## "Hotting has ever popularized our place of business like Wurlitzer's

## Everywhere Location Diners

 raise Wurlitzer's National
## Consumer Advertising

 Campaign${ }^{\text {sch}}$ My hat's off to Wurlitzer for launching the first and only national consumer advertising program in c industry," says Brownie Bromstead, owner of one of never's busiest Bar-Buffets. And he adds, "Nothing - ever popularized our place of business like Wurlitzer's n of the Musical Note on our door. Patronage has eased. People stay longer, spend more while enjoying wurlitzer Music."
crywhere location owners laud Wurlitzer's national vertising, They praise its proven ability in influencing pole to look for Wurlitzer's Sign of the Musical Note identifying the place where they can have fun playing wurlitzer Music.
wonder Wurlitzer Factory-Approved Music Merchants face an er increasing demand for Wurlitzer Phonographs-an ever ep wing profit opportunity. The Rudolph Wurlitzer* meany, North Tonawanda, N. Y.

Brownie Bromstead proudly points out
Wurlitzer's Sign of the Musical Note on his door as well as on his back bar.


Here's the If urlitwer phoungruph that hips heep

## THE 40 SELECTION PHONOGRAPH

Operators, servicemen, locations and the public all have a pet name for the Model A AMI phonograph. They call it "The 40 Selection Phonograph!" Delivering 40 selections by playing both sides of 20 records, the AMI is the first phonograph to give the people full-fledged 1947 phonograph enjoyment. Everyone wants the truly new product -and here it is!



## Direct Selling

By Bill Gersh



Once again, thruout the entire industry, there has arisen a cry against direct selling. Sometimes, admittedly, this is done without the knowledge of the seller that he is selling a location owner. But, in most cases, and as has been proved time and again, the selling firm knows from the tone of the letter, the stationery itself, or from former experience - that it definitely is selling direct to a location owner.

It is, indeed, extremely difficult to logically and soundly figure out how any sales organization, planning to do its business with the specialists of the industry - the operators - can also turn around and sell the very locations which these operators require to continue to purchase equipment from these firms.

Not only is this burning the candle at both ends and rapidly so - but it is also eliminating the growth factor of this business. All in the trade admit that today the operator must obtain a better commission basis to continue on a secure footing. How in the world can any operator walk into a location and point out his need for a better share of the commission when he is faced with the fact that the location owner can laugh him down and carry out this laugh to the point where he can purchase his own machine?

We, here at The Cash Box, have been faced time and again with this problem. Certain advertisers have shown us dozens of answers to ads which clearly show they are from locations. At least, it is admitted that the answers are not from members of the trade. Yet these inquirers are sent literature and price lists. If we were to follow the suggestion made at various times to "let The Cash Box reach everybody and anybody" we could bring this type of inquiry to the advertiser - in quantity lots.

But, are such inquiries worth even one bent coin? Definitely not. What is more important and what does bring real business is one true order from a bonafide operator, jobber or distributor. That's an order. An order that sticks. And means constant repeat business over a long period of time.

The Cash Box will continue its policy of going only to those people directly connected with this industry. It will not go to the location owner and to others who are just "curiosity seekers." If there are certain members in this field who believe that inquiries direct from locations - and, consequently, direct location sales - are more important than continuing to build and make this industry grow great - then those people will have to carry on in their own fashion -until the members of this field can check them.

There is no earthly reason why any firm should sell direct to a location owner these days. Every single operator in the nation is eager and even anxious to obtain
new equipment - to improve his route - to gain a better commission by the presentation of a new machine to his storekeepers - and will go out of his way to work with the men who work with him.

Many months ago an editorial appeared here which asked these men, why the average storekeeper should know the inner workings of this industry, the prices of its equipment and its problems? There are few, if any, in this field, who know what their druggist pays for their favorite toothpaste - why, then, should this druggist know what his operator pays for his machine?

The answer, as some leading coinmen claim, is simply that there are certain firms who plunge into wholesaling without the necessary qualifications and, therefore, when the going gets tough - try to clear their decks as fast as possible - by selling here, there and everywhere always thru a medium which will reach location owners and at the same time give them the excuse that they are reaching "all the operators" thru such advertising.

It is time for the members of this industry to call a halt to such sales methods. Eventually, as operator after operator has learned, he will sooner or later lose some of his best locations to the direct-seller. The time to stop this is - NOW!!


## The Cash Box

# MARKETIFNEW 

# EQUIP'T MFR IS HELD DOWN 

NEW YORK-The sales slump which hit the used machines market this summer and which seems to have continued for the past few weeks, is believed now to at last be leveling off and that, if new equipment manufacture continues to be held down, as it has during the past months, the used machine sales market will jump right back to its wartime prominence.

This is now the belief of leading jobbers and distributors thruout the country. Many of these firms are reconditioning and repairing all used machines they now have on hand and expect that sales will come suddenly and with great force.

One noted Chicago distributor made the statement a week ago, "I only wish that I had sufficient warehouse space to buy all the used machines I can now get and recondition and hold them for a month or two. I believe that prices are going up on used machines and that sales will be greater than ever on this soṛt of cquipment."

He bases his belief on the fact that raw materials and component units for the manufacture of new machines are still harder than ever to obtain. He feels that because of this the manufacture of new equipment will be held down to its present low. He even claims, "I think that less new
machines will be produced in the balance of the year that what has already been manufactured.'

Large industrialists are already finding it more and more difficult to obtain even the simplest requirements for continued production. Such items as sheet steel which seemed to be plentiful for a while is now, too, very scarce and growing scarcer Lumber continues scarce and with veteran's housing demanding all the lumber that can be had, it seems that this commodity will soon be lisied among the "scarcer than hen's teeth" categories. That's the way it goes in almost every line. Copper wire, aluminum, zinc, brass, etc., etc., are becoming harder than ever to obtain.

Some of the amusement machine manufacturers are fighting this production problem by the manufacture of smaller, counter-model type machines. They believe that these will hold the line until they can once again get into production on other, larger equipment. where much more materials are needed.

Present prices of materials are scaring off many who had intentions to build. Some are even postponing their manufacturing plans until sometime in 1947 when they believe that the materials market will again
loosen up.
In the meantime all this newspaper publicity as to the lack of materials and component units, as evidenced by the reports of the auto firms, has caused many coinmen to veer back to the used machines field.

Prices still continue high in used machines. But they are not as high as they were prior to this summer '46 season. In some categories the prices have fallen sufficiently to make many used machines extremely attractive buys. Other fields are holding up in price. Generally, the price decline in the used machines field is of such nature as to make the average buy worth the money.

Whatever the production situation will be this Fall and Winter will be based on whether the used machines market will return in greater prominence than ever. From all present indications there is sure to be a return to buying and selling of used machines in much larger quantity than at present or during the past summer months.

Whether or not this will return to the large volume used machine buying of the wartime period is very indefinite - but there is every liklihood that this may occur if the manufacture of new equipment is continued to be held down.

# MORE <br> MUSIC <br> <br> LOCATIONS 

 <br> <br> LOCATIONS}

## Believe Million Mark May Be Set Much Sooner Than Expected

NEW YORK-Without too much fanfare, ballyhoo or publicity - the automatic music industry is gradually reaching the "million location mark" which was predicted for it by leading students of the field prior to the end of the war.

The new juke boxes have been going into more and more locations in territories all over the nation. The continued great demand for the jukes is only one of the many factors, tho, which is causing the tremerdous growth of the field.

At one time, prior to the war, it was estimated that there were 400,000 juke boxes operating in the United States, This did not take into consideration wired telephone music or any other type of automatic music - nor did it taken into consideration the thousands of wall and bar boxes which these locations featured.

As the war continued, locations dropped away. There were a great many reasons. The biggest being that machines were wearing out and that, gradually, it took three machines to keep two going - one had to be used for parts.

At the same time many were selling off entire routes as they left for
the armed services and others pulled their routes in claser to a shorter working radius when gas and tire rationing came into effect. This pulled many machines off locations thruout the nation.

The result was that one large manufacturer estimated that there were approximately 285,000 juke boxes on locations when the war ended. (This figure was arrived at after a survey among the distributors of the firm who had kept close tabs on the operations in their territories.)

Since then it can safely be stated that there are again approximately 400,000 or more locations with automatic music at this time. There has been a tremendous growth in juke boxes all down the line - and juke boxes continue to lead in demand and sales.

Now, too, there has grown into being the single channel non-selective music which is fitted for a certain type of location and which opened a great many new spots to the music trade.

In addition to this type of studio music there has also been created a great many more wired telephone music studios and these are continu-
ing to grow in number each day.
Industrial and professional music has also added to the operator's list. Fine restaurant music has become part of the operator's business and he is competing with Muzak in this instance and, seemingly, winning out in every case.

If present rate of growth continues the nation's juke box men believe that the "million location mark" for automatic music (in all its various branches) will become a fact much sooner than anyone expected.

This leads the trade into entirely new channels and sets up the automatic music business as the most outstanding division of the field. It reaches more people than any other type of machine. It takes in more money. It gives greater entertainment and pleasure. It has won a tremendous following and has even become part of the business economists' method for figuring business ups and downs.

In general, the great growth of the automatic music industry is now challenging that of any other industry in this nation - on a comparative scale.

## THE TRADE TALKS IN NEXT WEEK'S <br> "FALL SPECIAL"

## Nation's Leading Coinmen to Present Outlook for Fall Season

NEW YORK-Next week's issue of The Cash Box will be the annual "Fall Special." This is one issue which is completely designed to open the much looked forward to Fall season. The season when coinmen once again return to their major operations with greater zest and when they gradually build to the climax of the coin machine year - the annual convention at the Hotel Sherman in Chicago.

This is one issue, therefore, which appeals directly to all members of the coin machine industry for it presents the picture of what this field can expect for the balance of the year - the best part of the coin machine operating and sales year - and also what the trade will find of greatest interest to it.

This Fall of 1946 has brought a great many problems to the industry. Among these has been some which are irritating to all divisions of the field. But, as is well known, most of these will be cured when production returns to normal.

The field is "on edge" -it wants to get going. It doesn't know whether to "loosen up' 'or to remain "tight." It faces many things which it would like answered - and - who better than the leaders of the industry to give it - their opinions -their beliefs - their predictions - and all these boiled down - will probably be the answer.

It will be interesting to check carefully in the "Fall Special" issue of The Cash Box for all the real leaders
of the trade will then speak their piece. They are going to tell the members of this coin operated machines industry what "they think" - and "what they think" - is usually the path the trade follows.

The cry for a "National Tax Council" - a "Board of Trade" - a Public Relations Bureau" - a "School for Mechanics" - a "Better Commission Basis on a National Scale" - and a great many other suggestions which originated on the pages of The Cash Box - will probably come into the open in this one big, annual "Fall Special" issue.

Every operator in the nation (and it has been said time and time again by the leaders of the field - that "the operator's friend is The Cash Box") will be sure to watch for this issue. Not only will it bring him the words of the men whom he looks to for guidance - but it will also bring him ad after ad of machines and materials in which he is interested and which will be the answer to his bal-ance-of-the-year's operating.

From all over the nation there has already been a tremendous interest in this forthcoming issue - the "Fall Special" - of The Cash Box. Operator leaders have already written in asking that more than one copy be put aside for them. Association heads have asked that extra copies be sent to them. Certain manufacturers have designated traveling men to receive
copies of the "Fall Special" to be mailed to them at their whereabouts during that week. The interest in this issue is very great.

Aside from the nation's leading coinmen - the record manufacturers, too, will have their say in that issue. They will tell the operators their problems and also their plans for the juke box trade.

Other supply manufacturers believe that this is the issue where they can present a great many facts to the coinmen.

From every standpoint - the most interesting and most informative issue of the year-is the "Fall Special" issue of The Cash Box.

NOTICE
FINAL CLOSING DATE FOR
ALL ADVERTISEMENTS FOR
THE "FALL SPECIAL" ISSUE
SEPTEMBER 25
5 P. M.
IN THE NEW YORK OFFICE OF
The Cash Box 381 FOURTH AVE.
NEW YORK (16), N. Y.

> FS-FOUR STAR MA-MAJESTIC ME-MERCURY MU-MUSICRAFT NA-NATIONAL RH—RHAPSODY SI-SIGNATURE
> VI-VICTOR
> VO-VOGUE

| CDID: | CO-COLUMBIA | FS-FOUR STAR |
| :--- | :--- | :--- |
| AP-APOLLO | CR-CORONET | MA-MAJESTIC |
| AR-ARA | CS-COSMO | ME-MERCURY |
| BB-BLUEBIRD | CT-COAST | MU-MUSICRAFT |
| BW-BLACK \& WHITE | DE—DECCA | NA-NATIONAL |
| CA-CAPITOI | DL-DE LUXE | RH—RHAPSODY |
| CD-CADET | EC-EXCLUSIVE | SI-SIGNATURE |
|  | EX—EXCELSIOR | VI-VICTOR |

1. TO EACH HIS OWN

CO-37063-The Modernaires DE-23615—Ink Spots
FS-1131—Trudy Erwin - Opie Cates Orch. MA-7188-Eddy Howard Orch.

ME-3022-Tony Martin
RH-109—The Esquire Trio
SI-15053—Marie Greene
VI-20-1921—Freddy Martin Orchestra

## 2. FIVE MINUTES MORE

MA-7197-The Three Suns
MU-15086-Phil Brito
VI-20-1922-Glenn Miller Orch.

## 3. SOUTH AMERICA, TAKE IT AWAY

DE-23569—Bing Crosby-Andrews Sisters
MA-7202-George Paxton Orch.

## 4. SURRENDER

AR-150-Jan Savitt Orch. CO-36985-Woody Herman Orch. CS-483-Tony Pastor and Band

DE-18897-Randy Brooks MA-7186-George Olson Orch.
VI-20-1877—Perry Como
MU-15073—Phil Brito

## 5. I DON'T KNOW ENOUGH ABOUT YOU

DE-18834—Mills Bros.
VI-20-1861-J. Desmond

## 6. THE GYPSY

BE-7003-Freddie Stewart BW-774-Jan Garber Orch. CO-36964-Dinah Shore
CS-475-Frankie Lester-H. McIntyre Orch.

DE-18817—Ink Spots
DE-23511—Hildegarde
MA-7177—Louis Prima Orch.
MU-15062—Phil Brito
VI-20-1844-Sammy Kaye

## 7. THEY SAY IT'S WONDERFUL

AR-139-Ginny Simms CA-252-Andy Russell CO-36975—Frank Sinatra DE-18829—Bing Crosby FS-1082—Ray Herbeck Orch.

## CO-36976-Dinah Shore

 DE-18872-Jimmy Dorsey O.
## 8. DOIN' WHAT COMES NATUR'LLY

MA-7193-De Marco Sisters . VI-46-000I—Al Goodman O. VI-20-1878—Freddy Martin Orch.

## 9. RUMORS ARE FLYING

ME-3032-Tony Martin
SI-I5043—Harry Cool Orchestra
VI-20-1944-Betty Rhodes

# DISK O'THE WEEK 

"I've Got To Pass Your House To Get To My House" Billy Eckstine and his Orchestra (National 9020)



BILLY ECKSTINE

- Billy Eckstine, who brought back to the nation's acclaim "Prisoner of Love," has here lifted again to the public light another melody of the past, "I've Got To Pass Your House To Get To My House." It's blue, truly blue, and Billy gives it an interpretation that should stop the locations cold in its first spinnings. At first listening it's the sound that captures widest attention, what with the mood Billy sets with his vocal and the stellar support he gets from his ork, but on the second and third time around, the full weight of the lyrics comes thru, and they are powerful. Flipped, Billy delivers a worthy offering in "It Ain't Like That No More," a typical "race-type" semiblues ballad strongly enhanced by Billy and his crew in both vocal and instrumental departments. Snatch this platter for top profits.
"The Woodchuck Song" "Passe"


## Ted Benecke

and the Glenn Miller Orchestra (Victor 20-1951)

- A top nickel pulling novelty is this version of "The Woodchuck Song" contributed by Tex Benecke and the . Glenn Miller Orchestra. Done with lots of spirit, and possessing a sound melody replete with trick lyrics, this side is great for cutting a rug or to just help liven the location. Vocal honors for the ditty are handled capably and well by the homey voice of Tex Benecke; choral assists are generously provided by the Crew Chiefs. On the backing, all hands go into a change of mood for the well known Parisian blues ballad, "Passe." On this side it's the romantic voice of Lillian Lane that's featured and what both she and the boys do with the melody should please both dancers and listeners in all locations where the lights are soft and low.


## "Dream Train Engineer" "Until Dawn" Leon Rusk (King 546)

- Music ops down Tennessee way might do well to hear this pair of folk tunes delivered by Leon Rusk. "Until Dawn" and "Dream Train Engineer" are given a capable enough rendition by Leon, with lots of geetar and other string equipment backing his heavy nasal style all the way. Both are done strictly to the folk song formula. "Dream Train Engineer" is the livelier of the pair, and it should connect with the lassies and laddies with lovelight in their eyes. "Until Dawn" is likewise delivered loaded with blushing romance, and if your locations demand this type of thing, this piece of wax is certainly worthy of a try.


## "Walkin' Away With My Heart" "What Did You Put In That Kiss" Betty Hutton <br> (Victor 20-1950)

- The bobby sox customers and all Betty Hutton's many fans should take to this platter with fistfulls of coin. Not only for the way Betty handles the warbling chores, but also because the Joe Lilley crew, on the instruments, offer a piece of solid, lively jump that should win young hearts and lindy stompers. The score provides enough trick breaks to keep 'em happy till the disk turns white. On the flip it's somewhat more of the same, but "What Did You Put In That Kiss" offers a little less to stomp on. Even so, the listeners will go for it big. It's a sound vehicle for Betty Hutton, who makes up whatever she lacks in true vocal ability with a loud, enthusiastic style.


## "More Than You Know" "Go West, Young Man, Go West" Joan Edwards <br> (Vogue 761)

- Sultry-voiced Joan Edwards (she chirps with the Lucky Strike Hit Parade) delivers a worth-while interpretation of the current favorite, "More Than You Know." The deep, romantic mood she sets here assures the platter a heavy play from the customers who like their disks in that vein. On the other hand, and, incidentally, on the other side, it's the younger set who come up for a treat. "Go West, Young Man, Go West," is a top novelty tune loaded with catchy lyrics, and Joan Edwards displays her versatility with it. Timed to a well controlled jump beat, Joans chirps out with choral help from the Vogue orchestra, and they, it might be said, do a neat job on their music


## Music Editor's Note

Rather than decide between two records which, in the opinion of the reviewing staff, were held to be of unusual worth, this department elected to feature a dual selection for the title 'Disk O' The Week'

## DISK O'THE WEEK



- A voice in search of juke box patronage - and deserving of it - belongs to a lad named Teddy Walters. What he does here with a song called "This Is The Night" is something which merits the attention of every music op in the land. We won't say the lad is "sensational." He's got many more records to go before we'd say that, but his performance on this platter, with this song, spells heavy coin in locations where the customers seek romantic ballads given the best kind of interpretation. Add Teddy's voice (and his guitar) to this melody, and you have what those customers want. Everything fits the demand, and that's not excluding the instrumental support donated to the cause by the orchestra under the direction of Mannie Klein. Flipped, Teddy sings "You Call It Madness," which again serves to demonstrate the lad's potentialities Give this platter a truly attentive listening by all means, and then feature it in the locations mentioned. Teddy and the customers will take it from there


## "To Each His Own" "Why Take A Chance" <br> Fiesta Four

(Emerald 101)

- If you're still seeking additional copies of "To Each His Own" and would like to give a deserving "unknown" a break, this version contributed by The Fiesta Four and featuring the vocal by Al Nobel should be remembered. Al's voice with the Fiesta Four on the instruments have here delievered just about the best arrangement of the nation's No. 1 melody that has yet been waxed by a small and little known combination. On the backing, the Fiesta Four again handle the instrumental department and provide a subdued and fitting background for Steve Manning, who takes over the mike to deliver "Why Take A Chance," a simple, pleasant romantic ballad.


# What's Hot ON THE RECORDS the top ten juke box tunes thruout the nation 

for the Week of Sept ember 23, 1946

## New York

1. To Each His Own
2. Five Minutes More
3. South America, Take It Away
4. Choo Choo Ch'Boogie
5. Surrender
6. This Is Always
7. I Guess I'll Get The Papers And Go Home
8. Pretending
9. Boogie Blues
10. The Coffee Song

## Tampa, Fla.

1. To Each His Own
2. In Apple Blossom Time
3. The Gypsy
4. Rhumboogie
5. The House of Blue Lights
6. Blue Skies
7. My Sugar Is So Refined
8. Five Minutes More
9. Moon Over Brooklyn
10. It's My Lazy Day

## Philadelphia, Pa.

1. To Each His Own
2. Five Minutes More
3. South America, Take It Away
4. Rumors Are Flying
5. The Gypsy
6. Surrender
7. Prisoner of Love
8. I Don't Know Why
9. They Say It's Wonderful
10. Who Told You That Lie

## Louisville, Ky.

1. To Each His Own
2. Five Minutes More
3. South America, Take It Away
4. Surrender
5. Doin' What Comes Natur'lly
6. I Don't Know Enough About You
7. Pretending
8. I'd Be Lost Without You
9. The Gypsy
10. I Don't Know Why

## Cheyenne, Wyo.

1. To Each His Own
2. Five Minutes More
3. Surrender
4. South America, Take It Away
5. House of Blue Lights
6. I Don't Know Enough About You
7. The Gypsy
8. Rumors Are Flying
9. I Guess I'll Get The Papers And Go Home
10. I Don't Know Why

## Chicago

1. To Each His Own
2. Five Minutes More
3. South America, Take It Away
4. Surrender
5. They Say It's Wonderful
6. The Gypsy
7. I Don't Know Enough About You
8. I'd Be Lost Without You
9. House of Blue Lights
10. Choo Choo Ch'Boogie

## Boston, Mass.

1. To Each His Own
2. South America, Take It Away
3. Five Minutes More
4. Surrender
5. They Say It's Wonderful
6. Rumors Are Flying
7. Blue Skies
8. I'd Be Lost Without You
9. Two Silhouettes
10. I Don't Know Why

## Washington, D. C.

1. To Each His Own
2. Choo Choo Ch'Boogie
3. I Guess I'll Get The Papers And Go Home
4. Careless
5. Doin' What Comes Natur'lly
6. Surrender
7. If I Didn't Care
8. This Is Always
9. I'm Gonna Sue Sioux City Sue
10. The House of Blue Lights

## Garnett, Kans.

1. To Each His Own
2. Five Minutes More
3. Surrender
4. Pig Foot Pete
5. I Don't Know Enough About You
6. They Say It's Wonderful
7. In Case You Change Your Mind
8. Rumors Are Flying
9. The Gypsy
10. Divorce Me C.O.D.

## Denver, Colo.

1. Five Minutes
2. To Each His Own
3. Rumors. Are Flying
4. Colorado
. And Then It's Heaven
5. Blue Skies
6. Who Do You Love I Hope
7. This Is Always
8. Pretending
9. I've Never Forgotten

## Los Angeles

1. To Each His Own
2. Five Minutes More
3. South America, Take It Away
4. Stone Cold Dead In The Market
5. Pretending
6. I'd Be Lost Without You
7. Choo Choo Ch'Boogie
8. Light of the Silvery Moon
9. The Gypsy
10. Too Many Irons In The Fire

## Jackson, Miss.

. To Each His Own
2. I Don't Know Why
3. This Is Always
4. They Say It's Wonderful
5. Five Minutes More
6. South America, Take It Away
7. Surrender
8. One More Tomorrow
9. I Don't Know Enough About You
10. Choo Choo Ch'Boogie

## Youngstown, 0 .

1. To Each His Own
2. Five Minutes More
3. South America, Take It Away
4. I'd Be Lost Without You
5. Who Do You Love I Hope
6. Boogie Blues
7. The Gypsy
8. Doin' What Comes Natur'lly
9. I Know
10. Pretending

## Omaha, Nebr.

1. To Each His Own
2. Five Minutes More
3. South America, Take It Away
4. One More Tomorrow
5. Surrender
6. Rumors Are Flying
7. The Gypsy
8. I Don't Know Enough About You
9. Guitar Polka
10. Pretending

## San Antonio, Tex.

1. To Each His Own
2. Choo Choo Ch'Boogie
3. Nochecita
4. Oh, But I Do
5. South America, Take It Away
6. Chiquita Banana
7. Doin' What Comes Natur'lly
8. Prisoner of Love
9. Night and Day
10. Surrender

## Burning the Jukes in HARLEM

The Ten Top Tunes Netting Heaviest Play Compiled From Reports Submitted Weekly To The Cash Box By Leading Music Operators in New York City's Harlem.

