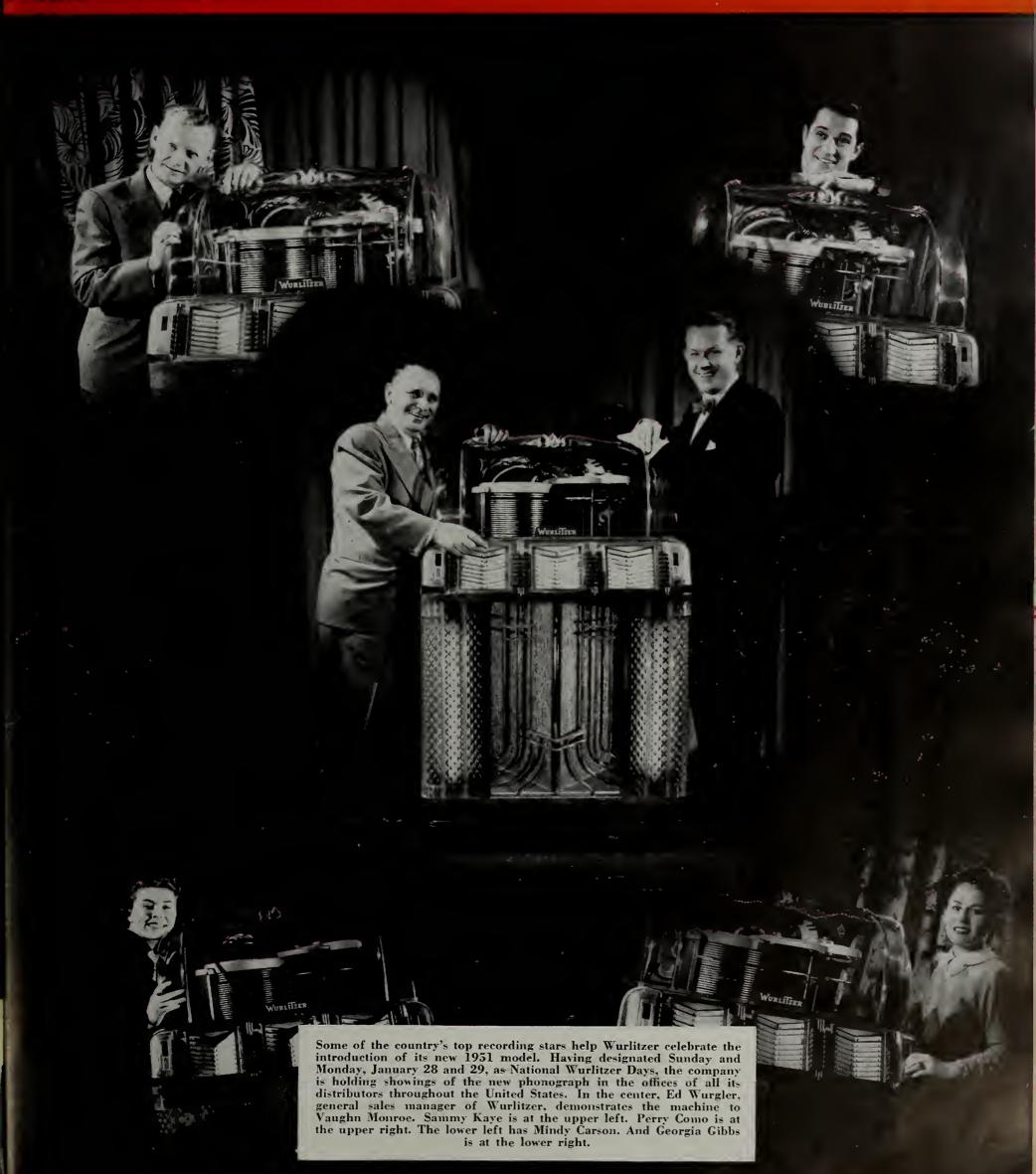


NUMBER 19 **JOLUME 12** 



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## READ THE FOLLOWING SIX PAGE INSERT

for full details on

# WURLITZER'S **CROWNING ACHIEVEMENT** IN PHONOGRAPH VALUES

featuring

- **48** SELECTIONS ON 24 RECORDS
- **30 SECOND CHANGEOVER FROM** 
  - 78 RPM TO 45 OR 331 RPM RECORDS

Sensational Styling - Amazing Jone



# **NURLIZER** Presents H

# CROZENTING

# 



## PHONOGRAPH VALUES







## BRILLIANT NEW STYLING RICH WALNUT CABINET

Here it is! As rich as a king's ransom in beauty. As colorful as a coronation ceremony. Wurlitzer's crowning achievement — the Wurlitzer Fourteen Hundred! Equipped with Zenith Cobra Pickups and the famed Dynatone Sound System, it retains Wurlitzer's profit-proven record complement — 48 tunes on 24 records. It introduces a new and sensational example of Wurlitzer leadership . . . 30 second change-over from 78 RPM to 45 or 33-1/3 RPM records!

Feast your eyes on its completely visible. softly glowing, plexi-glass record changer compartment! Look at the brilliance of those pilasters! Illuminated color cylinders reflect their light through a pattern of molded diamonds to create a magical illusion of changing color.

Proudly Wurlitzer presents the Fourteen Hundred. Its regal splendor assures a royal reception that will mean greater profits for you!



## WITH TEXTILEATHER COVERED CABINET

Queenly consort for the Fourteen Hundred, the Wurlitzer Fourteen Fifty plays any speed record ten inch 78 RPM or 33-1/3 LP; seven inch 45 or 33-1/3 RPM — *all* on one phonograph!

Identical. in appearance. to the Fourteen Hundred in every respect but one . . . the Fourteen Fifty is handsomely housed in a wooden cabinet covered with Textileather. One of the modern materials in the fine furniture field, Textileather is scuff proof. water proof and alcohol proof. Available in standard mahogany or in blonde. blue and brown colors to compliment location interiors. Tough, glamorous Textileather will last the life of the phonograph.

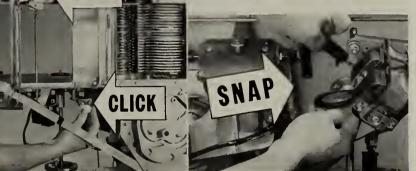
The Fourteen Fifty, incorporates Zenith Cobra Pick-ups and the Dynatone Sound System to bring out the glorious brilliance and the fine modulations of the micro-groove records, and to bring in the greatest flow of coins ever earned by any phonograph.

30 Second Changeover Without Tools

## FROM 78 TO 45 OR 33-1/3 RPM RECORDS

Think of it! A flick of two levers and the factory-adjusted tone arms of the 1400 and 1450 instantly and automatically shift from one size record to another.

Then, to change record speed, just swing out the idler wheel lever. slide out the old



wheel, snap on the new. It takes but another second or two to slip the "45" record center into the turntable.

30 seconds and these phenomenal phonographs are adjusted from any speed record to another — or back again. No obsolescence of your 78 RPM records. No question about the contribution this exclusive Wurlitzer feature makes to a crowning achievement in value.



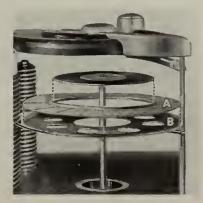
CLICK

## CHANGEOVER KIT

The Wurlitzer Record Speed Conversion Kit as illustrated here costs but \$8.75. It consists of new Idler, "45" Turntable Center and 24 Record Locating Spacers.

When a new phono-

graph is converted to play 45 or  $33\frac{1}{3}$  RPM records, the changeover is a 30-second job because it requires no extra work to place 7" records in the spacers (A) and insert them in the travs (B).



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### MODEL 4851 5-10-25¢ WALL BOX 48 SELECTIONS

This tried and proven Wurlitzer Wall Box mechanism has a mirror-finish nickeled case, red tenite push buttons and a colorful plexi-glass cover in iridescent powder blue, silver and red. Its "see deep" decorations and lettering give it a third dimensional appearance. The illuminated program holder is divided into two listings of 24 selections each. The listings are changed by turning the knob at the bottom.

Its bug and dust proof case makes readily accessible the famous Wurlitzer mechanism and retains the removable unit feature.

COIN EQUIPMENT: Single 5-10-25c coin entry with magnetic slug rejector and accumulator—convertible to 1 play for 10c. 3 plays for 25c or 6 plays for 25c.

SIZE: 113/4" high, 87/8" wide, 5-11/16" deep.



## WURLITZER REMOTE CONTROL UNITS

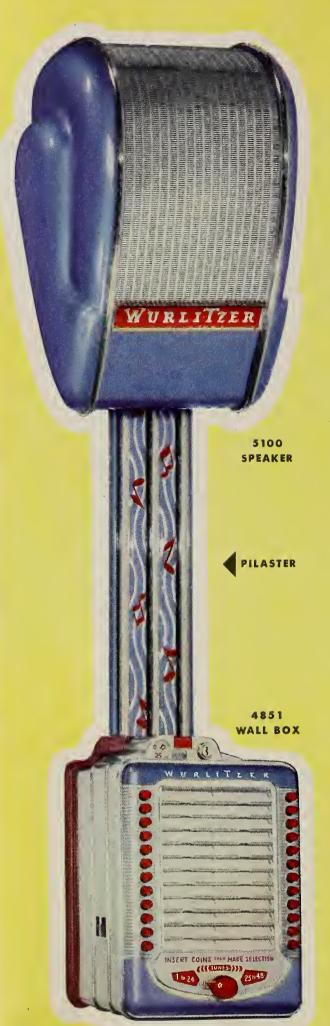
Wurlitzer offers music operators the most flexible and economical selection of remote control equipment ever produced. New 8" and 12" speakers with famous Wurlitzer tone. A 48 selection 5-10-25c wall box and a revolutionary adjustable wall plaque for combining the wall box and either speaker into a beautiful wall box-speaker combination.

### MODEL 5110 12" DELUXE SPEAKER

Illustrated at left is Wurlitzer's new, beautiful, streamlined Model 5110 speaker, mounted on a steel frame. Its pleasing pastel-color sides are of a new shock resistant rubber base plastic that won't crack or chip. The perforated nickeled metal grille is tarnish and stain proof. Its mirrorlike surface catches the light and color of the room—shines with myriad reflections.

Speaker is heavy duty, permanent magnet type with 8 Ohm voice coil. The unit has wall mounting provisions; terminal strip on the back which permits connecting voice coil directly to phonograph or through a 500 Ohm matching transformer. SIZE:  $23\frac{1}{2}''$  high,  $17\frac{1}{2}''$  wide,  $8\frac{1}{2}''$  deep.





With the Wurlitzer Adjustable Wall Plaque, either the 8" or 12" Speaker and a Wall Box can be assembled into this attractive combination.

### MODEL 5100 8" SPEAKER

Like the 12" speaker illustrated on the opposite page, the 5100 8" Speaker can be used as a separate unit or in combination with Wall Box 4851, as illustrated at left.

The 5100 8" Speaker is a companion design to the Model 5110 Speaker with the same eye-attracting—streamlined appearance. The speaker case, of rubber based plastic, is finished in iridescent powder blue with nickeled grille and trim. It is a size universally in demand, at a popular price.

The speaker is 8" permanent magnet type,  $3\frac{1}{2}$  Ohm voice coil. The unit has wall mounting provisions; terminal strip on the back which permits connecting voice coil directly to phonograph or through a 500 Ohm matching transformer. SIZE:  $17\frac{1}{2}$ " high,  $13\frac{1}{2}$ " wide,  $7\frac{1}{4}$ " deep.

## ADJUSTABLE WALL PLAQUE COMBINES MODEL 4851 WALL BOX AND SPEAKER 5100 OR 5110 INTO ONE BEAUTIFUL UNIT

For those separate rooms requiring a completely selective music unit, Wurlitzer makes it possible for music operators to assemble their own wall box and speaker combination at an extremely low cost. As shown at the left, the units may be quickly and easily assembled with the help of an inexpensive kit consisting of rubbed walnut mountings for the wall box and speaker and an adjustable pilaster for connecting the two mounted units.

The pilaster is a combination of beaded nickel molding and powder blue plastic, embellished with red Musical Notes. It can be adjusted from a minimum length of 46" to a maximum of 57" to provide for specific location requirements.

#### **MODEL 248 STEPPER**

Available for use with Wall Box Models 4851, 4820, 4825. Two Model 219 Steppers may also be used.

## SPECIFICATIONS FOR THE WURLITZER 1400 & 1450

HEIGHT:  $57\frac{1}{8}$  inches.

WIDTH:  $34\frac{1}{2}$  inches.

DEPTH: 275/8 inches.

WEIGHT: 350 lbs.—425 lbs. approx. for shipment.

- COIN EQUIPMENT: Single coin entry — 5-10-25c — three in one magnetic slug rejector — Wurlitzer coin register mechanism — on-off automatic coin return.
- RECORD CHANGER: Provides 48 selections from ten inch or seven inch records with quick change feature. Adaptable to any speed now in use. Playmeter available.
- SOUND SYSTEM: Model 514 Amplifier includes junction box components, pre-amp., volume, dual tone and fader controls.

TONE ARMS: Two low pressure

tone arms with Zenith cobra stylus cartridge.

- WATTAGE: Lighting 80 complete phonograph 290.
- LIGHTING: Four 20 watt fluorescent tubes.
- NUMBER OF SELECTIONS: Fortyeight.
- TYPE RECORDS PLAYED: 78 or 45 or 33<sup>1</sup>/<sub>3</sub> R.P.M.
- CONSTRUCTION: Rugged metal and wood combined for long life.
- REMOTE: 48 selection wall boxes. Previous wall boxes will play 24 selections.
- AUXILIARY SPEAKERS: Will use any present Wurlitzer speakers.
- TUBE COMPLEMENT: 1 type 5U4G, 2 type 6L6G, 1 type 6SN7/GT. 1 type 6J5, 2 type 6SJ7.

THE RUDOLPH WURLITZER COMPANY, NORTH TONAWANDA, N. Y.

# Big Location Turnover Expected

Whether the average operator realizes it or not, there will be a big turnover in locations, within a few short months.

As all businessmen know, many small firms will be forced to close their doors, as their products become impossible to obtain.

This means to the operator that many of those locations he has, in what are now good business sections, will drop by the wayside for lack of consistent traffic.

It also means that these smaller businessmen will probably jump into other fields, and many small restaurants, taverus, and so forth, will open around the bigger defense plant areas.

The switchover in locations may prove very big as the war-defense effort gets into being.

(The reason we call it "war-defense effort" is because no one, not even the experts, know whether we are going to war, or whether this is just preparation for the possibility of a war, which may never happen).

Anyway, what is most important to all concerned with this field, is the fact that, since there will be many small businesses, like appliance stores and others of the same ilk close up, at the same time other spots will open in other parts of each community, which will be closer to the player traffic circle.

By the "player-traffic-circle" we mean where the public will be found in greater numbers, and where they will be coming into new locations to enjoy their meals, or a drink, or whatever else they want.

In short, in many communities it is already noted that drug stores, taverns, restaurants, luncheonettes, and other business spots are opening around new, big defense plants, just as fast as those plants are being constructed.

It means that operators have to be on their toes. It also means that many ops, who now believe they have the best spots in the city's traffic and business center, may find that their spots will be dead, while the outlying defense center locations will be the best.

The operators who get into these latter spots will probably wind up with the "cream of the crop".

Therefore, the turnover which is expected in the coin machine operating division of the industry, isn't at all surprising to all engaged in the field.

After all, this was bound to come about, as business follows the traffic centers.

Wherever the public work—so do they shop—in the majority of cases. This will mean that those operators, who have been keeping their eyes closely on the ball, will soon find that the major number of their locations will be anywhere but where they figured them to be, and many changes are bound to come about before this defense-war era is over.

In short, ops should keep their eyes peeled for the future. They should study the new locations. They should anticipate the trend. They should be completely prepared to move their fine, portable equipment, just as fast as businesses themselves, move out.



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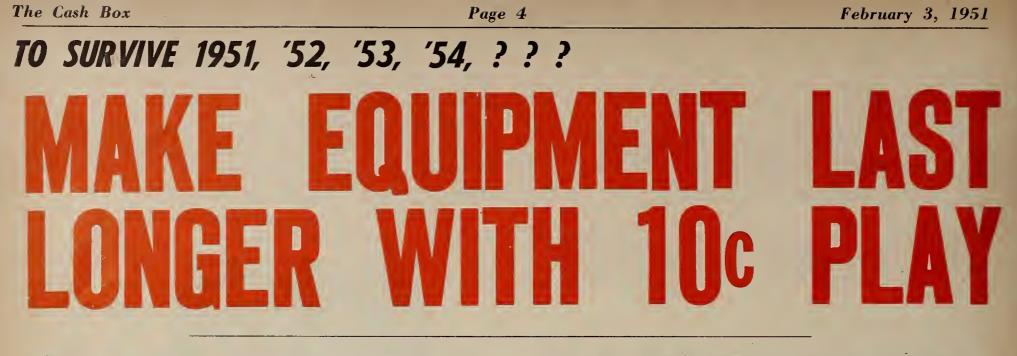
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THE CASH BOX covers the coin operated machines industry, and all allied to this industry in any fashion whatsoever, throughout the United States, Canada, Central and South America, Africa, Japan, Hawaii, Philippine Islands, and other Asiatic and Pacific countries, as well as certain European nations. The Cash Box is on hand at various American consular offices throughout the world. This coverage includes operators, jobbers, distributors and manufacturers and all allied to:—automatic coin operated music equipment; automatic coin operated vending and service machines; as well as coin operated amusement equipment; in all divisions. The music and record fields, recording artists, publishers of music, disc jockeys, radio stations, and all others in any fashion identified with, or allied to, the coin operated music machines industry are completely covered. Manufacturers and distributors of various merchandise, parts, supplies, components and all materials used in the coin operated vending, music and amusement fields are covered by *The Cash Box*. Banks, finance firms, loan organizations and other financial institutions, expressly interested in the financing of coin operated machines of all types, are covered by *The Cash Box*.

THE CASH BOX IS RECOGNIZED hy various associations of coin machine operators throughout the United States as their "official" weekly magazine.

"THE CONFIDENTIAL PRICE LISTS"

'The Confidential Price Lists" are the one and only officially recognized price guide of all new and used machines in the United States. "The Confidential Price Lists" are an exclusive, copyrighted feature of The Cash Box. "The Confidential Price Lists" report each week's low and high prices for all new and used coin operated machines, regardless of age, listing all market changes, and continually adding on all the new equipment as this equipment is announced to the industry. "The Confidential Price Lists" are recognized hy many cities and states throughout the country as the "official price book of the coin operated machines industry". They are an integral part of The Cash Box and appear in each week's issue. "The Confidential Price Lists" are officially used in the settlement of estates, for buying, selling and trading of all coin operated equipment, and are also officially recognized for taxation purposess. "The Confidential Price Lists" are used by finance firms, factors, loan companies, bankers and other financial institutions to guide them in making loans to memhers of the coin operated machines industry. They have been legally recognized in courts throughout the United States and Canada. "The Confidential Price Lists" have been acclaimed by the coin operated machines industry. Entire business transactions and legal cases are based upon the quotations appearing in "The Confidential Price Lists".



Phono ops can either block off, or remove 5c coin chutes, from all old machines and install signs featuring, "Play 10c Only". Juke box ops can give 2 plays 10c wherever necessary to get dime play started on gradual basis. New phonos with drop chutes can be set for 10c Play with same sign featured.

Remember, even if the operator losses as much as 40% of his present average number of plays, he still earns more on 10c play and, at the same time, gets 40% less wear and tear on his equipment, which means that his machines will last a 40% longer period of time.

Even if play drops off 50% on 10c play, operators will still be earning just as much as they ever earned on 5c play, but, their equipment will last 50% longer, which is extremely important to every operator today.

Operators of games can very easily change chutes from 5c to 10c. But each F. P. now is worth 10 instead of 5. Game operators should switch games about in all locations. They should clean, repair, refurbish, and recondition every machine. So that when they bring a different machine into any location, it will look and work like a new machine. In short, a brand new appearance for any old machine and, wherever possible, introduce a new machine into the location.

The amusement game operator has every chance for succeeding with 10c play action. He, too, must remember that he must make his equipment last as long as he possibly can. It may be three, four, or even five years, before he may again see new games.

The above probably speaks for itself. Or speaks as well for itself as any part of this editorial can.

But, what is even more important to all in the trade, and especially the editorial members of this publication, is to think that the World War II has long passed, and that *The Cash Box* drove very hard during that period, pointing out all the events which would transpire between then and the post-war era, no one would step into the breach to follow the proposed plans. It took another defense period to bring these into fulfillment.

In short, this war-defense period is much rougher and tougher than the last. At least, during the last war period, there were parts leing manufactured. This time not even parts manufacture may be allowed.

This means, then, that every operator is really and truly on his own. He has to be sufficiently ingenious to somehow keep his equipment working so that he can remain in business.

It is up to him then, the operator, to decide how long his equipment should last.

The former proposed plans of *The Cash Box* have been, first, on 10c play, which was defeated during World War II. And defeated only because some few people around the country failed to agree, and are now sorry that they didn't agree.

Then The Cash Box proposed that the operators obtain legal location leases, or agreements, of at least two years' duration and, at the same time, obtain front service money guarantees or, at the least, a changeover to 70%-30% commission percentage basis.

All in the trade know of the many, many other suggestions of this publication. Especially the game operators, who realize that *The Cash Box* was the very first magazine that fought in their behalf, and urged manufacturers to changeover to 10c coin chutes, advising that larger playing fields, bigger cabinets, oversized steel balls, and other features, would help the operator get 10c per play and would, also, allow him to profit from his investment to a much greater extent. This would mean that all up the line in this field would also profit.

This publication isn't even nine years old. Yet everyone in the industry commends it for the great effort it has already put forth, as well as the editorials it features week in and week out.

The Cash Box has always realized that if the base is sound and secure, then the greater house (this industry) can be built more solidly on it.

To make that base sound and secure, every operator must enjoy profit. Must be financially sound. Then jobbers, distributors and manufacturers can go on ahead with their greater plans for they will have a great market. That means prosperity for all concerned with the industry.

This war-defense period (whether there will, or will not, be a war) is based on a long term production plan. It might be called a "five year plan."

Therefore, every operator must protect himself. The telephone companies are charging 10c for their public coin telephones. Everyone else, even those who sell cups of coffee, are charging 10c.

The time has now arrived, and it is extremely unique, when the coin machine operator must also switch over to the dime. Because it will make his equipment last longer.

In short, even if the operator gets only 40% of the number of plays he is now getting, but gets these at 10c instead of 5c, then he's going to be earning more money and, what's even most

extremely and vitally important to him, he will be getting 40% less wear and tear on his equipment which, in turn, means that his equipment will last a 40% longer period of time.

Similarly, let's suppose the average operator will only get one-half as much play at 10c as he is now getting at 5c. He will still be earning just as much. At the same time, he will be assured that his machines will be getting 50% less wear and tear and will, therefore, last a 50% longer period of time. This is most important today.

The fact remains that there may be no new equipment for four, five or more years. That being the case, it is up to the operator to protect himself, however best he can. What better method than cutting down on the wear and tear of his equipment while, at the same time, enjoying just as good earnings as he ever did on 5c play?

This war-defense period is therefore most unique, most educational and, most certainly, advantageous to the average operator in this business.

For once, for the very first time, he can now do the things he has always wanted to do and know that others will join with him.

This plan is to the best interests of all concerned with operating machines of every type and kind.

To survive, the operator must make his equipment last longer. Must make machines endure longer than they ever did before.

It is up to him, then, to reason for himself that, at 10c play, he will earn as much, if not more, than he ever earned before. And, at the same time, he will find that his equipment will last longer, so that he can outride this period when, whether war or no war, a new, greater, more prosperous industry will come into being. Page 5

20-4016-(47-4016)

—In Your Arms / A Penny A Kiss 20-4019—(47-4019)

21-0412-(48-0412)

- A Bushel And A Peck 20-3930-(47-3930)



Page 6



Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages. Only

"SO LONG" (2:26) "ACROSS THE WIDE MISSOURI" (3:13)

PAUL WESTON ORCH.

(Columbia 39160)

A currently hot item gets another wonderful recording from Paul Wes-ton's Orchestra and the Norman Luboff Choir. The vocal is done with much gusto and the Weston orchestration makes it something to hear. The second side has a lovely melody which brings on thoughts of wide open spaces. Both ends of this disk are good juke box material.

#### **"PRETTY KITTY KELLY"** (2:24) "SWEETHEART DARLIN"" (2:45) PHIL REGAN

#### (RCA Victor 20-4024; 47-4024)

• Phil Regan gives a couple of Irish sounding ballads his typically grand style of rendition and makes them very attractive. On either end, he gets some aid from the Jud Conlon Singers and Skip Martin's orchestra. The entire combination makes this a light hearted venture which should do fine in the boxes.

## "I WISH I KNEW" (3:20) "BETWEEN TWO TREES" (3:04)

## ANDREWS SISTERS (Decco 27421; 9-27421)

• The Andrew Sisters have two new ballads which they do in their usual listenable style. Both ends feature some grand harmony with Patti step-ping out to give with the solos. Ops know the drawing power of the girls and this disk should hold up very well among their many fans.

### **"POTATO BUG BOOGIE"** (2:43) "THE BEANBAG SONG" (2:48) THE HONEYDREAMERS

#### (RCA Victor 20-4023; 47-4023)

• Two novelties are taken for a ride on this disk by the Honeydreamers. Both get some fine harmonizing from the group and an arrangement which makes them easy to listen to. Each end has a somewhat specialized appeal and ops ought to hear these to see whether they fit into their locations.

**"JOHN B" (2:39)** 

"SO LONG" (3:24)

LYNN MURRAY (Coral 60366; 9-60366)

• Here's a good version of a ditty with a Latin American beat. Written by Carl Sandburg, the tune has a dis-tinct folk flavor which Lynn Murray's orchestra and the Travelers bring out. The lower end gets a vocal from Cisco Houston and Terrea Lea and they make it good to listen to. Ops oughta tune in.

## "DEAR, DEAR, DEAR" (2:08)

"I WISH SOMEONE KNEW I WAS LONELY" (3:15) CONNIE HAINES

### (Coral 60364; 9-60364)

is ok for ops.

