



Mills Industries, Incorporated, 4100 Fullerton Avenue, Chicago 39, Illinois

The Cash Box, Page 3

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Week of June 16, 1947

S.O.S.

JUKE BOX OPERATORS, DISTRIBUTORS, SUPPLIERS AND ALL OTHERS INTERESTED IN HELPING THE AUTOMATIC MUSIC IN-DUSTRY WIN ITS BATTLE OVER THE SCOTT (H.R. 1269 and H.R. 1270) AND THE FELLOWS (H.R. 2570) BILLS NOW PAST THEIR THIRD AND FOURTH OPEN PUBLIC HEARINGS IN WASHINGTON — READ THIS MESSAGE.

By Bill Gersh

The Cash Box has been receiving more and more letters from juke box operators thruout the nation offering their services in regards to the Scott (H.R.1269 and H.R.1270) and the Fellows (H.R.2570) Bills which have just passed thru their third and fourth open public hearings in Washington before a Sub-Committee of the Committee On The Judiciary.

There is no longer any doubt of the seriousness of these bills. The manner in which they affect everyone of the juke box operators thruout the nation cannot be minimized. The actual fact is that should these bills ever become Federal law there is no doubt that the majority of automatic music equipment now operating thruout the country will have to close down. Juke boxes will never be able to pay the local, state and Federal taxes they are paying, in addition to a superimposed, special tax for such a privileged group as ASCAP which will come into being.

Even before the editorial which appeared on this page in this past week's (June 9) issue could reach the hands of a great many members of the juke box industry, more letters had arrived asking what these men could do to help the present serious situation in Washington.

As one of these automatic music leaders wrote, "Yours is the one and only magazine which is giving us the details and it is the one and only magazine to which we pay any attention whatsoever in regard to our business. That's why we're writing to you and that's why we'll abide by whatever you tell us to do. That goes for me and all the other operators here."

Naturally, The Cash Box feels that this, and the many other, letters which have since arrived at its offices are a great compliment to the fact that it was the first and only medium which warned the trade months ago that ASCAP and other organizations of like ilk were preparing to once again go before the Congress in an effort to obtain Federal legislation to force every juke box in the nation to pay them "tribute" for the use of what is known as a "copyrighted" tune.

Furthermore, The Cash Box is the one and only publication in the juke box industry which has, at its own expense, given the most complete and inside reports of just what is happening in Washington on the Scott and Fellows Bills. Representatives of The Cash Box have been present at every private meeting and also at each public hearing. Not just correspondents, but, members of The Cash Box staff who know the "ins" and the "outs' of the juke box industry and can, therefore, understand what is meant by hidden and veiled sentences which are spoken before the Sub-Committee and can further, because of this, report the real and true facts to the trade.

The Cash Box was named the "official organ of the juke box industry" at a meeting of juke box leaders in Washington the evening of June 3, 1947. Such an honor has never before been accorded to any coin machine publication. It came spontaneously and unanimously and proved, once and for all time, what the juke box industry (as well as the rest of the coin machine field) thinks of The Cash Box and the work it has done in its behalf.

To get back to the letters which have arrived, even before this past week's editorial reached these men, and just as this past week's editorial suggest, each and every juke box man in the nation, whether operator, jobber, distributor, manufacturer, supplier or however allied to the juke box industry should, at this time, remain cool, calm and collected.

If he feels he has something of real value to tell the Sub-Committee in Washington and wishes to have a statement prepared, or if he feels that his attorneys should be closely identified with this work, then he should funnel that information thru the three man legal committee which was especially appointed for this very fact, or he can pass it on to The Cash Box which will guarantee that it is given all due consideration and that it reaches the proper hands.

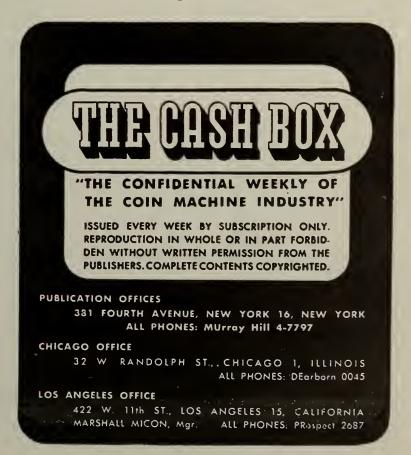
But, he should do nothing on his own at this time, for he can upset the strategy which is now being developed. He may, unmeaningly, issue conflicting statements to what the rest of the juke box industry will issue, thru whichever spokesman will be appointed by the three man legal committee. The manufacturers' attorneys in Washington have agreed to work with this three man legal committee. Therefore, rather than have confusing and conflicting statements made by a score of people at one and the same time, it is best that all statements and all ideas, methods, plans, and whatever else any juke box man has to say, be first funnelled thru the appointed three man legal committee and, if of value, will be accepted and incorporated in the one statement which will be issued.

But, all this does not mean that the average juke box coinman is finished—that he need do no more. There's a great deal of work ahead of him. Hard work to save his business and his livelihood. He must realize that if any of these bills become law he will be faced with a license fee per year that can push him right out of the juke box industry. ASCAP, MPPA, SPA, NMC, and all others involved, can ask for amounts of monies which will prove absolutely impossible to pay. At this moment the juke box industry must be prepared to fight for its very life.

How can this be done? Simply by the average juke box man, who now realizes what a serious situation he faces, to fill out the coupon on the following page and, incude in that coupon, the names and addresses of all other juke box coinmen in his vinicity whom he knows will also work along with the attorneys and juke box leaders who are fighting so desperately hard in Washington for him and for his business to prevent such organizations as ASCAP from gouging him out of business.

Just exactly what the strategy will be cannot as yet be told. But, the juke box coinman must absolutely rely upon the fact that these men are giving of their time, money, effort, energy, intelligence and health to fight for him. They will need him when the time comes. Therefore, if he will fill out the coupon on the next page, further information will be relayed to him when the proper time arrives—CONFIDENTIALLY—so that the strategy which has already been prepared will not become the property of anyone but himself and other members of the industry.

The Cash Box has been delegated to do this job for the juke box industry's leaders. It is absolutely imperative that every single juke box operator, distributor, supplier and allied member to the juke box industry who wants to help this industry win this battle fill out the next page and mail this back to The Cash Box immediately. Those who want extra copies will receive these free of charge.



IMPORTANT JUKE BOX COINMEN FILL OUT THIS PAGE IMMEDIATELY!

(For Full Details Read the Editorial, Page 3, This Issue)

THE CASH BOX 381 Fourth Avenue New York 16, N. Y.

Enclosed is my name and address, as well as the names and addresses of all the juke box operators in my territory. We are ready to do whatever is necessary to help defeat the Scott and Fellows Bills. You can mail us confidential information to these addresses.

Signed	
Firm	
Address	
City	
Name	Name
Firm	Firm
Address	Address
City State	City
Name	Name
Firm	Firm
Address	Address
City State	City State
Name	Name
Firm	Firm
Address	Address
City State	City
Name	Name
Firm	Firm
Address	Address
City State	City
Name	Name
Firm	Firm
Address	Address
City State	City State

NOTICE!! If More Names, Please Attach to This Sheet!

JUKE BOX MEN STILL DON'T TALK AT THIRD HEARING OF SCOTT BILL JUNE 9

Powerful Music Groups Continue Tirade for Passage of Anti-Juke Box Bills. Hammer for Defeat of NAPA Sponsored H. R. 1270. Coinmen Deeply Concerned.

WASHINGTON, D. C .- Once again the impressive hearing room of the House of Representatives' Committee On The Judiciary rang with tirades against the automatic music industry and the current copyright law as it pertains to automatic phonos, when the group met for a third hearing on the Scott (H. R. 1269 and H. R. 1270) and Fellows (H. R. 2570) Bills at 10 a.m. Monday morning June 9. Once again it was only the powerful proponents of the measure who were heard, launching speaker after speaker before the committee in an effort to wrest an annual "cut" from what they termed "the tremendous profits" of automatic musicmen.

As has happened before, the speakers spent a goodly portion of their time blasting the Maurice J. Speiser-backed Scott Bill (H.R. 1270) which would permit an artist to copyright his or her "interpretation" of a melody, and from the avalanche of arguments hurled against it, most experienced observers were agreed that the bill stands little chance of even a favorable committee report.

But just as H. R. 1270 was roundly mauled, so did the same powerful groups and individuals cry out for the passage of H.R. 1269 and H.R. 2570, and of the few coin machine representatives who were witness to the proceedings, most were of the opinion that a hard fight looms ahead to rectify what influence the opposition must certainly have registered with the committee.

First witness at the session was the surprise appearance of Rep. Sol Bloom (Dem.,NY), who appeared before his colleagues as a private citizen, song publisher and songwriter. Reviewing a musical career that goes back fifty years and more, the popular dean of the House of Representatives devoted the major portion of his speech to an attack on H.R. 1270, remarking humorously, "Whoever wrote it should have exclusive right to it."

But coinmen who had hoped that Bloom would favor their case with at least silence on H.R. 1269 and H.R. 2570 were disappointed when one of the committeeman asked Rep. Bloom what position he took on those measures. Rep. Bloom replied that he was decidly in favor of passage, adding that he had sought the passage of such a bill "for many years."

Following the congressman's testi-mony, Fred Ahlard of the Songwriters Protective Association was called, and he too, blasted H.R. 1270, but asked the passage of H.R. 1269; and he, in turn, was followed by Don Petty, general coun-sel for the National Association of Broadcasters, who hit at H.R. 1270.

During this time the testimony delivered appeared almost to resemble a series of verbal trip hammers that were beating without mercy at the frame of Maurice J. Speiser, backer of both Scott Bills, who sat in the first row of chairs from the witness table.

Speiser was taking a beating in that even those who called for enactment of Scott Bill H.R. 1269 appeared to prefer to mention the legislation under the name of the ASCAP-backed Fellows Bill H.R. 2570.

And just as it appeared not to be Speiser's day in court, so did it seem a black day for the representatives of the automatic musicmen, who included Al Denver, president of the Automatic Music Operators Association of New York, Sidney Levine, general counsel for the same organization, and Hammond Chaffetz, attorney representing the Phonograph Manufacturers Association.

Seated close to the section reserved for the Committeemen and members of the press was Rep. Frank Fellows (Rep., Me.), author of the ASCAP-backed H.R. 2570, and if anyone wondered at his presence at this hearing they were not disappointed, for the next and last speaker to be heard that day was then introduced. He was Herman Finkelstein, ASCAP attorney and a recognized expert on copyright law. He was the man ASCAP had chosen to state its case for H.R. 2570 and, coincidentally, for H.R. 1269.

Launching his case, Finkelstein ham-

mered at the automatic phono exemp-tion which, he said, had "crept into the copyright law," not as an exemption for the juke box, but for the ear phone machines of the ancient penny arcade.

He went on to characterize the composer as a victim of the 2-cent royalty provision, the full amount of which is seldom paid, while the songwriter's melody gets played "about a hundred (sometimes two hundred) times" on the juke box, without realizing a single cent more than the royalty on the single record's sale.

At this juncture in the case, the committee began a cross examination of Finkelstein as to whether or not the composer was being victimized by the record firms over the royalty payment. In his replies, it was generally agreed that Finkelstein presented the record companies in a distinctly unfavorable light, going so far as to say that the composer might well be "black-balled" if he demanded the two-cent royalty.

Then, after a rather lengthy discussion on this matter, with Finkelstein often showing himself to be rather confused as to facts, Miss Isabelle Marks, attorney for Decca Records, rose to straighten out what might well have gone down in the record as a lot of mumbo-jumbo.

Continuing his argument for enactment of the Fellows Bill (H.R. 2570), Finkelstein quoted The New York Times to show that the automatic music industry had realized an income of \$230,000,000 last year. He then quoted an opinion by the late Justice Holmes on the question of "public performance for profit". Also included in his testimony was the claim that foreign composers visiting here often believe they were being robbed upon finding their works on juke boxes without having received compensation. Concluding, he called for the passage of the Fellows Bill (H.R. 2570), so that, "the Copyright laws of 1909 would be brought up to date."

The hearing was then adjourned until 10 a.m. Wednesday, June 11.

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JUKE BOX MEN Score

Fourth Hearing on Scott Bill, Wed., June 11, is Triumph for Juke Box Ops as Atty. Sidney H. Levine's Testimony Wins Commendation of Sub-Committee for Clarification of Bills. Ops Optimistic. Believe Levine's Testimony Scored Big.



SIDNEY H. LEVINE Attorney for the Automatic Music Operators Association, New York

WASHINGTON, D.C. — The tense and anxious group of coin machine representatives, who gathered here on Wednesday morning, June 11, to attend the fourth public hearing on the Scott (H.R. 1269) and Fellows (H.R. 2570) bills in an effort to help state the case of all the nation's juke box operators against this proposed legislation, came away from the Old House of Representatives Office Building greatly heartened and tremendously relieved, following their first opportunity to combat the vicious mass of testimony that had been leveled against them.

The juke box men had scored!

That was the general opinion of all who were witness to the proceedings.

Taking the limelight from the moment the hearing was called to order by Representative Lewis, chairman of the Sub-Committee of the House of Representatives' Committee On The Judiciary was Sidney H. Levine, attorney for the Automatic Music Operators Association, New York City, who had been summoned as the first witness.

Levine rose to the occasion with alacrity. For weeks the dynamic little veteran of many a cointrade battle had sat, along with other industry representatives, and listened to glossy voiced officials and attorneys of the nation's most powerful music business combines paint damaging pictures of the juke box and the men behind them.

Thousands upon thousands of words had gone down into the Congressional record in their efforts to tear from the copyright laws of the United States that portion which specifically exempts coinoperated musical instruments from the payment of royalties and tribute to any and every one of them.

These men are putting out their most expensive best, because a victory means cash, and lots of it.

Like all who have followed this case from its beginnings, Levine realized full well the strength of the opposition; he has three ASCAP scalps he won in the courts of the State New York. He was well prepared for this most important battle.

Introducing himself to the Congressmen, and reviewing briefly his ten years of experience with the New York phono ops' association, Levine launched his counter-attack on the cases presented by the oppostion by analyzing those cases and explaining that for all the arguments launched, the backers of the bills (H.R.1269; H.R.1270 and H.R.2570) were seeking amendment to the "Copyright Act of 1909" on the grounds that: 1) They allege that Congress at the time was aware only of penny-arcade type phonographs which registered sound via earphones, and 2) They allege that Congress never imagined that the juke box industry would grow to its present stature.

Ripping into both these propositions, Levine cited cases, some of which had reached the U. S. Supreme Court, to show the fallacies of these ASCAP-inspired arguments.

At this point, Representative Keating interrupted to question Levine as to the ASCAP-offered statement that the juke box industry reaped \$230,000,000 from phono operations in 1946.

To this Levine replied by tracing the first accurate description of the status of the automatic music operator that had ever been given to the Sub-Committee in all the weeks of litigation since the first day (May 23) the bill came up for their consideration.

He pointed out the current cost of equipment, maintenance, payrolls, parts and records. Of the last, Representative Keating asked if the operator usually found both sides of the records to be money-makers. Levine replied that such was seldom the case.

"I thought so!" Representative Keat-

ing quipped, reflecting his own record buying experience.

Tracing the growth of the record industry, as it parallels the juke box industry. Levine pointed out that the composers and publishers were reaping more today as a result of the juke box than they had ever realized from records before.

Concluding that for nine years similar bills have been introduced in Congress, in an effort to have a few enrich themselves at the expense of the thousands to whom juke box operation represents a livelihood, Levine cried out: "This is the first time such an attempt was ever dignified by a public hearing!"

He then respectfully urged that neither of the bills be permitted to become law.

Having concluded his testimony. Levine was about to return to his chair when he was called back to receive a surprise accolade from the Committee.

For the first time since the hearings began an attorney was congratulated by each and every one of the Congressmen on the Sub-Committee before whom he had testified, and all agreed that Levine had done a great job to help the defeat of the most vicious legislation juke box men thruout the nation have yet been faced with.

Returning to his chair, Levine was congratulated by his attorney-team-mates, William Rosenfeld, general counsel for the Ohio State Phonograph Merchants Association; Sol Kesselman, attorney for the Music Guild of America, New Jersey; and Hammond Chaffetz, attorney for the Phonograph Manufacturers Association. In addition, he received the hand-clasp of Bill King, president, and Jack Sheppard, vice president, of the Philadelphia (Pa.) music op organization.

Levine took practically all of the two hours allotted for the hearing, and following him Louis D. Frolich, ASCAP attorney, arose to try to refute some of Levine's figures regarding the operators' annual income. In the brief moments allowed him, Frohlich attempted to instil in the minds of the Congressmen the thought that juke box ops had been hiding the true statistics of their enterprises, pointing out that he had searched the files of the U.S. Department of Commerce and had found no definite figures.

Before Levine could reply, the committee called Ralph E. Curtiss, attorney for the Associated Tavern Owners of America, who delivered testimony on behalf of location owners aginst both bills. Speaking in quiet tones, his testimony was a change from the oratory of Sidney H. Levine, but his case was also well supported by facts, and it was generally agreed that his testimony was an aid to all members of the juke box industry.

Upon conclusion of Curtiss' testimony. Levine postponed the adjournment of the session for a few moments to deliver a spirited message in behalf of the character and reputation of the trade and, following this, Chairman Lewis announced that the next public hearing on H.R. 1269 and H.R. 2570 would take place on Monday. June 16, at 10 a.m. The proceedings were then adjourned.

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BAD PACKING PLUS POOR EQUIPMENT HURTS EXPORT BIZ **Complaints from South and Central American Countries Increasing.** Sellers Urged to Give **Closer** Attention to Export Requirements.

NEW YORK-A well known coinman has just returned from a seven weeks tour of South and Central American coun-

of South and Central American coun-tries. Speaking the language fluently and being well acquainted with the countries, for he was born in the Argentine, he made it his business to call on as many coin machine men in the Latin American nations as he possibly could. To his surprise he came across an act-ual deluge of complaints regarding the methods used by American coin machine sellers in packing, shipping and servic-ing accounts south of the border of these United States. Not only was he embar-rassed during his many visits, but, be-cause of the number of complaints, de-cided to, then and there, continue to call cided to, then and there, continue to call on as many of these importers of Amer-ican coin operated equipment as he possibly could in an effort to learn just

how deep the complaints really went. He learned that where manufacturers in this country had distributors and arranged for shipments of new equipment no complains could be found. He did learn, in this regard, that shipments had been coming thru very slowly, and that due to the shortness of the summer season in most of these Latin American na-tions, sales weren't as yet under way in the quantities which would eventually be expected.

But, all in all, where American manufacturers had representatives handling their new machines, there was complete satisfaction and a general belief that the South and Central American countries would be among the best customers of United States coin machine manufac-turers turers.

Most of the complaints were from firms that had purchased used equipment in this country. Some of these men showed this visitor from the United showed this visitor from the onited States flimsy, worn out, single plywood packing cases and shooks which were used to ship machines so many thousands of miles by train and boat and which, 'most naturally, fell apart long before the machines arrived, causing the shippers to simply the them with rones or whatever simply tie them with ropes or whatever else was handy and deliver whatever was left as per their contract to deliver. In one case he found that a wholesaler

in this country had actually shipped all the way to Buenos Aires, Argentine, in a flimsy refrigerator crate which is used for local delivery of refrigerators within city shipping limits in this country, and had actually shipped heavy phonographs in this type of case. The result was that the phonos arrived in Buenos Aires with glass smashed, with cabinets broken, plastics cracked and much of the mechanism injured

These machines were of no value to this importer in the Argentine. He hasn't the facilities nor the repair shops at his command for the amount of work neces-sary to put the phonos back in working order. This created extremely hard feelings. This importer happens to be the largest operator and seller of coin operated machines in his country and, nat-urally, word spread among all the others handling coin machines in Buenos Aires. This hasn't done the exporters in this country any good.

Furthermore, in visits to other spots, this coinman found machines with important parts of their mechanisms missing, with burnt out tubes, with smashed glasses, with even refuse left in one flimsy crate in which an expensive juke box had been shipped. This South Amer-ican coinman actually had this crate on display and had never even removed the phono from it so that all others who called on him saw the type of merchan-dise and the methods for shipping as used by this one jobber which was hurt-ing an entire country's future export business business.

The complaints and stories could possibly continue here for column after col-umn. This coinman, on his return from his Latin American tour, called at the offices of The Cash Box not because he so angry at the U.S. jobbers who had shipped this sort of merchandise to the Central and South American coinmen, but instead, because he realized, having been a native of Latin America, what this would mean to the future export this would mean to the future export business of this industry, at least with the Latin American countries.