1. PLAYFUL BABY Wynonie Blues Harris (Apollo 372)
2. CHOO CHOO CH'BOOGIE
Lovis Jordan and His
Tympany Five
(Decca 23610)
3. TO EACH HIS OWN Ink Spots
(Decca 23615)
4. YOU ARE MY FIRST LOVE
Johnny Moore's Three Blazers (Aladdin 129)
5. AFTER HOURS Ace Harris
(Hub 3019)
6. THE VERY THOUGHT OF YOU
Louis Russell Orchestra (Apollo 1012)
7. THAT'S THE GROOVY THING
Earl Bostic Orchestra (Gotham 104)
8. LEAP FROG BLUES Buster Bennett Trio (Columbia 36873)
9. SURRENDER

The Brown Dots (Manor 1026)
10. R. M. BLUES

Roy Milton Sextet (Juke Box 504)



In conjunction with the new Walt Disney film, "The Story of Uncle Remus," ney film, Records is releasing a brand new Cosmo Records isum titled "Songs of The South," in which Tony does the music to South," in which Tony does the music to
be heard in the film. Three of the four be heard in the film. Three of the four platters in the album will be vended individually to music ops; Herb Hender,
crack talent chief for the label, wants crack talent chief for the label, wants
all ears to open wide for Tony's "Sooner all ears to open wide for Tony's "Sooner or Later." . . It is reported that 127
pressing machines will be at work in pressing machines will be at work in
MGM's New Jersey plant when it is :ompleted.

Word from Apollo Records reflects bigger and better things. Jerry Jerome, formerly with Benny Goodman's crew, has been named as musical director for the label. In addition, the firm is expected to move to new and much larger quarters with a Madison Avenue address. And to add more good news, another disk by "The Voice", with the Luis Russell Orchestra is expected to be released sell Orchestra is expected
soon. "His "The Very Thought of You" soon. Hid actually create a sensation when it did actually create a sensation
was released some weeks ago.

Ralph Berson, formerly in publicity with Cosmo and then with the De Luxe with Cosmo and then with the De Luxe
label, has joined National Records as label, has joined National Records as
chief of public relations . . . Music ops chief of public relations. . Music ops
in 13 northern New Jersey counties can in 13 northern New Jersey counties can
now purchase their Musicraft Records now purchase their Musicraft Records
from Dale - New Jersey, Inc., headfrom Dale - New Jersey, Inc., headerly with the label in New York, is chief of the newly formed record division .... Meanwhile at the Musicraft command post in New York, all hands scurried to greet prexy Peter Hilton, who arrived back from the West Coast this past week.

With this week's issue Capitol Records inaugurates a new advertising campaign featuring the label's top notch talent roster. At Capitol's house-warming celebrating the completion of their brand new Hollywood offices, which was beld a pair of weeks ago, Marshall Micon, West Coast rep for 'The Cash Box, had Wo good a time he can't stop mentioning so good a time he can't stop mentioning
something about it in letters to the New Something about it in letters to the New
York staff. Marshall, pull-ease, you're York staff. Marshall, pull-ease,
ruining my Eastern contentment!

Majestic Records in New York will unroll the royal carpet early this week in anticipation of a visit from Gene Tracy, president of Majestic Radio and Television Corp., and Parker Erickson, vice-president., Important conferences are scheduled ... Next week's column will be part of the annual Fall Special issue of The Cash Box. That's all for now.

## THE BEST IN INDEPENDENT LABELS <br> MEMO <br> STANCHEL <br> SOLAR <br> EXCELSIOR <br> K\&M

| Alberta Importers <br> and Distributors, Ltd. 620 Elghth Ave. West Calgary, Alberta | Scott crosse Co. 1423 Spring Garden St. Philadelphla, Pa. | Davis Sales Co. 1010 17th St. Denver, Colo. | The Carter Corp. 1139 Tremont St. Boston, Mass. |
| :---: | :---: | :---: | :---: |
| Allied Muslc Sales Co 3112 Woodward Ave Detrolt, Mich. | A. Connors Dist. Co. 265 E. North Street Buffalo, N. Y. | Fredrick Lee Co 304 W. 10th St. | Cosmo Records, Inc 745 Fifth Avenue New York Clty |
| Allied Muslc Sales Co. ${ }_{5}^{T}$ 2610 E. 9th St. Cleveland, Dhlo | The Oriole Corp. 512 Pennsylvania Ave. Baltimore, Md. | Kansas clty, | Appliance Dist. Co. 106 S. Gallatin |
| Allied Music Sales Co. <br> 314 Monroe Street <br> Toledo, Dhlo | Taran Dist. Co. 1050 Ponce De Leon Ave. Atlanta, Ga. | Runyon Sales Co. 595 Tenth Ave. New York Clty | Taran 170 Nist. W. 23rd Co. St. 170 N.W. 23 . |
| American Coin. A-Matic 1435-37 Fifth Avenue Plttsburgh, Pa. | Roberts Nicholson Co. <br> 1201 Commerce St. Houston, Texas | Music Mgt., Inc. 2823 The Plaza | Taran Dist. Co. 90 Riverside Ave. |
| Blue Bonnet Music Co. 3235 Ross Ave. Dallas, Texas | M.S. Dist. Co., Inc. 1429 N. Clark St. Chicago, ill. | Charlotte, N. C. | M. S. Wolf Dist. |
| Frederick Lee Co. 325 Second Ave. South Minneapolis, Minn. | M. S. Woif Dist. Co. 1175 Folsom St. | 2313 Thlrd Ave. Seattle, Wash. | 427 S.W. I3th St. Portland, Dregon |
| Standard Supply co. 531 So. State St. Salt Lake City, Utah |  |  | ${ }_{\text {Co. }}^{\text {W. }}$. S. Wolf Dlst. 1348 Venice Blvd. Los Angeles, Calif. |

DISTRIBUTORS 2821 McKINNEY AVENUE DALLAS, TEXAS 1913 W. PICO BLVD. los angeles, calif.

And that wonderful new jazz classic that's as winning as the gals who gave it its name.

## 6SCARLETT AND AMBER ${ }^{\boldsymbol{9}}$

PART I (Instrumental)
and on the reverse side
PART II (Instrumental)
COSMO RECORID 515

## Zenith Distribs Get MGM Record Line For Most Areas

NEW YORK - Frank B. Walker, chieftain of the forthcoming MGM Records label this past week announced that the firm had "practically" completed its nation-wide distributing arrangements.

Concurrently it was disclosed that of the 27 franchises let out by the label, $85 \%$ went to firms holding distributing franchises from the Zenith radio manufacturing concern.

Thus, music ops in most cities will find themselves dealing with the Zenith distributor in their territory for the purchase of MGM disks.

One of the non-Zenith franchised firms to be given the distributorship of the MGM line was Trilling and Montague, a well known organization headquartered in and handling the Philadelphia (Pa.) area. Of interest to the music op trade in that city is the announcement the firm released this past week; it said: "We will also make sure that our facilities will include everything necessary for the convenience of the coin machine operators."

Meanwhile, from his headquarters in this city, Frank Walker advised The Cash Box that plans for the label were being executed according to schedule and that when MGM disks hit the market in early 1947, all distribs would have "well prepared" arrangements by which the music op trade could best be accommodated.

## SEEKS MUSIC OPS



HOLLYWOOD, CAL. - Hal Derwin, Capitol Records vocalist, has all the lamps lit - and a match besides in a search for music ops to plug his latest disk. "The Old Lamplighter" backed by "I Guess I'll Get The Papers And Go Home." Assisting Hal in his search is the fact that The Cash Box record reviewers featured the platter as a "Disk O' The Week" in a recent issue.

You'll Get a Lion's Share of the Profits

with these TWO new TONY MARTIN HITS

'RUMORS ARE FLYING' C AND

## 'AND THEN IT'S HEAVEN'

With The Lyttle Sisters and AI Sack Orchestra MERCURY POPULAR SERIES 3032, 50c

PRICE CHANGES TO 60c SEPTEMBER 21 st
$\star \star \star \star \star \star \star \star \star \star \star \star \star \star \star \star \star \star \star \star$
The Starlighters CALYPSO BOOGIE WOOGIE
'BANANA BOAT'
and a swingy singy new version of

## 'YES, WE HAVE NO BANANAS'

MERCURY POPULAR SERIES
$3030-50 c$
$\star \star \star \star \star \star \star \star \star \star \star \star \star \star \star \star \star \star t \star$ ORDER FROM YOUR NEAREST MERCURY DISTRIBUTOR



COMPILED BY
JACK "One Spot" TUNNIS
IN ORDER OF POPULARITY
based on
WEEKLY NATIONAL SURVEY


ORD. $=1$ ISTIE IN ORDER OF POPULARITY, INCIUDING
NAME OF SONG, RECORD NUMAER, ARTISTS, AND RE-

| ap-APOLLO | CODE | FS-FOUR STAR |
| :---: | :---: | :---: |
| AR-ARA | CR-CORONET | $\begin{aligned} & \text { MA-MAESTIC } \\ & \text { ME-MERCURY } \end{aligned}$ |
| BT-BELTOHE | CS-cosmo | MU-MUSICRAFT |
| BH-BLACK \& WHITE | CT-COAST | NA-NATIONAL RH-RHPSSOY |
| CA-CAPTIOL | DLODE LUXE | SI-SIGGATURE |
| CD-CADET | EC-EXCLUSSVE | VI-Yictor |
| CO-COLUMBIA | EX-EXCELSIOR | vo-Yogue |




Week of September 23, 1946
1-Choo Choo Ch'soogie $\quad \begin{array}{cccc}\text { Sept. } 16 & \text { Sept. } 9 & \text { Sept. } 22\end{array}$
$\begin{array}{lllll}12 \text {-The House of } & 10.8 & 22.5 & 4.8 & 10.8\end{array}$


DE-23641-ANDDEWWS Sluo Ilight
13-They Soy Atron Wonder ine to Mule
AR-139-GINNY Sond
18.9



DE. 23586 The Grit That 1 Mo



MA.-176-SACK I Rember
ME-3005-ELLEEN BARTON
MU. 15065 -GOU Brought A New Kind of tove
SI-15021-RAY BITOCH OR Love ORCHEST
VI-20-1857-PERRY COMO
V1-46-0001-AL GOODMAN ORCH 2. I Gout Lost in His Arms, What Comes't Get o Mon with a Gun, 2 Doin'
Watlly
14-Route 66
$\begin{array}{lll}16.8 & 13.5 & 9.1\end{array}$
CA-256-KING COLE TRIO
Hello Agcin
NDREWS SISTERS
DE-23569-BING CROSBYYANDREWS SISTERS
ME-3025--BUDDY America Take It Away
MU-15072-GEORGE AULD ORCHESTRA
15-In Love In $\begin{array}{llll}\text { 100 Yoors From Todoy } \\ 15.3 & 18.9 & 20.8\end{array}$
CA-240--M. WHITING
CO. 36972 All Through the Doy
There's Good 8luos Tonigh
DE-23528-D. HAYMES H. FORREST
MA-1034-MIIDRED BAILEY
All Thot Glliters Is Not Gol
MU-355-IOUANNE HOGAN
All Through the Day
S1.15016-MONICA LEWIS
I Hove 8ut One Heart
VI-20-1867-J. DESMOND-CASE ORCH.
16-There's No One But You $14.312 .0 \quad 11.6$ CO. 36960 -KAY KYSER 0 .
One-zy Two-zy i
D. 18834 -MILS BROTHERS
'Don't Know Enough About You
VI-20.1866-TOMMY DORSEY O.
17-Rumors Are Flying $\quad 14.2$
CA-282-8ILY 8UTTERFIELD
CO. 37069 The SRANKIE Scorf CARLE 0.
MA.7205—THREE SUNS
I's All Over Now
VI-20-1944-8ETYY RHODES
18-I Don't Know Enough
About You
$13.8 \quad 28.5 \quad 43.3$
CA-236-PEGGY LEE
1 Can See 1 Y Your Woy
CO-37053-BENNY GOODMAN ORCH,
CO-37053-BEN SKies
8Flue
SE-18834-MIIL $8 R O S$.
DE-18834-Mills's 8 ROS. ${ }^{\text {The }}$. But You
VI-20-1861-J. DESMOND
19-One More Tomorrow Apple Pan Dowdy 13.618 .6
CO-36978-FRANKIE CARLE ORCH.
DE-18843-GLEN GRAY O.
DE-18843-II / Love Agoin
MA.7171-DANNY ONEIL
MA-71) Didn't Mean a Word I Soid
DI
" Couldn't Be Truo
20-I Got the Sun in
$\begin{array}{lll}13.3 & 25.5 & 14.6\end{array}$
the Morning $\begin{aligned} & \text { CO. } 36977 \text { LES } \\ & \text { BROWN } 0 .\end{aligned}$


DE-IBBGI-LEO REISMAN
I Got Lost in His Arms
ME-3020-BUDDY MORROW ORCHESTRA
MU-365-ARTIE SHAW ORCHESTRA
Wheon is Gone
SHA

21-5ione Cold Dead
in the Morket
22-I Guess I'll Get the Papers $12.2 \quad 2.8 \quad 9.7$
$\begin{array}{lllll}23-A n d ~ T h e n ~ I t ' s ~ H e a v e n ~ & 10.2 & 13.4 & 6.7\end{array}$ CA-2BI-DINNING SISTERS
Co love My love
CO. 37060 -HARRY JAMES ORCH
I Guess IExpected Too Much
DE-1BB7\%-RUSS MORGNN
UA-7198- Under the Willow Tree
MA-7198-DANNY O'NELL
That's My Home
SI-15039-80BY DOYLE
24-Two Silhouettes Coming Bock Like A Song $\begin{gathered}\text { You Kes. } \\ 9.7 \\ \mathbf{1 4 . 1} \\ 9.0\end{gathered}$
ARA-5006-CHU CHU MARTINEI
Without You ITres Pol
CO-37050-DINAH You STres Polabras)
 AR-15-GINNY SIMMS WITH LOU BRING AND HIS ORCH. This Is Always
CA-272-MARTHA TILTON
You Make Me Feel 5o Young
CO. 37054 -FRANK SINATRA
MA.7196-GEORGE OL
MA. 7196 -GEORGE OISEN O.
Wh-15045-JOHNNY Woy'd They Go
SOTHWELI ORCHESTRA

26-A $\begin{aligned} & \text { Gorden in the Roin } \\ & \text { VI-20.191 in PERRY COMO }\end{aligned} \quad 9.5 \quad 5.8 \quad 10.0$
-20-1916-PERRY COMO


27-Begin the 8eguine
CA-20054 (BD-24) BUDDY COLE
CO.37064-FRANK SINATRA
DE-18898-BING CROSBY-TROTTER $O$.
ME-2075—FRANK PARKER
You Are Too Beautiful
VI-20-1940-RUSS CASE O.
28-1 Don't Know Why Why
AR-148-HOAGY CARMICHAEL ORCH.
CA. 107-B. SHERWOOD ORCH.
CA-20062 (BD-29) KING COLE TRIO
co. 3091 I I Knw That You Know
You Go to My Heod
CO. 36958 --C. THORNHIIL ORCH.
Buster's Last Stond
Cs. 704 -LARRY
cIINTON ORCH.
DE-23590-E. HEYWOOD KRCH
DE-18899-ANDREWS SISTERS
MA.7194-DE MARCOS-freeman ORCH.

| ME-3019-Thiquita Bonono |
| :--- |

MU-15078-GEORGE AULD ORCHESTRA
SI. 15033-SKINNAY Just Mo
Got A Dote With An Angel
VI-20-1901-TOMMY DORSEY ORCH.
29—Pig Foot Pete $\begin{array}{lllll}\text { Remember } M_{\bullet} & 8.1 & 6.8 & 10.7\end{array}$
CA-278-FREDDY SLACK
DE. 1 B298-MARTHA RAYE Tells You So
30 -8oogie Blues 8.0
31-I'd Be Lost Without You $7.9 \quad 9.3$ -
CO-36994-FRANKIE CARLE O
C. ${ }^{\text {Cynthio's in Love }}$
DE. 18901 GUY LOMBARDO

On the Alomo
MA. 7181 -PHIL REGAN
VI-20-1886-BETTY RHODES
Strone

| 32-I Know |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 33-l've Got a Right to Cry | 7.7 | 8.2 | 10.6 |



FOREWORD Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.I. Blue Book acts exactly the same as the market quotation board at the Stock Exchangeposting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $\$ 150.00$ whereas someone on the East Coast may think it worth but $\$ 75.00$. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration. The C.M.I. Blue Book reports each quotation exactly as it is made and depends on the subscriber to make average price adjustment to fit the peculiarities of his own territory.

METHOD The C.M.I. Blue Book should be read as follows: First price listed is lowest price for the week: Second price listed is highest price. Where only one price appears this should be considered lowest price.

IMPORTANT Machines underlined mean these were most active in trading the past week.
CODE Check this code carefully. Become acquainted with each one of the code numbers and what they signify. These code numbers appear in front of the name of each machine.


## MEANS PRICE WENT UP.

MEANS PRICE
WENT DOWN

MEANS MACHINE JUST ADDED TO LST.

MEANS PRICES WENT UP AND DOWN DURING THE PAST WEER.

MEANS PRICES REMAINED SAME AS IN LAST PRICE LISTS.

MEANS NO PRICES QUOTED FOR PAST TWO WEERS.

MEANS NO PRICES QUOTED FOR PAST THREE WEEKS.

MEANS NO PRICES QUOTED FOR MANY WEERS - PRICE SHOWN IS LAST KNOWN QUOTATION.


## IMPORTANT NOTICE

Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.I. Blue Book acts exactly the same as the market quotation board at the Stock Exchange - posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as $\alpha$ basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $\$ 150.00$ whereas someone on the East Coast may think it worth but $\$ 75.00$. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration.

## TIIE C.M.I. BLUE BOOK REPORTS EAC QUOTATION EXACTLY AS IT IS MAD AND DEPENDS ON THE SUBSCRIBE TO MAKE AVERAGE PRICE ADJUSTMEN TO FIT THE CONDITIONS IN HIS OW TERRITORY.

## ल:ONOGRAP:B

WURLITZER

| 2. P. 10 | 49.50 | 85.00 |
| :---: | :---: | :---: |
| xx. P-10, Ill. | 65.00 | 69.50 |
| 5. P-12 | 85.00 | 129.50 |
| 5. 312 | 145.00 | 150.00 |
| xx. P-400 | 59.50 | 175.00 |
| 2. 412 | 110.00 | 175.00 |
| xx. 412 DC Cr | 32.50 |  |
| 5. 412, Ill. | 145.00 | 149.50 |
| xx. 316 | 109.00 | 150.00 |
| 5. 416 | 125.00 | 225.00 |
| 1. 616 | 175.00 | 250.00 |
| 2. 616, Ill. ............................... | 185.00 | 295.00 |
| 2. 616 A | 175.00 | 185.00 |
| 5. 716 | 175.03 | 195.00 |
| 2. 24 | 259.50 | 325.00 |
| 5. Revamp (24) | 275.00 | 375.00 |
| 2. 600 R .......... | 300.00 | 460.00 |
| 5. 600 | 349.50 | 475.00 |
| 5. 500 | 350.00 | 495.00 |
| 6. 500 A | 425.00 | 445.00 |
| 1. 500 K | 359.50 | 495.00 |
| 2. 41 Counter) | 125.09 | 145.50 |
| 5. 51 (Counter) | 13950 | 150.00 |
| 2. 61 (Counter) | 124.50 | 167.50 |
| 1. 71 (Counter) | 189.50 | 265.00 |
| 6. 81 (Counter) | 199.50 | 209.00 |
| 2. 50 | 75.00 | 100.00 |
| 2. 700 | 425.00 | 650.00 |
| 1. 750 M | 550.00 | 735.00 |
| 1. 750 E | 550.00 | 675.00 |
| 1. 780 M Colonial | 625.00 | 675.00 |
| 2. 780 E | 525.00 | 625.00 |
| 1. 800 | 590.00 | 710.00 |
| 2. 850 | 500.00 | 795.00 |
| 4. 950 | 500.00 | 750.00 |
| 2. 42-24 (Rev) | 325.00 | 495.00 |
| 5. 42-500 (Rev) | 375.00 | 550.00 |
| 2. 42-600 (Rev) | 375.00 | 495.00 |
| 6. 300 Adaptor | 12,50 | 22.50 |
| xx. 320 Wireless Wall Box | 9.00 | 15.00 |
| xx. 310 Wall Box, 30 Wire .... | 9.75 | 10.00 |
| 5. 320-2 Wire Wall Box ......... | 9.00 | 20.00 |
| xx. 332-2 Wire Bar Box | 9.50 | 19.50 |
| xx. 331-2 Wire Bar Box | 5.00 | 15.00 |
| 5. 304-2 Wire Stepper | 14.50 | 15.00 |
| xx. Wireless Strollers ............... | 25.00 |  |
| 5. 430 Speaker Cab with 5, 10, 25 Box $\qquad$ | 69.50 | 75.00 |
| xx. 420 Speaker Cabinet - | 50.00 |  |
| xx. Twin 616 Steel Cabinet |  |  |
| Adp Amp Stp Speaker ........ | 150.00 | 175.00 |
| 1. Twin 12 Steel Cabinet |  |  |
| Adp Amp Stp | 200.00 | 325.00 |
| xx. Selector Speaker ................ | 95.00 | 100.00 |
| 5. 100 Wall Box 5c 30 Wire... | 4.00 | 14.50 |
| xx. 100 Wall Box 10c | 17.50 |  |
| 1. 111 Bar Box | 10.00 | 25.00 |
| 1. 125 Wall Box, 5, 10, 25 | 17.00 | 39.50 |
| 1. 120 Wall Box | 11.95 | 24.50 |
| xx. Bar Brackets | 2.00 | 3.50 |
| xx. 305 Impulse Rec | 2.50 | 25.00 |
| xx. 350 Wls Speaker | 20.00 | 25.00 |
| 6. 115 Wall Box Wire | 15.00 | 25.00 |
| 5. 135 Step Receiver | 15.00 | 25.00 |
| 6. 145 Imp Step Fast | 25.00 | 35.00 |
| 7. 150 Impulse Rec | 20.00 |  |


| 337 Bar Box | 32.50 |  |
| :---: | :---: | :---: |
| 5. 306 Music Transmit | 7.50 | 10.00 |
| xx. 39A Speaker | 25.00 |  |
| 5. 130 Adaptor | 27.50 |  |
| xx. 24 Steel Cab Speaker | 140.00 | 175.00 |
| 7. 580 Speaker | 75.00 | 210.00 |

