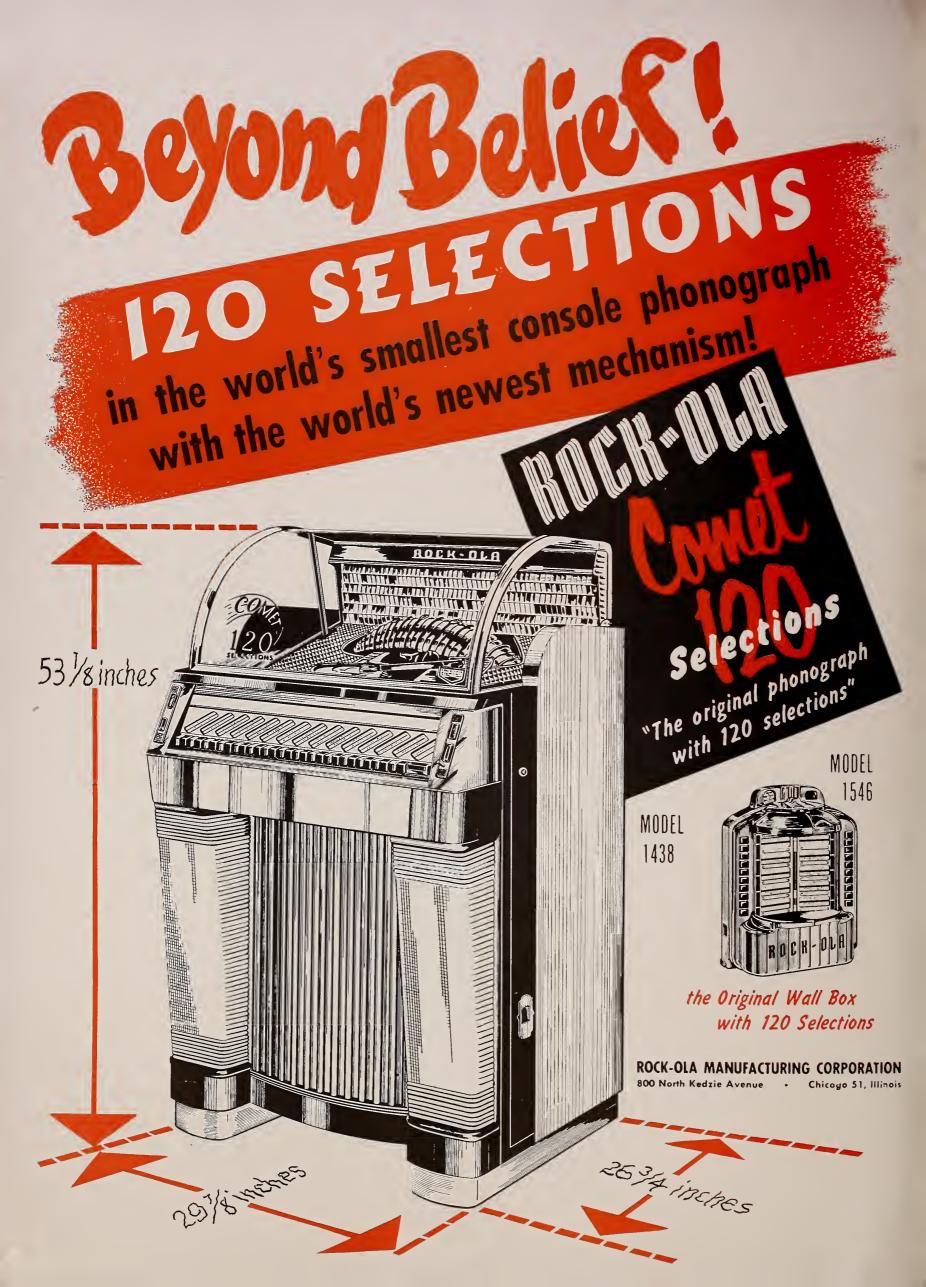


OLUME XV

JANUARY 30, 1954

NUMBER 19

RCA Victor's Label "X" literally gets off to a flying start as Joe Delaney, sales manager, Bill Darnel, one of its first artists, and Jimmy Hilliard, A&R head, leave by plane for a four week tour of distributors, juke box operators and disk jockeys. They are acting as an advance team in preparation for the diskery's first release which is due February 8. After that there will be two releases each month with the first LP and EP scheduled for March.





FOUNDED BY BILL GERSH

January 30, 1954 Number 19 Vol. XV

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26 West 47th Street, New York 36, N. Y. (All Phones: JUdson 6-2640) JOE ORLECK CHICAGO OFFICE 32 West Randolph St., Chicago 1, Ill (All Phones: DEarborn 2-0045) BILL GERSH Karyl Long

LOS ANGELES OFFICE 6363 Wilshire Blvd., Los Angeles, Cal. (Phone: WEbster 1-1121) CARL TAFT

EXECUTIVE STAFF JOE ORLECK, Advertising Director BOB AUSTIN, General Mgr., Music Dept. SID PARNES, Editor-In-Chief NORMAN ORLECK, Associate Editor MARTY OSTROW, Associate Editor IRA STRASSBERG, Research A. ARTESE, Office Manager A. FORMAN, Circulation POPSIE, Staff Photographer BRUNO DUTKOWSKY, Art Director

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The Cash Box

Music Editorial

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A note from Tom Edwards of Station WERE in Cleveland this week included the following:

"I thought that by now all the wheels in the record business knew that we deejays find it pretty hard to program records that are more than three minutes in length. I don't care how good a number is, we simply can't schedule it if it is overly long. . . . As packed with commercials as we are, the trend is towards the shorter sides. Many times the time on the record is more important than the artist's name or the title. Keep 'em short boys."

For years now, The Cash Box has been compaigning for shorter records for juke box operators because, since the number of records that can be played in the peak hours is highly limited, it is only through short records that an operator can make a profit. Moreover, it has been shown time and time again that a short record can contain all the artistic quality of a longer oneand in most cases be even more satisfying because of its brevity.

But lately disk jockeys too have begun to contact us on the necessity for shorter records. Only a few weeks ago, we quoted several disk jockeys who said categorically that they could not program long records, not because they might not want to, but because time limitations prevented it.

A disk jockey has to think of his sponsors and the commercial aspects of his show. In addition he is constantly being inundated by promotion men with requests to play their song. Now the basic, unchangeable factor on a radio show is the time allotted to the commercials. There must be enough time to cover every commercial available for that show. For after all it is the commercials that are supporting both the station and the disk jockey.

And so it is only the time that is left that can be devoted to records. Now if you have eighteen minutes to play music, you can play either six three-minute records or nine two-minute records.

It is obvious that disk jockeys want to play as many records as they can and so it is equally obvious that the shorter a company makes a record, the more chance that record has to be played.

The most recent example of a record's being too long was Doris Day's "Secret Love" which was losing a great deal of play because it ran something like 3:40 minutes. Realizing this, the diskery has just released a shortened version of the number in the hope that some of the play that had been lost could be regained.

An overly long record is bad for everyone concerned-the record company, the artist, the juke box operators and the disk jockey.

We've been campaiging for short records for so long—and with such great gains over the last several years-that all we can do now is repeat Tom Edwards' advice:

"Keep 'em short boys."

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-Trend -United -Valley RCA Victor

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THE TEN REC	ORDS			
DISK JOCKEYS PLAYED N	NOST THIS WEEK			
PLUS THE NEXT FIVE				
A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS				
1. OH, MEIN PAPA	Idie Fisher (RCA Victor) Idie Calvert (Essex)			
2. STRANGER IN PARADISE	our Aces (Decca) ony Bennett (Columbia)			
3. CHANGING PARTNERS	atti Page (Mercury)			
5. SECRET LOVE	oris Day (Columbia)			
7. HEART OF MY HEART	ornell, Desmond, Dale (Coral) our Aces (Decca)			
8. RICOCHET TO TO A STATE OF T	eresa Brewer (Coral) ills Brothers (Decca)			
10. GRANADA	rankie Laine (Columbia) onte Kelly (Essex)			
11) YOU ALONE 12) TILL WE TWO TO ME 14) TILL THEN 15) THE CREE	ARE ONE 13) MAKE LOVE			

Chcago jocks Bill Anson (WCFL) and Stan Dale (WJJD) have done won-derful jobs playing up The Cash Box' plan "Day Of Dimes For The March Of Dimes". The boys have gone all out advising the audience of the tremendous good that must come from such a plan and have asked them to go to their local stores and suggest they cooperate with the juke box operator. Stan and Bill have already gotten results as operators report the Chicago storekeepers have been approaching them with the suggestion they set a day aside for all dimes col-lected to be donated to the "March of Dimes" fund.



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Karen Chandler one busy gal and with a will to succeed that keeps her working at her craft at all times. Karen's been making the rounds of most of the deejays in town in addition to her TV performances plugging her newest, "Why", which is starting to kick up some action. . . . Stephen Paul, whose qualifications are radio and TV music director at WLEE, WMBG and WTVR, composer of classics and pops, and currently with a TV show called "Piano Portraits by Paul", is now in New York starting a new disk show which will be recorded in New York. It will be called "Hello From Broadway" and will feature records, guest stars and his piano.



Remember **"THE THING"?** Here We Go Again!

I KNOW AN OLD LADY

and

TAKE YOUR GIRLIE TO THE MOVIES

(If You Can't Make Love At Home)

with SKIP MARTIN and his Orchestra 20/47-5615





HARRIS

Page 6



NORRIE PARAMOR ORCHESTRA (Essex 337; 45-337)

(2:26) [Leeds ASCAP—Jordan, Spear] A clever and catchy instru-mental piece makes most inviting listening as presented by Norrie Para-mor and his men. Cute number could become another "Meet Mr. Callahan."

CAP-Plato] The lush string of the ork sway through a lovely waltz instrumental. Very appealing sound.

JOHN SEBASTIAN (Cadence 1421; 45-1421)

(2:45) [Frank ASCAP—Wright, Forrest] Talented harmonica virtuoso John Sebastian dishes up a late cover job on the big hit from the show "Kis-met." Terrific backing is by the Archie Bleyer ork.

Biojer on: "AUTOMN LEAVES" (3:02) [Ardmore ASCAP—Mercer, Pre-vert, Kosma] The stylist comes through with another super harmonica job on a wonderful tune that always seems to be around. Fine coupling for root literanic soft listening.

VICKI YOUNG (Capitol 2704; F-2704)

"FOREVER YOURS" (2:36) [Barton ASCAP—Kaye, Morton, Stanford] Dave Cavanaugh and his boys back Vicki Young with a lush setting as she oozes through a senti-mental romantic number.

"SOMEBODY ELSE IS TAKING YOUR PLACE" (2:06) [Shapiro, Bernstein ASCAP-Howard, Ells-worth, Morgan] On this deck the thrush rhythms through a solid oldie. Voice is cross between Kay Starr and Sunny Gale on this one.

JANE RUSSELL Mercury 70282; 70282 x 45)

(2:15) [Mills ASCAP-Myrow, Blaine, Wells] From her new flicker, the controversial "French Line," Jane Russell presents one of the numbers. Cute item with show type lyrics. Not too commercial.

"WELL I'LL BE SWITCHED" (2:50) [Mills ASCAP—Myrow, Blaine, Wells] The thrush rhythms through a colorful jumper from the same film. She sings well on this clever item.

ALFREDITO (Rainbow 229; 45-229)

"MAMBO—FOR DANCERS ONLY" (2:10) [Leeds ASCAP— Oliver] Alfredito and his men offer a rhythmic mambo item tailor made for dancing. The beat is vivid and a defi-nite aid to the beginner of the dance.

G "QUIEN SERA" (3:04) [—Pablo, Beltran, Ruiz] Pepe Adorno adds a fitting vocal to another exciting and zestful instrumental mambo. Alfre-dito shines at the vibes.

THE CASH BOX

"CROSS OVER THE BRIDGE" [Valando ASCAP] "JOHNNY GUITAR" [Chappell ASCAP]

> PATTI PAGE (Mercury 70302; 70302 x 45)

number one spot on the charts, Patti Page gets hold of some more potent disk material in a solid rhythm item tagged "Cross Over The Bridge." It's a great change of pace to which the thrush gives everything she's got. And as usual, Patti's multiple voicing on the re-frain is terrific. The lower deck is a slow, soft Latin rhythm number dubbed "Johnny Guitar" which is offered in the warm and inviting manner that has made her so popu-lar. Patti has great stuff to start the new year off with a bang. Look for "Cross Over The Bridge" to really go. really go.

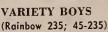
JOHNNY GOODFELLOW (Jubilee 6050; 45-6050)

(3:01) [Shelley ASCAP-Fotine, Shelley] Larry Fotine's ork sets up a super lush backing for a pleasing vocal offering by Johnny Goodfellow. Pretty waltz number but a bit on the heavy side.

"EVERYTHING THAT'S BEAU-TIFUL IS YOU" (3:02) [True Blue ASCAP—Fotine, Carr] The smooth baritone voice of the artist comes over well on this end too as he and the ork deliver a romantic piece of material.

THE LANCERS (Trend 70; 45-70)

"STOP CHASIN' ME BABY" (2:47) [Hollis BMI—Wilber] Still riding high with their initial hit "Sweet Mama, Tree Top Tall," the Lancers dish up another rhythmic item with a similar sound. Could hit. "PEGGY O'NEILL" (2:17) [Leo Feist ASCAP-Dodge, Nelson, Pease] The Van Alexander ork again assist as the crew cruises through a waltz tempo oldie. Boys jump it up at mid point. Good material.



SHAME" (2:26) [Myers AS-CAP—Stone, Di Leo] The Variety Boys with Jimmy Brown in the lead spot, harmonize on a rhythm ballad that makes ok listening.
"ARE YOU FOR REAL" (2:30) [Myers ASCAP—Stone, Di Leo] The group hands in another inviting job as it rhythms through a jumper with a boogie beat. Jimmy Brown again takes the lead.

FOUR TUNES (Jubilee 5135; 45-5135)

"DO-DO-DO-DO-DO-DO-DO-DO-IT AGAIN" (2:33) [Jefferson AS-CAP—Jordan, Bass] As their first disking for Jubilee breaks into the juke box top ten, the "Marie" boys, the Four Tunes, come up with another good jumper that could hit too. Catchy.
"MY WILD IRISH ROSE" (2:07)
[Witmark ASCAP—Olcott] Sid Bass and the ork set up another fine rhythm backdrop for the boys' rendi-tion of a great oldie. Boys have a great style and could make it two in a row. in a row.

GINNY GIBSON (MGM 11672; K-11672)

"DON'T STOP KISSING ME GOODNIGHT" (2:26) [Aberbach BMI—Wooley] Ginny Gibson comes through with a colorful country flav-ored cornball ditty that makes rous-ing listening. A pleasant and unusual item item.

"BATON ROUGE" (3:00) [Joy ASCAP—Merrill] The thrush has another interesting and unusual piece of material to work with on this end. A slow country waltz item with an amusing set of lyrics. Could make noise noise.

LEROY HOLMES ORCHESTRA (MGM 11673; K-11673)

"BREEZIN' ALONG WITH THE BREEZE" (2:24) [Remick AS-CAP—Gillespie, Simons, Whiting] The Three Beaus and A Peep join Leroy Holmes on a zippy jump instru-mental loaded with color. A real cute ditty.

"DIT DIT DA HOOTY" (2:24) "DIT DIT DA HOOTY" (2:24) [Broadcast BMI—Perry] Elly Russell takes on the vocal chores on this deck while the Holmes men sup-ply the lilting and catchy accompani-ment. A happy bit of listening matter.

RAYMOND SCOTT QUINTET (Audivox 106; 45-106)

"HIGHLAND SWING" (2:30) [Gateway ASCAP—Scott] The imaginative mind of talented Ray-mond Scott goes to work and comes up with a cute and most appealing instrumental novelty with a Scotch air. Quintet is terrific. "HONEST INJUN" (2:42) [Gate-way ASCAP—Scott] Scott and his men cruise through another color-ful ditty written by the conductor. A fascinating piece with an Indian kick.



• As her smash platter of "Changing Partners" heads for the

LES BAXTER ORCHESTRA (Capitol 2705; F-2705)

B "ATLANTIS" (2:14) [Southern ASCAP—Bourdin, Rousaud] The Les Baxter ork and chorus present an exciting rhythmic item with a wild and eerie sound. Beaty number makes interesting listening.

"FLIRTATION WALTZ" (2:20) [Bourne ASCAP — Heywood, Sarony] A more commercial side is this lovely waltz item softly presented in an old fashioned manner by the chorus and ork. Unidentified lead voice adds quality to good tune.

GEORGE SHEARING (MGM 11677; K-11677)

G "A SINNER KISSED AN ANGEL" (3:01) [Famous AS-CAP—Joseph, David] The great Shearing aggregation smoothly eases through, in its stylish manner, a slow rhythmic item. Pretty tune effectively presented presented.

"MOOD FOR MILT" (2:44) [Bayes BMI—Tjader] On this end, George Shearing and his boys fly through a fast moving Latin tempo number. An exciting toe tapper that really lets loose toward the end.







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CHICAGO:

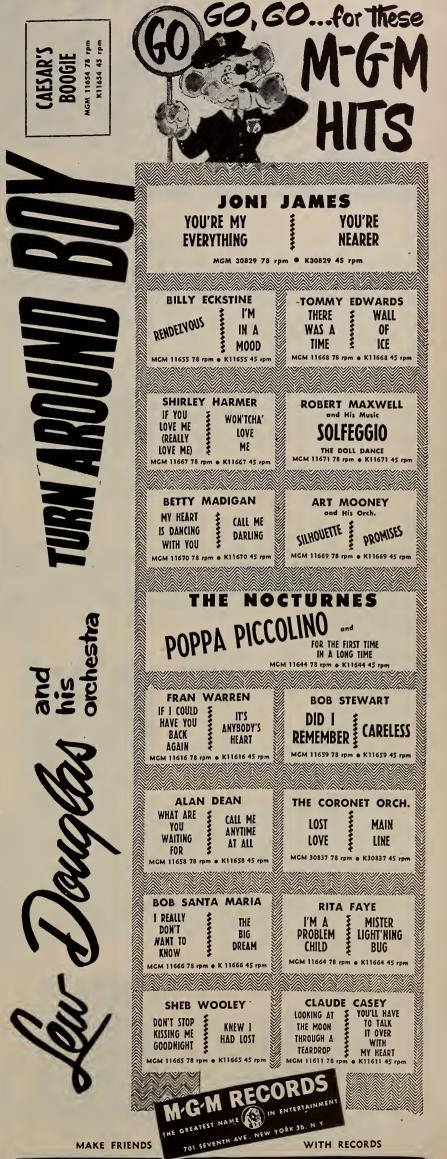
most original thinkers in the record biz today. **CHICAGO:** Bill Anson's popularity continues going up and up. In addition to his early morn show, 7-9 AM over WCFL, Bill now on WENR, 3:30 to 5:30 PM, and on TV Satty nites 10 to 11:30 PM, with more on the way, we hear. . . . Very lovely gesture by Al Alberts, Dave Mahoney, Sod Vaccaro and Lou Silvestri (The Four Aces) who gave Margaret Kraft of Decca that gor-geous compact with the following engraved on it: "To The Heart Of Our Hearts." Seems, from what the boys tell us, it was Margaret who first came up with the suggestion of their clickeroo, "Heart Of My Heart." And the boys arguing all week about whether to "leave the Caddy in St. Loo" and then "fly to Mon-treal, Buffalo, Syracuse," etc. Then come back to St. Loo, pick up the Caddy, and drive on to Las Vegas and West. . . . Nice invite from Maude and Benny Strong to "Come on out, folks, and enjoy the Ambas-sador." Benny's at the Cocoanut Grove. . . . Very outstanding letter from RCA-Victor's Larry Kanaga back in town from his Miami sojourn and just as busy as ever—over the luncheon tables at Fritzel's—where Marty does a whale of a sales job. . . . Thanks to The greatest people in the world—the deejays in Chicago—for helping The Cash Box' Plan—"A Day Of Dimes For The 'March Of Dimes'." . . . "Turn Around Boy" an all Chi product. Written by Glory Fox and Mike Oury. Pub-lished by Bud Brandom. Waxed on MGM by Lew Douglas. Glory and Mike, who've just returned from the East, report that "It's catching on big." . . . Bob Manning now on Howard Miller's "Close Up" is the boy so many are bank-ing on in Noo Yawk to click—but big. . . . Bob Cole pops in to state, "Turn Around Boy" an all Chi product. Written by Glory Fox and Mike Oury. Pub-lished by Bud Brandom. Waxed on MGM by Lew Douglas. Glory and Mike, who've just returned from the East, report that "It's catching on big." . . . Bob Manning now on Howard Miller's "Close Up" is the boy so many are bank-ing on in Noo Yawk to clic

LOS ANGELES:



Sid Parnes, New York office).... Keep smiling? **LOS ANGELES:** Torchestra leader Claude Gordon and manager Norm Malkin spent a few day recently visiting disk jockeys in West Coast cities with Alma record of "Carnival of Venice" and "Old Trail." Malkin announced the signing of Margie Rae as vocalist with the Gordon crew. She will now be known as Margie Ray-burn. She just recorded some sides with Spike Jones on Victor under the name of Margie Sorghum.... Tom Sheils, manager of the Modernaires, recently planed to New York to discuss a new Coral recording contract with diskery toppers. Their current pact, which has three months to run, is being shredded as a result of sales on newly-released "Salute To Glenn Miller" record.... Watch for Doris Day's "What Every Girl Should Know" which will be released about Feb. 14. A great arrangement, haunting lyrics, plus Doris' superb delivery could add up to another click-row appear nitely at the Hotel Green in Pasadena. Their recent waxing of "Angela Mia" on the Crown label has started to catch on and looks like it has their recently returned from a successful theatre engagement in Toornoto, Canada. After Jimmy's latest release, I'm all for starting a drive for shorter song titles. I's "I've Got Those Wake Up Seven-Thirty, Wash Your Ears They're Dirty, Ear Your Eggs And Oatmeal, Rush To School Blues."... To Bennett is protscaster Mark Scott. Well where's Dave Ballard? ... Tony Bennett is riding high with two hits in the nation's top ten, "Rags To Riches" and "Stran-ger In Paradise."... French poodle version of "C'est Si Bon": "Save Zee Bone." Good one for Spike... Here's a new twist: Larry Cotton, prexy of oroco Records, is out singing on his own label. Evelyn Lynne's Oroco waxing d' Caught The Bride's Bouquet" has now been covered by two majors... Songthrush Gale Clark is vacationing in Palm Springs before starting new trecording sessions.





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EARL BACKUS (Epic 9012; 4-9012)

"ON THE TRAIL" (2:28) [Rob-bins ASCAP—Grofe] Earl Backus presents an interesting instrumental styling of a catchy melody from "The Grand Canyon Suite." Number may be recognized as a Philip Morris theme. Good guitar work.

• "PICKIN' IN THE ROUGH" (2:11) [Frederick BMI—Backus, Hermān] The guitar takes the spot-light once again as the Backus crew comes up with a rhythm number loaded with beat. Piece really jumps.

GEORGE TZIPINE & PARIS SYMPHONY (MGM 30838; K-30838)

G "SONG OF THE LAND" (2:51) [Byron BMI—Dupree] Thunder introduces a lush and melodious in-strumental theme from the coming flicker "Song Of The Land." Tzipine ork has a full and wonderful sound.

G "THE FLIGHT OF THE AL-BATROSS" (3:08) [Byron BMI— Dupree] More beautiful background music from the film is offered by the men on this end. Piece is kind of heavy and on the classical side.

PAT TERRY (Jubilee 6056; 45-6056)

"THIS IS YOU" (2:46) [Milton Kellem ASCAP—Silver, Kellem] With the Don Costa ork setting up the lush backdrop, Pat Terry presents a romantic item that rates as a strong contender for hitdom. Good vocal on loyely tupe lovely tune.

B "I'LL ALWAYS REMEMBER" (2:56) [Shapiro, Bernstein AS-CAP-Burton, Kent] Pat does an effective job of multiple voicing as he lilts through another romantic bal-lad. Italian lyrics add to the feeling of the delivery.

VAUGHN MONROE (RCA Victor 20-5608; 47-5608)

C. "ALWAYS, ALWAYS IN MY DREAMS" (3:00) [Hawthorne ASCAP—Merrill] Vaughn Monroe gets a wonderful assist from the Major-Minors' vocal group as he glides through a romantic piece of material.

G "TALKIN' TO A SPARROW" (2:55) [Regent BMI—Andersen] The balladeer presents a melodious piece on this end as he warbles the meaningful lyrics. Orking is fitting.

TOMMY DORSEY (Decca 28978; 9-28978)

G "ISLAND QUEEN" (3:19) [Cri-terion ASCAP—Rinker, Huddles-ton] Tommy Dorsey guides his men through a rhythmic styling of a good jumper as Gordon Polk takes the vocal. Handclapping to recital is effec-tive tive.

G "YOU'RE THE CAUSE OF IT ALL" (3:03) [Pickwick ASCAP— Rinker, Huddleston] Johnny Amoroso takes the featured spot on a soft Latin ballad as the Dorsey ork supports. TD offers a fancy bit of tromboning.

THE CASH BOX

"YOUNG AT HEART" (2:49)[Sunbeam BMI—Richards, Leigh] "TAKE A CHANCE" (2:37)[Barton ASCAP—Raksin, Stanford] FRANK SINATRA (Capitol 2703; F-2703)

Each release for the label has shown greater results than the one before. Now the "Voice" comes up with a refreshing new song which is his best job to date. We think "Young-At-Heart" has got what's necessary to make it a hit. There is something about the number that makes it light and pleasant listening. A fitting support is given to Sinatra by the lush strings of the Nelson Riddle ork. On the bottom portion, Frankie rhythms through an interesting bit with a lilt to it. Cute material is called "Take A Chance." Get behind the upper deck. Should be a solid one for the crooner. Each release for the label has

"THE BIG BELL AND THE LITTLE BELL" (2:30) [Mounment ASCAP —Kalmanoff]

JULIUS LA ROSA (Cadence 1235; 45-1235)

three big records, the biggest being his latest "Eh, Cumpari." Now, with his popularity at an all time high, the talented crooner offers a super-polished version of a lovely ballad tagged, "I Couldn't Believe My Eyes." La Rosa shows a definite improvement with every new rec-ord. It's a beautiful romantic item presented in the sincere La Rosa manner that has made him so suc-cessful. The lower lid is a cute ditty that should appeal to the children too. It's an appealing story titled "The Big Bell And The Little Bell." As expected, the Archie Bleyer ork sets up a perfect backdrop for the songster on both decks. Look for the top half to be a big one.

"WHY SHOULD I BE SORRY?" (2:58) [Witmark ASCAP—Sigman, Faith]

night club he's appeared in during

HARRY BELAFONTE (RCA Victor 20-5617; 47-5617)

B "HOLD 'EM JOE" (2:32) [PD-Thomas] Harry Belafonte gets a great supporting job from the Hugo Winterhalter ork on a catchy calypso number which the talented songster presents in John Murray Anderson's "Almanac." Potent.

B "I'M JUST A COUNTRY BOY" (3:05) [Folkway BMI—Brooks, Barer] Here Harry sends up a folk number as only he can. A tasteful item packed with loads of feeling. A stirring rendition.

SAUTER-FINEGAN ORCHESTRA (RCA Victor 20-5614; 47-5614)

B "HIT THE ROAD TO DREAM-LAND" (3:08) [Famous ASCAP —Mercer, Arlen] Joe Mooney and the Doodlers do the vocal on a Sauter-Finegan instrumental from the movie "Star Spangled Rhythm." Good jumper with an imaginative orking.

WHERE'S ACE" (3:24) [Zephyr ASCAP-Sauter, Finegan, Alex-ander, Dinkin] On this end Ed and Bill guide the ork through a weird and exciting instrumental novelty. Good listening.

DINAH SHORE (RCA Victor 20-5622; 47-5622)

B "I'LL HATE MYSELF IN THE MORNING" (2:10) [Crawford ASCAP — Lawrence] Dinah Shore sends up her polished and inviting treatment of a light ditty. A pretty tune that could make noise.

B "PASS THE JAM, SAM" (2:54) [Chappell ASCAP — Clinton] Henri Rene assists the thrush as she rhythms through a spicey novelty with a cute set of lyrics. Number should get chuckles.

PAUL WESTON ORCHESTRA (Columbia 40152; 4-40152)

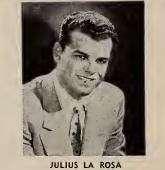
"INDISCRETION" (3:03) [Crom-well ASCAP — Cahn, Weston, B "INDISCRETION" (3:03) [Crom-well ASCAP — Cahn, Weston, Cicognini] Paul Weston guides the ork through a lovely theme. Soft and romantic stuff for the quiet hours. Music will be background of flicker "Indiscretion of An American Wife."

C. "AUTUMN IN ROME" (3:02) [Cromwell ASCAP—Cahn, Wes-ton, Cicognini] More of the same lush and inviting music from the movie is offered on this end. Pretty.

LOUIS ARMSTRONG (Decca 28995; 9-28995)

B "THE GYPSY" (3:20) [Leeds ASCAP—Reid] The Commanders ork backs Louis Armstrong as he offers his unique styling on a hit of a few years back. Interesting arrange-ment with some fancy tooting on Louis' part.

•"I CAN'T AFFORD TO MISS THIS DREAM" (3:03) [Sinclair BMI—Freidlander, Waldman] On this deck Satchmo is backed by the Sy Oliver ork as he colorfully treats a cute tune. Pleasing in every groove.



FRANK SINATRA

• Since his becoming a Capitol artist, Frank Sinatra has been on the brink of a real solid smash.

