sel., 78 RPM 100.00 200.00						
78 RPM 75.00 125.00	4. Jubilee, '52, Model 245,						
4* Model B. '48, 40 Sel.,	40 Sel., 45 RPM 175.00 225.00						
78 RP M	4. Century, '52, Model 2045,						
4* Model C, '50, 40 Sel., 78 RPM 175.00 139.50	100 Sel., 45 RPM 249.00 320.00						
4* Model D-40, '51, 40 Sel., 78 RPM	ROCK-OLA						
4. Model D-80, '51, 80 Sel.,							
4. Model D-80, '51, 80 Sel., 45 RPM	4. 1422, '46, 20 Sel., 78 RPM 35.00 75.00						
4. Model E-40, '53, 40 Sel., 78 RPM	4. 1424, '46, Playmaster						
4. Model E-80, '53, 80 Sel.,	Hideaway, 20 Sel- 78						
45 RPM 475.00 650.00	RPM						
4. Model E-120, '53, 120 Sel., 45 RPM 495.00 675.00	4. 1426, '47, 20 Sel., 78 RPM 39.50 95.00						
4. WM Wall Box 10.00 12.00	4. 1428, '48, Magic-Glo, 20						
4. SM or SL Stepper 12.00 24.50	Sel., 78 RPM 95.00 125.00						
EVANS	4. 1432, '50, Rocket '50-51,						
4. Mills Constellation, 47 Model 951, 40 Sel.,	50 Sel., 78 RPM 169.50 225.00						
78 RPM	4. 1432, Same as above, Converted to 45 RPM 200.00 250.00						

Manufacturers and date of game	e's relea	se listed. Code: (B) Bally; (CC) (Chicago				
Coin; (Ex) Exhibit; (Ev) Evans; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney;							
(Un) United; (Wm) Williams.							
4. ABC (Un 3/52) 40.00	65.00	4. Camel Caravan					
4. Across the Board (Un		(Ge 6/49) 15.00	30.00				
9/52) 35.00	50.00	4. Campus (Ex 2/50) 15.00	20.00				
4. All Star Basketball		4. Canasta (Ge 7/50) 25.00	34.50				
(Got 1/52) 20.00	39.00	4. Caravan (Wm 6/52) 35.00	75.00				
6. Aquacade (Un 4/49) 10.00	2 5.00	6. Carolina (Un 3/49) 15.00 4. Champion (B 12/49) 20.00	25.00				
4. Arahian Knights		4. Champion (B 12/49) 20.00 6. Champion (CC 6/49) 15.00	35.00 20.00				
(Got 12/53) 145.00	165.00	4. Chinatown (Got $10/52$) 59.00	85.00				
4. Arcade (Wm 11/51) 45.00	75.00	6. Circus (Ex 8/48) 10.00	20.00				
4. Arizona (Un 4/50) 10.00	25.00	4. Circus (Un 8/52) 115.00	145.00				
4. Army-Navy (Wm 10/53) 50.00	95.00	4. Citation (B 10/48) 15.00	35.00				
4* Atlantic City (B 5/52) 75.00	125.00	4 C.O.D. (Wm 9/53) 85.00	125.00				
6. Baby Face (Un 12/48) 10.00	20.00	4. College Daze	05.00				
4 Bank-A-Ball (Got 5/50) 15.00	25.00	(Got 8/49) 10.00 4. Colors (Wm 11/54) 175.00	$\begin{array}{r} 25.00\\ 220.00\end{array}$				
4. Basketball (Got 10/49) 15.00	25.00	4. Coney Island (B $9/52$) 60.00	85.00				
4* Beach Club (B 2/53) . 160.00	245.00	4. Control Tower	03.00				
		(Wm 3/51) 24.00	35.00				
3* Beauty (B 11/52) 110.00	175.00	4. Coronation (Got 11/52) 65.00	90.00				
4. Be Bop (Ex 3/50) 10.00	20.00	4. County Fair (Un 9/51) 30.00	45.00				
2. Big Ben (Wm 9/54) 140.00	190.00	4. Crossroads (Got 5/52) 45.00	75.00				
4. Big Hit (CC 7/52) 29.00	45.00	4. Cyclone (Got 5/51) 40.00	85.00				
6. Big Top (Ge 2/49) 10.00	20.00	4. Daffy Derby (Wm 8/54) 190.00	230.00				
4. Big Time (B 1/55) 450.00	525.00	4. Daisy May (Got 7/54).170.00 4. Dallas (Wm 2/49) 15.00	215.00 30.00				
6. Black Gold (Ge 3/49) 10.00	20.00	4. Dealer " 21 " (Wm $2/54$) 75.00	135.00				
4. Bolero (Un 12/51) 45.00	95.00	4. De Icer (Wm 11/49) 20.00	39.00				
4. Bomber (CC 3/51) 20.00	25.00	4. Diamond Lill					
6. Boston (Wm 5/49) 15.00	2 9.50	(Got 12/54) 190.00	230.00				
4. Bowling Champ	05.00	4. Domino (Wm 5/52) 37.50	60.00				
(Got 2/49) 15.00	25.00	4. Double Action	25 00				
2* Bright Lights (B 5/51) 42.50 4. Bright Spot (B 11/51) 65.00	85.00 95.00	(Ge 1/52) 25.00 4. Double Feature	35.00				
4. Broadway (B $6/51$) 25.00	93.00 50.00	(Got $12/50$) 15.00	25.00				
4. Buffalo Bill (Got 5/50) 20.00	30.00	4. Dbl. Shuffle (Got 6/49) 15.00	25.00				
4. Buttons & Bows		1. Disk Jockey					
(Got 3/49) 15.00	25.00	(Wm 11/52) 45.00	80.00				
4. Cabana (Un 3/53) 95.00	165.00	4. Dragonette (Got 6/54) 135.00	195.00				
DUCTION NOT REPAILTED							

PINBALL

GAMES

Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago

COPYRIGHTED 1955. REPRODUCTION NOT PERMITTED.

ANYTITLE

ANYMAKE

Constant of the second second

"Didn't know it was in the record 'till AMI came along!"