ROCKOLA

| 2. 12 Record |  | 0 |
| :---: | :---: | :---: |
| 5. 16 Record | 145.00 | 179.50 |
| xx. Rhythm King 12 | 69.50 | 125.00 |
| 6. Rhythm King 16 | 135.00 | 199.50 |
| 5. Imperial 16 | 150.00 | 195.00 |
| 1. Imperial 20 | 250.00 | 275.00 |
| 5. Windsor | 275.00 | 295.00 |
| xx. Windsor, | 250.00 | 259.50 |
| 4. Monarch | 200.00 | 325.00 |
| 7. Std Dial-a-To | 375.00 |  |
| 1. '40 Super Rockolite | 300.00 | 525.00 |
| 6. Counter '39 | 119.50 | 149.50 |
| 5. '39 Standard | 295.00 | 400.00 |
| 2. '38 DeLuxe | 275.00 | 425.00 |
| 2. '40 Super Wa | 400.00 | 425.00 |
| 5. '40 Super Marble | 425.00 | 450.00 |
| xx. '40 Master Walnut | 335.00 | 450.00 |
| 2. '40 Master Rockolite | 410.00 | 425.00 |
| 1. '40 Counter | 175.00 | 215.00 |
| xx. '40 Counter with Std | 139.50 |  |
| 1. '41 Premier | 559.50 | 570.00 |
| 5. Wall Box | 14.50 | 15.00 |
| 1. Bar Box | 5.00 | 15.00 |
| 5. Spectravox ${ }^{4} 11$ | 50.00 | 85.00 |
| xx. Glamour Tone Column | 95.00 | 195.00 |
| 1. Modern Tone Column | 45.00 | 49.50 |
| 5. Playmaster \& Spectravox .... | 300.00 | 450.00 |
| 5. Playmaster | 225.00 | 375.00 |
| xx. Twin 12 Cab Speak | 175.00 | 275.00 |
| xx. 20 Rec Steel Cab ASA | 109.50 |  |
| xx. Playboy | 30.00 |  |
| 2. Commando | 400.00 | 625.00 |
| xx. 1501 Wall Box | 5.00 | 10.00 |
| xx. 1502 Bar Box | 3.50 | 10.00 |
| 2. 1503 Wall Box | 14.50 | 15.00 |
| 5. 1504 Bar Box | 19.50 |  |
| 1. 1510 Bar Box | 25.00 | 29.50 |
| xx. 1525 Wall Box | 27.50 | 35.00 |
| 2. 1526 Bar Box | 24.50 | 37.50 |
| 5. Dial-a-Tone B\&W Box | 7.00 | 20.00 |
| xx. 1805 Organ Speaker | 49.50 | 50.00 |
| xx. Tone-a-Lier | 54.50 |  |
| xx. DeLuxe Jr Console Rock | 150.00 | 250.00 |


| Hi-Boy 302 | 395.00 | 399.50 |
| :---: | :---: | :---: |
| 4. Singing Towers (201) | 275.00 | 425.00 |
| 6. Streamliner 5, 10, 25 | 275.00 | 295.00 |
| 2. Top Flight | 225.00 | 250.00 |
| xx. Model V-5 Pho | 60.00 |  |
| xx. Singing Towers Speak | 15.00 |  |
| 5. Singing Towers (301) | 300.00 | 325.00 |
| BUCKLE |  |  |
| 2. New Wall Box ..................... | 10.95 | 22.50 |
| 7. New Bar Box | 15.00 | 17.50 |
| 5. Wall \& Bar Box Old Sty | 3.50 | 7.50 |
| xx. Ill Wall \& Bar Box | 10.00 | 15.00 |
| 3. '46 Wall Box | 39.00 |  |
| xx. 32 Record Adaptor | 9.50 | 15.00 |
| 6. 24 Record Adaptor | 14.50 | 25.00 |
| xx. 16 Record Adaptor | 15.00 |  |
| xx. Steel Cabinet | 10.00 | 20.00 |
| xx. Zephyr Speak Cah | 11.25 |  |
| xx. 20 Rec Seeburg Adaptor .... | 25.00 | 39.50 |
| xx. Bar Brackets | . 95 | 2.50 |

175.00
210.00
129.50 179.50 125.00 199.50 195.00 275.00 295.00 259.50 525.00
149.50
425.00
425.00 450.00 425.00
215.00
570.00
15.00
85.00
195.00
49.50
450.00

| SEEBURG |  |  |
| :---: | :---: | :---: |
| xx. Selectomatic 10 | 35.00 | 75.00 |
| 6. Symphonola | 85.00 | 169.50 |
| 1. Model A III | 85.00 | 125.00 |
| xx. Model B | 62.50 | 149.50 |
| 6. Model C | 37.50 | 99.50 |
| vx. Model H | 100.00 |  |
| 2. Rex | 175.00 | 305.00 |
| 1. Model K15 | 95.00 | 150.00 |
| 5. Model K20 | 250.00 | 325.00 |
| 6. Royale .. | 200.00 | 369.50 |
| 1. Plaza | 275.00 | 400.00 |
| 1. Regal | 299.50 | 400.00 |
| 1. Regal, RC | 385.00 | 445.00 |
| x. Model A | 125.00 |  |
| 4. Gem | 250.00 | 350.00 |
| 4. Classic | 300.00 | 475.00 |
| 2. Classic, RC | 375.00 | 435.00 |
| 4. Mayfair | 325.00 | 425.00 |
| 2. Mayfair, RC | 400.00 | 425.00 |
| xx. Melody King | 125.00 | 135.00 |
| 5. Crown | 340.00 | 350.00 |
| xx. Crown, RC | 345.00 |  |
| xx. Concert Grand | 285.00 | 295.00 |
| 1. Colonel | 400.00 | 475.00 |
| 1. Colonel, RC | 445.00 | 550.00 |
| 2. Concert Master, RC | 510.00 | 545.00 |
| 7. Cadet | 395.00 | 450.00 |
| 5. Cadet, RC | 395.00 | 410.00 |
| 2. Major | 345.00 | 375.00 |
| xx. Major, RC | 400.00 | 425.00 |
| 2. Envoy .. | 365.00 | 495.00 |
| 1. Envoy, RC | 410.00 | 525.00 |
| 4. Vogue ...... | 335.00 | 450.00 |
| 5. Vogue, RC | 425.00 |  |
| 1. Casino | 300.00 | 395.00 |
| xx. Casino, RC | 389.50 |  |
| 2. Commander | 395.00 | 450.00 |
| 2. Commander, RC | 395.00 | 525.00 |
| 4. Hi-Tone 9800 | 395.00 | 550.00 |
| 1. Hi-Tone 9800 RC | 475.00 | 650.00 |
| 2. Hi-Tone 8800 | 395.00 | 625.00 |
| 1. Hi-Tone 8800 RC | 465.00 | 625.00 |
| 2. Hi-Tone 8200 | 375.00 | 495.00 |
| 2. Hi-Tone 8200 RC | 465.00 | 620.00 |
| 6. 20 Record ' 43 Cab | 350.00 | 399.50 |
| xx. Selectomatic 16 | 5.75 | 7.50 |
| 6. Selectomatic 24 ................ | 7.50 | 8.50 |
| 7. Selectomatic 20 .................. | 5.00 | 10.00 |
| xx. Remote Spak Organ .......... | 20.00 | 22.50 |
| 2. Multi-Selector 12 Rec ........ | 49.50 | 69.50 |
| xx. Melody Parade Bar ........... | 4.50 |  |
| 1. 5c Wall-o-Matic Wireless .... | 22.50 | 37.50 |
| 1. 5c Bar-o-Matic Wireless .. | 15.00 | 37.50 |
| 1. 5c Wall-o-Matic 3 Wire | 24.50 | 35.00 |
| 5. 30 Wire Wall Box .. | 7.50 | 9.50 |
| xx. Power Supply | 15.00 |  |
| 6. 5, 10, 25c Bar-o-Matic |  |  |
| 6. 5 -Wire $10,25 \mathrm{c}$ Wall-o-Matic | 25.00 | 45.00 |
| 3-Wire .................... | 25.00 | 27.50 |
| 6. $5,10,25 \mathrm{c}$ Wallo-Matic |  |  |
| Wireless <br> 4. 5, 10, 25c Bar-o-Matic | 32.50 | 37.50 |
| Wireless ................ | 35.00 | 59.50 |
| vx. Electric Speaker | 25.00 | 29.50 |
| 6. Wireless Stroller | 17.50 |  |
| 5. Wall Brackets | 2.50 |  |
| 2. Wired Speak Organ ............... | 18.00 | 20.00 |

## KEENEY

| Bo | 5.00 | 6.00 |
| :---: | :---: | :---: |
| xx. Adaptor for Seeburg | 25.00 |  |
| 7. Adaptor for Rockola | 27.50 | 35.00 |
| xx. Adaptor for 616 Wurlitzer.. | 15.00 |  |
| xx. Twin 12 Adaptor | 25.00 | 37.50 |
| xx. Wurlitzer 24 Adap | 15.00 |  |
| 7. Adaptor for Mills Empress.. | 20.00 | 24.50 |
| xx. Organ Speaker | 35.00 |  |
| xx. Sun Ray Speaker | 25.00 |  |
| x. Bar Brackets | 2.50 | 3.50 |

MILLS

| phyr | 49.50 | 65. |
| :---: | :---: | :---: |
| Studio | 70.00 | 119. |
| x. Dance Mas | 70.00 | 99.50 |
| x. DeLuxe Dance Master | 50.00 | 52.50 |
| 1. Do-Re-Mi | 50.00 | 60.00 |
| 2. Panoram | 325.00 | 395.00 |
| 2. Throne of Music | 210.00 | 325.00 |
| xx. Throne with Adaptor | 275.00 | 285.00 |
| 4. Empress | 275.00 | 400.00 |
| anoram Adapto | 8.50 |  |
| Panoram 10 Wall Box | 8.50 |  |
| xx. Speaker | 10.00 | 29.50 |
| xx. Panoram Peek (Con) | 275.00 | 369.50 |
| xx. Conv for Panoram Peek | 12.50 |  |

## GABEL

xx. 12 Record Jr
xx. 12 Record with Adaptor .... 58.50
xx. 12-12 Adaptor ...................... 94.00
2. 18 Rec IIl Grill ..................... 20.00
xx. 18 with Adaptor .................. 99.50
xx. 20 Record Lite Up .................. $225.00 \quad 265.00$
xx. 24 Record Last MdI ............ 75.00 95.00

## PACKARD

| 2. Play Mor Wall and Box | 19.50 | 38.95 |
| :---: | :---: | :---: |
| 5. Ba | 0 |  |
| xx. Willow Ada | 18.00 | 59.50 |
| xx. Chestunt Adaptor | 25.00 | 36.50 |
| xx. Cedar Adaptor | 30.00 | 39.50 |
| xx. Poplar Adaptor | 25.00 | 46.50 |
| xx. Maple Adaptor | 30.20 |  |
| xx. Juniper Adaptor | 27.00 | 29.00 |
| xx. Elm Adaptor | 25.00 |  |
| xx. Pine Adaptor | 25.00 | 59.50 |
| xx. Beech Araptor | 20.00 | 71.50 |
| xx. Spruce Adaptor | 35.00 | 45.00 |
| xx. Ash Adaptor | 25.00 | 35.00 |
| xx. Walnut Adaptor | 25.00 | 59.50 |
| xx. Lily Adaptor | 14.50 | 17.00 |
| xx. Violet Speaker | 21.00 | 24.50 |
| xx. Orchid Speaker | 49.50 | 50.00 |
| xx. Iris Speaker | 55.00 | 59.50 |








## CIGARETTE

DU GRENIER


NATIONAL
7. Model $9-50$

National
7. Model 7-50, Regular
2. Model $9-30$

xx. Model 9A $\qquad$ |  |  |
| :--- | :--- |
| 42.50 | $\mathbf{8 0 . 0 0}$ |

xx. Model 6 -30 $\qquad$ $42.50-87.50$ $54.50 \quad 65.00$
dx. Model 6.26 $22.50 \quad 29.50$

## ROW

5. Aristocrat 6 Column
6. Imperial, 6 Col .
15.00
7. Imperial, 8 Col .
35.00
ux. Royal, 6 Col. 55.00
xx. Royal, 8 Col. 35.00
8. Royal, 10 Col. 60.00 50.00 45.00
(x. President, 6 Col 5.500
vx. President, 8 Col. 100.00
xx. Presidnt 10 Col................
110.00

## U-NEED.A.PAK

| Model , 6. C | 10.00 | 47.50 |
| :---: | :---: | :---: |
| 5. Model E, 8 Col | 45.00 | 57.50 |
| 5. Model E, 9 Col. | 55.00 | 57.50 |
| xx. Model E, 12 Col. | 35.00 | 59.50 |
| xx. Model E, 15 Col . | 45.00 | 75.00 |
| 6. Model A, 8 Col. | 30.00 | 75.00 |
| 6. Model A, 9 Col. | 35.00 | 82.50 |
| xx. Model 500, 7 Col. | 60.00 | 115.00 |
| 7. Model 500, 9 Col. | 59.50 | 99.50 |
| 6. Model 500, 15 Col . | 100.00 | 120.00 |

## CANDY

## DU GRENIER

7. Candy Man

## NATIONAL

|  | NATIONAL <br> Model 618. 6 <br> Column | 50.00 |  |
| :---: | :---: | :---: | :---: |
|  | Model 918, 9 Column |  |  |
|  | Regular | 60.00 | 120.00 |
|  | Model 918, 9 Column | 85.00 | 125.00 |
|  | Special |  |  |
| ROWE |  |  |  |
|  | 8 Column Standard | 45.00 | 95.00 |
|  | 8 Column DeLuxe | 85.00 | 110.00 |
|  | 8 Column le Gum \& Mint.. | 9.50 | 17.50 |
| xx. | 8 Column 5e Gum a Mint.. | 16.50 |  |
| U-NEED-A-PAK |  |  |  |
| 7. | 5 Column | 70.00 | 75.00 |
| U-SELECT-IT |  |  |  |
| w. | 54 Bars | 15.00 | 30.00 |
|  | 72 Bars | 20.00 | 40.00 |


|  | STONER |  |
| :--- | :--- | :--- | :--- |
| xx. 6 Column | ........................................... | $\mathbf{6 5 . 0 0}$ |

## SCALES

WATLING

|  | Tom Thumb, Plain ..........-. | 47.50 | 50.00 |
| :---: | :---: | :---: | :---: |
|  | Tom Thumb, Fortune .-........ | 75.00 | 115.00 |
|  | 500 Fortune | 90.00 | 95.00 |
| xx. | Hi-Boy Guesser | 65.00 | 99.50 |
|  | JENNINGS |  |  |
|  | Junior | 25.00 |  |
|  | Lo Boy | 49.50 |  |
|  | PEERLESS |  |  |
| xx. | Lo Boy ............................... | 37.50 | 50.00 |

1. Lo Boy ................................ $38.00 \quad 49.50$

| PACE |  |  |
| :---: | :---: | :---: |
| xx. Lo Boy | .... | 40.00 |
|  | IDEAL |  |
| xx. Lo Boy |  | 42.50 |

xx. Lo Boy .................................. 42.50


MILLS
5. 5c Black, HI
5. 10c Black, HI
5. 25 Blak, HL x. 5c Emerald Chrome, HL ... xx. 10c Emerald Chrome, HL. kx. 25c Emerald Chrome, HL
sx. 50c Emerald Chrome, HL
kx. 5c Gold Chrome, HL
6. 10c Gold Chrome, HL ............
6. 25c Gold Chrome, HL .......
x. 50c Gold Chrome, HL .......
6. 25c Gold Chrome, HL ........ 3
xx. 50c Gold Chrome, HL ........ 3
5.

|  | Id Ch | 175.00 | 250.00 |
| :---: | :---: | :---: | :---: |
|  | 25c Gold Chrome | 195.00 | 275.00 |
|  | 50c Gold Chro | 250.00 | 275.00 |
|  | 5c Copper Chrome | 135.00 | 225.00 |
|  | 10c Copper Chrome | 195.00 | 250.00 |
|  | 25c Copper Chrome | 200.00 | 275.00 |
|  | 5c Club Bell | 125.00 | 300.00 |
|  | 10c Club Bell | 175.00 | 195.00 |
|  | 25c Club Bell | 175.00 | 295.00 |
|  | 50c Club Bell | 600.00 |  |
|  | lc Blue Front | 65.00 | 75.00 |
| 5. | 5c Blue Front | 95.00 | 159.50 |


| xx. | c Blue Front | 65.00 | 75.00 |
| :---: | :---: | :---: | :---: |
| 5. | c Blue Front | 95.00 | 159.50 |


| $\frac{5}{2 .}$ |
| :---: |
| $\frac{1 .}{7 .}$ |
| $\times x$. |
| 5. |

$175.00 \quad 195.00$ $210.00 \quad 225.00$ $225.00 \quad 250.00$ $219.00 \quad 225.00$
275.00
450.00
395.00
395.00
225.00
210.00
250.00
250.00
250.00
$225.00 \quad 255.00$
$300.00 \quad 375.00$

1. 10c Goid Chrome ................ $175.00 \quad 250.00$
159.50
2. 10c Blue Front ................... $100.00 \quad 179.50$


| 5. 5c Brown Front .................. 119.50 | 169.50 |
| :--- | :--- | :--- | :--- | :--- |
| 5. 10 c Brown Front ................. 135.00 | 175.00 |


| 5. |
| ---: |
| $\mathbf{x x .}$ |
| xx. |
| 2. |
| 2. |
| $\mathbf{x .}$ |
| 2. |
| 1. |
| 2. |

$\frac{2}{5}$

| x. 50c Futurity |  |  |
| :---: | :---: | :---: |
| 1. 5c Black Cherry Bell | 174.50 | 248.00 |
| 5. 10c Black Cherry Bell | 194.50 | 250.00 |
| 2. 25c Black Cherry Bell | 195.00 | 275.00 |
| 5c Yellow Fro | 69.50 | 72.50 |
| xx. 10c Yellow Fron | 135.00 |  |
| xx. 25c Yellow Front | 150.00 |  |
| xx. lc Smoker Bell | 35.00 | 40.00 |
| xx. 5c Smoker Bell | 39.50 | 50.00 |
| 5. 5c FP Mint Vendor | 79.50 | 85.00 |
| 7. 25c Golf Ball Vendor | 215.00 | 350.00 |
| 2. 5c War Eagle | 100.00 | 115.00 |
| 6. 10c War Eagle | 110.00 | 120.00 |
| 2. 25c War Eagle | 110.00 | 125.00 |
| xx. 50c War Eagle | 300.00 | 365.00 |
| xx. 5c Red Front | 90.00 | 125.00 |
| xx. 10c Red Front | 150.00 |  |
| xx. 25c Red Front | 145.00 | 275.00 |
| xx. 5c F.O.K. | 15.00 | 17.50 |
| 5. 5c Roman Head | 100.00 | 119.50 |
| 6. 10c Roman Head | 99.50 | 110.00 |
| 6. 25c Roman Head | 124.50 | 125.00 |
| 6. 50c Roman Head | 295.00 |  |
| xx. lc Skyscraper | 40.00 |  |
| xx. 5c Skyscraper | 59.50 | 69.50 |
| xx. 10c Skyscraper | 64.50 | 85.00 |
| xx. 25c Skyscraper | 69.50 | 89.50 |
| xx. 50c Skyscraper | 250.00 |  |
| xx. lc Lion Head | 30.00 |  |
| xx. 5c Lion Head | 40.00 | 54.50 |
| 1. 5c Extraordinary | 125.00 | 149.50 |
| 5. 10c Extraordinary | 150.00 | 169.50 |
| 1. 25c Extraordinary | 169.50 | 179.50 |
| xx. 50c Extraordin | 400.00 | 449.50 |
| 1. 5c Melon Bell | 125.00 | 149.50 |
| 5. 10c Melon Bell | 137.50 | 139.50 |
| xx. 25c Melon Bell | 135.00 | 150.00 |
| xx. 5c Wolf Head | 47.50 | 75.00 |
| xx. 10c Wolf Head | 49.50 | 89.50 |
| xx. 25c Wolf Head | 50.00 | 100.00 |
| xx. lc Shamrock Bell | 27.50 |  |
| x . 5c Slugproof $3-5$ WATLING | 124.50 |  |
| xx. lc Rolatop .............. | 10.00 | 15.00 |
| 2. 5c Rolatop | 55.00 | 59.50 |
| 2. 10c Rolatop | 85.00 | 89.50 |
| 6. 25c Rolatop | 119.00 | 150.00 |
| ẋx. 50c Rolatop | 190.00 | 195.00 |
| xx. 5c Club Bell | 65.00 | 95.00 |
| xx. 10c Club Bell | 75.00 | 175.00 |
| xx. 25c Club Bell | 215.00 | 275.00 |
| xx. lc Twin JP | 25.00 | 29.50 |
| xx. 5c Twin JP | 25.00 | 29.50 |
| xx. 10c Twin JP | $\mathbf{5 4 . 5 0}$ |  |
| xX. 25c Twin JP | 55.00 | 69.50 |
| xx. Ic Blue Seal | 22.50 |  |
| xx. 5c Blue Seal | 25.00 | 45.00 |
| xx. 10c Blue Seal | 52.50 | 60.00 |
| xx. 25c Blue Seal | 27.50 | 29.50 |
| xx. 1c Treasury | 10.00 | 20.00 |
| xx. 5e Treasury | 32.50 | 65.00 |
| xx. 10c Treasury | 32.50 | 75.00 |
| xx. 25c Treasury | 80.00 | 109.50 |
| xx. 5c Wonder Vendor | 64.50 |  |
| xx. 5-25 Rolatop | 49.50 |  |
| GROETCHE |  |  |
| 6. 5c Columbia Chrome | 49.50 | 50.00 |
| xx. lc Columbia | 69.50 |  |
| 5. 5c Columbia JPV Bell | 54.50 | 89.50 |
| 7. 5c Columbia Fruit | 49.50 | 57.50 |
| , 7. 5c Columbia Cig.RJ | 45.00 | 49.50 |
| 7. 5c Columbis DIP | 75.00 | 89.50 |
| 6. 10c Columbia DJP | 45.00 | 49.50 |
| xx. Columbia Club DJ | 75.00 | 49.5 |
| xx. 5e Columbia Club Cig GA... | 44.50 | 65.00 |

# O.J_ DUC DOQ 

GROETCHEN-(continued)

59.50

39.50 59.50 2. Columbia Orig GA 49.50 | 5. Conv Columbia Chrome .... |
| :--- |
| 5. Std Conv DJP ${ }^{4} 46.50$ | ix. Chrome Conv DJP '46 ........... 169.50

| P A C E |  |  |
| :---: | :---: | :---: |
| 5c Cherry Bell ................. | 25 |  |
| 3. 10c Cherry Bell | 275.00 |  |
| 3. 25 c Cherry Bell | 300.00 |  |
| 3. 50c Cherry Bell | 500.00 |  |
| 3. s1.00 Cherry Bell | 600.00 |  |
| 3. 5c DeLuxe Chrome Bell | 260.00 |  |
| 3. 10 c DeLuxe Chrome Bel | 285.00 |  |
| 3. 25 c DeLuxe Chrome Bell | 310.00 |  |
| 3. 50c DeLuxe Chrome Bell | 510.00 |  |
| 3. \$1.00 DeLuxe Chrome Bell. | 612.00 |  |
| x. lc Bantam | 20.00 | 25.00 |
| xx. 5c Bantam | 19.50 | 24.50 |
| xx. 10c Bantam | 34.50 | 69.50 |
| x. 25c Bantam | 39.50 | 42.50 |
| 5. Je Comet, FV | 50.00 | 100.00 |
| 7. 10c Comet, FV | 50.00 | 65.00 |
| x. 25c Comet, FV | 85.00 | 145.00 |
| ix. 50c Comet, FV | 98.50 | 125.00 |
| xx. 5c Comet, DJP | 40.00 | 99.50 |
| x. 10c Comet, DJP | 50.00 | 79.50 |
| xx. lc Comet, Blue | 37.50 | 49.50 |
| ix. 5c Comet, Blue | 50.00 | 59.50 |
| ix. 10c Comet, Blue Front | 50.00 | 65.00 |
| 6. 25c Comet, Blue Front | 125.00 | 150.00 |
| 6. 50c Comet | 145.00 | 195.00 |
| 5. 5c All Star Comet | 69.50 | 79.50 |
| 5. 10c All Star Comet | 79.50 | 85.00 |
| 5. 25c All Star Comet | 95.00 | 125.00 |
| 7. 50c All Star Comet | 225.00 | 275.00 |
| xx. 1c All Star 24 | 35.00 | 00 |
| ix. le Rocket | 149.50 |  |
| 5. 5c Rocket | 69.50 | 79.50 |
| 5. 10c Rocket | 75.00 | 89.50 |
| x. 25c Rocket | 125.00 | 139.50 |
| xx. 5c TJ Comet | 47.50 |  |
| 2. 5c Club Bell | 90.00 | 125.00 |
| 1. 10c Club Bell | 125.00 | 175.00 |
| xx. 25c Club Bell | 125.00 | 195.00 |
| xx. 50c Club Bell | 145.00 | 245.00 |
| xx. lc DeLuxe | 55.00 |  |
| 1. 10c DeLu | 89.50 | 149.50 |
| ax. Double Slot 5-25c | 210.00 | 225.00 |
| xx. 5c Comet Console | 110.00 | 149.50 |
| 7. 10c Comet Cons | 125.00 | 159.50 |
| xx. 25c Comet Console | 169.50 | 195.00 |
| xx. 5 \& 25c Comet Con Comb. | 195.00 | 295.00 |
|  | 70.00 | 75.00 |
| xx. 10c Kitty | 35.00 | 85.00 |
| x. 25 c Kitty | 210.00 |  |
| xx. 5c Comet Red | 90.00 | 125.00 |
| xx. 10c Comet Red | 120.00 |  |
| xx. 5c Slugproof | 75.00 | 5.00 |
| xx. 10c Slugproof | 95.00 | 100.00 |
| xx. 25c Slugproof | 95.00 | 125.00 |

