THE CASE BOX

THE CONFIDENTIAL WEEKLY OF THE COIN MACHINE INDUSTR

VOL. 11, NO. 25 March 18, 1950

The threesome pictured above are all rhyme and reason for the current popularity of "C'est Si Bon". Pictured are Harry Meyerson, artist and repertoire director of MGM Records: ork leader Tony Mottola: and balladeer Johnny Desmond, whose warbling on "C'est Si Bon" is currently reaping juke box silver for music operators throughout the nation. In addition to his recording activity, Johnny is kept quite busy on the air-waves, and is heard on the Don McNeil Breakfast Club, ABC Network and the Ronson Show, also via ABC. Latest disk release for Johnny is "Dream A Little Longer" and "Daddy's Little Girl". Johnny Desmond is exclusively featured on MGM Records.

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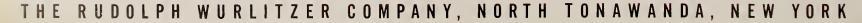
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THE CASH BOX

"THE CONFIDENTIAL WEEKLY OF THE COIN MACHINE INDUSTRY"

THE CASH BOX IS THE OPERATOR'S MAGAZINE IT IS NOT SOLD ON NEWSSTANDS

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THE CASH BOX exclusively covers the coin machine industry, including operators, jobbers, distributors and manufacturers, and all those allied to automatic coin operated music equipment; automatic coin operated vending machines and service machines as well as coin operated amusement equipment; the music and record business, recording artists and publishers of music: and all others in any fashion identified or allied to the coin operated machine industry as well as all finance firms, banks and other financial institutions expressly interested in the financing of coin operated equipment of all types.

THE CASH BOX has been recognized by various associations of coin machine operators thruout the United States as their official weekly magazine.

United States as their official weekly magazine. "The Confidential Price Lists" gives prices of all new and used coin operated machines of all kinds, weekly reporting all market changes and continually adding on all new equipment. "The Confidential Price Lists" is officially recognized by many cities and states throughout the country as the "official price book of the coin machine industry." It is an integral part of *The Cash Box*. The "Confidential Price Lists" is used in settlement of estates, in buying, selling and trading of all coin operated equipment. It is the one and only officially recognized price guide in the coin machine industry. "The Confidential Price Lists" is used by finance firms, factors and bankers to guide them in making loans to the members of the coin machine industry.

Talking It Over

For a long time we've been tempted to publish letters and comments from our readers. Just a few days ago, one noted leader of the industry, happening to visit our offices, was shown some of the letters which are daily received by *The Cash Box* from all over the country. He was so impressed with some of these, he suggested that we publish all or part of them. We're adopting his suggestion and giving our readers this column for as long as the; desire it.

"Believe your suggestion regarding the $7\frac{1}{2}\phi$ coin (or even 7ϕ or 8ϕ coin) is one of the greatest for all industries. Everyone in business today should take time out to congratulate you on this proposal you made as far back at 1946. I've sent your editorials to my Senator and Congressman."

J. R., Texas

"Don't like the $7\frac{1}{2}$ ¢ coin because the fraction will cause plenty of bookkeeping trouble. Believe that a 7¢ or 8¢ coin would be much better for it would allow us to make change."

H. S., New York

"Did you stop to think all the money it would cost operators to change coin chutes if they decided to adopt the $7\frac{1}{2}$ ¢ coin?" O. E., Arizona

"Rep. Celler's bill on obscene records doesn't concern juke box ops. We've been operating music machines for about 15 years and never saw one in a juke box yet." M. T., Arkansas

"What happened to your idea for a 'National Credit Bureau'? This was one of the very best plans you ever proposed for this business."

S. P., New Jersey

"I thing your editorials are great. They've done more for this industry than anything ever before did. But, why not now go all out to help eliminate or cut down the wartime excise tax?"

W. B., Florida

"Keep up the good work. The $7\frac{1}{2}\phi$ coin will help the operator."

M. J., Washington, D. C.

"For some years you wrote about a 'National Public Relations Bureau' for the entire industry. We sure could use a good one today."

E. H., Georgia

"Now that shuffle games have knocked the legs out from under the shuffleboards, what's next?"

H. B., Massachusetts

"One thing I'll say about '*The Cash Box*,' you guys aren't afraid to come right into the open with any important subject for the industry. Take it from me, this is what makes a real magazine. Keep up the good work."

O. F., Illinois

March 18, 1950

SHUFFLE GAME DEMAND GROWS GREATER 10c Play Action Called "Biggest Reason"

From everywhere in the nation come reports that the shuffle games have most definitely established themselves as the leaders of the amusement game industry.

Instead of any slow-down of production, which many thought would occur at about this time, there has been a speed-up. Factory after factory has joined in the manufacture of shuffle games. All are working busily away in an effort to fill orders.

What brought about this tremendous success of the shuffle alley?

That question is now suddenly popping up among coinmen who were among the first to realize the possibilities of the shuffle game, and were also among the very first buyers of these games.

It seems, then, that many operators just "took a chance", as they now express themselves, regarding the possibility of the shuffle game meeting with the approval of the general public.

Those ops, then, who just "took a chance", are certainly to be considered extremely far-seeing individuals. They perfectly understood their players, and knew what their players would most enjoy.

Yet, as operator after operator says, "It's the ten cent play action that is changing us over to the shuffle games in location after location. The public", they claim, "don't think we are overcharging them, because we are giving them actual bowling, automatically scored, for only ten cents per game."

Yet when the shuffle games first came into being, it wasn't just the 10ϕ play action which started them off to the grand success which they have now achieved.

In fact, some distributors, and even some of the manufacturers, asked that the 10ϕ play featured be "toned down" and that the "play action" be most emphasized.

Since then, of course, the reverse has come into being. Tho the play action won out with the general public, the fact that the players are more than willing to invest a dime for each play of the machine, has also been brought heavily to the fore.

This 10ϕ play action is what saves the day for the operator. He more quickly amortizes the cost of his equipment and earns a decent profit on his investment as time goes on, as long as the play continues.

It was the 10ϕ play action which this publication boosted a long, long time ago, which is today bringing greater sales and better revenue to the entire industry. It is because of the dime play action, and also because the two player games get double ten cent action, that helps to boom gross intake for the average operator. This plan has brought about what can be called the greatest demand for any type of new amusement machine which has yet been introduced.

It must be remembered that back in 1932 the demand for pinballs reached a point where one factory after another plunged into their manufacture. The demand continued for years.

But, the one type of amusement machine after another was introduced during these years, the pinball remained at the very top. Demand for the five-balls reached record proportions up and above whatever other amusement machine was placed on the market.

The ray guns, the large sized baseball games, the football machines, and all the others, never reached the pinnacle achieved by the five-ball, or the old pinballs.

Today, in the case of the shuffle and rebound games, has such demand again been reached. These machines have hit the very top in demand all down the line.

The demand grows greater each day, as one new territory after another recognizes the many advantages of the shuffle and rebound games, over whatever other amusement equipment may already be in that territory.

A very potent example is the city of Philadelphia which was one of the latecomers to jump on shuffle games. It took months to get these going in the Philadelphia area. Now, as manufacturers report, it will take months to satisfy the demand.

This is also true in many other centers that have been among the latecomers to hop onto the shuffle game. The moment the machines get going in these areas, the demand grows so great that all the manufacturers, as a unit, are stymied to match it.

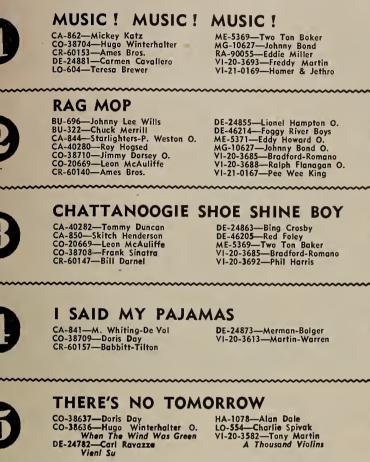
This great and growing demand for this new type game is definitely creating a new amusement era. Many believe it will lead to one of the most progressive eras in all the history of the amusement games industry.

THE CASH BOX" IS THE OPERATOR'S MAGAZINE IT IS NOT SOLD ON NEWSSTANDS The Cash Box, Music



The Top Ten Tunes Netting Heaviest Play In The Nation's Juke Boxes, Compiled From Reports Sub-mitted Weekly To The Cash Box By Leading Music Operators Throughout The Country.

d Companies Listed Alphabetically



IT ISN'T FAIR

CA-860-Benny Goodman O. CR-60156-Bill Harrington

CA-850—Skitch Henderson O. CO-38711—Dick Jurgens O. CO-20670—Ray Smith CR-60158—Bob Eberly DE-24872—Mills Brothers

BAMBOO

CA-859—Ray Anthony O. DE-24894—Jerry Gray O.

CA-57-777—Gordon MacRee CA-57-757—Benny Strang O. CA-57-40260—Eddie Kirk CO-38605—Dinah Shore DE-24794—Hannon-Ryan

JOHNSON RAG

CA-57-735—Alvino Rey O. CO-38649—Jimmy Dorsey O. DE-24819—Russ Morgan O. DE-25442—Russ Morgan O. HA-1088—Pearl Bailey

DADDY'S LITTLE GIRL

CODE

DV—Delvar

DV—Delvar HA—Harmony HT—Hi-Tone KI—King LO—London ME—Mercury MG—MGM MO—Modern NA—National RA—Rainbow RE—Regent

RO-Rondo

RO-Rondo SA-Savoy SIT-Sittin' In SP-Specialty SPT-Spotlite SU-Supreme TE-Tempo TW-Tower VI-Victor VO-Vocalion

Pos. Last Week

2

3

4

Guy Lombardo Plays The Zither



NEW YORK—The gentleman on the left is ork leader Guy Lombardo. The young ladies are starlets Eleanor Ames and Rosemary Williamson. The musi-cal instrument pictured above is a zither, such as is used in the Carol Reed production of "The Third Man", whose theme music Lombardo recently recorded for Decca Records. Pic was snapped during the maestro's current engagement at the Hotel Roosevelt, New York.

Columbia Pacts Dick Noel

Page 5

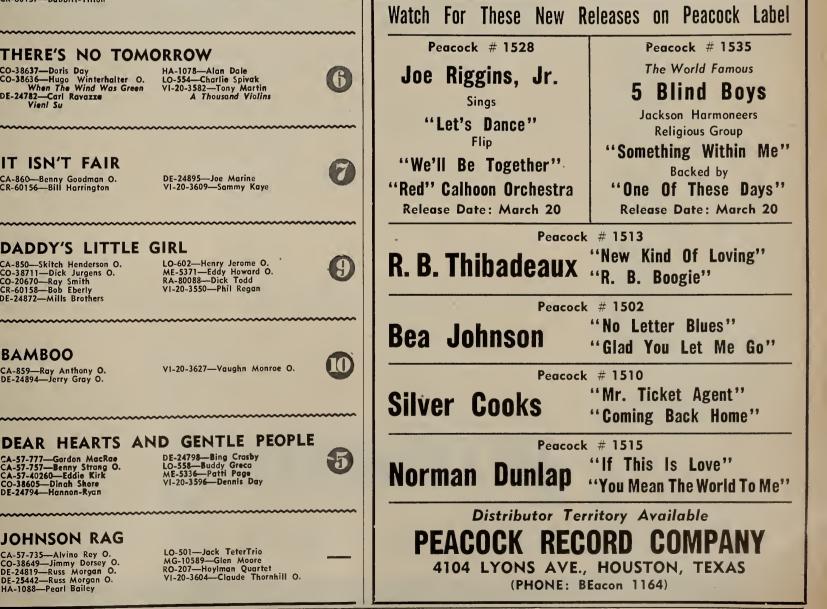
NEW YORK—Dick Noel, former Ray Anthony vocalist now out as a single under management of Eddie White, has been signed to an exclu-sive Recording contract with Columbia Records. On his first date last Fri-day (March 3rd) Noel and the Cor-dials, new vocal quartet under man-agement of press agent Dixon Gayer, cut four sides backed by Stuart Mc-Kay orchestra. Deal was set through Ben Siegert of Columbia, by Eddie White for Dick Noel and Gayer for the Cordials.

King Cole Into NY Paramount

March 18, 1950

SAN FRANCISCO, CALIF.—Nat "King" Cole and the Trio headed for New York's Broadway immediately after closing at the Fairmont Hotel here, March 5. Nat and his men are signed for a three weeek date at the New York Paramount, starting March 8. March 8.

Extra heavy promotion is currently being waged on Nat's current releases "Baby, Won't You Say You Love Me" and "I Almost Lost My Mind," re-corded on Capitol wax.



"Ragging The Scale" (2:43) "Story Of The Stars" (2:56) JACK PLEIS ORCH. (London 611)

GASH BOX

• Pair of instrumental tunes in the offing for music operators, with the talented Jack Pleis ork setting up "Ragging The Scale" and "Story Of The Stars." Top side is a standard that features some mighty fine ivory tinkling by the maestro, with a mel-low up tempo beat by the band sifting thru. Wax makes for good listening, and should hypo juke box play. The flip switches to a very plush, haunting melody, with Jack in the spotlight once again. Chorus chanting in the background adds to the luster and polish of an already brilliant side. Ops should lend an ear to this biscuit. Pair of instrumental tunes in the

"Solid As A Rock" (2:58) "It Isn't Fair" (3:05) LES BROWN ORCH. (Columbia 38735)

(Columbia 38735) • The great Les Brown crew on tap with some new sides, and the echo of "Solid As A Rock" and "It Isn't Fair" set in music ops sights. Top deck offers some great music, with Stumpy Brown basking in the vocal spotlight. It's a mellow up tempo rhythm ballad, handled in excellent style by Stumpy and the ork. Vocal flavor is added by the Four Hits & A Miss, who chant in the background on the side. The flip has the vocal combo turning in an effective performance on a current click ballad. Both sides show the Brown aggregation in great style. style.

"Oh! Oh! Oh! Ophelia" (2:50) "Two Faced Heart" (2:56) GORDON MacRAE (Capitol 924)

(Copitol 924) • Here's a pair that have the spark and glitter of juke box coin play all about them! Both ends of this biscuit shape up as hot juke box material and should prove to be hot coin cullers. Top deck has Gordon spooning a bright bounce melody, with a set of wonderful lyrics. Tune is essentially a girl-song, but Gordon takes it out of a typed class and turns it into a first-run ditty. The flip shows just as well, and is a cinch to clinch with phonos fans. It's a mellow up tempo melody, with a wonderful set of lyrics to boot. Gordon's piping on this side shows as some of the best we've heard from him music ops to hop on the bandwagon with this one is Paul Weston's great brand of Dixie in the background. Ops should latch on!

"I Want A Fella" (2:55) "Moonlight Melody" (2:37) PAT O'CONNOR (Metro 8045)

(Metro 8045) • Chirp Pat O'Connor comes up with a pert tune that might prove to be a juke box comer in this recording of "I Want A Fella." Ditty is a mellow novelty ballad, with Pat purring the comely lyrics in glowing manner. Light up tempo ork patter, added to Pat's wonderful chirping makes the tune all the more reason for music ops to listen in. The other end shows as a plush romantic ode, with Pat as a plush romantic ode, with Pat turning in a wonderful performance. The side we like is "I Want A Fella."

"Baby, Won't You Say You Love Me?" (2:56) "I Almost Lost My Mind" (2:55) KING COLE

(Capitol 889)



KING COLE

• Platter that seems to be a surefire hunk of music for the boxes is this latest wax etching by Nat "King" Cole. Both ends of the disk are blue-ribbon winners for music ops, and should find a featured spot ops, and should find a featured spot on ops machines in no time at all. Top side, titled "Baby, Won't You Say You Love Me" is the plug tune from the 20th Century-Fox flicker "Wabash Avenue" and should re-

"You're A Sweetheart" (2:47) "My Baby Is Blue" (2:50) HARRY JAMES ORCH. (Columbia 38717)

(Columbia 38717) Pair of oldies dressed up in a new ribbon, with the Harry James ork setting up with "You're A Sweet-heart" and "My Baby Is Blue." Both sides should be well known to music ops since they have earned silver for music ops for years now. Top deck has a vocal by the Skylarks, matched with some great ork tempo by maes-tro James. The flip shows just as well with piper Dick Williams basking in the vocal spotlight. Both sides fea-ture Harry on horn, with the rest of the gang coming thru with some fine dance music too. Disk is reminiscent of some of the old works of the maes-tro, and should be greeted warmly by his many fans. "Going Home To Ireland" (2:56)

"Going Home To Ireland" (2:56) "Roses For You" (2:54) BOBBY WHITE (Metro 8031) The Irish tenor of songstar Bobby bite shows in extremely good man

• The Irish tenor of songstar Bobby White shows in extremely good man-ner on this pair of plush tunes titled "Going Home To Ireland" and "Roses For You." Top deck is just what the title indicates, an ode to fair Eire, with Bobby and a vocal chorus pitch-ing the glowing lyrics in fine fashion. Flip is a ballad and has the piper and the group turing in another superh the group turning in another superb performance. Both tunes might not be commercial material, but they make for fair listening nevertheless.



ceive some tremendous bally there-from. Nat's vocal work on the side is nothing less than sensational. It's a light, pleasant bit of melody, whirling in medium slow tempo. Lyrics of the song are extremely incentive and make you wanna sing along with it. Nat's phrasing on the side holds the spotlight here, altho the Starlighters rate a loud round of applause for some excel-lent chanting in the background. The flip is another grade A piece The flip is another grade A piece of material, and is a cinch to clinch of material, and is a cinch to clinch with juke box fans and ops alike once the platter gets around. Ditty has a wonderful lilt to it, in addi-tion to some great vocal work by Nat. Repeat lyrics on the side matched with the wonderful en-ticing music is sure to create an avalanche of juke box silver for music ops. Both ends of this cookie are musts for your machines—ops should latch on!

C. C.

"That's A Plenty" (2:47) "I'll Never Get Tired" (2:26) NELLIE LUTCHER

NELLIE LUTCHER (Capitol 878) Music styled in the Nellie Lutcher manner, and the set up of "That's A Plenty" and "I'll Never Get Tired" in the offing for music ops. Both ends of this platter have that sparkle and glitter that Nellie is famed for, and are offered in her own inimitable styl-ing. Top deck is a jazz oldie, with Nellie purring the novel lyrics in mel-low up tempo patter. Flip stays in the same vein, and has the real gone gal turning up a side in regal manner. Ivory tinkling and quaint lyrical phrasing adds to the luster and pol-ish of the side. Ops should listen in.

"He's A Scandinavian Hot-Shot" (2:50) "Sewed Up In My Vinter Undervear" (2:45)

(2:45) STAN BORESON (Linden 129) Pair of novelty sides that might set the crowd that goes for this brand on its ear turn up here by Stan Bore-son. Titled "He's A Scandinavian Hot Shot" and "Sewed Up In My Vinter Undervear," the platter has a bit of a spark in it that might catch on and go. Both ends make for loads of laughter and merry listening pleas-ure. Orchestral accompaniment, with Gay Jones at the piano, is effective throughout. Disk is the type you have to hear in order to fully appreciate— that's just what we recommend.

"When My Stage Coach Reaches Heaven" (2:55) "Shine On Harvest Moon" (2:50)

GARWOOD VAN ORCH. (Modern 202)

(Modern 202) Ditty that packs a ton of promise for clicking in a big way on phonos throughout the land is this bit titled "When My Stage Coach Reaches Heaven." Song is in the new common earthy vein, and is styled in much the same manner as was the recently popular "Mule Train." It's a mellow, up tempo tune that rolls along in a sparkling pace. Vocal refrain by Bob Craig and the Tune Tailors is ex-tremely captivating, and should focus a bright spotlight on the balladeer once this bit gets around. Simulated gallop of horses in the background, coupled with some wonderful orches-tral patter brightens the side im-mensely. On the other end with "Shine On Harvest Moon," the gang comes back to turn in another excel-lent side. Top deck for the moola!

"God's Country" (3:08) "Spring Made A Fool Of Me" (2:57) BILL FARRELL (MGM 10652)

(MGM 10652) The deep vocal intonation of bal-ladeer Bill Farrell shows extremely well on this fresh pair, with the strains of "God's Country" and "Spring Made A Fool Of Me" headed music ops' way. Bill's pash pipes trill the lyrics of "God's Country" in smart style throughout, with some beautiful music by maestro Russ Case seeping thru the background. The coupling is another smooth song, with a set of romance lyrics added. Both ends are gravy for the moon-in-June crowd, and should be greeted with much fer-vor by Bill's growing clan of fans.

"The Flying Dutchman" (2:42) "The Cry Of The Wild Goose" (3:01) ART MOONEY ORCH. (MGM 10651)

(MGM 10651) Pair of sides by the Art Mooney ork, and the musical offering of "The Flying Dutchman" and "The Cry Of The Wild Goose." Both tunes are cur-rently winning their fair share of juke box coin—this rendition might add to their popularity. Vocal by Todd Manners and the Mooney choir on the top deck is effective, as is the work by Johnny Martin on the coup-ling. Ops might lend an ear in this direction.

"Cross Your Heart" (2:35) "I Hadn't Anyone Till You" (3:06) MEL TORME (Capitol 880)

(Copitol 880) • Hush-hush vocal delivery of Mel Torme shows extremely fine on this fresh biscuit by the Velvet Fog on this piece tagged "Cross Your Heart." Ditty is a mellow up tempo rhythm ballad, and is offered in excellent style from start to finish. Incentive lilt to it, coupled with some wonderful music by maestro Harold Mooney makes you wanna hum and sing along with it. It has the spark of coin play about it, and should prove to be a big winner on music ops' machines. The flip has Mel turning in another wonderful side on a standard ballad that has al-ways won wide popularity. "Cross Your Heart" looms as a big winner.

AMERICAS

CANDID CAMERA CLICKS MOA CONVENTION



CHICAGO—The Cash Box candid camera was on hand to catch the First Annual Convention of the Music Operators of America (MOA), held this past week at the Palmer House, Chicago. Pictured above are a group of shots highlighting some of the events of the MOA meet.

Reading from left to right, down:

1) Ray Cunliffe; Sidney Levine; MGM Records star Johnny Desmond; George A. Miller; and Phil Levin. All, with the exception of Desmond, are members of the executive committee of MOA. 2) Tony Papa, Jr., and folk star Eddy Arnold, RCA Victor Records. 3) Capitol Records star Tennessee Ernie; Eddy Arnold; Paul Cohen of Decca Records; Red "Chattanoogie Shoe Shine Boy" Foley and Jimmy Wakely, star of Capitol Records. 4) Bill Gersh, publisher of The Cash Box; maestro Eddy Howard; and ork leader Wayne King.

Center group, reading down:

2) Johnny Desmond and MOA hostesses. 2) Leroy Mintz, an unidentified music operator; and Mr. Miller, president of the M. A. Miller Co. 3) Red Foley; Bill Gersh; and the "Chattanoogie Shoe Shine" man. 4) The Ames Brothers famed for their hit recording of "Rag Mop" on Coral Records; Joe Delaney and Mike Ross, executives of the latter plattery.

Right, reading down:

1) Red Foley; a female "Peter Cottontail", and Paul Cohen. 2) Bill Gersh; Art Olsen, president of Permo, Inc.; and George A. Miller. 3) Decca Records star Jack Haskell and Connie Russell, starred on the Dave Garroway TV show. 4) Jimmy Wakely and Miss "Cottontail".