• A ballad that's been making a lot of noise is taken over the coals by Connie Haines. Giving it a great deal of verve, Connie turns in a first rate job with George Cates' Orches-tra backing her up. The second side is a slow ballad which Connie does in her full plaintive voice. This disk her full plaintive voice. This disk



## **"TELL ME YOU LOVE ME" (3:27)** "LITTLE CAFE PAREE" (2:29)

VIC DAMONE

(Mercury 5572, 45x5572)

from Vic Damone. This looks like one of Vic's hottest items and ops oughta jump in to cash in. Getting some grand musical backing from George Siravo and his orchestra, Vic pours his heart into this song and that's enough. The new English lyrics make this ballad a good combination of words and music. Using a melody that everyone has heard at some time, the tune won't have any trouble at all in catching on. Ops should catch on now. The second side is a pleasant little item in a sentimental vein which Vic and the orchestra do very softly and easily. "Tell Me You Love Me" is the big side to watch. Ops can't go wrong by getting with it now.

"I DIDN'T MEAN TO BE MEAN TO YOU" (2:46) "SOMEONE" (2:53)

LORRY RAINE

(London 963)

• Lorry Raine gives out with a smooth vocal to a ballad on the upper half. Cliff Parman provides the musical setting and together they make this disk a good contender. On the lower half, Lorry is joined by Everett Ralston at the piano and they go through another ballad in her easy to take style. Ops oughta hear these sides.

"A KISS AND A PROMISE" (2:40) "ZING, ZING—ZOOM, ZOOM" (1:58)

PERCY FAITH ORCH. (Columbia 39155)

• Percy Faith gets up one of his grand arrangements on the upper deck and the chorus backs up the music with some good vocalizing. The tune is a very promising one and this re-cording certainly will help. The lower end is a catchy light hearted thing again done well by the orchestra and chorus. Ops won't go wrong with this.



"JOHN AND MARSHA" (2:27) "RAGTIME DAN" (2:24) STAN FREBERG

(Capitol 1356; F-1356)

• One of the maddest records yet is turned out on this platter by a guy with a terrific sense of humor, Stan Freberg. Doing a takeoff on daytime soap operas, Stan uses two words in this recording over and over again with different intonations and it's really a standout. The lower end is a straight item compared to the first, jumpy and with a good beat. Ops shouldn't miss the top deck.

## "LULLABY OF BROADWAY" (2:47) "WOULD I LOVE YOU" (3:05) DORIS DAY & HARRY JAMES ORCH. (Columbia 39159)

• Here's a very exciting version of an oldie combining the talents of Doris Day and Harry James. With Doris turning in a good vocal and Harry coming through with some terrific trumpeting, this one looks like a good bet. The lower end finds the pair teaming up again for a much recorded tango which they give their own kind of stamp. This is right for ops.

#### "STINGY" (2:30) "OLD-FASHIONED LOVE" (2:25) TINY HILL ORCH. (Mercury 5582)

• Tiny Hill runs through a cute • The Hill runs through a cute novelty on the upper deck while the orchestra backs him up. The tune is very catchy and the lyrics keep you listening. The lower end is a western sounding item with some fine piano playing coming through. This disk deserves to be heard by ops.

#### "YOU ARE MY SUNSHINE" (2:15) "THE COMB AND PAPER POLKA" (2:43)

DORIS DAY

(Columbia 39143)

• Taking a western tune, Doris Day joins up with Frank Yankovic and his Yanks to give it. a polka treatment. Doris and the boys make this a real happy sounding platter. On the sec-ond side they team up again to do a novelty with a lot of appeal. It might easily catch on easily catch on.

"CHERRY PIES OUGHT TO BE YOU" (2:20)

"LOVE MEANS LOVE" (2:55) FRANK SINATRA & ROSEMARY CLOONEY (Columbia 39141)

• A couple of Cole Porter numbers from "Out Of This World" are tossed about here by Frank Sinatra and Rosemary Clooney. Both ends are novelties on which Frank and Rosemary do grand duets with the help of Axel Stordahl and his orchestra. Ops will do ok with this platter.

#### "PANHANDLE RAG" (2:23) **"BLUES MY NAUGHTY SWEETIE** GAVE TO ME" (2:20)

#### GENE KRUPA (RCA Victor 20-4026)

• Gene Krupa and his group get going with a couple of numbers in a jazz version. Bobby Soots does the vocal on a fast, jumpy thing with some terrific instrumentals coming along from the boys. The second side is a straight instrumental piece, loud and good to hear. This one is perfect for ops who have the right spots.



#### "WHAT WILL I TELL MY HEART?" (2:58)

"GREAT DAY IN THE MORNING" (2:22)AL MORGAN

(London 862)

• A beautiful ballad gets a very tearful rendition from Al Morgan and turns out to be one of his best disks to date. With some good piano work going along, Al pours a lot of feeling into this ditty and gives it a terrific shove. The bottom half, in contrast, is a happy airy thing which sounds very refreshing. Ops should keep their eyes on the top deck.

**"ONCE THERE LIVED A FOOL"** (2:42)

"I CAN'T GIVE YOU ANYTHING BUT LOVE" (2:00)

#### TONY BENNETT (Columbia 39187)

• A terrific ballad which originated in jazz and blues circles is given a wonderful rendition by Tony Bennett. Using his full voice on it, Tony gvies this one tremendous potential while Marty Manning's orchestra backs him up. The lower end is a jumpy ver-sion of an old standard which is al-ways good to hear. This is a natural for ops.

## The Cash Box, Music

Page 7





Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.

"SO LONG" (2:24) "THE ROVING KIND" (2:28)

LES BAXTER (Capitol 1381; F-1381)

• Les Baxter provides a smooth version of a current hit on the top deck. Sung by a chorus in good style, Les' orchestration makes this a stimulating platter. The flip introduces a new singer, Lindy Dougherty, who has a promising voice and does a fine job with this happy sounding tune. This is ok for ops.

### "MOCKING BIRD HILL" (2:16) "CHICKEN REEL" (2:48)

LES PAUL

(Capitol 1373; F-1373)

• Les Paul puts his guitar to work on a couple of tunes here and makes them sound real good. On the same disk, Mary Ford teams up with herself to sing the lyrics and the combination makes for worthwhile listening. The lower end is a straight instrumental by Les with a lot of the farm coming through. Two nice sides.

### "VENEZUELA" (2:49) "ANNABELLE LEE" (2:47)

HARRY BELAFONTE

(Jubilee 5048)

• A very appealing tune is given a folk-like rendition by Harry Belafonte and the Belafonte Singers and they get some wonderful feeling into it. Featuring an interesting set of lyrics, the tune has a catchy melody which keeps you listening. Flip is a ballad

with some good choral work. The top

"IMAGINATION" (2:53) "COULD 'JA" (2:25)

JERI SOUTHERN

deck gets our nod.

(London 957)

• Jeri Southern brings a very soft, sultry feeling to an oldie that always makes for terrific listening. Doing it very slowly, Jeri gives the number a nice touch. The second side is a cute thing on which she gets interesting backing. Ops will want to listen to this new singer.

"MOCKIN' BIRD HILL" (3:01) "FLYING EAGLE POLKA" (3:01)

RUSS MORGAN

(Decca 27444; 9-27444)

• An unusual vocal chorus is offered by the Gay Sisters as Russ Morgan provides the orchestration. The tune is a very promising one and this version should certainly help it along. The lower end is an instrumental of a polka, very fast and good to hear. Ops should do ok with this.



## "IF YOU WANT SOME LOVIN'" (2:40) "I'VE GOT THE CRAZIEST FEELING" (2:46)

TERESA BREWER (London 967)

> rhythm through this and makes it extremely listenable. Ops won't go wrong getting with this one immediately beecause it's certain to have tremendous drawing power in the boxes. Featuring a good set of lyrics, this jumpy version of a western ditty will have no trouble at all in breaking through. Not only does Teresa turn in a grand volal but she gets some wonderful backing This platter just runs wild. too. The lower end in contrast is a slow ballad and which she shows her versatility by doing it in a very lowdown heartfelt manner, while a good piano breaks out into the open. The top deck is gonna have quite a career and ops oughta get going with it now.

### "FIDDLIN' FOR FUN" (2:38) "ZING, ZING-ZOOM, ZOOM" (2:59)

DAVID ROSE ORCH.

(MGM 30324; K-30324)

• A couple of very exciting sides are turned on this platter by David Rose. The upper half has a lot of fiddles running all over the place while the bottom end is the Sigmund Romberg tune that's been getting a big play. It's done with a full orchestra and an accompanying chorus and is very easy to listen to. Both ends are right for ops.

## "IF" (3:05)

"WHEN YOU RETURN" (3:09) BILLY ECKSTINE

(MGM 10896; K-10896)

• Billy Eckstine has another terrific vocal in the grand tune on the top deck. With Pete Rugolo's orchestra providing the musical setting, Billy gets a plush arrangement for his wonderful vocalizing. The lower end finds him working on a promising number with happy results. And Again Pete Rugolo backs him up. Ops have a couple of good sides here.

"MY LOST MELODY" (2:49) "I ONLY HAVE EYES FOR YOU" (2:48)

MONICA LEWIS (MGM 10901; K-10901)

• Monica Lewis has a gypsyish melody on this disk to which she brings a pleasing vocal. Joe Lipman and the orchestra do fine by her with the accompaniment and it makes for good listening. The lower end is a lovely oldie getting another smooth vocal from Monica. Ops won't go wrong with these. "IN THE LAND OF MAKE BELIEVE" (2:48)

"MORE THAN I CARE TO REMEMBER" (2:49)

BILL FARRELL

(MGM 10900; K-10900)

• A couple of ballads are taken to town here by Bill Farrell. The upper end has a chorus to go along with Bill and Russ Case provides the orchestration. On the lower side, he goes through a very slow number again with some excellent backing. Bill sings a grand song and this disk shows it.

"IT'S A GREAT, GREAT PLEASURE" (3:04)

"TEARDROPS FROM MY EYES" (3:00)

LOUIS JORDAN

(Decca 27424; 9-27424)

• Louis Jordan delivers his vocal fireworks on a loud jumpy number and he makes it sound very exciting. With his Tympany Five backing him up, Louis really goes to town on this. The second side is a tune that's been making quite a splash in jazz circles and Louis' veersion sends it flying. His fans will go wild for this.

"SENTIMENTAL MUSIC" (2:37) "I STILL FEEL THE SAME ABOUT YOU" (2:56)

EVE YOUNG

(London 962)

• A very promising tune gets a slow and dreamy vocal from Eve Young. Some grand backing goes along with Eve's vocalizing and the total effect is very appealing. The second side finds her doing another number that's making its way, this time joined by the Two Adams. Both ends oughta be heard by ops.

#### "DEAR, DEAR, DEAR" (2:54) "I CAN'T GET STARTED WITH YOU" (2:47)

JANE RUSSELL

(London 956)

• A current number gets a worthwhile going over on this platter from Jane Russell. Putting her full voice to work on it, Jane comes out ok. The lower end has her working over a wonderful oldie which sounds good any time you listen to it. Ops might tune in.

"SOUTH" (2:28) "YAK YAK SONG" (2:48) TEDDY PHILL!PS ORCH.

(London 891)

• Teddy Phillips comes through with a listenable disk here providing a good orchestration while Lynn and Ernie and the Phillipaires give out with the vocal. The flip is a very happy sounding ditty getting some fine instrumental work and pleasant singing from Lvnn Hoyt. This should do well in the boxes.



TERESA BREWER

• Going to town on a tune labeled "If You Want Some Lovin'," Teresa Brewer comes through with a disk that looks like it's gonna be a great big hit. Doing it in her high powered style, Teresa sends a lot of

"THERE'S MORE PRETTY GIRLS THAN ONE" (2:55) "DOWN BY THE OLD ZUYDER ZEE" (2:25) GEORGE CATES ORCH.

(Coral 60365; 9-60365)

• A couple of waltzes are dished out here by George Cates and the orchestra. The top deck features some good harmony by the Mellomen while on the lower half the Heartbeats come through with the vocal. Ops who are looking for good filler material might take a look at these.

"LITTLE SMALL TOWN GIRL" (2:26)

"THE MASQUERADE IS OVER" (3:16)

THE BLENDERS

(Decca 27403; 9-27403)

• A terrific singing group, The Blenders, turns up with a tune that's making headway. Given a very smooth going over by the boys. this disk is verv easy to listen to and has a great deal to offer ops. The lower end is a slow ballad again with an easy to take vocal. Ops oughta get with this one.

"BY THE RIVER SAINTE MARIE" (2:55)

"CHEATIN' ON ME" (2:48)

SY OLIVER ORCH. (Decca 27315; 9-27315)

• Sy Oliver takes two oldies for a ride on this platter. The upper level is sung by Leslie Scott in a good powerful voice and given a rhythmic orchestration by Sy and the boys. The lower end has a slow beat, some fine instrumentals and a vocal by the Trio. Ops will do ok with this.





#### **NEW YORK:**



Who says the record business ain't good? Victor last week had the biggest day on distributor recorders in its 53 year history. In 24 hours orders flowed into the firm to the tune of half a million. Not bad for a day's work. A check with some of the other diskeries around town reveal excellent record sales. Business is looking up . . . Coca Cola people dickering for the Tommy Tucker band to play army installations in the European theater. Lige McKelvy, Tommy's record promo-tion man, is meanwhile piling up plenty of plugs on his rent MGM releases with the decks being cleared for the forthcoming "Shenandoah Waltz" which looks like a big n ng from here . . . A sudden shakeup at WNEW finds ome of New York's best known disk jockeys being cut down . . . Harry Goodman of Regent Music and Jerry Johnson of Simon House just returned from California. Goodnan brought back several new tunes which are promising ncluding "The Old Jalopy Song" recorded by Frankie Laine as well as "No Crying Blues" and "Am I To Blame" both

TOMMY TUCKER Souci in Miami. His "With These Hands" on Jubilee is making its way . . . Gene Krupa to reorganize his band in February for an MCA tour following a six weeks vacation . . . Evelyn Knight, currently at the Flame Room in the Radisson Hotel, Minneapolis, guests on Paul Whiteman's TV show Feb. 11 . . . Many established bands are switching to smaller record labels where they Kadisson Hotel, Minneapolis, guests on Paul Whiteman's TV show Feb. 11... Many established bands are switching to smaller record labels where they are sure of better tunes and heavier promotion. Big fish in little ponds, etc. ... Feist has a couple of hits in the offing in "Aba Daba Honeymoon" and the longest title on record "How Could You Believe Me When I Said I Loved You When You Know I've Been A Liar All My Life" ... Dick Linke has signed the Glen Moore group to a personal management contract. Dick's stable is blossoming out ... "In The Land Of Make Believe" getting a big push with several major waxings due.

#### CHICAGO:

Just in case you are interested. 10c play has gone over with a bang in this city. First op to report test of, 2 plays for 10c and 6 plays for 25c, stated that his very first machine (in test) where public could only insert dimes or quarters, more than doubled the best week's take from this same

location. The best week, formerly in this location, was \$20. The first week on dime play brought this same well known Chicago music operator, \$46.00. And, what was most impressive, he reports, is the fact that two-thirds of the collection was in quarters. That's something for the diskeries



pressive, he reports, is the fact that two-thirds of the collection was in quarters. That's something for the diskeries to think about as they drive to get their newest recordings into the nation's 550,000 juke boxes . . . Al Morgan played to enthusiastic audiences at the Chez Paree. Told us that the he doesn't have "a great music education," he writes and plays the songs he believes the people like to hear, the sort of songs that appeal to him. It's this sort of homey philosophy that has probably caused Al to produce his great "heart" tunes. His latest being, "What Am I Going To Tell My Heart." Al goes away for a short vacation and then opens at Chubbie's in Camden, N. J. from where he will probably go on to New York and other cities . . . David LeWinter of the Pump Room tremendously enthused about the new rhumba he has written, "Mi Prieta." David believes that it's a clickeroo. He just waxed Lawrence Welk ork for Standard Transcriptions. David being Standard's fair haired boy 'round these parts . . . Buddy Brandom of Frederick Music advises that two disks already out on "Emma Lou," Jan Garber on Capitol and Danny O'Neill on Oriole, with more on the way very soon . . . Patti Page goes on to the beautiful, new Casablanca Hotel in Miami Beach from her Chicago Theatre engagement. Patti just bought herself a brand new Caddy and will drive down to Miami. She's never been in Florida before so, like she says, "Just waiting to be thrilled by Florida's sunshine as well as the beautiful new Casablanca" . . . Those sensational tunesmiths, Benjamin and Weiss, in town for a week covering some of the music spots. Boys lived on the south side and had a time getting into the Loop to meet with people each day.

#### LOS ANGELES:

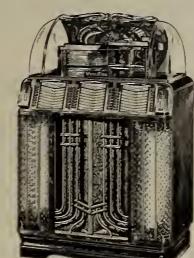
If ever a joint was jumping with record fans, 'twas the three nights of If ever a joint was jumping with record fails, twas the three fights of grand opening celebrated by John Do'phin in launching his new, much larger and beautifully equipped and decorated shop off the corner of Venron and Central Ave. . . . We were there the second night and thought maybe some-body had gone off their topper and was giving away five dollar bills, the way hundreds of boys and girls.



men and women were gathered outside the store . . . Turns out something was being given away, free rec-ords by genial John Dolphin, and we hadn't seen anything . . . He showed us some pictures taken the night thing ... The showed us some pictures taken the ingli-before, when the crowd was really big, extending all the way across the street and blocking traffic on the busy thoroughfare ... The police were out and even lent a hand in passing the gratis platters to the crowds

IVORY JOE HUNTER WORY JOE HUNTER IVORY JOE HUNTER IVORY JOE HUNTER IVORY JOE HUNTER IN the would have a new record deal coming up shortly . . . Meanwhile his "Ain't a Better Story Told" looks like it could put him back in the winner's circle. Jimmy Grissom was on hand, looking very sharp and like anything but the central character of his hit tune, "Once There Lived a Fool." . . . Other artists who showed up to wish Dolphin well were Ivory Joe Hunter, who hopped over between shows at the Oasis, Peewee Crayton, Herb Fischer . . . Eddie Mesner of Aladdin just buzzed us with news that he's signed up Irving Irving (that's the man's name) and His Harmonicaires, their first release on the Intro label being "Hulabaloo" and "Miserlou."

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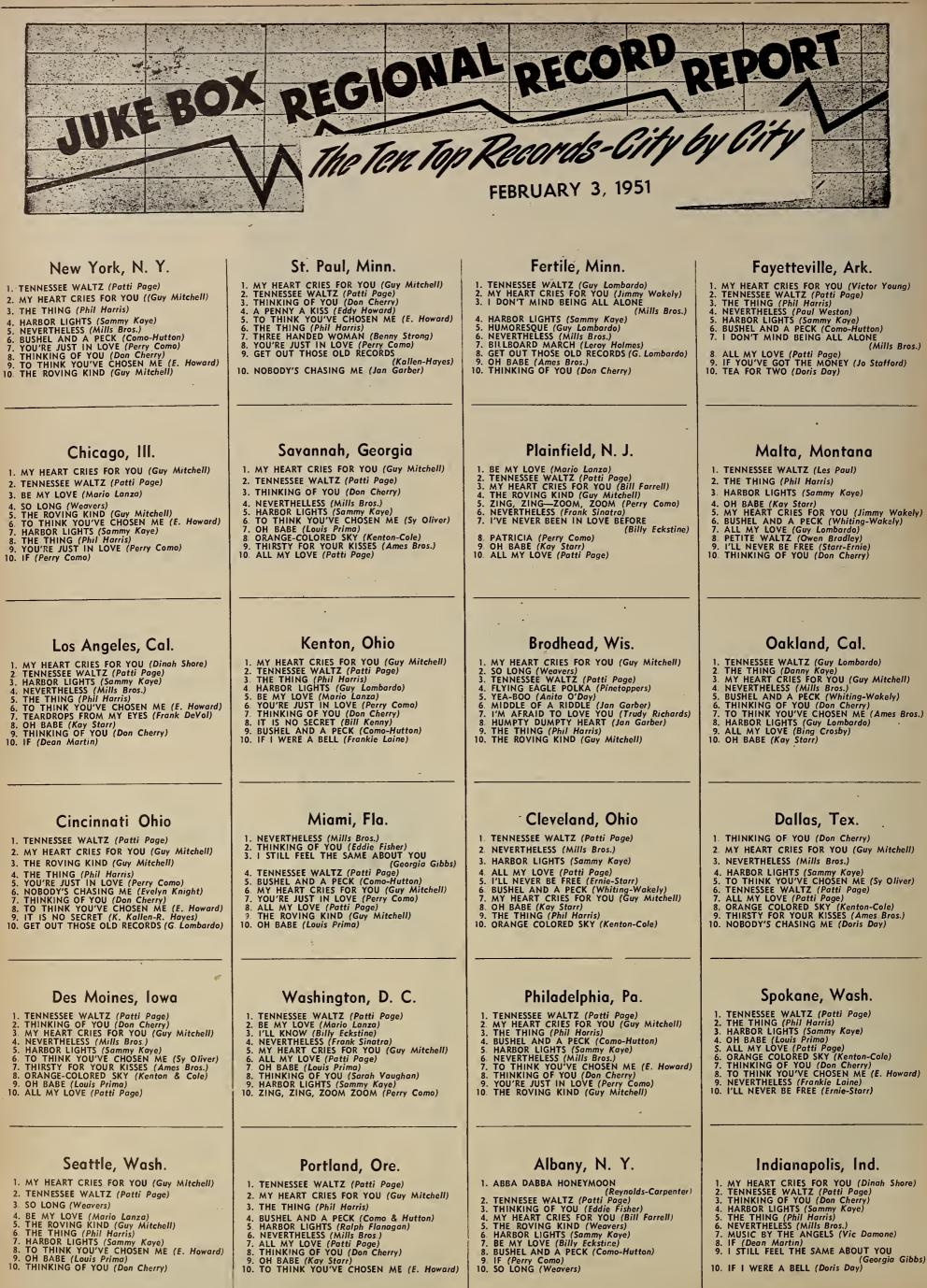
## CAIN-CAILLOUETTE, INC.

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### The Cash Box, Music



# JUKE BOX BIZ BOOMS Music Ops Use More Disks as Play Boom Grows. Defense Work Areas Lead Way. More 45rpm Phonos Being Located Thruout Nation.

Page 11

The juke box play boom is under way. It continued to creep up silently as operators, in what have now become the bigger defense areas, began to report collection increases.

The Cash Box, Music

Since those first reports, many now state that they find their phonos taking in more money than they ever did before on some types of locations. Usually these are in the very heart of the war work areas.

What is most impressive to the music industry, is the fact that the juke box ops are using up disks faster than ever before. "They're wearing them white in the majority of their boxes," is the way one salesman for a leading distributor reported.

Operators are now out to place more of the latest records than ever before. "Even tho standards are steady money-makers," one noted op reported, "the fact remains that the public wants the latest funes."

"Funny thing about these latest tunes," one op says, "is that they are the real oldies which have been in catalogs for years and, suddenly, the public has awakened to them all over again."

One well known music op writes, "Your story about 'Goodnight Irene,' 'So Long,' ' $M_y$  Heart Cries For You,' 'Tennessee Waltz,' and all the numbers in this classification, is the truest picture of the juke box business at this time.

"I only hope," he continues, "that the record companies will listen to you people of '*The Cash Box*,' for you know our business. They should bring out more records of this kind. These are the ones that are bringing in the nickels right now on all the boxes in this territory."

Also impressive is the fact that more and more 45 rpm units are being placed everywhere in the nation. Not only because of the better tone, but, mostly because of the lasting quality of this type of disk. Operators are turning to the 45 rpm machines to insure themselves longer lasting profits.

As a sidelight of what is happening among juke box ops comes this statement from a very well known and very large juke box op, "Never before have we had as many artists and band leaders call on us to get their disks into our boxes as we have had these past weeks.

"It seems to me," he says, "that, suddenly, these people have awakened to the fact that the juke box industry can make stars of all artists if they produce the right record so as to help us to feature them in the top spots on our juke boxes.

"Much of the credit for this has to go to you people at '*The. Cash Box*' to my way of thinking. You have pointed this out to all the big artists and, at last, they are beginning to recognize us guys out here in the sticks as artistcreators.

"Hell, we've made more guys and gals popular out here than the average radio or television station ever could."

The hope of the juke box ops, as new model phonos are presented, is that records will continue to be easy to obtain, and that prices will hold at the point they have risen to at this time.

The one fear which seems to face many ops is that by converting their units over to 45 rpm they shouldn't be caught short on these disks and also that the 78 rpm disks will continue in good supply.

None want to again see the scrapshellac disks of World War II. All are hoping that the major diskeries are preparing themselves for any drought of shellac or compound which may result as more restrictions come into being.

As one ops says, "This is one time when we are entering into one of the very biggest play booms in the history of the juke box business.

"I most certainly hope that the record manufacturers have prepared themselves to the point where we are assured of getting all the records we will need for a long, long time to come."

## Four Crosby Boys Follow In Dad's Financial Footsteps

HOLLYWOOD, CAL.—It was revealed this week, while getting court approval for their new singing contract, that Bing Crosby's four sons aren't exactly nauners

aren't exactly paupers. Each of the boys is doing nicely thank you with a bank account of almost \$200,000.

A new contract was approved by Superior Court Judge Newcomb Condee in which Decca Records will pay the Crosbys three cents a record for every copy sold of "Crosby Christmas."

The bank accounts of the Crosby boys are as follows: \$194,157.19 for Gary, 17; \$193,854.72 and \$193,830.88 for Philip and Dennis respectively, the 16 year old twins; and \$198,355.34 for Lindsay who is 13.

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February 3, 1951

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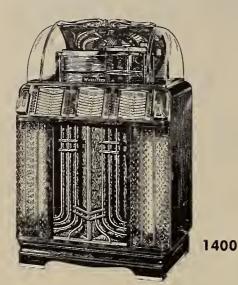
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NEW YORK—June Hutton and Axel Stordahl read their favorite magazine during rehearsals for Frank Sinatra's TV show. June and Axel culminated a two year romance right after the broadcast by driving to Greenwich to get married. Afterwards they planed to Bermuda for a few days honeymoon before returning for next week's show. June is a Decca record artist while Axel backs up Sinatra's Columbia disks.