Originator of the Automatic Selective Juke Box in 1927 AHEAD THEN - AHEAD NOW

Incorporated

GENERAL OFFICES AND FACTORY: 1500 UNION AVENUE, S. E., GRAND RAPIDS 2, MICHIGAN

Licensee: Jensen Music Automates-building the IMA-AMI Juke Box sold through Oscar Siesbye A/S, 5 Palaisgade, Copenhagen K., Denmark Licensee: Automatic Musical Instruments (Great Britain) Ltd., 35 Berkeley Square, London, W.I. England-building the BAL-AMI Juke Bor

The Cash BoxPRICE LISTSBoxPage 4800 | 4. Lucky Inning[4. Sportsman (Ge 2/51)]10.0020.00 | 4. Three Four Five

The Cash Box

66 6

		Th	e Ca	sh Bo	x
	Dreamy (Wm 2/	50)	15.00	25.00	4
יי א ו	Dude Ranch (B	0/53)		245.00	-
	Eight Ball (Wm		45.00	75.00	4
	Fairway (Wm 6/5			95.00	4,
	Fighting Irish	3)	00.00	90.00	
T.	(CC 11/50)		25.00	35.00	6
4.	Five Star (Univ		35.00	75.00	4
b,	Floating Power	-,			4
	(Ge 12/48)		10.00	20.00	4
4.	Flying High (Go		50.00	100.00	4
	Flying Saucers				
	(Ge 12/50)		15.00	30.00	4
	Football (CC 8/		10.00	25.00	4
4.	Four Bells (Got	10/54)	190.00	230.00	4
4.	Four Corners				4
	(Wm 12/52) .		45.00	90.00	4
4.	Four Horsemen		20.00	60.00	
	(Got 9/50)		30.00	00.00	6
4.	"400" (Upright) (Ge 10/52)		40.00	75.00	4
4.	Four Stars (Got 6		50.00	95.00	
	Freshie (Wm 9/4		20.00	35.00	4
					4
	Frolics (B 10/52)		100.00	160.00	4
	Futurity (B 3/51		40.00	80.00	4
	Gayety (B 3/25)		365.00	445.00	4
	Georgia (Wm 7/5		19.50	35.00	4
	Gin Rummy (Got		15.00	25.00	6
4.	Glamour (Got 7.	/51) .	15.00	25.00	
б.	Glider (Ge 8/49)	10 .00	20.00	4
4.	Globe Trotter			i .	4
	(Got 11/51) .		35.00	75.00	
6.					4
	(CC 7/49)		10.00	25.00	4
4.	Golden Nugget	0 (5	F0.05		4
	(Upright) (Ge	2/53)	50.00	95.0 0	4
4.	Gold Star (Got	8/54).	185.00	215.00	4
	Gondola (Ex 5/4	9)	10.0 0	20.00	6
4.	Grand Award				4
	(CC 1/49)		10.00	20.00	4
1.	Grand Champion		07.00	105.00	4
	$(\mathbb{W}_{\mathbf{m}} \ \mathbf{8/53})$		85.00	125.00	4
	Grand Slam (Go		45.00	110.00	
	Grand Stand (B	50)	20.00	35.00	6
4.	Green Pastures				4
	(Got 1/54)		135.00	160.00	6
4.	Gun Club (Wm	11/53)	79.00	105.00	
4.	Guy-Dolls (Got 5)	(53)	75.00	135.00	4
	Gypsy Queen (Go			245.00	4
	Handicap (Wm 6	52)	4 5. 00	95.00	4
4.	Happy Days				4
	(Got 7/52)		65.00	100.00	
4.	Happy-Go-Lucky (Got 3/51)			45.00	4
		••••	25.00	45.00	4
4 .	Harvest Moon (Got 12/48)		15.00	20.00	6
	Harvest Time	• • • • • • •	13.00	20.00	4
•.	(Ge 9/50)		15.00	35.00	2
	Harvey (Wm 5/5			35.00	4
n . 9	Havana (Un 2/54	····	135.00	225.00	4
	Hawaii (Un 6/54		175.00	325.00	4
	TT ". D .			545.00	4
4.	(Got 4/54)		140.00	200.00	4
A	Hayburner (Wm	6/51)	45 00	75.00	4
	Hi-Fi (B 6/54) .			300.00	4
	Hit Parade (CC		10.00	20.00	4
				25.00	
10. A	Hit & Runs (Ge	3/31/.	15.00		
4.		(40)	32.00	75.00	6
0.	Holiday (UL 12/	40)	10.00	20.00	4
4. A	Hit 'N Run (Go Holiday (CC 12/ Holiday (Ke 12/ Hong Kong (Wn	(51)	35.00	55.00 75.00	4
4	norserearners			19.00	4
	(Wm 1/52) .		39.50	69.50	4
4.	Horse Shoe				4
	(Wm 12/51) Hot Rods (B '49		25.00	40.00	
91.	Hot Rods (B '49 Ice-Frolics (B 1/	54)	15.00 195.00	35.0 0 2 50.0 0	4
4	Jalopy (Wm 8/5)	1)	55.00	250,00 95.00	4
4.	Jeanie (Ex 6/50)		15.00	25.00	4
4.	Jeanie (Ex 6/50) Jockey Club (Go	t 5/54)	145.00	185.00	
4.	Jockey Special (B 11/47) Joker (Got 11/5 Judy (Ex 7/50)			18.00	4
A	(B 11/47)		15.00		4
4	Judy (Ex 7/50)		20.00 10.00	50.00 20.00	4
4.	Sambing Backs		10.00	av.vu	
	(Upright) (Ge	12/52)	35.00	100.00	4
4.	Just 21 (Got 1/5	0)	10.00	25.00	1
4.	K. C. Jones (Got King Arthur	11/49)	10.00	25.00	4
T.	(Got 10/49)		10.00	25.00	
4	(Got 10/49) King Pin (CC 1	2/51)	30.00	60.00	
4	Knockout (Got	1/51) .	29.00	45.00	4
4	Lagy "O" (W-	9/54).	145.00	210.00	1
4	Leaders (Up 10	/51)	45.00	85.00	
4	Lite-A-Line (Ke	6/52)	45.00	55.00	
4	. Knockout (Got Lady Luck (Got Lazy "Q" (Wm Leaders (Un 10 Lite-A-Line (Ke Long Beach (W	m 7/52)	35.00	65.00	1
4	. Lovely Lucy (G	ot 2/54)	135.00	175.00	1
-					