Folk & Western Stars Steal MOA Show Honors Calloway Fronts Big Ork

CHICAGO—This big town went right back to the country when the MOA show opened its doors this past Monday (Mar. 6). The country boys who came up here from the hills and plains just simply "stole the show" as many expressed it during the day and evening events of this big meet. Operators found themselves con-gratulating Red Foley and his "Chat-tanoogie Shoe Shine Boys" with Red doing some of the honors of shining shoes himself and keeping the Decca room as well as Syd Goldberg and Paul Cohen jumping with visitors. Nor was Red the lone representa-tive of the country boy delegation that attended the Music Operators of America first national meet. Tresent, too, were Pee Wee King, Tennessee Ernie, Hank Thompson, and the music ops' winner of the west-ern award for best of the year of '49, Jimmy Wakely and, last, but not least.

the great Eddy Arnold, winner of the folk award for '49.

The boys get together for pictures, for general palaver and for a chorus of some of the songs which they had recorded.

These country boys kept the show right on its toes all of the time that they were there. They were penning autograph after autograph and meet-ing with one and all in grand, con-genial and friendly country style.

It certainly was something to see these great folk and western artists all together at this one meet and hear the compliments which they received from operator after operator who came to shake their hands, thank them for their tunes and remerk what a for their tunes, and remark what a grand job they were doing for the juke box biz.

This is one show where the country boys just walked away with the honors.

NEW YORK—Cah Calloway, who for the past year and a half has been working with his four piece Cabaliers and occasionally with the seven man Cab Jivers unit, will reorganize his big band for a series of one nighters and theaters beginning in April. Tak-ing a cue from television, Calloway will also assemble a typical teevee type vaudeville review for the tour, according to personal manager Wil-liam Mittler. Reorganization was brought about

liam Mittler. Reorganization was brought about in line with the stress which top agen-cies and recording companies are plac-ing upon the return of big bands to public favor. Calloway's Cabaliers has been especially hot in recent months at such spots as the Beach-comber in Miami, the reopened Greenwich Village Inn in New York, and the Montmarte in Havana. Calloway's first release on London

calloway's first release on London records, with the full band, is scheduled for late this month.





Dick Steinberg Executive Director, Music Guild of America . . . the New Jersey juke box operators' association

SAYS:

"'C'est Si Bon' by Johnny Desmond on the MGM record sounds like great potential juke box money-maker".





"The Third Man Theme" (2:45) "Poet & Peasant Rumbature" (2:46) IRVING FIELDS TRIO (RCA Victor 20-3698)

(RCA Victor 20-3698) Music styled in the Irving Fields manner, and the offering of "The Third Man Theme" and "Poet & Peas-ant Rumbature" in the offing for mu-sic ops. Top deck is a current click tune, with which music ops should be familiar. This rendition, with Irving tinkling the ivorys in bright style is given new life with a novel beat in-jected into the melody. The flip has the Fields' Trio going Latin, and offering an adaptation of a classic in rhumba tempo. Side should do ex-tremely well with the hip-swivel set. Both sides make for pleasurable lis-tening, and rate ops attention.

"You Left Me Everything But You" (2:55)

"My Reward" (3:14) THE INK SPOTS (Decca 24933)

(Decca 24933) • The Ink Spots come up with some new wax, and turn in a fair enough pair on this duo titled "You Left Me Everything But You" and "My Re-ward." Both sides feature the vocal refrain of Billy Kenny in the spot-light, with some wonderful orchestral patter drifting thru the background. Music is in the sentimental tender vein, and displays the group in fair enough manner. Both sides won't stop traffic — they should hold their own though.

"Stranger In The House" (3:10)

"Old MacDonald Had A Farm" (2:08) THE JAXSON SISTERS (Decca 24937)

(Decca 24937) • New vocal group on the wax horizon steps out on the right foot on their first Decca wax, with a bright future in the offing if this disk is any indication. Hailed The Jaxson Sisters, the vocal combo displays a tremendous amount of rich vocal harmony on this pair to warrant music ops avid listening attention. This platter titled "Stranger In The House" and "Old MacDonald Had A Farm" should certainly be a stepping stone for the group. Top deck is a cute melody which the gals handle in plu-perfect tones of vocal harmony. Infectious lilt to the tune makes you wanna listen all the more. The flip has the gang turning in a clever rendition of this standard winner. Both ends are tailor made for the juke box trade —ops should get with this one—but pronto!

"Silver Dollar" (2:45) "I'd've Baked A Cake" 2:44) EVE YOUNG (London 658)

(London 658) • Chirp Eve Young sets with her first sides on London and comes up with a pretty fair disking of "Silver Dollar" and "I'd've Baked A Cake." Both tunes are current hot hits, and should be well known to music ops. Vocal refrain by Eve on the sides is effective, with The Homesteaders join-ing in the background chant. This rendition should hold its own in the boxes, and might prove to be an at-tractive coin culler. Ops should lis-ten in. ten in.

2

"This Is Heaven To Me" (3:10) "You're My Treasure" (3:15) ALAN DALE (Columbia 38720)



ALAN DALE

• Here's one that truly is a sleeper! Balladeer Alan Dale, long missing from the phono spotlight, comes up with a pair of songs that have all the earmarks of becoming hot juke box numbers in no time at all. We haven't heard Allen in as good a voice in a long time. Top deck is the side we're ga-ga about.

"High In Sierra" (2:48)

"Ol' Man River" (2:54)

BOBBY COLT

(Admiral 1004)

(Admiral 1004) • The strong vocal allure of bal-ladeer Bobby Colt shows extremely well on this fresh side titled "High In Sierra". Ditty is a pash melody, weaving in a beguine tempo furnished by the Russ Case ork. Bobby's sin-cere vocal work on the side, a tender, plush romantic ode, gilds the deck with tones of beautiful music. It's a side that rates music ops avid listen-ing attention, and has a tremendous amount of possibility of catching on in a big way. The flip has Bobby do-ing another excellent job on the stand-ard "Ol' Man River." "High In Sierra" has the tint of juke-box silver about it.

"Sentimental Me" (2:56)

"Spaghetti Rag" (2:43)

RAY ANTHONY ORCH.

(Capitol 923)

• More music that is currently

catching on in popularity, with the Ray Anthony ork sitting on tap for

Ditty is a slow, melodic tune that

makes you stop and listen. It's easy on the ears, and lingers long after

the first playing. Vocal on the side by balladeer Ronnie Deauville is

smooth and warm throughout, and makes this side must listening for

music ops. The flip is an instrumental piece that has the Anthony ork dis-

playing their musical wares in fine manner. Side to ride with is "Senti-

the

mental Me."

refrain of "Sentimental Me."

Titled "This Is Heaven To Me", the song acts a medium for Alan to really give out with all the luster and sincerity he can muster. It's a slow, earthy melody, with a set of compelling lyrics that tug at you as you listen. Ditty is offered in plush strains of beautiful, scintil-lating music, sparked by the baton of maestro Harry Zimmerman. Add to that the excellent vocal lift by a chorus, and ops have a side that can really take off and go. It's the type of tune that stays with you long after the first earful, and is sure to garner a ton of attention in music circles. The coupling slows down some and has Alan turning in another excellent perturning in another excellent per-formance on a sweet melodic ballad. Chorus vocal on the side adds to the luster of the tune too. "This Is Heaven To Me" shows as the side to get with—ops should load up on this one!

"Daddy's Little Girl" (3:07) "We'll Build A Bungalow" (2:58) DICK JURGENS ORCH.

(Columbia 38711)

• Pair of sides by the Dick Jurgens • Pair of sides by the Dick Jurgens ork, and the set up of the musical offering in "Daddy's Little Girl" and "We'll Build A Bungalow". Both tunes should be well known by music ops since they have been widely re-corded. Top deck, with Ray McIn-tosh on the vocal is a fair enough side that should hold its own. The flip has Al Galante and an ensemble wailing the cute novelty lyrics of this rhythm ballad. Both sides should earn their keep in the boxes, espe-cially so where the Jurgens fans gather. cially so gather.

"My Foolish Heart" (2:59) "Stay With The Happy People" (2:55) MARGARET WHITING (Capitol 934)

• Socko vocal work turned in by Maggie Whiting on this fresh pair should merit this platter a spot in ops machines. The gal's chirping on the top deck, "My Foolish Heart" is easy and effective, and should meet with ops' and fans' approval. Tune is a plush soothing ballad, and is currently rising in popularity. The flip has Maggie switching tempo to a light, mellow beat, with the refrain echoing wonderfully. Tune has a merry lilt to it that makes you wanna hum and sing along with it. Ork backing on both ends by maestro Frank DeVol rounds out the platter in excellent manner. Disk is a hot one.

"The Flying Red Horse Polka" (2:40)

"Express Polka" (2:45) VICTOR ZEMBRUSKI ORCH. (Continental 1287)

(Continental 1287) • Some polka wax in the offing with the echo of "The Flying Red Horse Polka" and "Express Polka" headed music ops way. Both sides are straight instrumentals, and show the Victor Zembruski ork off in fine manner. Top deck is a mellow up tempo item, with the gang whooping it up throughout the platter. It's a side that should do very well in those many polka locations. Flip is an-other hot polka tune with choo-choo sound effects to boot. Ops who have the spots should listen in—especially so with the top deck.

"The Cinderella Work Song" (2:34)

"I'd Like To Wrap You Up And Put You In My Pocket" (2:21) JUDY VALENTINE

JUDY VALENTINE (MGM 10657) • Chirp Judy Valentine, the lass that sounds more like Bonnie Baker than Bonnie herself did, comes up with a pair of sides that are power packed with the stuff that makes for juke box coin-winners. Both ends of this platter have the earmarks of "winner" about it, and should find a top spot in music ops machines in no time at all. Top deck, "The Cinderella Work Song" is from the Disney flicker "Cinderella", and promises to be big hit. Judy's wee vocal effort on the side is extremely comely and fascinat-ing, and makes for wonderful listen-ing pleasure. Song is a cute novelty item—music ops who haven't as yet gotten with this one should, by all means lend an ear in this direction. The flip shows just as well, and has Judy turning in a wonderful perform-ance on a cute romantic ballad. Both ends are musts in your machine.

"Dream A Little Longer" (3:09) "Daddy's Little Girl" (2:56) JOHNNY DESMOND (MGM 10658)

(MGM 10658) • The soothing vocal refrain of Johnny Desmond, currently riding high via his click "C'est Si Bon", is sure to mean added juke box plays for music ops with this one tagged "Dream A Little Longer". Tune is a slowly woven ballad, done up in easy, dreamy manner. Johnny's soft, yet enticing vocal delivery, makes the platter glow throughout. The flip is a current hot one, and has the piper turning in a wonderful job on "Daddy's Little Girl". Side that has all the promise is "Dream A Little Longer".

"Dearie" (2:48)

"Candy And Cake" (2:49) MARY ELLEN QUARTET and BOB SCOTT

(MGM 10654) (MGM 10654) • Pair of fair enough sides in the offing for music ops are these by the Mary Ellen Quartet and Bob Scott, titled "Dearie" and "Candy & Cake". Both tunes have been widely recorded and should be familiar to ops. Split boy-girl vocal on the pair is effective as it stands, with light instrumental backing rounding out the wax. Ops in the market for some filler material might lend an ear in this direction.

Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.

March 18, 1950

ROUND THE WAX CIRCLE

NEW YORK :



NEW YORK : The Gotham contingent is back from the MOA First Annual Convention in Chicago, with everybody still talking about the wonderful show it was. One of the most talked about stunts pulled at the meet was that of Decca Records in coming up with an in-the-flesh "Chattanoogie Shoe Shine Boy." Guests to the Decca rooms were treated to a free-shoe-shine, with Red Foley himself on hand at times to supply the music. In addition Decca came up with their "Peter Cottontail"— female species. Each and every record company partaking in the show met with wonderful response on the part of the music operators in attendance, and all came away with excellent results.

In the Show met with wonderful response on the part of the music operators in attendance, and all came away with excellent results. "Come Dance With Me" looms as one of the better hits of the year. Tune is starting to break wide open . . . Nellie Lutcher opens at the Apollo Theatre on March 24 . . . her Capitol disking of "That's A Plenty" is causing quite a bit of excitement around town . . . Mel Torme into the Casino Theatre, Toronto, Canada on March 16 . . . It see here that "Bamboo," Vaughn Monroe's RCA Victor version of same, has clipped the 400,000 mark in sales . . . Keep your eyes peeled on Mindy Carson's "Candy & Cake." The tune is definitely headed for the top of the popularity lists . . . Woody Herman rounding up his herd again and will reorganize with a full size crew to open at Bop City April 12 . . . Ray Anthony ork set to open at the Cafe Rouge, Hotel Statler late this month with two new vocalists. Ronnie Deauville replaces Dick Noel who is out on a single, while Betty Holliday takes over for Pat Baldwin . . . The Stan Kenton ork still drawing raves wherever they play . . . Jerry Gray will take a band out on the road this summer when "Club 15" fades off CBS . . . the latter's "Stormy Weather March" looks like a winner . . . Pete Doraine, prexy of Abbey Records, really started something when he came out with his player-piano recording of "Why Do They Always Say No" and "Piano Roll Blues" . . . seems as if ever major diskery is on the tunes.

CHICAGO :



puano recording of "Why Do They Always Say No" and "Piano Roll Blues" \dots seems as if ever major diskery is on the tunes. **CHICAGO :** This column can be most completely devoted to the MOA (Music Operators Of America) show held at the Palmer House this past week for it went above and beyond all expectations and proved itself a very grand show all around. Because of this grand success the music ops were very much enthused and believe that this show will become a regular annual event which will bring the music bic closer to the music ops at least once each year \dots . Arnold Shaw of Leeds; Chick Kardale of Duchess; Hank Markbreit of Bourne; Irwin Barg of Robbins; Irwin Berg of Shapiro, Bernstein; Les Sims and Ned Wayne King, Spike Jones, Dick (Two Ton) Baker, Bobby Colt, Comie Russell, Jack Haskell, George Olsen, Ken Criffin, The Ames Brothers, Nellie utcher, Eddy Arnold, Red Foley, Hank Thompson, Hank Williams, Pee Wee King, Art Van Damme, Temessee Ernie, and many others were autographing records and pictures and were being photographed will trying to say "hello" to one and all about the show \dots . Each day the crowds continued to row \dots . The juke box ops had the time of their lives \dots About 100 of them got up early enough to any the stress of 20 and more they trooped over each morning to Dick "Two Ton" Baker's show and Dick simply woved them with his "Music Music, Music Music" as well as "Chattanoogie Shoe Shine Boy" \dots . The crowning event being the prevue of "Wabash Avenue" as arranged by Leo Feist, Inc. in conjunction with 20th Cartury Fox and Tbe Cash Box start at the Monre Theatre, March 7. The two songs from the pic, "Wilhelmina" and "Baby, Won't You Say You Love Mc?" went over like a toor of bricks with the juke box ops have and part the show \dots . And the Eash Box staft at the Monre Theatre, with the value to two and grave the Radolph Street guys a chance to be were were the town and grave the Radolph Street guys a chance to be prest, March 7. The two songs from the pic, "Wilhelmina" and "Baby, Won't Yo

LOS ANGELES :



LOS ANGELES: Triendly neighbors Harry Bloom of Mercury Distribs and Mike Kurlan of Modern Distribs are currently engaged (but not going steady or using Pond's) in a friendly rivalry over who's the better cake baker . . . Harry tells us that Mercury's "If I'd Known You Were Coming, I'd've Baked a Cake" by Eileen Barton is the biggest and the bestest, and, for good measure, was the firstest via the National label and taken over by Mercury for wider distribution Mike, of course, contends that Georgia (Her Nibs) Gibbs was really cooking on the front burner when she baked her "Cake" for Coral . . . By us, they both or either of them promising to step out there on the sound like a very listenable, lively thing, with both or either of them promising to step out there on the boxes in the Teresa Brewer "Music, Music, Music" category . . . Chatted with Herb Wald of Knickerbocker Music regarding their "Sentimental Me," which is jumping right out there in front via the Coral figure on the Ames Bros. "Rag Mop," Russ Morgan's Decen biscuit and several others.

"It's What's In THE CASH BOX That Counts"

A NEW SOUND ★ ABBEY 15003 ★ A NEW SOUND

THANKS A MILLION!!

Music Operators Of America

You Made It THE HIT OF THE SHOW

THE ORIGINAL **Player Piano Recording of "THE OLD** PIANO ROLL **BLUES**"

backed by

"WHY DO THEY ALWAYS SAY NO?"

LAWRENCE "PIANO ROLL" COOK & THE JIM DANDIES

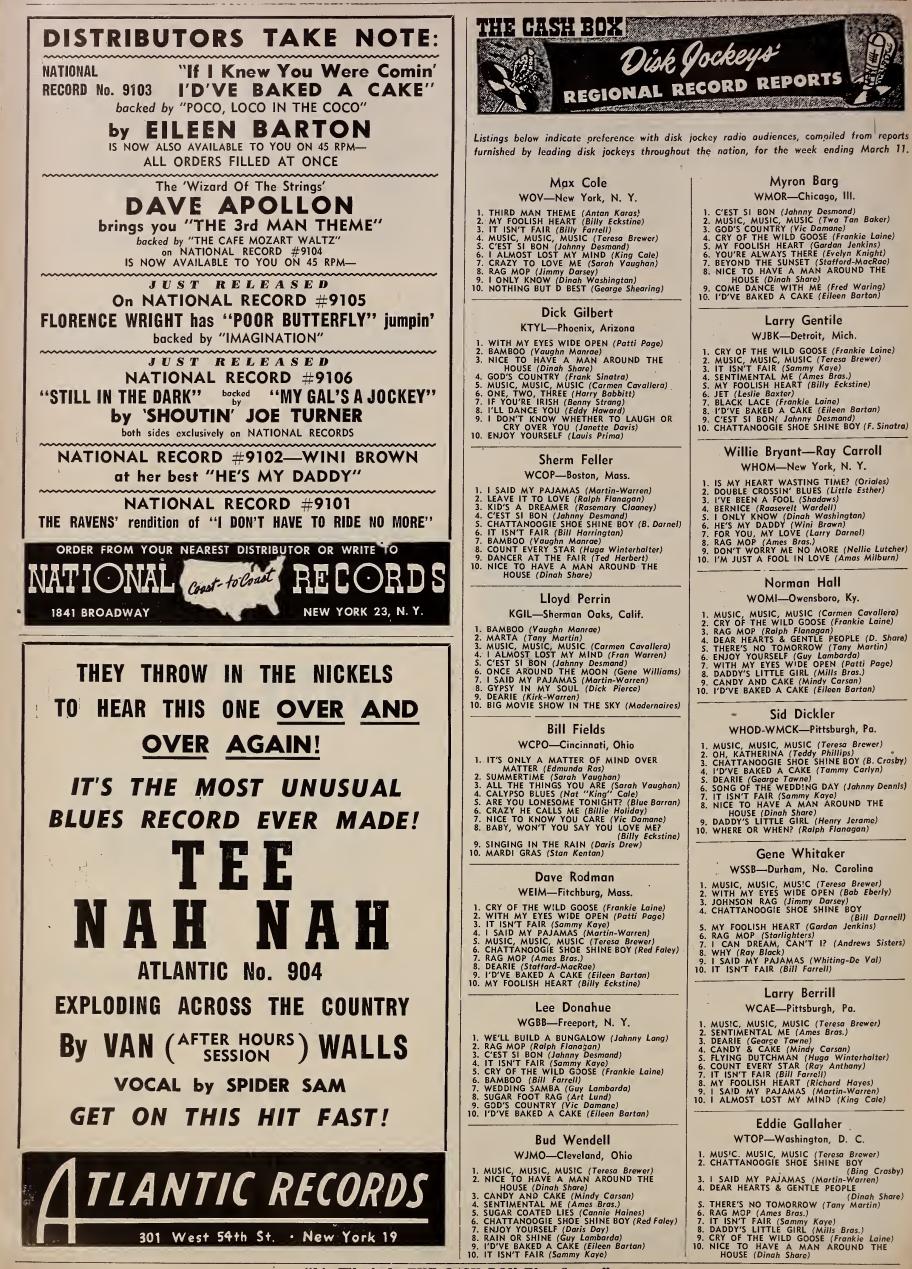
By

ABBEY No. 15003



The Cash Box, Music

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"Peter Cottontail" (2:10) "Mr. Easter Bunny" (2:25) JIMMY WAKELY (Capitol 929) waxing of "Peter Cottontail." The ditty is designed for a big Easter play with Wakely in excellent voice for his solo duties. Song's clever lyrics remind a little of an-other seasonal tune, "Here Comes Santa Claus" that didn't do badly either. The wordage is very cute and the record is short enough to add those replays into a nice take for any op. Flipover, "Mr. Easter Bunny" is a mournful folk num-ber with Wakely's voice shining through again in the fashion that won him his No. 1 Western Artist standing on the 1949 poll. For our money, and for the ops who will want to buy this one by the bushel, it's the "Peter Cottontail" side that's the one to get with—and quick, like a rabbit.

JIMMY WAKELY

• The many fans of Jimmy Wakely—as well as the few who are new to this great recording ar-tist's appeal, are going to jump on the bandwagon with this smash

"Brother, Drop Dead (Boogie)" (2:25) "If You'll Come Back To Me" (2:50) **REDD STEWART** (King 843)

(King 843) • A strong contender for stellar honors this week is the "Brother, Drop Dead (Boogie)" rendition by Redd Stewart. The spinning reveals a boo-gie beat lively enough to have a uni-versal appeal aided by the pleasing warbling of Stewart. Slangy lyrics may aid it to catch on with a tune pull similar to "Tennessee Saturday Night." Ops should listen to this one, it may well be a comer. Reverse, "If You'll Come Back To Me" is a mourn-ful folk song with a blues coloring. Stewart shines in both.

"Just One More Yodel" (2:27) "The Smoke Went Up The Chimney Just The Same" (2:35) YODELING SLIM CLARK (Continental 8054)

• Clark has a bird-like quality to his • Clark has a bird-like quality to his yodeling technique that is far more arresting than the run-of-the-mill at-tempts that you hear along these lines. "Just One More Yodel" gives Clark ample space to try plenty of fancy tricks with his yodeling style and come up with pleasant listening. Counter, "The Smoke Went Up The Chimney Just The Same" is a bunk-house Western that repeats the title at the end of every stanza and in-vites the audience to sing along on the chorus. A little further yodeling adds spice and makes "Chimney" look like the big side. like the big side.

"Tears On My Pillow" (2:35) "I Won't Care A Hundred Years From Now" (2:45) CLYDE MOODY (King 848)

• Clyde Moody, King's great West-ern vocalist, has picked up a lot of fans along the wax trail and both these numbers have kicks in store for them and plenty of ammunition for rounding up some new recruits. "Tears On My Pillow" features very fine chirping that is only slightly hurt by the too-long instrumental chorus. Backside, "Hundred Years" is in clas-sic folk vein with another fine Moody showing along a somewhat formula line.