"I COULDN'T BELIEVE MY EYES" (2:38) [Shapiro Bernstein ASCAP —Powell, Whiteup, Samuels]

Julius La Rosa has established himself, in this past year, as a top name in the wax world with

> "YOU'D BE SURPRISED" (1:58)

[Berlin ASCAP-Berlin]

JOHNNIE RAY (Columbia 40154; 4-40154)

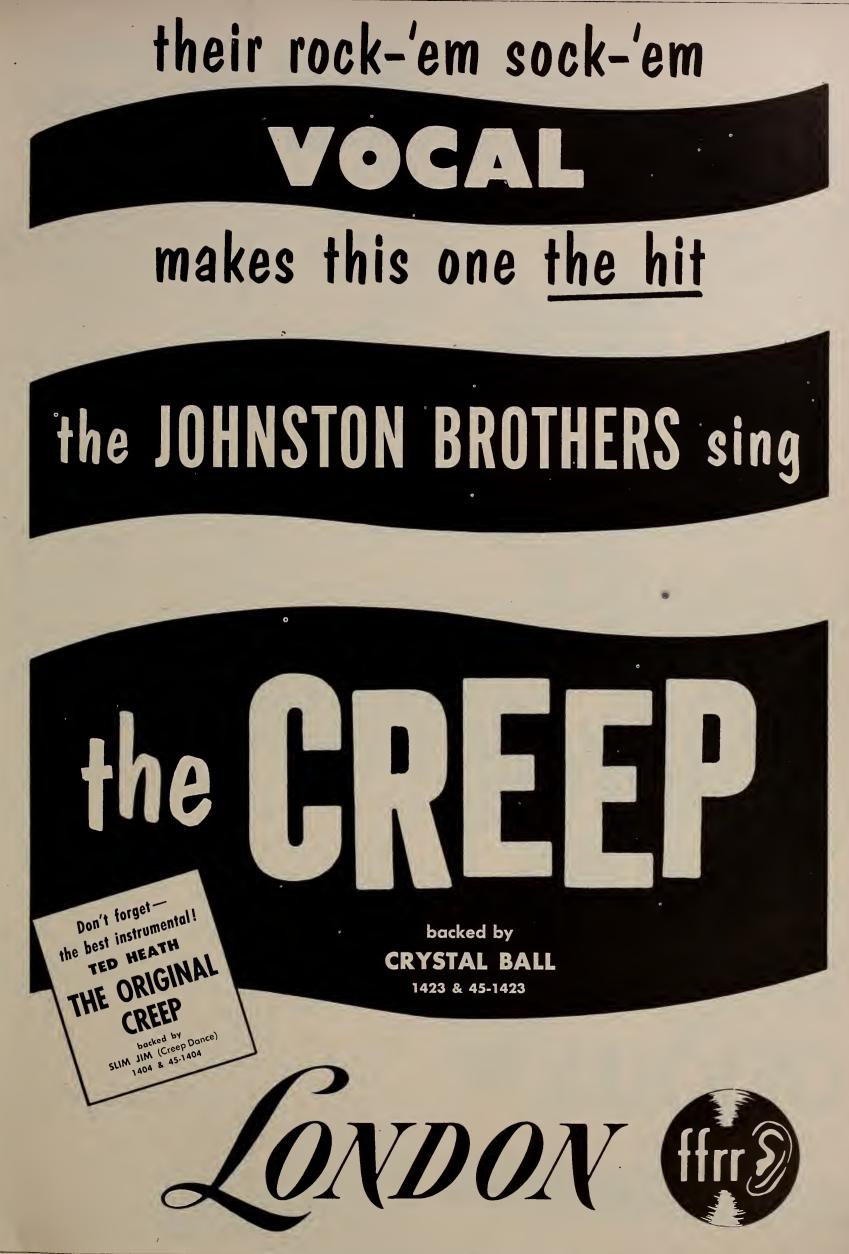


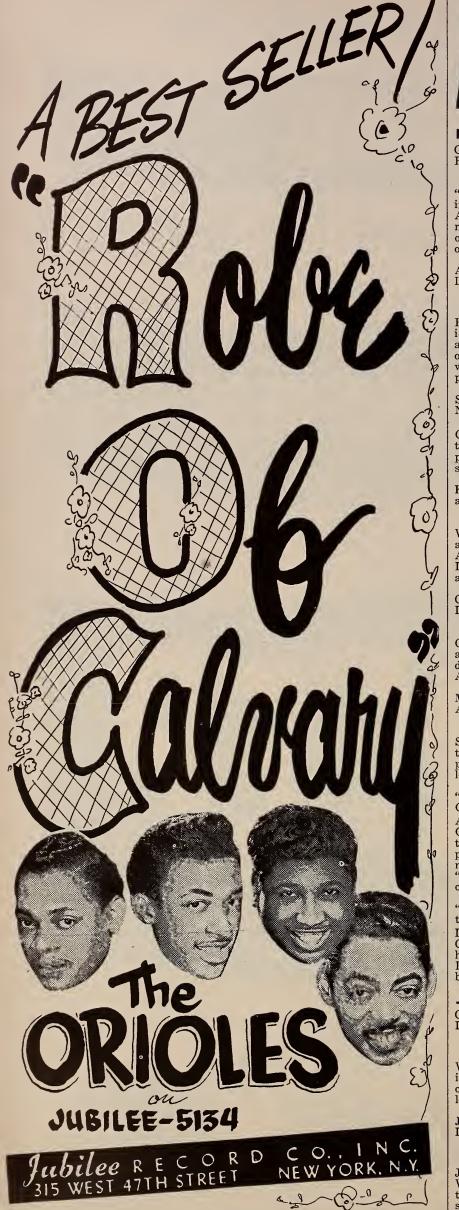
record

night club he's appeared in during the past few years, could shoot right up to the top of the charts again with either of these two terrific new sides. On one end the wailer sends up a wild, rip roaring job of a great oldie labelled "You'd Be Surprised." It's a great rhythm job on the favorite Irving Berlin number. The orking by Percy Faith should have all the kids jumping. On the other half, Johnnie cries through a heart breaking ballad tagged "Why Should I Be Sorry?" A terrific song featuring Mr. Emo-tion at his very best. Both ends have qualities which could estab-lish them as smashes. JOHNNIE RAY nie Ray, who's been a breaker in almost every Johnnie

Page 9

January 30, 1954







POPULAR:

GLENN MILLER—Plays Selection From The Film "The Glenn Miller Story— RCA Victor LPT 3057 (10" LP) List: \$3.15 MOONLIGHT SERENADE; AMERICAN PATROL; PENNSYLVANIA 6-5000; IN THE MOOD; TUXEDO JUNCTION; ST. LOUIS BLUES; STRING OF PEARLS; LITTLE BROWN JUG.

"The Glenn Miller Story" which will hit movie thats; time boom bos. "The Glenn Miller Story" which will hit movie thaters throughout the country in the next few months should help make this package a tremendous seller. A sensational collection of some of Miller's best which are featured in the motion picture. Glenn Miller fans, not able to purchase the \$25 limited edition of the band's renditions, are sure to jump at the chance of getting this parcel of standards at the regular price.

ALFREDITO ORCHESTRA-"Alfredito Plays"-Rainbow LP 718 (10" LP) List: \$3.00

GOOFUS MAMBO; MAMBO FOR DANCERS ONLY; QUIEN' SERA; PEANUT VENDOR MAMBO; ROUND WORLD MAMBO # 2; HONEY DRIPPER MAMBO (PT. 1); HONEY DRIPPER MAMBO (PT. 2); HIGHBALL MAMBO.

(P1. 2); HIGHBALL MAMBO. Rainbow comes up with a sensational collection of instrumental mambos fash-ioned in the vivid and exciting Alfredito manner. Beat is exceptionally clear and sharp—tailor-made for the student of the mambo. Vocals accompany some of the numbers. A great party package and a natural for mambo enthusiasts who like the sock beat. "Round The World Mambo No. 2," included in the package is a big hit with mambo fans.

SHOW BIZ—"From Vaude To Video"—by Abel Green and Joe Laurie, Jr.— Narrated by George Jessel—RCA Victor LOC 1011 (12" LP) List: \$5.72 ACTUAL VOICES OF SHOW BUSINESS GREATS OF THE LAST FIFTY YEARS.

George Jessel narrates and introduces the actual voices or songs of some of the top names in the show world over the past half century. An interesting package that's sure to appeal to the sentimentalist. Folks who've read the best seller book by the same name should take to this collection of memories.

KISMET—Selections from the Musical Production—Danny Kaye, Four Aces and Peggy Lee—Decca ED 2117 (EP) List: \$1.50 NOT SINCE NINEVEH, NIGHT OF MY NIGHTS, STRANGER IN PARADISE; BAUBLES, BANGLES, & BEADS.

BAUBLES, BANGLES, & BEADS. With the Broadway show "Kismet" currently hitting, three of Decca's top artists offer four of the best songs from the show in a neatly bound package. Attractive cover should help sale. Package contains a big pop hit in "Stranger In Paradise" and potential hit in "Baubles Bangles And Beads." Not aimed at audience looking for show's original score, but rather at pop lovers.

GOMEZ ORCHESTRA-Plays Rhumba Favorites-Rainbow EP 602 (EP) List: \$1.47

ROUND THE WORLD RHUMBA; MIAMI BEACH RHUMBA; WALTER WINCHELL RHUMBA; HOT CANARY RHUMBA.

Gomez and his orchestra ride through a series of popular rhumba items that always appeal to a party crowd. These renditions are especially made for dancing. The beat is exceptionally vivid and makes it very easy to dance to. A sure seller for the customer in search of rhumba music for a gathering.

MABEL MERCER—Songs by Mabel Mercer (Written especially for her)— Atlantic ALS 408 (10" LP) List: \$3.85 CHARM; CARRY ME BACK TO OLD MANHATTAN: THE RIVIERA; THANK YOU FOR THE FLOWERS; EARLY MORNING BLUES; IT WAS WORTH IT; YOU WILL WEAR VELVET; WHILE WE'RE YOUNG. Song stylist Mabel Mercer, well known and loved by visitors of her abode at the Showspot in New York, offers a collection of songs which prominent com-posers have written especially for her. Album should go great with her fol-lowers. Package is aimed at this select group.

"PAL JOEY" & "CONNECTICUT YANKEE"—Rodgers & Hart played by Charles Sherrill at the piano—Atlantic ALS 1221 (12" LP) List: \$4.85 Atlantic offers a bargain pairing of the tunes from two great Broadway hits. Charles Sherrill offers the ever beautiful tunes that have been heard many times via many recordings but never before in one big package. The "cocktail" pianistics of Sherrill are familiar to the after theatre crowd through his engage-ments at various hotels and supper clubs. One of the items included in the "Connecticut Yankee" recording is "I Blush," a tune that had been dropped out of the show before it reached New York.

"SHOWBOAT" & "ROBERTA"—Jerome Kern played by Charles Sherrill at the piano—Atlantic ALS 1210 (12" LP) List: \$4.85 In another of its "The Golden Age of Musical Theatre" series, Atlantic presents George Sherrill again at the piano. Sherrill interprets the never forgettable hummables from musical comedy successes "Show Boat" and "Roberta." The Kern classics never tire the ear and the offering of two-for-one makes tidy hoit for the hargain seeker. bait for the bargain seeker.

JAZZ:

GEORGE SHEARING—"When Lights Are Low"—MGM E226 (10" LP) List: \$3.00

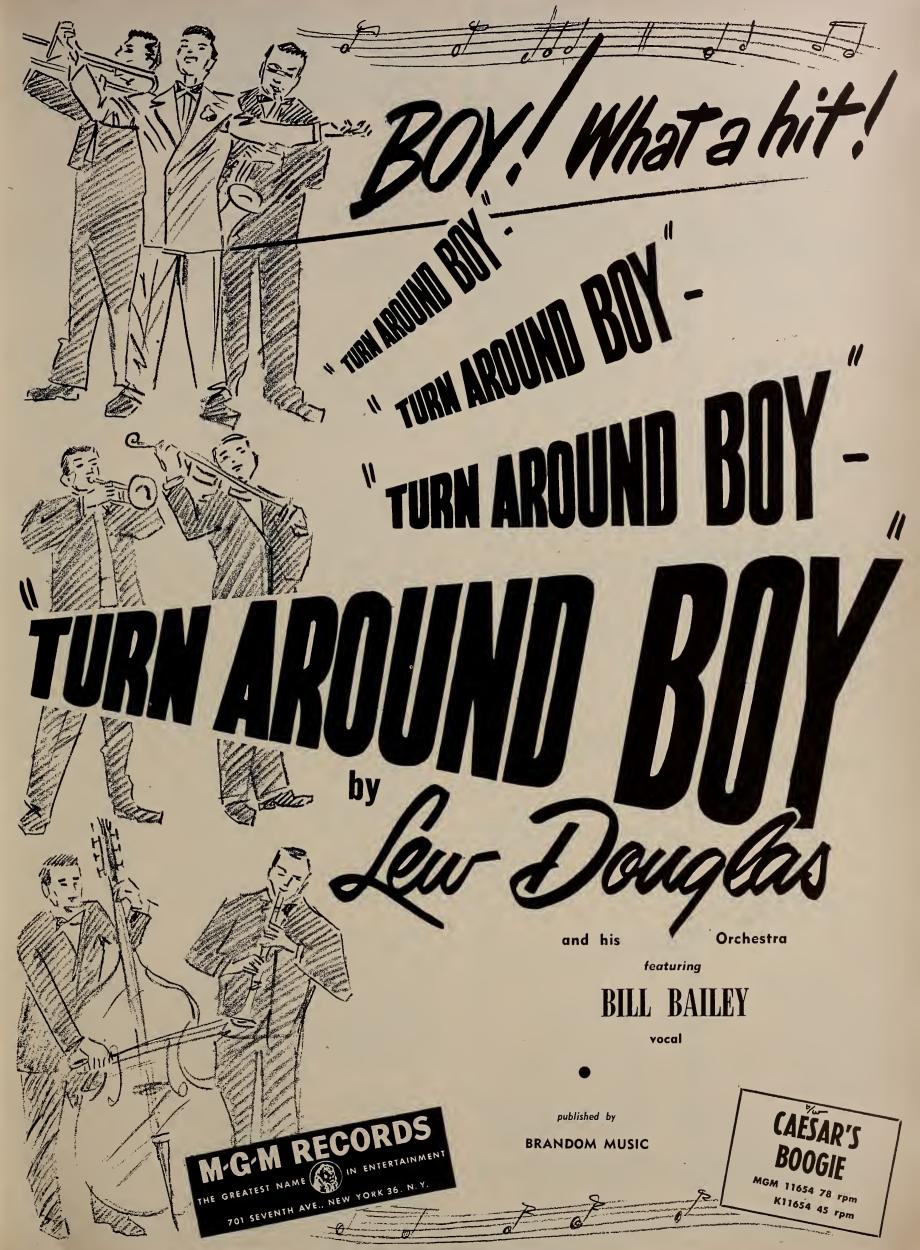
WHEN LIGHTS ARE LOW; I HEAR A RHAPSODY; DON'T BLAME ME; THINE ALONE; INDIAN SUMMER; THERE'S A LULL IN MY LIFE; I DIDN'T KNOW WHAT TIME IT WAS; WHEN YOUR LOVER HAS GONE.

With his masterful jazz touch, George Shearing has acquired a strong follow-ing of fans in the last few years. Here the artist presents a beautiful selection of lovely standards in his individual manner. A must for not only the Shearing lovers but for all jazz addicts.

JOE SULLIVAN-"Fats Waller First Editions"-Epic LG 1003 (10" LP) List: \$3.00

IF YOU CAN'T BE GOOD, BE CAREFUL; CAN'T WE GET TOGETHER; NEVER HEARD OF SUCH STUFF; THERE'LL COME A TIME WHEN YOU'LL NEED ME; BREEZIN'; AN ARMFUL OF YOU; WHAT'S YOUR NAME?; SOLID ECLIPSE.

Joe Sullivan offers a classy jazz fashioning of some heretofore unrecorded Fats Waller originals. Sullivan's piano styling has a resemblance in many spots to the Waller style, yet it contains an individuality about it. An interesting selection of mood pieces, fast show pieces and others that should appeal to the Fats Waller fan and piano lovers.



Smashing Through **To The Top!**

"FROM THE VINE **CAME THE GRAPES**"

b/w "Stolen Moments"

THE GAYLORDS

70296





EUROPEAN LOW DOWN:

It has been a rather hectic week. There was so much to get done and so little time to do it in. But somehow I seemed to have managed. My first stop was Oslo in Norway where I was greeted by big posters advertising the Jazz Club U.S.A. package, but I caught it in Stockholm, Sweden and must say I was a little disappointed. Lady Day the star attraction was not up to her usual standards. The only one who was, was Red Norvo with his trio. He really brought the roof down. The folks here are now looking for-ward to E'la Fitzgerald's visit and to the arrival of Woody Herman's band. In Stockholm, people go for the It has been a rather hectic week,

ward to E'la Fitzgerald's visit and to the arrival of Woody Herman's band. In Stockholm, people go for the "Cool" type of Jazz. Yet the pop market is almost identical to our own. If you read the best selling charts here at the top you'll find "Vaya Con Dios" followed by "Moulin Rouge." This applies throughout Scandinavia and Germany. . . By the way, I have just heard that Les Paul and Mary Ford are to be presented with another gold record on 29th January for bring-ing the sales of "Vaya" to two mil-lion. Nice going Les and Mary. Con-gratulations. I'm sure happy about it. . . Here in Hambourg, Germany, where I'm writing from, I found out something which really surprised me. There's a rule on all radio stations that no commercial gramophone re-cords are ever played; only tapes. So now every record company can only get playing time if it sends the radio station copies of the original tapes of all recording sessions. Entertaining the forces over here is Eddie Fisher. . . Favorites in Ger-many on wax: Vico Torriani, Lyss As-sia, Gita Lindt. Other favorites are those who, al-though issued over here, are mainly heard on American Forces Networks

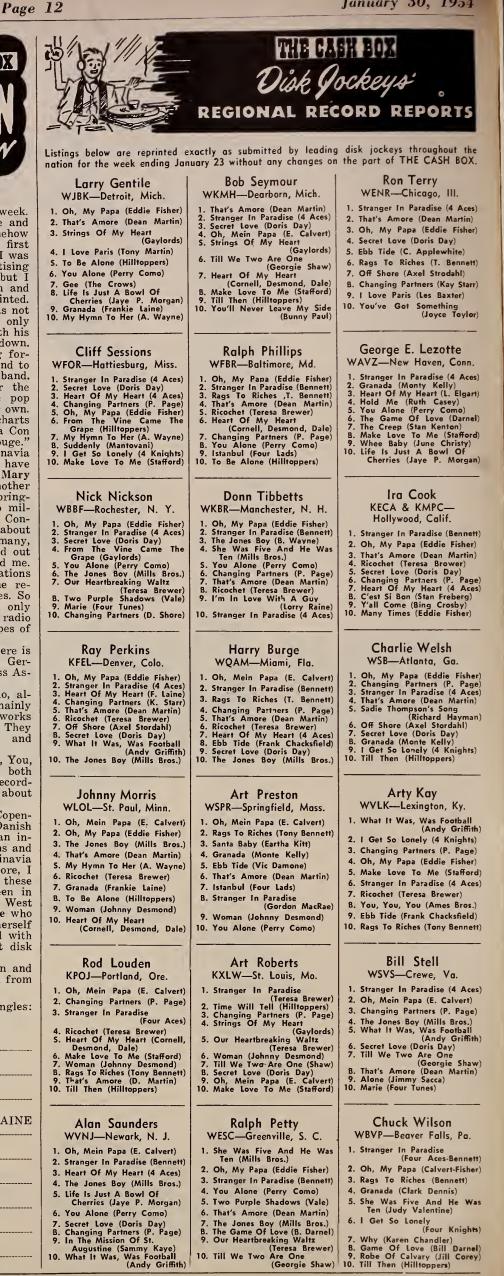
Other favorites are those who, al-though issued over here, are mainly heard on American Forces Networks an British Forces Network. They consist mainly of American and British artists. I hear the composers of "You, You, You" and "Auf Wiedersehn" both have some big songs ready for record-ing and they seem quite honeful about

Martovani flying over to Copen-hagen tomorrow to conduct the Danish Radio Orchestra. . . I found an in-creasing demand for the 45 rpms and the Extended Play both in Scandingvia creasing demand for the 45 rpms and the Extended Play both in Scandinavia and in Germany, and what's more, I th'nk I saw more record labels in these countries than I have even seen in $En \circ land$... There's a litt'e West Indian girl called Mona Baptiste who seems to be making a name for herself over here. She has just signed with the Polydor label and her first disk is pretty good.

Well, I'm off to London again and will be giving you the Lowdown from there as usual next week.

This Week's Best Selling Pop Singles: (Courtesy of the "New Musical Express")

- "Oh Mein Papa" _____ EDDIE CALVERT
- "Swedish Rhapsody" MANTOVANI 2.
- 3.
- "Rags To Riches" _____ DAVID WHITFIELD "Answer Me" FRANKIE LAINE "Poppa Piccolino" _____ DIANA DECKER
- "Answer Me" _____ DAVID WHITFIELD 6.
- "Blowin' Wild" 7.
- FRANKIE LAINE
- "Cloudy Lucky Seven" GUY MITCHELL 9.
- "Let's Have A Party" WINIFRED ATWELL
- "Crying In The Chapel" LEE LAWRENCE 10.

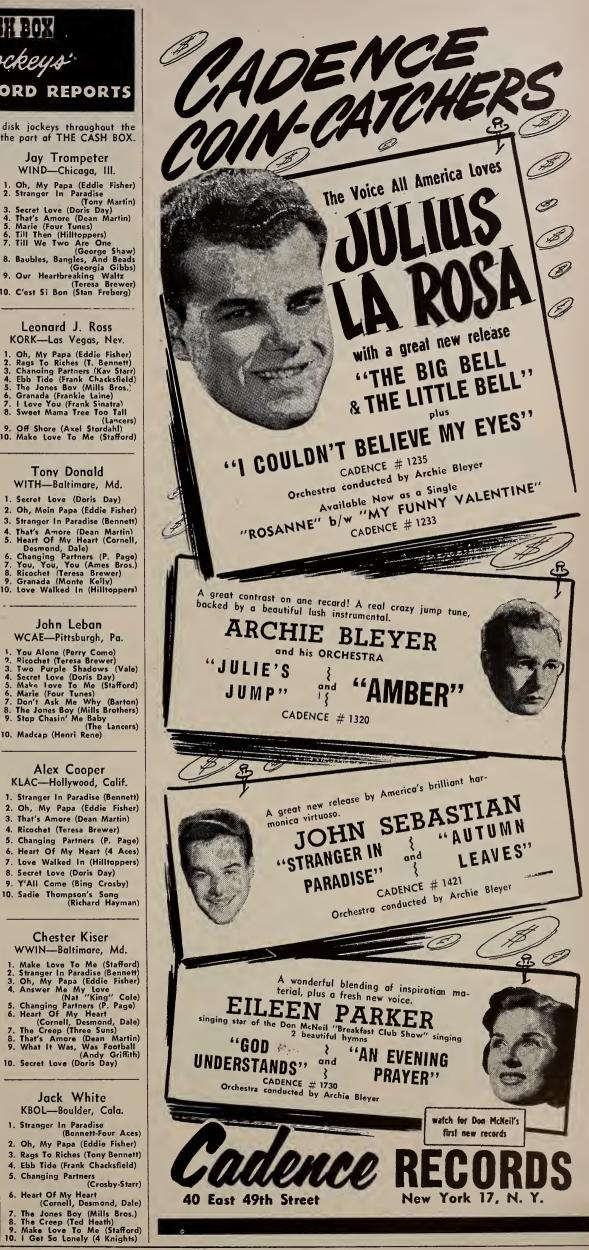


January 30, 1954

6. I Get So Lonely (Four Knights)

7. Why (Karen Chandler) B. Game Of Love (Bill Darnel) 9. Robe Of Calvary (Jill Corey) 10. Till Then (Hilltoppers)





Listings belaw are reprinted exactly as submitted by leading disk jockeys thraughaut the nation far the week ending January 23 withaut any changes on the part of THE CASH BOX. Stan Dale

WJJD-Chicago, III.

3. From The Vine Came The Grape (Gaylords) The Creep (Ralph Marterie) Till Then (Hilltoppers)

The Then (Hillioppers)
 That's Amore (Dean Martin)
 Village In Peru (Vic Damone)
 Kiss Or Get Off The Spot (Helen O'Connell)
 Turn Around Boy (L. Douglas)
 Changing Partners (P. Page)

Tiny Markle WAVZ—New Haven, Conn.

Stranger In Paradise (4 Aces)
 Oh, My Papa (Eddie Fisher)
 Heart Of My Heart (4 Aces)
 Rags To Riches (T. Bennett)
 To Be Alone (Hilltoppers)
 Till Then (Hilltoppers)
 Till Then (Hilltoppers)
 Game Of Love (Bill Darnel)
 Venus De Milo (8. Manning)
 It's Anybody's Heart (Fran Warren)
 Woman (Johnny Desmond)

Joe Deane

KQV—Pittsburgh, Pa.

KQV--Pittsburgh, Pa. 1. The Creep (Three Suns) 2. Two Purple Shadows (Vale) 3. Till We Two Are One (Georgie Shaw) 4. Stranger In Paradise (4 Aces) 5. The Jones Boy (Mills Bros.) 6. Oh, Mein Papa (E. Calvert) 7. Off Shore (Leo Diamond) 8. You're On Trial (Don Cornell) 9. Our Heartbreaking Waltz (Teresa Brewer) 10. Granada (Frankie Laine)

Don Blair

WNBZ—Saranac Lake, N. Y.

Oh, My Papa (Eddie Fisher) Stranger In Paradise (4 Aces)

Stranger in Paradise (4 Aces)
 Changing Partners (P. Page)
 That's Amore (Dean Martin)
 Ricochet (Teresa Brewer)
 Granada (Frankite Laine)
 You Alone (Perry Como)
 Ebb Tide (Frank Chacksfield)
 Secret Love (Doris Day)
 Don't Ask Me Why (Barton)

Bob Duck

WMLS-Sylacauga, Ala. Stranger In Paradise (Bennett)

Rags To Riches (T. Bennett) Oh, My Papa (Eddie Fisher)

Changing Partners (K. Starr)
 I Get So Lonely (Four Knights)
 That's Amore (Dean Martin)

Ricochet (Teresa Brewer) Ebb Tide (Frank Chacksfield)

9. Stranger In Paradise (4 Aces) 10. Secret Love (Doris Day)

Wallie Dunlap

WICC-Bridgeport, Conn.

1. Stranger In Paradise (4 Aces) 2. Oh, My Papa (Eddie Fisher) 3. Secret Love (Doris Day)

Secret Love (Doris Day)
 Changing Partners (P. Page)
 Till We Two Are One (Georgie Shaw)
 You Alone (Perry Como)
 The Jones Boy (Mills Bros.)
 Granada (Frankie Laine)
 Sadie Thompson's Song (Damita Jo)
 Answer Me My Love (Cole)

Stan Pat

WTNJ—Trentan, N. J.

WTNJ-Trentan, N. J. 1. Changing Partners (P. Page) 2. Stranger In Paradise (4 Aces) 3. Oh, My Papa (Eddie Fisher) 4. Sadie Thompson's Song (Richard Hayman) 5. She Was Five And He Was Ten (Mills Bros.) 6. You're My Everything (Joni James) 7. That's Amore (Dean Martin) 8. Our Heartbreaking Waltz (Teress Brewer) 9. Answer Me My Love (Nat "King" Cole) 10. I'm Alone (Bertice Reading)

8.

- Bill Ballance KNX—Hallywoad, Calif. 1. Oh, My Papa (Eddie Fisher) 2. Stranger In Paradise (4 Aces)

- Changing Partners (P. Page)
 Heart Of My Heart (Cornell, Desmond, Dale)
 That's Amore (Dean Martin)
- Rags To Riches (T. Bennett) Secret Love (Doris Day)
- 8. The Jones Boy (Mills Bros.) 9. Woman (Johnny Desmond) 10. Ricochet (Teresa Brewer)

Bill Reynolds

- WTMJ-Milwaukee, Wis.
- W TMJ—Milwdukee, wis.
 1. Oh, My Papa (Eddie Fisher)
 2. Stranger In Paradise (4 Aces)
 3. Till We Two Are One (Georgie Shaw)
 4. That's Amore (Dean Martin)
 5. Rags To Riches (T. Bennett)
 6. Secret Love (Doris Day)
 7. I Get So Lonely (4 Knights)
 8. Woman (Johnny Desmond)
 9. Till Then (Hilltoppers)
 10. Changing Partners (P. Page)

Mitch Reed

- WITH—Baltimare, Md. W11H—Baltimare, Md. 1. Oh, My Papa (Eddie Fisher) 2. Stranger In Paradise (Tony Bennett) 3. Secret Love (Doris Day) 4. Oh, Mein Papa (E. Calvert) 5. Rags To Riches (T. Bennett) 6. The Jones Boy (Mills Bros.) 7. Changing Partners (P. Page) 8. What It Was, Was Football (Andy Griffith) 9. Venus De Milo (B. Manning) 10. Don't Ask Me Why (Barton)

Chuck Norman WIL—St. Louis, Ma.

- WIL---St. LOUIS, Md. 1. Oh, Mein Papa (Eddie Fisher) 2. Stranger In Paradise (Bennett) 3. Changing Partners (P. Page) 4. Time Will Tell (Hilltoppers) 5. That's Amore (Dean Martin) 6. Strings Of My Heart (Gaylords) 7. You Alone (Perry Como) 8. Granada (Frankie Laine) 9. Secret Love (Doris Day) 10. C'est Si Bon (Stan Freberg)

Al Ross

- WBAL-Baltimore, Md.
- I. Rags To Riches (Tony Bennett)
- Oh, My Papa (Eddie Fisher) Changing Partners (P. Page) Ricochet (Teresa Brewer) That's Amore (Dean Martin)
- Secret Love (Doris Day) Stranger In Paradise (4 Aces)
- I Love Paris (Les Baxter)
- 9. Why Does It Have To Be Me (Tony Bennett) 10. Woman (Johnny Desmond)

Norman Hall

- WBNL-Baanville, Ind.

- W BNL----Bddnville, Ind.
 Oh, My Papa (Eddie Fisher)
 Rags To Riches (T. Bènnet)
 Stranger In Paradise (A Aces)
 Changing Partners (P. Page)
 Secret Love (Doris Day)
 From the Vine Came The Grape (Hilltoppers)
 Bimbo (Eddy Howard)
 I Get So Lonely (4 Knights)
 Stop Chasing Me Baby (Lancers)
 Answer Me My Love (Nat "King" Cole)

- Edna Richardson WTMA—Charlestan, S. C.
- Oh, My Papa (Eddie Fisher)
 That's Amore (Dean Martin)
 Rags To Riches (Tony Bennett)
- 3. Rags to Klence (thing 4. You're My Everything (Joni James)

- (Joni James) 5. Heart Of My Heart (Cornell, Desmond, Dale) 6. You Alone (Perry Como) 7. Stranger In Paradise (4 Aces) 8. Answer Me, My Love (Nat "King" Cole) 9. Changing Partners (P. Page) 10. Ricochet (Teresa Brewer)

Jay Trompeter WIND—Chicaga, III. 1. Stranger In Paradise (4 Aces) 2. Oh, My Papa (Eddie Fisher)

- WIND—Chicaga, III. 1. Oh, My Papa (Eddie Fisher) 2. Stranger In Paradise (Tony Martin) 3. Secret Love (Doris Day) 4. That's Amore (Dean Martin) 5. Marie (Four Tunes) 6. Till Then (Hilltoppers) 7. Till We Two Are One (George Shaw) 8. Baubles, Bangles, And Beads (Georgia Gibbs) 9. Our Heartbreaking Waltz 10. C'est Si Bon (Stan Freberg)

Leonard J. Ross KORK—Las Vegas, Nev.

- Ohn My Papa (Eddie Fisher)
 Rags To Riches (T. Bennett)
 Chancing Partners (Kav Starr)
 Ebb Tide (Frank Chacksfield)
 The Jones Bov (Mills Bros.)
 Granada (Frankie Laine)
 I Love You (Frank Sinatra)
 Sweet Mama Tree Too Tall (Lancers)
 Off Shore (Axel Stordahl)
 Make Love To Me (Stafford)

Tony Donald WITH—Baltimare, Md.

- 1. Secret Love (Doris Day)
- Oh, Mein Papa (Eddie Fisher)
- Stranger In Paradise (Bennett) 3.
- Stränger in Paradise (Bennett)
 That's Amore (Dean Martin)
 Heart Of My Heart (Cornell, Desmond, Dale)
 Changing Partners (P. Page)
 You, You, You (Ames Bros.)
 Ricochet (Teresa Brewer)
 Granada (Monte Kelly)
 Love Walked In (Hilltoppers)

John Leban

WCAE—Pittsburgh, Pa.

- WCAE—Pittsburgh, Pd. 1. You Alone (Perry Como) 2. Ricochet (Teresa Brewer) 3. Two Purple Shadows (Vale) 4. Secret Love (Doris Day) 5. Make Jove To Me (Stafford) 6. Marie (Four Tunes) 7. Don't Ask Me Why (Barton) 8. The Jones Boy (Mills Brothers) 9. Stop Chasin' Me Baby (The Lancers) 10. Madcap (Henri Rene)

Alex Cooper KLAC—Hollywood, Calif.

1. Stranger In Paradise (Bennett) 2. Oh, My Papa (Eddie Fisher)

3. That's Amore (Dean Martin) 4. Ricochet (Teresa Brewer)

Chester Kiser

WWIN—Baltimare, Md.

Jack White KBOL—Boulder, Cala.

"It's What's in THE CASH BOX That Counts"

5.



Convention Aims

OAKLAND, CALIF.—On March 8, 9, and 10, the Music Operators of America will convene at the Palmer House in Chicago.

In highlighting the aims and events of the convention, George A. Miller, president and business manager of MOA, listed the following:

1) Music operators from all over the nation will gather at this, the one and only national operators' con-vention, to exchange ideas for the benefit of all.

