

WURLITZER
Factory-Approued MUSIC MERCHANTS and WURLITZER LOCATION OWNERS are reaping the rewards

Wurlitzer's "Triple Action"
Advertising Campaign
will reach Everybody... Everywhere

- Everyone who walks, rides, or reads is being exposed to Wurlitzer's powerful, colorful, national advertising that tells him to "Look for the Sign of the Musical Note . . . to identify a place where hell find Wurlitzer Music . . America's Favorite Nickel's Worth of Fun."

It has proven a location getter for Wurlitzer Factory-Approved Music Merchants, a patron producer for location owners, an unprecedented money maker for both. The Rudolph Wurlitzer* Company, North Tunamanda, N. Y. *The Name That Means Music To Millions.


20 RECORDS GIVE 40 SELECTIONS ON THE NEW AMI PHONOGRAPH

Automatic Instrument Company

## Taxes Will Go

 HighherBy Bill Gersh



There is no need to advise the trade that taxes are today far and above anything ever before dreamed about in this coin operated machines business.

There is also no need to advise the members of this field that taxes will go higher-much higher.

There is today a terrific demand from everyone of the leading cities, counties and states in this nation for more and still more revenue. And experts are searching for ways and means to bring this greater revenue into the treasuries of all states, cities and counties.

Even the smallest communities are now taxing the amusement, music and merchandising equipment of this trade.

But, that isn't all. It's just a beginning, as far as the majority of these communities are concerned.

As this industry grows greater and becomes more prominent, with the return of full scale production, it will again attract attention.

Pinballs started to attract attention when they reached such numbers that they gained national recognition. This attention turned to revenue for the communities. All the leading items of this field will begin to attract ever keener scrutiny because of greater growth and popularity, and again be taxed half to death.

At the present time some coinmen are not too much concerned with the taxes they are paying for the simple reason that they believe this means they are giving the money to their own communities in the form of licenses, instead of to Uncle Sam in the form of income taxation.

But, what these men overlook is the fact that such a despairing, do-nothing attitude, simply encourages the tax makers and, because of little or no resistance, the tax makers seek more and more, for they then feel that they just didn't get what they should have obtained from this industry the first time. That's only a natural conclusion for them to reach.

There is only one answer for this industry. The same answer which was reached by other industries everywhere in the nation. That is-the formation of a "National Tax Council"-as has long been urged by this publication so that the industry will at least have a central source for tax information.

There is no such central depot today where the members of this coin machine industry can obtain the desired tax information they require when their equipment is suddenly smacked by the tax makers.

This must be done. It must be done now. It should have been done years ago. The tax bills and ordinances which are being formulated now will mean the death knell for a great many territories unless the coinmen in those territories act quickly.

There should be no hesitation to create a "National Tax Council" on the part of the members of this industry, especially those who already have been taxed.

These men who have already been heavily taxed must act as the nucleus for the formation of a "National Tax Council".

It is up to them to act now - to call together coin machine leaders from everyone of the 48 states into a meeting to arrange for the creation of a "National Tax Council" for their own future welfare and protection.

Remember: Taxes will go higher.


## GAMES FROM \$250 to \$550

 PHONOS FROM \$600 to \$900 2 BIG REASONS FOR 70\%•30\% COMMIISH BASIS12 Weeks at \$30 Net Per Week to Amortize a \$350 Pin Game.

## \$15 Net Per Week for 52 Weeks to Pay for \$750 Phono.

## Ops Must Get 70\% Commission to Insure Profitable Operation.

NEW YORK - The crusade which The Cash Box started thruout the entire nation for all operators to obtain $70 \%$ of the gross collections from juke boxes and pin games, is now in full swing. But, as with all logical matter, it requires constant hammering home to those who hesitateto convince them that hesitation at this time is simply suicide.

At the present time juke boxes are priced from approximately $\$ 595$ to $\$ 895$-or an average price of $\$ 750$ per phono (and this is not taking into consideration the fact that prices will most definitely go away up after all strikes have been settled) which means that to amortize a phono in 12 months time ( 52 weeks) the operator must obtain $\$ 15$ NET per week from the location in which he places that juke box. That means a $\$ 30$ per week
gross average-and that's plenty high -with the nation now at approximately a $\$ 12$ per week gross average.

Pinball games ranges from $\$ 247.50$ to approximately $\$ 550.00$ at present. These prices, too, are already creeping up and will go higher when all additional labor and materials costs are added onto the new component units which will go into these machines when high speed production gets under way.

This means that the average game will cost about $\$ 350$ to the operator. And, as is well known in the amusement machines business, the average game is switched from location to location at two and three week intervals.

In short, after switching around for about 3 months-that game is considered more or less used up-during
the days when good production is under way and when new machines are popping out of the factories in an ever changing pace.
Therefore, to amortize a pin game (on the best basis) the three month period-the operator must obtain $\$ 30$ per week NET from the location where he places that machine. That means $\$ 60$ per week gross take.
After carefully scrutinizing the above facts and figures-any intelligent operator will realize that he absolutely cannot continue on his present $50 / 50$ commission basis. He MUST GET MORE COMMISSION FROM EVERY JUKE BOX OR PIN GAME HE PLACES ON A LOCATION TODAY - HE MUST ADOPT "THE CASH BOX" SUGGESTION - HE MUST GET 70\% COMMISSION!!

# JUKE BOX OPS STILL GIIING It a way 

## Offer $\$ 100$ to $\$ 500$ or 2 to 4 Weeks Take to Get a Location

NEW YORK - Probably the most aggravating and the most nonsensical sales method now in use by certain operators - is giving from $\$ 100$ to $\$ 500$ or from 2 to 4 week's collections to a location owner to obtain his spot There is no doubt that such actions will take spots away, especially from the smaller operators. But, in the long run it is simply committing suicide for the operator who does get the spot.

Time and time again in past years it has been proved that those ops who got into locations by this method sadly rued the day. They were suddenly faced with demands for "loans". They were also faced with "requests" which kept their profits down to a minimum. And, when they complained, the location owner reminded them that they were making so much money in his spot that they were able-just to get the locationto pay him $\$ 500$.
What does this mean to the storekeeper? For years the operators who have tried know that it simply means that the storekeeper holds them in the spot for just as long as they bring him more money than his former operator-then-zingo-out they go -and he starts his search all over again for someone else who will make him a similar offer.

This sort of operator never does get $70 \%$ commission. He is happy if he can get but $50 \%$ commission. He is happy, after a few weeks, if the storekeeper allows him to remain in the spot. He's made a chiseler of the location owner - and the merchant will chisel from then on in. It ruins every spot where such practise is

## used.

That was the main reason why association after association was created. At one time it became so bad in New York City that cigarette machine operators were offering as high as $\$ 2,000$ to get a new spot. The result was that they found they were losing money. They then came together into an association to halt this practise. The same is true in the case of the pinball and juke box operators.

There is much new blood entering into the field. There are also many ambitious operators who, because someone is willing to finance them. now feel that they should do everything they possibly can to grab off locations.