About a year ago The Cash Box start-ed sending issues into the Latin American countries. Twenty-one of these na-tions were most completely covered. The opening page in these special issues of The Cash Box was printed in Spanish and was a complete review of the coin machine picture in the United States. This met with great favor thruout South and Central America and many com-mented on this to this visiting United States comman States coinman.

Bue due to general production difficul-ties and the fact that American manu-facturers were not able to completely satisfy the American market, not to speak of foreign markets, The Cash Box toned down its promotional effort thruout South and Central America temporarily at that time. It has, since then, started over again and has been in receipt of some very fine letters from the Latinos Americanos complimenting The Cash Box on its efforts to establish friendly relations with their countries.

In fact, The Cash Box has been warmly thanked by certain organizations in the U.S. because of its good efforts in promoting better relationships with Latin America. These organizations are inter-ested in Pan American relations; in obtaining and maintaining good will with Latin America for more than one reason.

Therefore, those jobbers and other sellers of coin operated equipment to the Latin American countries are not only harming what may be the big future export market for this industry, but, at the same time, they are hurting relation-ships which are being established by Government encouraged agencies in an effort to build and maintain good will. These men must look at this export pic-ture with a much broader viewpoint than they are doing at this time. To ship an expensive juke box in a cheap, flimsy crate, and the crate to actually contain trash, is beyond any conception of business acumen or intelligence. But, this happened. It may happen again, unless something is done immediately to stop it.

The Cash Box believes that the reason for such poor equipment and bad pack-ing is simply because those sellers who have already used such poor business tactics must think that business with Latin America is a one shot proposition. This isn't true. The Latin Americans believe that their countries will prove the biggest importers of coin operated ma-chines. These men can be developed into large quantity, steady buyers.

It is up to every seller in this country who obtains an order from Latin Amer-aic to immediately make it his business to completely study the order and see to it that the buyer receives the finest equipment obtainable. That the machine is in parfect working order. That it is is in perfect working order. That the machine packed for export shipping with heavy wood crates made especially for such shipping and that supports are used in-side the crates which will hold steady whatever equipment is shipped. Instruc-tions should also go along giving the tions should also go along giving the South or Central American coinmen a complete understanding of what should be done in case anything goes out of order. Most manufacturers have instruction pamphlets and can supply these to sellers of used equipment.

Friendship and service is as much part of a sale to South or Central America as is the actual cash involved in the deals. It is, therefore, up to every seller of coin operated equipment to the Central and South American countries to help develop these 21 nations into the greatest buyers of coin operated machines in the world by seeing to it that all further complaints cease and that only compliments begin to arrive from these Latin American nations in the future.

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The Nation's TOP TEN Juke Box Tunes

The Top Ten Tunes Netting Heaviest Play In The Nation's Juke Boxes, Compiled From Reports Submitted Weekly To The Cash Box By Leading Music Operators Throughout The Country.



MAM'SELLE

On top of the heap for four weeks now, and appears to hold an exclusive on this spot.

LINDA

Enters its fifth consecutive week in the number two slot - with ops reporting the ditty a steady coin culler.



MY ADOBE HACIENDA

A repeat of last week - holding down the number three position while a realm of coin continues to pour in.

HEARTACHES

Still riding high with ops reporting this ditty as one of the best money makers of the year.

PEG O' MY HEART

Climbing the ladder — but fast! A host of hit records to choose from and climbing fast.



ACROSS THE ALLEY FROM THE ALAMO

Moves up one rung this week. In seventh place last week, the ditty appears to be holding its own.



WONDER. I WONDER Not an op wondering about this tune. Coast reports have this one

right up among their top tunes. BELIEVE

I WONDER,

Continues its steady trend up, with phono playing customers crying for more of the same.

THAT'S MY DESIRE

Ops report their customers keep asking for more — as the song maintains its hold on this coveted page.

CHI BABA Shot up like a rocket to garner this position for the first time. Reports received indicate a long and healthy

CHI BABA

run with this tune.

AP-1064-Connee Boswell AR-1001-Sherman Hayes O. CA-419-Peggy Lee CO-37384-The Charioteers

COL-37300-Frank Sinatra

AP-1056-Curtis Lewis Trio

CA-395—Martha Tilton

Quartet

CN-6048-Golden Arrow

DE-23738-Lawrence Welk O. MG-10027-Blue Barron O. DEL-1080-Ted Martin MA-1133-Louis Prima O.

SO-2023-George Towne O. VI-20-2259-Perry Como

CO-37289—Woody Herman	ME-3060
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	
CA-395—Martha Tilton	MA-1124
CO-37353—Tony Pastor Orch. DE-23865—Guy Lombardo O.	MG-100 MO-20-5
DEL-1075-Ted Martin	NA-9032

24—Eddy Howard O. 018—Van Johnson 516-The Scamps 2-Jack Carroll

MU-492—Artie Shaw O.

CO-37329-Woody Herman

DE-23866-Ella Fitzgerald

ME-5007—Frankie Laine

MG-10020-Art Mooney

—The Starlighters

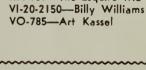
SO-2024—Ted Straeter O. VI-20-2228—Louis Armstrong **`**O

VI-20-2240-Louis Armstrong .

MN-1064—The Cats &

The Fiddle MO-147—Hadda Brooks SO-2019—Ray Anthony O. VI-20-2251—Sammy Kaye

Orch.



SI-15065—Ray Bloch O. SO-2005—Ted Straeter

RH-101-The Esquire Trio

SO-2006-Bob Chester O. VI-20-2047-Charlie Spivak Q.

EN-257—Derry Falligant CA-362—Paul Weston O. CO-37215—Buddy Clark— DE-23864—Gordon Jenkins O. ME-3058—Chuck Foster O. SI-15106—Larry Douglas

EX-EXCELSIOR

JB-JUKE BOX

MA-MAJESTIC

ME-MERCURY

MG-M-G-M

MN-MANOR

MU-MUSICRAFT

NA-NATIONAL

MA-7217—Ray Dorey ME-5048—Frankie Laine

MGM-10011-Art Lund

NA-9032-Jack Carroll

MO-MODERN MUSIC

**KI**—KING

ME-3057-Bobby True Trio

EN-147—The Cossman Sisters KI-609—Billy Hughes MA-1117—Eddy Howard

KI-598—Cowboy Copas MA-1111—Eddie Howard O. ME-3057-Bobby True Trio

MGM-10001-Jimmy Dorsey Orch.

DE-25076—Phil Regan DEL-1080—Ted Matin MA-7238—Danny O'Neil ME-5052—Ted Weems

DE-23863-The Mills Bros.

NA-9026-Red McKenzie

VI-20-2175-Ted Weems O.

MG-10037-Art Lund

NA-9027-Red McKenzie VI-20-2272-The Three Suns VT-1-The Harmonicats

VI-20-2272-The Three Suns

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AL-ALADDIN

AR-ARISTOCRAT

BW-BLACK & WHITE

**CN**—CONTINENTAL

CO-COLUMBIA

EN-ENTERPRISE

AP-APOLLO

CA-CAPITOL

DE-DECCA '

DEL-DELUXE EC-EXCLUSIVE

AL-536—Al Gayle CA-396—The Pied Pipers CO-37343—Frank Sinatra

DE-23861-Dick Haymes

Ray Noble O.

CA-389-The Dinning Sisters

CO-37332-Louise Massey

AP-1045-Gordon Macrae

CO-37305—Harry James O. DE-25017—Ted Weems O.

CA-372—Joe Alexander

CN-8021-Ray Smith

DEL-1068-Ted Martin

Harmonicords CA-346--Clark Dennis

CO-37392-Buddy Clark

CA-387—Stan Kenton O.

AL-537—Al Gayle

CT-8001-Jack McLean DE-23846-Kenny Baker

Week of June 16, 1947

QU-QUEEN

RA-RAINBOW

SI-SIGNATURE

SO-SONORA

ST-STERLING

SW-SWANK

VI-VICTOR

**VO_VOGUE** 

VT-VITACOUSTIC

RA-10014-Marshall Young

VI-20-2211-Dennis Day

SI-15093—Ray Bloch O. SO-2023—George Towne O.

TO-TOP

Page 9

Week of June 16, 1947

THE CASH BOX

"Inflation Blues"

"Sound Track"

COOTIE WILLIAMS ORCH.

(Majestic 1150)

• Ops with race spots looking for some real low down blues, done up brown are sure to like this twin-bill by the Cootie Williams ork. It's "Inflation Blues", appropriately titled et al, with Bob Mer-rill falling out to do the vocal. Bob echoes the title throughout in jargon that make for coin play. On the flip with an all instrumental number, Cootie dis-plays his wares in the manner that has made the maestro what he is. It's good stuff that the hep crowd is bound to go for and will hypo your phono take by leaps and bounds. Get next to the pair —by all means! • Ops with race spots looking for some —by all means!

"On The Old Spanish Trail"

"Ragtime Cowboy Joe"

EDDY HOWARD ORCH.

(Majestic 1155)

• Fair haired maestro of the day steps up to offer ops a cutie in neat melodic patterns with "On The Old Spanish Trail". It's Eddy Howard and his boys doing this "cupiditty," with the maestro highlighting the side as he wails the lyrics in top manner. Aimed at the quiet spots, the legion of Eddy Howard fans are sure to go for this one. Flip the deck to an oldie and a very popular one at that, to "Ragtime Cowboy Joe", and your patrons are in for belly-laughs galore. Done up in typical twang fashion, Eddy offers kicks all thru, that's bound to meet with your customers approval. Get next to this pair by all means. • Fair haired maestro of the day steps

#### "If The Sea Was Whiskey"

#### "Signifying Monkey" **BIG THREE TRIO** (Columbia 37358)

• Pair of sides aimed at race spots, step out here with neat wordage attached to show this trio up with favorable waxing of some cute novelty stuff. Titled "If The Sea Was Whiskey" and "Signifying Monkey", lyrics highlight the pair all the way, as the combo offer their best in smooth, dulcet tones. Topside tune echoes the title throughout with the story built around a pair who would "dive to the bottom—if the sea were whiskey". On the flip with more low down stuff, the triplets give the story of a jungle fight with the monkey win-ning out. The pair won't tilt the scales, but then again, you know your route better than we do—so go to it.

#### "Tallahassee" "Je Vous Aime" RAY DOREY (Majestic 7239)

• Novelty cookie done up in slow tempo by song spinner Ray Dorey turns up neat for the piper as he offers "Tallahassee". Lyrics shower the city with orchids galore, and may attract more attention once the flicker "Variety Girl" makes the local rounds. Dorey's vocalizing fills the bill, and ops may be able to use the wax to good advantage as filler material. On the flip with an enticing bit, currently enjoying a well deserved spot in so many phonos, Ray does "Je Vous Aime". It's cute stuff and spins in slow tempo hinging on a romantic twist that the moon in June crowd might like. "Tallahassee" is the ditty that will goso lend an ear in this direction-willya?



"Come To The Mardi Gras" "Lolita Lopez" FREDDY MARTIN ORCH. (Victor 20-2288)



• Ditty all wound up for a party that grabs the featured spot this week is this latest offering by Freddy Martin and the boys. "Come To The Mardi Gras", featuring balladeer Stuart Wade and ensemble in the limelight is well loaded with possibilities. "Mardi Gras" sounds like one of the better coin cullers heard in a long, long time. Styled with lots of vocal by the combo, and wonderful rhythmic beat backing the group, the side comes up heavily egging for top phono play. In typical mardi gras fashion, the Martin-Men turn out the scintillating brand of music your customers are asking for. On the flip with some novelty Latin rhythm, the maestro offers "Lolita Lopez", that terrific gal that's got 'em all beat. Fast tango beat fans the backdrop with crooner Stuart Wade taking top honors once again. Lend an ear to the topside tune to cash in for a barrel full of moola.

#### "Sometimes I'm Happy"

#### "Ace In The Hole"

ANITA O'DAY

#### (Signature 15127)

• She's got the stuff that spells coinplay; and more! It's Anita O'Day, with her initial waxing on this label, doing the old, familiar "Sometimes I'm Happy", and you'll be the happy op by getting next to this affair. Trilling in light manner all thru the session with the chirp utilizing her tonsils to best advantage by piping oh so pretty, the wax rates like a flush. The disk spins with rhythmic beat to set the pace for Alvie and His Little Band, who back the canary in splendid fashion. On the flip with more oldie material aimed at the elbowup spots "Ace In The Hole" is there for the asking. Ops should be familiar with the tune-as Anita wails in 1900 vintage with background provided to fit like a glove. Peg the topside tune for added coin play!

#### "There's That Lonely Feeling Again" "Tomorrow"

CHARLIE SPIVAK ORCH.

(Victor 20-2287)

• Hunk of wax that looks like a comer is this piece by the Charlie Spivak crew. "There's That Lonely Feeling Again", featuring crooner Tommy Mercer in the limelight, shows up as stuff that might be worthy of a spot in your phono. Tommy echoes the title throughout the side with the ork coming in for a jump or two. On the other end with a romantic ballad, vocalist Rusty Nichols steps to the podium to offer "Tomorrow", an attractive piece effectively handled throughout. The Spivak ork come through for the pipers on both sides and highlight the side in neat fashion. Both sides won't stop traffic, but nevertheless, the pair is there for the asking. You take it from here.

"My Heart Is A Hobo" "You'll Know When It Happens" RAY NOBLE ORCH.

(Columbia 37356)

• From the forthcoming flicker "Welcome Stranger" comes the novelty ditty "My Heart Is A Hobo", with this hunk of wax trimmed in a prize package by the Ray Noble ork. Ops looking for a new singer that has piping appeal galore will find it in Snooky Lanson, as the lad renders this number with kicks replete and a low down beat that's bound to meet with approval of your phono playing customers. It's good stuff with the background music by maestro Noble filling the air like a charm. On the backside with "You'll Know When It Happens", balladeer Snooky grabs the lime again to offer a top romantic ballad that's loaded with possibilities. Dig the title; add a bit of cupid and take the pitch from here. Give the wax a whirl; it's well worth your listening time.

#### "Passing By"

#### "An Apple Blossom Wedding"

#### BUDDY CLARK

(Columbia 37488)

 Ditty you're going to be hearing plenty of soon is this affair by piper Buddy Clark; all painted up to step in and catch coin for a host of ops. Titled "Passing By," and pegged on these pages recently, Buddy's version is one to add to the splendor and simple enchanting pattern the melody sets. Wax spins in slow tempo throughout, with musical backdrop provided by Mitchell Ayres scoring all the way. On the flip with a love story, Buddy uses his tonsils to good advantage as he spoons "An Apple Blossom Wedding". Strictly Central Park stuff, the starry eyed crowd may chalk this one up close. Don't pass the the topside tune by-it means extra coin-play for you.

Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.



"Va Zap Pa" "Money, Money, Money" KIRBY STONE QUINTET (Scoop 1001)

• Ditty that migh be used effectively by ops catering to the crowd that goes for this brand, is this affair by the Kirby Stone Quintet titled "Va Zap Pa". An Italian novelty fling, the crew make merry music with the tune, coupling light lyrical phrasing wherein the meat of the number lies. Lots of beat fill the bill, and ops looking for stuff like this might do well to spot the disk. On the flip with some calypso beat, the combo tell their story of the long green in pleasant tones. The pair is there for the asking, and since you know your route better than we do—take it from here.

#### "Whiffenpoof Song"

"I Have But One Heart" MONICA LEWIS

(Signature 15130)

• Plug tune from the hit show "Winged Victory", seeps out here to rate chanteuse Monica Lewis orchids for a grand delivery of "Whiffenpoof Song". Which brings to mind—what is a whiffenpoof? At any rate this hunk of wax with the familiar echo, spins bright throughout. You'll like Monica's slow delivery, with background setting filling the air with lots of flavor by the Ray Bloch ork. On the flip with a ditty pegged here recently, Monica offers the fast rising "I Have But One Heart". Latin touch spins in slow tempo with the bandsmen highlighting the side again. The pair is there for the asking so go to it!

"Pancho Maximilian Hernandez"

"Can You Look Me In The Eye" WOODY HERMAN

#### (Columbia 37355)

• Here's Woody Herman with his latest waxing doing a number well loaded with possibilities; and of the brand that you should by all means lend an ear to. "Pancho Maximilian Hernandez", (the best president we ever had) fares well for the crooner as he does the thing in bounce tempo. Tune is sharp throughout with the Four Chips assisting Woody in top manner. On the flip with a number currently enjoying a spot in so many phonos Woody does "Can You Look Me In The Eyes" to merit praise from this corner. "Pancho" deserves your listening time—give it a whirl.

#### "Hey John"

#### "I'm Awfully Strong For You" DELTA RHYTHM BOYS (Victor 20-2271)

• Aimed at the race spots and made of stuff that the fast crowd should go for is this offering by The Delta Rhythm Boys titled "Hey John". Story in the wax should win praise from a host of phono playing customers, as the combo wail their tale about John's copping green from the boss man's till. Windup is with kicks—John takes his buddy broke and grabs the ownership papers — with his former boss-man working for him. It's cute stuff all through, and the group's vocal strains match the pleasant lvrical phrasing. On the flip with an oldie by the great George M. Cohan, "I'm Awfully Strong For You" makes for agreeable listening time, as the combo trill this ballad. "Hey John" is the bill you'll go for—so latch on!



"I Hear A Song" "It's Yesterday Again" NICK DeLANO ORCH. (Black & White 836)



NICK DE LANO

• This one is a shot in the dark! One of the most beautiful ballads heard in long, long time turns up here by a rather unknown balladeer-maestro, and believe me, this boy can sing! It's Nick DeLano, doing a ditty, you'll be hearing plenty of in the near future. Titled, "I Hear A Song", Nick's smooth rendition of this soft patterned melody, flows freely to make you wanna play the thing time and again. Ditty itself, flash back on memories galore makes for easy listening time. The piper uses subdued tones and peak inflection at the right spot, to top off his performance. He's got the stuff to start the bobby sox brigade yowling again, and this number has enough hit material behind it to open the drawer for one of the top songs of the year. On the flip with more ballading and reminiscing, Nick once again comes through for a host of ops waiting for a clickeroo, with "It's Yesterday Again". Grab the title and you've got the pitch. Orchestral backing provided is top drawer all the way, with a guitar lick flavoring the topside tune. Latch on to "I Hear A Song" for a sock full of moola!

#### "I Had A Wonderful Time In Columbus"

#### "Let's Get Married"

#### JACK LATHROP & THE BUCKEYES (Ohio 001)

• Plug tune currently riding on a wave of hep publicity, steps out here to score in a big way for Jack Lathrop and The Buckeyes as they do "I Had A Wonderful. Time In Columbus". That's just what you'll have with this hunk of wax—a wonderful time. The group wail their tale about that wonderful town in fast time, as the lyrical phrasing of the ditty grabs top honors for the side. Jack's vocal effort makes for neat listening; as the straw sipping crowd will attest once they hear this piece. On the flip with a number that has kicked around a bit "Let's Get Married" showing vocal lass Betty Donovan in the lime cooks up well enough,, and may be used as good filler material. Topside tune for the money get next to it!

#### "As Long As I'm Dreaming" "Ballin' The Jack" GEORGIA GIBBS

iell

(Majestic 12010)

• Clicker from the forthcoming flicker "Welcome Stranger" with Her Nibs Georgia Gibbs spotlighted in the tonsil department shows the canary up with her rendition of "As Long As I'm Dreaming". The number rates from these orbs, and is bound to win favor in your phonos. A slow dreamy ballad, the chirp's voice carries the melody effectively, as incidental music provided by Glen Osser sways through the wax. Aimed at the somber spots, the crowd that loves to gather up close should go for this affair. On the flip with a cute blues ditty, Georgia does her stuff in resplendent fashion to earn that extra spot in your machine. Ditty has some life, with Her Nibs charming vocal effort winning favor in this corner. The green light is on—so go to it.

"Peg O' My Heart" "Come To Me, Bend To Me" BUDDY CLARK (Columbia 37392)

Definitely a ditty that will fit like a glove in any phono, Buddy Clark offers ops a realm of coin catching with his rendition of "Peg O' My Heart". The tune itself, currently winning favor in so many spots, is a natural to go with this crooner's rendition, and is made of enough stuff to offer stiff competition to the host of hit waxings floating around. Buddy's vocal effort is one to be heard, and will gather romancers to your machine like a bevy of bees. On the other deck with a plug tune from the musical "Brigadoon", Buddy offers "Come To Me, Bend To Me", pleasant Scotch air with a love story added. It's nice stuff and might catch on to the Buddy Clark parade. Peg "Peg O' My Heart" for a batch of coin action.

