# THE CASH BOX

OLUME XIV

**MARCH 7, 1953** 

NUMBER 24





# World's Top Phonograph

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# The Cash Box

March 7, 1953

Volume XIV

Number 24

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(All Phones: JUdson 6-2640)
JOE ORLECK

CHICAGO OFFICE
32 West Randolph St., Chicago 1, Ill.
(All Phones: DEarborn 2-0045)
BILL GERSH

LOS ANGELES OFFICE
6363 Wilshire Blvd., Los Angeles, Cal.
(Phone: WEbster 1-1121)
JOEL FRIEDMAN

JOEL FRIEDMAN

EXECUTIVE STAFF
BILL GERSH, Publisher
JOE ORLECK, Editor and Advertising Director
BOB AUSTIN, General Mgr., Music Dept.
SID PARNES, Associate Editor and Music Editor
NORMAN ORLECK, Associate Music Editor
MARTY OSTROW, Research
A. ARTESE, Office Manager
M. BORENSTEIN, Circulation
POPSIE, Staff Photographer
BRUNO DUTKOWSKY, Art Director

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THE CASH BOX covers the coin operated machines industry, and all allied to this industry throughout the United States and all over the world. The Cash Box is on hand at various American consular offices throughout the world. This coverage includes operators, jobbers, distributors and manufacturers and all allied to:—automatic coin operated music equipment; automatic coin operated amusement equipment; in all divisions. The music and record fields, recording artists, publishers of music, disc jockeys, radio stations, and all others identified with, or allied to, the music machines industry are completely covered. Manufacturers and distributors of various merchandise, parts, supplies, components and all materials used in the vending, music and amusement fields are covered by The Cash Box. Banks, finance firms, loan organizations and other financial institutions, expressly interested in the financing of coin operated machines of all types, are covered.

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CORRESPONDENTS IN LEADING CITIES THROUGHOUT THE UNITED STATES

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# Mr. Operator

Information Center
Retailing Industries of America

Any Town, Any State, U. S. A.,

This publication has printed the above facts many times in the past ten years.

But, it seems, many seem to have forgotten the very great and latent power which exists in the operating industry of the nation.

The fact remains that when a survey is being conducted of retail industries in any town, any state, the surveyor will make it his business to visit but one particular industry.

For example, if there is to be a survey regarding retail druggists in any community, the person making the survey will, in almost every case, call upon the wholesaler to the druggists in that particular community to learn about retail drug business there.

The same applies to taverns, dry goods stores, and almost any other type of retail industry, which exists in its divers fashions in every community in the nation.

Were these surveyors to attempt to gather information from any one source regarding all retail business they would find themselves up against an almost unsolvable problem.

Yet, there is one single source in any town, any state, everywhere in the nation, where a complete information center does exist regarding all the retail industries.

And that single source of complete retail industries information in any town, any state, anywhere in the U. S. A. is the coin machine operator.

That is why a great many are surprised when they learn that they need have but one singular source of information regarding the business being done by practically every and all retailers in any community.

The coin machine operator knows the retail industries in his community. He knows them from the very most important and vital standpoint—that of the traffic which these retailers enjoy—and traffic means business.

In short, only the coin machine operator, because he makes it his business to locate the equipment of his profession in all retail outlets in his community, knows almost to the single dollar, the amount of business that practically any retail establishment enjoys in his community.

That's because his equipment reflects the traffic which the retailer enjoys.

He therefore knows just what anyone seeking retail outlets would also enjoy in the retail industries of his community.

He has tried them all. And by "he" all operators can be included in the same community provided, of course, that there exists more than one operator in that community.

Whether it be large cosmopolitan center, or just a small village somewhere on the highway, as long as there are coin operated machines of one type or another located in the retail industries of the community, then the coin machine operator is the one man who best knows the business these retailers enjoy.

It should never be surprising, then, to any merchandiser in this industry especially, even tho it may prove some surprise to merchandisers in other industries, to realize that the coin machine operators are, today, the actual information centers of business being done by the retail industries in their communities.

Now even the largest retail merchandising organizations are covered by all types of operators. The kiddie rides have allowed the amusement machines operators to get a traffic gauge on these larger merchandising centers where, formerly, only the vending and service machines operators had any idea at all of what these larger retailers were doing.

As far as the average retail outlet, such as drug stores, groceries, taverns, etc., all up and down the line, the one spot, the one man who knows and who can, in one fell swoop, advise of general retail business conditions is:

Mr. Operator, Information Center, Retailing Industries of America, Any Town, Any State, U.S.A.



CO—Columbio

X—Coral
DA—Dano
DE—Deccc
DN—Devon
DY—Derby
ES—Essex

CO D E

FE—Federal
A Star—Four S
IN—Imperial
IN—Intra
JU—Jubilee CODE

FE—Federal 4 Star—Four Star ME—Mercury MG—MGM MO—Modern JU—Jubilee KI—King LO—London MA—Mars 4 Star—Four Star ME—Mercury MG—MGM MO—Modern OR—Oriole

PE—Peacock PR—Prestige RA—Rainbow RE—Regent SA—Savov SE—Seger SIT—Sittin' In

SP—Specialty SW—Swingtime TE—Tempo
TN—Tennessee
UN—United
VI—RCA Victor

Pos. Last Week



#### TILL I WALTZ AGAIN WITH YOU TERESA BREWER

BR-84002—Five Bills CR-60873 (9-60873)—Teresa Brewer CR-60916 (9-60916)—Tommy Sosebee DE-28506 (9-28506)—Dick Todd DE-28539 (9-28539)—Russ Morgan

JU-6014—Swanson-Travis KI-1169—Gore-Wright ME-70069—Harmonicats PR-1038—Harris-Light

#### DON'T LET THE STARS GET IN YOUR EYES

PERRY COMO
CA-2216 (F-2216)—Skeets McDonald
CA-2256 (F-2256)—Gisele MacKenzie
CO-21025 (4-21025)—Ray Price
CR-60822 (9-60822)—Eileen Barton
DE-28460 (9-28460)—Red Foley

ME-70023 (45-70023)—Lola Ameche ME-70047 (45-70047)—Bobby Maxwell VI-20-5040 (47-5040)—Johnnie & Jack VI-20-5064 (47-5064)—Perry Como

#### HAVE YOU HEARD

JONI JAMES

DE-28569 (9-28569)—Russ Morgan O. MG-11390 (K-11390)—Joni James

4



#### TELL ME YOU'RE MINE

THE GAYLORDS

CO-39914 (4-39914)—Mindy Carson ME-70030 (45-70030)—The Gaylords DE-28569 (9-28569)—Russ Morgan

3



#### HOW MUCH IS THAT DOGGIE IN THE WINDOW

PATTI PAGE

ME-70070 (45×70070)—Patti Page





#### SIDE BY SIDE

KAY STARR

VI-20-4741 (47-4741)—Frankie Carle CA-2334 (F-2334)—Kay Starr\_\_\_\_

(9)



#### EVEN NOW

**EDDIE FISHER** 

VI-20-5106 (47-5106)-Eddie Fisher

T



#### WHY DON'T YOU BELIEVE ME?

JONI JAMES

CA-2292 (F-2292)—Margaret Whiting RA-202—Five Crowns
ME-70025 (45x70025)—Patti Page VI-20-5017 (47-5017)—June Valli
MG-11333 (K-11333)—Joni James

(5)



#### HOLD ME, THRILL ME, KISS ME

KAREN CHANDLER

CR-60831 (9-60831)—Karen Chandler JU-5108 (45x5108)—The Orioles DE-28520 (9-28520)—Roberta Lee

6

8



#### MY BABY'S COMING HOME

L. PAUL & M. FORD

CA-2265 (F-2265)—L. Paul & M. Ford MG-11350 (K-11350)—Fran Warren JU-6019 (45-6019)—Edna McGriff

11) OH HAPPY DAN. 12) CONGRATULATIONS TO SOMEONE. 13) TEARDROPS ON MY PILLOW. 14) PRETEND. 15) YOUR CHEATIN' HEART. 16) WILD HORSES. 17) A FOOL SUCH AS I. 18) SHE WEARS RED FEATHERS. 19) BYE BYE BLUES. 20) I BELIEVE. 21) KEEP IT A SECRET. 22) DOWN-HEARTED. 23) RACHEL. 24) ANYWHERE I WANDER. 25) I DON'T KNOW.

# Music Makes T World Go 'Round

Pardon us if we paraphrase an old saying, but as far as we're concerned, it's not so much love that makes the world go 'round. It's music.

It's often been said that music is the universal language. Well, we don't know about the universe, but certainly in this United States of ours, music accompanies every activity of our lives, can be heard day and night, in small town and large city, and in a very real sense IS universal.

For instance you start out in an auto from New York. When you get to Philadelphia for lunch you put several coins into the juke box and hear many of the same records that are currently in the top ten in N. Y. The next day, riding on the Pennsylvania Turnpike your radio stays glued to a disk jockey program which plays again the current hits with some great standards thrown in.

You ride and ride some more and stop in Centreville, Ohio for the night. A high school dance is taking place and it's the big event in town, celebrating a winning basketball season. All the fresh looking young boys and girls are there dancing to their local or-chestra composed of their fellow students. And the music they're dancing to is almost identically the same as the hits you heard in New York and Philadelphia.

Now you head for Nashville, capitol of folk music. In that lovely city, music has a different flavor. Here gather on Saturday nights the top folk artists in the country to entertain on a fabulous program called "Grand Ole Opry". And just outside of Nashville, in Gallatin, Tennessee, you pay a visit to Randy's Record Shop, home of the largest mail order record business in the country, a tremendous enterprise built with skill and daring by a man who, above all, knows his business.

Heading westward now, the music continues in the Nashville vein. Disk jockey shows mix folk and pop music in a manner which is seldom heard in the northeast. Juke boxes have a conglomoration of folk tunes, pop tunes, old ones and new ones.

A new development now, as you drive alone, is rhythm and blues shows with a definite local flavor. The r & b records played here are different than those played in the north for more sophisticated audiences.

You cross the Mississippi at Memphis and now you feel you're really in the West. You drive along faster on straight endless roads across Oklahoma. The radio stations come in from all over now. As you tune, you can hear New Orleans, Chicago, Oklahoma City. But you're traveling so quickly that no station can be heard for any length of time. And still on almost every station, you hear music, music and more music.

Get to Oklahoma City and play the juke box. They're recognizable tunes, ones that you know. Get to Little Rock, likewise. Get to Albuquerque, with its 26 mile main street, the longest in the world, and again it's the same.

Now you reach Las Vegas and the modern palaces they call hotels have music piped into the rooms. It can be heard all day long, all night long. Here the top artists of the country are entertaining in movie set night clubs. And they're singing the songs which helped establish their reputations on records.

From Las Vegas, it's just a hop to the West Coast, California, Hollywood and sunshine.

As everywhere else, the records that are popular in other spots in the country are also on top in Los Angeles. But in addition there are many local hits. One is an import from Tokyo, which breaks here and which every company quickly covers. Another is a charming record by a lovely singer who is also the wife of one of the top disk jockeys here.

And so now we've traveled from one end of the country to another. Everywhere, records are being played, on juke boxes, on disk jockey shows, in homes. Record artists are familiar artists,

Music accompanies us everywhere in America. And if it doesn't make the world go round, it certainly helps us function better and more happily.



#### THE TEN RECORDS DISK JOCKEYS PLAYED MOST THIS WEEK

#### A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS

1. TILL I WALTZ AGAIN WITH YOU.	Teresa Brewer (Coral)
2. TELL ME YOU'RE MINE	. The Gaylords (Mercury)
3. DON'T LET THE STARS GET IN	- ENTRE MANUELINE DE L'ESTE I
YOUR EYES	
	16 6: (6 1: 1)

4. SIDE BY SIDE ...... Kay Star (Capitol)

6. HOLD ME, THRILL ME, KISS ME .... Karen Chandler (Coral)

7. HOW MUCH IS THAT DOGGIE

IN THE WINDOW ......Patti Page (Mercury)

8. OH HAPPY DAY .....Lawrence Welk (Coral)

9. WHY DON'T YOU BELIEVE ME ....Joni James (MGM)

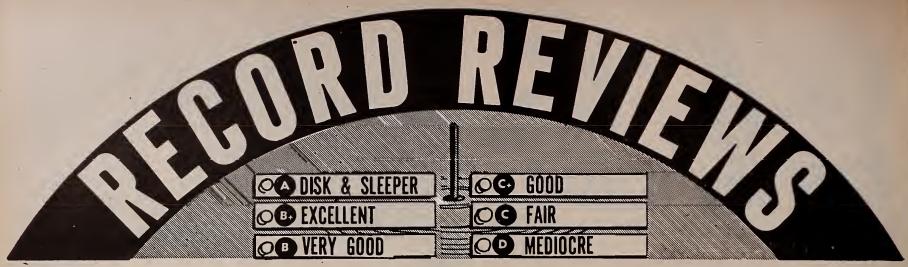
10. CONGRATULATIONS TO SOMEONE Tony Bennett (Columbia)

The height of absurdity in musical guessing games happened on radio station WAVZ, New Haven, Connecticut last week. Bob E. Lloyd, the new morning disk jockey, felt that there were too many of these games on the air where the station plays an easy to guess record and the audience phones in to win gift certificates or other prizes. Consequently, as a joke, Bob played the chorus of "You'll Never Get Away" (the portion that goes, "you'll never get away, you'll never get away" on this program and asked listeners to write in guessing the name of the song. To his surprise, he received half a dozen entries, including one that guessed the name of the song as "Sugarbush". That entry won first prize, according to Bob, "not for neatness, but for originality".

. Following up his letter of a couple of weeks ago in which Pete Ward (WCCM-Lawrence, Mass.) wrote that any artist or group willing to give up a few hours of their time by appearing on stations in the smaller cities for informal chit-chats with deejays would benefit greatly, Pete writes again that as a result of a get-together with Jack Richards and The Nightwinds (Coral) for an hour the boys now have a fan club going in Lawrence. The Boston group gabbed, sang, and had a heck of a ball. Result — Lawrence listeners went overboard for Richards and his group and you can bet their next release will sell up in that area.

Sleepy-Eyed John (WHHM-Memphis), who books and promotes the Silver Stallion, country nite spot in Memphis, has signed Johnny Horton (Mercury) for appearance on March 6. Horton made a hit with Memphisites when he appeared on the Louisiana Hayride on February 10 and folks have been clamoring for his return. . . . Bill Reynolds (WTMJ-Milwaukce, Wisc.) is starting a local "hit parade" format for a once a week show. It will feature the top songs of the week in Milwaukee and will be called "Music Milwaukee". . . . Bob Drepperd and Lee Leonard are fast becoming two of the best liked personalities in Tidewater radio. WLOW-Norfolk, Va., proud of their "firsts" is now the first radio station in the Tidewater area to present a two-man morning show. The boys go wild and drive the listeners slightly "nuts", but all the gimmicks are good for a chuckle, maybe even a downright belly laugh. However, the main ingredients of any top morning show are still in the foreground, such as music, news, time, temperature and weather. . . . Sherm Feller (WLAW-Boston, Mass.) headed west, and may go all the way to the coast, on a promotion for his "This Is Heaven" — Julius La Rosa on Cadence.





TONY MARTIN

(RCA Victor 20-5208; 47-5208)

B "THE GOLDEN YEARS" (3:00)

[Famous Music] Tony Martin is in wonderful vocal form for his smooth delivery of a slow waltz tempo tune from the coming film "Houdini." Backed by Frank DeVol and his ork and a fine chorus, the result is fine.

B "PLEASE, PLEASE" (2:35)

[Larry Speir Music] The artist gets another fine assist from the chorus and ork as he delivers a waltz with a most pretty tune.

TOMMY REYNOLDS ORCHESTRA

TOMMY REYNOLDS ORCHESTRA
(Derby 820; 45-820)

B "IT'S A WONDERFUL WORLD"
fle Rhythm ork of Tommy Reynolds
comes up with a side that oughta do
much for bringing back the bands.
It's a great instrumental with that
1938 flavoring. Jump lovers oughta go
for this in a big way.

B "I AIN'T GOT NOBODY" (2:29)
[Mayfair Music] Tommy does
another sensational job of tooting on
his clarinet and comes up with a side
the jitterbugs will go all out for. Both
stylish presentations are really rocking.

FRANKIE LAINE & JIMMY BOYD
(Columbia 39945; 4-39945)

B- "TELL ME A STORY" (2:15)

B- [Montclare Music] The two fine voices of Jimmy Boyd and Frankie Laine team up on a cute bouncing ditty about a devilish child while Norman Luboff and his choir and Carl Fischer support. Tune might catch on

B- "THE LITTLE BOY AND THE OLD MAN" (2:47) [Mayfair Music] Paul Weston and the gang help Frank and Jimmy on a very pretty tune in which a little boy asks an old man questions. Jimmy is hard to understand in spots but the result is terrific.

SUNNY GALE

(RCA Victor 20-5216; 47-5216)

B'HOW COULD YOU" (2:45)

[Waldo Music] Sunny Gale is full of rhythm once again as she jumps through a fine beaty number with a full Ralph Burns backing assisting. A chorus helps add rhythm and fullness. This side could easily catch and hit.

IFEEL LIKE I'M GONNA LIVE FOREVER" (2:30) [Chappell & Co.] Another good jump item from the current hit show "Hazel Flagg" is given out by Sunny. The tune and lyrics are both perfectly wed and this one has a chance of hitting too.

LINDA SHANNON

(King 1179; 45-1179)

B. "GOODBYE CHARLIE, GOOD-Linda Shannon does some top flight vocaling on her first release for the King label. Her voice is lovely on this tender ballad and there is a striking similarity to Toni Arden's voice.

B. "THE LEGEND OF THE WELL"

(3:00) [Box & Cox] The Bill Stegmeyer ork does another fine job of backing the thrush as she easily cruises through a fairy tale like number. Although not for dancing, the delivery is terrif.

"GOMEN NASAI" (2:15) [Walt Disney Music] "SOMEONE TO KISS YOUR TEARS AWAY" (2:50)

[Cornell Music]

**EDDY HOWARD** (Mercury 70107; 70107 x 45)



EDDY HOWARD

The warm and inviting voice The warm and inviting voice of Eddy Howard takes the spotlight once again to sing in his star-dusted manner two pretty ballads. One of the tunes that has a Japanese origin, "Gomen Nasai," is a smooth and tender love song which translated means "Forgive Me." The ease with which the artist sings this pretty tune should help make this a top notch side. Something more is added by the soft Latin tempo that the orchestra provides as backing. On the lower half the warbler cruises over another lovely tune tagged "Someone To Kiss Your Tears Away." This touching number has a sentimental flavor to it and is highlighted by a flavor to it and is highlighted by a lush choral accompaniment. We look for "Gomen Nasai" to make a lot of noise in the boxes and Eddy has a good chance of coming up with the best of the bunch.

FRANK MURPHY
(Okeh 6948; 4-6948)

"I'LL MAKE YOU MINE" (2:52)
[Lynn Music] The exciting new voice of Frank Murphy takes a bow on Okeh's label with a wonderful ballad that could make him a star. Adding to the lovely vocal is a choral backing plus a fine Norman Leyden orking. Great.

"LET'S LIVE FOR LOVE" (2:52)

Great.

"LET'S LIVE FOR LOVE" (2:51)
[Leeds Music] Frank's manner of song delivery is full of sincerity and tenderness as he gives his all on another lovely side. His voice is again backed by the Leyden crew.

AL MORGAN
(Decca 28585; 9-28585)

"THINGS I MIGHT HAVE
BEEN" (2:50) [Meridian Music]
Set to a moderate tempo is this pretty
ballad smoothly delivered by Al Morgan with a fine stringy orking as a
setting. The moderate beat two step
tempo makes the side fit for dancing.

"IF I HAD A PENNY" (2:50)
[Ben Bloom Music] Al delivers
this number with a tear in his voice.
The soft pleasing delivery of the pretty tune is pleasant on the ear.

#### BUDDY MORROW ORCHESTRA (RCA Victor 20-5212; 47-5212)

"TRAIN, TRAIN, TRAIN" (2:58)

"TRAIN, TRAIN, TRAIN" (2:58)

[Valleydale Music] Buddy Morrow who's been really rocking the pop market with his waxings of blues tunes gets a hand from Frankie Lester once again as he belts out a fine R&B number. The solid rhythm and fine orking are tops.

B "I CAN'T GET STARTED" (2:58) [Chappell & Co.] Buddy's fine talent as a trombonist stands out on this slow jump number. He does a real bang up job against fine support.

TEDDY PHILLIPS ORCHESTRA
(King 15221; 45-15221)

"MOMMA, MOMMA, MOMMA"
(2:28) [Bromaur Music] The fine ork of Teddy Phillips has a cute and catchy tune to which Lynn Hoyt does a bit of vocaling. The story told by the lyrics is cute. lyrics is cute.

"THE OLD RED BARN" (2:35) [Wemar Music Vocal chores are handled by a trio that smooths out the lyrics to an inviting waltz number with a pretty floating air. The melody is most inviting.

# B "I ALWAYS SHAKE THE TREE" (2:52) [Jericho Music] Pearl gives out with some rhythem as she glides over a moderate tempo jump with cute lyrics. Her amusing style helps add to the number.

PEARL BAILEY

DON HOWARD (Triple A 2504)

G"LISTEN TO MY SONG" (2:36)
Don Howard who has a hit in "Oh
Happy Day" comes up with two other
groaning sides set to a faster tempo
than his "Happy Day." Don accompanies himself with his guitar.

(Caral 60945; 9-60945)

B. "HUG ME A HUG" (2:51) [Al Gallico Music] A cute jump item that has the same flavor as "Takes Two To Tango" is glowingly offered by Pearl Bailey. It's a fine follow up that shows all of the thrush's personality. Don Redman does a great backing job.

"I ALWAYS SHAKE THE

"RAIN, RAIN" (2:27) With his soft guitar at his side once again, the lad comes up with another moaning rendition of a nice song. The slow steady beat is featured throughout.

LEE LAWRENCE

(Landan 1289; 45-1289)

"WALTZING THE BLUES" (2:48) [Peter Maurice Music] An odd combination of a waltz tempo and a blues melody are combined for Lee Lawrence on this half. Backed by the Tcd Heath ork, the results are unusual.

G"THE GOOD BOOK SAYS" (2:40) [Unpublished] Here Lee teams up with the Stargazers and Ted's ork to do a rousing jubilee with a spiritual touch. Handclapping adds life and color to the side.

#### **DELTA RHYTHM BOYS**

(RCA Victor 20-5217; 47-5217)

(C.48) [Valando Music] The smooth harmony of the Delta Rhythm Boys shows a fine blend on a slow sentimental ballad. It's a pretty piece of listening with a smooth backing.

B "LONG GONE BABY" (2:25)
[General Music] The tempo and atmosphere are changed completely as the boys run through a jump. The low voiced bass takes the lead and really sends out the tune. They do a good job of selling the number. Backing is good.

#### DORIS DREW

Mercury 70096; 70096 x 45)

"SIDE BY SIDE" (2:35) [Shapiro Bernstein & Co.] Some fine coverage of a current hit tune is presented by Doris Drew with David Carroll's ork. The result is pleasing but a bit too late to make a shocking impression.

"SINCE YOU WENT AWAY FROM ME" (2:53) [Sunbeam Music] An organ and a guitar set up a smooth and simple backing for a very lovely multiple voice vocal by Doris Drew. The tune has a folk feeling it. Very pretty.

# THE CASH BOX

In the opinion of The Cash Box music staff, records listed below, in addition to the "Disk" and "Sleeper" Of The Week, are those most likely to achieve popularity.

"I'LL MAKE YOU MINE"
"IT'S A WONDERFUL WORLD"
"THE LITTLE BOY AND THE OLD
MAN" & "TELL ME A STORY".

"I FEEL LIKE I'M GONNA LIVE FOREVER"

"HUG ME A HUG"

Frank Murphy Okeh 6948; 4-6948 Tammy Reynalds Orch. Derby 820; 45-820

Frankie Laine & Jimmy Bayd Calumbia 39945; 4-39945

Sunny Gale Pearl Bailey RCA Victor 20-5216; 47-5216 Caral 60945; 9-60945

# ROUND THE WAX CIKE

#### **NEW YORK:**



It's really going to look like the good old days on Broadway this week with the bands playing it up strong. On one block we're going to have Harry James and his orchestra and on the next block Les Brown. . . . Mary Small and Vic Mizzy off to London for a Palladium date. . . . Fran Warren held over with the Danny Kaye show at the Palace. . . . Looks like Russ Morgan has a big one in "I'll Be Hangin' Around." . . . Bob Heller, Rainbow Records sales manager, off to Chicago where he's giving a party for disk jockeys and juke box ops at the Sherman Hotel. Occasion is Rainbow's hit disk "Caravan." . . . Joe and Thelma Delaney celebrated Mardi Gras down in New Orleans dressed as clowns—complete with white faces. . . . Joe Mamone, Capitol Records juke box contact man, making the rounds with cute Georgia Carr, new gal singer on the label. . . . The new Hugo Winterhalter release of "The Magic Touch" and "Will-O'-The Wisp" on RCA Victor will be the subject of big prizes to field men who go above quotas. . . . Songwriter Bob Harris thrilled with the Vic Damone introduction of his tune "Lovellight" on the Jo Stafford show Wednesday night. Originally recorded as an instrumental by Harry James, Nat Cole has an unreleased platter on Capitol. . . . London Records of England have acquired the Bob Carroll Derby Record "Say It With Your Heart" for world distribution. . . . Bob Manning whose first disks are due to be released next week, set for a major buildup by Capitol. . . . Billy May's band one nighting into these eastern parts for His Hotel Statler opening March 23. . . Irving Fields and his trio opened at the Park Sheraton for the fifth consecutive year. . . . And Jack Devaney, as he was leaving the office of a guy who was making a great effort to show how important he was, cracked: "You'll notice he was making all the phone calls. No one was phoning him."

#### CHICAGO:



CHICAGO:

Al Beilin of Warner Bros. came up with the idea. And Eddie Ballantine, ork pilot for the Breakfast Club, followed thru. To make a special full week's celebration for grand, old Uncle Will Rossiter's 86th birthday (63 years of which have been spent writing grand music) Mar. 18-24. Eddie has now turned plugger. And is trying to get everyone in the music biz to join hands to play Uncle Will's two greatest: "Meet Me Tonight In Dreamland" and "I'd Love To Live In Loveland." ... Paul Insetta pops in with "the comer" (as Mitch Miller titles him) 22 years old Jerry Vale who has one of the grandest of voices. Kid's knocked around professionally for about 5 years. Has just Columbia'd: "You Can Never Give Me Back My Heart." Sounds like a comer alright. ... Sherm Feller, Bahston's song writing deejay, pops into town to plug "Gay Cabalerro" and "This Is Heaven." ... Jerry Blaine of Jubilee in town. Dinner with Len Chess. Night with Al Benson. Day with Jimmy Martin. And thrilled to hear deejays spinning Nancy Reed's Jubileeing of "You Never Tell Me" which sounds like Nancy's goin' places. ... Buddy Moreno more thrilled as orders flood in from juke box ops pushed by Tavern Owners Assn to place his Chessing of "Let's Go Down To The Tavern" on the jukes all over everywhere. ... Johnny Martin of the Chez. Grand voice. Grand kid. In discussions with Dewey Bergman, A & R for King. ... Rocky Rolf ridin' high with Perry Como's "Wild Horses." ... Pearl Eddy of the Cameo, swank eatery, getting nice support from deejays and juke box ops for her Mercury'd: "When I Get You Alone Tonight." ... Harry James entrans into town. ... Thank, Hal Tate, for dedicating that tune to our anniversary this past Sund'y on WAIT. ... Sweet letter on verra smart letterhead from li'l Del Ward, "Hi, ya, well here I am in the Big City (Noo Yawk and on TV yet) and I tell you a country gal like me sure can get lost in the hurly burly of it all." (Which we most definitely do not believe. Li'l Del's got her two li'l feet too solidly planted on ole Mothe

#### LOS ANGELES:



Music biz running in high gear with the Japanese import "Gomen Nasai" leading the way. . . . Irv Shorten, Allied Record distribs, now handling the Savoy line, is off and running with a whopping big hit in the Emmet Slay Trio's rendition of "My Kind Of Woman." . . . Gordon Wolf, Sunland Music, handling the Zodiak hit disking of "Hello Sunshine." . . . Harry Belafonte a solid smash at the Ambassador. . . . Ben Pollack isn't "pickin' ribs" these days—but serving 'em up to any and all at the eatery he's got over on the Sunset Strip. . . . Jimmy Warren laid low with real bad case of the flu still smiling thru it all, as the Clovers come up with another great one in their latest Atlantic winner. . . . The secretary over at Art Rupe's office who must have blushed purple after telling visitor Herman Lubinsky that Art was "in conference." Hmpf, Art's been on the road for more than a week now. . . A note to Lee Magid: the guest room awaits you, sire. . . . Ya gotta go a long way to beat Kay Starr's chirping on that "Rain, Rain" etching. . . . Only reason that the majors can't do a tinker's darn in the rhythm and blues biz is that they feel they've only to record an artist, and Reports that Capitol may exit their main hq here are unfounded we learn. . . John Dolphin signed Marvin Phillips this past week—now has both ends of the Jesse and Marvin combo. . . Leon Rene due to reenter the disk biz shortly. . . . Lew Chudd, Imperial Records, off on a quick road trip this week. . . . Larry Mead has the Korla Pandit masters up for sale—anybody interested? . . . Joe Bihari off on a trip throughout the middle west as the firm's "Baby, Baby" starts making noise. . . . We hear that Godfrey's a cinch for a top gowmint post. . . . That "Brew 102" TV stanza is a good example of commercials sandwiched in between some music—ugh! . . . and speaking of the latter, we counted 12 minutes of music as against 28 commercials on a dj radio show the other day.

"It's What's in THE CA





#### MARAIS, MIRANDA & MITCH MILLER ORCH.

(Columbia 39940; 4-39940)

"TAKE OFF YOUR JACKET" (2:00) [Dartmouth Music] Another Josef Marais composition is presented in cute novel fashion by the three "M's," Marais, Miranda & Miller. The ditty has a happiness to it.

"UNGA WENA WENA" (2:10) [Fideree Music] A novel warchant type of number composed by Marais and beaten out to an exciting sampa tempo is offered by the trio. It's a cute number that should get spins

#### STAN KENTON ORCHESTRA (Capitol 2388; F-2388)

"JEEPERS CREEPERS" (2:16) [M. Witmark & Sons.] A fine standard with an infectious bounce is rhythmically offered by the Stan Ken-ton sock sound with Chris Connors doing the chirping. It's a cute peppy

"THE BULL WALKED AROUND, OLAY" (2:40) [Malabar Music] Another jump piece that has a Latin touch to it and a cute set of humorous lyrics is belted out by Stan, the orth, Chris and the ensemble. Novelty might catch on.

#### ROSALIND PAIGE & THE SATISFIERS

(Maestro 4001)

B "LET'S GO BOWLING" (2:02) [Dubonnet Music] A good theme song for a bowling group and a fine sport song that has an inviting bounce is given a fine treatment by Rosalind Paige and the Satisfiers while Buddy Rocco's Trio backs.

"THE POCATELLO POLKA" (2:25) A lively polka gets a light and colorful going over by the crew. Handclapping and fine rhythm make this a happy side.

#### CHARLIE SPIVAK ORCHESTRA (King 15225; 45-15225)

"RED LILACS" (2:58) [Sherwin Music] The smooth baritone voice of Joe Tucker gets a warm ork backdrop set up for him by Charlie Spivak and his boys. It's a good ballad that contains some of Charlie's stylish sweet trumpeting.

"SENTIMENTAL TRUMPET" (2:50) [Leeds Music] The band dishes up another smooth orking that's top notch for dancing and again features the great trumpeting of the leader

#### JACK FINA ORCHESTRA (MGM 11441; K-11441)

"OCEANA ROLL" (2:30) [Jerry Vogel Music] A light instrumental stemming from the flick "Two Weeks With Love" is given a Jack Fina styling with the piano taking the lead. The lilting bouncer features a cute vocal with it.

"TIN PAN ALLEY RAG" (2:44)

[Mills Music] The piano takes the lead position once again on a fast moving bouncer. The light flitting over the leayboard and the good tempo make the tune some pleasant listening.

# THE CASH BOX

"THE MAGIC TOUCH" (2:28) [Sheldon Music] "WILL-O'-THE WISP ROMANCE" (2:40) [Triangle Music]

HUGO WINTERHALTER ORCHESTRA

(RCA Victor 20-5209; 47-5209)



HUGO WINTERHALTER

• Hugo Winterhalter lends his magic touch to a new melody that looks like it might be another "Vanessa." The tune was written by

the same author Bernie Wayne and it comes from the production "More About Love." The new and exciting tune is called "The Magic Touch" and is a lush string instrumental resembling in many ways the tune of "Vanessa." It has a fast flighty lushness about it plus some soft and floating smooth spots with a lovely melody. Hugo gets the chorus with his ork to blend on another pretty tune called "Will-O'-The Wisp Romance." The light bouncing number is set to a soft shoe like tempo and has a very appealing sound to it. The voices of the chorus are very pretty on this end. Both sides are terrif in their own right, but we look for "Magic Touch" to create the noise. Touch" to create the noise.

#### BILL McGRAW

(Art Disc 250)

"DON'T SAY WE'RETHROUGH" (2:38) [Robert Mellin Music] A fine voice is heard on this lid that comes from Bill McGraw. Bill's voice has a classical touch to it as he sings a lovely-balled lovely-ballad.

"SEAFARING STRANGER"
(2:47) [Cambria Music] Once again Bill is backed by Joe Leahy's men as he tells a story in a soft and tender manner. The tune is very pretty and could catch on with a push.

#### NEAL HEFTI ORCHESTRA (Coral 60912; 9-60912)

Coral 60912; 9-60912)

C "LAKE PLACID" (2:47) [Marguerita Music]. A good jump temro tune that features a good bit of rhythm is run through by the Neal Hefti orchestra. The number comes from his "Swingin' On Coral Reef" album and is Neal's own composition.

C "CORAL REEF" (2:55) [Supreme Music] The title tune of the album is another soft instrumental jump. Fine team work sends out this jump.

#### DUKE ELLINGTON ORCHESTRA (Columbia 39942; 4-39942)

"ROCK-SKIPPIN' AT THE BLUE NOTE" (2:35) [Tempo Music] Duke Ellington fans oughta really take to his jump version of a good item highlighting the fine trumpeting of Ray Nance.

"THE VULTURE SONG" (2:43) [Raleigh Music] A melody and treatment as eerie as the title of the song, is wandered through by the Ellington gang while Jimmie Grissom handles the vocal chores.

#### HELEN O'CONNELL

(Capitol 2363; F-2363)

"WITH ALL MY TEARS FOR YOU" (2:16) [Shapiro Bernstein & Co.] With Dave Cavanaugh's ork arranging the mood, Helen O'Connell warbles a pretty folk like number which she sings at a distance from the mike. It's a pretty tune and her voice is in fine form.

"JUST TO BE THERE" (3:02) [Michael H. Goldsen Inc.] Helen adds a hushed sound as she presents a pretty ballad in a close to you manner. The delivery is warm and tender.

#### TONI HARPER (Columbia 39951; 4-39941)

Columbia 39951; 4-39941)

G "SILLY HEART" (2:32) [Raleigh Music] Young Toni Harper and her fine voice glide through a slow bluesy item set against a subdued backing by Paul Weston's ork.

G "I'LL NEVER FORGET YOU" (3:12) [Leo Feist Inc.] The tempo is a bit faster for this side as Toni chirps a stylish piece with some good rhythm. The Weston aggregation backs again. backs again.

#### FREDDY COLE (Okeh 6936; 4-6936)

"LOVE ME TENDER" (2:59) [Crestwood Music] Freddy Cole, whose voice sounds very much like his brother Nat's, does a ballad in the Cole style. The backing is submitted by Joe Reisman and his crew.

"WHISPERING GRASS" (3:17) [Mills Music] A number with a more inviting tune that appears to have greater possibilities, is voiced by Freddy. A chorus adds a further warmth to this lid.

#### ELLA FITZGERALD & JERRY GRAY ORCH.

(Decca 28589; 9-28589)

"I CAN'T LIE TO MYSELF" (2:53) [Hill & Range Songs] The great voice of Ella Fitzgerald gets a smooth setting from Jerry Gray's orkes she sings a slow jump in her infectious manner. The tune and rendition are both protety.

are both pretty.

B "DON'T WAKE ME UP" (3:00)
[Laurel Music] Ella warbles a
Benjamin & Weiss ballad with a lilting
and interesting melody. The catchy
tune is pretty, and her voice great.

#### VICTOR MARCHESE (MGM 30750; K-30750)

B "IN THE STILL OF THE NIGHT" (2:42) [Chappell & Co.] A great Cole Porter standard gets new life as one can gather from the lively and exciting vocal arrangement offered by Victor Marchese. He belts the lovely Latin tempo number with his strong voice

the lovely Latin tempo number with his strong voice.

"FALL IN LOVE" (2:29) [Weiss & Barry Music] Once again receiving the support of Jeff Alexander's ork, Vic sings the lovely lyrics set to a beautiful Strauss waltz. Might be a bit too heavy for pop, but classical lovers will go for this.

#### THE STARGAZERS & THE CLAVIOLINS

(London 1291; 45-1291)

(London 1291; 45-1291)

"ANY OLD TIME" (2:10) [Arcadia Music] The harmony of the Stargazers comes out smoothly as they run through a good bouncer with an odd string backing set up by the Claviolins. The backing is something different and is very interesting.

"MY PRETTY ONE" (2:15) [Francis, Day & Hunter] The infectious backing of the Claviolins stands out once again and sets up a lovely atmosphere for the Stargazers' version of a pleasing waltz tempo item.

#### DANNY DAVIS (MGM 11443; K-11443)

(MGM 11443; K-11443)

"I DON'T WANT YOUR KISS-ES" (2:38) [Valmount Music] A lovely waltz is invitingly voiced by Danny Davis in a warm manner while Joe Leahy and his men supply the orking. His high voice helps add beauty to the side.

"COME TO THE WEDDING" (2:21) [Acuff Rose Publications] A cute ditty with a bouncing tempo and happy handclapping throughout helps Danny through his cute waxing of a folk sounding item. It's a fine light sounding piece.

#### FRANK AMATO (Triple A 2508)

G"ANYWHERE, ANYMORE" (2:34) The baritone voice of Frank Amato does a pleasing job of chanting on a melody that has a flavoring of the tune from "Oh Happy Day." The backdrop is light.
G"SORRENTO" (2:30) The vocalist does an ok job on a great old Italian standard. With part of the tune done in Italian, the result is pleasant.

### Facing The Music



CHICAGO—Karen Chandler, who came into national prominence with her Coral recording of "Hold Me, Thrill Me, Kiss Me," admires the Seeburg phonograph as Fred Ansell (left), her manager, and Morrie Ginsburg of Atlas Music Corporation, Chicago distributor for Seeburg, look on.

#### Joni James And Manager Split; Singer Charges Unconscionable Contract

NEW YORK - Joni James, who skyrocketed to national prominence as a result of her hit MGM recording of "Why Don't You Believe Me," announced that Roy Rodde is no longer acting as her personal manager.

Stanley Goldstein, of the New York firm of Goldstein, Golenbock & Barell, the thrush's attorneys, stated that her management contract with Rodde is unconscionable and that it provides that he is to receive half of her earnings for life. Furthermore, Goldstein stated, Rodde has a large television appliance business in Chicago and because of the pressure of his own business he has not been able to act as her personal manager in the true sense. Joni stated she was sorry this action had to be taken but that her whole future was at stake.

The young songstress is currently making her New York theatre debut at the Paramount Theatre.

#### **Donn Tibbetts Named Head of** American Society of Disk Jockeys

NEW YORK — George Goodwin, founder of the American Society of Disk Jockeys, announced this week that he had resigned as prexy of the society, turning over the reins to Donn Tibbetts, disk jockey at Radio Station WFEA, Manchester, New Hampshire.

The ASDJ was founded on April 11th, 1949 by Goodwin as a fraternal organization to give the disk jockey a recognized professional status, and to act as a free employment exchange for its members. The project quickly found favor with the deejays. Over 4,000 guys and gals, representing about 95% of all engaged in the field joined up the first year.

