

VOLUME XVI

**FEBRUARY 26, 1955** 

NUMBER 23

In a year when Rhythm and Blues groups reached their ascendancy, a group with a split personality really stepped out and made it. Known as the Moonglows on the Chess label, the boys broke wide open with a song called "Sincerely", on which incidentally, Alan Freed, one of the top R&B disk jockeys in the country, was co-author. The same group, known as the Moonlighters on the Checker label, then turned around and had another hit, "So All Alone" and "Shoo Doo Be Doo". That's what we call really taking advantage of your talents.

#### **ORDER NOW!**

clip and mail this column to your RCA VICTOR record distributor

**TONY MARTIN** Just a Man Do, Do, Do Qty. \_45 rpm\_ \_78 rpm MIKE PEDICIN QUINTETTE I Wanna Hug You, Kiss You, Squeeze You I'm Hip \_45 rpm\_\_\_\_78 rpm\_ Qty. STUART HAMBLEN Go On By Just a Man \_45 rpm\_\_\_\_78 rpm\_ Qty. **LEO DIAMOND** Shtiggy Boom Now is the Hour \_45 rpm\_\_\_\_78 rpm\_ Qty. **VOICES OF WALTER** SCHUMANN The Ballad of **Davy Crocket** Let's Make Up \_45 rpm\_\_\_\_78 rpm\_ Qty. All the second **NORO MORALES** Knock, Knock, Knockin' Fair Exchange Qty. \_45 rpm\_ \_78 rpm\_ **REDD STEWART** Which One of Us Is to Blame Don't Make Me Fall in Love with You \_\_45 rpm\_\_\_78 rpm\_ Qty. JIMMY MARTIN AND THE OSBORNE BROS. I Pulled a Boo Boo Chalk Up Another One Qty.\_\_\_\_45 rpm\_\_\_\_78 rpm **Re-Order These Hits! RALPH FLANAGAN'S** ORCHESTRA I Belong to You Go Moses Go Qty.\_\_\_\_45 rpm\_\_\_\_78 rpm\_ **BETTY JOHNSON** Seven Pretty Dreams Be A Lover Qty.\_\_\_\_45 rpm\_\_\_\_78 rpm\_\_ HOMER AND JETHRO The Nutty Lady of Shady Lane Mister Sandman Qty.\_\_\_\_45 rpm\_\_\_\_78 rpm. **Dealer's** Name PUCIA TUTUESZOW. Store. Address\_

(please print) All Recordings Listed Are "New Orthophonic" High Fidelity!

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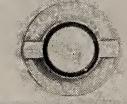
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123 12 DV Store Selain

# TONY MARTIN grooves two big hits JUST A MAN

DO, DO, DO (WHAT YOUR HEART SAYS) 20/47-6039



"NEW ORTHOPHONIC" HIGH FIDELITY

# THE MIKE PEDICIN QUINTETTE

prescription for hits: Mike Pedicin is strong medicine

I WANNA HUG YOU, **KISS YOU, SQUEEZE YOU** 

I'M HIP

**RCA** 

20/47-6043

"NEW ORTHOPHONIC" HIGH FIDELITY







FOUNDED BY BILL GERSH

Volume XVI

Number 23 February 26, 1955 Publishers BILL GERSH JOE ORLECK

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# he Cash Box

# VER JI

There are many ways to operate in the record business and each way has a validity of its own.

There is no one in this whole world who can say one way is better than another, one way is more righteous than another, one way is more moral than another.

In our business, the test of success is a hit-as it is in all other types of business.

There are many ways to achieve a hitand each way is the right way.

However there is always the point in every enterprise in which a procedure is so overdone that not only does it not produce hits, but it detracts from the entire business.

It seems to us that we've reached that point in our almost hysterical rush to cover potential noise-making records.

Today there is almost no such thing as one hit version of a song. As soon as a tune shows any signs of life at all, almost every company runs to cover it with its best artists, its best arrangements, with all its facilities.

The result is that the cover artists suffer from comparison, the original artist suffers in sales, and the entire publishing business suffers in that a side which could have been devoted to a new tune is wasted.

The other day we heard about an artist who refused to cover a new hit. His reasoning was that if he didn't overcome the original record he would look terrible and lose standing. And if he did overcome the original record, no one would give him credit for it anyhow, for everyone would say with his strength he certainly should have overcome it. In either case, he felt he couldn't win.

Of course, all of us know that the object of the record business is to sell records. No one disagrees with that.

However, the record business, just as all other businesses, has an obligation beyond selling-and that is to provide a service. No business can survive-much less grow and prosper—unless it essentially gives more in return than it is getting. The record business, in those terms, has an obligation to provide entertainment, originality, and enjoyment of such a sort that the same cannot be purchased anywhere else for the price of a record.

Within that obligation lies a duty to every publisher in the music business, every writer and every artist. Every publisher has a right to have his legitimate material tested before the public. Every writer who has proven himself has a right to be able to submit his songs. Certainly every artist has the right to have the best possible material submitted to him for recording.

These rights cannot be honored if record companies devote half their energies-as several are doing now-merely to covering hits.

Our contention is that there is plenty of material to be had in the music business. We don't mean to say that a song shouldn't be covered. Obviously when a tune is right for an artist, that artist should cover it. But what we do mean to say-and say vociferously-is that we ought to stop running like sheep and start exercising our originality.

Everyone operating successfully in the music business is possessed of a full measure of originality. Fortunately that's the basic factor in our business.

Let's not neglect it for immediate gains.



Now on JUBILEE Breaking Wide Open POP Initial Release—2 Sided Hit IN ALL AREAS THE KING **The Cadillacs** SISTERS **"NO CHANCE" "NO** and **CHANCE**" **"LOVE ME, LOVE ME,** LOVE ME" b/w **"SYMPATHY** JUBILEE # 5187 **JOSIE #773** 11 **Everybody's Ravin' 'Bout** THE RAVENS FABULOUS . . . Is The featuring JIMMY RICKS Initial Reaction to initial great release **"BYE BYE BABY BLUES" Patti Jerome** "HAPPY GO LUCKY" singing **JUBILEE # 5184** *"JOHNNY* Watch For Sensational Release by JOE FOLEY singing "YOUNG AND FOOLISH" HAS GONE" from the musical "Plain & Fancy" b/w "DON'T LET THIS NIGHT **GET AWAY**" from the MGM pic "Jupiter's Darling" JOSIE # 774 **JUBILEE # 5182** RECORD e Records 315 WEST 47TH STREET 47th STREET • NEW YORK 19, N. Y

#### The Cash Box, Music

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## DOROTHY COLLINS (Audivox 113; 45-113)

(2:50) [Montauk BMI — Miucci, Jordan] Here is Dorothy Collins' strongest coupling to date. This side is a fascinatingly beautiful love song, excellently rendered with the utmost of sincerity by the thrush. Great piece of material that could be tremendous.

"NO ONE, NOT EVEN YOU" (2:28) [Gateway ASCAP—Klein, Richardson] This deck is as exciting as the top half is beautiful. It's a top notch performance by a "new" Miss Collins. She really belts. Potent two sider that'll attract heaps of loot in the jukes and over the counter.

# RICHARD HAYMAN ORCH. (Mercury 70550; 70550 x 45)

CAROL" (2:14) [Roncom AS-CAP-Osser, Osser] Richard Hay-man is in top form as he and the ork glide through a beautiful harmonica and string arrangement of a lush and beautiful melody. Could be a smash.

(#MISTY" (2:17) [Octave BMI-Garner] Another very contagious tune is given a similar treatment by the artist. Fascinating melody. Two great mood items.

# RUBY MURRAY (MGM 11940; K-11940)

(SOFTLY, SOFTLY" (2:21) [Sherwin ASCAP-Roberts, Du-dan, Paul] The original version of this waltz, a disk that's tremendous in England, is released in the U.S. under the MGM label. Pretty job by Ruby Murray.

HE'S A PAL OF MINE" (2:40) [E. Kassner ASCAP — Cassen, Mortimer] This deck is another touch-ing reading by the mellow voiced chirp.

LEO DIAMOND (RCA Victor 20-6024; 47-6024)

B. "SHTIGGY BOOM" (2:31) [Lero ASCAP—Diamond] Leo Diamond comes up with a fabulously exciting harmonica novelty with a jump beat. It's a real jolter with a catchy melody. Song is already breaking. Could be a Song is big hit.

• "NOW IS THE HOUR" (2:24) [Leeds ASCAP — Kaihen, Scott, Stewart] Diamond is tender on this pretty harmonica revival of a great standard.

DE CASTRO SISTERS (Tico 1094; 45-1094)

"I DO" [-Farren, Sievier] The De Castro Sisters are backed by Tito Puente on a mambo ballad. Lead voice comes over well. Good dance number.

• "TONIGHT I AM IN HEAVEN" [—Ruis, Green] The thrushes go through another beaty ballad with Puente again assisting in the backdrop.

the cash box EEK ISK

"THERE GOES MY HEART" (2:59) [Leo Feist ASCAP—Davis, Silver]

"YOU'LL ALWAYS BE THE ONE" (2:45) [Jack Gold ASCAP—Kahn, Berman, Gold]

#### FOUR ACES (Decca 29435; 9-29435)



• The Four Aces continue to turn

out top grade material, and on their latest platter, they dish up a tre-mendous ballad that could steadily ease into the number one spot. It's a beautiful standard called "There Goes My Heart," which the boys deliver to a slow shuffle tempo. Side has the same winning quality that was present on their early Decca releases. Watch this one. It'll be a big one. The lower lid, "You'll Always Be The One," is another pretty romantic item treated in a similar fashion. More potent material. The Aces have a winner in their latest release.

STEVE ALLEN (Coral 61368; 9-61368)

**•••** "BALLAD OF DAVY CROCK-ETT" (2:14) [Wonderland BMI-Bruns, Blackburn] TV star Steve Allen is assisted by a chorus on this hot song from the Walt Disney TV serial, "Davy Crockett."

• "VERY SQUARE DANCE" (2:36) [Rosemeadow ASCAP — Allen] A cornball novelty with a lot of talk and loads of cute happenings is cleverly handled by the artist.

# FRANK SINATRA (Capitol 3050; F-3050)

WHY SHOULD I CRY OVER YOU?" (2:39) [Feist ASCAP— Miller, Conn]Frankie is his unbeatable self as he rhythms through a top drawer ballad. Real polished reading that could take off. Top rendition of a great oldie.

B "DON'T CHANGE YOUR MIND ABOUT ME" (2:43) [Sands AS-CAP—Adelson, Carpenter] Frank is mellow and romantic on this tender item. Warm, pretty melody.

#### WILDER BROTHERS ("X"-0098; 4X-0098

(2:18) [Music City BMI-Rovers] Now that many novelties are going so big, the Wilder Brothers have a good chance of breaking through with this cute jumper. Good dance beat too.

"SAY GOODBYE" (2:18) [Man-ning ASCAP—Wilder Bros.] The boys cruise through a shuffle beat ballad on this side. Interesting item.

# POLLY BERGEN Jubilee 5181; 45-5181)

B "DON'T LET OUR LOVE DIE ON THE VINE" (2:51) [Lear ASCAP—Freed, Livingston] A beauti-ful waltz item is rendered with ten-derness by the wistful Polly Bergen voice. Very pretty love song. Could take off. Chorus good.

(2:16) [Raphael ASCAP—Hoffman, Gimbel] A corny handclapper is given a catchy, commercial reading by the thrush. Cute ditty that'll have loads of appeal. Easy to remember.

# VOICES OF WALTER SCHUMANN (RCA Victor 20-6041; 47-6041)

**C** "BALLAD OF DAVY CROCK-ETT" (2:43) [Wonderland BMI-Blackburn, Burns] The Voices of Wal-ter Schumann come up with an excit-ing delivery of the theme music to Disney's "Crockett" TV series. Song is a smash hit.

**B** "LET'S MAKE UP" (2:57) [Con-rad BMI—Hudson, Carter] Here's a switch. Even the Schumann group is doing blues. And the crew has a great big driving item that could click. Terrific stuff.



Gordon Jenkins, who has been

"WHERE WILL THE DIMPLE BE?" (2:22) [Roger ASCAP-Merrill, Hoffman] "BRAHMS' LULLABY (Close Your Eyes)" (2:35) [Ward & Sears BMI—Engvick]

ROSEMARY CLOONEY (Columbia 40434; 4-40434)



(Columbid 40434; 4-40434)
 been doing a bang up job lately with everything from ballads to novelties, comes up with a great new ditty that should have no trouble topping "Mambo Italiano." It's a new Merrill-Hoffman novelty dubbed "Where Will The Dimple Be?" It's a very clever bouncer about a baby, and now, with all the publicity in the papers about the thrush's giving birth to a boy, disk should get a fast start. Flip "Brahms' Lullaby (Close Your Eyes)" is a tender reading of a beautiful melody with pretty lyrics. has Watch the top half.

"MY OWN" (2:28) [Love BMI—Mellin, Heine, Gaze] "TIRED OF WAITIN" " (2:41) [Garlock-Sherer BMI-Thomas] GORDON JENKINS ORCH. ("X"-0097; 4X-0097)

4X-0097) a tremendous figure in the music world for many years, debuts on Label "X" with a beautiful record-ing that oughta stir up a heap of noise in the next few months. It's a glowing arrangement of a won-derful new ballad called "My Own." Handling the vocal chores are the Jenkins chorus and Bob Grabeau. Strong first showing by the maestro. The coupling, "Tired of Waitin'," is another ballad treated with a rhythm and blues flair. Tabby Calvin is the featured thrush on this side. Excellent teaming of sides for maximum sales results.





## ANDY GRIFFITH (Capitol 3057; F-3057)

B. "MAKE YOURSELF COMFORT-ABLE" (3:30) [Golden Bell AS-CAP-Merrill] In his inimitable fash-ion, Andy Griffith takes apart, piece by piece, the meaning of the lyrics to this current hit tune. It's a very clever piece of comedy material that should get loads of air play and sell like hot cakes.

**B** "KO KO MO" (3:28) [Meridian BMI—Forest, Haven] Andy does a similar job with "Ko Ko Mo." Two very funny sides.

# DOLORES HAWKINS (Epic 9095; 5-9095)

(2:15) [Gale & Gayles BMI-Gayten] Dolores Hawkins swings into the rhythm and blues trend with a good rocker that drives from the first groove right thru to the last. Top grade material.

B "ANYTHING FOR A FRIEND" (2:25) [Rush BMI — McCrae, Wyche] Another strong seller from the R & B market is belted out by the versatile thrush. Exciting number loaded with purch loaded with punch.

# DEBBIE REYNOLDS (MGM 11939; K-11939)

B. "NEVER MIND THE NOISE IN THE MARKET" (2:25) [Hollis BMI — Higgs, Barnes, Cavanaugh] Now that Debbie Reynolds' popularity is at an all time high, the thrush has a good chance of making a smash out of this calypso novelty. Real com-mercial ditty that could be tremendous.

CAROLINA IN THE MORN-ING" (2:05) [Remick ASCAP-Donaldson, Kahn1 This end features the thrush on a lighthearted revival of a bouncey oldie. Cute.

#### PAT BOONE (Dot 15338; 45-15338)

**B** "TWO HEARTS" [Jay & Cee BMI—Stone, Williams] A rhythm and blues item that looks like it's headed for big things, is belted across in sock fashion by Pat Boone. Right in with the current trend. Potent side.

**G** "TRA-LA-LA" [Northern BMI— Bartholomew, Ridgely] Another rock 'n roll beat item gets a jolting delivery by Pat. Great dance stuff. Drives.

# JOE PICA (Original 516; 45-516)

C: "DON'T CRY LITTLE GIRL, DON'T CRY" (2:30) [Shapiro, Bernstein ASCAP—Pinkard, Maceo] Joe Pica, the "wizard of the keyboard," wends his way through a pretty waltz item. Joe vocals too. Commercial.

B "THE WOODPECKER SONG" (2:30) [Robbins ASCAP—Adam-son, DiLazzaro] A tremendous hit of some years ago, is cleverly treated by the nimble fingers of Pica. Catchy novelty that oughta sell nicely.

# THE CASH BOX SLEE

"I'M SINCERE" [Sherwin ASCAP-Fine, Franklin, Bell] "CHERRY PINK AND APPLE BLOSSOM WHITE" [Chappel ASCAP-Luiguy, David]

"THE CRAZY OTTO RAG" (2:20) [Geo. Pincus ASCAP—Wolfson, White]

"NOBODY'S SWEETHEART" & "SOMEBODY STOLE MY GAL" (2:23)

[Mills and Robbins ASCAP] HUGO & LUIGI and the HOFFBRAU SINGERS (Mercury 70563; 70563 x 45)

ALAN DALE (Coral 61373; 9-61373)



• Alan Dale has a hit again, and it looks and sounds as though it'll

• That good old rag-time piano is popular once again, thanks to a tune called "The Crazy Otto." This cornball keyboard novelty has

This cornball keyboard novelty has been racking up a tremendous rec-ord sale. However, it has no vocal. So, for the many people who like to sing along with this type of material, Hugo & Luigi, along with the Hoffbrau Singers, offer a cute and most infectious new ditty called "The Crazy Otto Rag." Side has

LEE WINTERS (Crown 142; 45 x 142)

Big item.

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B: 9-61373) be a real big one. It's by far the crooner's best release since his hit version of "Oh Marie". It's a coup-ling that'll definitely rack up a huge sale. One side features Dale on a big and beautiful new ballad dubbed "I'm Sincere". It's a won-derful love song given a sparkling reading. Dale's big finish oughta thrill the kids. The grade "A" coup-ling is the first vocal rendition of a big mambo item, "Cherry Pink and Apple Blossom White". Song is from the Jane Russell pic "Unis from the Jane Russell pic "Underwater". Great melody offered with a heap of vocal gimmicks. Two top sides. They can't miss.

#### JAN AUGUST (Mercury 70541; 70541 x 45)

B "CRAZY JULIUS (Otto's Broth-er) Pt. 1" (2:20) [ASCAP-] Jan August bounces through a medley of old favorites on the 88's. He fashions the medley in cornball tavern piano style. Style is commercial now.

B "CRAZY JULIUS" Pt. 2" (2:18) [ASCAP—] Four other oldies get the same treatment on this side. Ex-citing stuff. Great for the juke boxes.

#### TONY MARTIN (RCA Victor 20-6039; 47-6039)

B. "JUST A MAN" (2:20) [Hamblen BMI — Hamblen] Tony Martin sings with heart on this new Stuart Hamblen tune. It's a pretty and touch-ing song read with feeling. Could be a real big thing with a push.

B "DO, DO, DO (What Your Heart Says)" (2:35) [F. Raphael AS-CAP — Lawrence, Pasternak] New lyrics are added to a familiar melody and read with sincerity by Tony. Chorus and Henri Rene ork assist per-factly. fectly.

#### **KELLY OWENS QUARTET** (Guyden 101; 45-101)

(2:25) [Lincoln ASCAP -- Clin-ton] Kelly Owens' Quartet leans into a rockin' mambo arrangement of a great old novelty. Number really moves.

C: "LOST CHORDS" (2:20) [Marlyn BMI — Westbrook] Buddy Lucas is again featured as the Quartet belts out an interesting jumper.

EARL ROBBINS & MILLER SISTERS ("Q"-1002; 45-1002)

"I AIN'T GONNA WORRY NO MORE" [-Levine, Odon, Bern-stein, Geritz] The new "Q" label makes an impressive debut with a good rhythm-shuffle featuring the Miller Sisters and Earl Robbins. Has a bluesy flavor. Good.

C "WHO'S KIDDIN WHO" [-Fein] The artists team up again on this driving song. Cute de-livery of an appealing number.

#### EYDIE GORME (Coral 61347; 9-61347)

"GIVE A FOOL A CHANCE" (3:06) [Ample BMI - Stevens] Steve Allen's ace songstress Eydie Gorme comes over beautifully on this romantic ballad. It's a touching rendi-tion of a top drawer item. Polished reading. Could click big.

B "A GIRL CAN'T SAY" (2:35) [Oxford ASCAP—Carr, David] A catchy little ditty by the thrush. Lighthearted approach. Commercial material with big possibilities.

BETTY ANN GROVE (Majar 141; 45-141) B "THE WALLFLOWER" [House of Fortune BMI—Otis, Rodgers] A smash rhythm and blues jumper is belted across for both the pop and r & b market by Lee Winters. A real rocker that drives from start to finish.

C "LOVE, LOVE, LOVE" [Modern BMI—Matola] This side is more for the pop market. It's a good jumper on the novelty side.

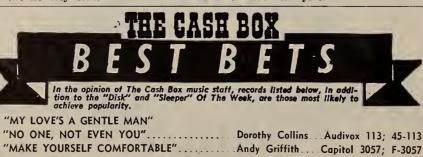
"MAKE YOURSELF COMFORTABLE"

G. "I HAD A HEART WHEN I CAME IN" (2:26) [BMI—Jay, Reed, Albert] The pretty voice of Betty Ann Grove debuts on the Majar label with a lovely ballad. Song has a pretty melody

platter for a party.

a real happy-go-lucky sound. Sounds as though it was recorded in a tavern. The piano bounces along in a carefree manner from start to finish. Real wonderful and gay piece of material. Lower lid is a medley of "Nobody's Sweet-heart" and "Somebody Stole My Gal" handled in the same manner. Top half is the type of novelty that could catch like wildfire. Great platter for a party.

label with a lovely ballad. Song has a pretty melody. B "W A L T Z I N G DOWN THE AISLE" (2:21) [Golden Bell AS-CAP—Merrill, Hoffman] Joe Leahy supplies a fine backing for Betty's clever interpretation of a novel num-ber. Excellent lyric.



"NEVER MIND THE NOISE IN THE MARKET". Debbie Reynolds MGM 11939; K-11939



The Cash Box, Music			Page
OF New RECORD RATINGS BY THE TRADE PRESS			
THE BALLAD OF DAVY CROCKETT	Billboard	Cash Box	Variety
(Wonderland) BILL HAYES (Cadence) RUSTY DRAPER (Mercury) FESS PARKER (Columbia)	Best Buy	Sleeper of the Week Sleeper of the Week	Very Good Very Good
HONEY BUNCH (Monument) THE FOUR KNIGHTS (Capitol) TOMMY MARA (MGM)	78 (Good) 75 (Good)	B+(Excellent) B (Very Good)	
I'D NEVER FORGIVE MYSELF (Mellin) KITTY KALLEN (Decca) JERRY MARTIN (Savoy)	Spotlight 73 (Good)	Disk of the Week B (Very Good)	Best Bet
IF HEARTS COULD TALK (Hill & Range) PERCY FAITH ORCH. (Columbia)	79 (Good)	C+ Good	Very Good
IT MAY SOUND SILLY (Progressive) BILLY FARRELL (Mercury) McGUIRE SISTERS (Coral) IVORY JOE HUNTER (Atlantic) DOLORES GRAY (Decca) JOAN WEBER (Columbia)	80 (Excellent) Spotlight 79 (Good)		
I'VE BEEN THINKING (Acuff-Rose) THE FOUR LADS (Columbia) EDDY ARNOLD (Victor) RUSTY DRAPER (Mercury)	77 (Good) C&W Best Buy	Sleeper of the Week	
I WANNA HUG YA, KISS YA, SQUEEZE YA (Arc-Regent) LU ANN SIMMS (Columbia) BILLY WILLIAMS QUARTET (Coral) BUDDY GRIFFIN & CLAUDIA SWANN (Chess)	74 (Good) 79 (Good) R&B Spotlight	B+(Excellent) R&B Best Bet	Best Bet
MAIN EVENT (Meridian) VAUGHN MONROE (Victor)	75 (Good)	B+(Excellent)	Good
PLEDGING MY LOVE (Lion) THE FOUR LADS (Columbia) TERESA BREWER (Coral) TOMMY MARA (MGM) LOUIS ARMSTRONG (Decca) JOHNNY ACE (Duke) RONNIE GAYLORD (Mercury)	79 (Good) 80 (Excellent) 78 (Good) 78 (Good) R&B Best Buy	B+(Excellent) B (Very Good) Sleeper of	Best Bet
POISON IVY (Arc-Regent) BOYD BENNETT (King) WILLIE MABON (Chess)	75 (Good) 76 (Good)	C+ (Good) R&B Sleeper	
ROCK LOVE (Jay & Cee) FONTANE SISTERS (Dot) EDDIE FONTAINE ("X") BILLY FARRELL (Mercury) ELAINE GAY (DeLuxe) DOLORES GRAY (Decca)	Spotlight Spotlight 79 (Good)	Sure Shot Sure Shot C+ (Good) Best Bet C+ (Good)	Very Good Best Bet
THE SAND AND THE SEA (Winneton) NAT "KING" COLE (Capitol) BOB SANTA MARIA (MGM)	80 (Excellent) 74 (Good)	Disk of the Week B (Very Good)	Best Bet
SAY IT ISN'T THE NIGHT (Johnstone-Montei) HUGO WINTERHALTER ORCH. (Victor)	72 (Good)	Best Bet	
TELL IT TO ME AGAIN (Weiss & Barry) JUNE VALLI (Victor) DON CHERRY (Columbia)	79 (Good) 73 (Good)	B+(Excellent)	Excellent
TURN RIGHT (Starstan) KAY STARR (Victor)	Spotlight	Sure Shot	Good
WHAT A DIFFERENCE A DAY MADE			
(E. B. Marks) VAUGHN MONROE (Victor) JERRY MARTIN (Coral)	74 (Good)	B (Very Good) B (Very Good)	Excellent

> BROADCAST MUSIC, INC. 589 FIFTH AVENUE NEW YORK 36, N.Y. NEW YORK . CHICAGO . HOLLYWOOD . TORONTO . MONTREAL



**ALL ABOUT DISK JOCKEYS** 

#### THE TEN RECORDS DISK JOCKEYS PLAYED MOST THIS WEEK PLUS THE NEXT FIVE

A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS 1. SINCERELY ...... McGuire Sisters (Coral) Billy Vaughn (Dot) Four Aces (Decca) David Carroll (Mercury) 2. MELODY OF LOVE ..... 3. NO MORE ...... DeJohn Sisters (Epic) 4. KO KO MO ...... {Perry Como (RCA Victor) Crewcuts (Mercury) 5. HEARTS OF STONE ..... Fontane Sisters (Dot) 7. TWEEDLEE DEE ..... Georgia Gibbs (Mercury) 8. HOW IMPORTANT CAN IT BE Sarah Vaughan (Mercury) Lou Monte (RCA Victor) 9. THAT'S ALL I WANT FROM YOU ... J. P. Morgan (RCA Victor) 10. CRAZY OTTO MEDLEY ..... Johnny Maddox (Dot) 11) LET ME GO LOVER. 12) MR. SANDMAN. 13) MAKE YOUR-SELF COMFORTABLE. 14) THE NAUGHTY LADY OF SHADY LANE. 15) UNSUSPECTING HEART.



Robin Seymour (WKMH-Detroit, Mich.) recently celebrated his seventh year at disk jockeying. Robin celebrated by broadcasting one whole week from the State Fair Grounds at the Auto Show. He plays The Cash Box Top Ten every Friday. . . Beautiful booklet on Mobile's Azalea Trail sent to this old Azalea lover by Chuck Thompson (WALA-Mobile, Ala.). Those gorgeous pics plus the tempting fried shrimps makes the offer most tempting. However, just can't arrange it, Chuck.

First cart arrange it, CH under the form (WQAM-Miami, Fla.). Figure 2. F

Prettiest Librarian-Mary Lou Noonan, 18 years old (WELI-New Haven, Conn.). Mary is a senior at Hillhouse High School. Charles H. Wright, program director, writes, "We think she's very pretty and just as nice as she looks." . . WARL-Arlington, Va. conducting a "My Favorite Station Contest" weekly for one year. Prizes are weekly watches and a two-week all expense paid vacation for two at Miami Beach for the best of the year. . . George LeZotte (WAVZ-New Haven, Conn.) back from vacation. . . . Herb Fontain and Lou Dennis (WCOU-Lewiston, Maine) will conduct a Jiminy Cricket jaunt on February 18, 19 and 20. The big show will be held in the Manhattan Center, New York City, Sunday, Feb. 20. Some of the stars who are scheduled to appear are Jimmy Komack, Vaughn Monroe, Eydie Gorme, Billy Williams Quartet, Jerry Vale and Will Jordan.

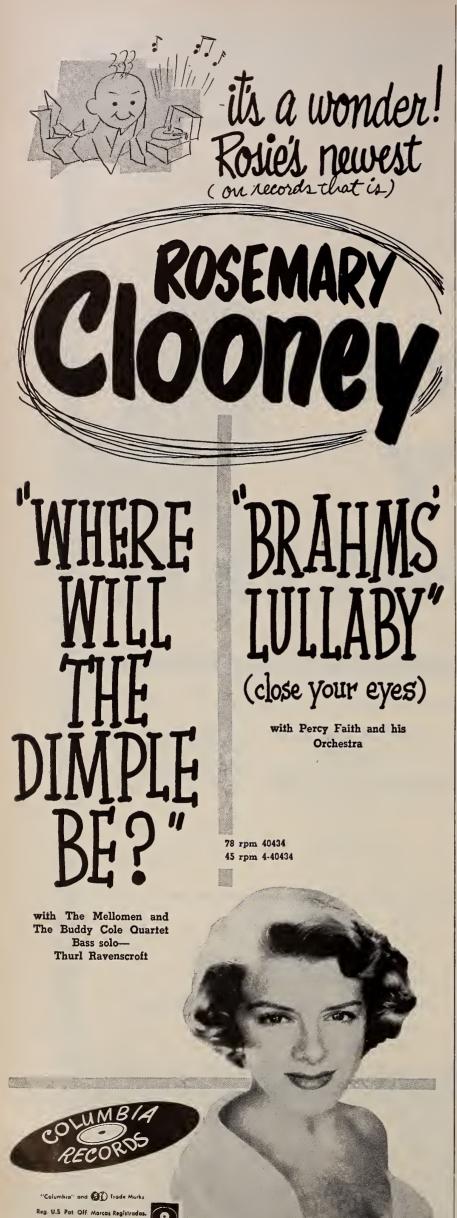


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The Cash Box, Music

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#### NEW YORK:

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February 26, 1955

27 at benefits, and 47 at private functions.

#### CHICAGO:

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#### LOS ANGELES:



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# GOIN-OPS!

Here's your chance to launch a Bright New Singing Star ...and help her win an RCA Victor Recording Contract

# THE M.O.A. AND RCA VICTOR INVITE YOU TO SUBMIT NOMINATIONS FOR "MISS JUKE BOX OF 1955"

#### $\star$ You select the contestants now!

 $\star$  You elect the winner at the MOA convention!

 $\star$  You, too, win a prize if your contestant wins!

#### Your role is easy. Our rules are simple:

Any Coin-Operator may submit entries, which will be judged on the basis of talent and beauty.

**2** Entries must consist of a photograph (full-length view) and a record or tape  $(7\frac{1}{2}"$  speed) of the contestant singing any pop standard with piano accompaniment only. All entries become the property of RCA Victor and none will be returned.

**3** Any girl 21 or over, either amateur or professional and not under contract to any recording company, is eligible.

4 Entries must include the name, address and age of the contestant as well as the name and address of the sponsoring coin-op.

**5** Entries must be submitted to "Miss Juke Box," RCA Victor Record Division, 630 Fifth Avenue, N. Y. 20, N. Y., not later than March 15, 1955. **6** The judges—Paul Ackerman of The Billboard, Bob Austin of The Cash Box, Herm Schoenfeld of Variety and Joe Carlton of RCA Victor—will select three of the contestants as finalists. Their decision will be final.

**7** The finalists will become candidates for the title "Miss Juke Box of 1955" and will be brought to Chicago at RCA Victor's expense to appear at the MOA Convention March 28, 29, 30. Finalists will be notified on March 21.

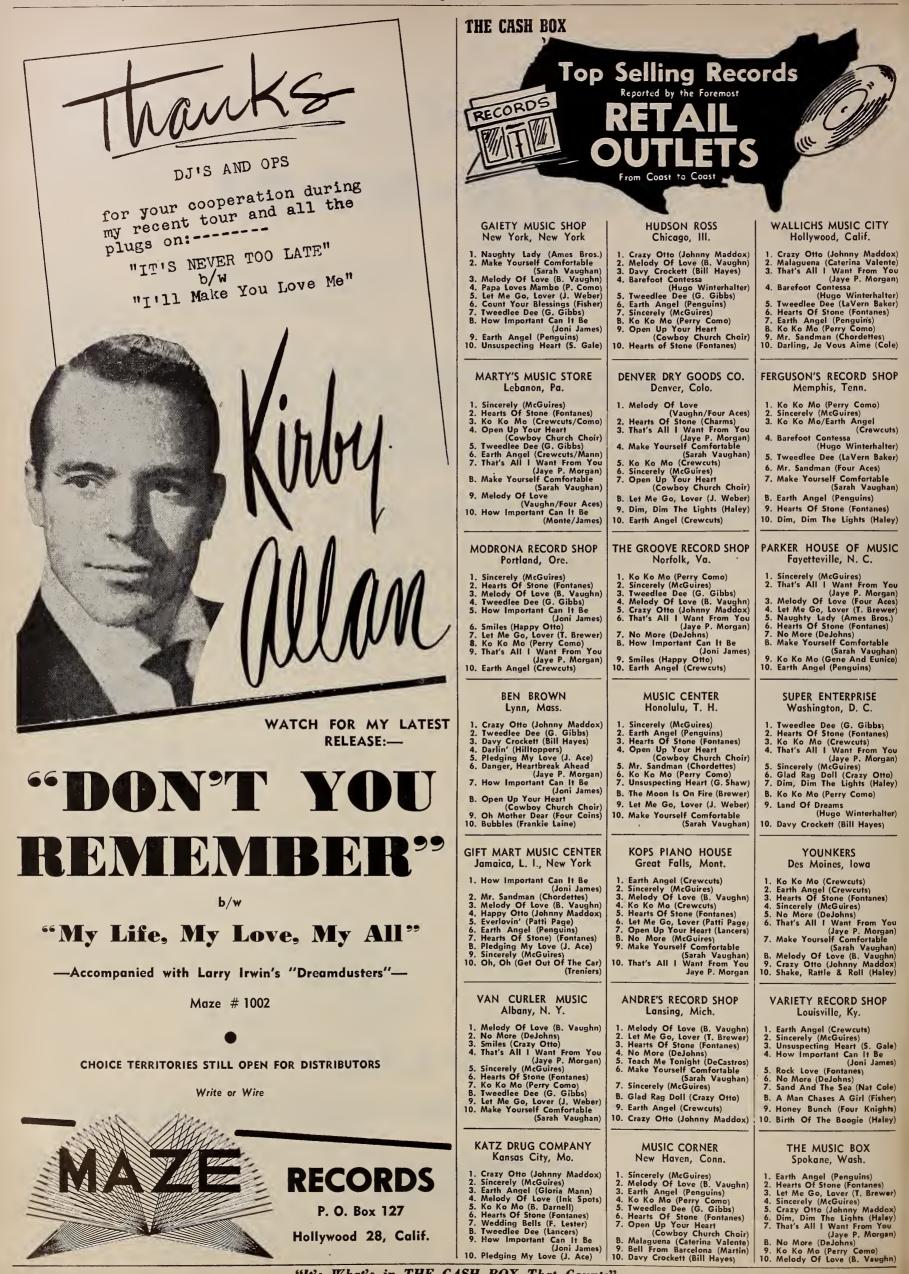
8 In the RCA Victor Exhibit at the convention, coinops will meet the candidates, hear their recordings and elect a winner.