#### "I'll Take You Home Again Kathleen"

#### "Peg O' My Heart"

DANNY O'NELL

#### (Majestic 7238)

Standard number floating around for so many years, and the favorite of so many phono playing customers pops up here as a bit that might go right with the light hearted crowd in tavern locations. Danny O'Neill renders the lyrics in pleasant tones to which the old crowd love to sit back and reminisce to. Choir backing flavors the side greatly, while the orchestral support shower Danny with just the right amount. On the backside with a tune currently enjoying peak success in so many phonos. Danny does "Peg O' My Heart". There isn't enough we can say about this one, and practically every op will attest to the tune's coin appeal. Ops who have spots that go for this brand, might do well by getting next to this pair.

Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.

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Once again it's chins up and a host of smiling faces up and down the corridors of the nation's diskeries, as reports continue to flow in with indications that the record market is snapping out of its recent slump and merchandise is again moving in quantity... Older and more experienced salts shake all this off with the remark, "After all, I told you so; the last couple of months was the regular 'off-season', and 'off-seasons' in normal times are as regular as the clock"... And, in addition to these good words, came still brighter news — phono collections are on the upswing! And how pleasant are those words to this ink-stained character.

And, if all other record companies are feeling the old pep flowing back, the folks at Capitol Records here are feeling still better. Of course, it's Red Ingle's "Temptation" that's causing it, and a glance at the reports that arrive at THE CASH BOX daily serves as adequate testimony to the fact that the firm has a smash hit for sale. Congrats, fellers — on your new "Americana" label, and for your Red Ingle... Chatted with Bob Stabler, Capitol's regional rep in this territory, and Bob tells us he's spending lots and lots of his time working out plans to give the music op trade the kind of cooperation that spells more business. The lad deserves cooperation.

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Charming the coin machine reps attending public hearings on the Scott Bills in the House of Representatives, Washington, D. C., was Miss Isabel Marks, Decca Records attorney, who appeared to give testimony and remained to make many friends for her label . . . Also on hand were attorneys from RCA-Victor and Columbia . . . Hy Siegel, president of Apollo Records, and Henry Servais, general sales manager, have announced the appointment of Arthur Freeman to the managership of Apollo's Chicago branch office. Prior to joining the firm, Freeman was connected with DeLuxe Records . . . One of the most-optimistic of the West Coast record manufacturers, Leon Rene, president of Exclusive Records, announces the usual slump in sales that normally faces the platteries of the nation during this season has not been felt by his company. Leon is currently visiting in New York.

Seeking a top flight line to handle on an exclusive basis is Nat Cohn, of Modern Music Sales, New York. Among the best known distributors in the East, Nat was vaccinated with the record biz needle geveral years back when he was the Capitol Record's distributor in this territory ... Causing lots of talk in platter circles is the new "Archives" series being put out by Columbia Records. First release offers Al Jolson and the Guy Lombardo ork on "Rock-A-Bye Your Baby With A Dixie Melody" and "April Showers," cut in 1932. The label announces that the "Archives" series "will contain many recordings of artists at the peak of their careers, and, often, will be the very records that made those artists famous."

Paul Reiner, Black & White Records chieftain, making the New York rounds this past week . . . Ted Weems' Decca recording of "Moonlight" will be re-issued in July. It was cut in 1931 . . . Leo Feist, noted music pubbery, report that they will soon start a campaign on the recordings of "My Man," the Fannie Brice standard, the same as was done on "Guilty." The recent Sonora waxing by Roberta Lee is reported a click.

* *



JO STAFFORD With Paul Weston ond

His Orchestra

"I'VE BEEN SO WRONG, FOR SO LONG, BUT)

Something new! A rhythm ballod for Jo.

Å

* PASSING BY' Lush, romontic, ond dreomy.

 $\star$ 

CAP. 423

1 . 3 . 1

ELLA MAE MORSE With Buddy Cole's Boogie Woogie Seven

#### 'OLD SHANK'S MARE'

The Queen of "Cow-Cow Boogie" rings the bell agoin.

Sunset and Vine

'GET OFF IT AND.GO' Super boogie ... and the juke box fans will love it!

juke box fans will CAP. 424



FIRST WITH THE HITS FROM HOLLYWOOD

#### Ben Selvin & Louis Prima To Quit Majestic

NEW YORK—A pair of announcements of major importance that may well set off a series of other changes within the Majestic Records organization were disclosed late this past week when it was learned that Ben Selvin, vice president in charge of artists and repertoire, will not renew his contract with the label, which expires August 30, and that Louis Prima, one of the label's top name performers has ended his connection with the company "by mutual agreement."

Although the two announcements came at almost the same time, they do not appear to have any relationship between them.

Of Selvin's action, which came as a surprise even to music insiders, further comment was unobtainable, since Selvin left the city immediately after it was made known, notifying his secretary he would not be available until he had returned from a week-end vacation.

News regarding Prima was not quite so surprising, since the noted band leader had long been complaining of what he called "poor exploitation and poor distribution" of his disks. What was surprising, however, was the fact that Majestic spokesmen announced the change before Prima did.

The label's announcement, dated June 13, said: "Majestic Records today announced that Louis Prima has been released from his recording contract. Severance was by mutual agreement."

Hearing this wording, Prima immediately issued a counter-statement, objecting to the phrasing used by Majestic, which, he said, makes it appear that the contract termination was sought by the record company; it reads: "Due to the poor exploitation and very poor distribution our records received, we gave thirty-day notice to Majestic Records of termination of our contract on June 6th. This was in accord with the contract we held with them."

# Page 13Week of June 16, 1947Vitacoustic's "Peg" Tops Million Mark

CHICAGO — Vitacoustic's "Peg O' My Heart" by the Harmonicats has topped the million sales mark, it was disclosed this past week by a spokesman for the firm, and indications are to the effect that the record is still very much in demand and will remain so for some time.

The "record for a record" sales figure is admittedly causing great rejoicing among those connected with the label, especially so since it was made during the deepest part of the seasonal sales slump suffered by all firms.

That it served to score a tremendous kick-off for the new firm and set the stage for the big time is also seen by the label's officials, and plans are going ahead to expand all phases of Vitacoustic's operations.



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Week of June 16, 1947



Page 15

Week of June 16, 1947

Signatures

"You Should Live So Long"

"Guitar Boogie Woogie" JIMMY DALE (Continental 8025)

Folk" and "Western"

CORD REVIEWS

• Snatching this coveted position this week is a ditty oh so jam packed full of kicks; and flavored with stuff that's just a natural for your machine. Titled "You Should Live So Long", the lyrical phrasing therein looks like a cinch to clinch for top phono play honors in so many spots waiting for a coin culler. Jimmy Dale renders the torrid tune in top manner, with lots of meat in the background beat to set the pace. Wax story spins about that independent character, who always gets what he wants. On the flip with an all instrumental affair, Jimmy's boys offer ops effective rhythmic wax, that the cactus crowd may go for. Topside tune is in for a barrel full of coin play --so latch on!

"Dream Train" "New Fort Worth Rag" BILL BOYD (Victor 20-2270)

• Ditty with a memory angle up here by Bill Boyd and his gang as they offer "Dream Train". Wax spins in slow tempo as the gang wail this reminiscing tale. It's cute stuff and flavored all thru with neat instrumental backing. Bill's vocal rendition is in there all the way and ops may find the wax a good filler. On the flip with "New Fort Worth Rag", the crew offer a new version of an old tune kicked around a bit a few years back. Wax spins in neat measure, just pegged right for the dance spots. Lend an ear here; it's worth your listening time.

#### "Move It On Over". "I Heard You Crying In Your Sleep" HANK WILLIAMS (MGM 10033)

• Ditty just egging for coin this week, and bound to rate the whole hearted approval of the folks around cactus corner, is this thing by Hank Williams titled "Move It On Over". Hank's tale spins around an argument he had with the missus with the crooner winding up in the doghouse. Lyrical phrasing on the number takes top honors, with Hank's vocal effort riding high in the lime. On the flip with a slow tender tune, Hank offers "I Heard You Crying In Your Sleep"—a tear jerker to beat. Topside tune is the one for the money.

#### "Rose Of Old Pawnee" "Bob Wills Boogie" BOB WILLS (Columbia 37357)

• Pair of sides that ops might use to good advantage are offered here by Bob Wills and His Texas Playboys. Titled "Rose of Old Pawnee" and "Bob Wills Boogie", Wills many fans (and they are legion) may go for the pair in a big way with "Pawnee" snagging the billing. Topside tune spins in slow fashion with the McKinney Sisters rendering effective piping throughout. Bob pitches in with side tricks as the gals run through the lyrics, which flavors the song greatly. On the backing with an instrumental affair, the crew run the gauntlet with kicks galore. The pair is there for the asking so go to it. BOUQUET FOR BERNE'S BANDSTAND BERNE ENTERLINE The good folk of Peoria, Illinois like their record shows and especially the way Berne spins them over WMMJ. His morning shot is called the "1020 Club" and the afternoon stretch is "Berne's Bandstand,"

Dave Denny Densig 1016

## IT MAKES NO DIFFERENCE NOW HONEY, BE MY HONEY BEE

VOCAL WITH STRING ACCOMPANIMENT

cousin Joe

**ON SIG 1013** 

### COME DOWN, BABY DON'T PAY ME NO MIND COUSIN JOE WITH DICKIE WELLS' BLUE SEVEN

A REALIZED AND A REAL

Page 16



Petrillo May Stop Recordings Dec. 31st

DETROIT, MICH.—The sound and fury of James C. Petrillo, president of the all-powerful American Federation of Musicians, this past week echoed out from this city to cause new problems and new trepidations among the nation's record manufacturers, distribs, and dealer-ops.

Cause of this most recent wave of bromo-seltzering in the plattery world is the announcement released here that the international executive board of the AFM has been granted full authority to halt the manufacture of recordings and transcriptions after Dec. 31.

In addition, Petrillo hinted that the American Federation of Musicians might enter the recording business themselves.

Experienced observers here saw Petrillo's strategy as a powerful weapon against the pending Taft-Hartley bill, a measure now being fought by all organized labor groups, since passage of the legislation might well put an end to the fraction of a cent royalty now being collected by the union on all records cut by their musicians.

Adopted by acclamation here was a resolution written by Petrillo for presentation to the fiftieth annual convention of the union.

"If the international board decides that the further making of recordings of any kind by federation musicians is detrimental to the interests of the federation, they may order federation members to refrain from rendering services for any or all types of recording," it said in part.

The agreement between the AFM and the recording industry was reached in 1943, following the "quit work" order from the federation a year earlier. The agreement between the platteries and the union provided for the current fraction of a cent royalty to the federation. That agreement expires on Dec. 31.

Commenting on this, Petrillo said, "Now, at the expiration of the contracts, we find the Taft-Hartley bill saying that such a deal is out the window. If that's the case, let there be no more recordings."

No. 1 in CHICAGO! and No. 1 on YOUR juke box! SAVOY'S New Nickel-nabbing hit! (No. 650) "THESE THINGS ARE LOVE" and "I'VE BEEN AROUND" **by TINY BRADSHAW** Order it today from your distributor or get 24-hour delivery Send for our FREE CATALOGUE indirect from cluding many ex-SAVOY clusive records by Illinois Jacquet **RECORD CO., Inc.** and Lester Young. 58 Market St. Newark, N. J. Have You Heard John Laurenz' Latest Mercury Record "Here We Are" and "There Is No

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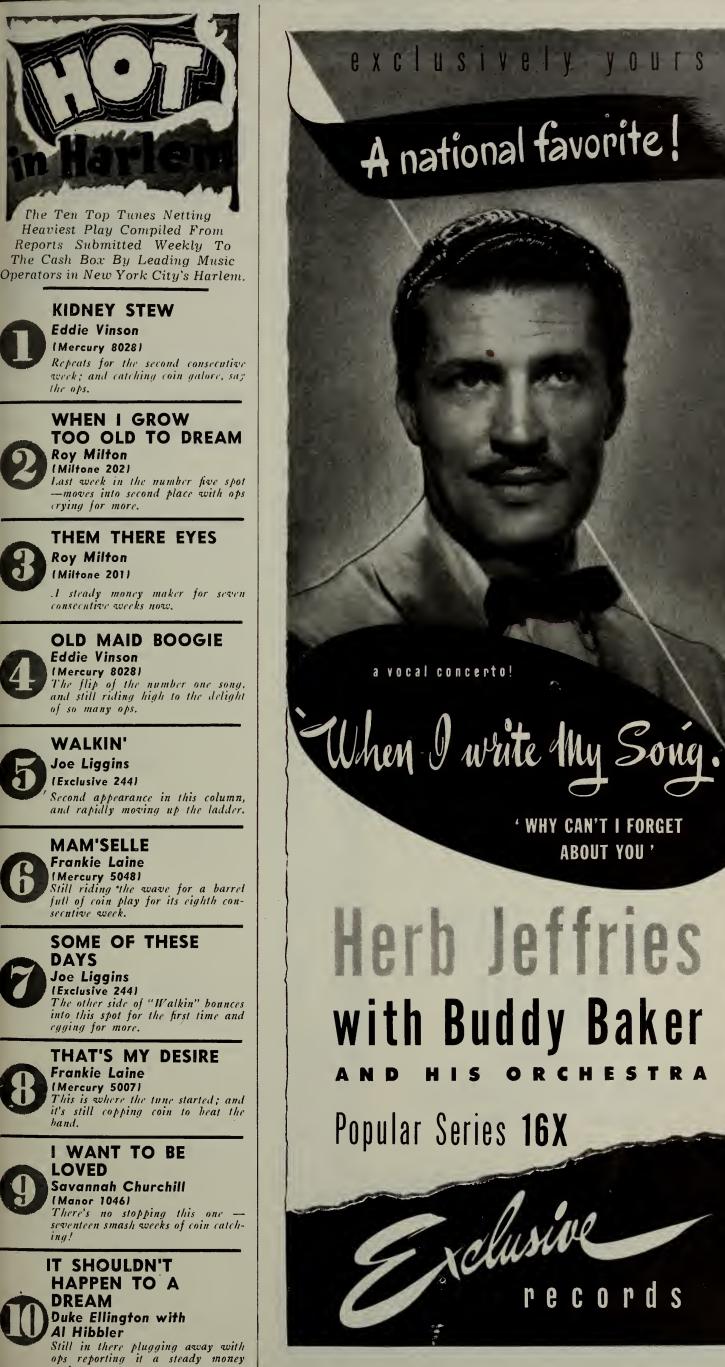
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Week of June 16, 1947

ABOUT YOU '

HESTRA



Page 18

Week of June 16, 1947



THE FOLLOWING RECORDS ARE REPORTED "ON THE WAY UP" THROUGHOUT THE NATION.

(Listed Alphabetically)

#### ASK ANYONE WHO KNOWS

The Ink Spots

(Decca 23900)

Pegged by "The Cash Box" reviewers several weeks ago; this ditty looks like a natural for the big time.

#### DREAMS ARE A DIME A DOZEN

Vaughn Monroe

(Victor 20-2226)

Reports from the midwest say this one is catching coin galore. Watch it?

#### PASSING BY

Tony Martin

(Victor 20-2252)

A batch of recordings coming out on this one; with Tony Martin's version reported kicking up a storm in so many spots.

#### TALLAHASSEE

**Bing Crosby** 

(Decca 23885)

Novelty tune with kicks — ops in Rochester, N. Y. report coin action galore with the ditty.

#### TIME AFTER TIME

Margaret Whiting (Capitol 383)

Tommy Dorsey (Victor 20-2210)

Just aching for the big time; with these two versions reported culling coin, Latch on!



"MAM'SELLE" м-g-м No. 10011

# "PEG O' MY HEART"

Backed by "ON THE OLD SPANISH TRAIL" M-G-M No. 10037

Personal Management: FREDDY GOODMAN

Direction: WILLIAM MORRIS AGENCY, INC.

Currently at ROXY THEATRE, N.Y.

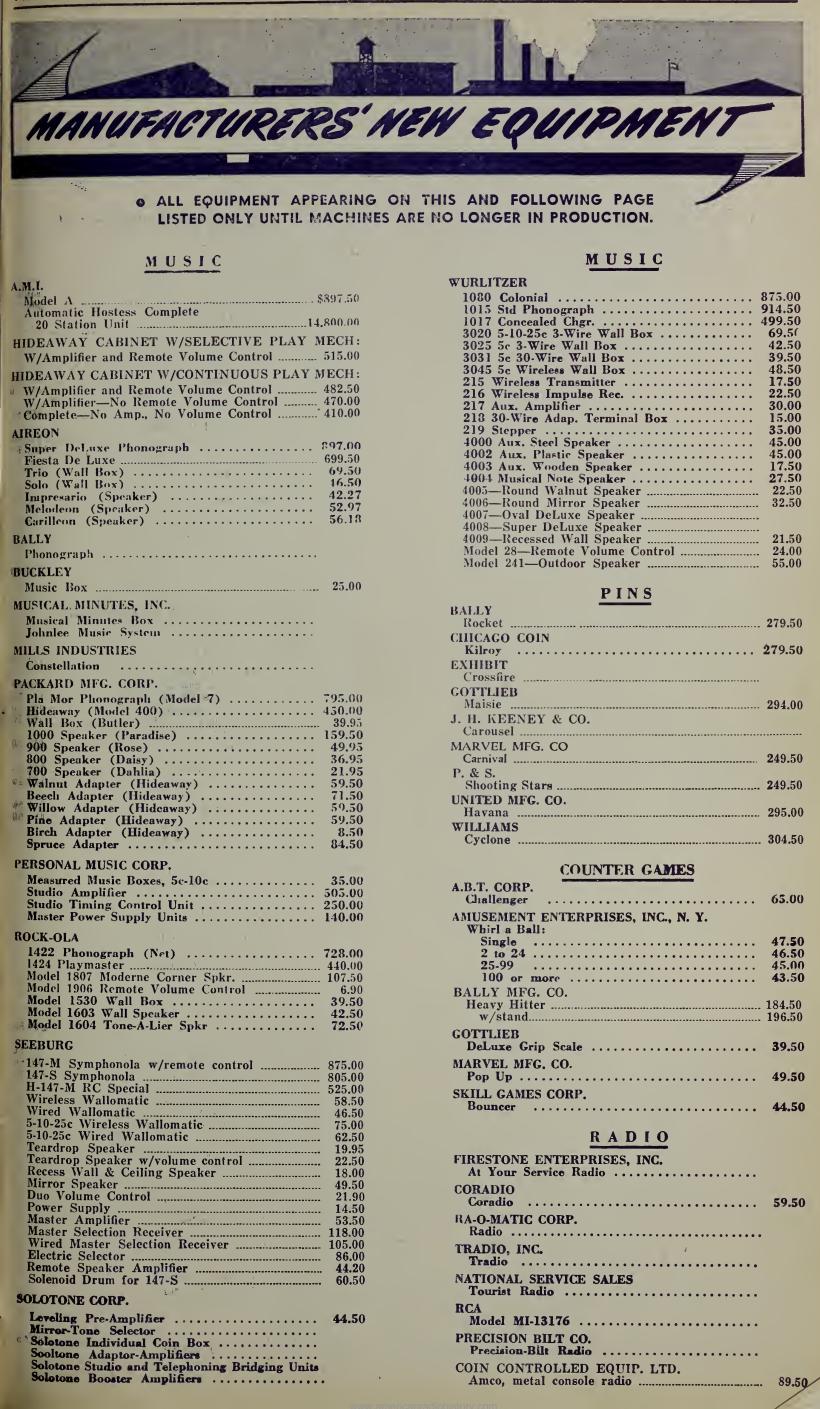
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DIS BOZ JACK "C IN ORD	C-H C-H CSC COMPILED B COMPILED B DIE SPOT ER OF POP BASED ON NATIONAL	TUNNIS PULARITY L SURVEY	-
AL—Aladdin AP—Apollo AR—Aristocrat BW—Black & White CA—Capitol CH—Continentat CO—Columbia DE—Decca DEL—DeLaxe EL—Excelsior EN—Enterprise	CODE EXExclusive JBJuke Box KIKing MAMajestic MEMercury MGM-G-M MHManor MOModern MUMusicraft NAHational	QUQueen RARainbow SISignature SOSonora STSterling SWSwank TOTop VIVictor VOVogue VTVilacoustic	
1-Mam'selle CA-396-PIED II's CO-37343-FRA DE-23861-DICI Stel EN-257-DERRY MA-7217-RAY Mon ME-5048-FRAN MGM-10011-A Slee NA-9032-JACK RA-10014-MAR SI-15093-RAY II's SO-2023-GEOI C VI-20-2211-DE Stell 2-Lindo CA-362-PAUL Roses CO-37215-RAY Love DE-23864-GOB Moy ME-3058-CHUC Roses SI-15106-LARR Br SO-2006-BOB R	PIPERS the Some Old Dru NK SINATRA Stella 8y Starlight K HAYMES la 8y Starlight FALLIGANT DOREY b Who Paints The IKIE LAINE All Of Me RT LUND py Time Gol CARROLL I Wonder, I Wond SHALL YOUNG Mahzel BLOCH ORCH. So Nice To 8e Nit RGE TOWNE ORCH hi Baba Chi Baba NNIS DAY lo 8y Starlight WESTON ORCH. ; In the Rain MOBLE ORCH. (F Is o Random Thing ROON JENKINS O be You'll Bo Thern.	40.3 150.8 15	5.9

