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CORRESPONDENTS IN LEADING CITIES THROUGHOUT THE UNITED STATES

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Growing Importance of

USED PARTS

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Now Noted By Entire Industry

At anytime, since the last war (World War II), any mention of "used parts" would have sounded utterly ridiculous.

(EDITORIAL)

But, some months ago, *The Cash Box* warned the trade that any machine was "most definitely worth the parts that machine contained."

Some harkened to this advice. Others paid little, or no, attention to it.

Today, there is suddenly popping np in distributors' showrooms and repair departments, from coast to coast, "used parts" departments.

Why? Becanse parts are becoming more and more difficult to obtain.

The transformer in a used pinball machine is, today, extremely valuable.

The fifteen inch permanent magnet speaker`in any old phono is, today, a rare and pleasant and valuable sight.

Those who are still able to obtain parts, supplies and components, may not as yet realize what this means.

But, each and every day, out of the nation's capitol, come more and more rules and regulations and, each regulation carries with it restrictions which mean the end of many, many important parts, components and supplies.

All have noted the disappearance of chrome and nickel from new machines. In their stead has come highly polished aluminum which, regardless of all polishing and lacquering will, in time, turn dark. And will have to be repolished and relacquered to again look, or at least duplicate the look, of chrome or nickel plating.

These are but minor headaches regarding parts and supplies. The big problems are the motors, transformers, solenoids, and other items (many thonsands of them) which go into the making up of an automatic phono or a pinball game or a shuffle bowler or, in fact, any other product in the industry.

Some of the nation's most noted distributors have assumed the job of actual "anto-wreckers." They are now pulling apart old model machines and attempting to salvage every important item in those machines.

One well known distrib put it this way:

"Instead of wasting expensive storage space with these complete old machines, we are using the cabinets as 'bins,' and filling the bins with the used parts that we salvage from the machines.

"We believe," he continued, "just as your articles in *The Cash Box* reported sometime ago that, if the situation continues as it has been, and it seems like it most definitely will, we will be selling 'used parts,' just like we nsed to sell new parts, to keep many machines operating."

The fact remains that even should the Korean incident come to an end, and even should all other trouble spots in the world cease being trouble spots, Uncle Sam cannot depend on this sudden peacefulness to continue for any definite period of time.

He must be prepared for whatever will eventually come about.

Therefore, Uncle Sam wants to strengthen his sinews for the possibility of any emergency. He simply must be prepared. He knows now that his enemies are (most completely) prepared.

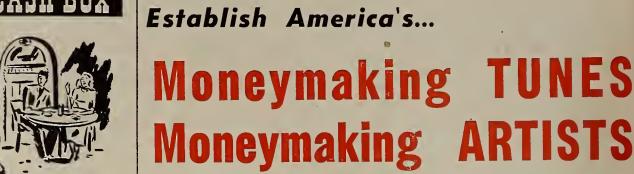
Regardless of whatever ending to the present Korean fracas, Uncle Sam must continue to prepare himself. And to do so he must gobble up the metals which make up many important domestic products.

Therefore, those distribs who are wrecking old model machines, and using the parts, setting them up in a valuable supplies-category, will find themselves ahead of those others who just allow machines to lie about here and there in basements, attics, barns, etc.

The entire industry has suddenly noticed that "used parts" are becoming important, ever since *The Cash Box* first broached the subject.



CA-1493 (F-1493)—Les Baxter CO-39362 (4-39362)—Tony Bennett CR-60440 (9-60440)—Bob Crosby DE-27666 (9-27666)—Lombardo & DeHaven DE-27816 (9-27816)—Louis Armstrong ME-5643 (5643x45)—Ray Barber MG-10947 (K10947)—Johnny Desmond VI-10-3425—Jan Peerce CD (0521) Eaction Bartacticald CR-60561-Erskine Butterfield SIN FOUR ACES — EDDY HOWARD MG-11066 (K11066)—Billy Williams Qt. VA-101—Four Aces Vi-20-4280 (47-4280)—Savannah Churchill CO-39567 (4-39567)—Sammy Kaye DE-27769 (9-27769)—Arthur Prysock DE-27794 (9-27794)—Al Morgan ME-5711 (5711x45)—Eddy Howard O COLD, COLD HEART TONY BENNETT CO-39449 (4-39449)—Tony Bennett DE-27761 (9-27761)—Eileen Wilson DE-27816 (9-27816)—Louis Armstrong ME-5693—Tony Fontane ME-5728 (5728x45)—Dinah Washington MG-10904 (K10904)—Hank Williams VI-20-4274 (47-4274)—Fontane Sisters 3 to the top. I GET IDEAS 5 **TONY MARTIN** CA-1573 (F-1573)—Peggy Lee DE-27720 (9-27720)—Louis Armstrong VI-20-4141 (47-4141)-Tony Martin DOWN YONDER **DEL WOOD** AB-15053—Lawrence "Piano Roll" Cook CA-1777 (F-1777)—Joe "Fingers" Carr CO-39533 (4-39533)—Champ Butler DE-46362 (9-46362)—Harold Carmack DE-46355 (9-46355)—Spade Cooley KI-986 (45-986)—Eddie Smith & The Chief ME-5706 (5706x45)—Al Trace ME-5695—Clem Watts MG-11057 (K11057)—Frank Petty Trio RE-25010—Enoch Light TE-775 (45-775)—Del Wood VI-20-4267 (47-4267)—Freddy Martin O. 7 at his best. AND SO TO SLEEP AGAIN PATTI PAGE 6 ME-5706 (5706x45)—Patti Page RE-25010—Enoch Light O. VI-20-4283 (47-4283)—April Stevens CA-1784 (F-1784)—Margaret Whiting CO-39569 (4-39569)—Paul Weston O. DE-27731 (9-27731)—Dick Haymes THE WORLD IS WAITING FOR THE SUNRISE 4 LES PAUL & MARY FORD CA-1748 (F-1748)—Les Paul & Mary Ford DE-27730 (9-27730)—Perry Botkin TURN BACK THE HANDS OF TIME 9 EDDIE FISHER DE-27839 (9-27839)—Jerry Gray O. VI-20-4257 (47-4257)-Eddie Fisher UNDECIDED AMES BROTHERS & LES BROWN CA-1824 (F-1824)—Ray Anthony CR-60566 (9-60566)—Ames Bros. & Les Brown DE-27835 (9-27835)-Guy Lombardo



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Moneymaking ARTISTS DISKS Moneymaking

The major record companies, through their spokesman Kenneth Raine of Columbia, who testified before the Subcommittee on the Judiciary during hearings on the proposed ASCAP Bill, have reaffirmed once and for all the importance of the juke box to the establishment of America's popular hits.

We quote from Mr. Raine's testimony:

JUKE BOXES

"The coin machine affords to the public an opportunity of choosing what music is to be popular. Rosemary Clooney's "Come On-A My House" would not have attained its popularity, and consequent spectacular sales but for the promotional effect of the coin machine. So important is the coin operated machine that the weekly selection of the records which are most popular in the coin ma-chines is the equivalent of radio's Hit Parade. Records chosen on coin machines represent the public's current taste."

What could be clearer than this statement? It is exactly the way the major disk firms themselves feel about it.

And for an indication of what the artists think of the coin machine's importance, all that was necessary was a look at the turnout for the New York Music Operators' dinner held last week. The biggest names in the business, including such stars as Ezio Pinza, Frank Sinatra, Rosemary Clooney, Eddie Fisher, Kay Starr showed up to thank the operators for starting their records on the road

There is just no question that the juke box is basic to the establishment of a hit record in America. And this is constantly being acknowledged by the record company, the artist, the music publisher, everyone, in fact, connected with the music business. It is through the juke box that the public indicates what it is willing to pay for; it is from the juke box that potential customers hear the records which they then go to retail shops to buy.

And just why is juke box music America's most popular music? Because it is music at its best. It is the artist at his best, the musician

It is only through records that an artist can make as many tries as necessary to get a song perfect. It is only through records that every wrong note can be eliminated. It is only through records that a performer's full effect can be captured. It is only through records that he can be at his peak through an entire rendition.

No wonder then that records highlight an artist's talents as no other medium can. For neither on stage nor anywhere else can he give a continually sustained performance disclosing throughout his best form. Personal appearances are subject to all sorts of quirks and audience responses. Only on recorded music can an artist try and try and try again until he reaches the perfect take.

The musie America listens to, then, and loves is recorded music, music at its best, performers at their height.

And the way this music reaches America is through the 550,000 juke boxes located in every city, every town, every hamlet of this great nation of ours.

America's juke boxcs establish America's hits. It seems only common sense then that this form of entertainment should be stimulated and encouraged to grow by each and every individual who benefits from the industry.

Were America's juke boxes to be cut down in numbers the effect upon the music business would be devastating. Not only would the sale of records be slashed but the income for writers, publishers and artists would collapse.

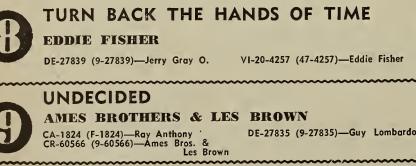
With the juke box the basic support of the record industry in America, the loss of most of this outlet would be a blow to everyone who derives any income at all from popular music.

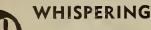
The juke box, music and record industries are three that go completely hand in hand. America judges its popular music through records. America's greatest showcase for these records is the network of juke boxes located throughout the nation. Each one is dependent upon the two others. Hurt one and the others are hurt.

The wisest course is to encourage all three to greater heights and prosperity.









LES PAUL & MARY FORD ME-5707 (5707x45)—Patti Page CA-1748 (F-1748)—Les Paul DE-27585 (9-27585)—Gordon Jenkins

8

11) LOVELIEST NIGHT OF THE YEAR. 12) IT'S ALL IN THE GAME. 13) BLUE VELVET. 14) TOO YOUNG. 15) HEY, GOOD LOOKIN'. 16) COME ON-A MY HOUSE. 17) DOMINO. 18) GAMBELLA. 19) SWEET VIOLETS. 20) JUST ONE MORE CHANCE. 21) DETOUR. 22) SLOW POKE. 23) CHAR-MAINE. 24) I WON'T CRY ANYMORE. 25) UNFORGETTABLE.



#49-3676*

* 45 rpm cat. nos.

Records

• 45 rpm catalog nos.

The stars who make the <u>hits</u>

Bell," extended and the option renewed by the network. . . . Bob Perry (WLAW-Boston) has been using a gag voice named Pertram on his show to help him with the household hints he gives to his housewife listeners between records. Bertram, which is actually Perry through a filtered microphone, has become so much a part of the deejay that he is sometimes surprised at his own ad libs.... Gary Lesters (WVNJ-Newark. N. J.) is spending his off the air time training his young talking parakeet, Melvin, the tricks of the trade. Who knows, the bird may make a good summer replacement. . . . Gay Taylor, formerly assistant record librarian of WCBS, New York, is now assistant to Kelvin Keech on WJZ. Keech is doing three fifteen minute disk jockey shows a week and an hour and a half morning show on Saturdays. Gay will program most of the records.

DECIDE THE W NERS THE 6th ANNUAL POLL OF THE AUTOMATIC INDUSTRY OF MUSIC AMERICA **TO CHOOSE** THE **RECORDS AND** RECORDING BEST ARTISTS OF 1951

VOTE TODAY—FILL OUT AND MAIL PREPAID POSTCARD IN THIS ISSUE



Cash

Box Ismaku

1944

"The Official Publication of the Automatic Music Industry of America"

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6,002 5,762 5,265 2,118 1,971 1,883

1,205

Voting Heavy In Sixth Annual Music Poll

Best Record of 1951

"Tennessee Waltz"—Patti Page	11,761
"On Top Of Old Smoky"-Weavers	9,892
"Here High The Moor" Les Doul & Moure Fond	
"How High The Moon"-Les Paul & Mary Ford	9,725
"Be My Love"—Mario Lanza	8,946
"Because Of You"—Tony Bennett	7,324
"Come On-A My House"-Rosemary Clooney	7,187
"If"—Perry Como	7,116
"My Heart Cries For You"—Guy Mitchell	7,002
"Too Young"—Nat "King" Cole	6,862
"Sin"—Four Aces	5,838
"Sound Off"-Vaughn Monroe	4,112
"Jezebel"—Frankie Laine	4,856
"Sin"-Eddy Howard	3,527
"I Apologize"-Billy Eckstine	2,855
"Vanity"—Don Cherry	1,918
"My Truly Truly Fair"-Guy Mitchell	1,892
"I ovoliget Night Of The Year" Maria Lange	1 960

Best Orchestra of 1951

Ralph Flanagan	8,619	Louis Armstrong	5,816
Vaughn Monroe	8,592	Tommy Dorsey	5,122
Guy Lombardo Ray Anthony	$7,416 \\ 7,292$	Paul Weston	4,736
Mitch Miller	6,680	Hugo Winterhalter	3,115
Les Brown		Percy Faith	2,871
Freddy Martin	6,173	Benny Goodman	2,178
Sammy Kaye	6,004	Russ Morgan	1,988
Eddy Howard		Jan Garber	

Best Female Vocalist of 1951

Patti Page	10,021	Fran Warren	4,887
Rosemary Clooney	9,116	Ella Fitzgerald	4,726
Dinah Shore	8,932	Evelyn Knight	
Patty Andrews		Dinah Washington	
Doris Day		Toni Arden	3,812
Kay Starr		Peggy Lee	3,675
Jo Stafford		Teresa Brewer	1,762
Margaret Whiting		April Stevens	1,619
Sarah Vaughan		Anne Shelton	
Mindy Carson	5,628	Helen O'Connell	1,464

Best Male Vocalist of 1951

Tony Bennett	10,821	Eddie Fisher	6,530
Perry Como	10,596		
Nat "King" Cole		Billy Eckstine	5,113
Tony Martin	9,614	Frank Sinatra	5,110
Frankie Laine		Don Cherry	3,892
Mario Lanza		Johnny Desmond	3,712
Guy Mitchell	8,005		2,985
Bing Crosby	7,438	Dean Martin	2,818

Best Vocal Combination of 1951

Ames Brothers	7,991	Four Aces	4,712
Andrews Sisters		Fontane Sisters	4,114
The Weavers	6,216	Ink Spots	2,651
Mills Brothers		Four Knights	2,167
Billy Williams Quartet		Mariners	1.555

Best Country & Western Record of 1951

"On Top Of Old Smoky"-Weavers	8,456
"Tennessee Waltz"-Patti Page	8,386
"Rudolph The Red Nosed Reindeer"-Gene Autry	7,717
"Mockin' Bird Hill"-Les Paul & Mary Ford	5,034
"Slow Poke"—Pee Wee King	4,629
"Tennessee Waltz"-Pee Wee King	3,846
"Mockin' Bird Hill"—Pinetoppers	2,219
"Beautiful Brown Eyes"-Jimmy Wakely	2,097
"On Top Of Old Smoky"—Burl Ives	

Best Western Artist of 1951

Pee Wee King	7,916	Elton Britt	3,212
Gene Autry	7,180	Hank Thompson	2,970
Jimmy Wakely	5,883	Sons Of The Pioneers	1,862
Pinetoppers	5,720	Rosalie Allen	1.299
George Morgan	4,221	Rusalle Alleli	1,400
Cowboy Copas	3,635	Tex Williams	1,010

Best Folk Record of 1951

"Cold, Cold Heart"—Hank Williams	9,829
"I Wanna Play House With You"-Eddy Arnold	9,765
"If You've Got The Money"—Lefty Frizell	8,833
"Kentucky Waltz"-Eddy Arnold	8,720
"Shotgun Boogie"-Tennessee Ernie	8,519
"I Can't Help It"—Hank Williams	
"Down The Trail Of Achin' Hearts"—Hank Snow	7,111
"Phumba Pagerio" Hank Snow	6,381
"Rhumba Boogie"—Hank Snow	6,297
"I Love You 1000 Ways"—Lefty Frizell	5,992
"I Want To Be With You Always"-Lefty Frizell	5,815
Hey, Good Lookin' — Hank Williams	5,809
"Hey, Good Lookin'"—Hank Williams "There's Been A Change In Me"—Eddie Arnold	4,737
"Golden Rocket"—Hank Snow	4,401
"Look What Thoughts Will Do"—Lefty Frizell	3,112
"Cryin' Heart Blues"—Johnnie & Jack	3,004
"I'm Moving On"—Hank Snow	2,976
"Always Late"—Lefty Frizell	2 972
"Let's Live A Little"—Carl Smith	2,655
"Poison Love"-Johnnie & Jack	- 2,129
"Cherokee Boogie"-Moon Mullican	2,129
energie Boogle Room Fruitean	2,014

Best Folk Artist of 1951

	VIIX 71	
Eddy Arnold	10,312	Moon Mullican
Hank Williams	10,309	Carl Smith
Lefty Frizell	10,004	Johnnie & Jack
Hank Snow	9,177	Hank Penny
Tennessee Ernie	8,816	Stuart Hamblen
Red Foley	8,813	Rov Acuff
Ernest Tubb	$7,\!121$	Little Jimmy Dickens

Best Jazz N' Blues Record of 1951

"Sixty Minute Man"—Dominoes	8,921
"Black Night"-Charles Brown	8,361
"Castle Rock"-Johnny Hodges	7,835
"Bad, Bad Whiskey"—Amos Milburn	7,566
"Tennessee Waltz"—Patti Page	7,216
"Glory Of Love"—Five Keys	6,883
"I'm Waiting Just For You"—Lucky Millinder	5,929
"Be My Love"—Mario Lanza	5,927
"Please Send Me Someone To Love"-Percy Mayfield	5,530
"How High The Moon"-Les Paul & Mary Ford	4,874
"Rocket 88"—Jackie Brenston	3,998
"Don't You Know I Love You"-Clovers	3,783
"Don't Take Your Love Away From Me"—	-,
Laurie Tate & Joe Morris	3,239
"Little Red Rooster"-Margie Day	2,633
"I Will Wait"—Four Buddies	2,628
"Go, Go, Go"—Treniers	2,627
"Teardrops From My Eyes"-Ruth Brown	2,279
"Lost Love"—Percy Mayfield	2,031
"I Apologize"—Billy Eckstine	1,867
"Chains Of Love"—Joe Turner	1,866
"I Got Loaded"-Peppermint Harris	1,763
"Do Something For Me"-Dominoes	1,291
"Once There Lived A Fool"—Jimmy Grissom	1,075

Best Jazz N' Blues Artist of 1951

Dominoes Charles Brown Amos Milburn Percy Mayfield Joe Turner Ruth Brown Johnny Hodges Lucky Millinder	$11,006 \\ 10,471 \\ 9,921 \\ 9,360 \\ 8,715 \\ 8,622 \\ 8,607 \\ 7,992$	Little Esther Margie Day Lowell Fulson Johnny Otis Four Buddies Laurie Tate James Waynes	4,816 4,167 3,910 2,817 2,735 2,464 2,212
Jackie Brenston	7,640	Five Keys	$2,193 \\ 2,011 \\ 1,876 \\ 1,871 \\ 1,662 \\ 1,598$
Dinah Washington	6,318	Louis Jordan	
Earl Bostic	6,191	Bette McLaurin	
Fats Domino	6,072	Joe Morris	
Ella Fitzgerald	5,931	Griffin Brothers	
Clovers	4,887	Jimmy Grissom	

Best Small Instrumental Group of 1951

Les Paul & Mary, Ford	11.114
Nat "King" Cole Trio	
George Shearing Quintet	9,813
Louis Jordan & His Tympany Five	7,239
Three Suns	6,101
Irving Fields Trio	5,344
Frank Petty Trio	5,298
Benny Goodman Sextet	4,116
Owen Bradley Quintet	2,221

Page 8



Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.

"SANTA'S ON HIS WAY" (2:02) "MA, MY TOYS ARE BROKEN" (2:22)

BILL TABBERT ("400" --- 2001)

• Two Xmas tunes which should get a good play during the Xmas season show up here done by Bill Tabbert, who everyone knows from "South Pacific." Bill lends a great deal of warmth to the upper deck and runs through the novelty on the lower half in pleasant style. Joe Lipman does the orchestration at either end. The top deck gets the nod.

"SAY A PRAYER" (3:02) "MRS. SANTA CLAUS" (2:49) SKIP FARRELL & JACK FULTON (Mercury 5741; 5741 x 45)

• Skip Farrell and Jack Fulton, "The Two Mr. F's" get together again to turn out another disk. The top deck is a religious sounding item which the boys do easily while the second side is in the Xmas groove. Ops looking for some holiday fillers might take a listen.

"CECILIA" (2:32) "SNUGGLE BUG" (2:13) JOE "FINGERS" CARR & CANDY CANDIDO (Capitol 1847; F-1847)

• Joe "Fingers" Carr is banging out those tunes on the piano again, this time accompanied by Candy Candide, who makes some weird noises known as vocals. In very cute style, the pair run through a couple of numbers which should do very well as a change of pace. Ops oughta listen in.

"TING-A-LING-A JINGLE" (2:27) "JOLLY OLD SAINT NICHOLAS" (2:18)

AMES BROTHERS

(Coral 60572; 9-60572)

• The Ames Brothers have some strong Xmas material on the upper end in the form of a fast lullaby. The boys lend their harmonizing charms to this tune as they go through it in steady pace with Marty Manning's orchestra on the backing. Flip is another holiday number, steady paced and pleasant. The top deck looks strong.

"FIND ME" (2:40) "I ONLY SAW HIM ONCE" (3:12) ROSEMARY CLOONEY (Columbia 39591; 4-39591)

• Rosemary Clooney still has Stan Freeman and his harpsichord backing her up. On the top deck she sings a new ballad which makes for pleasant listening. On the bottom half. Percy Faith does the orchestrating as Rosemary handles another ballad.

"SOON" (2:50)

"LOVE IS HERE TO STAY" (3:14) DOROTHY KIRSTEN

(Columbia 52-G)

• Two wonderful old Gershwin melodies get a grand going over on this platter from Dorothy Kirsten. Both ends display some of his best work and the way this songstress interprets them makes them come through at their best. In the right locations, this one should garner plenty of coin.



"THE THREE BELLS" (2:59) "THE WINDMILL SONG" (3:34) ANDREWS SISTERS (Decca 27858; 9-27858)

ANDREWS SISTERS

• A tune that's been getting quite a push gives the Andrews Sisters

one of their most potent entries in a long while. Titled "The Three Bells," this number, which has re-

"I WOULD DO MOST ANYTHING

An exciting oldie, right up Frankie

Laine's alley, is offered on the upper

half. Frankie really throws himself

into this one giving it all he has as

Carl Fischer and the orchestra do the

backing. The bottom half is another

oldie which Frankie handles well. The

"OH, SHE'S GONE, GONE, GONE"

• Bobby Wayne has a strong entry

here. The upper half is a new ballad

which he delivers in beautiful style

as he goes through it in slow fashion

with a good backing. The bottom end

to help out as Bobby sings the lyrics

in dynamic fashion. Ops won't want

"GET HAPPY" (2:53)

FOR YOU" (2:48)

(Mercury 5733; 5733 x 45)

top deck gets our nod.

(2:35)

BOBBY WAYNE

(Mercury 5745; 5745 x 45)

to miss this platter.

"YES YOU ARE" (3:02)

FRANKIE LAINE

ligious type overtones, gets a first rate rendition from the girls and should be a big disk for them. Ops will want to tune in and gather the coin that this one is gonna draw. With Gordon Jenkins' orchestra backing the group up, the Andrews Sisters tell a story set to a pretty melody. The bottom half is a novelty called "The Windmill Song" and as the title signifies, it has a Dutch background. Again Gordon Jenkins provides the musical setting as the girls, with Patty in the lead, go through another story. The top deck is the strong side however. It looks as though it could do it.

"IT'S THE TALK OF THE TOWN" (3:16)

"ROBBIN'S NEST" (3:17) ERROL GARNER

(Columbia 39580; 4-39580)

• A couple of piano solos in Errol Garner's distinctive style are offered here. The upper end is a grand oldie which Errol's playing adds new charm to while the bottom half is also a piece that his disk fans will want to hear. Ops in the proper locations might get with this.

"WHEN THE WORLD WAS YOUNG" (3:15)

"GUESS I'LL BE PLAYING THE FIELD FROM NOW ON" (2:40) TONI ARDEN

(Columbia 39605; 4-39605)

 Toni Arden lends her beautiful voice to a continental import on the top side and does a good job with it. This tune has a lovely melody which Toni knows how to handle as she gets a grand accompaniment from Percy Faith. Second half is a current ballad again with Percy in the background. The top half gets our nod.



"TWO BROTHERS" (3:11) "ON A HONKY TONK HARD WOOD

FLOOR" (2:56)

KAY STARR (Capitol 1856; F-1856)

An unusual song gives Kay Starr some good material to work with on the first half. With a backing from Billy May's orchestra, Kay gives this item the once over in her recognizable style. Bottom half is a dynamic tune again done in typical Starr fashion.

"IT'S ALL OVER BUT THE MEMORIES" (2:44) "SWEETHEART" (2:28) GISELE MacKENZIE

(Capitol 1865; F-1865)

• A new plug ballad is given a good go on this platter by Gisele MacKenzie. Gisele sings it with a chorus and Billy May's orchestra backing her up. The second end is a lighthearted swingy sort of thing which is pleasant to hear. This is a filler item.