**9** "Miss Juke Box of 1955" will win an RCA Victor recording contract, and her sponsor will receive an RCA Victor 21" Color TV set. The other two candidates will be awarded RCA Victor "New Orthophonic" High Fidelity "Victrola" phonographs.

## ACT FAST!

# THE DEADLINE IS MARCH 15TH!





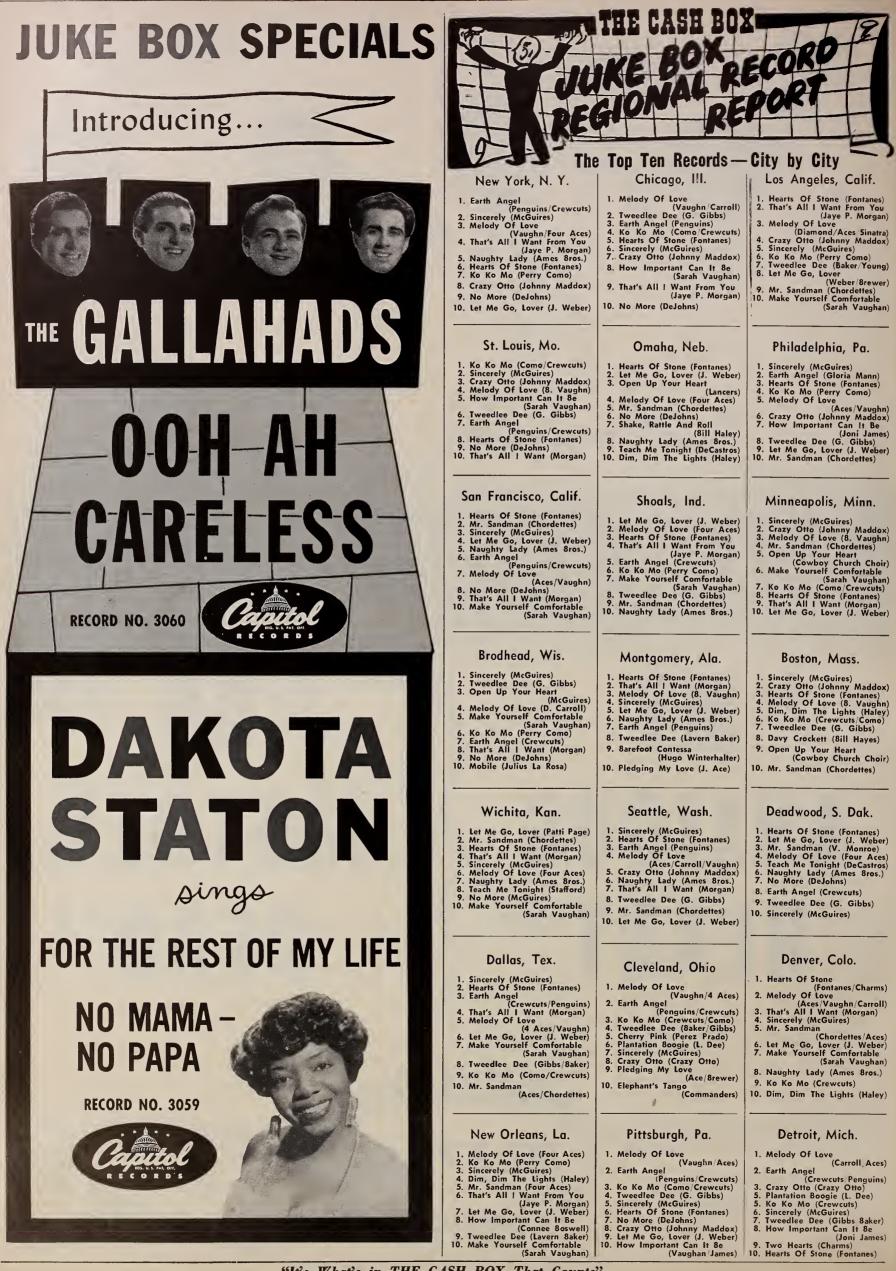


Personal Management
DANNY KESSLER

"It's What's in THE CASH BOX That Counts"

Bookings





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The Cash Box, Music

"It's What's in THE CASH BOX That Counts"

February 26, 1955





# **MOA And RCA Victor To Pick** Vocalist As "Miss Juke Box"; Winner Gets Record Contract

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NEW YORK — A nation-wide con-test to select "Miss Juke Box of 1955" has been launched by the Music Op-erators of America and RCA Victor Record Division.

Record Division. The winner will be chosen for quality of voice as well as beauty of face and figure. She will receive an exclusive RCA Victor recording con-tract as first prize. To be eligible, contestants must be at least 21 and not under contract to any record com-pany. They can be either amateurs or professionals. Candidates can be remineded by

Candidates can be nominated by any coin operator. He should send a pho-tograph of his candidate along with a record or tape (7½" speed) of the contestant singing any pop standard with piano accompaniment only. En-tries should be submitted not later than March 15 to "Miss Juke Box," RCA Victor Record Division, 630 Fifth Avenue, New York 20, N. Y.

Three finalists will be selected by a top flight panel of judges including Bob Austin of The Cash Box, Paul Ackerman of The Billboard, Herm Schoenfeld of Variety and Joe Carl-ton, Director of Popular Artists and

TALENT WANTED

Repertoire for RCA Victor. The final-ists will be notified on March 21.

The finalists will be guests of RCA Victor at the MOA Convention in Chi-cago, March 28, 29 and 30. There they will appear in the RCA Victor exhibit space to enable coin operators to meet the candidates, hear their recordings and then cast their ballots.

The sponsor of the winning con-testant will receive an RCA Victor 21" Color TV set. "New Orthophonic" High Fidelity "Victrola" phonographs will be awarded to the contestants placing second and third.

#### **3** Million



NEW YORK-Guy Lombardo is all smiles as he receives three gold records simultaneously from Decca Records president Milton Rackmil. Each gold record represents a sale of 1,000,000. The three Lombardo records which went over the million mark during recent weeks are "Hu-moresque," "Easter Parade," and "Third Man Theme." Presentation of the gold records was made at the Hotel Roosevelt Grill. Others participating in the ceremony include Len Schneider, Decca v.p.; Milt Gabler, A & R head; Mike Conner, head of Decca publicity; and Sid Goldberg, head of Decca sales.

#### Lee Stewart On Own Show

WILMINGTON, DEL. — Lee Stew-art, who until recently handled the comedy portion and was co-m.c. on Bob Horn's Philly TVer, will start his show on station WDEL-TV in this city, on February 28th. Stewart's show will follow a format very simi-lar to Horn's very successful stint.

Operating out of Wilmington, the 5 PM to 6 PM "Lee Stewart Dance Party" which will be heard Monday thru Friday, will reach Trenton, Bal-timore, Allentown, Lancaster and South Jersey. The channel number ic 12 is 12.

On the opening show, tunesmiths Bennie Benjamin and Georgie Weiss will make a guest appearance per-forming the chain of hits which they have written.

"It's What's in THE CASH BOX That Counts"

Joe Martin Named **Director Of Eastern Division For Mercury** 

February 26, 1955

NEW YORK—Joe Martin has been named Director of the Eastern Divi-sion of Mercury Records, it was an-nounced this week by Art Talmadge,

nounced this week by Art Talmadge, vice president. Martin will run the N.Y. office from an administrative end. He will be in-volved in sales, distribution, public relations and have many other execu-tive duties. His appointment in no way affects the A&R set-up in N.Y. Hugo Peretti and Luigi Creatore will record pop material and Bobby Shad will continue to handle rhythm and blues and the EmArcy line. Martin will have no recording duties. Prior to this appointment Martin

Prior to this appointment Martin was music editor of the Billboard. Soon after the formation of RIAA, he joined that organization in a public relations capacity, but left after a year.

# **Decca Switches Distrib In Denver**

CHICAGO—As of March 1, 1955, Walter Slagle & Company, 725 South Broadway, Denver, Colorado, becomes the Decca Record distributor, that city.

Wayne Clark will retain his posi-tion as manager of the record depart-ment with the new distrib.

Shim Weiner of Decca's Chicago office leaves shortly for Denver to set up this new distribution.

## **Mercury Raises Prices**

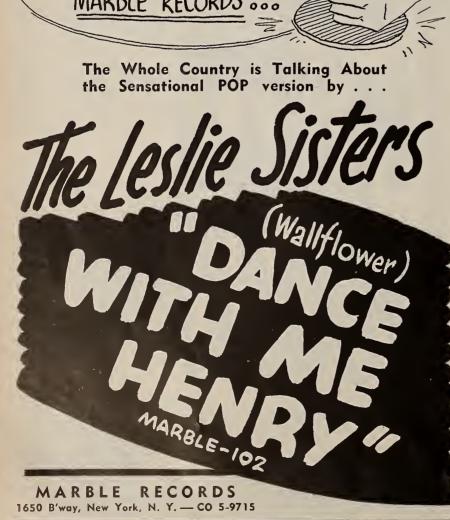
CHICAGO — Mercury Records has raised the prices on some of its al-bums and has revised its discount on pop singles. All albums in the 10,000, 40,000, and 50,000 series will hence-forth sell for \$4.98. The 36,000 series will remain at \$2.98, 20,000 at \$3.98, and 25,000 at \$2.98.

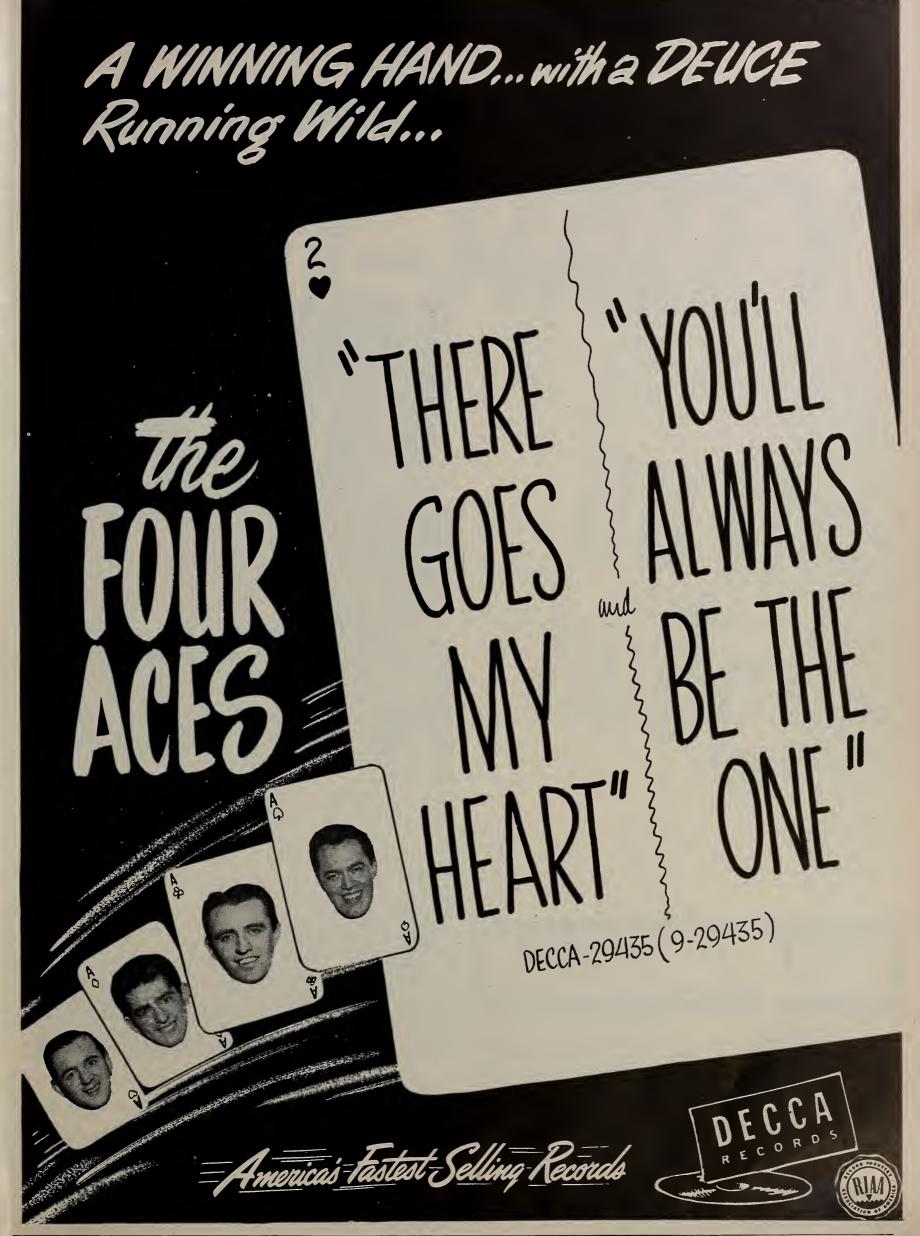
While the retail price of pop singles will remain the same, the cost to dealers will now be 60c for 78 rpm disks and 55c for 45 rpm.

## **20th Anniversary**



NEW YORK - Perry Como was among the galaxy of recording stars who helped Martin Block celebrate his 20th Anniversary at a huge WABC party at Manhattan Center for the benefit of the March of Dimes.





# **EMARCY PROVES TO BE SUCCESSFUL EXPERIMENT**

# Mercury's Jazz Label, Headed By Bobby Shad, Making Big Dent In Specialized Disk Market

NEW YORK—When Norman Granz' "Jazz At The Philharmonic" and Mercury Records abrogated their special distribution agreement, the Mercury headmen decided to launch their own jazz label in competition. The demand for jazz had been growing at a phenomenal pace and Mercury wanted in.

Bobby Shad, formerly with the label, and at that time heading up Rhythm and Blues A & R for Decca Records, was brought back into the firm to head the prospective jazz label and to once again take over the Mercury Rhythm and Blues department.

When questioned as to what caused this sudden "strong sales" market for jazz, Shad replied, "You must give credit to the Granz type concert. This commercial jazz concert helped put over all kinds of jazz. It helped discover people like Peterson and Gillespie and bring out the Parkers and the Dave Brubecks. Jazz musicians today are receiving more money than at any other time in their existence. Then with the issuance of LP on jazz, people suddenly discovered a new medium. You have almost seen the disappearance of 78 rpm records in this market. LP's are selling more than 78's at only a cost of three to four times as much. In the first three months we were in business EmArcy billed out a quarter of a million dollars."

The first thing EmArcy did was to establish a catalog with which to supply the distributor and ultimately the retailer. Mercury owned the old National and Keynote masters from which much historical and listenable sides were edited and released. Deals were made with foreign affiliates which gave them first crack at everything they cut in Europe. From them are received such stalwart jazz sales pullers as Lars Gullen and Bengt Hallberg. And then, last but not least, in the vaults of Mercury Records reposed the signatures of such greats as Sarah Vaughan and Dinah Washington.

From that not exactly inauspicious start Shad set about signing new talent. This was no mean task as Bobby was soon to learn. With the gold rush on, and with most of the majors already part of the jazz derby, Shad found a very big portion of the jazz talent already signed to other companies. Neverthless EmArcy was soon to present an imposing array of talent which included the intriguing Sarah Vaughan, the dynamic and exciting Dinah Washington, the nimble fingered and very commercial Erroll Garner, the brightest young star trumpeter Clifford Brown, Max Roach, Helen Merrill, Clark Terry, Joe Gordon, John Williams, Maynard Ferguson, Art Blakey and Bill DeArango.

"Jazz is one of the most neglected items in this country," said Bobby. Unfortunately most of the jockies in the country won't play jazz, and many of those who will are playing jazz that was great fourteen or fifteen years ago. However we are working to overcome this problem. We are sending all our L. P.'s to about 600 stations in the United States and all over the world. We expect the jazz market to develop tremendously within the near future. We are out to prove that jazz is commercial if done well."

Shad had one final word to say about the jazz buying public. "The jazz buyer is one of the most discerning listeners among music lovers. If we pull a rock in one of our releases, the letters that pour into our office are heavy in quantity and complaint. But that's what keeps us on our toes."



# Some of EmArcy's Artists

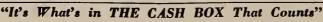


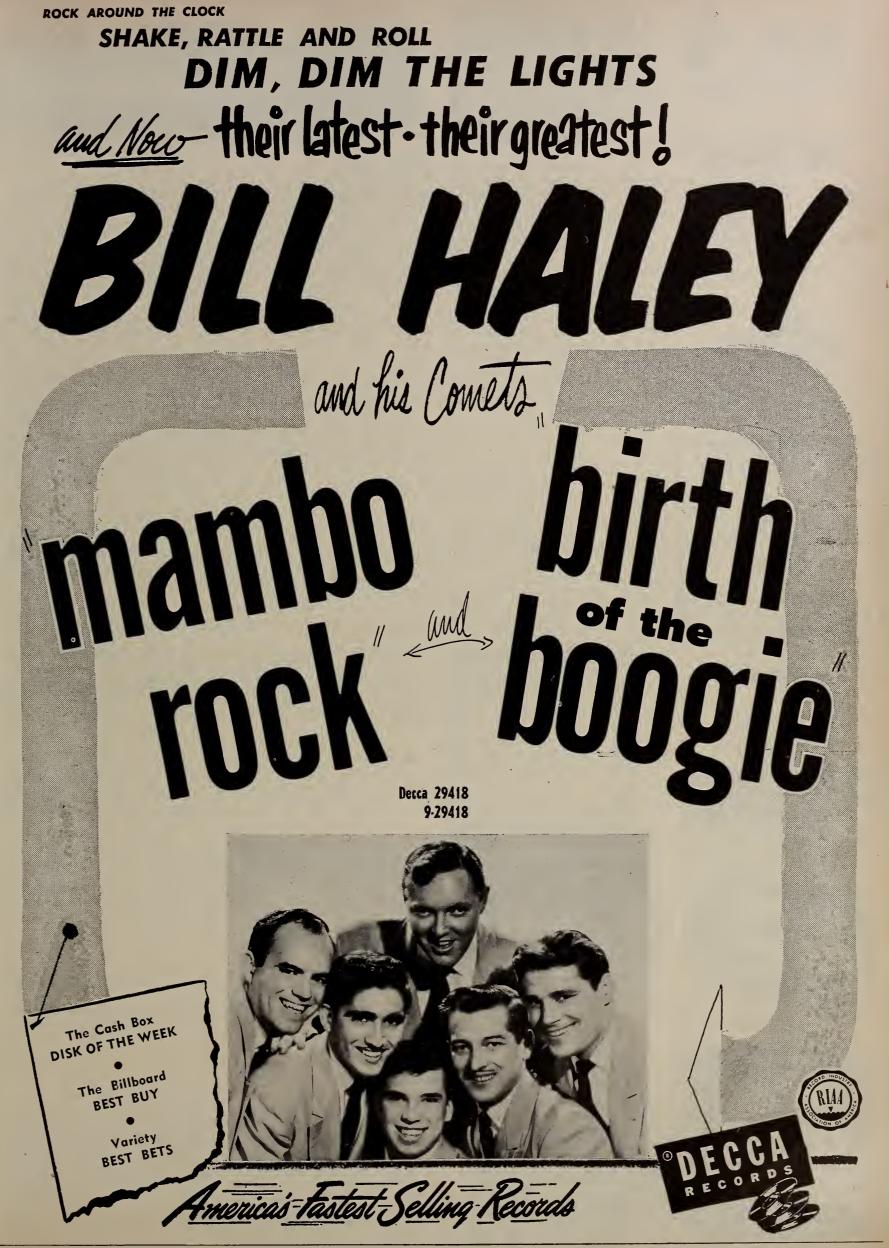
Top Row: (left) Dinah Washington and EmArcy A & R chief Bobby Shad. (right) Erroll Garner.

Second Row: (left) L. to R.-Max Roach, Herb Geller, Walter Benton, Magnaini and Clifford Brown. (right) Helen Merrill.

Third Row: (left) Sarah Vaughan, Jimmy Jones (piano) and Clifford Brown. (right top) Clifford Brown. (right bottom) Maynard Ferguson.

AIRMAIL SUBSCRIPTION to THE CASH BOX \$30.







MILLER MUSIC CORPORATION



B.B.C. is attemting to secure world famous personalities (non-performing guests) to come and grace the "Fes-tival of Dance Music" at the Royal Albert Hall. Names mentioned so far are Stan Kenton and Lionel Hampton. . . . Agents Lew and Leslie Grade are negotiating a return visit to Britain for Les Paul and Mary Ford. Although nothing has yet been settled, it is likely that Les and Mary will appear in this country during July and August and someone tells me that they may hop over to Germany to appear in a film. . . . The B.B.C., starting next Thursday, will broadcast "The Crosby Story," in other words, the complete album of Bing's autobiography recorded by Decca in America and issued here on the Brunswick Label. . . . Twenty-four more records for the U.S. are to be made by Ambrose and will be released on the MGM Label. Talking of MGM brings me to the U.S. release of Ruby Murray's disk "Softly, Softly" which I understand was released on that label. . . . Frank Chacksfield has another big record in "Blue Mirage" and should get lots of plays from the D.J's. . . . Frank Weir also has a new one-just out over here-titled "Too Many Dreams" penned by U.S. composer Dudley ("Because of You") Wilkinson. . . The B.B.C. Latin-American Ballroom Show which features Edmundo Ros and other leading Latin Bands of the country, having met with great success, is almost certain to be televised. . . . Bethe Douglas who appeared at the Mayfair Hotel, London, is now playing the Colony Supper Club with great success. . Dickie Valentine recorded his whole vaudeville act on a long playing record before an audience. of his fans. The disk will shortly be released by Eng-lish Decca. Dickie is one of the hottest things on wax at the moment, and A & R man Dick Rowe is very thrilled about it.... Although Teresa Brewer's record of "Let Me Go, Lover" does not appear on our best seller list, it is number eleven. So look out for it next week; its going very well as we said it would several weeks ago.... Tony Kinsey's Group has been singled out to accompany Ella Fitzgerald and Oscar Peterson during their forthcom-ing tour of Britain. ... Frankie Vaughan who was with the H.M.V. label. has switched to Philips where he will record his first titles next week. This week's best selling pop singles: Dickie Valentine recorded his whole

This week's best selling pop singles:

- (Courtesy "New Musical Express") "Mambo Italiano" 1.
- Rosemary Clooney (Philips)
- 2. "Softly, Softly" Ruby Murray (Eng. Col.)

- "Finger Of Suspicion" Dickie Valentine (Eng. Dec.)
   "Give Me Your Word" Tennessee Ernie Ford (Capitol) 5.
- "Heartbeat" Ruby Murray (Eng. Col.) "Naughty Lady of Shady Lane" Ames Bros. (HMV) 6.
- "Naughty Lady of Shady Lane" Dean Martin (Capitol) 7.
- "No One But You" Billy Eckstine (MGM) 8.
- "Mr. Sandman"
- Dickie Valentine (Eng. Dec.) "Shake, Rattle & Roll" Bill Haley & Comets (Brunswick) 10.

THE CASH BOX

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#### POPULAR

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JACKIE GLEASON presents "MUSIC TO REMEMBER HER"-Jackie Gleason and the Orchestra with Bobby Hackett-Capitol W 570 (12" LP)

RUBY; CHERRY; LORRAINE; SUE; JEANNINE; MARIE; STELLA; DINAH; LOUISE; TANGERINE; MARILYN; DIANE; CHARMAINE; LAURA; JO ANNE; ROSE ANNE.

Jackie Gleason continues to amaze the entertainment world. In addition to his TV show riding in the top popularity spot, his fabulous sale on LP's continues to grow and grow. Gleason albums have an amazing lasting power to boot. His "Music for Lovers Only" LP, released more than a year-and-a-half ago, is still one of the country's best selling LPs. On this new one, Bobby Hackett handles the trumpet work again as the ork dishes up lush arrangements of 16 of the all time great name songs. Mood music at its best. Should be another triumph for Gleason. A guaranteed investment in stock that'll never die.

PERRY COMO: "COMO'S GOLDEN RECORDS"-RCA Victor LPM 3324 (10" LP)

A HUBBA-HUBBA-HUBBA; TILL THE END OF TIME; TEMPTATION; PRISONER OF LOVE; WHEN YOU WERE SWEET SIXTEEN; BECAUSE; DON'T LET THE STARS GET IN YOUR EYES; WANTED.

There is an endless chain of artists who've topped the million mark with a record or two. But to come up with eight million-sellers over a period of ten years, and to come close with a host of others, is a confirmation that an artist rates with the all time greats. Perry Como is one such artist. On his latest RCA Victor LP release, the popular TV warbler offers the original recordings of his eight million-sellers. A must for every Como fan—and there are many of 'em. A collector's item. Stock that'll never go dead.

"PASSION IN PAINT"-Henri Rene-RCA Victor LPM-1033 (1-12" L.P.) Henri Rene gives his musical impressions of some world famous paintings such as Goya's The Nude Maja; Edouard Manet's Olympia; Leonardo da Vinci's Mona Lisa; Renoir's Gabrielle in an Open Blouse; and others. In a lighter vein, it is similar in idea to Moussorgsky's "Paintings at an Exhibition." An interest-ing, entertaining album and a challenge to the listener.

"STARLIGHT ENCORES"—The Hollywood Bowl Symphony Orchestra— Capitol P8296 (1-12" L.P.)

DANCE OF THE HOURS; HUNGARIAN RHAPSODY NO. 2; ANDANTE CANTABILE; MARCHE SLAVE; DANSE MACABRE; ORPHEUS IN THE UNDERWORLD.

The Hollywood Bowl Symphony Orchestra, under the baton of John Barnett, waxes an album of light classics familiar to all, both young and old. Each item is melodically beautiful and the entire program covers a variety of moods. The music needs no description and the treatment is fine. Will appeal to pop audiences and borderline classical lovers.

"CARIBBEAN NIGHTS"-Diane Adrian-RCA Victor LPM-1083 (1-12" L.P.) An unusual album in which Diane Adrian sings a collection of native Caribbean tunes. A number of meringues are included, the rhythm with which many United States areas are becoming familiar. We also hear congos and voodoo chants. A different record that will appeal to the searchers of the unusual.

KAY ARMEN sings for "NO ONE BUT YOU"-MGM E 277 (10" LP)

NO ONE BUT YOU; BE MY LOVE; WONDER WHY; BECAUSE YOU'RE MINE; DARK IS THE NIGHT; BELOVED; I JUST LOVE YOU; BY CANDLELIGHT.

Kay Armen, a polished and talented performer, wends her way through an octet of beautiful romantic ballads. A soft, and romantic collection of tender melodies. David Linden and his crew assist.

"SOUTH SEA ISLAND MAGIC"—Pua Almeida and his Polynesians—MGM E260—(10" LP)

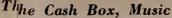
FISH AND POI; HAWAIIAN HOSPITALITY; SOUTH SEA ISLAND MAGIC; BLUE PACIFIC MOONLIGHT; HAWAII CALLS; A MILLION MOONS OVER HAWAII; TO YOU SWEETHEART, ALOHA; SWEET LEILANI.

A number of popular and inviting South Sea Island favorites are warmly pre-sented by Pua Almeida and his Polynesians. A half hour of relaxed entertainment.

JAZZ

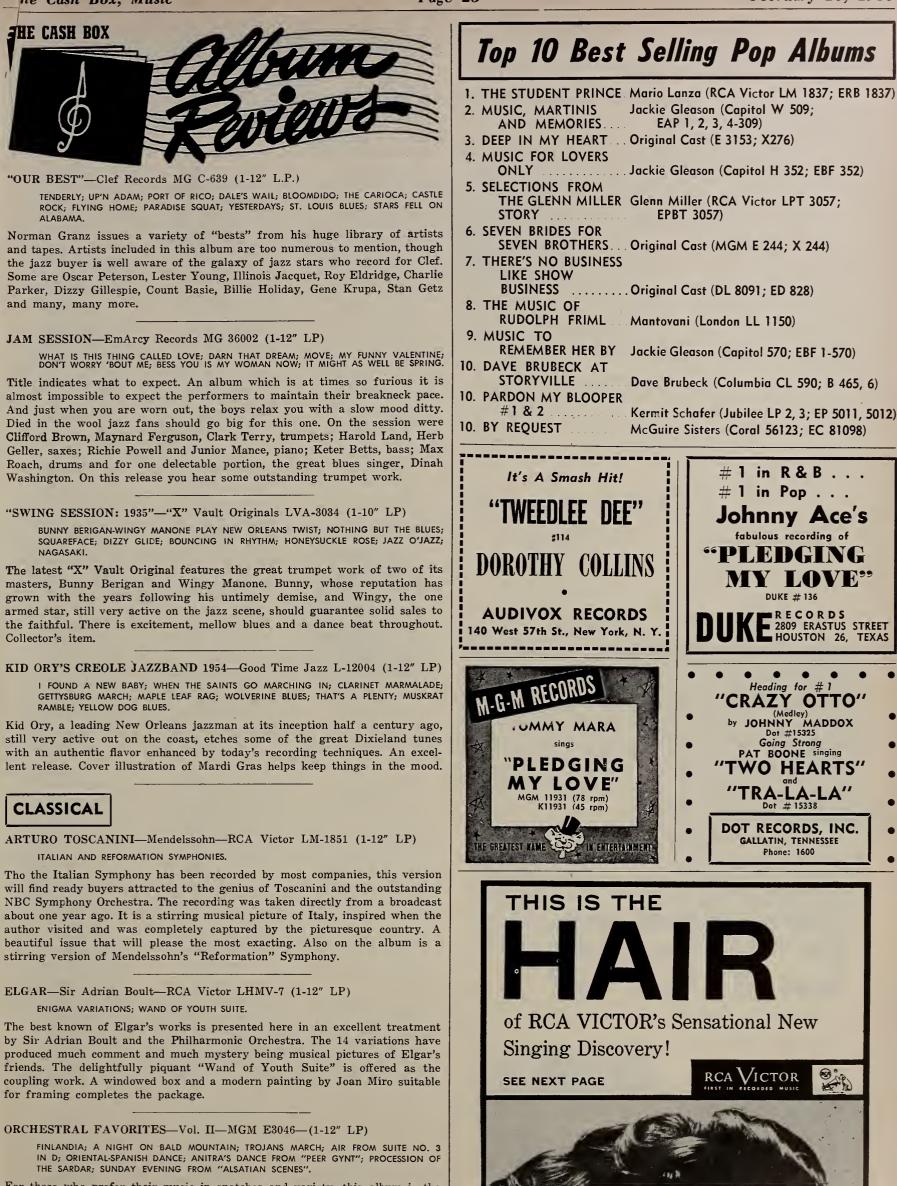
"THE KENTON ERA" - STAN KENTON-LIMITED EDITION - Capitol WDX-569 (4-12" LPs)

Here is one of the most exciting and complete packages to come along in years. One glance at its contents makes you immediately aware that a more thorough review of any artist's history and career could not have been made. Fantas-tically bound in a silves and black box, this limited-edition package should sell out immediately. It would take at least a half dozen pages of this publication to give a complete and satisfactory discription of the album's contents. All we can say is, "It's the most—It's a must." The four 12" LPs cover Kenton's history from 1940-1954. Enclosed in each package is a 45 page book of Kenton's past, reported in both photographs and in written matter. You must see this to imagine the treasure-chest that Capitol has in "The Kenton Era." A classic release in the LP field. All the recorded matter in this LP has never before been released. Preparing this album must have taken years. Here is one of the most exciting and complete packages to come along in years.



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DUKE # 136



For those who prefer their music in snatches and variety, this album is the answer. Some of the choicest pieces have been assembled resulting in a delectable package. It is, in effect, a tour of the world. We hear Sibelius of Finland; Berlioz and Massenet of France; Mussorgsky and Ippolitov-Ivanov of Russia; Bach of Germany; Granados of Spain, and Grieg of Norway. The music is familiar to most music lovers.

# **Promote "Medic" Disk**

NEW YORK-Decca Records and the Dow Chemical Company, sponsor of the NBC-TV series "Medic," are planning a joint promotion on the Victor Young recording of the "Theme From 'Medic'." This theme, written by Victor Young for the show, is also played by him on the weekly TV drama. The recording was prompted by the flood of mail to the show inquiring about the theme.

The joint campaign, one of the most extensive ever planned by Decca on a single, is slanted toward the record dealers, disk jockeys and the consumer. The dealer will receive display material, including mounted cards and streamers. The disk jockeys will receive full coverage of the Victor Young recording which will be shipped to them in a special envelope which tells the story behind the tune. Jockies will also receive samples of Saran Wrap, a product of the Dow Chemical Co.

The Decca record will be exposed to the consumer via credits on the TV show, which is seen by more than 16,000,000 people every week; inserts in more than 5,000,000 Saran Wrap packages shipped monthly; mentions in Dow ads appearing in Woman's Home Companion, Good Housekeeping, McCalls, Ladies Home Journal, Saturday Evening Post, and many other national magazines. The record will be plugged in Decca's "Record Review" and all of Decca's March ads.



