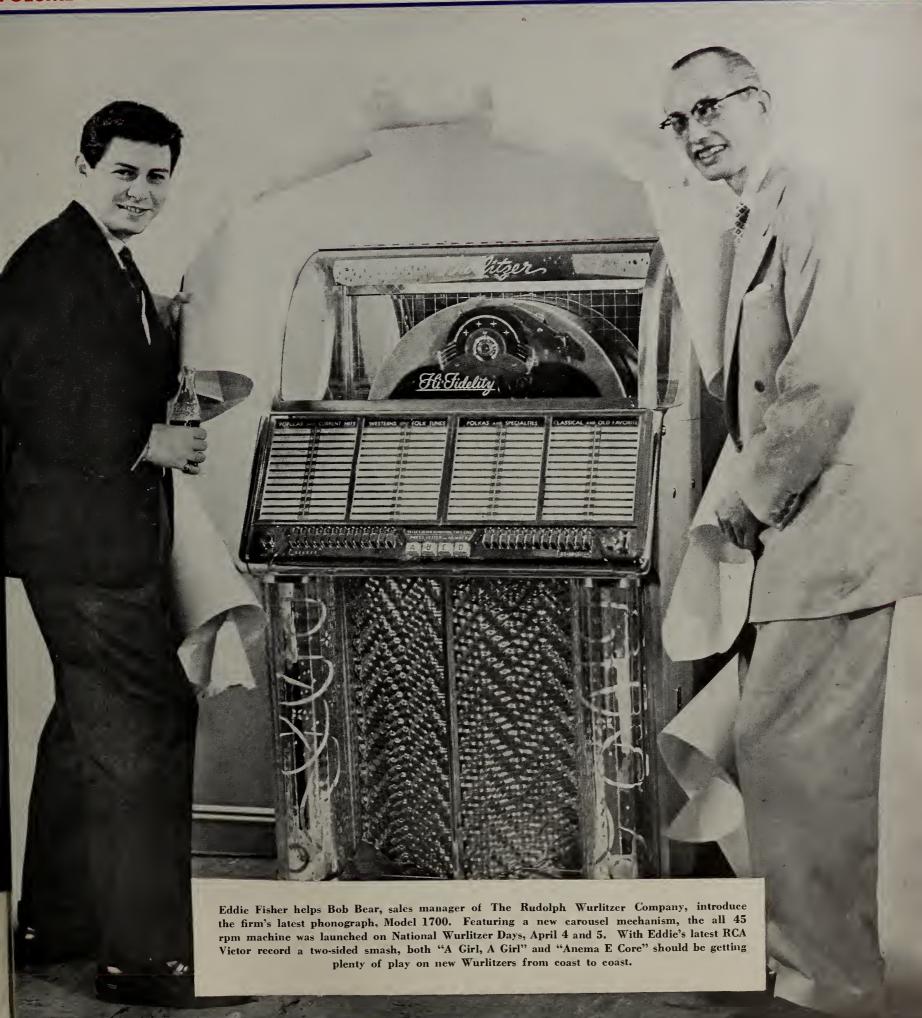


OLUME XV

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NUMBER 29







FOUNDED BY BILL GERSH

April 10, 1954

Publishers BILL GERSH JOE ORLECK

The Cash Box Publishing Co., Inc.

26 West 47th Street, New York 36, N. Y. (All Phones: JUdson 6-2640) JOE ORLECK

CHICAGO OFFICE 32 West Randolph St., Chicago 1, 111. (All Phones: DEarborn 2-0045) BILL GERSH Karyl Long

LOS ANGELES OFFICE

6363 Wilshire Blvd., Los Angeles, Cal. (Phone: WEbster 1-1121) CARL TAFT

NASHVILLE OFFICE 417 Broadway, Nashville, Tenn. (Phone: NAshville 5-7031) CHARLIE LAMB

LONDON OFFICE 17 Hilltop, London, N.W., England MARCEL STELLMAN

EXECUTIVE STAFF

EXECUTIVE STAFF JOE ORLECK, Advertising Director BOB AUSTIN, General Mgr., Music Depu SID PARNES, Editor-In-Chief NORMAN ORLECK, Associate Editor MARTY OSTROW, Associate Editor IRA HOWARD, Associate Editor A. ARTESE, Office Manager A. FORMAN, Circulation POPSIE, Staff Photographer BRUNO DUTKOWSKY, Art Director

Volume XV

Number 29

Music Editorial

"The Cash Box" Proposes: A RECORD NDUSTRY CONVENTIO

The Cash Box

Now that the MOA Convention is over and has proved to be so stimulating and advantageous for the entire music industry, it is unfortunate that all we have to look forward to is the NAMM Convention in July.

Year after year now, the NAMM meeting has proved to be a greater and greater disappointment. The record industry finds itself completely swamped by TV sets, pianos and all the other musical instruments in which the retailer is interested. Record exhibits are relegated to a small corner of the area, usually on a floor which doesn't even get the traffic which other exhibits get.

It has come to such a point that most record firms no longer even plan to exhibit at the NAMM Convention.

Unfortunately, having no convention at all is not the answer, for if the MOA convention proves anything, it is that a trade meeting conducted along intelligent lines is beneficial to the whole industry.

The MOA convention, however, covers only one part of the industry-that dealing with the juke box operators. And as important as that is to the music trade, an additional convention is necessary which would deal with all of the problems pertaining to record and music matters.

Which brings us to the point we want to make:

The record industry is a grown up industry. It now has an organization of its own.

It's about time therefore that it had a convention of its own.

For several years now. after each NAMM convention, there have been wailing complaints about how bad it was and that something ought to be done about it. Well the time to do something is before the NAMM convention not after it.

Let's plan right now to have an exclusive record convention.

There is only one agency which can organize such a convention and that is the RIAA.

We herewith call upon the board of directors of the RIAA and its executive secretary to perform a function which is clearly within their scope and one which the entire industry is looking forward to. These are the men who have the authority and power to arrange a record convention. They owe it to the industry which they represent to do so.

For between the yearly MOA Convention early in the year and a separate record convention in the late summer or early fall, the industry would be completely covered from the point of view of contact. Between these two conventions, record men would be able to cover all facets of their industry, i. e., the juke box operators, disk jockeys, and distributors.

It is imperative that instead of talking about how awful the NAMM Convention is for us, we do something about organizing a convention devoted exclusively to the record industry.

Now is the time to do it.

ADVERTISING RATES on request. All advertising closes Friday at 12 Noon preceding week of issue. Advertisements subject to approval of publishers.

SUBSCRIPTION RATES \$15 per year anywhere in the U.S.A. Special listing for jobbers and distributors at \$48 per year includes 40 word classified advertisement each week for an entire year (52 weeks) plus the full year's subscription free of charge. Airmail, First Class, as well as Special Delivery subscription rates on re-quest. Subscription rates for all foreign countries on request.

quest. Subscription rates for all foreign countries on request. THE CASH BOX covers the coin operated machines industry, and all allied to this industry throughout the United States and all over the world. The Cash Box is on hand at various American consular offices throughout the world. This coverage includes operators, jobbers, distributors and manufacturers and all allied to:--automatic coin operated music equipment; auto-matic coin operated vending and service machines: as well as coin operated amusement equipment; in all divisions. The music and record fields, recording artists, publishers of music, disc jockeys, radio sta-tions, and all others identified with, or allied to, the music machines industry are completely covered. Manu-facturers and distributors of various merchandise, parts, supplies, components and all materials used in the vend-ing, music and amusement fields are covered by The Cash Box. Banks, finarce firms, loan organizations and other financial institutions. expressly interested in the financing of coin operated machines of all types, are covered.

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"It's What's in THE CASH BOX That Counts"

THIS IS THE LANZA THAT SOLD RECORDS BY THE MILLION...!

here is the greatest commercial record he's ever made!

MARIO

IL ANZA I'LL WALK WITH GOD and BELOVED



with orchestra and chorus under the direction of Constantine Callinicos

10/49-4216

Page 6

April 10, 1954



"It's What's in THE CASH BOX That Counts"

NY

SMITH

BROTHERS

The Cash Box, Music

"



THE SMITH BROTHERS

Backed with

"THESE ARE THE THINGS I LOVE"

An Unusual Twist To A Standard Favorite!

78 rpm cat. no. X-0009 • 45 rpm cat. no. 4X-0009

STILL GOING STRONG!

"MELANCHOLY ME" "IT WAS WORTH IT"

SMITH BROTHERS

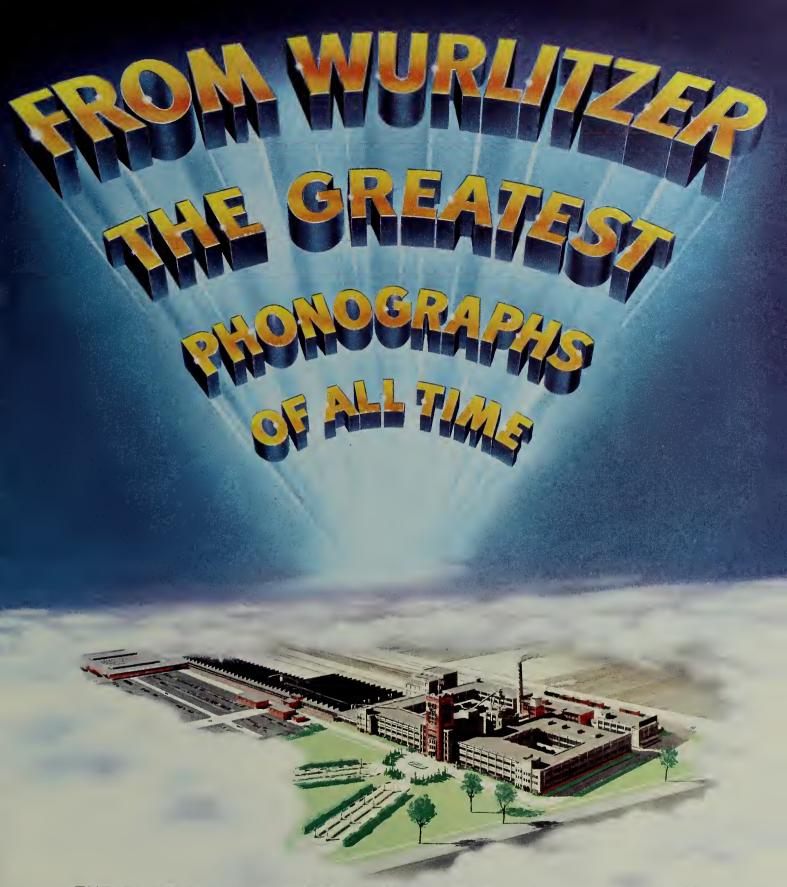
78 rpm cat. no. X-0003 • 45 rpm cat. no. 4X-0003

A. PRODUCT OF RADIO Corporation of America



MARKS THE HITS

THE BIGGEST S THE YEAR U IS HERE



THE RUDOLPH WURLITZER COMPANY, NORTH TONAWANDA, N. Y.

THE urlitzer 1700

featuring the Amazing New CAROUSEL RECORD CHANGER

Wurlitzer's scientifically new 104-selection, straight 45 RPM play Model 1700 simultaneously introduces a brace of new developments that make it far and away the most phenomenal phonograph of all time.

The 1700 strikes a new high in styled-in eye appeal — and it's eye appeal that sparks the *start* of phonograph play.

The 1700HF introduces the most vivid version of High Fidelity music yet offered on a commercial phonograph—and it is ear appeal that promotes continuous play.

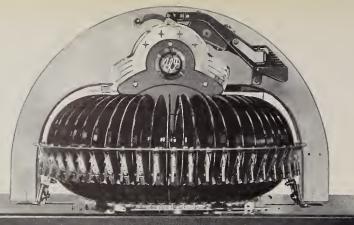
But that's only the half of it. This new Wurlitzer introduces the most exciting advancement in simplified record handling in history . . . the revolutionary Wurlitzer CAROUSEL Record Changer. People will pay just to watch its fascinating action. Operators will find its foolproof features a tremendous contribution to profits.

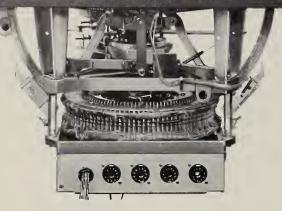
And, finally, the Wurlitzer 1700HF with limed-walnut cabinet is not only masterfully designed to be the center of all eyes in any location but engineered for earning power. Look at it! Listen to it! You'll vote it the greatest Wurlitzer of all time. BREATH-TAKING Hi-Fidelity SOUND

> TAKES THE MASK OFF THE MUSIC

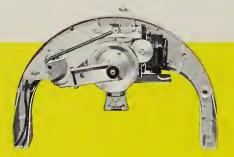


Model 1700 HF





Here's how it works



Semi-circular arch casting houses turntable motor, serves as a mount for tone arm and actuating mechanism. Turntable is flywheel balanced to assure accurate RPM.



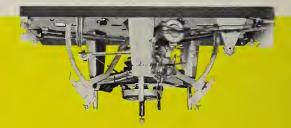
EACH RECORD HAS ITS OWN PLAY-METER REGISTERING UP TO 60 PLAYS

THE SENSATIONAL NEW

CAROUSEL RECORD CHANGER

Simplest Changer Ever Offered on a Multi-Selection Phonograph

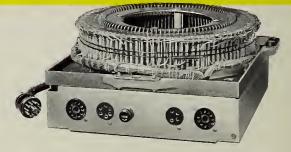
The Carousel Record Changer utilizes one tone arm, one needle and one turntable direction, yet it plays both sides of 52 seven-inch 45 RPM records! Records are not turned over, not picked up by any clamping device. They are gently raised by one of two arms mounted on either side of the circular record holder . . . engaged by a self-centering metal chuck, secured into position by three metal fingers and played vertically. Record-now-playing indicator rises from slot in chassis shelf either side of record player. The turntable is driven by a combination of belt and gears for noiseless operation. The needle is brushed before and after each record is played. The entire mechanism is easily removable and will stand unsupported on its base for adjustment or service. Composed of four major assemblies, the Carousel Changer may be easily disassembled as illustrated here.



The record lift mechanism is located directly below the record carrier. Consisting of a single cam and two clutches, which operate the record lifting arms and the tone arm position, this mechanism is actuated by a single reverse rotation direct current motor.



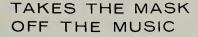
Carousel record carrier always revolves clockwise. Each of 52 sections holds a record and has its own Playmeter. Entire carrier mounts on the largest star wheel ever used on a juke box assuring accurate selection. Record holding device has disengagement switch enabling serviceman to shut off current and operating parts. The Carousel then free-wheels for loading or record changing.



Suspended horizontally below the record lift mechanism is the selector drum and junction box. This selector unit completes the simplest mechanism ever offered on a multiselection phonograph.

WURLITZER'S Hi-Fidelity SOUND SYSTEM OFFERS MORE SPEAKER CAPACITY

than any other coin operated phonograph



Wurlitzer's High Fidelity Sound System incorporates twin speakers, a 15-inch bass Woofer and a 6-inch treble Tweeter — more speaker capacity than you'll find on any other juke box. Coupled with a low inertia tone arm, Wurlitzer's exclusive Zenith Cobra stylus and a built-in volume level control, it comprises the finest sound system in the industry. A system that literally removes the mask from the great range of overtones and subharmonies hitherto inaudible on ordinary phonographs. The delicacy of the flutes and French horns, the brilliance of the brass choir, the full impact of the percussion instruments are reproduced with live performance realism diffused all over the location — and not as a sound beam emanating straight ahead of the speaker. A terrific play promoter!

Available without High Fidelity as Model 1700 at slightly lower cost in dark walnut finish.



15-INCH WOOFER



6-INCH TWEETER



NEW, IMPROVED DYNATONE AMPLIFIER

Wurlitzer's famed Dynatone amplifier has been further improved to incorporate full High Fidelity output. It includes a built-in automatic volume level control, assuring desired sound level from all records.



SINGLE LOW INERTIA TONE ARM FEATURES ZENITH COBRA STYLUS

Still Wurlitzer's alone — one of the greatest contributions ever made to minimize surface noise and increase tonal brilliance. Gives you at least 1000 more plays per record without impaired fidelity plus many thousands more plays per stylus.

NEW COLOR-STYLED, EASY-VISION SELECTOR PANEL MAKES TUNE PICKING ERROR-PROOF – PROGRAMMING SIMPLE



POPULAR AND CURRENT HITS

Sparkling white letter buttons are capped with Lucite which provides a halo of light for easy reading in darkened locations, plus absolute protection against wear. Illuminated instruction panel.



Twin banks of 13 red buttons have lighted numbered portholes directly above them—each port clearly identifies the number button with the tune number on the program panel.



000000000

POLKAS AND SPECIALTIES

Right side of panel features coin entry panel with a recessed lighted 25-10-5c play plus large indented metal push button for rejecting bent or faulty coins.



Left side of panel features large concave metal reset push button which permits cancellation of letter or numeral selection made prior to the completion of the letter-number combination.

The Wurlitzer Models 1700HF and 1700 program selectors consist of four panels, each offering 26 tunes. Patron selects by pushing one letter and one number. No errors are possible.

NESTER

ASSICAL AND OLD FAVORITES

BCD

The selector panel is ideally positioned for easy reading and playing by people of all ages. It can be programmed into eight classifications to please every musical taste.

Program slip changing is easy. Frames holding 26 slips lift out in units. Top and bottom tune on each record are contained on a single line of the program holder. Each strip is held firmly in place — no light leaks.

MODEL 1700HF CONTINUES WURLITZER'S LONG ESTABLISHED LEADERSHIP IN OPERATOR SERVICE ACCESSIBILITY

The Wurlitzer 1700 series continues Wurlitzer's leadership in making service easy for the operator. The AstraDome lifts up and is secured by a fall support. Record slip replacement is fast and easy. Cabinet is accessible through two removable rear panels and the removable front section of the record changer shelf. Entire top casting lifts out by simply removing four screws and loosening two flexible cables. Remove one "C" washer and the entire record carrier lifts out for service. Wurlitzer's new Quick-As-A-Flash replacement units save time and time is money for the operator.



NEW STREAMLINED COIN EQUIPMENT COMBINES SLUG REJECTOR WITH COIN REGISTER

Customers can insert coin of any denomination and make selections *after* the coin is inserted.

Eliminates requests for refunds from patrons. Adjustable to 10-cent play, 3 for 25c, and other combinations.



MODEL 1700 SPECIFICATIONS

DIMENSIONS: Height, 55 1/2"; Width, 31 7/8"; Depth, 27 1/2"; Weight, 308 lbs. Packed for shipment, 372 lbs. approx.

COIN EQUIPMENT: Single coin entry 5-10-25c. Threein-one magnetic slug rejector. New simplified coin register mechanism. On-off automatic coin return.

RECORD CHANGER: Provides 104 selections from 52 seven-inch 45 RPM records. Playmeter included.

SOUND SYSTEM: New Model 524 amplifier includes pre-amp, volume, dual tone, fader and automatic level controls. Available with Hi-Fi.

TONE ARM: Single, low pressure tone arm with Zenith Cobra Cartridge. Plays both record sides.

WATTAGE: Complete Phonograph, 285. Standby, 120 watts.

LIGHTING: Four 20-watt fluorescents.

NUMBER OF SELECTIONS: 104.

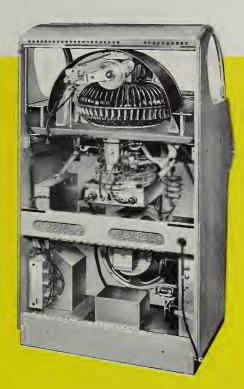
TYPE OF RECORD PLAYED: 45 RPM.

CABINET FINISH: Limed or Dark Walnut.

REMOTE: New 104-selection wall box, Model 5205, available. Any Wurlitzer 3 or 4wire 24 or 48-selection wall box is usable with adapter.

AUXILIARY SPEAKERS: Will use any present Wurlitzer Speaker.

TUBE COMPLEMENT: 1 type 5U4G, 1 type 6J5, 2 type 6L6G, 1 type 6SN7/GT, 2 type 6SJ7, 1 type 12AU7, 1 type 12AX7.



Smartly Restyled for the smaller location

LOW PRICE ASSURES HIGHEST RETURN PER DOLLAR INVESTED OF ANY AUTOMATIC PHONOGRAPH

urlitzer 1600A

48 SELECTIONS ALL 45 RPM PLAY

featuring WURLITZER Hi-Fidelity SOUND



TAKES THE MASK OFF THE MUSIC Here is Wurlitzer's 1954 version of its famed 48-selection phonograph. Immensely popular in the smaller location field, these phonographs are completely restyled for greater eye-appeal and now, for the first time, offer Wurlitzer's sensational High Fidelity Sound that *takes the mask* off the music!

There is a new iridescent red metal record changer compartment background . . . a new anodized aluminum frame on the AstraDome with matching aluminum trim , . . new grey chassis shelf harmonizing with the grey Hammerloid finish on the record stack cover and an eyearresting new valance carrying the name Wurlitzer with surrounding decorations of a musical motif.

The Rigidized metal grille is protected by three chrome bars and flanked by pebbled Plexiglas pilasters with colorful musical decorations. The base is black Textileather, scuff-proof, stain-proof, impervious to detergent floor-washing solutions.

Available with High Fidelity in striking limed-walnut cabinet as the 1600AF playing 78 or 45 RPM records or the 1650AF playing 45 RPM records. Also available at slightly lower cost with Wurlitzer's standard sound system is the Model 1650-A (45 RPM) or the 1600-A (45 or 78 RPM) with dark walnut finish.

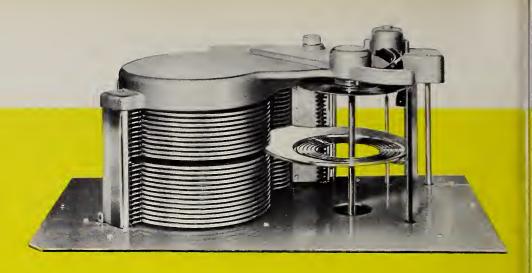


1600-A FEATURES



Both the Models 1600AF and 1600-A playing 78 RPM records can be adapted to play 45 RPM records by changing the idler wheel and using 7-inch metal spacer discs.



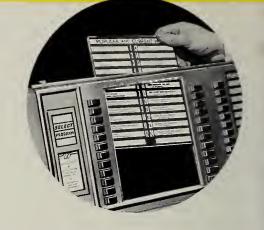


WURLITZER'S TIME-TESTED RECORD CHANGER MECHANISM WITH DEEP-INDENT TRAYS

The 1954 1600-A Models retain Wurlitzer's time-tested, trouble-free 48-selection record changer handling 78 RPM records — or — by the incorporation of small Deep-Indent Trays, 45 RPM records.

SINGLE BUTTON SELECTION WITH TWO EASY-TO-CHANGE TITLE STRIP HOLDERS

Complementing the modern styling of the 1600-A models is the new metal program selector panel featuring fast single button selection from 48 tunes divided into four program classifications. Program holder trim and selector buttons are red. Assembly includes illuminated card holder for operator identification, make selection indicator, stainless steel 25, 10, 5c coin entry and a reject button.





BUILT-IN VOLUME LEVEL CONTROL

Wurlitzer's famous amplifier incorporates a built-in, automatic volume control assuring an even sound level for all records — music at the conversational level promoting more enjoyment and more play.

COIN BANKING MECHANISM REGISTERS UP TO 20 SELECTIONS

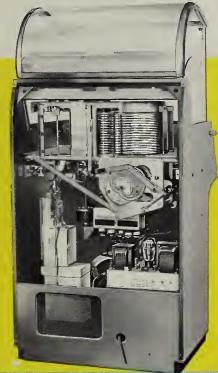
Customers may insert coins of any denomination and make selections *after* they are inserted. Adjustable to 10-cent play, 3 for 25c and other combinations.

WURLITZER'S FAMED ACCESSIBILITY MAKES SERVICE EASY

On the 1600-A Models, a full-length rear door is removed by convenient hand-holds to expose the entire mechanism. Separate door lock has matching key to dome locks. Further access to the record changer is provided by raising glass dome from the front. All adjustments are easily made through one of these two openings. Amplifier, junction box and selector assembly, and auxiliary units are completely accessible from rear and are immediately removable for high-speed service with Wurlitzer's Quick-As-A-Flash replacement units. Cash box is reached through a locked side panel with separate key.

From dome to casters, the Wurlitzer 1600-A and 1650-A phonographs are built to highest quality standards and engineered for top earning power.

urlitzer



DIMENSIONS: Height, 53 1/2"; Width, 29 3/8"; Depth, 26 7/8"; Weight, 315 lbs. Packed for shipment, 395 lbs. approx.

COIN EQUIPMENT: Single coin entry 5-10-25c. Threein-one magnetic slug rejector. Coin register mechanism—on-off automatic coin return.

RECORD CHANGER: 48 selections, 7" Records, 45 RPM. Playmeter standard equipment.

SOUND SYSTEM: Model 526 amplifier includes junction box components, automatic level control, pre-amp,

volume, dual tone and fader controls.

TONE ARMS: Two low pressure tone arms with Zenith Cobra Stylus cartridge.

WATTAGE: Lighting — 80; Complete Phonograph — 256; Standby — 105.

LIGHTING: Four 20-watt Fluorescent.

NUMBER OF SELECTIONS: 48.

TYPE OF CONSTRUCTION: Metal, wood, glass and plastic combined for long life.

REMOTE: 48-Selection Wall Boxes. Previous wall boxes will play 24 tunes.

MODEL 1650-A SPECIFICATIONS

AUXILIARY SPEAKERS: Will use any present Wurlitzer Speaker.

TUBE COMPLEMENT: 1 type 5U4G, 2 type 6L6G, 1 type 6SN7/GT, 1 type 6J5, 2 type 6SJ7, 1 type 12 AU7, 1 type 12AX7.

Model 1600-A Specifications same as 1650-A except the following:

RECORD CHANGER: Provides 48 selections from 10" or 7" records, with quick change feature. Adaptable to any speed now in use. Playmeter standard equipment.

TYPE OF RECORDS PLAYED: 45 or 78 RPM. always brings you the best in remote control

rlitsen



4-WIRE 48-SELECTION WALL BOX MODEL 5206

Features chrome-plated, die-cast case, clear glass window, turquoise selector buttons and single rotating program panel, single entry coin mechanism, red reject button and Ace lock mounted on side. For use with any 48-selection phonograph equipped with a Model 248 Stepper. 5, 10, 25c coin mechanism converts to 1 for 10c, 3 for 25c or other combinations of play. Easily serviced. Size $12\frac{1}{2}''$ high, $11\frac{3}{4}''$ wide, $7\frac{3}{8}''$ deep.



3-WIRE 104-SELECTION WALL BOX MODEL 5205

Features chrome-plated, die-cast case, clear glass window, turquoise selector buttons and panels. Four rotating panels lettered A, B, C, D to match selector buttons on Model 1700 Phonograph. Single 5-10-25c coin entry with magnetic slug rejector — convertible to 1 for 10c, 3 for 25c, or other combinations. Program holders easily removable for service. Ace lock mounted on side. Size — $12\frac{1}{2}$ " high, $11\frac{3}{4}$ " wide, $7\frac{3}{8}$ " deep.



MODEL 5100 SPEAKER

Attractively finished with golden beige case and gold mesh grille, this 8-inch speaker features the Wurlitzer name in gold on a red field. May be used alone or with Model 5206 Wall Box by use of Wurlitzer's adjustable Wall Plaque.

MODEL 5110 SPEAKER

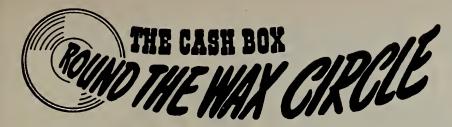
This beautiful 12-inch speaker is identified by the Wurlitzer name scrolled in silver. Like the 5100, it has a matching transformer and may be used alone or with Model 5206 Wall Box and adjustable Wurlitzer Wall Plaque. Similar dual-cone speaker available for remote High Fidelity sound reproduction.

NORTH TONAWANDA, NEW YORK

THE RUDOLPH WURLITZER CO.







NEW YORK:



<text><text><text><text> and has concert-toured the college campuses of the U.S.

CHICAGO:

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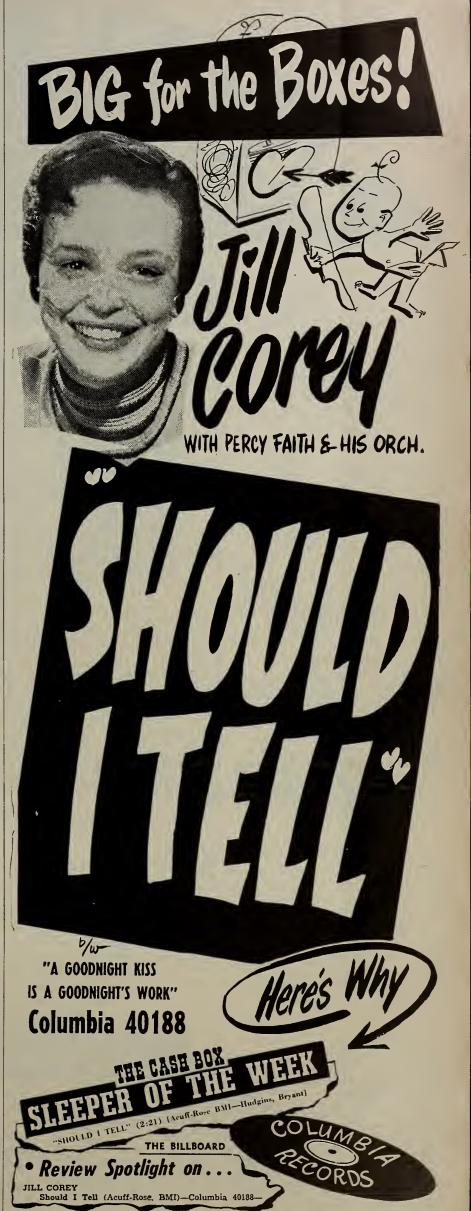


LOS ANGELES:



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lots of deejay reaction. . . . Singer Mindy Carson is starring on the stage of the Ambassador Hotel's Coconut Grove. Comedian Jack Durant and the dancing Carneys also are appearing on the bill. . . . The Jokers have taken over the spotlight at the Saddle and Sirloin over the week-ends. Esquire trio takes over on other days. . . . The Lancers are the featured attraction at Larry Potter's Supper Club in the San Fernando Vallev. . . . Songthrush Gale Clark has been spending several months in Palm Springs recovering from a recent operation. She has appeared in many shows and has been getting ready for new recording sessions as a follow up to her current waxing of "The Un-ashamed" and "Music Of Love".





TOMMY EDWARDS (MGM 11718; K-11718)

(MGM 11718; K-11718)
WITHIN MY HEART" (2:32) [Melody Trails BMI—Howington, Skeem, Howington] Tommy Edwards gives out with a soft and inviting delivery of a beautiful ballad. A warm and pleasing job.
THE JOKER (In The Card Game Of Life)" (2:39) [Miller ASCAP—Halfin, Solomons, Parish] A top grade wedding of lyrics and melody capped off with a perfect reading by the hushed voice of the crooner makes this a hit contender. Wonderful job that could hit big.

BILLY ECKSTINE (MGM 11712; K-11712)

(MGM 11712; K-11712) B "SEABREEZE" (2:52) [Laertes ASCAP — Douglas, Norman, Beardon] Assisted by Lou Bring and the ork, "Mr. B," offers his stylish version of a romantic item with a Latin mood. Billy's best in quite a while.

G "NO ONE BUT YOU" (3:08) [Feist ASCAP—Brodszky, Law-rence] Billy leans into another ro-mantic item from the flicker "Flame And The Flesh." Another strong and rangy presentation.

BUDDY MORROW ORCH. (RCA Victor 20-5707; 47-5707) B "KNOCK ON WOOD" (2:25) [Famous ASCAP—Fine] Shaye Cogan takes the vocal spotlight on this peppy rhythm number backed with a solid orchestration by the Mor-. rowmen. A real sock handclapper. B "ALL NIGHT LONG" (2:35) [Pamlee BMI—Forest] A crazy instrumental that really goes wild, shows why the Morrow band is so popular with teen agers. Great dance stuff. One of the best jobs we've heard in a while. in a while.

DUCHESS AT THE KEYBOARD (London 1420; 45-1420)

(London 1420; 45-1420) "HOMETOWN SHOUT" (1:59) [Regent BMI — Powell] The Duchess masters the keyboard with a wild piano interpretation of a honky-tonk type jazz item. Terrific beat. Should draw spins. Good juke material, short too. "JOHN PEEL RAG" (2:06) [Unpubliched ASCAP—Cochran]

G: "JOHN PEEL RAG" (2:06) [Unpublished ASCAP—Cochran] The pianist sends up another wild job on the 88's as she offers a rag time number. Rinkydink sound of piano is impressive.