"HALLALUJAH" (2:39)

"MORE THAN YOU KNOW" (2:56) ROBERT FARNON ORCH. (London 1062)

• A very exciting version of an old standard turns up on the upper half by Robert Farnon's orchestra. With the George Mitchell Choir singing the lyrics in a terrific manner, this end is great to listen to. Bottom half is another oldie done as an instrumental. The top half is the side.

"THE THREE BELLS" (2:30) "I ONLY HAVE ONE LIFE TO LIVE"

(3:12)SAMMY KAYE ORCH.

(Columbia 39602; 4-39602)

• A tune with religious overtures that's been making a lot of noise gets a typical Sammy Kaye treatment here. With Tony Russo handling the vocal and the Choir to help out, this makes for sentimental listening. Lower end is a new ballad sung by the choir. Ops will do ok with this disk.

"APRIL IN PARIS" (2:55)

"LONDON BY NIGHT" (3:05) FRANK SINATRA

(Columbia 39592; 4-39592)

• Frank Sinatra takes a standard and gives it one of his better treatments. Sinatra lends a lot of charm to this pretty old ballad and Axel Stordahl's orchestra, of course, backs him up. Lower end is another ballad which doesn't have as much commercial appeal as the first side. Ops should do well with the upper deck.

"CRY" (2:52)

"MY OLD FLAME" (2:58) **GEORGIA GIBBS** (Mercury 4625; 4625 x 45)

• A lovely ballad gets one of its best renditions on the top deck from Georgia Gibbs. Georgia does this number in great style as Glenn Osser's orchestra provides a suitable setting. The lower end is an oldie which is also right for her. Ops won't want to miss the upper half.

THE WAX CIRCL **NEW YORK:**

Persistent rumors keep recurring which have Dave Kapp going to a major. ... Dave Miller, prexy of Palda Records, taking a 5 day rest cure in the midst of his tremendous success with "Sin" by the Four Aces and the group's new release "Christmas Tree In Heaven" which is getting heavy initial orders. . . . Murray Sporn has been added to the contact staff of



the American, Choice and Montclare music firms in N. Y. . . Eleanor Russell, vocalist with Tommy Reynolds' band at the New Yorker is breaking it up with her grand interpretations. Tommy's orchestra, by the way, sounds better than it ever did. Record dates should be coming much more often. . . . Capitol execs have decided to do an all-out job on their new singing discovery, Ann Gibson. The thrush has just cut her first four sides and she's been booked for a forthcoming engagement at Cafe Society. . . The Buddy Basch office is signing them by the flock with Mimi Benzell, Johnny Long and Al Morgan joining up in one week. Art Morton is acting as M.C. and vocalist on the Paul Weston show originating from Hollywood over CBS every Friday night. . . . The Irving Fields Trio

ANN GIBSON Meadowbrook in New Jersey, went over the three million mark this week with his all time favorite recording "Jealous Heart." . . . Arthur Godfrey has been plugging Kay Armen's tune "The Tinkle Song" on his radio and TV shows and producing the tinkle sound as it was done on the record with water filled producing the tinkle sound as it was done on the record—with water filled glasses. . . . Nellie Lutcher is at the Sky Bar in Cleveland for ten days. . . . Norman Granz' Jazz at the Philharmonic tour is still breaking all its previous box-office records on its 11th annual tour. . . . One of the most popular songs to come out of World War II, "Sound Off", was born on a 13 mile bivouac trek from Fort Slocum to Ardsley. N. Y. in the Spring of 1944. Private Willie Duck-worth began the chant and made up the words as the 200 weary men trudged worth began the chant and made up the words as the 200 weary men trudged along. This developed into the "Duckworth Chant" which was distributed to military posts all over the world.

CHICAGO:

There's quite an effort afoot to bring back some of the musical glory that was Chicago's for so many, many years. "Chicago-style-jazz" clicked wherever jazz musicians played. This style has remained. It's known from coast to coast.

But, very gradually, due to radio and now TV, Chicago has somewhat faded in the big overall musical picture. Therefore, the few who remain, are trying very hard to bring back some of the glory. And, as the old adage goes, "from little acorns mighty oaks grow". In the acorn patch are four organizations who in the next ware are been some organizations who, in the past year or so, have come along to bring renewed interest to Chicago in the re-cording field. . . . Jimmy Martin and his Sharp Records is beginning to get national attention. His latest disk by the Four Jacks. "Love Lies", has started to kick up dust here and there about the country. Jimmy is continuing right ahead and plans a new disk at regular intervals. . . Leonard and phals a new disk at regular lar intervals. . . Leonard and Phil Chess of Chess Records have staunchly established themselves this past year. Jackie Brenston's "Rocket 88" started them off big in the rhythm and blues field. They have continued to turn out one hit after the other. Their latest, Eddie Johnson's "Walk Softly", backed with, "Cold Cold Hoout" is cotting going. Fry Victor and



JACKIE BRENSTON

Eddle Johnson's "Walk Softly", backed with, "Cold Cold Heart", is getting going. . . . Erv Victor and Joel Cooper have also entered into the musical picture here this year. Their Jeb Records is just getting rolling and, almost each week, they've been naming new distributors. Their click, "Big Blue Eyes", featuring Don Belloc's ork with Sunday Smith chirping the tune, has started to get them great interest. Their followup disk. "Hey Jose", backed with, "Give Me Lovin' While I'm Livin'", also featuring Don Belloc's ork and using Gini Patton for the vocal, has grand possibilities. . . Newest of the newcomers to the disk world of Chicago is Lew Simpkins and his United label on rhythm and blues. His Tab Smith disk Lew Simpkins and his United label on rhythm and blues. His Tab Smith disk, "Because Of You", is holding first spot in this town's R & B juke box top tunes. ... These new indie diskers have many problems. But, they're driving ahead and they're trying hard to bring back to Chicago its former musical glory.

LOS ANGELES:

Truly fabulous the way Columbia's Tony Bennett is clicking on every spinning thing in these parts and across the country. . . . It's one of those rarely con-tagious situations that have been enjoyed by such few artists as Bing Crosby,



Perry Como, Dinah Shore, Billy Eckstine and Frankie Laine, whereby they could follow a big hit with a version of "Ring Around A'Rosie" and sell a quarter million. . . That's not meant to imply that Tony's follow-ups to "Because of You" and "Cold, Cold Heart" are not of really hit caliber, but we have observed that people are buying records and pushing the buttons on "Blue Velvet" and "I Won't Cry Anymore" much more aware of the artist than of the tune... Only thing Columbia need bear in mind now is the old menace of too many bis-cuits spoiling the few cuits spoiling the few.... Passing by in his brand new Buick was Coral distributor, Mike Kurlan, who frankly admits that selling 20,000 platters of the Ames Bros. and Les Brown's "Undecided" had much to do with deciding to swap his Chevvy for the fancier boat, a

TONY BENNETT Elbow" (a cutie), Neal Hefti's "Charmaine" and Jimmy and Mildred Mulcay with "Drifting and Dreaming."

Ran into genial Sid Talmadge visiting with Les Sills at Norbert Sales and glad to hear Sid has another big one taking off, in addition to James Waynes' "Junco Partner" on Sittin' In, via Sonny Boy Williamson's "Don't Do It If You Don't Want to Do It" on the Trumpet label. . . . Irving Bibo of Bibo Music and co-writer of "Jimminy Christmas" buzzed us with news of the warm reception given co-writer Haven Gillespie's Missus by the Chicago dee-jays as she spread the Christmas cheer early with the Jimmy Dorsey record on Columbia.

15. CHARMAINE 7. When A Man Is Free 8. ONCE MY FIRST AND MY LAST LOVE

POSITION POSITION

THIS

1.

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3.

LAST WEEK

3.

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14.

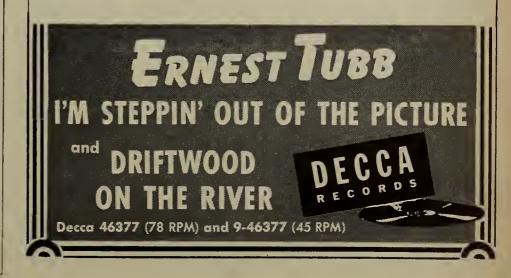
	THE LIE-DE-LIE SONG
4.	SHRIMP BOATS MOREL MDREL MOREL
5.	NIGHT TRAIN TO MEMPHIS IF I HAD-A KNOWED, YDU CDULD-A GDED
6.	THE THREE BELLS THE WINDMILL SONG

GRIEVIN' MY HEART DUT FOR YOU

		MT FIRST AND MT LAST LOVE	INK SPOTS	
6.	9.	RDLLIN' STONE STAY AWHILE	Terry Gilkyson	27793*
B.	10.	CALLA, CALLA BELA BIMBA	Ronnie Gilbert	27799*
-	11.	LITTLE BOY A House Is A Home	Evelyn Knight	27842*
10.	12.	LIES, LIES, NDTHING BUT LIES Telling Me Yes-Telling Me No	Eileen Wilson	27774*
-	13.	IT'S ALL DVER BUT THE MEMORIES Love Is Here Ta Stay	Potty Andrews	27845*
12.	14.	I'LL WAIT FDR YDU Birds Of A Feather	Cliff Ayers	27808*
9.	15.	SAN ANTONIO ROSE BULLY DF THE TOWN	Grody Mortin	46375*
		COUNTRY		
-	1.	I'M STEPPIN' DUT DF THE PICTURE DRIFTWDDD DN THE RIVER	Ernest Tubb	46377*
3.	2.	WDNDERING New Silver Bells	Webb Pierce	46364*
-	3.	LET'S LIVE A LITTLE ND. 2 THE STRANGE LITTLE GIRL ND. 2	Lonzo and Oscar	46378*
4.	4.	MANSIDN DVER THE HILLTDP Dawn By The River Side	Jimmie Dovis with the Anito Kerr Singers	14590*
5.	5.	DIXIELAND BOOGIE IF I CDULD DNLY LIVE MY DREAMS	Hardrock Gunter	46367*

	IF I COULD DNLY LIVE MY DREAMS		
6.	THE HDT GUITAR ENTITLED	Ted Brooks	46374*
	SEPIA		
1.	CRY I AIN'T IN THE MDDD	Little Donno Hightower	48254*
2.	HAVE FAITH SAY A LITTLE PRAYER	"Jersey Joe" Wolcott o Morie Knight	nd 14594*
3.	SIN AND SD TD SLEEP AGAIN	Colemon Howkins	27853*
4.	GDD BLESS MY DADDY The Grass Is Getting Greener	Cecil Gont	48249*
	1. 2. 3.	6. THE HDT GUITAR ENTITLED SEPIA 1. CRY I AIN'T IN THE MDDD 2. HAVE FAITH SAY A LITTLE PRAYER 3. SIN AND SD TD SLEEP AGAIN 4. GDD BLESS MY DADDY	6. THE HDT GUITAR· ENTITLED Ted Brooks SEPIA 1. CRY I AIN'T IN THE MDDD Little Donno Hightower 2. HAVE FAITH SAY A LITTLE PRAYER "Jersey Joe" Wolkott o Morie Knight 3. SIN AND SD TD SLEEP AGAIN Colemon Howkins 4. GDD BLESS MY DADDY Costl. Costl

"Alsa available in 45 RPM (add prefix '9-' ta recard number)



"It's What's in THE CASH BOX That Counts"

Page 9

-place them NOW and get more plays

Jone Turzy

Don Cherry

Guy Lombordo

Red Foley ond

Gordon Jenkins

Bill Kenny of the

Roberta Le

Ink Spots

Dolores Gray with

Music by Camorata

Andrews Sisters ond Gordon Jenkins

27851*

27836*

27835*

27832*

27763*

27858*

27859*

27844*

Actual sales show these

Decca Records on the way up

BEST BET

POPULAR

YES YDU ARE I CAN'T HELP IT

I LIKE IT

UNDECIDED

Page 10



ANOTHER MILLION FOR FRANKIE





NEW YORK-Frankie Laine this week won for the sixth time the record industry's traditional award for a disk

Page 11

that's hit the 1,000,000 sales mark. On the stage of New York's Para-mount Theatre, Columbia Records President James B. Conkling and pop-ular records chief Mitch Miller pre-sented Laine with a gold pressing of "Jezebel," which has just topped the magical one-million mark. magical one-million mark

magical one-million mark. Frankie Laine's first Columbia re-cording, "Jezebel" was coupled with the highly successful "Rose, Rose, I Love You," giving the singer a double-sided hit debut disk. It is hoped that number 7 in the Laine collection of gold trophies for 1,000,000-hitters will be his newest re-cording, "Jealousy," a vocal interpre-tation of the famous tango.



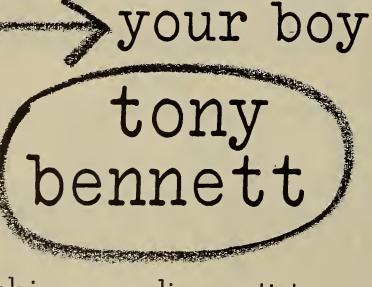
JEB NO. 3008 JEB RECORDS SOLD ON MONEY BACK GUARANTEE YOU CAN'T LOSE WHEN YOU BUY JEB RECORDS



2326 SO. MICHIGAN AVE., CHICAGO, ILL. (All Phones: Victory 2-4003-4-5-6)



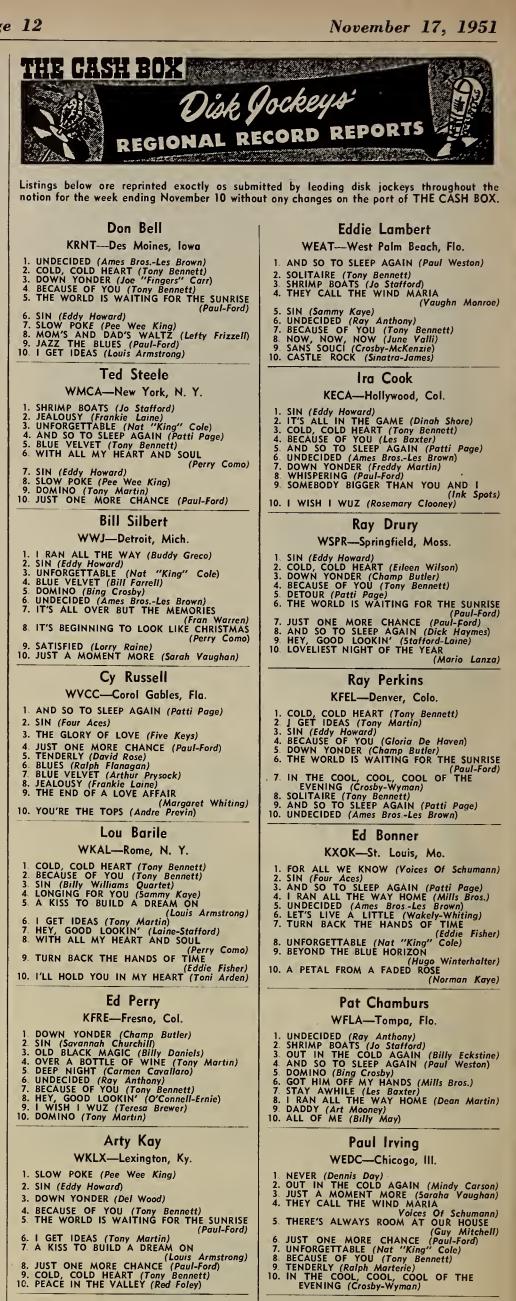




columbia recording artist

Because of You	39362
Cold, Cold Heart	39449
Blue Velvet	39555
Solitaire	39555
I Won't Cry Anymore	39362
Sing You Sinners	38989
Boulevard of Broken Dreams	38825

also available on 45 rpm



(Paul-Fora) 6. I GET IDEAS (Tony Martin) 7. A KISS TO BUILD A DREAM ON (Louis Armstrong) 8. JUST ONE MORE CHANCE (Paul-Ford) 9. COLD, COLD HEART (Tony Bennett) 10. PEACE IN THE VALLEY (Red Foley)

Bill Ruff	
KOLO-Reno, Nev.	
DOMINO (Bing Crosby) UNFORGETTABLE (Nat "King" Cole) TENDERLY (Ralph Marterie) AW C'MON (April Stevens) WHILE WE'RE YOUNG (Peggy Lee) I WISH I WUZ (Rosemary Clooney) UNDECIDED (Ames BrosLes Brown) BLUE VELVET (Arthur Prysock) BECAUSE OF YOU (Tony Bennett) HEY, GOOD LOOKIN' (Laine-Stafford)	

Bob Earle

KSO-Des Moines, Iowo

- 1. SIN (Eddy Howard) 2. UNDECIDED (Ames Bros.-Les Brown) 3. COLD, COLD HEART (Tony Bennett) 4. AND SO TO SLEEP AGAIN (Patti Page) 5. BECAUSE OF YOU (Tony Bennett) 6. BABY DID YOU HEAR (Dinah Washington) 7. DOWN YONDER (Del Wood) 8. UNFORGETTABLE (Nat "King" Cole) 9. SHANGHAI (Doris Day) 10. OUT IN THE COLD AGAIN (Richard Hayes)
- "It's What's in THE CASH BOX That Counts"

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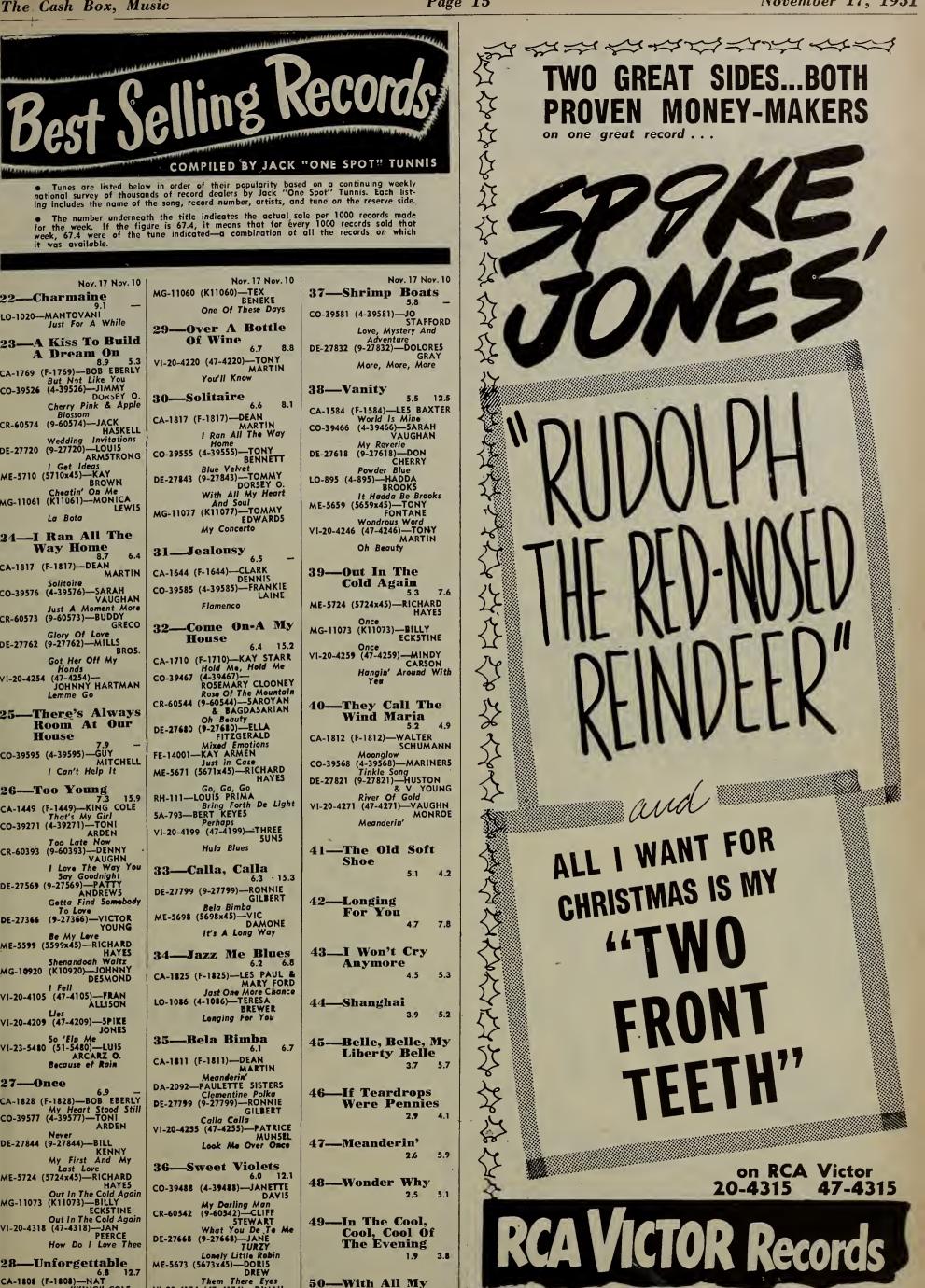
THE CASH BOX DISC HITS BOX SCORE CO-Columbia CR-Coral DA-Dana DE-Decca IN-Intro JU-Jubilee KI--King AB---Abbey AL---Aladdin AP---Apollo AT---Atlantic BU---Bullet CA---Capitol CH---Chess MG-MGM MO-Modern NA-National OR-Oriole PE-Peacock RA-Rainbow RE-Regent CODE SA—Savoy SIT—Sittin' In SP—Specialty TE—Tempo DY—Derby 4 Star—Four Star FE—Federal LO—London ME—Mercury TW-Town VI-Victor Nov. 17 Nov. 10 Nov. 17 Nov. 10 Nov. 17 Nov. 10 1-(It's No) Sin 120.9 121.5 6—And So To Sleep 13—Blue Velvet 17.6 Again CO-39567 (4-39567)-SAMMY KAYE CA-1848 (F-1848)-NORMAN 44.8 47.2 Jealous Eyes DE-27769 (9-27769)—ARTHUR PRYSOCK Love Of A Gypsy DE-27794 (9-27794)—AL MORGAN 44.0 47.7 CA-1784 (F-1784)—MARGARET WHITING Beer Barrel Polka CO-39569 (4-39569)—PAUL WESTON O. Glory Of Love DE-27731 (9-27731)—DICK HAYMES Long Ago Petal From A Faded CO-39555 (4-39555)—TONY BENNETT Solitaire DE-27722 (9-2772)---ARTHUR PRYSOCK Morningside of The Mountain MORGAN Jeolous Eyes ME-5711 (5711x45)—EDDY HOWARD O. My Wife And J MG-11066 (K11066)—BILLY WILLIAMS QT. Long Ago ME-5706 (5706x45)-PATTI Mountain MG-11062 (K11062)—BILL FARRELL Be Mine Tonight One Sweet Letter RE-25010—ENOCH LIGHT O. Down Yonder VI-20-4283 (47-4283)—APRIL 14—It's All In The VI-20-4283 (47-4283)-APRIL STEVENS Game Aw-C'mon 16.1 CO-39531 (4-39531)—SAMMY KAYE Be Mine Tonight DE-27735 (9-27735)—CARMEN CAVALLARO O. 2—Because Of You 112.4 102.8 -World Is Waiting CA-1493 (F-1493)-LES BAXTER For The Sunrise CA-1493 (F-1493)—LES BAXTER Unless CO-39362 (4-39362)—TONY BENNETT I Won't Cry Anymore CR-60440 (9-60440)—BOB CROSBY O. Nine-Twenty Special CR-60561—ERSKINE 43.6 69.4 CA-1748 (F-1748)—LES PAUL & M. FORD Whispering⁻ DE-27730 (9-27730)—PERRY BOTKIN Botkin's Banjo Piano Deep Night MG-11035 (K11035)-TOMMY EDWARDS All Over Again VI-20-4233 (47-4233)—DINAH SHORE CR-60561-ERSKINE BUTTERFIELD You Might Have Be-longed To Another DE-27666 (9-27666)-LOMBARDO & DeHAVEN Out O' Breath DE-27816 (9-27816)-LOUIS ARMSTRONG Cold, Cold Heart ME-5643 (5643x45)-RAY BARBER Girls We Never Did Wed **Stay Awhile** 8-Undecided 32.1 23.8 15—Hey, Good Lookin' CA-1824 (F-1824)—RAY ANTHONY Just A Moment More CR-60566 (9-60566)—AMES BROS. & LES BROWN Sentimental Journey DE-27835 (9-27835)—GUY LOMBARDO Lie-De-Lie Song 15.7 12.9 CA-1809 (F-1809)-ERNIE & O'CONNELL Cool, Cool Kisses CO-39570 (4-39570)-LAINE & STAFFORD Gambella MG-11063 (K11063)—THE MELODEONS MG-11000 (K11000)—HANK WILLIAMS Wed MG-10947 (K10947)— JOHNNY DESMOND -Turn Back The Hands Of Time 24.9 22.4 9-Andiamo VI-10-3425—JAN PEERCE What Is A Boy? 16—Gamhella 14.2 9.9 DE-27839 (9-27839)—JERRY GRAY O. I Never Was Loved CO-39570 (4-39570)-STAFFORD 3-Cold, Cold Heart 104.3 91.1 & LAINE Hey, Good Lookin' CO-39449 (4-39449) — TONY BENNETT While We're Young DE-27761 (9-27761) — EILEEN WILSON Tennessee Blues DE-27816 (9-27816) — COUIS ARMSTRONG Because Of You ME-5693 — TONY FONTANE Why Do I Love You? ME-5728 (5728x45) — DINAH Why Do I Love You? ME-5728 (5728x45) — DINAH Why Do I Love You? ME-5728 (5728x45) — DINAH Why Mo I Love You? MG-10904 (K10904) — HANK WILLIAMS VI-20-4274 (47-4274) — FONTANE SISTERS I Get The Blues Whon It Rains By Anyone VI-20-4257 (47-4257)-EDDIE FISHER I Can't Go On With-out You 17—Just One More Chance 13.3 8.9 CA-1825 (F-1825)—LES PAUL & MARY FORD Jazz Me Blues ME-5736 (5736x45)—DINAH WASHINGTON 10---Domino 23.7 9.8 CA-1849 (F-1849)—MARY MAYO Find Me CO-39596 (4-39596)—DORIS 18____Slow Poke If That Doesn't Do It DE-27830 (9-27830)--BING CROSBY When The World Was Young KI-15129--MARY SMALL I Like It, I Like It VI-20-4343 (47-4343)---TONY MARTIN It's All Over But The Memories DAY CA-1837 (F-1837)—HELEN O'CONNELL I Wanna Play House With You DE-27792 (9-27792)—ROBERTA LEE 5.8 I Wanna Play House With You VI-21-0489 (48-0489)—PEE WEE KING 4-I Get Ideas 84.8 90.3 84.8 90.3 CA-1573 (F-1573)—PEGGY LEE Tonight You Belong to Me DE-27720 (9-27720)—LOUIS ARMSTRONG Kiss To Build A Dream On VI-20-4141 (47-4141)—TONY MARTIN Tahiti My Island 19—Castle Rock 9.7 11-The Loveliest 4.5 The Locat Night Of The Year 22.6 CA-1716 (F---- BAKBOU La Bota CO-39527 (4-39527)—SINATRA & JAMES Deep Night CR-65061 (9-65061)—4 DEEP TONES TONES 19 (9-27718)—SY OLIVER CA-1716 (F-1716)-DAVE BARBOUR 22.6 41,5 CA-1408 (F-1408)—HELEN O'CONNELL Arthur Murray Taught Me Dancing CO-39192 (4-39192)—PERCY FAITH You Are The One DE-27507 (9-27507)—FRED WARING Tulips And Heather DE-27583 (9-27583)—ETHEL SMITH TONES DE-27718 (9-27718)—SY OLIVER But She's My Buddy's Chick ME-8944—JOHNNY HODGES **5**—**Down Yonder** 48.8 69.9 69.9 48 AB-15053—LAWRENCE "Piano Roll" COOK Tiger Rag CA-1777 (F-1777)—JOE "FINGERS" CARR Ivory Rag CO-39533 (4-39533)—CHAMP BITTER ME-5944—JOHNKI HODGES Jeep's Blues ME-5658 (5658x45)—RALPH MARTERIE September Song VI-20-4213 (47-4213)— FONTANE SISTERS Makin' Like A Train DE-27583 (9-27583)—ETHEL SMITH Syncopated Clock LO-937 (45-937)—ANNE SHELTON Love Me, My Love MG-30352 (K30352)—ANN BLYTH VI-10-3300—MARIO LANZA La Donna E Mobile CO-39533 (4-39533)—CHAMP BUTLER Way Up In North Carolina DE-46362 (9-46362)—HAROLD CARMACK DE-46355 (9-46355)—SPADE COOLEY KI-986 (45-986)—EDDIE SMITH AND THE CHIEF Sweet Bunch Of Daisies ME-5695—CLEM WATTS MG-11057 (K11057)—FRANK PETTY TRIO Precianus RE-25010—ENOCH LIGHT TE-775—DEL WOOD VI-20-4267 (47-4267)—FREDDY MARTIN O. Take Her Te Jemaice 20—Detour 9.5 9.5 ME-5682 (5682x45)—PATTI PAGE Who Will Shee My Pretty Foot? 12—Whispering 21.9 33.2 21—Rollin' Stone 9,4 8.4 CA-1748 (F-1748)—LES PAUL World Is Waiting For The Sunrise DE-27585 (9-27585)—GORDON DE-27793 (9-27793)—TERRY GILKYSON Stay Awhile VI-20-4269 (47-4269)—PERRY COMO With All My Heart And Soul Song Of The Bayou ME-5707 (\$707x45)—PATTI PAGE JENKINS