2) Music operators, phonograph manufacturers, record companies, needle manufacturers and other manufacturers of auxiliary equipment for coin operated phonographs will have an opportunity to display their equip-

a) A tax council which operators will hear much about in the future, is already laying plans to attack the entertainment tax which eliminates dancing where juke boxes are located, and other types of taxation which effect the juke box industry.

4) Record companies, through panel discussions, will bring out many im-portant factors applying to the opera-tors and manufacturers.

5) Entertainment will include lunch-5) Entertainment will include lunch-eons, theatre previews and the annual banquet with an all star show pre-sented by the various recording com-panies and the entertainment com-mittee of MOA. Hank Thompson, Capitol's prominent country balladeer will appear on stage.

will appear on stage. 6) One of the most important aims of the MOA this year is to come up with a method of eliminating nuisance bills which are presented in Congress each year by some organizations which are continually trying to collect so-called performance fees from the juke box operators. A plan to cope with this situation will be proposed at the convention. at the convention.

7) Public relation programs will be discussed.

8) Canadian music operators who have recently formed the Canadian Music Operators' Association to fight pending legislation by the Canadian Association of Publishers, Authors and Composers will attend the convention.

Because of this constructive program, Miller is expecting a sell-out for the three days of the convention.



NEW YORK-Shirley Harmer is caught by the candid camera during a recording session of "If You Really Love Me" backed with "Won'tcha" Love Me," two new tunes which MGM records has just released. Shirley is seen and heard on the Dave Garroway show every third Friday.



20-

22.

25



• Tunes are listed below in order of their popularity based on a continuing weekly national survey of thousands of record dealers by Jack "One Spot" Tunnis. Each list-ing includes the name of the song, record number, artists, and tune on the reverse side. • The number underneath the title indicates the actual sale per 1000 records made for the week. If the figure is 67.4, it means that for every 1000 records sold that week, 67.4 were of the tune indicated—a combination of all the secords on which it was available. # Indicates best selling record.

Jan. 30 Jan. 23 Jan. 30 Jan. 23 CA-2514 (F-2514) WES & MAR TUTTLE I Wonder Where You 18-Granada 29_ -Harmony 11.8 16.3 ★CO-40136 (4-40136)— FRANKIE LAINE I'd Give My Life DE-28743 (9-28743)— It Had To Be Yau DE-28732 (9-28732)— OWEN BRADLEY The Breeze ★ES-341 (45-341)— MONTY KELLY Snow, Snow Beautiful Snow TI-1302 (45-1302)— CLARK DENNIS My Love For You VI-20-5588 (47-5588)— NORO MORALES Maracaiba 11.8 16.3 Brown 6.0 ★CO-40140 (4-40140)— FOUR LADS Gotta Go To The Fais Do Da -Our Heart-breaking Waltz 30-5.9 31—0ff Shore 5.6 7.3 ★AM-1005 (45-1005)— LEO DIAMOND Easy Melody AT-1013 (45-1013)— BUDD JOHNSON Don't Take Your Love From Me BE-1019 (45-1019)— J. CARROLL & L. CLARK Oh, Mein Papa CA-2630 (F-2630)— AXEL STORDAHL O. The Piccolina CR-61084 (9-61084)— MAT MATHEWS Easy Melody DE-28918 (9-28918)— RUSS MORGAN O. Idle Gossip DE-28977 (9-28971)— DAVE BALLARD Off Shore KI-6483 (45-4683)— EARL BOSTIC Don't Yaou Do It LO-1403 (45-1403)—REG OWEN Oh, Mein Papa ★ME-70252 (70252x45)— RICHARD HAYMAN O. JGey'S Theme MG-11610 (K-11610)— ART MOONEY O. Mogambo VI-20-5551 (45-5551)— 19—Marie 31—Off Shore 11.5 CA-2452 (F-2452)→BEN LIGHT Yau Made All My Dreams Came True ★JU-5128 (45-5128)→ THE FOUR TUNES 37--From The Vine Came The Grapes 11.2 11.2 --★DO-15127 (45-15127)--THE HILLTOPPERS Time Will Tell ME-70296 (70296 x 45)--THE GAYLORDS Stolen Moments 21---Make Love To Me 8.7 --★CO-40143 (4-40143) → JO STAFFORD Adi-Adios Amiga 39. -Down By The Riverside Riverside 8.4 6.0 Co-40005 (4-40005)—FOUR LADS Take Me Back ★DE-28955 (9-28955)—BING & GARY CROSBY What A Little Moon-light Caa Da Mogambo VI-20-5551 (45-5551) AL ROMERO Stranger In Paradise 23___To Be Alone –Sadie Thompson Song 32-8.1 11.3 ★DOT-15105 (45-15105)— THE HILLTOPPERS Love Walked In 4.9 4.9 5.4 AM-1006 (45-1006)— LEO DIAMOND On The Mall CA-2661 (F-2661)— AXEL STORDAHL High Strung DE-28894 (9-28894)— IKE CARPENTER Fantasy Staccato ★ME-70237 (70237 x 45)— RICHARD HAYMAN Drive In 5.4 24—I See The Moon 7.4 7.7 7.4 7.7 ★CO-40047 (4-40047)— THE MARINERS I Just Want You DE-28900 (9-28900)— DICK TODL If I Never Get Ta Heaven VI-20-5478 (47-5478)— VOICES OF W. SCHUMANN All Alone RICHARD HATMAN Drive In VI-20-5570 (47-5570)— DAMITA JO Face To Face -You're My -Answer Me My Love Everything 4.7 7.1 ★MG-30829 (K-30829)-JONI JAMES You're Nearer ★CA-2687 (F-2687)— NAT "KING" COLE Why Strings Of My 45 4.6 Heart ★CA-2687 (F-2687)— NAT "KING" COLE Answer Me, My Love CR-61088 (9-61088)— KAREN CHANDLER A Flosh From The Blue UM 0022 (45 000) 6.8 16.8 ★ME-70258 (70258 x 45)— GAYLORDS Mama-Papa Polka ★CD-1232 (45-1232)— JULIUS LA ROSA Till They've All Gone Home 27—Eh, Cumpari Blue IM-8223 (45-8223) SLIM WHITMAN Secret Love
 4.4
 8.6

 AT-15001
 (45-15001)— WINGY MANONE Song From Moulin Rouge
 48—Just 0 Chance

 BE-1004
 (45-1004)— LARRY CLINTON 0. P. S. / LOVY YOU
 49—Boogic Maxix

 ★CA-2486
 (F-2486)— LES PAUL & MARY FORD Johnny
 50—Alone
 35—Vaya Con Dios 28-C'est Si Bon 6.2 5.0 6.2 5.0 ★CA-2677 (F-2677)— STAN FREBERG *A Dear John And Marsha Letter* VI-20-5358 (47-5358)— EARTHA KITT *African Lullaby*

I Wonder Wills Are CO-40098 (4-40098)---LOS PANCHOS TRIO La Dudo CR-60991 (9-60991)---JACK SMITH JACK SMITH Knothole CY-654 (45-654)—BOB LONDON My Adobe Hacienda DE-28780 (9-28780)— GUY LOMBARDO O. With These Hands ME-89047 (89047x45)— ANITA DAY Ain't This A Wonderful Day **36—Many Times** 4.3 5.6 PERCI FAILUR In Love ★VI-20-5453 (47-5453)— EDDIE FISHER Just To Be With Yau -What It Was, Was Football 4.0 8.1 4.0 8.1 ★CA-2693 (F-2693)— DEACON ANDY GRIFFITH Part 2 ME-70290 (70290 x 45)— DUKE OF PADUCAH Part 2 38—Bimbo 3.4 ★AB-148 (45-148)—JIM REEVES Gypsy Heart -Cabbages And Kings 3.3 5.3 ★DE-29001 (9-29001)— CHARLIE APPLEWHITE You're All That I Need 40—You, You, You 3.2 4. CO-40039 (4-40039) KEN GRIFFIN No Other Love ME-70198 (70198 x 45) JOHNNY HORTON MG-11512 (K-11512) KEN REMO 4.8 KEN REMO Ufemia ★VI-20-5325 (47-5325)— AMES BROTHERS Once Upon A Time VI-20-5386 (47-5386)— NORO MORALES O. The Sheik Of Araby -Somebody Bad Stole De Wedding Bell 3.0 42—Lovin' Spree 43-You Made Me Love You 2.8 She Was Five And He Was Ten 2.5 6.7 Life Is Just A Bowl Of Cherries 2.4 46—Baubles, Bangles, And Beads 2.1 2.7 47—Love Walked In 1.8 4.6 48—Just One More **Chance** 1.5 6.9 49—Boogie Woggie Maxixe 1.3 7.2 1.2 4.2

PARIS, FRANCE—The Cash Box advertisements are put to good use by Victor Garland, owner of Garland's American Club in Paris, France, Above, surrounded by ads and a juke box list from previous issues of The Cash Box, is the juke box, which is one of the major attractions for the G.I.'s in the area. From New Year's Eve through January 3rd, G.I.'s in the vicinity of the club, who had four day passes, kept the phonograph humming for 18 hours a day. Garland says, "Without a stop, records were being played from 5 in the evening to 11 o'clock the next morning." Garland featured contests among the G.I.'s to determine the most pop-ular tunes in the juke box. The con-test winners received free bottles of champagne. During the New Year's holidays, Eddie Fisher's "Oh My Papa" and "Changing Partners" by Patiti Page were selected as the top. ecords.

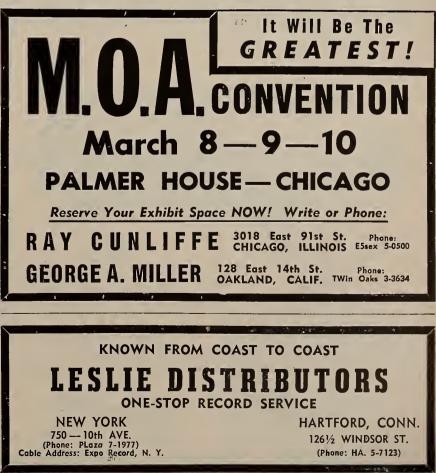
Patti Page were selected as the top records. By following The Cash Box charts weekly, Garland gets an advance re-port on hit records and wires Leslie Distributing in New York for the new ones. Via this method, his record hit parade is well in advance of the Armed Forces Network hit parade, and the soldiers come to the club to hear the latest listings. Two of the most popular artists in Garland's are Stan Freberg and the Homer and Jethro team.

Wallichs Awards Whiting Solid Gold Mike

Margaret Whiting, Capitol song-stress, won a Fort Knox-type award on completion of her tenth year as a recording star. President Glenn E. Wallichs of Capitol Records, presented Miss Whit-ing with a solid gold microphone and informed her that her recordings during a decade of warbling on wax have grossed more than \$5,000,000. Her new Capitol disk is, "I Speak To The Stars," and "It's Nice To Have You Home."

Prado Ork To Appear In **Jane Russell Film**

Perez Prado, known throughout Latin America as one of the mambo kings, has been signed, together with his orchestra, to appear in "The Big Rainbow," RKO's Technicolor drama starring Jane Russell, Richard Egan, Gilbert Roland and Lori Nelson. Prado has made only a few appear-ances in this country. His group will begin an extensive US tour shortly after it completes its work in "The Big Rainbow."



"It's What's in THE CASH BOX That Counts"

January 30, 1954



Page 15

100 Selections

Jan. 30 Jan. 23

WASHINGTON-Mrs. Helen D. Miller, widow of famed bandleader Glenn Miller, presented to the Library Glenn Miller, presented to the Library of Congress recordings and other ma-terial for a permanent Glenn Miller Collection, including a gold record of "Chattanooga Choo-Choo," which was given to Mrs. Miller by Manie Sacks, general manager of RCA Victor Rec-ords, who attended the ceremony January 22. Among the items in the Library's

Among the items in the Library's collection are musical manuscripts, arrangements, correspondence, re-cordings, case histories of motion pic-tures in which he appeared and photo-

cordings, case histories of motion pic-tures in which he appeared and photo-graphs. In addition to a 'gold record of "Chattanooga Choo-Choo" RCA Vic-tor also made available the Glenn Miller Limited Edition album, the new Glenn Miller movie album, 57 singles dating from the earliest days of his career and all other records now available in the Victor catalog. The acting librarian, Verner W. Clapp, in accepting the collection, spoke of Glenn Miller's importance to modern American music, especially as an orchestral arranger, and of his influence on the style of many other dance bands. The Miller collection, he said, is the first comprehensive one assembled by the Library in the popu-lar music field.

Elliot Horne Rides Again

Lionel Hampton's first one-niter tour, (Since returning from over-seas), Began at the Toledo Sports Palace, Where he racked up a hefty 3Gs! Hamp then vamped to Detroit, For a Graystone Ballroom date; Commenced to tear the place apart With a \$5,500 gate! The cats then moved to Pittsburgh, To play the Roller Rink, And they took in so much loot (\$3,100) They had to tote it home with Brink! The Armory, at Fort Knox, Was Hampton's next appearance; The \$8,500 they walked off with Needed governmental clearance!

Heart Fund Tune

NEW YORK—"Young At Heart," the Sunbeam tune recorded by Frank Sinatra for Capitol, has been selected as the campaign tune for the Heart Fund for the month of February. Letters are also going out by a disk jockey committee headed by Joe Mul-vihill of WTAM in Cleveland urging djs to feature the tune in connection with the Heart Fund.

Cadence Prexy As Moss Resigns

NEW YORK-Archie Bleyer took over as president of Cadence Records this week as Bud Moss, former president, resigned.

Sam Clark of Music Suppliers of New England, has also assumed an executive position with the diskery. Clark originally set up the national distribution on Cadence's first release of a Julius LaRosa disk, "Anywhere I Wander", which proved to be a great seller.

A further move was announced by Bleyer in the appointment of Bob Kornheiser as national promotion manager. Kornheiser was formerly eastern rep for Harry Bluestone.

Pincus Hits With 1st Tune

NEW YORK—George Pincus, who only a few months ago went into the publishing business on his own, has hit the jackpot with his first song. He was informed this week that "The Jones Boy" had received the rack order.

The hit record of "The Jones Boy" was done by The Mills Brothers on Decca. It has been one of the diskery's top sellers and has been getting a tremendous amount of play both on the circ ord in juke boxes the air and in juke boxes.

Sheet music sales have been great also. And now with the rack order, Pincus really knows he has a smash.

Teen Agers' Dancing Party

NEW YORK—Four thousand teen-agers, representing greater New York City high schools, are expected to at-tend the first annual Teen-Agers Dancing Party being staged by the "For Dancers Only Club" on Valen-tine's Day, Feb. 14th afternoon, at the Manhattan Center in New York City for the benefit of the Damon Runyon Cancer Fund. Film stars, disk jockeys and recording artists will atjockeys and recording artists will at-tend the function.

Jimmy Roma, whose newly formed orchestra is on the Rainbow label, will receive a citation.

Irving Shiffrin is acting as co-ordinator for the dancing party.



TORONTO TOPICS:

<text>



OTTAWA OBSERVATIONS:

Cliff Tripp and his Orchestra will be playing this year's Arthur Murray Ball at the Chateau Laurier, Friday, January 29th. . . . Len Hopkins and his Orches-tra have established some kind of a record, being in their umpteenth year at the Canadian Grill of the posh Chateau Laurier. Len's dance music continues to make the Grill the top spot of the diplomatic corps and society crowd. . . . Cammie Howard's new series of programs on CKOY each Monday night, with the accent on strings, has caught the fancy of the local listeners. Cammie is certainly proving his versatility with this show and his weekly folk series, the Western Five on the CBC network. . . . Val Lebeau is clicking at the Standishall with his Starway To Stardom each Friday night. Alex Dawson and his Ork continue to be the location band at the Hall Oasis. . . RCA Victor's Lee Mendell in town from Montreal visiting the local dee jays and he informs us that Vic-tor's new record plant at Smith Falls is now in production. . . The Royal Win-nipeg Ballet plays Ottawa on Wednesday, February 3rd., which is sure to be a sellout in this Ballet-mad city. The orchestra will be conducted by Eric Wild whose CBC network shows from Winnipeg have a lot of listeners hereabouts. . . . Compo's Migno label (French Kidiscs) is a Canadian label that's doing right well in these parts. Cliff Tripp and his Orchestra will be playing this year's Arthur Murray Ball

MONTREAL MEMOS:



Carl Smith did a personal appearance at Hartney's Record Bar Friday, January the 22nd. . . . The Nor-mandie Room of the Mount Royal Hotel has inaugu-The area is a construction of the form of

MARITIME NOTES:

Smiling Ivan Doray, Rodeo Records' outstanding country singer has been set for a network spot on the CBC. . . . Earl Mitton, Rodeo Records' ace country fiddler doing guest appearances on the various jamboree programs around the Maritimes. . . . George Taylor, Quality Records representative back home in the Maritimes after a month vacation in Montreal and Toronto.

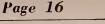
Culshaw Named Capitol's European Classical Representative

NEW YORK—Alan W. Livingston, Capitol Records vice president in charge of artists and repertoire, has announced the appointment of John Culshaw, of London, English music critic, writer and recording figure, as Capitol's classical repertoire repre-sentative in England and Europe. Culshaw's appointment was an-nounced as Livingston arrived here from Hollywood for conferences in New York with Culshaw and Dick Jones. Culshaw flew here from London for the meetings.

for the meetings. His duties will include meeting with

"It's What's in THE CASH BOX That Counts"

Capitol affiliates abroad on the mu-tual exchange of classical masters and on release of Capitol Classicals throughout Europe. A 29-year-old native of Southport, Lancastershire, England, Culshaw has lectured widely in Europe on music and is the author of music articles for the 1948-52 Encyclopedia Brittanica Book of the Year. He is also noted as the author of three factual books on music, including a critical study of Sergei Rachmaninov, and of two novels, "The Sons of Brutus" and "A Place of Stone."



THE CASH BOX CANADIAL CANADIAL





The big talk in the New York record department this week is about two sleeper records that look like naturals for hitdom. Bob Pare of Portem Distributing in this city and Joe Cohen of Essex Distribs in Newark, report a huge reaction to a new Epic record by Roy Hamilton tagged "You'll Never Walk Alone." Everyone is in agreement that the disk will be a pop and blues smash simultaneously. The other sleeper is Lou Monte's RCA waxing of "Darktown Strutters Ball" in Italian. Retail outlets are getting tremendous requests for the record, and it was just released last week. . . . James H. Lynch, formerly the New England sales manager for Decca Records, has just been appointed Vice President in Charge Of Sales of the Kelton Company, manufacturers of hi-fi equipment. . . . On Wednesday, January 13, the first annual "Dis-tributor Of The Year Award" was made to Recordit Distributing Company, Inc. of St. Louis for "outstanding progress in the development of sales for London Records" for the year sales for London Records" for the year 1953. This award, which includes a prize for every member of the organ-ization, will be given annually by Lon-don, and will be presented each January to the distributor who showed the greatest progress with London Records during the preceding year. . . Dick Cowitt and Irwin Zucker of Sanford Distributing in New York report a sure hit in Lew Douglas' "Turn Around Boy." . . Mannie Gold-berg of Mangold Distributing in Balti-more writes about an "atomic reac-tion" as a result of three days of in-tensive promotion on "I Didn't Want To Do It" by the Spiders—a new quartet on Imperial Records. Says Goldberg, "Promotional efforts through our radio shows, juke-box coverage, and our salesmen's determination to establish a hit always results in the maximum sales volume on a hit. We pride ourselves in the movement of 20,000 "Shake A Hand" in less than six weeks from date of release. It is lucky to have a hit, but it is equally important to gauge its potential to get every possible sale and not be out of stock." 1953. This award, which includes a

Boy

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get every possible sale and not be out of stock." January continues to be a big month for all the record distributors in the Los Angeles area. Al Sherman, regional manager for King Records, says that "The White Cliffs of Dover" by the Checkers has started to break in LA. Other numbers that are stepping out for Al are Jimmy Witherspoon's "Fast Women and Sloe Gin" and "Until the Real Thing Comes Along" by the Dominoes. . . Jack Lewrke at California Record Distributors in LA. expects big things from T. Texas Tyler's "Kiss Me Like Crazy" on the Four Star label. . . Mike Kurlan and all the boys at Modern Distributing Company have been all excited over the response they've been getting on "The Glenn Miller Story" by the Modernaires. They are expecting a new release by the Sons of the Pioneers on Coral soon. . . Sid Talmadge at Record Merchandising Company says that in spite of all the various versions of "Changing Partners," his newest Jay Dee label still looks like a big number. The Crickets do a great job on this number. Another big seller for Sid is Jake Porter's "Chicano Hop" on the Combo label. . . . "Gee" by the Crows on Rama continues to hold up as a top number in LA. Irv Shorten, prexy of Allied Music Sales, says it's the biggest number he's ever had.

Kanega, RCA Victor Sales Manager, Takes Harvard Course

CAMDEN, N. J.—Two executives of the Radio Corporation of America have been selected to attend the 25th session of the 3-month advanced management program at the Harvard Graduate School of Business Administration, the company announced today.

The executives who will begin the course next month, are Lawrence W. Kanaga, general sales and merchandise manager for RCA Victor records, and Robert M. Macrea, manager of the company's northeastern region, with headquarters in Boston.

Kanaga, whose headquarters are in New York, has served in his present post with RCA Victor for the past five years. He joined the company in 1947. William W. Bullock, sales planning manager, will serve as acting general sales and merchandise manager while Kanaga is at Harvard.

Macrea was appointed manager of the company's northeastern region in 1951. He joined RCA in 1945 after service in the Army. He was assigned to the RCA Distributing Corporation staff in Chicago, and later served as assistant manager of RCA's eastern region with headquarters in New York City.

RCA, through its organization development program, sponsors the studies of selected company personnel in management courses at various universities as an integral part of its overall program for development of executive personnel.

Darwin's New Theory

NEW YORK—Chuck Darwin, who was recently with Stardust Records, promoting thrush Carmen McRae, left that company to form his own record promotion organization, which includes a special art department headed by Fran Scott, wife of clarinetist Tony Scott. The art department was added on the theory that if pictures can sell ideas they can also promote records. Darwin is currently working on

ideas they can also promote records. Darwin is currently working on June Winters' Mercury disking of "Isn't It A Shame" and the valentine novelty "Guess Who" by The Four Robins on the new Prevue label.



NEW YORK—Garry Moore's really in there drumming up trade for Denise Lor's first Pavis etching, "That's What A Girl Appreciates." What's more, he launched it coast-to-coast on his CBS-TV show on Monday, January 18.

Ardmore & Beechwood Open Chicago Office

HOLLYWOOD — Ardmore Music Co. and Beechwood Music Co.—interaffiliated publishing firms riding the crest of Ardmore's 1953 hit, "Vaya Con Dios," into 1954—have announced the opening of a Chicago office to exploit their tunes in the Middle West. Mike Gould, president of both music houses, announced the appointment of Al Friedman, veteran Chicago and Hollywood publishers' representative, to the Chicago office. Friedman was to leave the west coast Friday (Jan. 15) to set up temporary headquarters in the St. Claire Hotel, Chicago.

Covering Chicago, Detroit, Cleveland, Cincinnati and other key cities, Friedman will continue to promote "Vaya Con Dios" and in addition will push four other new titles currently showing healthy hit potentialities.

showing healthy hit potentialities. These include Ardmore's "Tick Tock Boogie," recorded by Barbara Ruick for MGM, and "Anything Can Happen-Mambo," recorded for Coral by Mel Torme and for Epic Records by Dolores Hawkins, as well as Beechwood's "I'm Available," recorded for Capitol by new discovery Tommy Leonetti, and "After All,' a new Capitol disk by Chuck Miller, who wrote the words and music. Ardmore and Beechwood have been

Ardmore and Beechwood have been represented in New York by Duke Niles for two years.



X° C S C C C C C C C C C C C C C C C C C	The these HITS-	
HANK LOCKLIN LET ME BE THE ONE 4 Star 1641	BONNIE LOU TENNESSEE WIG-WALK HAND-ME-DOWN HEART King 1237	THE INK SPOTS CHANGING PARTNERS STRANGER IN PARADISE King 1304
EARL BOSTIC MEMORIES King 4653 OFF SHORE King 4683	TINY BRADSHAW PING PONG POWDER PUFF King 4687	MICKEY ROONEY ALIMONY BLUES BOUILLABASSE King 1296
BILLY WARD and HIS DOMINOES RAGS TO RICHES King 1280 UNTIL THE REAL THING COMES ALONG Federal 12162 All RECORDS AV	YORK BROTHERS TIGHT WAD KENTUCKY King 1299	DISTRIBUTED BY RECORDS AVAILABLE IN CANADA ON Quality-KING RECORDS



Artist Roster For Label "X"

NEW YORK—"X," RCA Victor's new label, has signed the following artists to round out its roster: Vocalists—Bill Darnel, Dinah Kaye, Al Morgan, Bea Gardy, Smith Brothers and the Revelaires. Conductor-arrangers — R i c h a r d Maltby and Spencer-Hagen. Instrumental groups—Sal Franzella Quintet, Jose Bethancourt, Roy Smeck, Geri Galian and G. Sharpe-Minor. The first "X" release, scheduled for February 8, will include sides by singer Bill Darnel and Richard Maltby, the label's musical director. The initial release for Groove, Vic-

the label's musical director. The initial release for Groove, Vic-tor's new rhythm and blues label, is also scheduled for February 8. Four sides will be issued by Big John Greer and The Du Droppers, who were for-merly on the Victor roster. Since R & B records will no longer be re-leased by the parent Victor company, all R & B artists currently under con-tract will move over to the Groove label. label.

A & R head Danny Kessler an-nounced that for the second Groove release he is scheduling sides for Bertice Reading, Sam Butera and Buddy Lucas.

Weston Named Columbia West Coast Rep

HOLLYWOOD-Paul Weston, musical director for Columbia Records in Hollywood, has been appointed West Coast Representative for the company, it was announced by God-dard Lieberson, executive vice presi-

dard Lieberson, executive vice presi-dent. Weston will represent the company in general matters connected with artists and repertoire. He will also continue to supervise West Coast production of albums as well as record for the company himself. The appointment of Lowel Frank as West Coast Director of Recording was also announced by Lieberson. Frank, who has worked for several years on Columbia's Hollywood rec-ording sessions, will supervise all studio activity and assist Weston in handling artist and repertoire matters.

Derby Plugs Marvelers' Disk

NEW YORK—Larry Newton, pres-ident of Derby Records, will have a large crew out on the road next week to tee off the diskery's pop release of The Marveleers doing "I Have Only Myself To Blame" and "All My Heart." Gene Novello, one of the writers, goes to Detroit, Eddie White to Baltimore and Washington, Mack Wolfson to New England and Larry Newton to St. Louis and Chicago.



NEW YORK—Bozo the Capitol clown chats with a seven year old admirer at the recent New York City telethon to aid arthritis. Stars of stage, screen, radio and television turned out to raise \$200,000 to combat this disease this disease



10. Marie (Four Tunes)

 Changing Pariners (F. Fage)
 You Alone (Perry Como)
 Heart Of My Heart (Cornell, Desmond, Dale)
 Eh, Cumpari (Julius La Rosa) "It's What's in THE CASH BOX That Counts"

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- Oh, Mein Papa (Eddie Fisher) Rags To Riches (Tony Bennett

- 3. Kags to kickes (tony benner) 4. Changing Partners (P. Pags) 5. That's Amore (Dean Marrin) 6. Heart Of My Heart (4 Aces) 7. Ricochet (Teresa Brewer) 8. You Alone (Perry Como) 9. Ebb Tide (Frank Chacksfield) 10. Istanbul (Four Lads)



I'LL BE TRUE Faye Adams & Joe Morris (Herald 419)



MONEY HONEY Drifters (Atlantic 1006)

HONEY HUSH Joe Turner (Atlantic 1001)



YOU'RE SO FINE Little Walter (Checker 786)

THE THINGS THAT I USED TO DO **Guitar Slim** (Specialty 482)



RAGS TO RICHES Dominoes (King 1280)

SAVING MY LOVE FOR YOU Johnny Ace (Duke 118)





MARIE Four Tunes (Jubilee 5128)

I HAD A NOTION Al Savage & Joe Morris (Herald 417)

TV MAMA Joe Turner (Atlantic 1016)

Page 19 Stars Over Harlem When Mercury Records juke box dynamo Dinah Washington explodes her big guns in the Apollo Theatre the week of Jan. 22 thru Jan. 28, she

will have on hand a group of the cleverest supporting acts seen around today. Dinah whose latest smasharoo etchings of "Fat Daddy" b/w "T.V." and the just released "My Man's An Undertaker" b/w "Mans Gone and Went", is currently hotter than an assorted batch of fire works at fourth of July will share the spotlight with funnyman Leonard Reed (yes, he's Joe Louis' stage partner) musical comics Bert Howell and Frank Radcomics Bert Howell and Frank Kad-cliff and Atlantic Records' exciting tenor sax stylist Willis Jackson and his mighty hardhitting big band.... Harlem theatre patrons seem to enjoy M.G.M.'s talented little lassie Leslie Uggams Crayne more and more each time theatre patrons seem to enjoy musician and shownan Noble Sissle who gives out with the music and chatter each day for one hour from the powerful WMGM studios. He calls his new ditty "The Rhythm Of Amer-ica."... Hey', Henry Glover! The first reports from the uptown wise guys indicate that your latest Lula Reed pairing is a two sided bombshell. At this scribbling they're liking both "Watchdog" and the fipover "Your Key Don't Fit No More".... Amazing it is how the guys and dolls keep flocking into the uptown record marts for the late-great Bunny Berigan's splendid recording of "I Can't Get Started".... Stellar broadway favor-ite Juanita Hall stars in a new radio serial over at radio station WOV daily at nine a.m. It's called Ruby Valentine. ... Pretty! Pretty! Is Billy Eckstine's newest "I'm In A Mood". Ditto: Billie Holiday's soothing read-ing of the grand old old: "Remem-ber".... For a brief spell it looked as though Harlem wasn't going to dig Fats Domino's "Something's Wrong", but its a different story now. Slowly but surely they're humming and whistling it more and more.... The same goes for B. B. King's touch-ing tearjerker "Why Did You Leave Me".... Don't be surprised if Little Walter's "You're So Fine" makes a whole lot of noise on 125th Street before this ink drys.... RCA Victor's sensational Du Droppers and lovely Bette McLaurin Coral Record's sweet petite thrush who is currently mak-ing with the beautiful sounds in Snookies midtown Manhattan nightery up until Jan. 28. Then it's over to Bill and Lou's Philly spot for a deuce of weeks. ... Meet and Greet Leigh Kamman of WOV. Leigh also known as the little bandmaster staged a series of "We Call It Jazz", concerts in the Twin City has also worked with Nim., Minneapolis, Denver and New York for the p

How Much Can A **Disk Jockey Help?** Bill Anson (WCLF, Chicago) And Stan Dale (WJJD, Chicago) Answered The Question

January 30, 1954

CHICAGO-To those cynics, skep-tics and doubters of: "How Much Can A Disk Jockey Help?", this Chicago office of The Cash Box has an answer. Without asking Bill Anson (WCFL) or Stan Dale (WJJD) to interpose in behalf of The Cash Box Plan: "A Day Of Dimes For The 'March Of Dimes'," and completely on their own, both these disk jockeys proved how much a disk jockey could help any program or plan which, in any fashion whatso-ever, related to music. When The Cash Box proposed its plan to the automatic music industry of the nation, that every juke box operator set aside at least one day when all dimes inserted in each and every one of his juke boxes would be donated to the "March Of Dimes," this publication made no approach to the disk jockeys, and just went its way hoping that the nation's juke box. Directors would tie in with the plan. But Stan Dale (WJJD) and Bill An-son (WCFL) believed that here was something of great and outstanding value to help prevent the further crippling and killing of America's children.