1.	Lucky Inning (Wm 5/50)	15.00	25.00	4. Sports
	Lulu (Wm 12/54)		250.00	4. Sports
	Mad Sa Carden		230.00	4. Spring
£.	(Got 6/50)	30.00	69 .0 0	4. Stage 4. Star P
ó.	Magic (Ex 11/48)	10.00	20.00	4. Star r 4. Stars
Į.	Majors '49 (CC 2/49)	15.00	35.00	4. Stars 4. Starlit
ļ.	Majorettes (Wm 4/52)	29.00	45.00	4. Steepl
	Manhattan (Un 4/5)	405.00	495.00	(Ur
ŀ.	Marble Queen			4. Stop &
	(Got 8/53)	95.00	145.00	4. Strugg
	Maryland (Wm 4/49)	15.00	35.00	(W
	Mercury (Ge 3/50)	10.00	29.00	6. Summ
	Mermaid (Got 6/51)	30.00	65.00	4. Sunsh
	Mexico (Un 3/54)	200.00	255.00	(B 4. Super
ł.	Minstrel Man (Got 3/51)	25.00	60.00	4. Super (CC
í	Moon Glow (Un 11/48)		20.00	4. Super
				(Ge
	3/54)	145.00	175.00	2* Surf (
	Nevada (Un 8/54)	225.00	350.00	4. Sweep
	Niagara (Got 12/51)	39.00	80.00	4. Sweetl 2* Tahiti
	Nifty (Wm 12/50)	15.00	35.00	4. Tamp
	"9" Sisters (Wm 1/54)		140.00	4. Teleca
	Oasis (Ex 10/50)		20.00	4. Thing
	Oklahoma (Un 5/49).	10.00	20.00	4. Three
).	Old Faithful (Got 12/49)	15.00	25.00	(Ge
I.	(Got 12/49) Olympics (Wm 5/52)		75.00	
	One Two Three	20.00	.0.00	-
£.	(Ge 10/48)	10.00	25.00	
ŀ.	Palisades (Wm 7/53)		90.00	
	Palm Beach (B 7/52) .	75.00	110.00	
	Palm Springs (B 11/53)	210.00	265.00	
	Paratrooper (Wm 8/52)	25.00	45.00	
ŀ.	Pin Bowler (CC 6/50)	10,00	20.00	
5.	Pinch Hitter (Un 5/49)	10.00	20.00	6. Bally
	Pinky (Wm 9/50)	20.0 0	35.00	(2/
1.	Pin Wheel (Got 11/53)	125.0 0	155.00	6. Bally (4/
	Play Ball (CC 1/51)	20.00	35.00	6. Bally
	Playland (Ex 8/50)	10.00	20.00	(11
	Playtime (Ex 8/49)		20.00	6. Bally
	Poker Face (Got 9/53).	115.0 0	135.00	4. Bally 4. Bally
5.	Puddin' Head	10.00	20.00	(5/
	(Ge 10/48) Punchy (CC 12/50)	10.00	20.00 20.00	4. Bally
ŧ. t	Quarterback (Wm 10/49)	15.00	35.00	Bo 4. Bally
	Quarter back (will 10/4)) Quartet (Got 2/52)			4. Bally
	Queen of Hearts		110.00	(12
. .	(Got 12/52)	69. 00	10 0 .00	4. ChiCo
1 .	Quintet (Got 3/53)	4 9. 50	110.00	Cla 4. ChiCo
1 .	Rag Mop (Wm 10/50) .	15.00	35.00	(6/
б.	Ramona (Un 2/49)	10.00	2 0.00	4. ChiCo
	Red Shoes (Un 11/50) .	20.0 0	34.50	(7/ 6. ChiCa
	[•] Rio (Un 11/53)		195.00	4. ChiCo
	Rip Snorter (Ge 10/49)	10.00	20.00	(5/
	Rocket (Ge 5/50)	20.00	39.00	4. ChiCo 4. ChiCo
	Rockettes (Got 8/50)	25.00	49.50	De
	Rodeo (Un 2/53)		160.00	4. ChiCo
	Rose Bowl (Got 10/51)	35.00	75.00	(6/
	Round Up (Got 11/48) St. Louis (Wm 2/40)	10.00	25.00	4. ChiCo (10
	St. Louis (Wm 2/49) Saddle and Turf	25.00	35.00	4. ChiCo
Ŧ.	$(Ev \ 10/53)$	175.00	250.0 0	Bo 4. ChiCo
	(Club Model)	275.00	325.00	Spe
	Saratoga (Wm 10/48)	10.00	20.00	4. ChiČo
	Screamo (Wm 4/54)		165.00	(1/
	Sea Jockeys (Wm 11/51)		50.00	4. ChiCo Do
4.	Select-A-Card (Got 4/50)	10.00	20.00	(2)
	Shantytown (Ex 10/49)	20.00	39.00	4. ChiCo
4.	Sharpshooter (Got 5/49)	10.00	20 50	4. ChiCo Pin
٨	(Got 5/49) Shindig (Got 10/53)	120.00	29.50 155.00	4. ChiCo
*. 4	Shoo Shoo (Wm 2/51)	10.00	29.50	(6)
*. 4			47.00	4. ChiCo
	(Wm 11/51)	20.00	55.00	(7) 4. ChiC
4.	Show Boat (Un 1/49)	10.00	20.00	Cr
4.	Show Boat (Un 12/52)		175.00	4. ChiC
	Silver Chest (Upright)			Tr 4* ChiC
	(Ge 4/53)		125.00	(10
	Silver Skates (Wm 2/53)		80.00	4. ChiC
	* Singapore (Un 10/54) .		395.00	4. ChiC
4.	Skill Pool (Got 8/52) .	50.00	85.00	(B 4* ChiC
6	Sugfest (Wm 3/52)	15.00	65.00	(3)
0.	Snooks (Wm 6/51)	15.00	22.50	2. ChiC
4	Spark Plugs (Wm 9/51)	20.00	39.00 95.00	4. ChiC 2. ChiC
6	Speedway (Wm 9/48)	10.00	20.00	4. ChiC
4.	South Pacific (Ge 2/50) Spark Plugs (Wm 9/51) Speedway (Wm 9/48) Spitfire (Wm 2/55)	225.00	245.00	4. ChiC
	opor Bowler			4. ChiC
9	(Got 10/50) * Spot-Lite (B 1/52)	44.50	70.00	4. CIIC

