

VOLUME 13

OCTOBER 6, 1951

NUMBER 2

Looking just as lovely in Eastern dress, Doris Day brings a little bit of "Shanghai" to the music world. Doris, who in the past few years has established herself as a Warner Brothers motion picture star as well as a recording star for Columbia, is currently riding high in the entertainment field. With her latest picture "On Moonlight Bay" now making the rounds, Doris is also getting a play on her waxing of "Got Him Off My Hands".

www.americanradiohistory.com



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THE CASH BOX covers the coin operated machines industry, and all allied to this industry in any fashion whatsoever, throughout the United States, Canada, Central and South America, Africa, Japan, Hawaii, Philippine Islands, and other Asiatic and Pacific countries, as well as certain European nations. The Cash Box is on hand at various American consular offices throughout the world. This coverage includes operators, jobbers, distributors and manufacturers and all allied to:—automatic coin operated music equipment; automatic coin operated vending and service_machines; as well as coin operated amusement equipment; in all divisions. The music and record fields, recording artists, publishers of music, disc jockeys, radio stations, and all others in any fashion identified with, or allied to, the coin operated music machines industry are completely covered. Manufacturers and distributors of various merchandise, parts, supplies, components and all materials used in the coin operated vending, music and amusement fields are covered by The Cash Box. Banks, finance firms, loan organizations and other financial institutions, expressly interested in the financing of coin operated machines of all types, are covered by The Cash Box.

THE CASH BOX IS RECOGNIZED by various associations of coin machine operators throughout the United States as their "official" weekly magazine.

"THE CONFIDENTIAL PRICE LISTS"

"The Confidential Price Lists" are the one and only officially recognized price guide of all new and used machines in the United States. "The Confidential Price Lists" are an exclusive, copyrighted feature of The Cash Box. "The Confidential Price Lists" report each week's low and high prices for all new and used coin operated machines, regardless of age, listing all market changes, and continually adding on all the new equipment as this equipment is announced to the industry. "The Confidential Price Lists" are recognized by many cities and states throughout the country as the "official price book of the coin operated machines industry". They are an integral part of *The Cash Box* and appear in each week's issue. "*The Confidential Price Lists*" are officially used in the settlement of estates, for buying, selling and trading of all coin operated equipment, an also officially recognized for taxation purposess. "The Confidential Price Lists" are used by finance firms, factors, loan companies, bankers and other financial are institutions to guide them in making loans to members of the coin operated machines industry. They have been legally recognized in courts throughout the United States and Canada. "The Confidential Price Lists" have been acclaimed by the coin operated machines industry. Entire business transactions and legal cases are based upon the quotations appearing in "The Confidential Price Lists'

CORRESPONDENTS IN LEADING CITIES THROUGHOUT THE UNITED STATES

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WARTIME BUSINESS

This industry, like every other industry in this nation has, at long last, awakened to the fact that it is now engaged in wartime business. That it must, then, adopt wartime business methods. That this means a most complete turnabout from former business methods. And that, by so doing, it will have the opportunity to outlast whatever shocks the economy of the nation will be subjected to as the weeks and the months roll by.

Page 3

This publication has been commended by operators, distributors and manufacturers for some months now for daring to tell the truth, fearlessly and frankly . . . and advising the trade that restrictions from government agencies were growing ever more severe and that, in due time, this and other industries would be faced with an entirely new and unique, peacetime-wartime economy which would cause many upheavals among strong businesses and would, at the same time, wipe out the weak, the unfit, and those who just didn't belong in industry in the first place.

This is the time for efficiency. But, efficiency of such a nature, that it will not curtail business expansion, if such expansion is possible. Just to let out good help is not the answer, unless, most definitely, that help is no longer needed. Better to transfer that help into other divisions of the business, so that the business will have the manpower to continue, regardless of what the future brings.

There should now be no doubt in the minds of any and all engaged in this industry that, as far as new equipment is concerned, there will be only a trickle where there used to be a flood. Regarding parts and supplies, these will become ever more difficult to obtain, especially those parts and supplies which require critical and scarce materials. There is also no doubt that money will become more plentiful, but, to offset this, the government's executive branch has already written the highest tax bill in the history of this nation. And will write still higher tax bills.

At first thought it all seems a vicious round-robin with no ending and no beginning. But, this is not the case at all. In fact, it is that strange twilight which all knew was on the way, and which this nation accepted when it foolishly threw away its armed might. At the same time, it accepted the leadership of all the world. This is the twilight, then, between peace and war. Whether peace will continue, or how soon will war come, few know.

In the meantime this nation now lives in a twilight, peacetime-wartime economy. It sees its largest manufactories in this, and in all other industries, producing materials for war. It sees its new governmental agencies restricting more stringently the future use of its money. It feels pinches, slight pinches, here and there, but pinches that will become ever more apparent as time goes on.

October 6, 1951

Therefore, those engaged in the industry, must look to the future. Must, in one way or another, prepare themselves for any and cvery eventuality. Should all equipment production be suddenly cut off, then these men must be prepared to go on ahead with whatever they have already accumulated. But, at the same time, they must accumulate the parts and supplies they will need for some years ahead, to continue on regardless of when the twilight ends. And the end of the twilight period seems a long, long way off, as any expert will admit, whether that expert is in military or civilian life.

The Cash Box brought this out time and again over the past year. These past weeks many have been after this publication to again fearlessly, truthfully and frankly reveal to all the industry what lies ahead for the salvation of the industry.

What lies ahead is good for the man now operating. More money will enter into his equipment as more loose money gathers in the pockets of the nation's workers. He has the finest and most economical entertainment to offer the nation's peoples. A relaxing entertainment. An entertainment he brings to the people—does not force the people come to it. He has everything in his favor to earn more than he ever did. But, whether he will be able to keep more, will be up to the tax makers in his city, county, state and Federal government.

The distributor will be back in wartime methods. But, he will be plagued by that tiny trickle of new equipment which will hold down his profit margin on his used, converted and reconditioned machines. Unless the trickle stops completely, he will have a new type of rebuilding to do to obtain greater profits from what he sells. All wholesalers will be in this same position. It is already apparent in many fields where OPS has stepped into the picture and the business of the field changed to handle a new type of sales method.

The manufacturers will have problems of their own. Greater problems than can now be foreseen. For example, certain parts of all factories will be taken into the defense work program, yet, some domestic manufacture will be allowed, but, of such small volume that it will prove extremely difficult to price so as to show any profit and yet not price beyond means. With taxation on the average manufactory already voted to a new high (the highest mark ever yet reached) it will pay the factories to produce what they can, continue their advertising and promotion, so that when the twilight period ends, one way or the other, they will be completely prepared to assume their former, or even a greater, position in the industry.

The Cash Box, Music

THE NATION'S THE NEXT 15 JUKE BOX TUNES CO-Columbia CODE

Page 4

Pos. Last Week

2

3

7

4

5

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MG—MGM MO—Modern NA-National OR—Oriole PE—Peacock RA—Rainbow PE—Peacot AB—Abbey AL—Aladdia AP—Apollo AT—Atlantic BU—Bullet CA—Capitol CH—Chess RG—Regal SA—Savoy SIT—Sittin' In SP—Specialty TE—Tempo TW—Town CR—Coral DA—Dana DE—Decca IN—Intro JU—Jubilee DY—Derby 4 Star—Four Star FE—Federal LO—London KI-King RE-Regent VI-Victor ME-Mercury



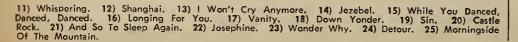
CO-39488 (4-39488)—Janette Davis CR-60542 (9-60542)—Cliff Steward DE-27668 (9-27668)—Jane Turzy

THE LOVELIEST NIGHT OF THE YEAR **MARIO LANZA** CA-1408 (F-1408)—Helen O'Connell CO-39192 (4-39192)—Percy Faith DE-27507 (9-27507)—Fred Waring DE-27583 (9-27583)—Ethel Smith

LO-937 (45-937)—Anne Shelton MG-30352 (K30352)—Ann Blyth VI-10-3300—Mario Lanza







231 BE

It Takes Approximately That Number **Disks to Fill the Nation's Juke** of **Boxes Just One Time**

The juke box industry is the greatest single user of records in this nation today.

. Go to the most rural area in the country—you will find a juke box. Go to the most urban centers you know—they will abound in juke boxes. There's a juke box standing in the corner of your neighborhood bar, ice cream parlor, bowling alley. Very often there's one in the lunchroom of your local school, in the recreation room of your veterans' hospital. In fact it would be quite a job to find a community in this country without a juke box to play its citizens' favorite tunes.

Add up all the machines that blanket this nation from east to west, north to south, and you have a total that exceeds 550,000, offering anywhere from 40 to 100 selections, or in other words using from 20 to 50 records that play both sides.

THESE 550,000 JUKE BOXES, USING AN AVERAGE OF 35 RECORDS PER MACHINE, NEED OVER 19,250,000 RECORDS TO FILL THEM ONLY ONCE.

Consider this staggering fact.

And yet this is only the beginning. For if you multiply that enormous amount by the minimum number of times any juke box must change its records during any one year, you reach a figure overwhelming in its proportions.

The network of juke boxes located throughout the nation-in the most remote places, in the most central locations-affords the music publisher, the artist, the record manufacturer, the greatest opportunity ever imagined to display his wares.

For the juke box industry performs two great functions for the music business. Not only is it collectively the greatest single customer the record business has, purchasing millions upon millions of records each year to provide its players with the music they want to hear, but it performs the priceless service of acting as a display case for the entire music world.

A record sold to a juke box operator multiplies itself many times. It's a record that is headed for public display. It's a record that will be heard by thousands of people who never before knew that record existed. And some proportion of those thousands who hear it are bound to want it for themselves, are bound to go to their nearest shop to ask for and insist upon the record they heard in the juke box.

To the music publisher, this not only means record royalties, but it means increased demand for sheet music as the song becomes more familiar, as it gets into more homes.

To the artist, it means greater recognition than he ever dreamed of with consequent opportunities for profitable personal appearances at higher fees.

To the record company, it means a steady market to which its product can be sold.

And to all the surrounding trades and professions that depend on the sale of records for their livelihood, it means greater employment, greater stability.

The juke box industry provides a firm base for the record business by giving it the assurance of a minimum number of sales on which record manufacturers can depend.

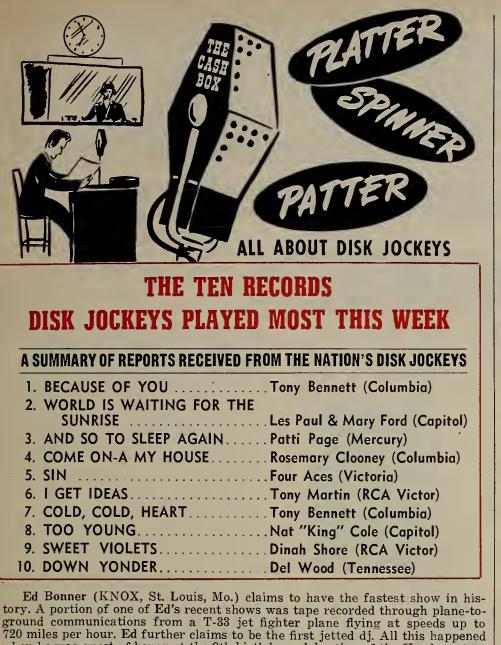
Sales may fall off among dealers. Customers for one reason or another may decide not to buy records. But the juke box operator must always keep his machine filled in order to stay in business.

And he must keep it filled with records people want to hear. He must have current tunes as well as requested standards; he must have ballads and novelties and jump tunes and everything in between.

The market the juke box operator offers is a steady one, a constant one. an ever expanding one, an all embracing one.

It's a market that is always open for the best records available to fill its juke boxes-for those 19,250,000 records it takes to fill them only once.

And a market that uses 19,250,000 records, a market that is the greatest purchaser of records in the nation today, a market that offers even greater possibilities for tomorrow is one that should be cultivated and encouraged, one whose needs should be met with alacrity by the record industry it serves so well.



tory. A portion of one of Ed's recent shows was tape recorded through plane-to-ground communications from a T-33 jet fighter plane flying at speeds up to 720 miles per hour. Ed further claims to be the first jetted dj. All this happened when he was guest of honor at the 8th birthday celebration of the Headquarters Air Training Command at Scott Field, Belleville, Ill. As part of the ceremony the T-33 was named "E.B. Sent Me" in honor of Bonner who uses that slogan on his "St. Louis Ballroom" stand, 4 to 6 P.M., Monday through Friday. . . . Bud Wendell, (WJMO-Cleveland) who spends many an evening as M.C. for high school dances in Cleve-land, had Vinni De Campo, Coral recording artist, as his guest at Cuyahoga Heights High School Friday Sept. 21. He sang a few of his recorded numbers and the girls went wild. On the spot they formed the Cleveland chapter of the Vinni De Campo Fan Club. . . . Two new radio shows have been added to the

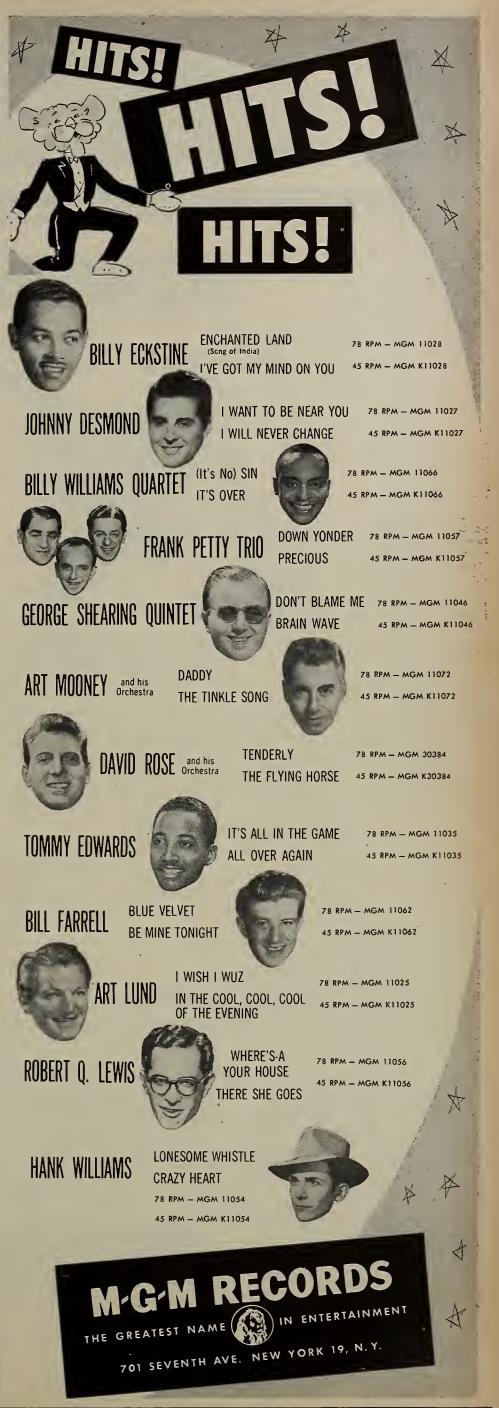


DON TIBBETTS WKXL-Concord, N. H.

Cleveland chapter of the Vinni De Campo Fan Club. ... Two new radio shows have been added to the Dallas disk jockey programs. One is "Midnight Grinder," with Buddy Harris handling the mike. It's on every night 11 P.M. to 1 A.M. over WRR. The show is devoted exclusively to rhythm and blues tunes. The other show is called "Harlem Hit Parade" and features everything from Sarah Vaughan to Les Paul & Mary Ford. The station is KLIF.... Sutton Records, newly formed disk firm, sent a letter to disk jockeys along with its first release "Got Your Wealth" Summers asking them their opinion of the record furand "Woman" by Lee Summers asking them their opinion of the record further asking them to name the kind of disks that would best fit into their programming schedules.

* Lou Barile (WKAL, Rome, N. Y.) writes that he had a marvelous visit in the big city and enjoyed dropping in to see us. . . . John Wrisley (WFGM, Fitchburg, Mass.) during his trip to N. Y. stopped in to let us know how important a role THE CASH BOX is playing in his programming. . . . Jack Lacy (WINS, N. Y.) says his agent finally got in touch with him for a job. Wanted (WINS, N. Y.) says his agent finally got in touch with him for a job. Wanted to know from Lacy where he could get one... Don Tibbetts (WKXL), Concord, N. H.) uses THE CASH BOX top ten every Saturday morning from 8 to 9 A.M... Lee and Lorraine Ellis (WSPR, Springfield, Mass.) came into N. Y. last week to cut interviews with Buddy Morrow, Mitch Miller, Stan Freeman and Nancy Reed. They'll be coming back every few weeks for further sessions. ... Howard Garland (KFMB, San Diego) reports that the station's record library was completely demolished in a recent fire and he's looking for as many disks as he possibly can get... Ed Hatch has replaced Dave Mann at WLYN, Lynn, Mass. Mann has moved over to WAGE-Syracuse, N. Y.

Joan Richmond, formerly of WRZE, York, Pa., now at WCGB in Red Lion, Pa. as program director. She wants everyone to know that Fran Evans and Pa. as program director. She wants everyone to know that Fran Evans and Stan Deppen are running 4½ hours of pop record shows every day. . . Phil Phillips, production manager of WNXT, a new station in Portsmouth, Ohio, claims that only Victor and Columbia service the station regularly. . . . A note from Gene Bouchier (KCOM, Sioux City, Iowa) writes "THE CASH BOX has long been one of the important tools in the disk jockey's trade and is the has long been one of the important tools in the disk jockey's trade and is the one positive way to get the actual figures and facts as to what songs the coun-try is 'nickeling', 'dimeing' and 'quartering' to the top of the nation's parade of hits."... Len Ross has moved from KRUX in Phoenix to KORK in the Thun-derbird Hotel on Las Vegas... Bob Watson (WSB, Atlanta, Ga.) says he selected disk jockeys from THE CASH BOX listings to appear on his "D.J.'s of America" series. Watson loafs for 15 minutes on Tuesday and Thursday nights as his guests take over with a stint in their own styles... Dick Gilber (KTVL Phoenix) is playing Santa Claus from now till Christmas on his 12 (KTYL, Phoenix) is playing Santa Claus from now till Christmas on his 12-3 P.M. broadcast, Monday to Friday. Dick is giving away more than \$10,000 in prizes to residents of the Valley of the Sun and Central Arizona in a lucky drawing deal with daily winners.



Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!



"THEY CALL THE WIND MARIA" (2:37)"MEANDERIN'" (3:05)

VAUGHN MONROE ORCH. (RCA Victor 20-4271; 47-4271)

• A very dynamic side in folk tra-dition is dished out here by Vaughn Monroe and the orchestra. Vaughn sings this one in the way that made "Riders In The Sky" a smash. The bottom half is a steady paced item in sea chanty style. Vaughn's fans are gonna go for this.

"OUT IN THE COLD AGAIN" (3:16) "HANGIN' AROUND WITH YOU" (2:47)

MINDY CARSON

(RCA Victor 20-4259; 47-4259)

 Mindy Carson has one of her best disks in a long while as she takes a lovely oldie and gives it a grand going over. Mindy sings it in slow heartfelt style as Hugo Winterhalter provides the musical setting. The lower half is a novelty in easy manner which Mindy also does well. The top deck however looks like the one.

"TWENTY THREE STARLETS" (2:25)

"THE LORD'S RIDIN' WITH ME TONIGHT" (2:25) MERV GRIFFIN (RCA Victor 20-4270; 47-4270)

• Merv Griffin has a very clever novelty on the top deck which could eas-ily break out. Merv and a chorus do it in lively fashion as Hugo Winterhalter backs them up. On the second side he takes a ghostly sort of thing and gives it a driving vocal. The top deck is very hot.

"LITTLE BOY OF MINE" (2:42) "SWEET POTATO HILL" (2:46) JEANNE GARRY (U. S. 210)

• A tune based on an old Hebrew melody is put into modern terms by Jeanne Garry. With the Simone Choir and Bob Roberts Orchestra behind her, Jeanne does an effective job with this number. The second half is a very cute novelty with the Satisfiers helping out and an instrumental which fits right in. Ops oughta listen to this.

"DEEP NIGHT" (2:50) "PLEASE BE KIND" (3:11) DUKE ELLINGTON ORCH. (Columbia 39545; 4-39545)

A standard gets a slippery go from Duke Ellington on the upper level. The Duke makes this real good to listen to as he runs through it in great in-strumental fashion. The bottom half is a slow smooth instrumental which also gets the Ellington treatment. This will do ok in the boxes.

"MEANY MEANY" (2:40) "DID I HURTCHA, BURNYA, CUTCHYA MUCH" (2:40)

CAROL CHANNING (Columbia 39544; 4-39544)

• Carol Channing steps off the show stage to make her way on records. On this disk she tries two novelties done in her well known falsetto. Each side has that 1920 sound both in vocals and backing. Carol's style depends too much on the visual aspect to be completely effective when she can't be seen.



"THE OLD SOFT SHOE" (2:10) "BE MINE TONIGHT" (2:48) DINAH SHORE & TONY MARTIN (RCA Victor 20-4268; 47-4268)



DINAH SHORE

Dinah Shore and Tony Martin who've turned out to be a sure fire recording team, have another one for ops in a tune labeled "The Old Soft Shoe". This one sounds for all the world like a vaudeville act and is bound to get attention from the customers. It's soft and easy in style with both Dinah and Tony

"UNFORGETTABLE" (2:43)

TRUE" (2:52)

(MGM 11060; K11060)

TEX BENEKE ORCH.

doing the vocal.

"LA BOTA" (2:46)

(MGM 11061; K11061)

(2:52)

MONICA LEWIS

peek at this.

bv

"ONE OF THESE DAYS YOUR

DREAM IS BOUND TO COME

Tex Beneke has a couple of sides

which may please his fans. The first

one is a ballad on which Ray Eberle

does the vocal while the band comes

through with an ok backing. Lower

half is a slow novelty with Ray again

"A KISS TO BUILD A DREAM ON"

A current ballad is given a whirl

Monica Lewis on the upper end

as Earle Hogan's orchestra backs her

up. Monica offers this in ultra slow

fashion. The second half is a Latin

American number which also gets a

listenable backing. Ops might have a



TONY MARTIN

singing and talking in appealing manner. The second half is a current adaptation of an oldie which the pair also find easy to put across. But the one that is due to make all the noise is the first side. Ops will do well to stock up now.

"EVERY OTHER DAY" (2:42)

"IT'S A MILLION TO ONE YOU'RE IN LOVE" (2:56)

CARLETON CARPENTER (MGM 30424; K30424)

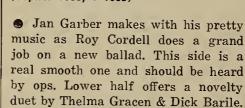
Carleton Carpenter takes a couple of tunes and gives them an almost whispering going over here. The first side is a pleasant little thing which he does in easy style while the lower end is a faster novelty. Earle Hogan's orchestra and the Starlighters help out at either end.

"NEVER" (2:22)

"LOVE, LOVE, LOVE" (2:44)

JAN GARBER ORCH. (Capitol 1803; F-1803)

music as Roy Cordell does a grand job on a new ballad. This side is a real smooth one and should be heard by ops. Lower half offers a novelty duet by Thelma Gracen & Dick Barile. The top deck gets our nod.



In the opinion of The Cash Box music staff, records listed below, in addi-tion to the "Disk" and "Sleeper" Of The Week. are those most likely to achieve popularity. Champ Butler Columbia 39546; 4-39546 Mindy Carson .. RCA Victor 20-4259; 47-4259 "OUT IN THE COLD AGAIN" "TWENTY THREE STARLETS". . . Merv Griffin ... RCA Victor 20-4270; 47-4270

• Ronnie Gilbert, well known as the female voice of the Weavers, comes up with a couple of sides which are bound to enhance her reputation. The first one is the Hebrew melody now making the rounds as a pop number while the lower half is a lively item based on an old melody. Vic Shoen's orchestra and a chorus back Ronnie up well. This is a good one for ops.

> "I'D RATHER BE" (2:39) "AW C'MON" (2:45) EVELYN KNIGHT (Decca 27787; 9-27787)

"BILL" (3:01)

(2:30)

BUDDY MORROW ORCH.