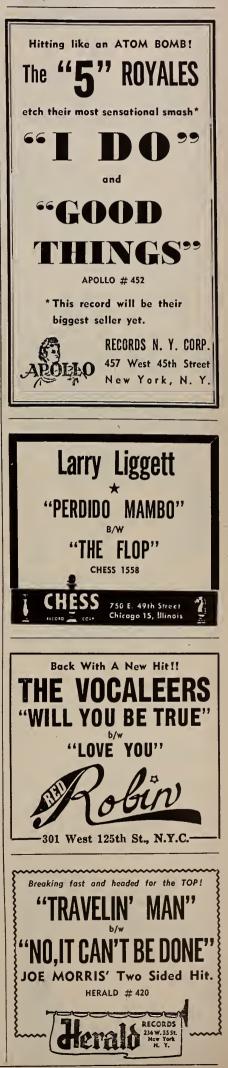
Here was a great music source for tremendous donations to the March Of Dimes.

Of Dimes. Both Bill and Stan went all out, on their programs, to back The Cash Box Plan of: "A Day Of Dimes For The 'March Of Dimes'" by telling their listeners to look for those juke boxes that featured the "Day Of Dimes."

Dimes." The result was that juke box oper-ators continued to phone this office of The Cash Box to tie in with The Cash Box' Plan. John E. Stipp, General Campaign Chairman of the 1954 March Of Dimes for Cook County, should give most sincere thanks to both Bill and Stan because it was through them and "A Day Of Dimes For The 'March Of Dimes'," that so many, many more dimes came into the headquarters of the March Of Dimes Campaign Head-quarters here.



NASSAU, BAHAMAS — Vacation-ing during the first two weeks of January at the Balmoral Club in Nassau was Mindy Carson. She re-turns to New York for an engage-ment at the Hotel Plaza, to be followed by stands at the Chase Hotel, St. Louis, and the Ambassador in Los Angeles. Mindy has contracted to play in a Paramount movie next summer, tentatively titled. "Away They Go." NASSAU, BAHAMAS --- Vacation-





JOE TURNER # 1016

WEST SAIN STREET

MTIC RECORDING

NEW YORK 19 N Y

WCIN Affiliates With **New Negro Network**

CINCINNATI-Larry Dean Faulkner, Program Director of Cincinnati's "Voice of Personality", WCIN, indicated this week that the station will soon become part of the first national network for pragramming and advertising aimed at America's 15 million Negroes.

WEB, the name of the new network, has begun operations and has selected WCIN as it's affiliate and outlet to cover the Cincinnati area. The station will broadcast the network's first program, Monday, Jan-uary 25, from 11:00 to 11:15 A.M., entitled "The Story of Ruby Valentine". The show stars Miss Juanita Hall, formerly featured in the Broadway hit musical, "South Pacific". The web will also present a half-hour drama once a week, and future plans call for three other quarter-hour programs to give affiliates a solid hour long "Soap Opera" block from 11:00 to 12:00 noon.

WEB is headed by former advertising executive Leonard Evans, together with Jack Wyatt and Reggie Schuebel of a national buying firm. In a telegram this week, Wyatt indicated that the network's formation will be covered by national publications "News Week" and "Time" magazines.

Talent advisor for the network is ex-orchestra leader-entertainer Cab Calloway, with the web's headquarters being located in New York City. When actual operations begin, some 12 million Negroes in the nation's 40 largest Negro communities will be able to receive programs.

Owned by Robert Rounsaville, of Atlanta, Georgia, WCIN indicated also that two other stations in there may also join the network. They are WLOU, Louisville, and WMBM, Miami, Florida.

Miami, Florida. WCIN's staff is headed by Bill Wag-ner, Manager; Larry Dean Faulkner, Program Director; Joe McCormack, Chief Engineer; Lamar "Hank" Mor-gan, Chief Announcer; and George White, Continuity Director. The an-nouncing Staff includes Charles Gor-don, Charles Scruggs, Odessa Monroe, and Kathy Curry. Others are John Haskins, Engineer; Charles Poticha, Engineer; Martha Gaines, Book-keeper; and salesmen Ralph Johnson, Buddy Hiles, and Rosemary and Car-ter Jones. Sponsoring "Ruby Valentine" are

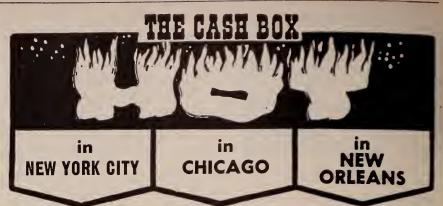
Sponsoring "Ruby Valentine" are national accounts, the Phillip Morris Company, and the Pet Milk Company.

Large Negro Market **Covered By WANN**

ANNAPOLIS, MARYLAND—In a brochure entitled "This Makes Quite A Story", Radio station WANN op-erating out of Annapolis, Maryland reports that "of radio stations serv-ing Negroes exclusively, WANN serves the largest Negro market in America—outside of New York."

The station, considered in Standard Rate and Data as a Baltimore station serves Baltimore, Washington and Maryland's eastern shore.

Maryland's eastern shore. The flier states that according to the latest U.S. Bureau of Census figures, more Negroes live within the WANN coverage area than live with-in the coverage area of any other radio station in the United States serving the Negro Market exclusively, outside of New York. This area em-braces more than 600,000 Negroes spending more than \$250,000,000 a year.



The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators In New York City's Harlem Area; Chicago's Chicago's

The Co	ash Box, By Leading Music	Operators In New York Ci h Side, and New Orleans.	ty's Harlem Area; Cl
0	I'LL BE TRUE Faye Adoms & Joe Morris (Herald 419)	MARIE Four Tunes (Jubilee 5128)	THE THINGS TH I USED TO DO Guitar Slim (Specialty 482)
0	YOU'LL NEVER WALK ALONE Roy Homilton (Epic 9015)	MONEY HONEY Drifters (Atlantic 1006)	BLUE MONDAY Smiley Lewis (Imperiol)
8	THE THINGS THAT I USED TO DO Guitor Slim (Specialty 482)	YOU'RE SO FINE Little Wolter (Checker 786)	OKE SHE MOKE SHE POP Joe Turner (Atlontic 1016)
0	I'M JUST YOUR FOOL Ella & Buddy Johnson (Mercury 70251)	THE THINGS THAT I USED TO DO Guitor Slim (Speciolty 482)	TV MAMA Joe Turner (Atlontic 1016)
6	l Velvets (Red Robin 122)	HONEY HUSH Joe Turner (Atlontic 1001)	SAVING MY LO FOR YOU Johnny Ace (Duke 118)
6	EL BAION Joe Loco (Tico 208)	I HAD A NOTION Al Savage & Joe Morris (Herald 417)	I'LL BE TRUE Faye Adoms & Joe (Herald 419)
0	MONEY HONEY Drifters (Atlantic 1006)	SUNDAY KIND OF LOVE Horp-Tones (Bruce 101)	OOH LAWDY MY Tommy Ridgley (Atlantic 1009)
0	MARIE Four Tunes (Jubilee 5128)	RAGS TO RICHES Dominoes (King 1280)	YOU'RE SO FINE Little Wolter (Checker 786)
9	SUNDAY KIND OF LOVE Horp-Tones (Bruce 101)	I'LL BE TRUE Faye Adams & Joe Morris (Herald 419)	YOU'RE STILL MY BABY Chuck Willis (Okeh 7015)
0	YOU'RE STILL MY BABY Chuck Willis (Okeh 7015)	SAVING MY LOVE FOR YOU Johnny Ace (Duke 118)	SOMETHING'S W Fots Domino (Imperial 5262)
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	I'LL BE TRUE Faye Adams & Joe Morris (Herald 419) MONEY HONEY Drifters (Atlantic 1006) HONEY HUSH Joe Turner (Atlantic 1001) YOU'RE SO FINE Little Walter (Checker 786) I HAD A NOTION AI Savage & Joe Morris (Herald 417) TV MAMA Joe Turner (Atlantic 1016) SAVING MY LOVE FOR YOU Johnny Ace	NEWARK YOU'LL NEVER WALK ALONE Roy Homilton (Epic 9015) HONEY HUSH Joe Turner (Atlontic 1001) YOU'RE STILL MY BABY Chuck Willis (Okeh 7015) SAVING MY LOVE FOR YOU Johnny Ace (Duke 118) I'LL BE TRUE Foye Adoms & Joe MorrIs (Heraid 419) EL BAION Joe Loco (Tico 208) PING PONG Tiny Brodshaw	WELL, I DONE G OVER IT Guitar Slim (Speciolty 482) MONEY HONEY Drifters (Atlantic 1006) GOING DOWN TO BIG MARY'S Helen Thompson (States 126) BLOODSTAINS ON THE WALL Honey Boyd (Speciolty 476) SOMEBODY TOLD Little Milton (Sun 194) YOU'RE SO FINE Little Wolter (Checker 786) DRUNK Jimmy LiggIns
	I'LL BE TRUE Faye Adoms & Joe Morris (Heraid 419) MONEY HONEY Drifters (Atlantic 1006) HONEY HUSH Joe Turner (Atlantic 1001) YOU'RE SO FINE Little Walter (Checker 786) I HAD A NOTION Al Savage & Joe Morris (Heraid 417) TV MAMA Joe Turner (Atlantic 1016) SAVING MY LOVE FOR YOU Johnny Ace (Duke 118) SOMETHING'S WRONG Fots Domino	NEWARK YOU'LL NEVER WALK ALONE Roy Homilton (Epic 9015) HONEY HUSH Joe Turner (Atlontic 1001) YOU'RE STILL MY BABY Chuck Willis (Okeh 7015) SAVING MY LOVE FOR YOU Johnny Ace (Duke 118) I'LL BE TRUE Foye Adoms & Joe MorrIs (Heraid 419) EL BAION Joe Loco (Tico 208) PING PONG Tiny Brodshaw (King 1297) MY GIRL AWAITS ME The Costelles	WELL, I DONE G OVER IT Guitar Slim (Specialty 482) MONEY HONEY Drifters (Atlantic 1006) GOING DOWN TO BIG MARY'S Helen Thompson (States 126) BLOODSTAINS ON THE WALL Honey Boyd (Specialty 476) SOMEBODY TOLD Little Milton (Sun 194) YOU'RE SO FINE Little Wolter (Checker 786) DRUNK Jimmy LiggIns (Specialty 470) LOVE MY BABY Little Junior

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Page 20



Page 22



ANNETTE SWINSON with TEACHO WILTSHIRE'S ORCH. (Spin 63694)

(2:41) [Laurel ASCAP—Turk, Handman] A cute reading of the standard. Youngster has a style and voice that belies her age.

B "LITTLE BOY, GO 'WAY" (2:41) [Wheeler BMI — Wiltshire, Evretts] The 12 year old sings a middle tempo romantic blues on the lower deck in potent manner. Wilt-shire orking on both decks good.

THE SOUTHERN STARS -

(Chess 1556)

• "I REMEMBER I HEARD MY MOTHER PRAY" (2:41) The Southern Stars wax a slow religious item potently.

B "TIRED OF THE DEVIL" (2:39) The "Stars" cohere excitingly and expressively on a tuneful religious number. A strong deck for the gospel market.

DOCTOR ROSS

(Sun 193)

B "COME BACK BABY" (2:50) [Memphis Music-Ross] Ross, with harmonica coloring, begs his baby to come back home. A lively foot tapper excitingly waxed.

CHICAGO BREAKDOWN" (2:53) [Memphis Music-Ross] A rhythmic item simulating train sounds.

MABLE SCOTT

(Parrot 794)

B "F O O L B U R R O" (2:41) [Wheeler-D. Williams, Jr.] Mable Scott gives this middle tempo Latin beat everything and comes up with an exciting deck. Mable tells of her troubles with her fool mule and does so in a manner that is just great. Given enough exposure this side should cause plenty of action.

© "DO THE THING" (2:41) [Wheeler-D. Williams, Jr.] Flip is a moderate bounce in which Miss Scott gives good advice set to music.

LULU REED

(King 4688)

B "YOUR KEY DON'T FIT IT NO MORE" (2:34) [Jay & Cee BMI— Evelyn, Glover] Lula Reed is emo-tional and resigned as she sings the sad blues. She tells her roaming romeo she's changed the lock on the front door door.

"WATCH DOG" (2:54) [Jay & Cee BMI-Glover] A light item in slow tempo chanted by the gal. Adequate but not as strong saleswise the top deck. 88

THE CASH BOX *AWARD WEEK×

"YOU'LL NEVER WALK ALONE" (3:13) [Harms ASCAP-Hammerstein II, Rodgers]

"I'M GONNA SIT RIGHT DOWN AND CRY (Over You)" (2:57) [Royal BMI-J. Thomas, Biggs]

> ROY HAMILTON (Epic 9015)

 Roy Hamilton, in an exciting and unusual recording, introduces himself to the public. For material the lad has latched on to the lovely and soul penetrating Hammerstein Rodgers tune from the musical "Carousel," "You'll Never Walk Alone." Hamilton's treatment is tender, earnest and emotional. It has the same quality to stir the listener that is sometimes captured

J. D. NICHOLSON

(Hollywood 1008)

through.

THE RED CALLENDAR SEXTETTE

"TYPIN' AND WONDERIN'" (2:20) [Golden State BMI] J. D. Nicholson is featured on slow instru-mental deck. Drummer simulates type-writer sounds, but effect doesn't come through

C "VOODOO" (2:30) [Golden State BMI] The flip is a quick beat Latin item done in interesting fashion.

by a religious choral group blending on a beautiful hymn. "I'm Gonna Sit Right Down And Cry" is a quick beat that is given a great jump treatment by the animated Hamilton and if the top lid weren't so overpowering this plate could create plenty of fuss on its own. Disk already showing reaction in New York and Newark.

LYNN HOPE & ORCHESTRA (Aladdin 3219)

OF THE BORDER" B "SOUTH OF THE BORDER" (2:45) [Shapiro Bernstein ASCAP —Kennedy, Carr] The standard is given an excellent treatment by the saxing of Lynn Hope and the musical support of his orchestra. "SOUTH

G"GIRL OF MY DREAMS" (3:00) [Mills ASCAP — Sunny Clapp] Hope does a sweet saxing job on the lovely perennial. Chorus vocaled but would be stronger as a strict instrumental

T. J. FOWLER (States 132)

G "TELL ME WHAT'S THE MAT-TER" (2:55) [Pamlee BMI-Fowler] A middle beat item with T. J. Fowler ork etching some stimulat-ing music. Frank Tayler sings the romantic lyrics earnestly.

"THE QUEEN" (2:35) [Pamlee BMI-Fowler] A beaty blues in-strumental in good dance tempo. A strong deck that has the beat.

EARL CURRY (RPM 402)

"I WANT YOUR LOVIN'" (2:41) [Modern Music BMI — Curry] Earl Curry sings a rhythmic middle tempo jump. He merrily sings his de-sire for lots of lovin'. An appealing stehling etching.

"ONE WHOLE YEAR BABY" (2:39) [Modern Music BMI-Curry] Curry, in a vocal complaint, tells of doing all he could for the gal for one whole year in the hopes he could hold on to her. Item is a driving wisk beat quick beat.

THE MEADOW LARKS (RPM 399)

B. "LOVE ONLY YOU" (2:37) [Modern BMI — Josea] The Meadow Larks fuse on a gay bouncer in broken rhythmic chant popularized about half-dozen months ago by The Crows on their "Gee." Similar in style, the group comes through with an intriguing and fetching ditty that could make noise.

(2:40) [Modern BMI—Josea] A routine piece of material is handled adequately.

THE FLAIRS (Flair 1028)

"LOVE ME GIRL" (2:39) [Flair BMI-Berry] The Flairs come through with what is possibly the one that could break for them. A gay, infectious, romantic bouncer per-formed smoothly and with appeal.

GETTIN' HIGH" (2:42) [Flair BMI—Berry] Another drinking song set to a quick tempo. Falls short of the appeal on the flip lid.

ANNISTEEN ALLEN (King 2691)

B "DOWN BY THE RIVER" (2:06) [Jay & Cee BMI-Glover] Annis-teen Allen is oomphy as she sells a melodic middle beat. A solid effort that could garner sales.

B "I DON'T WANT NO SUB-STITUTE" (2:16) [Jay & Cee BMI—Weismantel, McRae, Mann] Gal is sexy and expressive as she sings the slow bounce bluesy item.



JOE MORRIS

• Joe Morris, the man who dis-covered and played behind the stars, etches a pair of sides featuring

his own potent talent and comes up with two decks that could mean strong sales. This release is an all "Morris" production. Joe wrote the tunes, arranged, conducted, played the trumpet and even chanted. The upper lid, "Travelin' Man" is a middle beat bounce with an in-fectious tempo that is a sure-fire prescription for sluggish circula-tion. Joe plays some solid trumpet and talks up the lyrics aimed at an audience that he knows well. The lower deck, "No, It Can't Be Done," is another strong etching that has the beat. Joe sings. Could also break out but my tin ear leads in the direction of "Travelin' Man."

Rhythm 'N Blues "TRAVELIN' MAN" (2:47) [Angel BMI-J. Morris] "NO, IT CAN'T BE DONE" (2:45) [Angel BMI-J. Morris]

THE CASH BOX

(Herald 420)

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SLEEPER OF THE WEEK

JOE MORRIS



NEW YORK:





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CHICAGO:



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Feather Troupe To Europe

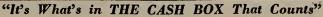


NEW YORK—Jazz critic, Leonard Feather and stars of his "Jazz Club, U. S. A." troupe are shown as they departed recently for a six-week tour of Europe. This will be the first time abroad for all but Feather. (1 to r): Buddy De Franco, Red Norvo, Beryl Booker, Leonard Feather, Billie Holiday and husband Louis McKay.



LOS ANGELES:

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Dimes Are A Girl's Best Friend THE CASH BOX

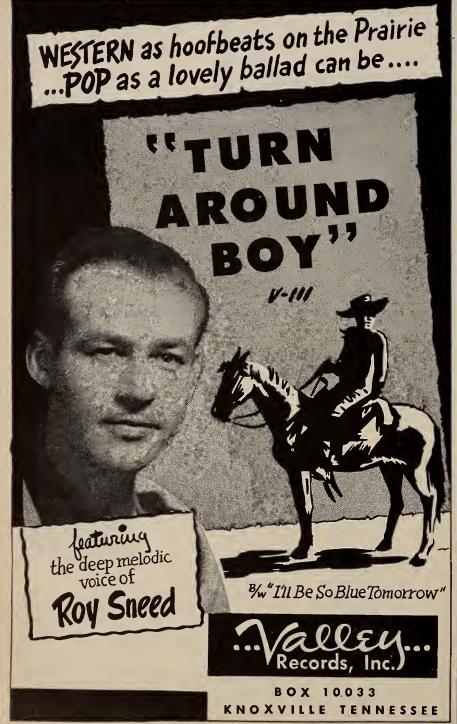
Page 24



NEW YORK—Dimes are a girl's best friend—when it comes to fighting polio. Eddie Fisher, Victor recording star, makes his contribution to 4-year-old Jo Anne Wilson, a polio victim who walks because of March Of Dimes help.

> Research Craft Company Producers of

Finest Custom Record Pressings That Quality Materials and Intelligent Skill Can Offer Any Type of Phonograph Record in Shellac • Flex • Vinylite, 1037 N. Sycamore St. • Los Angeles 38, Calif. • Hollywood 5-6128





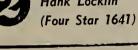
January 30, 1954



HILLBILLY. FOLK & WESTERN JUKE BOX TUNES

THERE STANDS THE GLASS Webb Pierce (Decca 28834; 9-28834)

LET ME BE THE ONE Hank Locklin



BIMBO Jim Reeves (Abbott 140)



I'M WALKING Webb Pierce (Decca 28834; 9-28834)



I FORGOT MORE THAN YOU'LL EVER KNOW **Davis Sisters** (RCA Victor 20-5345; 47-5345)

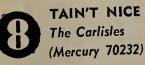


CARIBBEAN Mitchell Torok (Abbott 140; 45-140)

WAKE UP IRENE

(Capitol 2646; F-2646)

Hank Thompson



SECRET LOVE Slim Whitman (Imperial 8223)



A DEAR JOHN LETTER Jean Shepard & Ferlin Huskey (Capitol 2502; F-2502)

"Town And Country Song Parade" Makes Bow

Page 25

CHICAGO—On Saturday, January 23, Bill Bailey began a TV show called "Town And Country Song Parade."

Starring Bill, the program features Mary Jane Johnson, The Meadow Larks, and The Villagers.

Show will follow a song Parade format in that a number of the top ten tunes, as determinded by the trade magazines and an independent survey, will be played.

'Parade' can be seen each Saturday evening from 6 to 6:30 on WBBM-TV. This follows by one week Bill's opening radio show from the Sirloin Room of the Stock Yards Inn.

This deejay show is heard on Radio's WMAQ each Saturday nite from 10:05 to 11 PM. Features country and western disks and a bit of chatter with persons in the room.

Bill is also featured vocalist on MGM's version of "Turn Around Boy."

Fortune Signs Artists

DETROIT, MICH.—Jay Shipman of Fortune Records announced, last week, the signing of Boots Gilbert, Bob Sykes and Chuck Hatfield to an ex-clusive contract with the Fortune label. The diskery has also released the artists' first record this week, tagged, "Take It Or Leave It" b/w "Man Turn Me Loose."

"Man Turn Me Loose." Chuck Hatfield and Boots Gilbert, husband and wife, are both well known in the country and western field. They have played with Tex Ritter, Hank Thompson, Jimmy Dickens and others. Miss Gilbert has been on WNOX and WROL in Knoxville, Tenn. and more recently on WJR's "Big Barn Frolic" in Detroit. Hatfield has played on KRLD's "Big D Jamboree" in Dallas and also on WJR. Bob Sykes formerly worked with

Bob Sykes formerly worked with Wesley Tuttle, Elton Britt and Hawk-shaw Hawkins, and has sung on Sta-tion WXYZ in Detroit.

Jubilee Signs Orioles To New 5 Year Pact

NEW YORK—Jerry Blaine, Jubilee Records prexy, this week announced the signing of the Orioles, sensational vocal group, to a new five year contract.

tract. The Orioles, with lead voice Sonny Til, have been with the Blaine label for six years, never having recorded for any other record company. During this period they have "hit" with such releases as "Is It Too Soon To Know," "Tell Me So," "Forgive & Forget" and "At Night."

"At Night." Currently one of the hottest vocal aggregations in the business, the Orioles are riding with "In The Mis-sion Of St. Augustine" and their previous etching, "Crying In The Chapel," which sold both rhythm and blues and pop.

Stars Address Fan Club Meet

NEW YORK-Les Paul, Mary Ford

NEW YORK—Les Paul, Mary Ford and Rusty Draper, plus many other name artists will address 300 teen-age presidents attending the 1st Na-tional Fan Club Convention. The Con-vention will be held Saturday, Jan-uary 23rd at Carnegie Recital Hall at 5:30 P.M. Art Ford will be M.C. The three hundred presidents, re-presenting between 50 and 100 thou-sand members from many different clubs will hold a real working con-vention during which they will par-ticipate in four research experiments to determine their tastes in music. These will be conducted by four rec-ord companies: Coral, Epic, Trend and Audivox.

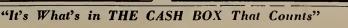
RCA Caravan Postponed

NEW YORK — The RCA Victor Country-Western Caravan, originally scheduled for late February and early March, has been postponed until April 25, it was announced by Stephen Sholes of the C & W Department.

THE TEN FOLK AND WESTERN RECORDS DISK JOCKEYS PLAYED MOST THIS WEEK

1. THERE STANDS THE GLASS Webb Pierce (Decca) 2. LET ME BE THE ONE Hank Locklin (4 Star) 3. BIMBOJim Reeves (Abbott) 4. CHANGING PARTNERS Pee Wee King (RCA Victor) 6. I REALLY DON'T WANT TO KNOW Eddy Arnold (RCA Victor) 7. I LOVE YOU Ginny Wright & Jim Reeves (Fabor) 8. YOU ALL COME..... Arlie Duff (Starday) 9. TAIN'T NICE The Carlisles (Mercury) 10. I'M WALKING THE DOG Webb Pierce (Decca)

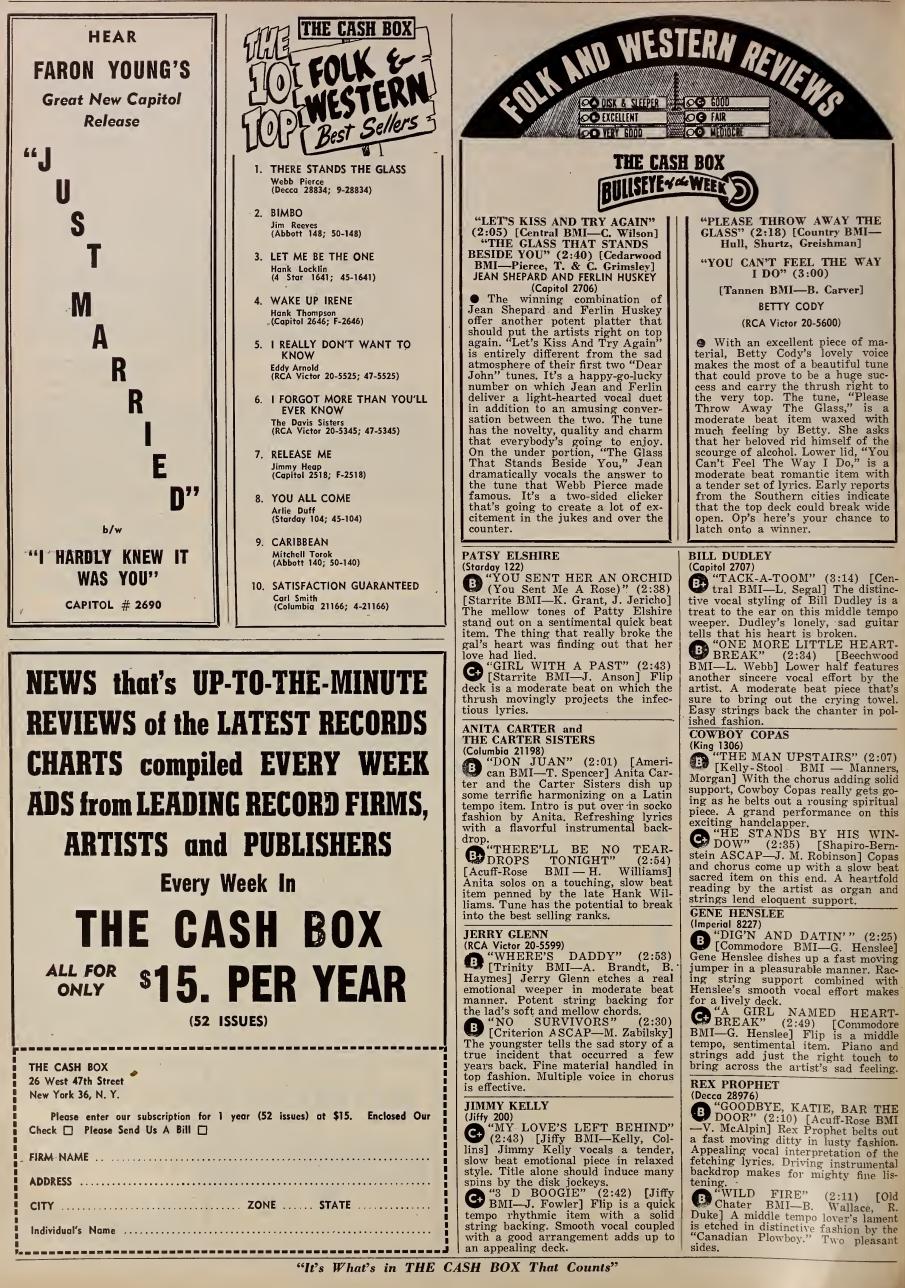








January 30, 1954



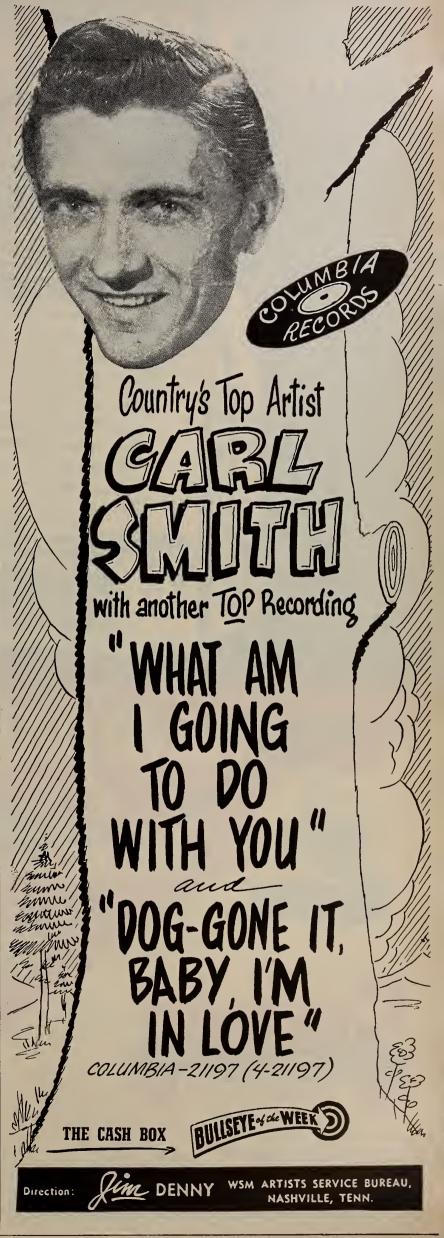


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THE Wall-o-matic

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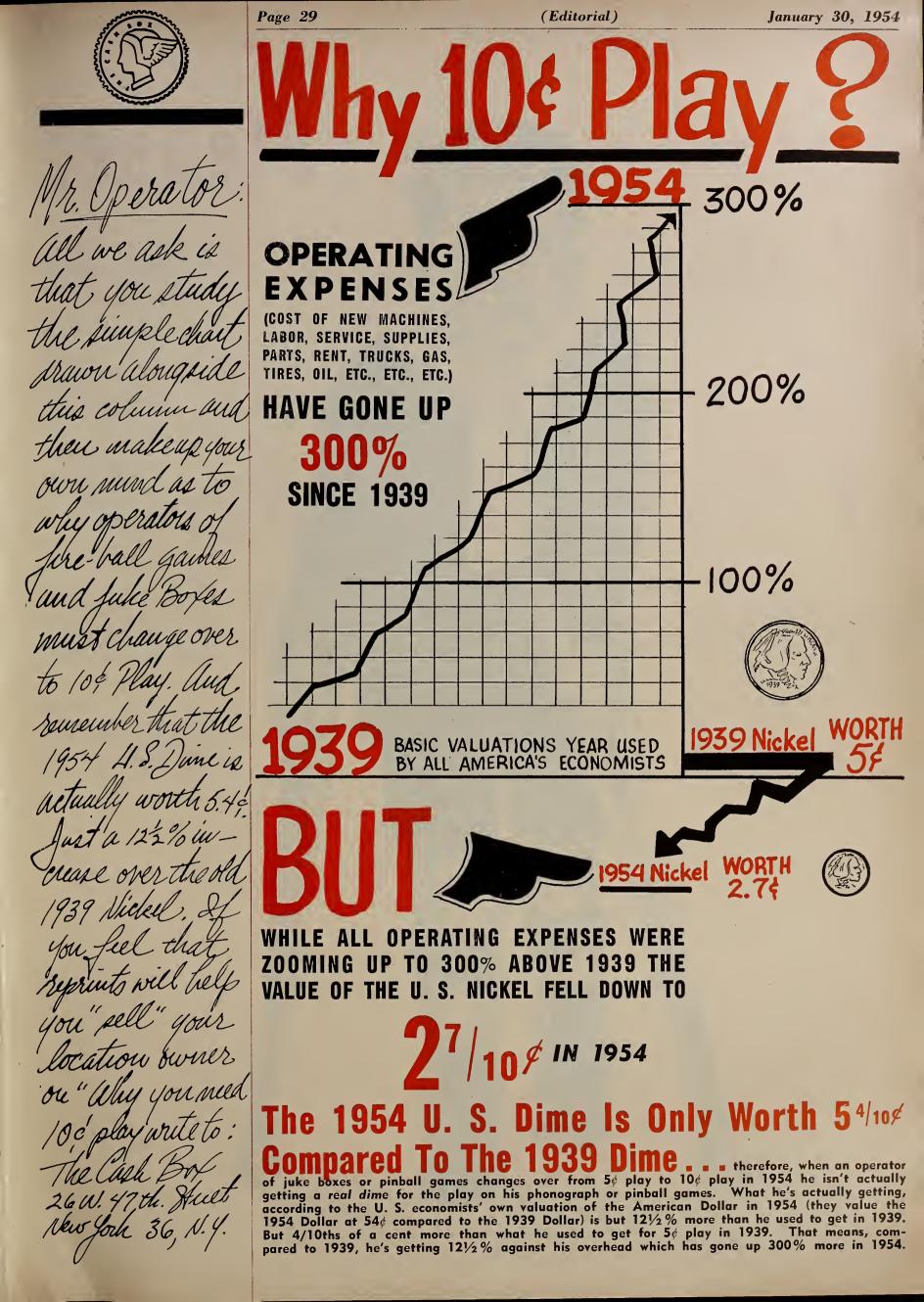
champion music salesmen of the world!