CAILLE

| .7. 1c | 39.00 | 40.00 |
| :---: | :---: | :---: |
| xx. 5 c | 40.00 | 42.50 |
| 2. 10c | 40.00 | 49.50 |
| 6. 25 c | 40.00 | 42.50 |
| 入. 5c \& 25c | 275.00 |  |
| x. 5c Cadet | 37.50 | 65.00 |
| xx. 10c Cadet | 95.00 | 125.00 |
| xx. 25c Cadet | 89.50 | 105.00 |
| xx. 5c Playboy | 49.50 | 75.00 |
| xx. 10c Playboy | 49.50 | 75.00 |
| xx. 25c Playboy | 60.00 |  |
| xi. 5c Commander | 35.00 | 75.00 |


| 10c C | 50.00 |  |
| :---: | :---: | :---: |
| xx. 25c Comman | 65.00 | 75.00 |
| xx. 7-Way Slot 5 | 49.50 | 62.50 |
| xx. 7-Way Slot 25c | 98.00 | 200.00 |
| xx. 5c Doughboy | 49.50 |  |
| xx. 5c Club Bell | 40.00 | 59.00 |
| x. 10c Club Bell | 59.00 | 0 |
| 5. 25c Club B | 90.00 | 25 |

JENNINGS

|  | 85.00 | 11 |
| :---: | :---: | :---: |
| 6. 10c Chief | 55.00 | 125.00 |
| 6. 25c Chief | 125.00 | 145 |
| 1. 5c Club Bell | 98.50 | 195.00 |
| 5. 10c Club Bell | 119.50 | 159 |
| 5. 25c Club Bell | 149.50 | 185.00 |
| xx. 50c Club Bell | 350.00 |  |
| 6. 5c Sky Chief | 125.00 |  |
| 1. 10c Sky Chief | 90.00 |  |
| xx. 25c Sky Chief | 200.00 |  |
| xx. 50c Sky Chief | 150.00 | 295.00 |
| 7. 5c Silver Moon C | 75.00 | 150.00 |
| xx. 10c Silver Moon Chief | 155.00 | 176.50 |
| xx. 25c Silver Moon Chief | 175.00 | 195.00 |
| 2. 5c Silver Chief | 98.50 | 125.00 |
| 5. 10c Silver Chief | 119.50 | 139.50 |
| 5. 25c Silver Chief | 149.50 | 165.00 |
| xx. 50c Silver Chief | 550.00 | 650.00 |
| 5. Triplex Chief 5-1 | 90.00 | 100.00 |
| 7. Ic Little Duke | 12.00 | 16.00 |
| xx. 5c Century | 35.00 | 45.00 |
| xx. 10c Century | 49.50 | 69.50 |
| xx. 25c Century | 50.00 |  |
| 6. 50c Century | 225.00 | 295 |
| xx. 5c Gooseneck | 20.00 |  |
| xx. 10c Gooseneck | 30.00 | 40.00 |
| xx. 25c Gooseneck | 39.50 | 49.00 |
| 2. 50c Gooseneck | 75.00 | 89.50 |
| xx. 1c Little Duchess | 20.00 | 29.50 |
| $x x .5 \mathrm{c}$ Little Duchess | 25.00 | 47.50 |
| xx. 10c Golf Ball Vndr | 129.50 | 195.00 |
| xx. 25c Golf Ball Vndr | 149.50 | 195.00 |
| xx. 5c Chrome Sup Chief | 175.00 |  |
| xx. 10c Chrome Chief SP | 152.00 |  |
| 7. 5c Red Skin .......... | 79.50 | 125.00 |
| xx. 10c Red Skin | 135.00 | 149.50 |
| xx. 25c Red Skin | 150.00 |  |
| xx. 5c Big Chief | 90.00 | 115.00 |
| 5. 10c Big Chief | 160.00 |  |
| xx. 25c Big Chief | 199.50 |  |
| 2. $\$ 1.00$ Bell | 595.00 | 650.00 |
| xx. Cigarolla | 65.00 | 85.00 |
| xx. Cigarolla XXV | 70.00 | 89.50 |
| xx. Cigarolla XV | 65.00 | 69.50 |
| 1. 5c Victory Chief | 119.50 | 125.00 |
| 5. 10c Victory Chi | 130.00 | 155.00 |
| xx. lc 4 Star Chie | 79.50 | 110.00 |
| 5. 5c 4 Star Chief | 95.00 | 139.50 |
| 2. 10c 4 Star Chie | 79.50 | 80.00 |
| 2. 25c 4 Star Ch | 120.00 | 142.00 |
| xx. 1c Dixie Bell | 35.00 | 142 |
| 7. 5c Dixie Bell | 75.00 | 79.50 |
| xx. 10c Dixie Bell | 60.00 | 95.00 |
| xx. 25c Dixie Bell | 295.00 | 95.00 |
| xx. 50c Dixie Bell | 385.00 | 404.50 |
| xx. 5c Victory 4 Star Ch | 115.00 | 135.00 |
| xx. 10c Victory 4 Star Ch | 125.00 | 210.00 |
| xx. 25 c Victory 4 Star Ch | 350.00 | 210.00 |
| 3. 5 c Bronze \& Std Chiefs | 299.00 |  |
| 3. 10c Bornze \& Std Chiefs | 309.00 |  |
| 3. 5c DeLuxe Club Chiefs | 309.00 |  |
| 3. 25c DeLuxe Chiofs ....... | 329.00 |  |
| 3. 10 c DoLuxe Club Chiefs :.... | 319.00 |  |
| 3. 25 c DeLuxe Club Chiefs | 329.00 |  |
| 3. 5c Super DeL Club Chiefs.. | 324.00 |  |
| 3. 10c Super DeL Club Cli |  |  |
| 3. 25c Super DeL Club Chie | 344.00 |  |





| 2. Legionnaire | 45.00 | 69.50 |
| :---: | :---: | :---: |
| 4. Liberty | 120.00 | 175.00 |
| xx. Liberty (Rev) | 22.50 |  |
| 5. Limelight | 32.50 | 35.00 |
| 2. Line Up | 2000 | 69.50 |
| 1. Lite-a-Card | 22.50 | 35.00 |
| 5. Lone Star | 3500 | 36.50 |
| xx. Lot-o-Snoke | 25.00 | 75.00 |
| xx. Lot-o-Fun | 65.00 | 75.00 |
| 7. Lucky | 1500 | 25.00 |
| xx. Majors '40 | 12.50 | 17.50 |
| 5. Majors ' 41 | 39.50 | 89.50 |

xx. Mardi Gras
40.00
2. Marines-at-l'lay
60.00
129.50


| 2. Merry-Go-Ronnd | 22.50 | 27.50 |
| :---: | :---: | :---: |
| 4. Metro | 25.00 | 57.50 |
| xx. Miani | 15.00 |  |
| 5. Miani Beach | 64.50 | 79.50 |
| 4. Midway (Rev) | 99.50 | 139.50 |

$\begin{array}{rrr}\text { xx. } & \text { M } \\ \text { 2. } & \mathbf{1} \\ \text { 5. } & 1 \\ \text { 2. } & \mathbf{y}\end{array}$
2. Miss America (Rev)

| 12.50 | 15.00 |
| :--- | :--- |
| 40.00 | 42.50 |
| 25.00 | 29.00 |
| 54.50 | 89.50 |

5. Mystic
29.50 $\begin{array}{r}49.50 \\ 99.50 \\ \hline\end{array}$
6. Nipp 29.00

79.50 $\begin{array}{ll}12.50 & 84.50 \\ 12.00 & 49.50\end{array}$ $\begin{array}{ll}12.00 & 49.50 \\ 25.50 & 29.50\end{array}$ $\begin{array}{ll}25.50 & 29.50 \\ 35.00 & 45.00\end{array}$ $\begin{array}{ll}35.00 & 45.00 \\ 32.50 & 3950\end{array}$ | 32.50 | 39.50 |
| ---: | ---: |
| $160.00 \quad 279.50$ |  |




## Music



Solotone Studio and Telephoning
Bridging Units ．．．．．．．．．
Solotone Booster Amplifiers

## URLITTZER

\＃1015－Std．Phonograph
1017 －Concealed Cher．in
Wooden Case
\＃3020－5－10－25c 3－wire Wall Box \＃3025－5c 3－Wire Wall Box． \＃3031－5c 30－Wire Wall Box 43045－5c Wireless Wall Box
$4045-5 \mathrm{c}$ Wireless Wall Box
4000－Aux．Steel Speaker
率4003－Aux．Plastic Speaker
4 4003－Aux．Wood Speaker
＊ 215 －Radio Transmitter．
H215－Radio Transmitter
共216－Radio Impulse Rec．
共216－Radio Impulse Rec．．．
429

## ONE－BALLS

## ALLY

Victory Derby ．．．．．．．．．．．．．．．．．．$\$ 616.50$
Victory Special
$\$ 616.50$
661.50

| PINS |  |
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| BALLY |  |
| Big League | 299.50 |
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| Fast Ball | 330.00 |
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| Duffy＇s（Revamp） | 249.50 |
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| Superliner | 322.00 |
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| STANDARD GAMES，Inc． |  |
| Spotlite ．．．．．．．．．．．．．（No | rice Set） |
| UNITED |  |
| Wiviera（Revamp）．．．．．．．．．． 279.50 |  |
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| Dymamite ．．．．．．．．．．．．．．． 334.50 |  |
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| Challenger | \＄65．00 |
| AMUSE ENTERPRISES |  |
| Pitchem | 39.50 |
| Dice Shaker | 22.50 |
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| Kicker and Catcher（le Play） | 49.75 |
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| Windmill | 29.85 |
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| Marvel，Plain | \＄50．04 |
| With Ball Gum Vender | 55.04 |
| Marvel，Non－Coin Uperated | 54.06 |
| With Bull Gum Vender | 59.00 |
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| With Ball Gum Vender | 59.01 |
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| Deluxe Grip Scalo | 39.50 |

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HIRSH COIN MACH．CO．
Red Ball $\underset{\text { MAX GLASS MF．．．．．．．．}}{ }$
Champion Hockey ．．．．．．．． $\mathbf{\$ 2 8 9 . 5 0}$

$\underset{\text { Vhotomatic }}{\text { Poice－O－Graph }} \quad . . . . . . . . . . . . . . . . . .$.
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METRUPULITAN COIN MACH INC．
Skill Bowl ．．．．．．．．．．．．．．．．．．．．． $\mathbf{3 9 9 . 5 0}$ MUNVES
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WISCONSIN NOVELTY
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7 Column Flat Mach，w．Stand．．$\$ 155.50$ 9 Column Split Mach．w．Stand．． 165.50 9 Column Flat Mach．w．Stand．．． 171.50 11 Column Split Mach．w．Stand． 176.50 ROWE

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25c DeLuxe Club Chiefs．．．．．．．． 329.00
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50c Silver Englo
MILS
5e Black Cherry Bell．．．．．．．．．．$\$ 238.00$ 10c Black Cherry Bell．．．．．．．．．．．．． 243.00
25c Black Cherry Bell．．．．．．．．．．． 248.00
25c Black Cherry Bell．．．．．．．．．．．． 2488.00
50c Black Cherry Bell．．．．．．

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10c DeLuxe Chrome Bell ．．．．．．．．． 310.00
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| Big Tent . . . . . . . . . . . .from-Big Show |
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| epper . . . . . . . . . . . . . . . from-Blondies |  |
| trip lease. . . . . . . .from-Chi-Cuin Garuse Corpedu . . . . . . . . . . . . . frum-Formation |  |
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"The Hit Phonograph of 1946"


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WORKS FOR YOU 24 HOURS A DAY-and
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Claims it is "A good answer to the amuse machine business"

MASSILLON, O. - For years the trade has always found its new ideas in machines were built by operators in their attic, basement, garage or store workshops and, after these were refined by the engineers at some factory, usually turned out to be the type of machine the trade wanted. In short, as has been stated time and again, "Necessity is the mother of invention."

Don Ewart of this city, who has been studying the needs of the amusement game operators, answers The Cash Box query of "What do you think?" with the following.
"I believe I have a good answer to the amusement machine business in a game which I have created, built and played."

He then asks, "Do you know a manufacturer interested in a game which has as many possible variations as pinball, yet, is a superior game?"

He also writes, "I have this game and want to do something about it to benefit all the coinmen."

There is no doubt that manufactwrers are always interested in machines which will benefit the entire trade. Furthermore, any game with as many possible variations as the highly successful and institutional pinball should most certainly gain the interest of all concerned with this business.

The very fact that Ewart considers this a "legal" game will interest a great many coinmen in closed territories where these latter claim, "The people would like to play coin operated machines again."


You must see the Jennings Chiefs really to appreciate their worth!
In FACT, there's no finer than a Jennings!


## \$1000.00 REWARD

For information leading to the arrest and conviction of the party or parties that stole the following juke boxes in South Bend, Ind. August 29th and September 9th, 1946:

SEEBURG 8800 RCES Serial \#93742 - ROCK-OLA DELUXE Serial \#48808 SEEBURG VOGUE Serial \#70925 - SEEBURG VOGUE Serial \#61864
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The Only Centralized System That Supplies Music To Restaurants, Factories, Individual Music Locations, Automatically ... Unattended 24 Hours A Day!

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## San Francisco Dept. Store Features Wurlitzer



SAN FRANCISCO, CAL--O'Connor, Moffatt \& Co., is one of this city's famed department stores. This Fall, they selected a College Fashion Board composed of a group of coeds representing various universities to plug student fashions.
A group of style-minded lovelies were first schooled in their jobs, then installed in the institution's smart College Shop, renamed the College Carrousel.
Dressed up with a Coke Bar and a Wurlitzer Model 1015, the College Carrousel teemed with co-eds in search of the newest wearables. It proved a smart and a profitable pro-
motion for the store and for the Wurlitzer. The Fashion Board modeled and advised. The Wurlitzer filled the air with musical fun for everyone. The store did a land-office businessattributed much of its success to the crowd-pulling power of Wurlitzer music.

Left to right: Ann Folger, University of California; Barbara Jean King, Stanford University; Margaret Wells, University of Oregon; Sally Andrews, Stephens College; Rosemary Homer, Smith College; Trudy Hall, Dominican College, gathered 'round the Wurlitzer.


The GP All Metal HAND TRUCK

Will Solve Your Problems

Sturdy, durable appliance truck with rub-
ber bumpers, weighs only 31 lbs. All welded steel tubular construction. Stands 60 weided 24" wide, has $4^{1 / 2}{ }^{\prime \prime}$ toee plate for loading. Will carry 1500 lbs. Unique skid rail pre-
vents iolting when moving truck down steps, vents iolting when moving truck down steps,
curbs. Ideal for moving cigarette machines, phonographs, consoles, etc. PRICE ONLY $\$ 34.50$ each.


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## BADGER NOVELTY CO.

 2546 NO. 30th ST. MILWAUKEE 10, WIS. KILBOURN 3030
## Paul Bleck Compliments "Quiz-Whiz" Eaton



CHICAGO-Paul Bleck, AMI's service manager congratulates "Doc" (Quiz-Whiz) Eaton, vice-president and general salesmanager for AMI, on the splendid job which his Chicago team did on the "Quiz of Two Cities" program.
Doc's Chicago team defeated the New York team captained by Jack Mitnick of Runyon Sales Company, New York.

According to Paul Bleck, "Doc and his team didn't miss a single question on the program and deserved to win by the margin they did. We hope
that Jack Mitnick and his New York juke box experts will be better geared to take on Doc's Chicago juke box wizards the next time they meet on this radio program - if it comes about once again."

The program was heard by coinmen over radio station WGN in Chicago and station WOR in New York. Many listeners have since written in to compliment Doc as well as Jack Mitnick for making this a very interesting program, gaining good will for the juke box trade.

## METAL TYPER DISCS

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We Use Finest Aluminum Standard Thickness-Satin Finish

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## LAST CHANCE!

NEXT WEEK'S ISSUE IS THE "FALL SPECIAL" - IF YOU HAVEN'T SENT YOUR AD $\mathbb{N}$ - WIRE IT TODAY!!!

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Better Built by Buckley YOUR GUARANTEE!
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$\checkmark$ PAYOUT CUPS WITH ANTI-SPOON CUP.
$\checkmark$ dRILLPROOF PLATES.
YOUR CHOICE - $\underset{\substack{\text { Diamond Oran Moments }}}{\text { Cher }}$
GENUINE CHROME (PERFECTLY PLATED)

SURF BLUE WRINKLE tan wrinkle GOLD WRINKLE

ChOCOLATE WRINKLE GREEN WRINKLE COPPER WRINKLE


Write for Complete List of Replacement Parts

## Fast Play Is Keynote Of New Bally Game



GEORGE W. JENKINS
CHICAGO - "Unusually fast play, resulting in substantially increased collections, is the outstanding feature of the new Bally 'Big League' fiveball game," according to statement by George W. Jenkins, vice president and general manager of Bally Manufacturing Company.
"Although 'Big League' is designed on a baseball theme," Jenkins said, "the play-appeal is basic and will attract and hold play at any season of the year.
"Three separate scoring systems are built into the play, enabling the player to shoot for high score, runs or special-scoring roll-overs. Reports from 'Big League' games on location indicate that the game, whether operated on replay or novelty, is out-earning any similar equipment."
The "Count" Listens to His Latest Hit


NEW YORK-Count Basie listening to his "Sleeper of the Week" record, "The King" at the offices of Runyon Sales Company here on the new AMI Model "A" phono hopes that all juke box men will give this record a "big run."

## Riviera

CONVERTED FROM
"BIG PARADE"
We Are Also Converting

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SUN BEAM
DOUBLE PLAY
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CONVERSIONS FOR OUTRIGHT SALE $\$ 279.50$

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BALLY VICTORY SPECIAL BALLY UNDERSEA RAIDER CHICAGO COIN SPELLBOUND BALLY SURF QUEENS
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KEN A. O'CONNOR
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TWO OF THE MOST PROFITABLE OPERATORS' MACHINES EVER BUILT
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VOICE-O-GRAPH (Trade Mark)
SEND FOR THE SPECIAL SELLING PLAN
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CHICAGO COIN GOALEE ........ $\$ 329.50$
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## HURPRY


for the

# FALL SPECIAL ISSUE 

THE CASH BOX -Dated September 30th

## ALL ADS CO TO PRESS

THURSDAY-SEPT. 26th

## THE CASH BOX

PUBLICATION OFFICE: 381 FOURTH AVE., NEW YORK 16, N. Y.

CHICAGO OFFICE 32 W. RANDOLPH ST. (Phone: DEarborn 0045)

LOS ANGELES Office
422 W .11 th ST .
(Phone: PRospect 2687)

## Op Offers $\$ 1,000$ Reward to Recover Stolen Phonos

SOUTH BEND, IND.-E. S. Boxwell of the Boxwell Merchandising Co., 1158 E. Calvert St., this city, is offering $\$ 1,000$ reward for the recovery of four phonos which were stolen from locations here after the spots were closed for the night.
The phonos are: Seeburg 8800, ESRC, Serial No. 93742; Rockola DeLuxe, Serial No. 48808; Seeburg Vogue, Serial No. 70925 and another Seeburg Vogue, Serial No. 61864. Boxwell writes that he will pay $\$ 1,000$ "for information leading to the arrest and conviction of those who stole these juke boxes in South Bend, Ind., August 29 and September $9 . "$
Adds More Games to Production Line


JOE MUNVES
CHICAGO - Joe Munves of the Munves Mfg. Corp., this city, now completely moved over to their new and larger headquarters at 158 E . Grand Ave., reports that the firm have decided to add more games to their present production line in addition to their pinball conversion, "Soft Ball Queens."
Munves reports that this was made possible due to the fact that they have now added a large and very experienced staff of engineers, designers and coin machine builders. He believes that they will have some really great innovations in new type games for the coin machine field.
Munves stated, "We have been surprising many noted coinmen who have visited our new and larger quarters with our production plans. They have also been very enthused over the new type machines we intend to build for them and many of these men are now arranging to carry our line as one of their leading features."

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1/3 Deposit With Order
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## Bush Display at S. D. Ops State Meet



DEADWOOD, S. D.-Bush Distributing Co., Minneapolis, Minn. displayed at the South Dakota State Operators' Convention held at the Franklin Hotel in Deadwood, S. D. on

August 26 and 27.
The firm report that this was one of the best and largest affairs ever yet run by the ops of this state and that many distribs were present.

## Tidewater, Virginia Ops Hold First Banquet and Open Meeting

## Appeal Made to Music Ops to Start 70\%-30\% Commish Basis. Look to Greater Cooperation Among All Ops to Eliminate 50\% Deals. Some New Ops Reported Offering Locations 60\%-70\%

NORFOLK, VA.-The first banquet and open meeting of the Tidewater Automatic Phonograph Owners Assn., Inc. was held in this city this past week (Tuesday, September 17) and attracted one of the largest gatherings of music coinmen from this city, Portsmouth and Newport News, Va., the tidewater area.
Chas. A. Skinner, recording secretary and treasurer of the organization opened the meeting, introducing Paul J. Giles of the Sebring Music Co. who is president of the organization and also introducing Bill Gersh of The Cash Box who spoke to those present on the need for music coinmen to obtain at least $70 \%$ of the gross receipts.
The "Executive Committee" of the organization, who are reported to be responsible for the outstandig success of the affair, is composed of: H. Howard Walker of Walker Music Co., who is also vice-president of the association; Paul J. Giles of Sebring Music Co.; Chas. A. Skinner; A. E. Sadler of Sadler Music Co.; N. Leonard Porter of the Porter Music Co.; Bernard Inge of Bernie's Music Co. and A. W. Szalkay of the Virginia Novelty Co .
Brought out at this meeting was the fact that some new music operators who had just started in business were paying locations $60 \%$ and as high as $70 \%$ to obtain the spots. In a few cases they were also giving cash bonus payments to the storekeepers.
The organization realizes that it cannot continue on at the present $50 \% / 50 \%$ commission basis with overhead costs so high and machines priced higher than pre-war.
The meeting was therefore called in an effort to get all the coinmen in this area together on a more favorable commission basis so that they could continue to operate profitably. The decision so far seems to be a general changeover to the $70 \%-30 \%$ commission basis as recommended by The Cash Box for the past four and a half years.
Many of the operators present are old timers in this business. Some were operating music as far back as 1928 and 1929 and some even before this time. They told how they paid $20 \%$ and less commission in those days and urged all present to come back to this commission set-up.
The goodwill and cooperation demonstrated at this meeting was surprising to all who attended. It is generally believed that this organization now has its greatest future before it and the music ops here are tremendously interested in making this one of the most outstanding music associations in the industry. Many believe that this will be accomplished within the next 60 to 90 days.

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* Mystery 3-5 Payout Club Special
$\star$ One Cherry 2-5 Payout 3 Lemon No. 1
$\star$ One Cherry 2-5 Payout No Lemon No. 1
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## Holmes County, Ohio, Ops Await Court's Decision on Pinball Legality

MilLersburg, O. - Pinball ops thruout Holmes County here are awaiting the decision of Common Pleas Judge Elmo M. Estill who will decide whether pinball is or is not a gambling or a legal amusement device.
This latest action follows that taken by Allen Cook, pinball operator and ex-G.I., who lost four machines in a raid made by County Prosecutor Raymond Miller accompanied by Sheriff Wayne D. Starner and his deputies on July 25 th.

The county prosecutor filed a mo-
tion to restrain Cook from recovering his four machines. Cook had already furnished bond and prior to the motion for the restraining order, which has been granted by the court would have been able to recover the machines prior to the disposition of this case.

Now, however, they will remain in the custody of the county law enforcement officers pending the court's ruling which has been requested in another motion filed by the prosecutor which asks that the "order of delivery" be set aside on the grounds
that these pinball machines are 'gambling devices.'
Now it is up to the court to rule on whether the pinballs are or are not "gambling devices." It is expected that the hearing will be held in the very near future and that the court will render an immediate decision.

Pinball ops thruout this entire section are eagerly awaiting this decision. The case has already received headlines in the local press here and it is believed that it will continue to attract much attention until the hearing is over.

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For the first time since the war we can offer you complete phonograph service.
All types of machines pletely overhauled in pletely overhauled in our
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THE LATEST IN INDEPENDENT PHONOGRAPH RECORDS FOR JUKE BOXES

TWO LOCATIONS TO SERVE YOU JACK GUTSHALL DISTRIBUTING CO.
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## Cleveland Phono Assn. Elects Officers

CLEVELAND, O. - At the annual meeting of the Phonograph Merchants' Association of Cleveland held on September 5th at Hotel Cleveland, the following officers were elected: Jack Cohen, re-elected president; James Ross, re-elected vice-president; Leo Dixon, re-elected treasurer.