(RCA Victor 20-4272; 47-4272)

"CALLA, CALLA" (2:47)

"BELA BIMBA" (2:42)

RONNIE GILBERT

(Decca 27799; 9-27799)

MARGARET WHITING

(Capitol 1801; F-1801)

"MORE, MORE, MORE" (3:25)

• Margaret Whiting gives out with a very warm vocal of an old "Show Boat" standard. With Frank DeVol's orchestra providing the musical ac-

companiment, Maggie runs through this in lovely style. The second half is almost a takeoff on April Stevens, a slow easy sort of tune with Frank DoVol doing the hading. The top

DeVol doing the backing. The top half should get a play.

"HOW NEAR TO A QUEEN YOU ARE" (3:14)

"THE BOOGIE WOOGIE MARCH"

• Frankie Lester comes up with a

very effective offering as he sings his way through a good ballad with the Buddy Morrow crew backing him

up. This is a soft lovely side which is

good to hear. On the bottom end, the band sings out the lyrics to march that sounds real jumpy. Buddy Mor-row has a live disk here.

• Taking two novelties, one fast and one slow, Evelyn Knight gives out with good interpretations of them. The top deck is the faster side on which Evy gets some help from the Ray Charles Singers. On the second end Bob Haggart's orchestra does the backing. Ops might take a listen.

"BEALE STREET BLUES" (3:10) "JOE TURNER BLUES" (2:47) **BOB CROSBY** (Coral 60537)

• Two instrumentals provide Bob Crosby with a disk worth hearing. The first one is a slow blues number which Bob gives a smooth ride. The bottom end is in dixieland style which Bob and the boys know how to handle. Ops who have the right kind of clientele will do ok with this one.

"REACHING FOR THE MOON" (2:37)"WHEN" (2:34) CHAMP BUTLER

(Columbia 39546; 4-39546)

 Both ends are wonderful oldies which Champ Butler sings in grand manner. The first side gets a beautiful arrangement and orchestration from Paul Weston while the Norman Luboff Choir sings along with Champ in excellent fashion. The second side too is good to hear and is done in somewhat similar style. Ops shouldn't miss the upper half.



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(Columbia 5G)

 Two well loved standards are presented here by Jo Stafford and Nelson Eddy. The pair duet on each tune in slow, pleasant fashion as Paul Weston and the orchestra back them up. Although not suitable for every location, these sides should be well in the quieter spots.

 Taking a tune which is destined for the top, Sammy Kaye gives it his own kind of treatment and makes it sound grand. With the Kaydets harmonizing on this number which is headed for a smash, the Kaye outfit should get a good deal of the play. The bottom half is a very slow easy ballad with a vocal by Tony Russo. The top deck gets our nod.

• A very sprightly novelty is given a light treatment by Eddie McMullin and turns out to be quite appealing. This little number certainly gets your attention and keeps you listening. The bottom half is another simple ditty with an easy guitar backing. These should do ok in the proper locations.

polkas will want to get hold of this

Charlie Spivak and his crew a good side. This one turns out real smooth as Charlie and the boys come up with some listenable solos. On the bottom half, Tommy Lynn sings the lyrics to another standard as the orchestra provides an unusual backing with lots of stops. Ops oughta take a look.

• The Mid-States Four give out with their harmony on an oldie which always sounds good. Done in fairly fast tempo, this one is ok to listen to. The bottom half is a ballad which the group also lends its vocal efforts to. This isn't as commercial as the first

Primo Scala continues making with the dreamy accordion sounding music he's noted for. The top half of this disk is exactly in that groove with Les Howard providing a vocal that fits. Lower end too is a pleasant tune with Les again giving out with

(Capitol 1811; F-1811)

• A tune that's being recorded all • A tune that's being recorded an over the place gets another go from Dean Martin. Dean gives this one a real working over as Dick Stabile and the orchestra back him up. The bottom half is a novelty with some in-teresting music and a steady pace. This is right for the Martin fans.

OTHE **NEW YORK:**

Tony Bennett's cocktail party for operators at the N. Y. Paramount on Tues-day was a terrific success. Tony ingratiated himself with the ops who are already well disposed towards him in view of the coins they've been gathering in on his disks of "Because Of You", "Cold. Cold Heart" and "I Won't Cry Any-more." . . . C'iff Steward has been signed to a 39 week TV deal on the Kate Smith show. The backdrop for



TONY BENNETT

his spot will be his nite club, the Boro Lounge in Queens and of course he will feature his latest hit "Don't Put A Tax On The Beautiful Girls." ... Saul Bouinstein announced this week the signing of vet music man Jerry Johnson as general manager. Jerry was a gentleman farmer this past year, prior to which he ran his own firm. . . . New music pub, Holiday At-tractions, headed by Larry Taylor, landed Eileen Wil-son, of Decca Records, on its first plug tune "Lies, Lies Nothing But Lies." . . . Al Miller of RCA Victor hit the road again this week on a talent search. Vet arranger Graham Prince has formed Cadillac Records teeing off with Paul Cunningham's "Hold Me Just A Little Longer Daddy" and "Cry" sung by Ruth Casey. ... Lee Magid has signed Maithe Marshall, formerly lead singer with the Ravens, to an exclusive contract

and will form a new group called the Marsha'l Brothers. Group will record for Savoy.... Dick Cowitt calls to assure us that Ivory Joe Hunter, contrary to all rumors, is remaining on the MGM label... Joe Beritelli has been appointed sales manager of the MGM distributor in Orange, N. J. Zenith Radio Corp... Decca Records has bought the master of "I'll Wait For You" by Cliff Ayres originally issued by Jubilee. Ayres has also been signed to a recording contract by Decca... Wendy Waye gives out with a sexy sound on her first Music Of Our Times disk "Stay Close To People." . . . Herman Lubinsky writes from Dus-seldorf, Germany that he's already found 3 towns with Savoy records. . . Bill Hill Eastern regional sales manager for Capitol for the past 7 years has resigned.

CHICAGO:

Jimmy Martin of Sharp Records has one going now that is getting bigger by the minute: "Whispering Shadows". The only thing that seems to hold up this fine Italian folk tune from clicking quick nationally is the need of better distribs. And Jimmy has his hands full there. As all the indie diske the meantime, Jimmy's enthusiasm is carrying the

tune right over as far as it'll go and, to help all Sharp disks, has started a new booklet here called "Sharpie," which is attracting moocho attention. . . . Chick Kardale came back from Noo Yawk all hepped up over his future plans. After talking things over with many music leaders in the Big Town, Chick decided that Chi was the hot spot for disk promotion. He's build-ing up a great organization, he reports, and will, at the same time, have a service for all his clients which, he believes, "is aces for anyone in the disk biz." . . . Peggy Lee, after her click on TV, (almost sounds like poetry), is wowing 'em here at the Chicago Thitter. The main the disk biz." . . . gal's just simply got what it takes. . . . Frankie Masters, a perennial favorite in the Windy City, is going great at the Edgewater. And everyone happier than all get-out because of his clicking success. . . . Count Basie blows off the small combo to, once again,

PEGGY

take on a big organization of great musicians that will hit the big big time. The Count knows what counts with the people. . . . The Marian Mc-Partland Trio at the Blue Note is somethin'. If you ain't aheered this here gal go to town, brother, you is amissin' plenty in the hotter musical department. . . . Reports we like to report: Len Chess of Chess Records (he's turning out clickeroos) claims that business is "booming". Len just got off the road and took more orders this one trip than he did all last summer long. . . . To Jack Eigen, who does so great a deejay job at the Chez Paree, a very special orchid. Walked up to Jack to introduce ourselves the other eve and, before we could open our big mouth, Jack called us by name and paper and gave us the cheeriest of "hellos". (Even Dingy Halper admits the guy's great) . . . What with 40, 48, 50, 80 and 100 selection juke boxes now the vogue, we've arranged, according to what our music editors tell us, to list 50 records in the "Disc-Hits Box Score" from now on, plus an additional 20 comers. This should prove of unasually great interest to all concerned with the music biz. It gives the most complete listing available anywhere of today's hit disks.

LOS ANGELES:

Happy Sid Talmadge, you can call him. Here's one record distrib who really lets the folks know he appreciates their helping him have a good thing. ... This time it's "Junco Partner" that's heading for the top and Sid thinks well of one and all contributing ot it... He's especially grateful to James Waynes,



JAMES WAYNES

the young man who tended to Sid's business with "Tend to Your Business," and the Record Merchandise man doesn't care whether you spell it Waynes or Wayne—as long as it spells H-I-T. . . . Sid has an-other hot one in "The Masquerade Is Over" by Little Jimmy Scott on Royal Roost. . . . This number is breaking big for another personable fellow named Irving Shorten, who has just moved his Allied Record Sales to 2542 West Pico Blvd. from So. Main Street and has a fast moving "Masquerade Is Over" on Derby by Bette McLaurin. . . . He's also handling the Gotham and Top Hat lines, and predicts some goodies out of

them but right away. Speaking of goodies, one for sheer enjoyment whether or no you fancy yourself a folk fan, is Capi-tol's version of "Woman Is A Five Letter Word" by Tennessee Ernie, and it's a record that should go on

every type of location. . . . Just had word that Irving Fogel of Tempo is still in New York, having delayed his European sailing date for a few weeks. . . . Also in New York but due back in L. A. soon is Leo Mes-ner of Aladdin while brother Eddie traveled up to San Francicso after some talent. . . . A few more traveling men are Jules and Joe Bihari, who were recording new talent in Memphis when last heard of. . . . Sister Roz is in New York and Brother Saul was due to hit the road soon on a promotion tour.

ers know. In			
	10.	9.	Г.М W
1	12.	10.	DEEP
3	11.	11.	LOVE
	14.	12.	MAY W
	13.	13.	THE
	15.	14.	BLUE Th
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ggest of the	3.	1.	CHER

	DEJI DEIJ
	Actual sales show these
	Decca Records on the way up
	-place them NOW and
	get more plays
POSITIC	POPULAR

CCA

LAST WEEK	THIS WEEK	POPULAR	•	
1.	1.	I DON'T STAND A GHOST OF A CHANCE WITH YO I'm Lucky I Have You	^{OU} Ink Spats	2774
4.	2.	GOT HER OFF MY HANDS I Ron All The Way Home	Mills Brathers	2776
3.	3.	I WISH I WUZ Hold Me-Hold Me-Hold Me	Gloria De Haven and Guy Lombarda	2774
5.	4.	AND SO TO SLEEP AGAIN Long Ago	Dick Haymes	2773
Β.	5.	SIN The Love Of A Gypsy	Arthur Prysack	2776
6.	6.	BE MINE TONIGHT CHIU—CHIU	Lina Ramay and Guy Lambardo	2774
7.	7.	BLUE FEDORA Lauro Lee	Guy Lambarda	2777
9.	В.	TENNESSEE BLUES COLD, COLD HEART	Eileen Wilsan	2776
10.	9.	I'M WAITING JUST FOR YOU WOMAN IS A FIVE LETTER WORD	Cass Daley and Hoagy Carmichael	2774
12.	10.	DEEP NIGHT IT'S ALL IN THE GAME	Carmen Cavallara	2773
11.	11.	LOVE IS SUCH A CHEAT LYING IN THE HAY	Andrews Sisters	2776
14.	12.	MAYBE IT'S BECAUSE While We're Young	Camarata and Don Cherry	2772
13.	13.	THE SWEETHEART WALTZ I Will Never Chonge	Camarata and Dan Cherry	2775
15.	14.	BLUE VELVET THE MORNINGSIDE OF THE MOUNTAIN	Arthur Prysock	2772
-	15.	THE FROZEN LOGGER Dorling Corey	The Weavers	2772
		COUNTRY		
3.	1.	CHEROKEE BOOGIE I WISH I'D NEVER SEEN SUNSHINE	Jimmie Davis	4635
2.	2.	DOWN YONDER Horse Hair Boogie	Spade Caaley	4635
5.	3.	DOWN YONDER Morgie	Harald Carmack	4636
4.	4.	DIMPLES OR DUMPLIN'S My Boby Buckorao	Les "Carrat Tap" Andersan	4635
6.	5.	DETOUR Address Unknown	Fay Willing	4636
	6.	I'M CRYING	Hank Garland	4636
-		SEVENTH AND UNION		
-	0.	SEVENTH AND UNION		
-	1,		The Ray-O-Vacs	48234
 1. 4.		SEPIA		4823 `4823
	1.	SEPIA WHAT'S MINE IS MINE I Still Love You, Baby CHEROKEE BOOGIE	The Ray-O-Vacs	



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"WHISPERING" Les Paul - Mary Ford1748	F1748
"KISSIN' BUG BOOGIE" and "WOMAN IS	
A FIVE LETTER WORD" Tennessee Ernie1775	F1775
"BECAUSE OF YOU"	
"SOMEWHERE, SOMEHOW, SOMEDAY" Les Baxter. 1760	F1760
"LOVE THIEF"	
"HOW DO YOU FEEL?" Hank Thompson1745	F1745
"ANOTHER FOOL STEPS IN"	
"THE SOLID SOUTH" Jimmy Wakely	F1762
"HEY, GOOD LOOKIN' "	
"COOL, COOL KISSES"	F1000
Tennessee Ernie - Helen O'Connell	F1809

COMING UP FAST!

"JUST ONE MORE CHANCE" and	
"JAZZ ME BLUES" Les Paul Mary Ford1825	F1825
"ANGRY" and "DON'T TELL HIM	
WHAT'S HAPPENED TO ME" Kay Starr1796	F1796
"ALL OF ME"	P ,
"LEAN, BABY" Billy May	F1793
"FAT MAN BOOGIE"	
"MY SILENT LOVE" Billy May	F1794
"WHEN MY SUGAR WALKS DOWN THE STREET"	
"I GUESS I'LL HAVE TO CHANGE MY PLANS"	
Billy May1795	F1795
WOVE ME DI NES" and "L DON'T STAND & CHOST	

LOVE ME BLUES" and "I DON'T STAND A GHOST OF A CHANCE WITH YOU" Dinning Sisters...1792 F1792



Listings below are reprinted exactly as submitted by leading disk jockeys throughout the nation for the week ending September 29 without any changes on the part of THE CASH BOX.

Buddy Deane WITH-Baltimore, Md.

Page 10

- BECAUSE OF YOU (Tony Bennett) DETOUR (Patti Poge) IT'S ALL IN THE GAME (Tommy Edwords) CASTLE ROCK (Sinotro-Jomes) THE WORLD IS WAITING FOR THE SUNRISE (Poul-Ford)
- 6. COLD, COLD HEART (Tony Bennett) 7. COME ON-A MY HOUSE (Rosemary Clooney) 8. KISSES SWEETER THAN WINE (The Weavers) 9. I'M WAITING JUST FOR YOU (Bob Crosby) 10. COOL, COOL, COOL OF THE EVENING (Bing Crosby)
- (Bing Crosby)

Don Bell

- KRNT—Des Moines, Iowa 1. BECAUSE OF YOU (Tony Bennett)
- 2. THE WORLD IS WAITING FOR THE SUNRISE (Poul-Fard)
- 3. SWEET VIOLETS (Dinoh Share)
- 4. UNDECIDED (Ames Bros.-Les Brawn)
- S. COLD, COLD HEART (Tony Bennett)
 MOM AND DAD WALTZ (Lefty Frizzell)
 WHISPERING (Paul-Ford)
 I GET IDEAS (Tony Mortin)
 TOO YOUNG (Not "King" Cale)
 SHANGHAI (Daris Doy)

Bill Cook

- WAAT-Newark, N. J.
- BECAUSE OF YOU (Tony Bennett) TOO YOUNG (Not "King" Cole) COME ON-A MY HOUSE (Rosemory Claoney) THE MORNINGSIDE OF THE MOUNTAIN (Arthur Prysock)
- (Arthur Prysock) S. SMOOTH SAILING (Ello Fitzgerold) 6. DON'T YOU KNOW? (The Clovers) 7. THESE THINGS I OFFER YOU (Saroh Voughon) 8. BE FAIR WITH ME (Jerry Cooper) 9. I GET IDEAS (Tony Mortin) 10. THE GLORY OF LOVE (The Five Keys)

Pat M. Chamburs

WFLA—Tampa, Fla.

- WFLA—Tampa, Fla. 1. AND SO TO SLEEP AGAIN (Dick Haymes) 2. DEEP NIGHT (Cormen Covollero) 3. BECAUSE OF YOU (Tany Bennett) 4. COLD, COLD HEART (Tony Bennett) 5. TURN BACK THE HANDS OF TIME (E. Fisher) 6. SIN (Four Acces) 7. GOT HER OFF MY HANDS (Mills Bras.) 8. THE WORLD IS WAITING FOR THE SUNRISE (Poul-Fard) 9. THEM THERE EYES (Chomp Butler) 10. WHILE YOU DANCED, DANCED, DANCED (Gardon Jenkins)

Frank White

KMYR-Denver, Colo.

- KMTR—Deliver, Control 1. VANITY (Don Cherry) 2. BECAUSE OF YOU (Les Baxter) 3. THESE THINGS I OFFER YOU (Sorah Voughon) 4. WHILE YOU DANCED, DANCED, DANCED (Georgio Gibbs) 5. I GET IDEAS (Louis Armstrong) 6. THE WORLD IS WAITING FOR THE SUNRISE (Poul-Fard) 7. I'M ALWAYS CHASING RAINBOWS (Schumonn Choir)

- 8. CARAVAN (Luis Arcoroz) 9. DOWN YONDER (Freddy Mortin) 10. ENTRY OF GLADIATORS (Red Nichols)

John Wrisley

- WFGM-Fitchburg, Mass.
- WHGM—Hitchburg, Mass. 1. BECAUSE OF YOU (Tony Bennett) 2. THE WORLD IS WAITING FOR THE SUNRISE (Poul-Ford) 3. COLD, COLD HEART (Tony Bennett) 4. TURN BACK THE HANDS OF TIME (E. Fisher) 5. VANITY (Dan Cherry) 6. AND SO TO SLEEP AGAIN (Potti Page) 7. LONGING FOR YOU (Vic Domone) 8. SWEETHEART OF YESTERDAY (Guy Mitchell) 9. SIN (Eddy Howord) 10. GOODBYE, MY LOVE (AI Gront)

C. O. Allen KBOL-Boulder, Colo.

- 1. COME ON-A MY HOUSE (Koy Storr) 2. SHANGHAI (Doris Doy) 3. VANITY (Sarah Vaughon) 4. THE WORLD IS WAITING FOR THE SUNRISE 4. THE WORLD S. SWEET VIOLETS (Jane Turzy) 6. COLD, COLD HEART (Tony Bennett) 7. NOBODY'S CHASING ME (Jon Garber) 8. OUT OF BREATH (Guy Lombordo) 9. I GET IDEAS (Louis Armstrong) 10. LOVELIEST NIGHT OF THE YEAR (Helen O'Conneil)

Roger Clark

WNOR—Norfolk, Va. 1. SIN (Four Aces)

3.

- 2. OVER A BOTTLE OF WINE (Tony Mortin)
 - WAY UP IN NORTH CAROLINA (Bell Tanes)
- 4. HAWAIIAN WAR CHANT (Ames Brothers) S. I GET IDEAS (Louis Armstrang)
- 6. TELLING ME YES (Lee-Torme)
- 7. AND SO TO SLEEP AGAIN (Patti Page) 8. I'M WAITING JUST FOR YOU (L. Millinder)
- 9. DETOUR (Patti Page) 10. HALF A LOVE (Lorry Roine)

Claude Fraul WINN-Louisville, Ky.

1. BECAUSE OF YOU (Les Boxter)

2. COME ON-A MY HOUSE (Rosemary Clooney) 3. TOO YOUNG (Not "King" Cole)

- 4. LOVELIEST NIGHT OF THE YEAR (M. Lanzo) 5. SWEET VIOLETS (Dinoh Shore) 6. I GET IDEAS (Tony Mortin) 7. SHANGHAI (Bing Crosby) 8. MY TRULY, TRULY FAIR (Art Mooney) 9. THE WORLD IS WAITING FOR THE SUNRISE (Poul-Ford) 10. COLD COLD HEAPT (Tony Bornett)

- 10. COLD, COLD HEART (Tony Bennett)

Paul Irving

WEDC-Chicago, III.

- 1. CALLA CALLA (Vic Domone) 2. THE WORLD IS WAITING FOR THE SUNRISE (Poul-Ford)
- BECAUSE OF YOU (Tony Bennett) BELLE, BELLE, MY LIBERTY BELLE

- 4. BELLE, BELLE, MY LIBERTY BELLE (Guy Mitchell) S. OH HOW I LOVE YOU (Gloria Hort) 6. ALWAYS REMEMBER YOU (Not "King" Cole) 7. OUT IN THE COLD AGAIN (Mindy Corson) 8. MIXED EMOTIONS (Rosemary Clooney) 9. A KISS TO BUILD A DREAM ON (Jack Hokell) 10. I ONLY HAVE EYES FOR YOU (Rolph Morterie)

Dave Kean

- WTSA-Brattleboro, Vt.

- WTSA—Brattleboro, VT. MAKE BELIEVE (Keel-Groyson) LONGING FOR YOU (Vic Domone) BECAUSE OF YOU (Les Boxter) LOVELIEST NIGHT OF THE YEAR (M. Lanzo) MAKIN' LIKE A TRAIN (Fontone Sisters) I'LL HOLD YOU IN MY HEART (Eddie Fisher) COLD, COLD HEART (Tony Bennett) DETOUR (Potti Poge) ROSE OF THE MOUNTAIN (Rosemory Cloaney) WE NEVER TALK TOO MUCH (Martin-O'Connell)

BECAUSE OF YOU (Tony Bennett) COME ON-A MY HOUSE (Rosemory Claaney) DOWN YONDER (Chomp Butler) WHERE'S-A YOUR HOUSE (Robert Q. Lewis) SHANGHAI (Daris Day) BELLE, BELLE, MY LIBERTY BELLE (Guy Mitchell)

7. TOO YOUNG (Not "King" Cole) 8. COOL, COOL, COOL OF THE EVENING (Crasby-Wymon)ⁱ 9. I GET IDEAS (Tony Mortin) 10. SIN (Sovonnoh Churchill)

Vic Harbaugh

KSTA-Coleman, Tex.

Bob Anthony

KRMG-Tulsa, Okla.

1. BECAUSE OF YOU (Les Boxter) 2. COME ON-A MY HOUSE (Rosemory Claoney) 3. THE WORLD IS WAITING FOR THE SUNRISE (Poul-Ford)

(Poul-Ford) 4. I GET IDEAS (Tony Mortin) 5. TOO YOUNG (Not "King" Cale) 6. LOVELIEST NIGHT OF THE YEAR (M. Lonzo) 7. WHISPERING (Poul-Ford) 8. I'M WAITING JUST FOR YOU (L. Millinder) 9. SWEET VIOLETS (Dinoh Shore) 10. DOWN YONDER (Guy Mitchell)

Dick Coleman

WCBM-Baltimore, Md.

1. BECAUSE OF YOU (Les Boxter) 2. THE WORLD IS WAITING FOR THE SUNRISE

3. COME ON-A MY HOUSE (Rosemory Clooney) 4. BELLE, BELLE, MY LIBERTY BELLE

S. VANITY (Dan Cherry) 6. KISSES SWEETER THAN WINE (The Weovers) 7. I GET IDEAS (Tony Martin) 8. SWEET VIOLETS (Dinoh Shore) 9. DETOUR (Potti Poge) 10. MIXED EMOTIONS (Rosemary Claoney)

Ray Perkins

KFEL-Denver, Colo.