## **Tennessee Governor** Waxes "Tennessee Waltz''

**Page** 13

NASHVILLE, TENN. - Following in the footsteps of songwriter Jimmie Davis, former governor of Louisiana, Governor Gordon Brown-ing of Tennessee recorded the "Tennessee Waltz" last Saturday night following his appearance on the Grand Old Opry program over WSM in Nashville.

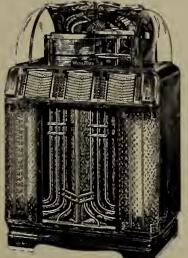
It was the quick thinking of Mer-It was the quick thinking of Mer-cury's Nashville representative, Murray Nash, who brought it about. After the governor had finished singing the song on the radio program, Nash walked up to him and asked him how would he like to record it. He almost fell through the floor when the reply was "Sure thing."

The session started at 1 o'clock in the morning and after about five takes, the record was wrapped up. It will be backed by Patti Page's version of "Tennessee Waltz" and the chances are that this particular disk will be sold strictly for Tennessee consumption. Since the governor has three mil-lion constituents, it looks as though it may have a heavy sale as a collector's item. Governor Browning said that any income he may get from it will be turned over to charity.

At the session, the governor told of a meeting with Dinah Shore in Nashville a few months ago when he made her an honorary colonel at which time he mentioned to her that he liked singing. Dinah pon-dered this for a minute and then said, "Look here Gordon, I don't mix in politics, so don't you get into my business."

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## **Permo Has New Needle Applicator**

## Card Package To Be Changed Starting Jan. 29

CHICAGO, ILL.-Permo, Inc. of + this city, last week introduced its new applicator for use with the Seeburg Select-O-Matic M-100-A machine, and deliveries went forth to all distribu-

The new applicator is not a stiff, rigid piece of metal and it will not damage the pick-up. It is rigid enough to assure installation of the needle and flexible enough to avoid accidental damage to the pick-up.

Effective January 29, Permo is furthermore changing its card-package so that each needle will be inserted in an applicator instead of the balsa wood holder previously used. These will reach distributors and in turn music operators ready for installation. There will be no increase in cost covering the supply of the applicator.

Permo recommends that music operators do not attempt to insert the needle in the Permo applicator. It is a factory operation. However, illustrated instructions are available with each applicator, advising the operators on the exact manner in which to insert the needle into the arm.



- VIC . TELL ME YOU LOVE ME (Republic) - Vic Damone DAMONE (Mercury 5572) lands a Billboard "pick," CLICK which says: "combination of all-out English-Italian chanting and an imaginative cleffing makes this a potent version of the Pagliacci adaptation." Sammy Kaye's (Columbia 39140) platter is equally efficacious. \* \*
- TRADE IN YOUR ARMS (Hill & Range) Variety calls PAPERS RAVE the Dinah Shore-Tony Martin (Victor 20-4019) discing ". . . a surefire melody underlying a good lyric." Also "picked" by Billboard as a "pash adaptation of Offenbach's 'Barcarolle'." Also rates "Disk of the Week" from Cash Box. An all-around winner. \* \* \* \* \* \*

\*

- BEST IT IS NO SECRET (What God Can Do) (Duchess) SELLER - Making headway on the pop charts is Jo Stafford's (Columbia 39082) waxing of this fine religious-minded tune. With 14 other recorded versions in circulation, the song is among the sheet music best-sellers. \* \* \* \* \*
- IF YOU WANT SOME LOVIN' (Acuff-Rose) -STRONG ● POTENTIAL Teresa Brewer (London 967) has a made-tomeasure item here for her talents. Tune is receiving a big play via Dude Martin-Sue Thompson disc (Mercury 6290). \* \* \* \*

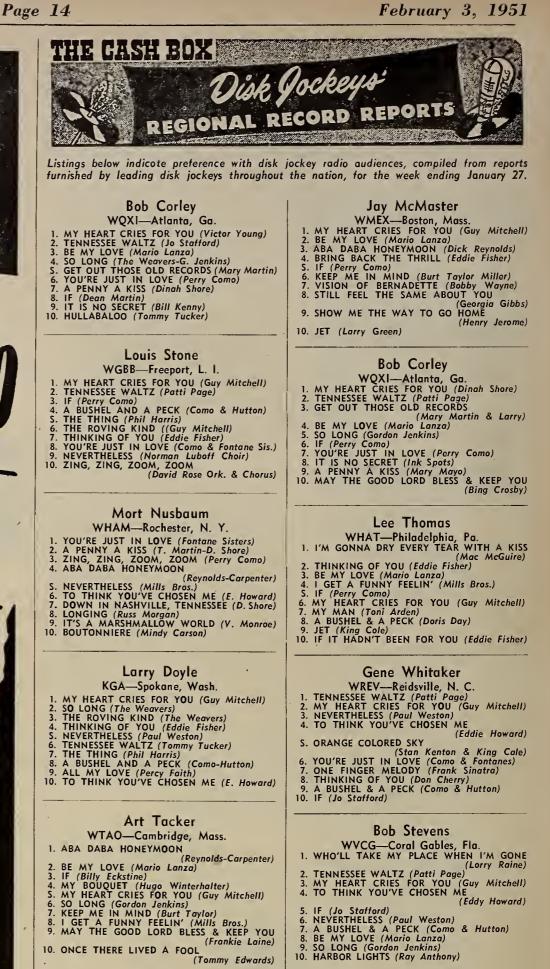
WATCH • SHENANDOAH WALTZ (Acuff-Rose) - Tommy FOR Tucker (MGM 10897) tees off on a terrific follow-up of TENNESSEE WALTZ. Other labels are covering this sure-bet. \* \* \* \* \*

CAPSULE • GOODNIGHT PILLOW (Republic) - Jo Stafford COMMENT (Columbia 39129) is at her best on this strong possibility. BETWEEN TWO TREES (Gale & Gayles) - Unusual lyric gives this tune a strong appeal. Watch for discs by Andrews Sisters (Decca) and Harry Babbitt (Coral).

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10. ONCE THERE LIVED A FOOL (Tommy Edwards)

#### Dave Kean

- WTSA-Brattleboro, Vt.

- WISA—Brattleboro, Vt. 1. MY HEART CRIES FOR YOU (Bill Farrell) 2. SO LONG (The Weavers) 3. HOT ROD RACE (Tiny Hill) 4. TENNESSEE WALTZ (Patti Page) 5. THE ROVING KIND (The Weavers) 6. TAUT I TAW A PUDDY TAT (Benny Lee & Mary) 7. PATRICIA (Eddy Howard) 8. IF YOU GOT MONEY (Jo Stafford) 9. IF (Vic Damone) 10. THAT HORSE NAMED PETE (Carsan Rabison)

### **Bob Earle**

- KSO-Des Moines, Iowa
- 1. TENNESSEE WALTZ (Patti Page) 2. MY HEART CRIES FOR YOU (Guy Mitchell) 3. THE THING (Phil Harris) 4. HOT ROD RACE (Tiny Hill) 5. IT IS NO SECRET (Bill Kenny) 6. HARBOR LIGHTS (Ray Anthony) 7. IF (Perry Como) 8. BE MY LOVE (Ray Anthony) 9. TO THINK YOU'VE CHOSEN ME (Eddy Howard)

- (Eddy Howard) 10. THE ROVING KIND (Guy Mitchell)

### Eddie Gallaher

- WTOP—Washington, D., C. TENNESSEE WALTZ (Patti Page) MY HEART CRIES FOR YOU (Guy Mitchell) BE MY LOVE (Mario Lanza) THE THING (Phil Harris) HARBOR LIGHTS (Sammy Kaye) SO LONG (The Weavers) THE ROVING KIND (Guy Mitchell) NEVERTHELESS (Paul Weston) IF (Perry Como)

- 9. IF (Perry Como) 10. THINKING OF YOU (Don Cherry)
- (Reynolds-Carpenter) 10. TO THINK YOU'VE CHOSEN ME (Henry Jerome) Please mention THE CASH BOX when answering ads----it proves you're a real coin machine man!

## Roger Clark

- Koger Clark WNOR-Norfolk, Va. 1. MY HEART CRIES FOR YOU (Guy Mitchell) 2. IF (Perry Como) 3. TENNESSEE WALTZ (Patti Page) 4. AY AY CHUG-A-CHUG (Peggy Lee) 5. THE ROVING KIND (Guy Mitchell) 6. THE NIGHT IS YOUNG (Vaughn Monroe) 7. ZING, ZING, ZOOM, ZOOM (Perry Como) 8. A FRIEND OF JOHNNY (Ink Spots) 9. LULLABY OF BROADWAY (Bennie Fields) 10. SO LONG (The Weavers)

- Bud Wendell WJMO—Cleveland, Ohio 1. BE MY LOVE (Mario Lanza) 2. MY HEART CRIES FOR YOU (Guy Mitchell) 3. THE ROVING KIND (Guy Mitchell) 4. TENNESSEE WALTZ (Patti Page) 5. IF (PERRY COMO) 6. LOVING IS BELIEVING (Ames Bros.) 7. I STILL FEEL THE SAME ABOUT YOU (Georgia Gibbs) 8. A FRIEND OF JOHNNY (Tommy Edwards) 9. THE VISION OF BERNADETTE (Bobby Wayne) 10. BE GOOD TO YOUR FATHER & MOTHER (Dick Todd)

## Jay Serwin WFGM—Fitchburg, Mass. 1. YOU'RE JUST IN LOVE (Perry Como) 2. MY HEART CRIES FOR YOU (Guy Mitchell) 3. HARBOR LIGHTS (Ralph Flanagan) 4. BE MY LOVE (Mario Lanza) 5. THE ROVING KIND (Guy Mitchell) 6. LITTLE ROCK GETAWAY (Les Paul) 7. TENNESSEE WALTZ (Patti Page) 8. MR. ANTHONY'S BOOGIE (Ray Anthony) 9. ABA DABA HONEYMOON (Reynolds-Carpenter)

Page 15

Jhe New

**48 SELECTION** 

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**"THERE'S** 

OH BABE

ROBIN HOOD 101



Listings below indicate preference with disk jackey radio audiences, compiled from reports furnished by leading disk jockeys throughout the nation, for the week ending January 27.

Pete Ebbecke WDAS—Philadelphia, Pa.

- WDAS—PHIladelphia, Pa. MY HEART CRIES FOR YOU (Guy Mitchell) TENNESSEE WALTZ (Patti Page) SO LONG (Gordon Jenkins) CAN'T SEEM TO LAUGH ANYMORE (J. Parker) IF IT HADN'T BEEN FOR YOU (Eddie Fisher) WOULD I LOVE YOU (Helen O'Connell) BE MY LOVE (Mario Lanza) YOU'RE JUST IN LOVE (Perry Coma) IF (Perry Coma)
- 10. NEVERTHELESS (Frank Sinatra)

### **Ted Steele**

- WMCA-New York, N. Y.

- WMCA--New York, N. T. 1. BE MY LOVE (Mario Lanzo) 2. HARBOR LIGHTS (Samy Kaye) 3. MY HEART CRIES FOR YOU (Guy Mitchell) 4. SO LONG (The Weavers) 5. THE ROVING KIND (Guy Mitchell) 6. IF (Perry Como) 7. TO THINK YOU'VE CHOSEN ME ((E. Howard) 8. SHOW ME THE WAY TO GO HOME (Henry Jerome) 9. NIGHT IS YOUNG (Yaughn Monroe) 10. ACROSS THE WIDE MISSOURI (Hugo Winterhalter)
  - (Hugo Winterhalter)

#### Bernie Mack

- WMUR-Manchester, N. H.

- WMOR—Manchester, N. H. 1. MY HEART CRIES FOR YOU (Guy Mitchell) 2. BE MY LOVE (Mario Lanza) 3. THE ROVING KIND (Guy Mitchell) 4. ZING, ZING, ZOOM, ZOOM (Perry Coma) 5. IT IS NO SECRET (Bill Kenney) 6. TENNESSEE WALTZ (Patti Page) 7. SO LONG (The Weavers) 8. GET OUT THOSE OLD RECORDS (AI Morgan) 9. DEAR, DEAR, DEAR (Champ Butler) 10. LOVE DREAMS (Harry West)

#### Dave Rodman WEIM-Fitchburg, Moss.

WEIM—Frichburg, Midss. IF (Perry Como) BRING BACK THE THRILL (Eddie Fisher) ABA DABA HONEYMOON (Reynolds-Carpenter) MY HEART CRIES FOR YOU (Guy Mitchell) YOU'RE JUST IN LOVE (Merman-Hayes) BE MY LOVE (Mario Lanza) ZING, ZOOM, ZOOM (Perry Como) TENNESSEE WALTZ (Patti Page) THE ROVING KIND (The Weavers) HARBOR LIGHTS ((Paul Weston)

#### Tom Shanahan WEMP-Milwoukee, Wisc.

- IF (Perry Como)
   TENNESSEE WALTZ (Patti Page)
   SO LONG (Ralph Marterie)
   YOU'RE JUST IN LOVE (Mitchell-Clooney)
   TO THINK YOU'VE CHOSEN ME (E. Howard)
   MY HEART CRIES FOR YOU (Guy Mitchell)
   THE ROVING KIND (The Weavers)
   ZING, ZING, ZOOM, ZOOM (Perry Como)
   BE MY LOVE (Mario Lanza)
   THINKING OF YOU (Eddie Fisher)

### **Bill Silbert**

- WXYZ-Detroit, Mich.
- MY HEART CRIES FOR YOU (Guy Mitchell)
   IF (Perry Como)
   HULLABALOO (Freddy Martin)
   HANDS OFF MY HEART (Fran Warren)
   WHO'LL TAKE MY PLACE (Lorry Raine)
   I STILL FEEL THE SAME ABOUT YOU (Georgia Gibb)

- Georgia Gibbs) 7. BRING BACK THE THRILL (Eddie Fisher) 8. BE MY LOVE (Mario Lanza) 9. DEAR, DEAR, DEAR (Champ Butler) 10. MY HEART CRIES FOR YOU (Bill Farrell)

#### Steve Starwyck KGRH-Foyetteville, Ark.

- KGKH—Foyetteville, Ark. 1. MY HEART CRIES FOR YOU (Guy Mitcheli) 2. TENNESSEE WALTZ (Fontane Sisters) 3. BE MY LOVE (Mario Lanza) 4. NEVERTHELESS (Ray Anthony) 5. THE THING (Arthur Godfrey) 6. THINKING OF YOU (Eddie Fisher) 7. TO THINK YOU'VE CHOSEN ME (E. Howard) 8. PETITE WALTZ (Sammy Kaye) 9. ALL MY LOVE (Hugo Winterhalter) 10. YOU'RE JUST IN LOVE (Perry Como)

Ray Schreiner WRNL—Richmond, Vo. WKNL—KIChmond, Vo. 1. TENNESSEE WALTZ (Patti Page) 2. MY HEART CRIES FOR YOU (Guy Mitchell) 3. NEVERTHELESS (Paul Weston) 4. THINKING OF YOU (Eddie Fisher) 5. A BUSHEL AND A PECK (Whiting-Wakely) 6. OH BABE (Benny Goodman) 7. SO LONG ((Gordon Jenkins) 8. JUST THE WAY YOU ARE (Gordon MacRae) 9. THE ROVING KIND (The Weavers) 10. THE THING (Danny Kaye)

### Donn Tibbetts WTSV-Claremont, N. H.

- IF Perry Como) MR. ANTHONY'S BOOGIE (Ray Anthony) DANCING IN THE DARK (Mary Mayo) NOW NEAR TO MY HEART (The Mariners) HULLABALOO (Freddy Martin) LOVING IS BELIEVING (Ames Bros.) A PENNY A KISS (Shore-Martin) BE MY LOVE (Mario Lanza) BRING BACK THE THRILL (Eddie Fisher) LONGING (Russ Morgan)

### Bill Cook

- WAAT-Nework, N. J. WAAI—Nework, N. J. 1. MY HEART CRIES FOR YOU (King Odum 4) 2. ROCKIN' BLUES (Mel Walker) 3. BE MY LOVE (Mario Lanza) 4. DO SOMETHING FOR ME (Dominoes) 5. ONCE THERE LIVED A FOOL (Jimmy Grissom) 6. ONCE THERE LIVED A FOOL (S. Churchill) 7. TENNESSEE WALTZ (Patti Page) 8. TEARDROPS FROM MY EYES (Ruth Brown) 9. HARBOR LIGHTS (Sammy Kaye) 10. BLUE LIGHT BOOGIE (Louis Jordan)

Jackson Lowe WWOC-Washington, D. C.

- W WOC--Washington, D. C. 1. TENNESSEE WALTZ (Patti Page) 2. MY HEART CRIES FOR YOU (Vic Damone) 3. THINKING OF YOU (Don Cherry) 4. HARBOR LIGHTS (Ralph Flanagan) 5. BE MY LOVE (Billy Eckstine) 6. ORANGE-COLORED SKY (Kenton & Cole) 7. NEVERTHELESS (Frankie Laine) 8. THE THING (Phil Harris) 9. SO LONG (The Weavers) 10. MAY THE GOOD LORD BLESS AND KEEP YOU (Bing Crosby)

Fred CV Smith

WFBM—Indianapolis, Ind. THE ROVING KIND (Guy Mitchell) MY HEART CRIES FOR YOU (Vic Damone) LOVESICK BLUES (Kay Starr) WONDER WHAT'S BECOME OF SALLY?

- (Ray Anthony)

- (Ray S. BOUTONNIERE (Mindy Carson) 6. ALL MY LOVE (Patti Page) 7. THE THING (Phil Harris) 8. THINKING OF YOU (Don Cherry) 9. DEAR, DEAR, DEAR (Frankie Laine) 10. A BUSHEL AND A PECK (Doris Day)

#### Eddie Hubbard WIND-Chicogo, III.

00

A worthy

following to Prima's

Please mention THE CASH BOX when answering ads—it proves you're a real coin machine man!

NO.I RECORD.

- WIND—Chicogo, III. 1. BE MY LOVE (Mario Lanza) 2. TENNESSEE WALTZ (Patti Page) 3. MY HEART CRIES FOR YOU (Guy Mitchell) 4. IF (Perry Como) 5. SO LONG (The Weavers) 6. THE ROVING KIND (Guy Mitchell) 7. I WANT A RING AROUND MY ROSIE'S FINGER (Jack Owen) 8. A PENNY A KISS (Shore-Martin) 9. LITTLE ROCK GETAWAY (Les Paul) 10. TO THINK YOU'VE CHOSEN ME (E. Howard)

#### Dick Coleman WCBM-Boltimore, Md.

- WCBM-Boltimore, Md. 1. I STILL FEEL THE SAME ABOUT YOU (Georgia Gibbs) 2. I SOLEMNLY SWEAR (Glen Moore) 3. IF (Perry Como) 4. MY HEART CRIES FOR YOU (Guy Mitchell) 5. BE MY LOVE (Mario Lanza) 6. REMEMBER ME, I'M THE ONE WHO LOVES YOU (Bob Dewey) 7. TENNESSEE WALTZ (Patti Page) 8. TO THINK YOU'VE CHOSEN ME (Ames Bros.) 9. NEVERTHELESS (Paul Weston) 10. THINKING OF YOU (Don Cherry)

Robin Seymour WKMH-Deorborn, Mich. W MMH-Deorborn, Mich. 1. MY HEART CRIES FOR YOU (Guy Mitchell) 2. BE MY LOVE (Mario Lanza) 3. IF (Perry Como) 4. TENNESSEE WALTZ (Patti Page) 5. BRING BACK THE THRILL (Eddie Fisher) 6. SO LONG (The Weavers) 7. THE ROVING KIND (Guy Mitchell) 8. JET (Nat King Cole) 9. MY MAN (Toni Arden) 10. LOVING IS BELIEVING (Ames Bros.)

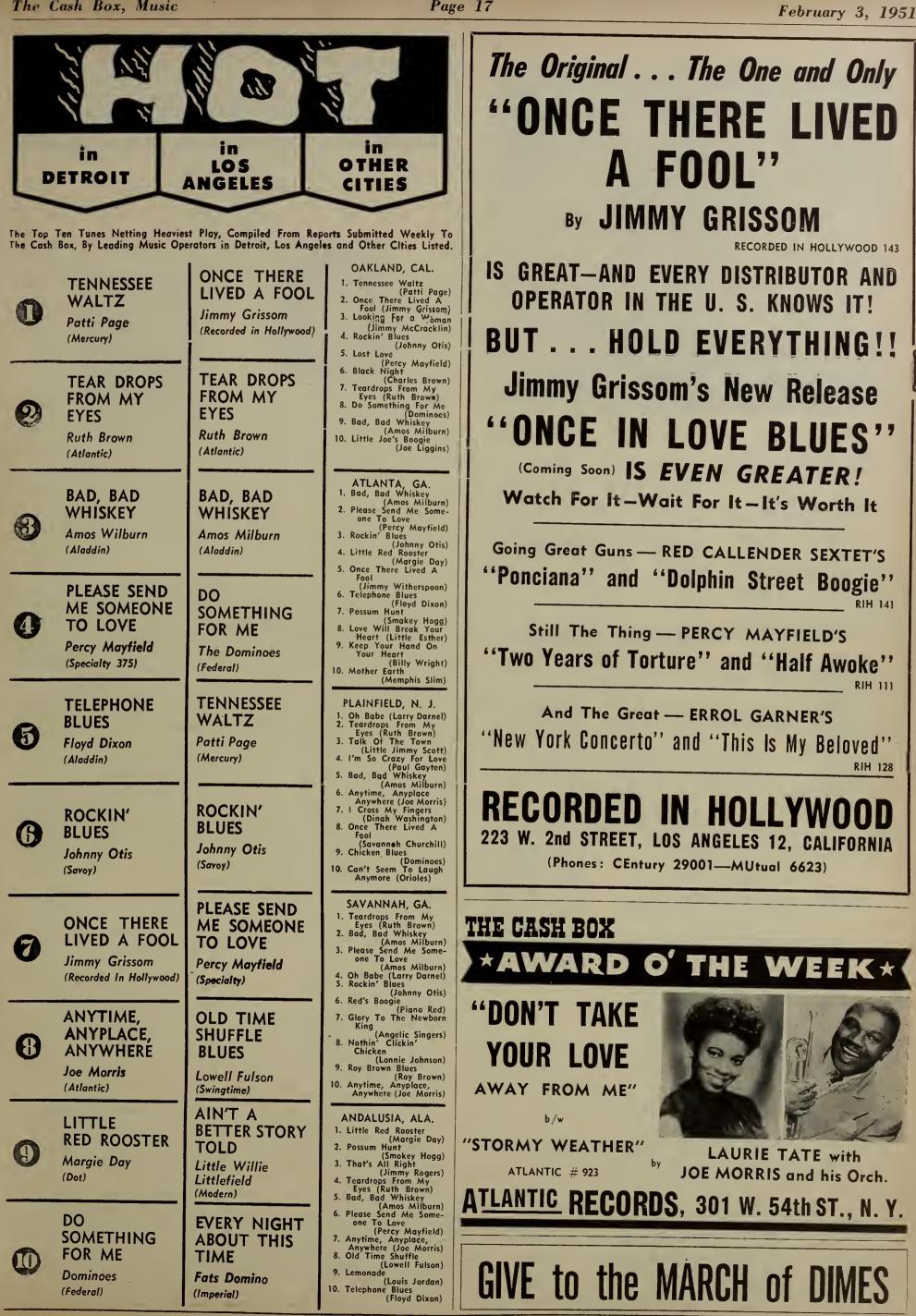
Larry Gentile

WJBK-Detroit, Mich.

BE MY LOVE (Mario Lanza) TENNESSEE WALTZ (Patti Page) MY HEART CRIES FOR YOU (Guy Mitchell) THINKING OF YOU (Eddie Fisher) YOU'RE WONDERFUL (Frankie Laine) IF (Perry Como) I NEED YOU SO (Don Cornell) THIRSTY FOR YOUR KISSES (Ames Bros.) NEVERTHELESS (Paul Weston) IF I HAD KNOWN (Ray Pearl)

The Cash Box, Music





"It's What's in THE CASH BOX That Counts"

February 3, 1951

**Time Out For Talk** 





NEW YORK—Monica Lewis takes time out to have some coffee with Joe Lipman during their recent MGM recording session in which they waxed "My Lost Melody" backed by the oldie "I Only Have Eyes For You." Lipman is one of the busiest men around town these days, doing the arranging for Perry Como and also the Big Show. Besides that, he conducts and arranges for such artists as Fran Warren, King Cole, Trudy Richards and Johnny Desmond among others.



## THE CASH BOX COZZ 'N Blues Reviews \*AWARD O' THE WEEK\*

"VANITY" (2:46) "IT HADDA BE BROOKS" (2:25)

HADDA BROOKS (London 895)



HADDA BROOKS

• Turning out one of her most appealing disks to date, Hadda Brooks has a ditty to work with that features both a good tune and a clever set of lyrics. It's labeled "Vanity" and Hadda certainly gives

"THE LONELIEST HOUSE ON THE STREET" (2:28) "A SHOULDER TO CRY ON" (2:50) HERB LANCE

(Columbia 39120)

Page 18

• A couple of good ballads get a slow going over from Herb Lance on this platter. With Dick Vance's orchestra providing the musical setting, Herb puts his easy to take voice to work and turns out two sides that should be getting a lot of play in the machines. Ops oughta get aboard.

"I WANT YOU, I NEED YOU" (2:43) "PUT IT BACK BEFORE I MISS IT" (2:54)

## VIOLA WATKINS

(Jubilee 5043)

• Viola Watkins has an assured delivery as she puts over a somewhat talky tune on the upper deck. Doing it in a slow deliberate way, Viola makes this real good to hear. The second side features a clever set of lyrics with the boys in the band helping out. Definitely right for the boxes.

"ONE FINGER MELODY" (2:58) "STUMBLING" (2:48) THE THREE KAYS

• Two superb instrumentals are offered here by the Three Kays. Taking a tune with a very beautiful melody, the boys pour new life into it by showing just how lovely it can sound. An oldie that sounds good all the time is worked over on the lower end and again they make it a work of art. Ops mustn't miss this.

"BLUES WITH A BEAT" (2:30) "GRIFF'S BOOGIE" (2:45)

GRIFFIN BROTHERS ORCH. (Dot 1020)

• The Griffin Brothers have two hot numbers which they give a driving instrumental to and really send them to home plate. Both ends don't let up from beginning to end and keep you riding along and listening for more. This one should go wild in the machines.