0	3	epiem	iver J, L
Sportsman (Ge 2/51) .	10.00	20.00	4. Three Fo
Sportsman (Wm 2/52)	30.00	35.00	(Un (
Springtime (Ge 3/52)	20.00	34.50	6. Three M
Stage Coach (Got 11/54)	165.00	210.00	(Got
Star Pool (Wm 10/54):	200.00	220.00	6. Thrill (
Stars (Un 6/52)	50.00	85.00	4. Thunder (Wm
Starlite (Wm 3/53)	35.00	70.00	4. Times S
Steeple Chase			(Wm
(Un 1/52)	35.00	65.00	4. Touchdo
Stop & Go (Ge 3/51)	15.00	25.00	4. Triplets
Struggle Buggies			4. TriScore
(Ŵm 12/53)		120.00	4. Tropical
Summertime (Un 9/48)	15.00	25.0 0	-
Sunshine Park			4. Tropics
(B 12/52)	35. 00	95. 00	6. Tucson
Super Hockey			6. Tumblev
(CC 4/49)	20.00	34.50	4. Turf Kin
Super Jumbo			4. Twenty
(Got 10/54)		375.00	(Wm
Surf Club (B 3/54)	215.00	2 95.0 0	4. Twin Bi 4. Utah (U
Sweepstakes (Wm 1/52)	75.00	95.00	4. Otan (O 4* Variety
Sweetheart (Wm 5/50)	20.00	35.00	4. Watch M
Tahiti (Un 8/53)		195.00	(Got
Tampico (Un 6/49)	10.00	20.00	4. Whizz K
Telecard (Got 1/49)	20.00	55.00	4. Wild W
Thing (CC 2/51)	15.00	35.00	4. Winner
Three Feathers	10.00	05.40	4* Yacht C
(Ge ⁵ /49)	15.00	35.00	4. Zingo (

epiem	<i>del 0, 1900</i>		-
20.00	4. Three Four Five		
35.00	(Un 6/51)	25.00	50.00
34.50	6. Three Musketeers		
210.00	(Got 7/49)		35.00
220.00	6. Thrill (CC 9/48)	10.00	20.06
85.00	4. Thunderbird		
70.00	(Wm 5/54)	150.00	190.00
10.00	4. Times Square		
65.00	(Wm 4/53)	65.0 0	90.00
25.00	4. Touchdown (Un 1/52)	15.00	25.00
23.00	4. Triplets (Got 7/50)	15.00	29.50
120.00	4. TriScore (Ge 1/51)	20.00	35.00
25.00	4* Tropicana (Un 1/55)	325.00	450.00
	4. Tropics (Un 7/53)	125.00	175.00
95. 00	6. Tucson (Wm 1/49)	10.00	29.00
	6. Tumbleweed (Ex 8/49)	15.00	35.00
34.50	4. Turf King (B 6/50)	15.00	45.00
	4. Twenty Grand		
375.00	(Wm 12/52)		
295.0 0	4. Twin Bill (Got 1/55) .		
95.00	4. Utah (Un 7/49) 4* Variety (B 9/54)		
35.00	4. Watch My Line	330.00	400.00
195.00	(Got 9/51)	30.00	55.00
20.00	4. Whizz Kids (CC 3/52)	20.00	40.00
55.00 35.00	4. Wild West (Got 8/51)	40.00	69.50
55.00	4. Winner (Univ.)	20.00	
35.00	4* Yacht Club (B 6/53) 4. Zingo (Un 10/51)	75.00 25.00	140.00 65.00
53.00	T. Zingo (On 10/31)	20.00	03.00