KFEL-Denver, Colo. 1. BECAUSE OF YOU (Tony Bennett) 2. COME ON-A MY HOUSE (Rosemary Clooney) 3. LOVELIEST NIGHT OF THE YEAR (M. Lonzo) 4. SWEET VIOLETS (Dinoh Shore) 5. I GET IDEAS (Tony Mortin) 6. THE WORLD IS WAITING FOR THE SUNRISE (Poul-Ford)

9. COOL, COOL, COOL OF THE EVENING (Crosby-Wymon) 10. LONGING FOR YOU (Vic Damone)

7. TOO YOUNG (Nat "King" Cole) 8. BELLE, BELLE, MY LIBERTY BELLE

1. BECAUSE OF YOU (Tony Bennett)

SIN (Eddy Howard)
 TOO' YOUNG (Nat "King" Cole)

9. OUT OF BREATH (Eddy Howord) 10. MY TRULY, TRULY FAIR (Vic Damane)

3. LONGING FOR YOU (Vic Damone) 4. MAYBE IT'S BECAUSE (Poul Weston) I'M IN LOVE AGAIN (Eddy Howord) COME ON-A MY HOUSE (Koy Storr)

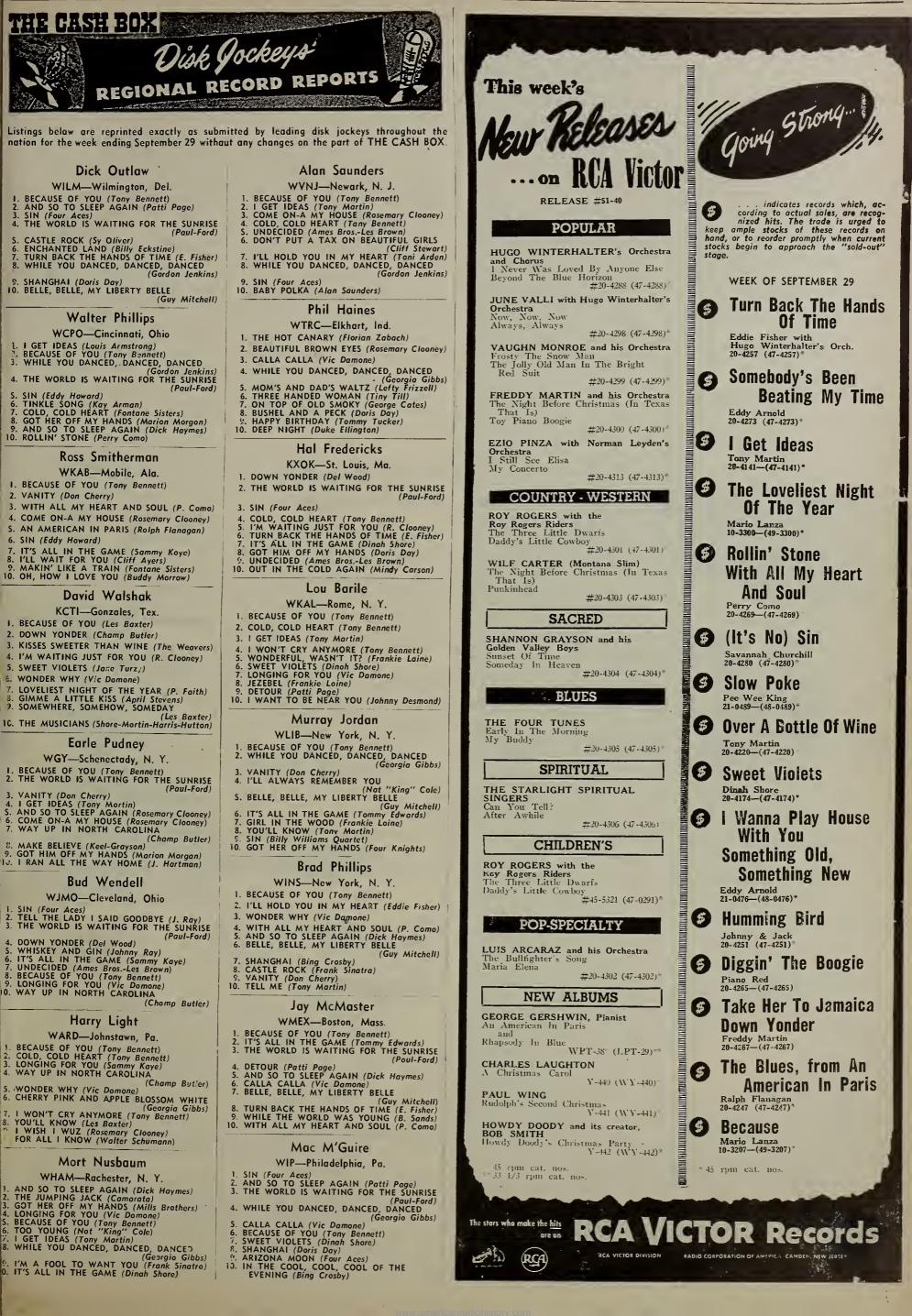
2. VANITY (Don Cherry)

Ed Perry KFRE—Fresno, Cal.

The Cash Box, Music

2.





The Cash Box, Music

Brady, Gilkyson Form **Montclare Music**

NEW YORK-Wally Brady has formed a partnership with Terry Gilkyson, creating a new music pub to be known as Montclare Music. Their first plug tune is "Gambella" which al-ready looks like a smash as recorded by Frankie Laine and Jo Stafford for Columbia.

Brady is well equipped in the business having been general manager of American and Choice Music where he worked on such tunes as "Turn Back The Hands Of Time" and "Girl In The Wood.'

He is the personal manager of Terry Gilkyson who besides "Gam-bella" has written many big hits in-cluding "Cry Of The Wild Goose." Gil-kyson is an RKO Radio film star and o Decee artist. Brady is also manager a Decca artist. Brady is also manager of Roberta Lee, who is on Decca.

Alamo Leaves Kaye To Solo

NEW YORK-Tony Alamo, former vocalist for Sammy Kaye, has gone out on his own as a single. Alamo is being handled by Johnny Brown.

As his first engagement, he is scheduled to appear at the Rainbow Inn, New Brunswick, N. J., the weekend of October 5.

A record deal is reported pending.

Music Op Seeks Artists

BROOKLYN, N. Y .- Stanley Feldman, music machine operator of Kingsboro Music in Brooklyn, is anxious to contact any artist who can devote an hour of his time to helping patients in the St. Albans Veterans'

Feldman devotes every bit of his spare time to getting talent together, driving them down and bringing them back from the hospital where they entertain the confined vets. Many of the cases they help are shock cases and the music and singing does more for them than any other therapy.

Last week Cliff Steward and the

The response and applause the per-formers get is the most heartwarming

Feldman would like any artist who 5-1700 or through The Cash Box.



To Devote One Hour To **Entertaining Vets In Hospital**

Hospital.

Marlin Sisters, both Coral artists, entertained at the hospital, Steward singing his latest hit "Don't Put A Tax On The Beautiful Girls" and the Marlin Sisters singing their recorded version of "Lonely Little Robin."

in the world.

can devote an hour of time to this worthy cause to contact him at Main

President Launches United Red Feather Campaign

NEW YORK-President Truman will make a brief address to the nation over the four major networks and on all television channels at 10:55 P.M. EST, September 30.

The President will officially launch this year's United Red Feather Campaigns of America. His talk will be preceded by a 25-minute radio show begining at 10:30 P.M. EST, to be heard on the networks and featuring radio and theatrical entertainers.

Among those appearing on the show will be Bing Crosby, Jimmy Durante, Judy Garland, Mario Lanza, Tony Martin, Gregory Peck, Tyrone Power, Dinah Shore, Richard Warfield, Jane Wilson and Loretta Young. Don Wilson will be master-of-ceremonies.

The Community Chests are featuring a record this year called "Give Your Best To Community Chest, by Gordon MacRae. Music operators throughout the nation are being urged to place one of these disks in each of their machines as a public service.

Jo Stafford Author Of **Book On Singing**

NEW YORK--- Jo Stafford is the author of "Easy Lessons in Singing," published last week by Carl Fischer. Deems Taylor wrote the foreword

for the book, saluting Miss Stafford for her emphasis on breath as the foundation of good singing, and upon enunciation.

Fred Heider, ABC writer-producer, assisted Miss Stafford in compiling the book, which deals with correct voice ranges, pitch, phrasing, educating the ear, style, group singing, microphone technique, and concludes with "Advice to Ambitious Singers," including per-sonal appearances, make-up and clothes.

Miss Stafford, Columbia Recording star in addition to her Carnation Hour and Club 15 appearances on the CBS network, is heard world-wide through her weekly Voice of America program and through Europe via a weekly Radio Luxembourg Show sponsored by ECA.

"Sin" Breaks Wide Open **Throughout Nation**

NEW YORK-"Sin," by the Four Aces featuring Al Alberts the sensational sleeper that came out of Philadelphia, has broken all over the country. Recorded on the Victoria label, this was the first disk made by that firm. The record is being distributed nationally by Palda Records.

Dave Miller of Palda has had to hire outside pressing plants to manufac-ture the records which are being ordered at such a rate that he is being swamped. His own pressing facilities are working to capacity making Dot and Sittin' In records.

Jimmy Martin in Chicago has been ordering in the 10,000 figures and he insists they must be flown out. Cleve-land is also demanding more disks. In Philadelphia the demand can't be met. And only this week, Miller had to fly a load of disks up to Sam Clark of Music Suppliers of New England in Pactor powersally. Now England in Boston personally. Now the disk is beginning to make fast headway in New York.

Within three weeks of the tune's original "pick" by *The Cash Box*, Bobby Mellin, its publisher, received the rack order.

The following records have already been made since the Victoria version; Billy Wiliams on MGM; Savannah Churchill on RCA Victor; Eddy How-ard; Sammy Kaye on Columbia; Arthur Prysock and Al Morgan for Decca; Arthur (Guitar) Smith on MGM; the Four Buddies on Savoy; The Four Knights on Captol; and The Larks on Apollo.

It's reported that Al Alberts and the Four Aces, who made the original recording are about to be signed by a major label.



MUS		DPERATO	RS	AND	DEALERS
	B	UY 7	8 RPM		45 RPM
Ro)y	ale 3	O ¢ E	A.	36 ¢ EA.
Re	e C(ne latest o st sellers	ind	More than 250 standard numbers
	Thi	If It's a HIT ! Royale Ha s is a partial list of our Send for our com	hundred	ls of]	Latest Releases.
45 RPM	78 R F	PM .	45 RPM	78 RI	PM
45406	341		45395	337	Belle, Belle, My
45405	340	Rollin' Stones Whispering The World Is Waiting For	45351	332	
45404	339	The Sunrise Down Yonder	45346	331	Come On-A My House Wang Wang Blues
45403	8102	Black Strap Molasses Unwanted Sign Upon Your Heart	45302	326	My Truly, Truly Fair Tao Yaung The Loveliest Night O
45402	8101	The Hat Guitar Kissing Bug Boogie	45358	8097	The Year I Want Ta Play Haus
45396	338	Cherokee Boagie Sweethtart Of Yesterday In The Cool, Caal, Cool Of The Evening	45256		With You Pleace In The Valley
GAL	GANO	DISTRIBUTING (. 0.		ot. CB41, 4142 W. Armitag cago 39 Dickens 2-706



Disk Firms Plan Full Attendance At Midwest Coin Machine Show

OMAHA, NEB .- Every major record company will be represented at the Midwest Coin Machine Show to be held at the Paxton Hotel in Omaha on Monday and Tuesday, October 15 and 16.

The show, which originally started out as the "Six State Phonograph Op-erators' Convention" has grown to such proportions that it is expected to draw the largest group of operators in many years.

Harold Klein, publicity chairman, states that operators have been swamping his office with requests for reservations. Not only will it be well attended by ops from all over the country but 100% attendance is planned by the North Dakota Music Operators' Assn., the South Dakota Phonograph Owners Assn., the Wisconsin Phonograph Operators' Assn., the Nebraska Phonograph Operators' Assn., the Minnesota Amusement Games Assn., and the Iowa Auto-matic Music Operators Assn.

In addition George A. Miller, President of the Music Operators of America, and the entire board of directors of MOA will be present.

A program which will be educa-tional, instructive and interesting to both ops and the record representatives is being planned. Among the disk firms that will at-

tend through their local distribu-tors are: RCA Victor (Siddles Co., Omaha); MGM (Spud Murphy, Omaha); Columbia (Bran New Sales Co., Omaha); Decca (K. K. Dist. Co., Omaha); Major Dist. Co., Des Moines; Coral and London (D & E Dist. Co., Des Moines); and Capitol (Mueller Selby, Omaha). Permo Inc., manufactures of needles, will also be present.

THE CASH BOX, which is featuring a special "Midwest Coin Machine" issue in conjunction with the show, will be located in booth one.

Columbia Appoints Four Division Sales Managers

NEW YORK-To strengthen Columbia's nation-wide sales supervision, the promotion of four District Managers to the posts of Division Managers has been announced by Paul Wexler, Vice President and Na-tional Sales Manager of the company. Promotions become effective October 1, 1952.

Terry Southard, formerly District Manager for the greater New York and New Jersey territory, will now supervise that area together with New England and upstate New York on Division Manager York, as Division Manager.

The Middle Atlantic and Southeast areas will be supervised by new Division Manager Bill O'Boyle, formerly District Manager for the Philadelphia-Pittsburgh-Baltimore territories.

Bill Neilsen, District Manager for the North Central area, will cover the entire Middle West as Division Manager.

West Coast District Manager Paul Peppin becomes Division Manager for that area as well as the Northwest and Southwest.



NORTH AVE., CHICAGO 47, ILL ALL PHONES: EVerglades 4-6500 Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

SHARP #39







PROMOTION

RECORD

Ray Pearl

His Orchestra

And

"PASS THE MEAT, **PASS THE POTAOES**"

Official Song of the National Restaurant Assn. **JEB No. 3009**

Other JEB Money Makers

"IDA"

b/w "DARKTOWN STRUTTERS BALL" Keynoters with Peter Congiardo

JEB 3002 "BIG BLUE EYES" **b/w "PRETTY LITTLE BELLS"** Danny Belloc's Orch. - Sunday Smith

JEB 3003 "MARMADUKE THE SPOOK" b/w "JAZZ ME BLUES"

JEB 3007

"HEY HOSE" b/w "GIVE ME LOVIN' WHILE I'M LIVIN' " Danny Belloc's Orch.

JEB 3008

"ON MY MIND" b/w "FIND 'EM, FOOL 'EM, AND FORGET 'EM Ray Pearl Orch.

> **JEB 3009** "CIMMARON" Patsy Kelly Trio



2326 SO. MICHIGAN AVE., CHICAGO, ILL. (All Phones: Victory 2-4003-4-5-6)

Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

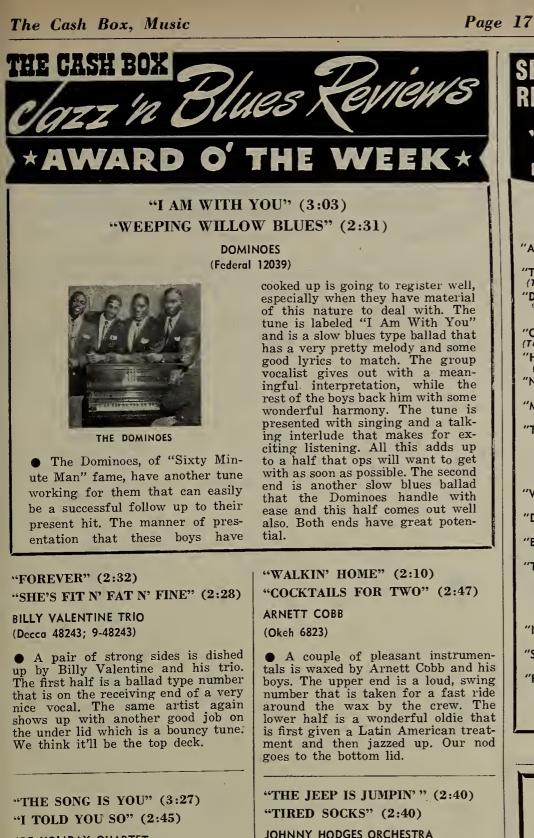
RECORD PROMOTION

The Cash Box, Music

Page 16



Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!



JOE HOLIDAY QUARTET (Federal 12041)

Two contrasting halves are waxed by the Joe Holiday Quartet. Both ends are instrumentals, but the type of tunes delivered differ. The first lid is a slow draggy thing that features a pretty sounding sax, while the bot-tom level is a noisy and jumpy number. Ops have filler material here.

"I WON'T LET HER DO IT" (2:40) "BOOGIE WOOGIE WOMAN" (2:20)

TAMPA RED

(RCA Victor 20-4275; 47-4275)

The upper lid presents Tampa Red with his treatment of a low down blues item. With a fitting piano backing and a talk and sing rendition, this end may prove to be interesting. Flip offers Red with a slow boogie beat number that is turned out in a listenable manner. Ops can choose from either side.

"FREE AND EASY" (3:10) "TOO YOUNG" (2:25) LYNN HOPE ORCHESTRA (Aladdin 3103)

• The top deck is a lively instrumental that is brought home by the Lynn Hope orchestra. With a bit of jump to it that is carried through by a nice sounding sax, this lid comes out ok. The bottom dish is a rhumba version of a popular ballad. We think the lower half has a novel appeal.

boys. The upper end is a loud, swing number that is taken for a fast ride around the wax by the crew. The lower half is a wonderful oldie that is first given a Latin American treatment and then jazzed up. Our nod

JOHNNY HODGES ORCHESTRA (Okeh 6824)

• Two sides of interesting instrumentals are offered by Johnny Hodges and his orchestra. The first level is a jump tune that the orchestra handles in a listenable manner. Flip is a fine interpretation of a good number. This side features a classy clarinet as it takes a solo lead. Either end can draw the coins.

"BLUE PIANO" (2:41) "SUNSHINE BLUES" (2:30) SONNY THOMPSON (King 4470)

• Sonny Thompson and his orches-tra, with a tremendous vocal assist by Royal Brent, turns out a half that might go all the way. It's a beautiful, blues ballad done strongly and forcefully by Royal. The bottom level is a slow and pleasant instrumental. It's the upper deck that looks good and ops should get with it fast.

"LET'S HAVE A GOOD TIME TONIGHT" (2:25) "DIGGIN' THE BOOGIE" (2:18) PIANO RED

(RCA Victor 20-4265: 47-4265)

 Here is a disk that Piano Red sings and plays with lots of gusto. The in-itial end is a loud bouncy tune that Red really belts home. The piano playing and vocal deserve the attention of ops. The under lid is a boogie beat number that is fast moving and lively. We think the first side will prove good juke box fare.

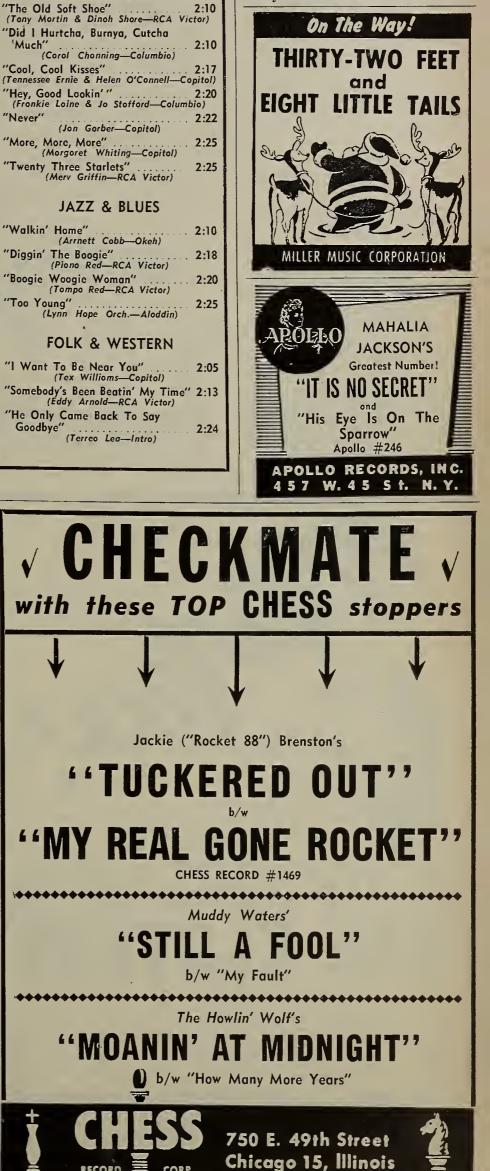


Tuxedo Records Formed

NEW YORK - Tuxedo Records which will specialize in the rhythm and blues field was formed this week, it was announced by Christ Forde, president of the firm.

Tuxedo has signed blues singers Dorine Bryan and Debbie Morris and also has under contract the Al Lyles Band which backed up the artists at their first session.

Forde said that Tuxedo will oc-casionally go into the pop field as it is doing with a new singer, Frank Gilston, whose initial disk is labeled "Why Did I Surrender?".



CORP.

RECORD

Kickin' The Blues Around with Sam Evans-

The question most often asked of this writer by youngsters is: "How can I get started in show business?" Of course we all know it's a matter of getting that certain 'break'. But, what so many fail to realize, is that good, individual talent must be there, too. Too often singers or musicians get a big streak of just plain old laziness. They won't study. To be a success in any chosen field requires never-ending-application, constant study, to improve one's talent, and last, but not least, a huge amount of 'sticking-to-it'. Imitation is another serious drawback. Many will cultivate a style established by some known artist, rather than seek to develop their own individual styling. Thus, today, we have a rash of BILLY ECKSTINE'S and HERB JEFFRIES.

The following will cause many an eyebrow to raise, but it is my firm opinion that a Blues singer can sing the Blues better if he or she is a listener to, and a believer in, the Classics. One of the finest ways to study music is to listen to records. Any orchestra of any style, puts on wax only its best efforts. So with any singer. A dance engagement in a ballroom can often be a full dress rehearsal for a recording session to be held the next morning. Listen to records and get the best to be offered by a variety of artists, then improvise, add to, and give it your own individuality. Do it again and again. And then you will find the path slowly becoming easier, jobs coming more often.

But on the heavier side. How's about some bits and chips: NELLIE LUTCHER who just recently cut that oldie "Birth Of The Blues" is at the Apollo this week and wowing 'em as per always. She'll upstakes and upstate to Geneva, N. Y. for her next engagement. BILLY DAN-IELS holding down the Latin Quarter in New York. Blues cryer CHARLES BROWN will wind up his current midwest tour in a few weeks and move on to the coast for a stint at his own club. LOUIS ARM-STRONG did a guest spot on UNCLE MILTIE'S TVer last week that brought down the house. Watch this column for info on the expected big blow-up between a very big female singer and her 'not workin' husband'. ED BOWDEN pennys a card that he is working the El Sino in the town where Cadillacs are born.

SAM EVANS is the Rhythm and Blues Specialist heard over WGN, Chicago's Mutual outlet, every night.







The Cash Box, By Leading Music Operators in Dallas, Los Angeles and Other Cities Listed. joints. NEWARK, N. J. Glory Of Love (Five Keys) Sixty Minute Man (Dominoes) Don't You Know I Love You (Clovers) Just One More Drink (Amos Milburn) Junco Partner (James Waynes) Smooth Sailing (Ella Fitzgerald) Prayin' For Your Return (Percy Mayfield) T-99 Blues (Jimmy Nelson) JUNCO I GOT LOADED PARTNER Peppermint Harris James Waynes (Aladdin) (Sittin' In) THE GLORY GLORY OF LOVE OF LOVE 8. 1-99 Blues (Jimmy Nelson) 9. Money Blues (Camille Howard) 10. The Thrill Is Gone (Roy Hawkins) The Five Keys Five Keys (Aladdin) (Aladdin) THE MILWAUKEE, WIS. 1. Smooth Sailing (Ella Fitzgerald) 2. Sixty Minute Man (Dominoes) 3. Chains Of Love (Joe Turner) 4. T-99 Blues (Jimmie Nelson) 5. Honey Bee (Muddy Waters) 6. Enchanted Land (Billy Eckstine) 7. Bloodshot Eyes (Wynonie Harris) 8. Dont You Know I Love You (Clovers) MASQUERADE PRAYIN' FOR IS OVER YOUR RETURN Bette McLaurin & Percy Mayfield Eddie Wilcox Orch. (Specialty) (Derby 766) DON'T YOU GO, GO, GO KNOW I LOVE YOU? **Trenier** Twins You (Clovers) 9. I Got Loaded (Peppermint Harris) 10. Please Don't Leave Me (Louis Jordan) (Okeh) Clovers (Atlantic 934) OPELOUSAS, LA. OPELOUSAS, LA. 1. Don't You Know I Love You (Clovers) 2. Chains Of Love (Joe Turner) 3. Rockin' Chair (fats Domino) 4. Sixty Minute Man (Dominoes) 5. T-99 Blues (Jimmie Nelson) 6. I'm In The Mood (John Lee Hooker) 7. Goodbye Baby (Cecil Gant) 8. Do I Love You (Floyd Dixon) 9. Careless Love (Fats Domino) 10. I'll Ask My Heart (Johnny Otis) **BLOODSHOT** I GOT LOADED **EYES Peppermint Harris** Wynonie Harris (Aladdin) (King) CHAINS **T-99 BLUES** OF LOVE Jimmy Nelson Joe Turner (RPM) (Atlantic 939) SAVANNAH, GA. Glory Of Love (Five Keys) Chains Of Love (Joe Turner) Junco Partner (James Waynes) Smooth Sailing (Ella Fitzgerald) I Got loaded (Peppermint Harris) I'm Waiting lust For BLOW, JOE, **BIG TOWN** BLOW Roy Brown Joe Houston (DeLuxe) (Modern) I'm Waiting Just For You (Lucky Millinder) Prayin' For Your Return (Percy Mayfield) SLEEP **T-99 BLUES** 8. Big Town (Roy Brown) Earl Bostic 9. These Things I Offer You (Sarah Vaughan) Jimmv Nelson (King) (R. P. M.) 10. Sixty Minute Man (Dominoes) OAKLAND, CAL. FOOL, FOOL, 1. Glory Of Love (Five Keys) **HOPPIN'** FOOL 2. Chains Of Love (Joe Turner) **Griffin Brothers** Clovers 3. Big Town (Roy Brown) 4. Lonesome (Big Three Trio) (Dot)

Now It's Official! **Juke Replaces Jook**

Page 19

TALLAHASSEE, FLA. - The Florida Supreme Court, which 12 years ago set the style of spelling "jook" has reversed itself and now spells it "juke".