Cabaret

November 17, 1951

"It's What's in THE CASH BOX That Counts"

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VI-20-4220 (47-4220)-TONY MARTIN 30—Solitaire 6.6 CA-1817 (F-1817)—DEAN MARTIN I Ran All The Way Home CO-39555 (4-39555)—TONY BENNETT Blue Velvet Blue Velvet DE-27843 (9-27843)-TOMMY DORSEY O. With All My Heart And Soul MG-11077 (K11077)-TOMMY EDWARDS 31_Jealousy 6.5 CA-1644 (F-1644)—CLARK DENNIS CO-39585 (4-39585)—FRANKIE LAINE 32-Come On-A My 6.4 15.2 CA-1710 (F-1710)—KAY STARR Hold Me, Hold Me CO-39467 (4-39467)— ROSEMARY CLOONEY ROSE OF The Mountain CR-60544 (9-60544)—5AROYAN & BAGDASARIAN Oh Beauty DE-27680 (9-27680)—ELLA FITZGERALD Mixed Emotions FE-14001—KAY ARMEN Just in Case ME-5671 (5671x45)—RICHARD HAYES Go, Go, Go Go, Go, Go RH-111—LOUIS PRIMA Bring Forth De Light 5A-793—BERT KEYE5 5A-793—BERT 1005 Perhaps VI-20-4199 (47-4199)—THREE SUN5 33-Calla, Calla 6.3 · 15.3 DE-27799 (9-27799)-RONNIE GILBERT Bela Bimba ME-5698 (5698x45)-VIC DAMONE It's A Long Way 34—Jazz Me Blues 6.2 6.8 CA-1825 (F-1825)—LES PAUL & MARY FORD Jast One More Chance LO-1086 (4-1086)—TERESA BREWER 35—Bela Bimba 6.1 CA-1811 (F-1811)—DEAN Meanderia' DA-2092—PAULETTE SISTERS Clementine Polka DE-27799 (9-27799)—RONNIE GILBERT DE-27799 (9-27799)--KONNIE GILBERT Calla Calla VI-20-4235 (47-4255)--PATRICE MUNSEL Look Me Over Once **36—Sweet Violets** CO-39488 (4-39488)-JANETTE DAV15 DAV15 My Derling Man CR-60542 (9-60542)—CLIFF STEWART What You De Te Me DE-27668 (9-27668)—JANE TURZY Lonely Little Robin ME-5673 (5673x45)—DOR15 DREW Them There Eves DREW Them There Eyes VI-20-4174 (47x4174)—DINAH SHORE If Yeu Turn Me Dawn

Cherry Pink & Apple Blossom CR-60574 (9-60574)-JACK HA5KELL Wedding Invitations DE-27720 (9-27720)-LOUIS ARMSTRONG I Get Ideas ME-5710 (5710x45)-KAY BROWN Cheatin' On Me MG-11061 (K11061)-MONICA LEWIS CA-1817 (F-1817)-DEAN MARTIN 6.4 CO-39576 (4-39576)—SARAH VAUGHAN Just A Moment More CR-60573 (9-60573)—BUDDY GRFCO GRECO Glory Of Love DE-27762 (9-27762)-MILLS BRO5. Got Her Off My Honds VI-20-4254 (47-4254)---JOHNNY HARTMAN Lemme Go 25—There's Always Room At Our 7.9 — CO-39595 (4-39595)—GUY MITCHELL I Can't Help It 7.3 15.9 CA-1449 (F-1449)—KING COLE That's My Girl CO-39271 (4-39271)—TONI ARDEN ARDEN Too Late Now CR-60393 (9-60393)---DENNY VAUGHN I Love The Way You 5ay Goodnight DE-27569 (9-27569)---PATTY ANDREWS Getta Find Somebody To Love CA-1828 (F-1828)—BOB EBERLY My Heart Stood Still CO-39577 (4-39577)—TONI ARDEN ME-5724 (5724x45)—RICHARD HAYE5 Out In The Cold Again MG-11073 (K11073)—BILLY ECK5TINE Out In The Cold Again VI-20-4318 (47-4318)—JAN PEERCE How Do I Love Thee

Nov. 17 Nov. 10

22-Charmaine

LO-1020-MANTOVANI Just For A While

23—A KISS TO Build A Dream On 8.9 5.3 CA-1769 (F-1769)—BOB EBERLY But Not Like You CO-39526 (4-39526)—JIMMY DUKSEY O. Cherry Pink & Apple Blassom

La Bota

House

26-Too Young

To Love DE-27366 (9-27366)-VICTOR YOUNG

Be My Love ME-5599 (5599x45)-RICHARD ME-3399 (3399343) HAYES Shenandoah Waltz MG-10920 (K10920)—JOHNNY DE5MOND

I Fell VI-20-4105 (47-4105)—FRAN ALLISON

Lies VI-20-4209 (47-4209)-5PIKE JONES

JONES 50 'Elp Me V1-23-5480 (51-5480)—LUI5 ARCARZ O. Because ef Rain

Never DE-27844 (9-27844)—BILL KENNY My First And My Last Love ME-5724 (5724x45)—RICHARD

28—Unforgettable

6.9

27-0nce

24-

-I Ran All The

Way Home 8.7

-A Kiss To Build

6.8 12.7 CA-1808 (F-1808)—NAT "KING" COLE My First And Last Love

Heart And Soul

1.6 5.6



Top Recording Stars Turn Out For New York Operators' Dinner

NEW YORK—Many of the coun-try's top recording stars turned out for the Automatic Music Operators' Association dinner at the Commodore Hotel, Saturday night, November 3. Not only did they meet in person the men who get their disks before the public via juke boxes throughout the metropolitan area, but they put on a dazzling show with one top star after another getting up to perform. The dinner, which was in celebra-tion of the fourteenth anniversary of the AMOA as an organization, gath-ered together in one room most of the NEW YORK-Many of the coun-

ered together in one room most of the people in the city who are in any way connected with the making and distributing of recorded music.

Many of the singers were coming together with the operators for the first time. Some had been there before. But all did a wonderful job in ingra-tiating themselves with the men who are so responsible for their record

Between talent performances, the artists and recording directors were

operators to discuss their mutual problems, the most important of which was what songs to wax. The operators, who have an intimate knowledge of their locations and the kind of disks which people spend their coins for, were helpful in recommending the type of tunes they thought best for their spots spots.

spots. Among the talent that appeared were: Frank Sinatra, Ezio Pinza, Rosemary Clooney, Kay Starr, Eddie Fisher, Robert Q. Lewis, The Mary Kaye Trio and Norman Kaye, Bill Hayes, Champ Butler, Eileen Barton, Art Lund, Florian Zabach, Dolores Gray, Dorothy Loudon, Tommy Hughes, the Cordettes, Vinni De Campo and Una Mae Carlyle. Maurice Scott conducted the orches-tra. Axel Stordahl conducted for

tra. Axel Stordahl conducted for Frank Sinatra. Buddy Hackett shared M. C. duties with Robert Q. Lewis.

The show also included the dance team of Carlo and Fernandez and the comedy, act, The Barton Brothers.

New York, N. Y.

able to go into a huddle with the music

-4. 424 is

HAVE YOU HEARD

PATTI PAGE

Ihristmas Choir"

Exclusively on Capitol

TANT

Recorded by

Capitol Record # 1853

Published by

LEY MUSIC

117 West 48th Street, New York, N. Y.

CO

"It's What's in THE CASH BOX That Counts"

and

Deolers and Juke Box Operators: Latch on to these three records for

SENDS Trade Marks "Columbia," "Masterworks," OD, @ Reg. U. S. Pat. Off. M

200

greater profits.

'S ALWAYS ROOM

OUR HOUSE" feoturing Mitch Miller Ork. 39595 - 4-39595

New Songstress— Old Machine



NEW YORK—Dorothy Loudon, who recorded "The Nickelodeon Rag" for Abbey Records is pictured looking at the grand daddy of juke boxes, the nickelodeon. The old machine is located in Jahn's Ice Cream Parlor in Long Island and is the only original antique music maker in the East. On the strength of her recording for Abbey, Dorothy has been signed to a contract by RCA Victor.

Two Pubs Make Unique Arrangement To Exploit Same Song

NEW YORK—A unique music publishing arrangement has been effected between World Music, Inc.., Sammy Kaye's firm and Dartmouth Music, Inc., Howie Richmond's firm whereby the two independent music publishers will undertake to exploit a single song, namely, "Green Sleeves," by Dick Manning, Jack Wolf and Bernice Parks. The song will be published under the World Music, Inc. imprint, but all recording and professional activities will be on a cooperative basis. Two different versions of "Green Sleeves," an Elizabethan ballad several hundred years old, had been independently submitted recently to record companies by the two music publishers. When it became evident

publishers. When it became evident that two separate versions would create considerable confusion among recording companies. record dealers and the music trade, the two publishing houses got together and agreed to combine forces to exploit a single version.

Recording companies, which had been planning records of either one of the two versions submitted, expressed particular gratification that an amicable arrangement was made between the publishing houses. This eliminated the possibility of two varied interpretations. which eventually would have dissipated whatever value a concentrated plug on the records might have.

The situation is unprecedented in recent years and now paves the way for a double music publisher campaign on a single edition of "Green Sleeves."

FRANKIE LAINE sings Merry Christmas Eu'rywhere A Great MERCURY Record POLLSAM MUSIC, 1619 Bway, N. Y. Otis Pollard

Como for Christmas

with 2 Great New Sides - Backed up. . .

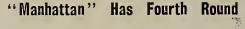


" a the part of

Marion Morgan Fetes Deejays



MIAMI BEACH, FLORIDA-During Marion Morgan's appearance at the Casa Blanca Hotel in Miami Beach, local disk jockeys flocked to see her and admire her sparkling performance. In return, Marion gave a cocktail party which they all attended and gathered for this photo taken by Ken Lawrence. Seated left to right: Tony Donald, WQAM, Miami; Marion Morgan; Cy Russell, WVCG, Coral Gables; and Bill Ross, WIOD, Miami. Standing left to right: Bob Stevens, WVCG; Bob Hildreth, WVCG; Bill Rega, WMIE, Miami; and Lee Taylor, WMIE.



NEW YORK—For the fourth time in its history, the first success ever written by Richard Rodgers and Lorenz Hart is on its way towards becoming a hit again. The song is "Manhat-tan" which the pair wrote originally for "The Garrick Gaieties" in 1925. It scored an immediate success then and also later when it was recorded by Paul Whiteman's orchestra. It came back for a third time, being featured in the film "Word's and Music." And now for its fourth round, it has been recorded by Dinah Shore and Tony Martin on the RCA Victor label.

MOA Convention Set For March 3, 4, & 5

CHICAGO, ILL.—The Music Op-erators of America will hold their annual convention at the Palmer House in Chicago on March 3, 4, and 5, 1952.

The convention will be along the lines of the previous meets, with constructive meetings of an educational nature for three days. The entire sev-enth floor of the hotel is being set aside for exhibit space and applica-tions for exhibit or will be in the mail in the near future.

"With such important topics scheduled for discussion as the present copyright legislation and the OPS problem that faces the industry, every music operator in the nation will want to attend the next convention so that he can better prepare to meet the problems that confront him.

The entrance fee for exhibit rooms, will cost as follows: Small rooms, \$100; Medium rooms, \$150; and the large corner exhibit rooms, \$200 each. All other expense will be handled by the Palmer House. Exhibitors will check in on Sunday and out on Thurs-

day. Reservations for sleeping rooms can be made directly through Palmer House by mentioning the MOA con-vention or they can be made through the MOA office, 128 East 14th St., Oak-

land, California. Ray Cunliffe and Phil Levin, who will act as Co-Chairman for exhibit space and reservations, can be contacted in Chicago, Illinois, at 3018 East 91st Street; phone ESsex 5-0500. Ray Cunliffe will also act as Co-Chairman with George A. Miller who is National Program Chairman.

Clem Stetson of California will be the Banquet Chairman and he and his committee will handle the sale of all tickets for the banquet.

New Tabbert Disk **Gets Strong Promotion**

NEW YORK—"Santa's On His Way" and "Ma, My Toys Are Broken," the new Bill Tabbert re-cordings on the "400" label, are sched-uled for a nation-wide top promotion campaign, according to Bennie Bo-nacio, vice president of the recording commany company.

Elaine Bergman, who is handling the record promotion for the firm, has Tabbert, the young singing star of "South Pacific," lined up for a series of deejay interviews and personal appearances in New York, Boston, Phila-delphia, Newark, Hartford and throughout New England and New Jersey. Jack Richmond, veteran contact man, has arranged a large array of television and radio talent to break the two tunes in the next few days. National distribution of both num-

bers, which have been coupled on one disk by "400," is being handled by Jack Bergman, who announces an increasing interest on the part of distribu-tors. Disks are available across the country assuring a supply of records on hand for the expected demand.

Gimmick Department

NEW YORK—Arrangements have been made with the American Sugar Refining Co. to have them supply 1600 lbs. of "Domino" sugar to the RCA Victor disk jockey mailing list. Gimmick was set by Buddy Basch, in behalf of Tony Martin and Bob Mc-Cluckey of Victor. An attached card will read "Only one record is DOMINO at its best— Tony Martin's. And only one sugar is DOMINO pure." The logotype of "Domino" is to be used, along with the firm's trademark, a little girl with a magic wand.

magic wand.

At present writing, Martin's version of the song is outselling all others.





"It's What's in THE CASH BOX That Counts"

in

HARLEM

SMOOTH

SAILING

(Decca 27693)

BECAUSE

OF YOU

Tab Smith

Ella Fitzgerald

2

in

NEW

ORLEANS

FOOL, FOOL,

FOOL

Clovers

(Atlantic)

AGAIN

(MGM)

HEART

(Mercury)

MOOD

(Modern 835)

ROCKIN'

Fats Domino

CHAIR

(Imperial)

I TRIED

(Okeh)

SEVEN

(Aladdin)

BECAUSE

OF YOU

Tab Smith

(RCA Victor)

Savannah Churchill

MOANIN' AT

The Howling Wolf

(Chess) and an one

MIDNIGHT

(United)

SIN

LONG DAYS

Charles Brown

Chuck Willis

ALL OVER

Tommy Edwards

COLD, COLD

Dinah Washington

I'M IN THE

John Lee Hooker

on

CHICAGO'S

South Side

The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators In New York City's Harlem Area; Chicago's South Side, and New Orleans.

BECAUSE

OF YOU

Tab Smith

(United 104)

FOOL

Clovers

FOOL, FOOL,

THE INQUIRING CANDID-CAMERA MAN

THE QUESTION

What Do You Think of Your New Atlantic Record?

THE ANSWERS -

RUTH BROWN, Portsmouth, Vir-ginia: "I think that



the public will go or my new release, 'SHINE ON, Big Bright Moon, Shine On' (Number 948) because it has a very 'different' sound and a new beat which is a combination of cal-

Man, it really swings! The reverse side, 'WITHOUT MY LOVE,' is the kind of ballad which I get a lot of requests for and it's my favorite kind of 'moaning special'."

JOE TURNER, Kansas City, Mis-

souri: "Now that 'Chains of Love' is a solid hit all over the country, I know that my new re-lease, 'THE CHILL IS ON' will really jump on the boxes and across the counter. Just listen



counter. Just listen to the one piano on this side. The flip o p u s, 'B U M P MISS SUSIE,' may bump into the hit class too and the whole record is the kind that will really send the people."

JOE MORRIS, Birmingham, Ala-



bama: "I am really proud of the record my two vocalists have made in the new made in the new popular duet style. Billy Mit-chell and Teddy Smith do a great job on 'IF I HAD KNOWN' (#950). Liston to it from Listen to it from

the point of sales appeal and see if you don't say 'I've been waiting just for you.' The reverse side, 'VERNA LEE,' shows off Billy Mitchell to his best advantage and he can really wail those blues."



Hampton Assigns Royalties To State of Israel

NEW YORK-Lionel Hampton, noted American band leader, has assigned all royalties from the sales of his MGM recording which features two songs of Israel content, to the Zionist Organization of America proj-ects in the State of Israel, according to an announcement made this week jointly by the Zionist Organization of

America and Lionel Hampton. Louis A. Falk, chairman of the Israel Projects Fund, participated in the ceremonies at which Mr. Hampton the ceremonies at which Mr. Hampton made the assignment as a concrete token of his admiration for the people of Israel in the building of a free and independent state. Acting as interme-diaries were Dr. Bernard L. Kahn of Philadelphia, Pa., veteran member of the ZOA and a long-time friend of the band leader, and Carl Alpert, Direc-tor of the Education Department of the ZOA. the ZOA.

Dedicated to the new State of Israel, the new MGM recording features Lionel Hampton and his orchestra with choral accompaniment and with the band leader himself at the xylo-phone. "Shalom! Shalom!" is a modphone. "Shalom! Shalom!" is a mod-ern version of the popular Israel folk song "Anu Banu Artza." On the re-verse of the record is an original song entitled "Hannah! Hannah!" Both songs have been favorably received in the world of popular music and are being "plugged" by disk jockeys on the air

ton's interest in Israel, Mr. Falk added that "production of records of this type constitutes another cultural link being forged, on the popular level, be-tween the United States and Israel."

Darnell, Paul Gayten, Annie Laurie and Titus Turner. All four had been on the Regal label, which will no longer conduct rhythm and blues business. Freddy Mendelsohn and Dave and Jules Braun who ran the label will concentrate in the kiddie field.



in

DALLAS

HOW MANY

(King)

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The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators in Dallas, Los Angeles and Other Cities Listed.

in

LOS

ANGELES

THE

IN.

MORE YEARS? IS OVER Bette McLaurin & The Howling Wolf Eddie Wilcox Orch. (Chess) (Derby) FOOL, FOOL, I'M IN THE FOOL MOOD Clovers John Lee Hooker (Atlantic) (Modern) SEVEN I GOT LOADED LONG DAYS 3 **Peppermint Harris** Charles Brown (Aladdin) (Aladdin) JUNCO **BEST WISHES** PARTNER **Roy Milton** James Waynes (Specialty) (Sittin' In) BECAUSE T-99 BLUES OF YOU 5 Jimmy Nelson Tab Smith (R. P. M.) (United) **ROCKIN' FLAMINGO** CHAIR 65 Earl Bostic Fats Domino (King) · (Imperial) THE GLORY I'M IN THE OF LOVE MOOD The Five Keys John Lee Hooker (Aladdin) (Modern) SMOOTH BEST WISHES SAILING Roy Milton (Specialty) Ella Fitzgerald (Decca 27693) WEEPIN' AND SO ALONE CRYIN' Joe Liggins Griffin Brothers (Specialty) (Dot) .. SMOOTH FLAMINGO SAILING Earl Bostic

"It's What's in THE CASH BOX That Counts"



A week of early winter has done little to weaken the strong position of entertainment turnstiles as reports come in from across the country that business is still holding up in spite of the inclement weather. The continued pushing of Tommy Edwards by MGM causes some to wonder at the action in view of the fact that the label already has a big money maker in Billy Eckstine. The two sing so much alike. Leon René, west coaster, is seasonally plugging his "Boogie Woogie Santa Claus"; Patti Page has it on Mercury; Lionel Hampton on Decca and Mabel Scott sings it movingly on Swingtime.



Pete Congiardo who plays guitar with passion and a bang, turns out a swell one for Jeb; tune is "Cimmaron"; and early returns are enough to bring smiles to the faces of Erv Victor and Joel Cooper. Frank Schiffman, Apollo owner, back at his 125th Street emporium after a much needed rest. Jeri Southern, new Decca thrush, hits with "You Better Go Now"; this has all the earmarks of a hit.

Mc Kie Fitzhugh, Chi. DJ, now broadcasting directly from the window of his southside record shop. We can expect a rash of others to start this side. Manny Mauldin, Jr. now airing from the world's beer capital. A partnership deal has been worked out between the young DJ and the widow of the late Shorty Moore, for both the air show and the record shop business. From Kansas City where Joe Turner holds forth, comes word that his latest "The Chill



Is On" will follow right in the footsteps of his biggie for Atlantic "Chains of Love."

Leonard Chess, off to Memphis on a new recording deal and to plug that great one by Eddie Johnson "Cold Cold Heart." Mary Dee, girl spinner, racks up some new first, by having more time on her station sold commercially than any other artist.

SAM EVANS is the Rhythm, Blues and Jazz Specialist heard over WGN, Chicago's Mutual outlet, every night; and on WBKB-TV.