# Decca, Dow Chemical | San Francisco Deejays Plan To Make Area Important Disk Center

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MILL VALLEY, CALIF. — Alan Ross, who recently went into the pro-motion, and publicity business in the San Francisco area and adjoining cities, is now concentrating on making San Francisco, considered, 'til now a hindsight market in the record busi-ness, into one of the important music markets in the country.

Ross, last week, organized all the disk jockeys, librarians, and program managers in the San Francisco, Oak-land and Berkeley areas, and every two weeks they will pick one tune that they feel has the potential of a hit and attempt to break the tune in these pareas All the participants have agreed areas. All the participants have agreed to play the disk decided upon, on every station program every day and night for two weeks.

The group selected the Four Coins' Epic recording "My Anxious Heart" as the first record. A recording by a top artist was avoided since such a disk would receive heavy air play na-tionally regardless of the intensive effort on the part of the San Francisco crew.

# **Rainbow Forms Riviera To Concentrate** On R&B

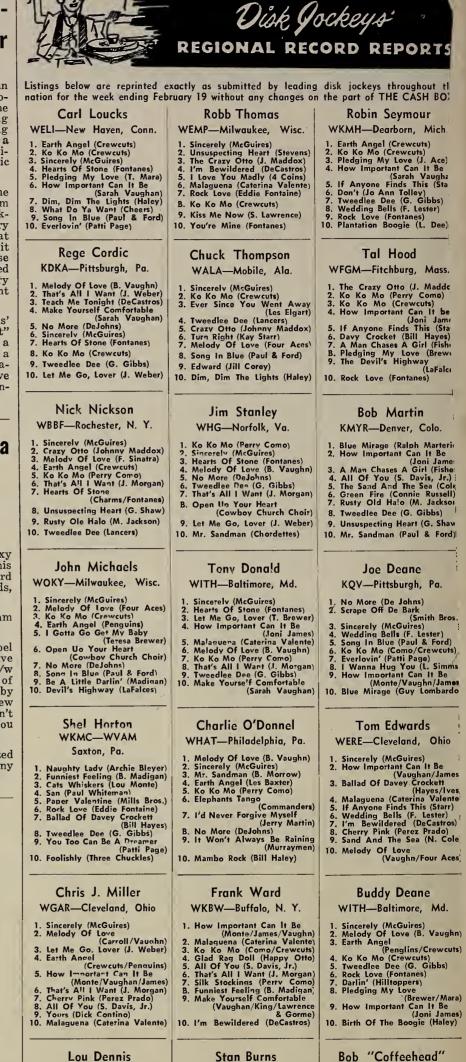
NEW YORK—Eddie Heller, prexy of Rainbow Records, announced, this week, the formation of a new record label to be known as Riviera Records, a subsidiary of Rainbow.

The label will feature only rhythm and blues artists.

The first releases by the new label The first releases by the new label will include two sides by the Five Crowns titled "Ooo-Wee Baby" b/w "You Came To Me"; a coupling of "Enfold Me" and "Memphis Blues" by the Del Rubio Sisters and two new ones by Mildred Paige dubbed "Don't Be Hasty Baby" b/w "How Could You Do This To Me."

Riviera records will be distributed by the Riviera Distributing Company located at 767-10th Ave.





WINS-New York, N. Y.

February 26, 11T

Larsen

WEMP-Milwaukee, Wisc.

THE CASH BOX

 WINS—New York, N. T.
 Ltrisefi

 1. How Important Can It Be (James/Vaughan)
 WEMP—Milwaukee, Wisc.

 2. Unsuspecting Heart (Stevens)
 Tweedlee Dee (G. Gibbs)

 3. Finger Of Suspicion (Dickie Valentine)
 Ltrweedlee Dee (G. Gibbs)

 4. Malaguena (Caterina Valente)
 Ko Ko Mo (Crewcuts)

 5. It May Sound Silly
 Sincerely (McGuires)

 6. Sincerely (McGuires)
 How Important Can It Be (Connee Boswell)

 7. No More (DeJohns)
 Rock Love (Eddie Fontaine)

 9. Ko Ko Mo (Crewcuts/Como)
 You Can't Hardly Get Them No More (Hi-Lo's)

 10. Funniest Feeling (B. Madigan)
 Io. I've Been Thinking (4 Lads)

 WCOU—Lewiston, Me.
How Important Can It Be (Monte/Vaughan)
Sincerely (McGuires)
Earth Angel (Penguins)
Crazy Otto (Johnny Maddox)
Ballad Of Davy Crockett (Bill Hayes)
I Gotta Go Get My Baby (Teresa Brewer)
Who Can Say (Jack Haskell)
Ko Ko Mo (Crewcuts)
Melody Of Love (B. Vaughn)
Where Can The Dimple Be (Rosemary Clooney) "It's What's in THE CASH BOX That Counts"

WCOU-Lewiston, Me.





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#### CHICAGO:



Deca. **CHICAGO**: Then Chess delayed his return to the Windy City. Went back to Memphis for again. To take care of the many, many orders for Little Walter's, "My Babe." Which, according to the Chess Boys, will be bigger for Walter than his very big, "Juke."... Birdland Stars of '55' invade the Civic Opera House for ivo performances, 2/20. The Birdland Stars of '55' are Sarah Yaughan; Count Basie and his Ork.; George Shearing Quintette; Erroll Garner Trio; Stan Getz, and Lester Young... Vee-Jay diskery very enthusiastic about three brand new waxings: The Spaniels', "Don't Go"; El Dorado's, "One More Chance"; and the Five Echos', "Fell Me Baby," which, yery enthusiastic about three brand new waxings: The Spaniels', "Don't Go"; El Dorado's, "One More Chance"; and the Five Echos', were last heard but cooly of the Spaniels' claim to fame is their smash recording of a few months back, "Goodnight Sweetheart, Good-ight." And the El Dorado's were last heard but cooly of a few months back, "Goodnight Sweetheart, Good-ight." And the El Dorado's were last heard but cooly of a few months back, "Goodnight Sweetheart, Good-od the Starting grounds. The Cloister Inn. Come of Decca all hepped over Sammy Davis," All Of You" by "W "Six Bridges To Cross." "Two top notchers," he chaims, "for Sammy." ... Lurlene Hunter returns to her old stomping grounds. The Cloister Inn. Come the Note. Dinah going great guns recordwise. Beginning with "Dream," fol-metarts. ... ALSO AROUND TOWN: Mercury's Dinah Washington at the five Note. Dinah going great guns recordwise. Beginning with "Dream," fol-mater bit was held over. ... Muggsy Spanier makin' em zing at the Preview.... Al-White at the Black Orchid with Jimmie Komack, who was held over. ... Muggsy Spanier makin' em zing at the Preview.... At White at the Black Orchid with Jimmie Komack, who was held over. ... Muggsy Spanier makin' em zing at the Preview.... At the moment, WAAF dee-jay, Hal Fredericks, boasts of having the only copy of shtigg Boom" kou

#### LOS ANGELES:

Our fair city gains added importance as one of the key R&B markets in the country as the blues continue to expand into the Pop field. Southern Cali-fornia is now looked upon by the trade as a source of valuable new material. Tunes on small indie labels that are showing up locally are quickly snatched up by diskery reps. for Pop coverage by their respective artists. With this in mind, songwriters, artists' representatives and songpluggers are forming record labels by the dozens to exploit their tunes. With most of them it will be only a one shot, one release, deal with hopes that they will be able to expose the



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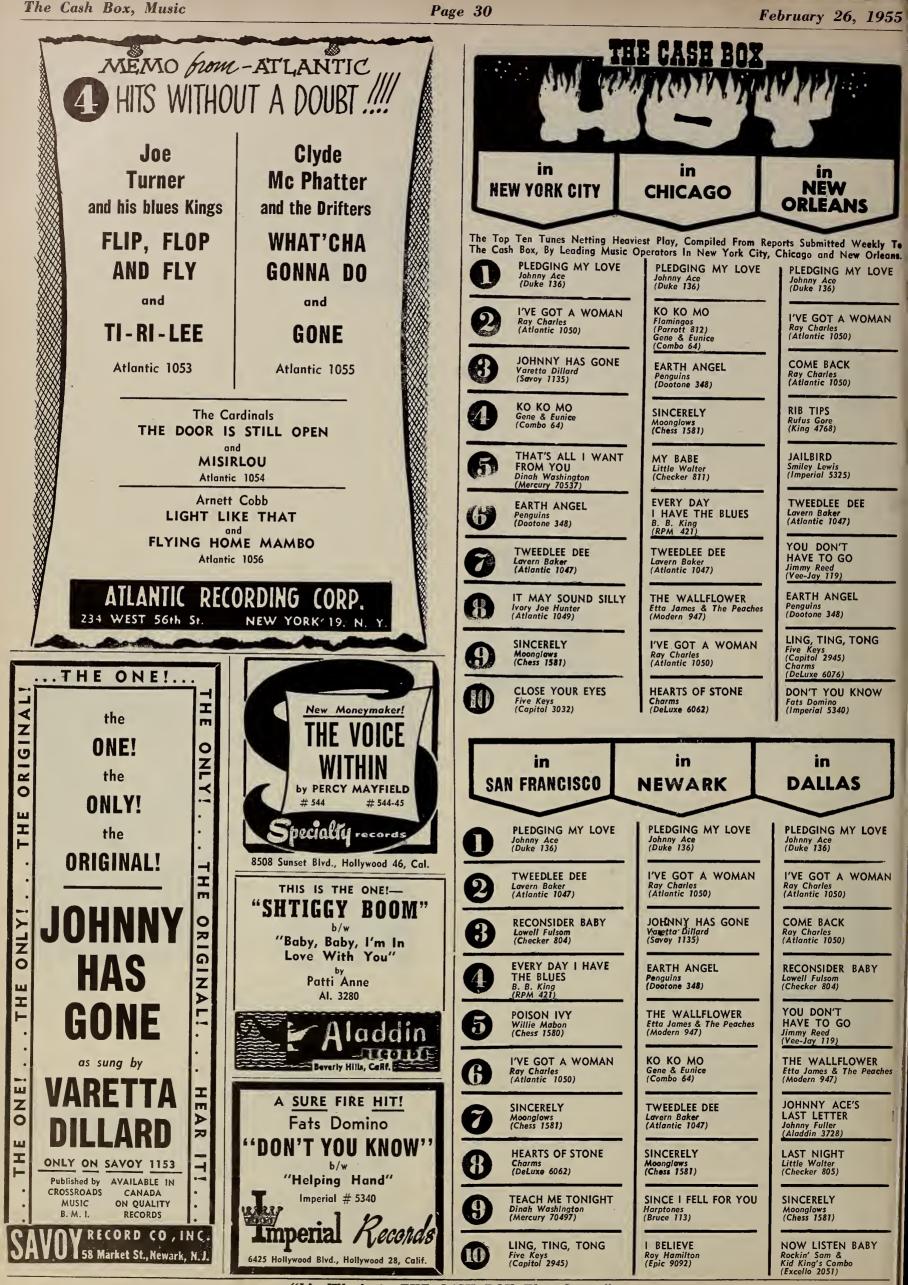
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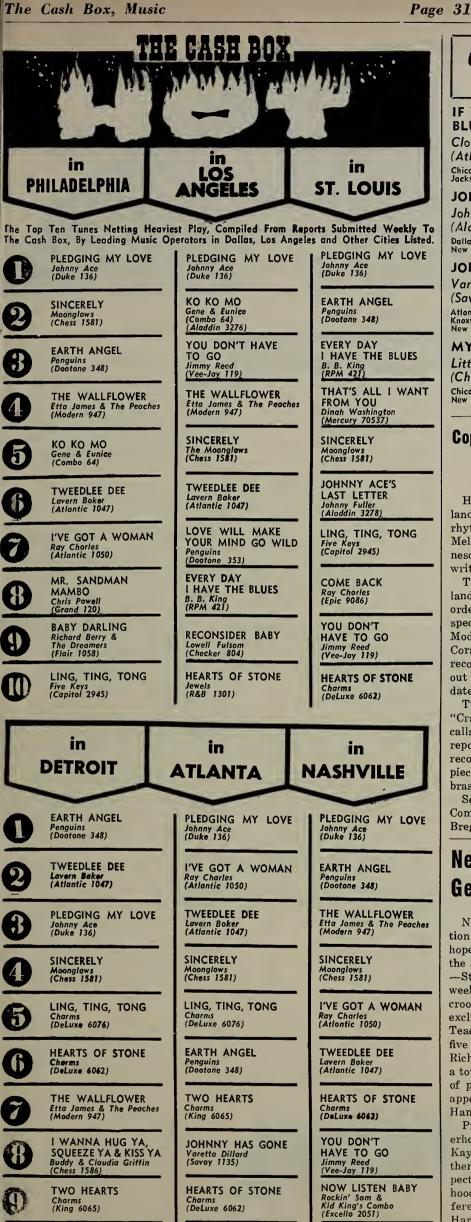
# Sound Your A's



DETROIT—The recent opening of the Detroit Auto Show was highlighted with an array of recording talent imported especially for the occasion. In keeping with the phonographic atmosphere, Eddie Chase was also installed at the show to do his regular CKLW disc program directly from there. In the course of events, the various stars guested on the Chase show, among them the Fontaine Sisters who are shown here with Eddie in a moment when they were not broadcasting or performing—just "mugging."



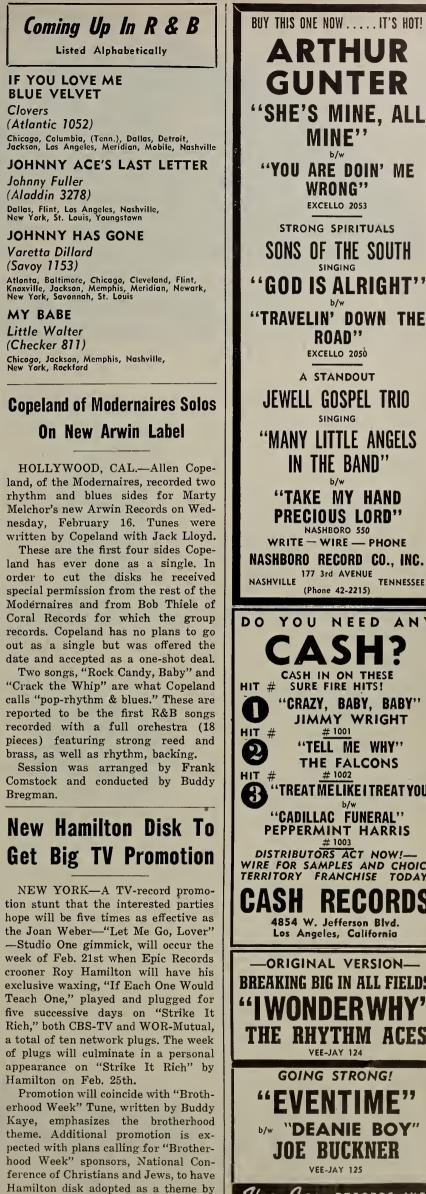




RECONSIDER BABY Lowell Fulsom (Checker 804)

I'VE GOT A WOMAN

Roy Charles (Atlantic 1050)





February 26, 1955

#### "It's What's in THE CASH BOX That Counts"

period.

MY BABE Little Walter (Checker 811)

several hundred radio and TV stations

across the country for a thirteen week

February 26, 1955



#### (Rama 65)

B "COME BACK MY LOVE" (2:35) [Jaga-Mansfield] The Wrens do a good job on a pretty light bouncer. A melodic ditty that could grab a piece of action.

(ELEVEN ROSES" (2:30) [Wachs] Group handles the tune well. This item is very pop and might find some covers in that field.

# VICKI EVANS (Tuxedo 900)

G "IF YOU DON'T KNOW WHAT YOU'RE DOING" (2:27) [Forde BMI-Campbell] Vicki Evans sings a middle tempo jump item with ok re-sults. Deck has appeal. Good tune.

B "YOU'RE STILL MY BABY" (2:45) [Berkshire BMI—Willis] The Willis tune is better tailored to the girl's capabilities. Miss Evans does a fine job and if the record is worked are it could do things for the col on it could do things for the gal.

#### JIMMIE (T99) NELSON (Chess 1587)

(2:41) [Arc BMI—Williams, Nel-son] Jimmie Nelson puts forth with a quality reading of a slow blues that will receive plenty of attention from the trade. from the trade.

**B** "GREAT BIG HUNK OF MAN" (2:20) [Arc BMI—Smith, Nelson] Nelson bangs out an upbeat here for an ok side. However, "Free and Easy Mind" edges it.

## JIMMY WITHERSPOON (Checker 810)

B. "TIME BRINGS ABOUT A CHANGE" (2:43) [Arc BMI-Dixon, Fleming] This is the best Witherspoon has had in some time. Deck has a lyric and romantic quality soothingly done. Could bring a pop reaction. Solid deck that could be a big one big one.

B "WAITING FOR YOUR RE-TURN" (2:48) [Arc BMI—Dixon, Fleming] Witherspoon sings a feel-ingful slow blues on the flip. Good wailing wax.

#### WYNONIE HARRIS (King 4774)

"GIT TO GITTIN' BABY" (2:17) [Jay & Cee BMI—Gertrude Har-ris] Wynonie Harris sings a driving ditty with a very familiar melody. It has the rock and beat that is selling and it could be a good Harris seller.

**B** "GOOD MAMBO TONIGHT" (2:20) [Blue Ridge BMI—Roy Brown] Wynonie sings a middle tempo mambo piece in the stylized Wynonie manner. Ok deck.

"FLIP FLOP AND FLY" (2:45) [Progressive BMI—Calhoun, Turner] "TI-RI-LEE" (2:53) [Progressive BMI—Turner, Nugetre, Gerald] JOE TURNER (Atlantic 1053)

• Joe Turner follows his sensa-tional "Shake, Rattle and Roll" with another very much in the same vein, "Flip Flop and Fly." The "Shake" item refuses to stop sell-ing in both pop and r & b and "Flip" is a natural to pick up where "Shake" leaves off. The reverse is another strong piece of material that the "King of the Blues" gives his own solid treatment. A rock-ing, melodic blues. Make way, here comes Joe Turner.

O' THE WEEK\*

"WHAT'CHA GONNA DO" (2:42) [Progressive BMI—Nugetre] "GONE" (2:37) [Progressive BMI—Hinds] CLYDE McPHATTER and THE DRIFTERS (Atlantic 1055) 1055) ers latch on to another pair of solid wax items that are loaded with hit potential. The upper lid, "What'Cha Gonna Do," is a rock-ing, driving jump with a gospel feel. Clyde's gimmicks, that mark him so distinctively from the rest of the field, to take a phrase from the song, "knocks me out." In "Gone" we have a soulful Clyde. He puts so much emotion and expres-sion into his sexy vocalizing he's a natural for the teeners. It's a sock two sider.



JOE TURNER

\*AWARD

THE DRIFTERS • Clyde McPhatter and The Drift-

> "TWO HEARTS" (2:30) [Jay & Cee BMI—Stone, Williams] "THE FIRST TIME WE MET" (2:30) [Lois BMI—Stone, Mann, Williams] THE CHARMS (DeLuxe 6065)

> > the cash box

In the opinion of The Cash Box music staff, records listed below, in addi-tion to the "Disk" and "Sleeper" Of The Week, are those most likely to achieve popularity.

sock two sider.

"TIME BRINGS ABOUT A CHANGE" "SHE'S MINE, ALL MINE" "YOU ARE DOIN' ME WRONG" "I GOT NEWS FOR YOU" "TAKE A LOOK AT ME"

RhvThM Blues

'N

\*\*\*\*

• The Charms continue in their hit making ways with "Two Hearts," a bouncing middle beat effort that is already making noise in several areas around the coun-try. The group gives out with a

Jimmy Witherspoon

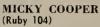
Arthur Gunter

Pee Wee Crayton

Checker 810

Excello 2053

Imperial 838 Herald 447



G "4 O'CLOCK BLUES" (2:47) [Micky Cooper] Micky Cooper shouts a slow southern blues with much gusto.

• "COUNTRY GIRL" (2:40) [Micky Cooper] A middle tempo southern blues bouncer. Cooper gives a driving reading, but the deck falls short of the "4 O'Clock Blues."

# LOUIS JORDAN (Áladdin 3279)

B "TIME IS A PASSIN'" (2:35) [Fred Fisher] Louis Jordan sings an up tempo item that should please his market. Tune is presented in straightforward blues manner.

<sup>(B)</sup> "GAL, YOU NEED A WHIP-PIN'" (2:43) [Aladdin BMI-Cosey, Jordan] This is the Louis Jordan novelty side. Louis is going to whip his gal 'cause all she does is drink whiskey.

#### THE LARKE SISTERS (Rama 60)

**B** "GUMBO MAMBO" (2:40) [Love] Here's an item that could be fare for any field. It is in the beat that is big today and is flavored with mambo. Could be pop as well as r & b and could sell well. Cute ditty.

B "UM GA WA" (2:42) [Sherwin-Schuyler, Johnson] Another in the vein of unintelligible titles. A cute middle beat bounce sung in good style by the chirps.

#### ARTHUR GUNTER (Excello 2053)

B "SHE'S MINE, ALL MINE" (2:21) [Excellorec BMI—Gunter] Arthur Gunter lets the world know the gal's his and just his. Only one trouble. She's never satisfied. A middle tempo blues well sold by the chanter. Solid follow up to "Baby, Let's Play House."

(2:43) [Excellorec BMI-Gunter] Gunter wails a Southern blues, slow beat, in really strong style. The plat-ter should grab itself sales and spins in large quantities.

## OSCAR McLOLLIE (Modern 950)

**B** "HEY LOLLY LOLLY" (2:35) [Leon Rene ASCAP—Rene] Os-car McLollie and his group get happy with a driving ditty and a catch phrase "lolly lolly." Hard hitting jump.

(PRETTY GIRL" (2:40) [Rene, Rene] Another fast beat jump item for the dancing teeners. McLollie ork provides a sharp and effective reading.

February 26, 1955

# "Underwater" breaks "Cherry Pink"



NEW YORK—The RKO Technicolor production, "Underwater!" is proving to be the adrenalin to a five-year-old song that lay dying on the shelves until it was selected as the theme music for the Jane Russell starrer filmed in Supercone Superscope.

It was selected as the theme music for the same Russen starter inned in Superscope.
The song that came back to life and is growing bigger daily is called "Cherry Pink." Although the latest RCA Victor recording, featuring "Mambo King" Perez Prado who also appears in the film, had been released late in December, the song is now showing hit signs. Decca has a stringed version of the tune, using the Spanish title, "Cerezo Rosa" featuring Victor Young, and Alan Dale has just waxed the first vocal version for Coral.
When RKO selected the tune to be the theme music for their film, which was three years in the making at a cost of \$3,000,000, RCA Victor recalled Prado to cut the song.
Above, Jane Russell and Richard Egan greet Prado at the keyboard in a scene from the flicker.
"Cherry Pink" was originally published in Paris back in 1950 under the title, "Cerisier Rose et Pommer Blanc." An Italian version that same year was called "Crezo Rosa." In 1951, Chappel Music, who became the American publishers, had Mack David write an English lyric to Jacques LaRue's French words and Louiguy's music. Chappell called it "Cherry Pink and Apple Blossom White."



PHILADELPHIA, PA. — The Bill Haley recording of "Rock Around The Clock," will be used in the coming MGM flicker "Blackboard Jungle" scheduled for release on March 25th. The film will star Glenn Ford, Louis Calhern, Anne Francis and Margaret Hayes. The Myers tune was Haley's first big record for Decca. The record will be used throughout the picture, and a big promotion cam-paign is being planned by Myers and MGM to exploit the picture and start the record rolling once again. Myers is also moving on promotion for the new Bill Haley and his Comets release "Mambo Rock."

#### Ken-Mor Artists Formed

HOLLYWOOD, CAL. — Ken-Mor Artists, personal management outfit, has been set up by George Morte, longtime road-manager for the Stan Kenton ork. Ken-Mor will handle groups recording on the Capitol Rec-ords "Kenton Presents Jazz" series. Signed thus far are the Frank Roso-lino Sextet, Sal Salvador Quartet, Bill Holman Octet, Claude Williamson Trio, Boots Mussulli Quartet and Bob Cooper Sextet. Latest group to sign and record for the Kenton label is the Al Belletto Quintet. The Belletto group is currently at the Blue Note in Chi-cago, Rosolino is at the Haig in Holly-wood, while Salvador is currently at Birdland in New York.





RECORDS

thm Blues **SLEEPER OF THE WEEK** "LONELY NIGHTS" (2:16) [Sanders] "OO-WEE" (2:14)

THE CASH BOX

The Cash Box RI

> OG FAIR OO MEDIDERE

ODISK & SLEEPER

OB EXCELLENT

OD VERY GOOD

[Dare BMI-Sanders, Garvin] THE HEARTS

(Baton 208)

• A group of young girls, The Hearts, spin two enchanting sides that should spell success for the kids. The Hearts have an obvious natural feeling for a tune and they handle the upper deck, "Lonely Nights," with a sureness and flavor that comes through. It looks like a

The Cash Box, Music

deck that could take off. In test airings in New York the item has already brought a definite reaction. On the flip, "Oo-Wee," The Hearts rock out a torrid item with a solid beat and great enthusiasm. Both decks look like winners with a nod in the direction of "Lonely Nights."

REVIEWS

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"SHTIGGY BOOM" (2:13) [Lero-Jarvis, Diamond] "BABY, BABY, I'M IN LOVE WITH YOU" (1:57) [Gallo-Otis, Gallo, Harris] PATTI ANNE (Aladdin 3280)

• Here's one that could become the nation's next catch phrase. "Shtiggy Boom," coined on the West Coast and rapidly spreading, is a phrase that means anything you want it to. For example it could mean "Well that's too bad," or "Who cares," or "You know what you can do," or any of a hundred other offhand remarks. Patti

Anne lends it any variety of meanings in her excellent treatment. Like it or not, "Shtiggy Boom" is going to make lots of us laugh and drive lots of us nuts, but it's going to sell. The flip, "Baby, Baby, I'm In Love With You," is a bouncer kiddie melody, done prettily but without excitement. It's a one sider, namely "Shtiggy Boom."

LINDA HAYES (Hollywood 1032)

B "OURLOVE'S FOREVER BLESSED" (2:30) [Golden State BMI-Chambers, Hayes] Linda Hayes sings a very pretty slow tempo ballad. Group backing and soft instrumenta-tion helps set the mood. Good tune and good wax.

"YOU'RE THE ONLY ONE FOR ME" (2:47) [Golden State BMI— Chambers] A similar piece of material handled in a similar manner. Linda sings with feeling as she paints a blue mood blue mood.

#### PEE WEE CRAYTON (Imperial 838)

"I GOT NEWS FOR YOU" (2:36) [Commodore BMI -- C r a y to n] Crayton tells a powerful story set to a slow blues and a torrid instrumental backing. He waited for a long time to pay her off. Now he's got plenty of money to spend on someone else. Story and presentation could make this a big one.

'MY IDEA ABOUT YOU" (2:31) "MY IDEA ABOUT YOU" (2:31) [Commodore BMI—Goetz] Cray-ton sings another slow blues on the flip that comes off ok. However, if one breaks it will be "I Got News For You."

#### THE NUGGETS (Capitol 3052)

B+ "SHTIGGY BOOM" (2:04) [Lero-Jarvis, Diamond] A good treat-ment of the tune that bids fair to be-A dance uptempo and an attention getter lyric. Seems aimed more at the pop market.

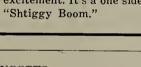
B "ANXIOUS LOVE" (1:57) [Mar-lyn BMI—Jones, Ford] An easy bouncer with appealing melody. Good job that makes the platter easy on the ears. Time on both etchings make them good juke box fodder.

#### CHARLIE AND RAY

(Herald 447)

"TAKE A LOOK AT ME" (2:48) B. [Angel BMI-Jones] Charlie and Ray come up with a strong item in a slow bouncing ballad. The treatment is unusual and distinct. Should pick up lots of sales.

"MY LOVIN' BABY" (2:35) [An-gel BMI-Jones] The duo really moves on this one and turns out a good wax. Fast beat bouncer with lots of verv.



The Cash Box, Music

Tony Bennett while headlining at the Seville last week, was unable to complete the engagement due to a serious attack of laryngitis. Theatre rushed



in Los Galanes a Latin American Trio. Current attraction at the Seville is the Winged Victory Chorus. . . . The Hachey Bros. & Mary Lou, Alvina Records country group is the current attraction at the Astor Cafe maintaining the hillbilly & country policy started a month ago. . . . The Burton Sisters' legion of fans here in this area will be pleased to know that the girls have signed a Victor recording contract and recorded this past week. Records should be available within the next three weeks. . . . George Taylor, Rodeo Records VP seen dining at the Penthouse with Don Johnson of Metrodisc. . . . Estelle Caron, French Ca-

nada's leading warbler whose Meteor Records are at present enjoying healthy sales, guested on Billy O'Connor's TV show out of Toronto replacing Juliette (Label X) who is at present regally reigning Queen of Lake Placid's Winter Carnival.

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#### Shea And Statesmen Team Up On Recording

America's Leading One Stop Record Service

2231 FIFTH AVE. ATLAS MUSIC BLDG

(Phone. GRant 1-9323)

NASHVILLE, TENNESSEE — A long awaited event has happened. A recording session teaming George Beverly Shea and The Statesmen Quartet. This session recently took place in the new RCA Victor Nashville studios, and covers one of the most celebrated gospel tunes going: Stuart Hamblen's "Open Up Your Heart" (And Let The Sunshine In), a top four-beat number that is perfectly suited to the Statesmen Quartet's style and to Beverley Shea's rolling bass-baritone voice. "Mercy Lord" was written by the quartet's regular bari-tone, Doy Ott. Spreading their branches of song NASHVILLE, TENNESSEE -

Spreading their branches of song farther than ever, Hovie Lister's Statesmen Quartet release the newly

NEW YORK

639-

9—10th AVE. (Phone PLaza 7-1977) Cable Address: EXpoRecord, N. Y.

"Taller favorites, "Taller 7 nd "In The Beginning." recorded Than Trees" and "In The Beginning." Lee Ferebee is composer on the first num-ber, which features bass Big Chief Jim Wetherington in several fine speaking passages. Moral: When you kneel to pray, you become "taller than trees." "In The Beginning" uses many of the same speaking ideas. Besides its title, the hymn follows a more biblical path than the first side. These two were also recorded in the new Nash-ville studios. Along these lines. Stuart Hamblen's and Trees

Along these lines, Stuart Hamblen's latest release "Go On By" and "Just A Man" offers two of his original com-positions. Scheduled for pop and coun-'Just try promotion, the record is good gospel program material!

> 134 WINDSOR ST. (Phone: JAckson S-7123)



WLAC---Nashville, Tenn.
1. Wait A Little Longer (Chester Smith)
2. One By One (Wells & Foley)
3. Little Tom (Ferlin Huskey)
4. This Ole House (S. Hamblen)
5. I've Been Thinking (Arnold)
6. I Saw Mother With God (Onie Wheeler)
7. The Lord Is Counting On You (Johnson Family)
8. Making Believe (Kitty Wells)
9. I Feel Better All Over (Ferlin Huskey)
10. Heats Of Stone (Red Foley) LEN ELLIS WJOB-Hammond, Ind. WJOD — Hammond, Hd.
If You Ain't Lovin' (F. Young)
Loose Talk (Carl Smith)
More & More (Webb Pierce)
Let Me Go, Lover (H. Snow)
Open Up Your Heart (Cowbay Church Choir)
I've Been Thinking (Arnold)
Hearts Of Stone (Red Foley)
In A Jailhouse (Webb Pierce)
Hilbilly Heaven (Eddie Dean)
Sincerely (Johnny & Jack) CLARENCE KNEELAND WICH-WERI-Jewett City, Conn.

BOB JENNINGS WLAC—Nashville, Tenn.

Page 34

1. Are You Mine (Lorrie & DeVal) 2. Loose Talk (Carl Smith) 3. Let Me Go, Lover (H. Snow) 4. I've Been Thinking (Arnold) 5. More & More (Webb Pierce) 6. Never (W. & M. Tuttle) Hearts Of Stone (Red Foley) Everlovin' (Davis Sisters) В.

9. Hillbilly Heaven (E. Dean) 10. Wilder Your Heart Beats (Jim Reeves)

#### JIM STANLEY WICH—Norwich, Conn.

- WICH—Norwich, Conn.
  1. I Gotta Go Get My Baby (Justin Tubb)
  2. If Lovin' You Is Wrong (Hank Thompson)
  3. Can I Say The Same About You (Tex Williams)
  4. More & More (Webb Pierce)
  5. Love March (B. Williamson)
  6. If You Ain't Lovin' (F. Young)
  7. Let Me Go, Lover (H. Snow)
  8. Loose Talk (Carl Smith)
  9. Never (W. & M. Tuttle)
  10. In The Jailhouse (W. Pierce)

#### TOM EDWARDS WERE-Cleveland, Ohio

- 1. Little Tom (Ferlin Huskey) 2. Are You Mine (Lorrie & DeVal)
- Hillbilly Heaven (Eddie Dean)
   Untied (Tommy Collins)
   I've Been Thinking (Arnold)
   Everlovin (Davis Sisters)
- 7. I'm Gonna Fall Out Of Love (Webb Pierce)
- 8. Day Dreaming (Deckleman/Newman) 9. Makin' Believe (Wells/Work) 10. I Don't Hurt Anymore (Snow)

#### NORM HALL & TEX JUSTUS Triangle Network— Boonville, Ind.

- Boonville, Ind. 1. Honky Tonk Angel (Williams) 2. Hillbilly Heaven (Eddie Dean) 3. Hearts Of Stone (Red Foley) 4. Gotta Go Get My Baby (Marvin Rainwater) 5. No, I Don't Believe I Will (Carl Smith) 6. In The Jailhouse (W. Pierce) 7. If You Ain't Lovin' (F. Young) 8. Are You Mine (Wright & Tall) 9. I've Been Thinking (Arnold) 10. As Long As I Live (Foley & Wells)

JIM WILSON WHOO—Orlando, Fla. WHOO—Orlando, Tro. 1. Loose Talk (Carl Smith) 2. Hearts Of Stone (Red Foley) 3. Let Me Go, Lover (H. Snow) 4. Kisses Don't Lie (Carl Smith) 5. New Green Light (Thompson) 6. In The Jailhouse (W. Pierce) 7. If You Ain't Lovin' (F. Young) B. Are You Mine (Lorrie & DeVal) 9. Don't Forget (Eddy Arnold) 10. As Long As I Live (Wells & Foley) LESLIE DISTRIBUTORS PITTSBURGH, PA. HARTFORD, CONN.

