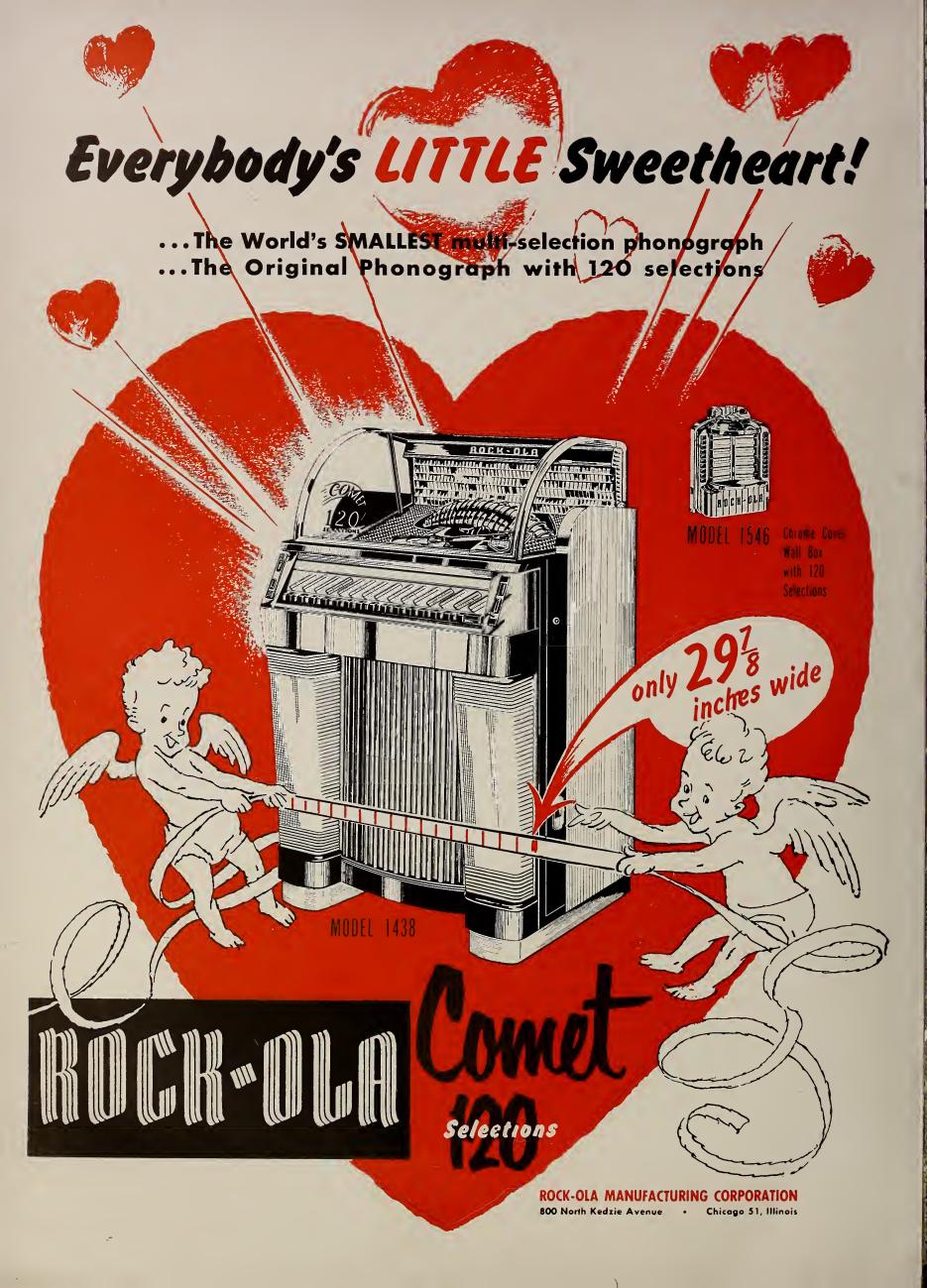


VOLUME XV

MAY 8, 1954

NUMBER 33

With Mother's Day just ahead of us, Kitty Kallen demonstrates her smash hit "Little Things Mean A Lot" in the best way she knows how, by kissing her little son Jonathan. Kitty, whose "Are You Looking For A Sweetheart" started her off in fine style on the Decca label, now has a full fledged top notcher in "Little Things". Happy Mother's Day, Kitty. That's sure a nice "little thing" you're kissing there.





FOUNDED BY BILL GERSH

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Volume XV

Number 33

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(Music Editorial)

What About TV?

9,100,000 programming hours per year should result in new type acting circuit and develop America's next big songstars!

What about TV? If all comes true, according to what the FCC intends to grant in the way of new telecasting stations, there will be about 2,500 telecasting outlets—in a few more years.

That means, if figures count for anything, that with 2,500 telecasting stations on the air for an average of ten hours each: 25,000 hours of telecasting each day.

175,000 telecasting hours per week. 9,100,000 telecasting hours per year.

With all the old movies, with all the present programming, with everything that can be thrown into this potpourri, it still means more programming hours even if all the present networks were thrown into one network—than anyone ever yet dreamed of in this sore-eyed world of entertainment.

Can this mean the opening of an entirely new entertainment circuit? A circuit that can be likened to those of the old days? The Pantages, the Keith, the Orpheum?

Will this mean that the big stars of the nation (and the lesser names as well) may be traveling from one town to another, filling TV station programming commitments (live)?

Can this mean the return of a new kind of variety?

Whatever it does mean, and whether the movie industry does or does not, join in to help make these 9,100,000 programming hours possible as well as interesting to the televiewers, there are bound to arise the nation's new songstars when these many telecasting units come into being.

Just as when radio grew up and the local as well as the network stars grew up with it, the people wanted to hear them over again. The nation's juke boxes were the one and only medium which would once again produce the sounds the people wanted to hear. Perhaps here, too, will again come into being the new juke box ongstars of tomorrow. What about TV? Well, according to those in TV (and they keep making this same statement year after year), "We're still in our infancy!"

If it is plausible to believe that "figures don't lie" then these people, who are engaged in TV at this time, are really and truly "in their infancy."

truly "in their infancy." They'll get out of it with a sudden and very determined shock. That'll be the day when someone announces: "There are now 2,500 telecasting stations in the U.S.A."

That will mean, on the basis of only ten hours of actual operation each day for each telecasting unit over 9,100,000 programming hours per year.

That, believe it or not, is more programming hours than anyone ever dreamed would ever be necessary for television.

Will stars travel from one city to another to appear on local stations, because with so many, many telecasting stations in operation, network may become amost entirely too expensive for the average advertiser?

Will this then, likewise, mean a new kind of star? An artist who will have to learn to do the greater part of his acting from the waist up, especially in the very discerning closeup shots which TV so drillingly and peculiarly calls its own dramatic emphasis on action?

Will this, then, be the new 'Pantages' or the new 'Keith' or the new 'Orpheum' circuit similar to those historical circuits of yesteryear?

And, surely, won't this mean that local talent, sponsored by local people, the youngsters, the newcomers, will be the stars of tomorrow?

The kids who are singing their hearts out in local clubs today who may be the big names of tomorrow as television grows up?

names of tomorrow as television grows up? Just a few thoughts spoken aloud. What do you think? The Cash Box, Music



Available in Canada on QUALITY Label

"It's What's in THE CASH BOX That Co

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47TH

HITS THE JACKPOTI

Breaking Nationally The Original POP Version GORIA MANN and The CARTER RAYS GOODNIGHT GOODNIGHT GOODNIGHT??

"LOVE-ME-BOY" JUBILEE No. 5142

BETTE McLAURIN "I'M ALONE BECAUSE I LOVE YOU"

JUBILEE No. 5139

DANNY WINCHELL 'JOSHUA'

GOING TO THE TOP ...

b/w "ROW ROW ROLLING ALONG" JUBILEE No. 5140

"WHEN YOU'RE NEAR"

DAHL

'OH MAMA MIA'

b/w

JUBILEE No. 5141

Just Released...The New Smash by THE ORIOLES "DROWNING EVERY HOPE I EVER HAD"

"MAYBE YOU'LL BE THERE"

JUBILEE No. 5143

Available in Canada on QUALITY Label

RECORDCO., INC. 7TH STREFT NEW YORK, N.Y



"It's What's in THE CASH BOX That Counts"



KLAC-Los Angeles turned New York City upside down with one of the greatest parties the Gotham has ever seen. Several thousand members of the radio industry, sponsors, record business and the press attended the party last Monday, April 26, at the Savoy Plaza Hotel. In from the coast were KLAC's "Big Five"—Dick Haynes, Peter Potter, Bob McLaughlin, Jim Ameche and Alex Cooper. Also actively engaged in seeing that everyone had a good time were Red Doff, publicity and promotion for KLAC, and lovely Gloria Haas, Bob McLaughlin's secretary. Tony Paster and his orchestra supplied dance music for the gala event.



TODD PURSE (WJW-Cleveland, Ohio)

* * * * * * * Pic of the week—Todd Purse (WJW-Cleveland. 0.) gaining great popularity with his two shows 2 to 5 P. M. and 6:15 to 7 P. M. Unusual approach to the public is Todd's 4 to 5 P. M. airing which he calls "Purse Homework Haven." Todd's studio virtually resembles a schoolroom study hall at this time as the studio is usually filled with bobby soxers doing their homework to the Purse selection of music. . . Lt. John Parker, operations officer of the Armed Forces Radio, a new daddy. John's wife gave birth last week. . . . Johnny King, emcee disk jockey of the afternoon "Luncheon Ala King" over WJAR-Providence, added a Saturday request stint of "This Is Your Tune" from 8:30 to 11 P. M. . . . Tommy Edwards (WERE-Cleveland) currently revising his list of fan clubs in his area. Tommy distributes the list to teen age listeners free. It contains names, addresses and full information about fan clubs for record stars, radio and TV stars. . . This might be a record of one kind or another.

personalities and movie stars... This might be a record of one kind or another. The Home Furniture Companies of Norfolk and Portsmouth, Virginia, have extended their daily allnight DJ program, MC'd by Roger Clark (WNOR-Norfolk, Va.) from six to six and one-half hours a day—making a weekly total of forty-five and one-half hours commercial time for one sponsor... Ed Meath (WHEC-Rochester, N. Y.) was extremely successful in his first country music promotion which featured Webb Pierce and Hank Snow headlining the Grand Ole Opry troup. The show played to 4200 customers. Meath is already looking forward to the next one.

Jack Chenoweth (WCUE-Akron, O.) recently worked a great tie-in with the flic "Glenn Miller Story." When the movie played Akron, the Palace Theatre ran a trailer after each showing to the effect "that music from the 'Glenn Miller Story' can be heard on Platter Matinee." . . Don Sherman (WLYN-Lynn, Mass.) recently had to think fast when two of WLYN's 4 turntables conked out, leaving one serviceable table in each studio. Don and another WLYN jockey, Jack McDermott, worked out a gimmick, asking the listeners to call in requests in rhyme. Calls flooded the studio as fast as Don and Jack could handle them. The rhymes were perfect intro's for each disk giving the fast thinging duo time to bridge the gap between records.





PAUL WESTON ORCH. (Columbia 40237; 4-40237)

B. (2:38) [Broadcast BMI — Bliss] The Norman Luboff Choir gets a stringy backing from Paul Weston and the crew on a dreamdusted ver-sion of a beautiful tune. Music for the quiet hour. Top job.

C "THE BELLS OF NOTRE DAME" (2:23) [Glenwood BMI— Roberts] Another pretty tune about the famous church is treated with ease and tenderness by the artists. Good and tend listening.

STEWART "RICK" ROSE (Look 103; 45-103)

B "I COMPLAINED" (2:48) [Per-sonality BMI—Ram, Rand] Cor-poral Stewart Rose bows on the Look label with a dramatic "I Believe" type of number. An exciting tune very well rendered. Choir effective. Could make the grade.

G "I WANT YOU" (2:38) [Per-sonality BMI—Ram, Rand] The artist leans into a tango reading of a romantic item formerly known as "Golden Wedding." Lovely melody given a sincere and feelingful reading.

LEROY HOLMES ORCH. (MGM 11735; K-11735)

B "LAZY AFTERNOON" (2:59) [Chappell & Co. ASCAP—Moross, LaTouche] From the musical "Golden Apple" comes this bluesy, lazy of Apple" comes this bluesy, lazy affair given a terrific orking by LeRoy Holmes and the ork. Rosanne's excit-ing voice does wonders in the vocal department. Good job.

• SERENADE" (2:51) [Harms ASCAP—Romberg, Donnelly] The ork belts out soft jumper from the soon to be premiered flicker "Student Prince." Terrific dance music.

FOUR BELLS

(Bell Records 1039; 45-1039)

Generation (2:21) [Hill & Range BMI—Cochran, Grant] The Four Bells come up with a smooth inviting version of a current hit. Good sound and some fine coverage. Larry Clin-ton's ork assists.

© "DREAM, DREAM, DREAM" (2:50) [Feist ASCAP—Parish, McHugh] The boys dish up some polished harmony on this end as they ease through an appealing ballad that's making noise.

BLUE NOTES & MELINO ORCH. (Tico 1083; 45-1083)

"CHARLOTTE AMALIE" [---Benjamin, Weiss] A pretty trop-ical melody is given a soft and pleas-ing treatment by the Blue Notes as Melino and his men back with a slow mambo tempo. Ok Latin item.

• "MAKE A BOX" [--Melino] Melino dishes up another mambo backdrop for the Blue Notes' vocal effort on a cute ditty. Catchy pièce good for dancing.

the cash box ISK

"STEAM HEAT" (2:16) [Frank ASCAP-Adler, Ross] "LONELY DAYS" (2:31) [Lear ASCAP-Moore, Hurd]

PATTI PAGE

(Mercury 70380; 70380 x 45)

of '54 with a real classy piece of material. First the thrush clicked with a slow waltz in "Changing Partners." Then came the rhythm spiritual "Cross Over The Bridge" which is pressing the top spot. And now the thrush offers a terrific jumper called "Steam Heat" that'll surely draw loads of loot for all concerned. Patti gets a solid back-ing on this sockeroo from the comconcerned. Patti gets a solid back-ing on this sockeroo from the com-ing B'way musical "Pajama Game." And her multiple voicing comes over great. "Lonely Days" is a pretty soft waltz item given the unique warm touch that only Patti can give a song. Looks like an-other hit.

PAUL BRUNO (BBS 126; 45-126)

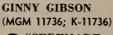
(WANDERLUST BLUES" (2:30) [Hampshire House ASCAP—Di Minno, Tucker] With a catchy ar-rangement including a banjo, Paul Bruno bounces through a cute novelty that could break big. Good item.

• "BEFORE YOU SAY GOOD-BYE" (2:52) [ASCAP—Bor-relli, Venuto] Joseph Leahy and the ork set up a dreamy backing for the crooner's feelingful rendition of an ok ballad ballad.

THE COMMANDERS (Decca 29093; 9-29093)

B "IT'S A WONDERFUL WORLD" (2:48) [Miller ASCAP—Savit, Watson, Adamson] An excellent in-strumental jump interpretation of a wonderful oldie is offered by the com-bined efforts of the Commanders. Very deneoable danceable.

(3:01) (3:01) (Englewood. BMI—Odette] The crew rides through another good piece of lindy material. Boys show their talents as they take off on solos.



(2:55) [Geo. Simon ASCAP— Charles, Regney] Aided by the Joe Lipman orchestra, smooth voiced Ginny Gibson tenderly fashions a lovely romantic item fitting for this season Good ich season. Good job.

B "AYE AYE AYE AYE" (2:56) [Trinity BMI-Lipman, Regney, Regney] The popular Latin-American tune, "Cielito Lindo" gets a solid samba beat and a new set of lyrics fashioned by the thrush. Could click. Novalty Novelty.

THE CHORDETTES (Cadence 1239; 45-1239)

G "TRUE LOVE GOES ON AND ON" (2:45) [Frank ASCAP— Adler, Ross] The Chordettes and their beautiful harmony send up a melodic version of a slow waltz with a folk flavor. Excellent voice blend. Tune is bitting Tune is hitting.

(2:35) [Essex ASCAP—Cope-land] Archie Bleyer assists the quin-tet with a good backing on a catchy jumper with a light bounce. Interesting interpretation.

BETTY HUTTON (Capitol 2776; F-2776)

• "BANANA BOAT" (2:55) [Ard-more ASCAP—Livingston, Evans] A banana boat is the subject of vibrant Betty Hutton's catchy samba novelty. Real cute bouncer with a chorus and Nelson Riddle's ork assisting.

• "MY CUTEY'S DUE AT TWO TO TWO TODAY" (2:15) [Stasny ASCAP—Robin, Von Tilzer, Bibo] The chirp lets loose on a clever cornball item with the band dishing up a rag time backing. Ok ditty.

MARY MAYO (Benida 5014; 45-5014)

(Bendi Joit, 45-301) (Bendi Joit, 45-301) (Billy Jr. BMI—Wayne, Silbert] The infectious Chock Full O' Nuts jingle is given new lyrics and a real commercial delivery by the pert voice of Mary Mayo. Chorus adds warmth to waltz. Could happen.

• "COME TO BABY, DO" (2:08) [Leeds ASCAP—James, Miller] The talented songbird rhythms through a jump version of a great oldie. Ork sets up a fitting backdrop.

KAYE BALLARD (Decca 29114; 9-29114)

B "LAZY AFTERNOON" (3:09) [Chappell ASCAP—Moross, La-Touche] Kaye Ballard, star of "Golden Apple" bows impressively on wax as she renders a bluesy imaginative num-ber from the show. Thrush has a bright future. bright future.

G "IN OTHER WORDS" (2:14) [Almanac ASCAP-Howard] Kaye gets another lush backing for her strong voiced delivery of a good love song.



• Keep 'em different is Patti Page's formula and she does just that as she bids for her third hit

DICK HYMAN TRIO (MGM 11743; K-11743)

B "UNFORGETTABLE" (2:58) [Bourne ASCAP—Gordon] The Dick Hyman Trio makes an impres-sive showing with a good sounding arrangement of a wonderful oldie. Group has a sound all its own. Could make noise.

G: "OUT OF NOWHERE" (2:48) [Famous ASCAP-Green, Hey-man] From the flicker "You Came Along" comes this beautiful oldie of-fered in a slow rhythm fashion by the threesome. Interesting style.

RICHARD MALTBY ORCH. ("X"-0016; 4X-0016)

B "MEADOWLARK" (2:41) [Sher-win ASCAP—Maltby] The lush and inviting strings of the Richard Maltby orchestra glide through a pretty instrumental item. Pretty melody penned by the conductor.

BLACK PEARLS" (2:42) [SE-SAC-Bizet, Maltby] Another interesting instrumental is this Maltby arrangement of an exciting Bizet com-position. Lovely melody.

<u>THE CASE BOX</u> In the opinion of The Cash Box music staff, records listed below, In addition to the "Disk" and "Sleeper" Of The Week, are those most likely to achieve popularity. Four Knights, Capitol 2782; F-2782 ★ "GOODNIGHT SWEETHEART, GOODNIGHT"
 ★ "SWEET AUGUSTINE"
 ↓ SWEET AUGUSTINE"
 ↓ Gloria Mann
 ↓ Johnny Desmond, Alan Dale, Buddy Greco Coral 61176; 9-61176
 ★ "I WENT OUT OF MY WAY"
 Paul Weston
 Columbia 40237; 4-40237

JUNE VALLI

magnificent ballads

Love, Tears and Kisses and I Understand

47/20-5740

on ONE great RCA Victor record



May 8, 1954



DANNY WINCHELL (Jubilee 5140; 45-5140)

(Jubilee 5140; 45-5140) G''RO-RO-ROLLIN' ALONG" (2:47) [Shapiro Bernstein AS-CAP-Mencher, Richman, Moll] A pleasing and inviting slow lilter gets a personality treatment from Danny Winchell and the Sid Bass ork. Ok job. G''JOSHUA" (1:58) [P.D.] Sid Bass and the boys supply the crooner with a real beaty backing as he belts out a vigorous version of an old spiritual favorite. Solid arrange-ment. ment.

DOLORES GRAY (Decca 29109; 9-29109)

B "LOST IN LOVELINESS" (2:31) [Chappell & Co. ASCAP—Rom-berg, Robin] A beautiful hit ballad from "The Girl In Pink Tights" musi-cal is given a potent reading by show-disk star Dolores Gray. Beautiful job. B "IN PARIS AND IN LOVE" (2:49) [Chappell ASCAP—Rom-berg, Robin] Aided by the Dave Terry ork, the wonderful thrush eases through another beautiful love song from the same show. Lovely subdued tango. Good tune.

BILL HARRINGTON & JONES BOYS (Anchor 24; 45-24)

"WHEN YOUR OLD WEDDING RING WAS NEW" (2:45) [Mills ASCAP—McCarthy, Solieri, Doug-las] Roy Ross and the orchestra set up a soft backdrop for a pretty slow waltz tune by Harrington and the Jones Boys. Soft item.

B "ACE IN THE HOLE" (2:30) [Jerry Vogel—Dempsey, Mit-chell] The crew teams up a good rhythm novelty that could catch on. Real clever ditty given a classy reading.

PEREZ PRADO ORCH. (RCA Victor 20-5738; 47-5738)

G "SUCH A NIGHT" (3:22) [Dreyer BMI-Chase] Ray Bax-ter handles the vocal chores on Perez Prado's mambo arrangement of a cur-rent noise maker. Good rocker on the slow side. Instrumentation rates the nod nod.

B "BALLIN' THE JACK" [E. B. Marks BMI—Smith, Europe] A great oldie gets a sensational mambo arrangement from the Prado men. Real wild trumpet section and a crazy beat.

AL MORGAN ("X"-0015; 4X-0015)

"MY MOM" (2:10) [Bregman, Vocco & Conn ASCAP—Donald-son] Assisted by Bill Walker and the ork, Al Morgan hands in a tender reading of a touching tune very fit-ting for Mothers' Day. Pretty melody and fine piano work.

B "THAT SILVER HAIRED DADDY OF MINE" (2:04) [M. M. Cole BMI-Long, Autry] With a banjo in the backdrop, Al renders an inviting song dedicated to "Daddy." Melody is the popular "Red River Valley."

THE CASH BOX SLEEP

"I UNDERSTAND" (2:20) [Jubilee ASCAP—Best] "LOVE, TEARS, AND KISSES" (2:07) [Bergman, Vocco & Conn ASCAP—Goodhart, Alstone, Poll] JUNE VALLI (RCA Victor 20-5740; 47-5740)



JUNE VALLI

JUNE VALLI June Valli comes up with a strong contender that could pass "Crying In The Chapel" in short order. It's a beautiful new tune with an exciting and unusual lilt to it and is dubbed "I Understand." Aided by Hugo Winterhalter's su-perb orking and a chorus, June leans into this ballad with all the sincerity that her thrilling voice carries. We think it's the thrush's best job to date. "Love, Tears And Kisses" is another beautiful bal-lad set to a slow waltz tempo that makes this coupling a double threat. June is headed to the top again. again.

"WOW" (2:30) [Vincent BMI—Gaylord] "OH, LOVE OF MINE" (2:40) [Vincent BMI—Gaylord] RONNIE GAYLORD (Mercury 70378; 70378 x 45)



• Currently making a strong showing with his jump rendition of a cute novelty called "Cuddle Me," Ronnie Gaylord follows up with a similar jumper that could go way up the ladder. It's a real catchy ditty with a short title "Wow." It's by far his best showing as a soloist. And the chorus dishes up a top grade assist. "Oh, Love Of Mine" is an expressive delivery by the songster of a sincere romantic tune. We go for the top half in a big way. "Wow" oughta have the boxes humming. humming.

"GO IN AND OUT THE WINDOW" (3:20) [Sunbeam BMI—Oliver] "CARNIVAL IN VENICE" (2:31) [Capitol Songs ASCAP—Kaye, Manning] MILLS BROTHERS (Decca 29115; 9-29115)



MILLS BROTHERS

• Steady hit makers year in and year out, the Mills Brothers come through with another potent platter that looks like a biggie. Backed by Sy Oliver and the ork, the Mills men present their version of a favorite kiddie tune, "Go In And Out The Window." It's a clever rhythm number that'll be on the lips of the public once again. The coupling is another rhythm version of a standard dubbed "Carnival in Venice." Both sides have strong appeal, but we lean to the top half.



CREW-CUTS • A sensational new group known as the Crew-Cuts bows on the Mer-cury label with a great piece of material that's sure to shoot 'em up to the top in no time flat. The tune is a catchy rhythm novelty tagged "Crazy 'Bout You Baby," and the way the boys treat it, it spells hit from start to finish. The arrangement is one of the best we've heard in quite a while. Coupling is the current clicker "Angela Mia" that demonstrates the quartet's skill on a slow num-ber. Top segment could be a real smash. smash.

GLORIA MANN & CARTER RAYS (Jubilee 5142; 45-5142)

"GOODNIGHT SWEETHEART GOODNIGHT" (2:40) [Arc BMI-] A beautiful new ballad gets a hit contending delivery from Gloria Mann and the Carter Rays. Terrific job that'll sell well in blues too. Tune is clicking in East.

• "LOVE-ME-BOY" (2:20) [Flair BMI] The artists rhythm through a cute jumper on this end. This side is definitely better fitting for the rhythm and blues market.

JOHNNY DESMOND, ALAN DALE, BUDDY GRECO (Coral 61176; 9-61176)

B: "SWEET AUGUSTINE" (2:04) [Vim ASCAP — Reid, Altman] Desmond, Dale and Greco team up on a gang-sing version of an old Ger-man favorite. It's another "Heart Of My Heart" type number that could click big.

(2:42) [Champion BMI—arr. Jacobs] The boys belt out the ever popular waltz favorite in the same manner as top side. Real informal and the type of material that'll go well in the boxes in the boxes.

FOUR KNIGHTS (Capitol 2782; F-2782)

(Capitol 2/82; F-2782)
 "I WAS MEANT FOR YOU"
 (2:40) [Duchess BMI—Hurwitz, Stallman] Billy May offers a top notch backing for a superb rhythm number by the Four Knights. Real catchy ditty that could hit big. Boys are currently hot with "I Get So Lonely."
 "THEY TELL ME" (2:51) [Chase BMI—Nathan, Flick] The quartet comes through with an easy treatment of a real pretty ballad. Nice harmony with another solid May backing.

backing.

DON, DICK & JIMMY (Crown 112; 45-112)

(Crown 112; 43-112) "THE LAST TIME" [Modern [Modern BMI—Cook] Currently clicking with their hit version of "An-gela Mia," Don, Dick & Jimmy render a pretty ballad in their interesting harmony style. Excellent tune that could click too.

• "THE PIANO PLAYERS" [Man-ners ASCAP—Manners] The trio fashions a cute and inviting cornball novelty in a barber shop style as the bar room piano sets up the backing. Catchy side. Good arrangement.

JENNY BARRETT (Coral 61165; 9-61165)

B "THE TOUCH OF YOUR LIPS" (2:42) [Joy ASCAP - Noble] Jenny Barrett bows on the Coral label after her success with "He Loves Me."

after her success with "He Loves Me." She offers a hushed and dreamy vocal on a star-dusted romantic piece. "HURRY, HURRY HOME" (2:10) [Simon House BMI-Sul-livan, Barrett] Tony lavello's ork supplies another lush backing for the thrush's delivery of new lyrics set to a familiar old melody. Pretty job.



The Cash Box, Music

Stocking Plan, LP Price Boost Set For Victor

NEW YORK-Five RCA Victor Records executives have taken to the field this week (April 26) to advise the company's distributors of a summer stocking plan and of a price rise on long-playing classical disks. Beginning in June, the list on RCA Victor's 12" classical LPs goes from \$5.72 to \$5.95, with the new price on 10" classical LPs moving to \$4.95 from \$4.67.

The stocking program is "back by popular demand," according to W. W. Bullock, the company's acting general sales and merchandise manager, who pointed out that last year dealers and distributors enjoyed "Christmas-all-Summer sales" on RCA Victor merchandise.

This year's program covers catalog merchandise and all new album re-leases through March of 1954, Bullock said. Highlights listed for the plan include:

1. An expanded "101" catalog—the 101 best-selling EPs in addition to the 101 best-selling LPs.

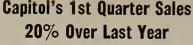
2. Return privileges.

3. A guaranteed price on all mer-chandise.

4. A dating plan of payment on all orders.

5. All shipments of orders to be completed by June 30.

RCA Victor home office executives who with fieldmen are conducting the meetings include Bullock; Jack Bur-gess, field sales manager; George Marek, director of artists & reper-toire; Bill Alexander, advertising manager; and Irwin Tarr sundicate toire; Bill Alexander, advertising manager; and Irwin Tarr, syndicate store sales manager.



Page 12

HOLLYWOOD, CAL.-Sales of Capitol Records, Inc., which hit a new high of nearly \$17 million in 1953, appear to be heading for another peak this year. First quarter business reportedly ran around 20 per cent better than that experienced in the comparable 1953 period. This gain has been converted into a substantially greater rise in net income.

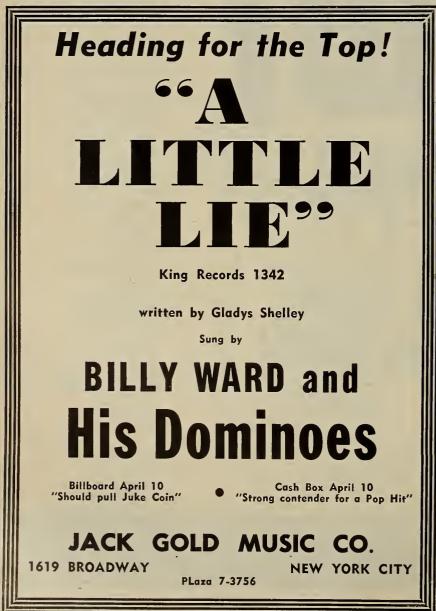
Capitol is doing well in the "hit record" field with three in the top ten: "I Get So Lonely" by the Four Knights; Nat "King" Cole's "Answer Me My Love," and Frank Sinatra's "Young At Heart." Sinatra signed with Capitol last year and now has a hit record as well as an outstanding hit album. Jackie Gleason's albums continue to be outstanding sellers.

The bulk of the increase in sales is accounted for by the growing popularity of albums, which the company is aggressively merchandising and producing in larger numbers.

Epic Signs Mary Small

NEW YORK—Marvin Holzman, A&R head of Epic Records, has an-nounced the signing of Mary Small. The thrush's first session was cut last week and her initial release will be out shortly.

Mary has just completed a sensaengagement at the Copacabana w York and opens May 7 in tional er in New Dallas.





"It's What's in THE CASH BOX That Counts"

May 8, 1954

- 1. Cross Over The Bridge (Page) 2. Make Love To Me (Stafford) 3. I Get So Lonely (4 Knights)



NEW YORK: The KLAC party this week was one of the biggest we've ever seen. Almost everyone in town who was in any way connected with the record business showed up. . . . Elliot Horne has joined the Frances Kaye publicity agency. . . . Cy Coleman now holding forth at the Park Sheraton. . . . Karen Chandler has been making personal appearances at the N. Y.



showed up. . . Elliot Horne has joined the Frances Kaye publicity agency. . . . Cy Coleman now holding forth at the Park Sheraton. . . . Karen Chandler has been making personal appearances at the N. Y. Paramount in conjunction with her recent recordings of "Positively No Dancing" and "Hit The Target Baby" which are featured by her in Universal's musical featurette now showing at the theater. . . Eartha Kitt makes her nightclub debut in Philadelphia at the Latin Casino May 6. . . . The rumor around town is that Doris Day will leave Columbia when her contract expires at the end of the year. . . The Ames Brothers, currently at the Sahara in Las Vegas, have been booked for a two week run at the Mapes Hotel in Remo May 20. . . . The writters of "Seven Lonely Days" have written an answer to "Oh Mein Papa" called "Oh My Mother In Law" which is being recorded by Red Buttons. . . . Art Mooney, whose latest MGM disk is "Barefoot Days," will play the U. S. Naval Air Station in Jacksonville, Florida May 12 thru 15. Miled Music has added Abe Bloom as professional manager. Firm's current plug tune is "I Could Have Told You So" recorded by Frank Sinatra on Capitol. . . . Neil Galligan of Laurel Music has something more to celebrate besides the fact that the firm has 3 of the top ten hits in the country. He became the father of a baby girl, Mary Ann, last week.

CHICAGO:

<text>

LOS ANGELES:



<text><text><image><image><image><text>



the best big band high fidelity record ever on this 12" long play record





these 3

records

available

in album

BEPA 12

ON EXTENDED PLAY

MUSIC OF FATS WALLER - Vol. 1 Soho — Limehouse — Chelsea — Bond Street (All from 'London BEP. 6159 Suite')

MUSIC OF FATS WALLER - Vol. 2 Piccadilly - Whitechapel (from 'London Suite') - I've Got a Feelin' I'm Fallin' - Blue, Turning Gray Over You

BEP. 6170 MUSIC OF FATS WALLER - Vol. 3

Honeysuckle Rose - Ain't Misbehavin' - Alligator Crawl -Jitterbug Waltz BEP. 6160

OTHER TED HEATH LONG PLAY HITS

TED HEATH AT THE LONDON PALLADIUM

Eloquence; Pick Yourself Up; The Champ; Dark Eyes; Blues for Moderns; Do Nothin' Till You Hear From Me; Solitude; The Hawk Talks; I Got It Bad; Rhapsody For Drums; LL-802 Etrospect; Fourth Dimension

STRIKE UP THE BAND

Strike Up The Band; Obsession; Clair De Lune; Piper's Patrol; Vanessa; Hot Toddy; On The Bridge; Yours Is My Heart Alone; Alpine Boogie; La Mer; Alouette; Hawaiian War LL-750 Chant

"It's What's in THE CASH BOX That Counts"



............................. PETER LIND HAYES

MARY HEALY

singing

SONG "

RECORDS

d Distributed by Palda Record Campany

ESSEX # 353

"CRAZY MIXED-UP



Marlene Dietrich (Show Biz' Youngest Grandma) is to open at the swanky Cafe de Paris June 21st and is busy finding the right accompanist for her stint. Bi'l McGuffie was the man she wanted but it seems Bill is already committed for those dates so two very well known personalities suggested none other than that bril-liant pianist arranger and conductor Peter Knight. Peter incidentally has just cut two sides for English Decca, with his singers, and I only hope Lon-don Records will issue them as soon as possible. I feel the D. J.'s will prick their ears up when they hear this sound.... Wow! It's really great. Billy Eckstine has conquered the lay press. Yes sir, the gentlemen critics who usually hope the record companies will give them enough in-formation in advance of their write-up, actually admitting "Mr. B" can sing, is certainly a great event and a tribute to Billy. Woody Herman with Mrs. H. and daughter Ingrid, toured London in the Ted Heath coach and were full of praise for the Heath band which he and the whole Herman outfit went to hear at the Hackney Empire Theatre. ... Coming over to do a continental tour starting in June will be Spike Jones and his City Slickers. This news was announced by MCA's London office. Also due here on September 5th for a concert tour arranged by agents Lou and Leslie Grade is the "Velvet" est Grandma) is to open at the swanky Cafe de Paris June 21st and

office. Also due here on September 5th for a concert tour arranged by agents Lou and Leslie Grade is the "Velvet Fog" Mel Torme. . . I hear Kay Tompson will play the Cafe de Paris again in a few weeks. . . Has anyone really listened to the Tommy Dorsey LP "Tenderly"? This is one of the finest LPs for my money and believe me it's hard to find fault with it. In fact there's nothing but quality and wonderful listening on it. . . An-other first timer for London nitery wonderful listening on it. . . An-other first timer for London nitery will be the "Heiress" (Eileen Todd) will be the "Heiress" (Eileen Todd) mentioned in this column several weeks back. Miss Todd makes her debut at the Colony in June and will feature a special routine written by Phil Moore. . . Speaking of the Colony, brines back the story told by this nitery's bandleader Felix King. He was asked to play "Overflow" by a customer. It was only after the lady started to sing it for him that he rec-ognized the familiar opening bars of "Ebb Tide." David Whitfield being offered Pal-ledium (second top billing) show with

Badiya (second top billing) show with Rob Hope in the Avtumn. Nice going David... Lena Horne will crt several disks while touring in England this

disks while touring in England this Summer. Yours truly back on the air on May 5th with another DJ show, this time however, to feature continental artists. Picked up some wonderful disks during my recent trip ahroad and I feel sure some of the records will click will click.