"Just Look At You Now" (2:40) "Guitar Waltz" (2:35) ZEKE CLEMENTS (MGM 10659)

(MGM 10659) • "Just Look At You Now" shows us Zeke Clements offering his vocal talents on a disk that is highlighted by the guitar work in the background. The introduction is a trifle drawn out with the wordage weak. No doubt about it, it's the zingy guitar that steals the show. "Guitar Waltz" pro-vides enjoyable listening from our fa-vorite buzz box. The popularity of this platter should be aided somewhat by the intensive zither flack filling the skies. "Guitar Waltz" could be a folksy "Third Man." Ops, give this one a hearing.

"I Offer You My Second Hand Heart" (2:38)

"I'm Kicking The Bucket Over You" (2:38)

> HANK and FRANK (Calumbio 20675)

• Male duet of Hank & Frank com-bines for two hum-dinger sides on this platter. "I Offer You My Second Hand Heart" serves up lots of bounce, toe tapping rhythm, cute lyrics and a pleasant harmonica in the back-ground. "I'm Kicking The Bucket Over You" advances a male chorus with highly amusing lyrics. Both slices of wax will get a lot of play from any machine. Get with this one, ops! ops!

"Rebel Yell" (2:40) "My Red Headed Gal" (2:51) STUART WADE (Atlontic 723)

(Atlontic 723) • Upper deck, "Rebel Yell" is a nov-clty tune that starts out with the fam-ous title cry and intersperses it through the wax in the course of the spinning. By far the best moments in the course of the whirling are the male chorus bits and the Indian tom-tom arrangements. The number has great possibilities along the compul-sion format but Wade's version seems just a trifle too noisy for his spooning. "My Red Headed Gal" affords a bet-ter showcase for Wade's talents in a pleasant fox-trot with off chorus hum-ming by the singer.

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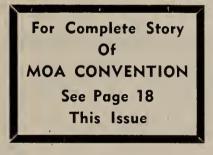
Jim Murray Named To **Capitol Executive Post**

HOLLYWOOD-Jim Murray, veteran platter executive and a recent executive head of RCA Victor Rec-ords, will join Capitol Records in the rosition of vice-president, to be effec-tive March 15.

Murray held the post with Victor for eight years; in assuming his new task he will be the first top-flight ex-ecutive from another major recording firm to join Capitol in the history of that diskery.

Glenn E. Wallichs, president of Capitol Records, has made no com-ment on the recent appointment ex-cept to say that Murray will not recept to say that Murray will not re-place any incumbent executive of his firm and will simply be added as the fifth of Cap's veeps on a level with those now in office. Wallichs feels that Capitol will benefit from the long years of accumulated music business experience that Murray will bring to the wavery the waxery.

In the past, Murray has been treas-urer of Okeh Records (1928), comp-troller of Columbia Records (1929), director of Nipponophone Company, Ltd., E-M-I's Japanese subsidiary (1932) managing director of the Vic-tor Company of Japan (1936), execu-tive vice-president and general mana-ger of Columbia Records (1940), and vice-president of the Radio Corpora-tion of America in charge of RCA Vic-tor Record Division from 1942 until his resignation to accept his new role at Capitol. at Capitol.



Columbia Names Joe **Higgins To New Post**

Percy Faith Added To A & R Staff

NEW YORK—Two new appoint-ments in the Popular Records Divi-sion of Columbia Records, Inc., were announced today by Goddard Lieber-son, Executive Vice President of the company. Joseph P. Higgins has been named Associate Director of the Di-vision and Percy Faith has been ap-pointed Musical Director.

Both highly experienced in the rec-ord field, they will work under the direction of Mitchell Miller, Director of the Popular Records Division.

Mr. Higgins has been associated with Columbia since 1938. He has served as Assistant to the Director of Popular Artists and Repertoire and was for a time in charge of Colum-bia's Hollywood Popular Artists and Repertoire Division. He will be in charge of releases, listings and pub-lisher contacts.

lisher contacts. An outstanding orchestra conduc-tor, arranger and composer, Mr. Faith has worked in the record, motion pic-ture and radio fields. He has con-ducted his own compositions and ar-iangements on a number of radio net-work programs, including "Gaiety in Romance," "Streamline," "Music of Faith," and "The Pause That Re-freshes On The Air."

"It's What's In THE CASH BOX That Counts"



RECORDS

ARA

- 840 I Feel A Streak Of Love Coming On Del Rio Baogie **HANK PENNY**
- 828 Bloadshat Eyes J Was Satisfied
- MOON MULLICAN 830 I'll Sail My Ship Alone Moon's Tune
- HAWKSHAW HAWKINS 838 Wonted Someone To Love Me There's A Teardrop In Your Eye COWBOY COPAS
- 846 Open Doar—Open Arms More Precious Thon Silver Or Gold
 - YORK BROTHERS
- 852 Grovy Train Take A Number ***** DELMORE BROTHERS
- 803 Blues Stay Away From Me Goin' Bock To The Blue Ridge Mountoins 826 Troubles Ain't Nothin' But The
 - Blues Pan American Baogie
- ★ REDD STEWART 843 I'm Worried Cause I'm Losing You Little Wild Rase Of The Hills

SEPIA-BLUES

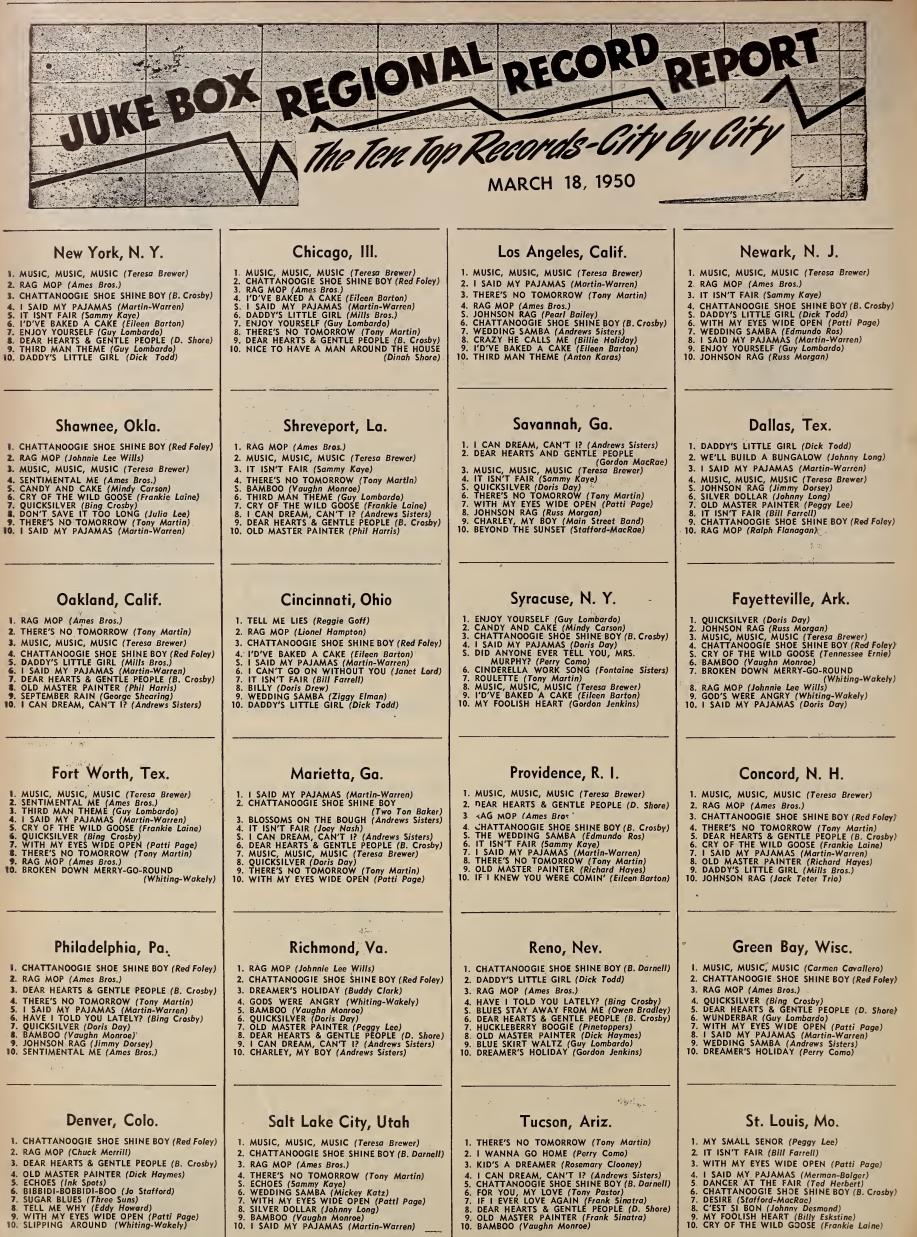
- WYNONIE HARRIS 4342 | Like My Baby's Pudding | Con't Take It No More
- LONNIE JOHNSON 4336 Confused
- 4336 Contused Blues Stay Awoy Fram Me BULL MOOSE JACKSON 4335 Must You Go Not Until You Came My Way

- JOE THOMAS 4339 Wham-A-Lam Artistry In Maads TINY BRADSHAW 4337 Teardraps Gravy Train
- IVORY JOE HUNTER 4326 I Quit My Pretty Mama It's Yau, Just You
- EARL BOSTIC 4343 Chappin' It Dawn No Name Blues
- SPIRIT OF MEMPHIS QUARTET 4340 Days Passed And Gane Blessed Are The Deod *



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AMOS MILBURN (Aloddin 3049B)

(Aloddin 3049B) • The great pipes of Amos Milburn are pitched in a most pleasing style for a real Dixieland Jazz rendition of "Johnson Rag," one of the hottest tunes in the country at this time. This has all the trimmings of a click ver-sion and another hit for Milburn. The toe-tapping rhythm is sensational; this disk will definitely stir action and will make you want to get in there and "rag" it yourself. Counterside, "Walking Blues," is another A.M. vo-cal that shows very clever lyrics with a strong appeal and provides a great opportunity for a little plaintive spooning by the Aladdin star.

"Hop 'N' Twist" (2:30) "Waxie Maxie Boogie" (2:25) FRANK "FLOORSHOW" CULLEY ORCH. (Atlontic 902)

(Atlontic 902) • Both sides of this record are good, with "Hop 'N' Twist" gaining only a slight edge in this double-barreled platter. Instrumental upper side fea-tures a barrelhouse piano with tym-pany backing. Culley's very fine sax screams for attention and gets it; jam session shouting with the piano chorus creates an atmosphere of frantic mu-sic with a clever, slow fade out from Culley. The disk makes excellent juke box material. "Waxie Maxie Boogie," the reverse, is best described as a raw slice of 52nd street removed from its former haunt and pressed into a hot biscuit. Everyone breaks loose, and the crowd that calls 52nd street their stamping grounds should feel right at home with this duo.

(King 5750) • "Shame On You" is a slow moving ballad that airs Cliff Butler using some tricky vocal stunts with a quiv-ering delivery. Lyrics is strong and the accompaniment commands as much attention as the chirping. The record asks for an audience and ops might give it a tumble. Reverse, "I Dream Such Foolish Dreams," has a piano introduction and another But-ler vocal weaving its way throughout. Somehow, this number doesn't quite come off. "Shame On You" takes all the merit that the record has to offer. "Mistrustin' Blues" (2:42) "Misery" (2:30) LITTLE ESTHER ond MEL WALKER

"I Dream Such Foolish Dreams" (2:30)

CLIFF BUTLER

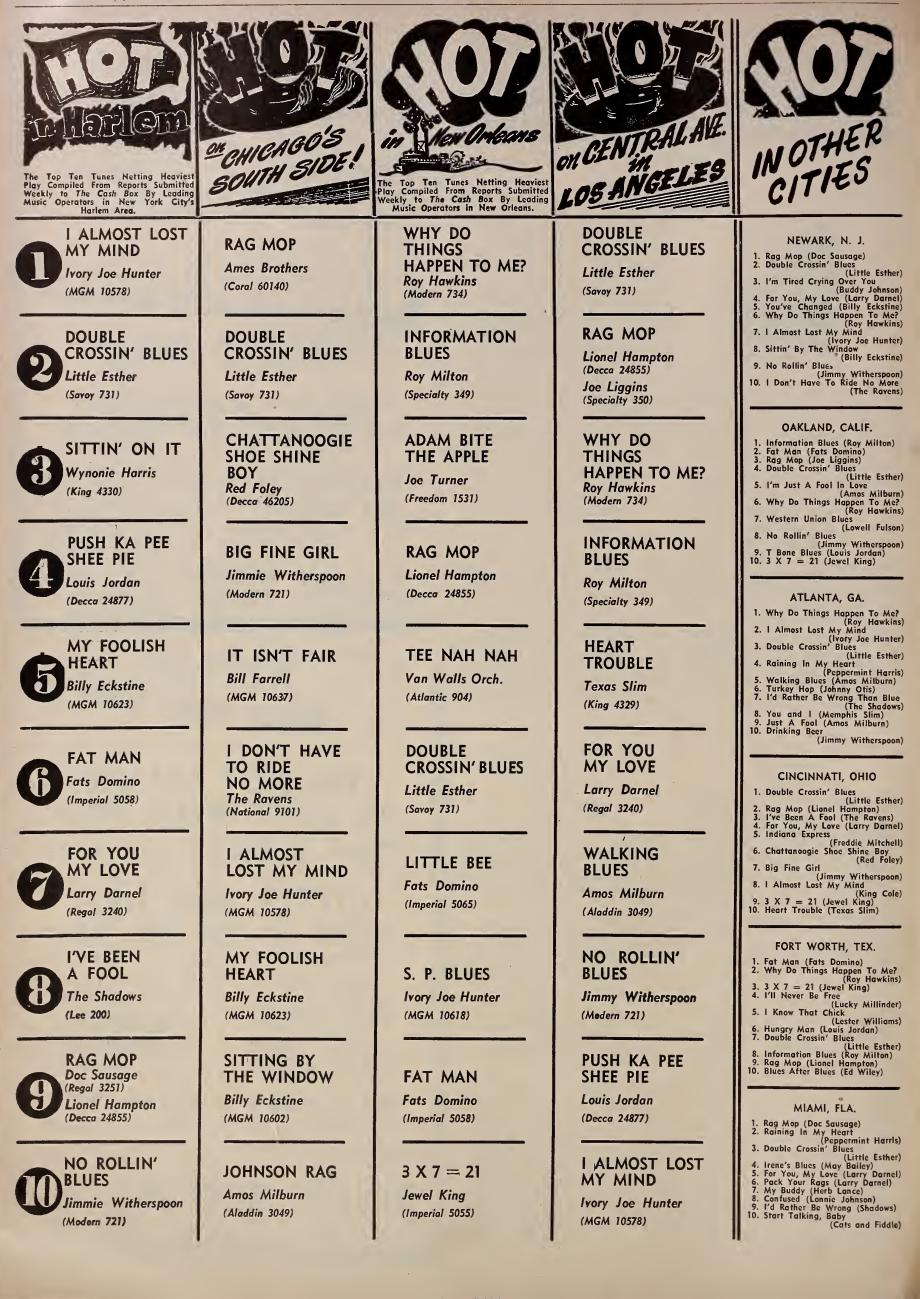
(King 5750)

(Savoy 735) (Sovoy 735) • Little Esther is presently hot as a pistol in juke boxes everywhere and you can never tell when one of her platters is going to turn into another smash. "Mistrustin' Blues" gets an added dash of sauce with a chorus that has Mel Walker joining the thrush in excellent fashion. Disk fea-tures a blues intro that is inviting, and the strong tempo of a low-down beat winding in and around Little Esther's vocalizing. "Misery" shows Esther again in a torchy, effective ballad with a lot of shmaltz. Walker turns in a very good job. If there was such a thing as a "Jazz 'N' Blues" sleeper this disk would grab it!!



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MGM Records Mark Third Anniversary

NEW YORK—This month marks the third anniversary of M-G-M Rec-rds. To commemorate the first re-lease of M-G-M Records in mid-March of 1947, all businesses within the Loew's network have planned special M-G-M Records celebrations. While most of these will be confined to the music business itself, the public will be brought into the anniversary by Loew's Theatres, which have planned special M-G-M Records displays in their lobbies for the month. The first three years of the diskery.

Loew's Theatres, which have planted special M-G-M Records displays in their lobbies for the month. The first three years of the diskery, it is felt, have been impressive ones. Working closely with sister-compan-ies like M-G-M Pictures, Loew's The-atres, New York's radio station, WMGM and affiliated music publish-ing houses, M-G-M Records has es-tablished itself firmly in the record merchandising field. The company has acquired in its three years several cutstanding artists whose reputations have been built almost exclusively on the M-G-M label. Notable among these are Billy Eckstine, Art Mooney, Blue Barron, George Shearing, Hank Williams, Bill Farrell, and Art Lund. Many artists with established repu-tations have also joined the label since its inception, including names like Johnny Desmond, Russ Case, Tommy Tucker, Noro Morales, David Rose, Jack Fina, Ivory Joe Hunter, Helen Forrest, Bob Wills and M-G-M film stars like Betty Garrett, Judy Garland, Kathryn Grayson, Lena Horne and Jimmy Durante. The disk-ery also operates an artist system much like M-G-M Picture's system, in which young artists with potential are given personality build-ups. Not-able among such younger artists affili-ated with the label are Derry Falli-gant, Doris Drew, Jane Harvey, and Judy Valentine. The M-G-M Waxery has also de-veloped the soundtrack album, trans-

Judy Valentine. The M-G-M Waxery has also de-veloped the soundtrack album, trans-fering scores from M-G-M film musi-cals directly from sound-tracks to rec-ords. This type of "original-cast" recording is almost exclusive with M-G-M Records.

The company was among the first to transfer and press a full catalog on non-breakable material. It is also currently pressing both 78 and 33 1/3 r.p.m. records.

r.p.m. records. The diskery has organized a closely-knit distributing network of independ-ent distributor agencies over the three years of its operation. These have been worked tightly into the na-tional publicity operations of both M-G-M Records and other Loew's en-terprises like Loew's Theatres. The national publicity office of the diskery has made a policy of training all dis-tributors in promotional and exploi-tational activities that utilize the tested ideas of motion picture exploi-

Dana Pacts Sam Donahue Ork. Names Cosnat Distrib For New York Area

NEW YORK—Walter Dana, presi-dent of Dana Records, Inc., this past week announced the signing of Sam Donahue orchestra to a recording con-tract with the firm. Donahue cut his first four sides for the Dana firm his past week, with two set for re-lease this week. Sides set to be issued his week are "If We Could Be A-L-O-N-E" and "Go To Sleep, Go To Sleep, Go To Sleep," featuring musical comedy stars Tina Prescott and George Irving on the vocals. Donahue is slated for the New York Paramount Theatre, starting March 29th, and will record again after closing there.

Dana also announced the appoint-ment of Cosnat Distributors, this city, as sole distributor for the Dana label, in the New York and New Jersey areas.

tation. Its plan has been to inject movie showmanship into record mer-chandising. M-G-M's national public-ity office prepares broadsides, press manuals on artists, sales manuals, and other distributor-dealer aids for individual distributors in most cases, adapting such material to the indi-vidual needs of the specific distribu-tor and localizing its content for the specific area involved. In addition, the diskery maintains a regularly-is-sued record-reviewers' gossip maga-zine called "Disk Data" and a bi-weekly bulletin called "New Releases from M-G-M" which reviews current recording activities and releases. In a statement in New York last week, Frank B. Walker, General Man-ager of M-G-M Records, expressed unbounded optimism in the company's future. He stated that during its last year of operation, M-G-M Records had "dropped its diaper" and had firmly established itself as a "major force in the record field."

Coral Records Sign New Singer. Announce **Connie Haines Hotel Date**

NEW YORK-Coral Records, Inc., a subsidiary of Decca Records, this past week announced the signing of

a substituity of Decca hecorics, this past week announced the signing of singer John Paree to an exclusive Coral recording contract. He will feature his famed French-dialect sing-ing. Initial disk pairs "C'est Si Bon" and "The Polka Dot Polka," and has just been released. The firm also disclosed that Connie Haines, will open a four week engage-ment at the Terrace Room of the Hotel New Yorker, this city, starting March 9. The songstress recently left Hollywood where she participated in the new motion picture, "The Duch-ess Of Idaho." Current hot platters for the Coral thrush are "Ol' Man Mose" and "How Come You Do Me Like You Do."

Harry Meyerson To Coast

NEW YORK — Harry Meyerson, artists and repertoire director for M-G-M Records, entrained for Hol-lywood on Friday (March 10). Mey-erson is expected to remain on the Coast for three weeks to a month, con-ferring with Jesse Kaye, West Coast representative for M-G-M Records and liaison man between the diskery and M-G-M Pictures. Meyerson will also conduct several recording ses-sions with stars now on the Coast, including Billy Eckstine who is cur-rently in Hollywood awaiting an as-signment from the M-G-M Studios for his first movie.

Marvin Drager Named To Handle Benny Goodman Public Relations

NEW YORK-Marvin Drager has been retained to handle all publicity for Benny Goodman, it was announced

Goodman is now on the West Coast completing preparations for his forth-coming European concert tour, which is scheduled to start the middle of

April. The tour will cover a six-week pe-riod and will include visits to the Scandanavian countries as well as France, Belgium, Switzerland and Italy.

"It's What's In THE CASH BOX That Counts"

New Wurlitzer Model 1250 Phono Allows Use **Of 48 Seven Inch Disks For Greater Selectivity**

NEW YORK—Ed Wurgler, gen-eral sales manager for the Rudolph Wurlitzer Company, North Tona-wanda, N. Y., this past week re-vealed the development of a new and interesting feature which can be adapted to the new Model 1250 Wur-litzer phonograph. "The record selector on the phono-graph indicated that selections could be programmed in various sections such as popular, waltz, fox trot, folk, polka, etc. Such a correlation has been somewhat difficult using 78 RPM rec-crds, and playing the top side on num-bers one through twenty-four, and the bottom side of twenty-five through forty-eight. It made it almost nec-essary to use each category twice, allowing only half as many selection groups." It was disclosed that with the use of the seven-inch records, this condi-tion has been corrected. The 1250 phonograph can use two seven inch records back to back, and play the top side of each disk on the over-under arms of the juke box. Thus by using two records in but one tray, the operator is able to install two top sides and play them so that they will fall properly into any category will fall properly into any category will fall properly into any category on the selector. It would not neces-sarily be the plan to use forty-eight records would be satisfactory using the top and bottom of a single disk. However, the possibility of such an arrangement in one or more trays of

JUBILEE RECORD Hits

backed with

TIME"

Jubilee 5025

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necessity of having duplicate tunes on a juke box, due to the somewhat limited selection of popular, classical and folk tunes on the seven-inch press-

limited selection of popular, classical and folk tunes on the seven-inch press-ings. "We feel," Mr. Wurgler continued, "that this application of seven inch records to the phonographs should prove unusually interesting to the operator who is planning a conver-sion of his machines from 78 RPM's, and that it should be of particular interest to the record companies, in view of the fact it would make it pos-sible for an operator to use anywhere from twenty-four, which is the basic necessity, to forty-eight seven inch records on a single machine." The new innovation announced by the Wurlitzer firm is seen in these quarters as allowing greater selectiv-ity on the juke-box, and at the same time, giving juke box fans greater incentive for playing the phonograph, directly at the so-called "point of sale."