SPEEDIEST PLAYING RECORDS REVIEWED , THIS WEEK ... **Records All Under 2:30 Min.** POPULAR "Santa's On His Way" (Bill Tabbert—"400") 2:02 "Snuggle Bug" (Joe "Fingers" Carr—Capitol) 2:13 "We're In The Money" (Jan Garber Orchestra—Capitol) 2:21 "Shrimp Boats" 2:25 (Dick Beavers & Les Baxter Orch.-Capitol) "I Tant Wait Till Quithmuth" 2:28 (Mel Blanc—Capitol) JAZZ & BLUES "Shuffle Bug" 2:14 (Griffin Brothers-Dot) 'Please Come Back To Me" 2:18 (Varetta Dillard—Savoy) "Woman Is A Five Letter Word" .. 2:20 (John Greer-RCA Victor) FOLK & WESTERN "New Year Bells" 2:12 (Jack Swanson & Dotty Travis-Abbey) "Tennessee Central" 2:13 (Cliffie Stone-Capitol) "Jolly Old Saint Nicholas" 2:25 (Pinetoppers & Marlin Sisters-Coral) "I Still Love To Kiss You Goodnight" 2:25 (John Gordy Sextette-Bullet)



"SHUFFLE BUG" (2:14)

GRIFFIN BROTHERS (Dot 1071)



GRIFFIN BROTHERS

• Every once in a while a tune is waxed that is truly different. The top deck fits this bill and sounds great too. The Griffin Broth-

"STRAIGHTEN UP, BABY" (2:34) "LEAVE MY GIRL ALONE" (2:51)

SMILIN' SMOKEY LYNN (Peacock 1579)

• The first end is a forceful blues number that is treated in a fine style by Smilin' Smokey Lynn. The tune and backing add to the appeal of this deck. The lower half is a jump number in which Smokey is shown to greater advantage. Our advice to ops is to

"HOMESICK BLUES" (2:40) "COME BACK, MY DARLIN" (2:34)

BLOW TOP LYNN

watch both levels.

(RCA Victor 20-4328; 47-4328)

• A pair of instrumentals are belted Blow Top Lynn and his House Rockers with Melvin Smith on the vocal. This end comes out listenable. The bottom deck is a driving blues number in which the orchestra shows up a strong feature. Ops needing filler material of this nature oughta look in.

"JERSEY BOUNCE" (2:45) "HOT ICE" (2:54)

FREDDIE MITCHELL ORCHESTRA (Derby 777)

• A pair of instrumentals are belted out by the Freddie Mitchell orchestra. The upper end is an old time favorite jump tune that the crew handles wonderfully. A good sounding moanin' sax takes a lead solo that adds to the disk's appeal. The under lid is a wild and raucous thing that also sounds great. Ops oughta tune in.

"CRY" (2:32)

"FOR ALL WE KNOW" (2:54)

BETTE McLAURIN

(Derby 785)

• A top flight vocalist and a tune that's a comer add up to a wonderful side. Bette McLaurin and the Eddie Wilcox orchestra have a sure winner in this sentimental ballad. The lower level is an oldie to which the same artists give their own interpretation and again have a strong item. We look for the-upper disk to go. ers and their orchestra with a tremendous vocal turned in by Tommy Brown have a novel thing called, "Weepin' And Cryin'." The vocal is done with plenty of feeling and as an added attraction a constant weeping, wailing and sobbing is carried through to the end. This, combined with a fine orchestrational interpretation, gives this side a terrific sock. Here is a disk that ops must hear to realize its great potentialities. The under level is a dynamic instrumental featuring some fine sax playing. The entire crew takes this jump tune for a fast spin and once more offer ops good material. But it's the top side we're raving about and ops oughta act now.

"FOR ALL WE KNOW" (3:25) "FOOL'S WORLD" (2:40)

SONNY TIL

(Jubilee 5066)

• Another waxing of a current pop big seller is turned out by Sonny Til. Sonny does a soft and warm job of this pretty melody and makes it sound real good. Flip is a slow number that also features the easy singing style of Sonny. Ops have much more on the top side of this disk.

"PLEASE COME BACK TO ME" (2:18)

"LOVE AND WINE" (2:38)

VARETTA DILLARD

(Savoy 822)

• The sparkling voice of Varetta Dillard is matched with an equally wonderful ballad on the first half. The result is a dynamic and heartful rendition that we feel can easily happen. The lower lid is a forceful blues number that Varetta again handles in fine style. Ops can't afford to miss the top one.

"PRETTY BABY BLUE" (2:35)

"I'LL ALWAYS LOVE YOU" (3:02) THE CARDINALS

(Atlantic 952)

• The top end presents good listening as the Cardinals lope through a bouncy tune. The group sounds great and this should go big in the boxes. The bottom lid is a slow and forceful blues item that is handled beautifully by the crew's solist. Ops have a pair of good sides here.

"WOMAN IS A FIVE LETTER WORD" (2:20)

"GOT YOU ON MY MIND" (2:38) JOHN GREER

(RCA Victor 20-4348; 47-4348)

• John Greer dishes up a jump version of a pop novelty tune and makes it a wonderful half. John does a good job with items of this nature and this one is no exception. The under level is a slow and pretty tune and again John comes up with a pleasant half. Our nod goes for the first lid.

"It's What's in THE CASH BOX That Counts"---

November 17, 1951 A SEDER

KING - DELUT



WALTZ Lefty Frizell (Columbia 20837; 4-20837)

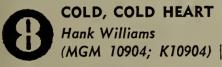


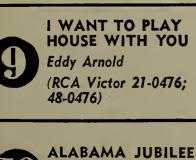
SOMEBODY'S BEEN BEATING MY TIME Eddy Arnold (RCA Victor 20-4273;

HEY, GOOD LOOKIN' Hank Williams (MGM 11000; K11000)



DOWN YONDER Del Wood (Tennessee 775; 45-775)





Red Foley (Decca 27810; 9-27810)

Raves For Johnnie Ray

Page 23



CINCINNATI, OHIO—Johnnie Ray (left), Columbia's new singing sensa-tion, demonstrates what he can do for Mauri Rose, sales manager for Colum-bia's Cincinnati distributor and Rex Dale of WCKY, who, incidentally, is sporting his new type tie. Ray, who scored an instantaneous success with his initial recording of "Whiskey and Gin" is due for a tremendous play with his latest disk "Cry" backed with "The Little White Cloud That Cried."

Townsend Appointed Sales Promotion Head Of Columbia Records

NEW YORK-The appointment of Irving Townsend as Sales Promotion Manager for Columbia Records has been announced by Albert B. Earl, Advertising Manager of the company.

Townsend will supervise album cover design and packaging for Columbia records as well as all sales promotion activity, reporting to Earl. He will make his headquarters in the com-pany's New York office. The appointment is effective immediately. For the past four years Townsend

has been an account executive with Donahue & Coe, Inc., in charge of the MGM Records account. He was previ-ously associated with RCA-Victor in both the Camden, New Jersey and New York offices, and with Columbia New York offices, and with Columbia Records in both the Bridgeport, Con-necticut and New York headquarters. With Townsend's appointment, Columbia completes the reorganization of its Advertising-Sales Promotion Division. Effective December 1, all copy, art and production now handled in Bridgeport will be transferred to the New York office under Townsend's supervision. Cooperative Advertising, Radio Service and Catalog activities will continue to center in Bridgeport under the supervision of George Svendberg.

New Pebble For Stones

MIAMI, FLA .- The Henry Stones (he's the well known Miami record distributor) became the proud parents of a baby girl on October 31. She was named Crystal Wallis.



Wigler To Run Own Firms, Not Lincoln

NEW YORK-Sam Wigler denied this week the story which appeared in another trade paper that he would run Abner Silver's Lincoln Music Firm, following Silver's split with Ed Kassner, who had been a partner in the

pubbery. Wigler will operate his own firms of Pollsam and Ford Music. The first tune in "Merry Christmas Everywhere" with a recording by

Frankie Laine.

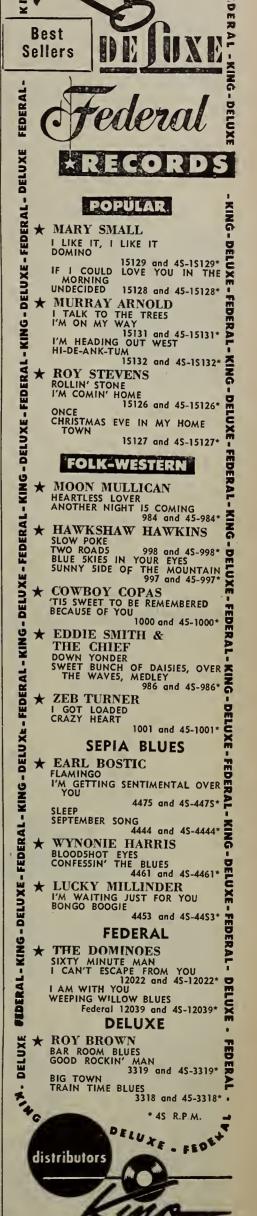
After Kassner's exit from Lincoln, he announced this week that he had acquired Edwards Music whose catalogue has a great deal of standards and educational songs.

Army Hospital Station Calls For "Hot" Disks

FORT HOOD, TEXAS—Peter R. Dreyer of Radio Station KCHT of the U. S. Army Hospital at Fort Hood, Texas, has sent out a call for records from some of the independent labels. Writes Dreyer: "Most of the fellows writes Dreyer: Most of the fellows stationed here are from the North and like their music "Hot." We just don't get any of the labels that are pro-ducing this type of music. We get none of the smaller outfits and that's the type we need the most."

Dreyer is particularly interested in getting the tunes that are listed in the Cash Box "Hot" charts and says that everyone listening to his station would be greatly cheered if he could obtain these disks.





RECORDS

"It's What's in THE CASH BOX That Counts"

Page 24



Wesley Tuttle (Capitol) has an hour and half of country records on KFVD in Los Angeles six days a week.

Verne Koenig, country d. j. of KDEC in Decorah, Iowa, took over part ownership of station on November 1st. Purchase had been on file with FCC for some time with approval recently.

Hank Williams (M-G-M) scheduled for Columbus, Ohio on November 11th, does a network TV shot from New York on the 14th, and plays a week around Flint, Michigan, beginning November 18th.

Montana Slim (RCA Victor) booked into Niagara Falls on November 24th by Lou Schriver, popular d. j. on WJJL.

Hank Snow (RCA Victor) scheduled as guest on Prince Albert's Grand Ole Opry network seg from WSM on November 10th. Moon Mullican (King) follows as guest on November 17th.



Lennie Dee (Decca) in Nashville Nov. 5th for session with Paul Cohen supervising for Decca.

Martha Carson (Capitol) cut first session of solos in Nashville this week. Formerly her recording work was duet billed as James and Martha. Session supervised by Ken Nelson for Capitol.

HANK SNOW

Mel Foree, Acuff-Rose rep., is on a promotional trip to cover states of Tennessee, Arkansas, Louisiana and Texas.

Joel Cooper, prexy of JEB Records of Chicago, was in Nashville recently handling JEB matters along with attending the Saturday night Grand Ole Opry.

Dot Prussman and Jerry Nolan, president and secretary of Rex Allen's fan club were in Nashville for Allen's guest appearance on WSM's Grand Ole Opry. Their appearance at shindig was a backstage standout.

Bill Taylor, M-G-M Records promotion man, in Nashville for special d. j. work. Taylor was also a welcome visitor at Grand Ole Opry.

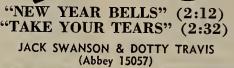


"It's What's in THE CASH BOX That Counts"

THE CASH BOX









JACK SWANSON

• The top deck offers one of the more likely holiday songs of the season. Dotty Travis and Jack Swanson combine their vocal tal-ents and stir up lots of wonderful harmony. The tune, labeled "New Year Bells," carries a very pretty melody that is made to order for these artists. In addition to the fine vocalizing this half offers a grand musical accompaniment complete with bells and an organ. All

DOTTY TRAVIS these ingredients blended together assure ops of a top flight level. The lower dish finds Jack Swanson working over the lyrics by himself. Here we have a jumpy number that gets a big boost from the musical setting and this end comes out as a pleasureful half. The side that's gonna cause the big rumpus is the first one. "New Year Bells" should play a pretty tune in the machines

"IN OLD NEW MEXICO" (2:29) "BROKE, DISGUSTED AND SAD" (2:48)

JOHNNY BOND (Columbia 20876; 4-20876)

• Johnny Bond has a pleasant ballad working on the top lid. With an ade-quate backing the half comes out ok. The bottom dish is a cute number that carries a nice bounce throughout and Johnny delivers the wordy but clever lyrics in a winning style. If anything it's the lower deck.

"RAG TIME MELODY" (2:25) "RAINBOW" (2:32) DEL WOOD (Tennessee 800)

• Del Wood, who is currently riding high, takes another crack at a piano roll number. This level is a fast moving ditty that is flavored throughout with a Christmas theme. The under side is also done in the same tempo but lacks the appeal of the first half. The upper end may go on Del's current popularity.

"JUST A FRIEND" (2:48) "THY BURDENS ARE GREATER THAN MINE" (2:52)

ROY ACUFF (Columbia 20877; 4-20877)

• A pair of similar ends are turned out by Roy Acuff and the Smoky Mountain Boys. Each half is sad and done slowly, with Roy handling the lyrics in a very heartful manner. Roy also receives good support from a choral group and band and this helps bring these tunes in. Ops can choose from either side.

"TING-A-LING-A-JINGLE" (2:57) "JOLLY OLD SAINT NICHOLAS" (2:25)

PINETOPPERS & MARLIN SISTERS (Coral 64106; 9-64106)

• The Pinetoppers and the Marlin Sisters collaborate on the upper end and turn out one of their more potent halves to date. The Marlin girls treat this happy sounding holiday song to a first rate vocal, while the boys make pretty music in the back. The lower deck is very similar to the first number, but we think it's the upper level.

"I STILL LOVE TO KISS YOU GOODNIGHT" (2:25) "SLOW POKE" (2:45) JOHN GORDY SEXTETTE (Bullet 1099)

as those coins come rolling in.

• The John Gordy Sextette and vo-calist Jack Shook glide through a simple ballad in an easy manner. The treatment makes this first half listenable. The lower side is a comer in both the pop and folk fields. The quality of the tune makes this lid the one ops should take note of.

"TURN THAT GUN AROUND" (2:44)"MISTREATED BLUES" (2:31) JESS WILLARD (Capitol 1855; F-1855)

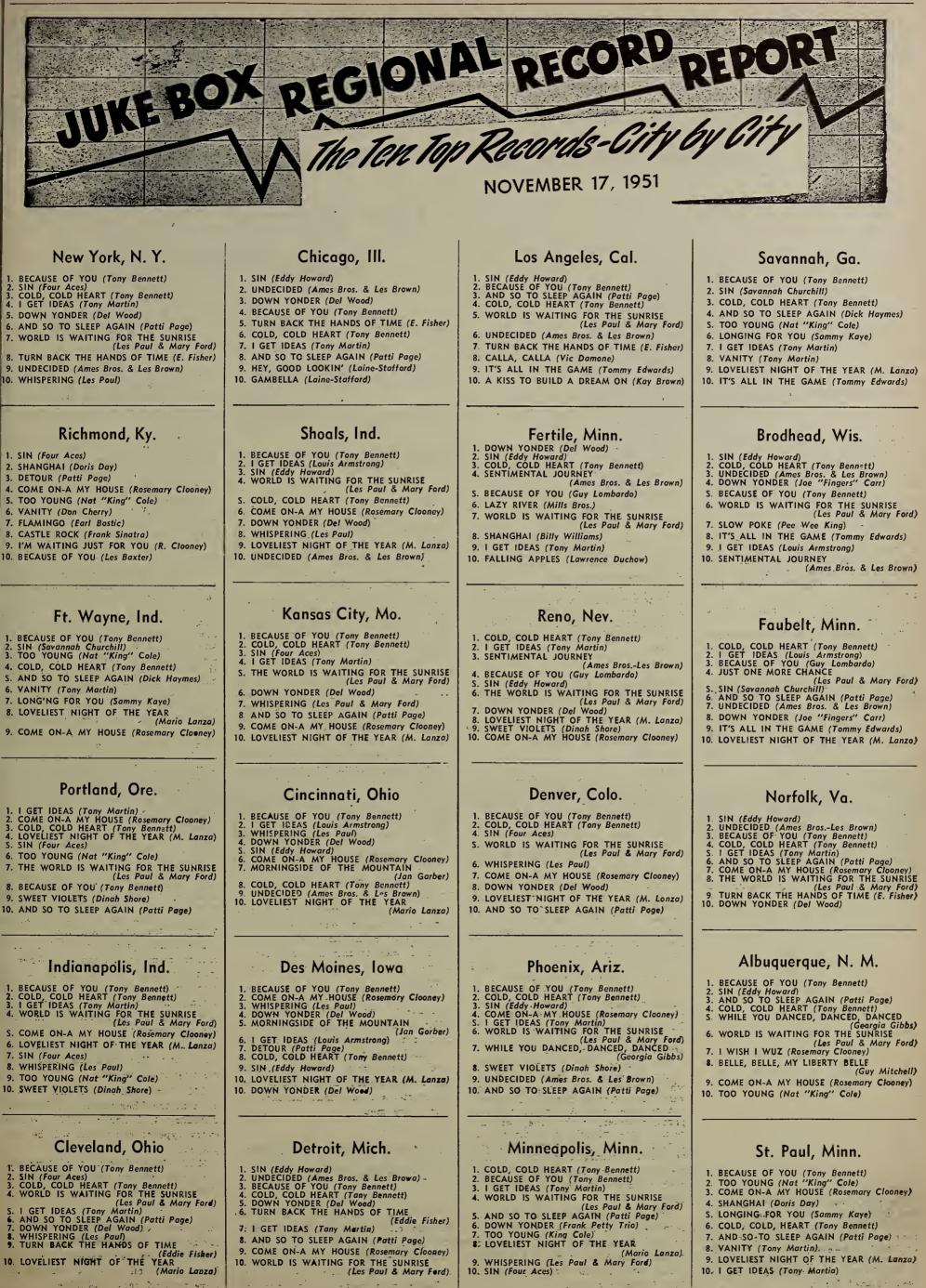
• A bouncy ditty with some clever lyrics that make the upper level shine is handled in an effortless style by Jess Willard. Showing his versatility Jess takes good sounding blues num-ber on the under lid and turns in another fine performance. Ops can choose from either dish.

"LONESOME WHISTLE" (2:43) "GOTTA GIT A GITTAR" (2:39) TEXAS JIM ROBERTSON (RCA Victor 20-4326; 47-4326)

A couple of wonderful tunes are given a thorough going over by Texas Jim Robertson. The top deck is a slow, sad number that Jim warbles in a heartful manner. Flip is a jumpy thing that sounds real good and is helped along, as is the upper end, by the Panhandle Punchers. Ops have two strong sides.

"TENNESSEE CENTRAL" (2:13) "CHINA DOLL" (2:30) CLIFFIE STONE (Capitol 1861; F-1861)

Cliffie Stone and his orchestra come up with a waxing of a tune based on a train effect. It's a fast moving number in which Cliffie handles the lyrics and belts home a good half. The second end is a ballad type tune that features Terry Preston on the vocal and again the boys come through with a winner. Our nod goes to the upper level.



Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

HIGHER TAXES MAKE FOR PLAY BOOM

Less Take-Home Pay May Create More Customers for Economical **Coin Operated Entertainments and Boom Play, Many Believe**

CHICAGO-Tho discussions among coinmen are going on pro and con, the majority are of the belief that the elimination of bookies as well as the cut in take-home pay, caused by higher Federal taxes, both of which went into effect on November 1, may bring about a play boom the like of which has never before been seen in the coin operated entertainments field.

The "pros" state that people will be extremely hesitant about spending any large sums for big entertainments, such as theatres, shows, etc.

These men are of the belief that, due to the fact the nation's working-men and workingwomen will find less money in their pay envelopes, they will turn to more economical entertainment.

The "pros" state that bowling games and other coin operated entertainments, especially juke boxes in many cases, will enjoy bigger and better business than they ever before did, due to the fact that the public will be willing to invest small coin in entertainment, but not dollar bills.

The "pros" also state that the elimination of the bookie places will also have its effect, and that many operators, in certain areas, will find that they are enjoying boom play action.

The "cons," of course, have much to say in their behalf.

They claim that, with higher taxa-tion and less take-home pay, the pub-

lic will cut down to only the bare essentials.

They believe that many, finding less dollars in their pay envelopes, are going to decide to eat first, before they think about entertainment of any kind.

They also state that, closing down bookies, will have little, if any, effect on play for coin operated entertainments.

In fact, these men are of the belief that, if anything at all, it will simply drive these kind of people out to the tracks.

They claim that the horse players never play anything but horses.

It will be interesting to note, as time goes on, whether play will or will not boom, due to the fact that the public is now forced to economize more than ever before and, also, because the great, great majority of bookies will probably close shop, from all press reports.

Belief of those who have been engaged in the coin operated entertainments business for sometime, is that the general effect will be to bring about more patronage to the retail locations where coin operated ma-chines are usually found.

This, these men believe, will definitely result in a big play increase and, as some have stated, may bring about a boom in play the like of which has never before been known to the industry.

Ops Acclaim "All Shows Same Week'' Plan

But Orgs Won't Consider

Cut In CMP Metal Over-Allotments Due In 2nd Quarter

WASHINGTON, D. C.—DPA Ad-ministrator Manly Fleischmann con-firmed this week that the problem of further reduction in allotment of metal for the second quarter of 1952 is under consideration and that the reduction in present over-allotment percentages is probable.

DPA will probably reduce the amount of planned over-allotment of steel, copper and aluminum when it parcels out controlled materials in the second quarter next year.

Fleischmann indicated that ex-perience so far under CMP discloses that holders of allotments for scarce copper and aluminum products are taking up their full permitted amounts and that present thinking is that planned over-allotment must be re-duced to from 3 to 5 per cent.

The situation is not so critical for most steel products, but he indicated that the intense demand for structural and plate steel probably means that the over-allotment of these products must follow the trend for copper and aluminum. In such products as sheets, he said, the present 12 per cent overallotment has produced no difficulty.

Over-allotment rates for copper and aluminum in the first quarter were about 10 per cent. While slightly lower than in the fourth quarter, they are still based on World War II experience when the direct defense production was taking a much larger share of the controlled material supply.

Fleischmann said the methods he will use to improve the operation of CMP include lowering the over-allotment percentages, doing a better job of scheduling the production of the steel, copper and aluminum shapes and forms needed, and increased use of directives to see that military demands are met.

Coinmen Attend Petroleum Convention In Chicago

CHCAGO - Many coinmen from various cities and states were here this past week attending the Petroleum Convention at the Conrad Hilton Hotel, formerly the Stevens Hotel. These men have oil distributing

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CHICAGO-Many operators have acclaimed the plan of "All Shows Same Week" proposed by The Cash Box for the first time in 1947 and suggested once again just a few weeks ago.

The expense of attempting to attend three different shows, most ops state, is just too much for them.

Furthermore, they report, aside from the expense involved, the time that they must take away from their businesses just won't allow them to attend three different shows.

One well known operator, Robert L. Colyer of the Tele-Muse Corp., Salinas, Calif., writes:

"I surely want to commend you on your suggestion that all shows be held" the same week.

"I have been in the coin machine business thirteen years and have always wanted to attend all three shows but, never could spare the time away from my business. I know that there are many more operators of the same opinion nationally.

"I hope that all three organizations agree on the idea in the spirit that the operators would accept the plan."

The Washington (D. C.) Coin Machine Association, also goes on record as favoring all shows be held the same week. "The Cash Box has it right," writes Horace Biederman, secy.-treas. of the association. "All shows the same week and in the same city—no other way will be a complete success. NAMA, CMI and MOA and the factories could use different hotels for their headquarters. In a poll of eight operators who normally attend the shows, one would hit all three; two might go (not certain); the re-maining five will forget about the shows because for what is seen at one sectional show is not worth while spending the money and time."

Biederman quotes one of his association members as saying "When I go to Chicago I want to see the whole coin machine industry-united and strong-and about 10,000 operators looking for new equipment, ideas and entertainment."

In the meantime, AMA (National Automatic Merchandising Assn.) is meeting in Cleveland.

CMI (Coin Machine Institute) will meet at the Sherman Hotel, Chicago, February 4, 5 and 6, 1952. (Where every type of equipment will be displayed).

MOA (Music Operators of America, Inc.) will meet at the Palmer House, Chicago, March 3, 4 and 5, 1952.

businesses as well as propane gas businesses in their local areas.

Some of the men reported that they found their oil and gas businesses were proving very profitable.

Arabian Princes Visit Wurlitzer Plant At No. Tonawanda

NORTH TONAWANDA, N. Y .-NORTH TONAWANDA, N. Y.— The Prince Sultan of Saudi Arabia, His Royal Highness Al Saud, paid a visit to the plant of The Rudolph Wurlitzer Company, in this city, last week, with the purpose of personally viewing the Wurlitzer juke boxes which had been purchased as gifts to six of his brothers in Arabia.

The 24 year old Prince Sultan was

No photo was available to go with this story as it is improper for the Prince to be photographed in other than his tribal costume which was not available. However, we felt it justly proper that we allot the same space to the Prince we would have, had he been dressed for it.

accompanied by his brother, His Royal Highness Prince Abdul Rahman, two friends A. Umrau and A. Sudairi. Also on hand and serving as inter-preter was A. E. Antar, a representative of the Arabian-American Oil Company, who resides in New York City. They and several servants made up the retinue.