### "PIPE DREAMS" (2:23) "LOTUS BLOSSUM" (3:08) JULIA LEE

this ballad a wonderful going over. It's bound to be eaten up not only by her fans but by all listeners who appreciate the combination of a fine artist and a fine tune. Ops who want a platter that's gonna be worn white in the boxes better do some listening themselves and they'll hear a record that has all the requirements for a smash. The

lower end is a good, fast piano

solo, showing Hadda's virtuosity and again making some fine listen-

ing material as she's backed up by

the orchestra. Ops who want a

real contender, have it in the upper

(Capitol 1376; F-1376)

end.

• Julia Lee talks her way through a very interesting set of lyrics on the top deck and takes you along in her day dreams. Doing the recitation slowly and surely, Julia makes a good story of it. The second side is a slow tune with a beat on which Julia gets some good instrumental backing. Both ends make for good listening.

### "ONCE THERE LIVED A FOOL" (2:48)

"THREE HANDED WOMAN" (3:06) BILLY VALENTINE TRIO

### (Decca 48195; 9-48195)

• A great tune is given a gasping vocal and a pleasant musical going over from the Billy Valentine Trio. On the lower end, the boys take a good novelty with a real clever set of lyrics and deliver it with gusto. This is a good filler item.

#### "TONIGHT YOU BELONG TO ME" (2:37)

"WHEN SUMMER IS GONE" (2:42) JIMMIE MITCHELLE

(King 4428)

• Jimmie Mitchells and his orchestra work over a couple of ballads here and make them sound fine. Jimmie does the vocal at both ends and gets some good support from the boys in the band who come forth with the instrumentals. Jimmie delivers a good song and this one is gonna get a play in the boxes.

### "HOW ABOUT THAT?" (2:45) "IF YOU WERE ONLY MINE" (2:57)

EDDIE WILLCOX ORCH. (Abbey 3021)

• A very rhythmic number is taken for a good ride here by Eddie Wilcox and his orchestra. The words are shouted out by a chorus with Elmer Crumbley and the instrumentals are terrific to hear. The bottom half is an oldie which gets a very plush vocal from Billy Matthews with some grand backing from the orchestra. Ops oughta listen in.

<sup>(</sup>Regent 185)

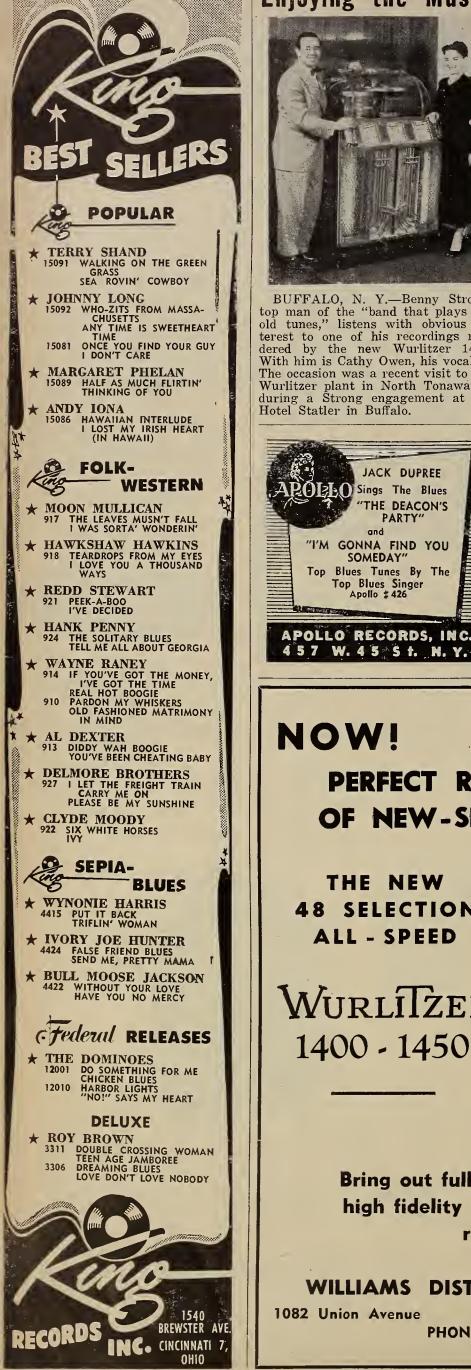
The Cash Box, Music





THE CASH BUX - EPORTS

NATIO



# Enjoying the Music | Acuff-Rose Shows Way BUFFALO, N. Y.—Benny Strong, top man of the "band that plays the old tunes," listens with obvious interest to one of his recordings ren-dered by the new Wurlitzer 1450. With him is Cathy Owen, his vocalist. The occasion was a recent visit to the Wurlitzer plant in North Tonawanda during a Strong engagement at the Hotel Statler in Buffalo.



In Music City, U. S. A.

NASHVILLE, TENN.-It's been reported in various papers that Acuff-Rose Publications conducts its busi-ness from a small store in this city, whose favorite label is Music City, U.S.A. That's right, it does. But since when is it the size of an office that counts? For our money, it's the efficiency and know how and promotion that goes into the teeing off of a tune that adds up.

As a matter of fact, the Acuff-Rose office is equipped with the most mod-ern machines including multigraphs to turn out small sized lead sheets which fit compactly into guitar and violin cases. They also print catalogues of new releases for jobbers all over the country with their own nameprint.

The 30 foot high back room is jammed full of corrugated boxes for the mailing out of new record releases to selected lists of operators and disk jockeys.

When it comes to promotion, Acuff Rose has spent more than \$200,000 a year for the past several years on this end of their business. What's more Wesley and Fred Rose, who run the Wesley and Fred Rose, who run the business, think that's an appropriate amount to spend. And why not? Look what they've turned out in the past year... "Jealous Heart," "Chat-tanoogie Shoe Shine Boy," "Bona-parte's Retreat," "Tennessee Waltz" and hundreds of others.

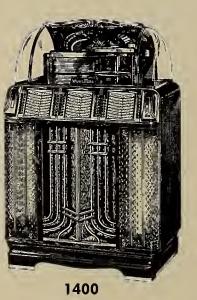
Although Wesley Rose has been ac-tively in the firm for only five years, his training with his father, Fred, has placed him up front as one of the leaders in the music publishing field. Proof of this is the phenomenal job he did with "Tennessee Waltz." That tune is the biggest seller of records and sheet music in twenty years. In sheet music, it's passed the million mark and Patti Page's record is nearing two million.



THERE'S BEEN A CHANGE IN ME Eddy Arnold (RCA Victor 21-0382)







Bring out full tonal brilliance of high fidelity 33<sup>1</sup>/<sub>3</sub> and 45 RPM records.

DISTRIBUTING CO., INC. WILLIAMS 1082 Union Avenue Memphis, Tennessee PHONE - 36-1776

"It's What's in THE CASH BOX That Counts"

The Cash Box, Music

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Feb. 3 Jan. 27 (

February 3, 1951

	VI-20-3986
	VI-21-0411
ரார நலை எரு	¥1-21-0411
THE CASH BOX	4—HAR LIGI
	CA-1190 (I
DISC-HITS	CO-38889
BOX SCORE	CO-38963
COMPLED BY	DE-27208 (
JACK "One Spot" TUNNIS	DE-27219 (
IN ORDER OF POPULARITY	LO-781 (30
WEEKLY NATIONAL SURVEY	ME-5461 (
ANT MORE TABULATION COMPILED ON THE AVERAGE	ME-5488 (5
BOS & OFT TABULATION LOMPILED ON THE AVERAGE DEDIVIDUAL PURCHASE ON THE BAILS OF 1000 REC- OPEL - LISUSE IN ORDER OF POPULARITY, INCLUDING NewE BE BOHG, RECORD NUMBER, AATISE, AND 85-	MG-10823-
CONTRACT THE REVERSE SIDE.	TW-1488-
	VI-20-3911
CODE	5—BE
AB—Abbey MG—MGM AD—Adam MO—Modern AL—Aloddin NA—National AP—Apollo OR—Oriole	CA-1352 (
	CO-39157-
BU—Bullet RA—Rainbow CA—Capitol RE—Regent	DE-27366
BU—Bullet RA—Rainbow CA—Capitol RE—Regent CO—Columbio RG—Regal CR—Coral RO—Rondo DA—Dana SA—Savoy DE—Decca SIT—Sittin In	MG-10799
A Star—Four Star SP—Specially	VI-10-1561
JU—Jubilee TE—Tempo KI—King TW—Tower LO—London VI—Victor ME—Marcurv	6
ME-Mercurv	CA-1234 (
45 rpm numbers in parenthesis	CO-39008
Feb. 3 Jon. 27	DE-27352
	ME-5501
CA-1316 (F-1316)—LES PAUL Little Rock Getaway	MG-10800
CO-20551—ROY ACUFF Sweeter Than The Flowers	VI-20-3930
CO-39065 (6-916)—JO STAFFORD	7—NEV
CO-39113 (4-39113)—SAMMY KAYE Get Out Those Old Records	<b>THI</b> CA-1190 (
CR-60313 (9-60313)—ERSKINE HAWKINS Skippin' And A Hoppin' DE-27336 (9-27336)—GUY LOMBARDO	CO-38982
Get Out Those Old Records	CO-39044
DE-46122 (9-46122)—J. & L. SHORT Long Gone Daddy	
O-867 (45-867)—ANITA O'DAY YEA, BOO	DE-27253
ME-5534 (5534x45)—PATTI PAGE Boogie Woogie Santa Claus	LO-773
MG-10864—TOMMY TUCKER The Thing	ME-5495
VI-20-3979 (47-3979)—FONTANE SISTERS I Guess I'll Have To Dream The	ME-5301-
Rest VI-21-0407 (48-0407)—PEE WEE KING	MG-10772
2-MY HEART CRIES	∨1-20-390
FOR YOU 132.5 115.4 CA-1328 (F-1328)—JIMMY WAKELY	8-TH
Music By The Angels CO-39067—GUY MITCHELL	CA-1106
The Roving Kind CO-39086 (4-39086)—STAFFORD & AUTRY	CO-38925
Teardrops From My Eyes CO-39142 (4-39142)—KEN GRIFFIN	DE-27128
So Long DE-27333 (9-27333)—VICTOR YOUNG	MG-30293
DE-27378 (9-27378)—KNIGHT-FOLEY The One Finger Melody	VI-20-390
ME-5563 (5563 x 45)—VIC DAMÓNE Music By The Angels	VI-20-383
ME-8209 (8209x45)-DINAH WASHINGTON	9—IF CA-1342
MG-10868 (K10868)—BILL FARRELL You Love Me	CA-1351
VI-20-3978 (47-3978)—DINAH SHORE Nobody's Chasing Me	CO-39082
3THE THING 88.7 114.9	CR-60355
CO-39068 (6-919)—ARTHUR GODFREY	DE-27391
CR-60333 (9-60333)—AMES BROS. Music By The Angels DE-27350 (9-27350)—DANNY KAYE	ME-5565
Little White Duck	VI-20-399
LO-873 (45-873)—TERESA BREWER I Guess I'll Have To Dream	10—Y
The Rest MF-5548 (5548x45)—TWO TON BAKER	IN
MG-10864-TOMMY TUCKER	CO-39052
VI-20-3968 (47-3968)—PHIL HARRIS Goofus	CR-60335

	Feb. 3 Jan. 27	
	(47-3986)—RED CAPS Am I To Blame?	DE-2731 ME-554
1	(48-0411)—JUNE CARTER	MG-108
	Winkin' And A Blinkin' BOR	VI-20-3
FL	ITS 67.9 75.5 -1190)—RAY ANTHONY O.	¥1-20-3
	Nevertheless 6-710)—KEN GRIFFIN	11-4
	Josephine 6-784)—SAMMY KAYE O.	CA-127
	Sugar Sweet 9-27208)—GUY LOMBARDO O.	CO-390
	The Petite Waltz 9-27219)—BING CROSBY	CR-603
	Beyond The Reef 194)—LORRY RAINE	DE-273
	Music, Maestro, Please (461x45)—BYRD and THE	ME-553
	HARMONICATS At Sundown	MGM-1 RH-101
(54	488x45)—DINAH WASHINGTON I Cross My Fingers	VI-21-0 VI-20-3
3_	-SHEP FIELDS I'm Forever Blowing Bubbles	
	TONY PAPA O. (47-3911)—R. FLANAGAN O.	12
	Singing Winds	CO-389
	MY LOVE 67.5 24.7 -1352)—RAY ANTHONY O.	CO-390
	I Wonder What's Become Of Sally -LES BROWN	DE-271
	In The Land Of Make Believe 9-27366)—VICTOR YOUNG	DE-271
	Too Young (K-10799)—BILLY ECKSTINE	ME-54
	Only A Moment Ago (49-1353)—MARIO LANZA	VI-20-3
	I'll Never Love You	
P	USHEL AND ECK 63.4 76.5	13—
	F-1234)—WHITING-WAKELY Beyond The Reef	CO-39
8	(6-838)—DORIS DAY Best Things For You	DE-273
2 (	9-27352)—ANDREWS SISTERS Guys and Dolls	MG-10
	5501x45)—KALLEN-HAYES Silver Bells	14—
00	(K-10800)-JOHNNY DESMOND	CO-39
30	So Long, Sally (47-3930)—COMO-HUTTON She's A Lady	CR-603
EV	ER-	DE-272
	CLESS         50.8         42.8           5-1190)—RAY ANTHONY O.	LO-859
2	Harbor Lights (6-813)—PAUL WESTON O.	ME-55
4	Beloved, Be Faithful (6-888)—FRANK SINATRA	MG-10
	I Guess I'll Have To Dream The Rest	VI-20-
	(9-27253)—MILLS BROS. Thirsty For Your Kisses	15 CO-39
	EDDY PHILIPS O. Big Brown Eyes	DE-273
	5495x45)—FRANKIE LAINE I Was Dancing With Someone	ME-55
	FRANKIE LAINE Be Bop Spoken Here	VI-22-
	-MONICA LEWIS Let's Do It Again	16—
<del>7</del> 04	(47-3904)—R. FLANAGAN O. The Red We Want	CA-13
	NKING YOU 49.2 49.3	CO-39
5 (	F-1106)—ART MORTON Perhaps I Don't, Perhaps I Do	CR-60
	—SARAH VAUGHAN I Love The Guy	DE-27
8	(9-27128)—DON CHERRY	VI-20-
93. 901	Here In My Arms —ANITA ELLIS (47-3901)—FISHER and	17_
	WINTERHALTER If You Should Leave Me	CA-13
836 7	6 (47-3836)—ANDRE PREVIN 37.5 22.9	CO-39
2 (	F-1342)-DEAN MARTIN	CO-39
1 (	I Love The Way You Say (F-1351)—JAN GARBER O.	CR-64
82	Castles In The Sand (6-939)—JO STAFFORD	DE-46
55	It Is No Secret (9-60355)—DENNY VAUGHAN Wait For Mo	LO-87
91	Wait For Me (9-27391)—INK SPOTS A Friend of Johnny's	ME-55
5	A Friend of Jonnny's (5565x45)—VIC DAMONE You And Your Beautiful Eyes	VI-21 VI-20
99	7 (47-3997)—PERRY COMO Zing, Zing, Zoom, Zoom	18-
Y	OU'RE JUST	CA-12
	LOVE 29.2 27.2 	CO-3
	Marrying For Love (9-60335)—TILTON & BABBITT	CO-3
	It's A Lovely Day Today	1

		Feb. 3 Jan. 27
27317 (9	-27317)—MERA	AAN & HAYMES
-5545-0	HAPEL & LeW	INTER O.
i-10845	've Never Been -RUSS CASE	In Love Before
1	Best Thing For \	You
20-3945	(47-3945)—CO/ FC	NTANE SISTERS
	It's A Lovely Da	
	, BABE!	27.1 40.7
-1278 (F	-1278)—KAY S Everybody's Som	TARR
-39045	BENNY GOOD	MAN
	Walkin' With T	he Blues
	9-60327)—AME To Think You'v	e Chosen Me
-27305 (9	-27305)—LION	EL HAMPTON O.
-5538	Who Cares? (AY BROWN	
	Baby Me	MES
-101-LC	B-LeROY HOL	
21-0404	(48-0404)-HO	MER & JETHRO
	(47-3954)	FLANAGAN O.
		E 25.0 30.2
	-XAVIER CUGA	
-38918	Tell Me Why (6-752)—PERCY	FAITH
-30710	This Is The Tir -JACK SM!TH	ne
)-39006-		
- <b>27117</b> (	Ca Va Ca Va 9-27117)—BINC	G CROSBY
	Friendly Islands	
-2/118(	9-27118)—GUY Swiss Bellringer	LOMBARDO O.
E-5455 (	5455x45)—PATT	
-20-3870	Roses Remind A (47-3870)—DE	
20-30/0	Goodnight, Iren	
	E ROVING	
KI	ND	21.7 25.2
	(6-918)-GUY I My Heart Cries	
-27332 (	(9-27332)—THE	WEAVERS
G-10879	Wreck Of The . —THE MELODE	John B. ONS
5 100/9-	Missus O'Malle	ey
1—То	THINK Y	OU'VE
CH	OSEN ME	18.8 23.9
J-39036	(6-867)—SAMN You Oughta Be	AY KAYE O.
R-60327	(9-60327)—AME	ES BROS.
-27262	Oh Babe (9-27262)— <b>SY</b>	OLIVER
	Just The Way	You Are
0-859 (4	5-859)—HENRY A Foggy Day	JEROME O.
E-5517 (	45 x 5517)—EDD	DY HOWARD
0	ne Rose (K-10839)—AR	
	I'll Never Be Fi	ree
	(47-3976)— <b>T</b> H	IREE SUNS
	LONG	17.5 20.2
	(4-39142)KEN My Heart Cries	s For You
E-27376	(9-27376)—JEN	KINS & WEAVERS
E-5570 (	Lonesome Trav	eler PH MARTERIE O.
	Here's To Hap	piness
	JOHNNY MO	
	BODY'S C G ME	HAS- 14.6 15.1
	F-1325)-JAN	GARBER
O-39055	If I Were A B	ell
	It's A Lovely D	av Today
R-60346-	-HAINES & TI	LTON
E-27281	That's A Man (9-27281)—EVE	
	I Am Loved	
1-20-39/8	3 (47-3978)—DI My Heart Crie	
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E-46281	(9-46281)—HA	NK GARLAND
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Feb. 3 Jon. 27 CR-60294 (9-60294)—OWEN BRADLEY Boulevard Of Broken Dreams DE-45118 (9-45118)-TED MAKSYMOWICZ Polkarina DE-27208 (9-27208)—GUY LOMBARDO O Harbor Lights LO-762 (30184)—JACK PLEIS O. Ragmutfin ME-5493 (5493x45)-HARMONICATS and LeWINTER Warsaw Waltz ME-5487 (5487x45)—LAWRENCE WELK O. I'm In The Middle Of A Riddle MG-10834—MELODEONS Beloved, Be Faithful VI-25-1175—JOHNNY VADNAI VI-20-3884 (47-3884)—THREE SUNS and LARRY GREEN O Jet 19—1'LL NEVER BE FREE 10.0 13.5 CA-1124-STARR-ERNIE DE-27200 (9-27200)-FITZGERALD-JORDAN Ain't Nobady's Business DE-24911 (9-24911)—LIONEL HAMPTON O. How You Sound LO-654—JOYCE INDIG ME-8187 (8187x45)—DINAH WASHINGTON MG-10839—ARE MOONEY O. To Think You've Chosen Me RG-3258—LAURIE-GAYTEN VI-20-3128 (47-3128)-L. MILLINDER O. Journey's End 20—SO LONG, SALLY 8.3 5.2 CA-1246 (F-1246)-JAN GARBER Rainy Day Refrain CO-39000-PAUL WESTON These Foolish Things CR-60321 (9-60321)—DENNY VAUGHAN It's A Marshmallow Warld DE-27210 (9-27210)—TOMMY DORSEY You're Not In My Arms Tanight LO-852 (30298)—AL MORGAN I'm Still Without A Sweetheart LO-793 (30302)—CIIRT MASSEY LO-793 (30302)—CURT MASSEY My Baby Called Me Daddy ME-5491 (45x5491)—EDDY HOWARD Patricia MG-10800 (K10800)—JOHNNY DESMOND A Bushel And A Peck V1-20-3931 (47-3931)-PERRY COMO Marcheta ADDITIONAL TUNES LISTED BELOW IN ORDER OF POPULARITY 21—ORANGE-COLORED SKY 7.9 IF.I 22—GET OUT THOSE **OLD RECORDS 6.5** 2.6 **23—USE YOUR** IMAGINATION 6.4 1.8 24—MARRYING FOR LOVE 6.3 25—PATRICIA 5.8 6.3 **26—MUSIC BY** THE ANGELS 4.5 10.1 27—ZING, ZING— ZOOM, ZOOM 4.45.9 28—TIME OUT FOR TEARS 4.3 6.1 29—A PENNY A KISS 4.2 2.5 **30—HOT ROD RACE 4.1** 1.7 31—1 STILL FEEL THE SAME ABOUT YOU 3.9 — **32—MARSHMALLOW** 10.2 WORLD 3.4 33—I TAUT I TAW A PUDDY TAT 3 3.3 **34—LIFE IS SO** PECULIAR 3.2 **35—OUR LADY OF** FATIMA 2.5 13.2 36—THE SEA OF THE MOON 2.1 1.6 **37—THE BEST THING** FOR YOU 1.5 6.2

38—A RAINY DAY REFRAIN

39—I'LL ALWAYS LOVE YOU

40—IF I WERE A BELL 1.4

1.2

1.0

1.9

5.1

7.6

Will Keep Production Lines Going At Top Speed In Effort To Fill As Many Orders As Possible. Hope Relief Will Be Granted By NPA To Avoid Unemployment. Orders Continue To Jam Factories. Production Runs Sold Out Long Before Completed.

CHICAGO—"We'll keep going at top speed right up to the very last minute," is the way one noted manufacturer put it this past week, in answer to the query whether there will be any slowdown as March 1 nears.

In fact, every one of the leading factories is continuing on right ahead. Many have been making plans for introducing new games while there is still a month, or more, left to go.

The general belief here is that most of the factories will continue right into April to finish their materials quota. And after that some will turn to mechanical games of one kind or another, while others will attempt to keep their production lines going with counter games and other machines.

The manufacturers are still trying to obtain relief from NPA (National Production Authority) from the copper ban, in an effort to avoid severe unemployment, which will surely come about if no extension of time is granted the manufacturers here by NPA,

The general hope is that this extension of time, possible thru May and June, will be granted the manufacturers in this industry.

They will then be able to continue to produce new equipment until they have been taken over for war work.

It is also brought out that the average factory will require anywhere from three to four months to get set with war work, even if given contracts now, so that key men will be lost, and much unemployment will be caused.

In view of this fact, the manufacturers are trying their best to obtain the relief they need to keep their factories going until such time that Uncle Sam calls them into war work.

In the meantime, orders are flooding into all factories for any and all types of machines. The manufacturers are working as speedily as they can in an effort to fill all the orders they possibly can.

In fact, as new runs are sent thru the production lines, they are sold out long before the runs are even completed.

One manufacturer here stated, "We simply wired our distributors last week that another run was under way and before we had even really started, the entire run was sold out."

This manufacturer, like almost all others, has plans to go on ahead with new equipment. The production which the manufacturers are now planning, and will complete before they are forced to halt, will probably set production records for the manufacturing in this industry.

## WURLITZER INTRODUCES COMPLETE NEW LINE OF PHONOS & REMOTE EQUIP'T. Operators Flock To View New Products At Distributor's Showrooms Thruout Nation On National Wurlitzer Days

**Page** 22

MFRS TO CONTINUE TO LAST MINUTE

NORTH TONAWANDA, N. Y.— The Rudolph Wurlitzer Company, departing from its policy of the past several years, introduced to music operators a complete new line including two phonographs, a DeLuxe and Custom model.

Custom model. In Miami, Florida, where he attended the Wurlitzer Day showings of the Bush Distributing Company, Ed Wurgler, general sales manager of the Wurlitzer phonograph division said, "We know we have hit the jackpot this time. Never has there been such enthusiastic response from operators to a new line of phonographs and remote equipment. I have talked by phone with our distributors across the country and they all tell me that they have large backlogs of orders for the new Wurlitzers."

for the new Wurlitzers." The new Juke boxes, designated Models 1400 and 1450, are identical to each other with the exception of external finish. On the 1400, called the DeLuxe by Wurlitzer, the cabinet is finished in beautifully grained walnut following the Wurlitzer tradition of warmth in wood. The 1450, to be known to the trade as the Custom, is finished in Textileather, a product new to the phonograph trade but long associated with the fine furniture field. The application of Textileather not only gives a tough, glamorous appearance to the phonograph, but is scuff proof, water proof and alcohol proof and impervious to changes in temperature and humidity. Through the use of Textileather, it is possible for the operator to offer a location a phonograph in the color finish which will most closely match the surroundings. The standard production finish on the 1450 is a rich grained mahogany but optional colors are blue, blonde, red and brown.

The appearance of the new Wurlitzer phonographs carries forward another step, the development of the visible dome over the changer mechanism. Constructed of plexiglas; in a welded steel frame, the transparent covering makes visible the record changer from three sides. This upper section is lighted with a soft, diffused glow from two hidden fluorescent fixtures which bring out the musical tures which bring out the musical fantasy design incorporated in the back panel of the dome. In design, the new phonographs are ultra-modern in every respect. The selector panel is divided so that six program classifications may be used. The sin-gle push button selector, which has proven so popular in the past, is in-corporated into the new panel. The single coin entry slot on the right hand side permits coin of 5-10-25c denomination. Below the selector selector denomination. Below panels, on each side of the phonographs, are plastic columns through which indirect lighting is projected from a color cylinder. The plastic columns are embossed in a diamond The plastic pattern and create a magical illusion of changing color. Between the pilas-ters and covering the large dynatone speaker is a "V" of rigidized metal with a silvery finish, fronted by a nickeled grille of vertical modern de-sign. The base of the phonographs is artistically sculptured wood, the luster finish of which is protected by stainless steel mop strips. The subdued lighting compliments the in-terior of any location in which the phonograph is placed.