The resultant effect is simply chaos. It means ruin for all the operators in the same territory. It doesn't just mean that a few small operators have been pushed out of spots and have been forced to quit. It means, instead, that the word spreads among the locations and for months and months and months to come location owners start the chiseling practise of demanding "loans" from the operators.

No operator today can stand up under this sort of financial pressure. He realizes that he is faced with a tremendous increase in general overhead. He knows that supplies and parts are away up over what they ever were pre-war - and are going up and up and up. He also knows that games and juke boxes are priced double and triple what they ever were before. And he knows that these, too, are going up in price even higher than they are at the present time.

He realizes that much new blood is coming into the field. The kind of men who are willing to work a half day job for a salary and depend on that to cover their immediate needs while operating in addition. These men will do anything to get locations. They will chisel and will offer storekeepers $60 \%$ and more to get the spot and even offer 2 to 4 weeks of the take free, just to get in.

With the higher cost of equipment, with the tremendously increased overhead, with the new sort of competition coming into the business the operator must use every bit of ingenunity and intelligence he has to combat this sort of thing and to assure himself that he will continue in a profitable business.

He must sign up his locations on legal contracts. He must get $70 \%$ commission. He must arrange to buy the new machines first so that his competitior won't be able to use this angle against him. He must do one and one hundred more things to keep his feet on the ground and be sure that he remains in business.

THEN-SURELY-HE MUST DO EVERYTHING IN HIS POWER TO ELIMINATE THE MEN FROM THIS BUSINESS WHO ARE DOING THE VERY THING WHICH WILL KNOCK HIM OUT OF BUSINESS.

If he has an association - he must invite them into it. If there is no association he must call these men together and talk with them and work with them and show them where they are wrong. HE MUST DO THIS IMMEDIATELY - BEFORE IT'S TOO LATE!

# SO FAR 

## THIS YEAR

## 19 CITIES TAXED JUKE BOXES 13 CITIES TAXED PIN GAMES

## FOR THE FIRST TIME

# When WillThis Industry Create a "NATIONAL TAX COUNCIL"? 

NEW YORK - For almost four years now The Cash Box has been constantly urging this industry to create a "National Tax Council" so that it would be able to have some method of defense against the tremendously increased taxes which are coming into effect while all cities, counties, states and even the Federal government seek more and still more revenue.

It has given one reason after another why such a council is an absolute necessity. It has pointed out that there exists no uniformity of taxation, nor understanding of what taxation means to this industry, anywhere in these United States.
It has also shown where city after city and state after state have forced inequitable and excessive taxation upon this industry-and in most cases -because these tax makers had no idea nor any understanding of the workings of this business.

Rather than go thru a great many arguments (all over again) as to why a "National Tax Council" is as necessary for this industry, as it is for all other industries in the nation (and almost every large industry in the country has such a council at work for it) The Cash Box would much
rather give the report (just received) from the International City Managers Association.
(It is well to remember that this report circulates thruout every city in the nation-and by its very wordage -urges all cities to adopt the taxation programs which are now being put thru by others.)

In the first case to tap new revenue sources more than 230 cities this year slapped taxes on the business of this country. Charges for municipal services, taxes on amusements and utilities, and business licenses were the most frequently adopted methods of increasing local revenues.

Among the amusement taxes adopted were licenses on juke boxes imposed by 19 cities. They range from $\$ 7.50$ to $\$ 50$ annually. Athol, Mass. went to the extreme of taxing juke boxes $\$ 5$ for each Sunday they operate-that means, if they operate every Sunday of the year, the operator must pay $\$ 250$ per year per juke box. Naturally, most of the juke boxes in Athol Mass. don't play on Sundays-unless the location owner wants to pay the $\$ 5$ to the city.

Pinball machines and other coin operated devices, the International

City Managers Association goes on to report, were taxed for the first time by 13 cities. Spokane, Wash. expects to raise $\$ 100,000$ this year from its new $5 \%$ tax on income from slot machines alone. And $5 \%$ of the gross, even for a slot machine, is a lot of money - to any operator who must pay it out of his pocket. Naturally, the operator arranges with the storekeeper that the first $5 \%$ be paid to the tax man, and then splits the difference with him. But, sometimes this simply can't be done-especially in certain locations.

Even all this is not the crux of the situation. This industry is willing and even happy to pay its share of keeping its local community governments financially solid. But, it doesn't want to be raped so doing. It wants to pay on just as fair and square a basis as do all other businesses.

To arrange for a completely equitable tax return to every city, county and state - and also to the Federal government (and, at the same time, keep all these governing bodies from publicly revealing the locations registered for licenses) a "National Tax Council" should be immediately created by the coin machine industry.

# HOW TO BURN A CANOLE AT BOTH ENOS 

## FRONT END



The above is the reproduction of a full page ad which appeared in the well known "Drug Topics", leading magazine of the drug field, addressed directly to druggists and suggesting to them that they buy their own scales.

This full page was reproduced in The Cash Box issue of February 18, 1946.

The heading of this full page (which is the same size page as a tabloid newspaper) and which, naturally, appears much smaller here is, "WHY BE CONTENT WITH A PERCENTAGE? OWN IT YOURSELF* AND KEEP ALL THE PROFITS!"

This is the type of selling which harms the industry. It doesn't only
apply to scales-but to every type of coin operated machine.. It ranges from penny gum venders all the way to phonographs, beverage dispensers and what not.

It knocks some operator out of a location and usually keeps operators out of that location for years to come. This has been proved time and again. Therefore, it is up to the best interests of the members of this trade if they desire to progress and to continue to earn a decent livlihood to attempt to eliminate this sort of competition to their business.

But-JUST LOOK AT WHAT'S HAPPENING TO THE OTHER SIDE OF THE CANDLE IN THE NEXT COLUMN!

## BACK END



The above is an ad which was taken from the May 18, 1946 issue of a weekly coin machine magazine which, as is well known to all in the industry, can be purchased for 25c on any newsstand in the nation. As is further known, it is also for sale in many cigar, drug and news stores throughout the country - and these stores are locations for coin machines.
In the above ad, the advertiser advises the readers (those who read that publication) that he is a dealer in all sorts of vending machines. He also tells the operators that he will sell them this "Nation" scale "on time" for only $\$ 108$., which is exactly the price that the Nation Mfg. Co. of Nashville, Tenn. advertises it to the druggists.

Perhaps the above advertiser doesn't know that this "Nation" scale was advertised directly to the druggists.
This is the best illustration in recent years of HOW TO BURN THE CANDLE AT BOTH ENDS.

Here is a manufacturer selling a scale direct to the locations where the operators place the scale - and then - thru the above dealer - sells the scale to the operators who will, after they buy it, find it on the location (and owned by the location) when they go to locate it.
This is exactly the sort of thing which will continue to happen to this industry and will hurt its best interests as long as the inside business of this field is made known to every Tom, Dick and Harry who has a quarter with which to buy a newsstand publication giving all the inside facts of this trade and all the prices of the equipment of this business.