The Cash Box	
	5.4 41.3
AL-537-AL GAYLE & HARMONICORDS Remember	9_
CA-346—CLARK DENNIS 8less You	
CO-37392—BUODY CLARK Come ta Me, 8end ta Me	
MA-7238—DANNY O'NEIL I'll Take Yau Hame Again Ka	thleen
ME-5052—TED WEEMS Vialets MG-10037—ART LUND	
On The Old Sponish Trail NA-9027-REO McKENZIE	
Ace in the Hole SI-15119—FLOYD SHERMAN	
Dan't Cry Little Girl Dan't Cry VI-20-2272—THE THREE SUNS	
Across the Alley from the Ala VT-1—THE HARMONICATS Fantasy Impromptu	ma
4—Acrass the Alley	9.2 55.1
CA-387-STAN KENTON O.	10-
Na Greater Lave CO-37289—WOODY HERMAN O. Na Greater Lave	
DE-23863—MILLS BROTHERS Dream, Dream, Dream	
ME-3060—THE STARLIGHTERS VI-20-2272—THE THREE SUNS	
Peg O' My Heart 5-My Adade Hacienda 71.5 7	6.1 75.5
CA-389-DINNING SISTERS If I Had My Life to Live Over	
CO-37332—LOUISE MASSEY Starlight Schottische	
DE-23846—RUSS MORGAN ORCH.—BAKER This Is the Night	
MA-1117—EDDY HOWARD ORCH, Midnight Masquerade ME-3054—BOBBY TRUE TRIO	11_
Heartaches VI-20-2150—Billy WILLIAMS	
Ain'i Ganna Leave My Lave N VO-785—ART KASSEL ORCH.	la More
The Echa Soid Na 6—Heortoches 68.4 6	0.1 100.6
AP-1045—GORDON MocRAE If I Had My Lile Ta Live Over	
CA-372— JOE ALEXANDER If I Had A Chance With You	
CN-8021—RAY SMITH Honey Be My Haney Bee	12
CO-37234—DINAH SHORE Anniversory Song	
CO-37305—HARRY JAMES ORCH. 1 Tipped My Hot DE-25071—TED WEEMS Q.—ELMO TANNER	
Oh' Manah DEL-1068—TED MARTIN	
KI-598—COWBOY COPAS MA-1111—EDDY HOWARJ O.	
Dan't Tell Her What's Happened to MG-10001—JIMMY DORSEY ORCH.	Me
There is No Greater Love NA-9026—RED McKENZIE	
II I Had My Life ta Live Over SI-15065—RAY BLOCH ORCH. What Am I Ganna Da About You	.2
SO-2005—TED STRAETER ORCH. Thot's Where I Come In	, r
VI-20-2175—TED WEEMS ORCH. Piccolo Pete	
7—1 Wonder, I Wander, 1 Wonder 65.3 33	2.3 18.6
CA-395—MARTHA TILTON WITH D. ELLIOTT C That's My Desire	
DE-23865-GUY LOMBARDO ORCH. It Takes Time	
MA-1124—EDDY HOWARD ORCH. Ask Anyone Who Knows	
NA-9032—JACK CARROLL Mam'selle	
VI-20-2228—LOUIS ARMSTRONG ORCH. It Takes Time	
8—That's My Desire 54.1 60 AP-1056—CURTIS LEWIS	).8 46.7
Sky 8lue CA-395-MARTHA TILTON-ELLIOTT ORCH.	14
I Wonder, I Wonder, I Wonder CN-6048-GOLDEN ARROW OUARTET	
l Want to 8e Laved CO-37329—WOODY HERMAN ORCH. Ivy	
DE-23866-ELLA FITZGERALD A Sunday Kind of Lave	
ME-3043—FRANKIE LAINE By The River St. Marie	15
MO-147—HADDA BROOKS Humoresque 8oagie	

June 9 June 2 Mar 24	Week of June 16, 1947
June 9 June 2 May 26 VI-20-2251—SAMMY KAYE ORCH,	June 9 June 2 May 26
Red Silk Stackings and Green Perfume	CO-37330-TONY PASTOR ORCH.
-Chi-8aba Chi-8aba 47.9 76.2 19.5	Get Up Thase Stoirs, Mademaiselle MA-7216—RAY McKINLEY OCH.
AP-1064—CONNEE BOSWELL	Jiminy Crickets
There's That Lanely Feeling Again AR-1001—SHERMAN HAYES	VI-2D-2251—SAMMY KAYE ORCH. That's My Desire
Say No More CA-419—PEGGY LEE	16—Guilty 15.8 13.1 31.8
Ain'tcha Ever Caming Back	BW-821-NICK DeLANO
COL-37384—THE CHARIOTEERS	CA-324—MARGARET WHILING Oh, But I Do
Say Na Mare DE-23878—LAW RENCE WELK	DE-23844—EDDIE HEYWOOD ORCH.
My Pretty Girl DEL-1080—TED MARTIN	Sentimental Journey MA-1106—TONY MOTTOLA FOUR
Peg O' My Heart	Trigger Fantosy ME-3042—TONY MARTIN
MA-1133-LOUIS PRIMA	Oreamland Rendezvaus
Mahzel MG-10027—BLUE BARRON	MU-429—ARTIE SHAW ORCH. Anniversary Sang
Oh My Achin' Heart	SI-15090-MONICA LEWIS
SO-2023—GEORGE TOWNE ORCH. Mam'selle	Exactly Like You VI-20-2109-JOHNNY DESMOND
VI-20-2259-PERRY COMO	I'll Close My Eyes
When You Were Sweet Sixteen —Jack, Jock, Jock	17—Time After Time 11.3 25.4 14.2
(Also Cu-Tu-Gu-Ru) 30.6 21.6 7.8	CA-383—MARGARET WHITING Spring Isn't Everything
CA-403—JACK SMITH	CO-37300-FRANK SINATRA
Ohl My Achin' Heort	I Believe MA-7215-GEORGE OLSEN ORCH.
CO-37319-XAVIER CUGAT ORCH, Illusian	Let Me Call You Sweetheart
DE-23860-ANDREWS SISTERS	ME-5041—GLEN GRAY ORCH. Necessity
His Feet Taa Big Far De 8ed MA-1099—NORO MORALES ORCH.	MU-462-TEDOY WILSON OUARTET
Ten Jaban NA-9028—ENRIC MADREGUERA	Moon Faced, Starry Eyed SI-15109—JOHNNY LONG ORCH,
Made for Each Other	Unless If Can Happen Wilh Yau VI-20-2210—TOMMY OORSEY ORCH.
VI-26-9021—JOHN PARIS Illusian	It's The Same Old Dream
VI-26-9014-PETE RIVERA ORCH,	18—After Graduotian Day 10.7 8.9 20.9
Canlessian	CO-37389—EODY DUCHIN Je Vous Aime
-1vy 30.5 13.8 4.1 CA-388—JO STAFFORD — WESTON ORCH.	MA-7230-DANNY O'NEIL
A Sunday Kind of Lave	Possing By MG-10024—KATE SMITH
CO-37329—WOODY HERMAN ORCH. That's My Desire	Dreams Are A Dime A Dazen
DE-23877—DICK HAYMES	VI-20-2209—SAMMY KAYE ORCH, The Egg and I
They Can't Convince Me MA-7223—RAY McKINLEY ORCH.	19—Stello 8y 5tarlight 10.2 6.2 12.6
Meet Me at Na Special Place	CA-397-BILLY BUTTERFIELD ORCH.
ME-5053—VIC DAMONE I Have 8ut One Heart	Moybe You'll 80 There CO-37323—HARRY JAMES ORCH.
VI-20-2275-VAUGHN MONROE ORCH.	As Long as I'm Dreaming
Soy No More —Anniversary Song 29.6 23.9 54.5	CO-37343—FRANK SINATRA Mam'selle
Anniversary Song 29.6 23.9 54.5 AP.144—GEORGE WAGNER	DE-23861-DICK HAYMES
8ese Me Mucho	Mom'selle DE-23468—VICTOR YOUNG ORCH,
CA-368—ANDY RUSSELL (WITH PAUL WESTON ORCH.) My 8est to You	Mam'selle SI-15116—RAY BLOCH ORCH.
CO-37289-WOODY HERMAN O.	Deep Purple
No Time CO-37234—DINAH SHORE	VI-20-2211—DENNIS DAY Mam'selle
Heartaches, Sadness and Tears DE-23799—GUY LOMBARDO O.	20—Manoguo, Nicaragua 10.1 4.0 14.9
Uncle Remus Said	CO-37214-KAY KYSER ORCH.
DE-23714—AL JOLSON Avalan	That's the Beginning al the End DE-23782—GUY LOMBARDO O2CH.
MA-1107-LOUIS PRIMA O.	What More Can I Ask For
That's How Much I Lave You ME-3036—ANITA ELLIS	ME-5016—TWO TON BAKER SI-15086—JULIE CONWAY & CHICKERING FOUR
I'm Yours	If I Had My Life to Live Over
MU-428—ARTIE SHAW ORCH.	SO-3032—THE GORDON TRIO Jealous
Guilty SI-15075-LARRY DOUGLAS	VI-26-9015-JOSE CURBELO ORCH,
The Girl That I Morry SO-2004—GEORGE TOWNE ORCH.	Breeze and I VI-20-2026—FREDDY MARTIN ORCH.
Sanoto	Heaven Knaws When
VI-20-2126—TEX BENEKE O. Hoodle Addle	21—1'II Close My Eyes 8.2 6.0 11.4 CA-342—ANDY RUSSELL
-A Sunday Kind af Love 27.1 19.2 21.6	It's Dreamtime
CA-388-JO STAFFORD (WITH PAUL WESTON ORCH.)	CO-37213-DINAH SHORE
Ivy CO-37219—CLAUDE THORNHILL ORCH.	My 8e/ Ami DE-23756—HILDEGARDE
Sonata	There's Na Holding Me MA-1093—MILDRED BAILEY
DE-23866—ELLA FITZGERALD That's My Desire	Me and the 8lues
MA-1113-LOUIS PRIMA ORCH.	ME-3046—JACK FINA Save Me A Dream
A Nickel for a Memary ME-5019—FRANKIE LAINE	MU-15097-TEDDY WALTERS
Wha Cares What People Soy	The Marc I Go Out With Samobady Else SI-15066—JOHNNY BOTHWELL ORCH.
-I Selieve 26.1 30.8 35.4	I Won't Promise
CO-37300—FRANK SINATRA Time Alter Time	· SO-3034—RAY ANTHONY ORCH. Margie
MG-10026-ZIGGY ELMAN	VI-20-2109-JOHNNY DESMOND
MU-492-ARTIE SHAW ORCH.	Guilty 22—Alexander's Ragtime 8ond 8.1 12.3 2.3
II's The Same Old Dream V1-20-2240—LOUIS ARMSTRONG ORCH.	CA-10054 (CD-36) J. MERCER
You Don't Leorn That In School	DL-40038-BING CROSBY - AL JOLSON The Sponlard That Blighted My Life
-Red 5ilk Stackings 20.4 20.0 8.4	MA-12005-CAPTAIN STUBBY
ond Green Perfume 20.4 20.0 8.4	Piccalo Pete VI-20-1899 (P-159) WAYNE KING ORCH.
AP-141—SMILEY WILSON I'm Satisfied With Life	What'll I Da
•	





AUTOMATIC DISPENSERS, INC. "Drink-O-Mat"

REVCO, INC. Ice Cream Vendor

SHIPMAN MFG. CO. Stamp Vendor THIRST—AID, INC. Drink Vendor U. S. VENDING CORP. Drink and Moreheading

VENDALL CO.

 "Drink-O-Mat"

 BALLY MFG, CO.

 Drink Vendor

 BERT MILLS CORP.

 "Hot Coffee Vendor"

 Stanp Vendor

 U-Select-It-74 Model

 Deluxe

 95.50

 U-Select-It-74 Model

 Deluxe

 95.50

 U-Select-It-74 Model

 Deluxe

 95.50

 U-Select-It-74 Model DeLuxe

 95.50

 U-Select-It-126 bar DeLuxe

 127.50

 DAVAL PRODUCTS CO.

 Stamp Vendor

 HOSPITAL SPECIALTY CO.

 Sanitary Napkin Vendor

 MALKIN-ILLION CO.

 "Cigar Vendor"

 NORTHWESTERN CORP.

 "Bulk Vendor"

 "REVCO, INC.

RUDD-MELIKIAN, INC. "Dwik-Cafe" Coffee Vendor .....

Candy Vendor VENDIT CORP. Candy Vendor VIKING TOOL & MACH. CORP.

Drink and Merchandise Vendor .....

Popcorn Vendor .....

GROETCHEN TOOL & MFG. CO. Columbia Twin Falls ...... 485.00 **O.** D. JENNINGS Challenger 5-25 ..... 595.00 **KEENEY** Bonus Super Bell 5c FP & PO ..... Bonus Super Bell 5c 25c FP & PO ..... Bonus Super Bell 5c 5c FP & PO ..... Bonus Super Bell 5c 10c 25c PO ..... **ONE-BALLS** BALLY Entry 595.00 Special Entry ...... 595.00 GOTTLIEB Daily Races (F. P. Model) ...... 650.00

Casino Bell .....

**KEENEY** 

#### ARCADE TYPE

ALLITE MFG. CO. Strikes 'N Spares	
AMERICAN AMUSEMENT CO. Bat a Ball	
AMUSEMENT ENTERPRISES, INC., N. Y. Bank Ball	
	475.00

Page 27

Week of June 16, 1947

YOU'RE SITTING ON TOP OF

The Greatest Complete Sound System Ever Developed

# THE TEL-O-MATIC ROBOT

The Robot Unit has everything — phonograph for music programs — radio for special broadcasts — public address for paging, commercial announcements, etc. — amplifier powerful enough to drive any number of speakers in any type of location. There's no other equipment like it! No engineering as fine!

#### DISTRIBUTORS

The Market for the Robot is as wide as the Industry and Commerce of America. Factories . . . Stadiums . . . Department Stores . . . Hospitals . . . Offices . . . Funeral Homes . . . Industrial Cafeterias, Etc.

JUST PICTURE . . . the sales! JUST PICTURE . . . yourself as the dis-

tributor of this money maker!

LEADING DISTRIBUTORS — HERE'S YOUR CHANCE GET ON THE PHONE — OR WIRE RIGHT NOW — FOR FULL DETAILS ON THE TEL-O-MATIC ROBOT DISTRIBUTORSHIPS



593 10th AVENUE, NEW YORK 18, N. Y. BRyant 9-2235

123 W. RUNYON STREET, NEWARK 8, N. J. Bigelow 3-8777

#### Legislature Return Wisconsin Clubs Ask Be

Wisconsin Assn of Club Managers Ask State Referendum to Repeal Present Law. State Senator La Fond Offers Bill Asking Amendment.

FINER

MADISON, WIS.—Representatives of the Wisconsin Association of Club Managers appeared before a Senate Judiciary Committee here to advocate repeal of the present Thomson Anti-Gambling Law which prohibits the use of bells in this state.

Carl M. Gardner of Kenosha, secretary of the Club Managers association told the committee, "The Thomson Anti-Gambling Law is the most unpopular law ever passed."

In the meantime, Senator LaFond (Rep. Two Rivers) who has a resolution before the committee calling for a consti-tutional amendment of the Thomson Anti-Gambling Law told the committee that he did not "believe that the people of Wisconsin are against gambling

'I believe that they are against anyone taking graft and rake-offs", he said, "when they are supposed to be suppres-sing gambling."

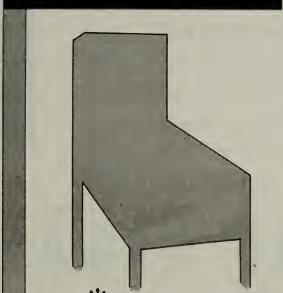
Sing gambing. Senator Buchen (Rep. Sheboygan) a member of the Senate Judiciary Com-mittee tried a little experiment in the hearing room. He put the question of legalizing gambling up to the audience. The result was inconclusive. The vote was 14 to 13 with the majority against gambling. On the question of submitting the measure to a public referendum, the same group voted 20 to 2 in favor of so doing.

Since these reports the Milwaukee Journal has once again taken up crusading action. But coinmen thruout the state believe that with the action in Madisoi there is greater chance than ever before since passage of the Thomson Law.









QUALITY

Over the course of many, many years operators have expected and always received finer quality products from Chicago Coin. Operators know -beyond a doubt-that a Chicago Coin game is the standard of comparison for the entire coin machine industry.

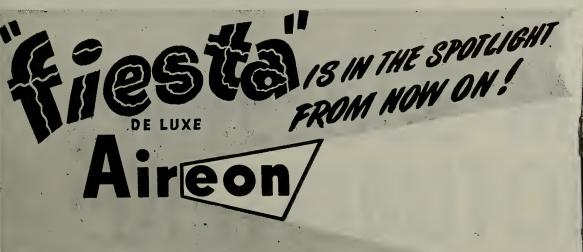
YOUR FIRST CHOICE SHOULD always BE A GAME MADE BY



CHICAGO COIN MACHINE CO.

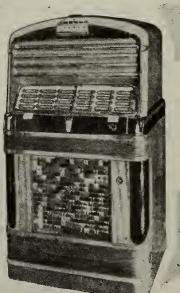
1725 DIVERSEY BOULEVARD . CHICAGO 14, ILLINOIS

Mention "The Cash Box" When Answering Ads



EXCLUSIVE DISTRIBUTORS

TRIANGLE DISTRIBUTING COMPANY 4608 PROSPECT AVE., CLEVELAND, O., 212 EAST 8th STREET, CINCINNATI, O. DRESSEL DISTRIBUTING CO., 300 North High St., Columbus, Ohio



SUPER DELUXE MODEL ALSO AVAILABLE

Page 29

IT TAKES MORE MONEY!



DE LUXE MODEL "A" Roll all the features of the Model "A" AMI phonograph into one, and you come up with the simple basic fact: "The AMI makes more money!" We know this is the feature which interests you most of all because phonograph earning power is the only solution for today's success in music operating.

### HIDEAWAY CABINET ΑΜΙ

**Concentrated Perfection in Engineering Performance** 

Hideaway steel cabinet with hinged lid and removable front. 30" wide by 20^{1/2}" deep by 38^{1/2}" high. Complete with junction box containing transformer rectifier combination for supplying power for mechanism.

With AMI Selective Play **Mechanism and Remote Volume Control** 

With AMI Continuous

**Play Mechanism Complete with Amplifier and Remote Volume Control** \$482.50

Complete with Amplifier but without **Remote Volume Control** \$470.00

**Complete without Amplifier and** without Remote Volume Control \$410.00

Prices F.O.B. Grand Rapids Excise Tax Included-Plus Local Taxes

110 E. Main St. Union City, Tenn.

1144 Union Ave. Memphis, Tenn. HAROLD MIDYETT, Owner

DISTRIBUTORS 145 Lafayette St. Nashville, Tenn.

### Holds N. Y. "Fiesta" June 19 and 20

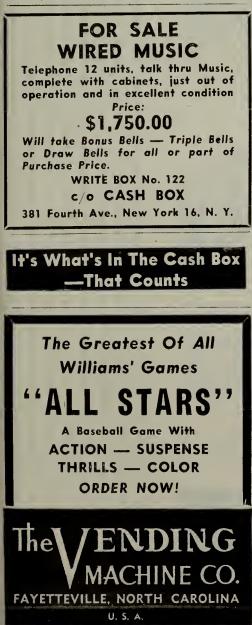


LEO J. DIXON

NEW YORK—Leo Dixon of Manhattan Phonograph Co., this city, Aireon distributor, reported that the firm will hold their most outstanding "Fiesta" on Thursday (June 19) and Friday (June 20) and that this showing will climax the three former showings which Dixon has already held in Ohio.