This week's best selling Pop singles: (Courtesy "New Musical Express")

1)	"I See The Moon"
	STARGAZERS
2)	"Secret Love"
	DORIS DAY
3)	"Such A Night"
	JOHNNIE RAY
4)	"The Hanny Wanderer"
	ORENKIRCHEN
	CHILDREN'S CHOIR
5)	"Changing Partners"
	KAY STARR
6)	"Bell Bottom Blues"
	ALMA COGAN
7)	"Oh. Mein Pana"
	EDDIE CALVERT
8)	"The Kid's Last Fight"
	FRANKIE LAINE
9)	"Bimbo"
	RUBY WRIGHT
10)	"Don't Laugh At Me"
	NORMAN WISDOM



CLASSICAL

BRAHMS: Symphony No. 4 in E Minor - Leonard Bernstein conducting The Stadium Concerts Symphony Orchestra of New York-Decca 9717 (12" LP) List: \$5.85

Johannes Brahms was at the peak of his fame as a composer when he created his Fourth Symphony. This great piece of music has been recorded by almost every major concert orchestra in the country. However, Brahms enthusiasts are always seeking new interpretations of his symphonies. Here Leonard Bernstein, one of the most prominent figures on the American musical scene conducts the Stadium Concerts Symphony Orchestra. He has conducted some of the major symphony orchestras in the world and he is not yet 36 years old. Bernstein is also a distingushed American composer and pianist. He penned the musical score for "Wonderful Town." This album is an excellent repro-duction of the world's most beautiful music, recorded in New York's Carnegie Hall. Should attract the attention of many classical followers.

CONTEMPORARY AMERICAN MUSIC-Vladimir Golschmann conducting The Concert Arts Orchestra-Capitol P8245 (12" LP) List: \$5.70

BARBER: ADAGIO FOR STRINGS; DIAMOND: ROUNDS; COPLAND: QUIET CITY; CRESTON: TWO CHORIC DANCES.

Four great composers of contemporary American music have some of their most popular and most requested works offered by the Concert Arts Orchestra conducted by Vladimir Golschmann. Each talent has contributed much to musical Americana. One of the featured pieces, and one which should act as a potent sales rep, is Copland's "Quiet City" which was originally written for Irwin Shaw's play of the same title. Album should have a ready market among the many classical music lovers who appreciate the contemporary composers. Recording has an excellent sound.

"EMPEROR" QUARTET IN C, Op. 76, No. 3—Haydn. "QUARTET IN G. K. 387—Mozart—Amadeus String Quartet LHMV-1039 (1-12" LP) List: \$5.95 The beautiful "Emperor" Quartet by Haydn expertly performed makes a strong chamber issue that will appeal to the longhair market. The second movement, familiar to most people as the Austrian National Anthem, should be a good salesman. The "Quartet in G. K. 387" is the first Mozart quartet dedicated to Haydn, by whom he was so greatly influenced. An excellent pairing that permits the listener to compare the two great composers who wrote during the same period.

TCHAIKOVSKY: "Love Themes by Tchaikovsky"-Jesse Crawford, Organ-Decca DL 8059 (12" LP) List: \$485

THEME FROM "ROMEO AND JULIET"; THEME FROM THE SIXTH SYMPHONY; REVERIE OP. 40, NO. 12; NONE BUT THE LONELY HEART; THEME FROM THE FIFTH SYMPHONY; CHANSON TRISTE; ANDANTE CANTABILE FROM STRING QUARTET; SONG WITHOUT WORDS; THEME FROM FIRST PIANO CONCERTO; BARCAROLLE (JUNE) FROM "THE SEASONS"; ROMANCE F MINOR, OP. 5; NOCTURNE IN C SHARP MINOR, OP. 19, NO. 4.

Another album in Decca's "Music for Your Mood" series features Jesse Craw-ford, "the poet of the organ", as he treats a dozen of the most beautiful Tchai-kovsky themes to his tender touch. Although each of these brilliant melodies are classics, many of them have been converted to popular songs. The Craw-ford treatment, and the warm sound of the organ give the lovely themes an ultra-romantic and relaxing air. Folks who love organ music will surely want this package. "Romeo and Juliet" is a perfect showcase.

PRINCE DI CANDRIANO-"Romantic Sketches for Orchestra"-Conducted by Georges Tzipine-Capitol H501 (10" LP) List: \$3.00

ALONG THE RIVER NEVA; THE LEGEND OF MARIEL.

Prince Camillo di Candriano, member of a distinguished Roman family, a war hero and a parliamentary representative shows his skills as a composer as Georges Tzipine conducts the concert orchestra through two of the Prince's compositions. "Along The River Neva" is a romantic orchestral item describ-ing the River Neva as it flows past St. Petersburg. "The Legend Of Mariel" is another pleasing item with a classical feeling. This depicts the author's thoughts of Cuba's beautiful Bay of Mariel. Lovely listening that should ap-peal to a limited audience.

ARTHUR HONEGGER-Symphony No. 2 JEAN RIVIER-Symphony No. 2 in C Izler Solomon conducting the MGM String Orchestra-MGM E 3104 (12" LP) List. \$4.85

Sidney Baker is the trumpet soloist on Honegger's Symphony No. 2 com-posed for string orchestra and trumpet. This striking work in its dramatic and deep entirty reflects the tragedy of fallen France of which Honegger was part. The coupling is a symphony by Jean Rivier who is not as well known outside of his native France as is Honegger. However this recording serves as a good introduction to the work of this talented string composer. This, to our knowledge, is his first recorded work. Very limited appeal.

"It's What's in THE CASH BOX That Counts"



POPULAR

JACK HYLTON LP)—List: \$4.00 -"Memories Of Jack Hylton"-RCA Victor LPT-1013 (10"

JUST A GIGOLO; THE KING'S HORSES; YOURS IS MY HEART ALONE; THE ALPINE MILKMAN; GOODNIGHT SWEETHEART; BOLERO; BODY AND SOUL; MY SUNSHINE IS YOU; WITH A SONG IN MY HEART.

SONG IN MY HEART. In the 1930's the Jack Hylton Orchestra was probably England's leading dance band catering to London society. Despite the fact that his was a British orchestra, Hylton's reputation was also widespread in America due to his recordings such as these. His music was elaborate with a great deal of atten-tion given to detailed and high styled arrangements. On this platter, the Hylton crew fashions nine favorites which his audiences have thrilled to time and time again. The scope of the music ranges from "Body And Soul" to "Bolero". Interesting listening which, although not designed for the teen-ager, should do well with folks who remember Hylton. Limited appeal.

-"Piano Favorites"---Mercury EP-1-3169 (1-7" EP)--List: \$1.47 JAN AUGUST-

TEA FOR TWO; MY MELANCHOLY BABY; A PRETTY GIRL IS LIKE A MELODY; MAKE BELIEVE. Probably best remembered for his recording of "Misirlou", which has sold a horde of copies, Jan August displays his artistry on four of America's all-time favorites. This selection of lovely oldies takes on new meaning through the individual interpretation of the keyboard wizard. "Tea For Two" should prove an influential salesman.

BARBARA CARROLL TRIO—RCA Victor LJM 1001 (1-12" LP) List: \$4.62

 WANT A LITTLE GIRL; SERENADE FOR A WEALTHY WIDOW; FOLKS WHO LIVE ON THE HILL; WHAT'S THE USE OF WOND'RIN'; MOUNTAIN GREENERY; LET'S FALL IN LOVE; FROM THIS MOMENT ON; GOODBYE; GOOD BAIT; CABIN IN THE SKY; GIVE ME THE SIMPLE LIFE; LULLABY OF BROADWAY.

 The nimble fingerings of Barbara Carroll paint spright pictures with undertones of excitement, dreamy after hours pieces, and tender mood items. An especially appealing platter both for listening and relaxing. While the bulk of purchases will be by jazz followers, this should also appeal to the pop market.

ORGAN INTERLUDE—Richard Ellsasser, Organ—MGM E 198 (10" LP)
 List: \$3.00
 AVE MARIA (BACH-GOUNOD); THE LORD'S PRAYER; LARGO (HANDEL); IN A MONASTERY
 GAPDEN: BARCAROLLE (FROM "TALES OF HOFFMAN"-OFFENBACH); ELEGIE (MASSENET);
 FLOW GENTLY, SWEET AFTON; THE BELLS OF ST. MARY'S.
 A wonderful selection of beautiful classics and popular favorites are chosen
 for Richard Ellsasser's "Organ Interlude". All of the melodies are well known
 to lovers of music and are styled with the utmost of feeling by the talented
 organ adds to the attractive results. Gounod's classic "Ave Maria" ought to
 serve as an excellent demonstrator.

LATIN-AMERICAN

RUMBA FIESTA-Los Rumberos de Cuba and their Orchestra-Tico 125 (12" LP)

List: \$3.85 FRENESI; THE LADY IN RED; PERFIDA; JUNGLE DRUMS; TRES PALABRES; COPACAGANA; QUIEREME MUCHO; LONG AGO AND FAR AWAY; YOU BELONG TO MY HEART; BESAME MUCHO.

Here is a great party record. Los Rumberos de Cuba lead their orchestra through very danceable rhumba rhythm interpretations of a number of Latin-American favorites. The beat is not loud so as to interfere with conversation, but is subdued and inviting enough to lure people on to the floor. The entire album casts a mood of romance. Excellent, simple arrangements that makes top grade listening too.

JAZZ

THE JUG BANDS "Backgrounds of Jazz Vol. 1" "X" Records LX-3009 (1-10"

LP) List: \$3.85 DIXIELAND JUG BLOWERS-BANJORENO; SOUTHERN SHOUT; NATIONAL BLUES; BOODLE AM SHAKE; MEMPHIS BAND-STINGY WOMAN; NEWPORT NEWS; SUN BRIMMERS; OVER-SEAS STOMP.

SEAS STOMP. Of extreme collector value in that the music represents an era of pre-recorded jazz. Although the actual recordings were made in 1920 and 1928 when jazz recordings already showed an advanced sound, the music played and instru-ments used on this release portray an earlier period. Use of the jug, and kazoo, indicate an era when instruments were often homemade and had not reached the stage of later development. A rare collectors item. Etchings have that quality that perhaps marks the music as at the stage where blues and syncopated jazz had about reached the point where jazz moves out on its own.

T-BONE WALKER "Classics In Jazz"-Capitol Records H370 (1-10" LP)

T-BONE WALKER "Classics In Jazz"—Capitol Records H370 (1-10" LP) List: \$3.00 FIRST LOVE BLUES; BORN TO BE NO GOOD; I KNOW YOUR WIG IS GONE; HYPIN' WOMEN BLUES; SHE'S MY OLD TIME USED TO BE: T-B SHUFFLE; CALL IT STORMY MONDAY BUT TUESDAY IS JUST AS BAD; YOU'RE MY BEST POKER HAND. Newest of the Capitol Classics In Jazz series highlights the blues singing of T-Bone Walker. Title might be misleading to the jazz collector as T-Bone's efforts are blues. Of course, in a historical sense in all of T-Bones singing there is that jazz feeling which is present in all rhythmic negro music and from which jazz progressed through its various stages.

SPECIAL MATERIAL

"ONE GOD" Eddie Albert—Kapp Records KL 1000 (1-12" LP) List: \$5.95 No matter what your denomination and in which church you pray in, there is but "One God". That is the message this record tells. A release that could do much good. Beautifully and sincerely done. The players are expert. The University Interfaith Chorale provides the inspiring musical background. All efforts such as this should be given all kinds of cooperation, but unfortunately the ones who should listen to its message are probably the ones who will never hear it. The package obviously has been well thought out with an eye to lasting through long and hard wear. Sale will be limited. A good gift item. Huge audience saw this release acted out in full length on the Ed Sullivan TV Easter show. This exposure could bring in sales action.



Top 10 Best Selling Pop Albums

"Poor Fool Me" Lloyds 109

New York 19, N. Y.

"It's What's in THE CASH BOX That Counts"

457 West 45th Street

New Way of Promoting Disks



BOSTON—Chris Drake (left), Capitol Records' Boston Branch Manager, evolved a new idea in promoting Capitol's Hi-Fi records by blowing up the masonite demo record and putting it on the back wheel of a Nash Rambler owned by Bill Mini (right) of Boston. This has created quite a bit of comment in Boston and may start a new fad in promoting sales of a record.



136 W. 52nd Street, New York 19

Joy Signs Jimmie Boyd For Personal Management

NEW YORK—Eddie Joy has signed moppet recording star Jimmy Boyd to his personal management firm, Preferred Representatives. He joins the company's expanding roster of artists that includes Mindy Carson, Guy Mitchell, Bill Carey and Gayla Peevey

Joy leaves for London next Wednes-day, April 28, with Guy Mitchell. In addition to making final arrangements for Mitchell's tour of the British Isles, for Mitchell's tour of the British Isles, he will also explore the possibilities of a tour for Jimmy Boyd. Boyd's records have scored very big in Eng-land, particularly "I Saw Mommy Kissing Santa Claus," which hit the top of the popularity lists this winter. Also, his duet recordings with Frankie Laine have helped establish him firmly with the British public. On his return from England Low

On his return from England, Joy will expand the staff of Preferred Representatives. He will add a top agency man to supervise the talent activities of his company.

While in England, Eddie Joy will also begin negotiations for a new con-tract with Reg Connelly, the British representative of Joy Music Publish-ing Company. The present two-year contract will expire in July.

The Joy-Connelly operation has been one of the most successful American-British publishing combinations. Dur-ing the past two years, a succession of some 17 hit songs, which have been fed to the British firm, have hit the best selling lists in England.

And Free Lunch Too!

DALLAS—The Commercial Music Company, Wurlitzer phonograph dis-tributor in Dallas, has opened a record sales department.

"Now," Commercial's prexy Ray-mond B. Williams says, "in one stop, the operator can buy his records, select his machines, get servicing for his equipment and have lunch at the free lunch bar."

Announcements of the addition of this wholesale record department have gone out to operators throughout Texas.



9: A Girl, A Girl (Eddie Fisher) 10. The Man Upstairs (Kay Starr)

Andy Bell KSKY—Dallas, Texas

- Wanted (Perry Como) Cross Over The Bridge (Page) Young At Heart (F. Sinatra) Make Love To Me (Stafford) 1. 2. 3. 4.
- 5. The Man With The Banjo (Ames Bros.)
- 6. Secret Love (Doris Day)
- 7. Poor Butterfly (Hilltoppers) Am I In Love (Joni James) В.
- Till We Two Are One (Shaw)
- 10. Jilted (Teresa Brewer)

Donn Tibbetts WKBR-Manchester, N. H.

- Wanted (Perry Como)
 Secret Love (Doris Day)
 Jilted (Teresa Brewer)
 A Fool In The Ways Of Love (Georgie Shaw)
 Somewhere (There Is Someone) (Lou Monte)
 The Happy Wanderer (Rene)
 If You Love Me (Vera Lynn)
 The Man Upstairs (Kay Starr)
 Young At Heart (F. Sinatra)
 I Went Out Of My Way (Bob Stewart)

Dave Rosehill WGSM-Huntington, N. Y.

- Wanted (Perry Como)
 Cross Over The Bridge (Page)
 I Get So Lonely (4 Knights)
 A Girl, A Girl (Eddie Fisher)
 There'll Be No Teardrops Tonight (Tony Bennett)

- 6. Here (Tony Martin) 7. It Happens To Be Me (Cole)
- B. The Happy Wanderer (Weir)
 9. Little Things Mean A Lot (Kitty Kallen)
- 10. I Should Care (Jeff Chandler)

Sandy Singer KCRI—Cedar Rapids, Iowa

- 1. Wanted (Perry Como)
- 2. Secret Love (Doris Day) 3. Amor (Four Aces)
- Cross Over The Bridge (Page) Teach Me Tonight (J. Brace) 4. 5.
- 6. Stranger In Paradise (4 Aces) 7. The Man With The Banjo (Ames Bros.) B. A Girl, A Girl (Eddie Fisher)
- 9. Brother John (Nelson Riddle) 10. Oh, My Papa (Eddie Fisher)

Ingham Palmer CKCL—Nova Scotia, Canada

- I Get So Lonely (4 Knights)
 Wanted (Perry Como)
 Answer Me, My Love (Nat "King" Cole)
 The Kid's Last Fight (F. Laine)
 Amor (Four Aces)
 Cross Over The Bridge (Page)
 Young At Heart (F. Sinatra)
 Make Love To Me (Stafford)
 Size Acet (Silar Batter)
- 9. Sign Post (Eileen Barton) 10. The Man With The Banjo (Ames Bros.)

"It's What's in THE CASH BOX That Counts"

Lovin' Spree (Eartha Kitt) Young At Heart (F. Sinatra) В. 9. I Should Care (Jeff Chandler) 10. Wanted (Perry Como) **Robin Seymour**

5

5.

6.

- WKMH—Dearborn, Michigan

Bob Crager

WWCO-Waterbury, Conn.

1. Wanted (Perry Como) 2. Jilted (Teresa Brewer) 3. Here (Tony Martin) 4. Cross Over The Bridge (Page)

5. The Happy Wanderer (Frank Weir)

(Frank Weir) 6. My Sin (Georgia Gibbs) 7. If You Love Me (Kay Starr) B. Young At Heart (F. Sinatra) 9. I Get So Lonely (4 Knights)

10. Such A Night (Bunny Paul)

Chuck Thompson

WALA—Mobile, Alabama

The Man Upstairs (Kay Starr) Young At Heart (F. Sinatra)

7. Cross Over The Bridge (Page) B. Make Love To Me (Stafford)

9. A Girl, A Girl (Eddie Fisher) 10. Here (Tony Martin)

Ray Schreiner WRNL—Richmond, Va.

2. Little Things Mean A Lot (Kitty Kallen)

(Kitty Kallen 3. Make Love To Me (Stafford) 4. Here (Tony Martin)

The Man Upstairs (Kay Starr) I Get So Lonely (4 Knights)

1. Jilted (Teresa Brewer)

Wanted (Perry Como)
 My Sin (Georgia Gibbs)
 Somewhere (There Is Someone) (Lou Monte)
 Poor Butterfly (Hilltoppe

- 1. Poor Butterfly (Hilltoppers) 2. The Happy Wanderer (Weir) 3. Little Things Mean A Lot (Kitty Kallen). 4. Such A Night (Bunny Paul) 5. I Could Have Told You (Frank Sinatra) 6. The Man Upstairs (Kay Starr) 7. Wasted (Berur, Care)

- Wanted (Perry Como) Qu'est Que C'est (B. Darnell) Isle Of Capri (Gaylords) B. 9.
- 10. Crazy 'Bout You, Baby (Crew-Cuts)

Bud Davies

- CKLW—Detroit, Michigan

- 1. Wanted (Perry Como) 2. April And You (Jo Stafford) 3. Little Things Mean A Lot (Kitty Kallen) 4. Here (Tony Martin) 5. The Man Upstairs (Kay Starr) 6. The Happy Wanderer (Weir) 7. Crazy 'Bout You, Baby (Crew-Cuts) B. Jilted (Teresa Brewer) 9. The Things I Love (Smith Bros.) 10. Face To Face (Gordon MacRae)

May 8, 1954

Bill Reynolds

WTMJ-Milwaukee, Wis.

1. Wanted (Perry Como) 2. The Happy Wanderer (Weir) 3. The Man Upstairs (Kay Starr) 4. Make Love To Me (Stafford) 5. Padre (Lola Dee)

If You Love Me (Kay Starr) A Girl, A Girl (Eddie Fisher)

B. Young At Heart (F. Sinatra) 9. Little Things Mean A Lot (Kitty Kallen)

10. Crystal Ball (Johnston Bros.)

Peter F. Cole

WEAT-Lake Worth, Fla.

I Get So Lonely (4 Knights)
 Make Love To Me (Stafford)
 Wanted (Perry Como)
 Good-Bye (Bob Manning)
 Cross Over The Bridge (Page)
 Young At Heart (F. Sinatra)
 The Man With The Banjo (Ames Bros.)
 Answer Me, My Love (Cole)
 Hey Brother, Pour The Wine (Dean Martin)
 Tear Down The Mountains (Guy Mitchell)

Joe Grady-Ed Hurst

WPEN—Philadelphia, Pa.

Jilted (Teresa Brewer) Guaranteed (Billy Murray) Isle Of Capri (Jackie Lee) Gee (The Crows)

B. I Understand (Sandy Stewart) 9. Little Things Mean A Lot (Kitty Kallen)

Bill Stell

WSVS—Crewe, Va.

Little Things Mean A Lot (Kitty Kallen)
 Make Love To Me (Stafford)
 Jilted (Teresa Brewer)
 True Love Goes On And On (Burl Ives)
 There'll Be No Teardrops Tonight (Tony Bennett)
 Crazy 'Bout You, Baby (Crew-Cuts)

7. Amor (Four Aces) B. This Is You (C. Applewhite) 9. Seabreeze (Billy Eckstine) 10. Cross Over The Bridge (Page)

Ray Perkins KFEL—Denver, Colo.

Wanted (Perry Como)
 Make Love To Me (Stafford)
 The Man With The Banjo (Ames Bros.)
 Young At Heart (F. Sinatra)
 I Get So Lonely (4 Knights)
 Cross Over The Bridge (Page)
 A Girl, A Girl (Eddie Fisher)
 Secret Love (Doris Day)
 I Happens To Be Me (Cole)
 There'll Be No Teardrops Tonight (Tony Bennett)

10. Wanted (Perry Como)

5. Sugar Lump (Four Tunes) A Fool In The Ways Of Love (Georgie Shaw)
 Madelena (Frank Murphy)

Page 16

Dancer On Wax

MARIA ALBA NEW YORK - Cadence Records

Darnel Cuts Grey Tune

team, whose voices are heard day in and day out on hundreds of ditties such as "I go for a man who wears an Adam Hat," just discovered that an old tune of his, composed under the name of Alan Grey was recorded by Bill Darnel on label "X." The tune is called "I Would If I Could, But I Can't" and was written by Grey with Bing Crosby and Mitchell Parish quite a few years ago.

a few years ago. Grey and his wife are contacting disk jockeys and will visit many of them to promote the new platter.

b/w

"| DON'T SEE

BENJAMIN & WEISS

CORAL RECORD

61173

ME IN YOUR EYES

ANYMORE"

11

PRESS

EXCITING INTRIGUING

by GEORGE WEISS written especially for

Wendy Walle

NEW YORK-Lanny Grey, half of the Lanny and Ginger Grey jingle team, whose voices are heard day in **RCA Victor.** Chicago.

Sponsors Local

Dee-Jay Contest

CHICAGO—Rocky Rolf, RCA-Vic-tor promotion man, this city, and Bob Nossett, firm's sales manager, have dreamed up a contest called, "Radio Roulette," beneficial to both Victor and deejays in this territory.

Each week Rolf sends a 'spin sheet'

Each week Rolf sends a 'spin sheet' to every disk jockey and record librarian in his territory which in-cludes Chicago and Northern Indiana. Sheet contains week's plug disks. Ballots, or 'spin slips' are enclosed which the deejays or librarians are to return, telling which tunes they have played, or programmed, as the case may be, and when. These slips are placed in a ballot box and at the end of each week, one jockey and one

of each week, one jockey and one librarian is selected. The winners, notified by wire, may select one of the following prizes:

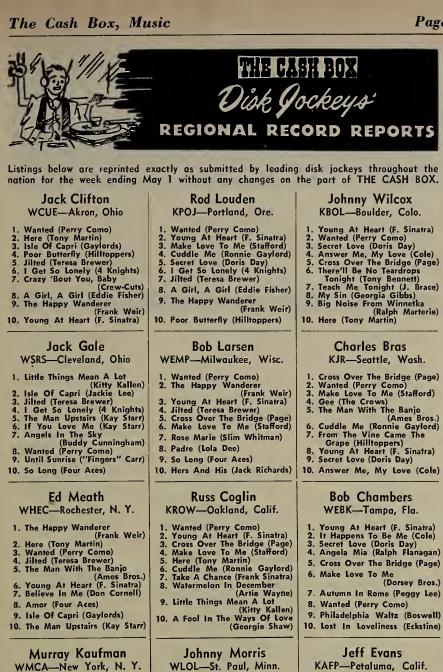
Mixmaster; electric blanket; iron-master; toaster; waffle iron; coffee-master; percolater; shavemaster; egg cooker; bottle warmer; cookery and deep fryer, or, any of these RCA items; a clock radio; personal porta-ble; portable victrola phono, or per-sonal table radio.

Contest will run for 8 weeks and, at the end of that time, each of the weekly winners will be eligible for grand prizes which are:

RCA-Victor new high fidelity "Vic-trola" console phonograph, first prize; RCA tape recorder, 2nd prize; RCA Strato-World portable radio, 3rd prize; RCA portable 3-speed phono, 4th prize.

First week's winners, drawn by Bill

Gersh and Karyl Long of The Cash Box, are DJ Jack Kary, WCFL and Marie Snyder, record librarian, WRSW, Warsaw, Indiana.



Johnny Morris WLOL—St. Paul, Minn.

- This Is You (C. Applewhite) Young At Heart (F. Sinatra) Wanted (Perry Como) The Man With The Banjo (Ames Bros.) Secret Love (Doris Day) The Kid's Last Fight (F. Laine) Little Things Mean A Lot (Kitty Kallen) Cross Over The Bridge (Page) Jesse James (Eileen Barton) There'll Be No Teardrops Tonight (Tony Bennett)

Will Lenay

- WSAI-Cincinnati, Ohio
- 1. Wanted (Perry Como) 2. If You Love Me (Kay Starr) 3. Little Things Mean A Lot (Kitty Kallen) 4. Cross Over The Bridge (Page) 5. Answer Me, My Love (Cole) 6. Make Love To Me (Stafford) 7. I Really Don't Want To Know (Paul-Ford)

- 8. Here (Tony Martin)
- 9. The Man With the Banjo (Ames Bros.) 10. My Sin (Georgia Gibbs)

Harry Nigocia

- WJBW-New Orleans, La.
- 1. I Speak To The Stars (D. Day) 2. Wanted (Perry Como)
- Secret Love (Doris Day) Here (Tony Martin)
- 4. Here (Tony Marrin, 5. Amor (Four Aces) 6. My Restless Lover (P. Page) 7. Am I In Love (Joni James) 8. Till Then (Hilltoppers) 9. Till We Two Are One (Georgie Shaw)

- 10. Cross Over The Bridge (Page)

Roger Clark WNOR-Norfolk, Va.

- 1. Wanted (Perry Como) 2. You'll Never Walk Alone (Roy Hamilton) 3. Young At Heart (F. Sinatra) 4. Cross Over The Bridge (Page) 5. You Didn't Want Me (Mills Bros.) 6. I Speak To The Stars (D. Day) 7. Jilted (Teresa Brewer) 8. Till We Two Are One (Shaw) 9. There'll Be No Teardrops Tonight (Tony Bennett) 10. Cuddle Me (Ronnie Gaylord)

Gene Degraide & Art Kerhaw WJAR—Providence, R. I.

- Young At Heart (F. Sinatra)
 Gee (June Hutton)
 Cross Over The Bridge (Page)
 Positively No Dancing (Alan Dean)
 Johnny Guitar (Peggy Lee)
 Answer Me, My Love (Cole)
 Secret Love (Doris Day)
 A Girl, A Girl (Eddie Fisher)
 Wanted (Perry Como)
 Little Things Mean A Lot (Kitty Kallen)

Al Jarvis KFWB & KABC----Hollywood, Calif.

- Wanted (Perry Como)
 The Man Upstairs (Kay Starr)
 Cross Over The Bridge (Page)
 I Get So Lonely (4 Knights)
 I Speak To The Stars (Margaret Whiting)
 When You're In Love (Julius La Rosa)
 A Girl, A Girl (Eddie Fisher)
 Young At Heart (F. Sinatra)
 Hey, Brother, Pour The Wine (Dean Martin)
 Anema E. Core (Eddie Fisher)

Dick Cook

- WCBR-Memphis, Tenn.

- Secret Love (Doris Day)
 Wanted (Perry Como)
 There'll Be No Teardrops Tonight (Tony Bennett)
 I Get So Lonely (4 Knights)
 The Man With The Banjo (Ames Bros.)
 Stranger In Paradise (Bennett)
 An Swer Me, My Love (Cole)
 A Girl, A Girl (Eddie Fisher)
 Darktown Strutters Ball (Lou Monte) Young At Heart (F. Sinatra)
 Little Things Mean A Lot (Kitty Kallen)
 I Speak To The Stars (D. Day)
 There'll Be No Teardrops Tonight (Tony Bennett)
 Latin Lady (H. Winterhalter)
 A Foggy Day (C. McRae)
 Poor Butterfly (Hilltoppers)
 Joey (Betty Madigan)
 It's Easy To Remember (Sarah Vaughan)
 - 10. Here (Tony Martin) "It's What's in THE CASH BOX That Counts"

NEW YORK — Cadence Records claims a first in recording history. The diskery claims to be the first to use a Spanish dancer on a pop record. The artist is Maria Alba who plays the castanets on the Archie Bleyer rec-ord of "Hernando's Hideway" and is a legit Spanish dancer. She is do-ing her specialty with the Bleyer crew on stage at the Loew's State Theater where the orchestra is appearing with Julius La Rosa.

KAFP—Petaluma, Calif.

- Wanted (Perry Como)
 I Get So Lonely (4 Knights)
 Here (Tony Martin)
 Young At Heart (F. Sinatra)
 The Man With The Banjo
 Answer Me, My Love (Cole)
 From The Vine Came The Grape (Hilloppers)
 Secret Love (Doris Day)
 A Girl, A Girl (Eddie Fisher)
 Hold 'Em, Joe (H. Belafonte)

Allan Berg

- KRKD-Los Angeles, Calif.
- Wanted (Perry Como) A Girl, A Girl (Eddie Fisher, Young At Heart (F. Sinatra)
- 4. The Man With The Banjo (Ames Bros.) 5. Cross Over The Bridge (Page)
- 6. Am I In Love (Joni James) 7. Here (Tony Martin)
- 8. Somewhere (There Is Someone) (Lou Monte)
 9. Make Love To Me (Stafford)
 10. I Get So Lonely (4 Knights)

Buddy Deane WITH-Baltimore, Md.

1. Wanted (Perry Como) 2. Such A Night (Bunny Paul) 3. I Get So Lonely (4 Knights) 4. Here (Tony Martin)

5. Make Love To Me (Stafford) 6. The Man With The Banjo (Ames Bros.)

Jilled (Teresa Drower)
 Answer Me, My Love (Nat "King" Cole)
 Cuddle Me (Ronnie Gaylord)
 A Girl, A Girl (Eddie Fisher)

Ed Reilly

WBRY-Waterbury, Conn.

If You Love Me (Kay Starr)
 Young At Heart (F. Sinatra)
 Poor Butterfly (Hilltoppers)
 Little Things Mean A Lot (Kitty Kallen)
 Jilted (Teresa Brewer)
 Wanted (Perry Como)
 Answer Me, My Love (Cole)
 A Girl, A Girl (Eddie Fisher)
 The Man With The Banjo (Ames Bros.)
 Here (Tony Martin)

7. Jilted (Teresa Brewer)

"Press Me"



NEW YORK—Members of the press were among the many who attended Wendy Waye's party at the Press Box for her new recording of "Press Me," last week. The thrush greeted her many visitors and performed for the crowd. Above, Henry Costello, Press Box impresario, demonstrates a pressing situa-tion to the Coral artist.

Over Thousand Turn Up At KLAC New **York Party**

NEW YORK—Top wax world stars, diskery execs and almost everyone associated with the radio and record industry turned up to greet KLAC dee jays Peter Potter, Bob McLaughlin, Dick Haynes, Jim Ameche and Alex Cooper, at the Savoy Plaza Hotel this week, at one of the largest cocktail parties this trade has ever witnessed. The KLAC staff along with their The KLAC staff along with their aids were flown in from Hollywood to thank the record industry for the great assistance given the station over the years.

In one of the four rooms occupied by the crowd, Tony Pastor's band played dance music. The other three rooms were also packed with the dee jays' many friends who turned up. It is estimated that well over a thousand people attended.





"Dance Music Cure For **Band Biz'', Says Elgart**

NEW YORK — "There's nothing wrong with the dance business that a little dance music won't cure," says

wrong with the dance business that a little dance music won't cure," says Les Elgart. "The kids want to dance, and they will—if the bands will only play dance music." The hot new band property apparently hasn't been phased by the trade's skepticism regarding bands. Last weekend the Elgart band, rid-ing the crest of a major disk build-up, made its first foray into the field with a series of college prom dates in the Pittsburgh area. The impact of the Elgart recordings was evidenced (1) in the large turnouts (2) in re-quests for Elgart specials. According to the trumpeter-maestro, "Columbia has released 22 numbers by the band to date, including our 'Sophisticated Swing' album. In the course of the one weekend I believe we got requests for every one of them. . . But the thing that really convinced me that we've been on the right track was the fact that the kids kept the floor jammed every evening, all evening. We held 'em with pure, tasty dance music—no gimmicks, no funny hats. We intend to stick with that formula." The Elgart band will cut another session this week, and Les has prom-ised a - couple of "real surprises." "And," Les adds, "Don't forget to mention that it was the deejays up in Pittsburgh—Joe Deane, Art Pallan, and the other fellows who pre-sold the band for us up there."

There's No Business Like Junk Business

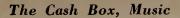
NEW YORK — In these days of wholesale catalog deals, many a pub-lisher has been credited by his com-petitors with the acquisition of junk. "But," argues one major publisher, "What's wrong with the junk busi-ness?" This particular Brill building denizen may have a case in point. Recently he completed a deal with an old-line Boston pubber whose many years in the business resulted in the accumulation of 50,000 copyrights— all reasonably obscure. The reported price—and they laughed when he sat down at his checkbook—was \$50,000 —or \$1 per copyright.