Thru his interpreter, The Prince Sultan told representatives of the press that religion makes it quite improper for him to be photographed for publication unless he is wearing the suitable tribal costume. The entire group was attired in western clothes and looked very much like a group of visiting college exchange students.

Arthur C. Rutzen, general export sales manager for Wurlitzer, was host to the group which flew into Buffalo with the dual objectives of buying juke boxes and viewing Ni-agara Falls for the first time.

The Prince will present a phonograph to each of six young sheiks separate palaces throut the v no vast Saudi Arabia domain. They will not be like their American counter-parts, however, in that they will not require the nickels and dimes expected of our juke boxes, but will be put on continuous free play so that members of the household need only push a button to get the tune which they desire.

The Prince explained, thru his interpreter, that there were many records of the standard 10" 78 rpm size pressed with Arabian music and songs. These will be the primary musical fare for their phonos.

The Cash Box



It's a fact. One small boy, plus a nickel (or a dime) can get music from the "D" immediately. There's no call for instruction, nothing puzzling about pressing the one single button with its tune title alongside. Because it's so easy to play, patrons of all ages play the "D" again and again.

Incorporated

GENERAL OFFICES AND FACTORY: 1500 UNION AVENUE, S. E., GRAND RAPIDS 2, MICHIGAN

Additional Exhibitors Contract For CMI Convention Booths

CHICAGO—Coin Machine Institute reported this past week that 45 percent of the display space for their forthcoming convention, February 4, 5 and 6, 1952, at the Hotel Sherman, here, had been sold.

Furthermore, the CMI stated, many more contracts were already on the way in and, just as soon as these were

Money Doesn't Grow on Trees Try the Next Best Thing				
FIKST Class Equipment!!!				
Modernize Your Old 2 Player with GIANT PIN CONVERSIONS for CHICAGO COIN BOWLING ALLEY and UNIVERSAL TWIN BOWLER Huge 9" PLASTIC LITE-UP PINS All the FLA5H of the new 6 Players. Only 10 minutes to install. ONLY \$29.50 ea.				
AVAILABLE AGAIN Keeney's 4 PLAYER CONVERSION For 22" Shuffle Board				
New SHUFFLE GAMES Genco 8 PLAYER Keeney 6 PLAYER Chicago Coin 6 PLAYER United 6 PLAYER Genco 5HUFFLE TARGET—5pecial Chicago Coin HORSE 5HOE5—\$250				
ARCADE				
Satisfaction GuaranteedGLIDER\$30TUMBLER45BOOMARANG45TEN STRIKE65MERCURY, 13 Way GRIP69CHICKEN 5AM75DALE GUN—Late85QUIZZER w/Film89SKYFIGHTER95BOWL-A-RAY95DRIVEMOBILE95AIR RAIDER110BAG-A-BUNNY115TELEQUIZ w/Film115TEAM HOCKEY115BASKETBALL CHAMP199SIX SHOOTER205				
1748 W. North Ave. Chicago 22				
Dickens 2-0500				

 Wico Corp., Chicago.
 D. Gottlieb & Co., Chicago.
 Williams Manufacturing Co., Chicago. 4. World Wide Distributors, Chi-First Distributors, Chicago. cago. 7. King & Co., Chicago.
 A.B.T. Mfg. Co., Chicago.
 Exhibit Supply Co., Chicago.
 Genco Mfg. & Sales Co., Chicago. Chicago. 12. Embassy Distributors, Inc., Chicago. 13. Edelco Mfg. & Sales Co., De-14. National Coin Mach. Exch., Chicago. 15. Ace Premium Sales, Chicago. 16. West Side Distrib. Corp., New York. The Cash Box, New York.
 The Billboard, Cincinnati. this week were: 19. Supremium Mfg. Co., New York, N. Y. lumbus, O. 21. National Rejectors, Inc., St. Louis, Mo. 22. General Electric Co., Cleveland, O. 23. Deutsch Lock Co., Hammond, 24. Chicago Lock Co., Chicago, Ill.25. Allied Coin & Premium Co., Chicago, Ill. 26. DeFours Sales Co., Chicago, Ill. 27. Armitage Sales Co., Chicago,

SUFFOLK, VA.—A. E. Sadler, City Music Company, of this city, who has been operating coin and music machines for over 23 years, emphati-cally advocates dime play. "There is not a chance for an opera-tor to stay in business on 5c play," writes Sadler, "with the price of labor, trucks, city and state licenses records

DO YOU WANT **MORE SALES?** han man to the the **OPERATE THE KEENEY** DELUXE ELECTRIC **CIGARETTE VENDOR!** ★ 9 DOUBLE COLUMNS SMOOTHER OPERATION **STREAMLINED BEAUTY A QUICK PRICE ADJUSTMENTS** ★ INCREASED EARNINGS **Coin Changer Optional** WRITE-WIRE-PHONE PROMPT DELIVERY ASSURED!

DISTRIBUTORS

CENTRAL OHIO COIN MACHINE EXCH.

officially signed, would probably close off almost all exhibit space for the

show. The following list of exhibitors who will display their wares at the CMI show in February were reported last week:

cago.

Chicago Coin Machine Co., Chi-6.

11. Empire Coin Machine Exch.,

Additional contracts officially signed

20. Acro Manufacturing Co., Co-

Ind.

T11

5c Play "A Slow Death"

SUFFOLK, VA.-A. E. Sadler,

trucks, city and state licenses, records, bulbs, parts, rent, etc. Those who stay on 5c play will find it's a slow *death*."

CHICAGO—Tho not yet completely perfect in Japanese, Bill Ryan, gen-eral sales manager of Williams Manufacturing Company, this city, had himself a most interesting conversation this past week with one of Japan's leading amusement operators.

Japanese Op

Wants Williams'

"Spark Plugs"

This operator from Osaki, Japan, came all the way to Chicago to see Williams Manufacturing Company, because he liked one of the firm's Company, games he had played in Tokyo.

He was shown the firm's newest five-ball amusement game, "Spark Plugs," and, after playing it for a while, re-entered Bill Ryan's office with the remark that he would very much like to have this game exclu-sively for the Osaki area.

Wondering whether a Japanese exclusive operating deal may or may not yet prove extremely diplomatic, Bill is holding off while this well known Japanese operator contacts his partners in Osaki and explains the game to them.

Bill Ryan did report, "This is not the first foreign operator who has come to our factory since we intro-duced 'Spark Plugs.'

"We have had operators from al-most everywhere since our 'Hayburners' game and all these foreign operators have been asking us for instant shipment."

In the meantime Bill is arranging for a Japanese interpreter so that when shipments do go forth he will be able to present all the facts necessary in the language of this Osaki op.

63,400,000 Jobs **By End Of 1952**

WASHINGTON, D. C .--- Altho coinmen arguing pro and con as to the effects of the new federal taxes on the play of coin operated equipment, all in the trade are sure to benefit with the great numbers of people who are now taking home weekkly pay enve-lopes, and the many others who will be employed by firms turning out defense items in the future.

Labor Secretary Maurice J. Tobin has predicted that 4,500,000 additional workers will be shifted to defense jobs in the next year.

In a new booklet, outlining the results of a survey on manpower and partial mobilization, Tobin said 2,000,-000 additional workers will be needed by the end of 1951.

By the end of 1952, the Nation will have 8,500,000 workers engaged in defense activity, compared with 2,700,-000 in 1950, the Secretary said.

"Over the next year a growing num-ber of cities and communities will experience labor shortages, but no Na-tion-wide shortage of workers is anticipated under the partial defense mobilization program," stated Tobin.

The report indicates defense activities will hit a peak by the end of 1952, at the rate of approximately 60 billion dollars a year.

The Bureau of Labor Statistics es-timates the work force will reach a peak of 63,400,000 late in 1952.

CHICAGO—One of the most enter-taining and interesting five-ball amusement games introduced this past week was D. Gottlieb & Company's "Globe Trotter"..

New "Globe Trotter"

Around The World

With Gottlieb's

Play of the game is based on one of the outstanding hits of the firm and, from all indications, will probably prove even more entertaining and interesting than any game the firm has presented this year.

The amusements value is paramount in this new game. The player starts his trip around the world from the city of Chicago and covers 15 cities on his way.

He goes thru Europe and Asia, over the seas and oceans, and comes back to the U.S.A., all the way to Chicago, once again.

Naturally, to complete such a worldwide trip the player must be extremely skillful and, therefore, it is already indicated, from advance tests, that players continue at the game for hours at a time in an effort to complete the encirclement of the entire globe.

Features of the game are such that players get more thrills per-ball-inaction than they have in many, many past games, it is stated.

But, most outstanding, is the fact that the entertainment value of this game is not only thrilling and electrifying, but also extremely educational.

It has pleased many, many players as was proved on tests conducted in advance of the game's official release.

As one of the executives of D. Gottlieb & Co. stated, "The player certainly gets a lot of fun and laughter for his coin in our new 'Globe Trotter' while, at the same time, showing off his skill as a real pinball player.

NPA Urges Use Of Substitute Metals To Replace Copper

WASHINGTON - In view of the fact that copper is expected to become even more scarce than steel or aluminum in the next few years, NPA have urged industry to conserve copper by greater use of aluminum.

NPA officials pointed out that aluminum has been succesfully substituted for copper in Europe and that satisfactory usage of aluminum wire for motor field windings in this country dates back 40 years.

Industry representatives who met with NPA instead stated that limited quantities of aluminum should be placed at their disposal for experimentation purposes.

They pointed out 1) No metal other than silver will conduct electricity as efficiently as copper; 2) A maximum copper substitute of about 25 percent is possible on a longterm basis; 3) Limited substitution of aluminum for copper is possible in bus bars, motor windings, control wiring, etc.; 4) Among the disadvantages of aluminum as a copper substitute are: Lower conducting efficiency; greater brittle-ness; lower melting point; and greater difficulty in making connections.

525 High St., Columbus, O.

Phone: Adams 7254

The Cash Box



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MOA Convention Mar. 3, 4 & 5

OAKLAND, CALIF .- Music operators Of America (MOA) will hold its convention and display on March 3, 4 and 5 at the Palmer House, Chicago, it was announced by George A. Miller, president.

At the same time Miller stated MOA will hold its convention separately and apart from all other conventions. "It is the policy of MOA to only display merchandise that is closely allied to the automatic phonograph business" said Miller.

"With the present copyright legislation and the OPS problem that faces the industry, every music operator in the nation will want to attend the MOA convention so that we can be better prepared and organized for future problems that will confront this particular industry" stated Miller. It was announced that the banquet

will be held on Tuesday night, March 4, and top recording stars will take part in the floor show. A nationally known recording star will MC the banquet.

New Coin Wrapper

SACRAMENTO, CALIF. - Henderize, Inc., this city, is featuring its new coin counting and wrapping de-

vice, called "Rap-A-Coin". The low priced item counts and wraps pennies, nickels and dimes. The operator simply inserts the desired tubular wrapper into the end of the corresponding tube. Coins are stacked on edge in the tube until it is filled, which gives a correct count.

Monroe Coin Mach. **Features Month Of Bargains**

CLEVELAND, O. - Roy Monroe and Geo. George of Monroe Coin Machine Exchange, Inc., this city, ad-vised this past week that the firm will feature the entire month of Novem-ber as its "Month Of Bargains".

Both Roy and George reported, "After many weeks of hard work we have been able to gather together some of the finest machines in the history of the industry.

"Each and everyone of these ma-chines", they stated, "are recondi-tioned in such fashion that we guarantee them regardless of price.

"We are piling all of these machines, plus many brand new ma-chines, all into one, to make Novem-ber our 'Month of Bargains' for all the operators everywhere in the world."

The men label their firm, "The House Of Quality". They claim that these machines are

on sale during the month of Novem-ber, "at practically sacrifice prices, and will convince every operator who buys from us what tremendous bargains and what fine quality he can get dealing with us." "What's more", both Roy and George state, "we are only doing this

because we want more and more operators all over the nation to get ac-quainted with our firm to see what marvelous service, what quality equip-ment, and what great bargains we feature.'

"Ask the Man who Owns One" **RISTAUCRAT S-45**

RISTAUCRAT, Inc. 1216 E. Wisconsin Appleton, Wisc.

Prepares Surprise For Music Ops



CHICAGO-Tho nothing official has been issued for publication as yet, it has become known that Ben Coven of Coven Distributing Company, Wurlitzer factory distributor in this territory, is preparing a unique surprise

for music operators "At the present time", Ben Coven stated, "we are not prepared to divulge just what this surpise is, or will be.

"We will make official announcement just as soon as we possibly can and, we believe, the music ops in our territory will greatly welcome the sur-

prise we are preparing." It is noticeable, at Coven Distribu-ting headquarters, that much building and other carpenter work is in progress at this time.

Many changes are being made in the general layout of the firm's service departments.

Whatever the surprise is, Coven won't as yet give any details. He insists, instead:

"It is something that means a great saving of expense and time for every music operator in this entire territory.

"It's What's in THE CASH BOX That Counts"

The Cash Box





We were very glad to see George Prock of General Distributing Company on his feet again after the serious accident he was in last week. For those of you who haven't heard about it, he was driving to Austin with a friend, Ward Winters of Fort Stockton, when a truck carrying a load of granite hit the side of his car. Winters was killed and Prock was in the hospital for almost a week. The accident happened just outside Waxahachie. We will never know how Prock escaped alive—his Cadillac is beyond repair. . . Lou Sebastian. the Southwestern representative of Rock-Ola, and Phil Weinberg, the Southwestern representative of Bally Manufacturing Company, were in town this week visiting the boys over at Walbox Sales Company, so Fred Barber reports. . . . Two of the main cogs at American Distributing Co., Joe and Leonard Metassa. are planning a goose hunting trip. They are going with Bob DePriest and Red McCallum. The hunt is to take place at College Port on the Gulf Coast. Says Joe, "We are taking a trailer full of whiskey and one gun between us." Some hunt. . . . Henry Manning, also of American Distributing, went to Waco this weekend to see the Texas Christian University vs. Baylor University. We hope he wasn't a Baylor fan for if so his trip was a failure. Baylor lost.

Gil Seilmeyer of B. & B. Vending Company in El Paso was in Dallas not long ago on his way to the Texas A&M Baylor Game at College Station. He dropped in to see his friends at Commercial Music Company. . . . Jack Sprott of Temple was in Dallas on a buying spree. He is adding machines to his coin machines route and buying new cars for his cab company. . . W. B. Walton of Mineral Wells is setting a number of machines at Camp Wolters. . . Bill Helms of Childress is adding a whole new route to his operation. . . . Hugo Joeris of Amarillo, who has converted to dime play on some of his machines, reports that his take has doubled. He wants to change all his machines to dime play. . . Vincent Lopez of Fort Worth is changing over to one play for a dime and three plays for thirty cents. . . L. C. Newland of Plainview reports that business is good in his neck of the woods. . . . Carl Casperson is back on the job after a stay in Baylor Hospital.



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November 17, 1951

It's well past the rumor stage that Dan Stewart is the latest addition to the jobbers along the L. A. Coin Row, with his name being up in letters THAT BIG over the former Joe Peskin store windows at 2667 W. Pico Blvd. Though we haven't been able to find out the scheduled opening date, it appears to be soon, and while it's not yet officially announced, everybody along the street seems to "know" that Dan will be distributing a certain well-known automatic phonograph line. His competitors wish him the best of luck, as certainly does The Cash Box. . . . Squinted in at Johnny Hawley's as we waltzed by and now understand why Johnny told us a few weeks back that he's concentrating on novelties at least until Christmas. If there's anything any op in these parts would like to buy his wife, children, girl friend or customer, Hawley has it, from toys to furniture, from A-B-C blocks to radios.

Speaking of Christmas shopping for the folks, Badger Sales has issued a one-sheeter announcing "Do A Favor for a Friend or a Customer. It's Wise and Profitable". The sheet goes on to list the big line-up of top national brands available at Badger wholesale in freezers and refrigerators. stoves, television sets, etc. . . . Tried our hand at Genco's "Shuffle Target" and found it an interesting, new and different game, just as it claims to be, with its moving target providing considerable attraction for the folks who really delight in pitting their skill against a machine's know-how. . . . Gottlieb's new 5-ball, "Rose Bowl", was on the Sicking floor and moving along fine, according to Jack Simon, who also reported lots of interest from collectors of antique pieces in the electric pianos, vintage about 1905, that were decorating his floor.

Charlie Daniels, who's just as proud as his prize boxer Blaze about the latter siring a litter of 11 pure-bred pups, will get the pick of the litter and figures on selling it for \$100. Any takers? Charlie tells us that Paul Laymon & Co. have been mighty busy the past week with Bally's new "Bright Spot" proving to be just that sales-wise. Keeney's 6-player "League Bowler" is also a popular item on the Laymon floor and the Wurlitzer 1400 and 1450 have enjoyed an especially strong sale we're told.

Met up with Tom Wall of California Games having a sociable visit with Charlie Robinson at the latter's busy place and we joined them in a short one or two. The C. A. Robinson firm is now handling the United line exclusively for Southern California and has a couple of lively items in the new 5-ball, "County Fair," and the "6-Player DeLuxe Shuffle Alley" a handsome baby indeed with its specially designed pins and colored formica top. . . . Tom Wall was expecting his partner and several other visitors in from out of town and had an evening around the town scheduled for them. . . Waved hello to Walter Solomon at his Preferred Lamp Co. spot. It's just next door to Mac Sanders and Phil Robinson's quarters and across the street from Sicking. It would seem that Walt, who used to be in charge of the Joe Peskin and E. T. Mapes setups, is sticking pretty close to the business even if he's out of it.

Big news from Phil Robinson, who really looks as if he's dropped at least 25 pounds on that diet, is his recent trip to Mexico with a delegation of fellow Beverly Hills B'nai B'rith officers, who presented President Miguel Aleman with their award as "Man of the Year" for his contribution to goodwill and understanding among people of different faiths and nations. Phil says he picked up a few pounds on the nine-day stay, what with him and the Missus being royally dined and wined at state banquets, a cocktail session at Ambassador O'Dwyer's home and the full treatment accorded visitors of note. Sounds like a great experience and one for Phil to be rightly proud of for a long time.

On the Row: Wayne Teipel of Las Vegas ... Santa Ana's Wm. Merrill ... Roy Jones, Jr. of Ridgecrest ... South Gate's Jim Cameron ... R. G. Patterson of Corona ... John P. Knowles of Long Beach ... R. L. Gray from San Bernardino. Pomona's S. L. Griffin and Lloyd Barrett ... G. F. Cooper from Riverside.



The Minnesota and Dakota territory has had its first real snow fall of the year and it really came down and blanketed the entire area to such an extent that the roads were blocked and practically impassible in several spots. It was reminiscent of deep winter instead of just starting the winter season. In spite of the abnormal low temperatures there are still quite a few operators making the trip into the Twin Cities and the cold did not hinder any of the business transactions which went on. . . . Bob Waters of the Berkeley Amusement Company, St. Paul, sold out his route to Ray Awe of St. Paul. . . . In town picking up equipment both new and used were Don Thraen of Tracy; Dick Grant of Mound; Harlan Beach of Alexandria; and Mike Illies of Long Prairie. . . . Ciff McKenzie of Minneapolis became the father of a baby girl, which is the reason for the smile on his face and the scars on his hand. . . . Seen in the record and parts departments of the various ditsributors in the Twin Cities, were Ben Jahnke of Hutchinson; Amos Miller of Spooner, Wis.; Charlie Sersen of St. Cloud; Jim Donatell of Spooner, Wis.; Darlow Maxwell of Huron, S. D.; Ben Kragtorp of Tracy; Fred Dahleen of St. Paul; Jack Lowrie of Lake City; Dennis Ho'sman and Frank Mager of Grand Rapids.

As usual, we have some of the boys who make a quick trip into town and are just about gone as fast as you see them. . . . The quick change artists were Kenny Anderson of Winona; August Quade of Rochester; Ed Birkemyer of Litchfield; Stan Woznak of Little Falls; and Jeff Kost of St. Cloud. . . . Seen in the Twin Cities for the first time in a long time was Kenny Ferguson of Stillwater. Kenny has been very active in the various state operators associations and was one of the wheels for the Six State Meeting which was held in Omaha, Nebraska. . . Also seen in town Ray Benkowski of Cloquet. Several weeks ago, Ray was injured in an auto accident and suffered a broken leg.

Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!



"It's What's in THE CASH BOX That Counts"



EASTERN FLASHES

The 14th annual banquet of the Automatic Music Operators Association, held Saturday night, November 3 in the Main Ballroom of the Hotel Commodore, exceeded even the most optimistic prognostications of the association officials. The attendance was larger than expected, with approximately 750 to 800 persons on hand; and the entertainment was absolutely tremendous, with practically every top recording artist in town making an appearance. . . Prior to the opening of the ballroom, two phono manufacturers, Rock-Ola and Wurlitzer, entertained operators in private suites. . . Ed Wurgler, general sales manager for Wurlitzer, and A. D. Palmer, advertising and sales promotion manager for Wurlitzer, Hank Barber, head of the advertising agency handling the Wurlitzer account, with Joe Young and the staff of Young Distributing (Wurlitzer distributors) played hosts to loads of ops and their families. . . In the Rock-Ola suite, in addition to viewing the 50 selection Wall Box, and the "Super Rocket" phono, operators and their families were able to relax with Art Weinand, J. Raymond Bacon and Bill Ravenscroft of Rock-Ola; as well as with Dave Stern, Tom Burke, Bob Slifer, Charley Reissner, Ed Adams, Herman Halperin and Ed Wimly of Seacoast Distributors, the factory's local distributors.

Many out-of-town ops and factory execs were on hand for the music ops banquet. From Connecticut, representing the state association, were: Abe Fish, president; Frank Marks, vice president; Irv Geldzer, a former assn. vice president; Jimmy Tolisano; and Byron Atheon. . . Ben Becker, hustling special representative for Bally sat at his distributor's (Runyon) table. Ben had just visited the Canadian territory, and had stopped off in Phila. before appearing in the big city. . . . Leo Dixon, Dixon Distributing Co., Youngstown, O., came in to be with the Rock-Ola group, and stayed on for the show. . . . Several Rock-Ola distribs also were in to see Weinand and Bacon, but didn't stay around for the banquet. These were: B. D. Lazar of Pittsburgh; Jerry Golumbo of Boston; Morris Silberberg of Baltimore; and Cliff Bailie of Syracuse. . . . Bailie, by the way, just opens his Bailie Distributing Company at 647 So. West St., Syracuse, N. Y., where he will distribute the Rock-Ola line as well as wholesale all types of used equipment. . . . Had quite an interesting talk with Bill Seussens, local op, who's been at it since the early days of John Gabel. . . . The "Senator", Al Bodkin was his usual happy cheerful self, and had himself a wonderful time. . . . Max Weiss, Brooklyn op, tells us he'll take in the NAMA show in Cleveland. . . . Charley Sachs, Brooklyn op, had his missus and teen-aged daughter with him—both beautiful, with the daughter exceptionally so. . . . Milty Green, who operates locally and in Miami, Fla., jubilant over the way the new Florida association is functioning. "Nothing like it" says Milty. (And this is the territory, after numerous tries, was said to be impossible to organize).

Frank Calland, heada of the union connected with the music machine industry, once again brings his entire family, and his teen-aged son has quite a time lining up autographs of the recording artists. Frank will have an important announcement to make regarding his union affiliation in about two weeks... Larry Serlin and Lou Price of Long Island, trip the light fantastic with their wives—and quite efficiently.... Charley Aronson, Brooklyn Amusement Co., falls for the gag we pull on him every year. Bill Alberg, Charley's partner, quite ill, we understand.... Mac Pearlman, former N. Y. wholesaler (pre-war) in from Connecticut for the affair.... Al Koondel represents his company at the banquet—the other half, Lucky Skolnick, has to stay home and baby sit... Don't get much chance to do more than say "hello" to Al Denver, president of the assn., Nash Gordon, bus. mgr., and Dorothy Wolk, secy, who spend a hectic evening, seeing that everything comes off as scheduled... Babe Kaufman, known thruout the breadth of the land, now operating in Atlantic Highlands, N. J., more attractive than ever with her new silvery hair... Stanley Feldman drops over to the table to say hello... Harry Siskind, who had quite an influence in the success of Tony Bennett's "Because Of You," very excited about a new male singer, whom he brings with him.

Members of the Tavern Owners' Association, meeting in all boroughs of New York City on Tuesday, November 6, voted informally to raise the price of a glass of beer to 15c—and to add a nickel to the price of all other drinks. It was said that all but the smaller neighborhood houses in Manhattan had already raised the price of beer to 15c, usually for a nine oz. glass. It was stated that the some may retain their current price of 10c per glass, it would be necessary to give the buyer a smaller glass. The increase was brought about by the rising tax and higher labor costs, according to the association The ops who had heard about the increase were moaning-"Everybody, but us" sighed a music op. "Our costs including labor have gone up, but we still sell our music at 5c." Ceiling Price Regulation 11 permits tavern owners to pass along to customers any actual increases in liquor costs. Again we ask, how about the music machine operator? . . . Jack Kantor, games op, happily reports that his wife, Helen, and mother, Esther, are both recuperating nicely from serious operations a week ago, and he expects both home from Mt. Sinai Hospital very shortly. . . . Abe Rechschaefter, Reliable Amusement Machine Co., Hartford, Conn., visits along coinrow. . . . Also on the street, partaking of the hospitality of Mike Munves, were John Fitzpatrick of New Haven, John Christophano, arcade owner, and Hymie Rosenberg. . . . Harry and Hymie Koeppel, Koeppel Distributing Company, since their disassociation from Hirsh Coin Machine Company on the plastics business, have been supplying the buyers directly from their Tenth Avenue offices. Business on these many types of plastics for phonos, as well as that on used music machines has been booming the past month. . . . Al Simon, Albert Simon, Inc., displaying ChiCoin's 6-Player Bowling Alley with the new large, realistic, permanent light-up pins. . . . Morris Rood, office manager of Runyon Sales Co., N. Y., moves into his new home in Maplewood, N. J., but finds out that all isn't skittles and roses. The recent rain storm flooded his cellar, and he now has an unwanted swimming pool.