"It's What's in THE CASH BOX That Counts"

COUSIN JOHNNY SMALL WNLC-New London, Conn.

WNLC--New London, Conn. 1. Are You Mine (Lorrie & DeVal) 2. Little Tom (Ferlin Huskey) 3. Read Between The Lines (Benny Martin) 4. New Green Light (Thompson) 5. If You Ain't Lovin' (F. Young) 6. I Gotta Go Get My Baby (Justin Tubb) 7. Sure Fire Kisses (Tubb & Hill) B. Making Believe (Jimmy Work) 9. Roanoke (Bill Monroe) 10. Number One In My Heart (Skeets McDonald)

## MACK SANDERS KFBI—Wichita, Kan.

More And More (W. Pierce)
 Loose Talk (Carl Smith)
 Let Me Go, Lover (H. Snow)
 If You Ain't Lovin' (F. Young)
 Hearts Of Stone (Red Foley)
 In The Jailhouse (W. Pierce)
 Open Up Your Heart (Cowboy Church Choir)
 Are You Mine (Hill & Sovine)
 Don't Put It Off (A. Imman)
 Don't Forget (Eddy Arnold)

- F. M. SMITH WBKH—Hattiesburg, Miss. 1. That's Alright (M. Robbins)
- Kisses Don't Lie (Carl Smith) Everlovin' (Davis Sisters) 3.
- 4. Model T Baby (Jech 5. You Can't Hardly Get Them (Pee Wee King) Model T Baby (Jack Turner)
- 6. I Feel Like Cryin' (Fairburn) 7. Ko Ko Mo (Hill & Sovine)
- 8.

Tweedlee Dee (Bonnie Lou) No More, No More, No More (Bobby Lord)

#### 10. In The Jailhouse (W. Pierce)

#### LILLIE ANNE WIRC-Hickory, N. C.

- WIRC---MICKOFY, N. C. 1. Are You Mine (Lorrie & DeVal) 2. Wait A Little Longer, Please Jesus (Chester Smith) 3. Hearts Of Stone (Ruby Wells) 4. Are You Mine (Wright & Tall) 5. Kisses Don't Lie (Carl Smith) 6. Let Me Go, Lover (H. Snow) 7. I've Been Thinking (Arnold) 8. Loose Talk (Carl Smith) 9. No, I Don't Believe I Will (Carl Smith) 10. Everlovin' (Davis Sisters)

"CHUCKWAGON CHUCK" NICHOLS KOWB—Laramie, Wyo. 1. Hearts of Stone (Red Foley) 2. Walkin' In The Snow (Penny & Thompson) 3. Beware Of It (Johnnie & Jack) 4. Hillbilly Heaven (E. Dean) 5. If You Ain't Lovin' (Young) 6. Tomorrow's Just Another Day (Rex Allen) 7. Loose Talk (Carl Smith) 8. You're Not Mine Anymore (Webb Pierce) 9. Let Me Go, Lover (H. Snow) 10. Out Behind The Barn (Jimmy Dickens) "CHUCKWAGON CHUCK"

#### CARL STUART WCOP-Boston, Mass.

- WCOP-Boston, Mass. 1. If You Ain't Lovin' (F. Young) 2. Little Tom (Ferlin Huskey) 3. Loose Talk (Carl Smith) 4. Where Does A Broken Heart Go (Jim Reeves) 5. I Gotta Go Get My Baby (Marvin Rainwater) 6. I Feel Better All Over (Ferlin Huskey) 7. Are You Mine (Wright & Tall) 8. Hearts Of Stone (Red Foley) 9. More & More (Webb Pierce) 10. Please Don't Let Me Love You (Hank Williams)

#### CARL J. SWANSON WRUN—Utica, N. Y.

WREV-Reidsville, N. C.

HENRY TUCK

February 26, 1955

WREV—Reidsville, N. C.
1. Are You Mine

(Lorrie & DeVal)

2. Let Me Go, Lover (H. Snow)
3. Wait A Little Longer, Please Jesus (Chester Smith)
4. If You Ain't Lovin' (Young)
5. Hearts Of Stone (Ruby Wells)
6. No, I Don't Believe I Will
7. That's All Right (M. Robbins)
8. In The Jailhouse (W. Pierce)
9. Tomorrow Is Just Another Day (Allan/Davis Sisters)
10. Mexico (Tommy Smith)

TOM 'N LUKE WKAB—Mobile, Ala.

Let Me Go, Lover (H. Snow)
 More Than Anything (Smith)
 If You Ain't Lovin' (Young)
 Hearts Of Stone (Red Foley)
 I Feel Better All Over (Ferlin Huskey)
 Hillbilly Heaven (Eddie Dean)
 I've Been Thinking (Arnold)
 Are You Mine (Gill & Sovine)
 One More Heart (L. McDaniel)
 Don't Trade (Curtis Gordon)

PAUL KALLINGER XERF-Del Rio, Tex.

- 1. In The Jailhouse (W. Pierce) 2. Loose Talk (Carl Smith) 3. More & More (W. Pierce) 4. If You Ain't Lovin' (Young) Cattle Call (Slim Whitman) Let Me Go, Lover (H. Snow)
- Let Me Go, Lover (H. Snow)
   Where Does a Broken Heart Go (Jim Reeves)
   Are You Mine (Wright & Tall)

9. Crying For a Pastime (Jimmie Newman) 10. I'm Gonna Fall Out Of Love (Webb Pierce)

"TATER" PETE HUNTER KRCT-Baytown, Tex.

Are You Mine Lorrie & DeVal)
 Day Dreamin' (J. Newman)
 I Love You Mostly (Lefty Frizzell)
 I Can See An Angel (P. Pike)
 Love Me (Jimmie R. Snow)
 I Feel Like Cryin' (Fairburn)
 Time Goes By (M. Robbins)
 Let Me Go, Lover (H. Snow)
 I'm Gonna Fall Out Of Love (Webb Pierce)
 Taller Than Trees (J. Davis)

TEXAS BILL STRENGTH KWEM-Memphis, Tenn. KWEM—Mempinis, Tenn.
I Gotta Go Get My Baby (Justin Tubb)
If You Ain't Lovin' (F. Young)
I'm Gonna Fall Out Of Love (Webb Pierce)
Making Believe (Jimmy Work)
I Feel Better All Over (Ferlin Huskey)
Kansas City Blues (E. Tubb)
Tweedlee Dee (Bonnie Lou)
If You Stop Loving Me (Ted Raines)
I'll Naver Change My Mind

9. I'll Never Change My Mind (Billy Strange) 10. Which One Should I Choose (Red Sovine)

BOB NEAL

WMPS-Memphis, Tenn.

WMPS—Memphis, Ienn.
You're A Heartbreaker (Elvis Presley)
In The Jailhouse (Pierce)
I Feel Better All Over (Ferlin Huskey)
If You Ain't Lovin (F. Young)
Hearts Of Stone (Red Foley)
Are You Mine (Wright & Tall)
Draggin' Main Street (J. E. & M. Brown)
Let Me Be The First (Wilburn Bros.)
Let Me Go, Lover (H. Snow)
No, I Don't Believe I Will (Carl Smith)

THOM HALL WKYW—Louisville, Ky.

WKTW—Louistine, I.Y.
Open Up Your Heart (Cowboy Church Choir)
Let Me Go, Lover (H. Snow)
Little Tom (Ferlin Huskey)
If You Ain't Lovin' (F. Young)
Loose Talk (Carl Smith)
If You Don't (Ray Price)
Times Goes By (M. Robbins)
Next Voice You Hear (Snow)
Downstream (Red Stewart)
I Feel Better All Over (Ferlin Huskey)



LET ME GO, LOVER Hank Snow (RCA Victor 20-5960; 47-5960)



LOOSE TALK **Carl Smith** (Columbia 21317; 4-21317)

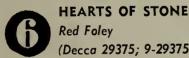


MORE AND MORE Webb Pierce (Decca 29252; 9-29252)

¥.	

IN THE JAILHOUSE NOW Webb Pierce (Decca 29391; 9-29391)

IF YOU AIN'T LOVIN' Faron Young (Capitol 2953; F-2953)



# Red Foley (Decca 29375; 9-29375)



ARE YOU MINE Ginny Wright & Tom Tall (Fabor 117; 45-117) Myrna Lorrie & Buddy DeVal (Abbott 172; 45-172)

I DON'T HURT Hank Snow (RCA Victor 20-5698; 47-5698)

NEW GREEN LIGHT Hank Thompson (Capitol 2920; F-2920)

> ONE BY ONE Kitty Wells & Red Foley (Decca 29065; 9-29065)



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PHILADELPHIA, PA.—Celebrating Capacity Business Despite freezing, snowy weather, Webb Pierce and his gang did capacity business at the Town Hall Theater in Philadelphia on Friday, February 11, garnering over 1400 paid admissions. Pictured from left to right are: Jolly Joyce, Jesse Rogers, Webb Pierce and Sally Starr.

#### **Rocky Rolf Promotes Hamblen Music For Victor**

CHICAGO—Rocky Rolf, promotion man for RCA Victor distribs, this city, leaves approximately March 1 on a special promotion for RCA-Victor and Hamblen Music which will keep him on the road for about three weeks and will take him to the key members in will take him to the key markets in the East and South.

Cities he will cover include Pitts-burgh, Detroit, Cleveland, Cincinnati, St. Louis, Kansas City, Dallas, Ft.

Allen Invents Musical

Aid For Safe Driving

HOLLYWOOD—Rex Allen is work-ing on a musical aid to safer driving that he hopes will help cut down the appalling number of highway acci-dents. The popular western entertainer has developed two combinations of notes that can be blown on an auto-mobile horn, the first to indicate "PLEASE" and the second "OKAY." They are designed for signalling when a motorist wants to change lanes.

They are designed for signalling when a motorist wants to change lanes. Thus, a car desiring to cut in front of another would sound its "Please" horn, and wait to turn until the other gave its "Okay." Rex realizes that a vast educational campaign must precede general use of his idea, but he already has taken it up with an auto accessory manufac-tures and when model horns are com-

turer, and when model horns are com-

pleted, it is planned to take the matter

IN THE JAILHOUSE NOW

2. IF YOU AIN'T LOVIN' 3. LET ME GO, LOVER 4. LOOSE TALK

5. ARE YOU MINE

6. HEARTS OF STONE MORE AND MORE I'VE BEEN THINKING

I DREAMED OF A HILLBILLY HEAVEN

10. I GOTTA GO GET MY BABY

before the National Safety Council.

key one-stops. Tunes he will be working on, written and published by Stuart Hamblen, are "Just A Man" by Tony Martin and Stuart's country version of this tune,

b/w "Go On By." Rolf will probably return to the

Worth, Memphis and Nashville. Rocky will see distributors, disk jockeys and

Windy City about March 20.



SHREVEPORT, LA. — "Louisiana Hayride" star, Slim Whitman is pic-tured shaking hands with his personal manager, Ray Bartlett. Bartlett took over the management affairs of the Imperial Recording artist's activities around the first of the year.

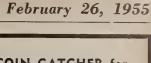
Webb Pierce (Decca)

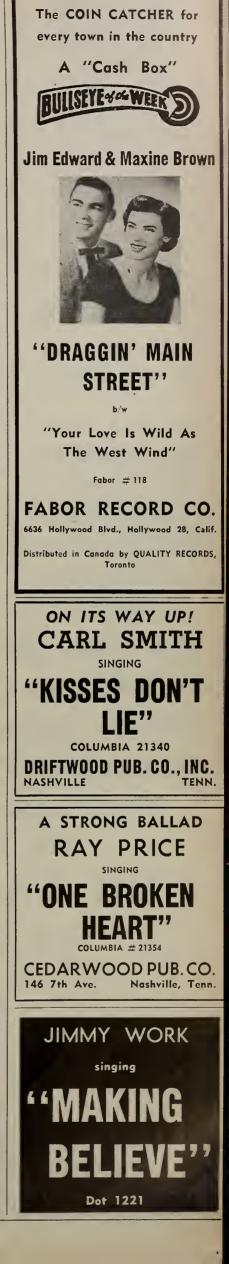
Faron Young (Capitol) Hank Snow (RCA Victor) Carl Smith (Columbia)

Red Foley (Decca) Webb Pierce (Decca) Eddy Arnold (RCA Victor)

Eddie Dean (Sage & Sand) {Justin Tubb (Decca) /Marvin Rainwater (Coral)

Ginny Wright & Tom Tall (Fabor) Myrna Lorrie & Buddy DeVal (Abbott)





11) LITTLE TOM. 12) I FEEL BETTER ALL OVER. 13) KISSES DON'T LIE. 14) I'M GONNA FALL OUT OF LOVE WITH YOU. 15) MAKING BELIEVE. 15) THAT'S ALL RIGHT. 15) EVERLOVIN'.

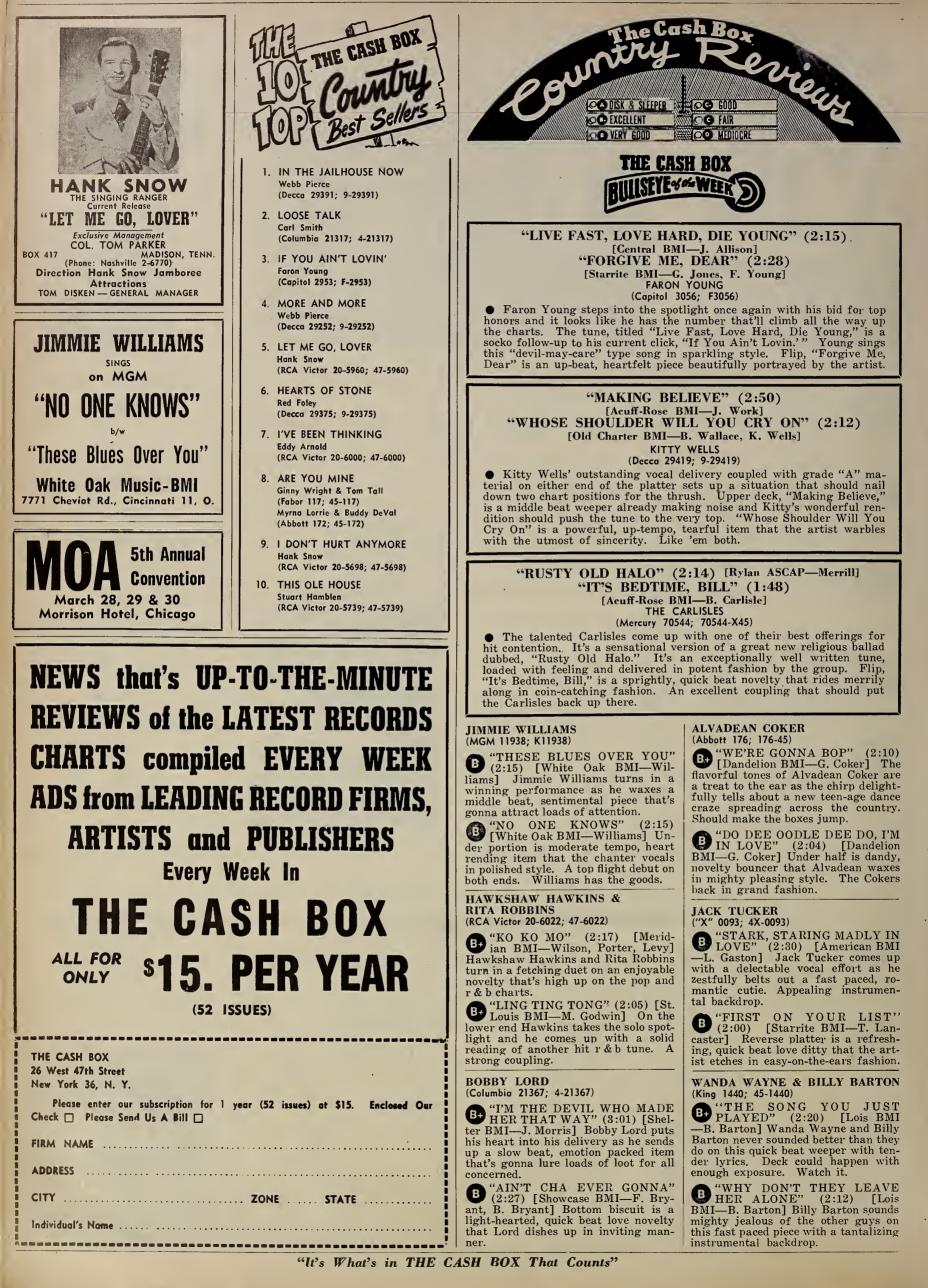
"It's What's in THE CASH BOX That Counts"

THE TEN COUNTRY RECORDS

DISK JOCKEYS PLAYED MOST THIS WEEK

(PLUS THE NEXT FIVE)

The Cash Box, Music



Country Roundup

GRAND OLE OPRY ... Topic of conversation around Grand Ole Opry these

<text><image><text><text><text><text><text>



HAYRIDE HAPPENINGS Special communication from Ray Bartlett,



FROM THE CROSSROADS OF COUNTRY MUSIC... Mayor C. A. Washmon of Harlingen, Tex., proclaimed Feb. 24 as "Red Foley Day" in his community, honoring the artist for his benefit performance in that city in 1951. Proceeds from the Foley appearance four years ago helped establish the Valley Boys Ranch, a Texas-style "boystown," now a thriving enterprise, thanks to the redhead's help. The Davis Sisters (RCA Victor) guested on the Red Foley "Ozark Jubilee" Feb. 19, and Eddie Dean is set for the show on March 5. Other tentative guest stars who will appear on the show include Goldie Hill, March 12, Justin Tubb, March 19, and Rex Allen, March 26. Columnist Ethel Daccardo of the Chicago Daily News, and columnist Janet Kern of the Chicago Herald-American, add their good opinions to other writers around the country as to the merit of the Foley ABC TV'er.

WWVA WHEELING JAMBOREE . . . Lee Sutton pens from Virginia that Doc Williams and the Border Riders (Wheeling Records) made their initial



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#### CINCINNATI CUT-UPS

Marian Spelman WLW's lovely blonde vocalist will tour Europe with the "ASCAP Show." This is the first time that ASCAP (American Society of Composers, Authors and Publish-ers) has ever sponsored a USO troupe and the first time a WLW-TV per-sonality has been chosen to perform with a USO tour. The group appeared on the Feb. 8th "Tonight" program and arrangements are being made for the group to meet President Eisen-hower before leaving the next day for Frankfort, Germany. Songwriters in the unit include Mack Gordon, Abel Baer, Rube Bloom, Gerald Marks, Johnny Redmond and Bee Walker. The Davis Sister's (Victor) are packing their bags this week end and will be heading for the Ozarks where

will be heading for the Ozarks where they will make an appearance on Red Foley's (Decca) "Ozark Jubilee." The show is on ABC-TV network on Satur-day pict and is machine day night and is receiving many raves from this neck of the woods. . . .

"It's What's in THE CASH BOX That Counts"

Jimmie Williams (MGM) has a new record out this week "No One Knows" b/w "These Blues Over You," we be-lieve this will be a big one in the country field. . . . Bob Provence an-nouncer, has been named Executive Producer for Crosley's Dayton outlet, WLW-D. . . . Hugh Cherry arrived at the Nation's station to take up duties as emcee on the Midwestern Hay Ride, and to do DJ work on other WLW country shows.

Hay Ride, and to do DJ work on other WLW country shows. Anybody loose a Pup? Call "Willie The Dog Catcher" at WCPO. He'll nab 'em for you in no time. Folks around these parts call Bill Dawes should they loose a pooch and Willie sounds the alarm on his d/j show. He has a sponsor too. . . Dick Noel goes in to Chicago this week end to appear on the "Breakfast Club" over ABC. Dick has a new disc out on the Fraternity label called "When I'm Alone" which was written by his manager Harry Carlson and Erwin King.

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appearance on television recently with two shows in Altoona, Pa., and one in Wheeling and the group received 18,000 cards and letters for a repeat per-formance so they will start regular weekly shows on the two stations. Stoney Cooper and Wilma Lee and the Clinch Mountain Clan into New York and Maine for two weeks. Bud Messner and the Skyliners just signed pact to work the 86-Theater Shine circuit.

WLS NAT'L BARN DANCE ... Accordionist Lou Prohut has a new release on the X label ... "Swiss Lullaby" backed by "Hen House Polka." Bobby Grove appeared on the Barn Dance as guest Feb. 5, and on Feb. 12 were the Morgan Sisters, novel harmonizing act. Feb. 12, the Boyd Twins and Roy Sneed bowed in as guest artists on the show. WLS comedian Red Blanchard just received a special citation for community service from the Brookfield Community Chest, Brookfield Ill., "in recognition of outstanding achievement in serving the human needs of our community." Mail and telephone calls from listeners have induced WLS to continue its "Barn Dance Matinee" live-talent program an additional half hour every afternoon. Lulu Belle and Scotty. Dolph Hewitt, the Beaver Valley Sweethearts, Woody Mer-cer, Capt. Stubby and the Buccaneers, the WLS Rangers, and emcee Jack Holden, are now aired from 2-5 P.M. Monday through Friday.

Page 37

High Fidelity and All Directional sound There's only one way to appreciate



America's finest and most complete music systems

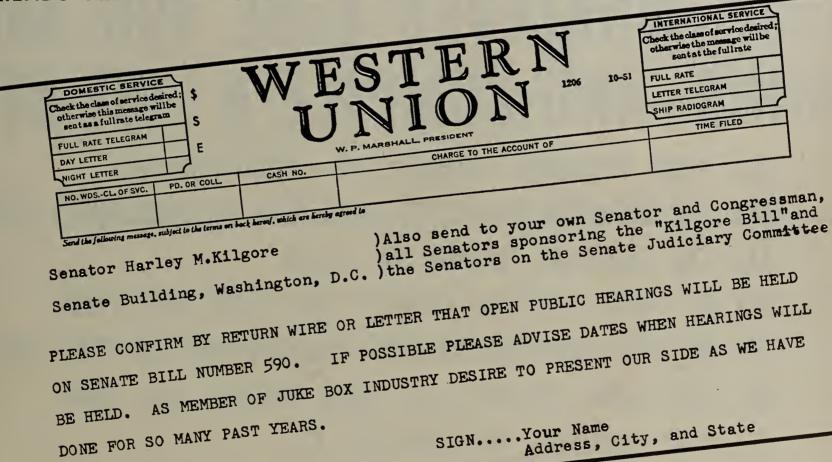
P. SEEBURG CORPORATION Chicago 22, Illinois Page 39

February 26, 1955

# JUKE BOX OPERATORS! IMPORTANT! PHONE YOUR NEAREST Western Union

# PHONE YOUR NEAREST Western Union Telegraph Office IMMEDIATELY!

Western Union WILL SEND THE FOLLOWING TELEGRAM TO THE SENATORS AND CONGRESSMEN YOU LIST, SIGNING YOUR NAME AND ADDRESS AS WELL AS THE NAMES AND ADDRESSES OF ALL YOUR FRIENDS AND WILL CHARGE THE BILL TO YOUR TELEPHONE...



# SEND THE ABOVE WIRE TODAY TO ... YOUR OWN SENATOR AND CONGRESSMAN

AND TO THE FOLLOWING SENATORS ON THE SENATE JUDICIARY COMMITTEE

SEN. HARLEY M. KILGORE (Dem. W.Va.) Chairman SEN. JAMES O. EASTLAND (Dem. Miss.) SEN. ESTES KEFAUVER (Dem. Tenn.) SEN. OLIN D. JOHNSTON (Dem. S.C.) SEN. THOMAS C. HENNINGS, JR. (Dem. Mo.) SEN. JOHN L. McCLELLAN (Dem. Ark.) SEN. PRICE DANIEL (Dem. Tex.) SEN. JOSEPH C. O'MAHONEY (Dem. Wyo.) SEN. ALEXANDER M. WILEY (Rep. Wisc.) SEN. WM. LANGER (Rep. N.D.)



SEN. WM. E. JENNER (Rep. Ind.) SEN. EVERETT M. DIRKSEN (Rep. III.) SEN. HERMAN WELKER (Rep. Idaho) SEN. ARTHUR V. WATKINS (Rep. Utah) SEN. JOHN M. BUTLER (Rep. Md.)

# USIC OPERATORS 7 YOUR FUTURE, THE FUTUR AND THE CONTINUED PR THIS VERY MINUTE - RIGHT NOW -STOP WHATEVER ELSE YOU ARE DOING-AND COMPILE A LIST OF: The st

**ALL YOUR PERSONAL FRIENDS AND ACQUAINTANCES** 

- all all ALL THE BUSINESS FIRMS YOU DEAL WITH OR EVER DEALT WITH
- the 3 ALL THE BUSINESS PEOPLE YOU KNOW
- all all ALL OF YOUR LOCATION OWNERS AND THEIR EMPLOYEES
- Cade ALL OF YOUR LOCATION OWNERS' FRIENDS YOU AND THEY KNOW
- elle al ALL THE CIVIC LEADERS AND THEIR FRIENDS YOU KNOW
  - 20 **ALL THE CHARITIES YOU DONATED TO**
- and the second **ALL THE CLERGY YOU KNOW**
- all all ALL THE CITY OFFICIALS AND POLITICIANS YOU KNOW
- ALL THE FRATERNAL ORGANIZATION MEMBERS YOU KNOW 4-3

all all **EVERYONE ELSE YOUR FAMILY AND FRIENDS DEAL WITH (BUTCHER,** BAKER, CANDLESTICK MAKER) ANYONE WHOM YOU EVER MET OR DEALT WITH, HELPED, DONATE TO, WHOM YOU WORKED FOR OR WITH, ALL FRIENDS AND ACQUAINTANCES OF YOUR EMPLOYEES, ETC.

YOU MUST DO THIS NOW! THIS IS VITAL!

# S VITALLY IMPORTANT TO WELFARE OF YOUR FAMILY GRESS OF YOUR BUSINESS

LIST WRITE YOU HAVE COMPILED YOUR OR AFTER WIRE YOUR SENATOR AND CONGRESSMAN AND ALL THE SENATORS ON "SENATE JUDICIARY COMMITTEE" AND GET EVERYONE YOUR ON TO DO THE SAME - IMMEDIATELY - TODAY - BE SURE "OPEN PUBLIC HEARINGS" BEFORE THE "SENATE JUDICIARY FOR COMMITTEE" ON THE 'KILGORE BILL" (S. 590) WHERE THIS INDUSTRY **CAN ONCE AGAIN PRESENT THE TRUE FACTS!** 

# YOU MUST DO THIS TODAY! THIS CAN'T WAIT!

This is one year when every leader in the automatic music industry agrees that there must be concerted action to bring a flood of over 1,000,000 letters and/or wires to all Senators and Congressmen and, especially, to every Senator who is a member of the Senate Judiciary Committee.

Nor should the thought of a million letters and/or wires overwhelm anyone engaged in the juke box business. This actually means only 100 letters from each operator. No operator should stop at only 100 letters.

The operator will, therefore, quickly realize that a million letters and/or wires is not too big a job. In fact, if each and every juke box operator and his employees in the nation will work only onetenth as hard in this matter as did the large music organizations whom he now has to oppose, far, far over 1,000,000 letters will flood into Washington.

The very first thing that these wires and/or letters must contain is a request for confirmation of Open Public Hearings before the Senate Judiciary Committee. Though Senator Kilgore, Chairman of the Senate Judiciary Committee, is reported to have stated that there will be Open Public Hearings, THIS MUST BE CONFIRMED.

All wires and letters must refer to Senate Bill 590 which was introduced into the Senate of the United States on January 21, 1955 by:

Senator Harley M. Kilgore (Dem., W. Va.) Chairman of the Senate Committee-On-The-Judiciary

His co-sponsors on this bill (S.590) are:

Senator Estes Kefauver (Dem., Tenn.) Senator Wm. Langer (Rep., N.D.) Senator Olin D. Johnston (Dem., S. C.) Sen. Wayne Morse (Ind., Ore.) Senator Frank A. Barrett (Rep., Wyo.) Senator Hubert H. Humphrey (Dem., Minn.) Senator Frederick G. Payne (Rep., Me.) Senator Matthew M. Neely (Dem., W. Va.) Senator Joseph C. O'Mahoney (Dem., Wyo.)

This is the time, right this very minute, when every single juke box owner must drop whatever else he is doing, regardless of how important whatever he is doing at this moment may seem to him, and get those letters mailed and those wires sent— QUICK.

No operator in the nation can financially stand for a *private taxing authority* such as ASCAP (and similar organizations) will become if they obtain the amendment they seek in S.590.

This will mean that every juke box owner in the nation will be paying double and much more for the very same thing for which he has already paid. Nor does he know how much more than double he will have to pay. ASCAP is asking that the U.S. Government blindly allow them to be the judge of how much ASCAP should tax the nation's juke box owners.

No one man, nor any one group of men, can do this job of getting these letters and wires to Washington. This is the job of every single music operator in the country. Also for everyone of his employees, his friends, the people whom he knows and deals with, as well as for every jobber, distributor and manufacturer in the industry.

All in the juke box industry must join in a concerted action to flood Senators and Congressmen with far, far over 1,000,000 letters and/or wires.

Not to only obtain Open Public Hearings on the "Kilgore Bill" (S.590) but to also prove to the legislators of this nation that ASCAP, and similar such organizations, desire to benefit themselves, and themselves alone, at the expense of an entire industry of small juke box businessmen, at the expense of many, many thousands of small storekeepers everywhere in the country and, especially, at the expense of the many millions of American citizens who can only best afford juke box music.

These letters and telegrams will, of themselves, definitely indicate to the Senators and Congressmen that there is overwhelming public opinion, the opinion of the peoples who voted to send them to Washington, against forcing the nation's small juke box businessmen to pay ASCAP, and similar such organizations, WHATEVER THESE ORGANI-ZATIONS DESIRE IN THE WAY OF DOUBLE, TRIPLE, QUADRUPLE, AND MORE ROY-ALTY-TRIBUTE FOR THE VERY SAME TUNE.

There is no limit set on what ASCAP, and similar such organizations, can charge in S.590.

The 1,000,000 letters and/or wires will prove that the citizens of these United States want to continue to enjoy economical juke box music without being hampered by policed controls, without being forced to pay extra coin, without having the small juke box businessman, who is bringing them this music as his livelihood, pushed out of business because a multi-millions of dollars "non-profit" collection agency known as ASCAP seeks to become a PRIVATE TAXING AUTHORITY with the sanction of the U.S. Government by Federal Law.

No juke box operator in this nation can afford to even hesitate for a second. He must act quick. He must get wires and/or letters to everyone of the Senators on the Senate Judiciary Committee asking for Open Public Hearings to be held before this Committee and must ask that these Senators confirm these hearings and, if at all possible, advise him of the dates of the hearings.

He must rush letters and/or wires to his own Senator and his own Congressman and must get everyone whose name he puts on the list he compiles to do the same.

HE MUST DO THIS TODAY! THIS VERY MINUTE! WRITE NOW!

# THIS IS ATOR PER

WRITE OR WIRE YOUR SENATOR **AND CONGRESS-**MAN AND EVERY-**ONE OF THESE SENATORS ON THE SENATE'S JUDICI-ARY COMMITTEE:** 

Sen. Harley M. Kilgore (Dem., W.Va.) Chairman

Sen. James O. Eastland (Dem., Miss.)

Sen. Estes Kefauver (Dem., Tenn.) Sen. Olin D. Johnston (Dem., S. C.)

Sen. Thomas C. Hennings, Jr. (Dem., Mo.) Sen. John L. McClel'an (Dem., Ark.)

Sen. Price Daniel (Dem., Tex.) Sen. Joseph C. O'Mahoney (Dem., Wyo.)

Sen. Alexander M. Wiley (Rep., Wis.) Sen. Wm. Langer (Rep., N. D.) Sen. Wm. E. Jenner (Rep., Ind.) Sen. Arthur V. Watkins (Rep., Utah) Sen. Everett M. Dirkson (Rep., Ill.) Sen. Herman Welker (Rep., Idaho) Sen. John M. Butler (Rep., Md.)

TO ALLOW THE JUKE **BOX INDUSTRY TO ONCE AGAIN PRESENT** THE FACTS IN OPEN **PUBLIC HEARINGS BE-**FORE THE SENATE JU-DICIARY COMMITTEE

WRITE - WIRE TODAY **THIS CAN'T WAIT!** 

# **Music Operators Read This: ERTOASENA**

Your Senator's Name Here Senate Building, Washington, D. C.

Dear Senator:

Once again, as has happened time after time since the end of World War II and for many years before that, and in complete disregard and disbelief of the perspicacity of all the many Congressional investigating committee members of all those preceding Congresses, men who were sincere legislators with deep understanding, foresight and intelligence and who, after listening to both sides all those many, many years, most completely turned down former such bills, an absolutely similar bill, S.590, has again been introduced into the Senate.

This bill proposes that an amendment be made to the "Copyright Act" strictly for the sole and complete and exclusive benefit of "ASCAP" (American Society of Composers, Authors and Pub-lishers) and similar such organizations. This bill is not for the benefit of all Americans. Simply to benefit this multi-millions of dollars organization, and similar such organizations, by granting them unlimited private taxing authority with the sanction of the U.S. Government.

This bill, S.590 is, most definitely, against the continued livelihood, well-being and welfare of thousands of small businessmen who comprise the nation's automatic music industry, as well as the many, many thousands of small storekeepers whom they serve, and the millions on millions of American citizens, young and old, who can only best afford to enjoy economical juke box music.

This multi-millions of dollars collective collection agency, ASCAP, wants to get paid TWICE OVER AGAIN and more for the very same tune. ASCAP calls itself a "non-profit" collection agency for and of its members. Its members are music publishers, music composers and music authors. All of whom these people are, collectively ASCAP, itself.

ASCAP's members are already receiving the royalties they demand for each and every one of their copyrighted tunes featured on any recording used by the small juke box businessman. This royalty is paid directly by the recording manufacturers. The record manufacturers, in turn, add this royalty onto the price that the juke box businessmen have to pay for these recordings.