Wurlitzer has retained its tested 48 selection mechanism and has added several features which make it even more attractive to the operator. In the main, among these new features, is a 30 second changeover which, with the movement of two small levers and the replacement of a slide out idler wheel, makes it possible to play 78, 33 1/3 or 45 RPM records without delay and without the use of tools. Thus it is possible for an operator to place this phonograph in a top location playing 45 RPM records and when he moves the phonograph to secondary location, change it over to 78 RPM and rely, to a large extent, on his already existent record library in that speed.

The method of handling its records in the new phonographs follows a trend which Wurlitzer has developed through the years. Each disc is fully supported in a metal tray and is raised by the tone table to playing position. Two pickups, equipped with Zenith Cobra tone arms for the top and bottom sides of the records, are said to speed up the playing cycle and permit more plays in a specific period of time.

To assure the operator the most satisfactory programming and the greatest take from top tunes, Wurlitzer has enlarged the playmeter so that it will register up to 60 plays on each record. This is an unfailing guide to planning top profit programs.

guide to planning top profit programs. "The Dynatone Sound System which we employed last year has been continued," said Wurgler, "with certain improvements. We have added considerably more bass to the tone and allow a wider range of adjustment through two tone control knobs in the amplifier. The amplifier and junction box have been built in a compact combination and leave more space inside the cabinet for auxiliary equipment. By adjusting the tone control knobs, the sound system can be set for perfect reproduction from any speed record—be it 78, 45 or 33 1/3 RPM."

Through an ingenious design, it is possible to remove the entire dome on the Wurlitzer Model 1400 and 1450. When on location, the dome is hinged from either the front or the back and may be opened either way for service. Should it be desirable to do so, both sets of hinges may be quickly re-leased and the dome completely removed from the phonograph, giving complete accessibility to the record stack, the tone arms and the changer mechanism above the chassis shelf. The entire front section of the phonograph including the selector panel, side pilasters and the grille is a door which slides open, permitting access to the coin mechanism, the new double size cash box, the amplifier, the speaker, the amplifier controls and the lower section of the record changing mechanism. The rear pauel is one piece and is removable. It includes twin hand holds to assist in lifting the phonograph. Above this panel is a steel channel which is removable by two screws. Once this piece has been taken off, the entire chassis may be rolled out on tracks. All of the electrical components are accessible through the rear of the phonograph and are equipped with Wurlitzer's quick detachable lock one which we quick detachable lock-ons which make it possible to remove and repair all major units with little more effort

than it takes to push a plug in a socket. No bolts, screws or soldered connections to slow up servicing permits unusual savings in service time.

February 3, 1951

Wurlitzer's new line of remote includes two speakers which are an attractive deviation from the previous Wurlitzer line. The speakers are in two sizes—the Model 5110 being the 12" deluxe speaker and the Model 5100 housing an 8" speaker. Both speakers incorporate new, beautiful streamlining and are mounted on steel frames. The sides are of pleasing, pastel colored, rubber-base plastic which is shock resistant and will not crack or chip. Both incorporate a perforated nickeled metal grille which is tarnish and stain proof. The finish picks up and reflects light and has an unusual brilliance. Both speakers are provided with wall mounting brackets and a terminal strip on the back which permits connecting the voice coil direct to the phonograph or through a 500 ohm matching transformer.

The new Wurlitzer wall box has been designated Model 4851. It has a 5-10-25c coin opening and plays all 48 selections on the phonograph. It incorporates the tried and proven Wurlitzer wall box mechanism, has a mirror-finish nickeled case, red tenite push buttons and a colorful plexiglas cover in iridescent powder blue, silver and red. Its "see deep" decorations and lettering give it a three dimensional appearance. The program holder is illuminated and divided into two listings of 24 selections each. The listings are changed by simply turning a knob at the bottom of the case.

An unusual speaker-wall box combination has been provided by Wurlitzer with their offering of an adjustable wall plaque which combines either of the new speaker models and the new wall box into a single beautiful unit for installations remote from the phonograph. With this colorful plastic and steel pilaster, it is possible for operators to assemble their own wall box and speaker combination at an extremely low cost, using an inexpensive kit consisting of rubbed walnut mounting plaques for the wall box and speaker, and the adjustable pilaster for connecting the two mounted units. The overall can be adjusted from a minimum of 46" to a maximum of 57" to provide for specific location requirements.

"Although we are offering a complete line of new remote, the 1400 and 1450 phonographs will in no way obsolete the remote which we have previously built," stated Wurgler. "All prewar wall boxes can be used to play the first twenty-four tunes on the phonograph and several can be converted to play all 48. Any current Wurlitzer speakers may be used in conjunction with these phonographs. This is a very fortunate situation in view of the material shortages which are being experienced within the industry, particularly in the shortage of cobalt, which, must of necessity, be used in speakers of the permanent magnet type. We are fortunate enough to be producing our new phonographs but quantity production on the new remote is still a problem. The 4820 wall box which was designed for use with the 1250, is

(Continued on page 26)



The Cash Box





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48 SELECTION ALL-SPEED

## WURLITZER 1400-1450

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## NEW ENGLAND'S Largest Stock Of New & Used Equipment MUSIC GUARANTEED

WURLITZER 1100, 1015, 1080, 1017, all older models—Write or Call. SEEBURG 100A, 147M, 146M, Hitones, Lowtones and all older models—Write or Call. AIREONS (75) DELUXE . . \$80.00 ROCK-OLA 1426, 1422 and all older models—Write or Call.

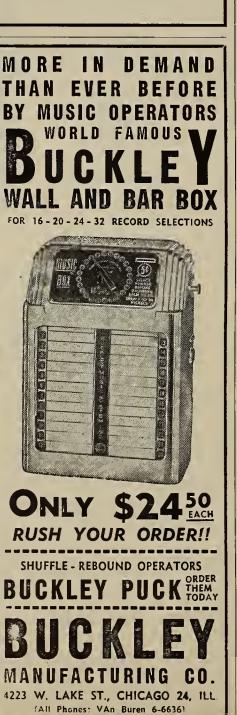
WE HAVE IN STOCK - BRAND NEW WURLITZER NEW MODELS 1400 - 1450 BALLY Turf King, Hook Bowler. UNITED Five Way Shuffle Alley, Shuffle Game. KEENEY Electric Cigarette Machine, Four Way League Bowler. CHI. COIN Band Box, 10c Play Pin Ball "Baseball."

EXHIBIT Trigger, Six Shooter. WANTED WILL PAY CASH S S S S S S S

Bally used Turf King, Champion, Citation, Gold Cup, Jockey Special, Universal Photo Finish, used and new Five Balls, used and new Shuffle Machines, Packard Wallboxes, used Music.



EXCLUSIVE NEW ENGLAND DISTRIBUTORS for WURLITZER, BALLY, UNITED, KEENEY & EXHIBIT



## Legislatures Seek Revenue And Ask Restrictions On Equip't.

NEW YORK—For some time now, The Cash Box has been calling the attention of its readers to the fact that states, cities and communities thruout the country would find it necessary to secure additional revenue to run its business for this year. Legislative bodies, now meeting all over the nation, have already started to introduce bills to tax the coin machine industry.

### ARKANSAS BILL

A bill to impose a privilege tax on coin-operated machines has been introduced in the Arkansas legislature (Jan. 17) by Rep. Harold Hallman of Sevier County. The proposed annual tax schedule would be: Penny weighing machines \$1.50; penny gum vendor \$1.50; postage stamp vendor \$1; cigarette vending machine \$5; penny peanut vendor \$1.50; all other machines taking coins less than 5c \$1.50 each; all other machines taking coins of 5c or over \$5. The tax imposed by the bill would be paid to the State Revenue Department. Municipal corporations also would be authorized to tax the same kind of devices, provided the municipal levy does not exceed the state levy.

### MICHIGAN BILL

A bill which would license and regulate pinball machines and juke boxes has been introduced in the Michigan Legislature (Jan. 17) by Rep. Arthur C. Hauffe. Saginaw Republican. The measure would declare pinball machines legal and would put a \$200 annual license fee on each machine.

### NEW YORK BILLS

A measure to permit the Town Board of Tonawanda to regulate by ordinance, the operation of amusement devices, games or coin-operated machines has been introduced in the New York State Legislature (Jan. 17) by Sen. Walter J. MaHonev of Buffalo and Assemblyman Justin C. Morgan of Kenmore, both Republicans. Devices to be regulated, under the bill, would include juke boxes, pinball and shuffleboard games.

New York City: In preparing its budget to secure sufficient revenue for added expenses, committee included among other taxes one on juke boxes. Rumor has it that the amount calls for \$25 a machine per year.

### OHIO BILL

A bill aimed at slot machines and pinball machines has been introduced in the Ohio Legislature (Jan. 17) by Rep. Charles Noel, Jr., Pike County Republican. The bill would provide for a one- to five-year penitentiary term upon conviction of charges of possession or exhibition of slot or pinball machines.

## **Vince Shay Resigns**



VINCE SHAY

CHICAGO—Vince Shay, identified with the name "Mills" for about 35 years, resigned from Bell-O-Matic Corp., Monday, January 15, 1951.

This was done so quietly that the greater majority of his friends thruout the country do not yet know that Vince isn't connected with Bell-O-Matic.

Ralph Mills immediately stepped into the breach. He is now President of Bell-O-Matic.

John P. (Midge) Ryan remains at the Bell-O-Matic offices, and continues in his position as Treasurer.

Lillian Jock, well known to all coinmen 'round the nation, remains as Treasurer.

No new connection was announced for Vince Shay. He is reported, "Taking it easy for a while."

The belief is, though, that within a very short period of time, he will once again be identified with this business.

"It's What's in THE CASH BOX That Counts"

Editor's Note: It wouldn't feel like the coin machine business if Vince Shay wasn't somewhere in the picture. We do hope, sincerely, that Vince will decide to get away from his fireplace and TV set long enough to tie up with one of the major organizations in the industry. Time to get back to work again, Vince. Don't let that enthusiastic, dynamic, stimulating energy of yours, and that big. loud talk [you softie] remain guiet too long.

Bell-O-Matic is taking it easy, awaiting the results of the Nevada legislature, (in session right now) and, like Midge Ryan and Lil Jock state, "Count on Bell-O-Matic to come thru in a big way."

## Wurlitzer (Cont.)

equally adaptable to our new line."

In concluding his statement Wurgler said, "The design and engineering staffs at Wurlitzer have put a lot of thought and effort into our new line and have come up with something of which we can all be justly proud. The production departments have done an outstanding job in getting these phonographs ready so that we not only could have all the samples we needed for Wurlitzer Days, but could actually have phonographs in our distributors' hands to sell. We realize that prices are in a seemingly endless upward spiral but feel that even under these circumstances, we have produced phonographs that justify our claim that they have the right number of records, incorporate the best in workmanship, are eye-appealing in design and will make money for the operator. On this basis, we say—they are priced right in view of present market conditions."



SELECTIVITY . . . . including "Cancel" Button.

CREDIT UNIT . . . accepts up to 40 nickels at a time.

PROVED

PERFORMANCE . . . incorporates every up-to-the-minute engineering feature including a FINE IONE AMPLIFIER to which an auxiliary speaker can be attached, a LIGHTWEIGHT TONE ARM with crystal pick-up, VOLUME CONTROL and the famous RCA record changing mechanism.

PAT. PEND.

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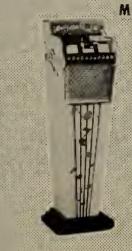
MUSIC MITE DOES EVERYTHING THE STANDARD SIZE PHONOGRAPH CAN DO-

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HEAR IT-SEE IT-BUY IT FROM THE WILLIAMS DISTRIBUTOR LOCATED IN YOUR TERRITORY

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## MUSIC MITE is SIMPLE TO SERVICE-

Its easily understood mechanism requires no special knowledge and the exclusive "IN-A-DRAWER" feature permits entire mechanism to be pulled out at once for servicing from the front. MUSIC MITE is light - weighs only 50 lbs. - and can be transported by car instead of a castly truck.

#### PEDESTAL STAND (Onligant)

For those locations where space doesn't limit installation to the bar or counter, you can set MUSIC MITE on this exquisite pedestal type stand. Decorated to complement the cabinet design of the phonograph, MUSIC MITE and its pedestal form one eye-appealing unit that captures patron attention in any location.

## MUSIC MACHINE BIZ **GRABS SPOTLIGHT**

**Rush To Buy New Phonos Grows. Believe** 10¢ Play Will Make It Most Profitable Biz

CHICAGO—The music business has most definitely grabbed the spotlight from all other types of equipment.

In the first place, the majority of coinmen believe that music, "will go on for sometime to come."

Also interesting is the fact that, with announcements forthcoming from one important city after another, that the juke box business as the most profitable in the industry.

The press is daily reporting cities where juke box operators are switch-

ing over to dime play. This past week, the Detroit oper-ators were planning to change over to dime play.

Here in Chicago, ops are now plac-ing new 45 rpm machines on 2 plays 10c and 5 plays 25c, with the intention of eventually switching to 1 play 10c and 3 plays 25c.

Word comes up from Greenwood, Miss., that this town has seen fit to switch over to 10c play.

Cleveland operators are reported to be testing dime play in various locations and in many methods.

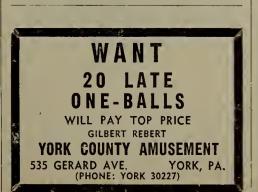
The rush is on greater than ever to obtain new phonos.

Leading phono distribs foresee the greatest conversion era ahead of them ever experienced in the history of the automatic music industry.

Not only changing over old models to work on new 10c play ideas, but, to also convert older machines over to new types and trade in for the newest phonos.

With the Rock-Ola factory produc-ing a new model and with the new 1951 model Wurlitzer going on display everywhere in the country, and AMI's Model "C" overordered in all territories, interest has tremendously increased in the automatic music industry.

The belief is that the phono distribs are in for a wild and wooly year with more business than any one of them can handle.



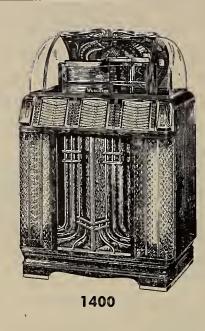


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## Simplest, Most Flexible Program System Ever Devised

Up to 6 easy-to-read program classifications.

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## WURLITZER 1400-1450

### DISTRIBUTING COMPANY BUSH

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## See '51 As **Big Year For Converting Of Old Equipment**

CHICAGO-Many distribs believe that 1951 will prove a big year for conversions of all types.

This belief is based on the fact that, very gradually, new machine production will fade to a small minimum of factory potential, and that the maority of the manufacturers will be more engaged in war work than in regular machine production.

Distribs foresee a period, about six months after 1951 is under way, when converting over older machines will prove one of their biggest services to the operators.

Many of these distribs report that they are well prepared for this task. Some have stocked conversion parts for shuffle and rebound games. Others also have plenty of parts for pinball games and other machines so that they can convert these over to later types.

Many will recreate machines from older model games. This happened during War II when machines were reconverted over from other games and names were changed by many distribs who did this work in their own large service departments.

It is also expected that many old phonos will be changed about during the latter part of '51, tho, at this time, there is every indication that the automatic music manufacturers will continue on for some months to come even tho production will be much lower than many now expect.

## WANTED BY ONE OF CHICAGO'S

**MAJOR MANUFACTURERS** .... ideas, inventions or completed working models of all types of new coin operated machines. Your product, idea or invention, if it meets approval, will be given complete and immediate attention. You will be contacted directly after receipt of your first letter. You can write in full confidence. You are assured complete protection.

Give Full Details to . . . Box No. 150 c/o The Cash Box, 32 W. Randolph St., Chicago 1, III.

## Wedewen Urges Cleveland Music **Ops Feature 10c Play**



HERB WEDEWEN

CLEVELAND, O.-Herb Wedewen of Northern Music, Inc., this city, Wurlitzer distributor in this territory, is urging music ops here to feature 10c play, as this type play gets going in many important centers thruout the country.

Herb reports that, "Already some operators have taken this advice and are now testing machines with 10c

are now testing machines with rot play. "In some cases," he continued, "music ops are trying out 2 plays 10c and 5 plays 25c. In one case," he said, "there is an operator featuring 1 play 10c and 5 plays for 25c. "In this last operator's machine, where he is testing this type play," Herb Wedewen reports, "in just a fow days time there were over 19

few days time there were over 19

quarters in the phonograph. "And, most interesting part of it," he stated, "is the fact this unit never had more than two or three quarters during any collection."

Wedewen is on a program to help music ops convert over their old model phonos so that they can enjoy 10c play action.

He is also preparing a special tradein schedule for the music ops here to get the new Wurlitzer Models 1400 and 1450 which he introduces this

"At the same time," Wedewen reports, "we'll buy one or a hundred music machines and buy entire routes from any music operators. This is the opportune time for every music operator to prepare himself for a real play boom."

For Knock Down, Drag-Out, Two Fisted ACTION -Operate GOTTLIEB'S Amazing

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## with SUPER-SENSATIONAL, SLAM-BANG ANIMATION in a **REAL RING** on the PLAYFIELD! Uprogrious Action as 3-Dimension Manikins Fight to a Knockout! Fighter

Goes Down for Count of 5 or 10, But is Saved by the Bell! Manikins Fight to a Knockout! Fighter for the Count! Brilliant, Eye-Catching Ring Illumination . . . Packs 'Em in at "Ringside" for Maximum Play Attraction!

THRILLING SCORING ACTION! To Score Knockdown, Player Hits Bumpers 1 to 5—"KO" Target—"KO" Rollover Button—"KO" Rollovers. Replays Awarded on Knockdowns and High Score.

Mystery Replays! Number Spotting Targets! "Pop" Bumpers! Flippers!

Rib-tickling, Riotous, Colorful Backboard Light-Up Action!

IT'S PRE-TESTED TO PROTECT YOUR INVESTMENT!



ORDER NOW FROM YOUR

1140-50 N. KOSTNER AVE. CHICAGO 51, ILLINOIS "There is no substitute for Quality!"

## **Coven Plans Larger Repair And Service Departments**

CHICAGO—Ben Coven of Coven | Distributing Company, this city, in the very midst of preparations to show the new Wurlitzer phono this forthcoming weekend, announced that he had decided to greatly enlarge his repair and service departments.

Coven said, "In the months ahead, the operators will need all the facilities they can get to help them continue on profitably in this business. "We feel, therefore," he continued, "that we should, as distributors, arrange for facilities which will help the operators to obtain whatever repairs, parts and supplies they will need as the weeks, months and perhaps, years, go by with very little, if any, new equipment in sight.

any, new equipment in sight. "We stand ready," he stated, "to





Write for Prices.

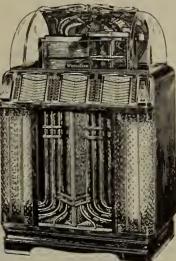
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convert over old model machines to look and work like the very latest equipment produced. "We shall also be set to take care

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## **EASTERN FLASHES**

Juke box collections continue along very well, with many operators reporting slight gains. Reports from operators of games differ. Some operators claim their collections have fallen considerably, altho the experienced operator recognizes that it was bound to fall off from the peak collections of a year ago. Operators like Willie Aronson, Harry Ross, Lester Klein and Sol Wohlman tell us that even considering the reduced revenue, business on a whole is profitable. Sol Wohlman, one of the city's most experienced and sharpest operators, states "I never had it so good in all my life. This past year, not only has been financially profitable, but I've been able to take three vacations—and I expect to take off a month in July. In all my twenty years as an operator, this is the first year this condition has prevailed."

Music operators, individually and collectively, have been heatedly discussing dime play. Opinions vary as to whether it can be done, but all agree they would sure like to see it in effect. Right in the midst of their talks this week, the New York City Council, drew up a budget plan, which included the taxation of juke boxes. While the actual amount of tax hasn't been ferreted out, rumor has it that the figure is \$25 per year. It would appear from this corner that a juke box tax (or license) is imminent—with the hope that it isn't too excessive an amount. With the enormous quantity of phonos in operation, and the large number of operators in the territory, changing over to dime play in this area offers certain problems that may not be found in smaller territories. However, the association here is composed of intelligent and progressive operators, and their leadership is sound. The matter is under study for a number of weeks, and we look for some practical solution in the near future.

The Amusement Machine Operators Association of Greater Baltimore holds its 3rd annual banquet and dance on Sunday, February 4, at the Lord Baltimore Hotel. Irvin Goldner, president, looks toward this affair to outstrip their previous banquets, and they were tremendously successful. Claude Thornhill Orch., and Sid Cowen and His Rhumbateers will supply the music, and many recording stars have indicated they will be present. . . Johnny Bilotta, Bilotta Distributing, with offices in Newark, N. Y., and Albany, planning a tremendous showing of the new Wurlitzer phonos. Johnny tells us that he considers ChiCoin's "Play Ball," 10c pinball game, a real sleeper. "It came along quietly, and ops have been going for it in a big way" states Bilotta. . . . Max Hurvich, Birmingham Vending Co., Birmingham, Ala., announced the engagement of his daughter, Edith Marion to Joseph Goodstein of Knoxville, Tenn., and Cincinnati, O. The wedding will take place on February 25 in Birmingham. . . A siege of illness took place at Runyon Sales Company over the past two weeks. Last week Morris Rood was out with intestinal flu; while this week Irv (Kempy) Kempner had to come off the road due to a bad cold. He was home only one day when Perry Lowengrub took sick. Kempy had to get back on the job, cold and all.

Joe Hirsch, business manager of the games association here, making arrangements for their annual elections and general meeting, to be held in February. . . Joe Young, Young Distributing, Inc., rushing hectically (as is his entire staff) in preparation for the showing of the new Wurlitzer phonos (models 1400 and 1450) Sunday and Monday, January 27 and 28. Joe mighty happy over the reaction of the operators (who haven't as yet seen the phono at this writing). . . . Harry Green, the demon location getter, asks that we pass along his heart-felt thanks to Joe Silverman and Sam Stern of Philadelphia, Pa., who were so cooperative about a month or so ago. . . Bob Jacobs, U. S. Distributing, so busy with his converting of shuffles, he had to take on more space. He has added the location formerly used by Pan Coast on 10th Avenue near 47th Street. . . Harry and Hymie Koeppel, Koeppel Distributing Company, cashing in on the reputation they've built over the past few years buying and selling used music machines. Jukes continually flowing in and out, with demand increasing daily.

## DALLAS DOINGS

Since "The Cash Box" announced the M.O.A. show many of the operators have begun making plans to participate in this great event. It goes without saying that "Texas" will be ably represented. . . . Texarkana, Texas, and the entire county of Texarkana was voted dry last week. This was a great blow to the operators who operate on the Arkansas side. Several operators have gone out of business, some temporarily and others moved to Texas and other states. . . Johnnie Caldwell paid us a rare visit and gave us all the dope on his night club in Oklahoma. We are mucho glad that Johnnie is doing well and sincerely wish him the best. . . Mrs. Ruff Titsworth finally got around to visiting with us and we learned that the Titsworths have just purchased their first A.M.I. machines and are mighty happy with them. . . . Had a spot of coffee with R. L. Choate of Mineral Wells. . . One would have thought it was old home week 'tother day when Sam May, Gus Guenro and A. G. Friedel got together at Free-Dell's Novelty Co. Sam has a new coin changer which looks terrific.

We popped into Commercial Music and found H. K. Lyde eating fresh popped corn from the Popperette. (I can type it but I can't say it.) B. H. Williams says he has sold so many of these machines that he wishes to be known as the "Pop Corn King." By the way, Commercial had a tremendous turn out for the showing of the new Wurlitzer phonographs. Due to the deadline on this column, we could not get the guest list or pictures in this issue. However, do look for them in your next week's issue of "The Cash Box." . . . Leon Malcomicious Sr., a pioneer Texas operator, passed away January 22, following a twelve month illness. May we take this opportunity to extend our sympathies to the Malcomicious family.

to the Malcomicious family. Mr. and Mrs. Frank Emerson and the George Procks flew to Miami Beach, Florida, to attend the N.C.M.D.A. meeting, and also see the sights. From Miami Beach the Emersons flew to Havana, Cuba, for several days, then back to Dallas. At this sitting, we can't get George to talk about the goings on of the meeting but we'll give you the news at a later date. . . . The General Distributing Company was host to Lou Wolcher of Advance Automatic Sales Company, San Francisco. . . . Mike Koening is returning from Kansas City to take over his old job on the sales staff at Commercial Music Company.



## **CHICAGO CHATTER**

Dozens of complimentary phone calls and letters received by this publication for its past week's editorial on 10c play. Music ops clear across the nation for this type play. Most of them are starting out with 2 plays 10c and 5 or 6 plays for 25c. Eventually, all believe, as conditions warrant, play will swing to dime for one play and three for quarter. In the meantime, tests so far indicate that more than 70 per cent of 5c players willing to play dimes or quarters. That means ops earning more money . . . Vic Comforte and Lou Koren of Distributing Corp. of Illinois working in temporary quarters since their place at 1231 W. Chicago Ave. burned down to the ground . . Mr. and Mrs. Norwood Veatch and Mr. and Mrs. Charles Kagel were in town to take in the big annual furniture show here and afterwards relaxed over at United with Bill DeSelm, Herb Oettinger, Ray Riehl, Lyn Durant and all the others . . . So far no coin machine factory has a war contract of any size or duration. Manufacturers are seeking relief from copper ban. Hope is that NPA will grant relief in form of extension of manufacturing period so that no unemployment will result.

Lenny Schneller of Philly enjoyed himself so much at the Pump Room and the Chez Paree here that he simply fell in love with the Windy City . . . Art Weinand scooted over to Detroit to take in Joe Brilliant's grand opening and is still talking about these beautiful, modernistic quarters, featuring a purple and plum motif . . . Ted Rubenstein is talking about a war contract and also wondering about conversions . . . Joe Batten of Exhibit in California for three weeks and visited with firm's distribs while there. At the same time enjoying some golf at Pebble Beach and the warm clime of the West Coast . . . Check on the change in your pocket. If you are in N. Y. or Chicago, you'll be surprised, in most cases, at the number of dimes you now have . . . Jerry Halev over at Buckley Music Systems busy with Canadian orders for the firm's well known wall boxes. Also supplying buyers with 30-wire cable. In the midst of the hustle and bustle, Jerry had to rush over to see his dentist for some of that drilling business.