When the word first came out of the language of Florida Negro turpentine camp workers to describe a rural place where you could buy beer and dance to canned music, most news-papers and writers called them "juke"

However in 1939, Justice Glenn Terrell of the Supreme Court took perhaps the first judicial recognition of the term and spelled it "jook".

Now comes the court in a tax case decision by Justice Roy H. Chapman, referring to the "juke box" as the source of the joint's canned music.

And just to make it official, Justice Terrell, who originally spelled it "jook", not only upheld Justice Chapman's decision but upheld his spelling of the word as well.





THE CASH BOX

Billboard and Ops

LOVE THESE TWO

from ALADDIN!

LOVE YOU"

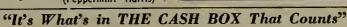
Floyd Dixon

and

AL 3101

2

October 6, 1951



10. I Got Loaded (Peppermint Harris)

S. I'm In The Mood (John Lee Hooker)

6. Prayin' For Your Return (Percy Mayfield)

7. You Don't Understand (T Bone Walker)

8. The Masquerade Is Over (Chris Powell)

9. Eyesight To The Blind (The Larks)

5

65

(Atlantic)

SIXTY MINUTE MAN The Dominoes (Federal 12022)

YOU RAN

MY HEART

The Majors

(Derby)

AWAY WITH





George Morgan (Columbia) and Ken Marvin (Mercury) set to play six days in Texas beginning at Gatesville on October 1st and continuing with stands at DeLeon, Wichita Falls, Mineral Wells, Waxahatchie, and Temple. Sons Of The Pioneers (RCA Victor) cancelled p. a.'s in Muskogee, Okla-



GEORGE MORGAN

's (RCA Victor) cancelled p. a. s in Muskogee, Okla-homa and Little Rock, Arkansas to begin their noon-time ABC show from Hollywood. Show starts Octo-ber 1st and will be tagged "The Lucky U Ranch" and will be carried by stations in eight western states. Ginny Jackson will also be a part of the show which emanates from the famous Earl Carrol's Restaurant. Jimmy Dickens (Columbia) playing North Caro

Jimmy Dickens (Columbia) playing North Caro-lina and Virginia dates week of Sept. 24th and con-tinues through Missouri and Iowa for the following week. Dickens recently set six new all-time attendance records while playing fairs and parks through Penn-sylvania, Maryland, and Virginia. Accordionist Lindy Rose currently playing with the

all-girl western combo doing club work around Vine-burg, California. Formerly known through radio chan-nels in Sioux Falls and Alabama, she has been with International Harvester shows on the west coast for

past year. George J. Lund, musical director and country music topper for WDMG in Douglas, Ga.

Bob Meadows who formerly worked with Whitey "Duke of Padukah" Ford from Nashville's WSM, currently in Compton, California at Jess's Fenced Inn with Jack Parsons and the Shadow Mountain Boys.

Dick Adams is heading The Top Tune Rustlers from Willimantic, Connecticut. Adams reports a big increase in requests for country tunes on their p. a. shows.

Rex Allen (Mercury) changed time on his net CBS show on August 27th. Show is now heard evenings at 7:30 P. M. PDT.

George Morgan's (Columbia) transcribed shows for Robin Hood Flour are

now going over 102 stations east of the Mississippi. More stations are to be added momentarily. International Milling Co. of Minneapolis is the advertiser. Hank Williams (M-G-M) was surprised backstage at WSM's Grand Ole Opry on Sept. 22nd when Frank Walker, M-G-M Records prexy, appeared and presented him with an M-G-M Pictures contract. Advisors were quickly called to check the contract and the William's circutum was offined immediately. to check the contract and the William's signature was affixed immediately. Situation is unique since this is the first contract M-G-M Pictures has executed without first having screen tests made of prospective artist. Contract runs for four years with options and picture guarantees along with weekly wage running to \$5,000. Hank is to be billed as co-star with other of M-G-M's notables, and pic-tures are to be first-run featues rather than the usual "westerns". Don Law (Columbia) and Paul Cohen (Decca) both in Nashville week of Sept. 24th for country sessions. Cohen will cut Red Foley and Lonzo and Oscar

sides but Law's plans were undisclosed.

Life Magazine and Wall Street Journal covering Nashville artists and music business houses for stories. Coronet also working on feautre story covering the country music capitol.



October 6, 1951



GREAT RECORDS

HUMMING

coupled with

ET YOUR

E YOUR

and

NSCIENCE

20-4251

JOHNNIE and JACK

DE"

see Mountain Boys

47-4251





"SOMEBODY'S BEEN BEATIN' MY TIME" (2:13) "HEART STRINGS" (2:42)

EDDY ARNOLD

(RCA Victor 20-4273; 47-4273) body's Been Beatin' My Time". It's a bouncy ditty with a catchy mel-



EDDY ARNOLD

• It seems that Eddy Arnold can do no wrong. Once Eddy lends his vocal talents to a tune, you can be sure that disk is headin' right for the top. The number he now gives his magical touch is called "Some-

"TEXAS MOON WALTZ" (3:05) **"BOOGIE WOOGIE SQUARE DANCE**" (2:33)

JIM BOYD

(RCA Victor 20-4263; 47-4263)

• The upper level is a slow number that is done to a waltz beat. Jim Boyd handles the lyrics easily and comes out with a soft and soothing vocal. The lower lid is a square dance number that the boys really tear into and turn up with a boogie woogie version. The bottom deck should prove to be strong in the boxes.

"THE COCKER SPANIEL POLKA" (2:08)"I WANT TO BE NEAR YOU" (2:05)

TEX WILLIAMS (Capitol 1799; F-1799)

• A fast and lively polka is taken for a happy ride around the wax by Tex Williams. With a cute tune and presentation and a wonderful accordion backing, this end looks real strong. Flip is a pop tune that is mak-ing some noise now and Tex adds to it. Both halves can go, but we look for the top deck to break first.

"WIND" (3:11) "HEART BREAK HILL" (2:53) SONS OF THE PIONEERS (RCA Victor 20-4264; 47-4264)

The Sons Of The Pioneers throw everything into the top level. It's a soft and pleasant tune in which there is wind sound effects, vocal wind ef-fects and an echo chamber. All this adds up to a novel side that may take off. The under dish is a slow ballad that the harmonizing group turns but in a better than average manner.

"HE ONLY CAME BACK TO SAY GOODBYE" (2:24) "ON ROSARY HILL" (2:43) TERREA LEA (Intro 6023)

• Terrea Lea comes up with one of her better sides on this top lid. The tune is done to a waltz beat and a nice sounding organ and a vocal group support Terrea's fine singing. The under half is a slow, dreamy ballad that also gets a good treatment by the same artists. Our nod goes to the first side.

"I'M CRYING" (2:42) "SEVENTH AND UNION" (2:38) HANK GARLAND

ody and Eddy and the band give it a thorough going over. With a yodel in his voice and a lightness

in his presentation, this half is a sure coin catcher. The lower deck is another powerful tune, but this one is a slow, sentimental ballad.

Eddy changes mood here and comes up with a stirring side. This end features some wonderful electric

guitar playing which insures the

potency of the song. Ops who are

now enjoying the flood of nickels

that "I Wanna Play House With

You" is bringing, will want to stock up on this platter that'll start

another deluge of coins flowing.

(Decca 46368; 9-46368)

• Guitar totin' Hank Garland, together with Jack Shook and Dottie Dillard, presents a slow tune on the upper lid. The vocal harmony and fine musical backdrop make this half a pleasant one. The under end is a jumpy guitar solo by Hank and this half too sounds real good. Ops have their choice of either level.

"ONE MAN'S LOSS IS ANOTHER MAN'S GAIN" (3:03)

"ONE GOLDEN CURL" (2:55) DEWEY RITTER

(Coral 64109; 9-64109)

• Dewey Ritter dishes two listenable ends. The first side is a slow number that has some clever lyrics in addition to a good vocal job. The bottom lid is a draggy tune that Dewey eases through and again comes up with a fair side. Ops have strong filler items on this waxing.

"TRAIN TRACK SHUFFLE" (2:33) "SENTIMENTAL JOURNEY" (3:00) **RED KIRK**

(Mercury 6358)

 With lots of music backing him, Red Kirk turns out a creditable vocal of a blues type number. The second end offers a fine treatment of an oldie that can still draw those nickels. Red gives out with a fine bit of warbling while the band sets the mood musically. We like the bottom deck.

"DETOUR" (3:02)

"WITH TEARS IN MY EYES" (2:40) WESLEY TUTTLE

(Capitol 1804; F-1804)

• Here is a bouncy arrangement of a tune that has already seen it's best a tune that has arready seen it's best days. Wesley Tuttle glides through the number, while his backing offers first rate support. The under level is a slow ballad that is on the receiving end of a nice vocal treatment from Wesley. We think the top half can still draw customers.



The Cash Box, Music

Page 22

October 6, 1951

Oct. 6 Sept. 29

	Oct. 6 Sept. 29
	4—WORLD IS WAITING FOR THE SUNRISE 67.8 34.7
THE CASH BOX	CA-1748 (F-1748)-LES PAUL & M. FORD
	Whispering DE-27730 (9-27730)—PERRY BOTKIN
DISC-HITS	Botkin's Banjo Piano
BOX SCORE	5—THE LOVELIEST NIGHT OF THE YEAR 58.5 61.8
COMPILED BY	CA-1408 (F-1408)-HELEN O'CONNELL
JACK "One Spot" TUNNIS	Arthur Murray Taught Me Dancing CO-39192 (4-39192)—PERCY FAITH
IN ORDER OF POPULARITY BASED ON WEEKLY NATIONAL SURVEY	You Are The One DE-27507 (9-27507)—FRED WARING
	Tulips And Heather DE-27583 (9-27583)—ETHEL SMITH
ROA SCORE TABULATION COMPILED ON THE AVERAGE INDIVIDUAL PURCHASE ON THE RASIS OF 1000, REC- ORDS-LISTED IN ORDER OF POPULARITY, INCLUDING	Syncopated Clock LO-937 (45-937)—ANNE SHELTON
NAME OF SONG, RECORD NUMRER, ARTISTS, AND RE- CORDING ON THE REVERSE SIDE.	Love Me, My Love MG-30352 (K30352)—ANN BLYTH
	VI-10-3300—MARIO LANZA La Donna E Mobile
CODE	
AB—Abbey LO—London AL—Aladdin ME—Mercury AP—Apolle MG—MGM	6—COLD, COLD HEART 54.8 49.5
AP—Apolle MG—MGM AT—Atlantic MO—Modern BU—Bullet NA—National CA—Capitol OR—Oriole CR—Chess PE—Peacock	CO-39449 (4-39449)—TONY BENNETT While We're Young
CO-Columbia PR-Prestige	DE-27761 (9-27761)-EILEEN WILSON Tennessee Blues
DA-Dana RE-Regent	ME-5693-TONY FONTANE
DY—Derby SA—Savoy 4 Star—Four Ster SIT—Sittin' In FE—Federal SP—Specialty IN—Intro TE—Tempo	Why Do I Love You? MG-10904 (K10904)—HANK WILLIAMS
JU—Jubilee TW—Tower KI—King VI—Victor	VI-20-4274 (47-4274)—FONTANE SISTERS I Get The Blues When It Rains
45 rpm numbers in parenthesis	7—SWEET
Oct. 6 Sept. 29	VIOLETS 53.7 67.9
I-BECAUSE	CO-39488 (4-39488)—JANETTE DAVIS My Darling Man
OF YOU 135.3 135.6	CR-60542 (9-60542)—CLIFF STEWART What You Do To Me
CA-1493 (F-1493)—LES BAXTER Unless	DE-27668 (9-27668)—JANE TURZEY Lonely Little Robin
CO-39362 (4-39362)—TONY BENNETT I Wont Cry Anymore	ME-5673 (5673x45)—DORIS DREW Them There Eyes
CR-60440 (9-60440)—BOB CROSBY O. Nine-Twenty Special	VI-20-4174 (47x4174)—DINAH SHORE If You Turn Me Down
CR-60561—ERSKINE BUTTERFIELD You Might Have Belonged To	
Another DE-27666 (9-27666)—LOMBARDO &	8-TOO YOUNG 49.3 52.8 CA-1449 (F-1449)-KING COLE
DeHAVEN Out O' Breath	That's My Girl CO-39271 (4-39271)TONI ARDEN
ME-5643 (5643x45)—RAY BARBER Girls We Never Did Wed	Too Late Now
MG-10947 (K10947)—JOHNNY DESMOND Andiamo	CR-60393 (9-60393)—DENNY VAUGHN I Love The Way You Say Goodnight
VI-10-3425—JAN PEERCE What Is A Boy?	DE-27569 (9-27569)—PATTY ANDREWS Gotta Find Somebody To Love
2-COME ON-A	DE-27366 (9-27366)-VICTOR YOUNG
MY HOUSE 84.2 95.5	Be My Love ME-5599 (5599x45)—RICHARD HAYES
CA-1710 (F-1710)—KAY STARR Hold Me, Hold Me	Shenandoah Waltz MG-10920 (K10920)—JOHNNY DESMOND
CO-39467 (4-39467)—ROSEMARY CLOONEY Rose Of The Mountain	I Fell VI-20-4105 (47-4105)—FRAN ALLISON
CR-60544 (9-60544)—SAROYAN & BAGDASARIAN	Lies VI-20-4209 (47-4209)—SPIKE JONES .
Oh Beauty DE-27680 (9-27680)—ELLA FITZGERALD	So 'Elp Me VI-23-5480 (51-5480)—LUIS ARCARAZ O.
Mixed Emotions FE-14001—KAY ARMEN	Because of Rain
Just in Case	9—DOWN YONDER 34.2 15.6
ME-5671 (5671x45)—RICHARD HAYES Go, Go, Go	AB-15053—LAWRENCE "Piano Roll" COOK Tiger Rag
RH-111—LOUIS PRIMA Bring Forth De Light	CA-1777 (F-1777)—JOE "FINGERS" CARR Ivory Rag
SA-793—BERT KEYES Perhaps	CO-39533 (4-39533)—CHAMP BUTLER Way Up In North Carolina
VI-20-4199 (47-4199)—THREE SUNS Hula Blues	DE-46362 (9-46362)—HAROLD CARMACK DE-46355 (9-46355)—SPADE COOLEY
3—I GET IDEAS 69.5 53.8	ME-5706 (5706x45)—AL TRACE Oh How I Love You
CA-1573 (F-1573)—PEGGY LEE Tonight You Belong to Me	ME-5695-CLEM WATTS
DE-27720 (9-27720)—LOUIS ARMSTRONG Kiss To Build A Dream On	MG-11057 (K11057)—FRANK PETTY TRIO Precious
VI-20-4141 (47-4141)-TONY MARTIN	TE-775-DEL WOOD VI-20-4267 (47-4267)-FREDDY MARTIN O
Tahiti My Island	Take Her To Jamaica

FOR 34.7	10—MY TRULY, TRULY FAIR 23.3 31.6	18-CASTLE] CA-1716 (F-1716)-
FORD	CA-1583 (F-1583)—RAY ANTHONY Pretty Eyed Baby	La Bota CO-39527 (4-39527)
1	CO-39415 (4-39415)—GUY MITCHELL Who Knows Love	Deep Ni CR-65061 (9-65061)
	CR-60514 (9-60514)—GEORGIE AULD Sentimental Fool	DE-27718 (9-27718) But She'
IT OF 61.8	DE-27630 (9-27630)—RUSS MORGAN	ME-8944—JOHNNY Jeep's Bl
ELL	LO-1050 (45-1050)—DICK JAMES Happy Valley	ME-5658 (5658x45)- Septembe
Dancing	ME-5646 (5646x45)—VIC DAMONE My Life's Desire	VI-20-4213 (47-4213 Makin'
	MG-10984 (K10984)—ART MOONEY Tht World Is Mine	19—LONGING FOR YOI
	VI-20-4159 (47-4159)—FREDDY MARTIN The Good Humor Man	BR-1008 (1008x45)-
	11-BELLE, BELLE, MY LIB- ERTY BELLE 22.8 29.8	Dreamy (CA-1731 (F-1731)-
	CO-39512 (4-39512)—GUY MITCHELL Sweetheart Of Yesterday	Sarah Ke CO-39499 (4-39499)
	DE-27717 (9-27717)—DON CHERRY Cara, Cara, Bella, Bella	Mary Ro CR-60546 (9-60546) Hi-Diddl
	ME-5690 (5690x45)—BOBBY WAYNE Sweetheart Of Yesterday	DE-27703 (9-27703) Josephin
49.5	VI-20-4217 (47-4217)—MERV GRIFFIN I Fall In Love With You Every Day	DE-27786 (9-27786) Summert
TT	12—WHISPERING 21.9 42.2	LO-1086 (45-1086)- Jazz Me
Ю	CA-1748 (F-1748)—LES PAUL World Is Waiting For The Sunrise	ME-5655 (5655x45) The Son
	DE-27585 (9-27585)—GORDON JENKINS Song Of The Bayou	MG-11021 (K11021) I'm Read
AMS ISTERS	ME-5707 (5707x45)—PATTI PAGE Cabaret	VI-20-4219 (47-4219 Crazy T
Rains	13-(IT'S NO) SIN 20.9 8.6 CO-39567 (4-39567)—SAMMY KAYE	20DETOUR ME-5682 (5682x45)-
67.9	Jealous Eyes DE-27769 (9-27769)—ARTHUR PRYSOCK	Who Wi
VIS	Love Of A Gypsy ME-5711 (5711x45)—EDDY HOWARD O. My Wife And I	ADDITIONAL TU IN OROER
RT	MG-11066 (K11066)—BILLY WILLIAMS QT. It's Over	
r	VI-20-4280 (47-4280)—S. CHURCHILL VA-101—FOUR ACES	21—WHILE Y DANCED.
•	14—JEZEBEL 20.4 26.8 CO-39267 (4-39267)—FRANKIE LAINE	DANCED 22—I WON'T
RE	Rose, Rose, I Love You LO-1060 (45-1060)WINIFRED ATWELL	ANYMOR 23—MORNINO
	Choo-Choo Samba ME-5622—ALLEN GREENE	OF THE MOUNTA
52.8	The Miracle ME-5620—ALEXANDER BROS	24—TURN BA THE HAN OF TIME
	Pennsylvania Dutch	25—WHERE'S YOUR HO
	15—SHANGHAI 19.5 29.4 CA-1525 (F-1525)—BOB CROSBY	26—IT'S ALL THE GAM
GHN V	The Naughty Waltz CO-39423 (4-39423)—DORIS DAY	27—WONDER 28—ENCHANT
EWS	My Life's Desire CR-60521 (9-60521)—HARRY BABBITT Never Again	LAND 29—HAWAIIA
Love NG	DE-27653 (9-27653)—BING CROSBY I've Got To Fall In Love	WAR CHA 30—I'M IN LO
ES	MG-10998 (K10998)—BILLY WILLIAMS QT. Wondrous Word	AGAIN 31—JOSEPHI
MOND	VI-20-4192 (47-4192)—BUDDY MORROW O. Good Morning Mr. Echo	32IN THE C COOL, CO THE EVE
ON	16—VANITY 19.2 20.4	33—KISSIN' I BOOGIE
5	CA-1584 (F-1584)—LES BAXTER World Is Mine	34—OVER A I OF WINE
Z 0.	CO-39466 (4-39466)—SARAH VAUGHAN <i>My Reverie</i> DE-27618 (9-27618)—DON CHERRY	35—KISSES S THAN WI
	Powder Blue LO-895 (4-895)—HADDA BROOKS	36—THE MUSICIAN
15.6	It Hadda Be Brooks ME-5659 (5659x45)—TONY FONTANE	37—I'M WAIT JUST FOR 38—SWEETHI
COOK	Wondrous Word VI-20-4246 (47-4246)—TONY MARTIN	38—SWEETHI YESTERD 39—GO, GO, G
CARR	Oh Beauty 17—AND SO TO SLEEP	40—MARY R 41—I WANT
a MACK	AGAIN 16.3 — CA-1784 (F-1784)—MARGARET WHITING	41—1 WANT NEAR YO 42—HOW HIG
ſ	Beer Barrel Polka CO-39569 (4-39569)—PAUL WESTON O.	42-HOW MIG THE MOO 43-IF TEARI
	Glory Of Love DE-27731 (9-27731)—DICK HAYMES	WERE PENNIES
TRIO	Long Ago ME-5706 (5706x45)—PATTI PAGE One Sweet Letter	44—BECAUSE OF RAIN
	RE-25010—ENOCH LIGHT O. Down Yonder	45—DIMPLES CHERRY CHEFKS
TIN O.	VI-20-4283 (47-4283)—APRIL STEVENS	CHEEKS

Aw-C'mon

Oct. 6 Sept. 29

ROCK 16.1 DAVE BARBOUR 19.2)—SINATRA & JAMES -4 DEEP TONES -SY OLIVER s My Buddy's Chick HODGES ues -RALPH MARTERIE B)-FONTANE SISTERS Like A Train U 15.5 15.8 —LARRY CLINTON & PAULETTE SISTERS Melody BAX -BAXTER & DOHERTY elly From Plumb Nelly -SAMMY KAYE se -GEORGE CATES ETHEL SMITH ime Is Summertime -TERESA BREWER Blues -VIC DAMONE Of A Sailor -TOMMY TUCKER O. 9)-CATHY MASTICE hings You Do 15.3 16.2 —PATTI PAGE II Shoe My Pretty Foot? 16.2 INES LISTED BELOW **OF POPULARITY** OU DANCED, 14.2 15.1 CR Y E 12.5 16.4 **SSIDE** IN 12.2 17.7 CK 10.1 "A DUSE? 9.6 6.6 IN IE 7.9 7.3 WHY 6.9 11.1 red 6.7 3.9 N ANT 6.6 10.1 VE 6.5 9.3 NE 6.4 9.2 COOL, OOL OF NING 6.3 5.5 BUG 6.2 BOTTLE 6.1 WEETER NE 5.9 9.9 NS 5.8 4.2 TING R YOU 5.7 ____ EART OF AY 5.5 8.1 **50** 5.4 5.9 DSE 5.3 FO BE 5.2 6.1 H)N 4.8 10.2 DROPS 4.6 9.1 5.2 4.5 AND 8.9 4.1 <u>CHIDDKS</u> **46—SURPRISING** 2.7 3.4

CMI CONVENTION FEB. 4-6, 1952

Sherman Hotel Confirms Feb. 4, 5 & 6, 1952 Convention Days. Distribs, Foreign Buyers, Ops, Reported Much Elated. CMI Sees Biggest Show.

CHICAGO—Coin Machine Industtries, Inc. announced this past week that the Hotel Sherman had confirmed dates requested for a convention to be held on February 4, 5, and 6, 1952.

The association advised that there had been many requests from manufacturers, as well as from foreign buyers, distributors, operators and suppliers for a convention to again be held here in Chicago.

Tho proceedings were carefully and quietly arranged, the news became quite general this past week.

Many who were here in Chicago, visiting with various manufacturers who are members of CMI, were elated over the fact that another convention would be held, it is reported.

Further details as to the forthcoming convention, as well as all other plans, will be officially released by attorney Dudley Ruttenberg of Coin Machine Industries, Inc., according to information received.

As yet there are no official details, except that these will be forthcoming and should be made known to all the trade this week.

In the meantime this city was abuzz with discussions pro and con as to just what this convention will mean to the field.

Many pointed out that this will be the first convention in many years where nothing but entertainment products will be seen.