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Most important for juke box ops to get letters to their Congressmen to help squelch Rep. Joseph Bryson's (Dem., S. C.) Bill (H.R. 5473) which will again be heard after Jan. 8, '52. Also have locations and friends write Congressmen. ASCAP not sitting back since presenting their arguments in public hearing before Sub-Committee of the Committee on the Judiciary. They are sending mailings to all their members and to women's clubs and other organizations. ... Sam Stern proved, this past week, that he is still one of the best informed of juke box men. Sam had long experience in juke box biz in Philly. . . . Mac Churvis is getting along fine in Miami. . . . Ralph Sheffield of Ace Premium Sales has reached the 2nd degree Masonic honor. . . . Jack Nelson brought it forth very nicely the other day. Said that if war work was under com plants, "We'd get it over quick". Red tape, etc., causing many, many headaches. . . Ben Coven was actually anxious to get home right during the height of the blizzard we had last week. Why? He wanted to try out that new "snow plow" of his that "just blows the snow away", according to Ben. . . . Hear that Ray Moloney, too, wanted to test the same sort of snow plow so rushed to his suburban residence to watch it operate.... Maybe someone should coin operate these snow plows and rent them out? . . . Bill O'Donnell of Bally back from a flight to New Orleans and down to Mississip'. Did pahlenty of business down there. ... Old timer in town from Corpus Christy, Tex.—Morris Liedecker. . . . Lots of coinmen attended the petroleum convention at the Conrad Hilton Hotel. Own oil and gas distributing businesses. . . . Mr. and Mrs. Jackie Rosenfeld of St. Louis drove to town and got caught in the worst part of the blizzard as they neared our Windy City. . . . Art Weinand tremendously impressed with the great entertainment at the New York music ops' banquet. Says, "I left at two a.m. and it was still going on with plenty of stars not yet having appeared to do their numbers". Art got two hours sleep. Caught a plane. And flew home to be with the wife and kids for "at least a few hours on Sunday".

Public and solemn promise: "I will never play Herb Oettinger 'gin' again unless he gives me fifty points head start." ... Birthday cake, flowers, gifts, telegrams, personal congratulations. All happened Friday, Nov. 2 in Ray Moloney's office. It was Ray's birthday. (Just reached 39) ... Glad to see Harold Saul back at Ben Coven's place.... Tom Callaghan given the title: "AGE". (Means: 'America's Greatest Entertainer') . . . Johnny Casola walking about United's front office with a fistful of singles. . . . R. F. Jones, C. N. McMurty and Bill Erskine of the Jones' boys organization in town. ... Many Seeburg distribs around town. ... Many foresee bigger play ahead as higher taxes force public to economize on entertainments. . . . Have you donated to Bishop Sheil's C. Y. O.? . . . Charley Pieri all hepped up this past week because of ops who promised to bring in equip't and then didn't. Put Charley on a hot spot with many ops. . . . Trade assns. are joining NPA scrap drive. . . . Frank Mencuri gets an order from a big chain outfit to help get them "Big Bronco" and "Pony Express" horses. Exhibit way behind on orders for these great moneymakers. . . . Roy McGinnis scoots home early to avoid the heavy traffic caused by the blizzard this past week. . . Milt Marmer has taken on Rock-Ola phones for Cincinnati area. (Milt is son of Bill Marmer and proving himself most terrific salesman) . . . Don Pearl, chief engineer of Como, returned to work this past week after being on the sick list for sometime. Here's hoping Don's fully recovered. . . . Peppiest telephone conversationalist about our town: Paul Huebsch of Keeney. . . . Phil Weinberg after some heavy traveling about the nation longdistances from Dallas that, "I'm home trying to get acquainted with my family all over again."... Bill DeSelm, too, wants Herb Oettinger to give him an "edge" in 'gin' from now on in.... Art Garvey reports in from Cleveland that he's enjoying "Syrian salads and raw hamburger" at Moe's.... CMI is plenty happy over the interest which has been aroused in the forthcoming exhibit on Feb. 4, 5 and 6. Plenty will be here.

It seems that this part of this column has been winning ever increasing good comment. More and more calls have come in for us to continue. And, as this part of this column gains greater interest, more tell us stories which are worthwhile for all in the field to know. These bring about a finer perspective and give all a warmer feeling of greater self respect in regard to the people who make up this industry. What about executives? Years ago this writer reported many a "Coinography" regarding leaders in the field. But, there are few, if any, which can touch that of the man about whom we are writing today. For over twenty years he attended evening schools. He won his Masters Degree from Western University. At the age of ten he was out on the job. He grew up here in Chicago, in a house in which his grandmother ilved since 1873. Tho he is one of the leading executives in this industry today, he endured many hardships and disappointments before he reached his present position. Having an insatiable curiosity he continued his schooling even when he reached executive positions with such organizations as Montgomery Ward. In fact he was, at one time, responsible for 2,500 people in this organization. And from Chicago, Montgomery Ward transferred him to Albany, N. Y. where he took over completely. But he loved Chicago and the manufacturing business. And after nine months he returned to this Windy City. In fact at the early age of 23 he was manager of a large woodworking plant. The plant folded during the last depression. He then decided to diversify his knowledge and got his hands dirty while he dug in from the bottom to learn metal working. He continued to take many elective courses at night universities. Completed six courses in law and a like number in accounting. He has never known a daytime university. He feels that the night classes were best because they gave him more opportunity to select what he most desired to learn. He reports how he used to awake at 5:00 A.M. and continue his work until 7:00 P.M. each day. And then on to school. To appease that insatiable curiosity and demand for more knowledge. He attributes much of this being made possible by his wife of whom he says, "She went without many, many things so that I could continue to school myself." In fact, they were childhood sweethearts. Went to the same grammar and high-school together. He entered O. D. Jennings & Co. in '40 and, in 1942. was elected to the position of Vice-President and General Manager of that firm. He left, after eight years, and in November, 1948, joined Rock-Ola Manufacturing Corp. He is, today, Ex-ecutive Vice-President of Rock-Ola Manufacturing Corp. His name is J. Ray-mond Bacon, called "Ray" by his many intimate friends. Here again, for all





Eight of the most outstanding cigarette machine ops got together on a large advertisement which appeared in the Mon. Nov. 5 edition of The Maimi Herald notifying the cigarette-buying that: "Cigarette Vending Machines To Continue Selling Cigarettes For 25c Per Package Despite Tax Increase". There was more to the message, but, most important, it proved to the public that the ciggy ops of this city were interested in keeping prices down, regardless of the fact that Federal Taxes on ciggies went up 1c. The co-signers of this big newspaper ad were: Ace-Saxon, Inc.; Bishop Amusement; Golden, Inc; Smokes, Inc., Cigarette Service, Inc.; Don's Vending; Miami Cigarette Machine Co. and Pan Am Tobacco Co.... Boys 'round town are saying, "Well, now we know the season's officially opened. Walter Winchell's here."... Winchell was present at the Miami Auditorium to see Charlie Zivic whip Bob Elliott. Also present were Lou Koren (who's busy rebuilding the North Shore Hotel with an enlarged dining room and adding 40 additional cottages), also those ever present Smith Bros.—Ozzie Truppman and Ted Bush, Harry Goldberg of H & G Novelty, Joe Mangone and, of course, that ol' Brooklyn gang of Willie (Little Napoleon) Blatt, Willie Levey, Davey Friedman and Morris Marder. Also present was one of the juke box ops' favorite performers, Spike Jones, who is currently appearing at Goldman's Clover Club, one of nicer nite spots 'round town.... Sam Gensburg of ChiCoin on a goodwill tour 'round town and also for a looksee at his DiLido Island home before he opens it for the winter season. . . . Where is Roy McGinnis? Should be down soon to look over his house. . . . General meeting held by AMOA (Automatic Music Ops Assn) at the Miami Colonial Hotel and it was decided to run the first annual banquet and dance sometime in December. Chairman of the Entertainment Committee is Willie Blatt. Willie Levey was elected to the Board of Directors. Which gives Willie another excuse for an additional nite to play 'gin' (As if Willie needs an excuse to play 'gin') . . . Cigarette machine ops agreed to absorb the additional 1c tax. But, should the ciggy makers increase their price, then it was agreed the ons would go to 27c per pack and would change all machines to accept 30c. Ops are hoping ciggy mfrs will not increase price.

CHICAGO CHATTER

those who attempt to castigate the coin operated entertainments industry, is an example of the type of men who are engaged in this field. Perhaps those politicos and crusaders seeking the heady limelight of publicity, might pause momentarily in their wild and open statements, such as calling the men engaged in this industry "racketeers", and think before they speak, because of such men as J. Raymond Bacon, Executive Vice-President of Rock-Ola Manufacturing Corporation of Chicago. Here, again, is a member of this industry who literally pulled himself right up to the top rung by his own bootstraps. With twenty years of collegiate night schooling under his belt. With a Masters Degree. With many achievements and accomplishments far exceeding those same ranters, railers, and ravers, against this industry's progress. The Cash Box

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CLASSIFIED ADVE	RTISING SECTION	CLASSIFIED ADVE	RTISING SECTION
<section-header><section-header><section-header><text><text><text><text><text></text></text></text></text></text></section-header></section-header></section-header>	 WANT — Bingo Rolls. Any quantity. Give price and condition in first letter. SYSTEM AMUSEMENT CO., W. 810 SECOND AVE., SPOKANE, WASH. WANT — Yanks, Pinch-Hitters, '49 Majors. Advise price, condition and quantity. SICKINC DISTRIBUT- INC CO., 2833 W. PICO BLVD., LOS ANGELES, CALIF. WANT — Wurlitzer Model 1250's, 1100's, 1015's, Seeburg M-100's, 78's, or 45's. Will pay cash or trade late pin games, alleys, or arcade equipment. Write, wire or phone. BUSH DIST. CO., 286 N. W. 29th ST., MIAMI, FLA. Tel.: 3-4623. WANT—Mills & Jennings Bells, Con- soles, Pin Ball Games, Used Phonos. Solotone Madel A Selective Wall Boxes & Master Entertainers. RE- GENT VENDING MACHINES LTD., 779 BANK ST., OTTAWA, CANADA. WANT—Now, surplus stock of new major labels. Mail us quantity of brands available—inventory if pos- sible. We will mail you top quota- tion on your stock. CALCANO DIST. CO., 4142 W. ARMITAGE AVENUE, CHICAGO, ILL. Tel.: Dickens 2-7060. WANT—Wurlitzer 1100, 1250, 1400, 	FOR SALE — 25 Acorn Charm Ven- dors \$12.50 ea.; 5 Dale Guns \$69.50 ea.; 1 Mutoscope Sky Fighter \$100; 2 Seeburg Bear Guns \$349.50 ea.; 2 Gottlieb Rose Bowl \$235 ea.; 2 Gottlieb What's My Line (new) \$175 ea.; 3 United County Fair (Brand New) \$365 ea.; 2 Bally Bright Lights \$345 ea.; 2 Gottlieb Cyclone \$159.50 ea.; 1 Control Tower \$150 ea.; 2 Gottlieb Sharp- shooter \$85 ea.; 1 Williams Star Series \$139.50; Genco Sporting Unit for Shuffleboards \$99.50. MONROE COIN MACHINE EX- CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. Tel.: SUperior 1.4600. FOR SALE — Must unload Bally Bowler with disappearing pins \$50; Chicago Coin new Playball \$75; Floor samples Mutoscope Flying Saucer, Mutoscope Atomic Bomber, Mutoscope Radar Rocket, Muto- scope Fishing Well each \$100; Williams Quarterback reconditioned, repainted \$75; Bally Citation \$50; New Gottlieb Watch My Line \$175; Keeney 4 player Alleys \$250; New Exhibit Gun Patrol \$240; New Ex- hibit Six Shooter \$185. K. C. SPE- CIALTY CO., 410 MARKET ST., Philadelphia 6, PA. Tel.: MArket 7-6865 or 7-6391.	 RTISING SECTION FOR SALE—Old and late model five ball games \$15 and up. Victory Specials; Special Entry; Jockies; Gold Cups; Citation; Handicap; Turf Kings \$25 and up. Slot stands, neon lighting like new. Jap Guns; Consoles; Shuffle Alleys; Target Guns and many more. Over 2000 machines to be sold. No reasonable offer refused. In operating condi- tion (new). Operators buy now. No large investment. Shipping points: West Palm Beach and Miami, Flor- ida; Atlanta and Savannah, Georgia; Uneveland and Chardon, Ohio. Ad- dress or phone all inquiries to: DIXIE AMUSEMENT CO., 237 PRICE ST., SAVANNAH, GA. FOR SALE—All makes of post-war equipment completely overhauled and in first rate condition for sale at current prices. Phone or write for particulars. We are distributors of Seeburg equipment for North Carolina. MUSIC DISTRIBUTORS, INC., 213 FRANKLIN ST., FAY- ETTEVILLE, N. C. Tel.: 3992. FOR SALE—Bally Heavy Hitter \$50; Royal Flush Pool Table New \$65; Keeney Lite-A-Line New \$375; Gott- lieb Watch-My-Line New \$210; Western Major League Baseball \$45; Filben Hideaway Steel Cabi- net Like New \$50; Packard 12 inch speaker and cabinet \$14.50. MIL- LER-NEWMARK DIST. CO., 42 FAIRBANKS ST., N.W., GRAND RAPIDS, MICH. Tel.: 9-3632.
Balls: Citation, Champion, Turf Balls: Citation, Champion, Turf King. Also late 5-balls and post-war phonographs. All machines must be A-1 and ready for location. ACTIVE AMUSEMENT CO., 501 NORTH GOSSET ST., ANDERSON, S. C. Tel.: 2310.	1017, 1217, Seeburg M-100, AMI C & D. Post-war Games, Wall Boxes, Scales, Speakers, Adaptors, Motors, Steppers, etc. Write stating condition and prices. ST. THOMAS COIN SALES, ST. THOMAS, CAN- ADA. Tel.: 2648.	FOR SALE — 40,000 new and used records in good condition, crated, 10c each. "RADIO" JOE WAR- RINGTON, THERMOPOLIS, WYO- MING. FOR SALE — Premiums of all types, specially selected for the coin ma-	FOR SALE—100 Packard Wall Boxes, Hi-Chrome and Satin Finish, in quantity \$10 ea.; Seeburg 8200 and 8800's at \$49.50 ea.; 3-wire and wireless Boxes at \$5 ea. Write or wire: DIXON DISTRIBUTORS, 3808 SOUTHERN BLVD., YOUNGS: TOWN, O. Tel.: 8-7515.
WANT—United Twin Rebounds; United and Keeney Four Ways. Also Shuffleboard Conversions. FOR SALE—Special—New Double Faced Wates \$1.49. Write for list of close- outs. MONARCH COIN MACHINE, INC., 2257 N. LINCOLN AVE., CHICAGO 14, ILL. Tel.: LIncoln 9-3996.	WANT—We want used Turf Kings, Used Shuffle Board scoring units. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. WANT—Your used or surplus rec- ords. We buy all year round and pay top prices np to 5% blues and race. No lot too large or too small.	chine trade. Wholesale only. Write for list. SUPREMIUM MANUFAC- TURERS, 580 TENTH AVE., NEW YORK, N. Y. Tel.: ORegon 5-6799. FOR SALE — Chicago Coin-Bowling Alley Classic, very good condition, \$85 ea. H. BETTI & SONS, 1706 MANHATTAN AVE., UNION CITY,	FOR SALE — Chicago Coin Classic \$115; Universal Super Twin Bowler \$115; Bally Speed Bowler \$50; Shuffle Alley with fly-away pins \$25. ALLIED COIN MACHINE CO., 786 MILWAUKEE AVE., CHICAGO 22, ILL. Tel.: CAnal 6-0293.
WANT — United two-player Shuffle Alley Express; United Shuffle Skills; Universal Twin Bowlers. Can use unlimited quantity. Phone, wire: RITEWAY SALES & MFG. CO., INC., 615 10th AVE., NEW YORK, N. Y. Tel.: JUdson 6-1865.	We also buy closeout inventories complete. BEACON SHOPS, 821 NO. MAIN ST., PROVIDENCE R. I. Tel.: UNION 1-0320. WANT—All types of post-war flipper five ball games, in any quantity. Give names, condition they are in, price wanted, and when ready to ship. INTERNATIONAL AMUSE-	N. J. FOR SALE—2 United A.B.C.'s \$290 ea.; Citations \$50 ea. NASTASI DIST. CO., 1010 POYDRAS ST., NEW ORLEANS 12, LA. MA. 6386. FOR SALE—All types coin machine tubes. 60 and 5 off list. Standard	FOR SALE—40 Selection AMI Model "C"; 100 Selection Seeburg 1949 or 1950 Model. Write. Dale Guns, Shuffleboards; Shuffle Alleys, twins or singles; Pin Balls, Roll Down games. We deliver free in Wiscon- sin, also help new operators start routes. LAKE NOVELTY CO., OMRO, WIS.
WANT—Photomatics, Voice-O-Graphs, ChiCoin Basketball Champs, See- burg Bear Guns, Evans Tommy Guns, Skyfighters, Chi-Coin Midget Skee Balls, Pitch 'Em and Bat 'Ems, Exhibit Dale Guns, ChiCoin Pistols and all other Arcade Equipment. State condition and price. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK, N. Y. Tel.: BRyant 9-6677.	MENT CO., 5 PARKHURST ST., NEWARK 2, N. J. WANT—What have you in new lines of equipment? Write us first. ROCK ISLAND DISTRIBUTING CO., 2530-32 FIFTH AVE., ROCK ISLAND, ILL. Tel.: 6-6477.	Brands. Guaranteed. Individually boxed. 47 and 44 bulbs (100 to box) \$4.35 per hundred. LEWIS ELECTRONICS, 3449 N. ELAINE PLACE, CHICAGO 13, ILL. FOR SALE—Packard # 400 hideaway \$69; Packard Manhattan \$139; Packard Speaker # 1000 \$29.50; Packard Pla-Mor Boxes \$10; See-	FOR SALE—Brand new Advance 21 F Venders for immediate delivery; New Shipman 3-Way Stamp Venders \$39.50 ea. or 6 for \$200; Brand new Silver King Duck Hunters gum venders \$24.50 ea. CLEVELAND COIN MACHINE EX- CHANGE, INC., 1827 ADAMS ST., TOLEDO, O.
WANT — One or a hundred phonos and games of all kinds. Cash wait- ing. Will buy your complete route of music or games. Also want: tubes, parts, supplies of all kinds. Write, Wire, Phone. C. A. ROBIN- SON CO., 2301 W. PICO BLVD., LOS ANGELES, CALIF. (Tel.: DUnkirk 3-1810).	WANT — Used Records from 500 to 50,000, we buy them all. Special prices paid for rhumbas. We pay freight. State price to save time. C & L MUSIC CO., 11 BAYBERRY ROAD, FRANKLIN SQ., L. IS., N.Y. WANT—Unload unwanted equipment. Trade it for something you can use.	burg W6-656 5c wireless Wall Boxes \$16; Seeburg W1-656 5/10/25c wireless Wall Boxes \$30; AMI Boxes 5/10/25c \$45; Wurlitzer Boxes # 3020 5/10/25c \$39. AMERICAN VENDING CO., 2359 CONEY ISL- AND AVE., BROOKLYN, N. Y. FOR SALE—Buy now—prices were	FOR SALE—We can supply all your recorded needs—on all labels. Ship. ments made 24 hours after receipt of order. 5c over wholesale per record. We ship anywhere. LESLIE DISTRIBUTOR CORP., 752 TENTH AVE., NEW YORK, N. Y. Tel.: PLaza 7-1977. Cable address: EXPO RECORD, NEW YORK.
WANT—Turf Kings for cash or will trade for Music or late Hideaways. LIEBERMAN MUSIC CO., 257 PLYMOUTH AVE. NO., MINNE- APOLIS, MINN.	We carry a complete line of pin games, legal equipment and phono- graphs. Send your list of unwanted equipment. We will offer attractive deals. Write: ALFRED SALES, INC., 881 MAIN ST., BUFFALO, N. Y. Tel.: LIncoln 9106.	never better: Wurlitzer 750E's \$75; Wurlitzer 850's \$55; Wurlitzer 700's \$57.50; Wurlitzer 1100's \$350; Aireon Coronet \$100. F.O.B. Kan- sas City. Crating \$5. CENTRAL MUSIC DISTRIBUTING CO., 1523 GRAND AVE., KANSAS CITY, MO. Tel.: BAltimore 5615.	FOR SALE—1 United Double Express Shuffle Alley \$135; 7 Telequiz with film \$95 ea.; 2 Exhibit Dale Guns, refinished \$65 ea.; 1 Cue-Ette Pool Table \$125; 1 Seeburg Chicken Sam Conversion \$75. AUTOMATIC AMUSE. CO., 1000 PENNSYL- VANIA ST., EVANSVILLE 10, IND.
WANT — Seeburg Shoot The Bear Guns. Any quantity. Give price and condition in first letter. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK, N. Y. Tel.: BRyant 9-6677.	WANT—Seeburg 100M; AMI Models A & B; Seeburg Tear Drop Speak- ers; Bally Bright Lights; United ABC; Bally Turf Kings. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. Tel.: SUperior 1-4600.	FOR SALE — Used Wurlitzer Phono- graphs, reconditioned by Dick Mc- Cann. Get our prices before you buv. CENTURY MUSIC DISTRIB- UTORS, 1221 MAIN STREET, BUFFALO 9, N. Y.	FOR SALÉ—Chicoin Bowling Alleys \$55; Seeburg Guns \$75; Lite League \$49.50; DeLuxe Bowler \$34.50; and many other values. COIN AMUSEMENT GAMES, 1144 E. 55th ST., CHICAGO 15, ILL.

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CLASSIFIED ADVERTISING SECTION

- FOR SALE Seeburg 148ML \$349; Seeburg 147M \$229; Seeburg 146M \$179; Wurlitzer 1080 \$199. All equipment reconditioned and refinished and sold with Davis six point guarantee. DAVIS DIST. CO., 738 ERIE BLVD., E., SYRACUSE 3, N. Y.
- FOR SALE Revolving Rainbow Cyl-inder in Wurlitzer 1015 and 1100 completely re-covered. Seud us your dried and broken cylinders. We will replace with brand new Rainbow covering at only \$2.50 each. You pay postage both ways. KOEPPEL DISTRIBUTING CO., 629 TENTH AVE., NEW YORK, N. Y.
- FOR SALE Or Exchange for noncoin operated items: 10 Bowling, 5 Pinball, 1 Shuffle-Skill, 1 Shuffle-Mite; 1 Shuffle-Baseball, 1 Juke Box, used machines. Principals seud offers or propositious in detail in first response. SELECT AMUSE-MENTS, BOX 288, NORTH AR-LINGTON, N. J.
- FOR SALE --- Contact us before you buy. We carry all types of coin machines. Largest Central Peunsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT AMUSEMENT CO., 233 W. 3rd STREET, WIL-LIAMSPORT, PA. Tel.: 2-3326 or 2-1648.
- FOR SALE-Special Sale on W1-L56 Seeburg Wireless Wall-O-Matics \$9.95 ca. while they last. Excellent condition. Deposit required. SPARKS SPECIALTY CO., SOPER-TON, GA.
- FOR SALE-Cau you afford 92c per week to get ahead and stay ahead of all competition? For only 92e per week you can have a 40 word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box, "The 'Bible' of the Coin Machine Industry." Send your check for \$48 today plus your first 40 word ad to: THE CASH BOX, EMPIRE STATE BLDG., NEW YORK 1, N. Y. (Phone: LOngacre 4-5321).
- FOR SALE—Hard-to-get Parts and Supplies. We have stock on hand. Let us know your ueeds. Our prices are right. We also have complete stock of used games and phono-graphs of all kinds. COVEN DIS-TRIBUTING CO., INC., 3181 ELSTON AVE., CHICAGO 18, ILL. Tel.: INdependence 3-2210.
- FOR SALE-Guarauteed used phonographs, all makes; Pinball Ma-chines; Bowling Alley. These machines; Bowling Alley. These ma-chines are perfect, the price is right. Write for literature. F. A. B. DIS-TRIBUTING CO., INC., 304 IVY STREET, N.E., ATLANTA, GA.; 1019 BARONNE STREET. NEW ORLEANS, LA.; 911 GERVAIS STREET, COLUMBIA, S. C.
- FOR SALE --- Special! Bally Broadways, brand new, in original crates \$210; Bally Broadways, floor samples \$190; Bally Turf Kings, beautifully refinished \$245; Bally Bright Lights, slightly used \$350; — in quantity \$340; Gottlieb Cyclones \$155; 1 United Twin Shufflecade, like new \$175; 1 Shuffle Vision Air Hockey \$135. NEW ORLEANS NOV. CO., 115 MAGAZINE ST., NEW ORLEANS, LA. Tel.: CAnal 5306.

