

VOLUME XV

APRIL 3, 1954

NUMBER 28

Louis Jordan and Eddie Mesner of Aladdin Records seem mighty pleased as they point to Louis' latest disk, "I'll Die Happy" backed with "Oooo Wee". The great saxophonist recently signed an exclusive recording deal with Aladdin which adds to the diskery's strong galaxy of stars. Jordan has long been one of the biggest record sellers and Aladdin won out in signing him after outbidding many other firms,

BIG CHANGES

WURLITZER

ARE COMING

urlitzer distributors

NATIONAL WURLITZER DAYS

AT YOUR

WATCH

SUNDAY, APRIL 4 MONDAY, APRIL 5



FOUNDED BY BILL GERSH

April 3, 1954

Vol. XV

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Number 28

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Music Editorial An Opportunity To PROMOTE the RECORD INDUSTRY

There are very few times when the record industry—as an entire industry —has the opportunity to put its best foot forward before the buying public. Until very recently, the record field had been a notoriously lone wolf business. Each company would promote itself and its own artists but hardly anything would be done industrywide.

Then the RIAA was formed and projects were carried out which were designed to present the entire record business to the people who buy and play records. Some of these projects came off fine; some didn't come up to expectations.

One of the projects which didn't come out just as many record people had hoped was last year's Ed Sullivan show which was called a salute to the record industry. There are many reasons why it didn't turn out exactly right. But probably one of the basic causes was that it didn't receive the proper support from the individual record companies.

Now Sullivan is ready to give it another try. He's planning a new salute to the record industry and on this one he wants to trace what happens to a record from the time a song is accepted until it reaches the top of the lists.

The promotional opportunity here is tremendous. It is one of the best showcases on which the record industry can present its story—and do so in the best possible light.

But in order to make it a real bangup industrywide promotion, every company—large and small—must do its part.

A show like this should have a diskery's top stars. For instance it's not enough to say we'll try to get whoever's in town that day. Specific plans should be made to have leading artists available for the show. It's not enough just to say we'll try to cooperate. One man from each diskery should have the definite assignment of working on the show and should be responsible to the top executive of the firm.

Dick Linke has been asked by Sullivan to coordinate all the record firms' activities. And Dick is the kind of man who can do the job impartially with all the energy which he devotes to his regular duties at Capitol.

We at *The Cash Box* intend to do everything we can to aid in the promotion of this program.

But most of all, what this needs to make it a success, is the active cooperation of the record companies.

The record industry has a great chance here.

Let's hope that everyone gets together to take advantage of it.

The Cash Box

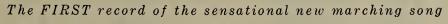
The Cash Box, Music

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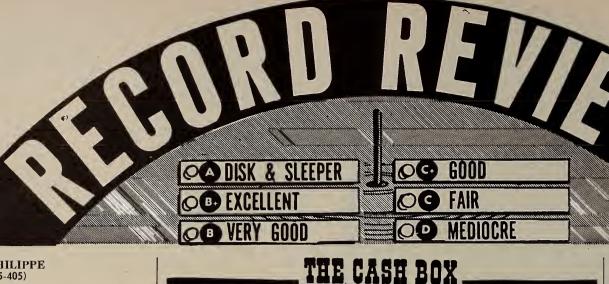








"It's What's in THE CASH BOX That Counts"



ANDRE PHILIPPE (USA 405; 45-405)

B "CHERIE, I DON'T CARE" (2:01) [Candy BMI — Kierkel] The French flavor in the Maurice Chevalier type voice of Andre Philippe does wonders with this good rhythm number. Exciting sound and good re-sults. Could happen.

B "WAIT FOR ME" (2:16) [At-lantic BMI — Brenner, Pollack] Stan Free and his ork again support the songster as he does a fancy bit of warbling on a pretty ballad. Good coupling for the boxes. Oughta get loads of spins.

EILEEN BARTON (Coral 51146; 9-51146)

B: "SIGNPOST" (2:20) [Moonlight BMI—Raleigh, Coleman] A slow country flavored waltz gets a first class delivery from Eileen Barton. A classy performance with a top grade Dick Jacobs orking. Good contender.

G "JESSE JAMES" [Barton ASCAP —Livingston, Freed] On this end, the vibrant chirp flies through a fast moving tune about the historical char-acter Jesse James. Cute novelty.

ALAN MARTIN (Sheraton 20879; 45-20879)

• "MY HEART TELLS ME" [-Tarwater] Assisted by Leo Lit-win's orchestra, Alan Martin comes through with a strong delivery on a pretty love tune.

"ANGELA MIA" [-Tarwater] G "ANGELA MIA" [—Tarwater] A song that's making quite a bit of noise in the wax world, is offered by the songster with an ork arrange-ment set to a Latin tempo.

FRANK MURPHY (Epic 9032; 4-9032)

(MADALENA" (2:11) [Rex BMI —K a u d e r e r, Siegel Macedo, Amori] An exciting Latin beat is set up by Joe Reisman and the Ray Charles Chorus as Frank Murphy delivers the vocal. Terrific tune with a thrilling arrangement and good new lyrics lyrics.

G "HOW" (2:54) [Jack Gold ASCAP — Gold] The crooner changes the mood and delivers a sentimental and tender ballad with a pretty lyric. A good job with the Esquires aiding with choral work.

SANDY SOLO (Jubilee 6061; 45-6061)

B "COME ON AND TAKE ME" (2:12) [Tee Pee ASCAP—Mar-sala, Darmanin] One of Sandy Solo's best jobs to date is this lively bouncer with a terrific arrangement. A strong contender that could make the grade with a push with a push.

• "OUT OF MY MIND! OUT OF MY MIND!" (2:38) [Jefferson ASCAP—Jordan, Bass] On this end, the crooner does a real smooth job as he tenderly fashions a romantic balled ballad.

ISK

"POOR BUTTERFLY" [Harms ASCAP-Hubbell, Golden]

HILLTOPPERS

• Currently one of the hottest vocal groups in the country, with

"WRAPPED UP IN A DREAM" [Leeds ASCAP-Best, Berman]

HILLTOPPERS (Dot 15156; 45-15156)

> their host of hits posted all over the charts, The Hilltoppers send out another two sider that should out another two sider that should be right up on top in short order. Having been most successful with standards, the boys use a great pop oldie called "Poor Butterfly." Jimmy Sacca's classy lead vocal and the polished shuffle rhythm support from the crew, makes this a powerful contender. Beautiful song. "Wrapped Up In Dream" is a sentimental reading of a great big rhythm and blues hit of some years ago. Almost all of the boys' past clicks have been two-siders. Looks like it's gonna happen again.

"SUGAR LUMP" (2:52) [Raleigh BMI-George] "I UNDERSTAND" (2:41) [Jubilee ASCAP-Best] THE FOUR TUNES (Jubilee 5132; 45-5132)

showing on record when they broke through with a sensational arrange-ment of "Marie." Now the boys come up with another stellar ar-rangement of a tune that bids pow-erfully to rank as a top song. It's a great rhythm number dubbed "Sugar Lump." And it's loaded with punch. The boys are at their best with a solid Sid Bass backing. Flip is another polished offering on a beautiful ballad labelled "I Understand." The versatile artists have a solid coupling for the boxes. Expect the top half to click im-mediately, with the lower side climbing slowly.

TAD BRUCE (Eagle 112; 45-112)

"DARE I" (2:40) [Parliament BMI-Russo] Tad Bruce comes through with a terrific job on a beauti-ful piece of ballad material. Strong delivery on a strong tune. Should get loads of spins.

G "YOU AND ONLY YOU" (2:48) [Mellin BMI—Mellin] The bal-ladeer sings another soft and tender item. He has an inviting quality in his voice.

MARIE RUSSELL (Brand 101; 45-101)

G "TELL TALE HEART" (2:31) [Olympia BMI—Drake, Guthrie, Rubens] Eddie Schloss and his ork supply the backing for Marie Russell's lilting delivery of a cute country flavored number. Lively stuff.

G "I STILL LOVE TO WALTZ WITH YOU" (2:22) [Novelty ASCAP—Redmond] The thrush pleasantly styles a pretty waltz number with a corny but inviting air. Chorus aids to round out the offering.

JO STAFFORD-FRANKIE LAINE (Columbia 40198; 4-40198)

GOIN' LIKE WILDFIRE" (2:10) [Acuff-Rose BMI—Krise] A corny raucous handclapper gets a belted and resounding delivery from Jo Stafford and Frankie Laine. A terrific side with plenty of punch. Could hit.

(2:05) [Glenwood BMI — Dehr, Hawes, Miller] Paul Weston and Carl Fischer set up another backing for the duo on a similar country type rouser. Potent stuff.

JUDY TREMAINE (Coral 61150; 9-61150)

B "CHAIN LIGHTNING" (2:07) [Wemar BMI—Schneider, Rine-hart, Cobert, McGregor] Aided by a top grade Dick Jacobs orking, Judy Tremaine belts out a solid rhythm item with a load of zip. Good tune that could hit. Dance stuff too.

"TOO MUCH" (2:29) [Lewis ASCAP—Boby, Feyne, Harring-ton, Leighton] On this end the thrush rhythms through a colorful novelty with a Latin lilt. Interesting lyrics with a touch a spice to them. Cute.

THREE SUNS (RCA Victor 20-5711; 47-5711)

"UNDER A BLANKET OF BLUE" (2:20) [Joy ASCAP-Neiburg, Symes, Livingston] A won-derful standard gets a wonderful styl-ing from the Three Suns. Number has the boys' rhythm throughout. Interest-ing deck.

"GIMME A LITTLE KISS" (2:24) [ABC ASCAP — Smith, Turk, Pinkard] A sound like that of a glockenspeil plays a major role in this terrific arrangement of a great bounce oldie. Boys could.click with it. Happy deck.



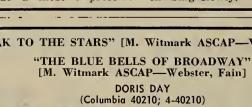
A few months ago the Four nes made a most impressive

Tunes

"I SPEAK TO THE STARS" [M. Witmark ASCAP-Webster, Fain]

DORIS DAY

• Currently sitting on top of the wax world with her number one

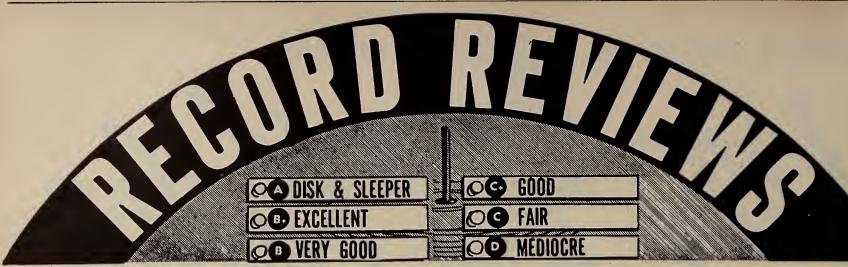


recording of "Secret Love" and heading up with "Lost In Loveli-ness," Doris Day sends up another strong platter that should have her name all over the charts. It's a wonderful ballad dubbed "I Speak To The Stars," from the motion picture "Lucky Me." Doris spells vocal perfection on this end as she's assisted by a wonderful chorus and a Ray Heindorf backing. Should make the grade. Flip is a Scotch flavored novelty labelled "The Blue Bells Of Broadway" from the same Warner Bros. flicker. Watch the top half. It's sure to head up there. The Cash Box, Music

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MINDY CARSON (Columbia 40206; 4-40206)

B "SPEEDY GONZALES" (2:35) [Sheldon BMI—Gilbert, Saxon] A cute latin tempo novelty with an amusing lyric about a fast moving casanova, gets a delightful styling from Mindy Carson. Jimmy Carroll's ork supports.

"THIS ABOVE ALL" (2:35) [Sir BMI—Baum, Render] A slow shuffle beat in the backdrop is the setting for the thrush's romantic delivery of a good tune. Nice job. Could click for Mindy.

RUSTY DRAPER (Mercury 70300; 70300 x 45)

B "EASTER MORNIN'" (2:26) [Westbrook BMI—Winters, Ruf-fin] Rusty Draper gets a country type backing for his light and happy presentation of a delightful Easter ditty. Good job for the holiday season.

G "PETER RABBIT" (2:00) [Fa-vorite ASCAP—Peretti, Creatore] Peter Rabbit is the subject of this seasonal item that should do ok with kiddies and adults.

IANE TURZY (Decca 29087; 9-29087)

G "SUCH A NIGHT" (2:53) [Raleigh BMI — Chase] Jane Turzy enters the race for top honors with this exciting rhythm number. A strong showing that'll have a tough time beating out other versions al-ready clicking.

(2:37) [Essex ASCAP — Cope-land] Jack Pleis assists the chirp on this peppy handclapper. Number has plenty of movement to it.

KAN HANNA ORCH. (Trend 72: 45-72)

(2:35) [Teri ASCAP — Greene, Beal] Ken Hanna and the crew pro-vide a solid backing for Sherli Son-ders' offering of an ok bouncer. Peppy deck deck.

G "NIRVANA" (2:42) [Malabar BMI—Hanna] Dick Nash takes the spotlight with a trombone solo on a slow bluesy number. Certain segments sound like the Kenton ork.

JEFF CHANDLER & VICTOR YOUNG (Decca 29004; 9-29004)

B. "I SHOULD CARE" (2:53) [Dorsey Bros ASCAP — Cahn, Stordahl, Weston] Movie star Jeff Chandler makes his wax debut with a wonderful delivery of a great ro-mantic oldie. Artist has a good deep voice. Could click.

B "MORE THAN ANYONE" (3:10) [Hub ASCAP — DePaul, Raye] Again assisted by the Victor Young Singing Strings, Chandler croons an-other love tune. His huge fan clubs will be glad to hear Jeff on records.

the case box

"THE HAPPY WANDERER" [Sam Fox ASCAP—Ridge, Moeller]

HENRI RENE

• It's a toss up which side is the two, because Henri Rene does a

"MY IMPOSSIBLE LOVE" (3:00) [Mellin BMI—Cahan, Colombo, Mellin]

HENRI RENE ORCHESTRA (RCA Victor 20-5715; 47-5715)

great job on both with his orchestra and his beautiful musette accordion. One side features the voices of a male chorus on a march tempo group song called "The Happy Wanderer." It's the type of material that you don't hear too often. Incidentally, the song is close to the number one spot in England. The coupling is a beautiful instrumental with the musette in the "My Impossible Love." Really a treat on the ears. Both sides have hit potential.

"A FOOL IN THE WAYS OF LOVE". [Shapiro-Bernstein ASCAP—Reid, Altman] "THERE MUST BE SOME MISTAKE" (2:45) [Hollis BMI—Getzov, Frank] GEORGIE SHAW

(Decca 29078; 9-29078)



GEORGIE SHAW • Georgie Shaw, who hit the big time with his smash version of a

8; 9-29078) lovely ballad "Till We Two Are One," aims to make his string two in a row. And it looks like he'll have no trouble doing just that with a beautiful new song dubbed "A Fool In The Ways Of Love." It's a lovely tune perfectly wed to a meaningful set of lyrics and given a most sincere delivery by Shaw. The crooner is assisted by a chorus and Jimmy Leyden's ork. Recording spells hit from start to finish. "There Must Be Some Mis-take" is another piece of top drawer ballad material that gets an equally tender presentation. We favor the top half. Keep an eye on it.

"SHOULD I TELL" (2:21) [Acuff-Rose BMI-Hudgins, Bryant] "A GOODNIGHT KISS IS A GOOD NIGHT'S WORK" (2:40) [E. H. Morris ASCAP—Hilliard, Delugg]

JILL COREY (Columbia 40188; 4-40188)



• Life's cover girl Jill Corey, Whose popularity has soared due

88; 4-40188) to her weekly Dave Garroway TV appearances, has a new platter that could be a real big hit. She was on the brink of a big disk with her version of "Robe Of Cal-vary," and is currently clicking with the Four Lads on "Cleo And Meo." But now she dishes up a beautiful reading of a sentimental ballad with an inviting country flavor labelled "Should I Tell." Percy Faith aids the thush in mak-ing this one a first grade deck. "A Goodnight Kiss Is A Good Night's Work" is a catchy light novelty that oughta get loads of spins. Pleasing number. Watch the upper portion. Could be a smasheroo.

SAMMY KAYE ORCH. (Columbia 40205; 4-40205)

"GODSPEED TO YOU" (2:45) [Republic BMI—Kaye] A lovely romantic item gets a quality treat-ment from Sammy Kaye's ork with Jeffrey Clay handling the lead vocal. The Kaye Choir assists.

B "TILL YOU KISS ME AT THE ALTAR" (2:25) [Winneton BMI —Care, Marcus, Carr] A pleasing old fashioned quality makes this item by the entire crew, a most appealing bit of music. A lively ditty with a cute theme.

FRED DARIAN (Allied 5021; 45-5021)

B "SHE WAS A DANCER" (2:35) [Acama BMI—Bagdasarian, Dar-ion] An Arabian Knights type of at-mosphere is cast by Fred Darion with the aid of the Bill Loose ork as he dramatically presents this unusual number. Exciting.

G "I NEED YOU" (2:51) [Acama BMI — Baxter, Blalock] The erooner gives his all on this deck as he belts out a love song. Plenty of feeling and an interesting voice.

THE CORONET ORCH. (MGM 30845; K-30845)

B "DESIREE"-TANGO (2:52) [Lo-well BMI—Kreigmann] A beauti-ful tango is rendered in full string fashion with a wonderful arrange-ment by the Coronet ork. Top dancing and listening material.

• "CARESS" (2:48) [Mecca ASCAP —Nagy] More stringy mood music designed for the quiet hours is tenderly treated by the aggrega-tion. Number has a subdued rhumba tempo in the backdrop.

PEGGY LEE (Decca 29076; 9-29076)

B: "JOHNNY GUITAR" (2:56) [Victor Young ASCAP—Young. Lee] With a lush Victor Young ork-ing, Peggy Lee offers a hushed read-ing of a lovely tune from the movie "Johnny Guitar." Real dreamy deliv-ery. Good song.

Ge "AUTUMN IN ROME" (2:41) [Cromwell ASCAP — Cahn, Weston, Cicognini] Peggy presents another dream-dusted job on this tender number from the flicker "In-discretion of an American Wife."

RUSS VALENTINO (Tuxedo 895; 45-895)

G "YOU CALL IT MADNESS BUT I CALL IT LOVE" (2:40) [May-fair ASCAP — Conrad, DuBois, Co-lumbo, Gregory.] Russ Valentino hands up an interesting reading of this great Russ Columbo standard. Expressive showing.

"DEAR OLD DONEGAL" (2:18) [Leeds ASCAP—Graham] Here's a twist. In keeping with the current Italian song vogue, Russ bounces through a popular Irish standard with English and Italian lyrics. Comical listening listening.



THE SEVEN BEST RECORDS WE'VE EVER FIRED YOUR WAY AT ONE TIME!

Johnston Brothers CRYSTAL BALL 45-1423

backed by THE CREEP 1423

Vera Lynn IF YOU LOVE ME

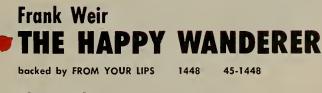
backed by C'EST LA VIE 1412 45-1412

Lee Lawrence THE LITTLE MUSTARD SEED

backed by MY LOVE FOR YOU 1428 45-1428

Lita Roza JUST A DREAM OR TWO AGO

backed by I WAS A FOOL IN LOVE 1429 45-1429





backed by JOHN PEEL RAG

Frank Chacksfield FLIRTATION WAI 1406

backed by PRELUDE TO A MEMORY

45-1406



"It's What's in THE CASH BOX That Counts"

Pretty Promotion



NEWARK, N. J.—The Taylor Maids, in from the west coast to promote their Eureka Record of "Nu, Nu, Nu," make a pretty picture as they visit with Paul Brenner on his "Requestfully Yours" show heard over WAAT in



Capitol's 1953 Sales Increased 38%

HOLLYWOOD, CALIF. -- Capitol Records' earnings in 1953 increased 38 per cent over 1952 and sales were up 15 per cent to a new all-time high, President Glenn E. Wallichs said this week in his annual report to shareholders.

Sales, which have risen steadily for the past four years, reached a volume of \$16,941,230, stimulated by a number of outstanding hit records and mounting public enthusiasm for high fidelity reproduction of classical music. In 1952 the company's sales amounted to \$14,738,341.

The outstanding individual record released during 1953 was "Vaya Con Dios" performed by Les Paul and Mary Ford, which sold more than 2,000,000 copies. The year's best selections have been brought together on a record which forms a musical supplement to the shareholder's report.

A number of stars were added to Capitol's roster of artists, including Capitol's roster of artists, including Frank Sinatra, Betty Hutton, Benny Goodman, Duke Ellington and Eddie Cantor. Important advances were made in the field of classical music, notably the recordings of the Pitts-burgh and St. Louis Symphony Or-chestras and of the recently signed violin virtuoso, Nathan Milstein.

Distribution of the company's prod-ucts was marked by increased em-phas's on development and expansion of foreign markets. Capitol continued to be the only major company sell-ing records in all foreign countries under its own label,

Don Wolf Is Writer **Of Gleason's Opener**

NEW YORK—Don Wolf was the writer of Jackie Gleason's opening number of his return to his TV show last Saturday, March 29.

Wolf's number was chosen from among several selections that were submitted.

Currently with Mercury Music, Wolf has a number of songs and rec-ords to his credit. Among the songs he has written is "Azurte."

"It's What's in THE CASH BOX That Counts"



THE TEN RECORDS **DISK JOCKEYS PLAYED MOST THIS WEEK** PLUS THE NEXT FIVE

A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS

1. SECRET LOVE	Doris Day (Columbia)
2, YOUNG AT HEART	Frank Sinatra (Capitol)
3. WANTED	
4. MAKE LOVE TO ME	
5. CROSS OVER THE BRIDGE	Patti Page (Mercury)
6. I GET SO LONELY	Four Knights (Capitol)
7. FROM THE VINE CAME THE	∫Gavlords (Mercury)
GRAPE	Hilltoppers (Dot)
8. STRANGER IN PARADISE	∫Tony Bennett (Columbia)
9. ANSWER ME, MY LOVE	Nat "King" Cole (RCA Victor)
10. OH, MY PAPA	Eddie Fisher (RCA Victor)
11) THERE'LL BE NO TEARDROPS	TONIGHT. 12) TILL WE TWO
ARE ONE. 13) DARKTOWN STR	RUTTERS BALL. 14) A GIRL, A
GIRL. 15) THE MAN WITH THE	E BANJO.

Variety is what the public demands. That is the conclusion arrived at by Roland Dumas (WMAS-Springfield, Mass.). For the past few weeks Rollie has charted the number of songs requested and the number is an eye-opener. Take the week of March 15-19, for instance. There were 631 requests for a total of 205 different song titles. . . . General manager, Richard E. Adams (WKOX-Framingham, Mass.) announced the appointment of Roy Leonard as program director. Roy will continue his 21 hours of recorded music in addition to his new duties. . . . Sandy Taylor out of the army and back at WOKO-Albany. Wants all his friends to get in touch with him.



Pic of the week—George Sanders (KRKD-Los Angeles, Calif.). George features The Cash Box 'Disk of the Week' every day for seven days. Says "Audience reaction has been excellent!" . . . Karen Chandler and manager Fred Amsel back in New York after their Hollywood trip. While in the land of sunshine (where then force and Fred). Karen mede a short with the

manager Fred Amsel back in New York after their Holywood trip. While in the land of sunshine (where Holywood trip. While in the land of sunshine (where holymouther the they froze, said Fred) Karen made a short with the four Aces which will be out in about a month. While in New York she'll visit with jockeys and make TV appearances. Karen's new Coral disk is "Hit The Target Baby" and "Positively No Dancing." . . . The Ted and Rhoda Brown programs and the Blossom selevand the they for a special citations this week in Jack Observation of this time. Stan manages Bentice Reading, who records for Groove and Baby Dee on MGM. . . . Jerry Gaines (WHAT-Philadelphia, Pa.) won a trip to Key West, Fla., when one of his housewife listeners sent in the winning tagline for thrush Betty Madigan. MGM sponsored the contest. The winning title for Betty is "Your Disc Cover Girl." . . . Well known Hollywood record promotion and joining the Mocambo on KFWB. As George puts it, "It's fun, money and somebody has to play my client's disks." . . . We hear that Dave Ballard has a new recording contract. The KFWB-Hollywood chief announcer has a new disk out on the Skylark label. . . . Marty Hogan, general manager of radio station WCFL-Chicago, announced the appointment of Eileen Mack as director at the target for Mack as director at the fullywood chief announcer has a new recording contract. The KFWB-Hollywood chief announcer has a new recording contract. The KFWB-Hollywood chief announcer has a new recording contract. The KFWB-Hollywood chief announcer has a new recording contract. The KFWB-Hollywood chief announcer has a new disk out on the Skylark label. . . . Marty Hogan, general manager of radio station WCFL-Chicago, announced the appointment of Eileen Mack as director at the provint of the station to the station the stati of public relations.

Jack Dugan at WOKO-Albany, N. Y., after a three month rest. Jack hopes all his friends will note his change from WGAT-Utica and write him at the Albany address. . . . Tommy Edwards (WERE-Cleveland) back from his vacation in New York and at the mike again. Tommy got around to meeting lots of people in New York who were formerly pen acquaintances.... When Tommy Edwards was riding high with "You Win Again," M-G-M promotion boys sent deejays loaded dice. Now that Tommy's moving with "Wall Of Ice," we're wondering whether jocks might get ice cubes in the mail.



THE CASH BOX

Top Selling Records

Reported by the Foremost

Benida Roster



CHICAGO—Three of Benida's most promising artists were present in the diskery's exhibit room at the recent MOA Convention. Left to right, they are Mary Mayo, Bill Stegmeyer and Peggy Lloyd. Above they are pictured in another exhibit room at the convention, that of BMI.

Boy's Club Plugs Tune

NEW YORK—Disk jockeys through-out the country are currently receiv-ing a record from the Boy's Club of America titled "Just Take That Little Frown and Turn It Upside Down." This powelty was untitled

This novelty was written several years ago for the various Boys' Club units across the nation, to be sung around a camp fire and at get-togethers.

Since the boys clubs have no fi-nances available to promote the tune, dee jays are being asked to give it a whirl.

On one side of the disk, the Chordettes sing the number, and on the flip side, the song is rendered by the Green and White Quartet, featured each week with the Band of America America.

Enclosed with the record is a script for the dee jay to assist in introducing the platter.

the present time, E. B. Marks Publishing Co. has an option on the song.

dawn

Mercury Issues "News"

NEW YORK—Starting in April, Mercury Records will send its first "Mercury News" publication to deal-ers, operators and disk jockeys.

This will be a monthly newspaper mailed on or about the fifteenth of each month. It will carry stories of Mercury artists and recordings, and news of interest to the trade. In addition, each issue will contain a four page release sheet plugging single releases, LPs, EPs and specialty releases. This Mercury newspaper will replace the current mid-monthly release sheet and, in the future, the diskery will mail one release sheet on the first of each month and a "News"

Top 10 Best Selling Pop Albums

3. 4. 5. 6. 7. 8. 9.	SELECTIONS FROM THE GLENN MILLER STORY Glenn Miller (RCA Victor LPT 3057) MUSIC FOR LOVERS ONLY Jackie Gleason (Capitol H 352) SONGS FOR YOUNG LOVERS Frank Sinatra (Capitol H 488) TAWNY Jackie Gleason (Capitol H 471) MAY I SING TO YOU Eddie Fisher (RCA Victor LPT 3185) KISMET Original Cast (Columbia ML 4850) CALAMITY JANE Doris Day, Howard Keel (Columbia CL 6273) ROSE MARIE Original Cast (MGM E 229) I BELIEVE Perry Como (RCA Victor LPM 3188)
They're just SENSATIONAL! BOB MARSHALL singing "BEWITCHED AM I" and "SOUVENIR OF MADEIRA"	

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 Stranger In Paradise (Bennett)
 Young At Heart (F. Sinatra)
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 Oh, My Papa (Eddie Fisher)
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 From The Vine Came The Grape (Gaylords)
 Bell Bottom Blues (T. Brewer)
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- B. Bell Bottom Blues (T. Brewer) 9. I Get So Lonely (B. Crosby) 10. From The Vine Came The Grape (Gaylords)

Music Corner

New Haven, Conn.

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- B. From The Vine Came The Grape (Gaylords)
- 9. Heart Of My Heart (4 Aces) 10. Such A Night (Bunny Paul)

Martha Jane's Melody Lane New Orleans, La.

- 10. Till Then (Hilltoppers)

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- Albany, N. Y.

- 9. Bell Bottom Blues (T. Brewer) 10. Till Then (Hilltoppers)

The Record Room

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"It's What's in THE CASH BOX That Counts"

BOB MARSHALL

10. Maybe Next Time (J. James) Jordon Marsh Company

Boston, Mass.

Wanted (Perry Como)
 Here (Tony Martin)
 There'll Be No Teardrops Tonight (Tony Bennett)
 Cross Over The Bridge (Page)
 A Girl, A Girl (Eddie Fisher)
 Make Love To Me (Stafford)
 Young At Heart (F. Sinatra)
 Changing Partneyr (P. 2014)

Dawn # 206

- The paper will pay trade reporters \$1.00 per article and says, "You won't make a fortune, but you may become famous."
- on the fifteenth of each month.

NEW YORK:

Bernie Wayne has been assigned one of the picture plums of the year. He is leave for Hollywood in September to do the background music and conduct the orchestra for Vanessa Brown's 20th Century-Fox picture... Marvin Frank of the Marvin Drager office was married last Saturday... Decca looks like it has a bonanza in Jeff Chandler's first record. It's



the Marvin Drager office was married last Saturday. . . . Decca looks like it has a bonanza in Jeff Chandler's first record. It's been getting great reaction all over the country. The actor is now on a promotion tour with Mike Conner of Decca. . . Georgia Gibbs makes her first appear-ance on the Perry Como show March 31. . . Joan Roberts, the gal who created the Laurie role in the original Broadway production of "Oklahoma" and whose autobiography "Never Alone" is to be released May 26, has been signed to wax sides by Bill Lecken-bauer, president of the recently formed Quality Rec-ords Company. Joan's book, being published by the McMullen Press, tells her story up to and including her "Oklahoma" days. . . . Contrary to rumors going about town, Patti Page is not feuding with Jerry Marshall. As a matter of fact they're good friends. . . . Josephine Premice who was inked by Coral last month, will wax her initial recordings for the com-rite forthcoming Broadway musical for which Dick Adler and Jerry Ross have written the score, "Pajama Game." . . . The Four Lads were cutting up at last Wednesday's Perry Como TV show rehearsal, when fate almost stopped in to make them straight-men. They were going through their antics on a prop airplane, which was suspended from the ceiling by wire struts, when one of the struts broke, and all four of the Lads wound up on the floor with assorted cuts, abrasions and contusions.

CHICAGO:



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PALM SPRINGS, CAL .:

Just a short three hour drive from Los Angeles lies the desert resort area of Palm Springs. Here in this desert oasis is a resort community of over 15,000 population. This world renowned resort area has become the center



As Dinan Shore, Phil Harris, Bing Crosby, Dean Martin, Jerry Lewis, Doris Day and Betty Hutton. . . . In the beautiful Hawaiian Room, guests are entertained by George Kenapa & his orchestra. Another top resort hotel is the Howard Manor where Andrea Leeds and Bob Howard greet famous celebrities from all over the world. For resting or relaxing the Manor always features top entertainment nightly for the convenience of it's guests. Currently holding down the spotlight is Donald Novis with The Rounders, Tabby Calvin and Winnie Beatty. . . The Chi Chi in Palm Springs always stages a show that features some of the best entertainment in town. Bill Kenny and His Ink Spots recently bowed in to enchant Chi Chi and Mini always the song stylings of songstress Sue Carson. . . . Everyone's talking about the Jones Brothers who headline the show at the Saddle and Sirloin.