## "Sneakin' Out" <br> "That Wonderful Worrisome Feeling" Erskine Hawkins and His Orchestra (Victor 20-1883)

- For swing with a zing Victor gives us Erskine Hawkins playing "Sneakin' Out." It's strictly instrumental and each and every boy in the band puts in a hot lick to make this one a natural for the spots that like plenty of rhythm. On the other side Ruth Christian handles a blues vocal with ease and puts it over to make this a double feature that will get a lot of plays.


## "Everybody Knew But Me" <br> "Full Moon and Empty Arms"

Ginny Simms and ARA Orchestra (ARA 132)

- Ginny Simms does an excellent job on a new recording of Irving Berlin's "Everybody Knew But Me." This is a smooth song which runs in a melancholy mood and it's sure to be a hit in places catering to soft lights and music. The flipover is a good arrangement of Rachmaninoff's Concerto No. 2 entitled "Full Moon and Empty Arms." This too is a dreamy number, and the ARA Orchestra supplies just the right musical background. This is a two-for-the-price-of-one bargain for all of Ginny's fans.


## "Three Little Words" <br> "Four O'Clock Drag" Kansas Cify Six <br> (Commodore 573)

- That oldie "Three Little Words" pops up again and this time with a brand new coat of paint. The Kansas City Six give it a shot in the arm with some real jazz and it comes out quite different from any of the other versions. "Four O'Clock Drag" has a very slow beat and is easy to listen to. Each of the Six is an artist in his own right and so gets a chance at a brief solo fling. Both sides are 'way above the ordinary-run-of-themill jazz style and should have a wide appeal.


## "They Say It's Wonderful" <br> "If You Were the Only Girl" <br> Perry Como <br> (Vietor 20-1857)

- Perry Como, one of the best balladeers in the business, does a swell job on "They Say It's Wonderful," the new Irving Berlin hit from "Annie Get Your Gun." The song itself is a honey and as sung by Mr. Como it's top-notch. Russ Case and His Orchestra paint a pleasing musical background. The backing, "If You Were the Only Girl," brings back memories for everyone. The style is just right for him and should bring in quite a few Como votes in the Battle of the Baritones. Both sides will collect plenty of coin.


## SLEEPER OF THE WEEK

## "Blue Lou" <br> Eddie Heywood and His Orchestra <br> (Commodore 570)

- Eddie Heywood, his piano, and his orchestra serve up a jazzy version of "Blue Lou." This is one of Commodore's Classics in Swing and it certainly upholds their reputation for the best of its type. As an all instrumental disk it gives each of the boys a chance to parade his talents with His Honor Heywood tying all of them in to make a polished performance. It's Eddie's record through and through, and there's no denying that his style and skill are equally good. On the other side they give us a very original version of "Carry Me Back to Old Virginny." It's a picture of contrasts with a subdued piano insert in the middle of low-down blues. The beat is slow and definite but in spite of all this, you can still find the old, familiar melody. It's an interesting record which, for my money, will end up in the top coin bracket.


## "You Haven't Changed at All" "It Couldn't Be True!" <br> Bob Chester and His Orchestra (Sonora 3006)

- Here's a good singer teamed up with a good orchestra. Larry Butler delivers a pleasing vocal in "You Haven't Changed at All." His style and phrasing are good, and the Chester Crew does a good job on background. On "It Couldn't Be True!" the same combination gives us an equally good number. Both sides are torch tunes and will serve well for listening or dancing.


## "All the Time" <br> "Love on a Greyhound Bus" <br> George Paxton and His Orchestra (Majestic 7183)

- "All the Time" is a romantic ballad well sung by Alan Dale who puts plenty of feeling into it. The Paxton Orchestra gets right in the mood and does a smooth job on this dreamy number. Flipped, the record offers "Love on a Greyhound Bus." The vocal is a cooperative affair with Rosemary Calvin, Johnny Bond, and the Five Lynns doing the harmonizing. It's a novelty all about cross country amour, and it's sure to click on the juke boxes.


## "Patience and Fortitude" <br> "There's No One But You" <br> Hal MeIntyre and His Orchestra (Cosmo 470)

- Ex-Mayor LaGuardia's famous signature, "Patience and Fortitude," has been set to music and it's an all right number too. Frankie Lester and the Quartet take the bows for the vocal, and Hal McIntyre's outfit deserves some applause for the accompaniment. As an encore, the same crew gives us "There's No One But You." This is a definite change of pace from the other side and it's good music for dreaming. Both sides should pull in plenty of profits.

"Lover"<br>"Boogie Blues"<br>Gene Krupa and His Orchestra (Columbia 36986)

- Krupa fans will stampede over that drummer man's waxing of "Lover." It's strictly Krupa's record and he really gives those skins a workout. His version is fast jive this trip with a flashy drum solo in the middle, and it will get a big play in the jump spots. On "Boogie Blues" Anita O'Day warbles blues on the purple side and then the band comes in with some sizzling instrumental boogie. Definitely not for any quiet spots but the jump joints will love it.


## "You Must Be Blind" "I Won't Say I Will, But I Won't" Ida James and Ellis Larkins Trio (Decca 11004)

- Ida James does a super job on "You Must Be Blind" - a real tear jerker for the beer trade. Musically it's tops too. Ellis Larkins Trio does very well in the background and Ida James handles th vocal like a veteran. Her style here is reminiscent of Pearl Bailey. On the second side is "I Won't Say I Will, But I Won't." Miss James really is a versatile gal as this time she sounds a little like Bonnie Baker. All of which adds up to two tunes that will be good for plenty of nickels.


## "You'd Be Frantic Too" "Rockin' ał Ryans"

"Hot Lips" Page and His Orchestra (Commodore 571)

- "Hot Lips" Page and his golden trumpet really glitter in this rendition of "You'd Be Frantic Too." Blues are the order of the day all the way and as played by Page they're easy to take. He sticks in gravel-voiced lyrics for an extra treat. On "Rockin' at Ryans" the boys really get going on a hot version of a jump tune. Neither side will do any nerve-soothing, but they'll go over big wherever jazz lovers get together.


# "Conroy" <br> "Calypsonian Invasion" 

## Duke of Iron

and His Calypso Troubadors (Apollo 106)

- Tag the pair of tunes an this disk as among the weirdest waxed in many a modern moon. They're set to a tempo and score from down Trinidad way, and, as such, should hold lots of appeal considering the success of the "Rum and Coca-Cola" offering not too long ago. When you first hear the Duke of Iron on the amazing lyrics you'll probably think he has a voice of tin. Maybe he has. But his delivery is so unusual that it clicks. Get an earful of it. If this disk is spotted in the right locations, it should draw a mint. By all means give it a listening.


## "Oakie Boogie" "Yes I Do" <br> Jimmy Tyler

## and His Rio Grande Riders

## (Stanchell 501)

- Here's another unique something, hillbilly done up for stomping. Titled, "Oakie Boogie," this waxing provided by Jimmy Tyler and His Rio Grande Riders is really a novel Western that should click for its top notch melody, nifty lyrics, excellent handling, and the fact that it doesn't let its title down. It's really hillbilly jump that Western fans'll crowd round the juke to hear. Jimmy Tyler does the vocal in excellent style and his support from the Riders really tag this bunch among the first ranks of Western artists. They do as well for the backing, "Yes I Do," which is a neat romantic ballad.