Therefore, these members, who comprise this "non-profit" collective collection agency known as ASCAP (and who actually are ASCAP) are already paid the royalty they demand from the na-tion's juke box owners, in what this multi-millions of dollars collection organization (ASCAP) terms: "Mechanical Fees".

Now these same members, who comprise ASCAP, want to be paid AGAIN for this very same tune from the juke box owners ALL OVER AGAIN. And in bill S.590, they want Congress to blindly leave this private taxing power up to them as to how much over and above double they should ob tain. This time, though, they term this attempt at DOUBLE-ROYALTY-TRIBUTE AND MORE FOR THIS VERY SAME TUNE: "Performance Rights".

Regardless of what they term it, as you can readily surmise, since it is the very same merchan-dise for which they have already been paid, THEY WANT TO GET PAID TWICE OVER AGAIN AND MORE FOR THIS VERY SAME MERCHANDISE; this very same tune, and from the very same people who have already paid them once before.

By so doing they will force out of business the thousands of small businessmen engaged in the automatic music industry, will terribly injure financially all the many, many thousands on thousands of small storekeepers who are much dependent on the income from this music to help continue them in business and, at the same time, raise costs to all the many, many millions of Americans who enjoy such economical music.

They approach the august and very busy Senate of these United States to ask that this highest body of the United States Legislature actually vote them, and for them only, an amendment to the "Copyright Act" in this bill, S.590, for their sole and exclusive benefit, and in complete disregard of any benefits to all Americans, so that they can have the power of the Government of these United States to back them in such forced payment, and to, thereby, become a PRIVATE TAXING AU-THORITY with the sanction of the Government of these United States, to obtain double, and over again, royalty-tribute, whatever and how much they may desire, for the very same tunes for which they are already paid.

I beg of you to do everything in your power to HALT this travesty on American justice. To cry out AGAINST S.590. To have all your many friends in the Senate, and especially on the Senate Judiciary Committee, ABSOLUTELY CONDEMN S.590.

I also beg of you, MORE THAN ANYTHING ELSE RIGHT NOW, to HELP obtain Open Public Hearings before the Senate Judiciary Committee, so that America's small juke box businessmen will have the opportunity to be heard, to be granted the right of all American citizens, so that these small juke box businessmen can ONCE AGAIN PRESENT THE TRUE FACTS as they have so successfully presented the facts for so many, many past years.

> Very truly yours, Your Name and Address Here

WRITE YOUR OWN LETTER AND GET EVERYONE ELSE TO DAY WRITE FOR OPEN PUBLIC HEARINGS READ THE TWO PAGE EDITORIAL IN THIS ISSUE

February 26, 1955

WRITE! Say Miller and Levine

# "March of Dimes" Program in Advise Ops it is Imperative **Oakland, Calif., Gets Fine That They Write Their Senators Publicity in Newspaper.**

Miller Commends "The Cash Box" For Idea To Make it Permanent Yearly Program.



OAKLAND, CALIF. — Four juke boxes were placed in banks and hotels during the recent "March of Dimes" campaign. Not only did these machines bring in considerable money for the charity, but the music machine in-dustry received some wonderful pub-licity in the Oakland Tribune, which icity in the Oakland Tribune, which ran a good sized story, including a large photograph. (Reproduced here-with), of the juke box at the 33rd Ave. Branch, Bank of America, with J. Dillas Black (left), manager; David Fulkerson, 3 year old; and George A. Miller). Miller).

The Oakland Tribune quotes Miller "Contributors have kept the juke boxes playing continually before, during and after banking hours, and day and night at the Leamington Hotel. In Alameda County we got a late start,

but the response has been fine, and we have big plans for next year. In fact, next year we hope to have an automatic phonograph playing for the 'March of Dimes' in every bank and hotel in the 48 states. We think people for the thick put of playing a tune for get a kick out of playing a tune for the 'March of Dimes'."

get a kick out of playing a tune for the 'March of Dimes'." In reporting his experience to The Cash Box, Miller said, "We have broken down the resistance, though it took us almost two weeks to get a phonograph in the first bank lobby, and now those that didn't have them wish they had, because the bank peo-ple accepted the idea most graciously. The employees in the banks enjoyed the music, and they themselves con-tributed very heavily to this cause. Some of the banks have asked us to leave the phonographs in their lobbies for the benefit of their employees. Therefore, I think through the 'March of Dimes' program music operators have found a new medium for popular music through background music or the automatic phonograph. Nothing is impossible in the way of good public relations if the music operators will follow a constructive, persistent course." follow a course."

course." Miller concluded his report with the following accolade to The Cash Box, originators and sponsors of the na-tional campaign for "A Day of Dimes for the 'March of Dimes'": "I think that The Cash Box deserves a great deal of credit for calling the 'March of Dimes' to the attention of music operators all over the nation. Even though our dates did not coincide, the idea was there and I followed through on the suggestion of The Cash Box to make the 'March of Dimes' MOA's permanent program each and every year."



GEORGE A. MILLER (President, Music Operators of America)

(President, Music Operators of America) OAKLAND, CALIF. — George A. Miller, president and business man-ager of Music Operators of America (MOA) is emphatic in his plea that it is imperative that every music op-erator in the nation write his Con-gressmen and U. S. Senators in pro-test of Senate Bill S. 590, and House of Representatives Bill HR 2677. Miller stated, "The music operator should impress the members of the sub-committees on copyright legisla-tion of the importance of their being heard this year — the same as they have in previous years. "The proponents of these bills would like to see them passed by sub-committees without holding public hearings—because they know when the Congressmen and Senators on these committees hear the music op-erator's side of the question, there is a great difference in the outcome of these bills." Miller advises he and Sidney Le-vine, the attorney for MOA, have been in constant conference with others associated with the automatic phono-graph business, and it is the general



SIDNEY H. LEVINE (Legal Counselor, MOA)

(Legal Counselor, MOA) opinion of all that letters of protest must be sent in by the thousands— so that the Congressmen and Senators may know that the automatic phono-graph business is in jeopardy. "It's impossible to point out the importance of these letters", said Miller, "even though The Cash Box has been most liberal with their news articles and space given the Music Operators of America." Miller and Levine go on to say further that there has never been so much pressure to amend the present copyright laws as there is at this par-ticular time. "We feel certain," he continued, "that some of the co-signers of these bills have not been enlight-ened on both sides of the subject. The representatives of the national music operators' association are preparing a solid front against these particular bills, but we need the help and co-operation of every music operator in the nation. You must write your let-ters today. Don't delay for one mo-ment. Time is a great factor in the success of defeating this legislation."

## **Chi Coin Presents Bowler**

CHICAGO-"After the most extensive and thoro tests we've ever conducted", reported Ed Levin, sales director of Chicago Coin Machine Company, this city, "we are now present-ing our new 'Arrow Bowler' to the industry."

The reason, Levin reports, that the firm conducted such thoro and extensive tests was due to an entirely new, different and original play principle which will appear for the first time on "Arrow Bowler".

"Here", Ed Levin says, "the operators will find a feature that has proved itself capable of holding players at the 'Arrow Bowler' hour after hour.

"They just simply won't get away from the game, once they're in action", Levin continued, "because the extra arrow points which they can obtain, at the very end of the entire game, gives them the incentive to keep on playing."

Levin also explains that this feature is completely adjustable. For example if, at the end of the game, when the arrow lights up it points to number six, and the player matches this number during his play, he gets extra points.

Similarly, the same applies to matching the number, star and crown. The extra points which the player gets, right when the game is over, is the inducement to make him play more and more and over and over again.

Levin says, "This is, without any doubt, the greatest come-on-and-playme-again feature that has yet appeared on any bowling game. It is so fascinating that even visitors to our factory, once they get playing 'Arrow Bowler', won't quit."

## Battle For 1st, 2nd, 3rd Tightens as Season Rolls On

and Congressmen

CHICAGO—Several teams switched

CHICAGO—Several teams switched positions in last night's (2/14) bowling results which are as follows: Coven Music beat the first place ABC #2 team three times. High for Coven was Tom Nyland, 483. Irv Cairo led the ABC team with 443. Coral took 3 games from Star Music to move up to second place Eddia

Coral took 3 games from Star Music to move up to second place. Eddie Cicero was high for men as well as high for Coral with 581, which in-cluded a 213 and 226 game. Charley Alesi was high for Star Music with 529. Joe Cicero of the Coral team went into the Army this past Monday and Ed Walker, captain of the Coral team is now looking for a replacement. Oomens took 2 from Mercury Rec-ords and as a result moved up into third position. Johnny Oomens was high for his team with 539. Carl Latino

trailed slightly with 527. Ralph Kick was high for Mercury, 514. Atlas took 2 games from Decca. Mike Blumberg was high for Atlas, 491. Tony Ignafo once again was leader for Decca with 535.

ABC #1 took 2 from Paschke. Len Christiansen was high for ABC #1 with 482. Julie Gallet was not only high for women but high for her team with 474.

with 474. Melody Music took 2 from B&B. Vic Jaccino Sr. was high for Melody with 539. Marino Pieroni, with 519 was high bowler for B&B. In a battle for last place, Western Automatic beat Gillette 3 times. Fred Dries was high for Western team with 486. Hank Leonarczyk for Gillette with 456.

# To Eliminate Complicated, Expensive Bookkeeping and Possible Future Legal Problems: OPERATORS IRGED TO ARRAN FOR LEASES WITH LOCATIONS

# Virginia and Ohio Cases Bring Demand by U. S. Internal Revenue Dept. for Partnership Returns to be Filed Between Operators and Their Locations.

DANVILLE, VA.—A rather compli-cated and involved case between an op-erator here and the U.S. Internal Rev-enue Department has resulted in a decision by this Government agency that this operator would have to file 'partnership returns' with each of his locations.

The operator argued that he could not be 'his brother's keeper,' and that by filing a partnership return this would make him liable for whatever wrong the 'partner' in this case might do against U.S. revenue regulations.

do against U. S. revenue regulations. Though the operator was excused, in a report from the local offices of the Internal Revenue Department here to headquarters, from filing any returns for 1953, the report did state: "The taxpayer has been notified to keep such records as will enable him

to file the required partnership returns in the future."

Also brought into this matter was a case in Cincinnati, Ohio, wherein such returns have also been requested by the U.S. Internal Revenue Depart-

the U.S. Internal Revenue Depart-ment from an operator in that area. The operator in this city advised that another operating firm was in-volved and that he had hired an attor-ney to protect the interests of both. The original action was instituted by the Treasury Department, he ad-vises, and while the case was still be-ing processed, he was visited by an agent from the Internal Revenue De-partment who insisted that he prepare partnership returns with each one of his locations for the year, 1953. This operator reports, "I protested on the grounds that due to different

location owners (meaning location owners who come and go, selling their businesses to another during the same period) and the fact that I did not con-sider any of the operators of these establishments my partners, nor did I keep records of the other party's in-come . . ." In short, this operator, in fact, con-sidered that he was simply "leasing" space for his machines for a percent-age of the intake from those machines to the locations.

to the locations. He did not then, and does not at this

time, consider any of his locations his "partners."

For some years this publication printed "location agreements" which it urged all operators to use. First, because it insured the oper-ator maintaining the location as his

wn for the period of the lease in this 'location agreement."

"location agreement." Secondly, because the operator would then be able to arrange for a more equitable percentage between himself and the location since this would now be in legal form. Third, it would give the operator some safety in regard to investment in new equipment and the possibility of amortizing that equipment with the time of the "lease location agreement." Legal counsel advises that, where

time of the "lease location agreement." Legal counsel advises that, where operators have such "lease location agreements" they are actually leasing space from the location, for which space they are paying with a percent-age of the intake from the machines they have in the location, and that they would not then be considered "partners" of the locations.

SPECIMEN LOCATION CONTRACT

THIS AGREEMENT, made this \_\_\_\_\_ day of \_\_\_\_\_

. 19.\_\_\_ ..., by and between hereinafter referred to as the "Operator",

.\_\_\_\_doing business

of.

hereinafter referred to as the "Proprietor". In consideration of the mutual covenants and conditions hereinafter contained, it is agreed as follows: The Operator leases to the Proprietor an automatic phonograph to he installed by the Operator at the above address of the Proprietor whose signature appears helow. The Operator agrees to supply records and replace parts that have heen damaged as a result of ordinary wear and tear without any cost to the Proprietor and the Proprietor agrees to keep the Phonograph connected to an electric oullet in his premises and in readiness for operation during all business hours, and to furnish the necessary electric current for the operation of this phonograph. The gross proceeds resulting from weekly collections from the operation of said phonograph shall be divided as follows:.....

but in any event the Operator is to receive a minimum of Dollars per week. It is understood that the machine and the contents thereof, are and shall continue to he the sole property of the Operator. The Proprietor agrees that during the term of this agreement, the Operator shall have the exclusive right to maintain an automatic phonograph in the premises and that the Proprietor shall not permit any one to install or maintain any phonograph or any other devices for the reproduction or the transmission of music in any part of the premises. This agreement shall hind the parties, and their assigns, and the Proprietor agrees to notify any prospective purchaser of the existence of this agreement and to provide for the assumption of this agreement by the new purchaser. In the event of a hreach of this agreement by the Proprietor, the parties hereto agree that the Operator shall be entitled to recover as liquidated damages and not as a penalty or forfeiture a sum equal to Dollars per week for each week remaining of the unexpired term of this agreement. It is mutually agreed that the duration of this agreement shall be for a period of years from the date hereof and shall renew itself auto-matically for like periods, at the same terms and conditions, unless either party gives to the other written notice of its intention to cancel said agreement, hy registered mail, within thirty days of the expiration of this agreement or any renewal period thereof. The Proprietor certifies that the business at the above address is owned by him. DERDEMENTOR

OPERATOR

PROPRIETOR BY\_ RESIDENCE

(EDITOR'S NOTE: Printed herewith is a specimen location contract. How-ever, we suggest that operators con-sult with their lawyers, as territories have different legal requirements, and it might be necessary that certain changes be made.)







**INCOMPOSED AND SET UP:** A set of the set of

### **Coin Ops Push "March of Dimes"**



ARCO, IDAHO—Frank and Millie Rau, proprietors of the Arco Village Club, this city, and music and amusement machine operators here, were two of the most active people during the recent Polio Fund campaign. Frank, who sponsors a basketball team and promotes the sport here, was instrumental in arranging a basketball game which resulted in a \$230 donation to the drive. In addition, a March of Dimes card was displayed in their club (as pictured above), which brought in another \$60.

### Atlanta, Ga. Ops Form Association

ATLANTA, GA.—G. M. Nour, head of Dixieland Music Co.,, this city, was elected to the post of temporary chair-man of the new Atlanta operators association by a group of fifteen oper-ators who assembled at the Piedmont Hotel on Friday, February 10. The new association will hold its next meeting at the Piedmont Hotel

"It's What's in THE CASH BOX That Counts"

on Friday, February 25, to elect permanent officers.

Al Schlesinger, personal representative of George A. Miller, national president of the Music Operators of America, addressed the group on na-tional legislation and the many ad-vantages of a local association.

# THE TRIPLE PLAY FAVORITE! from OPERATOR to LOCATION to PLAYER

MODEL 414

SPORTLAND SHOOTING GALLERY

ESTABLISHED SINCE 1901

LAKE STREET · CHICAGO 24, ILLINOIS

# Art Weinand to Join Williams Mfg. Co. March 1 In Exec Capacity



J. A. (ART) WEINAND

CHICAGO-J. A. (Art) Weinand, announced this week that his resignation offered to Exhibit Supply some time ago becomes effective March 1. At that time Weinand joins Wil-

# Lou Rosenberg Re-Elected Pres. New York Games Association

Page 47

Ponser Resigns as Business Manager

NEW YORK—Election of officers was held at a general meeting of the Amusement Machine Operators Association at the Henry Hudson Hotel, this city, on Thursday night, February 17.

Louis Rosenberg was re-elected president. Other officers elected were: Barnett Tannenbaum, vice-president; Milton Green, secretary; Phil Greitzer, financial secretary; William Parker, treasurer; and Albert Koondel, Sgt.-at-Arms.

Elected to serve on the board of directors were: Sanford Warner, George Holtzman, Wilbur Aaronson, Louis Glatzer, Herbert Semel, Harry Berger, Morris Peskin, Sidney Slater and Ira Zuker.

and Ira Zuker. George Ponser, who has been serving in the capacity of business manager these past years, announced to the membership that he had resigned, effective March 1. Eli Kasper has been appointed as temporary business manager. Kasper has been for-

liams Manufacturing Company in an executive capacity.

Further details will be forthcoming in next week's issue of The Cash Box. "It's What's in THE CASH BOX That Counts"

merly connected with the coin machine business in California and New Jersey.

# Wurlitzer to Build New Plant in Corinth, Miss.

CHICAGO—R. C. Rolfing, president of The Rudolph Wurlitzer Company, announced from the Company's executive offices, this city, that the formal contract for a new, modern plant to be built at Corinth, Mississippi, had been signed. The primary use to which the plant will be put is the manufacture of the company's latest product —the Wurlitzer Electronic Piano, now being built in a leased plant at Corinth.

Cornth. The new plant will be constructed on a suitable site just south of the City of Corinth, and will contain approximately 100,000 square feet of floor space. It will be modern in every respect and will be equipped with the latest high production machine tool equipment obtainable.

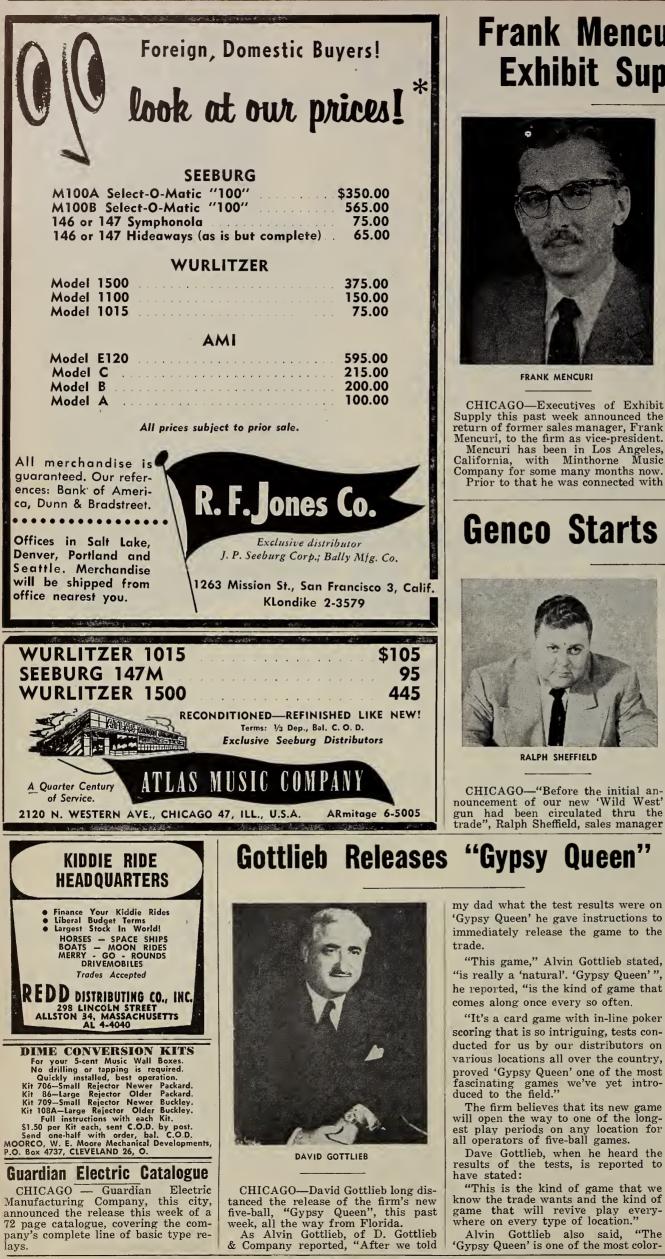
Rolfing estimates that ground breaking ceremonies will take place about June 1, 1955, and that the building will be completed, ready for occupancy about December 1, 1955.



In addition to all the latest equipment, we have thousands of International reconditioned machines available for your selection, including Pin Games, Kiddie Rides, Music Machines, Arcade Equipment and Shuffle Alleys.

CABLE US FOR SPECIAL PRICE LISTS. Parts and Service Manual Available.





## **Frank Mencuri Returns to Exhibit Supply as Veep**



FRANK MENCURI

CHICAGO-Executives of Exhibit Supply this past week announced the return of former sales manager, Frank Mencuri, to the firm as vice-president. Mencuri has been in Los Angeles, California, with Minthorne Music Company for some many months now. Prior to that he was connected with

Chicago Coin Machine Company of this city as sales manager.

Prior to his position with Chicago Coin Machine Company, Frank Mencuri had been sales manager for Exhibit Supply.

Exhibit Supply's executives reported:

"We are extremely proud to announce that, after some negotiation, Frank Mencuri has returned to our firm in the position of Vice-President.

"His long experience here qualifies him most completely for his new post. He will take an active part in all sales direction for our firm.

"He will, at the same time, move back to Chicago and, thereby, be on the ground floor right in his own of-fices at Exhibit Supply where all of our distributors and all operators can visit with him."

It is also reported that Mencuri is happy to return here in this new exec-utive capacity for Exhibit Supply. As vice president of the firm he will be in position to help with many of the plans and programs of this noted manufacturing firm.

## **Genco Starts Six Day Week**



CHICAGO-"Before the initial an-ouncement of our new 'Wild West' gun had been circulated thru the trade", Ralph Sheffield, sales manager

Alvin Gottlieb also said, "The 'Gypsy Queen' is one of the most color-

"The

of Genco Manufacturing & Sales Company, reported this past week, "We were immediately backlogged with orders."

He further stated, "this has started us off on a six-day work week and, at the same time," he advises, "we are adding at least fifty more assemblers, and as many more as we can employ, in an effort to step up production to meet the demand which we are enjoying."

Sheffield elatedly reported, "Wher-ever I have traveled so far, the reception for our new 'Wild West' gun has been tremendously enthusiastic.

"We have even received cables from Hawaii and from Japan advising us to ship as fast as possible.

"We are receiving orders from almost everywhere in the nation in large quantity", Sheffield says.

"All our first production schedules have been pitched out and, each time we plan a new schedule, we have to add onto this new one in an effort to somehow meet the demand.

"We only hope", he claims, "that, within the next few weeks, we shall be somewhat caught up to the orders we already have, and those that are com-ing in each day, where we will be able to supply everyone some of the guns.

"We are doing our level best", Shef-field promises, "to meet all demands and to supply some of our 'Wild West' guns to everyone who has ordered and to those whose orders are coming in each day."

ful and attractive games we have ever presented to the market. "It stands out like a shining light in any location. It instantly attracts attention from all players. It gets marvelous comment because of its out-standing heavity play appeal and apstanding beauty, play appeal and appearance."

Shipments are already on the way to all the firm's distributors and initial orders are reported to have been greater than ever before.

tanced the release of the firm's new five-ball, "Gypsy Queen", this past week, all the way from Florida. As Alvin Gottlieb, of D. Gottlieb & Company reported, "After we told

"It's What's in THE CASH BOX That Counts"

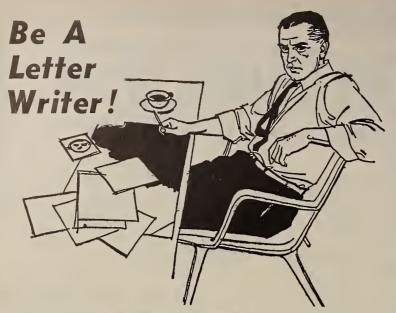
The Cash Box

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February 26, 1955



"It's What's in THE CASH BOX That Counts"



#### **By JAMES T. MANGAN**

James T. Mangan, known affectionately thruout the coin machine industry as "Jim," is the author of one of the most famous essays ever published in America, "Write A Letter!" The essay originally appeared in Advertising Age, was translated into every language and distributed all over the world, and finally was officially adopted as a theme of the United States Post Office. Jim is noted for the number of personal letters he himself writes, so when he prescribes letters for you, he knows what good medicine they are.

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3. THE LETTER IS STARTED If you've gone this far, your letter is STARTED! Don't waste the envelope, don't waste the stamp, don't waste the addressing—put some-thing inside! What should you say? Look—maybe at this juncture you feel like a moron. Your handwriting is awful, your English is miserable, you're unable to think of a single thing to write down. You're convinced your representative in Washington will regard you as an imbecile. Are you going to quit because you're illiterate, are you going to forget about this whole business because you're not eloquent? STOP RIGHT HERE. I personally have seen many letters written to congressmen. None were literary gems. Nearly all were crude, even childish in appearance, and the handwriting was so terrible that the recipient had trouble deciphering the contents. But oh how powerful such letters are! The cruder the better! The more ungrammatical, the more sincere! Every mistake in the writing is like a drop of blood. The Senator or Congressman is more swayed by a letter from you—who does not know how to write—than from any professional letter writer. You are the people, you are his constituent, you are his very existence! 4. NO EXCUSES Your excuse for not writing letters has been you can't write them. Now

you are his very existence:
4. NO EXCUSES
Your excuse for not writing letters has been you can't write them. Now you see you have no excuse! Surely you can write—or print—or scribble a message like this: "I'm against that music bill—it will put me out of business." Or: "You're for the people—so you should be against that music bill!" Or: "I voted for you. Now it's up to you to save my small business which I think the music bill will destroy!" See how short, how crude you can make the letter. Sign your name. Maybe put in a P.S. "Please answer!" Make the receiver of that letter do more work in thinking about it and answering you and worrying about you that you put into the sending of it. 5. IT'S A GAME
Make a game out of letter writing and start the first game by sending

5. IT'S A GAME Make a game out of letter writing and start the first game by sending the first letter off today. Just make that first stab, mail the letter, put in the mail box personally, and then realize how great and grand you feel.



The MOA convention in Chicago March 28, 29, and 30 is one of the biggest topics of conversation along coinrow these days. It already looks as though we'll have the largest representation from the West Coast that we have ever had. Operators, distributors and diskery heads are already making plans to attend the affair. Whether you plan to go by plane, car or train we suggest that you make your reservations early. Advance reservations are already pouring in at the Hotel Morrison in Chicago and a lot of local coinmen are going to get left out unless they make all arrangements right away.

going to get left out unless they make all arrangements right away. Reports from all the local coinmen indicate that business throughout Southern California is hitting an all-time high. For the past several weeks orders for new and used equipment have been pouring in at all the West Pico distributors' showrooms. Operators are more optimistic about the future than ever before and many of them are now in the process of extensive ex-pansion programs. Some of the bigger operators are expanding their terri-tories by buying up small routes and setting in newer equipment. With all this the talk of dime play is heard from all sides and the time is becoming ripe for a plan to be presented whereby every operator in the city would make the switch. switch

NEWS TIDBITS:—A new phase of the coin machine industry is now coming into its own throughout the West. A surprising number of people are entering into the field and are buying hot drink along with all types of merchandising machines. Operators of music and games are also looking to this phase of the industry as a source of a new profit opportunities. Al Silberman of Badger Sales Company says that he is amazed over the incredible volume they have been getting on "Sodashoppe's" coffee and hot chocolate machine.

Bales Company says that he is amazed over the incredible volume they have been getting on "Sodashoppe's" coffee and hot chocolate machine.
DISTRIBUTOR DOINGS:—Dave Wallach has been appointed as the new sales representative for C. A. Robinson & Co. Al Bettleman and his wife return this week from a Hawaiian vacation. Now commanding the center of attention at the C. A. Robinson showrooms is United's "DeLuxe Lightning" Shuffle Alley. Charley says that interest in the new game has been so great that he's completely sold out and anxiously waiting for another shipment. . . . SIERRA DISTRIBUTORS:—Walt Peteet, field service engineer of The Rudolph Wurlitzer Co., is in town. He has been out on a sales trip with Jack Dolan to San Bernardino, Riverside, Victorville, Barstow and other outlying cities. . . . Special showings of the new Wurlitzer "1800" in Bakersfield and San Diego were very well received by the operators, it was reported by Wayne Copeland. He added that both showings drew a very large attendance and that the phono was enthusiastically accepted at both events. . . . MINTHORNE MUSIC CO:—Hank Tronick says that things have really been poppin' with sales hitting its highest peak in several months. Hank now has a plaque hanging on the wall of his office which reads, "Everything I like is either immoral, illegal or fattening," which was presented to him by The Minthorne employees. . . . Jean and Dolores recently returned from Chicago Coin factories. . . . The Minthorne's held a display of Seeburg 200 "Select-O-Matic" home units and hi-f equipment at the Audio Fair Feb. 11th thru 13th at The Alexandria Hotel which was attended by a record throng. . . . . PAUL L. LAYMON & CO:—Lucille Laymon celebrated her birthday recently. The whole Laymon crew turned out in force to wish Lucy a happy birthday and Paul presented her the keys to a brand new Lincoln "Capri" which his high have the Badger showrooms. Fred Gaunt reports that the operator reaction to the new gun has been most gratifying and that he suppe

OPS JOTS:—Local coinmen were surprised to learn that Stanley Turner is now a sound engineer at The Metro-Goldwyn-Mayer Studios. . . . Quay Sar-geant left for Mexico City on a business trip last week. . . . We're all most happy to hear that San Bernardino operator Roland Nowka is recovering after a rare operation. . . Lyn Brown has purchased Sam Gabler's route of kiddie rides. . . George Kirby and Jack Neel, Riverside, both trekked in along coinrow last week to take care of business. . . Noble Craver and Slim Crock also drove in from San Diego. . . Other out-of-towners included Carl Lykke, Santa Ana; E. Fred Ross, Pasadena; Mat Ferraro, Downey; Jerry Baker, Glendale; Johnny Knowles, Long Beach; George Kohler, Redondo Beach; Clayton Ballard, Glen-dale; and Barney Smith, Bellflower.

dale; and Barney Smith, Belinower. Coinrow Doings:—Phil Robinson was commenting about his trip to Mexico. He says that they have several arcades down there around the resort areas. Most of the equipment in these places is very old and dilapidated but seem to do a very good business. He added that Mexico could be developed into a tre-mendous export market if the cost of importing machines into the country wasn't so high. . . . Sam Ricklin of California Music Company attended the luncheon at The Town House for Vaughn Monroe . . . George A. Miller came down from Oakland for the Feb. 15 meeting of The California Music Merchants Association, Los Angeles Division, which was held at The Hotel Gaylord. The next meeting is slated for March 15th.

YOU HAVE DONE SOMETHING FOR YOURSELF AND FOR YOUR INDUSTRY. You are no longer a "Let-George-Do-It" individual; you are a free, independent, proud American who believes in fighting for his own rights! You'll immediately think of writing another letter tomorrow—you have some better thoughts to put in it—it will be a better letter. You suddenly realize that you're SOMEBODY, somebody who is dictating to men who have sworn to represent and protect you. If they don't hear from you, they don't know you exist; but if they do hear they will very soon go to work for you

you, they don't know you exist, but it they do include they do not know you exist, but it they do not a subsequent article. I'll have more to tell you about letter writing in a subsequent article. All I want now is to have you write your first letter. I can't write it for you and neither can anyone else. It's up to you. Do you care enough about your own survival to let one little, crude, unfancy letter stand in the way?

The Cash Box February 26, 1955 Page 51 EXCITING NEW THRILLER! chicago coin's Ant 2 1 8 4022 8 2 2 0 141 BOWLER NEW 500 338 5 6 406 228 5 min 6 7 8 6 5 6 5 SUSPENSE "ARROW-LITE" FEATURE! Strike Soare MATCH PLAY MATCH AN ARROW TO NUMBER, STAR AND CROWN FOR THE ULTIMATE IN AN ADDED EXCITING SCORING FEATURE! TWO GAMES IN ONE! Easily Adjustable from "Flash-O-Matic" to Advance Scoring! \$ "Flash-O-Matic" SCORING! Vith Traveling Score Lites In Formica Playfield! FOUR DRUM SCORING All 4 drums operate to score! chicago chicago coin's Player by Timing His Shot When Highest Score is lit on the Formica Playfield Gets as Much as 800 for **CRISS CROSS** TARGET a strike in Each Frame! Regular or Match and Free Play! 1725 W. DIVERSEY BLVD. CHICAGO 14 MACHINE COMPANY w



Business was reported real good here despite the fact that Dallas had the coldest weather so far this season. Mercury dipped to 17 degrees. Everyone also busy trying to get by without getting the flu virus that has hit Dallas and the surrounding territories. . . . Frank Emerson in town not only is he expanding his route with the new phonos-but also buying new pick-ups with hydraulic lifts for all his men. . . . Eugene Rippen of Good Time Music Company in Dallas busy passing out cigars-proud father of brand new son. ... Pete Purvis from Stephenville in making new purchases.... Garland Delamar of The House Of Jive in Waco reports business is real good. . . . Jack Williford back to work after his accident. He is seen driving a new panel truck around town these days. Jack says business is good and plans on expanding his route within the next couple of months. . . . Some of the customers seen around S. H. Lynch Co. making purchases were Guy Kincannon of Waco; Jimmy Bounds of Mexia; Jack Sprott from Temple; Jimmy Dastet from Shreveport, La.; Buddy Clem from Paris, Texas, and Jimmy Garrett. Jimmy has been ill with the flu, but feeling much better, was in purchasing new equipment for his route. He says business is very good. . . . Congratulations to Rowland's in Ft. Worth upon moving into its new modernistic shop. . . . Charlotte Stockton leaves Crump Company and record business after eight successful years-Julia Cross succeeds as manager. . . . Wayne Allen of Lubbock making regular trips to Dallas to pick up records for his two shops.... Sorry to hear Mrs. Bill Mosley of Dallas back in hospital.... George Friedel in town. Just out of the hospital for the first time. Been sick for several weeks.... W. C. Stack, Gainsville, Texas in town and reports good business.... Ray Robbins, Robbin's Music Company, Tyler, Texas in town buying new equip-ment. Reports such good business that he plans on expanding his route.... Herb Rippa buying new equipment. Reports January business the best January he has had in quite some time.... W. D. Wiggins, Wiggin's Music Co., Mc-Kinney, Texas in town buying new equipment. Reports things booming both in McKinney and Denison, in which he has a large operation.... J. B. Howdyshell, Howdy Music Co., Dallas, Texas reports business good—must be true, saw him driving a new automobile this week.... Frank Sachael, Dallas has been ill for the last couple of weeks, but is up again and reports of his plans to expand his route.... Benny McDonald was over buying records (Star Coin Machine). Business doing real good down in Longview, Texas... Fred Ellis of Waco sporting a new car.... Mr. Burt of Big D Music Company moved into his brand new home. to hear Mrs. Bill Mosley of Dallas back in hospital. . . . George Friedel in town.