These men claimed that, because of such products, the convention can go on without attracting any overt attention.

Others were of the belief that all types of products should be shown, including the new model phonographs, and that even manufacturers of vendors would also display at this show.

It is generally hoped by all concerned that the entire industry will join in to make this one of the biggest conventions of all time.

Some of the manufacturers, who are CMI members, are extremely enthusiastic over this forthcoming show. They feel that this is something that the entire industry has long awaited.

Follow The News About All Shows And All Important Industry Events Thru

THE CASH BOX

Where

You Get Inside Facts (Sub. Only \$15. Per Year)

SENATE COMMITTEE TAKES FIRST STEP TO REMOVE PINBALLS FROM JOHNSON ACT

Amendment Will Exclude F. P. Pinballs from Act. Final Report by Sen. Kefauver Okays F. P. Pinballs. Senators O'Conor, Hunt, Wiley and Kefauver Favor Amendment Excluding F. P. Pinballs. Also Has Okay of Dept. Justice. Amendment Now Goes to Senate for Vote. Believe It Will Pass Senate.

WASHINGTON, D. C.—Most important news emanating from this city, as far as this industry is concerned, was the fact that the Senate Committee composed of Senators Kefauver, O'Conor, Wiley and Hunt agreed that free play pinball games should be excluded, by amendment, from the present Johnson Act.

It is also understood that this amendment has the approval of the Department of Justice.

This amendment to the Johnson Act is now reprinted out of committee and is one of approximately 23 amendments to the bill.

It is expected to reach the entire Senate for vote very soon. But, some predict that it may catch the Senate just at the time of recess.

At the same time some feel that some Congressman may pick up the amendments and turn them into the Congress for vote.

There were no protests against excluding free play pinballs from the amendments.

Leaders of the industry were present at the Senate Committee hearings. None came to speak against excluding pinball games from the new amendments.

It is also understood that in Senator Kefauver's final report on the work of the Senate Crime Committee thruout the country that free play pinballs were excluded from anything along the gambling lines.

It is also understood that, should the amendment pass, no publication will be allowed to advertise equipment of any nature banned by the Johnson Act.

Other of the amendments concern themselves with anything but pinball games in which the industry is interested in at this itme.

Those who were present at the Senate Committee hearings and all others thruout the trade are eagerly awaiting the voting of the Senate regarding these amendments.

It is also reported that the Department of Justice has set up a special division in regard to the Johnson Act headed by one of their men who will watch all action in the industry regarding the equipment banned by this act.

As yet no further details have been heard as to what action has been taken by the Senate in regard to the amendments which will exclude free play pinballs from the present Johnson Act.

Sample Shipments Of United's "Zingo" Doubled By Repeat Orders

SETS NEW SALES RECORD FOR FIRM



BILL DeSELM

CHICAGO—Bill DeSelm, general sales manager of United Manufacturing Company, reported this past week that the firm set an entirely new kind of sales record with its newest game, "Zingo."

"This is the first time," Bill said, "that any game has enjoyed bigger business within one week on repeat orders than the number of samples shipped and," he emphasized, "by a margin of over four to one."

In short, according to DeSelm, the sample shipments that went out to their distributors everywhere in the nation were re-ordered within one week's time at the ratio of four games for each sample.

"Not only does this set a sales record," Bill claims, "but it proves that the players want 'Zingo.' "The three coin play action shows

"The three coin play action shows no 'missouts' on play at any location. "Where," he explained, "players might play an average of two out of four or five, in the case of 'Zingo' they play all three, whether they're playing for three nickels or three dimes.

dimes. "The coin chute is up to the operator. Some operators feature dimes and report no missouts on dime play. Others feature nickels and report no missouts on nickel play action. "Whatever the play angle," he continued, "most important is the fact that operators have gone head over heels for 'Zingo' and our distributors have, within one week's time, backlogged us with their orders and," he concluded, "more and more orders are flooding in every single day."

Silver-King Announces New Large Ball Vendor

CHICAGO — Silver-King Corporation, this city, began production this past month of a new type "Rotary Supervendor," according to H. F. Burt, the firm's president. This latest Silver-King vendor is designed to vend a new large size $\frac{7}{3}$ inch "Super-Gum" ball, as well as being able to handle the regular 15/16

This latest Silver-King vendor is designed to vend a new large size 7% inch "Super-Gum" ball, as well as being able to handle the regular 15/16 inch size. The new gum balls, manufactured by Ball-Gum, Inc., Chicago, were specially made at Silver-King's request and run 100-count to the pound.

The new feature of this "Supervendor" that permits it to handle the large % inch ball gum is a completely new rotary mechanism developed by Silver-King experts. "The new mechanism allows simple and effective function without clogging or missing," stated Burt. A change-over unit that will convert all Silver-King ball gum models to the large size ball is also available.

available. "Silver-King's policy has always demanded consistent high quality of product," Burt said. "This is coupled with the introduction of new ideas into the trade as constant analysis of current vending trends show us they were needed. In keeping with this policy, we felt there was a need at this time for a machine that would offset dwindling sales and be moneygetters where charms are prohibited by law. Silver-King's 'Supervendor' is our answer.

"From all present indications the extra large ball, selling economically at 100 to the pound, will outsell ordinary gum by 5 to 1."

Page 24

October 6, 1951



Bally Baseball Games, each \$125.00

RUSH YOUR ORDER!

1/3 Deposit, Balance C.O.D.



354 S. Worren St., Trenton, N. J., TR 5-6593

operating business-setting their first machine this past week. This adds another enterprise to their already thriving Record Mart on Elm Street. . . . August Firedell and Lester Godwin reported to have sold their juke box route. Lester is going to devote full time to his printing business, and Friedell reported to be looking around for a new business venture.

Ops here offer their sympathy to Marion Jones, formerly of this town, and now correspondent for The Cash Box in New Orleans, who recently lost her mother. . . . Garland Delemar, visiting here this past week, backs Baylor University to win the Southwest Conference football championship this year. Your correspondent advises Dele not to hold his breath until it happens. . . . Leonard Chess, head man of Chess Record Company, Chicago, made a flying trip to Dallas recently in his "Rocket 88". . . . Pfc. Albert (Mac) Branshaw, former record salesman for South Chast Amusement Co., and Kind Record Co., dropped into Dallas this week on leave from Camp Breckinridge, Ky., where he's been stationed for the past six months. . . . London Gramaphone celebrated its second year in business this week with an open house party.

(Booth No. 28); Good Specialties, Omaha (Booth No. 29); Mayflower Distributing and Paster Distributing, in addition to its previous reservation of Paylor A for AML phanes take of Parlor A for AMI phonos, take Booths Nos. 35, 36 and 37, to display games of Keeney, Bally and United.

With an expected 100% attendance of all members of the associations from the six states, officials and executives from the manufacturing companies, officers and board executives of MOA, and representatives from many wholesaling firms thruout the country (who are expected to do a land office business in buying, selling and trading), a tremendous turnout is in view.

Because of the great interest and expected jam of visitors, Harold Klein urges all those who intend to be on hand to be sure to wire or phone him to assure hotel accommodations.

AM Incorporated Manufacturers for the Automatic Music and 1500 UNION AVENUE, S.E. • GRAND RAPIDS 2, MICHIGAN • PHONE 3-3633 Merchandising Industries September 24, 1951 Dear Music Operator: We hoped that the new Model "D" would win your immediate acceptance -- that it would prove to be the jukebox you've been wait-Your response to the initial showings of ing for. the "D" has been more than gratifying. It's overwhelming! You may be sure that your AMI distributor is anxious to fill every order just as soon as he can do so. Please bear with him and with us.

We are producing new Model "D's" in the maximum quantity permitted under government regulations which limit the use of critical materials, and with all the speed possible consistent with our policy of rigidly holding to the highest standards of quality. Sincerely yours,

John W. Haddock

John W. Haddock President



JWH/1W

In the MIDWEST COIN MACHINE SHOW (Jonsord by the Music Operators' Associations of: N. D., S. D., MINN., WISC., NEBR. and IA.) MOTEL PAXTON, OMAHA, NEBR., MON. & TUES. OCT. 15, & 16, 1951 "The Midwest Coin Machine Show Special" Issue of THE COSING DAY: OF MINUTE CLOSING DAY: WEDNESDAY, OCTOBER 10th Rush Your Ad Today For Best Possible Position! Write! Wire! Phone! DO IT NOW!!

THE CASH BOX WILL BE IN BOOTH No. 1 THE CASH BOX WILL BE IN BOOTH No. 1

THE CASH BOX Empire State Bldg. New York 1, N. Y. ALL PHONES LO-4-5321

Page-27

October 6, 1951



"It's What's in THE CASH BOX That Counts"



Florida music ops got quite a chuckle out of the newspaper stories which appeared this past week in which a court matter was discussed and reference was made to the spelling of "jook" and "juke." Twelve years ago the Supreme Court spelled it "jook," but now has reversed itself in a decision and spelled it "juke." (It has been stated that the origination of the word "jook" took place many years ago, and was used to describe a rural place where drinks could be bought and customers could dance to canned music. . . . Ted Bush, Bush Distributing, entertaining large numbers of local ops who play and then buy Williams' "Hayburners." Duke Luker demonstrates how fast a game it can be by finishing it with only one ball. . . . Willie Levey returns from New York sooner than expected, and claims he's happy to be back. . . . Willie (Little Napoleon) Blatt reports that he spoke on the long distance phone with Natalie Feldman (the late Morris Hankin's daughter) and that everything there was coming along in fine shape, with everyone working hard to put the business back on the level it held during Hankin's active days. They expect some fine action when the annual Fair gets under way in Atlanta. . . . Duke Luker, president of the music operators association, working hard to build a successful organization, reports that they now have a membership that totals 90% of the operators, and that most every machine in the territory has stickers, which holds the respect of the territory's operators. . . . Eli Ross and Sam Taran, Taran Distributing Company, doing a bang-up job with the new AMI Model "D-40" phono, with orders far exceeding their deliveries.



After an absence of two weeks your correspondent returned to the city and was mighty pleased to note a decided increase in activity, with a corresponding increase in optimism and good cheer. In particular, it was heartening to speak with operators of both music and games, who in practically every instance reported increases in collections. One music operator was bemoaning the fact that he didn't have enough time to make deliveries of equipment to a number of new locations, who were clammering for immediate placement of a juke box. Naturally, this action reacted to the favor of the wholesalers along coinrow, who were stepping along at a merry pace. Both operators and wholesalers seem to feel that this activity is a preliminary of what is to come in the weeks approaching. Cooler weather, more spending money, and curtailment of TV sports programs imbue the coin trade with an optimism that hasn't been as obvious in the past few years.

Mike Munves, who is busying himself mostly with export orders at this time, gets a chuckle as he relates that his secretary, Jeanne Mishkind, will be married over the week-end. The husband-to-be is connected with the coin machine industry. During the past ten years," grins Mike, "every secretary I've had has married someone connected with the coin machine industry." Your correspondent and Mike got an added belly laugh, when it was pointed out that Mike himself married his secretary a few years ago. . . Irv Vidor, originally a Newark, N. J. boy, and a Virginia Beach, Va. operator for the past half dozen years, visits coinrow. Irv is very happy down there. "Can a New York operator go fishing every day?" asks Vidor. Irv reports that music operators in the Tidewater area are very happy over their operation of music at a dime. It's been most successful, with collections up almost 100%. . . . Another smiling gent, is Barney (Shugy) Sugerman of Runyon Sales Company. Music operators are placing untold orders for the new AMI Model "D-40" phono. "Orders are placing up" reports Shugy, "and we're filling them in rotation—first come, first served." In addition, Shugy states that the games ops are ordering Keeney's new shuffle game "6-Player League Bowler," which first arrived this week. Irv (Kempy) Kempner, road salesman for Runyon, spends a day in the New York office, to meet with ops coming in from out of town.

Have a note from the ever popular and hard working Ben Becker, Bally's representative, who has been working among the Canadian distributors and operators with Al Siegel and Art Tipton (Siegel Distributing) who have the Bally line in Canada. Ben expects to rush back home for the holidays. . . Joe Young, Young Distributing, tells us that the recent display of the Wurlitzer 1400 in eleven theatre lobbies was so successful, seven of the managers have asked permission to keep them for a little while longer. Even tho the pictures have changed, the theatre managers change their records to tie-in with the new musicals being shown. . . . Nat Cohn tells us he'll soon have something interesting for the trade. . . . Joe Hanna, well known distributor and operator of Utica, N. Y., visits along coinrow. Joe points out that while his hair may be thinning slightly, he's as good as ever.

Nash Gordon, manager of the Automatic Music Operators Association, spending some time on coinrow seeing the various distributors, lining up ads for the Journal which will be distributed at the forthcoming 14th Annual Banquet and Show to be held on Saturday night, ovember 3 at the Commodore Hotel. . . . Joe Hirsch, business manager of the local games association, starting preliminary work in preparation for their 2nd Annual Dinner which will take place on December 2. . . Wanted to get a look at ChiCoin's new shuffle, "6-Player Bowling Alley," but Al Simon told us his floor sample was grabbed off by an operator. "Can't even keep a game on the floor" he reported. Georgie Holzman, Brooklyn operator, recovering from a long hospital siege, resting up at the Concord Hotel, in the Catskill Mountains.



Louis Boasburg and Ray Bosworth came back from the Chicago all star football game, sadder but wiser. But the boys did more than see a game. Lou did a little observing on his own at the sports center and noted that Bally's "Coney Island" was doing a terrific job of drawing the crowds. . . . Bob Duffy, F.A.B. v-p, returned from his vacation to find F.A.B. shipping Wurlitzer phonos like mad. . . Armando Rivera, Dallas operator, in Nola on business over the week end. . . The record manufacturers are really on the job this season as witnessed at Delta Music Sales. Carl Lebow & Ike Berman of Apollo Records, Leonard Chess of Chess Records and the Bihari Boys Joe & Jules with their much mucho attractive sister Roz. . . . Pat Buckley recently spent several days in Nola as guest of Mr. and Mrs. Bob Buckley of Console Distributing.

We are very glad to know that Clem Guillout, Jefferson parish operator is mending nicely from a recent illness. . . . Henry Fox, well known throughout the coin machine industry is now associated with Delta Music Sales Company. Henry by the way, is sporting a new Pontiac. . . . Having played a few games on Williams' "Spark Plug" we can vouch that this machine is going to be terrific. Ditto United s "Zingo." . . . Did you know that two New Orleans, ops have enrolled at Tulane University? I'm not at liberty to give you the names but before long we will have a lawyer and an engineer in our midst. . . . Congratulations to Mr. and Mrs. George Saterlee of Globe Coin Machine Company, on the birth of their son. . . Joe Scovatto, Delta Coin Machine Company was rushed to Hotel Dieu recently for emergency treatment. We sincerely hope that Joe will be back among us soon. . . . We just had a chat with Bob Mallory who tells me that they can't get enough Rock-Olas, the demand is too terrific. All in the same sentence we learned that Bill Maddox let a cold get the best of him, but he is still on the job.

Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!



You can expect to find every leading distrib and jobber in the country at the Midwest Coin Machine Show in Omaha on Oct. 14 and 15. These boys are desperate for equip't of all kinds. There's gonna be plenty of trading between them at this big midwest ops' show. . . Grand news for the trade was the CMI announcement that the Sherman Hotel had confirmed Feb. 4, 5 and 6, '52 as dates for the coin machine convention. With ACMMA dissolved this leaves only CMI mfrs to put on the show. They plan to make this one of the biggest. . . The Senate Committee that met to discuss amendments to the present Johnson Act found no one present to protest when the suggestion was made that pinballs (free plays) be excepted from this Act. Belief among those who were present at hearings is that free play pinballs will be exempted. Committee was composed of Senators Kefauver, O'Conor, Wiley and Hunt.

An orchidaceous medal to Joe Schulman of Coven Distributing Co. Joe is a special policeman in his home town of Desplaines, Ill. Without being armed, passed a store, he found thieves trying to break in. Stepped right up to the armed thugs, grabbed 'em and held 'em, until a taxi came along with a twoway radio, and had the regular police help him take them in. Brother, that takes moxie... California Music Guild thru their attorney Harrison W. Call, will attempt to obtain a Federal injunction preventing any local office of OPS from halting 10c play until the OPS agency in Washington, D. C. decides the issue. Belief is that juke boxes (as explained and analyzed in The Cash Box, Aug. 25 issue) are strictly "entertainers" and should be under that classification, therefore exempted from any and all price control. Surely, juke box and any other coin operated entertainment, does not effect the cost of living or, especially, do anything but help speed war production. ... George A. Miller, president of MOA, in the Stanford Lane Hosspital, San Francisco, for the next few weeks.... Jackie Rosenfeld of St. Louis made a special flying trip into Chi to see Jack Nelson at Bally. You guessed it. More 'Coney Islands'.

Nate and Irene Gottlieb, two rabid baseball fans, on their way to Noo Yawk to see the World Series. (Anyone got some extra tickets, please?) . . . Ralph Nicholson now in Detroit advises, "I'm on my way thru Michigan." . . Paul Huebsch over at J. H. Keeney & Co. reports, "Even before we could publish an announcement on our '6 Player League Bowler' were backlogged with orders. But", he buts, "we're gonna try like anything to step up production." . . . Bill DeSelm at United is the happiest sales manager in town. Reports that re-orders on United's "Zingo" were four to one to samples shipped and all within one week's time. That's a record. . . . Which also reminds us that Sam Stern and Bill Ryan of Williams just simply amazed at the way those orders are piling up for "Jalopy". Even bigger than "Hayburners". And no one ever tho't that could ever happen. See how you can never tell. . . . Gil Kitt the most nervous guy we met this past week on Sunday night. Was waiting to hear the word from the hospital whether he was the daddy of a baby boy or a baby gal. And Valerie much more calm and braver than Gil by a mile.

Leo Weinberger of Louisville in our town and thrilled to hear about that CMI convention.... We hear that Harry Williams gets up at 6 A.M. and works almost around the clock out Californiaway.... Cutest conversation in many a moon, Bill and Lucy DeSelm discussing Chloe DeSelm.... Ben Becker, we hear, is in Montreal, trying out his French.... Dick Hood of H. C. Evans & Co. in St. Luke's Hospital where they operated on his eye, this past week Monday morning. Here's hoping Dick is feeling chipper and his eye is better than ever... Muriel Casola attention: Hear from Johnny that he's been saying, "Meet me in St. Louis."... "Morty" Mortensen took off five pounds. Let that be advance notice, "Swede."... Herb Oettinger becoming a Washington, D. C. commuter these days. Might as well leave a change of clothes in the Capitol, Herb.... Ed Levin of ChiCoin has switched to Rybutol.... Saddest news of the past week—the passing of Otis Murphy after an operation at Colonial Hospital in Rochester, Minn. Our sincerest condolences to his family.

Ben Coven receiving many compliments and thanks from music ops for showing them the way to better collections with 10c play. Orchids to Ben for his untiring efforts in this direction...Bill C'Donnell wants to become a Pappy. ...Tom Callaghan tells us, "I'm a good ducker". Just what he meant by that, we don't yet know. But, from what we gather, it had something to do with ducking...Mr. and Mrs. Lou Casola of Rockford around town to say "hello" to many friends...HAPPY BIRTHDAY TO: Fred Kleiman, Chi adman; Sam Rabinowtiz of New Jersey; Irwin Blumenfeld of Baltimore; Eddie Smith of Oakland, Cal.; Jack Ne'son of Chicago and Ben Robinson of Detroit... Les Rieck and Fred Morris of H. C. Evans & Co. advising us that they'll be at the Midwest C. M. Show in Omaha... Jimmy Martin who has a very fine candy vendor also has taken over DuGrenier's ciggy machine for the midwest and stopped that selling direct deal. Orchids to Jimmy for that achievement.... Charley Pieri of Monarch Coin says he's happier than anything because he's getting out from under the pile of work that accumulated.

Vic Weiss of Allied enlarged his premium department and put Mort Kallison in charge. . . . Herb Perkins of Purveyor is now taking over the second floor of his new building for premiums only. . . . Greatest click of the month is Ralph Sheffield of Ace Premium Sales who won the affection of all ops because of his terrific ideas. Ralph used to be with Empire. And, by the way, is one of the most outstanding mechanics in the biz. So, you ops, when you drop over to buy your premiums at 1155 Milwaukee Ave., ask Ralph how to cure mechanical problems. . . H. F. Burt, sales manager for Silver-King Corp. has a new ball gum vendor that's absolutely the very last word. So great that Ball Gum, Inc. tied in with him for a great deal. . . . If you think that Frank Mencuri isn't getting younger every day just drop over at Exhibit Supply Company and see Frank ride those horses. "Big Bronco" and "Pony Express" are two of the hottest items on the market today. And ain't nothin' yet as compared to what Exhibit has just introduced.

"Gran'pa" Ray Riehl is being called "Old Man War Work" these days.... And the most prophetic thing I've heard in many a moon was that remark made by Sam Lewis of ChiCoin who said, "I'm gonna be a Pappy in 14 months". Which, Sam, is called "Anticipatin'"... Watch for that issue of Life magazine with a terrific spread on juke box music. Location pictures and also pics of ops you know.... Dept. of Justice has set up special man to check all trade mags for any reference to any equip't banned by the Johnson Act. His name is Charles McNellis... Also one amendment to the Johnson Act will stop all publication of any equip't banned by this bill.... Was that Marty Nelson and Ben Becker along with George (Golden Boy) Jenkins we saw in Washington the other week?



Let Us Arrange a

FREE DEMONSTRATION

of the Keeney Deluxe Elactric CIGARETTE VENDOR

★ For MORE THAN 3 YEARS operators have made much more money with service costs at an all-time low. Features: • 432 pack capacity ★ Easy loading with swing-up top • 3-way match vending • Alternate front and rear column vending ★ Quick price changes • Large storage. Write for an immediate free damonstration today.

J. H. KEENEY & CO., INC. 2600 W. 50th St. Chicago 32, 111.

Horses! Horses! Horses!



FRANK MENCURI

CHICAGO — "Who was it that said. 'A horse! A horse! My kingdom for a horse!'" asked Frank Mencuri, sales manager of Exhibit Supply Company, this past week.

In answer to this surprising ques-

tion, Frank pointed to an impressive pile of letters and orders on his desk for Exhibit's "Big Bronco" and "Pony Express", the two coin operated horses that have taken the industry by storm.

"From everywhere in the country, as well as from foreign countries", Frank explained, "the news of what 'Big Bronco' and 'Pony Express' are doing to help retailers sell more merchandise and earn bigger profits for operators has spread.

"In fact", Frank stated, "it has now reached the point that whenever I walk into the plant I hear a chorus of 'Horses! Horses! Horses!'

"In short", he laughed "the men in the shop anticipate just what I'm going to ask for and jump me even before I have a chance to get started."

The success of Exhibit's "Big Bronco" and Exhibit's "Pony Express" have reached such proportions that the firm is of the belief they will prove themselves among the most outstanding products that this industry has ever known for many, many years to come.

SPECIAL ATTENTION OF BUYERS AND SELLERS

IF "The Cash Box" Listings Help You!

IF "The Cash Box" News Is Beneficial!

IF "The Cash Box" Editorials Show The Industry The Way To A Better And More Profitable Business!

IF "The Cash Box" HELPS YOU!

YOU — IN TURN CAN HELP "The Cash Box"

WHEN ORDERING FROM ADS — PLEASE TELL THE ADVERTISER . . . YOU "SAW IT IN THE CASH BOX"



Biggest news of the week, other than "unseasonably" and unreasonably hot weather, is the arrival of Chicago Coin's new "Six Player Bowler." Phil **Robinson**, who usually calls even his own firm's product as he and the buying public see it, predicts this one will turn out to be the best and best selling bowling game of its type out yet. And agreeing with him, to be sure, are **Bud Parr** and **Fred Gaunt** of General Music, where the game is being shown to interested ops. Phil tells us he's just about to hit the road for Denver, Salt Lake City, San Francisco and points singing the praises of the game. . . . Nick Carter reports the new AMI has been warmly welcomed by local ops and the lads up in Bakersfield, the machines moving out as fast as they come in from the factory.

If you're crossing Pico Blvd. these days in the vicinity of Sicking Co. and almost get rundown by an attractive young brunette driving a shiny almost-new car, don't be unduly alarmed. It's only Cele Padwa, Jack Simon's secy., who has just taken unto herself an automobile, her first. Jack and staff are waiting on Gottlieb's new 5-ball, "Wild West," which they figger will be a humdinger. At present, Sicking has had quite a rash of export business, a field in which Badger Sales has been doing the major job out of this Coast for some time. . . Found Lyn Brown at home at his new location, 1909 W. Pico Blvd., and handling United's "Six-Player Shuffle" as well as an assortment of used game equipment.