Ben D. Palastrant, regional manager for Aireon, will also be in attendance at this showing. He stated, "There is no doubt that the New York juke box industry will find the new Aireon Fiesta' phonograph the most outstanding they have ever yet seen. Everywhere the 'Fiesta' has been shown so far the enthusiasm has exceeded all expectations".

Th showings will go on from 10 A.M. to 8 P.M. each day. The firm are decorating their showrooms here in true Spanish fiesta style and will have a most colorful arrangement by the time the doors are opened to the juke box trade in this area. Ops from all over the territory are being invited to attend. Refreshments in a generous buffet style has already been arranged.





The JACKPOT is fully automatic and self-locking . . . and attached directly to the mechanism. An ample reserve JACKPOT instantly reloads the main JACKPOT when dumped. In FACT, there's no finer than a Jennings!

O. D. JENNINGS AND COMPANY 4307-39 WEST LAKE STREET • CHICAGO 24 • ILLINOIS ...... The Leader in the Field for over 40 Years ......



"LARRY" FRANKEL

#### NOW . . . for only \$95

Champion Hockey (Floor Sample) Scientific Batting Practice Bally Rapid Fire Gun Evans Tommy Gun Keeney Air Raider Keeney Submarine

We are Exclusive Distributors for RCA Coin-Operated R A D I O S in

Nebraska, South Dakota and Central Illinois



### F R A N K E L For Arcade Equipment

NOW . . . for only \$65 Keeney 5c Texas Leaguer Seeburg Chicken Sam Gun Bally Shoot The Bull

> All Used Equipment Fully Guaranteed

NOW ... for only \$195 Undersea Raider (Floor Sample) Mutoscope Sky Fighter Chicago Coin Goalee Genco Total Roll



#### DISTRIBUTING COMPANY

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### St. Paul F. P. Games Remain. Case Delayed to June 20

ST. PAUL, MINN.—Five ball, free play pin games, are continuing to operate here with all legal matters in status quo. At the present time the operators of Ramsey County have a restraining order which was signed by District Judge Robert V. Rensch.

Hearing on a temporary injunction was supposed to be held on June 6. This has been delayed until June 20.

Plaintiffs in the action are the Ramsey County Amusement Ops Assn. and its 26 members. The association claims that it has in excess of \$150,000 invested in machines and over 500 persons employed.

They pointed out that their entire investment would be wiped out if the ruling of Ramsey county attorney, James F. Lynch, holding that free play pinball games are gambling devices is to be enforced. They also pointed out that many of the machines have been licensed by the city for more than six years.

**Sweet Music** 



CHICAGO—George Hurwich of Atlantic Distrib. Co., Hartford, Conn., listening to "sweet music" at the offices of United Mfg. Co., this city, where the firm advised him of their forthcoming new products.





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Week of June 16, 1947

CONSOLE 5c and 25c PLAY

# An Open Letter About Our Fifth Anniversary Issue



**Bill Gersh** 



Joe Orleck

This is an open letter. It's a frank letter. It's a factual letter. And, it's an honest letter.

It's from the both of us . . . two guys who have been giving their all — to make *The Cash Box* — YOUR MAGA-ZINE! To make it *the* one truthful, fearless, honest medium YOU CAN DEPEND ON in the coin machine industry.

We believe we've done just about everything that has ever been asked to be done of any trade publication in all the history of American publishing. We have, we believe, even gone beyond that — because we've published things for you, and about you, which have, many times, put us in hot water.

Now, we're entering into our Fifth Anniversary.

We want to be entirely frank and honest and sincere with you. We feel — we merit your support. We believe that the many honors which have been accorded to us — like the fact that the nation's jnke box leaders who met in Washington, D. C. on Tuesday evening, June 3, 1947, called *The Cash Box* — "our official publication" — was only made possible because we're like you — jnst two more guys

who are trying hard to do an outstanding job — in the coin machine industry.

The fact that each of us has been in the coin machine business for about twenty years — well — that's water over the dam. We like to feel that we know you and that you KNOW us — and that we LIKE EACH OTHER — and, because of all that, we WANT TO WORK WITH YOU — WORK TOGETHER!

And THAT'S the reason for this message. We want to WORK TOGETHER. We want you to support us — so that we can support YOU — and bring YOU the greatest and most outstanding and most sincerely truthful, factual, honest, fearless and most consistently constructive publication — in all the history of publishing.

Let's work together. Let's see the largest ad in all your life appear in the Fifth Anniversary Issue of *The Cash Box*. **Bill Gersh** 

### Joe Orleck

P. S. (Closing Day is Thursday, June 26)

THE CASH BOX381 FOURTH AVENUE, NEW YORK (16)32 W. RANDOLPH ST., CHICAGO (1)422 W. 11th STREET, LOS ANGELES (15)



HAWAIIAN ISLANDS 1429-31 and 1503 W. PICO BLVD. Phone: PRospect 7351 LOS ANGELES, CALIF.

# STATEMENT OF IRVING BERLIN IN SUPPORT OF THE ASCAP SPONSORED FELLOWS BILL (H. R. 2570)

Note: H.R.2570 is the bill introduced by Rep. Frank Fellows (Rep. Me.) at the first public hearing of the Scott Bill (H.R. 1269 and H.R. 1270) on May 23, 1947, before the Sub-Committee of the Committee On The Judiciary in Washington, D. C. It came as a complete surprise to all present at this first hearing. Like the Scott Bill, the Fellows Bill wants to have the Copyright Act of 1909 changed so that juke boxes will be forced to pay ASCAP (American Society of Composers, Authors and Publishers) a fee (weekly, monthly or yearly, entirely dependent upon ASCAP's decision) for playing any of the tunes of their publisher-members, which they copyright. This would, naturally, cost the juke box industry many millions of dollars each year. It is, therefore, of great interest for each juke box operator to read and study these statements. (In this past week's, June 9, 1947 issue, The Cash Box published ASCAP's statement. This was reproduced in full, without any deletions or changes.) This Irving Berlin statement is also being published exactly as it was written.

I have been a composer and author of musical compositions and musical shows for over 40 years. I do not like to talk about myself, but in order to identify myself for the purpose of making this statement before this Committee I should like to mention that among the shows for which I wrote the music and lyrics are "Annie Get Your Gun", "This is The Army", "Yip-Yip-Yap-Hank", "Watch Your Step", as well as "Music Box" Re-views, "As Thousands Cheer", and "Ziegfield Follies." I have written the words and music for hundreds of musical compositions, including such works as "Alexander's Ragtime Band", "Always", "White Christmas", "Easter Parade", "A Pretty Girl is Like a Melody", "God Bless Amer-ica", "All Alone", "Oh How I Hate to Get Up in the Morning", and other similar works. Among the motion pictures for which I wrote the lyrics and music are "Top Hat", "Holiday Inn", "Blue Skies" and "Alexander's Ragtime Band."

For a great many years I have published my own compositions and am the owner of the copyrights on my works.

In all cases where my works are used as the basis for profit-making enterprises of others, I am able to make my own agreement to determine the basis of compensation with two exceptions, namely (1) the manufacture of phonograph records. where my maximum royalty is limited to two cents per record, under the Compulsory License Provision of Section 1(e) of the existing Copyright Law; and (2) the performance of my works by means of "juke boxes" where I not only am barred by an obsolete statute from making any agreement with those who profit from the use of my works, but no compensation whatsoever is paid to me, nor is my permission ever obtained for the performance of my works by means of juke boxes. The law under which this exemption is claimed (Section 1 of the present Copyright Law enacted in 1909) provides that:

"The reproduction or rendition of a musical composition by or upon coin operated machines shall not be deemed a public performance for profit unless a fee is charged for admission to the place where such reproduction or rendition occurs."

At this time I shall address myself only to the juke box exemption. H. R. 2570 proposes to eliminate this juke box exemption, and I believe this Bill should be approved for the following reasons:

1. The distributors and owners of taverns in which juke boxes are installed receive in excess of \$230,000,-000 annually, consisting of nickels deposited by patrons for the privilege of listening to the songs written by the nation's composers, including myself.

2. In addition to this income, the owners of the taverns make a substantial profit from the liquor and food consumed by the patrons who listen to this music.

3. The Copyright Laws are intend to encourage authors to create new works and this encouragement is given by granting certain exclusive rights to authors so that those who use the author's work for their profit must compensate the author whose works make these profits possible.

4. The present exemption of coin operated machines was never intended to apply to the modern juke box. It was intended only to apply to renditions on coin operated phonographs which were installed in penny arcades when the current law was enacted and which could be heard by patrons only through the use of earphones. Only one patron could hear the work at a time and, therefore, this statute was not, at that time, unreasonable in providing that such a performance should not be deemed to be a public performance for profit unless an admission fee was charged to the place where the performance was given. At the present time, performances in juke boxes are given by the greatest performers in the country and are audible to all the patrons of a saloon, tavern or restaurant and yield vast sums to the distributors of the juke boxes and to the tavern keepers. There is no reason why the authors who make this income possible should be denied the right of sharing in it.

5. In 1909, when the present exemption was placed in the law, mechanical performances of an author's work were insignificant. The author's income was derived almost entirely from the sale of sheet music. Today, with current mechanical and electrical inventions, the greatest part of an author's income is derived from the performance of his works and their reproduction by electrical and mechanical means. Under those circumstances it is both anomalous and unfair to exempt performances by means of juke boxes.

6. Lastly, there is no reason why an author should be compelled to contribute his works to the distributors of juke boxes and to the tavern keepers of the United States. I, and many other authors, have contributed our works, or the proceeds of those works, to worthy charities; and that should be entirely within our own discretion. There is no reason why an author should be compelled to make a contribution to a business enterprise which exists only because of the use of the works of authors, and which avoids payment to the authors only because of the enactment of a statute that never was intended to apply to coin operated machines in the form of juke boxes.

'I do not like to publicize my charitable contributions, but I know that composers, by and large, have always been ready to contribute the products of their labors to worthy relief causes, and their readiness to do so makes them all the more resentful of a compulsory contribution to the business enterprises represented by the distributors of juke boxes and owners of taverns where they are installed. I might mention that the show "This is The Army", which I wrote. has yielded \$9,553,000 to the Army Relief Fund. The Boy Scouts and Girl Scouts of America have received almost \$140,000 from my song "God Bless America." I wrote "I Threw a Kiss in the Ocean", from which the Navy Relief Fund has received approximately \$20,000. The Army Ordnance Fund has received approximately \$12,000 from my song 'Arms for the Love of America", and the Red Cross has received approximately \$10.000 from "Angels of Mercy", which I wrote for the Red Cross.

As I stated above, these contributions are mentioned only because I feel that I should have the privilege of determining who shall be the objects of my bounty and I do not feel that the distributors of juke boxes or the tavern keepers have any right to use my works or the proceeds of my works without fair compensation to me, or permission from me to make such uses.

> Respectfully submitted, 'Irving Berlin

Page 36Week of June 16, 1947NEWPORT NEWS OPENS ON PINBALLS

NEWPORT NEWS, VA.—Pinballs are in operation once again in this community. Tho reports weren't made at the exact time when this area opened, coinmen now state that they can give complete details of all taxes and licenses which have come into being with the return of the pins.

There is an operator's occupational license here for \$500 per year. There is also a state occupational license for operators at \$1,000 per year. In addition this city receives \$100 per year per game license. The state receives \$20 per pin game license and the Federal Government receives the usual \$10 per annum.

Tho some of the ops at first balked at the number and amounts of the licenses, since then they have become reconciled to the fact that this means there will be no, or very, very few, machines purchased direct. For a storekeeper to purchase his own machine it would cost him \$1,630 worth of licenses per year.



16





NEW CASTLE, PA.—The above group picture was taken at the Second Annual Dinner-Dance of the Western Pennsylvania Phonograph Operators Assn., May 24, at the Carleton Hotel in this city.

Wurlitzer Announces

**Territorial Changes** 

Page 37

Week of June 16, 1947



NORTH TONAWANDA, NEW YORK-It has been announced by E. R. Wurgler, General Sales Manager of The Rudolph Wurlitzer Company that, among other important territorial changes, The Arthur Hermann Company, Inc. has been appointed authorized distributor of Wurlitzer Phonographs and auxiliary equipment for the Eastern New York State territory. Offices and showrooms, together with a completely stocked parts and service department staffed by factory-trained experts, will be maintained by The Arthur Hermann Company, Inc. at 282 Central Avenue, Albany, New York.

ED. WURGLER

Arthur Hermann, president of the firm, was associated as a distributor with The Rudolph Wurlitzer Company prior to the war. His knowledge of Wurlitzer merchandise and merchandising policies together with his long and varied experience in the commercial phonograph business should prove invaluable to Wurlitzer music merchants in the Eastern New York State territory.

Concurrent with the announcement of The Arthur Hermann Company's appointment, Wurgler made known the details of several revisions in Wurlitzer distributing territories designed to give Wurlitzer music merchants the fullest benefits of Wurlitzer's nation-wide network of independent distributing firms.

These revisions include the transfer of Jefferson, Oswego, Cayuga, Onondaga, Madison, Cortland, Tompkins and Tioga Counties of New York State from the Buffalo territory to the Albany territory under the jurisdiction of The Arthur Hermann Company, Inc.

In addition, Erie County, Pa., formerly a part of the Pittsburgh territory, has been transferred to the Buffalo, N. Y. territory which is administered by Redd Distributing Company, Inc., 881 Main St., Buffalo, New York.

In order that the interests of all Wurlitzer music mercahnts in the State of Florida may be served by one distributor, the Florida counties of Bay, Escambia, Holmes, Okaloosa, Santa Rosa, Walton and Washington have been added to the Jacksonville territory of Taran Distributing, Inc. Wurltizer headquarters for this territory are maintained by Taran Distributing, Inc., at 90 Riverside Ave., Jacksonville, Florida.

Wurgler stated that The Rudolph Wurlitzer Company feels these territoial revisions will be of great benefit in the advancement of the business interests of Wurlitzer music merchants in the affected counties.

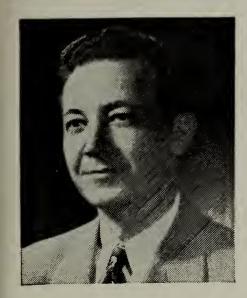




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National Vendors Add Another Plant



BEN W. FRY

ST. LOUIS, MO.—At a recent informal gathering of the personnel of National Vendors, Inc., in celebration of the firm's 14th anniversary since its incorporation on May 13, 1933, Ben W. Fry, president of the firm, announced that plans for the construction of an addition to their plant here had been completed, and that the new capacity will more than double the present capacity of the company.

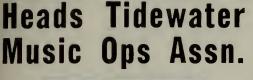
Also announced was that production on the National Model 9M, manually operated cigarette machine, was proceeding satisfactorily, and that production on the National Model 9R, electrically operated cigarette vending machine, had reached peak production and that shipments had gone forward to all points of the United States. Production plans for the electric console candy machine National Model 8CE have also been completed, he said, and production will begin in the near future.

Fry went on to state that he wished he could personally thank all the National operators for "the overwhelming response and acceptance" that they have given the new National electrically operated 9E unit, and stated that he regrets that the demand cannot be met at this time.

Reviewing the rapid rise of National Vendors, Inc., to its present place in the merchandise vending field, Fry said it was only possible due to the fine cooperation of its entire organization. He thanked Ed Brown, Dallas, Texas, Southern Regional Representative, Louis H. Cantor, Cleveland, Ohio, Eastern Regional Representative; E. C. McNeil, Los Angeles, Calif.; Western Regional Representative, and Al Weidman, Detroit, Michigan, Northern Regional Representative, for "their untiring efforts during the past fourteen years," remarking also that National Vendors. 'Inc., "is the only vending machine manufacturer in the United States who has its original sales organization intact."



Mention "The Cash Box" When Answering Ads





DAN HAWLEY

PORTSMOUTH, VA.—Dan Hawley of this city is new president of the Tidewater Music Operators Association covering this entire area. The organization has headquarters in Norfolk, Va.

According to Hawley, "The association is going along great guns at this time. We are preparing some very unique plans and believe that the efforts we are putting forth for all the music operators in our territory will be most completely appreciated."



THE CASH BOX!"



INDIANAPOLIS, IND.—Jack McVea of "Open The Door Richard" fame, opened the door to the Aireon "Fiesta" phono showing at Indiana Music Corporation's "Fiesta Time" here on May 24 and 25.

McVea is shown in the above picture with Mr. and Mrs. C. L. Huttinger of A.B.C. Novelty Co., Ft. Wayne, Ind. and Tommy Thomas, manager of the Indiana Music Corp. listening to some of Jack's latest recordings on the new Fiesta DeLuxe model Aireon

According to Tommy Thomas, "This proved to be one of the most outstanding phonograph showings in Indiana automatic music history with a great many ops from all over the state actually thrilled by the new Aireon 'Fiesta' phono.

# TRIBUTE TO JIM MANGAN

The undersigned manufacturer members of Coin Machine Industries, Inc., sponsoring our industry's public relations campaign, wish to compliment James T. (Jim) Mangan on his work as Public Relations Director. In a very short space of time Jim and his staff have, in our opinion, done a remarkable job in building public goodwill for our products and prestige for our industry. Congratulations, Jim!

A.B.T. Manufacturing Corp.

A.M.I., Inc. Bally Manufacturing Co. Bell-O-Matic Corp. Chicago Coin Machine Co. Coan Manufacturing Co. Edelman Amusement Devices H. C. Evans & Co. Genco Manufacturing & Sales Co. D. Gottlieb & Co. Groetchen Tool & Manufacturing Co. International Mutoscope Corp. Reliable Metal Engineering Co. Revco, Inc. United Manufacturing Co.

Exhibit Supply Co.



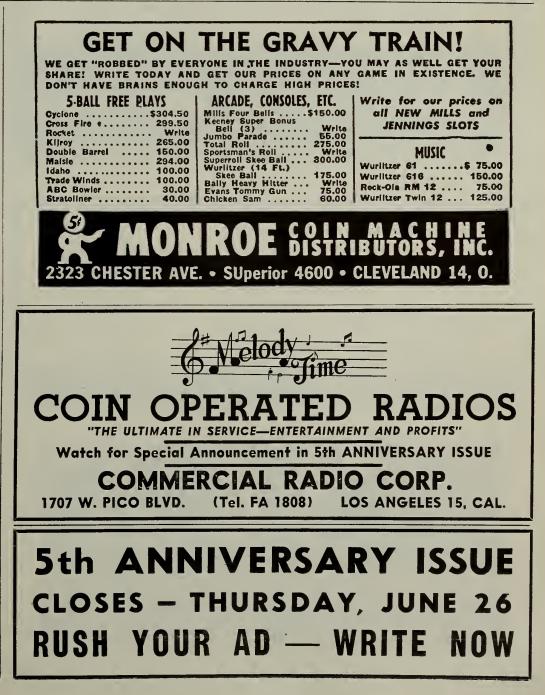
NEW YORK—Manhattan Phonograph Company, Aireon distributors here, announced the appointment of Tony "Rex" DiRenzo as sales manager for the firm.

Tony is well known in this territory, having spent many years operating and selling.

"Rocky" Marino, well known coinman, in the business for the past 12 years, has been appointed general manager, it was also announced.

The firm have a new sales plan which they report will be of great interest to all music ops in this area.







says, "is a feature that is particularly attractive to locations since it is only 44 inches high. Thousands of locations which were formerly not available for the mechanical type operated machines have proven ideal for Electros".

He also stated, "as far as service calls are concerned, the Electro is an operator's dream, because the machine is electrically operated the public cannot control the moving parts, thus each package is uniformly delivered. The functioning of the machine cannot be disturbed by the patron. The fact that the machine has far fewer parts than the mechanical machine is also a boon to the operator as maintenance costs are thus kept to an irreducible minimum."

Lew Jaffa, a veteran of the cigarette machine business and sales manager of the company, reports that an intensive promotional campaign acquainting all the operators with the many advantages of electric cigarette machine operation will soon be undertaken. He indicates that, "Stress will be placed on the fact that after a year's proven performance the Electro has shown that it definitely increases sales due to the patron's confidence of sure, easy, positive delivery." 

 GAULTED COIN MACHINE COMPANY

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### West Coast Music Ops See Mills Constellation

OAKLAND, CAL. - The first display models of the new Mills "Constellation" were received with enthusiasm by Pacific Coast operators at the premier showings, according to Warren H. Taylor, General Sales Manager, Mills Sales Company, Limited. The showings were held at Portland, Oregon, Tuesday, May 20; San Francisco, Friday, May 23; and Los Angeles, Tuesday, May 27.