-or \$1 per copyright. Last week our subject swung into action with his new property. He sold the metal printing plates to a junk dealer—for \$65,000! Incidentally, he still owns the copy-

rights.

	THE CASH	BOX	and the second state of th
	140	1019	50
	Nations	0	The state of the s
	C	OMPILED BY JACK	"ONE SPOT" TUNIS
	Comprising 100 BE—Bell BR—Brunswick BT—Bethlehem BU—Bullet	CY—Crystalette IN—Intro DA—Dano JD—Joy Dee DE—Decca JU—Jubilee DO—Dot KI—King	PC—Peacock Pro. SW—Swingtime PE—Peocock TE—Tempo PR—Prestige TF—Tiffony RA—Rainbow TI—Tico
	Selections AB—Abbott AL—Aladdin AM—Ambassador CK—Checker	DY—Duke LO—London DY—Derby MA—Mors EP—Epic MD—Mood	RE—Regent TN—Tennessee RIH—Recorded TR—Trend In Hollywood UN—United
	AM—Ambassador CA—Columbio AP—Apollo CO—Columbio AT—Atlantic CR—Coral BA—Barbour CW—Crown	FE—Federol ME—Mercury FI—Fiesto MG—MGM 4 Star—Four Stor MO—Modern IM—Imperial PA—Porrot	RM—Ramo VA—Valley 5A—Sovoy VI—RCA Victor SIT—Sittin' In "X"—Lobel "X" SP—Specialty ZO—Zodiac
	Moy 8 Moy 1	Moy 8 Moy 1	+ Koy 8 Moy 1
	1	8—Answer Me, My Love	★LO-1448 (45-1448)— FRANK WEIR O. From Your Lips
	BE-1041 (45-1041) DORSEY BROS. I Speak To The Stars	40.1 37.6 BE-103S (45-1035)	★VI-20-5715 (47-5715)— HENRI RENE O. My Impossible Love
d.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	★VI-20-5647 (47-5647)— PERRY COMO Look Out The Window	Darktown Strutters Bail ★CA-2687 (F-2687)— NAT "KING" COLE	15—Cuddle Me 20.2 10.3
l. -	2—Young At Heart 84.4 81.9	9—Here	BE-1037 (45-1037)— BETTY JOHNSON There'll Be No Tear- drops Tonight
•	BE-1030 (45-1030) CHARLIE DE FORREST Secret Love	3—Here 32.4 42.6 BE-1039 (45-1039)—	drops Tonight ★ME-70285 (70285x45)— RONNIE GAYLORD Oh, Am I Lonely
	★CA-2703 (F-2703)— FRANK SINATRA Take A Chance	THE FOUR BELL5 Dream, Dream, Dream ★VI-20-5665 (47-5665)—	
5 t	DE-29054 (9-29054)	TONY MARTIN Philosophy	19.8 14.5 CR-61149 (9-61149)
5	TONY DE 51MONE Make Love To Me V1-20-5735 (47-5735)	10—Secret Love 31.1 53.9 BE-1030 (45-1030)—	By The Light Of The Silvery Moon ★ME-70350 (70350x45)— THE GAYLORDS
	TONÝ MARTINEZ Secret Love	HELEN FORREST Young At Heart CA-2678 (F-2678)—	Love I You 17—If You Love Me
-	3—I Get So Lonely 74.5 87.9	RAY ANTHONY O. Oh Mein Papa *CO-40108 (4-40108)— DORIS DAY	17
	BE-1031 (45-1031)— ANNE LLOYD Cross Over The Bridge ★CA-2654 (F-2654)—	The Deadwood Stage DE-28876 (9-28876)— GORDON JENKINS Theme From "Seven	KAY STARR The Man Upstairs CO-40149 (4-40149)—
-	THE FOUR KNIGHTS I Couldn't Stay Away From You	Dreams" DE-29024 (9-29024)— BING CROSBY	MARION MARLOWE You're Not Living In Vain ★LO-1412 (45-1412)—
	CO-40221 (4-40221) KEN GRIFFIN The Little Old Mill DE-29054 (9-29054)	My Love, My Love JU-5137 (45-5137)-ORIOLES Don't Go To Strangers MG-11604 (K-11604)-	VERA LYNN C'est La Vie MG-11667 (K-11667)— SHIRLEY HARMER
	CROSBY & LOMBARDO Young At Heart VI-20-5681 (47-5681)- JOHNNIE AND JACK	TOMMY EDWARDS That's All VI-20-5512 (47-5512)— GOGI GRANT	Won'tcha Love Me VI-20-5580 (47-5580)— JAN PEERCE Old Wedding Ring
	You're Just What The Doctor Ordered	Ricochet VI-20-5735 (47-5735)— TONY MARTINEZ	18—Poor Butterfly
	4	Young At Heart	17.4 20.9 CR-61172 (9-61172)— JOHNNY LONG O.
,	BE-1029 (45-1029)—TOMMY & JIMMY DORSEY My Friend The Ghost	The Banjo 29.1 41.9	Only Forever +DO-15156 (4S-15156)— THE HILLTOPPERS Wrapped Up In A
	+CO-40143 (4-40143) JO STAFFORD Adl-Adlas Amigo DE-29048 (9-29048)	★VI-20-5644 (47-5644)— AMES BRO5. Man, Man Is For The Woman Made	19—There'll Be No
	COMMANDERS Kentucky Boogie EP-9035 (4-9035)— TONY DE SIMONE	12—Jilted 27.1 24.9	Teardrops Tonight
-	Young At Heart	BE-1038 (45-1038) CAB CALLOWAY Such A Night	14.1 16.6 BE-1037 (45-1037)- BETTY JOHNSON
	5—Cross Over The Bridge 73.7 62.2	★CR-61152 (9-61152)— TERESA BREWER Le Grand Tour De	Cuddle Me *CO-40169 (4-40169) TONY BENNETT My Heart Won't Say
	BE-1031 (45-1031) BETTY JOHNSON I Get So Lonely	L'Amour DE-29100 (9-29100)—RED FOLEY Pin Ball Boogie	Good-bye MG-10461 (K-10461)— HANK WILLIAMS Mind Your Own
•	★ME-70302 (70302x45)— PATTI PAGE My Restless Lover	13—The Man Upstairs	Business
	6—A Girl, A Girl	26.3 23.3 BE-1042 (45-1042) TONY RU550	20—Anema E Core 11.3 12.5 * V1-20-5675 (47-5675)—
	54.6 40.6 ★VI-20-5675 (47-5675)— EDDIE FISHER Anema E Core	My Restless Lover ★CA-2769 (F-2769)— KAY STARR If You Love Me	EDDIE FISHER A Girl, A Girl
	7—Little Things Mean A Lot	14—The Happy	21—I Speak To The Stars 10.5 5.6
	44.1 24.3 CR-61180 (9-61180)—	Wanderer 23.5 16.9	BE-1041 (45-1041) DORSEY BROTHERS Wanted
	DICK JACOBS O. Hitch-Hike To The Stars ★DE-29037 (9-29037)—	CA-2788 (F-2788)— TOMMY LEONETTI I Went Out Of My Way	CA-2717 (F-2717)— MARGARET WHITING It's Nice To Have You Home
1	KITTY KALLEN I Don't Think Yau Love Me Anymore	CD-1238 (45-1238)— ALFRED DRAKE Destiny's Darling	★CO-40210 (4-40210)— DORIS DAY Blue Bells Of Broadway

"It's What's in THE CASH BOX That Counts"



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The New 3 D's



London Prepares Big Drive On New Ted Heath Album

NEW YORK-Because of the great success of the "Ted Heath at the Palladium" album, London Records has prepared an extensive nationwide sales and publicity drive to promote the new Ted Heath album, "The Music of Fats Waller," played by Ted Heath and His Music.

This new LP contains a collection of some of Fats Waller's most popular songs and distinguishes itself by being the first 331/3 recording of his "London Suite."

The tunes in the album are: "Soho," "Limehouse," "Piccadilly," "Chelsea," "Bond Street," "Whitechapel," "Hon-eysuckle Rose," "Ain't Misbehavin'," "Blue Turning Grey Over You," "Jit-terbug Waltz," "I've Got A Feelin' I'm Fallin'," and "Alligator Crawl."

In addition to being released as a twelve inch LP, the Heath package will be offered as three single extended-plays sold separately, and a complete extended play package.

London's sales effort on these items will double the promotional push given the "Palladium" disk. Fifteen-hundred disk jockeys will be serviced with a special radio station package including six 78rpm disks covering all the pieces, plus a Ted Heath introductory message. This seven pocket album will include a four page "Ted Heath Story" and be wrapped specially.

Five-hundred key buyers, popular reviewers, and chain store execs will be serviced with a sample copy of the new LP.

As aids to the dealer, the diskery has prepared window-size album cover blow-ups, booth or window hangers, and additional supplies of all LP and EP jackets.

The attractive cover is a multicolored job with a glossy finish that is certainly eye catching.

Album should appeal to youngsters who go for big-band dance music, to fans of Fats Waller, to fans of Ted Heath and to all jazz lovers.

NEW YORK-The new 3 D's get NEW FORK—The new 5 DS get together to cut their first record "Sweet Augustine" and "East Side, West Side" for Coral. The 3 D's read-ing from left to right are: Alan Dale, Buddy Greco and Johnny Desmond. With them is Bob Thiele, A&R head of Coral of Coral.



• Tunes are listed below in order of their popularity based on a continuing weekly national survey of thousands of record dealers by Jack "One Spot" Tunis. Each list-ing includes the name of the song, record number, artists, and tune on the reverse side. • The number underneath the title indicates the actual sale per 1000 records made for the week. If the figure is 67.4, it means that for every 1000 records sold that week, 67.4 were of the tune indicated—a combination of all the records on which

FROM MORE THAN 15,000 RETAIL OUTLETS!

est Selling Records

ek, 67.4 were of the tune ind was available. Indicates best selling record.	icated—a combination of all the	records on which Selections
1. 1	1	
May 8 May 1	May 8 May 1	May 8 May 1
2—I Should Care	31—True Love Goes	and the second se
10.1 2.6	On And On	4.2 7.9
DE-29004 (9-29004)	5.9 2.3	AM-1007 (45-1007) LEO DIAMOND
More Than Anyone	CD-1239 (45-1239)— THE CHORDETTE5 It's Yau, It's You	Hong Kong Blues
B—It Happens	↓ Love ★DE-29088 (9-29088)—BURL	GEORGIA GIBB5 I'll Always Be Hoppy
To Be Me 9.7 12.2	IVES & GORDON JENKINS Brave Man	With You
CA-2754 (F-2754)		39—I Could Have
Alone Tao Long	32—Don't Worry	Told You
4—From The Vine	About Me	3.9 —
Came The Grape	5.2 6.9 ★CA-2787 (F-2787)	★CA-2787 (F-2787)— FRANK 5INATRA
9.3 11.2 -1032 (45-1032)—	FRANK 5INATRA I Could Have Told You	Don't Worry About Me
STUART FOSTER Somebody Bod Stole		
De Wedding Bell 00-15127 (45-15127)— THE HILLTOPPERS	33—Gee	40—Wrapped Up In A Dream
Time Will Tell ME-70796 (70296x45)—	5.1 3.0	3.8 4.7
THE GAYLORDS Stolen Moments	CA-2727 (F-2727)— HUTTON & 5TORDAHL Tao Little Time	★DO-15156 (45-15156)— HILLTOPPERS
	EP-9025 (4-9025)- 50MTHIN' 5MITH	Poor Butterfly
5—Until Yesterday 8.5 —	Just In Case You Change Yaur Mind	
CO-40213 (4-40213)	★RM-5 (45-5)—THE CROW5 I Love You So	41—Love I You
Please Driver		3.6 —
6—South	34—You'll Never	49 (
8.1 6.0	Walk Alone	42—Crazy 'Bout You, Baby
A-2735 (F-2735)—LE5 PAUL & MARY FORD I Really Don't Wont	★EP-9015 (4-9015)	3.5 —
To Know	RÓY HAMILTON I'm Gonno Sit Right	
7—Angela Mia	Down And Cry	43—I Was Meant
7.6 3.7	35—Melancholy Me	For You
CW-104 (45-104)— DON, DICK AND JIMMY Brand Me With Yaur	4.8 8.9	3.4
Kisses -29062 (9-29062)	DE-29008 (9-29008)	AA Ductter A . A
FRED WARING Morio	Somebody Bod Stole De Wedding Bell	44—Pretty As A Rainbow
/1-20-5676 (47-5676)— RALPH FLANAGAN Roo Roa Kangaroo	★ME-70304 (70304x45)— EDDY HOWARD I Wonder Whot's	2.8
-10-4214 (49-4214)	become or Sally	
Eoster Porade	★"X"-0003 (4X-0003)— 5M1TH BROTHER5 1t Wos Worth It	45—The Zoo
B—Alone Too Long		2.6 —
7.2 9.3	36—Such A Night	
CA-2754 (F-2754)— NAT "KING" COLE It Hoppens To Be Me	4.5 9.9	46—Stranger In Paradise
-2789 (F-2789) STAN KENTON	AT-1019 (45-1019) McPHATTER & DRIFTERS Lucille	2.3 15.3
Don't Take Your Love From Me	BE-1038 (45-1038)— CAB CALLOWAY	10.0
	Jilted ★CO-40200 (4-40200)	47—Somebody Bad
9—Lost In Loveliness	JOHNNIE RAY Destiny	Stole De
6.4 5.0	DE-29087 (9-29087)	Wedding Bell
CO-40168 (4-40168)	It's You! It's You I Love	2.1 8.3
Whot Every Girl Should Know	★E5-352 (45-352)—BUNNY PAUL I'm Gonno Hove Some Fun	48—Dream, Dream,
-29109 (9-29109)— DOLORE5 GRAY In Paris And In Love	ME-70336 (70336 x 45) DINAH WASHINGTON	Dream Dream
MG-11694 (K-11694)BILLY ECK5TINE	Until Sunrise V1-20-5738 (47-5738)	1.9 3.9
Don't Get Araund Much Anymore	PEREZ PRADO Bollin' The Jack	
		49—Amor
0—Somewhere (There Is	37—The Kid's	1.6 4.3
Someone)	Last Fight 4.4 6.6	50_Roon Ronnel
6.0 5.4 VI-20-5691 (47-5691)—	★CO-40178 (4-40178)—	50—Beer Barrel Polka
LOU MONTE Won't You Forgive Me	FRANKIE LAINE	1.4 0.9
	"	

"It's What's in THE CASH BOX That Counts"

Dorseys Drop In



MOBILE, ALABAMA—The Dorsey Brothers, Tommy and Jimmy, stop in to congratulate disk jockey Chuck Thompson on his recent move to Mobile, Alabama and radio-TV station WALA. Chuck reports the Dorsey Brothers Bell records are being well received in Mobile in juke box play and on the air. The Fort Whiting Armory was the crowded but merry scene of their engagement in the Azalea City of Mobile.

Popcorn For All

CHICAGO-2500 bags of popcorn will be heading out to disk jockeys this week as a promotional tie in be-tween Decca's Janet Brace recording of "Popcorn For You" and the Pop-corn Institute of America gets under

way. The thrush was the subject of a big introductory campaign when she bowed on the Decca label. The slogan "Brace yourself, Janet Brace's new record will soon be out" was high-lighted in all promotion. In this tie-in the artist's photo will

be attached to each of the popcorn bags being distributed. The Popcorn Institute will include with each pro-motion piece facts about the making of popcorn and statistics about the amount of popcorn consumed each

amount of poper. year. The Institute has also completed, plans with the Fox Theater chain whereby during intermission a film of Miss Brace will suggest that the audience try some popcorn as she sings in her song. Decca will assist in the campaign by enclosing each of the "Popcorn" disks in a special sleeve showing Miss Brace eating popcorn.



LOWELL MUSIC CORP.

1619 Broodway, New York, N. Y.

Kaye Named Entertainment Chairman of **Multiple Sclerosis** Society

NEW YORK — Sammy Kaye has been appointed Entertainment Chair-man of the National Multiple Sclerosis Society. Mrs. Dwight D. Eisenhower is serving as Honorary Chairman; Francis L. Whitmarsh, President of Francis H. Leggett & Company, and Robert Montgomery are National Co-Chairman Chairmen.

Charmen. The National Multiple Sclerosis Society is conducting a national cam-paign, which will continue through June 15th, to raise funds for its Three Point Program, which consists of re-search, clinics and rehabilitation, for some quarter of a million victims of multiple sclerosis. Additional millions affected by other neurological diseases stand to benefit from this program. stand to benefit from this program.

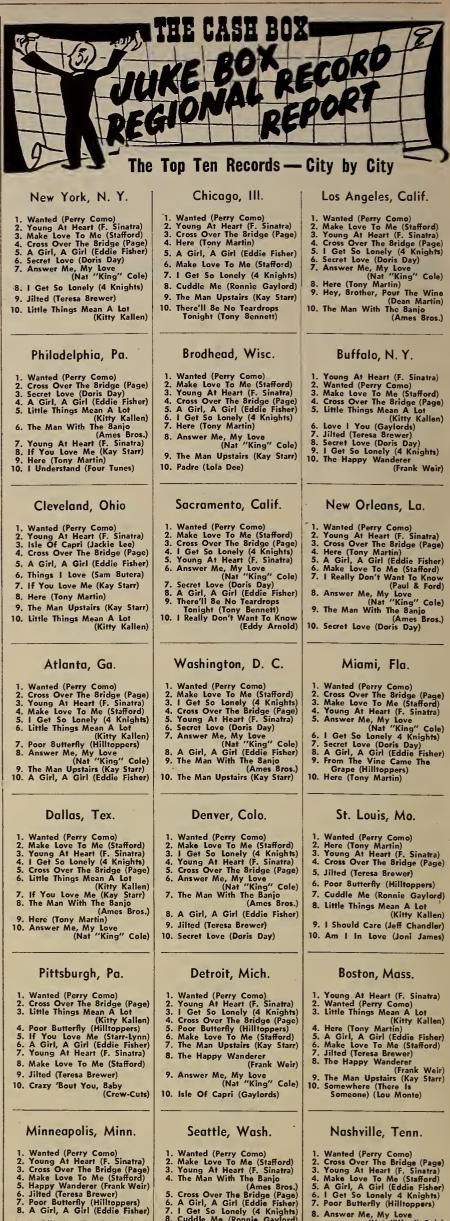
stand to benefit from this program. Multiple Sclerosis is a crippling, progressive disease of the central nervous system which strikes young adults, usually between the ages of 20 and 40. Most common symptoms are double vision, staggering gait, speech difficulties, paralysis, and im-pairment of other functions. The Society has supported 36 research projects and ten diagnostic and treat-ment clinics since its inception in 1946.

"Lovey Dovey" Goes Pop

NEW YORK.—Bunny Paul, Essex artist, has just recorded "Lovey Dovey," currently in the number two spot of the Nation's Rhythm and Blues hits. The original R & B version was recorded by The Clovers, one of the nation's leading R & B groups, on the Atlantic label. Atlantic label.

This makes the third pop cover of rhythm and blues tunes originally issued by The Clovers. The others were "Fool, Fool, Fool" by Kay Starr on Capitol and "One Mint Julep" by Buddy Morrow on Victor.

For Bunny Paul, this marks her second straight cover of an R & B hit. Bunny's previous record was "Such A Night," the original version of which was by Clyde McPhatter and the Drifters, also on Atlantic. "Such A Night" was also recorded by Johnnie Ray.



- Wanted (Perry Como)
 Make Love To Me (Stafford)
 Young At Heart (F. Sinatra)
 The Man With The Banjo (Ames 8ros.)
 Cross Over The Bridge (Page)
 A Girl (Eddie Fisher)
 I Get So Lonely (4 Knights)
 Cuddle Me (Ronnie Gaylord)
 Secret Love (Doris Day)
 From The Vine Came The Grape (Gaylords)

- 10.

- 1. Wanted (Perry Como) 2. Cross Over The Bridge (Page) 3. Young At Heart (F. Sinatra) 4. Make Love To Me (Stafford) 5. A Girl, A Girl (Eddie Fisher) 6. I Get So Lonely 4 Knights) 7. Poor Butterfly (Hilloppers) 9. Answer Me. Mu. Levr
- - 8. Answer Me, My Love (Nat "King" Cole) 9. The Man Upstairs (Kay Starr) 10. Jilted (Teresa Brewer)

"It's What's in THE CASH BOX That Counts"

9. Cuddle Me (Ronnie Gaylord)

10. Answer Ma, My Love (Nat "King" Cole)

On TV



LOS ANGELES, CAL.—Grouped around the Seeburg Select-O-Matic "100" High Fidelity is the cast of the Ray Bolger TV Show. The comedy series uses the Seeburg phono to highlight the setting of Ray Bolger's television cafe. Left to right: Sylvia Lewis, Dick Erdman, Betty Lynn, and Ray Bolger. The Seeburg was provided by Minthorne Music Company, Los Angeles.

Meeting Dates Of Music Operators' Associations

May

- -California Music Guild Place: 311 Club, 311 Broadway, Oakland, Calif.
- Amusement Machine Assn. of Philadelphia, Inc. Place: Broadwood Hotel, Broad & Wood Sts., Phila., Pa.
- -Phonograph Merchants' Assn., Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (executive board).
- -Phonograph Merchants' Assn., Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (General).
- -California Music Guild Place: Sacramento Hotel, Sacramento, Calif.
- -Eastern Ohio Phonograph Operators' Assn. Place: Tod Hotel, Youngstown, Ohio (General).
- 10—Amusement Machine Operators of Baltimore Place: Mandell-Ballow Restaurant, 5435 Reisterstown Rd., Baltimore, Md.
- 10—Westchester Operators' Guild, Inc. Place: American Legion Hall, 57 Mitchell Place, White Plains, N. Y.
- -Amusement Machine Operators of Baltimore Place: Mandell-Ballow Restaurant, 5435 Reisterstown Rd., Baltimore, Md. 10 -
- 11-Western Massachusetts Music Guild Place: Ivy House, West Springfield, Mass.
- 11-California Music Guild Place: Fresno Hotel, Fresno, Calif.
- 12-California Music Guild Place: Bakersfield Inn, Highway 99, Bakersfield, Calif.
- -New York State Operators' Guild 12 -Place: Nelson House, Poughkeepsie, N. Y.
- -California Music Guild 13-Place: U. S. Grant Hotel, San Diego, Calif.
- 20—Eastern Ohio Phonograph Operators' Assn. Place: 1310 Market Street, Youngstown, Ohio (executive board).
- -Central States Music Guild 24 -Place: 805 Main Street, Peoria, Ill.
- 24—Dallas Music Operators' Assn. Place: Big Pete's, 5001 Lover's Lane, Dallas, Tex.
- 25-Western Massachusetts Music Guild Place: Ivy House, West Springfield, Mass.

WENS Boosting To | Decca Signs Bill **1,000,000** Watts

PITTSBURGH, PA.—WENS, Chan-nel 16, is going to boost its power to one million watts.

PITTSBURGH, PA.—WENS, Chan-nel 16, is going to boost its power to one million watts. The announcement was made by Larry Israel, general manager of the UHF television station. Israel said: "We placed an order on Tuesday with General Electric for one of its new 60,000 watt transmitters. With our present antenna, which has a gain of 20, we will have the maximum power of one million watts permitted by the Federal Communications Com-mission and we still won't have to run our transmitter at 'full throttle'." This Pittsburgh station, according to General Electric, is the first tele-vision station in the nation to order one of the new transmitters. Frank Barnes, sales manager at GE, at the transmitter division in Syracuse, said: "The new transmitter is still in the laboratory, but we expect to be able to deliver it to Pittsburgh by the middle of next year. Your city will be one of the first, if not the very first, to be on UHF with the highest power permitted by the FCC." Some idea of the enormous amount of power to be used on Channel 16 was given by James Hurley, in charge of technical operations at WENS: "If you take the total power being used by all television stations in Pittsburgh, Johnstown. Altoona, Wheeling, and Steubenville and add the figures you'll find that still doesn't come to a million watts. "What effect will it have on your signal? Well, principally it will pro-vide much better pictures in the fringe area and it will make unnecessary the installation of outside antennas in many locations in the immediate Pittsburgh district."

area and it will make unnecessary the installation of outside antennas in many locations in the immediate Pittsburgh district." The present WENS transmitter uses two 15,000 watt klystron tubes, each valued at some \$23,000. It oper-ates with a power output of 200,000 watts. watts

The new rig will have two 75,000 watt klystrons. No estimate of their cost has been made yet.

The move will give Pittsburgh TV fans two stations operating with maximum power. WDTV expects to get on the air with its 100,000 watt transmitter within the next few weeks.

weeks. FCC regulations permit_channels 2 through 6 to operate with 100,000 watts. Channels 7 to 13 are authorized 316,000 watts since it takes more power to get the same distance on the higher numbered channels. All UHF channels are authorized to op-erate on power up to 1,000,000 watts. The earth "absorbs" more of the power at the higher frequencies, en-gineers point out.

Gold Disk

Haley And Comets

PHILADELPHIA, PA.—James E. Myers, head of Myers Music, has an-nounced that Bill Haley and his Comets have been signed to a Decca contract by Milt Gabler, A & R head of the diskery The pact calls for a sizable guar-antee against royalties, which are 5%, a minimum of twelve sides per year, full disk jockey coverage of Decca's 1800 name dee jay list, plus coverage of 500 juke-box operators with 100 or more boxes, and other considerations. Haley, who has been a steady seller for years, gained national recognition with his record of "Crazy, Man, Crazy". The group's first release for Decca

The group's first release for Decca is due out this week. It includes "Rock Around The Clock" b/w "13 Women And 1 Man".

Firehouse Five **Renew GTJ Pact**

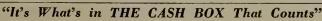
LOS ANGELES, CAL.—The Fire-house Five Plus Two, exclusive Good Time Jazz recording stars for the past five years, have just signed a new long term contract with the West Coast record company. Since coming into prominence in 1949, the crew of Walt Disney artists, writers and directors, have been a top selling band in the Dixieland field. The group is under the leadership of trombonist Ward Kimball, a top Disney director and producer who just won an Academy Award (Oscar), as well as 1st prize at the Cannes Festi-val for his production, "Toot Whistle Plunk and Boom." Kimball is also a well-known authority on early auto-

well-known authority on early automobiles and railroading, and a recognized painter. He is currently supervising production of the new Disney TV series.

Other members of the group, all key men with Disney, include artist Harper Goff (banjo), art director of Disney's "20,000 Leagues Under The Sea," now shooting on the Burbank lot; screen writer Ed Penner (tuba); and director Frank Thomas (piano).

The Firehouse Five Plus Two have just recorded a hi-fi album for GTJ to be released this month.





Thrill Of A Lifetime



BALTIMORE—When Tony Bennett sang recently in Baltimore, disk jockey Buddy Deane of WITH, ran a contest with the first prize a personal invitation from the singer to two teen agers for dinner. Deane and his contest winners, Jeannine Hanus and Janet Dotterer are pictured above with Tony Bennett at the dinner held at one of Baltimore's best restaurants. By the smiles on the two girls' faces it was obviously one of the big thrills of their lifetime.



S & G Records Formed

LOS ANGELES, CALIF.—It was announced last week that S & G Rec-ords, this city, will be re-activated. Songwriters James MacDonald and Jack Hoffman will head the A & R department while Cal Simon, John Galitza and Frank Bellone will be in ghaven of distribution and splas

Galitza and Frank Bellone will be in charge of distribution and sales. First releases include a pop number titled "Gotta See Ya (Once More)" b/w "Revenge" by Chuck Crayne; a western titled "One Step" b/w "Ari-zona" with The Top Hands; and a novelty tune called "Go Down To The Beach (And get into the ocean)" b/w "Dear Mother" by Casey O'Hara and The Shamrocks. The new firm has a wide line-up of artists including John and Sondra Steele.

Steele. Distribution will be handled in Los Angeles by Central Record Sales Co. General offices will be at 6359 Selma Avenue, Hollywood, California.



NEW YORK -- Songwriter Fanny NEW YORK — Songwriter Fanny Wolff, composer of such hit tunes as "Teardrops On My Pillow" and "Be-fore It's Too Late", is all smiles as she points with pride at her new song "Love My Lovin'" recorded by the 5 Keys vocal quartet on Aladdin Rec-ords which is being held up by Art Ford, Fabulous Fanny recently dis-cussed her career on Ford's WNEW disk jockey show in New York.

Betty Madigan Scores With "Joey"

Page 22

NEW YORK — On her third try, Betty Madigan looks as though she has scored.

The 21-year-old songstress from Washington, D.C. is the possessor of the No. 1 selling record on the M-G-M banner, sales figures revealed this week. The disk is the ballad, "Joey," which has moved at a fast clip since its release three weeks ago.

As a result, Betty is being besieged with a flurry of offers for national radio and television shots. She is set to render in-person versions of "Joey" on the May 7th CBS-TV Color show, "The New Revue," and on the May 12th Du Mont TV program, "Stars on Parade."

The new disk star got her start a few seasons ago while a student at Catholic University in the Capital city. She was soon featured in the vocal spotlight on several radio and teevee shows in Washington and played such local clubs as the King Cole Room, Colony Club, 2400 Club and the Old New Orleans.

While appearing at a Washington club, she was spotted by Broadway publicist Arthur Pine, who subse-quently took her under his wing and secured an M-G-M recording pact for her.

Betty debuted on wax a few months ago with "You're Thoughtless". Her second platter was "Call Me Darling." "Joey," however, is the one that has taken off for the brunette singing star. star.

Betty recently completed engage-ments at the Jefferson Hotel, St. Louis, the Hollenden, Cleveland, and the Casa Marina, Key West, Fla. She arrived in New York this week to prep for her teevee and radio shows.

Ray Perkins Show Continues On KIMN

DENVER. COLO. - Ray Perkins, DENVER, COLO. — Ray Perkins, one of the leading disk jockeys, whose recordings, piano music, song and amiable chatter about America's sing-ing stars has been aired three hours daily on KFEL since early in 1946, is still heard on the station although it became KIMN on May 1st.

it became KIMN on May 1st. "When KFEL was sold to A. L. Glassman, owner of KLO in Ogden, Utah, to become the key-station of the Inter Mountain Network," said Ray, "I was included in the sale along with the furniture and other fixtures! So listeners who tune in the 950 spot on their radios are still going to hear R. Perkins, on KIMN!" May 27, 1954 marks the beginning

R. Perkins, on KIMN!" May 27, 1954, marks the beginning of Perkins' 9th year on the same Den-ver station. KIMN plans to inaugurate its new services to listeners in the Rocky Mountain Empire, by feeding a portion of the Ray Perkins Show to the Inter Mountain Network.

Still going strong after spinning a conservative estimate of well over 60,000 records, Ray Perkins demon-strates daily that a show never grows old when you give people what they like to hear.

Atlantic Signs Floyd Dixon

NEW YORK — Miriam Abramson, Ahmet Ertegun and Jerry Wexler, At-lantic Records, announced this week the signing of Floyd Dixon to a re-cording contract.

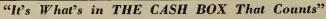
Dixon, one of the country's leading Rhythm and Blues artists, has pre-viously recorded for Supreme, Alad-din and most recently for Specialty. Some of his big hits were: "Broken Hearted", "Dallas Blues" and "Op-erator 210".

15

"5" Royales

(Apollo 454)





The Nation's

YOU'LL NEVER

WALK ALONE Roy Hamilton (Epic 9015)

LOVEY DOVEY

IT SHOULD'VE BEEN ME

Ray Charles (Atlantic 1021)

Clovers (Atlantic 1022)

2

B

NEW YORK:

Jerry Wexler, Atlantic Records, announced the signing to the Atlantic roster of top stars Floyd Dixon and Arnett Cobb. The latter already cut and his release will be issued in about two weeks. Floyd now in New York and Jerry and Ahmet Ertegun busy cutting the initial Dixon sides. The label zooming with the new Joe Turner "Shake, Rattle and Roll", catapulting. Its subsid, Cat, has come up with what looks like a solid winner on its first try in "Sh-Boom"



by The Chords. Deck has broken out in Newark, Philadelphia, New York and Cleveland. Also showing indications of moving up is "Little" Sylvia Vanderpool's "Fine Love." . . . Don "How Do You Speak To An Angel" Gardner, Bruce Records, booked solid into July. . . . Du Droppers on Groove switch from the "knock-em-down" kick and come up with two soft sides on their newest release. Sides "Just Whisper" and "How Much Longer" very tasty and should stir things up for them. . . . Earl Forrest, Duke artist, whose latest etching is "Oh Why," will accompany B. B. King and Bill Harvey Ork into New York's Apollo Theatre soon. The B. B. King and Harvey package drew 10,000 fans into Houston's City Audi-

OTIS BLACKWELL

torium Easter and had to shut out about 2,000 disappointed customers. . . Eddie "Tex" Curtis, writer of the two current big Atlantic hits "It Should've Been Me" by Ray Charles, and "Lovey Dovey" by the Clevers, has signed an artist-writer-arranger contract with "Gee" Records. ... Phyllis Branch, Tuxedo thrush, booked into the Apollo on May 14. . . . Al Silver, Herald Records, shot down to Atlanta, Ga. to catch up with the Joe Morris group to cut Joe and Al Savage. Al, whose "I Had A Notion," established him as a first rate star, has been rehearsing some new material with Morris and thinks there will be several sock sides coming forth from the Atlanta session.

Bobby Shad, A & R chief of Em Arcy will release his new jazz disks next week. They will be "Alone Together" and "This Is My Night To Cry" by Helen Merrill; "Straight Ahead" and "The Fuz" by Med Flory; and "The Way You Look Tonight" and "Lonely Town" by Maynard Ferguson. . . . Baby Dee, MGM thrush, begins a two-week engagement at Chubby's in Camden, N.J. on May 3... Bertice Reading, RCA Victor gal, has been elected "Grand Song-Bird" of the Elks National Convention at Chicago this coming August. . . . Joe Davis, Jay-Dee prexy, has released two new items by Otis Blackwell and The Crickets. Otis has a hot wax in his "On That Power



Page 23

FLOYD DIXON

Line" that could break big. . . . Bob Umbach, for-merly of Radio Station WJLD-Bessemer, Alabama, is now located at WAOK-Atlanta, Ga. Bob's on the air four hours of r & b time daily. . . . Apollo's "Cry Some More" by the "5" Royales picking up steam and rapidly moving up the list of best sellers. . . . George Goldner excited about the new Crow's etching, "Baby." Etching could take off like the hit "Gee" which just refuses to drop off the charts even after 9 or 10 months of action. ... The Bards, new Dawn group, with backing by the Al Williams ork, will soon be released. Titles are "I'm A Wine Drinker" and "Easy Going Baby."

CHICAGO:



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Getting The News



OCEAN PARK, CAL.-Actress Gloria Marshall and Champagne Music Maestro Lawrence Welk catch up on what's new in the music world in the band leader's office at the Aragon Ballroom where he is currently pacted to stay until March, 1955. Miss Marshall can currently be seen in the Walt Disney documentary, "Stormy."