Stealing most of the headlines this week are Nat "King" Cole whose London Palladium opening is the first of a series of U.S. recording stars to play here and Eddie Calvert, just back from his whirlwind American tour with the gold platter for "Oh, Mein Papa." As a matter of fact, Eddie collapsed this week after all the ex-citement. . . Going to the States at the end of the month is Norrie Para-mor, responsible for the backing on Eddie's record and M.D. of English Columbia Records. A great guy and one I am happy to count among my best friends. Look out Chicago! Peggy Taylor

best friends. Look out Chicago! Peggy Taylor is stealing top honors at the swanky Colony Supper Club in Mayfair where she is doing a two week stint. . . . Matt Dennis, whom I've been praising for his wonderful LP on the Trend label, will be pleased to know that the London label is to issue the LP over here, and I have asked the com-pany to issue one of the couplings on a single for D.J.s. I still say this guy would take London by storm. Are you interested Matt? If so, drop me a line! me a line!

Just heard a couple o' sides by American Val Anthony. Made here, one of the numbers (by Bob Merrill) is called "Portuguese Fisherman." Could catch on. Also heard the Jo Stafford-David Hughes duet made in Holly-wood. Although the singing is very pleasing, I'm afraid the choice of titles was very poor indeed. It's a shame, for this coulud have been a great disk.

for this coulud have been a great disk. Biggest surprise last week-end, was the sudden departure from London of Savoy Hotel bandleader Roberto Inglez, who, without official announce-ment of any kind, quietly took a plane to Brazil. The Savoy Hotel management had no comment to make. . . . Billy Eckstine will definitely air with the BBC Show Band. . . . Johnnie Ray will do one night stands with the Johnny Dankworth orchestra, and "King" Cole will do concerts with the Vic Lewis band. Patti Page is known over here, but not as well as she de-serves to be. This "singing rage" should be brought more into the pub-lic eye, and although Oriole Records are doing the best they can on the ex-ploitation of her disks, it will be some-time before we can reckon on seeing her in person on these shores. Still Patti, your new disk "Cross Over The Bridge" and "My Restless Lover" could be the stepping stone. Yours truly doing a D.J. show for the BBC on April 7th. We have some top talent and tunes lined up for the date. This week's best selling pop singles: (Courtesy "New Musical Express")

- OBENKIRCHEN CHI CHOIR "Oh, Mein Papa" EDDIE CALVERT "Tennessee Wig-Walk" BONNIE LOU "That's Amore" DEAN MARTIN "Changing Partners" KAY STARR) "The Book" DAVID WHITFIELD
- 4)
- 5)
- 6a)
- DAVID WHITFIELD "Don't Laugh At Me" NORMAN WISDOM "Blowing Wild" FRANKIE LAINE "Cloud Lucky Seven"
- 8)
- "Cloud Lucky Seven" GUY MITCHELL "Bell Bottom Blues" ALMA COGAN "Changing Partners" BING CROSBY 9)



Victor Sponsors Contests For Disk Jockeys And Distribs

NEW YORK—RCA Victor Records announced last week that it will spon-sor two contests, one for disk jockeys and one for distributors. Here's what dee jays have to do to win a 15"-tube RCA Victor color tele-vision set:

win a 15°-tube RCA Victor color tele-vision set: 1) Tell your local RCA Victor dis-tributor that you're going all out on the Ames Bros. "The Man With The Banjo", Tony Martin's "Here", and Lou Monte's "Somewhere (There Is Someone)" b/w "Won't You Forgive Mo" Me"

Someone)" b/w "Won't You Forgive Me". 2) Let the distrib know exactly when and how often you are playing these plug records. 3) The distributor will keep score on your spins and cooperation—he'll decide who did the best job in his territory on the records The Victor distrib will then send his local win-ner to Bernie Miller, pop promotion manager of RCA Victor. The final de-cision on the winner of the color set will be made at the RCA Victor Rec-ord Division home office in New York. 4) The contest starts now and ends May 15th. The winner will be an-nounced in dj kits and trade papers on June 1st. If the dee jays like the contest and it really goes over, RCA Victor will follow-up with additional color TV prize contests. The other contest is aimed at RCA Victor distribs. The week of March 30 to April 6th

Victor distribs. The week of March 30 to April 6th is "National Banjo Week", commemo-rating the invention of the first native American musical instruments. Dis-tribs are being asked to tie-in with this nation-wide celebration by pro-moting disk jockeys to get a concen-trated play on "Man With The Banjo" before and during this week. Victor is sending out a special com-

Victor is sending out a special com-memorative record consisting of "Man With The Banjo" on one side, and the first RCA record ever released—Vess Ossman's banjo solo of "Tell Me Pretty Maiden", recorded in 1901.



The diskery is putting out a special dee jay information sheet containing high-lights of banjo history.

A prize of \$100.00 in cash will be awarded to the distributor who places the biggest orders on the Ames Brothers' disk as compared with his current pop rate combined with mar-ket potential) between now and the close of business at 12:00 noon of April 6th.

Promotion Man Writes Own Promotion Story

CHICAGO—When Lennie Wolf, disk promotion man for Audivox Records, popped into *The Cash Box* offices to, "tell you all about Dorothy Collins' newest releast", the one and only way to quiet the uproar was to sit him down at the nearest typewriter and tell him "write your own story".

They following is what Lennie wrote:

I am now seated in the office of *The Cash Box* in Chicago with Karyl Long and Bill Gersh.

Bill has just asked me to jot down my impressions of the people I've met on this swing thru the Mid-West.

I'm exploiting what I believe to be the most exciting record of the year, "Crazy Rhythm", featuring Dorothy Collins, with ace Chicago guitarist George Barnes.

The coupling, "Mountain High-Valley Low", spotlites the voices of Dorothy Collins in a cathedral choir effect. It is getting much local attention.

As I sit here, 780 air miles from New York, about to leave for Detroit, I am very much encouraged by the wonderful cooperation extended to me by the many radio stations, disk jockies and our local distributor, Frumkin Sales.

In short, I'm grateful to The Cash Box for giving me this opportunity to thank all you many guys and gals who have already made my work so pleasurable. Will write you more later.

Safety Seal



HOLLYWOOD - Walter Winchell examines Wallichs Music City's safety seal for LP albums as a model points it out to him. The idea of the safety seal is that a customer is assured that he is buying a record which has never been played before.



CLASSICAL:

BIZET: "CARMEN"-ANDRE KOSTELANETZ and his Orchestra-Columbia ML 4826 (12" LP) List: \$5.45

ML 4826 (12" LP) List: \$5.45 Andre Kostelanetz presents his second "Opera For Orchestra" album, this one employing the use of Bizet's "Carmen". His previous opera recording of "La Boheme" was a big seller, and this version of a more popular opera should meet with even greater success. The platter not only contains the frequently played suites, but encompasses the entire original score. It's a beautiful job from all angles and is directed at the popular music lover as well as the classi-cal enthusiast. Opera is loaded with familiar melodies which should appeal to all groups. Back cover notes give an act-by-act account of the opera's story, which gives the unfamiliar listener a greater appreciation of the music. Eye-catching photo on the cover should attract many a purchaser.

EMMANUEL CHABRIER—Jean Fournet conducting the Orchestre Des Concerts Lamoureux. Epic Records LC 3028 (1-12" LP) List: \$5.95 ESPANA; SUITE PASTORALE; FETE POLONAISE; JOYEUSE MARCHE; GWENDOLINE-OVERTURE.

A delightfully engaging album filled with joyous and lilting airs. Chabrier pieces are frothy, melodic, volatile and seductive. Showpiece for quick sales would be the familiar "Espana". Disk has a fine sound. Cover is designed attractively and dramatically. Most of the items included in this album have been recorded at one time or another, but this selection has never been gathered together for one package. Should be a strong sales lure.

ROBERT SCHUMANN—"Overture, Scherzo, and Finale," Op. 52 JOHANNES BRAHMS—"Academic Festival Overture, Op. 80" and "Tragic Overture, Op. 81." Lawrence Collingwood conducting the London Symphony Orchestra. MGM E3102 (12" LP) List: \$4.85

Several of the record companies have issued both the Academic Festival and Tragic Overture of Brahms in one package. However, only Mercury, as far as we know, has ever recorded the Schumann Overture, Scherzo, and Finale. MGM has placed both of these enticing items back to back for an album that should pack quite a bit of appeal.

POPULAR:

LES COMPAGNONS DE LA CHANSON-Angel ABL 64000 (10" LP) List: \$3.95

MOULIN ROUGE; C'ETAIT MON COPAIN; LA PRIERE; I BELIEVE; COMME UN P'TIT COQUE-LICOT; QUELQUE PART...DEUX AMANTS; LA CHANSON DU CELIBATAIRE; THE GALLEY SLAVE. The nine French singing troubadours, Les Compagnons de la Chanson, whose popularity in this country has soared via their many performances here, render eight beautiful items which they often perform on stage. Of the eight, two are in English, the others in French. Notes contain English translation of all the tunes. The boys are tops in harmony and their sense of timing is amazing. "Moulin Rouge" is one of the best demonstrations of the group's singing in French; and "I Believe" in English. Angel has a real big one here.

"PARDON MY BLOOPER!"—Collected by Kermit Schafer—Jubilee LP-2 (10" LP). List: \$4.00

Here is an album that oughta go like hotcakes. It's the funniest item we've heard in ages. The package contains a collection of errors, fluffs, boners, etc., made by announcers, celebs, performers, emcees, script-writers and others on radio and television. These slips actually happened. Kermit Schafer, collector of this classic faux pas, has been very successful with his book of these bloopers. And on wax, he should go over the top. Disk is sure to "break-up" a home audience. The errors are amazingly hilarious. A listen to this is a must.

PEGGY LLOYD-"Dixieland Honky-Tonk"-Benida 1020a (EP) List: \$1.50 A GOOD MAN IS HARD TO FIND; ACE IN THE HOLE; NOBODY'S SWEETHEART; FRANKIE AND JOHNNY.

Against a solid honky-tonk backdrop by the Bill Stegmeyer orchestra, vibrant Peggy Lloyd belts out four torchy great standards. She packs a load of punch into each of these rockers. Real crazy Dixieland that oughta enjoy a healthy sale. Peggy is tailor-made for this material. "Frankie and Johnny" is a perfect salesman.

GORDON MacRAE-MARGUERITE PIAZZA-"NAUGHTY MARIETTA"-

Capitol L 468 (10" LP). List: \$4.00 OVERTURE; COME, COME; CAME; TRAMP, TRAMP; NAUGHTY MARIETTA; IT NEVER, NEVER CAN BE LOVE; 'NEATH THE SOUTHERN MOON; ITALIAN STREET SONG; ENTR'ACTE; THE LOVES OF NEW ORLEANS; LIVE FOR TODAY; I'M FALLING IN LOVE WITH SOMEONE; AH, SWEET MYSTERY OF LIFE.

AH, SWEET MYSTERY OF LIFE. One of Victor Herbert's best loved and most successful operettas is "Naughty Marietta". Its music has become semi-classical in nature. In this album, arranged by George Greeley, two popular performers, Gordon MacRae and Marguerite Piazza team their talents to present the beautiful melodies. Notes on back cover offer an abridged version of the story. Miss Piazza's voice is well demonstrated on the "Italian Street Song" and MacRae's on "I'm Falling In Love With Someone". Should enjoy a healthy sale.

NORMAN LUBOFF CHOIR—"Easy To Remember"—Columbia CL 545 (12" LP). List: \$4.85

(12" LP). List: \$4.85 LOVE IS HERE TO STAY; TENDERLY; IT'S EASY TO REMEMBER; YOU GO TO MY HEAD; DREAM; THE WAY YOU LOOK TONIGHT; LAURA; SEPTEMBER IN THE RAIN; DREAM A LITTLE DREAM OF ME; DEEP PURPLE; PENTHOUSE SERENADE; SOON.
Nothing makes standards sound so beautiful as when they're presented by a choir in a dreamy romantic manner. In this fashion, the great oldies take on a wonderful meaning and seem to bring back memories. Here the Norman Luboff Choir, best known for its accompaniment of soloists on Columbia pop disks, offers lush treatments of twelve all time greats. The results are truly enchanting. Music is tailor-made for a romantic and quiet setting. Excellent background music for a cocktail party.

"It's What's in THE CASH BOX That Counts"



BILLY MAY-"Naughty Operetta!"-Capitol H487 (10" LP). List: \$3.00 ONE KISS; SERENADE FROM THE STUDENT PRINCE; ROSE MARIE; HUGUETTE WALTZ; VILIA; SOFTLY, AS IN A MORNING SUNRISE; ITALIAN STREET SONG; THE DESERT SONG.

The creative and imaginative touch of Billy May comes over exceptionally well as his orchestra offers some interesting arrangements of popular themes from various hit operettas. These standards are rarely, if ever, treated in such fashion. But the results are most pleasing. Most of the numbers are dance-able and are characterized by the sweeping sax section that has made the May band so popular. A good package for youngsters too.

BING SINGS THE HITS—Bing Crosby Decca Records DL 5520 (1-10" LP). List: \$3.00

VAYA CON DIOS; MY LOVE, MY LOVE; STRANGER IN PARADISE; SECRET LOVE; NO OTHER LOVE; I LOVE PARIS; CHANGING PARINERS; Y'ALL COME. Guaranteed sale with the Crosby fans. The relaxed and soft vocalizing of Der Bingle handling the hit tunes of the past six months makes this a platter with strong sales appeal.

JAZZ:

FEATURING BENNY GOODMAN—Ben Pollack and his Orchestra—"X" Records LX-3003 (1-10" LP). List: \$3.00 WAITIN' FOR KATIE; BUY, BUY FOR BABY; SINGAPORE SORROWS #2, #3, #4; YELLOW DOG BLUES; HE'S THE LAST WORD, MEMPHIS BLUES; BASHFUL BABY. Another of the "X" releases taken from the old RCA Victor masters. This one is of the famous Ben Pollack band and features such all time greats, in addi-tion to Benny, as Jimmy McPartland; Jack Teagarden and Glenn Miller. The latter is no small sales factor in view of his current popularity via the flicker and several best selling albums. Sound is rather crude compared to the Benny Goodman and Glenn Miller orchestras of later years but the stylings are of interest as portraying the "flaming twenties". Of definite interest to the jazz collectors. collectors.

BARNEY KESSEL-Contemporary Records C2508 (1-10" LP). List: \$3.00

JUST SQUEZE ME, TENDERLY, BERNARDO, VICKY'S DREAM, SALUTE TO CHARLIE CHRISTIAN, I LET A SONG GO OUT OF MY HEART; WHAT IS THERE TO SAY; LULLABY OF BIRDLAND. Barney Kessel, who ranks with the top and whom many call the nation's number one jazz guitarist, steps out on his own with an array of jazz tunes, most of which are familiar to the jazz buyer. Barney is backed with such figures, stars in their own right, as Shelly Manne on the drums; Bud Shank, ex-Kenton saxist and Arnold Ross on the piano. Contemporary Records has put out a fine sounding record, with a High Fidelity label, and a striking eye-catching cover that will no doubt assist in sales.

TONY MOTTOLA GROUP—Allegro Elite LP 4025 (1-10" LP). List: \$1.49 GUILTY; TRIGGER FANTASY; COQUETTE; TONY'S TOUCH; HONEYSUCKLE ROSE; COPENHAGEN; BUGLE CALL RAG; HOT SCOTCH. A pretty enticing package for the price-conscious buyer with an inclination toward jazz. Tony Mottola provides some sprightly guitaring for some rather pleasant listening.

JELLY ROLL MORTON'S RED HOT PEPPERS "X" Records LX-3008 (1-10" LP). List: \$3.00

BLACK BOTTOM STOMP; SIDEWALK BLUES # 2; SIDEWALK BLUES # 3; THE CHANT; STEAMBOAT STOMP; DEAD MAN BLUES # 1; DEAD MAN BLUES # 2; SMOKE HOUSE BLUES. STEAMBOAT STOMP; DEAD MANN BLUES # 1; DEAD MAN BLUES # 2; SMOKE HOUSE BLUES. When RCA opened its vaults and decided to release its old jazz masters on the new "X" subsid, it made available, if the Jelly Roll Morton disk is an example, items of tremendous historical interest to followers of jazz discography. Exten-sive linear notes carefully presented and of extreme value to anyone interested in this type of release. Sidemen with Jelly Roll Morton are the famous Kid Ory on the trombone; George Mitchel, cornet; Omer Simeon, clarinet; John St. Cyr, banjo; John Lidsay, bass; Andrew Hilaire, drums; Darnel Howard and Barney Bigard, clarinets. There are some Jelly Roll Morton records available, but the number is strictly limited. It is an important event to collectors whenever a new disk is issued by the man who many credit with being the originator of jazz. However, even those who take issue with this will certainly agree that he was one of the most important influences in the development of jazz.

CHILDREN:

"RUSTY IN ORCHESTRAVILLE"—Story: Alan W. Livingston. Arrange-ments: Billy May—Capitol DCN 115 (3-78 rpm). List: \$3.93, (45) CCFments: Bill 3007—\$2.98

Here's a natural kiddie album for parents whose youngsters will take, or are presently taking music lessons. It's an excellent, entertaining course in music appreciation presented in a delightful story that kids will be thrilled with. Bored with his piano lessons, Rusty dreams off into "Orchestraville" where he meets all the instruments and is able to play each one. All the melo-dies are classics used in public school music appreciation courses and are pre-sented by noted Hollywood artists. Idea is sensational and parents are sure to want this package. An enjoyable and educational album. Catalogue item revital-ized because of disk's past success and new Capitol music appreciation series.

COUNTRY:

MOON MULLICAN-King Record EP-214. List: \$1.47

MOON MULLICAN—King Record EP-214. List: \$1.47
I'LL SAIL MY SHIP ALONE; NEW JOLE BLON; CHEROKEE BOOGIE; SWEETER THAN THE FLOWERS.
Billed as the "King of the Hillbilly piano players", the versatile Moon Mullican demonstrates his skill at the 88 by fashioning an appealing quartet of country tunes. Mullican lends a most pleasing vocal effort in addition to his keyboard talent as he injects a bit of variety in the choice of tunes. His many fans are gonna enjoy the selections that run from tender sentimentality clear down to boogie.



ST. LOUIS—St. Louis disk jockey Ed Bonner of KXOK yells for joy as he receives check from MGM press representative Bernie Evens for receiving the most mail in a recent MGM Records "Kiss Me Kate" album promotion. Look-ing on at right is Frank Henson, manager of the Loew's theatre in St. Louis.

Louis Blasco Dies; **Firms To Continue**

KANSAS CITY, MO.—Louis O. Blasco, music publisher, record com-pany prexy and musician, died last week in Kansas City, Mo., at the age of 50.

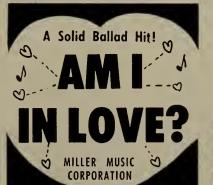
of 50. Blasco was publications manager of Jenkins Music for twenty-seven years when he organized Blasco Music Pub-lishers and Record Manufacturers. His firm promoted many tunes and Cardinal records. Among the hits which Blasco promoted at Jenkins' and his own firm were "My Happi-ness," "Piccolo Pete," "Nobody's Dar-ling But Mine," "Twelfth Street Rag" and "Time Will Tell."

Blasco was also one of the original members of the old Coon Saunders Orchestra and played the banjo and guitar and appeared on the old Nite-hawks show on WDAF in the early twenties.

Blasco was an ASCAP member. Frank Blasco, brother of Louis and vice-president of Blasco Music and Cardinal Records, reports that the companies will continue operating in exactly the same manner as in the nast past.

Zodiac Speeds Disk

NEW YORK—A speed mark for getting a new disk on the air, may have been set by Zodiac Records with its latest release, "Soft Squeeze Baby" by the Bob Trow Quartet. The comical novelty deck was fin-ished being recorded at five minutes to six and was played on the air by WWSW dee jay Harry Lockhart at five-after-seven of the same day. It would have been played sooner, but five minutes were lost because of the seven o'clock news.



Outlets For Camden Disks Hit 100 With **Pacting Of Liberty**

NEW YORK-Liberty Music Shops, one of the nation's leading retail out-

NEW YORK—Liberty Music Shops, one of the nation's leading retail out-lets for records, has become the 100th dealer signed to handle Camden Rec-ords, RCA's low-priced record line. First floor space and a complete mezzanine department will be used for the new line by Liberty, whose first ad for Camden appeared in The New York Times on March 21. Liberty is the first outlet for the Camden label in Manhattan. Abra-ham & Straus handles the line in Brooklyn. Recent pacting of Music City in Los Angeles and The Empo-rium in San Francisco provided the first California representation for Camden. According to D. J. Finn, sales manager for the label, about 125 dealers are projected for the line. National advertising for Camden in-cludes space in the Saturday Evening Post, Look and The Saturday Review. The label also has been plugged via network television and radio time on "Your Show Of Shows" and The Phil Harris-Alice Faye program. Camden Records issue 45 Extended Play discs at 69c and 12" Long Play-ing records at \$1.89. The line features original masters from the extensive vaults of RCA Victor that have been given modern sound characteristics prior to being pressed.

prior to being pressed.

DEALERS - DISTRIBUTORS







Roland A. Dumas

WMAS-Springeld, Mass.

WMA3---Springeld, Mdss. 1. Make Love To Me (Stafford) 2. Secret Love (Doris Day) 3. Wanted (Perry Como) 4. Cross Over The Bridge (Page) 5. Answer Me, My Love (Nat "King" Cole) 6. From The Vine Came The Grape (Gaylords) 7. Till We Two Are One (Shaw) 8. I Get So Lonely (4 Knights) 9. Till Then (Hilltoppers) 10. Here (Tony Martin)

Peter F. Cole WEAT—Lake Worth, Fla.

- WEA1---Lake Worth, Fid.
 1. Answer Me, My Love (Nat "King" Cole)
 2. Changing Partners (P. Page)
 3. Secret Love (Doris Day)
 4. Wanted (Perry Como)
 5. Anema E Core (Eddie Fisher)
 6. Salute To Glenn Miller (Modernaires)
 7. Cross Over The Bridge (Page)
 8. I Get So Lonely (4 Knights)
 9. Make Love To Me (Stafford)
 10. Oh, My Papa (Eddie Fisher)

Rod Louden KPOJ—Portland, Oregon

Nick Nickson

WBBF-Rochester, N. Y.

- WDDF---KOCRESTER, N. T. Young At Heart (F. Sinatra) Secret Love (Doris Day) There'll Be No Teardrops To-night (Tony Bennett) Wanted (Perry Como) Somebody Bad Stole De Wed-ding Bell (Eartha Kitt) Melancholy Me (E. Howard) Anema E Core (Eddie Fisher) Cross Over The Bridge (Page) Amor (Four Aces) Make Love To Me (Stafford)

 - KFOJ—Fortland, Oregon
 Make Love To Me (Stafford)
 Young At Heart (F. Sinatra)
 Secret Love (Doris Day)
 I Get So Lonely (4 Knights)
 Cross Over The Bridge (Page)
 From The Vine Came The Grape (Hilltoppers).
 Stranger In Paradise (4 Aces)
 That's Amore (Dean Martin)
 Gee (June Hutton)
 The Man With The Banjo (Ames Bros.)

- B. Poor Butterfly (Hilltoppers) 9. Make Love To Me (Stafford) 10. Till We Two Are One (Shaw)

WTMJ-Milwaukee, Wisc.

W IMJ—Milwaukee, Wisc.
1. Wanted (Perry Como)
2. Cross Over The Bridge (Patti Page)
3. Young At Heart (F. Sinatra)
4. Make Love To Me (J. Stafford)
5. So Long (Four Aces)
6. I Get So Lonely (4 Knights)
7. Anema E Core (E. Fisher)
8. Secret Love (Doris Day)
9. A Girl, A Girl (E. Fisher)
10. From The Vine Came The Grape (Hilltoppers)

Mitch Reed WITH—Baltimore, Md.

WITH—Balltimore, Md.
1. Such A Night (Bunny Paul)
2. Wanted (Perry Como)
3. Young At Heart (F. Sinatra)
4. Make Love To Me (J. Stafford)
5. Cross Over The Bridge (Patti Page)
6. Hold 'Em Joe (H. Belafonte)
7. Answer Me, My Love (Nat "King" Cole)
8. Socret Love (Doris Day)
9. Cuddle Me (Ronnie Gaylord)
10. If You Love Me (V. Lynn)

Bill Reynolds

The Cash Box, Music

s _ e s

"Secret Love" Wins Academy Award

HOLLYWOOD, CALIF. — Just recently the Motion Picture Acad-emy of Arts and Sciences awarded "Secret Love" an "Oscar" for being voted the best motion picture tune of 1953 1953.

Currently the number one juke box tune, it was written by Fain and Web-ster and published by Remick, ASCAP.

Doris Day presented the song in the Warner Brothers flicker "Calamity Jane" and then made a hit out of it on Columbia Records.

Other songs nominated for the "Os-car" were "That's Amore", "The Moon Is Blue", "My Flaming Heart" and "Sadie Thompson's Song".



LOS ANGELES—Popular Los Angeles disk jockey, George Sanders, and bandleader Lawrence Welk, got together recently at radio station KRKD, where George's show, "Sanders Meanders" is aired daily for 3½ hours. Obvi-ously, maestro Welk was pleased with The Cash Box' comments about one of his recent Coral recordings. Sanders has just signed with the Dixie Broadcasting Service of Atlanta, Georgia to air his Hollywood interviews on thirty stations in Georgia, Alabama, Tennessee; South Carolina and the Virginias. He is already heard on 213 independent radio outlets across the nation.

New Disks Hit Kiddie Market

NEW YORK-Some of the field's top drawing cards are included in the seven kiddie records which hit the market this week.

Capitol's three releases include the company's top money maker Bozo who is one of the biggest names in children's records. The clown stars on "Bozo's Merry - Go - Round Music" (CAS-3173). Hopalong Cassidy, whose TV and movie appearances have made him one of the biggest cowboy attractions, dramatizes a story called "Hopalong Cassidy and the Sheep Rustlers" (CAS-3197). The third is Walt Disney's famous fairy tale "Pinocchio" (CAS-3203) which will probably draw a huge sale due to the forthcoming re-release of the movie.

Decca's entry is a catchy ditty by movie actor Sterling Holloway labelled "Herkimer, The Homely Doll," coupled with "Jack, The No-Tailed Donkey" (Decca K-100). The performer has an established following of youngsters.

Mercury bids for a big seller with "Arfie Goes To School" starring Patti Page. (Mercury Playcraft 15). Because of Miss Page's success with "How Much Is That Doggie In The Window," and the diskery's big "Arfie" contest, retailers can expect to cash in on this latest pup novelty. The company's "March Of The Toys" by Victor Herbert (Mercury Playcraft 14) should attract parents' attention and "Peter Ponsil Lost His Tonsil," a

child's story designed to convince youngsters that a tonsilectomy is fun, will be a must for parents who are troubled with the tonsil problem.



ELISE RHODES 'YES, YES, YES' "DO YOU REMEMBER ME" MOOD # 1005

100d

74 Prospect St. UN. 4-2200

Cambridge, Mass

TAKE NOTICE HAPPY WANDERER" ТНЕ (VAL-DE RI – VAL-DE RA)

IS OWNED SOLELY BY

SAM FOX PUBLISHING COMPANY, INC.

We, the Sam Fox Publishing Company, Inc., are the exclusive owners for the United States and Canada of "THE HAPPY WANDERER." Words by Antonia Ridge, Music by Friedr. W. Moller, and published in England by Bosworth & Co., Ltd., London.

Another publisher is claiming ownership of the American rights in this composition. Such claims are false and invalid. All licenses for recording and other uses of this composition must be obtained from us. We will indemnify our licensees.

NO CREDENCE NEED BE GIVEN TO THE CLAIMS OF OWNERSHIP IN "THE HAPPY WAN-DERER" BY ANY PARTY OTHER THAN THE UNDERSIGNED.

SAM FOX PUBLISHING COMPANY INCORPORATED

RCA Building • Radio City • New York 20, N.Y.

64 East Jackson Blvd., CHICAGO 4, ILL.

1680 Vine St. (Taft Bldg.), HOLLYWOOD 28, CALIF.

Sam Fox Disputes Hill & Range On Ownership of "Happy Wanderer"

NEW YORK — Sam Fox has sent the following letter dated March 24, 1954 to all recording companies; ASCAP; Harry Fox, agent and trustee for MPPA; and all jobbers of sheet music:

We wish to outline the facts regarding "THE HAPPY WAN-DERER", published in England by Bosworth & Co., Ltd. The song is a smash success. It has already reached in but a few short weeks the No. 2 position on the "best sellers" list in London.

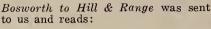
Last month, our agents in England obtained a proposal on our behalf for the United States and Canadian rights. On March 9, 1954, after we heard the English recordings, which had been sent to us at our request, by air express, we cabled England our acceptance of the proposal.

On March 18, 1954, pursuant to the suggestion of Mr. Julian Aberbach of Hill & Range Songs, Inc., a meeting took place at our offices. Aberbach claimed that his company owned the rights in this song, showing us as his "proof" copy of a cable dated March 11, 1954 he sent to Bosworth purportedly accepting a deal and requesting a contract be forwarded.

When we referred Aberbach to our cable of March 9, 1954, in which we previously had closed the deal for the song, Aberbach then attempted to negotiate with us for an association deal, stating that if we refused he would claim ownership to the song.

We rejected his proposition.

On March 19, 1954 Bosworth cabled us confirming our ownership to the song. Bosworth also cabled Hill & Range confirming that the song belongs to us. A copy of such cable from



"SAM FOX ACCEPTANCE OF HAPPY WANDERER RECEIVED PRIOR TO YOURS STOP YOU HOLD NO VALID AUTHORITY FOR PUBLICATION HAPPY WAN-DERER STOP PUBLICATION MUST BE WITHDRAWN IMME-DIATELY STOP".

Today we received by registered mail a letter dated March 22, 1954 from Hill & Range, claiming ownership of the song. Together with such letter they enclose copies of letters dated March 22, 1954 to Harry Fox of M.P.P.A. and to RCA Victor, Inc. (which already had made recordings of the song), claiming that they own the song, suggesting, however, that contrary claims of ownership should not interfere with the manufacture and sale of such recordings, but that payment of royalties are to be held in abeyance.

As we see it, these notices on the part of Hill & Range are but a further attempt to pressure us into an association deal. There is no question but that we will prevail in establishing our ownership of the song. We do not need the help of Hill & Range to exploit it.

In the meantime, the actions of Hill & Range should not, in the slightest degree, interfere with recordings of the song. We have filed Notice of Use in Washington. We are proceeding with our exploitation campaign. We will *indemnify* all recording companies and all of our licencees against any damages they may sustain by reason of the invalid claim asserted by Hill & Range.