Seleci o matic

America's finest and most complete music systems

THE Selectomatic HFG HIGH FIDELITY ALL THE WAY



Please,

Mr. Juke Box Operator, Won't You Set Aside "A Day Of Dimes For The 'March Of Dimes'" To Save America's Children From Crippling, Killing Polio?*

*There's time. A whole week before the "March Of Dimes" Drive ends. This, Mr. Juke Box Operator, is your opportunity to do something to help definitely halt the crippling and killing monster—POLIO. This is the week for you to set up every single one of your juke boxes to give "A Day Of Dimes For The 'March Of Dimes'" and help prevent America's children from being crippled and killed by Polio. Open your heart to this call from America's children. Open your mind to: The Cash Box' plan that gives YOU the opportunity for 10¢ play!!

once on_IT STAYS PUT

Get this magnificent 104-selection Wurlitzer Fifteen Hundred on your location and it will stay put for a long time to come. Leader in the fine phonograph field. Only phonograph to play 45 and 78 RPM records intermixed, the Fifteen Hundred is a Deluxe instrument from its super-size glass Astra-Dome to its super-brilliant tone. Net result? Its earning record is on the "super" side, too.

SEE YOUR WUBLITZER DISTRIBUTOR

FIFTEEN HUNDRED

NOW AVAILABLE WITH WURLITZER'S HI-FIDELITY SOUND SYSTEM

The 104-selection Wurlitzer is now available at slight extra cost as Model 1500 AF with Wurlitzer's Hi-Fidelity Sound System. Hear the amazing Hi-Fidelity demonstration at your Wurlitzer Distributor's. Page 33

Manufacturers Assure Industry: GREATEST MACHINES IN HISTORY FOR ENTIRE YEAR OF 1954

Bally Intro's New In-Line Game



JACK NELSON

CHICAGO — Bally Manufacturing Company, this city, this week an-nounced a new in-line game named "Ice-Frolics," which is now on display at all Bally distributors.

According to Jack Nelson, Bally general sales manager, the new game contains 3 scoring cards on a colorful backglass. A new "Selectable Super-Score" feature introduced in "Ice-Frolics" is described by Nelson as follows: "Super Score" panels located above each of the 3 cards flash as each coin is deposited, and when one of the panels remains lit, other panels flash at mystery intervals telling the player to select "Super-Score" card before shooting first ball or fourth ball. "Super-Score" panel lit above a selected card qualifies player to scores. New "Score-Booster Star Roll-Overs" is another new feature. "Red Star" and "Yellow Star" on backglass and on playfield flash as each coin is de-posited and, at mystery intervals light and remain lit. If roll-over is hit when corresponding star is lit, 3 in-line score is boosted to 4 in-line score. Among the other features contained in the new game are: "Hold Buttons"

score is boosted to 4 in-line score. Among the other features contained in the new game are: "Hold Buttons" with balls returned from numbers not held; "Advancing Super - Scores"; "Corner Scores"; "Extra Balls" and other advantages that have already been proved of real player interest.

"Day Of Dimes" Program Moving At High Speed

Factories Thrilled With Tremendous Orders Opening New Year. Have Placed **Entire Experimental and Development Dep't's** To Work To Create Finest Equipment Yet Presented To Benefit Trade.

CHICAGO—The manufacturers here are thrilled to the core by the tremend-ous orders which they have received to open the New Year. Every one of the leading manufac-tories points to backlogs which, in some cases, proved an outstanding surprise, especially after the pessimis-tic general business reports current in the daily press. One manufacturer said, "Tho we believed that 1954 would require tre-mendous and outstanding sales effort, and we are ready with more salesmen to get out on the road than ever be-fore in our history, we were greatly surprised, and very much pleased, at the marvelous business start we've enjoyed." This statement just about sums up the case for every one of the leading

manufacturers in this area.

Because of this extremely pleasant surprise there is greater optimism among the manufacturers than ever before.

They all report that their experi-mental and development departments are actually "working around the clock". And that they will produce the finest equipment in history to benefit the field all during 1954.

The big manufactories here are working right ahead. Full time and full blast. They are trying to fill or-ders which, in most cases, are back-logging them at this time.

logging them at this time. "There is no doubt", one manufac-turer here says, "that the trade has proved it's just as optimistic as we are. The operators understand that, as far as a recession is concerned, this may come about in some indus-tries, but, it certainly isn't going to happen in this one. "This industry", he elatedly stated, "is to be congratulated for its pro-gressiveness and its forward thought. It is the one industry which assures the nation the kind of economical en-tertainment the people want and need".

need".

Alabama Busy State **Mencuri Reports**

MONTGOMERY, ALA. — Before reaching this city, Frank Mencuri, sales manager of Chicago Coin Ma-chine Company, Chicago, passed thru Birmingham, "Where", he reports, "I found the 'Gold Dust Twins' (Max and Harry Hurvich, Birmingham Vending Co.) busier than they've ever been. "In fact", Frank reports, "all I can state is that these two boys are among the busiest I've ever seen and get out a whale of work each and every day." Mencuri also informs that, "I bumped smack into A. L. Kropp of Tuscaloosa while here. Many will re-member Mr. Kropp", Frank continues, "for he is one of the old-timers in the coinbiz.

coinbiz.

"Kropp is doing a fine job operating out in the country from here", Frank Mencuri confides, "with some of his spots as far as 80 miles from his home.

"He's working on a rental basis in most instances and is buying lots of late model used machines at "The Cash Box low prices' which are perfect for his type of operation.

"All in all", Mencuri concludes, "this is one of the busiest states I've yet visited. The operators on their toes and not passing up a single loca-tion where there is an opportunity to make some money."



HARVARD, ILL. — The "Day of Dimes for the 'March of Dimes'" pro-gram by the members of the Illinois Amusement Association and the Music Operators of Illinois is really moving at high speed. Members of the industry are bene-fiting greatly (as will the Polio Fund

thru collections of large amounts of money) thru the notices which have appeared in many of the local news-

papers. The Herald, this city, reproduced the picture above under the headline "One Day's Juke Box Take To Polio Fund". In the photo are, 1 to r: Don-

ald Palmer, chairman of the local polio committee; Roland Cope, Wood-stock operator; Robert Lindelof, president of the Music Operators Associ-ation of Illinois; and Louis Casola, president of the Illinois Amusement Association.

BIG JOB AHEAD FOR MUSIC BIZ IN '54 Must Clear Away Over 165,000 Prewar Phonos **Still Blocking Off Locations Thruout the Nation**

CHICAGO—Back in its October 24, 1953 issue, The Cash Box featured an editorial: "What Percentage Of Pre-war Phonos Remain In Your Terri-tory? 50%. 40%. 30%. 20%. 10%." The result was a flood of letters from progressive and leading music operators who advised The Cash Box that:

operators who advised The Cash Box that: "Over 30% of the phonos on loca-tions here are still prewar machines." "Deplorable." "Horrible." "Unbe-lieveable." These were the words used by many who heard the FACTS. In short, of the 550,000 automatic phonographs at present on locations thruout the U.S.A., over 30%, or about 165,000, are still prewar juke boxes. boxes.

boxes. These 165,000 worn out, scarred, screechy, scratchy, noisy, ugly old machines, with cabinets painted black in some cases, with broken plastics, with wornout and tired speakers featuring loose diaphrams, with hor-rible old recordings, with dirt, cock-roaches, mice, and whatnot inside them, are bringing down continued scorn upon all outstanding, progres-sive music operators everywhere in the nation. These are the phonos that bring

These are the phonos that bring stories into the press telling about "the horrible juke box music." These are the phonos that hurt all concerned with the automatic music business in every possible way.

These are the phonographs that simply must be removed from the 165,000 locations to make way for the new, modern, beautiful musical instruments of 1954.

No further growth is assured this

automatic music industry until these old, wornout, horrible, prewar phonos are pushed off the 165,000 locations they are now blocking off to this industry

are pushed off the 165,000 locations they are now blocking off to this industry. And there's plenty of room for more future growth in this nation. The present 550,000 juke boxes occupy less than 18% of the nation's 3,500,-000 retail locations. In fact the present 550,00 juke boxes are on about 50% of the 1,350,-000 retail tobacco locations in the U. S. A. Theore's a big job aboad for the on-

U. S. A. There's a big job ahead for the en-tire automatic music industry for 1954. The entire juke box business, from operator all the way up to manufacturer, must cooperate in an all out effort to remove that 30%, those 165,000 old, worn out, screechy, scratchy, horrible toned, ugly look-ing, marred, scarred and broken, dirty phonographs from the 165,000 locations they are blocking off to the modern, beautiful musical instru-ments of today. This job alone means a tremendous record breaking year for every part

record breaking year for every part of the automatic music business. This job will lift the entire in-

dustry out of the bad press it has received because of these horrible, wornout, prewar phonos.

This is a job which will take every ounce of effort on the part of every single member of the automatic music business.

But, as all agree, it'll be worth that effort. Because it will be the answer to a better and more pro-gressive tomorrow for all concerned with the nation's juke box industry.



GEORGE A. MILLER President and General Manager, MOA

OAKLAND, CALIF. — George A. Miller, national president and busi-

Make Hotel Reservations For M.O.A. Meet Now-Advises **George A. Miller**

ness manager of Music Operators of America (MOA) issued a warning this week to all music operators, as well as others allied with the industry, who intend to visit Chicago for the MOA Convention, to make their reservations as early as possible. "If you are going to attend the MOA Convention," Miller advised,

"get your confirmed reservations as soon as you possibly can. Chicago is the center of a great many trade conventions, and the hotels fill up rapidly. All of these trade shows

are planned many months in advance, and hotel reservations are made by these people at that time. Only this past week, so great were visitors attending conventions, that those who hadn't reserved accommodations were forced to go as far as Milwaukee. March is an especially busy convention month, and we cannot stress too strongly the necessity for immediate hotel reservations. Those attending the MOA Convention will be given special attention at the Palmer House. Send in your reservations now, and mention the MOA.

"The response from members of the industry is very good, and every indication points to the fact that there will be more operators at this convention than at any other previous show. Many are bringing their wives.

"I cannot see how any operator, who is interested in the music machine business, can stay away from this convention. It will be a great show, with many leading artists in attendance from the various record companies, and there will be more merchandise on exhibit than in other years."

The "preparedness committee" comprising fifteen MOA executives from all over the nation, meets at the Palmer House on Monday and Tuesday, January 25 and 26, making final arrangements for the meeting of the music operators of the nation.

Those companies, who haven't as yet reserved exhibit space, and desire to do so, should contact Ray Cunliffe at 3018 East 91st Street, Chicago; or George A. Miller at 128 East 14th Street, Oakland, Calif.

Max Waters Assigned New Post; **Mcllhenny Returns To Wurlitzer**



MAX R. WATERS

N. TONAWANDA, N. Y.—In a move to further strengthen the Wur-litzer sales and service departments, Robert H. Bear, phonograph sales manager, has announced two new assignments. Max R. Waters, for-merly the eastern district sales man-ager, returns to the North Tonawanda factory in a newly created admini-strative post. J. A. McIllhenny, whose former connection with the Wurlitzer

sales department terminated in the war year, 1942, returns as eastern district sales manager.

district sales manager. Water's connection with Wurlitzer spans a period of 24 years. He joined the company on January 28, 1930. The greater part of his experience was gained in various departments within the factory. For the past five years, he has been active in sales work. J. A. "Mac" McIllhenny became as-sociated with Wurlitzer in 1932 in the sales department of the Philadelphia district which at that time sold radios, refrigerators and washing machines

district which at that time sold radios, refrigerators and washing machines manufactured at North Tonawanda. From 1933 to 1936, "Mac" worked in the finance business, returning to the Wurlitzer sales department as Homer E. Capehart's assistant. In 1937 he was assigned the task of establishing a Chicago factory branch, and later the same year was appointed New England district manager for Wur-litzer phonographs. litzer phonographs.

Intzer phonographs. In 1940 McIllhenny was transferred to the Southeastern Wurlitzer head-quarters in Jacksonville where he acted as district manager for Florida, Georgia, South Carolina and Alabama. In May 1942, "Mac" resigned from the war-reduced Wurlitzer sales de-partment to become manager of the Redd Distributing Company in Bos-ton and most recently he served as ton and most recently he served as sales manager for Poole Distributors, Inc. of Boston prior to his recall to



Wurlitzer.

Wurlitzer. In making known the reassign-ments, Bob Bear said, "We are well aware that both Max Waters and "Mac" McIllhenny are considered 'old timers' in the coin operated phono-graph business. Their years of contact with distributors, operators and service personnel throughout the country have established long and enduring friendships. friendships.



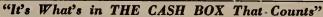
As I See It

The Amusement Machine Operators Associa-tion of Miami, Fla., recently celebrated its third anniversary with a banquet that filled the Pagoda Room of the beautiful Saxony Hotel. Ted Bush threw a cocktail party that served every kind of an appetizer designed to tempt the palate. Drinks of every description were served at two bars in addition to the waiters who served at the tables. More than two hundred operators and their wives crowded into this special room to meet with one another and greet Ted Bush and the members of his organization. Bob Bear, salesmanager for the Rudolph Wurlitzer Company, was on hand and visited with everybody, displaying his usual charm. Irving Sommers, former distributor, never misses one of these affairs. Gives him an oppor-tunity to meet his old friends and talk about the good old operating days. Jack Mitnick, Eastern representative for A.M.I. was table hopping quietly visiting with his many friends. Phil Robinson, west coast representative for Chicago Coin, was a long ways from Los Angeles.

coast representative for Chicago Coin, was a long ways from Los Angeles. Once his ticket difficulties were over, Phil enjoyed the party. Jimmie Bonnie, business manager for A.M.O.A. also managed to be on hand. Jimmie had some surgery done and was hospitalized for two weeks. He got out of the hospital two days before the affair. Joe Mangone, general chairman of the association is to be congratulated for making excellent arrangements. Willie Blatt, president, in a very short speech, expressed the hope that the banquet next year would be held in the grand ballroom of this hotel.

The entertainment started about 9:00 P.M. and it was 12:30 before they introduced the big act of the show. None other than the famous hypnotist and magician, Jimmie Grippo. How ironical. Twenty-five years ago Jimmie Grippo was an operator in Beacon, N.Y. He had a large operation until 1935 when he sold his interests and took up the study of hypnotism. Today he is considered one of the greatest in his field. Well, here he was performing for operators. Too bad he didn't have time to put on his full act. However, in the short time he was on, he had everybody standing on chairs as he hypnotized some of the guests. Jack Kaufman, was one of the operators, who, while under the spell, had everyone roaring with laughter. Ask Jack sometime whether that shower he took on the stage was hot or cold water. It was very very funny.

A great affair thoroughly enjoyed by everyone. I will be looking forward to their next affair in the grand ballroom at the Saxony and again meet up with all my old friends and aquaintances.



Calif. Op Wins **Decision On Location Contract**

OAKLAND, CALIF .--- A decision handed down by an Oakland judge, in favor of a member of the California Music Guild, awarded \$1,775 to the operator for a breach of contract by the location.

\$1,700 was for the balance of the location contract, and \$75 was for damage done to the phonograph while it was out of operation. The location also had to pay court costs and attorney fees.

In commenting on the decision, George A. Miller, president of the California Music Guild, stated, "Once again we see the importance and value of location contracts. Members of our association have sued previously on six such contracts, and in five in-stances, the decisions have been awarded in their behalf.

Weinberg Visits Geiger's

EAST ST. LOUIS, ILL.—Phil Weinberg, roadman for Bally Manufactur-ing Company, recently visited here with Mr. and Mrs. Bill Geiger of Amusement Supply Company.

Both Mr. and Mrs. Geiger report business going right ahead. Weinberg stated, 'I always enjoy my visits to Mr. and Mrs. Bill Geiger. Thy're two of the nicest people in the business."



A Weekly Column by AL SCHLESINGER



Page 36



SPECIAL BARGAIN -



FOR SALE

Well established route of 45 late phonographs and alleys, etc. Located in industrial city in North Florida. Concentrated in small area, easily serv-iced. Good income. Price \$27,009. Will finance \$20% finance 50%.

WRITE - WIRE BOX 130 ^c/₀ The Cash Box 26 W. 47th St., New York 36, N.Y.

United Issues Welcome **Booklet To New Employees**

Offers Employees Free Dental Examinations; Registered Nurse On Duty, Modern Cafeteria; Paid Holidays, Gifts and Bonuses

"It's What's in THE CASH BOX That Counts"

CHICAGO-United Manufacturing Company, this city, has printed a very attractive 16 page booklet which is issued to each new employee who en-ters the firm.

It is entitled, "United Manufactur-ing Company Welcomes You."

ing Company Welcomes You." Contained on the inside pages are the many attractive features which United offers to all of its employees. Among these: Free dental examina-tion including X-Ray in United's own completely equipped dental room; Registered nurse on duty at all times; Modern cafeteria; Picnic each year; Free Thanksgiving turkeys to all em-ployees; Free gifts at a huge Xmas party; Six paid holidays plus Christ-mas bonus; Top wages and weekly bonuses; and many other features. On the opening page, Lyn Durant

On the opening page, Lyn Durant writes a welcome to each new em-ployee, wherein he states:

"All members of the United fam-ily join with me in extending a warm welcome to you. This booklet was prepared to describe the benefits which make United the ideal place for you to work you to work.

"I wish to thank the employees for

the help they have given me in build-ing our company which was started in a small garage, with 20 employees, in 1942.

"I dedicate this booklet to the em-ployees and pledge that I will continue my efforts to give them additional benefits as they become possible."

Aside from describing the United Aside from describing the United plant, which is considered to be one of the most modern and outstanding in this great industrial area, the booklet also tells the employees about the scientific features which have gone into construction of the plant, to make working for United so much more healthful.

booklet also tells about the The free life, hospitalization, accident and sickness insurance each employee receives, as well as paid afternoon and morning rest periods, when free coffee and rolls are served.

The booklet gives some idea to all the industry what outstanding attrac-tions are necessary today so that leading manufacturers here can ob-tain the skilled labor they need to produce the modern type equipment this industry requires.

Cup Of Coffee Upped

CHICAGO — Operators here, who usually stop off while covering their routes, for a cup of coffee or two, weren't at all surprised to note that coffee has jumped to 12c per cup in quick-lunch spots and 15c per cup in the better places, with a charge of 20c for a container of coffee to be taken out. Many here believe

Many here believe that coffee vendors may also jump to 15c in some locations about town.

Commish Battle Eases

CHICAGO-News from the kiddie ride front is to the effect that cutting

of commissions, which was a problem a few months ago, has eased off. Operators are now able to enlarge routes and continue progressive meth-ods without this worry.

Comic Book Vendor?

CHICAGO — Well known arcade operator on the south side of this city reports that since taking in comic books, he finds sales of these have passed over 300 mark per week. He believes that sales can be stepped up and done so with greater economy were there comic book vend-ing machings available

ing machines available. Record in '53 IRON LUNGS IN USE

<u>MARCH OF DIMES</u>



Conn. Music Ops Elect Exhibit Schedules Pro-duction Bun On "Pote **1954 Officers**

HARTFORD, CONN.—The Music Operators of Connecticut held a busi-ness meeting on January 14 at Tinti's Restaurant, this city. Election of officers was held and the following were placed in office un-animously. Abe Fish, Hartford, presi-dent; James Tolisano, Hartford, ex-ecutive vice president; Louis Naclerio, Waterbury, vice president; Maurice Wein, New London, secretary; Clar-ence Sorrentino, New Haven, treas-urer; Frank Marks, New London, Michael Nicholas, Bridgeport, Joseph Zdoncyk, Waterbury and Lewis Beil-man, East Hampton, assistant treas-urers; Irving Geltzer, New London, sergeant at arms. sergeant at arms.

John Colucci was elected delegate from Waterbury and Joseph Naclerio

Enter "20 Year Club"

NEW YORK—The following became eligible and were accepted for mem-bership in The Cash Box' "20 Year Club" this past week: Phil Goldman, St. Augustine, Fla.; Jerry Livingston, Beverly Hills, Calif.; E. H. Greggs, Columbia, Tenn.; A. J. McKee, Columbia, Tenn.; J. L. Hos-kins, Birmingham, Ala.; W. B. Loosier, Decatur, Ala.; Charles (Pop) Lane Cowlishaw, Mobile, Ala.; J. A. "Red" Wallace, Oak Hill, W. Va.; and O. C. Wood, Andalusia, Ala.

was elected alternate. Milton Block, Waterbury, was re-instated as a member in good standing. Abe Fish made a speech stressing the value of local and State wide as-sociation joining with the Music Oper-ators of America to present a united front for the benefit of the entire coin machine industry. He also advised members against the advisability of using the organization strength as a club over storekeepers. "Co-operation and good will is still the secret of the trade. Also new machines and efficient operating methods," said Fish. The next-meeting was set for Thurs-day, January 28, at the Silver Quarter Restaurant, 1064 Chapel St., New Haven. The meeting will be a dinner and installation of officers.

Woe The Poor Buffalo

TRENTON, N. J. - The Public Service Commission announced this week, that effective February 1, 1954, the Bell Telephone System would be permitted to charge 10c for a-telephone call from coin boxes thruout the State of New Jersey. (Ed Comment: Woe the poor Buffalo. The only coin chutes soon to be left will be coin operated machines—if they can last thru the "dime" era.)



The Rabbit''

J. A. (ART) WEINAND

CHICAGO—With Easter not too far distant, Exhibit Supply, this city, has scheduled a new and limited produc-tion run of its rabbit kiddie ride, "Pete The Rabbit."

Orders have been drifting into the firm since the start of the year from distributors, as well as from noted kiddie ride operators, for this ride.

As J. A. (Art) Weinand, sales manager of Exhibit Supply stated, "Our 'Pete The Rabbit' has proved itself one of the greatest money-makers for kiddie ride operators, especially during the Easter season.

"Last Easter many kiddie ride operators informed us that they had never before enjoyed such fine action

"It's What's in THE CASH BOX That Counts"

FOREIGN BUYERS It's smart to do business

with THE firm that does the most for YOU.

At International Amusement and Scott-Crosse foreign buyers receive the world's most complete coin machine service. We understond how to solve your problems from personal experience . . . know what equipment you need to meet your particular requirements and know how to get it to you on time in perfect working condition. This is why we have satisfied customers everywhere.

CABLE for Special Price Lists. Parts and Service Manual available. INTERNATIONAL AMUSEMENT COMPANY 1423 SPRING GARDEN STREET PHILADELPHIA 30, PA. (Tel. RI 6-7712)

as they did with 'Pete The Rabbit'.

"These men, and many others, have sent us orders so that they would have 'Pete The Rabbit' going right into the Easter season and would enjoy greater play."

The production run is limited this time, according to production execs of the firm, so that those who want "Pete The Rabbit" kiddie rides had best order as soon as possible, they urge.

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MACHINE COMPANY

Don't Let It Happen

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1725 W. Diversey · Chicago 14, Ill.



OMAHA, NEB .- The Music Guild of Nebraska this week entered wholeheartedly into the juke box campaign to raise "Dimes" for the "March Of Dimes" fund. Following the lead of several other states, the Guild, in a letter sent out to each member and signed by secretary Howard N. Ellis, suggested that each operator contact his local March of Dimes Polio Fund Chairman and advise him of the operator plan.

The plan, as outlined in the letter, is as follows:

"Have an 8 by 11 show card made with the following written on it.

"Help! Polio Fund. One day's collection from this juke box is being donated to the March of Dimes Polio Fund.

"Place one of these on every juke box you have.

"At the end of January, which is the end of the March of Dimes Campaign, take your last collection, including the merchant's part, and run an average for one day and give it to the fund.

"You will find the merchants more than glad to cooperate, and this is good public relations."

Miami Operators Set A Day's Receipts For March Of Dimes



W. M. BLATT

MIAMI, FLA. — Following up the plan of "A Day of Dimes for the 'March of Dimes'" submitted to the coin machine industry by The Cash Box, with extreme alacrity, the mem-bership of the Amusement Machine Operators Association (AMOA) this city, immediately undertook to raise money for the Polio Fund with a day's collections going to the Drive. As can be expected with this won-derful type of public relations, pub-licity in the local newspapers was immediate and impressive. The Miami Herald headlined its

story "Juke Boxes To Aid Drive." The following is part of the story which appeared: "Dade county's March of Dimes got a booster shot Friday in the quest for \$350,000 to help fight polio. "A. J. Cleary, chairman of the Dade county chapter of the National Foundation for Infantile Paralysis, said a day's receipts from juke boxes operated here by members of the AMOA will be donated. "The announcement of the gift to the 1954 polio fund-raising drive, which began early this month, came from William Blatt, local president of AMOA. The day on which coins col-lected from juke boxes are earmarked for the polio campaign will be during January, Cleary said.

for the polio campaign will be during January, Cleary said. "The donation idea was sponsored by *The Cash Box*, the juke box trade's magazine." We understand that Blatt, who is very close to all local disk jockies, will have the "Day of Dimes for the 'March of Dimes'" aired over the radio radio.

Dave Lowy & Co. Re-Opens

NEW YORK—Dave Lowy, well known wholesaler, whose firm served the coin trade for many years along coinrow, and after an absence of sev-eral months, has once again opened his company, Dave Lowy & Company, at 592 Tenth Avenue, this city. Lowy will deal in reconditioned games and music machines.



Drevense of the service of the se

CHICAGOANS CHASE THE SUN

CHICAGO — Roy McGinnis, Presi-dent of J. H. Keeney & Co., Inc., this city, driving down to Miami with Mrs. McGinnis to enjoy his home in that city for the winter season. Sol Gottlieb of D. Gottlieb & Co., this city, is leaving for a long fly-ing business-pleasure trip thruout the South American countries. Sol is now on his way to Florida

Sol is now on his way to Florida

where he will meet with a personal friend who will accompany him. Mr. and Mrs. Joe Brandise, who were married Saturday, January 16, on a honeymoon trip to Florida. Mrs. Brandise is the former Miss Nilda Bondioli of B & B Novelty. Irv Webb, I. F. Webb Corporation, this city, is on his way to California for his annual three month vacation.

the El Carnila Ranch, this city.



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Williams Announces "Big **Three'' Baseball Games**



SAM STERN

CHICAGO—Just as the star players are signing up for the 1954 season with major league teams in both big leagues, comes a most timely an-nouncement by Williams Manufactur-

SPECIAL SALE! -

STATLER rebuilt 8 Column CIGARETTE \$39.50 —and 9 Column EACH COOKIE Machines. Supreme Distributors, Inc. 416 5. W. 8th AVE., MIAMI 37, FLA FOR . . . EVERYTHING YOU NEED IN NEW AND USED EQUIPMENT Write For Our Lists LOWEST PRICES! DAVID ROSEN Exclusive A M I Dist. Ea. Pa. 855 N. BROAD STREET, PHILA. 23, PA. PHONE-STEVENSON 2-2903 h sit THURSDAY **SEEBURG** M 100 C BUY THE BES MUSIC IN Reconditioned—Refinished SEEBURG 1-46 HIDEAWAY SEEBURG 1-47 SEEBURG 1-47 SEEBURG 1-47 WURLITZER 1015 WURLITZER 1100 WURLITZER 1250 WURLITZER WOM Model 2140 A.M.I. MODEL A A.M.I. MODEL A A.M.I. MODEL C A.M.I. MODEL D40 A.M.I. MODEL D80 A.M.I. WOM (5/10) MILLS CONSTELLATION EVANS CONSTELLATION 150 195 150 275 295 225 300 325 450 550 20 **NEW CHICOIN HIT PARADE \$132.50** EXCLUSIVE SEEBURG DISTRIB. UTORS IN ILLINOIS AND IOWA MUSIC J COMPANY 2200 NORTH WESTERN AVE.

CHICAGO 47, ILLINOIS

(Phone: ARmitage 6-5005)

ing Company, this city, that distribu-tors are signing up with Williams for quantity deliveries of the firm's new baseball games.

Furnished in three different units, one which is licensed by the City of New York and said to be enjoying strong patronage from players, is called "Special DeLuxe." It is a straight novelty play unit and is adjustable to operate on 1 play for 10c, 3 plays for 25c, or 1 play for 5c, 2 plays for 10c, 5 plays for 25c.

Another version named Williams' "Star Baseball" incorporates either straight novelty play or novelty plus the double-match feature on number 0 to 9 or the star. It is adjustable to operate on the same number of plays for coins inserted as outlined in the foregoing paragraph. The same system of receiving coins per play applies also to Williams' new "Pennant Baseball" game designed for replay or novelty plus the double match 0 to 9 and star features.

In his general description of the three new baseball games, Sam Stern, vice-president of the Williams Company, asserts that all three units incorporate the following features: 1—player actually pitches own ball with the manually operated button at front that actuates the electrical pitching unit; 2-players actually run the bases; 3-opposing team is on the lower back box set off in realistic third dimension; 4-lites on playfield bases indicate men on bases.

In describing the outlook for operators who install the outfook for opera-tors who install the new Williams' Baseball games, Sam Stern recalls that Williams' Star series baseball games, that were built as far back as 1949, are still in operation and pos-sess a resale value today that far exceeds any other type of game pro-duced during that era.

The Williams organization is said to have its major production lines loaded with the new baseball games, that the demand for deliveries is much greater than at any previous time in the company's history.

Baltimore Ops Ass'n **Banquet To Be Best Of All Time**

BALTIMORE, MD.—Irv Goldner, president of the Amusement Machine Operators Association of Greater Bal-timore, this city, advises The Cash Box that all arrangements for its 6th Annual Dinner and Dance. taking place at the Lord Baltimore Hotel on Sunday night February 7, have been Sunday night, February 7, have been completed.

completed. "Our committees have outdone themselves" stated Goldner, "in com-pleting plans for the 1954 banquet. The attendance committee is in a peculiar position, where it can hardly handle all the requests for tickets; the journal committee advises it has secured more and bigger ads than in previous years; and the arrangements committee has been able to promise the appearance of the foremost public officials for that night. officials for that night.

A great many out of town visitors are expected to be on hand to enjoy the wonderful dinner served, and view some of the country's top entertain-ment."



The weather we've been having (all bad) hasn't helped any in this area With snow, sleet, cold and fog, people have been warned continuously not to take their cars out, and if they do to drive carefully. Under these conditions, activity at bars and taverns slows down considerably, with collections on coin operated equipment, naturally, affected adversely. Wholesale activity, due to these conditions, also slows down. Export, which has been exceptionally fine in this area, also off-but due to different reasons. The recent ban (Dec. 31) on French imports, and the confused water-front conditions in New York, are the two main reasons. However, neither the operator nor the wholesaler takes the situation seriously. They realize that bad weather conditions always have adverse effects on their business, and, for the most part, look for continued good business for the year as a whole.