Goodwin, who is not a disk jockey, feels that at this time the interests of the ASDJ could be better served by turning over the management to its members. Because of the outstanding job Donn Tibbetts has done as regional administrator in New Hampshire. he was selected as the first president of the organization. Tibbetts has accepted the position on a temporary basis until a national election can be held early this year. Officers will serve one year, in order to give members in

the various parts of the country a chance to serve. George Goodwin, who will continue in an advisory capacity, and all officers of the ASDJ, will serve without remuneration.

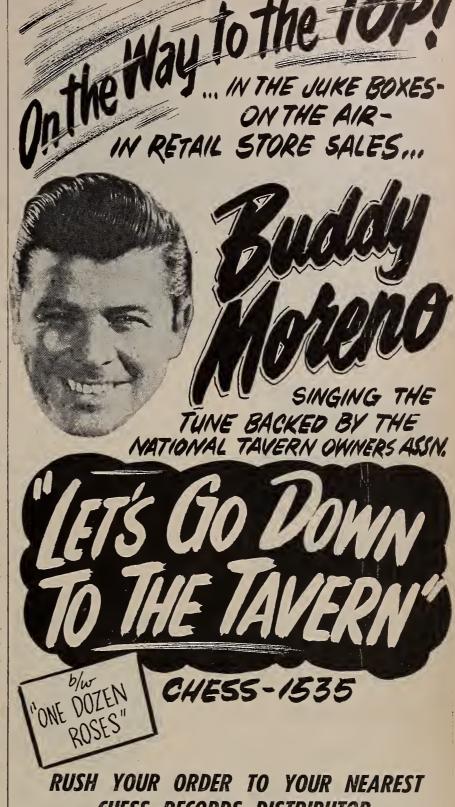
#### **Capitol Declares Dividend**

HOLLYWOOD-The Board of Directors of Capitol Records, Inc. today declared a dividend for the first quarter of 10 cents a share on the common stock, payable April 1 to shareholders of record March 15.

In 1952 a 12½-cent dividend was declared in June, followed by a 30cent dividend in December. The 1951 dividends totaled 25 cents and the 1950  $12\frac{1}{2}$  cents.

The directors also declared the regular quarterly dividend of 65 cents a share today on the \$2.60 cumulative convertible preferred stock, payable April 1 to holders of record March 15.

Declaration of the dividends followed one of the best years in Capi-



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#### Fan Club





HOLLYWOOD-Bob Keene, west coast bandleader, whose Vogue record of "Begin The Beguine" is getting a ride on the airwaves, shows a group of his teen age fan clubs around Hollywood. Here they have just visited the Brown Derby. Bob periodically escorts the teen agers who visit Hollywood around the town showing them the sights and the famous spots they want to see.

## **AUTHENTIC** Irish Folk Songs & Dance Music



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- I'M A TYPICAL IRISHMAN
  BOYS FROM THE COUNTY MAYO. Sung by Connie Foley
- THE IRISH SOLDIER BOY A MOTHER'S LOVE IS A BLESSING. Sung by Dorothy McManus 9-153 459-153
- 9-124 459-124
- EILEEN McMAHON
  THE GALWAY SHAWL. Sung by Connie Foley
- 9-170 4S9-170
- THE GALWAY SHAWL. Sung by Connie Foley
  THE IRISH WASHERWOMAN
  MISS MCLEOD'S REEL. Played by The Irish All-Stars
  SHALL MY SOUL PASS THROUGH IRELAND
  TIPPERARY FAR AWAY. Sung by Connie Foley
- THE MOONSHINER
  THE LITTLE BLACK MUSTACHE. Sung by Dorothy McManus
  THE STACK OF BARLEY
  HIGHLAND FLINGS No. 1. By Jerry O'Brien & Joe Derrane

- MOLLY BAWN THE BLARNEY ROSES. Sung by Connie Foley
- ROSE OF KILLARNEY BANKS OF MY OWN LOVELY LEE. Sung by Connie Foley

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Listings below are reprinted exactly as submitted by leading disk jockeys throughout the nation for the week ending February 28 without any changes on the part of THE CASH BOX.

#### Howard Miller WIND-Chicago, III.

- WIND—Chicago, III.

  1. I Believe (Frankie Laine)
  2. Hold Me, Thrill Me, Kiss Me (Karen Chandler)
  3. Don't Let The Stars Get In Your Eyes (Perry Como)
  4. How Much Is That Doggie In The Window (Patti Page)
  5. Pretend (Nat "King" Cole)
  6. Downhearted (Eddie Fisher)
  7. Caravan (Ralph Marterie)
  8. Congratulations To Someone (June Vallii)
  9. No Help Wanted (R. Draper)
  10. Seven Lonely Days (G. Gibbs)

#### **Brad Phillips**

- Brad Phillips
  WINS—New York, N. Y.

  1. Have You Heard (Joni James)
  2. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  3. I Don't Know (B. Morrow)
  4. Till I Waltz Again With You
  (Teresa Brewer)
  5. Congratulations To Someone
  (Tony Bennett)
  6. Pretend (Nat "King" Cole)
  7. This Is Heaven (J. La Rosa)
  B. Downhearted (Eddie Fisher)
  9. Side By Side (Kay Starr)
  10. Let's Fall In Love (D. Haymes)

#### Chuck Norman

WIL-St. Louis, Mo.

- WIL—31. Louis, Mo.

  1. Side by Side (Kay Starr)

  2. Till I Waltz Again With You (Teresa Brewer)

  3. Mr. Tap Toe (Doris Day)

  4. Your Cheatin' Heart (F. Laine)
- Pretend (Nat "King" Cole) Stolen Waltz (Sunny Ga'e) Downhearted (Eddie Fisher)

- 8. Hot Toddy (Ralph Flanagan)
  9. Hello Sunshine (N. Brooks)
  10. Wild Horses (Perry Como)

#### Buddy Deane WITH—Baltimore, Md.

- WITH—Baltimore, Md.

  1. Anywhere I Wander (La Rosa)

  2. Till I Waltz Again With You (Teresa Brewer)

  3. Wild Horses (Perry Como)

  4. Say It With Your Heart

  5. Downhearted (Eddie Fisher)

  6. Since You Went Away (Sandy Stewart)

  7. Pretend (Nat "King" Cole)

- 8. Don't Let The Stars Get In Your Eyes (Perry Como)
- 9. My Heart Belongs To Only You (Betty McLaurin) 10. Before (Sandy Stewart)

#### Donn Tibbetts

#### WFEA-Manchester, N. H.

- WFEA—Manchester, N. n.

  1. Side By Side (Kay Starr)

  2. Till I Waltz Again With You (Teresa Brewer)

  3. Hello Sunshine (N. Brooks)

  4. Congratulations To Someone (Tony Bennett)

  5. How Do You Speak To An Angel (Eddie Fisher)

  6. This Is Heaven (J. La Rosa)

  7. Your Cheatin' Heart (James)

- Marching String (E. Ros) Wild Horses (Perry Como)

- 10. I Believe (Jane Froman)

#### Art Tacker

- WCRB-Waltham, Mass.
- WCRB—Waltham, Mass.

  1. How Much Is That Doggie In The Window (Patti Page)

  2. Congratulations To Someone (Toni Bennett)

  3. I Confess (Perry Como)

  4. Tell Me You're Mine

  5. No Help Wanted (R. Draper)

  6. Rachel (Al Martino)

  7. This Is A Special Day

  (Peggy Lee)

  B. A Fool Such As I

  (Tommy Edwards)

  9. Pretend (Ralph Marterie)

  10. I Don't Know (Bill Darnel)

#### Don Bell

- Don Bell
  KRNT—Des Moines, Iowa
  1. Till I Waltz Again With You
  (Teresa Brewer)
  2. Oh Happy Day (L. Welk)
  3. My Baby's Coming Home
  (Paul-Ford)
  4. Anywhere I Wander
  (Julius La Rosa)
  5. Why Don't You Believe Me
  (Joni James)
  6. Till I Waltz Again With You
  (Russ Morgan)
  7. Pretend (Nat "King" Cole)
  8. Oh Happy Day (Four Knights)
  9. Hold me, Thrill Me, Kiss Me
  (Karen Chandler)
  10. How Much Is That Doggie In

- 10. How Much Is That Doggie In The Window (Patti Page)

#### Phil Brooks

- KRKD—Los Angeles, Calif.
- 1. Why. Don't You Believe Me (Joni James) 2. My Baby's Coming Home (Paul-Ford)
- (Paul-Ford)
  3. Tell Me You're Mine
  (The Gaylords)
  4. Pretend (Nat "King" Cole)
  5. Oh Happy Day (Don Howard)
  6. Side By Side (Kay Starr)
  7. Even Now (Eddie Fisher)
  8. I Believe (Frankie Laine)
  9. Rachel (Al Martino)
  10. The G'ow Worm
  (The Mills Bros.)

#### Larry Wilson

- WNOE-New Orleans, La.
- WNOE—New Orleans, La.

  1. Pretand (Eileen Barton)

  2. Side By Side (Kay Starr)

  3. How Much Is That Doggie In The Window (Patti Page)

  4. Congratulations To Someone (Toni Bennett)

  5. Rachel (Artie Wayne)

  6. Wild Horses (Perry Como)

  7. Salomee (Dinah Shore)

  8. I Confess (Perry Como)

  9. How Do You Speak To An Angel (Eddie Fisher)

  10. Can't I (Ames Bros.)

#### Jack Lacy WINS—New York, N. Y.

- WINS—New Tork, IN. 1.
  Wild Horses (Perry Como)
  2. Side By Side (Kay Starr)
  3. Pretend (Nat "King" Cole)
  4. Anywhere I Wander (La Rosa)
  5. Small World (Dorothy Collins)
  6. Even Now (Eddie Fisher)
  7. Hot Toddy (Ralph Flanagan)

- Till I Waltz Again With You (Teresa Brewer)
- 9. Congratulations To Someone (Tony Bennett) 10. I Don't Know (B. Morrow)

- Ray Perkins
  KFEL—Denver, Colo.

  1. Till I Waltz Again With You (Teresa Brewer)

  2. Oh Happy Day (L. Welk)

  3. Don't Let The Stars Get In Your Eyes (Perry Como)

  4. Keep It A Secret (Jo Stafford)

  5. Pretend (Nat "King" Cole)

  6. Why Don't You Believe Me (Joni James)

  7. My Baby's Coming Home

  8. Tell Me You're Mine

- 8. Tell Me You're Mine (The Gaylords) 9. Hot Toddy (Ralph Flanagan) 10. Hold Me, Thrill Me, Kiss Me (Karen Chandler)

#### Ray Drury

- Ray Drury
  WSPR—Springfield, Mass.

  1. Till I Waltz Again With You
  (Dick Todd)
  2. Oh Happy Day (L. Welk)
  3. Keep It A Secret (Jo Stafford)
  4. My Devotion (The Four Aces)
  5. How Much Is That Doggie In
  The Window (Patti Page)
  6. Hello Sunshine (N. Brooks)
  7. Hush-A-Bye (Bing Crosby)
  8. Rachel (Artie Wayne)
  9. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  10. Kaw-Liga (Champ Butler)

#### 10. Kaw-Liga (Champ Butler) Dick Wittinghill

- Dick Wittinghill
  KMPE—Hollywood, Calif.

  1. Till I Waltz Again With You
  (Teresa Brewer)
  2. Oh Happy Day (Four Knights)
  3. Side By Side (Kay Starr)
  4. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  5. Keep It A Secret (Jo Stafford)
  6. Even Now (Eddie Fisher)
  7. She Wears Red Feathers
  (Guy Mitchell)
  8. Hot Toddy (Ralph Flanagan)
  9. My Baby's Coming Home
  (Paul-Ford)
  10. Melancholy Serenade 10. Melancholy Serenade Jackie Gleason)

#### Tiny Markle WAVZ—New Haven, Conn.

- WAVZ—New Haven, Conn.

  1. Tell Me You're Mine
  (The Gaylords)
  2. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)
  3. Till I Waltz Again With You
  (Teresa Brewer)
  4. How Much Is That Doggle In
  The Window (Patti Page)
- 5. Have You Heard (Joni James)
  6. Your Cheatin' Heart (Joni James)
  7. Teardrops On My Pillow (Sunny Gale)
- 8. Seven Lonely Days (G. Gibbs)
  9. Ecstacy Tango (Three Suns)

#### Paul E. X. Brown WERD-Atlanta, Ga.

- WERD—Atlanta, Ga.

  1. I Confess (Sara Vaughn)
  2. Till I Waltz Again With You (Teresa Brewer)
  3. Pretend (Nat "King" Cole)
  4. How Much Is That Doggie In The Window (Patti Page)
  5. Sad (Bart Stewart)
  6. Everyone Knew But Me (Fran Warren)
  7. Forget Me Not (Vera Lynn)
  8. My Heart Belongs To Only You (June Christy)
  9. Strange (Nat "King" Cole)
  10. Say You Love Me (Alan Dale)

- Jack Ryan
  WHUM—Reading, Pa.

  1. Pretend (Nat "King" Cole)
  2. I Believe (Frankie, Laine)
  3. Wild Horses (Perry Como)
  4. Anywhere I Wander
  (Julius La Rosa)
  5. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)
  6. Tell Me You're Mine
  (The Gaylords)
  7. Side By Side (Kay Starr)
  B. Rachel (Al Martino)
  9. Have You Heard (Joni James)
  10. Heartbroken (Cathy Carr)

#### Tom Edwards

- WERE—Cleveland, Ohio

  1. I Believe (Frankie Laine)

  2. Till I Waltz Again With You (Teresa Brewer)

  3. Downhearted (Eddie Fisher)

  4. Tell Me You're Mine (The Gaylords)

  5. Pretend (Nat "King" Cole)

  6. Have You Heard (Joni James)

  7. Gomen Nasai (Sammy Kaye)

  8. This Is Heaven (I. I. a Rosa)

- B. This Is Heaven (J. La Rosa)
  9. Suddenly (B. Davis & D. Rose) 10. Lonesome (Vinni De Compo)
- Rod Louden
- Rod Louden
  KPOJ—Portland, Oreg.

  1. Till I Waltz Again With You
  (Teresa Brewer)
  2. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  3. Oh Happy Day (L. Hooper)
  4. Fool Such As I (Jo Stafford)
  5. Why Don't You Believe Me
  (Joni James)
  6. Hot Toddy (Raiph Flanagan)
  7. Tell Me You're Mine
  (The Gaylords)
  8. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)
  9. How Much Is That Doggie In
  The Window (Patti Page)
  10. I Don't Know (B, Morrow)

- Stan Pat
- WTNJ-Trenton, N. J.
- WTNJ—Trenton, N. J.

  1. Tell Me You're Mine (Carson)

  2. Oh Happy Day (L. Welk)

  3. Say You Love Me (Alan Dean)

  4. Pretend (Eileen Barton)

  5. Jealous Eyes (Patti Page)

  6. Everyone Knew But Me

  (Fran Warren)

  7. How Do You Speak To An

  Angel (Eddie Fisher)
- B. Too Sweet To Forget (Tolley)

## 9. My Heart Belongs To Only You (Terry Timmons) 10. Strange (Nat "King" Cole)

- Fred Hobbs KBOL-Boulder, Colo.
- KBOL—Boulder, Colo.

  1. Why Don't You Believe Me (Joni James)

  2. That's What Makes Paris Paree (Doris Day)

  3. Till I Waltz Again With You (Teresa Brewer)

  4. Don't Let The Stars Get In Your Eyes (G. MacKenzie)

  5. Oh Happy Day (L. Welk)

  6. Tell Me You're Mine (Carson)

  7. My Baby's Coming Home (Paul-Ford)

  B. Wishing Ring (Joni James)

  9. Bye Bye Blues (Paul-Ford)

  10. Keep It A Secret (B. Crosby)

#### Frank Pollack

- KOOL-Phoenix, Ariz.
- KOOL—Phoenix, Ariz.

  1. Nina Never Knew
  (Sauter-Finegan)
  2. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)
  3. How Many Stars Have To
  Shine (Steve Lawrence)
  4. Why Don't You Believe Me
  (Patti Page)
  5. Don't Let Your Eyes Go
  Shopping (Nat "King" Cole)
  6. I'm Making Up For Lost Time
  (Woody Herman)
  7. Say You Love Me (Alan Dean)
  8. Street Scene (Ray Anthony)
  9. Dancing On The Ceiling
  (Jerri Southern)
  10. Would You Like To Take A

- 10. Would You Like To Take A Walk (Armstrong-Fitzgerald)



Listings below are reprinted exactly as submitted by leading disk jockeys throughout the nation for the week ending February 28 without any changes on the part of THE CASH BOX.

#### Sherm Feller WLAW-Boston, Mass.

- WLAW—Boston, Mass.

  1. This Is Heaven (J. La Rosa)
  2. Have You Heard (Joni James)
  3. Hello Sunshine (N. Brooks)
  4. Lonely Eyes (Vaughn Monroe)
  5. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  6. Tell Me You're Mine
  (Mindy Carson)
  7. Gone (Bobby Wayne)
  8. Suddenly (Beryl Davis)
  9. Everyone Knew But Me
  (Fran Warren)
  10. Condemned Without Trial
  (Ginny Gibson)

#### Joe Girand WTHT-Hartford, Conn.

- WIHI—Hartford, Conn.

  1. Wild Horses (Perry Como)

  2. Side By Side (Kay Starr)

  3. Pretend (Eileen Barton)

  4. S'posin' (Don Corne!!)

  5. Small World (Dorothy Collins)

  6. Hot Toddy (Ralph Flanagan,

  7. Till I Waltz Again With You

  (Teresa Brewer)

  8. I Don't Know (B. Morrow)

  9. My Baby's Coming Home

  (Paul-Ford)

  10. Must I Cry Again 10. Must I Cry Again
  (The Hilltoppers)

#### Hy Davis

- WJXN-Jackson, Miss.
- WJXN—JGCKSON, MISS.

  1. I Believe (Frankie Laine)
  2. Wishing Ring (Joni James)
  3. Fool Such As I
  (Stafford-Edwards)
  4. I Confess (Sarah Vaughn)
  5. You Fooled Me (Four Aces)
  6. Pretend (Nat "King" Cole)
  7. Say It With Your Heart
  (Bob Carroll)
- 8. Cheatin' Heart (Laine-James)
  9. Dance Of Mexico (S. Kaye)
  10. Lovers Quarrel (S. Vaughn)

#### Eddie Gallaher WTOP,-Washington, D. C.

- WTOP,—Washington, D. C.

  1. Don't Let The Stars Get In Your Eyes (Perry Como)

  2. Till I Waltz Again With You (Teresa Brewer)

  3. Keep It A Secret (Jo Stafford)

  4. Why Don't You Believe (Joni James)

  5. Tell Me You're Mine (The Gaylords)

  6. Even Now (Eddie Fisher)

  7. My Baby's Coming Home (Paul-Ford)

  8. Hold Me, Thrill Me, Kiss Me (Karen Chandler)

  9. Anywhere I Wander (La Rosa)

  10. Side By Side (Kay Starr)

#### Norb Moore KXLW—St. Louis, Mo.

- KXLW—St. Louis, Mo.

  1. Side By Side (Kay Starr)
  2. La Paloma (Harmonicats)
  3. Till I Waltz Again With You (Teresa Brewer)
  4. Mr. Tap Toe (Doris Day)
  5. A Stolen Wa'tz (Sunny Gale)
  6. Say It With Your Heart
  6. Say It With Your Heart
  7. Strange (Nat "King" Cole)
  8. Downhearted (Eddie Fisher)
  9. How Much It That Descript

- 9. How Much Is That Doggie
  The Window (Patti Page)
  10. Pretend (Ralph Marterie)

- Paul Flanagan
  WTRY—Troy, N. Y.

  1. Pretend (Nat "King" Cole)
  2. Tell Me You're Mine
  (The Gayioras)
  3. Till I Waltz Again With You
  (Teresa Brewer)
  4. She Wears Red Feathers
  (Guy Mitchell)
  5. Wild Horses (Perry Como)
  6. Your Cheatin' Heart (James)
  7. This Is Heaven (J. La Rosa)
  8. Say It With Your Heart
  (Bob Carroll)
  9. Side By Side (Kay Starr)

- 9. Side By Side (Kay Starr)
  10. N-C-4 March (Bob Roberts)

#### Sid Dickler WEDO-Pittsburgh, Pa.

- WEDO—Pittsburgh, Pa.

  1. Say It With Your Heart
  (Bob Carroll)

  2. Everyone Knew But Ma
  (Fran Warren)

  3. Congratulations To Someone
  (Toni Bannett)

  4. Don't Let The Stars Get In
  Your Eyes (Perry Como)

  5. Teardrops On My Pillow
  (Sunny Gale)

  6. Rachel (Artie Wayne)

  7. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)

  B. You Are My Happiness
  (Ink Spots-Bill Kenny)

  9. My Baby's Coming Home
  (Paul-Ford)

  10. Two Other People

- 10. Two Other People (Denny Vaughan)

#### Gene Davis

- WAKR-Akron, Ohio

- WAKR—Akron, Ohio

  1. Anywhere I Wander
  (Julius La Rosa)

  2. Tell Me You're Mine
  3. Your Cheatin' Heart (James)
  4. Pretend (Nat "King" Cole)
  5. My Heart Belongs To Only
  You (June Christy)
  6. Wild Horses (Perry Como)
  7. Hot Toddy (Ralph Flanagan)
  8. Even Now (Eddie Fisher)
  9. You Fooled Me (Four Aces)
  10. Till I Waitz Again With You
  (Teresa Brewer)

#### Bill Fields

- Bill Fields
  WSOK—Nashville, Tenn.

  1. Gee Baby (Gayle Brown)
  2. Lover's Quarrel (S. Vaughn)
  3. Organ Grinders Swing (Lucas)
  4. Mama, He Treats Your
  Daughter Mean (R. Brown)
  5. Linger Awhile (Dozier Boys)
  6. Deacon Dash (Julian Dash)
  7. People Will Say We're In
  Love (Paul Quinichette)
  8. Steamwhistle Jump (Bostic)
  9. To See You (Bing Crosby)
  10. Mambo At Meadowbrook
  (Douglas Duke)

#### Norm Prescott WORL—Boston, Mass.

- W OKL—Boston, Mass.

  1. This Is Heaven (J. La Rosa)

  2. Downhearted (Eddie Fisher)

  3. How Do You Speak To An
  Angel (Eddie Fisher)

  4. I Believe (Frankie Laine)

  5. Gone (Bobby Wayne)

  6. Kaw-Liga (Hank Williams)

  7. Side By Side (Kay Starr)

  8. Hello Sunshine (N. Brooks)

- 9. Rachel (Artie Wayne) 10. Hold Me, Thrill Me, Kiss Me (Karen Chandler)

#### Johnny Martin

- Johnny Martin
  WLOU—Louisville, Ky.

  1. Till I Waltz Again With You
  (Teresa Brewer)
  2. Tell Me You're Mine
  (The Gaylords)
  3. Have You Heard (Joni James)
  4. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  5. Teardrops On My Pillow
  (Sunnv Gale)
  6. Just Because You're You
  (Jo Stafford)
  7. Congratulations To Someone
  (Tony Bennett)
  B. Outside Of Heaven (E. Fisher)
  9. Oh Happy Day (Don Howard)
  10. Too Proud To Cry (E. Barton)

#### Murray Jordan WLIB—New York, N. Y.

- WLIB—New York, N. Y.

  1. Side By Side (Kav Starr)
  2. Congratulations To Someone
  (Tony Bennett)
  3. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)
  4. Rachel (Artie Wayne)
  5. A Fool Such As I (T. Edwards)
  6. How Do You Speak To An
  Angel (Bill Hayes)
  7. Your Cheatin' Heart (James)

- You Fooled Me (Four Aces)
  Dance Of Mexico (S. Kaye) 10. I Believe (Frankie Laine)

#### Harvey Hudson WLEE—Richmond, Va.

- WLEE—Kichmond, Va.

  1. Why Don't You Believe Me (Patti Page)
  2. Till I Waltz Again With You (Teresa Brewer)
  3. Have You Heard (Joni James)
  4. Downheartsd (Eddie Fisher)
  5. Hush A Bye (Bing Crosby)
  6. How Much Is That Doggie In The Window (Patti Page)
  7. Pretend (Nat "King" Cole)
  8. Your Cheatin' Heart (James)
  9. This Is Heaven (J. La Rosa)
  10. She Wears Red Feathers

- 10. She Wears Red Feathers (Guy Mitchell)

- Bob Seymour
  WKMH—Detroit, Mich

  1. Tell Me You're Mine
  (The Gaylords)
- 2. Congratulations To Someone (Tony Bennett)
- (Tony Bennett)
  3. How Much Is That Doggie In The Window (Patti Page)
  4. How Do You Speak To An Angel (Eddie Fisher)
  5. Anywhere I Wander (La Rosa)
  6. Twice As Much (Mill's Bros.)
  7. Say It With Your Heart (Bob Carroll)
  B. Pretend (Ralph Marterie)

- 9. Where is Your Heart (Felicia Sanders) 10. I Confess (Perry Como)

#### **Earle Pudney**

- Earle Pudney
  WGY—Schenectady, N. Y.

  1. She Wears Red Feathers
  (Guy Mitchell)
  2. Side By Side (Kay Starr)
  3. Congratulations To Someone
  (Tony Bennett)
  4. Even®Now (Eddie Fisher)
  5. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  6. Wild Horses (Perry Como)
  7. Downhearted (Eddie Fisher)
  8. How Do You Speak To An
  Angel (Gordon MacRae)
  9. What Does It Mean (Gibbs)
  10. Hot Toddy (Ralph Flanagan)

#### Bill Reynolds

- WTMJ-Milwaukee, Wisc.
- WTMJ—Milwaukee, WISC.

  1. I Confess (Perry Como)

  2. I Hear The Music Now
  (Karen Chandler)

  3. My Darling (Roger Coleman)

  4. Keep It A Secret (D. Shore)

  5. Pretand (Nat "King" Cole)

  6. Caress (Percy Faith)

  7. Close Your Dreamy Eyes
  (Sandy Solo)

  B. Kiss (Toni Arden)

  9. Ghost Of A Rose (T. Martin)

  10. As Long As You Care
  (Les Baxter)

#### Jim Sharron KQU-Pittsburgh, Pa.

- KQU—Pittsburgh, Pa.

  1. Say It With Your Heart
  (Bob Carroll)

  2. New Juke Box Saturday
  Night (The Modernaires)

  3. Wild Horses (Perry Como)

  4. Rachel (Artie Wayne)

  5. Side By Side (Kay Starr)

  6. My Jealous Eyes (Patti Page)

  7. Downhearted (Eddie Fisher)

  B. Strange (Nat "King" Cole)

  9. Unless You're Near Me
  (Fran Warren)

  10. Casually (Stuart Foster)

#### Ira Cook

- Ira Cook

  KMPC—Hollywood, Calif.

  1. Till I Waltz Again With You
  (Teresa Brewer)

  2. Oh Happy Day (L. Welk)

  3. Don't Let The Stars Get In
  Your Eyes (Perry Como)

  4. Have You Hea'd (Joni James)

  5. How Much Is That Doggie In
  The Window (Patti Page)

  6. Congratulations To Someone
  (Tony Bennett)

  7. Even Now (Eddie Fisher)

  8. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)

  9. She Wore Red Feathers
  (Guy Mitchell)

  10. Side By Side (Kay Starr)

- Peter Potter KLAC-Hollywood, Calif.
- KLAC—Hollywood, Calif.

  1. Don't Let The Stars Get In Your Eyes (Perry Como)

  2. Side By Side (Kay Starr)

  3. She Wears Red Feathers (Guy Mitchell)

  4. The Glow Worm (Mills Bros.)

  5. Hot Toddy (Ralph F'anagan)

  6. How Much is That Doggie In The Window (Patti Page)

  7. Bye Bye Blues (Paul-Ford)

  8. New Juke Box Saturday Night (Modernaires)

  9. Without My Lover (M. Miller)

  10. Suddenly (B. Davis & D. Rose)

#### Johnny Morris

- WLOL-Minneapolis, Minn.
- WLOL—Minnedpolls, Minn.

  1. Your Cheatin' Heart (James)

  2. Tell Me You're Mine
  (The Gaylords)

  3. Oh Happy Day (L. Welk)

  4. Till I Waltz Again With You
  (Teresa Brewer)

  5. How Much Is That Doggie In
  The Window (Patti Page)

  6. A Fool Such As I (T. Edwards)

  7. Teardrops On My Pillow
  (Sunny Gale)

  8. Hot Toddy (Ralph Flanagan)

## 8. Hot Toddy (Ralph Flanagan) 9. The Glow Worm (Mills Bros.) 10. Side By Side (Kay Starr)

- Dick Coleman
  WITH—Baltimore, Md.

  1. Till I Waltz Again With You
  (Teresa Brewer)
  2. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  3. My Baby's Coming Home
  (Paul-Ford)
- 4. Downhearted (Eddie Fisher)
- S. My Heart Belongs To Only You (June Christy)

  6. I Had A Little Too Much To Dream Last Nite (J. Hutton)
  7. I Confess (Perry Como)
  8. I (Don Cornell)
  9. Anywhere I Wander
  (Julius La Rosa)
  10. Seven Lonely Days (G. Gibbs)

## Six to grow on

These are six that make sense—for the record dealer, a solid package that adds up to important sales volume; for the deejay they're fresh and outstanding programming. Go and GROW

- WILL-0'-THE WISP ROMANCE
  - Hugo Winterhalter 20/47-5209
- 2. TRAIN,TRAIN,TRAIN I CAN'T GET STARTED

Buddy Morrow 20/47-5212

3. MORE LUCK THAN MONEY ARE YOU TIRED OF ME?

Lily Ann Carol 20/47-5184

1. THE MAGIC TOUCH 4. GOMEN NASAI (Forgive Me) SPRINGFIELD

> MOUNTAIN Harry Belafonte 20/47-5210

5. CONGRATULATIONS TO SOMEONE **LOVE AND HATE** 

June Valli 20/47-5177

6. THE DEVIL'S SERENADE SYMPATHY

Henri Rene 20/47-5188

#### RCA VICTOR Best Sellers WEEK OF FEB 28th

DON'T LET THE STARS GET IN YOUR EYES LIES Perry Como
WILD HORSES
I CONFESS
Perry Como
SERENADE ..... 20-5064 (47-5064)\* ..... 20-5152 (47-5152)\* SERENADE
HOT TODDY
Rolph Flonogan
GOMEN NASAI (Forgive Me)
SPRINGFIELD MOUNTAIN
Horry Belofonte
20-5210 (47-5210)\* Horry Belofonte 20-5210 (47-5210)\*
HOW DO YOU SPEAK TO AN ANGEL
DOWNHEARTED
Eddie Fisher 20-5137 (47-5137)\* 

Delta Rhythm Boys

#### TIPS on This Week's Release

I FEEL LIKE I'M GONNA LIVE FOREVER
(from the musical prod. "Hazel Flagg")
HOW COULD YOU
Sunny Gole

...... 20-5216 (47-5216)\* PLEASE, PLEASE
THE GOLDEN YEARS
(from the Paramount film "Houdini")

DANCIN' WITH SOMEONE (Longin' For You) LONG GONE BABY

\*45 rpm cat, nos.

..... 20-5217 (47-5217)\*



# The HALE You Say

=by natt hale:

During the past fortnight, we've been treated to a number of plaints in regard to methods and manner of "plugging." The plaintiffs were composed totally of those lords and ladies who are responsible for building programs for radio stations and, as such, comprise probably the most important single element in the promotion and exploitation of records, songs, artists, etc. Certainly no small tangent of the music business—and certainly one to which we should lend an ear we should lend an ear.

Because if these good folk have any constructive critique or objection to the ways and means by which records, songs, artists, etc., are currently being publicized, it does behoove us to give them our most undivided attention—before we find we've promoted ourselves right out of business!

In the village wherein we circulate, there are some eighteen radio stations, as such. That is, there are some eighteen bailiwicks identified by some group of three or four call letters. Within these varied portals, there are either one or two, all the way up to ten or twelve sundry characters, who are directly concerned with making with the yok-yok through the wireless in between spiels about the greatest deal in used autos, the greatest deal in T.V. sets or the greatest deal in corned beef hash. These sundry individuals are referred to as disk jockeys, and, while their primary objective is to sell the autos, T.V. sets and hash, they also do a rather commendable job in selling phonograph records. graph records.

NATT HALE

Each of the eighteen stations employs (at least) one individual—and, sometimes, as many as four or five—whose responsibility it is to "build" the programs of recordings about which the disc jockeys yok-yok when they are not spieling about autos, etc., etc. Very few of the yokkers, you see, do their own programming.

It was these librarians, program builders, program directors, etc., who bemoaned their collective problem to us, and, being regarded as the essence of justice as we are(!), we find ourselves of a mind to agree with them.

The point being this:

Assuming that most of these gentry and gently arrive at the stations at a reasonable hour in the morn, they find themselves literally confronted by a stack of mail and packages remotely resembling Mt. Everest. There-

fore, before they can get down to the business of putting the shows together for the following day, they are forced to wade through the stack of cards, flyers, letters, wires, cocktail party invitations, announcements, recorded greetings, pictorial layouts, and etc., besides the ordinary mail from sponsors who insist that certain records be programmed for his fifteen-minute segment or he's gonna pull the show off that station. . . . All of the mail usually refers to all of the records which are contained in the packages accompanying same or to the packages which arrived last week, or last month or last year; these stating that such-and-such is a smash in Karachi and aren't you a dope if you don't program it NOW! However, after a couple of hours spent in disentangling themselves from all this, the program builder relaxes a bit by taking two puffs off the ciggie she or he lit five minutes ago, and gets set to the assigned task-

And then the parade begins. . . .

The "drum major" is the song plugger who has only visited the station each morning for the past eleven days (twice on Friday, when the weekend shows are put together) to make certain that he "hoped you didn't forget me." He is followed by the record company promotion man who just wanted himor her-to meet Nellie Newcomer, "our newest recording star." These first two visits immediately kill another half hour. But wait-

After a five-minute respite, during which the programmer manages to schedule two records for some show, the parade continues with no less than seven more publishers contact men, nine record company reps, three artists, one manager, and the station manager who wants to know if he-or shecan program four days in advance from now on, because the station is going to hold a series of programming meetings for a week or so.

Then it's time for lunch.

No lunch. Too many people to see. Drink a glass of milk and grab a peanut butter sandwich.

So, simply because a few busy program builders happen to hate peanut butter, a new rule is now in effect that no one gets in to see the lords 'n' ladies of the programming department except during certain hours.

Think it can't happen?

It's happened!

Watch it, Pluggers....

KNOWN FROM COAST TO COAST LESLIE DISTRIBUTORS
ONE-STOP RECORD SERVICE

NEW YORK 750 — 10th AVE. (Phone: PLaza 7-1977) Coble Address: Expo Record, N. Y.

HARTFORD, CONN. 1261/2 WINDSOR ST.



100

-Apollo
-Atlantic
-Brunswick
-Bullet
-Capitol
-Cadence

Mar. 7 Feb. 28

#### -Till I Waltz Again With You

103.5 121.9

BR-84022-THE FIVE BILLS ★CR-60873—TERESA BREWER

Hello Bluebird

CR-60916—TOMMY 505EBEE

DE-28506—DICK TODD

Oh, Happy Day DE-28539—RU55 MORGAN Must I Cry Again JU-6014 (45-6014)— SWANSON & TRAVIS KI-1169 (45-1169)— WRIGHT & GORE ME-70069 (70069x45)—
HARMONICATS
Back Fence Wail
PR-1038—LIGHT & HARRIS

## -Don't Let The Stars Get In Your Eyes

97.0 106.8

CA-2256 (F-2256)—
GISELE MacKENZIE
My Favorite Song
CA-2216 (F-2216)—
SKEETS McDONALD SKEETS McDONALD
CO-21025 (4-21025)—RAY PRICE
CR-60882 (9-60882)—
EILEEN BARTON
Tennessee Tango
DA-788—REGINA KUJAWA DE-28460 (9-28460)—RED FOLEY FS-1614 (45-1614)— 5LIM WILLET ME-70623 (45-70023) LOLA AMECHE Rock The Joint MG-11385—HENRY JEROME O.

Keep It A Secret

VI-20-5040 (47-5040)—

JOHNNIE & JACK ★VI-20-5064 (47-5064)— PERRY COMO

## -How Much Is That Doggie In The Window

72.9 ★ME-70070 (70070 x 45)— PATTI PAGE My Jealous Eyes

4—Have You Heard 67.6

DE-28569 (9-28569)—

RUSS MORGAN

Tell Me You're Mine

★MG-11390—JONI JAMES

Wishing Ring

#### 5-Tell Me You're

59.2

CO-39914—MINDY CARSON The Choo Buy Song CR-60923 (9-60923)—
RALPH & BUDDY BONDS
Say It With Your Heart
DA-786—HARMONY BELLS O. DA-2104 (45x2104)— GENE WISNIEW5KI Soldier Boy Polka DE-28569 (9-28569)—
RUSS MORGAN
Have You Heard
★ME-70030—THE GAYLORDS
Cuban Love Song

6—Why Don't You Believe Me

CA-2292 (F-2292)—

MARGARET WHITING

Come Back To Me,

Johnny

CA-2329—5HARKEY'5

DIXIELAND KINGS

Keep It A Secret

Mar. 7 Feb. 28

DE-28476 (9-28476)—
GUY LOMBARDO O.
Because You're Mine
JU-5106—HERB LANTZ
My Inspiration Is You DE-28511—BING CROSBY Sleigh Bell Serenade ME-70025 (45x70025)—
PATTI PAGE
Conquest JONI JAMES
Purple Shades **★**MG-11333 (K-11333)-RA-202—FIVE CROWNS
Keep It A Secret
VI-20-5017 (47-5017)—
JUNE VALLI
Shoulder To Weep On

#### 7-Wild Horses

44.1 22.8

CA-2349 (F-2349) — RAY ANTHONY O. You're A Heartbreaker \*VI-20-5152 (47-5152)— PERRY COMO I Confess

#### 8—Oh Happy Day

43.9 57.3

CA-2315—THE FOUR KNIGHTS
A Million Tears A Million Tears

★CR-60893—LAWRENCE
WELK O.
Your Mother And Mine
DE-28506—DICK TODD
Till I Waltz Again
With You ★ES-311—DON HOWARD You Went Away

#### -Anywhere I Wander

CA-2263 (F-2263)—MEL TORME Casually Casually

★CD-1230 (45-1230)—

JULIU5 LA ROSA

This Is Heaven

CO-39866 (4-39866)—

TONY BENNETT

Stay Where You Are DE-28379 (9-28379)— D. KAYE & G. JENKINS D. KAYE & G. JENKINS
MG-11352 (K-11352)—
FRAN WARREN
I Worry Bout You
VI-20-4960 (47-4960)—
JAN PEERCE
Maria, My Own

#### 10—Pretend

37.8 27.9

\*CA-2346—NAT "KING" COLE.
Don't Let Your Eyes
Go Shopping
CO-39915—KEN GRIFFIN
Oh, Happy Day
CO-60927 (9-60927)—
EILEEN BARTON
Too Proud To Cry DE-28576 (9-28576)— GUY LOMBARDO O. That's Me Without You DO-15048—DAN BELLOC You Are Ecstacy ★ME-70045— RALPH MARTERIE O. After Midnight VI-20-5119 (47-5119)— HENRI RENE Madelena

#### 11—Keep It A Secret

32.0 35.4

CA-2268 (F-2268)—

JUNE HUTTON

I Miss You So

CA-2329—SHARKEY'S

DIXIELAND KINGS

Why Don't You

Believe Me

CO-39891 (4-39891)—

JO STAFFORD

Once To Every Heart

Sleigh Bell Serenade
IM-8169—SLIM WHITMAN
My Heart is Broken
In Three
MG-11385—HENRY JEROME O.
Don't Let The Stors
Get In Your Eyes
PA 202 EINE COOWNS RA-202—FIVE CROWNS Why Don't You Believe Me

VI-20-4992 (47-4992)— DINAH SHORE HI-Lili, Hi-Lo

#### 12—Hold Me, Thrill Me, Kiss Me 29.4 30.5

★CR-60831 (9-60831)— KAREN CHANDLER One Dream DE-28530 (9-28530)—

ROBERTA LEE

Do You Know Why? JU-5108 (45-5108)— THE ORIOLES

#### -Your Cheatin' Heart

CA-2377 (F-2377)— JAN GARBER O. My Jealous Eyes CO-39938 (9-39938)— FRANKIE LAINE I Believe

★MG-11426 (K-11426)— JONI JAMES I'II Be Waiting For You MG-11416 (G-11416)— HANK WILLIAMS Kaw-Liga

14—Side By Side 25.8 38.2

★CA-2334 (F-2334)— KAY STARR

Noah!