Charlie Schlicht, Mills Industries, Chicago, and Warren Taylor were on hand at the three showings to explain the various new features of the Mills "Constellation". Schlicht made the trip to the Pacific Coast expressly for that purpose.





PHILADELPHIA, PA. — In the above picture, Bill Gersh of The Cash Box, Frank Palumbo, nite club impresario and owner of the Click Theatre Cafe and Bill King, president of the Eastern Pennsylvania Music Ops Association are shown listening to the results of the first "Click Tune Party" where "Chi-Baba Chi-Baba" was picked as the tune for June.

The next party at the Click Theatre Cafe will be held on June 21. Over 2,000 teenagers will be present and will listen to records played for them on a new Seeburg phono by disc jockeys, Ed Hurst and Joe Grady of WPEN and Stu Wayne of KYW, and will be given their chance to vote for the "Click Tune for July".

Frank Palumbo has not only agreed to serve refreshments to all the youngsters but will also widely publicize and advertise the result of the teenagers' ballots in conjunction with the eastern Pennsylvania music ops' association. Page 43



## 5th Anniversary Issue _{OF} THE CASH BOX CLOSES – June 26

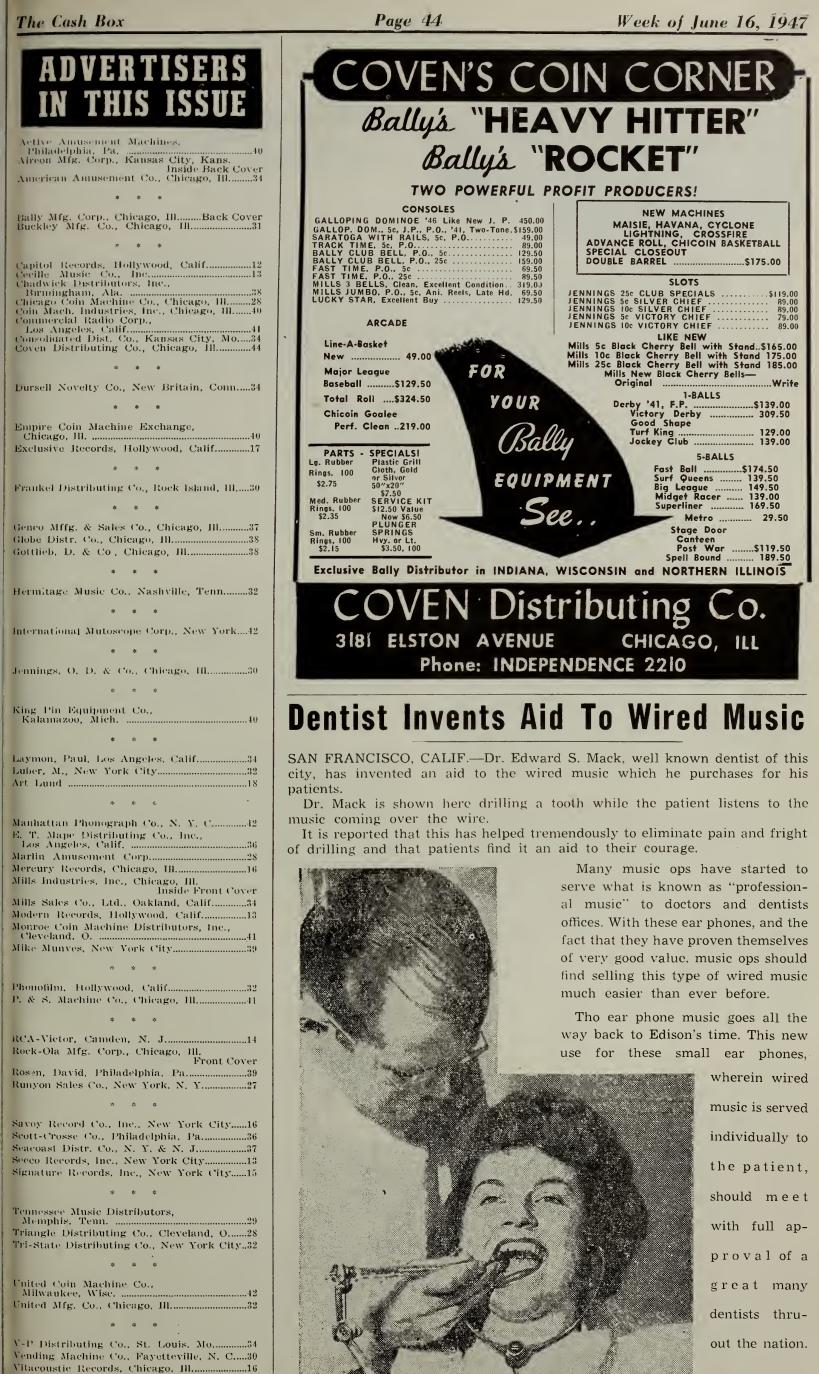
# Notice !

The 5th Anniversary Issue is the issue after next. Rush your ad to us immediately to obtain the best possible position! Do It Now!

## RUSH

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THE CASH BOX" IS THE OPERATOR'S MAGAZINE IT IS NOT SOLD ON NEWSSTANDS.



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With notice of floods from the west and south of the Windy City, with reports of heat and more heat from the eastern part of the country—the boys here were rather well pleased to "just stay home and take things easy". But, you can't stop coinmen comes heat, wind, snow, floods or rain. The demand for games continues stronger than ever with "King Pinball" leading the entire field by a mile and then some. Notice of more pinball territory opening hasn't hurt either. So, all in all, action is spurting thruout the Windy City, and reports have it that there'll be more and still more pinballs manufactured before this summer season is over.

Chicago coinmen who have just returned from New York tell us that one game was picked up this past week for a test case. Some of the N. Y. newspapers carried short items on this. The case will be tested, we are told, under the former Justice Rosenman decision. The game will not have a free play unit, no meter and no release button or anything else which can tie it into the FP class. This sort of game, it is stated, was okayed by the Judge. These Chi coinmen claim that such a game does not come under Section 382 of the Penal Code, State of N.Y. Here's hoping the Big Town's Boys are lucky and get their wish.

Just received a very lovely postcard from Gladys and Martin Balenseifer who are still taking things easy and touring the far west. Martin reports from Yellowstone Nat'l Park, "Came down thru Oklahoma, New Mexico, Arizona. Saw the Petrified Forest, Painted Desert, Grand Canyon, Yosemite, Phoenix, Tucson, Los Angeles, San Francisco, Portland, Yellowstone. May do some trout fishing and bear hunting. Weather has been grand, except that it has been extremely cold and rainy in Yellowstone. We've been away a little over a month and expect to enjoy this part of the country for another two weeks". Talk about a lucky stiff, eh, what?

Over at H. C. Evans & Co., Dick Hood is very, very happy about the marvelous reception given the firm's new Evans Races at the five regional showings thruout the country. Dick feels that he has hit upon the ideal method for presenting his Races... Juke box manufacturers expect to be in Washington for the fifth public hearing on the Scott and Fellows Bills. Monday morning, June 16. Some of them may speak before the Sub-Committee of the Committee On The Judiciary in the Old House Office Bldg. (And right here and now we at THE CASH BOX take a bow for the work done by this publication regarding these bills and the fact that the juke box leaders (June 3) named THE CASH BOX "official organ of the juke box industry").

Tough to catch hold of Eddie Hanson of Groetchen these days. He's on the go—and that's a sign of good business . . . Al Sebring is whizzing about town in his new car and reports have it that Al may soon have an important announcement to make . . . Lyn Durant and Billy DeSelm over at United busier than bees this past week as they prepare to announce a new game. While there bumped into Bennie Robinson of New Orleans and Joe Young of Cincinnati . . . Over at Coven Distributing Co., Ben Coven tells me that he's going great guns these days. "Business is terrific", is the way that Ben puts it. And now that the weather is warming up Ben is spending more and more time at his lake home to enjoy those cool breezes, do some golfing and fishing.

Clayton Nemeroff of Monarch has a new angle. He's invited Roy Bazelon over to his house this week to get in some golf practise-by working out in his garden-where Roy can dig "Since its been so wet", Nemeron p, all the turf he wants. says, "Roy hasn't been able to play any golf-so here's his chance to keep in practise" . . . Bill Olsher of Abco Novelty is passing out cigars and telling everyone about the newest addition to his family-it's a boy. That makes it two boys for Bill . . . Lyle Shinn over at Chicago Lock is busier than ever trying to catch up with the demand the firm are enjoying ... Harry Williams can hardly wait to get behind the controls of his new Beechcraft plane. He leaves for the West Coast and this will be the maiden voyage of his new ship. Harry won't let anyone sock it with a bottle of champagne, either.

Dave LaRue of D & L Distribs, Chi distribs for Personal Music, has just moved his quarters to 816 Milwaukee Ave. Dave claims to be very busy making installation. And Bob Fedanzo, regional sales mgr for Personal, reports that he has a big deal cooking in Duluth. Bob just had time to grab a coke and rush for that town . . . Sorry to hear that Eddie Ginsberg is now in the hospital. Brother Maurie is home, recovering from an appendectomy, and expects to be back in the office within the week . . . Mike Spagnola of Automatic Distributing advises that the firm have had more and still more orders slapped down on their desks since the lake resorts have opened. While talking to Mike, Ernest Ollis of Danville, Ill. and Frank Hacker of Alliance, Nebr. walked in—also asking for AMI's new phono.

Over at Coin Amusement Games, Hank Ginardi, shop foreman, became a grandpa and so Bernie Schutz was walking around with cigars sticking out of all his pockets . . . Lindy Force, salesmanager for AMI, advises that as of July 1 the firm's sales offies will be located at 127 N. Dearborn St., right in the Loop. The engineering offices will still remain in their present location. Lindy also advises that there is no let up in the demand for AMI phonos. He stated that he hopes fervently he never sees the day when there will be even one phono on the floor, "for", Lindy claims, "this will give the production department a chance to get back at me for the pressure I've put on them to turn out phonos faster than ever".

J. A. (Art) Weinand over at Rock-Ola Mfg. Corp. is plenty busy these days saying "hello" to the firm's distribs who are calling around at the factory. Art has been tremendously complimented for his four color process advertisement which appeared on the front cover of THE CASH BOX. June 2 issue. The cover is part of a gorgeous circular which the firm have prepared . . . Harry Brown of American Amusement just flew back and reports that this was one of his most successful trips. Harry also added that there's a good market for legal type games in the east . . . Nate Gottlieb is nervous these days. He's due to become a pappy practically as this is being written. "But", buts Nate, "the way our distribs are keeping me busy filling orders for our games kind of takes the pressure off during the day."

Ray Cunliffe of the Illinois Phono Ops Assn. advises that he was very much impressed with his visit to Washington to listen to the hearings on the Scott Bill, and is making plans to return there to listen some more . . . Al Stern of World Wide Distribs has just returned from a visit to Kansas City that also covered western Mo. He spent a busy week introducing the new Keeney games. Al reports that Keeney has two more winners in "Carousel" and "Hot Tip" . . . With Gil Kitt out of town, Ralph Sheffield acted as official greeter at the firm's beautiful new showrooms and offices. While there bumped into Louis Boasberg and Ray Bosworth of New Orleans; Joe Rakovits of Muskegon, Mich. and E. J. Ortman of Meadeville, Pa. . . . Joe Simon of Automatic Coin returned from a biz trip thru Iowa and reports that he was lucky enough to stay just ahead of the floods all the way back. Now Ovis and Schwartz of Automatic leave for a trip thru Nebraska where they expect to do some big business. Too bad the boys couldn't stick around for the wedding of Virginia Carsello, one of their office gals.

John Chrest of Exhibit very happy over the number of orders he received on the firm's newest game, "Cross Fire". John only wishes he had more parts to meet the demand . . . Bernie Grunig getting plenty of orders on the firm's counter game, "Test Quest". which combines strength test with answers to questions. Claims to be shipping them into Canada and the Canal Zone, too . . . Dave Lovitz, ad mgr for O. D. Jennings & Co., telling all and sundry that he soon expects to become a proud daddy . . . Al Meirowitz of Esquire Games complaining about thisa and thata this past week. Maybe it was the weather that made Al feel so blue. Cheer up, Al. Be brave.

From all reports looks like there will be quite a crowd of Chicago coinmen out to the Filben music line showing at United Coin Machine Co. in Milwaukee. The boys are interested in seeing the first . . . Gene Bates over at Pace Mfg. Co. is busier than ever these days with some really interesting plans . . . And that reminds me—it looked like quite a meeting over at Bell-O-Matic the other day. Bumped smack into Harold Bailey of South Coast Amusement, Houston, Tex.; Jake Friedman of Friedman Amusement, Atlanta, Ga. and Harry Hilliard of Kokomo, Ind. Busy days for Vince Shay as the resorts open. Page 46

The Cash Box



The "Scott Bill" and the Fellows Bill" (which would make it possible to levy fees on music machine operators by any number of outside "protective" associations) ran thru its third and fourth hearings before the Committee of the Judiciary this week. At the fourth hearing, Wednesday, June 11, the juke box side of the arguments were heard. Sidney H. Levine, attorney for the New York Phonograph Operators' Association was spokesman for the coin machine industry, and made one of the most brilliant presentations ever heard in a committee hearing. (Full reports of the meetings will be found elsewhere in this issue.)

* * *

Barney (Shugy) Sugerman and Abe Green, Runyon Sales Company, getting plenty of action on their new Robot Tel-O-Matic and are setting up a strong lineup of distributors. "Shugy" will have some very important announcements to make during the next week or so . . . Harry Green, former New York operator, now working in Philadelphia, visits along coinrow . . . Bill Goetz, Capitol Automatic Music Co., arrives from Miami Beach where he's been staying the past winter . . . Mike Munves plays host to Irv Kirsh of King Amusement Co., Asbury Park, N. J. and winds up with quite a substantial order for new equipment . . . Max Iskowitz, Maxwell Music Co., gets a forced vacation from his biz serving jury duty.

Harry Brown comes in from Chicago for a spell —rushes back to the Windy City for a few days, and then plans on returning here. Harry has some big plans on hand . . . Cliff Abrams, Kingsley Enterprises, national distributors for the new coin operated radio with the fire alarm system, shows the item to distributors at the Manhattan Center on Tuesday, Wednesday and Thursday. Bill Powers, sales manager of manufacturing, Communications Company, Inc., also of Florida, on hand. Nat Cohn, Modern Music Sales Corp., distributor for New York, New Jersey, Pennsylvania, Connecticut and all export for the "Radalarm", on hand greeting many friends . . . Ben Gottlieb, Majestic Music Co., off to Chicago to visit his daughter.

*

Arcade owners in the East have had some real tough breaks this season. The weekend weather the past few weeks has been terrible. Those early weekends are what the arcade men look forward to for a fast get-away. Everyone is hoping the weather is right for the rest of the season . . . Joe Darwin off to Chicago to see a few people . . . Teddy (Champ) Seidel tells us that his associate Jack Block and he have developed a new game, which they'll tell all about very soon . . . Leo Knebel and Johnny Ahearn, Jafco, Inc., report sales very strong on Williams' "All Stars" and Square Amusement's "Sportsman Roll" . . . Charley Herman, his two sons, Arthur and Phil, and his son-in-law Joe Graham, of East-West Distributors busy taking care of the many customers dropping in to see them and "Sportsman Roll" which they distribute here.



Tony Rex, Manhattan Phonograph Co. (Aireon distributors) getting ready to show the new "Fiesta" in the proper setting on Thursday and Friday, June 19 and 20 . . . Charlie Aronson, Brooklyn Amusement Machine Co., Brooklyn, N. Y. returns from a three week stay in Miami Beach . . . Marcus Klein doing a fine job with reconditioned arcade equipment . . . Ben Becker, Tri-State Sales Co. and Pioneer Distributing Co. (Bally distributors) returns from a week-end business trip, and immediately plans to hit the road again for the next week-end . . . Ed Drucker, Public Music Co., had his car turned over at Monroe, N. Y., but fortunately except for some slight damage to the car itself, no one was injured.

The UJA, Coin Machine Division, held its annual dinner and appeal at the Grand Street Boys Club on Wednesday evening, June 11. A great many coinmen attended, listened to the speakers, and pledged \$25,000 . . . Joe Mandel and his beautiful wife Lillian (Queens-Nassau Music Co.) take their kids and rush off to the Catskill Mountains for a vacation . . . Bill Rabkin's (International Mutoscope Corp.) son Norman, getting ready to enter college this coming fall . . . Jack Semel, on a diet, down to a mere 185 pounds . . . Irv Feneshal and Herman Tepper, International Distributors, Brooklyn, N. Y. one of the newer distributing organizations, making great progress . . . Charley Katz, Esquire Games, Inc., thinking of taking a quick trip to Chicago, and then back to the city . . . Lou London, Reading, Pa., in town for a day or so . . . Dave Stern, Seacoast Distributors (Rock-Ola distributors) tells us business is improving noticeably . . . Jack Rubin, seen around coin row, is free as a bird, not being connected with any enterprise . . . Gloria Friedman and Johnny Holenka, Runyon Sales Co., record department, spent a busy week, visiting with the many record manufacturers who come into the city after the NAMM convention in Chicago.

* * *

Max Schaeffer, Schaeffer & Schork (arcade chain) looking cheerful and rested since his boys and Bill Schork, Jr. have taken over the many duties he handled during the war. Max received considerable newspaper publicity by purchasing some of the antiques found in the Collyer home. He's setting up a display in his Hubert's Museum and will capitalize on the public's curiosity . . . Sam Kramer, Interboro Music, returns from a vacation all tanned up . . . Broadway arcades find business improving greatly, and some additional arcades will be opened very shortly along the street . . . Ben Palastrant, Eastern regional district representative for Aireon Manufacturing Corp., in town, assisting the Manhattan Phonograph Co. staff prepare for their "Fiesta" showing. Ben tells us the Aireon hideaway unit with the monitor speaker has been reduced in price some 20% due to the production being stepped up and volume coming out of the factory.

CALIFORNIA

CLIPPINGS

THRU THE COIN CHUTE

Paul Laymon has just received a nice shipment of the new Bally "Rocket," a very swell five-ball, and has been very busy fixing up his new place and clearing the decks to do some big selling now that the summer vacation spas are opening for the season. Lots of ops are dropping around each day to look over the swell new place the Laymons have just moved into . . . Ray Powers of E. T. Mape tells us that the ops are showing great interest in the firm's new mobile repair and service truck. Ray says that it will prove to be a terrific innovation in improving the lot of the op and service man. He expects several important announcements to be made soon on several new lines which should be forthcoming soon.

### * * * *

Saul and Jules Bihari, just back from the recent Music Show at Chicago, were very happy over the reception given them by many ops and music distribs and report that they made several nice deals for the distribution of their label . . . Charlie Craig and Herb Jeffries of Exclusive Records are covering a good portion of the country before returning here; the boys plan on participating in disc jockey shows in many of the large cities they will visit . . . Robert Gordon, of Van Es Records, just back to town, tells us that he was well impressed by the N.A.M.M. show and that he made some swell contacts.

### * * * *

Dropped around to see "Curley" Robinson of the A.O.L.A.C. Robinson was quite optimistic in his feelings that in the not too distant future he hopes to see Los Angeles open up again and urges ops who are members of his organization keep up their support so that sufficient funds can be raised to operate with if and when the time comes when it will be needed . . . Bill Happel, of Badger Sales, tells us that the new "Strikes 'N' Spares" bowling game is clicking with the ops and that he is making deliveries as fast as the games arrive.

* * * *

Charlie Fulcher over at Mills has been waiting for a large shipment of new Mills "Constellation" phonos which are reported on the way to his showrooms; Charlie has been taking some nice orders for the new music machine and hopes to make substantial deliveries soon . . . Rudy Greenbaum of the Aireon Manufacturing Company has been around town the past week in constant huddles with Ed Wisler and several local Aireon distribs. An important deal is cooking which will be ready for announcement soon, and the showing of the new Aireon "Fiesta" will probably be held shortly after the pending deals are closed.