At Badger Sales, it's nip and tuck between two Williams games, "Hayburners" and "Jalopy," with players, locations and ops just refusing to tire of the earlier model. . . . C. A. Robinson and Al Bettelman have their newly enlarged stock of games in and appear off to a fast start at acquainting local ops with the fact. . . Over at Paul Laymon's, the gang is enthused over Bally's "Coney Island," a pinball that's winning quick acceptance from the customers. Bally's "Futurity" is also proving to be a real winner. Paul just had word from the Wurlitzer factory that a brand new 1400 is being used by the "Ice-Capades" as theme for a big production number, "Juke Box Jamboree". The local folks are anxious for the show, which is now playing the East, to get out here at Pan-Pacific Auditorium so they can see the machine with its specially chromed record stack and the Wurlitzer name enlarged four times. There's a credit line, to be sure, in the show's program.

On the Row: Fred Shuey of Bell.... Balboa's Roy Smith ... Del Hungerford of Pasadena ... San Bernardino's R. L. Gray and Tom Goodcell ... R. W. Mason from Escondido ... Ken Ferrier of Oxnard ... Covina's W. H. Bradley ... R. T. Frazier and George Rodriguez from San Diego ... Pomona's Lloyd Barrett ... Albert F. Martinez and Pat Patterson from Santa Maria ... Lloyd Saunders of Southgate, off to Purple Lake in Inyokern after some deer ... Bob Donahue of Pismo Beach ... Riverside's Jack Neal ... Mr. and Mrs. Jack Spence of Big Bear ... Wm. Black of Bakersfield ... Van Nuys' E. McGlone ... Mr. and Mrs. Al Anderson from Shafter to see "Guys and Dolls" ... Long Beach's Bert Regan ... Johnny Lynn, formerly of Long Beach and now from Phoenix ... Larry Hansford from Lompoc ... Benny Shupp and Bernie Knott of El Monte ... Bakersfield's Jack Sickley, out to the beach for some more ocean fishing ... Cecil Ellison and Frank Roberts of Lancaster.



There have been quite a few operators in the Twin Cities seeing what is new in Coin Operated equipment and also making purchases.... Mike Young of Soldiers Grove, Wis., reports that things are finally getting straightened out in his territory after having two very serious flash floods just a short time ago. ... In the Twin Cities from the Duluth area were George Atol and Mike Atol and trailing in shortly after them was John Czerniak. ... Pete Leness of Grand Forks, N. D., was seen around as was George Berquist of Ironwood, Mich. and Boese and Houlsouer of Grand Forks, N. D.; Cap Keister of Frontenac; Bob Cross of Jackson; Kenny Anderson of Austin.

Some operators in town this week were Stan Woznak of Little Falls; Frank Mager of Grand Rapids; Frank Phillips of Winona; Pete Wornson of Mankato; Ed and Millie Birkemeyer of Litchfield; L. J. Savard of Red Lake Falls; Gordon Dunn of Moose Lake; and Harry Galep of Menominie, Wis. . . The Lieberman Music Company had received its sample of Chicago Coin's new 6 Player Bowler and the operators who have seen the game really like the features of the game which include a formica top and a high scorer which shows up on the back board. . . Ed La Page of International Falls, finally made a trip into the Twin Cities to see what was new in Coin operated equipment. . . Ben Couch of Grand Forks, N. D. was seen around town at the various distributors as was Ben Kragtorp of Tracy; Al Eggermont of Marshall; and Sieg Brothers of Augusta, Wis. Seen here and there just for an instant were F. W. Schoefter of Valley City, N. D.; August Streyle of Hazelton, N. D.; Chuck Baird of La Crosse, Wis.; Pete Vanderhyde of Dodge Center; Harold Peterson of Bethel, and Glen Rackliff of Superior, Wis. . . . Mr. and Mrs. Vering Gieb of Deadwood, S. D. stopped 'nto the Twin Cities on their way home after spending more than a week at a resort near Detroit Lakes. Not a fish was caught but a good rain was had by all everyday of their stay up there. Better luck next time!

WHAT DO YUU THINK OF 10c PLAY



That's right. What do YOU think of 10c play?

You're the man who counts. You're the man who decides whether 10c play will continue and whether it is "the answer" to the operators' problem.

This is the time to tell the industry the "truth" about 10c play. This is your opportunity to bring to the fore a fact or a fable.

There is no longer any doubt that more and more former skeptics everywhere in the country are switching over to 10c play.

Some smaller town ops are still holding back. They claim that they don't need as much as "the city ops." They also report that the incomes of the public in their smaller communities are such that the people cannot afford dime play.

There are still many fearful ops who would like to be convinced. These ops want to start 10c play.

Some of them claim that the other ops in their areas won't go along with them. Some are afraid that their competitors will jump their spots the moment they hike the play cost.

Others have a hundred and one reasons. Yet, all admit, that there is need for greater intake. And they agree that 10c play seems to be "the answer."

WHAT DO YOU THINK OF 10c PLAY?

Fill out the sheet here and mail immediately to: The Cash Box, Empire State Building, New York 1, N. Y. Do it NOW!! The Cash Box, Empire State Bldg., New York 1, N.Y.

Gentlemen: Here's what I think about 10c play:

TEAR OUT AND MAIL IMMEDIATELY! LET'S TELL THE INDUSTRY THE "TRUTH" ABOUT 10c PLAY! DO IT NOW!

Page 32 October 6, 1951 **CLASSIFIED ADVERTISING SECTION CLASSIFIED ADVERTISING SECTION** FOR SALE—Will trade Exhibit Six Shooters, Silver Bullets, or Dale Guns for Turf Kings, Winners— Seeburg 100 Wall Boxes at low Cash Box. CAPITOL SALES CO., 5416 W. COLFAX AVE., DENVER, COLO. WANT — Collector's Item for collec-tion of rare and unusual records. FOR SALE—Buy now—prices were CLASSIFIED AD RATE never better: Wurlitzer 750E's \$75; Prominent collector will pay top price for "Dee Dee" recording of Wurlitzer 850's \$55; Wurlitzer 700's 8 CENTS PER WORD woman's voice presently being used in conjunction with AMI distribu-tors' showings of new Model "D" jukebox. Write: CJM, c/o THE CASH BOX, EMPIRE STATE BLDG., NEW YORK 1, N. Y. Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$100. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for follow-ing issue pending receipt of your check er cash. \$57.50; Wurlitzer 1100's \$350; Aireon Coronet \$100. F.O.B. Kansas City. Crating \$5. CENTRAL COLO. **MUSIC DISTRIBUTING CO., 1523** FOR SALE — 2 Exhibit Dale Guns \$69.50 ea.; 1 Chicago Coin Pistol \$148.50; 1 Evans Shuffle Ten Strike \$79.50; 8 Telequiz with film GRAND AVE., KANSAS CITY, MO. Tel.: BAltimore 5615. Notice to holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue con-taining no more than 40 words, which includes your firm name, address and tele-phone number. All words over 40 will be charged to you at the regular rate of &c per word. Please count words carefully. WANT - All post-war games, phono-Sille.50 ea.; 1 Chicago Coin Midget Skee Alley \$175. AUTOMATIC AMUSE. CO., 1000 PENNSYL-VANIA ST., EVANSVILLE 10, IND. graphs, wall boxes, scales, arcade. FOR SALE—Chicago Coin Classic All hideaways, speakers, adaptors, \$115; Universal Super Twin Bowler motors, Wurlitzer and Seeburg stepand prices. ST. THOMAS COIN SALES, ST. THOMAS, CANADA. Tel.: 2648. \$115; Bally Speed Bowler \$50: Shuffle Alley with fly-away pins \$25. CLASSIFIED DISPLAY — Rate 75c per agate line (\$10.50 per column inch). No sutside borders. Only light faced type used. **ALLIED COIN MACHINE CO., 786** FOR SALE—Manhattan Packard phonographs, like new, \$189.50 ea. WESTERN DISTRIBUTORS, 1226 **MILWAUKEE AVE., CHICAGO 22,** ILL. Tel.: MOnroe 6-2110. SOUTHWEST 16th AVENUE, PORTLAND 5, ORE. ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT The Cash Box, Empire State Building, New York 1, N. Y. WANT-We want late model phonographs, wall boxes, five ball games, amusement games, etc. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. FOR SALE—All types coin machine FOR SALE-100 Packard Wall Boxes, tubes. Sixty and five off list. Stand-Hi-Chrome and Satin Finish, in quantity \$10 ea.; Seeburg 8200 and 8800's at \$49.50 ea.; 3-wire and wireless Boxes at \$5 ea. Write or wire: DIXON DISTRIBUTORS, 3808 SOUTHERN BLVD., YOUNGS-TOWN O Tal. \$7515 ard Brands. Guaranteed. Individually boxed. 47 and 44 bulbs (100 WANT WANT—Your used or surplus rec-ords. We buy all year round and pay top prices up to 5% blues and race. No lot too large or too small. to box) \$4.35 per hundred. LEWIS ELECTRONICS, 3449 N. ELAINE PLACE, CHICAGO 13, ILL. WANT-By Operator: Bally One-Balls: Citation, Champion, Turf King. Also late 5-balls and post-war phonographs. All machines must be TOWN, O. Tel.: 8-7515. We also buy closeout inventories complete. BEACON SHOPS, 821 NO. MAIN ST., PROVIDENCE R. I. Tel.: UNION 1-0320. FOR SALE—Universal Photo Finishes, FOR SALE - Bally Speed Bowlers in excellent condition, \$125; Bally \$49.50; Q-Ball Pool Tables \$99.50; A-1 and ready for location. ACTIVE AMUSEMENT CO., 501 NORTH GOSSET ST., ANDERSON, S. C. Citations \$95; Playmeters for AMI Solotone Entertainer Units, best Phonos, new \$4.50. JACK R. MOORE CO., 1615 S.W. 14th AVE., PORTLAND 1, ORE. Tel.: ATwater offer. RUNYON SALES CO., 593 WANT — Late model phonographs. Will pay cash. Will pick up within a radius of 300 miles. KOEPPEL DISTRIBUTING CO.. 629 TENTH AVE.. NEW YORK 19, N. Y. Tel.: Tel.: 2310. 10th AVE., N. Y. C., N. Y. 6521. WANT-United Twin Rebounds; United and Keeney Four Ways. Also United and Keeney Four Ways. FOR FOR SALE-Basket Ball \$169.50; FOR SALE-40 Selection AMI Model OK SALE-40 Selection AMI Model "C"; 100 Selection Seeburg 1949 or 1950 Model. Write. Dale Guns, Shuffleboards; Shuffle Alleys, twins or singles; Pin Balls, Roll Down games. We deliver free in Wiscon-sin, also help new operators start routes. LAKE NOVELTY CO., OMRO, WIS. Shuffleboard Conversions. FOR SALE—Special—New Double Faced Wates \$1.49. Write for list of close-outs. MONARCH COIN MACHINE, Goalee \$89.50; Air Raider \$89.50; Tail Gunner \$89.50; Batting Prac-CI 6-8939. tice \$75; Ace Bomber \$75; Sky Fighter \$95; Rock-Ola World Series INC., 2257 N. LINCOLN AVE., CHICAGO 14, ILL. Tel.: LIncoln \$75; Tokyo Raider \$75; Torpedo \$75; Love Pilot \$125; Fort Vitalizer \$75: American Scale \$75. LEHIGH SPECIALTY CO., 826 NO. BROAD ST.. PHILADELPHIA 30, PA. Tel: WANT-Used Juke Box records, popular, hillbillies and polkas. Any quantity. Will pay highest prices. Give 9-3996. full details in first letter. F. A. WIEDEL. 2440 N. ORCHARD ST., CHICAGO 14, ILL. WANT — United two-player Shuffle Alley Express; United Shuffle Skills; POplar 5-3299. FOR SALE—Brand new Advance 21 F Venders for immediate delivery; New Shipman 3-Way Stamp Venders \$39.50 ea. or 6 for \$200; Universal Twin Bowlers. Can use unlimited quantity. Phone, wire: RITEWAY SALES & MFG. CO., INC., 615 10th AVE., NEW YORK, N. Y. Tel.: JUdson 6-1865. WANT-All types of post-war flipper five ball games. in any quantity. FOR SALE -- Packard revolving SALE — Packard revolving speakers \$40 ea.; 1422 Rock-Ola \$125; Many used shuffle alleys and pin games. Write for prices. State your needs. Bed Blankets from \$3.50 up. Wurlitzer 2140 Bar Boxes, make us an offer. SAVAGE NOVELTY CO., 628 - 3rd ST., BE-LOIT, WISC. Brand new Silver King Duck Hunters gum venders \$24.50 ea. CLEVELAND COIN MACHINE EX-Give names. condition they are in, price wanted. and when ready to ship. INTERNATIONAL AMUSE-MENT CO.. 5 PARKHURST ST., NEWARK 2, N. J. WANT—Will pay cash for Champions, Citations, Gold Cups, late Rock-Olas, Seeburgs, Wurlitzers and AMI's, and Accessories. Send us CHANGE, INC., 1827 ADAMS ST., TOLEDO, O. your list. AMERICAN DISTRIBUT-ING CO., 325 E. NUEVA ST., SAN ANTONIO, TEX. Tel.: TRavis 8858. FOR SALE—Buy your finest recondi-LOIT, WISC. tioned Wurlitzer phonographs from WANT—What have you in new lines of equipment? Write us first. ROCK ISLAND DISTRIBUTING CO., 2530-32 FIFTH AVE.. ROCK ISLAND, ILL. Tel: 6-6477. the World's Largest Wurlitzer Dis-tributor. Genuine parts, factory trained mechanics. Competitively priced. Also reconditioned cigarette WANT—Photomatics, Voice-O-Graphs, ChiCoin Basketball Champs, Sec-FOR SALE—United Shuffle Allev \$15; Harvest Time \$75: Big Top Pinball \$65; A.B.T. Gun \$25; Athlete Grip Scale \$20. AUTOMATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. Tel.: BRidgeport 750. burg Bear Guns, Evans Tommy Guns, Skyfighters, Chi-Coin Midget Skee Balls, Pitch 'Em and Bat 'Ems, Exibit Dale Guns, ChiCoin Pistols machines. Write us before you buy. YOUNG DISTRIBUTING, 599 TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-5050. WANT — Bally Bright Lites. State number and best price. W. E. KEENEY MFG. CO., 5231 SO. KED-ZIE AVE., CHICAGO, ILL. and all other Arcade Equipment. State condition and price. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK, N. Y. Tel: BRyant FOR SALE-Just "21" \$35; Canasta FOR SALE — Louisiana Operators; \$75; Spot Bowler \$125; Marvland \$35; Lucky Inning \$75. WANT-Factory rebuilt and new Slots, Win-ter Books, Arrow Bells, Clover Bells, 9-6677. Super Bells, Buckley Parleys. Write for prices. LOUISIANA COIN MA-CHINE CO., BOX 861, LAFAY-ETTE, LA. Tel.: 2441. WANT—One or a hundred phonos and games of all kinds. Cash wait-ing. Will buy your complete route of music or games. Also want: tubes, parts, supplies of all kinds. Write, Wire, Phone. C. A. ROBIN-SON CO., 2301 W. PICO BLVD., LOS ANGELES, CALIF. (Tel.: DUnkirk 3-1810). WANT—Will pay top cash for Bally Bright Lights Write, Wire, Phone. REDD DIST. CO., 298 LINCOLN ST., ALLSTON, MASS. Tel: AL 4-4040. Exclusive New England dis-tributors for Wurlitzers, Bally, United, Keeney & Exhibit. Seeburg Select-O-Matic and United 4 player shuffle alleys. MOHAWK SKUL, GAMES CO., 67 SWAG-GERTOWN RD., SCHENECTADY 2, N. Y. FOR SALE—1 Manley Pop Corn Ma-chine—Model 49-Pl. Includes supplies such as paper bags, cartons, oil and approximately 100 lbs. of corn. Lists for \$650. Floor sample, sale at \$495; Jungle Joe photo elec-FOR SALE—Bally Heavy Hitter \$50; Royal Flush Pool Table New \$65; Koyal Flush Fool Fable New \$05; Keenev Lite-A-Line New \$375; Gott-lieb Watch-My-Line New \$210: Western Major League Baseball \$45: Filben Hideaway Steel Cabi-WANT—Pokerinos, Diggers, Rotaries, Music Machines, Foot Vitalizers. NATIONAL, 4243 SANSOM ST., WANT-Bingo Rolls-must be clean tric Pistol with animated target, a real buy at \$99.50; 1 floor sample Universal Shuffle Tournament, a and in A-1 condition-\$35. SYS-TEM AMUSEMENT CO., 810 WEST PHILA., PA. net Like New \$50; Packard 12 inch SECOND AVENUE, SPOKANE 4, SDEAKER and cabinet \$14.50, MIL-JEP-NEWMARK DIST. CO., 42 FAIRBANKS ST., N.W., GRAND RAPIDS, MICH. Tel.: 9-8632. WASH., Tel.: RIverside 4745. four player bowling attachment for use on any shuffleboard \$149.50; 1 Six Gun ABT Rifle Sport Shooting Gallery, complete with brand new SALE FOR WANT --- Seeburg Shoot The Bear Guns. Any quantity. Give price and condition in first letter. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK, N. Y. Tel.: compressor and new air pressure valve, write for price; Bang-A-Fittys, FOR SALE—Packard # 400 hideaway SALE—Packard # 400 hideaway \$69; Packard Manhattan \$139; Packard Speaker # 1000 \$29.50; Packard Pla-Mor Boxes \$10; Seeburg W6-656 5c wireless Wall Boxes \$16; Seeburg W1-656 5/10/25c wireless Wall Boxes \$30; AMI Boxes 5/10/25c \$45; Wurlitzer Boxes # 3020 5/10/25c \$39. AMERICAN VENDING CO.. 2359 CONEY ISL-AND AVE., BROOKLYN, N. Y. FOR SALE—Howard Metal typer re-finished operates like new with 2000 discs \$149.50; Direct Positive post-war skeeball, free ball feature, BRyant 9-6677. new in crates \$195. BUSH DIS-TRIBUTING CO., 286 N.W. 29th ST., MIAMI, FLA. Tel.: 3-4623. WANT-Now, surplus stock of new major labels. Mail us quantity of brands available—inventory if pospicture booth Double unit camera, good buy \$350: Evans late ten strike \$49.50; Williams Star Series \$124.50; Wurlitzer 600K and 500K sible. We will mail you top guota-tion on your stock. GALGANO DIST. CO., 4142 W. ARMITAGE AVENUE. CHICAGO, ILL. Tel.: DIckens 2-7060. FOR SALE-Pin Game Glass, size 21x41, \$17 per case—8 sheets per case. RELIABLE COIN MACHINE CO., 184 WINDSOR ST., HART-\$69.50 ea. Excellent condition. S & W MUSIC CO., 115 E. 15th St., ANNISTON, ALA. Tel.: 2980. AND AVE., BROOKLYN, N. Y. FORD, CONN. Tel.: 6-3583.

"It's What's in THE CASH BOX That Counts"

CLASSIFIED ADVERTISING SECTION

FOR SALE—Must Unload. Bally Speed Bowler \$50; Bally Shuffle Champ Rebound \$75; Chicago Coin Playball new \$75; Mutoscope Flying Saucer amusement game floor sample \$125; Williams Quarterback \$50; Dime Pool Table \$50; Bally Shuffle Bowler \$25; Bally Citation \$75; New Mills Vest Pockets \$50; New Gottlieb Watch My Line \$190; Keeney Four Player Alley \$250; Chicago Coin Thing 5 ball \$75; K. C. SPECIALTY CO., 410 MAR-KET ST., PHILADELPHIA 6, PA. MArket 7-6865 or 7-6391.

FOR SALE—Chicoin Bowling Alleys \$55; Seebnrg Guns \$75; Lite League \$49.50; DeLuxe Bowler \$34.50; DeLuxe Bowler \$34.50; and many other values. COIN AMUSEMENT GAMES, 1144 E. 55 ST., CHICAGO 15, ILL.

FOR SALE—Hard-to-get Parts and Snpplies. We have stock on hand. Let ns know yonr needs. Our prices are right. We also have complete stock of used games and phonographs of all kinds. COVEN DIS-TRIBUTING CO., INC., 3181 ELSTON AVE., CHICAGO 18, ILL. Tel.: INdependence 3-2210.

FOR SALE — Clean, ready for location: Wurlitzer 1100 \$350; Wurlitzer 750 \$100; Hit Parade \$195; Aerion 500 \$125; Seeburg 147 \$240; Seeburg 146 \$165; Rock-Ola 1422 \$145. CAIN-CAILLOUETTE, INC., 1500 BROADWAY, NASH-VILLE, TENN. Tel.: 42-8216.

FOR SALE—Attention Exporting Companies and Foreign Buyers: We have 300 new and re-conditioned Mills and Jennings slots for immediate delivery, including Wild Deuce, 21 Bells, Blne Bells. T & L DISTRIBUTING COMPANY, 1321 CENTRAL PARKWAY, CINCIN-NATI 14, O. Tel.: MAin 8751.

FOR SALE—Guaranteed used phonographs, all makes; Pinball Machines; Bowling Alley. These machines are perfect, the price is right. Write for literature. F. A. B. DIS-TRIBUTING CO., INC., 304 IVY STREET, N.E., ATLANTA, GA.; 1019 BARONNE STREET. NEW ORLEANS, LA.; 911 GERVAIS STREET, COLUMBIA, S. C.

FOR SALE — 5 Seeburg M-100's in perfect condition \$789 ea.; 1 heavy gauge canvas tent 40'x80' \$429; 12 Juice Mixers, 10 gal. each, monel metal, ¼ hp. motor, ice cooled 2 fancets \$99.50; WANT — Bally's Eurekas and Attentions. AMERI-CAN AMUSEMENT CO.; 628 MONT-GOMERY ST., SYRACUSE, N. Y.

FOR SALE—America's finest reconditioned phonographs and music accessories, Everyone of onr reconditioned machines guaranteed beautiful condition regardless of price. Tell us what yon need. Get onr prices before yon bny. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVE., DETROIT 21, MICH. Tel.: UNiversity 4-0773.

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Page 33

FOR SALE—The finest reconditioned phonographs and games in the country. Every single one guaranteed regardless of price. Before you buy get onr quotation first. COMMER-CIAL MUSIC CO., 1501 DRAGON ST., DALLAS, TEX. Tel: RIverside 4131.

FOR SALE — Needles. Top-quality juke box needles at lowest prices. All type needles to fit any machine; both osmium and sapphire points. Immediate delivery! Call or write: JENSEN INDUSTRIES, INC., 329 SOUTH WOOD STREET, CHI-CAGO 12, ILL.

FOR SALE—Reconditioned Wnrlitzers: 1250's \$500.; 1100's \$350.; 1015's \$225.; 1080's \$225.; 750's \$100. Seeburgs: 147-M \$225. Rock-Olas: 1422 \$125.; 1426 \$179.50. Packard Manhattan \$169.50. O'CON-NOR DISTRIBUTORS, INC., 2320 WEST MAIN STREET, RICHMOND 20, VA.

FOR SALE—This is the time for specials and closeouts, and Empire is the place where yon can get 'em and save \$\$\$. Write, or phone now. EMPIRE COIN MACHINE EX-CHANGE. 1012 MILWAUKEE AVE., CHICAGO, ILL. TEL: EVerglade 4-2600.

FOR SALE — Bally Citations, Champions, Turf-Kings; Universal Winners, new and used Consoles and slots. We now have in stock Bally's Futurity and other games. West Virginia Bally Distributors. ALLAN SALES. INC., 928-30 MARKET ST., WHEELING, W. VA. Tel.: WHeeling 5472.

FOR SALE — Or Exchange for noncoin operated items: 10 Bowling, 5 Pinball, 1 Shuffle-Skill, 1 Shuffle-Mite; 1 Shuffle-Baseball, 1 Juke Box, nsed machines. Principals send offers or propositions in detail in first response. SELECT AMUSE-MENTS, BOX 288, NORTH AR-LINGTON, N. J.

FOR SALE—Contact ns before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT AMUSEMENT CO., 233 W. 3rd STREET, WIL-LIAMSPORT, PA. Tel.: 2-3326 or 2-1648.