	The 's	TOP	50
t	Nation's		
7	G	OMPILED BY JACK	"ONE SPOT" TUNIS
	Comprising 100 Selections BA—Barbour BE—Bell BR—Brunswick BU—Bullet CA—Capitol	CY—Crystalette IN—Intro DA—Dana JD—Jay Dee DE—Decca JU—Jubilee DO—Dot KI—King DU—Duke LO—London DY—Derby UA Marc	PC—Peacock Pro. SW—Swingtime PE—Peacock TE—Tempo PR—Prestige TF—Tiffany RA—Rainbow TI—Tico RE—Regent TN—Tennessee
1	CD—Cadence AB—Abbott CH—Chess AL—Aladdin CK—Checker AM—Ambassador CO—Columbia AP—Apollo CR—Coral	EP—Epic MA—Mais ES—Essex MD—Maad FE—Federal ME—Mercury FI—Fiesta MG—MGM	RIH—Recorded TR—Trend In Hollywood UN—United RM—Rama VA—Valley SA—Savoy VI—RCA Victor SIT—Sittin' In "X"—Label "X"
	AP—Apollo CR—Coral AT—Atlantic CW—Crown	4 Star—Four Star MO—Modern IM—Imperial PA—Parrot	SP—Specialty ZO—Zodiac
1 1	Apr. 3 Mar. 27	Apr. 3 Mar. 27	Apr. 3 Mar. 27
- 1 5	1Secret Love 97.2 110.2	8—From The Vine Came The Grape	12—Anema E Core
x	BE-1030 (45-1030)	44.9 55.4 BE-1032 (45-1032)	21.0 7.2 ★VI-20-5675 (47-5675)— EDDIE FISHER
s n t	Young At Heart CA-2678 (F-2678)— RAY ANTHONY O.	STUART FOSTER STUART FOSTER Somebody Bad Stole De Wedding Bell	A Girl, A Girl
d e	Oh Mein Papa +CO-40108 (4-40108) DORIS DAY	★DO-15127 (45-15127)— THE HILLTOPPERS Time Will Tell	13—Somebody Bad Stole De
t 1	The Deadwood Stage DE-28876 (9-28876)	★ME-70296 (70296x45)— THE GAYLORDS Stolen Moments	Wedding Bell
e	Dreams" DE-29024 (9-29024)—	9—Stranger In	20.7 9.7 BE-1032 (45-1032)— SYLVIA SIMS
- 1 1	BING CROSBY My Love, My Love JU-5137 (45-5137)—ORIOLES	Paradise 37.4 61.0	From The Vine Came The Grape DE-29008 (9-29008)
-	Don't Go To Strangers MG-11604 (K-11604) TOMMY EDWARDS	BE-1018 (45-1018) TONY RUSSO Heart Of My Heart	ELLA FITZGERALD Melancholy Me ME-70298 (70298x45)—
÷	That's All VI-20-5512 (47-5512) GOGI GRANT	CA-2652 (F-2652)	GEÓRGIA GIBBS Baubles, Bangles And Beads
f	Ricochet	Years ★CO-40121 (4-40121)— TONY BENNETT Why Does It Have	★VI-20-5610 (47-5610)— EARTHA KITT Lovin' Spree
	2-Make Love To Me 91.5 85.1	To Be Me ★DE-28927 (9-28927)— FOUR ACES	14 Hone
-	BE-1029 (45-1029)—TOMMY & JIMMY DORSEY My Friend The Ghost	The Gang That Seng "Heart Of My Heart" FI-20-026— HUMBERTO MORALES	14
5	★CO-40143 (4-40143)— JO STAFFORD Adi-Adios Amigo	Oh, Mein Papa KI-1304 (45-1304)	★VI-20-5665 (47-5665)— TONY MARTIN Philosophy
	DE-29048 (9-29048) COMMANDERS Kentucky Boogle	Changing Partners ME-70269 (70269x45)— VIC DAMONE	15—Till Then
	3—I Get So Lonely	A Village in Peru ★VI-20-5535 (47-5535)— TONY MARTIN	16.7 20.4 BE-1034 (45-1034)—
	74.5 55.7 BE-1031 (45-1031)— ANNE LLOYD	I Love Paris VI-20-5505 (47-5505)	ANNE LLOYD Till We Two Are One ★DO-15132 (45-15132)—
	Cross Over The Bridge CA-2654 (F-2654)— THE FOUR KNIGHTS	The Typewriter VI-20-5551 (47-5551)— AL .ROMERO Off Shore	HILLTOPPERS I Found A Letter VI-20-5612 (47-5612)-
•	I Couldn't Stay Away From You	10—A Girl, A Girl	FONTANE SISTERS The Baion
-	DE-29054 (9-29054)— CROSBY & LOMBARDO Young At Heart	29.2 19.2 ★VI-20-5675 (47-5675)—	16—The Man With
,	4—Wanted	EDDIE FISHER Anema E Core	The Banjo 15.0 8.2
	71.3 64.4 ★VI-20-5647 (47-5647)— PERRY COMO	11—Oh, My Papa 22.0 45.7	★VI-20-5644 (47-5644)— AMES BROS. Man, Man Is For The
I	Look Out The Window	BE-1019 (45-1019)	Woman Made
	5—Young At Heart 68.2 57.6	CA-2678 (F-2678)- RAY ANTHONY O.	17—There'll Be No Teardrops
	BE-1030 (45-1030)	Secret Love CO-40134 (4-40134)—HARRY JAMES & PAUL WESTON Serenata	Tonight 14.4 15.8
	Secret Love ★CA-2703 (F-2703)— FRANK SINATRA Table A Charge	CO-40173 (4-40173)	★CO-40169 (4-40169) TONY BENNETT My Heart Won't Say
	Take A Chance DE-29054 (9-29054)— CROSBY & LOMBARDO I Get So Lonely	CR-61111 (9-61111) — R. WOT- TAWA & B. DeWEILLE Oh, Mein Papa DE-28964 (9-28964) —	Good-bye MG-10461 (K-10461)— HANK WILLIAMS Mind Your Own
	6—Cross Over The Bridge	RUSS MORGAN Go Man Go Polka ★ES-336 (45-336)— EDDIE CALVERT	Business
	62.5 46.7 BE-1031 (45-1031)—	Mystery Street FI-20-026 HUMBERTO MORALES	18—Darktown Strutters Ball
	BETTY JOHNSON I Get So Lonely ★ME-70302 (70302x45)—	Stranger In Paradise LO-1403 (45-1403)—REG OWEN Off Shore	14.1 27.9 BE-1035 (45-1035)—
	PATTI PAGE My Restless Lover	LO-18181 (45-18181)	SYLVIA SIMS Answer Me, My Love CR-61135 (9-61135)—
	7—Answer Me, My Love	FRANKIE RULLO <i>i Love Paris</i> * VI-20-5552 (47-5562)	LAWRENCE WELK In The Mood DE-29032 (9-29032)-
	45.9 37.2 BE-1035 (45-1035)—	Until You Said Goodbye	RUSS MORGAN There'll Be Some Changes Made
	HELEN FORREST Darktown Strutters Bail	VI-20-5568 (47-5569) TITO RODRIQUEZ O. In The Still Of The Night	MG-11687 (K-11687)— PHIL BRITO Memories Of Sorrento

Night VI-20-5569 (47-5569)---JOHNNY VANDAL Wanna Dance

★VI-20-5611 (47-5611)---LOU MONTE I Know How You Feel



Mercury Signs Contino

CHICAGO—Art Talmadge, Vice-President of Mercury Records, announces the signing of Dick Contino, to record on the Mercury Label. Contract calls for four years.

Contino will record immediately, and his first sides should be on the market within the month.

Plans are also being made to record EP's and Long Play albums.



The Cash Box, Music



• Tunes are listed below in order of their popularity based on a continuing weekly national survey of thousands of record dealers by Jack "One Spot" Tunis. Each list-ing includes the name of the song, record number, ortists, and tune on the reverse side. Comprising • The number underneoth the title indicates the octual sale per 1000 records made for the week. If the figure is 67.4, it means that for every 1000 records sold that week, 67.4 were of the tune indicated—a combination of all the records on which it was ovailable. ★ Indicates best selling record. 100 Selections

Apr. 3 Mor. 27	Apr. 3 Mor. 27	Apr. 3 Mor. 27
19—Changing	26—Such A Night	34—Maybe Next
Partners	11.0 7.7 AT-1019 (45-1019)—	Time 6.2 1.7
13.8 33.5	MCPHATTER & DRIFTERS	6.2 1.7 ★MG-11696 (K-11696)—
BE-1017 (45-1017)	<i>Lucille</i> ★CO-40200 (4-40200)—	JONI JAMES
Lover Come Back To Me	JOHNNIE RAY Destiny	Am I In Love
CA-2657 (F-2657)-	DE-29087 (9-29087)-	35—Fancy Pants
I'll Always Be In Love With You	JANE TURZY It's You! It's You	5.9 2.1
DE-28969 (9-28969)-	/ Love ★ES-352 (45-352)—BUNNY PAUL	AB-146 (45-146)
BING CROSBY Y'All Come	I'm Gonna Have Some Fun	★ME-70292 (70292x45)—
JD-785 (45-785)-THE CRICKET5 KI-1304 (45-1304)-	ME-70336 (70336 x 45)-	DAVID CARROLL By Heck
INK SPOTS	DINAH WASHINGTON Until Sunrise	and the second second
Stranger In Paradise *ME-70260 (70260x45)-		36—Two Purple
PATTI PAGE Where Did My Snow-	27—Heart Of My	Shadows
	Heart	5.6 1.2
man Gor VI-20-5515 (47-5515)- DINAH 5HORE	10.6 18.9	★CO-40131 (4-40131)— JERRY VALE
I NINK VI 20.5537 (47-5537)-	BE-1018 (45-1018)-	And This Is My Beloved
PEE WEE KING	TONY RUSSO Stranger In Paradise	97 Id Hammana
BIMOO	CA-2520 (F-2520)	37—It Happens
20—That's Amore	Sing High, Sing Low	то ве ме 5.3 —
13.5 22.8	CO-40137 (4-40137)	5.3 — ★CA-2754 (F-2754)—
BE-1025 (45-1025)	Geronimo *CR-61076 (9-61076)	NAT "KING" COLE
	CORNELL, DESMOND, & DALE	Alone Too Long
*CA-2589 (F-2589)- DEAN MARTIN	Love Today	38—Have A Heart
You're The Right One CA-2731 (F-2731)	*DE-28927 (9-28927)	5.1 —
MICKEY KATZ	Stranger In Paradise	CD-1237 (45-1237)—
C'est \$/ Bon MG-11584 (K-11584)	ME-70262 (70262x45)-	JULIU5 LA ROSA When You're In Love
BLUE BARRON Till We Love Again	FRANKIE LAINE South Of The Border	when foure in Love
This we Love Again		39—Seems Like Old
21Till We Two	28—Cuddle Me	Times
Are One	9.5 9.4	5.0 —
13.2 27.7	★ME-70285 (70285x45)	★CA-2745 (F-2745)-
BE-1034 (45-1034)	RONNIE GAYLORD Oh, Am I Lonely	FOUR FRE5HMEN Crazy Bones
Till Then CO-40184 (4-40184)		
KEN GRIFFIN	29—South	40—Lost In
Our Heartbreaking Waltz	9.2 15.0	Loveliness
★DE-28937 (9-28937)— GEORGIE SHAW	★CA-2735 (F-2735)—LES PAUL & MARY FORD	4.8 8.5
Honeycomb	I Really Don't Want	★CO-40168 (4-40168)— DORIS DAY
DE-29022 (9-29022) GUY LOMBARDO	To Know	What Every Girl Should Know
Out Heartbreaking Waltz	20 Hited	★MG-11694 (K-11694)—
ME-70293 (70293 x 45)	30—Jilted 8.8 —	BILLY ECKSTINE Don't Get Around
Little Miss One	★CR-61152 (9-61152)—	Much Anymore
22 Goo	TERESA BREWER	41—Hey Brother
22—Gee 12.8 4.8	Le Grand Tour De L'Amour	Pour The Wine
CA-2727 (F-2727)-		4.7 —
HUTTON & STORDAHL Too Little Time	31—Am I In Love	49 Under Garage
EP-9025 (4-9025)	7.8 4.6	42—Until Sunrise 4.6 —
Just In Case You	DE-29049 (9-29049)	4.0 _
Change Your Mind	New York In A Nutshell	43—Bell Bottom
I Love You So	★MG-11696 (K-11696)—	Blues
23—Angela Mia	JONI JAMES Maybe Next Time -	4.4 8.0
12.5 6.8		44—The Jones Boy
★CW-104 (45-104)— DON, DICK AND JIMMY	32—Melancholy Me	4.0 7.0
Brand Me With Your	7.5 11.0	45—Pine Tree,
Kisses DE-29062 (9-29062)—	DE-29008 (9-29008)	Pine Over Me
FRED WARING	Somebody Bad Stole De Wedding Bell	3.4 —
VI-20-5676 (47-5676)— RALPH FLANAGAN	★ME-70304 (70304x45)—	46—Cleo & Meo
Roo Roo Kangaroo	EDDY HOWARD I Wonder What's	40
VI-10-4214 (49-4214)- ROBERT SHAW CHORUS	Become Of Saily ★"X"-0003 (4X-0003)—	
Easter Parade	SMITH BROTHERS	47—You'll Never
24—Amor	It Was Worth It	Walk Alone 2.8 5.1
11.9 13.3	33—I Really Don't	2.8 5.1
★DE-29036 (9-29036)-	Want To Know	48Woman
So Long FOUR ACES	7.2 2.7	2.5 3.6
25—The Kid's Last	★CA-2735 (F-2735)	49—Crazy Mixed
Fight	LES PAUL & MARY FORD South	Up Song
Fight 11.3 6.3	MG-11666 (K-11666)—	2.2 —
★CO-40178 (4-40178)—	BOB 5ANTA MARIA The Big Dream	50—Poor Butterfly
FRANKIE LAINE	VI-20-5525 (47-5525)—	Jo toor butterily

EDDY ARNOLD

Long Distance Love

Celebrities To Attend Annual Guild Ball

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"It's What's in THE CASH BOX That Counts"

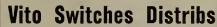
NEW YORK-More than 2500 per-NEW YORK—More than 2500 per-sons, including celebrities from Broad-way stage, TV and radio and repre-sentatives from the newspaper and magazine field are expected to attend the second annual "Ballyhoo Ball" of the New York Publicists Guild, Tues-day evening, March 30 at the Hotel Astor.

Astor. Deborah Kerr will be presented with the organization's "Star of the Year" award for her outstanding perform-ances on the stage and screen. Steve Allen, popular TV star, will be crowned "King" of the Ball and Joan Diener, who is featured in "Kis-met", as "Queen". Among the features of the Ball will be a "Trade Mark" tableau, with the living trade marks of many national advertisers appearing; a fashion show, presented by Macy's and the competition for the "Queen of Cheese-cake", the young woman who most closely symbolizes the "cheesecake" used in modern day publicity and ad-vertising.

used in modern day publicity and ad-vertising. Elliot Lawrence and his orchestra will plav for dancing and the show which will include many top names in radio, TV, and the Broadway stage. Proceeds of the Ball will go towards the maintenance of the Guild's jour-nalism scholarship at Long Island University and for its welfare fund. Co-chairmen of the Ball are Richard Mardus, Ivan Black and John O'Malley.

West Coast News Flashes

West busst news reasons HOLLYWOOD, CALIF. — Cutist gimmick of the week. Frank Music Corp. is covering the nation's disc jockeys with bottles of wine plugging Dean Martin's latest Capitol record-ing "Hey Brother, Pour The Wine". Tag on bottle says: "Dean Martin sez: 'Hey Brother, Pour The Wine', but make sure it's Dubonnet". Naturally, the Dubonnet Wine people supplied the wine... Vito Recording Company has signed Carolyn Grey, one-time vocalist with Krupa and Herman Or-rherst session will include two Jimmy McHugh tunes... That up and com-ing vocal group who call themselves the Whippoorwills recently returned from London where they were on tour with the Roy Rogers unit. Their cur-rent waxing of "Kiss A Fool Goodbye" is now receiving wide plays through-out the country. Dootsie Williams, prexy of Dootone Records, announced that he has scheduled new recording sessions for the group and will wax twelve new sides. ... Rosemary Clooney is mighty happy to be back from Europe and back in sunny Cali-fornia again. She tells us that Euro-peans dig our American pop music "the most".... The Four Lads will son appear on the coast. They have started to cut their first sides with Frankie Laine on Columbia. The Lads hi the jackpot with their fine back-up of Johnnie Ray on his first release "Cry". ... Mitch Miller, Columbia A & R Director just back from Europe is scouting for unusual melodies to ad to his impressive hit record list. Mitch tells us Laine, Guy Mitchell, Jo Stafford and Rosy Clooney are all European favorites.



HOLLYWOOD, CALIF. — Anthony Vito, President of Vito Recording Co. has announced a change in distribu-torship for the Chicago area. M & S Distributing will handle the Vito line, replacing the James H. Martin Co. Vito's first two disks featuring Tony Romano with "Goombye, Goomba" and "I Promise, I Promise, I Promise" and Helen Troy on "Kiss in the Dark" backed with "I Get the Blues When it Rains," are currently in release.

Decca Inaugurates "Operation Big"

NEW YORK—Decca this week an-nounced "Operation Big" in which top executives of the company will participate. They are scheduled to go out on the road covering the whole country to promote current Decca disks.

The program is being spearheaded Mike Conner, Decca promotion by M head.

Five disks are receiving the big push in this operation. They are: "True Love Goes On And On" backed with "Brave Men" by Burl Ives and Gordon Jenkins; "Amor" and "So Long" by The Four Aces; "Little Things Mean A Lot" and "I Don't Think You Love Me Anymore" by Kitty Kallen; "I Should Care" and "More Than Anyone" by Jeff Chan-dler; and "A Fool In The Ways Of Love" backed with "There Must Be Some Mistake" by Georgie Shaw.

Among those at Decca who will be out on the road visiting disk jockeys, operators, dealers, distributors and one-stops are: Sid Goldberg, sales manager; Milt Gabler, head of A&R; Paul Cohen, head of the folk division and Sy Rady of the children and clas-sical division, both of whom will be plugging pop records on this trip; Mike Conner; and Jack Pleis, musical director. director.

Frank Sinatra Wins Award As "Best Supporting Actor"

HOLLYWOOD, CALIF.—At the Pantages Theatre in this city, yester-day (March 25), Capitol songster Frank Sinatra, whose career as a sing-er ranks among the most fabulous, proved his skill in another field when he was awarded an "Oscar" by the Motion Picture Academy of Arts and Sciences as the best supporting actor for his performance in "From Here To Eternity". Sinatra is also proving his vocal skills via his current hit "Young-At-Heart".



WINUUW IN HEAVEN

Camm 135

A few choice territories still available for key distributors

Records

Cammarota Pub. Co.

234 Patterson Ave.

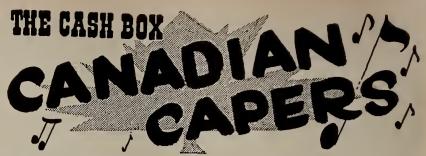
East Rutherford, N. J.

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Meeting Dates Of Music Operators' Associations

Mar. 29—Central States Music G Place: 805 Main Street,		
29—Dallas Music Operators		
	Lover's Lane, Dallas, Tex.	MONTRE
30-Phonograph Merchants		The H
Place: Hollenden Hot board).	el, Cleveland, Ohio (executive	business. Hawkins
April 1—Phonograph Merchants	' Assn., Cleveland, Ohio	billed as
	l, Cleveland, Ohio (General).	doing ver Trio, a lo
1—California Music Guild		man, Can
Place: Sacramento Hot		- A - A
1—Eastern Ohio Phonogra		
5—Amusement Machine O	ngstown, Ohio (General).	
	Restaurant, 5435 Reisterstown	
Rd., Baltimore, Md.		R.
5—California Music Guild		
	Broadway, Oakland, Calif.	19
6—Amusement Machine As	ssn. of Philadelphia, Inc. l, Broad & Wood Sts., Phila., Pa.	H
	Music Guild, Ralph Ridgeway	Jerri Ad
Place: Ivy House, West		on the sa
6—California Music Guild	*	a good in Cave Sup
	uditorium, 936 W. Washington	her great and D. J'
Blvd., Los Angeles, C	alif.	was the and Tele
8—California Music Guild Place: U. S. Grant Hot	el. San Diego, Calif.	which pu Pres. Car
13—California Music Guild		busy gree one day
Place: Fresno Hotel, Fr	esno, Calif.	Arizona,
14-California Music Guild		vention in minster r
	Highway 99, Bakersfield, Calif.	of his loc B. C. A. R
14—New York State Operat Place: Palatine Hotel, N		next issu the Danis
15—Eastern Ohio Phonogra	-	who deliv
Place: 1310 Market St	reet, Youngstown, Ohio (execu-	week her music
tive board).		did her l her new
19-Westchester Operators'		recording Everybod
Place: American Legion Plains, N. Y.	n Hall, 57 Mitchell Place, White	she so ce
26—Amusement Machine O	perators of Baltimore	grand sir time
	Restaurant, 5435 Reisterstown	the Rhytl should be
Rd., Baltimore, Md.		for her Hodsin i
		publication down the
A SURE HIT!	currently in release	the Geor in Lance
The Golden Voiced	* * *	versatility strong da
MARTIN WALKER	TONY ROMANO	garnering
with the Scott Irio	"Goombye, Goomba"	currently who is ov
"I WANT A GIRL"	AND	fair atte
and and	"I Promise, I Promise,	crowds th an orches
(I Wish There Was A)	I Promise, I Promise,	Canadian
CONTRACTOR OF A REAL PROPERTY OF A DESCRIPTION OF A DESCR	1 I I I I I I I I I I I I I I I I I I I	formance



EAL MEMOS

Harmonicats currently at the Seville Theatre and drawing very good Also sharing top billing with this group is Johnny Coy... Erskine and his group into the Latin Quarter for one week. He has been the "The Twentieth Century Gabriel." ... Pierrette Dore, local singer ry fine business at the Coronet in Quebec City.... The Irving Pall ocal novelty act booked into the Clover Cafe this week.... Jack New-nadian manager of Peer-Southern, in Toronto this week to attend the Canadian Music Publishers Association.... Opening a two-week engagement at the Nor-



Canadian Music Publishers Association. . . Opening a two-week engagement at the Nor-mandie Room of the Sheraton Mount Royal Ho-tel on March 29th are Angelene Collins and George Roth, musical and singing stars. . . A big influx of U.S. and Canadian broadcasters passing through Montreal this week on their way to Quebec City to attend the CARTB an-nual convention.

WEST COAST WORDAGE

anal convention.
FARADRICAT
WEST COLUMBIA SUPPORT Club in Vancouver. Accounting a greas, have been doing a terrific air case and the Poly the Poly and the Poly thild of the Poly and the Poly thild of the Poly th



Harrison's group. Lance sure proved his y and came on real cool. For the past years he's been conducting a nece aggregation at our better bistros... One of our local composers more deserved attention. I mean dynamic Dolores Aloman who is in Los Angeles working on a show score with England's Jack Gray er here on this special assignment. . . . The National Ballet only pulled ndances during its week's stay here. They deserved much better an they got and could do better on future engagements if they used tra for accompaniment instead of a piano-team. They included some Ballets in their repertoire, and didn't solicit funds during their perto the critics. Their dancing was great! As an assist and a cultural encouragement, the B. C. authorities reduced the amusement tax on gross of their Vancouver and Victoria engagements. This is real evidence of some of genuine encouragement that folks here give to Canuck talent. Other sections please follow suit.



"It's What's in THE CASH BOX That Counts"

* * *

HELEN TROY

"I Get the Blues When It Rains" AND

"A Kiss in the Dark"

VITO

RECORDS

8853 Sunset Boulevard

Hollywood 46



NEW YORK:



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solidly back into the blues market. The group has been skirting the borderline between the r & b market and pop for some time now in an effort to crack both markets with the same etching. Their "I'm Gonna Move To The Outskirts Of Town" is a down south blues with the lead doing an outstanding job. Group gets the real blues feeling in this one. The flip, "Tootsie Roll," is a rhythmic rocker that could also take off. . . . Dawn Records releases its second Alix Combelle evergreen. The sax star did a solid job of introducing himself to the American public a couple of months ago and the new one should further establish him in the sales department. Com-belle etches the pop hit "The Creep" and an infectious ditty "Citrus." Danny Kessler, Groove Records, releasing what he modestly terms "a sensational record" next week. Danny picked up a pair of kids in Richmond named Sue Allen and Oscar Black on "Hold Me Baby." Disk has already been ex-posed in Richmond and the reaction has been startling. "Calling Moody Field" also showing strong signs of erupting into a hit in several cities. . . . Murray Smith at Portem lost his young wife this week. Cerebral hemmorage. Murray one of the key men at Portem and well known to everyone in the business. . . . Sam Meltzer, also of Portem's staff, dropped in at the office to see that we had samples of his latest hits. Sam high on a Timely Record soon to be released by new thrush, Ann Cole. **CHICAGO:** CHICAGO:



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NEW YORK—Hugo Peretti and Luigi Creatore, Mercury A & Rexecu-tives for New Talent, have signed The Laurie Sisters, a girl trio, to the label. They predict The Laurie Sisters will break through and start a new trend towards girl trios. The girls, two of whom are twins, are under the personal management of Tommy Russel. personal Russel.

Kathy Godfrey Winners Booked

Mercury Signs Lauries

NEW YORK—The Manhattans, a new vocal trio composed of two boys and a girl, who have hit top spot for four consecutive weeks on Kathy God-frey's ABC-TV professional talent search, "On Your Way", have been signed for a week as headliners at the Horizon Room in Pittsburgh opening March 22nd. Then they will move to Windsor, Ontario and the Elmwood Casino for two weeks beginning March 29th. The Manhattans return to New NEW YORK-The Manhattans, a

The Manhattans return to New York, April 12th for guest appear-ances on the Paul Whiteman radio series.



LOS ANGELES:

Top event of the week was the concert, at the Embassy Auditorium March 26th which featured Big Jay "Mule Milk" McNeely and Joe Houston. ... Another big show was staged at the Hotel Cosmopolitain with Al Hibler, Pee Wee Crayton and Linda Hayes on Sat, March 27th. ... The popular Earl Bostic blew in at Billy Berg's Five Four Ballroom over the week-end of March 26th, 27th, and 28th with his dance tempos. Bostic has been touring through Northern and Southern California for several weeks... Leo Mesner of Aladdin Records announced that they have a new method for recording spirituals that will revolutionize the industry. They will use



weeks... Leo Mesner of Aladdin Records announced that they have a new method for recording spirituals that they have a new method for recording spirituals that they have a new method for recording spirituals that they have a new method for recording spirituals that they have a new method for recording spirituals that they have a new method for recording spirituals that they have a new method for recording spirituals that will revolutionize the industry. They will use this new technique soon when they record the Zion Travelers. Eddie Mesner will soon leave for the East Coast to record Amos Milburn, Louis Jordan, Shirley and Lee, Charles Brown and Lyn Hope. ... Joe and Saul Bihari continue their tour of the South and Midwest calling on Modern, Flair and RPM distributors and conducting new recording sessions. Reports are out that B. B. King's "Love You Baby" b/w "The Woman I Love" is starting to click with Oscar Me-Lollie's "Mama Don't Like" b/w "What You Call Em Joe" moving up behind it... Dootsie Williams, prexy of Dootone Records, announced that he will soon add three or four new Rhythm and Blues artists to his as assah. Titles are "All Night Long" b/w "Tell The World." A new treatment of the old Louis Jordan favorite has just been sliced by Billy Ward and The Dominos titled "Tm Gonna Move To The Out-skirts of Town." Another Federal release features the Lamplighters waxing of "I Used To Cry Mercy, Mercy." Tune was written by Rudy Toombs... Art Rupe, prexy of Specialty Records stated that a new release is just out by their top artist Guitar Slim. Titles are "The Story Of My Life" b/w "A Letter To My Girl Friend." The Specialty etching of "Rhumba My Boogie" by Frankie Lee Sing is reported to have broken in Chicago, New Orleans, Dallas, Memphis and Houston. This unique South of The Border melody with the blues beat seems to have captured the fancy of the R & B market.

"It's What's in THE CASH BOX That Counts"

...........

Aladdin's Aces On

SOLID MONEY GETTERS **Amos Milburn** "ROCKY MOUNTAIN"

"HOW COULD YOU HURT

ME SO"

ALADDIN 3226

Louis Jordan

"I'LL DIE HAPPY"

b/v "000 WEE"

ALADDIN 322

Aladdin RECORDS

Beverly Hills, Calif.