* * * *

Merle Connel of Quality Pics, currently producing a new series of 16 M.M. coin films, broke all records recently when he and his staff of assistants and cameramen shot an hour and fifty minute film in a total of seven hours: Merle informs me that it normally takes about seven days of shooting short scenes, but that everyone including the dancers gave him beautiful cooperation, which helped do the trick . . . Caught Bill Williams of the Williams Distributing Company dashing out of his offices on his way to check on a reported shipment of the new Williams "All Stars." the new five-ball game. Bill has quite a back log of orders for the games and is sweating out a nice shipment which is due here any day ... Lyn Brown has turned some nice deals in buying up Total Rolls for shipment to eastern points; Lyn has done a nice job delivering many new "Pokerinos" in this territory.

Bill Schrader of Allite Manufacturing Company is gathering all of his staff to operate under one roof in this city. Bill has developed a very compact and efficient organization and is turning out the new bowling game in ever increasing numbers. He hopes to turn out in excess of 500 games a month, and having seen some of the accomplishments of the man, he can't miss . . . Bud Parr just back from a fast trip to the Mid-West, where he made several deals and is working on several new projects which he could not reveal at this time. Dropped in to see L. E. Wilson of Solotone Corp. and he told of the firm's plans to produce the new mirror cabinet and Solotone box; several production bottlenecks have slowed things down a bit.

* * * *

Several foreign buyers shopped along coin row this past week. They included Kam Tai Lee of Honolulu and Carlos A. Rodgers, of Panama City. Among local ops seen shopping along coin row were: A. E. Brooks, Los Angeles; E. A. Goldenfeld, Los Angeles; R. F. Gallagher, Santa Ana; J. H. Sheeter, South Pasadena; Ray Reynolds, Big Bear Lake; R. F. Elliott, Fontana; G. F. Cooper, Riverside; E. E. Simmons, Pasa Robles; Lee Wirt, Montebello; D. D. Brymer, Palos Verdes.

* * *

Jack Gutshall has been out all week calling on many of the ops in the field. He has been spending more of his time out of the office than in it, and has taken lots of orders for the new Packard phono, as well as lots of the independent records he is distributing. It's interesting to note that Gutshall sells an unusually large number of records to ops across the counter of his record section in his showrooms . . . Bill Wolf, of the M. S. Wolf Distributing Company, expects to surprise the boys soon by breaking ground for his new building on Magnolia and Pico. Bill tells me that now that the building restrictions have been lifted he can go ahead with his plans to build, and, when completed, he expects it to be the most elaborate and attractive building ever seen any where in the coin biz.

* * *

Jay Bullock of the Southern Cal Music Ops Assn., and H. G. Sherry, business agent for the newly formed games and music unit of the A.F. of L., were in conference all this week working out the details between the ops assn and the union. The Music Ops Assn. will be the sole bargaining agent in negotiations with the union, according to Jay Bullock, managing director for the music ops association. Bullock has a number of important plans for the group and plans on calling a meeting of ops very soon . . . Len Micon of Pacific Coast Distribs has been very busy calling on the distribs and selling many of the new Genco "Advance Roll" games.



Big news for the month in old "St. Looie" is the special meeting of the Missouri Amusement Machine Association scheduled for June 18. According to prexy Lou Morris, who will hold forth at dinner, the conclave has two aims-to present Jim Gilmore of CMI, with movies of the convention, and to wangle a few new members for the 1947-48 season. Seems as how there are still a number of ops running loose who don't know the advantages of the monthly meetings. "Anybody's welcome" Lou Morris states "We can use plenty of new members."

We dropped in on perspiring Del Veatch, who was putting up with the hottest day yet this year and a rush of machine-hungry ops both at the same time Included in the mob who descended on V P Distributing Company were Ben Ruel from Alton, Ill., Bill Hollenbeck of Cape Girardeau, Earl Moore of Jefferson City, Curley Schaefer, also of Jeff City, Ed Rhinehart, Pla More Music Company, Alton, Illinois, and Jimmy Carmody, St. Louis. Bill Hollenbeck needed games so bad that he had one of them disassembled, loaded in his airplane, and flew it to the Cape ready for service.

A new phono outfit which made its debut this week is Wonder Novelty Company, headed by Joe Nissbaum and his son. Both former pinball ops exclusively, they've latched on to five new Aireons to start out in the music field.

Busy pin ball men these days are Carl Slogel, local op and Harold Brown from Decatur, Ill. Both have replaced most of their equipment in one way or another since the turn of the year.

Ideal Novelty's portly president, Carl Trippe, has blossomed forth with a shiny new Buick-instead of the yellow one he promised the trade, however, it is a sedate black. Ideal is another firm that foundered with a rush of customers on June 10. "They were coming out of the walls" Carl grinned.

Incidentally, Ideal's bookkeeper, Roberta, is "I doin" soon, and will move with her husband, to Kokomo, Indiana-believe it or not!

Maynard Todd, Rockola factory representative, will be calling on some of the faithful during the forthcoming week. Jack Baraska, head field mechanic, pulled the same chore during the fortnight past.

We found Ben Axelrod of Olive Novelty perspiring over his desk, handling the bookkeeping, stenography and machine-roustering jobs all himself while his comely secretary, Roma Story, is off on a vacation. He was host to Harold Fisher of Washington, Mo.; Rudy Falk, Bowling Green, Mo.; Buddy Black, Mexico, Mo. and Fred Weale, of Farina, Ill., all on the same day.

Weather up around the Middle West is still cold, and raining just about every day which makes it very bad for the fishing enthusiasts who are unable to get on the Lakes. Minneapolis and St. Paul are no exception, as it sure has been pretty cold up here.

Arnold Halverson of Fargo, North Dakota drove into Minneapolis and spent a few days calling on some of the distributors in the Twin Cities . . . Larry Unis of Twin Brooks, South Dakota was in town Saturday to pick up his daughter at the Music Conservatory of Minneapolis and bring her back home, as the summer vacation started and she will spend the summer with her folks . . . Mr. and Mrs. Walter Hugeback of New Hampton, Iowa were in Minneapolis for several days just vacationing and taking it easy . . . I. F. La Fleur of Devils Lake, North Dakota stopped off in Minneapolis after a nice little vacation at Lake Resort . . . The P & M Sales Company owned by George Atol, Superior, Wisconsin, was sold June 1st to the Twin City Novelty Company of Minneapolis. The business will be run by Norton Lieberman, a cousin of Harold Lieberman who is the new owner.

Glen Radcliff of Superior, Wisconsin paid the Twin Cities his first visit in several years. Glen just enjoyed a nice trip by auto to Oregon for several weeks . . . Leo Berkovitch of the B & B Novelty Company, Superior, Wisconsin was in Minneapolis last week for just one day . . . John McMahon of Eau Clair, Wisconsin was in town for just a day sporting a brand new Studebaker and mighty proud of it . . . Dave Ziskin and Billy Cohen of the Silent Sales Company, Minneapolis, were out stepping last Saturday night with their wives at the Standard Club.

The South Dakota operators quarterly convention held at Pierre, South Dakota last June 2 and 3rd was a huge success as far as operators attendance was concerned. Fifty-four operators throughout the state were there for the two day convention. No new business was brought up although the Association is still fighting the new bill which, as it stands does not allow juke boxes in on sale liquor stores . . . Five balls in South Dakota are now strictly for amusement only as free games are not allowed to be shown on the back board . . . Representatives who attended the meeting at Pierre, South Dakota were George Cossette, A. H. Lieberman, of the Hy-G Music Company, Kenny Glen of La Beau Novelty Co., St. Paul and Frankel Distributing Company of Des Moines, Iowa had four of their representatives there.

A. E. Grundeen, Minot, North Dakota, of the Northwest Piano Company stopped off in Minneapolis enroute back home from Chicago after attending the Music Show which was held in Chicago last week . . . Vincent Jorgenson of Spencer, Iowa was in Minneapolis just for the day, calling on a few distributors . . . Dick Henderson, Robert Moore's ace man at Wilmar, Minnesota also drove into Minneapolis for the day just to visit a few friends.

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Week of June 16, 1947



### CLASSIFIED AD RATE: \$1.00 PER ISSUE

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ALL ADS - CASH WITH ORDER

# WANT

WANT - Surf Queens. Must be clean and ready for resale. Give price and quantity on first writing. POULL'S BETTER MUSIC, 533 MILL ST., WEST BEND, WIS. Tel: 896

WANT - Seeburg Universal Selector Receiver No. USR-1; Wurlitzer 135 Steppers; Converters 110V 25 cycle to 110V 60 cycle. ADVANCE MUSIC CO., 1606 GRAND AVE., KANSAS CITY, MO. FOR SALE - 4 Mills Panorams, late serial \$250. ea. CENTRAL OHIO SALES CO., 138 E. MAIN ST., NEWARK, OHIO

WANT - Old Gooseneck Slots, Mills, Jennings, Watling, Pace, Caille. 5¢ Only. Mills Q.T.'s B. T. SHEFFLER, 1106 SO. WESTERN, LOS ANGELES 6, CALIF. Tel: RE. 6845

WANT - Total Rolls; Genco Playballs and Tally Rolls. Phone, wire or write immediately stating price and condition. We do not buy junk. SEIDEL COIN MACHINE SALES, 558 W. 47th ST., NEW YORK, N. Y. Tel: Plaza 9-1380.

WANT - Will pay \$15. for Wurlitzer 135 Steppers, any quantity. ADVANCE MUSIC CO., 1606 GRAND AVE., KANSAS CITY 8, MO.

WANT - All late model phonographs for Export Trade. 1946 Wurlitzers, 1946 Seeburgs, 1946 AMI and 1946 Rock-Olas. State quantity and lowest cash price. Will send deposit. Balance Sight Draft through our bank. BADGER SALES CO., INC., 2251 W. PICO BLVD., LOS ANGELES 6, CALIF. Tel: Drexel 4326.

WANT - Original Mills Black Cherry and Golden Falls; Keeney Bonus Super Bells; Bally Draw Bells; New or Used Phonographs. Spot Cash. For quick sale, get in touch with us. SILENT SALES CO., INC., SILENT SALES BLDG., MINNEAPOLIS 15, MINN.

WANT - Used Keeney Twin Bonus Bell 5  $5\phi$ .  $25\phi-5\phi$  Models. Write giving full details, prices, conditions, etc. Also Keeney Super Tracktime, good condition, give full details. No Junk. Write at once to: RICHMOND SALES CO., 803-807 W. BROAD ST., RICHMOND 20, VA.

WANT - Attention Operators! Sell your used juke box records to Chicago's largest distributor of used records. Top prices paid and we pay the freight. USED RECORD EXCHANGE, 1736 N. KEELER AVE., CHICAGO 39, ILL. Tel.: Capital 7852.

WANT - Seeburg 9800 Amplifiers with remote control. Advise condition and price. ATLAS EQUIPMENT CO., 512 E. WATER ST., SYRACUSE 2, N. Y.

WANT - 5 Ball Free Play Pin Tables. All machines must be A-1 in appearance and mechanically. State condition and lowest price in first letter or wire. Distributors - Send Jobbers Prices. JOE E. FLOYD, 513 TAYLOR ST., ANDERSON, S. C.

WANT - Wurl. & Seeb. 30 wire Hideaway Units complete 20's & 24's; Wurl. 1015's, 850's, 950's & 750E's; Seeb. 1-46S, 1-46M, Hi-Tone, Envoy, etc.; R. 0. 1422; used Packard Wall Boxes; Packard & Buckley 30-wire Adaptors for Wurl., Seeb., Mills and R. 0.; Mills, Jenn. & Pace F. P. Mint Vendors; Post-war Photomatic; Late 5 & 1 Ball F. P. Games; used Evans Ten Strike; used Genco Whizz; Bally Line-A-Line; Metal Typers; Scales, etc.; Converters 110 DC to 110 AC, 110 V. 25 cycle to 110 V 60 cycle; Generators 60 cycle; all types of 25 cycle Motors, 25 cycle Flyer Motors all models. Transformers, Gears, Amplifiers, etc. THE ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CAN.

WANT - Rock-Ola 40 Counter Model Phonographs; Wurlitzer 616 Star Wheels; Kotex 10¢ Venders & 2 for 25¢ Prophylactic Venders in original cartons. Also package Kotex for Venders; new Goalees in original packing case; Wurlitzer Models 500-600 and 750-E. Give exact condition and lowest price in first letter. COLEMAN NOVELTY CO., 1025 FIFTH AVE., ROCKFORD, ILL. Tel: Main 1323

WANT - 1 Right Side Glass for 430 Wurlitzer Speaker with 5-10-25 Box mounted in the Speaker. Also Wurlitzer 24 Hidden Mechanisms Buckley or Packard Adapters. GEORGE LIND MUSIC CO., 1710 SO. 58th ST., OMAHA 6, NEBRASKA.

WANT - Singing Towers, Top Flight and Streamliners. Also Utility Cabinets with or without mechanisms. ACE HIGH MUSIC & TELEVISION CO., 1504 CALLOWHILL ST., PHILADELPHIA 30, PA. Tel. Locust 4-1338.

WANT - Lite-O-Cards with Spring Bumpers. Will pay \$40. ea. MODERN AMUSEMENT CO., 530 URSULINE ST., NEW ORLEANS, LA.

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WANT

WANT - Will buy any quantity used slot machines, all makes and models. Also, NEW Pace Chrome Deluxe Slots 5¢-10¢-25¢ & \$1. Quote your lowest prices in first letter. All machines must be in first class condition. Will buy Bally Draw Bells, Bally Triple Bells, Keeney Bonus Bells, Single Doubles and 3 Ways. AUTOMATIC GAMES CO., 2858 W. PICO BLVD., LOS ANGELES 6, CALIF.

WANT - Keeney Bonus Super Bells 5¢, 5-5¢, 5-25¢ and 5-10-25¢; Bally Draw Bells, new or used; Bally Triple Bells; Mutoscope Fan Front and Red Top Diggers; Late Pingames. Quote best prices, quantity and condition in first letter. Cash Waiting!! M. A. POLLARD CO., 725 LARKIN ST., SAN FRANCISCO 9, CALIF. Tel: Ordway 3070.

WANT - Watling and Pace Scales; Rotary Claws and Merchandisers; Mutoscope Diggers; Two and Three Way Super Bonus Bells; Victory Derbys and Specials. Will sell or trade for any of the above. Wurlitzer Skee Balls, Four Bells \$150. ea. Arcade equipment, etc. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE 1, WASH.

WANT - 5 Ball Free Play Games. Williams: Amber, Dynamite, Suspense. Chicago Coin: Super Score, Spellbound. Gottlieb: Stage Door Canteen, Baffle Card, Superliner. Bally: Turf Queen, Big League, Midget Racer. Games must be in A-1 condition. For Resale. State quantity & lowest prices in first letter. NOBRO NOVELTY CO., 369 ELLIS ST., SAN FRANCISCO 2, CALIF. Tel: Tuxedo 4976

FOR SALE

FOR SALE - Attention Arcades! 1 Chicago Coin Basketball Champ. Been in use 30 days. Wire or write. All late Pin Games. C. & B. AMUSEMENT CO., 410 MAIN ST., PINE BLUFF, ARK.

FOR SALE - 8 Wurlitzer 5-10-25¢ Boxes No. 125 and Steppers, slightly used. Write or Phone. MUSIC SHOP AND SCHOOL SUPPLY, 117 N. STATE ST., JERSEYVILLE, ILL. Tel.: 292.

FOR SALE - 80 A.B.T. Challengers, slightly used, clean and look like new \$32.50 ea.; 2 new Bat-A-Balls \$85. ea.; 19 Libertys, used 5¢ play Slot Reels \$17.50 ea. A. M. AMUSEMENT CO., 1000 POYDRAS ST., NEW ORLEANS, LA.

FOR SALE - Bally High Hand \$72.50; Bally Club Bell \$74.50; Stage Door Canteen \$99.; Silver Moon \$49.50; Mills Jumbo, late head \$49.50. All machines in A-1 condition. JOSEPH BRADISH, 536 CENTRE ST., FREELAND, PA.

FOR SALE - 10 Bang-A-Deers in good condition. Best offer takes them. MRS. A. HOFFMAN, 3298 STURTEVANT, DETROIT 6, MICH.

FOR SALE - Lucky Star; Carousel; Play Boy; Lightning. LEHIGH SPECIALTY CO., 1407 W. MONT-GOMERY AVE., PHILADELPHIA 21, PA. Tel.: Pop. 3299.

FOR SALE - 6 Super Skee Rolls, 9 ft. \$145. ea.; 1 Tri Score \$265.; 2 Goalee \$245. ea.; 3 Champion Hockey \$79.50 ea.; 3 Genco Playballs \$129.50 ea.; 2 Air Raiders \$69.50 ea.; 1 Premier Skee Roll with barrel, 10½ ft., like new \$325.; 5 Total Rolls \$300. ea.; 25 Exhibit Post Card Vendors \$19.50 ea. MARCUS KLEIN, 577 - 10th AVE., N. Y. C.

FOR SALE - 5 Chicoin Goalees (in tip top shape); 8 Evans Ten Strikes; 7 Genco Total Rolls, reconditioned; 3 Hi Score; 4 Roll-A-Score. Call or write for prices. SEIDEL COIN MACHINE SALES, 458 W. 47th ST., N. Y. C. Tel: PLaze 9-1380

FOR SALE - New Packard Adapters & Steel Cabinets 1/2 price; 30 wire Plastic Cable 27¢ ft.; New Mills Vest Pocket \$30.; New 5-10-25¢ Pace Consoles \$300.; Lucky Strike Counter Dice Games \$15.; Bat-A-Ball Jr. \$49.50; Sr. \$99.50. AUTOMATIC COIN MACHINE CO., 13 W. LINWOOD BLVD., KANSAS CITY 2, MO.

FOR SALE - 1 Captain Kidd \$25.; 1 Majors \$20.; 1 Marvel Baseball \$25.: 1 Line Up \$15.; 1 Genco Defense \$25.: 1 Jap Gun (Chicken Sam) \$35.: 1 Genco Whizz & Stand \$80.; 3 Genco Playball \$80. ea. side doors. 1/3 deposit, balance C.O.D., F. W. SCHMID, CLAVERACK, N. Y.

FOR SALE - 250 used Pin Games in stock at all times. We are direct Factory Distributors for Bally, Gottlieb, Chicago Coin, Genco, Exhibit, Columbus Vendors. Let us know if you need used games of any description & price you can pay. SOUTHERN AMUSEMENT CO., 628 MADISON AVE., MEMPHIS, TENN.

FOR SALE - The greatest money maker on my pin game route was Bally's Triumph. Due to closing of territory I have 7 pieces of this game at \$60. ea. all or part. Wire or write. SEYMOUR POLLAK, 126 N. BROADWAY, TARRYTOWN, N.Y.

FOR SALE - 2 Brand new Panorams. Fully equipped, including mikes, splicers, reverse image lenses, spare projection lamps, self-winding and standard reels, notchers. Packed for shipping. \$325. each. W. L. HARRISON, 5504 JONQUIL AVE., BALTIMORE 15, MD.

FOR SALE - Bally Surf Queens \$110. ea.; Bally Midget Racers \$130. ea.; Bally Big Leagues \$150. ea.; 2 Score-A-Barrel skee balls 10'6" revolving keg & return ball feature \$150. ea. Write, wire or call. ANTHONY HIRT, 2303 NO. 11th ST., SHEBOYGAN, WIS. Tel.: Ph. 3273.

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Week of June 16, 1947



## FOR SALE

FOR SALE - RCA Coin Radios, new, Slug Rejector, A/C-D/C; American Scales; Schermack Automatic Stamp Machines, new models; Sanitary Napkin Dispensers 5¢ & 10¢ operation; Solotone Music Systems. Write us for literature. Make offer on any kind of Phonographs & Games of all kinds. UNIVERSAL DISTRIBUTING CO., 210 N. EWING AVE., ST. LOUIS 3, MO.

FOR SALE — Surf Queens \$74.50; Big League \$89.50; Midget Racer \$94.50; Stage Door Canteen \$74.50; Rio \$147.50; Amber \$114.50; Step Up \$99.50; Show Girl \$147.50; Baffle Card \$114.50; Longacres \$134.50; Blue Grass \$59.50; Club Trophy \$89.50. All Overhauled — Cleaned. All Guaranteed. COIN MACHINE SALES CO., 3804 TRAVIS ST., HOUSTON 6, TEXAS.