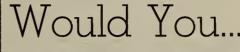
- FOR SALE Sceburg 148ML \$369; Seeburg 147M \$249; Seeburg Wireless 5c wallbox WI-L56 \$15; Wurlitzer 1015 \$199. DAVIS DIST. CO., 738 ERIE BLVD., E. SYRA-CUSE 3, N. Y.
- FOR SALE—Special Sale on W1-L56 Seebnrg Wireless Wall-O-Matics \$9.95 ea. while they last. Excellent condition. Deposit required. SPARKS SPECIALTY CO., SOPER-TON, GA.

FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all compctition? For only 92c per week you can have a 40 word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box, "The 'Bible' of the Coin Machine Industry." Send your check for \$48 today plus your first 40 word ad to: THE CASH ROX. EMPIRE STATE BLDG., NEW YORK 1, N. Y. (Phone: LOngacre 4-5321).

FOR SALE—10 Original Q-Ball tables, excellent condition, complete \$90. COUNTY O-BALL CORP., 106-16 OUEENS BLVD., FOREST HILLS, N. Y. Tel.: BOulevard 8-6231.

CLASSIFIED ADVERTISING SECTION

- FOR SALE—5 Wnrlitzers 1015 \$225; 5 Wurlitzers 1015 Ambassador fronts \$275; 30, W1-L56 Seeburg wireless 5c boxes \$20, 10 Winners \$225; 3 Goalee \$100. 1/3 Deposit, Balance C.O.D. BRITZ MUSIC CO., 314 - 5th ST., S.W. GREAT FALLS, MONTANA.
- FOR SALE Used Phonograph Records taken from onr routes. BIRM-INGHAM VENDING COMPANY, 540 2nd AVENUE, NORTH, BIRM-INGHAM 4, ALA.



go to a druggist for information regarding a serious stomach ailment?

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The Cash Box is the one completely exclusive weekly publication in the one industry in which you are most interested.

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Think! Advertise in The Cash Box —your magazine!

For the cost of this, and other ads, write today to: The Cash Box, Empire State Building, New York 1, N. Y.

- FOR SALE—W4L56 Boxes 5/10/25c \$44; 3W2L56 Boxes three-wire \$27; W1L56 wireless Boxes \$24; Seebnrg Hideaway 146 \$225; Wurlitzer 1100 \$450; 1015 \$295; Wurlitzer Skee Roll \$125; 14 ft. Bankrolls \$150; Irish Pool \$90; Dale Guns \$85. V. YONTZ, BYESVILLE, OHIO.
- FOR SALE Plastic and Bubbler Tubes. For Warlitzer 1015 lower side plastic \$7.95. Right and left corners \$8.95 ea. All bubbler tubes for Wurlitzer 1015's \$3.90 ea. Domes for Seeburg 146, 147, 148 \$16.95 ea. 1/3 deposit. Balance C.O.D. KOEPPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK, N. Y.
- FOR SALE Finest premiums for stimulating play on your amnsement games. Every premium proven by operators. The preminms we feature are for operators only. We don't sell stores. Write for our descriptive price list. HAST-INGS DISTRIBUTING CO., 6100 BLUEMOUND RD., Milwankee 13, WIS. Tel: BLnemound 8-7600.
- FOR SALE—Exhibit Pistol \$45; Thing \$95; Three Mnsketeers \$85; Bowling Champ \$85: Tri-Score \$100; Just 21 \$60; Bnffalo Bill \$60; South Pacific \$80. A. P. SAUVE & SON. 7525 GRAND RIVER AVE., DETROIT 4, MICH. Tel: TYler 4-3810.

FOR SALE—Uneeda 9 column; Electric Cigarette Machine with coin changer; New original crate \$235; Daval Postmaster new \$45. Write for quantity price. J. ROSENFELD CO., ST. LOUIS, MO. Tel: OLive 2800.

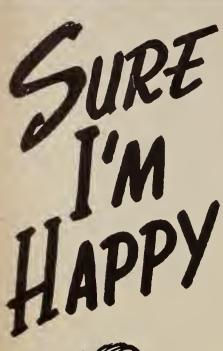
- FOR SALE---or will trade: 200 assorted Shnffle Alleys and Roll Down games. Will take in trade what you have, but prefer Turf Kings. CLEVELAND COIN MACHINE EX-CHANGE, INC., 1827 ADAMS ST., TOLEDO, O.
- FOR SALE—My phonograph routes: Wurlitzer, Seeburg, Rockola. Piece or all. My appliance and farming business takes all my time. Age 56, no children, time to shorten activities, enjoy my home. C. W. HUGHES, HUGHES ELECTRIC CO., 336 E. MAIN ST., LADOGA, IND. Tel.: 17.

FOR SALE—New and used Turf Kings, write. Bally Champions and Citations, write. New Music Mite, surprising price, write. Rock-Ola '46 and '47; Wurlitzer 1015; Seeburg 46M and 47M, write. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND 3, OHIO. Tel.: HEnderson 1-7577.

- FOR SALE—Bally Hy Rolls \$49.50; 38 Wurlitzer H.W. \$65.; 38 Seeburg H.W. \$65.; South Pacific \$95.; Be-Bop \$115.; Harvest Moon \$49.; Chicago Goalee \$85.; Photo Booth with 2 Cameras \$295.; Bally Entries, Daily Races, Victory Derby \$35. ea.; Liberator \$65.; Play Ball \$65.; Roll Down \$49.50. STANLEY AMUSEMENT COMPANY, 5225 SOUTH TACOMA WAY, TACOMA, WASH.
- FOR SALE—The finest used phonographs in all our history now available for immediate sale. Get our price on any phonograph you want before you bny. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel.: WEst 3-3224.
- FOR SALE—Needles. All type needles for jnke boxes and home machines. Every needle a precious metals point. Give onr needles a test and become the distributor for your area. Write: ELDEEN MANUFAC-TURING COMPANY, 621 WEST NATIONAL AVE., MILWAUKEE 4, WIS.
- FOR SALE—We can supply all your recorded needs—on all labels. Shipments made 24 hours after receipt of order. 5c over wholesale per record. We ship anywhere. LESLIE DISTRIBUTOR CORP., 752 TENTH AVE., NEW YORK, N. Y. Tel.: PLaza 7-1977. Cable address: EXPO RECORD, NEW YORK.
- FOR SALE—10 Winners, like brand new \$225 ea.; 5 Photo Finish \$135 ea.; 10 Champions \$149.50 ea.; 5 Gold Cups \$59.50 ea.; 10 Jockey Specials \$49.50 ea.; 10 Tnrf Kings, all late models \$315 ea.; 5 Wurlitzer 1015, very clean \$215 ea.; 3 1947 Rock-Ola \$195 ea.; 3 Wurlitzer 1017-A Hideaway \$225 ea.; 3 Seebnrg Model '100-M, very clean \$725 ea.; 3 1946 Seeburg Hideaways \$200 ea.; 2 AMI Model "C", nsed 1 month, write for price; 10 Shoe Shine Machines: 2 Imperial \$85 ea.; 6 Falcon \$125 ea.; 4 Uneeda \$135 ea.; 1 Mntoscope Atomic Bomber, brand new original crate \$145; 4 Bally Hot Rods, very clean \$125 ea.; 3 Star Series \$135 ea.: 3 Williams All Stars \$79.50 ea. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. Tel.: SUperior 1-4600.
- Bill \$60;
 SAUVE & IVER AVE., Tel: TYler
 FOR SALE—Bally one-balls and late model phonographs. Write for special prices. OHIO SPECIALTY CO., 29 WEST COURT ST., CINCIN-NATI 2, OHIO.
 (Continued on next page)

"It's What's in THE CASH BOX That Counts"

CLASSIFIED ADVERTISING SECTION



And all it Cost was

That 92¢ a week allows me to use a 40 word classified ad in each and every week's issue of The Cash Box for a full year of 52 weeks-plus, giving me a full \$15 per year subscription free of charge. What a bargain that is—a total value of \$181.40 for only \$48.

But, that isn't all. The fact is that my first classified ad in The Cash Box brought me back more than my entire total investment of \$48 and, 1 still have 51 ads more to use in the biggest and most outstanding classified advertising department in the entire industry. Remember The Cash Box publishes more classified ads each week than all the other magazines publish in a month.

Brother, that's where I want to spend my ney—where everyone reads my ads whatever they want to buy or want to sell. And, when I can get a bargain of such a history-making nature, I'm going to invest my 48 bucks, which actually amounts to only 92¢ a week, to let the entire industry know that I'm in business.

Take my advice, friend, and start making yourself some real money while getting yourself recognition from everyone in the industry -send your check for \$48 along with your first 40 word classified ad today to: THE CASH BOX, EMPIRE STATE BLDG., NEW YORK 1, N. Y.

FOR SALE—Empresses; Thrones; '39 and '40 Standards and DeLuxes; Classics; W1L56 Wall Boxes; 600's; Counter Models; Watling HiBoy Scales; Arcade Equipment; Misc. Pinballs. SOUTHSIDE VENDING, 308 N. SYCAMORE ST., PETERS-BURG, VA. Tel.: 349.

FOR SALE—The famous lightweight Jacobs Tone Arm for all automatic phonographs. Get it from your nearest distributor. JACOBS NOV-ELTY CO., STEVENS POINT, WIS.

FOR SALE—5 Turf Kings \$225 ea.; Citations \$50; Champions \$85; Col-lege Daze \$55. All machines in A1 working order. NASTASI DIST. CO., 1010 POYDRAS, NEW OR-LEANS, LA. MA. 6386.

FOR SALE—All makes of post-war equipment completely overhauled and in first rate condition for sale at current prices. Phone or write for particulars. We are distributors of Seeburg equipment for North Carolina. MUSIC DISTRIBUTORS, INC., 213 FRANKLIN ST., FAY-ETTEVILLE, N. C. Tel.: 3992.

FOR SALE—Arcade Equipment: Peri-OR SALE—Arcade Equipment: Peri-scope, Foot-Ease, Hockey, Lite League, Rapid Fire, Super Bomber, Ace Bomber, Ten Strike, Sky Pilot, Ray Guns. Guaranteed fully recon-ditioned. Parts, supplies for ray guns. Amplifiers, motors, rifles re-paired. COINEX CORPORATION, 1346 W. ROSCOE ST., CHICAGO 13, ILL. Tel.: GRaceland 2-0317.

MISCELLANEOUS

NOTICE — We are exclusive factory distributors in Metropolitan New York and Northern New Jersey for Keeney Electric Cigarette Vendor. Now taking orders. Will accept trades. For prices, write: DAVE LOWY & CO., 594 TENTH AVE-NUE, NEW YORK, N. Y. Tel.: CH 4-5100.

NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, LOngacre 4-5321; The Cash Box, Chicago, Ill., DEarborn 2-0045; The Cash Box, Los Angeles, Calif., WEbster 3-0347.

- NOTICE Louisiana & Mississippi Operators your authorized AMI phonograph distributor is DIXIE COIN MACH. CO., 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MA malia 2021 MAgnolia 3931.
- NOTICE We are distributors for Evans' "Constellation" 40 record phonograph. Now delivering. DAVE LOWY & COMPANY, 594 TENTH AVENUE, NEW YORK, N. Y. Tel.: CH 4-5100.

NOTICE-Change to dime play. Hawley Convertor Kit for old style and new style Packard boxes. Lots of 25, \$1 each; Samples \$1.25. Contains new glass, dime bushings, parts for rejector. Kits also available for other five-cent boxes. Specify your needs. J. R. HAWLEY DISTRIBUT-ING Co., 2720 W. PICO BLVD., LOS ANGELES, CALIF.

NOTICE—Attention operators in Chicago. We can handle your service calls and trucking. Only the finest factory trained mechanics take care of your calls. MERIT INDUSTRIES, 542 W. 63rd STREET, CHICAGO 21, ILL. Tel.: ENglewood 4-9202, 4-9204.

THIS WEEK'S USED MACHINE QUO?

How To Use "The Confidential Price Lists"

FOREWORD: Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter "The Confidential Price Lists" can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation board at the Stock Exchange —posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists", rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, hav-ing a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added costs of reconditioning.) "The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the depends on the subscriber to make average price adjustments to fit the peculiarities of his territory. METHOD: "The Confidential Price Lists" should be read as follows: First

price listed is lowest price for the week; Second price listed is highest price.

EXPLANATION

- Prices UP
 Prices DOWN
 Prices UP and DOWN 4. No change from Last Week

5. No quotations Last 2 to 4 Weeks 6. No quotations 4 Weeks or Longer **Machines Just Added Great Activity**



WIIRI ITZER

SEEBURG

WURLITZE	R		SEEBURG				
6. 24	25.00	39.50	6. Plaza	39.50			
4. 600R	35.00	49.00	6. Royale	39.50			
4. 600K	35.00	49.00	4. Regal	49.50			
4. 500A	35.00	49.00	4. Regal RC 39.50	49.00			
6. 500K	35.00	69.50	4. Gem 35.00	49.00			
6. 41 (Counter)	35.00	50.0 0	4. Classic 35.00	59.50			
6. 51 (Counter)	30.00	45.00	4. Classic RC 39.50	59.00			
6. 61 (Counter)	39.50	50 .0 0	6. Maestro 39.50	65.00			
6. 71 (Counter)	35.00	75.00	6. Mayfair 35.00	59.50			
6. 81 (Counter)	49.50	75.00	6. Mayfair RC	59.50			
4* 700	57.50	79.50 109.50	6. Melody King 49.50 6. Crown	79.50 59.50			
6. 750M 4* 750E	89.50 75.00	109.50 109.50	6. Crown 39.50 6. Crown RC 49.50	79.50			
6. 780M Colonial	95.00	129.50	6. Concert Grand 39.50	59.50			
4. 780E	79.00	89.00	4. Colonel 49.50	59.50			
	69.50	79.00	4. Colonel RC 49.50	59.50			
2. 850	35.00	65.00	6. Concert Master 49.50	69.50			
	49.50	69.50	6. Concert Master RC 59.50	89.00			
2* 1015 1	75.00	295.00	6. Cadet	65.00			
2. 1017 Hideaway 2	14.00	259.50	6. Cadet RC 59.50	65.00			
4* 1100 3	50.00	450.00	4. Major 49.50	59.50			
2. 1080 1 3* 1250 3	399 .50	$225.00 \\ 529.00$	4. Major RC 50.00	59.50			
	10.00	15.00	4. Envoy 49.50	69.50			
6. 320 Wireless Wall Box	3.50	5.00	4. Envoy RC 49.50	69.50			
6. 310 Wall Box 30 Wire.	4.50	5.00	6. Vogue 35.00	59.50			
6. 320 2 Wire Wall Box.	3.50	5.00	6. Vogue RC 49.50	69.50			
6. 332 2 Wire Bar Box.	5.00	9.50		59.50			
6. 331 2 Wire Bar Box.	5.00	10.00	6. Casino 35.00				
6. 304 2 Wire Stepper	3.50	5.00	6. Casino RC 49.50	79.50			
	19.50	25.00	6. Commander 39.50	59.50			
6. 430 Speaker Club with 10, 25c Box	69.50	75.00	6. Commander RC 50.00	69.00			
	40.00	49.50	1. Hi Tone 9800 35.00	59.50			
4. 3031 Wall Box	9.95	19.50	1. Hi Tone 9800 RC 35.00	59.50			
4. 3045 Wall Box	12.50	20.00	1. Hi Tone 8800 35.00	59.50			
	37.50	39.50	1. Hi Tone 8800 RC 35.00	59.50			
	12.50	19.50	1. Hi Tone 8200 35.00	59.50			
	17.50	24.50	6. Hi Tone 8200 RC 35.00	59.50			
4. 219 Stepper 6. 100 Wall Box 5c 30	19.50	25.00	4. 146S	195.00			
Wire	3.50	5.00	3. 146M	199.50			
6. 100 Wall Box 10c 30							
	12.50	17.50	4. 147S 165.00	245.00			
6. 111 Bar Box	3.00	10.00	4. 147M	249.00			
6. 120 Wall Box 5c Wire	2.00	4.50	4. 1488 295.00	335.00			
6. 305 Impulse Rec 6. 350 WIs Speaker	2.50 17.50	$\begin{array}{c} 10.00\\ 29.50 \end{array}$	4. 148M	349.00			
6. 115 Wall Box Wire 5c	17.50	29.00	4. 148ML 369.00	375.00			
Wireless	5.00	7.50	4. M-100-78 725.00	789.00			
6. 135 Step Receiver	14.50	19.50	6. Remote Speak Organ . 7.50	17.50			
6. 145 Imp. Step Fast	4.50	7.50	6. Multi Selector 12 Rec. 12.50	35.00			
6. 306 Music Transmit	7.50	9.50	6. Melody Parade Bar 4.50	6.00			
	15.00	19.50	6. 5c Wallomatic Wireless 3.00	8.50			
	25.00	49.50	6. 5c Baromatic Wireless. 4.50	5.00			
6. 580 Speaker 6. 123 Wall Box 5/10/25	20.00	19.00	6. 5c Wallomatic 3 Wire. 2.00	8.00			
6. 123 Wall Box 5/10/25 Wireless	9.00	15.00	6. 30 Wire Wall Box 2.00	9.50			
6. 125 Wall Box 5/10/25	2.00	10.00	6. 5, 10, 25c Baromatic	2.00			
Wire	2.50	6.00	Wire 3.00	6.95			
DP OUDTATION NOT PERMIT							
12 DIVIDATION NOT PERMIT	100						

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The Cash Box, Page 35

"The Confidential Price Lists"