Mike Hammergren back from Dallas and waiting to present some startling news to the trade . . . Telephone coincidence. While on long distance with Henry Manning and Joe Metassa of Dallas, Nate Gottlieb phoned, and so three way conversation carried on with Manning on one phone and Nate on another and orders being arranged for daily shipment of "Knock Out" which has clicked big . . . Al Cole of Cole-Spa on his way to his Miami home for some of that warm Miami sunshine . . . Dick Cole busier than ever, but advises that unless vending machine mfrs can get relief from NPA, it's all over, as far as vendors are concerned . . . Some NCMDA members returned to Chicago after their meet in Miami Beach. Understand that this publication a subject of conversation during the meet . . . Saturday afternoon gin game at SuperVend offices. Harry Henning, Dick Eaton, Gordon Sutton and George Dick... No winner announced.

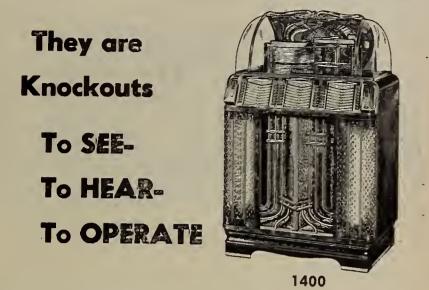
Regardless of what they do, they can never take the place of the juke box, because neither radio or television let the public pick its own tunes. That's the fundamental, sound fact for the success of the juke box. It lets the public itself pick the tunes it wants to hear . . . Frank Mencuri of Exhibit wondering how to do his desk work, handle phones, and dash down to Tampa. Frank intends to keep in constant touch with the offices here . . . Andy Oomens, of Walter Oomens Sons, first to test 10c juke box play here reported, after first week, more than double former best week's take. Best before on same spot was \$20. First week on 2 plays 10c, 6 plays 25c, was \$46. And over two-thirds in quarters. Chi oos have agreed to place new 45 rpm phonos on this play system. Results of Andy's tests will probably speed up 10c play here . . . DeWitt (Doc) Eaton popped into town from his Florida ranch and had one heck of a time trying to get himself a room. Didn't stop to remember that the big furniture show was in town . . . Joe Bernstein was attorney who helped get Bally "Hook Bowler" licensed here. Ben and Trudy Coven will act as host and hostess at their showing of the

get Bally "Hook Bowler" licensed here. Ben and Trudy Coven will act as host and hostess at their showing of the new Wurlitzer Sunday and Monday. Both excited over beauty of machine. Saw it at distrib's meet in Buffalo. "But," both state, "it's even more beautiful." ... Birthdays last week. Bill Alberg of Brooklyn, N. Y., and Ben L. Kulick of Buffalo, N. Y. . . Happy birthday this week to Harold Klein. . . . Otis Brad'ey of Danville, Va., writes in to urge ops to adopt 10c play. . . . Buster Williams advises Greenwood, Miss., now testing 10c play. . . . Detroit music ops completing 10c play tests now. . . Ed Wurgler of Wurlitzer phones to discuss past two editorials which appeared in this publication. . . . Jack Nelson wrenched his back on an icy sidewalk and remained home for a day after diathermy treatment.

Big Bally bunch on to St. Pavl to help Herman and Celia Paster celebrate 14th wedding anniversary. In party were Mr. and Mrs. Ray Moloney, Mr. and Mrs. Chas. Snow, Mr. and Mrs. George Huesman, Mr. and Mrs. Bill O'Donnell, Dan Moloney, George Jenkins and "Dapper" Tom Callaghan. . . . That gin feud between Art Garvey and Ben Becker keeps right on going with first Ben, and then Art, claiming themselves "the champ." So far Ben Becker says he's "it." . . . Lou Boasberg of New Orleans in town talking business and visiting factories. . . . Portland, Ore., well represented this past week with Mr. and Mrs. Lou Dunis and Al and Marie Sleight as Portland's ambassador of good will. . . . By the way, Bill O'Donnell was in the Marine Corps in the last war and figures that, if, and when, and maybe, he does get "the call," he'll jump to the Marines again. . . . Raymond Williams of Dallas planning to arrive here Paul Lowmer f. .

Paul Laymon of L. A., says, "C'mon out here to sunny California." . . . Used game prices rising at speedy rate, but, what's most interesting, few, if any, want to sell. All holding on to whatever equipment available. . . E. S. Evans of Ft. Worth sends in some pics taken at Harry Hooser's opening and some of these would get plenty of attention—guns and all. . . . Charley Pieri says, "Wish I had 5,000 more," the way one phoning Keeney for machines. . . . Sam Stern over at Williams advises that firm has orders away ahead of "Music Mite" production. . . . Ed Levin and Sam Lewis over at Chicoin getting ready to show their new 45 rpm counter phono. . . . Report demand for phonos greater than it ever was in the history of automatic music. . . . George A. Miller of Oakland, Cal., thrilled the way music trade and juke box field responding to March MOA convention. . . . Many changes ahead.

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February 3, 1951

## CALIFORNIA CLIPPINGS

At Laymon's, and just about everyplace else along the Row, ops are start-ing to recognize pending shortages in some equipment by buying up everything they can get in the way of new and almost new one-balls. The boom also is beginning to rub onto 5-balls and music, we're told. Apparently, it's not just scare buying but good business sense the way things seem to be shaping up on the production front. . . . Champing at the bit was Lyn Brown, eagerly awaiting delivery of United's two new games, "Five Player Shuffle-Alley" and "Twin Shuffle-Cade." He showed us a batch of folding green with advance orders on the latter game, sight unseen by a number of local ops. ... Big news at Badger Sales is that headman W. R. Happe'l, Jr., is off to New Orleans and Miami on business and pleasure, too . . . Nice chat with Al Bettel-man, swapping escapades in the wilds of Nevada. . . . The C. A. Robinson floor looks like the boys have decided to snag a corner in the shuffle game market, with models of United's, Universal's and Chicago Coin's latest on deck. A very busy gent these days is H. O. Heddergott, whose National Rejector crew is hard at it converting coin chutes from nickel to seven centers. . . . Spetted the most heautiful lamp we've yet seen in the premium merchandise

Spotted the most beautiful lamp we've yet seen in the premium merchandise line at General Music, where Fred Gaunt tells us that the Rock-Olas have been coming in at a slow but steady pace and are moving out before they hit the floor. Fred also notes that just about everything available has picked up in sales whether it be music, games, merchandise or what have you. . . . Found sales whether it be music, games, merchandise or what have you. . . . Found Joe Peskin busy with another grandchild, this one visiting from Chicago with his mother, Joe's daughter, who told us she was just about ready to head back East to get warmed up. Yep, despite the Chamber of Commerce, we've been having a cold, rainy spell here. . . . Secy. Dolores was looking very musical, and properly so as she went over the AMI accounts, in a sweater decorated with sharps and flats. . . . Joe tells us that son-in-law Paul Silverman is keep-ing busy with the routes although they've been selling a number of the machines. Seems that you can get as good a price for good music equipt. these days as you can get for the location and all. Coffeeed with a pair of Jacks. Simon and Ryan, talking over cost of buying

Coffeeed with a pair of Jacks, Simon and Ryan, talking over cost of buying and fixing up a home as well as the expanding game market. . . Missed Phil Robinson but his friendly neighbor, Mac Sanders demonstrated Chicago Coin's new, interesting and different "Play Ball" game. . . At Johnny Hawley's, we were introduced to some amusing novelties in a little rubber hooch dancer and a foam rubber bath mat. . . Just had a call from Dave Wallach, business manager of the Southern California Music Guild, who tells us that their meet-ing on Jan. 15 in the Commodore Hotel drew a large turnout and signed up new members A. G. Peck of Alhambra, John L. Nelson of San Luis Obispo, Leon Flynn of Wilmington, Leinart Bros. Music of L. A., Hugh McElhenney of L. A., E. Stewart Trimble of Bell, Russell A. Gibson of L. A. and Joe Lopez of L. A. Organizational and legal machinery were put in motion to effect conversion to and enforcement of Fair Trade law in Southern California within next month. and fixing up a home as well as the expanding game market. . Missed Phil next month.

## MINNEAPOLIS, MINN.

There were quite a few operators in the Twin Cities and one of the main attractions was the Del Flanagan and Beau Jack fight, Thursday evening in the Minneapolis Auditorium. Those from South Dakota were Floyd Carlon and Roy Foster of Sioux Falls; Arnold Brevik and several of his friends from Watertown; Darlow Maxwell of Huron was also included. While in town they made the rounds to distributors and purchased equipment for their routes.... Al Redding and his wife just returned from a trip to Florida where they took in the Cigar bowl game in Tampa. While in Tampa they were house guests of Ken Will'is who is a salesman for the Bush Distributing Company. birth to an eight pound three ounce baby girl, Monday, January 15th. The baby girl is named Deborah Judith and Hy is complaining of what a rough time he had

Gabby Clusieu of Grand Rapids, also came in to take in the Flanagan fight. Harlan Beach of Alexandria, decided that he needed some parts and supplies in a hurry so he jumped into his plane and flew into the Twin Cities. He said that it took him more time to come from the airport to get his supplies than it did for him to fly all the way from Alexandria. . . . L. J. Savard of Red Lake Falls, better known as Keiser and his brother were seen in town. Also seen around town were Izzy Alpert of the Twin Ports Sales Co. in Duluth; Don Arden and Walt Schmidt of the Red Wing Novelty Company, Red Wing; Bob Keyes of Forest Lake; Ben Jahnke of Hutchinson and a few others.

Robert Cross of Jackson, was seen in town with a sun tan and upon inquir-ing we found out that he has just spent a few weeks in Florida. In town picking up supplies for their routes were Ted Heil of Gaylord; Mr. Peterson of Bethel; John Howe of Foley and Harry Nold of Cambridge, also Pete Worn-son of Mankato. . . . Frank Davidson of Spooner, Wis., made a quick trip into town. . . . Gil Hanson of St. Peter, has been so busy that he sent his son Earl into the Twin Cities to pick up supplies and records for his route.

## ST. PAUL, MINN.

Everyone looking for equipment, but finding the equipment scarce. . . . Bemidji, Minnesota was well represented, with visitors including Charlie Jack-son, Al Smart and Earl Kratch, who came to town to purchase equipment and records. Al is attempting to get his route all up to date before he leaves for the west coast vacationing. . . . Carl Wickstrom, Branierd, came down to have a check up at the Vet's Hospital, and Robert Marshman, Walker, is just returning home from Vets Hospital, after being confined there since Dec. 26. Sporting events drew customers from Grand Rapids as Gabby Clusieu didn't

want to miss that Flanagan-Beau Jack fight, and Fred and Stan Maytas from want to miss that Flanagan-Beau Jack fight, and Fred and Stan Maytas from PlayMor Amusement, Moose Lake, wished to be entertained by watching the St. Paul vs. Kansas City hockey game. . . . Jess Waddell, Charles City, Iowa, seriously thinking about returning to the operating business. . . Archie Pence, Minneapolis operator, made a quick trip to Anchorage, Alaska, but has now returned home again. . . Elmer Van House, Cresco, Iowa also stopped in to buy records and check up on the machine situation. . . . Stan Woznak, Little Falls, and Eddy LaPage, International Falls, Minnesota were also among visitors. Eddy only gets to the Twin Cities about twice a year, since his home is a long driving distance from here. Page 33

By March 1, 1951, the used machines market will be most important. In fact, it will become absolutely vital in helping this industry to maintain itself, as well as to continue on ahead during the all-out defense, and probable war, period.

More important than ever before will be "The Confidential Price Lists" which appear in each week's issue of The Cash Box.

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The Cash Box

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WANT-Will pay cash for One-Balls; Used Phonographs; Five - Balls; Shuffle Machines; Wurlitzer 3020; Packard Wall Boxes; Arcade Ma-chines. New England Distributors: Bally, Wurlitzer, Exhibit, Keeney. REDD DISTRIBUTING CO., 298 LINCOLN ST., ALLSTON, MASS. Branch Office: 811 UNION ST., WEST SPRINGFIELD, MASS.

WANT — Arcade equipment, Games, Guns, etc. ChiCoin Basketball Champ; Seeburg Bear Guns; Everything in Exhibit Machines. State condition and price. MIKE MUNVES CORP., 577 - 10th AVE., NEW YORK, N. Y. Tel.: BRyant 9-6677.

WANT — Late model phonographs. Will pay cash. Will pick up within a radius of 300 miles. KOEPPEL DISTRIBUTING CO., 629 TENTH AVE., NEW YORK 19, N. Y. Tel.: CI 6-8939.

WANT—Will pay cash for Champions, Citations, Gold Cups, late Rock-Olas, Seeburgs, Wurlitzers and AMI's, and Accessories. Send us your list. AMERICAN DISTRIBUT-ING CO., 325 E. NUEVA ST., SAN ANTONIO, TEX. Tel.: TRavis 8858.

WANT—All types of post-war music equipment. Please advise what you have and best price. DAVE LOWY & CO., 594 TENTH AVE., NEW YORK, N. Y. Tel.: CH 4-5100.

WANT — Mills, Jennings, Pace slots. Any models, any quantity. Quote prices and condition in first letter. AUTOMATIC GAMES COMPANY, 2858 W. PICO BLVD., LOS AN-GELES 6, CALIF.

WANT --- Watling Guess-Your-Weight Scales. Metal Stampers. Please give price and condition when replying. VAN DUSEN BROTHERS, 10147 112th STREET, EDMONTON, AL-BERTA, CANADA.

WANT-Used, new or surplus stock records. At this time we of any chase unlimited quantity of any (creant Race). Top type records (except Race). Top prices paid. We pay freight. Write immediately. USED RECORD EX-CHANGE, Anthony "Tony" Gal-gano, 4142 W. ARMITAGE AVE., CHICAGO 39, ILL. Tel.: DIckens 2-7060.

WANT—For Cash: New or used Bally Turf Kings-or trade for Photo Booth with two cameras 2x4 and 2 2x2 with German lens, ready for location. STANLEY AMUSEMENT CO., 5225 SOUTH TACOMA WAY, TACOMA, WASH.

WANT-Will pay top dollar for any Mills Escalator type slot. Any quantity-one or a thousand. Send us your list and price wanted. Write, wire, phone immediately. Turn dead merchandise into cash. AMUSE-MENT SALES CORP., 4047 W. FULLERTON AVE., CHICAGO 39, ILL. (Tel.: HUmboldt 9-1323).

WANT—Want to buy for cash or will trade for: Wurlitzer 1015's and 1100's; 100 Record Seeburgs; Seeburg Shoot The Bear; Late Flipper Games, new or used. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVENUE, SAN FRANCISCO, CALIF.

WANT — Will buy used phonograph records made between 1920 and 1940; any quantity or dealers' stock; some labels are: Paramount; Gennett; OK; Victor, Columbia; Meletone; Bluebird; Vocalion; Brunswick; Decca. JACOBS. SCHNEIDER, 128 W. 66th ST., NEW YORK 23, N. Y.

WANT—Any quantity Solotone Master Entertainers, Personal Wall Boxes Model F and later, Hollycranes, Rotary Merchandisers (Pushers). LIEBMAN. 12 BABY POINT ROAD, TORONTO 9, CANADA.

WANT-Your used or surplus records. We buy all year round and pay top prices. No blues or race. No lot too large or too small. We also buy closeout inventories complete. BEA-CON SHOPS. 905 NO. MAIN, PROVIDENCE 4, R. I.

WANT-Canadian Market now open. Wall all types Post-war games, amusement, arcade, phonographs. All types Hideaways, Wall Boxes, All types Hideaways, Wall Boxes, Speakers, Adaptors, Motors. etc. Write stating condition and lowest price. THE ST. THOMAS COIN SALES LIMITED. ST. THOMAS, ONTARIO, CANADA. Tel.: 2648.

WANT-We want late model phonographs, wall boxes, five ball games, amusement games, slots, etc. WEST-ERN DISTRIBUTORS. 3126 EL-LIOTT AVE., SEATTLE, WASH.

WANT-Used Juke Box records, popular, hillbillies and polkas. Any quantity. Will pay highest prices. Give full details in first letter. F. A. WIEDEL, 536 GRANT PL., CHI-CAGO 14, ILL.

- lar or horse collar, will pay up to \$45. Also Chicago Coin overhead scoring units. WESTERN DIS-TRIBUTORS, 1226 SOUTHWEST 16.4 AVENUE, PORTLAND 5, OREGON. WANT-Advance Scoring Units, regu-
- WANT By Operator: Bally One-Balls: Citation, Champion, Turf King. Also late 5-balls and post-war honographs. All machines must be A-1 and ready for location. ACTIVE AMUSEMENT CO., 501 NORTH GOSSET ST., ANDERSON, S. C. Tel.: 2310.

WANT-Bally Citations; Photo Fin-ANT—Bally Citations; Photo Fin-ishes; Hollycranes, late models; Metal Stampers; Packard Wall Boxes; Seeburg Hideaways, 1947, '48, '49 only. Quote your lowest prices. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVENUE, CLEVELAND 14, OHIO. Tel : SUperior 1.4600. Tel.: SUperior 1-4600.

WANT-50 Bally's. Attention. Must be complete. No junk. \$12.50. Advise before shipping. A M E R I C A N AMUSEMENT CO., 628 MONT-GOMERY ST., SYRACUSE, N. Y.

## **CLASSIFIED ADVERTISING SECTION**

FOR SALE

FOR SALE—Rock-Ola 1422 \$150; Seeburg Colonel \$75; ABT Gun \$25; Slot locks 75c; Carnival \$50; Telecard \$65; Wurlitzer 800 \$80; Baseball \$10; Shuffleboards 22 ft. \$50; Rowling Charge \$20. \$50; Bowling Champ \$80; Harvest Moon \$75; Wurlitzer 780E \$99. AUTOMATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. Tel.: 750.

FOR SALE—Shuffle Alley Express \$100; Universal Twin Bowler \$175; Chicago Coin Baseball \$90; Bally Speed Bowler \$135. ALLIED COIN MACHINE CO., 828 MILWAUKEE AVE., CHICAGO 22, ILL.

FOR SALE — 1 Chicago Coin Ace Bowler \$259.50; 3 Exhibit Love Meters with stand \$95; 1 United Skee Alley (floor sample) \$295; 2 Packard Orchid Speakers \$22.50 ea.; 2 Genco Harvest Time (new in crates) \$195 ea. AUTOMATIC AMUSEMENT CO., 1000 PENN-SYLVANIA ST., EVANSVILLE 10, IND.

FOR SALE—Ristaucrat Music Boxes -cannot be told from new \$95 each. Send for your complete list of alleys, legal games, counter games, music boxes, vending machines and arcade equipment. Write us your needs. CLEVELAND COIN, 2021 PROSPECT, CLEVELAND, OHIO. Tel.: TOwer 1-6715.

FOR SALE-World's largest stock of Aireon parts. Also any part or plas-tic for 850 Wurlitzers. R & S SALES COMPANY, MARIETTA, OHIO.

FOR SALE-Thrillwood Records, unbreakable, mail orders filled. boxes of 25 \$14 postpaid tax incl. Singles of 25 \$14 postpaid tax incl. Singless \$1. Alpha Distributing Co., 10th Ave., N. Y. C. "My Sugar Lump"— "My World Is Made Of Music" 104. "A Merry Bachelor"—"Marv (A Ball Of Fire)" 106. THRILLWOOD RECORDS. BOX 286, NORTH BERGEN, N. J.

FOR SALE—40 Selection AMI Model "C"; 100 Selection Seeburg 1949 or 1950 Model. Write. Dale Guns, Shuffleboards; Shuffle Alleys, twins or singles; Pin Balls, Roll Down games. We deliver free in Wisconsin, also help new operators start routes. LAKE NOVELTY CO., OMRO, WIS.

FOR SALE-5 Bally Speed Bowlers \$159.50 ea.; 3 Shuffle Alley Express \$175 ea.; 5 Genco Shuffle Baseball (New) \$90 ea.; 2 Williams All Stars \$89.50 ea.; 1 Williams Star Series \$165; 2 Wilcox-Gay Recordio (Like New) \$135 ea.; 1 Chicago Coin Goalee \$125; 3 Exhibit Rotary Merchandiser \$250 ea.; 5 Dale Guns \$79.50 ea.; 1 Mutoscope Drivemobile \$135; 1 Chicago Coin Pistol \$125; 1 Mutoscope Sky Fighter \$110; 100 Victor Toppers (Like Brand New) \$8.50 ea.; 50 Brand New Packard Hi-Chrome Wall Boxes \$34.50 ea.; 10 Seeburg 3-wire 5/10/25c Wall-O-Matics \$59.50 ea.; 50 Seeburg 3wire 5c Wall-O-Matics \$29.50 ea. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVENUE, CLEVELAND 14, OHIO. **Tel.:** SUperior 1-4600.

FOR SALE — 2 Frequency Changer Sets—1 Phase, 25 Cycle, 110 Volts to 1 Phase, 60 Cycle, 110 Volts. Price \$150 each. HACOLA DIS-TRIBUTING CORP., 265 FRANK-LIN ST., BUFFALO, N. Y. Tel.: WA 6948 — CL 7943.

FOR SALE—Two late model photo-matics and two late model Voice-O-Graphs, completely rebuilt and overhauled. Priced to Sell. 10,000 late used Records all purchased within the past six months, 4c ea. BUSH DISTRIBUTING COMPANY, 286 N.W. 29th STREET, MIAMI, FLA.

FOR SALE-Guaranteed used phonographs, all makes; Pinball Ma-chines; Bowling Alleys. These machines; Bowling Alleys. These ma-chines are perfect, the price is right. Write for literature. F. A. B. DIS-TRIBUTING CO., INC., 304 IVY STREET, N.E., ATLANTA, GA.; 1019 BARONNE STREET, NEW ORLEANS, LA.; 911 GERVAIS STREET, COLUMBIA, S. C.

FOR SALE—We can supply all your record needs—on all labels. Ship-ments made 24 hours after receipt of order. 5c over wholesale per record. We ship anywhere. LESLIE DISTRIBUTOR CORP., 752 TENTH AVE., NEW YORK, N. Y. Tel.: PLaza 7-1977. Cable address: EXPO DECORD, NEW YORK **RECORD, NEW YORK.** 

FOR SALE—Wurlitzer 600 \$75; Air-eon '46 \$100; Seeburg Classic \$75; all refinished, ready for location, Mardi Gras \$50; Moonglow \$80; Screwball \$60; Barnacle Bill \$65; Screwball \$60; Barnacle Bill \$65; One-Two-Three \$65; Sharpshooter \$110; Mercury \$150; El Paso \$85; Trade Winds \$45; Select-A-Card \$155; King Arthur \$125; South Pacific \$145. A. P. SAUVE & SON, 7525 GRAND RIVER AVE., DE-TROIT 4, MICH. Tel.: TYler 4.3810 4-3810.

FOR SALE—Buy your finest recondi-tioned Wurlitzer phonographs from the World's Largest Wurlitzer Distributor. Genuine parts, factory trained mechanics. Competitively priced. Also reconditioned cigarette machines. Write us before you buy. YOUNG DISTRIBUTING, 599 TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-5050.

FOR SALE—Gottlieb Bowlette \$79.50; Royal Flush Pool Table (new) \$75.; Keeney Pin Boy \$69.50; Scientific Pokerinos \$49.50; Genco Bing-A-Rolls \$39.50; Mills Empress \$39.50. New Games in Stock: Spot Bowler; Oasis; Rag Mop; Harvest Time; Flying Saucer; Fighting Irish; Keeney League Bowler; United Shuffle Alley; Universal High Score Bowler. All types Premiums and Prizes. MILLER-NEWMARK DIS-TRIBUTING COMPANY, 42 FAIR-BANKS ST., N. W., GRAND RAPIDS 2, MICH. Tel.: 9-8632, or: 5743 GRAND RIVER AVE., DE-TROIT 8, MICH. (Tel.: TYler TROIT 8, MICH. (Tel.: 8-2230).

FOR SALE—Phonographs: 1015 Wur-litzers \$265; 146M Seeburgs \$270; 147M Seeburgs \$320; Packard Man-hattans \$175; AMI Model A \$375; W1-L56 Seeburg Wall Boxes \$22.50. **Consoles: Keeney Bonus Super Bells** 5c; 5c-25c; 5c-10c-25c; Bally Triple Bells, Draw Bells, DeLuxe Draw Bells, Double Ups; Gold Nuggets, Arrow Bells, MultiBell, and Wild Lemon. Mechanically right. Ready for location. 1/3 deposit, balance C.O.D. MARTIN'S MUSIC. 1002 N.W. "B" STREET, GRANTS PASS, OREGON. Tel.: 5005 and 2611.