FOR SALE - Act Now - All Machines Clean and in excellent condition - Used Evans Bangtails 7 coin F.P.-P.O. J.P., Keeney 5¢ Super Bell Comb., Keeney 25¢ Super Bell Comb., Jumbo Parade, 5¢ Comb., Jumbo Parades 5¢ Comb. F.P., Hi-Hand 5¢ Comb., Victory Specials, Longacres, Pimlicos, Club Trophys, '41 Derbys, Dark Horses, Five Balls: '41 Majors, South Paw, Exhibit Stars, 4 Roses, All American. Make an offer for any part or all. All machines crated and ready to ship. 1/3 deposit with all orders, balance C.O.D. ART WEISS CO., 1130 W. COLORADO BLVD., ARCADIA, CALIF. Tel: Atwater 73511

FOR SALE - 4-way Super Bell 3/5¢-1/25¢ \$200.; Mills 4 Bells 4/5¢, A-1; 10 Pace 5¢ Reels with Rails \$45. ea.; Pace Slots, enamel, like new 5¢ \$75.; 10¢ \$80.; 25¢ \$95.; Pace Deluxe, used 3 mos. 5¢, 10¢, 25¢, 50¢ (write). 140 machines to go within 30 days. Write-Wire-Phone. P. P. Awalt, AMERICAN NOVELTY CO., GRASS VALLEY, CALIF. Tel: Grass Valley 885.

FOR SALE - 1 Brand new 25¢ Bally Draw Bell \$400.; 1 Brand new Goalee \$250.; 1 Twin 616 Wurlitzer in Packard steel cabinet, 6 Packard Wall Boxes, Packard No. 400 Speaker \$275. for lot; 2 Wurl. 600-K, very clean \$185. ea.; 1 Wurl. 600 Dial, very clean \$175.; 1 Wurl. 24 Victory Cabinet \$175. AUTOMATIC AMUSEMENT CO., 1000 PENNSYLVANIA ST., EVANSVILLE 10, IND.

FOR SALE - 3 - 9 ft. Bally King Pins \$89.50 ea.; 4 - 9 ft. Rock-Olas (refinished \$100. ea.; 6 - 12 ft. RockOlas (refinished) \$125. ea.; 2 - 10 ft. Genco Bank Rolls (refinished) \$125. ea. Or will trade for Total Rolls or late 5 Ball games. WISCONSIN NOVELTY CO., 3734 N. GREEN BAY AVE., MILWAUKEE 6, WIS.

FOR SALE - 2 Wurlitzer Skee Balls, Model S-14 \$75. ea.; 5¢, 10¢, 25¢ Jennings Club Bells, all 3 for \$375.; 5-5¢ Mills Cherry Bells \$95. ea.; 1-10¢ \$110.; 1-25¢ \$125.; 3-5¢ Mills Club Bells \$135. ea.; 1-25¢ \$185.; 2-50¢ \$275. ea. Ready for location. STANLEY AMUSEMENT CO., 1534 COMMERCE ST., TACOMA 2, WASH.

FOR SALE - Ten Keeney Three Way Bonus Bells, like brand new \$1100. ea.; Ten Evans Bangtails 1947 Models, used ten days \$450. ea. SPEER COIN MACHINE SERVICE, 418 THIRD ST., SANTA ROSA, CALIF. Tel: 3713

FOR SALE - 1 Victory Special \$350.; rebuilt Wurl. Amplifiers \$37.50; '41 Derby \$95.; Record Time \$75.; Knockout \$75.; Spot Pool \$40.; Bombardier \$60.; Bandwagon \$30.; Hi Hat \$40.; Argentine \$40.; Defense \$25.; Silver Spray \$25.; Wildfire \$25.; new Smileys \$37.50. CENTRAL COIN MACHINE CO., 482-488 CENTRAL AVE., ROCHESTER 5, N. Y.

FOR SALE - Factory rebuilt Keeney 1938 Tracktime Consoles with all latest improvements. Cabinets refinished like new. \$100. 1/3 dep. bal. C.O.D. Also 1 brand new Bally Big League in original carton \$205.; 1 slightly used Surf Queen \$150.; 2 used Flat Tops \$125. ea. W. E. KEENEY MFG. CO., 7729 CONSTANCE AVE., CHICAGO, ILL.

FOR SALE - Slightly used Bally Victory Derbies \$199.50; Jockey Clubs, Turf Kings, refurbished, chrome rails \$110.; Mills Three Bells \$250.; Four Bells, L.H. \$200. Write for lowest quantity prices on new A.B.T. Targettes, Superoll, a new bowling game. Make your needs our problem. SILENT SALES CO., SILENT SALES BLDG., 200-208 - 11th AVE. SO., MINNEAPOLIS, MINN.

FOR SALE - Three Chicago Coin Basketball Champs. Floor Samples, like new. Special Price. Write or wire. COIN AMUSEMENT GAMES, INC., 1335 E. 47th ST., CHICAGO 15, ILL.

FOR SALE — 9000 Brand New Records. Complete Record Dept. Stock. All Late Numbers. Write for complete Itemized List. Take your pick @ 40% & 10% off List Price or 40% & 25% off for entire lot. Write or Wire for Complete List & Prices on 1000 other Bargains. SILENT SALES SYSTEM, 635 D ST., N.W., WASHINGTON, D.C., 2505 N. CHARLES ST., BALTIMORE 18, MD.

FOR SALE - 5 Seeburg Bar-O-Matic Boxes and all like new, resprayed and overhauled \$40. ea.; Panoram with Remote volume control and transformer, 1 set of film \$325. complete; 3 Singing Towers \$200. ea.; 20 - 3 wire Wall-O-Matic Boxes \$20. ea. APPEL VENDING CO., 5015 NO. GRANSBACK ST., PHILA. 20, PA. Tel: Davenport 4-5545

FOR SALE - Rock-Ola Commandos - Six Commandos in first rate shape with all plastics intact. \$200. each. Also one Counter Model #61 Wurlitzer \$65. VEMCO MUSIC CO., 213 FRANKLIN ST., FAYETTEVILLE, N. C.

FOR SALE - Saratoga with rails \$69.50 ea.; Super Bells \$125. ea.; Jumbo Parade \$59.50 ea.; 2 Keeney Anti-Aircraft Guns \$60. ea.; 2 Pitch 'em & Catch 'em, like new \$50. ea.; 4 Panorams, splicer & extra film \$250. ea. F.O.B. Lewistown. Uncrated. 1/3 deposit. LEWISTON DISTRIBUT-ING MART, INC., 27 VALLEY ST., LEWISTON, PA.

FOR SALE - Keeney Super Bonus 5¢ \$400.; Twin Bonus 5-10¢ \$575.; Deluxe Draw Bell (write); Draw Bell \$275.; High Hand \$50.; Club Bells \$50. ROYAL MUSIC CO., 76 MAIN ST., WEBSTER, MASS.

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## FOR SALE

FOR SALE - New Packard 1000 "Out Of This World" Revolving Speakers and all other models; Adaptors for Twin 12 Wurlitzer; new and used Pla-Mor Boxes; 5000 ft. 30 wire Cable; Special Pedestals to mount Pla-Mor and other boxes on the Dance Floor and many other places; new Phono Casters, fit any model, sample set \$1. COLEMAN NOVELTY CO., 1025 FIFTH AVE., ROCKFORD, ILL. Tel: Main 1323

FOR SALE - Original Mills Bonus Bells, rebuilt, new cabinets, knee-action, club handle; refinished Silver Hammerloid to match Black Cherry Bells 5¢ \$175., 10¢ \$185., 25¢ \$195.; Hi-grade rebuilt Cherry Bells; Gold & Silver Chromes; Brown & Blue Fronts; Hand Loads and many others. Bargain List Free. COLEMAN NOVELTY CO., 1025 FIFTH AVE., ROCKFORD, ILL. Tel: Main 1323

FOR SALE - Wurlitzer 500's, 600's. Will trade for new Packard boxes. Wurlitzer 700's, 800's, 850's, beautiful shape (Write); Bank Balls, like new, 10' long \$185. ea.; or will trade for late pinballs; Wurlitzer 71's and 81's (Write). GILLES AMUSEMENT CD., 733 MAIN ST., OSAGE, IOWA.

FOR SALE - 25% to 40% Discount on 30 consoles including Mills 4 Bells, Three Bells, Winter Books 1946, 25¢ Play Jumbo & Super Bell, Pace Twin Reels & Single Reels, etc. Request list. This is an ideal lot of Consoles for the operator to test out a new operation with, without a big risk. Contact us immediately. COLEMAN NOVELTY CO., 1025 FIFTH AVE., ROCKFORD, ILL. Tel: Main 1323

FOR SALE - 1-700 Wurl.; 1-500 Wurl.; 2-600 Wurl.; 6-616 Wurl.; 1-1940 Rock-Ola C. M.; 1-Seeburg Rex; 1-Seeburg Gem; 6-Pinball Games. All Machines are in perfect condition. X-CEL NOVELTY CO., 5240 N. 11th STREET, PHILADELPHIA 41, PENNA.

FOR SALE - Total Roll \$250.; Jack Rabbit \$200.; Super Triangle \$175.; Tally Roll \$150.; Lite League \$125.; Superliner \$125.; Grand Canyon & Laura \$75. ea. MOHAWK SKILL GAMES, 86 SNOW-DEN AVE., SCHENECTADY 4, N. Y.

FOR SALE - 11 Bally Coca Cola Venders with dispensing Barrels and 15 gallon Carbonator. To be sold at a "Sacrifice". A. S. HARDY CO., 25 MORTON ST., MALONE, N. Y.

FOR SALE - Wurlitzer model 100 wall boxes for use with 30 wire. We have 5,000 to sell at \$5.00 each. The Best Buy in our 27 years in the industry. HIRSCH COIN MACHINE CORP., 1309 NEW JERSEY AVE., WASHINGTON, D. C.

FOR SALE - \$25.00 and up Mills, Jennings, Watling Slots in 5-10-25¢ A-1 operating condition; 5 Ball Free Plays; 1-ball P. O. games Mills Panoram \$325. Send for list. MITCHELL NOVELTY CO., 1629 WEST MITCHELL ST., MILWAUKEE 4, WISC. Tel.: MItchell 3254.

FOR SALE - Arcade Equipment: Air Raider; Liberator (like new); Submarine; 2 Rapid Fires; 2 Shoot The Bull; Tokio Gun; Shoot The Jap; Western Deluxe Baseball; Bicycle Trainer; Batting Practice. All A-1 condition. Free Crating. Make offer for one or all. STANLEY AMUSEMENT CO., 1534 COMMERCE ST., TACOMA 2, WASH.

FOR SALE - 12 Mills Jumbo Parades cash pay 5¢ late heads, cabinets repainted. - These machines are in excellent condition \$45. ea.; 15 Mills 3 Bells 5-1-25, cabinets refinished - these machines are in tip top shape \$310. ea. All crated, ready to ship. GOLDEN NOVELTY CO., BARNESVILLE, MINN. Tel: 224.

FOR SALE - Attention Arcade Owners! Slightly used, and floor model Atomic Bombers, almost like new (write for prices). Also 1 Mills Panoram in excellent condition and thoroughly reconditioned. Will sacrifice at \$225. For used phonograph, beautifully reconditioned, we have what you want. Write and let us know what you need. Seeburg Phonograph Distributors. AUTOMATIC EQUIPMENT CO., INC., 919-21 N. BROAD ST., PHILA. 23, PA.

FOR SALE - Mills Blue Fronts converted into Black Cherry cabinets: 5¢ \$95.; 10¢ \$105.; 25¢ \$115.; Mills Gold Chromes: 5¢ \$100.; 10¢ \$110.; 25¢ \$120.; Mills Cherry Bells originals 3-10 pay: 5¢ \$90.; 10¢ \$100.; 25¢ \$110. 1/3 deposit, balance C.O.D. GOLDEN NOVELTY CO., BARNESVILLE, MINN. Tel: 224.

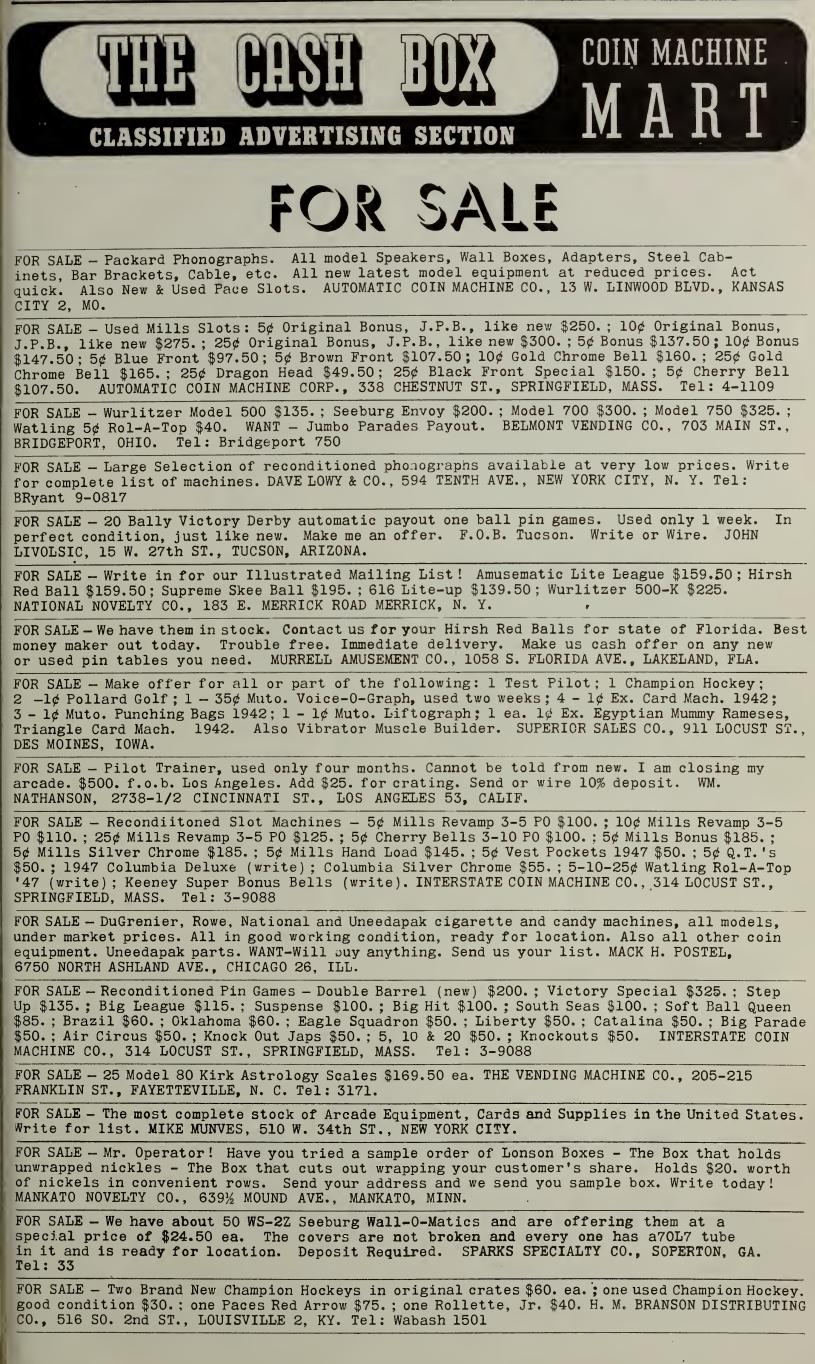
FOR SALE - We have the best bowling game in the world - and we can prove it with located machines. Bang-A-Fitty - the game of games. Write for deal. Spot-Lite - new, sensational upright game. All features of 5 ball with Free Plays plus. Write. MIDWEST COIN MACHINE CORP., 777 UNI-VERSITY AVE., ST. PAUL 4, MINN.

FOR SALE - 50 Buckley Chrome Boxes, 20 and 24 record \$15. ea.; 50 old style Buckley Boxes \$5. ea.; 6 Seeburg 30 wire Boxes \$7.50 ea. SOUTHERN MUSIC DISTRIBUTING CO., 503 W. CENTRAL AVE., ORLANDO, FLA.

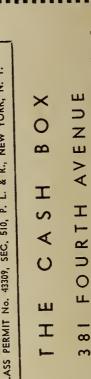
FOR SALE - Double Barrel, new \$125.; new Rockets; new Kilroys; new Columbia Bells Slots (write for prices). K. C. NOVELTY CO., 419 MARKET ST., PHILA. 6, PA. Tel: Market 7-4641

FOR SALE - Complete line of Mills new Black Cherry slots, Buckley's new Track Odds, rebuilt Black Cherry and Golden Falls machines in  $5\phi$ ,  $10\phi$  & 25c denominations. We are in a position to fill all your slot machine requirements. Immediate delivery on Black Cherry or Golden Falls complete Case & Casting assemblies. Contact us for highest quality merchandise at standard prices. WOLFE MUSIC CO., 1201 W. MAIN ST., OTTAWA, ILL. Tel: 1312. Page 53

Week of June 16, 1947







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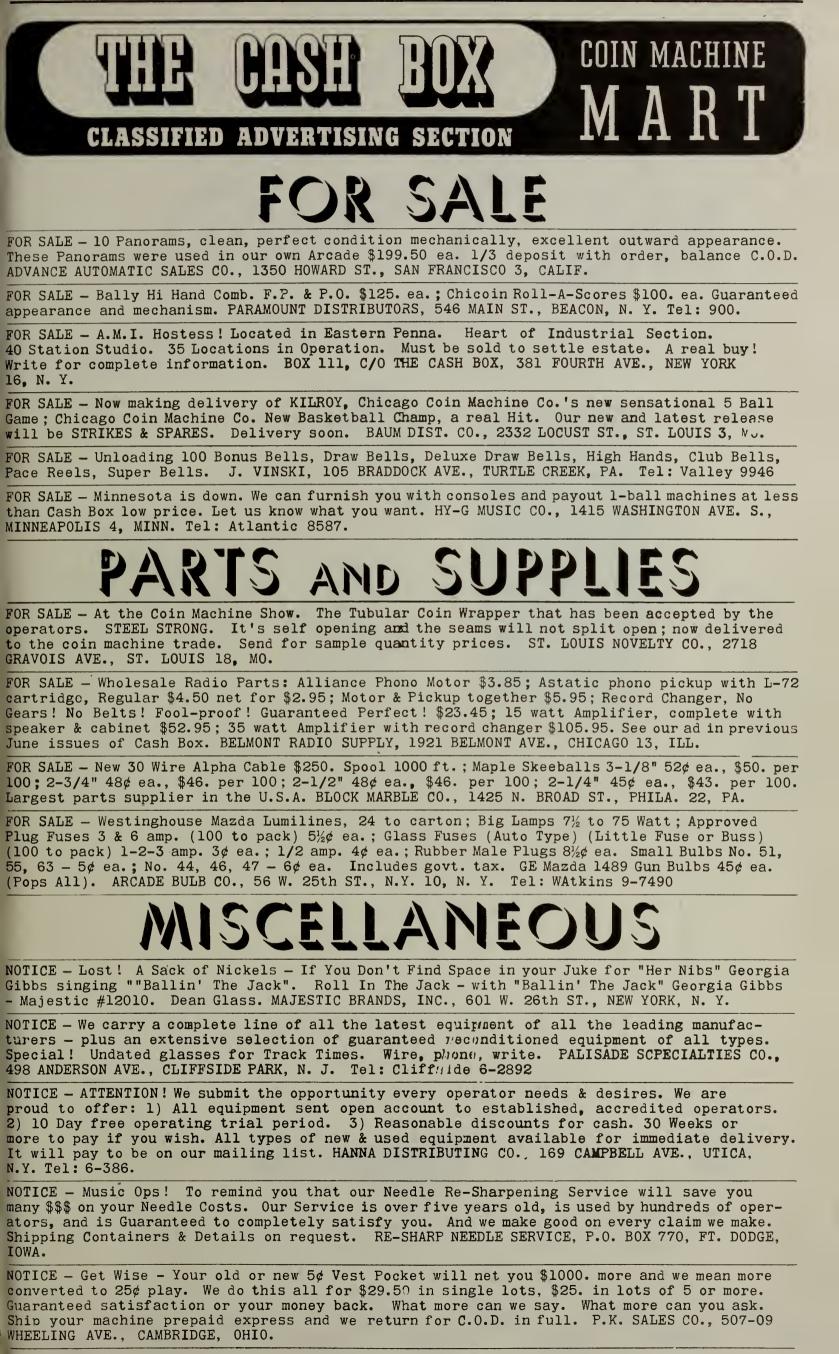
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Week of June 16, 1947





Muchas Gracias! Or, as we say in U. S. lingo, thanks a million, for your "TERRIFIC" response to FIESTA. These were great shows put on by a "GREAT" bunch of distributors . . . worthy of a great phonograph like the AIREON FIESTA. If you missed the Showings you can still see FIESTA at your distributors — it's the "mostest of the bestest for the leastest" and it makes you the most money. So, from now on . . .





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