	TATTN		ZNZ	
(INZ)				the second se
CONTRACTOR OF		THE PARTY OF		
	SHUFFL	S		

4.	Pin Bowler (CC 6/50)	10.00	20.00			
	Pinch Hitter (Un 5/49)	10.00	20.00	6. Bally Speed Bowler 4. ChiCoin Thunderbolt		
	Pinky (Wm 9/50)	20.00	35.00	(Ž/50) 15.00 20.00 (12/54)	400.00	450. 0 0
	Pin Wheel (Got 11/53)		155.00	6. Bally Shuffle Champ 4. ChiCoin Triple Strike		
	Play Ball (CC 1/51)		35.00	(4/50) 20.00 30.00 (2/55)	435.00	4 95.0 0
				6. Bally Hook Bowler 4. ChiCoin Criss Cross		
	Playland (Ex 8/50)	10.00	20.00	(11/50)	215.00	275.00
	Playtime (Ex 8/49)	10.00	20.00	6. Bally Baseball (5/51) 35.00 45.00 4. ChiCoin DeLuxe Criss	215 00	975 00
	Poker Face (Got 9/53).	115.00	135.00	4. Bally Shuffle Line(7/51)25.0050.00Cross Targette (1/55)4. Bally Victory Bowler4. Exhibit Strike (6/51)	20.00	275.00
6.	Puddin' Head			(5/54)		00.00
	(Ge 10/48)	10.00	20.00	4. Bally Champion (5/52)	65.00	95.00
	Punchy (CC 12/50)	10.00	20.00	Bowler (5/54) 295.00 395.00 4. Genco Bowling League		
	Quarterback (Wm 10/49)	15.00	35.00	4. Bally Jet Bowler (8/54) 350.00 400.00 (11/49)	15.00	20.00
4.	Quartet (Got 2/52)	60.00	110.00	4. Bally Magic Bowler 4 Genco Baseball (5/50)	15.00	20.00
4.	Queen of Hearts			(12/54)	1 5.0 0	20.00
	(Got 12/52)	69 .00	100.00	Classic (5/50) 20.00 35.00 4. Genco 8-Player Re-	10.00	20.00
4.	Quintet (Got 3/53)	49.50	110.00	4. ChiCoin Pin Bowler bound (9/51)	30.00	65. 0 0
4.	Rag Mop (Wm 10/50) .	15.00	35.00	(6/50) 20.00 30.00 4. Genco Shuffle Pool		
6.	Ramona (Un 2/49)	10.00	20.00	4. ChiCoin Trophy Bowl (11/53)	89.00	125.00
4.	Red Shoes (Un 11/50) .	20.0 0	34.50	(7/50)	145.00	170.00
	Rio (Un 11/53)	110.00	195.00	6. ChiCoin Pin Lite (9/50) 25.00 30.00 (2/54) 4. ChiCoin Horse-Shoes 4. Gottlieb Bowlette (3/50)	145.00 15.00	170.00 29.50
	Rip Snorter (Ge 10/49)	10.00	20.00	(5/51) 25.00 55.00 6 Keepen Din Den (11/40)	15.00	29.00
	Rocket (Ge 5/50)		39.00	4. ChiCoin 6-Player (8/51) 35.00 85.00 6. Keeney Ten Pins (1/50)	15.00	20.00
			49.50	4. ChiCoin 6-Player 6. Keeney ABC (2/50)	15.00	20.00
	Rockettes (Got 8/50)			DeLuxe (5/52) 39.00 95.00 6. Keeney Lucky Strike		
	Rodeo (Un 2/53)		160.00	4. ChiCoin Match Bowler (4/50)	20.00	30.00
	Rose Bowl (Got 10/51)	35.00	75.00	(6/52) 45.00 100.00 6. Keeney King Pin (4/50)	20.00	30.00
	Round Up (Got 11/48)	10.00	25.00	4. ChiCoin Bowl-A-Ball (10/52)	20.00	30.00
	St. Louis (Wm 2/49)	25.00	35.00	(10/52)	20.00	30.00
4.	Saddle and Turf			Bowl-A-Ball (11/52) 75.00 150.00 (6/50)	20.00	30.00
	$(Ev \ 10/53)$		250.00	4. ChiCoin 10th Frame 4. Keeney Double Bowler		
,	(Club Model)		325.00	Special (12/52) 75.00 150.00 (8/50)	25.00	35.00
	Saratoga (Wm 10/48)		20.00	4. ChiCoin Name Bowler 4. Keeney League (8/50)	25.00	50.00
	Screamo (Wm 4/54)		165.00	(1/53)	40.00	75.00
	Sea Jockeys (Wm 11/51)		50.00	Double Score Bowler 4. Keeney Big League	40.00	13.00
4.	Select-A-Card (Got 4/50)	10.00	20.00	(2/53)	35.00	65.00
4.	Shantytown (Ex 10/49)	20.00	39.00	4. ChiCoin Crown (4/53) 100.00 200.00 4. Keeney 6-Player League		
4.	Sharpshooter			4. ChiCoin Crown, Giant (9/51)	35.00	75.00
	(Got 5/49)	10.00	29.50	Pins (4/53) 125.00 185.00 4. Keeney DeLuxe League		05.00
4.	Shindig (Got 10/53)	120.00	155.00	4. ChiCoin Triple Score (3/52) (6/53) 125.00 175.00 4. Keeney Super DeLuxe	35.00	95.00
4.	Shoo Shoo (Wm 2/51)	19.50	29.50	4. ChiCoin Gold Cup 4. ChiZoin Gold Cup 4. Keeney Super DeLuxe League Bowler (3/52)	45.00	100.00
4.	Shoot the Moon			((7/53)	, 10.00	200.00
	(Wm 11/51)		55.00	4. ChiCoin High Speed League (5/52)	65.00	100.00
4.	Show Boat (Un 1/49).	10.00	20.00	Crown (7/53) 150.00 260.00 4. Keeney Team (10/52)		135.00
	Show Boat (Un 12/52)	150.00	175.00	4. ChiCoin High Speed Triple Score (8/52) 225 00 285 00 4. Keeney Club (4/53)		150.00
4.	Silver Chest (Upright)			Triple Score (8/53) 225.00 285.00 4. Keeney Domino (5/53) 4* ChiCoin Advance 4. Keeney Carnival (5/53)		165.00 190.00
	(Ge 4/53)		125.00	(10/53)	113.00	190.00
4.	Silver Skates (Wm 2/53)	54.50	80.00	4. ChiCoin King (10/53) 200.00 300.00 (9/53)	159.50	215.00
4^{*}	* Singapore (Un 10/54) .	285.00	395.00	4. ChiCoin Criss Cross 4. Keeney Mainliner		
4.	Skill Pool (Got 8/52).	50.00	85.00		169.50	240.00
4.	. Slugfest (Wm 3/52)	3 9. 00	65.00	4* ChiCoin Super Fame 4. Keeney Bonus Bowler	175.00	950.00
6.	Snooks (Wm 6/51)	15.00	22.50	(3/54)	175.00	250.00
	South Pacific (Ge 2/50)	20.00	39.00	4. ChiCoin Feature $(7/54)$ 275.00 375.00 (5/54)		295.00
4.	Spark Plugs (Wm 9/51)	50.00	95.00	2. ChiCoin Holiday (9/54) 375.00 465.00 4. Keeney Bikini (6/54)		325.00
	Speedway (Wm 9/48)		20.00	4. ChiCoin Flash (10/54): 355.00 420.00 4 Keeney Century (6/54)		325.00
	Spitfire (Wm 2/55)	225.00	245.00	4. Chicom Flaytime	510.00	020.00
4.	Spot Bowler (Got 10/50)	15.00	35.00	(10/54)	325.00	350.00
2	* Spot-Lite (B 1/52)	44.50	70.00	(11/54)		395.00
					010.00	
	COPTRIGHT	ED 195	. REPRO	DUCTION NOT PERMITTED.		