The Cash Box, Music



MARCH 27, 1954 ISSUE C



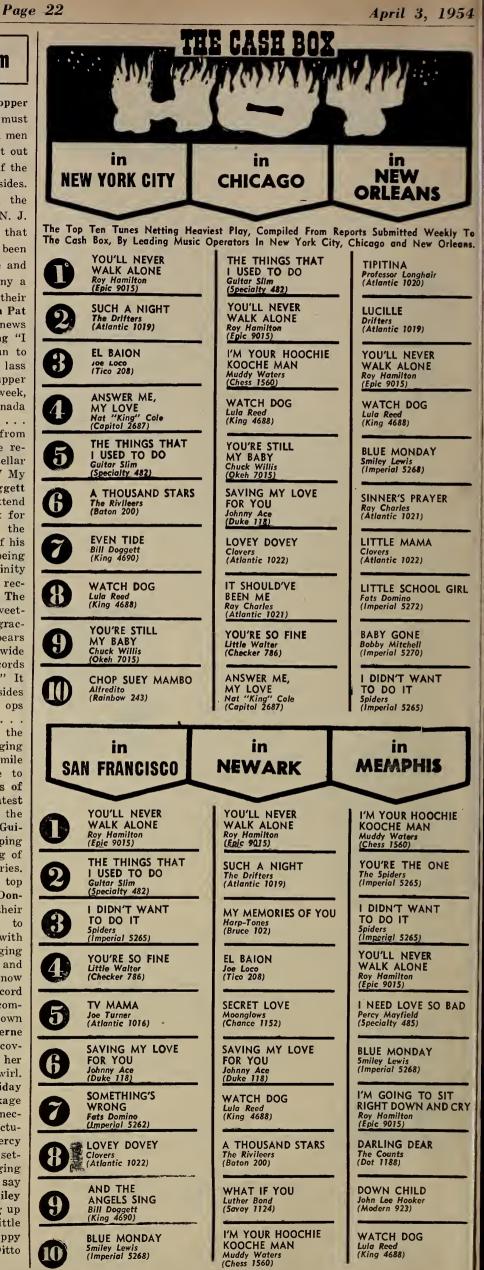
VEE-JAY No. 107

Vee-Jay RECORDS, INC. 412 E. 47th St. ° Chicago 15, III. Hitting Charts ! NEED LOVE SO BAD PERCY MAYFIELD # 485 # 485-45 pecially records 8508 Sunset Blvd., Hollywood 46, Cal. INTRODUCING A NEW HERALD STAR! **DICKIE THOMPSON** with a 2 sided hit **"13 WOMEN AND ONLY ONE MAN IN TOWN''** "I'M INNOCENT" # 424 Herals RECORDS A Smash Hit!! THE VOCALEERS WILL YOU **BE TRUE**"

301 West 125th St., N.Y.C.

Stars Over Harlem

Sat in on the latest Du Dronner date in the wax house, and must agree with the rest of the invited men of the trade present who say that out of this session should come one of the whailing big boys greatest sides. They're currently making with the sharp and flats out Somerville, N. J. way.... George Goldner tells us that his "Gee" singing Crows have been signed with the Joe Glaser office and will be busier than bees for many a big bright moon as a result of their smashing Rama etching.... Stan Pat comes through with the good news Groove Records' Beatrice Reading "I Gotta Know" pressing has begun to make big sounds. The singing lass moves into Detroit's Alamo Supper Club come March 29 for one week, then it's the Elbo Room up Canada way when April 5 moves around. . . . Good to hear such nice things from Harlem's guys on the jazz scene regarding Joe Holiday and his stellar tenor sax reading of "Sleep B/W My Funny Valentine." . . . Bill Doggett drops by to say hello and extend thanks to the gang at Cash Box for splendid cooperation in making the nice things happen for so many of his tasty King etchings, the latest being "Eventide." . . . Harlem and vicinity teenagers racing like mad to the record racks for more and more of The Spaniels Vee-Jay "Goodnight Sweetheart" platter. One of the sides gracing the horizon at present that bears watching. Could very easily bust wide open. . . . Same goes for Dot Records and The Counts "Darling Dear." It too is one of the most played sides now being spun by the jocks and ops around this neck of the woods. . . Spotted live wire Bob Astor of the Shaw Artist's Management digging the uptown happenings with a smile that beams brightly from here to there. Busy Bob also informed us of his signing Imperial Records' latest sensations, The Spiders (they're the "1 Didn't Want To Do It" boys). Guitar Slim and gang will be dropping anchor in these parts for a string of one nighters long before this ink dries. . . . Blue Note record's stellar top stars, Clifford Browne and Lou Donaldson, continue to please via their ... Thanks to tasty platters. Monte Bruce fresh from visiting with his distribs nationally for bringing Don Gardner to exchange nouns and pronouns with us, and to let us know that his smashing Harptones record of "Sunday Kind Of Love" has commenced to cause quite a stir down Dixie way. . . . Atlantic's Laverne Baker racing like a gust o' wind covering the jocks and op's who gave her "Soul On Fire" ditty twirl after twirl. . You just gotta let Joe Holiday tell you about that recent package deal with Roy Hamilton up Connecticut way which left the lassies actually fainting in the aisles. . . . Percy Mayfields' "I Need Love So Bad" setting in more and more and tugging away at the Harlem heartstrings, say the 125 street retailers. . . . Smiley Lewis and "Blue Monday" popping up



"It's What's in THE CASH BOX That Counts"

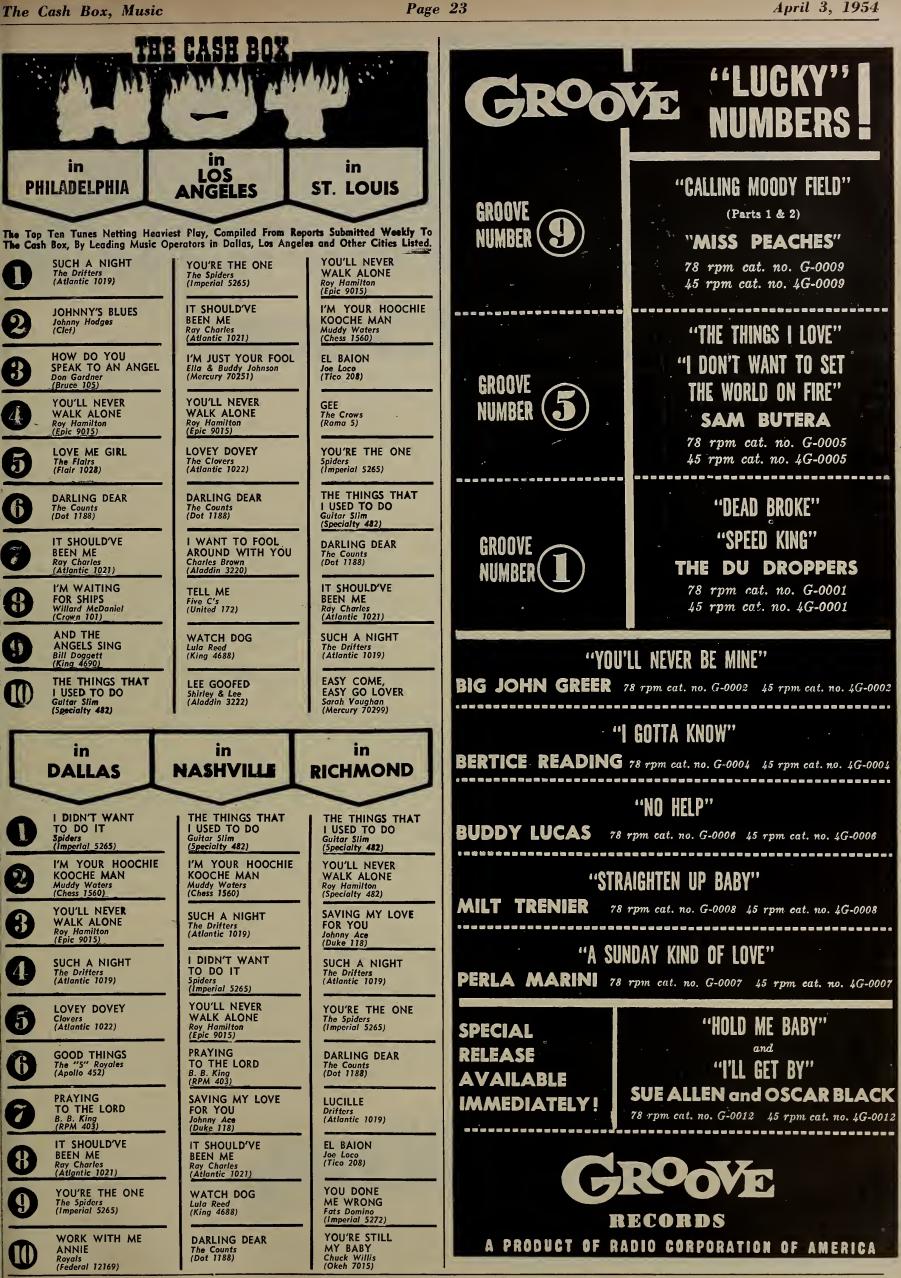
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like mad on the juke boxes on little

Joe Grippo's route and is he happy

about the whole happenings.... Ditto

Frank Painia.



"It's What's in THE CASH BOX That Counts"

The Cash Box, Music

Page 24

April 3, 1954



BILLY 'The Kid" EMERSON (Sun 195)

"IF LOVIN' IS BELIEVING" C+ (2:10) [Hi-Lo-Music BMI-Emerson] Emerson gives an unfeeling performance of a romantic ditty. Artist tells his woman he tried his best to give her the best and asks "Why don't you believe in me?" Simple rhythm backing.

B "NO TEASING AROUND" (2:58) [Hi-Lo Music BMI— Emerson] Emerson opens up on this deck and displays more feeling in his reading. A slow blues that comes out the better side.

THE TRENIERS (Okeh 7023)

(2:15) [Haley] The Treniers work over a rocking boogie beat in more restrained manner than the usual Trenier effort.

"TRAPPED (In The Web of Contraction and the second sec love tune with a touch of the mysterious. An ok deck.

CHRISTINE KITTRELL (Republic 7073)

B "SNAKE IN THE GRASS" (2:38) [Jarrett] Christine Kittrell sings a slow bounce blues with a Latin American beat. Lass does a good job on the rhythmic ditty.

B+ "THE PRICE YOU PAY FOR LOVE" (2:43) [Jarrett, Kittrell] A slow southern blues mournfully chanted by Christine. Gal sells the melancholy love tune with potent effect.

EUGENE FOX (Checker 792)

"STAY AT HOME" (2:43) [Arc BMI — Fox] Gravelly voiced chanter sings a middle tempo bounce about his woman troubles. Fox has a commercial sound.

"SINNER'S DREAM" (2:40) B¥) [Arc BMI-Friskillo] A most unusual disk that could grab a big sale. A dramatic and humorous story of a nightmare with a sombre musical background. Chanter dreams the devil has come to take him, his wife's efforts to save him, and his trip down to the fire. Disk could happen strong.

THE CASH BOX *AWARD O' THE WEEK*

"I'M GONNA MOVE TO THE OUTSKIRTS OF TOWN" (2:45) [Leeds ASCAP-Jordan, Weldon]

> "TOOTSIE ROLL" (2:50) [Ward, Marks BMI—Billy Ward] BILLY WARD AND HIS DOMINOES (Federal 12178)

12178) their latest, "I'm Gonna Move To The Outskirts of Town" The group etches a slow southern blues with the lead wailing in sensational style. Lyrics are fetching as the chanter sings of his intentions to move to the outskirts of town, and buy a refrigerator. He "wants my children to look like me." The group gets both feet into the blues with this side. The flip, "Tootsie Roll," is a Billy Ward creation. A gay rocker with a lively set of lyrics performed in the top flight manner the Dominoes fandom has come to expect of them. Two solid sides that should garner sales from all ends of the country.

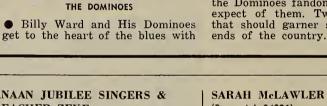
G "YOU'RE GONE" (2:41) [Chal-lenge Music BMI-Dave McRae, Buddy Smith] Sarah sings a slow pretty ballad backed softly by the trio. Sarah on the organ comes through lightly

G "SOMEHOW" (2:54) [Algonquin Music BMI—Mort Maser] This deck comes out the more interesting side. Sarah sings with a touch of the jazz-blues feel. Violin an interesting sound when teamed with the McLawler organ.

ROY MILTON

(2:06) [Bar BMI-R. Milton] An inter-esting ditty performed by Milton in-fectiously. Sax in the break takes off for an interesting ride. A good side.

(2:35) "MAKE ME KNOW IT" (2:35) [Bar BMI-R. Milton] The under portion is a middle tempo ditty done in good style. Milton sings the strong set of lyrics with appeal.



Gonna move to the city and have himself a ball. "I'M A YOUNG ROOSTER" (2:46) [Arc BMI—Tarver] The B

LEON D. TARVER (Checker 791)

flip is a quick beat rhythmic ditty with a rocking beat. Teamwork by the Chordones is potent and appealing.

"OOH-WEE WHAT'S WRONG WITH ME?" (2:44) [Are BMI-

Tarver] Leon Tarver sings a middle

tempo bounce with a fine assist by

his Chordones. Tarver shouts the story

of his aching heart caused by his

getting the brush from his baby.

REVEREND A. JOHNSON (DeLuxe 6042)

"DO YOU CALL THAT RE-LIGION" (2:30) [Lois BMI—Anderson Johnson] The Reverend A. Johnson sings out a quick beat syncopated religious item in exciting tempo.

(2:29) [Lois BMI — Anderson Johnson] The under lid a similar item well performed.

SYKES GOSPEL SINGERS (Modern 922)

"I'VE WALKED OUT IN JESUS NAME" (2:31) [Modern Music BMI—Sykes] A religious middle tem-po item with the lead handling her job in fine style. A good religious deck.

(2:41) [Modern Music BMI-Sykes] A similar item handled in like fashion.

LITTLE ESTHER (Decca 48314)

"HE'S A NO GOOD MAN" (2:10) [Russell Music BMI—F. Parker] Little Esther sings a middle tempo beat about her no good man. Gal handles the tune effectively.

(SIT BACK DOWN" (2:10) [Russell Music BMI—F. Parker] Little Esther handles the melodic bounce effectively.

MONTE EASTER (Aladdin 3221)

"AFTER DARK" (2:47) [Alad-din Music Publ.—E. Tate & Monte Easter] Monte Easter and his aggre-gation, etch a middle tempo rocker gation etch appealingly.

G "JUST A ROCKIN'" (2:30) [Aladdin Music Publ. Monte Easter] The flip is a middle tempo ditty smoothly performed by Easter and his group.



CANAAN JUBILEE SINGERS & PREACHER ZEKE (Mercury 70311)

• "I BOWED DOWN" (2:40) [Wortham Music BMI—Tradi-tional] The Canaan Jubilee Singers and Preacher Zeke dish up a synco-pated religious item in good style. Lead does an effective job.

BILL WARD & THE DOMINOES

"JOBE" (2:45) [Wortham Music BMI—Traditional] Treatment in that steady syncopated rhythm that finds buyers in all markets.

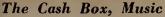
BILLY BROOKS (Peacock 1629)

"WHAT CAN I DO" (2:38) [Lion BMI'- Robert "Billy" Brooks] Billy Brooks sings out a slow blues about his strong love for his woman. A wailing horn in the back-ground helps color the deck.

"I CALLED MY BABY" (2:31) [Lion BMI — Robert "Billy" Brooks] Brooks comes up with a quick tempo Latin flavored blues in which he rocks out a plea to the telephone operator to connect him with his girl.

(Specialty 489)

SARAH MeLAWLER TRIO (Brunswick 84026)





B "BLUE MEMORIES" (2:37) [Mod. Music BMI — Kimble, Jones] Quinn Kimble and his orchestra etch a slow southern blues. A tender mood piece about being chained to the past by his memories.

Get "FEEL MY BROOM" (2:45) [Modern Music BMI — Kimble, Jones] Kimble sings a quick tempo rhythm ditty of his romance.

JOHNNY PARKER (RPM 407)

"TIRED OF EVERYBODY" (2:41) [Modern Music BMI— Parker] Johnnv Parker sings a slow mournful blues effectively. He's tired of his wife running around with some-one else, so he decides to retaliate by doing likewise with other husbands' wives. Interesting logic if slightly un-usual. usual.

(2:36) [Modern Music BMI-Parker] A big jump also about an unfaithful wife.

"CAPITAL IDEA" (2:45) [Shav-ers] The Krupa Sextet etches some very commercial cool jazz with topflight sidemen Charlie Shavers on the trumpet; Willie Smith, alto sax; Teddy Wilson, piano and Isreal Cros-by, bass. Krupa shares drum honors with Steve Jordan. The group comes through with some interesting solo ideas. A clean and sharp etching that will certainly please the most fas-tidious. Willie Smith is at his best.

^(B) "OVERTIME" (2:50) [Shavers] Similar comments on an appetiz-ing tidbit. Teddy Wilson's pianistics precise and Krupa's contribution, not flashy, but good. Two potent sides.

ALIX COMBELLE (Dawn 205)

B "CITRUS" (2:59) The Alix Com-belle band etches a pleasing danceable item in grand style. Com-belle's tenor saxing is clean and ap-pealing. This one for the jazz clien-telle on the search for danceable disks.

CREEP" (2:59) [Sigman, Bur-B "CREEP" (2:59) [Sigman, Bur-ton] The current pop hit is given a jazz treatment that compares favor-ably with the previous releases. Com-belle could develop into a strong cata-log item for the label. 12

13

14

15





"It's What's in THE CASH BOX That Counts"



FOLK & WESTERN JUKE BOX TUNES

SLOWLY Webb Pierce (Decca 28991; 9-28991)



WAKE UP IRENE Hank Thompson (Capitol 2646; F-2646)



SECRET LOVE Slim Whitman

(Imperial 8223; 45-8223)



YOU BETTER NOT DO THAT Tommy Collins (Capitol 2701; F-2701)



Jim Reeves (Abbott 140; 45-140)

LET ME BE THE ONE Hank Locklin

(Four Star 1641; 45-1641)



I REALLY DON'T WANT TO KNOW Eddy Arnold (RCA Victor 20-5525; 47-5525)



AS FAR AS I'M CONCERNED **Red Foley** (Decca 29000; 9-29000)



Jimmy Heap (Capitol 2518; F-2518)



THERE STANDS
THE GLASS
Webb Pierce
(Decca 28834; 9-28834,

Hoff And Shaffer **Form Forecast Records**

Page 27

HOLLYWOOD, CALIF.—A new label known as Forecast Records has been formed in this city. It is pro-duced by Carl Hoff and Lloyd Shaffer who were formerly with Crystalette Records. The Crystalette masters, owned by Hoff and Shaffer are to be released on Forecast. Marilyn Max-well's "Plaid and Calico" backed with "Why Should I Flirt With The Blues" is the first release for the new label. Also being released are "Gonna Cry No More" b/w "Jack O' Diamond" by Jacki Fontaine plus a vocal-instru-mental trio, the Wilder Brothers, do-ing "Race Track Blues" and "I Sat Right Down And Cried". Other artists on the roster include Lord Hopkins, Bob London, Ken Curtis, and the Starlighters. Moff and Shaffer are on an extended four of the country lining up dis-tributors.

tributors.

Cedarwood Pubbery Clicks In Big Way

Not so long ago, there was "Just Another Music Publishing Company" called Cedarwood . . . struggling to get a start in the Country Field. To-day, in less than the span of two years, Cedarwood has grown from a "mere name" of "Just Another Com-pany" to one of the soundest pub-lishers in the field. Even in its infancy year, Cedar-wood had claim to one of the biggest records of 1953 with the Webb Pierce recording of "It's Been So Long". With this as a good starter, Cedar-wood continued to grow and published "Say, Big Boy" which was issued on Decca, featuring the voice of Goldie Hill, Country Music's "Golden Hill-billy". "You're My Downfall" by Johnnie and Jack on RCA Victor was another Cedarwood song! And, now, Cedarwood on the threshold of its scond year is riding the popularity crest with a song titled "Slowly". "Slowly", first recorded in the country field by Webb Pierce has now gone pop' with recordings by Guy Lom-bardo and his Royal Canadians on Decca and Randy Hughes on the Bell label. label

label. Other tunes just recently published with recordings just hitting the mar-ket, include "My New Love Affair" and "How Do You Think I Feel", re-corded by Red Sovine on Decca. Jimmie Rodgers Snow has recorded "How Do You Think I Feel" for RCA Victor. A take-off song to "Slowly", entitled "Why Fall So Slowly" is be-ing published by Cedarwood, and has just been released on RCA Victor with Ruby Wells, a newcomer to the label, providing the vocal.

Davis Trio Opens In Hollywood Royal Room

HOLLYWOOD, CAL.—An unusual jazz group opened at Hollywood's Royal Room on Tuesday, March 16th when "Wild" Bill Davis and his trio began a two week stand here. Davis, regarded as a prominent jazz organist, has formed the trio using Floyd "Wonderful" Smith on guitar and "Crazy" Chris Colombo on drums. With this combination, they have introduced an inovation in jazz. Davis and his trio replaces Jack Tea-garden and his Dixieland crew who, with the exception of two three-month tours, have been the Royal Room's at-traction for the past 28 months.



- 1. SLOWLY Webb Pierce (Decca 28991; 9-28991)
- 2. I REALLY DON'T WANT TO KNOW Eddy Arnold (RCA Victor 20-5525; 47-5525)
- 3. YOU BETTER NOT DO THAT Tommy Collins (Capitol 2701; F-2701)
- 4. BIMBO Jim Reeves (Abbott 148; 45-148)
- 5. SECRET LOVE Slim Whitman (Imperial 8223; 45-8223)
- 6. I'LL BE THERE Ray Price (Columbia 21214; 4-21214)
- 7. WAKE UP IRENE Hank Thompson (Capitol 2646; F-2646)
- 8. RELEASE ME Jimmy Heap (Capitol 2518; F-2518)
- 9. THERE STANDS THE GLASS Webb Pierce (Decca 28834; 9-28834)
- 10. I LOVE YOU Ginny Wright & Jim Reeves (Fabor 101; 45–101)





CLIMBING TO THE TOP! Johnnie and Jack WITH A TERRIFIC VERSION

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THE TEN FOLK AND WESTERN RECORDS DISK JOCKEYS PLAYED MOST THIS WEEK

1.	SLOWLY	.Webb Pierce (Decca)
2.	I REALLY DON'T WANT TO KNOW	Eddy Arnold (RCA Victor)
3.	YOU BETTER NOT DO THAT	Tommy Collins (Capitol)
4.	SECRET LOVE	.Slim Whitman (Imperial)
5.	I'LL BE THERE	.Ray Price (Columbia)
6.	вімво	.Jim Reeves (Abbott)
7.	I LOVE YOU	.Ginny Wright & Jim Reeves (Abbott)
8.	RELEASE ME	Jimmy Heap (Capitol) Ray Price (Columbia) Kitty Wells (Decca)
9.	GOOD DEAL, LUCILLE	.Al Terry (Hickory)
10.	WAKE UP, IRENE	Hank Thompson (Capitol)

Folk And Western Notes From California

Western star Rex Allen is preparing for his busiest year. He is auditioning scores of popular tunes and western ballads for his forthcoming recording sessions with Decca. Having suffered a broken leg while skiing recently, he has turned the setback into a gain by stockpiling some disc music, before launching a heavy television production schedule and a summer calendar packed with rodeo and night club appearances. Allen's Minnesota and Canadian fans will have a chance to see the popular singing cowboy this summer when he makes 30 one-night stands in the period of Aug. 8th. to Sept. 10th. Also appearing on tour with Rex Allen will be his Miracle Horse, "Koko." . . . Columbia Records is rushing out deejay, review and promotional copies of Johnny Bond's, "Fire-Water," believed to be the hottest Bond release in many months. Two or three times Mr. Bond has done "Fire-Water" on the NBC "Town Hall Party" show from Compton. "Fire-Water" is the most requested number at Bill Wagnon's establishment where it is played in a bright Indian tempo with drums adding an excellent musical background. Published by Red River Songs, Burbank Calif., this song is really one to watch and hear. . . . Sheb Wooley, one of C&W industry's brightest young watch and hear. . . . Sheb Wooley, one of C&W industry's brightest young composers and an MGM records singer, has just been signed for his third movie role. Filming must be finished by late April as the famed movie bad man is now being set for an extended coast to coast tour which his agency, RPM Enterprises, reports may extend into June. The tour is in conjunction with a new Wooley release which Frank Walker, head of MKM Records, describes as his most powerful record to date. Sheb resides in San Fernando Valley. . . Lefty Frizzell now is touring through a 13 state area playing a string of 120 dates. Steve Stebbins, president of Americana corporation set the tour at a reported gross of \$72,600. Package includes Louisiana Hay-ride stars Floyd Cramer and Van Howard. They will be in Los Angeles for an appearance on Cliffie Stone's Hometown Jamboree, April 17th and 24th. . . . Ken Nelson, A&R head of Capitol Records, is back from the MOA convention and an extended series of recording dates through the East and Midwest. Shortly after returning he set up new sessions for Hank Thompson at the Los Angeles Studios. . . Delta Films reports that in excess of 100 film prints of the Technicolor Christian western, "Sunday On The Range," starring Tim Spencer and Redd Harper, will be in the hands of exhibitors coast to coast within the next few weeks. At the same time Sacred Records reported an album of eight songs from the picture, featuring the voices of the Spencer Family (Tim, Velma, Loretta and Harold) is being prepared for release. Songs are by Stuart Hamblen, Redd Harper, Cindy Walker and Tim Spencer, and the music is by The Sons of the Pioneers with Les Barnett at the organ. . . . "Hootchy Kootchy Henry" and "Hurry Back," is a new platter of Cousin Herb Henson, Bakersfield, California's star of daily radio, TV and Capitol Records. In order to keen up his heavy schedule, but he was unable to shake off the habit of sleeping, at least occasionally, which he says is a habit he developed in early babyhood. Now he leaves Ba composers and an MGM records singer, has just been signed for his third movie role. Filming must be finished by late April as the famed movie bad





April 3, 1954



"CRAZY MIXED UP SONG" (2:25) [Trinity BMI—C. Grean, J. Javits] "THAT TIRED RUN DOWN FEELING" (2:46) [Valley BMI—F. Wilson] HOMER AND JETHRO (RCA Victor 20-5708)

(RCA Victor 20-5708) Those "Crazy Mixed Up" artists come up with tantalizing per-formance on a "Crazy Mixed Up Song," which incidentally, is the title of their latest release. The boys follow through in their usual hilarious method of knocking out a tune. There is one exception, however, and that is they don't do a take-off on a tune. It's straight singing this time but the results are still great. Under portion, "That Tired Run Down Feeling" is another zestful ditty that the zany duo send out in notant fachion in potent fashion.

> "IF YOU TRIED AS HARD TO LOVE ME" (2:41) [Acuff-Rose BMI—J. D. Miller] "BACK UP BUDDY" (2:30) [Tannen BMI—Bryant] CARL SMITH (Columbia 21226)

• Carl Smith should have another stack of laurels heading his way as he dishes up a double-barreled release that can head straight to the top of the charts. The chanter is supplied with some fine material on both ends and that means there'll be much excitement in the jukes. Top portion, "If You Tried As Hard To Love Me" is a slow tempo, sentimental piece with heart-rendering lyrics. Lower deck, "Back Up Buddy," is a real cute, quick beat tune that Smith vocals in spirited fashion. That artist has a sweetie and doesn't intend to give her up. Watch both ends Watch both ends.

"LET ME BE YOUR SALTY DOG" (2:08) [Starrite BMI—Duff] "BACK TO THE COUNTRY" (2:20) [Starrite BMI—Duff] ARLIE DUFF (Starday 132)

• Arlie Duff came into national prominence with his terrific waxing of "You All Come," which is still enjoying a healthy sale. Duff's latest duo oughta make the ops happy too. Top lid, titled, "Let Me Be Your Salty Dog," is a delightful, quick beat item that moves happily along at a smart rhythmic pace. Flip, dubbed, "Back To The Country," is another fast tempo ditty with a solid set of lyrics. Duff renders top drawer vocal efforts on these two moneymakers.

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MERLE TRAVIS (Capitol 2757) B "JOLIE FILLE" (Pretty Girl) (2:01) [Bayou BMI — G. Rod-rigue] Merle Travis turns in an exciting performance on a merry, fast moving cutie. With the chorus back-ing in happy fashion Travis tells how he longs to be down in the wonderful

he longs to be down in the wonderful Bayou country. "I CAN'T AFFORD THE COF-FEE" (2:53) [Opal BMI — M. Thrasher, M. D. Monte] The artist lends distinctive vocal telent to a middle tempo rhythmic ditty with a flavorful set of lyrics.

flavorful set of lyrics. BOB WILLS (MGM 11709) FALLEN ANGEL" (2:59) [Oree BMI — Walker] With Bob Wills adding an effective bit of recitation, Jay Roberts infectiously sings a slow tempo, tear-compelling tune. A real emotional piece that could click. B "SHES THE QUARTER HORSE TYPE (Of A Gal)" (2:05) [Mesa BMI—Wills] Billy Jack Wills handles the vocal chores on this end as he waxes a catchy quick tempo novelty. Along with Bob Wills the Texas Play-boys add flavorful instrumental sup-port.

YORK BROTHERS (King 1324) "MISTER MIDNIGHT" (2:55) [Lois BMI-L. York] The pol-ished vocal styling of the York Brothers comes over in winning fash-ion on an excellent piece of material. Eloquent string support makes for a notent etching

Eloquent string support makes for a potent etching. "I GET THE BLUES IN THE SPRINGTIME" (2:57) [Lois BMI —L. York] On the under portion the boys dish up a warm and feelingful item with tender lyrics. Mighty fine whistling in the backdrop makes for an attractive deck.

RUBY WELLS (RCA Victor 20-5685)

(RCA Victor 20-5685) "WHY FALL SO SLOWLY" (2:32) [Cedarwood BMI-Gerry, Smith, Pierce, Hill] The daughter of two top country hitmakers does her parents proud as she comes through with a most appealing vocal effort on a middle tempo "answer" to Webb Pierce's "Slowly." "KISS ME" (2:28) [Tannen BMI "KISS ME" (2:28) [Tannen BMI "B. Bryant] The refreshing voice of the young thrush is a treat to the ear as she waxes a fetching quick tempo novelty with light-hearted lyrics.

lyrics.

RUDY GRAYZELL (Abbott 157)

(Abbott 157) B "OCEAN PARADISE" (2:40) [American BMI—R. Grayzell, T. Jennings] The mellow chords of Rudy Grayzell come over with a pleasing effect on a charming quick beat ditty. The artist recalls the grand time she had with the "mermaid from the coast of Florida Bay." B "IT AIN'T MY BABY" (2:30) C [Trinity BMI—J. Hicks, J. Leisy] With the chorus backing in solid fash-ion, Grayzell sends up a captivating, bouncey handclapper. Special credit for the Louisiana Hayride Band's in-strumental assist.

strumental assist.

HOWARD SERATT

HOWARD SERATT (Sun 198) I MUST BE SAVED" (2:55) [Sesac-Coats] Howard Seratt displays his versatility as he comes through with some smooth harmonica work in addition to his inspired read-ing on a middle tempo sacred tune. Moving lyrics are warmly projected by Seratt. I'TROUBLESOME WATERS'' (3:03) [Sesac-Rippetce] On the flipdeck the artist delivers another heartfelt vocal effort on a quick beat religious piece. Two sincere decks.

"It's What's in THE CASH BOX That Counts"



Typical of most any week-end in Nashville, Tennessee, Country's Music's Bright Spot and home of WSM's Grand Ole Opry, March 20th found many interesting folks in the music business in town for the show and visitation! Backstage at the 'Oury' Saturday the 20th were Bill Lowery, Lowery Music, Atlanta, Nat Tannen, Tannen Music, Jack Comer, Valley Publishers prexy, Don Law, Columbia Country and Western A&R man also in town, as were Ken Sparnon, Field Rep for BMI and Glenn Dolberg of BMI, Earl W. Winger of WDOD, Chattanooga, Tenn., William Holm, WLPO, La Salle, Illinois, John H. Cleghorn, WHBQ, Memphis, Tenn., Johnny Comas, WSJS, Winston-Salem, N. C., and Edward C. Obrist, WNHC of New Haven, Connecticut all in town for the BMI Program Clinic. Dub Dickerson in town for visit with Opry friends and guest on Ernest Tubb Record Show. Charlie Walker, Dub's manager was also along! There's a young King Records Artists that seems to be finding his own way into the fold of other fine Country Artists . . . a boy by the name of Floyd Robinson who writes some mighty fine tunes and has recorded some of his efforts for the King

the fine Country Artists . . . a boy by the name of Floyd Robinson who writes some mighty fine tunes and has recorded some of his efforts for the King Company. Floyd's latest release is "Old Flame" and "Oh What I'd Give" a couple of ballads, that with some good promotion should put the lad into a stronger position! Good friend Chet Atkins seems to be receiving quite a bit of praise for the fine for You" seems to be doing alright with this one! Bill Monroe and his Blue Grass Boys set for a week of dates in Florida territory. Johnnie and Jack, with Kitty Wells and Little Jimmy Dickens and Del Wood enroute on a farflung tour that began in the Carolinas and will conclude on the West Coast. This Opry package has done some fine road business and have a string of fine dates linked up for the next several weeks! Johnnie and Jack are currently gaining an added amount of popularity with their recent recording of "I Get So Lonely" which is expected to be their biggest number in several months! The favorite due thave had in the past some very big tunes and all reports are that this current tune "I Get So Lonely" will be their best efforts in some time. The tune is their biggest request number on road appearances, and radio and TV Shows at the present with the popularity of the tune building with the Deejays across the country, on the "Jukes" and store sales! Grant Turner who is the congenial MC who handles the DJ USA Show over WSM had as his guest March 19th Jimmy Atkins formerly of Jacksonville, Florida, and who is now working as emcee of the "Alabama Jambore" in Birmingham, Alabama. Jimmy had along with him as guest, Tex Dixon and Billy Yeager, who are also

Atkins formerly of Jacksonville, Florida, and who is now working as emcee of the "Alabama Jamboree" in Birmingham, Alabama. Jimmy had along with him as guest, Tex Dixon and Billy Yeager, who are also featured on the "Alabama Jamboree" Robert Lunn, Jr., son of Robert Lunn "The Talking Blues Boy" is now working with Bill Carlisle of Mercury Records. Robert will also record with the Carlisles regularly and the group has just completed a session. Dave Garrison, vice-president of Valley Publishers, Knox-ville, Tenn., just returned from a distributor and promotion trip covering Oklahoma, Texas and Louisiana. Garrison promoting company's wax "Angels In The Sky" and Roy Sneed's "Turn Around Boy"! Garrison commented that "Angels In The Sky" is likely to take the same route to the popularity charts as did their first release and tune . . . "Crying In The Chapel." Roy Sneed on the strength of his "Turn Around Boy" did a guest spot Saturday, March 27th over the National Barn Dance Show, WLS, Chicago. There is persistent talk around Knoxville, Tennessee, Sneed's base of operation, that WLS might be interested in his services regularly! Red Sovine (Decca) out with a new release titled "My New Love Affair" and "How Do You Think I Feel." Jimmie Snow, son of Hank Snow, has also recorded "How Do You Think I Feel." Jimmie Snow, son of Hank Snow, has also recorded in the Country field by Webb Pierce has really gone places rather "Fast"! Newest records on "Slowly" are by Guy Lombardo in the pop field and also Randy Hughes on the Bell label. Jerry Byrd popular guitar stylist in Mercury Records is quite successful with a "Guitar Course" which he is merchandising through direct mail, teaching Hawaiian Steel Guitar lessons. Cousin Minnie Pearl, Queen of the Grand Ole Opry, and who is now a major recording artist in her own right. . . her first disc on RCA Victor titled "I Wish





Cousin Minnie Pearl, Queen of the Grand Ole Opry, and who is now a major recording artist in her own right . . . her first disc on RCA Victor titled "I Wish They Would" and "Man (Uh-Huh)" had as her fea-tured guest Saturday, March 27th on the Coast-to-Coast portion of Grand Ole Opry, Helen Traubel, the Metropolitian Opera Star. Joe Lucus of Acuff-Rose Publications and Hickory Records has just returned to Nashville after a record promotion and distributor trip, covering Detroit, Cleveland, Boston, Philadelphia, Baltimore and At-lanta. Lucus was also in Chicago for the MOA Con-vention and began his trip from this point. Big 'push' record in the Country field for Lucus was Hickory's latest and fast rising recording of "Good Deal, Lucille" which has stirred up a tremendous amount of good



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25-watt output. 20 to 30,000 cycles

(Editorial)

April 3, 1954

Here

ST. LOUIS, MO .- Here's a tip to St. Louis operators who have equip-ment suitable for placement in Food Stores. The National Food Stores, Stores. The National Food Stores, Inc., announced that it is opening 11 new Food Centers. Locations are; Nineteenth and State Streets, East St. Louis; Kingshighway and Easton Ave.; Big Bend Blvd. and Olive St.; Lemay and Telegraph Roads; Good-fellow Blvd. and Terry Ave.; Mor-ganford Road and Carondelet Blvd.; Gravois Blvd. and Rock Hill Road; Hampton Ave. and Chipewa St.; Elm Road at Highway 66; and an un-named site in Clayton.