### **Brandt Distrib Co.**

ST. LOUIS, MO. — Pete Brandt, Brandt Distributing Company, this city, pictured with Keeney's "Sportsman" gun displayed in his showroom. Pete (left) is seen with operator

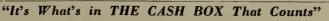
Pete (left), is seen with operator T. D. Butcher, Jr., and V. N. Allbritten, southern regional representative for J. H. Keeney & Company.

### New Coin Change Maker

LIVONIA, MICH.—Klopp Engineering, Inc., this city, announced a new coin change-maker, which can be mounted on the wall, counter or stand.

Four models are available for providing change for quarters, dimes and nickels, and special models for dispensing tokens.

The firm manufactures electric and manual coin sorting and countingpackaging machines.



AMI, Inc., Bally Manufacturing Co., J. H. Keeney & Co., Permo, Inc. 593 10th Ave., New York 18, N. Y., LO 4-1880 221 Frelinghuysen Ave., Newark 8, N.J., BI 3-8777 181 Pleasant St., Hartford, Conn., JA 7-4470 If you have

-NOW DELIVERING-

THE BEST in ....

**GAMES** and **MUSIC** 

Model 64 77

Bally MYSHC BOWLER

For Good Buys In Used Machines, Write:

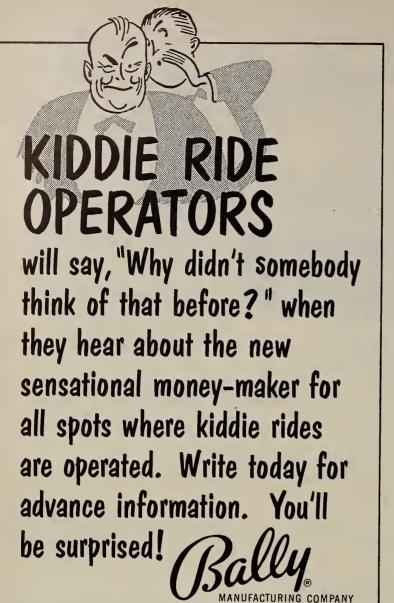
SALES COMPANY

Factory Representatives for:

RUN

PHONO





2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS



In talking with Jack Tureman of Hermitage Music, AMI Distributors, this city, just learned that Russell Daniels is in the Mid State Baptist Hospital after a serious auto accident. Jack also mentioned the fact that Harold Bradley, Bradley Amusement Co., Cookeville, Tenn., was killed just recently in an auto accident enroute to Nashville. Jack says the new AMI Hi-Fi is flyin' high! ... Tommy Tomlin, Tommy's Distributing Co., here, all ready for visit to the MOA Show in Chicago next month. Tommy expressed his desire and wishes for the ops in this area to put a stronger push toward the dime play. . . Gene Hill one of the owners of H & H Amusement Co. just home from the hospital after an operation. . . . Pee Wee Long of Frank Swartz Sales Co., mashed his foot recently while loading a machine into a truck. M. C. (Nap) Tomlin was helping load the truck when the accident occured. . . . K. S. Brake, owner-manager, and Woody Thomas, sales rep for Rock City Amusement Co., really pleased at the big turnout and acceptance of the new Wurlitzer "1800" show the company staged recently. Among some of the folks in the trade who got around to visiting the Rock City showing included: Mr. & Mrs. George Haynes, Haynes Amusement Co., Murfreesboro, Tenn., Jimmy Claxton, Claxton Amuse-ment Co., Nashville, L. C. Waddell of Chattanooga, Tenn., Mr. & Mrs. J. Lester Coleman, J. Lester Coleman Co., Tullahoma, Tenn., Sonny and Jimmy of N. M. Burns Co., Tuscumbia, Ala. and Howard Blue of Langston Amusement Co., Chattanooga, Tenn. Chattanooga, Tenn



Biloxi expecting a big Spring and Summer season. Most of the spots have installed new big glass fronts and the operators have their equipment in A-1 condition ready for '55. Operators have bought bowlers, guns and arcade pieces by the truckload. . . John Treuting reports he has all new machines. . . . L. G. Brand, Charles Hurley and T. G. Meador all reports a good winter season. . . John Pettus down in Florida sunning himself with Devoi Calbet of Sports Center. . . Charles and George Morrison busy getting their locations ready. . . M. L. Thiac, Coast Cigar, Biloxi, waiting patiently for some new equipment to arrive. . . John Evans, Gulfport, getting ready for the coming season. John operates music, amusement and vending machines.



February 26, 1955



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Once again we must report that the changeover to Dime play here on phonos is progressing most satisfactorily. With each succeeding week, not only are more machines being converted to 10c play, but more operators are following suit. Phonograph d.stributors here report that the sale of conversion units keeps increasing week by week. Let's keep at it, fellows, until every machine in the big city is on dime play—and you can then know you are operating your business at a profit.

As we go to press with this column (Thursday night), music operators in the Boston, Mass., area are meeting to talk over dime play. All in this territory are convinced they must change over. . . . Sam Gensburg and Jerry Koci from Chicago Coin Machine Co. visit at their distributor, Al Simon, Albert Simon, Inc., for a few days this week. Al, who doesn't have the time to take a vacation of any length, runs up to the Catskill with his family for a long week-end. . . . Fran Sanchez, secretary at Seacoast Distributor, showed enough improvement this week so that the docs permitted her to go home. Fran was involved in a serious auto accident some weeks ago. Dave Stern out of town when we called, but Bob Slifer tells us biz good on both the Rock-Ola phono and "Jukette" home non-coin operated phono. . . . Hymie and Harry Koeppel, Koeppel Distributing, take time out from the shipment of reconditioned music machines, to repaint and redecorate their quarters. Their showrooms shone this week-—next week their offices get the treatment. . . . Mike Munves busy shipping many arcade machines to foreign nations. He wonders how he'll be able to take care of everyone when orders start flocking in from arcade owners here, who usually start clammering for machines for their Spring openings. . . Phil Simon, local music ops vacationing in Miami Beach. . . . Mace Pollay another of our local music ops vacationing in Miami Beach. . . . Meyer Parkoff, Atlantic-New York Corp., out seeing the trade when we dropped in, leaving the office in the capable hands of Murray Kaye and Nat Solow. Harold Saunders, Atlantic's Brooklyn salesman, handing out the seegars—it's a boy, born Sunday, Feb. 13. His second. \* \* \* \* \*

the seegars—it's a boy, born Sunday, Feb. 13. His second. \* \* \* \* \* \* \* Joe Young and Abe Lipsky, Young Distributing, looking towards their next "Wurlitzer Service School" on Monday night, Feb. 21. "Our first class drew some 55 operators and their mechanics" said Lipsky, and from what we hear, we'll be entertaining over 100 at the Feb. 21 class." . . Harvey Rothen-berg, Mand Vending Corp., Whitestone, L. I., music and cig machine op, on the street buying equipment. . . Lou Wolberg, Runyon Sales Co., fighting a virus, came in to work the early part of the week, but just couldn't make it, and had to leave during the day—and stay out the rest of the week. Barney (Shugy) Sugarman and Ed Burg of the Newark, N. J. office in Chicago visiting the factories. . . Bob Jacobs, National Amusement Co., shows Williams' "Safari" on his floor, and reports ops going for it in a big way. . . . Leslie Distributors, one-stop record shop, which is now located in the midst of coinrow, a boon to ops. They can now drop in while seeing the machine whole-salers, saving considerable time. Bernie Boorstein of Leslie very happy about it, as his biz is away up. . . . Ed Hanna, Utica, N. Y., coinman on the street. . . . Heard a conversation between two executives of one of the wholesalers. Be-cause of the stress of business, both of them pretty tired out. One claims all employees should be given four weeks vacation during the year—two weeks in the summer, and two weeks in the winter. The other would also like to see a policy of four weeks vacation—but says it should be divided into four one-week periods, one each three months. . . . Coinmen anxious to see the new Airlines Terminal building completed. One of the reasons is that they expect several fine eating places to open. There aren't any in the neighborhood at this time.

MUSIC OPS: BE SURE TO READ THE SEVERAL EDITORIALS IN THIS ISSUE ABOUT THE ASCAP SPONSORED RECORDING BILLS NOW IN CONGRESS. IT IS IMPERATIVE THAT EACH AND EVERY ONE SEND A TELEGRAM — AND WRITE A LETTER.



Despite the cold snap which brought below zero temperatures in this area many operators made the trip into the Twin Cities to pick up equipment and supplies for their routes. The cold snap made some of the boys think about heading south for the sun and warmth. . . . Bob Leonard and Richard Jones of Minneapolis came back from a vacation down in sunny Puerto Rico and encountered 18 below weather on their arrival back home. . . . Walter Witt of Minneapolis has just returned from California. Besides a little rest the main purpose of Walter's visit to the west coast was to see his son Walter Jr., who is in the Army, embark for Korea. . . . Things must have been all caught up at Ashland, Wis. to enable Leo De Mars and son Jim to make a trip into the Twin Cities together. Leo was seen looking over the latest in bowlers . Curtiss Anderson of Fosston, Minn. and Don Englich and in rifle galleries. . of Theif River Falls, Minn. made the trip into the Twin Cities together. It saves gas that way.... John Galep of Menomonie, Wis. was seen looking over the new bowlers.... Buzzing in and out of town again, quick like a bunny, was Andy Benna of Ironwood, Mich. He must keep warm that way in this cold weather. . . . Bill Powers, Powers Amusement Company, of Sioux Falls, S. D. was seen purchasing a new phonograph for one of his locations. . Recent visitors to the Twin Cities were Jack Lowrie of Lake City, Minn.; Al Eggermont of Marshall, Minn.; Bill Arndt of Long Praire, Minn.; Dick Grant of Mound, Minn.; J. A. Redding of La Crosse, Wis.; Pete Wornson of Mankato, Minn.; Jeff Kost of St. Cloud, Minn. and Frank Coubal of Bloomer, Wis.

"It's What's in THE CASH BOX That Counts"



Most important is for every single juke box operator in Chicagoland to heed the statements appearing in this issue and get all the wires and/or letters on the way today to his Congressman, to Senators Paul Douglas and Everett M. Dirksen (by the way Sen. Everett M. Dirksen is on the Senate Judiciary Committee) and to Sen. Harley M. Kilgore (Dem., W. Va.) who is Chairman of the Senate Judiciary Committee, as well as all the other Senators on that Committee. Not only wires and letters from each operator, but from all of his employees, location owners, friends, and everyone else. Thousands on thousands of letters and/or wires must be rushed to Washington right this very minute. Or else.

Mickey Schaefer of All States became a very, very happy papa this past week. His very charming wife gave birth to little Abby Lynn Schaefer. And right on Lincoln's Birthday, Feb. 12. . . . A low, low bow to a very grand, grand person who is tremendously helping build respect, prestige and good will for all in the juke box biz here—Robert E. (Bob) Gnarro of ABC Music Service who again was the one called on to donate a phono for a very outstanding cause. This makes over 50 phonos Bob has already donated. . . . Thanks to Ralph Sheffield, Genco's sales manager who, in between cable orders for their new gun from Japan and Honolulu, and orders from all over everywhere else, took time out to say, "The Cash Box' is definitely the 'Bible' of our industry."

Barnet (Shugy) Sugarman of Runyon Sales in town this past week and, from a little conversation we learned his very charming Mollie can look forward to a wonderful surprise. . . . Ed Levin of ChiCoin all excited this past week over the grand manner in which their brand new "Arrow Bowler" was so instantly accepted by all the firm's distribs. . . . Avron Gensburg and Sam Lewis over at Genco on the job hiring more employees and instituting a six day work week to try and catch up with the backlog of orders for their new "Wild West" gun. . . Ed Burg of Runyon Sales, Newark, N. J., also in town this past week, waded right thru a complete steak dinner of many courses and then, believe it or not, when everyone else was having coffee, ordered a big bowl of onion soup. Asked, "How come?" Ed answered, "Well, they're all talkin', so I might as well be eatin'".

Paul Calamari, one of Bally's fine engineers, has a 12 year old son who is already tops in basketball. Kid scored 21 out of his team's 28 points in their last game. . . New York's Phil Greenstein, who came here to learn about machines from engineers, was not only amazed at the size of the factories, but almost became a real mechanic while here. . . Is it true? That his full name is: William Jonathan Donald O'Donnell? Well whaddayaknow! . . . Cut in on his phone at last, all Bill DeSelm had to say was, "Busy? Brother, we're busy up to here in alligators. So busy haven't even time for lunch these days". Heard that Al Thoelke and Johnny Casola beating the bushes thruout the oil mires of Oklahoma. And Ben Becker skidding his way thru N. Y. State.

Don and Nancy Moloney had a date to spend a vacation in New York City this past week with Milt and Phyllis Marmer. This would have been Nancy's first thrilling visit to the Big Town. And then Don and Nancy's little darlin', Mary Ann, took sick and the trip had to be cancelled. Here's hoping that Mary Ann Moloney's feeling fine and that the kids will be on their way to N.Y.C. this week. . . . Bally's Bob Breither, looking at some of the young guys with crew cuts 'round the Sherman, rubbed his head of scalp and cracked: "I've got a crew cut, too, but the crew bailed out". . . . Sammy Strahl of Pittsboigh, whom many here will remember, has done gone back into the coinbiz, after all these years of absence. was in the radio parts field. . . . Jack Nelson says, "We're so busy here at Bally we only hope that, one of these bright and sunny days, we'll be able to catch up with the orders".

days, we'll be able to catch up with the orders". George A. Miller sends in pic of a phono located in the Bank of America in Oakland, Cal. playing for dimes for the "March Of Dimes", and writes, "The Cash Box' deserves a great deal of credit for calling the 'March Of Dimes' to the attention of the nation's music operators. I have followed thru on The Cash Box' suggestion and the 'March Of Dimes' will be a permanent yearly program for M.O.A." Also enclosed was big story in "Oakland Tribune" featuring pic with juke box. "Oakland Tribune," by the way, is big paper owned by Senator Wm. F. Knowland's father. . . . Ron Pepple of Northwest Sales, Seattle, writes us he's on his annual trek to: "Anchorage, Fairbanks, Seward, Cordova, Juneau". That's 'way up in Alaska. You guys who think it's cold here in Chicago should try this trip, especially in February. It's really cold up that' Like 40 below or so. Howie Freer at Empire. in the midst of the day's busy rush with Cil Kitt

up thar! Like 40 below or so. Howie Freer at Empire, in the midst of the day's busy rush, with Gil Kitt on longdistance phone calls, one after the other, and with Joe Robbins dashing about the place, looks longingly out the window and quietly says, "It's gettin' warm again—so golf can't be too far away".... Talk about kids growing up, Herb Oettinger was telling us the other day how, most of the time, he hasn't a car to drive anymore. Seems like Mrs. Sarah Oettinger needs her car for shopping. So the kids grab for Dad's bus. And away they spin. Leaving the old man (Hoibie Oettinger) to walk to work.... With his fingers crossed and his eyes closed in prayer, said Paul Huebsch over at Keeney this past week, "We may start shipping our coffee vendors this week—maybe". Loe Kline and Wally Finke and without either of them being present

"We may start shipping our coffee vendors this week-maybe". Joe Kline and Wally Finke, and without either of them being present, getting some terrific compliments for their marvelous selling ability from Chicago Coin's execs. . . Wayne Bradfield of Rock-Ola advised that Jose Romero's son, from Mexico City, at the Rock-Ola plant looking things over, just as Dave Rockola comes back from his vacation-looking like a million. . . . Alvin, Nate and Sol Gottlieb joined together as a trio to sing out with, "It's a natural. The one that comes along once in a blue moon. We mean our new 'Gypsy Queen' and it ain't too soon." So, after some longdistancing to Dave Gottlieb in Miami, the order to "release" was given. And everyone happier than anything.

Every Chicagoland operator is urged by this column to immediately, but right this minute, sign up everyone of his locations on a lease contract. This will halt "partnership returns" demanded from some ops by Internal Revenue Here's what Leo. J. Freidel, routeman for Gordon Stout Company, Pierre, So. Dakota says about ROCK-OLA Hi-Fidelity Music



Gordon Stout Co. Pierre, So. Dakota

"You asked me how I like the New Rock-Ola. One thing sure, they cause us no trouble at all. It is a small neat package that fits in well anywhere. Hi-Fi has now been added to keep pace with popular fancy and in my five years experience with the Gordon Stout Company, Rock-Ola has always been one of our favorite machines."

LEO J. FREIDEL





### CHICAGO CHATTER (Cont.)

Dept.... W. E. (Ed) Hall just sent out one of the biggest and most interesting mailings we've ever received from Exhibit Supply. A truly collosal job. And chock full of info for Exhibit card vendor owners all over the world. (Congrats, Ed, on a very grand job).... Sam Stern and Harry Williams getting together in an important conference re: 10c pinball play. They're planning to meet with all pinball ops and associations and urge everyone of the pinball men to switch to 10c play.... Arcades 'round town ain't complaining —regardless of the zero weather. Reported one arcade man, "Funny how they'll flock into an arcade to while away the time while the snow and wind bluster about."

HAPPY BIRTHDAY THIS WEEK TO: Bert Lane, Miami, Fla. . . . Lawrence E. Paulson, Grand Rapids, Mich. . . . John A. Ruggiero, San Francisco, Calif. . . Ozzie Truppman, Miami. Fla. . . . Herschel Taylor, Belleville, Ill. . . . Herman C. Creswell. Milan, Tenn.

Discussing the famed New Orleans Mardi Gras, Bill DeSelm made this remark this past week, "It's like two solid weeks of New Year's, where even nondrinkers lose"... From all indications better get your reservation at the Morrison Hotel right away. That is, if you want a room to sleep in, while the MOA convention is under way on March 28, 29 and 30. From reports, rooms are going fast... After Tho't: "A little neglect can breed great mischief". CLASSIE

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GLASSIFEED ADVE.	RIISING SECTION	CLASSIFIED ADVE	RTISING SECTION
WANT—Bingo's, also late madel shuf- fle alleys for resale. Call or write giving best prices. FRIEDMAN	WANT — Northwestern 49's; Challen- gers; Pike's Peak; Kicker's and Catchers; Weigh Scales or any other penny games or equipment in Can- ada for resale. Will pay top prices in any quantity. Write, phone or wire. MOCHUK ENTERPRISES, 81 INDIAN ROAD, TORONTO, ON- TARIO. Tel.: LO 4722.	WANTED — Show Boats; Frolics; Beach Club; Late model Seeburgs; Atlantic Cities. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVE., SAN FRANCISCO 2, CALIF. Tel.: MArket 3967.	FOR SALE—Attention Arcade Owners. Four current model International Mutoscope Drivemobiles, used only 3 months. Guaranteed like new. Save \$300 from list. Write or Call for prices: SHELDON SALES, INC., 881 MAIN ST., BUFFALO 3, N. Y. Tel.: LIncoln 9016.
AMUSEMENT CO., INC., 2009 MAIN ST., COLUMBIA, S. C. Tel.: 6-4913. WANT—A Swedish buyer wants offers of Evans Ten Strike or Bolascore and Rock-Ola Ten Pins. One or	WANT—Used Records. Highest prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33-1/3 RPM) in quan- tity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36, N. Y. Tel.: JUdson 6-4568.	WANT—Late model phonos. Prefer- ably Seeburg 100's. Will pick up within 300 miles. Write, wire, phone: KOEPPEL DISTRIBUTING CO., 629 TENTH AVE., NEW YORK, N. Y. Tel.: CIrcle 6-8939.	FOR SALE—Attention wholesale buy- ers: AMI E-80's and E-120's, like new. Contact us. Let us know your needs. COPELAND DISTRIBU- TORS, 900 NORTH WESTERN, OKLAHOMA CITY, OKLAHOMA.
want-Bingos and Gottlieb 5-balls for resale. Send Prices. H & H DIS-	WANT — Juke Box; Game Route, priced to \$15,000. Write BOX 336, THE CASH BOX, 26 WEST 47th STREET, NEW YORK 36, N. Y.	WANT—For Export. Quantities of the following models: Seeburg M100A; Wurlitzer 1100 and 1250. Telephone collect. DAVIS DISTRIBUTING CORP., 725 WATER ST., SYRA- CUSE, N. Y. Tel.: SYracuse 75-5194.	Tel.: FO 5-3456. FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40-word
TRIBUTING, 1626 3rd AVENUE, MOLINE, ILL. Tel.: 4-6703. WANT—Distributors—Just released! "I Threw Away A Diamond" (For A Worthless Piece Of Glass) featuring Hank Trotter's Happy Rangers.	WANT — Any quantity post-war Wur- litzer Phonographs, Models 1100, 1250, and 1400. Also Seeburg M100—78 and 45. Wire, write, or phone: BUSH DISTRIBUTING COMPANY, 286 N. W. 29th ST., MIAMI, FLORIDA.	FOR SALE-Spot Lites \$65.00; Beach	ad in this section plus a free full year's (52 weeks) subscription to The Cash Box "The 'Bible' of the Coin Machine Indnstry." Send your Check for \$48 today plus your first 40-word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 36, N. Y. (Phone JU 6-2640).
WANT—For resale—22 ft. Rockola— American or National Shuffleboards	WANT — Mills Panorams — any quan- tity. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. Tel.: GArfield 3585.	Clubs \$250.00. TOLEDO COIN MA- CHINE EXCHANGE CO., 814-816 SUMMIT ST., TOLEDO, OHIO. Tel.: ADams 8624.	FOR SALE—1 Seeburg Bear Gun (Re- finished) \$125; 1 United Havana \$295; 1 United Tropics \$195; 1 United Leader \$65; 1 AMI-C (40
Late Bingo Games Shuffle BowlersLee Mfg. Carousel. State best price and condition first letter. STANLEY AMUSEMENT COM- PANY, 1523 BROADWAY, TACO- MA, WASHINGTON. Tel.: BR. 3663.	WANT — Bingos, late model Shuffle Alleys. For Re-sale. Send list. Have all types of amusement equipment for sale. DAVE LOWY & CO., 592 TENTH AVENUE, NEW YORK, N. Y. Tel.: CHickering 4-510.	Lites \$60; AMI Model C \$235; AMI Model D \$325; AMI Model D-80 \$465; Seeburg 100-78 \$365; Rock- Ola Comets \$795; AMI Steppers \$19; 5/10c Boxes \$10; 5c Boxes \$5; 3020 Boxes \$15; 219 Steppers \$15; Seeburg 5/10/25c \$18. H & H	selection) \$225. AUTOMATIC AMUSEMENT CO., 1000 PENNSYL- VANIA ST., EVANSVILLE 10, IN- DIANA, Tel. 3-4508.
WANT — Phonograph records made before 1940; any quantity or dealer stock; \$150 to \$300 per thousand; will inspect if required. Some labels wanted are Brunswick; Victor; Vocalion; Paramount; Gennett;	WANT — Frolics, Rodeo, Circus, and Showboats, Seeburgs, Model BL's C's. FOR SALE—10 3-4-5's. Make offer. NOBRO NOVELTY COM- PANY, 538 BRYANT STREET, SAN FRANCISCO 7, CALIF.	MUSIC DISTRIBUTING, 1626 3rd AVE., MOLINE, ILL. Tel.: 4-6703. FOR SALE—Rock-Ola 1436, 120 selec- tion, 78 RPM, \$400 each; Wurlitzer 1450, \$375; AMI E-120 \$595 each; Model 5204 Wurlitzer 104 selection	ters, Coin Counting Combinations, Coin Changers, Coin Wrappers, Parts and Supplies. We carry a complete line of these products, GLOBE DIS- TRIBUTING CO., 1623 N. CALI- FORNIA AVE., CHICAGO 47, ILL. Tel.: ARmitage 6-0780.
Bluebird; Champion. JACOB S. SCHNEIDER, 128 W. 66th STREET, N. Y. C. WANT—Your nsed or surplus records all speeds. 45's our specialty. We buy all year round and pay top	WANTED—For Cash, up to 15 Mills Panoram's. Must be in good work- ing condition and good cabinets. Write or call: MONROE COIN MA- CHINE EXCHANGE, INC., 2423 PAYNE AVENUE, CLEVELAND 14, OHIO. Tel.: SUperior 1-4600.	Wall Box \$40 each; Model 252 Wur- litzer 104 selection Stepper \$20 each. WERTZ MUSIC SUPPLY COMPANY, 1013 E. CARY ST., RICHMOND, VA. Tel.: 7-3021.	FOR SALE — Refinished and com- pletely overhauled and ready for location. Classics \$159.50; Clovers \$134.50; United 10th Frame Star \$99.50; Banner's \$389.50; Night
prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. Tel.: UNion 1-7500. WANT—A.M.I. 40 selection Hideaways 05 & .10 W. B. and Steppers.	WANT-45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL.	FOR SALE — "Wurlitzer Phono- graphs." 1500's—\$395; 1400's— \$325; 1250's — \$175; 1100's — \$150; 1015's—\$50. O'CONNOR DISTRIBUTORS, INC., 2320 WEST MAIN, RICHMOND 20, VA., Tel.: 84-3264.	Fighter \$159.50; Sky Gunner \$125.00; Genco Rifle Gallery \$299.50; Exhibit Shooting Gallery \$259.50; Telequiz \$99.00 incl. film. ALLIED DISTRIBUTING COM- PANY, 786 MILWAUKEE AVE., CHICAGO 22, ILLINOIS. Tel.: CAnal 6-0293.
A.M.I. E-120 phonographs. Seeburg 100 W. B. Late One Ball games. Write stating condition, number, model and prices. THE ST. THOMAS COIN SALES LTD., ST. THOMAS, ONTARIO, CANADA. Tel.: 2648.	Tel.: DIckens 2-7060. WANT—Tubes: 2051; 2050; 70L7; 2A4; 2A3; 5V4; 6L6; 6N7; 6L7; 6V6 metal; 6X5 metal. Will pay \$40 a hundred. Must have minimum quantity 50 of a type. Have you other types in quantity? LEWIS	FOR SALE — Clover Shuffle Alley \$125; Royal \$225; League \$325. MOHAWK SKILL GAMES COM- PANY, 67 SWAGGERTOWN RD., SCHENECTADY 2, N.Y., Tel.: 7-2162.	FOR SALE—Records!!! 5c over whole- sale, any label. Free title strips. Quick service. New accounts, token deposit with order. We also pnrchase surplus records new unused only.
WANT—To buy Panorams any quan- tity. CLEVELAND COIN MACHINE EXCHANGE, INC., 2029-35 PROS- PECT AVE., CLEVELAND, OHIO. Tel.: TOwer 1-6715.	ELECTRONICS, 3449 NO. ELAINE PL., CHICAGO, ILL. WANT — From all over the world! Literature on any machine that takes coins and sells anything—amuse- ment drinks Brance fortunes	FOR SALE—Att.: Wholesale Buyers. Rock-Ola Model 1438, 45 R.P.M., like new; Rock-Ola Model 1436, 45 & 78 R.P.M.; 5 A.M.I. C's \$200 each; 2 Evans Constellation \$200	RAYMAR SALES CO., 170-21 JA- MAICA AVENUE, JAMAICA 32, N. Y. Tel.: OLympic 8-4012, 4013. FOR SALE — Hi-Speed Super Fast shuffle board wax. 24 one-pound
return privileges. Purple label Capitols, Columbias, Coral, Decca, Victor, Mercury, King—78's and 45's—also L.P.'s. Please quote prices, we pay freight. C & L MUSIC CO., 11 BAYBERRY RD., FRANKLIN SQUARE, L. I., N. Y.	ment, drinks, Bromos, fortunes, Pocket Books, cigarettes 25 2c each, aspirin at 5c each, single band-aids, newspapers. WITHAM ENTER- PRISES & ASSOCIATES, 20-22 CUNNINGHAM AVENUE, GLENS FALLS, NEW YORK.	each; 2 Evans Constellation \$200 each; C. C. Around The World Trainer \$425; United Tropic \$175. J. ROSENFELD COMPANY, 3220 OLIVE STREET, ST. LOUIS, MO. Tel.: OLive 2-2800.	shume board wax. 24 one-pound cans per case \$8.50 f.o.b. Dallas, Texas. Sold on money back guar- antee. AMI Distributor. STATE MUSIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.