DE-28588 (9-28588)—

GRADY MARTIN

A Fool Such As I

ME-70096 (70096x45)—

DORIS DREW

Since You Went Away

From Me

VI-20-4741 (47-4741)—

FRANKIE CARLE

15—Hot Toddy 24.5 12.7

★VI-20-5095 (47-5095)— RALPH FLANAGAN Serenade

-She Wears Red Feathers 24.3

★CO-39909 (4-39909)— GUY MITCHELL Pretty Little Black Eyed Susie

17—Mr. Tap Toe 22.9 12.9

★CO-39906—DORIS DAY Your Mother And Mine

18—I Believe 18.2

CA-2332 (F-2332)—

JANE FROMAN'
Ghost Of A Rose
★CO-39938 (4-39938)—
FRANKIE LAINE
Your Cheotin' Heart

19—The Glow Worm 15.6

CA-2248 (F-2248)—

JOHNNY MERCER

CO-39840 (4-39840)—

PAULETTE SISTERS

Sul Sin Fa

★DE-28384 (9-28384)—

MILLS BROS.

# Best Selling Records FROM MORE THAN 15,000 RETAIL OUTLETS!

 Tunes are listed below in order of their popularity based on a continuing weekly national survey of thousands of record dealers by Jack "One Spot" Tunnis. Each listing includes the name of the song, record number, artists, and tune on the reverse side.
 The number underneath the title indicates the actual sale per 1000 records made for the week. If the figure is 67.4, it mans that for every 1000 records sold that week, 67.4 were of the tune indicated—a combination of all the records on which t was available.

Indicates best selling record.

100

Mar. 7 Feb. 28

CO-21065 (4-21065)— MADDOX BROS.

MADDOX BROS.

★ME-70077 (70077×45)—

RUSTY DRAPER

Texarkana Baby

★ME-70028 (70028×45)—

THE CARLISLES

That Heart is Not For Sale

21—Downhearted

13.4 17.4 ★VI-20-5137 (47-5137)— EDDIE FISHER How Do You Speak To An Angel

22-Kaw-Liga

★CO-39935 (4-39935)— CHAMP BUTLER Fit As A Fiddle

DE-28582 (9-28582)—
DOLORES GRAY
My Heart Is A
Kingdom

★MG-11416 (K-11416)
HANK WILLIAMS
Your Cheatin' Heart
MG-11424 (K-11424)—
BILL FARRELL
You Can't Stop Me

23—Even Now

11.2 12.6

★VI-20-5106—EDDIE FISHER

If It Were Up To Me

24\_Congratulations To Someone

CA-2352 (F-2352)—
GORDON MacRAE
How Do You Speak
To An Angel

\*\*CO-39910 (4-39910)—
TONY BENNETT
Take Me

ME-70101 (70101x45)— ARNETT COBB O. Poor Butterfly

VI-20-5177 (47-5177)— JUNE VALLI Love And Hate

25—Rachel

10.9 12.2

★CA-2353 (F-2353)— AL MARTINO One Lonely Night ★ME-70090 (70090x45)— ARTIE WAYNE

26\_Teardrops On My Pillow

9.4

★VI-20-5103 (47-5103)— SUNNY GALE A Stolen Waltz

27—New Juke Box Saturday Nite

7.6 9.8

★CR-60899 (9-60899)— MODERNAIRES Running Wild

28—Hello Sunshine

★ZO-101 (45-101)— NORMAN BROOKS You're My Baby

Mar. 7 Feb. 28

-No Help Wanted | 29—A Fool Such As I

★CO-39930 (4-39930)— JO STAFFORD Just Because You're You

You
DE-28588 (9-28588)—
GRADY MARTIN
Side By Side

★MG-11395 (K-11395)—
TOMMY EDWARDS
I Can't Love Another

I Can't Love Another
VI-20-5122 (47-5122)—
BELL SISTERS
I'm Teaching My Dolly
To Pray
VI-20-5034 (47-5034)—
HANK SNOW

30-My Baby's **Coming Home** 

5.8

★CA-2265—L. PAUL & M. FORD Lady Of Spain JU-6019—EDNA McGRIFF My Favorite Song MG-11350—CINDY LORD My Favorite Song

31—Seven Lonely

★ME-70095 (70095×45)— GEORGIA GIBBS If You Take My Heart

32-You Fooled Me

★DE-28560 (9-28560)— FOUR ACES If You Take My Heart Away

33-I Don't Know

CA-2338 (F-2338)— TENNESSEE ERNIE

TENNESSEE ERNIE
DE-28575 (9-28575)—
BILL DARNEL

I Played The Fool

★VI-20-5117 (47-5117)—
BUDDY MORROW O.
Hey, Mrs. Jones

34—How Do You Speak To An Angel

CA-2352 (F-2352)— GORDON MacRAE Congratulations To Someone

DE-28523 (9-28523)—
GUY LOMBARDO
I Feel Like I'm Gonna
Live Forever

MG-11394 (K-11394)—
BILL HAYES
The Donkey Song

\*VI-20-5137 (47-5137)—
EDDIE FISHER
Downhearted

35—Say It With Your Heart

CR-60920 (9-60920)— ERNIE RUDY O. You Can Fly! You Can Fly!

CR-60923 (9-60923)— RALPH & BUDDY BONDS Tell Me You're Mine ★DY-814 (45-814)—BOB CARROLL Mar. 7 Feb. 28

36—Bye Blues

★CA-2316—LES PAUL & MARY FORD Mammy's Boogle
VI-20-4791—HENRI RENE O. Mandolino, Mandolino

37-It's In The Book 4.5

4.5 9.7

\*CA-2249 (F-2249)—

JOHNNY STANDLEY

ME-5911 (45x5911)—AL BERNIE

38—Must I Cry Again

Again

CR-60895 (9-60895)—

ALAN DALE

A Million Tears

DE-28539 (9-28539)—

RUSS MORGAN O.

Till I Waltz Again

With You

★DO-15034 (45-15034)—

THE HILLTOPPERS

I Keep Telling Myself

39-Gomen-Nasai

★CO-39957 (4-39957)— SAMMY KAYE

CO-39954 (4-39954)—
RICHARD BOWERS
Tokyo Boogie Woogie
ME-70107 (70107×45)—
EDDY HOWARD
Someone To Kiss
Your Tears Away
VI-20-5210 (47-5210)—
HARRY BELAFONTE
Springfield Mountain

40—Lady Of Spain

CA-15346—
PHILHARMONIC TRIO
CA-2265 (F-2265)—
LES PAUL & MARY FORD
My Baby's Coming
Home
CA-2288 (F-2288)—BEN LIGHT
Whispering
LO-1278—WINIFRED ATWELL
Taboo
MG-10380—ARTHUR SMITH

MG-10380—AKT.

RA-70044—
EDDIE "PIANO" MILLER
RO-188—KEN GRIFFIN
VI-20-2905—THREE SUNS
VI-20-3302—RAY NOBLE
★VI-20-4953 (47-4953)—
EDDIE FISHER
Outside Of Heeven

41—My Heart Belongs To Only You

42-Because You're Mine

43—Wishing Ring

44-I'm Just A Poor Bachelor 2.3

45—My Jealous Eyes 2.2 5.3

46-John, John,

47—No Moon At All

48-You'll Never Know 1.9 3.1

49—Stolen Waltz -I Went To Your Wedding Showman



NEW YORK — Tommy Reynolds greets the audience during his recent engagement at the Paramount. Tommy has just signed a recording deal with Derby Records and his first disk "It's A Wonderful World" backed with "I Ain't Got Nobody" is out this

Major Chi Record Stations Set Up Plug Schedules

CHICAGO — Record plugging situation, for some time the bane of some program directors and librarians here, finally came to a head this past Monday (February 23). program

Three primary sources of record exploitation here, Radio Stations WIND, WCFL and WJJD have initiated rigid visiting hours for song pluggers, record promoters and record company representatives.

Effective as of February 16, all visitations for the purpose of promotion to these stations have been set up according to the following schedule:

Station WJJD: 12:30 P.M. to 2:00 P.M.

Station WCFL: 2:00 P.M. to 3:00 P.M.

Station WIND: 4:00 P.M. to 5:00 P.M.

According to reliable sources, methods employed by various promotion men responsible for accentuating air time on records, on which a strong drive is apparent, has become a principle problem to the people who build programs for these three radio outlets. All three are independents and account for major share of Midwest's radio audience who listen to records.

Spokesman for one of the three stations intimated that many of the pluggers were encroaching upon valuable time by making their visits too frequent, too long, and too repetitious.

Moreover he indicated the manner in which they made their approach was of such a nature as to engender ill will.

Mizzy Does Movie Score

NEW YORK - Vic Mizzy, well known songwriter and musicologist, has been signed to do the score of the forthcoming M-G-M technicolor musical, "Easy To Love," starring Esther Williams and Tony Martin. Mann Curtis, with whom Mizzy has been writing for some years, has been signed to do the lyrics.

Mizzy is also arranger and musical director for his wife, Mary Small.



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THE HILLTOPPERS Do It Again

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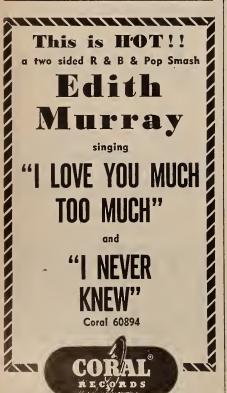
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Columbia Record 39908

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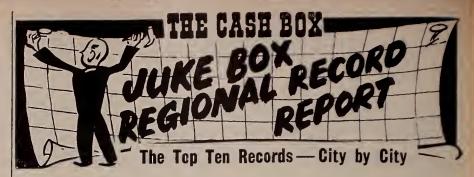
NEW YORK — Two of the nation's top bandleaders, who also happen to be Capitol artists, get together to compare notes. They are Ray Anthony and Stan Kenton who seem to be deep in musical discussion as the Four Freshmen look on.

#### Four Lads To Tour **Europe This Spring**

NEW YORK - The Four Lads, who rocketed to fame backing Johnnie Ray on his hit records of "Cry" and "The Little White Cloud That Cried," will pull a switch when they tour Europe this Spring. The Lads, only two years ago were singers at the Catherdral Choir school in Toronto, Canada. In Europe when they aren't giving out with jive for Continental audiences, the boys will do a series of concerts in churches and Cathedrals, singing Latin hymns and Gregorian

The Lads, comprised of Connie Codarini, bass; Frank Busseri, baritone; Jimmy Arnold, first tenor; and Bernie Toorish, second tenor, do their own songwriting, arranging and choreography. Two years ago, while working weekends at a Toronto hotel, the group did an imitation of the Golden Gate Quartet. Orlando Wilson, leader of the Golden Gate Quartet was so impressed, he called his manager Mike Stewart in New York. Stewart listened to the Four Lads on the telephone and agreed to sign as their personal manager, sight unseen. The Lads, pooled their life savings for the trip East and wound up at Stewart's office with \$2 in their wallets. That very same night, Stewart got them their first big break, two weeks at the Reuban Bleu Club. They were such a hit, the management held them over for a record breaking thirty week stay.

Then came personal appearances at leading clubs and theaters all over the United States. Now the Lads record on their own, besides singing background for Johnnie Ray, are negotiating for their own network television variety show and a motion picture contract with a major Hollywood



#### New York, N. Y.

- New York, N. Y.

  1. Till I Waltz Again With You (Teresa Brewer)

  2. Don't Let The Stars Get In Your Eyes (Perry Como)

  3. Tell Me You're Mine (The Gaylords)

  4. Have You Heard (Joni James)

  5. Wild Horses (Perry Como)

  6. How Much Is That Doggie In The Window (Patti Page)

  7. Your Cheatin' Heart (Joni James)

  8. Hold Me, Thrill Me, Kiss Me (Karen Chandler)

  9. Side By Side (Kay Starr)

  10. Why Don't You Believe Me (Joni James)

#### Philadelphia, Pa.

- Philadelphia, Pa.

  1. Till I Waltz Again With You (Teresa Brewer)

  2. Don't Let The Stars Get In Your Eyes (Perry Como)

  3. Tell Me You're Mine (The Gaylords)

  4. How Much Is That Doggie In The Window (Patir Page)

  5. Anywhere I Wander (La Rosa)

  6. Wild Horses (Perry Como)

  7. How Do You Speak To An Angel (Eddie Fisher)

  8. Say It With Your Heart (Bob Carroll)

  9. Why Don't You Believe Me (Joni James)

  10. Since You Went Away (Sandy Stewart)

#### Seattle, Wash.

- Seattle, Wash.

  1. Till I Waltz Again With You (Teresa Brewer)

  2. Don't Let The Stars Get In Your Eyes (Perry Como)

  3. Tell Me You're Mine (The Gaylords)

  4. Wild Horses (Perry Como)

  5. Side By Side (Kay Starr)

  6. Pretend (Nat "King" Cole)

  7. Oh Happy Day (L. Welk)

  8. Why Don't You Believe Me (Joni James)

  9. Hold Me, Thrill Me, Kiss Me (Karen Chandler)

  10. Keep It A Secret (Stafford)

#### Boston, Mass.

- Boston, Mass.

  1. How Much Is That Doggie In The Window (Patti Page)

  2. Tell Me You're Mine (The Gaylords)

  3. I Believe (Frankie Laine)

  4. Side By Side (Kay Starr)

  5. Till I Waltz Again With You (Teresa Brewer)

  6. Hello Sunshine (N. Brooks)

  7. Your Cheatin' Heart (Joni James)

  8. Anywhere I Wander (La Rosa)

  9. Don't Let The Stars Get In Your Eyes (Perry Como)

  10. Hold Me, Thrill Me, Kiss Me (Karen Chandler)

#### St. Louis, Mo.

- ST. LOUIS, MO.

  1. Side By Side (Kay Starr)
  2. Pretend (Nat "King" Cole)
  3. Anywhere I Wander (La Rosa)
  4. Till I Waltz Again With You
  (Teresa Brewer)
  5. How Much Is That Doggie In
  The Window (Patti Page)
  6. Your Cheatin' Heart
  (Joni James)
  7. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  8. Even Now (Eddie Fisher)
  9. I Believe (Frankie Laine)
  10. Wild Horses (Perry Como)

- 10. Wild Horses (Perry Como)

- Atlanta, Ga.

  1. Till I Waltz Again With You (Teresa Brewer)
  2. Your Cheatin' Heart (Joni James)
  3. No Help Wanted (Draper)
  4. Anywhere I Wander (La Rosa)
  5. Have You Heard (Joni James)
  6. A Fool Such As I (Stafford)
  7. Even Now (Eddie Fisher)

- 8. Side By Side (Kay Starr)
  9. Wild Horses (Perry Como)
- 10. How Much Is That Doggie In The Window (Patti Page)

- Albuquerque, N.-M.

  1. Till I Waltz Again With You

  2. Side By Side (Kay Starr)

  3. Pretend (Nat "King" Cole)

  4. Tell Me You're Mine

  5. Don't Let The Stars Get In
  Your Eyes (Perry Como)

  6. Have You Heard (Joni James)

  7. How Much Is That Doggie In
  The Window (Patti Page)

  8. Why Don't You Believe Me
  (Joni James)

  9. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)

  10. Oh Happy Day (Don Howard)

#### Los Angeles, Calif.

- 1. Till I Waltz Again With You (Teresa Brewer) 2. Have You Heard (Joni James) 3. Tell Me You're Mine (The Gaylords) 4. Why Don't You Believe Me (Joni James)
- 5. Wild Horses (Perry Como)
  6. Oh, Happy Day (L. Welk)
  7. Your Cheatin' Heart
  (Joni James)
- 8. Gomen-Nasai (Richard Hayes)
- 9. Don't Let The Stars Get In Your Eyes (Perry Como) 10. Hot Toddy (Ralph Flanagan)

- New Orleans, La.

- New Orleans, La.

  1. Till I Waltz Again With You (Teresa Brewer)
  2. Pretend (Nat "King" Cole)
  3. Side By Side (Kay Starr)
  4. How Much Is That Doggie In The Window (Patti Page)
  5. Have You Heard (Joni James)
  6. Hold Me, Thrill Me, Kiss Me (Karen Chandler)
  7. Don't Let The Stars Get In Your Eyes (Perry Como)
  8. Tell Me You're Mine (Gaylords-Carson)
  9. Why Don't You Believe Me

- 9. Why Don't You Believe Me (Joni James)
- 10. Your Cheatin' Heart (Joni James)

#### Pittsburgh, Pa.

- Pittsburgh, Pa.

  1. Anywhere I Wander (La Rosa)
  2. Pretend (Nat "King" Cole)
  3. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  4. Till I Waltz Again With You
  (Teresa Brewer)
  5. Your Cheatin' Heart
  (Joni James)
  6. How Much Is That Doggie In
  The Window (Patti Page)
  7. Wild Horses (Perry Como)
  8. I Believe (Frankie Laine)
  9. Tell Me You're Mine
  (The Gaylords)
  10. Side By Side (Kay Starr)

#### Denver, Colo.

- Denver, Colo.

  1. Till I Waltz Again With You (Teresa Brewer)

  2. Don't Let The Stars Get In Your Eyes (Perry Como)

  3. Oh Happy Day (Don Howard)

  4. How Much Is That Doggie In The Window (Patti Page)

  5. Hold Me, Thrill Me, Kiss Me (Karen Chandler)

  6. Have You Heard (Joni James)

  7. Why Don't You Believe Me (Joni James)

  8. Hot Toddy (Ralph Flanagan)

  9. Tell Me You're Mine (The Gaylords)

  10. Side By Side (Kay Starr)

#### Chehalis, Wash.

- CREMINS, WGSN.

  1. Till I Waltz Again With You (Teresa Brewer)
  2. Hot Toddy (Ralph Flanagan)
  3. Tell Me You're Mine (The Gaylords)
  4. Hold Me, Thrill Me, Kiss. Me
  (Karen Chandler)
  5. Lies (Perry Como)
  6. Downhearted (Eddie Fisher)
  7. Mr. Tap Toe (Doris Day)
  8. Small World (Dorothy Collins)
  9. Side By Side (Kay Starr)
  10. New Juke Box Saturday Nite

- 10. New Juke Box Saturday Nite (The Modernaires)

#### Deadwood, S. D.

- DEGGWOOG, S. D.

  1. Have You Heard (Joni James)

  2. Till I Waltz Again With You (Teresa Brewer)

  3. Tell Me You're Mine (The Gaylords)

  4. Even Now (Eddie Fisher)

  5. Don't Let The Stars Get In Your Eyes (Perry Como)

  6. Pretend (Nat "King" Cole)

  7. Wild Horses (Ray Anthony)

- 8. Oh Happy Day (L. Welk)
  9. Hot Toddy (Ralph Flanagan)
- 10. Wishing Ring (Joni James)

#### Portland, Ore.

- Portland, Ore.

  1. Till I Waltz Again With You (Teresa Brewer)

  2. Have You Heard (Joni James)

  3. Side By Side (Kay Starr)

  4. Don't Let The Stars Get In Your Eyes (Perry Como)

  5. Hold Me, Thrill Me, Kiss Me (Karen Chandler)

  6. Pretend (Ralph Marterie)

  7. How Much Is That Doggie In The Window (Patri rage)

  8. Anywhere I Wander (LaRosa)

  9. Tell Me You're Mine 9. Tell Me You're Mine (The Gaylords)
- 10. Oh Happy Day (Don Howard)

#### Chicago, III.

- Chicago, III.

  1. Say It With Your Heart
  (Bob Carroll)
  2. How Much Is That Doggie In
  The Window (Patti Page)
  3. Till I Waltz Again With You
  (Teresa Brewer)
  4. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  5. Your Cheatin' Heart
  (Joni James)
  6. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)
  7. Wild Horses (Perry Como)
  8. I Believe (Frankie Laine)
  9. Have You Heard (Joni James)
- Have You Heard (Joni James)
  Pretend (Cole & Marterie)

#### Cincinnati, Ohio

- CIRCINIOTI, ONIO

  1. Till I Waltz Again With You
  (Teresa Brewer)

  2. Don't Let The Stars Get In
  Your Eyes (Perry Como)

  3. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)

  4. Tell Me You're Mine
  (The Gaylords)

  5. Your Cheatin' Heart
  (Ioni James)
- 6. Have You Heard (Joni James)
  7. Pretend (Nat "King" Cole)
  8. How De Ver
- 8. How Do You Speak To An Angel (Eddie Fisher)
- 9. Why Don't You Believe Me (Joni James) 10. Anywhere I Wander (La Rosa)

#### Dallas, Tex.

- Dallas, I ex.

  1. Till I Waltz Again With You
  (Teresa Brewer)
  2. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  3. Your Cheatin' Heart
  (Joni James)
  4. Tell Me You're Mine
  (The Gaylords)
  5. Have You Heard (Joni James)
  6. Wild Horses (Perry Como)
  7. I Believe (Frankie Laine)
  8. Oh Happy Day (D. Howard)
  9. Why Don't You Believe Me
  (Joni James)
  10. Hot Toddy (Ralph Flanagan)

#### Brodhead, Wisc.

- Brodhead, Wisc.

  1. Till I Waltz Again With You (Teresa Brewer)

  2. Tell Me You're Mine (The Gaylords)

  3. Oh Happy Day (L. Welk)

  4. How Much Is That Doggie In The Window (Pathi Page)

  5. Pretend (Nat "King" Cole)

  6. Side By Side (Kay Starr)

  7. I'm Just A Poor Bachelor (Frankie Laine)

  8. Mr. Tap Toe (Doris Day)

  9. Hold Me, Thrill Me, Kiss Me (Karen Chandler)

  10. Open Up Your Heart (Bing Crosby)

- Washington, D. C.

- Washington, U. C.

  1. Till I Waltz Again With You
  (Teresa Brewer)
  2. How Much Is That Doggie In
  The Window (Patti Page)
  3. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  4. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)
  5. Have You Heard (Joni James)
  6. Hot Toddy (Ralph Flanagan)
  7. Wild Horses (Perry Como)
  8. Anywhere I Wander (La Rosa)
  9. Oh Happy Day (Don Howard)
  10. Tell Me You're Mine
  (The Gaylords)

- Des Moines, Iowa

  1. Till I Waltz Again With You
  (Teresa Brewer)
  2. Oh Happy Day (L. Welk)
  3. Don't Let The Stars Get In
  Your Eyes (Perry Como)
  4. Keep It A Secret (Stafford)
  5. Why Don't You Believe Me
  (Joni James)
  6. Lady Of Spain (Eddie Fisher)
  7. Pretend (Nat "King" Cole)
  8. Hold Me, Thrill Me, Kiss Me
  (Karen Chandler)
  9. Outside Of Heaven (Fisher)
  10. Side By Side (Kay Starr)

#### Detroit, Mich.

- Detroit, Mich.

  1. Till I Waltz Again With You (Teresa Brewer)

  2. Don't Let The Stars Get In Your Eyes (Perry Como)

  3. How Much Is That Doggie In The Window (Patti Page)

  4. Anywhere I Wander (La Rosa)

  5. Hot Toddy (Ralph Flanagan)

  6. I Believe (Frankie Laine)

  7. Tell Me You're Mine (The Gaylords)

  8. Say It With Your Heart

- 8. Say It With Your Heart (Bob Carroll)
- 9. Mr. Tap Toe (Doris Day)
  10. Side By Side (Kay Starr)



-Crowds gather outside of Niesen's Music Center waiting for Les Paul and Mary Ford.

Lower-Les and Mary compare notes with the son of Mr. and Mrs. Barney

ASBURY, PARK, N. J.—The personal appearance of Les Paul and Mary Ford was the highlight of a promotional program for the two recording stars and Niesen's Music Center in Asbury Park, New Jersey, recently. The tremendous amount of planning and perfect timing of the event helped the promotional stunt work out as the most successful of its kind ever attempted in that area.

Advance publicity releases were sent out to all newspapers in the area and the cooperation received from them was overwhelming. The papers ran feature articles about Les and Mary and their coming appearance. Thirty inch advertisements were run twice in the dailies and once in the weeklies of the city announcing the "Les Paul and Mary Ford Day" celebration.

Three days prior to the "Day," spot

Three days prior to the "Day," spot announcements were placed on radio station WJLK. During these days and all through Saturday, the stations cooperated by playing the records of the guitar duo and making frequent announcements about the event.

nouncements about the event.

Arrangements were made to have the Mayor of Asbury Park, George A. Smock, III, proclaim that Saturday as "Les Paul and Mary Ford Day."

The personal appearance was advertised to begin at 1:30 of that Saturday afternoon and by 1 P.M. the doors of Niesen's Music Center had to be closed. Crowds swarmed into the

Upper—The Niesens give a party for Les and Mary and in the photo, besides the two stars, can be seen Hal Cook of Capitol Records and the Niesens' son.

Lower—Les and Mary autograph records for the fans who jammed the store.

store with hundreds more milling around in front of the shop.

Promptly at 1:30, the principals arrivated, and were met and escorted to Niesen's by the Mayor, members of the City Council, the City Manager, and the President and General Manager of the Chamber of Commerce.

Photographers from the newspapers were present to take shots of the happening, many of which later apeared in the local papers in follow-up stories.

From 1:30 to 4 P.M., it is estimated that about three thousand persons entered the record store and greeted Les and Mary. Many of the customers bought records and had them autographed by the artists. Two policemen were stationed inside the store and many more were outside controlling the crowds. The entire store featured a display of the artists' records which were installed together with signs announcing the 'celebration. On the day of the event all other merchandise in the store was relegated to the background. the store was relegated to the back-

ground.

A remote radio hook-up was installed in the Niesen store and a fifteen minute program was broadcast from 2:15 to 2:30 P.M. on the personal appearance day. Les, Mary, Mayor Smock, Mr. Niesen and other local officials were interviewed at the opening and afterwards the "Roving Mike" picked up comments from the customers on location.

The resulting sales of the Les Paul

#### Paul And Ford Day In Asbury Park Bobby Mellin Returns From Europe; **Prepares To Open Several Firms There**

NEW YORK—Bobby Mellin, publisher of such hits as "Here In My Heart," "I'm Yours," "I," etc., returned from a six-week tour of Europe last week. On a combination business and vacation trip, Mellin surveyed the publishing picture there and is now preparing to open firms in several Eu-

preparing to open firms in several European cities.

Mellin said that the big difference in the publishing business there is that release dates must be kept. It's not enough for a record company to get a license to do a tune. It must also get a specific okay from the publisher for the release date.

In Europe also, publishers work on a number one plug basis as they used to do here. Theater plugs and band plugs mean much more there. Radio plugs don't mean as much as they do here for in England, for instance,

plugs don't mean as much as they do here for in England, for instance, there is only one radio station. As a result of this, exploitation possibilities are much smaller and in turn there are a smaller number of publishers.

In England, also, publishers openly pay for arrangements and it is an accepted practice. As a matter of fact there are set prices for arrangements. Mellin found that most major American record companies have branches

Mellin found that most major American record companies have branches there and that American records are very popular. American tunes are heard all over Europe and in non-English speaking countries they are heard in translation. In England many American songs are way up on the lists and Mellin's own tune "Here In My Heart" was number one there for eight weeks.

My Heart" was number one there for eight weeks.

Mellin found that he was treated warmly by the people both in the trade and out. He was not cheated by one waiter or one cab driver. And he found that despite the various political complexions of each country, the people seemed to live their own lives normally and happily.

As for business he nicked up says

As for business, he picked up several pieces of material which he has great hopes for. In addition he had many tunes recorded there.

At the present time, Mellin is in the process of opening firms in Paris, Brussels, Madrid. Holland, Italy, Sweden, etc. In all of these countries, be-

and Mary Ford records coming directly from the event were far in excess of the prior estimate given by Mr. Niesen.

Following the personal appearance, Mr. and Mrs. Barney Niesen were hosts at a buffet dinner and cocktail party served to the members of the party in the Liani Suite of the Berkeley-Carteret Hotel on the ocean front in Asbury Park.

cause of local laws, he will have to have a partner who is a citizen of the country.

He expects to return to Europe sometime next fall.

#### **Mercury Signs Leo Fuld**

CHICAGO—Leo Fuld, international singing star, has been signed to a Mercury recording contract. Fuld's first Mercury disk, coupling two of his own compositions, "Zigany Melody" and "Yaass," is scheduled for release on March 16.

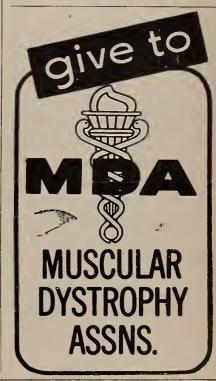
Fuld, who has achieved great success throughout Europe, formerly recorded for London and a couple of years ago had a disk hit on that label in "Where Can I Go."

Fuld is currently co-starred with Myron Cohen in the Hal Zeiger musical revue, "Farfel Follies," which opened a four-week engagement, March 2, at Chicago's Selwyn Theater. Following the Chicago engagement,

Following the Chicago engagement, the show will tour key cities throughout the country for 18 additional

weeks.

Mercury Records' Art Talmadge, who negotiated the company's deal with Fuld, announced that he plans to record the singer on both specialty and "pop" numbers. An extensive promotional campaign is being set up.



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.MRX-1 (331/<sub>3</sub> Long Ploying .....MR-45-1 (45 set)

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#### Disk Stars Win Milky Way Awards

NEW YORK—Recording stars took four of the twelve top Milky Way Gold Star awards in a recently completed poll to find the leading child entertainers of the present day, it was announced this week by the Mars Candy Company, conductors of the survey.

"Sugar Chile" Robinson, who recorded for Capitol Records; the Bell Sisters, who smashed through to fame with their recording of "Bermuda" for RCA Victor last year; Jimmy Boyd, whose record of "I Saw Mommy Kissing Santa Claus," was the highlight of the Christmas season; and Molly Bee, new Capitol child singing sensation, will receive gold stars for being elected into the upper echelon.

More than 5,000 people in the entertainment field were canvassed for their votes to decide on the winners. These included leading movie, drama, radio and TV editors, columnists, disk jockeys and members of the entertainment profession throughout the coun-

In addition to the recording stars, other children in the award winning bracket are David and Ricky Nelson, of the radio and TV program, "Ozzie and Harriet"; Gigi Perreau, who has been working on the Universal-International lot for the past year or more; Bobby Driscoll and Brandon De Wilde of Columbia Pictures; Joey Walsh, Goldwyn Productions; George Winslow, Twentieth Century-Fox and Iris Mann of the Broadway theatrical hit, "Children's Hour."



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#### THE CASH BOX

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(PHONE: JUdson 6-2640)

## **Greetings For Silbert**



NEW YORK—Bill Silbert, who recently started a new disk jockey show over WMGM, is pictured with two guests who helped him get off to fast start, Johnnie Ray and Bill Hayes. Johnnie is currently starring at the Copacabana and Bill is preparing for his role in the new Rodgers and Hammerstein show "Me and Juliet."

#### Jerry Blaine's Mother Dies

NEW YORK—The mother of Jerry Blaine, head of Cosnat Distributing and Jubilee Records, died last Wednesday, February 24.

Blaine was on his way to the coast on an extended distributor trip and he flew back Wednesday evening to attend funeral services which were held at Westminster Chapel in Brook-

#### Alan Dean At La Vie En Rose

NEW YORK—Alan Dean opened at ew York's La Vie En Rose last New York's La Thursday night.

He surprised his audience by singing a program consisting of continental songs and besides singing in English, he also did a number in French and Italian.

A highlight of his show was "Luna Rossa" which was Dean's best selling MGM record here.

#### Les Harris, Victor Artist, Dead

NEW YORK-Les Harris, one of RCA Victor's top rhythm and blues artists, died last week. Les' latest record "And The Bull Walked Around Clay" is doing a bang up job for the company. The folks at Victor were not informed about Les' death until he was called for a recording session. His "Bull Walked Around" side was getting so hot that Victor wanted him to cut two more sides. A phone call to his home brought news of the tragic

#### "Doggie In The Window" Scares Cat In The Tavern

NEW YORK—A tavern owner in New York had a complaint last week. The barking on the disk "Doggie In The Window" was frightening his cat, who was in the tavern to take care of any mice.

#### Juke Box Ops Tie In With TV Music Programs

CHICAGO — Juke box ops thruout this area are taking full advantage of all TV music shows and are tieing right in with the songs featured on

right in with the songs featured on the music programs.

In most cases, it is noted that TV performers will feature the tunes most popular in the nation's juke boxes, and therefore the tie in quite profitable all around.

The TV program gets top attention as disk stars who have top tunes are featured, ops here claim. At the same time, they state, it gives them a real break for their juke boxes.

Many here report that they have

Many here report that they have noted play jump up after some top TV music program has featured a recording artist whose disks are lead-ing the field.

"In fact", as one noted juke box op here stated this past week, "one record we thought was well on its way out has been revived by some of the programs featuring the song star as well as having this artist sing this tune on these shows."

#### **Ed Lawson Joins Capitol**

NEW YORK — Ed Lawson has joined Capitol Records as salesman and promotion man for Cetra-Soria Records. Eventually Lawson will also handle Capitol's classical line. He reports to Hal Cook.

#### Rickey Hale In Bronx Club

NEW YORK — Ricky Hale, who recorded "Open Your Heart" on the Decca label, opens at The Neck Bar in the Bronx. Hale has been doing TV guest appearances.

#### Ginny Gibson In Auto Accident

NEW YORK — Ginny Gibson and her manager, Joan Javitz, were hurt in an automobile accident last week on the road between Richmond and Norfolk. They had been exhausted from plugging Ginny's records on disk jockey shows and fell asleep at the wheel. However both were released from the hospital after receiving treatment.





ONE FOR 1953!











Listen to the first chorus and fall flat on your face...

# L'IM-COMING BACK

TOU"

by

Carmen Taylor

Mercury 70105



- 1. MÁMA, HE TREATS YOUR DAUGHTER MEAN Ruth Brown
  - Ruth Brown (Atlantic 986)
- 2. BABY, DON'T DO IT The "5" Royales (Apollo 443)
- 3. YES, I KNOW Linda Hayes (Recorded In Hollywood 244)
- 4. I DON'T KNOW Willie Mabon (Chess 1531)
- 5. CROSS MY HEART Johnny Ace (Duke 107)
- 6. SOFT Tiny Bradshaw (King 4577)
- 7. LET ME GO HOME, WHISKEY
  Amos Milburn
  (Aladdin 3164)
- 8. DREAM GIRL Jesse & Marvin (5pecialty 447)
- 9. BABY, I'M DOIN' IT Annisteen Allen (King 4608)
- 10. NOBODY LOVES ME Fats Domino (Imperial 5220)

NO. 1 Spiritual in Richmond, Va.

"GOD GOT HIS EYES ON YOU"

bv

The SINGING STARS

DOT RECORD 1155

Top Spiritual
In The Nation!

"DON'T GIVE UP"

bу

THE SOUTHERN STARS

CHESS # 1520



The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly Te The Cash Box, By Leading Music Operators In New York City's Harlem Area; Chicago's South Side, and New Orleans.

- MAMA, HE TREATS
  YOUR DAUGHTER
  MEAN
  Ruth Brown (Atlantic 986)
  - BABY, DON'T DO IT The "5" Royales (Apollo 443)
- I DON'T KNOW
- Willie Mabon (Chess 1531)
- BE TRUE Vocaleers (Red Robin 113)
- CROSS MY HEART

  Johnny Ace
  (Duke 107)
- SOFT
  Tiny Bradshaw
  (King 4577)
- 1'M GONE 5hirley & Lee (Aladdin 3153)
- YES I KNOW
  Linda Hayes
  (Recorded in Hollywood 244)
- PORT OF RICO Illinols Jacquet (Mercury 89001)
- BABY, I'M DOING IT
  Annisteen Allen
  (King 4608)

BABY, DON'T DO IT The "5" Royales (Apollo 443)

MAMA, HE TREATS YOUR DAUGHTER MEAN Ruth Brown (Atlantic 986)

YES I KNOW Linda Hayes (Recorded in Hollywood 244)

SOFT Tiny Bradshaw (King 4577)

I DON'T KNOW Willie Mabon (Chess 1531)

TRAIN, TRAIN, TRAIN Danny Overbea (Checker 760)

BABY, I'M DOIN' IT Annisteen Allen (King 4608)

DREAM GIRL Jesse & Marvin (5pecialty 447)

CROSS MY HEART Johnny Ace (Duke 107)

JOHNNY, JOHNNY Johnny Moore (Modern 888) MAMA, HE TREATS YOUR DAUGHTER MEAN Ruth Brown (Atlantic 986)

BABY DON'T DO IT The "5" Royales (Apollo 443)

SOFT Tiny Bradshaw (King 4577)

MIGHTY LONG TIME 50nny Boy Williams (Trumpet)

GYPSY BLUES Smiley Lewis (Imperial 5224)

CROSS MY HEART Johnny Ace (Duke 107)

YES I KNOW Linda Hayes (Recorded In Hollywood 244)

DREAM GIRL Jesse & Marvin (Specialty 447)

TWENTY FOUR HOURS

Eddie Boyd
(Chess 1533)

NOBODY LOVES ME Fats Domino (Imperial 5220)

in PHILADEL-

in NEWARK in ATLANTA

0

BABY, DON'T DO IT The "5" Royales (Apollo 443)

MAMA, HE TREATS
YOUR DAUGHTER
MEAN
Ruth Brown (Atlantic 986)

- LET ME GO HOME, WHISKEY Amos Milburn (Aladdin 3164)
- I DON'T KNOW
  Willie Mabon
  (Chess 1531)
- DREAM GIRL Jesse & Marvin (5pecialty 447)
- CROSS MY HEART

  Johnny Ace
  (Duke 107)
- EARLY BIRD
  Bill Dogget
  (King 4605)
- CRAWLIN'
  The Clovers
  (Atlantic 989)
- COOL RAGE
  Illinois Jacquet
  (Mercury 89001)
- YES, I KNOW
  Linda Hayes
  (Recorded in Hollywood 244)

BABY, DON'T DO IT The "5" Royales (Apollo 443)

I DON'T KNOW Willie Mabon (Chess 1531)

MAMA, HE TREATS YOUR DAUGHTER MEAN Ruth Brown (Atlantic 986)

CROSS MY HEART Johnny Ace (Duke 107)

DREAM GIRL Jesse & Marvin (5pecialty 447)

MY KIND OF WOMAN Emmitt 5lay Trio (5avoy 886)

HEY, MRS. JONES Jimmy Forest (United 130)

LET ME GO HOME, WHISKEY Amos Milburn (Aladdin 3164)

Amos Milburn (Aladdin 3164) NOBODY LOVES ME Fats Domino (Imperial 5220)

WHOOPIN' & HOLLERIN' Earl Forest (Duke 108) MAMA, HE TREATS YOUR DAUGHTER MEAN Ruth Brown (Atlantic 986)

YES, I KNOW Linda Hayes (Recorded In Hollywood 244)

CROSS MY HEART Johnny Ace (Duke 107)

GABBIN' BLUES Big Maybelle (Okeh 6931)

MEAN OLD WORLD Little Walter (Checker 764)

LET ME GO HOME, WHISKEY Amos Milburn (Aladdin 3164)

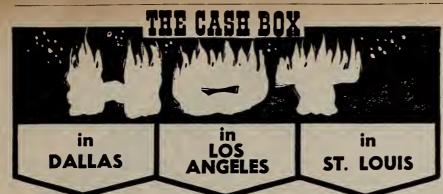
I DON'T KNOW Willie Mabon (Chess 1531)

I BELIEVE Elmore James (Meteor 5000)

BABY, I'M DOIN' IT Annisteen Allen (King 4608)

YOU'RE MINE The Crickets

The Crickets (MGM 11428)



The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators in Dallas, Los Angeles and Other Cities Listed.