DE JOHN SISTERS (Epic 9031; 4-9031)

(Epic 9031; 4-9031)
"I TOOK HIM FROM YOU" [American BMI—Fairchild] The De John Sisters have a wonderful voice blend that makes for some out-standing harmony as they tenderly fashion a sentimental waltz item. Pretty tune.
"THE JUKE - BOX POLKA" [Beaver ASCAP — Semos, Strauss, Gold] Again assisted by Danny Mendelsohn's ork, the thrushes belt out a lively and peppy polka novelty that's loaded with oomph. Catchy tune.

CASH BOX "THE GHOST IN THE WINE"

"ISLE OF CAPRI" (2:15) [Harms ASCAP—Grosz, Kennedy] "LOVE I YOU" (2:20) [Salvadore ASCAP—Carlisi]

THE GAYLORDS (Mercury 70350; 70350 x 45)



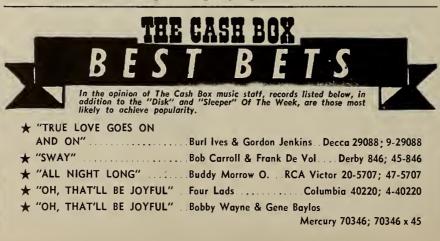
THE GAYLORDS

THE GAYLORDS • Currently riding the crest with their hit version of "From The Vine Came The Grape," the Gay-lords deliver a follow-up that could easily hit the number one slot. They take a beautiful oldie and fashion it in their appealing Italian manner. It's a lovely number dubbed "Isle Of Capri." After the soft ballad segment, the boys lean into the tune and make it jump. Excellent job from all angles. A terrific handclapper tagged "Love I You" gets a colorful gimmick treatment from the trio on the lower portion. A real catchy deck that shows the versatility of the group. The top half just has to click.

JACKI FONTAINE (Forecast 102; 45-102)

"GONNA' CRY NO MORE" [Goday BMI—Farnsworth, Auld] Jacki Fontaine flies through an ex-citing handclapper with a spiritual flavor aided by Lloyd Shaffer's ork and the Starlighters. Number has life.

Ge "JACK O' DIAMONDS" (2:54) [Harvey BMI—Leiber, Stoller] The inviting voice of the songstress lends itself beautifully to this tender waltz number. Piano backing is fitting.



JILL WHITNEY (Coral 61161; 9-61161)

(Corol 61161; 9-61161) B "MY FRIEND THE GHOST" (2:25) [Embassy BMI—Colby, Huddleston] Little Jill Whitney has a cute contender in this novelty. It's a peppy colorful arrangement of a ghost story. Exciting backing. G "TULIPS IN THE SPRING-TIME" (2:11) [Ample BMI— Pleis, Centor] The chirp belts out a fast moving country ditty on this end. Guitar and ork support on this jumper.

(2:30) [Alamo ASCAP—Gallop, Wayne] "I LIVE EACH DAY" (2:25) [Paul Insetta ASCAP—Insetta]

JERRY VALE (Columbia 40201; 4-40201)

JERRY VALE

• Currently making a big noise with his version of "Two Purple Shadows," Jerry Vale looks for the hit in his latest waxing, "The Ghost In The Wine." Aided by a chorus and a lush orchestration, the song-

and a lush orchestration, the song-ster presents this romantic num-ber with a great deal of feeling. Number has a slow waltz tempo. Jerry really sounds terrific. "I Live Each Day" is the pretty love tune that the crooner delivers with Jimmy Carroll's ork and chorus supporting. Number is given a sincere and polished reading. "Pur-ple Shadows" established the art-ist "The Chost In The Wine"

ist. "The Ghost In The Wine" could send him up to the top.

JOE LOCO & HIS QUINTET (Tico 209; 45-209)

• "KISMET" [Frank ASCAP-Wright, Forrest] Although titled "Kismet," Joe Loco and his mambo quintet belt out a rhythmic Latin version of "Stranger In Paradise." Beautiful keyboard job with an ex-citing beat citing beat.

• "WHY DON'T YOU DO RIGHT" [--McCoy] A great oldie gets a rocking mambo styling from the gang. Tailor-made for dancing. Should get raves from mambo lovers.

BURL IVES & GORDON JENKINS (Decca 29088; 9-29088)

(Decca 29088; 9-29088)
"BRAVE MAN" (2:57) [Famous ASCAP -- Livingston, Evans] Each a star in his field, Burl Ives and Gordon Jenkins team up on a beautiful arrangement of a folk type number featured in "Red Garters." Pretty job. Chorus aids.
"TRUE LOVE GOES ON AND ON" (3:03) [Frank ASCAP-Adler, Ross] A slow waltz is the setting for this pretty romantic number. Tune also has a folk flavor. Backing is terrific. Could blossom into a big hit.

BOB CARROLL & FRANK DE VOL (Derby 846; 45-846)

"SWAY" (2:42) [Peer Inter-national BMI—Gimbel, Ruiz] A big mambo in Latin American circles gets a wonderful performance from Bob Carroll. English lyrics fits rhyth-mic melody perfectly. Could click for Bob Boh.

B^{MAS} (2:32) [Dennis BMI — Wood, Raleigh] Frank De Vol supplies an-other fitting accompaniment for the artist's treatment of a lilting love tune. Another polished job by Bob.

FOUR LADS

(Columbia 40220; 4-40220)

"OH, THAT'LL BE JOYFUL" [Ludlow BMI-McVea, Porter, Campbell] A new and unusually wordy novelty gets a colorful and catchy styling from the Four Lads. Number could hit in short order. Cute novelty novelty.

WHAT CAN I LOSE" (2:43) [Beaver ASCAP — Loucheim] Norman Leyden's ork supports the quartet as it eases through a ballad with a jump tempo. Good arrange-ment and the usually outstanding har-mony the boys offer.

PEDRO VILA ORCH.

PEDRO VILA ORCH.
(Seeco 4138; 45-4138)
"BEGIN THE BEGUINE"
[--Cole Porter] The great Cole Porter standard gets a solid mambo arrangement from Pedro Vila and his Cuban Riverside Ork. Good dance material for mambo fans.
"EL KIMBO" [-A. O'Reilly]
The Vila aggregation dishes up some more tailor-made mambo ma-terial good for dancing. During pauses, band men insert recitations. Catchy side.

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PAT LAIRD & BOB CREWE (Original 507; 45-507)

B "THE STEPS OF SAINT MARIE" [Lowell BMI—Kriegs-mann, Barron] Aided by the Malcolm Lockyer ork, Pat Laird and Bob Crewe hand in some smooth vocal blending on a tender love tune. Fine duet.

G "ALL THROUGH A GOOD-NIGHT KISS" [Lowell BMI-Kriegsmann] The artists ease through another pleasing and romantic bal-lad. Number shows off both artists' voices to good advantage.

BILL WARD & HIS DOMINOES (King 1342; 45-1342)

Gold ASCAP — Shelley] Billy Ward and his Dominoes have a real strong contender for a pop hit in this solid rhythm item with a terrific mel-ody. The boys really jump. Tops in strue style.

B ASCAP — Lawrence, Gross] Aided by the boys, the lead voice chants a fascinating arrangement of a great standard. The wail of the wind in the backdrop is effective.

MOREY AMSTERDAM & FRANCEY LANE (MGM 11723; K-11723)

(2:39) [Ludlow BMI-McVea, Porter, Campbell] Comedian Morey Amsterdam teams up with Francey Lane on a bouncey wordy novelty that could catch on. Milton Delugg ork as-sists. Clever item.

CAP-Amsterdam] Morey bounces through a self penned ditty. A catchy "Mairzy Doates" item with a crazy set of lyrics. Ok listening.

LANCERS (Trend 73; 45-73)

(2:48) [Hollis BMI—Copeland] The "Sweet Mama" boys rhythm through a solid version of a tune simi-lar to their initial hit. A zippy ditty with a beat. Could click.

G "I NEVER SHOULD HAVE LET YOU GO" (2:20) [Von Tilzer ASCAP—Brown, Von Tilzer] Again assisted by the Van Alexander ork, the Lancers ease through a pretty ballad that jumps up at mid-point. Terrific harmony and sound.

PAT MORRISSEY (Decca 29041; 9-29041)

B: "LOVER MAN" [Pickwick AS-CAP—Davis, Sherman, Ramirez] Pat Morrissey's exciting voice is su-per sexy as she belts out a torchy piece of blues. A real zestful deck that oughta get lots of spins.

• "TOYS" (3:00) [Joy ASCAP-Merrill] Sy Oliver sets up an-other interesting backing for the chirp's treatment. Tune has been around for a few months, but this version could make it go.

THE CASH BOX SLEEP

"JOEY" (2:57) [Lowell BMI-Wiener, Kriegsmann, Salmirs, Bernstine] "AND SO I WALKED HOME" (2:56) [Oxford ASCAP-Merrill]

> BETTY MADIGAN (MGM 11716; K-11716)



• A few months ago, Betty Madi-gan made an impressive debut

on MGM with a lovely ballad called "You're Thoughtless." Now the thrush is just ripe for the big record and she has just such a conord and she has just such a con-tender in a refreshing new love tune tagged "Joey." The number has dainty Springtime , quality about it that makes it different from the usual run-of-the-mill ma-terial. It's a delightful number that's labelled "hit" all the way. "And So I Walked Home Alone" is another pleasing lilter that fea-tures the thrush with some pretty multiple voicing. A good tune with a catchy pause. Betty and "Joey" are a great team. Watch 'em.

BETTE McLAURIN (Jubilee 5139; 45-5139)

• "PLEASE DON'T LEAVE ME" (2:55) [Challenge BMI—Sprung, Rose, Sprung] Bette McLaurin's vi-brant voice is excellently showcased by the Sy Oliver ork and the Ray Charles Chorus as she fashions a sen-timental item. timental item.

"I'M ALONE BECAUSE I LOVE YOU" (2:30) [Witmark ASCAP—Young, Siras] The thrush gets another fine piece of material on this end. It's a pleasing bluesy item with a rhythmic tempo. Exciting ar-rangement and delivery.

PEARL BAILEY (Coral 61155; 9-61155)

B "WHAT HAPPENED TO THE HAIR" (2:23) [Bregman, Vocco & Conn ASCAP — Allen, Gallop] "Miss Personality" Pearl Bailey, gives her unique touch to this nov-elty recital and tune. Lyrics are very funny and should get plenty of play on the boxes. Great style.

• "SHE'S SOMETHING SPAN-ISH" (2:43) [Bregman, Vocco & Conn ASCAP—Symes, David, Carr] The comedienne hands in another top grade performance on a Latin item with a quality of "Takes Two To Tango". Enjoyable listening.

SLIM GAILLARD (Clef 89103; 89103 x 45)

G, MAN, GO" (2:40) [Media BMI — Oliver] Slim Gaillard sings the title song of the Globetrot-ter's flicker in his own stylish man-ner. A real bop job with a wild in-strumentation. Handclapper.

G "MISHUGANO MAMBO" (2:15) [—Gaillard] A novelty mambo gets a colorful run through by the songster. Number has a good dance beat and gets an interesting reading.

BOBBY WAYNE & GENE BAYLOS (Mercury 70346; 70346 x 45)

"OH, THAT'LL BE JOYFUL" (2:25) [Ludlow BMI — McVea, Porter, Campbell] Bobby Wayne handles the singing chores and Gene Baylos the comedy recital on this catchy wordy novelty. Gene is very funny on this clever item.

B "HOW" (2:28) [Jack Gold ASCAP—Gold] Wayne takes the solo spot on this end as he fashions a pretty romantic ballad. Lush string accompaniment on this good love tune.

BURL IVES (Decca 29039; 9-20939)

G "THE OLD RED BARN" (2:45) [Wemar BMI—Kabak, Janowitz] Master of American folk ballad Burl Ives, gets an assist from a trio and an ork on a pretty waltz number. Tune is fitting for the right spots.

• "THERE'S PLENTY OF FISH IN THE OCEAN" (2:29) [Walt Disney ASCAP—Brooks, Ferre] The warbler glides through a delightful bouncer that's light and inviting. Ives' followers will love this one.

"THE THINGS I LOVE" (2:24) [Campbell BMI—Barlow, Harris] THE SMITH BROTHERS ("X"-0009; 4X-0009)



SMITH BROTHERS • The recently formed label "X" looks like it'll have its first real

4X-0009) big smash in this exciting two sider by the Smith Brothers. The boys made a strong showing when they bowed on the label with "Melan-choly Me." But this one looks like it'll make the crew. The wonderful oldie "The Things I Love" gets an exciting rhythm styling from the boys with a terrific lead vocalist doing a solid job. It's a real com-mercial platter. "Echo Bonita" stars the men on a fast moving "south of the border" number, heading toward the top in the coun-try field. It's an exciting gallop-ing number full of zest. Either end, or both could make the grade.

"THE HAPPY WANDERER" (2:39) [Sam Fox ASCAP—Moller, Siegesmund] "FROM YOUR LIPS" (2:32) [Regent BMI-Wilmot]

FRANK WEIR

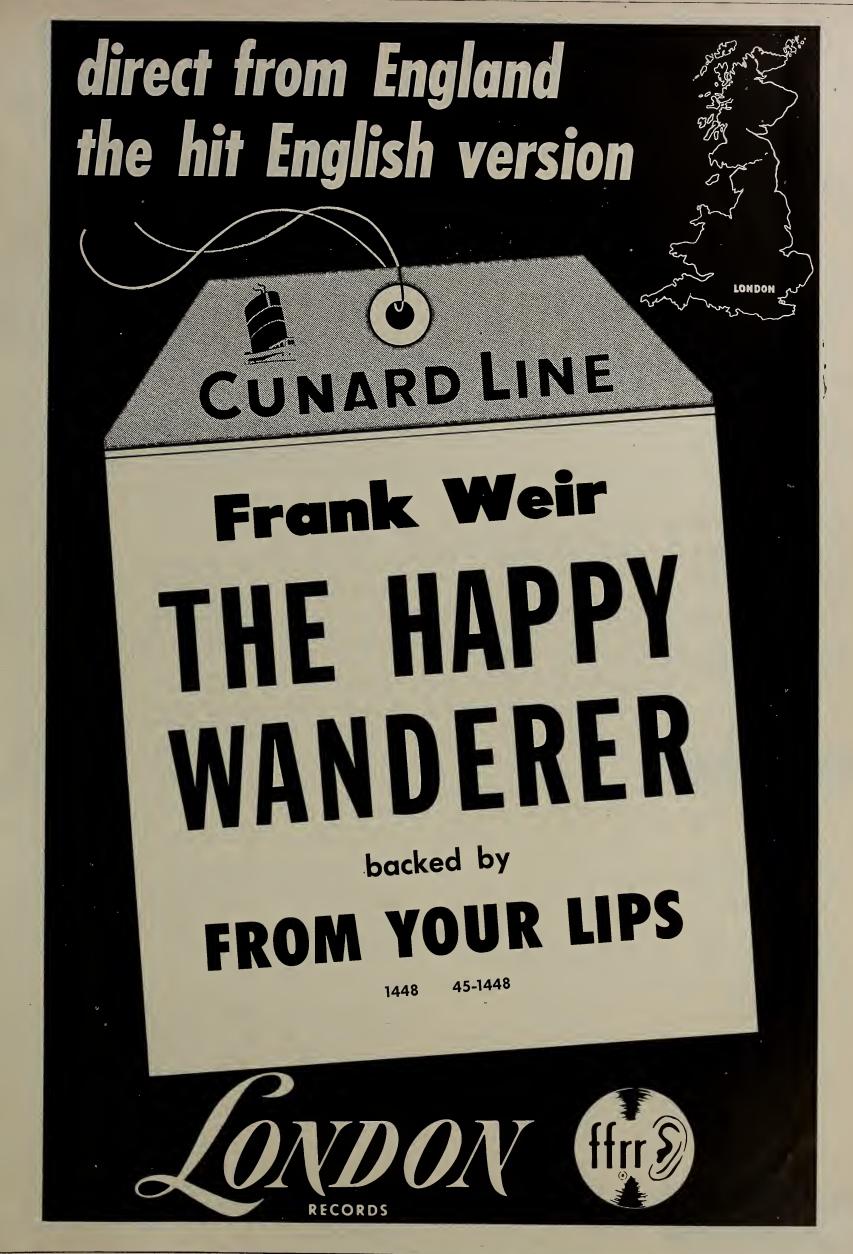
(London 1448; 45-1448)

• One of England's top jazz in-strumentalists, Frank Weir, is in-troduced on the London label as he offers his rendition of one of England's top tunes. The alto sax star, supported by a chorus and orchestra presents the march tem-po, group tune called "The Happy Wanderer." Frank's instrumenta-

tion blends effectively with the voices of the full male chorus. An exciting bit of listening. On the lower lid "From Your Lips," Frank and his sax take the spotlight once again on a dreamy romantic num-ber with a bluesy flavor. The top half could click big in the U.S.

"ECHO BONITA" (2:20) [Fairway BMI-Devine]

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THE CASH BOX

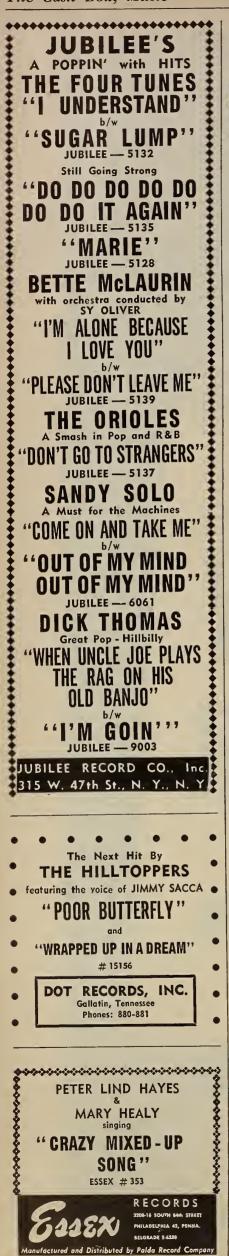
THE CASH BOX

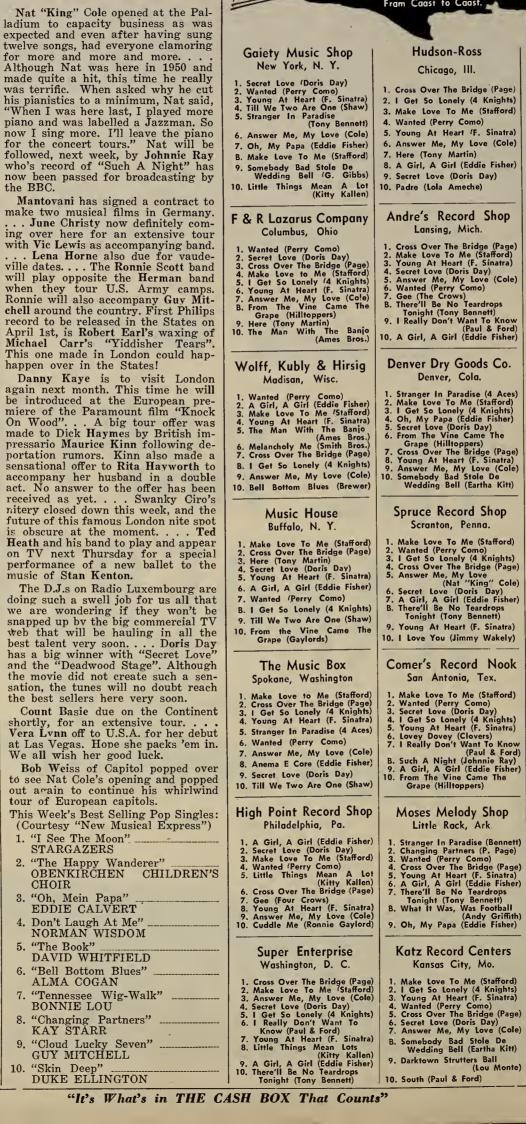
RECORDS

Top Selling Records Reparted by the Faremast

Fram Caast to Caast

April 10, 1954





California Music Company Los Angeles, Calif. Cross Over The Bridge (Page)
 A Girl, A Girl (Eddie Fisher)
 I Get So Lonely (4 Knights)
 Wanted (Perry Como)
 Man With The Banjo (Ames Bros.)
 Till We Two Are One (Shaw)
 Hey Brother Pour The Wine (Dean Martin)
 Heart Of Mv Heart (4 Aces)
 Make Love To Me (Stafford)
 I Really Don't Want To Know (Paul & Ford) Royles T. V.

Ille

Salt Lake City, Utah

- Secret Love (Doris Day)
 Wanted (Perry Como)
 Young At Heart (F. Sinatra)
 Make Love To Me (Stafford)
 I Get So Lonely (4 Knights)
 Gee (Four Crows)
 Cross Over The Bridge (Page)
 B. From The Vine Came The Grape (Gaylords)
 Heart Of My Heart (4 Aces)
 You'll Never Walk Alone (Roy Hamilton)

Grinnell Brothers Detroit, Mich.

- Wanted (Perry Como)
 Young At Heart (F. Sinatra)
 Such A Night (Bunny Paul)
 I Get So Lonely (4 Knights)
 Make Love To Me (Stafford)
 Answer Me, My Love (Nat "King" Cole)
 Cuddle Me (Ronnie Gaylord)
 Melancholy Me (Smith Bros.)
 Until Sunrise ("Fingers" Carr)
 Secret Love (Doris Day)

Ginsberg Music Company

- Raswell, New Mexico
- Nake Love To Me (Stafford)
 I Get So Lonely (4 Knights)
 From The Vine Came The Grape (Gaylords)
 Wanted (Perry Como)
 Secret Love (Doris Day)
 Cross Over The Bridge (Page)
 Young At Heart (F. Sinatra)
 Answer Me, My Love (Cole)
 Stranger In Paradise (4 Aces)
 That's Amore (Dean Martin)

Gilchrist Record Shop

- Cleveland, Ohio Wanted (Perry Como)
 Here (Tony Martin)
 Make Love To Me (Stafford)
 Cuddle Me (Ronnie Gaylord)
 Cross Over The Bridge (Page)
 If You Love Me Really Love Me (J. Lynn)
 Crazy About You Baby (Crew Cuts)
 A Girl, A Girl (Eddie Fisher)
 Young At Heart (F. Sinatra)

Kops Piano House Great Falls, Mont.

Florida Music Shops Miami, Fla.

- 1. Make Love To Me (Stafford)
- 2. Secret Love (Doris Day) 2. Answer Me, My Love (Cole) 4. Cross Over The Bridge (Page) 5. I Get So Lonely (4 Knights)
- 6. Wanted (Perry Como) 7. Stranger In Paradise (Bennett)

Stranger in Paradise (Jenneri)
 B. Young At Heart (F. Sinatra)
 Oh, My Papa (Eddie Fisher)
 A Girl, A Girl (Eddie Fisher)

I Get So Lonely (4 Knights)
 Make Love To Me (Stafford)
 Young At Heart (F. Sinatra)
 Secret Love (Doris Day)
 Answer Me, My Love (Cole)
 Cross Over The Bridge (Page)
 Changing Partners (Kay Start)
 Heart Of My Heart (4 Aces)
 From The Vine Came The Grape (Hilltoppers)
 Wanted (Perry Come)

A SALUTE to General Foods

ASCAP—The *Thirty-five hundred* members of the AMERICAN SOCIETY OF COMPOSERS, AUTHORS AND PUBLISHERS, will long remember with pride and gratitude the evening of Sunday, March 28th, 1954.

The hour and one-half televised tribute, so warmly deserved to ASCAP members

RODGERS AND HAMMERSTEIN

presented before a nation-wide audience, unprecedented in the annals of televised entertainment, performed a two-fold public service:

As it channeled inspiration and enjoyment into the American home, it brought inspiratioin and resolution to fellow composers, authors and publishers of ASCAP to the end that our members will never rest their creative labors in their search to bring words and music into the homes of not only the 160,000,000 lives of our good people, but indeed the peoples of the world. If songs are ambassadors of good will—and they are—then Rodgers and Hammerstein are truly Ministers *with* Portfolios bulging with harmony for a troubled world.

Understandably then, and with good reason, we salute GENERAL FOODS on its Twenty-fifth Anniversary, the ASCAP-licensed telecasters who with miraculous perfection bore the enchanting artists into your presence, and above all RICHARD RODGERS and OSCAR HAMMERSTEIN II for their genius that through the years has so richly endowed the ASCAP repertory.



AMERICAN SOCIETY OF COMPOSERS AUTHORS AND PUBLISHERS

575 Madison Avenue, New York 22, N. Y.

ASCAP Banquet Highlights 40th Anniversary

to take bows

NEW YORK—ASCAP highlighted its 40th anniversary last Tuesday (March 30) with a banquet in the Grand Ballroom of the Waldorf-Astoria. It was attended by over 2000 writer and publisher members. The music for the evening featured such great standards as "Pack Up Your Troubles in An Old Kit Bag", "Oh What A Pal Was Mary", "Margie", "Darktown Strutters Ball", "Tea For Two", "Ain't She Sweet", "Moonglow", "Sonny Boy" and many, many others—all of which were played by a band conducted by Herb Steiner. Several of the writers and publishers whose tunes were played were present

Selected entertainment included the Maguire Sisters, Sid Gary, Eddie Fisher with Harry Akst, Marie King, and Milton Berle.

and Milton Berle. Jack Norworth, writer of "Shine On Harvest Moon", convulsed the audience with fine bits of humor. Irving Berlin did a great parody on the little boy who is supposed to write all his songs. And L. Wolfe Gilbert led the community sing. Credit for the success of the ban-quet goes to Sylvia Rosenberg, and to president Stanley Adams for a fine speech and the smoothness with which he conducted the proceedings.

Derby Acquires Pittsburgh Hit

NEW YORK -- Larry Newton, president of Derby Records, announced last week that he had acquired the master of "You Never Told Me" by Bob Petti. The disk, which is breaking in Pittsburgh, was the subject of much bidding but Newton finally won out by paying \$1,000 for the master.

Bob Petti is a 23 year old singer from Philadelphia who cut the record himself and sent it to several disk jockeys. It was through their play that the reaction started to come in.



Vera Lynn in New York

NEW YORK—Vera Lynn is sched-uled to arrive in New York Monday,

April 5. The London Records star will appear on the Show of Shows April

pear on the Show of Shows April 10 and opens a four-week stay at the Flamingo in Las Vegas April 25. The singer's current disk is "If You Love Me" and her new release is titled "Du Bist Mein Liebshon", backed with "Two Easter Sunday Sweethearts".

London will give a party welcom-ing her to New York.

Garrity On Birdland Show

NEW YORK—The all night dj show from Birdland goes back on the air over WABC April 19. It lasts from 12 midnight to 6 A.M. daily.

Conducting the show will be Bob Garrity, who did such a fine job with the program when it was on the air the last time.

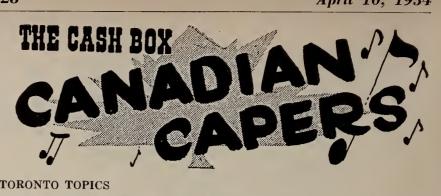
Cadence Signs Alfred Drake

YORK-Archie Bleyer of Cadence Records announced this week the signing of Alfred Drake to a recording contract. Drake is currently the star of "Kismet". His first record will be "The Happy Wanderer".





. . Good coupling for boxes-Ought to get loads of spins The Cash Box-April 3rd



TORONTO TOPICS

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Canadian record business continuing to blossom with two new native labels making their bow. Alvina Records has just announced its first talent line-up with Canadian stars Denny Vaughan, Bruce Webb, Abbie Andrews, Eddie Mehler and Ward Allen pacted to the label. The company will be releasing



records for the pop, folk, and instrumental field as well as classical disks. In the latter field, Albert Pratz will be featured. He recently returned to Canada from the U.S. where he had recently played under Toscanini, Monteux, Bentonelli, Mitropoulos, etc. Distribution of the Alvina line being handled by Margas Distributing Agency, Toronto. . . . Bill Torgis and his Canadian High News also into the local recording business with their Sapphire label. A policy of recording top hit parade material; two tunes per side, will be the feature of this new plattery. Initial disk couple "That's Amore" and "Changing Partners" b/w "Bimbo" and "The Jones Trumpeter-maestro Ellis McLintock's band Boy."

DENNY VAUGHAN

backed Canuck vocalists, Wally Koster, Francis Wright, Ed McCurdy and the Ellie Van Evera group, on these sides. Sapphire's second release will feature: "From The Vine Came The Grape" and "Young At Heart" b/w "Secret Love" and

"Heart Of My Heart"-Canuck vocalists Ellie Van Evera group, Wally Koster, Joan Fairfax, and the Harmonaires backed with Ellis McLintock's band. Merchandising of the records is being handled as mail order deal tied in with Canadian High News. . . . Juliette, the gorgeous West Coast thrush, is a fast hit since her arrival here. Her TV guest shot on Holiday Ranch earned her a fast repeat on this CBC video show.... The Gerry Mulligan Quartet currently hold ing forth at the Colonial and doing nice business.... London Record's platter of the "Toronto Subway Song" featuring Ozzie Williams' orchestra, has been the most played platter on the air this past week, co-incidental with the opening of the new Toronto Subway. Incidentally, a quarter of a million people rode the subway its first day, with many offices letting their staffs out to attend the gala ceremony and ride the new tube. . . . Marie Helene Chevrier, the local lovely currently singing with Gilbert Darisse's orchestra at the Chateau Frontenac in Quebec City, penning her pals that she's forsaking show business in May when she is getting married. This is another case where making one man happy will make a lot of them sad. . . . Happy to bump into Mengie Shulman of VOCM, St. Johns, Newfoundland, while he was in town enroute to Minneapolis to speak at the BMI Clinics there and in Illinois and Michigan. . . . Mengie is always a great booster for Newfoundland and has almost sold your scribe on vacationing there this summer. That popular Canadian thrush, Shirley Harmer, comes through with two new waxings on the MGM label, "I'm Playing With Fire" and "I Could Make You Mine," which will boost this local gal's rating in the pop field. . . . Joe Louis and a Harlem Revue, featuring the Norma Miller Dancers, moves into the Casino Theater this week following a very successful week's engagement by Julius La Rosa. . . . Mildred Morey, Zeena Cheevers and Joe Handley on their way to Korea to give out with some 1st class entertainment for the troops. . . . Tish Goode celebrates her fourth anniversary as singer-pianist in Snug Harbor at the Town Tavern while the original material of the Nitwits (Donny Conn, George Talbert, and Morey Conn) is drawing plenty of attention from the main floor crowds. . . . Mercury's new recording artists, The Crew Cuts, have two sure fire hits in their present releases, "Angela Mia" and "Crazy About You Baby." These sides should gather in plenty of plaudits for this fast climbing group. . . . As always, Abbie Andrews and his Canadian Ranch Boys, CBC Dominion network artists on "Saturday Night Hoedown," packed them in at the Masaryk Hall. . . Bill Johnson back at the Corsair this week for an indefinite stand. . . . Cy McLean and his Jumping Jacks keeping them jumping at the Parkside. the subway its first day, with many offices letting their staffs out to attend the gala ceremony and ride the new tube. ... Marie Helene Chevrier, the local lovely



MONTREAL MEMOS



MONTREAL MEMOS Ernest Tubb and a package show from the Grand Ole Opry opened at the Seville April 1st. Supporting Tubb are the Duke of Paducah, Joyce Moore and Red Garrett. This is the first time Tubb has played Montreal where he has been a top flight record seller for years. With his established record fans flocking to the Seville, he should enjoy an outstand-ingly good week... Currently at the Latin Quarter is the Page Cavanagh Trio. While the group has played Montreal previously this will be their first booking at the Latin Quarter... Wyoma Winters, RCA Victor thrush into the Chez Paree for two weeks... Helene Dixon who recently raised some excitement with her recording of "Don't Call My Name" is featured for the next two weeks at the Down Beat. She is the first recording artist to play this location in a long time... The Hachey Bros. & Mary Lou continue at the Monterey having just signed for another 6 weeks... Harry Holmok has signed Jeanne D'Arc Charlebois for a four-week stay at his plush Bellevue Casino... Mary Meade in for another week at the Ritz Cafe. Will be fol-lowed by Genevieve, a Parisian import who will be making her North American debut.