*

* * * * * * * Dave Lowy, who has been absent from coinrow for the past several months, returns as a wholesaler of reconditioned games and music. Dave retains the firm name Dave Lowy & Company, and conducts his business at the same old stand, 592 Tenth Ave. . . Effective Feb. 1, coin operated telephone boxes thruout the state of New Jersey goes from 5c to 10c. . . . Tom Goebel and Orville Greening, Hudson Valley Amusement Co., Beacon, N. Y., in town last week, and advise the New York State Operators Guild is planning on running its annual dinner and banquet sometime in April. Expect a much bigger and better affair than previous years. . . Nat Cohn, Riteway Mfg., tells us about the Arcade in Newark, N. J., which has a group of seven "3-Dimensional Theatres" going, and reports sensational biz. . . Mike Munves concerned about his usual terrific Spring biz—but we hope everyone in the coin biz has such worries. The firm is so busy at this time filling orders, Mike is wondering how his firm will be able to take care of the usual rush during the late winter and early spring months. "But," Mike buts, "we always have found ways to take care of our customers, and we'll do the same this year."

* * * * * * * repertoire.



Mr. and Mrs. Jack Lowrie of Wabasha, Minn. took off to Florida for a vacation and they managed to get away just before the deep freeze weather of 15 to 20 degrees below set in. . . . The cold weather didn't help the toothache of Lyle Kesting of Benson, Minn. While in Minneapolis Lyle developed the toothache and had a dentist pull before he could continue with his business in town.... Duane Wilde of Aberdeen, S. D. made a quick trip into the Twin Cities to pick up a couple of games and some supplies and records for his route. . . Britt and Fay Chandler of Plentywood, Mont. stopped in the Twin Cities on their way back home and looked over to see what was new in coin operated equipment. . . . Harold Havenor of Eleva, Wisc. finally managed to shake himself loose from his varied activities to make a trip into town to see what was new. . . . We extend our condolences to Bob Leonard of Minneapolis on the death of his mother on January 13th. ... Andy Benna of Ironwood, Mich. made a quick trip into town.... Recent visitors to the Twin Cities were E. E. McDaniel of Wadena, Minn.; Phil Stang of Jordan, Minn.; Pete Vanderhyde of Dodge Center, Minn.; Ray Benkoski of Cloquet, Minn.; John Galep of Menomonie, Wisc.; A. H. Quade of Rochester, Minn.; Jeff Kost of St. Cleud, Minn.; F. N. Dahl of Fergus Falls, Minn.; Gordin Dunn of Moose Lake, Minn.; John Mc-Mahon of Eau Claire, Wisc.; Len Worsech of Montevideo, Minn.; and Glenn Bischell of Chippewa Falls, Wisc.



Very encouraging reports from all over everywhere that, "A Day Of Dimes For The 'March Of Dimes'," originated by The Cash Box, has taken hold. And that many, many dimes from juke boxes will land in the coffers of local March Of Dimes Drives. . . The Miami Herald carried a fine news item. That Wm. Blatt, President of AMOA, local music ops' organization, had arranged for a tie-in with the Miami March Of Dimes following along the lines of The Cash Box plan. The Miami Herald complimenting The Cash Box for its efforts to get all juke boxes to feature "a day of dimes." . . . Tremendous number of visitors in town for showings here. And with three big conventions under way, rooms were at a premium. Some of the visiting coinmen doubling up to accommodate friends: . . . Bill De Selm, in his capacity as Grand Master Enter-tainer De Luxe, at the Chez, with Leo Weinberger, Ray Williams, Fletcher Blalock, and others. . . Dave Bond of Boston seen about the factories. . . . United's men scatter about the country. Al Tholke going west. Ken She'don to the east. And Johnny Casola, that lucky guy, going south. . . . Herb Oet-tinger gave up "gin." No more players. At least those who want to play him. Peppiest and most optimistic ray of sunshine is Bally's tonsorial artiste, Lex Vincent. Caught in the heavy fog one nite last week, Lex couldn't get home. Remained over to enjoy the Bally suite. But back on the 'job brite and early the next morning and peppy as ever. . . . Irv Blumenfeld of Baltimore

early the next morning and peppy as ever. . . . Irv Blumenfeld of Baltimore reported to have spent three nites here this past week in as many different hotels. . . . Alvin Gottlieb attended the W. B. Music Building opening in Kansas City this past Saturday. . . . Harry Silverberg of W. B. in town this past week attending a meeting. . . . Riccardo's the scene of lots of fun one night this past week as Charles (Little Jimmy) Johnson kept Ray F. Jones and C. N. (Mac) McMurdie in stitches. . . . Romeo Laniel and Jean Coutou of Montreal on their way into town, it was reported this past week, to meet with manufacturers here.... Phil Weinberg and Bill O'Donnell in a grand get together at the Bally Sherman suite and entertaining many who made these rooms their headquarters during the hotel room drought this past week.... Jack Nelson, Jr. of Logan Distribs reported to be the originator of the "Charm Bar" featured in his showroom. . . . B. D. Lazar of Pittsburgh into town and finds himself without a room.

Gotta hand it to Jack Nelson for looking ahead. Said Jack this past week, "Our slogan is 'Beat '53'" Meaning that anyone who'll get out and really hustle, like Bally distribs and all of the Bally organization, and especially all ops, are sure to beat business done in '53. . . . Nate Gottlieb became a "one-manroom-getter" this past week as many distribs, frantic because no rooms available, got on the phone to ask Nate for help in getting them a place to sleep. "Wow," wowed Nate, "what a job that was," . . . Sol Gott'ieb on his way to Miami to meet a friend and then off for a long flying trip of South American countries. . . . Tom Callaghan looks good on his new diet. . . . Roy McGinnis packed his bags, threw them into his car, and with Mrs. McGinnis left town for their Miami home, just as the bad weather started pouring down on Chi.

"Biggest thrill I got," reports Paul Huebsch of Keeney, "was the fact that there wasn't a single, solitary service call on any of the many 'Bonus Bowlers' that were on test locations. That," he states, "is quality construction." George A. Miller urges all those who plan to attend the MOA Convention (Palmer House, Mar. 8, 9 and 10) to make reservations (and have them confirmed) immediately. . . . Proving value of "location contracts," California Music Guild op just won case wherein judge awarded him damages, etc., for location owner busting contract. . . . Dame Rumor has it that very important member of city council may soon propose license bill for pinballs to operate here. . . . Have you seen Bill O'Donnell's gold dagger letterhead ? . . . Wm. E. (Bill) FitzGerald, AMI's well known adman, send copy of Dahl's cartoon, "Coffee Period," which he received from Ray Kennedy of Redd Distribs, Boston, wherein cartoon character is amazed that there's still something a nickel will buy-like a juke box play. But cuppacoffee is now 12c and 15c at counters. 20c and 25c at deluxe spots. And 20c per carton to take out. . . Seven new members eligible for the "20 Year Club" this past week range from way out California to Carolina.

Ed Levin busy on longdistance phones as orders continue to pile in for Chi-Coin's "Criss Cross." "Can't even get around to handling local calls," he informs.... Frank Mencuri letters from Montgomery that business in Alabama going ahead at a really grand clip and that, so far, wherever he's visited, business better than ever expected. . . . Art Weinand out of town most of this past week as Exhibit releases news that "Pete The Rabbit" back in limited production. Orders have already started to arrive for this Easter season kiddie ride.... Sam Stern of Williams Mfg. Co. a busy, busy man this past week with a large number of the firm's distribs in town to visit with him and see the new Williams' baseball games. . . . Earl Moloney advises that his oldest son, who attends the Campian High School at Prairie Du Chien, eyes his sports clothes possessively. . . . Nilda Bondioli of B&B Novelty became Mrs. Joe Brandise on Jan. 16. Couple left for two-month Florida honeymoon. . . . Paul Golden enjoys life at the Covenant Club Tuesdays and Thursdays of each week.

Howie Freer, if you didn't know this before, may yet turn out to be another Erle Stanley Gardner or even a Mickey Spillane. But plans to write "good things" about the coinbiz in his books. . . . Vince Shay advising how he told some inquisitors about the "big charity job that's always done by the members of this industry." And can prove it. . . . Avron Gensburg holding down the Genco fort while Ralph Sheffield and Sam Lewis out with the firm's engineers holding Genco Service Schools in Minneapolis and Kansas City. . . . The "chart" which appears on the Editorial Page this issue should prove of tremendous value to operators for mailing to locations. . . . Very fine booklet by United to

January 30, 192 NOW in the 4th YFAP of Contin-155CCCCC

Steadiest profit-maker in the industry! 4218-30 W. LAKE STREET CHICAGO 24, ILLINOIS EXHIBIT SUPPLY . **SPOT LITES - - - \$89.50 CONEY ISLANDS - 119.50** Reconditioned. Refinished. Guaranteed MACHINE npire Coin

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EXCHANGE

CHICAGO 22, ILL

welcome new employees into the firm. Gives members of this field some idea of what it takes these days to keep employees happy and, thereby, production up to the point to fill all orders. . . J. Raymond Bacon of Rock-Ola one of the busiest execs these days. Just returned from a trip. Planning another while, at the same time, trying to clear away the paper work that gathered up in a pile this high on his desk while he was gone.

Seems like the Chi Automatic Phono Bowling League teams weren't kidding when they said they were pointing to smack down the Oomens' lead. . . . This past week the tough Paschke team, with Dick Whiting scoring a 492 series and Charley Alesi racking up a 489 took Oomens for two games even tho Carl Latino scored in with a 510. . . . But the Paschke work went to waste when Gillette came in to knock off Decca-Coral for two games. So Oomens still leads by 41/2 games. Don Baxter of Gillette scored in with a 486 series while Frank Tutomase of Decca-Coral came thru with 525. . . . The Coven team is still on a win streak. Since they've got nowhere else to go but up the boys are letting go. So even the Bob Gnarro came thru with a 512 series, Paul Brown's 472 helped Coven take two games from ABC. ... With "Marvelous Morrie" (Minkus, that is) again zooming thru to top his team with a 501 Atlas took Melody Music for all three games, even tho Johnny Strobl scored in with a 548. . . . The "Mighty (Julius Mohill) didn't waste any time. Came thru with 455 and Star took Mercury for all three games. (This was one nite when the Mercury bowlers should better have stood in bed. Not one hitting even 400).... B&B, gave Nilda Bondioli a nice wedding present by knocking down the ears of the Western Automatic team for all three games with "Fireball Bunk" (Warren Paradee) scoring high for the men, 563, and Millie Nyland of Western scoring high for the women with 383.... Now that this "off night" is out of the systems of the boys, this Monday eve promises to be a lulu. Better be present.

The Cash Box

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When
You Enter
The Cash Box
t20 YEAR CLUB""Ou Are Getting Full Recognition for
THE 20 YEARS OR MORE YOU HAVE GIVEN
TO THE COIN MACHINE INDUSTRY. IT IS
TO YOUR COMPLETE ADVANTAGE TO JOIN
The Cash Box "20 YEAR CLUB" TODAY!!IF YOU ARE ELIGIBLE FOR MEMBERSHIP IN The Cash Box "20 YEAR CLUB,"
FILL OUT THIS APPLICATION AND MAIL TODAY.

Joe Orleck

THE CASH BOX26 West 47th Street

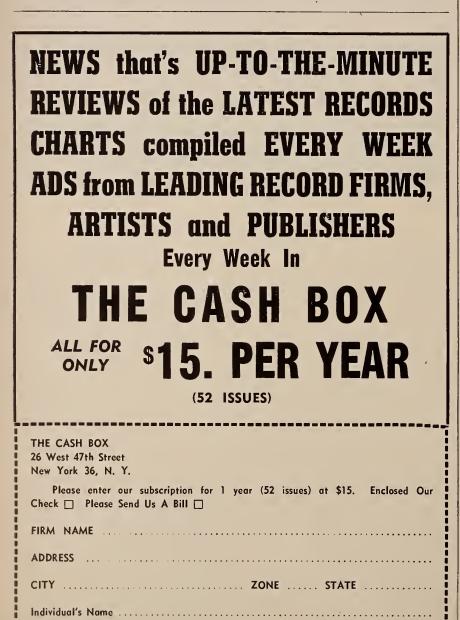
New York 36, N. Y.

Dear Joe:

Please enter my name as a member and send me a membership card.

I have been con	nected with	the Coin	Machine	Industry	tor	20
years or more, starting	g: Year	M	onth	-	· • ·	

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LOS ANGELES

California's usually warm weather took a turn for the worse this past week as rain plummeted down throughout the Southland. . . . Robert Smith, prexy of Automatic Enterprises, now has on display the new Delcafe hot coffee vendors. He bought up several of the machines from Del Manufacturing Company, Los Angeles, before they sold out to Stoner Manufacturing Company, Aurora, Illinois. . . . John Haddock, president of AMI, Incorporated, Grand Rapids, Michigan, spent a few days in Los Angeles conferring with Badger Sales Company execs. Also visiting at the Badger establishment was Ben Rosenthal, AMI distributor for Mexico, from Mexico City. Badger Sales is proud of its fast growing export department. Foreign shipments are now sent around the globe with new countries opening up weekly. One of its latest orders went to Kuwait in the Persian Gulf off Arabia. ... Phil Robinson has become as fussy as an old woman about his waistline. He's really watching those calories. Won't even eat bananas. Phil is very pleased over the fine response on the new Chi-Coin "Criss-Cross" Bowlers. . . At Minthorne Music Company, Hank Tronick celebrated a birthday. Since he wouldn't tell anyone how old he was all the employees in the parts and sales departments brought him a cup cake with three candles and five jiggers of milk. They all saluted him with a toast and downed the baby highballs while singing "Happy Birthday." The boys all chipped in and bought him a lovely present. The Minthorne showrooms now display Williams' two newest baseball games called the "De Luxe" and "Pennant."

Russell Hendricks of Hanford has opened his own typewriter store. Visitors to his new store say that it is very unusual with an all glass front covering the two-story building. ... Francis Baldwin, who was formerly with Nickabob Sales Company, Los Angeles, has started a new route in Visalia. Also up around the Visalia area Harvey Mourlam and Claude Tomlinson are building up their route and branching out into cigarettes and games. . . . Our recent cold spell left a lot of snow up around Lancaster but that didn't stop C. C. Ellison. He plowed through the white stuff and came into town to shop along coinrow as per usual. Easterners may laugh over the jokes we make about the weather but believe me fellas—snow is very unusual in Southern California.) . . . Over at Paul A. Laymon Company, Ed Wilkes, Charley Daniels and Jimmy Wilkens keep moving out those Wurlitzer phonos and Bally games at a regular pace and report that business seems to be holding up great. . . . At California Music Company things are busier than ever. Caught Sam Ricklin and Mike Kurlan of Modern Distributing Company, listening attentively to the new Coral waxing of "Make A Joyful Noise Unto The Lord" with Jane Russell, Connie Haines, Beryl Davis and Della Russell. They all liked it and even Milt Fisher chimed in with his approval.... We hear that Stanley Kolitzoff of Stanley Amusement Company in Tacoma, Washington recently returned from an extensive business trip through the East. Kolitzoff visited several firms in Chicago, including Atlas Music Company and Exhibit Supply and spent some time at the Lee Mfg. Company in New Jersey. After a short stay at his desk to clear up immediate business, Kolitzoff left Tacoma to rest and enjoy the sunshine at Palm Springs.

Atsie Stein of Selbin & Stein Hobby Horse Company has been concentrating his efforts on his routes up in the Northern California area. He has set up several new kiddie rides up as far as Eureka. Atsie has also done some exporting of kiddie rides to foreign countries. . . . Saw Pete Ley and Jack Dolan in at the Wm. H. Leuenhagen Co., chatting with Bill Leuenhagen while Mary and Kay Solle waited on customers back in the Record Bar. . . Missed Lyn Brown this past week. He's one fellow that spends more time in that red truck running all over town than he does in his office. It's all business though. Let's hope that Lyn doesn't have any more trouble with red lights and traffic cops. . . . Jack Simon, prexy of Simon Distributing Co., has been on the move chatting with the many out of town visitors that dropped in at his place. . . . Met Estelle Rhein of Rex Music Co. shopping along coinrow buying up records for the route. . . Al Cohn of Trico Music Company always tries in every way to keep his location owners happy. He even loans out TV sets when theirs goes on the blink. . . Things are still very hush over at C. A. Robinson & Co. Have been informed that they have a big deal coming off but Charley Robinson won't talk and even Al Bettleman keeps very, very mum about the subject. Bill McLain says he don't know nothing about nothin' so it's all very mysterious. Robert Bard, prexy of Bard Distributing Co., says that everything is work-

Robert Bard, prexy of Bard Distributing Co., says that everything is working out fine since he added cigarette vendors to his route of music and games. ... Several out of towners were seen along coinrow this past week: Don Dana and Manuel Trevino came in from Oxnard to take care of business along the Pico strip.... Noble Craver and E. E. Peterson both drove up from San Diego. ... Ed Wilson and Glenn Walcott came in from the Burbank area while Lawrence Raya and Milton Noriega drove in from Colton. ... Bill Bradley from Covina was seen visiting here and there. ... Bill Shaffer from the San Joaquin Music Company in Bakersfield made his periodic trip to the Pico Strip to take care of business. ... Tommy Felkins and Al Edelman both trekked in from San Bernardino, while Oscar Holtzhausen came in from Tehachapi. ... Other visitors included: Johnny Ketchersid, Long Beach; Walter Hennings, Costa Mesa; Dale Cooper, Riverside; Johnny Lantz, South Gate; Bill Edmunds, Long Beach; W. L. Cook, Palos Verdes; Ed Ferris, Coalinga and Clyde Denlinger, Balboa... Al Hanlin, chairman of the newly formed LA Chapter of the California Music Guild, is pleased over the fine turnout they had at their first meeting and urges all operators who wish to join the Guild to attend their next meeting on March 31st. ... If you haven't already done so it still isn't too late to make some day during January "A Day of Dimes for the 'March of Dimes'" in your area. Prove to the location owner that he will make more money off dime play and help a needy cause at the same time. 7

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CLASSIFIED ADVE	RTISING SECTION	CLASSIFIED ADVERTISING SECTION			
CLASSIFIED AD RATE 10 CENTS PER WORD Count every word including all words in size word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for follow- ing issue pending receipt of your check er cash.	WANT—United Classics, Bally Broad- ways, all Post-war Wurlitzers, AMI, Rock-Ola, and Seeburgs. Quote lowest prices and quantities. CLEVE- LAND COIN MACHINE EX- CHANGE, INC., 2021-2029 PROS- PECT AVENUE, CLEVELAND 15, OHIO. Tel.: 1-6715.	WANT—All late model phonographs. Quote best prices. Will pick up with- in a radius of 300 miles. KOEPPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK 19, N. Y. WANT—Used 45 RPM Records. \$10 per hundred. No. 78's. We pay freight. REDD MUSIC CO., 115	FOR SALE — Premium merchandise for coin machine prizes. Over 3,000 articles carried in stock. Write for complete wholesale descriptive price list today. (Established 1932). HASTINGS DISTRIBUTING CO., 6100 BLUEMOUND ROAD, MIL- WAUKEE 13, WISC. Tel.: BLae- mound 8-7600.		
Notice to holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue con- taining no more than 40 words, which includes your firm name, address and tele- phone number. All words over 40 will be charged to you at the regular rate of 10c per werd. Please count words carefully. ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT The Cash Box, 26 W. 47th St., New York 36, N. Y.	WANT-Tubes: 2051; 2050; 70L7; 2A4; 2A3; 5V4; 6L6; 6N7; 6L7; 6V6 metal; 6X5 metal. Will pay \$40 hundred. Must have minimum quantity 50 of a type. Have you other types in quantity? LEW1S ELECTRONICS, 3449 NO. ELAINE PL., CHICAGO, ILL.	CENTRAL AVENUE, LAUREL, MISS. WANT—Any quantity post-war Wur- litzer Phonographs, Models 1100, 1250, and 1400. Also Seeburg M100—78 and 45. Wire, write, or phone: BUSH DISTRIBUTING	FOR SALE—Brite Lites \$75; Brite Spot \$95; Spot Lite \$90. Beach Club Dude Ranch, Palm Springs, write. ALLIED DISTRIBUTING CO., 786 MILWAUKEE AVE., CHICAGO, ILLINOIS. FOR SALE—5 Yacht Clubs (like new)		
WANT	WANT — Wurlitzer 1015's, 1100's, 1250's, and 1400's for export or- ders. YOUNG DISTRIBUTING, INC., 599 TENTH AVENUE, NEW YORK, N. Y.	COMPANY, 286 N. W. 29th ST., MIAMI, FLORIDA. WANT—We will purchase your Bingo Games, Five Balls, and Phonographs in any quantities. Advise lowest	\$245; Spot Lites \$75; Atlantic City \$175; Frolics \$185; Palm Beach \$215; Beautys \$295; Beach Clubs \$385; Dude Ranch \$445; Bally Fu- turitys \$75. MICKEY ANDERSON, 314 EAST 11th STREET, ERIR,		
VANT—Bright Spots, United Show- boat, United Circus, late Gottlieb 5 Ball free play games, Seeburg Model B & C's 45's. State quantity, price, and condition in first letter. NOBRO NOVELTY CO., 538 BRYANT ST., SAN FRANCISCO 7, CALIF.	WANT—For resale, good clean Bingos, United, and Chicago Coin 6 player Bowling games. Rockola or Stand- ard 22 feet Shuffleboards, Wall Electric Scoreboards. Quote your best price, condition first letter. STANLEY AMUSEMENT CO., 1523 BROADWAY, TACOMA, WASHING- TON. Tel.: BRoadway 3663.	WANT — For Export—Wurlitzer 1015's, 1400's, 1450's. Evans Con-	PENNSYLVANIA. Tel.: 2-2894. FOR SALE—Twenty Grand \$95; Sil- ver Skates \$80; Hong Kong \$75; Starlight \$125; Quintettes \$150; C. O. D. \$200; Deluxe World Series \$200. CENTRAL DISTRIBUTORS, 2315 OLIVE STREET, ST. LOUIS		
VANT-New and used records. Can be up to 6 months old. No quantity too large or small. We pay freight. DIX1E RECORD SHOP, 259 WEST 42nd ST., NEW YORK 36, N. Y. Tel.: WIsconsin 7-0830.	WANT—All types of post-war flipper five ball games in any quantity. Give names, condition they are in, price wanted, and when ready to ship. INTERNATIONAL AMUSE- MENT CO., 1423 SPRING GARDEN STREET, PHILADELPHIA, PA.	stellations. Seeburg Factory Distri- butors. Telephone collect: DAVIS DISTRIBUTING CORP., 725 WATER STREET, SYRACUSE, NEW YORK. Tel.: 75-5194.	3, MISSOURI. Tel.: GEneva 0972. FOR SALE — United Alleys — Classic \$395; Clover \$295; Williams De- Luxe World Series \$150; Williams DeLuxe Baseball \$275. WANT— Seeburg M100C @ \$700 each.		
est prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33 1/3 RPM) in quantity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36. Tel.: JUdson 6-4568.	WANT — Show Boats, Circuses, and Seeburg 45. GOLDEN GATE NOV- ELTY CO., 701 GOLDEN GATE AVENUE, SAN FRANCISCO 2, CAL. Tel.: MArket 1-3967.	FOR SALE—Reconditioned Wurlitz- ers: 1250's \$375; 1100's \$250;	MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHE- NECTADY 2, NEW YORK. FOR SALE—We are Exclusive Dis- tributors in Michigan for AMI, Am-		
ANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round aud pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 321 NO. MAIN STREET, PROVIDENCE, R. I. Tel.: UNion 1-7500.	WANT — Latest model cigarette ma- chines. Can also use Cole, Super- Vend and other drink dispensers, also want hot coffee vendors. Please give quantity, model numbers, con- dition and price wanted in first letter. Write full details to: BOX NO. 1010 c/o THE CASH BOX, 32 W. RANDOLPH ST., CHICAGO 1, ILL.	ers: 1230's \$373; 1100's \$230; 1015's \$125; 1080's \$125; Seeburgs 146M \$115; 147M \$135; 148M \$250; Packard Manhattan's \$75; Packard Sevens \$50; Wall Boxes 3.W-2 L 56's \$10; W6L 56—5, 10, and 25c Boxes \$22.50. O'CONNOR DISTRIBUTORS, INC., 2320 W. MAIN ST., RICHMOND, VA.	erican Shuffleboard, Bert Lane, Chi- cago Coin, Exhibit, Keeney, Genco, Gottlieb, Williams, and Victor Vend- ing. MILLER - NEWMARK DIS- TRIBUTING CO., 42 FAIRBANKS ST., N. W., GRAND RAPIDS, MICH. Tel.: GLendale 6-6807 and 5743 GRAND RIVER AVE., DETROIT 8, MICH. Tel.: TYler 8-2230.		
VANT — Late 1952 and 1953 Pin Games, Seeburg 100 A & B, AMI D's, Wurlitzer 1500's, Scales, Ar- cade Equipment, 1c and 5c Vendors, AMI W. B., Seeburg 100 W. B., Wurlitzer 48 sel. Boxes. Write stat-	WANT—From all over the world! Lit- erature on any machine that takes coins and sells anything—amuse- ment, drinks, Bromos, fortunes, Pocket Books, cigarettes 25 2c each, aspirin at 5c each, single band-aids, newspapers. WITHAM ENTER- PRISES & ASSOCIATES, 20-22 CUNNINGHAM AVENUE, GLENS	FOR SALE—One Stop Record Service. Any rccord, any label, 5c over wholesale. Free title strips. New accounts 1/3 deposit with all orders. RAYMAR SALES CO., 170-21 JA- MAICA AVE., JAMAICA 32, N. Y. Tel.: OLympia 8-4012-4013.	FOR SALE—5 AMI A's @ \$175 each; 5-10c AMI Wallboxes @ \$15.50 each. MUSIC DISTRIBUTORS, INC., 213 FRANKLIN STREET, FAYETTEVILLE, NORTH CARO- LINA.		
ing conditiou, number, model, and prices. ST. THOMAS COIN SALES, ST. THOMAS, ONTARIO, CANADA. Tel.: 2648. VANT-45 RPM Records, uew or	FALLS, NEW YORK. WANT — Williams' DeLuxe Baseball, late; Grandmothers, Exhibit Guns, Seeburg Bears, Mutoscope Voice-O- Graphs, ChiCoin Basketballs, and	FOR SALE—Largest stock in the world of Kiddie Rides, completely reconditioned. Will accept trades. WANT—Will trade Kiddie Rides or pay cash dollars for Wurlitzer 1500's, 1400's, 1250's. Authorized	FOR SALE—United Bowlers 5 Play Formica Top \$200; Six Play \$235; DeLuxe \$300; Super \$325; Official \$300; Thunderbolt Horses \$350; Edelco 2 Play Bowlers \$175; 1100 Wurlitzer \$300; Genco 8 Player \$145; United Slugger \$60. MOUN-		
used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. Tel.: DIckens 2-7060.	any other late arcade machines. Give price and condition in first letter. E C O N O M Y SUPPLY CO., 579 TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-8628.	United, Bally, AMI Distributor. REDD DISTRIBUTING COMPANY, INC., 298 LINCOLN STREET, ALLSTON 34, MASS.	TAIN DISTRIBUTORS, 3630 DOWNIN STREET, DENVER, COLO. Tel.: AComa 8518. FOR SALE — Close Out! All Games with Formica and Large Pins. No		
VANT-We pay top price for used records from 3 to 6 months old. Pop, Race, Calypsos, Sprituals, Ruth Wallis, Mickey Katz, 45 r.p.m., 78 r.p.m. We pay freight. C & L MUSIC CO., 11 BAYBERRY RD., FRANKLIN SQ., L. I., N. Y. Tel.: Tilden 4-9040.	WANT—Phonograph records made be- fore 1940; any quantity or dealer stock; \$150 to \$300 per thonsand; will inspect if required. Some labels wanted are Brunswick; Vie- tor; Vocalion; Paramount; Gennett; Bluebird; Champiou. JACOB S. SCHNEIDER, 128 W. 66th STREET, N. Y. C.	FOR SALE—Special! Beach Clubs \$350; Dude Ranches \$395; Cabanas \$225; Yacht Clubs \$235; Poker Faces \$145; Times Square \$135; Queen Of Hearts \$147.50; Flying High \$132.50. NEW ORLEANS NOVELTY CO., 115 MAGAZINE STREET, NEW ORLEANS, LA. Tel.: CAnal 8318.	reasonable offer refused. United Twin, United 4 Player, United 5 Player, United 6 Player, United 6 Player DeLuxe, United Super. Make your own offer on individual games. AMERICAN VENDING COMPANY, 2684 CONEY- ISLAND AVE., BROOKLYN 35, NEW YORK. Tel.: DEwey 2-9602.		

CLASSIFIED ADVERTISING SECTION

- FOR SALE—America's finest reconditioned phonographs and music accessorics. Everyone of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. Tel.: UNiversity 4-0773.
- FOR SALE—ABC \$40; Turf Kings \$20; Cinderella \$20; A.B.T. lc Gun \$10; Grip Machine \$10. AUTO-MATIC MUSIC CO., 703 MAIN STREET, BRIDGEPORT, OHIO. Tel.: 750.
- FOR SALE Extremely low priced deal on brand new 5c Hot Nut Machines, \$12.50 each, terms 1/3 deposit, balance sight draft. Slug proof, white enamel finish, 6 lb. cabinet. Finest guaranteed phonographs. SEACOAST DISTRIBU-TORS, INC., 1200 NORTH AVE., ELIZABETH, N. J. (Tel.: BIgelow 8-3524) and 594 TENTH AVE., NEW YORK, N. Y. (Tel.: BRyant 9-4684).
- FOR SALE—1 Seeburg Sicum Unit, perfect condition, \$250; 2 Genco Sky Gunner, brand new; Ajax Cigarette Machines, brand new, closeout; 1 Poolette Pool Table \$50; 1 Keeney 2-Player Attachment for Shuffleboard. LIEBERMAN MUSIC COMPANY, 257 PLYMOUTH AVE-NUE NORTH, MINNEAPOLIS, MINN.
- FOR SALE—3020 Wallboxes \$19:50; 3W5-L-56 Wallboxes, \$18.50; 146M or S \$89.50; 147M or S \$99.50; 1422 Rockola \$69.50; 1426 Rockola \$89.50. W1-L-56 5c Wallboxes and Packard Pla-mor \$4.95. CEN-TURY DIST. INC., 1221 MAIN STREET, BUFFALO 9, N.Y.
- FOR SALE Wurlitzer 3048 Wall Boxes 5, 10, 25c play, 48 selections, \$19.50 each. UNITED DISTRIBU-TORS, INC., P. O. BOX 1995, 513 E. CENTRAL, WICHITA 2, KAN-SAS. Tel.: 4-6111.
- FOR SALE—Wurlitzer Bar and Wall Boxes—3020's \$10; 3031's \$5; 2140's \$5. Steppers and Master units; inquire. 1017's \$75 including stepper. HENRY C. KNOB-LAUCH & SONS, 51 WARREN ST., GLENS FALLS, NEW YORK.
- FOR SALE 25 Winners like new, cleaned and guaranteed, few new, \$75 each or will trade. What have you? WESTERN DISTRIBUTORS 3126 ELLIOTT AVE., SEATTLE 1, WASHINGTON.
- FOR SALE—All machines 20% off high CASH BOX prices. Wurlitzers, 1250, 1100, 1400. Spot Light, Bright Spot, Bright Light, Atlantic City, Stars, Coney Island, Zingo, Skee Rolls, Shuffle Alleys, Flipper Pin Games, Super World Series, Guns. V. YONTZ SALES CO., BYES-VILLE, OHIO.

FOR SALE—ChiCoin Bowling Alleys \$55; Seeburg Guns \$75; Lite League \$49.50; Deluxe Bowler \$34.50; and many other values. COIN AMUSEMENT GAMES, 1144 E. 55th ST., CHICAGO 15, ILL.