Cleveland Phono Ops Association Names Hit Tune For March

CLEVELAND, OHIO—"Where In The World" a ballad by Carl Lampl and Buddy Kaye has been named Hit Tune of the Month for March by the Phonograph Merchants Association. It's recorded on the MGM label. Hit Tune Extras for March are "Small Town" on a Signature label by Ray Bloch, and Blue Barron's "Are You Lonesome Tonight?" on an MGM disc.



RECORD INDUSTRY HAILS MOA MEET AS SMASH SUCCESS

CHICAGO—The phonograph rec-ord industry and its allied fields en masse hailed this past week's First Annual Convention of the Music Op-erators of America, (MOA) as a smash success, and emphatically ap-plauded the organization for its won-derful work in making such a meeting possible possible. Record executives from every

Record executives from every com-pany, both major and independent, came away well satisfied with the re-sults they individually met with at the convention. Virtually every recording company in the association was represented, in addition to many major music pub-lishers, recording artists and record distributors. All came from every section of the nation to gather to-gether with the music operators for this convention. One of the highlights of the com-

this convention. One of the highlights of the con-vention was the passing of a resolu-tion at a meeting of the music opera-tors and the executive committee was to accept recording companies, music publishers, phonograph needle com-panies, record distributors and phono-graph manufacturers as associate members. This associate membership would lend the support and coopera-tion to MOA but would carry no voting powers. voting powers.

The meeting also unanimously agreed upon barring the use of ob-scene or pornographic recordings from juke boxes. This latter plank in the MOA platform met with an im-mediate approval of the entire meeting.

ing. Among the many topics of discus-sion that were widely applauded by all in attendance were the speeches on merchandising music, made by Hirsch de LaViez, chairman on the Washington Music Guild; and Dick Steinberg, chairman of the Music Guild of America, Newark, N. J. Rec-ord executives presented their mutual problems to the operators at open forum discussions. The MOA meet, which played to

forum discussions. The MOA meet, which played to the largest music operator attendance in the history of any similar show, evoked the following statement from Arnold Shaw, director of advertising and promotion for the Leeds Music Publishing Company, and general manager of Duchess Music Corp., "It was a revelation to see what the music publishing industry has been missing by not attending conventions of this type heretofore."

of this type heretofore." The preview of the 20th Century-Fox production "Wabash Avenue," sponsored by 20th Century-Fox and Leo Feist, Inc., was received by music operators with wide approval and enthusiasm. Lester Sims, manager of the Chicago branch of the Feist music firm, was responsible for the arrange-ments in the Windy City. The pre-view was topped off by a cocktail party tossed for the ops by Permo, Inc., manufacturers of Permo Point phonograph needles. Myron Barg, dee-jay via WMOR.

phonograph needles. Myron Barg, dee-jay via WMOR, Chicago, had *The Cash Box* publisher Bill Gersh and Bob Austin of the music department as guests on an hour-long program over the station. Coral and Decca Records set the pace of the show with their stunts. Models were walking around dressed in Easter bunny costumes, plugging their Decca recording of "Peter Cot-tontail." Still another model hypoed "Lock Stock & Barrel," in addition to a shoe shine stand in the Decca room with a "Chattanoogie Shoe Shine Boy" passing out shoe-shines to all the guests.

Boy" passing out shoe-shines to all the guests. RCA Victor hummed all day and night long with Herb Hendler, Joe Csida, Dave Finn and others hosting the many RCA Victor artists attend-ing the show. Hal Cook of Capitol Records brought in a large contingent of staff



CHICAGO—Candid highlights of the First Annual Convention of the Music Operators of America, (MOA) were caught by *The Cash Box* during the recent meet at The Palmer House, this city, this past week.

Pictured above, from left to right, down:

1) Charlie Kantor, president of the Cincinnati Phonograph Owners Asso-ciation, and Larry Vincent, prexy of Pearl Records. 2) Art Van Damme, Capi-tol Records star, and folk topper Pee Wee King. 3) Bobby Arkin and Paul Cohen, Decca Records; and Paul Southard, Columbia Records. 4) Betty Cep-lair, Irwin Berke and Blanche Piser of Shapiro-Bernstein Music Publ. Co.

Right, down:

1) Hy Greenstein, Hy-G Music Co., Minneapolis, Minn., Mike Ross, general sales manager of Coral Records, and a member of the Hy-G staff. 2) Sol Silver, South Bend, Ind.; Mickey Katz, Capitol Records comic, and Jack Cohen, president of the Cleveland Phonograph Owners Association. 3) Gail Cater, sales manager of Permo, Inc. 4) Tennessie Ernie, famed for his Capitol Rec-ords rendition of "Cry Of The Wild Goose" trying to find out "what's in the barrel."

and recording artists from California. Capitol Records incidentally, was the first firm accepted for associate mem-bership in the MOA. Paul Southard, executive vice-presi-dent of Columbia Records was on hand to represent the latter firm. Pete Doraine of Abbey Records stated, "I wouldn't have missed this show for a million bucks." Tremen-dous interest shown to Pete's "Piano Roll Blues" and "Why Do They Al-ways Say No." Syd Nathan of King Records, and A. B. Green of National, flew in to meet the ops and distributors, with Green beaming as the terrific sales of "I'd've Baked A Cake" continues to climb, and Nathan likewise beaming due to the success of "Silver Dollar." The Bihari brothers, Saul and Jules, were on hand to represent Mod-ern Records, and greet with their many friends of long standing in the recording business. Rainbow and Derby Records made many new friends and renewed ac-quaintances with old ones via Milt

Ross who went to Chi for the plattery. Among the many recording artists on hand to greet the music operators were: Red Foley, Eddy Arnold, Ten-nessee Ernie, Eddy Howard, Johnny Desmond, Jimmy Wakely, Dick "Two Ton" Baker, Wayne King, Pee Wee King, Hank Thompson, Jack Haskell, Hank Williams, The Ames Brothers, and many others too numerous to mention.

and many others too numerous to mention. Finale of the First Annual MOA Convention was the banquet, which played host to the entire entourage in the banquet room of the Palmer House. Top notch talent from every night club and cafe in Chicago played to the music ops, with the bill headed by Jimmy Durante and Eddie Jack-son.

by Jinniy Durance and Lance and son. If this First Convention of the Music Operators of America is an in-dication, following meetings are sure to progress and meet with further acceptance, and win for the organi-zation a solid niche in the music op-erating field and in the recording and publishing fields as well.









RAG MOP Johnnie Lee Wills (Bullet 696)



TAKE ME IN YOUR ARMS AND HOLD ME Eddy Arnold (RCA Victor 21-0146)



LETTERS HAVE NO ARMS Ernest Tubb (Decca 46207)



I JUST DON'T LIKE THIS KIND OF LIVIN' Hank Williams (MGM 10629)

ADDITIONAL TUNES LISTED BELOW **IN ORDER OF POPULARITY**

BLUES STAY AWAY FROM ME **Delmore Brothers**

(King 803)

TENNESSEE BORDER # 2

Ernest Tubb-Red Foley (Decca 46200)

THE GODS WERE ANGRY WITH ME Margaret Whiting-Jimmy Wakely (Capitol 800)

I LOVE YOU BECAUSE Ernest Tubb (Decca 46213) Leon Payne (Capitol 57-40238)

ANTICIPATION BLUES Tennessee Ernie (Capitol 57-40258)

The Cash Box, Music

THE CASH BOX **DISC-HITS BOX SCORE** COMPILED BY JACK "One Spot" TUNNIS IN ORDER OF POPULARITY BASID ON WEEKLY NATIONAL SURVEY TION COMPILED ON THE AVERAGE SE ON THE BASIS OF 1000 REC-RDER OF POPULARITY, INCLUDING CORD NUMBER, ARTISTS, AND R* CODB ME-Mercury MG-MGM MO-Modern NA-National RA-Ratinbow RE-Regent RO-Ronde SA-Savoy SIT-Sittin' In SP-Specialty SIT-Sittin' In SP-Specialty SPT-Spotlite SU-Supreme TE-Tempe TW-Tower VI-Victor VO-Vocallon AL—Aladdin AP—Apollo AR—Aristocrat BB—Bluebird BU—Bullet CA—Commodou CO—Columbia CR—Coral DA—Dana DE—Decca DV—Delvar HA—Harmony HA—Harmony HT—Hi-Tone KI—King LO—London Mor. 11 Mor. 4 CHATTANOOGIE SHOE SHINE BOY 109.4 110.9 CA-40282-TOMMY DUNCAN Never No Mo' Blues CA-850-SKITCH HENDERSON Daddy's Little Girl CO-20669-LEON McAULIFFE Rag Mop CO-38708—FRANK SINATRA God's Country CR-60147—BILL DARNEL Sugarfoot Rag DE-24863—BING CROSBY Bibbidi-Bobbidi-Boo DE-46205-RED FOLEY Sugarfoot Rog ME-5369—TWO TON BAKER Music! Music! Music! VI-20-3685—BRADFORD-ROMANO Rog Mop VI-20-3692—PHIL HARRIS Thot's a Plenty -MUSIC, MUSIC, MUSIC 95.6 94.9 CA-862-MICKEY KATZ CA-862-MICKEY KATZ The Wedding Samba CO-38704-HUGO WINTERHALTER Glow-Worm CR-60153-AMES BROS. I Love Her Oh! Oh! Oh! DE-24881-CARMEN CAVALLERO O, Katherino LO-604-TERESA BREWER ME-5369-TWO TON BAKER Chattanoogie Shoe Shine Boy MG-10627-JOHNNY BOND O. Rog Mop MG-10627—JOHNNT BOTTO C. Rog Mop RA-90055—EDDIE MILLER VI-20-3685—BRADFORD-ROMANO VI-21-0169—HOMER & JETHRO I Soid My Nightshirt 95.3 92.7 **RAG MOP** BU-696-JOHNNY LEE WILLS Near Me BU-322—CHUCK MERRILL Chottanoogie Shoe Shine Boy CA-844—THE STARLIGHTERS-PAUL WESTON O. It Not Bad CA-40286—ROY HOGSED Rainbow Polka CO-38710—JIMMY DORSEY O. That's A Plenty CO-20669—LEON McAULIFFE Chattanoogie Shoe Shine Boy CR-60140—AMES BROS. CK-60140—AMES BROS. Scntimental Me DE-24855—LIONEL HAMPTON O. For You My Love DE-46214—FOGGY RIVER BOYS I'm So Lonesome I Coul ME-5371—EDDY HOWARD O. Daddy's Little Girl MG-10627—JOHNNY BOND O. Music, Music, Music Could Cry

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7.

Page Mar. 11 Mor. 4 VI-20-3685-BRADFORD-ROMANO Chattanoogie Shoe Shine Boy VI-20-3688—RALPH FLANAGAN ORCH. You're Always There VI-21-0167—PEE WEE KING \Vhen They Play That Old Mississippi River Waltz -I SAID MY PAJAMAS AND PUT ON MY PRAYERS 62.7 70.2 CA-841-M. WHITING-DE VOL Be Mine CO-38709-DORIS DAY Enjoy Yourself CR-60157—BABBIT-TILTON Let's Get Away From It All DE-24873—MERMAN-BOLGER Dearie VI-20-3613—MARTIN-WARREN Have I Told You Lately THERE'S NO TOMORROW 60.1 63.9 CO-38636—HUGO WINTERHALTER O. When The Wind Was Green CO-38637—DORIS DAY CO-38637—DORIS DAY Game Of Broken Heorts DE-24782—CARL RAVAZZA Vieni Su HA-1078—ALAN DALE LO-554—CHARLIE SPIVAK VI-20-3583—TONY MARTIN A Thousand Violins -DADDY'S LITTLE GIRL 45.9 41.0 CA-850-SKITCH HENDERSON Chattanoogie Shoe Shine Boy CO-38711—DICK JURGENS CO-38/11—DICK JUKGENS We'll Build A Bungalow CO-20670—RAY SMITH Unfaithful One CR-60158—BOB EBERLY CR-60158—BOB EBERLY With My Eyes Wide Open I'm Dreaming DE-24872—MILLS BROTHERS If I Live To Be A Hundred LO-602—HENRY JEROME O. ME-5371—EDDY HOWARD Rag Mop RA-80088—DICK TODD VI-20-3550—PHIL REGAN Oh Eleonor -CRY OF THE WILD GOOSE 51.8 43.3 CA-40280-TENNESSEE ERNIE DE-24755-TERRY GILKYSON Oh Brandy Leave A DE-24895—MARINE-WARING Me Alone It Isn't Fair DE-46220-MERVIN SHINER Dust ME-5363—FRANKIE LAINE Black Lace DEAR HEARTS AND GENTLE PEOPLE 42.6 66.9 CA-57-777-GORDON MocRAE Mule Troin CA-57-757—BENNY STRONG O. You're The One CA-57-40260—EDDIE KIRK Co-37-40260-EDDIE Kink Coreless Kisses CO-39605-DINAH SHORE Speok A Word Of Love DE-24794-HANNON-RYAN DE-24794-HAINTON RTAN There's A Broken Heart, Etc. DE-24798-BING CROSBY Mule Train LO-558-BUDDY GRECO Fiesta In Old Mexico ME-5336-PATTI PAGE The Game Of Broken Heart VI-20-3596-I Must Have Done Something Wonderful IT ISN'T FAIR 40.8 27.2 CA-860-BENNY GOODMAN O. You're Always There CR-60156—BILL HARRINGTON High On The Eiffel Tower DE-24895—MARINE-WARING DE-24895-Cry Of The Wild Goose ME-5382-RICHARD HAYES Thunder In My MG-10637—BILL FARRELL Heor Bamboo VI-20-3609—SAMMY KAYE My Lilly and My Rose -вамвоо 28.9 32.1 10 CA-859—RAY ANTHONY O. Count Every Star DE-24894—JERRY GRAY O. One! Two! Three! MG-10637—BILL FARRELL It Isn't Fair VI-20-3627-VAUGHN MONROE O.

A Little Golden Cross

17	march 10, 170
Mor. 11 Mor. 4 .	Mor. 11 Mar
1-JOHNSON RAG 28.7 39.6	19I CAN DREAM,
CA-57-735-ALVINO REY O.	CAN'T I? 17.9 28
Four Leaf Clover	CO-38612—TONI ARDEN A Little Love—A Little Kiss
CO-38649—J. DORSEY O. Charley, My Boy	CR-60106-GLEN GRAY O.
DE-24819—RUSS MORGAN O.	DE-24705—ANDREWS SISTERS The Wedding Of Lili Marlene
Where Are You, Blue Eyes? DE-25442—RUSS MORGAN O.	HA-1078-ALAN DALE
China Doll Parade	NA-9092—THE BLENDERS RA-10038—JIMMY SAUNDERS
HA-1088—PEARL BAILEY _O-501—JACK TETER TRIO	VI-20-3553—TEX BENEKE O.
Bock Of The Yards	Over Three Hills
MG-10589—GLEN MOORE RO-207—HOYLMAN QUARTET	20—THE WEDDING
VI-20-3604-CLAUDE THORNHILL O.	SAMBA 14.7 15
Iowa Indian Song	CA-836—CHUY REYES O. Lost Love
12—ENJOY YOURSELF 26.7 21.2	CA-862-MICKEY KATZ
CO-38709—DORIS DAY	Music, Music, Music CO-38696—TONY PASTOR O.
I Said My Pajamas	Can I Come In For A Second?
DE-24825—GUY LOMBARDO O. Rain Or Shine	CO-38725—XAVIER CUGAT O. Zing-A-Zing-Zing Boom
ME-5361-LOUIS PRIMA O.	DE-24841-MIRANDA-ANDREWS SIS.
I Ain't Gonna Take It yI-20-3375—TOMMY DORSEY	I See, I See DE-24838—GUY LOMBARDO O.
She's A Home Girl	There's A Lovely Lake In Lovela
13—THIRD MAN	LO-449-EDMUNDO ROS MG-10622-ZIGGY ELMAN O.
THEME 22.5 17.7	VI-20-3628-IRVING FIELDS' TRIO
CA-820—ALVINO REY Steel Guitar Rag	Kitty
CO-38706-HUGO WINTERHALTER	
Come Into My Heart CO-38665—CAFE VIENNA QUARTET	ADDITIONAL TUNES LISTED BELOW
Cafe Mozart Waltz	IN ORDER OF POPULARITY
CR-60159—OWEN BRADLEY Cafe Mozart Waltz	IN ORDER OF FUFULARIT
DE-24908—ETHEL SMITH	
Cafe Mozart Waltz DE-46218—HANK GARLAND	21—WITH MY EYES WIDE OPEN I'M
Lowdown Billy	DREAMING 14.4 1
DE-24839—GUY LOMBARDO O. Cafe Mozart Waltz	22-MONDAY,
DE-24916—ERNST NASAR	TUESDAY.
Cafe Mozart Waltz LO-536—ANTON KARAS	WEDNESDAY 14.3
Cafe Mozart Waltz	23-GOD'S
ME-5373—HERMAN STACHOW Under The Linden Tree	COUNTRY 14.2
VI-20-3698—IRVING FIELDS' TRIO	24—CANDY AND
Poet And Peasant Rumbature VI-20-3611—IRVING FIELDS' TRIO	CAKE 10.5
The Wedding Sambo	
14-QUICKSILVER 22.3 16.6	25—BIBB1D1. BOBBIDI-BOO 10.3 2
CO-38638-DORIS DAY	
Crocodile Tears DE-24827—CROSBY-ANDREWS SISTERS	26—SITTING BY THE WINDOW 10.2 1
Have I Told You Lately, Etc.	
VI-21-0157-ROSALIE ALLEN-ELTON BRITT	27—BROKEN DOWN MERRY-GO-
15—BIG MOVIE SHOW IN THE SKY 22.1 8.4	ROUND 9.4 1
CA-833-PAUL WESTON O.	00 ID I KAUNA NON
Little Grev House	28—IF I KNEW YOU WERE COMIN'
CO-38692-MODERNAIRES Yodel Blues	I'D'VE BAKED
DE-24853-BING CROSBY	
Yodel Blues MG-10594-BLUE BARRON O.	29—I'VE GOT A LOVELY BUNCH
Mr. Disk Jockey	OF COCONUTS 8.4
16-DEARIE 20.9 7.1	30-MARTA 7.6
CA-858-STAFFORD-MocRAE	
Monday, Tuesday, Wednesday DE-24873—MERMAN-BOLGER	31-IT'S SO NICE TO HAVE A
I Said My Pajanias DE-24899—GUY LOMBARDO O.	MAN AROUND
My Lily And My Rose	THE HOUSE 7.5
VI-20-3696—KIRK-WARREN Just A Girl That Men Forget	32_COPPER
	CANYON 6.6
17—MY FOOLISH HEART 20.4 7.2	33-DID ANYONE
CO-38697-HUGO WINTERHALTER O.	EVER TELL YOU, MRS. MURPHY? 6.5
Leave It To Love DE-24830—GORDEN JENKINS ORCH.	34—A DREAM IS
De-24830-GORDEN JENKING OKCH. Don't Do Something To Someone	A WISH YOUR
Else ME-5362—RICHARD HAYES	HEART MAKES 4.9
The Flying Dutchman	35-DREAMER'S
MG-10623-BILLY ECKSTINE	HOLIDAY 4.8 I
Sure Thing VI-20-3681—MINDY CARSON	36-YODEL BLUES 4.6
Candy And Cake	37—FAREWELL
18-OLD MASTER PAINTER 19.6 17.1	AMANDA 3.9
CA-57-791—PEGGY LEE-MEL TORME	38—ECHOES 3.6
Bless You	
CO-38650—FRANK SINATRA Lost In The Stars	39—BEYOND THE SUNSET 3.4
DE-24801-DICK HAYMES	40-SORRY 3.1
Why Was I Born? ME-5342—RICHARD HAYES	
Open Door, Open Arms LO-549—SNOOKY LANSON	41_FAIRY TALES 1.9
VI-20-3608-PHIL ·HARRIS	42-WE'LL BUILD
St. James Infirmary	A BUNGALOW 1.8

March 18, 1950

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March 18, 1950

MOA SHOW ATTENDANCE FAR **BEYOND DIRECTORS' EXPECTATIONS**

Over 500 Of Nation's Juke Box Ops Register First Day. Meetings And Displays Keep Crowds Moving. Leaders Acclaim Show.



GEORGE A. MILLER, National Chairman

CHICAGO—Even the most opti-mistic predictions which were made for the MOA (Music Operators Of America) first national convention, prior to the opening of the doors at the Palmer House here on Monday, March 6, were completely upset when operators began to register, from Sunday evening and far into Monday as well as all day Tuesday, to be present at this first national meeting of the nation's juke box ops. Over 500 registered the very first day and the Board of Directors of MOA were happily overwhelmed. As

MOA were happily overwhelmed. As one of these men stated, "We had called this as a general national forum and, at first, hadn't planned for exhibits of any kind.

"The manufacturers of records,

supplies and phonographs asked for display space and this was incor-porated into the meeting. It was a non-profit affair from first to last.

porated into the meeting. It was a non-profit affair from first to last. "We would have been satisfied with an attendance of about 250 of the leading juke box men. But, even be-fore 6:00 P.M., Monday evening, we found that we had already passed the 500 mark and that more operators were still coming to the meeting." The meetings were held during the morning hours with the convention given over to the displays beginning at 2 P.M. each afternoon and lasting until 10 each evening. George A. Miller, chairman of the board of directors of MOA, greeted the men the very first Monday morn-ing meeting in his opening speech. He was cognizant of the honor granted MOA by 20th Century Fox pictures. This firm thru Leo Feist,



ALBERT DENVER, Vice-Chairman

Inc., and *The Cash Box* had extended an invitation to 500 of the MOA mem-bers to attend a world premiere sneak prevue of their latest musical pic, "Wabash Avenue." Lester Sims, professional manager of Leo Feist, Inc., was called to the rostrum and spoke to the group invit-ing all present to attend. Following this came Al Denver

Following this came Al Denver,

vice-chairman of the board of direc-tors, also leader of the New York juke box ops' association, who made a very fine welcome address to all the as-semblage. It was estimated that there were over 200 men in the room when



SIDNEY A. LEVINE, Counselor

the meeting started with more com-ing in as the speaking progressed. D. M. Steinberg, secretary of MOA, who also heads the New Jersey Music Guild, came to the floor to give a short resumé of former meetings. He condensed the minutes of these very canably

capably. Following him came Leo Kaner, well known CPA and tax consultant, who handles much of the work for the juke box ops in this area. His speech on depreciation of phonos and other tax matters clicked tremendously and was received with much applause. All those present asking for copies of this speech which incorporated some great ideas for a four-year depreciation plan.

Sidney H. Levine, attorney for MOA, and also attorney for the New York ops' association, then stepped to the platform and took over with a speech regarding the fact that members shouldn't become lax. National legislation would always be pending

as others sought a way to obtain part share of juke box income. Ray Cunliffe, who heads the Chicago ops' association, and whose great



RICHARD STEINBERG, Executive Committee

work for this meeting was much com-mended, then spoke on his commit-tee's work during the year on excise taxes and depreciation.