"It's What's in THE CASH BOX That Counts"

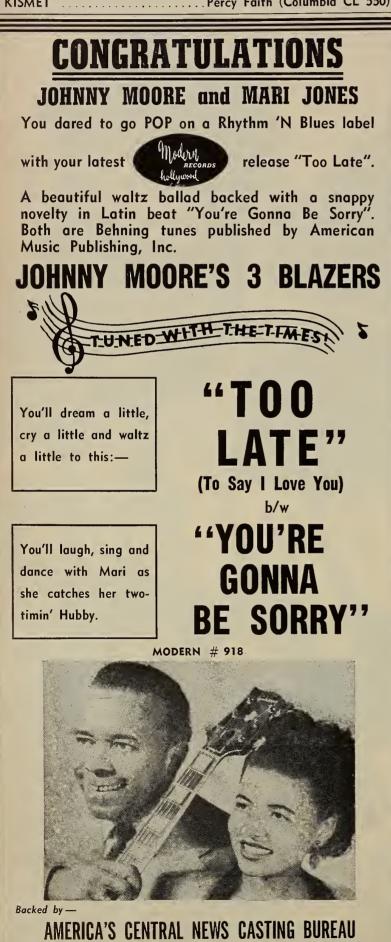
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April 10, 1954



Top 10 Best Selling Pop Albums Sound Track (Decca DL 5519) 1. THE GLENN MILLER STORY

SELECTIONS FROM THE GLENN MILLER STORY 2. Glenn Miller (RCA Victor LPT 3057) Jackie Gleason (Capitol H 352) 3. MUSIC FOR LOVERS ONLY 4. SONGS FOR YOUNG LOVERS Frank Sinatra (Capitol H 488) Jackie Gleason (Capitol H 471) 5 TAWNYOriginal Cast (MGM E 229) 6. ROSE MARIE. 7. MAY I SING TO YOU Eddie Fisher (RCA Victor LPT 3185) 10. MUSIC TO MAKE YOU MISTY Jackie Gleason (Capitol H 455)Percy Faith (Columbia CL 550) **10. KISMET**





CHARLES TRENET-Angel ABL 64001 (10" L.P.). List: \$3.95 LE COEUR DE PARIS; MADAME LA PLUIE; JE MARCHE AU BORD DE L'EAU; OU VAS-TU CHAQUE NUIT?; L'AME DES POETES; CHANSON POUR NOEL; EN CE TEMPS-LA; BOUQUET DE JOIE.

be sole. French star Charles Trenet, well known for his vocal and composing talents, delivers eight of his own compositions in his native tongue. To aid the listener who does not understand French, album notes contain a short explanation of each tune. An international attraction, Trenet should appeal to the many people who are familiar with his work. His personality comes over well on both sides both sides.

"INVITATION TO COCKTAILS"—played by Victor Young, Carmen Cavallaro, Tommy Dorsey, Meredith Willson, Harry Horlick, Peter Yorke and their Or-chestras—Decca DL 8056 (12" L. P.). List: \$4.85 CHEEK TO CHEEK; LOVE LETTERS; SEPTEMBER SONG; MY MOONLIGHT MADONNA; SLEEPY LAGOON; A PREITY GIRL IS LIKE A MELODY; A WALIZ DREAM; STELLA BY STARLIGHT; AUTUMN LEAVES; INDIAN LOVE CALL; MY FOOLISH HEART; CUDDLE UP A LITTLE CLOSER, LOVEY MINE.

Six of the most capable batonists and artists lead their aggregations through twelve all-time great standards. Each conductor adds his own imaginative styling and touch to the tune he presents, and the results are beautiful. Album title well describes the type of mood music offered—great listening for a quiet and dreamy setting. Although all of the tunes are warmly delivered, this listener is most fascinated by the fabulous Victor Young treatment of "Love Letters." This tune and many others should be influenital salesmen.

TONY BENNETT SPOTLITE—Percy Faith and His Orchestra—Columbia Rec-ords B-1842 (EP). List: \$1.50 STRANGER IN PARADISE; WHY DOES IT HAVE TO BE ME?; RAGS TO RICHES; CONGRATU-LATIONS TO SOMEONE.

Realizing that the popularity of Tony Bennett is at an all-time high, the diskery has released a package containing some of the artist's top money-makers. Leading the way are "Stranger In Paradise" and "Rags To Riches," two tunes that have currently claimed the heralded #1 position. It's an enticing assortment that should lure sales from the fans that missed out on the singles.

VIC DAMONE—"The Night Has A Thousand Eyes"—Mercury EP-1-3174. List: \$1.50

ANGELA MIA; AN OLD SOMBRERO; THE NIGHT HAS A THOUSAND EYES; COMME CI COMME CA.

If dreamy music is the only thing that is missing from an atmosphere conducive to romance, you can count on Vic Damone to supply it. The balladeer offers his soft and polished stylings on four tunes that are sure to round out a com-plete evening. "Angela Mia," currently hitting on the charts, should help pave the way in attracting the coin.

JAZZ:

EDDIE CONDON'S HOT SHOTS-"X" Records LX-3005 (1-10" L. P.). List: \$3.00, featuring Jack Teagarden, Glenn Miller, Coleman Hawkins, Pee Wee Russell, Red McKenzie

Russell, Red McKenzie HELO LOLA; ONE HOUR; TAILSPIN BLUES; NEVER HAD A REASON TO BELIEVE IN YOU; COPENHAGEN; THAT'S A SERIOUS THING; I'M GONNA STOMP MR. HENRY LEE # 1; I'M GONNA STOMP MR. HENRY LEE # 2. Another of the "X" Vault Originals proves itself a must for the collector. Condon, who features the Chicago brand of jazz gives a spirited and harsh musical picture of the bathtub gin, tommy gun days of Al Capone, et al. Lis-tener tunes an ear in on the early Glenn Miller, and blue blower Red McKenzie who gets a trumpet sound out of a tissue paper covered comb. In addition to the record's historical value, the buyer will get full value in musical en-iovment. jovment.

TURK MURPHY and his JAZZ BAND—"When The Saints Go Marching In" —Columbia CL-546 (1-12" L. P.). List: \$4.85 ST. LOUIS BULES; I WISHED I WAS IN PEORIA; TISHOMINGO BLUES; DOWN IN JUNGLE TOWN; HOW COME YOU DO ME LIKE YOU DO; ROLL, JORDAN, ROLL; BILL BAILEY, WON'T YOU PLEASE COME HOME?; I WISH I COULD SHIMMY LIKE MY SISTER KATE; SANTA CLAUS BLUES; BABY, WON'T YOU PLEASE COME HOME?; EVOLUTION MAMA; WHEN THE SAINTS GO MARCHING IN.

A fine collection of the classic jazz tunes given a solid New Orleans reading by Turk Murphy and his Jazz Band. Turk sings most of the items with Bob Helm, who also blows the clarinet for his instrumental contribution. The boys dish up some mighty tasty jazz to intrigue the listener. Explanatory notes a strong addition to the enjoyment value of the release. Attractive cover will catch the eye of the potential buyer if properly exposed.

LATIN-AMERICAN:

RAINFALL: PHILADELPHIA MAMBO; COOL MAMBO; THE CONTINENTAL; EXAMPLE CARIOCA; TEMPTATION; 1626 MADISON AVENUE; AUTUMN LEAVES. Tito Puente, currently one of the top selling mambo names is presented on eight tunes of stimulating Latin American rhythm that have had the young and old 'mambonicks' hopping for the past several years. Puente at the vibes is an exciting treat.

CHILDREN:

"SPARKY'S MAGIC PIANO"—Story: Alan W. Livingston. Arrangements: Billy May—Capitol DCN 78 (3-78). List \$3.93, CCF-3003 (45) \$2.99 How often is it that a youngster, taking piano lessons, reaches the distress-ing point when he feels that his many hours of intensive learning might go for naught? The answer is very often, and Capitol Records, considering this an important matter, has dedicated an album to such a case. Sparky, as played by Henry Blair, is the typical youngster who has reached that point. Luckily, his daydreaming enables him to look into the future and he discovers that he is an accomplished pianist. He (Jack Turner at the piano) is able to play selections from Chopin, Beethoven and other famed composers. The album acts as a wonderful inspiration and also proves to be delightful listening. It's another catalogue item revitalized because of the disk's past success and the new Capitol music appreciation series.

Harry E. Ornas, A.B.C.

al 1. P. +



CLASSICAL:

BEETHOVEN'S SYMPHONY NO. 6 IN F MAJOR "PASTORAL"—SIR THOMAS BEECHAM conducting THE ROYAL PHILHARMONIC ORCHES-TRA—Columbia ML 4828 (12" LP). List: \$5.45

Sir Thomas Beecham, one of England's foremost conductors, delivers with the grace and simplicity that the piece deserves, the very popular and beautiful "Symphony 'Pastoral'" by Beethoven. Although this great score has been recorded by many great conductors, each version brings out a new and refresh-ing light of its melodic themes. The world-wide admirers of the greatest of all composers will add this magnificent rendition to their collection even if they have others. Should be a sturdy seller for a long time to come.

FERRUCCIO TAGLIAVINI—"Arias From The Opera" Cetra A 50155 (12" LP). List: \$5.95

LP). List: \$5.95 PARMI VEDER LE LAGRIME (RIGOLETTO); ECCO RIDENTE IN CIELO (THE BARBER OF SEVILLE); DAL LABBRO IL CANTO (FALSTAFF); ED ANCHE BEPPE AMO (L'AMICO FRITZ); E LA SOLITA STORIA (L'ARLESIANA); PRENDI L'ANEL TI DONO (LA SONNAMBULA); LUCETA XE UN BEL NOME (I QUATRO RUSTEGHI); COME UN BEL DI DI MAGGIO (ANDREA CHENIER). Opera enthusiasts need no introduction to Ferruccio Tagliavini. His mellow tenor voice has thrilled thousands at the Metropolitan Opera House in New York and at his many appearances throughout the world. Many rank him as the greatest living tenor. On this album, the artist offers eight items all of which were recorded in Italy, most of them prior to Tagliavini's brilliant career with the Met. Heretofore, these numbers were available only on imported records. Followers of the opera will find this a beautiful selection of numbers demonstrating the artist's great voice.

PROKOFIEV—"Concerto No. 3 in C Major, Op. 26" BARTOK—"Concerto No. 3" Leonard Pennario, piano with The St. Louis Symphony Orchestra conducted by Vladimir Golschmann—Capitol Records P 8253 (1-12" L.P.). List: \$5.72

Although Prokofiev's Concerto #3 has had a couple of other first rate releases on wax, this is the first to pair it with Bartok's Concerto #3. The St. Louis Symphony under the top flight direction of Vladimir Golschmann and featuring Leonard Pennario at the piano performs the two concertos in excellent manner. Both are modern works, Prokofiev's having been written in 1921 and Bartok's in 1945, his last complete work at the time of his death.

OVERTURES FROM THE OPERA—Symphony Orchestra of Radio Italiana Cetra A50151 (1-12" L.P.). List: \$5.95 ROSSINI-CINDERELLA; WILLIAM TELL; VERDI-THE FORCE OF DESTINY; KING FOR A DAY; THE BATTLE OF LEGNANO.

Cetra Records puts together five overtures from the pens of Rossini and Verdi, most of which are familiar and popular, having in most cases attained more lasting popularity than the operas they were meant to introduce. The side with the most sales potential is the Rossini "Cinderella" and "William Tell" record-ings. The beauty and appeal of the two pieces are still fresh and exciting. This package should have tremendous sales appeal to all markets.

STRAVINSKY: "THE RITE OF SPRING" (Le Sacre Du Printemps)—ANTAL DORATI and the Minneapolis Symphony Orchestra—Mercury MG 50030 (12" L.P.). List: \$5.95

Another outstanding treatment of Stravinsky's celebrated ballet score "Le Sacre du Printemps" is presented by the Minneapolis Symphony Orchestra under the baton of Antal Dorati. The score is one of the composer's more popular works and is a worthy addition to the classic lover's collection. Many might remember parts of this ballet being used in Walt Disney's film "Fan-tasia." A thoroughly impressive job by Mr. Dorati.

POULENC: LES BICHES Anatole Fistoulari conducting The London FAURE: "DOLLY, OP. 56" Symphony Orchestra.-MGM E3098 (12" L.P.). List: \$4.85

The London Symphony Orchestra, conducted by Anatole Fistoulari, presents a delightful rendition of Poulenc's ballet "Les Biches (The House Guests.)" On the other side of the disk, the orchestra delivers the first LP recording of Faure's "Dolly, Op. 56." The number was originally written as a suite for piano but was orchestrated by Henri Rabaud without losing any of its lovely flavor. Designed solely to charm and delight the listener, the London Sym-phony does just that. Simple and pleasing.

POPULAR:

JONI JAMES—"Award-Winning Album"—MGM E234 (10" L. P.). List: \$3.00 WHY DON'T YOU BELIEVE ME; PURPLE SHADES; HAVE YOU HEARD; WISHING RING; YOUR CHEATIN' HEART; IS IT ANY WONDER; ALMOST ALWAYS; MY LOVE, MY LOVE. MGM's ace songstress Joni James offers eight of her hit sides all of which were big sellers for the thrush in 1953. Collectively, these tunes made her a star in just one year. Her soft, hushed manner of delivery and the beautiful tunes recorded makes this album a half hour of relaxing listening. The songstress' vast following is sure to buy up a heap of this package. Her initial success, "Why Don't You Believe Me" showcases the artist perfectly. Joni currently has a hit album in "Let There Be Love" which should be 'nuff said to dealers.

BILL SNYDER with Instrumental Accompaniment "THE STARLIT HOUR"— Decca DL 5514 (10" L.P.). List: \$3.00 THE STARLIT HOUR; COUNT EVERY STAR; A HANDFUL OF STARS; UNDERNEATH THE STARS; STARS ARE THE WINDOWS OF HEAVEN; WHEN YOU WISH UPON A STAR; EVENING STAR; STAR EYES.

The magic mood cast by the unique touch of Bill Snyder is well portrayed as the keyboard master fashions eight dreamy ballads. Each of these melodic numbers has "Star" in its title. His characteristic style, easily identifiable by his "one finger" treatment on his custom made ebony piano, makes a tune take on an ultra-soft and romantic air. Excellent background music for the quiet hours. We go for "When You Wish Upon A Star" in a big way.

OF <u>New</u> RECORD RATINGS BY THE TRADE PRESS			
BACKWARD TURN BACKWARD	Billboard	Cash Box	Variety
(Sheldon) JANE FROMAN (Capitol) GORDON MacRAE (Capitol)	78 (Good) 78 (Good)	B (Very Good) B+(Excellent)	
EASTER MORNIN': (Westbrook) GENE AUTRY (Columbia) RUSTY DRAPER (Mercury)	74 (Good)	B (Very Good) B (Very Good)	Very Good
ECHO BONITA (Fairway) JIM REEVES (Abbott)	87 (Excellent)	Bullseye of the Week	
GOIN' LIKE WILDFIRE (Acuff-Rose) JO STAFFORD-FRANKIE LAINE (Columbia)	78 (Good)	B+(Excellent)	Good
I'LL ALWAYS BE HAPPY WITH YOU (Hill & Range) GEORGIA GIBBS (Mercury)	78 (Good)	Sleeper of the Week	Excellent
MONEY (Kavelin) "BIG JIM" BUCHANAN (Century) TEX WILLIAMS (Decca) LENNIE FORREST (Derby)	Talent Spotlight 78 (Good)	C+ (Good) C+ (Good)	
THE MAN UPSTAIRS (Vesta) KAY STARR (Capitol) COWBOY COPAS (King) HOLLY NUTTER (Jubilee)	Record Spotlight 83 (Excellent)	Disk of the Week B (Very Good) B (Very Good)	Best Bet
OH, THAT'LL BE JOYFUL (Ludlow) BOBBY WAYNE-GENE BAYLOS (Mercury) JACK MCVEA (Combo) FOUR LADS (Columbia) MOREY AMSTERDAM-FRANCEY LANE (MGM)	77 (Good)	Best Bet Best Bet B (Very Good)	Best Bet
ROLLIN' DOWN THE LINE (Glenwood) JO STAFFORD-FRANKIE LAINE (Columbia)	82 (Excellent)	C+ (Good)	Good
SHOULD I TELL (Acuff-Rose) JILL COREY (Columbia)	Talent Spotlight	Sleeper of the Week	Good
SIGNPOST (Moonlight) EILEEN BARTON (Coral) RAY ANTHONY (Capitol)	77 (Good) 79 (Good)	B+(Excellent) B+(Excellent)	
SOMEWHERE (THERE IS SOMEONE) (Sheldon) LOU MONTE (Victor)	78 (Good)	Disk of the Week	Very Good
SUGAR LUMP (Raleigh) THE FOUR TUNES (Jubilee)	79 (Good)	Disk of the Week	
THERE MUST BE SOME MISTAKE (Hollis) GEORGIE SHAW (Decca)	80 (Excellent)	Sleeper of the Week	, Very Good
THIS ABOVE ALL (Mr.) MINDY CARSON (Columbia)	Satisfactory	B+(Excellent)	Best Bet
THOUSAND STARS (Challenge) RIVILEERS (Baton)	R & B Best Buy	R & B Best Bet	
WALTZ FOR MARILYN (Sunbeam) BERNIE WAYNE (Coral)	73 (Good)	B (Very Good	Excellent
			-

BROADCAST MUSIC, INC. SEC FIFTH AVENUE NEW YORK 36, N.Y. NEW YORK · CHICAGO · HOLLYWOOD · TORONTO · MONTREAL

580 FIFTH AVENUE

"It's What's in THE CASH BOX That Counts"



Publicists Hold **2nd Ballyhoo Ball**

NEW YORK—The Publicists' Guild of New York held its second annual Ballyhoo Ball last Tuesday (3/30) in the Grand Ballroom of the Hotel Astor in this city.

The zany affair was attended by close to two thousand people, many of whom were dressed in fascinating costumes.

After a welcoming address from co-president Dick Linke, Harry Hirsch-field spoke to the guests and intro-duced a number of the visitors. Come-dian Joey Adams, who emceed the first ball last year, handled the same chore this year. He introduced act-ress Thelma Ritter who presented 16 year old Janet Bergman with the Guild's annual scholarship award offered each year to the most deserv-ing high school student who will study 'ournalism in college. The person who receives the scholarship is chosen by the journalism dean and board of Long Island University. Elliot Lawrence's orchestra then After a welcoming address from co-

Elliot Lawrence's orchestra then offered dance music for the crowd which was followed by the featured "Cheesecake Parade" starring a dozen or so of New York's outstanding bathing beauties.

Monica Lewis, Bob Eberle, Bud and Cece Robinson and other acts the guests to a show after which the "piece de resistance", the crowning of the King and Queen of the ball, took place.

took place. "Miss Cheesecake" crowned TV star Steve Allen "King of the Ball" who in turned crowned "Kismet" star Joan Diener "Queen of the Ball". Then co-president Walter Kaner presented Deborah Kerr with a gold cup for being voted "Star Of The Year". The three stars acted as judges in the best costume contest and more dancing fol-

Goodman To Have His Life Story Filmed

HOLLYWOOD, CAL. — Benny Goodman will have his life story Goodman will have his life story filmed in the near future by Universal-International. The orchestra leader agreed to have his story put on film after having seen U-I's production of "The Glenn Miller Story".

Negotiations to film the batonist's career were conducted over a period of months by Edward Muhl, U-I's pro-duction head and Goodman's personal representative, Charles Wick.

Goodman will supply the clarinet solos and supervise the recording of the film's score. The screen play will be penned by Valentine Davies and produced by Aaron Rosenberg who worked together on the Glenn Miller diakor flicker.

A professional actor will portray Goodman in the film.

N. Y. Ops Plan Dinner

BEACON, N. Y.—The New York Operators' Guild's annual dinner to be held May first at the Napanoch Coun-try Club in Napanoch, New York will feature some of the record field's top names. The Guild expects this to be its biggest affair to date with many operators and friends from out of town attending. town attending.

Many of the guests have already requested reservations at the Country Club for the entire May 1 week end, expecting to make the dinner part of a three day vacation.

Attorney Sidney Levine will act as toastmaster for the affair.



Ira Cook

KABC and KMPC-Hollywood, Calif.

Jay Trompeter WIND—Chicago, III.

8. Answer Me, My Love (Cole) 9. Here (Tony Martin)

10. Jesse James (Eileen Barton)

Bob Chambers WEBK—Tampa, Fla.

1. Make Love To Me (Dorsey Bros.)

Make Love To Me (Dorsey Bros.)
 Amor (Four Aces)
 Wanted (Perry Como)
 Secret Love (Doris Day)
 It Happens To Be me (Cole)
 Poor Butterfly (Hilltoppers)
 Big Noise From Winnetka (Ralph Marterie)
 Man, Man Is For The Woman Made (Ames 8ros.)
 Seems Like Old Times (Four Freshman)
 The Sparrow Sings (Damone)

Joe Grady & Ed Hurst

WPEN—Philadelphia, Pa.

1. Wanted (Perry Como) 2. Cross Over The Bridge (Page)

3. Until The Day I Die (Taylor)

Till Then (Hilltoppers) Have A Heart (J. La Rosa)

5. Have A Heart (J. La Kosa) 6. Way Paesano (Al Martino) 7. The Kid's Last Fight (Laine) 8. Answer Me, My Love (Cole) 9. Cuddle Me (Ronnie Gaylord) 10. Jilted (Teresa Brewer)

Hugh Wanke

WCAO—Baltimare, Md.

Young At Heart (F. Sinatra) Changing Partners (Page) Secret Love (Doris Day) Marie (T. & J. Dorsey) Wanted (Perry Como) Stranger In Paradise (Martin) Am I In Love (Joni James)

8. I Really Don't Want To Know (Paul & Ford)

9. I Speak To The Stars (D. Day) 10. Cross Over The Bridge (Page)

Lou Barile

Gene DeGraide &

Art Kershaw

WJAR—Pravidence, R. I.

S

THE CASH BOX Disk Jockeys **REGIONAL RECORD REPORTS** Listings belaw are reprinted exactly as submitted by leading disk jackeys throughout the nation for the week ending April 3 withaut any changes on the part of THE CASH BOX. Don McLeod **Tom Edwards** WERE-Cleveland, Ohia WJBK-Detroit, Mich. 1. Wanted (Perry Como) 1. Secret Love (Doris Day) Young At Heart (F. Sinatra)
 Cross Over The Bridge (Page)
 Make Love To Me (Stafford)
 Till Then (Hilltoppers)
 Oh, My Papa (Eddie Fisher)
 Bell Bottom Blues (Brewer)
 Scret Love (Doris Day)
 Do Lord (J. Russell, Davis, Haines, D. Russell)
 Wanted (Perry Como)
 From The Vine Came The Grape (Gaylords) Wanted (Perry Como) Am 1 In Love (Joni James) 2. Size 12 (Don Cornell) 3. Such A Night (8unny Paul) 2. 4. Young At Heart (F. Sinatra) S. The Man With The 8anjo @ (Ames 8ros.) Young At Heart (F. Sinatra) Cross Over The 8ridge (Page) 4. Amor So Long (Four Aces) Make Love To Me (Stafford) 6. 6. The Sheik Of Araby (Greco) 7. Make Love To Me (Stafford) 8. Secret Love (Doris Day) 9. Melancholy Me (Smith 8ros.) 10. April And You (Stafford) B. Jilted (Teresa 8rewer)
 If You Love Me, Really Love Me (Lynn-Starr)
 Answer Me, My Love (Cole) Sandy Singer KCRI—Cedar Rapids, Iowa **Bill Thornton** KRLW-Walnut Ridge, Ark. I. I Get So Lonely (Crosby & Lombardo)
 Make Love To Me (Stafford)
 Answer Me, My Love (Cold)
 Secret Love (Doris Day)
 Young At Heart (F. Sinatra)
 So Long (Four Aces)
 Such A Night (Johnnie Ray)
 Wanted (Perry Como)
 Till We Two Are One (Shaw)
 You Didn't Want Me (Mills Bros.) Secret Love (Doris Day)
 Stranger In Paradise (4 Aces)
 Oh, My Papa (Eddie Fisher)
 Wanted (Perry Como)
 Teach Me Tonight (Brace)
 Till We Two Are One (Shaw)
 I Get So Lonely (4 Knights)
 Dasktema Strutters 2:11 Cross Over The Bridge (Page)
 Wanted (Perry Como)
 I Get So Lonely (4 Knights)
 Young At Heart (F. Sinatra)
 Make Love To Me (Stafford)
 A Girl, A Girl (Eddie Fisher)
 There'll 8e No Teardrops To-night (Tony Bennett)
 A gave Me Mey Love (Cole)

- 8. Darktown Strutters 8all (Lou Monte)
- 9. Amor (Four Aces) 10. Melancholy Me (Fitzgerald)

Bill Lamb

- WWCO-Waterbury, Conn.
- Www.CO.—waterbury, Conn.
 Make Love To Me (Stafford)
 Stranger In Paradise (4 Aces)
 Wanted (Perry Como)
 Cross Over The Bridge (Page)
 Darktown Strutters Ball (Lou Monte)
 Young At Heart (F. Sinatra)
 Answer Me, My Love (Cole)
 Hold 'Em Joe (H. Selafonte)
 These 'III Se Nea Toestangene

- 9. There'll 8e No Teardrops Tonight (Tony 8ennett)
- 10. Somebody 8ad Stole De Wedding 8ell (G. Gibbs)

Bill Phillips

- WBAX-Wilkes Barre, Pa.
- 1. Secret Love (Doris Day)
- Wanted (Perry Como) Oh, My Papa (Eddie Fisher)
- 4. Changing Partners (K. Starr) S. This Is You (Ch. Applewhite)
- A Girl, A Girl (Eddie Fisher) 6.
- 7. Cross Over The Bridge (Page) 8. I Get So Lonely (4 Knights) 9. Till We Two Are One (Shaw) 10. Masquerade (Dick Duane)

Bud Davies

- Bud Davies CKLW—Detrait, Mich. 1. From The Vine Came The Grape (Gaylords) 2. The Man With The Sanjo (Ames Bros.) 3. Young At Heart (F. Sinatra) 4. Wanted (Perry Como) 5. Answer Me, My Love (Cole) 6. Cross Over The Stidge (Page) 7. Until Sunrise ("Fingers" Carr) 8. My Sin (Leo Diamond) 9. Amor (Four Aces) 10. Make Love To Me (Stafford)

Charlie Welsh WSB—Atlanta, Ga.

- LOU Darrie WKAL—Rame, N. Y. 1. Cross Over The Bridge (Page) 2. Wanted (Perry Como) 3. Make Love To Me (Stafford) 4. A Girl, A Girl (Eddie Fisher) 5. There'll Be No Teardrops To-night (Tony Bennett) 6. Cuddle Me (Ronnie Gaylord) 7. I Get So Lonely (4 Knights) 8. Somewhere There he form WSB—Atlanta, Ga. 1. Young At Heart (F. Sinatra) 2. Secret Love (Doris Day) 3. Make Love To Me (Stafford) 4. Wanted (Perry Como) 5. Till We Two Are One (Shaw) 6. The Jones 8oy (Mills Bros.) 7. Answer Me, My Love (Cole) 8. Somebody's Been Beating My Time (Eberle-Baxter) 9. The Man With The Banjo (Ames Bros.) 10. From The Vine Came The Grape (Hilltoppers) WREV—Reidsville, N. C.
 1. Cross Over The 8ridge (Page)
 2. Here (Tony Martin)
 3. Make Love To Me (Stafford)
 4. Secret Love (Doris Day)
 5. I Get So Lonely (4 Knights)
 6. Do Lord (J. Russell, Davis, Haines, D. Russell)
 7. There'll 8e No Teardrops To-night (Tony 8ennett)
 8. Young At Heart (F. Sinatra)
 9. Little Things Mean A Lot (Kitty Kallen)
 10. Lovin' Spree (Eartha Kitt) J Get So Lonely (4 Knights)
 Somewhere, There Is Someone (Lou Monte)
 Till Then (Hilltoppers)
 The Kid's Last Fight (Laine)
- Jack McDermott WLYN—Lynn, Mass. WLYN-Lynn, Mass. 1. Wanted (Perry Como) 2. Cuddle Me (R. Gaylord) 3. Cross Over The Bridge (Page) 4. There'll & No Teardrops To-night (Tony Bennett) 5. Such A Night (Johnny Ray) 6. Angela Mia (Alan Martin) 7. Little Things Mean A Lot (Kitty Kallen) 9. The Kid's Loct Stabt (John) WJAR—Providence, K. I.
 Young At Heart (F. Sinatro)
 Cross Over The Bridge (Page)
 Secret Love (Doris Day)
 Wanted (Perry Como)
 Secret Love (Doris Day)
 Tom The Vine Came The Grape (Gaylords)
 Make Love To Me (Stafford)
 What Good Is Somebody New (Bobby Wayne)
 I Get So Lonely (4 Knights)
 Melancholy Me (Fitzgerald)
 Answer Me, My Love (Cole)
 So Long (Four Aces)

 - 8. The Kid's Last Fight (Laine) 9. Crazy Mixed Up Song (Hayes & Healy)

- Chuck Thompson WALA-Mobile, Ala.
- WALA—MODILE, AIG.
 Make Love To Me (Stafford)
 Young At Heart (F. Sinatra)
 Wanted (Perry Como)
 Secret Love (Doris Day)
 Secret So Lonely (4 Knights)
 Cross Over The 8ridge (Page)
 From The Vine Came The Grape (Hilltoppers)
 There'll & No Teardrops To-night (Tony Bennett)
 I'd Cry Like A 8aby (Martin)
 Broke, 8arefoot and Starry-Eyed (Betty Hutton)

- **Bill Stewart** KMPC-Los Angeles, Calif. KMPC—Los Angeles, Calif.
 1. Where Can I Go Without You (Peggy Lee)
 2. Salute To Glenn Miller (Modernaires)
 3. Young At Heart (F. Sinatra)
 4. Secret Love (Doris Day)
 5. Here (Tony Martin)
 6. Cross Over The Bridge (Page)
 7. Make Love To Me (Stafford)
 9. Heart Of My Heart (Elgart)
 10. Too Little Time (J. Hutton)
 - - **Rex Dale**
 - WCKY-Cincinnati, Ohia
- WCK1-CINCINITIATI, Onto 1. Wanted (Perry Como) 2. Make Love To Me (Stafford) 3. Secret Love (Doris Day) 4. Cross Over The Bridge (Page) 5. My Restless Lover (P. Page) 6. I Get So Lonely (4 Knights) 7. Jilted (Teresa 8rewer) 8. There'll 8e No Teardrops To-night (Tony 8ennett) 6. Till Then (Hillooppers)

- 9. Till Then (Hilltoppers) 10. Poor Butterfly (Hilltoppers)

Troy Williams WREV-Reidsville, N. C.

Dave Maynard

WHIL—Medford, Mass. WHIL—Medford, Mass. 1. Wanted (Perry Como) 2. The Man With The Banjo (Ames Bros.) 3. Little Things Mean A Lot (Kitty Kallen) 4. Melancholy Me (E. Howard) 5. Cross Over The Bridge (Page) 6. Young At Heart (F. Sinatra) 7. Maybe Next Time (J. James) 8. This Is You (Ch. Applewhite) 8. This Is You (Ch. Applewhite) 9. Cleo and Meo (4 Lads-Corey)

10. There'll 8e No Teardrops To-night (Tony 8ennett)

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Listings below are reprinted exactly as submitted by leading disk jockeys throughout the nation for the week ending April 3 without any changes on the part of THE CASH BOX. Stan Dale

WJJD-Chicago, Ill.

1. Cross Over The Bridge (Page) 2. Wanted (Perry Como) 3. My Restless Lover (Page)

4. Here (Tony Martin) 5. I Get So Lonely (4 Knights)

6. Crocodile Tears (E. Gorme) 7. From The Vine Came The

Grape (Gaylords) B. Melancholy Me (E. Howard) 9. So Long (Four Aces) 10. Young At Heart (F. Sinatra)

Russ Coughlin

KROW-Oakland, Calif.

KKOW—Odkidnd, Cdiif.
 There'll Be No Teardrops Tonight (Tony Bennett)
 Young At Heart (F. Sinatra)
 Cross Over The Bridge (Page)
 Make Love To Me (Stafford)
 Secret Love (Doris Day)
 Wanted (Perry Como)
 From The Vine Came The Grape (Gaylords)
 A mon (Four Aces)
 South (Paul Ford)
 Melancholy Me (E. Howard)

Sherm Feller WVDA-Boston, Mass.