1	4. ChiCoin Thunderbolt		
	(30/74)	400.00	450 .0 0
		400.00	400.00
1	4. ChiCoin Triple Strike		
		435.00	4 95.0 0
1	4. ChiCoin Criss Cross		
	Targette (1/55)	215.00	275.00
Ì	4. ChiCoin DeLuxe Criss		
	Cross Targette (1/55)	215.00	275.00
	4. Exhibit Strike (6/51)	20.00	30.00
1	4. Exhibit Twin Rotation		
	(5/52)	65.00	95.00
	4. Genco Bowling League		
	(11/49)	15.00	20.00
1	4 Genco Baseball (5/50)	15.00	20.00
	4. Genco Shuffle Target		
	(7/51)	15.00	20.00
	4. Genco 8-Player Re-		
-	bound (9/51)	30.00	65. 0 0
	4. Genco Shuffle Pool	00.00	00.00
	(11/53)	89.00	125.00
1	4. Genco Match Pool	00.00	120.00
	(0.15.1)	145.00	170.00
	(2/54)	15.00	29.50
l	6. Keeney Pin Boy (11/49)	15.00	20.00
	6. Keeney Ten Pins (1/50)	15.00	20.00
i	6. Keeney ABC (2/50)	15.00	20.00
	6. Keeney Lucky Strike	10.00	20.00
	(4/50)	20.0 0	30.00
	6. Keeney King Pin (4/50)	20.00	30.00
	6. Keeney Bowling Champ	20.00	30.00
	(1/EQ)	90.00	20.00
	(4/50)	20.00	30.00
		20.00	30.00
	(6/50) 4. K.eeney Double Bowler	20.00	30.00
	(8/50)	25.00	35.00
	4. Keeney League (8/50)	25.00	50.00
	4. Keeney 4-Way Bowler	20.00	00.00
	Attachment (12/50).	40.00	75.00
	4. Keeney Big League	10.00	
	(5/51)	35.00	65.00
	4. Keeney 6-Player League		00.00
	(9/51)	35.00	75.00
	4. Keeney DeLuxe League	00.00	
	(3/52)	35.00	95.00
	4. Keeney Super DeLuxe	00.00	20.00
	League Bowler (3/52)	45.00	100.00
·	4. Keeney High Score		
	League (5/52)	65.00	100.00
	4. Keeney Team (10/52)	69.00	135.00
	4. Keeney Club (4/53)	95.00	150.00
	4. Keeney Domino (5/53)	100.00	165.00
1	4. Keeney Carnival (5/53)	115.00	190.00
	4. Keenev Pacemaker		• ,
	(9/53)	159. 50	215.00
	4. Keeney Mainliner		
	Bowler (1/54)	169.50	240.00
	4. Keeney Bonus Bowler		
	(3/54)	175.00	250.00
	4. Keeney Diamond Bowler		
	(5/54)	165.0 0	295.00
)	4. Keeney Bikini (6/54)	295.00	325.00
	4. Keeney Century (6/54)		325.00
	4. Keeney American		0_0100
1	4. Keeney American (9/54)	325.00	350.00

COPYRIGHTED 1955. REPRODUCTION NOT PERMITTED.