BABY, DON'T DO IT
The "5" Royales
(Apollo 443)

SOFT
Tiny Bradshaw
(King 4577)

CROSS MY HEART

Johnny Ace
(Duke 107)

MAMA, HE TREATS
YOUR DAUGHTER
MEAN
Ruth Brown (Atlantic 986)

TWENTY FOUR HOURS

Eddie Boyd
(Chess 1533)

I DON'T KNOW
Willie Mebon
(Chess 1531)

LET ME GO HOME, WHISKEY Amos Milburn (Aladdin 3164)

HOW MUCH MORE

J. B. Lenore
(J.O.B.)

WHOOPIN' & HOLLERIN'
Earl Forest
(Duke 108)

MIGHTY LONG TIME
Sonny Boy Williams
(Trumpet)

YES, I KNOW Linda Hayes (Recorded in Hollywood 244)

BABY, DON'T DO IT The "5" Royales (Apollo 443)

MAMA, HE TREATS YOUR DAUGHTER MEAN Ruth Brown (Atlantic 986)

CROSS MY HEART Johnny Ace (Duke 107)

LET ME GO HOME, WHISKEY Amos Milburn (Aladdin 3164)

AIN'T IT A SHAME Lloyd Price (5pecialty 452)

CRAWLIN'
The Clovers
(Atlantic 989)

I DON'T KNOW Willie Mabon (Chess 1531)

SOFT Tiny Bradshaw (King 4577)

NOBODY LOVES ME Fats Domino (Imperial 5220) MAMA, HE TREATS YOUR DAUGHTER MEAN Ruth Brown (Atlantic 986)

YES, I KNOW Linda Hayes (Recorded In Hollywood 244)

BABY, DON'T DC IT The "5" Royales (Apollo 443)

THE BELLS
The Dominoes
(Federal 12105)

I DON'T KNOW Willie Mabon (Chess 1531)

PRETEND Nat "King" Cole (Capitol 2346)

BABY, I'M DOIN' IT Annisteen Allen (King 4608)

LET ME GO HOME, WHISKEY Amos Milburn (Aladdin 3164)

WHOOPIN' & HOLLERIN' Earl Forest (Duke 108)

CROSS MY HEART Johnny Ace (Duke 107)

## in SAN FRANCISCO

in GOLUMBIA, S. C. SHOALS, IND.

MAMA, HE TREATS
YOUR DAUGHTER
MEAN
Ruth Brown (Atlantic 986)

BABY, DON'T DO IT
The "5" Royales
(Apollo 443)

WHOOPIN' & HOLLERIN' Earl Forest (Duke 108)

NOBODY LOVES ME Fats Domino (Imperial 5220)

SOFT
Tiny Bradshaw
(King 4577)

K. C. LOVING
Little Willie Littlefield
(Federal 12110)

YES, I KNOW
Linda Hayes
(Recorded In Hollywood 244)

I DON'T KNOW
Willle Mabon
(Chess 1531)

DREAM GIRL
Jesse & Marvin
(5pecialty 447)

MY KIND OF WOMAN

Emmitt 5lay Trio
(5avoy 886)

LET ME GO HOME, WHISKEY Amos Milburn (Aladdin 3164)

MAMA, HE TREATS YOUR DAUGHTER MEAN Ruth Brown (Atlantic 986)

BABY, I'M DOIN' IT Annisteen Allen (King 4608)

BABY DON'T DO IT The "S" Royales (Apollo 443)

I DON'T KNOW Willie Mabon (Chess 1531)

I'M GONE 5hirley & Lee (Aladdin 3153)

YES, I KNOW
Linda Hayes
(Recorded In Hollywood 244)

CRAWLIN'
The Clovers
(Atlantic 989)

TRAIN, TRAIN, TRAIN
Danny Overbea
(Checker 760)

NOBODY LOVES ME Fats Domino (Imperial 5220) I DON'T KNOW Willie Mabon (Chess 1531)

SOFT Tiny Bradshaw (King 4577)

DREAM GIRL Jesse & Marvin (Specialty 447)

SALTY TEARS Chuck Willis (Okeh 6930)

SAD HOURS Little Walter (Checker 764)

BELIEVE ME, BABY Roy Milton (Specialty 446)

AIN'T IT A SHAME Lloyd Price (Specialty 452)

MAMA, HE TREATS YOUR DAUGHTER MEAN Ruth Brown (Atlantic 986)

THE BELLS
The Dominoes
(Federal 12114)

TRAIN, TRAIN, TRAIN Danny Overbea (Checker 760)



- Echoes From Heaven
   BELLS OF JOY
   (Peacock)
- Every Day Will Be Sunday
   ORIGINAL GOSPEL HARMONETTES (Specialty)
- How Many Times
   WARD SINGERS
   (Savoy)
- If Jesus Goes With Me ANGELIC GOSPEL SINGERS (Gotham)
- In The Upper Room
   MAHALIA JACKSON
   (Applio)
- I Was Praying
   FIVE BLIND BOYS
   (Pagget)
- My Old Home
   PILGRIM TRAVELERS
   (Specialty)
- My Rock SWAN SILVERTONE SINGERS (5pecialty)
- No Room In The Hotel JESSE MAE RENFRO (Peacock)
- Tell Me Angel ANGELIC GOSPEL SINGERS (Gotham)



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THE CLOVERS

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"YES IT'S YOU"

Atlantic 989

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2. "TILL THEN"
JUBILEE 5107; 45x5107

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Heavenly Father'

McGRIFF

with Buddy Lucas Ork.

"WHY OH WHY"

"EDNA'S BLUES"
JUBILEE 5109; 45x5109

4. BUDDY LUCAS
ORK.
"LAURA"

"Organ Grinders Swing"

5. SONNY TIL & ORK.
"HAVE YOU HEARD"
"LONELY WINE"

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In Old Hands!
Watch It Grow

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"CHEAP OLD WINE
AND WHISKEY"

"YOU, I WANT YOU"

# 2100

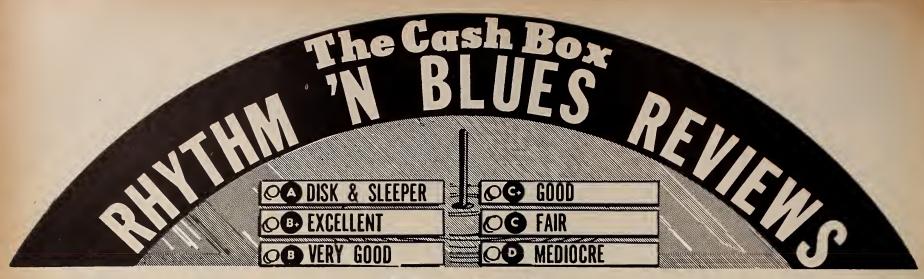
The Jets
"GOMEN-NASAI"
(Forgive Me)

<sup>♭/</sup>\* •∨∩। ┍ ∧ או∩ ׳

"VOLCANO"

a subsidiary of

Aladdin



LESLIE "UGGAMS" CRAYNE (MGM 11437)

(MGM 11437)

"PERCY, THE PALE FACED POLAR BEAR" (2:46) [Beacon Music] Diskery's new youngster chants the cute item deliciously, but strictly kiddie stuff.

"EASTER BUNNY DAY" (2:33) [Joe Davis] Aimed at the holiday season just ahead. The kid is good and looking back at what happened to the Boyd "Mama Kissing Santa" this could also happen. Lots of appeal.

#### BILLY TAYLOR/OSCAR PETTIFORD (Brunswick 80215)

"THREE LITTLE WORDS"
(2:37) [Harms, Inc.] The oldie
was taped at a recent jazz concert and
Taylor works himself into a frenzy at
the prodding of the audience. Exciting pianoing.

"OSCAR RIDES AGAIN" (2:59)
[Modern Age] The under portion
presents Oscar Pettiford and his educated cello. Tune is strictly a quick
beat jazz item. Taylor, on the keyboard can be picked up in the back-"OSCAR RIDES AGAIN" (2:39)

#### BIG BOY GRUDUP

(RCA Victor 20-5167)

B "NELVINA" (2:53) [Kirby Smith] Big Boy Crudup chants a slow beat blues in his powerful voice. Guitar does some effective accompanying.

"KEEP ON DRINKIN'" (2:35)

[Kirby Smith] Crudup dishes up
a quick beat for the flip. Big Boy tells
of "his drinkin' because of his woman
trouble" in stirring fashion.

#### ARDEL CARL O. (Hi-Lo 1419)

B "MORNING BLUES" (2:30)
A rdel Carl and his orchestra spin
a slow romantic blues in easy fashion.
An emotional vocal helps round out an
ok side.

"MY MOTHER'S EYES" (2:30) A feelingful etching with ok chanting and dramatic oration.

#### LOWELL FULSON (SwingTime 325)

(SwingTime 325)

B "UPSTAIRS" (2:20) [Boyd Pub. Co.] Lowell Fulson dishes up a rhythmic quick-beat with his stylized chanting. Dish is exciting, and Fulson's treatment set against some fine orking and special guitaring makes this a top-flight deck.

B "LET ME RIDE YOUR LITTLE AUTOMOBILE" (2:40) [Boyd Pub. Co.] Flip is a change of pace item. Fulson chants a slow low down item and does well by the tune.

#### JIMMY WILSON (Aladdin 3169)

B "LEMON SQUEEZER" (3:08)
[Aladdin Music Pub.] Jimmy Wilson and His All Stars wax a middle tempo bounce with warmish lyrics.
Vocal is solid and orking good. This one should go good in the boxes.

C. "EVERY DOG HAS HIS DAY" (2:58) [Mesner Music Pub.] A slow beat blues appealingly sung by the artist.

slow beat the artist.

#### THE CASH BOX \*AWARD O'

"MISERY IN MY HEART" (2:38) [Boyd Pub. Co.] "THE SNOW IS FALLING" (2:30) [Modern Music Pub.]

> **RAY CHARLES** (Swingtime 326)



• Ray Charles, who can sing like nobody's business, dishes up one of his most stirring sides titled, "Misery In My Heart." The slow beat item is a melancholy tune that

Charles reads with every trick at his disposal. For an emotion packed etching, this is it. The blues shouter gives an exciting and dramatic performance against a powerful ork backing that plays up to Charles but keeps in its proper setting allowing the singer free play. The flip is another slow tune, "The Snow Is Falling," similar in nature, and Charles comes up with another very dramatic and explosive performance. Two rocking waxings, with perhaps a shade going to the upper lid.

#### STAN GETZ QUINTET (Mercury 89025)

"THE WAY YOU LOOK TO-NIGHT" (3:00) [T. B. Harms] The Stan Getz Quintet break out with a wild reading of the beloved oldie. Getz rides high and gives ample evi-dence as to why he is considered one of the top tenor saxmen in the biz. His fans won't want to miss this one.

"STARS FALL ON ALABAMA" (3:13) [Mills Music] Another oldie, this one on the slow kick. Getz shows he can do the sweet stuff as well as ride high, wide and handsome. Strictly a Getz showcase for a moody reading. reading.

#### STUMP & STUMPY

(MGM 11444)

"LOUD WOMAN" (2:39) [Beacon Music] The comedy team does a moderate tempo bounce in the novelty vein. The duo talk and sing fetchingly and will get chuckles. Ok piano in the background.

(2:39) Flip is another novelty and comes off the better side although presentation is straighter.

#### THE CASH BOX Rhythm 'N Blues

"WHAT'S IT TO YOU, JACK" (2:39) [Associated Hollywood] "ATOMIC BABY" (2:40) [Associated Hollywood]

> LINDA HAYES (Recorded In Hollywood)

The talented pipes of Linda Hayes rides the rhythmic bounces of a quick beat, titled, "What's It To You, Jack," and the thrush belts the tune zestfully. Linda is currently high in the "hot" charts with her "Yes I Know," and this fact will assure her latest a good reception. That's all it needs. A listen with a good ear. The tune is lively,

the lyrics punchy, and the delivery socko. The gal has a personality that you can feel. Flip deck, "Atomic Baby," Latin tempo blues delivered stirringly by the chantress and pulsatingly by the ork. Gal gives it the sexy treatment, and enhanced with a potent arrangement the deck comes out ok. A good pairing, but we like the upper lid. Ops, get with it.

CECIL YOUNG QUARTET
(King 4604)

"YES SIR! THAT'S MY BABY"
(2:08) [Bourne] The Cecil Young
Quartet waxes a quick beat oldie solidly. An ok combo.

"THAT OLD BLACK MAGIC"
(1:58) [Famous] Another fast
moving bounce potently performed.

#### EARL BOSTIC O.

EARL BOSTIC O.
(King 4603)

B "THE SHEIK OF ARABY"
(2:39) [Mills Music] The favorite of about 30 years ago is given a better than average reading by Earl Bostic and his aggregation. The quick tempo ditty is treated to top-notch sax work by the horn master. Vibe sounds come through for a fine blend.

B "STEAMWHISTLE JUMP"
(2:56) [Lonat] Flip is a driving item in which Bostic sax is tops. Orking provided is subdued and plays up to Bostic's saxistry. Two good decks.

#### LINK DAVIS (Okeh 18001)

(Okeh 18001)

G"BIG MANOU" (2:45) [Peer International] This etching is wierdly different. Link Davis sings in Cajun French and English with backing by the Bayou Billies.

G"PRETTY LITTLE DEDON" (2:23) Similar to the upper deck. Very interesting and certainly different.

#### JIMMY WITHERSPOON (Federal 12118)

B "JAY'S BLUES" (parts one and two) This two-sided release is top notch. Jimmy's tribute to Jay McShann is an emotionally sung middle beat blues. Witherspoon's meaty reading of the light rhythmic bounce comes from the heart and receives potent in the mood orking. the mood orking.

OSCAR McLOLLIE
(Class 501)
"YOU CAN'T BRING ME
DOWN" (2:50) [Leon Rene]
Oscar McLollie dishes up the answer
to the answer to "I Don't Know." This third in the seemingly never-ending series is appealingly etched by the Mc-Lollie ork with Paul Clifton handling the by now familiar sounding lyrics. Chapter number three has the fem involved going down to see her lawyer.

"THE HONEY JUMP" (2:40)
[Leon Rene] Flip deck is a middle tempo bounce instrumentally per formed by the McLollie ork. Band performs in solid manner.

#### LITTLE CAESAR (RIH 238)

B- "YOUR MONEY AIN'T LONG ENOUGH" (2:41) [Associated Hollywood] Little Ceasar sings a quick beat novelty item in his accomplished manner. Opens with a telephone call from fem who wants to know "how come?", and Ceasar explains "he wants her but her money ain't long enough." Bright, belted, and bouncey.

B "DO RIGHT BLUES" (2:39) [Associated Hollywood] Ceasar sings a slow blues on the lower lid and gives it an emotional reading. Orking is softish but torrid.

# THE CASH BOX



The patient was dying. A quick transfusion was needed. So—the masters at injecting life into a show; the boys whose harmony and expert showmanship keeps them in demand week in and week out. The Dominoes, were called in to save the Sugar Ray Robinson-Louis Armstrong package at the Fox Theatre in Detroit, Mich. last week. Reports had been trickling in from each location played by the Robinson-Armstrong duo that business had been disappointing and that a hypo was in order. And did the colorful group do the job. They literally turned the house topside down at every show. At one performance Armstrong was stalled in the wings for five minutes while stagehands frantically replaced Billy Ward's piano on stage so the group could return for a fifth encore. The audience put on such a stormy demonstration that owner David Lidzell had to go on stage and plead with the audience to allow the show to continue. Joe Glaser, in town, called demonstrations "something which happens to an act once in a lifetime." . . . Duke Hampton, who heads that very versatile boy-girl musical combo, set the best record ever at Harlem's Apollo when he played two spectacular appearances, plus a midnite benefit show. . . . Ben Webster has really come into his own as observers at Club Birdland will attest. . . . Duke Ellington and Band with Pear! Bailey, Bill Bailey and a sparkling supporting cast on stage at the Apollo recently brought out many of the oldtimers: Ed Small, Teddy Butler, "Pods" Hollingsworth, Jack LaRue, Harold Parker, Victor Lloyd, Fannie E. Robinson, Bessie Buchanan, Ralph Bastone, Ralph Cooper, Allen MacMillan, Willie Bryant and others too numerous to mention caught the show.

Herman Lubinsky, prexy of Savoy Records, stopped off at Memphis, Tenn. on his way back from the Coast and ran into Joe, Jules and Les Bihari of Modern Records, Art Rupe of Imperial, and Irv Marcus of Peacock and Duke. With Modern racking up sales on B. B. King's "You Know I Love You" and Johnny Moore's "Johnny, Johnny;" Imperial coining heavy with Fats Domino's "Nobody Loves Me;" Duke "Whoopin And Hollerin" (Earl Forest) about Johnny Ace's "Cross My Heart;" and Savoy, with one of the real blazers in the Emitt Slay Trio "My Kind of Woman," colorful Hollywoodian expletives must have showered like rockets across the sky.



Bill Beasley announces that his Republic Company has taken over several masters formerly released on Tennessee Records. . . . And on and on and on and on. Comes up now the third in the fabulous series started by Willie Maybon when he waxed "I Don't Know" for the Chess label. Maybon's meteoric rise is now ancient history, and after one of the most sensational reactions ever accorded an r & b tune, is slowing up although still racking up strong sales. Linda Hayes' answer "Yes I Know" on the Recorded In Hollywood label is equally "hot" and is at this moment nestling in the upper slots in most rhythm and blues cities. Almost every city lists both tunes in the "Most Played" lists, indicating the tremendous interest aroused by this pair of novelties. Now comes the third in the series, "You Can't Bring Me Down," and two versions of this answer have already been received by this office. Class, a new entry in the r & b field, and sporsored by Leon Rene, releases an etching by Oscar McLollie with Paul Clifton on the vocal end. Recorded In Hollywood jumps into the derby with their ace vocalist, Little Caesar. Both versions are top rate and bid fair to keep the public interest alive. Who will now provide the answer to the answer to the answer. Tune in next week and find out. . . . With the opening of Paul Menn's "Club Afrique" this week the near famine which has had D.C.-ites hungry for a new night-on-the-town spot will be greatly relieved. In order hungry for a new night-on-the-town spot will be greatly relieved. In order to provide an atmosphere of elegant comfort, Menn imported one of the nation's foremost interior decorators. Menn, who formerly owned the Bengasi Club, has also booked a long line of top entertainers into his bistro.



Danny Overbea, who is racing along with his "Train, Train, Train" (Checker) inked to a contract by Dick Boone of Universal on the latter's trip to Chicago. . . . Tab Smith ork, H-Bomb Ferguson and Little Esther clicking on tour. . . . James Moody and Band inked for Capitol Lounge, Chicago, for two weeks, March 25.... Sara Lou Harris, the model, is the better half of the Mr. & Mrs. WLIB (10-10:30 AM daily) team of Sara Lou and Buddy Bowser that is getting rave notices. The Five Royales into Dayton's Top Hat, March 16. . . . Folk Balladeer Harry Belafonte opening at the Black Orchid,

Chicago on Friday, March 6 for a four week engagement. . . . Jhonny Hodges and his ork, who were scheduled to open at the Club Afrique, Washington, D.C. on February 24, changed plans and opened at the Spa in Baltimore instead. The famed alto-saxster is fronting a crew of names long associated, as was he, with Duke Ellington. Lawrence Brown, trombonist, and Emmett Berry, trumpeter, are a pair of the long time favorite sidemen of the Duke's who joined forces with Hodges when he broke from the Ellington aggregation a couple of years ago. . . Milt Buckner and his bouncy combo opened at the Club Afrique on February 24 in place of Hodges, who had been previously announced for the spot. . . . Major Robinson (Jet Magazine) whose marriage is forthcoming as soon as he locates an apartment (he'll wed.the luscious Mildred Faulkner) had a streak of misfortune last week. He located a flat, but fire destroyed it that very evening.

#### Smiles



NEW YORK - Bandleader Buddy Johnson is all smiles as he serenades Savoy Ballroom manager Charles Buchanan on his tenth anniversary as a baton-wielder at the famed Harlem dancehall. Now a Mercury recording attraction, Johnson has been dubbed "King of the One-Night Circuit." Buddy's current Mercury disk is "Ecstacy" and "Hittin' On Me."

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#### A Natural Peacock Hit:

#### Willie Mae "BIG MAMA" Thornton



## "HOUND DOG"

## "Nightmare Blues"

Operators—This is Ready Cash

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"I THANK YOU LORD" "A SINNER'S PLEA"

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#### **Southern Wonders**

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"THERE IS REST FOR THE WEARY" "THE GAMBLING MAN"

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#### "SHIRLEY, COME **BACK TO ME"**

"BABY"

AL # 3173

Maxwell Davis

#### "GOMEN-NASAI"

(Forgive Me)

"HOT POINT"

AL # 3174

Papa Lightfoot

"P.L. BLUES"

"AFTER-WHILE"

AL # 3171

Getting Bigger All The Time Amos Milburn

"LET ME GO

HOME WHISKEY"



## THEY'RE HITS!

ON ALL LISTS COAST TO COAST!

Savoy #886

## "MY KIND OF WOMAN''

EMMETT SLAY TRIO

Savoy #884

"THREE LIES"

"GETTING READY FOR MY

DADDY"

VARETTA DILLARD

W RECORD CO, IMC 58 Market St., Newark, N.J.

#### Mink Tie!



NEW YORK—At a fashion showing in Billy Shaw's office, the latest item to be shown was a mink tie. Above, Dorothea Towles, Parisian fashion model currently doing a ladies disk jockey show over WOV, watches as Jazzbo Collins models an old fashioned ordinary every day kind of tie and Babs Gonzales models the mink number. Billy Shaw seems to prefer the mink.

#### "Magic Touch" Milestone In Wayne's Career

NEW YORK—The current release of Hugo Winterhalter's Victor waxing of "The Magic Touch" by composer Bernie Wayne, marks several milestones in Wayne's twelve-year career. The disk is the 200th recording of a Wayne composition, the fifth platter of a number from "More About Love," the Versailles musical for which he wrote both lyrics and music, and it hits the 15,000,000 mark for record sales of Wayne songs in the past dozen years. past dozen years.

Delving into his file of computations, Wayne concludes that his biggest hit was "Laughing on the Outside," which was recorded by eleven artists including Dinah Shore, Andy Russell, and Sammy Kaye's ork. His flop number was "Hillbilly Mambo Band" waxed by Xavier Cugat, selling approximately 3,000.

mately 3,000.

Others on the Wayne hit parade are: "You Walk By," recorded by Guy Lombardo, Sammy Kaye, Blue Barron, and nine others; "Vanessa," pressed by David Rose, Hugo Winterhalter, and two others; "You're So Understanding," waxed by Blue Barron, Evelyn Knight and six others; "Blue Velvet," recorded by Tony Bennett and six others; "Sentimental Music," waxed by Bing Crosby and Patti Page; and "Veradero," disked by Tutti Camarata and one other.

#### **Dickler Moves From** WMCK To WEDO

McKEESPORT, PA .- For the past five years Sid Dickler's disk shows on WMCK have been a regular feature of the station, however "The Mustache" believes in an early "Moving Day." As of Monday, March 2, he will become associated with the staff of radio station WEDO, also a 1000 watt McKeesport outlet on the dial at 810.

The station's management is happy to announce Sid's affiliation and will originate all of his scheduled disk and sundry shows from his office in the Century Building, Seventh Street, Pittsburgh 22, Pa.

"The Mustache's" first big show will be heralded as "The Sid Dickler Show on WEDO" and gets a Monday through Friday billing from 5:15 to 6:00 P.M. More time and other spots on the daily schedule for Sid are in

mail, phone calls etc. directed to his office in the future. His address: 351 Century Bldg., 134 Seventh St., Pitts-burgh 22, Pa. Phone: Express 1-0576.

#### Billy Valentine Signed By Prestige Records

NEW YORK—Prestige records has announced the signing of vocalist Billy Valentine to an exclusive recording

First session for the company was cut recently in New York and his first record on the Prestige label, "I Wanta Love You," and "Gamblin' Men," is due to be released shortly.

Billy is the young singer who rose to fame when his recordings of "Walkin' Blues" and "New Drifting Blues" with Johnny Moore and The Three Blazers achieved national popularity.

Born in Birmingham, Ala., in 1926, he attended school in that city until he was called into the navy at the age of 17. While in the navy, he took an interest in the piano, studied the instrument and became proficient at the keyboard keyboard.

After his release from the service he returned to Birmingham to attend Moorehouse. While in college he made several recordings at jam sessions and one of the records came to the attention of the owner of a local radio station. He immediately liked Billy's playing and singing and gave him his own daily show on WBGE, on which he appeared for 2 years while attending college.

After his graduation from college, Billy decided to try his luck as a bandleader and organized the Harlem Nighthawks. After touring the country the band broke up and Billy left with one of the members of his band for Fort Worth, Texas.

This Texas jaunt was the turning point in the career of the young singer for he had only been in Texas a short time when he received a call from Johnny Moore asking him to replace Charles Brown with the Three Blazers. The rest is of course, history, for after joining the Blazers he had several hit recordings and gained national popularity.

#### Indie Joins EP Bandwagon

HOLLYWOOD, CALIF.—Good Time Jazz, indie diskery specializing in the jazz field, jumped on the EP bandwagon this past week with the release of their first series of platters. Indication are that the firm's initial pressing will be sold out completely. Disks are due to hit the market March 1st, and feature such jazz greats as Kid Ory, Turk Murphy, Bob Scobey, Pete Dailey, George Lewis and the Firehouse Five-Plus Two.

Nesuhi Ertegun, promotion mana-

Nesuhi Ertegun, promotion manager of the firm, disclosed that the release will also be available on 78 and normal 45 rpm disks.

#### PRESTIGE RECORD CO. 446 W. 50th St. • CI 6-0847 • N. Y.

#### HOT R & B SELLERS

- 1. TWISTED Annie Ross 794
- 2. COOL GOOFIN' Rudy Ferguson 798
- 3. MOOD FOR LOVE-J. Moody-703
- 4. BODY AND SOUL-J. Moody-730
- 5. CALL ON ME Mello-Moods
- 6. SIGHIN' AND CRYIN'-Paula Grimes-801
- 7. DIG Miles Davis 777

#### 8. STITT'S IT - Sonny Stitt - 787 TOP NEW RELEASES

KING PLEASURE - Red Top - 821

MILT JACKSON - La Ronde - 828 MILES DAVIS - Paper Moon - 817

EDDIE DAVIS - Squattin' - 866

JOE CARROLL - Got A Penny, Benny - 829 JOE HOLLIDAY-I Hadn't Anyone Till You-815

## the planning stage. Dickler would appreciate all records,



# THE CASH BOX THE NATION'S HILLBILLY, FOLK & WESTERN JUKE BOX TUNES



KAW-LIGA Hank Williams (MGM 11416; K-11416)

EDDY'S SONG Eddy Arnold (RCA Victor 20-5108; 47-5108)

I LET THE STARS GET IN MY EYES Goldie Hill (Decca 28473; 9-28473)

DON'T LET THE STARS GET IN YOUR EYES Skeets McDonald (Capitol 2216; F-2216)

NO HELP WANTED The Carlisles (Mercury 70028; 70028×45)

YOUR CHEATIN' **HEART** Hank Williams (MGM 11416; K-11416)

I'LL NEVER GET OUT OF THIS WORLD ALIVE Hank Williams (MGM 11366; K-11366)

BACK STREET AFFAIR Webb Pierce (Decca 28369; 9-28369)

GAL WHO INVENTED KISSING Hank Snow (RCA Victor 20-5034; 47-5034)

KEEP IT A SECRET Slim Whitman (Imperial 8169; 45-8169)

#### Decca Duo



NEW YORK—If one is good, two must be twice as good. With that line of reasoning, plus the fact that the two gals can sing, Gordon Jenkins coaches his newest singing discoveries, The McQuag Twins. Their first release on Decca is "Midnight" and "Are You Teasin' Me." Jenkins does the orchestral

LOUISVILLE, KY. - One of the greatest arrays of country and folk music artists ever gathered under one roof donated their services at the Armory in Louisville, Sunday February 22 so that the proceeds could go to Bill Monroe, Grand Ole Opry entertainer, who was recently injured in an almost tragic automobile accident

A net proceed of \$8,626. was turned over to Monroe.

Among the artists who entertained record breaking crowds were: Pee Wee King, master of ceremonies along with Carl Shook; Jimmy Osborne; Jimmie Logdon; Bill Monroe's colleagues Red Foley; Minnie Pearl; Carter Sisters; Moon Mullican; Grandpa Jones; Harry & Dixie Lee Smith; and Lew Childre. The show was promoted by James Denny, Francis McDonald and Herman Penn.

An ironic sidelight was Pee Wee King's emceeing the show. Only two weeks ago Pee Wee's son, Sonny, was seriously injured in a motorcycle accident and King had to fly from the Shamrock Hotel, Houston to be with his son at the Louisville Hospital. Latest report is that Sonny will be convalescing for several months.

#### Republic Takes Over Tennessee Masters

NASHVILLE, TENN. -D. Beasley, Republic Recording Company, announced this week that they have taken over several masters formerly released on Tennessee Records. These records will appear shortly on the Republic label.

Republic is excited about two of these sides, which seem to be creating a bit of a stir in various parts of the country. They are "My Empty Arms" by Rebe and Rabe and "Tribute to Hank Williams" which has been drawing many wonderful letters from all specials.

#### Bill Monroe Benefit | New York Firm Imports **Israel Tape Recordings**

NEW YORK — Tape recordings imported from Israel by a New York firm, since its inception in 1948, have been turned into a half-million phonograph discs for American consumption

Making this estimate in his offices today, Sid Frey, youthful president of Dauntless Internatonal, 225 Lafayette St., New York, in a press statement asserted his firm's "tape" importations have been hailed by leaders of the young Jewish State, and of American Jewry, as an aid in bolstering Israel economy, now in dire need of foreign currency. currency.
"Not alone does Israel benefit finan-

"Not alone does Israel benefit financially from the sale of the "tapes," Frey explained, "the country is the recipient of royalties from the sale of discs produced—paid directly to the new and growing State."

Tracing the expansion of his firm from the meagre beginnings, four years ago, to "one of the top leaders in the field," Frey pointed out that his list of records—made here from the

list of records—made here from the imported "tapes"—embraces 200 current releases of Hebrew, Israeli and general Jewish interest. "Here, through

rent releases of Hebrew, Israeli and general Jewish interest. "Here, through song and instruments, are mirrored all facets and phases of life in the reborn Jewish State—the heart and soul of Israel," Frey explained.

Folk songs, dances, classical renditions, symphonic works, Cantorial chants — these and more are included in the current list. "representative of the finest in Israeli music," he said.

The repertoire includes works by the Israeli composers Mark Lavry, (now touring U.S.): Shabatai Petrushka and Moshe Wilensky. Also, renditions by Shoshana Damari, Israel's greatest Yemenite folk singer, accompanied by Wilensky: Naomi Zuri, mezzo-soprano; and Yaffa Yarkoni, contralto.

Too, there is a series of Jewish holiday records, conveying musically, the spirit of Chanukah, Purim, Passover. Worthy of mention is the series of children's discs, rendered by well-known artists.

In its drive to spur sales of these

children's discs, rendered by well-known artists.

In its drive to spur sales of these records, Dauntless International has worked closely with a number of key Jewish groups—among them Jewish Welfare Board, Zionist Organization of America and Jewish Education Committee.

Dauntless is represented at the

Dauntless is represented at the current Israeli Products Exposition in New York.



Folk/Western

JACK CARDWELL
THE DEATH OF HANK
WILLIAMS
TWO ARMS
1172 and 45-1172

HAWKSHAW
HAWKINS
THE LIFE OF HANK
WILLIAMS
PICKING SWEETHEARTS
1174 and 45-1174

MOON MULLICAN
OOGLIE, OOGLIE, OOGIE
(THE TOKYO BOOGIE)
SO LONG 1164 and 45-1164

Rhythm/Blues

ANNISTEEN ALLEN
BABY I'M DOIN' IT
YES I KNOW
4608 and 45-4608

TINY BRADSHAW SOFT STRANGE 4577 and 45-4577

ROY BROWN TRAVELLIN' MAN HURRY HURRY BABY 4602 and 45-4602

TODD RHODES
LOST CHILD
THUNDERBOLT BOOGIE
4601 and 45-4601



BILLY WARD and his DOMINOES THE BELLS PEDAL PUSHIN' PAPA 12114 and 45-12114

LITTLE ESTHER
TURN THE LAMPS DOWN HOLLERIN' AND SCREAMIN' 12115 and 45-12115 -

LITTLE WILLIE LITTLEFIELD K. C. LOVING PLEADING AT MIDNIGHT 12110 and 45-12110



#### Goodwill Ambassador



MONTREAL, CANADA—Buddy Costa (Pyramid Records) was interviewed over CBM-Canadian Network when he was in Montreal appearing at the Seville Theatre. From 4:30 to 5 eight Buddy Costa sides were aired. From left to right: Henri Whiston, producer of network shows; Buddy Costa; Elmo Russ, Pyramid Records prexy; and Jeff Hoagwood.

#### Here's A Switch! Tim Spencer Mgr.

CHICAGO — All week long Eddie Ballantine, orchestra leader of Don McNeill's Breakfast Club on A.B.C., is besieged by music publishers and their contact men, from New York, Los Angeles, Nashville and Chicago—Well here's the switcheroo: Eddie is turning song-plugger — but for a worthwhile effort. March 15th is the birthday of his good friend, dear "Uncle" Will Rossiter and so, during the week of March 18th to March 24th the whole music industry has agreed to join hands, in getting everyone to play "Uncle" Will's two most famous publications, in tribute to his 86 years of living—63 of them spent writing and publishing music. Rossiter's two biggies are "Meet Me Tonight In Dreamland" and "I'd Love To Live In Loveland With A Girl Like You." CHICAGO - All week long Eddie

## International Records

International Sacred Records announced today from the home office in Hollywood the appointment of Tim Spencer as general manager of the company's entire operation.

Spencer was an original member of The Sons of The Pioneers, and for many years has served as manager of the group which is known throughout the world. As a song writer Tim Spencer along with his brother Glenn and Bob Nolan collaborated in turning out cowboy songs and music which will live through the years. They are responsible for "Cool Water," "Roses," "Red River Valley," "Timber Trail," "Room Full of Roses," "Tumbling Tumbleweeds," and hundreds of others.

## **Meeting Dates Of** Music Operators' Associations

Mar. 1 & 2—South Dakota Phonograph Operators' Assn. Place: Aberdeen (site to be announced).

> 3-Western Massachusetts Music Guild Place: Contact Ralph Ridgeway, Springfield, Mass. Tel. 2-4948.

5—Ohio State Phonograph Owners Convention Place: Hollenden Hotel, Cleveland, Ohio

5-Milwaukee Phonograph Operators' Assn. Place: Deutsch's Cafe, Milwaukee, Wis.

7 & 8-Music Guild of Nebraska Place: Cornhusker Hotel, Lincoln, Neb.

10—Western Massachusetts Music Guild Place: Contact Ralph Ridgeway, Springfield, Mass.

10—Automatic Phonograph Owners' Assn. Place: Hotel Sheraton Gibson, Cincinnati, Ohio

12—Music Operators of Northern Illinois Place: To be announced.

16—Westchester Operators' Guild

Place: American Legion Hall, White Plains, N. Y.

18—New York State Operators' Guild Place: Nelson House, Poughkeepsie, N. Y.





"I HAVEN'T GOT THE HEART" (2:04)

[Acuff-Rose]

"THE LAST WALTZ" (2:39)

[Hill & Range]

WEBB PIERCE (Decca 28594)



Webb Pierce issues another pair of tunes which is always good news for the op. His "Back Street Affair," which has been in the top sellers for many months, seems to defy the laws of gravity. His newest, "The Last Waltz" and "I Haven't Got The Heart," bid fair to keep the western artist among the best sellers. The top deck is another slow ballad, warmly and emotionally warbled. Pierce lends the proper modicum of anguish as he must tell his girl he no longer loves her. Strong lyrics, pretty tune, and polished presentation. The lower lid, "The Last Waltz," is a slow waltz lilt tenderly chanted by Pierce as he tells the story of the girl he loves, but who loves another. Pierce employs all the vocal flutters and inflections that he has picked up to good advantage, and with the simple, but true flavor, imparted by the string backing, Webb has a solid contender. A slight edge for the top etching.

#### "BIG BILL" LISTER (Capitol 2366)

BLOWING THE SUDS OFF MY BEER" (2:29) [Four Star Sales Co.] "Big Bill" Lister dishes up a slow tempo cutie about a glass of beer with a pleasing touch. Strings back the artist expertly.

"IN THE SHADOW OF THE PINE" (2:45) [Beechwood Music Corp.] Flip is a quick beat which changes to slow tempo. Lister sings the sentimental lyrics with his nasal type vocal.

#### JACK CARDWELL (King 1163)

B "MY LOVE FOR YOU WOULD nat] Jack Cardwell, who rose to prominence with the "Death Of Hank Williams," follows up with a romantic moderate tempo ditty that is a pleasing end. Cardwell sings against a background of strings.

"YOU HID YOUR CHEATING HEART" (2:40) [Lonat] A romantic middle tempo ballad smoothly etched. Pretty tune and polished vocal.

#### LULU BELLE AND SCOTTY (Mercury 70092)

B "WALK ME BY THE RIVER" (2:21) [Ridgeway] Lulu Belle and Scotty blend for a soft and tender treatment with a plaintive sound. Strings provide an easy backing.

"THAT'S ONLY HALF OF IT"
(2:28) [Delta] The under portion
is a middle tempo light bounce in
which the duo chant a romantic la-

#### THE MADDOX BROS. AND ROSE (Columbia 21065)

"HEARTS AND FLOWERS"
(2:04) [Peer International] The Maddox Bros. and Rose belt a fast rhythmic item for a lively and exciting deck. Smart vocal against potent orking make this an ok deck.

"NO HELP WANTED" (2:07)
[Acuff-Rose] Another quick beat. The Maddox Bros. and Rose wax a different treatment of the current biggic. Version is wild and infectious.

#### **CURLY WIGGINS** (Intro 6067)

"LITTLE GIRL DRESSED IN BLUE" (2:15) [Cole Corp.] Curly Wiggins drives out a quick beat with a spirited vocal. Zestful reading is backed in easy style by Noel Boggs and His Tumbleweeds. A foottapper.

B "MY HEART IS FREE AGAIN"
(2:35) [Intro Music] The under portion is a slow dramatic thing sung tenderly and with great emotion against very soft strings. Wiggins sings with an intimate feel and treatment is in the pop vein.

#### SAM NICHOLS (MGM 11417)

B "TEXAS LADY" (2:41) A light hearted item with fetching lyrics is sung with spirit by Sam Nichols against a background of strings. General effect of disk is good.

C "BLUE Bonnet Waltz" (2:38) For the under lid, Nichols has a slow, lilting waltz, and the western artist warbles dreamily.

#### JERRY GREEN (Specialty 712)

B "I'LL FIND A WAY" (2:15) [Ark-La-Tex] A light yodel, pretty tune, and smooth presentation add up to a very pleasant disk for Jerry

"NAGGIN' WOMEN & BRAGGIN' MEN" (2:12) [Venice Music] The chanter sings a quick beat with "to the point" lyrics in potent fashion. Backing includes a rolling keyboard technique.

#### JOHN GORDY (Bullet 1108)

"TINKLING ON THE KEYS" (2:10) [Volunteer Music] John Gordy and his Dixie Rhythm Gang beat out a fast moving New Orleans jazz item for a lively instrumental waxing. Side features some sprightly 88'ing.

B "HONOLULU LULU" (2:27) [Volunteer Music] Another quick beat with some sparking piano work and a hot trumpet. This one will lift the spirits.

# CASE FOLK and WESTERN ROUNDUP

The Carlisles (Mercury) continue to build with their KWKH Shreveport air time and current novelty "No Help Wanted." This popularity gave them the all-time record at the Dallas "Big D Jamboree" on Feb. 21 with 6,200 paid admissions and group was booked to headline their March 14th CBS pick up. Group is also set to guest with Red Foley on the March 21 WSM "Grand Ole Opry" NBC'er. Group is handled by Tillman Franks of Shreveport.

The difficulty between Del Wood, "The Down Yonder Girl," and Tennessee Records of Nashville has been settled out of court with Miss Wood getting a complete release from the label and a settlement of \$5,000 in back royalties. Following the settlement Miss Wood signed with Republic Records, a Nashville firm, for recording and Acuff-Rose Publications for handling of her original songs. Nashville attorney, Ward Hudgins, represented Miss Wood in all cases.

original songs. Nashville attorney, ward fraggins, reposition in all cases.