FOR SALE—Amusement Lite League SALE—Amusement Lite League \$75; Heavy Hitter with staud \$50; Universal Single Weighted also Double Revolve Around Safe Stand, new, priced to sell right. Winners, like new \$175. J. ROSENFELD CO., 3220 OLIVE ST., ST. LOUIS, MO. Tel.: OLive 2800.

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- FOR SALE Unlimited quantity of phouograph records takeu from our routes. State highest price paid in first letter. RELIABLE COIN MA-CHINE CO., 184 WINDSOR ST., HARTFORD, CONN. Tel.: 6-3583.
- FOR SALE—Watch My Line \$175; Six Shooter \$239.50; Rose Bowl, write; Jalopy \$369.50; 6 Player United write; Bowlette \$135; Tri-Score \$99.50. L E H I G H SPE-CIALTY CO., 826 NO. BROAD ST., PHILADELPHIA 30, PA. Tel.: POpular 5-3290 POpular 5-3299.
- FOR SALE-W4L56 Baxes 5/10/25c \$44; 3W2L56 Boxes three-wire \$27; W156 wireless Boxes %24; Seeburg Hideaway 146 \$225; Wurlitzer 1100 \$450; 1015 \$295; Wurlitzer Skee Roll \$125; 14 ft. Bankrolls \$150; Irish Pool \$90; Dale Guns \$85. V. YONTZ, BYESVILLE, OHIO.
- FOR SALE Fiuest premiums for OK SALE — Finest premiums for stimulating play on your amuse-ment games. Every premium proven by operators. The pre-miums we feature are for operators only. We don't sell store's. Write for our descriptive price list. HAST-INGS DISTRIBUTING CO., 6100 BLUEMOUND RD., Milwankee 13, WIS. Tel: Bluemound & 7600. WIS. Tel: BLuemound 8-7600.
- FOR SALE—Exhibit Pistol \$45; Thing \$95; Three Musketeers \$85; Bowl-ing Champ \$85; Tri-Score \$100; Just 21 \$60; Buffalo Bill \$60; South Pacific \$80. A. P. SAUVE & SON, 7525 GRAND RIVER AVE., DETROIT 4, MICH. Tel: TYler 4-3810.
- FOR SALE Complete line of used equipment on hand: Phonographs; Shuffle Games; etc. Tell us what you need. Our prices are right. We are distributors for: AMI; United; Williams; Universal; Exhibit; Genco and others. TARAN DISTRIBUT-ING, INC., 2820 N.W. 7th AVE., MIAMI 34, FLA. Tel.: 3-7648.
- FOR SALE—The finest reconditioned phonographs and games in the couutry, Every single one guaranteed regardless of price. Before you buy get our quotation first. COMMER-CIAL MUSIC CO., 1501 DRAGON ST., DALLAS, TEX. Tel.: RIverside 4131.
- FOR SALE—Reconditioned Wurlitz-ers: 1250's \$500.; 1100's \$350.; 1015's \$225.; 1080's \$225.; 750's \$100. Seeburgs: 147-M \$225. Rock-Olas: 1422 \$125.; 1426 \$179.50. Packard Manhattan \$169.50. O'CON-NOR DISTRIBUTORS, INC., 2320 WEST MAIN STREET, RICHMOND 20, VA.
- FOR SALE—This is the time for specials and closeouts, and Empire is the place where you can get 'em and save \$\$\$. Write, or phone uow. EMPIRE COIN MACHINE EX-CHANGE, 1012 MILWAUKEE AVE., CHICAGO, ILL. TEL: EVer-glade 4-2600.

FOR SALE - Bally Citations, Champions, Turf-Kings; Universal Win-ners, new and used Consoles and slots. We now have in stock Bally's Futurity ...nd other games. West Virginia Bally Distributors. ALLAN SALES, INC., 928-30 MARKET ST., WHEELING, W. VA. Tel.: WHeeling 5472.

CLASSIFIED ADVERTISING SECTION

CONSIN.

- FOR SALE Bally Shuffle Champ \$74.50; Bally Speed Bowler \$48; Chicago Coin Bowling Classic \$110; and United Shuffle Alley Express \$49.50. Order now, send 1/3 de-posit. T & L DISTRIBUTING CO., 1321 CENTRAL PARKWAY, CIN-CINNATI, OHIO. Tel.: MAin 8751.
- FOR SALE—Clean, Ready for loca-tiou: Seeburg M-100's \$700; See-burg 100 Selection Wall Boxes \$75; Seeburg 146's \$145; Seeburg 147's \$225; Rock-Ola 1422's \$125; Wur-litzer 1015's \$200. CAIN-CAIL-LOUETTE, INC., 1500 BROAD-WAY, NASHVILLE, TENN. Tel.: 42 9216 42-8216.
- FOR SALE-Wurlitzer parts and auxiliary equipment. Close-out distribu-tor's inventory. 25% off list. Send orders with deposit to cover freight. Prompt delivery. All new parts. Post-war and pre-war. ROYAL AMUSEMENT CO., 881 MAIN ST., BUFFALO, N. Y.
- FOR SALE—Universal Photo Finish Machines in excellent condition \$75; Bally Citation Machines \$60. Close-out prices ou parts for all oneball machines. JACK R. MOORE CO., 1615 S. W. 14th AVE., PORT-LAND, OREGON. Tel.: ATwater 6521.
- FOR SALE-Bally oue-balls and late model phonographs. Write for spe-cial prices. OHIO SPECIALTY CO., 29 WEST COURT ST., CINCIN-NATI 2, OHIO.
- FOR SALE --- Used Phonograph Rec ords taken from our routes. BIRM-INGHAM VENDING COMPANY, 540 2nd AVENUE, NORTH, BIRM-INGHAM 4, ALA.
- Would You.

go to a druggist for information regarding a serious stomach ailment?

Or would you, instead, go to a "specialist" in stomach ailments?

The coin operated eutertainment iudustry is one of the most highly specialized industries in the world.

Why direct your advertising to: corner pitchmen, country fairs, burlesk strippers, vaudeville acrobats, circus tumblers, radio soap operas, etc.. etc.?

Advertise where you know your ads will be read by the people you want to reach!

Spend your hard-earned advertising money in the one publication that "specializes" in reaching those very people.

The Cash Box is the one and only weekly magazine that concentrates on this industry—and this industry only.

The Cash Box is the one completely exclusive weekly publication in the one industry in which you are most interested.

You wouldn't stand for mouey to be wasted in your business! Why stand for wasting your hard-earned advertising money by spendiug it where you do not reach your complete market?

Think! Advertise in The Cash Box -your magazine!

For the cost of this, and other ads, write today to: The Cash Box, Empire State Building, New York 1, N. Y.

(Continued on next page)

FOR SALE—Wurlitzer 24 Hideaway 3 Packard Boxes speaker \$79.50; Wurlitzer Twin Twelve steel cabinet 5 Buckley Boxes speaker \$69.50; 5 Wurlitzer 2140 Bar Boxes \$19.50 ea. ABOVE READY TO GO ON LO-CATION. SAVAGE NOVELTY CO., 628 THIRD ST., BELOIT, WIS-CONSIN.

November 17, 1951

- FOR SALE—Buy your finest recondi-tioned Wurlitzer phonographs from the World's Largest Wurlitzer Distributor. Genuiue parts, factory trained mechanics. Competitively prices. Also reconditioned cigarette machines. Write us before you buy. Y O U N G DISTRIBUTING, 599 TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-5050.
- FOR SALE Louisiaua Operators; Factory rebuilt and new Slots, Win-ter Books, Arrow Bells, Clover Bells, Super Bells, Buckley Parleys. Write for prices. LOUISIANA COIN MA-CHINE CO., BOX 861, LAFAY-ETTE, LA. Tel.: 2441.
- FOR SALE—or will trade: 200 as-sorted Shuffle Alleys and Roll Down games. Will take in trade what you have, but prefer Turf Kings. CLEVELAND COIN MACHINE EX-CHANGE, INC., 1827 ADAMS ST., TOLEDO, O.

FOR SALE—My phonograph routes: Wurlitzer, Seeburg, Rockola. Piece wurlitzer, Seeburg, Kockola. Piece or all. My appliance aud farming business takes all my time. Age 56, no children, time to shorten activities, enjoy my home. C. W. HUGHES, HUGHES ELECTRIC CO., 336 E. MAIN ST., LADOGA, IND. Tel.: 17.

- FOR SALE-New and used Turf Kings, OK SALE—New and used Turf Kings, write. Bally Champions and Cita-tions, write. New Music Mite, sur-prising price, write. Rock-Ola '46 and '47; Wurlitzer 1015; Seeburg 46 M and 47M, write. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND 3, OHIO. Tel.: HEnderson 1-7577.
- FOR SALE—Bally Hy Rolls \$49.50; 38 Wurlitzer H.W. \$65; 38 Seeburg H.W. \$65; South Pacific \$95; Be-Bop \$115; Harvest Moou \$49; Chicago Goalee \$85; Photo Booth with 2 Camerts \$295; Bally Eutries, Daily Races, Victory Derby \$35 ea.; Liberator \$65; Play Ball \$65; Roll Down \$49.50. STANLEY AMUSEMENT COMPANY, 5225 SOUTH TACOMA WAY, TACOMA, WASH.
- FOR SALE-The finest used phonographs in all our history uow available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel.: WEst 3-3224.
- FOR SALE—Needles. All type needles for juke boxes and home machines. Every needle a precious metals point. Give our needles a test and become the distributor for your area. Write: ELDEEN MANUFAC-TURING COMPANY, 621 WEST NATIONAL AVE., MILWAUKEE 4, WIS.
- FOR SALE—Chicago Coin Pistol \$90; United Shuffle Alley \$10; Seeburg Classic perfect \$60; Shuffle Bowler \$50. AUTOMATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. Tel.: Bridgeport 750.
- FOR SALE-20 Bally Eurekas. Will sell at real low price. Make offer for one or all. RUNYON SALES CO., 593 TENTH AVE.. NEW YORK, N. Y. Tel.: LO 4-1880.

CLASSIFIED ADVERTISING SECTION



That 92ϕ a week allows me to use a 40 word classified ad in each and every week's issue of The Cash Box for a full year of 52 weeks-plus, giving me a full \$15 per year subscription free of charge. What a bargain that is—a total value of \$181.40 for only \$48.

But, that isn't all. The fact is that my first classified ad in The Cash Box brought me back more than my entire total investment of \$48 and, I still have 51 ads more to use in the biggest and most outstanding classified advertising department in the entire industry. Remember The Cash Box publishes more classified ads each week than all the other magazines publish in a month.

Brother, that's where I want to spend my money-where everyone reads my ads-for whatever they want to buy or want to sell. And, when I can get a bargain of such a history-making nature, I'm going to invest my 48 bucks, which actually amounts to only 92¢ a week, to let the entire industry know that I'm in business.

Take my advice, friend, and start making yourself some real money while getting yourself recognition from everyone in the industry -send your check for \$48 along with your first 40 word classified ad today to: THE CASH BOX, EMPIRE STATE BLDG., NEW YORK 1, N. Y.

- FOR SALE—Special Closeouts: Turf Kings, all other One Balls, Shuffle Alleys, Five Balls. Distributors Write, Wire or Call: REDD DIS-TRIBUTING CO., INC., 298 LIN-COLN ST., ALLSTON, MASS. Tel: AL 4-4040.
- FOR SALE—America's finest recon-ditioned phonographs and music accessories, Everyone of our re-conditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVE., DETROIT 21, MICH. Tel.: UNiversity 4-0773.
- FOR SALE—Empresses; Thrones; '39 and '40 Standards and DeLuxes; Classics; W1L56 Wall Boxes; 600's; Counter Models; Watling HiBoy Scales; Arcade Equipment; Misc. Pinballs. SOUTHSIDE VENDING, 308 N. SYCAMORE ST., PETERS-BURG, VA. Tel.: 349.
- FOR SALE—The famous lightweight Jacobs Tone Arm for all automatic phonographs. Get it from your nearest distributor. JACOBS NOV-ELTY CO., STEVENS POINT, WIS.
- FOR SALE—Arcade Equipment: Peri-scope, Foot-Ease, Hockey, Lite League, Rapid Fire, Super Bomber, Ace Bomber, Ten Strike, Sky Pilot, Ray Guns. Guaranteed fully recon-ditioned. Parts, supplies for ray guns. Amplifiers, motors, rifles re-paired. COINEX CORPORATION, 1346 W. ROSCOE ST., CHICAGO 13, ILL. Tel.: GRaceland 2-0317.
- FOR SALE-Williams Double Header 875; S. A. Express \$50; Speed Bowler (9 ft.) \$45; Bally Hook Bowler (9 ft.) \$225; C. C. Trophy Bowl \$125; Universal Super-Twin Bowler \$100; United Twin Shuffle Cade \$200; Single S. A. Rebound \$150. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHENECTADY 2, N. Y.

MISCELLANEOUS

MISCELLANEOUS: Operators! Machine keys get misplaced? We have a foolproof system in operation. Lets you know from any point in shop when keys are missing. Cost is negligible. Constructed of spare parts. Plans \$1.00. CRESTON AMUSEMENT COMPANY, Box 58, CRESTON, IOWA.

NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, LOngacre 4-5321; The Cash Box, Chicago, Ill., DEarborn 2-0045; The Cash Box, Los Angeles, Calif., WEbster 3-0347.

NOTICE — Louisiana & Mississippi Operators — your authorized AMI phonograph distributor is DIXIE COIN MACH. CO., 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MAgnolia 3931.

NOTICE-Change to dime play. Haw ley Convertor Kit for old style and new style Packard boxes. Lots of 25, \$1 each; Samples \$1.25. Contains new glass, dime bushings, parts for rejector. Kits also available for other five-cent boxes. Specify your needs. J. R. HAWLEY DISTRIBUT-ING Co., 2720 W. PICO BLVD., LOS ANGELES, CALIF.

NOTICE—Attention operators in Chi-cago. We can handle your service calls and trucking. Only the finest factory trained mechanics take care of your calls. MERIT INDUSTRIES, 542 W. 63rd STREET, CHICAGO 21. ILL. Tel.: ENglewood 4-9202, 4-9204.

WEEK'S USED MACHINE OUOTATIONS

How To Use "The Confidential Price Lists"

FOREWORD: Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter "The Confidential Price Lists" can only feature the market prices as they are quoted. "The Confidential Price can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation board at the Stock Exchange —posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists", rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, hav-ing a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added costs of reconditioning.) "The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory. METHOD: "The Confidential Price Lists" should be read as follows: First

price listed is lowest price for the week; Second price listed is highest price.

EXPLANATION

1. Prices UP

6. 24

4. 600R

4. 600K

4. 500A

4* 500K

81

4. 750M

4* 750E

1* 1250 .

4. 3025

4* 700

- Prices OF
 Prices DOWN
 Prices UP and DOWN
 No change from Last Week
- 5. No quotations Last 2 to 4 Weeks 6. No quotations 4 Weeks or Longer 7. Machines Just Added **Great Activity**

SEEBURG

CONFIDE	NTIAL	PRICE	
	PHONOGRA	APHS	+++++

WURLITZER

25.00 39.50 25.00 **39.**50 6. Plaza . 25.00 49.00 6. Royale 39.50 4. Regal 4. Regal RC 4. Gem 49.00 39.50 35.00 **69.5**0 35.00 49.50 39.50 49.00 4* 500K 35.00 6. 41 (Counter) 35.00 6. 51 (Counter) 30.00 6. 61 (Counter) 39.50 35.00 49.50 35.00 69.50 2. Classic 35.00 **59.0**0 50.00 2. Classic RC 6. Maestro 59.00 39.50 45.00 65.00 39.50 50.00 6. Mayfair 6. Mayfair RC 35.00 59.50 6. 71 (Counter)..... 35.00 75.00 59.50 49.50 (Counter) 49.50 75.00 6. Melody King 49.50 79.50 57.50 79.50 59.50 39.50 6. Crown 6. Crown RC 75.00 89.50 79.50 59.50 75.00 125.00 49.50 4. 780M Colonial 6. Concert Grand 39.50 79.50 99.50 4. 780E Colonel 49.50 59.00 79.00 125.00 4. Colonel RC 59.50 2. 800 59.50 79.00 49.50 3* 850 35.00 69.50 69.50 6. Concert Master 49.50 59.50 74.50 2. 950 6. Concert Master RC.... 89.00 59.50 2* 1015 169.50 2* 1017 Hideaway 199.50 295.00 35.00 65.00 6. Cadet 259.50 2* 1100 309.50 6. Cadet RC 59.50 65.00 450.00 2. 1080 175.00 225.00 49.50 59.00 4. Major 450.00 550.00 4. Major RC 50.00 59.50 . 10.00 15.00 4. Envoy 49.50 69.00 5.00 4. Envoy RC 49.50 69.50 6. 310 Wall Box 30 Wire... 4.50 5.00 6. 320 2 Wire Wall Box... 6. 332 2 Wire Bar Box... **3.**50 5.00 6. Vogue 35.00 59.50 9.50 5.00 6. Vogue RC 49.50 69.50 6. 331 2 Wire Bar Box... 6. 304 2 Wire Stepper 6. Wireless Strollers 5.00 10.00 6. Casino 35.00 59.50 3.50 5.00 6. Casino RC 49.50 79.50 19.50 25.00 6. 430 Speaker Club with 10, 25c Box 6. Commander 59.50 39.50 75.00 69.50 6. Commander RC 69.00 50.00 6. 420 Speaker Cabinet ... 2. 3031 Wall Box 49.50 40.00 49.50 59.50 2. Hi-Tone 9800 9.95 15.00 2. Hi-Tone 9800 RC 59.50 49.50 4. 3045 Wall Box 12.50 20.00 **39.5**0 4. Hi-Tone 8800 2. 3020 Wall Box 27.50 49.50 59.50 12.50 19.50 59.50 4. Hi-Tone 8800 RC 49.50 4. 2140 Wall Box 17.50 24.50 4. Hi-Tone 8200 49.50 59.50 2. 219 Stepper 6. 100 Wall Box 5c 30 27.50 22.504. Hi-Tone 8200 RC 49.50 59.50 Wire 6. 100 Wall Box 10c 30 5.00 2. 146S 129.50 3.50 145.00 2* 146M 139.00 225.00 12.50 17.50 Wire 2* 147S 149.00 225.00 6. 111 Bar Box . 10.00 3.00 2* 147M 169.00 249.00 6. 120 Wall Box 5c Wire. 4.50 2.00 10.00 4. 148S 249.00 319.00 6. 305 Impulse Rec. 2.506. 350 WIs Speaker ... 17.50 29.50 2. 148M 249.00 319.00 6. 115 Wall Box Wire 5c 2. 148ML 299.00 369.00 Wireless 6. 135 Step Receiver 5.00 7.50 4. M-100-78 700.00 789.00 14.50 19.50 6. Remote Speak Organ ... 17.50 7.50 6. 145 Imp. Step Fast 4.50 7.50 6. Multi Selector 12 Rec. 12.50 35.00 9.50 6. 306 Music Transmit... 7.50 6. Melody Parade Bar ... 6. 5c Wallomatic Wireless 4.50 6.00 19.50 15.00 6. 130 Adapter 8.50 3.00 49.50 6. 580 Speaker 25.00 6. 5c Baromatic Wireless... 4.50 5.00 6. 5c Wallomatic 3 Wire... 6. 30 Wire Wall Box 6. 123 Wall Box 5/10/25 2.00 8.00 Wireless 9.00 15.00 9.50 2.00 6. 5, 10, 25c Baromatic 6. 125 Wall Box 5/10/25 6.95 3.00 Wire 2.50 6.00 Wire

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"The Confidential Price Lists"