NEW YORK—During the past war, the much maligned pinball game (by the bluenoses and politicos) was used in a great many instances by the armed forces and in production plants for both recreation and scientific pur-poses. It now comes to our attention that the Internal Revenue Office in this city is using a converted pinball machine to process income tax returns. In the past, a number of checks were thrown away in the envelopes. Now, the department is "Candling" the envelopes with the aid of this pinball mechanism. (The government must like this pinball machine, because here's one instance where nothing but "winners" come up.)

CHICAGO—While most coinmen in this nation are among the most pro-gressive and optimistic people in the world, compared to other businesses, we do have a few moaners and groaners. For these few, we would like to point out the problems beset-ting their English cousins. Here's an ad which appeared in the English coin machine paper: "Wanted—I Bally Supreme; 1 Lightning; 1 Genco Zip; 6 Bally Bumpers; 2 Turf Champs." Would the moaners like to change places, and operate the above equipment? And find them hard to even buy? CHICAGO-While most coinmen in

WASHINGTON, D. C. -- It is claimed that the public bought 720, 000,000 cups of hot coffee and about 5,200,000,000 cups or bottles of cold drinks thru vendors last year. With offee prices sky high, the Tea Indus-try has made great strides in sales, and we understand they are now eye-ing the vending machine as another outlet. On a basis of home consump-tion of tea, at 3 to 1 in favor of coffee, the Tea group figures they can dis-pose of about 240,000,000 cups thru vendors. Their one main concern is "A poor quality of beverage from a so far a stable concentrate of tea, which the industry feels is of good enough quality, has not been de-veloped."

Now That It's Over: What Benefit There MOA Convention?

The Fourth Annual Convention of Music Operators of America, Inc., is over. It's just a memory.

What benefit was actually derived from this convention? What good did it do?

To some this may be a controversial subject. To others, the fact that they enjoyed the entertainment, enjoyed seeing the displays of equipment, records, etc., as well as visiting the many factories, was sufficient benefit derived from attending the MOA Convention.

To others, the deals they made while here, the machines they bought, sold and traded, was benefit enough for attending the MOA **Convention**.

To some, meeting with friends about the City of Chicago, friends whom they hadn't seen in some time, was of sufficient benefit to attend the MOA Convention.

To others, the meetings each morning of the three days of the convention, the speeches, the various discussions, was sufficient benefit for their attending the MOA Show.

And, as can be expected, there will be some who will state (and this is true today as it was in past years) that the whole thing meant absolutely nothing to them.

But the real benefit derived from attending the MOA Convention was so simple, probably because of its very apparent simplicity, it wasn't noted by many who attended.

This great benefit was simply that men came from all parts of the nation, and from sister countries, sat down together and talked things out. They found, believe it or not, that: "the other fellow isn't such a bad guy after all."

This, in the belief of this publication, was the really great benefit derived by the many who attended this past MOA Convention.

If every single man and woman who attended the MOA Convention will take this very simple lesson to heart and mind-this is bound to become a finer and greater and more beneficial industry for them-and for everyone else concerned.

In short, from the very fact that all these men, most of them complete strangers to each other, even though engaged in the very same business, could sit down together and, most suddenly, discover that the other man's ambitions and purposes were no different than their's-is the true and real benefit derived from this past MOA Convention.

In many, many areas thruout the entire nation, if this simple thing could and would take place, if all the members of the industry in these many areas would just simply get together and sit down and talk-the resultant effect would be to bring about a greater and finer industry than has ever been known before.

This little simple thing-just sitting down -and talking-together-and finding that there is, most definitely, a meeting of the minds of the men engaged in the industrywill bring about the many great purposes which are dreamed of today.

Just as, years ago, The Cash Box brought together, into its suite at the Bismarck Hotel in Chicago, local and state music operators' association leaders—and just let them talk —and get acquainted.

The result?

By these leaders meeting, and talking, and finding they could and did agree, there came into being-Music Operators of America, Inc.

Just as there can come into being a Public **Relations Bureau**, a National Tax Council, even a National Board of Trade for this industry-if-everywhere all will remember the big benefit of this past MOA Convention -just getting together and talking things out.

Halved Federal Excise (Dance) Tax: BUSINESS BOOSTER FOR JUKE BOX LOCATIONS With 20% Federal Excise (Cabaret)

Tax To Be Cut To 10% on April 1 **Many Locations Can Boom Business** Featuring Juke Box Dance Nights. Will Boost Many Present Mediocre Locations To Top Spots For Juke **Box Ops**

CHICAGO—News released from Washington this past week indicated that, along with excise cuts on many items, the 20% Federal Excise (Caba-ret) Tax would be cut to 10%, as of April 1.

This is the tax which stopped danc-ing to juke box music in many loca-tions thruout the U.S. when it went into effect in 1946.

Some of those locations were con-sidered the best in their area. Today, they are, in the majority, but mediocre spots, as far as the juke box ops are concerned.

But with the Federal Excise (Dance) Tax halved to 10%, it is be-lieved by many that these mediocre locations can be boosted back to top spots, by the owners of these places featuring "Juke Box Dance Nights". This doesn't mean, these men ad-vise, that dancing will go on all day

long, every day. What would be best would be for

What would be best would be for these locations to have certain nights set aside as "Juke Box Dance Nights". Only on these nights, and only dur-ing the hours when dancing would be allowed, would the location then have to pay the 10% Federal Excise Tax on all food and drinks ordered by the natrons

on all food and drinks ordered by the patrons. Belief is general that this would be tremendously helpful in curbing much of the juvenile deliquency now so rampant all over the nation by allow-ing teenagers to dance to juke box music that they can afford. This campaign was instituted by *The Cash Box* and won much com-mendation from all the trade. At the same time there are many tavern locations thruout the nation where dancing to juke box music was always in vogue. These spots lost much business, it is claimed, when dancing stopped. Now the feeling is that these spots will return to being top locations in their territories once dancing is again arranged by the owners on a new basis.

arranged by the owners on a new basis. Optimism runs high among many juke box ops thruout the country that the halved Federal Excise (Cabaret) Tax, now 10%, is sure to bring back much business to the field. There is also a belief that much new programming will result in many spots where dancing will be allowed by use of instrumental recordings for dancing.

dancing. "In general", as one leader here stated, "halving the 20% tax to 10%

is bound to bring more and better business to many locations. "Of course", he continued, "if this tax would have been completely elim-inated especially in the case of teen-ager locations, it would have helped much more and would have had a better effect all around."

Keeney Sets New Production Mark



PAUL HUEBSCH

PAUL HUEBSCH CHICAGO—Paul Huebsch, general sales manager of J. H. Keeney & Com-pany, Inc., this city, was forced to rush back from Miami Beach, Florida, after enjoying only one week of what was supposed to be "at least a two week vacation" to get back on the job, as demand continued to grow for the firm's new "Diamond Bowler". Chester Biezad, one of the firm's well known engineers, had his hands full, while Huebsch was away, taking orders over long distance telephones, and at the same time, trying to help out with the growing production for the new game.

out with the growing production for the new game. Huebsch states, "Our 'Diamond Bowler' has set a new first first run production mark for our firm. "We firmly believe", he continued, "now that we have already set one record that others are bound to be broken here at our factory as the de-

Mexico's Juke Box Assn **Fights Copyright Demands**

Mexican Juke Box Distribs and Ops Join Forces With Record Mfrs In **Battle Against Composers And** Authors Society. Point Out Fees **Demanded are Absolutely Excessive** With Only Two Year Contract Offered Juke Box Biz By Composers Society. **Association Leaders Plan Meet** With MOA

CHICAGO — Representatives of Mexico's juke box operators' associa-tion, Associacion Nacional de la In-dustria Musical, A.C., called at the offices of *The Cash Box* here to advise that Mexico's juke box ops, plus the juke box distributors as well as the record manufacturers in Mexico, are continuing to fight the excessive course

that Mexico's juke box ops, plus the juke box distributors as well as the record manufacturers in Mexico, are continuing to fight the excessive copy-right license fees of the Sociedad de Composores & Authores. This organization, according to the Mexican juke box operators, is simi-lar to ASCAP (American Society of Composers, Authors and Publishers) in this country. As these representatives stated, "Though we have a much more diffi-cult problem in our country, we have taken heart from the editorials and the articles which have appeared in The Cash Box. "We are, therefore, continuing to fight this organization which intends to actually put us out of business by making us pay excessive license fees for the rights to their music." These men explained that originally, the Mexican Society of Composers and Authors asked them for 30 Pesos per location per month. Now they want 18 Pesos for the "average" lo-cation per month. But, they explained, the Society wants, in addition, 70 Pesos per month for locations where beer is sold, and 150 Pesos license fee per month for a juke box located where there is a bar and restaurant. "This is only a beginning for the Society of Composers and Authors," these Mexican juke box people ad-vised. "This is only a beginning for the they explained, "is only for a period mand for our 'Diamond Bowler' con-tinues to increase everywhere in the

mand for our 'Diamond Bowler' con-tinues to increase everywhere in the country."

of two years, even at these excessive rates."

It should be remembered by U.S. juke box operators that the juke boxes in Mexico are played with the 20 Centavo coin. This coin is worth about 2¹/₂c in American coinage.

Furthermore, it must also be re-membered, that the greater majority of the juke boxes are still individually owned.

of the juke boxes are still individu-ally owned. This was due to the fact that the first distributors who set up in Mexico sold directly to locations. Today, this is rapidly disappearing, as more and more professional oper-ators take over in Mexico. But, in the meantime, as these representatives explained, it still re-mains a problem, even though loca-tion owners want operators to take over the juke boxes. These representatives believe that they should have a meeting with MOA (Music Operators Of America) for the advice which, they believe, the MOA can give them, and which they might be able to follow in their battle in Mexico City. David L. Romero is president of the Associacion Nacional de la In-dustria Musical in Mexico City (the juke box operators' association). Hector Manzano Solis is vice-presi-dent. Benjamin Cardenas del Rio is

dent. Benjamin Cardenas del Rio is

Benjamin Cardenas del Rio is secretary. Jose Riojas, Sr., is treasurer. Andrés Mencuti is the legal adviser and manager of the organizatiou. Other members to replace officers, when the officers are not present, are: Ben Rosenthal, Jose Maria Zarazua, and Jose Martinez. The address of the association is: Bolivar, 8. Room 109, Mexico City. D. F.

The Cash Box



taken up part of their production "We are trying our very best", Ed Levin explained, "to get both 'Super Frame Bowlers' and our '6 Player Home Run' machines out to the trade just as fast as we possibly can.

"We want to assure one and all who have already placed orders that they will be getting their games with-in a very short while."

lines.

"It's What's in THE CASH BOX That Counts"

theatre.

Since graduating, Charlie advises

Since graduating, Charlie advises that Bernard has been offered roles in TV, as well as several Broadway productions. However, the young-ster feels, and sensibly too, that he should go out for a season in sum-mer stock, and thereby pick up actual experience as a professional.

LATE NEWS FLASH-THE U. S. SENATE, IN A LAST **MINUTE CHANGE, VOTES** TO

MAINTAIN 20% TAX **ON CABARETS AND NIGHT CLUBS**

What seemed to be a certainty, among the many items being given tax relief in the Excise Tax Bill, was the reduction of the 20% Cabaret Tax to 10%. At the last moment the Senators voted to maintain the 20% tax. The Bill now goes to conference to adjust differences in the House and Senate version.

THIS INFORMATION ARRIVED HERE AS WE WERE ON THE PRESSES, AND IT WAS IMPOSSI-BLE TO OMIT THE FEATURE **STORY APPEARING ON PAGE 32**

The same 20% Excise Tax remains in effect, unless it is put back at the House and Senate conference. The Juke Box Industry must now make every effort to have it reduced. It still is possible! Wire your congressmen immediately!

George A. Miller Reports Feb. 27 to March 2, 1955 **Tentative Dates For 5th Annual MOA Convention**

Palmer House To Again Be Scene **Of Convention. Miller Working** Hard To Make Feb.-Mar. '55 Dates Definate So That Entire Field **Can Plan Ahead**

CHICAGO—In a long distance phone conversation with George A. Miller, president and business man-ager of Music Operators Of America, Inc., he advised that he had just ar-ranged for February 27 to March 2, 1955, as the dates for the 5th Annual Convention of the organization.

Miller reported that correspondence and long distance conversations are still continuing with the Palmer House regarding these dates.

He is trying his best, he stated, to make these dates definite, so that the

entire field will have plenty of time to plan ahead for the forthcoming '55 convention.

Many requests have reached George A. Miller from exhibitors who dis-



GEORGE A. MILLER President and General Manager, MOA

played at the 4th Annual Convention this past March, '54. Some of these men have suggested that the ballroom of the Palmer House be used so that open booths can be arranged for the exhibitors.

Others believe that an entire floor should again be taken, two floors if necessary, and that the displays re-main in individual rooms as they were in the past conventions.

Miller is, therefore, sending out a questionaire in this regard and will ask exhibitors to vote for which type displays they like best.

The Cash Box, along with the rest of the trade, is in agreement that the February 27 to March 2, 1955 dates are the finest for the industry.

They start the entire year off with greater optimism and assurance for the operators.

January would be too close to the holidays. This was realized in past years, too, when the former conven-tions of the entire industry were held.

These meets were always in Feb-ruary of the year, after the first of the year had gone by, and prior to the opening of the very important Spring and Summer seasons.

Williamsport, Pa. Operators Lose-**City Council Passes Ordinance**

Goes Into Effect April 19. All Amusement And Music Ops In Lycoming County, Pa. Must Pay 10% of Gross Intake and Use Only City-Sealed Cash Boxes Which **Can Only Be Opened In Presence of City Treasurer Or** His Representative.—Will Now Test Legality In Court

CHICAGO—Word arrived here this past week that the music and amuse-ment operators in Williamsport, Pa. had lost their plea to the City Council and the Mayor. The Ordinance, re-ported here last week, was passed.

This means, according to Harry J. Miele of Williamsport, who was named by all the operators to handle any help which could be given to the men, that all amusement and juke box ops of Lycoming County, Pa. would have to face the fact that this ordinance goes into effect as of April 19, 1954. The ordinance requires that 10%

goes into effect as of April 19, 1954. The ordinance requires that 10% of the gross intake from all amuse-ments and juke boxes be paid to the City Treasurer. At the same time, the ordinance reads that all cash boxes in all amuse-ment games and phonographs in Ly-coming County, Pa. must be sealed in advance by the City Treasurer's office. These cash boxes cannot be opened by the operator without the City

Treasurer or one of his representa-tives being present.

According to Harry J. Miele, and other operators in this area, they will continue a legal fight to determine the constitutionality of this ordinance.

constitutionality of this ordinance. It will take many thousands of dol-lars, these men believe, to first sue in their county court, where, if they lose, then take it up to the Supreme Court of the Commonwealth of Pennsyl-vania. As all operators in Pennsylvania can gather, should this case be lost in the State's Supreme Court, it will open the way for any other com-munity and/or county in the Common-wealth to place the same ordinance in effect. effect. Harry

Harry J. Miele is therefore con-tinuing his appeal to the operators of Pennsylvania, as well as to all opera-tors everywhere, to obtain help which is sorely needed to defeat this ordinance.

L.A. Ops Of Calif. Music **Guild Set Meeting** For April 6

LOS ANGELES, CALIF.—George A. Miller, president of the California Music Guild, will be guest speaker at the next meeting of the Los Angeles division of the Guild to be held on April 6.

April 6. Announcement of the date of the meeting was made by Ben Chemers, business manager of the L.A. division. Chemers extended an invitation to every operator in the area to attend this meeting whether or not he is a member

member. The meeting whether of not he had Roger Young Auditorium, 936 W. Washington Blvd., this city, at 7:30 p.m. Free refreshments will be served.



According to Bill, first "United Service School" will be in Memphis. Then both Johnny Casola and Ken Sheldon of the firm will continue on



AL THOLKE

"It's What's in THE CASH BOX That Counts"

Said DeSelm, "There is no longer any doubt but that 1954 will prove to be a banner year for the entire in-dustry. The men are working harder



Bear Appoints 2 New Mid- Bally Mfg. Co. Announces Western Wurlitzer Distribs New In-Line "Surf Club"

NORTH TONAWANDA, N. Y.— United Distributors, Inc., a long es-tablished Wichita, Kansas concern, has been named distributor for Wur-litzer phonographs and remote equip-ment in the territory served by that city. Their representation of Wurlit-zer will begin at once, according to Robert H. (Bob) Bear, Wurlitzer sales manager, who made the an-nouncement nouncement.

The two men behind this new Wurlitzer outlet are well-known throughout the coin machine industry. Mark Y. Blum, president of the organization, has been in the coin machine business since 1929. He moved from Valdosta, Georgia, to Wichita in 1940 and has been active in Kansas since that time. Blum is married and has three children, two girls and one boy. He is known to friends in the coin machine business as "Pete".

Melvin Hammer, who serves as secretary-treasurer of United Distributors, Inc., began operating coin machines in the Wichita vicinity in 1939. As distributor for several types of coin operated equipment, including automatic phonographs, he has in recent years spent most of his time on the road contacting operators and making sales. Mel and his wife are the proud parents of three children, two boys and one girl.

United Distributors, Inc., Wichita office, will remain where presently located at 513 East Central Street. The telephone number is Hobart 4-6111. Invitations have gone out to operators around Wichita asking them to attend a special showing of the new Wurlitzer line on Sunday, April 4. United Distributors has arranged for the use of the Trig Ballroom at 9801 East Kellog Street and all those attending will be entertained by Hal McIntyre and his orchestra. Refreshments will be served from 2 through 7 p.m.

through 7 p.m. Concurrent with the announcement of United Distributors, Bob Bear made known the formation of a new or-ganization designated Mid-West Dis-tributors, which has keen named to represent Wurlitzer in Kansas City, Missouri. Mid-West is a partnership consisting of "Pete" Blum, Mel Ham-mer and John Balk. The territory will include Kansas City, seventeen couninclude Kansas City, seventeen coun-ties in Eastern Kansas, and thirty-five counties in Missouri, formerly covered by Central Music Distributing Co., for the Central Music, will be man-ager of the new distributorship.

Balk is a phonograph business vet-eran of many years. He served as sales manager for the International Phonograph Company of New Orleans, as manager of the F.A.B. Distributing Company's Alabama office, and as manager of the Brandt Distributing Company, Iowa office. All the concerns handled Wurlitzer products.

On Monday, April 5, Mid-West Distributors will show the new Wurlitzers to operators from the Kansas City district during the hours of 10:00 a.m. to 10:00 p.m. of that day. The showing will take place at 709 Linwood Blvd., Kansas City. John Balk and his partners all extend cordial invitations to operators to join them in unveiling what they claim are "the greatest phonographs of all time".

All of the men connected with these new Wurlitzer distributorships have had years of experience in their chosen field. Each office will be completely stocked with a full line of Wurlitzer phonographs and remote equipment and both will maintain excellent service facilities.

All music operators are invited to avail themselves of the many services which the United and Mid-West distributing organizations have to offer.



JACK NELSON

CHICAGO — Jack Nelson, general saleh manager of Bally Manufactur-ing Company, announced the intro-duction of a new in-line game, "Surf-Club."

duction of a new in-line game, "Surr-Club." Nelson described the new game as standard pinball size with scoring based on the popular in-line basis. The colorful backglass features one large card containing 25 numbers, and 2 "Super-Cards" together with a new "Selectable Super-Line". The new "Super-Line" feature permits the player to deposit extra coins to gain many advantages and increased in-line scores, such as gaining 4-in-line score for 2-in-line score, etc. When lit, both "Super-Cards" also provide extra advantages for the player. "Super-Cards" are lit by Roll-overs or Advancing Lights. New "Double Hold" feature permits the player to hold odd numbers or even numbers not held. When "Double Hold" remains lit, the player may "hold and draw" twice during one game. Corner Scores, Advancing Scores,

Corner Scores, Advancing Scores, Extra Balls and other established inline features are also included in 'Surf-Club.'

All of Bally distributors have this new "Surf-Club" on display.

H. T. (Heine) Roberts **Shows Music Service** Tape Units In N. Y.



H. T. (Heine) ROBERTS

NEW YORK-H. T. (Heine) Roberts, of Music Service, Chicago, was host to operators and distributors at the Barclay Hotel, this city, on March 22, 23, and 24, at the showing of the company's new line of tape players.

Roberts and others of the Music Service staff carefully, and in great detail, explained the machines and how they would fit into the coinman's plans.

The tape equipment is priced and designed for placing in restaurants, industrial plants, offices, banks, hotels and innumerable other locations. A number of tapes have already been prepared with a running time of eight hours each.

A press conference was held on Monday, March 22, for the benefit of news and trade papers.

Williams Mfg. Co. Introduces New "Dealer" Novelty Game United Plant Going Full Blast



SAM STERN

CHICAGO-Sam Stern, general manager of Williams Manufacturing Company, this city, announced the new "Dealer" novelty game is being

"well received by operators of 5-ball games". Continued Stern, "The new 'Dealer' game is on display at all Williams distributors and it will jus-tify the time it takes for operators to investigate its player appeal." The "Dealer" incorporates thumper bumpers, lit-up cards that step across the playfield and a smart new "hold and draw for 21" feature. Replays are scored by making 21 with 2, 3 or more balls in the playfield "card" hole. Each ball in the card hole, after mak-ing 21, scores one replay. Any ball in the card hole score the number of points represented by the card that's lighted on the playfield. With 1st, 2nd, 3rd and 4th ball in card hole to quicken the pace for high scoring. The "Hold and Deal" feature comes into play and Deal" feature comes into play when a ball goes over the "out" lane at bottom to light a green light whereupon player may press button at front of game to hold the lighted card and try for a total of "21". Four scoring bumpers increase their values to 100,000 each. Rollover lanes and rebounds speed up ball animation.

On Four Games

CHICAGO - William (Bill) De-Selm, general sales manager of United Manufacturing Company, this city, advised this past week:

"We're going full blast on four new games and we are trying our very best to meet all the orders we have on hand at this time as well as those that are arriving each day."

The four new products of the firm are "Havana", "Team Shuffle Alley", "DeLuxe Team Shuffle Alley" and "League Shuffle Alley".

According to DeSelm, "Our shuffle games are arranged for 10c play and optional 3 for 25c play where required.

"Those operators who want to feature 1 play 10c and 3 plays 25c should make certain that they so specify prior

3 Car

to placement of their order with any of our distributors.

of our distributors. "We are trying our very best", he continued, "to meet all orders and we assure every single operator that our plant will work overtime and double shift, if necessary, so that every op-erator gets our equipment just as speedly as is humanly possible. "We always have, in the past, made it our policy never to keep operators

it our policy never to keep operators waiting for any of our new games", he said, "and we don't intend to make them wait now.

"But", he concluded, "with the crush of orders which we have received, and those which are arriving every day, we ask each and everyone to please give us a little time to fill these orders as they are already backlogging even our huge production facilities."



Chicago Bowling League News

CHICAGO-Decca-Coral won three games last nite (3/22) while Oomens won only 2, thus putting the Decca-Coral team ahead by 21/2 games once again.

ABC won 3 from Melody by default. Only two team members were present from the Melody team.

Bob Gnarro was high for ABC with 431. ABC's Edith Davis bowled 419. High for Melody was Johnny Strobl with 518.

Mercury took 2 from Paschke. High for Mercury: Irv Cairo with 493. Paschke's high scorer was Tony Galgano, 519, with Ray Gallett right behind with a 507.

Coven took 2 from Atlas. High for Coven was Paul Brown, 428. High for Atlas, Mike Blumberg, 447. "Marvelous" Morry Minkus was back after being sick for 2 weeks.

Gillette took 3 from B&B Novelty. Bob Hall and Don Baxter tied with 489, high for Gillette. Warren (Fireball Bunk) Paradee was high for B&B with 494.

Decca-Coral, red hot, took 3 from Western Automatic. Frank Tutomase was high for D-C with 526, with Les Sochacki right behind with 518. Western's high man was Jerry Mankins with 443.

Oomens took 2 from Star Music. Carl Latino was high for Oomens with 583, which was high for men. Hank Sochacki was high with 488 for Star. Myrtle Sochacki, was high for women with 425.

Mike Munves Mfg. "Grandma's Prediction"

NEW YORK-Joe Munves, Mike Munves Corporation, this city, advises that the new arcade machine "Grandma's Prediction", which it is manu-facturing, is now on the production line, and shipments will be going forth to fill orders now on hand.

The machine, one of the most popular ever at arcades throut the country, is now being manufactured by the Munves Corporation with a "modern" type grandmother. The figure, encased in a beautiful, sturdily constructed cabinet, has moving eyes and chest, as well as the finger that selects the fortune card. A colorful blouse covers the figure, and costume jewelry adorns the blouse, arm and fingers.

"Production at this time is only enough to take care of our present orders" stated Joe, "but in two to three weeks, with stepped up production, we will be able to supply our 'Grandma's Prediction' to other arcade owners thruout the nation."

NEW AND USED HITS PRICES YOU'LL BALLY-ROCK-OLA-KEENEY-CHICAGO COIN WRITE FOR PRICE LIST TODAY !! Exclusive Distributor For Bally Manufacturing Co. CALDERON DISTRIBUTING, INC. 450 MASSACHUSETTS AVE., INDIANAPOLIS, INDIANA (All Phones: LINCOLN 8468)

Gottlieb Steps Up Production

CHICAGO—"Instead of any slow-down, after the first few weeks of production", one of the leading execs at D. Gottlieb & Company stated this past week, "we are actually stepping up production to meet the demand for our 'Mystic Marvel' game which has caught on everywhere it has ap-peared." "In fact", these executives stated this past week, "reports from all over the country indicate that the players are thrilled with 'Mystic Marvel'.

"The game gives them the oppor-tunity to really prove their skill", they continued, "and it is a challenge to any real pinball player to play for the double awards on 'Mystic Marvel'. "Never before", they report, "have we been so thrilled to hear so many, many fine compliments from our dis-tributors all over the country. "There is no doubt", they said, "we shall just have to continue to step up our production to fill the orders that are arriving each day."

that are arriving each day.'

Bally Honored

CHICAGO-Because of important production for the U.S. Navy in Bally plants, Lion Manufacturing Corporation, this city, parent corporation of Bally Manufacturing Company, was recently elected to membership in the American Ordnance Association, offi-

cially described as "a national society of American citizens dedicated to scientific and industrial preparedness for the common defense of the United States as one of our nation's strongest guarantees of national security and neace."

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April 3, 1954



FINEST RECONDITIONED **PHONOS IN THE NATION!**

Ready For Location! AMI A AMI C AMI D-40 AMI D-80 SEEBURG M 100A ROCK-OLA FIREBALL 45 rpm WURLITZER 1500 Write For Low Prices!

NOW DELIVERING! KEENEY "MAINLINER" KEENEY "BONUS" Complete Line of Permo Point Needle

RU ()SALES COMPANY Factory Representatives for: AMI, Inc., Bally Manufacturing Co., J. H. Keeney & Co., Permo, Inc. 593 10th Ave., New York 18, N. Y., LO 4-1880 221 Frelinghuysen Ave., Newark 8, N. J., BF 3-8777



Texas Kiddie Rides Names Two Distribs



"It's What's in THE CASH BOX That Counts"

CHICAGO-Cliff Horton of the Texas Kiddie Rides Company, Fort Worth, Texas, while visiting here this past week, reported that the firm had just appointed two more distribu-tors for its "Kiddie Karousel" ride.

The firms are Universal Distribut-ing Company, of St. Louis, Mo., and W. D. Atkins Distributing Company of Oklahoma City, Okla. Horton, along with one of the sales-men of the firm, Al Bradford, stated that they were traveling about the midwest, after a visit to the eastern part of the country, to appoint other distributors. distributors The "Kiddie Karousel" was shown

to the trade at the Music Operators Of America convention at the Palmer House, March 8, 9 and 10.

"We certainly did marvelous busi-ness at the MOA convention," Horton said, "and the many contacts which we made there are now being visited at the home offices of these people.

"As we travel about the country," he continued, "visiting with these various firms, we are naming dis-tributors who will handle our 'Kiddie Karousel' in their territories.

"Operators who wish to see the 'Kiddie Karousel'," he said, "and don't yet have a distributor in their ter-ritory, should contact us directly in

N. J. Music Ops Honor Tavern Ass'n Pres.

PASSAIC, N. J.—Members of the Music Guild of New Jersey attended the Annual Beefsteak Dinner of the Passaic Tavern Owners Association on March 16 at the President Palace, this city, and presented a handsome leather traveling bag to the president, Garry Pal, and a leather overnight case for Mrs. Pal. These gifts were presented as a

These gifts were presented as a token of the appreciation of the Guild for the understanding and co-opera-tion of the Tavern Association with music operators in the Passaic area.

Members of the Guild present at the dinner were Herbert Brauch, Mannie Ehrenfeld, John Minero and Dick Steinberg.

It is understood the Guild intends to continue this practice with other tavern associations, both on a local and state level.

Fort Worth, Texas, and we'll arrange for a showing."

The firm believe that the success of its twin 'Kiddie Karousel' ride is due to the fact that:

"It is built for operators by oper-ators," Horton reports, "and there-fore," he continued, "it is the kind of kiddie ride which assures the operators that it can be placed many miles from their base and will work with an absolute minimum of service of any kind."

Pictured above (1 to r): James E. Oakes, sales manager of Universal Distributing Company; H. Carl Van-dervoort, Jr., Texas Kiddie Rides Company, Ft. Worth, Texas; and Barney Frericks, president of Universal Distributing Company.

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Evans Shipping New "Holiday Phonos"



LES RIECK

CHICAGO - Les Rieck, general sales manager, phonograph division of H. C. Evans & Company, this city, reported this past week that the firm has started shipping samples of its new "Holiday," 100 selection, 45rpm phonograph.

Rieck stated, "We are trying our best to step up production each and every day to meet the demand from all of our distributors for our new 'Holiday' automatic phonograph.

"The demand grew greater each day

at the MOA convention where we showed the 'Holiday' for the first time," Rieck continued, "and we are now working hard to get the phono-graphs out to our distributors in ever larger quantities."

Irv Kaye Announces Hand Dryer Now In **Full Production**

NEW YORK-Irving Kaye, head of Activeaire Devices, Inc., Long Island City, N. Y., manufacturers of a hand dryer, in conjunction with Bar-ney (Shugy) Sugerman, Runyon Sales Company, this city, national distributors for the dryer, announced jointly that the machine is now in full production.