## "Shimmy Like My Sister Kate" "The Same Old You"

## Bob Crosby and His Orch. (ARA 131)

- "Shimmy Like My Sister Kate" can always count on getting plenty of juke box play, and this disking of the tune that continues to gain increasing appeal is grooved right by the Bob Crosby ork. Quig Quigley, who doubles as a trumpetman, warbles the lyrics of this novelty Lindy, and his performance is first rate. On the backing, "The Same Old You," it's Bob Crosby who comes up to the mike for the vocal delivery of the romantic ballad, which is soft, sweet, and unoriginal, but which is handled very well by all concerned.

"Where You At" "Hopscotch"<br>\section*{Vivien Garry Quartet} (Sarco 101)

- The Vivien Garry Quartet do a pleasing job with "Where You At," a neat little tune that's tailored to just about any location thanks to the fact that it isn't overdone in any direction. The melody is soft shoe jump that's given careful handling on the melody and on the vocal. On the backing, however, the Vivien Garry Quartet go all out on this strictly instrumental side to come up with a better than fair result.


## "My Lovin' Papa" 'Mellow Mama Blues" Dinah Washington (Apollo 331)

- "My Lovin' Papa" is a slow, low down stomp number aimed straight for Harlem and Central Avenue locations. Featuring Dinah Washingtion on the heated lyrics and starring Lucky Thompson on tenor sax, the disk is a ready package for locations using such "typed" recordings. On the flipover, the same crew deliver "Mellow Mama Blues," a ditto to "My Lovin' Papa" from just about every angle.


## DISK O' THE WEEK <br> "Vem Vem" <br> "Amado Mia" <br> Jose Morand and His Orch. (Apollo 1007)

- With the fad for Latin music still running rampant thruout the nation, we're pointing an eager finger at this disking of "Vem Vem," because it's really unusual as a melody, in the treatment it gets, and in the way it's served up directly for the juke box trade. We could write lots of lines about how well the Jose Morand crew go to work on the instrumental, about how well Marilyne Towne delivers the lyrics. Suffice to say, "They're tops." What's really unusual in this disk is the melody. It's Samba, yes, but there's something else there, too. Something that sounds like stomp or polka. Maybe it's hillbilly. Whatever it is, it adds up as "different," and it's the "difference" that'll please all types who'll find just about everything they seek in music woven into this waxing. The flipover, "Amado Mia" is out of the motion picture "Gilda," and, as such, the tune has a ready made audience if billed as such. Make sure you do, 'cause it's a sock bolero and very well accomplished vocally and instrumentally by the Jose Morand ork and the seductive voice of Marilyne Towne.


## "One-Zy Two-Zy" "Some Little Bug" Phil Harris and His Orch. (ARA 136)

- It's a little late in the game to be doing a review of the well established sock hit, "One-zy Two-zy," but this is the first chance I've had to hear it as done by the Phil Harris orchestra. From what was heard, the verdict is, "Better late than never!" Just in case you're in the market for some disks of this number, give this Phil Harris version a listening. He gives it a terrific delivery. The backing, "Some Little Bug," is a novelty that should wear itself out in the jukes if spotted right. Styled for listening, it should go first rate in the stand-up bar locations. It's given vocal treatment by Phil Harris (who'll remind everybody of Bob Hope) and what he does with it may set him up among top juke box favorites. Give this disk a try by all means!


## "Oklahoma Blues" "Am I Too Late" <br> Zeke Clement and His Western Swing Gang (Liberty 8)

- Here's a pair of cowboy numbers that're really good. Handled by Zeke Clements and his Western Swing Gang, a better-than-most group of musical cowboys, it's a disk that'll be very well received by the customers who seek music with a Western brand. Featuring lots of "geetar," Zeke Clements does a tiptop yodeling job on both numbers that'll have fans dropping lots of repeat nickels into the box.


## "They Say It's Wonderful" <br> "What Could Be Sweeter" <br> Ginny Simms <br> (ARA 139)

- Ginny Simms is yet to become a leading juke box personality, but her waxing of this ever rising hit, "They Say It's Wonderful" should take her a long way in that direction. Few disks of this tune have been cut featuring a female vocalist, and this version contributed by Ginny, is just fitted for such a demand. Ginny's familiar voice will draw nickels, the tune will draw nickels, so this disk will draw the same. On the backing, she does, "What Could Be Sweeter," a romantic ballad that'll get its share of play in the more sedate locations.



FOREWORD Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.L. Blue Book acts exactly the same as the market quotation board at the Stock Exchangeposting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $\$ 150.00$ whereas someone on the East Coast may think it worth but $\$ 75.00$. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration. The C.M.I. Blue Book reports each quotation exactly as it is made and depends on the subscriber to make average price adjustment to fit the peculiarities of his own territory.

METHOD The C.M.I. Blue Book should be read as follows: First price listed is lowest price for the week: Second price listed is highest price. Where only one price appears this should be considered lowest price.

IMPORTANT Machines underlined mean these were most active in trading the past week.
CODE Check this code carefully. Become acquainted with each one of the code numbers and what they signify. These code number appear in front of the name of each machine.


MEANS PRICE
WENT DOWN.


MEANS MACHINE JUST ADDED
TO LST.
means prices bemanied same as IN LAST PRICE LISTS.

MEANS NO PRICES QUOTED FOR PAST TWO WEERS.

MEANS NO PRICES QUOTED FOR PAST THREE WEEKS.

MEANS PRICES WENT UP AND DO IN DURING THE PAST WEER


MEANS NO PRICES QUOTED FOR MANY WEERS - PRICE SHOWN IS LAST KNOWN QUOTATION.