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R & B Ramblings

LOS ANGELES:



Description In the second version of the

"It's What's in THE CASH BOX That Counts"

Miniature Pianos



HOLLYWOOD—Liberace and Norma Gilchrist discuss the virtuoso's collec-tion of miniature pianos on her "Helpfully Yours" program when the popular pianist visited the KTTV star recently.

Pianorama World To Bow At B'way Theater

NEW YORK—Pianorama World, a rand new departure in "rama" enbrand new departure in "rama" en-tertainments, featuring five pianists, Tutti Camarata and his orchestra, a Tutti Camarata and his orchestra, a string quartet, an all-star jazz band, and Milton Cross as master of cere-monies, all in person against a back-ground of an ever-changing vista of foreign lands, will bow at the Broad-way Theatre for a limited engagement begining Wednesday evening, May 12. Created, conceived and staged by Helen Beatty Clarke and Bob L. Roberts, Pianorama World will pre-sent these name pianists: Ken Clarke, the jazz pianist who was discovered by the late Mark Hellinger; the dual piano team of Arthur Ferrante and Louis Teicher, known not only for their concerts in this country and on the continent but also for their re-cordings in which they have performed cordings in which they have performed popular works in the classical style; Joseph Battista, the American pianist who has been called "a young Tital of the Keyboard"; and Jeanne Rosen-

blum, winner of the Walter Naumberg Foundation Award.

Foundation Award. Tutti Camarata will act as musical supervisor of the entire program, as-sisting in planning the various scenes and numbers, and Paul Weirwick will be the arranger. For the classical piano music, there

For the classical piano music, there will be an accompaniment played by a string quartet, and for the "hot" numbers, there will be an all-star jazz band, featuring Bobby Hackett on the trumpet, Ed Shaughnessy on the drums, Lou Garrity on the trom-bone and Clyde Lombardi on the bass. Miss Clarke and Roberts, who have the Lee K. Freeman play, "Black Candle", on their schedule for next season, have conceived the entire pro-duction, which consists of a musical trip around the earth, in which the background of foreign lands corres-ponds to the globe-circling music. Ben Boyar is general manager for this newest dimension in entertain-ment.

ment.



HE CASH BOX in in in NEW **NEW YORK CITY CHICAGO** ORLEANS

The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators In New York City, Chicago and New Orleans. YOU'LL NEVER WALK ALONE Roy Hamilton (Epic 9015) SHAKE, RATTLE

LOVEY DOVEY

(Atlantic 1022)

IT SHOULD'VE BEEN ME Ray Charles (Atlantic 1021)

YOU'RE STILL MY BABY

WATCH DOG

SUCH A NIGHT The Drifters (Atlantic 1019)

Chuck Willis (Okeh 701S)

Lula Reed (King 4688)

SUCH A NIGHT The Drifters (Atlantic 1019) GOODNITE SWE**ET**-HEART, GOODNITE Spaniels 2 (Vee-Jay 107) IT SHOULD'VE BEEN ME Ray Charles (Atlantic 1021) 3 YOU'LL NEVER WALK ALONE 4 Roy Hamilton (Epic 9015) ANSWER ME, MY LOVE Nat "King" Cole (Capitol 2687) 5 CHOP SUEY MAMBO Alfredito (Rainbow 243) 6 LOVEY DOVEY Clovers (Atlantic 1022)

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EVEN TIDE Bill Doggett (King 4690) 8 SHAKE, RATTLE AND ROLL Joe Turner (Atlantic 1026) 9 WORK WITH ME ANNIE Midnighters (Federal 12169)

in SAN FRANCISCO BLUE MONDAY Smiley Lewis (Imperial S268) YOU'LL NEVER WALK ALONE 2 Roy Hamilton (Epic 901S) I'M YOUR HOOCHIE KOOCHE MAN Muddy Waters (Chess 1560) 3

LOVEY DOVEY Clovers (Atlantic 1022)

I DIDN'T WANT 5 Splders (Imperial 5265) THE THINGS THAT I USED TO DO Guitar Slim (Specialty 482) 6

DARLING DEAR The Counts (Dot 1188) JOHNNY'S BLUES

Johnny Hodges (Clef 89098)

IT SHOULD'VE BEEN ME Ray Charles (Atlantic 1021) **A** TOO LATE FOR TEARS \mathbf{I}

Lloyd Price (Specialty 483)

THE THINGS THAT I USED TO DO Guitar Slim (Specialty 482) I'M YOUR HOOCHIE KOOCHE MAN Muddy Waters (Chess 1560) ANSWER ME, MY LOVE Nat "King" Cole (Capitol 2687) EL BAION Joe Loco (Tico 208) in NEWARK SUCH A NIGHT The Drifters (Atlantic 1019)

YOU'LL NEVER WALK ALONE Roy Hamilton (Epic 9015) MY MEMORIES OF YOU Harp-Tones (Bruce 102)

GOODNITE SWEET-HEART, GOODNITE The Spaniels The Spaniels (Vee-Jay 107) A THOUSAND STARS The Rivileers (Baton 200)

YOU DONE ME WRONG Fats Domino (Imperial S272)

WATCH DOG Lula Reed (King 4688) WORK WITH ME

ANNIE Midnighters (Federal 12169) EL BAION Joe Loco (Tico 208)

SMILIN' THRU Ann Cole (Timely 1006)

BUMP ON A LOG Lula Reed (King 4703)

OH BABY Little Walter (Checker 793)

"It's What's in THE CASH BOX That Counts"

AND ROLL Joe Turner (Atlantic 1026)

YOU'LL NEVER WALK ALONE Roy Hamilton (Epic 9015)

THE STORY OF MY LIFE Guitar Slim (Specialty 490)

THE ROCK Smiley Lewis (Imperial S279)

Professor Longhair (Atlantic 1020)

ANNIE Midnighters (Federal 12169)

OH BABY Little Walter (Checker 793)

WORK WITH ME

I'M GONNA MOVE TO THE OUTSKIRTS OF TOWN Dominoes (Federal 12178)

CRY SOME MORE The "5" Royales (Apollo 454)

IT SHOULD'VE

in

MEMPHIS

LOVEY DOVEY

(Atlantic 1022)

I'M YOUR HOOCHIE KOOCHE MAN Muddy Waters (Chess 1560)

YOU'RE THE ONE The Spiders (Imperial S265)

NEED LOVE SO BAD

IT SHOULD'VE

BEEN ME Ray Charles (Atlantic 1021)

Percy Mayfield (Specialty 48S)

Spiders (Imperial 5265)

YOU'LL NEVER WALK ALONE Roy Hamilton (Epic 9015)

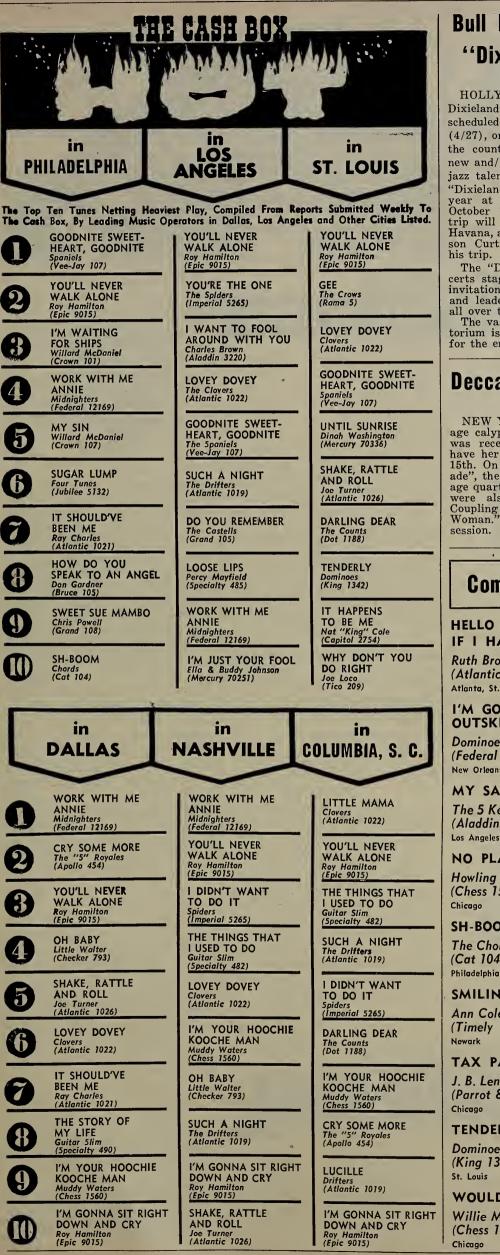
BLUE MONDAY Smiley Lewis (Imperial S268)

I DIDN'T WANT

Ray Charles (Atlantic 1021)

TIPITINA

The Cash Box, Music



HOLLYWOOD-Frank Bull, KFWB Dixieland and jazz disk jockey was scheduled to embark, last Tuesday (4/27), on a two week swing through the country and Cuba in search of new and/or established Dixieland and jazz talent and tunes for his famous Jazz talent and tunes for his famous "Dixieland Jubilee" to be held this year at the Shrine Auditorium on October 15. Main stopovers on the trip will be at New Orleans, Miami, Havana, and New York. KFWB's Ben-son Curtis will replace Bull during his trip

son Curtis Win 154 his trip. The "Dixieland Jubilee" Jazz Con-The "Dixieland Jubilee" Jazz Con-the every year by Bull are The "Dixieland Jubilee" Jazz Con-certs staged every year by Bull are invitational affairs for jazz musicians and leaders and sidemen come from all over the world to join in. The vast Los Angeles Shrine Audi-torium is always sold out in advance for the entire period of the concerts.

Decca Inks Newcomer

NEW YORK-Marga Benitez, teen-NEW YORK—Marga Benitez, teen-age calypso and popular singer, who was recently signed by Decca, will have her first release issued on May 15th. On one side "Wine'os On Par-ade", the thrush is backed by a teen-age quartet called the Mellotones who were also signed by the diskery. Coupling is a tune called "Man Loves Woman." Milt Gabler conducted the session session.

Coming Up In R&B

HELLO LITTLE BOY IF I HAD ANY SENSE

Ruth Brown (Atlantic 1027) Atlanta, St. Louis, Nashville

I'M GONNA MOVE TO THE OUTSKIRTS OF TOWN Dominoes

(Federal 12178) New Orleans

MY SADDEST HOUR The 5 Keys (Aladdin 3214)

NO PLACE TO GO Howling Wolf (Chess 1566)

SH-BOOM The Chords (Cat 104)

SMILIN' THRU Ann Cole

(Timely 1006) TAX PAYING BLUES

J. B. Lenoir (Parrot 802) Chicago

TENDERLY Dominoes (King 1342)

WOULD YOU BABY Willie Mabon (Chess 1564)

422 DICKIE THOMPSON "13 WOMEN AND ONLY ONE MAN IN TOWN'' Herald RECORDS 214W.355E Nr. V. Starting Big! **MOTHER'S**



"It's What's in THE CASH BOX That Counts"

The Spaniels

'GOODNIG

SWEETHE

GOODNIG

"You Don't Move Me"

VEE JAY # 108

 $-\star -$

Jimmy Reed

BABY"

"Jimmy's Boogie"

VEE JAY # 105

Vee-Jay RECORDS, INC. 412 E. 47th St. Chicago 15, III.

Another New Smash Hit by

B. B. KING

The Blues Boy Himself

"LOVE YOU BABY"

THE WOMAŃ I LOVE"

BOTH BREAKING FOR HITS!

KITTY NOBLE

COWS COME HOME''

"LOVE ME TILL THE

RPM 408

b/w

RPAL Accom

FOUND MY

May 8, 1954



KENZIE MOORE (Specialty 491)

(2:50) [Venice BMI—E. John-son] Kenzie Moore does a slow rhyth-mic blues with a moving treatment that comes off for an okay side.

B "IT AIN'T NOTHIN' BUT A DREAM" (2:47) [Venice BMI— W. E. Buyem] A very similar item. A pleasing side performed in okay manner.

MEL WALKER (Mercury 70370)

"I'D LIKE TO MAKE YOU
"I'D LIKE TO MAKE YOU
MINE" (2:40) [E. B. Marks ASCAP] Mel Walker sings a beaty bounce in warm and intimate style. An infectious romantic ditty. Rhythm section lends solid support.
"ANOTHER SAD NIGHT" (2:41) [Motion Music ASCAP] Walker projects on a middle tempo blues smoothly. Side comes out fair.

JOHN CREER (Groove 0016) B "TOO LONG" (2:30) [Royal Music ASCAP—John Greer] John Greer dishes up a rhythmic ro-mantic ditty on the cute side. Greer sells in solid style with potent orking to back up the artist. • "WHEN THE ROSES BLOOM

WHEN THE ROSES BLOOM "WHEN THE ROSES BLOOM IN LOVER'S LANE" (2:20) [Royal Music ASCAP—Coblin, Cob-lin, Greer] A slow tempo instrumental that makes light and interesting lis-tempo tening.

THE FOUR BARS (Josie 005)

(Josie 005)
B. "GRIEF BY DAY, GRIEF BY NIGHT" (2:16) [Benell BMI-Daye] The Four Bars blend smoothly and with a good sound as they chant the slow blues with lyrics describing the woe inflicted by the woman he can't get along with. Good platter that could break out big.
B. "HEY BABY" (2:25) [Benell BMI-Daye] The flip is another goodie. Side has a real beat that could appeal to pop as well as R & B. An infectious tempo.

THE CHECKERS (King 4710)

(King 4710) • "HOUSE WITH NO WIN-DOWS" (2:26) [Jay & Cee BMI -Henry Glover] The Checkers per-form 'a moving slow blues on the sor-rowful kick. Having lost his love, lead mournfully sings of his intention to move into a house without any win-dows so that no one will see him cry-ing. Group blends smoothly behind the lead. ing. Gro the lead.

the lead. "DON'T STOP DAN" (2:49) [Jay & Cee BMI—Glover] The Checkers come up with what is ob-viously an attempt to grab another "60 Minute Man". Wax is a good issue with a beat that sells. Lyrics are along the same vein as "Sixty" and the lead voice sounds very much like the lead on the tune that made the Dominoes. Could catch on and create loads of action.

THE CASH BOX ***AWARD** WEEK* \mathbf{O} Ε

"MILK AND WATER" (3:08) [Aladdin-Rudolph Toombs] "I'M STILL A FOOL FOR YOU" (2:23)

[Aladdin—Rudolph Toombs]

AMOS MILBURN

(Aladdin 3240)



AMOS MILBURN

Amos Milburn's going to shock his fans as he switches to "Milk and Water". Poor old Amos is off the whiskey, scotch, etc. 'cause his doc ordered it so. The old whiskey man is really suffering as he sings this middle tempo bouncer, but he promises he won't be on this kick for long. A cutie that leads the way for another in the same series. Should follow in the same pattern as his numerous hits. The under lid, "I'm Still A Fool For You" has Amos telling his baby he's still a fool for her no matter how wild she runs. Amos rocks through this middle tempo ditty in more forceful style. A good pairing.

strong sales action. One side, "Somebody Somewhere", is a quick beat jump that rocks along on a semi-religious kick that proved so successful heretofore. Deck, while

it has the Faye Adams full throated singing and styling, is different than the "Shake A Hand" styling.

Flip, "Crazy Mixed Up World", is

a slow emotional storm. Gal gen-

erates sparks singing from the heart as she tells of her sad

romances "sharing someone else's

man". Two powerful items.

"SOMEBODY SOMEWHERE" (2:25) [Danby Music BMI-Roberts, McCoy] "CRAZY MIXED UP WORLD" (2:30) [Angel Music BMI-Adams, Stone]

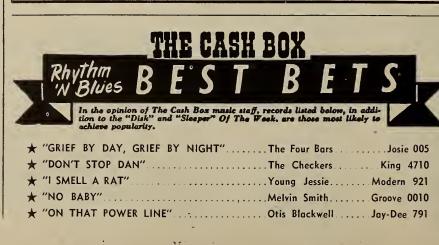
FAYE ADAMS

(Herald 429)



FAYE ADAMS

• Faye Adams comes up with a strong pair that should create



BELLS OF JOY (Peacock 1726)

B "WELL, WELL, NO, NO, NO" (2:30) [Lion—Littlefield, Robey] A potent syncopated religious item flavored by that talented group, Bells of Joy. Should capture a strong seg-ment of gospel sales.

B "NEVER LET IT BE SAID TOO LATE" (2:47) [Lion-P.D.] The Bells etch a slow tempo gospel item with sincerity and som-berness. A spiritual that inspires re-flective listening.

WILLIE HEADEN (Dootone 1203)

B "I LOVE YOU BOBBY SOX" (2:53) [Dootsie Williams BMI— Willie Headen] Willie Headen sings a beaty ditty in happy style and comes off with a riding item that should please the hopping crowd.

B "STOP DRINKING" (2:23) [Dootsie Williams BMI—Willie Headen] Another drinking song. Headen sings out a moving blues ef-fectively. Sings the blues about his "juice head" woman and her running around. Punch is centered on the line, "stop drinking, pass me that last glass of beer". Good side with a feeling that could catch on.

THE BLUE DOTS (DeLuxe 6052)

B "DON'T DO THAT BABY" (2:43) [Franlin BMI—Davis, Pauling] The Blue Dots rock out a driving item with a solid beat. Group blends with an appealing bounce. A good disk.

B "YOU'VE GOT TO LIVE FOR YOURSELF" (3:15) [Franlin BMI—Davis, Pauling] An intriguing side with a slow syncopated beat. Sound created is different. Group has a potent style that could catch on and create sales action create sales action.

"YOUNG" JESSIE (Modern 921)

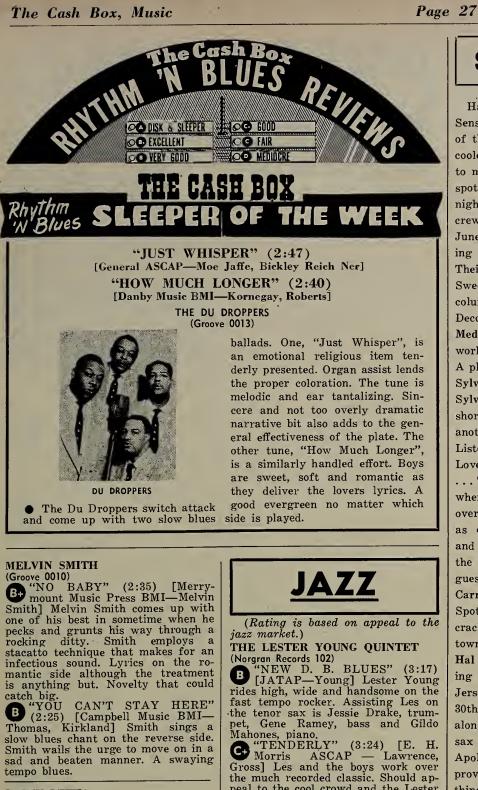
(2:40) "I SMELL A RAT" (2:40) [Stoller, Leiber] Young Jessie drives through this novelty item for an exciting side. Jessie does a good job on a record that moves. The shouter belts it from the shoetops.

Ge "LONESOME DESERT" (2:53) [Modern BMI—Jessie, Josea] Jessie sings a slow blues. Lyrics on the bloody side. The man killed his wife and is on the lam. Stronger deck is the "Rat" side.

JAMES COTTON (Sun 199)

Cotton] James Cotton sings a South-ern rhythmic blues and captures the true feeling.

B "MY BABY" (2:23) [Hi-Lo B Music BMI—Cotton] Cotton sings a quick beat bounce that moves with a sprightly effect. Guitar provides some interesting support.



JIMMY LEWIS

JIMMY LEWIS (Cot 103) B "LAST NIGHT" (2:54) [Pro-gressive BMI—Lewis] Jimmy Lewis sings a slow jump blues with a romantic lyric. Lewis etches an effective piece of wax. B "LOVE BROKE MY HEART AGAIN" (2:39) [Progressive BMI—Lewis] The flip is a slow pretty ballad sung with heart by the chan-ter. Soft and sentimental item with a dreamy appeal.

OTIS BLACKWELL

a slow blues in strong style. Has a real potent style of delivery. Material is short of the upper plate.

SONNY WOODS and THE TWIGS (Hollywood 1015) R "CHAPEL OF MEMORIE:

(Hollywood 1015)
"CHAPEL OF MEMORIES"
(2:22) [Starrite BMI—Tholen, Carpenter, Jolonsa] Lead by Sonny Woods, tenor, the Twigs etch a slow romantic pretty with tenderness. Dramatically etched.
"SONG OF INDIA" (2:27)
[Time—Mercer, Korsakoff] A really exciting arrangement of the old standard. Woods and the Twigs are outstanding on this reading.

Mahones, piano. "TENDERLY" (3:24) [E. H. Morris ASCAP — Lawrence, Gross] Les and the boys work over the much recorded classic. Should ap-peal to the cool crowd and the Lester Young fans in particular. MAYNARD FERGUSON

MAYNARD FERGUSON (Emarcy 16002) "THE WAY YOU LOOK TO-NIGHT" (2:40) [T. B. Harms ASCAP] Maynard Ferguson is strong on this deck as he moves all the way with his interpretation of the oldie. Aggregation, which receives no credits on the label, come up with a fine sound. Good deck with com-mercial possibilities. "LONELY TOWN" (2:41) [Wit-mark ASCAP] Interesting tonal creation with a limited audience. VIDO MUSSO

VIDO MUSSO

(Crown 110) MUSSO'S

(Crown 110) "MUSSO'S BOOGIE" (2:53) [Mod. Music BMI—Musso] Musso sax is wild on this fast moving boogie. Side rocks at a killing pace as Musso blows a torrential storm. "SING SING SING" (2:50) [Prima] The rhythmic oldie is melodically handled and swings along in the style of the old swingmasters. A good commercial sound that could pick up some strong play on the cur-rent impetus of the Miller-Goodman revival.

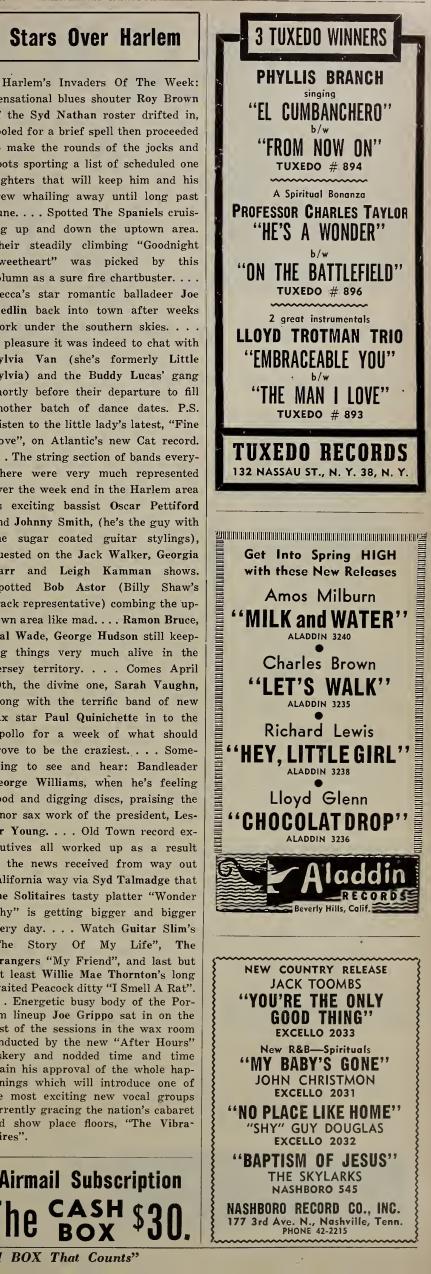
BILL DOGGETT

BILL DOGGETT (King 4711) B "THERE'S NO YOU" (2:48) Barton ASCAP — Durgom, Adair, Hopper] Master of the jazz organ etches a dreamy treatment of the pretty item. After hours sound. EASY" (2:25) [Billace BMI-Bill Doggett] Bill etches a middle beat ditty that shows off some tasty organ work. Unidentified sax carries a big part of the play with drums and bass holding the unit together.

Stars Over Harlem

Sensational blues shouter Roy Brown of the Syd Nathan roster drifted in, cooled for a brief spell then proceeded to make the rounds of the jocks and spots sporting a list of scheduled one nighters that will keep him and his crew whailing away until long past June. . . . Spotted The Spaniels cruising up and down the uptown area. Their steadily climbing "Goodnight Sweetheart" was picked by this column as a sure fire chartbuster. . . . Decca's star romantic balladeer Joe Medlin back into town after weeks work under the southern skies. . . A pleasure it was indeed to chat with Sylvia Van (she's formerly Little Sylvia) and the Buddy Lucas' gang shortly before their departure to fill another batch of dance dates. P.S. Listen to the little lady's latest, "Fine Love", on Atlantic's new Cat record. ... The string section of bands everywhere were very much represented over the week end in the Harlem area as exciting bassist Oscar Pettiford and Johnny Smith, (he's the guy with the sugar coated guitar stylings), guested on the Jack Walker, Georgia Carr and Leigh Kamman shows. Spotted Bob Astor (Billy Shaw's crack representative) combing the uptown area like mad. . . . Ramon Bruce, Hal Wade, George Hudson still keeping things very much alive in the Jersey territory. . . . Comes April 30th, the divine one, Sarah Vaughn, along with the terrific band of new sax star Paul Quinichette in to the Apollo for a week of what should prove to be the craziest. . . . Something to see and hear: Bandleader George Williams, when he's feeling good and digging discs, praising the tenor sax work of the president, Lester Young. . . . Old Town record executives all worked up as a result of the news received from way out California way via Syd Talmadge that The Solitaires tasty platter "Wonder Why" is getting bigger and bigger every day. . . . Watch Guitar Slim's "The Story Of My Life", The Strangers "My Friend", and last but not least Willie Mae Thornton's long awaited Peacock ditty "I Smell A Rat". . . Energetic busy body of the Portem lineup Joe Grippo sat in on the first of the sessions in the wax room conducted by the new "After Hours" diskery and nodded time and time again his approval of the whole happenings which will introduce one of the most exciting new vocal groups currently gracing the nation's cabaret and show place floors, "The Vibranaires".





COUNTRY and WESTERN ATTRACTION WJOB—Hammond, Ind. 1. You Better Not Do That (Tommy Collins) 2. As Far As I'm Concerned (Red Foley) 3. Bimbo (Jim Reeves) 4. I Love You (Wright & Reeves) 5. Release Me (Jimmy Heap) 6. Secret Love (Slim Whitman) 7. Make Love To Me (G. Hill) 9. They Condy The Clarge NINE YOUR RCA VICTOR B. There Stands The Glass (Jean Shepard)
9. I Really Don't Want To Know (Eddy Arnold) 10. Jilted (Red Foley) ESTERN 8 COUNTRY KFBI—Wichita, Kansas KFBI—Wichita, Kansas 1. Slowly (Webb Pierce) 2. I Get So Lonely (Johnnie & Jack) 3. You Better Not Do That (Jimmy Dickens) 4. Hugging My Pillow (P. King) 5. Honky Tonk Heart (E. Tubb) 6. Bimbo (Jim Reeves) 7. Back Up Buddy (Carl Smith) 8. Sorcet Love (Sim Whitman) HITS CARAVAN I Don't Hurt Anymore 8. Secret Love (Slim Whitman) 9. Good Deal, Lucille (Mullican) 10. I'll Be There (Ray Price) 20/47.5698My Arabian Baby Hank Snow WSLS---Roanoke, Va. 1. I Get So Lonely (Johnnie & Jack) 2. Looking Back To See (Jim Edward & M. Brown) 3. Slowly (Webb Pierce) 4. Why Fall So Slowly (Wells) 5. Back Up Buddy (Carl Smith) 6. Isle Of Golden Dreams (Marty Robbins) 7. I Love You (Wright & Reeves) 8. Cry, Cry Darling (J. Newman) 9. I'll Be There (Ray Price) 10. Old Blue (Grandpa Jones) 20/47-5699 How to Catch a Man And That's Good Enough for Me Minnie Pearl She Took, She Took 20/47-5700 I'd Like to Sit with the Baby Sitter Hal "Lone Pine" LITTE ANNE WIRC—Hickory, N. C. 1. I Get So Lonely (Johnnie & Jack) 2. God Bless Her (Louvin Bros.) 3. You Better Not Do That (Tommy Collins) 4. Bimbo (Pee Wee King) 5. Back Up Buddy (Carl Smith) 6. You're lust What The Dector You Weren't Ashamed to Kiss Me Last Night 20/47.5701Foggy Mountain Top The Davis Sisters 5. Back Up Buddy (Carl Smith) 6. You're Just What The Doctor Ordered (Johnnie & Jack) 7. I Really Don't Want To Know (Eddy Arnold) 8. Rose Marie (Slim Whitman) 9. Slowly (Webb Pierce) 10. I Get So Lonely (A. Smith) 20/47-5702 Rebound Why Didn't I Hear It from You Art Barrett WAVY—Portsmouth, Norfolk, Va. 1. I Really Don't Want To Know (Eddy Arnold) 2. There'll Be No Teardrops Tonight (Hank Williams) 3. Jealous Lovin' Heart (Tubb) 4. Isle Of Golden Dreams (Marty Robbins) 5. Hello To The Blues (B. Amos) 6. Backward Turn Backward Hawkshaw Hawkins I'm Having a Party All By Myself 20/47-5703 Waltzing Charline Arthur Backward Turn Backward (Pee Wee King)
 Nuevo Laredo (Elton Britt)
 Good Deal, Lucille (Al Terry) Downhill Drag 20/47-5704 Kentucky Derby 9. Back Up Buddy (Carl Smith 10. A Fooler, A Faker (Thompson Chet Atkins Ramblin' Lou WHLD---Niagara Falls, N. Y. 1. Slowly (Webb Pierce) 2. You Better Not Do That (Tommy Collins) 3. Release Me (Kitty Wells) 4. I Love You (Jimmy Wakely) 5. I Really Don't Want To Know (Eddy Arnold) 6. I Get So Lonely (Johnnie & Jack) 7. Bamboozled (Lee & Cooper) 8. Honky Tonk Heart (E. Tubb) 9. Panamama (Hank Snow) 10. Good Deal, Lucille (AI Terry) 20/47-5705 The Kiss That Made a Fool of Me A Letter I Should Never Have Mailed Betty Cody Slender, Tender and Sweet 20/47-5706My Sugar Booger Eddie Hill ®..... RCA

FIRST IN RECORDED

MUSIC



1. You Better Not Do That (Tommy Collins) 2. I Really Don't Want To Know (Eddy Arnold) 3. Slowly (Webb Pierce)

3. Slowly (Webb Pierce) 4. Release Me (Jimmie Dean) 5. I Think I'm Going To Cry (George Morgan) 6. Act 1, Act 2, Act 3 (H. Snow) 7. Baby Your Mother (E. Tubb) B. Breaking The Rules (Hank Thompson) 9. I Love You (Wright & Reeves) 10. I'll Be There (Ray Price)

Joe Morris

WKDK—Newberry, S. C. 1. Slowly (Webb Pierce) 2. I Get So Lonely (Johnnie & Jack) 3. I'll Be There (Ray Price) 4. I Love You (Wright & Reeves) 5. P. Low M. (Jierry Deca)

I Love Fou (Wright & Keeves)
 Release Me (Jimmy Dean)
 Good Deal, Lucille (AI Terry)
 If You Tried As Hard To Love Me (Carl Smith)
 You Better Not Do That (Tommy Collins)
 My Everything (Eddy Arnold)
 My New Love Affair (Sovine)

"Cuz'n" Larry Laine WEBK—Tampa, Fla.

WEBK—Tampa, Fla. 1. I Get So Lonely (Johnnie & Jack) 2. My Everything (Eddy Arnold) 3. I'll Be There (Ray Price) 4. I'd Do It For You (C. Gordon) 5. Release Me (Ray Price) 6. Jealous Lovin' Heart (Tubb) 7. Somebody Ughed On You (Justin Tubb) 8. Life Is So Lonesome (Sands) 9. Teach Me To Love Someone Else (Audie Andrews) 10. Dog-Gone It Baby, 1'm In Love (Carl Smith)

Keith Rush &

Jolly Cholly

Jolly Cholly WWEZ—New Orleans, La. 1. Good Deal, Lucille (Al Terry) 2. Good Deal, Lucille (Fairburn) 3. You Better Not Do That (Tommy Collins) 4. Then I'll Stop Loving You (Jim Reeves) 5. I'll Be There (Ray Price) 6. Alone (Bill Strength) 7. Country Boys Love (R. Smith) 8. Still Afraid Of Loving You (Jimmy Vernon) 9. Jole Fille (Gene Rodriguez) 10. Oh How I Love You (Camp)

"Ranger Joe" Grazan

"Ranger Joe" Grazan WBVP-Beaver Falls, Pa. 1. I Love You (Wright & Reeves) 2. I Really Don't Want To Know (Eddy Arnold) 3. As Far As I'm Concerned (Red & Betty Foley) 4. You Better Not Do That (Tommy Collins) 5. The Honeymoon Is Over (Arthur Smith) 6. Idaho Red (Wade Ray) 7. Crazy Mixed Up Song (Homer & Jethro) 8. That Ain't In Any Catalog (Sunshine Ruby) 9. I Get So Lonely (Johnnie & Jack) 10. They Got Me (Johnny Bond)

Sleephead Cliff

Sleephead Cliff KASM—Albany, Minn. 1. Panamama (Hank Snow) 2. I Get So Lonely (Johnnie & Jack) 3. You Better Not Do That (Tommy Collins) 4. My New Love Affair (Sovine) 5. Drinking Tequila (Billy Dee) 6. Lovin' Spree (Eddy Hill) 7. Back Up Buddy (Carl Smith) B. I Need A Little Help (Carlisles) 9. Then I'll Be Happy (J. Heap)

9. Then I'll Be Happy (J. Heap 10. Second Fling (Eddy Arnold)

Carl E. Lamm

Page 28

Mack Sanders

Doug Smith WSLS—Roanoke, Va.