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FOR SALE—Special closeout all Bally parts 50% off list. Amplifier tubes 50% and 10% off. Complete stock of Wurlitzer parts #1129 Lamp 21 C.P. 6.8 vs., Box of 10, \$1.50. Pucks \$1.35 each, Box of 8, \$9.95. Capco all-purpose lusterize and clcaner, \$3.95 per gallon, trial bottle 70c. COVEN MUSIC CORP., 3181 ELSTON AVE., CHICAGO, ILL. Tel.: INdependence 3-2210.

WANT—Yacht Clubs—will pay \$225, and Stars \$110. Write PENNSYL-VANIA VENDING CORP., 1822 CARSON STREET, PITTSBURGH 3, PA.

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- FOR SALE—Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT ELEC-TRONIC & TELEVISION CO., 233 W. 3rd STREET, WILLIAMSPORT, PA. Tel.: 2-3326 or 2-1648.
- FOR SALE—Kirk Guess Your Weight Scales \$125; new 1¢ Camera Chief \$8; new Advance Peanut Machines \$9; 50 Packard Wall Boxes \$4.50; 30 Seeburg Wireless Boxes \$5; Astroscope 10¢, like new, \$200. HAROLD MATHENY, 560 W. DOUGLAS, WICHITA, KANSAS.

FOR SALE—Ready For Location. Spot Lites \$175; Coney Island \$200; Atlantic City \$300; Palm Beach \$350; Frolics \$350. ALLAN SALES, INC., 928 MARKET STREET, WHEELING, W. VA. Tel.: WHeeling 5472.

FOR SALE — Keeney High Score League \$169.50; Williams DeLuxe Star Series \$187.50; United 6 Way F. T. \$149.50; United 6 Way Dc-Luxe \$159.50; Domino \$139.50; Spot Lite \$119.50. LAKE CITY AMUSEMENT, INC., 4533 PAYNE AVENUE, CLEVELAND 4, OHIO. Tel.: HEnderson 1-7577.

FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40-word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box. "The 'Bible' of the Coin Machine Industry." Send your check for \$48 today plus your first 40-word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 19, N.Y. (Phone: JU 6-2640).

CLASSIFIED ADVERTISING SECTION

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FOR SALE — Seeburg M100A, \$450; Four Seeburg M100C, \$725. COPE-LAND DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY, OKLAHOMA.

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- FOR SALE United Circus \$225; Dude Ranch \$425; Beauty \$325; Palm Beach \$195; Frolics \$175; Atlantic City \$195; Wurlitzer Skee Ball \$95; Dale Guns \$49.50. Six Shooter \$125; Genco Sky Gunner \$250. UNIVERSITY COIN MA-CHINE EXCHANGE, 84 NORTH HIGH STREET, COLUMBUS 8, 0. Tel.: UNiversity 6900.
- FOR SALE—We distribute for all leading manufacturers of pinballs, phonographs, cigarette machines. Used equipment reconditioned and guarantced. Whatever your requirements, let us know. We can supply the best. A. P. SAUVE & SON, 7525 GRAND RIVER AVE-NUE, DETROIT 4, MICHIGAN. Tel.: TYler 4-3810—TYler 7-6123.
- FOR SALE—Reconditioned Like New —Yacht Clubs \$285; Beach Clubs \$350; Beautys \$325; Dude Ranch \$465; Used Bally Champions \$445; Used Space Ships \$575. All guaranteed. Call, write, or wire: DONAN DISTRIBUTING CO., 5007 NO. KEDZIE AVE., CHICAGO 25, ILL. Tel.: JUniper 8-5211.

FOR SALE—Brand new Solotone '53 Master Entertainer \$600. Never used. Wall boxes selective type, \$15 each; non-selective \$7.50 each. Seeburg 100A, \$500. Wurlitzer 1015's, \$100; 1250's, \$300. PERES DIS-TRIBUTING COMPANY, 924 POY-DRAS ST., NEW ORLEANS, LA.

FOR SALE—All types reconditioned Coin Operated Games available at lowest prices. Write, wire, phone C. A. ROBINSON & CO., 2301 W. PICO BLVD., LOS ANGELES 6, CALIFORNIA. Tel.: DUnkirk 3-1810.

FOR SALE—Used 45 r.p.m. and 78 r.p.m. records, none over one year old, at \$13.75 per 100 for 45's and \$8 per 100 for 78's. PERES DIS-TRIBUTING COMPANY, 924 POY-DRAS ST., NEW ORLEANS, LA. FOR SALE — Reconditioned Model 1400 and 1450 Wurlitzers \$475 each. COMMERCIAL MUSIC COM-PANY, INC., 1501 DRAGON ST., DALLAS, TEXAS. Tel.: Riverside 6381.

FOR SALE—Bright Lights, reconditioned, \$95. Pinballs—Arizona \$30; Tuscon \$30; Harvest Time \$30; TriScore \$30; Genco Rocket \$30. Wallboxes—3020, \$15; WI-L56, \$5; AMI, 5 & 10, \$15; AMI, 5 & 10, \$10; Packard \$5. 1/3 down, balance C.O.D. H & H MUSIC, 1626 3rd AVENUE, MOLINE, ILLINOIS.

FOR SALE — Complete line of used phonographs, shuffle games, cigarette machines, all other equipment. Lowest prices. Best merchandise. One letter, wire, or phone call will convince you. Factory Representatives for United, Keeney, Bally. TARAN DISTRIBUTING, INC., 3401 N. W. 36th STREET, MIAMI 42, FLA. Tel.: 64-4864.

FOR SALE—The finest used phonographs in all our history now available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel.: WEst 3-3224.

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FOR SALE—Empresses; Thrones, '39 and '40 Standards and Deluxes; Classics; W1L56 Wall Boxes; 600's; Counter Models; Watling HiBoy Scales; Arcade Equipment; Misc. Pinballs. SOUTHSIDE VENDING, 308 N. SYCAMORE ST., PETERS-BURG, VA. Tel.: 349.

FOR SALE—53 Cue-Balls, as is, \$75 each; reconditioned, new tops, \$150 each. Vicinity Northern Florida. 1/3 deposit, balance C.O.D. DAVE LOWY & CO., 592 TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-5100.

FOR SALE—Reconditioned Like New —Bright Lights \$80; Lite-A-Line \$60; Hot Rods \$35; Citations \$35. Will buy Atlantic Citys. W. E. KEENEY MANUFACTURING COM-PANY, 5229 SO. KEDZIE AVENUE, CHICAGO 32, ILLINIOS. Tel.: HEmlock 4-3844.

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January 30, 1954

CLASSIFIED ADVERTISING SECTION

FOR SALE -- Bingo Games -- Music Boxes-6 Player Bowlers-One-Five Ball Games-Cigarette Machines-Vending Machines. All equipment reconditioned and refinished and ready for location. Call-write for your needs. PARKWAY MACHINE CORP., 715 ENSOR ST., BALTI-MORE 2, MD. Tel.: EAstern 7-1021.

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OR SALE-One Stop Record Service. Large stock of major, independent 45's, 78's. Popular, Rhythm, Blues. We ship anywhere at cost plus 5c per record. LOM-BARDI RECORD SHOP, 2827 W. MADISON ST., CROWN RECORD SHOP, 3747 W. CHICAGO AVE., CHICAGO, ILL. Tel.: SAcramento 2.5050.

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- FOR SALE All machines 20% off high CASH BOX prices. Wurlitzers 1015, 1100, 1250. Rockolas 1422, 1426. AMI Model C. Seeburgs 146, 147, 100A. Phone STerling 87515 or Write: DIXON DISTRIBUTING CORP., 3808 SOUTHERN BLVD., YOUNGSTOWN, OHIO.
- FOR SALE-5 AMI Model B, \$310 each; 2 Genco Sky Gunners, \$250 each 4 for 25c semi-automatic camera, \$195. All equipment in A-1 condition. RELIABLE COIN MA-CHINE CO., 184-188 WINDSOR ST., HARTFORD, CONN.

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YOU CAN SAFELY SEND DEPOSITS TO ADVERTISERS IN "THE CASH BOX"

Your Deposit Is GUARANTEED

A S LONG as you are a paid up subscriber to 'The Cash Box', at the time you answer any advertisement that appears in The Cash Box', where the advertiser requires that you must send a deposit to obtain the merchan-dise advertised, your deposit up to \$100.00 is guaranteed by 'The Cash Box'. This is "'The Cash Box' Free Deposit Insurance, Plan". An exclusive and original feature of 'The Cash Box' only. Should you lose your deposit in fraudulent manner immediately write:



OR SALE—Silver Chest, like new, \$275; Golden Nugget \$125; Jump-ing Jax \$90; Genco 400, \$80; Dale Gun \$60; Chicago Coin Pistol \$95; Mutoscope Sky Fighters \$125; Chi-cago Coin 4 Player Derby \$225; Big Bronco, very clean, \$495; Evans Horse Race Wheel, write; Chicago Coin Super Jet, used, \$495; Metal Typer, very clean, \$345; Pop Corn Sez \$49.50; Funny House Mirrors, write; Jungle Joe \$150; Genco Sky Gunner, like new, \$285; Chicago Coin Band Box (New) \$225. Shuffle Alleys—United 4 Player Formica Top \$85; United 5 Player Formica Top \$100; United 6 Player Formica Top \$105; United 6 Player Super \$195; United 10th Frame \$285; United 10th Frame (Matched) \$300; United Cascade \$325. Bingos— Bally Spot Lite \$135; Bally Bright Spot \$150; Bally Frolics \$225; Bally Atlantic City \$250; Bally Palm Beach \$275; Bally Beauty \$360; Keeney Lite-A-Line \$65; Williams Long Beach \$139.50; United ABC \$50; Universal 5 Stars \$49.50. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. Tel.: SUperior 1-4600. FOR

MISCELLANEOUS

NOTICE—Outdoor Barbeque Cook-N-Wagon—See Miller's High Life ad. To Operators and Distributors de-livered any place in United States for \$89.50. WESTERN DISTRIBU-TORS, 1226 SW 16th AVENUE, PORTLAND, OREGON.

NOTICE — Louisiana & Mississippi Operators — your authorized AMI phonograph distributor is DIXIE COIN MACH. CO. 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MAgnolia 3931.

NOTICE—Shuffle Board Wax—Sun-Glo High Speed Wax (best made) 40c a can. Case lots of 24—1 lb. cans \$7.20. W. B. DISTRIBUTORS, INC., 1012 MARKET STREET, ST. LOUIS 1, MISSOURI.

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NOTICE — Phonograph Motors Re-wound — Any make of snlit-phase Juke Box Motor rewound \$4.00. No Extras. \$4.00 is all you pay. Mail-ing list 4.000 Juke Box Operators \$35. CAROLINA ELECTRIC CO., P. O. BOX 125. MATTHEWS, NORTH CAROLINA. Tel.: 2711.

NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box, Chicago, Ill., DEarborn 2-0045; The Cash Box, Los Angeles, Calif., WEbster 1-1121.

NOTICE—Juke Box Operators—Trade your used juke boxes for cigarette machines. We will sell or trade all types cigarette machines (thorough-ly reconditioned), Rowe milk ven-dors, Cold Snac and Vendo ice cream machines. BRUCE MUSIC AND VENDING SERVICE, 1602 PIERRE AVE, SHREVEPORT, LOUISIANA.

MINIMUM FRON **MONEY REQUIRED JUKE BOX OPERATORS**

Minimum Front Money Required by Juke Box Operators Each Week From Their Locations on All Types of Automatic Phonographs to **Assure Complete Amortization** Based on THE CASH BOX' is "CONFIDENTIAL PRICE LISTS"

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Page 45

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Model	E-40	 15.90	"	"
Model	E-80	 18.50	"	"
Model	E-120	 21.00	"	"

EVANS

Century 21.00 "

MILLS

Throne Of Music ... \$ 5.00 Per Week Empress 5.00 " Constellation 5.00 " "

PACKARD

Manhattan\$ 5.00 Per Week

ROCK-OLA

ROCK-OLA	1080
1422 \$ 5.00 Per Week	1100
1426 5.00 " "	1250
1428 (Magic-Glo) 5.00 " "	
1432 (Rocket) 5.50 " "	1400
1434 8.00	1600
1436 (Fire-Ball) 16.50	
1438 (Comet) 21.00 " "	1500

For Each Wall and/or Bar Box, Add To Above\$2.00 Per Week For Each Additional Auxiliary Speaker, Add To Above 1.00 Per Week

Notice: All minimum front money requirements are based on The Prices That Appear in each month's "End-Of-Month Inven-tory Issue" in "The Confidential Price Lists" of "The Cash Box."

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ONCE, LONG AGO IN ANCIENT GREECE, there lived a famous maker of Aeolian harps. His skill and artistry at fashioning these beautiful instruments won respect and admiration throughout the entire Peloponnesos.

Lonely shepherds found solace in their haunting melodies. There was scarcely a flock of any size in which one of these musical delights had not been installed. It was even said in sly whispers among the knowing ones that this harp alone was chosen for the high jinks on Mt. Olympus.

The shop of the old harp maker was a place of great industry. Then, one day, a group of operators called upon the old man. "Ancient one," they said, "we love your harps. They play continuously wherever we put them. But, please make no more. There are only so many flocks in all of Greece and every shepherd now has a harp, save for those few who have a distasteful preference for pipe music."

The outlook for the harp business might have seemed dismal to some. Not to the old artisan, however, who looked up from his work with a smile. "My sons," he said, "providing music for shepherds is only a beginning for you. Do you not recall that the Gods on Olympus nibble their ambrosia to the music of our harps? Come to think of it, they also like to hear our tunes as they sip their nectar. Does that not suggest that you put harps in eating and drinking places here in Greece? Surely, what's good enough for the Gods must be pleasing to men."

An approving murmur arose as the group discussed the old man's wisdom. The operators hurriedly departed, eagerly anticipating the merry clink of drachmas in their new locations, having first arranged to take many new harps with them.

There was prosperity in the music business and life was serene though busy for the harp maker. But another day, several years later, the operators again appeared before him. They had a tale of woe to tell. All the inns and drinking places had harps, they said, and were doing nicely, but play among the shepherds had fallen off. Their instruments worked well enough, it was agreed, but the shepherds were losing interest in antiquated harps.

Seeing that action again was called for, the old harp maker said: "Look, for some time I have been working on a new harp of even superior quality to that you have been buying." Holding up his new model, a harp of breathtaking beauty, he continued, "here is an instrument that will be as mead and honey to your locations. Business will quickly revive with it in operation. Soon you will be driving chariots with that big letter 'V' on the rear splashboard. Take will be up again, never fear."

One of the group, noted for his alertness to a fast drachma, hastily departed, taking a sizable number of new harps with him. The others left slowly, mumbling something about first talking it over with their locations. They took no harps, nor did they return. They were content to provide old harps for their flocks and inns and drinking places. They had to be satisfied, of course, with lesser and still lesser fees. Sadly, too, as the take grew smaller, many of their once good locations were turning from harps to pipes. These poor operators not only could not buy the new chariots with the letter "V" at the back, but also most of them were soon walking their routes, weary of limb, footsore and disconsolate.

The smart operator who had taken the old man's counsel, however, returned again and again for new harps, driving up each time in an ever more striking new chariot, emblazoned with a "V" of gold, set with precious stones.

One day the old harp maker called this operator to him. "How is it, my son," he said, "that you prosper so greatly whilst the others have come upon such poor times?"

The operator smiled at the old man. "Sir," he replied, "I have, as you know, constantly been demanding new harps of you and you have made them for me. These I put in my busiest eating and drinking places. Those excellent but slightly older harps that I replace are moved down to spots which are also good but of somewhat lesser profit to me. From these, in turn, I move still older harps and set them up with the shepherds. They, of course, are content, for these older instruments are as yet new to them. The best of ancient harps I send into Sparta and Corinth and other lands beyond the seas. Some I set up in the temples to keep the children away from the ruffians who come ashore in the galleys. I destroy those harps you made before the wars, for they have served their purpose and kept me well. To have them about is a temptation for those who would profit from an instrument that destroys the liking for music which is the very heart of my business."

The old man nodded. "You have done well, my son."

"But, sir," replied the wealthy operator, "that is not all. I have harps in the warrior clubrooms and our Aeolian music maker plays in the market places and also soothes the storm-tossed at sea. The mighty ones on Mt. Olympus now get their new harps from me. When I got that account, it was only natural to explore the possibilities in the nether regions. Already Prosperine and Pluto are playing them. Next week old Charon will have one on that barge he ferries to and fro across the Styx. His crowd find music a very great comfort, you know, for as they approach the shores of Hades they are a most distraught and fearful group."

"Your success is understandable," said the old harp maker, "You've gone to hell and back for your locations and made money doing it. Now, here's a new model you'll be interested in—





GENERAL OFFICES AND FACTORY: 1500 UNION AVENUE, S. E., GRAND RAPIDS 2, MICH

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_	4. W6L	10, 25c -56-5/10/25		18.50 22.50	$\begin{array}{c} 24.50\\ 29.50 \end{array}$		4. 30 4. 30 4. 30
_	4. 3W7			22.50 12.50	34.50 17.50		4. 48 4. 21

MACHINE QUOTATIONS 15th Year of Publication 747th Consecutive Week's Issue How To Use "The **Confidential Price Lists''** [Also Known As the "C. M. I. (Coin Machine Industry) BLUE BOOK"] FOREWARD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Confidential Price Lists" can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation board at the Stock Exchange-posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding forms having a reputation for shoring comdition of equipment must be taken into considera-tion. (Some equipment offered by outstanding firms, having a reputation for shipping com-pletely reconditioned machines, will be offered at higher prices than others, due to the added costs of reconditioning. "The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory. METHOD: The Confidential Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted. **EXPLANATION** 1. Prices UP 2. Prices DOWN 3. Prices UP and DOWN 4. No change from Last Week 5. No quotations Last 2 to 4 Weeks 6. No quotations 4 Weeks or Longer 7. Machines Just Added **Great Activity** NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE = (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES) **PHONOGRAPHS** (Cont.) WURLITZER 29.50 49.50 6. 780M Colonial 29.50 49.50 49.50 6. 780E 29.50 4. 800 29.50 59.00 29.50 29.50 90.00 59.00 4. 650 4. 950 4* 1015 4. 1017 Hideaway 4. 1100 4. 1080 4. 1250 3* 1400 79.50

129.50

110.00

275.00

125.00 319.00

550.00

25.00

23.00 32.50 6.00 9.95 20.00 29.50 35.00

19.50

75.00 194.50

69.50 269.50

429.50

10.00 5.95

4.00 5.00 19.50

20.00

7.50

TOTAL VALUE→

5.00

territory

6. 750E

4. 850

3048

4820

←TOTAL NO.

TOTAL VALUE→

←TOTAL NO.

4. 2140 Wall Box 4* 3020 Wall Box 4. 3025

4. 3025 4. 3031 Wall Box 4. 3045 Wall Box

219 Stepper

END OF MONTH INVENTORY ISSUE • January 30, 1954

THIS WEEK'S USED

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES) **PHONOGRAPHS** (Cont.) MISCELLANEOUS 4. ChiCoin Band Box ... 75.00 125.00 4. Chicago Coin Hit Parade 25.0039.50 30.00 49.50 4. Ristaucrat 20.00 Williams Music Mite Evans Constellation I 35.00 135.00 195.00 4. Evans Constellation I ... 135.00 4. Evans Constallation II ... 269.50 300.00 ←TOTAL NO. TOTAL VALUE→ PINBALL GAMES Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ex) Exhibit; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney; (Un) United; (Wm) Williams. 4* ABC (Un 3/51) 4. Across the Board 35.00 75.00 (Un 9/52) ... 95.00 150.00 4. Ali Baba (Got 6/48).. 20.00 34.50 4. Alice (Got 3/48) 19.50
4. All Star Basketball (Got 1/52) 79.50
4. Aquacade (Un 4/49) ... 19.50
4. Arcade (Wm 11/51) ... 75.00
2. Arizona (Un 4/50) ... 10.00
2* Atlantic City (B 5/52) 150.00
4. Baby Face (Un 12/48) ... 15.00
6. Ballerina (B 48) 10.00
4. Bank-A-Ball (Got 5/50) 17.50
4. Bank-A-Ball (Got 5/50) 17.50
4. Bank-A-Ball (Got 5/50) 17.50
4. Bank-A-Ball (Got 10/49) 29.50
2* Beach Club (B 2/53) ... 325.00
1* Beauty (B 11/53) ... 290.00
4. Bermuda (CC 11/47) ... 15.00
4. Big Hit (CC 7/52) ... 69.50
4. Big Top (Ge 2/49) ... 20.00
2. Black Gold (Ge 3/49) ... 15.00
6. Boue Skies (Un 11/48) 15.00
4. Bowher (CC 3/51) ... 20.00
6. Bonanza (Wm 11/47) ... 12.50
6. Bone Head (Ge 11/48) 15.00
4. Bowling Champ (Got 2/49) ... 20.00
4. Bowling Champ (Got 2/49) ... 20.00
2. Bright Lights (B 5/51) 72.50
2* Bright Spot (B 11/51) ... 95.00
6. Broadway (B 6/51) ... 49.50
4. Buffalo Bill (Got 5/50) 20.00
4. Buffalo Bill (Got 5/50) 20.00 4. Alice (Got 8/48) 19.50 4. All Star Basketball 29.50 110.00 39.50 95.00 30.00 267.50 39.00 20.00 20.00 35.00 34.50 49.50 395.00 360.00 39.50 20.00 89.50 34.50 30.00 20.00 115.00 25.00 20.00 20.00 30.00 50.00 19.50 150.00 175.00 59.50 30.00 20.00 10.00 34.50 15.00 15.00 20.00 225.00 295.00 4. Cabada (Of 5/35)
 4. Caravan (Ge 6/49)
 4. Caravan (Wm 6/52) ...
 4. Canayan (Wm 6/52) ...
 4. Canayan (Wm 6/52) ...
 4. Canayan (Ge 7/50)
 4. Carnival (B 7/48)
 6. Carolina (Un 3/49) ...
 6. Carolina (Un 3/49) ...
 6. Carolina (Un 3/48) ...
 4. Champion (B 12/49) ...
 4. Champion (B 12/49) ...
 4. Champion (Got 10/52).
 4. Chinatown (Got 10/52).
 4. Chinderella (Got 3/47) ...
 6. Circus (Ex 8/48)
 6. Circus (Un 8/52)
 4. Citation (B 10/48)
 4. College Daze (Got 8/49)
 2* Coney Island (B 9/51)
 4. Control Tower

 (Wm 3/51)
 4. Coronation (Got 11/52)
 4. Coronation (Got 11/52)

 69.50 30.00 79.50 15.00 105.00 20.00 25.00 20.00 10.00 20.00 15.0025.00 25.00 15.00 29.00 49.50 19.50 29.50 125.00 160.00 20.00 20.00 10.00 10.00 175.00 14.50 245.00 35.00 200.00 22.50 195.00 15.00 75.00 10.00 190.00 20.00 40.00 75.00 135.00 35.00 20.00 115.00 99.50 44.50 59.50 34.50 105.00 25.00 TOTAL VALUE-←TOTAL NO.

6	THE CONFL The Cash Box, Page 48			January 30, 1954
-	NUMBER OF EACH MACHINE OWNED	NUMBER OF EACH M. Value of Machines	ACHINE OWNED HERE	NUMBER OF EACH MACHINE OWNED
1	(FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)	(FOR INVENTORY PURPOSES AS BY FIGURE BETWEEN LOW AN	D HIGH PRICES	(FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES) PINBALL GAMES (Cont.)
	4. Dbl. Feature	4. Marble Queen (Got 8/53)	195.00 220.00	4. Sportsman (Wm 2/52) 20.00 30.00
	(Got 12/50) 20.00 49.50 4. Dbl. Shuffle (Got 6/49) 20.00 49.50 4. Disk Jockey	5. Mardi Gras (Ge 5/48). 6. Marjorie (Got 7/47) 4. Maryland (Wm 4/49)	14.50 20.00	4. Sportsman (Wm 2/52) 30.00 35.00 4. Springtime (Ge 3/52) 25.00 35.00 6. Stage Door Canteen
_	(Wm 11/52) 110.00 145.00 4. Dreamy (Wm 2/50) 20.00 40.00	4. Merry Widow (Ge 6/48) 5. Melody (B 47)	15.00 25.00 10.00 20.00	(Got 11/45) 10.00 20.00 6. Stardust (Un 5/48) 10.00 20.00
	2* Dude Ranch (B 9/53) 395.00 450.00 4. Eight Ball (Wm 1/52) 65.00 85.00 6. Entry (B '47) 15.00 25.00	4. Mercury (Ge 3/50) 4. Mermaid (Got 6/51) 6. Mimi (Ex 2/48)	49.00 89.50 10.00 20.00	1. Stars (Un 6/52) 100.00 135.00 4. Starlight (Wm 3/53) 125.00 145.00 4. Steeple Chase (Un 1/52) 75.00 115.00
_	6. El Paso (Wm 11/48) 15.00 39.50 4. Fairway (Wm 6/53) 125.00 165.00 4. Fighting Irish	 4. Minstrel Man (Got 3/51) 4. Monterey (Un 5/48) 4. Moon Glow (Un 11/48) 	10.00 20.00	4. Stop & Go (Ge 3/51) 29.50 40.00 6. Stormy (Wm 1/48) 10.00 20.00 4. Summertime (Un 9/48) 25.00 34.50
_	(CC 11/50) 45.00 75.00 4. Five Star Univ. (5/51) 49.50 75.00	4. Morocco (Ex 10/48) 2. Niagara Got 12/51)	10.00 20.00 75.00 105.00	6. Sunny (Wm 12/47) 10.00 20.00 4. Sunshine Park (B 12/52) 75.00 110.00
	4. Floating Power 20.00 44.50 (Ge 12/48) 20.00 44.50 4. Flying High (Got 2/53) 132.50 150.00	4. Nifty (Wm 12/50) 6. Nudgy (B 47) 6. Oasis (Ex 10/50)	10.00 20.00	4. Super Hockey (CC 4/49) 6. Superliner (Got 7/46) 10.00 17.50
	4. Flying Saucers (Ge 12/50) 25.00 35.00 4. Football (CC 8/49) 20.00 39.50	4. Oklahoma (Un 5/49) 4. Old Faithful (Got 12/49)	20.00 45.00 30.00 59.50	6. Superscore (CC 10/46) 10.00 24.50 6. Surf Queen (B '46) 10.00 19.50
=	1. Four Corners (Wm 12/52) 89.00 125.00	4. Olympics (Wm 5/52) 4. One Two Three (Ge 10/48)	20.00 34.50	6. Suspense (Wm 2/46) 14.50 20.00 6. Swanee (Ex 1/49) 10.00 20.00 4. Sweepstakes (Wm 1/52) 125.00 195.00
	4. Four Horsemen (Got 9/50) 25.00 67.50 4. Four Stars (Got 6/52) 80.00 124.50	4. Palisades (Wm 7/53) 2* Palm Beach (B 7/52) 2. Paradise (Un 7/48)	145.00 155.00	4. Sweetheart (Wm 5/50). 20.00 32.50 5. Tahiti (CC 10/49) 15.00 25.00 7. Tahiti (Un 8/53) 375.00 400.00
	4. Freshie (Wm 9/49) 30.00 45.00 2* Frolics (B 10/52) 160.00 265.00	4. Paratrooper (Wm 8/52) 2. Pin Bowler (CC 6/50)	75.00 99.50 15.00 30.00	4. Tampico (Un 6/49) 25.00 45.00 4. Telecard (Got 1/49) 15.00 30.00
-	4. Futurity (B 3/51) 75.00 95.00 4. Georgia (Wm 7/50) 30.00 45.00 5. Gin Rummy	4. Pinch Hitter (Un 5/49) 4. Pinky (Wm 9/50) 4. Play Ball (CC 1/51)	25.00 39.50	
<u> </u>	(Got 2/49) 15.00 25.00 5. Gizmo (Wm 8/48) 10.00 20.00 4. Glamour (Got 7/51) 15.00 25.00	6. Play Boy (CC 5/47) 4. Playland (Ex 8/50) 4. Playtime (Ex 8/49)	20.00 49.50	
=	6. Glider (Ge 8/49) 10.00 20.00 4. Globe Trotter (Got 11/51) 75.00 135.00	4. Poker Face (Got 9/53) 4. Puddin Head	145.00 205.00	4. Three Four Five (Un 6/51) 50.00 75.00 4. Three Musketeers
	5. Gold Cup (B 4/48) 29.50 55.00 5. Golden Gloves (CC 7/49) 15.00 25.00 6. Gondola (Ex 5/49) 10.00 20.00	(Ge 10/48) 4. Punchy (CC 12/50) 4. Quarterback (Wm 10/49)	25.00 45.00	(Got 7/49) 25.00 40.00 4. Thrill (CC 9/48) 29.50 35.00 4. Times Square (Wm 4/53) 135.00 175.00
]-	4. Grand Award (CC 1/49) 4. Grand Slam (Got 4/53) 125.00 165.00	4. Quartet (Got 2/52) 1. Queen of Hearts		6. Tornado (Wm 4/47) 12.50 17.50 4. Touchdown (Un 1/52) 25.00 35.00
=	6. Grand Stand (B '50) . 20.00 35.00 4. Guys-Dolls (Got 5/53) 145.00 195.00	4. Quintet (Got 3/53) 4. Rag Mop (Wm 10/50)	175.00 190.00 20.00 49.50	5. Trade Winds (Ge 3/48) 10.00 29.50 6. Treasure Chest (Ex 12/47) 10.00 20.00
	4. Handicap (Wm 6/52) 45.00 99.50 4. Happy Days (Got 7/52) 105.00 140.00 4. Happy-Go-Lucky	4. Rainbow (Wm 9/48) 4. Ramona (Un 2/49) 6. Rancho (B ³ 48)	20.00 39.00	4. Trinidad (CC 3/48) 15.00 35.00 4. Triple Action (Ge 1/48) 10.00 25.00
_	(Got 3/51) 50.00 60.00 4. HarvestMoon(Got12/48) 15.00 20.00	4. Red Shoes (Un 11/50). 6. Rio (Un 12/46)	15.00 25.00 15.00 20.00	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$
_	4. Harvest Time (Ge 9/50) 4. Harvey (Wm 5/51) 50.00	6. Rip Snorter (Ge 10/49) 1. Rocket (Ge 5/50) 4. Rockettes (Got 8/50)	15.00 30.00 30.00 85.00	6. Tropicana (Un 1/48) 10.00 20.00 2. Tropics (Un 7/53) 295.00 375.00 1. Tucson (Wm 1/49) 10.00 30.00
7=	5. Hawaii (Un 8/47) 10.00 15.00 4. Hayburner (Wm 6/51) 40.00 65.00 4. Hit Parade (CC 2/51) 15.00 29.50	2. Rodeo (Un 2/53) 4. Rondevoo (Un 5/48) 4. Rose Bowl (Got 10/51)	10.00 20.00	4. Tumbleweed (Ex 9/49) 15.00 25.00 4. Turf King (B 6/50) 20.00 50.00 4. Twenty Grand 4. Twenty Grand
=	4. Hit & Runs (Ge 3/51) 25.00 35.00 2. Hit 'N' Runs (Got 4/52) 85.00 125.00	4. Round Up (Got 11/48) 4. St. Louis (Wm 2/49)	24.50 29.00	(Wm 12/52) 95.00 120.00 4. Utah (Un 7/49) 15.00 29.50
=	4. Holiday (CC 12/48) 10.00 20.00 5. Holiday (Ke 12/51) 75.00 145.00 4. Hong Kong (Wm 9/51) 75.00 145.00	4. Saddle and Turf (Ev 10/53) 6. Sally (CC 10/48)		4. Vanities (Ex 2/47) 10.00 19.50 6. Victory Special (B 46) 15.00 30.00 4. Virginia (Wm 3/48) 10.00 12.50
_	4. Horsefeathers (Wm 1/52) 65.00 99.50 2. Horse Shoe (Wm 12/51) 52.50 95.00 2. Hot Rods (B '49) 20.00 35.00	6. Samba (Ex 5/48) 4. Saratoga (Wm 10/48) . 4. Screwball (Ge 8/48)	15.00 39.50	- 4. Watch My Line (Got 9/51) 20.00 49.50
	4. Humpty Dumpty (Got 10/47) 9.00 29.50	4. Sea Jockeys (Wm 11/51) 4. Sea 1sle (CC 11/47)	55.00 85.00 9.00 20.00	
=	4. Jack 'N' Jill (Got 4/48) 9.00 25.00 4. Jalopy (Wm 8/51) 55.00 75.00 5. Jamboree (Ex 5/48) 10.00 20.00	4. Select-A-Card (Got 4/50) 6. Serenade (Un 11/48) . 6. Shanghai (CC 4/48)	15.00 25.00 19.50 34.50 10.00 20.00	4. Wisconsin (Un 3/48) 20.00 34.50 1* Yacht Club (B 6/53) 235.00 425.00
_	4. Jeanie (Ex 6/50) 15.00 25.00 4. Jockey Special 15.00 25.00 (B 11/47) 15.00 25.00	4. Shantytown (Ex 10/49) 4. Sharpshooter (Got 5/49)	00.00 00.00	6. Yanks (Wm 4/48) 10.00 25.00 4. Zingo (Un 10/51) 30.00 60.00
_	4. Joker (Got 11/50) 25.00 50.00 4. Judy (Ex 7/50) 15.00 25.00	 7. Shindig (Got 10/53) 4. Shoo Shoo (Wm 2/51) 	195.00 220.00 32.50 95.00	. $\land \leftarrow TOTAL NO.$ TOTAL VALUE \rightarrow
_	4. Just 21 (Got 1/50) 15.00 25.00 2. K. C. Jones (Got 11/49) 15.00 27.50 2. King Arthur (Got 10/49) 10.00 20.00		75.00 95.00	CONFIDENTIAL PRICE LIST
_	2. King Cole (Got 5/48) 10.00 20.00 4. King Pin (CC 12/51) 50.00 115.00	4. Show Boat (Un 1/49) 4. Show Boat (Un 12/52).		SHUFFLES - REBOUNDS
_	4. Knockout (Got 1/51) 22.50 40.00 4. Lady Robin Hood	4. Silver Skates (Wm 2/53) 6. Silver Streak (B 47)		4. Bally Shuffle Bowler
-	(Got 1/48) 10.00 20.00 4. Leaders (Un 10/51) 115.00 145.00 4* Lite A Line (Ke 6/52) 45.00 75.00	4. Singapore (Un 11/47) 2. Skill Pool (Got 8/52)	10.00 20.00	(9/49) 15.00 20.00 6. Bally Speed Bowler (2/50) 15.00 20.00
	4* Lite-A-Line (Ke 6/52) 45.00 75.00 4. Long Beach (Wm7/52) 95.00 139.00 4. Lucky Inning (Wm 5/50) 25.00 34.50	4. Slugfest (Wm 3/52) . 6. Smarty (Wm 12/46)	59.50 99.50	(2/50) 15.00 20.00 6. Bally Shuffle Champ (4/50) 20.00 30.00
1-	4. Lucky Inning (Wm 5/50) 25.00 34.50 4. Lucky Star (Got 5/47) 15.00 24.50 4. Mad. Sq. Garden 24.50	6. Smoky (Ex 1/47) 6. Snooks (Wm 6/51)	12.50 19.50 15.00 22.50	
1_	(Got 6/50) 35.00 75.00 4. Magic (Ex 11/48) 10.00 20.00	4. South Pacific (Ge 2/50) 4. Spark Plugs (Wm 9/51)	40.00 69.00	4. Bally Baseball (5/51) 25.00 35.00 2. Bally Shuffle Line (7/51) 25.00 69.50
·	2. Majors '49 (CC 2/49) 25.00 45.00 4. Major League Baseball	5. Special Entry (B '47) 4. Speedway (Wm 9/48) 4. Spieball (CC 5/49)	10.00 20.00	4. ChiCoin Bowling Alley (11/49) 25.00 55.00 4. ChiCoin Shuffle Base- 55.00
L	(Un 6/48) 15.00 25.00 5. Manhattan (Un 2/48) 10.00 17.50 4. Majorettes (Wm 4/52) 50.00 75.00	 4. Spinball (CC 5/48) 2. Spot Bowler (Got 10/50) 4* Spot-Lite (B 1/52) 	20.00 55.00	ball (4/50) 15.00 25.00 4. ChiCoin Bowling Classic
	← TOTAL NO. TOTAL VALUE→		CAL VALUE→	$\leftarrow TOTAL NO. \qquad TOTAL VALUE \rightarrow$