## WURLITZER

| WURLITZER |  |  |
| :---: | :---: | :---: |
| 5. P-10 | \$49.50 | \$110.00 |
| xx. P-10, 11 . | 65.00 | 69.50 |
| 1. P-12 | 135.00 | 199.50 |
| xx. P-12, Ill. | 109.50 | 139.00 |
| 5. 312 | 85.00 | 150.00 |
| xx. P.400 | 59.50 | 99.50 |
| 2. 412 | 150.00 | 169.50 |
| xx. 412 DC Cr . | 32.50 |  |
| 7. 412, Ill. | 100.00 | 160.00 |
| xx. 316 ... | 100.00 | 125.00 |
| xx. 416 | 105.00 | 135.00 |
| 2. 616 | 225.00 | 269.50 |
| 5. 616, Ill. | 225.00 | 250.00 |
| xx. 616 A | 145.00 | 225.00 |
| 2. 716 | 175.00 | 215.00 |
| 2. 24 | 275.00 | 400.00 |
| xx. Revamp (24) | 275.00 | 325.00 |
| 5. 600R | 375.00 | 450.00 |
| 2. 600 K | 375.00 | 450.00 |
| 2. 500 | 425.00 | 495.00 |
| 1. 500 K | 469.50 | 495.00 |
| 6. 500 A | 395.00 | 475.00 |
| 1. 41 (Counter) | 159.50 | 169.50 |
| 5. 51 (Counter) | 110.00 | 150.00 |
| 1. 61 (Counter) | 169.50 | 215.00 |
| 2. 71 (Counter) | 199.50 | 215.00 |
| 7. 81 (Counter) | 150.00 | 279.50 |
| xx. 50 | 75.00 | 129.50 |
| 5. 700 | 625.00 | 675.00 |
| 5. 750 M | 500.00 | 700.00 |
| 2. 750 E | 675.00 | 750.00 |
| 5. 780M Colonial | 675.00 | 695.00 |
| 2. 780 E | 695.00 | 750.00 |
| 1. 800 | 710.00 | 750.00 |
| 5. 850 | 750.00 | 825.00 |
| 1. 950 | 665.00 | 795.00 |
| 1. 42.24 (Rev) | 475.00 | 525.00 |
| 1. $42-500$ (Rev) | 525.00 | 595.00 |
| $2.42-600$ (Rev) | 460.00 | 500.00 |
| 1. 300 Adaptor | 12.50 | 32.95 |
| 7. 320 Wireless Wall Box ...... | 7.50 | 17.00 |
| 6. 510 Wall Box, 30 Wire ........ | 2.00 | 18.00 |
| 6. 320-2 Wire Wall Box ........... | 17.50 | 29.50 |
| xx. 332-2 Wire Bar Box | 9.50 | 15.00 |
| xx. 331-2 Wire Bar Box ........-. | 5.00 | 15.00 |
| 5. 304-2 Wire Stepper ...........- | 19.50 | 24.50 |
| xx. Wireless Strollers ............... | 25.00 |  |
| xx. 430 Speaker Cab. with 5-10-25 Box $\qquad$ | 79.95 | 150.00 |
| xx. 420 Speaker Cabinet | $\mathbf{5 0 . 0 0}$ |  |
| xx. Twin 616 Steel Cabinet |  |  |
| Adp. Amp. Stp. Speaker .... <br> 2. Twin 12 Steel Cabinet | 150.00 | 195.00 |
| Adp. Amp. Stp. | 200.00 | 250.00 |
| xx. Selector Speaker ................ | 95.00 | 100.00 |
| 5. 100 Wall Box 5 c 30 Wire... | 18.00 | 19.50 |
| xx. 100 Wall Box 10c | 17.50 |  |
| 1. 111 Bar Box | 8.50 | 19.50 |
| 6. 125 Wall Box, 5, 10, 25 | 18.00 | 19.50 |
| 2. 120 Wall Box ........ | 12.50 | 22.50 |
| xx. Bar Brackets | 2.00 | 3.50 |
| 7. 305 Impulse Rec. | 2.50 | 25.00 |
| xx. 350 Wls. Speaker ............... | 20.00 |  |
| xx. 115 Wall Box Wire ........... | 15.00 |  |
| xx. 135 Step Receiver ............. | 17.50 | 35.00 |
| 1. 145 Imp. Step. Fast ...-....... | 40.00 | 45.00 |
| xx. 150 Impulse Rec. ............... | 20.00 |  |
| xx. 337 Bar Box ...................... | 32.50 |  |
| 5. 306 Music Transmit | 10.00 | 19.50 |
| xx. 39A Speaker | 25.00 |  |
| 1. 130 Adaptor | 27.50 | 37.95 |
| xx. 24 Steel Cab. Speaker | 140.00 | 175.00 |
| 5. 580 Speaker. | 134.50 | 149.00 |

## ROCKOLA

| 2. 12 Rec |  |  |
| :---: | :---: | :---: |
| xx. 16 Record | 165.00 | 199.50 |
| xx. Rhythm King 12 | 69.50 | 125.00 |
| xx. Rhythm King 16 | 135.00 | 175.00 |
| xx. Imperial 16 | 125.00 | 169.50 |
| 5. Imperial 20 | 200.00 | 250.00 |
| xx. Windsor | 275.00 | 310.00 |
| 7. Windsor, III. | 250.00 | 300.00 |
| 4. Monarch | 250.00 | 275.00 |
| 1. Std. Dial-A- | 325.00 | 435.00 |
| 7. '40 Super Rock | 475.00 | 495.00 |
| xx. Counter '39 | 125.00 | 165.00 |
| 5. '39 Standard | 350.00 | 435.00 |
| 2. '38 | 400.00 | 425.00 |
| '40 Super Wal | 340.00 | 425.00 |
| 6. '40 Super Marble | 450.00 | 475.00 |
| xx. '40 Master Walnut | 335.00 | 365.00 |
| 1. '40 Master Rockolit | 445.00 | 475.00 |
| xx. ${ }^{4} 40$ Counter | 165.00 | 195.00 |
| xx. '40 Counter with Std. | 139.50 |  |
| 5. '41 Premier | 545.00 | 575.00 |
| 5. Wall Box | 10.00 | 15.00 |
| 7. Bar Box | 10.00 | 17.50 |
| 1. Spectravox '41 | 100.00 | 145.00 |
| xx. Glamour Tone Column | 95.00 |  |
| xx. Modern Tone Column | 50.00 | 69.50 |
| 5. Playmaster \& Spectravox | 415.00 | 450.00 |
| xx. Twin 12 Cab. Speak | 175.00 |  |
| xx. 20 Rec. Steel Cab ASA | 109.50 |  |
| xx. Playboy | 30.00 |  |
| 5. Commando | 595.00 | 625.00 |
| xx. 1501 Wall Box | 5.00 | 10.00 |
| xx. 1502 Bar Box | 3.50 | 6.00 |
| 5. 1503 Wall Box | 19.50 | 20.00 |
| 5. 1504 Bar Box | 22.50 |  |
| xx. 1510 Bar Box | 25.00 |  |
| xx. 1525 Wall Box | 18.50 | 27.50 |
| 2. 1526 Bar Box | 30.00 | 34.50 |
| 5. Dial-A-Tone B\&W Box | 16.75 | 17.50 |
| xx. 1805 Organ Speaker | 37.50 | 50.00 |
| xx. Tone-A-Lier | 54.50 |  |
| xx. DeLuxe Jr. Console Rock | 150.00 |  |
| xx. Playmaster | 295.00 | 375.00 |

## A. M. I.

| Hi | 425.00 | 545.00 |
| :---: | :---: | :---: |
| 2. Singing Towers 201 | 425.00 | 479.50 |
| 5. Streamliner 5-10-25 | 350.00 | 375.00 |
| 5. Top Flight | 250.00 | 275.00 |
| xx. Model V-5 Phono | 60.00 |  |
| xx. Singing Towers Speak | 15.00 |  |
| 2. Singing Towers (301) | 325.00 | 350.00 |