## CLASSIFIED ADVERTISING SECTION

- FOR SALE—Wall Boxes: 11 DS20-1Z 5c play; 9 DS20-1Z 10c play; 16 WS-2Z 5c play. These are pre-war Sceburg boxes in good condition and rcady for your locations priced ridiculously low at \$6.95 each. Small deposit rcquired. SPARKS SPECIALTY COMPANY, SOPERTON, GEORGIA.
- FOR SALE—7 Amusement Enterprise Skeeball Alleys \$199 ea.; 1 Pace Midget Auto Racer like new \$79; 1 Boizelle "52" Miniature Pooltable with 5c chute, perfect condition \$89. NOVELTY SALES CO., 16 TURN-PIKE RD., SHREWSBURY, MASS. Tel.: WOrcester 3-3663.
- FOR SALE—Conversion Unit with 5½ inch light-up pins for Chicago Coin's Bowling Alley. Install in a few minutes. Picks up vilay tremendously. Tested and proven by New York operators. \$39.50. 1/3 Deposit, balance C.O.D. U. S. DISTRIBUT-ING CO., 615 10th AVENUE, NEW YORK, N. Y.
- FOR SALE Used Phonograph Records taken from our routes. BIRM-INGHAM VENDING COMPANY, 540 2nd AVENUE, NORTH, BIRM-INGHAM 4, ALA.
- FOR SALE Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney, Bally and Mills Bell Machines. WILLIAMS-PORT AMUSEMENT CO., 233 W. 3rd STREET, WILLIAMSPORT, PA. Tel.: 2-3326 or 2-1648.
- FOR SALE Keeney Super Bonus Bells extremely clean and ready for location, 5 cent play. LIEBERMAN HY-G MUSIC CO., 257 PLYMOUTH AVENUE, NORTH, MINNEAPOLIS 11, MINN.
- FOR SALE We are distributors for AMI phonographs and accessories; and Bally Manufacturing Company. RUNYON SALES CO., 593 TENTH AVE., NEW YORK, N. Y.
- FOR SALE Needles. Top-quality juke box needles at lowest prices. All type needles to fit any machine; both osmium and sapphire points. Immediate delivery! Call or write: JENSEN INDUSTRIES, INC., 329 SOUTH WOOD STREET, CHI-CAGO 12, ILL.
- FOR SALE Gottlieb Bowlette \$70; Williams Twin Shuffle with lite-up pins \$65; Chicago Coin Bowling (Blue Cabinet) \$115; Exhibit Strike (fly-up pins, 2 players) \$115; Bally Hot Rods (new) \$210; Bally Special Entry \$80; Genco Bowling League \$60; Shuffleboards, all sizes \$59.50 and up; Climatic adjusters for Shuffleboards \$16.50. (Plus Crating.) MERIT INDUS-TRIES, 542 WEST 63rd STREET, CHICAGO 21, ILL. Tel.: EN 4-4144 and ST 2-5600.
- FOR SALE—Bally Speed Bowlers and United Shuffle Alley Expresses \$119 ea.; Williams DeLuxe Bowlers \$85 ea.; Bally Shuffle Bowlers, Universal Super Shuffle Alleys and Keeney Pin Boys \$39 ea. \$10 additional for crating. AMERICAN VENDING CO., 2359 CONEY ISLAND AVENUE, BROOKLYN, N. Y.
- FOR SALE—Carnival \$69.50; Buccaneer \$54.50; Select-A-Card \$115; Screwball \$45; Rondevoo \$45; Wurlitzer 850 \$125; Wurlitzer 1015 \$275; Seeburg 146 \$249.50; Bally Shuffle Bowler \$50; Bally Shuffle Champ \$199.50. COVEN DISTRIB-UTING CO.. INC., 3181 ELSTON AVE., CHICAGO 18, ILL. Tel.: IN 3-2210.

FOR SALE—Wurlitzer Model 1100's \$450; Wurlitzer Model 1015's \$250; Seeburg Model M-100's, write. Ready for location. CAIN-CAILLOUETTE, INC., 1500 BROADWAY, NASH-VILLE, TENN. Tel.: 42-8216.

- FOR SALE ChiCoin Bowling Alley \$75; ChiCoin Shuffle Baseball \$65; Ten Pins \$50; Bowlette \$65; Shuffle Alley with United conversions \$75; Star Series \$125; Quarterback \$75. WANT—Bing-A-Rolls. MO-HAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCOTIA 2, N. Y.
- FOR SALE—Complete listing of prices for all types of machines—Pinballs, Consoles, Bells, Phonographs, Arcade, Shuffles, Rebounds, Rolldowns, One-Balls. Antomatics. You get weekly lists. Guly \$15 per year. Write: THE CASH BOX, EMPIRE STATE 3LDC., NEW YORK 1, N. Y.
- FOR SALE Guaranteed Used Machines—Bells; Consoles; One-Ball; Pins. The machines are perfect, the prices are right! Write for list. CONSOLE DISTRIBUTING CO., 3425 METAIRIE RD., NEW OR-LEANS, LA.
- FOR SALE Plastic and Bubbler Tubes. For Wurlitzer 1015 lower side plastic \$6.95. Right and left corners \$7.95 ca. All bubbler tubes for Wurlitzer 1015's \$3.90 ea. Domes for Seeburg 146, 147, 148 \$15.95 ea. 1/3 deposit. Balance C.O.D. KOEPPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK, N. Y.
- FOR SALE Complete line of used cquipment on hand: Phonographs; Shuffle Games; etc. Tell us what you need. Our prices are right. We are distributors for: AMI; United; Williams; Universal; Exhibit; Geneo and others. TARAN DISTRIBUT-ING. INC., 2820 N.W. 7th Ave., MIAMI 34, FLA. Tel.: 3-7648.

FOR SALE-50 Buckley Boxes N.S. 20 and 24's \$7 ea.; Brackets \$1 ea.; 8 Rock-Ola 1530 Boxes \$10 ea.; 4 Sceburg Chassis Hideaways in metal cabinets \$50 ea. Good operating condition. HUGHES ELECTRIC CO., 336 E. MAIN ST., LADOGA, IND. Tel.: 17.

## MISCELLANEOUS

- NOTICE We are exclusive factory distributors in Metropolitan New York and Northern New Jersey for Keeney Electric Cigarette Vendor and "League Bowler" 8' and 9½'. Fastest scoring 1-2-3 or 4 player Rebound Bowling game. Now taking orders. Will accept trades. For prices. write: DAVE LOWY & CO., 594 TENTH AVENUE, NEW YORK, N. Y. Tel.: CH 4-5100.
- NOTICE—Connect 30 wire boxes to Seeburg 100 in a jiffy. Hawley Adaptor connects to best side of first 24 records. Precision made. No working parts. Easy to install. Price \$39.95. 1/3 deposit. J. R. HAW-LEY DISTRIBUTING CO., 2845 W. PICO BLVD., LOS ANGELES 6, CALIF.
- NOTICE Operators in Louisiana, Mississippi and Alabama, we are direct factory distributors for: Mills Bells, Evans Consoles and Games, and AMI Phonographs and Music Accessories. Write, phone or wire vs todav. DIXIE COIN MACHINE CO.. 912 POYDRAS ST.. NEW ORLEANS 13, LA. Tel.: MAgnolia 3931.

# CONVERSIONS

With some already engaged in converting machines of all types, and others planning to enter into the business of converting older equipment into the latest type products, the time has arrived when listings of such conversions will prove of value to all engaged in the industry.

If you are at present converting older machines into later type models, please notify *The Cash Box* immediately. The new names of your machines will be listed here along with the names of the original machines from which they were converted.

If your conversion is only a changeover from the original machine, with new features, and the name of the original machine retained, please so specify when you notify *The Cash Box*.

The equipment listed here must be conversions, not rebuilt machines. In short, the older machine must be changed over to a new and later type machine, usually this means a change of name of product also, before it will be listed in this column.

Regardless whether you are converting pinballs, arcade machines, phonographs, rolldowns, shuffle and rebound games, automatics, consoles, or bells, your new conversion will be listed here, along with the list price you are charging for this conversion, as well as the original name of the machine from what this conversion was made, and any other details which will help the industry to better understand the product.

industry to better understand the product. There is no charge for any listings which will appear in this column. These are for the benefit of the trade, so that all operators, jobbers and distributors will know just what this machine is, what it sells for, who makes it, and how best to describe it.

## MANUFACTURERS NEW EQUIPMENT

Equipment listed here is currently in production. Prices listed are manufacturer's list prices.

AMI, INC.	
Model "C" Phonograph	\$705.00
Model HS-SM Hideaway	575.00
5c-10c Wall Box (40 Selections)	59.50
5c Wall Box (40 Selections)	53.50
Amivox Speaker	27.50
BALLY MANUFACTURING CO.	
Turf King	
Hook-Bowler	429,50
BUCKLEY MANUFACTURING CO.	
Buckley Wall & Bar Box	\$ 24.50
CHICAGO COIN MACHINE CO. Play Ball	
Play Ball	
Band Box	
H. C. EVANS & CO.	
Constellation Phonograph	\$745.00
Ten Strike 1951	325.00
THE EXHIBIT SUPPLY CO.	
	2050.00
Rotary Merchandiser	
Dale Six Shooter Two Player Hockey	
Two Player Hockey	205.00
Pony Express Big Bronco	353.00
GENCO MFG. & SALES CO.	
Tri-Score	\$279.50
D. GOTTLIEB & CO.	
Knock Out	\$294.50
J. H. KEENEY & CO., INC.	
	C410 E0
League Bowler, 9½ Ft.	- 400 50
League Bowler, 8 Ft All-Electric Cigarette Vendor	259.50
All-Electric Cigarette Vendor with Changemaker	255.50
Penny Inserter	119.50
Four Way Bowler Conversion	350.00
Match Bowler Conversion	379.50
Divvdend	69.50
UNITED MANUFACTURING CO.	
Team Hockey	\$195.00
Five-Player Shuffle Alley	430.00
Twin Shuffle-Cade	430.00
Skee Alley	395.00
Two Player Shuffle Alley Rebound	375.00
Four Player Shuffle Alley Rebound	395.00
Shuffle Alley DeLuxe Conversion	
Super Shuffle Alley DeLuxe Conversion	
Double Shuffle Alley DeLuxe Conversion	
UNIVERSAL INDUSTRIES, INC.	
High Score Bowler	\$375.00
DeLuxe Twin Bowler	375.00
Shuffle Tournament Attachment	
WILLIAMS MANUFACTURING CO.	
Music Mite Phonograph	
THE RUDOLPH WURLITZER CO.	
Model "1400" Phonograph	
Model "1450" Phonograph	

"The Confidential Price Lists"

THIS WEEK'S USED M	ACHINE QUOTATIONS
	6. 5, 10, 25c Wallomatic 3
How To Use "The Confidential Price Lists"	Wire         7.50         8.95         2. Pla Mor Wall & Bar           6. 5, 10, 25c         Baromatic         Box         10.00         17.50
FOREWORD: Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter "The Confidential Price Lists"	6. 5, 10, 25c Wallomatic 4. Manhattan 149.50 175.00
can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation board at the Stock Exchange	Wireless         8.50         17.50         6.         Model         7 Phono         75.00         95.00           4. 3W2         Wall-a-Matic         22.50         29.50         4.         Hideaway         Model         400         89.50         125.00           4. W1-L56         Wall         Box         5c         17.50         29.50         6.         1000         Speaker         49.50         75.00
-posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months.	4. 3W5-L-56 Wall Box       5, 10, 25c       29.00       59.50       6. Willow Adaptor       14.50       29.50         6. Willow Adaptor       15.00       25.00
"The Confidential Price Lists", rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last	4. W6-L56-5/10/25       59.00       59.00       6. Cedar Adaptor       16.50       29.50         Wireless       39.00       55.00       6. Poplar Adaptor       15.00       27.50
known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine	4. Tear Drop Speaker         12.50         17.50         6. Maple Adaptor         15.00         30.00           6. Juniper Adaptor         15.00         27.50
worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, condition, serial, appearance, demand, territory, quantity,	ROCK-OLA         6. Elm Adaptor         15.00         25.00           6. Pine Adaptor         15.00         25.0
etc., must all be taken into consideration. "The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory.	6. Imperial 20       24.50       49.50       6. Beach Adaptor       15.00       27.50         6. Imperial 16       25.00       49.50       6. Spruce Adaptor       17.50       29.50
METHOD: "The Confidential Price Liste" should be read as follows: First price listed is lowest price for the week; Second price listed is highest price. Where	6. Imperial 16       25.00       49.50       6. Ash Adaptor       15.00       25.00         6. Windsor       29.50       40.00       6. Ash Adaptor       15.00       25.00         6. Monarch       29.50       49.50       6. Lily Adaptor       17.50       25.00
only one price appears this should be considered lowest price.	6. Std. Dial-A-Tone 39.50 40.00 6. Violet Speaker 10.00 15.00
<u>C O D E</u>	6. Counter '39         19.50         39.50         6. Iris Speaker         21.50         29.50           1. '39 Standard         49.50         75.00         6. Iris Speaker         21.50         29.50
1. Prices UP5. No quotations Last 2 to 4 Weeks2. Prices DOWN6. No quotations 4 Weeks or Longer	1. '39 DeLuxe       49.50       85.00       MILLS         4. '40 Master Rockolite       49.50       69.50       6 Do B; M;
3. Prices UP and DOWN 4. No change from Last Week 7. Machines Just Added * Great Activity	6. '40 Counter         39.50         49.50         4. Panoram         150.00         225.00           6. '40 Counter with Std         49.50         54.50         4. Panoram         150.00         225.00
	6. Wall Box         39.50         69.50         4. Empress         39.50         59.50           6. Wall Box         4.00         9.50         6. Panorom         10. Wall Box         39.50         59.50
CONFIDENTIAL PRICE LIST	6. Spectravox '41         4.00         9.50         6. Panoram         Peek         (Con)         175.00         195.00
	6. Glamour Tone Column         30.00         35.00         Peek         10.00         29.50           6. Modern Tone Column         32.50         40.00         1         Constellation         179.50         225.00
	6. Playmaster & Spectra- vox
	1. Playmaster '46       79.50       150.00       6. Hi-Boy       (302)       49.50       55.00         6. Playboy       15.00       30.00       6. Hi-Boy       (302)       49.50       55.00         4. Commando       39.50       50.00       6. Singing Towers       (201)       29.50       74.50
I I I I I I I I PHUNUGRAPHS I I I I I I I I I	2* 1422 Phono ('46)       150.00       20.00       2. Streamliner 5, 10, 25       25.00       65.00         4 1424 Phono ('46)       150.00       200.00       6. Top Flight       39.50
	4. 1426 Phono ('47) 229.00 275.00 6. Singing Towers (301) 29.50 (4.50) 4. Model A '46 375.00 425.00
WURLITZER SEEBURG	1. Magic Glo       379.50       475.00       4. Model B '48       475.00       550.00         6. 1501 Wall Box       3.00       7.50       BUCKLEY
6. 24       30.00       45.00       6. Rex       25.00       39.50         4. 600R       39.00       75.00       6. Model K15       19.50       39.50	6. 1502 Bar Box 5.00 7:50 6. 1503 Wall Box 12.50 15.00 4. Wall & Bar Box O. S 3.00 5.00
4. 600K         39.00         69.50         6. Model K20         25.00         39.50           4. 500         49.00         75.00         4. Plaza         29.50         39.50	6. 1504 Bar Box 8.50 17.50
6. 500A       49.50       75.00       4. Royale       25.00       39.50         4. 500K       39.50       79.50       4. Regal       35.00       59.00	6. 1510 Bar Box       15.00       20.00       AIREON         6. 1525 Wall Box       10.00       17.50       4. Super DeLuxe ('46) 69.00       100.00
4. 41 (Counter)       30.00       65.00       4. Regal RC       39.50       69.50         6. 51 (Counter)       30.00       45.00       4. Gem       35.00       49.50         1. 61 (Counter)       20.50       75.00       4. Gem       35.00       49.50	6. 1526 Bar Box       15.00       19.50       4. Blonde Bomber       129.50       189.50         4. 1530 Wall Box       9.50       12.50       6. 247 Hitters       119.00       125.00
1. 61 (Counter)       39.50       75.00       4. Classic       35.00       75.00         4. 71 (Counter)       49.50       85.00       4. Classic RC       69.00       79.50         6. 81 (Counter)       49.50       75.00       4. Maestro       59.50       85.00	4. Dial A Tone B&W Box 2.00 5.00 6. 47 Hideaway 119.50 195.00 4. '48 Coronet 400 129.00 150.00
1. 700       79.50       119.00       4. Mayfair       49.50       69.50         6. 750M       89.50       119.50       6. Mayfair       69.50       89.50	6. 1805 Organ Speaker 24.50 49.00 6. 349 Coronet 100 275.00 299.50
4. 750E       94.50       145.00       6. Melody King       49.50       79.50         1. 780M Colonial       95.00       119.50       4. Crown       34.50       59.50	CONFIDENTIAL PRICE LIST
4. 780E         99.50         119.50         6. Crown RC         64.50         79.50           4. 800         79.50         109.50         4. Concert Grand         34.50         59.00	
4. 850       75.00       125.00       2. Colonel       39.50       75.00         4. 950       79.50       99.50       4. Colonel       RC       49.50       80.00         1* 1015       250.00       315.00       4. Concert       Master       49.50       79.50	
1* 1015       250.00       315.00       4. Concert Master       49.50       79.50         4. 1017 Hideaway       200.00       265.00       6. Concert Master RC       59.50       79.50         4* 1100       395.00       495.00       6. Cadet       35.00       75.00	PINBALL GAMES
4. 1080       269.00       325.00       6. Cadet RC       59.50       75.00         6. 300 Adapter       10.00       15.00       4. Major       35.00       79.00	Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ex) Exhibit; (Ge) Genco; (Got) Gottlieb; (Un) United;
6. 320 Wireless Wall Box         3.50         7.50         4. Major RC         50.00         79.50           4. 310 Wall Box 30 Wire         4.50         5.00         4. Envoy         45.00         69.50	(Wm) Williams.
6. 320 2 Wire Wall Box       3.50       7.50       4. Envoy RC       59.50       89.50         6. 332 2 Wire Bar Box       5.00       9.50       4. Vogue       35.00       69.50	6. ABC Bowler       19.50       24.50       6. Camel Caravan       89.50       109.50         4. Ali Baba (Got 6/48)       39.50       54.50       2. Canasta (Ge 7/50)       129.50       150.00         4. Ali baba (Got 6/48)       39.50       54.50       2. Canasta (Ge 7/50)       129.50       150.00
6. 331 2 Wire Bar Box       5.00       10.00       4. Vogue RC       59.50       99.50         4. 304 2 Wire Stepper       3.50       5.00       4. Casino       49.00       74.50	4. Alice (Got 8/48)       39.50       59.50       1. Caribbean (UN 3/48)       24.50       45.00         6. Amber (Wm 1/47)       10.00       25.00       3* Carnival (B 48)       50.00       89.50         4. Aquacade (Un 4/49)       34.50       59.50       6. Carolina (Un 3/49)       49.50       59.50
6. Wireless Strollers         25.00         6. Casino RC         59.50         79.50           6. 430 Speaker Club with         6. Commander         39.50         59.50	4. Arizona (Un 5/50) $149.00$ $162.50$ $6.$ Carousel $10.00$ $35.00$ 4. Arizona (Un 5/50) $149.00$ $162.50$ $6.$ Carousel $10.00$ $35.00$ 4. Baby Face (UN 1/49) $39.50$ $65.00$ $1.$ Catalina (CC 2/48) $29.50$ $40.00$
10, 25c Box       69.50       75.00       6. Commander RC       50.00       75.00         6. 420 Speaker Cabinet       40.00       49.50       1. Hi Tone 9800       49.50       110.00         6. 3031 Wall Box       10.95       18.00       4. Hi Tone 9800 RC       49.50       79.00	4. Baffle Card (Got $10/46$ )10.0014.501. Champion (B '48) 340.00429.504. Ballerina (B 48)39.5059.504. Champion (CC $6/49$ ) 74.5089.50
4. 3045 Wall Box 14.50 19.50 4. Hi Tone 8800 49.50 69.50	4. Ballyhoo (B 47)       14.50       39.50       4. Chico       45.00       49.50         4. Band Leader       69.50       89.50       3. Cinderella (Got 3/47)       28.50       45.00
1. 219 Stepper 19.50 32.50 J. Hi Tone 8200 49.50 110.00	1. Banjo       29.50       40.00       1. Citation (B 48)       215.00       319.50         4. Bank-A-Ball (Got)       139.50       164.50       6. Cleopatra       19.50       34.50
4. 100 Wall Box 5c 30 4* 146S ('46) 219.50 295.00	4. Barnacle Bill         6. Club Trophy         22.50         50.00           (Got 8/48)         49.50         65.00         4. College Daze         50.00
6. 100 Wall Box 10c 30 4. 147S 249.50 300.00	4. Basketball (Got 10/49) 124.50       137.50       (Got 8/49)       95.00       125.00         4. Bermuda (CC 11/47)       29.50       34.50       4. Contact       19.50       39.50
6. 111 Bar Box. 3.00 10.00 4. 1485	4. Big League (B 46)       14.50       17.50       6. Contest       30.00       45.00         6. Big Prize       20.00       30.00       2. Cover Girl       28.50       49.50         6. Difference       20.00       30.00       2. Cover Girl       28.50       49.50
4. 120 Wall Box 5c Wire.       2.00       3.50       2. 148M       359.50       395.00         6. 305 Impulse Rec.       2.50       10.00       4. 246 Hideaway       149.50       225.00	6. Big Time       32.50       39.50       4. Crazy Ball (CC 7/48)       29.50       45.00         1. Big Top       50.00       70.00       4. Dallas (Wm 2/49)       29.50       49.50         4. Black Gold       59.50       80.00       6. Dark Horse       10.00       15.00
6. 350 WIs Speaker       17.50       39.50       6. Selectomatic 16       5.00       7.50         4. 115 Wall Box Wire 5c       6. Selectomatic 24       5.00       19.50	4. Black Gold       59.50       80.00       6. Dark Horse       10.00       15.00         6. Blue Grass       15.00       39.50       4. De Icer (Wm 11/49)       115.00       124.50         1. Blue Skies (Un 11/48)       59.50       69.50       4. Dew Wa Ditty
Wireless         5.00         7.50         6. Selectomatic 20         5.00         10.00	1. Brite Skies (On 11/40) $39.50$ $09.50$ $44.$ Dew wa Diffy6. Bonanza (Wm 11/47)12.0014.50(Wm 6/48) $34.50$ 4. Boston (Wm 5/4979.50105.006. Double Barrel (B 47)10.00
4. 145 Imp. Step Fast 4.50 7.50 6. Multi Selector 12 Rec. 12.50 35.00	1. Bowling Champ         4. Double Shuffle           (Got 2/49)         75.00         90.00         (Got 6/49)         89.50         94.50
6. 306 Music Transmit.         7.50         9.50         6. Melody Parade Bar         4.50            6. 130 Adapter         15.00         17.50         6. 5c Wallomatic Wireless         3.00         8.50	1. Bowling League       4. Dreamy (Wm 3/50) 135.00       159.50         (Got 8/47)       12.50       24.50       6. Drum Major       25.00       34.50         4. Breache       74.50       40.00       4. Dreaming (Wm 3/50) 135.00       159.50
6. 580 Speaker         25.00         75.00         6. 5c         Baromatic         Wireless         4.50         5.00           6. 123 Wall Box 5/10/25         6. 5c         Wallomatic 3 Wire         2.00         8.00	4. Broncho       74.50       49.00       4. Dynamite       (Wm 10/46)       10.00       14.50         4. Buffalo Bill       (Got 5/50)       125.00       134.50       4. Entry       (B '47)       35.00       60.00         1. Buccaneer       (Got 10/48)       49.00       55.00       4. El Paso       (Wm. 11/48)       75.00       85.00
Wireless         9.00         15.00         6. 30 Wire Wall Box         2.00         7.50           4. 125 Wall Box         5/10/25         1         4. 5, 10, 25c Baromatic	4. Build Up       29.50       59.50       1. Fast Ball       10.00       24.50         4. Buttons & Bows       6. Fiesta       14.50       17.50
Wire         3.00         7.50         Wire         3.00         6.95	(Got 3/49) 69.50 80.00 4. Flamingo (Wm 7/47) 10.00 14.50 OR QUOTATION NOT PERMITTED.