Kaye, who has been testing the dryer for the past months on location, advises that he has solved all matters, and the machine on the line is not only one that meets all requirements, but is priced right for the trade.

Sugerman states that a number of distributors have been appointed thruout the country, and others are now in the process of being appointed.



J. A. (ART) WEINAND

CHICAGO—J. A. (Art) Weinand, sales manager of Exhibit Supply, is back on the road meeting with coin-men all over the country. He is reported to be on his way to Canada where he intends to make new arrangements for distribution of Exhibit products. He stated, before he left for this extended tour, "We have been called to meet with leading distributors all over the nation. "I'm trying my level best," he said, "to meet with them just as fast as I possibly can.

said, "to meet with them just as fast as I possibly can. "Yes," he admitted, "the new Ex-hibit products are bound to capture plenty of attention." "There is now no longer any doubt," he continued, "that the plans we have for the future are already meeting with complete acceptance and ap-proval everywhere."



FOREIGN

Bally Offers Ad Copy For Ops Public Relations Program

CHICAGO—In the February 6, 1954 issue of The Cash Box, Herb Jones, vice president of Bally Manufacturing Company, this city, presented a program for public relations. local press, or which they can pass along to citizens in their communities. Bally is furnishing printing plates or mats free to operators or associations of operators.

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Jones has prepared a most wonderful ad for the use of operators in their

Reproduced below is the ad:



You play pinball-games in the cozy little neighborhood spots where neighbors meet for a friendly glass and a bit of neighborhood news.

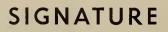
FOR GOOD NEIGHBORS

My business is to pick out amusement-games I think you'll enjoy. I invest in coin-operated games, place them where they're handy for you, hire skilled electricians to keep them in good working order. I pay rent for the space by giving the owner of the establishment a share of the coins you deposit in my games.

I don't know why or when the custom started that you deposit coins in amusement-games—like you do when you use a public telephone instead fo buying tickets from the management—like you do when you go to the movies. But that's the way it is, and I guess you figure you get your money's worth in fun, because I am making a living.

Sure, I make money. But, like the fellow said, "Is that bad?" I support my family. Spend my money in this community. Pay taxes. Give to charity. Help every worthwhile cause I can. And—with your help —I help give jobs to the thousand of men and women in the factories that make coin-operated games and the glass, wood, copper, steel and so forth that go into those games.

I like by business, so I hope you keep on liking the service I give. I like the living I earn. I like the people I meet. And even if it does sound sentimental . . . I like to bring good fun to good neighbors.





It still isn't too late for all operators throughout Southern California to drop in and see the new Rock-Ola "Comet" 120 selection phono at Cane Distributing Company. Al and Bruce Cane extend an invitation to attend their open house party on Friday, Saturday and Sunday, April 2nd, 3rd and 4th. "We look forward to meeting all the operators in this area," stated Al Cane. "and we can assure them the best in cooperation and service." Free Buffet-Refreshments will be served and many recording artists will be on hand to chat with the operators.

Mr. and Mrs. Lou Dunis of Dunis Distributing Company, Portland, Oregon, paid a visit along coinrow recently. They spent a week-end vacationing in Palm Springs with Mr. and Mrs. Wm. Happel and Mr. and Mrs. Al Silberman of Badger Sales Company. Dunis reports that Vancouver, Washington, recently voted in Bingo Games which has opened up a new market. He states that Alaska has also been a good market for games and phonos. . . . Jack Simon, prexy of Simon Distributing Co., has been moving out plenty of used equipment lately. He has been screamin' for used games and has had to put on extra help to get everything in shape. . . . The new Lehigh "Ad-A-Unit" cigarette vendors are being shown at Nickabob Sales Company. These new units can be attached to present machines giving them increased capacity of from two to four extra columns for regular or king size cigarettes. . . . Charley Robinson, prexy of C. A. Robinson Co., announced that they will soon have on display United's new "Mexico" Bingo Game... National Wurlitzer days will be held at Paul A. Laymon Company Sunday and Monday, April 4th and 5th. Ops will see the unveiling of the new Wurlitzer phonos which informed sources says will be sensational. Many operators who attended the MOA Convention in Chicago wondered why they didn't see Paul or Lucille Laymon at the Palmer House. They both had a pretty rough time of it and spent most of the three days seeing doctors or sitting in dentist chairs. Lucille had an abcessed tooth that was so miserable that it kept both her and Paul from participating in the activities at the show.... Seems that we just get through with one convention and up pops another one. Aubrey Stemler, Western representative for Eastern Electric, left for the NATD Show which was held in Chicago March 28, 29 and 30. . . . The operation of cigarette vendors has long been considered a field all in its own but yet it is surprising to note the number of Southern California operators who are now adding ciggie machines to their routes of music and games. Robert Bard, prexy of Bard Distributing Company, has been expanding his operations to include cigarette machines with very good success. Now Lee Walker has also added cigarettes to his route. Other ops such as Pete Pellegrino, Walt Hemple, Homer Razor, Earl Cale and Ed Kendall have also expanded their routes to include cigarette machines. . . . Sam Ricklin, prexy of California Music Company, has been busy interviewing new applicants to take Jack Lewis' place. Jack has now taken up his new post in the artist and repertoire department of RCA Victor, New York City. Sam played host to Jeff Chandler, Universal-International singing star and new Decca recording artist, this past week. He reports that Jeff's first waxing of "More Than Anyone" b/w "I Should Care" is selling very well at his record emporium. . Mort Leeman is back hard at work after a quick business trip to the East Coast. He has been getting ready for the spring and summer season by pulling kiddie rides off locations, re-conditioning them and getting them back on the route again. . . . Lyn Brown is now displaying Exhibit's new "Twin Rabbit" Kiddie Ride. . . . Atsie Stein now manages a softball team out in the San Fernando Valley. Two of his ace players are Mort Leeman and Jerry Fink. Now all we need to make it a real team is to get Lyn Brown, Al Cohn, Al Hanlin and Phil Robinson. (It's good for the waistline too, Phil!)-Come on boys, let's play ball! !

The happiest faces these days at Minthorne Music Company are those of Hank Tronick and George Mahlum. Jean and Dolores gave Hank a new Cadillac sedan and George a new Mercury station wagon. The Minthornes, themselves, are planning a business trip to Phoenix, Arizona, where they will talk with John Reese, resident manager. . . . Bill Simmons, prexy of Alpha Distributing Co., has had a lot of success with the new Maestro 48-Play conversion kits. The "Magic Brain" of this new adaptor changes 20- to 24-play bar box equipment to 48 selections. . . . Jack Neel drove down from Riverside this past week in his new car. Everyone kidded him about not wearing his customary straw hat. Jack came back with a quick explanation though. It was raining and rain and straw just don't go together. . . Phil Robinson, Western Representative for Chicago Coin, and Ed Wilkes of Paul A. Laymon Company took Lou Dunis out for his favorite luncheon dish of corned beef and cabbage. . . . V. Van Nattan, sales manager for Auto-Photo Company, is reported to now be in New York on business. He will continue his trip through the Eastern States before returning to Southern California. . . Bill Bolton drove in from Oceanside recently to take care of business. . . S. L. Griffin was seen along coinrow again taking care of business. He has become one of our most regular out-of-town visitors. . . Al Cicero came to town recently from Santa Maria along with Al Anderson from Shafter. . . Other visitors included Jack Spencer. Big Bear; Vern Ephrom, Bakersfield; Dale Freeman, El Centro; Lee Bowman, San Diego and Bob Colyer, Long Beach. . . . More and more operators are becoming interested in the new Los Angeles Division of the California Music Guild. New applications for membership are coming in daily. Ben Chemers. Business Manager for the Association, has been visiting operators and distributors along West Pico getting acquainted with them.

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Distribs Prepared For Wurlitzer Day Showings

NORTH TONAWANDA, N. Y.— Wurlitzer distributors across the coun-try are shining the floors and polish-ing the windows in readiness for the showing of the new Wurlitzer phono-graph line on Sunday, April 4, and Monday, April 5. For the past two weeks operators have received a bar-rage of mail reminding them of the presentation of what Wurlitzer claims will be "the greatest phonographs of will be "the greatest phonographs of all time."

all time." Starting with the blank blotter card which revealed its message when dipped in water, the mailing campaign followed up with a very handsome, black covered formal invitation giving the name of the distributor and the address at which the showing in each specific territory would be held. Two additional mailings were facsimiles of calendar desk pad sheets on which the dates April 4 and 5 were featured prominently at the top, and hand-let-tered notation indicated that the op-erator had a date with the distributor erator had a date with the distributor at the address listed below.

As a final follow-up of the teaser campaign, Wurlitzer sent out from the factory a unique folder which con-tained a 5-inch record impressed in cellophane on a heavy cardboard stock. After a short fanfare, the voices of three announcers extolled features of the new Model 1700 multi-selection phonograph and gave a graphic de-scription of Wurlitzer's restyled 1600-A and 1650-A 48-selection mod-els. The folder again listed the dates of National Wurlitzer Days. Reports from various distributors As a final follow-up of the teaser

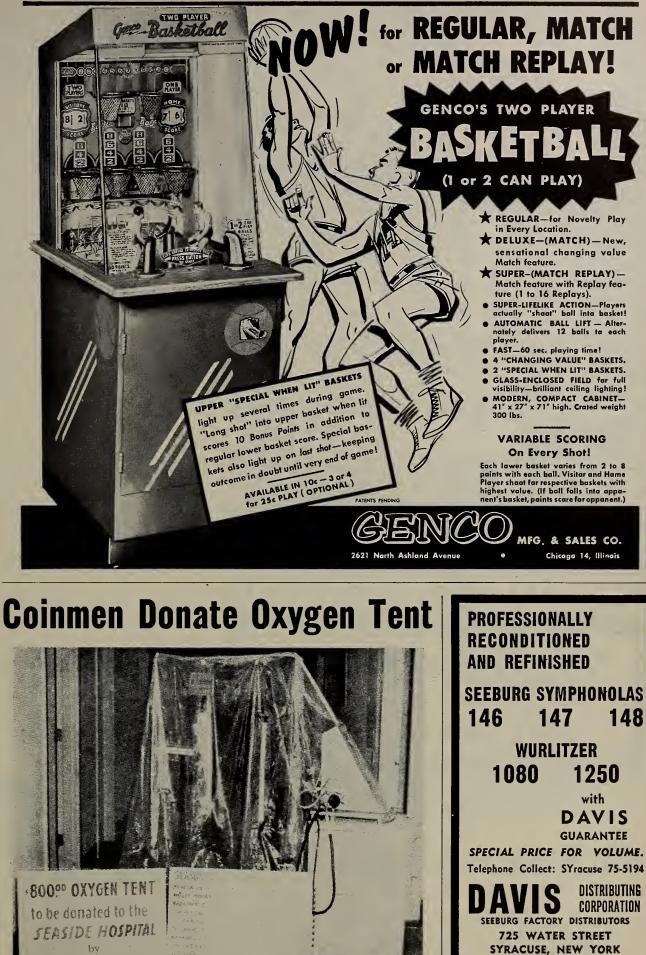
Reports from various distributors indicated that without exception they would hold open house for the operators, their wives and families. In most instances showings are planned for the distributor's place of business. In a few cities, specifically Albany, New York, and Indianapolis, Indiana, the new models will be exhibited in hotel rooms decorated to display the new merchandise to fullest advantage.

"Interest in the new Wurlitzer line has been running high throughout the industry," stated Bob Bear, sales manager, "and reports of months of field test on the new models indicate that the mechanism will ably meet the rigid requirements of music oper-ators."

The Cash Box, issue dated April 10, will carry the complete story and photographs of the new Wurlitzers and will incorporate a four-color brochure giving full details and specifications.

Ray Named Sales Mgr. By Rock-Ola

CHICAGO—King P. Ray has been appointed sales manager of the Pho-nograph Division of the Rock-Ola Manufacturing Corporation, according to an announcement made by David C. Rockola, president of the company. Ray formerly held the position of assistant vice-president in charge of sales of Daystrom Furniture Division of Daystrom, Inc. and, more recently, was central sales manager of the Raytheon Mfg. Co. Ray will assume his new duties March 29, 1954, and will make his headquarters at the Executive Offices of the Chicago plant of the Rock-Ola Manufacturing Corporation.



10 Seanches Conta Marchane Industry

SEASIDE, OREGON-The coin machine men of Seaside presented an oxygen-tent to the Seaside Hospital, this city. The operators raised \$800 to purchase the much needed equipment and as a result received much favorable comment in the newspapers of the region. A fine example of community goodwill building by operators.

Chi Coin Extends General Vend. Territory

BALTIMORE, MD. — Irv Blumen-feld, Harry Hoffman and George Gold-man, the "three Generals" of The General Vending Sales Corporation, this city, announced that its distributing territory for Chicago Coin Machine Company has been extended to cover the state of Virginia as exclu-

sive distributors. The firm continues to cover Delaware, Maryland and D.C. These men also announced that their firm has been appointed exclusive dis-tributors for Exhibit Supply.

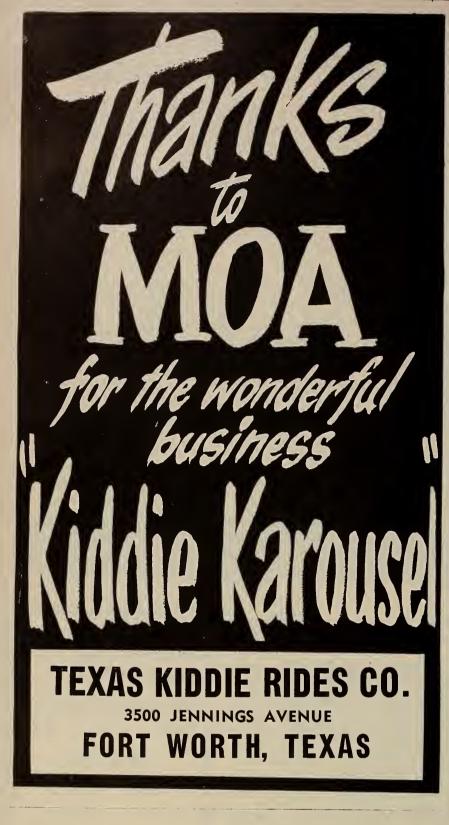
In addition to the above, General also distributes the products of AMI, Gottlieb, Genco and Williams.

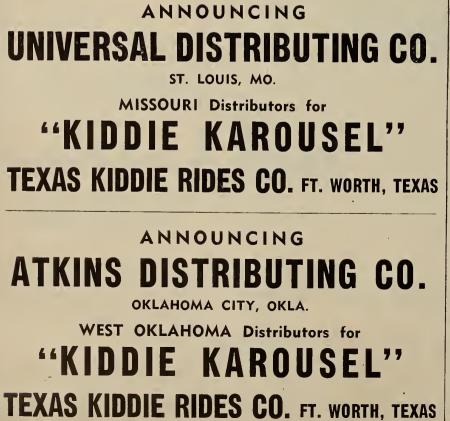
Flowers Heads Silver King **Bulk Machine Division**

(Phone: 75-5194)

AURORA, ILL.—Silver-King Corp., this city, has announced the appoint-ment of John Flowers as head of the Bulk Machine Division. In his new capacity, Flowers will direct all domestic and export sales including all specialty sales setups.

Airmail Subscription The Cash Box \$30







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Local wholesalers are caught in a switch between the local waterfront union squabble. Whatever export orders were to be shipped are now being withheld until the jurisdictional longshoremen strike is settled. As one wholesaler put it, "It could have been worse. Export orders fell down to practically nothing a few months prior to this trouble, and we weren't caught with machines on the dock. We could have had thousands of dollars of machines laying around, with no chance of getting our money out for the length of the strike." Domestic sales have increased and overall sales on reconditioned equipment is making up any drop in export biz.

Considerable interest here on Heinie Robert's tape music machine, shown to local coinmen at the Barclay Hotel on Monday, Tuesday, Wednesday and Thursday, March 22, 23, 24 and 25. Heinie played host to quite a number of ops and distributors. . . With Harold Rosenberg of United Games, Peekskill, N. Y., back from Florida, and on the job, partner Si Silverstein and his missus takes off for a week in the sunshine. . . Ike Berman lost his mother on Saturday, March 20. . . Dave Stern and Bob Slifer, Seacoast Distributors, report sales of Rock-Ola's "Comet" phono keeps going at a good pace. Dick Cole of Cole Products expected to visit Seacoast next week. The firm is distributor for the drink vendor. . . We hear that Ben Chicofsky's mother died this week. Ben is a music op and member of the board of the music assn. . . . Joe Connor, Lou Hirsch, "Senator" Al Bodkin and Mac Pollay seen in a huddle on coinrow. . . . Nat Cohn, Riteway Mfg. Co. advises that his "3-D Theatre" is now on a new production run, and the machine will have several new innovations. . . . Harry and Hymie Koeppel, Koeppel Distributing Co., report export biz dead, but local orders piling in. . . . Milty Green in Miami, but will rush back when the addition to his family is imminent.

will rush back when the addition to his family is imminent.



The Florida delegation returned from the MOA convention with the firm from the business point of view as well as the banquet and entertainment. . . . Dave Pearl (Harry Pearl's brother) purchased a pingame and shuffle alley route from the S. & A. Vending Co. and so now we have another northerner in the coin machine biz joining our fraternity. . . . Joe Mangone has completely recovered from his recent attack of gallstones suffered when he was in Georgia for Gottlieb's new pingame "Mystic Marvel." . . . Bush Distributing Company has sent out invites to all ops to attend the unveiling of the new Wurlitzer phonograph. Promises to be some shindig. Ted Bush claims it is one of the most outstanding phonos ever built by Wurlitzer. . . . Sam Taran claims he daims he has enough new and used coin machine equipment to supply a buyer from a juke box to a complete arcade, and make immediate delivery. . . . Rumor has it Bert Lane will soon announce a new coin operated device that will to a juke box to a complete arcade, and make immediately sent for his wife and two daughters to join him. . . . Cy Wolfe, Seeburg distributor, holding service school for mechanics at the El Comodoro Hotel for 10 days. Lunch is served each day to those present. . . . Miltie Green in town on a business-vacation trip. Milt trying to build a store of stamina to offset the expected arrival of his baby and the resulting loss of sleep. . . . Lots of activity going on at Supreme headquarters. The gang is getting the place recently had nothing but praise for it. Willie expects to make a formal announcement to the trade soon. . . The summer season is fast approaching. This year most of the coin machine industry will be found at the Robert Richter Hotel and Cabana Club. Some of the New Yorkers who will be there are Mr. & Mrs. Levey; Mr. & Mrs. Dave Friedman; Mr. & Mrs. Murray Bane; Mr. & Mrs. Willie Blatt. New Yorkers who want to gain gin runny experience should register at the Robert Richter Hotel. SH BOX That Counts'



Most outstanding news of the week. At least as far as music ops are concerned. Came from Washington. That the 20% Federal Excise (Cabaret) Tax would be cut to 10% April 1. This means that many mediocre spots can become top spots once again. Now that the locations can feature: "Juke Box Dance Nights". Also means that it will act as a tremendous curb on the wave of juvenile delinquency running rampant thruout the nation. If teenager spots can set up regular dance nites. Remember, locations must pay 10% on all food and drinks, where there's dancing to juke box music. But definitely can be afforded by such locations. And will boom business all around. . . . Dave Gottlieb returned to his offices. And the first words from Judd Weinberg? That the firm would "step up production on 'Mystic Marvel'". The game's clicked very big, Judd reports. . . . Apologies to Sol Gottlieb. Whose name was dropped out from stick of type last week. When we mentioned that Gottlieb brothers would be present at dedication of Gottlieb Community Hall at West Suburban Temple in Oak Park. Brothers are: Dave, Sol, Morrie and Nate Gottlieb. Community Hall was dedicated in name of their beloved parents, Samuel and Bertha Gottlieb.

Jack Nelson had expected to be on another trip. But, with business as hectic as it is over at Bally, Jack just can't get away. New "Surf-Club" keeping the phones ringing all day long. . . Bill Kane of American Hand Dryer in town at the Conrad Hilton. Gave quite a party one evening. . . Andy Renn back from 3 weeks in Puerto Rico. Looking the very picture of health. But Tom and Angy Callaghan still there. Will return about first week in April. Tom's office all cleaned and painted. And the pics of famous people very prominent on the walls. . . Lou Boasberg should get a very special long distance phone rate on his calls to Chi. Seems like Lou's on just about every hour of the day. Asking for more equip't. . . . Harold Lieberman leaving for a two months European vacation. One of Harold's big dreams for a long time now. . . . C. C. Bishop of Raleigh, N.C. in town. Talking things over at the Bally factory. Bishop one of the late Joe Calcutt's best men, as old timers will recall.

A. D. Palmer of Wurlitzer sent us a recording on cardboard. It sure does tell an interesting story. About the forthcoming "National Wurlitzer Days", April 4 and 5... Don Moloney a busy, busy man over at Donan Distribs. With Mac Brier and Tom Cath helping get those "Surf-Clubs" out as speedily as possible... Sure happy to hear that Lucy DeSelm came out of that very serious operation beautifully and is on the way to recovery. She's at the Edgewater Hospital here in Chi. Bill DeSelm dashing out there between phone calls for more of the new United games. ... Ray Moloney on his way down to Florida. Will bump smack into a crowd of Chi coinmen down there already. ... Hear that Bill Marmer's place well under construction. ... Al Tholke conducting United Service School in L.A. while Johnny Casola and Ken Sheldon leave on "School" tour of the southland. And Herb Oettinger shining up his golf clubs as the weather starts warming up. ... Gil Kitt phones to advise, "We're busier than ever trying to get machines out to our many customers." ... Gorgeous invitation from Johnny Bilotta. To attend his Wurlitzer "Celebration" party. At Caruso's nite club in Newark, N. Y.

Congratulations to Roberto Ayala. Who publishes "Selecciones Musicales" of Mexico. On his 5th Anniversary... Les Rieck says they're shipping "Holiday" just as fast as they can over at Evans'... In the midst of starting shipping their "Home Run", and trying to fill all orders for their "Super Frame Bowler," Ed Levin of ChiCoin reports, "Just can't stop 'Criss Cross' sales. They seem to be getting bigger all the time". And Frank Mencuri, who just returned to ChiCoin plant this week, advises the same. All want ChiCoin's baseball game and new bowler, yet "Criss Cross" still getting plenty sales action... Nate and Irene Gottlieb and their 3 children now down in Florida. At Lou and Ann Koren's King Cole North Shore Hotel. Report back that Alvin Gottlieb becoming top fisherman. Alvin just caught himself a tremendous Dolphin... Judd Weinberg will become a Daddy for the 2nd time any day now. Maybe even before you read this.

Representatives of Mexico's juke box ops' association visit to tell The Cash Box what a battle this organization (Associacion Nacional de la Industria Musicale, A.C.) is putting up against the Composers & Authors Society in Mexico City on copyright license fees. Top men of the Mexican juke box ops' association, David L. Romero, Hector Manzano Solis, Benjamin Cardenas del Rio, Jose Riojas, Ben Rosenthal, Jose Maria Zarazua, Jose Martinez, and legal adviser, Andres Mendicuti, are all hopeful that MOA and American music biz can help them to overcome excessive copyright fee demands. . . Paul Huebsch of Keeney forced to rush back and help out after only one week's vacation in Miami. As the firm's new "Diamond Bowler" catches on. And demand grows. Chester Biezad, who held down Paul's job for the one week, wipes his brow happily to see Paul back again. . . . Sam Stern just simply thrilled at the way the very first Williams' card game, "Dealer '21'", caught on. Sam claims Williams' plant is busier than it ever has been before just trying to fill orders.

Art Weinand a very, very busy guy over at Exhibit. As this firm falls three weeks behind in orders. Art trying to cover from West to East and South to North and tell his distribs "why". . . Cliff Horton, publicity man extraordinaire, and his sales wiz, Al Bradford, so busy they haven't time to even sit down and rest here in Chi. "On to Cleveland", says Cliff. And away they go. . . . Remarkable as it sounds, even tho many, many other industries crying bitter tears, phono biz is holding steady, as far as sales concerned, this



CHICAGO CHATTER (Cont.)

first quarter of '54. In fact, equal to first quarter of '53. And that was a booming quarter. Yes, sir, there's nothing wrong with the automatic music business in the good, old U.S.A. Just getting better by the hour. . . Al Calderon of Indianapolis' Calderons got himself right into the jackpot by letting the people know that he "had Bingo games." Advised, "The phones just kept ringing and ringing. And from all over the nation". . . Two players for Two Player Basketball over at Genco are Sam Lewis and Avron Gensburg. . . Congrats to Herb Jones for this past issue of "Bally-Who". Showing the 10 factories Bally has working away at top speed. Herb has done a very marvelous job with "Bally-Who".

Andy Oomens phones congrats to The Cash Box for its "real fine retail record store listings". Andy has a retail record store himself. Just like many other juke box ops have. They appreciate these outstanding listings. . . H. T. (Heinie) Roberts in Noo Yawk. At the Barclay. Showing the firm's tape recording mechanism and how it works to eastern ops and distribs who didn't see or hear it at the MOA show. . . . Never have we enjoyed so many, many compliments as we have since our last feature on the horrible music and filthy condition of most of the 165,000 prewar juke boxes still blocking off locations in the U.S. "Thanks a million".

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CLASSIFIED ADVE	RTISING SECTION	CLASSIFIED ADVE	RTISING SECTION
CLASSIFIED AD RATE 10 CENTS PER WORD Count every word including all words in firm nome. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for follow- ing issue pending receipt of your check or cash.	 WANT—Bally Broadways, Bally Bright Lights. ATLAS SALES CO., 512 E. WATER ST., SYRACUSE, N.Y. WANT—Tubes: 2051; 2050; 70L7; 2A4; 2A3; 5V4; 6L6; 6N7; 6L7; 6V6 metal; 6X5 metal. Will pay \$40 hundred. Must have minimum quantity 50 of a type. Have you other types in quantity? LEWIS ELECTRONICS, 3449 NO. ELAINE 	WANT—Complete used 22" Shuffle- boards or individual cabinets, boards or scoring units. In reply state make, condition, and price. HASSON COIN SERVICE, 454 SOUTH MAIN STREET, LIMA, OHIO. WANT—All late model phonographs. Quote best prices. Will pick up with- in a radius of 300 miles. KOEPPEL DISTRIBUTING CO., 629 TENTH	FOR SALE—Reconditioned, like new. Yacht Clubs, \$285; Keeney Lite-A- Line, \$45; United Cabana, \$255; Palm Beach, \$195; Bally Space Ships, \$485; Palm Springs (write) Ice Frolics (write). DONAN DIS- TRIBUTING COMPANY, 5007 N. KEDZIE, CHICAGO 25, ILL. Tel.: JUniper 8-5211.
Notice to holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue con- taining no more than 40 words, which includes your firm name, address and tele- phone number. All words over 40 will be charged to you at the regular rate of 10c per word. Please count words carefully. ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT The Cash Box, 26 W. 47th St., New York 36, N. Y.	PL., CHICAGO, ILL. WANT—For resale—Mills Peek Pan- orams, Used Rock-Ola and National 22 foot Shuffleboards, Electric Scoreboards, Four Poses Photomatic late models. Quote your best price, conditions first letter. STANLEY AMUSEMENT COMPANY, 1523 BROADWAY, TACOMA, WASH-	AVENUE, NEW YORK 19, N. Y. WANT — Atlantic Citys — Will pay \$150; Yacht Clubs \$225; Bally Beauty \$250; Beach Clubs \$285; Write: PENNSYLVANIA VENDING CORP., 1822 CARSON ST., PITTS- BURGH 3, PA.	 \$410; Royal \$395; Classic \$350; Clover \$295; 10th Frame Star \$175; Six Player DeLuxe \$110; Williams —DeLuxe Baseball \$250; DeLuxe World Series \$110. MOHAWK SKILL GAMES CO., 67 SWAGGER- TOWN ROAD, SCHENECTADY 2, NEW YORK. FOR SALE—We are Exclusive Dis-
WANT-New and used records. High-	INCTON. Tel.: BRoadway 3663. WANT—Used 45 r.p.m. selective Ris- taucrat and Hit Parade Midget Juke Boxes. Write: SILVER, 500 WEST 176th STREET, NEW YORK, N.Y.	WANT—Can use late Bally or United Bingo Machines and 100 selector Seeburg Music Boxes. Best Prices. DAN STEWART COMPANY, 140 E. 2nd SOUTH, SALT LAKE CITY, UTAH. Tel.: 22-2473.	tributors in Michigan for AMI, Am- erican Shuffleboard, Bert Lane, Chi- cago Coin, Exhibit, Keeney, Genco, Gottlieb, Williams, and Victor Vend- ing. MILLER - NEWMARK DIS- TRIBUTING CO., 42 FAIRBANKS
est prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33 1/3 RPM) in quantity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36, Tel.: JUdson 6-4568.	WANT — Latest model cigarette ma- chines. Can also use Cole, Super- Vend and other drink dispensers, also want hot coffee vendors. Please give quantity, model numbers, con- dition and price wanted in first better Wich full details too POY	WANT—Beach Clubs in good condi- tion, \$300 cash; Atlantic Citys in good condition, \$125 cash; Yacht Clubs in good condition, \$175 cash; 1c Grippers in good condition, \$5 cash; any 1c amusement game in good coudition, \$5 cash. Write, wire or phone. MAIN AMUSEMENT	ST., N. W., GRAND RAPIDS, MICH. Tel.: GLendale 6-6807 and 5743 GRAND RIVER AVE., DETROIT 8, MICH. Tel.: TYler 8-2230. FOR SALE—Brite Lites \$75; Brite
WANT—New and used records. Can be up to 6 months old. No quantity too large or small. Write us list. We pay freight. DIXIE RECORD SHOP, 259 WEST 42nd ST., NEW YORK 36, N. Y. Tel.: WIsconsin 7-0830.	letter. Write full details to: BOX NO. 1010 c/o THE CASH BOX, 32 W. RANDOLPH ST., CHICAGO 1, ILL. WANT—From all over the world! Lit- erature on any machine that takes	COMPAÑY, 1004 GARRISON AVE., FORT SMITH, ARKANSAS. Tel.: 2-2126, 2-0159. WANT—Any quantity post-war Wur- litzer Phonographs, Models 1100,	Spot \$95; Spot Lite \$90. Beach Club, Dude Ranch, Palm Springs, write. ALLIED DISTRIBUTING CO., 786 MILWAUKEE AVE CHICAGO, ILLINOIS.
WANT-Bally Beach Clubs, Beautys, Frolics, Palm Beaches, and Dude Ranches. We pay the highest prices in the Middle-West for games in good condition. T & L DISTRIBUT- ING COMPANY, 1663 CENTRAL PARKWAY, CINCINNATI 14, OHIO. Tel.: MAin 8751.	coins and sells anything — amuse- ment, drinks, Bromos, fortunes, Pocket Books, cigarettes 25 2c each, aspirin at 5c each, single band-aids, newspapers. WITHAM ENTER- PRISES & ASSOCIATES, 20-22 CUNNINGHAM AVENUE, GLENS FALLS, NEW YORK. WANT — Show Boats, Circuses, and	1250, and 1400, Also Seeburg M100—78 and 45. Wire, write, or phone: BUSH DISTRIBUTING COMPANY, 286 N. W. 29th ST., MIAMI, FLORIDA.	FOR SALE — United Clover Bowlers \$325; Atlantic City \$175; Palm Beach \$175; Frolics \$185; Yacht Club \$245; Beach Club \$350; Dude Ranch \$395; Bally Futuritys \$75; Genco Jumping Jacks \$130. MICKEY ANDERSON, 314 EAST 11th STREET, ERIE, PENNSYL- VANIA. Tel.: 2-2894.
WANT — 45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY CALCANO, GALCANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. Tel.: DIckens 2-7060.	WANT — Show Boars, Cheuses, and Bright Spots. Seeburg 100. Chicago Coin Six Player Alleys. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVENUE, SAN FRANCISCO 2, CALIFORNIA. Tel.: MArket 1-3967.	FOR SALE—1 Seeburg M100-A, \$395; 1 Seeburg 48ML, \$175; 2 Wurlit- zers 1015, \$100 each; 1 Evans 45 Jubilee F.S., \$675; 1 Elsie The Cow, Kiddie Ride, \$175. AUTOMATIC AMUSEMENT CO., 1000 PENN- SYLVANIA ST., EVANSVILLE, INDIANA.	FOR SALE—Twenty Grand \$95; Silver Skates \$80; Hong Kong \$75; Starlight \$125; Quintettes \$150; C. O. D. \$200; Deluxe World Series \$200. CENTRAL DISTRIBUTORS, 2315 OLIVE STREET, ST. LOUIS 3, MISSOURI. Tel.: GEneva 0972.
WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. Tel.: UNion 1-7500.	WANT—All types of post-war flipper five ball games in any quantity. Give names, condition they are in, price wanted, and when ready to ship. INTERNATIONAL AMUSE- MENT CO., 1423 SPRING GARDEN STREET, PHILADELPHIA, PA.	FOR SALE—One Stop Record Service. Any record, any label, 5c over wholesale. Free title strips. New accounts 1/3 deposit with all orders. RAYMAR SALES CO., 170-21 JA- MAICA AVE., JAMAICA 32, N. Y. Tel.: OLympia 8-4012-4013.	FOR SALE—United Bowlers 5 Play Formica Top \$200; Six Play \$235; DeLuxe \$300; Super \$325; Official \$300; Thunderbolt Horses \$350; Edelco 2 Play Bowlers \$175; 1100 Wurlitzer \$300; Genco 8 Player
WANT—We pay top price for used records from 3 to 6 months old. Pop, Race, Calypsos, Spirituals, Ruth Wallis, Mickey Katz, 45 r.p.m., 78 r.p.m. We pay freight. C & L MUSIC CO., 11 BAYBERRY RD., FRANKLIN SQ., L. I., N. Y. Tel.: TIlden 4-9040.	WANT – Williams' DeLuxe Baseball, late; Grandmothers, Exhibit Guns, Seeburg Bears, Mutoscope Voice-O- Graphs, ChiCoin Backetballs, and any other late arcade machines. Give price and condition in first letter. ECONOMY SUPPLY CO., 579	FOR SALE — Reconditioned Wurlitz- ers: 1250's \$375; 1100's \$250; 1015's \$125; 1080's \$125; Seeburgs 146M \$115; 147M \$135; 148M \$250; Packard Manhattan's \$75; Packard Sevens \$50; Wall Boxes 3-W-2 L 56's \$10; W6L 56—5, 10, and 25c Boxes \$22.50. O'CONNOR DISTRIBUTORS, INC., 2320 W.	\$145; United Slugger \$60. MOUN- TAIN DISTRIBUTORS, 3630 DOWNIN STREET, DENVER, COLO. Tel.: AComa 8518. FOR SALE—United Imperials, Bally Palm Springs, Dude Ranches, Beach
WANT—A. M. I. 40, 80, 120 selection equipment — Phono, Hideaways, Steppers, Wall Boxes, Bar Brackets. Seeburg 100 A & B. Scales, Arcade equipment, 1c and 5c Vendors, Bally Futuritys, 1953 Pin Games. Write stating condition, number, model, and prices. THE ST. THOMAS	TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-8628. WANT—Phonograph records made be- fore 1940; any quantity or dealer stock; \$150 to \$300 per thousand; will inspect if required. Some labels wanted are Brunswick; Vic-	MAIN ST., RICHMOND, VA. FOR SALE—5 AMI A's @ \$175 each; 5-10c AMI Wallboxes @ \$15.50 each. MUSIC DISTRIBUTORS, INC., 213 FRANKLIN STREET, FAYETTEVILLE, NORTH CARO- LINA.	Clubs, and Beautys. One Owner. Ready to ship. GLOBE DISTRIB- UTING CO., 1623 NORTH CALI- FORNIA AVE., CHICAGO 47, ILL. (Tel.: ARmitage 6-0780) Coin Changers, Counters, and Wrappers.
COIN SALES, ST. THOMAS, ON- TARIO, CANADA. TEL.: 2648. WANT—Bright Spots, United Show- boat, United Circus, late Gottlieb 5 Ball free play games, Seeburg Model B & C's 45's. State quantity, price, and condition in first letter. NOBRO NOVELTY CO., 538 BRYANT ST., SAN FRANCISCO 7, CALIF.	tor; Vocalion; Paramount; Gennett; Bluebird; Champion. JACOB S. SCHNEIDER, 128 W. 66th STREET, N. Y. C. WANT — Frolics and Beach Clubs. Send us your lowest price. H & H MUSIC, 1626—3rd AVENUE, MO- LINE, ILLINOIS.	FOR SALE — Largest stock in the world of Kiddie Rides, completely reconditioned. Will accept trades. WANT—Will trade Kiddie Rides or pay cash dollars for Wurlitzer 1500's, 1400's, 1250's. Authorized United, Bally, AMI Distributor. REDD DISTRIBUTING COMPANY, INC., 298 LINCOLN STREET, ALLSTON 34, MASS.	 FOR SALE — Premium merchandise for coin machine prizes. Over 3,000 articles carried in stock. Write for complete wholesale descriptive price list today. (Established 1932). HASTINGS DISTRIBUTING. CO., 6100 BLUEMOUND ROAD, MIL- WAUKEE 13, WISC. Tel.: Blue- mound 8-7600.