## BUCKLEY

| w | 17 | 22. |
| :---: | :---: | :---: |
| 7. New Bar B | 15. | 19.50 |
| 1. Wall \& Bar Box Old S | 3.50 | 5.00 |
| 1. Ill. Wall \& Bar Box | 19.50 | 24.50 |
| xx. 32 Record Adaptor | 14.95 | 17.50 |
| xx. 24 Record Adaptor | 15.00 | 24 |
| xx. 16 Record Adaptor | 15.00 |  |
| xx. Steel Cabinet | 10.00 | 20.00 |
| xi. Zephyr Speak Cab. | 11.25 |  |
| xx. 20 Rec. Seeburg Ada | 25.00 | 39.50 |
| 5. Bar Brack | . 95 | 2.50 |

## C.M.I. BLUE BOOK

# C.M.I BLUE BOOK 



## SEEBURG

|  | Selectomatic 10 | \$35.00 | \$75.00 |
| :---: | :---: | :---: | :---: |
|  | Symphonola | 149.50 | 189.50 |
|  | Model A III | 85.00 | 115.00 |
|  | Model B | 62.50 | 100.00 |
|  | Model C | 37.50 |  |
|  | Model H | 100.00 |  |
|  | Rex | 175.00 | 205.00 |
|  | Rex, with adaptor | 239.50 |  |
|  | Model K-15 | 95.00 | 149.50 |
|  | Model K-20 | 300.00 | 325.00 |
|  | Royale | 250.00 | 300.00 |
|  | Plaza | 345.00 | 395.00 |
|  | Regal | 300.00 | 395.00 |
|  | Regal, RC | 300.00 | 385.00 |
|  | Model A | 125.00 |  |
|  | Gen | 200.00 | 275.00 |
|  | Classic | 425.00 | 495.00 |
|  | Classic, R | 425.00 | 490.00 |
|  | Mayfair | 325.00 | 395.00 |
|  | Melody King | 125.00 | 135.00 |
|  | Crown | 275.00 | 299.50 |
|  | Crown, RC | 345.00 |  |
|  | Concert Grand | 285.00 | 325.00 |
|  | Colonel | 425.00 | 500.00 |
|  | Colonel, RC | 525.00 | 550.00 |
|  | Concert Master, RC | 575.00 |  |
|  | Cadet | 350.00 | 425.00 |
|  | Cadet, RC | 425.00 | 450.00 |
|  | Major | 375.00 | 425.00 |
|  | Major, RC | 385.00 | 485.00 |
|  | Envoy | 395.00 | 495.00 |
|  | Envoy, RC | 495.00 | 525.00 |
|  | Vogue | 285.00 | 450.00 |
|  | Vogue, RC | 450.00 | 500.00 |
|  | Casino | 275.00 | 335.00 |
|  | Casino, RC | 389.50 |  |
|  | Commander | 335.00 | 495.00 |
|  | Commander, RC | 395.00 | 525.00 |
|  | Hi-Tone 9800 | 525.00 | 635.00 |
|  | Hi-Tone 9800 RC | 625.00 | 685.00 |
|  | Hi-Tone 8800 | 525.00 | 635.00 |
|  | Hi-Tone 8800 RC | 625.00 | 685.00 |
|  | Hi-Tone 8200 | 575.00 | 635.00 |
|  | Hi-Tone 8200 RC | 600.00 | 650.00 |
|  | 20 Record '43 Cabt | 450.00 | 459.50 |
|  | Playboy | 10.00 | 18.00 |
|  | Selectomatic 16 | 4.50 | 6.50 |
| 7. | Selectomatic 24 | 8.00 | 10.00 |
|  | Selcctomatic 20 | 5.00 | 6.50 |
|  | Remote Speak Organ ........... | 24.50 | 39.50 |
|  | Multi-Selector 12 Rec ........ | 69.50 |  |
|  | Melody Parade Bar | 4.50 |  |
| 2. | 5c Wall-O-Matic Wireless .... | 27.50 | 42.50 |
|  | 5c Bar-O-Matic Wireless .... | 29.00 | 32.50 |
|  | 5c Wall-O-Matic 3 Wire | 22.50 | 24.50 |
|  | 30 Wire Wall Box | 5.00 | 10.00 |
|  | Power Supply | 15.00 |  |
|  | 5, 10, 25c Bar-O-Matic |  |  |
|  | 3-Wire | 32.50 | 47.50 |
|  | 5, 10, 25c Wall-O-Matic |  |  |
|  | 3-Wire | 34.50 | 35.00 |
|  | 5, 10, 25c Wall-O-Matic |  |  |
|  | Wireless ... | 45.00 | 52.50 |
|  | 5, 10, 25c Bar-O-Matic |  |  |
|  | Wireless | 42.50 | 49.50 |
|  | Electric Speaker | 25.00 | 29.50 |
|  | Wireless Stroller | 17.50 | 27.50 |
|  | Wall Brackets | 2.50 |  |
|  | Wired Speak Organ | 20.00 | 24.50 |

## KEENEY

| 2. Wall Boxes | \$4.95 | \$6.00 |
| :---: | :---: | :---: |
| xx. Adaptor for Seeburg | 25.00 |  |
| vx. Adaptor for Rockola | 27.50 |  |
| xx. Adaptor for 616 Wurlitzer.. | 15.00 |  |
| xx. Twin 12 Adaptor | 25.00 | 37.50 |
| xx. Wurlitzer 24 Adaptor | 15.00 |  |
| 5. Adaptor for Mills Empress.. | 24.50 | 32.50 |
| xx. Organ Speaker | 35.00 |  |
| xx. Sun Ray Speaker | 25.00 |  |
| xx. Bar Brackets | 2.50 | 3.50 |
| MILLS |  |  |
| xx. Zephyr | 84.50 | 89.00 |
| xx. Studio | 70.00 | 100.00 |
| xx. Dance Master | 70.00 | 84.50 |
| xx. DeLuxe Dance Master | 50.00 | 52.50 |
| xx. Do-Re-Mi | 50.00 | 99.50 |
| 4. Panoram | 335.00 | 365.00 |
| 2. Throne of Music | 300.00 | 350.00 |
| xx. Throne with Adaptor | 275.00 | 285.00 |
| 6. Empress | 359.50 | 395.00 |
| xx. Panoram Adaptor | 8.50 |  |
| xx. Panoram 10 Wall Box | 8.50 |  |
| 5. Speaker | 10.00 | 29.50 |
| xx. Panoram Peek (Con) | 275.00 | 375.00 |
| xx. Conv for Panoram Peek .. | 12.50 |  |

## GABEL

| 12 Record, Jr. | 42.50 | 125.00 |
| :---: | :---: | :---: |
| xx. 12 Record with Adaptor | 58.50 |  |
| xx. 12-12 Adaptor | 94.00 |  |
| 7. 18 Rec. III. Grill | 20.00 | 60.00 |
| xx. 18 with Adaptor | 99.50 | 125.00 |
| xx. 20 Record Lite Up | 225.00 | 265.00 |
| xx. 24 Record Last Mdl | 75.00 | 95.00 |