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PINBALL GAMES				
		ntinued)		
6. Flying Trapeze	65.00 79.5 14.50 17.5	6. Riviera 14.50 25.00		
(Got 9/47) 4. Football (CC 8/49) 6. Formation	14.50         17.3           89.50         104.5           15.00         25.0	0 4. Rockettes (Got 8/50) 189.50 194.50	AUTOMATICS	
6. 4 Horsemen (Got 9 50) 1 4. Freshie (Wm. 9/49)	69.50 175.0	) 2. Round Up (Got 11/48) 39.50 55.00		
6. Ginger (Wm. 10/47) 4. Gin Rummy 1	10.00 20.0 104.50 115.0	0 1. Sally (CC 10/48) 55.00 69.50 0 6. Samba 39.50 49.50	6. Big Game       10.00       25.00       1. Lexington (B '48)       199.50       250.00         4. Big Parley       24.50       35.00       4. Long Acre       19.50       32.50	
4. Gizmo (Wm. 8/48) 6. Glamour	24.50 29.5	0 6. School Days 15.00 17.50	6. Big Prize         15.00         20.00         4. Long Shot         19.50         49.50           6. Blue Ribbon         20.00         35.00         6. Pacemaker         15.00         35.00	
6. Gold Ball (CC 8/47) 4. Gold Cup (B '48) 1	04.50 199.5	) 4* Screwball 39.50 60.00	I. Daily Races         29.00         60.00         6. Rockingham         59.50         99.50           6. Dust Whirls         25.00         32.50         6. Anta Anita         10.00         20.00	
4. Gold Mine 4. Golden Gloves (CC 7/49)		6. Sea Isle (GG 11/47) 14.50 19.50	4. Favorite       45.00       54.50       6. Sport Page       19.50       35.00         6. Grand National       19.50       47.50       6. Spinning Reels       19.50       25.00         6. Grand Stand       14.50       20.00       6. Sport King       20.00       22.50	
2. Gondola 1. Grand Award	64.50 79.5		4. Hot Tip	
(CC 1/49) 2. Harvest Moon		4. Shantytown 125.00 135.00	2. Jockey Club (B. '47) 75.00 95.00 4. Thorobred 19.50 32.50	
4. Havana (Un 3/47)		0 (Ĝot 5/49) 79.50 110.00	4. Kentucky (B. 49) 375.00 395.00 6. Winning Ticket 15.00 29.50	
6. Hawaii (UN 8/47) 4. Hi Ride 4. Hit Parade	14.50 39.5	0 6. Short Stop 29.50 39.50		
4. Holiday (CC 12/48) 6. Hollywood	64.50 75.0	0 6. Silver Spray 14.95 24.50		
6. Honey 6. Horoscope	10.0014.512.5015.0	0         2. Singapore (Un 11 47).         19.50         24.50           0         6. Sky Lark         30.00         59.50	ROLL DOWNS	
2. Hot Rods (B '49) 4. Humpty Dumpty		6. Sky Ray 12.50 19.50		
(Got 10/47) 4. Jack 'N Jill (Got 4/48) 1. Jamboree	39.50 44.5	0 6. Smarty (Wm 12/46) 14.50 25.00	6. Arrows 15.00 40.00 6. Hawaii Roll Down 10.00 24.50	
4. Jeanie (Ex 7/50) 1 2. Jockey Special (B '47)	135.00 150.0	0 4. South Pacific (Ge 3/50) 119.50 145.00	6. Bermuda         25.00         35.00         6. Melody         20.00         25.00           6. Big City         10.00         25.00         6. One World         40.00         49.50	
4. Judy (Ex 7/50) 1 6. Jungle	149.50 169.5	0 6. South Seas 10.00 16.50 0 2. Special Entry (B '49) 55.00 89.00	4. Bing-A-Roll         39.50         89.50         4. Pro-Score         17.50         40.00           6. Bonus Roll         25.00         49.50         6. Singapore         10.00         29.50	
4. Just 21 (Got 1/50) 4. K. C. Jones	129.50 139.5	0 6. Speed Demon 15.00 29.50	6. Champion Roll 15.00 29.50 6. Super Score 35.00 49.50	
4. Kilroy (CC 1/47) 4. King Arthur (Got 10/49)	10.00         14.5           99.50         125.0	4. Spellbound	4. Genco Advance Roll . 15.00 35.00 6. Tally Roll 10.00 39.50	
4. King Cole (Got 5/48) 6. Kismet	39.50 59.5	0 4. Spinball (CC 5/48) 29.50 49.50	CONFIDENTIAL PRICE LIST	
4. Lady Robin Hood (Got 1/48)	45.00 59.5	6. Sport Special         17.50         30.00           0         6. Sports         19.50         25.00		
6. Landslide 6. Laura	10.00 14.5	0 6. Spot-A-Card 25.00 29.50		
6. League Leader4. Leap Year6. Lightning	25.00 29.5	0 6. Stage Door Canteen 10.00 14.50		
6. Line Up 4. Lucky Inning			3* Bally Speed Bowler 94.50 170.00 4* Keeney Pin Boy 39.00 85.00	
(Wm 5/50) 6. Lucky Star (Got 5/47)		0 6. Starlite 10.00 35.00 0 4. State Fair 10.00 14.50	4. ChiCoin Bango 29.00 40.00 4. Keeney Lucky Strike 125.00 150.00 4. ChiCoin Bango 29.00 40.00 4. Keeney Lucky Strike 125.00 150.00	
4. Mad. Sq. Garden (Got 6/50)1			4* Chi-Coin Bowling Alley 75.00         149.50         4. Rock-Ola Shuffle Jungle         49.50         69.50           2. ChiCoin Bowl Classic         150.00         195.00         1. Rock-Ola Shuffle-Lane         34.50         50.00	
4. Magic 6. Maisie (Got 3/47) 4. Majors '49 (CC 2/49)		0 6. Streamliner 10.00 14.50	4. ChiCoin Shuffle 4. United Shuffle Alley 39.50 85.00	
6. Major League Baseball 4. Manhattan (Un 2/48)	34.5049.519.5025.0	0 (Un 9/48) 39.50 49.50 0 6. Sun Beam 19.50 29.50		
4. Mardi Gras 6. Marines At Play	12.50 15.0	0 6. Supercharger 15.00 24.50	1* Genco         Bowling         League         45.00         99.50         4. United         Slugger         100.00         179.50           1* Genco         Clider         22.50         99.50         2. Univ         Super         Twin         175.00         185.00	
<ol> <li>4. Marjorie (Got 7/47)</li> <li>4. Maryland (Wm 4/49)</li> <li>6. Mam-selle</li> </ol>	69.50 85.	0 6. Superliner (Got 7/46). 10.00 17.50	4. Genco Baseball 69.50 149.50 1* Universal Twin Bowler 110.00 175.00 1. Williams DeLuxe	
	34.50 39.5	0 6. Surf Queen (B. '46) 10.00 14.50	4. Keeney ABC Bowler 49.50 62.50 1* Williams Twin Shuffle. 65.00 89.50	
4. Mercury (Ge)	139.50 150.0 17.50 27.5	0 6. Swanee	CONFIDENTIAL PRICE LIST	
4. Mexico (Un 6/47) 6. Miami Beach	15.95 17.	0 4. Tally Ho 14.50 39.00		
6. Midget Racer (B 46) 6. Miss America (Got 1/47)		6. Target Skill 12.50 19.50		
6. Monicker 1. Monterrey (Un 5/48)	<b>10.00</b> 17.5 25.00 59.5	0         4. Temptation         39.50         69.50           0         4. Tennessee         (Wm 2/48)         29.50         59.50		
1. Moon Glow (Un 12/48)           4. Morocco	39.50 49.	0 4. Three Musketeers	6. Allite Strikes 'N Spares 39.50 99.50 6. Evans Super Bomber. 75.00 95.00	
4. Mystery 6. Nevada (Un 10/47) 6. Nudgy (B 47)		<b>60 4.</b> Thrill (CC 9/48) 29.50 <b>3</b> 4.50	1. Bally Big Inning 159.50 225.00 4. Evans Ten Strike '46 39.50 75.00	
6. Oh Boy 4. Oklahoma (Un 6/49)		0 6. Tornado (Wm. 4/47) 12.50 17.50	0 6. Bally Convoy 27.50 95.00 1. Exhibit Dale Gun 75.00 109.50	
6. Old Faithful (Got 1/50) 4. One Two Three	119.50 129. 54.50 65.	60         6. Towers         12.50         15.00           00         4. Trade Winds         29.50         45.00	0         6. Bally Eagle Eye         39.50         49.50         4. Exhibit Silver Bullets.         125.00         150.00           2. Bally Heavy Hitter         35.00         50.00         4. Exhibit Merchantman         10.00 </td	
6. Opportunity 6. Oscar	19.50 25.	00 4. Trinidad (CC 3/48) 29.50 34.50	6. Bally Lucky Strike 45.00 69.50 4. Exhibit Vitalizer 60.00 95.00	
4. Paradise         (UN 7/48)           4. Phoenix            2. Photo Finish	49.50 60.	0 4. Triplets (Got 7/50) 157.50 165.0	0 4. Bally Sky Battle 40.00 95.00 6. Genco Play Ball 29.50 74.50	
6. Pimlico 4. Pin Bowler (CC 7/50)	15.0032.155.00169.	50   4. Tropicana (Un 1/48) 22.50 49.5 50   4. Tucson (Wm 1/49) 85.00 94.5	0 4. Bally Undersea Raider. 69.50 95.00 6. Hoop-A-Roll 24.50 49.50	
4. Pinch Hitter (Un 5/49) 6. Pin Up Girl	15.00 29.	0         1. Tumbleweed         89.50         125.00           0         2. Turf Champ         24.50         39.50	6. Bowling League         35.00         49.50         4. Keeney Air Raider         69.50         100.00           6. Buckley DeLuxe Dig.         125.00         149.50         6. Keeney Anti Aircraft	
6. Play Ball 4. Play Boy (CC 5/47) 6. Playland (Ex 8/50)	15.00 19. 14.50 37. 149.50 179.	00 6. Utah (Un 8/49) 99.50 109.5	0 6. Champion Hockey 40.00 65.00 6. Keeney Anti Aircraft Bl 35.00 50.00	
4. Playtime (Ex) 4. Puddin Head	<b>99.50 114.</b> <b>99.50 114.</b> <b>49.50 79.</b>	0 1. Victory Special (B '46) 35.00 49.50	Champ 159.00 195.00 6. Keeney Texas Leaguer 30.00 45.00	
4. Rainbow (Wm 9/48) 1. Ramona (Un 2/49)	<b>39.50 47</b> . 54.50 70.	00         6. Vogue         15.00         29.5         29.5         20.0	0       4. Chicoin Hockey       59.50       95.00       4. Lite League       59.59       95.00         0       4. Chi Midget Skee       125.00       150.00       2. Mutoscope Ace Bomber       75.00       135.00	
4. Rancho (B 48) 6. Ranger 6. Record Time	35.00 40. 10.00 25. 22.50 59.	0 4. Wisconsin (Un 3/48) . 29.50 35.0	0 1. Chicoin Roll-A-Score. 24.50 95.00 4. Mutoscope Dr. Mobile. 99.50 125.00	
6. Repeater 4. Rio (Un 12/46)	16.50 29.		) 4. Evans Bat-A-Score 200.00 229.50 (Pre-War) 149.50 275.00	
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### The Cash Box, Page 38

## 'The Confidential Price Lists'

1

## February 3, 1951

**44.5**0 **44.5**0

**44.5**0 **100.0**0

**39.**50 **39.**50

20.00 29.50 50.00 50.00 89.50 70.00 80.00 200.00 225.00 50.00 69.50 69.50

89.50 20.00

49.50 49.50 59.50 79.50 29.50 64.50 75.00 125.00 200.00 69.50 69.50 59.50 70.00

PACE

#### EQUIPMENT ARCADE

## (house)

(Continued)				
6. QT Pool Table 89.50 195.00	4. Supreme Bolascore 50.00 75.00	4.		
6. Rockola Ten Pins LD. 19.50 49.50	6. Supreme Skill Roll 20.00 69.50	4. 1		
6. Rockola Ten Pins HD. 25.00 49.50 4. Rockola World Series 69.50 95.00	6. Supreme Kocket Buster 39.50 79.50 6 Tail Cupper 30.00 49.50	6.		
6. Scientific Baseball 49.50 75.00	4. Telequiz	4.		
6. Scientific Basketball         59.50         75.00           4. Scientific Batting Pr         34.50         75.00	6. Western Baseball '39 20.00 49.50	4.		
4. Scientific Pitch Em 125.00 175.00 1. Seeburg Bear Gun 300.00 375.00	4. Western Baseball $40 49.50_{33}$ 85.00	6.		
4. Seeburg Chicken Sam 35.00 95.00	4. Wilcox Gay Recordio 95.00 135.00	6. 6,		
4. Seeburg Sboot the Chute	6. Williams' Box Score. 49.50 69.50	6. 6.		
6. Skee Barrel Roll         20.00         49.50           6. Skill Jump         25.00         39.50	4. Williams' Quarterback 69.50 99.50	4.		
6. Super Torpedo 25.00 79.50	4. Wurlitzer Skeeball 59.50 95.00	4.		
CONFIDENTIAL	PRICE LISTI	4. 4.		
		4.		
		6. 6.		
		6.		
	SOTES	6. 6.		
		6. 6.		
4. Arrow Bell         285.00         375.00           2. Bally Draw Bell         5c         95.00         125.00	6. Paces Saratoga no rails 24.50 39.50	6. 6.		
2. Bally Draw Bell 25c 99.50 125.00	6. Paces Saratoga Jr. PO. 19.50 49.50	6.		
1. Bally DeLuxe Draw Bell 5c 179.50 225.00	of I ucob Bulutogu Bit I G. Ottob Bitor	6. 6.		
1. Bally DeLuxe Draw Bell 25c 179.50 225.00	6. Paces Reels Jr. PO 20.00 69.50	6. 4.		
6. Bangtails '41 19.50 35.00	6. Paces Reels w rails 20.00 39.50	6.		
2. Bangtails '46         95.00         135.00           6. Bangtails '47         169.50         219.50	6. Paces Twin 5-5 25.00 34.50	6. 6.		
1. Bangtails '47 Comb 189.50         275.00           4. Bangtails '48         180.00         259.50	6. Paces Twin 5-10 25.00 39.50	6. 1.		
4. Big Game PO 20.00 80.00	6. Paces Twin Console	1.		
4. Big Game FP         20.00         80.00           1. Big Inning         225.00         275.00		1. 1.		
4. Big Top PO 19.50 35.00	4. Reserve Bell	6. 4.		
6. Bob Tail PO 20.00 50.00	6. Silver Moon Comb 49.50 69.50	4.		
6. Bob Tail FP         20.00         49.50           1. Casino Bell 5c         159.50         199.50	F. Ditter Middler C Proc Conce	4. 6.		
1. Clover Bells 395.00 495.00	6. Silver Moon 10c 40.00 69.50	2. 2.		
6. Club Bells         29.50         55.00           6. Club Bells         25c         52.50         69.50	6. Skill Time '38 10.00 25.00	2.		
6. Club House 10.00 25.00 6. DeLuxe Club Console. 469.50 529.00	6. Skill Time '41 19.50 35.00	1. 3.		
6. Super DeLuxe Club	6. Sun Ray 17.50 30.00	3. 1.		
Console         489.50         545.00           4. Double Up         169.50         215.00	6. Super Bell 25c Comb. 59.50 70.00	1.		
2. Evans' Challenger '47 5-25c 169.50 235.00	1. Super Bell Two Way	4. 4.		
1. Evans Races—FP, PO. 195.00 350.00	6. Super Bell Two Way	4. 4.		
4. Fast Time FP 25.00 40.00	1. Super Bell Four Way	4.		
4. Fast Time PO         25.00         40.00           7. Feature Bell         649.50         679.00	0-0-0-0	4. 4.		
6. Galloping Domino (41)20.0039.506. Galloping Domino (42)30.0059.50	5-5-5-25c 89.50 159.50	4. 4.		
4. Gold Nugget 5-5c 139.50 179.50	5.5.10-25 99.50 169.50	4.		
4. Gold Nugget 5-25c         195.00         275.00           2. Hi-Boy 5c         89.50         125.00	1 1. Duper Donus Den de	1. 4.		
6. Hi-Boy 25c 150.00 175.00	4. Super Bonus Bell 5.25c	4. 4.		
4. Jennings Challenger	6. Super Bonus Bell 5-5c	4.		
5.25c 139.50 175.00 4. Jumbo Parade Comb 29.50 75.00		4. 4.		
4. Jumbo Parade FP         25.00         69.50           4. Jumbo Parade PO         25.00         69.50	4. Super Bonus 5-5-25c 245.00 345.00	4. 4.		
6. Jumbo Parade 25c 49.50 70.00	5·10·25c 275.00 350.00	4.		
6. Long Shot '48	6. Super Track Time TKT 30.00 69.50	<b>4.</b> <b>4</b> .		
6. Lucky Lucre 5c         49.50         89.50           6. Lucky Lucre 25c         75.00         89.50	6. Track Odds 69.50 109.50	4. 4.		
6. Lucky Star 20.00 49.50	1. Track Odds '48 5c 349.50 429.50	4.		
4. Mills 4 Bells         49.50         89.50           4. Mills 3 Bells         69.50         89.50	6. Track Odds '39 40.00 59.50	4. 4.		
1. Mills '47 3 Bells 135.00         169.50           4. Mills '48 3 Bells 165.00         179.50	6. Track Time '38			
4. Mills Duplex 149.50 195.00	1. Triple Bell 5.5.5 219.50 299.50			
4. Multi Bells         269.50         299.50           6. Paces Races Bl Cab         10.00         25.00	4. Triple Bell '47 5.5.25	6.		
6. Paces Races Br Cab         15.00         25.00           6. Paces Races Red Arrow         20.00         25.00	6. Triple Entry 49.50 89.50	6.		
6. Paces '39 Saratoga 10.00 40.00 6. Paces Saratoga w rails. 24.50 69.50	4. Wild Lemon 149.50 195.00	4. 6.		
CONFIDENTIAL		о. 6.		
		6.		
		<b>6.</b>		
		6. 6.		
	ELLS			
MILLS	1. 5c Copper Chrome 55.00 95.00	4. 6.		
1. 5c Gold Chrome HL. 55.00 95.00	1 10c Conner Chrome 55.00 95.00	6.		
1. 10c Gold Chrome HL. 55.00 95.00	1. 5c Club Bell 69.50 89.50	6.		
1. 25c Gold Chrome HL         55.00         95.00           1. 50c Gold Chrome HL         75.00         145.00	1. 10c         Club         Bell         69.50         89.50           1. 25c         Club         Bell         69.50         89.50	4.		
		-		

	MILLS (Co	nt.)	·. (· ·
	50. Chub Ball	190 F0	940 50
5.	le Blue Front	20.00	50.00
•	5c Blue Front	45.00	75.00
	1c Blue Front         5c Blue Front         10c Blue Front         25c Blue Front         50c Blue Front         50c Blue Front         50c Blue Front         5c Brown Front         5c Brown Front         5c Brown Front	45.00	85.00
•	50c Blue Front	95.00	190.00
-	Ic Brown Front	29.50	49.50
	10c Brown Front	45.00	75.00
5.	10c Brown Front         25c Brown Front         50c Brown Front         50c Brown Front	45.00	80.00
•	50c Brown Front         1c Cherry Bell         5c Cberry Bell         10c Cherry Bell         10c Cherry Bell         25c Cherry Bell         1c Bonus Bell         1c Bonus Bell         25c Bonus Bell         25c Bonus Bell         5c Original Chrome         10c Orig. Chrome         25c Orig. Chrome         50c Orig. Chrome         10c Orig. Chrome         10c Orig. Chrome         10c Orig. Chrome         50c Orig. Chrome	20.00	200.00
	5c Cherry Bell	25.00	75.00
	10c Cherry Bell	35.00	75.00
N.A.	25c Cherry Bell	35.00	49.50
	5c Bonus Bell	49.50	85.00
	10c Bonus Bell	64.50	85.00
•	5c Original Chrome	<b>64.</b> 50 <b>35</b> .00	90.00 75.00
ļ.,	10c Orig. Chrome	49.50	85.00
•	25c Orig. Chrome	49.50	90.00
	1c QT Glitter Gold 5c QT Glitter Gold	149.50	<b>30.00</b>
5.	5c OT Glitter Gold	30 50	65.00
	10c QT Glitter Gold 25c QT Glitter Gold	39.50 39.50 15.00 15.00	75.00
). ).	1c VP Bell	<b>39.50</b> <b>15.00</b>	19.50
	1c VP Bell         1c VP Bell JP         1c VP Bell Green         5c VP Bell Green	15.00	25.00
	lc VP Bell Green	15.00	19.50
j. j.	lc VP Chrome	25.00	34.50
	1c VP Chrome 5c VP Chrome	25.00	34.50
). ).	5c VP Chrome Plus 1c P Bell B&G	27.50	42.50
5.	5c VP Bell B&G	22.50	39.50
4.	Vest Pocket '46	20.00	44.50
).	5c Futurity	10.00.	34.50
5.	25c Futurity	15.00	34.50
5.	50c Futurity	25.00	64.50
	5c Black Cherry Bell. 10c Black Cherry Bell	89.50 89.50	139.50
	5c       Futurity         10c       Futurity         25c       Futurity         50c       Futurity         5c       Black Cherry Bell         10c       Black Cherry Bell         25c       Black Cherry Bell         50c       Black Cherry Bell         5c       War Eagle	89.50	139.50
•	50c Black Cherry	150.00	200.00
).  .	5c War Eagle	20.00	34.50
ŀ.	10c War Eagle	20.00	40.00
ŀ.	25c War Eagle 50c War Eagle	25.00	40.00 69.50
2.	5c Melon Bell	65.00	89.50
2.	10c Melon Bell	65.00	89.50
	25c Melon Bcll Golden Falls 5c	65.00 115.00	89.50 145.00
<u>}</u> .	Golden Falls 10c	115.00	145.00
}. I	Golden Falls 25c Golden Falls 50c	$115.00 \\ 179.50$	$\begin{array}{r}145.00\\219.50\end{array}$
l. L.	5c Jewel Bell	105.00	160.00
ŀ.	10c Jewel Bell	105.00	160.00
ŀ. ŀ.	25c Jewel Bell 50c Jewel Bell	105.00 210.00	160.00 245.00
ŀ.	5c Bonus '49	95.00	170.00
ŀ.	10c Bonus '49	100.00	170.00
ŀ.	25c Bonus '49 50c Bonus Bell	125.00 185.00	170.00 210.00
ŀ.	5c Black Gold	105.00	145.00
ŀ.	10c Black Gold 25c Black Gold	105.00	149.00
ŀ.	50e Black Gold	105.00 210.00	154.00 250.00
ŀ.	5c Club Royale	150.00	179.50
ŀ. 1	10c Club Royale 50c Club Royale	150.00 200.00	179.50 250.00
ŀ.	5c Black Beauty	129.50	165.00
ł.	10c Black Beauty	129.50	175.00
ŀ. ŀ.	25c. Black Beauty 50c Black Beauty	<b>135.00</b> 249.50	185.00 255.00
ł.	5c Blue Bell	185.00	210.00
ŀ.	10c Blue Bell	185.00	220.00
ŀ. ŀ.	25c Blue Bell 5c Token Bell	185.00 165.00	230.00 175.00
ŀ.	10c Token Bell	165.00	175.00
ł.	25c Token Bell	165.00	175.00
ŀ. 1.		160.00 160.00	195.00 195.00
1.	10c         21         Bell	165.00	195.00
	GROETCH	EN	

### GROEICHEN

6. 1c Columbia	15.00	29.50
6. 5c Columbia Chrome	30.00	34.50
4. 5c Columbia JPV Bell.	25.00	40.00
6. 5c Columbia Fruit	32.50	37.50
6. 5c Columbia Cig RJ	25.00	39.50
6. 5c Columbia DJP	49.50	79.50
6. 10c Columbia DJP	34.50	79.50
6. 5c Columbia Club Cig		
<b>GA</b>	29.50	37.50
6. 5c Columbia Club DJ.	50.00	82.50
6. 10c Columbia Club Cig		
<b>GA</b>	59.50	79.50
4. 5c Columbia Cig GA.	25.00	39.50
6. 5c Columbia Fruit GA.	49.50	69.50
6. 5c Columbia Orig GA.	19.00	2 <b>9.5</b> 0
6. 5c Conv Columbia		
Chrome	34.50	59.50
4. Columbia DeLuxe	45.00	79.50
	e .	

PACE	
6. 5c Comet FV	15.00
6 10c Comet FV	15.00
6. 25c Comet FV	15.00
6. 50c Comet FV	50.00
6. 5c Comet DJP	15.00
6. 10c Comet DJP	20.00
6. 1c Comet Blue	
6. 5c Comet Blue	
6. 10c Comet Blue Front.	
6. 25c Comet Blue Front.	
6. 50c Comet	
6. 5c Chrome	40.00
4. 10c Chrome	40.00
4. 25c Chrome	40.00
1. Chrome 47-50c	129.50
1. Chrome '47—\$1.00           6. 5c All Star Comet	190.00 45.00
6. 10c All Star Comet	
6. 25c All Star Comet	
6 50c All Star Comet	74.50
6. 50c All Star Comet 6. 1c All Star 2-4	10.00
6. lc Rocket	20.00
6. 5c Rocket	25.00
6. 10c Rocket	30.00
6. 25c Rocket	39.50
6. 5c TJ Comet	20.00
6. 5c Club Bell	
6. 10c Club Bell	
6. 25c Club Bell	75.00
1. 50c Club Bell	150.00
6. 5c Comet Red	20.00
6. 10c Comet Red	20.00
6. 5c DeLuxe 46	39.50
6. 10c DeLuxe '46	50.00

## JENNINGS

6.	5c Chief	20.00	41.50
6.	10c Chief	35.00	41.50
6.	10c         Chief           25c         Chief	35.00	49.50
<b>6.</b>	5c Silver Moon Chief	39.50	79.50
6.	10c Silver Moon Chief	42.50	79.50
6.	10c Silver Moon Chief. 25c Silver Moon Chief.	49.50	79.50
4.	5c Silver Chief	55.00	75.00
4.	10c Silver Chief	60.00	75.00
<b>4</b> .	5c Silver Chief10c Silver Chief25c Silver Chief	65.00	75.00
<del>.</del>	50c Silver Chief	100.00	189.50
<b>6.</b>	10c Golf Vndr	59.50	89.50
6.	25c Golf Ball Vndr.	89.50	129.50
6.	Cigarolla XXV	29.50	49.50
6.	Cigarolla XV	39.50	99.50
6.	5c Victory Chief	25.00	69.50
о. 6.	10. Victory Chief	30.00	<b>69.</b> 50
о. б.	10c Victory Chief 25c Victory Chief	35.00	<b>69.</b> 50
	1c 4 Star Chief	10.00	35.00
6.	Te 4 Star Chief	20.00	59.50
4.	5c 4 Star Chief 10c 4 Star Chief		59.50
4.	10c 4 Star Chief	35.00	60.00
<b>4</b> .	25c 4 Star Chief 50c 4 Star Chief	37.50 75.00	
6.	SUC 4 Star Chief		140.00 100.00
<i>6</i> .	5c Victory 4 Star Ch	75.00	
6.	10c Victory 4 Star Ch.	75.00	110.00
6.	25c Victory 4 Star Ch.	95.00	150.00
<b>6</b> .	5c DeLuxe Club Chief.	75.00	169.50 179.50
6.	10c DeLuxe Club Chief	75.00	179.50
6. 4.	25c DeLuxe Club Chief	75.00	109.50
4.	5c Super DeLuxe Club	109.50	160.00
4.	Chief 10c Super DeLuxe Club	109.50	100.00
4.	Chief	109.50	170.00
4.	Chief 25c Super DeLuxe Club	109.50	180.00
4. 6.	50c Super DeLuxe Club	109.50	100.00
υ.	Chief	175.00	249.50
4.	Chief 5c Standard Chief	80.00	125.00
4. 4.	10c Standard Chief	80.00	135.00
4. 4.	25c Standard Chief	80.00	170.00
4. 4.	50c Standard Chief	165.00	215.00
4. 4.	\$1.00 Standard Chief	200.00	329.50
<del>.</del> 6.	5c Bronze Chief	59.50	115.00
б.	10c Bronze Chief	59.50	115.00
υ. 6.	25c Bronze Chief	59.50 59.50	115.00
0. 4.	5c Tic Tac Toe	95.00	160.00
4. 4.	10c Tic Tac Toe	105.00	170.00
	25c Tic Tac Toe	110.00	180.00
<b>4</b> .	5c Sun Chief	125.00	210.00
4. 4.	10c Sun Chief	125.00	220.00
4. 4.	10c Sun Chief25c Sun Chief	125.00	230.00
<b>Ŧ</b> .	250 Bull Giller	125.00	200.00

## WATLING

6. 5c Rolatop '48	39:50	50.00
6. 10c Rolatop '48	39.50	69.50
6. 25c Rolatop '48	39.50	79.50
6. 5c Rolatop '46	25.00	39.50
6. 10c Rolatop '46	20.00	39.50
6. 25c Rolatop	30.00	39.50
6. 50c Rolatop	50.00	89.50
6. 5c Club Bell	65.00	95.00
6. 10c Club Bell	75.00	125.00
6. 25c Club Bell	145.00	185.00

## BUCKLEY

8	1. 5c	Criss (	Crosse .		125.00	195.00
50	1. 10c	Criss	Crosse		125.00	195.00
50	1. 5c 1. 10c 1. 25c	Criss	Crosse	•••••	125.00	195.00

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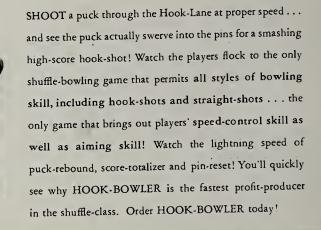
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