"THE		DNF		DENTI			BIC.		SIK) 9
	ne Cash Bo	x, Page 49	• EN	D OF MONTH IN	VENTORY	Y ISSUE	January	30, 1954		
NUMBER OF EAC VALUE OF MACHI (FOR INVENTORY PURPO BY FIGURE BETWEEN LC	NES HERE	ALUE	V/	UMBER OF EACH N ALUE OF MACHINES FOR INVENTORY PURPOSES A Y FIGURE BETWEEN LOW A	HERE	UE	VALUE	ER OF EACH MA OF MACHINES VENTORY PURPOSES AS URE BETWEEN LOW AN	HERE	
 SHUFFLE REE 4. ChiCoin Pin Bowl (6/50) 4. ChiCoin Trophy (7/50) 6. ChiCoin Ace Bow F.P. (8/50) 4. ChiCoin Pin Lite 4. ChiCoin Horse-Sh (5/51) 5. ChiCoin Horse-Sh 	ler 29.50 Bowl 29.50 vler, 29.50 (9/50) 29.50 oes 29.50	59.50 59.50 59.50 59.50 59.50 59.50 50.00	$ \begin{array}{c c} - & 4. \\ - & 2^* \\ - & 1^* \\ - & 2^* \\ - & 2^* \\ - & 2^* \end{array} $	* United 4-Player Offici (5/52)	50.00 1). 69.50 1). 69.50 1). 69.50 1 115.00 1 175.00 2	25.00 35.00 25.00 75.00 20.00	4* Gen 2. Gen 2. Gen 2. Gen 4. Hi J 6. Irisl 6. Jack 4. Jung 4. Kee 4. Kee	co Jumping Jacks co Four Hundred co Golden Nugget co Silver Chest Roll Rabbit gle Joe ney Air Raider ney Anti Aircraft B	90.00 110.00 75.00 95.00 250.00 275.00 250.00 275.00 50.00 65.00 50.00 65.00 95.00 150.00 75.00 90.00 150.00 35.00	
 2. ChiCoin 6-Player 4. ChiCoin King Pi (12/51) 4. ChiCoin 6-Player DeLuxe (5/52) 2. ChiCoin Match B (6/52) 4. ChiCoin Bowl-A-Fi (10/52) 4. ChiCoin Match Bowl-A-Ball (1) 1. ChiCoin 10th Fra 	n 90.00 90.00 owler 195.00 sall 175.00 1/52). 125.00	275.00 225.00	2* 2. 1. 4. 4* 4*	 * United 6-Player Star (7/52) * United 10th Frame Star (9/52) United 10th Frame Super (10/52) United Manhattan (9/5) United Manhattan 10tl Frame (9/25) * United Cascade (2/53) * United Clover (2/53) 	240.00 2 225.00 2 250.00 2 2) 225.00 2 275.00 3 299.50 3 325.00 3	265.00 295.00 295.00 295.00 225.00 225.00 275.00	1. Kee 4. Kirl 4. Lite 4. Mill 4. Mill 6. Mill 2. Mut 4. Mut 4. Mut 4. Mut	ney Sub Gun ney Texas Leaguer k Night Bomber Is Panoram s Panoram Peek s Conv. for anoram Peek o. Atomic Bomber . oscope Dr. Mobile os. Fly. Saucers	25.00 50.00 49.50 75.00 35.00 49.50 95.00 225.00 159.50 275.00 10.00 29.50 90.00 149.50 125.00 149.50 95.00 145.00	
Special (12/52) 2. ChiCoin Name Bo (1/53) 2* ChiCoin 10th Fra Double Score (2. ChiCoin Crown (4 4. ChiCoin Triple So (6/53) 4. Exhibit Strike (6 4. Exhibit Twin Rot	250.00 owler 219.50 me 3/53) 299.50 :/53) 295.00 core 310.00 :/51) 20.00	325.00 365.00 365.00 395.00 30.00	4. 4. 4. 4. 4. 4.	 * United Olympic (6/5). United Liberty (2/53) * United Classic (6/53). Universal Twin (1/50). Universal Super Twin (3/50). Universal DeLuxe Tw (10/50). Universal High Score (10/50).) . 325.00 3 . 365.00 4 3) 375.00 4) . 15.00 . 30.00 . 30.00 . 30.00 . 30.00	195.00	1. Mut 2. Mut (4. Mut 3 4. Peri 4. QT 2. Qui	os. Photo. (Pre-War os. Photomatic late) oscope Silver Gloves toscope Sky Fighter tos Voice-O-Graph 5c iscope Pool Table zzer kola Ten Pins HD) 125.00 195.00 . 395.00 525.00 185.00 345.00 . 65.00 125.00 . 425.00 550.00 . 95.00 120.00 . 65.00 85.00 . 75.00 95.00	
 4. Genco Bowling L (11/49) 4. Genco Baseball (2. Genco Shuffle Tar (7/51) 4. Genco 8-Player F bound (9/51) 4. Gottlieb Bowlette (3/50) 4. Keeney Pin Boy (teague 15.00 5/50) 15.00 get 20.00 Re- 25.00 25.00 (11/49) 15.00	20.00 20.00 49.50 35.00 40.00 20.00	4. 4. 4. 4.	. Universal Bowlomatic (3/51) . Williams Twin Shuffle (12/49) . Williams Twin Shuffle (9½') (2/50) Williams Bowler (9½') (3/50) . Williams Donble Header (7/50) . Williams 5-Player	35.00 20.00 25.00 25.00	45.00 30.00 35.00 35.00 35.00	4. Roc 4. Scie 4. Scie 4. Scie 4. Scie 3* See 1. See 6. See 4. Set 6. Ske	kola World Series. entific Basketball entific Basketball entific Pitch 'Em burg Bear Gun burg Chicken Sam burg Shoot the Chu Shot Basketball e Barrel Roll	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	
 4. Keeney Ten Pins 4. Keeney ABC (2/5) 4. Keeney Lucky St (4/50) 4. Keeney King Pin 4. Keeney Bowling (4/50) 4. Keeney Duck Pin (6/50) 4. Keeney Duck Pin (8/50) 	50) 15.00 rike 20.00 (4/50) 20.00 Champ 20.00 is 20.00 Sowler	20.00			OTAL VAL		6. Ski 4. Sup 6. Sup 4. Sup 4. Sup 6. Tai 2. Tel 4. Un. 6. Wa	res & Strikes II Jump oreme Bolascore oreme Skee Roll oreme Skill Roll oreme Rocket Buste I Gunner equiz . Team Hockey rner Voice Record stern Baseball '39	25.00 39.50 40.00 95.00 20.00 35.00 20.00 35.00 35.00 50.00 39.50 55.00 115.00 125.00 40.00 85.00 49.50 69.50	
 4. Keeney League B (8/50) 4. Keeney 4-Way Be Attachment (12) 2. Keeney Big Leag (5/51) 2. Keeney 6-Player (9/51) 4. Keeney DeLuxe I (3/52) 	owler 50.00 owler 20.00 ue 70.00 League 75.00 League 75.00 League 75.00		$ \begin{array}{c} - & 6 \\ - & 4 \\ - & 4 \\ - & 6 \\ - & 6 \\ - & 4 \\ - & 6 \\ - & 4 \\ - & 6 $	 Allite Strike 'N Spar. Boomerang Bally Big Inning Bally Bowler Bally Convoy Bally Defender Bally Eagle Eye Bally Heavy Hitter Bally King Pin Bally Luckv Strike 	cs. 25.00 40.00 79.50 49.50 59.50 39.50 35.00 35.00	50.00	4. We 6. Wh 4. Wil 4. Wil 6. Wil 2. Wil 2. Wil 2. Wil 2. Wil	stern Baseball '40 . izz cox-Gay Recordio lliams All Stars . lliams Star Score . lliams Star Series lliams Super World Series lliams Quarterback rlitzer Skeeball .	. 50.00 85.00 . 15.00 24.50 . 99.50 125.00 . 39.50 65.00 . 39.50 65.00 . 50.00 65.00 . 150.00 187.50 . 50.00 65.00	
 4. Keeney Super D League (3/52) 4. Keeney High Sco League (5/52) 2. Keeney Team Bo (10/52) 2. Keeney Club Bov (4/53) 2. Keeney Domino (5/53) 2. Keeney Carnival 	70.00 ore 75.00 wler 229.50 vler 325.00 Bowler 325.00	175.00 169.50 295.00 350.00 350.00		. Bally Rapid Fire . Bally Sky Battle . Bally Torpedo . Bally Undersea Raid . Bally Undersea Raid . Bank Ball . Champion Hockey . ChiCoin Basketball Champ . ChiCoin 4-Player De . ChiCoin Goalee . ChiCoin Hockey	49.50 49.50 r. 75.00 35.00 35.00 95.00 rby 100.00 75.00	125.00	CI	VENDOR GARETTE M tomatic "Smokeshor	ACHINES	
Bowler (5/53) 4. Rock-Ola Shuffle (12/49) 4. Rock-Ola Shuffle (5/50) 4. United Shuffle Sh	Lane Jungle 20.00 kill 15.00	20.00 30.00	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	4. Chi Midget Skee 4. ChiCoin Pistol 5. ChiCoin Roll-A-Score 4. Edelco Pool Table 2. Evans Bat-A-Score 4. Evans Bola-Score	65.00 55.00 39.50 49.50 115.00 150.00 90.00	150.00 95.00 75.00 75.00 165.00 185.00 95.00	4. Du 4. Du 4. Du 4. Du 4. Du 4. Du 4. Du 4. Du	(9 Col., 486 Cap.) Grenier (Mod. A.7 Grenier (Mod. A.7 Grenier (Mod. AC-7 Grenier (Mod. AC-9 Grenier (Mod. E-7 Grenier (Mod. E-9 Grenier (Mod. E-9) 95.00- 125.00) 75.00- 135.00) 85.00- 140.00) 95.00- 145.00) 75.00- 150.00) 85.00- 155.00	

 (3/30)
 25.00

 4. United Shuffle Skill
 (6/49)

 (6/49)
 15.00

 4. United Shuffle Alley
 (9/49)

 (9/49)
 15.00

 4. United Super Shuffle
 20.00

 4. United Double Shuffle
 20.00

 4. United Double Shuffle
 20.00

 4. United Shuffle Alley
 25.00

 4. United Shuffle Slugger
 (6/50)

 (6/50)
 25.00

 4. United 2.Player Express
 (6/50)

 (6/50)
 25.00

 4. United Twin Shuffle
 25.00

 4. United Rebound (8/50)
 30.00

 2. United 4.Player Re 50.50

 4. United 4.Player Re 50.50

 Christ 4.Player Re 50.50

←TOTAL NO.

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125.00- 239.50 95.00- 125.00 75.00- 135.00 1 85.00-140.00 95.00-145.00 75.00- 150.00 85.00- 155.00 85.00- 165.00 85.00- 165.00 20.00- 70.00 20.00- 85.00 20.00- 70.00 20.00- 82.50 40.00- 110.00 40.00- 110.00 75.00- 125.00 100.00- 215.00 195.00- 250.00 50.00- 125.00 50.00- 125.00 65.00- 125.00 45.00- 85.00 ____ _ ←TOTAL NO. TOTAL VALUE-

 2. Evans Bola-Score
 115.00

 4. Evans Bola-Score
 150.00

 2. Evans Ski Roll
 90.00

 1. Evans Super Bomber
 100.00

 4. Evans Super Bomber
 100.00

 4. Evans Super Bomber
 100.00

 4. Evans Ten Strike '46
 40.00

 4. Evans Ten Strike '46
 40.00

 4. Evans Tommy Gun
 49.50

 3* Exhibit Dale Gun
 35.00

 4. Exhibit Gun Patrol
 150.00

 2. Exhibit Jet Gun
 149.50

 3* Exhibit Silver Bullets
 79.50

 4. Exhibit Silver Bullets
 79.50

 4. Exhibit Silver Bullets
 79.50

 4. Exhibit Vitalizer
 45.00

 4. Genco Glider
 25.00

 4. Genco Advance Rolls
 39.50

 6. Genco Play Ball
 29.50

 6. Groetchen Met. Typer
 79.50

 4. Genco Sky Gunner
 250.00

 ←TOTAL NO.
 TOTAL VAI

 ----←TOTAL NO.

-

20.00

30.00

30.00

35.00

35.00

35.00

35.00 39.50

99.50

TOTAL VALUE→

210.00

75.00 75.00 95.00

65.00 195.00 225.00 135.00

125.00150.00

75.00 35.00

45.00 59.50 40.00 149.50

300.00

TOTAL VALUE \rightarrow

"THE CONFL	DENTIAL PR	SICE LISTS "
The Cash Box, Page 50	• END OF MONTH INVENTORY ISSUE	• January 30, 1954
NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)	NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)	NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)
CONFIDENTIAL PRICE LISTILL VENDORS	CARBONATED DRINK (Cont.) 4. Lyons #1400, single	NON-CARBONATED DRINK
CIGARETTE MACHINES (Cont.)	flavor, 5c 425.00 450.00 4. Lyons #1400-2F 450.00 550.00 4. Lyons Model 500, 5c single 150.00 250.00	single flavor, 5c, 200 cups 100.00 125.00 4. Refreshomat, 5c, 10c 300 cups 100.00 300.00
4. National 950 45.00- 125.00 4. National 930 45.00- 95.00 4. National 9A (9 col.) 75.00- 110.00	4. Mills, Automatic Foun- tain, 400 cups 125.00 200.00 4. Mills, Automatic Foun- tain, 400 cups, with- out changemaker 100.00 110.00	CAN DRINK 4. Juice-Bar, 6 sel., 600
4. Nat. 9-ML Wheatwood . 125.00-185.00 4. National Electric	4. Soda Shoppe 1000.00 1100.00 4. Spacarb single 5c, 1000	cans
4. Rowe Imperial (8 col.) 25.00- 30.00 4. Rowe Royal (6 col.) 25.00- 30.00 4. Rowe Royal (8 col.) 25.00- 30.00 4. Rowe Royal (10 col.) 35.00- 40.00 4. Rowe President (8 col.) 50.00- 65.00	cups 400.00 550.00 4. Spacarb 4 Unit 5c, 1000 600.00 650.00 cups 600.00 650.00 4. Super Vend 3 flavor, 600 600	4. Vendo "Dairy-Vend" 203 Bar Capacity 250.00- 350.00 4. Rowe "Ice Cream Ven-
4. Rowe President 75.00-135.00 4. Rowe Crusader (10 col.) 75.00-155.00 4. Rowe Electric (8 col.) 65.00-85.00 4. Rowe Electric (8 col.) 65.00-87.00	cup A-1 150.00 300.00 4. Super Vend 3 flavor, 600 Cup A-2 200.00 350.00 ← TOTAL NO. TOTAL VALUE→	dor" (Ice Cream Sandwiches or "Pops"), 200 cap 350.00- 475.00 ←TOTAL NO. TOTAL VALUE→
4. Uneeda "A" (6 col.) 35.00- 87.50 4. Uneeda "A" (8 col.) 35.00- 65.00 4. Uneeda "A" (9 col.) 35.00- 65.00 4. Uneeda "E" (6 col.) 35.00- 75.00 4. Uneeda "E" (8 col.) 35.00- 85.00	Manufacturers	New Equipment production. Prices are manufacturers' list
4. Uneeda "E" (9 col.) 35.00- 65.00 4. Uneeda "E" (12 col.) 35.00- 65.00 4. Uneeda "E" (15 col.) 35.00- 65.00 4. Uneeda 500 (7 col.) 35.00- 65.00	prices, F. O. B. factory. Where prices a released list prices. A.B.T. MFG. CORP. Challenger (Counter Model	METEOR MACHINE CORP. Flying Saucer
4. Uneeda 500 (9 col.) 35.00- 65.00 4. Uneeda 500 (15 col.) 35.00- 65.00 4. Uneeda Monarch (8 col.)	Gun)	Hynng Saucer \$115.50 Hot Rod Racer 715.50 Pony Boy \$17.50 Rocket 715.50 Tung-Go (Grip Scale) 149.50
4. Uneeda Monarch (10 col.) 65.00- 85.00 4. Uneeda Monarch (12 col.) 85.00- 115.00	AMI, INCORPORATED AMI "E":40 Phonograph\$795.00 AMI "E":80 Phonograph925.00 AMI "E"-120 Phonograph1,050.00	RITEWAY MFG. CO., INC. 3-Dimensional Theatre \$495.00 3-D Kiddie Theatre 495.00 ROCK-OLA MFG. CORP.
CANDY MACHINES	W-8 5-10-25c-Wall Box 89,50 W-120 5-10-25c-Wall Box 99,00 HS-80 Hideaway 775.00 HS-120 Hideaway 885.00	Model 1438 "Comet Fireball" Phono. 120 Selections, 45 RPM Only Model 1440 "Comet Fireball"
4. Mills (5 col., 70 cap.). 10.00- 39.50 4. Stoner (Mod. 102, 6 col., 102 cap.) 102 cap.) 50.00- 100.00 4. Stoner (Mod. 120, 6 col., 120 cap.) 120 cap.) 75.00- 125.00	AMIVOX Speaker 27.50 AUTO-PHOTO CO. Auto-Photo \$2,545.00 BALLY MFG. CO.	Playmaster 120 Selections 45 RPM Only Model 1546 "Comet Fireball" Chrome Wall Box, 120 Selec- tions
4. Stoner (Senior, 8 col., 100 cap.) 13.00 125.00 4. Stoner (Mod. 80, 4 col., 180 cap.) 50.00 175.00	The Champion (Mech. Horse) \$1,065.00 Ice Frolics 699.50 CHICAGO COIN 665.00 Criss Cross Bowler 665.00 King Bowler 645.00	Model 1608 "Tone-O-Lier" 8" Chandelier Speaker Model 1611 "Tonette" 8" Wall Speaker wtih Vol. Control
4. Stoner (Mod. 120, 5 col.) 69.00- 125.00 4. Stoner (Mod. 120 Sn, 7 col.) 7 col.) 74.50- 150.00 4. Stoner DeLuxe Theatre (8 col., 160 cap.) (8 col., 160 cap.) 75.00- 200.00	Advance Bowler	& Transformer Blonde or Mahog. Model 1906, Remote Volume Control J. P. SEEBURC CORP.
4. Stoner DeLuxe Theatre (16 col., 320 cap.) 165.00- 300.00 4. Martin's "Little Candy Store" (8 col., 160 cap.) 79.50- 89.50	Jubilee (Model 245) 825.00 Jubilee (Model 278) 795.00 EXHIBIT SUPPLY 997.50	M100C (Select-O-Matic "100" phonograph) HM 100C (Select-O-Matic "100" R. C. Special)
- 4. Coan "U-Select-It" (74 cap.) 15.00- 50.00 HOT COFFEE	El Toro The Bull 997.50 Ferdy The Bull 725.00 Roy Rogers' Trigger 1,047.50 Rudolph The Red Nosed 725.00 Reindeer 725.00	3W-1 Wall-O-Matic "100" MRVC-1 Master Remote Volume Control CVS488" Wall Speaker Ivory (Teardrop)
	Rudolph The Red Nosed Rein- deer With Music	CVS6-88" Recessed Speaker CVS7-1212" Recessed Speaker PS6-1Z Power Supply ARA1-L6 Auxiliary Remote
4. Bert Mills Coffee Bar, 200 cups 150.00 200.00 4. Bert Mills Coffee Bar, 600 cups 200.00 300.00	Rawhide 725.00 Space Gun 375.00 Space Patrol 1,047.50 Silent Salesman (Card Vendor) 79.50	Amplifier AVC-1 Automatic Volume Compensator Unit UNITED MFG. CO.
4. Bert Mills Coffee Bar, 500 cups 300.00 450.00 4. Chief-Way, Model 100, cap. 400-600 625.00 675.00 4. Hot-O-Mat Comb. Hot 625.00 675.00	Sea Skate 1,047.50 Western Gun 375.00 GENCO MFG. & SALES CO. Shuffle Pool	Rio
Coffee-Choc., 250.00 300.00 600 cups 250.00 300.00 4. U-Select-It Hot Coffee, 600 cups 350.00 425.00	D. GOTTLIEB & CO. Green Pastures \$364.50 INTERNATIONAL MUTO. CORP. Photomat '53 \$2,150.00	Major Leaguer (Automatic Baseball Pitcher)\$1,295.00 WILLIAMS MFC. CO. Struggle Buggies\$ 364.50 Special De Luxe Baseball 537.50
CARBONATED DRINK	3-D ART PARADE, 10-show model	Super Star Baseball 574.50 Super Pennant Baseball 589.50 THE RUDOLPH WURLITZER CO. Model "1500" Phonograph
4. Drink-O-Mat, single flavor, 5c, 1000 cups 200.00 275.00 4. Drink-O-Mat, 3 flavor, 5c, 1000 cups 425.00 475.00	J. H. KEENEY & CO., INC. Electric Cigarette Vendor\$284.50 Coin Changer Model	Model "1600" Phonograph Model "1650" Phonograph Model 4851 5c-10c-25c Wall Box (48 Selections) Model 5204 5c-10c-25c-Wall Box
4. Drink-O-Mat, 4 flavor, 5c, 1000 cups ←TOTAL NO. TOTAL VALUE→	(New Model) Shume-Score Overhead Scoreboard\$139.50 Wall Type Scoreboards for Shuffleboards	Model 5204 Schoc23c-wall Box (104 Selections) Model 5100 8" Speaker Model 5110 12" DeLuxe Speaker

END OF MONTH INVENTORY ISSUE	• January 30, 1954
NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)	NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)
CARBONATED DRINK (Cont.)	NON-CARBONATED DRINK
4. Lyons #1400, single flavor, 5c 425.00 4. Lyons #1400-2F 450.00 50.00 50.00 4. Lyons Model 500, 5c 50.00 single 150.00 250.00 4. Mills, Automatic Foun- 125.00 200.00 4. Mills, Automatic Foun- 100.00 110.00 4. Mills, Automatic Foun- 100.00 110.00 4. Mills, Automatic Foun- 1000.00 1100.00 4. Soda Shoppe 1000.00 1100.00 4. Spacarb single 5c, 1000 175.00 250.00 cups 400.00 550.00 100 4. Spacarb 3 Unit 5c, 1000 175.00 250.00 100 cups 600.00 650.00 100 4. Super Vend 3 flavor, 600 150.00 300.00 100 4. Super Vend 3 flavor, 600 150.00 300.00 100 4. Super Vend 3 flavor, 600 150.00 350.00 100 4. Super Vend 3 flavor, 600 150.00 350.00 100 4. Super Vend 3 flavor, 600 150.00 350.00 100 4. TOTAL NO.	 4. American Simplex, single flavor, 5c, 200 cups
Manufacturoro	Non Farinmont

Manufacturers New Equipment

released list prices.	a
A.B.T. MFG. CORP.	
Challenger (Counter Model	_
Gun)	0
plus complete ranges of vari-	
ous types 1,408.2	5
AMI, INCORPORATED	
AMI "E"-40 Phonograph \$795.00 AMI "E"-80 Phonograph 925.00 AMI "E"-120 Phonograph1,050.00)
AMI E -00 F nonograph 923.00 AMI "E"-120 Phonograph 1.050.00)
W-8 5-10-25c-Wall Box 89.50 W-120 5-10-25c-Wall Box 99.00	Ď
W-120 5-10-25c-Wall Box 99.00)
HS-80 Hideaway 775.00 HS-120 Hideaway 885.00	
HS-120 Hideaway	
AUTO-PHOTO CO.	
Auto-Photo \$2,545.00)
BALLY MFG. CO.	
The Champion (Mech. Horse) .\$1,065.00	2
Ice Frolics	'
Criss Cross Bowler\$ 665.00)
King Bowler 645.00)
Advance Bowler	
Round the World Trainer1185.00	,
H. C. EVANS & CO. Century (Model 2045)\$1,050.00	,
Jubilee (Model 245)	í I
Jubilee (Model 245)	
EXHIBIT SUPPLY	
Big Bronco \$ 997.50 El Toro The Bull 997.50	
Ferdy The Bull	
Roy Rogers' Trigger 1.047.50	5
Rudolph The Red Nosed	
Reindeer	
deer With Music	
Pete The Rabbit 725.00	
Pete The Rabbit With Music 775.00	
Rawhide	
Space Patrol 1,047.50	
Silent Salesman (Card	
Vendor) 79.50	
Sea Skate	
GENCO MFG. & SALES CO.	
Shuffle Pool\$675.00	
D. GOTTLIEB & CO.	
Green Pastures\$364.50	
INTERNATIONAL MUTO. CORP.	
Photomat '53	
model 495.00	
3-D ART PARADE, 6-show	
model	
Electric Cigarette Vendor \$284.50	
Coin Changer Model 304.50	
MARVEL MFG. CO.	
(New Model) Shuffle-Score Overhead Scoreboard\$139.50	
Wall Type Scoreboards for	
Shuffleboards 95.00	1

not listed, manufacturers have	not yet
METEOR MACHINE CORP.	
Flying Saucer Hot Rod Racer Pony Boy	.\$715.50
Pony Boy	517.50
Rocket Tung-Go (Grip Scale)	. 715.50
RITEWAY MFG. CO., INC.	. 149.30
3-Dimensional Theatre	\$495.00
3-D Kiddie Theatre	. 495.00
ROCK-OLA MFG. CORP. Model 1438 "Comet Fireball"	
Phono, 120 Selections, 45	
RPM Only Model 1440 "Comet Fireball"	
Playmaster 120 Selections 45 RPM Only	
RPM Only	
Chrome Wall Box, 120 Selec-	
tions	•
Chandelier Speaker	
tions Model 1608 "Tone-O-Lier" 8" Chandelier Speaker Model 1611 "Tonette" 8" Wall	,
Speaker with Vol. Control & Transformer Blonde or	
Mahog. Model 1906, Remote Volume	
Control	
J. P. SEEBURG CORP.	
M100C (Select-O-Matic "100"	
phonograph) HM 100C (Select-O-Matic "100"	
R. C. Special) 3W-1 Wall-Q-Matic "100"	
MRVC-1 Master Remote	
Volume Control CVS4-8-8" Wall Speaker Ivory	
(Teardrop)	
(Teardrop) CVS6-8-8" Recessed Speaker CVS7-12-12" Recessed Speaker	
PS6-1Z Power Supply	
ARAI-L6 Auxiliary Remote	
Amplifier AVC-1 Automatic Volume	
Compensator Unit	
UNITED MFC. CO. Rio	\$725.00
Leader Shuffle Alley Deluxe Leader Shuffle Alley	675.00
Deluxe Leader Shuffle Alley WICO CORP.	690.00
Major Leaguer (Automatic	
Baseball Pitcher)\$ WILLIAMS MFG. CO.	1,295.00
Struggle Buggies	364.50
Struggle Buggies\$ Special De Luxe Baseball	
Super Star Baseball Super Pennant Baseball	574.50 589 .5 0
THE RUDOLPH WURLITZER (CO.
Model "1500" Phonograph Model "1600" Phonograph Model "1650" Phonograph	
Model "1650" Phonograph	
Model 4851 5c-10c-25c Wall Box (48 Selections)	
Model 5204 5c-10c-25c-Wall Box (104 Selections)	
Model 5100 8" Speaker	
Model 5100 8" Speaker Model 5110 12" DeLuxe Speaker	