November 17, 1951

6. 5, 10 25c Wallomatic 3 Wire	PACKARD	6. Flamingo (Wm 7/47) 15.00 2. Floating Power	19.50 59.50	6. Riviera 14.50 25.00 4. Rocket (Ge 5/50) 109.50 119.50
6. 5, 10, 25c Baromatic Wireless 6.95 9.95	¹⁴ * Pla Mor Wall & Bar Box 10.00 15.00	5. Flying Saucers. (Ge 12/50) 112.50	144.50	5. Rockettes (Got 8/50) 135.00 154.00 2. Rondevoo (Un 5/48) 25.00 39.50
6. 5, 10, 25c Wallomatic Wireless	4* Manhattan 124.50 169.50 6. Model 7 Phono 79.50 99.50	6. Flying Trapeze (Got 9/47) 10.00	19.50	4. Round Up (Got 11/48) 69.50 75.00
2. 3W2 Wall-a-Matic 18.50 27.00 2* W1-L56 Wall Box 5c 9.95 17.50	4. Hideaway Model 400 69.00 95.00 4. 1000 Speaker	2. Football (CC 8/49) 69.50 1. 4 Horsemen (Got 9/50) 125.00	95.00 154.50	1. St. Louis (Wm 2/49) 79.00 95.00 5. Sally (CC 10/48) 28.50 54.50
4. 3W5-L-56 Wall Box	6. Willow Adaptor 14.50 29.50 6. Chestuut Adaptor 15.00 25.00	2. Freshie (Wm 9/49) 59.50	114.50	2. Samba 25.00 59.50 4. Saratoga (Wm 10/48) 49.50 75.00
5, 10, 25c 35.00 47.50 4. W4L-56 39.50 44.00	6. Cedar Adaptor 15.00 29.50 6. Poplar Adaptor 15.00 27.50	2. Georgia (Wm 9/50) 99.50 6. Ginger (Wm 10/47) 10.00	144.50 15.00	6. School Days 15.00 17.50 6. Score-A-Line 20.00 39.50
4. W6-L56-5/10/25 Wireless 30.00 49.50	6. Maple Adaptor 15.00 30.00	4. Gin Rummy 85.00 6. Gizmo (Wm 8/48) 29.50	115.00 49.00	2. Screwball 20.00 39.50 6. Sea Hawk 15.00 22.00
6. Tear Drop Speaker 12.50 17.50	6. Juniper Adaptor 15.00 27.50 6. Elm Adaptor 15.00 25.00	6. Glamour	29.50 84.50	6. Sea Isle (CC 11/47) 14.50 19.50
ROCK-OLA	6. Pine Adaptor 15.00 25.00 6. Beach Adaptor 15.00 27.50	6. Gold Mine 29.50 4. Golden Gloves	49.50	4. Select-A·Card (Got 4/50) 64.50 79.50 3. Serenade (Un 12/48) 25.00 79.50
6. Imperial 2024.5049.506. Imperial 1625.0049.50	6. Spruce Adaptor 17.50 29.50 6. Ash Adaptor 15.00 25.00	(CC 7/49) 94.50 4. Gondola 34.50	$\begin{array}{c} 115.00\\ 50.00\end{array}$	4. Shanghai (CC 4/48) 15.00 49.50 5. Shantytown 109.00 119.50
6. Windsor 29.50 40.00 6. Monarch 25.00 49.50	6. Walnut Adaptor 17.50 25.00 6. Lily Adaptor 10.00 12.50	4. Grand Award (CC 1/49) 39.50	80.00	1. Shoo Shoo (Wm 2/51) 139.50 159.50 6. Shooting Stars 19.50 35.00
6. Std. Dial-A-Tone 39.50 40.00	6. Violet Speaker 10.00 15.00 6. Orchid Speaker 19.50 22.50	4. Harvest Moon (Got 12/48)	69.50	6. Short Stop 25.00 45.00 4. Show Boat (Un 1/49) 49.50 69.50
4. Counter '39 19.50 49.50	6. Iris Speaker 21.50 29.50	4. Harvest Time (Ge 9/50) 99.50 4. Hawaii (Un 8/47) 15.00	129.50 19.50	6. Silver Spray 14.50 24.50 6. Silver Spray 14.50 24.50 6. Silver Streak (B 47) 14.50 19.50
4. '39 DeLuxe 39.50 65.00	MILLS	5. Hi Ride 15.00	25.00	6. Singapore (Un 11/47) 15.00 29.50
4. '40 Master Rockolite39.5049.506. '40 Counter	6. Do Ri Mi 25.00 59.50 4. Panoram 150.00 225.00	4. Hit Parade	$\begin{array}{c} 39.50\\ 149.50\end{array}$	6. Sky Lark 39.50 59.50 6. Sky Line 17.50 29.50
6. '40 Counter with Std 49.5054.506. '41 Premier	4. Throue of Music 25.00 34.50 4. Empress 29.50 39.00	1. Holiday (CC 12/48) 49.50 4. Hot Rods (B' 49) 95.00	65.00 149.50	6. Sky Ray 12.50 19.50 6. Slugger 14.50 19.50
6. Wall Box 4.00 9.50 6. Bar Box 4.00 9.50	6. Panoram 10 Wall Box. 5.00 8.50 6. Panoram Peek (Cou). 195.00 295.00	2. Humpty Dumpty (Got 10/47) 25.00	49.50	6. Smarty (Wm 12/46) 14.50 25.00 6. Smoky 12.50 19.50
6. Spectravox '41 15.00 29.50 6. Glamour Tone Column 30.00 35.00	6. Conv. for Panoram Peek 10.00 29.50	1. Jack 'N Jill (Got 4/48) 39.50 6. Jamboree 25.00	55.00 39 . 50	3* South Pacific (Ge 3/50) 80.00 109.50 6. South Paw 15.00 19.50
6. Modern Tone Column. 32.50 40.00 4. Playmaster & Spectra-	4. Constellation 124.50 175.00	6. Jeanie (Ex 7/50) 50.00 2* Jockey Special (B '47) 39.50	$\begin{array}{r} 125.00\\ 64.50\end{array}$	6. South Seas 10.00 17.50 2* Special Entry (B' 49) 29.50 54.50
vox 49.50 69.00 4. Playmaster ² 46 64.50 79.50	A M 1	4. Joker (Got 11/50) 135.00 4. Judy (Ex 7/50) 95.00	$164.50 \\ 119.50$	6. Speed Ball 14.50 32.50 6. Speed Demon 15.00 29.50
6. Playboy 25.00 30.00	6. Hi-Boy (302) 49.50 55.00 6. Singing Towers (201) 39.50 99.50	2* Just 21 (Got 1/50) 32.50 2. K. C. Jones	79.50 110.00	4. Speedway (Wm 9/48) 34.50 45.00 6. Spellbound (CC 5/46) 10.00 14.50
4* 1422 Phono ('46) 109.00 150.00	6. Streamliner 5, 10, 25 39.50 79.50 6. Top Flight 25.00 39.50 39.50	4. Kilroy (CC 1/47) 10.00 4. King Arthur	16.50	4. Spinball (CC 5/48) 29.50 49.50 5. Spot Bowler
4. 1424 Phono (Hideaway) 139.00 169.00 2. 1426 Phono ('47) 159.00 185.00	6. Singing Towers (301) 39.50 99.50 2. Model A '46 295.00 369.50	(Got 10/49) 105.00		(Got 10/50) 125.00 159.50
2. Magic Glo (1428) 269.00 319.00 6. 1501 Wall Box	2. Model B '48	1. King Cole (Got 5/48) 28.50 2* Knockout (Got 1/51) 109.50	$59.50 \\ 154.50$	6. Sport Event 19.50 29.50 6. Sport Special 17.50 30.00
6. 1502 Bar Box 5.00 7.50 6. 1503 Wall Box 12.50 15.00	AIREON	4. Lady Robin Hood (Got 1/48) 29.50	39.50	6. Sports 19.50 25.00 6. Sports Parade 12.50 15.00
6. 1504 Bar Box 8.50 17.50 6. 1510 Bar Box 15.00 20.00	4. Super DeLuxe ('46) 25.00 49.00	6. Leap Year 25.00 6. Line Up 25.50	39.50 29.50	6. Spot-A-Card 25.00 29.50 6. Spot Pool 19.50 29.50
6. 1525 Wall Box 10.00 15.00 6. 1526 Bar Box 15.00 19.50	6. Blonde Bomber 75.00 129.50 4. Fiesta 75.00 125.00	1. Lucky Inning (Wm 5/50) 79.50	99.50	6. Stage Door Canteen 10.00 14.50 6. Stars 15.00 19.50
6. 1530 Wall Box 10.00 25.00 6. Dial A Toue B&W Box 2.00 5.00	6. '47 Hideaway 119.50 195.00 4. '48 Coronet 400 100.00 150.00	6. Lucky Star (Got 5/47) 25.00 4. Mad. Sq. Garden	50.00	4. Stardust (Un 5/48) 39.50 49.50 6. Starlite
6. 1805 Organ Speaker 24.50 29.00	2. '49 Coronet 100 109.50 169.50	(Got 6/50) 130.00 4. Magic 28.50	$\begin{array}{r} 144.50\\54.50\end{array}$	6. State Fair 10.00 14.50 6. Step Up 10.00 14.50
BUCKLEY	4. Chicago Coiu Hit	6. Maisie (Got 3/47) 14.50 2. Majors '49 (CC 2/49) 59.50	25.50 79.50	1. Stop & Go (Ge 3/51) 110.00 139.50 4. Stormy (Wm 1/48) 15.00 29.50
6. Wall & Bar Box O.S. 3.00 5.00 6. Wall Bar Box N.S. 7.00 17.50	Parade 195.00 219.50	4. Major League Baseball 15.00 5. Manhattan (Un 2/48) 15.00	39.50 22.50	6. Stratoliuer 17.50 17.50 17.50 6. Streamliner 10.00 14.50 17.50
CONFIDENTI	AL PRICE LIST	4. Mardi Gras 28.50 6. Marjorie (Got 7/47) 19.50	49.50 29.50	4. Summertime (Un 9/48) 30.00 39.50 6. Sun Beam 19.50 29.50
		4* Maryland (Wm 4/49) 49.50 4. Merry Widow 29.50	99.50 39.50	5. Sunny (Wm 12/47) 34.50 49.50 1. Supercharger
		4. Melody (B 47) 29.50 1. Mercury (Ge) 72.50	39.50 114.50	5. Super Hockey
		2. Mermaid (Got 6/51) 175.00 6. Metro 17.50	199.50 27.50	6. Superscore (CC $10/46$)10.0024.506. Surf Queen (B '46)10.0015.00
PINEA	LL GAMES	6. Mexico (Un 6/47) 15.00 6. Miami Beach 15.95	19.50 19.50	6. Suspense (Wm 2/46) 29.50 49.50 4. Swanee 59.50 69.50
	release listed. Code: (B) Bally; (CC) Genco; (Got) Gottlieb; (Un) United;	1. Miustrel Man (Got 3/51) 109.50 6. Miss America	150.00	2. Sweetheart (Wm 7/50) 99.50 134.50 3^{*} Tahiti (CC 10/49) 60.00 99.50
(Wm) Williams.		(Got 1/47) 10.00 6. Monicker 10.00	$24.50 \\ 17.50$	6. Tally Ho
6. ABC Bowler 25.00 29.50 4. Ali Baba (Got 6/48) 28.50 49.00	2. Carnival (B '48) 50.00 69.00	4. Monterrey (Un $5/48$) 22.50 2. Moon Glow (Un $12/48$) 25.00	39.50 39.50	1. Tample ($On 1/49$) 0.50 13.00 6. Target Skill 12.50 19.50 4. Telecard (Got $1/49$) 49.50 79.50
4. Alice (Got 8/48)	3. Carolina (Un 3/49) 35.00 79.50 4. Carousel 15.00 29.50	2. Morocco 25.00	49.50	2. Temptation 25.00 59.50
4. Aquacade (Un 4/49) 49.50 89.50 1. Arizona (Un 5/50) 115.00 119.50	1. Catalina (CC 2/48) 29.50 49.50 4* Champion (B '48) 69.50 175.00	6. Mystery 10.00 6. Nevada (Un 10/47) 15.00 1. Nife (Window) 10/50	$15.00 \\ 25.00 \\ 140.50$	1. Thing (CC 2/51) 89.50 119.50
6. Baby Face (Uu 1/49) 35.00 45.00 5. Baffle Card (Got 10/46) 10.00 17.50	4. Champion (CC 6/49) 69.00 77.50 6. Chico 39.50 69.50	1. Nifty (Wm 12/50) 100.00 6. Nudgy (B 47) 25.00	149.50 39.50	4. Three Feathers 69.50 95.00 4. Three Musketeers
2. Ballerina (B 48) 20.00 49.50 6. Ballyhoo (B 47) 19.50 29.50	2. Cinderella (Got 3/47) 20.00 49.50 2* Citation (B/48)	6. Oh Boy 15.00 1. Oklahoma (Un 6/49) 89.50 1. Oklahoma (Un 6/49) 89.50	29.50 95.00	(Got 7/49) 85.00 115.00 1. Thrill (CC 9/48) 27.50 39.50
6. Band Leader 39.50 59.50 2. Banjo 25.00 49.50	6. Cleopatra 19.50 29.50 6. Club Trophy 29.50 49.50	1. Old Faithful (Got 1/50) 115.00 4. One Two Three 49.50	$\begin{array}{r}144.50\\59.00\end{array}$	6. Topic 10.00 17.50 6. Tornado (Wm 4/47) 12.50 17.50
1. Bank-A-Ball (Got) 110.00 119.50 4. Barnacle Bill	4. College Daze (Got 8/49) 30.00 85.00	5. Opportunity 14.50 6. Oscar 19.50	$\begin{array}{r} 19.50 \\ 25.00 \end{array}$	6. Torchy (Wm 6/47) 10.00 35.00 6. Towers 12.50 15.00
(Got 8/48) 39.50 55.00 1. Basketball (Got 10/49) 89.50 100.00	4. Contact 15.00 44.50 6. Contest 29.50 39.50	4. Paradise (Un 7/48) 35.00 4. Phoenix 39.50	49.50 69.50	2* Trade Winds 20.00 49.50 .6. Treasure Chest 14.50 30.00
5. Be Bop (Ex) 99.00 115.00 5. Bermuda (CC 11/47) 19.50 28.50	2. Control Tower (Wm 4/51) 129.50 150.00	4* Photo Finish 75.00 6. Pimlico 15.00	139.50 32.50	4. Trinidad (CC 3/48) 24.50 49.50 3. Triple Action 20.00 49.50
6. Big League (B 46) 14.50 19.50 6. Big Prize 10.00 30.00	4. Cover Girl 24.50 45.00 4. Crazy Ball (CC 7/48) 29.50 49.50	4. Pin Bowler (CC 7/50) 125.00 6. Pinch Hitter (Un 5/49) 29.50	139.50 59.00	1. Triplets (Got 7/50) 125.00 149.50 1* Tri-Score (Ge 1/51) 89.50 119.50
6. Big Time 32.50 39.50 2. Big Top 40.00 79.50	2. Dallas (Wm 2/49) . 49.50 79.50 6. Dark Horse 10.00 15.00	1. Pinky (Wm 10/50) 109.50 6. Pin Up Girl 15.00	$\begin{array}{r} 125.00\\ 29.50 \end{array}$	6. Trophy (B '48) 95.00 119.50 6. Tropicaua (Un 1/48) 10.00 34.50
2. Blg 10p 40.00 12.30 2. Black Gold 59.50 69.50 5. Blue Skies (Un 11/48) 29.50 54.50	4. De Icer (Wm 11/49) 89.50 119.50	1. Play Ball (CC 1/51) 65.00 5. Play Boy (CC 5/47) 25.00	90.00 4 5.0 0	1. Tucson (Wm 1/49)59.5069.502. Tumbleweed59.50104.50
1. Bomber (CC 5/51) 44.50 29.50 124.50 6. Bouauza (Wm 11/47) 12.50	$(Wm 6/48) \dots 22.00 39.50$		$\begin{array}{r} 124.50\\ 84.50\end{array}$	6. Turf Champ
4. Boston (Wm 5/49) 84.50 104.50 1. Bowling Champ	2. Dbl. Feature	2. Puddin Head 25.00 4. Punchy (CC 11/50) 119.50	$\begin{array}{r} 54.50\\ 165.00\end{array}$	4. Utah (Un 8/49)85.0099.006. Vanities10.0025.00
(Got 2/49) 79.50 85.00 6. Bowling League	2. Double Shuffle	1. Rag Mop (Wm 11/50) 120.00 5. Rainbow (Wm 9/48) 34.50	149.00 45.00	4. Victory Special (B '46) 25.00 49.50 1. Virginia (Wm 3/48) 29.50 39.50
O. Bowling League (Got 8/47) 10.00 24.50 6. Broncho 19.50 35.00	(Got 6/49) 49.50 94.50 2. Dreamy (Wm 3/50) 99.50 124.50 6. Drum Major 25.0) 24.50	1. Ramona (Un $2/49$) 35.00 4. Rancho (B '48) 45.00	59.00 54.50	1. Watch My Line (Got 9/51) 165.00 199.50
2. Buffalo Bill (Got 5/50) 60.00 79.50	6. Drum Major	6. Ranger 15.00	19.5 0	6. West Wind 15.00 19.50 6. Wild Fire 19.50 30.00
3. Buccaneer (Got 10/48) 59.50 69.50 6. Build Up	6. Eutry (B '47) 35.00 65.00 2. El Paso (Wm 11/48) 49.50 74.50 6. East Ball 10.00 15.00	6. Record Time 22.50 1. Red Shoes (Un 12/50) 99.50	59.50 139.50	2* Winner (Univ.) 175.00 275.00 4. Wisconsin (Un 3/48) 39.50 49.50
3. Buttons & Bows (Got 3/49) 69.50 79.50 2. Comol. Consum 60.50 85.00	6. Fast Ball 10.00 15.00 5. Fiesta 15.00 19.50	6. Repeater 17.50	29.50	6. Yankee Doodle 15.00 19.50
2. Camel Caravan 69.50 85.00 2. Canasta (Ge 7/50) 89.50 119.50	2. Fighting 1rish (CC 10/50) 99.50 139.50	5. Rio (Un 12/46) 15.00 5. Rip Snorter (Ge) 89.50	20.00 99.50	2. Yanks (Wm 4/48) 20.00 39.50 6. Zig Zag 12.50 19.50
		OR QUOTATION NOT PERMITTED.		

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The Cash Box, Page 38

CONFIDE

"The Confidential Price Lists"

This Week's Used Market

The readers following the trading in the used machine market in these columns have noticed that in the past few weeks prices and activity have risen sharply. As a 'result this week's bartering tends to show a marked decrease in the askings for used equipment. The important item that must be pointed out, however, is the fact that some wholesalers have lowered the price as far as the low figure in the price range is concerned, but all wholesalers have kept the same price or have even raised prices as far as the high fig-ure is concerned. This represents a very interesting situation that can allow for a slight decline in price in some equipment and still hold the current trend in trading. The popular machines in music, pins, shuffles and arcade continued to be very active as it has the past few weeks. These pieces also held comparatively fast with little fluctuation either up or down. It seems that the less popular equipment and even some of the more dormant pieces were the equipment responsible for the slight decline noticed in this week's trading. Pins showed the most active market of all

and this division. too, carried the greatest amount of trading in machines that has been quoted for many weeks.

As usual the pins represented the greatest bulk of bartering and as a result it carried the largest amount of items that have fallen in price. This, however, is not an alarming situation, for it was the more dormant equipment that showed these decreases and most of the popular pieces continued to bring the prices set by past trading.

The music division showed a fair amount of trading with machines like the Wur-litzer 1015 and 1100 leading the way. All other machines behaved in the general pattern developed by this week's buying and selling.

The arcade and shuffle equipment represented a true picture of the current market with the big sellers holding to somewhat of a constant level and the other pieces showing most of the fluctuations. This division also continued to be active as it has been during the current surge in all equipment.

The following was the most active equipment in this week's used market:

Most Active Used Music
Held—Wurlitzer 500K\$ 35.00-\$ 49.50
Held—Wurlitzer 750E 75.00- 125.00
Up & Down-Wurlitzer 850 35.00- 69.50
Down—Wurlitzer 1015 169.50- 295.00
Down—Wurlitzer 1017
Down—Wurlitzer 1100 309.50- 450.00
Up—Wurlitzer 1250 450.00- 550.00
Down—Seeburg 146M 139.00- 225.00
Down—Seeburg 147S 149.00- 225.00
Down—Seeburg 147M 169.00- 249.00
Down—Seeburg W1-L-56 9.95- 17.50
Held-Rock-Ola 1422 109.00- 150.00
Held-Packard Pla Mor 10.00- 15.00*
Held—Packard Manhattan 124.50-169.50
Mars Aster The J Die Course
Most Active Used Pin Games
Held—Champion (B '48) \$ 69.50-\$175.00
Held—Champion (B '48)\$ 69.50-\$175.00 Down—Citation (B/48) 40.00- 134.50
Held—Champion (B '48)\$ 69.50-\$175.00 Down—Citation (B/48) 40.00- 134.50 Down—Gold Cup (B '48) 30.00- 84.50
Held—Champion (B '48)\$ 69.50-\$175.00 Down—Citation (B/48) 40.00- 134.50 Down—Gold Cup (B '48) 30.00- 84.50 Down—Jockey Special (B '47)
Held—Champion (B '48) \$ 69.50-\$175.00 Down—Citation (B/48) 40.00-134.50 Down—Gold Cup (B '48) 30.00-84.50 Down—Jockey Special (B '47) (B '47) 39.50-64.50 Down—Just 21 (Got 1/50 32.50-79.50
Held—Champion (B '48) \$ 69.50-\$175.00 Down—Citation (B/48) 40.00-134.50 Down—Gold Cup (B '48) 30.00-84.50 Down—Jockey Special (B '47) (B '47) 39.50-64.50 Down—Just 21 (Got 1/50 32.50-79.50 Down—Knockout 30.00-80.50
Held—Champion (B '48) \$ 69.50-\$175.00 Down—Citation (B/48) 40.00-134.50 Down—Gold Cup (B '48) 30.00-84.50 Down—Jockey Special (B '47) (B '47) 39.50-64.50 Down—Just 21 (Got 1/50 32.50-79.50
Held—Champion (B '48) \$ 69.50-\$175.00 Down—Citation (B/48) 40.00-134.50 Down—Gold Cup (B '48) 30.00-84.50 Down—Jockey Special (B '47) (B '47) 39.50-64.50 Down—Just 21 (Got 1/50 32.50-79.50 Down—Knockout (Got 1/51) (Identified) 109.50-154.50 Held—Photo Finish 75.00-139.50 Up & Down—South Pacific 50-139.50
Held—Champion (B '48) \$ 69.50-\$175.00 Down—Citation (B/48) 40.00-134.50 Down—Gold Cup (B '48) 30.00-84.50 Down—Jockey Special 39.50-64.50 Down—Just 21 (Got 1/50 32.50-79.50 Down—Knockout (Got 1/51) (Got 1/51) 109.50-154.50 Held—Photo Finish 75.00-139.50 Up & Down—South Pacific 80.00-109.50
Held—Champion (B '48) \$ 69.50-\$175.00 Down—Citation (B/48) 40.00-134.50 Down—Gold Cup (B '48) 30.00-84.50 Down—Jockey Special (B '47) (B '47) 39.50-64.50 Down—Just 21 (Got 1/50 32.50-79.50 Down—Knockout (Got 1/51) (Got 1/51) 109.50-154.50 Held—Photo Finish 75.00-139.50 Up & Down—South Pacific (Ge 3/50) (Ge 3/50) 80.00-109.50 Down—Special Entry *
Held—Champion (B '48) \$ 69.50-\$175.00 Down—Citation (B/48) 40.00-134.50 Down—Gold Cup (B '48) 30.00-84.50 Down—Jockey Special (B '47) (B '47) 39.50-64.50 Down—Just 21 (Got 1/50 32.50-79.50 Down—Knockout (Got 1/51) (Held—Photo Finish 75.00-139.50 Up & Down—South Pacific (Ge 3/50) (B '49) 29.50-54.50
Held—Champion (B '48) \$ 69.50-\$175.00 Down—Citation (B/48) 40.00-134.50 Down—Gold Cup (B '48) 30.00-84.50 Down—Jockey Special (B '47) (B '47) 39.50-64.50 Down—Just 21 (Got 1/50 32.50-79.50 Down—Knockout (Got 1/51) (Got 1/51) 109.50-154.50 Held—Photo Finish 75.00-139.50 Up & Down—South Pacific (Ge 3/50) (Ge 3/50) 80.00-109.50 Down—Special Entry * (B '49) 29.50-54.50 Down—Trade Winds 20.00-49.50 Up—Tri Score (Ge 1/51) 89.50-119.50
Held—Champion (B '48) \$ 69.50-\$175.00 Down—Citation (B/48) 40.00-134.50 Down—Gold Cup (B '48) 30.00-84.50 Down—Jockey Special (B '47) (B '47) 39.50-64.50 Down—Just 21 (Got 1/50 32.50-79.50 Down—Knockout (Got 1/51) (Got 1/51) 109.50-154.50 Held—Photo Finish 75.00-139.50 Up & Down—South Pacific (Ge 3/50) (Ge 3/50) 80.00-109.50 Down—Special Entry * (B '49) 29.50-54.50 Down—Trade Winds 20.00-49.50 Up—Tri Score (Ge 1/51) 89.50-119.50
Held—Champion (B '48) \$ 69.50-\$175.00 Down—Citation (B/48) 40.00-134.50 Down—Gold Cup (B '48) 30.00-84.50 Down—Jockey Special (B '47) (B '47) 39.50-64.50 Down—Just 21 (Got 1/50 32.50-79.50 Down—Knockout (Got 1/51) (Got 1/51) 109.50-154.50 Held—Photo Finish 75.00-139.50 Up & Down—South Pacific (Ge 3/50) (Ge 3/50) 80.00-109.50 Down—Special Entry * (B '49) 29.50-54.50 Down—Trade Winds 20.00-49.50

Down-Daily Hook		
Bowler	\$225.00-\$	\$285.00
Up-Bally Shuffle Bowler .	24.50-	50.00
Held-Bally Speed Bowler	45.00-	79.50
Up-ChiCoin Bowling Alley	49.50-	85.00
Down—ChiCoin Bowling		
Classic	85.00-	150.00
Held—Genco Glider	30.00-	39.50
Held—Keeney League		
Bowler	265.00-	275.00
Held-United Shuffle Alley	10.00-	44.50
Down—United 4-Player	240.00-	295.00
Held—Universal Twin		
Bowler	49.50-	89.50
Held-Williams Double		
Header	75.00-	129.50

Most Active Shuffles & Rebounds

Down Bally Hook

Most Active Arcade Equipment

50	Held—ChiCoin Basketball	
50	Champ\$199.00-\$275.00	
50 50	Held-ChiCoin Goalee 85.00- 125.00	
	UpChiCoin Pistol 90.00- 149.50	
50	Up & Down-Exhibit Dale	
50	Gun 65.00- 85.00	
	Held—Mutoscope Sky	
50	Fighter	
0	Down-Seeburg Bear Gun 250.00-350.00	
50 50 50	Down—Williams Star	
i0	Series	
0	Down-Williams	
0.	Quarterback 54.50- 100.00	

Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list prices, F. O. B. factory.

MI, INC.	J. H. KEENEY & CO., INC.
Model D-40 Phonograph \$795.00	6 Player League Bowler\$469.50
Model HS-SM Hideaway 575.00	All-Electric Cigarette Vendor. 269.50
5c-10c Wall Box (40 Selections) 59.50	All-Electric Cigarette Vendor
5c Wall Box (40 Selections) 53.50	with Changemaker 287.00
Amivox Speaker	Penny Insertion 119.50
BALLY MFG. CO.	ROCK-OLA MFG. CORP.
Shuffle Line	Super Rocket '52-50 Phonograph
Futurity 735.00	(Model 1434)
Futurity 735.00 Bright Stat	Model 1538, 5c-10c-25c Wall Box 59.50
Bright Spot	Model 1536, 5c Wall Box,
BUCKLEY MFG. CO.	23 Wire
Wall & Bar Box \$ 24.50	Model 1424 Playmaster 440.00
HICAGO COIN MACHINE CO.	RISTAUCRAT, INC.
6 Player Bowling Alley\$499.50	S-45 Phonograph\$289.50
	UNITED MFG. CO.
I. C. EVANS & CO.	6 Player Shuffle Alley\$469.50
Constellation Phonograph\$795.00	County Fair
Push-Over	6 Player DeLuxe Shuffle Alley
THE EXHIBIT SUPPLY CO.	WILLIAMS MFG. CO.
Big Bronco\$997.50	Spark Plug \$425.00
Gun Patrol	THE RUDOLPH WURLITZER CO.
Pony Express	
Silent Salesman (Card Vendor) 79.50	Model "1400" Phonograph
ENCO MFG. & SALES CO.	Model "1450" Phonograph
8 Player Shuffle	Model 4851 5c-10c-25c Wall Box
	(48 Selections)
D. GOTTLIEB & CO.	Model 5100 8" Speaker
Rose Bowl \$294.00	Model 5110 12" DeLuxe Speaker

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65.00

139.50

100.00

150.00

39.50

89.50

54.50

DOWNS ROLL 6. ABC Roll Down Genco Total Roll 24.50 49.50 19.00 39.50 4. 6. Hawaii Roll Down 15.00 40.00 10.00 24.50 6. Arrows Auto Roll 24.50 35.00 2. Hy-Roll 49.50 69.50 6. Bermuda 20.00 35.00 6. Melody 20.00 35.00 6. One World 10.00 35.00 40.00 49.50 6. Big City 6. Pro-Score 49.50 Bing-A-Roll 49.50 75.00 25.00 6. 25.00 49.50 6. Bonus Roll 6. Singapore 10.0029.5049.50 64.50 6. Sportsman Roll 20.00 6. Buccaneer 10.00 Champion Roll 15.00 29.50 6. Super Score 35.00 49.50 4. ChiCoin Roll Down 19.50 49.50 6. Super Triangle 15.00 35.00 4. Genco Advance Roll. 19.00 39.50 6. Tally Roll 19.50 39.50 CONFIDENTIA SHUFFLES 2* Bally Hook Bowler 225.00285.00 Keeney League Bowl 275.00265.00 Keeney Duck Pins
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