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OR SALE—1100 Wurlitzer \$175; 1400 Wurlitzer \$450. COPELAND DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY, OKLAHOMA. FOR

- FOR SALE—A.M.I. Model A, \$175; A.M.I. Model D 40, \$425. W. B. DISTRIBUTORS, INC., 1012 MAR-KET STREET, ST. LOUIS 1, MIS-SOURI. Tel.: CEntral 9292.
- FOR SALE—100 Used Peanuts & Gum Ball machines plus all parts and globes \$300 for lot. Long Beach, very clean, \$65; Team Hockeys (United) \$40; United Super 6 Pl. Alleys \$159.50; Keeney's 4 Pl. League Fly Pins \$59.50. F.O.B. ST. LOUIS. 1/2 deposit. REEL DIS-TRIBUTING CO., 4910 NATURAL BRIDGE AVE., ST. LOUIS 15, MO.
- FOR SALE-Will trade for what have DR SALE—Will trade for what have you in Arcade Equipment or make offer on 8 Scientific Pokerinos, drop table; 3 United 5-Player with for-mica tops; 1 Evans Shuffle Ten Strike, 1 Evans Bat-A-Score. Y & A AMUSEMENT, 36 PURCELL STREET, STATEN ISLAND 10, N. Y. Tel.: GIbraltar 2-1810.
- FOR SALE—21 Chrome Buckley wall boxes like new, master keyed, \$35 for the lot f.o.b. Dallas, Texas. AMI Distributor. STATE MUSIC DIS-TRIBUTORS, INC., 3100 MAIN STREET, DALLAS, TEXAS.
- FOR SALE—Wurlitzer Bar and Wall Boxes 3020's \$10; 3031's \$5; 2140's \$5. Steppers and Master units; inquire. 1017's \$75 includ-ing stepper. HENRY C. KNOB-LAUCH & SONS, 51 WARREN ST., GLENS FALLS, NEW YORK.
- FOR SALE—America's finest recon-ditioned phonographs and music accessories. Everyone of our re-conditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. Tel.: UNiversity 4-0773.
- FOR SALE—Model A Seeburg \$395; Model C Seeburg \$715; Wurlitzer 1250, \$275; Wurlitzer 1100, \$190; Wurlitzer 1015, \$85. UNITED DIS-TRIBUTORS, INC., P. O. BOX 1995, 513 E. CENTRAL, WICHITA 2, KANSAS.
- FOR SALE—1 Seeburg Sicum Unit, perfect condition, \$250; 2 Geneo Sky Gunner, brand new; Ajax Cigar-ette Machines, brand new, close-out; 1 Poolette Pool Table \$50; 1 Keeney 2-Player Attachment for Shuffleboard. LIEBERMAN MUSIC COMPANY, 257 PLYMOUTH AVE-NUE NORTH, MINNEAPOLIS, MINN.
- DR SALE 25 Winners like new, cleaned and guaranteed, few new, \$75 each or will trade. What have you? WESTERN DISTRIBUTORS 3126 ELLIOTT AVE., SEATTLE 1, WASHINGTON. FOR SALE -
- FOR SALE—All machines 20% off high CASH BOX prices. Wurlitzers, 1250, 1100, 1400. Spot Light, Bright Spot, Bright Light, Atlantie City, Stars, Coney Island, Zingo, Skee Rolls, Shuffle Alleys, Flipper Pin Games, Super World Series, Guns, V. YONTZ SALES CO., BYES-VILLE, OHIO.

TISING SECTION	CLASSIFIED ADVE	RTISING SECTION
DR SALE—Reconditioned and ready for location, Shuffle Ball 4 Player \$395; Sky Gunner \$295; Bally Champion Horse \$495; Packard Manhattan \$85. B. D. LAZAR COMPANY, 1635 FIFTH AVENUE, PITTSBURGH, PA. Tel.: GRant 7818.	FOR SALE—Best Buy In Town! Just off locations and clean merchan- dise. 5 Wurlitzers 1015, \$100 each; 7 United Bolero Bingo Tables, \$50 each; 5 United A.B.C. Bingo Tables, \$35 each; 1 Keeney Lite-A-Line Bingo Table, \$60; 1 Seeburg Blond 48 Phonograph, \$100. 1/3 deposit, balance C.O.D. Write, wire or phone. ROBERT EHRHARDT, SR.,	FOR SALE—30 Pop-Sez Popcorn Ven- dors, 3 Hawkeyes, reconditioned \$59.50 each; 25 Mercury Athletic Scales, counter models \$22.50 each. One-half deposit with order. CLEVE- LAND COIN MACHINE EX- CHANGE, INC., 2029 PROSPECT AVENUE, CLEVELAND, OHIO. Tel.: TOwer 1-6715.
OR SALE—Chi-Coin Bowling Alleys \$55; Seeburg Guns \$75; Lite League \$49.50; Deluxe Bowler \$34.50; and many other values. COIN AMUSEMENT GAMES, 1144 E. 55th ST., CHICAGO 15, ILL.	608 ^{1/2} AIRPORT DRIVE, SHREVE- PORT, LA. Tel.: 3-3625 and 2-4545. FOR SALE—Reconditioned Model 1400 and 1450 Wurlitzers \$395 each. COMMERCIAL MUSIC COM- PANY, INC., 1501 DRAGON	FOR SALE—1-1100 Wurlitzer, \$150 clean; 1-1250 Wurlitzer, \$250 clean. 1/3 deposit, balance sight draft or C.O.D. MAIN AMUSEMENT COM- PANY, 1004 GARRISON AVENUE, FORT SMITH, ARKANSAS. Tel.: 2-2126—2-0159.
DR SALE—Wurlitzer Bar Boxes 2140's; Wurlitzer Wall Boxes 3020's. Steppers and Master units. No reasonable offer refused. YOUNG DISTRIBUTING, INC., 599 TENTH AVENUE, NEW YORK, N. Y.	STREET, DALLAS, TEXAS. Tel.: RIverside 6381. FOR SALE—Eastern Electric (C-8) \$125; Genco, Sky Gunner \$250; Keeney 6 Player S.A. \$115; Keeney 10 Player S.A. \$195; Exhibit Twin Rotation \$125; Batting Practice \$95. UNIVERSITY COIN MA-	FOR SALE—All types used AMI, Wurlitzer, and Seeburg equipment. Clean and shopped, or as is. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALI- FORNIA, OKLAHOMA CITY, OKLA. Tel.: REgent 6-3691.
70c, \$3.95 a gallon. Crocus cloth 9 x 11 sheet 17c. Emery cloth 2/0, 9 x 11 sheet 17c. Lubriplate 35c a tube. Rosin core solder 95c a 1b., 5 lb. roll \$4.35. Rear frames re- bushed model 700 & up, \$2.50 each, lots of 5, \$1.75 each. 1/3 deposit with order. Guaranteed. COVEN MUSIC CORP., 3181 ELSTON	CHINE EXCHANGE, 854 NORTH HIGH ST., COLUMBUS 8, OHIO. Tel.: UNiversity 6900. FOR SALE — Attention Exporters! 1015, 1100 Wurlitzers. D-40, D-80 AMI's. 100A Seeburgs. Rock-Ola Fireballs. This ad for wholesalers only. Write for prices. All equip- ment reconditioned. SHELDON	FOR SALE—53 Cue-Balls, as is, \$75 each; reconditioned, new tops, \$150 each. Vicinity Northern Florida. 1/3 deposit, balance C. O. D. DAVE LOWY & CO., 592 TENTH AVE., NEW YORK, N. Y. Tel.: CHicker- ing 4-5100.
AVE., CHICAGO, ILL. Tel.: INde- pendence 3-2210. DR SALE—The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satis- fied. 1/3 deposit with all orders.	SALES, INC., 381 MAIN STREET, BUFFALO 3, NEW YORK. FOR SALE — Close Out! All Games with Formica and Large Pins. No reasonable offer refused. United Twin, United 4 Player, United 5 Player, United 6 Player, United 6 Player DeLuxe, United Super. Make	FOR SALE—The finest used phono- graphs in all our history now avail- able for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU- KEE, WIS. Tel.: WEst 3-3224.
Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEELING W. VA. Tel.: WHeeling 5472. DR SALE—Contact us before you buy. We carry all types of coin ma- chines. Largest Central Pennsyl- vania distributor for United, Univer-	your own offer on individual games. AMERICAN VENDING COMPANY, 2634 CONEY ISLAND AVE., BROOKLYN 35, NEW YORK. Tel.: DEwey 2-9602. FOR SALE—All types reconditioned Coin Operated Games available at	FOR SALE—Bright Lights, A-1 con- dition, \$65; AMI Model C \$295; Wurlitzer 1100 \$195; Wurlitzer 1015 \$95; 1428 Magic Glo \$195; 3020 Wall Boxes \$18.50; Seeburg W1-L56 \$4. H & H MUSIC, 1626 3rd AVE., MOLINE, ILLINOIS.
sal, Chicago Coin, Keeney and Bally. WILLIAMSPORT ELEC- TRONIC & TELEVISION CO., 233 W. 3rd STREET, WILLIAMSPORT, PA. Tel.: 2-3326 or 2-1648.	lowest prices. Write, wire, phone C. A. ROBINSON & CO., 2301 W. PICO BLVD., LOS ANGELES 6, CALIFORNIA. Tel.: DUnkirk 3-1810. FOR SALE—3020 Wall Boxes \$17.50; 3W5L56 Wall Boxes \$16.50; See-	FOR SALE — United Stars \$175; Quintette \$140; Flying High \$140; Marble Queen \$195; Shindig \$205; Minstrel Man \$39; Mermaid \$39; All Star Basketball \$39; Seeburg 100 Wall Boxes and Brackets \$90 each. Palm Springs, write. STARK
DR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40-word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box. "The 'Bible' of the	burg # 146 \$49.50; # 147 \$69.50; # 148 \$145; 1422 Rock-Ola \$49.50; WIL56 5c Wall Box \$3.95; Packard Pla Mor \$3.95; 3048 48 sel. Wall Box \$19.50. CENTURY DISTRIBU- TORS, INC., 1221 MAIN STREET, BUFFALO 9, N. Y.	NOVELTY CO., 2429 7th N. W., CANTON, OHIO. FOR SALE — Complete line of used phonographs, shuffle games, cigar- ette machines, all other equipment. Lowest prices. Best merchandise.
Coin Machine Iudustry." Send your Check for \$48 today plus your first 40-word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 19, N. Y. (Phone: JU 6-2640). DR SALE — Keeney High Score	FOR SALE—ABC \$20; Seeburg Clas- sic Phono \$15; Knock Out \$15; Buccaneer \$15; Spark Plug \$40; Zingo \$25, 3, 4, 5, \$40; Seeburg 147, \$80. AUTOMATIC MUSIC CO., 703 MAIN STREET, BRIDGE- PORT, OHIO. Tel.: BRidgeport 750.	One letter, wire, or phone call will convince you. Factory Representa- tives for United, Keeney, Bally. TARAN DISTRIBUTING, INC., 3401 N. W. 36th STREET, MIAMI 42, FLA. Tel.: 64-4864.
League \$169.50; Williams DeLuxe Star Series \$187.50; United 6 Way F. T. \$149.50; United 6 Way De- Luxe \$159.50; Domino \$139.50; Spot Lite \$119.50. LAKE CITY AMUSEMENT, INC., 4533 PAYNE AVENUE, CLEVELAND 4, OHIO. Tel.: HEnderson 1-7577.	FOR SALE—Buy AMI reconditioned from an AMI distributor. AMI-A, \$150; B, \$260; C, \$300; D, \$425; D80, \$545. Budge Wright's gua- ranteed equipment. WESTERN DIS- TRIBUTORS, 1226 SW 16th AVE., PORTLAND, OREGON.	FOR SALE—Reconditioned Like New —Bright Lights \$80; Lite-A-Line \$60; Hot Rods \$35; Citations \$35. Will buy Atlantic Citys. W. E. KEENEY MANUFACTURING COM- PANY, 5229 SO. KEDZIE AVENUE, CHICAGO 32, ILLINOIS. Tel.: HEmlock 4-3844.
OR SALE—Special! United Tahitis, like new \$325 each; also, Bally Palm Springs, Dude Ranches, Beach Clubs and Beautys. If interested, write, wire or call NEW ORLEANS NOVELTY CO., 115 MAGAZINE STREET, NEW ORLEANS, LA. Tel.: CAnal 8318.	FOR SALE—Reconditioned Like New —Yacht Clubs \$285; Beach Clubs \$350; Beautys \$325; Dude Ranch \$465; Used Bally Champions \$445; Used Space Ships \$575. All guaran- teed. Call, write, or wire: DONAN DISTRIBUTING CO., 5007 NO. KEDZIE AVE., CHICAGO 25, ILL. Tel.: JUniper 8-5211.	FOR SALE—We have a large stock of reconditioned Five Balls. One Balls, Bingo and Phonos. Write for list. WESTERHAUS CORPORATION, 3726 KESSEN AVENUE, CINCIN- NATI, O. Tel.: MOntana 5000-1-2.

April 3, 1954

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CLASSIFIED ADVERTISING SECTION

FOR SALE—Reconditioned phonos ready for location: AMI A; AMI C; AMI D-40 and D-80; Rock-Ola Fireball 45 rpm: Seeburg M 100A; Wurlitzer 1500. Write for low prices. RUNYON SALES COMPANY, 593 TENTH AVE., NEW YORK, N. Y. or 221 FRELINGHUYSEN AVE., NEWARK, N. J.

- FOR SALE Bingo Cames Music Boxes—6 Player Bowlers—One-Five Ball Games—Cigarette Machines— Vending Machines. All equipment reconditioned and refinished and ready for location. Call—write for your needs. PARKWAY MACHINE CORP., 715 ENSOR ST., BALTI-MORE 2, MD. Tel.: EAstern 7-1021.
- FOR SALE—Kiddie Rides in A-1 shape. Chicago Coin Super Jet \$375; Atomic Jet \$225: Bally Champion \$515: Phone: HArtford 6-3583. RELIABLE COIN MACHINE CO., INC.. 184 WINDSOR STREET, HARTFORD, CONN.

FOR SALE-Silver Chest, like new, \$275; Golden Nugget \$125; Jumping Jax \$90; Genco 400, \$80; Dale Gun \$60; Chicago Coin Pistol \$95; Mutoscope Sky Fighters \$125; Chicago Coin 4 Player Derby \$225; Big Bronco, very clean, \$495; Evans Horse Race Wheel, write; Chicago Coin Super Jet, used, \$495; Metal Typer, very clean, \$345; Pop Corn Sez \$49.50; Funny House Mirrors, write; Jungle Joe \$150; Genco Sky Gunner, like new, \$285; Chicago Coin Band Box (New) \$225. Shuffle Alleys—United 4 Player Formica Top \$85; United 5 Player Formica Top \$100; United 6 Player Formica Top \$115; United 6 Player De Luxe \$135; United 6 Player Super \$195; United 10th Frame \$285; United 10th Frame (Matched) \$300; United Cascade \$325. Bingos-Bally Spot Lite \$135; Bally Bright Spot \$150; Bally Frolies \$225; Bally Atlantic City \$250; Bally Palm Beach \$275; Bally Beauty \$360; Keeney Lite-A-Line \$65; Williams Long Beach \$139.50; United ABC \$50; Universal 5 Stars \$49.50. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. Tel.: SUperior 1-4600.

Notice!

YOU CAN SAFELY SEND DEPOSITS TO Advertisers in "the Cash Box"

Your Deposit Is GUARANTEED

A^S LONG as you are a paid up subscriber to 'The Cash Box', at the time you answer any advertisement that appears in 'The Cash Box', where the advertiser requires that you must send a deposit to obtain the merchandise advertised, your deposit up to \$100.00 is guaranteed by 'The Cash Box'. This is " 'The Cash Box' Free Deposit Insurance Plan". An exclusive and original feature of 'The Cash Box' only. Should you lose your deposit in fraudulent manner immediately write:



FOR SALE—All machines 20% off high CASH BOX prices. Wurlitzers 1015, 1100, 1250. Rockolas 1422, 1426. AMI Model C. Seeburgs 146, 147, 100A. Phone STerling 87515 or Write: DIXON DISTRIBUTING CORP., 3808 SOUTHERN BLVD., YOUNGSTOWN, OHIO.

FOR SALE—One Stop Record Service. Large stock of major, independent 45's, 78's. Popular Rhythm, Blues. We ship anywhere at cost plus 5c per record. LOM-BARDI RECORD SHOP, 2827 W. MADISON ST., CROWN RECORD SHOP, 3747 W. CHICAGO AVE., CHICAGO, ILL. Tel.: SAcramento 2-5050.

FOR SALE—Spot Lites \$75; Frolics \$200; Beach Clubs \$350. TOLEDO COIN MACHINE EXCHANGE, 814 SUMMIT ST., TOLEDO, OHIO. Tel.: OLive 2800.

FOR SALE—All games reconditioned. Across The Board \$75. Following Games \$35, 3 for \$100: Turf King, Winner, Williams Nifty, Pinky, Sweetheart, Rag Mop, Georgia, CC Play Ball, Thing, Exhibit Tumbleweed, Morocco, Gottlieb Watch My Line. J. ROSENFELD COMPANY, 3220 OLIVE ST., ST. LOUIS 3, MISSOURI. Tel.: OLive 2800.

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NOTICE—Are you having trouble keeping Plexiglass clean on your juke boxes? Our Mecite does the job—10 oz. bottle \$.85. For distributor price and territory, contact MECCA SERVICE CO., 716 N. 19th ST., EAST ST. LOUIS, IL-LINOIS.

NOTICE — 10c Seeburg AMI Ops — Don't Pass Up Nickels! General's Conversion Kit fits late model phonographs and wall boxes. Takes 2 nickels, 10c and 25c. Samples \$3.50. Lots of 10, \$2.95 each. Complete with decal and instructions. GENERAL DISTRIBUTING CO., 3574 HARDING CARLSBAD, CALIFORNIA.

NOTICE — Louisiana & Mississippi Operators — your authorized AMI phonograph distributor is DIXIE COIN MACH. CO. 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MAgnolia 3931.

NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box, Chicago, Ill., DEarborn 2-0045; The Cash Box, Los Angeles, Calif., WEbster 1-1121.

NOTICE—Juke Box Operators—Trade your used juke boxes for cigarette machines. We will sell or trade all types cigarette machines (thoroughly reconditioned), Rowe milk vendors, Cold Snac and Vendo ice cream machines. BRUCE MUSIC AND VENDING SERVICE, 1602 PIERRE AVE., SHREVEPORT, LOUISIANA.

NOTICE—We are exclusive distributors for Cole drink machines and Rock-Ola phonographs for Metropolitan New York and New Jersey. Finest trade-ins available, both products. Advise us your needs. SEA-COAST DISTRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH, N. J. (Tel.: BIgelow 8-3524) and 594 TENTH AVE., NEW YORK, N. Y. (Tel.: BRyant 9-4684).

NOTICE — Phonograph Motors Rewound — Any make of split-phase Juke Box Motor rewound \$4.00. No Extras. \$4.00 is all you pay. Mailing list 4,000 Juke Box Operators \$35. CAROLINA ELECTRIC CO., P. O. BOX 125, MATTHEWS, NORTH CAROLINA. Tel.: 2711. Dest way I know to keep alive, not only to business conditions in the coin-machine industry, but also to the personalities that are so important in this industry, is to read 'THE CASH BOX' every week."

> RAY MOLONEY President

BALLY MANUFACTURING COMPANY,

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**THE CONFIDENTI	AL PRICE	LISTS "
The Cash Box Page	48	April 3, 1954
THIS WEEK'S USED MACHINE QUOTATIONS	COMFIDENTIAL	PRICE LIST I
756th Consecutive Week's Issue		
How To Use "The Confidential Price Lists"	PINBALL	GRMES -
[Also Known As the "C. M. I. (Coin Machine Industry) BLUE BOOK"] FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Confidential Price		ease listed. Code: (B) Bally; (CC) Chicago ot) Gottlieb; (Ke) Keeney; (Un) United;
Lists" can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of	4. ABC (Un 3/51) 20.00 50.00 4. Across the Board	(Got 9/50) 25.00 67.50
how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the	(Un 9/52) 75.00 95.00 4. Ali Baba (Got 6/48) 20.00 34.50 4. Alice (Got 8/48) 19.50 29.50 4. All Star Basketball 20.00 34.50	(Ge 10/52) 65.00 95.00
last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be	(Got 1/52) 39.00 79.50 4. Aquacade (Un 4/49) 19.50 39.00 4. Arabian Knights	4* Frolics (B 10/52) 160.00 235.00
taken into consideration. (Some equipment offered by outstanding firms, hav- ing a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added cost of reconditioning.)	(Got 12/53) 210.00 225.00 4. Arcade (Wm 11/51) 75.00 95.00 4. Arizona (Un 4/50) 10.00 30.00	6. Gin Rummy (Got 2/49) 15.00 25.00 6. Gizmo (Wm 8/48) 10.00 20.00 4. Glamour (Got 7/51) 15.00 25.00
"The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory.	4. Army-Navy (Wm 10/53) 210.00 240.00 4* Atlantic City (B 5/52) 145.00 250.00 4. Baby Face (Un 12/48) 15.00 39.00 4. Baby Face (242) 1000 2000	6. Glider (Ge 8/49) 10.00 20.00 4. Globe Trotter (Got 11/51) 75.00 135.00
METHOD: "The Confidential Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.	4. Banjo (Ex 3/48) 10.00 20.00 4. Bank-A-Ball (Got 5/50) 17.50 35.00 4. Barnacle Bill (Got 8/48) 25.00 34.50 4. Basketball (Got 10/49) 29.50 49.50	6. Golden Gloves (CC7/49) 15.00 25.00 4. Golden Nugget
FOREIGN BUYERS: To cover cost of packing, crating, shipping, etc., figure an additional \$20 to \$25 on Pin games — and \$25 to \$30 on Phonographs. EXPLANATION	4* Beach Club (B 2/53) 349.00 395.00 4* Beauty (B 11/52) 259.00 360.00 4. Be Bop (Ex 3/50) 20.00 39.50	6. Gondola (Ex 5/49) 10.00 20.00 4. Grand Award (CC 1/49) 15.00 35.00 4. Grand Champion 4. Grand Champion
1. Prices UP 5. No quotations Last 2 to 4 Weeks 2. Prices DOWN 6. No quotations 4 Weeks or Longer 3. Prices UP and DOWN 7. Machines Just Added 4. No change from Last Week * Great Activity	4. Bermuda (CC 11/47) 15.00 20.00 4. Big Hit (CC 7/52) 69.50 89.50 4. Big Top (Ge 2/49) 20.00 34.50	4. Grand Slam (Got 4/53) 125.00 165.00 6. Grand Stand (B '50) 20.00 35.00
4. No change from Last Week * Great Activity CONFIDENTIAL PRICE LIST	4. Black Gold (Ge 3/49) 15.00 30.00 6. Blue Skies (Un 11/48) 15.00 20.00 4. Bolero (Un 12/51) 95.00 115.00 4. Bomber (CC 3/51) 20.00 25.00	(Got 1/54) 225.00 240.00 4. Gun Club (Wm 11/53) 210.00 235.00
	6. Bone Head (Ge 11/48) 15.00 20.00 4. Boston (Wm 5/49) 20.00 30.00 4. Bowling Champ	4. Handicap (Wm 6/52) 45.00 99.50 4. Happy Days (Got 7/52) 105.00 140.00 4. Happy-Go-Lucky
PHONOGRAPHS	(Got 2/49) 20.00 45.00 4. Bowl. League (Got8/47) 10.00 19.50 2* Bright Lights (B 5/51) 65.00 95.00	(Got 3/51) 29.50 60.00 4. Harvest Moon (Got 12/48) 15.00 20.00
LISTED ALPHABETICALLY	1* Bright Spot (B 11/51) 85.00 150.00 6. Broadway (B 6/51) 49.50 59.50 4. Buffalo Bill (Got 5/50) 20.00 30.00 2. Buccaneer (Got 10/48) 15.00 30.00	(Ge 9/50) 30.00 65.00 4. Harvey (Wm 5/51) 50.00 65.00
AIREON SEEBURG 4. Fiesta 20.00 30.00 6. Hi-Tone 9800 29.50 49.50 6. Hi-Tone 9800 BC 29.50 49.50	6. Build Up (Ex 2/48) 10.00 15.00 4. Buttons & Bows (Got 3/49) 15.00 29.50	4. Hayburner (Wm 6/51) 40.00 75.00 4. Hit Parade (CC 2/51) 15.00 29.50
4. '47 Hideaway 30.00 35.00 6. Hir Tone 8800 29.50 49.50 4. '48 Coronet 400 20.00 30.00 6. Hir Tone 8800 RC 29.50 49.50 4. '48 Coronet 400 20.00 30.00 6. Hir Tone 8800 RC 29.50 49.50	4. Cabana (Un 3/53) 225.00 300.00 4. Camel Caravan (Ge6/49) 30.00 69.50 4. Campus (Ex 2/50) 15.00 20.00	4. Holiday (CC 12/48) 10.00 20.00 4. Holiday (Ke 12/51) 75.00 125.00
4. '49 Coronet 100 20.00 30.00 6. HirTone 8200 RC 29.50 49.50 A M I 4. 146S 49.50 89.50 4* 146M 75.00 115.00	4. Canasta (Ge 7/50) 20.00 25.00 4. Caravan (Wm 6/52) 69.50 99.50 4. Carnival (B 7/48) 10.00 20.00 6. Carolina (Un 3/49) 15.00 25.00	4. Horsefeathers (Wm1/52) 65.00 99.50 4. Horse Shoe (Wm 12/51) 24.50 59.50
4* WM Wall Box 10.00 20.00 4* 147S 69.50 135.00 4* Model A '46 139.50 195.00 4. 148S 90.00 165.00	6. Caribbean (Un 3/48) 15.00 25.00 4. Champion (B 12/49) 29.00 49.50 4. Champion (CC 6/49) 19.50 29.50	4. Humpty Dumpty (Got 10/47) 9.00 29.50
1* Model B '48 235.00 275.00 4. 148M 145.00 189.00 4* Model C 275.00 325.00 4. 148ML 159.00 199.00 4* Model D-40 395.00 425.00 4* M-100A 375.00 495.00 4. Model D-80 439.50 545.00 4. M-100B 535.00 650.00	4. Chinatown (Got 10/52) 125.00 160.00 4. Cinderella (Got 3/47) 10.00 20.00 6. Circus (Ex 8/48) 10.00 20.00	4. Jack 'N' Jill (Got 4/48) 9.00 25.00 4. Jalopy (Wm 8/51) 55.00 75.00 6. Jamboree (Ex 5/48) 10.00 20.00
BUCKLEY 4. M-100 B-45 685.00 750.00 4. M-100C 700.00 800.00 800.00 4. W1-L56 Wall Box 5c 3.00 9.95	4. Circus (Un 8/52) 175.00 245.00 4. Citation (B 10/48) 14.50 35.00 4. C.O.D. (Wm 9/53) 195.00 200.00 4. College Daze (Got 8/49) 15.00 25.00	4. Jockey Special (B 11/47) 15.00 25.00
6. Wall & Bar Box O.S. 3.00 5.00 4* 3W2 Wall-a-Matic 6.95 10.00 6. Wall Bar Box N.S. 6.00 8.50 4. W4L-56 19.50 35.00 4. 3W5-L56 Wall Box 10.00 19.50 10.00 10.00	4. College Daze (Got 8/49) 15.00 25.00 4* Coney Island (B 9/51) 75.00 150.00 4. Contact (Ex 10/48) 10.00 20.00 4. Control Tower 20.00	4. Judy (Ex 7/50) 15.00 25.00
MILLS 5c, 10c, 25c 16.50 24.50 4. W6L-56 5/10/25 Wireless 22.50 29.50 4. 3W7-L-56 22.50 34.50 6. Throne of Music 20.00 30.00 6. Tear Drop Speaker 12.50 17.50	(Wm 3/51) 40.00 75.00 4. Coronation (Got 11/52) 100.00 135.00 4. County Fair (Un 9/51) 29.50 35.00	4. Just 21 (Got 1/50) 15.00 25.00 4. K.C. Jones (Got 11/49) 15.00 27.50 4. King Arthur (Got10/49) 10.00 20.00
6. Empress 20.00 30.00 4. Constellation 29.50 39.50	4. Crazy Ball (CC 7/48) 10.00 20.00 4. Crossroads (Got 5/52) 95.00 124.50 4. Cyclone (Got 5/51) 69.50 89.50 4. Dallas (Wm 2/49) 25.00 44.50	4. King Pin (CC 12/51) 50.00 85.00 2. Knockout (Got 1/51) 15.00 30.00
PACKARD 6. 780M Colonial 29.50 49.50 6. 780E 29.50 49.50 49.50 6. 780E 29.50 59.00	6. De Icer (Wm 1/49) 49,50 59,50 4. Dew Wa Ditty (Wm 6/48) 15,00 29,00	(Got 1/48) 10.00 20.00 7. Lazy "Q" (Wm 2/54)
4. Pla Mor Wall Bar Box 2.50 4.95 4. 850 29.50 59.00 4. Manhattan 39.50 75.00 4. 950 29.50 79.50 4. Model 7 Phono 25.00 35.00 2* 1015 85.00 125.00	4. Domino (Wm 5/52) 59.50 99.50 4. Double Action (Ge 1/52) 15.00 29.50 4. Dbl. Feature 29.50	4. Long Beach (Wm 7/52) 65.00 105.00 7. Lovely Lucy (Got 2/54)
ROCK-OLA 4. 1017 Hideaway 59.00 99.00 4* 1100 175.00 250.00 4* 1100 175.00 250.00 4. 1080 69.50 125.00 4* 1250 249.50 325.00	(Got 12/50) 20.00 39.50 4. Dbl. Shuffle (Got 6/49) 20.00 49.50 4. Disk Jockey (Wm 11/52) 110.00 145.00	6. Lucky Star (Got 5/47) 15.00 24.50 4. Mad. Sq. Garden
4* 1422 Phono ('46) 49.50 89.50 4. 1422 Phono ('46) 49.50 89.50 2. 1424 Phono (Hideaway) 49.50 69.50 4. 1426 Phono ('47) 75.00 109.00	1. Dreamy (Wm 2/50) 25.00 59.50 4* Dude Ranch (B 9/53) 385.00 465.00 4. Eight Ball (Wm 1/52) 65.00 85.00	4. Magic (Ex 11/48) 10.00 20.00 4. Majors '49 (CC 2/49) 25.00 45.00 4. Major League Baseball 25.00 45.00
1. 1428 Magic Glo 165.00 195.00 4. 3048 (Conv. of 3020) 19.50 29.50 4. 1432 Rocket ('51) 239.50 289.50 4. 3031 Wall Box 3.00 9.95 4. 1434	6. El Paso (Wm 11/48) 15.00 39.50 4. Fairway (Wm 6/53) 125.00 160.00 4. Fighting Irish (CC 11/50)	6. Manhattan (Un 2/48) 10.00 17.50 4. Majorettes (Wm 4/52) 50.00 75.00
1. 1436 "Fireball" 45 RPM 469.00 550.00 4. 4820	(CC 11/50) 45.00 75.00 4. Five Star (Univ 5/51) 49.50 85.00 4. Floating Power (Ge 12/48) 20.00 44.50	(Got 8/53) 195.00 220.00 6. Mardi Gras (Ge 5/48) 20.00 29.50 4. Maryland (Wm 4/49) 25.00 35.00
6. 1504 Bar Box 8.50 17.50 4. ChiCoin Band Box 75.00 125.00 6. 1510 Bar Box 15.00 20.00 4. ChiCoin Hit Parade 25.00 39.50	4. Flying High (Got 2/53) 132.50 150.00 4. Flying Saucers (Ge 12/50)	4. Merry Widow (Ge 6/48) 4. Mercury (Ge 3/50) 20.00 29.50
6. 1525 Wall Box 5.00 15.00 4. Ristaucrat 20.00 30.00 6. 1526 Bar Box 15.00 19.50 4. Williams Music Mite 35.00 49.50 6. 1530 Wall Box 15.00 25.00 25.00 4. Evans Constellation I 135.00 195.00 6. 1805 Organ Speaker 24.50 29.00 4. Evans Constellation II 245.00 300.00	4. Football (CC 8/49) 20.00 39.50 4. Four Corners (Wm 12/52) 89.00 125.00	4. Mermail (Gol 0/31) 39,00 79,50 6. Mimi (Ex 2/48) 10.00 20.00 4. Minstrel Man (Got 3/51) 25,00 45.00
	DUCTION NOT PERMITTED.	4. Monterey (Un 5/48) 10.60 20.00