WVDA—Boston, Mass.
Young At Heart (F. Sinatra)
Latin Lady (H. Winterhalter)
Stop Chasing Me Baby (The Lancers)
You Didn't Want Me (Mills Bros.)
Wanted (Perry Como)
Maybe Next Time (J. James)
Amor (Four Aces)
Tipica Serenade (Jerome)
Make Love To Me (Commanders)
There'll Be No Teardrops To-night (Tony Bennett)

Don Bell KRNT—Des Moines, Iowa

KRNT—Des Moines, Iowa 1. Make Love To Me (Stafford) 2. Cross Over The Bridge (Page) 3. Wanted (Perry Como) 4. I Get So Lonely (4 Knights) 5. Secret Love (Doris Day) 6. Answer Me, My Love (Cole) 7. From The Vine Came The Grape (Hilltoppers) 8. Till Then (Hilltoppers) 9. Somebody Bad Stole De Wedding Bell (Eartha Kitt) 10. Brother John (Nelson Riddle)

Maurice Jackson

WVKO-Columbus, Ohio

WYKO—Columbus, Ohio . Secret Love (Doris Day) Make Love To Me (Stafford) . That's Amore (Dean Martin) . Young At Heart (F. Sinatra) . I Get So Lonely (4 Knights) . Wanted (Perry Como) . Answer Me, My Love (Cole) . The Man With The Banjo (Ames Bros.) . Carre Over The Bridge (Page)

9. Cross Over The Bridge (Page) 10. Cuddle Me (Ronnie Gaylord)

Bill Charles

WSPD-Toledo, Ohio

WSPD—Toledo, Ohio 1. Young At Heart (F. Sinatra) 2. Secret Love (Doris Day) 3. Wanted (Perry Como) 4. Make Love To Me (Stafford) 5. From The Vine Came The Grape (Hilltoppers) 6. Stranger In Paradise (4 Aces) 7. Oh, My Papa (Eddie Fisher) 8. Cross Over The Bridge (Page) 9. Darktown Strutters Ball (Lou Monte) 10. Alone At Our Old Ren-dezvous (Verna Leeds)

Ed Meath

Ed Meath WHEC—Rochester, N. Y. 1. Make Love To Me (Stafford) 2. Young At Heart (F. Sinatra) 3. Wanted (Perry Como) 4. Secret Love (Doris Day) 5. From The Vine Came The Grape (Gaylords) 6. Stranger In Paradise (Four Acces-Bennett) 7. Amor (Four Acces) 8. Answer Me, My Love (Cole) 9. Am 1 In Love (Joni James) 10. I Solemnly Swear (Froman)

10. I Solemnly Swear (Froman)

В.

Robin Seymour

- WKMH-Dearborn, Mich. WKMH-Dearborn, Mich. 1. Such A Night (Bunny Paul) 2. Wanted (Perry Como) 3. The Man With The Banjo (Ames Bros.) 4. Until Sunrise ("Fingers" Carr) 5. You're So Simpatico (Capri) 6. Answer Me, My Love (Cole) 7. So Long (Four Aces) 8. April And You (Stafford) 9. I Went Out Of My Way (Bob Stewart) 10. Cross Over The Bridge (Page)

- 10. Cross Over The Bridge (Page)

Gene Norman KLAC-Hollywood, Calif.

- Jilted (Teresa Brewer) Melancholy Me (E. Howard) Somewhere There Is Some-one (Lou Monte) Amor (Four Aces) Young At Heart (F. Sinatra) Make Love To Me (Stafford) Lost In Loveliness (Eckstine) A Girl, A Girl, (Eddie Fisher) Wanted (Perry Come)

- 9. Wanted (Perry Como) 10. Here (Tony Martin)

Alan Saunders WVNJ—Newark, N. J.

- WVNJ—Nework, N. J.
 Secret Love (Doris Day)
 From The Vine Came The Grape (Gaylords)
 Darktown Strutters Ball (Lou Monte)
 Stranger In Paradise (Bennett)
 Young At Heart (F. Sinatra)
 Make Love To Me (Stafford)
 You Didn't Want Me (Mills Bros.)
 B. The Man With The Banjo (Ames Bros.)
 Cross Over The Bridge (Page)
 Wanted (Perry Como)

Bill Reynolds

- WTMJ—Milwaukee, Wis. Wanted (Perry Como) Cross Over The Bridge (Page) A Girl, A Girl (Eddie Fisher) All Night Long (R. Bryant) Young At Heart (F. Sinatra)

- 6. Make Love To Me (Stafford) 7. So Long (Four Aces)
- I Get So Lonely (4 Knights) Crystal Ball (Johnston Bros.)
- 10. Amor (Four Aces)

Harvey Hudson

- WLEE—Richmond, Va. WLLE—NICHTIONG, VG.
 Young At Heart (F. Sinatra)
 Make Love To Me (Stafford)
 Heart Of My Heart (4 Aces)
 I Get So Lonely (4 Knights)
 Secret Love (Doris Day)
 Wanted (Perry Como)
 Whate Good Is Someone New (Bobby Wayne)

- B. Boca Chica (Bernie Wayne) 9. A Girl, A Girl (E. Fisher) 10. Cross Over The Bridge (Page)

- **Bill Silbert**
- Bill Silbert WMGM—New York, N. Y. 1. Young At Heart (F. Sinatra) 2. Wanted (Perry Como) 3. The Man With The Banjo (Ames Bros.) 4. Hold 'Em Joe (H. Belafonte) 5. Latin Lady (Winterhalter) 6. I Don't Think You Love Me Anymore (Kitty Kallen) 7. Lost In Loveliness (Eckstine) B. Hit The Target, Baby (Karen Chandler) 9. Anema E Core (E. Fisher) 10. Here (Tony Martin)

Joe Deane KQV—Pittsburgh, Pa.

- KQV—Pittsburgn, 1 u. 1. Indiscretion (Stafford & Liberace) 2. The Man With The Banio (Ames Bros.) 3. Wanted (Perry Como) 4. Cleo & Meo (4 Lads & Corey) 5. Amor (Four Aces) 6. Melancholy Me (Smith Bros.) 7. Size 12 (Don Cornell) B. Until Sunrise ("Fingers" Carr) 9. Little Things Mean A Lot (Kitty Kallen) 10. You Didn't Want Me (Mills Bros.)

Johnny MacShane KMPC—Hollywood, Calif.

1. Young At Heart (F. Sinatra) 2. Make Love To Me (Stafford) 3. Cross Over The Bridge (Page) 4. Wanted (Perry Como) 5. Cleo And Meo (4 Lads-Corey) 6. Secret Love (Doris Day) 7. Till We Two Are One (Shaw

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B. Brother John (N. Riddell) 9. Melancholy Me (E. Fitzgerald) 10. Bell Bottom Blues (Brewer

Art Roberts KXLW-St. Louis, Mo.

Wanted (Perry Como) Cross Over The Bridge (Page) Young At Heart (F. Sinatra) Cuddle Me (Ronnie Gaylord) Long, Long Time (Mulcays) A Girl, A Girl (Eddie Fisher) There'll Be No Teardrops Tonight (Tony Bennett) I Get So Lonely (4 Knights) Melancholy Me (E Howard)

9. Melancholy Me (E. Howard) 10. Here (Tony Martin)

Larry Wilson WTIX—New Orleans, La.

- WTIX—New Orleans, La.
 1. I Really Don't Want To Know (Paul & Ford)
 2. Wanted (Perry Como)
 3. Cross Over The Bridge (Page)
 4. Make Love To Me (Stafford)
 5. Angela Mia (Don, Dick and Jimmy)
 6. From The Vine Came The Grape (Hilltoppers)
 7. Young At Heart (F. Sinatra)
 8. There'll Be No Teardrops To-night (Tony Bennett)
 9. Brother John (N. Riddle)
 10. I'd Cry Like A Baby (Martin)

Roger Clark

- Roger Clark WNOR—Norfolk, Va. 1. Wanted (Perry Como) 2. Young At Heart (F. Sinatra) 3. I Get So Lonely (4 Knights) 4. Make Love To Me (Stafford) 5. Hold 'Em Joe (H. Belafonte) 6. World Events (W. Baker) 7. Till Then (Hillsoppers) B. The Creep (Johnston Bros.) 9. Somebody Bad Stole De Wedding Bell (G. Gibbs) 10. Everything Happens To Me (Matt Dennis)

- KBOL-Boulder, Colo.

Ray Perkins

- KFEL-Denver, Colo. KFEL—Denver, Colo. 1. Make Love To Me (Stafford) 2. Secret Love (Doris Day) 3. I Get So Lonely (4 Knights) 4. Cross Over The Bridge (Page) 5. Young At Heart (F. Sinatra) 6. From The Vine Came The (Grape (Hilltoppers) 7. Stranger In Paradise (Bennett) B. Somebody Bad Stole De Wedding Bell (Eartha Kitt) 9. Wanted (Perry Como) 10. The Man With The Banjo (Ames Bros.)

Don Bailey

- WESC-Greenville, S. C. 1. Secret Love (Ray Anthony) 2. Young At Heart (F. Sinatra) 3. Cross Over The Bridge (Page) 4. Make Love To Me (Stafford)
- Wanted (Perry Como)
 Wanted (Perry Como)
 I Get So Lonely (4 Knights)
 Oh, My Papa (Eddie Fisher)
 From The Vine Came The Grape (Hilltoppers)
- 9. Till We Two Are One (Shaw)
- 10. Stranger In Paradise (Bennet

Atlantic Announces Formation Of New R&B Label, Cat Records

NEW YORK—Atlantic Records an-nounced this week the formation of a new Rhythm and Blues record com-pany to be known as "Cat Records". The express purpose of the new diskery will be to take advantage of the current trend of pop teenagers to "dig" the beat of some of the R & B issues. Of recent months, the trend has been per per discussion of the rend

has become more and more apparent. The Cash Box editorialized this fact in its issue of February 13, titled, "Pop Go The Blues".

"Pop Go The Blues". Always among the leading "pro-gressive thinkers" in the R & B field, the Atlantic board of strategy, Ahmet Ertegun, Jerry Wexler, Miriam Abramson and Herb Abramson (the latter in the army for the past two years and due to be discharged in a few months), sees a large market to be developed and will expend their energies in that direction. energies in that direction.

The artists will be new talent. None of the artists on the current Atlantic

roster will be transferred to the new label.

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label. Cat's initial release will consist of four records and will be available to the trade this week. They are: Mike Gordon and the El Tempos, who per-form on a blues and calypso-mambo kick, with "Why Don't You Do Right" and "You've Got To Give"; Sylvia Vanderpool, formerly Little Sylvia, most recent with Jubilee Records, who sings "Speedy Life" and "Fine Love"; Jimmy Lewis, formerly with R.C.A. Victor, etches "Last Night" and "Love Broke My Heart Again"; and the Chords, a newly developed vocal group, chanting "Sh-Boom" and an R & B coverage of a recent pop hit. Cat will be a completely indepen-

Cat will be a completely indepen-dent company in no way connected with Atlantic although the Abram-sons, Ertegun and Wexler will be at the helm. The distributor lineup will follow the Atlantic Record distributor arrangement very closely.

Research Craft Company Finest Custom Record Pressings That Quality Materials and Intelligent Skill Can Offer Any Type of Phonograph Record in Shellac • Flex • Vinylite 1037 N. Sycamore St. • Los Angeles 38, Calif. • Hollywood 5-6128 KNOWN FROM COAST TO COAST LESLIE DISTRIBUTORS **ONE-STOP RECORD SERVICE NEW YORK** HARTFORD, CONN. 750 — 10th AVE. (Phone: PLaza 7-1977) Cable Address: Expo Record, N. Y. 1261/2 WINDSOR ST. (Phone: HA. 5-7123) They're just SENSATIONAL! **BOB MARSHALL** singing **"BEWITCHED AM I" "SOUVENIR OF MADEIRA"** dawn Dawn # 206 BOB MARSHALL



"It's What's in THE CASH BOX That Counts"

Jack White KBOL-Boulder, Colo. 1. Secret Love (Doris Day) 2. Make Love To Me (Stafford) 3. Cross Over The Bridge (Page) 4. Young At Heart (F. Sinatra) 5. Answer Me, My Love (Cole) 6. There'II Be No Teardrops To-night (Tony Bennett) 7. Wanted (Perry Como) B. I Get So Lonely (4 Knights) 9. Till Then (Hilltoppers) 10. Bell Bottom Blues (T. Brewer)

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April 10, 1954



"It's What's in THE CASH BOX That Counts"

Best Selling Records FROM MORE THAN 15,000 RETAIL OUTLETS!

• Tunes are listed below in order of their popularity bosed on a continuing weekly national survey of thousands of record dealers by Jack "One Spot" Tunis. Each list-ing includes the name of the song, record number, artists, and tune on the reverse side. Comprising The number underneoth the title indicates the actual sale per 1000 records made for the week. If the figure is 67.4, it means that for every 1000 records sold that week, 67.4 were of the tune indicated—a combination of all the records on which it was available. ★ Indicates best selling record. 100

Apr. 10 Apr. 3 Apr. 10 Apr. 3 Apr. 10 Apr. 3 ★MG-11694 (K-11694)— BILLY ECKSTINE Dan't Get Around Much Anymore 19-Jilted 27—South 13.5 8.8 10.5 9.2 BE-1038 (45-1038)— CAB CALLOWAY Such A Night ★CR-61152 (9-61152)— TERESA BREWER Le Grand Tour De L'Amour ★CA-2735 (F-2735)—LES PAUL & MARY FORD I Really Don't Want To Know 36—Am I In Love 7.0 7.8 7.0 7.8 DE-29049 (9-29049)→ ACQUAVIYA O. New York in A Nutshell ★MG-11696 (K-11696)→ JONI JAMES Maybe Next Time 28—Bell Bottom Blues -The Kid's 10.1 4.4 ★CR-61066 (9-61066)— TERESA BREWER Our Heartbreaking Waltz Last Fight 11.3 13.2 ★CO-40178 (4-40178)— FRANKIE LAINE Long Distance Love 37—Heart Of My 29—So Long Heart 6.6 10.6 ★DE-29036 (9-29036)— FOUR ACES 9.7 BE-1018 (45-1018)-TONY RUSSO Stranger In Paradise CA-2520 (F-2520) JERRY SHARD Sing High, Sing Low CO-40137 (4-40137)-LES ELGART 21—Heidelberg 12.8 Amor ★VI-20-5655 (47-5655) HUGO WINTERHALTER Latin Lady **30—Melancholy Me** 9.2 7.5 9.2 7.3 DE-29008 (9-29008)— ELLA FITZGERALD Somebody Bad Stale De Wedding Bell ★ME-70304 (70304x45)— EDDY HOWARD I Wander What's Become Of Sally ★"X"-0003 (4X-0003)— SMITH BROTHERS It Was Worth It -The Man Upstairs 22-CR-61076 (9-61076)-CORNELL, DESMOND, & DALE i Thunk I'll Fail in Love Today *DE-28927 (9-28927)-FOUR ACES Stranger in Poradise ME-70262 (70262245)-FRANKIE LAINE South Of The Border 12.4 12.4 — BE-1042 (45-1042)— TONY RUSSO My Restless Lover ★CA-2769 (F-2769)— KAY STARR If You Love Me -Darktown 23-31—Changing **Strutters Ball** -I Really Don't Want To Know Partners 12.0 14.1 8.9 13.8 6.2 7.2 ★CA-2735 (F-2735)— LES PAUL & MARY FORD South MG-11666 (K-11666)— BOB SANTA MARIA Constant Constant DE-29032 (9-29032)---RUSS MORGAN There'll Be Some Changes Made The Big Dream VI-20-5525 (47-5525)---EDDY ARNOLD MG-11687 (K-11687) PHIL BRITO Memories Of Sorrenta 39—Amor KI-1304 (45-1304) Stranger In Paradise *ME-70260 (70260x45) PATTI PAGE Where Did My Snow-man GeP VI-20-5515 (47-5515) DINAH SHORE Think 5.8 ★VI-20-5611 (47-5611)-LOU MONTE I Knaw Haw You Feel So Long -Maybe Next 24—Cuddle Me Think VI-20-5537 (47-5537)— PEE WEE KING Time 11.6 9.5 5.5 BE-1037 (45-1037)— BETTY JOHNSON There'll Be Na Tear-drops Tonight ★ME-70285 (70285x45)— RONNIE GAYLORD Oh, Am I Lonely ★MG-11696 (K-11696)— JONI JAMES Am I In Love 32—Gee 41—Fancy Pants CA-2727 (F-2727)— HUTTON & STORDAHL Tco Little Time EP-9025 (4-9025)— SOMTHIN' SMITH Just In Case Yau Change Yaur Mind ★RM-5 (45-5)—THE CROWS I Love You Sa 8.5 12.8 5.4 -Till We Two Are One 25-42—Hold Me S.0 11.2 13.2 11.2 13.2 BE-1034 (45-1034)— STUART FOSTER Till Then CO-40184 (4-40184)— KEN GRIFFIN Our Heartbreaking Waltz ★DE-28937 (9-28937)— GEORGIE SHAW Hoaeycomb DE-29022 (9-29022)— GUY LOMBARDO Out Heartbreaking Waltz ME-70293 (70293 x 45)— EDDY HOWARD Little Miss One 43—It Happens To Be Me 4.6 33—That's Amore 13.5 44—Easter Parade 8.1 8.1 13.5 BE-1025 (45-1025)— TONY RUSSO The Jones Boy ★CA-2589 (F-2589)— DEAN MARTIN You're The Right One CA-2731 (F-2731)— MICKEY KATZ C'est Si Bon MG-11584 (K-11584)— BLUE BARRON Till We Love Again 3.8 45—I Speak To The Stars 35 46—Seems Like Old Times 3.1 26—Angela Mia **34—Have A Heart** 47—Poor Butterfly 10.9 12.5 7.7 5.1 2.8 CW-104 (45-104)---DON, DICK AND JIMMY Brand Me With Your Kisses DE-29062 (9-29062)---FRED WARING CD-1237 (45-1237)— JULIUS LA ROSA When You're In Love 48—Cleo & Meo 2.7 Lost In 49--Two Purple Loveliness Shadows 7.4 4.8 ★CO-40168 (4-40168) DORIS DAY What Every Girl Should Knaw 50—Woman 1.7

"It's What's in THE CASH BOX That Counts"

11.9

6.2

5.9

5.3

5.0

1.9

3.1

2.5

A growth Welk Salutes USO SPEAK S TO THE STARS Troupers OCEAN PARK, CALIF.—Six young Hollywood performers, all veterans of Korean USO tours, recently stepped into sharp focus of public attention to receive the sincerest form of applause Recorded by: DORIS DAY

-a well-done from two in their own show business. The troupe was lavishly entertained by bandleader Lawrence Welk and Walter Lange, general manager of the Aragon Ballroom.

And the six, Lucille Burnette, Ma-rian Brooks, Patti Joey, Jack Jeckers, King Donovan and Bud Smith, had a ball

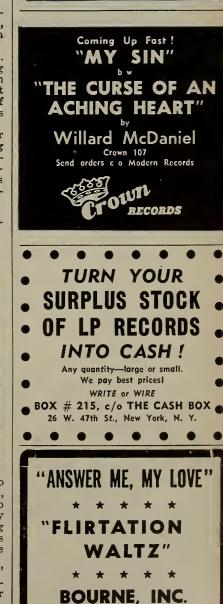
ball. All recently returned to the U.S. after 3½ months of taking something of home to American fighting men in the Orient. Their "long run" went unnoticed, however, in the face of newspaper headlines devoted to others who had bigger names. Then along came another newspaper item mentioning this hard-working troupe. Here, the "Champagne Mu-sic" man and Lange stepped in, pick-ing up the tabs at filmland night spots and introducing one and all to tele-

and introducing one and all to tele-vision viewers on Welk's show.

HOLLYWOOD—Anthony Vito (left), president of Vito Recording Co., looks over some music with his two singing stars, Helen Troy and Tony Romano. Vito introduced the young artists to disk jockeys and the press recently at a dinner he staged at the MOP in Hollywood. Tony Romano's "Goombye, Goomba," which he plattered for Vito Record-ings, won six hits on the Peter Potter Juke Box Jury TV show March 6th. The Italian-American novelty tune was written by Romano and Johnny Bradford.

Opening

PITTSBURGH, PA.—Jo Ann Tolley, MGM artist, opened at the Carousel Club in Pittsburgh last Monday, March 22. Pictured ringsiding at the opening are (L to R): Joe Deane, of WQV in Pittsburgh; Mrs. Deane; Jolly Joyce, the singer's manager; Jo Ann Tolley; and Sid Dickler of WEDO, Pittsburgh.



Columbia #40210

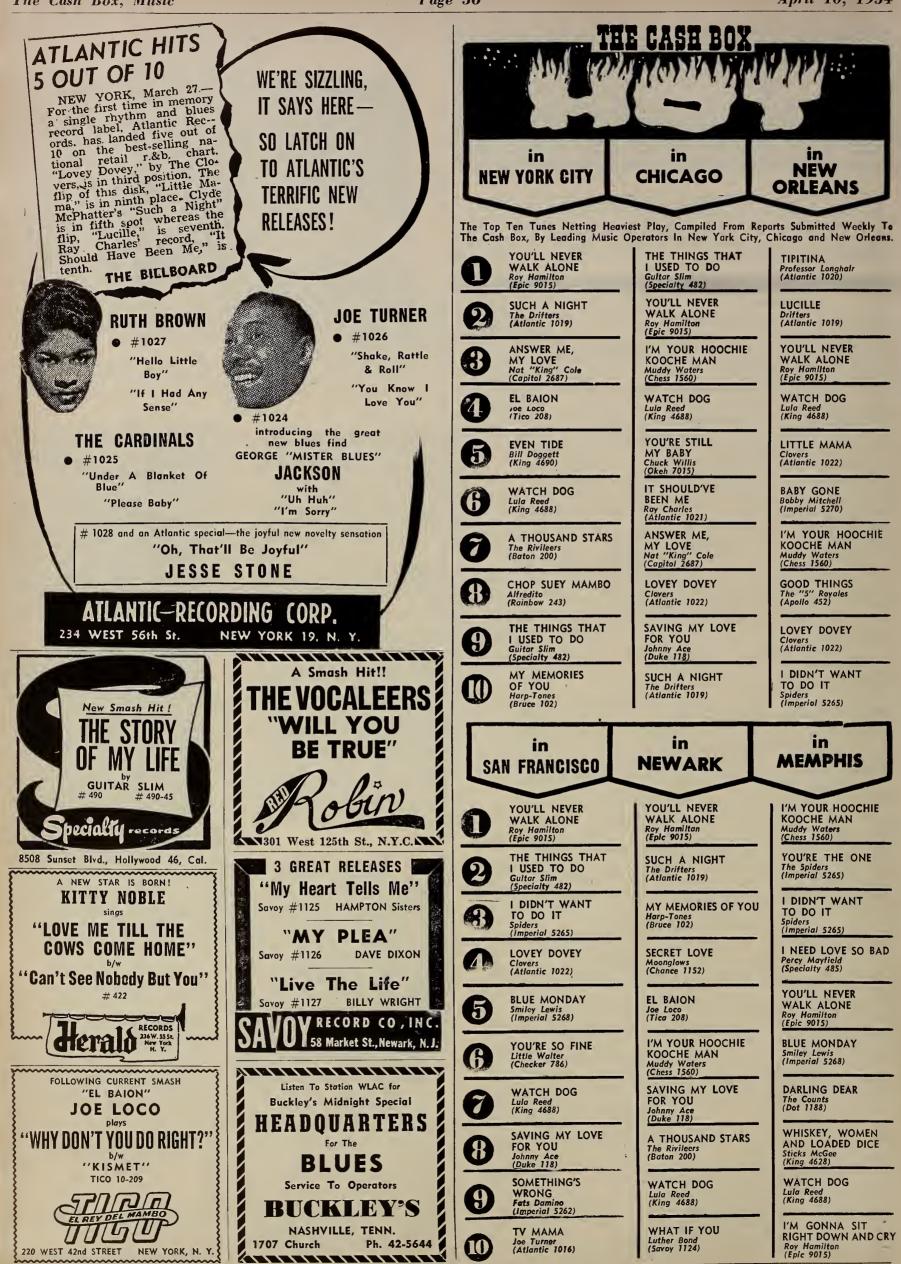
M. WITMARK & SONS

136 W. 52nd Street, New York 19

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"It's What's in THE CASH BOX That Counts"

The Cash Box, Music

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"JUNIOR" RYDER with JOHNNY OTIS ORK. (Duke 119)

(Duke 119) B "SAD STORY" (2:33) [Memo Pub. Co. BMI—A. Matthews, J. Ryder, P. Otis] Ryder sings a slow melancholy blues about losing the one he loves. An emotional vocal sup-ported in strong style by the Johnny Otis Orchestra. Ryder gives a read-ing that is strong with feeling and deck could take off.

B "BETTER STOP" (2:35) [Memo Pub. Co. BMI—Phillis Otis] The under portion is a middle tempo jump blues shouted by Ryder enthusiasti-cally. Jr. has trouble with his gal on this deck, too. Seems she goes around hugging and kissing everybody else in town in town.

LESTER WILLIAMS ORCH. (Duke 123)

B [Lion Publ. Co. BMI—Martha Williams] Williams sings a slow throaty blues with hot ork encourage-ment. Good deck with lots of appeal.

B "LET'S DO IT" (2:44) [Lion Publ. Co. BMI—Martha Williams] A shouty quick beat jump infectiously performed. A rocking ditty with toasty lyrics. Could create a fuss if it gets around.

GENE FORREST & THE FOUR FEATHERS (Aladdin 3224)

"DUBIO" (2:26) [Aladdin Music —Gene Forrest] Gene Forrest and his "Feathers" collaborate on a middle tempo jump. Story is of the usual two-timing gal on whom he spent all his money only to find she wasn't his.

• "WIGGIE" (2:48) [Aladdin Mu-sic—Gene Forrest] A similar item with a rocking feeling. Boys do a fair job on this side.

THE LAMPLIGHTERS (Federal 12176)

(Federal 12176) B "I USED TO CRY MERCY, MERCY" (2:39) [Armo BMI— Rudy Toombs] The Lamplighters sing a rhythmic ditty in good style. Lead tells of how he used to beg for mercy when she had another on the string, but now he's asking mercy no longer. Good group but material weak through repetition.

"TELL ME YOU CARE" (2:30) [Armo BMI—Thurston Harris] The group runs through a slow blues dramatically and tenderly. Lead be-seeches his love to tell him she cares. Treatment is strong and side could hannen happen.

JACK DUPREE (King 4706)

(RUB A LITTLE BOOGIE" (2:38) [Jay & Cee BMI—Jack Dupree] Jack Dupree etches a middle tempo boogie rock with light lyrics and handles it effectively.

B "CAMILLE" (2:15) [Jay & Cee BMI—Jack Dupree] The under lid is a slow wailing blues with that southern feel. Dupree has a good com-mercial sound that should capture a good share of sales.

THE CASH BOX *AWARD WEEK* \mathbf{O} HE

"IF I HAD ANY SENSE" (2:47) [Progressive BMI-Singleton, McCoy]

"HELLO LITTLE BOY" (2:35) [Progressive BMI-Brown]

> RUTH BROWN (Atlantic 1027)

"MY MEMORIES OF YOU" (2:41) [Ceta] "THE LAUGH'S ON YOU" (2:40)

[Ceta]

THE HARPTONES (Bruce 102)



• Ruth Brown, whose last couple of decks did not get above fair sales, comes back with a middle tempo bouncer, "If I Had Any

Sense," that might be the piece of material that could do things for the gal. Ruth has a special sense of timing and phrasing that lends real meaning to any set of lyrics and that is true of this deck. Item is simple accut to remember male and that is true of this deck. Item is simple, easy to remember, melo-dic and a good story. Chantress leaves home and love to find suc-cess in the city, but finds only un-happiness and troube. Only pride keeps her from writing or return-ing. Ruth's vocalizing is sincere, restrained and tasty. Flip etching, "Hello Little Boy," is as wild a side as you've ever heard. Ruth pulls out all the stops and screams a frenzied vocal of a breakneck ex-citer that must be a sensational production number. Two strong sides. sides.

JIMMY McCRACKLIN (Modern 926)

G "BLUES BLASTERS BOOGIE" (2:41) [Modern Music BMI-McCracklin] Jimmy McCracklin and his Blasters rock out a quick beat boogie infectiously. A foottapper with good guitar accompaniment.

B "THE PANIC'S ON" (2:40) [Modern Music BMI-McCrack-lin] McCracklin chants a slow south-ern blues with timely lyrics. With unemployment growing McCracklin tells of his having lost his job, com-pares it to 1932 and mulls over what will happen. Item reflecting the cur-rent period could catch on with a worried people.

SAUNDERS KING (Flair 1035)

B "MY CLOSE FRIEND" (2:41) [Flair BMI—King] King sings an interesting slow blues in which he philosophically discusses the mean old world. It's your close friends you have to watch, he tells you, since you expect trouble from your enemies. King does a good job with the ma-terial.

B "GOING MAD" (2:41) [Flair BMI—King] King, in a middle tempo blues, makes an interesting ob-servation. He says the blues is noth-ing more than a man gone mad, he's lost the woman he thought he had. A simple chant with a down south blues melody.

MARVIN & JOHNNY (Specialty 488)

GONE" (2:10) [Venice BMI-M. Phillips] Marvin & Johnny dish up a middle tempo bouncer with smart assistance by The Marksmen. Duo chants wonderingly, "did you leave by yourself or did you leave with an-other man." Item moves.

G "JO JO" (2:52) [Venice BMI-M. Phillips] The flip has Marvin & Johnny working over a slow blues ballad with romantic lyrics. Effective deck.

THE COLEMANAIRES (Timely 103)

B "WHEN THE PEARLY GATES UNFOLD" (2:40) [Simek Music BMI—Arr: Rev. Jos. Walker] The Colemanaires, featuring Cynthia Cole-man, work over a slow gospel item with wonderful results. Cynthia Cole-man's voice is one of the most excit-ing heard on a religious deck in a long time. Group works together in a smooth polished manner. A strong religious etching.

"I'LL FLY AWAY" (2:50) [Simek Music BMI-Arr: Rev. Jos. Walker] A quick beat religious wax. Same comments. Miss Coleman is sensational. Gospel singer has that power to excite.

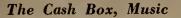


THE HARPTONES

• The Harptones, with the successful "Sunday Kind Of Love"

still going strong in the sales department, come up with "My Memories Of You," another beautiful melodic ballad in slow tempo. Deck has a sentimental and romantic appeal and receives a delicate performance by the fast rising group. This etching should out do the initial release in view of the tenderly projected lovely and the acceptance now accorded the group. The reverse part of the platter is a middle tempo bounce, "The Laughs On You," effectively presented. Good wax but not in the class of the upper deck.







NEW YORK:



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CHICAGO:

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LOS ANGELES:



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Little Esther titled "He's a No Good Man."

"Ain't Goin' T' Play Second No Mo'" b/w "No Mo' Whiskey" by Smokey Hogg. They plan to maintain a release schedule of four new sides per month. . Percy Mayfield and crew are now touring through Denver, Texas and on toward the East Coast. . . . Looks like Don Pierce has a natural on his Hollywood label. Tune is called "The Honky Tonk" with Peppy Prince and his Rhythm Lads and featuring Christine Chapman. . . . Decca should capture many sales in the Rhythm and Blues market with their newest release by



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NEW YORK—Sarah Vaughan, who just recently joined the roster of Mercury recording stars, gets a big welcome at her opening at New York's Club ,Birdland from WAAT disk-jockey Bill Cook (left) and new sing-ing star Roy Hamilton, whom Cook discovered a few months ago on his "Club Caravan." Sarah has just come out with a new Mercury release, "Come Along With Me" coupled with "It's Easy To Remember," while Roy is well represented on the pop charts with his waxing of "You'll Never Walk Alone" on the Epic label. NEW YORK-Sarah Vaughan, who

Blaine Forms New R&B Label, Jo-Z Records

NEW YORK—Jerry Blaine, prexy of Jubilee Records, this week an-nounced the formation of a new Rhythm and Blues label known as Jo-z (Josie) Records. The new company will feature the

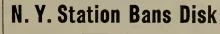
following names: The Starlings; The Four Bars; The Ray-O-Vacs; The Selah Jubilee Sing-ers; and The International Gospel Singers.

This move seems to indicate that all This move seems to indicate that all the artists on the Jubilee label will be directed toward the pop field. Jo-Z's first release will feature the Starlings on "My Plea For Love" backed with "Music Maestro Please."

Mahalia Jackson To Star On TV Show

CHICAGO—Bess Berman, prexy of Apollo Records, announced this week that rehearsals have been under way for a weekly half-hour television series starring Mahalia Jackson. It is reported that this show, scheduled to originate from Chicago, may possibly go network. All persons connected with the pro-gram are reported to be very much

All persons connected with the pro-gram are reported to be very much excited about it. Mrs. Berman, who is also Mahalia Jackson's personal manager, is in town to help work out all the arrange-ments ments.



NEW YORK — Dickie Thompson's Herald recording "Thirteen Women and One Man" has been banned on station WHOM in New York. Never-theless, WHOM dee jay Ray Carroll is doing his bit for the record by spinning the flip side and describing the contents of "13 Women" and play-ing it as far as it is permissible. It is reported that the disk is getting a definite reaction in Pitts-burgh, Cincinnati, Cleveland, Atlanta and New Orleans.



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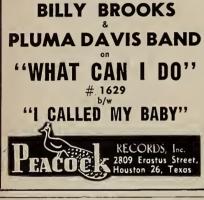
The Nation's

Carl Fischer Dies

HOLLYWOOD, CAL. — Frankie Laine's accompanist and arranger Carl Fischer, was found dead by his wife Terry, last Saturday (March 27) in their Sherman Oaks home. Fischer is reported to have died of a heart

is reported to have died of a heart attack in his sleep. Fischer had been with Laine for the last eight years and composed a number of tunes including "Who Wouldn't Love You" and "Te Amo"; the latter written with Laine. The pianist travelled with Laine and accompanied him on every personal ap-pearance and on each record the singer pearance and on each record the singer made. Laine never performed without introducing Fischer. Aside from being business associates, the artists were exceptionally close friends. Fischer was 41 years old when he died and is survived by his wife and two daughters.