The Cash Box PRICE LISTS

Page 49

The Cas	h Ro	11	Page
4. United 5-Player (1/51) 35.00	65.00	4. United Speedy (8/54) 345.00	410.00
4. United 6-Player 40.00 4. United DeLuxe	70.00	4. Un. 11th Frame (10/54) 355.00 4. United DeLuxe	410.00
6-Player (10/15) 40.00 4. United 6-Player Super	75.00	11thFrame365.004.UnitedCometTargette	420.00
(3/52)	95.00	(11/54) 335.00 4. United DeLuxe Comet	410.00
4. United 6-Player Star		Targette (11/54) 365.00 4. United Mercury (12/54) 365.00	420.00 415.00
4* United 10th Frame		4. United DeLuxe Mercury (12/54)	425.00
4. United Manhattan 10th	110.09	4. United Mars (1/55) 355.00 4. United DeLuxe Mars	440.00
4. United 10th Frame	130.00	(1/55) 360.00 4. Un. Lightning (2/55). 375.00 4. United DeLuxe	450.00 455.00
4. United Manhattan	135.00	4. United DeLuxe Lightning	465.00 460.00
4* United Cascade (2/53). 90.00	140.00 140.00	4. United DeLuxe Clipper (5/55)	470.00
4. United Liberty (2/53) 100.00	140.00 150.00	6. Universal Twin (1/50). 15.00 6. Universal Super Twin	35.00
4* United Olympic (6/53) 110.00	160.00	(3/50)	40.00
4* United Imperial (9/53) 185.00	220.00	(10/50) 30.00 6. Universal High Score	40. 00
4. United Leader (11/53). 235.00	260.00	(10/50) 30.00 6. Universal Bowlomatic	40.00
4. United DeLuxe Team	300.00	(3/51) 30.00 6. Williams Twin Shuffle	40.00
4. United League (1/54) . 225.00	310.00 335.00	(12/49)	34.50
4. United Rainbow (5/54) 285.00	340.00	(9½') (2/50) 20.00 6. Williams Bowler	30.00
4. United Shuffle Targette	365.00	(9½') (3/50) 25.00 4. Williams Double	30.00
4. United DeLuxe Shuffle	375.00	Header (7/50) 20.00 6. Williams 5-Player	45.00
Targette (8/54) 335.00	395.00	Bowler (6/51) 20.00	30.00
	-1-2		
	4		-
	DEE	QUIPMENT	•
4. ABT 6 Gun Rifle Range 550.00 (4. Boomerang 25.00	650.00 45.00	4. Mutos. Ace Bombers. 100.00 4. Mutoscope Dr. Mobile	195.00
	150.00 60.00	(Prewar)	195.00 160.00
	35.00 125.00	4. Mutos. Phto. (Pre-War) 150.00 4. Mutos. Photomatic	250.00
4. Champion Hockey 40.00	125.00 85.00	(DeLuxe) 350.00 4. Mustocope Silver Gloves 125.00	575.00 200.00
	1 9 5.00	4. Mutoscope Sky Fighter 95.00 4. Mutos. Voice-O-Graph	175.00
4. ChiCoin Goalee 49.50	195.00 95.00	35c 395.00 4. QT Pool Table 65.00	525.00 85.00
	85.00 175.00	4. Quizzer 60.00 4. Rockola World Series. 40.00	95.00 85.00
4. ChiCoin Pistol 40.00 4. ChiCoin Home Run, 6. Player (2)(54) 175.00	90.00 275.00	4. Scientific Baseball 35.00 4. Scientific Basketball 20.00	75.00 75.00
4. Edelco Pool Table 20:00	75.00 175.00	4. Scientific Batting Pr 65.00 4. Scientific Pitch 'Em 145.00	89.50 185.00
4. Evans Bal-A-Score 95.00 4. Evans Bola-Score 79.50 4. Evans Ski Roll 35.00	89.50 95.00	4. Seeburg Bear Gun 100.00 4. Seeburg Chicken Sam. 50.00	150.00 100.00
	210.00 75.00	 Seeburg Shoot the Chute 49.50 Seeburg Coon Hunt 175.00 Set Shot Basketball 200.00 	95.00 275.00 250. 00
4. Evans Ten Strike '46 20.00 4. Evans Tommy Gun 39.50	85. 00 95. 00	4. Set Shot Basketball 200.00 4. Telequiz 95.00 4. Un. Team Hockey 30.00	150.00 85.00
4. Exhibit Dale Gun 24.50	89.00 150.00	4. United Jungle Gun 225.00 4. Un. DeLuxe Jungle Gun 230.00	3 30.00 3 60.00
4. Exhibit Jet Gun 75.00	145.00 145.00	4. United Carnival Gun (10/54)	350.00
	135.00 95.00	4. United DeLuxe Carnival Gun (10/54) 295.00	395.00
	125.00 75.00	4. United Bonus Gun (1/55)	425.00
4* Exhibit Shooting Gal. (6/64) 164.50	225.00	4. United DeLuxe Bonus Gun (1/55) 375.00	450.00
4* Exhibit Star Shooting Gallery (9/54) 200.00	300.00	4. Wilcox-Gay Recordio 50.00 4. Wms. All Stars (8/47). 35.00	125.00 75.00
4. Exhibit Sportland Shoot- ing Gallery ((11/54). 225.00	350.00	4. Wms. Box Score (12/47) 39.50 4. Wms. Star Series (4/49) 40.00	$75.00 \\ 89.00$
2. Exhibit "500" Shooting Gallery (3/55) 295.00	450.00	4. Wms. DeLuxe World Series (2/52) 40.00	90.00
4. Genco Sky Gunner 75.00 4. Genco Night Fighter 119.50	165.00 159.50	4. Wms. Super World Series (4/51) 49.00	135.00
4. Genco Basketball 185.00 4* Genco Rifle Gal. (6/54) 215.00	$275.00 \\ 275.00$	4. Wms. DeLuxe Baseball (4/53)	195. 00
4* Genco Big Top Rifle Gallery (6/54) 375.00	<mark>450.00</mark>	4. Wms. Pennant Baseball (12/53)	265.00
4. Genco Wild West Gun (2/55)	500.00	4. Wms. Super Pennant Baseball (12/53) 155.00	275.0 0
4. Jack Rabbit 50.00 4. Jungle Joe 49.50 4. Keeney Air Raider 90.00	99.50 69.50	4. Wms. Super Star Baseball (12/53) 175.00	325.00
4. Keeney Sub Gun 75.00	145.00 95.00	4. Wms. Major League Baseball (2/54) 200.06	350.00
1. Keeney Texas Leaguer. 30.00 4. Keeney Sportsman (11/54)	65.00 345.00	4. Wms. All Star Baseball (2/54)	350.00
4. Lite League	99.50 325.00	4. Wms. Big League Baseball (2/54) 155.00 4. Wms. Safari Gun (2/55) 400.00	325.00
4. Mills Conv. for Panoram Peek 10.00	29.50	4. Wms. Polar Hunt	575.00 625.00
	175.00	(3/55)	75.00

175.00

65.00

4. Muto. Atomic Bomber.

10/54) 355.00 410.00 365.00 420.00rgette 335.00 410.00 Comet 54) ... 365.00 (12/54) 365.00 365.00 420.00 415.00 lercury 365.00 425.00 440.00 355.00 Iars 360.00 450.00 2/55). 375.00 455.00 385.00 465.00 425.00 460.00 Clipper 435.00 470.00 1/50). 15.0035.00 Twin 30.00 40.00 e Twin **30.0**0 40.00 Score 30.00 40.00 AUTO-PHOTO CO. matic 30.00 40.00 DI ... huffle 20.00 34.50 niffle 20.00 30.00 в 25.00 **30.**00 20.00 45.00 20.00 30.00 abers. 100.00 195.00 obile **CHICAGO COIN** 195.00 95.00 90.00 160.00 War) 150.00 250.00 350.00 575.00 Gloves 125.00 200.00 95.00 175.00 ighter. raph 395.00 525.00 65.00 85.00 60.00 95.00 85.00 75.00 Series. 40.00 ball ... 35.00 20.00 75.00 Pr. . . 65.00 89.50 **185.00** 150.00 Em ... 145.00 un 100.00 Sam. 50.00 a Chute 49.50 100.00 95.00 275.00 250.00 lunt ... tball .. 175.00 200.00 150.00 85.00 95.00 30.00 y un 225.00 330.00 le Gun 230.00 360.00 Gun 275.00350.00 larnival 295.00 395.00 ın .. 350.00 425.00 Bonus 375.00 450.00 rdio 50.00 125.00 D. GOTTLIEB & CO. (8/47). (12/47) 35.00 75.00 39.50 75.00 Tournament (4/49) 40.00 89.00 (Two-Player) orld 40.00 90.00 rld

Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list prices, F.O.B. factory.

September 3, 1955

ROCK-OLA MFG. CORP.

120 Selections

Box

Speaker

Control

HF-100-R

Speaker

Model 1448 Hi-Fi Phono, 120 Selection, 45 RPM Only

Model 1442, Hi-Fi, 50 Selcc-tions, 45 RPM Only

Model 1546 Chrome Wall Box,

Model 1548, 50 Selection Wall

Model 1613, 8" Blonde Wall

Model 1614, 8" Mahogany Wall

Model 1906, Remote Volume

Model 1927, Remote Volume

CVS4-8-8" Wall Speaker lvory

CV54-8-8" Wall Speaker Ivory (Teardrop) CVS6-8-8" Recessed Speaker CVS7-12"-12 Recessed Speaker PS6-1Z Power Supply ARA1-L6 Auxiliary Remote Amplifor

Amplifier AVC-1 Automatic Volume

J. P. SEEBURG CORP.

Volume Control

3W-1 Wall-O-Matic "100" MRVC-1 Master Remote

Control with Cancel Button.