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CLASSIFIED ADVE	RTISING SECTION	CLASSIFIED ADVE	RTISING SECTION
FOR SALE—Handicap, shuffle alley tournament — blackboard, posters, rules. Tremendous income increases. Price \$4.00 each complete; Marlin 12 gauge 3-shot repeater \$22.50. WEST SIDE DISTRIBUTING CORP., 612 TENTH AVE., NEW YORK 18, N. Y.	FOR SALE—2 Coney Island \$69.50; 1 Yacht Club \$139.50; 2 Tropic \$149.50; 3 United Olympic \$179.50; 12 United Tenth Frame \$89.50; 2 United DeLuxe \$39.50; 5 United Super \$49.50; 11 United Cascade \$125; 3 Bally Space Ship \$425. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND 3, OHIO. Tel.: HEnderson 1-7577.	FOR SALE—3 Rock-Ola 1438 Rock- Ola Comets, 120 selection. Like new. Write. Also write for com- plete information on "Jukette", sen- sational non-coin operated home juke box. SEACOAST DISTRIBU- TORS, INC., 594 10th AVENUE, NEW YORK, N. Y. Tel.: BRyant 9-4684 or 1200 NORTH AVENUE, ELIZABETH, N. J.	<ul> <li>FOR SALE—Vendo Changers \$50 each. OXNARD AUTOMATIC SALES, 1328 W. PALM DRIVE, OXNARD, CALIF. Tel.: HU 3-8934.</li> <li>FOR SALE—Telequiz Machines, fac- tory reconditioned. Ready for loca- tion, \$119.50. 1/3 down, balance C.O.D. We stock all Telequiz parts,</li> </ul>
FOR SALE — Special. Bally Hi Fi's \$314.50; Varieties \$495; Beach Clubs \$250; Palm Springs \$285; Ice Frolics \$295; Bally Beauties \$199.50; Rocket Bowlers \$349.50; United Tropics \$149.50; Singapores \$395; Nevadas \$269.50; Genco Night Fighter Gun \$119.50; Sky	FOR SALE—Wurlitzer Model 1015's \$69.50; Wurlitzer Model 1500's \$395.00; Seeburg Model M100A's \$350.00; Seeburg Model HF100C's	FOR SALE — Contact us before you buy. We carry all types of coin machines. Largest Central Pennsyl- vania distributor for United, Uni- versal, Chicago Coin, Keeney and Bally. WILLIAMSPORT ELEC- TRONIC & TELEVISION CO., 233	also parts and supplies for Jukes, Shuffle and Pin Games. Write for catalog. CHAMPION DISTRIBUT- ING CO., 3743 W. GRAND, CHI- CAGO, ILLINOIS.
Gunner Gun \$94.50; Shuffle Pools \$95; Chicago Coin Round The World Trainer \$355. NEW OR- LEANS NOVELTY CO., 115 MAGA- ZINE STREET, NEW ORLEANS, LA. Tel.: CAnal 8318.	\$795.00. Lowest prices on all parts, accessories, games, etc. COVEN MU- SIC CORP., 1381 NORTH ELSTON AVE., CHICAGO, ILL. Tel. INde- pendence 3-2210.	<ul> <li>W. 3rd STREET, WILLIAMSPORT, PA. Tel.: 2.3326 or 2-1648.</li> <li>FOR SALE — Complete Arcades or a single machine. We have the largest stock of new and reconditioned</li> </ul>	FOR SALE — Holiday Bowler \$525; Feature Bowler \$395; Criss Cross Bowler \$295; Super Frame Bowler \$300; Advance Bowler \$200; Triple Score Bowler \$150. UNIVERSITY COIN MACHINE EXCHANGE, 858 NORTH HIGH ST., COLUMBUS 8, OHIO. Tel.: UNiversity 6900.
FOR SALE—10 cent Operators don't let profit walk out the door. Use General's Two Nickels for dime play Kits. Install in minutes \$3.50 Revenue increase. Samples \$3.50 each, lots of 10, \$2.95 each. GEN- ERAL DISTRIBUTING COMPANY,	FOR SALE—The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely sati- fied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC.,	Arcade Machines in the world. Also parts and supplies. Send for new illustrated catalog. MIKE MUNVES, 577 TENTH AVENUE, NEW YORK, N. Y. Tel.: CHickering 4-8628.	FOR SALE—All prices include thor- ough reconditioning, crating, F.O.B. Buffalo, N.Y. D-40 AMIs \$300; D-80 AMIs \$395; E-80 AMIs \$545; E-120 AMIs \$595; 100A Seeburgs \$365; 100B Seeburgs \$495; 100C Seeburgs \$595; Royal Bowlers \$235; Chief
3574 HARDING STREET, CARLS- BAD, CALIF. Tel.: OCeanside 5151. WANT—All late model Seeburg M- 100's, B's, C's and Hi-Fi's. Will pick	937 MARKET ST., WHEELING, W. VA. Tel.: WHeeling 5472.  FOR SALE—We will sell or trade all	FOR SALE—Genco Shuffle Pool \$110; AMI D-40 \$345; AMI D-80 Chrome \$445; AMI E-120 \$645; Wurlitzer 1550 \$375; Wurlitzer 1450 \$325. UNITED DISTRIBUTORS, INC., P. O. BOX 1995, 513 E. CENTRAL, WICHITA 2, KANSAS, Tel.: HO	Bowlers \$295; 5th Avenue Bowlers \$315; Bally Rocket \$395; United Carnival \$435; United Jungle Gun \$365; Genco Sky Gunner \$145. Wire \$25 deposit per machine. Im- mediate delivery. SHELDON SALES, INC., 881 MAIN STREET, BUF-
up within 300 miles. NATIONAL NOVELTY CO., 183 MERRICK ROAD, MERRICK, L. I., N. Y. Tel.: FReeport 8-6770.	types cigarette machines (thorough- ly reconditioned) Colsnac and Vendo Ice Cream Machines and Automatic Popcorn Shoppes for late model juke boxes. BRUCE MUSIC AND VENDING SERVICE, 1602 PIERRE AVENUE, SHREVEPORT, LA.	4-6111. FOR SALE—Surf Clubs \$375; Hi-Fi \$345; Ice Frolics \$325; Dude Ranch \$275; Beach Club \$245; Beauty \$215; Palm Beach \$110; Atlantic City \$110; Coney Island \$72. T & L DISTRIBUTING COMPANY, 1663	FALO 3, N. Y. Tel.: Lincoln 9-106. FOR SALE—We have a large stock of reconditioned Five Balls, One Balls, Bingo and Phonos. Write for list. WESTERHAUS CORPORATION, 3726 KESSEN AVENUE, CINCIN- NATI, O. Tel.: MOntana 5000-1-2.
FOR SALE—Bally Beauties, Atlantic Cities, Beach Clubs. Dude Ranches, Palm Springs and HI-FI's, perfect condition, priced at or near lowest levels. Seeburg, AMI, Rockola and Evans Music, 78 and 45 RPM. GORDON STOUT CO., 125 N. MON-	FOR SALE—To our Canadian Friends: Write for list of 5-Balls and Shuffle Alleys, low prices. Sample: United De Luxe 6-Player Shuffle Alley \$50 and Minstrel Man \$20. WESTERN	CENTRAL PARKWAY, CINCIN- NATI 14, OHIO. Tel.: MAine 8751. FOR SALE—Ready for locations: Beach Clubs \$240; Dude Ranch \$275; Palm Springs \$300; Ice Frol-	FOR SALE—Ready for location Wur- litzer 1015, 18080 and 1400. See- burg 146M, 147M, 148ML. Special prices on 3020, 4820 and 3W5L-56 Wall Boxes. Contact CENTURY DISTRIBUTORS INC., 1221 MAIN
TOE, PIERRE, S. D. Tel.: 4097. FOR SALE—Genco Shuffle Pools \$275; Genco Basketballs \$399.50; Victor Hot Pops \$20; Genco Invader Guns	DISTRIBUTORS, 1226 SW 16th AVE., PORTLAND 5, OREGON. Tel.: Atwater 7565.	ics \$300; Yacht Club \$125; Atlantic City \$105. Also other Bingos and Bowlers. 1/3 deposit — Balance C. O. D. or S/D. MICKEY ANDER- SON, 314 EAST 11th STREET, ERIE, PENNSYLVANIA, Tel.:	ST., BUFFALO 9, N. Y. Tel.: SUmmer 4938. FOR SALE—A.M.I. Model D-80 \$525; A.M.I. Model C \$300. W. B. DIS- TRIBUTORS, INC., 1012 MARKET
\$259.50; Seeburg Shoot-the-Bears \$175. MILLER-NEWMARK DIS- TRIBUTING CO., 42 FAIRBANKS ST., N.W., GRAND RAPIDS, MICH. Phone 9-8632 and 5743 GRAND RIVER AVE., DETROIT 8, MICH. Tel.: TYler 8-2230.	litzer and Seeburg equipment. Clean and shopped, or as it. Factory Dis- tributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALI- FORNIA, OKLAHOMA CITY, OKLA. Tel.: REgent 6-3691.	5-7549. FOR SALE—Reconditioned & Refin- ished For You. Seeburg C \$650; B. L. \$575; B \$550; A \$350; A.M.I. Model C \$229; 1436 Rock-Ola \$379.50; Evans Constellation \$179.50; 1015 Wurlitzer \$67.50;	STREET, ST. LOUIS, MISSOURI. Tel.: CEntral 9292. FOR SALE — High Luster, Chrome Plated Steel Pilasters for Seeburg Model "C". End expensive plastic breakage. Beautifies and modern- izes your machine. Easy on-location
FOR SALE—United Fifth Ave. \$275; United Empire \$210; United Em- pire converted to Fifth Ave. \$235; Williams Major League \$195; Wil-	FOR SALE—America's finest recon- ditioned phonographs and music accessories. Everyone of our re- conditioned machines guaranteed beautiful condition regardless of	# 4204—104 Wurlitzer Boxes \$50; United DeLuxe Bowlers \$62.50. MOUNTAIN DISTRIBUTORS, 3630 DOWNING ST., DENVER, COLO. Tel.: AComa 2-8518.	installation. Only \$24.50 per pair. MUSIC SALES COMPANY, 2929 MAIN STREET, SANTA MONICA, CALIF.
Williams Special DeLuxe Baseball \$125; Williams DeLuxe Baseball \$99. AMERICAN VENDING CO., 2684 CONEY ISLAND AVE., BROOK- LYN, N. Y. Tel.: DEwey 2-9602.	price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. Tel.: UNiversity 4-0773.	FOR SALE—Evans Constellation \$225; Shoot the Bear \$145; Keeney De- Luxe Bowler \$125; AMI A, B, C, D and a complete line of United Bingo and Shuffle Alleys. CENTRAL DIS- TRIBUTORS, 2315 OLIVE ST., ST. LOUIS, MISSOURI. (MAin 1-3511) or 3314 MAIN STREET, KANSAS	FOR SALE—The finest used phono- graphs in all our history now avail able for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU- KEE, WIS. Tel.: WEst 3-3224.
FOR SALE—Reconditioned, Like New. Yacht Club \$145; Ice Frolics \$365; Surf Clubs \$395; Bally Jets \$425; Hi Fi's converted into Beach Clubs, Write; One Serviceman with 10 thumbs. DONAN DISTRIBUTING COMPANY, 5007 N. KEDZIE, CHI- CAGO 25, ILL. Tel.: Juniper 8-5211.		CITY, MISSOURI (WEstport 3582). FOR SALE — Wurlitzer Bar Boxes 2140's; Wurlitzer Wall Boxes 3020's Steppers and Master units. No reasonable offer refused. YOUNG DISTRIBUTING, INC., 599 TENTH AVENUE, NEW YORK, N. Y.	FOR SALE—Reconditioned Phonos— ready for location. Seeburg 146- 147-148; Wurlitzer 1015; Rockola 1422-1426; AMI Wallboxes 5c-10c. Write for our low prices. MUSIC DISTRIBUTORS, INC., 213 FRANKLIN STREET, FAYETTE- VILLE, N. C.

FOR

OVER

	CLASSIFIED ADVE	RTISING SECTION
	FOR SALE—AMI E 120s. Wire, write. Wurlitzer 1100 \$150; Evans Cen- tury \$300; Rock-Ola Fireballs, Write; Rock-Ola Comets, Write. S & K DISTRIBUTING CO., 808 N. BROAD STREET, PHILADELPHIA 30, PA. Tel.: POplar 5-6384.	FOR SALE—Genco Shuffle Pools \$50 each; Genco 2 player Basketball \$190; Seeburg Coon Hunt \$225; Daffy Derby \$160; Genco Rifle Gal- lery \$325; Williams Jet Gun \$325. All equipment in A-1 condition. Phone Hartford—CHapel 9-6556. RELIABLE COIN MACHINE CO., 184 WINDSOR ST., HARTFORD, CONN.
RS	FOR SALE — Bright Lights \$49.50; Packard Boxes \$2.00 each; 3031 Wurlitzers \$2.00 each; Seeburg Wireless 5c, \$2.00 each; 3 Packard Playmaster \$30 each; 12" Speaker & Baffle complete \$9.00 each. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVENUE, SAN FRANCISCO 2, CALIF. Tel.: MAr- ket 3967.	FOR SALE—Reconditioned phonos— ready for location: AMI A; AMI C; AMI D-40 and D-80; Rock-Ola Fireball 45 rpm: Seeburg M 100A; Wurlitzer 1500. Write for low prices. RUNYON SALES COMPANY, 593 TENTH AVE., NEW YORK, N. Y. or 221 FRELINGHUYSEN AVE., NEWARK, N. J.
ATION EVEN	FOR SALE—AMI—E—80's and E— 120's. Will trade for Bowlers and Bingos. LIEBERMAN MUSIC COM- PANY, 257 PLYMOUTH AVENUE, NORTH MINNEAPOLIS, MINN. Tel.: FIllmore 3025.	FOR SALE—All types reconditioned Coin Operated Games available at lowest prices. Write, wire, phone C. A. ROBINSON & CO., 2301 W. PICO BLVD., LOS ANGELES 6, CALIFORNIA. Tel.: DUnkirk 3-1810.
ISSUE Box	FOR SALE—"Sock-The-Ock" converts "Shoot-The-Bear" into a gun that will top all others in appeal, per- formance, and take. A complete package \$28.00. 100 SERVICE COMPANY, 2638 OLIVE STREET, ST. LOUIS, MO. Tel.: JEfferson 1.6531.	NOTICE—Your Seeburg 20 selection wall boxes, wired or wireless, con- verted to play the first 20 (A & B Program) on all model Seeburg 100s —5 cent Box \$5.00. 5-10-25 \$15.00. Performance guaranteed. 100 SERV- ICE COMPANY, 2634 OLIVE ST., ST. LOUIS 3, MO. Tel.: NEwstead 6531.
S <sup>33</sup> Official Tance"	FOR SALE — Complete line of used phonographs, shuffle games, cigar- ette machines, all other equipment. Lowest prices. Best merchandise. One letter, wire, or phone call will convince you. Factory Representa- tives for United, Keeney, Bally. TARAN DISTRIBUTING, INC., 3401 N. W. 36th STREET, MIAMI 42, FLA. Tel.: 64-4864.	NOTICE — Louisiana & Mississippi Operators — your authorized AMI phonograph distributor is DIXIE COIN MACH. CO., 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MAgnolia 3931. NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640;
ORTANT, NCE BE-	<b>Notice!</b> You can safely send deposits to	The Cash Box, Chicago, Ill., DEar- born 2-0045; The Cash Box, Holly- wood, Calif., HOllywood 5-1702.
<b>TO THE</b> <b>USTRY</b> <i>tinually</i>	ADVERTISERS IN "THE CASH BOX" Your Deposit Is GUARANTEED	
S' ARE T THAN TION." TODAY TO BOX RK 36, N. Y.	As LONG as you are a paid up subscriber to 'The Cash Box', at the time you answer any advertisement that appears in 'The Cash Box', where the advertiser requires that you must send a deposit to obtain the merchan- dise advertised, your deposit up to \$100.00 is guaranteed by 'The Cash Box'. This is "'The Cash Box' Free Deposit Insurance Plan". An exclusive and original feature of 'The Cash Box' only. Should you lose your deposit in fraudulent manner immediately write: <b>THEE CASSHE BOX</b>	ice calls caused by balls piling up in Ball Trough. Ball guides casily installed on location in 10 minutes. Specify Bally or United Game. Four Samples \$3.00, \$8.00 per dozen. MID-WEST MUSIC SERVICE, 819 WEST 2nd ST., WICHITA. KANSAS.
LONDON, ENG	26 West 47th Street, New York 36, N. Y.	right. Also distributors for Exhibit and Keeney.

YEARS over 802 consecutive weeks of publication without missing even one single week's issue "The Cash Box Price Lists"

HAVE NOT ONLY WON "OFFICIAL INTERNATIONAL ACCEPTANCE" BUT, WHAT IS EVEN MORE IMPORTANT, HAVE MEANT THE DIFFERENCE BE-TWEEN "PROFIT" AND "LOSS" TO THE MANY THOUSANDS IN THE INDUSTRY...

> As leaders of the industry have continually reported for years: "'THE CASH BOX PRICE LISTS' ARE WORTH MANY, MANY TIMES MORE THAN THE \$15 FULL YEAR'S SUBSCRIPTION."



Dear Mr. Operator: We never before were interested in oldfashioned juke box music. But the new fashioned juke box with Multi-Horn High A M I juke box with Multi-Horn High Fidelity and Sonoramic Sound seems to us o advanced and so superior to any type of music we could offer our clientele that we usic we ready to talk business. (Signed) "SELECT LOCATION"

# THOUSANDS

# of New Locations Await You!

For a long time and for one reason or another some places that could have been excellent locations for a juke box resisted the opportunity to profit from music.

Today, however, many of them have seen and heard the Model "F" and are asking operators for this distinctive, new AMI juke box.

Originator of the Automatic Selective Juke Box in 1927 AHEAD THEN – AHEAD NOW

10

Incorporated

GENERAL OFFICES AND FACTORY. 1500 UNION AVENUE, S. E., GRAND RAPIDS 2, MICHIGAN Licensee: Jensen Music Automates-building the IMA-AMI Juke Box sold through Oscar Siesbye A/S, 5 Palaisgade, Copenhagen K., Denmark

"It's What's in THE CASH BOX That Counts"

The Cash Box, Page 58

100.00 165.00

The Cash Box PRICE LISTS" • END OF MONTH INVENTORY ISSUE • February 26, 1955

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE \_\_\_\_\_\_ (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

#### PHONOGRAPHS (Cont.)

M100C, '53, 100 Sel., 45 RPM HF 100G, '54, 100 Sel., 45 RPM ..... 595.00 650.00 725.00 825.00 3.00 4.25 6.95 10.00 19.50 29.00 10c, 25c ...... 4. W6L-56 5/10/25 Wire-16.50 24.50 less 4. 3W7-L-56 1**6.**50 22.50 24.50 34.50 WURLITZER WURLITZ 4\* 1015, '46, 24 Sel., 78 RPM 4. 1080, '46, Colonial, 24 Sel., 78 RPM 4. 1080A, '48, Colonial, 24 Sel., 78 RPM 4. 1017, '46, Hideaway, 24 Sel., 78 RPM 4\* 1100, '48, 24 Sel., 78 RPM 4. 1250, '50, 48 Sel., 78 RPM 4. 1250, '50, (Same as ahove) Converted to 45 RPM 4\* 1400, '52, 48 Sel., 78 RPM 50.00 99.00 50.00 99.00 60.00 125.00 100.00 50.00 119.00 185.00 160.00 250.00 170.00 250.00 45 RPM 4\* 1400, '52, 48 Sel., 78 RPM 6. 1400, '52, (Same as ahove) Converted to 45 RPM 2\* 1500, '53, 104 Sel., 78 and 45 RPM Inter-279.50 375.00 325.00 400.00 and 45 RPM Inter-mixed 4. 1650, '53, 48 Sel., 45 RPM 4. 2140 Wall Box 4. 3020 Wall Box 4. 3048 (Conv. of 3020) 4. 3031 Wall Box 4. 3045 Wall Box 4. 4820 Wall Box 375.00 495.00 475.00 525.00 3.00 7.00 10.00 15.00 25.00 15.00 2.50 4.00 5.00 20.00 39.50 20.00

←TOTAL NO. TOTAL VALUE→

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Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ex) Exhihit; (Ev) Evans; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney; (Un) United; (Wm) Williams.

IXCC	incy, (OI) Onited, (WII)	w man		1
	4 ADC (II 2/51)	95 00	50.00	
	4. ABC (Un 3/51)	25.00	50.00	
_	4. Across the Board (Un	25.00	50.00	
	9/52)	35.00		
	6. Ali Baba (Got 6/48)	15.00		
	6. Alice (Got 8/48)	19.50	29.50	<u> </u>
—	4. All Star Baskethall	20.00	28.00	
	(Got 1/52)	10.00	<b>39</b> .00 25.00	
	6. Aquacade (Un 4/49) 2. Arabian Knights (Got	10.00	25.00	
_		155.00	175.00	
	12/53) 4. Arcade (Wm 11/51)	45.00	75.00	
	4. Arizona (Un $4/50$ )	10.00	25.00	
	4. Army-Navy ( $Wm \ 10/53$ )	65.00	110.00	
	$2^*$ Atlantic City (B 5/52)	95.00	130.00	
	6. Bahy Face (Un $12/48$ )	10.00	20.00	
-	6. Banjo (Ex $3/48$ )	10.00	20.00	
_	4. Bank-A-Ball (Got 5/50)	15.00	25.00	
	6. Barnacle Bill (Got 8/48)		20.00	
_	4. Basketball (Got 10/49)	15.00	25.00	
_	$2^*$ Beach Club (B 2/53)	230.00	290.00	
	$2^*$ Beauty (B 11/52)	195.00	240.00	
_	4. Be Bop $(Ex 3/50)$	10.00	20.00	
	6. Bermuda (CC 11/47)	15.00	20.00	
	4. Big Hit (CC 7/52)	35.00	50.00	
		10.00	20.00	
	6. Black Gold (Ge 3/49)	10.00	20.00	
	6. Blue Skies (Un 11/48)	15.00	20.00	
	4. Bolero (Un 12/51)	45.00	95.00	
	4. Bomher (CC 3/51)	20.00	25.00	
	6. Bone Head (Ge 11/48)	10.00	20.00	
	6. Boston (Wm 5/49)	15.00	29.50	-
	4. Bowling Champ			
-	(Got 2/49)	15.00	25.00	
	6. Bowl. League			
	(Got 8/47)	10.00	19.50	
	4. Bright Lights (B 5/51)	40.00	75.00	
	4. Bright Spot (B 11/51)	65.00	85.00	
		AL VA		
1	←TOTAL NO. TOT	AL VA	LUE-	

	THIS WEEK'S USED MACHINE QUOTATIONS
	16th Year of Publication 803rd Consecutive Week's Issue How To Use "THE
	CASH BOX PRICE LISTS'
	[Also known as the "C. M. I. (Coin Machine Industry) BLUE BOOK" and "The Confidential Price Lists"]
	FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Confidential
	Price Lists" can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation hoard at the Stock Exchange—posting the prices as they are
	quoted for the past week, regardless of how much they may seem to he out of line. Some prices do not change for months. "The Confidential Price Lists," rather than show no price, retain the last known
_	quotations for such equipment so that the subscriber at least has the last known prices as a hasis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth

suhscriher sis to work nt. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth hut \$75.00. Of course, serial, ap-pearance, demand, territory, quantity, and condition of equipment must he taken into consideration. (Some equipment offered by outstanding firms, hav-ing a reputation for shipping completely recondi-tioned machines, will he offered at higher prices than others, due to the added cost of reconditioning.) "The Confidential Price Lists" reports each quota-tion exactly as it is made and depends on the sub-scriher to make average price adjustments to fit the peculiarities of his territory. METHOD: "The Confidential Price Lists" should chine worth

METHOD: "The Confidential Price Lists" should he read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.

FOREIGN BUYERS: To cover cost of packing, crating, shipping, etc., figure an additional \$20 to \$25 on Pin Games—and \$25 to \$30 on Phonographs.

#### CODE

•	Prices	UP

1

- 2. Prices DOWN
- 3. Prices UP and DOWN
- 4. No change from Last Week
- 5. No quotations Last 2 to 4 Weeks
- 6. No quotations 4 Weeks or Longer
- 7. Machines Just Added
- **Great** Activity

#### **REGARDING SELLING PRICES**

### IMPORTANT!

Importantial state in the second it is in the second state in the second it is in the second state in the second it is in the second state in the second it is in the second state in the second state in the second state in the second state in the second it is in the second state in the second state in the second state in the

4. Model B, '48, 40 Sel.,	1	250.00	
78 RPM	175.00	250.00	
78 RPM	195.00	300.00	<b></b>
78 RPM 4* Model D-40, '51, 40 Sel., 78 RPM	275.00	395.00	
T Wodel D-80, 31, 60			
Sel., 45 RPM 4. Model E-40, '53, 40 Sel.,	319.50	545.00	
78 RPM	450.00	595.00	
2. Model E-80, '53, 80 Sel.,	485.00	695 00	
45 RPM 4* Model E-120, '53, 120			
Sel., 45 RPM 4. Wm Wall Bax	595.00	750.00	
4. SM or SL Stepper	12.00	750.00 12.00 24.50	
EVANS			
4. Mills Constellation, '47	•		
Model 951, 40 Sel.,			
78 RPM	35.00	79.50	
4. Constellation, '49, Model 135, 40 Sel., 78 RPM	100.00	195.00	
4. Jubilee, '52, Model 245,			
40 Sel., 45 RPM	200.00	250.00	
4. Century, '52, Model 2045, 100 Sel., 45			
RPM	300.00	350.00	
ROCK-O			
4. 1422, '46, 20 Sel., 78			
RPM	35.00	75.00	
4. 1424, '46, Playmaster Hideaway, 20 Sel., 78			
RPM	30.00	70.00	
4. 1426, '47, 20 Sel., 78 RPM	50.00	110.00	
4. 1428, '48, Magic-Glo, 20			
Sel., 78 RPM 4. 1432, '50, Rocket '50-'51,	100.00	165.00	-
50 Sel., 78 RPM	200.00	250.00	
4. 1432, Same as ahove, Converted to 45 RPM 4. 1434, '51 Rocket '51.'52	225.00	295.00	
4. 1434, '51 Rocket '51.'52 50 Sel., 78 RPM	250.00	350.00	
4. 1434, Same as above,			
Converted to 45 RPM 4. 1436, '52, Firehall, 120	295.00	350.00	
Sel., 45 RPM 4. 1436A, '53, Firehall, 120	. 349.50	425.00	
Sel. 45 RPM	395.00	550.00	L
6. 1501 Wall Box 6. 1502 Bar Box	3.00 5.00	4.50 7.50	
6. 1503 Wall Box	12.50	15.00	
6. 1504 Bar Box 6. 1510 Bar Box	8.50	17.50	
6 1525 Wall Box	15.00 5.00	$20.00 \\ 15.00$	
6. 1526 Bar Box	15.00	19.50	
6. 1526 Bar Box 6. 1530 Wall Box	15.00	25.00	
6. 1805 Organ Speaker	24.50	29.00	
SEEBUR	G		
4. 146S, '46, Standard, 20	05.00	75.00	
<b>4.</b> 1405, 40, Standard, 20 Sel., 78 RPM <b>4.</b> 146M, '46, Master with	35.00	75.00	
nemote Attach. 20	25.00	100.00	
Sel., 78 RPM 4. 1475, '47, Standard, 20 Sel., 78 RPM 4. 147M, '47, Master with	35.00	100.00	
Sel., 78 RPM	45.00	85.00	
Kemote Attach., 20			
Sel., 78 RPM 4. 148S, '48, Standard, 20	49.50	89.50	
Sel., 78 RPM 4. 148M, '48, Master with	100.00	150.00	
4. 148M, '48, Master with Remote Attach., 20			
Sel., 78 RPM	75.00	150.00	
4. 148ML, '48, Light Cab., Master with Remote			
Attach., 20 Sel., 78	00.00	150.00	
RPM 4* M100A, '49, 100 Sel., 78	90.00	159.00	
RPM 4* M100B, '51, 100 Sel., 45	350.00	425.00	
4* M100B, 51, 100 Sel., 45 RPM	495.00	575.00	
ACL MA STREET STREET STREET			
1. M100BL, '51, 100 Sel., 45 RPM Light Col	550.00	600.00	
1. M100BL, '51, 100 Sel., 45 RPM, Light Cah.	550.00 Al VA	600.00	

#### NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

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2\* Model A, '46, 40 Sel., 78 RPM 4. Model B, '48, 40 Sel., 78 RPM

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#### END OF MONTH INVENTORY ISSUE

February 26, 1955

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LISTS"

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)	NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)	NUMBER OF EACH MACHINE OWNE VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)			
PINBALL GAMES (Cont.)	PINBALL GAMES (Cont.)	PINBALL GAMES (Cont.)			
4. Broadway (B 6/51)       49.50       75.00         4. Buffalo Bill (Got 5/50)       20.00       30.00         6. Buccaneer (Got 10/48)       10.00       20.00         6. Build Up (Ex 2/48)       10.00       15.00	-       4. Gun Club (Wm 11/53)       95.00       125.00	2* Palm Springs (B11/53) 290.00 325.00            6. Paradise (Un 7/48) 10.00 20.00            4. Paratrooper (Wm 8/52) 25.00 35.00            4. Pin Bowler (CC 6/50) 10.00 20.00			
4. Buttons & Bows         15.00         25.00           4. Cabana (Un 3/53) 145.00         185.00	4. Happy-Go-Lucky         (Got 3/51)         25.00         45.00				
4. Camel Caravan         (Ge 6/49)         15.00         30.00           4. Campus (Ex 2/50)         15.00         20.00	(Got 12/48) 15.00 20.00 4. Harvest Time (Ge 9/50) 15.00 35.00				
4. Canasta (Ge 7/50) 25.00 34.50         4. Caravan (Wm 6/52) 35.00 75.00         6. Carnival (B 7/48) 10.00 20.00         6. Carolina (Un 3/49) 15.00 25.00	4. Harvey (Wm 5/51) 15.00 35.00        4. Havana (Un 2/54) 260.00 315.00        4. Hawaii (Un 6/54) 295.00 395.00	-         6. Playtime (Ex 8/49)         10.00         20.00           -         4. Poker Face (Got 9/53)         125.00         150.00           6. Puddin' Head         (Ge 10/48)         10.00         20.00			
6. Carolina (Un 3/49)         15.00         25.00           6. Caribbean (Un 3/48)         15.00         25.00           4. Champion (B 12/49)         20.00         30.00           6. Champion (CC 6/49)         15.00         20.00	4. Hawaiian Beauty         (Got 4/54)         180.00 210.00				
4. Chinatown (Got 10/52)       65.00       95.00         6. Cinderella (Got 3/47)       10.00       25.00         6. Circus (Ex 8/48)       10.00       20.00	4. Hit Parade (CC 2/51).         10.00         20.00           4. Hit & Runs (Ge 3/51)         15.00         25.00           4. Hit 'N' Run (Got 4/52)         59.50         85.00	4. Quartet (Got 2/52)         60.00         110.00           4. Queen of Hearts         (Got 12/52)         70.00         105.00			
4. Circus (Un 8/52)       150.00       175.00         4. Citation (B 10/48)       15.00       35.00         4. C.O.D. (Wm 9/53)       85.00       125.00	6. Holiday (CC 12/48)       10.00       20.00         4. Holiday (Ke 12/51)       49.00       60.00         4. Hong Kong (Wm 9/51)       45.00       80.00	4. Quintet (Got 3/53)         79.50         135.00           4. Rag Mop (Wm 10/50)         15.00         35.00           6. Rainbow (Wm 9/48)         10.00         20.00			
4. College Daze         10.00         20.00           (Got 8/49)         10.00         20.00	4. Horsefeathers           (Wm 1/52)           4. Horse Shoe				
6. Contact (Ex 10/48) 10.00 20.00         4. Control Tower         (Wm 3/51)	(Wm 12/51)         25.00         40.00           4. Hot Rods (B '49)         15.00         25.00           4. Humpty Dumpty         10.00         25.00				
4. Coronation (Got 11/52)         65.00         95.00           4. County Fair (Un 9/51)         30.00         45.00           6. Crazy Ball (CC 7/48)         10.00         20.00           4. Crossroads (Got 5/52)         45.00         75.00	(Got 10/47)         10.00         25.00           4* Ice-Frolics (B 1/54)         295.00         365.00           6. Jack 'N' Jill (Got 4/48)         10.00         20.00           4. Jalopy (Wm 8/51)         45.00         75.00	4. Rodeo (Un 2/53) 135.00 185.00            6. Rondevoo (Un 5/48) 15.00 35.00            4. Rose Bowl (Got 10/51) 35.00 75.00            4. Round Up (Got 11/48) 10.00 25.00			
4. Cyclone (Got 5/51)       40.00       85.00         4. Daffy Derby       (Wm 8/54)       275.00       325.00	4. Janbpy (wm 6/51)       45.00       20.00         6. Jamboree (Ex 5/48)       10.00       20.00         4. Jeanie (Ex 6/50)       15.00       20.00         4. Jockey Club (Got 4/54)       175.00       205.00				
4. Daisy May (Got 7/54)       175.00       235.00         4. Dallas (Wm 2/49)       15.00       29.00         4. Dealer "21" (Wm 2/54)       145.00       165.00	4. Jockey Special           (B 11/47)           15.00           4. Joker (Got 11/50)           15.00           25.00	(Club Model)         275.00         325.00           6. Sally (CC 10/48)         10.00         20.00           6. Samba (Ex 5/48)         10.00         20.00			
4. De Icer (Wm 11/49)         20.00         39.00           6. Dew Wa Ditty         (Wm 6/48)         10.00         29.50	4. Judy (Ex 7/50)         10.00         20.00           4. Jumping Jacks         (Upright) (Ge12/52)         35.00         90.00				
4. Domino (Wm 5/52) 37.50       60.00         4. Double Action       (Ge 1/52) 25.00         4. Dbl. Feature	4. Just 21 (Got 1/50) 10.00 24.50      1        4. K.C. Jones (Got 11/49) 10.00 20.00      1        4. King Arthur      1        (Got 10/49) 10.00 20.00      1	4. Sea Jockeys (Wm 11/51)         24.50         50.00            6. Sea Isle (CC 11/47)         10.00         20.00            4. Select-A-Card (Got 4/50)         10.00         20.00            6. Serenade (Un 11/48)         10.00         20.00			
4. Dbl. Feature           (Got 12/50           4. Dbl. Shuffle (Got 6/49)           15.00           25.00           4. Disk Jockey	(Got 10/49)         10.00         20.00           6. King Cole (Got 5/48)         10.00         20.00           4. King Pin (CC 12/51)         30.00         69.00           4. Knockout (Got 1/51)         15.00         30.00				
(Wm 11/52)       45.00       80.00         4. Dragonette (Got 6/54)       190.00       215.00         4. Dreamy (Wm 2/50)       15.00       25.00	4. Lady Luck (Got 9/54) 225.00 250.00            6. Lady Robin Hood             (Got 1/48)         10.00 25.00	(Ĝot 5/49)         10.00         25.00           4. Shindig (Got 10/53)         120.00         155.00           4. Shoo Shoo (Wm 2/51)         19.50         29.50			
2* Dude Ranch (B 9/53)         265.00         310.00           4. Eight Ball (Wm 1/52)         45.00         75.00           6. El Paso (Wm 11/48)         10.00         20.00	4. Lazy "Q" (Wm 2/54) 109.00 150.00         4. Leaders (Un 10/51) 45.00 85.00         4. Lite-A-Line (Ke 6/52) 45.00 50.00	$ \begin{array}{c}$			
4. Fairway (Wm 6/53)       75.00       100.00         4. Fighting Irish       (CC 11/50)       25.00       35.00         4. Five Star (Univ 5/51)       40.00       85.00	4. Long Beach (Wm 7/52)       35.00       65.00        4. Lovely Lucy (Got 2/54)       165.00       195.00        4. Lucky Inning       (Wm 5/50)       15.00       25.00				
4. Five Star (Oniv 3/31)       40.00       83.00         6. Floating Power       (Ge 12/48)       10.00       20.00         4. Flying High (Got 2/53)       75.00       115.00		$ \begin{array}{c} (Ge \ 4/53) & 60.00 \ 125.00 \\ \ 4. \ Silver \ Skates (Wm 2/53) \ 59.00 \ 85.00 \\ \ 6. \ Singapore \ (Un 11/47) \ 10.00 \ 20.00 \\ \ 4. \ Skill \ Pool \ (Got \ 8/52) \ \ 54.50 \ 75.00 \\ \end{array} $			
4. Flying Saucers         (Ge 12/50)         6. Football (CC 8/49)	6. Magic (Ex 11/48)         10.00         20.00           6. Majors '49 (CC 2/49)         15.00         25.00           6. Major League Baseball	4. Slugfest (Wm 3/52)         35.00         55.00           6. Snooks (Wm 6/51)         15.00         22.50           4. South Pacific (Ge 2/50)         20.00         39.00			
4. Four Corners           (Wm 12/52)           4. Four Horsemen	(Un 6/48)       10.00       20.00         6. Manhattan (Un 2/48)       10.00       17.50         4. Majorettes (Wm 4/52)       29.00       45.00	4. Spark Plugs (Wm 9/51)         49.50         75.00           6. Speedway (Wm 9/48)         10.00         20.00           4. Spot Bowler         10.00         20.00			
(Got 9/50)       30.00       40.00         4. "400" (Upright)       (Ge 10/52)       55.00       75.00         4. Four Stars (Got 6/52)       50.00       95.00	4. Marble Queen         (Got 8/53)         95.00         150.00           6. Mardi Gras (Ge 5/48)         10.00         20.00	(Got 10/50)         15.00         35.00           4* Spot-Lite (B 1/52)         60.00         100.00           4. Sportsman (Ge 2/51)         10.00         20.00           4. Sportsman (Wm 2/52)         30.00         35.00			
4. Freshie (Wm 9/49)       15.00       29.50         4. Freshie (Wm 9/49)       15.00       10.00         4* Frolics (B 10/52       135.00       175.00         4. Futurity (B 3/51)       60.00       95.00	$ \begin{array}{c} - & 0. \text{ Maryamic (with 4/2)} & 10.00 & 20.00 \\ - & 4. \text{ Merry Widow} \\ & (Ge 6/48) & \dots & 10.00 & 20.00 \\ - & 4. \text{ Mercury (Ge 3/50)} & 10.00 & 29.00 \\ \end{array} $	4. Sportsman (Wm 2/52) 30.00 35.00           4. Springtime (Ge 3/52) 20.00 34.50           6. Stage Door Canteen           (Got 11/45) 10.00 20.00			
4. Georgia (Wm 7/50)       19.50       35.00         6. Gin Rummy (Got 2/49)       15.00       25.00         6. Gizmo (Wm 8/48)       10.00       20.00	4. Mermaid (Got 6/51)         25.00         39.00             2. Mexico (Un 3/54)         295.00         395.00             4. Minstrel Man				
4. Glamour (Got 7/51) .       15.00       25.00         6. Glider (Ge 8/49)       10.00       20.00         4. Globe Trotter           (Cot 11/51)       25.00	(Got 3/51) 20.00 39.00 6. Monterey (Un 5/48) 10.00 20.00 6. Moon Glow (Un 11/48) 10.00 20.00 6. Moore (Fr 10/48) 15.00 20.00	4. Steeple Chase           (Un 1/52)         35.00         65.00           4. Stop & Go (Ge 3/51)         15.00         25.00			
(Got 11/51)         35.00         75.00           6. Gold Cup (B 4/49)         15.00         45.00           4. Golden Gloves         (CC 7/49)         10.00         25.00	6. Morocco (Ex 10/48) 15.00 35.00           4. Mystic Marvel           (Got 3/54) 175.00 210.00           4. Nevada (Un 8/54) 350.00 425.00	6. Stormy (Wm 1/48)         10.00         20.00            4. Struggle Buggies         (Wm 12/53)         115.00         145.00            6. Summertime (Un 9/48)         15.00         25.00			
4. Golden Nugget         (Upright) (Ge 2/53)         50.00         99.50           4. Gold Star (Got 8/54)         210.00         245.00	4. Niagara (Got 12/51)         40.00         75.00           4. Nifty (Wm 12/50)         15.00         35.00           4. "9" Sister (Wm 1/54)         115.00         150.00	6. Sunny (Wm 12/47)         10.00         20.00           4. Sunshine Park         (B 12/52)         49.50         85.00			
6. Gondola (Ex 5/49)       10.00       20.00         4. Grand Award       (CC 1/49)       10.00       20.00	4. Oasis (Ex 10/50) 10.00 20.00           4. Oklahoma (Un 5/49). 10.00 20.00           6. Old Faithful	6. Super Hockey         20.00         34.00           4* Surf Club (B 3/54)         350.00         395.00			
4. Grand Champion           (Wm 8/53)           4. Grand Slam (Got 4/53)           6. Grand Stand (B '50)           20.00           35.00	$ \begin{array}{c} (Got 12/49) & \dots & 15.00 & 25.00 \\ 4. Olympics (Wm 5/52) & 45.00 & 75.00 \\ 4. One Two Three \\ (Get 10/48) & 10.00 & 25.00 \\ \end{array} $	4. Sweepstakes (Wm 1/52)         75.00         95.00           4. Sweetheart (Wm 5/50)         20.00         35.00           4. Tahiti (CC 10/49)         20.00         34.50           4. Tahiti (Un 9/52)         125.00         24.50			
4. Green Pastures (Got 1/54) 160.00 190.00	(Ge 10/48)         10.00         25.00            4. Palisades (Wm 7/53)         79.00         99.00            4* Palm Beach (B 7/52)         110.00         159.00	4. Tahiti (Un 8/53) 185.00 240.00      6. Tampico (Un 6/49) 10.00 20.00        4. Telecard (Got 1/49) 10.00 25.00			
←TOTAL NO. TOTAL VALUE→	$\leftarrow TOTAL NO. TOTAL VALUE \rightarrow$	$\leftarrow TOTAL NO. TOTAL VALUE \rightarrow$			