The following Association mem-

jack cohen
Re-Elected President
bers were elected to the Executive Board: Harry Lief, honorary member, Sanford Levine, Robert Pinn, Gary Weber, Hyman Silverstein, Nate Pearlman and James Burke.

Joseph Solomon was elected Ser-geant-at-arms.


LEO J. DIXON
Re-Elected Treasurer


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FREE PLAY '39 MODEL
$\$ 42.50$
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3147 Locust St.
St. Louis 3, Mo.
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[^0]

## IMUSEVENT HNTERPRISES, INC.


L. C. (LINDY) FORCE

CHICAGO - L. C. Force, Assistant Sales Manager, A.M.I., Inc., has just returned from a trip to the factory in Grand Rapids, Michigan.

While there, he was in charge of an exhibit and display of the AMI Model "A" phonograph in "Grand Rapids on Parade", an event sponsored by the Junior Chamber of Commerce of Grand Rapids.

The affair was held at Ramona Park and featured products manufactured by industries located in Grand Rapids. As well as being on display, the AMI Model A provided general entertainment music.


## MOTORS REPAIRED WURLITZER - AMI

 OLA - MILLS. Rewound to Factory Specifications. Rapid service-repaired or exchanged within 24hours after arrival. hours after arrival.
Complete, No Extras $\$ 7.00$ WANT - BUCKLEY T-12 or 24 MECHANISMS 503 W. 4lst. $\quad \begin{gathered}\text { M. LUBER } \\ \text { (LOngacre 3-5939) New York }\end{gathered}$

[^1]

NEXT WEEK'S ISSUE IS THE BIG ANNUAL "FALL SPECIAL"

## Wolf Starts Series of Service Schools For Music Ops


M. S. (BILL) WOLF

LOS ANGELES, CAL.-With Monte West, AMI service engineer on hand, M. S. (Bill) Wolf of the M. S. Wolf Distributing Co., whose headquarters are in this city, opened a series of AMI service school courses this past week.

The first school was held in this city September 16 and 17. The second was held in San Francisco on September 19 and 20.

Other, similar school series, will also be conducted in Portland, Ore. on September 22 and 23 and in Seattle, Wash. on September 25 and 26.

The schools were well attended this past week by many leading music machine ops in San Francisco and Los Angeles.

At the same time executives, branch managers and service men of the M. S. Wolf Distributing Co. also attended these schools.

Wolf is of the belief that the way Monte West is conducting these schools for the coinmen thruout the West Coast that they will prove one of the best ever yet held in this part of the country.

## New York Has Hotel Room "Crisis"

NEW YORK—This city is undergoing the worst hotel room crisis in all its history - even worse than during wartime.
"Many visitors, with no place to go," The New York Times reported in a survey it made this past week, "were forced to sleep in subways and stations."
The Times also stated, "The situation is past control."
With the United Nations personnel reported to be taking up approximately 7,000 of the leading hotel rooms here and with late vacationers piling in by the thousands every day as well as the regular fall buyers and visitors to the city, those who plan to come to New York had best make very sure that they have a definite confirmation of a reservation at hand before they even start.

Since many coinmen are always traveling to New York from other cities they are now warned that it is absolutely impossible to obtain any hotel accommodations.

## MGA To Hold Sales Meet

NEWARK, N. J.-The MGA (Music Guild of America) will hold its second sales conference on Monday, September 23 at 8:30 P.M.
All music ops, servicemen and others who contact customers are asked to be present at this conference

| MILO J. HERRING |
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| has taken over the Paint Department of |
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Wurlitzer 51 Counter Mode................. 100
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$\begin{array}{lll}\text { Wurlitzer Model } 71 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~ & 295.00 \\ \text { Wurlitzer Victory Model Keyboard............ } & \mathbf{3 7 5} .00\end{array}$

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Seeburg 8800 R.C.
win Twelve Wurlitzer Mechanism with
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WANT ALL MUSIC MACHINES AND ACCESSORIES. SEND LIST \& PRICE
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We have a special low-cost deal on the
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TERMS: Immediate shipment F.O.B. New York. 1/3 Deposit, Balance C.O.D. Shipments made by Rallway Express unless otherwise instructed by you.

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## "Soit-Ball Queens"

a munves conversion


IF your old games are costing you money by being idle and taking up space, why not turn them into moneymakers?

Get
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AMI MODEL A PHONOGRAPH BALLY VICTORY SPECIAL
BALLY CONSOLE HOLD \& DRAW CHICAGO COIN GOALEE EXHIBIT FAST BALL
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1435 FIFTH AVENUE Phone: Atlantic 0977 PITTSBURGH 19, PA.

Telomatic Announces Election of New Officers

PASSAIC, N. J.-Starting out with one of the largest sales campaigns in their history to acquaint the automatic music field with their new three-way system, Telomatic, Inc., this city, this past week gave an elaborate party at which they also announced their new officers.

Emanuel Ehrenfeld, who originated the Telomatic system, remains as president of the firm and Samuel Lackoff has been elected vice-president. Lackoff is also the chief engineer of the organization. At the same time the firm announced that Bernie Wolfson had been appointed general manager and that he was already arranging for appointments for the large number of operators, jobbers and distributors who have been coming here to see the new Telomatic systems in operation.

Wolfson also stated that a large number of the Telomatic systems are now in the hands of leading music operators. He has been showing the music coinmen, who have been calling at their offices here, he reports, the systems already in operation in this area by noted music men.

Ehrenfeld is reported to have spent over five years developing this new three-way automatic music system. He has been in the music machine business for over 25 years. According to executives of the firm, "Like Edison, many, many times, Mannie would only get two or three hours sleep a day - and would rush right back to work on this unit."
The Telomatic system is used for wired telephone music, for individual non-selective music operation and also for professional and industrial operating.
Ehrenfeld stated, "For the first time, the music operator now has a system with which he can compete with 'Muzak' and better the types of music they have been offering to their locations. By the simple turn of a switch the location has the choice of two different types of music
"As far as the wired telephone music operator is concerned," he continued, "he can now really branch out - economically. Formerly he was plagued with the labor problem and training more help. Today, with the fully automatic Telomatic system - he no longer worries about this problem. And," Ehrenfeld stated, "as far as industrial, professional and fine restaurant, retail store and bank music, there is no system which has


Top picture shows attendance at party given to celebrate the election of new officers of Telomatic, Inc., Passaic, N. J. Among those present were: Mr. and Mrs. Herman Perin, Mr. and Mrs. Harry Wichansky, Burt Dean of E. \& W. Distributing Co., Cleveland, O., Mr. and Mrs. A. Green, Mr. and Mrs. Emanuel Ehrenfeld, Mr. and Mrs. DeWitt Eaton, Mr. and Mrs. Sam Lackoff, Mr. and Mrs. Bernie Wolfson, Bottom picture, from left to right: Bernie Wolfson just appointed general manager of the firm; Sam Lackoff, vice-president and chief engineer and Emanuel Ehrenfeld, president and originator of the Telomatic system, discussing company policy.
been devised which can even compete with Telomatic."

Sam Lackoff, chief engineer of the firm, stated, "Telomatic meets the requirements of all telephone companies in the United States. This is very important to every operator. Furthermore, the operator now has automatic monitoring and saves money on the group monitoring at the telephone company. The simplicity and designing of this system is all based on making music operating not only fully automatic but so easy that the music operator can devote the majority of his time to building up his business by obtaining new locations and not worry about the mechanical end."

Much interest has been shown in The Telomatic since their first announcements. Music coinmen from all over the nation are reported to have contacted the firm and many of them have highly praised the unit,


Be Sure to Mention The Cash Box

## GENUINE FIBRE MAIN GEARS!! ror stevina an winiza hear hiok Sample- $\$ 3.95$ <br> FACTORY GUARANTEED AGAINST DEFECTIVE WORKMANSHIP OR MATERIAL

## Lots of 10—\$3.50 Quantity Price- $\$ 3.00$ <br> PICK UP RUBBER

CASTERS
HEAVY DUTY REPLACEMENT Set of 4 PICK UP COILS
ALL SEEBURG, EXCEPT $8800-9800$ Each

PACKAGE, 20 SQ. INCHES $\$ 1.00$

## VOLTAGE TEST LITES

TO 600 VOLTS, UNBREAKABLE Each ...

VOLUME CONTROL KEYS
PACKAGE OF 24 ..... $\$ 1.00$
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PHONE YOUR NEEDS!

## DRAW BELL

citing 3-way score-system and extra fast action . . . insure continuous repeat play and top collections. Sturdy, simplified mechanism guarantees rock-bottom service cost. Get your share of the big BIG LEAGUE money.

The Greatest Console Ever

## BIG LEAGUE

 Built! Fascinating! Thrilling! Suspense AND - COMEBACK Player Appeal that Doubles and Triples your PROFITS! The "HOLD AND DRAW" feature has been acclaimed by EVERY OPERATOR!!

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$\$ 477.50$
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 GAMES - CONSOLES - AND SLOTS AT AMAZINGLY LOW PRICES. IT WILL PAY YOU TO PAY US A VISIT!WRITE—WIRE—PHONE—COME IN-TODAY!!

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WILLIAMS MFG. CO.New England (except Conn.) PERSONAL MUSIC CORP.New England (except Conn.) ALL OUTSTANDING LINES In New England-it's TRIMOUNT! - Contact us for your requirements.
 40 WALTHAM ST. BOSTON 18, MASS. Tel. Liberty 9480

## Arizona Coinman Tells Ops to "Stop crying and start fighting" Direct Sales

PHOENIX, ARIZ.-Saul Allen of the Arizona Sales Company, this city, wrote The Cash Box this past week one of the fightingest letters ever yet received from any coin machine operator and, without a doubt, one of the letters which will convince anyone who reads it that there are still coinmen in this business who are out there doing a real job to make this a better industry.

Allen refers to the editorial which appeared in the September 9 issue of The Cash Box on "Direct Selling Wave Starts." He tells ops, "In other words, stop crying and start fighting."

Referring to parts of a letter received from another coinman which appeared in this editorial, Allen writes, "That soft sponge who wrote the quoted letter forgets two things; salesmanship and principle.'

He continues, "If he had his locations thoroly sold on his personal worth to do business with his service and equipment it would be an easy matter to overcome direct selling. If Mr. Milquetoast would stop feeling sorry for himself and take a good look at himself in any convenient mirror he will find that he has been
giving the location a rough time instead of being a regular guy. He wants everyone to know he's a big shot and when his location makes a suggestion he probably tells him he doesn't know what he's talking about. In other words, he's crying for someone to help him hold his locations for him.
"He's crying about manufacturers selling direct," Allen continues, "if he had any principle he'd say, fine, you sold my locations, I'm not buying from you. Instead he keeps on and probably justifies it by telling himself, 'I need the machines and they are hard to get and, besides, it makes me an extra buck.' But, if he had any backbone he'd sell the location on using other new equipment and tell the location seller to go to - - .
"We have two operator-jobbers who do the same thing. Instead of bellyaching, we went to work. Instead of losing locations, we held all we had and even gained 21 more to date.
"They've offered our locations $65 \%$ and $75 \%$ and a new machine every three months - so what, we've had that type since the business began. We've seen operators come and we've seen operators go. But, we're still here. They call us tough competition - so let the little boys cry."

## Leo Dixon Buys Manhattan Phono


R. R. (Rudy) Greenbaum, vicepresident and commercial salesmanager of Aireon Mfg. Corp., congratulates Leo Dixon on his purchase of Manhattan Phonograph Co.

NEW YORK-Leo J. Dixon of Cleveland, O., announced this past week that he and his associates had purchased the Manhattan Phonograph Company from Dave Margolin and would act as distributors of the Aireon line of phonos and music accessories for the New York and New Jersey area.
Dixon made the announcement from the offices of the Manhattan Phonograph Co. at 767 Tenth Ave., this city. Present were R. R. (Rudy) Greenbaum, Vice - President and Commercial Salesmanager and Ben D. Palastrant, eastern regional director of Aireon Mfg. Corp., Dixon's associates, and many noted music coinmen.
Dixon stated, "We are going to give the music machine operators in this area the finest service and cooperation they have ever yet received. We believe in good service and we further believe that for the operators to earn good profits they should have the fullest cooperation of the phonograph distributor. We want everyone of the coin machine operators here to call around and get acquainted. We have something of real importance to tell them.

Look 7 The THENFHAL Gar IEADERSHIP GENERAL HAS THEM

FOR IMMEDIATE DELIVERY


ABT CHALLENGER
Army type pistol counter game. Challenges players skill. Dependable steady earning power.

CHAMPION HOCKEY
A 2-player-for-5e machine with simplified mechanism and top earning power.


## BANK BALL

Amusement Enterprises ski ball alley that's quick to click! Keeps the nickels flowing!

JENNINGS STANDARD CHIEF
and Super Deluxe Club Chief. Exclusive in Md.

GOTTLIEB'S DELUXE GRIP SCALE
Post-war version of an old reliable. Made since 1928 . Buit to last for years. Excl
ive in Md., D.C. and Va.

DAVAL'S MARVEL and AMERICAN EAGLE ic and 5 c or non-coin operated. All with token payout and top play appeal.

DAVAL'S BUDDY Ie cigarette reel counter game. New version of greatest game of its type ever made!

the Next issue is the big, anNual "Fall special." important ARTICLES by the nation's coin machine leaders will appear IN THIS ISSUE. IF YOU HAVEN'T ALREADY SENT YOUR AD WRITE IT TODAY.


WRITE TODAY FOR OUR PRICE LIST - Terms: $1 / 3$ Certified Deposif
Wisconsind Leading Dütriduters UNIIED COIN MACHINE COMPANY
6304 W. GReEafield ave. PHOFIE, gr-6772 milwaukee 14. Wisconsin

## IMMEDIATE DELIVERY...

H. C. EVANS' 1946 BANGTAILS

AUTOMATIC P.O. \& COMB. F.P. - P.O.

| COMING | PACKARD PLA-MOR HIDDEN UNITS |
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| SOON | $\$ 450.00$ |

NEW
GAMES

GOTTLIEB'S 1-BALL "DAILY RACES" TEST LOCATIONS REPORT EXCELLENT RESULTS

## "JET PROPELLED" EARNINGS!

 SuperlinerSuper APPEAL...

## THE MAGIC BUTTON!

## Super design...

NEW STREAMLINED CABINET!

## Super performance...

## CUTS SERVICE COSTS!

"THERE IS NO SUBSTITUTE FOR QUALITY" ORDER FROM YOUR DISTRIBUTOR

D. GOTTLIEB \& CO.<br>1140 N. Kostner Ave., Chicago 51, III.



Lewis vs Petrillo On Coal Mine Music

MERIDEN, CONN.-As most music coinmen know they're now piping music into the coal mines to relieve much of the monotony of this sort of work. This past week, the Meriden Journal published a little editorial squib on this news - which will probably prove interesting.
"Coal mining, as John L. Lewis has pointed out from time to time, is a fatiguing and monotonous trade. The operators, to whom he has ascribed every unworthy purpose, have stepped in to make mining a more cheerful business. The Pennsylvania Coal Co. has just announced that it will provide recorded music through loudspeakers to employees of its Ewen colliery.
"Right here a dire possibility presents itself. In its anxiety to make working hours. more pleasant for the miners, the company may have bypassed not only Mr. Lewis, but the grand mogul of the musicians' unions, none other than James C. Petrillo. If Mr. Petrillo gets a "cut," how about Mr. Lewis?
"When he wakes up, his Gargantuan roars may shake the collieries from the top to the bottom levels. And the musically minded operators may find themselves caught in a slide that will bury the whole scheme. Instead of soothing the savage beast, this kind of music may only stir it to new furies. We shall wait and see."

## $P_{\text {a }}$

## ACTIVE AMLSEVLNT MACHINES CO.

900 FRANKLIN ST., PHILA. 23, PA. 1060 BROAD ST., NEWARK 2, N. J.

## Weekly Special!! BROWN FRONTS

One-Half Deposit with Orders, Balance C.O.D. or Sight Draft.


Asks Injunction Against State Liquor Director
MIAMI, FLA.-Sun Sales Corp., pinball ops, this city, have asked that James T. Vocelle, state beverage department director, be enjoined from making threats that he would sus-
pend licenses of all liquor stores fea-
turing gambling devices.
Judge Ross Williams refused to grant a temporary injunction but gave the firm 15 days to file a brief

## 'Jive’ Demand Dwindles, Says Alabama Press

BIRMINGHAM, ALA.-"The Post," one of the leading newspapers in this state declared recently that a check taken by them disclosed that the demand for "jive" type records in local juke boxes is on the decline with the trend definitely on the "sweet and sentimental" side.
The statement was made as part of an eye-filling, illustrated article written by Don Cobb, who, it was intimated, had done a thorough research job in gathering material for the story.
Also of interest to music ops thruout the country is Cobb's statement regarding a tune called "Harriet's Handy With The Lariat." One location owner told Cobb that he has threatened to have the box in his cafe "fixed" so that it's impossible to play the number more than six times in succession.
Currently stopping 'em cold in this city, Cobb declares is Eddy Howard's "To Each His Own." Not only is it riding in first position on the boxes, but, says he, an average of 1000 requests a day are received for the platter in local retail outlets.
The effect of motion pictures as a

## JIMMY RUTTER TO

 DISPLAY GAME IN CHI CHICAGO-Manufacturers and distributors here are awaiting the arrival of Jimmy Rutter of Operator's Service, Los Angeles, Calif. who will display his new game, "Delmar," at the Hotel Stevens, September 24 and 25.Rutter is reported to have won a tremendous amount of interest for his new machine from coinmen on the West Coast. All who have seen it report it to be one of the most interesting games they have played.
Rutter believes that one of the manufacturers here will probably build the machine for him.

stimulus to demand for certain records on juke boxes can be drawn from Cobb's statement that since
"Night and Day" opened here not a single Cole Porter record can be found for sale in this city.


# LAZAR <br> <br> TAKES THE LEAD 

 <br> <br> TAKES THE LEAD}

## with Immediate Delivery

## OF THESE 5 GREAT MONEY-MAKERS

## Gottlieb's SUPERLINER

Super in every way from play appeal to profits. Tested and proven "on location", SUPERLINER is the one-in-a-million game you've been waiting for!

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> ROCK-OLA
> The Phonograph of Tomorrow
> It's here! And it lives up to every expectation.
Styling is superb. Tone so true. A mechanically porfect example of masterful engineering and design.


## PACES SLOTS

De Luxe Bells
5c, $10 \mathrm{c}, 15 \mathrm{c}, 25 \mathrm{c}, 50 \mathrm{c}$, $\$ 1.00$, and every one turns in the kind of profits you dream of.


ORDER THE EQUIPMENT YOU NEED TODAY. It will hardly be soon enough!

## Press Gives Wired Music Big Story

MEMPHIS, TENN. - The News of this city went out of its way to give Aubrey Guy of the Memphis Wired Music Company a big story in its September 4 issue.
The paper leads off with, "For ages past, music has been one of the principal mediums of playing upon the emotions of the masses. Traces have been found showing that pre-historic man not only used music for tribal dances, rituals, and customs, but also as an incentive for more productive work. Historians have recorded that as far back as the sixteenth century, European countries were using music to aid workers in business and in industry; and in the early 1800, the British government found that production was largely increased by the laborer listening to music while he worked.
"During the recent global conflict, music played a tremendous part in bringing about victory, both in the business office and on the production line:
"Now, a new concern is bringing musical programs to workers here in Memphis. This concern is the Memphis Wired Music Company, managed by Aubrey Guy, and with studios in the Sterick Building. It is a distributor for World Music Service, which has branches in thirty-three of the large cities of the United States.
"Musical experts and technicians have established three types of program for specified use. These types are for business, industry, and entertainment. Surveys have been made proving that music of the right type is a great advantage for improving working conditions, and these programs are designed to increase production; build up the worker's morale, and decrease absentee-ism, as well as bring relaxation to workers on a dull routine job."

W ILLINOIS, WISCONSIN and INDIANA IT'S

## COVEN FOR

 Bally Products NOW ON BIG LEAGUEDISPLAY! BIGE PLAY-"IT'S A HIT"
5-BALL FREE in and See If
Come in COVEN DISTRIBUTING CO. 3181 ELSTON AVE. CHICACO, ILL. (PHONE: IND. 2210) Wisconsin Address 5033 SIXTH AVE., KENOSHA, WIS. PHONE: 23863

## United Production Line Being Changed



CHICAGO - C. B. (Billy) DeSelm, general salesmanager of United Manufacturing Co., this city, reports that the firm's production lines are now undergoing a complete change.
He reported, "The conversions are now going down our production line, as in the picture, but these will very soon be replaced with brand new games.
"As usual," DeSelm continues,
"United plans to lead the way with
a series of games which are sure to capture the play on any location where they appear.
"We have been making plans for sometime now," he stated, "and we believe that when we present our first brand new pin game that the operators everywhere in the country are going to agree with us that it's different, better and, what's more, just what they were waiting for."

## THE FINEST EQUIPMENT AT THE LOWEST PRICES!



AL SEBRING

## THIS WEEK'S SPECIALS

 HI HAND, COMBINATION
BAKERS PACERS, DAILY DOUBLE .......................................................... 145.00
SUPER BEIL 5C COMBINATION SUPER BELL, 5 C COMBINATION SEEBERG BLACK LITE GUN . PACE SARATOGA MUTOSE GUN MUTOSCOPE SKYFIGHTER
CHICAGO COIN HOCKEY CHICAGO COIN HOCK
SUPEROLL SKEEAALL
BOB TAIL, TOTALIZER. …...... 1275.00
Many Others! Write for Complete List of New and Used Machines.
Terms: $1 / 3$ Deposif, Balance C.O.D. SPECIAL ATTENTION GIVEN TO EXPORT ORDERS

BELL PRODUCTS CO.
WANT 5 BALL FREE PLAYS TEN STRIKES ARCADE EOUIPMENT COUNTER GAMES WRITE. PHONE-WIRE AMMCO
DISTRIBUTING 2513 MILWAUKEE AVE. CHICAGO 47, ILL.
PHONE: CAPITOL 1111

## MATHENY SPECIALS

new - MMEDALIE oluver
Chicago Coin's SPELLBOUND...........................$~$ \$325.00 Pioneer Bubbles. United Riviera
United Oklahoma ..-
Bally Surf Queens
Bally Surf Quee
Marvels Frisco
Exhibit Big Hit
Genco Iotal Roll
Bally Victory Derby


USED GAMES

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## MATHENY

VENDING COMPANY, Inc. 564 West Douglas, Wichita, Kans.

# Mullininx MONEY MAKERS ARE A WISE INVESTMENT! 

## COMPLETE LINE OF

 AUXILIARY SPEAKERSA. B. T.

CHALLENGER
specials - one week only! 13-Bally Santa Anita
16-Bally Surf Queens (Slightly used, guaranteed good as new)
In 199.50
 10-Bally Victory Derby (in original crates)
I—Bally Undersea Raider (Floor sample) 2-Bally Kentucky
U. S. POSTAGE

STAMP MACHINES

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| CONSOLES |  |
| :---: | :---: |
| I-Bally Draw Bells ........................................................... 199.00 |  |
| 1-Evans Galloping Dominos .................. |  |

[^2]

| ONE BALL F. P. |  |
| :--- | :--- |
| $\$ 195.00$ | 3-Polos |
| .. | 125.00 |
| 2-Big Chi |  |
| $\cdots$ | 195.00 |
| 2-Cadillac |  |


2-Cadillacs
SLOTS
8- 5 c Mills Blue Front
$5-10 \mathrm{c}$ Mills
Slue Front 159.50
179.50
199.00

| MUSIC | SLOTS |
| :---: | :---: |
| I-Rock-Ola Commanda ................................ $\$ 725.00$ | 18-5c Mills Blue Front .-................................. $\$ 159.50$ |
| I-Seeburg Vogue ........................................ 495.00 | 5-10c Mills Blue Front .............................- 179.50 |
|  |  |
| I-Wurlitzer 616 ............................................. 295.00 | 1-5c Mills Roman Head ............................ 125.00 |
| I-Wurlitzer 600-A .......................................... 395.00 | 1-50c Mills Roman Head ........................... 295.00 |
| 1-Rock-Ola 12 Record ........................................ 129.50 | 2-5c Vest Pocket ${ }_{\text {7- }}$ c Watling Rolatop |

PHONE - WIRE - OR WRITE

SHOP - Complete Equipped to REFINISH
SLOTS - PHONOS - PINBALLS
Give Us a Try. - Quotations on Request.