## PACKARD

| Play Mor Wall and Box | 20.00 | 38.95 |
| :---: | :---: | :---: |
| Bar Brac | 4.50 | 5.00 |
| 6. Willow Adaptor | 18.00 | 59.50 |
| xx. Chestnut Adaptor | 25.00 | 36.50 |
| xx. Cedar Adaptor | 30.00 | 39.50 |
| xx. Poplar Adaptor | 25.00 | 46.50 |
| xx. Maple Adaptor | 30.50 |  |
| xx. Juniper Adaptor | 27.00 | 29.00 |
| xx. Elm Adaptor | 25.00 |  |
| 6. Pine Adaptor | 25.00 | 59.50 |
| 6. Beech Adaptor | 20.00 | 71.50 |
| xx. Spruce Adaptor | 35.00 | 45.00 |
| xx. Ash Adaptor | 25.00 | 35.00 |
| 6. Walnut Adaptor | 25.00 | 59.50 |
| xx. Lily Speaker | 14.50 | 17.00 |
| xx. Violet Speaker | 21.00 | 24.50 |
| xx. Orchid Speaker | 49.50 | 50.00 |
| Iris Speak | 55.00 | . 5 |

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|  | Atlas Baseball | \＄75．00 | \＄85．00 |
| :---: | :---: | :---: | :---: |
|  | A．B．T． 6 Gun Rifle Rg | 1195.00 | 1500.00 |
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|  | Bally Basketball | 75.00 | 95.00 |
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|  | Bally Defender | 225.00 | 249.50 |
|  | Bally Eagle Eye | 49.50 |  |
|  | Bally King Pin | 195.00 | 205.00 |
|  | Bally Lucky Strike | 100.00 | 105.50 |
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| 2. | Bally Bull Jap Con | 40.00 | 49.50 |
| 2. | Bally Shoot－the－Bull | 55.00 | 60.00 |
| 2. | Bally Sky Battle | 145.00 | 205.00 |
|  | Bally Racer | 50.00 | 75.00 |
|  | Bally Torpedo | 149.50 | 165.00 |
|  | Bally Undersea Raider | 399.50 |  |
|  | Bang－A－Deer | 75.00 | 85.00 |
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|  | Bell－O－Ball | 35.00 | 99.50 |
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|  | Bowling League | 150.00 | 175.00 |
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|  | Buckley Treas．Is．Dig | 55.00 | 89.50 |
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| 4. | Chicoin Hockey | 165.00 | 229.50 |
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| 2. | Chester Pollard Golf | 34.50 | 59.50 |
|  | Circus Romance | 95.00 | 249.50 |
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|  | Daval－U－Roll－It ．．．．．．．．． | 44.50 |  |
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|  | Evans Ski Ball | 82.50 | 125.00 |
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|  | Evans Ten Strike，HD | 85.00 | 135.00 |
|  | Evans Tommy Gun ．．． | 109.50 | 225.00 |
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|  | Roll Ch．Digger | 69.50 | 79.50 |
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|  | Genco Bank Roll | 150.00 | 195.00 |
|  | Genco Magic Roll | 39.50 | 125.00 |
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|  | Genco Total Roll | 525.00 |  |
|  | Groetchen Mtn．Climb | 59.50 | 100.00 |
|  | Groetchen Metal Typer | 215.00 | 275.00 |
|  | Gottlieb Skee Ballette | 59.50 | 60.00 |
|  | Jenn．Roll－in－the－Bar | 149.50 | 165.00 |
|  | Keeney Air Raider ．．．．．．．．．．．．．． | 99.50 | 195.00 |
|  | Keeney Anti－Aircft．Br．．．．．．． | 37.50 | 69.50 |
|  | Keeney Anti－Aircfi．Bl．．．．．．． | 30.00 | 45.00 |
|  | Keeney Bowlette ．．．．．．．．．． | 150.00 | 200.00 |
|  | Keeney Navy Bomber | 175.00 | 195.00 |
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|  | Kirk Night Bomber | 249.50 | 259.50 |
|  | Keep Punching | 99.50 | 110.00 |
|  | Klip－a－Nip（Con） | 16.50 | 16.75 |
|  | Kue Ball | 25.00 | 30.00 |
|  | Liberator | 169.50 | 195.00 |




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# C.M.I. BLUE BOOK 

| xx. All American Derby | Con.... \$49.50 | \$85.00 |
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| xx. All American | 25.00 | 39.50 |
| 7. Arlington | 11.50 | 15.00 |
| xx. Aksaraben, $\mathbf{P}$ | 35.00 | 49.50 |
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| xx. Big Prize, FP | 39.50 | 75.00 |
| 5. Big Prize, PO | 39.50 | 49.50 |
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| xx. Blue Ribbon, PO | 40.00 |  |
| 6. Challenger | 50.00 | 94.50 |
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| xx. Congo | 32.50 |  |
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| xx. Derby Clock, PO | 69.50 | 75.00 |
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| xx. Derby Time, PO | 65.00 | 150.00 |
| xx. Derby Winner, PO | 100.00 | 125.00 |
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| r. Dust Whirls | 250.00 | 275.00 |
| xx. Eureka | 25.00 | 30.00 |
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| xx. Flasher, PO | 35.00 |  |
| xx. Fleetwood | 24.50 | 35.00 |
| xx. Flying Champ | 65.00 | 100.00 |
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| 2. Fortune, FP | 145.00 | 189.50 |
| xx. Gold Cup, FP | 50.00 | 59.50 |
| 5. Grand National | 25.00 | 47.00 |
| 1. Grand Stand, PO | 47.50 | 119.50 |
| xx. Gold Medal, PO | 25.00 | 45.00 |
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| xx. Hi-Boy, PO | 10.00 |  |
| xx. Horseshoes, PO | 39.50 |  |
| 5. Jockey Club | 285.00 | 350.00 |
| xx. Jumbo ${ }^{\mathbf{4} 4}$ | 79.50 | 90.00 |


| Kentucky <br> Long Acre | $359.50$ | $\begin{array}{r} \$ 265.00 \\ 449.50 \\ \hline \end{array}$ |
| :---: | :---: | :---: |
| 2. Long Shot, | 185.00 | 245 |
| 2. One-Two-Three '39, FP | 20.0 | 49. |
| 2. One-Two-Three ' 40 | 55.00 | 99.50 |
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| Pot Shot | 39. | 60.00 |
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| Rockingham | 179.50 | 225.00 |
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| xx. 7 Flasher, FP | 79.50 |  |
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| 1. Sky Lark, FP \& PO | 139.50 | 189.50 |
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| 5. Sportsmen (Rev) | 195.00 | 295.00 |
| 7. Track Record | 55.00 |  |
| 5. Thistledown | 40.00 | 55.00 |
| 2. Thorobred | 359.50 | 425.00 |
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| xx. Turf Speci | 15.00 |  |
| 5. Turf King | 295.00 | 350.00 |
| 6. Victorious 1943 (Rev) | 69.50 | 74.50 |
| xx. Victorious 1944 (Rev) | 65.00 | 84.50 |
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| 5. Winning Ticket | 65.00 | 69.50 |
| 5. War Admiral (Rev) | 150.00 | 265.00 |
| xx. Zipper | 29. |  |