The Carroll County Boys, Broome Brothers and Roy Harris and his Magnolia Boys have signed for recording with the Bahari Brothers for their new country label, Flair Records. . . . Roy Acuff's first Capitol release is on the market with top promotion. . . . Don Law of Columbia recorded new names Charlene Arthur of the Dallas Big D Jamboree and 12-year old Jerry Glenn of Shreveport when in Dallas recently. . . . Don Meehan who is currently stationed at Camp Rucker, Ala., did his first sides for RCA Victor in Nashville last week. . . . Pc-ter Waggoner of KWTO in Springfield, Mo., in Nashville with manager, E. £. Simon, Jr., for his second RCA Victor session. . . . Decca's Paul Cohen and Capitol's Ken Nelson due in Nashville this week for country sessions.

Lulu Belle and Scotty (Mercury) recently teamed with Captain Stubby and the Buccaneers for a new morning variety show from Chicago's WLS. Among other features will be personal problem solutions of listeners by

Lulu Belle.

Ernest Tubb (Decca), Hank Snow (RCA Victor) and Lew Childre (Mercury) leave Nashville March 1 for Korean tour which will take up the entire month. Group will fly to Tokyo from Travis Air Force Base at Oakland going

month. Group will fly to Tokyo From Franks III Tollars from dates north.

Red Blanchard of WLS National Barn Dance fame

Red Blanchard of WLS National Barn Dance fame guested last summer on their Saturday afternoon record airer and the response from listeners was so great that Red now handles station's morning recorder daily.

Bob Wills (M-G-M) made his west coast TV debut last Sunday night on Jimmy Wakely's (Capitol) KNXT-CBS viewer. Wills is currently carrying a three-night weekly schedule at Harmony Park Ballroom in Anaheim, Calif.

heim, Calif.

As of Saturday night, February 21, Hubert Long is

Hank Snow's manager no longer. This leaves Hank
without a manager at present.

Faron Young finishes basic training the weekend of March 14. He will be
in Nashville for a recording session with Capitol and will also be guest on
the Prince Albert show March 14.

Mrs. and Mrs. Thomas D. Sherfick of Shoals, Indiana, were guests of Webb.

the Prince Albert show March 14.

Mr. and Mrs. Thomas D. Sherfick of Shoals, Indiana, were guests of Webb Pierce at the Opry Saturday night. Mr. Sherfick is owner of the largest route of juke-boxes in the country.

Eddie Hill is conducting a poll each Monday night of the top ten songs of the nation which will be based on listener's requests.

Webb Pierce is on a two-week tour which will start in Oklahoma and end in Colorado. He will introduce his new song—"The Last Waltz"—"I Haven't got the Heart."

WSM's "Grand Ole Opry" Prince Albert NBC netter have set Go'die Hill (Decca) as their guest for Feb. 28. Station's new name, Marty Robbins, takes the spot March 7 with Faron Young (Capitol) and The Carlisles (Mercury) following on succeeding Saturday nights.

Carolina Cotton (M-G-M) and manager. Bobbie Bennett, in Tucson this

Carolina Cotton (M-G-M) and manager, Bobbie Bennett, in Tucson this week where Carolina is star and grand marshal of the big Tucson rodeo. She recently enjoyed same honor at a Palm Springs rodeo and guested with Bob Hope on his Feb. 23 NBC airer. Hope extended the invitation for Miss Cotton to be his Lady Editor of the week at her earliest opportunity.

Elton Britt (RCA Victor) began a daily airer from New York's WOR on Feb. 23. Show runs 6 days weekly in the 10:15 to 10:30 spot with two shows going network. Entire series is to be netted after April 8.

Numerous artists have been forced to cancel appearances because of the flu epidemic with probably the most notable Johnny Bond who was on tour with the Gene Autry show. Johnny was forced to return to his home in Burbank and is now recuperating from a bad case of mumps.

Bill McDaniel, WSM's promotion manager, currently making arrangements for their Friday night country record spot to be given over to guest jockeys in town for station's weekend country shows. Any jockeys coming to Nashville interested should contact McDaniel in advance for scheduling.

#### THE TEN FOLK AND WESTERN RECORDS DICK INCKEVE DI AVED MOCT THIC WEEK

אפוע	JUUKEIS	PLATED	MOSI	IUIS MEEV
1. KAV	V-LIGA		Hank V	Villiams (MGM)
2. NO	HELP WANTED		The Ca	rlisles (Mercury)
3. GOI	N' STEADY		Faron	Young (Capitol)
4. I'LL	GO ON ALONE		Marty	Robbins (Columbia)
5. A FC	OOL SUCH AS I.		Hank S	now (RCA Victor)
6. EDD	Y'S SONG		Eddy A	rnold (RCA Victor)
	YT LET THE ST			
YC	OUR EYES		Skeets	McDonald (Capitol)
8. THA	T'S ME WITHO	UT YOU	Sonny J	lames (Capitol)
9 TILL	I WALTZ AGA	IN WITH YO	II Tommy	Sosebee (Coral)

Hank Williams (MGM)

10. YOUR CHEATIN' HEART ....

# REGIONAL RECORD REPORTS

#### Sal Rezza

- SQI KEZZQ

  WWEZ—New Orlegns, La.

  1. No Help Wanted (Carlisles)

  2. Don't Let The Stars Get In
  Your Eyes (S. MacDonald)

  3. Back Street Affair (W. Pierce)

  4. Kaw-Liga (Hank Williams)

  5. Keep It A Secret (S. Whitman)

  6. Eddy's Song (Eddy Arnold)

  7. Going Strong (Faron Young)

  8. I'll Go On Alone (Robbins)

  9. Stolen Waltz (A. Morgan)

  10. A Fool Such As I (H. Snow)

- 10. A Fool Such As I (H. Snow)

#### Tommy Sutton WINS-Dayton, Ohio

- WINS—Dayton, Ohio

  1. Death Of Hank Williams
  (Jack Cardwell)

  2. I'll Go On Alone (Robbins)

  3. That's Me Without You
  (Webb Pierce)

  4. Eddy's Song (Eddy Arnold)

  5. Gal Who Invented Kissing
  (Hank Snow)

  6. Jambalaya (Hank Williams)

  7. Keep It A Secret (S. Whitman)

  8. Going Steady (Faron Young)

  9. Back Street Affair (W. Pierce)

  10. A Fool Such As I (H. Snow)

#### Mack Sanders KFBI-Wichita, Kans.

- KFBI—Wichita, Kans.

  1. Don't Trifle On Your
  Sweetheart (Ernest Tubb)

  2. Keep It A Secret (S. Whitman)

  3. Going Steady (Faron Young)

  4. Kaw-Liga (Hank Williams)

  5. Eddy's Song (Eddy Arnold)

  6. I'm An Old Old Man
  (Lefty Frizzell)

  7. My Lonely Heart's Running
  Wild (Carl Smith)

  8. That's Me Without You
  (Webb Pierce)

  9. You Don't Have Love At All
  (Jimmy Dickens)

  10. A Fool Such As I (H. Snow)

#### Cracker Jim WMIA-Miami, Fla.

- WMIA—MIGMI, FIG.

  1. Kaw-Liga (Hank Williams)

  2. No Help Wanted (Carlisles)

  3. I'll Go On Alone (Robbins)

  4. Going Steady (Faron Young)

  5. Keep It A Secret (S. Whitman)

  6. Don't Let The Stars Get In
  Your Eyes (Slim Willet)

  7. Back Street Affair (W. Pierce)

  8. Jambalaya (Hank Williams)

  9. A Foll Such As I. (H. Snow)

- 9. A Fool Such As I (H. Snow)
  10. Honeymoon On A Rocket
  Ship (Hank Snow)

#### Dwight "Look" Gordon KXLW-St. Louis, Mo.

- KXLW—St. Louis, Mo.

  1. Cheating Heart (H. Williams)

  2. Kaw-Liga (Hank Williams)

  3. Tokyo Boogie (M. Mullican)

  4. Honeymoon On A Rocketship
  (Hank Snow)

  5. I'll Miss You When You Go
  (Ernest Tubb)

  6. Death Of Hank Williams
  (Jack Cardwell)

  7. Going Steady (Faron Young)

  8. My Lonely Heart Is Running
  Wild (Carl Smith)

  9. A Fool Such As I (H. Snow)

  10. The Things I Might Have
  Been (Kitty Wells)

#### Joe Morris WKDK-Newberry, S. C.

- WKDK—Newberry, S. C.

  1. No Help Wanted (Carlisles)
  2. Going Steady (Faron Young)
  3. Don't Let The Stars Get In
  Your Eyes (Slim Willet)
  4. That's Me Without You
  (Sonny James)
  5. I'll Go On Alone (Robbins)
  6. Your Cheating Heart
  (Hank Williams)
  7. Back Street Affair (W. Pierce)
  8. A Fool Such As I (H. Snow)
  9. Condemned Without Trial
  (Eddy Arnold)
  10. Crazy Waltz (Pee Wee King)

#### Ramblin' Lou

- KGMDIII LOU
  WJJL—Niagara Falls, N. Y.

  1. Kaw-Liga (Hank Williams)
  2. That's Me Without You
  (Marvin Shiner)
  3. Till I Waltz Again With You
  (Gordon-Wright)
  4. A Fool Such As I (H. Snow)
  5. Gal Who Invented Kissing
  (Hank Snow)
  6. L Could Never Re Ashamed
- 6. I Could Never Be Ashamed Of You (Hank Williams)
- 7. Eddy's Song (Eddy Arnold) 8. Stoney (Wilma Lee-Stoney)
- 9. Don't Let The Stars Get In Your Eyes (Johnny Cooper) 10. If I Ever Get Rich Mom (Hawkshaw Hawkins)

#### **Bob Ferguson**

- Bob Ferguson
  KWSC—Pullman, Wash.

  1. I'll Go On Alone (W. Pierce)
  2. Kaw-Liga (Hank Williams)
  3. Don't Let The Stars Get In
  Your Eyes (Ray Pierce)
  4. Things I Might Have Been
  (Wade Ray)
  5. Gone (Terry Preston)
  6. Eddy's Song (Eddy Arnold)
  7. Take It Like A Man (C. King)
  B. A Fool Such As I (H. Snow)
  9. Somebody Loves You (Tubb)
  10. I Don't Know (Tenn. Ernie)

#### Billy "The Kid" Stanley WNOE-New Orleans, La.

- WNOE—New Orleans, La.

  1. Going Steady (Faron Young)
  2. A Fool Such As I (H. Snow)
  3. I'll Go On Alone (Robbins)
  4. Condemned Without Trial
  (Eddy Arnold)
  5. No Help Wanted (Carlisles)
  6. Kaw-Liga (Hank Williams)
  7. Back Street Affair (W. Pierce)
  8. Don't Let The Stars Get In
  Your Eyes (S. MacDonald)
  9. My Lonely Heart Was
  Running Wild (Carl Smith)
  10. Midnight (Red Foley)

#### Joe Johnson

- WPAQ—Mount Airy, N. C.

  1. No Help Wanted (Carlisles)
  2. Back Street Affair (W. Pierce)
  3. I'll Go On Alone (Robbins)
  4. Going Steady (Faron Young)
  5. Going Like Wildfire

  (Mac Wiseman)
  6. Flint Hill Special

- 6. Flint Hill Special
  (Lester & Earle)
  7. Kaw-Liga (Hank Williams)
  8. That's Me Without You
  (Sonny James)
  9. Using My Bible
  (Tennessee Cut-Ups)
  10. Don't Let The Stars Get In
  Your Eyes (Johnnie & Jack)

#### Tex Roper KFAL-Fulton, Mo.

- 1. Kaw-Liga (Hank Williams)
  2. No Help Wanted (Carlisles)
  3. Going Steady (Faron Young)
  4. I'll Go On Alone (Robbins)
  5. Jambalaya (Hank Williams)

- 5. Jambalaya (Hank Williams)
   6. Eddy's Song (Eddy Arnold)
   7. Don't Let The Stars Get In Your Eyes (Slim Willet)
   8. Feelin' Low (Cowboy Copas)
   9. Back Street Affair (W. Pierce)
   10. Keep It A Secret (S. Whitman)

#### **Buck Benson**

- WLBR—Lebanon, Pa

- WLBR—Lebanon, Pa.

  1. No Help Wanted (Carlisles)
  2. Kaw-Liga (Hank Williams)
  3. Your Cheating Heart
  (Hank Williams)
  4. Purple Robe (Cowboy Copas)
  5. That's The Kind Of Love I'm
  Looking For (Carl Smith)
  6. Four Alarm Boogie (Bollett)
  7. There's A Higher Power
  (Martha Carson)
  8. Deep Down In My Heart
  (Curt Hinson)
  9. I'm An Old Old Man
  (Lefty Frizzell)
  10. Take It Like A Man (C. King)

- Clarence Kneeland WICH-Norwich, Conn.
- WICH—Norwich, Conn.

  1. No Help Wanted (Carlisles)
  2. I'll Go On Alone (Robbins)
  3. Till I Waltz Again With You (Charlie Gore)
  4. Going Steady (Faron Young)
  5. The Things I Might Have Been (Kitty Wells)
  6. Midnight (Red Foley)
  7. Kaw-Liga (H. Williams)
  8. You're Under Arrest (Price)
  9. Don't Let The Stars Get In Your Eyes (S. MacDonald)
  10. Condemned Without Trial (Eddy Arnold)

#### Chuck Thompson & Elmer

- WFOR—Hattiesburg, Miss.

- WFOR—Hattiesburg, Miss.

  1. Till 1 Waltz Again With You (Tommy Sosebee)

  2. Your Cheating Heart (Hank Williams)

  3. Side By Side (Britt & Allen)

  4. You Love Me Just Enough To Hurt Me (Clooney-Morgan)

  5. I Love You Too Much (Swan)

  6. Bummin' Around (Bobby Williamson)

  7. A Fool Such As I (H. Snow)

  8. The Hiccough Song (Maddox Bros. & Rose)

  9. Things I Might Have Been (Wade Ray)

  10. No Help Wanted (Carlisles)

- 'Mesquite' Jerry Johnson WTWN-St. Johnsbury, Vt.

- WTWN—St. Johnsbury, Vt.

  1. Kaw-Liga (Hank Williams)

  2. No Help Wanted (Carlisles)

  3. A Fool Such As I (H. Snow)

  4. Keep It A Secret (S. Whitman)

  5. Condemned Without Trial

  (Eddy Arnold)

  6. Going Steady (Faron Young)

  7. Let Me Know (Slim Willet)

  8. Crazy Waltz (Pee Wee King)

  9. Nobody's Lonesome For Me

  (Molly Bee)

  10. Railroad Boogie (P. W. King)

#### Skip-A-Long' Hathaway

- 'Skip-A-Long' Hathaway
  KUGN—Eugene, Ore.

  1. Railroad Boogie (P. W. King)
  2. Ain't A Bump In The Road
  (Roy Hogsed)
  3. Kaw-Liga (Hank Williams)
  4. Tattle-Tale Moon (H. Henson)
  5. Bummin' Around ("T" Tyler)
  6. Eddy's Song (Eddy Arnold)
  7. Let Me Know (Slim Willet)
  8. Why, My Darling, Why
  9. My Woman Ain't Pretty
  (Tex Ritter)
  10. How Can I Tell (S. Whitman)

#### **Art Barrett**

- WSAP—Portsmouth, Va.
- WSAP—Portsmouth, Va.

  1. Withered Roses
  (Martan-Clooney)
  2. Crying Steel Guitar (Shepard)
  3. Kaw-Liga (Hank Williams)
  4. Jimmie Rodgers Visits Carter
  Family (Jimmie Rodgers)
  5. Railroad Boogie (P. W. King)
  6. Uh Huh Honey (Ken Marvin)
  7. Honeymoon On A Rocketship
  (Hank Snow)
  B. Bummin' Around (Jim Dean)
  9. That's Me Without You
  (Sonny James)
  10. Till I Waltz Again With You
  (Tommy Sosebee)

- Brother Bill WMBR-Jacksonville, Fla.
- WMBR—Jacksonville, Fla.

  1. Going Steady (Faron Young)

  2. Hillbilly Hula (J. Carmen)

  3. Kaw-Liga (Hank Williams)

  4. Blood That Stained Old
  Rugged Cross (Carl Smith)

  5. Eddy's Song (Eddy Arnold)

  6. A Fool Such As I (H. Snow)

  7. Southbound Train (Masters)

  8. Sample Kisses (Don Gibson)

  9. My Lonely Heart's Running
  Wild (Carl Smith)

  10. Don't Let The Stars Get In
  Your Eyes (S. MacDonald)

#### David Walshak

- KCTI-Gonzales, Tex.
- KCTI—Gonzales, Tex.

  1. Kaw-Liga (Hank Williams)

  2. Let Me Know (S. MacDonald)

  3. Till I Waltz Again With You (Charlie Gore & Ruby Wright)

  4. All That I'm Asking Is Sympathy (Slim Whitman)

  5. The Death Of Hank Williams

  Glack Cardwell)

  6. Crying Steel Guitar Waltz

  (Pee Wee King)

  7. Going Steady (Faron Young)

  8. No Help Wanted (Carlisles)

  9. I'll Go On Alone (W. Pierce)

  10. I'll Never Get Out Of This World Alive (H. Williams)

#### Smokey Smith KRNT—Des Moines, Iowa

- 1. Kaw-Liga (Hank Williams)
  2. No Help Wanted (Carlisles)
  3. Most Of All (Merle Taylor)
  4. I'll Go On Alone (Robbins)
  5. Eddy's Song (Eddy Arnold)
  6. Till I Waltz Again With You
  7. River Of Tears (York Bros.)
  8. Going Standy (Faren York)
- B. Going Steady ....
  9. That's Me Without You (Webb Pierce)
- 10. Your Cheating Heart (Hank Williams)

#### Bill Thornton

- KRLW-Walnut Ridge, Ark
- 1. No Help Wanted (Carlisles)
  2. Life Of Hank Williams
  (Hawkshaw Hawkins)
  3. Going Steady (Faron Young)
  4. Little Willie Waltz
  (Maddox Bros. & Rose)
  5. Kaw-Liga (Hank Williams)
  6. Going Like Williams)
- 6. Going Like Wildfire
  (Mac Wiseman)
- 7. My Lonely Heart's Running Wild (Carl Smith)
- Wild (Carl Smith)

  8. Death Of Hank Williams
  (Jack Cardwell)

  9. Honeymoon On A Rocketship

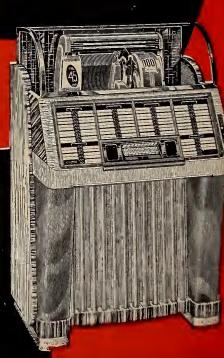
  10. Foggy Valley (Ellis & Bill)
  (Hank Snow)



THE Wall-o-matic

CHAMPION MUSIC SALESMAN OF THE WORLD

100 Selections phonograph



# RUSH LETTERS TO CONGRESS

Operators, Jobbers, Distribs, Mfrs, Rush Letters to Their Congressmen and Senators to Back Senator Frear's "Optional Depreciation" Bill (S.298). Will Mean Very Great Savings for Entire Industry is General Belief.

## Introduce Bill In Illinois To Ban Bell Manufacture

Manufacturers Of Amusement Machines Fearful Bill May Ban Other Products Due To Broad Scope Of Its Language

CHICAGO — Leaders thruout this area were buzzing all this past week regarding introduction of a bill in the legislature in Springfield to outlaw manufacture of bell machines.

The this does not interest the majority of these engaged in the armuse

Tho this does not interest the majority of those engaged in the amusements industry here, what does cause them anxiety is the broad scope of the wording which the bill contains and which can, if just as loosely interpreted, outlaw almost every type of amusement, even products not in the coin operated amusement industry.

Rep. John M. King of Wheaton, Ill., planned to introduce the bill this past Tuesday. It is co-sponsored by Rep. Joseph R. Peterson of Princeton, Ill. Both are Republicans. Rep. Peterson is a former bureau county states attorney.

is a former bureau county states attorney.

Rep. King stated to the press that his research into the "slot machine business" showed that, in 1951, Illinois firms were still manufacturing slot machines and shipping them to various parts of the world.

Rep. King is reported to have stated that Illinois production of bells amounted to 85% of the world's total. The bill is reported to make it unlawful to "manufacture or assemble"

any clock, joker, tupe or slot machine or any other device upon which money is staked or hazarded or into which money is paid or played upon chance, or upon the action of which money or other valuable thing is staked, bet, hazarded, won or lost."

Under this broad wordage, as some here pointed out, this bill could even be attributed to the coin operated telephone in which money is placed and a "chance" taken that the call may or may not go thru.

"chance" taken that the call may or may not go thru.

In short, leaders here believe, the wordage is so broad in scope that it would cover a myriad of amusements which, most definitely, are absolutely not in the bell category, and yet which might be interpreted to come under this bill

this bill.

The penalties for violation are extremely stiff, even up to the point where the King-Peterson Bill would also make dissolution of the manufacturers firm almost mandatory, it is reported.

reported.

Leaders in the trade here quickly made contact in Springfield to obtain copies of the bill and to study its wordage so that harm would not come to those firms for which the bill is not at all intended.

## Industry Thanks THE CASH BOX For Calling Attention To Importance Of Sen. Frear's Bill. Many Ask Editorial Campaign Be Continued So That All **Will Write Or Wire Their Senators And** Congressmen To Back Bill S.298

(Editor's Note: Complete reproduction of Senate Bill (S. 298) introduced by Senator J. Allen Frear, Jr. of Delaware in the U.S. Senate appeared in last week's (Feb. 29, '53) issue of The Cash Box, page 27. It is important for everyone connected with the industry to read this bill and to also show it to their accountants.)

CHICAGO — Result of the full page story which appeared in last week's issue of *The Cash Box* (Feb. 28, Page 27) along with a reproduction of Senate bill (S.298) as introduced into the U.S. Senate by Senator J. Allen Frear, Jr. of Delaware, was to bring a flood of compliments to this publication as well as notification that letters and wires were going forward to Congressmen and Senators in Washington to have them back this to Congressmen and Senators ... Washington to have them back this

As was pointed out last week, this bill is a godsend to this industry, for it clears up a great many inequities now existing as far as depreciation rates and schedules are concerned.

It means that the operators, themselves, as well as jobbers, distributors and manufacturers, can set up their own "reasonable time" to depreciate any of their equipment.

This would, in all probabilities, save many, many thousands of dollars for operators of all types of equipment all over the nation.

over the nation.

It is a bill which was backed by the Senate Small Business Committee during 1952. It is backed by many noted tax experts in Washington at this time. Its only competition comes from the Treasury Dept. which claims that too many business men might depreciate equipment too fast. The Treasury Dept. claims that with "the major aim" of the present administration being a balanced budget, this might not come about should this bill (S.298) become law.

But the tax experts and many others are contesting this contention. They claim that, whereas many would

depreciate their equipment in a faster period of time, once depreciated, these businessmen would then pay back higher taxes on this equipment.

The pros and cons are, at present, being argued by the tax experts in Washington.

But, in the meantime, what is most interesting to the members of this, and a tremendous number of other industries, is the fact that this would mean salvation and a tremendous savings of menios all argued ings of monies all around.

In fact, some state that this could mean the difference between profit and loss, in a great, great many instances.

Therefore, many are urging every one of the members of the industry to vrite to their Congressmen and Senators to back this bill (S.298) very strongly and to do so immediately, for they feel that Senator Frear has the answer to the problem of a great many in the industry.

They point to the fact that, in some areas, operators of music equipment, for example, are only allowed to depreciate their capital investment in a period of five years. In other areas in four years. In some territories in three

And that in each case the entire method of depreciation is most completely inequitable from the standpoint of valuation of the equipment after a full year's operation.

This would help to bring about a cure in the case of automatic music equipment and, especially, in the case of amusements, vendors and service machines.

These latter, too, are up against the problem of being able to depreciate their equipment more rapidly so that they can show some profit against trade-in and sales valuation of their machines. machines.

In every fashion, Senator Frear's bill (S. 298) has the answer to what a great great majority of the peoples engaged in this industry are seeking.

Therefore, leaders thruout the entire field are urging the men to write or wire their Congressmen and Senators to back Senator Frear's bill.

#### Babe Kaufman Invites "20 **Year Club" Members To Free Party**

ATLANTIC HIGHLANDS, N. J. Babe Kaufman, nationally known figure in the industry, and one of the people who suggested the origination of a "20 Year Club," issues an invitation, thru The Cash Box, to all members of the club all over the United States and Canada to be her guest at a house and lawn party some time in June.

"I want every member of the '20 Year Club' to get together here at my home. The party's on me," states Babe.

The date is left open as Babe wants to hold the get-together when it is most convenient for most. "The Monmouth Park track season opens on June 13" says Babe, "and maybe some of our visitors may wish to visit it. Babe suggests, Sunday, June 14 as a good date.

What do you say should be the date, you 20 Year Club Members? Write to Babe Kaufman, 50 Hooper Ave., Atlantic Highlands, N. Y., or to Joe Orleck, The Cash Box, 26 W. 47th St., New York.

#### **Meteor Appoints 2 New Distributors**

BROOKLYN, N. Y. — Al Blendow, sales manager of Meteor Machine Corporation, this city, announced the appointment of Dan Stewart Company, Salt Lake City, Utah, together with the Dan Stewart Los Angeles office, as authorized distributors of Meteor kiddie rides. Stewart will cover the following territory: Utah, Idaho, Montana, Arizona, Nevada,

Wyoming. Colorado, South Dakota, New Mexico and Southern California. Blendow also announced that George McCain, Temple, Texas, has just been appointed factory sales rep-resentative in the states of Texas and Louisiana, and has already turned in voluminous sales for the "Flying



#### PRICED TO SELL QUICK BINGO GAMES

Bolero 22 Bright Lights 26	0.00   Leader
Bright Spot 34	9.50



- more above	To 10 (10)
Roy	Monroe

Geo. George	349.30	Roy Monroe
ARCADE EQUIPMENT  Atomic Bomber \$155.00  Bally Big Inning 149.50  Bally Heavy Hitter 49.50  Batting Practice 69.50  Bingo Roll 49.50  Boomerang 59.50  Big Bronco (Like New): Write	Periscope \$95.0	ONE BALLS
ARCADE EQUIPMENT	Quizzer (Very Clean) 95.	Champion \$35.00
Atomic Bomber\$155.00	Seeburg Bear Gun 249.	Citation 30.00
Bally Big Inning 149.50	Seeburg Chicken Sam 85.	O Gold Cup 24.5
Bally Heavy Hitter 49.50	Sky Fighters 125.	Photo Finish
Batting Practice 69.30	Solar Horoscope 160.	Turf King 90.0
Bingo Koli 49.30	Standard Metal Typers 3/5.	Winner 65.00
Boomerang	Texas Leaguer 49.	50
Big Bronco (Like New). Write	Under Sea Raider 125.	SPECIALS
4 Pleuse Dorby 295 00	Watting 200 Scale 160.	Genco 400, Like New\$249.50
Chicago Coin Gordee 115.00	Williams Star Series 65.	Genco 400, Like New\$249.50 Genco Jumping Jacks, Like New
Chicago Coin Pistol 90.00	AFUDOK2	Like New 295.0
Chicago Coin Hockey 49.50	Atlas Bantam \$6.	95
Chicago Coin Basket Ball	Atlas Deluxe Nut Vendors 7.	71.00.0
Champ	National King Candy	Rock-Ola 1948 Blond\$295.0 Seeburg 100A 78 R.P.M 649.0
Capital Midget Movies	Vendors, New 19.	Seeburg 100A 78 R.P.M., 649.0
Chicago Coin Basket Ball Champ	National King Ball Gum	95 Seeburg 1947 M 169.5 Wurlitzer 1100
Exhibit Dale Gun 65.00	vendors, New 9.	Wurlitzer 1100
Exhibit Foot Ease	Manage 25e 70	Very Clean 295.0
(Late Model) 95.00	Advence Pall Gum	Wurlitzer Bar Box 5-10c 9.9.
Exhibit Six Shooter 175.00	Vanders 5	Seeburg 3 Wire 5-10-25c 27.5
Exhibit Jet Gun 225.00	Victor Rahy Grand Tah	25 Seeburg 1947 M 169,5 Wurlitzer 1100 295,0 Very Clean 295,0 Wurlitzer Bar Box 5-10c 9,9 Seeburg 3 Wire 5-10-25c 27.5 Seeburg 5 C 3 Wire 19,0
Evans Bat-a-Score 185.00	Gum 11	95 Seeburg 5c 3 Wire 19.0 Seeburg 1948 Hideaway Very Clean 225.0
Kenney Submarine Gun 125.00	4 Column Stamp Vendors 18	50 Very Clean 225.0
Kirk Astrology Scale 95.00	SHUFFLE GAMES	WANT TO BUY
Mercury 13 Way Grib or	Chicago Coin 6 Player\$265.	111111111111111111111111111111111111111
Lift Scale 69.30	United E Discor Forming	Evhibit lot Guns
Midget Skee Ball 175.00 Mutoscope Voice-o-Graph 450.00	Top Jumbo Pine 200	Of Mutoscope Cross Country
Mutoscope Voice-o-Graph 430.00	United 6 Player Formica	Exhibit Six Shooters
Mutoscope Photomatic Deluxe Write	Top Jumbo Pins 215	00 Voice-O-Graph
Panorams (Very Clean) 295.00	United 6 Player Deluxe 250.	00 Gun Patrols
I dilordina (very Cicdit) 275.00	Control o Flagor Beland, . 250.	

#### COIN MACHINE EXCHANGE, INC. 2423 PAYNE AVENUE, CLEVELAND 14, OHIO (Tel.: SUperior 1-4600)

# The A.B.T. CHALLENGER

Here is the target skill with real sport appeal.

It provides a steady source of income throughout the year. The CHALLENGER has an authentic, realistic type army pistol with real sharp shooting skill.

Why not find out for yourself . . . write or wire.

A.B.T. Manufacturing Corporation 715-723 North Kedzie Avenue, Chicago 12, Illinois

## **MOA BIZ MEET IN CHI** MARCH 9 and 10

Not A Convention. Discuss MOA's Future Activities. Phono Mrfs Assn Invited To Participate. Miller States It Will Be Most Important Meet **Ever Held** 



GEORGE A. MILLER

CHICAGO — As we expected, in advance reports by this publication, MOA (Music Operators of America, Inc.) thru its President and Business Manager, George A. Miller of Oakland, Calif., advised this past week that there would be "probably the most important" business meeting held at the Congress Hotel, this city, on March 9 and 10, 1953.

This would not be a convention like the trade has seen in former years, Miller reported, but would be "strictly a business meeting to discuss future activities of Music Operators of America".

As appeared in an article aimed at this meeting this past week's issue (February 28) of The Cash Box, the most important discussion will generate around forthcoming legislation to amend the Copyright Act of 1909 which is expected to be soon introduced with ASCAP sponsorship into Congress. The Phonograph Manufacturers Association has been invited to participate in the business meetings which will be held. There is no doubt that a special meeting of all the Board of Directors and officers of MOA will meet with the manufacturers and many important discussions are expected to be held between these two groups.

Tho this is not a convention, as George A. Miller has stressed, everyone of the members of MOA are invited to attend if they so desire. The meetings will be on Monday and Tuesday of the second week in March (9 and 10) and, therefore, many from surrounding cities, in addition to officers and the Board of Directors of MOA, are expected to be present.

One of the major tasks confronting George A. Miller will be the appointment of committees to work with all the nation's automatic music operators so that, should emergencies arise, there will be very quick coverage of all who shall be needed to help bring a cure to any national legislative problem.

All members of MOA's Executive Board have already signified their intention of being present, according to George A. Miller, and this will allow for many of the most important discussions to be held and decided at this meeting.

## **American Shuffleboard Looks** For Big Biz Boom This Spring

UNION CITY, N. J.—The start of its 25th year in business finds the American Shuffleboard Company, this city, looking for another "boom" period such as the shuffleboard industry experienced in 1948 and 1949. This, at least, is the optimistic report of sales manager Nicholas Melone and other company officials.

Melone, who has been connected

Melone, who has been connected with American for 18 years, is convinced that the sudden upsurge of interest in shuffleboards and supplies since last November presages a boom which will probably break in the convince.

which will probably break in the spring.

"These things run in cycles," Melone said. "Interest in new shuffleboard equipment was only moderate up until a few years ago. Then all of a sudden we are shipping again to operators and distributors with whom we haven't done business in two or three years."

Melone pointed out that the sharp

Melone pointed out that the sharp increase in American's shuffleboard supply business was a further indica-tion that the sport is coming back with

a bang. In preparing for a worthy silver anniversary celebration next fall, American Shuffleboard officials were tallying some of the company's achievements during its quarter cen-tury of business activity. These included a number of exclusive patented devices credited with helping popularize the game during the 1940's.

Particularly proud of this host of American "exclusives" is general manager Paul Cusano, who personally holds most of the patents licensed through American.

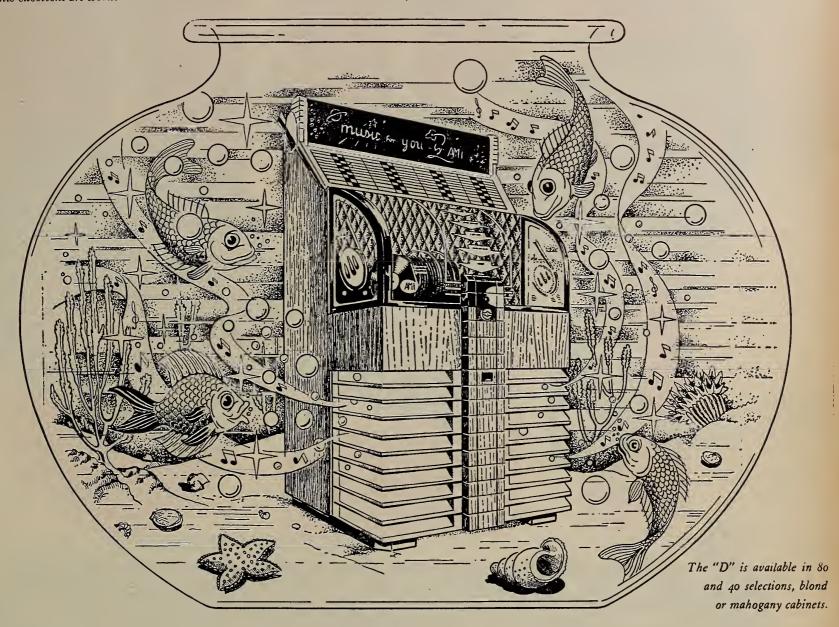
"Only by giving the customer more than he can get elsewhere, will you outlast your competitor," Cusano stated, "and our 25th anniversary is proof of that."

Cusano is credited with inventing Climatic Adjusters, a device which prevents warpage of the shuffleboard playing surface. Climatic Adjusters have added years to the life of a shuffleboard and made the game economically feasible for the coin operator.

Another important Cusano invention was the 12-foot American "Bank-Shot," which was introduced in 1951 and is now "going like hot cakes"—according to American distributors.

American Shuffleboard is currently housed in a modern, block-square plant facility in Union City, a stone's throw from the Lincoln Tunnel entrance to New York. The company's main sales office is the Union City plant, while a western factory branch is maintained at Omaha, Nebraska.

Drawing by Mr. Henri Orband, Antwerp, Belgium, submitted in the AMI
'Write-an-Ad" Contest. Mr. Orband has received special recognition for this excellent art work.



# Living in a Goldfish Bowl

Good public relations is important to the music operator. Ever in the public eye, he knows that a high regard for the juke box and its operator brings more business, less threat of restrictive regulations and taxes.

Model "D," by its very nature, is a public property,

designed to be seen and heard and played by people everywhere. Its warm inviting beauty, its tonal appeal and its dependable operation inspire confidence, make it the operator's top public relations representative with a music-loving public.



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MUSIC & TELEVISION CORP. 1119 Commonwealth Avenu Boston 15, Massachusetts

S & K DISTRIBUTING CO. 2014 Fairmount Avenue Philadelphia 30, Pennsylvania

SEACOAST DISTRIBUTORS, INC. 1200 North Ave., Elizabeth, New Jersey

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BADGER NOVELTY COMPANY 2546 North 30th Street, Milwaukee, Wis.

BINCO MUSIC DISTRIBUTING CO. 1329 S. Calhoun St., Ft. Wayne, Indiana

BRILLIANT MUSIC COMPANY 19963 Livernois Ave., Detroit 21, Mich

CALDERON DISTRIBUTING 450 Massachusetts Ave., Indianapolis, Ind.

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in models for either 75 or 48 RPM records

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DIXON DISTRIBUTORS

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208 E. Dewey Äve., Buchanan, Michiga

IDEAL NOVELTY COMPANY 2823 Locust Street, St. Louis 3, Missouri LA BEAU NOVELTY SALES CO. 1946 University Ave., St. Paul 4, Minn

LAKE CITY AMUSEMENT CO. 4533 Payne Avenue, Cleveland, Ohio

SAVAGE NOVELTY COMPANY 628 Third Street, Beloit, Wisconsin

SUPERIOR SALES COMPANY 1337 Second Ave., Des Moines, lowa

TOLEDO COIN MACHINE EXCHANGE 814 Summit St., Toledo, Ohio

UNI-CON DISTRIBUTING CO. 3410 Main Street, Kansas City 2, Missouri WORLD WIDE DISTRIBUTORS, INC.

2330 N. Western Ave., Chicago \$7, III.

#### NORTHWEST

PUGET SOUND NOVELTY CO. 114 Elliott Ave., West, Seattle, Wash.

#### SOUTHERN

A. M. & F. DISTRIBUTING CO.
3118 Tulane Ave., New Orleans, Lauisia

H. M. BRANSON DISTRIBUTING CO. 811 E. Broadway, Louisville, Kentucky

CAPITOL MUSIC COMPANY 135 E. Amite Street, Jackson, Mississippi

COIN AUTOMATIC MUSIC CO. 241 W. Main St., Johnson City, Tennessee

FRANCO DISTRIBUTING CO. 24 North Perry, Montgamery, Alabama

ROBINSON DISTRIBUTING CO. 301 Edgewood Ave., S. E., Atlanta, Ga.

S & M SALES COMPANY, INC. 1074 Union Avenue, Memphis, Tennessee SOUTHERN MUSIC CORPORATION

2828 So. Blvd., Charlotte, North Carolina SOUTHERN MUSIC DIST. CO. 418 Margaret St., Jacksonville 6, Florida

SOUTHERN MUSIC DIST. CO. 503 W. Central Ave., Orlando, Flarida

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The Amazing Revolving Record Drum which delivers any of 120 different selections quickly and

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FT. WORTH AMUSEMENT COMPANY 1210 S. Main Street, Ft. Worth, Texas

FRONTIER AMUSEMENT
2020 Myrtle Avenue, El Paso, Texas

PAUL W. HAWKINS 329 East 7th Street, Tucson, Arizona

RUTHERFORD ENTERPRISES 608 Johnson Street, Amarilla, Texas

UNITED AMUSEMENT CO. 446 N. Main St., San Antonio, Texas

#### WESTERN

H. B. BRINCK 825 East Front Street, Butte, Montana

DAN STEWART COMPANY, INC. 2667 West Pico, Los Angeles, Californ

DAN STEWART COMPANY, INC. 140 E. Second, South, Salt Lake City, Utah

MODERN DISTRIBUTING CO. 3222 Tejon Street, Denver 11, Colorado

OSBORN DISTRIBUTING COMPANY 2647 Thirty-Eighth Avenue San Francisco, California

"The Industry's Greatest Phonograph Achievement"

**ROCK-OLA MANUFACTURING CORPORATION** 800 North Kedzie Avenue Chicago 51, Illinois





Richard Braud, Mallory Music Store, had his picture mistakenly printed in the local newspapers for a certain Richard Braud, who reached the Metropolitan Opera finals. Our Richard, who can't chirp (or even sing) one note, is now cheerfully answering all telephone calls "Figaro," instead of the usual "hello" ... Blackie Boshge from Loran's Music in Pascaguola, Miss., makes a hurried trip into town on a Sunday to pick up records from the distribs. By the way, Blackie-congratulations on the new little girl, after the nursery's been blue three times. We know you and the Mrs. are happy to paint it pink. . . . A. J. Broussard, Kaplan, La.; Ray Landry, Gonzales, La.; and Macie La Mott, Baton Rouge, La., in town buying records and supplies. . . . Our sincere sympathy to Charlie Milano of AMI Distributing Co., on the loss of his mother last week. . . . We hear that Ray Monroe of Lake Side Novelty, Opelousas, La., has moved to Port Barie, La. . . . Stan Lewis, Stan Record Shop, Shreveport, La., reports on the long distance that his wife and baby son, Lenny, are just fine. Claims Lenny was getting better looking and smarter every day. Can it be he's slightly prejudiced? . . . Congratulations to Larkin Ethridge of Delta Music Sales and his lovely bride, Elise. They were married Saturday, Feb. 21, in Papularville, Miss.