ALL MERCHAN: $1 / 2$ Deposif B Balance C.O.D. ALL MERCHANDINE UNCONDITIONALLY GUARA RETURN IN FIVE DAYS IF NOT SATISFIED
All orders subject to prior sale of equipment desired.

## Mullininx Amusement Co.

302 WEST VICTORY DRIVE, SAVANNAH, GA. $\star 233$ TRINITY AVENUE, S.W., ATLANTA, GA. Distributors for leading maurfocturess of coin operonted Music and Ansusensent Machines

New Freight Rates Asked by Senate Small Business Committee

Also Want Reorganization of Interstate Commerce Comm.

WASHINGTON, D. C. - Thoro reorganization of the nation's existing freight rates and the Interstate Commerce Commission was recommended this past week by a Senate Small Business subcommittee as a basis for action by the Congress next year.
The Transportation Subcommittee, headed by Senator Tom Stewart (Dem., Tenn.) reported that both Congress and the ICC have failed to provide fair treatment for businessmen, especially those in the South and West.
The report also stated that the transportation problem, growing out of the mass of red tape and slow moving ICC deliberations, presented one of the chief obstacles to development of business prosperity in the reconversion period.
As is well known thruout the cointrade, many firms have been fighting the differences now existing in freight rates, and have asked that the industry appoint a committee to take this matter up with the proper officials in Washington.

## ATTENTION!! ALL OPERATORS!! ATTENTION!!

IF THERE IS ANY TYPE OF COIN-OPERATED EQUIPMENT IN WHICH YOU ARE INTERESTED REGARDLESS WHETHER IT IS NEW OR USED, WRITE MONARCH FIRST. FOR THE LOWEST PRICES - IF IT WORKS WITH A COIN - WE HAVE ITI!!

BRAND NEW CHICAGO METAL DELUXE REYOLVE-A-ROUND SAFE STANDS SINGLE... $\qquad$ 165.00 DOUBLE.. $\qquad$ 215.00

Well constructed extra heavy steel cabinet - Modern Streamline design - Beautiful Two-Tone finish. Bottom compartment allows plenty of room for storage or weights. STANDARD Single Box Type Slot Stand

SPECIAL OFFER
New Mills 4 Bell Cabinets $\qquad$
Make your old 4 Bells look like new by placing them in these beautiful new cabinets.
New Pin Game Cartons
Terms: 1/3 Deposif, Balance C.O.D. or Sight Draft
MONARCH COIN MACHINE CO.
1545 N. FAIRFIELD AVE.
Armitage 1434
CHICAGO 22, ILL.

## ATTENTION: OPERATORS! <br> Drop us a penny post-card and get on our mailing list for our new 1946 parts Circular. A penny spent will save you dollars in parts. "ECONOMIZE WITH ECONOMY" <br> ECONOMY SUPPLY CO <br> BALTIMORE 18, MARYLAND TEL.: CHESAPEAKE 9851

Distributors and jobbers are especially hard hit by the present complex freight rates and, many times, have found that sales were halted because of the prohibitive rates being charged for some shipments.

It is hoped here that Congress will act on bringing about uniformity in the present tangled and inequitable freight rate structure thruout the country by a complete reorganization of freight rates as well as the ICC.


Lou Terry, headman of Ammco, hitting the road again. This time Lou is going west. And, what's more, he's driving his brand new Chrysler which was just delivered to him . . . Jesse Wellons, prominent coinman from Hollywood, Fla., seen making the rounds of the factories this past week

Roy (Monarch) Bazelon claims that ops should buy and keep on buying used equipment. He reports business good and getting better - every day

Plenty of doings over at the Buckley Mfg. Co. plant. Last the folks here heard from Pat Buckley he was over in Paris, France. Looks like it'll be sometime before Pat gets home to the U.S.A. Tony Genna and his family in from Texas and visiting over the factory. We were sure sorry to hear that F. H. Parsons of Buckley was in the hospital down with pneumonia. He's reported to be recuperating now. Les Stivers who represents Buckley in Georgia reports biz swell. And Les Purington, Buckley's rep in Florida, flew up to the factory to spend a few days going over plans with the firm.

Howard Peo of Valley Specialty Co., Rochester, N. Y. was in town this past week - and, like always, we think of the "Whirlwind" when Howard is around. We hear, from our New York sources that Howard has licensed one of the firms there to manufacture the game once again . . Henery Fox flew up from Noo Ohleans and was around and about to clean up on some deals long pending Art Steinie of Central Illinois Sales, Peoria, Ill. also came into town this past week and was reported to have been plenty busy covering those he wanted to see while here ... T. B. Holliday of Charlotte, N. C. was in town and looking around to see what could be shipped down to him by the carload lot . . Clarence Camp of Southern Amusement Co., Memphis, Tenn. also around our windy little city and getting himself set for the big Fall and Winter season ahead now that collections are picking up everywhere . . . Hymie Rosenberg of New York was here and there and everywhere and reported to be looking deep into some big things here.
Quite a few of the Hoosier coinmen seen around our coinrow section: E. S. Boxwell of South Bend; Jim Niblick of Jim's DeLuxe Music Co., South Bend and P. C. Dietz of Mishawauka, all in town at the same time and all doing as much buying as they could. Looks like those bumper crops thruout the Indiana country are going to find plenty of shekels around the towns these cooler days Bernard Warner of Grand Rapids, Mich. was also around the town but didn't have a chance to catch up with him . . . Dave Rosen of Philadelphia, Pa. came in and was reported to have closed a deal which will make the welkin ring very soon. They tell me that Dave is doing a whale of a job in his territory . . Ken Wilkinson of United Amusement Co., San Antonio, Tex. was also in town and reported to be in one conference after the other while here. We tried to catch up with Ken - but just couldn't pin him down. The boy's like quicksilver

Alf Gamble of East Lansing, Mich. also was in town and reported to have placed some nice orders with some of the distribs here.

Bob and Bernard Berman of B \& B Novelty Co.,

Louisville, Ky. called around at their various factories here and were reported to be looking to buy themselves seventeen-oompteen carloads of equipment . . . Bob Kneiss of Des Moines, Ia. was here and we looked high and low to meet him - but, no . . . Ben Jacobson of Westerman Music Co., Des Moines, Ia. also around our fair city and enjoying the cool Lake Mich breezes - and buying, too Bob Howenstein of Fort Wayne, Ind., another Hoosier that came to town this past week N. Jensen of Effingham, Ill. was around and about buying here and there . . . L. C. Groves of Cassopolis, Miss. came to town to meet with the coinmen here and was reported to have been impressed with some of the nice machines he saw . . . Mr. and Mrs. Emil Churan of Union Pier, Mich. (probably now that Chi resorters are out of the Pier) came to Chi to just repay the visits we Chicagoans make there
D. Jordan from far, far away Australia and also located in South Africa pulled into town and brought back the breeze of that very, very nice export business with him once again.
Henry Lemke and his nephew, George P. Rambaum, were in town and reported that they placed the biggest order in all Henry's 27 years in the coinbiz. He's going back to Detroit, Mich., he tells me, with an idea which he believes is going to stimulate plenty of new coinmen . . . Dick Hood of H. C. Evans \& Co. motored out to the Coast and combined business with pleasure. Dick intends to return sometime in October . . . Harry Williams and his very beautiful wife take off in Harry's plane for the West Coast where they will meet wigh Harry's dad in L.A. and also visit a great many ops while there. Tony Gasparro, Williams' salesmanager, back at his desk once again, following a siege of the flu . . . Max Glass' mother passed away Thurs., Sept. 12, following a serious auto accident which occurred the previous Friday when Mrs. Glass was crossing the street . . . Atlas Novelty Co. finally got around to cleaning and decorating their present quarters after they learn it will be sometime before they can expect their own building to get under way.

Eugene Russell, president of Amusement Research, spent a few days in Chi this past week. He's making a tour of the country showing the new Teloview Portable Theatre . . . Sol Gottlieb now touring around in his new Pontiac covering coinmen in St. Louis, Kansas City and Omaha and renewing old time acquaintances. Upon his return he intends to head for Los Angeles where Sol spent many months . . . Mills new phono is now reported to be on display at the factory and the firm, they tell me, will hold a showing at the Hotel Continental here very soon inviting all the trade to see it. Announcement should be forthcoming very soon

Al Douglis and Ben.Lutske of Daval are reported to be doing lots of traveling. They're somewhere in Pennsylvania at this time. But, they'll be back at the plant by the end of September when they intend to unveil a brand new idea in counter games . . . Murray (Coinex) Rosenthal takes a forced vacation - as usual - at this time of the year. It's hay fever.


New York coinmen heaved a sigh of relief when the striking truckmen signed their contracts and went back to work. Altho only about half the truckers signed up, it eased the situation and machines were rolling again . . . Another strike settlement eased the headaches of the Music Operators Assn., who were ready to call off their banquet due to the Musicians controversy. The hotels and the musicians got together on Wednesday - and the banquet stays put. Date: Oct. S, Saturday night - Place: Waldorf Astoria, Grand Ballroom.

Another terrific problem now exists here, for which there is no solution. That is hotel accommodations. Due to any number of reasons, there isn't a room available - not even for long established customers . . . Bud Parr, Solotone, Los Angeles, Calif., arrived in town Wednesday, and up to the last moment there wasn't any place to put him. However, the ingenuity of Teddy Blatt, Jack Rubin and Max Schiffman of Intimate Music, Inc. (Solotone distribs) resulted in the securing of a room for Bud. They stole a hotel key from another out of town coinman, and sent Bud into his room.

Barney (Shugy) Sugerman and Abe Green of Runyon Sales Co., Manny Ehrenfeld and Bernie Wolfson of Telomatic Products Co., Passaic, N. J., entertain DeWitt (Doc) Eaton of AMI at the Riviera night club . . . Bill Alberg and Charlie Aronson of Brooklyn Amusement Machine Co., Brooklyn, N. Y. return from their trip to Chicago

Dave Friedman of Syracuse, N. Y. in town and visits with all his coin machine friends . . . Sid Mittleman and Phil Mason of Newark, N. J. sell off their music route, and take a week's vacation. The boys will have an announcement to make to the trade when they return next week . . . Ben Palastrant's (Aireon regional district manager) boy enlists in the army.

An important general meeting of the New York Phonograph Operators Assn. will be held on September 24 at the Park Central Hotel. Al Denver, President, and Sidney H. Levine, attorney, will make reports to the membership of vital interest

Willie Blatt (Little Napoleon) in from Miami for a while... Another transplanted Floridian who will be in the city for about a month is Milty Green of American Vending Co. . . . Johnny Holenka, manager of the record department for Runyon Sales, gives up cigar smoking. Johnny was good for 25 stogies a day. Gloria Friedman, Holenka's assistant, happy over the whole thing, claiming she'll be able to breathe some fresh air now.

The Seacoast Distributing offices along Tenth Ave. so outstanding, that Dave Stern is being promoted by his staff to take photos. Dave, however, is holding out until the entire insides have been completely redone . . . Anyone walking into Jack

Fitzgibbon's Jafco can relax completely in a regular restaurant booth - or sit nonchalantly against the six foot bar. In addition to using these props for demonstration purposes, Jack wants his friends to feel right "at home" . . . Humbert Betti, Sr., H. Betti \& Sons, Union City, N. J., doing some buying along coinrow . . . Frank Brocolli, Braddock Music Co., ailing . . Frank Calland, union business manager, back from a three week convention held in San Francisco.

The power of music operators in popularizing music thruout the country is recognized by the motion picture industry. The operators were invited this past week to preview the new Columbia Picture "Jolson's Story" at a private showing. Among the ops seen were: Al Denver, Joe Kochansky, Sal Trella, Jack Rubin, Nat Goros, -ddie Brothers, Charley Sachs, Barney Schlang, Ben Linn, Lou Herman, Dorothy Volk, Ruth Nussbaum, Willie Levey, Lou Hirsh, and many others Angelo Delaport and Cliff Bailie, Rex Amusement Co., Syracuse, N. Y. in town for a few days.
Leo Dixon, Cleveland, O. buys out Manhattan Phonograph Co. (Aireon distributors).

Manny Ehrenfeld and Bernie Wolfson, Telomatic Products Co., Passaic, N. J. hosting plenty of out-of-towners, who are flocking in to see their system

Jake Breidt, Tri State Sales Co. and Pioneer Distributing Co., tells us that Bally's new five ball "Big League" 'is getting a big play in his territory . . Nat Cohn, Modern Music Sales Corp., in Detroit again, after a stop in Chicago for a few days for the funeral of Max Glass' mother. Earl Winters, at the home office, going slightly groggy taking care of all the biz . . Al Bloom, Speedway Products, setting up more distributors for his "Talking Gold" plastic grille cloth . . . George Ponser and Irving Kaye, Amusement Enterprises, Inc., working hard getting set to turn out those three new games.

Barney Kahn, Metropolitan Games, Brooklyn, N. Y. setting up quite a line of distributors thruout the country . . . Jack Firestone and Murray Goldberg, Firestone Games, Inc., Brooklyn, N. Y., upping their production on their latest games. . . Joe and Buddy Eisen, Joe Eisen \& Sons (distributors for Packard Mfg. Corp. and Hirsh Coin Machine Co.) readying an announcement that will break in about a week. Bill Rabkin and Al Blendow International Mutoscope Corp., working day and night to get their games coming off the line in sufficient quantities to take care of the demand. Blendow, who is just back from a vacation, claims he doesn't have time to light up a cigarette . . . R. R. (Rudy) Greenbaum, Vice-President and Commercial Sales Manager for Aireon Mfg. Corp. in town.

Bill Wolf must like the weather up around Seattle He was to have returned from that city a few days ago but has decided to stay over another week. Bill is helping Mrs. Golden Williams, his new Seattle manager, to get set. Al Silberman, general manager for the M. S. Wolf Distributing Company, is a very busy man keeping things in the Los Angeles office humming in Wolf's absence. Al tells us that the sales of Cosmo Records has been terrific and that the firm has just completed setting up a vast sales organization . . . Dropped over to see Ben Ellison of Hollywood International Records and listened to the new record album, "Hollywood Concerto," a symphonic jazz arrangement featuring Alexander Laszlo and Constantin Bakaleinikoff, famous in the musical and film world. The music was really great and should prove to be a very popular seller everywhere. Ben spent the entire war as an executive in the U.S.O. looking after the entertainment of hundreds of thousands of soldiers, so it is not too surprising to hear that he has engaged the services of several vets to record for his firm. Among them are: Ralph Blanchard, baritone just back from Italy and three years of service; Bob Eaton, ex-captain, songwriter and pianist; Jimmie Dodd, vocalist and movie actor, who entertained soldiers all over Europe; Nick Pelico, just out of uniform, and now a band leader. Les Robinson, saxophonist; and ex-8th Air Force Captain Jim Cassity, who does a number of vocals among the number of new recordings Ben Ellison is currently producing.

Jimmie Rutter of Operators Service is packing his new game, "Del Mar," and is taking it via trailer to Chicago where he will display it to manufacturers and distributors at the Stevens Hotel on September 24th and 25th

Len Micon of Pacific Coast Distributors has just received word from the Packard factory that the new Packard Pla-Mor hideaway is on the way to his showrooms and should be in shortly; Len expects the new H. C. Evans machine this week

The A.O.L.A.C. held a special meeting at the North Star Auditorium at which "Curley" Robinson, managing director, stressed to the 225 ops present that permitting minors to play the machines was a definite threat to the industry. Much discussion took place relative to a change in operating percentages, but, after much and varied discussion, it was decided to make no changes in percentages at this time.

Among the ops seen shopping along coin row this past week were: Jimmy and Lillian Scherrer, Compton; Fred Allen, Bakersfield; Ted Brown, Bakersfield; W. M. Odell, Los Angeles; W. K. Volner, El Centro; Shannon Douglas, Los Angeles; Norman Glover, Bell; C. E. Collard, San Bernardino; R. B. Schneirow, Los Angeles; Lester Berlinghoff and E. A. Jerome, San Bernardino; Walter Murra, Downey; Niles Smith, Oildale; Art Sternall, Los Angeles; Homer Gillespie, Long Beach; Danny Jackson, Pismo Beach; Lowell Ayers, Inglewood; Harold Murphy, Palm Springs; Eli Franco, Los Angeles; Joe Richarme, Long Beach; O. C. Watts, Los Angeles Paul Laymon has the new Bally "Triple Bell" on display in his showrooms, and is expecting several important factory personages in town very shortly . . . Art Nyberg of Baltimore, Bally distrib for Pennsylvania, Virginia, Maryland and Washington, D. C., in town on vacation and shopping around Hollywood's swank I. Magnins Al Sleight, well known Bally regional representative, is in town from Portland.

Elky Ray of Gold Coast Coin Machine Exchange has the new Gottlieb "Superliner" and the Gottlieb "Daily

Races" on display in his showrooms. Ray plans on taking over a small building while awaiting the completion of the new building which he is to occupy . . . Bob Carter, former mechanic with Jimmy Rutter, is now employed at Badger Sales and is in charge of the paint shop One of the most agreeable persons we have ever met, with a most personable smile and top personality is Ed Wilkes of Paul Laymon Co. . . . Art Daws well known San Diego op is in Mercy Hospital in that city and is reported very ill . . . Lou Chudd of Holiday Distributing Co. is out on a selling trip covering northern California and plugging the firm's very good platters. Max Frietag manages the office and shipping department. The firm is reported really going to town with their Latin American and Folk Dance discs . . . Len Kelly of the K. \& M. Distributors is now visiting the company's offices in Dallas and plans on going up to Omaha to open offices in that city soon. Fred Myers is back from a Southern trip and is looking after things in town . . . Howard Krause of Enterprise records has just returned from-a very successful trip through the Midwest and Eastern seaboard appointing distributors and plugging the firm's swell line of records. Krause reports that business conditions are picking up, with a marked increase of sales all along the line.

Bud Parr of Solotone is on a trip East calling on their many distributors and appointing new ones in territory not now covered. Music ops have gone for the firm's timed music boxes in a big way, according to L. B. McCreary . . . Ray Powers, of E. T. Mape Distributing Co. has just returned from a three-week vacation in the North country. He looks great . . . Milo Herring is keeping plenty busy in the paint shop at Mape's. Milo is repairing and painting games and every type of music machine . . . H. M. De Govia of Dee's Service has been doing a land office business with the new "Wayne Volume Equalizer," Dee says it's the answer to a music ops prayer... Nels Nelson informs us that business is beginning to pick up like old times again, with lots of used music machines moving. He tells us that he expects to make deliveries of the new all electric automatic bowling game shortly . . . Sammy Ricklin has recently been appointed distributor for Mercury Records in the Los Angeles territory and plans on employing a large staff of salesmen to cover the city most thoroughly . . . Sam Donin and Danny Jackson of Automatic Games have been out of town these past weeks and we hear they are bringing back a great many new games of interest to local ops.

Bill Happel of Badger Sales is displaying the new Keeney "Three-Way Super Bell" and reports that he has taken many orders for the machine. He expects a substantial shipment in the near future. In the meantime, the builders are going right along on Happel's new building, and Bill hopes to be able to move in within three to four weeks . . . W. Merle Connel, general manager in charge of production at Quality pics, plans on shooting series number 23 featuring a well known Cuban star which should be in demand by panoram ops . . . "Jack Gutshall is keeping his vow even if it kills him," he tells us as we viewed him drinking milk out of a quart bottle. Jack Allison, sales manager for Gutshall, plans on a business trip East this week.

## MINNEAPOLIS

John Manolis, operator at Huron, South Dakota, has taken in as a partner his new son-in-law, James Krug. By the way, John operates one of the finest restaurants in Huron . . . Glen and Bob Addington, Addington Novelty Company, Bismarck, North Dakota, spent the week end in Minneapolis visiting friends and also calling on distributors . . . Mr. and Mrs. Verling Geib of Deadwood, South Dakota, arrived here for a few days visit

Leonard Segal, sales manager for the Twin Ports Novelty Co., Duluth, in town visiting their branch office here and also a few of the distribs . . . Nunzie Williams of Nashwauk, Minnesota, also in town on business Mr. and Mrs. Larry Unise and their daughter, visiting in Minneapolis for a few days . . . Archie LaBeau of the LaBeau Novelty Company, St. Paul, is strutting around like a peacock since several of the horses he entered in the Winona Horse Show walked off with blue-ribbons

Archie is off for Chicago to visit the Rockola plant and also O. D. Jennings Company. Kenny Glen of the LaBeau Novelty Company on the job after spending days out of town calling on operators.

Ken Willis, formerly with the Bush Distributing Company, Minneapolis, is now with Frankel Company, Des Moines, Iowa. The Frankel Company is opening an office at Sioux Falls, South Dakota, and Willis will manage it . . . Art Berg, Fairmont, Minnesota, in town for a few days . . . Mike Imig and his charming wife from Yankton, South Dakota, came in for a few days Danny Heilicher of the North Star Novelty Company just arrived from Chicago where he spent a few days doing the town up in a big way . . . Jim Rooney of Eau Claire, Wisconsin, dropped around to say hello;
Friends from Minneapolis extend their deepest sympathy to Mr. and Mrs. Bob Cross, Fairmont, Minnesota, in the loss of their little daughter, Barbara.

Mayflower Distributing Company is holding its service school this week . . . Frank Mager of Grand Rapids is spending some time in town . . . Stan Woznak of Little Falls, Minnesota, brought his daughter to Minneapolis where she enrolled in the University of Minnesota. By the way, Stan's new address is Little Falls, as he moved from Bowlus some time ago.

Elmer Gold of Staples, Minnesota, was seen here calling on the distribs . . . Bob McGowan, this city, is getting in all the fishing he can before Winter sets in
Bob Westrum of the Van Specialty Company, Bismarck, North Dakota, arrived here for a short visit . . . Ops thruout the Northwest are waiting patiently for the new Gottlieb payout table . . . Herman Bruntjen is now operating a complete route of International Mutoscope's "Voice-O-Graphs" . . . And the Hy-G Amusement Company is now known as the Hy-G Music Company. They're still at the same address.

## B O STO.N

Al Dolins, Abe Fineberg and Herman Leiter are the New England distributors for U-Need-A products. The new set-up will be U-Need-A Sales of New England, Inc. Al, by the way, is pretty proud of his brother, Dick Dolins, who received his confirmation last week Pioneer Music will definitely operate on a $60 \%$ basis from now on in all locations. Rising prices and the great increase in expenses forced the $10 \%$ boost, according to Ralph Lackey. Fresh from a schooling period at the U-Need-A factory in New Jersey, Paul Bassitt has arrived at Pioneer to take his job as mechanic. Mark Lackey and Jerry Dolins are slated for a business jaunt to the same factory in the near future.
Ed Ravreby and Bill Hamel both plan flights to Chicago this week, but for different reasons. Ed is making the Windy City jaunt to view the new 1947 Mills Phonograph. A sample unit is on display with deliveries to be made by the end of the year. Bill is heading for the big furniture show to get a line on new merchandise for his Concord store which he operates as a subsidiary. Bill Greeley, sales manager at the Hamel

Distributing Company, states that advance orders on the new Packard Hide-Away are tremendous. Employees at Hamel were sorrowed over the recent stroke that John McGuinnes, member of their sales force, suffered. McGuinnes is well along in years and his condition is serious.

Boston played host to numerous visitors during the week. Trimount reports it is like old times with plenty of zip and sparkle to displays. New machines streaming in at Trimount include the Gottlieb "Super Liner," Williams "Dynamite," Exhibit's "Fast Ball," Bally's "Big League" and the "Spellbound." Keeney's "Triple Bonus Super Bell' is causing much comment . . . Out-of-town operators and coinmen making the rounds included J. T. Chaplain from Webster, Mass.; Leo Pelletier from Fort Kent, Maine; Gus Kleros from Lynn; Ed Beals from Dedham, and Phil Cormier from Leominster. Out-ofstaters were Emil Carrier from Nashua, N. H. and the Chicoine brothers from Portland, Maine.