NEW YORK—"This will be programmed plenty." So says WOV disk jockey Evelyn Robinson to actor-singer Jeff Chandler about his looks-like-a-hit record, "I Should Care" backed with "More Than Anyone." In New York for a round of personal appearances, Chandler wowed show biz folks as well as audiences.

Breweries Spotlight Davis Originals

NEW YORK-The Rainier Brewing Company, through its agency, Miller and Company of Seattle, has signed orkleader Les Baxter to record its Rainier musical commercial originated by Phil Davis' Musical Enterpries, Inc. Entitled, "The Rainer Waltz," the

disk recorded by Capitol Records S.R.S. Division, is an instrumental, featuring a 26 piece orchestra under the direction of Les Baxter, who also wrote its special arrangement. Distribution of the disk will be through Miller and Company.

Pulling a reverse, the Goebel Brewing Company is using the music of "That's What A Girl Appreciates," a "pop" record released by Pavis and written by the Messrs. Harrington, Stanton, and Kaye, as the musical theme for one of its four musical commercials.

The Goebel Brewing Company, like Rheingold, believes in giving the radic and TV audience a variety in its musical commercial fare. All the musical spots, with the exception of the music of "That's What A Girl Appreciates," are Phil Davis Musical Enterprises, Inc. originations. And Goebel, through Brooke, Smith, French & Dorrance, Inc., plans a heavy play of all its spots, especially on its baseball network.

Royals Change Name To Midnighters

CINCINNATI, OHIO-To elimate the confusion in bookings, the group known as the Royals, recording artists featured on the Federal label, has announced that it is changing its name to the Midnighters.

The crew is reported stirring up noise with its latest recording "Work With Me Annie" and is probably best known for its hit versions of "Get It," "Moonrise," "That's It" and a number of other recordings.



Mercury Record Dist., Los Angeles, had such huge success on their local tie-in with a perfume company to promote Georgia Gibbs' "My Sin", thev plan to extend it nationally. DJ's were given a tiny bottle of "My Sin" perfume with each record. Every-one happy over Mercury's signing of Dick Contino and are anxiously await-ing first releases. . . . Jack Lewrke, prexy of Calif. Record Distributors LA, is now handling Gene Norman's new "Gene Norman presents" series. First releases include four LP's fea-turing Dizzie Gillespie and his Big Band Concert; Charlie Ventura Con-cert; Jerry Mulligan Quartet and Buddy DeFranco Quartet with the Herman McCoy Swing Choir. . . . Sid Talmadge, head of Record Merchandis-ing, gone all out promoting "Oh ing, gone all out promoting "Oh That'll Be Joyful" by Jack McVea on Ing, gone an out promoting "On That'll Be Joyful" by Jack McVea on the Combo label. Latest reports are that many majors have covered the tune. Sid says to watch "Goodnight, Sweetheart, Goodnight" by The Spaniels on Vee Jay. . . "Too Late" b/w "You're Gonna Be Sorry" with Johnny Moore and his Three Blazers featuring Mari Jones on the Modern label is a coupling that's getting lots of air time. They're two pop sleepers with a blues kick that could click. Dis-tributors and operators take note! . . . Abe Diamond, prexy of Diamond Dis-tributing Company, has now taken on the new Show Time label. First re-leases include four strong sides by the Five Stars and Smokey Hogg. Abe is devoting a lot of his time to mak-ing final arrangements for the new is devoting a lot of his time to mak-ing final arrangements for the new building that is being built on his lot... Paul Shorten, who heads the San Francisco branch of Allied Music Sales, flew down to spend the week-end with his family. He reports that "El Baion" with Joe Loco on the Tico label is a big seller throughout the Frisco area. At the Los Angeles branch Irv Shorten has added Loray White to handle counter sales at his West Pico establishment. . . . Jim Warren of Central Music Sales Co. reports that his wife is recuperating nicely from her recent auto accident.



YOU'RE STILL MY BABY Chuck Willis (Okeh 7015)

15



BIMBO Jim Reeves

(Abbott 140; 45-140)

Hank Locklin

Eddy Arnold

RELEASE ME

I LOVE YOU

(Fabor 101; 45-101)

THERE STANDS

(Decca 28834; 9-28834)

Webb Pierce

Jimmy Heap

47-5525)

LET ME BE THE ONE

(Four Star 1641; 45-1641)

I REALLY DON'T WANT TO KNOW

(RCA Victor 20-5525;

(Capitol 2518; F-2518)

Ginny Wright & Jim Reeves

RCA Announces New Country Caravan

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NEW YORK—Plans have been completed for an RCA Victor Country Caravan to hit the road in late April and early May, Stephen Sholes, manager of artists and repertoire for the Victor C & W Department, has announced.

More than 100,000 fans of countrywestern music are expected to view the star-studded show during its 15day run in 14 cities. The Caravan is the first package show of its kind and size ever undertaken by a single recording company.

The noted country artists who will perform in the two-hour show include Hank Snow, Minnie Pearl, Betty Cody, Chet Atkins, the Davis Sisters, Lone Pine, Hawkshaw Hawkins and Charline Arthur. Presiding as master of ceremonies will be Eddie Hill, popular disk jockey.

In addition to this top roster of talent, leading disk jockeys from local radio stations will be on hand to take a bow, introduce the entertainers and participate in some of the acts. After the show patrons will have an opportunity to meet both their favorite performers and disk jockeys.

Special contests, prizes and popularity polls are being planned as part of the overall promotion campaign for the Caravan. All details of the contest rules will be made known by local record dealers and disk jockeys.

Tickets will be sold in two ways: in advance of the performance, they can be obtained from record dealers for 50 cents plus the purchase of any record for 89 cents or more; or for \$1.50 at the box office on the day of the show.

The 14 cities where RCA Victor's "Country Caravan" will perform are Mobile, Ala., Little Rock, Ark.; Jacksonville, Fla.; Baton Rouge, La.; Hutchinson, Wichita and Salina, Kansas; Jackson, Miss.; Omaha, Neb.; Asheville and Charlotte, N. C.; Roanoke, Va.; and Tulsa and Oklahoma City, Okla.



April 10, 1954



HOLLYWOOD—Left to right, Big Jim DeNoon, Salinas, Calif.; deejay; Eddie Dean, veteran cowboy actor and Ode record star; Cousin Herb Henson, Bakersfield, Calif., TV star; Jim Reeves, Abbott records artist, and Johnny Bond, singing composer, combine their talents on "You All Come," which Cousin Herb did on Capitol.

Capitol Promotes Jerome

NEW YORK—Irving Jerome, who was made district sales and promotion manager last January of Capitol's District #2 which includes New York, Newark, Philadelphia, Baltimore, Washington, D. C. and Virginia, has a strong background with the diskery. He has been with Capitol 8 years, starting as a salesman in the Newark branch. He was made manager of that branch in 1952 and just before his present promotion he had been manager of Capitol's Philadelphia branch.



HOLLYWOOD, CAL.—Spike Jones and Eddy Arnold are shown together after they gave their recent show at the El Capitan Theater.

Two Stars

THE TEN FOLK AND WESTERN RECORDS DISK JOCKEYS PLAYED MOST THIS WEEK

1. SLOWLY	Webb Pierce (Decca)
2. YOU BETTER NOT DO THAT	Tommy Collins (Capitol)
3. I REALLY DON'T WANT TO KNOW	Eddy Arnold (RCA Victor)
4. SECRET LOVE	Slim Whitman (Imperial)
5. I'LL BE THERE	.Ray Price (Columbia)
6. I LOVE YOU	.Ginny Wright & Jim Reeves (Fabor)
7. RELEASE ME	- Jimmy Heap (Capitol) Ray Price (Columbia) Kitty Wells (Decca)
8. I GET SO LONELY	Johnnie & Jack (RCA Victor)
9. BIMBO	Jim Reeves (RCA Victor)
10. GOOD DEAL, LUCILLE	Al Terry (Hickory)

Folk And Western Notes From California

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"BLUE GUITAR" (2:39) [Hill & Range BMI—Wooley] "PANAMA PETE" (2:16) [Hill & Range BMI—Wooley] SHEB WOOLEY

(MGM 11717)

• Sheb Wooley comes up with one • Sheb Wooley comes up with one that's gonna make the ops sit up and take notice. It's something out of the ordinary and could prove to be a real smash. The tune, titled "Blue Guitar," is a slow tempo sentimental item that receives an adept vocal delivery from Wooley. Speedy West puts so much expres-sion into the steel guitar that one could almost hear the instrument talk. Lower lid is a change of pace, fast moving, Latin tempo item dubbed "Panama Pete." Delightful lyrics relate the amors of a true lyrics relate the amors of a true lover. It's "Blue Guitar" to make the noise.

MARY JANE JOHNSON (Valley 112) ACROSS THE TRACKS" (2:55) B "ACROSS THE TRACKS (2.30) [Valley BMI—Bailey] Mary Jane Johnson lends a distinctive vocal styling to a middle tempo, sentimental item. It's a lovely wedding of melody and lyrics as the chirp comes through

and lyrics as the chirp comes through with a mighty fine performance. "I'LL NEVER TELL" (2:30) [Valley BMI—Bailey] The thrush displays a freshness and charm in her voice as she sparkles on a happy-go-lucky, rhythmic cutie. The chorus zestfully supports Mary Jane.

HANK WILLIAMS (MGM 10461) "THERE'LL BE NO TEAR-DROPS T O N I G H T" (2:42) [Acuff-Rose BMI—H. Williams] With the tune stirring up quite a bit of noise in the pop field the diskery could cash in big on this William's re-release. It's another infectious styling by the late but great master of coun-try music.

by the late but great master of country music. "MIND YOUR OWN BUSINESS" (2:52) [Acuff-Rose BMI—H. Wil-liams] Hank tells exactly how he feels as he vocals a peppy, quick moving ditty with tantalizing lyrics. Colorful instrumental support from the Drift-ing Cowhoys ing Cowboys.

DARRELL WALKER Introstote 11) "YOU PAINTED THE PIC-TURE" (2:52) [Homestead BMI —B. Hard] Darrell Walker takes the vocal spotlight as Buddy Conn and the Santa Clara Valley Boys back in top drawer fashion on a lovely quick beat sentimental item.

beat sentimental item. "TWO LIPS" (2:42) [Homestead BMI—M. Rosen, J. Carvalho] On the lower half the entire group again comes up in enchanting style on a romantic. Latin tempo tune with in-viting lyrics. Two enjoyable sides.

JIMMIE LOGSDON

(Decca 29075) "MIDNIGHT BOOGIE" (2:10) [Melody Trails BMI—J. Logs-don] Jimmie Logsdon socks out a color-ful set of lyrics on a quick tempo bounce. It's a gay, easy-on-the ears disk that Logsdon delivers in a pleas-wable manner

disk that Logsdon delivers in a pleas-urable manner. "GOOD D E A L, L U C I L L E " (2:15) [Acuff-Rose BMI — A. Perry, C. Theriot, J. D. Miller] The chanter takes hold of an outstanding piece of material and treats it to a solid vocal job.

"TOMORROW'S JUST ANOTHER DAY TO CRY" (2:38) [Dawn ASCAP—R. Allen, B. Hayes] "TELL ME YOU LOVE ME" (2:57) [4 Star—BMI Locklin] HANK LOCKLIN (4 Star 1594)

• Hank Locklin not only broke through to the select circle but the through to the select circle but the artist also enjoyed quite a lengthy run with his hit recording of "Let Me Be The One." Now Locklin comes up with a double-barreled offering that's sure to keep his name right up there with the best of them. On the top deck the mel-low-voiced country warbler warmly projects a tender, middle tempo sentimental piece dubbed "Tomor-row's Just Another Day To Cry." On the flipside, "Tell Me You Love Me," Locklin takes hold of a moderate beat love tune and puts it over with telling effect. A top notch coupling for the jukes.

JACK TURNER (RCA Victor 20-5682) WALKIN' A (RCA Victor 20-5682)
"WALKIN' A CHALK LINE"
(2:32) [Acuff-Rose BMI — J. Turner] The polished baritone voice of Jack Turner comes over in potent fashion on a quick beat novelty with fetching lyrics. It's a light-hearted melody on a tune that could catch and make a lot of noise.
"SHOOT, I RECKON I LOVE YOU" (2:16) [Acuff-Rose BMI— J. Turner] A catchy, bouncer gets treated to an inviting reading by the chanter. Two appealing decks penned by the versatile Turner.

NOEL BOGGS (Columbic 21220) "DAY SLEEPER" (2:42) [Ridge-way BMI-Boggs, Laboe] Alas and alack, pity the poor fellow who must work by night and sleep by day. Noel Boggs and his "Day Sleepers" offer a hushed but charming bit of harmonizing, telling about such diffi-culties. culties.

culties. "STEELIN' HOME" (2:19) [Ridgeway BMI-Boggs] Flip is strictly instrumental as Boggs dis-plays his proficiency at the steel guitar. The whole crew once again join in on this refreshing, fast moving pleaser.

ing pleaser. JIMMY BRYANT & SPEEDY WEST (Copitol 2762) "HOMETOWN POLKA" (2:16) Central BMI—J. Bryant] Jimmy West and Speedy share equal billing as they dish up a fast moving in-strumental. It's a lively deck. "JAMMIN" WITH JIMMY" (2:26) [Central BMI—J. Bryant] On the bottom half the boys really get going as they belt out another solid instrumental. The disk moves from the opening bar with a stand-out violin opening bar with a stand-out violin solo by Jimmy Bryant. Two enjoyable sides

JOAN HAGER & LLOYD ELLIS (Mercury 70338) (Mercury 70338) (2:37) [Babb BMI—Hager, Jar-rett, Rosenbloom] Joan Hager has some potent material as she comes

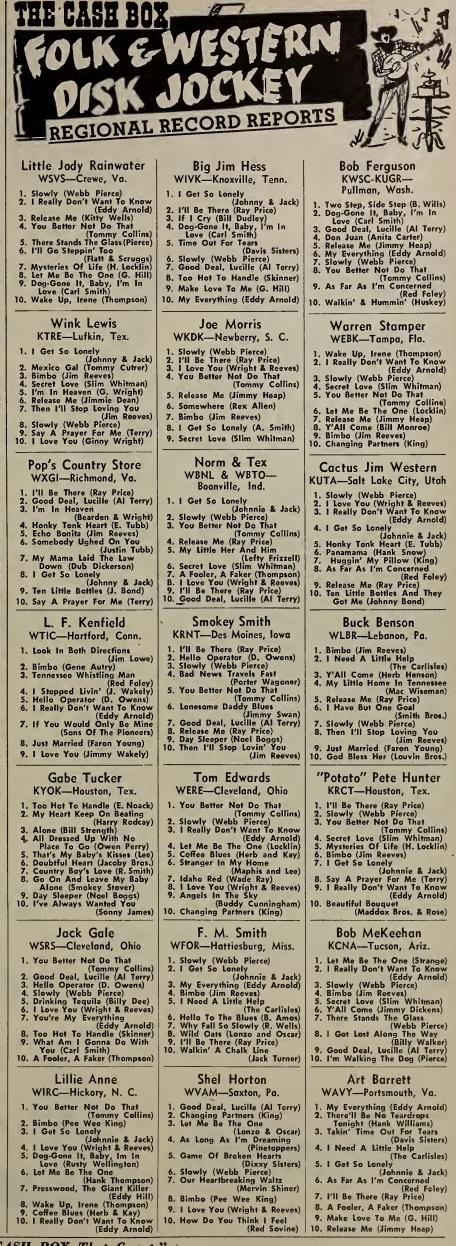








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April 10, 1954

HIGH FIDELITY

Gives new tonal realism and presence to records

REMOTE CONTROL

the Wall-O-Matic "100"...world's champion music salesman

SCIENTIFIC SOUND DISTRIBUTION

AUTOMATIC VOLUME COMPENSATION

NOTHING TO CONVERT! NOTHING TO ADAPT!





America's Finest and Most Complete Music Systems

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(Editorial)

NOW—More Than Ever:

Here and There

NEW YORK—Wilbur M. Collins, vice-president of Canada Dry, explaining that it had developed the popular taste for ginger ale as a soft drink in the home market, now is planning to develop the large market of consumers away from home. The company is purchasing a substantial number of bottle vending machines for a broad test in selected cities across the country. The majority of the machines will be owned and serviced by Canada Dry, with commission being paid to location owners. Various makes of machines will be used, in sizes ranging from 55- to 240-bottle capacity. Most will be single-flavor vendors (only ginger ale), but some will be selective multiple-flavor machines (ginger ale and other Canada Dry flavors). Collins stated that included in the test program will be a number of new, somewhat experimental types of machines.

CHICAGO—Before the war Parking Meters were manufactured by coin machine manufacturing firms only. The many problems presented in the selling of this equipment, in many cases political, decided those firms against its continuing to produce these machines. Since the end of the war Parking Meters have been installed in many cities, altho they are manufactured by firms having no connection with the coin machine industry. Lastest report is that there are now more than 1,500,000 meters in operation, in 3,000 or more cities and towns thruout the United States and Canada.

NEW YORK—With the introduction of King Size cigarettes, and then Filter Tips, the ingenuity of manufacturers of cigarette machines was put to the test. Today, most manufacturers of cigarette vendors have made provisions for these cigarettes. At this time R. J. Reynolds is testing its new king-size, filter-tip "Winston," at 26c per pack. Liggett & Myers, this week, reduced the price of its "L. & M." standard-size, filter-tip 4c per pack, bringing the retail price down to about 27c. The other two manufacturers of filter-tip brands state they do not plan any price reductions. These are P. Lorillard Co., maker of "Kents," and Philip Morris & Co., who produce "Parliaments." The problem today seems to be that while the standard brands continue, these companies have all added new sizes and brand names. To cater to the tastes of all smokers, the cigarette machine would have to have as many selections as the current juke box.

A "National Tax Council" Needed!

As the "contraction" of business generally thruout the nation becomes more defined, one community after another realizes that revenue, from licenses and other local taxes, will be much less than what has been received in past years.

The result is a drive to obtain the needed funds to continue various communities thruout the nation in a solvent state.

The very first part of any such revenue drive is, usually, the smaller businessman who has been riding along paying a license fee annually to do business in his community.

The politicos believe he can "pay more." So that the community's treasury can continue to meet expenditures.

Among the very first hit in almost any community in the U. S. is the coin machines operator. Whether he is engaged in the amusement, music, or vending machines business, he suddenly finds an ordinance introduced in his community asking that he "pay more."

This wouldn't be so bad if the increase would be within reason. But, in almost every case, the increase asked is virtually discriminatory and usually excessive in every regard.

A very pertinent example is the ordinance passed by Williamsport, Pa., Council, forcing operators of amusements and music to pay 10%of their gross intake and, at the same time, also forcing them to operate their machines with sealed cash boxes, which can only be opened in the presence of a member of the Treasurer's office.

This ordinance instantly was voted to go into effect, not only for the City of Williamsport, but for all Lycoming County, Pa.

Each and every week news comes from other centers thruout the nation where operators suddenly, and without any warning whatsoever, are faced with a new license tax bill.

In almost every instance the tax is of such a discriminatory nature that it can, in the main, practically force these men out of business, should it become law.

These operators have nowhere to turn for precedents. Nowhere to go so that their attorneys will be able to obtain data and legal material. Nowhere to obtain information which could be helpful to them in defeating such vicious attempts, which could practically force them out of business. All these ordinances are written by people who have little or no knowledge of the industry. Understand very, very little as to how much the small businessman engaged in this field can part with, as far as his income is concerned.

These men, in almost every case, only have "rumors" and "beliefs" to base their judgment upon.

A "National Tax Council" has become one of the most desperate necessities of the industry. The Cash Box, for almost 12 years now, has continued to urge that a "National Tax Council" be created.

But *The Cash Box* realizes that such a tax council, created solely for one segment of the field, will not benefit the industry today.

Because, today, the average operator engages himself with more than one type of equipment. Furthermore, the ordinances which are presented by politicos, cover all divisions of the field in the very same bill and do not single out any one division of this industry for heavier license taxation fees.

A "National Tax Council" can't just be created because someone thinks it's a fine thing to create. It requires finance. It requires tax experts. It requires the most complete cooperation from all outstanding people in this industry.

These people have to keep the "National Tax Council" informed of all new ordinances which are being introduced. They have to send the Council copies of the proposed and/or passed ordinances. They have to mail in the legal arguments.

The tax experts must then file these properly. Set up this data so that it can be quickly copied and sent to any operator anywhere who is faced with a similar situation. This costs money. This takes time. All these things can't be done overnight.

The Cash Box feels, after all the editorials which have already appeared, that it does not have to, any further, expound the reasons why a "National Tax Council" must come into being.

The Cash Box agrees that no one division of the industry, no one manufacturer, no one distributor, no one operator, but all manufacturers, distributors and operators must agree to the need for a "National Tax Council."

And what's most important, be willing to contribute to such a Council, so that it can be put into successful operation.

First Quarter Phono Sales Hold '53 Mark

Overall Average Shows Phonos Continuing at High '53 Sales Pace. Six Mfrs Vie for Sales in Growing Market. Many **Ops Add More New Equip't. Distribs Working Hard to Help Rid Field of Prewar Clunkers.**

CHICAGO - Facts disclosed this past week indicate that juke box sales have been holding to the 1953 mark.

The first quarter of '54, according to information received, points to no slowdown in sales, on an overall average, as compared to the first quarter of 1953.

Whereas one manufacturer reports a 4% drop in the first quarter of 1954, as compared to his first quarter's sales in 1953, two other manufacturers report a tremendous jump high above their first quarter '53 sales.

There are now six manufacturers in the market seeking the juke box operators' business.

H. C. Evans & Company of this city, introduced its new "Holiday," 100 selection phono; at the past MOA convention.

Ristaucrat, Inc., Appleton, Wisc., also introduced a new 100 selection phono at the MOA show.

Seeburg continues with its new 100 selection Hi-Fi phono. Rock-Ola has the new 120 selection "Comet." AMI, Inc. of Grand Rapids, Mich. continues with its "E" models featuring 40, 80 and 120 selections.

Wurlitzer is introducing a brand new phono this week.

Action, therefore, continues apace thruout the entire juke box business, with many operators everywhere in the country adding new equipment to their present routes.

At the same time, distributors who have been closely following The Cash Box campaign on ridding the field of approximately 165,000 prewar phonos, have been working hard to try and get as much of this job done as they possibly can this year.

Many of the distributors are offering unusually liberal trade-ins to ops who still have prewar phonos on location. In this way they are getting many of these off the market and, in most cases, breaking them up as junk.

It should be remembered that 1953 was a very fine sales year for the automatic music biz. Continuation of sales at the same level, at least during the first quarter of 1954, has tremendously heartened all connected with the field.

As some believe, juke boxes have replaced vendors, as the backbone of all operators' routes.

This, in itself, means continued bigger sales for the months ahead, is the claim of many leaders.

In the meantime, with the juke box business continuing to gain ever greater interest, and with about 165,-000 prewar phonos yet to be replaced thruout the country, there is no doubt that business should continue brisk in the months to come.

Wurlitzer Shows Phonograph With New Mechanism

New Model 1700 Is Sharp Departure From Previous Designs

NORTH TONAWANDA, N. Y.— Robert (Bob) Bear, sales manager of The Rudolph Wurlitzer Company, this city, jubilantly reported, "Operator reaction was prompt and enthusiastic to the new Wurlitzer Model 1700 phonograph which was shown on Na-tional Wurlitzer Days, April 4 and 5. Forty Wurlitzer distributor offices across the country opened their doors on Sunday to host a flood of operators eager to assess the features and comon Sunday to host a flood of operators eager to assess the features and com-pare the price of the new Wurlitzer line. The 1700 Hi-Fidelity is priced at \$1095. Operators came, saw and bought these revolutionary new models which bid well to spark a trend in colorful, modern design. While each distributor had an abundance of dem-onstration models on display, it soon became evident that the new phono-graphs were available for delivery as well. With more than a month of pro-duction behind it, the factory had lib-erally supplied each outlet and many an operator backed up his truck and drove happily away with his pur-chase." The 1700 phonograph incorporates a

The 1700 phonograph incorporates a completely new record changer desig-nated by the company as the Wurlitzer "Carousel." It plays 104 selections from 45 RPM discs. The changing cy-cle is considerably faster than those of comparable multi-selection models. The cabinet which houses the "Carou-sel" is in itself an all new design and strikes a new high in styled-in eye-appeal. The 1700 is available with Wurlitzer's full Hi-Fidelity sound which "takes the mask off the music," or at a slightly lower price with the famed Dynatone sound system. Both amplifiers incorporate automatic vol-ume level control as standard equip-ment. The 1700 phonograph incorporates a ment.

ment. In an attractive full-color brochure depicting what Wurlitzer offers in 1954 as "the greatest phonographs of all time," the "Carousel" record changer is described as having the simplest design, quickest operation ever known. Of much smaller over-all dimensions than previous Wurlitzer mechanisms, the "Carousel," complete with junction box and selector mech-anism, weighs but 81 lbs. This weight reduction was accomplished through the extensive use of aluminum, mag-nesium, and other light-weight metal alloys. The Carousel utilizes one tone arm, one needle and one turntable dialloys. The Carousel utilizes one tone arm, one needle and one turntable di-rection, yet it plays both sides of fifty-two 7-inch 45RPM records. The rec-ords are not turned over, nor are they picked up by any grabbing device. One of two arms mounted on either side of the circular record-holder raises the record into position. It is then engaged by a self-centering



New Wurlitzer Phonos (1,1650-A and 1700) with 1700 open mechanism on display at Wurlitzer North Tonawanda factory.

metal chuck, secured into position by three metal fingers and played ver-tically. "Record-Now-Playing" indi-cators rise from slots in the chassis shelf at either side of the record car-rier. The turntable is noiseless in operation.

Interesting from a serviceman's point of view is the fact that the en-tire mechanism may be removed as a unit from the cabinet and will stand, unsupported, on its base for adjust-ment ord coving ment and service.

The "Carousel" record changer con-sists of four major assemblies. A semi-circular arch visible through the clear glass dome, houses the turntable motor on the back side. It also serves as mount for the tone arm and the actuating mechanism.

actuating mechanism. The record carrier revolves in a sin-gle clockwise direction. Each of the 52 sections holds a record and has its own playmeter, registering up to 60 plays. The entire carrier mounts on the largest star wheel ever used on a juke box. This assures accurate se-lection of the tunes chosen. A disen-gagement switch enables the service-man to shut off the current and oper-ating parts. When this is released, the carrier free-wheels for loading or record changing.

the carrier free-wheels for loading or record changing. The record lift mechanism is lo-cated directly below the carrier. It consists of a single center cam and two clutches which operate the record lifting arms and the tone arm position. The mechanism is operated by a sin-gle, reverse rotation, direct current motor.

motor. The junction box and selector drum are a single unit suspended directly below the record lift mechanism. Any

of the four sections may be replaced during on-location service in the mat-

during on-location service in the mat-ter of a few minutes. Wurlitzer's Hi-Fidelity sound sys-tem, which was pioneered on an earlier model, now offers more speaker capac-ity than that found on any other juke box, it is stated. A 15-inch bass speaker is mounted in the center of a large sound baffie board. Directly above it is the 6-inch treble "tweeter," which increases the reproduction of music in the higher range. The rec-ord is played with a 'single Zenith Cobra stylus, one of the greatest con-tributions ever made to minimize sur-face noise and to increase tonal bril-liance. Wurlitzer's full Hi-Fidelity sound is said to be a system which literally "removes the mask" from the great range of over-tone and sub-harmonies heretofore inaudible on orharmonies heretofore inaudible on or-dinary phonographs. It produces live performance realism diffused through-out the location. Not as a sound beam emanating straight ahead of the sneaker speaker

speaker. The Wurlitzer 1700 program selec-tor consists of four panels, each offer-ing 26 tunes. Music chosen is se-leced by pushing one letter and one number. Program slip changing is easy. The frames, each holding 26 title strips, lift out in units. The top and bottom tunes on each record are contained on a single line of the die-cast plastic program holder. Each strip is held firmly in place, prevent-ing the possibility of light leaks. Coin entry slot is on the right side of the chrome-plated selector panel and large recessed metal buttons are furnished for the release of bent coins (Continued on Page 48)

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Mike Munves To Be Guest Of **Honor At Annual Dinner Of United Jewish Appeal**



MIKE MUNVES

NEW YORK-Meyer C. Parkoff, Atlantic-New York Corporation, and George Nemzoff, field secretary United Jewish Appeal of Greater New York, announced this week that the annual dinner sponsored by the coin machine industry will be tendered this year in honor of Mike Munves on Tuesday, June 22, at the Hotel Commodore.

Mike Munves, Mike Munves Corporation, is one of the most beloved and respected of the nation's coinmen, and for many years has been known as the "Arcade King." Munves has been servicing the trade since 1912, one of the pioneers of coin operated equipment equipment.

Meyer Parkoff has accepted the ap-Meyer Parkon has accepted the ap-pointment of chairman and will work with Albert S. Denver, president of the Music Operators of N. Y., and Sidney H. Levine, who have been de-signated associate chairmen.

The executive committee is com-posed of: Al Bodkin, chairman; Charles Bernoff; Ben Chicofsky; Joseph P. Connors; Nash Gordon; Louis Hirsch; Mac Pollay; Sol Trella; Harry Wasserman Harry Wasserman.

Farry Wasserman. For the first time this year's affair will encompass every facet of the coin machine industry. The dinner will be sponsored by amusement games man-ufacturers, juke box manufacturers, record manufacturers, arcade equip-ment manufacturers, the associated distributors, jobbers, operator associa-tions, and owners of arcade amuse-ment centers.

Cooperating with the drive will be members of the Associated Amuse-ment Machine Operators of N. Y.; the Westchester Operators Guild; the New York State Operators Guild; the Music Guild of New Jersey; the Music Operators of Connecticut; the Coin Machine Employees Union, Local 465.

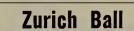
Additional committess are being formed and announcements in more detail will be made in the future.

"It's What's in THE CASH BOX That Counts"

Record Attendance Expected At Coin Mach. **Union Dinner**

-NEW YORK—Jimmie Cagiano and Gil Gilbert of the Coin Machine Em-ployees Union, Local 465, announced its annual dinner-dance, to be held at the Latin Quarter on Sunday night, April 25, is rapidly reaching record ticket sales. Expected attendance will be between 350 and 400, which will be the largest and most successful dinner to date. to date. Cagiano

Cagiano is completing the as-sembling of the Journal and reports it is already a success.





ZURICH, SWITZERLAND — At a recent grand ball at the University of Zurich, H. W. Newfeld, of World Music, was able to place a Seeburg Model "W" at the ball. "It was a big success," said Neufeld, "and a crowd of people enjoyed danc-ing and listening to its music. Its wonderful performance helped con-





DELUXE WORLD SERIES HAPPY DAYS BRIGHT LIGHT SPOT LIGHT 169.50 125.00 72.50 75.00 PALM BEACH 225.00 SKILL POOL OLYMPIC (Williams) 135.00 112.50 WRITE - WIRE - PHONE TODAYI We are exclusive factory distributors for: **BALLY - WILLIAMS - ROCK-OLA** AKE CITY AMUSE. CO. 4533 PAYNE AVE., CLEVELAND, O. (Tol.: HE 1-7577)

52 Issues **The Cash Box \$15**

Wurlitzer Shows New Phono

(Continued from Page 46)

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and for cancellation of an incorrect numeral or letter selection, should such be made.

Choice of two cabinet finishes Choice of two cabinet finishes are offered on the 1700. The Hi-Fidelity phonograph is tyled in light limed-walnut which shows a beautiful ve-neered grain. The standard model with Dynatone sound system is fin-ished in dark walnut with a gleaming finish which gives a charming hand-with appearance and is turied of finish which gives a charming hand-rubbed appearance and is typical of Wurlitzer's famed woodworking. Both cabinets have identical trim and indi-cate a trend toward the extremely modern school of design. A new script styling has been applied to the Wur-litzer name which appears with back-lighting through a mirrored valance inside the dome. The dome itself of-fers a large expanse of glass with curved, extruded aluminum corners. By placing the selector buttons horiz-ontally below the title strip panels, it has been possible to narrow the cabi-net width considerably. net width considerably.

Colorful illuminated pilasters flank the rigidized metal grille behind which are mounted the speakers. The pilasters are made of tough wear-re-sistant Plexiglas, behind which are inserted laminated plastic shields with silver foil impregnated in their censilver foil impregnated in their cen-ters. A 20-watt fluorescent tube in either side projects colors through the die-cast foil, giving a striking three-dimensional effect. The base of both cabinets is protected by a sheath of ebony textileather which is scuff-proof and resistant to floor cleaners, com-neunds and detographe pounds and detergents.