Lillie Anne

Art Barrett

Ramblin' Lou

Jimmy Hutsell WLAR—Athens, Texas 1. Rose Marie (Slim Whitman) 2. Back Up Buddy (Carl Smith) 3. Second Fling (Eddy Arnold) 4. I Really Don't Want To Know (Eddy Arnold) 5. Secret Love (Slim Whitman) 6. Changing Partners (P. King) 7. I Need A Little Help (Carlisles) 8. You Better Not Do That (Bobby Wright) 9. The Dove (Howard White) 10. Shake A Leg (Carlisles) Carl E. Lamm WCKB-Dunn, N. C. 1. Back Up Buddy (Carl Smith) 2. I Get So Lonely (Johnnie & Jack) 3. That's My Baby's Kisses (Lee) 4. I'll Be There (Ray Price) 5. Slowly (Webb Pierce) 6. My Everything (Eddy Arnold) 7. You Can't Feel The Way I Do (Betty Cody) 8. You're Just What The Doctor Ordered (Johnnie & Jack) 9. After Dark (Kitty Wells) 10. Release Me (Ray Price) "It's What's in THE CASH BOX That Counts"

WAAT---Newark, N. J. 1. You Better Not Do That (Tommy Collins) 2. I'll Be There (Ray Price) 3. I Get So Lonely (Johnnie & Jack) 4. Slowly (Webb Pierce) 5. I Really Don't Want To Know (Eddy Arnold) 6. Release Me (Jimmy Heap) 7. My Isle Of Golden Dreams (Marty Robbins) B. As Far As I'm Concerned (Red Foley) 9. Alone At Our Old Rendezvous (Verna Leeds) 10. Good Deal, Lucille (AI Terry) Big Jim Hess WIUK—Knoxville, Tenn. WIUK—Knoxville, Tenn. (Johnnie & Jack) (Johnnie & Jack) Back Up Buddy (Carl Smith) As Far As I'm Concerned (Red & Betty Foley) (Yill Be There (Ray Price) S. Kiss & Try Again (Shepard & Huskey) 6. Release Me (Ray Price) 7. That's My Baby's Kisses (Lee) B. Make Love To Me (G. Hill) 9. My Everything (Eddy Arnold) 10. Another Woman's Man (Joan Hager)

Cactus Jim Western KUTA—Salt Lake City, Utah

KUTA---Salt Lake City, Utah
I. Slowly (Webb Pierce)
2. I Get So Lonely (Johnnie & Jack)
3. I Love You (Jimmy Wakely)
4. I Married A Man For His Money (Jesse James)
5. Good Deal, Lucille (Al Terry)
6. I Really Don't Want To Know (Eddy Arnold)
7. Second Fling (Eddy Arnold)
8. A Fooler, A Faker (Thompson)
9. Money (Tex Williams)
10. As Far As I'm Concerned (Red & Betty Foley)

Shel Horton

Shel Horton WVAM—Saxton, Pa. 1. When Uncle Joe Plays The Rag On The Old Banio (Dick Thomas) 2. Good Deal, Lucille (Al Terry) 3. Coffee Blues (Herb and Kay) 4. Tennessee Ghost Train (Dale) 5. Chugging On Down 66 (Smiley Burnette) 6. Changing Partners (P, King) 7. Almanac Song (Ray Smith) 8. What's The Matter With Me (Billy Barton) 9. Back Room Polka (Del Wood) 10. There'll Be No Teardrops Tonight (Hank Williams)

"Chuckwagon Chuck"

Nichols KOWB—Laramie, Wyoming 1. Secret Love (Slim Whitman) 2. Slowly (Webb Pierce)

- 3. Lovin' Spree (Eddie Hill) 4. Bimbo (Rod Morris)
- Bimbo (Rod Morris)
 As Far As I'm Concerned (Red & Betty Foley)
 Hootchy Kootchy Henry (Mitchell Torok)
 Release Me (Jimmy Heap)
 I Love You (Wright & Reeves)
 You Better Not Do That (Tommy Collins)
 I'll Never Get Over You (Eddy Arnold)

Dave Walshak

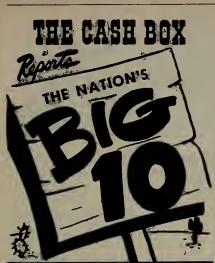
- Dave Walshak KCTI—Gonzales, Texas 1. I Get So Lonely (Johnnie & Jack) 2. Slowly (Webb Pierce) 3. Make Love To Me (G. Hill) 4. Then I'll Stop Loving You (Jim Reeves) 5. I'll Be There (Ray Price) 6. My Everything (Eddy Arnold) 7. Back Up Buddy (Carl Smith) 8. I'll Never Love Again (Carlisles) 9. Rose Marie (Slim Whitman) 10. Mysteries Of Life (H. Locklin)

Bob McKeehan

- KCNA—Tucson, Arizona . Slowly (Webb Pierce)

Slowly (Webb Pierce)
 Release Me (Jimmy Heap)
 Secret Love (Slim Whitman)
 I'll Be There (Ray Price)
 You Better Not Do That (Jimmy Dickens)
 Echo Bonita (Jim Reeves)
 My Everything (Eddy Arnold)
 I Get Lost Along The Way (Billy Walker)
 Good Deal, Lucille (Al Terry)
 Let Me Be The One (Strange)

May 8, 1954



HILLBILLY, FOLK & WESTERN JUKE BOX TUNES

SLOWLY Webb Pier (Decca 28

SLOWLY Webb Pierce (Decca 28991; 9-28991)



I REALLY DON'T WANT TO KNOW Eddy Arnold (RCA Victor 20-5525; 47-5525)



YOU BETTER NOT DO THAT Tommy Collins

(Capitol 2701; F-2701) BIMBO



Jim Reeves (Abbott 140; 45-140) Pee Wee King (RCA Victor 20-5537; 47-5537)



WAKE UP IRENE Hank Thompson (Capitol 2646; F-2646)



SECRET LOVE Slim Whitman

I'LL BE THERE

(Imperial 8223; 45-8223)



Ray Price (Columbia 21214; 4-21214)



I LOVE YOU Ginny Wright & Jim Reeves (Fabor 101; 45-101)



	and the second se
	RELEASE ME
	Ray Price
	(Columbia 21214; 4-21214)
	Jimmy Heap (Capitol 2518; F-2518)
-	(Cupitor 2510, 1-2510)
	THERE STANDS
	THE GLASS

THE GLASS Webb Pierce (Decca 28834; 9-28834)

Victor Caravan Off To A Fast Start Starting Young

NASHVILLE, TENN. — The RCA Victor Country-Western Caravan was launched on Saturday, April 24 with Tennessee's Governor Frank Clement present to officiate. After many photographs were taken of the troupe and the Governor, the Grand Ole Opry stars and others who are performing left on a Greyhound bus for the 15 day junket.

The Caravan, which is designed to sell records, is doing just that. Its method and scope of promotion is proving effective in every area where the star-studded show is now playing.' This is evidenced by the large number of advance sales, where listeners have purchased many times the required number of one record to obtain reduced admission.

Singer-emcee Eddie Hill previewed all the special Caravan releases on his deejay hour "Opry Echoes" over WSM. Besides playing the Caravan records, he interviewed all available artists on the air.

On Saturday night's Grand Ole Opry program, talk about the Caravan was plentiful. Among those heard were Hank Snow, The Davis Sisters, Chet Atkins, Bud Isaacs and Minnie Pearl. Roy Acuff extolled the Caravan to a packed Opry house as did Ernest Tubb during the show that follows the Opry from his record store in Nashville. Charline Arthur joined the performers at Tubb's place, singing "I'm Having A Party All By Myself" and "Waltzing" which were chosen especially for the recorded Caravan series. She and her husband Jack Arthur had just arrived from a tour throughout west Texas.

The first leg of the trip was from Nashville to Knoxville. Then on to Asheville and Roanoke which might be called the joking trips to distinguish them from the speech making trip to Charlotte and the performing trip to Jacksonville.

In Asheville, the troupe met with Col. Tom Parker of Jamboree Attractions, who had arrived earlier to make preparations for the two evening shows there. The good work that he, Tom Diskin and Mrs. Parker had done in advance of the Caravan was highly evident in Asheville.

Hawkshaw Hawkins, Betty Cody and Hal "Lone Pine" drove directly to Asheville from Wheeling where they

7. I LOVE YOU

8. RELEASE ME

are featured on station WWVA. Everyone was deeply concerned for Hal, who had wrenched his back only a short time before. He performed in great pain that day, but showed not a trace of it as he brought down the house with his favorites "She Took, She Took" and "I'd Like To Sit With The Baby Sitter". By the time Roanoke was reached Hal was much improved.

Charlie Lamb of *The Cash Box* joined the troupe in Roanoke. While riding on the bus from Roanoke to Charlotte, Charlie initiated a series of impromptu speeches and songs where every traveler was heard from. Using the inside P.A. system of the bus, they staged a real show-withina-show as far as the Caravan was concerned. The two cooperative bus drivers W. Eddie and E. P. Richardson played an important part, despite the harassing they received from the passengers imitating police sirens and making like fume-sufferers on route.

We've described the jaunt to Jacksonville as the performing trip. Actually this is a tremendous compliment to the troupe who had slept only four hours after two rousing shows to a packed armory in Charlotte. As if nothing had happened, they uncorked one of the most remarkable sessions in memory that morning and afternoon.

Hank Snow, whose Caravan rélease of "I Don't Hurt Anymore" and "My Arabian Baby" seems to be a smash, treated the group to a wealth of singing and playing of his latest numbers, including some never heard before. He was joined by Chet Atkins for their first session together as long as they have been playing and recording for RCA Victor. The drive and subtlety these two great artists displayed was impressive. Charline Arthur filled in on rhythm guitar and Hawkshaw Hawkins did the lyrics. This was a remarkable performance.

The Davis Sisters likewise proved themselves to be great improvisers not only on the trip to Jacksonville, but all during the first four days of the Caravan. And if audience reaction is any indication, their recording of "You Weren't Ashamed To Kiss Me" and "Foggy Mountain Top" is destined for a foremost position among the Caravan disks.



HOLLYWOOD — Antonia Romano, seven year old daughter of Tony Romano, grabs Jack Owens in the manner of an experienced song plugger. Little Antonia has been working the L.A. jockies and tv shows plugging her daddy's tune and record, "Goombye, Goomba," on Vito.







"It's What's in THE CASH BOX That Counts"

9. AS FAR AS I'M CONCERNED Red & Betty Foley (Decca)

10. BACK UP BUDDYCarl Smith (Columbia)

THE TEN FOLK AND WESTERN RECORDS

DISK JOCKEYS PLAYED MOST THIS WEEK

2. I GET SO LONELYJohnnie & Jack (RCA Victor)

3. YOU BETTER NOT DO THAT Tommy Collins (Capitol) 4. I'LL BE THERE Ray Price (Columbia)

5. I REALLY DON'T WANT TO KNOW Eddy Arnold (RCA Victor)

.....Ginny Wright & Jim Reeves (Fabor)

> { Ray Price (Columbia) Jimmy Heap (Capitol)

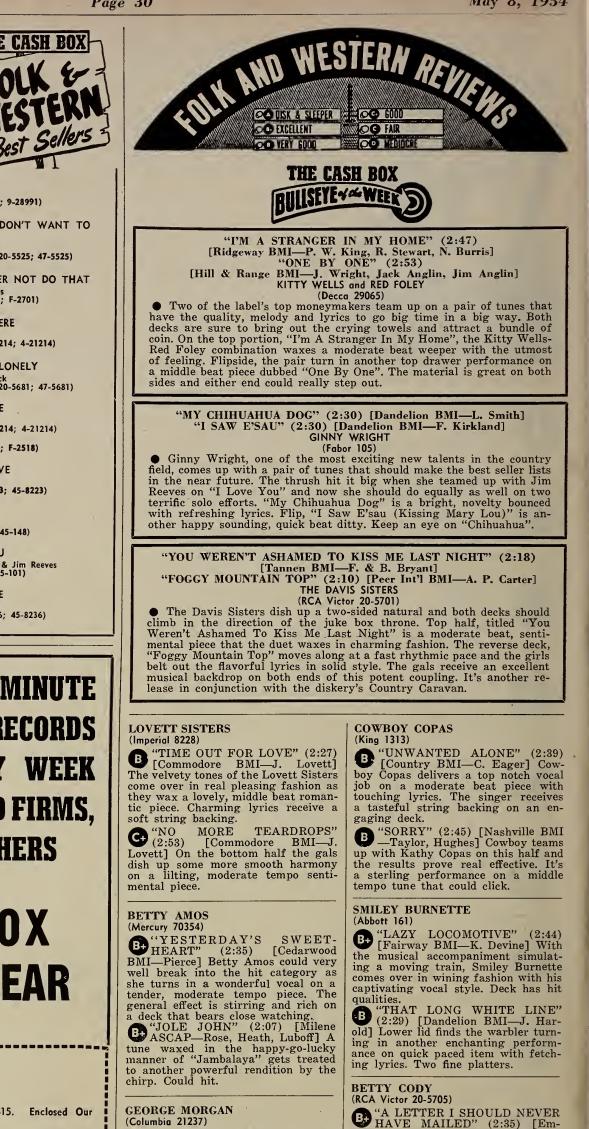
6. GOOD DEAL, LUCILLEAl Terry (Hickory)

1. SLOWLY Webb Pierce (Decca)

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The Cash Box, Music





(RCA Victor 20-5705) "A LETTER I SHOULD NEVER HAVE MAILED" (2:35) [Em-peror BMI-M. Russell, J. Segal] Betty Cody comes up with a feeling-ful interpretation of a poignant, slow' tempo piece. Eloquent wedding of melody and lyrics on a mighty strong showing by the thrush. "THE KISS THAT MADE A FOOL OF ME" (2:20) [Trinity BMI-J. Leisy] The chirp hands in a tender reading as she multiple voices a slow beat piece with heartfelt lyrics. An appealing coupling.

"It's What's in THE CASH BOX That Counts"





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Folk And Western Notes From California

Rex Allen has been voted the top singing Western star for 1953 by the Mountain States Independent Music Writers League on the basis of Mr. Allen's "Musicianship and repertoire." The Music Writers League secretary, Morey Russell of Oregon, said that Allen's rodeo swing through the northwest last year made Allen a sensational hit and boosted his recording sales into leadership over all western platters. Rex cut six sides for Decca Records this week in his first recording session in three weeks and he has scheduled a heavy recording calendar before starting his season of personal appearances April 30th. . . . Hitting a double jackpot in the near future will be Jack Tucker & his Oklahoma Playboys. Jack's four star record, "Too Quick To Condemn," is selling faster than rare Eastern food in LA at bargain prices. "I Was Only Foolin' Me," his newest release, has won an excellent review from The Cash Box and is being covered by two major labels. . . . Who made a big hit at the Paul Laymon and Cane Rockola openings with his new Victor release "Angel With A Broken Wing?" That was Audie Andrews, Texas Country Boy. Audie also signed for a three months' personal appearance tour with veteran actor Tom London, through Texas, New Mexico, Oklahoma and across to New York, where he will have a good chance to make friends and promote his record.... Ferlin Huskey (doing business as) Terry Preston will now record under both names. His first release under Terry Preston will be "Each Time You Leave" b/w "Deceived." Mr. Huskey (Preston) changed his name from Preston to Huskey because Preston wasn't successful enough. But now Capitol Execs find that people are asking for Mr. Preston's new releases. So now Mr. Huskey (Preston) is doubly successful and he will be recorded under both names. . . . "This Must Be The Place" and "Honeymoon's Over," a new POP release on Capitol has brought together western star Tennessee Ernie and Betty Hutton. They will be teamed together for these tunes. . . . Capitol's new 14-year-old pactee, Dallas Frazier, from Bakersfield, Calif., has recorded two numbers soon to be released and titled "Space Command" b/w "Ain't You Got No Bringin' Up At All." Dallas himself wrote the latter tune.







and There

<text>

NEW YORK—A short time ago Mayor Robert Wagner and his administration proposed a 3 per cent retail sales tax on commercial servretail sales tax on commercial servretail sales tax on commercial servping, commercial airline services, et al. In a spirited public hearing, representatives of the above type businesses threatened to remove their of fat this is one of the most unpopular tax proposals ever presented. It is now reported that the Wagner administration, unvilling to run the plan. In its place the city is studying other methods of raising needed funds. Among the items being considered is atax on juke boxes, (\$25 per machine, per year). Up to this time, unlike many other cities thruout the nation, N. Y. juke box ops have not been subjected to a local tax.

DETROIT, MICH.—As the automobile industry has considerable effect on the economy of the nation, let's take a look at last week's activity. Last week the U. S. factories built 124,540 cars and 22,295 trucks, the highest volume in 34 weeks. This compared with 118,485 cars and 21,132 trucks the previous week. . . Used car sales (April 1-10) paralleled the same 1953 period with more than 230, 000 units. . . GM employment was some 30,000 more than in the first quarter of 1953, a total of 574,000, approximating the all-time high for any previous quarter.

Page 33 (Editorial) May 8, 1954 **General Constraints** May 8, 1954 **Source State Source State**

There's a tremendous number of redfaced skeptics in this industry today.

These men are carmine-faced only because they wouldn't try. They just listened to gossip. To rumor. To anyone else, but, themselves.

They didn't try out that new machine.

They thought they knew 'all the answers.'

Until, suddenly, because someone else, someone who wasn't really and truly interested in their continued, happy and prosperous future, tried one.

Then, they, tried 'one.'

And they were surprised.

Surprised to learn, suddenly, that this was actually a good game (or a good phono, or a good vending machine, or a good service machine, or a good kiddie ride) or a good whatever-it-was.

The fact remains that what may "go over" in someone else's territory, may be the worst flop in another territory.

Similarly, what doesn't go over in another territory, may prove sensational in another area.

The old, old story of the great inline game that was "absolutely sensational" in the City of Syracuse, New York. But "a flop," everywhere else.

Until, today, when the inline pinball has suddenly again blossomed forth.

And has, without any doubt whatsoever, become the most outstanding sensation since the early days of pinball game sensations.

But, how did it become a sensation?

Because someone tried it out!

Someone who had the courage to try "the new idea."

Someone who believed in the manufacturers.

The men who are spending many, many dollars in experimentation and development and production to bring "what's new" to the field.

The skeptic is the guy who won't try.

He doesn't believe that anything new is any good.

He doesn't see tomorrow.

In fact, he's the kind of guy who probably says, "What was good enough for Pa is good enough for me."

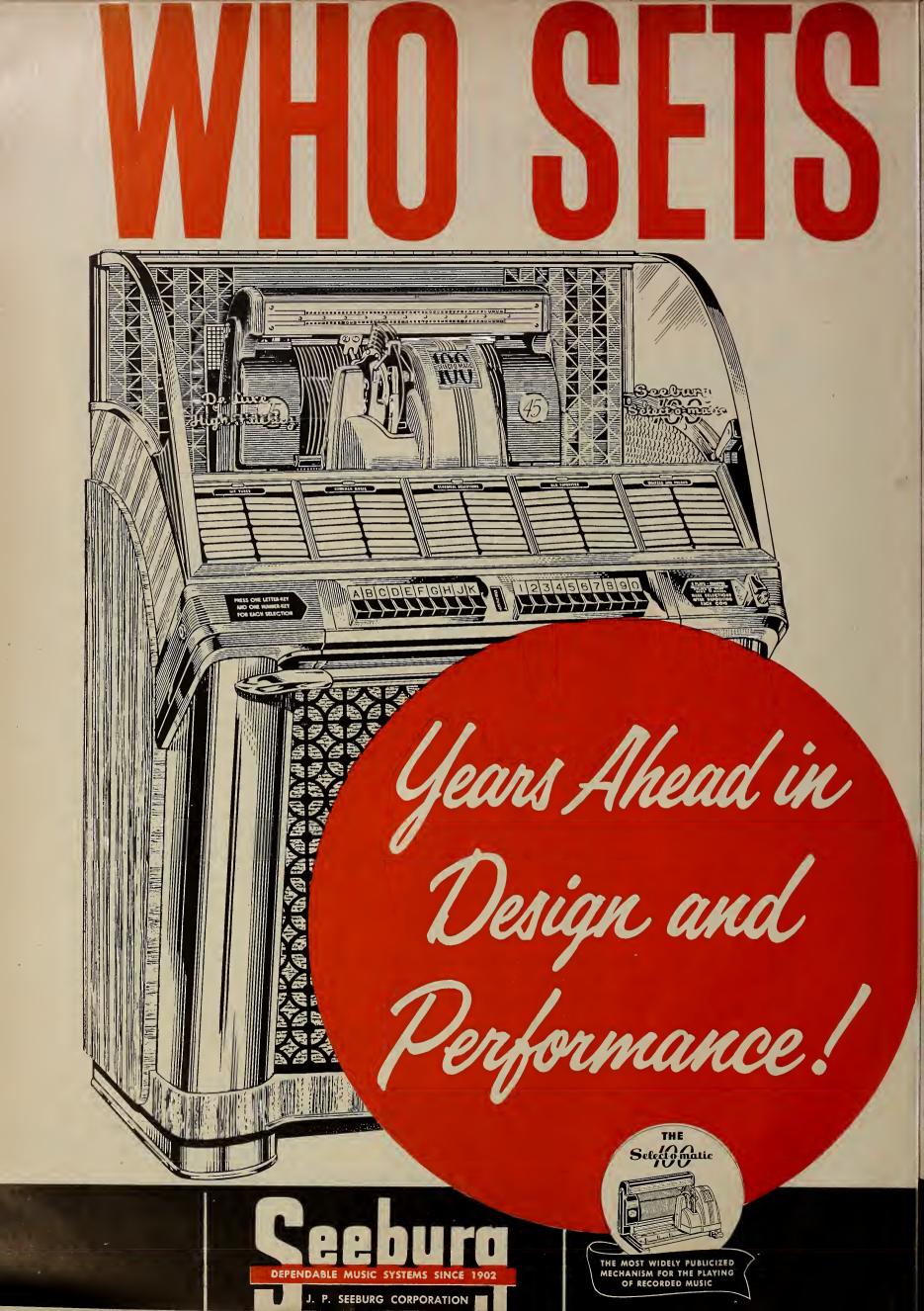
To this guy, and to all like him, there's only one statement which can be made (within what Uncle Samuel will allow us to print), "You can't tell 'til you try." (And we mean "try.")

Not just put a new machine out in one spot for one day. "Try."

Get that new machine around.

It doesn't take a hundred new machines today to convince you, or anyone else in this business, that the machine's got quality, money-making power, and the enjoyment and relaxation which your players are seeking.

How will you ever know if you don't try?



THE PACE?

Look at the record of the last 15 years then judge for yourself!

Q. Who was the first phonograph manufacturer in the coin-operated phonograph industry to introduce selective Remote Control?

Answer: The J. P. Seeburg Corporation in 1939.

Q. Who was the first manufacturer to build a complete Remote Control coin-operated phonograph—with nothing to adapt and nothing to convert?

Answer: The J. P. Seeburg Corporation in 1940.

- Q. Who was the first manufacturer to introduce the three-wire Remote Control System? Answer: The J. P. Seeburg Corporation in 1941.
- Q. Who was the first manufacturer to introduce Scientific Sound Distribution to our industry? Answer: The J. P. Seeburg Corporation in 1946.
- Q. Who introduced the first selective commercial record changer mechanism for the playing of 100 records—200 selections?

Answer: The J. P. Seeburg Corporation in 1948.

- Q. Who introduced the first selective multiple record equipment for the playing of background music for industry and mercantile locations? Answer: The J. P. Seeburg Corporation introduced Seeburg Industrial-Commercial Music (SICM) in 1948.
- Q. Who introduced the first mechanism ever developed in the world for the playing of records in the vertical position?

Answer: The J. P. Seeburg Corporation in 1948.

- Q. Who introduced the first 50-record 100-selection coin-operated phonograph to our industry? Answer: The J. P. Seeburg Corporation in 1949.
- Q. Who introduced the first Remote Control wall box for the remote selection of 100 selections? Answer: The J. P. Seeburg Corporation in 1949.
- Q. Who conceived and designed the first multiple selection Remote Control wall box with the

"book type" display, using separate pages for displaying the various musical classifications? Answer: The J. P. Seeburg Corporation in 1949.

- Q. Who was the first manufacturer to design a selector panel for "proper programming"? Answer: The J. P. Seeburg Corporation in 1949.
- **Q.** Who was the first manufacturer to introduce double title strips for multiple selection music systems?

Answer: The J. P. Seeburg Corporation in 1949.

- Q. Who introduced the new "show case" type cabinet styling in the coin-operated field? Answer: The J. P. Seeburg Corporation in 1949.
- Q. Who was the first manufacturer to introduce a spring tension magnetic pick-up in the coin-operated field?

Answer: The J. P. Seeburg Corporation in 1949.

- Q. Who was the first to determine that the 45 RPM record would be the disk of the future in the coin-operated phonograph business? Answer: The J. P. Seeburg Corporation in 1950.
- Q. Who designed and built the world's first commercial mechanism for the exclusive playing of 45 RPM records?

Answer: The J. P. Seeburg Corporation in 1950.

Q. Who was the first manufacturer to introduce a high fidelity music system to the coin-operated phonograph business?

Answer: The J. P. Seeburg Corporation in 1953.

- Q. Who first introduced high fidelity remote speakers in the coin-operated field? Answer: The J. P. Seeburg Corporation in 1954.
- Q. Who was the first manufacturer to recommend and introduce diamond styluses in the coinoperated phonograph industry? Answer: The J. P. Seeburg Corporation in 1954.

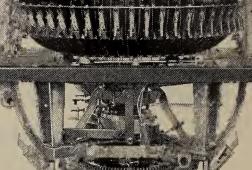
Selectomatic ... AMERICA'S FINEST

AND MOST COMPLETE MUSIC SYSTEMS!

Here is what happened when another

WURLITZER 1700 CAROUSEL Record Changer

was field-tested in



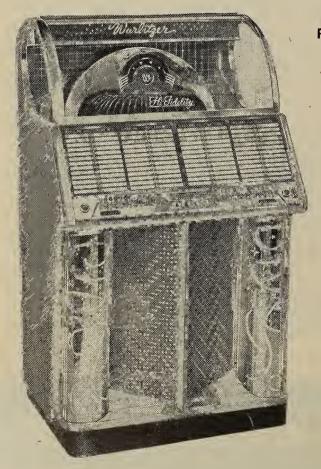
ALTON, ILLINOIS

Before the Wurlitzer 1700 Phonograph was ever presented to the operators of America, it was field-tested in locations all over the country.

Here is what happened in Alton, Illinois. The new Wurlitzer 1700 mechanism, disguised in a 1550-A cabinet, was turned over to Harry Schaffner, President of the Southern Illinois Operators Association, and an operator himself for ten years.

He and his service men handled the entire testing program.

At the conclusion of the test, Mr. Schaffner stated, "Collections are terrific. This is it! It's wonderful!"



PROVED IN ADVANCE OF ITS INTRODUCTION THE GREATEST PHONOGRAPH OF ALL TIME

THE FABULOUS HIGH FIDELITY

urlitzer 1700 HF

SEE IT, HEAR IT AND BUY IT AT YOUR WURLITZER DISTRIBUTOR

The Rudolph Wurlitzer Company North Tonawanda, New York

APRIL'S COINBIZ CONTINUES AHEAD OF'53

Business for April, '54, Reported Well Ahead of Same '53 Month. Many Now Predict Continued Good Business Thruout the Spring and Summer Months. Demand Continues Strong for New Equipment. Used Machine Sales Well Ahead.

Nashville Shuffle Game Op Gets Interpretation of Federal Law as Regards Awarding of Prizes

NASHVILLE, TENN. Some months ago, Tommy Tomlin of Tommy's Distributing Company, this city, requested a ruling from the Commissioner of Internal Revenue, U. S. Treasury Department, Washington, D. C., as to the application of either the special tax imposed by section 3267(2) of the Internal Revenue Code (\$250 per year on coin-operated gaming devices), or the excise tax on wagering imposed by section 3285 of the Code (\$50 per year occupational tax for wagering), with respect to the operation of coin-operated shuffle board games, when each player is given a numbered ticket and prizes are offered to the person acquiring the winning number tickets.

We reproduce herewith the reply Tomlin received from R. J. Bopp, Chief, Excise Tax Branch of the Office of Commissioner of Internal Revenue, U. S. Treasury Department, Washington, D. C.:

This is in further reference to your letter of January 14, 1954, requesting a ruling relative to the application of either the special tax imposed by section 3267(2) of the Internal Revenue Code or the excise tax on wagering imposed by section 3285 of the Code with respect to the operation of a coin-operated shuffle board game in the manner described below.

You state that the shuffle board machine in question is operated by the insertion of a ten cent coin. The game is played in substantially the same manner as the ordinary game of shuffle board except that the puck is propelled by hand instead of by means of a wooden stick. At the conclusion of a game the score is registered on the machine. The player does not receive any cash or prize by reason of the score attained nor does he receive anything by the element of chance. However, as a "trade stimulator" the operator of the device gives each person a numbered ticket and prizes are offered to the persons acquiring the winning number tickets. <u>Tickets may not be purchased</u> but are given to each person playing the machine and the price charged for playing the game is the same regardless of whether or not the player takes the ticket.

With your letter of February 1, 1954, you furnished a descriptive folder which contains pictures of the various prizes awarded and the cost price of each article together with a sample ticket. It is noted that the prizes used have numbers written above each one. Any person who happens to get a ticket corresponding to the number designated for a particular prize wins that article and the prizes are awarded at any time when a winning number is presented.

You state further that you informed your client that in your opinion no Federal tax is involved other than the \$10.00 per year tax applicable to amusement machines provided for by section 3267(1) of the Code.

Section 3267 of the Code, as amended, imposes on every person maintaining for use or permitting the use of a coin-operated amusement or gaming device on any place or premises occupied by him a special tax as follows:

(1) \$10.00 per year for each coinoperated amusement device defined to mean any amusement or music machine operated by means of the insertion of a coin, token or similar object.

(2) \$250.00 per year, effective November 1, 1951, for each coinoperated gaming device defined to mean "slot" machine which operated by means of the insertion of a coin, token or similar object and which, by application of the element of chance, may deliver or entitle the person playing or operating the machine to receive cash, premiums, merchandise or tokens. CHICAGO—This will probably come as no great surprise to those who have been active in the sales field.

But, from all reports accumulated to date, the coinbiz for April, 1954, has exceeded that of the same month, April, 1953.

This has become quite apparent in almost every industry in the nation. Many attribute this to a resurgence of buying due to elimination of stock on hand.

Others, in various industries, claim it to be the usual spring business pickup added to the elimination of the excess profits tax.

Whatever the reason, the fact remains that this industry, unlike many others, has zoomed ahead this first quarter of '54, and continues on ahead as the second quarter comes into being.

Many are now predicting that this same business upsurge will continue thruout the spring and summer months of 1954.

They base their prediction on the fact that the manufacturers are "carefully controlling production" and, as one of these men stated:

"None of the manufacturers is letting himself get stampeded into going all-out for production at this time."

The main purpose of many of the factories is to draw out production schedules. This keeps their employees working right ahead. While demand continues high, and just when many expect the demand to fall, there is a switchover to some new type product, so that the first machine will not even have an opportunity to go out of demand completely.

A shuffle board machine which is activated by the insertion of a ten cent coin and which is operated in the manner described is an amusement device within the meaning of section 3267 of the Code even <u>though each</u> player is entitled to a numbered ticket. Accordingly, your client <u>will incur</u> liability to the special tax of \$10.00 per year imposed by section 3267(1) of the Code with respect to the maintenance for use of each such game.

Since a person pays no more to play the game than is generally charged for playing such a game, it is considered that no wager has been placed. Therefore, <u>such an operation would</u> <u>not come</u> within the scope of the wagering tax law.

However, if it is determined that the practice of awarding tickets to The fact that business was better this April of 1954 than it was April of 1953 doesn't excite anyone here in this manufacturing center.

Each one of the executives of the various large plants in this area attribute this business upsurge to the fact that they are producing better equipment than ever. And that operator after operator has reported that the new machines are reviving business on location after location.

For example, one manufacturer here who was rather quiet for some months, and who is now producing a new gun game, reports:

"Business is so great we are trying to satisfy five distributors with three machines."

Inline game manufacturers are far overordered and are also in this same position.

The five-ball game manufacturers are continuing ahead on their "controlled production basis" and this is keeping them going ahead on an even keel.

The shuffle game manufacturers are also behind in deliveries and, dollarwise, are far, far ahead of 1953. These manufacturers are also keeping step with the new developments. Each one is presenting new and more intriguing equipment for the operators.

As far as the music manufacturers are concerned, their factories are working right ahead of schedule, trying to fill the demand from their distributors not only everywhere in this country, but also from many parts of the world where music has, at long last, taken strong hold, and where new machines are now in biggest demand.

all persons who play the game is (1) merely a guise to circumvent the wagering tax and the primary purpose of placing money in the machine is to obtain a chance on a prize rather than to participate in the game for the amusement afforded or (2) tickets are sold outright to any individuals without the necessity of playing the game, the operation would be considered the operation of a lottery conducted for profit within the meaning of section 3285 of the Code and the operator would be liable for the 10 percent excise tax on wagering and the \$50.00 per year occupational tax imposed by sections 3285 and 3290 of the Code.

> Very truly yours, R. J. Bopp Chief, Excise Tax Branch

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New York Cigarette Vendors Called Trust by Goverment

NEW YORK—A Federal grand jury alleging violation of the anti-trust laws, returned an indictment on Wed-nesday, April 28, naming a cigarette trade association, five member corpor-ations, a labor union and seven indi-viduals, charging a conspiracy to mo-nopolize vending machine sales of cig-arettes in the metronolitan area arettes in the metropolitan area.

At the same time the Government filed a companion civil complaint to dissolve the association and enjoin the defendants from continuing the alleged violations.

The indictment charged that since 1936 the defendants had conspired to monopolize the cigarette vending ma-chine business so as to exclude independent operators.

The defendants, the suit said, have used Local 805, Confectionery and To-bacco Drivers and Warehousemen's Union, A. F. L., to enforce and police the conspiracy by compelling members of the association to conform to the by-laws through threats of picketing or by means of boycotts.

The civil suit seeks a decree from court dissolving the association, enjoining the defendants from continuing the alleged monopolistic practices. and requiring them to cancel all agreements and understandings that have been used to effectuate the alleged illegal conspiracy.

If found guilty on the criminal in- | Price, secretary-treasurer.

dictment, the individuals could be sen-tenced to a year on each of the four counts involved, and fined \$5,000 on each count, the anti-trust division of the Department of Justice said. The association and the corporations are liable to \$5,000 fine on each count.

Arraignment will be in Federal Court on May 10.

In an effort to check the associa-tion's viewpoint, The Cash Box con-tacted the Cigarette Merchandisers Association, but was informed that Matthew Forbes, executive director, was out of town and wouldn't be been was out of town, and wouldn't be back for several weeks.

Those named as defendants were:

Cigarette Merchandisers Association, Inc., and Matthew Forbes, executive director.

Confectionery and Tobacco Drivers and Warehousemen's Union, Local 805, A.F.L., and Milton Holt, secretary-treasurer.

Rowe Corporation, and Arthur Gluck, executive vice-president.

Cigarette Service, Inc., and Gustave Stern, president.

United Tobacco Corporation, and Jackson Bloom, secretary-treasurer.

Herald Vending Corporation, and Harold Jacobs, president and owner.