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LISTS

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4. Moon Glow (Un 11/48) 10.00 20.00 6. Snooks (Wm 6/51) 15.00 22.50 1. Morrosco (Ex 10/48) 15.00 35.00 4. South Pacific (Ge 2/50) 30.00 69.00	4. Genco Shuffle Target (7/51) 20.00 49.50 4. United Shuffle Slugger (6/50) 25.00 35.00
I. Morocco (Ex 10/48) 15.00 35.00 4. South Pacific (Ge 2/50) 30.00 69.00 4. Niagara (Got 12/51) 74.50 99.50 1. Spark Plugs (Wm 9/51) 40.00 75.00	4. Genco 8-Player Re- 4. United 2-Player Express
4 Nifty (Wm 12/50) 15.00 35.00 4. Speedway (Wm 9/48) 10.00 20.00	bound (9/51) 25.00 35.00 (6/50) 25.00 35.00
4. "9" Sisters (Wm 1/54) 240.00 275.00 4 Spot Bowler	4. Gottlieh Bowlette (3/50) 15.00 40.00 4. United Twin Shuffle Alley (7/50) 25.00 35.00
6. Oasis (Ex 10/50) 10.00 25.00 4. Oklahoma (Un 5/49) 20.00 30.00 (Got 10/50) 20.00 55.00 (Got 10/50)	4. Keeney Pin Boy(11/49) 15.00 20.00 4. United Rebound (8/50) 30.00 39.50
4. Old Faithful 2* Spot-Lite (B 1/52) 65.00 135.00	4. Keeney Ten Pins (1/50) 15.00 20.00 4. United 4-Player Re-
(Got 12/49) 30.00 59.50 4. Sportsman (Ge 2/51) 20.00 30.00 4 Olympics (Wm 5/52) 70.50 112.50 4. Sportsman (Wm 2/52) 30.00 35.00	4. Keeney ABC (2/50) 15.00 20.00 bound (9/50) 59.50 95.00 4. Keeney Lucky Strike 4. United Twin Shuffle-
4. Olympics (win 3/32) 19.30 112.00 4 Springtime (Ge 3/52) 25.00 35.00	(4/50) 20.00 30.00 cade (12/50) 50.00 125.00
4. Une 1 wo 1 hree 20.00 34.50 6. Stage Door Canteen	4. Keeney King Pin (4/50) 20.00 30.00 4. United 5-Player (1/51) 69.50 115.00
	4. Keeney Bowling Champ (4/50) 4. United 6-Player 69.50 125.00 (4/50) 20.00 30.00 4* United DeLuxe 69.50 125.00
4. Palisades (Wm 7/53) 145.00 155.00 6. Stardust (Un 5/48) 10.00 20.00 4* Palm Beach (B 7/52) 159.00 275.00 2. Stars (Un 6/52) 75.00 125.00	4. Keeney Duck Pins 6-Player (10/51) 89.00 175.00
4. Palm Springs (B 11/53) 475.00 495.00 4. Starlight (Wm 3/53) 125.00 145.00	(6/50)
4. Paradise (Un 7/48) 10.00 20.00 4. Steeple Chase	4. Keeney Double Bowler (8/50) 25.00 49.50 4. United 4-Player Official
4. Paratrooper (Wm 8/52) 75.00 95.00 (Un 1/52) 72.50 115.00 4. Pin Bowler (CC 6/50) 15.00 30.00 4. Stop & Go (Ge 3/51) 29.50 40.00	4. Keeney League Bowler (5/52) 150.00 215.00
4. Find Bowler (Un 5/49) 10.00 20.00 6. Stormy (Wm 1/48) 10.00 20.00	(8/50) 45.00 50.00 4* United 6-Player Star
4. Pinky (Wm 9/50) 25.00 35.00 2. Struggle Buggles	4. Keeney 4-Way Bowler (7/52) 195.00 245.00 Attachment (12/50) 20.00 25.00 2* United 10th Frame
4. Pin Wheel (Got 11/53) 195.00 225.00 (Wm 12/53)	4. Keeney Big League Star (9/52) 175.00 295.00
4. Playland (Ex 8/50) 25.00 59.50 6. Sunny (Wm 12/47) 10.00 20.00	(5/51)
4. Playtime (Ex 8/49) 15.00 25.00 4. Sunshine Park	4. Keeney 6-Player League (9/51) Super (10/52) 225.00 295.00 4. United Manhattan (9/52) 189.00 295.00
4. Poker Face (Got 9/53) 145.00 205.00 (B 12/52)	4. Keeney DeLuxe League 4. United Manhattan 10th
(Ge 10/48) 20.00 30.00 (CC 4/49)	(3/52) 115.00 150.00 Frame $(9/52)$ 224.00 255.00
4. Punchy (CC 12/50) 25.00 45.00 6. Swanee (Ex 1/49) 10.00 20.00	4. Keeney Super DeLuxe 4* United Cascade (2/53) 294.00 325.00 League (3/52) 70.00 165.00 4* United Classic (6/53). 325.00 365.00
4. Quarterback (Wm 10/49) 10.00 20.00 4. Sweepstakes (Wm 1/52) 125.00 195.00 4. Quartet (Got 2/52) 100.00 165.00 4. Sweetheart (Wm 5/50) 20.00 35.00	4. Keeney High Score 4* United Clover (3/53). 295.00 345.00
4. Oueen of Hearts 6. Tahiti (CC 10/49) 15.00 25.00	League (5/52) 75.00 169.50 4* United Olympic (6/53) 325.00 375.00
(Got 12/52) 125.00 160.00 2. Tahiti (Un 8/53) 325.00 375.00	4. Keeney Team Bowler (10/52) 4. United Liherty (2/53). 294.50 325.00 4. United Royal (9/53)
2. Quintet (Got 3/53) 119.00 150.00 4. Tampico (Un 6/49) 25.00 45.00 4. Rag Mop (Wm 10/50) 20.00 35.00 4. Telecard (Got 1/49) 15.00 30.00	2. Keeney Club Bowler 4. United Imperial (9/53) 395.00 435.00
4. Rainbow (Wm 9/48) 10.00. 20.00 6. Tennessee (Wm 2/48) 15.00 29.50	(4/53)
4. Ramona (Un 2/49) 20.00 39.00 4. Thing (CC 2/51) 20.00 45.00	4. Keeney Domino Bowler 4. Universal Super Twin (5/53) 325.00 350.00 (3/50) 30.00 40.00
4. Red Shoes (Un 11/50) 15.00 25.00 4. Three Feathers 4. Rio (Un 11/53)	4. Keeney Carnival 4. Universal DeLuxe Twin
6. Rip Snorter (Ge 10/49) 14.50 22.50 2. Three Four Five	Bowler (5/53) 300.00 350.00 (10/50) 30.00 40.00
4. Rocket (Ge 5/50) 15.00 30.00 (Un 6/51) 40.00 85.00	4. Rock-Ola Shuffle Lane 4. Universal High Score (12/49) 15.00 20.00 (10/50) 30.00 75.00
4. Rockettes (Got 8/50) 30.00 85.00 4. Three Musketeers 4. Rodeo (Un 2/53) 225.00 250.00 (Got 7/49)	4. Rock-Ola Shuffle Jungle 4. Universal Bowlomatic
4. Rondevoo (Un 5/48) 10.00 20.00 4. Thrill (CC 9/48) 29.50 35.00	(5/50)
4. Rose Bowl (Got 10/51) 65.00 105.00 4. Times Square	4. United Shuffle Skill 4. Williams Twin Shuffle (6/49) 15.00 20.00 (12/49)
4. Round Up (Got 11/48) 24.50 29.00 (Wm 4/53) 125.00 175.00 4. St. Louis (Wm 2/49) 30.00 44.50 4. Touchdown (Un 1/52) 25.00 35.00	4. United Shuffle Alley 4. Williams Twin Shuffle
4. Saddle and Turf 6. Trade Winds (Ge 3/48) 10.00 29.50	(9/49) 15.00 20.00 (91/2') (2/50) 25.09 35.09
(Ex 10/53) 350.00 385.00 6. Treasure Chest	4. United Super Shuffle Alley (1/50) 20.00 30.00 (9½') (3/50) 25.00 35.00
6. Sally (CC 10/48) 10.00 20.00 (Ex 12/47) 10.00 20.00 4. Samba (Ex 5/48) 10.00 20.00 4. Trinidad (CC 3/48) 10.00 20.00	4. United Double Shuffle 4. Williams Double
4. Samba (Ex 5/48) 10.00 20.00 4. Trinidad (CC 3/48) 10.00 20.00 4. Saratoga (Wm 10/48) 15.00 39.50 4. Triple Action (Ge 1/48) 10.00 25.00	Alley (2/50) 20.00 30.00 Header (7/50) 30.00 49.50
4. Screwhall (Ge 8/48) 10.00 20.00 4. Triplets (Got 7/50) 15.00 45.00	4. United Shuffle Alley Express (3/50) 25.00 4. Williams 5-Player Bowler (6/51) 49.00 50.00
2. Sea Jockeys (Wm 11/51) 50.00 75.00 4. TriScore (Ge 1/51) 25.00 35.00	Express (3/50) 25.00 35.00 Bowler (6/51) 40.00 50.00
A = 5.1. (CC = 11/47) = 0.00 = 90.00 + 6 Trophy (B = 4/48) = 20.00 = 35.00 = 100	
4. Sea Isle (CC 11/47) 9.00 20.00 6. Trophy (B 4/48) 20.00 35.00 4. Select-A-Card (Got 4/50) 15.00 25.00 6. Tropicana (Un 1/48) 10.00 20.00	LI CONFIDENTIALI JERICE LISTICI
4. SelectA-Card (Got 4/50) 15.00 25.00 6. Tropicana (Un 1/48) 10.00 20.00 4. Serenade (Un 11/48) 15.00 25.00 4. Tropics (Un 7/53) 310.00 349.50	CONFIDENTIAL PRICE LIST
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4. Select-A-Card (Got 4/50) 15.00 25.00 6. Tropicana (Un 1/48) 10.00 20.00 4. Serenade (Un 11/48) 15.00 25.00 4. Tropics (Un 7/53) 310.00 349.50 4. Shanghai (CC 4/48) 10.00 20.00 4. Tropics (Un 7/53) 310.00 349.50 4. Shanghai (CC 4/48) 10.00 20.00 4. Tucson (Wm 1/49) 10.00 30.00 4. Shanghoter (Got 5/49) 20.00 30.00 4. Turf King (B 6/50) 20.00 50.00 4. Twenty Grand 10.00 10.00 10.00 10.00 10.00 10.00	CONFIDENTIALI PRICE LIST
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4. SelectA-Card (Got 4/50)15.0025.006. Tropicana (Un 1/48) 10.0020.004. Serenade (Un 11/48) 15.0025.004. Tropics (Un 7/53) 310.00349.504. Shanghai (CC 4/48) 10.0020.004. Tropics (Un 7/53) 310.0030.004. Shantytown (Ex 10/49)30.0065.004. Tucson (Wm 1/49) 10.0030.004. Sharpshooter	ARCADE EQUIPMENT
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 4. Select-A-Card (Got 4/50) 15.00 25.00 4. Serenade (Un 11/48) 15.00 25.00 4. Shanghai (CC 4/48) 10.00 20.00 4. Shanghoter (Got 5/49) 20.00 30.00 4. Shoo Shoo (Wm 2/51) 32.50 95.00 4. Shoot the Moon (Wm 11/51) 75.00 95.00 4. Show Boat (Un 1/49) 10.00 20.00 	4. ABT 6 Gun Rifle Range 450.00 650.00 4. Keeney Anti Aircraft Bl 15.00 35.00 4. Boomerang 25.00 45.00 4. Keeney Sub Gun 75.00 120.00 4. Bally Big Inning 79.50 140.00 4. Keeney Texas Leaguer 25.00 50.00
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The Cash B	ox Pag	e 50
CONFIDENTIAL	PRICE LIST	Manufactu
		Products listed here are c prices, F. O. B. factory.
		A.B.T. MFG. CORP.
	DORS , IIIIII	Challenger (Counter Model Gun)
		Rifle Sport, 3 and more Gun plus complete ranges of van
CIGARETTE MACHINES	HOT COFFEE	ous types
 4. Automatic "Smokeshop" (9 Col., 486 Cap.)\$125.00-\$239.50 4. Du Grenier (Mod. A-7) 85.00-115.00 	4. Andico Cafe Petit, 200 cups \$200.00 \$275.00	AMI, INCORPORATED AMI "E"-40 Phonograph
4. Du Grenier (Mod. A-9) 60.00- 95.00 4. Du Grenier (Mod.AC-7) 85.00- 125.00	4. Bert Mills Coffee Bar, 200 cups 125.00 175.00	AMI "E".80 Phonograph AMI "E".120 Phonograph
4. Du Grenier (Mod.AC-9) 87.50- 129.50 4. Du Grenier (Mod. E-7) 75.00- 150.00	4. Bert Mills Coffee Bar, 600 cups 150.00 275.00	W-80 5-10-25c Wall Box
4. Du Grenier (Mod. ES9) 85.00-135.00 4. Du Grenier (Mod. E-9) 85.00-149.50 4. Du Grenier (Mod.ES-11) 85.00-165.00	4. Bert Mills Coffee Bar, 500 cups	W-120 5-10-25c Wall Box HS-80 Hideaway
4. Du Grenier "W" (9 col.) 70.00- 95.00 4. Du Grenier "S" (7 col.) 65.00- 75.00	4. Chef-Way, Model 100, cap. 400-600 450.00 550.00	HS-120 Hideaway
4. Du Grenier Champion (9 col.) 20.00- 75.00	4. Hot-O-Mat Comb. Hot Coffee-Choc.,	АИТО-РНОТО СО.
4. Du Grenier Champion (11 col.)	600 cups 200.00 250.00 4. U-Select-It Hot Coffee,	Auto-Photo
2. Eastern Electric C-8 85.00-125.00 4. Electro (8 col.) 100.00-175.00 4. Electro (10 col.) 105.00	600 cups 350.00 425.00	BALLY MFG. CO.
4. Electro (10 col.) 195.00- 250.00 4. Kenney "A" 100.00- 135.00 4. Lehigh PX (Elec. 8 col.) 65.00- 125.00	CARBONATED DRINK	The Champion (Mech. Horse)
4. Lehigh PX (10 col.) 65.00-125.00 4. Lehigh King Size 75.00-125.00	4. Drink-O-Mat, single flavor, 5c, 1000 cups \$100.00 \$200.00	Surf-Club
4. National 7-50 7 col. 60.00- 110.00 4. National 9-50 9 col. 65.00- 125.00	4. Drink-O-Mat, 3 flavor, 5c, 1000 cups 200.00 275.00	CHICAGO COIN Criss Cross Bowler
4. National 9-30 9 col 65.00-115.00 4. National 9-A 9 col 85.00 119.50 4. Nat. 9-ML Wheatwood 135.00-175.00	4. Drink-O-Mat, 4 flavor, 5c, 1000 cups 250.00 300.00	'Round The World Trainer Super Frame Bowler, Doubl
4. National Electric 60.00- 115.00 4. Rowe Imperial (6 col.) 45.00- 65.00	4. Lyons # 1400, single flavor, 5c 200.00 225.00	Chute Super Frame Bowler, Single
4. Rowe Imperial (8 col.) 45.00- 65.00 4. Rowe Royal (6 col.) 65.00- 85.00	4. Lyons # 1400-2F 400.00 450.00 4. Lyons Model 500, 5c	Chute 6 Player Home Run
4. Rowe Royal (8 col.) 75.00-95.00 4. Rowe Royal (10 col.) 85.00-110.00	single	H. C. EVANS & CO.
4. Rowe President (8 col.) 65.00- 95.00 4. Rowe President (10 col.) 95.00- 125.00 4. Rowe Crusader (10 col.) 75.00- 155.00	tain, 400 cups 100.00 125.00 4. Mills, Automatic Foun-	Holiday (Model 4045) 100 Selec.
4. Rowe Crusader (10 col.) 75.00- 155.00 4. Rowe Electric Diplomat 65.00- 85.00 4. Uneeda "A" (6 col.) 35.00- 55.00	tain, 400 cups, with- out changemaker 60.00 75.00	Jubilee (Model 278) 40 Sele 78 RPM
4. Uneeda "A" (8 col.) 30.00- 55.00 4. Uneeda "A" (9 col.) 35.00- 55.00	4. Soda Shoppe 950.00 1000.00 4. Spacarb 3 Unit 5c, 1000	EXHIBIT SUPPLY
4. Uneeda "E" (6 col.) 35.00- 65.00 4. Uneeda "E" (8 col.) 35.00- 75.00	cups	Big Bronco El Toro The Bull
4. Uneeda "E" (9 col.) 45.00- 70.00 4. Uneeda "E" (12 col.) 35.00- 65.00 4. Uneeda "E" (15 col.) 35.00- 65.00	cups	Ferdy The Bull Roy Rogers' Trigger Rudolph The Red Nosed
4. Uneeda 500 (7 col.) 65.00- 95.00 4. Uneeda 500 (9 col.) 95.00- 110.00	cup A-1 285.00 350.00 4. Super Vend 3 flavor,	Reindeer Rudolph The Red Nosed
4. Uneeda 500 (15 col.) 50.00- 65.00 4. Uneeda Monarch	600 Cup A-2 350.00 400.00	Reinder With Music
(8 col.) 25.00- 50.00 4. Uneeda Monarch	NON-CARBONATED	Pete The Rabbit With Musi Twin Pete The Rabbit
(10 col.) 45.00- 65.00 4. Uneeda Monarch (12 col.) 85.00- 129.50	DRINK	Rawhide Space Patrol Silent Salesman (Card
CANDY MACHINES	4. Refreshomat, 5c, 10c 300 cups\$100.00 \$200.00	Vendor) Sea Skate
4. Mills (5 col., 70 cap.) .\$ 10.00-\$ 20.00	CAN DRINK	GENCO MFG. & SALES CO.
4. Stoner (Mod. 102, 6 col., 102 cap.)	4. Juice-Bar, 6 sel., 600	Shuffle Pool
 Stoner (Mod. 120, 6 col., 120 cap.)	cans\$275.00 \$350.00 4. Refresher, 3 sel., 300	D. GOTTLIEB & CO.
160 cap.)	can cap 300.00 400.00	Mystic Marvel
180 cap.) 50.00- 75.00 4. Stoner (Mod. 120, 5 col.) 69.00- 95.00	ICE CREAM VENDORS	INTERNATIONAL MUTO. CO
4. Stoner (Mod. 120, Sn., 7 col.)	4. Belvend Ice Cream Bar Machine with National	Photomat '53 3-D Art Parade, 10-show mode
 Stoner DeLuxe Theatre (8 col., 160 cap.) 139.50- 200.00 Stoner DeLuxe Theatre 	10c & 25c coin changer\$350.00 \$395.00	3-D Art Parade, 6-show mode
(16 col., 320 cap.) 175.00- 300.00 4. Martin's "Little Candy	4. Vendo "Dairy-Vend" 203 Bar Capacity 200.00 300.00	J. H. KEENEY & CO., INC. Electric Cigarette Vendor
Store" (8 col. 160 cap.) 115.00- 119.50 4. Coan "U-Select-It"	4. Rowe "Ice Cream Vendor" (Ice Cream Sandwiches	Coin Changer Model Bonus Bowler
(74 cap.) 15.00- 22.50	or "Pops"), 200 cap. 300.00 425.00	Diamond
THIS	WEEK'S MOST A	CTIVE USED N

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April 3, 1954 urersNewEquipment

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currently in production. Prices are manufacturers' lies

MARVEL MEG. CO. ..\$ 75.00 ns, ari-.. 1,408.25 METEOR MACHINE CORP. Flying Saucer \$ 715.50 Hot Rod Racer 715.00 Pony Boy 517.50 Rocket 715.50 Tung-Go (Grip Scale) 149.50 . \$ 795.00 Hot Rod Racer Pony Boy Rocket Tung-Go (Grip Scale) 925.00 . . 1,050.00 89.50 99.00 . . RITEWAY MFG. CO., INC. 775.00 "3 dimensional Theatre" \$ 495.00 "3 D Kiddie Theatre" \$ 495.00 875.00 . . 27.50 **ROCK-OLA MFG. CORP.** Model 1436 "Fireball" 78 RPM Model 1438 "Comet Fireball" Phono, 120 Selections, 45 RPM Only Model 1440 "Comet Fireball" Playmaster 120 Selections 45 RPM Only Model 1546 "Comet Fireball" Chrome Wall Box, 120 Selec-tions \$2,545.00).\$1,065.00 No ... 699.50 List for tions Model 1608 "Tone-O-Lier" 8" Price Publicat .. 665.00 . 1,185.00 Model 1008 "Tone-O-Lier" 8 Chandelier Speaker Model 1611 "Tonette" 8" Wall Speaker with Vol. Control & Transformer Blonde or Mahog. Model 1906, Remote Volume ole 655.00 630.00 579.50 Control J. P. SEEBURG CORP. HF-100-G 3W-1 Wall-O-Matic "100"... MRVC-1 Master Remote Volume Control CVS4-8-8" Wall Speaker Ivory (Teardrop) CVS6-8-8" Recessed Speaker CVS7-12-12" Recessed Speaker PS6-1Z Power Supply ARA1-L6 Auxiliary Remote Amplifier AVC-1 Automatie Volume Compensator Unit Ray-O-Lite "Coon Hunt" \$1,050.00 No 1 Authorized ec. 795.00 List I for Price Publication 1.047.50 725.00 775.00 725.00 775.00 725.00 725.00 ic UNITED MFC. CO. 1,047.50 \$ 725.00 695.00 ffle Alley 715.00 ey 670.00 1,047.50 WILLIAMS MFG. CO. \$ 675.00 685.00 Special DeLuxe Baseball.....\$ 537.50 Super Star Baseball 574.50 Super Pennant Baseball 589.50 Dealer "21" 364.50 \$ 364.50 ORP. THE RUDOLPH WURLITZER CO. ..**\$2,150.00** el 495.00 el 395.00 Model "1500-A" Phonograph ... Model "1600" Phonograph ... Model "1650" Phonograph ... Model 4851 5c-10c-25e Wall Box (48 Selections) Model 5204 5c-10c-25e Wall Box (104 Selections) Model 5100 8" Speaker Model 5110 12" DeLuxe Speaker 495.00 395.00 \$ 284.50 304.50 650.00 625.00

MACHINES JJEL

PINBALLS AMI Model A 139.50- 195.0

AMI Model B 235.00-275.00 Beach AMI Model C 275.00-325.00 Beach AMI Model C 399.50-425.00 Beaut Seeburg 146M 75.00-115.00 Brigh Seeburg 147M 85.00-135.00 Brigh Seeburg 147M 85.00-135.00 Brigh Seeburg 147M 85.00-135.00 Brigh Wurlitzer 1015 85.00-125.00 Coney Wurlitzer 1100 175.00-250.00 Dude Wurlitzer 1250 249.50-325.00 Frolice	atic City (B 5/52) 145.00- 250.00 h Club (B 2/53) 349.50- 395.00 ty (B 11/52) 259.00- 360.00 nt Lights (B 5/51) 65.00- 95.00 nt Spot (B 11/51) 85.00- 150.00 y Island (B 9/51) 75.00- 150.00 cs (B 10/52) 160.00- 235.00 Beach (B 7/52) 159.00- 275.00
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Spot-Lite (B 1/52) 65.00- 135.00 Yacht Club (B 6/53) 235.00- 295.00	United 10th Frame Star (9/52)
SHUFFLES AND REBOUNDS	United Cascade (2/53) 294.00- 325.00 United Olympic (6/53) 325.00- 375.00
ChiCoin Triple Score (6/53) 325.00- 385.00	United Classic (6/53) 325.00- 365.00 United Clover (2/53) 295.00- 345.00
United DeLuxe 6-Player (10/51) 89.00- 175.00 United 6-Player Super	United Imperial (9/53) 375.00- 425.00 ARCADE EQUIPMENT
(3/52) 159.50- 215.00 United 6-Player Star (7/52)	Exhibit Dale Gun 35.00- 69.50 Williams Super World Series 150.00- 275.00
(1/32)	

UNITED'S

SUPER-CASO

23-3-19

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EXTRA

WITH FASCINATING NEW

(INNER-CARD)

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23-9

17 6

3= EXTRA BALL

1119119

6

6

1

UNITEDS

HAVANA

9-(1-15-2)-(0

10-19-14-20-8

2-13-15-12-25

1-22-13-23-17

1222263

11)-

1º EXTRA BALL 2º EXTRA BALL

7-5-23-3

return all balls feature

SCORELESS FIRST GAME ENTITLES PLAYER TO EXTRA FULL GAME by simply pressing button, holding all advantages gained in first game. Extra coins can also be played for extra advantages in second game.

SPELL HA-VA-NA

FOR EXTRA IN-LINE SCORES-CAN ALSO SPOT NUMBERS 2-5-8

TWO SPECIAL CARDS (FOR EXTRA IN-LINE SCORES)

(I OR EXTRA IN-LINE SCORES,

SELECT-EM FEATURES SELECT-EM FEATURES SELECT-EM FEATURES SI ILINE Scores 4 in Line BOTH SUPER CARDS BOTH SPECIAL CARDS

FOUR CORNERS SCORE EXTRA TIME FEATURE UP TO 3 EXTRA BALLS PER GAME

NEW, EXTRA LARGE CASH BOX

E-Z SERVICE FEATURES: BACK GLASS SLIDES OUT EITHER SIDE

BACK-BOX MECHANISM TILTS FORWARD FOR EASY ACCESS

FRONT AND BACK DOOR HINGED

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AND LEAGUE SHUFFLE

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