Hy Davis, the dj from Jackson, Miss., hasn't been in town in quite some time. Probably making everything a hit in Jackson. . . "Mr. Bill," as everyone calls him (the son of Mr. and Mrs. Bill Amann of Amann Distributing Co.) made his debut on TV on the Mrs. Muffin program—and then in the same week had a tonsilectomy. . . . A new arrival, a girl, named Lynn Ann, showed up at the home of Mr. and Mrs. Warren Sciortino of Tac Amusement on Feb. 11. . . . Shoon DeLauncville of Shoons Novelty, Reserve, La., is all ready to open his new nite club "The Starlight Inn." . . . Henry Fox, who was the super-salesman at Console Distributing Co., is making home now in Memphis, Tenn. Sure do miss you, Hennery. . . . Mrs. Dick Sturgell just returns from Tulsa, Okla. . . . . Saw Louis Uchello of Biloxi, Miss. He is the owner of the Grove Club, and is thrilled over the success of his new Motel Courts on the coast. . . . Sam Tridico is a fellow who really believes in the phono biz. Sam runs only music machines.

# Wurlitzer Distribs To Meet In New Orleans Feb. 26-28



ROBERT H. BEAR

NORTH TONAWANDA, N. Y. — Bob Bear, sales manager of The Rudolph Wurlitzer Company, this city, will act as host to all of the firms distributors at a meeting being held at the Roosevelt Hotel, New Orleans, on February 26 to 28.

Rumor has it that these distributors will view a new model Wurlitzer automatic phonograph that will feature 48 selections for only 45 rpm records.

The further word on this new phonograph is that it is being produced to sell at an economy price, and will only

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PHILADELPHIA 30, PA. (Tel.: RI 6-7712)

-Special Sale!-

	Boxes \$ 5.00
	Candy Machines 49.50
Statler	Cookie Machines 49.50
	Cigarette Machines 49.50
Supre	me Distributors, Inc.
	F 2nd AVENUE MIAMI 37. FLA.

supplement the Wurlitzer line rather than act as a replacement for their current model. We know for sure that the factory will continue with the models 1500 and 1550 (104 selections) on its production lines.

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There's a NATIONAL Service Center near you: Waadside, Long Island, N. Y. hicago 39, Illinois as Angeles 6, Calif. Atlanta, Geargia Dallas, Texas

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#### **Auto-Photo Plans Intensive Sales Program**

LOS ANGELES, CALIF. — J. B. Herren, vice president of Auto Photo Company, this city, stated that Auto Photo plans an extensive sales promotion drive.
"Familiar as the Auto Photo Studio

is in the bus terminals, railroad sta-tions, and amusement parks, it has just begun to assume the role that this highly developed and carefully

tooled piece of equipment deserves," said Herren.

Special interest is manifested by the variety store because heretofore unproductive floor space is captured and made profitable. A number of such outlets are already using the "Studio." Among them are Neisner Bros., Inc.; W. T. Grant Co.; J. J. Newberry; and F. W. Woolworth Co.

# The Woman's Viewpoint

# of the Coin Machine Industry



MRS. ELOISE MANGONE

MIAMI, FLA.—"I believe that, in MIAMI, FLA.—"I believe that, in about 90 per cent of the situations which arise in our business, where problems with customers come about, that a woman is better qualified to settle these problems than is any man at present engaged in this industry," is the way Mrs. Eloise Mangone of All Coin Amusements, Miami, Florida, presented one facet in the many she reported as to why women should get into the coin operated machines industry.

She also stated, "Today the business of operating is a much finer and cleaner business. Furthermore, in our territory especially, we find that husbands and wives work together.

"For example," she explained, "we have learned that, in a majority of the smaller locations such as tayerns response.

smaller locations, such as taverns, res-taurants, and so forth, the wives work shoulder to shoulder with their hus-

"Therefore," she says, "when woman calls to discuss new equipment, new percentage commission basis, rental basis, or any other problem which arises, and they find that this woman is working on the very same shoulder-to-shoulder-basis with her husband in the coin machines industry, they not only become friendlier but, in most instances, problems are more quickly solved and a more personal and closer relationship develops." "Therefore," she

ops."

Mrs. Eloise Mangone has been active in the business of All Coin Amusements in Miami for the past four years. She not only heads the purchasing of all recordings for this firm, but she is also engaged in the position of general manager of the entire company while her husband, Joseph Mangone, finds himself away taking care of his distributorship, which forces him to constantly travel.

Therefore, the entire business of

Therefore, the entire business of All Coin Amusements, especially from an operating standpoint, rests on the very capable shoulders of Mrs. Eloise

The success which the firm has enjoyed, and is enjoying, in this area is, most definitely, a tribute to her very astute and marvelous conduct of this

business.

Mrs. Mangone has been active in the industry for over nine years. But the first five of those nine years she took care of the books and other matters of the firm at home during the

The past four years she stepped actively into the business and it has risen with such great rapidity that it has captured attention from all in the

has captured attention from all in the industry.

"The word of the people in this business," Mrs. Mangone stated, "is their bond, just as Mrs. Mary Gillette of Chicago stated.

"I've never yet," she says, "come up against anyone in our business who hasn't kept his word right to the letter.

"Furthermore," she said, "just as Mrs. Gillette reports I, too, have found everyone of the men with whom I have dealt, and with whom I have to deal every day in this business, are gentlemen in every regard and completely appreciative of the fact that a woman can be highly successful in this indus-

She also stated, "I'm not a great hand at urging anyone to enter into any business of any kind. But, if a woman has her mind set on entering into this industry, all I can tell her is that she can prove herself just as successful as any man now engaged in this field.

"Of course," Mrs. Mangone explains, "there are many things which men can do better than women. There are some types of locations where men fit into the picture better than women. But in the great majority, a woman, using her intelligence, her patience and her natural instinct for creating friendship, can win out everytime.

"She should, though, build a good organization around herself," Mrs. Mangone says, "and should enter into this business prepared to work just as hard as any man would work to make a success of this business.
"Yes," Mrs. Eloise Mangone, con-

cludes, "women can enter into the coin operated machines industry every chance for success on their side."

#### Surprise Party For Babe Kaufman's Birthday

ATLANTIC HIGHLANDS, N. J.

—A group of neighbors, location owners, town officials and coinmen attended a surprise birthday party for Babe Kaufman, nationally known coin figure, at Tony Mattia's Casino Restaurant on Sunday, February 22

Casino Restaurant on Sunday, February 22.

Babe was celebrating her 50th birthday, but still moves and thinks like a young thirty.

A gold wrist bracelet was presented to Babe by her son, Bill, to commemorate the occasion, in behalf of all those present. Mayor Waldron P. Smith of Atlantic Highlands acted as master of ceremonies.

monies.
On hand from the coin machine industry were: Harry Rosen, Meyer Parkhoff and Joe Fishman of the Atlantic-New York and Atlantic-New Jersev Corporations; Felix Fleischman and Les Beirelberg of Runyon Sales Co.; Sam Waldor and Dick Steinberg of the Music Guild of New Jersey; Sol Kesselman, attorney for the N. J. Guild; and Joe Orleck of The Cash Box.





#### **SOUTHERN CALIFORNIA**

Other interests force sale my old established route phonos, pins, claws, etc. Finest territory in Calif. \$1700 monthly income. Will sacrifice \$18,500. Responsible party only. Please do not waste my time.

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c/o THE CASH BOX 6363 Wilshire Blvd., Los Angeles 48, Calif.

#### Chi Music Ops Assn. Discusses Issuing Own Fire & Theft Insurance

CHICAGO - Discussions which began this past week, right after election of officers and Board of Directors of the Recorded Music Service Association, the music ops organization here, are still under way regarding the association issuing its own insurance for fire and theft of all automatic music equipment in this area.

For the past ten years this has proved successful in the case of A.B.C. Music Service Corp. of this city. The members of A.B.C. have carried the insurance and have found that they were much better off in every regard.

The success, therefore, of this ten year insurance program, has led leaders of the organization, especially Ray Cunliffe, president of the association, to urge the membership to set up their own insurance within the association itself.

There have been more thefts over this past year than ever before. Fur-thermore, tho fires have been kept down to an absolute minimum, cost of fire and theft insurance, which is a necessity, is quite high from all re-

With its own insurance firm in its own organization there is every possibility, music leaders here agree, that they can cut the premiums down, and may even show dividends for the in-

Further discussions will be continued at following meetings with the belief that action will soon be taken in



#### METEOR FLYING SAUCER

Has Sensational Kiddie Appeal—Terrific Earning Power! IT'S ATTRACTIVE-RUGGED-SAFE! The newest of new in the Great Fleet of Meteor Kiddie Rides that includes such OUTSTANDING MONEY-MAKERS as

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#### Wurlitzer's Mailing Piece Stresses "Clean Up" Theme

NORTH TONAWANDA, N. Y.— The Rudolph Wurlitzer Company this week mailed the latest in the series of folders pointing up the features of the "1500" phonograph to the operators throughout the nation.

throughout the nation.

As in their previous folders, the leaflet plays on the features of the "1500," such as, 104 selections; twin Zenith Cobra stylus; twin playmeters; electronic volume control; and quick as a flash replacement units.

Theme of the mailing piece "clean up," is colorfully impressed on the reader by use of humorous cartoons showing a man bathing in coins instead of soap and water, and a well dressed operator carrying a basket dressed operator carrying a basket full of "collections."

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SEEBURG	1 44		\$150
		42.4.4.4.4.4.4.4.4.4.4.4.4.4.4.4.4.4.4.	
		EAWAY	
SEEBURG	1-47		175
SEEBILDG 1	49 B1	ND	250
SEEBURG			
SEEBURG '	WOM (	W4-L56)	35
WURLITZE			
WURLITZE			
WURLITZE	R 1080		140
WURLITZE	R 1250		395
WURLITZE			
			Wrlte
A.M.I. MO	DEL A		325
A.M.I. MC	DEL B		425
A.M.I. MO	DEL C		
	7.400	• • • • • • • • • • • •	
ROCK-OLA			125
ROCK-OLA	1426 .		150
ROCK-OLA			
1001-00-	1420 .		4/3

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#### Rock-Ola Schedules Series Of Service Music Guild Of New Jersey Meets **School Sessions At Distributors**

CHICAGO—Jim McNulty, of Rock-Ola Manufacturing Corporation, this city, announced a series of Rock-Ola workshops to be held under the supervision of Frank Schultz, Rock-Ola service specialist. The schools will cover locations in the Middle West, the South and Southwest. Schultz, who has had extensive experience instructing phonograph servicemen, is conducting the sessions to acquaint operators with the mechanism and the operating features of the Rock-Ola "Fireball" 120 selection phonograph.

The first service school will be held on March 2 in the showrooms of the Central Ohio Coin Machine Exchange, Columbus, Ohio. Servicemen from the Air City Novelty Company, Dayton, have been invited to participate.

On March 3 the school is to be at the Coin Machine Service, Charleston, W. Va., and servicemen from a number of the local operators will be pres-

March 4 will find Schultz instructing at The Southern Music Corporation, Charlotte, N. C., and personnel from Frank Swartz Sales, Nashville, Tenn., and Coin Automatic Music Company, Johnson City, Tenn., will be guests.

On March 5 Franco Distributing Company, Montgomery, Ala., will play host to the session.

The final school will be held at Lynn Farr Music Company, Texarkana, Ark., March 6. Personnel from the United Amusement Company, San Antonio, Texas; Fort Worth Amusement, Fort Worth, Texas; Capitol Distributing Company, Jackson, Miss.; Rutherford Enterprises, Amarillo, Texas; and Frontier Amusement, El Paso, Texas, have all been invited.

# March 5 To Discuss 10¢ Play

NEWARK, N. J .- The Music Guild of New Jersey announced a special meeting and dinner to be held on Thursday, March 5, at the Mirror Room, Hotel Essex House, this city.

The purpose of the meet is to dis-

### Donan Distributing Co. Appointed Distrib For Bally In Wis. And No. III.

CHICAGO — Donan Distributing Company, with offices at 5007 N. Kedzie Avenue, this city, has been appointed as exclusive distributors of Bally products in Wisconsin and Northern Illinois, according to an announcement by Jack Nelson, Bally sales manager. sales manager.

Heading Donan Distributing is Donald J. Moloney, general sales manager, who is backed by a seasoned sales staff including such well known coin machine men as Sam Schencker. August Baracani and Tom Cath. The service department is headed by Norbert Pascon who has had many years experience in the mechanics of coin-operated equipment.

Nelson further emphasized that Donan is equipped to give remarkable trade-in values and speedy delivery on present Bally equipment; "SpaceShip," "The Champion," and "Beach Club." The newly appointed distributor is completely stocked with Bally parts and is in position to give excel-

#### "20 Year Club" Listing Postponed To Mar. 14 Issue

NEW YORK—Altho an announcement was made in last week's issue of The Cash Box (Feb. 28) that the names of the members of the "20 Year Club" would be listed in this issue, it is necessary to hold off until the March 14 issue due to the influx of applications which arrived just prior to dead-

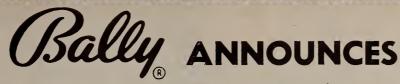
See March 14 issue for complete list of members received thru Friday, February 27.

cuss 10c play in their juke boxes.

"Dime play has become a number one topic for discussion with most juke box organizations throughout the country. The resulting slow inflation that followed World War II and the leap in all prices since the Korean War has put the operator in the position where his collections will buy less while the cost of equipment has skyrocketed as much as 400%," Dick Steinberg, manager, stated. "There is no indication that prices for equipment, labor, etc., will fall in the near future. The operator finds it difficult to absorb the increases and must, of necessity, pass them along to the pub-

"Record plays are one of the few things the public can still buy for a nickel. While nickel standards like the cigar, telephone and cup of coffee have all passed into limbo, the juke box still holds onto the five cent play, which came into being almost twenty years ago when the nickel had more than twice its present value," he said.

The Music Guild plans to confront its membership with the facts. Where 10c play (3 for 25c) has been in use for an extended period, the increase in route averages has been reported from a low of 25% to a high of 50%. These figures cannot be denied or ignored by the member confronted with a breakeven point at the highest level in



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**EXCLUSIVE BALLY DISTRIBUTORS** WISCONSIN AND NORTHERN

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**New BEACH CLUB Sensation** THE CHAMPION • SPACE-SHIP

> Write, Wire Telephone (JUniper 8-5211) Come in and get acquainted!

#### BALLY MANUFACTURING COMPANY

#### Karen Chandler Visits Atlas Music



# Whoa!!

... we need this week to try and catch up with the flood of orders for all our Kiddie Rides and for our "Space Gun".

#### **EXHIBIT SUPPLY**

4218-4230 W. LAKE ST., CHICAGO 24, ILL. (Established 1901)

CHICAGO — Operators and the staff of Atlas Music Company, this city, were thrilled recently when the Coral Records recording artist, Karen Chandler visited this Seeburg distrib-

Karen is seen (in the photo above) standing in back of the 100 record phono, while (1 to r) Joe Fillitti, Pat Serbinski, Mary Ann Miskoci, Mildred Modelski, Nate Feinstein, Bob Gnarro and Harold Schwartz look on.

The record they're all holding, without question, must be her big hit "Hold Me, Thrill Me, Kiss Me."

#### "The Cash Box" Scores Scoop:

#### Chi Music Ops Elect All Officers **Predicted In Last Week's Issue**

CHICAGO — Just as appeared in the "Chicago Chatter" column of last week's (February 28) issue of The Cash Box, the entire list of officers which was predicted would be elected by the Recorded Music Service Association of this city by "Chicago Chatter" were so elected. Scoop predicted the following: Ray Cunliffe, president; Phil Levin, vice-president and secre-

tary; Frank Padula, treasurer; Dan Palaggi, vice-president and Dan Gaines, vice-president.

The additional four men who were elected to the Board of Directors to make up for a nine man Board, including the above officers, were:

Rov Blomquist, Earl Kiess, Louis Arpaia and Andy Oomens. Another scoop by The Cash Box.

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LARGEST coin machine STOCK

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# An Open Letter

FROM THE FOUNDER OF THE

## Edgewater Heart Jund Memorial to

#### GEORGE D. MOLONEY

Your bucks will buck the Nation's No. 1 killer—heart disease. Help all of us in the industry to murder America's No. 1 murderer—heart disease—by mailing your tax deductible contribution now to the 'Edgewater Heart Fund.'

"Our industry, nationally renowned for its charitableness, can definitely help to stamp out heart disease. Your contribution will save a life. And remember the life you save may be

"Our industry has always been foremost in charitable endeavors. Heart surgery, and the medical assistance your contribution will support, is already in progress.

Your contribution will assist in devising and developing new and better techniques in the field of heart surgery and heart care. Remember that any member of this industry, including his entire family, is entitled to free heart surgery and medical care at the Edgewater Hospital, Chicago, Illinois, because of the continued contributions now being made by members of the industry.

"The 'Edgewater Heart Fund' has been dedicated to a man who was always a leader in our field. One of the most beloved individuals in the history of the industry. The 'Edgewater Heart Fund' is a memorial to George D. Moloney.

Help us take care of the needy and the indigent. The people who most need our care. Let's give them the opportunity of survival by our donations. Your dollars help murder America's No. 1 murderer—heart disease.

"Your contribution, whether large or small, will be gratefully acknowledged and most sincerely appreciated.

Allen J. Stern





Joe Young and Abe Lipsky, Young Distributing, fly down to New Orleans for the Wurlitzer distrib meet. Whoever thought up the idea of holding the gathering in New Orleans will probably get the highest compliments from the firms up north. . . Nat Cohn, Conat Sales, making a southern and southwestern trip, covering his distribs, runs into some snow, and in Oklahoma catches up with a dust storm. . . Barney (Shugy) Sugerman, Irv (Kempy) Kempner and Morris Rood of Runyon Sales, with the assistance of Jack Mitnick, regional representative of AMI, demonstrate the new gorgeous 80 selection Wall Box just received from the AMI factory. . . . Harry Koeppel, Koeppel Distributing, spends a few days traveling thru upper New York State—buying, of course. Hymie, whose cold still lingers on, handles the office while Harry is away. . . . The ever-smiling Lou Herman of Yonkers, N. Y., visits along coinrow. . . . Al Schlesinger, Square Amusement, Poughkeepsie, N. Y., spends a day in the big city, prior to flying to Miami Beach for a vacation. . . . Mike Munves exhibits coin-operated guns at the Sportsman Show this week, with Exhibit's "Space Gun" attracting a great deal of attention. Joe Munves stands by at the booth, particularly interested in the "Mighty Mike" he displays. "This coin operated punching machine attracted the greatest interest of any item there," stated Joe.

Jack Gordon, regional representative for J. P. Seeburg, tells us about the Seeburg installation at "Big" Bill Rodstein's "Lattimore" restaurant and bar in Phila. Bill, who has been associated with the industry for many years, really knows how to promote the best play for coin operated equipment. The installation consists of 2 phonographs and 12 boxes—all set for only quarter play, 3 for 25c. Jack tells us the spot gets a terrific play. . . . Dave Stern, Seacoast Distributors, phones us to say the sale of the new Rock-Ola "Fireball" phono is great, and wishes he had more machines for the ops. . . . We had a swell time over at the surprise party given for Babe Kaufman at Tony DeMattia's Casino Restaurant, Atlantic Highlands, N. J. It was Babe's 50th birthday. Members of the coin machine industry who attended were: Harry Rosen, Meyer Parkoff and Joe Fishman of Atlantic-New York and Atlantic-New Jersey Corporations; Sam Waldor and Dick Steinberg of the Music Guild of New Jersey; Sol Kesselman, attorney for the Guild; Felix Fleischman and Leslie Bieldelberg of Runyon Sales Co.; and Joe Orleck of The Cash Box. Mayor Waldron P. Smith of Atlantic Highlands acted as toastmaster. . . . Here's some notes on the Connecticut ops: J. Albert Gaffney, veteran eastern Conn. op, who has been exceedingly busy these past months, has promised that he'll attend faithfully all of the future meetings of the Connecticut State Coin Assn. . . . George Connolly of New Haven, one of the youngest operators in the country, has won the admiration of his fellow coinmen in his area. . . John Colucci, affectionately known as "The Great Profile," was seen recently dashing from one place to another in Hartford, finally landing in brother Ralph's record shop. . . . Abe Rechtschafer of Reliable Coin Machine Co., and his missus, vacationing at the spiffy Saxony Hotel, Miami Beach. . . Bevo (Pep) Onofrio of Bristol, greatly admired by his fellow ops for his amazing calmness and serenity as well as his great benevolence.

Willie Aronson tells us he expects to have some big news for us very shortly... Al Simon, Albert Simon Co., one of the happiest of distribs here. The various ChiCoin games sold even before deliveries.... Charlie Suesens and Ed Ravreby of Poole Distributing, Boston, Mass., in town last week-end, visiting at Capitol Projectors, for whom they distribute kiddie rides in their area. They returned to Boston, and then, together with Harry Poole, leave for the Wurlitzer distrib meet in New Orleans.... Ben Becker, Bally's regional representative, visiting Pittsburgh, Pa., and western Penna. this week.



A welcome visitor to the Twin Cities was Walt Schmitt of Lodi, Calif. Walt, who formerly ran the Red Wing Novelty Company of Red Wing, Minn., before moving to California, stopped in to say "hello" to some of the boys in the Twin Cities, and in Red Wing. . . Mr. and Mrs. Amos Heilicher of the Advance Music Co., Minn., were vacationing in Las Vegas, as was Mr. and Mrs. Al Eggermont of Marshall, Minn. . . Don Hazelwood of Aitken, Minn., reports that he had enjoyed his trip through the Southern part of the United States and into Mexico, especially, when he knew that he was missing the snow-storms which we have had here in the past few weeks. . . Jack Backus of Jamestown, N. D., does not get in to town very often, but when he does, he makes the most of it, as does Mrs. Backus who made the last trip in to town with him. While Jack was looking at new coin-operated equipment, Mrs. Backus was taking in the down-town stores doing some shopping. Because of the fact that Ray Kohner was busy in Winona, his son, Don Kohner, made the trip in to the Twin Cities for the necessary records and supplies. . . . Darlow Maxwell of Huron, S. D., certainly wasted no time in the Twin Cities. . . . Ralph Severinson of Aneta, N. D., and Lorando Olson of Grand Forks, N. D., finally managed to get some time off to make the trip in to see what was the latest. . . . Jack Bailey of the Ace Novelty Company, Browns Valley, Minn., was forced to stay in town an extra day, due to a heavy snowfall and finally managed to get out so he could be home on the week-end.

John McMahon of Eau Claire, Wis., Ted Heil of Gaylord, Minn., Joe Totzke of Fairmont, Minn., Charley Sersen of St. Cloud, Minn., Stan Woznak of Little Falls, Minn., and Elgin McDaniel of Wadena, Minn., were seen here and there at the distributors' offices and records supply houses picking up records and supplies for their routes. . . . Morris Berger of Duluth, Minn., reports that his daughter is getting along very well at the University of Minnesota. . . . Glen Radcliff of Superior, Wis.,



# GOLDEN NUGGET

UPRIGHT BALL GAME with exciting EYE-LEVEL ACTION!

Loaded with Attractions!

> FREE GAME! AVAILABLE IN 5c - 10c - 25c.

MODELS



- Up to 20 Replays for 3-to-6 Letter Combinations
- 100-200-400 Replay Combinations
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Here's the playing field that is exciting operators everywhere! **AUTOMATIC BALL CONVEYOR** SPEEDS PLAY! THRILLS PLAYERS!

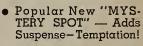
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- 1. DOUBLE GLASS—to protect front glass. Keeps your

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  HEAVIER PINS.
  ADJUSTABLE SIDE BUMPERS.
  SPECIAL, LONGLASTING PLAYFIELD BULBS..
  HINGED PLAYFIELD.
  DOUBLE LOCKS ON PLAYFIELD DOOR.



- Skill Flipper . . . Adds extra thrills
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Exclusive "Space-Saver"

Ultra-Modern Design— only 24" by 17" by 64" high. Crated Wt. Only 190 lbs. Fits Every Location—Perfect for Export.

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MANUFACTURING & SALES CO. 2621 N. Ashland Ave., Chicago 14, Ill.



Texans are rejoicing this week over the recent rains. Things had been pretty gloomy over the prospect of another dry summer. . : . Tommy Chatten just returned from a trip to the Panhandle. Said he ran into lots of bad weather along the way. . . . Rudy Kimbell, one of the biggest operators in Amarillo, is adding new phonographs to his route. He is one of the most efficient operators we have ever seen. He keeps a weekly check on which records play on each of his machines and how many times they play. Rudy makes it a practice to answer service calls within twenty minutes. . . . Hugo Joeris of Amarillo reports that business is picking up for him. . . . Ditto for Clark Richardson of Borga. . . . One of the busiest operators these days is Eugene Bell of Amarillo. He has a tremendous inventory of request records—all neatly catalogued and filled so that he can give the customer what he wants.

Big State Distributing Company has been appointed the new distributor for Coral Records Inc. They will distribute to the north Texas area. The manager, Paul Glass, is eager to get going. . . . Bert Alcott of Abilene was in town this week to pick up his wife, Peggy, who has been here all week consulting doctors. . . . Congratulations to Jim and Ann Bird on the arrival of their son Stephen Mike. . . . Jim, you know, is a salesman for Big State. . . . Larry Absher of Texas Music Company in Midland was sporting a permanent wave as long as his wife was in the beauty shop business. But she got out of the business and the permanent grew out so Larry started a mustache. Now he is complaining that the mustache sticks so we are wondering what he will try next. . . . Tex Keel of Colorado City is back on the job after a heart attack. So glad to hear he is well again.

# CAPTURE and HOLD CHOICE **LOCATIONS!**

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#### CIGARETTE VENDOR

★ Operates on ony combination of nickels, dimes and a quarter thru a single coin opening.

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THE PACK YOU SEE-IS THE PACK YOU GET!

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TARAN DISTRIBUTORS, INC.

3401 N. W. 36th STREET, MIAMI, FLA. 90 RIVERSIDE AVE., JACKSONVILLE, FLA



Dear Mr. Editor:

Like I always says, it all depends on who you knows, not on exactly on what you knows. And that is how comes when you knows some one who knows what's it all about you are goin' to be all right all the

Anyways, the other morning whiles Sally (that's Mrs. Slugger) and me is leavin' our house to go on down by our store, Sally says, says "Look here, Solly, you go on down by the store today your self". she says, "as there is a big sale by the department store and I am goin' to buy myself some things what's I need.

Then as I am jumping up on the pickup, which I parks by the house because I works late last night on the route, she suddenly bellows on me, "By the way, Solly", she blasts, "I leaves a circulars what comes from the records company what has got a new good one. You order us up a coupla boxes of these here records, you hears me?" she screams.

So I quick like nods my head and I starts up the pickup and I gets going out of there before she thinks about some thing else as will give me more work and more headache and more hollering and more trumpeting.

I gets down by the store and I finds that my helper, Sam Simpson, is already down and in the back room repairs shop already polishing up and cleaning up a machine what's I tells him to do

two days ago yet.

I says nothing. I thinks that that monkey head is doing all right already to remembers even two days later yet. Whiles I am thinking on this I am looking all over on Sally's desk and I can not finds any kinds of circular like what she says what comes from the records company from what she wants to buy a coupla boxes new records.

Quick like I turns and I hollers on Sam Simpson, my helper. I says, "Hey, you, you monkey head you, did you took a circulars from Sally's desk?", I hollers.

Sam looks on me and he says, says he, "I on'y took a piece of paper from the desk, Solly", he says, "'cause I gotta polish up on this here machine", he says.

So I says, "Lemme see that there paper what's you took", I

So Sam Simpson, my helper, he brings in what is left of this here paper. I can just about makes out as this sure enough was the circular from the records company from what's Sally (that's Mrs. Slugger) wants to order these here two boxes of these here records.

Well, anyways, I hollers but plenty good and hard and loud on Sam Simpson, my helper. (I told you'he was a simp's son). But what's can I do? I can not even makes out what's the name was as this here paper is all crunchied up like in a ball and it is good but full of plenty polish.

Just then the mail man comes in. He says, "Hello, Solly", he says, "nice morning, ain't it?", he says, "and here is your Cash Box magazine", he says.

Quick like I thinks to myself, 'If

this here is a real good records company they will have them-selves a advertising in The Cash Box and the record should be listed yet in there of course too'.

So I looks around in The Cash Box. I can not makes out as exactly what's this here record can be as there is more than one advertising yet in The Cash Box. But I looks on this here "Disk of the Week" for this here week and I also sees as how this here record 'Disk" for this here week has got him self a full page advertising yet too.

So I says to myself, I says, 'This here is the records I will order me. If I do not order me some thing quick like before Sally (that's Mrs. Slugger) comes on back here from the department store sale she will knock my block off yet and trumpet and holler and scream on me plenty. And I do not like that. You can believe me, believe me'.

So I sits me down and I calls me up the records distributor in the city and I tells him as I wants the one as is the "Disk of the Week" in this here week's Cash Box and I tells him to rush me down quick two boxes of these here records which is also advertising by a full page in The Cash

He says, "Okay, Solly, my pal, Solly, I shall send these down to you right away", he says, "as I haves them here already", he says, "I am always quick like stocking up on all these here Cash Box 'Disk of the Week' by air mail yet", he says, "as they sells out quick fast like", he says.

Well, anyways, now I feels me better and I waits around for Sally (that's Mrs. Slugger) to come on back from the department store

In the meantime I am hollering but good and plenty on Sam Simpson (that simp's son) and I am telling him.

You do not tell Sally any thing about what I am doing about buying these here new records, you hears me, you monkey head? says to him, I says.

I could not says anything more as in walks Sally (that's Mrs. Slugger) her self.

"Solly", she trumpets, "did you orders up these here records what

I told you to orders us up?"
So I says, "I sure did do that, honey, I sure did do that."

A coupla days goes by and I come in from the route to our store for some parts I am needing from the back room repairs shop and I sees how Sally (that's Mrs. Slug-

PRICED TO	MOVE OU	JT QUICK!
BINGO GAMES	FIVE-BALL	SPECIALS
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Bright Spot 325	Cross Road 225	Pin Bowler 95
Bright Lights	De-Icer 95 Dallas 65	Paratrooper 195 Rockettes 95
Atlantic City 425 United ABC 145	Dreamy 75	Rag Mop 95 Shoo Shoo 110
United ABC	Dreamy         75           Double Shuffle         85           El Paso         65           Four Horsemen         95	Shoot The Moon 165
MISCELLANEOUS	Fighting Irish 85	Spot Bowler 95 Triplets 95
	Four Corners	
United Match-A-Score \$49 Exhibit Dale Gun 65	Golden Gloves 95	NOTICE If you do not
I Keeney League Bowler 175	I Hanny Dave 210	less the sums were commend that I
Exhibit Poney Express	Hong Kong 210 Joker 110 Knock Out 75	PHONE US TODAY. WE HAVE
(Small Horse) 159	Knock Out 75	IT AND IT'S PRICED RIGHT.
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# READY FOR DELIVERY **America's Greatest Money-Makers** ROCK-OLA SPECIAL BARGAINS! FIREBALL BALLY BINGO GAMES . . . WRITE

HARVEST TIME, ea. . . . \$ 89.50 CITATION, ea. . . . . 39.50 TURF KING, ea. . . . 94.50 Come on in for the best trade-in of your life and walk out with the finest phonograph you have ever yet placed on any of your locations. We Are Exclusive Factory Distributors for BALLY and ROCK-OLA

SELECTIONS



LAKE CITY AMUSEMENT CO.

CLEVELAND, OHIO (Tel.: HE 1-7577)

ger) she is looking but plenty good and mad like.

She is standing on up by her desk and she has open up on the desk these here two big boxes of records.

She blasts out on me, "Where did you get these here records?", she screams, "did not I tells you what I wants you should order?", she trumpets.

So I grabs me up the two boxes of these here records and I beats it. I jumps up on the pickup and I ducks fast away.

Anyways I goes around and I places these here new records what I have ordered on the juke boxes around our town of Simp-

kinsville.
When I returns to the store at last I find that Sally (that's Mrs. Slugger) she is sill there even if it is plenty late like and I says to myself, I says, 'Oh, me, here we goes around again'.

Just as I walks in to the store the telephone rings. I am saved by

Sally (that's Mrs. Slugger) she picks up the phone, she listens and then she is saying, "Why that is very nice, Joey, I am so happy to hears as how you thinks these here are a real swell hits", she

So I waits. She hangs on up. Again the phone rings before she can open up her face to holler on

She says on the phone after listening for a while, "I am happy as how you likes this here record, Tony", she says, "this here proves, Tony", she says, "as how we knows what's is best and what's takes in the money.'

Then she looks up on me. I sees as how she is now smiling. So as naturally I feels me much better.

So I says, "What's is this here

all about, Sally?", I says.
So she says, "Listen here, Solly", she says, "where you finding out about these here new records?", she says.

So I tells her as how I looks in The Cash Box and as how these here records was the "Disk of the Week" for the week yet and as how there is also a full page advertising on these here records yet and that is how I am ordering these here two boxes of these here

new records yet.
So she says, "Now, Solly", she says real sweet like, "that is real

good and smart like of you".

"It is a real good thing", she says, "as how I subscribes to The Cash Box so's you will read it and learn somethings and also picks out from it these here records as I am wanting you should pick them

"Because", she says, "these here records from The Cash Box are a real big hit and I am real glad that you do like I am telling you to do and order these here big hits records from The Cash Box.

What are you going to do?

Sincerely,

SOLLY SLUGGER "Your Operator Friend"



Nate Feinstein of Atlas Music suffered a heart attack this past week Saturday. Nate is now at the Edgewater Hospital, 5700 N. Ashland Ave., Chicago, where he will be confined for at least six more weeks. Drop Nate a card.... Employees, visitors and guests of United Mfg. Co., remembered the Edgewater Heart Fund. Boys at United placed a large gallon jar on their famed bar and, as the boys imbibed, they'd drop a coin or a bill or two into the jar. The first jar totalled a \$100 donation to the Edgewater Heart Fund this past week. And Lyn Durant made a very thrilling donation of his own to this great memorial to George D. Moloney. Gang over at United are now working on "Jdr No. 2." . . . Dan Palaggi and Joe Fillitti got together to get music ops here to come through with a donation for the Boy Scouts. . . . Very swell letter from Al Stern from Miami Beach. Al writes, "I'll quiet down—honest." Then goes into a long letter on his favorite subject: "Edgewater Heart Fund." Just when he is supposed to recuperate quietly.

New Orleans' Fletcher Blalock flies up right after the Mardi Gras to do some quick business. Then flies right back again. . . . Music ops will have their eyes glued on the forthcoming MOA meet at the Congress Hotel here, March 9 and 10. Because, as George A. Miller reports, "This will probably be a most important meet." Many expect that it will cover coming national legislation. . . . Two guys sitting up into the wee hours trying to arrange fair allocation of their production to all of their distributors—Jack Nelson and Bill O'Donnell of Bally. "Beach Club" is biggest sensation in all Bally's long history. . . . One burglar found it doesn't pay to burgle juke boxes the other day when he set off a burglar alarm while trying to break into a juke box at 2858 Roosevelt Rd. Detectives Geo. Shannon, Thomas Hayes and Rychard Gyrell nabbed him. . . . Alvin Gottlieb reports, "Everything smoooother than than butter. Our new game's goin' great." Sol Gottlieb chimes in (Sol's resting up for a few weeks here in Chi), "Tell the boys I'll be back on the road soon and I'll be seein' 'em all again."

King Peterson Bill introduced into Illinois legislature this past week (reported here) has already received mucho attention of trade's leaders who quickly realized that extremely broad language would harm completely innocent amusements. . . Bill DeSelm uses this column to advise that United continuing production runs on "Show Boat." . . . Sincerest condolences to George Jenkins, whose brother, John Jenkins, editor of Chicago Motor News, passed away from a heart attack this past week. . . . Len Micon puts it this way, "Governors, Senators and Congressmen walk in and out at World Wide." In the meantime, Len reports, business grand. . . . Phil Weinberg up from Texas visiting Bally factory. . . . So far this year less visitors to this coincenter. Reason, some claim, "No show." Majority state, "We're much too busy." . . . . Rock-Ola's Frank Schu'tz, service schools director, will make big swing of midwest and south conducting schools at various new sales outlets of the firm.

We're not bragging, but we scooped the entire field by reporting exactly Officers and Board of Directors that would be elected by Recorded Music Service Assn, in this column last week. . . . J. Raymond Bacon and David C. Rockola in conferences all this past week, we hear. That usually means good news for firm's distribs. . . . Chi's music ops will be able to buy their fire & theft insurance direct from their own association if all proposals in this regard are accepted. 10 years success of this at A. B. C. Music Service Corp. proved its feasibility. . . . Score another scoop for this column: Donald J. Moloney, Donan Distrib. Co., 5007 N. Kedzie Ave., was named last week as Bally's distrib. Verified officially this issue. . . . Bowling a 510 series, Len Christiansen helped spark ABC No. 2 team to a 3 game victory over B & B Novelty. . . . Bert Bondio'i back from Mayo's. Lost 13 pounds. Is on a strict diet. But looks terrific and feels fine. . . . Millie Nyland came through with a high series this week for the women. Scoring 468 (Whowie). And Edith Davis rolled a 166 game. Star Music winning 2 from Atlas Music in battle for last place honors.

Have you been reading "The Woman's Viewpoint of the Coin Machines Industry"? Terrific, isn't it? If you know of any gals in the coinbiz send their names and addresses to this column TODAY. . . . Al Avers of Columbia Records came through with high series for the men, 527, which helped to knock off Decca for 2 games. . . Mary Gillette promised her bowling team that if they would beat Oomens, she'd pay for the party. So the Gillette's took 3 games from Oomens. Even though John Oomens came through with a 500 series and the very consistent, Isabel Oomens, came through with a 431 series. . . . Charley Laesi, one of the steadiest of all bowlers, rolled 228 game week before, and a 213 game last week. But still Tony Galgano's team went down for 2 games to Coral. . . . Frank Padula's Melody Music outfit took two from ABC No. 1.

Sam Lewis and Avron Gensburg at Genco continue busier than ever with "Golden Nugget." . . . Joe Abraham of Cleveland in town. Trying his darndest to get Jack Nelson and Bill O'Donnell to ship him more and still more. . . . Ben and Trudy Coven left for an auto trip down deep into the Sooth—Noo Ohleans no less. . . . Frank Roelke now in Milwaukee. Salesman for automatic pitchers. . . . Phone call from Romeo Laniel's place in Montreal via Laniel who is in Mexico. . . . Henry C. Knoblauch of Glens Falls, N. Y. Writes to tell us that he believes eventually no more 78's. Henry operating for over 35 years now. Says he, "Keep up the good work. The Cash Box is tops for all operators." (For which we humbly, but most sincerely, thank Henry.) . . . Irv Sandler of Des Moines reports that shipment to Laredo Exporting Co., Laredo, Tex., put him in a real hole. This firm hasn't even attempted to pick up used phonos he shipped on their order. Reports that their telephone has been disconnected. . . . Thanks to Herb Jones, the following became members of the "20 Year Club" this past week: Bob Breither, Charles T. Breitenstein, Leslie A. Landt,



#### CHICAGO CHATTER

(Continued)

Stephen Cisek, James Haggerty, John O'Brien, Anthony Dorsch and James Milton Johns. All are member's of the Bally organization. Wanna make a million? Read the editorial which will appear in The Cash Box: "How To Make A Million Dollars."... Two of the busiest in town, Frank Mencuri and Art Weinant of Exhibit Supply. Both boys hollered "Who!" this past week. They want a chance to catch up with the backlog of orders they have on all their kiddie rides and, especially, on their "Space Gun."... Ray Cunliffe and Phil Levin speak in Cleveland (Mar. 5) before Ohio Phono Ops Assn. on dime play, along with Bill Gersh of The Cash Box... If you haven't yet written to your Senator and Congressman to back Senator Frear's Bill (S. 298) do so immediate'y. This gives you right to depreciate your equipment on your own time option. WRITE NOW. (Read more about it in this week's issue.)... Look for more Arcades to go up this spring and summer than in many past years... Whatever you do—send in your donation to "Edgewater Heart Fund." Grand memorial to George D. Moloney. Help kill America's No. 1 Killer — heart disease. Remember, too, that all coinmen, their employees and families can get free heart care at Edgewater Hospital if needy. Make your check payable to: "Edgewater Heart Fund." Send it to: The Cash Box, 32 West Randolph St., Chicago 1, Illinois, for mention here. Do it now! Donations just reported to Edgewater Heart Fund: Ford Sebastian \$50; Ed Kennedy, well known adman, \$50; Herb Oettinger \$100; Sam Stern \$200; Sam London \$35.