Dimensions are: Height—55½"; Width—31%"; Depth—27½". The en-tire phonograph weighs only 308 lbs.

tire phonograph weighs only 308 lbs. Following a long established cus-tom, Wurlitzer continues its excellent serviceability features on the Model 1700. The dome opening provides complete access for record and title strip changing. A free-play button, for the collector's use or for checking by the serviceman, is located behind the selector panel. Immediately for-ward of the record carrier is the dis-engagement switch which shuts off current and allows the carrier to free-wheel for record changing. All com-ponents of mechanism, amplifier, juncponents of mechanism, amplifier, junc-tion box and coin register are acces-sible through the rear of the phonograph.

The 1700 is equipped with two rear doors. The top section allows access

to the record player and provides space for its complete removal. Through the lower door, adjustments may be made to amplifier, stepper, coin register and fluorescent light bal-lasts. The upper door may be re-moved independently of the lower panel, which is secured by a spring latch released from the inside. Ample ventilation and well-placed hand-holds are provided in the back of the pho-nograph. The cash box is reached through a door in the side of the pho-nograph, equipped with separate lock and keys. As a companion model to the bril-

As a companion model to the bril-liant Model 1700, Wurlitzer has re-styled its 1600 series and offers the phonographs as the 1600-A and the 1650-A. As under previous designa-tions, these phonographs provide for 48 selections from 24 records, with the 1600-A able to play 78 or 45 RPM with the use of adapter trays, while the 1650-A is a straight 45 RPM phono-graph. Major changes in the restyl-ing include new coloring in the dome and a back-lighted "Wurlitzer" script in the valance. Pilasters are of a new musical motif design and are attrac-tively lighted by fluorescent tubes. The

no the value. Filasters are of a new musical motif design and are attrac-tively lighted by fluorescent tubes. The grille is of rigidized metal, protected at the front by three chrome bars. Cabinet finishes are a choice of limed or dark walnut. For the first time, Wurlitzer offers its 48-selection phonographs with a complete Hi-Fidelity sound system. These models are known as the 1600-AF and the 1650-AF and incorporate a special amplifier and dual speakers. The 48-selection phonograph has been continued in the Wurlitzer line for the specific purpose of providing a small unit for limited space locations with a fast patron turn-over—small restau-rants, and the like, where a multi-selection music library is not neces-sary to satisfy the wants of the pasary to satisfy the wants of the patrons

satisfy the wants of the pa-trons. In the 1954 line, Wurlitzer continues its two new wall boxes. The four-wire, 48-selection Model 5206, and the three-wire, 104-selection Model 5205. A complete line of speakers, both wall and concealed, has been augmented by two Hi-Fidelity models known as 5111 in the concealed speaker, 12-inch size, and 5112 in the 8-inch wall speaker. "Considering the varied selection of equipment offered to the operator, Wurlitzer undoubtedly has the newest and most complete line of phono-graphs and remote in the industry to-day," concluded Bear.

Williams Introduces New Baseball Game "Major League"



SAM STERN

CHICAGO—Sam Stern, general manager of the Williams Company, this city, announced this week the re-lease of the new 6-player baseball game, "Major League." Stern said, "'Major League' incorporates every

feature of real life baseball with play-ers actually running the bases after the player hits the ball which the electrical pitcher tosses across the plate. It incorporates fast action fea-tures that sustain playing interest at the highest level."

tures that sustain playing interest at the highest level." Home runs are scored as balls go over ramps and actually fly over the fence. Bonus scoring is an added at-traction. It includes: hitting home runs after the 2nd out is made in each inning to score two runs for each man on base plus five bonus runs; hitting home runs in the last inning to score two runs for each man on base plus five bonus runs, continuing this scoring in the last inning as long as home runs are made. Like our national pastime, the game allows the player three "outs" per inning. Stern points up the ani-mated base running unit as the most outstanding feature of "Major League." He claims that this feature marks "Major League" as an exclu-sive Williams baseball production and accounts in large sense for the imme-diate and favorable reception accorded to the new baseball game.

"It's What's in THE CASH BOX That Counts"

CHICAGO-Howard Freer of Em-

pire Machine Company, this city, an-

nounced this past week, that Empire

has been appointed exclusive distri-

butor in Illinois and Michigan, for

the Richman Products Corporation of Brooklyn, manufacturers of arcade

A sample of each of Richman's machines is on the Empire floor. These include "Pitching Practice," "Mighty

Mike," the mechanical sparring partner, "Air Football" and "Air Hockey,"

each of the 'Air' games being 2 player

satisfactory association with Richman Products Corp.," Freer concluded.

We look forward to a long and

machines.

games.



Chi Bowling League News

CHICAGO—These are the results of this week's bowling matches. Star Music celebrated Julius Mohill's return after a week's absence by taking three from Atlas. High for Star Music was Julius Mohill, with 495. Jack Madigan was high for Atlas with 493. Myrtle Sochacki was high for women again with 449.

Coven took two from Melody. High for Coven, Tom Nyland, 416. High for Melody, Johnny Strobl, 459.

B&B took two from Paschke. High for B&B 'Fireball Bunk' Perodee, with 515. High for Paschke, Ray Gallett, with 530, which was high for men. Gillette took two from Western. Don Baxter, with 512 was high for Gillette. Western's high man was Jerry Mankins, 459.

Decca took three from ABC. Decca's high man was Leo Sochacki, 519. ABC's high scorer was Al Rice, 485.

Mercury & Oomens split with 1½ games each. Mercury's Fred Sipiora was high with 466. Johnny Oomens was high with 469 for Oomens.

By winning three games this week, Decca increases their lead to four games, with April 19 as 'showdown' nite when Decca and Oomens meet.

Avron Gensburg Becomes Father

CHICAGO—Nancy Gensburg and Genco's Avron Gensburg became the proud parents of a 7 lb.-4 oz. baby boy on Sunday, March 28. This is their first child. And he will be named John. Current address for mother and son is the Highland Park Hospital, where both are doing fine.

serve the company's operators with Wurlitzer parts and service. Northwest intends to conduct Wurlitzer Service Schools throughout its territory from this Van. It is equipped to carry each of the phonograph models and a knock-down mechanism for instruction purposes. Special lighting has been installed so night schools can be held.



MEMPHIS, TENNESSEE

Service Van



SEATTLE, WASH.—Pictured above is the new Van, Ron Pepple, Northwest Sales Company, this city, has added to his service fleet. It is a big GMC walk-in which is fully equipped to

NUMBER 38

This right The Cash Box will grave you DOUBLE YOUR MONEY This right The Cash Box will grave you DOUBLE YOUR MONEY BACK HOURE HOUR MONEY

JUNE 14, 1952

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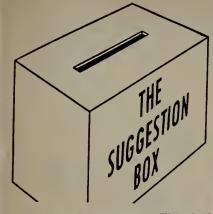
OKAY: I'll match you! Enclosed find my check for \$15 for a full year's subscription (52 exciting weeks' issues) of **The Cash Box.** If I don't like the first four issues I receive, I am to return these first four issues to you, and you are to give me DOUBLE MY MONEY BACK for those first four issues PLUS the \$15 which I am enclosing right now.

OLUME 13

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Jones and a couple of his Country between the same to pose for a photos. Spike, with their work on the ranch to pose for a photos. Spike, with their work on the same stary Your Gamblin 'n barked with the Wittor release is "Stop Your Gamblin's barked by the same stary of the same stary and his Geord permotion is the's managed, by Enddy Baseh Associates. The Cash Box





For a long, long time The Cash Box has been receiving some very worthwhile suggestions from members of the industry. So the editors put their heads together, one day this past week, and came up with the above 'suggestion.' "The Suggestion Box." If you have a worthwhile suggestion, please send it to "The Suggestion Box." Simply address it to: The Cash Box, 32 West Randolph St., Chicago 1, Illinois.

Here's a suggestion from Jules Olshein, Olshein Distributing Co., Albany, N. Y. Jules has a business card on the back of which he has had printed the following: "Business is Better. If everybody would only: Laugh more and whine less; Hustle more and crab less; Work more and loaf less; Boost more and beef less; Give more and grab less: Business would get better damn fast." Jules hopes that more coinmen, everywhere in the nation, will reprint the above. Feature it on their business cards as well as in their business lives.

Harry J. Mabs of Williams Manufacturing Co., Chicago, writes: "As a suggestion I think a history of the coin machine industry from its conception would interest your younger readers and bring back memories to your older readers." (We also want to thank Harry for writing, "I think you are doing a splendid job with Cash Box. I enjoy reading it because it gives us all the latest information in the industry.")

But, from what we gathered, reading further into Harry's letter, he did not mean "a history of the coin machine industry" but, rather, a history of the pinball business. And that, too, goes back some 25 years.

For example, Harry, we recall the old "Whiffle" and "El Rancho." These were really giant size pinball games. Were introduced very early in 1930. The "El Rancho" was presented by the manufacturer of the sensational "Tom Thumb Miniature Golf Courses" which were quite a craze at the time.

Then very early in 1931, after these big pinballs, came the first small sized pinball game, "Bingo." This was presented to the industry by Leo Burman of Chicago. It sold for \$16.50. 10 balls for 1c. To describe this game would be a long story in itself. But old timers can tell this story, with many flourishing exaggerations, to the youngsters in the field.

And then, one day, in '31—a young man, Ray Moloney, presented "Ballyhoo." Just like the very, very popular magazine of that title in those days it went smash, bang, bing, and over the top. Many and many a guy will recall that old tune from Armentieres, "What'll we do in '32—play 'Ballyhoo'." And from then on—you tell 'em—Harry. It's a great story.

Send in your suggestions to "The Suggestion Box"—we'll print 'em!

New Distributors Show ''1700'' Phono

WICHITA, KANSAS—United Distributors, Inc., this city and Mid-West Distributors, Kansas City, Mo., recently appointed Wurlitzer distribs for their respective territories, held showings of the new Wurlitzer "1700" model phonographs on Sunday and Monday, April 4 and 5, National Wurlitzer Days. Seen below are the executives of both firms.



M. Y. "PETE" BLUM

M. Y. "Pete" Blum, president of United Distributors, Inc., Wichita, and partner of Mid-West Distributors in Kansas City, Mo.



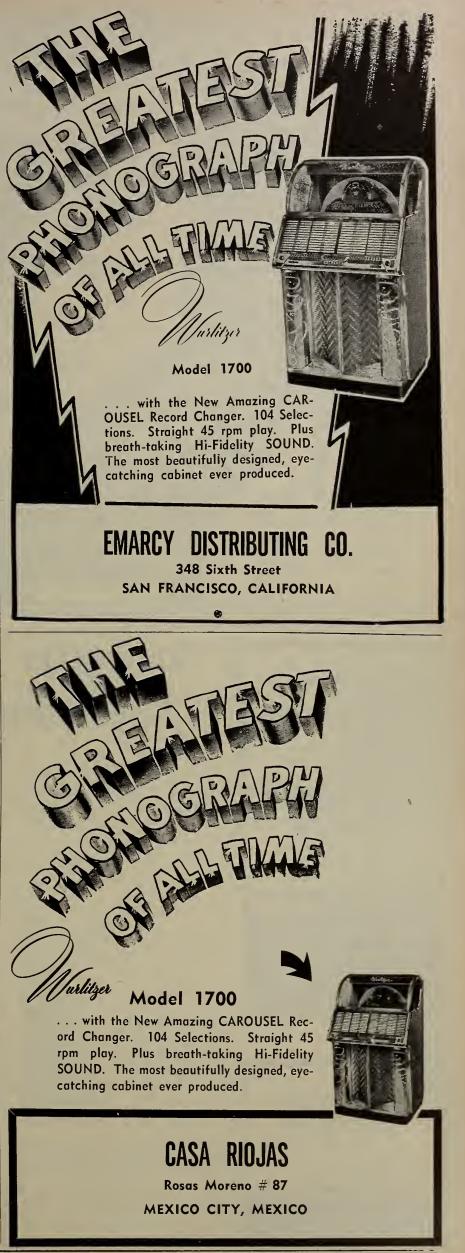
MEL HAMMER

Mel Hammer, secretary-treasurer of United Distributors, Inc., Wichita, and a partner in the newly formed Mid-West Distributors.



JOHN BALK

John Balk, partner in the newlyformed Mid-West Distributors and manager of the Kansas City, Mo. office. Balk was sales manager for the previous Wurlitzer distributor in that city.







OPERATORS Here is a wonderful opportunity for extra profits in the locations you cover. Every place is a 100% prospect for ...

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Air dries hands, Deodorizes and Freshens Air in Washroom. THE NATION'S BEST! Write for Details!

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Sacramento City Council Okays Pinball Licenses

SACRAMENTO, CALIF.—The Sacramento City Council this week adopted a municipal ordinance for more stringent control of pinball machines. The council indicated it would act to outlaw the machines entirely unless cash payoffs and other illegal practices are halted.

Council adopted amendments to the present city licensing ordinance, suggested by City Manager Bartley W. Cavanaugh and termed "acceptable" by A. M. Mull Jr., counsel for the pinball operators.

The amendments prohibit the use of the so-called multiple coin machines; ban one-ball machines; require the machine and the premises where it is operated to be licensed, and give the assessor-collector the power to refuse licenses he believes would be detrimental to good public practice and revoke or suspend licenses where violations occur.

Voting against the amendments, which make changes he called "unenforceable" and which "accomplish nothing," Councilman Leslie E. Wood said he wanted to ban the machines right away. He said he would introduce another ordinance to do this.

"I've done a lot of investigating on

this," Wood declared, "and I don't think these proposals are tight enough. There still are machines in this town paying off and they will continue to pay off. I don't see how this will be any more enforceable than the ordinance we already have on the books."

Declaring that his ordinance would ban the machines, Wood said: "We didn't give slot machines a second chance and we don't give crime a second chance. Why should we give pinball machines a second chance?

"In fact, we have given them chances time and time again to police themselves and they have failed to do it. I say we should get rid of them completely."

Cavanaugh said he recommended the amendments only because he believes they will end pinball machine gambling.

"If it doesn't, they should be abolished," Cavanaugh said. "We should throw them out entirely."

Other councilmen thought the ordinance a "good" measure and one that will accomplish what council sought. They urged that police be instructed to enforce the ordinance strictly.

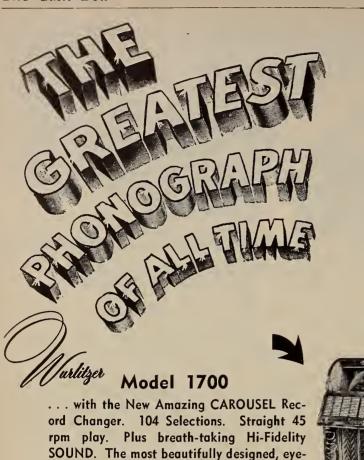
EXHIBIT'S BIG BRONCO The Best Kiddie Ride Of Them All EXHIBIT SUPPLY 4218-30 W. LAKE STREET CHICAGO 24, ILL.

Mayor W. A. Hicks declared that this was the pinball operator's last chance. If gambling and other abuses continued, the mayor and councilmen declared, they would join the move to outlaw the machines.

Cavanaugh said that the amendments, effective immediately, would require many pinball machines in establishments to be removed or remodeled or replaced to meet the single coin operation requirement. He said all machines will have to be relicensed, as well as the premises where they operate.

Mull ventured to speak only once during the meeting when he prepared to object to a move to incorporate another city ordinance, making it illegal for youngsters under 18 to play the machines, into the licensing ordinance. The move was dropped when Cavanaugh said that present statutes effectively take care of that situation, and the change might cause other complications.





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Reflections On The March MOA Meet and — Plans For The Future

by George A. Miller, President MUSIC OPERATORS OF AMERICA

Yes, the March convention of Music Operators of America is behind us. Everyone had a good time and everyone agrees it was the most successful and well-attended convention ever held under the auspices of MOA. There were twice as many exhibitors as at any other time, and it all adds up to further progress of the automatic phonograph industry.

Now the time has come for the facts. A national public relations program, a national tax council, a national committee to fight the entertainment tax, and what to do about the continued threat of copyright legislation, as well as an all-out membership drive, were fully discussed by practically every speaker at these meetings.

Many of these subjects are being put into action at this very moment. The national committee on the entertainment tax, headed by Dick Steinberg, is going full speed ahead. The national public relations program in the way of "Jack and the Juke Box" should be in progress by the latter part of April; Al Denver, who is the Chairman of this committee, so reports. The national tax council is being organized and should be presented in the very near future so that assistance can be rendered to every state in the union in the way of eliminating unfair licenses and taxation on a per phonograph basis.

licenses and taxation on a per phonograph basis. That brings us back to the copyright legislation, which is the continual headache of every music operator in the nation. Two plans were presented at the convention; but the music operators in attendance saw fit to refer them back to committee for further exploration and study. In the meantime, attempts are being made to put a third plan together that may be as good or even better for the music operators as a whole than the two plans that have already been presented. Music Operators of America will not stop until a workable plan is found; but neither will Music Operators of America recommend a plan that is not workable or one that does not meet with the approval of the majority. This is the one subject that was not completed at the MOA convention; and therefore every operator or every member of MOA should pass along their ideas and make suggestions to the officers of the national association so that a good plan that will defeat the purpose of those who continually present bills to the Congress to amend the present copyright laws can be put into effect as soon as possible. Everyone associated with the music business who reads this article

Everyone associated with the music business who reads this article should write a letter to the national association office at once giving his ideas and making recommendations that will help in any way to bring this very important matter to a successful conclusion.

A great membership drive is being made at the present time and any association which is not affiliated with MOA should make application for membership, as well as all individual operators who are living in territories where there are no associations. Application blanks are being sent out in the very near future to operators all over the nation and we expect to double the membership of Music Operators of America within the next six months. Get behind this program! Get behind the only organization that is interested in the welfare of the music operators of the nation. It is your business. Protect it! Become an active supporter of MOA.



N. Y. State Ops Guild To Host Many Out-Of-Towners

Sidney H. Levine To Be Toastmaster



SIDNEY H. LEVINE

BEACON, N. Y.—Officials of the New York Operators Guild advise that its annual dinner and dance, being held on Saturday night, May 1, at the Napanoch Country Club, Napanoch, N.Y., will be the largest and most successful affair ever held by the group.

At the present time, they state, reservations from their own members, as well as out-of-town people, indicate that the organization will play host to the largest number of coinmen and their friends ever to attend their dinner and dance. In addition, the organization expects to turn out a very representative journal.

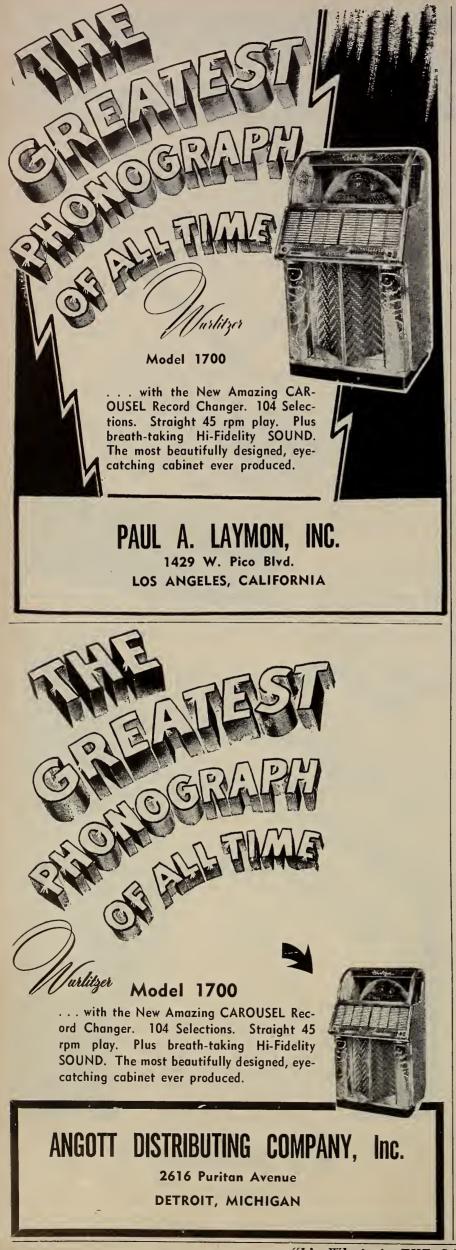
Officials of the Guild advise that they have been requested to make reservations at the Napanoch Club for a number of out-of-towners who will arrive early Saturday, and stay over thru Sunday.

Among those who intend to make it a week-end are Sidney H. Levine, attorney for the New York Music Operators Association; Al Denver, president of the association, as well as other operator members. Sidney Levine will act as toastmaster at the banquet.

Genco Appts S.H.Lynch Texas & N. La. Distribs

CHICAGO—Ralph Sheffield, just back from a Texas trip, informed us that Genco has appointed S. H. Lynch & Co. as their distributors for Texas and Northern Louisiana. Distribution for Genco will be handled through all three of the Lynch offices, Dallas, Houston and San Antonio. Sheffield expressed confidence in the fact that the appointment of this firm as distributors will prove very worthwhile.







April 10, 1954

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It was a weekend of fun, gaiety and excitement this past week as two distributors held open house to show the latest juke boxes. Operators from all over Southern California passed through the doors of Paul A. Laymon & Co. to see the unveiling of the new Wurlitzer phonos. On up the Pico Strip, Cane Distributing Company celebrated its official opening with an open house party to show the new Rock-Ola "Comet." Top recording artists were on hand at both places to chat with the operators.

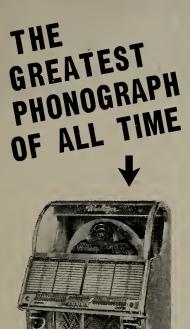
Al Thoelke, field engineer for United Manufacturing Company, Chicago, whizzed into town to visit with Charley Robinson of C. A. Robinson and Co. He then left on a tour of operators throughout Southern California with Bill McLain to help them with their service problems and look for new ways to improve the United games. . . . The Badger Sales Company showrooms now display Exhibit's new Shooting Gallery. Fred Gaunt stated that this new game will not only make money for ops but is also a natural arcade piece. Ray Powers recently spent a few days at Lake Tahoe. He stated that he went up to smell the pines and check on his new house that is being constructed. Pete Ley recently spent a few days in Las Vegas. . . . Minthorne Music Company is staffed by some of the finest mechanics in the coin machine industry. The Lanzisero brothers certainly are three fellows that win that title. Nick and Andy both work in the service department while Bill is employed by operator C. T. Ryder in Long Beach. The side of the Minthorne showrooms have been all dressed up with bright new signs. Red and white lettering is used across the whole side of the building with a fifteen-foot cutout display of a Seeburg "Hi-Fi" phono painted in full colors. Across the street at the new Minthorne parking lot they have ereceted a huge sign between the present two buildings on the lot using the same red and white lettering along with an eight-foot cut out display of a new Seeburg juke box on one end and another eight-foot display of the 200 "Select-O-Matic" home set on the other side. . . . Atsie Stein has been rushing in and out of town pulling kiddie rides off locations, painting and re-conditioning them and getting them back again. "We have to get ready for that spring and summer business," stated Atsie. ... Caught Phil Robinson and John Senders looking over some old '33 and '34 editions of the Automatic Age while reminiscing about the good ole' days. Senders is one of the really old timers in the business. He designed many games, which were the forerunners of modern equipment, while in the employment of International Mutoscope Company where he spent ten years. Later on he switched to Scientific Machine Corp. for another ten years. He also operated penny arcades in Coney Island before moving to California where he owned and operated a penny arcade in Long Beach. Senders is now retired but misses his old friends in the industry and often visits the boys along West Pico just to chat about thisa and thata.

... Sam Ricklin, prexy of California Music Company, announced that they are hiring three more people to more efficiently take care of all ops that drop into the store. We wonder what the big secret is between Mary Reece and Martha Delgado... Dan Gould paid a visit to coinrow recently... Along with serving operators and arcade owners throughout Southern California, Jack Simon, prexy of Simon Distributing Company, also rents out all types of coin operated equipment to TV and motion picture sets for scenes in arcades, taverns, etc. . . Nickabob Sales Company now have in the new Lehigh "Hav-A-Snak" Cookie Vendor. Nick Carter and Harold Chapman announced that they can be attached directly to coffee or coke machines. . . Mary and Kay Solle announced that they are doing a great job with Rudy Grayzell's Abbott waxing of "It Ain't My Baby (And I Ain't Gonna Rock It)." Ops are putting it on their boxes and report wonderful reaction. . . Lyn Brown has been plenty rushed lately. He just recently got in Exhibit's "Twin Rabbit" Kiddie Ride and now has Exhibit's new "Shooting Gallery" on display. He says it's a big job operating a route and showing two pieces of new equipment all at the same time.

Lee Walker is sold on the idea of running cigarette machines along with his route of music and games. He showed us with facts and figures why more and more operators in the area are adding cigarettes to their operations. "In the first place," Lee relates, "Ciggie vendors do not depreciate nearly as fast as phonos or games, therefore, a vendor even five years old is still a good piece of equipment and can be purchased for about \$200. An operator can put five of these out on location for the same price he'd pay for just one music machine. With cigarettes now at 25c per pack there's a gross profit of about 7c for each pack purchased. After paying off the location and deducting other expenses the operator would wind up with about 2c. By handling cigarettes along with my other equipment in each location I can walk out with an extra \$4 per week from each spot and it only takes fifteen minutes extra in each place to service the cigarette machines," he added.

Don and Dolores Wikoff drove down from Newhall recently to take care of business along coinrow. . . Clyde Dendinger was also seen along the Pico Strip from Balboa... Other out-of-towners included Al Cicero, Santa Maria; Al Anderson, Shafter; Bill Black, Bakersfield; Bill Bradley, Covin; Johnny Ketchersid, Long Beach; M. V. Connors, Downey; Carl Thompson, Delano; Vern Ephrom, Bakersfield; "Doc" Dockins, Santa Ana; Don Dana, Oxnard and Jack Mallet from Mission Novelty Company, Claremont. . . Mr. and Mrs. Charley Ganger also drove down from Oxnard to take care of business.

The Cash Box



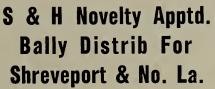
Wurlitzer MODEL 1700 ... featuring the new amazing CAROUSEL Record Changer. **COULP** DISTRIBUTING COMPANY 614 W. GRAND AVENUE OKLAHOMA CITY, OKLA.

Dallas Coin Ops Meet

DALLAS, TEX.—T. A. Webb, secretary of the Dallas Coin Machine Operators Association, announced the organization had met on Monday, March 29.

Webb reports a strong turnout and a good meeting at which much was accomplished. The get-to-gether was held at Sammy's Restaurant.

The next meeting will be held the last Monday of April at Sammy's.

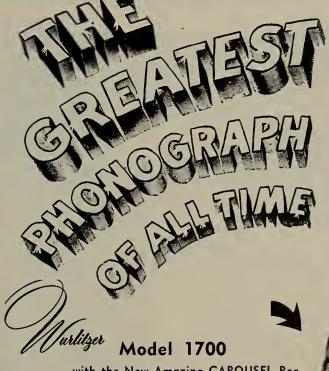


NEW ORLEANS, LA.—Louis Boasberg, general manager of New Orleans Novelty Company, regional Bally distributors for Louisiana and Southern Mississippi, recently announced the appointment of S & H Novelty Company, Shreveport, Louisiana, as Shreveport and Northern Louisiana distributors of Bally Equipment.



The properties of the Visit of the United Machine Company of Minneapolis, finn. left for a much needed vacation trip down Mexico way. . . Back on the ob after a short vacation in Florida, Fritz Eichinger of the Northern Novelty Company, St. Paul, Minn. didn't waste any time getting down to business. . . . Ann Galep of Menomonie, Wisc. remarked on his trip into the Twin Cities ast week that snow has followed him into town on his last three trips. Jack Lowrie of the H. Novelty Company, Lake City, Minn. has been very subgetting locations lined up for machine changes. . . . Gordon Stout of Pierre, S. D. reports that at this time of the year Phoenix, Ariz. is a good spot to take a vocar Winter of La Crosse, Wis. was in the Twin Cities shopping for games to make some changes on his route. . . . Andy Benna of Ironwood, Mich. made a quick trip into town to pick up some supplies and records for his route. . . . Andrew Markfelder of Staples, Minn. stopped in to look at the latest in coin pis route activities to make a trip into the Twin Cities to pick out the right machine for a special location. . . . Hugh May of the National Specialty Company, Eau Claire, Wisc. reports that business is holding up very well in the area. Seen here and there in the Twin Cities picking up supplies and records for their routes were L. P. Wilbur of Superior, Wisc.; Pete Wornson of Mankato, Minn.; C. B. Sersen of St. Cloud, Minn.; Gordon Dunn of Moose Lake, Minn, is J. A. Redding of La Crosse, Wisc.; Clayton Norberg of the C & N Sales Co of Mankato, Minn.; C. T. Terveer of Winona, Minn.; S. A. Porter of Oelwen, Iowa; and Leo De Mars of Ashland, Wisc.





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BILOTTA DISTRIBUTING CO. 224 N. Main St. NEWARK, NEW YORK ALBANY, NEW YORK

Airmail Subscription "The Cash Box" \$30.



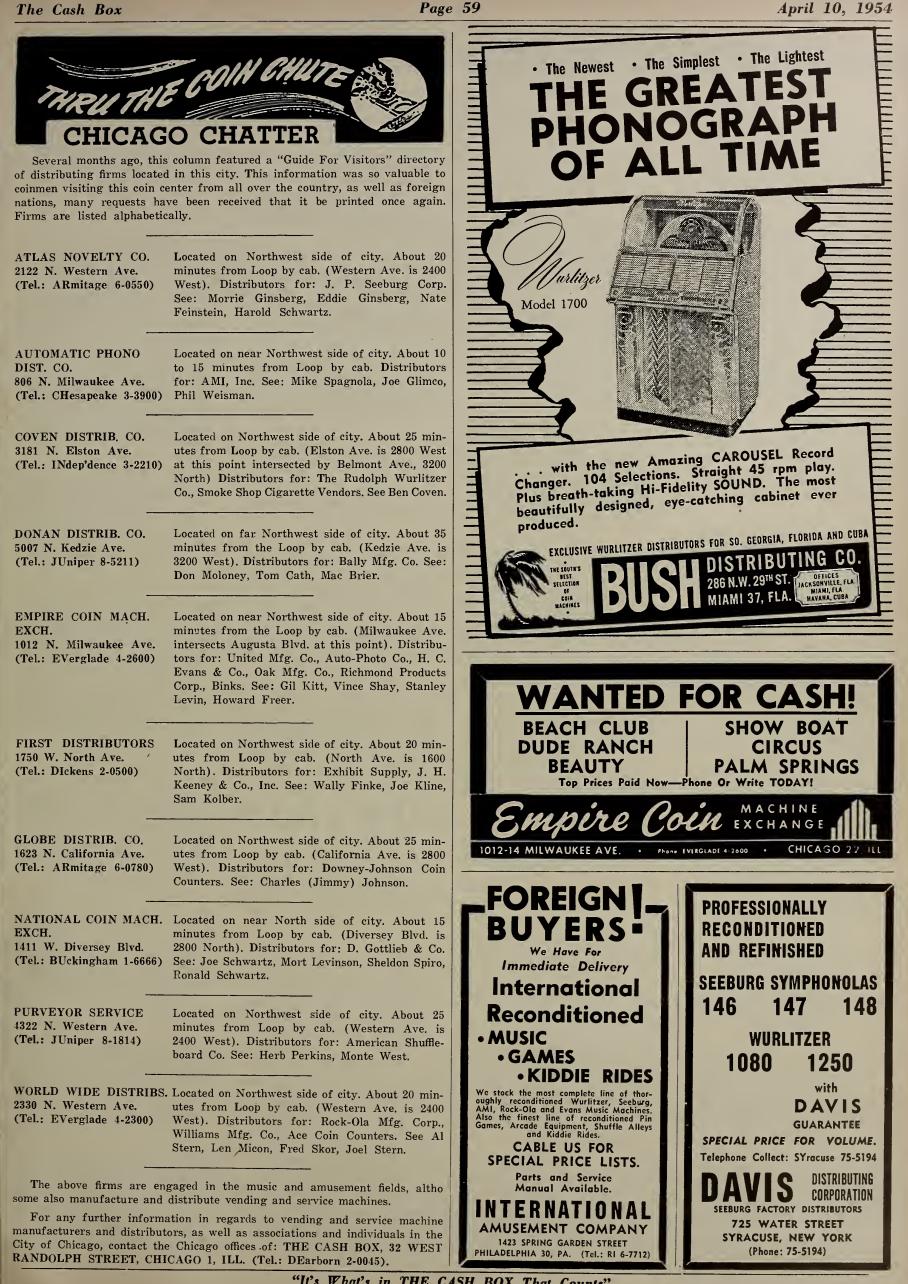
PUTHE COIN CHUT EASTERN FLASHES

April 10, 1954

Tenth Avenue seemed to have its full complement of visiting ops Tenth Avenue seemed to have its full complement of visiting ops this week as out-of-towners flitted in and out of wholesalers purchasing supplies and new equipment. Spring has also opened the arcade buying season and arcade owners added to the general flurry of excitement as they inspected available pieces for coin pulling power. . . . The longshoremen strike shows no signs of abatement and the situation has tightened up to an even worse degree than heretofore. Some nearby ports have announced they will not handle cargo coming in or going out that had been intended for New York harbor harbor.