The meeting, after cross comment from the floor, was then adjourned by George A. Miller. The men hied themselves to the ex-



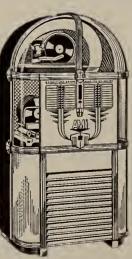
LEO KANER, CPA and Tax Consultant

hibits where they met with artists who had come many miles to attend. They bumped smack into Eddy Howard, Wayne King, Bobby Colt, Johnny Desmond, Red Foley, Eddy Arnold, Pee Wee King, Tennessee Er-(Continued on Page 25)





The A M I mechanism has won the confidence and respect of every music operator. Designed to change records with lightning speed and turn any record over to play either side, it has gloriously stood the test of time. It places operator's satisfaction above manufacturer's convenience. It gives the public what it wants and at the same time is built for the operator. It stays in order. It plays either side of the record in the way a record should be played: revolving horizontally with a single pickup and needle

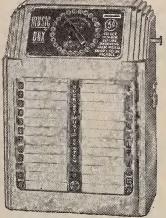


riding the grooves by gravity. This is the way records are made to be played, intended to be played! Since one-side play is now obsolete, it is important that you select your new machines on the basis of which record changing mechanism does the best job playing both sides. AMI is the originator of two-sided record playing, with over 20 years experience building this type of equipment. The "C's" record changer is the one thoroughly field proven mechanism of its kind. For lowest operating cost, specify AMI Model "C"



March 18, 1950

MOA SHOW



BUCKI WALL & BAR BOX IS BEST PRICED TO HELP YOU TO ENJOY **BIGGER PROFITS!**

BUCKLEY "16" Revive your sixteen rec-ord phonos with the Buckley 16 Record Wall and Bar Box. It boosts collections. It booms profits.

BUCKLEY "20" Wherever you have a 20 record phono on location be sure to place Buckley 20 Record Wall and Bar Boxes. That's the ANSWER to SURER PROFITS. BUCKLEY "24" Now make your 24 rec-ord phonos take in as much, if not more, than your newest machines. Surround the entire location with the famous Buckley 24 Record Wall and Bar Boxes. BUCKLEY "32" Here's the box that stole the MOA Show. Fits per-fectly for all 40 record selection phonos. Fitted for all phonos of 32 records and over. You never have more than 32 hit sides in any phono. Buy the BUCKLEY "22" Wall and Bar Boxes to boost the collections of your 40 and over selection phonos. PRICED LOW. Write, Wire, Phone for Complete Details TODAY!

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SHUFFLE GAMES SHUFFLEBOARDS

SHUFFLEBOARDS A scientifically weighted and measured and precision milled all chrome puck that "perfectly fits the players' fingers" and gets better as it gets more action on shuf-fle games and shuffleboards. PRICED LOW. This is the puck that features a plastic inside cover that's smooth to the players' fingers. Comes in all-plastic box of 8 pucks. You can use the handy plastic box for springs and things afterwards. GET THE PRICE OF THE NEW "BUCKLEY PUCK" TODAY—YOU'LL BE PLEASANTLY SURPRISED !! WRITE, WIRE, PHONE.

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NEWI

NEW!

ACCLAIMED CANADIAN GOVT. PERMITS IMPORT OF COIN GAMES **Music Machines Due For Okay In July**

MONTREAL, CANADA-The coin machine industry of this country received the greatest news in years this past week, when they were informed by their government they would be permitted once again to import coin operated games. It was stated that permission to import automatic music machines will be coming along soon, probably in July.

Since the end of the war Canadian firms have been forbidden to bring in any coin operated equipment, due to the shortage of the dollar. With conditions on the up-grade the past years, the government worked out a method of limited importation. Each wholesaler is allowed a certain amount of dollars to spend out of Canada for coin operated pinballs.

The ban on coin operated equipment imports has worked a tremen-dous hardship on Canadian coinmen thruout the past years. Wholesalers and operators could only utilize what-ever machines were on hand. The results were that a number of wholesaling firms had to close their doors, and operators were unable to give the public any of the newer machines for variety of play. A price condition ex-isted comparable to that in the United States during the war. Whatever equipment was offered for sale was quoted at fantastic prices.

With the ban lifted this past week, wholesalers will now be able to bring in limited amounts of pinball machines based on a quota of American dollars. (Ed. Note: It is interesting to note that the Customs Department is using the Price Lists of "The Cash Box" as their official medium for determining the prices of these machines.)

For many years the Canadian market has been one of the best outlets for used machines for American firms. With this market now open firms. once again, coinmen in the United States look forward to once again enjoying a lively export business to one of its best foreign markets.

South African Coinmen To Attend CMI Show In June

CHICAGO-Two coin machine operators are planning to come half way around the world to attend CMI's annual coin machine show to be held June 26, 27, and 28 at the Stevens Hotel in Chicago, stated Dave Gottlieb, CMI show chairman.

They are the Frazer brothers, Clary and Ralph, who operate amusement games in their restaurant, Ralph & Clary's Hamburger Hut, Ltd., in Pretoria, South Africa. "You can plan on three of us being there as Ralph will be married by then," Clary Frazer wrote Coin Machine Institute in Chicago. "Tell our friends we will see them at the Coin Machine Institute Show."

The Frazer letter was made public by Dave Gottlieb, who said with visitors already coming from South Africa and Mexico, "It begins to look like old times when the industry was doing business all over the world." Gottlieb said he expected operators from the Philippines to also attend.

Gottlieb stressed that operators from all over the United States are also looking to the CMI show this summer as part of their vacation plans. Many are planning to bring their families, he added.

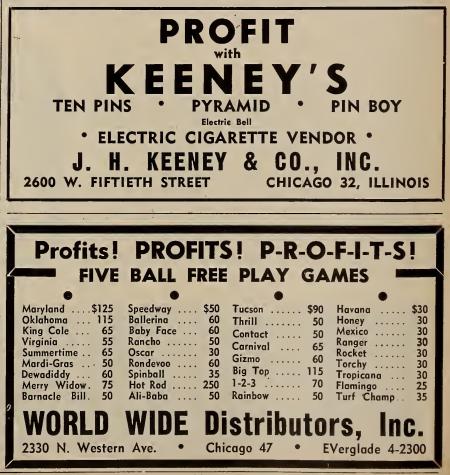
The CMI show chairman pointed cut that the huge convention hall at the Stevens is air conditioned. "It is also the largest space ever engaged for a Coin Machine Show and early indications are that this will be the biggest show in CMI history," he said. "It will certainly bring out the greatest number of new manufacturers, who have entered the coin machine field since the war."

CMI is expected to announce shortly a special committee to arrange for entertainment for wives accompanying their husbands and to arrange for tickets to baseball games and other sporting events.

Final allotment of space for exhibitors will begin April 1, the show committee announced.

"Remember," Gottlieb added, "There is only one CMI show and that is at the Hotel Stevens, June 26, 27, and 28."

WANT TO BUY! Post-War Phonos of All Kinds. Also Seeburg 3-Wire Post-War Boxes SEACOAST DISTRIBUTORS 1200 NORTH AVENUE, ELIZABETH, N. J.



ABT Opens Eastern Sales & Service Office

Geo. H. Gruebert Eastern Rep

CHICAGO-George H. Gruebert, well known eastern coinman, has been appointed direct factory Eastern representative for A.B.T. Manufacturing Corporation, it was announced by R. L. Budde, assistant to the president.

Gruebert has opened an office at 17 East 42nd Street, where he will show the various ABT products, and serv-ice the trade in the Eastern area.

In addition Gruebert will be in constant contact with ABT distributors and operators, with the prime pur-pose of giving them complete cooperation and service.

The Cash Box



CHICAGO—There will be no repe-tition to the operator's eyes as he passes the rows of exhibts at the ACMMA Show, Hotel Sherman, Chi-cago, May 22, 23, 24, according to a statement by Herb Jones president of the association. Practically every type of coin operated machine will be exhibited. There will be no repeti-tion instead a complete diversified coin machine line.

"The Show Committee has made it a 'must' that only the regular floor space of the mezzanine and exhibit hall will be used," stated Jones. "No attempt will be made to place exhibit booths in every nook and cranny, as this would only add confusion. Show visitors like to follow a regular path through a show where each exhibit comes to their attention as they pass through.

"Edward C. Bowman, Show Exhibit Manager, who has a long line of successful national shows to his credit, has found through experience that a too crowded exhibit is never successful. Bowman is setting up a clean-cut registration system so the cperators, upon arriving at the show, will not have to wait hours for their exhibt badge and other credentials to get into the show proper. A fully trained staff will be on hand during the show to help out the operator, whatever his needs may be."

The Hospitality Committee, headed by Vince Shay, has set up a program whereby all operators' room reservations will be taken care of accurately and immediately upon receipt of their show!"

requests. If by chance you have not made room reservations, it would be a good idea to do so now as the latest report from the Hospitality Commit-tee is that the rooms are filling up very fast. Herb Jones, whose background in the coin machine field is known by everyone, especially his ingenuity for planning exhibts, is going all out to make this show the most orderly, the most constructive and the most sys-

most constructive and the most systematic ever set up by the coin machine industry.

"A diversified line of coin operated equipment is assured at the ACMMA show," Jones said, "because of the fact that manufacturers from all over the United States have already ordered exhibit space, and there will be, for example, hot coffee machines, phonographs shoe shine machines, arcade equipment, one-balls, five-balls, bells, coin operated punchboards and even a horse that walks, canters or gallops upon insertion of a coin. Of course, you may ride this horse, too. "The aim of ACMMA is to present

a real show to the operator who takes time off from his business to come to Chicago, whereby he may be able to walk through the exhibit halls and see all types of coin operated and related products and give him the opportunity to freshen up or replace his line with new moneymaking products.

"The ACMMA Show will again bring to the operator a chance to attend a real-old-fashioned coin machine

MOA R	e-Elects
	A. Miller
National	Chairman

Other Execs Also To Serve Another Term

CHICAGO-Climaxing the three day meeting of MOA, the body voted in officers for the coming year. The entire group who served the past year, were re-elected, and all agreed to devote their time and energy to make the organization stronger and larger.

George A. Miller, who cannot be given enough praise for the wonderful job done, was voted to serve as National Chairman once again. Al Denver, New York, was voted into the post of first vice-chairman once again; Ray Cunliffe, Chicago, was elected as second vice-chairman; Charles Hannum, Philadelphia, third vice-chairman; and Clem Stetson, Redwood City, Calif., as Sgt.-At-Arms.

Other music men elected to serve on the Executive Board were: E. A. Conforti, Les Montooth, Hirsh de LaViez, Mike Imig, C. S. Pierce, Richard M. Steinberg, Phil Levin, A. Johnson, Norman Gertz, Mel Kirby, C. L. Bever, Jack Cohen, Tom Crosby, Fred Fixel, Morris Goldman and Sol Hoffman.

Sidney Levine will continue as national counsellor.

SHUFFLE GAME CONVERSION KITS From \$19.50 To \$29.75 SPECIFY NAME OF GAME USED SHUFFLE GAMES BALLY BOWLER, also includes life up pin conversion kit ... UNITED SHUFFLE ALLEY GENCO BOWLING LEAGUE WILLIAMS TWIN SHUFFLE \$249.50 189.50 195.00 245.00 WANTED CAN USE ANY QUANTITY OF LATE ONE-BALLS AND FIVE-BALLS. STATE CONDITION AND PRICE WANTED IN FIRST LETTER. "OUIK-KOIN" COIN CHANGER

FIVE-BALL FREE PLAYS

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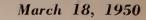
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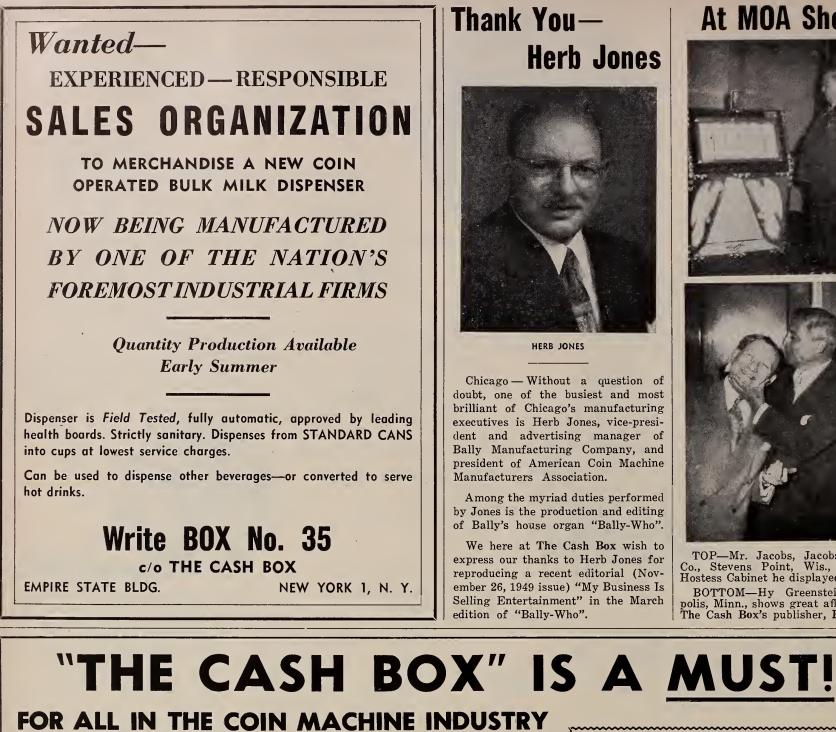
24.50 19.50 19.50

Ali Baba Alice Wonder-land

CUIN CHANGEK Guaranteed Accurate! Interchangeable Units! Choice of 1c, 5c, 10c, 25c 50c Units. 5c-5c UNIT Only \$14.95 ALL METAL CHANGER Other coin combinations proportionately priced. 1/3 DEPOSIT WITH ALL ORDERS, BALANCE C.O.D.

Coven Distributing Co. Exclusive Distributor of Bally Products, Wurlitzer Phonographs and Coma Hollycrane. 3181 ELSTON AVE. CHICAGO, ILL 3181 ELSTON AVE. CH





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Thank You— **Herb Jones**



HERB JONES

Chicago - Without a question of doubt, one of the busiest and most brilliant of Chicago's manufacturing executives is Herb Jones, vice-president and advertising manager of Bally Manufacturing Company, and president of American Coin Machine Manufacturers Association.

Among the myriad duties performed by Jones is the production and editing of Bally's house organ "Bally-Who".

We here at The Cash Box wish to express our thanks to Herb Jones for reproducing a recent editorial (November 26, 1949 issue) "My Business Is Selling Entertainment" in the March edition of "Bally-Who".







TOP-Mr. Jacobs, Jacobs Novelty Co., Stevens Point, Wis., and new Hostess Cabinet he displayed at show. BOTTOM—Hy Greenstein,Minnea-polis, Minn., shows great affection for The Cash Box's publisher, Bill Gersh.

GREATEST BARGAIN IN COIN MACHINE HISTORY! Special Subscription Deal To THE CASH BOX

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... a 40 word classified ad FREE OF CHARGE each week (worth \$3.20 per week) plus subscription—at a cost to you of approximately \$1. per week.... Your very first ad can bring back your investment, plus a profit.

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THE CASH BOX The Confidential Weekly of the Coin Machine Industry

EMPIRE STATE BLDG., NEW YORK 1, N. Y.



BOTTOM-Norman Gertz and Mike Imig, phono ops and members of the executive committee of MOA completely surround Bill Gersh, publisher of The Cash Box.

BOTTOM-Herb Oettinger, United Manufacturing

Company and Bill Gersh cut it up a bit (Do you know that Herb is quite a music critic?).

INC

2849 FULLERTON AVE., CHICAGO 47, IL (Tel.: Dickens 2-2424)



End Of Coal Strike Greeted By Wurlitzer Shipping Conversion **All In Coin Machine Industry**

NEW YORK-The coin machine in-NEW YORK—The coin machine in-dustry, like all others, heaved a col-lective sigh upon hearing of the set-tlement of the long drawn-out strike in the coal industry. Not only were the many coin machine manufactur-ing concerner of facted by the concerner ing concerns affected by the emergency regulations written by every commu-nity, resulting in curtailment of pro-

When you buy from Runyon YOU BUY THE BEST AMI Model "A" . . \$445. AMI Model "B" . . \$545. Machines reconditioned like new in appearance and mechanically 1/3 Dep., Bal. C. O. D. SALES COMPANY Exclusive AMI Distributors in N.Y. N.J.& Conn. 593 10th Avenue 123 W. Runyon Street New York 18, N. 7, Nework 8, N. J. LOngacre 4-1880 Bigelow 3-8777

duction, and in some cases complete shut-downs, but the allied branches of the business were suffering considerable loss of business. Operators in coal mining areas (and wholesalers who sold them equipment) were practically at a standstill.

Some factories, where it was possible, converted its heating equipment into oil. However, most factories weren't that fortunate.

Most coin factories at this time are featuring hit games and phonographs, and it was with high glee that they received the good news of the end of the strike. Within a day or so after miners returned to their work, most regulations limiting use of coal was rescinded. Factories returned to full day employment, and machines are now coming along in much better quantities.

Operators in mine areas expect their collections to return to normal within a short period, and now are clamoring for new games and phonos.

Full employment in the coal industry usually means full employment in steel, automobiles, and railroads, which keep steady payrolls going into the pockets of the entire country's employees. With great music equipment and records, sensational amusement games, coinmen are anticipating one of the greatest spring and summer seasons ever enjoyed in many, many vears.

Kits For 33¹/₃ And 45 RPM **Record Adaption**



A. D. PALMER, JR.

NORTH TONAWANDA, N.Y.-A. D. Palmer, Jr., advertising and sales promotion manager, The Rudolph Wurlitzer Company, this city, announced this week that the firm is shipping conversion kits for both 33 1/3 and 45 RPM record adaption.

"We are particularly pleased about this condition," stated Palmer, "in view of the fact that production is four to six weeks ahead of previous estimates."

Production of the new model 1250 is proceeding satisfactorily, he stated, and distributors will soon be receiving shipments in good quantity. The

1250 is so constructed that it can be converted easily, and cheaply to the various speed records. The price on the kit, Palmer noted, is still under the \$10 price as previously promised. It is to be sold to operators for \$8.75.

"Ed Wurgler has informed me" continued Palmer, "that our distributors have received a very fine reception from operators for these conversion kits, and have already placed quite a number of orders."

Meanwhile, he said, orders for the new 1250 continue to flock in. "Distributors have been impatient over our inability to ship in large quantities sufficient to meet their immediate needs" stated Palmer. "It certainly is a pleasant feeling to know that the 1250 has been accepted so readily by the music operators. Everyone in the trade knows when Wurlitzer gets that production line going, we'll be able to meet any demand. Probably when your readers see this statement, our distributors will have sufficient equipment on hand for their immediate needs, and the flow of machines from our production line will continue to everyone's satisfaction."

"It's What's In THE CASH BOX That Counts"



MOA ATTENDANCE FAR BEYOND

(Continued from Page 18)

DIRECTORS'

nie, Hank Thompson, Jimmy Wakely and many others who were waiting to say hello to them in the rooms of the various record manufacturers they represented.

The needle firms, record manufac-turers and distributors, and the many others who featured room displays were busy all during the afternoon and evening of the meet.

On Tuesday morning, operators listened to Ed Mehren, chairman of the American Institute for Intermediate Coinage, and president of the Squirt Beverage Company. Mehren spoke about the movement now being pressed for the minting of a $2\frac{1}{2}c$ and a $7\frac{1}{2}c$ coin. His recommendations to the music operators, were to take the the music operators were to take the following steps:

(1) As many operators as possible be integrated on the state-sponsoring committees for intermediate coinage.
(2) As many operators as possible either contribute to or become mem-bers of the American Institute for Intermediate Coinage to carry on pub-lic relations and research.
(2) Munic encenteeme attain the on

(3) Music operators obtain the en-dorsement of associated organizations in the coin operated machine inin the dustry.

(4) Music operators appoint a com-mittee of technicians who would in-form the subcommittee of the Senate Banking and Currency Committee of the shape, metallic content and mag-netic qualities of the proposed coins for use in music machines.

(5) A major record company was considering the production of a rec-ord telling what coinage of a 7½c





TOP-In conference: (1 to r) George Miller, C. A. Pierce, Al Denver, Sidney Levine and Tom Crosby.

BOTTOM-Ben Friedman (extreme right), sales manager, Geo. Sylvan Electric Corp., feeding MOA visitors with free hot dogs from their "Chef Master" unit.

coin would mean in reducing the cost of living, and that music operators place it on all machines.

EXPECTATIONS

Mehren paid tribute to *The Cash Box*, stating that it was the first pub-lication to present the need for inter-mediate coinage in May, 1946, long before he ever thought of it.

John Haddock, president of AMI, Inc., spoke to the group, stating his firm was happy to work with MOA, and stressed the need for cooperation among manufacturers, distribu-tors, jobbers and operators. In an-swering a question from the floor, Haddock informed the body that a plan to lift the present excise tax was being worked on.

Other speakers on Wednesday, were: Hirsh de LaViez, president of the Washington Music Guild; Dick Steinberg, executive director of Mu-sic Guild of New Jersey; representa-tives of the trade press; and presen-tation of prizes won by operators in the contest conducted by Permo. Almost everyone was pleasantly

Almost everyone was pleasantly surprised at the numbers of men who attended the meetings. Many record manufacturers were heard to state that this was just what they wanted, "A place where they could meet only the juke box operators." Others were much of the same opinion. It is generally believed, following

the meetings, as well as the radio shows which entertained those who attended the MOA convention that this first national convention of the Music Operators of America had been successful far beyond predictions which had been made for it.

WANTED

BY ONE OF CHICAGO'S Major Manufacturers

....ideas, inventions or completed working models of all types of new coin operated machines. Your product, idea or invention, if it meets approval, will be given complete and immediate attention. You will be contacted directly after receipt of your first letter. You can write in full confidence. You are assured complete protection.

Give Full Details to . . . Box No. 150 c/o The Cash Box, 32 W. Randolph St., Chicago 1, III.







EASTERN FLASHES

Coinmen are known as a hardy lot. They overcome obstacles that would cause 99% of business men in other trades to throw up their hands. They fight their way thru high prices of equipment, low collections, high overheads, poor mechanical equipment, bad buys, strikes, coal shortages, high licenses, taxes, etc., etc. However, many of the city's coinmen were laid low this past week by ol' man "flu." The unusually unstable weather we've been having—one day cold, the next warm—has taken its toll among coinrow's personnel.

Mike Munves home all week nursing a very bad cold (and when Mike is kept away from the office, you know he's sick). Joe Munves supervising the completion of the firm's new offices during Mike's absence. These quarters will be a show place when completed.... Harry Berger, West Side Distributing, back on the job after a week's sickness, but still mighty wobbly on his pins. ... Mendy Mendelson, business manager of the association of amusement games operators, returns to his desk—also a victim of the virus bug. Mendy notifying all games ops of the meeting at the Broadway Central Hotel on Monday, March 13. Large attendance expected, as many new members have been signed up since its last meeting. In addition, March 15 is new fiscal year for licenses, and the meeting will be very important for ops. Louis Rosenberg, president, and Teddy Blatt, attorney, will have important information to relay to its members.