No

Authorized

Publication

No

List 101

AMI, INCORPORATED	
F-120 Juke Box	
(Receiver included)	A
F-80 Juke Box	1
(Receiver NOT included)	0
F-40 Juke Box	120
(Receiver NOT included)	ed L
HS-80 Selective Hideaway	ist
HS-120 Selective Hideaway	24
W-80 Wall Box	PT:
W-120 Wall Box	nl
S-80 Receiver	li
S-120 Receiver	ca
Wall Speaker	lication
Corner Speaker	2
Recessed Speaker	
R-167 Bargrip /	

Auto-Photo Studio Model "11"\$	2,950.00
ALLY MFG. CO.	
Gay Time\$	775.00
ABC Bowler	760.00

Model A-110, 10c a play Model A-325, 3 plays for 25c	$\begin{array}{c} 760.00\\ 780.00\end{array}$
Congress Bowler (with Match Feature)	
Model C-110, 10c a play	$805.00 \\ 825.00$
Model C-325, 3 plays for 25c Bull's Eye Shooting Gallery	395.00
The Champion (With new-all-metal cabinet)	759.00

Blinker Bowler (with Match Feature)\$	815.00
Bonus Score Bowler	
(without Match Feature)	695.00
Big League	
Match Feature Model	595.00
Hollywood Bowler (with Match Feature)	850.00
Bulls Eye Bowler	
(with Match Feature)	775.00

EXHIBIT SUPPLY

Treasure Cove	
Regular Model\$	675.00
Match Play	690.00
Junior Jet Ride, '55 Model	395.00
Big Bronco, '55 Model	997.50
Roy Rogers' Trigger, '55 Model 1	,047.50

GENCO MFG. & SALES CO.

Champion Baseball (with Match Feature)\$	635.00
Sky Rocket Rifle Gallery (with Match Feature)	675.00

....\$ 512.50

INTERNATIONAL MUTO. CORP.

Drive Yourself (new	
Drivemobile)\$	795.00
Photomat '54 2,	150.00
3D Art Parade, 10-show model	495.00
3D Art Parade, 6-show model .	395. 00
Universal Post Card Vender	60.00

J. H. KEENEY & CO., INC.

DeLuxe Challenge Bowler (with Match Feature)\$	690.00
Challenge Bowler (without Match Feature)	665.00
Electric Cigarette Vender	284.50
Coin Changer Model	304.50

Compensator Unit UNITED MFG. CO. Super Slugger Regular Model \$ 595.00 DeLuxe Model (with Match Feature) 635.00 5th Inning Shuffle Targette De Luxe Model 765.00 Regular Model 745.00 Capitol Shuffle Alley Single Chute 705.00 Double Chute 725.00 Derby Roll (without Match Feature) 705.00 De Luxe Derby Roll Venus Shuffle-Targette Regular Model, 10c play Special Model, 10c, 3 for 25c (with Match Feature) 735.00 705.00 725.00 De Luxe Venus Shuffle-Targette (with Match Feature) Regular Model, 10c play Special Model, 10c, 3 for 745.00 765.00 Triple Play 725.00 WILLIAMS MFG. CO. King Of Swat \$ 549.50 Three Deuces 389.50 Sidewalk Engineer 345.00 Race The Clock Single Chute 494.50 Double Chute 499.50 THE RUDOLPH WURLITZER CO. Model "1800" Hi-Fi Phonograph Model "1700" Hi-Fi Phon graph Model "1600-A" Hi-Fi Phonograph graph Model 5206 5c-10c-25c Wall Box 4 Wire (48 Selections) Model 5207 5c-10c-25c Wall Box 3 Wire (104 Selections) ... Model 5100 8" Speaker Model 5110 12" DeLuxe Authorized 101 Speaker Model 5111 12" Concealed Speaker Hi-Fi Model 5112 8" Wall Speaker Hi-Fi

Model 5115 Hi-Fi 4 Cone Cor-

ner Speaker Model 5116 Hi-Fi Coaxial Cor-

ner Speaker Model 5117 Hi-Fi Coaxial Wall

Speaker

No List

4. Wurlitzer Skeeball 35.00 COPYRIGHTED 1955. REPRODUCTION NOT PERMITTED.

75.00

ON THE WURLITZER 1800

The outside beauty of the Wurlitzer 1800 is obvious to all. Its eye appeal has played a tremendous part in its proven earning power. But the men who operate it know that the inside story of this phonograph is equally impressive.

The Juside Story

Engineered from quality components on simple, sound principles, the 1800 mechanism is fool-proof, trouble-free. Any Wurlitzer Operator will tell you that the Model 1800 holds top locations, plays wonderful music, takes in good money with minimum demands on the Service Department.

It has honestly and universally earned the title of "The Year's Top Phonograph."

Murlitzer 1800

THE YEAR'S TOP PHONOGRAPH IN TONE - IN EARNINGS BEAUTY IN



The Official **Musical** Instruments in



JRLITZER



OFFICIAL BOWLING SCORES ATTRACT MORE PLAYERS EARN MORE MONEY

Cash in on ever-increasing popularity of bowling. 15,000,000 bowlers will keep coin-chutes busy and cash-boxes full for all operators who get in on the ground floor with first **6-PLAYER*** **OFFICIAL BOWLING**** shuffle-bowlers. Order new Ballybowlers now!

SPECIFICATIONS: Overall size 8½ ft. long, 25 in. wide. Available in straight dime play or one play for a dime, 3 plays for a quarter. Light-up scores with speedy totalizing. Club-styled cabinet. 7-10 pick-up. Genuine Formica playfield. Hinged pin-hood, doors and playfield with easy-up elevator on playfield. Speedy pin re-set. Quiet operation. Sturdy, trouble-free mechanism.

*Fun for one player... more fun for competitive teams of 2 to 6 players.
*Scoring for strikes, spares and blows is according to Official Bowling Rules.