Everyone is so excited about the new model 1700 Wurlitzer that was seen in New Orleans Sunday and Monday, April 4 and 5, "National Wurlitzer Days," at F.A.B. Reports from Bob Dupre indicate much is expected from this model. . . . Ops also waiting for the new United "Mexico" game that is expected to be a hit here. F.A.B. always a beehive of activity. . . . In town for the week—Chester Young, Mamo, La.; Gabriel Diaz of New Iberia, La.; Mr. Andrews of McComb, Miss.; Dick Farr, Jackson, Miss.; Edgar Babin and Prospa Donnaud of Lubring, La. . . Marion Mantrauga of Coin Machine Service dropped in to see Bob Dupre. Albert Huffine making the rounds, too. . . Jack Young, New Iberia, in town the other day on his way to Amite, La. where he opened his carnival show. . . . Mark Boasberg, Louis Boasberg's Dad, has made a miracle recovery. After being very close to death at the hospital just three weeks ago he is back at work in his garden. Mark Boasberg, bath in Chicago on 1, 2, and 3 of April. Mary of the ops who left for Chicago said they planned to take in the fight on April 2. . . The large cafeteria partly owned by Joyce Roache, daughter of John Elms, TAC Amuse-ment, will soon be finished. It will be run by Jimmy Brocato and will be called "Pick-A-Meal." . . In town for a couple of days were Mr. McConnaughley, Rome salesman, and factory representative Ralph Phipps. . . . Jake Gassen-berger of Westwego, La., looks better than he's looks in some time. Jake's one of the best liked fellows in the coin biz. . . Lillian Amann has been under the weather for quite a spell. . . . Sammy Kaye at the Blue Room, Roosevet Hotel. Sammy has been taking the town by storm. BH BOX That Counts"



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CLASSIFIED ADVE	RTISING SECTION	CLASSIFIED ADVE	RTISING SECTION
CLASSIFIED AD RATE DOCENTS PER WORD Organization Openation Openation	 WANTED—Used 45 r.p.m. selective Ristaucrat and Hit Parade Midget Juke Boxes. Write: SILVER, 599 WEST 176th ST., NEW YORK, N. Y. WANT — Frolics and Beach Clubs. Send us your lowest price. H & H MUSIC, 1626—3rd AVENUE, MO- LINE, ILLINOIS. WANT—Bally Broadways, Bally Bright Lights. ATLAS SALES CO., 512 E. WATER ST., SYRACUSE, N.Y. WANT—Tubes: 2051; 2050; 70L7; 2A4; 2A3; 5V4; 6L6; 6N7; 6L7; 6V6 metal; 6X5 metal. Will pay \$40 hundred. Must have minimum 	 WANT—Used record presses or small pressing plant. JIFFY RECORDS, WEST MONROE, LA. WANT — For Export — Wurlitzer 1015's, 1400's, 1450's. Evans Constellations. Seeburg Factory Distributors. Telephone collect: DAVIS DISTRIBUTING CORP., 725 WATER STREET, SYRACUSE, NEW YORK. Tel.: 75-5194. WANT—Complete used 22" Shuffleboards or individual cabinets, boards or scoring units. In reply state make, condition, and price. HASSON COIN SERVICE, 454 SOUTH MAIN STREET, LIMA, OHIO. 	 FOR SALE — Largest stock in the world of Kiddie Rides, completely reconditioned. Will accept trades. WANT—Will trade Kiddie Rides or pay cash dollars for Wurlitzer 1500's, 1400's, 1250's. Authorized United, Bally, AMI Distributor. REDD DISTRIBUTING COMPANY, INC., 298 LINCOLN STREET, ALLSTON 34, MASS. FOR SALE—United Imperials, Bally Palm Springs, Dude Ranches, Beach Clubs, and Beautys. One Owner. Ready to ship. GLOBE DISTRIBUTING CO., 1623 NORTH CALIFORNIA AVE., CHICAGO 47, ILL. (Tel.: ARmitage 6-0780) Coin Changers, Counters, and Wrappers.
WANT	quantity 50 of a type. Have you other types in quantity? LEWIS ELECTRONICS, 3449 NO. ELAINE PL., CHICAGO, ILL.	WANT—All late model phonographs. Quote best prices. Will pick up with- in a radius of 300 miles. KOEPPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK 19, N. Y.	FOR SALE—Reconditioned, like new. Yacht Clubs, \$285; Keeney Lite-A- Line, \$45; United Cabana, \$255; Palm Beach, \$195; Bally Space Ships, \$485; Palm Springs (write) Ice Frolics (write). DONAN DIS- TRIBUTING COMPANY, 5007 N.
WANT—Bright Spots, United Show- boat, United Circus, late Gottlieb 5 Ball free play games, Seeburg Model B & C's 45's. State quantity, price, and condition in first letter. NOBRO NOVELTY CO., 538 BRYANT ST., SAN FRANCISCO 7, CALIF.	WANT—For resale—Mills Peek Pan- orams, Used Rock-Ola and National 22 foot Shuffleboards, Electric Scoreboards, Four Poses Photomatic late models. Quote your best price, conditions first letter. STANLEY AMUSEMENT COMPANY, 1523 BROADWAY, TACOMA, WASH- INGTON. Tel.: BRoadway 3663.	WANT—Can use late Bally or United Bingo Machines and 100 selector Seeburg Music Boxes. Best Prices. DAN STEWART COMPANY, 140 E. 2nd SOUTH, SALT LAKE CITY, UTAH. Tel.: 22-2473.	KEDZIE, CHICAGO 25, ILL. Tel.: JUniper 8-5211. FOR SALE—United Alleys—Imperial \$410; Royal \$395; Classie \$350; Clover \$295; 10th Frame Star \$175; Six Player DeLuxe \$110; Williams —DeLuxe Baseball \$250; DeLuxe
WANT—New and used records. High- est prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33 1/3 RPM) in quantity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36, Tel.: JUdson 6-4568.	WANT — Latest model cigarette ma- chines. Can also use Cole, Super- Vend and other drink dispensers, also want hot coffee vendors. Please give quantity, model numbers, con- dition and price wanted in first letter. Write full details to: BOX NO. 1010 c/o THE CASH BOX.	WANT—Beach Clubs in good condi- tion, \$300 cash; Atlantic Citys in good condition, \$125 cash; Yacht Clubs in good condition, \$175 cash; le Grippers in good condition, \$5 cash; any le amusement game in good condition, \$5 cash. Write, wire or phone. MAIN AMUSEMENT COMPANY, 1004 GARRISON AVE.,	World Series \$110. MOHAWK SKILL GAMES CO., 67 SWAGGER- TOWN ROAD, SCHENECTADY 2, NEW YORK. FOR SALE—We are Exclusive Dis- tributors in Michigan for AMI, Am- erican Shuffleboard, Bert Lane, Chi-
be up to 6 months old. No quantity too large or small. Write us list. We pay freight. DIXIE RECORD SHOP, 259 WEST 42nd ST., NEW YORK 36, N. Y. Tel.: WIsconsin 7-0830.	32 W. RANDOLPH ST., CHICAGO 1, ILL. WANT—From all over the world! Lit- erature on any machine that takes coins and sells anything — amuse-	FORT SMITH, ARKANSAS. Tel.: 2-2126, 2-0159. WANT—Any quantity post-war Wur- litzer Phonographs, Models 1100, 1250, and 1400. Also Seeburg M100—78 and 45. Wire, write, or	cago Coin, Exhibit, Keeney, Genco, Gottlieb, Williams, and Victor Vend- ing. MILLER - NEWMARK DIS- TRIBUTING CO., 42 FAIRBANKS ST., N. W., GRAND RAPIDS, MICH. Tel.: GLendale 6-6807 and 5743 GRAND RIVER AVE., DETROIT 8,
WANT-Bally Beach Clubs, Beautys, Frolics, Palm Beaches, and Dude Ranches. We pay the highest prices in the Middle-West for games in good condition. T & L DISTRIBUT- ING COMPANY, 1663 CENTRAL PARKWAY, CINCINNATI 14, OHIO. Tel.: MAin 8751.	ment, drinks, Bromos, fortunes, Pocket Books, cigarettes 25 2c each, aspirin at 5c each, single band-aids, newspapers. WITHAM ENTER- PRISES & ASSOCIATES, 20-22 CUNNINGHAM AVENUE, GLENS FALLS, NEW YORK.	phone: BUSH DISTRIBUTING COMPANY, 286 N. W. 29th ST., MIAMI, FLORIDA.	MICH. Tel.: TYler 8-2230. FOR SALE — Reconditioned Wurlitz- ers: 1250's \$375; 1100's \$250; 1015's \$125; 1080's \$125; Seeburgs 146M \$115; 147M \$135; 148M \$250; Packard Manhaitau's \$75;
WANT — 45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W, ARMITAGE, CHICAGO 39, ILL. Tel.: DIckens 2-7060.	WANTED—Show Boats, Circus, Rodeo and Bright Spots. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVENUE, SAN FRANCISCO 2, CALIFORNIA. Tel.: MArket 1-3967.	FOR SALE—5 AMI A's @ \$175 each; 5-10c AMI Wallboxes @ \$15.50 each. MUSIC DISTRIBUTORS, INC., 213 FRANKLIN STREET, FAYETTEVILLE, NORTH CARO- LINA.	Packard Sevens \$50; Wall Boxes 3-W-2 L 56's \$10; W6L 56
WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. Tel.: UNion 1-7500.	WANT—All types of post-war flipper five ball games in any quantity. Give names, condition they are in, price wanted, and when ready to ship. INTERNATIONAL AMUSE- MENT CO., 1423 SPRING GARDEN STREET, PHILADELPHIA, PA.	FOR SALE—1 Seeburg M100-A, \$395; 1 Seeburg 48ML, \$175; 2 Wurlit- zers 1015, \$100 each; 1 Evans 45 Jubilee F.S., \$675; 1 Elsie The Cow, Kiddie Ride, \$175. AUTOMATIC AMUSEMENT CO., 1000 PENN- SYLVANIA ST.; EVANSVILLE,	Frolics \$185; Yacht Club \$235; Beauty \$285; Beach Club \$340; Dude Ranch \$385; Futurity \$65; Genco Jumpin' Jacks \$110. MICKEY ANDERSON, 314 EAST 11th STREET, ERIE, PENNSYLVANIA. Tel.: 5-7549.
 WANT—We pay top price for used records from 3 to 6 months old. Pop, Race, Calypsos, Spirituals, Ruth Wallis, Mickey Katz, 45 r.p.m., 78 r.p.m. We pay freight. C & L MUSIC CO., 11 BAYBERRY RD., FRANKLIN SQ., L. I., N. Y. Tel.: Tilden 4-9040. 	WANT – Williams' DeLuxe Baseball, late; Grandmothers, Exhibit Guns, Seeburg Bears, Mutoscope Voice-O- Graphs, ChiCoin Backetballs, and any other late arcade machines. Give price and condition in first letter. ECONOMY SUPPLY CO., 579 TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-8628.	INDIANA. FOR SALE—One Stop Record Service. Any record, any label, 5c over wholesale. Free title strips. New accounts 1/3 deposit with all orders. RAYMAR SALES CO., 170-21 JA- MAICA AVE., JAMAICA 32, N. Y.	FOR SALE—Twenty Grand \$95; Silver Skates \$80; Hong Kong \$75; Starlight \$125; Quintettes \$150; C. O. D. \$200; Deluxe World Series \$200. CENTRAL DISTRIBUTORS, 2315 OLIVE STREET, ST. LOUIS 3, MISSOURI. Tel.: GEneva 0972.
WANT—A. M. I. 40, 80, 120 selection equipment — Phono, Hideaways, Steppers, Wall Boxes, Bar Brackets. Seeburg 100 A & B. Scales, Arcade equipment, Ic and 5c Veudors, Bally Futuritys, 1953 Pin Games. Write stating condition, number, model, and prices. THE ST. THOMAS COIN SALES, ST. THOMAS, ON- TARIO, CANADA. TEL.: 2648.	WANT—Phonograph records made be- fore 1940; any quantity or dealer stock; \$150 to \$300 per thousand; will inspect if required. Some labels wanted are Brunswick; Vic- tor; Vocalion; Paramount; Gennett; Bluebird; Champion. JACOB S. SCHNEIDER, 128 W. 66th STREET, N. Y. C.	Tel.: OLympia 8-4012-4013. FOR SALE—Brite Lites \$75; Brite Spot \$95; Spot Lite \$90. Beach Club, Dude Ranch, Palm Springs, write. ALLIED DISTRIBUTING CO., 786 MILWAUKEE AVE CHICAGO, ILLINOIS.	FOR SALE—United Bowlers 5 Play Formica Top \$200; Six Play \$235; DeLuxe \$300; Super \$325; Official \$300; Thunderbolt Horses \$350; Edelco 2 Play Bowlers \$175; 1100 Wurlitzer \$300; Genco 8 Player \$145; United Slugger \$60. MOUN- TAIN DISTRIBUTORS, 3630 DOWNIN STREET, DENVER, COLO. Tel.: AComa 8518.

CLASSIFIED ADVERTISING SECTION

- FOR SALE Premium merchandise for coin machine prizes. Over 3,000 articles carried in stock. Write for complete wholesale descriptive price list today. (Established 1932). HASTINGS DISTRIBUTING CO., 6100 BLUEMOUND ROAD, MIL-WAUKEE 13, WISC. Tel.: Bluemound 8-7600.
- FOR SALE 25 Winners like new, cleaned and guaranteed, few new, \$75 each or will trade. What have you? WESTERN DISTRIBUTORS 3126 ELLIOTT AVE., SEATTLE 1, WASHINGTON.
- FOR SALE—1100 Wurlitzer \$175; 1400 Wurlitzer \$450. COPELAND DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY, OKLAHOMA.
- FOR SALE—100 Used Peanuts & Gum Ball machines plus all parts and globes \$300 for lot. Long Beach, very clean, \$65; Team Hockeys (United) \$40; United Super 6 Pl. Alleys \$159.50; Keeney's 4 Pl. League Fly Pins \$59.50. F.O.B. ST. LOUIS. ¹/₂ deposit. REEL DIS-TRIBUTING CO., 4910 NATURAL BRIDGE AVE., ST. LOUIS 15, MO.
- FOR SALE—Will trade for what have you in Arcade Equipment or make offer on 8 Scientific Pokerinos, drop table; 3 United 5-Player with formica tops; 1 Evans Shuffle Ten Strike, 1 Evans Bat-A-Score. Y & A AMUSEMENT, 36 PURCELL STREET, STATEN ISLAND 10, N. Y. Tel.: GIbraltar 2-1810.
- FOR SALE—21 Chrome Buckley wall boxes like new, master keyed, \$35 for the lot f.o.b. Dallas, Texas. AMI Distributor. STATE MUSIC DIS-TRIBUTORS, INC., 3100 MAIN STREET, DALLAS, TEXAS.
- FOR SALE—Wurlitzer Bar and Wall Boxes — 3020's \$10; 3031's \$5; 2140's \$5. Steppers and Master units; inquire. 1017's \$75 including stepper. HENRY C. KNOB-LAUCH & SONS, 51 WARREN ST., GLENS FALLS, NEW YORK.
- FOR SALE—America's finest reconditioned phonographs and music accessories. Everyone of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. Tel.: UNiversity 4-0773.
- FOR SALE-Model A Seeburg \$395; Model C Seeburg \$715; Wurlitzer 1250, \$275; Wurlitzer 1100, \$190; Wurlitzer 1015, \$85. UNITED DIS-TRIBUTORS, INC., P. O. BOX 1995, 513 E. CENTRAL, WICHITA 2, KANSAS.
- FOR SALE—1 Seeburg Sicum Unit, perfect condition, \$250; 2 Genco Sky Gunner, brand new; Ajax Cigarette Machines, brand new, closeout; 1 Poolette Pool Table \$50; 1 Keeney 2-Player Attachment for Shuffleboard. LIEBERMAN MUSIC COMPANY, 257 PLYMOUTH AVE-NUE NORTH, MINNEAPOLIS, MINN.

- FOR SALE—All machines 20% off high CASH BOX prices. Wurlitzers, 1250, 1100, 1400. Spot Light, Bright Spot, Bright Light, Atlantic City, Stars, Coney Island, Zingo, Skee Rolls, Shuffle Alleys, Flipper Pin Games. Super World Series, Guns. V. YONTZ SALES CO., BYES-VILLE, OHIO.
- FOR SALE—Special! United Tahitis, like new \$325 each; also, Bally Palm Springs, Dude Ranches, Beach Clubs and Beautys. If interested, write, wire or call NEW ORLEANS NOVELTY CO., 115 MAGAZINE STREET. NEW ORLEANS, LA. Tel.: CAnal 8318.
- FOR SALE—Chi-Coin Bowling Alleys \$55: Seeburg Guns \$75: Lite League \$49.50: Deluxe Bowler \$34.50: and many other values. COIN AMUSEMENT GAMES. 1144 E. 55th ST., CHICAGO 15, ILL.
- FOR SALE—Wurlitzer Bar Boxes 2140's; Wurlitzer Wall Boxes 3020's. Steppers and Master units. No reasonable offer refused. YOUNG DISTRIBUTING, INC., 599 TENTH AVENUE, NEW YORK, N. Y.
- FOR SALE—Capeo cleaner for glass, plastic. and chrome, trial size 70c, \$3.95 a gallon. Crocus cloth 9 x 11 sheet 17c. Emery cloth 2/0, 9 x 11 sheet 17c. Lubriplate 35c a tube. Rosin core solder 95c a lb., 5 lb. roll \$4.35. Rear frames rebushed model 700 & up, \$2.50 each, lots of 5, \$1.75 each. 1/3 deposit with order. Guaranteed. COVEN MUSIC CORP., 3181 ELSTON AVE., CHICAGO, ILL. Tel.: INdependence 3-2210.
- FOR SALE—The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEELING W. VA. Tel.: WHeeling 5472.
- FOR SALE—Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Ballv. WILLIAMSPORT ELEC-TRONIC & TELEVISION CO., 233 W. 3rd STREET, WILLIAMSPORT, PA. Tel.: 2-3326 or 2-1648.
- FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40-word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box. "The 'Bible' of the Coin Machine Iudustry." Send your Check for \$48 today plus your first 40-word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 19, N. Y. (Phone: JU 6-2640).
- FOR SALE Keeney High Score League \$169.50; Williams DeLuxe Star Series \$187.50; United 6 Way F. T. \$149.50; United 6 Way De-Luxe \$159.50; Domino \$139.50; Spot Lite \$119.50. LAKE CITY AMUSEMENT, INC., 4533 PAYNE AVENUE, CLEVELAND 4, OHIO. Tel.: HEnderson 1-7577.

CLASSIFIED ADVERTISING SECTION

- FOR SALE—Ready to operate. 100 lc Silver Kings (with 5c conversions) \$10 each: Happy Days \$115; Rosehowl \$75; Joker \$35; Four Stars \$90 or state your price. 1/3 deposit with all orders, balance C.O.D. TRI-STATE AMUSEMENT CO., 149 18th STREET, WHEELING, W. VA.
- FOR SALE—Buy AMI reconditioned from an AMI distributor. AMI-A. \$150; R. \$260: C. \$300: D. \$425; D80, \$545. Budge Wright's guaranteed equipment. WESTERN DIS-TRIBUTORS, 1226 SW 16th AVE., PORTLAND, OREGON.
- FOR SALE—Best Buy In Town! Just off locations and clean merchandise. 5 Wurlitzers 1015, \$100 each: 7 United Bolero Bingo Tables, \$50 each; 5 United A.B.C. Bingo Tables, \$35 each: 1 Keenev Lite-A-Line Bingo Table, \$60: 1 Seeburg Blond 48 Phonograph, \$100. 1/3 denosit. balance C.O.D. Write, wire or phone. RORERT EHRHARDT, SR., 6081/6 AIRPORT DRIVE, SHREVE-PORT, LA. Tel.: 3-3625 and 2-4545.
- FOR SALE—Eastern Electric (C-8) \$125; Genco, Sky Gunner \$250; Keeney 6 Plaver S.A. \$115: Keeney 10 Player S.A. \$195: Exhibit Twin Rotation \$125; Batting Practice \$95. UNIVERSITY COIN MA-CHINE EXCHANGE, 854 NORTH HIGH ST., COLUMBUS 8, OHIO. Tel.: UNiversity 6900.
- FOR SALE Attention Exporters! 1015, 1100 Wurlitzers. D-40, D-80 AMI's. 100A Seeburgs. Rock-Ola Fireballs. This ad for wholesalers only. Write for prices. All equipment reconditioned. SHELDON SALES, INC., 881 MAIN STREET, BUFFALO 3, NEW YORK.
- FOR SALE Close Out! All Games with Formica and Large Pins. No reasonable offer refused. United Twin. United 4 Player, United 5 Player, United 6 Player, United 6 Player DeLuxe, United Super. Make your own offer on individual games. AMERICAN VENDING COMPANY. 2684 CONEY ISLAND AVE., BROOKLYN 35, NEW YORK. Tel.: DEwey 2-9602.
- FOR SALE—All types reconditioned Coin Operated Games available at lowest prices. Write, wire, phone C. A. ROBINSON & CO., 2301 W. PICO BLVD., LOS ANGELES 6, CALIFORNIA. Tel.: DUnkirk 3-1810.
- FOR SALE—3020 Wall Boxes \$17.50; 3W5L56 Wall Boxes \$16.50; Seeburg # 146 \$49.50; # 147 \$69.50; # 148 \$145; 1422 Rock-Ola \$49.50; WIL56 5c Wall Box \$3.95; Packard Pla Mor \$3.95; 3048 48 sel. Wall Box \$19.50. CENTURY DISTRIBU-TORS, INC., 1221 MAIN STREET, BUFFALO 9, N. Y.
- FOR SALE—ABC \$20; Seeburg Clas-• sic Phono \$15; Knock Out \$15; Buccaneer \$15; Spark Plug \$40; Zingo \$25, 3, 4, 5, \$40; Seeburg 147, \$80. AUTOMATIC MUSIC CO., 703 MAIN STREET, BRIDGE-PORT, OHIO. Tel.: BRidgeport 750.

- FOR SALE—We have a large stock of reconditioned Five Balls. One Balls, Bingo and Phonos. Write for list. WESTERHAUS CORPORATION, 3726 KESSEN AVENUE, CINCIN-NATI, O. Tel.: MOntana 5000-1-2.
- FOR SALE—30 Pop-Sez Popcorn Vendors, 3 Hawkeyes, reconditioned \$59.50 each; 25 Mercury Athletic Scales, counter models \$22.50 each. One-half deposit with order. CLEVE-LAND COIN MACHINE EX-CHANGE, INC., 2029 PROSPECT AVENUE, CLEVELAND, OHIO. Tel.: TOwer 1-6715.
- FOR SALE—1-1100 Wurlitzer, \$150 clean; 1-1250 Wurlitzer, \$250 clean. 1/3 deposit, balance sight draft or C.O.D. MAIN AMUSEMENT COM-PANY, 1004 CARRISON AVENUE, FORT SMITH, ARKANSAS. Tel.: 2-2126—2-0159.
- FOR SALE—All types used .AMI, Wurlitzer, and Seeburg equipment. Clean and shopped, or as is. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALI-FORNIA, OKLAHOMA CITY, OKLA. Tel.: REgent 6-3691.
- FOR SALE—53 Cue-Balls, as is, \$75 each; reconditioned, new tops, \$150 each. Vicinity Northern Florida. 1/3 deposit, balance C. O. D. DAVE LOWY & CO.; 592 TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-5100.
- FOR SALE—The finest used phonographs in all our history now available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel.: WEst 3-3224.
- FOR SALE—Bright Lights, A-1 condition, \$65; AMI Model C \$295; Wurlitzer 1100 \$195; Wurlitzer 1015 \$95; 1428 Magic Glo \$195; 3020 Wall Boxes \$18.50; Seeburg W1-L56 \$4. H & H MUSIC, 1626 3rd AVE., MOLINE, ILLINOIS.
- FOR SALE United Stars \$175; Quintette \$140; Flying High \$140; Marble Queen \$195; Shindig \$205; Minstrel Man \$39; Mermaid \$39; All Star Basketball \$39; Seeburg 100 Wall Boxes and Brackets \$90 each. Palm Springs, write. STARK NOVELTY CO., 2429 7th N. W., CANTON, OHIO.
- FOR SALE Complete line of used phonographs, shuffle games, cigarette machines, all other equipment. Lowest prices. Best merchandise. One letter, wire, or phone call will convince you. Factory Representatives for United, Keeney, Bally. TARAN DISTRIBUTING, INC., 3401 N. W. 36th STREET, MIAMI 42, FLA. Tel.: 64-4864.
- FOR SALE—Reconditioned Like New —Bright Lights \$80; Lite-A-Line \$60; Hot Rods \$35; Citations \$35. Will buy Atlantic Citys. W. E. KEENEY MANUFACTURING COM-PANY, 5229 SO. KEDZIE AVENUE, CHICAGO 32, ILLINOIS. Tel.: HEmlock 4-3844.

CLASSIFIED ADVERTISING SECTION

- FOR SALE Seeburg 46's \$75; 47's \$100; 48's \$125; M100A \$350; Wurlitzer 1015 \$75; 1100 \$165; 1250 \$265; AMI "A" \$145; "C" \$250; "D" 40 \$350; AMI 5 & 10c Wallboxes \$15. H E R M I T A G E MUSIC COMPANY, 74 LAFAYETTE STREET, NASHVILLE 10, TENN.
- STREET, NASHVILLE 10, TENN. FOR SALE—United 4 Player Formica Top \$65; United 5 Player Formica Top \$75; United 6 Player Formica Top \$85; United 6 Player Deluxe \$95; United 6 Player Super \$150; United 10th Frame Super \$175; United 6 Player Cascade \$280; United 6 Player Olympic \$325; United 6 Player Royals \$360; Chicago Coin 6 Player \$90; Chicago Coin 6 Player, Drum Scoring \$150; Chicago Coin 6 Player \$4150; Chicago Coin 6 Player Matched \$175; Chicago Coin 10th Frame \$175; Chicago Coin 10th Frame \$175; Chicago Coin Name Bowler \$225; Chicago Coin Name Bowler \$225; Chicago Coin Super Matched Bowler \$315; Chicago Coin Triple Frame \$345; Chicago Coin Advance Bowler \$395. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVENUE, CLEVE-LAND 14, OHIO. Tel.: SUperior 1-4600.
- FOR SALE—R. C. Specials—Seeburg Model 148 (Metal Cabinet) \$140; Seeburg Model 147 (Metal Cabinet) \$90; Seeburg Model 246, \$70; Seeburg Model 146, \$50; Pre-war \$25. W. B. DISTRIBUTORS, INC., 1012 MARKET STREET, ST. LOUIS 1, MISSOURI. Tel.: CEntral 9292.
- FOR SALE—Kiddie Rides in A-1 shape. Chicago Çoin Super Jet \$375; Atomic Jet \$225; Bally Champion \$515; Phone: HArtford 6-3583. RELIABLE COIN MACHINE CO., INC., 184 WINDSOR STREET, HARTFORD, CONN.
- FOR SALE—Reconditioned phonos ready for location: AMI A; AMI C; AMI D-40 and D-80; Rock-Ola Fireball 45 rpm: Seeburg M 100A; Wurlitzer 1500. Write for low prices. RUNYON SALES COMPANY, 593 TENTH AVE., NEW YORK, N. Y. or 221 FRELINGHUYSEN AVE., NEWARK, N. J.
- FOR SALE Bingo Games Music Boxes—6 Player Bowlers—One-Five Ball Games—Cigarette Machines— Vending Machines. All equipment reconditioned and refinished and ready for location. Call—write for your needs. PARKWAY MACHINE CORP., 715 ENSOR ST., BALTI-MORE 2, MD. Tel.: EAstern 7-1021.

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FOR SALE—We have backglass for so many Bally older tables at reasonable prices. TOLEDO COIN MA-CHINE EXCHANGE, 814 SUMMIT STREET, TOLEDO, OHIO. Tel.: OLive 2800.

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- FOR SALE—All machines 20% off high CASH BOX prices. Wurlitzers 1015, 1100, 1250. Rockolas 1422, 1426. AMI Model C. Seeburgs 146, 147, 100A. Phone STerling 87515 or Write: DIXON DISTRIBUTING CORP., 3808 SOUTHERN BLVD., YOUNGSTOWN, OHIO.
- FOR SALE—One Stop Record Service. Large stock of major, independent 45's, 78's. Popular Rhythm, Blues. We ship anywhere at cost plus 5c per record. LOM-BARDI RECORD SHOP, 2827 W. MADISON ST., CROWN RECORD SHOP, 3747 W. CHICAGO AVE., CHICAGO, ILL. Tel.: SAcramento 2-5050.

MISCELLANEOUS

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- NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box, Chicago, Ill., DEarborn 2-0045; The Cash Box, Los Angeles, Calif., WEbster 1-1121.
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RAY MOLONEY President

BALLY MANUFACTURING COMPANY,

Chicago, Illinois

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THE CASH BOX 26 WEST 47th STREET NEW YORK 36, N. Y.

Enclose	ed find my	check	for	\$15	for	a Ful	Year
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The AMI spot inside a location may not be quite as busy a corner as State and Madison in Chicago, but there's always an active crowd around the "E" reading titles, dropping coins and listening to its thrilling new tonal perfection. The "E" is the juke box world's greatest show-piece because it's naturally a show all by itself!