*

*

Al Denver, MOA v-p, who flew to Chicago from a vacation in Miami, returns to the big city, but relates he will try to inveigle another few weeks down south before the season is over. . . Sidney Levine, national council for MOA, now leaves for the sunny climes and hospitable natives of Miami. . . Which reminds us that a number of our town's citizens are relaxing down there right now. Max Weiss of Brooklyn, trying his skill at "Gin" and "Canasta" with the world's champ (?) Willie (Little Napolean) Blatt. . . Larry Serlin and his family vacationing for a while in Miami, while his partner, Lou Price, handles the biz. . . Etta Brodsky, Young Distributing, recalls that she's been associated with Wurlitzer's local distributors for ten years—that makes it ten years the several Wurlitzer firms have had the best secy. in the biz. . . Joe Young finds his move to Tenth Avenue one of the best he's ever made. Ops keep flocking into the building, resulting in greatly increased parts biz. He's to be complimented on the novel arrangement of his window display. Three windows facing the street have Venetian Blinds—two remain down completely, and the center one is drawn sufficiently to frame the Wurlitzer 1250.

MIAMI MURMURS

Joe Mangone, All Coin Amusement Machine Co., who has been on the road these past weeks, has developed a new technique in servicing his customers. Instead of piling up orders to handle upon his return to the office, he now phones in every order, thus assuring faster deliveries. From the amount of phone calls, Joe must have had a record breaking trip this time. . . . Ozzie Truppman, Bush Distributing Co., probably the busiest man in town—for in addition to demands of his customers, he seems to be entertaining coinmen from all over the United States who are vacationing here. . . Willie (Little Napolean) Blatt, Supreme Distributors, happy as a lark, claiming business has picked up considerably—and he's also been playing host to any number of visiting friends. He was seen entertaining Mr. & Mrs. Meyer Gensburg of Genco, Max Weiss of Brooklyn, N. Y., Larry Sedlin of Long Island and Al Denver, president of the music operators association in New York. . . . All were sympathizing with poor Al, who flew out to attend the MOA meet in Chicago. Tell Ross, Sam Taran's "Man Friday," received a truckload of United's new shuffle game "Double Shuffle Alley," and sure was happy about it all— stating he'll now be able to fill some of those back orders. He's also plenty enthused over the music operators' acceptance of AMI's "C" phono, who are constantly placing orders for more and more. . . . Herman Paster back enjoying the Miami sunshine after attending the distributor meet at United's. He plans on remaining here until the weather up North warms up . . . Reports are that pinballs are coming back in a big way in this area, and some of Chicago's factories are sending in some new games, it is stated. **H BOX That Counts"**

"It's What's In THE CASH BOX That Counts"

The Cash Box

Page 27

Only \$20 EA



CHICAGO CHATTER

CIACCACCO CIACITIES MOA passed all expectations when over 500 coinmen registered to attend the first national convention of this organization. Everyone was jubilant by ruesday afternoon when these figures were revealed. Many of the members of the Board of Directors stating that this, most definitely, assured MOA Con-ventions becoming a permanent part of the future American coin machine scene . . . Winding it all up, tho, the meetings were very interesting with the speech made by John Haddock, President of AMI, Inc., most outstanding, and that made by Ed Mehren, who heads the American Institute for Interme-diate Coinage, extremely revealing to all those who were present. Nor should any of the other speakers go unsung. All of them did a grand job . . . Leo Feist, Inc., music publishers, represented by Lester Sims and Ned Miller here, in conjunction with 20th Century Fox Pictures, via The Cash Box' manager of the music dept., Bob Austin, are to be most sincerely thanked for that marvelous world premiere prevue showing of the new "Wabash Avenue" picture. Predictions are that the two songs from this musical pic, "Wilhelmina" and "Baby Won't You Say You Love Me," are sure to prove grand juke box moneymakers for some months to come . . . Of course none will forget the very fine welcome of MOA by Johnny Desmond's singing on Don McNeil's Breakfast Club . . . "Two Ton" Baker and his great show on WGN turned over the other amany miles to be present at this first MOA meet . . . The many recording artists who traveled miles to be present and to meet the music ops will not soon be forgetter.

Personalities around and about the convention were in such number that we can only pick here and there from our memory to recall events . . . Jake Friedman of Atlanta seeks a definite type of bill which will help all ops in his area . . . Pat Buckley showing that plastic box of 8 Buckley Pucks for shuffle games and shuffleboards and winning instant attention. By the way, the plastic box, after pucks are used, comes in handy for springs and things . . . Art Olsen, Sherman Pate, Gail Carter and all that grand, grand bunch of guys at Permo who kept the ops entertained all thru the three days of the show . . . Charley Pieri and Ford Sebastian of Exhibit looking things over . . . Herb Oettinger of United around and about . . . Henry Seiden in from Albany with a plastic edge idea for records which is very, very good and can be used by all ops . . . Joe Caldron, Jack Mitnick, John Stewart, Ed Ratajack and John Haddock entertaining . . . Lester Rieck in the H. C. Evans room . . . Bill Alberg, one grand guy, in from Brooklyn and kibitzing about with Ike Berman, Irv Katz and a galaxy of others . . . Joe Beck telling us about a brand new shuffle game conversion . . . Tom Crosby here from Minnesota and advising he's on his way to Europe soon . . . Hy Greenstein gets the Coral Record deal for his Minne-apolis territory . . . Charley Schlicht whispering to us about some tests . . . Max Hurvich of Birmingham telling about that gorgeous new building they now have and the official opening which they plan to run for all the nation's coinmen.

have and the official opening which they plan to run for all the nation's coinmen. LeRoy Mintz and Mel Miller of Miller Mfg. Co. who presented the Carillon Dynamic needles to the ops who were present making many new friends... H. F. (Denny) Dennison in from sunny Cal and advising he is now in food trailer biz ... Hirsh de LaViez of Washington's Music Guild, (playboy of the show), but, doing a whale of a business at the same time ... Tony Papa, Jr. from Chattanooga and talking only "Chattanoogie Shoe Shine Boy" ... Jacobs and his grand new cab for Hostess units ... Leon Gross trying to sell Solotone boxes ... Bob Gnarro proving himself an expert on the new disks ... Leo Kaner whom all thank for his grand speech and one CPA and Tax Consultant who is modestly authoritative ... Hymie Zorinsky, his white hat and his big cigar, winning lots of friends with his amiable conversations ... Sol Gottlieb here and there the first day of the show ... Leo Green and Joe Abraham walking about, looking, listening and making a deal or two ... Mr. and Mrs. Jack Cohen of Cleveland. The charming Mrs. Cohen a song writer of note ... Sandy and Ruby Levine enjoying themselves immensely ... Mr. Morris collecting the data to be studied when he returns to his offices ... Mike Imig much happy over the fact that a sister state may soon open to many types of products ... Ben Ginsberg of Roswell, N. M. who proved a very con-sege observations which we will record in fuller detail one of these days ... Sol Hoffman of Harrisburg who was very much pleased at the success of this first meet ... Dave Rosen of Philly all around the place ... Phil Weisman and Mike Spagnola closing a good deal with Ray Cunliffe and Jack Mitnick all smiles over it ... Dick Steinberg complimenting Art Olsen on the technical troved to be a very thankful guy because of omissions ... Mr. and Mrs. C. H. Pierce of Brodhead, Wis. with Mrs. Pierce doing all the record buying, as per usual, one gal who can buy 'em for me anytime.

Doug Opitz in from Milwaukee and just listening. Advises that there is a mighty fine delegation in from his town . . . Mr. and Mrs. Wolf Roberts around and about the displays and Wolf explaining each and every detail to his missus . . . Big hit of the show—free hot dogs—from the machines of Geo. Sylvan Electric Corp., called "Chef Master," with Ben Friedman, sales manager, proud of the way the trade have accepted his idea of earning extra profits . . . I'v Goff of Madison, Wis. who does a grand job with shuffleboards, but, loves music . . R. H. Schneider of East St. Louis who gave us a swell idea . . . Harry Sultan of NYC one of the real old timers in the music biz much impressed with music ops' meet . . . Jack Cox, that perennial youngster, back in town again over at Rock-Ola and waiting for his next assignment. Jack just returned from about 10 months in Dallas . . . Nate Gottlieb happy over the way many ops accepted "Bowlette" . . . Herb Jones correcting misprint to advise that Bally's great sensation, "Super Bowler," features 10 frames not "1 frames" as appeared in an item last issue. (All we hear is that "Super Bowler" features plenty of cash on every location when the cash box is opened) . . . Artists who asked us to express their appreciation and thanks to the nation's music ops who attended the MOA show: Eddy Howard, Johnny Des-mond, Wayne King, Bobby Colt, Jack Haskell, Spike Jones, Pee Wee King, George Olsen, Ken Griffin, Hank Thompson, Tennessee Ernie, Hank Williams. Jimmy Wakely, Red Foley, Eddy Arnold, Nellie Lutcher, The Ames Brothers. Dick (Two Ton) Baker. We hope we've mentioned 'em all. There were so many around it was just music, music, all day and night long. "*"It's What's In THEC C.*



THE ONE AND ONLY PLASTIC (PLEXIGLAS) TRAY WITH LITE-UP PLASTIC PINS—YOU CAN ACTUALLY SEE THE PUCK SAILING UNDER THE PINS!—PIN LITES GO OUT AS HIT—AUTO-MATICALLY RELITE FOR NEW PLAY. IT'S SENSATIONAL!!

COMPLETE UNIT FOR EACH OF YOUR SHUFFLE GAMES 1/2 Dec. With Order, Bal. C.O.D., F.O.B. Chicago CONVERT EVERY SHUFFLE GAME YOU OWN TO THE NEW STYLE "Lite-A-Pin" GAMES !! MADE TO FIT-United-Bally-Genco-Keeney-Williams-Rockola. PLEASE SPECIFY NAME OF GAME FOR WHICH YOU DESIRE "Lite-A-Pin" CONVERSION. **IMPORTANT NOTICE -**- DISTRIBUTORS -It takes only a few minutes right on location to plug in the "Lite-A-Pin" unit on your old shuffle games. No solder-ing. Just plug into light box. WRITE, WIRE OR PHONE IMME-DIATELY. DELIVERIES NOW BE-ING RUSHED. GET YOUR SHARE QUICK.



They Start 'Em Off Young In Tennessee



NASHVILLE, TENN .--- It's not a doll you're looking at, but a real live 13 month baby girl. This beautiful child, Pamela McKee, a daughter of A. J. McKee, operator of Columbia, Tenn., was introduced to AMI's Model "C" at the recent showing held at C. Hitchcock's Hermitage Music Company.

Cleveland Phono Merchants Assn. Opens Campaign To Promote Music In Taverns

CLEVELAND, O .- A teaser campaign promoting music for the tavern and TV for the home is underway in Cleveland sponsored by the Phonograph Merchants Association.

First piece in the promotion, which was sent to fifteen hundred taverns in Cuyahoga County last week, displays two cartoons showing complete boredom in a tavern while a cooking show is being telecast, and the same setting pepped up to the tune of a jukebox— and a ringing cash register. The car-toons are captioned "TV For The Home" and "Music For The Tavern." The Phonograph Merchants Associa-tion signature appears at the bottom of the piece of the piece. Follow up mailings will be sent out

at intervals. Also included in promo-tional plans is a selected list of the best TV programs to be sent out each week.

The Cash Box



CALIFORNIA CLIPPINGS

That's really a honey Bally has in its "Speed Bowler," as we learned in several trys at the game on the Paul Laymon floor. . . . and the surprising thing, perhaps, is that competitors among distribs and mfrs.' reps are the first to admit, ungrudgingly too, that it's an outstanding game. . . . The speed of the game is truly amazing and when Red, the Demon Mechanic, took us in the back room to show us what one looked like stripped down, it was really a revelation. . . To even an unmechanical mind as ours, the compact, easy-toget-to and completely diagrammed mechanism all in the back of the scoreboard seemed like a cinch for the operator. . . Busy as they've been with the game, orders from ops piling up way behind shipment, Paul and Lucille Laymon took a weekend off to run up to Palm Springs, which is news for this hard working couple. . . . Another sweet thing in the new game department is Gottlieb's long heralded "Just 21," which we also tried our hand on at Laymons. . . . This fiveball pfovides about the most unusual, exciting action we've ever seen in a game.

Jack Simon back on the job from his Eastern jaunt, and the Sicking Co. topper tells us that he had a fine time, great trip and feeling good . . . even if he didn't make any money. Jack also reports that "Just 21" is doing fine, with a fresh shipment due in, and he's waiting eagerly for Gottlieb's new shuffle game, "Bowlette," the junior sized baby designed for locations that can't handle the full sizes. . . At General Music, we were told by "Mac," in the absence of Bud Parr and Fred Gaunt, that United's "Super Shuffle Alley" is doing a super job of selling itself as a good looker and improvement over the fine game that preceded it. . . When it comes to shuffle games, the Badger Sales floor certainly is well represented. Lined up for ops to choose from are Williams' "Line Up" and "Twin Shuffle," Keeney's "Ten Pins" and "Pin Boy" and Universal's "Twin Bowlers." According to W. R. Happel, Jr., each one is getting its share of interest among local ops. . . . Lyn Brown is still hustling along with his lite-up pin reconversion for that shuffle game and getting lined up for something bigger and better, he tells us.

Talked to Ed Kendall at Bob Bard's and nice to learn that he's been Bob's partner for the past 14 years, and not a silent one though it's the first time we bumped into him. He revealed that Nels Nelson and Bob Bard have been mighty busy on that new game being built out in Long Beach and that the wraps are about to be taken off via a test run any day now. . . . Walt Solomon of J. Peskin and Co. says, "Just working like nobody's business. Some we've got to go out after and others are coming in. Can't say we're selling 'em all, but we're getting our share and maybe a little better." . . . Aubrey Stemler still on the road for Peskin and bringin' 'em in. . . . Phil Robinson keeping busy these days with Chicago Coin's "Band Box" and their shuffle game too, dividing his time between his Coin Row office and spreading the word in the field. . . On the Row: Mr. and Mrs. Jack Mallett of Claremont . . . Tex Mitchell from Fesno . . . Tony L. Simon of Bryn Mawr (which we always thought was a girls' school) . . . Signal Hills' Tod Faulkner . . . Wm. Black of Bakersfield . . . Niles Smith from Oildale . . . Wm. Sparrow of Santa Barbara . . . Homer Gillespie and M. W. Griffin of Long Beach . . . G. F. Cooper from Riverside . . . Delano's Pete Peterson . . . Norman Christ of Lompoc.

MINNEAPOLIS-ST. PAUL, MINN.

Verling Geib and his wife of Deadwood, S. D., drove into Minneapolis last week and are spending several days just on vacation. Verling has bought a theatre at Deadwood and will take over operations in 1952... Frank Davidson of Spooner, Wis., taking time out to drive into Minneapolis to look at the new "Just 21" at the Hy-G Music Company and also at the new shuffle alleys.... Walter Schmidt of the Red Wing Novelty Company, Red Wing, in Minneapolis last week for the day picking up a few miscellaneous supplies.... Earl Berkovitch of the B & B Novelty Company, Superior, Wis., also in town for the day making the rounds.

Temperatures zoomed high over the week-end, way up in the fifties, which brought a lot of operators into the Twin Cities... Duane Knutson of the Fertile Coin Machine Company, Fertile, took advantage of the beautiful weather to drive into the Twin Cities to spend a few days visiting some of the distributors... Mr. and Mrs. Walter Lord of Ironton, also in town for a few days picking up their record supplies.

Al Reese and his wife of the Watertown Amusement Company, Watertown, S. D., drove into Minneapolis to visit his family and continued on to Chicago where he will visit an eye specialist. Al has been having trouble with his eyes during the last few weeks and hopes that the doctors will remedy it. He will also attend the M.O.A. Convention while in Chicago.

Lyle Kesting of Bellingham, also in town over the weekend....E. E. Mc-Daniel of Wadena, also spent the weekend in Minneapolis.... Henry H. Greenstein of the Hy-G Music Company, stopping off in Chicago to attend the M.O.A. Convention, having had a very nice vacation in Miami, Florida.... Glen Rackliff of Superior, Wis., also in town just for the day.... Bob Kubes of New Prague, also taking time off to drive into Minneapolis to make the rounds.... Joey Atol of the Arrowhead Novelty Company, Duluth, also in Minneapolis for the day and will leave very shortly for New York to buy toys. ... Roy Foster of Sioux Falls, S. D., was injured last week when a partition in one of his buildings being constructed, fell on him and injured him. Roy is in the Hospital and is getting along satisfactorily.

Art Hagness of Grand Forks, N. D., in Minneapolis for a few days and after hearing the weather reports in Grand Forks where there is a terrific snow storm may decide to spend an extra day or two in Minneapolis before returning home. ... Irv Gorsen, Manager of the Record Department at Hy-G Music Company attended the M.O.A. Convention at Chicago. ... Archie LaBeau, LaBeau Novelty Co., St. Paul, recovering from the flu.



CLASSIFIED ADVERTISING SECTION

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Count every word including all words in firm nome. Numbers in address count os one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your clossified ad will be held for following issue pending receipt of your check or cash.

Notice to holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue containing no more than 40 words, which includes your firm name, address and telephone number. All words over 40 will be chorged to you at the regular rate of 8c per word. Please count words carefully.

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ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT The Cash Box, Empire State Building, New York 1, N. Y.

WANT—All types Phonograph Motors, Adaptors, Wall Boxes, Speakers, Coin Operated Radios, Coin

Changers, etc. ST. THOMAS COIN SALES, LTD., ST. THOMAS, ON-TARIO, CANADA. Tel.: 2648.

WANT—Used Juke Box records, popular, hillbillies and polkas. Any quantity. Will pay highest prices. Give full details in first letter. F. A. WIEDEL, 536 GRANT PL., CHI-CAGO 14, ILL.

WANT—McGlashon Air Guns and live ammunition gallery; antique music boxes, coin operated or otherwise. Also, Cail - O - Scopes. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE 1, WASH.

WANT—Wurlitzer 219 fast steppers. Will pay \$20 in good condition. We pay freight. Write for confirmation. HUGHES ELECTRIC COMPANY, LADOGA, IND. Tel.: 17.

WANT—Used, new or surplus stock records. Top prices paid. Sell to Chicago's largest distributor of used records. We pay freight. Write to USED RECORD EXCHANGE, Anthony "Tony" Galgano, 4142 W. ARMITAGE AVE., CHICAGO 39, ILL. Tel.: DICKENS 2-7060.

WANT—Used juke box records. Also surplus new records distributors' or dealers' stock. Call or write: FIDELITY DIST., 1547 CROSBY AVE., BRONX 61, N. Y. Tel.: UNderhill 3-5761.

WANT—Williams' Star Series. In good condition. JOY AUTOMATICS, 108 E. CHURCH STREET, ELMIRA, N. Y. Tel.: 2-7462. WANT—For cash. 1946 Pace DeLaxe Slots. Quote price and condition in letter. CAVALIER COIN MACHINE CO., 19th and CYPRESS AVENUE, VIRGINIA BEACH, VA.

WANT—Bally Spot Bells, Citations, Champions, Arrow Bells 5c and 25c, and 100 Record Seeburg in quantity. Cash Ready. COLDEN GATE
NOVELTY COMPANY, 701 GOLDEN GATE AVE., SAN FRAN-CISCO 2, CALIF.

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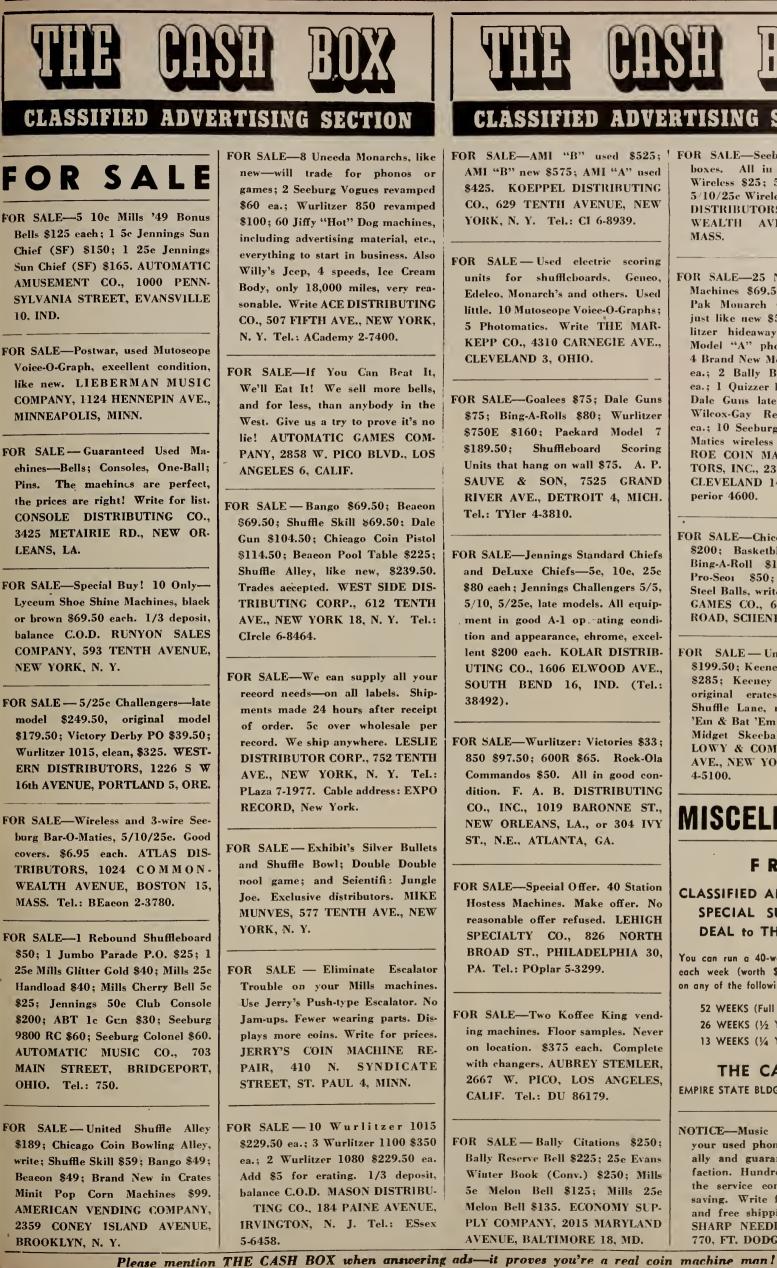
THE CASH BOX EMPIRE STATE BLDG. NEW YORK 1, N. Y.

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FOR SALE—Wurlitzer 215 Transmitters \$6; 216 Receivers \$20; 219 Steppers \$23; 3020 Wall Boxes \$28; Star Speaker Tear Drop \$20; Seeburg W4L56 Wall Boxes \$39; W1L56 Wall Boxes \$24; 47M Seeburg Hideaway \$335; 146M \$240; Wurlitzer 1080 \$300. V. YONTZ, BYESVILLE, O.

FOR SALE—South Louisiana Distributor for Keeney, Universal, Buckley, Aireon—has for sale the following, in A-1 condition and appearance: 5 25c Original Jewel Bells \$120 ea.; 2 5c Original Jewel Bells \$110 ea.; 20 5c and 25c Brown Fronts \$47.50 ea.; 1 Mills Three Bells 5/10/25c like new \$175; 1 5c Bally Hi Boy \$150; 10 A.B.T. Challengers, very clean, all for \$100. Send 1/3 deposit and advise how to ship. LOUISIANA COIN MACHINE COM-PANY, 423 ST. JOHN STREET. LAFAYETTE, LA. Tel.: 2441.

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FOR SALE-AMI "B" used \$525; FOR SALE-Seeburg Post-war Wall-AMI "B" new \$575; AMI "A" used **\$425.** KOEPPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK, N. Y. Tel.: CI 6-8939.

FOR SALE — Used electric scoring units for shuffleboards. Geneo. Edelco, Monarch's and others. Used little. 10 Mutoscope Voice-O-Graphs; 5 Photomatics. Write THE MAR-**KEPP CO., 4310 CARNEGLE AVE., CLEVELAND 3, OHIO.**

FOR SALE-Goalees \$75; Dale Guns \$75; Bing-A-Rolls \$80; Wurlitzer \$750E \$160; Paekard Model 7 Shuffleboard Scoring Units that hang on wall \$75. A. P. SAUVE & SON, 7525 GRAND **RIVER AVE., DETROIT 4, MICH.** Tel.: TYler 4-3810.

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FOR SALE—Wurlitzer: Victories \$33; 850 \$97.50; 600R \$65. Roek-Ola Commandos \$50. All in good condition. F. A. B. DISTRIBUTING CO., INC., 1019 BARONNE ST., NEW ORLEANS, LA., or 304 IVY ST., N.E., ATLANTA, GA.

FOR SALE-Special Offer. 40 Station Hostess Machines. Make offer. No reasonable offer refused. LEHIGH SPECIALTY CO., 826 NORTH BROAD ST., PHILADELPHIA 30, PA. Tel.: POplar 5-3299.

FOR SALE-Two Koffee King vending machines. Floor samples. Never on location. \$375 each. Complete with changers. AUBREY STEMLER, 2667 W. PICO, LOS ANGELES,

FOR SALE - Bally Citations \$250; Bally Reserve Bell \$225; 25e Evans Winter Book (Conv.) \$250; Mills 5e Melon Bell \$125; Mills 25e Melon Bell \$135. ECONOMY SUP-PLY COMPANY, 2015 MARYLAND AVENUE, BALTIMORE 18, MD.

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FOR SALE-25 National 918 Candy Machines \$69.50 ea.; 50 U-Needa-Pak Monarch Cigarctte Machines, just like new \$59.50: 1 1017 Wurlitzer hideaway \$249.50; 3 AMI Model "A" phonograph \$465 ea.; 4 Brand New Mercury Scales \$69.50 ea.; 2 Bally Big Innings \$239.50 ea.; 1 Quizzer like new \$149.50; 4 Dale Guns late model \$95 ea.; Wilcox-Gay Recordios New \$235 ea.; 10 Seeburg late model Wall-O-Matics wireless \$32.50 ea. MON. ROE COIN MACHINE DISTRIBU-TORS, INC., 2323 CHESTER AVE., CLEVELAND 14, OH10. Tel.: SUperior 4600.

FOR SALE-Chicoin Midget Skeeball \$200; Basketbball Champ \$150; Bing-A-Roll \$125; Hy-Roll \$50; Pro-Seo1 \$50; Advance Roll \$25. Steel Balls, write. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHENECTADY 2, N. Y.

FOR SALE — United Shuffle Alley \$199.50; Keeney Pin Boy, like new, \$285; Keeney Ten Pins, new in original erates, write; Rock-Ola Shuffle Lane, new, write; 6 Pitch 'Eın & Bat 'Em \$145 ea.; 6 Chicoin Midget Skeeball \$195 ea. DAVE LOWY & COMPANY, 594 TENTH AVE., NEW YORK, N. Y. Tel.: CH 4-5100.

MISCELLANEOUS

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THE CASH BOX

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NOTICE-Music Ops: We re-grind your used phono needles scientlfieally and guarantee complete satisfaction. Hundreds of operators use the service constantly. It's a big saving. Write for complete details and free shipping containers. RE-SHARP NEEDLE SERVICE, BOX 770, FT. DODGE, IOWA.

"The Confidential Pric

March 18, 1950

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DeLuxe Jr. Console Rock

How To Use "The Confidential Price Lists"

FOREWORD: Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter "The Confidential Price Lists" can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation board at the Stock Exchange -posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists", rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration. "The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory.

METHOD: "The Confidential Price Lists" should be read as follows: First price listed is lowest price for the week; Second price listed is highest price. Where only one price appears this should be considered lowest price.



1

15.00

17.50

WURLITZER

P 10	15.00	25.0 0
P 12	15.00	25.00
312	17.50	29.50
400		35.00
412	25.00	39.50
412 ILL	19.50	39.50
316	24.50	39.50
416	24.50	39.50
616 616 ILL	39.00 40.00	79.50 46.00
616A	25.0 0	40.00
716A	25.00	39.50
24	32.50	35.00
600 R	54.00	65.00
600 K	59.00	109.50
500	59.00	60.00
500 A	69.50	110.00
500 K	55.00 24.50	110.00 35.00
51 (Counter)	24.50	39.50
41 (Counter) 51 (Counter) 61 (Counter)	25.00	39.50
71 (Counter)	29.50	49.50
	34.50	65.00
700	75.00	99.50
750 M		135.00
750 E	119.00	160.00 129.50
780 E	89.50	99.50
800	84.50	89.50
850	79.50	100.00
950	89.00	104.50
1015 1017 Hideway	245.00	325.00
1017 Hideway	229.00	250.00
1100	070.00	
1100	379.00	425.00
1100	379.00 289.00	425.00 300.00
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1100. 1080. 300 Adaptor. 320 Wireless Wall Box. 320 Wireless Wall Box. 320 Wire Wall Box. 320 2 Wire Wall Box. 331 2 Wire Bar Box. 331 2 Wire Bar Box. 331 2 Wire Bar Box. 304 2 Wire Stepper. Wireless Strollers. 430 Speaker Club with 10, 25c Box. 420 Speaker Cabinet. 3031 Wall Box. 3045 Wall Box. 3020 Wall Box. 3020 Wall Box.	$\begin{array}{c} 379.00\\ 289.00\\ 10.00\\ 4.25\\ 5.00\\ 5.00\\ 5.00\\ 25.00\\ \end{array}$	425.00 300.00 15.00 12.50 6.50 7.50 9.50 10.00 5.00 75.00 49.50 15.00 19.50 39.00 23.00
1100. 1080. 300 Adaptor. 320 Wireless Wall Box. 320 Wireless Wall Box. 320 2 Wire Wall Box. 320 2 Wire Bar Box. 331 2 Wire Bar Box. 331 2 Wire Bar Box. 304 2 Wire Stepper. Wireless Strollers. 430 Speaker Club with 10, 25c Box. 420 Speaker Cabinet. 3031 Wall Box. 3045 Wall Box. 3020 Wall Box. 219 Stepper. Selector Speaker. 100 Wall Box 5c 30c	$\begin{array}{c} 379.00\\ 289.00\\ 10.00\\ 4.25\\ 5.00\\ 5.00\\ 3.50\\ 25.00\\ 69.50\\ 40.00\\ 13.50\\ 14.50\\ 28.00\\ \end{array}$	425.00 300.00 15.00 12.50 6.50 7.50 9.50 10.00 5.00 75.00 49.50 15.00 19.50 39.00
1100. 1080. 300 Adaptor. 320 Wireless Wall Box. 320 Wire less Wall Box. 320 2 Wire Wall Box. 320 2 Wire Bar Box. 331 2 Wire Bar Box. 304 2 Wire Stepper. Wireless Strollers. 430 Speaker Club with 10, 25c Box. 420 Speaker Cabinet. 3031 Wall Box. 3045 Wall Box. 3020 Wall Box. 219 Stepper. Selector Speaker. 100 Wall Box 5c 30c Wire.	$\begin{array}{c} 379.00\\ 289.00\\ 10.00\\ 4.25\\ 5.00\\ 5.00\\ 5.00\\ 25.00\\ \end{array}$	425.00 300.00 15.00 12.50 6.50 7.50 9.50 10.00 5.00 75.00 49.50 15.00 19.50 39.00 23.00
1100. 1080. 300 Adaptor. 320 Wireless Wall Box. 320 Wire less Wall Box. 320 2 Wire Wall Box. 331 2 Wire Bar Box. 331 2 Wire Bar Box. 331 2 Wire Bar Box. 304 2 Wire Stepper. 430 Speaker Club with 10, 25c Box. 420 Speaker Cabinet. 3031 Wall Box. 3045 Wall Box. 3020 Wall Box. 219 Stepper. Selector Speaker. 100 Wall Box 10c 30c	379.00 289.00 4.25 4.50 4.25 5.00 5.00 25.00 69.50 40.00 13.50 28.00 22.50 95.00 3.50	425.00 300.00 15.00 6.50 7.50 9.50 10.00 5.00 49.50 15.00 19.50 39.00 23.00 125.00 5.00
1100. 1080. 300 Adaptor. 320 Wireless Wall Box. 320 Wire less Wall Box	379.00 289.00 4.25 5.00 5.00 3.50 25.00 69.50 40.00 13.50 28.00 22.50 95.00 3.50	425.00 300.00 15.00 12.50 6.50 7.50 9.50 10.00 5.00 49.50 15.00 49.50 15.00 23.00 125.00 5.00 17.50
1100. 1080. 300 Adaptor. 320 Wireless Wall Box. 320 Wireless Wall Box. 320 Wire Bar Box. 321 2 Wire Bar Box. 331 2 Wire Bar Box. 330 Speaker Club with 10, 25c Box. 420 Speaker Cabinet. 3031 Wall Box. 3045 Wall Box. 3020 Wall Box. 219 Stepper. Selector Speaker. 100 Wall Box 5c 30c Wire. 100 Wall Box 10c 30c Wire. 111 Bar Box.	379.00 289.00 10.00 4.25 4.50 4.25 5.00 5.00 25.00 69.50 40.00 13.50 14.50 28.00 22.50 3.50 3.50	425.00 300.00 15.00 12.50 6.50 7.50 9.50 10.00 5.00 49.50 15.00 49.50 15.00 19.50 39.00 23.00 125.00 5.00
1100. 1080. 300 Adaptor. 320 Wireless Wall Box. 320 Wire less Wall Box. 320 2 Wire Wall Box. 320 2 Wire Bar Box. 331 2 Wire Bar Box. 304 2 Wire Stepper. Wireless Strollers. 430 Speaker Club with 10, 25c Box. 420 Speaker Cabinet. 3031 Wall Box. 3045 Wall Box. 3020 Wall Box. 3020 Wall Box. 219 Stepper. Selector Speaker. 100 Wall Box 5c 30c Wire. 110 Bar Box. 120 Wall Box 5c Wire.	379.00 289.00 10.00 4.25 5.00 5.00 25.00 69.50 40.00 13.50 14.50 28.00 22.50 95.00 3.50 3.50 12.50 3.00 2.00	425.00 300.00 15.00 12.50 6.50 7.50 9.50 10.00 5.00 75.00 49.50 15.00 19.50 39.00 23.00 125.00 5.00 17.50 10.00 3.50
1100. 1080	379.00 289.00 10.00 4.25 4.50 4.25 5.00 5.00 25.00 69.50 40.00 13.50 14.50 28.00 22.50 3.50 3.50	425.00 300.00 15.00 12.50 6.50 7.50 9.50 10.00 5.00 49.50 15.00 49.50 15.00 19.50 39.00 23.00 125.00 5.00
1100. 1080. 300 Adaptor. 320 Wireless Wall Box. 320 Wireless Wall Box. 320 Wire Wall Box 320 2 Wire Wall Box. 321 2 Wire Bar Box. 331 2 Wire Bar Box. 330 Speaker Club with 10, 25c Box. 420 Speaker Cabinet. 3031 Wall Box. 3045 Wall Box. 3045 Wall Box. 3020 Wall Box. 219 Stepper. Selector Speaker. 100 Wall Box 5c 30c Wire. 111 Bar Box. 120 Wall Box 5c Wire. Bar Brackets. 305 Impulse Rec. 351 WIs Speaker.	379.00 289.00 10.00 4.25 5.00 5.00 25.00 25.00 69.50 40.00 13.50 14.50 28.00 22.50 95.00 3.50 12.50 3.00 2.00 2.00	425.00 300.00 15.00 12.50 6.50 7.50 9.50 10.00 5.00 49.50 15.00 19.50 39.00 23.00 125.00 17.50 10.00 3.50
1100. 1080. 300 Adaptor. 320 Wireless Wall Box. 320 Wireless Wall Box. 320 Wire Bar Box. 320 2 Wire Bar Box. 331 2 Wire Bar Box. 304 2 Wire Stepper. Wireless Strollers. 430 Speaker Club with 10, 25c Box. 420 Speaker Cabinet. 3031 Wall Box. 3045 Wall Box. 3045 Wall Box. 3045 Wall Box. 3045 Wall Box. 219 Stepper. Selector Speaker. 100 Wall Box 5c 30c Wire. 100 Wall Box 10c 30c Wire. 11 Bar Box. 120 Wall Box 5c Wire. Bar Brackets. 305 Impulse Rec. 350 WIs Speaker. 350 Wall Box Wire 5c	$\begin{array}{c} 379.00\\ 289.00\\ 10.00\\ 4.25\\ 4.50\\ 4.25\\ 5.00\\ 5.00\\ 25.00\\ 69.50\\ 40.00\\ 13.50\\ 14.50\\ 28.00\\ 22.50\\ 95.00\\ 3.50\\ 12.50\\ 3.50\\ 12.50\\ 3.00\\ 2.00\\ 2.00\\ 2.50\\ 17.50\\ \end{array}$	$\begin{array}{r} 425.00\\ 300.00\\ 15.00\\ 12.50\\ 6.50\\ 7.50\\ 9.50\\ 10.00\\ 5.00\\ \hline \\ 75.00\\ 49.50\\ 15.00\\ 19.50\\ 39.00\\ 23.00\\ 125.00\\ 125.00\\ 10.00\\ 3.50\\ 10.00\\ 39.50\\ \end{array}$
1100. 1080. 300 Adaptor. 320 Wireless Wall Box. 320 Wireless Wall Box. 320 2 Wire Bar Box. 320 2 Wire Bar Box. 331 2 Wire Bar Box. 304 2 Wire Stepper. Wireless Strollers. 430 Speaker Club with 10, 25c Box. 420 Speaker Cabinet. 3031 Wall Box. 3045 Wall Box. 3020 Wall Box. 3020 Wall Box 219 Stepper. Selector Speaker. 100 Wall Box 5c 30c Wire. 111 Bar Box. 120 Wall Box 5c Wire. Bar Brackets. 305 Impulse Rec. 350 WIs Speaker 115 Wall Box Wire 5c Wireless.	$\begin{array}{c} 379.00\\ 289.00\\ 10.00\\ 4.25\\ 4.50\\ 4.25\\ 5.00\\ 5.00\\ 25.00\\ 69.50\\ 40.00\\ 13.50\\ 14.50\\ 28.00\\ 22.50\\ 95.00\\ 3.50\\ 12.50\\ 3.00\\ 2.00\\ 2.00\\ 2.50\\ 17.50\\ 5.00\\ \end{array}$	$\begin{array}{r} 425.00\\ 300.00\\ 15.00\\ 12.50\\ 6.50\\ 7.50\\ 9.50\\ 10.00\\ 5.00\\ \hline \\ 75.00\\ 49.50\\ 19.50\\ 39.00\\ 23.00\\ 125.00\\ 125.00\\ 5.00\\ 17.50\\ 10.00\\ 3.50\\ 3.50\\ 10.00\\ 39.50\\ 6.50\\ \end{array}$
1100. 1080	$\begin{array}{c} 379.00\\ 289.00\\ 10.00\\ 4.25\\ 4.50\\ 4.25\\ 5.00\\ 5.00\\ 25.00\\ 25.00\\ 13.50\\ 14.50\\ 28.00\\ 22.50\\ 95.00\\ 3.50\\ 12.50\\ 3.50\\ 12.50\\ 3.00\\ 2.00\\ 2.00\\ 2.50\\ 17.50\\ 5.00\\ 15.00\\ \end{array}$	$\begin{array}{r} 425.00\\ 300.00\\ 15.00\\ 12.50\\ 6.50\\ 7.50\\ 9.50\\ 10.00\\ 5.00\\ 19.50\\ 19.50\\ 39.00\\ 23.00\\ 125.00\\ 19.50\\ 39.00\\ 23.00\\ 125.00\\ 10.00\\ 3.50\\ 10.00\\ 3.50\\ 10.00\\ 39.50\\ 6.50\\ 29.50\\ \end{array}$
1100. 1080	379.00 289.00 10.00 4.25 5.00 5.00 3.50 25.00 69.50 40.00 13.50 22.50 95.00 3.50 22.50 95.00 3.50 22.50 95.00 3.50 2.50 2.50 2.50 2.50 3.50 3.50 2.50 3.50 3.50 3.50 3.50 3.50 3.50 3.50 3	$\begin{array}{r} 425.00\\ 300.00\\ 15.00\\ 12.50\\ 6.50\\ 7.50\\ 9.50\\ 10.00\\ 5.00\\ 19.50\\ 19.50\\ 39.00\\ 23.00\\ 19.50\\ 39.00\\ 23.00\\ 125.00\\ 10.00\\ 3.50\\ 10.00\\ 3.50\\ 10.00\\ 39.50\\ 6.50\\ 29.50\\ 7.50\\ \end{array}$
1100. 1080. 300 Adaptor. 300 Adaptor. 320 Wireless Wall Box. 310 Wall Box 30 Wire 320 2 Wire Wall Box. 331 2 Wire Bar Box	379.00 289.00 10.00 4.25 5.00 5.00 25.00 69.50 40.00 13.50 14.50 28.00 22.50 95.00 3.50 12.50 3.50 2.50 3.50 2.50 5.00 2.50 5.00 2.50 3.50 2.50 2.50 2.50 2.50 2.50 2.50 2.50 2	425.00 300.00 15.00 12.50 6.50 7.50 9.50 10.00 5.00 49.50 19.50 39.00 23.00 125.00 17.50 10.00 3.50 10.00 3.50 10.00 3.50 10.00 3.50 10.00 3.50 10.00 3.50 10.00 3.50 10.00 3.50 10.00 3.50 10.00 125.00
1100. 1080	379.00 289.00 10.00 4.25 5.00 5.00 3.50 25.00 69.50 40.00 13.50 22.50 95.00 3.50 22.50 95.00 3.50 22.50 95.00 3.50 2.50 2.50 2.50 2.50 3.50 3.50 2.50 3.50 3.50 3.50 3.50 3.50 3.50 3.50 3	$\begin{array}{r} 425.00\\ 300.00\\ 15.00\\ 12.50\\ 6.50\\ 7.50\\ 9.50\\ 10.00\\ 5.00\\ 19.50\\ 19.50\\ 39.00\\ 23.00\\ 19.50\\ 39.00\\ 23.00\\ 125.00\\ 10.00\\ 3.50\\ 10.00\\ 3.50\\ 10.00\\ 39.50\\ 6.50\\ 29.50\\ 7.50\\ \end{array}$

130 Adaptor.

WURLITZER (Cont.)

	WURLITZER	(Cont	t.)
	Steel Cab. Speaker	140.00	175.00
	580 Speaker	25.00	75.00
	580 Speaker 123 Wall Box 5/10/25		
	Wireless		15.00
	125 Wall Box 5/10/25		
	Wire		7.50
	SEEBUR	G	
	Model A ILL.	19.50	29.50 29.50
	Model B Model C	19.50	29.50
	Model H	14.50	24.50
	Rex	34.50	49.50
	Model K15	19.50	39.50
	Model K20 Plaza		39.50 59.50
	Royale		39.00
	Regal		59.00
	Regal RC		89.50
	Gem.	49.50	59.50
	Classic Classic RC	70.00 69.50	99.50 109.50
	Maestro		89.50
	Mayfair	59.50	69.50
	Mayfair RC	69.50	99.50
	Melody King		79.50
	Crown RC	49.50	59.50 79.50
	Concert Grand	49.50	60.00
	Colonel	59.00	69.50
	Colonel RC	74.50	99.50
	Concert Master	59.50	89.50
	Cadet	85.00 59.00	99.50 67.50
1	Cadet RC	79.50	99.50
1	Major	59.00	69.50
	Major RC	74.50	89.50
	Envoy RC	79.50 85.00	89.50 99.50
	Vogue	59.50	60.00
	Vogne Vogue RC	79.50	99.50
	Casino Casino RC	49.00	69.50
	Commander	69.50 59.00	89.50 59.50
	Commander RC	85.00	99.00
	Hi Tone 9800 Hi Tone 9800 RC	59.50	99.50
	Hi Tone 9800 RC	99.00	99.50
	Hi Tone 8800 Hi Tone 8800 RC	59.50 55.00	79.00 99.00
	Hi Tone 8200	59.50	79.00
	Hi Tone 8200 Hi Tone 8200 RC 146 S ('46)	89.50	99.00
	146 S ('46)	225.00	274.50
	146 M 147 S	239.00	279.50
	147 M	299.00	340.00 365.00
	148 S	349.00	379.00
	148 M	389.00	459.00
	246 Hideaway 20 Record '43 Cab	224.50	295.00 200.00
	Selectomatic 16	5.00	7.50
	Selectomatic 16 Selectomatic 24 Selectomatic 20	5.00	19.50
	Remote Speak Organ	5.00	10.00
	Multi Selector 12 Rec.	12 50	27.50 35. 0 0
	Melody Parade Bar 5c Wallomatic Wireless	4.50	55.00
	5c Wallomatic Wireless		8.50
	5c Baromatic Wireless	4.50	5.00
1	5c Wallomatic 3 Wire	3.50	8.95
	0.0.0.1.0.1.0.1.0		

I Price Lists"		
SEEBURG (C	(ant)	
30 Wire Wall Box		7.50
Power Supply	15.00	
5, 10, 25c Baromatic		
Wire 5, 10, 25c Wallomatic 3	5.00	12.5 0
5, 10, 25c Wallomatic 3		
Wire	7.50	17.00
5, 10, 25c Baromatic		
Wireless	12.50	17.00
5, 10, 25c Wallomatic		1
Wireless	8.50	17.50
Electric Speaker	25.00	29.50
3W2 Wall-o-Matic	29.00	32.50
W1-L56 Wall Box 5c	24.50	28.50
3W5-L56 Wall Box		
5, 10, 25cm	32.50	59.50
W6-L56-5/10/25	00.00	40.00
wireless	39.00	40.00
5, 10, 25c	12.50	29.50
ROCK-OI		
12 Record	19.50	39.00
16 Record	19.50	29.50
Rhythm King 12 Rhythm King 16	21.50	34.50
Rhythm King 16.	21.50	34.50
Imperial 20	24.50	39.50
Imperial 16	25.00	39.50
Windsor	39.50	60.00
Monarch	39.50	49.50
Std. Dial-A-Tone	69.50	89.50
'40 Super Rockolite	49.50	59.0 0
Counter '39	19.50	39.50
'39 Standard	39.00	59.00
'39 DeLuxe '40 Master Rockolite	59.00	69.50
'40 Master Rockolite	49.50	79.50
'40 Counter	39.50	49.50
'40 Counter with Std	49.50	54.50
'41 Premier	84.50	99.50
Wall Box	4.00	9.50
Bar Box	4.00	9.50
Spectravox '41	15.00	29.50
Glamour Tone Column	32.50	35.00
Modern Tone Column	32.50	40.0 0
Playmaster & Spectra-		
vox Playmaster	75.00	99.50
Playmaster	49.50	75.00
Playmaster '46	249.50	260.00
Twin 12 Cab Speak	39.00	49.00
20 Rec. Steel Cab ASA.	75.00	109.50
Playboy	15.00	30.00
Commando	49.00	50.00
	149.00	199.50
	189.50	239.50
1426 Phono ('47)		275.00
1501 Wall Box	3.00	7.50
1502 Bar Box	5.00	7.50
1503 Wall Box	12.50	15.00
1504 Bar Box	8.50	17.50
1510 Bar Box	15.00	20.00
1525 Wall Box	10.00	17.50
1526 Bar Box	15.00	19.50
1530 Wall Box	16.50	21.50
Dial A Tone B&W Box.	2.00	3.50
1805 Organ Speaker	24.50	49.00

PACKARD			
Pla Mor Wall & Bar			
Box			
Manhattan 199 Model 7 Phone 150			
Model 7 Phone 150. Hideaway Model 400 89.			
Willow Adaptor 14.			
Chestnut Adaptor			
Cedar Adaptor	50 29.50		
Poplar Adaptor	00 27.50		
Maple Adaptor			
Juniper Adaptor	00 27.50 00 25.00		
Pine Adaptor			
Beech Adaptor 15.	00 27.50		
Spruce Adaptor 17.	50 29.50		
Ash Adaptor	00 25.00		
Walnut Adaptor 17. Lily Adaptor 10.	50 25.00 00 12.50		
Violet Speaker 10.			
Orchid Speaker 19	50 27.50		
lris Speaker 21.	50 29.50		
Iris Speaker			
Zephyr 19	50 29.50		
Studio	50 49.50		
Studio	00 32.50		
DeLuxe Dance Master 40.	00 52.50		
Do Ri Mi	00 59 .50 00 195.00		
Throne of Music	00 195.00		
Empress	00 45.00		
Panoram Adaptor	50		
Panoram 10 Wall Box 5.	00 8.50		
Speaker 10. Panoram Peek (Con) 135.	00 105 00		
Conv. for Panoram	00 195.00		
Conv. for Panoram Peek 10.	00 29.50		
Constellation 195.	00 275.00		
Constellation 195.			
Hi-Boy (302)			
	0.0		
Streamliner 5, 10, 25 25.	00 59.50		
Top Flight 25.	00 50.00		
Singing Towers (301) 39.	00 99.50		
Model B '48 405	00 465.00 00 575.00		
Singing Towers (201) 39.0 Streamliner 5, 10, 25			
Well & Der Der O.S.			
Wall & Bar Box O. S 3. Wall & Bar Box N. S 12.	00 5.00 50 17.50		
AIREON	11.00		
Super DeLuxe (246) 70	50 109.50		
Super DeLuxe ('46)	50 109.50 50 195.00		
Fiesta	00 149.50		
'47 Hideaway	00 195.00		
'18 Coronet 400 179.	50 295.00		
'49 Coronet 500	00 299.50		
Impresario Speaker	50		
Me'odeon Speaker 17.			



Carilleon Speaker.....

..... 22.50

25.00

44.50

19.50	24.50	Cleopatra
	64.50	Click
- 59.50	64.50	College Daze
. 10.00	15.00	Contact
- 89.50	99.50	Cover Girl
. 10.00	14.50	Crazy Ball
. 79.50	94.50	Cross Line
. 10.00	17.50	Crossfire
- 54.50	59.50	Dallas
. 10.00	29.50	Dew Wa Ditty.
	149.50	Double Barrel.
	44.50	Double Shuffle.
. 60.00	89.50	Drum Major
. 29.50	44.50	Dynamite
	29.50	El Paso
. 32.50	39.50	Fast Ball
	89.50	Fiesta
. 84.50	119.50	Flamingo
. 60.00	74.50	Floating Power
. 15.00	18.00	Flying Trapeze
. 129.50	159.50	Football
. 100.00	109.50	Formation
. 12.50	19.50	Four Diamonds
. 10.00	19.50	Four Roses
75.00	89.50	Freshie
39.50	44.50	Ginger
84.50	110.00	Gizmo
44.50	49.50	Glamour
49.50	69.50	Gold Ball
, 75.00	89.50	Gold Mine
10.00	19.50	Golden Gloves.
29.50	55.00	Gondola
	129.50	Grand Award
55.00	89.50	Gun Club
. 39.50	64.50	Harvest Moon
. 39.50	49.50	Havana
	$\begin{array}{c} 59.50\\ 59.50\\ 59.50\\ 10.00\\ 89.50\\ 10.00\\ 54.50\\ 10.00\\ 54.50\\ 39.50\\ 39.50\\ 39.50\\ 139.50\\ 39.50\\ 14.50\\ 32.50\\ 74.50\\ 60.00\\ 129.50\\ 10.00\\ 129.50\\ 10.00\\ 39.50\\ 84.50\\ 49.50\\ 49.50\\ 55.00\\ 39.50\\ 10.00\\ 10.00\\ 39.50\\ 10.00\\ 39.50\\ 10.00\\ 39.50\\ 10.00\\ 39.50\\ 10.00\\ 39.50\\ 10.00\\ 39.50\\ 10.00\\ 39.50\\ 10.00\\ 39.50\\ 10.00\\ 39.50\\ 10.00\\ 39.50\\ 10.00\\$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

Click	14.50	21.50
College Daze	119.50	134.50
Contact		59.50
Cover Girl	34.50	84.50
Crazy Ball	49.50	59.50
Cross Line	14.50	25.00
Crossfire	14.50	19.50
Dallas	79.50	94.50
Dew Wa Ditty	49.50	54.50
Double Barrel	10.00	19.50
Double Shuffle	99.50	119.50
Drum Major	25.00	34.50
Dynamite	10.00	15.00
El Paso	74.50	89.50
Fast Ball	7.50	19.50
Fiesta	14.50	27.50
Flamingo	10.00	29.50
Floating Power.	79.50	89.50
Flying Trapeze	15.00	17.50
Football		134.50
Formation	15.00	25.00
Four Diamonds	14.50	19.50
Four Roses	12.50	17.50
Freshie	154.50	169.50
Ginger.	14.50	20.00
Gizmo	54.50	64.50
Glamour	24.50	29.50
Gold Ball	19.50	29.50
Gold Mine	12.50	44.50
	119.50	134.50
Gondola	84.50	99.50
Grand Award	79.50	99.50
Gun Club	14.50	17.50
Harvest Moon	74.50	99.50
Havana		37.50

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"The Confidential Price Lists" March 18, 1950							
USEMENT GAMES	CONFIDENTIAL PRICE LIST ARCADE EQUIPMENT						
tinued)	Allite Strikes 'N Keeney Anti Aircraft Spares						
Sea Breeze 10.00 17.50 Sea Hawk 20.00 39.50 Sea Isle 14.50 17.50 Serenade 54.50 64.50 Shanghai 32.50 44.50 Shangri La 12.50 15.00 Shooting Stars 15.00 22.50 Short Stop 29.50 39.50 Show Boat 84.50 94.50 Show Girl 10.00 17.50 Silver Spray 14.95 24.50 Silver Spray 14.50 19.50 Singapore 27.50 37.50 Sky Line 16.50 29.50 Slag the Jap 14.50 19.50 Slugger 14.50 19.50 Slugger 14.50 19.50 Sharty 10.00 15.00 Shout Seas 10.00 17.50 Sugger 14.50 19.50 Shugger 14.50 19.50 Shugger 14.50 19.50 South Seas 10.00 17.50 Speed Ball 14.95	Boomerang 20.00 50.00 Keeney Anti Aircratt Bally Big Inning 175.00 239.50 BL 35.00 65.00 Bally Convoy 27.50 100.00 Keeney Sub Gun 44.50 79.50 Bally Defender 50.00 100.00 Kreeney Sub Gun 44.50 79.50 Bally Defender 50.00 59.50 Mutoscope Acce Bomber 35.00 129.50 Bally King Pin 35.00 45.00 Mutoscope Dr Mobile 129.50 150.00 Bally Sky Battle 40.00 100.00 Mutoscope Protomatic (Pre-War) 159.50 229.50 Bally Undersea Raider- 69.50 99.50 QT Pool Table 19.50 149.50 Buckley DeLuxe Dig 125.00 149.50 Rockola Ten Pins LD 19.50 39.50 Champon Hockey 175.00 129.50 Scientific Baseball 49.50 75.00 Champon Hockey						
Starlite 10 00 19.50 State Fair 10.00 22.50 Step Up 10 00 17.50 Stormy 39.50 49.50 Stratoliner 14.50 17.50 Streamliner 10.00 14.50 Summertime 49.50 54.50 Sunny 34.50 54.50 Supercharger 15.00 24.50 Super Hockey 89.50 109.50 Super liner 10.00 15.00 Superscore 10.00 22.50 Suspense 20.00 27.50 Suspense 64.50 69.50	Genco Bank Roll. 24.50 65.00 Genco Play Ball. 29.50 79.50 Groetchen Met. Typer 150.00 195.00 Jack Rabbit. 50.00 100.00 Jack Rabbit. 50.00 100.00 Williams' Quarterback 159.50 179.50 Williams' Quarterback 159.50 179.50 Williams' Recence of the state of the						
Tally Ho	ABC Roll Down 37.50 65.00 Hawaii Roll Down 10.00 24.50 Arrows 17.50 40.00 Hy-Roll 50.00 75.00 Auto Roll 24.50 29.50 Melody 15.00 35.00 Bermuda 24.50 35.00 One World 40.00 49.50 Big City 20.00 25.00 Fro-Score 50.00 75.00 Bing-A-Roll 80.00 125.00 Singapore 10.00 25.00 Bonus Roll 25.00 75.00 Super Score 35.00 49.50 Champion Roll 25.00 39.50 Super Triangle 15.00 49.50 Chicoin Roll Down 24.50 45.00 Tally Roll 17.50 39.50 Genco Total Roll 25.00 49.50 Tri-Score 25.00 49.50 C O N FIDENTIAL 25.00 49.50 Tin Pan Alley 40.00 54.50						
Trinidad 49.50 54.50 Triple Action 32.50 49.50 Tropicana 20.00 37.50 Tucson 95.00 109.50 Tumbleweed 164.50 169.50 Utah 149.50 164.50 Virginia 39.50 42.50 Vanities 10.00 12.50 Vogue 15.00 29.50 Wagon Wheels 12.50 22.50	Arrow Bell 375.00 425.00 Club House 10.00 25.00 Bally Draw Bell 5c 124.50 179.50 DeLuxe Club Console 469.50 529.00						
West Wind 15.00 20.00 Wild Fire 19.50 30.00 Wisconsin 29.50 39.50 Yankee Doodle 15.00 29.50 Yanks 29.50 14.50 Zig Zag 12.50 17.50	Bally Draw Bell 25c						
LES - REBOUNDS 0 Genco Glider	Bangtails '48 229.50 295.00 Galloping Domino (41). 20.00 39.50 Big Game PO 24.50 49.50 Galloping Domino (42). 30.00 59.50 Big Game PP 24.50 49.50 Gold Nugget 5-5c						
0 United Shuffle Alley 175.00 239.50 United Shuffle Skill	Club Bells 27.50 49.50 Jennings Club Con- Club Bells 25.50 69.50 sole (late) 450.00 499.00						
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		(Conti	nued)		
awaii	10.00	19.50	Sea Breeze	10.00	1
li Dive	14.50	19.50	Sea Hawk	20.00	3
li-Ride	17.50	29.50	Sea Isle	14.50	1
lit Parade Iold Over	25.00	49.50 24.50	Serenade Shanghai	54.50 32 50	6 4
loliday		89.50	Shangri La	12.50	1
lollywood		19.50	Sharpshooter	102.00	11
loney loroscope		19.50 15.00	Shooting Stars	15.00	23
lumpty Dumpty	27.50	52.50	Short Stop Show Boat	~ . ~ ~	9
daho	10.00	17.50	Show Girl	10.00	1
ack 'N Jill	54.50 37 50	69.50 64.50	Silver Spray	14.95	2
ungle	12.50	15.00	Silver Streak	27.50	3
ilroy	10.00	17.50	Sky Line	16.50	2
ing Arthur	159.50	$\begin{array}{r} 165.00\\ 69.50\end{array}$	Sky Ray	12.50	1
lismet	17.50	32.50	Slap the Jap Slugger		1
ady Robin Hood	32.50	59.50	Smarty	10.00	1
andslide	19.50	$\begin{array}{r} 29.50 \\ 25.00 \end{array}$	Smoky		1
eague Leader	10.00	14.95	South Paw		1
eap Year	29.50	39.50	Speed Ball	14.95	3
iberty	10.00	$14.50 \\ 29.50$	Speed Demon		2
ightning	25.50	29.50	Speedway		5
ucky Star		15.00	Spellbound		1
lagic		74.50	Spinball		4
laisie	15.00	22.50	Sports		2
lajors '49		115.00	Sports Parade		1
lajor League Baseball.	44.50	49.50	Spot-A-Card Spot Pool		3
Ianhattan	34.50	39.50	Stage Door Canteen		1
lardi Gras	32.50	54.50	Stage Door Canteen		1
larines-At-Play		15.00	Star Attraction		1
larjorie		20.00	Stardust		-
laryland		129.50	Starlite		1
lam-selle		29.50	State Fair	10.00	
lerry Widow	44.50	$64.50 \\ 29.50$	Step Up	10 00	1
lelody letro	17.50	29.50	Stormy Stratoliner	14.50	
lexico	10.00	37.50	Streamliner	10.00	1
liami Beach		$\begin{array}{r} 17.50 \\ 25.00 \end{array}$	Summertime		
lidget Racer	12.50	25.00	Sun Beam	34.50	ļ
lonicker	10.00	17.50	Supercharger	15.00	4
lonterrey	24.50	42.50	Super Hockey	89.50	1
loon Glow	85.00 69.50	$94.50 \\ 79.50$	Superliner Superscore	10.00	
lystery	17.50	20.00	Surf Queens	10.00	
Nevada	10.00	17.50	Suspense		
Nudgy)h Boy	14.00	$\begin{array}{r} 22.50 \\ 29.50 \end{array}$	Swanee	14.50	
)klahoma	89.50	104.50	Tampico		
ne Two Three	64.50	79.50	Target Skill	12.50]
)pportunity)scar	19.50 22 50	$\begin{array}{r} 25.00 \\ 24.50 \end{array}$	Telecard Temptation	39.50	
aradise	39.50	65.00	Tennessee		
Phoenix	74.50	89.50	Three Feathers	99.50	1
inch Hitter in Up Girl	75.00	89.50 29.50	Three Musketeers		1
lay Ball		19.50	Topic		
lay Boy	12.50	22.50	Tornado	17.50	
laytime	134.50	149.50 25.00	Torchy		
Progress Puddin Head	52.50	64.50	Towers Trade Winds	39.50	
Rainbow		59.50	Treasure Chest	20.00	
amona		89.50	Trinidad.		
lancho langer		$\begin{array}{r} 75.00 \\ 19.50 \end{array}$	Triple Action	$32.50 \\ 20.00$	
Repeater		29.50	Tucson	95.00	1
Rio	10.00	32.50	Tumbleweed	.164.50	1
Riviera Rocket		25.00 37.50	Utah Virginia	149.50 39.50	1
Rondevoo		59.50	Vanities	10.00	
Round Up	74.50	89.50	Vogue	15.00	
St. Louis	105.00	149.50	Wagon Wheels	12.50	
SallySamba	54.50 29,50	59.50 55.00	Wild Fire	19.50	
Saratoga		79.50	Wisconsin	29.50	
School Days	15.00	17.50	Yankee Doodle	15.00	
Control Days	0000				
Score-A-Line	20.00	39.50 69.50	Yanks Zig Zag	12.50	

LICONFIDE	NTIA	L PRICE LIST
	MIT	
	1	
	HUFFLE	S — REBOUNDS
	-	
Bally Shuffle-Bowler 245.00	269.50	Genco Glider 69.50 125.00
ChiCoin Bango 49.50	82.50	Kenney Line Up 100.00 125.00
ChiCoin Beacon 59.00 ChiCoin Rebound 44.50	69.50 119.50	United Shuffle Alley 175.00 239.50
Genco Bowling League 194.50	24.50	United Shuffle Skill 49.50 79.50
		CORVEIGHT 1950 REPRODUCTION

"The Confidential Price Lists",

 5c Criss Crosse
 79.50

 10c Criss Crosse
 84.50

 25c Criss Crosse
 95.00

50.00 50.00

60.00 100.00 39.50 42.50 20.00 29.50 47.50 49.50 89.50

 $\begin{array}{c} 89.50\\ 89.50\\ 89.50\\ 175.00\\ 250.00\\ 69.50\\ 69.50\\ 89.50\\ 20.00\\ 49.50\\ 49.50\\ 49.50\\ 49.50\\ 79.50\\ 29.50\\ 64.50\\ 75.00\\ 125.00\\ 175.00\\ 40.00\\ 49.50\\ 60.00\\ 70.00\\ \end{array}$

49.50 54.50 65.00 69.50 69.50 57.50 57.50 57.50

189.50 89.50

89.50 129.50 49.50 99.50 59.50 59.50 59.50

35.00 49.50 49.50 60.00

140.00 100.00

100.00 110.00 150.00 115.00 115.00 135.00

175.00

175.00

175.00

249.50

150.00 159.50 169.50 275.00 400.00 89.50 89.50 89.50 125.00 125.00 125.00 175.00 175.00

79.50 79.50 79.50 79.50 79.50 79.50 89.50 95.00 125.00

185.00

100.00

100.00 125.00

The Cash Box, Page 32	"The Confiden	tial Price Lists"	March 18,
	SOLES		BELLS
Jumbo Parade Comb. 39.50 69.50 Jumbo Parade FP 25.00 69.50 Jumbo Parade PO 25.00 69.50 Jumbo Parade 25c 49.50 70.00 Long Shot '48 475.00 65.00 Lucky Lucre 5-5 39.50 45.00 Lucky Lucre 5c 49.50 89.50 Lucky Lucre 5c 75.00 89.50 Lucky Lucre 25c 75.00 89.50 Mills 3 Bells 69.50 89.50 Mills 3 Bells 79.50 99.50 Mills 44 8 3 Bells 175.00 249.50 Mills 148 3 Bells 289.50 345.00 Paces Races BI Cab 10.00 29.50 Paces Races Br Cab 15.00 39.50 Paces Races Red Arrow 20.00 49.50 Paces Saratoga rails 24.50 39.50 Paces Saratoga Comb 39.50 69.50 Paces Saratoga Sr. PO 37.50 69.50 Paces Saratoga Sr. PO 39.50 69.50 Paces Reels Sr. PO	Skill Time '3810.0025.00Skill Time '4119.5035.00Sup r Bell 5c Comb.34.5069.50Super Bell 25c Comb.59.5070.00Super Bell 25c Comb.59.5070.00Super Bell Two Way $5-5.5-5.5-5.5-5.5-5.5-5.5-5.5-5.5-5.5-5$	10c Blue Front	25c Comet FV. 30.00 $50c$ Comet FV. 50.00 $50c$ Comet DJP. 50.00 74.50 $10c$ Comet DJP. 20.00 74.50 $10c$ Comet Blue 10.00 50.00 $5c$ Comet Blue 10.00 50.00 $5c$ Comet Blue Front. 15.00 50.50 $10c$ Comet Blue Front. 20.00 74.50 $50c$ Comet Blue Front. 20.00 74.50 $5c$ Chrome. 40.00 59.50 $10c$ Chrome. 45.00 39.50 $25c$ Chrome. 50.00 47.50 Chrome '47.— $50c$. 75.00 47.50 Chrome '47.— 51.00 190.00 69.5
CONFIDENTIAL ONE-	BALLS	25c Black Cherry Bell	05.00 10c Silver Chief
Big Game PO 10.00 25.00 Big Parley 34.50 39.50 Big Prize FP 20.00 30.00 Big Prize PO 15.00 20.00 Bue Grass FP 15.00 25.00 Bue Grass FP 15.00 25.00 Bue Ribbon PO 20.00 35.00 Citation 225.00 300.00 Club Trophy FP 22.50 50.00 Contest FP 30.00 45.00 Daily Races 20.00 69.50 Dark Horse FP 10.00 15.00 Ust Whirls 32.50 49.50 Dust Whirls 32.50 50.00 Favorite 59.50 79.50 Gold Cup 85.00 150.00 Grand National 19.50 49.50 Grand Stand PO 14.50 20.00 Jockey Club 25.00 49.50	Pastime (Rev) 14.50 39.50 Pacemaker PO 15.00 35.00 Pimlico FP 15.00 32.50 Race King (Rev) 29.50 39.50 Record Time FP 22.50 59.50 Sockingham 59.50 99.50 Santa Anita 10.00 20.00 Sport Event FP 19.50 51.50 Sport Special Entry 40.00 89.50 Sport Special FP 17.50 30.00 Sport Page PO 19.50 25.00 Sport King PO 20.00 22.50 Stepper Upper PO 15.00 50.00 Sportsman (Rev) 20.00 32.50 Trophy 94.50 195.00 Turf Champ FP 35.00 44.50	Golden Falls 5c. 99.50 1: Golden Falls 10c. 99.50 1: Golden Falls 25c. 99.50 1: Golden Falls 25c. 99.50 1: Golden Falls 50c. 139.50 1: 5c Jewel Bell. 110.00 1: 10c Jewell Bell. 110.00 1: 25c Jewell Bell. 195.00 24 5c Bonus '49. 149.50 1' 10c Bonus '49. 149.50 1' 25c Black Gold. 125.00 14 25c Black Gold. 125.00 14 50c Black Gold. 125.00 14 50c Black Gold. 199.50 22 5c Club Royale 100.00 15 10c Club Royale 105.00 15 50c Black Beauty 150.00 15 50c Black Beauty 150.00 15	15.00 5c 4 Star Chief
Jockey Club '47 60.00 145.00 Jockey Special 75.00 109.50 Kentucky 29.50 49.50 Lexington 225.00 249.50 Long Acre 19.50 32.50 Long Shot PO 39.50 49.50	Victory FP	50c Black Beauty 249.50 25 5c Blue Bell 149.50 17 10c Blue Bell 149.50 17 25c Blue Bell 149.50 17 GROETCHEN 1c Columbia 15.00 2 5c Columbia Chrome 30.00 3 5c Columbia JPV Bell 30.00 4 5c Columbia Fruit 32.50 3 5c Columbia Cig RJ 25.00 3	35.00 50c Standard Chief
MILLS 5c Gold Chrome HL 35.00 65.00	MILLS (Cont.) 25c Copper Chrome	5c Columbia DJP	9.50 WATLING 9.50 5c Rolatop '48
10c Gold Chrome HL	5c Club Bell 52.50 95.00 10c Club Bell 75.00 99.50 25c Club Bell 80.00 99.50	Chrome	9.50 0.00 BUCKLEY

5c Gold Chrome HL 35.00 65.00 10c Gold Chrome HL...... 35.00 69.50 25c Gold Chrome HL. 40.00 69.50 50c Gold Chrome HL..... 75.00 125.00 5c Copper Chrome...... 35.00 60.00 10c Copper Chrome...... 35.00 89.50

25c Copper Chrome..... 40.00 99.50 5c Club Bell..... 52.50 95.00 75.00 10c Club Bell. 99.50 25c Club Bell..... 80.00 99.50 50c Club Bell...... 100.00 189.50 1c Blue Front...... 20.00 49.50

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