# **COVEN**

"Cart-Sled"
FOR ALL PHONOGRAPHS
AND GAMES



Slides on curbs and stairs. Strong, light, durable. Capacity 1,000 lbs. Weighs only 28 lbs. 52" high by 19" wide. Tubular steel construction. 5" solid rubber wheels, FULLY GUARANTEED. An absolute NECES-

absolute NECES-Y for EVERY OP- F.O.B. Chico TOR. RUSH YOUR 1/3 Deposit DER TODAY. Orders.

COVEN DISTRIBUTING CO.
3181 ELSTON AVE., CHICAGO 18, ILL.
(Tel: IN 3-2210)

SUBSCRIPTION to THE CASH BOX \$30\_

# THE "20 YEAR CLUB"

"a great idea"

Herb Jones

Vice-President, Bally Mfg Co.

A compilation of the members of the coin machine industry who have joined the "20 Year Club" was published in the January 24 issue of *The Cash Box*.

This was a long and imposing list of names of men and women who have been associated with the coin machine industry for 20 years or more.

After we went to press on the January 24 issue, a large number of additional applications have reached this office. We shall publish these names in a forthcoming issue.

Outside of the fact that you've been connected with the industry for 20 years or more, there are no other qualifications. The idea is strictly sentimental—and will serve to bring together those people who, in a great many instances, have been pioneers in this modern age of our industry.

SO — YOU TWENTY YEARS — WHO HAVEN'T AS YET APPLIED, MAIL IN THE COUPON BELOW.

# Joe Orleck THE CASH BOX

26 West 47th Street New York 36, N. Y.

Dear Joe:

I have been connected with the Coin Machine Industry for 20 years or more.

Please enter my name as a member and send me a membership card.

NAME .....

FIRM

ADDRESS

ADDRESS .....

Date I entered the C. M. Business.....

• • • • • • • • • • • • • • • • • • •

Also Send Membership Card For

(Enclose Names, Firms, Addresses and when they started)

CITY..... ZONE.... STATE.....



Music ops out thisaway continue watching the trend toward dime play, with increasing reports of more 'n more ops swinging over. Locally, ops aren't doing much about it, altho we hear of many a distributor and jobber who i stocking up on conversion units. . . . Jack Leonard, of the Badger Sales Co. parts department has purchased a home in Meadowlark Park, Northridge Calif., and is due to move in within several months. . . . Doc Shapiro, New music and games op, visiting the sunny climes of California. . . . Jack Gutshall, veteran coin man out Orange County way, a firm believer in dime play. Sez "it's the only way for a coin machine man to save his business." . . . Elwood Lorman, formally associated in the manufacture of a popcorn vender and shoe shine machine with C. E. Wurdig, reported making the rounds of coin machine row prior to his re-entry in the business. . . . Jimmy Wilkens, Paul Laymon Company, back from a swing throughout the San Diego area reports music ops down thar are all practically running on dime play. Ed Wilkes, who recently became a member of the Long Beach Shrine Temple, just can't wait for the next shipment of Bally's "Beach Club" to arrive. "The game has received a tremendous reception by all operators who've seen it. We're shipping all we can get". . . . Charley Danie's reports lots 'n lots of inquiries on the part of music ops re dime play. . . . Lyn Brown, Exhibit Supply Co., one of the busiest coinmen in town, especially so when it comes to keeping his new firey red pick-up truck all polished. Business continues to remain par sez Lyn, with many ops after the complete line of Exhibit kiddie pieces. . . . Hank Tronick, Minthorne Music Co. licked the bout with the flu, but back on the job again at the usual breakneck pace. Hank, as do so many others in the music biz, reports a good deal of interest on the part of local ops in swinging over to ten cent play.

Fred Gaunt's twin sons, Dick and Frederick, licked their respective bouts with the flu and are up and around again. Papa Fred meanwhile continues doing such a wonderful job via United's Super Shuffle Alley at the C. A. Robinson Co. . . . Kiddie ride ops exploiting the possibilities of savings banks as added locations. . . . The father of M. I. Slater, prexy of Slater Vending Service, passed away following a brief illness here recently. . . . Mary and Kay Solle, Bill Leuenhagen's Record Bar, doing a landslide business via the Japanese import "Gomen Nasai." Title strip service the gals offer is purty hard to beat. ... Jack Simon, Simon Sales Co. busy refinishing a shipment of equipment he recently purchased in time to fill the flock of orders he's got waiting. Cohort Abe Chapman meanwhile sez thanks for all the glowing words about his golf game, altho said glowing words are true. Abe happens to be one of the better golfers around this neck of the woods having competed in many a tournament. The lad shoots a good game too-in the low 70's . . . Al Silberman, Badger Sales Co. reports a sudden rash of business via automatic drink dispensers. "With the weather being what it is" sez Al, "I guess operators realize that now is the time to buy." Major domo Bill Happe! meanwhile gathering bits of information here and there relative to a planned European vacation he'll take this coming spring. Joe Duarte, export manager of the firm, veddy busy checking shipping registers. "We keep this busy" sez Joe, "we're gonna have to buy a fleet of our own boats" . . . Kenny Wolf, San Diego coin man in town this past week . . . ditto Ivan Wilcox of Visalia . . . we casually wonder how much time ops out this neck of the woods spend just driving to and from Los Angeles to visit coin row? . . . Dave Gensburg making the rounds along Pico . . . The announcement of Chicago Coin's new "rocket" kiddie ride has genial Phil Robinson warmly waiting with anticipation, altho Phil has all he can do to keep up with the many orders for the firm's terrific line of bowlers. "We've been going at full steam ahead since Christmas, with absolutely no signs of letting off" said Phil-and he's still wearing that dashing beret.

Charley Koski in from San Pedro looking over some new equipment on coin row.... Lou Dunis and Jerry Michaels in town from Portland, Oregon and then on down to Palm Springs for a little sunshine . . . Charlie Washburn of Peerless says "any ops in need of Spanish language 45's can get all they need from me' . The Bob Smith's, Automatic Enterprises, report business on the up-grade ... Jack Dolan, Dan Stewart Co., looking very dapper in matching windbreaker and slacks off on another one of those quick trips "beating the bushes," while Nancy Weaver and "Swannee" hold down the home fort. Jack reports a sizable increase in the number of ops who are using dime play, and with much satisfaction too. "Most of San Diego, Riverside and up north in Bakersfield are already on dime play" sez Jack, and "I haven't heard one beef from an operator yet" ... Hear tell that those coin operated cleaning units are getting the attention of some of the department store moguls. Latter piece of equipment is quite successful throughout the middle west . . . Walter Heller, Chicago underwriter to so many coin machine firms, back in town again we hear-still on movie business though . . . Doc Dockins and Mac McGlone in town again this week from Santa Ana. . . . New freeway from Santa Ana will make this trip easy for many a coinman . . . Sammy Ricklin's California Music Co. jumping these days, especially so with the rash of new hits breaking out . . . Al Edelman made the trek in from Fontana, where that steel strike has been settled we learn . . . Gary Sinclair still busy up north round Salt Lake, but due down round these parts shortly . . . Hear tell that Bob Portale is doing a wonderful job up north around Stockton way . . . And did Pete Perinate ever get to the Las Vegas track?

# CLASSIFIED ADVERTISING SECTION

## CLASSIFIED AD RATE 10 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash.

Notice te holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue containing no more than 40 words, which includes your firm name, address and telephone number. All words over 40 will be charged to you at the regular rate of 10c per word. Please count words carefully.

ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT The Cash Box, 26 W. 47th St., New York 19, N. Y.

# WANT

WANT—We buy new and used records all year-round. Highest prices paid for 78's and 45's. No quantity too large or too small. We also buy brand new LP's (33-1-3 RPM) in quantity. Write or phone. AL ABEL, FIDELITY DISTRIBUTORS, 666-10th Ave., NEW YORK 36, N. Y. Tel.: JUdson 6-4568.

WANT — Shuffles, Rebounds, Bowlettes, Star Series, All Stars Five Balls, Al Condition Only. Any Quantity at the right price. Can pick np in states bordering Eastern Canada. E. LIEBMAN, 12 BABY POINT RD., TORONTO 9, ONTARIO, CANADA.

WANT—All types of arcade equipment. Quote lowest price in first letter. Also, will sell shooting gallery, fully equipped or trade for music, arcade or pingame machines. RELIABLE COIN MACHINE CO., 184 WINDSOR STREET, HARTFORD, CONN.

WANT — Operators and Distributors who are interested in adding America's finest folder vending postage stamp machine to their present route. Steady year round income. For free folders and complete data write SCHWARTZ DISTRIBUTING CO., 1800 S.W. 17th STREET, MIAMI 45, FLA.

WANT—Will buy phonograph records made before 1940; any quantity or dealer stock; \$150 to \$300 per thousand; will make trip to inspect if required. Some of labels wanted are Brunswick; Victor; Vocalion; Paramount; Gennett; Bluebird; Champion, etc. JACOB S. SCHNEIDER, 128 W. 66th STREET, NEW YORK CITY, N. Y.

WANT—Late Model Phonographs. Will pick up in a radius of 200 miles. KOEPPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK 19, N. Y.

WANT — We buy dealers' surplus stocks. Operators we pay the highest price for used records from 3 to 6 months old. Top prices paid for 45 RPM's. Call or wire: C & L MUSIC CO., 11 BAYBERRY RD., FRANKLIN SQ., L. IS., N. Y. Tel.: TIlden 4-9040.

WANT — Two- Four- or Six-Player Shuffle Bowling Games; Genco Shuffle Target; 22-foot National or Rockola Shuffle Board; Exhibit Pony Express; 100-Record Seeburg. Write stating condition, number, model and prices. STANLEY AMUSEMENT COMPANY, 5225 SOUTH TACOMA WAY, TACOMA, WASHINGTON.

WANT—Two Post War Getchen metal typers. Scientific Pokerino's—new and used. 1 Wilcox-Gay Voice Recorder. LIEBERMAN MUSIC CO., 257 PLYMOUTH AVENUE NORTH, MINNEAPOLIS, 11, MINNESOTA.

WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. Tel: UNion 1-7500.

WANT—Wurlitzer 1017, 1217; Seeburg 100 A & B; AMI D80; AMI Hideaways and Wall Boxes Heavy Hitter, Bally Late 1 Ball F. P., Metal Typer. Write stating condition, number, model and prices. ST. THOMAS COIN SALES, ST. THOMAS, ONTARIO, CANADA. Tel: 2648.

WANT—Panorams; Spot Lights; Litea-Lines; Five Stars; Coney Islands; Bright Spots; Bright Lights. MONARCH COIN MACHINE, INC., 2257 NO. LINCOLN AVE., CHICAGO 14, ILLINOIS. Tel.: Lincoln 9-3996.

WANTED — Mills Panorams — Write price, condition, etc. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVENUE, SEATTLE 1, WASHINGTON.

WANT—Keeney 4 Player Conversions, for long board with return puck; Genco Scoreboards; Keeney 6 Player Shuffle Alleys. UNIVERSITY COIN MACHINE EXCHANGE, 854 NORTH HIGH STREET, COLUMBUS, OHIO. Tel: UNiversity 6900.

WANT—45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. Tel: DIckens 2-7060.

WANT — Metal Typers, Mutoscope Voice-O-Graphs, ChiCoin Basketballs, and any other late arcade machines. Give price and condition in first letter. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK, N. Y. Tel: BRyant 9-6677.

WANT—Tubes: 2051; 70L7; 6SN7; 75; 6SC7; 2A3; 5V4; 6L6; 6K7 Metal; 6N7 Metal; 6L7 Metal. Will pay \$40.00 hundred. Must have minimum quantity 50 of a type. Have you other types in quantity? LEWIS ELECTRONICS 3449 NO. ELAINE PL., CHICAGO 13, ILL.

WANT—Used 1428 Rock-Olas. State best price and general condition. SOUTHERN MUSIC DISTRIBUT-ING CO., 503 W. CENTRAL AVE., ORLANDO, FLA.

# CLASSIFIED ADVERTISING SECTION

WANT—All types arcade equipment, Seeburg Guns, Seeburg M100s. Quote lowest prices or will trade shuffleboard scoring pads at \$2 per thousand. Write wire, phone. C. A. ROBINSON CO., 2301 W. PICO BLVD., LOS ANGELES 6, CALIF. Tel.: DUnkirk 3-1810.

WANT—Wurlitzer Phonograph Model 1400, 1250 and 1100; A.M.I. Phonograph Model A, B, C, and D; Seeburg Phonograph Model M 100 A, B and C. State quantity, condition and best price in first letter. COVEN DISTRIBUTING CO., 3181 ELSTON AVENUE, CHICAGO 18, ILL. Tel.: INdependence 3-2210.

WANT—All types of post-war flipper five ball games, in any quantity. Give names, condition they are in, price wanted, and when ready to ship. INTERNATIONAL AMUSE-MENT CO., 1423 SPRING GARDEN STREET, PHILADELPHIA, PA.

WANT — Latest model cigarette machines. Can also use Cole, Super-Vend and other drink dispensers, also want hot coffee vendors. Please give quantity, model numbers, condition and price wanted in first letter. Write full details to: BOX NO. 221, c/o THE CASH BOX, 32 W. RANDOLPH ST., CHICAGO 1, ILL.

WANT—Used Juke Box records, popular, hillbillies, and polkas. Can use all the 45 rpm records you have. Any quantity. Will pay highest prices. Give full details in first letter. F. A. WIEDEL, 2440 N. ORCHARD ST., CHICAGO 14, ILL. Tel.: DIversey 8-3996.

# FOR SALE

FOR SALE—Keeney 4 Player \$75; Genco Targets \$60; Bally Baseball \$50; Crusader Horse \$345. All in excellent condition, ready to operate. Will take in trade 1422 Rock-Olas at \$50. Must be complete. No broken parts. NATIONAL NOV-ELTY COMPANY, MERRICK, N. Y.

FOR SALE—1 United A B C \$125; 1
United 3-4-5 \$145 Clean; 1 Bally
Futurity \$235; 1 Double Action \$50;
2 United's Leader \$285 each clean
and ready for location; 12 Packard
Wall Boxes clean \$4.50 each. AUTOMATIC AMUSEMENT CO., 1000
PENNSYLVANIA STREET, EVANSVILLE 10, INDIANA.

FOR SALE—New and used Scales.
Send for our special price list on
new Scales and bargain list on used
ones. SPARKS SPECIALTY CO.,
SOPERTON, GA.

FOR SALE—Ready for location. C.C. King Pin \$125; Genco Hits and Runs \$75; The Thing \$45; Harvest Time \$50; Bomber \$70; Tahiti \$62.50; Utah \$50; Stop & Go \$70; Star Series \$49.50; Chicago Coin Pistol \$95; Dale Gun \$45. AMUSE-MENT ARCADE CO., 419-9TH STREET, N.W., WASHINGTON, D. C.

FOR SALE—United Alleys: 5 Player \$215; 5 Player with Formica and large pins \$240; 6 Player \$240; 6 Player with Formica and large pins \$265; 6 Player Deluxe \$325; 6 Player Supers \$350. CLEVELAND COIN MACHINE EXCHANGE, INC., 2021 PROSPECT AVE., CLEVELAND 15, OHIO. Tel: TOwer 1-6715.

FOR SALE—Different—Saloon type coin operated 65 note player piano; banjo effect; Seeburg approximately 35 years old. Beautiful mahogony completely refinished. All 80 some odd bellows recoverd by professional church organ specialist; like new. A rare buy at \$299.50. Hot for any location. 40 tunes included. WITHAM ENTERPRISES & ASSOCIATES, 20-22 CUNNINGHAM AVE., GLENS FALLS, N. Y. Tel.: 2-2519 and 2-6740.

FOR SALE—Bowlette \$25; Long Beach \$325; Leader \$300; Stars \$365; Star Series \$45; Tri-Score \$40; Temptation \$33; Trade Winds \$25; Three Feathers \$45; Triple Action \$25. Plenty of other bargains. F. O. B. St. Louis. REEL DIS-TRIBUTING CO., 4539 ST. LOUIS AVENUE, ST. LOUIS 15, MO.

FOR SALE—Frolics—Ready for location—\$495 ea.; Coney Island, Atlantic City, Bright Spot — Write; 40 pieces prewar music — F.O.B. Cleveland \$1000. LAKE CITY AMUSEMENT COMPANY, 4533 PAYNE AVENUE, CLEVELAND 3, OHIO. Tel: HEnderson 1-7577.

FOR SALE—Seeburg M100 A phonographs, thoroughly reconditioned and refinished. Look and operate like new phonographs \$649; Seeburg 148ML reconditioned, refinished \$259; Seeburg 147M reconditioned, refinished \$159; Seeburg H146 Hideaway reconditioned, refinished \$115, DAVIS DISTRIBUTING CORP., 738 ERIE BOULEVARD EAST, SYRACUSE 3, NEW YORK.

FOR SALE—Had you some good equipment to sell—phonographs, pinballs, bowlers, etc.—how would you write an ad to attract a few sales? We offer "The Cash Box" prices. What can you use? EDWARDS DISTRIBUTING SERVICE, BOX 400, DOUGLAS, WYO.

FOR SALE—Match The Wheel Shuffle Alley Conversion. Attached to top of head. Fits all types shuffle alleys. Only action matching unit. Only two wires to attach. Sample \$42.50. Write for quantity price. One third deposit with order. KINGS AMUSEMENT CO., 1505 CONEY ISLAND AVE., BROOKLYN 30, N. Y.

FOR SALE—Chicago Coin Pistols \$65; Chicago Coin Hit Parade \$75; Penny Counter Grippers \$20; Bingo Roll \$50; 750 Wurlitzers \$45. A. P. SAUVE & SON, 7525 GRAND RIVER AVE., DETROIT, MICH. Tel.: Tyler 7-6213.

FOR SALE — Finest premiums for stimulating play on your amusement games. Every premium proven by operators. The premiums we feature are for operators only. We don't sell stores, Write for our descriptive price lits. HASTINGS DISTRIBUTING CO., 6100 BLUE-MOUND RD., MILWAUKEE 13, WIS. Tel.: BLuemound 8-7600.

FOR SALE—We have all type Bingos at right prices. Genco's 400—all latest factory improvements for right results. Clean—ready for location \$275. MERIT INDUSTRIES, 542 W. 63rd St., CHICAGO 21, III. Tel: ENglewood 4-9202 and 4-9204.

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FOR SALE — Reconditioned: Thing \$35; Lucky Inning \$35; Photo Finish \$35; Citation \$35; Champion \$45; Winner \$85; Goalee \$75; Caruival \$25; Control Tower \$85. J. ROSENFELD COMPANY, 3220 OL-IVE ST., ST. LOUIS 3, MISSOURI. Tel. OLive 2800.

FOR SALE—Executive Ediphone Voice Writer, electronic with desk dictator and second station unit for playback, used only six months, \$575. WESTERN DISTRIBUTORS, 1226 S. W. 16th AVENUE, PORTLAND 5, OREGON. Tel.: ATwater 7565.

FOR SALE — Seeburg Wall Boxes 3W2L56 5c \$10 each; 3W5 & 7L56 (5-10-25) \$25 each; Post-war Seeburg, AMI, Wurlitzer, and Rock-Ola phonographs at lowest prices. Be wise and buy at SEACOAST DISTRIBUTORS, INC., 1200 NORTH AVENUE, ELIZABETH, N. J. Tel: BIgelow 8-3524.

FOR SALE — America's finest reconditioned phonographs and music accessories. Everyone of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. Tel.: UNiversity 4-0773.

FOR SALE—Packard Wall Boxes \$4
ea.; Wurlitzer 3031's \$5 ea.; Wurlitzer 3025's \$6 ea.; Photo Finishes
and Citations \$25 ea.; Universal
Five Stars \$100 ea.; Rock-Ola Playmasters \$50 ea. GOLDEN GATE
NOVELTY CO., 701 GOLDEN GATE
AVENUE, SAN FRANCISCO 2, CAL.

FOR SALE—Kiddie Rides—Beautiful Exhibit Big Broncos; Space Ships, all makes; Midget Movies; Boat Rides; Automobile Rides . . . all guaranteed 100%. Must be satisfied or may return within 30 days for full refund. WANTED to buy: Wurlitzer 1015's; 1100's, 1250's, 1400's. REDD DISTRIBUTING COMPANY, INC., 298 LINCOLN STREET, ALLSTON, MASS.

FOR SALE—Reconditioned Wurlitzers: 1250's \$425; 1100's \$300; 1015's \$150; 1080's \$150. Seeburgs: 146M \$150; 147M \$175; 148M \$275. Packard Manhattan's \$125; Packard Sevens \$75; Wall Boxes 3-W-2 L 56's \$12.50; WL-1 56's \$10 less tubes. O'CONNOR DISTRIBUTORS, INC., 2320 W. MAIN ST., RICHMOND 2, VA.

FOR SALE—ABC \$175; Long Beach \$375; 5 Star \$50; County Fair \$175; Steeplechase \$225; Stars \$450; AMI "A" \$325; "B" \$425; "C" \$475; 1015 \$100; Evans \$350. Write for Wholesale Premium List. CENTRAL DISTRIBUTORS, 2315 OLIVE STREET, ST. LOUIS 3, MO. Tel.: GEneva 0972.

FOR SALE—Fifteen Turf Kings, A-1 condition, uncrated, write or call making an offer. PENNSYLVANIA VENDING CORP., 1822 CARSON STREET, PITTSBURGH 3, PENNA.

FOR SALE-Close outs right off the route - reconditioned like new: Coney Islands with latest improvement—5 finger contacts \$335; Atlantic Cities \$435; Bright Spots \$315; Leaders \$310; Bright Lights \$220; Genco 400's \$295; Genco Jumpin' Jacks (new write); Turf Kings \$120; Citations \$30; Hot Rods \$40; Genco Advance Rolls \$30; Flipper Pins (write). Genco 400's equipped with latest factory improvements for ideal results. Onethird deposit. Balance C.O.D. W. E. KEENEY MFG. CO., 5231 S. KED-ZIE AVE., CHICAGO, ILL. Tel.: HEmlock 4-3844.

ROR SALE—24 W4-L56 (5-10-15) \$34.50 ea.; 11 W1-L56 (5c) Remote \$4.50 ea.; 11 30W (5c) Rock-Ola Postwar \$4.50 ea. MUSIC DISTRI-BUTORS, INC., 213 FRANKLIN STREET, FAYETTEVILLE, N. C. Tel: 2-3992.

FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40 word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box, "The 'Bible' of the Coin Machine Industry." Send your check for \$48 today plus your first 40 word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 19, N. Y. (Phone: JU 6-2640).

FOR SALE—Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT AMUSEMENT CO., 233 W. 3rd STREET, WILLIAMSPORT, PA. Tel.: 2-3326 or 2-1648.

FOR SALE—Wurlitzer 1100 \$349; Seeburg 148ML \$265; 146S \$115. On hand, a large supply of Packard, Wurlitzer and Seeburg Wall Boxes fully reconditioned. Write: CEN-TURY MUSIC DISTRIBUTORS, 1221 MAIN STREET, BUFFALO 9, N. Y.

FOR SALE—United Skee Alley \$85; HyRoll \$50; Zingo \$225; Wurlitzer Skeeball \$100; A.B.C. \$225; Wm. Jalopy \$200; Exhibit Six Shooter \$175; Genco Score Unit \$90; Wall-O-Matics \$10; Star Speakers \$18; Bank Ball \$125. V. YONTZ SALES CO., BYESVILLE, OHIO.

FOR SALE—100A Seeburg High Serial Number \$675; AMI "A" \$325; 1015 Wurlitzer \$150; C. C. Coin Hit Parade & Stand new \$175; United Official Bowler \$325; United 5 Player Bowlers Formica Top 7 & 10 Pick Up \$225; Wilcox Gay Recordio \$100; Thunderbolt Horses \$400; MOUNTAIN DISTRIBUTORS, 3630 DOWNING ST., DENVER, COLO. Tel.: Acoma 8518.

# CLASSIFIED ADVERTISING SECTION

FOR SALE — United Bolero, \$165; Bally Bright Lights, \$169.50; Bally Spot Lights \$247.50; Bally Frolics \$415; Bally Palm Beach \$429. Send one third deposit. T & L DISTRIB-UTING COMPANY, 1321 CENTRAL PARKWAY, CINCINNATI 14, OHIO. Tel.: MA 8751.

FOR SALE — C. C. 4 Player Derby \$195; Exhibit Jet Gun \$195; C. C. Pistol \$65; Quizzer \$75; Amusematic Lite League \$49.50; New Royal Flush Pool Table \$50; Wm Long Beach \$275. MILLER-NEWMARK DISTRIBUTING COMPANY, 42 FAIRBANKS ST., N. W., GRAND RAPIDS, MICH. Tel.: 9-8632 and 5743. GRAND RIVER AVE., DETROIT 8, MICH. Tel.: TYler 8-2230.

FOR SALE—Exhibit Gun Patrol \$175; Exhibit Jet Gun \$195; Exhibit 6 Shooter \$150; C. C. Pistol \$125; C. C. 4-Player Derby \$150; Williams Horsefeathers \$150; C. C. King Pin \$150; Evans Bat-a-Score \$175; Mutoscope Sky Fighter \$125; Wileox Recordio \$125; Jungle Joe \$125: Int. Mut. Deluxe Photo-mats \$395. WANT—We will buy at once -Quote lowest prices on Wurlitzer model \$1250; Seeburg M100 78 r.p.m.; Seeburg M100-45 BL. BUSH DISTRIBUTING COMPANY, 286 N. W. TWENTY-NINTH STREET, MIAMI 37, FLA.

FOR SALE — "Closeouts" — Williams Sweetheart, Chicago Coin Pin Bowler, Gottlieb's Knockout \$50 each; 5 Winners \$75; 5 Turf Kings \$110; 5 Champions, \$39.50. All machines cleaned and ready for location. MICKEY ANDERSON, 314 E. 11th STREET, ERIE, PA. Tel.: 22-894.

FOR SALE—New Smokeshop Cigarette Machine (Write); New Rockola (Write) Turf King—New in Crate \$295; Turf King—used—\$145; Three Mechanical Horses (Thunderbolts) \$574.50 each. EASTERN VENDING SALES CO., 940 LINDEN AVE., BALTIMORE, MARYLAND, Tel.: MUlberry 2110.

FOR SALE — New Astroscope \$275; New 1c Camera Chief \$10; New 1c Advance Peanut Machines \$12; 120 Wurlitzer Wall Boxes \$3; Citations \$55; Bally Rapid Fire \$75; Bowlette \$40. MATHENY VENDING CO., INC., 564 W. DOUGLAS, WICHITA, KANSAS.

FOR SALE—Match score shuffle game conversion unit for United 2 to 6 player. Fits on top of head. Easily attached, only 4 wires. Proven highly successful in N. Y. Low price \$49.50. Send for photo. UNITED PLAY MACHINES CORP., 578 TENTH AVE., NEW YORK, N. Y.

FOR SALE — Chicoin Bowling Alleys \$55; Seeburg Guns \$75; Lite League \$49.50; Deluxe Bowler \$34.50; and many other values. COIN AMUSEMENT GAMES, 1144 E. 55th ST., CHICAGO 15, ILL. FOR SALE—Complete line of used equipment on hand: Phonographs; Shuffle Games, etc. Tell us what you need. Our prices are right. We are distributors for: AMI; United; Universal; Genco and others. TARAN DISTRIBUTORS, INC., 3401 N. W. 36th ST. MIAMI, FLA. Tel.: 3-7648.

FOR SALE — United Steeplechase \$295; Coney Island \$245; Touchdown \$245; Williams Spark Plug \$250; Hayburner \$245; Sea Jockey \$245. Write for low prices on pins, bingos arcade games. LEHIGH SPECIALTY, 826 N. BROAD STREET, PHILADELPHIA 30, PA.

FOR SALE—The finest reconditioned phonographs and games in the country. Every single one guaranteed regardless of price. Before you buy get our quotation first. COMMERCIAL MUSIC CO., 1501 DRAGON ST., DALLAS, TEX. Tel.: Riverside 4131.

FOR SALE—Spotlite \$319.50; Frolic \$475; Long Beach \$275; Good Five Balls used on location only. Write for list. UNITED NOVELTY CO., INC., 111 W. DIVISION ST., BILOXI, MISS.

FOR SALE—Spot Lites \$275; A.B.C. \$100; Zingo \$125; Stars \$325; Bright Lights \$250; Frolics \$450. ALLAN SALES, INC., 928 MARKET STREET, WHEELING, W. VA. Tel: WHeeling 5472.

FOR SALE—Star Series \$50; Quarter-back \$35; Bing-A-Roll \$45; Bear Gun \$225; ABT Rifle Sport (1 unit with tunnel) \$595. Includes extras. WANT—United Six Player Supers & Twin Rebounds. MOHAWK SKILL GAMES CO., 67 SWAGGER-TOWN ROAD, SCHENECTADY 2, N. Y.

FOR SALE—Coney Islands \$335; Atlantic Cities \$425; Universal Five Star \$75; Keeney Lite-A-Line \$95; Skee Alley \$65. Frolics—write. ALLIED DISTRIBUTING CO., 786 MILWAUKEE AVE., CHICAGO, ILL.

FOR SALE—The finest used phonographs in all our history now available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAUKEE, WIS. Tel.: WEst 3-3224.

FOR SALE—Empresses; Thrones; '39
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Classics; W1L56 Wall Boxes; 600's;
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Scales; Arcade Equipment; Misc.
Pinballs. SOUTHSIDE VENDING,
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FOR SALE—115 New and used wall boxes \$100 at Thermopolis, Wyoming. "Radio" JOE WARRINGTON, AUTOMATIC MUSIC, THERMOPOLIS, WYOMING.

FOR SALE—Spotlite \$375; Harvest Time \$50; Knockout \$60; Utah \$35; Five Star \$100; King Pin \$50; Cinderella, Wisconsin, Ramona, Shanghai \$15 each. ROANOKE VENDING MACHINE EXCHANGE, INC., 118 W. WASHINGTON ST., CHARLESTON, W. VIRGINIA. Tel: 3-0311.

FOR SALE—Bomber \$40; Judy \$45; King Pin \$50; Buttons & Bows \$32.50; Thing \$32.50; What's My Line \$49.50; Tri-Score \$35; Harvest Time \$35; Knock Out \$45; Punchy \$40; Fighting Irish \$45; Gin Rummy \$42.50; Spring Time \$85; Bit Hit \$165; Slug Fest \$140; Whiz Kids \$105; Hits & Runs, Genco, \$55; Canasta \$25; Boston \$39.50; 49 Majors \$27.50; Jennie \$50; Tumbleweed \$52.50; St. Louis \$32.50; Red Shoes \$60; Tucson \$22.50; Hit Parade \$27.50; South Pacific \$49.50; Shanty Town \$62.50; Morroco \$22.50; Bank-A-Ball \$35; Mardi Gras \$27.50; Rainbow \$22.50; Just 21 \$15; Play Tune \$30; Freshie \$42.50; MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVE-LAND, 14, OHIO. Tel: SUperior 1-4600.

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# Your Deposit is GUARANTEED

AS LONG as you ore o paid up subscriber to 'The Cosh Box', at the time you answer any advertisement that appears in 'The Cash Box', where the advertiser requires that you must send a deposit to obtain the merchandise odvertised, your deposit up to \$100.00 is guaronteed by 'The Cosh Box'. This is "'The Cosh Box' Free Deposit Insurance Plon". An exclusive and original feature of 'The Cash Box' only. Should you lose your deposit in froudulent monner immediately write:

# THE CASH BOX

26 West 47th Street, New York 19, N. Y.

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FOR SALE—Wurlitzer 1080 \$179.50 ea.: Wurlitzer 1100 \$375 ea.; 10 Seeburg 100A—78 \$675. Plus \$10 for crating. Many others—write for list. YOUNG DISTRIBUTING CO., 599 TENTH AVE., N. Y. C., N. Y. Tel.: CHickering 4-5050.

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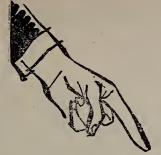
# **MISCELLANEOUS**

NOTICE — Phonograph Motors Rewound. Aireon, AMI, Evans, Mills, Rock-Ola, Seeburg Wurlitzer splitphase phonograph motors rewound for \$5. No extras. 24-hour service. If it's used in a coin machine we'll rewind it. CAROLINA ELECTRIC CO. BOX 125 MATTHEWS, NORTH CAROLINA.

NOTICE—"O.P.S. Off." Hawley Dime Converter Kit for old style and new style Packard Boxes. 25 Lots, \$1.25 ea.; Samples \$1.50. Contains Dime Glass, Dime Bushings, parts for rejector. Dime Bushings available, 25c ea. HAWLEY DISTRIBUTING, 2720 W. PICO BLVD., LOS AN-GELES, CALIFORNIA.

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NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box Chicago, Ill., DEarborn 2-0045; The Cash Box, Los Angeles Calif., WEbster 1-1121.



# Did YOU Fill Out The Last

(FEBRUARY 28th)

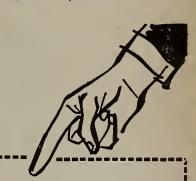
# "END-OF-MONTH INVENTORY ISSUE"

of The Cash Box

# FOR YOUR FIRM?

IF YOU DIDN'T, THEN TEAR OUT

AND MAIL THIS
COUPON
TODAY!



THE CASH BOX 26 WEST 47th STREET NEW YORK 36, N. Y.

Gentlemen:

Please send me a free copy of the last "End-Of-Month Inventory Issue" of The Cash Box. I'm enclosing \$15 for a full year's subscription for 52 weeks which includes the "End-Of-Month Inventory Issue" (the last issue of each month) and which lets me know just where I stand as far as what my equipment is worth by compiling a permanent monthly inventory record.

ADDRESS

CITY...... ZONE STATE

Individual's Name .....

"It's What's in THE CASH BOX That Counts"

# THIS WEEK'S USED MACHINE QUOTATIONS

14th Year of Publication 700th Consecutive Week's Issue

# **How To Use "The Confidential Price Lists"**

[Also Known As the "C. M. I. (Coin Machine Industry) BLUE BOOK"]

[Also Known As the "C. M. I. (Coin Machine Industry) BLUE BOOK"]
FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Confidential Price Lists" can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, having a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added costs of reconditioning.) "The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory.

METHOD: "The Confidential Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.

price quoted.