Phil Peraner, Sid Wolbarst's partner at New England Exhibit, is beginning to get that "nervous with the service" twitch what with his wife expecting shortly
the Arcade King himself, Mike Munves, gave Boston a visit recently. The New York coinman had a lot of praise for the showrooms at Associated Distributors Milton Hoff, of Boston Coin Machine Inc., tallied up the summer profits and announced that despite an August of dreary weather, the results in the arcades were pretty good. Milton is now busy expanding his winter spots.

## ST.LOUIS

Ops around St. Louis way are enthusiastic over the top take flowing from most locations. The taverns are crowded long into the evening, and customers are toasting the Cardinals into the 1946 pennant.

Only bad news of the week was the automobile accident involving Phillip Sysmorek and George Steel of Ideal Novelty Company. Wending their way home from a party, the boys hit a hay wagon, killing the horse pulling the wagon, demolishing Steel's car, and sending both boys to the hospital. The farmer driving the wagon, which had no light, reportedly suffered a broken back. Thus the Ideal repair shops went unstaffed for the early part of the week.

Noel Read of Willow Springs, Mo., was visiting distributors. He announced the sale of his route in Joplin, Mo., to C. E. Conroy and Henry Schaefer, who do business down Joplin way as United Music Company. Noel, who did a long hitch in military service, has purchased a new route in Springfield to replace that sold.

A new face over the distributor-circle was Barney Neal of Vending Machine Sales Company, who hasn't been hitting the amusements boys' hangouts. Barney is not complaining over vending sales, but wishes he could find an unlimited source of candy bars . . . The Missouri Amusement Association got together at long last on Wednesday night, when president Lou Morris and prominent ops went to the mat on "timely topics." Though it is obvious that some changes must be made in current operator-location splits the association didn't adopt a $70-30$ stand such as was hinted at by some of the better-known ops. Nor was front money advanced from $\$ 5$ to $\$ 10$. The association is gearing up some "changes" which must be voted upon through the entire membership before they can be publicized. Ops were reminded by their association heads that the take is generally $100 \%$ better than four years ago, to counterbalance in some measure for higher costs.

The association announced, however, that all distributors are donating $\$ 50$ for the association fund to provide a St. Louis room at the CMI convention in February. Lucky recipients of new phonographs were Frank Ballogg of Springfield, Milton Edle, of Carlisle, and Jefferson Amusement Company, down in Festus. Thirtyeight were delivered during the week for almost a record since Pearl Harbor. Other proud new owners were Earl Walker of Herrin, Illinois; William Dillon of Moorehouse, Mo., and Hudson Houser Company down in Springfield. J. F. Holdey, op from Effinghám, Illinois, drove in to grab up a Rockola.

## CLASSIFIED AD RATE: $\$ 1.00$ PER ISSUE

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## ALL ADS - CASH WITH ORDER

## WANT

WANT-Total Rolls. New or Used. Prices must be right. Contact Bob Charles. BINGHAMTON AMUSEMENT CO., INC., 190 MAIN ST., BINGHAMTON. N. Y. Tel. 4-1700. DeLuxe and Super DeLuxe Chiefs; Black Cherry Bells and other models of Mills Escalator Jackpot Bells; Keeney's Bonus Super Bells; Bally Victory Specials; and all latest model five-ball games. State lowest price in first letter. AUTOMATIC COIN MACHINE CORP., 338 CHESTNUT ST., SPRINGFIELD, MASS. Tel. 4-1109.

WANT-Seeburg, Wurlitzer, Rock-0la, Mills, allmodels. Highest cash prices paid. Write, wire or phone. Quote lowest price in first letter. DAVE LOWY \& CO., 594 TENTH AVE., NEW YORK CITY, N. Y. Tel. BRyant 9-0817.

WaNT-Keeney 4-Ways; Keeney Twins; Cash Only; Mills 3-Bells; Mills 4-Bells. All models of phonographs, Rock-0las, Mills and Seeburgs. State quantity and your lowest cash price. BADGER SALES CO., 1612 W. PICO BLVD., LOS ANGELES 15, CALIF.
WANT-500 Pin Games. LEWIS COIN MACHINE SERVICE, 3924 W. CHICAGO AVE., CHICAGO, ILL. Tel. Belmont 7005.

WANT-Old Genco or Chicago Coin Games. No legs - No Glasses. Need not be in working order. SQUARE AMUSEMENT CO., 88 MAIN ST., POUGHKEEPSIE, N. Y.
WANT-We will buy any kind or make of slot machine in any condition. Write full particulars of type, price and condition. NOTE: We repair, refinish and service all types of slots. Over 20 years of shop experience. G. B. SAM, 541 EAST 32nd ST., LOS ANGELES 1l, CAL. Tel. ADams 7688.
WANT-Bally Pursuits; Bally Broadcasts; Genco Hi-Hats; Genco Victory; Genco South Paws; Wurlitzer 616's. MAURICE H. PACKET, 85 MARKET ST., PORTLAND, MAINE.

WANT-Bell Products Co. is badly in need of all types of equipment. Therefore, we will pay top dollar for any amount of pin games, consoles, phonographs, slots and arcade equipment. We will buy equipment on or off location. Write, wire or phone. BELL PRODUCTS CO., 2000 N. OAKLEY, CHICAGO 47, ILL.

WANT-Bankrolls, Wurlitzer Skee Ball Alleys and Music Boxes. $S \& W$ COIN MACHINE EXCHANGE, 2416-20 GRAND RIVER AVE., DETROIT, MICH. Tel. CLifford 1956.
WANT-Telephone Music Studio. Will buy on or off location. Write full particulars of type, price and condition. E.D.M. MUSIC, 1867 ARBOR LANE, UNION, N. J.

> WANT-Marvel Manufacturing Company needs at all times old Gottlieb and old Chicago Coin games. You may feel free to send us your entire list. We will submit our highest prices. MARVEL MANUFACTURING CO., 2847 FULLERTON AVE., CHICAGO 47, ILL.
WANT-All types and models of coin-operated equipment. Send complete list with following information: type, year, condition, quantity, price. AUTOMATIC VENDING MACHINE EXCHANGE, 20 W. JACKSON BLVD., CHICAGO 4, ILL.
WANT-Replacement covers (metal preferred) for twenty selection A.M.I. Bar Boxes. AUTOMATIC MUSIC CO., 127 7th AVE. E., CALGARY, ALBERTA, CAN.
WANT-Any quantity of Genco's Bosco's, Capt. Kidds and Argentines. State condition and price. R \& Y NOVELTIES, 131 CLINTON AVENUE, NEWARK 2, N. J. Tel. MArket 3-6105.

WANT-Original Keeney 4 -wire Boxes. State quantity and lowest cash price in first letter. TELOMATIC PRODUCTS, INC., 157 PROSPECT, PASSAIC, N. J. Tel. Passaic 3-4644.
WANT-Liberty F.R. \$8.; Cigarette \$5.; Sparks Champion F.R. \$8.; Sparks Mercury, American Eagle and Marvels $\$ 5$. ; Aces, Imps, Cubs and Daval 21 \$3.; Vest Pockets $\$ 25$.; Columbias $\$ 15 . ;$ Col. Vest Pockets, Yankee, Wings, Pokereno. Send list and details. ABCO NOVELTY C0., 809 WEST MADISON ST., CHICAGO, ILL. Tel.: Hay. 3695.
WANT-Will pay best prices for old Chicago Coin games, also old Gottlieb games, irrespective of quantities. Send us your complete list. MID-STATE CO., 2369 MILWAUKEE AVE., CHICAGO 47, ILL.

# IHE Rysin Bux <br> CLASSIFIBD ADVERTISING SECTION <br> WAMT 

WANT-All types Hideaway Units, 20's and 24 's, Twin $12^{\prime}$ s and $16^{\prime}$ 's; 30 wire Wall Boxes and Adaptors, Premium paid for Rock-0la Adaptors; Mills and Jennings Free Play Mint Vendors; One and Five Ball Free Play Games; Arcade Machines; Sky Fighter, Metal Typers; Scales, etc.; Convertors, 110 DC to 110 AC ; Generators 60 Cycle. ST. THOMAS COIN SALES LIMITED, ST. THOMAS, ONT., CAN.
WANT-All types of arcade equipment and late pins. Send list stating price and condition of machines. A.B.C. COIN MACHINE EXCHANGE, 2475 CLYBOURN AVE., CHICAGO, ILI. Tel.: Diversey 7778.
WANT-Counter Models: Wurlitzer 81's and 71's. STARNES MUSIC MACHINE CO., ROUTE l, BOX 14, HICKORY, N. C. Tel. 1293-J.
WANT-100 Chicago Coin 1940 Home Runs. State price and condition. DURSELL NOVELTY CO., 176 ARCH ST., NEW BRITAIN, CONN. Tel.: 5154-W.

WANT-Will buy counter model amusement machines. Send complete list of your ancient models and price for the lot. ED FORD, 541 S. DEARBORN ST., CHICAGO 5, ILL.
WANT-Buckley Twin 12 or 24 mechanisms. Advise quantity, price and condition. M. LUBER, 503 W. 4lst STREET, NEW YORK, N. Y.

WANT-Double Nugget Masters; Model V Porcelain Base; Peanut Machines; Boston Baked Beans - Ball Gum - Charms. What have you to offer. 0. B. RUUD, BOX 164, FARGO, N. DAK. Tel. 2-0805.
WANTED-Your Used Phono Needles. We Re-Grind any straight Shank, Metal Point, Round or Elliptical Needles, and Guarantee New Needle Service, at a big saving to the Operator. Almost five years at the business. Shipping containers and complete information sent on request. Drop us a card today. RE-SHARP NEEDLE SERVICE, BOX 770, FORT DODGE, IOWA.
WANTED-Bally Royal Draws. Please quote price. Call, wire or write. VALLEY VENDING CO., 101 BRADDOCK AVE., TURTLE CREEK, PA. Tel. Valley 9946.
FOR SALE

FOR SALE-Draw Bell \$477.50; Dynamite $\$ 334.50$; Spellbound $\$ 325$. ; Fast Ball \$330.; Whizz $\$ 189.50$; Challenger $\$ 65$. ; Columbias 5-10-25 $\$ 145$.; De Luxe $\$ 209.50$. Call or write for quantity price on all games. LEHIGH SPECIALTY CO., 1407 W. MONTGOMERY AVE., PHILA 2l, PA. Tel. PO. 5-3299.

FOR SALE-2 Photomatons (4x25) \$500. ea.; l Photomaton (3x50) \$500.; l Sky Fighter \$175.; 25 lbs. Roovers Name Plate Tape $\$ 1.15$ per lb.; 12 Rolls $1 \frac{1}{2 \prime \prime}$ x $1000^{\prime}$ Direx Positive Paper 1945 Dating. WANT-Ammunition . 22 Shorts. Will pay highest prices. PEERLESS VENDING MACHINE CO., 220 W. 42nd ST., NEW YORK, N. Y.
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FOR SALE-Arcade Equipment. Lost Lease and must sell. Make offer all or any part. Bally Defender; Chicken Sam Con.; Keeney Submarine; Bally Torpedo; Exhibit Ride-A-Bike ; Shoot Your Way To Tokio. All perfect condition. GENTRY MUSIC \& SALES CO., ALAMOGORDO, N. MEX.
FOR SALE-Rock-0la Commando \$625.; 3 Standard \$400. ea.; 4 DeLuxe \$425. ea.; 2 Seeburg 8800 $\$ 625$. ea.; 1 Model K-20 record $\$ 325 . ; 1$ Mills Throne $\$ 325$.; I Wurlitzer 42/24 \$495.; 1 Wurlitzer $42 / 600 \$ 495 . ; 3$ Wurlitzer 42/616 \$450. ea.; 1 Wurlitzer Counter $51 \$ 150$. BLACKWELL MUSIC CO., 123 ELK AVE., ROCK HILI, S. C. Tel.: 238.
FOR SALE-Seeburg 9800 ESRC \$475.; Rock-0la Deluxe 39S \$275.; Rock-01a Super Rockolites $\$ 300$. These machines in very good condition. TOLEDO MUSIC \& NOVELTY CO., 1801 ADAMS ST., TOLEDO 2, OHIO. Tel. Garfield 8531.
FOR SALE-Make us your best offer! Bally's Rapid Fire; Sky Battle; Shoot The Bull; Scientific Batting Practice; Chicago Coin Hockey (early model); Mills l-2-3's; Wurli. Counter Model 61 \& 41. Write, phone or wire. NOBRO NOVELTY CO., 369 ELIIS ST., SAN FRANCISCO, CALIF. Tel. Tuxedo 4976.
FOR SALE-Solovue Lamps \$2. ea.; \#6SC7 Metal Tubes 90c ea., minimum order l2 tubes. 1/3 Deposit, balance C.O.D. GEORGE PONSER COMPANY, 713 SPRINGFIELD AVE., NEWARK, N. J.
FOR SALE-We have available Fruit Reel Top Glasses for Bally Big Top, 2-4 and 3-5 payout $\$ 10.00$ each or $\$ 84.00$ in dozen lots. MECHANIC'S SERVICE, 2124 FIFTH AVE., PITTSBURGH 19, PA. Tel.: ATlantic 0662.
FOR SALE-Best offer takes one or all: Bubbles (slightly used) ; Catalina (slightly used) ; Monicker; Spot Pool; Spot-A-Card; Snappy; Miss America; Contest; Majors '4l; Cover Girl; Towers; Iiberty; Bolaway ; Yanks; Show Boat ; New Champ; Capt. Kidd; Surf Queen (used one week). All A-l, ready to go. CENTRAL AMUSEMENT CO., 1144 UNION AVE., MEMPHIS, TENN. Tel. 2-6294.

# Whe byic ix <br> CLASSIFIED ADVERTISING SECTION 

## FOR SALE

FOR SALE-Arcade Machines: Lift-0-Graph \$150.; Chest-0-Graph \$125.; Grip-0-Graph \$125.; Love Teller $\$ 100$. All manufactured by Mutoscope. Mills Punch Bag $\$ 60$. ; Exhibit Striking Clock \$100.; Exhibit Three Wheels Love and Stand \$100. H. W. DES PORTES JR., 1429 LINCOLN ST., COLUMBIA, S. C. Tel. 24113.
FOR SALE-Reconditioned Seeburg Wall-0-Matic Wireless Boxes $\$ 28.50 ; 3$ wire boxes $\$ 24.50$; Rockola reconditioned Bar Boxes 5 wire $\$ 19.50$; Wall Boxes, late $\$ 15 . ;$ Buckley Chrome 16 , 20 , 24's Wall Boxes $\$ 22.50$; Keeney Wall Boxes, late $\$ 6$. Other types available. Write or call your needs. E. T. MAPE, 1701 W. PICO BLVD., LOS ANGELES 15, CALIF. Tel.: DRexel 2341.
FOR SALE-7 Wired Packard Boxes, 1 Packard 30 wire Adapter for Mills Throne of Music $\$ 200$. complete; l Jennings 15 Turntable Telephone Music System. Make offer. DIXIE AMUSEMENT CO., 912 HOUSTON ST., CHATTANOOGA, TENN. Tel. 6-9100.
FOR SALE-Wurlitzer 700 \$650.; 750E \$675.; 850 \$700.; 950 \$725.; 61 Counter Model \$150. Rock-0la DeLuxe $\$ 400$. All reconditioned, ready for location. H. M. BRANSON DISTRIBUTING CO. 516 S0. 2nd ST., LOUISVILLE 1, KY. Tel.: WAbash 1501.

FOR SALE-Sensational new Universal Amplifier - fits them all except Hi-Tones. We manufacture and sell this amplifier under a positive 60 day money back guarantee. Sample $\$ 39.50$. Write for unusually generous distributor prices. SOUTHERN AMUSEMENT CO. 628 MADISON, MEMPHIS, TENN. Tel. 5-3600.
FOR SALE-For Best Prices on New and Used Coin Machines, Sales Boards, Candy and Merchandise Deals write STEWART NOVELTY CO., 1361 SO. MAIN ST., SALT LAKE CITY, UTAH.

FOR SALE-We have them in stock. Contact us for your Hirsh Red Balls for state of Florida. Best money maker out today. Trouble free. Immediate delivery. Make us cash offer on any new or used pin tables you need. MURRELL AMUSEMENT CO., 1058 S. FLA. AVE., LAKELAND, FLA.
FCR SALE-Make us an offer. 1 Mills Empress; 1 Mills Throne; 2 Seeburg Colonels; 1 Seeburg Classic, very clean and mechanically in good shape; 25 new Smiley Counter Games in original cartons, either l申 or $5 \phi$ play $\$ 20$. ea. F.O.B. Mobile. DEEP SOUTH DISTRIBUTING CO., 364 S. WASHINGTON AVE., MOBILE, ALA. Tel. 2-4378.
FOR SALE-Phonographs. Wurlitzer 750; 750E; 750 with Remote. Also Seeburg Commander and Hi-Tones straight \& E.S. All fine condition. Sell \$50. ea. over lowest quotations this issue CASH BOX. GEORGE W. WALTER JR., 1515 PENROSE AVE., ATLANTIC CITY, N. J. Tel. 4-5320.
FOR SALE-2 Anti-Aircraft Guns \$20. ea.; 1 Muto. Punching Bag $\$ 45 . ; 1$ Bell-0-Ball 9 ft. skee ball alley $\$ 45$. Make top offer for 1 Wurl. 700, 2 Wurl. 500 K , 1 Seeburg Regal, 1 Wurl. 616,1 Seeburg 12, 1 Wurl. 24 with Buckley Adapter. Send deposit. OLSHEIN DISTRIBUTING C0., 1102 BROADWAY, ALBANY, N. Y. Tel. 5-0228.
FOR SALE-Factory rebuilt 1938 Keeney Tracktime Consoles with all latest improvements. Cabinets refinished like new. \$125. 1/3 deposit. Bal. C.O.D. W. E. KEENEY MFG. C0., 7729 CONSTANCE AVE., CHICAGO, ILI. Tel.: Southshore 5524.

FOR SALE-2 Jennings Barrel Rolls \$80. ea.; 7 Seeburg Parachutes \$45. ea.; 2 Rocket Busters $\$ 100$. ea.; $571 / 2 \mathrm{ft}$. Supreme Skeerolls $\$ 125$. ea. All off location and in good working condition. $H \& S$ AMUSEMENT CO., l22 HAWTHORNE AVE., NEWARK. N. J. Tel. Bigelow 3-4826. FOR SALE-Good used Mills original slot machine cabinets complete with castings; or will sell individual casting parts for Blue Fronts, Brown Fronts, Cherry Bells, Bonus Bells, Chrome Bells, War Eagles, Extraordinary Bells, Futurity Bells, etc. One half Mills List Price. AUTOMATIC COIN MACHINE CORP., 338 CHESTNUT ST., SPRINGFIELD 4, MASS. Tel. 4-1100.
FOR SALE-Fin Games with A Money Back Guarantee: Stage Door Canteens \$200.; Big Hits \$185.; Victory Specials (write); Suspense \$225.; Flat Tops \$l25.; Fortunes \$80. NEW ORLEANS NOVELTY CO., 115 MAGAZINE ST., NEW ORLEANS, LA. Tel. RA. 7904.
FOR SALE-Universal Amplifiers, Standard model fits Wurlitzer, Rock-0la, Seeburg, Mills $\$ 54.50$; DeLuxe Model Fits Wurlitzer, Rock-01a, Mills and Seoburg Remote. Extra volume, superb tone $\$ 69.50$. HASTINGS DISTRIBUTING COMPANY, 2014 WEST VLIET STREET, MILWAUKEE 5, WISC.
FOR SALE-2 Hi-Tones ESRC; l Rock-0la Standard; l Seeburg Gem; 1 Wurlitzer 24; 1 Panoram and 2 sets of film. All guaranteed in perfect condition. Will consider reasonable offer APPEL VENDING CO., $5015 \mathrm{~N} . \operatorname{GRANSBACK~ST.,~PHILA.~20,~PA.~Tel.~Mi.~4-7398.~}$
FOR SALE-50 Buckley Chrome Boxes, 20 and 24 record $\$ 15$. ea.; 50 old style Buckley Boxes $\$ 5$. ea.; 6 Seeburg 30 wire Boxes $\$ 7.50$ ea. SOUTHERN MUSIC DISTRIBUTING CO., 503 W. CENTRAL AVE., ORLANDO, FLA.
FOR SALE-G.E. Mazda Bulbs, give "tops" all quality service; Lumilines, clear or frosted, 24 to carton, write; Big Bulbs G.E. Mazda, $71 / 2$ up to 75 Watt, 120 to carton, write; New, genuine, only reliable G.E. Mazda (\#l489) Gun Bulbs. Write for Special Price. ARCADE BULB CO., 56 W. 25 th ST., N.Y. 10, N.Y. Tel.: WAtkins 9-7490.

FOR SALE-Seeburg Wall Boxes. We have 30 or 40 Seeburg $5 申$ WS- $2 Z$ Wall-0-Matics in good condition, covers o.k. $\$ 32.50$ ea. We also have some Bar-0-Matics, wired or wireless $\$ 40$. ea. Deposit Required. SPARKS SPECIALTY CO., SOPERTON, GA.

# qite gisi Bux <br> CHASSIFIED ADVERTISING SECTION <br> COIN MACHiNÉ MART <br> <br> FOR SALE 

 <br> <br> FOR SALE}

FOR SALE－Here＇s Someone＇s Opportunity！ 150 piece Route in S．E．Ohio．Established 15 years． We have all the Spots．Latest model equipment consisting of Seeburg，Aireon，Wurlitzer Phonos；Pins；Slots；Scales．Nets owner $\$ 20,000$ ．Annually．Other interests reason for sale．Write－Wire PAUL C．KACKIEY，507－509 WAEELING AVE．，CAMBRIDGE，OHIO．
FOR SALE－DuGrenier，Rowe，National and Uneedapak cigarette and candy machines，all models， under market prices．All in good working condition，ready for location．Also all other coin equipment．Uneedapak parts．WANT－Will buy anything．Send us your list．MACK H．POSTEL， 6750 NORTH ASHLAND AVE．，CHICAGO 26，ILI．
FOR SALE－2 Bally Undersea Raiders，like new \＄2l5．ea．；1 Bally Club Bell \＄22．50；l Bally ＇ 41 Derby，perfect condition $\$ 220 . ; 1$ Pace Reels Console，refinished cabinet $\$ 165$ ．Above machines have Texas tax receipts．EL PASO MUSIC CO．， 3311 ALAMEDA，EL PASO，TEX．Tel． M－5547．

FOR SALE－We can make immediate shipment of our famous exclusive new Plaskite casters for your phonos．Treat each phono on your route to a new set of these fine casters．Will not scratch hardwood floors．Price only $\$ 1.50$ per set of 4 casters complete with steel sockets． L．BERMAN \＆COMPANY，112－114 N．W．FIRST STREET，EVANSVILIE 8，IND．Tel．：3－2734．
FOR SALE－Victory Derbys；Victory Specials；Surf Queens（used 3 weeks）Write．Also Fortunes \＄95．；Club Trophys \＄175．；Kentuckys \＄200．；Blue Grass \＄80．；Dark Horse \＄75．；Pacemakers $\$ 40 . ;$ Grandstands $\$ 30$ ．；Pimlicos $\$ 275$ ．；Sport Specials \＄75．；＇41 Derbys \＄l65．；Skylarks \＄60． Many other Bargains．JACK R．MOORE CO．， 100 ELIIOTT AVE．W．，SEATTLE，WASH．Tel．Alder 0414.
FOR SALE－New 2 wire Zip Cord 250 ft．coils $\$ 4.75$ ；Maple Skeeballs $31 / 8^{\prime \prime} 55 申$ ea．，\＄52．per $100 ; 2^{3 / 4} 50 申$ ea．，$\$ 48$ ．per $100 ; 2^{1 / 2 "} 50 申$ ea．，$\$ 48$ ．per $100 ; 21 / 4147 \phi$ ea．，$\$ 45$ ．per 100 ． BLOCK MARBLE CO．， 1425 N．BROAD ST．，PHILA．22，PA．
FOR SALE－l Mills Empress \＄275．；1 Seeburg Mayiair R．C．\＄375．；I Seeburg Colonel R．C．\＄400．； 1 Rock－0la Master $\$ 300 . ; 1$ Rapid Fire $\$ 100 . ; 1$ Total Roll $\$ 400$ ．； 1 Mills 25申 Club Bell $\$ 150 . ; 3$ Wurl． 120 Wall Boxes \＄l6．ea．； 2 Packard Wall Boxes \＄22．ea．；Seeburg Wireless Wall－O－Matic \＄25．MONROE DISTRIBUTING CO．， 1695 MENTOR AVE．，MENTOR，OHIO．Tel．5－5561．
FOR SALE－Rock－01a Premier \＄570．；Wurlitzer 12 Re．\＄185．；Wurlitzer 616 Lite－up \＄285．；Wurl－ itzer 600 Victory $\$ 495$ ．；Wurlitzer 500K Victory $\$ 550$ ．；Mills Throne $\$ 325$ ．；Rock－0la Spectravox \＄85．MODERN MUSIC MACHINE CO．， 2614 W．PICO BLVD．，LOS ANGELES，CAIIF．
FOR SALE－Rotary Converters．D．C．to A．C．llo－l20 Volts，for Pin Games and Music，used $\$ 20$ ． JULES STAMM， 1600 RUSCOMB ST．，PHILA．41，PA．Təl．Mi．4－4430．

FOR SALE－For best prices on all types of salesboards，both money salesboards and plain head－ ing boards in all sizes．Write：A．N．S．COMPANY， 312 CARROLI ST．，ELMIRA，N．Y．
FOR SALE－One Sweepstakes and one Thistledowns．Used very little．Make offer．OHIO SUPPLY CO．， 23 SO．CENTER ST．，SPRINGFIELD，OHIO．Tel．3－5574．
FOR SALE－Special！ 6 Bally Victory Derby，used on location four weeks．Guaranteed like new（write）．Also a few Fairmounts，Turf Kings，Jockey Clubs，etc．at special low prices． MUILININX AMUSEMENT CO．， 302 WEST VICTORY DRIVE，SAVANNAH，GA．Tel．3－6601．
FOR SALE－Paces New 1946 De Luxe Chrome Cherry Bells Slots：5申 \＄290．；10申 \＄310．；25申 \＄330．； 50¢ \＄475．，\＄1．\＄635．Making Delivery Now！Write－Wire－Phone your order．SILENT SALES SYSTEM， 635 D ST．N．W．，WASHINGTON 4，D．C．； 2505 N．CHARLES ST．，BALTIMORE 18，MD．Tel． DI． 0500.
FOR SALE－Ten Mills Panorams or Silver Views completely reconditioned rebuilt and refin－ ished，late serials．．．\＄395．；also Late New Film Releases for Panorams and Soloviews．BADGER SALES CO．，INC．， 1612 W．PICO BLVD．，LOS ANGELES 15，CALIFORNIA．Tel．Drexel 4326.