October 6, 1951

The	e Cash	Box,	Pa	ge 38	5	"The Confid	lent	tig	al Price Lists"			Uctober	0,	1951
6. 5,	10 25c W Wire	Vallomat		7.50	<u>.</u> 9.95	PACKARD			Flamingo (Wm 7/47) Floating Power		19.50 85.00		14.50	99.50 25.00
	10, 25c J Wireless	Baromati	ic	6.95	9.95		7.50		. Flying Saucers (Ge 12/50)		129.50	5. Rocket (Ge 5/50) 4. Rockettes (Got 8/50)	130.00	139.50 144.50
	10, 25c W Wireless 72 Wall-a			8.50 18.95	17.50 34.50	4. Model 7 Phono 79.50 99	9.50 9.50 9.00		C. Flying Trapeze (Got 9/47)		19.50 110.00	2. Rondevoo (Un 5/48) 1. Round Up (Got 11/48) 1* St. Louis (Wm 2/49)	45.00	39.50 75.00 85.00
4* W	1-L56 Wa 5-L-56 W	ll Box 5	c	9.95	30.00	4. 1000 Speaker 29.50 49	9.50	2.	. 4 Horsemen (Got 9/50) . Freshie (Wm 9/49)	99.50 49.00	149.50 75.00	2. Sally (CC 10/48) 6. Samba	20.00 49.50	54.50 97.50
4. W	5, 10, 25 4L-56	c		44.00	49.00 49.50	6. Cedar Adaptor 15.00 29	5.00	6.		69.50 10.00	$\frac{110.00}{15.00}\\115.00$	 Saratoga (Wm 10/48) School Days Score-A-Line 	15.00	85.00 17.50 39.50
	6-L56-5/10 Wireless ear Drop	· 	••••		49.50 17.50	6. Maple Adaptor 15.00 30	7.50 0.00 7.50	4.	. Gin Rummy . Gizmo (Wm 8/48) . Glamour	75.00 29.50 24.50	49.00 29.50	4. Screwball 6. Sea Hawk	34.50	55.00 22.00
0. 1		OCK-			11100	6. Elm Adaptor 15.00 25 6. Pine Adaptor 15.00 25	5.00	1.6	. Gold Cup (B '48) Gold Mine	59.50	84.50 49.50	5. Sea Isle (CC 11/47) 3. Select-A-Card	14.50	19.50
6. In	perial 20			24.50	49.50	6. Spruce Adaptor 17.50 29	7.50		. Golden Gloves (CC 7/49) . Gondola		115.00 59.50	(Got 4/50) 3. Serenade (Un 12/48) 2. Shanghai (CC 4/48)	15.00	79.50 40.00 49.50
6. W	indsor onarch			29.50	49.50 40.00 49.50	6. Walnut Adaptor 17.50 25	5.00 5.00 2.50		CC 1/49)		59.50	2. Shantytown 1. Sharpshooter	105.00	119.50
6. St 2. '40	d. Dial-A- Super R	Tone .ockolite		39.50 39.50	40.00 49.50	6. Violet Speaker 10.00 15 6. Orchid Speaker 19.50 22	5.00		. Harvest Moon (Got 12/18)	50.00	69.50	(Got 5/49) 2. Shoo Shoo (Wm 2/51) 6. Shooting Stars	100.00	105.00 149.50
2. '39	unter '39 Standard DeLuxe	I		19.50 39.50 39.50	39.50 49.50 49.50	6. Iris Speaker 21.50 29 MILLS	9.50	6	. Harvest Time (Ge 9/50) 5. Havana (Un 3/47) 6. Hawaii (Un 8/47)	10.00	$119.50 \\ 25.00 \\ 19.50$	1. Short Stop 2. Show Boat (Un 1/49)	20.00	45.00
2. ³ 4 6. ³ 4	Master Counter	Rockolit	e	39.50 39.50	49,50 49.50		9.50	6	. Hi Ride	$\begin{array}{c} 10.00\\ 29.50\end{array}$	$\begin{array}{r} 25.00 \\ 44.50 \end{array}$	6. Silver Spray 6. Silver Streak (B 47)	$14.50 \\ 14.50$	24.50 ,19.50
6. '4 6. '4	Counter Premier	with St	t d.	49.50	54.50 69.50	2. Throne of Music 25.00 39	9.50	2.	. Hits & Runs (Ge 5/51) . Holiday (CC 12/48) . Hot Rods (B '49)	44.50	$165.00 \\ 65.00 \\ 149.50$	2. Singapore (Un 11/47). 6. Sky Lark 6. Sky Line	39.50	
6. B	all Box ir Box ectravox			$4.00 \\ 4.00 \\ 15.00$	9.50 9.50 29.50	6. Panoram Peek (Con) 195.00 295	8.50 5.00	5	6. Humpty Dunipty (Got 10/47)	34.50	49.50	6. Sky Ray 6. Slugger	12.50	19.50
6. G	amour To	one Col	umn		35.00 40.00	6. Conv. for Panoram Peek 10.00 29 4. Constellation 129.00 169	9.50	6	2. Jack 'N Jill (Got 4/48) 5. Jamboree	24.50 25.00	55.00 39.50	6. Smarty (Wm 12/46) 6. Smoky	$\begin{array}{r} 14.50 \\ 12.50 \end{array}$	25.00 19.50
	aymaster vox			49.50	69.00 70.50	A M I		2	2. Jeanie (Ex 7/50) * Jockey Special (B '47) 2. Joker (Got 11/50)	30.00	$\begin{array}{r} 125.00 \\ 54.50 \\ 135.00 \end{array}$	2* South Pacific (Ge 3/50) 6. South Paw 6. South Seas	15.00	19.50
6. Pl	aymaster ayboy mmando			25.00	79.50 30.00 45.00	6. Singing Towers (201) . 39.50 99	5.00 9.50	6	5. Judy (Ex 7/50) * Just 21 (Got 1/50)	$\begin{array}{r} 135.00\\20.00\end{array}$	155.00 79.50	2. Special Entry (B '49) 6. Speed Ball	$20.00 \\ 14.50$	39.50
1. 14 6. 14	22 Phono 24 Phono	('46) . (Hideav	way)	$125.00 \\ 150.00$	150.00 169.00.	6. Top Flight 25.00 39	9.50 9.50 9.50	6.	2. K. C. Jones 3. Kilroy (CC 1/47) 3. King Arthur		$\begin{array}{r} 129.50\\ 16.50\end{array}$	6. Speed Demon 5. Speedway (Wm 9/48) 6. Spellbound (CC 5/46)	34.50	49.50
2. M	26 Phono agic Glo 01 Wall H	(1428)."			195.00 350.00 7.50	2. Model A '46 299.00 349 2. Model B '48 399.00 475	9.50		(Got 10/49) King Cole (Got 5/48)		95.00 49.00	5. Spinball (CC 5/48) 5. Spot Bowler (Got 10/50)	29.50	49.50
6. 15	02 Bar B 03 Wall H	ox		5.00	7.50 15.00	7. Model C 499.00 595 AIREON	5.00		. Knockout (Got 1/51) . Lady Robin Hood		140.00	6. Sport Event 6. Sport Special	$19.50 \\ 17.50$	-29.50 30.00
6.15	04 Bar Bo 10 Bar Bo 25 Wall H	ox		15.00	$17.50 \\ 20.00 \\ 15.00$		9.00		(Got 1/48) Leap Year Line Up	25.00	39.50 39.50 29.50	6. Sports 6. Sports Parade 6. Spot-A-Card	12.50	15.00
6. 15	25 wan 1 26 Bar B 30 Wall	ox		15.00	15.00 19.50 25.00	6. Fiesta 75.00 125 6. '47 Hideaway 119.50 195	5.00	5	5. Lucky Inning (Wm 5/50)	79.50	99.50	6. Spot Pool 6. Stage Door Canteen	19.50 10.00	29.50 14.50
-	al A Ton 05 Organ				5.00 29.00	1. '48 Coronet 400 100.00 159 6. '49 Coronet 100 275.00 299			5. Lucky Star (Got 5/47) 6. Mad. Sq. Garden (Got 6/50)			6. Stars 2. Stardust (Un 5/48) 6. Starlite	15.00	49.50
	E	BUCK	LEY	1		4. Chicago Coin Hit	•		. Magic	45.00	54.50 25.50	6. State Fair 6. Step Up	10.00	14.50
	all & Bar all Bar B	ox N.S.		7.00		Parade 200.00 219 1. Ristaucrat 60.00 95	9.50 5.00	3	5. Majors '49 (CC 2/49) 6. Major League Baseball 9. Marketter (Un 2/49)	15.00	$79.50 \\ 40.00 \\ 22.50$	6. Stop & Go (Ge 3/51) 2. Stormy (Wm 1/48)	77.50 15.00	99.50 29.50
-	╋╋	CON				L PRICE LIST		2	Manhattan (Un 2/48) Mardi Gras Marjorie (Got 7/47)	29.50	49.50 29.50	6. Stratoliner 6. Streamliner 2* Summertime (Un 9/48)	10.00	• 14.50
								46	* Maryland (Wm 4/49) 6. Merry Widow	$\begin{array}{c} 50.00 \\ 34.50 \end{array}$	99.50 39.50	6. Sun Beam 2. Sunny (Wm 12/47)	$19.50 \\ 15.00$	29.50 49.50
				4	Į Į		-	3	. Melody (B 47) . Mercury (Ge) . Mermaid (Got 6/51)	42.00	39.50 72.50 199.50	6. Supercharger 4. Super Hockey 6. Superliner (Got 7/46)	59.50	79.50
	111	11		(PI	NBAL.	GAMES TUTTIT		6	6. Metro Mexico (Un 6/47)	$\begin{array}{c} 17.50 \\ 15.00 \end{array}$	$27.50 \\ 19.50$	6. Superscore (CC 10/46) 6. Surf Queen (B '46)	$\begin{array}{c} 10.00\\ 10.00\end{array}$	24.50 15.00
Chie	ago Coir	n; (Ex)	nd da) Ex	ate of chibit;	game's (Ge)	release listed. Code: (B) Bally; (C Genco; (Got) Gottlieb; (Un) Unit	CC) ed;		5. Miami Beach 2. Minstrel Man (Got 3/51)		19.50 169.50	6. Suspense (Wm 2/46) 6. Swanee	59.50	69.50
6. A	n) Willia BC Bowle	er		25.00	29.50		4.50		5. Miss America (Got 1/47)	10.00	24.50	2. Tahiti (CC 10/49) 2. Tally Ho	$64.50 \\ 15.00$	109.50 39.50
2. A	li Baba () lice (Got mber (W	8/48)		27.50	49.50 39.50 35.00	3. Carolina (Un 3/49) 45.00 49	5.00 9.50 9.50	2	5. Monicker 2* Monterrey (Un 5/48) 2. Moon Glow (Un 12/48)	10.00 17.50 22.50	$17.50 \\ 60.00 \\ 49.50$	2. Tampico (Un 7/49) 6. Target Skill 2. Telecard (Got 1/49)	12.50	19.50
2* A 4. A	quacade rizona (U	(Un 4/4 In 5/50)	9)	22.00 99.50	89.50 119.50	2* Catalina (CC 2/48) 15.00 39 3* Champion (B '48) 85.00 189	9.50	2	Morocco	45.00	54.50 15.00	5. Temptation	34.50	59.50
6. B	aby Face affle Card allerina ((Got 10	/46)		$\begin{array}{c} 65.00 \\ 17.50 \\ 45.00 \end{array}$	6. Chico 39.50 69	5.00 9.50 9.50	2	5. Nevada (Un 10/47) 2. Nifty (Wm 12/50)	100.00	25.00 135.00	2. Thing (CC 2/51) 2. Three Feathers	.39.50	95.00
6. B 6. B	allyhoo (and Lead	B 47) ler		$19.50 \\ 39.50$	29.50 59.50	2* Citation (B/48) 50.00 119 6. Cleopatra 19.50 29	9.50	6	5. Nudgy (B 47) 5. Oh Boy . Oklahoma (Un 6/49) .		39.50 29.50 95.00	2. Three Musketeers (Got 7/49) 2. Thrill (CC 9/48)	$85.00 \\ 27.50$	115.00 35.00
4. B	njo ank-A-Ball arnacle Bi	l (Got)			49.50 110.00	6. Club Trophy 29.50 49 2* College Daze (Got 8/49) 55.00 109	9.50	6	. Old Faithful (Got 1/50) . One Two Three	49.50	115.00 59.50	6. Topic 6. Tornado (Wm 4/47)	$\begin{array}{c} 10.00\\ 12.50 \end{array}$	17.50 17.50
•	(Got 8/4 asketball	8)		$22.00 \\ 39.50$	55.00 99.50	1. Contact 35.00 44	4.50	6	. Opportunity . Oscar . Paradise (Un 7/48)	19.50	$19.50 \\ 25.00 \\ 49.50$	6. Torchy (Wm 6/47) 6. Towers 6. Trade Winds	12.50	15.00
3. B	e Bop (Ex ermuda (CC 11/4	7)	15.00	115.00 35.00	6. Control Tower (Wm 4/51) 149.50 159	9.50	5	Phoenix Photo Finish	$\begin{array}{c} 19.50 \\ 70.00 \end{array}$	69.50 125.00	6. Treasure Chest 2* Trinidad (CC 3/48)	14.50 17.50	30.00 49.50
6. B	ig League ig Prize ig Time			10.00	19.50 30.00 39.50	6. Crazy Ball (CC 7/48) 29.50 49	5.00 9.50 5.00	2	5. Pimlico 2. Pin Bowler (CC 7/50) 4. Pinch Hitter (Un 5/49)	100.50	$32.50 \\ 135.00 \\ 59.00$	3. Triple Action 1. Triplets (Got 7/50) 2. Tri-Score (Ge 1/51)	135.00	145.00
4* B 2* B	ig Top lack Gold			$\begin{array}{r} 40.00 \\ 22.50 \end{array}$	79.50 79.50	6. Dark Horse 10.00 15 2. De Icer (Wm 11/49) 49.50 95	5.00	2	2. Pinkv (Wm 10/50) 5. Pin Up Girl		160.00 29.50	2. Tripscore (Ge 1/31) 6. Trophy (B '48) 2. Tropicana (Un 1/48)		119.50
5. B	lue Skies omber (C onanza ()	C 5/51)		$12.50 \\ 39.50 \\ 12.50$	54.50 54.50 15.00		9.50	1	B. Play Ball (CC 1/51) Play Boy (CC 5/47)	39.50 25.00	95.00 45.00	2. Tucson (Wm 1/49) 6. Tumbleweed	69.50 99.50	85.00 110.00
2. B	oston (W owling Cl	nı 5/49) namp	••••	64.50	95.00	6. Dbl. Feature (Got 12/50) 75.00 149	9.50	1	5. Playland (Ex 8/50) . Plavtime (Ex) 2. Puddin Head	90.00 59.50 22.00	$\begin{array}{r} 125.00 \\ 84.50 \\ 45.00 \end{array}$	6. Turf Champ 3* Turf King (B 6/50) 1. Utah (Un 8/49)	24.50 225.00 85.00	
2. B	(Got 2/ owling Le (Got 8/4			70.00	89.50 24.50	6. Double Shuffle (Got 6/49) 79.50 94	4.50	26	2. Punchv (CC 11/50) 5. Rag Mop (Wm 11/50)	$\begin{array}{c} 100.00\\ 120.00 \end{array}$	$169.50 \\ 135.00$	6. Vanities 6. Victory Special (B '46)	$\begin{array}{c} 10.00\\ 30.00\end{array}$	25.00 49.50
2. B	roncho . uffalo Bill	l (Got 5		19.50 60.00	24.50 35.00 95.00	6. Drum Major 25.00 34	5.00 4.50 4.50	2	. Rainbow (Wm 9/48) . Ramona (Un 2/49) Ranabo (B 48)	17.50	45.00 35.00 54.50	2. Virginia (Wm 3/48) 6. West Wind 6. Wild Fire	17.50 15.00 19.50	39.50 19.50 30.00
1. B	uccaneer uild Up . uttons & 1				69.50 34.50	6. Entry (B '47) 35.00 65 1. El Paso (Wm 11/48) 59.50 79	5. 00 9.50	1	Rancho (B 48) Ranger Record Time	40.00 15.00 22.50	54.50 19.50 50.50	2* Winner (Univ.) 2. Wisconsin (Un 3/48)	145.00	225.00 49.50
	(Got 3/4 amel Cara	4)			79.50 125.00	6. Fiesta 14.50 19	5.00 9.50	2	Record Time Red Shoes (Un 12/50) Repeater	22.50 69.50	59.50 129.50 29.50	· · · · · ·	15.00	49.50 19.50 55.00
	amel Cara anasta (G					4. Fighting Irish (CC 10/50) 110.00 139		6	6. Rio (Un 12/46)	15.00	29.50	2. Tanks (Wm 4/46) 6. Zig Zag		
						COPYRIGHT 1951. REPRODUCT	TION	1 01	R QUOTATION NOT PERMI	TTED.		•		

The Cash Box, Page 36

ABC Roll Down'

6. Big City

Arrows Auto Roll

Bing-A-Roll

Buccaneer Champion Roll

ChiCoin Roll Down ...

4. Genco Advance Roll ...

* Fally Hook Bowler

* Bally Shuffle Champ

1* Bally Shuffle-Bowler

1* Bally Speed Bowler

6. California Shuffle Pins.

ChiCoin Bango

ChiCoin Balgo 13.00
 CbiCoin Beacon 35.00
 ChiCoin Bowling Alley 55.00
 ChiCoin Alley w/con... 39.50
 ChiCoin Ace Bowl 120.00
 ChiCoin Bowl Classic... 115.00
 ChiCoin Rebound 35.00

Genco Bowling League.

Genco Glider Genco Baseball

Keeney ABC Bowler ...

Keeney Line Up

Gottlieb Bowlette

6. Bermuda

6. Bonus Roll

CONFIDENTIAL

24.50

15.00

24.50

20.00

10.00

49.50

25.00

49.50

15.00

19.50

19.00

SHUFFLES

95.00

45.00

99.50

40.00

49.50

49.50

69.50

64.50

149.00

140.00 50.00

65.00 150.00

99.50

35.00

39.50

99.50

69.50

69.50

39.50

2.

245.00 295.00

75.00

19.00

39.00

25.00

15.00

20.00

25.00

45.00

30.00

59.50

22.50

....

CONFIDENTIAL

ROLL DOWNS

49.505. Singapore

"The Confidential Price Lists"

PRICE

49.50 4. Genco Total Roll 19.00 40.006. Hawaii Roll Down 10.00

 35.004.
 Hy-Roll
 49.50

 35.005.
 Melody
 20.00

 35.006.
 One World
 40.00

 75.006.
 Pro-Score
 25.00

 10.00
 Signature
 10.00

64.505. Sportsman Roll

29.505. Super Score 49.505. Super Triangle

39.506. Tally Roll

- REBOUNDS

Keeney League Bowl
 Keeney Duck Pins
 Rock-Ola Shuffle Jungle

3* United Shuffle Alley ...

4. Un. Shuffle w/con. 1. Un. Shuffle Alley Exp..

2* Un. 4-Player 4. Un. Shuffle-Cade

1. Williams DeLuxe

Rock-Ola Shuffle-Lane.. Un. Dbl. Sbuffle

4. Un. 2-play Express 189.50 4. Un. Sin. Rebound 149.00

 4. Un. Sin. Rebound ... 149.00

 2. Un. Twin Rebound ... 209.00

 2. United Shuffle Skill ... 19.00

 2. United Super-Sbuffle ... 19.00

 2. United Slugger 125.00

 4. United Skee Alley 80.00

 2* Un 4. Player

Un. Twin Shuffle-Cade. 210.00

1. Univ. Super Twin 115.00

1. Universal Twin Bowler 65.00 4. Univ. HiScore Bowler. 165.00

LIST

19.00

10.00

10.00

35.00

15.00

19.50

250.00

94.50

25.00

25.00

34.50

10.00

25.00

55.00

209.00

265.00

289.50

39.50

24.50

69.50

35.00

49.50

49.50

29.50

20.00

49.50

35.00

39.50

275.00

145.00

39.50

39.50

79.50

45.00

59.50

74.50

199.50

199.50

224.50

44.50

49.50 149.50

189.50

295.00

295.00

275.00

135.00

129.50

175.00

This Week's Used Market

As anticipated, each succeeding week shows increased activity in the used machine market. This past week action increased again, even tho it was only a slight increase. As the weather continues to get cooler, and as the manufacturing situation becomes more critical, one can almost forecast added purchases and sales of used machines.

This week the greatest activity was in the pinball and shuffle alley field, with price of music slipping in pre-war equip-

Most Active Used Music Held—Wurlitzer 700\$ Held—Wurlitzer 750E Down—Wurlitzer 1015

Held-Wurlitzer 1100 Up & Down-Wurlitzer 1250 39

Up—Seeburg 146M 17 Held—Seeburg 147M 18 Down—Rock-Ola 1426 13 Held—Packard Manhattan. 13

Most Active Used Pinballs

Held—Big Top\$ Up & Down—Champion ... Down—Citation Down—College Daze

Up—Floating: Power Up & Down—Football (CC) Up—Hot Rods

Up & Down-Play Ball Up—St. Louis

Down-Winner

Down—Just 21 Down—Photo Finish

ment, but holding in the post-war models particularly the latest equipment. With practically every new machine, both in the games and music field, in demand, wholesalers are taking in used equipment in trades, and after recondi-tioning them, are putting them on the market for sale. However, prices on these machines this past week beld their own,

with the exception where some equipment (probably to be bought "as is") was being offered at prices much below the level being offered by established wholesalers.

The following was the most active equipment in this week's used market:

	Most Active Shuffles & Rebounds
57.50-\$ 79.50	Up-Bally Hook Bowler\$245.00-\$295.00
75.00- 109.50	Up-Bally Shuffle Bowler. 19.00- 45.00
75.00- 295.00	Up-Bally Speed Bowler. 39.00- 99.50
50.00- 450.00 99.50- 529.00	Up-ChiCoin Bowling Alley 55.00- 69.50
75.00- 199.50	Held—ChiCoin Bowling
89.00- 249.00	Classic 115.00- 140.00
39.50- 195.00	Up-ChiCoin Trophy 139.00- 150.00
3 9. 00- 189.50	Up—Gottlieb Bowlette 30.00- 69.50
	Up & Down—United Sbuffle
	Alley 10.00- 45.00
40.00-\$ 79.50	Down—United 4-Player 265.00- 295.00
85.00- 189.50	Up—Universal Twin Bowler 65.00- 129.50
50.00- 119.50	Held—Universal HiScore 165.00- 175.00
55.00- 10 9.5 0	Held-Williams Double
49.50- 85.00	Header 125.00- 149.50
39.50- 110.00 95.00- 149.50	
20.00- 149.50 20.00- 7 9.5 0	Most Active Arcade Equipment -
70.00- 125.00	Down-ChiCoin Pistol\$ 85.00-\$125.00
39.50- 95.00	Up & Down-Exhibit Dale
59.50- 85.00	Gun 49.50- 95.00
45.00-225.00	Down—Williams Star Series 64.50- 139.50

D. GOTTLIEB & CO.

J. H. KEENEY & CO., INC.

All-Electric Cigarette Vendor

ROCK-OLA MFG. CORP.

Model 1536, 5c Wall Box,

RISTAUCRAT, INC.

UNITED MFG. CO.

WILLIAMS MFG. CO.

Wild West\$294.00

6 Player League Bowler\$469.50

All-Electric Cigarette Vendor... 269.50

with Changemaker 287.00

Penny Inserter 119.50

Model 1538, 5c-10c-25c Wall Box 59.50

23 Wire 39.50

Model 1424 Playmaster 440.00

S-45 Phonograph\$289.50

6 Player Sbuffle Alley\$469.50

Zingo 525.00

Jalopy\$395.00

THE RUDOLPH WURLITZER CO.

Model "1400" Phonograph

Model "1450" Phonograph

Model 4851 5c-10c-25c Wall Box

Model 5100 8" Speaker

Model 5110 12" DeLuxe Speaker

(48 Selections)

Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list prices, F. O. B. factory.

AMI, INC.

Model D-40 Phonograph	\$795.00
Model HS-SM Hideaway	575.00
5c-10c Wall Box (40 Selections)	59. 50
5c Wall Box (40 Selections) .	53.50
Amivox Speaker	27.50
ALLY MFG. CO.	
Sbuffle Line	\$439.00
Fastamitar	735 00

Sbume	Line	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	. \$439.00
Futurit	y	•																	. 735.00
																			. 545.00

BUCKLEY MFG. CO.

Wall & Bar Box\$ 24.50

CHICAGO COIN MACHINE CO.

6 Player Bowling Alley\$499.50

COMO MFG. CORP.

Stadium\$289.50 Hollycrane 795.00

- H. C. EVANS & CO.
- Constellation Phonograph\$795.00

THE EXHIBIT SUPPLY CO.

Big Bronco	\$997:50
Gun Patrol	
Pony Express	495.00
Silent Salesman (Card Vendor)	

GENCO. MFG. & SALES CO.

Shuffle Target\$379.50

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Keeney King Pin 45.00 85.00 Bowler 29.50 69.50 4. Keeney Pin Boy 19.50 34.50 1. Williams Twin Sbuffle. 25.00 34.50 45.00 75.00 Keeney Ten Pins . 25.00 4. Keeney Lucky Strike. 69.00 2. Keeney Dbl. Bowler ... 150.00 4. Williams Single Bowler 20.00 25.00 4* Williams Dbl. Head ... 125:00 149.50 175.00 ARCADE EQUIPMENT 5. Allite Strike 'N Spares 39.50 149.50 6. Keeney Anti Aircraft Boomerang **45.00** 85.00 Br . 195.00 Bally Big Inning 185.00 Keeney Anti Aircraft Bl 15.00 50.00 4. Bally Bowler 165.00 79.50 189.50 Keeney Sub Gun 95.00 Bally Downey
 Bally Convoy
 Bally Defender
 Bally Eagle Eye
 Bally Heavy Hitter
 Bally Heavy Hitter Keeney Texas Leaguer. Kirk Night Bomber ... 95.00 47.50 30.00 50.00 50.00 95.00 75.00 145.00 39.50 49.50 Lite League ... 50.00 75.00 59.50 69.50 95.00 Bally King Pin Bally Lucky Strike ... Bally Rapid Fire 45.00 35.00 150.00 6. 150.00 45.00 79.50 6. 69.00 95.00 95.00 Bally Sky Battle 350.00 49.50 Bally Torpedo ... 49.50 95.00 125.00 Bally Undersea Raider. 95.00 75.00 100.00 Bank Ball Quizzer 59.50 150.00 79.50 125.00 6. Bowling League 35.00 5. Buckley DeLuxe Dig. 119.50 5. Buckley Treas Is Dig. 95.00 4. Champion Hockey 40.00 1. ChiCoin Basketball Champion 169.50 Rockola Ten Pins LD 49.50 49.50 19.50 149.50 Rockola Ten Pins HD. 25.00 49.50 Rockola World Series... Scientific Baseball 110.00 39.50 75.00 49.50 75.00 75.00 Scientific Basketball ... 59.50 75.00 ChiCoin Baskerson 1 ChiCoin Goalee ChiCoin Hockey Scientific Baskelbari ... 39.30
 Scientific Batting Pr. ... 45.00
 Scientific Pitch 'Em ... 149.50
 Seeburg Bear Gun 295.00
 Seeburg Shoot the Chute 75.00 169.50 275.00 225.00 85.00 125.00 75.00 339.00 59.50 Chi Midget Skee 135.00 175.00 109.50 150.00 ChiCoin Pistol . 79.50 ChiCoin Roll-A-Score . Edelco Pool Table 6. Skee Barrel Roll 6. Skill Jump 25.00 75.00 39.50 75.00 25.00 49.50 75.00 49.50 6. Evans Bat-A-Score 175.00 225.00 25.0039.50 52.50 95.00 **Evans In The Barrel** 30.00 6. Super Torpedo 25.0079.50 Evans Super Bomber 50.00 Supreme Bolascore 40.00125.00 6. **Evans Play Ball** 59.50 75.00 Supreme Skee Roll 20.00 75.00 6. Evans Ten Strike '46 Supreme Skill Roll 39.50 79.50 20.00 69.50 Evans Tommy Gun 49.50 100.00 6. Supreme Rocket Buster 45.00 65.00 Tail Gunner 3* Exhibit Dale Gun 49.50 95.00 30.00 49.50 6. 4. Exhibit Rotary Mdsr. .. Telequiz
 Un. Team Hockey 175.00 275.00 95.00 145.00 2. Exhibit Silver Bullets. 99.50 165.00 100.00 139.50 6. Warner Voice Record...
 6. Western Baseball '39 ... Exhibit Six Sbooter ... 225.00 165.00 49.50 69.50 5. Exhibit Merchantman 20.00 49.50 Roll Ch Digger 99.50 85.00 29.50 85.00 Western Baseball '40 49.50 4. 5. Exhibit Vitalizer 15.00 69.50 95.00 Whizz 6. 6. Genco Bank Roll
 6. Genco Play Ball Wilcox-Gay Recordio. 119.50 Williams All Stars ... 79.50 65.00 24.50 6. 175.00 29.50 109.50 74.50 2. 6. Groetchen Met. Typer.. 6. Hoop-A-Roll 149.50 79.50 Williams Box Score ... 39.50 4. 65.00 2* Williams Star Series ... 24.50 49.50 64.50 139.50 Williams Quarterback .
 Wurlitzer Skeeball 69.50 109.50 Jack Rabbit 49.50 89.50 2. Keeney Air Raider 69.50 89.50 125.00 150.00





Bally. CONEY ISLAND

FAMOUS "IN-LINE" SCORES

Popular 3-in-line, 4-in-line, 5-in-line score system attracts busy play . . . and takes in up to 3 coins for first 5 balls, as players select 1, 2 or 3 score sections. Player scores only in selected sections, but scores light up in all sections to tantalize and insure repeat play and plenty of triple-section play.

NEW "EXTRA BALLS" IDEA

After shooting first 5 balls, player may deposit extra coins to play for 1, 2 or 3 extra balls. Extra balls are released on mystery-flash basis . . 1, 2 or 3 balls. Player may play as many coins as desired for extra balls, but only a total of 3 extra balls are released. Location checks prove players average 2 to 5 extra coins per game to turn near-winners into winners.

> CONEY ISLAND combines the profit-proved play-appeal and earning-power of BRIGHT LIGHTS with the fascinating new Extra-Balls Feature that insures plenty of extra coins every game. Because every game played is either a winner or a near-winner, players can't pass up the opportunity to clinch a winner with extra balls. Try CONEY ISLAND today. You'll be mighty glad!

all the profit-proved play-appeal of Turf King PLUS NEW

1-9-125-3

22-(10-(19-(7)

(18)-(16)-(11)-(17)

(21)-(14)-(20:-(13)

23-2-4-15

24)

Bally. CONE

9 24 16 4 6

13 19 14 20 25 2 18 15 12 17

02023

10 7 5 23 3

EXTRA BALLS

SECOND

00000

200020

60000

BBBBB

00000

THIRD

FUTURE-PLAY SHUFFLE-BOWLING ACTION PLUS "IN-LINE" SCORING

Bally

MANUFACTURING COMPANY DIVISION OF LION MANUFACTURING CORPORATION 2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS