

THE CONFIDENTIAL WEEKLY OF THE COIN MACHINE INDUSTRY

Vol. 10 No. 3 OCTOBER 16, 1948



Caught checking sales figures on Gordon Jenkins' smash recording of "Maybe You'll Be There," Dave Kapp, vice president in charge of recording at Decca Records, smiles as the tally continues mounting. Gordon's disking of the click tune has been spinning wildly on thousands of music machines throughout the nation and is currently one of the top song hits of the day. Gordon (left), has another click platter in "For You," while his rendition of "Manhattan Towers" remains one of the most talked about recordings in the trade. Currently writing two musical productions, Gordon is kept quite busy with his duties as Decca musical director and recording artist. Gordon Jenkins is exclusively featured on Decca Records. Personal Manager: Jimmy Saphier.

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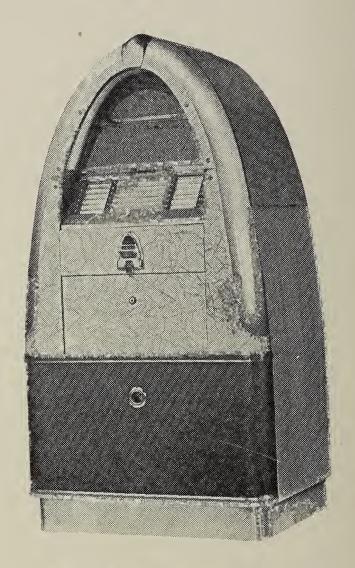
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# THE CASH BOX

#### "THE CONFIDENTIAL WEEKLY OF THE COIN MACHINE INDUSTRY"

THE CASH BOX IS THE OPERATOR'S MAGAZINE IT IS NOT SOLD ON NEWSSTANDS

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THE CASH BOX exclusively covers the coin machine industry, including operators, jobbers, distributors and manufacturers, and all those allied to automatic coin operated music equipment; automatic coin operated vending machines and service machines as well as all coin operated amusement equipment; the music and record business, recording artists and publishers of music; and all others in any fashion identified or allied to the coin operated machine industry as well as all finance firms, banks and other financial institutions expressly interested in the financing of coin operated equipment of all types.

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THE "C. M. I. BLUE BOOK," also known as "The Confidential Price Lists," gives prices of all new and used coin operated machines of all kinds, weekly reporting all market changes and continually adding on all new equipment. The "C. M. I. Blue Book" is officially recognized by many cities and states throughout the country as the "official price book of the coin machine industry." It is an integral part of *The Cash Box*. The "C. M. I. Blue Book" is used in settlement of estates, in buying, selling and trading of all coin operated equipment. It is the one and only officially recognized price guide in the coin machine industry. The "C. M. I. Blue Book" is used by finance firms, factors and bankers to guide them in making loans to the members of the coin machine industry.

# **Talking It Over**



For some years there has been the mistaken conception about "merchandising" music. Everytime some organization or individual in the juke box business ran a series of advertisements or publicity releases in the press, this was considered "merchandising" music. This is not "merchandising" music—this is "selling" music.

Ever since the juke box trade reached national acceptance as an outstanding division of America's music industry the members of this field have been, and are today, "selling" music to the public.

But, there are many new factors entering into the automatic music picture. For example, with the fact that overhead has so tremendously increased and the prices of machines are at all time highs, a new commission basis must come into effect so that the operator can continue on profitably.

Since the operators are now arranging to obtain a greater share of the gross receipts from their equipment, (a) the 70%-30% basis, or (b) "front money," or whatever other arrangement they can make so that they will insure their continuance in the automatic music operating business on a profitable basis—they must give the storekeeper something in return for the extra percentage which they desire. And that's where merchandising music comes into the picture.

They must make scientific installations of their equipment. They must please both the eye and the ear of the merchant as well as of the public. They simply must merchandise the music they have on every location. This will mean better tone music and therefore happier merchants. And certainly more appreciative customers—to put more money into the machines.

Installing the new machines in any locations today should be done with a complete understanding of sound engineering principles so that the location owner is impressed with the installation and will gladly agree to a different commission basis—because of the type of installation made—and the fact that the music is now actually being merchandised to the public.

Merchandising music is the new plan of the intelligent music machine operators thruout the nation. There is no longer any need to just sell music. The public have been most completely sold on juke boxes and coin operated music systems and understand them—as far as purchasing the music from them is concerned.

Bill Gensh

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**SALES SPIRAL AS COLLECTIONS CLIMB** Demand Great for New Equipment. Juke Box Ops' Swing to Games Adds to Boom. Demand for Moderately Priced Novelty - Type Game for Closed Areas Grows. Leaders

**Urge Ops Anticipate Needs Now as Defense Work Looms.** 

Most impressive to all the field these past weeks has been the sudden sales spiral. This has now been attributed to the fact that more and still more operators thruout the nation are reporting "increased collections" and, furthermore, that many of them have also stated, "collections continuing to go up".

Much of the great sales increase being enjoyed by the amusement games field is due to the fact that juke box ops have switched over to more diversified operations. Even leading juke box distribs, who formerly handled nothing but automatic music, are now also distributing and operating amusement equipment.

This sudden switch on the part of the nation's leading juke box operators to equalize their lowered collections has been responsible for a flood of orders for new games.

But, what is most outstanding, is the fact that collections started to slowly climb as the Fall season came into being and then, just a few short weeks ago, suddenly zoomed, surprising even the operators themselves. They have continued steadily upward to the point where many now believe that they are heading into one of the best Fall seasons in years.

Surprisingly, too, is the fact that most amusement equipment is riding right along with this sudden collection and sales spiral. Shuffleboards have clicked in many areas, even tho these have been known to the field (as non-coin operated) for many, many years. Pinball is going right ahead maintaining its sales leadership which it regained the early part of the year. Bells are selling better, as are consoles and one-balls and other equipment.

Now, there is a demand coming up, and which is growing ever more prominent, for a moderately priced noveltytype game for closed areas. The greater portion of this demand, it is noted, is from juke box operators who are eagerly seeking supplemental income to their juke box intake.

Such cities as New York, Detroit, Cleveland, Atlanta, Los Angeles and many, many others, could use such equipment. These are among the big buying areas in the nation.

Somewhat dimming the picture at this time is the fact that many of the coin machine factories have been called into conferences with Government officials who have discussed dies, tools and general machinery with them.

This foreshadows the time when many of the largest coinfactories may be once again working for Uncle Sam, producing whatever he needs to assure adequate defense of the nation.

Leaders are therefore urging operators to anticipate their needs now so that they won't again be caught short. The belief is that once some of the larger factories in the trade get under way with defense projects much of the production potential will be lost and game prices will zoom even beyond what they are at this time.

As some leaders see it, this may once again raise the used machine to a higher price than what operators can now purchase new equipment.

This was something everyone attempted to avoid dnring the past war period but, if it enters into a loss of manufacturing capacity in the field due to defense work, this is what will most likely result and will mean that many, who can now definitely protect themselves from being gonged, will find themselves in the unenviable position of paying more for an old, worn machine, than what they can now pay for this same machine, new and factory guaranteed.

The sales spiral will continue upward for the weeks to come, it is the general concensus, for collections are going up very steadily. Such being case the coin machine industry may be among the very first to recover (from among all small businesses) from the readjustment era.

This readjustment, which has caused so many bankruptcies and general business recession, has now left a very definite and glaring imprint on practically all business.

Some businesses are first now beginning to feel its effects. The coin machine trade felt the effect long ago and gradually adjusted to a point where recovery is possible.

Now with overhead lowered in most cases and with greater industry and conservatism predominating, the tendency toward recovery grows stronger each day.

As long as collections even hold at their present level, sales will continue to zoom forward, but, with the fact that collections are rapidly rising—sales, too, will rise in keeping with the collection spiral.

There is as yet much work to be done by all in the field to actually bring about complete recovery. But much of this work has already been accomplished. The greater problem now is for the trade to increase its efforts and work to the point where the possible peak can be foreseen. And then strengthen itself at this peak for the future.

The manufacturers are working like trojans to assure the field all the equipment it will need. They are turning out the very finest games in their long histories.

But, the field itself, must now take advantage of this opportunity to insure its income for tomorrow, and especially for the day when defense work may take away the largest part of the manufacturers production potential, so that none are caught short again.

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# DECIDE THE W AUTOMATIC **3rd ANNUAL** POLL OF THE HE **MUSIC INDUSTRY OF AMERICA** CHOOSE TO THE **OF 1948 BEST RECORDS AND RECORDING ARTISTS** OTE TODAY-FILL OUT AND **PREPAID POSTCARD IN THIS ISSUE**



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"Brush Those Tears From Your Eyes" (2.45)

"I Gotta Know" (2:51)

BARRY GREEN (Rainbow 10090)

(Rainbow 10090) • You can chalk this one up on your calendar! Almost positive to be one of the biggest clicks ever is this bit offered by balladeer Barry Green, and done up in the style and manner that spells coin play. This deck rates like a spade flush—it's that good. With a wonderful shuffle beat in the background, Barry spoons the cute refrain to offer ops a platter that can really move in the juke boxes. The disk has loads of zip and pep behind it; add Barry's fine voice to a glow-ing instrumental spot and ops have a disk that can spin night and day. On the flip with more cute stuff, Barry renders "I Gotta Know" to keep the phono whirling hot and heavy. Ditty is offered in light man-ner and should earn wide praise. "Brush Those Tears From Your Eyes" is sure-fire. Get next to it!

"This Is My Beloved" (2:58)

#### "Just A Gigolo" (2:51)

DALE WALTZ (4 Star 312)

• The romantic tenor pipes of piper Dale Waltz is displayed here in glow-ing fashion as the balladeer steps out on the right foot with his first plat-ter release. Spooning the azure pure wordage to "This Is My Beloved," Dale shows loads of dramatic appeal in his beautiful interpretation of this ballad. It's a soft and tender setting and one which the moon-in-june kids should go for. On the backside with the oldie "Just A Gigolo," Dale de-livers another socko vocal to set the stage for some heavy coin play. This hunk of wax might be just the thing to hypo sagging phono play for music ops. Lend an ear in this direction.

#### "Maybe" (2:31)

#### "Cornish Rhapsody" (2:54) SKITCH HENDERSON ORCH. (Capitol 15234)

(Capitol 15234) • Pair of instrumental sides by the Skitch Henderson ork show the piano playing maestro at his best, with this duo titled "Maybe" and "Cornish Rhapsody." Top deck, an oldie, is dusted off by Skitch in glowing man-ner, with his keyboard hogging the limelight on the side. Ops should know the tune well since it always has been a top favorite. On the flip with "Cor-nish Rhapsody," Skitch delivers his interpretation of this popular classic in dazzling style to keep the turntable whirling hot. Song is tastefully ren-dered and should meet with heavy ap-proval. Lend an ear here.

"The House Is Haunted" (2:42)

"The Sleight" (2:40) THE SPORTSMEN (Capitol 15235)

• Pair of revivals by The Sportsmen showcase this vocal group's versatile talent in gala fashion to beckon coin play for music ops throughout the land. The combo harmonize their way

#### OF E W

"Autumn In New York" (3:18) "A Moonlight Night" (3:05)

FRANK SINATRA (Columbia 38316)



• Latest offering by Frank Sina-tra and some wax that appears to be headed for top phonograph spots. Frank's smooth, smart de-livery showcases the beautiful set-ting of "Autumn In New York," with some vibrant musical passa-ges from the baton of Alex Stor-dahl trickling in the background.

slowly and smoothly thru the nostal-gic lyrics shown on the top deck, "The House Is Haunted." Ditty is one that scored many years ago—with oldies bouncing back like mad, we see no reason for this thing not grabbing on today. On the flip with a tune that has been kicking around for a long time, the vocal combo offer one of the most unusual vocal performances ever with this frantic, tongue-twist-ing tune. Ops who have room in their machines might do well with this pair. pair.

"Canadian Capers" (2:40)

"Back Home In Illinois" (2:45)

LAWRENCE WELK ORCH.

(Decca 25316)

• Pair of oldies by the widely popu-lar and capable Lawrence Welk ork, and the refrain of "Canadian Capers" and "Back Home In Illinois" show as

and "Back Home In Illinois" show as sides music operators can use to ex-tremely good advantage. Both tunes are offered in light, danceable styling and should meet with fair reaction in the more quiet spots. Wax is espe-cially suited for music ops with wired music locations. The pair, straight in-strumental bits have the Welk ork displaying their usual fine music. Ops who have the spots should use some of this.

"I Love You So Much It Hurts" (2:45)

"Maria Mia" (2:54)

**REGGIE GOFF** 

(London 312)

• Here's a tune that is sure to keep

by balladeer Reggie Goff is the cause of all the excitement. His full, heavy pitch fits the pattern of this tune like a glove. Wordage is in there all the way, with some wonderful musical accompaniment provided by the Cyril Stapleton ork. On the flip with "Maria Mia," Reggie splits the vocal spot with English and Italian lyrics to offer wide appeal for music ops. "I Love You So Much It Hurts" is the side to ride with. Latch on!

It's wax with a story and delivered in the very best of song styling. Song spills in slow tempo with a dramatic flutter of strings and reeds simulating the enchanting lyric Frank purrs. The captivat-ing and fascinating patter of this song is sure to create an avalanche

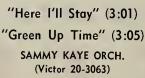
song is sure to create an avalanche of excitement with Sinatra fans as

well as music operators. Frank dis-plays a ton of beautiful vocal feel-

plays a ton of beautiful vocal feel-ing and sincerity in this song, full of deep meaning and glamour. You've gotta listen to this cookie to really appreciate it—and that is just what we recommend. On the flip with another comer, Frank keeps the refrain the soft romantic vein with "A Moonlight Night." Song patterns the title, with Frank's pipes echoing the glowing lyric beautifully. Both sides of this recording should stimulate phonograph play immensely — don't hesitate a second! Grab it.

"Remember September" (3:01) "Just Like Old Friends" (3:03) BILL HART (Republic 140)

(Republic 140) • Bowing into the disk spotlight via this performance, piper Bill Hart shows the spark of a winner with his terrific rendition of "Remember Sep-tember." His soft, and intimate warbling make you get up real close and listen attentively. Lyrics of the song are dreamy and should draw raves from the cuddle-kids. Flip has loads of possibilities also as Bill bounces back with another sensation-al platter in "Just Like Old Friends." His romantic charm and silvery pitch make for delightful listening pleas-ure. Accompaniment by the Dewey Bergman Ensemble adds to the plat-ter's winning ways all the more. Looks like a "sleeper"—spin it.



• Pair of songs currently receiving heavy promotion are these offered here by maestro Sammy Kaye and his orchestra. "Here I'll Stay" and "Green Up Time" from the musical production "Love Life" shows as

some pleasant wax which ops may use as excellent filler material. Both songs lack that extra punch, altho they should meet with decent recep-tion. Top deck, a romantic ballad with Don Cornell in the vocal spot grabs the spotlight. Don's strong vo-cal shines brightly and adds immense-ly to the song's possibilities. Chirp Laura Leslie on the flip, with the light rolling wordage echoing the title throughout. Ops who have the spots should lend an ear in this direction.

"You Started Something" (2:59)

"The Night Is Young And You're So Beautiful" (3:01) RUSS CASE ORCH. (Victor 20-3080)

(Victor 20-3080) Plug tune which should start roll-ing in the boxes mighty soon is this piece done up in grade A musical manner by the top notch Russ Case ork. It's a dazzling display of beauti-ful rhythm that maestro Russ offers, with The Clark Sisters purring the strong lyrics in able manner. Ops who haven't as yet heard the ditty should get next to this version pronto. On the flip with a standard, Russ and his boys do "The Night Is Young And You're So Beautiful," and do it the style and manner that adds up to loads of play in the juke boxes. Loads of floating strings and a charming showcase of music have the unit ren-dering a stellar performance. Take a look-see here.

"Bella Bella Marie" (2:54) "The Money Song" (2:51)

ANDREWS SISTERS (Decca 24499)

(Decca 24499) • Ditty currently kicking up a storm in loads of spots throughout the na-tion is this bit by The Andrews Sis-ters. It's wonderful harmony the gals offer, with the sweet strains of "Bella Bella Marie" spelling coin play galore. Song, done up in Neapolitan manner makes for extremely pleasant listen-ing and should be greeted handsomely by the many Andrews Sisters fans. The rolling rhythm displayed here hypos the wax to add to its winning potential. On the flip with a novelty bit, the trio purr the cute lyrics to "The Money Song." Wordage is wrapped up in the title with the girls offering their best. "Bella Bella Marie" for the moola.

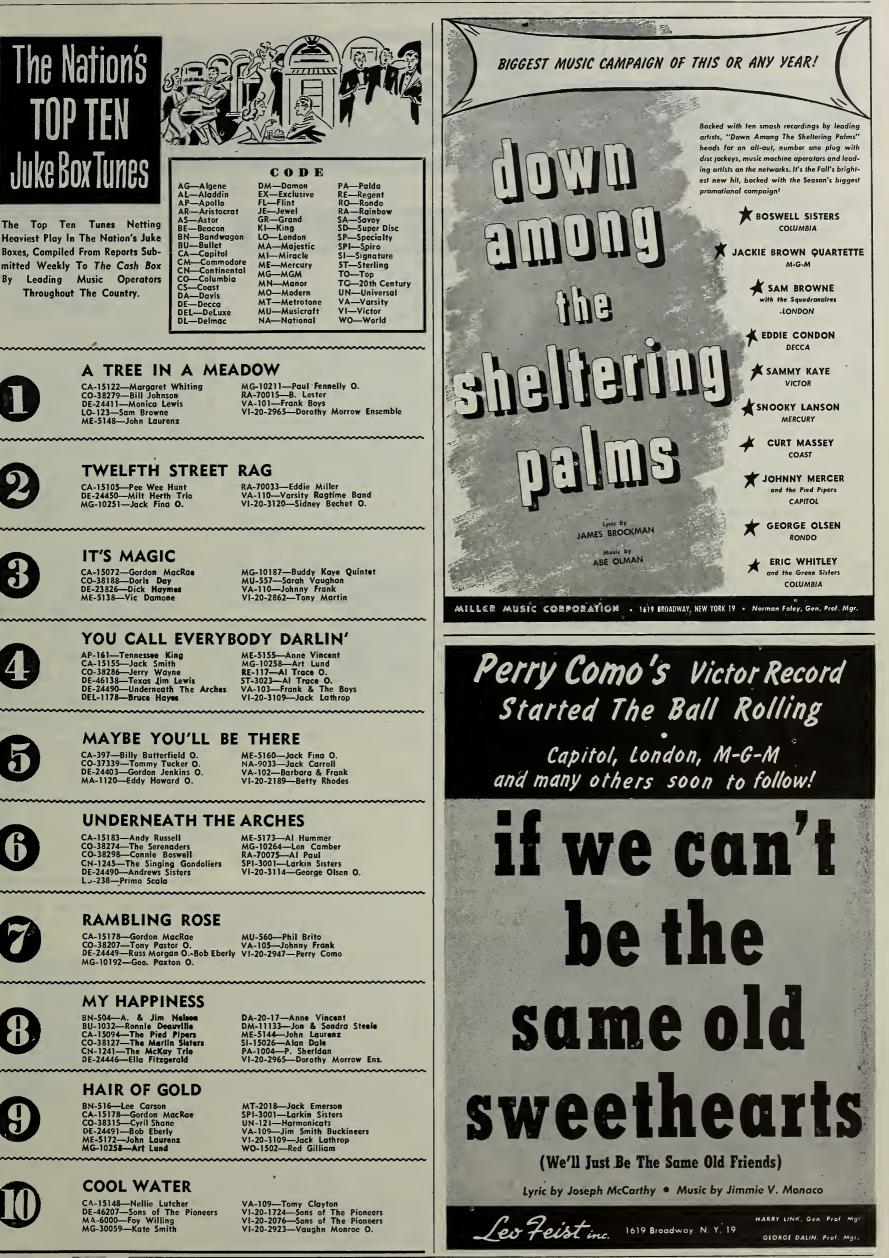
#### "Lillian" (3:02)

"Love That Boy!" (2:55) LOUIS PRIMA ORCH.

#### (Victor 20-3079)

(Victor 20-3079)
More gay wax via maestro Louis Prima and his gang with the refrain of "Lillian" leading the way on this hunk of wax. The baton twirler himself grabs the spotlight to purr the wordage in nasal tones that satisfy. Lyrics echo the title with the rhythm spilling mellow tempo throughout. Spot vocal chorus and a bit of a gag routine add to the disk's winning ways. On the backing with "Love That Boy!" chirp Cathy Allen steps to the mike to wail the comely lyrics. Gal's delivery is in there all the way and should meet with fair approval. The many Louis Prima fans should yell for this duo.

• Here's a time that is sure to keep music operators busy as all get out. Currently winning wide favor in folk and western locations, this ditty ti-tled "I Love You So Much It Hurts," should blossom out into its own as a pop hit. Top notch vocal treatment Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.



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"Riffette" (2:59)

#### "Cuban Sugar Mill" (3:03) FREDDIE SLACK ORCH. (Capitol 15239)

• More re-issue wax, with maestro Freddie Slack in the driver's seat to offer "Riffette" and "Cuban Sugar Mill." Both sides are old Slack favor-ites and should be well remembered by the many fans Freddie has. Top deck, an up tempo tune features maes-tro Freddie at the piano in a frantic arrangement, with some wonderful licks in the background by T-Bone Walker on guitar. Flip steps down in tempo and once again features the maestro at the keyboard. Ops who use this brand would do well to grab a listen.

### "You're Nobody Till Somebody Loves You" (2:58) "When You Left Me" (2:51)

RUSS MORGAN ORCH. (Decca 24503)

• Orchestrated patter and vocal splendor of Maestro-balladeer Russ Morgan and a pair of sides which might come in for some heavy play on the part of phono fans. Titled, "You're Nobody Till Somebody Loves You" and "When You Left Me," Russ shows his magic styling to glowing advantage here with this duo. Top deck parrots the title with Russ purr-ing the soft, tender wordage in fair fashion. You'll go for the flip, "When You Left Me," as the light scintil-lating rhythm fills the ether with sweet nostalgia. Wax rates ops listen-ing time. ing time.

#### "What's Did | Do" (2:59)

"I'd Love To Call You My Sweetheart" (2:57)

#### DICK HAYMES-ANDREWS SISTERS (Decca 24504)

• The vocal combination of Dick Haymes and the Andrews Sisters sets up here with a duo that glitter with loads of coin culling possibilities. Top deck, "What Did I Do" is cur-rently receiving wide play, and should be well known to music ops. This rendition, an excellent one, should boost the popularity of the ditty im-mensely and ring the bell with phono fans. On the flip with more cute stuff, Dick and the gals purr "I'd Love To Call You My Sweetheart," to come back with another mellow bit. Wax parrots the title and makes for pleas-ant listening time throughout. Ork backing by maestro Vic Shoen adds to the disk's winning ways. Ops should grab it!

"Mexico" (3:08) "O Passo Du Kanguru" (3:00)

> PHIL GREEN ORCH. (Pan American 087)

• Music in the Latin manner done up by maestro Phil Green is offered here in fairly attractive mood to set the stage for some possible coin play for music operators. Wax, tagged "Mexico" and "O Passo Du Kanguru"

#### B Ô

"So Dear To My Heart" (3:00) "Love Your Spell Is Everywhere" (3:07) PEGGY LEE (Capitol 15232)



**PEGGY LEE** • Here's another Peggy Lee plat-ter and the spark of another top notch coin culler for the chirp and music operators. Peggy's stellar vocal performance on this disk is bound to win her wide praise and a ton of juke box coin. It's the title song from the Disney produc-tion "So Dear To My Heart" we're raving about—and what a song it

shows as pleasant and might sit right

with phono fans. Top deck is the better of the two, with chirp Dorothy Morrow purring the lyric. Tempo is slow and moody and should suit the dreamy Latin dancers easily. Ops who have the spots—take it from

"Yes, We Have No Bananas" (2:39)

"It's Whatcha Do With Whatcha Got" (2:39)

THE PIED PIPERS

(Capitol 15233)

(Capitol 15233) Brilliant harmony by the Pied Pipers with maestro Paul Weston and his orchestra backing—that's the wax story here. The Pipers many fans are sure to go for this duo, and go for it in a big way at that. Top deck, the standard "Yes, We Have No Bananas" gets new life with this scin-tillating rendition done up in great novelty manner. Wax offers loads of kicks and laughs and is sure to meet with wide approval. On the flip with more novelty wax, The Pipers step out with "It's Whatcha Do With Whatcha Got." Ditty is from the Disney flicker "So Dear To My Heart" and should get a hypo via the film publicity. Both sides beckon coin play.

"London Bridge Is Falling Down"

(2:39)

"Bye Bye Blues" (2:44)

RAY ANTHONY ORCH.

(Signature 15228)

here.

15232) is. A slow romantic tune, Peggy pipes the soulful lyric in soothing, refreshing style throughout, to come thru for music ops again. Always a top notch performer, Peggy keeps her star studded hit string intact with this bit. It's one of the better songs we've heard in a long while and is sure to win the approval of Peggy's many fans. The usual tasteful background music accorded Peggy by Dave Barbour and his orchestra shines brightly here to enhance the plat-ter all the more. On the backing with an old standard, Peggy dishes out "Love Your Spell Is Every-where" to turn in another brilliant performance. Guitar passage by maestro Barbour adds to the plat-ter's winning ways all the more, with Peggy shining in the spot-light. You'll go for this pair-especially "So Dear To My Heart."

make for wonderful listening pleas-ure. Wax shows the Anthony unit to excellent advantage and should find favor with music ops. On the flip with the oldie "Bye Bye Blues," maes-tro Ray showers balladeer Ronnie Deauville to the mike for the fond wordage. The kid's smooth soft and fragrant delivery makes this deck a winner if there ever was one. Both sides loon big—hop on the band-wagon. wagon.

#### "Down By The Old Mill Stream" (2:51)

#### "Estrellita" (2:45)

HENRI RENE ORCH. (Victor 20-3110)

• Music styled in the Henri Rene manner and the light metro of "Down By The Old Mill Stream" and "Es-trellita" sweeps down. Wax, aimed at the wired music locations should garner its fair share of coin play. Standard top deck makes for easy listening and should go well in those sedate dinner spots. Flip, in Latin tempo should be well known to music ops since it has kicked around a bit. Music ops who have the spots should get next to this pair.

#### "Magic Is The Moonlight" (2:51) "Anniversary Song" (2:54) ANDY RUSSELL (Capitol 15238)

• Pair of re-issue sides by the velvet voice of piper Andy Russell and the set up of two that scored widely not too long ago. Always a heavy favorite in so many spots throughout the na-tion, Andy offers the romantic air of "Magic Is The Moonlight" and "An-niversary Song." Both tunes should be well remembered by music ops since they were featured widely. Top

deck is split in English and Spanish vocal while the flip is sung straight throughout the waxing. Andy's many fans should clamor for this material once more.

#### "Family Polka" (2:51) "Regina Polka" (2:49) WALTER ZIEMBA ORCH. (Dana 2022)

• There's no stopping this outfit! They keep coming back with grade A polka wax, and that's just what this duo is. The Walter Ziemba ork dis-play their best instrumental wares here as the happy metro of "Family Polka" and "Regina Polka" sweep thru the wax. You'll go for the pair in a big way—it's that good. Music ops with polka stops are bound to ops with polka stops are bound to reap harvest with this pair. The wax is of the sort that grows on you and delightfully so. Don't miss this pair -get next to 'em-but pronto!

#### "To Make A Mistake Is Human" (3:04)

### "Whose Heart Are You Breaking Now" (2:20)

THE MURPHY SISTERS (Apollo 1128)

• Pair of light melodic sides by The Murphy Sisters and some wax that ops can use to good advantage. The tender and yet fervent wordage of "To Make A Mistake Is Human" spins in delightful mood and manner, with the gals chirping warm and vibrant throughout the needling. You'll go for the top notch delivery the combo offers, with the strong wordage ring-ing true throughout. Kick up in the second chorus adds luster and polish to this platter and aims it at the dance crowd. Flipped we find "Whose Heart Are You Breaking Now," with the girls delivering another excellent performance. We go for the top deck-we're sure you will too.

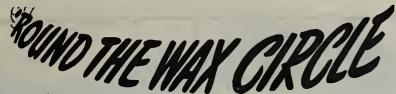
#### "Would You Know" (2:57) "Cheri" (2:48)

#### RUFUS LONG ORCH. (Collegiate 2950)

Pair of sides music ops may use as excellent filler material are these done up in fairly pleasant styling by "Would You Know" and "Cheri" shows as attractive. Vocal spot on the pair by Mack Campbell makes for pleasant listening time and should win its fair share of praise and favor with music operators. Top deck is the better of the pair; it's smooth strains sweep down in enchanting fashion to beg for silver. Flip spills around the title in up beat tempo and is suitable for the dance spots. Ops who go for this brand would do well to take a look-see here.

• Hot on the heels of his clickeroo with "Gloria," maestro Ray Anthony and his gang get off to another flying start with this pair loaded with coin culling possibilities. The instrument-al wares displayed on the top deck, "London Bridge Is Falling Down" Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.





#### NEW YORK :



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#### CHICAGO :

And are skedded for the Apono Theatre this week. **CHICAGO :** Music lovers had a treat in store for them this past week-end when Jose furbi, celebrated planist, gave a concert at the Opera House the evening of October 8th. . . October 9th and 10th brought Stan Kenton and his band back to the Opera House, which was welcome news to the thousands of fans who were turned away from previous performances. Stan really knocks 'em dead with his terrific arrangements. . . . Coming to Orchestra Hall the evening of October 25th is the great Paul Whiteman, his orchestra, and soloists with a concert in tribute to the music of the late George Gershvin. . . . The Blue Note, pop loop bistro, is strangely quiet these rayed nawkins, one of the great names of jazz and the Page Cavanaugh trio, a fine singing-instrumental combo, very much on the quiet side. Both Hawkins and the Cava-naugh trio tend to register better on wax than they do in the Hawk's Victor sides, "April In Paris" and "How Strange," the tunes lend themselves ideally to his particular styling and he does right by them. Soft vocal harmony. coupled with neat arrangements make the Cavanaugh trio's current Victor release, "Dady-O" and "That's The Way He Does L," very pleasant listening also. . . Cootie Williams and Gladys Palmer, star of Miracle Records, now holding forth at the Rag Doll, make a big hit with the fans that pack this popular nite spot. Pee Wee Hunt and his ork are set for the Doll starting october 12th. . . . Jimmy Featherstone, the personable young drummer and singer who left the Art Kassel orchestra to form his own band, opened at the Walnut Room of the Bismarck October 5th. Altho this is Jimmy's debut as a band leader, he is well known to patrons for his work with the Kassel ork. . . . Louis Armstrong, Earl Father Hines, and Jack Teagarden continue to attract crowds to the Oriental Theatre where they are now playing. Louis gives forth with his version of "A Song Is Born," demonstrating what jazz is with his trumpet, and b

#### LOS ANGELES :



Funder, and believe us, the place really starts to jump. **IDENTIFY of the second se** Berlin and London. starting to pick up.

# ROUND THE WAX CIRCLE DISKERS HUDDLE WITH **AFM AS OPTIMISM RUNS HIGH**

### **Continued Meetings Flood Disk Industry With Rumors As To End Of Recording Ban**

NEW YORK-Continued meetings NEW YORK—Continued meetings between representatives of the record industry and James C. Petrillo, presi-dent of the American Federation of Musicians, had the platter industry at fever pitch late this past week. With optimism for the end of the ban higher than it has ever been, there were those who believed that the ban might be called off very shortly.

shortly. As The Cash Box went to press

this week there was every indication of the possibility of the recording in-dustry once again proceeding with re-cording sessions minus venetian blinds

cording sessions minus venetian blinds et al. The six major diskers represented at the meeting held here this past week (Tuesday and Wednesday), re-quested a revision in the sliding scale of royalty payments to the union under the old contract. Whereas pay-ments varied on the individual price of records from  $\frac{1}{2}c$  up to as much as 5c, representatives of the major plat-teries have requested a blanket roy-alty scale of 1c of the selling price of

any recording. It was pointed out at the meeting that the union would un-doubtedly receive as much in royalty payments, but the recording com-panies would save untold amounts of money in bookkeeping expenses and the like. The request made by the recording men was viewed as a stand of concrete

men was viewed as a stand of concrete confidence among them in their deter-mination to effect a settlement, and one which would not come thru hasty decisions. Altho most diskers are anxious to

Altho most diskers are anxious to start recording, there was a feeling of complacency among several. Attorneys for both the AFM and the recording industry were still purr-ing over the aspects of the Petrillo proposal. Many were of the opinion that the Federal Government would not condone the plan; while others were almost certain of its approval in Washington.

Washington. Meetings between the diskers and the AFM will continue throughout the latter part of this week and pos-sibly early next week.

THE CHOICE OF LEADING OPERATORS EVERYWHERE

#### AND NOW THE PERMO POINT ROUND with a **NEW PERMOMETAL (Osmium) ALLOY TIP** DEVELOPED AND PRODUCED IN OUR OWN METALLURGICAL LABORATORY

This new osmium alloy has the amazing characteristic of longer needle life even when used on badly worn or inferior quality records while retaining the extreme kindness to records for which Permo Points have always been famous.

OUR PROMISE TO YOU, MR. OPERATOR:

UNDER LIKE CONDITIONS (SAME INSTRUMENT AND RECORDS) THIS PERMO POINT ROUND WITH THE NEW (OSMIUM) TIP WILL OUTWEAR ....

WILL GIVE LONGER RECORD LIFE ...

WILL BE MORE DEPENDABLE ...

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THE SAME PRICE NE PRICE SINCE 1938: 1 to 10 - 35c.eoch, 11 to 99 - 32c each, 100 or more - 30c.eoch

MORE PERMO NEEDLES SOLD THAN ALL LONGLIFE NEEDLES COMBINED



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America's Foremost Composer and Recorder of Western and Folk Songs

"GOLD DUST" FOR THE JUKES

JIMI

# THANKS, OPERATORS and DEALERS for your help in making

**"ONE HAS MY NAME"** # 1 in the NATION'S BIG FIVE FOLK & WESTERN JUKE BOX TUNES CAPITOL 15162

# ALL I CAN SAY IS: "I LOVE YOU SO MUCH, IT HURTS"

(Just Out on CAPITOL)

WATCH FOR THESE 2 GREAT SIDES "WALKING THE SIDEWALKS OF SHAME" "MINE ALL MINE" (Out this week on CAPITOL)



# More and more JUKE BOX OPS ARE GOING **IT'S SENSATIONAL!** for WEST OF THE MOON" The Young Man Who Sings the Old Songs" ALADDIN 3016 ALADDIN 3015 Original Sensational **Recording of** SPECIALTY 314 backed by MY BEST GAL on TOWER \*1271 Currently Held Over STEVENS HOTEL Chicago until Nov. 17 th Booked by

October 16, 1948

MUSIC CORPORATION OF AMERICA

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Page 12

Philadelphia, Pa.

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A TREE IN THE MEADOW (Margaret Whiting) IT'S MAGIC (Doris Day) EVERYBODY LOVES SOMEBODY (Peggy Lee) LOVE SOMEBODY (Doris Day)

UNDERNEATH THE ARCHES (Andrews Sisters) MAYBE YOU'LL BE THERE (Gordon Jenkins)

YOU CALL EVERYBODY DARLIN' (AI Trace) FOR YOU (Gordon Jenkins)

ON A SLOW BOAT TO CHINA (Kay Kyser) IS IT TRUE (Don Pauli)

Shoals, Ind.

YOU CALL EVERYBODY DARLIN' (AI Trace)

MY HAPPINESS (Jon & Sondra Steele) A TREE IN THE MEADOW (Margaret Whiting)

TWELFTH STREET RAG (Pee Wee Hunt) YOU CAN'T BE TRUE, DEAR (Ken Griffin)

HAIR OF GOLD (Jack Emerson) UNDERNEATH THE ARCHES (Andrews Sisters)

LOVE SOMEBODY (Doris Day) LOVE SOMEBODY (Doris Day-Buddy Clark) BLUEBIRD OF HAPPINESS (Art Mooney)

San Francisco, Calif.

TWELFTH STREET RAG (Pee Wee Hunt) THAT CERTAIN PARTY (Benny Strong)

EVERY DAY I LOVE YOU (Dick Haymes) BUTTONS & BOWS (Dinah Shore)

CUANTO LE GUSTA (Andrews Sisters) UNDERNEATH THE ARCHES (Primo Scala)

Phoenix, Ariz.

A TREE IN THE MEADOW (Margaret Whiting)

A TREE IN THE MEADOW (Margaret Whiting) UNDERNEATH THE ARCHES (Primo Scala) UNTIL (Tommy Dorsey) HAIR OF GOLD (Jack Emerson) TWELFTH STREET RAG (Pee Wee Hunt) MAYBE YOU'LL BE THERE (Gordon Jenkins) MY HAPPINESS (Jon & Sondra Steele) YOU CAN'T BE TRUE, DEAR (Ken Griffin) YOU WERE ONLY FOOLING (Blue Barron) SLEEPY BABY (Actia Wayne)

Augusta, Me.

1. A TREE IN THE MEADOW (Margaret Whiting)

A TREE IN THE MEADOW (Margaret within LOVE SOMEBODY (Doris Day-Buddy Clark) UNTIL (Tommy Dorsey) TWELFTH STREET RAG (Pee Wee Hunt) IT'S MAGIC (Doris Day)

HAIR OF GOLD (Jack Emerson) MY HAPPINESS (Jon & Sondra Steele)

LIFE GETS TEE-JUS DON'T IT

BUTTONS & BOWS (Dinah Shore) MY OLD FASHIONED GIRL (Al Donahue)

Knoxville, Tenn.

1. LIFE GETS TEE-JUS DON'T IT (Carson Robison)

(Carson Robison) COOL WATER (Yaughn Monroe) CONFESS (Doris Day-Buddy Clark) A TREE IN THE MEADOW (Margaret Whiting) UNTIL (Tommy Dorsey) IT'S MAGIC (Doris Day) TWELFTH STREET RAG (Pee Wee Hunt) HAIR OF GOLD (Jack Emerson) BETTER LUCK NEXT TIME (Perry Como) RAMBLING ROSE (Perry Como)

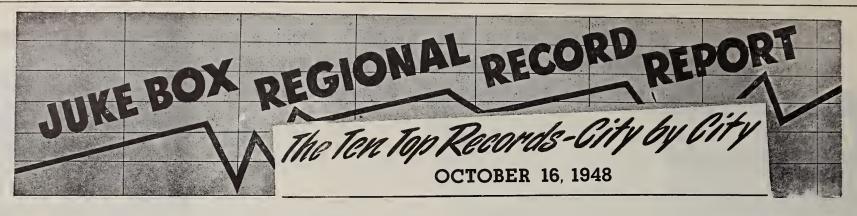
(Carson Robison)

10. SLEEPY BABY (Artie Wayne)

9. HAIR OF GOLD (Jack Emerson) 10. RENDEZVOUS WITH A ROSE (Dick Wong)

YOU CALL EVERYBODY DARLIN' (AI Trace)

A TREE IN THE MEADOW (Margaret Whiting)



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Los Angeles, Calif.

TWELFTH STREET RAG (Pee Wee Hunt)

MAYBE YOU'LL BE THERE (Gordon Jenkins) BUTTONS & BOWS (Dinah Shore)

EVERY DAY I LOVE YOU (Dick Haymes) A TREE IN THE MEADOW (Margaret Whiting)

UNDERNEATH THE ARCHES (Primo Scala) COOL WATER (Yaughn Monroe)

San Antonio, Texas

1. A TREE IN THE MEADOW (Margaret Whiting) 2. TWELFTH STREET RAG (Pee Wee Hunt) 3. MY HAPPINESS (Jon & Sondra Steele)

MAYBE YOU'LL BE THERE (Gordon Jenkins) CONFESS (Doris Day-Buddy Clark)

YOU CAME A LONG WAY FROM ST. LOUIS

A TREE IN THE MEADOW (Margaret Whiting)

TWELFTH STREET RAG (Pee Wee Hunt)

RAMBLING ROSE (Perry Como) HAIR OF GOLD (Jack Emerson) MY HAPPINESS (Jon & Sondra Steele) THAT CERTAIN PARTY (Benny Strong)

IT'S MAGIC (Doris Day) EVERY DAY I LOVE YOU (Dick Haymes)

Denver, Colo.

MY HAPPINESS (Jon & Sondra Steele) TWELFTH STREET RAG (Pee Wee Hunt)

YOU CALL EVERYBODY DARLIN' (AI Trace)

A TREE IN THE MEADOW (Margaret Whiting) IT'S MAGIC (Doris Day)

HAIR OF GOLD (Jack Emerson) LOVE SOMEBODY (Doris Day-Buddy Clark)

LIFE GETS TEE-JUS (Carson Robison) BUTTONS & BOWS (Dinah Shore)

THAT CERTAIN PARTY (Benny Strong)

Boise, Idaho

A TREE IN THE MEADOW (Margaret Whiting) IT'S MAGIC (Doris Day)

TWELFTH STREET RAG (Pee Wee Hunt) YOU CALL EVERYBODY DARLIN' (Al Trace)

MAYBE YOU'LL BE THERE (Gordon Jenkins) UNDERNEATH THE ARCHES (Primo Scala)

Norfolk, Va.

1. A TREE IN THE MEADOW (Margaret Whiting) 2. LIFE GETS TEE-JUS DON'T IT

(Carson Robiso COOL WATER (Yaughn Monroe) HAIR OF GOLD (Jack Emerson) TWELFTH STREET RAG (Pee Wee Hunt) IT'S MAGIC (Doris Day) LOVE SOMEBODY (Doris Day-Buddy Clark) CONFESS (Doris Day-Buddy Clark)

CONFESS (Doris Day-Buddy Clark) RENDEZVOUS WITH A ROSE (Dick Wong)

10. UNTIL (Tommy Dorsey)

(Carson Robison)

MY HAPPINESS (Jon & Sondra Steele) COOL WATER (Vaughn Monroe)

HAIR OF GOLD (Jack Emerson) UNTIL (Tommy Dorsey)

CUANTO LE GUSTA (Andrews Sisters) UNDERNEATH THE ARCHES (Andrews Sisters)

(Ray McKinley) 9. EVERY DAY I LOVE YOU (Dick Haymes) 10. COOL WATER (Vaughn Monroe)

IT'S MAGIC (Doris Day) RAMBLING ROSE (Perry Como)

9. CUANTO LE GUSTA (Andrews Sisters) 10. AH, BUT IT HAPPENS (Frankie Laine)

IT'S MAGIC (Doris Day)

#### New York, N. Y.

- A TREE IN THE MEADOW (Margaret Whiting)
- TWELFTH STREET RAG (Pee Wee Hunt) IT'S MAGIC (Doris Day)
- RAMBLING ROSE (Perry Como) YOU CALL EVERYBODY DARLIN' (AI Trace) BUTTONS & BOWS (Dinah Shore)

- HAIR OF GOLD (Jack Emerson) EVERY DAY I LOVE YOU (Dick Haymes)
- THAT CERTAIN PARTY (Benny Strong) MAYBE YOU'LL BE THERE (Gordon Jenkins)

#### Greensboro, N. C.

- TWELFTH STREET RAG (Pee Wee Hunt)
- YOU CALL EVERYBODY DARLIN' (AI Trace) EVERY DAY I LOVE YOU (Jo Stafford)
- HAIR OF GOLD (Jack Emerson) I'LL GET ALONG SOMEHOW (Sam Donahue)
- HINDUSTAN (Ted Weems) CONFESS (Patti Page)

- 8. LOVE SOMEBODY. (Doris Day-Buddy Clark) 9. MY MOONLIGHT MADONNA (Paul Weston) 10. IT'S TOO SOON TO KNOW (The Orioles)

#### Boston, Mass.

- IT'S MAGIC (Sarah Yaughan) A TREE IN THE MEADOW (Margaret Whiting) LI'L DOG (Buddy Johnson) TWELFTH STREET RAG (Pee Wee Hunt)
- 4. 5.
- HINDUSTAN (Ted Weems) THIS IS THE MOMENT (Jo Stafford)
- RAMBLING ROSE (Perry Como) HAIR OF GOLD (Jack Emerson)

- 9. MY OLD FASHIONED GIRL (Al Donahue) 10. KISS ME AGAIN (Frankie Laine)

#### Elizabeth, N. J.

- YOU CALL EVERYBODY DARLIN' (AI Trace)
- A TREE IN THE MEADOW (Margaret Whiting) TWELFTH STREET RAG (Pee Wee Hunt) MY HAPPINESS (Jon & Sondra Steele) IT'S MAGIC (Sarah Yaughan)
- s.
- 6. HAIR OF GOLD (Jack Emerson)
- 7. 8. BLUEBIRD OF HAPPINESS (Art Mooney) RENDEZVOUS WITH A ROSE (Dick Wong) A WOMAN ALWAYS UNDERSTANDS
- 9.
- (Les Brown)

#### 10. FICKLE FANNY (AI Jrace)

#### Reno, Nev.

- 1. A TREE IN THE MEADOW (Margaret Whiting)
- A TREE IN THE MEADOW (Margaret Whiting) BUTTONS & BOWS (Dinah Shore) LOVE SOMEBODY (Doris Day-Buddy Clark) MY HAPPINESS (Jon & Sondra Steele) IT'S MAGIC (Doris Day)
- TWELFTH STREET RAG (Pee Wee Hunt) UNTIL (Tommy Dorsey)

- 8. RAMBLING ROSE (Perry Como) 9. RENDEZVOUS WITH A ROSE (Buddy Clark) 10. YOU CAN'T BE TRUE, DEAR (Ken Griffin)

#### Moorehead, Minn.

- A TREE IN THE MEADOW (Margaret Whiting)
   BUTTONS & BOWS (Dinah Shore)
   RAMBLING ROSE (Perry Como)
   LIFE GETS TEE-JUS DON'T IT

- (Carson Robison) MAYBE YOU'LL BE THERE (Gordon Jenkins) BLUEBIRD OF HAPPINESS (Art Mooney)
- COOL WATER (Vaughn Monroe) IT'S MAGIC (Doris Day)
- 9. LOVE SOMEBODY (Doris Day-Buddy Clark)
   10. JUST FOR NOW (Frank Sinatra)

- Chicago, III. A TREE IN THE MEADOW (Margaret Whiting)
- IT'S MAGIC (Doris Day) MAYBE YOU'LL BE THERE (Eddy Howard)
- 4
- COOL WATER (Vaughn Monroe) HAIR OF GOLD (Jack Emerson) 5.
- YOU CALL EVERYBODY DARLIN' (AI Trace) RAMBLING ROSE (Perry Como) 6
- 8. LOVE SOMEBODY (Doris Day-Buddy Clark)
- 9. BUTTONS & BOWS (Dinah Shore) 10. EVERY DAY I LOVE YOU (Dick Haymes)

#### Detroit, Mich.

- UNDERNEATH THE ARCHES (AI Hummer) YOU CAME A LONG WAY FROM ST. LOUIS (Ray McKinley)
- THAT CERTAIN PARTY (Benny Strong) BUTTONS & BOWS (Dinah Shore) A TREE IN THE MEADOW (Dinah Shore) MY HAPPINESS (Jon & Sondra Steele)
- 4. 5
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- YOU CALL EVERYBODY DARLIN' (AI Trace) THE MAHARAJAH OF MAGADOR
- 7. 8. (Vaughn Monroe)
- 9. IT'S MAGIC (Doris Day) I WANT TO BE THE ONLY ONE 10.
- (Jon & Sondra Steele)

Syracuse, N.Y.

#### Edmond, Okla.

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- UNTIL (Tommy Dorsey) BUTTONS & BOWS (Dinah Shore) AH, BUT IT HAPPENS (Frankie Laine) EVERY DAY I LOVE YOU (Dick Haymes)
- 4. 5. THAT CERTAIN PARTY (Benny Strong) JUST FOR NOW (Frank Sinatra)
- 6.
- RAMBLING ROSE (Perry Como) BRUSH THOSE TEARS FROM YOUR EYES 7.
- (Barry Green)
- 9. FOR YOU (Gordon Jenkins) 10. HAIR OF GOLD (Gordon MacRae)

#### Saginaw, Mich.

- TWELFTH STREET RAG (Pee Wee Hunt)
- YOU CALL EVERYBODY DARLIN' (AI Trace) A TREE IN THE MEADOW (Margaret Whiting) 2. 3.
- IT'S MAGIC (Margaret Whiting) HAIR OF GOLD (Jack Emerson) 4. 5.
- MY HAPPINESS (Jon & Sondra Steele) LOVE SOMEBODY (Doris Day-Buddy Clark) 6. 7.
- UNDERNEATH THE ARCHES (Andrews Sisters) MAYBE YOU'LL BE THERE (Gordon Jenkins) 8.
- BUTTONS & BOWS (Dinah Shore) 10.

#### Hot Springs, Ark.

YOU CALL EVERYBODY DARLIN' (AI Trace) LOVE SOMEBODY (Doris Day-Buddy Clark)

TWELFTH STREET RAG (Pee Wee Hunt)

YOU CAN'T BE TRUE, DEAR (Ken Griffin) UNTIL (Tommy Dorsey) MY HAPPINESS (Jon & Sondra Steele) RAMBLING ROSE (Perry Como) THAT CERTAIN PARTY (Benny Strong) A TREE IN THE MEADOW (Margaret Whiting)

Concord, N. H.

BUTTONS & BOWS (Dinah Shore) BLUEBIRD OF HAPPINESS (Art Mooney)

COOL WATER (Vaughn Monroe) MY OLD FASHIONED GIRL (Al Donahue)

(Carson Robison) 10. YOU WERE ONLY FOOLING (Blue Barron)

LOVE SOMEBODY (Doris Day) JUST FOR NOW (Frank Sinatra) A TREE IN THE MEADOW (Margaret Whiting) TWELFTH STREET RAG (Pee Wee Hunt) LIFE GETS TEE-JUS DON'T IT

IT'S MAGIC (Doris Day)

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# FOR A STEADY FLOW OF HITS ... NATIONAL LOOK FOR .....



- THE RAVENS (America's Leading Quartet) 9056—"IT'S TOO SOON TO KNOW"—"Be On Your Merry Way"
- BILLY ECKSTINE (Another Hit by the Great Mr. B) 9052-"YOU'RE MY EVERYTHING"-"COOL BREEZE"
- CHARLIE VENTURA (National's King of BE-BOP) 9055-"EUPHORIA"-"If I Had You"

#### **RAY SMITH'S**

5020--- "MY DADDY IS ONLY A PICTURE"--- "I'm A Fool To Care"

#### **GRACE SMITH'S** 9051-"WHAT'S ON THE RAIL FOR THE LIZARD"-"Get Your Fat Man Now"

DON ALFONSO'S 9054-"PAPA SABE"-"Dorotea"

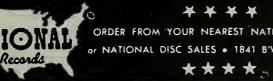
#### CURRENT AND TERRIFIC NATIONAL-LY!

THE RAVENS' 9039—"FOR YOU" 9045—"SEND FOR ME IF YOU NEED ME" 9035—"WRITE ME A LETTER"

CHARLIE VENTURA'S -"EAST OF SUEZ" -"HOW HIGH THE MOON" -"SOOTHE ME"

**BILLY ECKSTINE'S** 9049-"SOPHISTICATED LADY" 9016-""I'M IN THE MOOD FOR LOVE" 9041-"ALL OF ME" 9017-"PRISONER OF LOVE" 9014-"COTTAGE FOR SALE"

CHARLIE BARNET'S 25001-"CHEROKEE"-"REDSKIN RHUMBA"



# ORDER FROM YOUR NEAREST NATIONAL DISTRIBUTOR or NATIONAL DISC SALES . 1841 B'WAY, N. Y. 23, N. Y.

### Another Money-Maker on MANOR RECORDS by SAVANNAH CHURCHILL

who gave you "I Want To Be Loved," "Time Out For Tears" and "I Want To Cry"

### "I'LL NEVER BELONG TO ANYONE ELSE" and "TRY TO FORGET" by SAVANNAH CHURCHILL

MANOR RECORD 1142





#### CE DISK 0'\_\_ THE

"You're On The Right Track, Baby" (2:55)

"Daddo-O" (2:41) LOUIS JORDAN WITH MARTHA DAVIS (Decca 24502)



LOUIS JORDAN • And still they come! Here's Louis Jordan and his Tympany Five, with chirp Martha Davis sit-ting on a pair that have all the ear-marks of a coin culler. Louis

"Pleasing You" (2:51) "Feel So Lonesome" (2:48) LONNIE JOHNSON (King 4245)

(King 4245) • There's no stopping this lad! Bouncing right back with another po-tential coin winner, Lonnie Johnson sets right with music ops via this disk-ing hailed "Pleasing You" and "Feel So Lonesome." Song fits Johnson's pipes like a glove and is sure to meet with wide approval from the rapidly gathering clan 'of fans of Lonnie's. Top deck is soft and way down low, with Lonnie's pipes and guitar in a well deserving spotlight. Lyrics on the backside echo the title with Lon-nie's fond tonsils giving their all for music ops in the fashion that counts. It's money in the bank with this pair.

"Elevator Boogie" (2:44) "My Baby's Giving Me The Brush" (2:50)

> BILL JOHNSON (Victor 20-3108)

• More wax that beckons coin play is this latest bit via Bill Johnson and His Musical Notes, with Bill in the spotlight himself. Top deck, "Ele-vator Boogie" is currently riding the top of race spots. This rendition should boost the popularity of the tune all the more, and add to music ops take. On the flip with some novelty stuff, Bill grabs the mike to wail "My Baby's Giving Me The Brush," and does so in such manner as to attract loads of attention. The cookie is in there all the way and should garner a slew of buffalo-heads. Spin the pair! More wax that beckons coin play

"Away" (2:41) "East Side, West Side" (2:44) THE FOUR NOTES (Gotham 164)

• Pair of sides spilling in the light vein here by The Four Notes shows as wax ops can use as top notch filler material. Titled, "Away" and "East

24502) and Martha get together on "You're On The Right Track, Baby" to offer ops another potent money-maker. Ditty spins in the patterned Jordan fashion, with the wax holding a story in the offing. Stuff is cute as all get out and should run wild with music ops. Rhythm displayed here is hard to beat, with the group's driving style and up beat tempo prevailing. On the flip with a ditty currently re-ceiving heavy publicity, Louis and Martha gather for the mellow "Daddy-O." The tune makes for pleasant listening and should find excellent reaction from the many Jordan fans. "You're On The Right Track, Baby" is the side to ride with. Hop on—but fast!

Side, West Side," the vocal combo dis-play some great harmony on the pair to egg on coin play. Top deck, well known as Earl Bostic's theme song gets a nice send-off as the group purr the soft, flowery wordage. On the flip with the standard "East Side, West Side," the combo bounce back with some stuff that makes for pleas-ant listening. Wax is there for the asking—ops take it from here.

"Am I Asking Too Much" (2:58) "The Blues Can Jump" (2:48)

> LEE RICHARDSON THE FOUR BLUES (DeLuxe 3195)

• Music styled in the refreshing and enchanting manner of balladeer Lee Richardson on the top deck, with the current favorite "Am I Asking Too Much." Lee's strong pipes warble the strong sentimental wordage in tones strong sentimental wordage in tones that count and add up to a heavy coin winner. It's top drawer material— and wax that can keep the phonos spinning. On the flip with "The Blues Can Jump," The Four Blues lend their bit to this piece with some mellow instrumental and vocal licks. It's the top deck that'll score with ops—latch on! on

#### "Go Long" (2:40)

#### "Long, Lean & Lanky" (2:37) THE DIXIEAIRES (Gotham 163)

• Here's a deck music ops can run wild with! It's "Go Long" as offered here by The Dixieaires, and whatta platter it is. Fairly reeking with the stuff that adds up to coin culler, the combo show with loads of phono ap-peal in their vocal spot. Ditty has loads of bounce and life behind it, and should grab onto some wonderful re-action. On the flip with more novelty wax, the group keep the pace hot on "Long, Lean & Lanky." Ops will go for this side as well. Get next to "Go Long" for some mad money.







"Say Good Mornin' Nellie" (2:44) "New York To New Orleans" (2:51) PEE WEE KING (Victor 20-3106)



• Make no mistake about it here's one that'll thrill folk and western fans alike in every phonograph spot in the nation. It's Pee Wee King and his great outfit offering one of the best tunes we've

"Time Nor Tide" (2:49) "Gosh I Miss You All The Time" (2:43)

#### THE MADDOX BROTHERS & ROSE (4 Star 1271)

• Here's some stuff that is sure to win heavy favor with western music ops. The Maddox Brothers and Rose team up for the fond refrain of "Time Nor Tide" and do the ditty up in grand style to beckon a slew of coin play. Vocal treatment offered here is hard to beat, with the excellent instrumental backing coming thru to round out the side. Wordage spills in slow, melancholy manner that satisfies throughout. On the flip with more "onion material," the group gather to send ops another potential winner in "Gosh I Miss You All The Time." Ops should ride herd with this pair.

"Walkin' The Sidewalks Of Shame" (2:46)

> "Mine All Mine" (2:47) JIMMY WAKELY (Capitol 15236)

• Wait'll music ops hear about this one! It's Jimmy Wakely riding the trail on a pair of tunes that are sure to find their way into thousands of juke boxes throughout the nation. With Jimmy spooning the lyrics to the soulful "Walkin' The Sidewalks of Shame," this hunk of wax takes on all appearances of becoming a hit coin culler. Song is set in mellow tempo with the refrain spelling coin play all over the lot. On the backside with "Mine All Mine," Jimmy keeps the platter sizzling as he offers ops more winning wax. Always a strong contender for phono honors, Jimmy should snare an avalanche of coin in the boxes with this duo. Latch on-but pronto!

20-3106) heard in many a moon. The ultra fast, frantic tempo of "Say Good Mornin' Nellie" is the side that's gonna cause all the stir 'n fuss. Song makes you keep pace with the rhythm and is a cinch to find dancers going wild over it. Ditty is offered in grade A manner and rates like a spade flush to score with music operators. On the flip with a choo choo story in "New York To New Orleans," Pee Wee and the boys display their versatile styling to offer ops another potential coin culler. Tempo is hot and heavy with the lyrics weaving around the title. "Say Good Mornin' Nellie" should add a slew of fans to Pee Wee King's bevy and fill the jeans of music ops with juke box silver.

#### "Sweeter Than The Flowers" (2:44) "A Daddy's Lullaby" (2:50) ESCO HANKINS (King 730)

• Pair of sides styled in the folk manner of Esco Hankins and the refrain of "Sweeter Than The Flowers" and "A Daddy's Lullaby." Wax weaving in ultra slow tempo is suited for ops with those hill spots who cater to folks who like to gather and listen awhile. Stuff makes for pleasant listening and altho it won't stop traffic, it should garner its fair share of phono jitney. Hankins' many fans should go for the pair.

#### "Our Red Headed Son" (2:39) "Mosey On" (2:33) KIT CARSON (DeLuxe 5045)

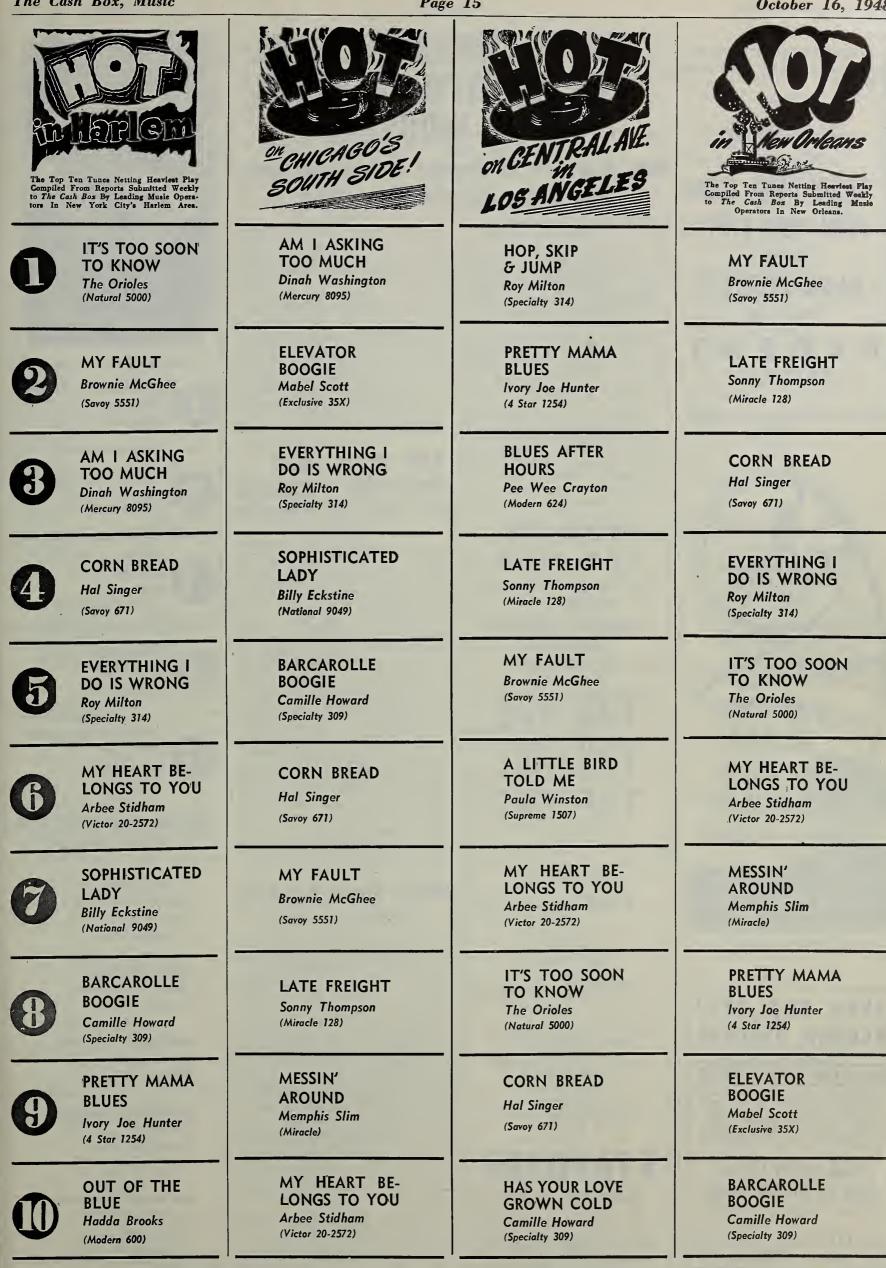
• The lamenting voice of Kit Carson and some wax ops can use to excellent advantage. Tagged, "Our Red Headed Son" and "Mosey On," Kit displays some mellow vocal treatment in this pair. Songs have toe-tapping appeal, and as such, should find their way into a slew of phonos. Top deck is an ode parroting the title, while the flip slows down a bit to "mosey on." Wax rates ops listenin' time.

#### "You'll Rue The Day" (2:28) "Devils Dream" (2:28) SPADE COOLEY (Columbia 20490)

• Top notch music via Spade Cooley and his gang shows here, with a pair of songs that should be spinnin' hot and heavy in phonographs mighty soon. It's the fond refrain of "You'll Rue The Day" that grabs the limelight on the topside, with Spade spilling the lyric in tones that count. On the flip with an instrumental bit, Spade and the gang really go all out with "Devils Dream." Rhythm offered here is extremely attractive and makes you dance while you listen. Stuff is catchy as the mumps and should win heavy phono favor.

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October 16, 1948





STATLAND PROD. MFG. CO.

3337 W. Ogden Ave., Chicago 23, III.

# LONDON LIBRARY SERVICE SEEN AS HYPO TO WIRED **MUSIC INDUSTRY**

Page 16

### Wide Selection Of Popular & Standard Music Aids Music Operator, Cuts Costs

NEW YORK—The London Lib-rary Service, a division of the Lon-don Gramophone Corporation, this city, is now making available to wired music operators and industrial plants, a library of specially recorded material on 10" discs at 78 RPM. It is the only library service of its kind available in the United States. Featuring instrumental arrange-ments only, the library contains the outstanding standards plus the popu-lar hit tunes of the day. Rhythm and tempo are treated with care and the variance in volume level is kept with-in reasonable range, thus avoiding the problem of constantly monitoring the music. The library it was learned may the music.

The library, it was learned, may be used in conjunction with any auto-matic or manually operated 78 RPM record player. Now that the use of automatic equipment for wired music is rapidly increasing, there is less

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need to engage the services of per-sonnel to manually operate wired music studios. The use of the Lon-don Library Service with additional material that is now available will sustain full time wired music opera-tion

sustain full time wired music opera-tion. Music operators throughout the East who have been using the service disclosed that they find the library very satisfactory. One local music operator stated, "I find that I'm mak-ing more money by using the Lon-don Library Service. I don't have to worry about records as much and I find that my operational overhead has been decreased appreciably. With defense plants going up more than ever, I'm sure wired music is the thing today."

#### **RCA Victor Skeds Nationwide Promotion** For Sons Of Pioneers

NEW YORK-RCA Victor Rec-ords has launched a nationwide pro-motion of recordings made by the Sons of the Pioneers to tie in with the group's Fifteenth Anniversary Your, which is taking the singers of Western songs to key cities of the United States. Slated for exploitation through disc jockey promotion and point of sale activities by RCA Victor dis-tributors are fifteen selected discs and their "Cowboy Classics" album. RCA Victor's Disc Jockey Service has shipped a special Sons of the Pioneers Anniversary Album to plat-ter spinners. Personal appearances in record stores are being backed up with point of sale display material. RCA Victor has also announced a

RCA Victor has also announced a distributor contest with \$300 in prizes going to the distributors on the basis of a comparison of sales of Sons of the Pioneers recordings in any given territory against the existing market potential in the same area.

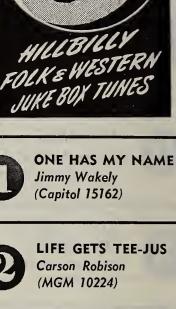
The Sons of the Pioneers promo-tion will continue until October 31, with distributor prizes being an-nounced shortly thereafter.

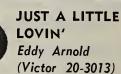
#### Sheet Music Sales Up **Over Last Year**

NEW YORK — Climaxing a na-tional sales tour covering more than 15,000 miles in three months, Bernie Prager, general sales manager of The Big Three (Robbins, Feist & Miller) returned to his New York headquar-ters this work ters this week.

ters this week. Prager reported a definite increase in dealer activity over and above the routine sales spurt at the beginning of the Fall season. Stock orders are re-ported more than twenty-five percent better than last year, and popular sheet music activity is encouragingly high. The present popularity of indie record labels has changed the national sales picture considerably, Prager re-ported. In many areas, Prager re-ports the Robbins published "Under-neath The Arches" hit the first five in sales, while at the same time in other territories as a result of the nature of the song promotion in spe-cially selected areas it had not yet started. started.

Important aspects of Prager's trip was sales promotion, dealer relations and adding incentive measures to en-courage display of sheet music to an even greater extent than previously.





(Victor 20-3013)



Doye O'Dell (Exclusive 33X)



ADDITIONAL TUNES LISTED BELOW IN ORDER OF POPULARITY

> I LOVE YOU SO MUCH IT HURTS Floyd Tillman (Columbia 20430)

COOL WATER Sons Of The Pioneers (Victor 20-2076)

**BOUQUET OF ROSES** Eddy Arnold (Victor 20-2806)

FOREVER IS ENDING TODAY Ernest Tubb (Decca 46134)

MY DADDY IS ONLY A PICTURE Eddy Arnold (Victor 20-3013)

PEPORTS

THE CASH BOX

4. THE CASH BOX **DISC-HITS BOX SCORE** JACK "One Spot" TUNNIS IN ORDER OF POPULARITY WEEKLY NATIONAL SURVEY CODE ME—Mercury MI—Miracle MG—MGM MN—Manor MO—Modern MT—Metrotone MU—Musicraft NA—National PA—Palda RE—Regent RC—Rondo RA—Rainbow SA—Savoy G—Algene L—Aladdin P—Apollo R—Aristocrat S—Astor RA—Rainbow SA—Savoy SD—Super Disc SP—Specialty SPI—Spiro SI—Signature ST—Sterling TO—Top TC—20th Century UN—Universal VA—Varsity VI—Victor WO—World -Grand King -London -Majestic Oct. 9 Oct. 2 A TREE IN THE 138.7 132.3 MEADOW CA-15122-MARGARET WHITING I'm Sorry But I'm Glad CO-38279-BILL JOHNSON Galway Bay DE-24411—MONICA LEWIS On The Street Of Regret LO-123-SAM BROWNE An Old Sombrero ME-1548-JOHN LAURENZ Tea Leaves MG-10211-PAUL FENNELY ORCH. **Reflections In The Water** RA-70015-B. LESTER VA-108-BARBARA BROWN Bluebird of Happiness VI-20-2965—DOROTHY MORROW ENSEMBLE My Happiness -IT'S MAGIC 125.8 121.6 2-CA-15072-GORDON MacRAE Spring In December CO-38188-DORIS DAY Put 'Em In A Box, Etc. DE-23826—DICK HAYMES It's You Or No One ME-5138-VIC DAMONE It's You Or No One MG-10187-BUDDY KAYE QUINTET Donna Bella MU-557-SARAH VAUGHAN It's You Or No One VA-110-JOHNNY FRANK Every Day I Love You VI-20-2862-TONY MARTIN It's You Or No One **-TWELFTH** 3-STREET RAG 87.7 96.2 CA-15105-PEE WEE HUNT O. Somebody Else, Not Me DE-24450-MILT HERTH TRIO Hearthquake Boogie ME-10251-JACK FINA Mama's Gone Goodbye MG-10251-JACK FINA O. RA-70033-EDDIE MILLER SI-15240-LIBERACE Tea For Two VA-106-VARSITY RAGTIME BAND VI-20-3120-SIDNEY BECHET O.

Suey

Page 17 Oct. 9 Oct. 2 -YOU CALL EVERYBODY 9-**DARLIN'** 79.8 84.2 AP-161-TENNESSEE KING CO CA-15156—JACK SMITH Cuckoo Bird Waltz VA CO-38286-JERRY WAYNE Cuckoo Bird Waltz 10 DE-24490—ANDREWS SISTERS Underneath The Arches CO DEL-1178-BRUCE HAYES VI-ME-5155-ANNE VINCENT Blue Bird Polka MG-10258-ART LUND 11 Hair Of Gold RE-117—AL TRACE O. Linger Awhile CA ST-3023-AL TRACE O. co VA-103-FRANK & THE BOYS Turkish Delight CO VI-20-3109-JACK LATHROP CN Hair Of Gold DE -MY HAPPINESS 79.5 ME 74.7 MĠ BN-504-A. & J. NELSON LO BU-1032-R. DEAUVILLE CA-15094-THE PIED PIPERS SPI Highway To Love CO-38217-THE MARLIN SISTERS RA The Man On The Carousel VA CN-1241-THE McKAY TRIO VI-DA-20-17-ANNE VINCENT DMN—11133—JON & SONDRA STEELE They All Recorded To Beat The Ban 12 CA DE-24446-ELLA FITZGERALD Tea Leaves CC ME-5144-JOHN LAURENZ Someone Cares CO PA-1004-PAUL SHERIDAN SI-15206-ALAN DALE DE **Tea Leaves** VI-20-2965-DOROTHY MORROW ENSEMBLE MC A Tree In A Meadow VI. VA-101-TYLER DUO 6-HAIR OF GOLD 52.2 43.1 13 **BN-516—LEE CARSON** CA-15178-GORDON MacRAE CA Rambling Rose CO-38135—CYRIL SHANE Time Alone Will Tell CC DE-24491-BOB EBERLY Rendezvous With A Rose DE ME-5172-JOHN LAURENZ MG-10258—ART LUND You Call Everybody Darlin' M MT-2018-JACK EMERSON M SPI-3001-LARKIN SISTERS Underneath The Arches VA UN-121-THE HARMONICATS VI VA-109-JIM SMITH BUCKINEERS VI-20-3109-JACK LATHROP 14 WO-1502-RED GILLIAM CA You'll Always Be My Sweetheart -COOL WATER 50.3 47.5 CC CA-15148-NELLIE LUTCHER Lake Charles Boogie М 48026-TEX RITTER-DINNING SISTERS CO-20354—BOB ATCHER M DE-46027-SONS OF THE PIONEERS ٧I DEL-5415-DENVER DARLING MA-6000-FOY WILLING MG-30059-KATE SMITH 15 VA-109—TOMMY CLAYTON Hair Of Gold C VI-20-1724—SONS OF THE PIONEERS VI-20-2076-SONS OF THE PIONEERS VI-20-2923—VAUGHN MONROE O. The Legend of Tiabi M VA 8-MAYBE YOU'LL BE THERE 50.2 47.3 CA-397-BILLY BUTTERFIELD O. VI CO-37339-TOMMY TUCKER O. 16 DE-24403-GORDON JENKINS O. Dark Eyes C MA-1120-EDDY HOWARD O. ME-5160-JACK FINA O. CC Dardanella Boogie NA-9033—JACK CARROLL Stella By Starlight DE VA-102-BARBARA & FRANK M Love Somebody VI-20-2189-BETTY RHODES VI-20-2957-VAUGHN MONROE O.

Oct. 9 Oct. 2	
9-LOVE	17-YOU CAME
SOMEBODY 48.5 34.2	WAY FROM
CO-38174-DORIS DAY & BUDDY CLARK	ST. LOUIS
Confess	VI-20-2913-RAY McKIN
VA-102-BARBARA & FRANK	For Heavens
Maybe You'll Be There	18-LIFE GETS
10—UNTIL 39.3 38.6	DON'T IT
CO-38239—THE CHARIOTEERS	MG-10224-CARSON RC
It's Too Soon To Know VI-20-3061—TOMMY DORSEY O.	Wind In The
After Hour Stuff	
11—UNDERNEATH	19—THAT CERT, PARTY
<b>THE ARCHES 39.1 45.6</b>	CA-15249-DEAN MART
CA-15183—ANDY RUSSELL	The Money S
Just For Me	TO-1271-BENNY STRO
CO-38274-THE SERENADERS	20 VOU CLANT
I Want Some Money CO-38298—CONNIE BOSWELL	20—YOU CAN'T TRUE, DEAI
CN-1245—THE SINGING GONDALIERS	AP-1121-N. EMMET
DE-24490—ANDREWS SISTERS	AS-145-FRED SAYLES
You Call Everybody Darlin'	BN-501-LARRY STEWA
ME-5173—AL HUMMER	BU-1032-RONNIE DEA
MG-10264—LEN CAMBER LO-238—PRIMO SCALA O.	CA-15077-THE SPORTS
Side By Side	CN-1009-WHISTLING
SPI-3001-LARKIN SISTERS	CO-38211—THE MARLI DE-24439—DICK HAYM
Hair Of Gold	DE-24439-DICK HAYM DEL-1171-ZIGGY LAN
RA-70075—A. PAUL STRING BAND VA-107—JIMMY VALENTINE QUINTET	GR-2009-M. WILSON
VI-20-3118—GEORGE OLSEN O.	LO-202-VERA LYNN
	MU-588-RUSS BROOKS
12—BUTTONS AND BOWS 29.5 28.5	RO-128-KEN GRIFFIN
CA-15184—THE DINNING SISTERS	VI-20-2944-DICK JAM
San Antonio Rose	
CO-20468-GENE AUTRY	
Can't Shake The Sands Of Texas CO-38284—DINAH SHORE	ADDITIONAL TUNES
Daddy-O	IN ORDER OF
DE-24489—EVELYN KNIGHT	
I Know Where I'm Going MG-10244—BETTY GARRETT	21-WILLIAM T
The Matador	OVERTURE
VI-20-3078—BETTY RHODES	22—SAY SOMET
I Still Get A Thrill	SWEET TO
13RAMBLING	SWEETHEAL
ROSE 25.2 28.4	23-RENDEZVOI
CA-15178-GORDON MacRAE	A ROSE
Hair of Gold CO-38207—TONY PASTOR O.	24-IT'S A MOS
Boy From Texas	UNUSUAL D
DE-24449-RUSS MORGAN O.	
So Tired	25—CONFESS
MG-10192-GEO. PAXTON O.	ZO-AI THE
	26—AT THE FLYING "W
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MG-10192—GEO. PAXTON O. Better Luck Next Time MU-560—PHIL BRITO Boy From Texas VA-105—JOHNNY FRANK VI-20-2947—PERRY COMO There Must Be A Way <b>14—LILLETTE 17.2 7.6</b> CA-15224—KING COLE TRIO A Woman Always Understands CO-38269—JOHNNY DESMOND Bella Bella Marie ME-5170—VIC DAMONE The Night Has A Thousand Eyes MG-10245—JIMMY DORSEY O. Azusa, Cucamonga, & Anaheim VI-20-3111—JEAN SABLON Tell Me, Marianne <b>15—BLUEBIRD OF</b>	FLYING "W 27—YOU WERE FOOLING 28—ON A SLOW TO CHINA 29—THIS IS THI MOMENT 30—BLUE SHAD THE TRAIL 31—MAHARAJA DOR, THE 32—CUANTO LE GUSTA
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#### October 16, 1948

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#### Page 18

# AIREON MFG. CORP. PRESENTS **NEW TELE-JUKE COMBINATION**

Hold Special Showing Saturday, Sunday and Monday. RCA-Victor Television Tied In With Aireon "Coronet" Phono. Better Pic and Finer Tone Result. Regional Reps. Enthusiastic. Arrangements Also Made For Micro-Groove Long Play Records. Ops To Get Delivery By **November First** 

CHICAGO—Showing to Aireon re-gional managers by the firm's execs and engineers along with RCA-Victor engineers present, resulted in what was probably the most enthusiastic re-ception ever given to new coin oper-ated music equipment in the history of this city.

Aireon executives and engineers presented their new Aireon Coronet, combining RCA-Victor Television in a single unit featuring, at the same time, micro groove recording which exceeded all hopes of the firm's re-gional men, "and brought the house down," as some of them later reported. In the first place the new Aireon

down," as some of them later reported. In the first place the new Aireon Coronet is so arranged that it ties in with the special RCA-Victor televi-sion unit using the phono's audio sys-tem which, because it brings up the watts from 2 or 4 to about 20, pre-sents a much clearer picture as well as finer tone quality.

At the same time the new Aireon Coronet is so equipped that it can handle the new micro groove, long play recordings which, should they enter the market within the next few months, can be used in the Coronet.

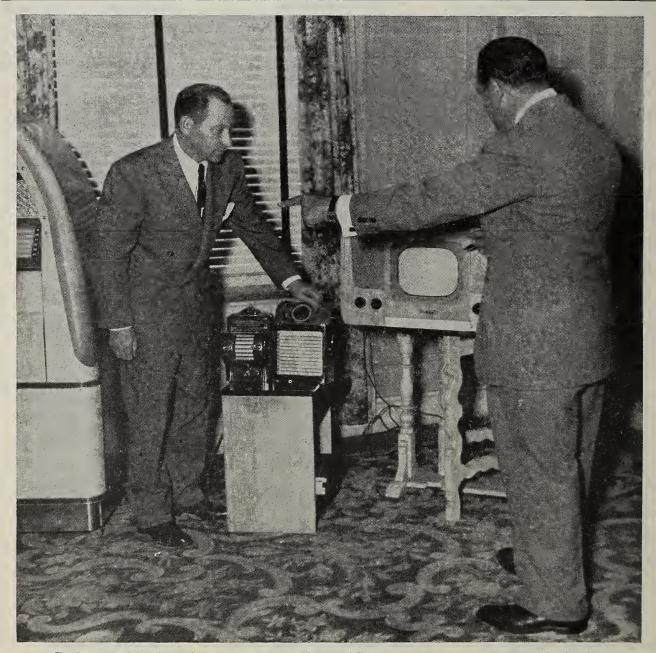
All the improvements shown can be added on to any of the present Air-eon phonos in the market now for a very small charge.

The television unit is a separate The television unit is a separate piece of equipment and may be located in any position in the location regard-less of the position of the phonograph. The use of the unit may be charged for at the rate of 5c for each three minutes, and the coins are collected in the phonograph in the wall boxes now in use now in use.

The meeting started Saturday morning with Aireon engineers and RCA-Victor's television experts pres-ent. Conferences and sales discusent. Conferences and sales discus-sions continued thru Sunday into Mon-day. Monday at 5 P.M. there was a cocktail party at which the press was invited and shown the new Aireon Coronet-RCA-Victor television combi-nation and given full explanation of this revolutionary departure.

Samples will be in the hands of all regional managers by October 15th and all distribs will have their sam-ples the following week it was stated. Operators will get delivery by November 1.

ber 1. In addition to the press, Aireon ex-ecutives, engineers and regional man-agers, the following noted coinmen also saw the new combination tele-juke box: Vic Conforti of the Dis-tributing Corp. of Ill., Chicago, Ill.; Glenn Yuille of Wolverine Sales Co., Pontiac and Detroit, Mich.; Myron Erb and Barney Worth of Triangle Music Co., Cleveland, O.; and Sam



Fred Mann (right), regional representative for the Midwestern area, demonstrates to Bill Gersh, publisher of *The Cash Box*, just how the television works—even on a wall box.

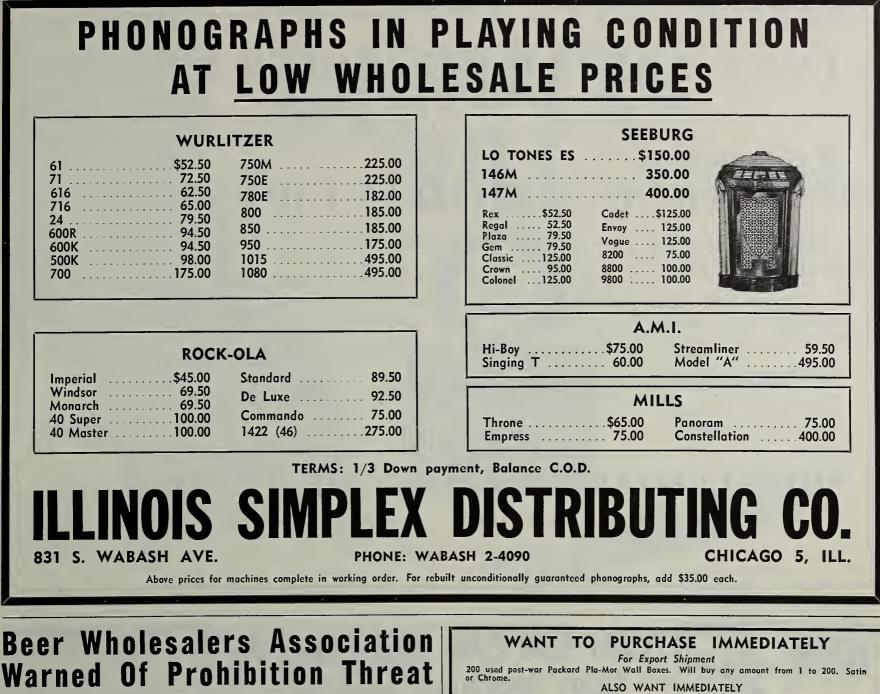
Hastings of Hastings Distrib. Co., Milwaukee, Wis. It is reported that these noted music men were tremen-dously impressed and placed large orders in advance.

Aireon execs who were present in-cluded: Harold Pearson, President; Barney Craig, Salesmanager; Harry Miller, Trustee; Ed King, Chief Engi-neer; Sim Tyler, Engineer; and John

Bennett, Sales Engineer.

Bennett, Sales Engineer. Regional managers present were: Ben D. Palastrant, Eastern States; Fred A. Mann, Midwestern Area; Dan Brennan, Southeastern States; Bill Roberts, Southwest Territory; Clayton Ballard, Pacific Coast and Ken Willis, Central Western States. Most important to all present was the fact that here was presented a

unit because of its unique construc-tion which could combat the present downtrend in juke box take. All those who listened to the sales appeal of the new combination were in agreement that this was the instrument that would, once again, put the ops back on their feet. As some of the Aireon regional (Continued on Page 21)



NEW YORK-Of interest to the coin machine industry was the warning issued to its members by John E. O'Neill, general counsel of the Small Brewers Association, at the eleventh annual convention of the National Beer Wholesalers Association which took place at the Commodore Hotel this week.

O'Neill adressed the gathering declaring that bills strongly curtailing liquor advertising and directed toward national prohibition will be re-introduced at the next session of Congress, and will be supported by at least 30 percent of the population. He warned that "many people fail to recall the intolerable conditions that existed during the prohibition era and other adults were too young to have seen them."

He pointed out that the deciding factor on prohibition is neither the "wets" nor the "drys", but a third group of "non-consumers." The attitude of this group will be influenced by what its members see of the liquor industry, he asserted.

"If local social problems result from abuses at the retail level, lax enforcement of the law, or any other reasons, regardless of where the responsibility belongs, this group will eventually support the drys and we will have prohibition," O'Neill cautioned.

"The liquor industry must give the fullest support to every officer, local, state or Federal, who is charged with supervising the industry and must be constantly alert against industry con-ditions that could draw criticism," he stated.

stated. As the welfare of the coin machines industry, to a large extent, depends upon the continuance of liquor sales, it would be to the interest of all in it to watch developments, doing every-thing possible to cooperate with the tavern owners and local liquor asso-ciations ciations.

### **NewYork Coin Men Meet** With City Officials

NEW YORK—A committee of New York's coinmen met with city officials on Wednesday, October 6, and discussed the local situation, with a view of operating equipment that meets with complete approvement of that body

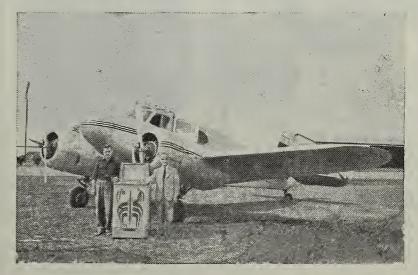
a view of operating equipment that meets with complete approvement of that body. Discussions took place around a table and no decisions were forthcom-ing, except that the city group will take under advisement the licensing of skee balls. The fee set is \$50. per machine per location, except where a battery of games are operating, and the license still remains at \$50. for 1 or 100. License is due on March 1, and coinmen are looking for a practi-cal solution of this problem in co-op-eration with the city. Representing the coinmen were: Max Levine, chairman; Lou Rosen-berg; Sol Tabb; Sol Wohlman; Herb Weaver; Frank Thompson; Al Plas-tik; Harry Friar; and Harry Rosen. For the city, the Commissioner of Licenses, John M. Cannella; Lt. Roos, legal dept. of Police; and Mr. Gibala, Engineering Dept. of Police.

ALSO WANT IMMEDIATELY 24 Dynamites, 6 Suspense, 6 Superliner, 4 Sea Breeze, 4 Amber, 2 Smarty, 4 Bonanza, 4 Nevada, 4 Sea Isle, 4 Base Ball, 4 Bowling League, 4 Hawaii, 4 Sunny, 4 Baffle Card, 4 Humpty Dumpty. State in first letter your bottom price. Must be in good condition ready for location. If price right, will wire 1/3 deposit. Write, phone or wire at once. What else have you to offer? A. M. C. AMUSEMENTS (Phone: 4204)

1534 S. 6th AVENUE

#### TUCSON, ARIZONA

# **Flies Own Games In From Distributor**



CHILLICOTHE. O.-We always knew that the coin machine business was a fast-stepping business, but here's one coinman that can't wait for regular air freight delivery, but flies games from the distributor in his own plane. Gilbert Francis of Cen-

tral Amusement Company, this city, is pictured above (left) ready to load his plane with a Bally Reserve Bell, which he just bought from Joe Abraham of Lake City Amusement Company, Cleveland. Joe was on hand to make sure the console (and the plane) got off on its way.



The Cash Box

time when the operator is assured of

continuing on in his business in a

position where he is able to take over,

because of his many years of music

P.age: 21

October 16, 1948



(Phone: VAn Buren 6-6636-37-38-6533)

Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

which their regional managers have

promised and which seem now to be

the very minimum demand which can

be expected.

Page 22

# FOR JUKE BOX SERVICING

# **BIG** OSCILLOSCOPE PERFORMANCE



**TYPE 132** 

# At only \$13450

Here's the super-quality oscilloscope you've been looking for — at a price that's within the reach of moderate budgets! Sylvania Electric's Oscilloscope Type 132 has a BIG 7-inch cathode ray tube that gives you JUMBO patterns... and a new pushpull deflection circuit gives clearer patterns too.

Operates off any 105-125 volt, 50-60 cycle circuit. Handle provided for easy carrying. Attractively styled – a fitting companion for your other Sylvania testing instruments!

Get the full story from your Sylvania Distributor!





**Music Critic!!** 

THOMAS J. CALLAGHAN

CHICAGO—Another facet of the many talents of Tom Callaghan, Bally Manufacturing Company, is brought to the fore this week. Tom is known thruout the industry as "The Fashion Plate"—due to the class of his wardrobe and the fastidiousness of his appearance.

Thic — due to fastidiousness of his appearance. This week another phase of his inborn talents breaks into the limelight—*music critic.* He selects a half dozen current tunes, which he claims would be in the top spots in his machines if he were operating music. They are: "A Tree In the Meadow" by Margaret Whiting; "It's Magic" by Tony Martin; "You Call Everybody Darlin" by Jerry Wayne; "Underneath The Arches" by Andy Russell; "Rambling Rose" by Perry Como," and "My Happiness" by Jon and Sondra Steele.



# Jennings' Dealers And Distribs At Asbury Park, N. J. Showing



CHICAGO—Repercussions from the recent O. D. Jennings' series of showings are still reverberating thruout the trade. Officials of the company report that aside from the many orders for the new machines introduced, the "Monte Carlo Console" and the "Life Jack Pot Challenger," letters are being received from coinmen thanking them for the wonderful entertainment supplied.

Photos taken at the Asbury Park, N. J., showing are reproduced above, picturing a few scenes of the activity:

(1) Talking it over—l. to r. Eugene Baker, Automatic Coin Machine Corp.; Raymond Lucas, Reading, Pa.; J. Raymond Bacon, vice president of O. D. Jennings & Co., and Frank King, King Distributing Corp.

(2) Looking for that jackpot—l. to r. Walter Heist, Reading, Pa.; Lee La Rouche; Lou Urban, Jennings' sales engineer; and Henry Strong, Jennings' club sales manager.

(3) Dealer and distributor luncheon—prior to the showing that evening.

(4) Charles Schlicht, Jennings' director of sales research, welcoming the coinmen to the Asbury Park show.

(5) T-e-s-t-i-n-g ! !--Harold Berenbaum, Philadelphia, Pa., and Paul Resky of Roth Novelty Co., Wilkes-Barre, Pa., looking over the equipment.

The Cash Box

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October 16, 1948



# New Bally One-Balls In **Full Production**

**New Guaranteed Odds Feature** 



GEORGE JENKINS

CHICAGO-George Jenkins, vice-president and general sales manager of Bally Manufacturing Company, this city, announced this week that two new Bally one-balls are now in full production, and being shipped to the trade. The new games "Citation" (Free Play) and "Lexington" (Automatic) are reported to be the best one-ball machines ever produced by Bally, both as to playing features and ap-pearance. A new guaranteed odds feature is embodied in these games, which Bally officials claim will bring the players flocking to play.

"The new guaranteed odds," ex-plained Jenkins, "means that odds multiply on a mystery basis. The sec-ond coin may multiply odds by three or four instead of only two. First or second coin may jump odds all the way to 160 top. Player will then continue to play extra coins for additional selections because odds never go back to a lower bracket. Every time a coin is played, odds either remain as high as on previous coin or advance to higher odds. During the entire game, odds are guaranteed to change only by advancing. Without fear of losing favorable odds, players play coin after coin . . . 10 or 12 or more . . . to get additional selections. Regardless of number of coins played, odds never drop back . . . always remain as big as before . . . or bigger.

"This new guaranteed odds feature in one-ball play has proved intensely interesting on location," continued Jenkins, "and I want to go on record with this unequivocal statement — 'Citation' and 'Lexington' are far and away the greatest one-balls Bally has ever made."

Both "Citation" and "Lexington," Jenkins stated, contain the familiar Horseshoe Flash, Spell-Name, A-B-C-D and Build-Up Feature and other profit-proved principles for which Bally one-balls have been so famous.

### **Rock-Ola Files Patent Infringement Suits And Names Eight Companies**

CHICAGO—Rock-Ola Manufactur-ing Corporation, this city, announced that it had filed eight patent infringe-ment suits in Chicago, Miami, Den-ver, San Francisco and Milwaukee, and named as defendants the Filben Corporation, the manufacturer, Na-tional Filben Corporation, sales agency, and several operators and distributors.

The suit asked an injunction against the eight defendants and re-suested an accounting of the opera-tions with a view to fixing the damages.

#### **Clarence Bayne Resigns From** United States Vending Corp.

CHICAGO—The resignation of Clarence J. Bayne, vice-president in charge of sales for United States Vending Corporation, this city, was announced by F. P. Garven, president.

No successor was named, but it was indicated that R. A. Peterson will supervise the activities of the Chicago office. E. E. Rosenfeld will continue to head up the Candy Merchandising Division, it was stated.

Bayne is leaving the industry at present, having been assigned a mili-tary position outside the Continental Limits of the United States. "I have enjoyed my association with all in the coin machines industry" stated Bayne, "and shall continue to keep abreast of its activities as much as possible."



mmmmmmmmm

CONSOLE DISTRIBUTING COMPANY, INC. 3425 METAIRIE ROAD METAIRIE, LOUISIANA (PHONE: TEmple 5712)

# NOTICE TO THE TRADE

Due to the overwhelming demand for Genco's Screwball, which, incidentally, is even greater now than the first week it was introduced, we are announcing the end of production on this great game.

Sounds screwy, doesn't it? And it takes a lot of courage too. Want to know why we're doing it? It's because we at Genco honestly believe that our policy of cutting runs of games far short of the demand is the only way to keep our industry healthy during these trying times.

We know you didn't get near enough the number of Screwballs that you wanted; as a matter of fact, we didn't complete 60% of our orders, but when you see the price of used Genco games on the market six months from now, we're sure you'll agree that our policy is right. And besides, wait till you see what we've got up our sleeves. If you think Screwball was something, just watch the next one and the one after and the one after that. We're in the groove and they're going to keep coming.

IT'S GENCO in '48 and '49!



2621 NORTH ASHLAND AVE. CHICAGO 14, ILL.



### CALIFORNIA CLIPPINGS

The Jewish High Holidays had things a little quieter than usual on the Row, with some of the boys taking off for a few days. . . . Joe.Peskin hopped a plane for Chicago to spend the Holidays with his family. . . Paul Silverman was already there and J. Peskin Distribs carried on with Sol Brown in charge of moving out those AMI boxes. . . . Jack Ryan of Sicking Co. wished us a "Gut Yomtov" and said he thought taking off for the holidays was a fine thing. . . In fact, he was going to dig up an old Gaelic calendar when he got home and see if he'd skipped any Irish yomtovs. . . Lyn Brown says, "only a sideline," but he's been appointed California distributor for Brogan's cycles and scooter trucks, which indicates that the amusement business is still a little on the q.t. side locally despite glowing reports from the East about those better days ahead.

Heaviest action in these parts last few weeks has been the Los Angeles County Fair out Pomona way. . . . George and Billie Bryant ran the arcade for Craft shows and reported the best take since before the war . . . if only for the reason that this was the first County Fair since the first shot was fired. . . . Sounds nice and peaceful, does a County Fair. . . . Wonder what'll happen to 'em if they ever start dropping A-bombs wholesale. . . . Charlie Fulcher heading north up to Santa Maria to line up some more shuffleboards and Coke machine customers. . . . Both items are doing nicely with the locals. . . . George Warner in at Automatic Games and getting ready for the forthcoming Shriners Convention. . . . Only one thing makes Georgie happier than selling a bell . . . that's puttin' on the old fez and attending a convention.

New "Recordio" and "Quizzer" fastest moving items around Paul Laymon's.... Bally Reserve Bell doing well out of town.... Which reminds us that boom for reelection of Los Angeles Mayor Fletcher Bowron was kicked off last week with every sheet in town going pretty strong on commending His Honor for 11 years of civic achivement as First Executive of this city.... Local ops and others are beginning to wonder if all the rumors about an opposition candidate are just that.... As regards the amusement game situation, Mayor Bowron's continuance in office gives no special cause for alarm, we believe.... Present severe attitude toward the industry might just mellow after next year's municipal elections.... "But that's a long time in between feeding the kids," the little man behind the 8-Ball pipes up.... Among light visiting contingent to Coin Row past week were Herbert Ward of Las Vegas and Robert Anderson of Phoenix, both in looking things over at Badger Sales.



The Cash Box



### CHICAGO CHATTER

This week opened with much talk-talk all about the big Aireon regional manager's meet which was held at the Sheraton Hotel, Saturday, Sunday, Monday and which introduced the firm's new television-juke box combo. The combo features the very latest and finest RCA-Victor TV set plus the new Aireon Coronet and the Coronet also comes equipped to be immediately shifted over to the new micro-groove records which seem a sure thing for the future, according to Aireon execs. . . More news also in the music field is the forth-coming presentation by Seeburg of their new phono which, according to so many rumors, will be anything (but what it will probably be) when at last seen by the coinmen here. . . . Sam Wolberg of Chicoin returned from Florida where he visited with his mother and sister, both very ill, and Sam much worried. . . . Billy De Selm over at United Mfg. Co. very, very busy these days showing visitors about the big, new United plant where the firm have now moved over their executive offices and all the boys and gals very proud of that new cafeteria and special dining room for execs. . . . They claim that Sam Taran who visited there this past week was ready to buy the plant, he was so enthused over it. . . . He could, they say.

By the way they now tell me, after all this time, that Ray Riehl of United has two more initials in his name, in short, Ray (T. B.) Riehl. . . . Never met anyone as busy as Ed Vojack over at O. D. Jennings & Co. Adman Ed is simply up to his ears trying to gather together all the data of their tremendously successful showings. . . John Niese, we're sorry to hear, is down fighting the flu bugs. . . Charley Schlicht is in Florida . . . always a nice place to be. . . Henry Strong is working away as usual. This guy simply never lets up, just goes on and on and on. . . Phil Burgeson of Minneapolis and Fred Anderson of Indiana in the Jennings factory this week and both guys greatly impressed with the nice reception they are getting from ops on the new Monte Carlo Series.

Morrie Ginsberg hied himself to California and left brother Eddie in charge of everything . . . which includes the business. . . . Carl Huppert is one guy who can't get a minute's rest . . . just keeps right on going with those Jewel Bell Cabinets as if there will never be an end to this business and, after 5 years now, why should there ever be an end. . . . Harry Brown seen driving down Boul, Mich., lickety split in a great big car. . . Dennis W. Donohue in a hurry to get a train back to New York City. Seems that Denny spends more time in N. Y. C. than he does in Chi these weeks. . . Dick Groetchen just back from a long trip thruout the eastern states and getting his car ready for a trip down into the deep south to meet with many of the firm's customers who've been writing. . . . Harry Williams has a new one. It's called, "omni directional range finder." And Harry claims that he's now got it on his Beechcraft "Bonanza" even before the big airliners put it on. By the way, Harry and Lee were given one of the very biggest of write-ups in one of the noted aviation mags for their flying.

Bumped smack into Mr. and Mrs. Ralph Nicholson over at the Boulevard Room of the Stevens and Ralph advising he had just flown in from Forth Worth, Tex., and also that "business was beautiful." Those last three words most impressive of all the rest of the conversation. . . George Ponser flew in and flew out in less than 24 hours with some just catching a glimpse of his coat-tails as he whizzed thru the town. . . Mr. and Mrs. Clennan S. Scott of Scott Novelty Co., Houston, Tex., visiting over at the Bally plant while Scott on his way to the Mayo Bros. to see about an eye examination. Viceprexy Herb Jones taking the couple for a very interesting tour thruout the big Bally plant and, we hear, they were much, much impressed. . . . Also hear that Hoiman Paster of St. Paul in town. . . Joe Abraham of Cleveland around . . . and that gal, the one and only woman distrib, Rosie (O'Grady) Knollmiller from Toledo looking over her future Bally prospects and much pleased with what she saw there.

Every factory had a radio turned on somewhere this past Wednesday with the guys and gals hanging onto the announcer's words regarding the "world serious" which is taken very seriously here. . . Most enthusiastic sales rep in town this past week was Fred Mann because of Aireon tele-juke combo which, he believes, as a former operator, is the answer to what the op needs to assure himself a real income again. . . One of the very busiest factories in this man's town--Genco--where the boys are going at top speed and making deliveries just as fast as they can of their bumperless game, "Screwball." . . . Big doings at one of the Wurlitzer stores here this coming week. . . . Gottliebs are busy with their new game and going right ahead with their "gauged production" plan . . . which has clicked. . . . More and still more enthusiasm for shuffleboards. Even those areas where they ran "free" for so long now taking on coin operated units and reporting "top take." . . . Tom (That Dapper Man) Callaghan wasn't around this past week at all--and so many asking for him, too. . . . Georgie (The "G") Jenkins tells me, "If you don't get bounced out on your pants--then everything's all right."

Music ops here going big for Benny Strong's recording of "That Certain Party." Benny is a local west side boy who made good. He originally introduced the tune when playing with Paul Ash at the Oriental, when that theatre first opened. Now featured at the Boulevard Room of the Stevens with a date set ahead to be in New York. And like Benny says, "Grandest guys in the world—the juke box operators." . . . Joe Beck's Telequiz going over so big that this factory now in production without rest and more and still more orders pouring in. . . Hear that Doc Eaton was in town this past week and much happier about being back in the coinbiz after a long layoff. . . . And over at AMI some big news breaking soon with Lindy Force so busy he didn't even phone us this week.

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Reproduction from 4-color photograph of sensational new AMI Model "B" Phonograph — and mechanism that plays 40 selections. Write for one or more copies — FREE!

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Tax Counsellors

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The Cash Box



#### EASTERN FLASHES

The Jewish New Year holidays (Monday and Tuesday) slowed up the action here the fore part of the week, with distributors and operators of the faith taking the days off. Many locations thruout the city were closed, which means collections will be off for the week. However, ops hope to make up for this deficiency with a big week-end, which usually follows holidays of this kind. Distributors reported that the last few days of the week were exceptionally active... Several of the local distributors are doing a very nice export business, mostly in music machines.

Barney (Shugy) Sugerman, who recently appointed Bob Charles of Binghamton Amusement Company, Binghamton, N. Y., as sub-distributor for the AMI line of phonos, stated that this firm is doing so well, he now intends to add other sub-distributors in Upper New York cities. Buffalo and Syracuse are the towns Shugy is eyeing, and he expects to visit these spots in the very near future.  $\mathcal{R}$ . Bob Slifer, Slicon Sales Agents, who recently returned to the coin machine business as a distributor located in Hillside, N. J., writes us that he is the exclusve direct factory representative for the Falcon Distributing Company of Detroit, Mich, in this area. The firm formerly were manufacturers of the Belgian Pool Tables, but are now turning out Shoe Shine Machines exclusively. Bob is enthusiastic over the shoe shine machine, and is devoting his time to contacting the coinmen here.

The deadline is rapidly approaching for the annual banquet of the Automatic Music Operators Association. The association officials and staff are working hard on the Journal, which is going to press, and allocating tickets for the many ops and allied industry personnel who will attend. The banquet this year is touted by association officers as "entirely different"— with a special "Parisian Night" planned. So—you music machine men, get ready for a big time at the Waldorf on Saturday, October 23. . . Dave Stern, Seacoast Distributors, Newark, N. J., planning on enlarging his quarters. He's kept most active these days with the many lines of equipment he's distributing. He's particularly enthusiastic over the new "Electric Shine" shoe shine machine, for which his firm is acting as national sales agents. Distributors thruout the country are being appointed. In addition, the firm is distributing Exhibit's five-ball "Contact"; Chicago Coin's "Midget Skee Ball"; the "Quizzer" machine, and Watling's Scales.

Dave Lowy, Dave Lowy & Company, returned from a trip to the Windy City, where he closed a very nice deal, buying up some music machines. Dave expects to have a sample of the Aireon phono on his floor this week, being recently appointed distributor for the territory. . . Phil Mason, Mason Distributing Company, who opened new distributing offices on coinrow a few weeks ago, reports that the firm is enjoying some very nice biz, with operators dropping in to see him continually. Phil's active buying and selling music, and pointing his efforts to the export trade. . . Max Schwartz, Manhattan Sales Co., catches a very bad cold, but doesn't have the time nor inclination to lay down in bed. . . . George Ponser, George Ponser Company of New York, takes a hurried trip to Chicago, up and back within a few days. . . . Lew Wolf, Lew Wolf Enterprises, Buffalo, N. Y., getting ready to move to bigger and better quarters. After November 1st, Lew will be located at 539 Tonawanda Street.

Hy Siegel, Videocoin Corporation, distributors for "Videograph," combination tele-juke box, has set up a complete service organization to cooperate with the operators. Hy reports that he is making great strides in his sales efforts with coinmen. . . . Shuffleboard Company of America, Inc., Linden, N. J., is appointing distributors thruout the country for its "Nu-Art" shuffleboards. The firm has been manufacturing quality shuffleboards for over eleven years. . . . Mike Munves, the arcade king, moves to new and larger quarters at 575 Eleventh Avenue, and expects to be ready to open these new offices on October 20. Brother Joe, parts and supplies specialist and owner of Economy Supply Company on coinrow, is joining up with Mike. This business will become an integral division of the Mike Munves organization. In addition to supervising the parts and supply division, Joe will take to the road a good part of the time, visiting his many arcade owner friends.

\* \* \*

Ben Palastrant, eastern regional sales representative for Aireon Manufacturing Corporation, returns to his offices in Boston, Mass., after attending a meet of the Aireon family. Ben returns with the news that Aireon is introducing a combination television-juke box, which will be in the hands of distributors immediately, with deliveries ready to go to operators by November 1st. . . Joe Beck, vice president of Telequiz Corporation, Chicago, expects to visit our town this coming week. . . . Hey—Ben Becker! Our good friend, "Senator" Al Bodkin (your cravat competitor), wants to know if you can recommend a substitute for the "tie sweepstakes." We imagine you'll now be in mortal combat with Tom (the well dressed man) Callaghan. . . . Jim Sisti, Young Distributing (Wurlitzer distributors), rooting for his cousin Sibbi Sisti of the Boston Braves, rises to the heights when Boston wins the opener, but becomes very sad when Cleveland takes game number two. However, Jim hopes for a series winner. . . . Max Levine, Scientific Machine Corporation, Brooklyn, N. Y., gets an official approval of his skee ball alley, "Ski-Bowl" and goes into full production. The game is a 9 footer.



#### CLASSIFIED AD RATE 8 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash.

Notice to holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue containing no more than 40 words, which includes your firm name, address and telephone number. All words over 40 will be charged to you at the regular rate of 8c per word. Please count words carefully.

ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY, 5 P.M. AT: The Cash Box, 381 Fourth Avenue, New York 16, N. Y.

WANT—Good clean Eurekas. Late Model. State Price. Will send 1/3 down, balance C.O.D. B & H AMUSEMENT, 6017 WASHINGTON AVE., HOUSTON, TEX.

WANT

WANT—Coin operated telescopes; 30wire Wall Boxes, Adaptors, Speakers, etc., any 25 cycle equipment. ST. THOMAS COIN SALES, LTD., ST. THOMAS, ONTARIO, CANADA.

WANT—Coinmen who are looking for fast action. An investment of \$15 will give you a subscription to The Cash Box for 13 straight weeks—plus a Free Classified Ad of 30 words in each issue . . . A value of \$31.20 of classified advertising, plus a copy of The Cash Box for only \$15. A subscription for 26 weeks gives you 26 free ads for \$26; and a subscription for 52 weeks permits you to run 52 free ads for \$48. You can't go wrong. Mail us your check and ad today. THE CASH BOX, 381 FOURTH AVENUE, NEW YORK 16, N. Y.

WANT—Will buy any quantity used slot machine, all makes and models. Also Columbias, Gooseneck Mills Q.T.s Vest Pockets. Quote lowest prices in first letter. Machines must be in first class condition. AUTOMATIC GAMES CO., 2858 W. PICO BLVD., LOS AN-GELES 6, CALIF.

WANT—1947 Seeburg or Wurlitzer phonographs or original flipper Five-Ball Pin Games in trade for 1948 model Bakers Pacers or Bally Draw Bells. MECHANICS SERV-ICE, 2124 FIFTH AVENUE, PITTS-BURGH 19, PA.

WANT—Overstocked, new, in original crates, Flipper Games. Anxious to purchase any amount of new or used Flipper Games. Quote best prices. M. A. POLLARD CO., 725 LARKIN ST., SAN FRANCISCO 9, CALIF.

WANT—Your used or surplus records. We buy all year round and pay top prices. No lot too large or too small. We also pay highest prices for closeout merchandise, records, albums, needles, etc. Complete inventories bought. We also have records for promotional purposes, premiums, etc. BEACON SHOPS, 905 NO. MAIN ST., PROVIDENCE 4, R. I.

WANT—'46 Rock-Olas, Bally Eurekas. Must be clcan. REX AMUSEMENT CO., 2019 "F" STREET, SACRA-MENTO, CALIF. WANT—Rotary Exhibit Merchandisers, Mutoscope Roll Chutes, Merchantmen, Erie hand operated diggers, Electro Hoists, Mutoscope Photomatics, Exhibit Iron Claws. J. W. LANDI, 323 SANFORD RD., UPPER DARBY, PA.

WANT—Good Bally Eurekas and latest 5-ball tables. State your best prices first letter. SCOTT NOV-ELTY CO., 710 W. 42nd ST., HOUSTON 18, TEXAS.

WANT-5 Ball F.P. original Flipper games and new game closeouts; Slots, all makes and models; Keeney Bonus Super Bells; Bally Triple Bells; Eurekas; late model phonographs. All equipment must be in A-1 condition. State quantity and prices in 1st letter. NOBRO NOV-ELTY, 369 ELLIS STREET, SAN FRANCISCO 2, CALIF. Tel.: TUXedo 5-4976.

WANT—Used juke box records. Highest prices paid. Unlimited quantities. We purchase all year 'round. Compare our prices before selling your records. We pay freight. Call. Wire, Write FIDELITY DIST., 1547 CROSBY AVE., BRONX 61, N. Y. Tel.: UNderhill 3-5761.

WANT—We will pay \$50 for Rock-Ola Playmaster and Spectravox, or will trade for Seeburg Cadets and Majors RC with master amplifier. ATOMIC MUSIC CO., 833 PINE ST., MUS-KEGON, MICH.

WANT—We will buy, sell or exchange Total Rolls, Advance Rolls, Bing-A-Rolls, Pro-Scores, Williams' All Stars, Electromaton's 5 Ft. Roll-A-Scores. Write, wire, phone. GEORGE PONSER CO. OF N. Y., 250 W. 57th ST., NEW YORK, N. Y. Tel.: CIrcle 6-6651.

WANT—Used Bally '48 Jockey Clubs; Trophys; Entrys; Jockey Specials; Gold Cups. WESTERN DISTRIBU-TORS, 3126 ELLIOTT AVE., SEAT-TLE, WASH.

WANT—The used records from your boxes. We buy steadily all year around. Top prices paid. Sell to Chicago's Largest Distributor of Used Records. We pay freight. Write, Call or ship to: USED REC-ORD EXCHANGE, Anthony "Tony" Calgano, 4142 W. ARMITAGE AVE. CHICAGO 39, Ill. Tel.: DIckens 7060.

WANT—All types of Music Machines, especially Wurlitzer 800, 750 and 750E. Also all types of skeeballs. Quote lowest price and condition. DAVE LOWY & COMPANY, 594 TENTH AVE., NEW YORK 18, N. Y. Tel.: CHickering 4-5100.

WANT—Any type used phonographs. Especially Seeburg Classics, Vogues and Envoys. Any condition. No parts missing. Quote lowest price and condition. ACE PHONOGRAPH CO., 6118 CARNEGIE AVENUE, CLEVELAND 3, OHIO.

WANT—To Purchase for export shipments — Model 1015 Wurlitzer, 1946 AMI's 146 and 147 Seeburgs. State quantity and your lowest price in first letter. BADGER SALES CO., INC., 2251 W. PICO BLVD., LOS ANGELES 6, CALIF.

WANT—Used records. Will positively pay more. Sell to the East's largest distributor of used records. Will pick up. Write, call or ship to RERNARD MUCHNICK, 1315 NO. 52nd ST., PHILADELPHIA 31, PA. Tel.: GR 3-8628.





FOR SALE—Wurlitzer C. M. 61 \$30; C. M. 71 with stand \$55; P-12 \$25; 412 \$30; 616 Victory Cabinet \$50; 24 Victory Cabinet \$65; Chicken Sam, needs minor repairs \$60; sev-eral pin games \$10 ea. 1/3 down. Write for list. H. J. BECKETT, 103 WATER ST., EASTPORT, ME.

- FOR SALE—You will never regret the day, if you will order one Pool Table and try it out. More returns for the dollar invested than any other coin operated machine ever manufactured. G. F. PERRY, BOX 152, JOHNSTON, S. C.
- FOR SALE—3 Electromaton Roll-A-Score, like new, \$94.50; 2 Roll-A-Ball Skeeballs \$94.50; 2 Sportsman Rolls \$34.50; Hawaii Steel Ball R.D., \$44.50; Tropicana \$74.50; Singapore \$54.50. WANT—Flipper type pin games. NATIONAL NOV-ELTY CO., MERRICK, N. Y.
- FOR SALE—New Black Cherry and Golden Falls Case Assemblies for \$40 each. Each Assembly consists of Castings, Wood Case, Club Handle, Drill Proofing, Award Card, hadle, Drill Proofing, Award Card, Handle, Drill Proofing, Award Card, Jack Pot Glass, etc., completely as-sembled and packed in individual carton. Write us for list of prices on new, used and rebuilt slots. WOLFE MUSIC CO., 1201 W. MAIN ST., OTTAWA, ILL. Tel.: 1312.
- FOR SALE—Cigarette Machines: 3 8-column Rowe Presidents \$90 ea.; 3 10-column Presidents \$100 ea.; 3 8-column Crusaders \$140 ea.; 3 10-column Crusaders \$150 ea. All clean and ready for location. JOY AUTOMATICS, 108 E. CHURCH ST., ELMIRA, N. Y.
- OR SALE—5 Balls; Baffle Cards, Kilroys \$55 ea.; Play Boys \$70 ea.; Streamliners \$20 ea.; Sky Blazers \$15 each. All above are in top condition. Terms: 1/3 deposit. C. & M. SPECIALTY CO., 832 CAMP STREET, NEW ORLEANS 13, LA. FOR SALE-
- FOR SALE-50 A.B.T. Challengers \$15 ea.; 50 Gottlieb Grippers \$10 ea.; 2 Model 1200-A Aireon phono-graphs \$175 ea. Above equipment in good condition. RALPH ALEX-ANDER, INC., BOX 207, SENECA, S. C.
- FOR SALE—Best used Mills Slots in the South. We also refinish and rebuild same. Seventeen years of rebuilding. Mills Slot parts and stands bought and sold. MILTON BRAUN, RT. 3, BOX 428, SAVAN-NAH, GA. Tel.: 3-5432.
- FOR SALE—Operators of Jar and Bingo Tickets and Salesboards. Here's a Special 2200 R.W.B. Jar Tickets Staple '5' and '7' in a bundle at \$20 a dozen; Lucky '7' Jar Ticket 2220 at \$20 a dozen; Bingo 1000 tickets at \$9 a dozen; 1200 tickets on stick at \$12 a dozen. We carry a complete line of tickets and sales-boards. Send for prices. 25% with order. bal. C.O.D. HENRY E. WEISS, 140 N. 31st ST., BELLE-VILLE, ILL. Tel.: 530.
- FOR SALE—Territory closed: 2 new Victory Derbys \$165.50; 2 perfectly reconditioned Keeney Super 4-ways \$100; 1 Honey, 1 Playboy, 2 Rock-ets, 1 Superscore \$25, pins used two weeks; 6 perfect Chrome V.P.'s \$34.50; 3 practically new Colum-bia's DJP \$45; 1 DeLuxe \$65; 6 ABT Guns \$12.50; 6 Ball Gum Marvels \$19.50. 1/3 Deposit, or take late music equipment. PORTER MUSIC COMPANY, 7 MACE AVE-NUE, W. ASHEVILLE, N. C.

FOR SALE—Five Ball Pingames: In excellent condition at \$35 ea. Ari-zona, Big Hit, Big League, Fast Ball, Frisco, Riviera, South Seas, Stage Door Canteen, Superliner, Surf Qucens, Suspense. At \$15 ea. Big Chief, Big Parade, Capt. Kidd, Champ, Chubby, Dixie, Dude Ranch, Hi Hat, Home Run, Baseball Mar-vel, Moniker, Seven Up, Star Attrac-tion. Venus, Victory. X-CEL NOV-ELTY CO., 1929 W. TIOGA ST., PHILADELPHIA 40, PA. (Tel.: RA 5-8705.)

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- FOR SALE—At \$90 each: Keeney Cover Girl; Gottlieb Humpty Dump-ty; United Caribbean; United Man-hattan; United Nevada; United Singapore; United Tropicana. Re-finished, guaranteed, perfect condi-tion. REX COIN MACHINE CO., 3023 JEFFERSON HIWAY, NEW ORLEANS, LA. Tel.: TE 6391. Al Morgan, Gen. Mgr.
- FOR SALE—Jennings Challengers 5c-25c play \$200; Keeney Bonus Super Bells 5c-5c-25c \$450; Jumbo Pa-rades \$60; Carousel \$30; Cross Fire with Flippers \$40; Ginger \$35; Superliner \$30; Cyclone \$30; Kil-roy \$40. AUTOMATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. (Tel.: Bpt. 750.)
- FOR SALE—Have six large and two small sectional alphabetical wired music racks, late model, made by Pantages. Operate from both sides. Large rack capacity 1920 records \$250 each; small 960 records \$150 each. F.O.B. COIN-0-MATIC, 139 MONTEPEV ST. SALINAS, CALUE MONTEREY ST., SALINAS, CALIF.
- FOR SALE—7 Mills 5c Vest Pocket Bells '46 models \$39.50. <sup>1</sup>/<sub>4</sub> De-posit. DUVY, CHILDERSBURG, ALA.
- FOR SALE—4 Mills Blue Fronts, high serials; 1 factory rebuilt with 7 coin escalator Buckleys style; 1 25c Jen-nings Silver Chief extra clean with new cabinet job. All go together, so make best price in first letter. Also have used records for sale. CLARKS DISTRIBUTING CO., 601 W. CHURCH ST., HAMMOND, I.A. W. CHURCH ST., HAMMOND, LA.
- FOR SALE—10 clean, used 5c P. O. Mills Jumbo Parades, animal reels, ideal to open closed territories. Coin checked and ready for location. No reasonable offer for lot refused. HODGES SALES CO., N. WILKES-BORO, N. C. Tel.: 769.
- FOR SALE—Miami Beach home, fur-nished throughout, complete, beau-tiful neighborhood, 5 bedrooms, 4 baths. Also garage apartment, 3 rooms, bath. Landscaped corner property. Price \$38,000. Reason-able terms. Owner direct. HARRY ROBERTS, 4501 N. BAY ROAD, MIAMI BEACH, FLA. Tel.: 58-1246.
- FOR SALE—14 Snacks (with stands) completely refinished, middle com-partment vends ball gum \$22.50 ea.; Midget Movies (used) with set films \$249.50; Skill Thrill shoots pennies (new) in original factory cartons; Skill Thrill shoots pennies (used) \$19.50; Underseas Raider used reconditioned \$99.50; Frantz Aristo Scales, new \$87.50. J. ROSENFELD CO., 3218 OLIVE STREET, ST. LOUIS 3, MO.
- OR SALE—1 Seeburg 1947 remote model, 1-47M excellent shape \$575.; 1 Seeburg 1948 remote like new \$695.; 1 Super Roll, rolldown \$50. ANTHONY HIRT, 2303 No. 11th STREET, SHEBOYGAN, WIS. FOR SALE-
- FOR SALE—Victory Specials \$125; Gottlieb Baily Races \$175. M. A. POLLARD CO., 725 LARKIN ST., SAN FRANCISCO 9, CALIF.



- FOR SALE—1 complete 15 unit Jen-nings Telephone System \$750; 1 complete Solotone Music System, consisting of 180 boxes, 16 location amplifiers, 2 studio amplifiers, 2 volume levelers, 1 40 record auto-matic player \$1,000 plus crating. Will sell wall boxes and location amplifiers separate: 5 10c Mills Silver Chrome, clean \$110; 5 25c Mills Silver Chrome, clean \$115. TOPEKA MUSIC CO., 926 KANSAS AVE., TOPEKA, KANS.
- AVE., TOPERA, RANS. FOR SALE—Victory Specials, clean, closeout, single, ea. \$85, 5 or more, ea. \$75; Keeney Favorite, original cases, 1-balls, combination Free Play and Payout \$224.50; Gottlieb Daily Races \$99.50, Hot Tip \$99.50, Strikes 'N' Spares \$169.50; Special Entry \$249.50; Challengers \$350. WESTERN DISTRIBUTORS, 1226 S. W. 16th AVE., PORTLAND 5. W. 16th AVE., PORTLAND 5, ORE.
- FOR SALE—Guaranteed Used Ma-chines—Bells; Consoles; One-Ball; Pins. The machines are perfect, the prices are right! Write for list. CONSOLE DISTRIBUTING CO., 1006 POYDRAS ST., NEW OR-LEANS, LA.
- FOR SALE-6 5c Snack stands, ready for location for nuts or candy, \$20 ea. or \$90 for 6. LEW WOLF EN-TERPRISES, 1022 MAIN STREET, BUFFALO 2, N. Y.
- FOR SALE—One American Shuffle-board 3' x 12'. Condition like new \$275, crating extra. KING-PIN EQUIPMENT CO., 826 MILLS ST., KALAMAZOO, MICH.
- FOR SALE—Vending Machine Men Attention: I have a ten percent in-terest in the Douglass Automatic Shoeshining Co., Inc., for sale. Write or wire for details. P. D. DOUGLASS, 787 HARDER RD., HAYWARD, CALIF.
- FOR SALE—Wurlitzer 1015, mechan-ism checked, cabinet refinished, looks and operates like brand new phonograph. DAVIS DISTRIBUT-ING CORP., 738 ERIE BLVD., EAST, SYRACUSE, N. Y.
- FOR SALE—Henry Jerome's record-ing of "Christmas Comes But Once A Year" backed by "Hello New Year Hello," Pleasant 105. Buy a box and get a box free. If you remit with order we pay express charges. 49c a record. PLEASANT RECORDS, 1619 BROADWAY, N. Y. C. 19, N. Y.
- N. Y. C. 19, N. Y. FOR SALE—Coin Machine Movies for Panorams and Peeks; Name Bands, Top Stars, White and Negro sub-jects; Hillbilly, Comedy, Swing; Hundreds of Subjects to select from. Films slightly used, inspected and cleaned. \$4 per subject. AMUSE-MENT ARCADE, 419 9th STREET, N.W., WASHINGTON, D. C. Tel.: EXecutive 9537.
- FOR SALE—Advance Roll \$100; Bing-A-Roll \$250; Heavy Hitter \$50; Singapore R.D. \$100; Hawaii R.D. \$75; Ten Strike H.D. \$35. MO-HAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHE-NECTADY 2, N. Y.
- FOR SALE-Old established phono-JK SALE—Old established phono-graph and pin game business, lo-cated in St. Louis, Mo. Will gross out in 12 to 15 months. Get full particulars. BOX 731, c/o THE CASH BOX, 381 FOURTH AVE., NEW YORK 16. N. Y.
- FOR SALE—Cheap! One complete 30 Station Automatic Hostess Sys-tem, in best operating condition. Records, Parts, Spare Amplifiers in-cluded. For full particulars, write, wire or call: AUTOMATIC PHONO-GRAPH CO., 105 E. RICHMOND AVE., PEORIA 4, ILL. Tel.: 2-2134.

### MISCELLANEOUS

October 16, 1948

- NOTICE-Music Operators. Motors rewound \$5.50; Wurlitzer counter model trays refinished and rebushed \$6.50. BILL'S PHONO MOTOR REPAIR, 5947 EMERALD AVE., CHICAGO 21, ILL. Tel.: Engle-wood 8192.
- wood 8192. NOTICE—Redeem this ad for cash. Make your counter models earn \$\$. Wurlitzer Counter Model Trays, edges restored to factory specifica-tions and new rigid centers. 36 hour service with this ad \$3.50. Send as many sets as you wish with ad. Offer expires Nov. 5, 1948. A-1 MUSIC CO., 4808 CONSHOHOCKEN AVE., PHILADELPHIA 31, PA. NOTICE—Music Ops: We re-grind
- PHILADELPHIA 31, PA. NOTICE—Music Ops: We re-grind your used phono needles scientific-ally and guarantee complete satis-faction. Hundreds of operators use the service constantly. It's a big saving. Write for complete details and free shipping containers. RE-SHARP NEEDLE SERVICE, BOX 770, FT. DODGE, IOWA.
- 770, FT. DODGE, IOWA. NOTICE Phonograph Motors re-wound according to factory specifi-cations for a flat rate of \$3.50. No extras. \$3.50 is all you pay. Mail-ing list of 9,330 coin machine op-erators and distributors in the United States \$50. Guaranteed 98% correct. This list is not printed or mimeographed but typewritten and up to date. CAROLINA ELECTRIC CO., P. O. BOX 483, FORT MILL, S. C.

# PARTS & SUPPLIES

- FOR SALE—Radio Tubes, 60% off list, minimum shipment 50 tubes assorted. Popular brands. All types in stock. Mazda bulbs, No. 47, \$36 per 1000; No. 40, 44, 46 and 47, \$4.35 per 100; No. 51 or 55, \$3.50 per 100. Bulbs can be assorted for best price. BELMONT RADIO SUP-PLY CO., 1921 BELMONT AVE., CHICAGO 13, ILL.
- FOR SALE—All types of domestic and foreign coin chutes in stock, or made to order. Special on Coin Chutes for Wurlitzer 500 and 600. Large supply of Slug Rejectors. JOE MUNVES, 615 TENTH AVE., NEW YORK, N. Y. Tel.: PLaza 7-2175.
- FOR SALE—Tubes: 6C4 29c; No. 80 42s; No. 5Y3 38c; 6J5 45c; 6J7 66c. Other tubes 60% off list. EN-GLISH SALES COMPANY, 620 W. RANDOLPH STREET, CHICAGO, ILL.
- FOR SALE-Parts and supplies for
- FOR SALE—Parts and supplies for all types coin operated machines. Send for Free illustrated wall chart. Lists over 1200 different items from A to Z. If you operate coin machines you should be on our mailing list. BLOCK MARBLE CO., 1425 N. BROAD ST., PHILA. 22. PENNA.
   FOR SALE—Skee Ball—Nets, Balls, genuine Cork Mats, Rectifiers, Score Glasses, etc. Ten Strike—Manni-kins, wood pins, coils, new high score scoring units. Write for cata-logue of parts. RELIABLE PARTS CO., 2512 IRVING PARK RD., CHICAGO, ILL.
   FOR SALE—We carry the most com-plete stock of parts and supplies for
- OR SALE—We carry the most com-plete stock of parts and supplies for all makes of coin operated ma-chines. Our line includes parts for many one-ball games that are no longer available from the manufac-turer and scarce backboard glass. Special sale, yellow dead rubber rings \$1 per 100, while supply lasts, any size. Send for our price list. COIN MACHINE SERVICE CO., 1545 N. FAIRFIELD AVENUE, CHICAGO 22, ILL.

The Cash Box, Page 28

C. M. I. BLUE BOOK—"The Confidential Price Lists"

**ROCK-OLA** (Cont.)

### HOW TO USE THE "C. M. I. BLUE BOOK"

FOREWORD: Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.I. Blue Box acts exactly the same as the market quotation board at the Stock Exchange-posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices conttinue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration. The C.M.I. Blue Book reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory.

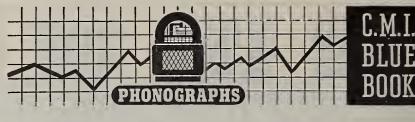
METHOD: The C.M.I. Blue Book should be read as follows: First price listed is lowest price for the week: Second price listed is highest price. Where only one price appears this should be considered lowest price.



#### WURLITZER

D 40		
P 10	25.00	
P 12	25.00	49.50
312	35.00	45.00
400	40.00	49.50
412	30.00	59.50
412 III	60.00	85.00
316	79.50	
416	79.50	
616	39.50	79.50
616 III	59.50	110.00
616A	69.50	100.00
716A	65.00	110.00
24	55.00	149.50
Revamp (24)	75.00	125.00
600 R	60.00	150.00
600 K	99.50	169.50
500	69.50	149.50
500 A	65.00	125.00
500 K		
41 (Counter)	65.00	110.00
51 (Counter)	$49.50 \\ 59.50$	$\begin{array}{c} 69.50 \\ 69.50 \end{array}$
61 (Counter) 71 (Counter)	30.00	55.00
81 (Counter)	$\begin{array}{c} 55.00 \\ 75.00 \end{array}$	79.00
700		99.50
750 M		$\frac{185.00}{219.50}$
750 E		
780M Colonial	223.00	$\begin{array}{c} 279.50 \\ 250.00 \end{array}$
780 E	120 50	
800	129.00	245.00
850	140 50	209.50
950	149.00	295.00
42-24 (Rev.)	40.00	$\begin{array}{r}169.00\\65.00\end{array}$
42-500 (Rev.)	40.00	
42-600K (Rev.)	69.00	99.50
42-600K (Rev.)	69.00 49.50 75.00	99.50
42-500 (Rev.) 42-600K (Rev.) 42-600R (Rev.) 1015	49.50 75.00 449.50	$99.50 \\ 149.50$
1015	449.50	99.50 149.50 495.00
1015	449.50	99.50 149.50 495.00 595.00
1015 1080 Colonial 300 Adaptor 320 Wireless Wall Box	449.50 495.00 10.00 7.50	$\begin{array}{r} 99.50 \\ 149.50 \\ 495.00 \\ 595.00 \\ 15.00 \end{array}$
1015	449.50 495.00 10.00 7.50 4.50	$\begin{array}{r} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\end{array}$
1015	449.50 495.00 10.00 7.50 4.50 7.50	$\begin{array}{r} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\end{array}$
1015	$\begin{array}{r} 449.50 \\ 495.00 \\ 10.00 \\ 7.50 \\ 4.50 \\ 7.50 \\ 5.00 \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\end{array}$
1015 1080 Colonial 300 Adaptor 320 Wireless Wall Box 310 Wall Box 30 Wire 320 2 Wire Wall Box 332 2 Wire Bar Box 331 2 Wire Bar Box.	$\begin{array}{r} 449.50 \\ 495.00 \\ 10.00 \\ 7.50 \\ 4.50 \\ 7.50 \\ 5.00 \\ 5.00 \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\end{array}$
1015 1080 Colonial 300 Adaptor 320 Wireless Wall Box 310 Wall Box 30 Wire 320 2 Wire Wall Box 332 2 Wire Bar Box 331 2 Wire Bar Box 304 2 Wire Stepper	$\begin{array}{r} 449.50 \\ 495.00 \\ 10.00 \\ 7.50 \\ 4.50 \\ 7.50 \\ 5.00 \\ 5.00 \\ 10.00 \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\end{array}$
1015 1080 Colonial 300 Adaptor 320 Wireless Wall Box 310 Wall Box 30 Wire 320 2 Wire Wall Box 332 2 Wire Bar Box 331 2 Wire Bar Box 304 2 Wire Stepper Wireless Strollers	$\begin{array}{r} 449.50 \\ 495.00 \\ 10.00 \\ 7.50 \\ 4.50 \\ 7.50 \\ 5.00 \\ 5.00 \\ 10.00 \\ 25.00 \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\end{array}$
1015         1080 Colonial         300 Adaptor         320 Wireless Wall Box         310 Wall Box 30 Wire         320 2 Wire Wall Box         332 2 Wire Bar Box         331 2 Wire Bar Box         304 2 Wire Stepper         Wireless Strollers         430 Speaker Club with	$\begin{array}{c} 449.50 \\ 495.00 \\ 10.00 \\ 7.50 \\ 4.50 \\ 7.50 \\ 5.00 \\ 5.00 \\ 10.00 \\ 25.00 \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\end{array}$
1015         1080       Colonial         300       Adaptor         320       Wireless         320       Wireless         310       Wall         Box       30         Wire       Bar         Box       30         Wire       Bar         Box       331         2       Wire         Bar       Box         304       2         Wire       Bar         Box       304         2       Wire         Strollers       10         430       Speaker         Club       with         10, 25c       Box	$\begin{array}{r} 449.50\\ 495.00\\ 10.00\\ 7.50\\ 4.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\end{array}$
1015         1080 Colonial         300 Adaptor         320 Wireless Wall Box         310 Wall Box 30 Wire         320 2 Wire Wall Box         332 2 Wire Bar Box         331 2 Wire Bar Box         304 2 Wire Stepper         Wireless Strollers         430 Speaker Club with         10, 25c Box         20 Speaker Cabinet	$\begin{array}{r} 449.50\\ 495.00\\ 10.00\\ 7.50\\ 4.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ \end{array}$
1015         1080 Colonial         300 Adaptor         320 Wireless Wall Box         310 Wall Box 30 Wire         320 2 Wire Wall Box         332 2 Wire Bar Box         331 2 Wire Bar Box         304 2 Wire Stepper         Wireless Strollers         430 Speaker Club with         10, 25c Box         120 Speaker Cabinet         Twin 616 Steel Cab.	$\begin{array}{r} 449.50\\ 495.00\\ 10.00\\ 7.50\\ 4.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ \end{array}$	99.50 149.50 495.00 595.00 12.50 9.50 10.00 9.50 10.00 75.00
1015 1080 Colonial 300 Adaptor 320 Wireless Wall Box 310 Wall Box 30 Wire 320 2 Wire Wall Box 332 2 Wire Bar Box 331 2 Wire Bar Box 331 2 Wire Bar Box Wireless Strollers 430 Speaker Club with 10, 25c Box 120 Speaker Cabinet Twin 616 Steel Cab. Adap Amp	$\begin{array}{c} 449.50\\ 495.00\\ 10.00\\ 7.50\\ 4.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ \end{array}$	99.50 149.50 495.00 595.00 12.50 9.50 10.00 9.50 10.00 75.00
1015 1080 Colonial 300 Adaptor 320 Wireless Wall Box 310 Wall Box 30 Wire 320 2 Wire Wall Box 332 2 Wire Bar Box 331 2 Wire Bar Box 331 2 Wire Bar Box Wireless Strollers 430 Speaker Club with 10, 25c Box 120 Speaker Cabinet Twin 616 Steel Cab. Adap Amp	$\begin{array}{c} 449.50\\ 495.00\\ 10.00\\ 7.50\\ 4.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ \end{array}$	99.50 149.50 495.00 595.00 12.50 9.50 10.00 9.50 10.00 75.00
1015         1080 Colonial         300 Adaptor         320 Wireless Wall Box         310 Wall Box 30 Wire         320 2 Wire Wall Box         332 2 Wire Bar Box         331 2 Wire Bar Box         304 2 Wire Stepper         Wireless Strollers         430 Speaker Club with         10, 25c Box         120 Speaker Cabinet         Twin 616 Steel Cab         Adp. Amp.         STP Speaker         Twin 12 Steel Cab	$\begin{array}{c} 449.50\\ 495.00\\ 10.00\\ 7.50\\ 4.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 75.00\\ 49.50\\ 89.50\\ \end{array}$
1015         1080 Colonial         300 Adaptor         320 Wireless Wall Box         310 Wall Box 30 Wire         320 2 Wire Wall Box         332 2 Wire Bar Box         331 2 Wire Bar Box         304 2 Wire Stepper         Wireless Strollers         430 Speaker Club with         10, 25c Box         120 Speaker Cabinet         Twin 616 Steel Cab         Adp. Amp.         STP Speaker         Twin 12 Steel Cab	$\begin{array}{c} 449.50\\ 495.00\\ 10.00\\ 7.50\\ 4.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 75.00\\ 49.50\\ 89.50\\ 49.50\\ \end{array}$
1015 1080 Colonial 1080 Colonial 300 Adaptor 320 Wireless Wall Box 310 Wall Box 30 Wire 320 2 Wire Wall Box 332 2 Wire Bar Box 331 2 Wire Bar Box 304 2 Wire Stepper Wireless Strollers 430 Speaker Club with 10, 25c Box 120 Speaker Cabinet Twin 616 Steel Cab. Adp. Amp. STP Speaker Twin 12 Steel Cab. Tdj. Amp. Stp. Selector Speaker	$\begin{array}{c} 449.50\\ 495.00\\ 10.00\\ 7.50\\ 4.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 75.00\\ 49.50\\ 89.50\\ \end{array}$
1015         1080 Colonial         300 Adaptor         320 Wireless Wall Box         310 Wall Box 30 Wire         320 2 Wire Wall Box         332 2 Wire Bar Box         331 2 Wire Bar Box         331 2 Wire Bar Box         334 2 Wire Stepper         Wireless Strollers         430 Speaker Club with         10, 25c Box         120 Speaker Cabinet         Twin 616 Steel Cab.         Adp. Amp.         STP Speaker         Twin 12 Steel Cab. Tdj.         Amp. Stp.         Selector Speaker         100 Wall Box 5c 30c	$\begin{array}{c} 449.50\\ 495.00\\ 10.00\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 49.50\\ 89.50\\ 89.50\\ 49.50\\ 125.00\end{array}$
1015         1080 Colonial         300 Adaptor         320 Wireless Wall Box         310 Wall Box 30 Wire         320 2 Wire Wall Box         331 2 Wire Bar Box         334 2 Wire Stepper         Wireless Strollers         430 Speaker Club with         10, 25c Box         120 Speaker Cabinet         Twin 616 Steel Cab.         Adp. Amp.         STP Speaker         Twin 12 Steel Cab. Tdj.         Amp. Stp.         Selector Speaker         100 Wall Box 5c 30c         Wire	$\begin{array}{c} 449.50\\ 495.00\\ 10.00\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 75.00\\ 49.50\\ 89.50\\ 49.50\\ \end{array}$
1015         1080 Colonial         300 Adaptor         320 Wireless Wall Box         310 Wall Box 30 Wire         320 2 Wire Bar Box         331 2 Wire Bar Box         430 Speaker Club with         10, 25c Box         120 Speaker Cabinet         Twin 616 Steel Cab.         Adp. Amp.         STP Speaker         Twin 12 Steel Cab. Tdj.         Amp. Stp.         Selector Speaker         100 Wall Box 5c 30c         Wire         100 Wall Box 10c 30e	$\begin{array}{c} 449.50\\ 449.50\\ 10.00\\ 7.50\\ 5.00\\ 5.00\\ 5.00\\ 5.00\\ 25.00\\ 69.50\\ 40.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 75.00\\ 49.50\\ 89.50\\ 49.50\\ 125.00\\ 5.00\\ \end{array}$
<ul> <li>1015</li> <li>1080 Colonial</li> <li>1080 Colonial</li> <li>300 Adaptor</li> <li>320 Wireless Wall Box</li> <li>310 Wall Box 30 Wire</li> <li>320 2 Wire Wall Box</li> <li>332 2 Wire Bar Box</li> <li>331 2 Wire Bar Box</li> <li>304 2 Wire Stepper</li> <li>Wireless Strollers</li> <li>430 Speaker Club with</li> <li>10, 25c Box</li> <li>420 Speaker Cabinet</li> <li>Twin 616 Steel Cab.</li> <li>Adp. Amp.</li> <li>STP Speaker</li> <li>Twin 12 Steel Cab. Tdj.</li> <li>Amp. Stp.</li> <li>Selector Speaker</li> <li>100 Wall Box 5c 30c</li> <li>Wire</li> <li>400 Wall Box 10c 30e</li> <li>Wire</li> </ul>	$\begin{array}{c} 449.50\\ 449.500\\ 10.00\\ 7.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ 69.50\\ 40.00\\ 25.00\\ 29.50\\ 95.00\\ 12.50\\ 95.00\\ 12.50\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 75.00\\ 49.50\\ 89.50\\ 49.50\\ 125.00\\ 5.00\\ 17.50\\ \end{array}$
<ul> <li>1015</li> <li>1080 Colonial</li> <li>1080 Colonial</li> <li>300 Adaptor</li> <li>320 Wireless Wall Box</li> <li>310 Wall Box 30 Wire</li> <li>320 2 Wire Wall Box</li> <li>332 2 Wire Bar Box</li> <li>331 2 Wire Bar Box</li> <li>304 2 Wire Stepper</li> <li>Wireless Strollers</li> <li>430 Speaker Club with</li> <li>10, 25c Box</li> <li>420 Speaker Cabinet</li> <li>Twin 616 Steel Cab.</li> <li>Adp. Amp.</li> <li>STP Speaker</li> <li>Twin 12 Steel Cab. Tdj.</li> <li>Amp. Stp.</li> <li>Selector Speaker</li> <li>100 Wall Box 5c 30c</li> <li>Wire</li> <li>400 Wall Box 10c 30e</li> <li>Wire</li> </ul>	$\begin{array}{c} 449.50\\ 449.500\\ 10.00\\ 7.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ 69.50\\ 40.00\\ 25.00\\ 29.50\\ 95.00\\ 12.50\\ 95.00\\ 12.50\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 89.50\\ 49.50\\ 125.00\\ 5.00\\ 17.50\\ 10.00\\ \end{array}$
<ul> <li>1015</li> <li>1080 Colonial</li> <li>1080 Colonial</li> <li>300 Adaptor</li> <li>320 Wireless Wall Box</li> <li>310 Wall Box 30 Wire</li> <li>320 2 Wire Wall Box</li> <li>332 2 Wire Bar Box</li> <li>331 2 Wire Bar Box</li> <li>331 2 Wire Bar Box</li> <li>304 2 Wire Stepper</li> <li>Wireless Strollers</li> <li>430 Speaker Club with</li> <li>10, 25c Box</li> <li>430 Speaker Cabinet</li> <li>430 Speaker Cabinet</li> <li>430 Speaker Cabinet</li> <li>10, 25c Box</li> <li>120 Speaker Cabinet</li> <li>10, 25c Box</li> <li>120 Speaker Cabinet</li> <li>100 Speaker Cabinet</li> <li>100 Wall Box 5c 30c</li> <li>Wire</li> <li>100 Wall Box 10c 30e</li> <li>Wire</li> <li>111 Bar Box</li> <li>120 Wal' Box 5c Wire</li> </ul>	$\begin{array}{c} 449.50\\ 449.50\\ 10.00\\ 7.50\\ 5.00\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 49.50\\ 89.50\\ 89.50\\ 49.50\\ 125.00\\ 5.00\\ 17.50\\ 10.00\\ 10.00\\ 10.00\end{array}$
<ul> <li>1015</li> <li>1080 Colonial</li> <li>1080 Colonial</li> <li>300 Adaptor</li> <li>320 Wireless Wall Box</li> <li>310 Wall Box 30 Wire</li> <li>320 2 Wire Wall Box.</li> <li>332 2 Wire Bar Box</li> <li>331 2 Wire Bar Box</li> <li>304 2 Wire Stepper</li> <li>Wireless Strollers</li> <li>430 Speaker Club with</li> <li>10, 25c Box</li> <li>120 Speaker Cabinet</li> <li>Twin 616 Steel Cab.</li> <li>Adp. Amp.</li> <li>STP Speaker</li> <li>Twin 12 Steel Cab. Tdj.</li> <li>Amp. Stp.</li> <li>Selector Speaker</li> <li>100 Wall Box 5c 30c</li> <li>Wire</li> <li>400 Wall Box 10c 30e</li> <li>Wire</li> <li>111 Bar Box</li> <li>120 Wal' Box 5c Wire</li> <li>Bar Brackets</li> </ul>	$\begin{array}{c} 449.50\\ 4495.00\\ 10.00\\ 7.50\\ 4.50\\ 7.50\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 10.00\\ 25.00\\ 40.00\\ 69.50\\ 40.00\\ 25.00\\ 40.00\\ 25.00\\ 29.50\\ 95.00\\ 12.50\\ 3.00\\ 5.00\\ 2.00\\ 2.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 75.00\\ 49.50\\ 89.50\\ 49.50\\ 125.00\\ 5.00\\ 17.50\\ 10.00\\ 10.00\\ 3.50\\ \end{array}$
<ul> <li>1015</li> <li>1080 Colonial</li> <li>1080 Colonial</li> <li>1080 Adaptor</li> <li>320 Wireless Wall Box</li> <li>310 Wall Box 30 Wire</li> <li>320 2 Wire Wall Box</li> <li>332 2 Wire Bar Box</li> <li>331 2 Wire Bar Box</li> <li>304 2 Wire Stepper</li> <li>Wireless Strollers</li> <li>430 Speaker Club with</li> <li>10, 25c Box</li> <li>420 Speaker Cabinet</li> <li>Twin 616 Steel Cab.</li> <li>Adp. Amp.</li> <li>STP Speaker</li> <li>Twin 12 Steel Cab. Tdj.</li> <li>Amp. Stp.</li> <li>Selector Speaker</li> <li>100 Wall Box 5c 30c</li> <li>Wire</li> <li>100 Wall Box 10c 30e</li> <li>Wire</li> <li>111 Bar Box</li> <li>120 Wal' Box 5c Wire</li> <li>Bar Brackets</li> <li>305 Impulse Rec.</li> </ul>	$\begin{array}{c} 449.50\\ 4495.00\\ 10.00\\ 7.50\\ 4.50\\ 7.50\\ 5.00\\ 5.00\\ 5.00\\ 5.00\\ 5.00\\ 69.50\\ 40.00\\ 69.50\\ 40.00\\ 69.50\\ 40.00\\ 69.50\\ 4.00\\ 59.50\\ 29.50\\ 4.00\\ 5.00\\ 5.00\\ 5.00\\ 2.00\\ 2.00\\ 2.00\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 49.50\\ 49.50\\ 125.00\\ 5.00\\ 17.50\\ 10.00\\ 10.00\\ 3.50\\ 25.00\end{array}$
<ul> <li>1015</li> <li>1080 Colonial</li> <li>1080 Colonial</li> <li>1080 Adaptor</li> <li>320 Wireless Wall Box</li> <li>310 Wall Box 30 Wire</li> <li>320 2 Wire Wall Box</li> <li>332 2 Wire Bar Box</li> <li>331 2 Wire Bar Box</li> <li>304 2 Wire Stepper</li> <li>Wireless Strollers</li> <li>430 Speaker Club with</li> <li>10, 25c Box</li> <li>420 Speaker Cabinet</li> <li>Twin 616 Steel Cab.</li> <li>Adp. Amp.</li> <li>STP Speaker</li> <li>Twin 12 Steel Cab. Tdj.</li> <li>Amp. Stp.</li> <li>Selector Speaker</li> <li>100 Wall Box 5c 30c</li> <li>Wire</li> <li>111 Bar Box</li> <li>120 Wal' Box 5c Wire</li> <li>Bar Brackets</li> <li>305 Impulse Rec.</li> <li>350 WIs Speaker</li> </ul>	$\begin{array}{c} 449.50\\ 449.500\\ 10.00\\ 7.50\\ 7.50\\ 5.00\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ 69.50\\ 40.00\\ 25.00\\ 69.50\\ 40.00\\ 25.00\\ 69.50\\ 4.00\\ 5.00\\ 5.00\\ 5.00\\ 5.00\\ 2.50\\ 17.50\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 75.00\\ 49.50\\ 89.50\\ 49.50\\ 125.00\\ 5.00\\ 17.50\\ 10.00\\ 10.00\\ 3.50\\ \end{array}$
<ul> <li>1015</li> <li>1080 Colonial</li> <li>1080 Colonial</li> <li>1080 Adaptor</li> <li>320 Wireless Wall Box</li> <li>310 Wall Box 30 Wire</li> <li>320 2 Wire Wall Box</li> <li>332 2 Wire Bar Box</li> <li>331 2 Wire Bar Box</li> <li>304 2 Wire Stepper</li> <li>Wireless Strollers</li> <li>430 Speaker Club with</li> <li>10, 25c Box</li> <li>420 Speaker Cabinet</li> <li>Twin 616 Steel Cab.</li> <li>Adp. Amp.</li> <li>STP Speaker</li> <li>Twin 12 Steel Cab. Tdj.</li> <li>Amp. Stp.</li> <li>Selector Speaker</li> <li>100 Wall Box 5c 30c</li> <li>Wire</li> <li>100 Wall Box 10c 30e</li> <li>Wire</li> <li>111 Bar Box</li> <li>120 Wal' Box 5c Wire</li> <li>Bar Brackets</li> <li>305 Impulse Rec.</li> </ul>	$\begin{array}{c} 449.50\\ 449.500\\ 10.00\\ 7.50\\ 7.50\\ 5.00\\ 5.00\\ 5.00\\ 10.00\\ 25.00\\ 69.50\\ 40.00\\ 69.50\\ 40.00\\ 25.00\\ 69.50\\ 40.00\\ 25.00\\ 69.50\\ 4.00\\ 5.00\\ 5.00\\ 5.00\\ 5.00\\ 2.50\\ 17.50\\ \end{array}$	$\begin{array}{c} 99.50\\ 149.50\\ 495.00\\ 595.00\\ 15.00\\ 12.50\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 9.50\\ 10.00\\ 49.50\\ 49.50\\ 125.00\\ 5.00\\ 17.50\\ 10.00\\ 10.00\\ 3.50\\ 25.00\end{array}$

	WURLITZER (Cont	.)
50	135 Step Receiver 15.00 145 Imp. Step Fast 15.00	$29.50 \\ 17.50$
00 50 50	150 Impulse Rec.         20.00           337 Bar Box         32.50           306 Music Transmit         7.50	9.50
00	39A Speaker         25.00           130 Adaptor         15.00           Steel Cab. Speaker         140.00	17.50
50 00	Steel Cab. Speaker 140.00           580 Speaker	175.00 110.00
00	Wireless	15.00
50 00 00	Wire 5.00 SEEBURG	8.50
50		
50	Symphonola	35.00
00 00	Model A III         34.50           Model B         32.50	
50	Model C         37.50           Model H         59.50	
50	Model H 59.50	00 50
00 00	Rex	99.50
50	Model K15         60.00           Model K20         65.00	89.50
00	Plaza 75.00	89.50
50	Royale         75.00           Regal         69.50	89.50
50 00	Regal         69.50           Regal         RC           149.50	$175.00 \\ 189.50$
	Gem	89.50
50	Classic	175.00
00 00	Classic RC	$165.00 \\ 179.50$
00	Mavfair	150.00
50	Mavfair RC	300.00
50	Melody King 79.50 Crown	$110.00 \\ 99.50$
50 00	Crown	225.00
00	Concert Grand 89.50	150.00
00	Colonel	$239.50 \\ 225.00$
50 50	Concert Master	165.00
00	Concert Master RC 175.00	325.00
50	Cadet	139.50
00	Cadet RC 129.50 Major 90.00	$210.00 \\ 139.00$
	Major 90.00 Major RC169.50	260.00
	Envoy	239.50
00 50	Envoy KC	$249.50 \\ 109.00$
00	Vogue         80.00           Vogue RC         150.00	220.00
	Casino	149.50
50	Casino RC	$179.50 \\ 179.50$
50	Commander RC 175.00	199.50
00	Hi Tone 9800 110.00	190 00
00	Hi Tone 9800 RC 189.50 Hi Tone 8800 125.00	$225.00 \\ 179.50$
.00	Hi Tone 8800 RC	239.50
50	Hi Tone 8200 100 00	224.50
00	Hi Tone 8200 RC 200 00	$235.00 \\ 395.00$
.00 .50	146 S ('46)	395.00 460.00
00	147 S 449.50	525.00
50	147 M	575.00
50	20 Record '43 Cab 149.50 Selectomatic 16 5.00	200.00 7.50
50	Selectomatic 10 5.00	



#### SEEBURG (Cont.)

Selectomatic 24	5.00	19.50
Selectomatic 20	5.00	15.00
Remote Speak Organ	15.00	27.50
Multi Selector 12 Rec	12.50	35.00
Melody Parade Bar	4.50	00100
		9950
5c Wallomatic Wireless	17.50	22.50
5c Baromatic Wireless	25.00	32.50
5c Wallomatic 3 Wire.	15.00	22.50
30 Wire Wall Box	5.00	7.50
Power Supply	15.00	
5, 10, 25c Baromatic	10.00	
	19.50	29,50
Wire	19.00	29.00
5, 10, 25c Wallomatic 3		
Wire	10.00	19.50
5, 10, 25c Baromatic		
Wire	14.50	32.50
5, 10, 25c Wallomatic	11100	
Winglass	20.00	29.50
Wireless		
Electric Speaker	25.00	29.50
Wireless Stroller	10.00	17.50
Wall Brackets	2.00	5.00
Wired Speak Organ	5.00	8.50
on organ	0.00	5.00

#### **ROCK-OLA**

1	12 Record 30.00	39.50
	16 Record 30.00	49.50
	Rhythm King 12 39.50	49.50
	Rhythm King 16         49.50           Imperial 20         29.50           Imperial 16         49.50	69.50
	Imperial 20	49.50
	Imperial 16	65.00
	Windsor 44.50	89.50
	Windsor III	110.50
	Monarch 59.50	79.50
,	Monarch	179.50
,	'40 Super Rockolite 75.00	140.00
	Counter '39 35.00	79.50
	'39 Standard 69.50	90.00
)	'39 DeLuxe	89.50
	'40 Super Walnut 95.00	179.50
)	'40 Super Walnut	200.00
)	'40 Master Rockolite 65.00	99.50
)	'40 Counter 50.00	90.00
	'40 Counter with Std 85.00	00.00
)	'41 Premier 130.00	200.00
	Wall Box 9.50	200.00
	Wall Box         9.50           Bar Box         5.00           Spectravox '41         15.00	
	Spectravox '41 15.00	19.50
	Glamour Tone Column 32.50	49.50
	Modern Tone Column 32.50	69.50
	Playmaster & Spectra.	00.00
	Playmaster & Spectra- vox	129.50
	Playmaster	149.50
	Playmaster '46	325.00
	Twin 12 Cab Speak 40.00	49.00
)	20 Rec Steel Cab ASA 75.00	109.50
	Playboy 15.00	30.00
)	Commando	139.50
	1422 Phono ('46)	450.00
	1424 Phono	469.50
	· 1426 Phono	489.50
	1501 Wall Box 3.00	7.50
	1502 Bar Box 5.00	7.50
	1501         Wall Box         3.00           1502         Bar Box         5.00           1503         Wall Box         12.50	15.00
	1504 Bar Box 8.50	17.50
	1504 Bar Box 8.50 1510 Bar Box 15.00	20.00

	KUCK-ULA (	Cont.	)
	1525 Wall Box	10.00	17.50
<u>۱</u>	1526 Bar Box	19.50	39.50
	1526 Bar Box Dial A Tone B&W Box 1805 Organ Speaker	3 50	5.00
	1805 Organ Speaker	24 50	49.00
	Rock	50.00	139.50
	NOCK	30.00	199.90
	PACKAR	n –	
	PACKAK	U	
	Pla Mor Wall & Bar		
	Box	18.00	20.00
	Model 7 Phono	245 00	395.00
	Hideaway Model 400	165.00	195.00
	Bar Bracket	2.00	5.00
	WILLOW Adaptor	17 31	59.50
	Chestnut Adaptor	25.00	36.50
	Cedar Adaptor	30.00	39.50
	Deml	0F 00	46.50
	Maple Adaptor	30.20	
	Juniper Adaptor	27.00	28.00
	Elm Adaptor	25.00	
	Elm Adaptor Pine Adaptor	25.00	50.50
	Beech Adaptor	20.00	71.50
	Spruce Adaptor	35.00	45.00
	Ash Adaptor	25.00	35.00
	Walnut Adaptor	25.00	59.50
	Lily Adaptor	14.50	17.00
	Violet Speaker	21.00	24.50
)	Orchid Speaker	49.50	50.00
)	Iris Speaker	55.00	59.50
)			
)	MILLS		
)	THE LO		
)	Zephyr	19.50	29.50
0	Studio	32.50	49.50
0	Dance Master	25.00	32.50
0	DeLuxe Dance Master	40.00	52.50
0	Do Ri Mi	25.00	59.50
0	Panoram	89.50	165.00
0	Throne of Music	<b>49.50</b>	85.00
0	Empress	79.50	100.00
0	Panoram Adaptor Panoram 10 Wall Box	8.50	
0	Panoram 10 Wall Box	5.00	8.50
	Speaker Panoram Peek (Con)	10.00	
0	Panoram Peek (Con)	145.00	225.00
	Conv. for Panoram Peek	10.00	29.50
~	Constellation	350.00	469.50
D D			
)	AMI		
0		== 0.0	100 50
0	Hi-Boy (302) Singing Towers (201)	75.00	
0	Singing Towers (201).	60.00	89.50
)	Streamliner 5, 10, 25	25.00	89.50
)	Ton Flight	29.00	50.00
-	Singing Towers Speak Singing Towers (301)	15.00	145 00
0	Singing Towers (301).	49.50	145.00
0 D	Model A '46	990.00	675.00
0	DUCK	V	
	BUCKLE	Ĩ	
-	DUGITAL		
D			5.00
0	Wall & Bar Box O. S	3.00	5.00 22 50
0 0 0		3.00	$\begin{array}{c} 5.00\\ 22.50\end{array}$
0 0 0 0	Wall & Bar Box O. S Wall & Bar Box N. S	$\begin{array}{c} \textbf{3.00} \\ \textbf{15.00} \end{array}$	
D D D D 0 0	Wall & Bar Box O. S Wall & Bar Box N. S AIREON	3.00 15.00	22.50
D D D D D 0 0	Wall & Bar Box O. S Wall & Bar Box N. S	3.00 15.00	22.50
D D D D D 0 0	Wall & Bar Box O. S Wall & Bar Box N. S AIREON	3.00 15.00	22.50
	Wall & Bar Box O. S Wall & Bar Box N. S AIREON Super DeLuxe ('46)	3.00 15.00	22.50 175.00



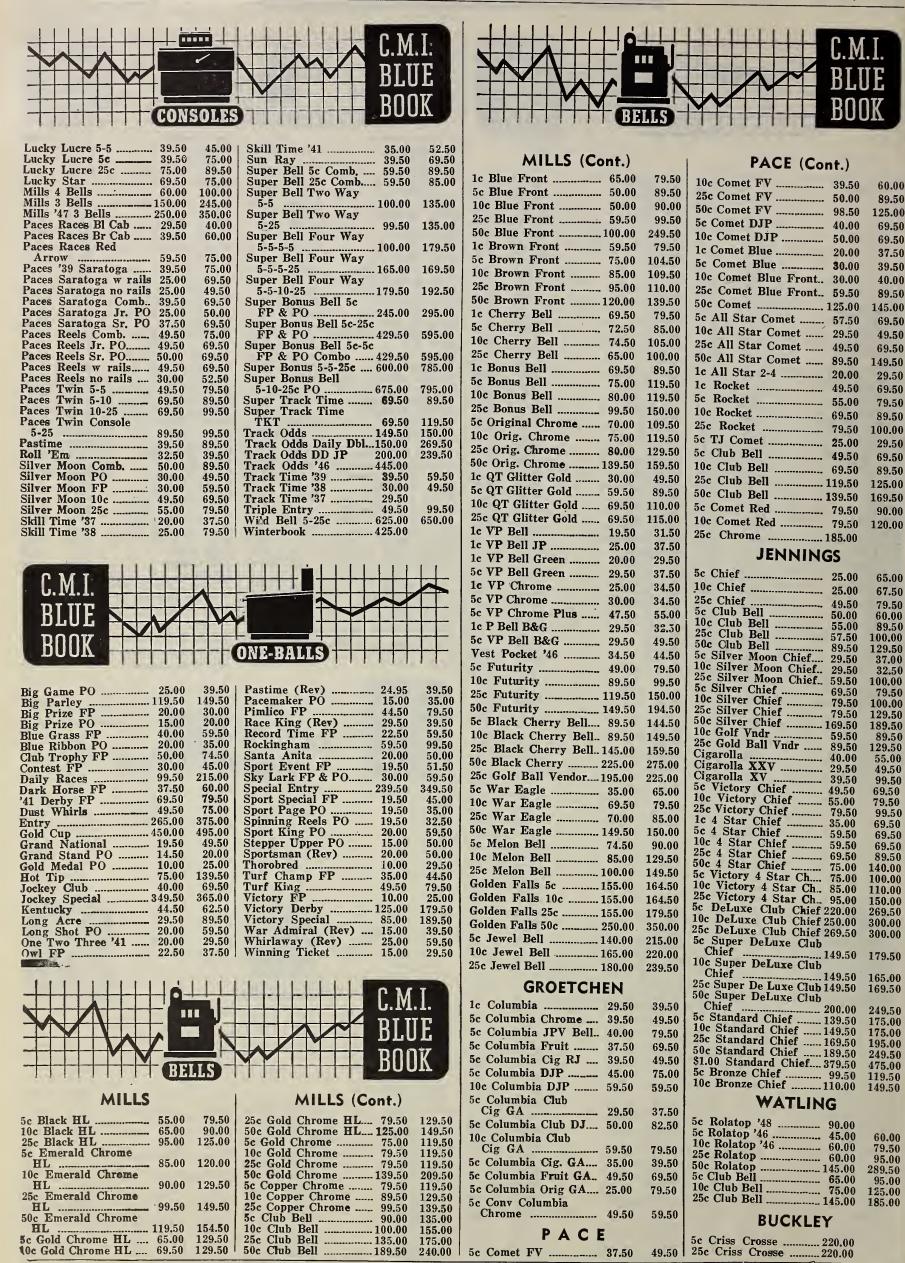
ABC Bowler 19.50	30.00	Bonanza 47.50	0 74.50
Action (Rev) 16.95	17.50	Bombardier (Rev) 15.0	0 37.50
Air Circus 19.50	29.50	Bola Way 15.9	5 19.50
Ali Baba	210.00	Boomtown 19.50	
Alice	219.50	Bosco 15.98	5 20.00
Amber	59.50	Bowling League 34.50	
American Beauty (Rev) 15.00	19.50	Brazil (Rev) 15.0	0 20.00
Arizona (Rev)	40.00	Brite Spot 20.0	
Baffle Card 14.95	49.50	Broadcast 10.00	14.95
Ballerina	119.00	Broncho 30.00	) 44.95
Ballyhoo 14.95	59.50	Bubbles 30.00	39.50
Banjo	129.00	Build Up 79.50	) 110.00
Baseball	49.50	Capt. Kidd 15.0	0 29.50
Belle Hop 14.50	20.00	Caribbean	
Bermuda	139.50	Carousel 24.9	5 69.50
Big Chief 10.00	14.95	Casablanca (Rev) 35.0	0 59.50
Big Hit Single Play 14.95	39.50	Catalina 99.50	) 119.00
Big Hit Multiple Play 17.50	32.50	Cleopatra 135.00	
Big League 15.00	39.50	Click	75.00
Big Parade 12.50	20.00	Clover 20.0	0 35.00
Big Time 40.00	55.00	Cinderella 125.00	149.50

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The Cash Box, Page 29 C. M. I. BL	UE BOOK—"T	he Confidential Price Lists" October 16, 1948
FREE PLAY PIN GAMES	C.M.I. BLUE BOOK	Allite Strikes 'N Spares 165.00 285.00 Anusematic 165.00 285.00 Anusematic 165.00 285.00
Commander         EREE PLAY PILY GAMES           Commander         15.00         19.59           Coread         16.00         19.59           Coread         16.00         19.59           Coread         16.00         19.59           Creasy Ball         16.50         215.59           Creasy Ball         16.55         76.55           Creasy Ball         16.55         76.55           Devine         11.55         215.59           Draw Millor         125.50         315.50           Double Barrel         21.50         315.50           Drum Millor         125.50         315.50           Drum Millor         125.50         60.00           Barle Squad         (Rev)         135.60           Friet, Par (Rev)         10.00         30.400           Freige Colors         15.60         25.000           Four Diamonds         20.00         39.50           Four Diamonds         20.00         39.50           Four Diamonds         20.00         39.50           Four State Ball         13.50         27.50           Godd Star         13.50         27.50           Four Diamonds         20.00 <td< td=""><td><math display="block">\begin{array}{c ccccccccccccccccccccccccccccccccccc</math></td><td>Spres         163.00         285.00         Jenn. Roll-in-the- Barted         35.00         45.00           Homomerang         64.50         95.00         Sceney Air Raider         65.50         95.00           Barty Aleyettal         2000         35.00         Barted         15.00         35.00           Barty Bavier         75.00         95.00         Sceney Air Raider         65.50         95.00           Balty Derender         35.00         95.00         Sceney Air Raider         15.00         35.00           Balty Derender         35.00         95.00         Sceney Air Raider         16.00         35.00           Balty Eary Brink         50.00         95.00         Sceney Air Raider         17.50         35.00           Balty Eary Brink         50.00         95.00         Mutoscope Dr Mobile         95.50         75.50           Balty Eary Brink         50.00         55.00         Nutoscope Dr Mobile         95.50         75.50           Balty Charges Raider 35.00         95.50         Scenific Bashebal         45.50         75.50           Balty Charges Raider 35.00         55.00         Scenific Bashebal         45.50         75.50           Balty Charges Raider 35.00         55.50         Scenific Bashebal</td></td<>	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Spres         163.00         285.00         Jenn. Roll-in-the- Barted         35.00         45.00           Homomerang         64.50         95.00         Sceney Air Raider         65.50         95.00           Barty Aleyettal         2000         35.00         Barted         15.00         35.00           Barty Bavier         75.00         95.00         Sceney Air Raider         65.50         95.00           Balty Derender         35.00         95.00         Sceney Air Raider         15.00         35.00           Balty Derender         35.00         95.00         Sceney Air Raider         16.00         35.00           Balty Eary Brink         50.00         95.00         Sceney Air Raider         17.50         35.00           Balty Eary Brink         50.00         95.00         Mutoscope Dr Mobile         95.50         75.50           Balty Eary Brink         50.00         55.00         Nutoscope Dr Mobile         95.50         75.50           Balty Charges Raider 35.00         95.50         Scenific Bashebal         45.50         75.50           Balty Charges Raider 35.00         55.00         Scenific Bashebal         45.50         75.50           Balty Charges Raider 35.00         55.50         Scenific Bashebal
Miami Beach       17.50       45.00       Torpedo Patrol (F         Midget Racer       15.00       39.50       Towers       Trade Winds         Midway (Rev)       10.00       19.50       Trade Winds       Tradat Winds         Miss America       17.50       39.50       Treasure Chest       Trinadad         Monicker       14.95       19.50       Triple Action       Tropicana         Mystery       24.95       69.50       Tropicana       Wirginia         New Champ       20.00       29.50       Virginia       Worgue         Nevada       59.50       99.50       Vanities       Wagon Wheels         Nudgy       27.50       35.00       Vogue       Wegon Wheels         Oh Johnny       15.00       29.50       Wagon Wheels       Wild Fire         Oklahoma       15.00       19.50       Yankee Doodle       Yanks         Owl       10.00       35.00       Zig Zag       Yanks	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Bally DeLuxe DrawFast Time PO25.0059.50Bell 25c269.50325.00Galloping Domino (41) 75.0085.00Bangtails '4134.5069.50Galloping Domino (42) 69.50100.00Bangtails '46225.00275.00Gold Nugget $5-5c$ 400.00545.00Bangtails '47225.00275.00Gold Nugget, $5-25c$ 429.50525.00Bangtails '47225.00250.00High Hand59.5099.50Bangtails '48375.00425.00Jennings Challenger5-25c250.00Big Game PO39.5069.50Jennings Club Con-395.00395.00Big Top PO30.0035.00Jungle Camp FP15.0030.00Bob Tail PO30.0035.00Jumbo Parade Comb.49.5089.50Club Bells49.5099.50Jumbo Parade FP30.0050.00Jumbo Parade PO39.5050.0050.0050.00

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October 16, 1948



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