#### **EXPLANATION**

- Prices UP
  Prices DOWN
  Prices UP and DOWN
  No change from Last Week
- 5. No quotations Last 2 to 4 Weeks 6. No quotations 4 Weeks or Longer 7. Machines Just Added
- Great Activity

PHONOGRAPHS						
WURLITZI	ER	_	SEEBURG			
4. 24	29.50	39.00	4. Plaza	25.00	39.50	
4. 600R	39.50	50.00	6. Royale	25.00	39.50	
4. 600K	49.50	69.50	4. Regal	39.50	49.00	
4. 500A	49.00	69.50	4. Regal RC	39.50	49.00	
4. 500K	35.00	59.50	4. Gem	29.50	44.00	
4. 41 (Counter)	24.50	50.00	4. Classic	49.00	60.00	
6. 51 (Counter)	30.00	39.50	4. Classic RC	49.00	60.00	
4. 61 (Counter)	24.50	50.00	6. Maestro	44.00	65.00	
2. 71 (Counter)	41.00	75.00	4. Mayfair	44.00	59.50	
( 07 (0	10 50	== 00	4 34 C . DO	4400	=	

6.	81 (Counter)	49.50	75.00	
2.	700	39.50	50.00	
4.	<b>750M</b>	50.00	79.50	
1.	750E	45.00	69.50	(
4.	780M Colonial	49.50	99.50	
4.	780E	65.00	89.50	4
	800	39.50	50.00	4
4.	850	59.50	79.50	
	950	59.00	99.50	
2*	1015	100.00	169.50	6
4.	1017 Hideaway	99.50	115.00	4
1*	1100	275.00	375.00	-
	1080	125.00	179.50	4
2*	1250	389.00	425.00	4
	300 Adaptor		15.00	4
	320 Wireless Wall Box		5.00	4
6.	310 Wall Box 30 Wire	4.50	5.00	
4.	320 2 Wire Wall Box	4.00	5.00	
6.	332 2 Wire Bar Box	5.00	9.50	
6.	331 2 Wire Bar Box	5.00	10.00	
6.	304 2 Wire Stepper	3.50	5.00	1
	Wireless Strollers	19.50	25.00	
6.	430 Speaker Club with			
	10, 25c Box	69.50	75.00	
6.	420 Speaker Cabinet	40.00	49.50	
	3031 Wall Box	4.95	9.95	
	3045 Wall Box	5.00		
				1

310 Wall Box 30 Wire	4.50	5.00	•
320 2 Wire Wall Box.	4.00	5.00	(
332 2 Wire Bar Box	5.00	9.50	(
331 2 Wire Bar Box	5.00	10.00	4
304 2 Wire Stepper	3.50		-
Wireless Strollers	19.50	25.00	4
430 Speaker Club with			t
10, 25c Box	69.50		-
420 Speaker Cabinet	40.00	49.50	4
3031 Wall Box	4.95		
3045 Wall Box		25.00	4
* 3020 Wall Box	25.00	39.50	ı
3025	5.95		4
2140 Wall Box	10.95		
219 Stepper	19.50	22.50	1
100 Wall Box 5c 30			
Wire	3.50	5.00	ď
100 Wall Box 10c 30			
Wire	12.50		E
111 Bar Box	3.00		
120 Wall Box 5c Wire	3.00	4.50	
305 Impulse Rec	2.50	10.00	
350 WIs Speaker	17.50	29.50	
115 Wall Box Wire 5c			
Wireless	5.00	7.50	
135 Step Receiver	14.50	19.50	
145 Imp. Step Fast A		7.50	
306 Music Transmit			
130 Adaptor	15.00	19.50	

6. 123 Wan Wireless

6. 125 Wa Wire

Wall Box 5/10/25

Wall Box 5/10/25

49.50

15.00

6.00

4\* W1L-56 Wall Box 5c

9.00

1	4. Regal 4. Regal RC 4. Gem	39.50	49.00
1	4. Regal RC	39.50	49.00
I		29.50	44.00
1		49.00	60.00
1	4. Classic RC	49.00	60.00
1	6. Maestro	44.00	65.00
1	4. Mayfair	44.00	59.50
-	4. Mayfair RC	44.00	59.50
-	6. Melody King	49.50	79.50
	6. Crown	39.50	59.50
1	6. Crown RC	49.50	79.50
1	6. Concert Grand	39.50	59.50
1	4. Colonel	29.50	40.50
1	4. Colonel	29.50	49.00
	6. Concert Master	49.50	69.50
1	6. Concert Master 6. Concert Master RC	59.50	89.00
1	6. Cadet	35.00	65.00
	4. Cadet RC	39.50	65.00
I	4. Major	39.50	59.00
1	4. Major RC 4. Envoy	39.50	59.50
1	4. Envoy	39.50	59.00
	4. Envoy RC	39.50	59.00
	4. Vogue	39.00	59.50
1	4. Envoy 4. Envoy RC 4. Vogue 6. Vogue RC 6. Casino	49.50	69.50
1		35.00	59.50
	6. Casino RC	49.50	79.50
	4. Commander	39.50	59.50
	6. Commander RC	50.00	69.00
	4. Hi-Tone 9800	39.50	60.00
	4. Hi-Tone 9800 RC	45.00	60.00
ı	4. Hi-Tone 8800	49.50	.59.00
ı	4 Hi-Tone 8800 RC	49.50	59.00
١	4. Hi-Tone 8200	49.50	59.00
J	4. Hi-Tone 8200 4. Hi-Tone 8200 RC	45.00	59.00
1	4. 1465	89.50	129.00
1	4* 146M	125.00	150.00
	2. 147S 4* 147M 1. 148S	99.00	129.50
	4* 147M	140.00	175.00
	1. 148S	140.00	219.00
	1. 148S 4. 148M	195.00	275.00
	2* 148ML	225.00	265.00
•	2* M-100-78	595.00	675.00
	6. Remote Speak Organ	7.50	17.50
	6. Multi Selector 12 Rec.	12,50	35.00
	6. Melody Parade Bar	4.50	6.00
	6. 5c Wallomatic Wireless	3.00	7.50
	6. 5c Wallomatic Wireless 6. 5c Baromatic Wireless	4.50	5.00
١	6. 5c Wallomatic 3 Wire.	2.00	3.00
1	6. 30 Wire Wall Box	2.00	9.50
	6. 5, 10, 25c Baromatic Wire	3.00	6.95
	4. 5, 10, 25c Wallomatic 3		
	Wire	7.50	9.95
	4. 5, 10, 25c Baromatic		
	Wireless	6.95	9.00
	6 5 10 25 Wellow	0.53	9.00
	6. 5, 10, 25c Wallomatic	9.50	17.50
	Wireless	8.50	17.50
	1* 3W2 Wall-a-Matic	9.95	14.50

4. 3W5-L56 Wall	Ross		
4. 5 W 3-L 30 W att	DOX	25.00	24 50
5, 10, 25c	• • • • • • • • • •	25.00	34.50
2. W4L-56		24.50	35.00
2. W4L-56 4. W6L-56-5/10/2	25		
Wireless .		30.00	40.00
4. 3W7-L-56		25.00	34.50
6. Tear Drop Sp	eaker	12.50	17.50
	CK-OL	A	
KU	CK-OL	A	
6. Imperial 20		24.50	49.50
6. Imperial 16		25.00	49.50
6. Windsor		29.50	40.00
		25.00	49.50
6. Std. Dial-A-Tt		39.50	40.00
4. '40 Super Ro		39.50	49.50
6. Counter '39	ckonic	19.50	49.50
4. '39 Standard		39.50	
4. 39 Standard			69.00
4. '39 DeLuxe	7 7.	39.50	65.00
4. '40 Master Ro	ckolite	39.50	59.50
6. '40 Counter		39.50	49.50
6. '40 Counter 6. '40 Counter w	vith Std	49.50	54.50
4. '41 Premier		49.50	69.50
6. Bar Box		4.00	9.50
6. Spectravox '4]	l	15.00	29.50
<ul> <li>6. Glamour Ton</li> </ul>	e Column	30.00	35.00
6. Modern Tone	Column.	32:50	40.00
6. Modern Tone 4. Playmaster &	Spectra-		
VOY	op-on-	49.50	69.00
vox 4. Playmaster '4	5	50.00	79.50
4. Commando .		30.00	49.50
4* 1422 Phono (	246)	79.50	125.00
4. 1424 Phono (1	Hidoover)	99.50	169.00
2. 1426 Phono	(247)	99.50	150.00
1. 1428	(41)	275.00	
1. 1428 4* 1432 (Rocket	253		295.00
4" 1432 (Rocket	51)	395.00	419.00
		529.00	575.00
4. Magic Glo (1	(428)	295.00	325.00
4. 1501 Wall Bo	x	3.00	4.50
6. 1502 Bar Box		5.00	7.50
6. 1503 Wall Bo	X	12.50	15.00
6. 1504 Bar Box		8.50	17.50
6. 1510 Bar Box		15.00	20.00
4. 1525 Wall Box	x `	5.00	15.00
6. 1526 Bar Box		15.00	19.50
4. 1530 Wall Box	x	15.00	25.00
6. 1805 Organ S	peaker		29.00
-	JCKLE		
4. Wall & Bar B	ox O.S	3.00	5.00
4. Wall Bar Bo	x N.S	6.00	17.50
	CKAR	D	
4* Pla Mor Wall	& Rar Roy	4.00	7.50

4* Pla Mor Wall & Bar Box	4.00	7.50
3* Manhattan	79.50	129.50
1. Model 7 Phono,	75.00	79.50

4. Hideaway Model 400	64.50	95.00
4. 1000 Speaker	29.50	49.50
6. Willow Adaptor	14.50	29.50
6. Chestnut Adaptor	15.00	25.00
6. Cedar Adaptor	15.00	29.50
6. Poplar Adaptor	15.00	27.50
6. Maple Adaptor	15.00	30.00
6. Juniper Adaptor	15.00	27.50
	15.00	25.00
		25.00
6. Pine Adaptor	15.00	
6. Beach Adaptor	15.00	27.50
6. Spruce Adaptor	17.50	29.50
6. Ash Adaptor	15.00	25.00
6. Walnut Adaptor	17.50	25.00
6. Lily Adaptor	10.00	12.50
6. Violet Speaker	10.00	15.00
6. Orchid Speaker	19.50	22.50
MILLS		
	25.00	F0 F6
6. Do Ri Mi	25.00	59.50
4. Panoram	150.00	275.00
4. Throne of Music	25.00	69.50
4. Empress	29.00	69.50
6. Panoram 10 Wall Box	5.00	8.50
4. Panorama Peek (Con)	185.00	295.00
6. Conv. for Panoram		
Peek	10.00	29.50
3. Constellation	145.00	150.00
AMI		
	25.00	25 00
4. W.O.M. 5/10	25.00	35.00
6. Hi-Boy (302)	49.50	55.00
4. Singing Towers (201)	39.50	99.50
6. Streamliner 5, 10, 25	39.50	79.50
6. Top Flight	25.00	39.50
4. Singing Towers (301)	49.50	99.50
3* Model A '46	260.00	325.00
1. Model B '48	395.00	425.00
2* Model C	399.00	475.00
AIREON		
		60.00
4. Super DeLuxe ('46)	49.00	60.00
4. Blonde Bomber	89.50	129.50
2. Fiesta	50.00	75.00
6. '47 Hideaway	119.50	195.00
2. '48 Coronet 400	64.50	75.00
4. '49 Coronet 100	125.00	169.50
MISCELLANI	EOUS	
4. ChiCoin Band Box		150.00
4. Chicago Coin Hit	123.00	130.00

4. ChiCoin Band Box	125.00	150.00
4. Chicago Coin Hit		~
Parade	75.00	139.50
4. Ristaucrat	35.00	79.50
4. Williams Music Mite	65.00	79.50
1. Evans Constellation	275.00	395.00
	200	

69.50 45.00

45.00 215.00 29.50 490.00 55.00 24.50 59.50

55.00 100.00

175.00 49.50 180.00 139.50

49.50 79.50

95.00 95.00 84.50 139.50 65.00 39.50 69.00 125.00

44.50

79.50

245.00



Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ex) Exhibit; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney; (Un) United;

25.00

(Wm) Williams.	Gene	, (301	,
4. ABC Bowler	25.00	60.00	1
1* A.B.C. (Un 5/51)	99.50	225.00	
4. Ali Baha (Got 6/48)	25.00	35.00	
4. Alice (Got 8/48)	19.00	39.50	ı
4. Alice (Got 8/48) 4. Aquacade (Un 4/49)	32.50	39.50	ı
4. Arcade (Wm 11/51)	115.00	195.00	
4. Arizona (Un 5/50)	. 27.50	50.00	L
2* Atlantic City (B 5/52)	375.00	435.00	ı
4. Baby Face (Un 1/49)	24.50	39.00	
4. Ballerina (B 48)	10.00	35.00	
4. Band Leader	25.00	59.50	1
4. Banjo	20.00	29.50	ı
4. Bank-A-Ball (Got)	35.00	50.00	ı
4. Barnacle Bill (Got 8/48)	25.00	34.50	l
4. Basketball (Got 10/49)	89.50	120.00	ı
4. Be Bop (Ex)	49.50	80.00	ı
4. Bermuda (CC 11/47) .	20.00	24.50	ı
4. Be Bop (Ex)	165.00	195.00	l
4. Big Top	49.50	64.50	1
4. Big Top 4. Black Gold 4. Blue Skies (Un 11/48)	25.00	59.50	1
4. Blue Skies (Un 11/48).	24.50	40.00	ı
4* Bolero (Un 1/52) 4. Bomber (CC 5/51)	215.00	250.00	1
4. Bomber (CC 5/51)	40.00	70.00	ı
4. Bonanza (Wm 11/47)		29.50	
1 D 1 01	40.00	75.00	ı
(Got 2/49)	50.00	64.50	ı
4. Bowl. League (Got 8/47)	10.00	50.00	ı
4* Bright Lights (B 5/51)	174.50	325.00	ı
1* Bright Spot (B 11/51)	264.50	349.50	ı
4. Broadway (B)	175.00	189.50	ı
<ol> <li>Broadway (B)</li> <li>Buffalo Bill (Got 5/50)</li> </ol>	49.50	79.50	ı
4. Buccaneer (Got 10/48)		34.50	
4. Buttons & Bows			l
(Got 3/49)	32.50	35.00	
4. Camel Caravan	39.50	69.50	l
4. Caravan (Wm 7/52)		250.00	
4. Campus	55.00	95.00	
4. Canasta (Ge 7/50)	25.00	69.50	
4. Carnival (B '48)	25.00		
4. Carolina (Un 3/49)	22.00		
4. Carousel	15.00	29.50	1

•	Gottheb, (Re) Reeney,	(OII)	
1	4. Champion (B '48)	35.00	
ı	4. Champion (CC 6/49)	64.50	
ı	4. Chico	27.00	
ı	4. Chico 4. Chinatown (Got 10/52) 4. Cinderella (Got 3/47)	195.00	
ı	4. Cinderella (Got 3/47).	15.00	
ı	4. Circus (Un 9/52)	399.50	
ı	4* Citation (B '48)	24.50	
ı	4. Cleopatra 4. College Daze (Got 8/49)	15.00	
ļ	4. College Daze (Got 8/49)	35.00	
l	4" Coney Island (B 9/51)	245.00	
ľ	4. Contact	22.50	
ı	4. Contact		
ı	(Wm 4/51)	85.00	
l	2* County Fair (Un)	95.00	
ı	(Wm 4/51)	29.50	
ı	4. Crossroads (Got 5/52).	160.00	
ı	4. Cyclone (Got 5/51)	135.00	
ı	1. Dallas (Wm 2/49) 4. De Icer (Wm 11/49)	39.50	
ı	4. De Icer (Wm 11/49)	59.50	
ı	4. Dew Wa Ditty		
ı	(Wm 6/48)	20.00	
l	4. Domino (Wm 6/52)	185.00	
ı	2. Double Action	50.00	
ı	4. DDie. reature		
ı	(Got 12/50)	60.00	
ı	1. Dbl. Shuffle (Got 6/49)	49.50	
ı	2. Dreamy (Wm 3/50)	80.00	
ı	2. Eight Ball	120.00	
ı	4. Entry (B 47)	25.00	
ı	4. El Paso (Wm 11/48)	32.50	
ı	4. Fighting Irish (CC 10/50	70.00	
ı	4* Five Star (Univ. 5/51)	50.00	
ı	4. Floating Power	32.50	
ı	4. Flying Saucers	· (5.00	
	(Ge 12/50) 4. Football (CC 8/49)	05.00	
ı		25.00	
1	4. Four Corners		
	(Wm 12/52)	235.00	

10.00 | 4. Catalina (CC 2/48) ...

PRIC	E.	LISTS		
2* Futurity (Ge 6/52) 199.50 4. Georgia (Wm 9/50) 60.00	285.00 110.00	4. Round Up (Got 11/48) 2. St. Louis (Wm 2/49)	19.00 32.50	34.50 44.50
4. Gin Rummy	42.50 45.00	4. Sally (CC 10/48) 4. Samba	10.00 27.50	20.00 59.50
4. Glamour 24.50 4. Globe Trotter 135.00	110.00 175.00	4. Saratoga (Wm 10/48) 6. School Days	17.00 15.00	39.50 17.50
4. Gold Cup (B '48) 15.00 6. Gold Mine 29.50	24.50 49.50	6. Score-A-Line 4. Screwball	20.00 29.50	39.50 34.50
4. Golden Gloves (CC 7/49) 75.00 4. Gondola	80.00 25.00	6. Sea Hawk	15.00	22.00 245.00
4. Grand Award (CC 1/49) 20.00 4. Handicap 225.00	49.00 295.00	6. Sea Isle (CC 11/47) 4. Select-A-Card (Got 4/50)	14.50 25.00	19.50 79.50
4. Happy-Go-Lucky 139.50 4. Harvest Moon (Got12/48) 25.00	165.00 49.00	4. Serenade (Un 12/48) 4. Shanghai (CC 4/48)	29.50 15.00	34.50 29.50
2. Harvest Time (Ge 9/50) 35.00 4. Harvey (Wm) 125.00	50.00 175.00	4. Shantytown	62.50 45.00	89.00 49.50
4. Hawaii (Un 8/47) 20.00 4* Hayburner (Wm 7/51) 149.50	29.50 245.00	4. Shoo Shoo (Wm 2/51) 6. Shooting Stars	45.00 19.50	90.00 35.00
4. Hit Parade	29.50 75.00	4. Short Stop	25.00 10.00	45.00 39.50
4. Hit & Runs (Ge 5/51). 55.00 4. Hit 'N' Run (Got 4/52) 169.50	75.00 175.00	6. Silver Spray	14.50 14.50	24.50 19.50
4. Holiday (CC 12/48) 15.00 4. Holiday (Ke 12/51) 225.00	49.50 250.00	4. Singapore (Un 11/47). 4. Skill Pool (Got 9/52)	22.50	29.50 225.00
4. Hong Kong (Wm 10/52) 215.00 4. Horsefeathers (Wm) 150.00	225.00 159.00	6. Sky Line	39.50	59.50 29.50
4. Horse Shoe (Wm) 149.50 4. Hot Rods (B '49) 40.00	159.50 65.00	6. Sky Ray 1. Slugfest (Wm 3/52)	12.50	19.50 165.00
4. Humpty Dumpty (Got 10/47) 19.50	25.00	6. Slugger	, 14.50	19.50 25.00
4. Jack 'N Jill (Got 4/48) 25.00 2* Jalopy (Wm 9/51) 150.00	49.50 200.00	6. Smarty (Wm 12/46) 6. Smoky	12.50 49.50	19.50 79.50
4. Jamboree	39.50	4. Spark Plugs (Wm 10/51) 4. Special Entry (B '49)		
4. Jockey Special (B '47) 19.00	119.50 25.00	6. Speed Ball	14.50 35.00	32.50 39.50
4. Joker (Got 11/50) 110.00 2. Judy (Ex 7/50) 45.00 4. Just 21 (Got 10/50) 15.00	119.50 85.00	4. Speedway (Wm 9/48). 4. Spinball (CC 5/48)	10.00	25.00
4. K. C. Jones 50.00	39.00 100.00	4. Spot Bowler (Got 10/50) 4* Spot-Lite (B 1/52)	249.00	135.00 375.00
4. King Arthur (Got 10/49) 40.00 4. King Cole (Got 5/48) 20.00	95.00 72.50	6. Sport Event	17.50	29.50 30.00
4* King Pin (CC) 50.00 4* Knockout (Got 1/51) 45.00	150.00 79.50	6. Sports	110.00	25.00 125.00
4. Lady Robin Hood (Got 1/48) 25.00	39.50	6. Spot-A-Card	19.50	29.50 29.50
2* Leaders (Un) 275.00 4. Leap Year 25.00	310.00 39.50	4. Springtime (Ge) 6. Stage Door Canteen	10.00	95.00 25.00
4. Line Up	34.50 125.00	2* Stars (Un 6/52) 4. Stardust (Un 5/48)	14.50	450.00 20.00
2* Long Beach (Wm 8/52) 225.00 4. Lucky Inning (Wm 5/50) 35.00	375.00 50.00	4. Steeple Chase (Un 2/52) 4. Stop & Go (Ge 3/51)	70.00	295.00 89.50
4. Lucky Star (Got 5/47) 29.50 4. Mad. Sq. Garden	50.00	4. Stormy (Wm 1/48) 6. Streamliner	29.50 10.00	49.50 14.50
(Got 6/50) 100.00 4. Majors '49 (CC 2/49) 27.50	$110.00 \\ 49.50$	4. Summertime (Un 9/48) 6. Sun Beam	19.50	34.50 29.50
4. Major League Baseball 20.00 4. Manhattan (Un 2/48) . 22.50	39.50 34.50	4. Sunny (Wm 12/47) 4. Sunshine Park (B 12/52)		49.50 375.00
4. Majorettes (Wm 4/52). 165.00 4. Mardi Gras 27.50	$175.00 \\ 29.50$	6. Supercharger 4. Super Hockey	19.50 49.50	24.50 59.00
4. Marjorie (Got 7/47) 14.50 4. Maryland (Wm .4/49) 32.50	29.50 50.00	6. Superliner (Got 7/46). 6. Superscore (CC 10/46) 4. Surf Queen (B '46)	$10.00 \\ 10.00$	$17.50 \\ 24.50$
4. Merry Widow 24.50 4. Melody (B 47) 15.00	29.50 49.50	4. Surf Queen (B '46) 6. Suspense (Wm 2/46)	10.00 29.50	19.50 49.50
4. Mercury (Ge) 45.00 1. Mermaid (Got 6/51) 95.00	85.00 135.00	4. Swanee 4. Sweepstakes		59.50 275.00
6. Miami Beach	19.50 115.00	4. Sweetheart (Wm 7/50) 4. Tahiti (CC 10/49)		89.50 69.50
4. Monterey (Un 5/48) 10.00 4. Moon Glow (Un 12/49) 20.00	20.00 39.50	4. Tampico (Un 7/49) 6. Target Skill	55.00 12.50	64.50 $19.50$
4. Morocco 22.50 4. Nevada (Un 10/47) 15.00	49.50 29.50	4. Telecard (Got 1/49) 4. Temptation	40.00 25.00	44.00 33.00
4. Niagara	225.00 94.50	4. Tennessee (Wm 2/48). 2. Thing (CC 2/51)	29.50 25.00	32.50 45.00
6. Nudgy (B 47) 25.00 4. Oasis 75.00	39.50 85.00	4. Three Feathers	45.00	64.50
4. Oklahoma (Un 6/49) 64.50 4. Old Faithful (Got 1/50) 65.00	69.50 $110.00$	(Un 10/51)	-	145.00
7. Old Hilltop	$160.00 \\ 175.00$	(Got 7/49) 4. Thrill (CC 9/48)	85.00 25.00	110.00 29.50
4. One Two Three 34.50 2* Palm Beach (B 7/52) 439.00	45.00 490.00	6. Topic		17.50 17.50
4. Paradise (Un 7/48) . 12.50 4. Paratrooper (Wm 9/52) 185.00	20.00 225.00	2. Touchdown (Un) (6. Towers	12.50	245.00 15.00
4. Phoenix 29.50 4* Photo Finish 25.00	49.50 40.00	4. Trade Winds	14.50	29.50 30.00
4. Pin Bowler (CC 7/50) 50.00 4. Pinch Hitter (Un 5/49) 20.00	89.50 49.50	4. Trigger	119.50 15.00	$135.00 \\ 24.50$
2. Pinky (Wm 10/50) 79.50 6. Pin Up Girl 15.00	99.50 29.50	4. Triple Action	25.00	79.50 94.50
4. Play Ball (CC 1/51) 35.00 4. Play Boy (CC 5/47) 35.00 4. Playland (Ex 8/50) 74.00	45.00 95.00	2. TriScore (Ge 1/51)	35.00	50.00 100.00
4. Playland (Ex 8/50) 74.00 2. Playtime (Ex) 30.00 4. Puddin Head 35.00	89.50 .65.00	4. Tropicana (Un 1/48)   4. Tucson (Wm 1/49)	$10.00 \\ 22.50$	$\frac{22.50}{44.50}$
4. Punchy (CC 11/50) 40.00	39.50 75.00	4. Tumbleweed 6. Turf Champ	52.50 24.50	75.00 39.50
1. Quarterback (Wm) 35.00 2. Quartet (Got 2/52) 160.00	69.50 185.00	1. Turf King (B 6/50) 2. Utah (Un 8/49)	84.50 35.00	145.00 50.00
4. Rag Mop (Wm 11/50) 89.50 4. Rainbow (Wm 9/48) 22.50	$110.00 \\ 39.50$	6. Vanities	10.00	25.00
4. Ramona (Un 2/49) 15.00 4. Rancho (B '48) 10.00	20.00 25.00	4. Victory Special (B 46) 4. Virginia (Wm 3/48)	19.50 20.00	49.50 29.50
6. Record Time	59.50 75.00	4. Watch My Line (Got 9/51)		99.50
6. Repeater 17.50	29.50	4. Whizz Kids	105.00	139.50
6. Rio (Un 12/46) 15.00 4. Rip Snorter (Ge) 25.00	20.00 79.50	6. Wild Fire	19.50 125.00	30.00 165.00
6. Riviera 14.50	25.00	2* Winner (Univ.)	45.00	85.00
4. Rockettes (Got 8/50) . 99.50	79.50 .125.00	4. Wisconsin (Un 3/48) . 6. Yankee Doodle	15.00 15.00	34.50 19.50
4. Rondevoo (Un 5/48) 15.00 4. Rose Bowl (Got 10 51) 125.00	29.50 139.50	4. Yanks (Wm 4/48) 4. Zingo (Un 10/51)	15.00 179.50	25.00 225.00
	207.00	COPYRIGHTED		



4. Bally Shuffle-Line 99.50 105.00	4. Keeney Super Deluxe	
4. Bally Hook Bowler 105.00 165.00	League 275.00	295.00
4. Bally Baseball 29.00 50.00	4. Keeney DeLuxe League Bowler 245.00	265.00
4. Bally Shuffle Champ 25.00 49.00	Bowler	265.00 285.0
4. Bally Shuffle-Bowler 24.50 29.00	4. Keeney 4-Way Bowl 65.00	75.0
1. Bally Speed Bowler 24.50 50.00	1. Keeney 6-Player 250.00	265.0
4. ChiCoin Bowling Alley. 45.00 55.00	4. Keeney Super DeLuxe. 275.00	295.0
4. ChiCoin Alley w/con 35.00 79.50	4. Rock-Ola Shuffle Jungle 24.50	75.0
4. ChiCoin Ace Bowl 79.50 110.00	4. Rock-Ola Shuffle-Lane 24.50	29.0
4. ChiCoin Bowl Classic 59.50 65.00	1. Univ. Deluxe Twin 85.00	125.0
4. ChiCoin Horseshoes 75.00 129.50	2* Un. Deluxe 6-Player 250.00	325.0
4. ChiCoin Rebound 25.00 45.00	4. Un. Super 6 Play 350.00	375.0
4. ChiCoin Baseball 45.00 49.00	4. Un. Dbl. Shuffle 40.00	59.0
1. ChiCoin Trophy 59.50 89.50	2. Un. Official Bowler 325.00	365.0
2. ChiCoin 6 Player 265.00 300.00	4. United Shuffle Alley 15.00	29.0
4. ChiCoin 6 Player DeLuxe 265.00 295.00	4. Un. Shuffle w/con 25.00	50.0
4. Exhibit Strike 25.00 89.50	1. Un. Shuffle Alley Exp. 29.50	• 79.5
4. Exhibit Twin Rotation. 395.00 475.00	4. Un. 2-play Express 35.00	60.0
2. Genco Shuffle Target 39.50 95.00	4. Un. Sin Rebound 50.00	70.0
4. Genco Bowling League 24.50 45.00	4. Un. Twin Rebound 145.00	165.0
4. Genco Baseball 25.00 79.50	4. United Slugger 59.00	65.0
4. Genco 8 Player Reb'd. 125.00 150.00	4. United Skee Alley 65.00	85.0
4. Ge Target Skill 100.00 125.00	4. Un. 4-Player 175.00	195.0
4* Gottlieb Bowlette 25.00 40.00	2. Un. 5-Player 200.00	215.0
4. Keeney ABC Bowler 15.00 25.00	2. Un. 6-Player 215.00	240.0
4. Keeney Bowling Champ 50.00 95.00	4. Un. Shuffle-Cade 150.00	189.5
4. Keeney King Pin 35.00 50.00	4. Un. Twin Shuffle Cade. 75.00	175.0
4. Keeney Pin Boy 24.50 39.50	4. Univ. Super Twin 39.50	69.0
4. Keeney Ten Pins 15.00 24.50	1. Universal Twin Bowler 49.00	69.5
4. Keeney Lucky Strike 35.00 75.00	4. Univ. HiScore Bowler 45.00	145.0
4. Keeney Dbl. Bowler 50.00 79.50	4. Williams DeLuxe Bowler 34.50	39.0
1* Keeney League Bowl . 125.00 139.50	1. Williams Twin Shuffle 29.50	69.5
4. Keeney Duck Pins 15.00 125.00	4. Williams Dbl. Head 45.00	59.0
I I COMBIDENTIAL	LIPPICE LICTU	-
		-

ARCADE

1. ABT 6 Gun Rifle Range 595.00
4. Advance Rolls 30.00
6. Allite Strike 'N Spares 39.50
2. Boomerang 45.00
4. Bally Big Inning 75.00
4. Bally Bowler 175.00
4. Bally Convoy 47.50
4. Bally Defender 95.00
6. Bally Eagle Eye 39.50
6. Bally Heavy Hitter 49.50
6. Bally King Pin 35.00
6. Bally Rapid Fire 75.00
4. Bally Rapid Fire 75.00
4. Bally Sky Battle 49.50
4. Bally Sky Battle 49.50
4. Bally Torpedo 49.50
1. Bally Undersea Raider 95.00
6. Bank Roll 59.50
1. Bing-A-Roll 45.00
6. Bunkley Del Lye Dig 119.50 700.00 35.00 149.50 59.50 165.00 189.50 125.00 125.00 125.00 49.50 65.00 45.00 79.50 125.00 125.00 125.00 125.00 95.00 59.50 45.00 119.50 125.00 125.00 125.00 6. Bank Roll
1. Bing-A-Roll
6. Buckley DeLuxe Dig
6. Buckley Treas Is Dig
4. Champion Hockey
4. ChiCoin Basketball 65.00 149.50 95.00 50.00 110.00 75.00 4. Champion Hockey
4. ChiCoin Basketball
Champ
2\* ChiCoin 4 Player Derby
4\* ChiCoin Goalee
4\* ChiCoin Hockey
4. Chi Midget Skee
4\* ChiCoin Pistol
6. ChiCoin Roll-A-Score
4. Edelco Pool Table
4. Evans Bat-A-Score
4. Evans Ski Roll
4. Evans Play Ball
6. Evans Tommy Gun
6. Evans Tommy Gun
7. Exhibit Dale Gun
7. Exhibit Gun Patrol
7. Exhibit Jet Gun
7. Exhibit Jet Gun
7. Exhibit Bolver Bullets
7. Exhibit Silver Bullets
7. Exhibit Silver Bullets
7. Exhibit Merchantman
7. Roll Ch Digger
7. Exhibit Vitalizer
7. Genco Glider 195.00 225.00 145.00 75.00 49.50 125.00 295.00 125.00 75.00 150.00 150.00 125.00 75.00 75.00 185.00 65.00 39.50 49.50 175.00 125.00 150.00 50.00 65.00 75.00 75.00 34.50 49.50 100.00 45.00 175.00 195.00 195.00 65.00 195.00 225.00 245.00 175.00 110.00 275.00 125.00

150.00

85.00

75.00

30.00

29.50

39.00

55.00

95.00

EQUIPMENT 4. Keeney Air Raider 95.00
4. Keeney Anti Aircraft Bl 15.00
4. Keeney Sub Gun 49.50
4. Keeney Texas Leaguer 40.00
4. Kirk Night Bomber 75.00
4. Lite League 49.50
4. Mutuscope Ace Bombers 100.00
1. Muto. Atomic Bomber 95.00
4. Mutoscope Dr. Mobile 95.00
4. Mutos. Fly. Saucers 100.00
1. Mutos. Photo. (Pre-War) 250.00
4. Mutoscope Silver Gloves 250.00
4. Mutoscope Sky Fighter 85.00
1. Mutoscope Voice-O-Graph 35c 425.00 119.00 50.00 125.00 50.0 150.0 75.0 150.0 150.0 150.0 395.0 275.00 125.00 Mutoscope Voice-O-Grap
35c
QT Pool Table
Quizzer
Rockola Ten Pins HD
Rockola World Series
Scientific Baseball
Scientific Basketball
Scientific Batting Pr.
Scientific Pitch 'Em
Seeburg Bear Gun
Seeburg Chicken Sam
Seeburg Shoot the Chute 450.0 125.0 95.0 49.5 75.0 75.0 69.5 185.0 275.0 105.0 425.00 89.50 75.00 25.00 69.50 49.50 59.50 29.50 140.00 225.00 85.00 49.50 250.00 Seeburg Chicken Sam.
Seeburg Shoot the Chute
Set Shot Basketball...
Skee Barrel Roll...
Spares & Strikes...
Supreme Bolascore...
Supreme Skee Roll...
Supreme Skill Roll...
Supreme Rocket Buster
Tail Gunner...
Telequiz 75.00 349.00 49.50 25.00 160.0 95.0 75.0 69.5  $\begin{array}{c} \textbf{40.00} \\ \textbf{20.00} \end{array}$ 20.00 45.00 49.50 75.0 89.5 139.0 Telequiz 75.00 Un. Team Hockey 65.00 95.0 Warner Voice Record 49.50 69.5 Western Baseball '39 40.00 85.0 Western Baseball '40 60.0085.0 6. Whizz 15.00 24.5 2. Wilcox-Gay Recordio 100.00 125.0 175.00 4. Williams All Stars ... 35.00 65.0 6. Williams Box Score 99.50 95.00 39,50 65.0 Williams Star Series 45.00 100.0 39.50 1. Williams Super World Series 195.00 275.0 65.00 50.00 4. Williams Quarterback 75.00 85.0

4. Wurlitzer Skeeball

100.00 150.0

4. Genco Glider ...

6. Genco Play Ball

2. Hy Roll

4. Jack Rabbit

# CIGARETTE MACHINES

4. Automatic "Smokeshop" (9 Col., 486 Cap.)	\$175.00.S	\$250.00
4. Du Grenier (Mod. A-7)	110.00-	
4. Du Grenier (Mod. A-9)	120.00-	150.00
4. Du Grenier (Mod. AC-7)	125.00-	155.00
4. Du Grenier (Mod. AC-9)	130.00-	160.00
4. Du Grenier (Mod. E-7)	135.00-	165.00
4. Du Grenier (Mod. ES-9)	140.00-	170.00
4. Du Grenier (Mod. E-9)	145.00-	175.00
4. Du Grenier (Mod. ES-11)	150.00-	180.00
4. Du Grenier "W" (9 col.)	65.00-	85.00
4. DuGrenier "S" (7 col.)	69.50-	
	69.50-	
4. DuGrenier Champion	07.00	03.00
(9 col.)	85.00-	97.50
4. DuGrenier Champion (11 col.)	·97.50-	125.00
2. Eastern Electric C-8	135.00-	150.00
4. Electro (8-col.)	229.50-	250.00
4. Electro (10 col.)	249.50-	255.00
4. Lehigh PX (Elec. 8 col.)	125.00-	145.00
4. Lehigh PX (10 col.)	89.50-	149.50
4. Lehigh King Size	125.00-	145.00
4. National 750	95.00-	125.00
4. National 950	85.00-	105.00
4. National 930	90.00-	130.00
4. National 9-A (9 col.)	100.00-	125.00
4. National Electric	95.00-	139.50
4. Rowe Diplomat (10-col.)	179.50-	185.00
4. Rowe Imperial (6 col.)	79.50-	95.00
4. Rowe Imperial (8 col.)	80.00-	85.00
4. Rowe Royal (6 col.)	79.50-	100.00
4. Rowe Royal (8 col.)	95.00-	130.00
4. Rowe Royal (10 col.)	95.00-	140.00
4. Rowe President (8 col.)	100.00-	145.00
4. Rowe President (10. col.)	100.00-	125.00
4. Rowe Crusader (10 col.)	98.50-	155.00
4. Rowe Electric (8 col.)	125.00-	150.00
4. Uneeda "A" (6 col.)	45.00-	60.00
4. Uneeda "A" (8 col.)	49.50-	90.00
4. Uneeda "A" (9 col.)	59.50-	85.00
4. Uneeda "E" (6 col.)	50.00-	79.50
4. Uneeda "E" (8 col.)	79.50-	95.00
4. Uneeda "E" (9 col.)	75.00-	80.00
4. Uneeda "E" (12 col.)	65.00-	80.00
4. Uneeda "E" (15 col.)	75.00-	95.00
4. Uneeda 500 (7 col.)	90.00-	95.00
4. Uneeda 500 (9 col.)	79.50-	110.00
4. Uneeda 500 (15 col.)	75.00-	115.00
4. Uneeda Monarch (8 col.)	05.00	115.00
4. Uneeda Monarch	20.00	113.00
(10 col.)	79.50-	110.00
4. Uneeda Monarch		
(12 col.)	79.50-	135.00

CANDY MACHINES
4. Mills (5 col., 70 cap.)\$'49.50-\$ 60.00
4. Stoner (Mod. 102, 6 col., 102 cap.) 85.00- 87.50
4. Stoner (Mod. 120, 6 col., 120 cap.) 90.00- 95.00
4. Stoner (Senior, 8 col., 160 cap.) 95.00- 125.00
4. Stoner (Mod. 80, 4 col., ~ 95.00- 97.50
4. Stoner (Mod. 120, 5 col.) 89.50- 95.00
4. Stoner (Mod. 120 Sn, 7 col.) 95.00- 100.00
4. Stoner DeLuxe Theatre (8 col., 160 cap.) 85.00- 95.00
4. Stoner DeLuxe Theatre (16 col., 320 cap.) 195.00- 300.00
4. Martin's "Little Candy Store" (8 col., 160 cap.) 89.50- 99.50

35.00- 50.00

4. Coan "U-Select-It"

### HOT COFFEE

4. Andico Cafe Petit,	
200 cups\$300.00	\$400.00
4. Bert Mills Coffee Bar,	
200 cups 175.00	225.00
4. Bert Mills Coffee Bar,	
600 cups 200.00	250.00
4. Bert Mills Coffee Bar,	
500 cups 300.00	375.00
4. Chief-Way, Model 100,	
cap. 400-600 375.00	400.00
4. Hot-O-Mat Comb. Hot	
Coffee-Choc.,	
600 cups 250.00	300.00
4. U-Select-It Hot Coffee,	
600 cups 375.00	400.00

CARBONATED	DRII	٩K
4. Drink-O-Mat, single		
flavor, 5c, 1000 cups	275.00	\$350.0
4. Drink-O-Mat, 3 flavor, 5c, 1000 cups	425.00	475.00
4. Drink-O-Mat, 4 flavor, 5c, 1000 cups	500.00	525.00
4. Lyons # 1400, single		
flavor, 5c	425.00	475.00
4. Lyons # 1400-2F	475.00	650.00
4. Lyons Model 500, 5c		
single	225.00	275.00
4. Mills, Automatic Foun-		
tain, 400 cups	150.00	250.00
4. Mills Automatic Foun-		
out changemaker	100.00	175.00
4. Soda Shoppe	975.00	1025.00
4. Spacarb single 5c, 1000		
cups	135.00	175.00
4. Spacarb 3 Unit 5c, 1000		
cups	400.00	55 <b>0.</b> 00
4. Spacarb 4 Unit 5c 1000		
cups	600.00	650.00
4. Super Vend 3 flavor, 600		
cup A-1	275.00	325.00
4. Super Vend 3 flavor,		
600 Cup A-2	325.00	425.00

## **NON-CARBONATED** DRINK

single flavor, 5c, 200	
cups\$100.00	\$125.00
4. Refreshomat, 5c 10c	
300 cups 240.00	300.00

# CAN DRINK

4. Juice-Bar, 6 sel., 600 cans	\$450.00
4. Refresher, 3 sel., 300	
can cap 550.00	600.00

# ICE CREAM VENDORS

ŀ	4. Vendo "Dairy-Vend,"
l	203 Bar Capacity \$250.00-\$350.0
ı	4. Rowe "Ice Cream Vendor"
l	(Ice Cream Sandwiches

or "Pops"), 200 cap. 350.00- 475.00

# Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list

Products listed here are currently in prices, F. O. B. factory.	produ
A.B.T. MFG. CORP.	J. F
Challenger (Counter Model	E
Gun)\$65.00	C
Rifle Sport, 3 and more Guns,	Т
plus complete ranges of var-	251
ious types	MA
	0
AMI, INC.	N
· ·	
Model D-40 Phonograph\$795.00	
Model D-80 Phonograph 925.00	ME
Model HS-SM Hideaway 575.00	M N
5c-10c Wall Box (40 Selections) 59.50	N
5c Wall Box (40 Selections) 53.50	M
Amivox Speaker 27.50	
	RO
	66
AUTO-PHOTO CO.	N
Auto-Photo\$2,545.00	M
,	M
BALLY MFG. CO	
Beach Club\$ 665.00	NA
The Champion (Mech. Horse) 1,065.00	A A
Space Ship 1,165.00	
•	J. I
	J. I
CHICAGO COIN	
Band Box (New Model)\$229.50	E
Bowl-A-Ball 695.00	3
6 Player Super Match Bowler . 599.50	M
10th Frame Special Bowler: 589.50	14.
Name Bowler 599.50	C
•	C
H. C. EVANS & CO.	C
Century (Model 2045)\$1,050.00	P
Jubilee (Model 245) 825.00	A
Jubilee (Model 278) 795.00	A
EXHIBIT SUPPLY	UN
Big Bronco\$ 997.50	S
Roy Rogers' Trigger 1,047.50	1
Rudolph The Red Nosed	1
Reindeer 725.00	C
Pete The Rabbit	C
Rawhide 725.00	R
Complete Package of Three Bodies 'Rudolph The Red	
Nosed Reindeer,' 'Pete The	WI
Rabbit,' and 'Rawhide,' with	N
One Base	
Space Gun	W/I
Space Patrol         1,047.50           Stratogun         375.00	WI
Stratogun 375.00 Silent Salesman (Card	
Vendor) 79.50	тн
Super Twin Rotation 695.00	I H
	M
	N
D. GOTTLIEB & CO.	M
Flying High\$349.50	
	Ĭ.

J. H. KEENEY & CO., INC.
Electric Cigarette Vendor\$284.50
Coin Changer Model         304.50           Team Bowler         645.00
MARVEL MFG. CO.
Overhead Scoreboard for Shuffleboards
Wall Type Scoreboards for Shuffleboards 95.00
· · · · · · · · · · · · · · · · · · ·
METEOR MACHINE CORP.
Meteor Flying Saucer \$795.00
Meteor Pony Boy         575.00           Meteor PT-Boat         840.00
Meteor Rocket 795.00
ROCK-OLA MFG. CORP.
"Fire-Ball" 120 Selection, Model 1436\$1,065.00 Model 1538, 5c-10c-25c Wall Box 59.50
Model 1536, 5c Wall Box.
23 Wire
NATE SCHNELLER, INC. (NASCO)
Atomic Jet (Airplane Ride)\$995.00 Aqua Jet (Boat Ride)
riqua yer (Boat Riue)
J. P. SEEBURG CORP.
M100C (Select-O-Matic "100" phonograph)
HM 100C (Select-O-Matic "100"
R.C. Special)
MRVC-1 Master Remote Volume
Control
CVS4-8—8" Wall Speaker Ivory (Teardrop)
CVS6-8—8" Recessed Speaker
CVS7-12—12" Recessed Speaker PS6-1Z Power Supply
ARA1-L6 Auxiliary Remote
Amplifier
AVC-1 Automatic Volume Com- pensator Unit
UNITED MFG. CO.
Show Boat\$690.00 10th Frame Star Shuffle Alley. 605.00
10th Frame Super Shuffle Alley 590.00
Clover Shuffle Alley 625.00
Cascade Shuffle Alley 605.00
Regulation Shuffle Alley 695.00
WICO CORP.
Major Leaguer (Automatic
Baseball Pitcher)\$1,095.00
WILLIAMS MFG. CO.
Silver Skates
THE RUDOLPH WURLITZER CO.
Model "1400" Phonograph  Model "1450" Phonograph
Model 1500 Phonograph
Model 4851 5c-10c-25c Wall Box
(48 Selections)
(104 Selections)

(104 Selections) .....

Model 5100 8" Speaker .....

Model 5110 12" DeLuxe Speaker

INTERNATIONAL MUTO. CORP.