County Enterprises, Inc., and Louis

Chicago Coin Presents New

"Star-Lite Bowler"

Announces Newest 6 Player Match

Type Bowling Game

Ops Complain: "We're Working Against **Each Other**"

Claim Ops are Actually Working Against Each Other to Detriment of **Entire Biz in Many Territories. Lack** of Stability is Reflected in Slowed **Payments for Equipment Purchased. Distribs in Such Areas Wary and** Won't Risk Capital Merchandise on **Time Payments Realizing Lack of Co**operation Among Ops Causes Loss in Many Instances. Other III Effects Also Noticeable Especially in Cooperation for General Legislation

CHICAGO—"As regards 10c play in our territory," one op said, "we can't get it going, as much as we would like to, because the other oper-ators won't cooperate." "Furthermore," he continued, "we consider ourselves lucky to be able to continue on a 50%-50% commission basis as we are doing right now, re-gardless of the fact that many of us are losing money." This is heard from many territories thruout the country. Distributors in these areas are also perturbed. The operators, as one of the nation's

these areas are also perturbed. The operators, as one of the nation's well known distributors reported, "... are actually fighting each other. They are jumping each other's locations with preposterous percentage deals. They are kicking each other around." "In the long run," he continued, "they are simply making it practically impossible to do a sound business with them, at least as far as we, as dis-tributors, are concerned." This is reflected in the slowed pay-ment for long purchased equipment, as well as in the fact that distribs, in such areas, are now extremely wary.

as well as in the fact that distribs, in such areas, are now extremely wary. They won't risk capital on these oper-ators. They don't believe in the chang-ing of one route after another. They can't see any stability in such business. "It's a very sad thing to report," one distrib said, "but we just don't believe that these men can last very long in this business." "They simply must learn to cooper-

the game one star is lit, with the maximum possibility of lighting six stars in any one game."

This outstanding and interesting feature, these engineers explained, has been thoroly tested on locations and has pulled tremendous play.

The game is also equipped with single or double chute as the operators prefer.

ate with each other and work together

ate with each other and work together for the betterment of everyone con-cerned in the territory." "For example," he continued, "we had a very bad tax bill on the way and to get cooperation was practically im-possible. Each one we talked to, would say, 'Tell George to do it.'" "This is hurting all concerned with the business. We simply must have harmony and coordination or we are going to continue to lose money." Another thing that is very notice-

Another thing that is very notice-able in these areas is the fact that more of the old, prewar, scarred, screechy machines are on locations in such areas than anywhere else. These operators will place such old phonos on locations on a \$5 per week rental.

"And," as one operator described the situation, "the truth of the matter is they won't even come around to col-lect in two or three weeks to get the five bucks.

"In short," he commented, "they simply block off a location that might be developed by some intelligent oper-ator, and we just simply can't fight them, because of the fact that the storekeeper shows us he practically pays nothing for the equipment he has there."

"At the same time," this operator dryly commented, "he earns nothing. But what hurts, he keeps us from earning. And the whole territory con-tinues in a turmoil."

"In fact," Samuel Wolberg con-cluded, "every outstanding and suc-cessful feature of all our great bowling games is incorporated into our new 'Star Lite Bowler,' plus the new matching feature, which is not only unique and original, but has proved itself on location as one of the finest attractions bowling game players have ever enjoyed."



SAMUEL WOLBERG

CHICAGO—Following right along on the streak of successful bowling games which it has produced this year, Chicago Coin Machine Company, this city, announced its newest 6 player match type bowling game, "Star Lite Bowler." with an entirely new matching feature.

Samuel Wolberg of Chicago Coin Machine Company, who was present

at the factory this past week, described the game as "One of the very finest we have yet presented to the market."

He also reported, "This is the type of bowling game that the players want, and because our distributors were right on the ball to give us this information as quickly as they did, we are now ready with delivery of our new type 'Star Lite Bowler'."

Engineers of the firm describe the game with the following statement:

"In previous match type bowling games a match number appears only once at the end of the game, thus the player whose score matched the number would then receive an award.

"But on 'Star Lite Bowler,'" they continued, "a match number appears as each player finishes his turn in the first frame, second frame, third frame, and so forth, up thru the tenth frame.

"The object of the game being that as a player's score matches the number in any frame a star automatically lights directly under his score. For each match made during the play of



The association belongs to the American Red Cross Disaster Service, and has the right to purchase sup-plies for disaster victims using Red

Cross funds. The Globe Distributing Company's owner is also a member of the nation-wide Variety Club, Dayton, Ohio chapter. This club includes as mem-bers personnel of the amusement field, and has charity as its goal.

Wurlitzer Company, is continuing his tour of the factory's distributors thruout the south.

This week, Daddis visited F.A.B. Distributing Company in this city. From Atlanta, Daddis will see C. B. Brady in Charlotte, N. C., F.A.B. Distributing in New Orleans, La., and F.A.B. Distributing in Birmingham, Ala.

506. High for Melody, Johnny Strobl with 488.

Oomens won 3 from Atlas. High man thus far this season, Carl Latino, was high for Oomens with 540, high for men. Only two players were on hand for the Atlas team.

So the fight for first place continues between teams as well as between individual men.

kota Phonograph Operators Assn., advised the membership of the organi-zation that dates of their next big meeting have been changed. The meeting was scheduled to take place on May 29 and 30 at Kelly's Cove, Yankton, S. D., with Mike Imig of that city acting as host. In view of the fact, Scott reports, that Imig was not able to obtain one of the days for the meet, the new dates will now be Sunday and Mon-day, May 30 and 31, 1954 in Yankton, S. D. day, S. D.

"It's What's in THE CASH BOX That Counts"





Simple, 10-Minute Installation DISTRIBUTOR INQUIRIES INVITED

MUSIC SALES COMPANY 2929 Main Street, Santa Monica, Calif. Telephone: EXbrook 9-7694

3 Riteway Distribs To Hold Showings

NEW YORK-Nat Cohn, Riteway Manufacturing Company, this city, announced that three of his distribu-

announced that three of his distribu-tors are holding showings of the firm's new "3-Dimensional Theatre" machine on the same day, Wednesday, May 5. T. B. Holliday of T. B. Holliday Company, will show at Columbia, S. C.; Joe Mangone, All-Coin Amuse-ments Company, will hold his show-ing at Miami, Fla.; and Budge Wright, Western Distributors, will display the machine at Portland, Ore. These distributing firms, it was stated, will have a number of ma-chines on hand, and will be able to make immediate deliveries. Cohn reports that the new model

There's \$\$ Waiting For **Missing Juke Box Op**

\$19.50

PER PAIR ¹/₃ Dep. on C.O.D.'s

NEW YORK—There's a firm NEW YORK—There's a firm called Tracers Company of Amer-ica, 515 Madison Ave., this city, (Phone: Plaza 3-9167) which seeks out owners (or their heirs) of stock and have cash coming to them for stock value and accumulated dividends.

dends. One of the persons listed is a Nicholas Rochellini of 200 E. Sixth St. (last known address), Manhat-tan, N. Y., who is stated to have been in the juke box business. There's \$2700 coming to him—if he or his heirs can be located.

3-dimensional full-color picture ma-chine is in big demand, being featured at many arcades thruout the country.

"It's What's in THE CASH BOX That Counts"

L.A. Division of California **Music Ops Elects New Officers**

LOS ANGELES, CALIF.—The Cali-fornia Music Merchants Association, Los Angeles Division, held a business meeting on Thursday, April 22, at the Nikabob Restaurant, this city. George A. Miller, president and business manager of the California Music Merchants Association, spoke to'a large and enthusiastic attendance. Miller discussed legislation here and in our neighboring country. Mexico.

Miller discussed legislation here and in our neighboring country, Mexico, as well as the California Fair Trade Act and how it can be applied to the music business in the near future. Elections were held and the follow-ing officers were elected for the com-ing year. Walter J. Hemple, presi-dent; Ben B. Korte, vice president; Irma Bryant, secretary; Gabe Orland, treasurer and Sam Ricklin, sergeant at arms. at arms

The Board of Directors is composed

of Pete Pellegrino, Larry Collins, George Nachtweih, Merle Holmes, Lec Walker, Glenn Catlin, Albert Han-lin, Fred Ross, Fred Ferra, Henry Bringas. Alternates are: Al Cohn, Joe Donchi, Don Wykoff, Dean Brown, E. J. Locke, Glenn Wolcott.

New members admitted were: Dean Brown, Carl J. Larson, Horace C. Rutherford, Lee Walker and John C. Calsadillas.

Additional talks to the member-ship were made by Walter J. Hemple, president elect; Flavio Nevar, Mexico City attorney, and Ben Chemers, busi-ness manager of the Los Angeles division.

An all out drive for membership was planned and each member pledged himself to bring in one additional member.

United "Service Schools" Continue Across Nation

CHICAGO-Executives of United Manufacturing Company, here, re-ported this past week that its "Serv-ice Schools" are continuing nation-

ice Schools" are continuing nation-wide. At the present time, they said, Johnny Casola and Ken Sheldon are conducting a service school at T. B. Holiday Company in Columbia, S. C. This is reported to be one of the very best attended service schools in the history of this territory, ac-cording to United's execs. At the same time, clear across the country, another "United Service School" is in operation in Salt Lake

City, Utah. This one is under the di-rection of Al Tholke.

Al Tholke, United's execs said, will continue to work in the Salt Lake City area and will cover every single one of the operators in and around this territory.

Over at United Manufacturing Company, executives are very pleased with the marvelous reaction to its "Service School" program.

As one of these men stated, "We have received very fine letters from all over the country complimenting us on our 'Service Schools.'"



May 8, 1954





DAVID ROSEN Exclusive A M I Dist. Ed. Pa. BS5 N. BROAD STREET, PHILA. 23, PA. PHONE-STEVENSON 2-2903



ST. LOUIS, MO .- Pete Brandt, president of Brandt Distributing Co., Inc. reported that his company enjoyed a constant flow of operators from Missouri and Southern Illinois on Wurlitzer Days. Two partners in a Missouri operation were photographed as they inspected the new "1700". They are Harold "Bo" Young of Broadway Music Company, Caruthersville, Mo., Bill Wood, salesman for Brandt Distributing, Stanley Seiter, service manager for Brandt Distributing, and Bill Hayden of Broadway Music Company. Both operators indicated their intention of replacing many phonographs on their route with new Wurlitzer "1700s".

Bush Distrib Co., Jax, To Conduct Wurlitzer Schools

JACKSONVILLE, FLA.—Harry Gregg, factory service engineer from The Rudolph Wurlitzer Company, will conduct service sessions on the new model "1700" at Bush Distributing Company, this city, on May 12 and 13, and then travel to Miami, where classes will be held on May 16 and 17. Gregg advises he just concluded a very successful three day service session, April 20, 21 and 22, at the O'Connor Distributing Co., Richmond, Va.

"It's What's in THE CASH BOX That Counts"

Local 465 Dinner At Latin Quarter Big Success

NEW YORK—About 400 members of the Coin Machine Employees' Union, Local 465, their guests and families attended the Annual Dinner-Dance held at the Latin Quarter, this city, on April 25.

Representatives of coin machine manufacturers and distributors were present as were representatives of the Music Operators of New York, Associated Amusement Machine Operators of New York, Inc., and the trade press.

James Cagiano, president and Al Gilbert, treasurer, acted as hosts, greeting the guests as they arrived.

The guests were treated to a fine dinner, extravagant floor show and an extra surprise in the person of Martha Ray who performed one of her familiar routines.

Bilotta Distrib For Riteway

NEWARK, N. Y.—John Bilotta, Bilotta Distributing Company, this city, announced his firm had been appointed distributors for Riteway's "3-Dimensional Theatre" for the upstate New York area

May 8, 1954



MEXICO CITY, MEXICO—Wur-litzer's sales and service representa-tive for Latin America, Andres Eche-varria, recently returned from a swing through his territory. A major por-tion of the time in each country visited was spent in training service and maintenance men in the correct proce-dures for adjusting Wurlitzer phono-graphs.

graphs. One of the best attended service schools was a three-day session held at Casa Riojas in Mexico City. Jose

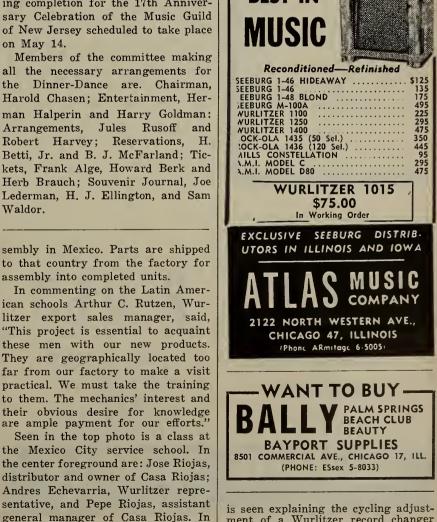
Riojas, distributor for Mexico, had eighty-five operator's servicemen on hand to benefit from Mr. Echevarria's instruction. The classes used ten Wur-litzer chassis, including mechanisms for all current models. Each machine was mounted on a special assembly stand permitting easy access to all parts. Amplifiers and coin register units were also in-cluded in the training. Andres was assisted by Pepe Riojas, who is in charge of phonograph as-

"It's What's in THE CASH BOX That Counts"

Waldor.

assembly into completed units.

the bottom photo Andres Echevarria



is seen explaining the cycling adjust-ment of a Wurlitzer record changer to Mexican servicemen.

Ohio Judge Okays Pinballs

COLUMBUS, OHIO-In a ruling which might prove a set back to the whio State Liquor Control Department in its campaign against pinball machines in liquor places, a decision handed down in Columbus (April 27) by Common Pleas Judge Joseph M. Clifford held that pinball machines which give players free games are not in themselves gambling devices.

The court reversed a 15-day suspension of the permit of the Kozy Korner at Powhattan Point. The suspension had been ordered by the Liquor Control Board after two of its

CLEAN P \$3450 READY EACH United RED SHOES • Genco SPRINGTIME • Genco DOUBLE ACTION • ChiCoin TAHITI • ChiCoin SHANGHAI • CANASTA • SUPER HOCKEY • Exhibit STAR DUST EXTRA SPECIAL ! Williams QUARTERBACK ChiCoin PISTOL DALE GUN SIX SHOOTER 10th FRAME STAR ALLEY and others at lowest prices \$15.00 65.00 45.00 115.00 250.00 Send For Complete List OLSHEIN DISTRIBUTING COMPANY 1100-02 BROADWAY ALBANY 4 NEW YORK (PHONE: 5-0228) **SPRING CLEARANCE!** LOW PRICES! PALM BEACH

THEM DERGIT	
BRIGHT LIGHT 69.SO	
SUPER WORLD SERIES 159.SO	
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PENNANT BASEBALL	
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WRITE - WIRE - PHONE TODAY ! We are exclusive factory distributors for: BALLY - WILLIAMS - ROCK-OLA AKE CITY AMUSE. CO. 4533 PAYNE AVE., CLEVELAND, O.	
(Tel.: HE 1-7577)	
· · · · · · · · · · · · · · · · · · ·	

investigators played a pinball machine in the place.

Judge Clifford's order, however, in no way touched upon a recent order by the liquor department banning the machines from liquor places on the claim the machines are gambling devices. That order has been appealed by about 200 pinball operators and was scheduled to be heard by another Common Pleas Court judge. In his decision, Judge Clifford said:

"A device such as here in evidence offers an opportunity to play a game, primarily one of skill, with little element of mechanical chance, and so long as the device is not used for gambling purposes it is not a gambling device per se merely because the player may win the right to play a free game. . . ."

free game...." "There is no evidence or even a claim," Judge Clifford added, "that the pinball machine was being used for gambling purposes (in the Pow-hattan case) and the demonstration of the machine showed conclusively that the result attained was not de-pendent upon the mechanism of the device."

The machine involved in the case as of the so-called "five ball" was variety.

Belgium Games Mfr. Setting Up **Distribs Thru World**

BRUSSELS, BELGIUM—La Mai-son Bleue, of this city, who has been manufacturing amusement games for sale in Europe, has now expanded its efforts to secure world wide sales.

Its current game is a soccer foot-ball game, which has had an out-standing success in the European market.

market. The game has 22 moving players arranged thruout the playing surface, and each man can be manipulated to kick at the moving ball with his right foot. A goaltender, which is also con-trolled by the patron, can be moved in an effort to stop a shot at the goal. It is a two patron, competitive game with each patron standing on either side. side.

La Maison Bleue is now in the process of setting up distributors for this game thruout the world.



Williams Busy As New "All Star Baseball'' Clix Thru Trade



SAM STERN

CHICAGO—Williams Manufactur-ing Company is one of the busiest fac-tories in this area as orders continue to flood in for the new six player "All

United Reports Sales Continue Upwards



BILL DeSELM CHICAGO—Bill DeSelm, general sales manager of United Manufactur-ing Company, reported this past week: "Our sales are continuing to swing upwards and we believe that, even before this second quarter of 1954 is over, we will have set a sales record as compared to business for this same period in 1953." DeSelm pointed to the busy factory as he continued to speak, and advised: "Our new inline game, 'Mexico', has taken strong hold and we believe that this game is proving itself one of the finest yet produced. "We also feel that our shuffle alley games and our inline games are help-ing all operators everywhere to en-joy greater prosperity, especially in view of the fact that each and every game we produce is geared to get peak play on all locations, regardless of what those locations may be, and also regardless of how much play these locations enjoyed with any other game." game

game." DeSelm also proudly pointed to some complimentary letters on his desk from noted operators and distri-butors and stated: "Reading letters like this makes anyone feel grand. "We build the kind of products that make more money for the operators, and that is why our factory continues to be so busy."

Star Baseball" game with triple match feature which the firm had presented to the trade just a few weeks ago.

"In fact", as Sam Stern, executive vice-president and general manager of the firm stated, "if this keeps up we'll have to take over every avail-

we'll have to take over every avail-able inch of space that we can obtain. "We are working on the biggest production schedule we've yet put thru this year. The way that the orders are coming in assures us that even this schedule won't be sufficient to keep step with the business we are doing at this time." Stern attributes the success of the "All Star Baseball" to the fact that: "This is one game that the opera-tors themselves wanted and we simply met the demand.

tors themselves wanted and we simply met the demand. "But", he continued, "instead of just an ordinary match feature, we put a triple match feature on 'All Star Baseball' while maintaining it as a six player game. "The result has been a string of steady compliments ever since the game's introduction with orders com-plementing the compliments."

Bally Factory Operating Around Clock On Bowlers



JACK NELSON

CHICAGO-Jack Nelson, general sales manager of Bally Manufacturing Company, reports a terrific demand for the new "Champion Bowler" and "Victory Bowler" Shuffle Alleys. According to Nelson, the entire Bally plant has been working around the clock to meet the demand for the new bowlers, and affiliated Bally organizations have stepped up production to provide many of the components that go into the new bowlers. Nelson stated, "the coordinated efforts of Bally subsidiaries have made is possible to meet the demand, and shipments are going out just about as fast as the orders come in." "Yes," said Nelson, "with Bally Surf-Club in-line game going strong, and orders for the new bowlers pouring in, the Bally factory is at its busiest in many years."



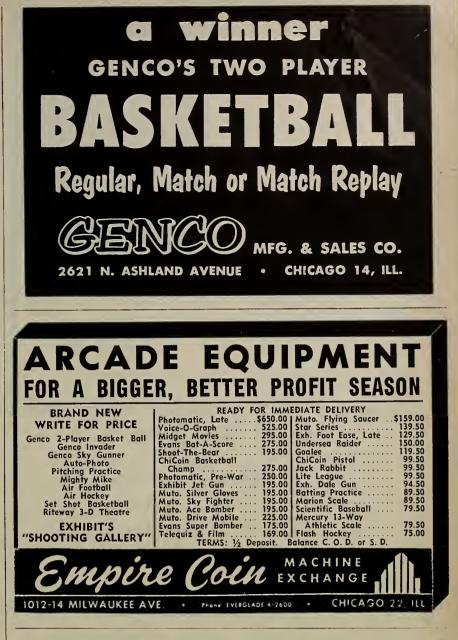
Very few, if any, were surprised this past week when The Cash Box survey showed that the coinbiz had gone ahead, for the month of April '54, over that of April '53. As some of the larger factory sales heads stated, "We're so busy we just didn't think about comparing sales figures with a year ago." This, in itself, highly indicative of the speedy action under way here. . . . As Jack Nelson stated, "All you have to do is just look out on the loading platform where those 'Surf Clubs' are stacked up to get some idea of the shipments we are making each day. And even then," he continued, "we just can't meet the tremendous demand, which," he explained, "seems to be growing bigger each day." . . . Very fine letter from Lt. David B. MacFarland, executive officer of Battery B, 79th AAA Battalion, wherein he states re: the juke box donated to this outfit by Bob Lindelof of Skokie, "The Battery Commander and I wish to take this opportunity to express our appreciation for the juke box. Anything we acquire to improve the morale of the men on this site is a big factor in operating efficiency." This outfit one of the many surrounding Chicago for defense against invading aircraft. And with the Army economizing so severely, boys of that battery had nothing to keep them entertained, until Bob Lindelof came around and donated a beautiful juke box chock full of records.

Paul Huebsch over at Keeney didn't get much time to prove that all the firm's distribs would try to help a young man who was in full charge of a big factory. John Conroe returned last week. Now Roy McGinnis back this week. ... Quite a party this past week at the Chez with Mr. and Mrs. Jack Nelson and Mr. and Mrs. Bill O'Donnell acting as hosts and hostesses to Mr. and Mrs. Carl Zimmer of South Bend, Ind., a real old timer in the coinbiz; Jimmy Savarese also now of South Bend, Ind., formerly of New Jersey and Jimmy doing very great in the Hoosier state; Mr. and Mrs. Al Calderon of Indianapolis, Ind., where Al's proving himself one of the top distribs; and Mr. and Mrs. Harold Lieberman of Minneapolis, who just returned from a very pleasant visit to California. The Lieberman's haven't given up their plan to visit Israel and Europe.

This actually happened. A phone call to Strike Rothrock of Amusement Dist. Co., Houston, Tex., will verify it. Seems that when Strike got his first sample of Bally's new "Victory Bowler," he was first man in his place to try the game. And, strange as it seems, the first puck Strike bowled turned out to be-you guessed it-a strike. . . . George Kozy, general sales manager of ABT Mfg. Corp. became a suburbanite homeowner this past week. George has moved his family to Franklin Park. They love it, he reports. . . . Mr. and Mrs. Walter Tratsch away on a tour of the southland and will visit with their many, many friends thruout the southern states. . . . With the return of Samuel Wolberg to ChiCoin's offices this past week the firm announced its brand new "Star Lite Bowler" with new and unique match features which were pretested and proved very great. . . . Howie Freer of Empire has us all set, and we're both hoping for a warm and sunny Saturday, to teach us the game of golf.... Sincerest condolences to Mike Hammergren whose father, John Hammergren, passed away this past week in St. Paul, Minn. at the age of 83, after a long illness. Mike flew to California to bring back his ailing Dad for hospitalization in St. Paul some weeks ago.

Eddie Ginsberg advises that all of the Atlas Music employees just simply thrilled with the very beautiful and outstanding "Atlas Music Building." The first hot day the boys tried out the air conditioning and all just simply "Ahhhhed'.' In fact, some of the ops who had come in to buy new Seeburg phonos, just didn't want to leave the cool and beautiful offices... Sam Stern of Williams a very smiling fellow these days. He's moving things here and there in this big plant, seeking more space to build the firm's click six player baseball game with triple match feature, "All Star Baseball."... Dave Russell reported on his way to Miami for a little rest and sunshine prior to the opening of his Belmont Park in Montreal. Dave reports that they'll have their kiddie rides located right down the middle of the midway.... Talking about Canada, **Romeo Laniel**, also of Montreal, turned out quite a catalog on new and used games. It's over 50 pages and chock full of descriptive material.

Bill De Selm of United came up with this remark this past week, "Sales are still 'way up on the upgrade." All Bill does is show the visitors the factory. The action there is anyone's answer to: "How's business?" Bill also reported that United's "Service Schools" are continuing nationwide. Johnny Casola and Ken Sheldon at T. B. Holiday's place in Columbia, S. C., while Al Tholke out in Salt Lake City.... Alvin Gottlieb, in a reminiscent mood this past week, pulled out some old books to show what games and prices were like—but 'way



CHICAGO CHATTER (Cont.)

before prewar. And Nate Gottlieb reports he has absolutely no complaint about business which, Nate claims, is just terrific. What does bother Nate is getting used to the daylight saving time which has stolen an hour of his sleeping time... Don Moloney is building himself a new home in Wilmette which he claims will be ready by August 1. (He'll learn to set dates, he'll learn).... Tom Cath of the Donan firm already bought his son, Thomas Randall Cath, a baseball uniform. (Oh, yes, Thomas Randall was born January 26, '54.)

Sam Lewis called to advise that S. L. Stiebel Games Co. had been granted more territory by Genco. In addition to Leighton Smith handling Nashville for Stiebel, Fred Baker's offices in Evansville will now also distribute Genco products... Vince Shay of Empire eagerly looking forward to the next banquet of the Old Time Football Player's Assn. which is held annually at the Morrison Hotel and of which Vince is a member. This is one eatfest and gabfest which Vince wouldn't miss for all the tea in the world.... Charles (Little Jimmy) Johnson advised this past week, "I just shipped a million." He meant a million coin wrappers. To Tokyo, Japan, yet.... From what Sam Berger of Williams advises, seems like baseball-minded Central and South America are howling for Williams' baseball games. They've gone simply wild over baseball, Sam claims... Harold Scott of the S. D. music ops' assn., advises that their meet dates have been changed to May 30 and 31 at Kelly's Cove in Yankton, S. D. where Mike Imig is going to act as host to all who will be present those two days of this big meeting.

Mel Binks and Bill Bolles advise that their new counter game, "Whiz Bowler," will simulate the play of a bowling game with 10 balls working up strikes, spares, etc. . . Herb Jones' new issue of "Bally-Who" stresses the free plates which Bally will send to ops who desire to use this very fine ad in their local press. (The ad was reproduced in The Cash Box some weeks back.) A very fine idea for ops seeking to obtain better public relations in their communities. . . Ben Coven has kits for bowling game ops featuring tenth frame conversion and advance scoring. . . Mr. A. Miller, well known coinneedle manufacturer, got himself quite a story from Phil Hanna in the Financial section of the Daily News. . . Also in this same issue the story of the sale of Mills Industries, Inc. to a group of Chicagoans. Tho the buyers haven't as yet been officially identified, Louis E. Leverone is reported to be in the group as well as Richard E. Dooley of Admiral Corp. Sad part of all this to coinmen is the passing of the name, Mills, from the industry's picture. There's many a memory attached to the old Mills Novelty Co.

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RU THE COIN CHU EASTERN FLASHES

With the Lenten season over and the spring breezes in the air, operators tell us that their collections have shown a nice increase on all equipment. Indicative of the optimistic attitude of the operators is the fact that coinrow disributors and wholesalers are being visited by considerable numbers of them -all placing orders for equipment. Add orders from arcade owners and operators for shore and resort locations, as well as export, and you can see why the jobbers are so busy. As a matter of fact, several of the distributors didn't have samples on their floors of their latest music and amusement games, having yielded to the pressure of some operator who needed the machines.

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The 2nd annual dinner-dance of the Coin Machine Employees' Union, Local 465, (games), came off in grand style on Sunday night, April 25, with a large group of coinmen and their wives enjoying the show and food at the Latin Quarter. The union turned out a thick (and what should be a profitable) journal. The union officials, particularly Jimmie Cagiano and Al (Gil) Gilbert, are to be complimented. . . . "The greatest amusement machine Exhibit ever produced" is the way Mike Munves describes the new "Shooting Gallery." "Wish they would send me a few carloads" he wishes. As is usual at this time of the year, Mike and his staff, busy shipping arcade equipment, and setting up entire arcades in some instances. . . . Tom Gobel in town the week prior to the N.Y. State Operators Guild banquet, making last minute arrangements. . . . Joe Friedman, Crystal Amusement, Bridgeport, Conn., and Al Simon, Albert Simon, Inc., go out to a spiffy spot for lunch. Al, just back from a visit to Chicago, reports he had a most wonderful time, and for the first time in over a year, was in the Windy City when both ChiCoin executives, Samuel Wolberg and Samuel Gensburg were at the factory at the same time. . . . Joe Kochansky, Bay Ridge Music, Brooklyn, down on the street buying. Joe was one of the first ops in the country to start a Kiddie Ride route, which, he reports, is still doing nicely, thank you. . . . Johnnie Bilotta, Bilotta Distributing, Newark, N. Y., takes on the Riteway "3-Dimensional Theatre" for upper N. Y. state. Nat Cohn of Riteway shipping his three dimensional picture machines as quickly as they come off the line.

quickly as they come off the line.
* * * * * * *
To Young and Abe Lipsky, Young Distributing, report that while attend-and their weekly Saturday morning service sessions on the new model 1700 Wurlitzer phono is good, there's plenty of room for many more ops and their mechanics. School runs from 9:30 A.M. to noon every Sat. . . . Humbert Betti, Sr, Union City, N. J., expects to leave for Europe once again around June 13, and should be away for several months. . . Bob Slifer, Seacoast Distributors, informs that Al Cole of Cole Products expected in N. Y. this week. Meanwhile, both Bob and Dave Stern busy supplying music ops with Rock-Ola's "Comet" phono. . . Dick Wenzel and Wes Chauncey of Newburgh, N. Y., in town. . . . Another visitor was Si Silverstein of Peekskill, N. Y. . . Barney (Shugy) Sugerman and Irv (Kempy) Kempner, Runyon Sales, drive up to Connecticut "Victory Bowler" shuffle alleys. . . Archie and Eddie Goldberg of Archie's Amusement Co., White Plains, N. Y. on coinrow. . . . Harry and Hymie Koeppel, Koeppel Distributing, always in action. With their big export order almost and shore locations. . . Paul Levine, newly appointed manager for Herman Distributing, Evans' phono distribs, making many friends quickly. The Herman Distributing, Evans' phono distribs, making many friends quickly. The Herman Novelty Co., Merrick, L. I., busy organizing their personnel, as well as taking avoid for the botation of a juke box to Camp Marcella, the New Jersey danation of records. donation of records.



Herb Gorman, local manager for Taran Distributing, says the ops are just beginning to discover what a terrific performer the new Rock-Ola has turned out to be. Roadman Gordon Dunn, Gorman's man Friday, all enthused about United's Team Shuffle. . . . Much interest among the operators on Exhibit's "Shooting Gallery". Joe Barton states that it is "out-selling any other arcade pieces in the field in its class." Barton is local manager for Bush Distributing Co. . . T. C. Monroe, re-elected President of North Florida Coin Operators Association, hopping hither and yon, doing a grand job of helping to smooth out the little wrinkles which always develop when a bunch of fellows get to-gether for the first time. . . The conversion to 10c play is coming along in jig-time and the ops report very little opposition from their locations, especially those who have been through a collection period. . . J. T. Elkins, so elated over the ops getting together, and so willing to work toward these ends in the job of Secretary of the Association, that he was given the job on a permanent basis. He is local manager for Southern Music. . . Business must be good out in the territory because Fred Patton, of Wolfe Dist., Bud Reichel, of Bush Dist., and Bill Whitcomb, of Southern Music Distributing, were all reported to be out in the field for the week.

"It's What's in THE CASH BOX That Counts"



TRUTH IS STRANGER THAN FICTION DEPT:-In this confused world it always makes this réporter feel good to be able to pass on an interesting sidelight such as the following :- Ed Wilkes, who works for Paul A. Laymon Company, recently received an excited call from his teen age son Tommy telling him he had won first prize in his art class. His prize winning drawing was of a Wurlitzer amplifier. Looks like Tommy may soon be following in his father's footsteps to make the name of Wilkes firmly imbedded in the minds of everyone in the Coin Machine Industry. ... Jean and Dolores Minthorne recently left for Palm Springs enroute to Phoenix to confer with branch manager John Reese. Back at the Los Angeles showrooms the new Chicago Coin baseball game "Home Run" is reported to be going over big with the operators. . . . Joe Durate, export sales manager for Badger Sales Company, continues his business trip through South America. His tours will include stopovers in Peru, Colombia, Mexico, Panama and possibly Venezuela. Badger Sales now has on display Northwestern's new "Jet" vendors with the modern plastic wrap around front. They will vend ball gum, candy or charms. Adolph D'Este reports very good reaction to the new vendors. Mary Jane Happel has returned from Idaho and Las Vegas where she spent several days vacationing. . . . We wish to welcome LA operator Paul Bershin into The Cash Box twenty year club. He has operated and serviced music machines and games for the past twenty three years.

Al and Bruce Cane of Cane Distributing Company recently flew to Chicago to confer with Rock-Ola Manufacturing Company execs. . . . Paul and Lucille Laymon spent a few days resting up in Ensenada, Mexico. The Laymon crew are all more than pleased over the fine response to the new Wurlitzer "1700." . . . The third meeting of the California Music Merchants Association, Los Angeles division, was held at the Nickabob Restaurant on April 22. George Miller presided over the meeting and new officers were elected. They are Walt Hemple, president; Ben Korte, vice president; Irma Bryant, secretary; Gabe Orland, treasurer and Sam Ricklin, sergeant at arms. A new Board of Directors was also elected. They are Pete Pellegrino, Larry Collins, George Nachtweih, Merle Holmes, Lee Walker, Lin Catlin, Al Hanlin, Fred Ross, Fred Ferra and Henry Bringas.

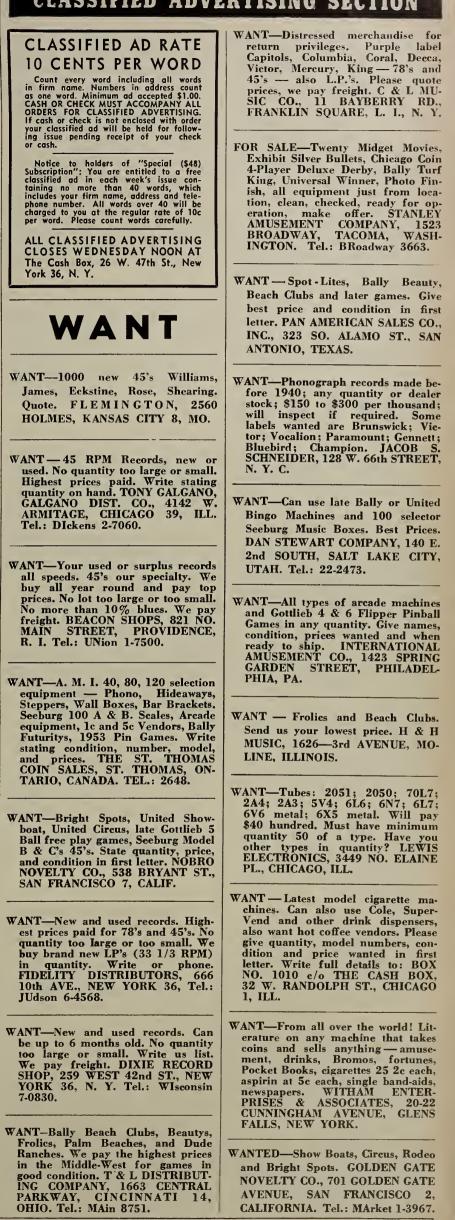
CAUGHT HERE AND THERE:-Sam Ricklin, California Music Company, trying to get out some rush mail orders while Betty Blakeney and Marth Delgado continually keep asking him questions. . . . Walter Hill trying to move out a bunch of equipment single-handedly while his boss Aubrey Stemler, West Coast representative for Eastern Electric, is away in San Francisco on business. . . . Jack Simon talking to operators at Simon Distributing Company. ... Lyn Brown dashing around taking care of his kiddie rides route and managing to find time to show Exhibit's new "Shooting Gallery." . . . Atsie Stein and Bess Selbin of Selbin and Stein Hobby Horse Co. talking about thisa and thata as they map plans on their kiddle rides operation for the Summer months. . . . Charley Robinson and Al Bettleman anxiously waiting for a new shipment of United's new "Mexico" over at the C. A. Robinson showrooms. . . . Mary and Kay Solle filling orders and waiting on operators but having a hard time keeping their mind on their work. . . . Phil Robinson making the rounds of coinrow chatting with operators and distributors. . . . Al Hanlin dashing along West Pico taking care of business.