Incorporated

GENERAL OFFICES AND FACTORY: 1500 UNION AVENUE, S. E., GRAND RAPIDS 2, MICHIGAN

Licensee: Jensen Music Automates-building the IMA-AMI Juke Box sold through Oscar Siesbye A/S, 5 Palaisgade, Copenhagen K., Denmark

"THE CON	FIDENTIL	AL PRI	CE	E LISTS ??
The Cash Box	Page	64	Apr	-il 10, 1954
THIS WEEK'S USED MACH	INE QUOTATIONS		TIAL	PRICE LIST
15th Year of Public 757th Consecutive Weel				
How To Use "The Confide			NBALL	GAMES AND
[Also Known As the "C. M. I. (Coin Machi FOREWORD: Many times, wide differences app low prices of certain equipment. Like any true r	ear in the quotation of high and			e listed. Code: (B) Bally; (CC) Chicage Gottlieb; (Ke) Keeney; (Un) United;
Lists" can only feature the market prices as the Price Lists" acts exactly the same as the market Exchange—posting the prices as they are quoted	y are quoted. "The Confidential et quotation board at the Stock 4	4* ABC (Un 3/51) 20.00 4. Across the Board	50 .0 0	4. Four Horsemen (Got 9/50) 25.00 67.50
how much they may seem to be out of line. S months. "The Confidential Price Lists," rather	Some prices do not change for than show no price, retain the	(Un 9/52) 75.00 4. Ali Baba (Got 6/48) 20.00 4. Alice (Got 8/48 19.50	95.00 34.50 29.50	2. "400" (Upright) (Ge 10/52) 50.00 80.00 4. Four Stars (Got 6/52) 80.00 124.50
last known quotations for such equipment so that last known prices as a basis to work with. Price Someone on the West Coast may feel a certain	s may be very widely divergent. 4	I. All Star Basketball (Got 1/52) 39.00 I. Aquacade (Un 4/49) 19.50	79.50 39.00	4. Freshie (Wm 9/49) 30.00 45.00 4* Frolics (B 10/52) 160.00 235.00 4. Futurity (B 3/51) 60.00 75.00
someone on the East Coast may think it wort appearance, demand, territory, quantity, and co taken into consideration. (Some equipment off	ondition of equipment must be	4. Arabian Knights (Got 12/53) 210.00	225.00	4. Georgia (Wm 7/50)30.0045.006. Gin Rummy (Got 2/49)15.0025.00
ing a reputation for shipping completely re offered at higher prices than others, due to the "The Confidential Price Lists" reports each quo	conditioned machines, will be added cost of reconditioning.)	l. Arcade (Wm 11/51) 75.00 l. Arizona (Un 4/50) 10.00 l. Army-Navy (Wm 10/53) 210.00	95.00 30.00 240.00	6. Gizmo (Wm 8/48) 10.00 20.00 4. Glamour (Got 7/51) 15.00 25.00 6. Glider (Ge 8/49) 10.00 20.00
depends on the subscriber to make average peculiarities of his territory.	price adjustments to fit the	4* Atlantic City (B 5/52) 145.00 4. Baby Face (Un 12/48) 15.00 4. Banjo (Ex 3/48) 10.00	250.00 39.00 20.00	4. Globe Trotter (Got 11/51) 75.00 135.00 4. Gold Cup (B 4/48) 15.00 29.50
METHOD: "The Confidential Price Lists" she price listed is lowest price quoted for the week price quoted.	; Second price listed is highest	4. Bank-A-Ball (Got 5/50) 17.50 4. Barnacle Bill (Got 8/48) 25.00 4. Basketball (Got 10/49) 29.50	35.00 34.50 49.50	6. Golden Gloves (CC7/49) 15.00 25.00 2. Golden Nugget (Upright) (Ge 2/53) 75.00 125.00
FOREIGN BUYERS: To cover cost of packin an additional \$20 to \$25 on Pin games — and EXPLANATIO	s, crating, simpping, etc., ngure \$25 to \$30 on Phonographs.	4* Beach Club (B 2/53) 349.00 4* Beauty (B 11/52) 259.00	395.00 360.00	6. Gondola (Ex 5/49) 10.0020.004. Grand Award (CC 1/49)15.0035.00
1. Prices UP 5. No quite 2. Prices DOWN- 6. No quite	notations Last 2 to 4 Weeks notations 4 Weeks or Longer	4. Be Bop (Ex 3/50) 20.00 4. Bermuda (CC 11/47) 15.00 4. Big Hit (CC 7/52) 69.50	39.50 20.00 89.50	4. Grand Champion (Wm 8/53) 155.00 185.00 4. Grand Slam (Got 4/53) 125.00 165.00
3. Prices UP and DOWN 7. Machi 4. No change from Last Week * Great	Activity 4	4. Big Top (Ge 2/49) 20.00 4. Black Gold (Ge 3/49) 15.00 5. Blue Skies (Un 11/48) 15.00	34.50 30.00 20.00	6. Grand Stand (B '50) 20.00 35.00 4. Green Pastures (Got 1/54) 225.00 240.00
	4	2. Bolero (Un 12/51) 50.00 4. Bomber (CC 3/51) 20.00 5. Bone Head (Ge 11/48) 15.00	95.00 25.00 20.00	4. Gun Club (Wm 11/53) 210.00 235.00 4. Guys-Dolls (Got 5/53). 145.00 175.00 4. Handicap (Wm 6/52) 45.00 99.50
		1. Boston (Wm 5/49) 20.00 1. Bowling Champ (Got 2/49) 20.00	30.00 45.00	4. Happy Days (Got 7/52) 105.00 140.00 4. Happy-Go-Lucky 29.50 60.00
PHONOGRAP		4. Bowl. League (Got8/47) 10.00 4* Bright Lights (B 5/51) 65.00	19.50 95.00	4. Harvest Moon (Got 12/48) 15.00 20.00
LISTED ALPHABET	ICALLY 6	4* Bright Spot (B 11/51) 85.00 5. Broadway (B 6/51) 49.50 4. Buffalo Bill (Got 5/50) 20.00	150.00 59.50 30.00	4. Harvest Time (Ge 9/50)
AIREON	SEEBURG	4. Buccaneer (Got 10/48) 15.00 5. Build Up (Ex 2/48) 10.00 4. Buttons & Bows	30.00 15.00	6. Hawaii (Un 8/47) 10.00 15.00 4. Hayburner (Wm 6/51) . 40.00 75.00 4. Hit Parade (CC 2/51) 15.00 29.50
4. '47 Hideaway		(Got 3/49) 15.00 4. Cabana (Un 3/53) 225.00 4. Camel Caravan(Ge6/49) 30.00	29.50 300.00 69.50	4. Hit & Runs (Ge 3/51) 25.00 35.00 4. Hit 'N' Run (Got 4/52) 77.50 105.00 4. Holiday (CC 12/48) 10.00 20.00
4. '49 Coronet 100 20.00 30.00 6. HiT 6. HiT	One 8800 RC 29.50 49.50 4 Fone 8200 29.50 49.50 4	4. Campus (Ex 2/50) 15.00 4. Canasta (Ge 7/50) 20.00 4. Caravan (Wm 6/52) 69.50	20.00 25.00 99.50	4. Holiday (Ke 12/51) 75.00 125.00 4. Hong Kong (Wm 9/51) 75.00 125.00 4. Horsefeathers(Wm1/52) 65.00 99.50
4. WM Wall Box 10.00 20.00 4. 1465	5	4. Carnival (B 7/48) 10.00 5. Carolina (Un 3/49) 15.00	20.00 25.00	4. Horse Shoe (Wm 12/51) 24.50 59.50 4. Hot Rods (B '49) 20.00 35.00
2* Model B '48	M 85.00 135.00 4 5 90.00 165.00 4	6. Caribbean (Un 3/48). 15.00 4. Champion (B 12/49) 29.00 4. Champion (CC 6/49) 19.50	25.00 49.50 29.50	4. Humpty Dumpty (Got 10/47) 9.00 29.50 7. Ice-Frolics (B 1/54)
4* Model D-40 395.00 425.00 4. 1481 4. Model D-80 439.50 545.00 4. 1481 4* Model D-80 439.50 545.00 4. 1481	ML 159.00 199.00 4	4. Chinatown (Got 10/52) 125.00 4. Cinderella (Got 3/47) 10.00 6. Circus (Ex 8/48) 10.00	160.00 20.00 20.00	4. Jack 'N' Jill (Got 4/48) 9.00 25.00 4. Jalopy (Wm 8/51) 55.00 75.00 6. Jamboree (Ex 5/48) 10.00 20.00
0. wall & Bar Box U.S. 3.00 5.00 4 M.1	00 B-45 685.00 750.00 4	4. Circus (Un 8/52) 175.00 4. Citation (B 10/48) 14.50 4. C.O.D. (Wm 9/53) 195.00	245.00 35.00 200.00	4. Jeanie (Ex 6/50) 15.00 25.00 4. Jockey Special (B 11/47) 15.00 25.00
0. Wall Bar Box N.S. 6.00 8.50 4. W1- 4. 3W2	L56 Wall Box 5c 3.00 9.95 4 2 Wall-a-Matic 6.95 10.00 4	4. College Daze (Got 8/49) 15.00 1* Coney Island (B 9/51) 75.00 4. Contact (Ex 10/48) 10.00	25.00 150.00 20.00	4. Joker (Got 11/50) 25.00 50.00 4. Judy (Ex 7/50) 15.00 25.00 4. Jumping Jacks 15.00 25.00
4. Evans Constellation I 135.00 195.00 4. 3W3	5-L56 Wall Box c, 10c, 25c 16.50 24.50	4. Control Tower (Wm 3/51) 40.00	75.00	(Upright) (Ge 12/52) 75.00 130.00 4. Just 21 (Got 1/50) 15.00 25.00
MILLS 4. W0. 4. 3W' 6. Tea	7-L-56 22.50 34.50 4 r Drop Speaker 12.50 17.50 4	4. Coronation (Got 11/52) 100.00 4. County Fair (Un 9/51) 29.50 4. Crazy Ball (CC 7/48) 10.00	35.00	4. K.C. Jones (Got 11/49) 15.00 27.50 4. King Arthur (Got10/49) 10.00 20.00 4. King Cole (Got 5/48) 10.00 20.00 4. King Cole (Got 5/48) 10.00 20.00
6. Throne of Music 20.00 30.00 6. Empress 20.00 30.00 4. Constellation 29.50 39.50		4. Crossroads (Got 5/52) 95.00 4. Cyclone (Got 5/51) 69.50 4. Dallas (Wm 2/49) 25.00	124.50 89.50 44.50	4. King Pin (CC 12/51) 50.00 85.00 4. Knockout (Got 1/51) 15.00 30.00 4. Lady Robin Hood 30.00
PACKARD 6. 7501 6. 7801	M Colonial 29.50 49.50 4	6. De Icer (Wm 11/49) 49.50 4. Dew Wa Ditty (Wm 6/48) 15.00	59.50 29.00	(Got 1/48) 10.00 20.00 7. Lazy "Q" (Wm 2/54) . 4. Leaders (Un 10/51) 90.00 145.00
4. Pla Mor Wall Bar Box 2.50 4.95 6.7801 1. Manhattan 39.50 85.00 4.850	29.50 59.00 29.50 59.00	4. Domino (Wm 5/52) 59.50 4. Double Action (Ge 1/52) 15.00 4. Dbl. Feature 50.00	99.50 29.50	4* Lite-A-Line (Ke 6/52) 35.00 75.00 4. Long Beach (Wm 7/52) 65.00 105.00 7. Lovely Lucy (Got 2/54)
2* 101	5	(Got 12/50) 20.00 4. Dbl. Shuffle (Got 6/49) 20.00	39.50 49.50	4. Lucky Inning (Wm5/50) 25.00 34.50 6. Lucky Star (Got 5/47) 15.00 24.50 4. Mad. Sq. Garden
4. Playmaster '46 35.00 49.50 4. 1080 1. 1422 Phono ('46) 49.50 95.00 4* 1250	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	4. Disk Jockey (Wm 11/52) 110.00 4. Dreamy (Wm 2/50) 25.00	145.00 59.50	(Got 6/50) 35.00 75.00 4. Magic (Ex 11/48) 10.00 20.00
4. 1424 Phono (Hideaway) 49.50 69.50 4. 1400 4. 1426 Phono ('47) 75.00 109.00 2. 2144	0	4* Dude Ranch (B 9/53). 385.00 4. Eight Ball (Wm 1/52) 65.00 6. El Paso (Wm 11/48) 15.00	465.00 85.00 39.50	4. Majors '49 (CC 2/49) 25.00 45.00 4. Major League Baseball (Un 6/48) 15.00 25.00 (M 10 00 25.00
4. 1432 Rocket ('51) 239.50 289.50 4. 3044 4. 1434 329.50 395.00 4. 3033	8 (Conv. of 3020) 19.50 29.50 1 Wall Box 3.00 9.95	4. Fairway (Wm 6/53) 125.00 4. Fighting Irish (CC 11/50) 45.00	160.00 75.00	6. Manhattan (Un 2/48) 10.00 17.50 4. Majorettes (Wm 4/52) 50.00 75.00 4. Marble Queen
6. 1501 Wall Box 3.00 4.50 4. 4820 6. 1502 Bar Box 5.00 7.50 4. 219	5 Wall Box 4.00 20.00 0 20.00 35.00 Stepper 7.50 19.50	4. Five Star (Univ 5/51) 49.50 4. Floating Power (Ge 12/48)	85.00 44.50	(Got 8/53)
6. 1503 Wall Box 12.50 15.00 6. 1504 Bar Box 8.50 17.50 6. 1510 Bar Box 15.00 20.00		4. Flying High (Got 2/53) 132.50 4. Flying Saucers	150.00	4. Merry Widow (Ge 6/48) 15.00 25.00
6. 1525 Wall Box 5.00 15.00 4. Chi 6. 1526 Bar Box 15.00 19.50 4. Chi		(Ge 12/50) 25.00 4. Football (CC 8/49) 20.00 4. Four Corners 20.00	35.00 39.50	4. Mermaid (Got 6/51) 39.00 79.50 6. Mimi (Ex 2/48) 10.00 20.00
	lliams Music Mite 35.00 49.50		125.00	4. Minstrel Man (Got 3/51) 25.00 45.00 4. Monterey (Un 5/48) 10.00 20.00
		CONSTRUCT LEAMITTED.		

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	Th	e Ca	sh Bo	x	
4.	Moon Glow (Un 11/48)	10.00	20.00	6. Snooks (Wm 6/51)	15.00
4.	Morocco (Ex 10/48)	15.00	35.00	4. Sonth Pacific (Ge 2/50)	30.00
4.	Niagara (Got 12/51)	74.50	99.50	4. Spark Plugs (Wm 9/51)	40.00
4	Nifty (Wm 12/50)	15.00	35.00 275.00	4. Speedway (Wm 9/48)	10.00
	"9" Sisters (Wm 1/54) Oasis (Ex 10/50)	240.00 10.00	25.00	4. Spot Bowler	
4.	Oklahoma (Un 5/49)	20.00	30.00	(Got 10/50)	20.00
	Old Faithful			4* Spot-Lite (B 1/52)	65.00
	(Got 12/49)	30.00	59.50	4. Sportsman (Ge 2/51)	20.00
4.	Olympics (Wm 5/52)	79.50	112.50	4. Sportsman (Wm 2/52) 4. Springtime (Ge 3/52)	30.00 25.00
4.	One Two Three			6. Stage Door Canteen	23.00
	(Ge 10/48)	20.00	34.50	(Got 11/45)	10.00
4.	Palisades (Wm 7/53)	145.00	155.00	6. Stardust (Un 5/48)	10.00
	Palm Beach (B 7/52).	159.00	275.00	4. Stars (Un 6/52)	75.00
4.	Palm Springs (B 11/53)	475.00	495.00	4. Starlight (Wm 3/53)	125.00
4.	Paradise (Un 7/48)	10.00	20.00	4. Steeple Chase (Un 1/52)	72.50
4.	Paratrooper (Wm $8/52$) Die Bender (CC $6/50$)	75.00 15.00	95.00 30.00	(Un 1/52) 4. Stop & Go (Ge 3/51)	29.50
	Pin Bowler (CC 6/50) Pinch Hitter (Un 5/49)	10.00	20.00	6. Stormy (Wm 1/48)	10.00
	Pinky (Wm $9/50$)	25.00	35.00	4. Struggle Buggies	
4.	Pin Wheel (Got 11/53)	195.00	225.00	(Wm 12/53)	
4.	Play Ball (CC 1/51)	20.00	35.00	4. Summertime (Un 9/48)	25.00
4.	Playland (Ex 8/50)	25.00	59.50	6. Sunny (Wm 12/47) 4. Sunshine Park	10.00
4.	Playtime (Ex $8/49$)	15.00	25.00 205.00	(B $12/52$)	75.00
4.	Poker Face (Got 9/53) Puddin' Head	143.00	203.00		
	(Ge 10/48)	20.00	30.00	(CC 4/49)	20.00
4.	Pnnchy (CC 12/50)	25.00	45.00	6. Swanee (Ex 1/49)	10.00
4.	Onarterhack (Wm 10/49)	10.00	20.00	4. Sweepstakes (Wm 1/52)	
	Quartet (Got 2/52)	100.00	165.00	4. Sweetheart (Wm 5/50) 6. Tabiti (CC 10/40)	20.00
4.	Qneen of Hearts (Got 12/52)	125.00	160.00	6. Tahiti (CC 10/49) 4. Tahiti (Un 8/53)	325.00
4.	Quintet (Got 3/53)	119.00	150.00	4. Tampico (Un 6/49)	25.00
4.	Rag Mon (Wm 10/50).	20.00	35.00	4. Tampico (Un 6/49) 4. Telecard (Got 1/49)	15.00
4.	Rainbow (Wm 9/48)	10.00	20.00	6. Tennessee $(Wm 2/48)$	15.00
4.	Ramona (Un 2/49)	20.00	39.00	4. Thing (CC 2/51)	20.00
	Red Shoes (Un $11/50$)	15.00 435.00	25.00 475.00	4. Three Feathers (Ge 5/49)	25.00
	Rio (Un 11/53) Rip Snorter (Ge 10/49)	455.00	22.50	4. Three Four Five	20.00
	Rocket (Ge 5/50)	15.00	30.00	(Un 6/51)	40.00
4.	Rockettes (Got 8/50)	30.00	85.00	4. Three Musketeers	
	Rodeo (Un 2/53)	225.00	250.00	(Got 7/49)	25.00
	Rondevoo (Un 5/48)	10.00	20.00	4. Thrill (CC 9/48) 4. Times Square	29.50
4 .	Rose Bowl (Got 10/51) Round Up (Got 11/48)	65.00 24.50	105.00 29.00		125.00
4	St. Louis (Wm 2/49)	30.00	44.50	4. Tonchdown (Un 1/52)	25.00
4.	Saddle and Tnrf			6. Trade Winds (Ge 3/48)	10.00
	(Ex 10/53)	350.00	385.00	6. Treasure Chest	70.00
6.	Sally (CC 10/48)	10.00	20.00	(Ex 12/47)	10.00
4.	Samba (Ex 5/48) Saratoga (Wm 10/48)	10.00	20.00 39.50	4. Trinidad (CC 3/48) 4. Triple Action (Ge 1/48)	$\begin{array}{c} 10.00\\ 10.00 \end{array}$
4. 1	Screwball (Ge 8/48)	10.00	20.00	4. Triplets (Got 7/50)	15.00
	Sea Jockeys (Wm 11/51)	50.00	75.00	4. TriScore (Ge 1/51)	25.00
4.	Sea Isle (CC 11/47)	9.00	20.00	6. Trophy (B 4/48)	20.00
	Select-A-Card (Got 4/50)		25.00	6. Tropicana (Un 1/48)	10.00
4.	Serenade (Un $11/48$)	15.00	25.00	4. Tropics (Un 7/53) 4. Tucson (Wm 1/49)	310.00 10.00
	Shanghai (CC 4/48) Shantytown (Ex 10/49)	10.00 30.00	20.00 65.00	4. Tureson (win $1/49$) 4. Tureson (win $1/49$)	20.00
	Sharpshooter	00.00	00.00	4. Tnrf King (B 6/50)	20.00
	(Got 5/49)	20.00	30.00	4. Twenty Grand	
	Shindig (Got 10/53)	195.00	220.00	$(Wm \ 12/52) \dots$	90.00
	Shoo Shoo $(Wm 2/51)$.	32.50	95.00	4. Utah (Un $7/49$)	15.00
0.	Short Stop (Ex 7/48) Shoot the Moon	10.00	20.00	4. Vanities (Ex 2/47) 4. Virginia (Wm 3/48)	10.00 10.00
4.	$(Wm 11/51) \dots$	75.00	95.00	4. Watch My Line	10.00
4.	Show Boat (Un 1/49)	10.00	20.00	(Got 9/51)	20.00
4.	Show Boat (Un 12/52)	210.00	275.00	4. Whizz Kids (CC 3/52)	49.50
4.	Silver Chest (Upright)	050.00	0.75 0.0	4. Wild West (Got 8/51)	100.00
4	$(Ge 4/53) \dots$	250.00	275.00	4. Winner (Univ.) 4. Wisconsin (Un 3/48)	$\begin{array}{c} 20.00\\ 20.00\end{array}$
	Silver Skates (Wm2/53) Singapore (Un 11/47)	80.00 10.00	125.00 20.00	4* Yacht Clnb (B $6/53$)	20.00 235.00
	Skill Pool (Got 8/52)		149.50	6. Yanks (Wm $4/48$)	10.00
	Slugfest (Wm 3/52)	FF 00	95.00	4. Zingo (Un 10/51)	25.00

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6. Bally Shuffle Bowler	-	-	4. ChiCoin 6-Player (8/51) 74.00 95.00
(9/49)	15.00	20.00	4. ChiCoin King Pin (12/51) 90.00 150.00
6. Bally Speed Bowler			4. ChiCoin 6-Player
(2/50)	15.00	20.00	DeLuxe (5/52) 80.00 159.50
6. Bally Shnffle Champ			4. ChiCoin Match Bowler
(4/50)	20.00	30.00	(6/52) 195.00 275.00
4. Bally Hook Bowler	00.00	79.50	4. ChiCoin Bowl-A-Ball
(11/50)	20.00 35.00	79.50 50.00	(10/52) 125.00 200.00 4. ChiCoin Match
 Bally Basehall (5/51) Bally Shuffle Line 	55.00	30.00	Bowl-A-Ball (11/52) 125.00 200.00
(7/51)	25.00	69.50	4. ChiCoin 10th Frame
4. Chi-Coin Bowling Alley		0,000	Special (12/52) 249.00 285.00
(11/49)	25.00	55.00	4. ChiCoin Name Bowler
4. ChiCoin Shuffle Base-		1	(1/53) 225.00 269.50
ball (4/50)	15.00	25.00	4* ChiCoin 10th Frame
4. ChiCoin Bowling Classic		60.00	Donble Score (3/53) 275.00 365.00
(5/50)	29.50	60.00	4. ChiCoin Crown (4/53) 295.00 325.00
4. Chi-Coin Pin Bowler (6/50)	29.50	59.50	4* ChiCoin Triple Score (6/53)
(6/50) 4. ChiCoin Trophy Bowl	29.30	39.30	
(7/50)	29.50	59.50	4. Exhibit Strike (6/51) . 20.00 30.00
6. ChiCoin Ace Bowler,			4. Exhibit Twin Rotation
F. P. (8/50)	29.50	59.50	(5/52) 100.00 125.00
4. ChiCoin Pin Lite (9/50)	29.50	59.50	4. Genco Bowling League
4. ChiCoin Horse-Shoes			(11/49) 15.00 20.00
(5/51)	35.00	75.00	4. Genco Baseball (5/50). 15.00 20.00

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4.

Jnngle Joe

4. Keeney Air Raider

50.00

49.50

75.00

99.50 69.50

90.00

4. Williams Quarterback

4. Wnrlitzer Skeeball

25.00

35.00

65.00

150.00

CONFIDENTIAL PRICE LISTS" serning.



CIGARETTE MACHINES

4. Automatic "Smokeshop" 20.00- 75.00 **49.50-** 115.00 85.00- 125.00 100.00- 175.00 195.00- 250.00 65.00- 125.00 65.00- 125.00 75.00- 125.00 69.00- 110.00 $\begin{array}{c} 75.00 \\ 60.00 \\ 110.00 \\ 65.00 \\ 125.00 \\ 65.00 \\ 115.00 \\ 85.00 \\ 119.50 \end{array}$ 85.00 119.50 135.00 175.00 60.00 115.00 45.00 65.00 45.00 65.00 65.00 85.00 75.00 95.00 75.00- 95.00 85.00- 110.00 65.00- 95.00 95.00- 125.00 75.00- 155.00 85.00 55.00 55.00 55.00 65.00-35.00-30.00-35.00-35.00-35.00-35.00-45.00-35.00-65.00 75.00 70.00 65.00 65.00 95.00 35.00-65.00-95.00- 110.00 50.00- 65.00 25.00- 50.00 45.00- 65.00 4. Uneeda Monarch (12 col.) 85.00- 129.50

CANDY MACHINES

ŀ	Mills (5 col., 70 cap.) .	10.00-\$	20.00
	Stoner (Mod. 102, 6 col.,	20100 0	
	102 cap.)	60.00-	85.00
ļ.	Stoner (Mod. 120, 6 col.,		
	120 cap.)	65.00-	115.00
١.	Stoner (Senior, 8 col.,		
	160 cap.)	95.00-	149.50
.	Stoner (Mod. 80, 4 col.,		
	180 cap.)	50.00-	75.00
ļ.,	Stoner (Mod. 120, 5 col.)	69.00-	95.00
	Stoner (Mod. 120, Sn.,		
	7 col.)	85.00-	139.50
ŀ.	Stoner DeLuxe Theatre		
	(8 col., 160 cap.)	139.50- 1	200.00
.	Stoner DeLuxe Theatre		
	(16 col., 320 cap.)	175.00- 3	300.00
ŀ.	Martin's "Little Candy		
	Store" (8 col. 160 cap.)	115.00-	119.50
Ι.	Coan "U-Select-It"		
	(74 cap.)	15.00-	22.50

PHONOGRAPI

AMI Model A AMI Model B AMI Model C AMI Model D-

AMI Model D-Seeburg 146M Seeburg 147M Seeburg M-100 Wurlitzer 1015 Wurlitzer 1100 Wurlitzer 1250

Wurlitzer 1400 Wurlitzer 3020

HOT COFFEE

	4. Andico Cafe Petit, 200 cups \$200.00 \$275.00				
	4. Bert Mills Coffee Bar,				
	4. Bert Mills Coffee Bar,				
	600 cups 150.00 275.00 4. Bert Mills Coffee Bar,				
	500 cups 300.00 400.00 4. Chef-Way, Model 100,				
	cap. 400-600 450.00 550.00				
	4. Hot-O-Mat Comb. Hot Coffee-Choc.,				
	600 cups 200.00 250.00				
	4. U-Select-It Hot Coffee, 600 cups 350.00 425.00				
	•				
1	CARBONATED DRINK				
1	4. Drink-O-Mat, single				
	flavor, 5c, 1000 cups \$100.00 \$200.00 4. Drink-O-Mat, 3 flavor,				
1	5c, 1000 cups 200.00 275.00				
-	4. Drink-O-Mat, 4 flavor, 5c, 1000 cups 250.00 300.00				
	4. Lyons # 1400, single flavor, 5c				
	4. Lyons # 1400-2F 400.00 450.00				
1	4. Lyons Model 500, 5c single 150,00 250,00				
	4. Mills, Automatic Foun- tain, 400 cups 100.00 125.00				
	4. Mills, Automatic Foun- tain, 400 cups, with				
	out changemaker 60.00 75.00				
	4. Soda Shoppe 950.00 1000.00				
	4. Spacarb 3 Unit 5c, 1000 cups				
	4. Spacarb 4 Unit 5c, 1000				
	4. Super Vend 3 flavor. 600				
-	cup A-1 . 285.00 350.00 · 4. Super Vend 3 flavor,				
	4. Super Vend 3 havor, 600 Cup A-2 350.00 400.00				
	NON-CARBONATED				
	DRINK				
	4. Refreshomat, 5c, 10c 300 cups \$100.00 \$200.00				
	CAN DRINK				

0- 85.00	4. Juice-Bar, 6 sel., 600 cans\$275.00 \$350.00	
00- 115.00	4. Refresher, 3 sel., 300	D.
00- 149.50	can cap 300.00 400.00	1
00- 75.00 00- 95.00	ICE CREAM VENDORS	IN
0. 139.50	4. Belvend Ice Cream Bar Machine with National	1 00 00
50-200.00	10c & 25c coin changer \$350.00 \$395.00	
00- 300.00	4. Vendo "Dairy-Vend" 203 Bar Capacity 200.00 300.00	J.]
0- 119.50	4. Rowe "Ice Cream Vendor" (Ice Cream Sandwiches	
0- 22.50	or "Pops"), 200 cap. 300.00 425.00	i
THIC	WEEK'S MOST A	~7

Manufacturers New Equipment

April 10, 1954

Products listed here are currently in production. Prices are manufacturers' lis. prices, F. O. B. factory.

prices, r. U. D. lactory.	
A.B.T. MFG. CORP.	MARVEL MFG. CO.
Challenger (Counter Model	(New Model) Shuffle-Score
Gun)	Overhead Scoreboard \$ 139.50
Rifle Sport, 3 and more Guns, plus complete ranges of vari-	Wall Type Scoreboards for Shuffleboards
ous types 1,408.25	
AMI, INCORPORATED	METEOR MACHINE CORP.
	Flying Saucer
AMI "E"-80 Phonograph 925.00	Hot Rod Racer 715.00
AMI "E"-120 Phonograph 1,050.00	Pony Boy
W-80 5-10-25c Wall Box 89.50 W-120 5-10-25c Wall Box 99.00	Tung-Go (Grip Scale) 149.50
HS-80 Hideaway 775.00	
HS-120 Hideaway 875.00	RITEWAY MFG. CO., INC.
AMIVOX Speaker	"3 dimensional Theatre"\$ 495.00
АИТО-РНОТО СО.	"3 D Kiddie Theatre" 495.00
Auto-Photo	
DULY MEC. CO	ROCK-OLA MFG. CORP.
BALLY MFG. CO.	Model 1436 "Fireball" 78 RPM
The Champion (Mech. Horse) \$1,065.00 Surf-Club 699.50	Model 1438 "Comet Fireball" Phono, 120 Selections, 45
	RPM Only Model 1440 "Comet Fireball"
CHICAGO COIN	Model 1440 "Comet Fireball"
Criss Cross Bowler	RPM Only
'Round The World Trainer 1,185.00 Super Frame Bowler, Double	Model 1546 "Comet Fireball"
Chute	RPM Only Model 1440 "Comet Fireball" Playmaster 120 Selections 45 RPM Only Model 1546 "Comet Fireball" Chrome Wall Box, 120 Selec- tions Model 1608 "Tone-O-Lier" 8" Chandelier Speaker Model 1611 "Tonette" 8" Wall Speaker with Vol. Control & Transformer Blonde or
Super Frame Bowler, Single Chute 630.00	Model 1608 "Tone-O-Lier" 8" 27
6 Player Home Run 579.50	Chandelier Speaker
	Speaker with Vol. Control
II. C. EVANS & CO.	
Holiday (Model 4045) 100 Selec. \$1,050.00	Mahog. Model 1906, Remote Volume
Jubilee (Model 278) 40 Selec.	Control
78 RPM 795.00	
EXHIBIT SUPPLY	J. P. SEEBURG CORP.
	HF-100-G
El Toro The Bull 997.50	3W-1 Wall-O-Matic "100" MRVC-1 Master Remote Volume Control CVS4-88" Wall Speaker Ivory (Teardrop) CVS6-88" Recessed Speaker.
Ferdy The Bull 725.00	Volume Control
Roy Rogers' Trigger 1,047.50 Rudolph The Red Nosed	CVS4-8-8" Wall Speaker Ivory
Reindeer 725.00	(Teardrop) CVS6-8—8" Recessed Speaker.
Rudolph The Red Nosed Beinder With Music 775.00	CVS7-12-12" Recessed Speaker
Reinder With Music 775.00 Pete The Rabbit 725.00	CVS7-12-12" Recessed Speaker PS6-1Z Power Supply ARA1-L6 Auxiliary Remote
Pete The Rabbit With Music 775.00	Amplifier
Twin Pete The Rabbit . 725.00 Rawhide 725.00	AVC-1 Automatic Volume
Rawhide 725.00 Space Patrol 1,047.50	Compensator Unit
Silent Solesman 11.9rd	Ray-O-Line Cooli Munt
Vendor) 79.50 Sea Skate) 1,047.50	UNITED MFG. CO.
GENCO MFG. & SALES CO.	
	Havana \$ 725.00 Team Shuffle Alley 695.00
Shuffle Pool \$ 675.00 Match Pool 685.00	DeLuxe Team Shuffle Alley. 715.00
Two Player Basketball 525.00	League Shuffle Alley 670.00
DeLuxe Two Player Basket- ball With Match Play 550.00	WILLIAMS MFG. CO.
Super Two Player Basket-	
ball With Match Play	Special DeLuxe Baseball \$ 537.50 Super Star Baseball 574.50
and Replay 560.00	Super Star Baseball574.50Super Pennant Baseball589.50
D. GOTTLIEB & CO.	Major League Baseball 640.00
Mystic Marvel\$ 364.50	Dealer "21"
INTERNATIONAL MUTO. CORP.	THE RUDOLPH WURLITZER CO.
Photomat '53 \$2,150.00	Model "1500-A" Phonograph
3-D Art Parade, 10-show model 495.00 3-D Art Parade, 6-show model 395.00	Model "1600" Phonograph
	Model "1650" Phonograph (25) Model 4851 5c-10c-25c Wall Box (25)
J. H. KEENEY & CO., INC.	(48 Selections)
Electric Cigarette Vendor\$ 284.50	Model 5204 5c-10c-25c Wall Box
Coin Changer Model 304.50 Bonus Bowler 650.00	(104 Selections)
Diamond 625.00	Model 5110 12" DeLuxe Speaker
TIVE USED MACH	INES
Spot-Lite (B 1/52) 65.00- 135.00	
Spot-Lite (D 1/32) 00.00 100.00	

		AAEEK 2 WIG	J21 A	LIVE USED MACK	TIMES
PHS		PINBALLS	1	Spot-Lite (B 1/52) 65.00- 135.00	United 10th Frame Star
Α	139.50- 195.00			Yacht Club (B 6/53) 235.00 295.00	(9/52)
	229.50-275.00	4* ABC (Un 3/51)	20.00- 50.00	SHUFFLES AND REBOUNDS	United Olympic (6/53) 325.00- 375.00
	249.50- 300.00	Atlantic City (B 5/52)	145.00-250.00		United Classic (6/53) 325.00- 365.00
)-40	399.50-425.00	Beach Club (B 2/53)	349.50 395.00	ChiCoin 10th Frame	United Clover (2/53) 295.00- 345.00
	75.00- 115.00	Beauty (B 11/52)	259.00- 360.00	Double Score (3/53) 275.00- 365.00	United Imperial (9/53) 375.00- 425.00
	85.00-135.00	Bright Lights (B 5/51)	65.00- 95.00	ChiCoin Triple Score	
0A	375.00- 495.00	Bright Spot (B 11/51)	85.00-150.00	(6/53)	ARCADE EQUIPMENT
5	79.50-125.00	Coney Island (B 9/51)	75.00- 150.00		
0	150.00-250.00	Dude Ranch (B 9/53)	385.00-465.00	United DeLuxe 6-Player	Exhibit Dale Gun 35.00- 69.50
0	239.50- 300.00	Frolics (B 10/52)	160.00-235.00	(10/51)	Exhibit Space Gun 150.00- 185.00
0	399.50- 510.00	4* Lite-A-Line (Ke 6/52)	35.00-75.00	United 6-Player Super	Williams Super World
0	10.00- 19.50	Palm Beach (B 7/52)	159.00- 275.00	(3/52) 159.50 215.00	Series

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