FOR SALE－Bally Rapid Fire $\$ 70$. ；Chicago Coin Hockey $\$ 129.50$ ；Midget Skee Ball $\$ 69.50$ ；Paces Mint Vendor $\$ 25$ ．；Foreign Colors $\$ 65$ ．；Monicker $\$ 55$ ．；Marines At Play $\$ 64.50$ ；New Champ $\$ 45$. ；Twin $6 \$ 45$. ；Zanzibar $\$ 35$ ．；Bolaway $\$ 60 . ;$ Click $\$ 45$. ；Flat Top $\$ 150$ ．All in working condition．ESKOW VENDING CO．， 310 W．MARKET ST．，YORK，PA．Tel． 2028.
FOR SALE－Brand New Vendo Automatic Changemakers which deliver nickels from dimes and quarters－ manual operation $\$ 125$. ；Brand New Sparks LoBoy Scales $\$ 115$ ．and $\$ 125$ ．ea．；Brand New Shipman Triplex Stamp Vendors $\$ 39.50$ ea．Send for free descriptive leaflets！R．H．ADAIR CO．， 6925 ROOSEVELT，OAK PARK，ILL．
FOR SALE－Victory Special F．P．，used（write）；Super Bell late single head \＄250．；Surf Queen 5 Balls F．P．\＄250．；Jumbo Parade，late head $5 \phi$ play combination $\$ 150$ ．All in good condi－ tion．PUBLIX GAMES CO．， 3116 GRIFFITH PK BLVD．，LOS ANGELES 27，CALIF．Tel．MO．1－3595．
FOR SALE－50 Advance Latex Venders for $25 \phi$ coin and 100 gross Golden Pheasants in tins． Cash price for all $\$ 925$ ．Terms： $1 / 3$ with order，bal．C．0．D．Guaranteed as advertised． HOOVER AUTOMATIC SALES， 6 W．MAIN ST．，CAMBRIDGE CITY，IND．Tel． 372.
FOR SALE－200 Shipman 6 column selective $1 \phi$ Hershey bar mahines， 2 columns can be used for tab gum， 5 cabinet stands free with each 10 machines，in excellent condition \＄10．ea．； 200 Advance single column $1 \phi$ Hershey bar machines $\$ 3$ ．ea． $1 / 3$ with order，balance C．0．D． CHAMPION NUT \＆CHOCOLATE CO．， 1194 TREMONT ST．，BOSTON，MASS．Tel．Highlands 8935.

## FOR SALE


#### Abstract

FOR SALE－Exhibit Merchantmen Diggers \＄95．； 6 Exhibit Rotary Merchandisers \＄295．ea．


 Groetchen Metal Typers \＄295．；Pilot Trainer，like new $\$ 545$ ．All this equipment has been thoroughly reconditioned and is in Tip Top shape．Terms： $1 / 3$ deposit，balance C．0．D．or Sight Draft．MONARCH COIN MACHINE CO．， 1545 N．FAIRFIELD AVE．，CHICAGO 22，ILL．Tel． Armitage 1434.FOR SALE－Brand new Columbia Bells，double jack－pot 1946 models $\$ 145$. ，five or more $\$ 137.50$ ea．，interchangeable $1-5-10-25 \phi$ play；A．B．T．Challengers new $\$ 65$. ，lots of $50 \$ 50$ ．ea． new Pace Slots， $5 \phi \$ 262.50$ ， $10 \phi 282.50$ ，25ф $\$ 312.50$ ；Northwestern DeLuxe $\$ 19.75$ ，Model 39 $\$ 11.80$ ，Model $33 \$ 9.95$ ，ready for delivery．RAKE COIN MACHINE EXCHANGE， 609 SPRING GARDEN ST．，PHILA．23，PA．Tel．LOMbard 2676.
FOR SALE－Wurlitzers：412 \＄129．50；616 \＄169．50；950 \＄595．50；Victory \＄319．50；600R \＄279．50； 600K $\$ 299.50$ ；Twin 12，Steel Cab．$\$ 199.50$ ；Seeburgs： 8800 RC $\$ 439.50$ ；Vogue $\$ 309.50$ Regal $\$ 279.50$ ；Rock－0las：Master，Walnut $\$ 319.50$ ；Spectravox and Playmaster $\$ 259.50$ ．All boxes in good condtion．ESKOW VENDING CO．， 310 W．MARKET ST．，YORK，PA．Tel． 2028, FOR SALE－Seeburg Amplifiers，brand new 1946，write；Wurlitzer 616＇s；24＇s；50＇s；51＇s； 61＇s；Mills Empress，write．Sub Gun $\$ 50$. ；Hockeys $\$ 135$ ．GILLES AMUSEMENT CO．， 733 MAIN ST．，OSAGE，IA．Tel． 51.
FOR SALE－Ten Stations Telephone Music，excellent condition，cabinets refinished \＄3500． Also AMI Hi Boys $\$ 325 . ;$ Singing Towers $\$ 325$ ．；Top Flights $\$ 200$ ．These pieces are oper－ ating now and in very good condition．HOFFMAN McDUFF DISTRIBUTING CO．，ll23 COMMERCE BLDG．，ROCHESTER，N．Y．Tel．Stone 4435.
FOR SALE－Wurlitzer 412 \＄159．；Wurl．616 \＄229．；Wurl． 600 \＄460．；Wurl． 700 \＄625．；Wurl． 500 $\$ 475$ ．；Wurl． $800 \$ 710$ ．；Wurl． $750 \$ 735$ ．；Wurl． $850 \$ 795$ ．；Wurl． $780 \$ 675$ ．；Seeburg Envoy E．S．R．C．\＄495．；See．Hi Tone 8800 \＄565．；See． 8200 E．S．R．C．\＄620．AMERICAN VENDING CO． 810 FIFTH ST．，MIAMI BEACH 39，FLA．Tel．：58－1619．
FOR SALE－Sport King \＄l25．Make offer on A．B．T．Rifle Range，used 3 months，in A－l condi－ tion．TOLEDO COIN MACHINE EXCHANGE， 814 SUMMIT ST．，TOLEDO，OHIO．Tel．AD． 8624.
FOR SALE－$\$ 25.00$ and up Mills，Jennings，Watling Slots in 5－10－25c A－1 operating condition； 5 Ball Free Plays；l－ball P．O．games Mills Panoram \＄325．Send for list．MITCHELI NOVELTY CO．， 1629 WEST MITCHELL ST．，MILWAUKEE 4，WISC．Tel．：MItchell 3254.
FOR SALE－Complete rebuilt 3 compartment Snack $1 \phi$ and $5 \phi$ bulk venders $\$ 17.50$ and $\$ 19.50$ Here＇s opportunity to expand your route at small cost．Counter games－brand new Klix and Races \＄18．Large stock of stands for all purposes．Let us have your requirements． VIKING SPECIALTY CO．， 530 GOLDEN GATE AVE．，SAN FRANCISCO，CALIF．
FOR SALE－2 Keeney Submarine Guns，clean paint，working order \＄115．ea．FUNLAND，INC．， 740 GRANBY ST．，NORFOLK，VA．
FOR SALE－Used games in excellent working order．Scientific X－Ray Poker \＄l09．50；Batting Practice $\$ 99.50$ ：Undersea Raider $\$ 264.50$ ；Lite League $\$ 239.50$ ．Get on our mailing list． NATIONAL NOVELTY CO．， 183 MERRICK RD．，MERRICK，N．Y．
FOR SALE－Reconditioned and refinished slots：Mills Blue Fronts $5 申 . . \$ 159.50$ ；Mills Blue Fronts $10 申 . . \$ 179.50$ ；Mills Blue Fronts 25申．．$\$ 189.50$ ；Mills Extraordinary $5 申 . . \$ 149.50$ ； Mills Extraordinary $25 \phi . . \$ 169.50$ ；Pace DeLuxe（slug proof） $10 \phi . . \$ 149.50$ ；Jennings Silver Dollar．．$\$ 650 . ;$ Mills Gold Chrome $5 申 . . \$ 179.50$ ；Mills Gold Chromes 25申．．\＄199．50．BADGER SALES CO．，INC．，I612 W．PICO BLVD．，LOS ANGELES 15，CALIF．Tel．Drexel 4326.
FOR SALE－4 Twin Twelve Wurlitzers in steel cabinets with adapters \＄225．ea．； 6 8800 R．C． $\$ 550$ ．ea．； 29800 R．C．$\$ 625$ ．ea．；l Mills Throne $\$ 250$ ．；Seeburg $5 \phi$ Wireless Wall－0－Matic Boxes \＄30．；Seeburg 5－10－25申 Wireless Wall－0－Matic Boxes \＄35．；Seeburg 5－10－25申 Bar－0－ Matics $\$ 35$ ．； 224 Model Wurlitzers $\$ 275$ ．ea．； 5 \＃7l Wurlitzers $\$ 225$ ．ea． $1 / 3$ deposit， balance C．O．D．，F．O．B．Phila．UNION AUTOMATIC MUSIC CO．， 614 SPRING GARDEN ST．，PHILA．23， PA．Tel．Walnut 2－1432．
FOR SALE－One Ball Multiple Free Play Tables；Bally Thorobred \＆Longacres $\$ 279.50$ ；Bally Pimlico \＄195．；Bally Club Trophy $\$ 169.50$ ；Bally＇4l Derbies $\$ 169.50$ ：Bally Blue Grass $\$ 119.50 ;$ Bally Dark Horse $\$ 119.50$ ；Bally Sport Special \＄100．BADGER SALES CO．，INC． 1612 W．PICO BLVD．，LOS ANGELES 15，CALIF．Tel．Drexel 4326.

FOR SALE－1 Seeburg Hi－Tone $8800 \$ 450$ ．；l Wurl． $24 / 42$ Victory RC Red fast stepper like new $\$ 325$ ．；1 Wurl． $700 \$ 475 . ; 3$ Seeburg Wireless 5－10－25申 Bar－0－Matics \＄35．ea．；l Rock－01a \＃1526 5－10－25 $¢$ Bar Box $\$ 25 . ; 4$ Rock－0la \＃1504 Bar Box $\$ 18$ ．ea．； 1 Bally Play Ball Pinball \＄45．I．GREENFIELD \＆SONS， 302 MAIN ST．，BURLINGTON，VT．Tel． 989.
FOR SALE－Chicago Coin Goalees，clean，A－l condition and shipped in original crates（write）． Terms： $1 / 3$ Deposit，Balance C．O．D．HALL BROS．SALES CO．， 1817 － 4 th AVE．，JASPER，ALA． Tel．： 760 ．
FOR SALE－Special this week：Lonsen Coin Boxes（all denomination coins）60¢ ea．，\＄6 per doz． BADGER SALES CO．，INC．， 1612 W．PICO BLVD．，LOS ANGELES 15，CALIF．Tel．Drexel 4326.
FOR SALE－5 Pimlicos； 1 Keeney Past Time； 1 Lucky Lucre；＇ 41 two tone； 1 Big Top F．P．； 3 ＇ 43 Victorious； 1 Topic； 1 Spot－A－Card； 1 Texas Mustang； 1 Gun Club； 1 Slugger．All machines are clean and in working condition．Make an offer．Will trade for music machines． M．A．C．VENDING CO．， 144 CANTERBURY ST．，WORCESTER，MASS．Tel．4－1620．

# FOR SALE 

FOR SALE-Anti-Aircraft Brown \$35.; Bally Alley \$35.; Paces Reels Combination \$139.; Pin Games: Hold Over $\$ 35$. ; Majors ' 41 ' $\$ 45$. ; Oh Johnny $\$ 35$. ; Sky Ray $\$ 40$. ; Stratoliner $\$ 40$. ; Target Skill 40. ; Victory \$65.; A.B.T. Target Skill, Blue Cabinet \$18.; Air-Ways all mechanical pinball machines, penny slot $\$ 14$. 0. T. WEAVER, 1332 ARKANSAS AVE., PITTSBURGH 16, PA. Tel. LE. 3643.
FOR SALE—Pimlicos \$250.; '41 Derbies \$210.; Sport Specials \$100.; Sportsman \$100.; Blue Grass \$135.; Dark Horse \$135.; Skylark \$140.; Fortune \$165.; Jennings Triplex Slots \$90.; Saratoga, late F. P. - P. 0. $\$ 150$.; Foreign Colors $\$ 60$. ; All games very clean. One third dep. with order, bal. C.O.D. ADVANCE AUTOMATIC SALES CO., 1350 HOWARD ST., SAN FRANCISCO 3, CALIFORNIA.
FOR SALE-1000 Set New Phonograph Casters with retaining sockets, $2^{\prime \prime}$ hard rubber wheels $3 / 4^{\prime \prime}$ thick.. Will not mar hard wood floors. In lots of 100 sets $85 \phi$ per set. Sample set $\$ 1$. Regular $\$ 1.65$ item. Every phono dist. \& operator should have them. COLEMAN NOVELTY CO., CO., 1025 FIFTH AVE., ROCKFORD, ILL. Tel. M. 1323.
FOR SALE-5 Ball.F.P.'s.; 1 Ball F.P. \& P.0.; Consoles P.O.; and combination - slot. All guaranteed perfect. Send for list. New equipment - Bally's complete line, also Evans, Jennings, Mills. PALISADE SPECIALTIES CO., 498 ANDERSON AVE., CLIFFSIDE PARK, N. J. Tel. CLiffside 6-2892.

FOR SALE-High Hand 5¢ Comb. \$175.; Jumbo Parade F.P. \$85.; Pace Reels 5申 Comb. Rails \$175.; Rapid Fire (all parts but not in working order) $\$ 79.50$; Scientific Batting Practice $\$ 75$. ; Big Hit Pingame \$259.50; Baker Defense \$30.; Speed Ball \$45. THOMPSON MUSIC CO., 3006 PREBLE AVE., PITTSBURGH 12, PA. Tel. LI. 8157.
FGR SALE-Available now. Standard Brands Model 32 Volt - Ohm - Millimeter. 5000 ohms per volt sensitivity. Checks resistance as low as 2 ohms. Price \$24. BADGER SALES CO., INC., 1612 W. PICO BLVD., LOS ANGELES 15, CALIF. Tel. Drexel 4326.
FOR SALE-5 Panorams \$395. ea.; 1 Hi-Tone R.C. $\$ 550$; 1 Envoy $\$ 495$. ; 1 Wurlitzer $600 \$ 425$.; 1 Wurlitzer $500 \$ 475$. ; 1 Skee Barrel Roll (Premier) $\$ 250$.; 1 Total Roll (like new) write; 1 Wurlitzer Skee Ball it ft. \$195.; 6 Supreme Skee Ball $71 / 2 \mathrm{ft}$. $\$ 150$. ea. MARCUS KLEIN, 577 10th AVE., N.Y.C.
FOR SALE-5 $¢$ Two Counter F.O.K. Mint Vender; Amplifiers; Tubes; Motors, A.C. 1/30-1/8 1/30-2 D.C. 1/4-32 volts. 2 Timing Motors A.C. W. H. HEFLEY, DUNCANNON, PA. Tel. 20R4.
FOR SALE-25 Model 80 Kirk Astrology Scales $\$ 169.50$ ea. THE VENDING MACHINE CO., 205-215 FRANKLIN ST., FAYETTEVILLE, N. C. Tel.: 3171.
FOR SALE-Following equipment in A-1 shape. Three Score $\$ 33 . ; 2$ Western B.B. $\$ 100$. ea.; Keeney Sub Guns \$60.; Jungle \$55.; All American $\$ 38.50$; Snappy $\$ 48 . ;$ Ex. Stars $\$ 66$. ; Hit The Japs $\$ 38.50$. ; Air Raider $\$ 125$.; Jennings In The Barrel $\$ 82 . ;$ Batting Practice $\$ 82$. ; Zingo $\$ 137.50$; Dude Ranch $\$ 33$.; Metro $\$ 44$. ; Fox Hunt $\$ 38.50$; Bolaway $\$ 48.50 ; 7$ Up $\$ 44$.; Evans Roll In The Barrel \$110. $1 / 3$ deposit. Ready for shipment. JACHAM ENTERPRISE, 27 W. BIDDLE ST., BALTIMORE 1, MD.
FOR SALE-Bargain: Genuine leather cigarette cases with a transparent covered picture frame. Make ideal prizes for salesboards, etc. Each case comes individually boxed. Nationally advertised at $\$ 1$. While they last at 36 c ea. in gross lots. Send $\$ 1$. for sample. BYRON NOVELTY CO., 2045 IRVING PARK, CHICAGO, ILL.
FOR SALE-5 Ball Free Play. Clean Equipment. Mechanically good. Rails varnished (not shellac). Argentine $\$ 65$. ; Four Roses $\$ 45$. ; Tail Gunner (con.) $\$ 50 . ;$ On Deck (con.) $\$ 50$. ; Monicker $\$ 70$. ; Victory $\$ 75 . ;$ Bosco $\$ 75$. ; G.I. Joe (con.) $\$ 60$. BIEDERMAN AMUSEMENTS, 7312 GEORGIA AVE. N.W., WASHINGTON 12, D. C. Tel. Ordway 3132.
FOR SALE-Parts for all type games and equipment of leading manufacturers. "Hard to Get Parts" are "Easy to Get" at Badger's. Write, Phone or Wire us today regarding your needs. BADGER SALES CO., INC., 1612 W. PICO BLVD., LOS ANGELES 15, CALIF. Tel. Drexel 4326.
FOR SALE-Wanna Sell Seeburg S24 I Z Selectomatic Plastic Covers; l Wurlitzer 600 Cabinet with coin chutes and coin mechanism. Make offer. WANT - Side plastic or glass for 430 Wurlitzer Speaker; Wurlitzer 24 Hidden Mechanisms. State condition, kind of adapter, amplifier, speaker and cabinet; Speaker cabinets for 15 inch speakers. GEORGE LIND MUSIC CO., 1710 SO. 58 th ST., OMAHA 6, NEBR. Tel. GL. 4597.
FOR SALE-Phonotronic Universal Amplifier, has nine outstanding features at $\$ 59.50$; Ace Coin Counter at $\$ 139.50$; Coin Wrappers $65 \phi$ per box, 10 boxes or more $60 \phi$ ea., case of 28 boxes $55 \phi$ ea.; Phonograph Casters, Set of 4 \$1.45; Record Carrying Cases $\$ 5.95$ and parts for all machines. Write: BADGER NOVELTY CO., 2546 N. 30th ST., MILWAUKEE 10, WIS.
FOR SALE-500K Wurlitzer $\$ 450$. ; collection books $\$ 6.50$ per hundred; Permo-Point Needles 30申; Aeorpoint Needles $40 \phi$; Phono-Motors, write; New and Used Pins and Phonographs, write. CENTRAL COIN MACHINE CO., 482-88 CENTRAL AVE., ROCHESTER, N. Y. Tel. Main 5973.
FOR SALE-Late model Photomatic, inside lights, Very good condition. Now on location. $\$ 695$. $1 / 3$ deposit. F.O.B. Knoxville. CIGARETTE SERVICE CO., 206 MAGNOLIA, KNOXVILLE, TENN. Tel. 3-1714.

# FOR SALE 

FOR SALE－Act Fast－Real Buys－these are not broken down machines but have just come out of our shop and are real clean．Spot－A－Card $\$ 60$ ．；Play Ball $\$ 49.50$ ；Gun Club $\$ 59.50$ ．；Smack－ The－Japs \＄35．；Argentine \＄65．；Yankee Doodle \＄165．；Monicker \＄65．；Captain Kidd \＄59． South Paw $\$ 59.50$ ；Five－Ten－Twenty $\$ 100$ ．；Home Run 1942 \＄69．50；Jungle $\$ 49.50$ ；Knockout $\$ 99.50$ ；Victory $\$ 69.50$ ；Venus $\$ 72.50$ ；Sport Parade $\$ 59.50$ ；Snappy $\$ 49.50$ ；Horoscope $\$ 59.50$ ； 3 Bally Convoys（write）．MARLIN AMUSEMENT CORP．， 412 NINTH ST．N．W．，WASHINGTON 4，D．C． Tel．District 1625

FOR SALE－Victory Derby Pay Out，used 3 weeks，（write）；Mills 4 Bells $\$ 375$ ．；Super Bell Track Time $\$ 200 . ;$ A．B．T．Target Gun $\$ 15 . ;$ Mills $5 申$ Futurity $\$ 115 . ;$ Mills $10 \phi$ Handload $\$ 125$. ； Mills $10 \phi$ Blue Front $\$ 100 . ; 5 \phi$ Blue Front $\$ 100 . ;$ Wurl．Mod． $716 \$ 175 . ; 616$ \＄200．； 700 \＄500．； Rock－0la Standard \＄350．；Mills Thrones \＄275．BELMONT VENDING CO．， 703 MAIN ST．，BRIDGE－ PORT，OHIO．Tel．Bridgeport 750.
FOR SALE－Slots Reconditioned－Refinished－Guaranteed like new． $105 \phi$ Mills Brown Fronts $\$ 160$ ．ea．； 1 l0申 Mills Brown Front $\$ 165 . ; 22 \overline{5}$ Mills Brown Fronts $\$ 175$ ．ea．； 5 5 Mills Blue Fronts \＄150．ea．；1 10申 Mills Bonus Bell \＄195．； $55 \phi$ Mills Chrome VP Bells \＄55．ea．； $45 申$ Mills Blue \＆Gray VP Bells $\$ 45$ ．ea．； $15 申 \& 25 \phi$ Bally Bell $\$ 125$ ．； $125 \phi$ Jennings 1 Star Chief \＄125．AUTOMATIC AMUSEMENT CO．， 1000 PENNSYLVANIA ST．，EVANSVILIE 10，IND．
FOR SALE－Phonographs．Any and all kinds．Write your nseds．Closing out 2 Rock－0la Spectravox and Playmasters \＄350．ea．； 5 Rock－0la Masters \＄415．ea．；I Rock－0la Super Marble $\$ 425 . ; 18800$ E．S．Seeburg Refin．$\$ 565 . ; 5$ Wurlitzer 950＇s $\$ 645$ ．ea．；Seeburg Special Hide－ away $\$ 285$ ．PARKEY PHONOGRAPHS SALES， 3923 W．62nd PLACE，CHICAGO，ILL．

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