Most everyone agrees that business is down somewhat along the Pico strip. No one seems to be too worried about it though. After reading The Cash Box editorial (4/24 issue) on "The Good Old Days" even the Old Timers in the business have to agree that the coin machine industry is much more economically sound today than it was back in the thirties. This reminds us of a statement that Robert Bard, prexy of Bard Distributing Company, made recently. He stated that when business gets bad for him, all he has to do is think back to the pre-war days and put into effect plans that he used then. Ops who rode the gravy train during the war years often times forget the hard work and planning they had to put into the business prior to that time. Yet, these pre-war years were considered good years at that. The factories turned out good equipment and everyone made a fair living. It just took a little more foresight and good honest work and the facts reveal that if the same perseverance were used today, it would result in good times for everyone connected with the industry.

CLASSIFIED ADVERTISING SECTION

May 8, 1954

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CALIFORNIA. Tel.: MArket 1-3967.

"It's What's in THE CASH BOX That Counts"

Page 48 The Cash Box **CLASSIFIED ADVERTISING SECTION CLASSIFIED ADVERTISING SECTION** FOR SALE — Reconditioned Wurlitz-ers: 1250's \$375; 1100's \$250; 1015's \$125; 1080's \$125; Seeburgs 146M \$115; 147M \$135; 148M \$250; Packard Manhattan's \$75; Packard Sevens \$50; Wall Boxes 3-W-2 L 56's \$10; W6L 56—5, 10, and 25c Boxes \$22.50. O'CONNOR DISTRIBUTORS, INC., 2320 W. MAIN ST., RICHMOND, VA. FOR SALE—Leader \$90; Long Beach \$65; Niagara \$74.50; Queen of Hearts \$135; Spot Bowler \$35; Spot-Lite \$90; Three Feathers \$25. Plenty of others. Get our prices before buying. F.O.B. St. Louis. 1/3 deposit. REEL DISTRIBUTING COMPANY, 4910 NATURAL BRIDGE, ST. LOUIS 15, MO. WANT — Beach Clubs and Beauties. We sell factory reconditioned Bright Lights and Spot-Lites \$70. W. E. KENNEY MFG. CO., 5229 SO. KED-ZIE AVE., CHICAGO 32, ILL. Tel.: FOR SALE-Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40-word HEmlock 4-3844. ad in this section plus a free full year's (52 weeks) subscription to The Cash Box. "The 'Bible' of the WANT—Any quantity post-war Wur-litzer Phonographs, Models 1100, 1250, and 1400. Also Seeburg M100—78 and 45. Wire, write, or phone: BUSH DISTRIBUTING COMPANY, 286 N. W. 29th ST., MIAMI, FLORIDA. Coin Machine Iudustry." Send your Check for \$48 today plus your first FOR SALE—America's finest recon-ditioned phonographs and music accessories. Everyone of our re-conditioned machines guaranteed N. Y. (Phone: JU 6-2640). FOR SALE - AMI D-80 \$495; AMI D-40 \$395; Seeburg "C" \$695; Seeburg "B" \$525; Wurlitzer 1400 beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. Tel.: UNiversity 4-0773. VANT — For Export — Wurlitzer 1015's, 1400's, 1450's. Evans Con-stellations. Seeburg Factory Distribu-tors. Telephone collect: DAVIS DIS-TRIBUTING CORP., 725 WATER STREET, SYRACUSE, NEW YORK. Tel.: 75-5194. \$395; Wurlitzer 1100 \$180; Wur-WANT litzer 1015 \$75. UNITED DIS-TRIBUTORS, INC., P. O. BOX 1995, 513 E. CENTRAL, WICHITA 2. KANSAS. FOR SALE—Evans Constellation \$225; OK SALE—Evans Constellation \$225; Shoot the Bear \$145; Keeney De-Luxe Bowler \$125; AMI A, B, C, D and a complete line of United Bingo and Shuffle Alleys. CENTRAL DIS-TRIBUTORS, 2315 OLIVE ST., ST. LOUIS, MISSOURI (MAin 1-3511) or 3314 MAIN STREET, KANSAS CITY, MISSOURI (WEst-port 3582). FOR SALE - Atlantic City \$175; WANT—All late model phonographs. Quote best prices. Will pick up with-in a radius of 300 miles. KOEPPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK 19, N. Y. Tel.: HEnderson 1-7577. Frolics \$185; Yacht Club \$235; Beauty \$285; Beach Club \$340; Dude Ranch \$385; Futurity \$65; FOR SALE-Genco Jumpin' Jacks \$110. MICKEY ANDERSON, 314 EAST 11th STREET, ERIE, PENNSYLVANIA. FORSALE Tel.: 5-7549. FOR SALE — Special Sale: United Royal shuffle alleys \$375; and all other United shuffle alleys, write; other United shuffle alleys, write; Genco Sky Gunner \$225; Jet Guns \$149.50; Six Shooters \$129; United Rio's \$425; Tahiti \$375; Tropics \$325. WEST SIDE, 612 TENTH AVENUE, NEW YORK, N. Y. Tel.: CIrcle 6-8464. FOR SALE 5 AMI A's @ \$175 each; 5-10c AMI Wallboxes @ \$15.50 each. MUSIC DISTRIBUTORS, INC., 213 FRANKLIN STREET, FAYETTEVILLE, NORTH CARO-FOR SALE-United Bowlers 5 Play Formica Top \$200; Six Play \$235; DeLuxe \$300; Super \$325; Official \$300; Thunderbolt Horses \$350; Edelco 2 Play Bowlers \$175; 1100 LINA. Wurlitzer \$300; Genco 8 Player \$145; United Slugger \$60. MOUN-TAIN DISTRIBUTORS, 3630 FOR SALE — Right off location A-1 condition. 2 Coney Island \$75 each; Atlantic City \$145; Circus United \$175; Hit 'N' Run (Gottlieb) \$77.50; Coronation \$100; Guys-Dolls \$145; Happy Days \$105; Joker \$25; Rosebowl \$65; Knock-out \$15; Happy-Go-Lucky \$29.50; Cyclone \$69.50; Pin Bowler \$15; Mercury \$20; Four Stars \$80. 1/3 deposit with all orders, balance C.O.D. TRI-STATE AMUSEMENT CO., 149 18th ST, WHEELING, W. VA. FOR SALE—1 Seeburg Sicum Unit, perfect condition, \$250; 2 Genco Sky Gunner, brand new; Ajax Cigar-ette Machines, brand new, close-out; 1 Poolette Pool Table \$50; 1 Keener 2. Playar Attachment for DOWNIN STREET, DENVER, COLO. Tel.: AComa 8518. Keeney 2-Player Attachment for Shuffleboard. LIEBERMAN MUSIC COMPANY, 257 PLYMOUTH AVE-NUE NORTH, MINNEAPOLIS, FOR SALE-Bingo games; late model Bally and United. All in A-1 shape, ready for immediate delivery. Write MINN. for full details. RELIABLE COIN MACHINE CO., INC., 184 WIND-SOR STREET, HARTFORD 5, CONN. Tel.: CHapel 9-6556. CO., 1 W. VA. FOR SALE — Premium merchandise for coin machine prizes. Over 3,000 FOR SALE — Hi-Speed Super Fast shuffle board wax. 24 one-pound cans per case \$8.50 f.o.b. Dallas, articles carried in stock. Write for complete wholesale descriptive price list today. (Established 1932). HASTINGS DISTRIBUTING CO., 6100 BLUEMOUND ROAD, MILcans per case 50.30 1.0.0. Danas, Texas. Sold on money back guar-antee. AMI Distributor. STATE MUSIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS. FOR SALE—United Imperials, Bally Palm Springs, Dude Ranches, Beach WAUKEE 13, WISC. Tel.: Blue-Clubs, and Beautys. One Owner. Ready to ship. GLOBE DISTRIBmound 8-7600. DR SALE — Parts & Supplies for Jukes, Shuffle, Pin and Telequiz Games. Sylvania, RCA Tubes and Chicago Miniature Lamps less 50%. Tubular wrappers 75c per M, 20M lots 70c. Pucks \$1.50. CHAMPION DISTRIBUTING CO., 3743 W. GRAND AVENUE, CHICAGO 51, ILLINOIS. FOR SALE UTING CO., 1623 NORTH CALI-FORNIA AVE., CHICAGO 47, ILL. FOR SALE - 25 Winners like new, (Tel.: ARmitage 6-0780) Coin cleaned and guaranteed, few new, Changers, Counters, and Wrappers. \$75 each or will trade. What have you? WESTERN DISTRIBUTORS 3126 ELLIOTT AVE., SEATTLE 1, WASHINGTON. FOR SALE-Reconditioned, like new. Yacht Clubs, \$285; Keeney Lite-A-FOR SALE-One Stop Record Service. Line, \$45; United Cabana, \$255; pendence 3-2210. Any record, any label, 5c over wholesale. Free title strips. New accounts 1/3 deposit with all orders. RAYMAR SALES CO., 170-21 JA-MAICA AVE., JAMAICA 32, N. Y. Tel.: OLympia 8-4012-4013. FOR SALE-1100 Wurlitzer \$175; Palm Beach, \$195; Bally Space 1400 Wurlitzer \$450. COPELAND Ships, \$485; Palm Springs (write) **DISTRIBUTORS, INC., 900 NORTH** Ice Frolics (write). DONAN DIS-WESTERN, OKLAHOMA CITY, TRIBUTING COMPANY, 5007 N. OKLAHOMA. KEDZIE, CHICAGO 25, ILL. Tel.: JUniper 8-5211. FOR SALE—All machines 20% off high CASH BOX prices. Wurlitzer 1015, 1100, 120. Rockolas 1422, 1426. AMI Model C. Seeburgs 146, 147, 100A. Phone STerling 87515 or Write: DIXON DISTRIBUTING CORP., P.O. Box 2660, YOUNGS-TOWN, OHIO. FOR SALE—United Alleys—Imperial \$385; Classic \$325; Clover \$275; 6 Player Deluxe 7/10 \$95; Williams Deluxe World Series \$100; Deluxe Baseball \$250. MOHAWK SKILL GAMES CO., 67 SWAGCERTOWN ROAD, SCHENECTADY 2, NEW YORK. FOR SALE-We are Exclusive Distributors in Michigau for AMI, American Shuffleboard, Bert Lane, Chicago Coin, Exhibit, Keeney, Genco, Gottlieb, Williams, and Victor Veud-FOR SALE—Wurlitzer Bar and Wall Boxes — 3020's \$10; 3031's \$5; 2140's \$5. Steppers and Master units; inquire. 1017's \$75 includ-ing stepper. HENRY C. KNOB-LAUCH & SONS, 51 WARREN ST., GLENS FALLS, NEW YORK. MILLER - NEWMARK DISing. FOR SALE-Brite Lites \$75; Brite TRIBUTING CO., 42 FAIRBANKS Spot \$95; Spot Lite \$90. Beach Club, Dude Ranch, Palm Springs, write. ALLIED_ DISTRIBUTING CO., 786 MILWAUKEE AVE.. CHICAGO, ILLINOIS. ST., N. W., GRAND RAPIDS, MICH. Tel.: GLendale 6-6807 and 5743 **GRAND RIVER AVE., DETROIT 8,** MICH. Tel.: TYler 8-2230.

May 8, 1954

40-word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 19, FOR SALE — Keeney High Score League \$169.50; Williams DeLuxe Star Series \$187.50; United 6 Way F. T. \$149.50; United 6 Way De-Luxe \$159.50; Domino \$139.50; Spot Lite \$119.50. LAKE CITY AMUSEMENT, INC., 4533 PAYNE AVENUE, CLEVELAND 4, OHIO.

OR SALE—All machines 20% off high CASH BOX prices. Wurlitzers, 1250, 1100, 1400. Spot Light, Bright Spot, Bright Light, Atlantic City, Stars, Coney Island, Zingo, Skee Rolls, Shuffle Alleys, Flipper Pin Games, Super World Series, Guns, V. YONTZ SALES CO., BYES-VILLE, OHIO.

FOR SALE—Special! United Tahitis, like new \$325 each; also, Bally Palm Springs, Dude Ranches, Beach Clubs and Beautys. If interested, write, wire or call NEW ORLEANS NOVELTY CO., 115 MAGAZINE STREET, NEW ORLEANS, LA. Tel.: CAnal 8318.

FOR SALE—Chi-Coin Bowling Alleys \$55; Seeburg Guns \$75; Lite League \$49.50; Deluxe Bowler \$34.50; and mauy other values. COIN AMUSEMENT GAMES, 1144 E. 55th ST., CHICAGO 15, ILL.

FOR SALE—Wurlitzer Bar Boxes 2140's; Wurlitzer Wall Boxes 3020's. Steppers and Master units. No reasonable offer refused. YOUNG DISTRIBUTING, INC., 599 TENTH AVENUE, NEW YORK, N. Y.

FOR SALE-Capco cleaner for glass, plastic, and chrome, trial size 70c, \$3.95 a gallon. Crocus cloth 9 x 11 sheet 17c. Emery cloth 2/0, 9 x 11 sheet 17c. Lubriplate 35c a tube. Rosin core solder 95c a lb., 5 lb. roll \$4.35. Rear frames rebushed model 700 & up, \$2.50 each, lots of 5, \$1.75 each. 1/3 deposit with order. Guaranteed. COVEN MUSIC CORP., 3181 ELSTON AVE., CHICAGO, ILL. Tel.: INde-

FOR SALE—The best buy in used OR SALE—The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely-satis-fied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEELING W. VA. Tel.: WHeeling 5472.

FOR SALE—Contact us before you buy. We carry all types of coiu machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT ELEC-**TRONIC & TELEVISION CO., 233** W. 3rd STREET, WILLIAMSPORT, PA, Tel.: 2-3326 or 2-1648,

The Cash Box, Music

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CLASSIFIED ADVERTISING SECTION

- FOR SALE—Complete Arcades or a single machine. We have the largest stock of new and reconditioned Arcade Machines in the world. Also parts and supplies. Send for new illustrated catalog. MIKE MUNVES, 577 TENTH AVENUE, NEW YORK, N. Y. Tel.: CHickering 4-8628.
- FOR SALE—Keeney 6 Player \$100; Genco Scoreboard \$85; Rock-Ola Scoreboard \$50; Exhibit Twin Rotation \$125; ChiCoin Bowl-A-Ball \$125. UNIVERSITY COIN MA-CHINE EXCHANGE, 854 NORTH HIGH ST., COLUMBUS 8, OH10. Tel.: UNiversity 6900.
- FOR SALE—All types reconditioned Coin Operated Games available at lowest prices. Write, wire, phone C. A. ROBINSON & CO., 2301 W. PICO BLVD., LOS ANGELES 6, CALIFORNIA. Tel.: DUnkirk 3-1810.
- FOR SALE—3020 Wall Boxes \$17.50; 3W5L56 Wall Boxes \$16.50; Seeburg # 146 \$49.50; # 147 \$69.50; # 148 \$145; 1422 Rock-Ola \$49.50; WIL56 5c Wall Box \$3.95; Packard Pla Mor \$3.95; 3048 48 sel. Wall Box \$19.50. CENTURY DISTRIBU-TORS, INC., 1221 MAIN STREET, BUFFALO 9, N. Y.
- FOR SALE—1 Saddle & Turf \$350; 2 Packard Manhattans \$37.50 ea.; 1 United Stars \$125; 1 Bally Frolics \$195; 1 Bally Brite Spot \$85; 1 Seeburg Bear Gun \$145. AUTO-MATIC AMUSEMENT COMPANY, 1000 PENNSYLVANIA STREET, EVANSVILLE 10, INDIANA.
- FOR SALE—ABC \$20; Seeburg Classic Phono \$15; Knock Out \$15; Buccaneer \$15; Spark Plug \$40; Zingo \$25, 3, 4, 5, \$40; Seeburg 147, \$80. AUTOMATIC MUSIC CO., 703 MAIN STREET, BRIDGE-PORT, OHIO. Tel.: BRidgeport 750.
- FOR SALE Attention Exporters! 1015, 1100 Wurlitzers. D-40, D-80 AMI's. 100A Seeburgs. Rock-Ola Fireballs. This ad for wholesalers only. Write for prices. All equipment reconditioned. SHELDON SALES, INC., 881 MAIN STREET, BUFFALO 3, NEW YORK.
- FOR SALE Close Out! All Games with Formica and Large Pins. No reasonable offer refused. United Twin, United 4 Player, United 5 Player, United 6 Player, United 6 Player DeLuxe, United Super. Make your own offer on individual games. AMERICAN VENDING COMPANY, 2684 CONEY ISLAND AVE., BROOKLYN 35, NEW YORK. Tel.: DEwey 2-9602.

- FOR SALE Wurlitzer 1100 \$195; Wurlitzer 1400 \$425; Wurlitzer 1600 write. DICKSON DISTRIBUT-ING COMPANY, 631 WEST CALI-FORNIA, OKLAHOMA CITY, OKLAHOMA. Tel.: REgent 6-3691.
- FOR SALE Complete line of used phonographs, shuffle games, cigarette machines, all other equipment. Lowest prices. Best merchandise. One letter, wire, or phone call will convince you. Factory Representatives for United, Keeney, Bally. TARAN DISTRIBUTING. INC.. 3401 N. W. 36th STREET, MIAMI 42, FLA. Tel.: 64-4864.
- FOR SALE Wurlitzer 1500 \$595 each; Wurlitzer 1400 and 1450 \$495 each; Chicago Coin Round The World Trainer, like new, write. Large stock reconditioned Kiddie Rides, late United Shuffle Alleys and Bally Dude Ranches, Palm Springs, Ice Frolics, Beauty and Coney Island. We will trade above machines for Seeburg 100A, B and C phonographs as well as Bally Turf Kings and Futurities. REDD DISTRIBUT-ING COMPANY, INC., 298 LIN-COLN ST., ALLSTON 34, MASS.
- FOR SALE—We have a large stock of reconditioned Five Balls. One Balls, Bingo and Phonos. Write for list. WESTERHAUS CORPORATION, 3726 KESSEN AVENUE, CINCIN-NATI, O. Tel.: MOntana 5000-1-2.
- FOR SALE—30 Pop-Sez Popcorn Vendors, 3 Hawkeyes, reconditioned \$59.50 each; 25 Mercury Athletic Scales, counter models \$22.50 each. One-half deposit with order. CLEVE-LAND COIN MACHINE EX-CHANGE, INC., 2029 PROSPECT AVENUE, CLEVELAND, OHIO. Tel.: TOwer 1-6715.
- FOR SALE-53 Cue-Balls, as is, \$75 each; reconditioned, new tops, \$150 each. Vicinity Northern-Florida. 1/3 deposit, balance C. O. D. DAVE LOWY & CO., 592 TENTH AVE.. NEW YORK, N. Y. Tel.: CHickering 4-5100.
- FOR SALE—The finest used phonographs in all our history now available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel.: WEst 3-3224.
- FOR SALE—Bright Lights, A-1 condition, \$65; AMI Model C \$295; Wurlitzer 1100 \$195; Wurlitzer 1015 \$95; 1428 Magic Glo \$195; 3020 Wall Boxes \$18.50; Seeburg W1-L56 \$4. H & H MUSIC, 1626 3rd AVE., MOLINE, ILLINOIS.
- FOR SALE United Stars \$175; Quintette \$140; Flying High \$140; Marble Queen \$195; Shindig \$205; Minstrel Man \$39; Mermaid \$39; All Star Basketball \$39; Seeburg 100 Wall Boxes and Brackets \$90 each. Palm Springs, write. STARK NOVELTY CO., 2429 7th N. W., CANTON, OHIO.

CLASSIFIED ADVERTISING SECTION

- OR SALE AMI Model B \$215; F.O.B. Los Angeles; Call BRadshaw 26376 or Write P.O. Box 3065, Olympia Station, Beverly Hills, Calif.
- FOR SALE—R. C. Specials—Seeburg Model 148 (Metal Cabinet) \$140; Seeburg Model 147 (Metal Cabinet) \$90; Seeburg Model 246, \$70; Seeburg Model 146, \$50; Pre-war \$25. W. B. DISTRIBUTORS, INC., 1012 MARKET STREET, ST. LOUIS 1, MISSOURI. Tel.: CEntral 9292.
- FOR SALE Futuritys \$75; Turf Kings \$35; Spot-Lites \$75. TOLEDO COIN MACHINE, 814 SUMMIT STREET, TOLEDO, OHIO. Tel.: OLive 2800.
- FOR SALE—Reconditioned phonos ready for location: AMI A; AMI C; AMI D-40 aud D-80; Rock-Ola Fireball 45 rpm: Seeburg M 100A; Wurlitzer 1500. Write for low prices. RUNYON SALES COMPANY, 593 TENTH AVE., NEW YORK, N. Y. or 221 FRELINGHUYSEN AVE., NEWARK, N. J.
- FOR SALE Bingo Games Music Boxes—6 Player Bowlers—One-Five Ball Games—Cigarette Machines— Vending Machines. All equipment reconditioned and refinished and ready for location. Call—write for your needs. PARKWAY MACHINE CORP., 715 ENSOR ST., BALTI-MORE 2, MD. Tel.: EAstern 7-1021.
- FOR SALE—United 4 Player Formica Top \$65; United 5 Player Formica Top \$75; United 6 Player Formica Top \$85; United 6 Player Deluxe \$95; United 6 Player Super \$150; United 10th Frame Super \$175; United 6 Player Cascade \$280; United 6 Player Olympic \$325; United 6 Player Royals \$360; Chicago Coin 6 Player \$90; Chicago Coin 6 Player, Drum Scoring \$150; Chicago Coin 6 Player \$90; Chicago Coin 6 Player, Drum Scoring \$150; Chicago Coin 6 Player Matched \$175; Chicago Coin 10th Frame \$175; Chicago Coin 10th Frame \$pecial \$250; Chicago Coin Name Bowler \$225; Chicago Coin Name Bowler \$225; Chicago Coin Super Matched Bowler \$215; Chicago Coin Triple Frame \$345; Chicago Coin Advance Bowler \$395. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVENUE, CLEVE-LAND 14, OHIO. Tel.: SUperior 1-4600.

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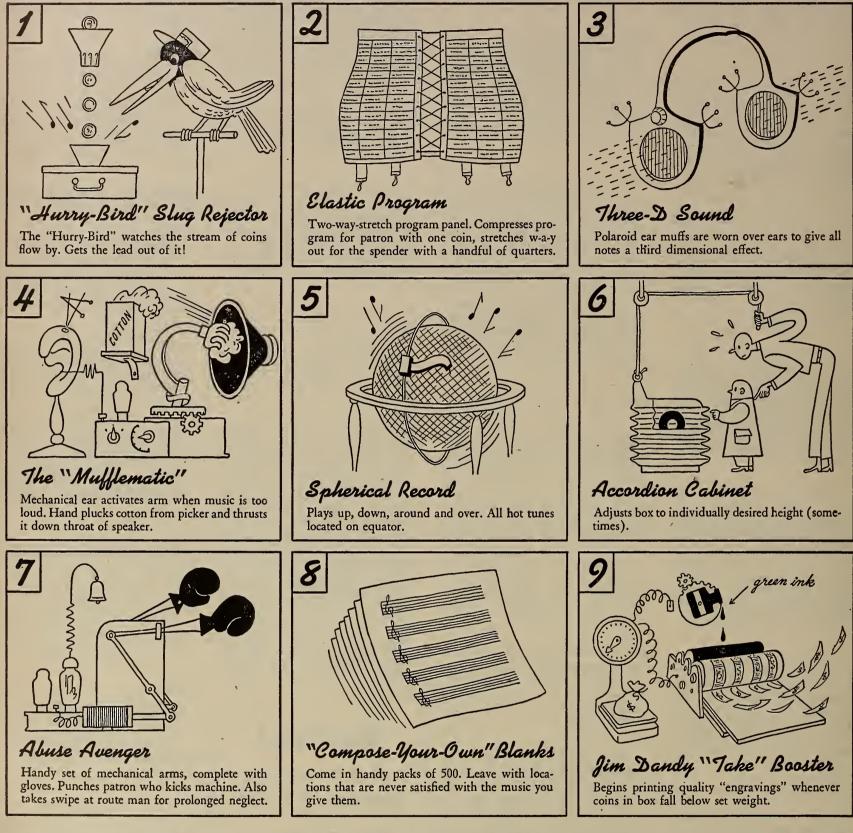


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MISCELLANEOUS

- NOTICE—Outdoor Barbeque Cook-N-Wagon. See ads appearing in national home and garden magazines. To Operators and Distributors delivered any place in United States for \$89.50. WESTERN DISTRIB-UTORS, 1226 SW 16th Avenue, Portland, Oregon.
- NOTICE—Distributors wanted for well known Spanish labels. Territories open throughout the country. TRI-COLOR AND AGUILA RECORD-ING CO., P. O. BOX 23546, LOS ANGELES 23, CALIF.
- NOTICE—Juke Box Operators—Trade your used juke boxes for cigarette machines. We will sell or trade all types cigarette machines (thoroughly reconditioned), Rowe milk vendors, Cold Snac and Vendo ice cream machines. BRUCE MUSIC AND VENDING SERVICE, 1602 PIERRE AVE., SHREVEPORT, LOUISIANA.
- NOTICE—We are exclusive distributors for Cole drink machines and Rock-Ola phonographs for Metropolitan New York and New Jersey. Finest trade-ins available, both products. Advise us your needs. SEA-COAST DISTRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH, N. J. (Tel.: BIgelow 8-3524) and 594 TENTH AVE., NEW YORK, N. Y. (Tel.: BRyant 9-4684).
- NOTICE—Are you having trouble keeping Plexiglass clean on your juke boxes? Our Mecite does the job—10 oz. bottle \$.85. For distributor price and territory, contact MECCA SERVICE CO., 716 N. 19th ST., EAST ST. LOUIS, IL-LINOIS.
- NOTICE 10c Seeburg AMI Ops Don't Pass Up Nickels! General's Conversion Kit fits late model phonographs and wall boxes. Takes 2 nickels, 10c and 25c. Samples \$3.50. Lots of 10, \$2.95 each. Complete with decal and instructions. GENERAL DISTRIBUTING CO., 3574 HARDING CARLSBAD, CALIFORNIA.
- NOTICE Louisiana & Mississippi Operators — your authorized AMI phonograph distributor is DIXIE COIN MACH. CO. 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MAgnolia 3931.
- NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box, Chicago, Ill., DEarborn 2-0045; The Cash Box, Los Angeles, Calif., WEbster 1-1121.

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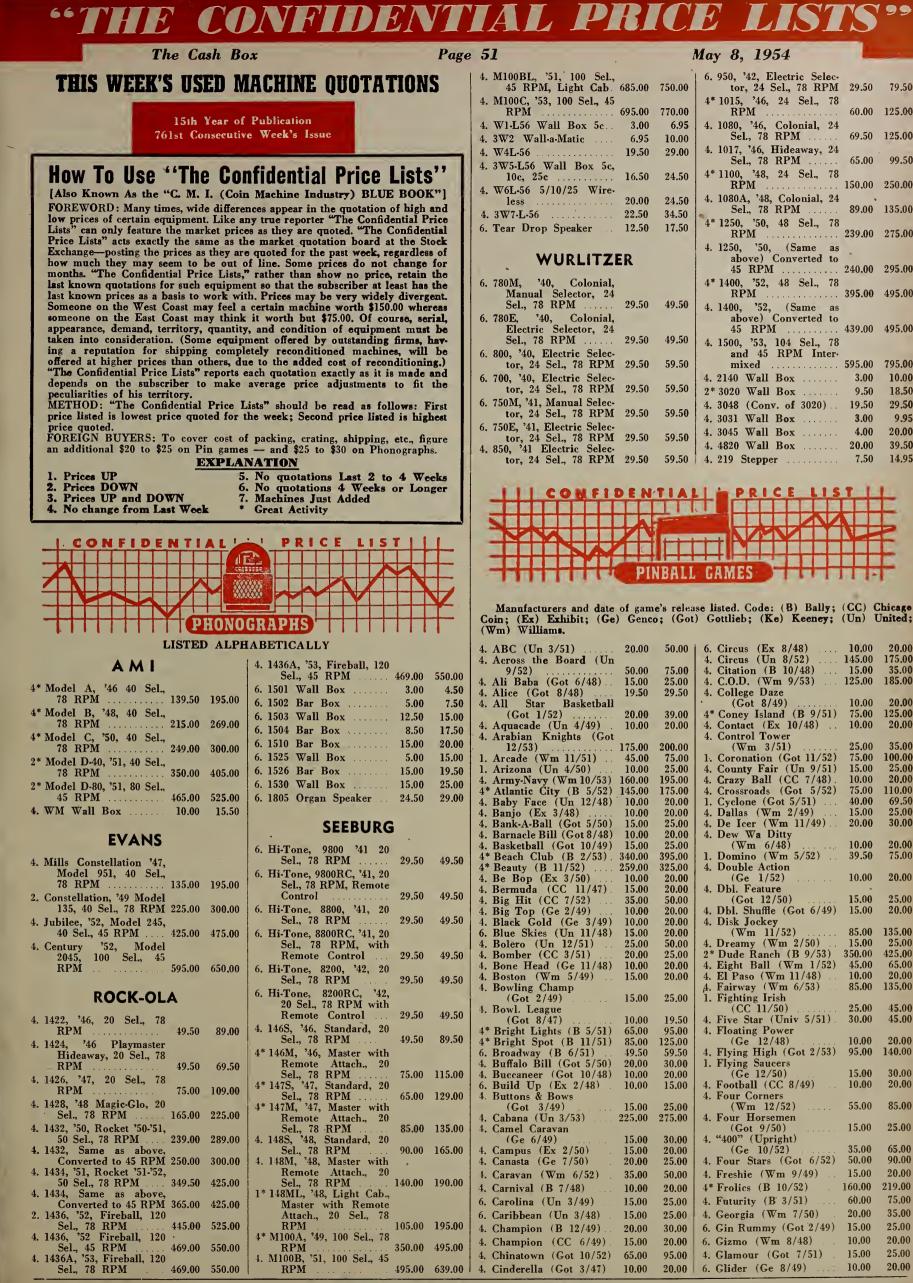


5R If you have difficulty assembling the parts shown, see your AMI distributor about the Model "E." It's an outstanding buy that comes close as possible to meeting the needs of every operator.