NUMBER OF EACH MACHINE OWNED

VALUE OF MACHINES HERE

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NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

PINBALL GAMES (Cont.)				SHUFFLES (Cont.)				SHUFFLES (Cont.)									
	6. Tennessee (Wm 2/48)	10.00	20.00			6. Chi	Coin	Crown Gia	nt				4. Unite	d Rebound (8/50	) <b>3</b> 0.0 <b>0</b>	39.50	
]	4. Thing (CC 2/51)	15.00	35.00			Р	Pins (9	9/53)	225.00	295.00			4. Unite	d 4-Player Re-			
+	6. Three Feathers	10.00	95.00				C <b>oin</b> 1 6/53)	Criple Score		<b>195.</b> 00				und (9/50) d Twin Shuffle-	. 35.00	60.00	
	(Ge 5/49) 4. Three Four Five	10.00	25.00			4* Chi	Coin (	Gold Cup						de (12/50) d 5-Player (1/51)	35.00 45.00	60.00 75.00	
1	(Un 6/51)	25.00	50.00					(7/53) High Speed	175.00	250.00			4. Unite	d 6-Player (2/51)		75.00	
1	6. Three Musketeers (Got 7/49)	15.00	35.00			C	rown	(7/53)	150.00	300.00				d DeLuxe layer (10/51)	39.00	85.00	
	6. Thrill (CC 9/48) 4. Times Square	10.00	20.00					High Speed Score (8/5)	3) 295.00	375.00		<u>`                                    </u>	4. Unite	d 6-Player Super			
1	$(\mathbf{Wm} \ 4/53) \ \dots \ \dots$	65.00	90.00				C <b>oin</b> A 10/53)	Advance	200.00	345.00			4. Unite	/52) d 4-Player Officia	. 49.50 I	100.00	
	4. Touchdewn (Un 1/52) 6. Trade Winds (Ge 3/48)	1 <b>5.0</b> 0 10.00	25.00 20.00			4. Chi	Coin 1	King (10/5	3) 300.00				(5) 4. Unite	(52)	75.00	125.00	
+	6. Treasure Chest (Ex 12/47)	10.00	20.00			B	owler	Criss Cross (12/53)		375.00			()	7/52) d 10th Frame	95.00	140.00	
-	6. Trinidad (CC 3/48)	10.00	20.00					Super Fram		385.00			Sta	r (9/52)	95.00	150.00	
	6. Triple Action (Ge 1/48) 4. Triplets (Got 7/50)	10.00 15.00	20.00 29.50			4. Chi	Coin S	starlite (5/5	4) 325.00	395.00				d Manhattan 10th ame (9/52)	110.00	150.00	
+	4. TriScore (Ge 1/51) 6. Trophy (B 4/48)	20.00 15.00	<b>39.</b> 50 30.00					Feature (7/5 Ioliday (9/54		395.00 56 <b>5.0</b> 0			4. Unite	d 10th Frame			
	6. Tropicana (Un 1/48)	10.00	20.00		—			Flash (10/5 Playtime	4) 395.00	475.00			4. Unite	per (1052) d Manhattan			
-	4* Tropics (Un 7/53) 6. Tucson (Wm 1/49)	$\begin{array}{r} 149.00\\ 10.00 \end{array}$	225.00 29.00			(]	10/54)							/52) d Cascade (2/53)	<b>115.0</b> 0		
	6. Tumbleweed (Ex 9/49) 4. Turf King (B 6/50)	15.00 15.00	35.00 45.00			4. Exh	ibit T	trike (6/51 Win Rotati		30.00			4* Unite	d Clover (2/53) d Liberty (2/53)	125.00	179.50	
-	4. Twenty Grand					(. 4. Gen	5/52) co Bo	wling Leag	65.00	95.00			4* Unite	d Classic (6/53)	159.50	195.00	
	(Wm 12/52) 4. Utah (Un 7/49)	49.50 10.00	<b>95.00</b> 29.50			()	11/49)		15.00	20.00		_		d Olympic (6/53) d Royal (9/53)	- 150.00 200.00	225 <b>.0</b> 0 255.00	
+	6. Vanities (Ex 2/47) 2. Variety (B 9/54)	10.00 510.00	19.50 575.00			4. Gen 4. Gen	co Ba	seball (5/5 uffle Target	0) 1 <b>5.0</b> 0	20.00			2* Unite	d Imperial (9/53)	245.00	285.00	
	6. Virginia (Wm 3/48)		12.50			•		Player Re-	15.00	20.00			2* Unite	d Chief (11/53) ed Leader (11/53)	275.00	$300.00 \\ 315.00$	
-	4. Wetch My Line (Get 9/51)	15.00	35.00			b	ound	(9/51) .	25.00	35.00				d Team (1/54) d DeLuxe Team	275.00	335.00	
-	4. Whizs Kids (CC 3/52) 4. Wild West (Got 8/51)	<b>20.00</b> <b>40.00</b>	40.00 60.00			(	11/53)		110.00	175.00			(1/	/54)		350.00	
	4. Winner (Univ.)	20.00	45.00					atch Pool	225.00	275.00			4* Unite	d League (1/54) ed Ace (5/54)	345.00	340.00 375.00	
	6. Wisconsin (Un 3/49) . 2* Yacht Club (B 6/53)	$\begin{array}{r} 10.00\\115.00\end{array}$	20.00 175.00			4. Gott	tlieb I	Bowlette				-	4. Unite 4* Unite	d Rainbow (8/54 d Banner (8/54)	350.00 389.50	415.00 420 00	
-	6. Yanks (Wm 4/48) 4. Zingo (Un 10/51)	10.00 20.00	20.00 40.00				3/50) eneyPi	in Boy (11/4		2 <b>9.50</b> 20.00			4. Unite	d Shuffle Targette			
٦		TAL VA						en Pins(1/5 BC (2/50)		20.00 20.00				/54) d DeLuxe Shuffle	. 335.00	445.00	
	-IOIAL NO. 101	IAL VA				6. Kee	eney L	ucky Strike						rgette (8/54) d Speedy (8/54)	. 375.00 . 375.00	450.00 445.00	
	CONFIDENTIAL	-		+-			4/50) eney K	ing Pin(4/5	20.00           0)         20.00	<b>30.00</b> 30.00			4. Univ	ersal Twin (1/50		35.00	
					_		eney B 4/50)	owling Char		30.00			(3	ersal Super Twin /50)	<b>30</b> .00	40.00	
	SHUFFI	ES			-	6. Kee		uck Pins			0	-		ersal DeLuxe Twi 0/50)		40.00	
_	4. Bally Shuffle Bowler					4. Kee	eney D	ouble Bow	ler				6. Univ	ersal High Score 0/50)	. <b>30.0</b> 0	40.00	
	(9/49)	15.00	20.00			4. Kee	8/50) eney I	League (8/5	<b>25.</b> 00 (0) 25.00	<b>35.</b> 00 <b>3</b> 5.00			6. Univ	ersal Bowlomatic			
	(2/50) 6. Bally Shuffle Champ	15.00	20.00					Way Bowle nent (12/50		75.00			6. Willi	/51) ams Twin Shuffle	. 30.00	40.0 <b>0</b>	
	(4/50)	20.00	<b>30.</b> 00			4. Kee	eney B	lig League		65.00				/49) ams Twin Shuffle	. 20.00	34.50	
١	6. Bally Hook Bowler (11/50)	20.00	45.00			4. Kee	eney 6-	Player Leag	ue					1/2') (2/50) ams Bowler	. 20.00	30.00	
-	6. Bally Baseball (5/51) . 4. Bally Shuffle Line	35.00	45.00			4. Kee	ney D	eLuxe Leag	ue	<b>90.0</b> 0			(9	1/2') (3/50)	. 25.00	<b>30.</b> 00	
	(7/51)	25.00	50.00					Super DeLu		100.00			H	ams Double eader (7/50)	. 25.00	45.00	
1	4. Bally Victory Bowler (5/54)	315.00	400.00			L	eague	<b>(3</b> /52)		125.00				ams 5-Player /51)	. 20.00	30.00	
-	2. Bally Champion Bowler (5/54)	295.00	395.00			L	eague	ligh Score (5/52)		100.00			←TOT4		DTAL VA		1
-	4. ChiCoin Bowling Alley (11/49)	25.00	55.00					Геат (10/5 lub (4/53)						FIDENTIAL			
4	6. ChiCion Shuffle Base-							omino (5/5 arnival (5/5		195.00 225.00							++/
	ball (4/50) 4. ChiCoin Bowling	25.00	50.00			4. Kee	eney P	acemaker						ARCADE EQU			F
	Classic (5/50) 4. ChiCoin Pin Bowler	20.00	<b>3</b> 5.00					lainliner		235.00				ARCADE EQU	PMENT	<del>         </del>	FF .
	(6/50) 4. ChiCoin Trophy Bowl	20.00	30.00					· (1/54) Bonus Bow		<b>245.0</b> 0							
	(7/50)	20.00	<b>3</b> 5.00			(	3/54)	Jiamond		2 <b>95.0</b> 0				6 Gun Rifle Rang		650.00 45.00	
-	6. ChiCoin Ace Bowler, F.P. (8/50)	25.00	35.00			В	Bowler	(5/54		345.00			4. Bally	nerang Big Inning	. 79.50	150.00	_
-	6. ChiCoin PinLite (9/50) 4. ChiCoin Horse-Shoes	25.00	30.00				ck-Ola (1 <b>2</b> /49)	Shuffle La	ne 15.00	20.00				v Bowler v Convoy		30.00 59.50	
	(5/51)	35.00	75.00		-	6. Roc		Shuffle Jun	gle				6. Bally	Defender Eagle Eye	. 59.50	125.00 49.50	
-	4. ChiCoin 6-Player (8/51) 4. ChiCoin 6-Player	45.00	95.00			6. Uni	ited Sl	huffle Skill					6. Bally	Heavy Hitter	. 35.00	60.00	
	DeLuxe (5/52) 4. ChiCoin Match Bowler	85.00	100.00			6. Uni	ited Sl	huffle Alley					6. Bally	King Pin Lucky Strike	25.00	35.00 40.00	
	(6/52) 4. ChiCoin Bowl-A-Ball	95.00	125.00			6. Uni	(9/49) ited Si	aper Shuffle	15.00	20.00				Rapid Fire Sky Battle		1 <b>25.00</b> 85.00	
	(10/52)	95.00	<b>135.0</b> 0			· A	Alley	17 1501	<b>20.00</b>	30.00			6. Bally	Torpedo Undersea Raide	49.50	<b>85.00</b> 125.00	
-	4. ChiCoin Match Bowl-A-Ball (11/52)	75.00	150.00			I	Alley	(2/50)		30.00			6. Chan	npion Hockey		<b>55.00</b>	
	4. ChiCoin 10th Frame Special (12/52)	75.00	150.00			H	Expres		20.00	<b>3</b> 0.00			Ch	oin Basketball amp		195.00	
-	4. ChiCoin Name Bowler (1/53)		150.00			4. Uni		huffle Slugg		30.00		-	4. ChiC	oin 4-Player Der oin Goalee	by 100.00	19 <b>5.00</b> 100.00	
	4* ChiCoin 10th Frame	99.00	100.00		-	4. Uni	ited 2	Player Exp	ress			-	4. ChiC	oin Hockey	55.00	75.00	
	Double Score Bowler (3/53)		175.00			4. Uni		win Shuffle	25.00				4. ChiC	lidget Skee oin Pistol	. 65.00	175.00 95.00	
_	2* ChiCoin Crown (4/53)		185.00					(7/50)	25.00			-		oin Roll-A-Seore		75.00	
	A TOTAL NO TOTAL	TAT VA	1 1 1 mart			- TO	TAI.	INC. I	ITAL VA	A				AL NO. TO	TAL VA		

$(Wm 12/52) \dots$	49.50
(Wm  12/52) 4. Utah $(\text{Un } 7/49)$	10.00
6. Vanities (Ex 2/47)	10.00
2. Variety (B 9/54)	510.00
6. Virginia (Wm 3/48)	10.00
<ol> <li>6. Vanities (Ex 2/47)</li> <li>2. Variety (B 9/54)</li> <li>6. Virginia (Wm 3/48)</li> <li>4. Watch My Line</li> </ol>	
	15.00
4. Whizz Kids (CC 3/52)	20.00
4. Wild West (Got 8/51)	40.00
4. Winner (Univ.)	20.00
6 Wieconsin (Un $2/40$ )	10.00
2* Yacht Club (B 6/53) 6. Yanks (Wm 4/48) 4. Zingo (Un 10/51)	115.00
$\frac{2}{6} \operatorname{Vanles} \left( \frac{W_m}{4} \frac{4}{49} \right)$	10.00
0. Tanks ( $W$ III 4/40)	
4. Zingo (Un 10/51)	20.00
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CONFIDENTIAL	111
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4. Bally Shuffle Bowler	15 00
(9/49)	15.00
6. Bally Speed Bowler	
(2/50)	15.00
6. Bally Shuffle Champ	
(4/50)	20.00
6. Bally Hook Bowler	
(11/50)	20.00
6. Bally Baseball (5/51)	35.00
4. Bally Shuffle Line	
(7/51) 4. Bally Victory Bowler	25.00
4. Bally Victory Bowler	
(5/54)	315.00
2. Bally Champion	
Bowler $(5/54)$	295.00
4. ChiCoin Bowling Alley	
(11/40)	25.00
(11/49) 6. ChiCion Shuffle Base	
hall $(4/50)$	25.00
ball (4/50) 4. ChiCoin Bowling	20.00
Classic (5/50)	20.00
4. ChiCoin Pin Bowler	20.00
4. Chicola I in Dowler	20.00
(6/50) 4. ChiCoin Trophy Bowl	20.00
(7/50)	20.00
	20.00
6. ChiCoin Ace Bowler, F.P. (8/50)	95 00
<b>F.P.</b> $(8/50)$	25.00
6. ChiCoin PinLite (9/50)	25.00
4. ChiCoin Horse-Shoes	
(5/51) 4. ChiCoin 6-Player (8/51)	35.00
4. ChiCoin 6-Player (8/51)	45.00
4. ChiCoin 6-Player	07.00
DeLuxe (5/52)	85.00
4. ChiCoin Match Bowler	
(6/52) 4. ChiCoin Bowl-A-Ball	95.00
4. ChiCoin Bowl-A-Ball	
(10/52)	95.00
4. ChiCoin Match	
J. GIIIGOIII Match	

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TOTAL VALUE→

←TOTAL NO.

-TOTAL NO. TOTAL VALUE-

	BY FIGURE BETWEEN LOW AND	HIGH PR	ICES)	
	SHUFFLES (	Cent.)		
	4. United Rebound (8/50) 4. United 4-Player Re-	<b>3</b> 0.0 <b>0</b>	39.50	-
-	bound (9/50) 4. United Twin Shuffle-	35.00	60.00	-
-	cade (12/50)	35.00	60.00	-
_	4. United 5-Player (1/51) 4. United 6-Player (2/51)	<b>45.0</b> 0 45.00	75.00 75.00	-
_	4* United DeLuxe	39.00	85.00	
_	<u>4. United 6-Player Super</u>			-
	(3/52) 4. United 4-Player Official	49.50	100.00	-
=	(5/52) 4. United 6-Player Star	75.00	125.00	-
_	(7/52) 1. United 10th Frame	95.00	140.00	-
_	Star $(9/52)$	<b>9</b> 5.00	150.00	-
-	4. United Manhattan 10th Frame (9/52)	110.00	150.00	_
=	4. United 10th Frame Super (1052)	115.00	145.00	
-	4. United Manhattan	115.00	140.00	
_	4* United Cascade (2/53)	100.00	160.00	-
-	4* United Clover (2/53). 4. United Liberty (2/53).	125.00 125.00	179.50 175.00	ŀ
-	4* United Classic (6/53)	159.50	195.00	
_	4* United Olympic (6/53) 2* United Royal (9/53).	150.00	225.00	-
	$ = 2^* \text{ United Royal (9/53)} \\ = 2^* \text{ United Imperial (9/53)} $	$\begin{array}{r} 200.00\\ 245.00 \end{array}$	255.00 285.00	-
	4* United Chief (11/53) .	249.50	300.00	
-	2* United Leader (11/53) 2* United Team (1/54) .	275.00	315.00	-
	$ \underline{\qquad} 2^* \text{ United Team (1/54)} $	275.00	335.00	-
	(1/54)	325.00	350.00	1-
-	4. United League (1/54).	295.00	340.00	-
-	4* United Ace (5/54) 4. United Rainbow (8/54)	345.00 350.00	375.00 415.00	-
	4* United Banner (8/54).	389.50	420.00	
	4. United Shuffle Targette		445.00	
-	(8/54) 4. United DeLuxe Shuffle	335.00	445.00	-
-	Targette (8/54)	375.00		-
_	4. United Speedy (8/54). 4. Universal Twin (1/50)	375.00 15.00	445.00 35.00	-
-	6. Universal Super Twin	15.00	33.00	-
	(3/50) 6. Universal DeLuxe Twin	<b>30</b> .00	40.00	ŀ
0	(10/50)	30.00	40.00	-
	6. Universal High Score (10/50)	<b>30.0</b> 0	40.00	-
-	6. Universal Bowlomatic (3/51)	30.00	40.00	
-	6. Williams Twin Shuffle	20.00	34.50	
_	6. Williams Twin Shuffle (9 <sup>1</sup> / <sub>2</sub> ') (2/50)	20.00	30.00	
_	6. Williams Bowler			-
	(9½') (3/50) 6. Williams Double	25.00	<b>30.</b> 00	-
	Header (7/50) 6. Williams 5-Player	25.00	45.00	İ
	(6/51)	20.00	30.00	ŀ
_	$\leftarrow$ TOTAL NO. TO'	TAL VA	LUK→	
-	CONFIDENTIAL	PRICE	LIST	+
_		the		t
				-
-	ARCADE EQUIP	MENT	╞┼┼┼╀	Ŧ
_				_
	4. ABT 6 Gun Rifle Range	<b>550.0</b> 0	650.00	1
-	4. Boomerang	25.00	45.00	I
	4. Bally Big Inning	79.50	150.00	
	6. Bally Bowler           6. Bally Convoy	20.00 39.50	30.00 59.50	1
	6. Bally Defender	59.50	125.00	
	6. Bally Eagle Eye	39.50	49.50	-
	6. Bally Heavy Hitter 4. Bally King Pin	35.00 20.00	60.00 <b>35.00</b>	ŀ
	6. Bally Lucky Strike	25.00	40.00	
_	6. Bally Lucky Strike 4. Bally Rapid Fire 6. Bally Sky Battle	95.00	125.00	-
	6. Bally Sky Battle 6. Bally Torpedo	<b>39.5</b> 0 <b>49.50</b>	85.00 85.00	ŀ
	6. Bally Torpedo 4. Bally Undersea Raider	64.50	125.00	
_	6. Champion Hockey	35.00	55.00	
	4. ChiCoin Basketball Champ	95.00	195.00	1
_	4. ChiCoin 4-Player Derby		195.00	

#### TOTAL VALUE→

10

←TOTAL NO.

The Cash Box PRICE LISTS"

66

The Cash Box, Page 61 • END OF MONTH INVENTORY ISSUE • February 26, 1955 Manufacturers New Equipment

Products listed here are currently in productio prices, F.O.B. factory.

	NUMBER OF EACH MAD	CHINE	OWNE	
	VALUE OF MACHINES H (FOR INVENTORY PURPOSES ASCE BY FIGURE BETWEEN LOW AND	ERE •		
	BY FIGURE BETWEEN LOW AND	HIGH PR	ICES)	1
	ARCADE EQUIPM	ENT	(Cont	:.)
-1	4. ChiCoin Home Run, 6-Player (3/54)	195.00	295.00	
_	4. Edelco Pool Table 4. Evans Bat-A-Score	<b>20.00</b> 130.00	75.00 165.00	
_	4. Evans Bola-Score 4. Evans Ski Roll	79.50	89.50 95.00	
	<ol> <li>Evans Super Bomber</li> <li>Evans Play Ball</li> <li>Evans Ten Strike '46</li> </ol>	100.00 65.00 20.00	<b>210.00</b> <b>75.00</b> 65.00	
_	4. Evans Tommy Gun 4. Exhibit Dale Gun	<b>39.50</b> 35.00	9 <b>5.0</b> 0 65.00	
_	4. Exhibit Gun Patrol 4* Exhibit Jet Gun	105.00 99.50	175.00 165.00	
	<ol> <li>4. Exhibit Space Gun</li> <li>4. Exhibit Pony Express</li> <li>4. Exhibit Silver Bullets</li> </ol>	89.50 85.00 75.00	145.00 135.00 115.00	
	4* Exhibit Six Shooter 4. Exhibit Vitalizer	79.00 45.00	125.00 75.00	
-	2* Exhibit Shooting Gall. (6/54)	259.50	335.00	
-	4. Exhibit Star Shooting Gallery (9/54)	325.00	410.00	
-	6. Groetchen Met. Typer 4* Genco Sky Gunner 2* Genco Night Fighter	79.50 125.00 149.00	149.50 175.00 175.00	
	4* Genco Basketball 2* Genco Rifle Gallery	<b>250.0</b> 0	399.50	
	(6/54) 4. Jack Rabbit	299.50 50.00	375.00 99.50	
_	4. Jungle Joe 4. Keeney Air Raider	<b>49.5</b> 0 <b>90.</b> 00	69.50 145.00	
_	<ol> <li>Keeney Sub Gun</li> <li>Keeney Texas Leaguer.</li> <li>Kirk Night Bomber</li> </ol>	75.00 25.00 75.00	95.00 50.00 <b>150.00</b>	
	4. Lite League 4. Mills Panoram Peek	49.50 15 <b>9.5</b> 0	99.50 275.00	
-	6. Mills Conv. for Panoram Peek	10.00	29.50	_
_	4. Muto. Atomic Bomber. 4. Mutos. Ace Bombers	125.00 100.00	195.00 <b>195.00</b>	
	<ol> <li>Mutoscope Dr. Mobile (Prewar)</li> <li>Mutos. Fly. Saucers</li> </ol>	95.00 90.00	195.00 160.00	
	4. Mutos. Photo. (Pre-War) 4. Mutos Photomatic	150.00	<b>25</b> 0.00	
_	DeLuxe 4. Mutoscope Silver Gloves	350.00 125.00	575.00 200.00	
	4. Mutoscope Sky Fighter 4. Mutos. Voice-O-Graph 35c	<b>125.00</b> <b>405.00</b>	195.00 545.00	
_	6. Periscope	405.00 69.50 65.00	99.50 <b>85.00</b>	
	4. Quizzer 6. Rockola Ten Pins HD.	60.00 20.00	95.00 <b>40.00</b>	
	6. Rockola World Series . 4. Scientific Baseball	20.00 35.00	40.00 75.00	<u> </u>
	4. Scientific Basketball 4. Scientific Batting Pr 4. Scientific Bitch 'Em	20.00 65.00	75.00 89.50 185.00	
-	4. Scientific Pitch 'Em 4* Seeburg Bear Gun 4. Seeburg Chicken Sam	145.00 125.00 69.50	185.00 160.00 110.00	
	4. Seeburg Shoot the Chute 2* Seeburg Coon Hunt		95.00 450.00	
	4. Set Shot Basketball 4* Teleguiz	200.00 99.50	250.00 125.00	
_	4. Un. Team Hockey 4. Un. Jungle Gun	30.00 295.00	85.00 395.00	
_	4. Un. DeLuxe Jungle Gun 2* United Carnival Gun (10/54)	395.00 410.00	495.00 465.00	
-	2. United Deluxe Carnival (10/54)	425.00	485.00	
	4. Wilcox-Gay Recordio 4. Williams All Stars	<b>40.</b> 00 <b>35.</b> 00	75.00 75.00	
-	4. Williams Box Score 4. Williams Star Series 4. Williams Deluxe World	<b>39.5</b> 0 40.00	75.00 90.00	
	Series 4. Williams Super World	40.00	<b>90.0</b> 0	
	Series 4. Williams Quarterback	95.00 25.00	165.00 75.00	
	4. Williams DeLuxe Baseball 4. Williams Pennant	99.50	175.00	
	Baseball	<b>175.0</b> 0	250.00	
	<ol> <li>Williams Super Pennant Baseball (1/54)</li> <li>Williams Super Star</li> </ol>	155.00	275.00	
	Baseball (1/54) 4. Williams Major League Baseball (4/54)	325.00	395.00	
_	Baseball (4/54) 4. Williams All Star Baseball (5/54)	250.00 250.00	375.00 375.00	
_	4. Williams Big League Baseball (6/54)	250.00	375.00	
•	4. Wurlitzer Skeeball	35.00 AL VA	75 <b>.0</b> 0	
	-101AL NO. 101	AL VA	LUL→	1

prices, F.O.B. factory.	
AMI, INCORPORATED	1
F-120 Juke Box	
(Receiver included) F-80 Juke Box	Au
(Receiver NOT included)	No Li tuthorized f
F-40 Juke Box	Ne
(Receiver NOT included) HS-80 Selective Hideaway	ed
HS-120 Selective Hideaway	for
W-80 Wall Box	
W-120 Wall Box S-80 Receiver	ric
S-120 Receiver	e lic
Wall Speaker	atic
Corner Speaker	ä
R-167 Bargrip	
АИТО-РНОТО СО.	
Auto-Photo\$	2 545 00
	,
BALLY MFG. CO. Champion	795.00
Big Time	760.00
Moon-Ride	995.00
Magic Bowler (with Match Feature)	
Model Magic-110, 10c a play Model Magic-325, 10c a play,	755.00
Model Magic-325, 10c a play,	775.00
3 plays for 25c Mystic Bowler	775.00
(without Match Feature)	
Model Mystic-110, 10c a play.	7 <b>10.0</b> 0
Model Mystic-325, 10c a play, 3 plays for 25c	730.00
CHICAGO COIN Criss Cross Target	
(Without Match Feature)	
Single Chute\$	685.00 705. <b>0</b> 0
Double Chute Criss Cross Target	103.00
(With Match Feature)	
Single Chute Double Chute	750.00 770.00
Thunderbolt Bowler	110.00
(With Match Feature)	
Single Chute	750.00 770.00
Single Chute Double Chute Model Triple Strike Bowler (Without Match Feature)	110.00
(Without Match Feature)	
	(05 00
Single Chute	695.00 715.00
Single Chute Double Chute	695.00 715.00
Single Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery	
Single Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414-Without Match or	715.00
Single Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414-Without Match or	
Single Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414-Without Match or Free Play	715.00
Single Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414-Without Match or Free Play	715.00 625.00 630.00
Single Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414-Without Match or Free Play Model 414A-Without Match, With Free Play Model 414B-With Match, No Free Play Model 414C With Match,	715.00 625.00
Single Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414-Without Match or Free Play Model 414A-Without Match, With Free Play Model 414B-With Match, No Free Play Model 414C With Match, With Free Play	715.00 625.00 630.00 645.00 650.00
Single Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414-Without Match or Free Play	715.00 625.00 630.00 645.00 650.00 395.00
Single Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414-Without Match or Free Play	715.00 625.00 630.00 645.00 650.00
Single Chute Double Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414-Without Match or Free Play Model 414A-Without Match, With Free Play Model 414B-With Match, No Free Play Model 414C With Match, With Free Play Junior Jet Ride Big Bronco Roy Rogers' Trigger Rudolph The Red Nosed	715.00 625.00 630.00 645.00 650.00 395.00 997.50 1,047.50
Single Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414-Without Match or Free Play	715.00 625.00 630.00 645.00 650.00 395.00 997.50
Single Chute Double Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414—Without Match or Free Play	715.00 625.00 630.00 645.00 650.00 395.00 997.50 1,047.50 725.00 775.00
Single Chute Double Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414—Without Match or Free Play	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00
Single Chute	715.00 625.00 630.00 645.00 650.00 395.00 997.50 725.00 775.00 725.00 725.00 725.00
Single Chute	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 725.00 725.00
Single Chute	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00
Single Chute Double Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414—Without Match or Free Play Model 414A—Without Match, With Free Play Model 414B—With Match, No Free Play Model 414C — With Match, No Free Play Model 414C — With Match, With Free Play Junior Jet Ride Big Bronco Roy Rogers' Trigger Rudolph The Red Nosed Reindeer Rudolph The Red Nosed Reindeer With Music Pete The Rabbit Pete The Rabbit Pete The Rabbit Mith Music Twin Pete The Rabbit Rawhide Space Patrol, New Style Sea Skate Vacumatic Card Vendor	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 725.00 725.00 1,047.50
Single Chute Double Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414—Without Match or Free Play Model 414A—Without Match, With Free Play Model 414B—With Match, No Free Play Model 414C — With Match, No Free Play Model 414C — With Match, With Free Play Junior Jet Ride Big Bronco Roy Rogers' Trigger Rudolph The Red Nosed Reindeer Rudolph The Red Nosed Reindeer With Music Pete The Rabbit Pete The Rabbit Pete The Rabbit Music Twin Pete The Rabbit Rawhide Space Patrol, New Style Sea Skate Vacumatic Card Vendor	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00
Single Chute Double Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414—Without Match or Free Play Model 414A—Without Match, With Free Play Model 414B—With Match, No Free Play Model 414C — With Match, No Free Play Model 414C — With Match, With Free Play Junior Jet Ride Big Bronco Roy Rogers' Trigger Rudolph The Red Nosed Reindeer Rudolph The Red Nosed Reindeer Rudolph The Red Nosed Reindeer Rudolph The Red Nosed Reindeer Big Bronco Roy Rogers' Trigger Rudolph The Red Nosed Reindeer Rudolph The Red Nosed Reindeer Reindeer Rudolph The Red Nosed Reindeer Reindeer Rudolph The Red Nosed Reindeer Reindeer Reindeer Rudolph The Red Nosed Reindeer Reindeer Reindeer Rudolph The Red Nosed Reindeer Reinder Rein	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 725.00 725.00 1,047.50 1,047.50 295.00 650.00
Single Chute Double Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414—Without Match or Free Play Model 414A—Without Match, With Free Play Model 414B—With Match, No Free Play Model 414C — With Match, No Free Play Model 414C — With Match, With Free Play Junior Jet Ride Big Bronco Roy Rogers' Trigger Rudolph The Red Nosed Reindeer Rudolph The Red Nosed Reindeer With Music Pete The Rabbit Pete The Rabbit Pete The Rabbit Pete The Rabbit Pete The Rabbit Space Patrol, New Style Sea Skate Vacumatic Card Vendor GENCO MFG. & SALES CO. Wild West (Regular) \$ Criss-Cross Wild West (Match)	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 650.00 680.00
Single Chute Double Chute Double Chute EXHIBIT SUPPLY Sportland Shooting Gallery Model 414—Without Match or Free Play Model 414A—Without Match, With Free Play Model 414B—With Match, No Free Play Model 414C — With Match, No Free Play Model 414C — With Match, With Free Play Junior Jet Ride Big Bronco Roy Rogers' Trigger Rudolph The Red Nosed Reindeer Rudolph The Red Nosed Reindeer With Music Pete The Rabbit Pete The Rabbit Pete The Rabbit Pete The Rabbit Pete The Rabbit Space Patrol, New Style Sea Skate Vacumatic Card Vendor GENCO MFG. & SALES CO. Wild West (Regular) \$ Criss-Cross Wild West (Match)	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 725.00 650.00 680.00
Single Chute	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 725.00 1,047.50 295.00 1,047.50 295.00 650.00 680.00 392.50
Single Chute	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 725.00 725.00 1,047.50 1,047.50 295.00 650.00 680.00 392.50 <b>R</b> -
Single Chute	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 1,047.50 1,047.50 295.00 650.00 680.00 392.50 <b>CP</b> . 795.00
Single Chute	715.00 625.00 630.00 645.00 395.00 997.50 1,047.50 725.00 725.00 725.00 725.00 725.00 725.00 1,047.50 1,047.50 295.00 650.00 680.00 392.50 <b>RP.</b> 795.00 2,150.00 495.00
Single Chute	715.00 625.00 630.00 645.00 997.50 1,047.50 725.00 725.00 725.00 725.00 1,047.50 1,047.50 295.00 650.00 680.00 392.50 <b>RP.</b> 795.00 295.00 295.00
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