AM Incorporated

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May 8, 1954

ISTS "

(Got 11/51) 35.00 65.00 4 4. Gold Cup (B 4/48) 15.00 29.50 4	Image: Construction of the system Image: Construction of the system<	4. Trophy (B 4/48) 15.00 30.00 6. Tropicana (Un 1/48) 10.00 20.00 4. Tropics (Un 7/53) 195.00 210.00	4. Virginia (Wm 3/48) 10.00 12.50 4. Watch My Line (Got 9/51) 15.00 35.00 4. Witch My Line 15.00 35.00
4. Golden Nugget 4	4. Playland (Ex 8/50) 10.00 20.00 4. Playtime (Ex 8/49) 10.00 20.00 4. Poker Face (Got 9/53) 155.00 175.00	4. Tucson (Wm 1/49) 10.00 20.00 4. Tumbleweed (Ex 9/49) 15.00 35.00 4. Turf King (B 6/50) 25.00 45.00	4. Whizz Kids (CC 3/52) 15.00 30.00 4. Wild West (Got 8/51) 45.00 65.00 4. Winner (Univ.) 20.00 35.00
6. Gondola (Ex 5/49) 10.00 20.00 4 4. Grand Award	4. Puddin' Head (Ge 10/48) 10.00 20.00	4. Twenty Grand (Wm 12/52) 55.00 95.00	4. Wisconsin (Un 3/48) 10.00 20.00 1* Yacht Club (B 6/53) 215.00 295.00
4. Grand Champion 4	4. Punchy (CC 12/50) 10.00 20.00 1 4. Quarterback (Wm 10/49) 10.00 20.00 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4. Utah (Un 7/49) 10.00 20.00 4. Vanities (Ex 2/47) 10.00 19.50	4. Yanks (Wm 4/48) 10.0020.001. Zingo (Un 10/51) 15.0035.00
4. Grand Slam (Got 4/53) 95.00 125.00 4 6. Grand Stand (B '50) 20.00 35.00 4	4. Queen of Hearts (Got 12/52) 85.00 125.00 4. Quintet (Got 3/53) 95.00 140.00	III CONFIDENTIAL	PRICE LIST
4. Gun Club (Wm 11/53) 125.00 165.00 4	4. Rag Mop (Wm 10/50) 15.00 35.00 4. Rainbow (Wm 9/48) 10.00 20.00 4. Ramona (Un 2/49) 10.00 20.00		
4. Handicap (Wm 6/52). 35.00 45.00 4 4. Happy Days 4	4. Red Shoes (Un 11/50) 10.00 20.00 4. Rio (Un 11/53) 335.00 350.00		
4. Happy-Go-Lucky 4	4. Rip Snorter (Ge 10/49) 10.00 20.00 4. 4. Rocket (Ge 5/50) 10.00 20.00 4. 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 <t< td=""><td>SHUF SHUF</td><td>FLES</td></t<>	SHUF SHUF	FLES
4. Harvest Moon 4 (Got 12/48) 15.00 20.00 4	4. Rodeo (Un 2/53) 185.00 210.00 4. Rondevoo (Un 5/48) . 10.00 20.00 1. Rose Bowl (Got 10/51) 35.00 65.00	4. Bally Shuffle Bowler (9/49) 15.00 20.00 6. Bally Speed Bowler	4. Keeney Double Bowler (8/50) 25.00 35.00 4. Keeney League Bowler
(Ge 9/50) 15.00 25.00 4 4. Harvey (Wm 5/51) 25.00 45.00 4	4. Round Up (Got 11/48) 10.00 25.00 4. St. Louis (Wm 2/49) 15.00 25.00	(2/50) 15.00 20.00 6. Bally Shuffle Champ (4/50) 20.00 30.00	(8/50)
4. Hayburner (Wm 6/51) 30.00 50.00	4. Saddle and Turf (Ev 10/53) 165.00 185.00 5. Sally (CC 10/48) 10.00 20.00	(4/50) 20.00 30.00 4. Bally Hook Bowler (11/50) 20.00 45.00	Attachment (12/50) 15.00 20.00 4. Keeney Big League Bowler (5/51) 35.00 45.00
4. Hit & Runs (Ge 3/51) 15.00 25.00 4 1. Hit 'N' Run (Got 4/52) 65.00 77.50 4	4. Samba (Ex 5/48) 10.00 20.00 4. Saratoga (Wm 10/48) 10.00 20.00	4. Bally Baseball (5/51). 35.00 45.00 4. Bally Shuffle Line (7/51)	 Keeney 6-Player League Bowler (9/51) 45.00 60.00 Keeney DeLuxe League
4. Holiday (Ke 12/51) 35.00 50.00 4	4. Screwball (Ge 8/48) 10.00 20.00 4. Sea Jockeys (Wm 11/51) 30.00 55.00 4. Sea Isle (CC 11/47) 10.00 20.00	4. ChiCoin Bowling Alley (11/49) 25.00 35.00	Bowler (3/52) 65.00 80.00 4. Keeney Super DeLuxe
4. Horsefeathers (Wm 1/52) 45.00 65.00 4	4. Select-A-Card (Got 4/50) 10.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00 20.00	4. ChiCoin Shuffle Base- ball (4/50) 15.00 25.00 4. ChiCoin Bowling	League Bowler (3/52) 65.00 90.00 4. Keeney High Score League Bowler (5/52) 75.00 100.00
$(Wm \ 12/51) \ \dots \ 25.00 \ 40.00 \ 4$	4. Shanghai (CC 4/48) 10.00 20.00 4. Shantytown (Ex 10/49) 10.00 20.00 4. Sharpshooter	Classic (5/50) 20.00 35.00 4. ChiCoin Pin Bowler	4. Keeney Team Bowler (10/52) 125.00 175.00
	(Got 5/49) 10.00 20.00 4. Shindig (Got 10/53) 195.00 220.00 4. Shoo Shoo (Wm 2/51) 20.00 35.00	(6/50) 20.00 30.00 4. ChiCoin Trophy Bowl 7/50) 35.00	 Keeney Club Bowler (4/53) 155.00 225.00 Keeney Domino Bowler
4. Jack 'N' Jill (Got 4/48) 10.00 20.00 6 4. Jalopy (Wm 8/51) 35.00 45.00 4	5. Short Stop (Ex 7/48). 10.00 20.00 4. Shoot the Moon	4. ChiCoin Ace Bowler, - F.P. (8/50) 25.00 35.00 4. ChiCoin Pin Lite (9/50) 25.00 30.00	(5/53)
	(Wm 11/51) 20.00 35.00 4. Show Boat (Un 1/49). 10.00 20.00 4. Show Boat (Un 12/52) 165.00 185.00	4. ChiCoin Horse-Shoes (5/51) 35.00 75.00	4. Keeney Pacemaker Bowler (9/53) 375.00 450.00
(B 11747) 15.00 25.00 4 4. Joker (Got 11/50) 15.00 25.00	4. Silver Chest (Upright) (Ge 4/53) 125.00 155.00	4. ChiCoin 6-Player (8/51) 45.00 95.00 4. ChiCoin King Pin (12/51)	4. Rock-Ola Shuffle Lane (12/49) 15.00 20.00 4. Rock-Ola Shuffle Jungle
1. Jumping Jacks 4	4. Silver Skates (Wm 2/53) 65.00 95.00 4. Singapore (Un 11/47). 10.00 20.00 4. Skill Pool (Got 8/52) 60.00 75.00	4. ChiCoin 6-Player DeLuxe (5/52) 65.00 105.00	(5/50)
4. Just 21 (Got 1/50) 15.00 25.00 4 4. K.C. Jones (Got 11/49) 10.00 20.00 6	4. Slugfest (Wm 3/52) 35.00 55.00 6. Snooks (Wm 6/51) 15.00 22.50	4. ChiCoin Match Bowler (6/52) 95.00 115.00 4. ChiCoin Bowl-A-Ball	(6/49) 15.00 20.00 4. United Shuffle Alley (9/49) 15.00 20.00
(Got 10/49) 10.00 20.00 4	4. South Pacific (Ge 2/50) 10.00 20.00 4. Spark Plugs (Wm 9/51) 20.00 45.00 4. Speedway (Wm 9/48). 10.00 20.00	(10/52) 95.00 125.00 4. ChiCoin Match	4. United Super Shuffle Alley (1/50) 20.00 30.00
4. King Pin (CC 12/51). 20.00 30.00 4 4. Knockout (Got 1/51). 15.00 25.00 4	4. Spot Bowler (Got 10/50) 15.00 30.00	Bowl-A-Ball (11/52) 100.00 150.00 4. ChiCoin 10th Frame Special (12/52) 195.00 250.00	4. United Double Shuffle Alley (2/50) 20.00 30.00 4. United Shuffle Alley
(Got 1/48) 10.00 20.00 4	4* Spot-Lite (B 1/52) 65.00 119.50 4. Sportsman (Ge 2/51) . 10.00 20.00 4. Sportsman (Wm 2/52) 30.00 35.00	4. ChiĈoin Name Bowler (1/53) 215.00 225.00	Express (3/50) 20.00 30.00 4. United Shuffle Slugger
	4. Springtime (Ge 3/52). 15.00 25.00 6. Stage Door Canteen (Got 11/45) 10.00 20.00	4. ChiCoin 10th Frame Double Score Bowler (3/53)	4. United 2-Player Express (6/50)
4. Lovely Lucy (Got 2/54) 225.00 255.00 6 4. Lucky Inning 4	6. Stardust (Un 5/48) 10.00 20.00 4. Stars (Un 6/52) 45.00 65.00	4. ChiCoin Crown Bowler (4/53)	4. United Twin Shuffle Alley (7/50) 25.00 35.00 4. United Rebound (8/50) 30.00 39.00
	4. Starlight (Wm 3/53) 65.00 105.00 4. Steeple Chase (Un 1/52) 35.00 65.00	4* ChiCoin Triple Score Bowler (6/53) 325.00 350.00	4. United 4-Player Re- bound (9/50) 35.00 55.00
(Got 6/50) 20.00 30.00 4 4. Magic (Ex 11/48) 10.00 20.00 6	4. Stop & Go (Ge 3/51) 15.00 25.00 6. Stormy (Wm 1/48) 10.00 20.00	4. ChiCoin Gold Cup (7/53)	4. United Twin Shuffle- cade (12/50) 35.00 55.00 4. United 5-Player (1/51) 45.00 65.00
4. Major League Baseball	4. Struggle Buggies (Wm 12/53) 125.00 185.00 4. Summertime (Un 9/48) 15.00 25.00	 ChiCoin High Speed Crown Bowler (7/53) 325.00 375.00 ChiCoin High Speed 	4. United 6-Player (2/51) 65.00 90.00 4* United DeLuxe
6. Manhattan (Un 2/48) 10.00 17.50 4	4. Sunny (Wm 12/47) . 10.00 20.00 4. Sunshine Park	Triple Score Bowler (8/53)	6-Player (10/51) 90.00 145.00 4* United 6-Player Super (3/52) 125.00 165.00
(Got 8/53) 155.00 175.00 4 4. Mardi Gras (Ge 5/48) 10.00 20.00	(B 12/52) 55.00 85.00 4. Super Hockey (CC 4/49) 10.00 20.00	4. ChiCoin Crown Bowler, Giant Pins (9/53) 300.00 350.00	4. United 4-Player Official (5/52)
4. Merry Widow 4	6. Swanee (Ex 1/49) 10.00 20.00 4. Sweepstakes (Wm 1/52) 75.00 95.00 4. Sweetheart (Wm 5/50) 20.00 35.00	 ChiCoin Advance Bowler (10/53) 350.00 395.00 ChiCoin King Bowler 	(7/52) 165.00 225.00 4* United 10th Frame
4. Mercury (Ge 3/50) 10.00 20.00 4. Mermaid (Got 6/51) . 25.00 39.00 1	4. Tahiti (CC 10/49) 10.00 20.00 1. Tahiti (Un 8/53) 245.00 325.00	(10/53)	Star (9/52) 165.00 265.00 4. United Manhattan 10th Frame (9/52) 210.00 275.00
4. Minstrel Man	4. Tampico (Un 6/49) 10.00 20.00 4. Telecard (Got 1/49) 10.00 20.00 4. Tennessee (Wm 2/48) 10.00 20.00	4. Exhibit Twin Rotation (5/52)	4. United 10th Frame Super (10/52) 175.00 225.00
4. Monterey (Un 5/48) 10.00 20.00 4 4. Moon Glow (Un 11/48) 10.00 20.00 4	4. Thing (CC 2/51) 15.00 35.00 4. Three Feathers 15.00 15.00 15.00	4. Genco Bowling League (11/49) 15.00 20.00 4. Genco Baseball (5/50) 15.00 20.00	4. United Manhattan (9/52)
4. Niagara (Got 12/51) 35.00 55.00 4. Nifty (Wm 12/50) 15.00 35.00 4	$(Ge 5/49) \dots 10.00 20.00$ 4. Three Four Five $(He 6/(1)) = 25.00 45.00$	4. Genco Shuffle Target (7/51) 15.00 20.00	4* United Clover (2/53). 275.00 325.00 4. United Liberty (2/53). 255.00 300.00 2* United Classic (6/53). 315.00 345.00
4. "9" Sisters (Wm 1/54) 150.00 175.00 4. Oasis (Ex 10/50) 10.00 20.00 4. Oklahoma (Un 5/49) 10.00 20.00	(Un 6/51) 25.00 45.00 4. Three Musketeers (Got 7/49) 15.00 25.00	4. Genco 8-Player Re- bound (9/51) 25.00 35.00	4* United Olympic (6/53) 299.00 325.00 4. United Royal (9/53) 350.00 400.00
4. Old Faithful	4. Thrill (CC 9/48) 10.00 20.00 4. Times Square	4. Gottlieb Bowlette 20.00 (3/50) 15.00 20.00 4. Keeney Pin Boy (11/49) 15.00 20.00	4* United Imperial (9/53) 375.00 410.00 4. United Chief Shuffle Alley (11/53) 400.00 450.00
4. Olympics (Wm 5/52) 45.00 65.00 4. One Two Three 4	(Wm ^{4/53}) 75.00 135.00 4. Touchdown (Un 1/52) 15.00 25.00	4. Keeney Ten Pins (1/50) 15.00 20.00 4. Keeney ABC (2/50) 15.00 20.00	Alley (11/53) 400.00 450.00 4. United Leader Shuffle Alley (11/53) 400.00 450.00
4. Palisades (Wm 7/53) . 100.00 135.00	4. Trade Winds (Ge 3/48) 10.00 20.00 6. Treasure Chest	4. Keeney Lucky Strike (4/50)	4. Universal Twin (1/50) 15.00 35.00 4. Universal Super Twin
	(Ex 12/47) 10.00 20.00 4. Trinidad (CC 3/48) 10.00 20.00 4. Trinida (CC 1/48) 10.00 20.00	4. Keeney King Pin (4/50) 20.00 30.00 4. Keeney Bowling Champ 20.00 20.00	(3/50)
4. Paratrooper (Wm 8/52) 25.00 35.00	4. Triple Action (Ge 1/48) 10.00 20.00 4. Triplets (Got 7/50) 15.00 25.00 4. TriScore (Ge 1/51) 10.00 20.00	(4/50) 20.00 30.00 4. Keeney Duck Pins (6/50)	(10/50) 30.00 40.00 4. Universal High Score (10/50) 30.00 40.00
4. Pin Bowler (CC 6/50) 10.00 20.00		(6/50) 20.00 30.00	(10/00)

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The Cash	Box Page
4. Universal Bowlomatic	4. Williams Bowler
(3/51) 30.00 40.0 4. Williams Twin Shuffle	0 (9 ¹ / ₂ ') (3/50) 25.00 30.00 4. Williams Double
(12/49)	0 Header (7/50) 20.00 30.00 4. Williams 5-Player
4. Williams Twin Sbuffle (9 ¹ / ₂ ') (2/50) 20.00 30.0	
	PRICE LISTIN
ARCADI	EQUIPMENT
TILLIII CONTRACT	
4. ABT 6 Gun Rifle Range 450.00 650.0	
4. Boomerang 25.00 45.0 4. Bally Big Inning 79.50 150.0	
4. Bally Bowler 20.00 30.0	0 4. Keeney Texas Leaguer 25.00 50.00
4. Bally Convoy 49.50 89.5 4. Bally Defender 59.50 125.0	
6. Bally Eagle Eye 39.50 49.5	0 4. Mills Panoram 95.00 250.00
4. Bally Heavy Hitter 35.00 45.0 4. Bally King Pin 20.00 35.0	
6. Bally Lucky Strike 25.00 40.0	0 Panoram Peek 10.00 29.50
4. Bally Rapid Fire 95.00 125.0 6. Bally Sky Battle 39.50 85.0	
6. Bally Torpedo 49.50 85.0	
4. Bally Undersea Raider 125.00 150.0	0 4. Mutos. Fly. Saucers 100.00 175.00
6. Bank Ball 35.00 45.0 4. Champion Hockey 35.00 55.0	
4. ChiCoin Basketball	(late) 425.00 650.00
Champ	
4. ChiCoin Goalee 95.00 119.5	0 4. Mutos. Voice-O-Graph
4. ChiCoin Hockey 55.00 75.0 4. Chi Midget Skee 50.00 65.0	
4. ChiCoin Pistol 59.00 99.5	0 4. QT Pool Table 65.00 85.00
6. ChiCoin Roll-A-Score 29.50 75.0 4. Edelco Pool Table 20.00 75.0	
4. Evans Bat-A-Score 160.00 275.0	0 4. Rockola World Series. 20.00 40.00
4. Evans Bola-Score 79.50 89.5 4. Evans Ski Roll 35.00 95.0	
4. Evans Super Bomber. 100.00 210.0	0 4. Scientific Batting Pr 45.00 95.00
4. Evans Play Ball 65.00 75.0	
4. Evans Ten Strike '46 20.00 40.0 4. Evans Tommy Gun 39.50 95.0	4 S. J. Cliller S. (050 110.00
4* Exhibit Dale Gun 50.00 94.5	4. Seeburg Shoot the Chute 49.50 95.00
4* Exhibit Gun Patrol 125.00 195.0	4. Set Shot Basketball 200.00 250.00
4. Exhibit Jet Gun 149.50 195.0	0 4. Un. Team Hockey 30.00 85.00
2* Exhibit Space Gun 150.00 195.0	1.4 Western Baseball ² 40 95.00 125.00
4. Exhibit Pony Express. 85.00 135.0 4. Exhibit Silver Bullets. 79.50 135.0	4. Wilcox-Gay Recordio . 40.00 75.00
4. Exhibit Silver Bullets. 79.50 135.0 4. Exhibit Six Shooter 99.50 145.0	4. Williams All Stars 55.00. 75.00
4. Exhibit Vitalizer 45.00 75.0	4. Williams Box Score 59.50 75.00
6. Groetchen Met. Typer. 79.50 149.5	4. Williams Star Series 75.00 139.00
4. Genco Sky Gunner 195.00 295.0	⁰ Series 100.00 250.00
4. Genco Silver Chest 250.00 275.0	i. Williams Quaterback . 20.00 00.00
6. Irish Poker 50.00 65.0 4. Jack Rabbit 50.00 99.5	1. W Infumo I Children
4. Jungle Joe 49.50 69.5	
CONFIDENTIAL	PRICE LIST .

"THE CONFIDENT



CIGARETTE MACHINES

4. Automatic "Smokeshop"					
(9 Col., 486 Cap.)	\$125.00	\$239.50			
4. Du Grenier (Mod. A-7)	85.00	115.00			
4. Du Grenier (Mod. A-9)	60.00	95.00			
4. Du Grenier (Mod.AC-7)	85.00	125.00			
4. Du Grenier (Mod.AC-9)	87.50	129.50			
4. Du Grenier (Mod. E-7)	75.00	150.00			

4. Du Grenier (Mod. ES9)	85.00	135.00
4. Du Grenier (Mod. E-9)	85.00	149.50
4. Du Grenier (Mod.ES-11)	85.00	165.00
4. Du Grenier "W" (9 col.)	70.00	95.00
4. Du Grenier "S" (7 col.)	65.00	75.00
4. Du Grenier Champion		
(9 col.)	20.00	75.00
4. Du Grenier Champion		
(11 col.)	49.50	115.00

4. Eastern Electric C-8	85.00-	125.00
4. Electro (8 col.)	100.00	175.00
4. Electro (10 col.)	195.00	250.00
4. Kenney "A"	100.00	135.00
4. Lehigh PX (Elec. 8 col.)	65.00	125.00
4. Lehigh PX (10 col.)	65.00	125.00
4. Lehigh King Size	75.00	125.00
4. National 7-50 7 col	60.00	110.00
4. National 9-50 9 col	65.00	125.00
4. National 9-30 9 col	65.00	115.00
4. National 9-A 9 col.	85.00	119.50
4. Nat. 9-ML Wheatwood	135.00	175.00
4. National Electric	60.00	115.00
4, Rowe Imperial (6 col.)	45.00	65.00
4. Rowe Imperial (8 col.)	45.00	65.00
4. Rowe Royal (6 col.)	65.00	85.00
4. Rowe Royal (8 col.)	75.00	95.00
4. Rowe Royal (10 col.)	85.00	110.00
4. Rowe President (8 col.)	65.00	95.00
4. Rowe President (10 col.)	95.00	125.00
4. Rowe Crusader (10 col.)	75.00	155.00
4. Rowe Electric Diplomat	65.00	85.00
4. Uneeda "A" (6 col.)	35.00	55.00
4. Uneeda "A" (8 col.) 4. Uneeda "A" (9 col.)	30.00	55.00
	35.00	55.00
	35.00	65.0 0
4. Uneeda "E" (8 col.)	35.00	75.00
4. Uneeda "E" (9 col.)	45.00	70.00
4. Uneeda "E" (12 col.) .	35.00	65.00
4. Uneeda "E" (15 col.)	35.00	65.00-
4. Uneeda 500 (7 col.)	65. 00	95.00
4. Uneeda 500 (9 col.)	95.00	110.00
4. Uneeda 500 (15 col.)	50. 00	65.00
4. Uneeda Monarch		
(8 col.)	25.00	50.00
4. Uneeda Monarch		
(10 col.)	45.00	65.00
4. Uneeda Monarch (12 col.)	85.00	129.50
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TAL PRICE

53

CANDY MACHINES

4. Mills (5 col., 70 cap.)\$ 10.00 \$ 20.00				
4. Stoner (Mod. 102, 6 col., 102 cap.) 60.00 85.00				
4. Stoner (Mod. 120, 6 col., 120 cap.) 65.00 115.00				
4. Stoner (Senior, 8 col., 160 cap.) 95.00 149.50				
4. Stoner (Mod. 80, 4 col., 180 cap.) 50.00 75.00				
4. Stoner (Mod. 120, 5 col.) 69.00 95.00				
4. Stoner (Mod. 120, Sn., 7 col.)				
4. Stoner DeLuxe Theatre (8 col., 160 cap.) 139.50 200.00				
4. Stoner DeLuxe Theatre (16 col., 320 cap.) 175.00 300.00				
4. Martin's "Little Candy Store" 8 col. 160 cap.) 115.00 119.50				
4. Coan "U-Select-It" (74 cap.) 15.00 22.50				
HOT COFFEE				

- 4. Bert Mills Coffee Bar, 200 cups 125.00 175.00

May 8, 1954

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4.	Bert Mills Coffee Bar, 600 cups	150.00	275.00
4.	Bert Mills Coffee Bar, 500 cups	300.00	400.00
4.	Chef-Way, Model 100, cap. 400-600	450.00	550.00
4.	Hot-O-Mat Comb. Hot Coffee-Choc., 600 cups	200.00 -	250.00
4.	U-Slect-It Hot Coffee, 600 cups	350.00	425.00

CARBONATED DRINK

4. Drink-O-Mat, single
flavor, 5c, 1000 cups \$100.00 \$200.00
4. Drink-O-Mat, 3 flavor,
5c, 1000 cups 200.00 275.00
4. Drink-O-Mat, 4 flavor,
5č, 1000 cups 250.00 300.00
4. Lyons # 1400, single
• flavor, 5c 200.90 225.00
4. Lyons # 1400-2F 400.00 450.00
4. Lyons Model 500, 5c
single 150.00 250.00
4. Mills, Automatic Foun-
tain, 400 cups 100.00 125.00
4. Mills, Automatic Foun-
tain, 400 cups, with-
out changemaker 60.00 75.00
4. Soda Shoppe
4. Spacarb 3 Unit 5c, 1000
cups
4. Spacarb 4 Unit 5c, 1000 cups 500.00 550.00
4. Super Vend 3 flavor, 600
cup A-1 285.00 350.00
4. Super Vend 3 flavor,
600 Cup A-2 350.00 400.00

NON-CARBONATED DRINK

4. Refres	homat,	5c,	10c		
300	cups .	• • • •	• • • • •	\$100.00	\$200.00

CAN DRINK

- 4. Juice-Bar, 6 sel., 600
- cans\$275.00 \$350.00 4. Refresher, 3 sel., 300

can cap 300.00 400.00

ICE CREAM VENDORS

- 4. Belvend Ice Cream Bar
 - Machine with National 10c & 25c coin
 - changer\$350.00 \$395.00
 - 4. Vendo "Dairy-Vend" 203 Bar Capacity 200.00 300.00
 - 4. Rowe "Ice Cream Vendor" (Ice Cream Sandwiches
 - or "Pops"), 200 cap. 300.00 425.00

THIS WEEK'S MOST ACTIVE USED MACHINES

PHONOGRAPHS

Contraction of the second	
AMI Model A	139.50- 195.00
AMI Model B	215.00-269.00
AMI Model C	249.50- 300.00
AMI Model D-40	350.00- 405.00
AMI Model D-80	
Seeburg 146M	
Seeburg 147S	
Seeburg 147M	
Seeburg 148 ML	
Seeburg M-100A	
Wurlitzer 1015	
Wurlitzer 1100	350.00 050.00

	PINBALLS		
	Atlantic City (B 5/52)	145.00-	175.0
i	Beach Club (B 2/53)		
	Beauty (B 11/52)	259.00-	360.0
	Bright Lights (B 5/51).		
	Bright Spot (B 11/51).		
	Coney Island (B 9/51)		
	Dude Ranch (B 9/53)		
	Frolics (B 10/52)		

Wurlitzer 1250 Wurlitzer 1400 Wurlitzer 3020

239.50- 275.00 395.00- 495.00	Palm Beacb (B 7/52) 159.00- 225.00 Palm Springs (B 11/53) 425.00- 495.00	United 10th Frame Super (10/52) 175.00- 225.00
9.00- 19.50	Spot-Lite (B 1/52) 65.00- 119.50	United Cascade (2/53) . 255.00- 285.00
	Yacht Club (B 6/53) 215.00- 295.00	United Clover (2/53) 275.00- 325.00
	CHILERIES AND DEDOUDDO	United Olympic (6/53) . 299.00- 325.00
	SHUFFLES AND REBOUNDS	United Classic (6/53) 315.00. 345.00
. 145.00- 175.00	ChiCoin Triple Score	United Imperial (9/53) .375.00- 410.00
340.00- 395.00	Bowler (6/53) 325.00- 350.00	ADCADE FOUIDMENT
259.00- 360.00	United DeLuxe 6-Player	ARCADE EQUIPMENT
61) 65.00- 95.00	(10/51) 90.00- 145.00	Exhibit Dale Gun 50.00- 94.50
61) 85.00- 125.00	United 6-Player Super	Exhibit Jet Gun 149.50- 195.00
1) . 75.00- 125.00	(3/52) 125.00- 165.00	Exhibit Space Gun 150.00- 195.00
350.00- 425.00	United 10th Frame Star	Williams Super World
160.00- 219.00	(9/52) 165.00- 265.00	Series 100.00- 250.00
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ManufacturersNewEquipment

CONFIDENT.

Products listed here are currently in production. Prices are manufacturers' linprices, F. O. B. factory.

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A.B.T. MFG. CORP.

AMI, INCORPORATED

AMI "E"-40 Phonograph\$	795.00
AMI "E"-80 Phonograph	925.00
AMI "E"-120 Phonograph	1,050.00
W-80 5-10-25c Wall Box	89.50
W-120 5-10-25c Wall Box	99.00
HS-80 Hideaway	775.00
HS-120 Hideaway	.875.00
AMIVOX Speaker	27.50

АИТО-РНОТО СО.

Auto-Photo \$2,545.00

BALLY MFG. CO.

Champion Bowler (A) 10c a play\$	755.00
(B) 10c a play—3 plays, 25c	775.00
Victory Bowler (A) 10c a play	710.00
(B) 10c a play, 3 plays-25c	730.00
The Champion (Mech. Horse) 1 Surf-Club	,065.00 73 5.00

CHICAGO COIN

Star Lite Bowler, Single Chute \$	665.00
Star Lite Bowler, Double Chute	685.00
Crise Cross Bowler	665.00
'Round The World Trainer	1,185.00
Super Frame Bowler, Double	
Chute	655.0 0
Super Frame Bowler, Single	
Chute	630.0 0
6 Player Home Run	579.50

H. C. EVANS & CO.

Holiday	(Model	4045)) 1	00	AT 050 00
Selec. Jubilee	45 rpm (Model	278)	40	Selec	\$1,050.00
	PM				

EXHIBIT SUPPLY

Big Bronco\$	997.50
El Toro The Bull	997.50
Ferdy The Bull	725.00
Roy Rogers' Trigger	1,047.50
Rudolph The Red Nosed	
Reindeer	725.00
Rudolph The Red Nosed	
Reinder With Music	775.00
Pete The Rabbit	725.00
Pete The Rabbit With Music	775.00
Twin Pete The Rabbit	725.00
Rawhide	725.00
Space Patrol	1,047.50
	1.047.50
Vacumatic Card Vendor	195.00

GENCO MFG. & SALES CO.

Shuffle Pool\$	675.00
Match Pool	685.00
Two Player Basketball	525.00
DeLuxe Two Player Basket-	
ball With Match Play	550.00
Super Two Player Basket-	
ball With Match Play	
and Replay	560.00
and here and	

D. GOTTLIEB & CO.

Jockey	Club																	\$	364.50
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INTERNATIONAL MUTO. CORP.

Photo	mat '53			2,150.00
3-D A	rt Parade,	10-show	model	495.00
3-D A	rt Parade.	6-show	model	395.00

J. H. KEENEY & CO., INC.

Electric Cigarette Vendor\$	284.50
Coin Changer Model	304.50
Diamond Bowler	675.00

ARVEL MFG. CO.	
(New Model) Shuffle-Score Overhead Scoreboard \$ 139,50 Wall Type Scoreboards for	
Shuffleboards	
ETEOR MACHINE CORP.	
Hook-n'-Ladder \$ 715.50 Black Beauty 756.00 Pony Team 585.00 Flying Saucer 715.50 Hot Rod Racer 715.50 Pony Boy 517.50 Rocket 715.50 Tung-Go (Grip Scale) 149.50	
& T. SALES CO., INC.	
Zig-Zag (Counter Game)\$ 79.50	
TEWAY MFG. CO., INC.	
"3 Dimensional Theatre" \$ 395.00 "3 D Kiddie Theatre" 395.00	
OCK-OLA MFG. CORP.	
Model 1436 "Fireball" 78 RPM Model 1438 "Comet Fireball" Phono, 120 Selections, 45 RPM Only Model 1440 "Comet Fireball" Playmaster 120 Selections 45 RPM Only. Model 1546 "Comet Fireball" Chrome Wall Box, 120 Selections Model 1608 "Tone-O-Lier" 8" Chandelier Speaker Model 1601 "Tonette" 8" Wall Speaker with Vol. Control & Transformer Blonde or Mahog. Model 1906, Remote Volume Control	
P. SEEBURG CORP. HF-100-G	
3W-1 Wall-O-Matic "100" MRVC-1 Master Remote Volume Control CVS4-8-8" Wall Speaker Ivory	
(Teardrop)	ſ
CVS7-12—12" Recessed Speaker PS6-1Z Power Supply	

CVS7-12—12" Recessed Špeaker PS6-1Z Power Supply ARA1-L6 Auxiliary Remote Amplifier AVC-1 Automatic Volume Compensator Unit Ray-O-Lite "Coon Hunt"

UNITED MFG. CO.

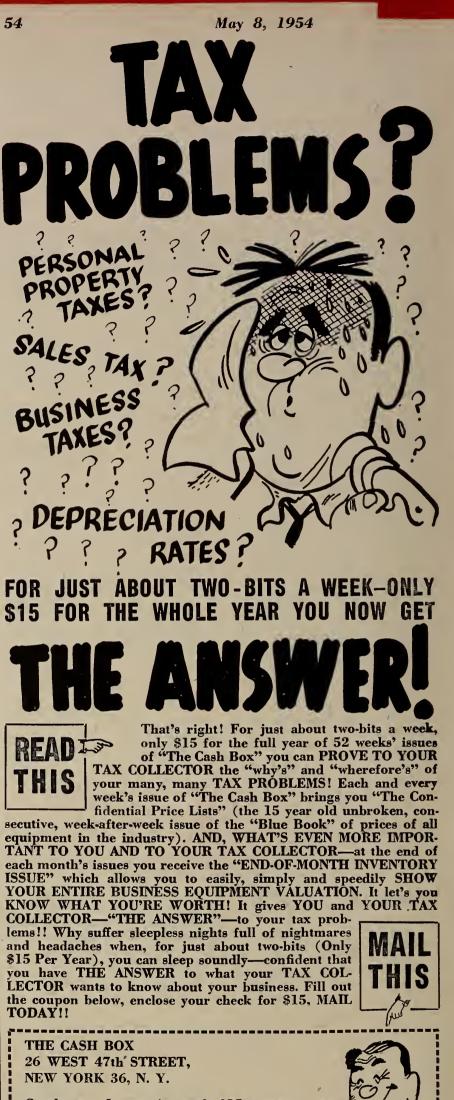
Mexico \$	725.00
Team Shuffle Alley	695.00
DeLuxe Team Shuffle Alley.	715.00
League Shuffle Alley	670.00

WILLIAMS MFG. CO.

Special DeLuxe Baseball \$	537.50
Super Star Baseball	574.50
Super Pennant Baseball	589.50
Major League Baseball	640.00
Dealer "21"	364.50

THE RUDOLPH WURLITZER CO.

Model "1700" Phonograph	\ \
Model "1600-A" Phonograph.	1
Model "1650-A" Phonograph	1
Model "1500-A" Phonograph	1
Model "1600" Phonograph	5
Model "1650" Phonograph	E
Model 5112-12" Concealed	122
Speaker Hi-Fi	1 2 0
Model 5112-8" Wall Speaker	No Lis uthorized
Hi-Fi	ed
Model 5205 5c-10c-25c Wall	for
Box 3 Wire (104 Selections)	77
Model 5206 5c-10c-25c Wall	P
Box 4 Wire (48 Selections)	6
Model 4851 5e-10c-25c Wall Box	lic
	rice r Publication
(48 Selections)	12
Model 5204 5c-10c-25c Wall Box	-
(104 Selections)	1
Model 5100 8" Speaker	1
Model 5110 12" DeLuxe Speaker	/



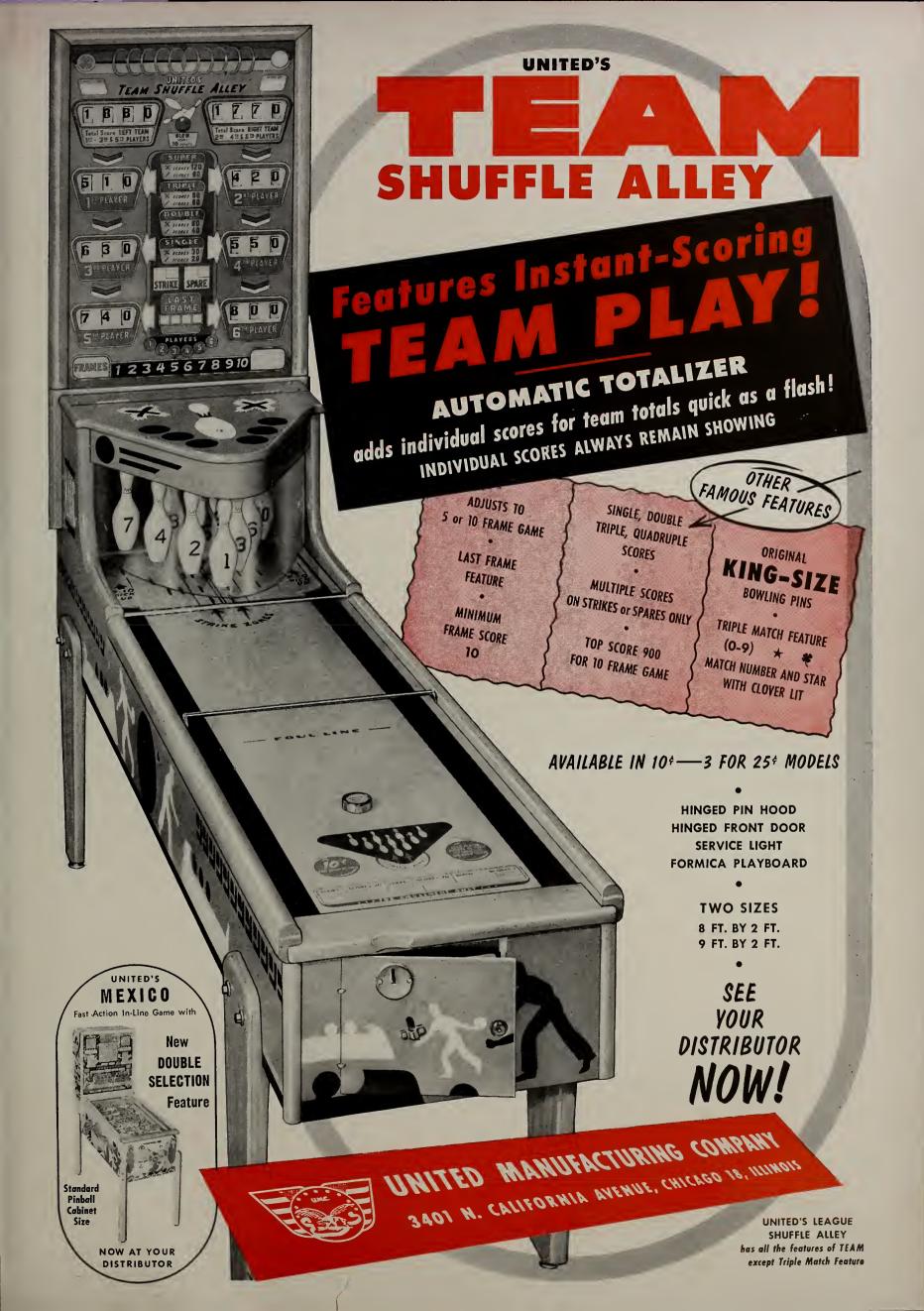
Gentlemen: It sure is worth \$15 a year to get straightened out with my Tax Collector. Enclosed find my check for \$15. Start sending me "The Cash Box" immediately.

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peaker / Individual's Name





Bally Manufacturing Company, 2640 Belmont Ave., Chicago 18, Illinois