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## C.M.I. BLUE BOOK

## CIGARETTE

## DU GRENIER



| NATIONAL |  |  |  |
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| xx. | Model 9.50 | 50.00 | 59.50 |
| xx. | Model 7-50, Regular | 42.50 |  |
|  | Model 7-50, King Size | 42.50 | 47.50 |
| 5. | Model 9-30 | 50.00 | 60.00 |
|  | Model 9A | 65.00 | 112.50 |
| xx. | Model 6-30 | 22.50 | 29.50 |
| xx. | Model 6-26 ................... | 15.00 |  |

## ROWE

| xx. Aristocra, 6 Column | 7.50 |  |
| :---: | :---: | :---: |
| xx. Imperial, 6 Col. | 15.00 | 50.00 |
| 6. Imperial, 8 Co | 25.00 | 47.50 |
| 1. Royal, 6 Col. | 35.00 | 50.00 |
| 6. Royal, 8 Col. | 60.00 | 70.00 |
| xx. Royal, 10 Col. | 80.00 | 90.00 |
| xx. President, 6 Col. | 45.00 |  |
| 5. President, 8 Col. | 55.00 | 00 |
| 5. President, 10 Col. | 100.00 | 115.00 |



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$\$ 45.00$
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|  | Mx. Model 618, 6 Column $\ldots . . . .$. | 50.00 |
| :--- | :--- | :--- |
| xx. Model 918, 9 Column |  |  |
| Regular $\ldots \ldots . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~$ | 60.00 |  |
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| xx. Tom Thumb, Fortune ........ | $\mathbf{7 5 . 0 0}$ | 89.50 |  |
| xx. 500 Fortune ....................... | $\mathbf{9 0 . 0 0}$ | $\mathbf{1 0 0 . 0 0}$ |  |
| xx. Hi-Boy Guesser | ................. | 65.00 | 100.00 |

JENNINGS

| xx. Junior | JENNINGS | $\begin{aligned} & 25.00 \\ & 49.50 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: |
| xx. Lo Boy |  |  |  |
| xx. Lo Boy | PEERLESS | 37.50 | 50.00 |
| LS |  |  |  |
| xx. Lo Boy |  | 40.00 | 45.00 |
| PACE |  |  |  |
| xx. Lo Boy |  | 40.00 | 49.50 |

IDEAL
xx. Lo Boy
42.50


| M L L S |  |  |
| :---: | :---: | :---: |
| 5e Black, HL |  |  |
| 6. 10c Blac | 190.00 | 250.00 |
| 6. 25c Black, HL | 250.00 | 275.00 |
| 2. 5c Emerald Chrome, HL | 225.00 | 275.00 |
| xx. 10c Emerald Chrome, HL | 275.00 |  |
| xx. 25c Emerald Chrome, HL | 450.00 |  |
| sx. 50c Emerald Chrome, HL | 625.00 |  |
| 6. 5c Gold Chrome, HL | 250.00 | 345.00 |
| 6. 10c Gold Chrome, HL | 275.00 | 495.00 |
| 6. 25c Gold Chrome, HL | 300.00 | 575.00 |
| x. 50c Gold Chrome, HL | 375.00 |  |
| 5. 5c Gold Chrome | 175.00 | 245.00 |
| 1. 10c Gold Chr | 200.00 | $250.00$ |
| 2. 25c Gold Chr | 225. |  |
| xx. 50c Gold Chrom | 445.00 | 450.00 |
| 5. 5c Copper Chrome | 205.00 | 225.00 |
| 5. 10c Copper Chrome | 210.00 | 250.00 |
| 5. 25c Copper Chr | 225.00 | 275.00 |
| 2. 5c Club Bell | 175.00 | 195.00 |
| xx. 10c Club Bell | 225.00 | 250.00 |
| 1. 25c Club Bell | 250.00 | 295.00 |
| xx. 50c Club Bell | 800.00 | 900.00 |
| x. lc Blue Fro | 65.00 | 0 |
| 4. 5c Blue Fro | 119.50 | 0 |
| 1. 10c Blue | 15 | 185.00 |
| 1. 25 c Blue Fron | 174.50 | 250.00 |
| 1. 50c Blue Fro | 375.00 | 25.00 |
| x. lc Brown Fron | 180.00 | 195.00 |
| 5. 5c Brown Fron | 125.00 | 185.00 |
| 2. 10c Brown | 160.00 | 00.0 |
| 5. 25c Brown Front | 150.00 | 225.00 |
| xx. 50c Brown Fron | 375.00 | 395.00 |
| xx. lc Cherry Bell | 90.00 | 165.00 |
| 2. 5c Cherry Bell | 125.00 | 175.00 |
| 2. 10c Cherry Bell | 150.00 | 160.00 |
| 2. 25c Cherry Bell | 185.00 |  |
| xx. lc Bonus Bell | 289.50 |  |
| 1. 5c Bonus Bell | 175.00 |  |
| 5. 10c Bonus Bell | 175.00 | 215.00 |
| 5. 25c Bonus Bell | 285.00 | 295.00 |
| 2. 5c Original Chrome | 149.50 | 245.00 |
| 10c Original Chrome | 225.00 | 265.00 |
| 5. 25c Original Chrome | 250.00 | 295.00 |
| 5. 50c Original Chrome | 425.00 | 445.09 |
| xx. lc QT Bl | 35.00 |  |
| 5. 5c QT Blue | 85.00 | 89.50 |
| xx. 10c Q.T. Blue | 65.00 | 73.50 |
| xx. 25c QT Blue | 100.00 | 125.00 |
| xx. lc QT Green | 25.00 | 35.00 |
| xx. 5c QT Green | 39.50 | 5.00 |
| 6. 10c QT Green | 65.00 | 69.50 |
| xx. 5c QT, FP | 49.50 |  |
| 5. 1c QT Gliter Gold | 50.00 | . 00 |
| 4. 5c QT Glitter Gold | 85.00 | 174.50 |
| 1. 10c QT Glitter Gold | 99.50 |  |
| xx. 1c VP Bell | 29.50 |  |
| xx. 1c VP Bell, JP | 37.50 |  |
| xx. le VP Bell, Green | 22.50 |  |
| xx. 5c VP Bell, Green | 30.00 | 4.5 |
| xx. lc VP Chrome | 40.00 |  |
| 5. 5c VP Chrome | 39.50 | 9.50 |
| xx. 5c VP Chrome, Plus | 55.00 | 65.00 |
| xx. 1c VP Bell, B\&G | 32.50 |  |
| 1. 5c VP Bell, B\&G | 25.00 | 4.50 |
| 6. 5c Futurity | 99.50 | 135.00 |
| xx. 10c Futurity | 110.00 | 189.50 |
| xx. 25c Futurity | 110.00 | 150.00 |
| xx. 50c Futurity | 194.50 |  |
| xx. 5c Yellow Front | 69.50 | 72.50 |
| 1. 5c Black Cherry Bell | 225.00 | 238.00 |


| 5. 10c Black Cherry Bel | 00 | \$250.00 |
| :---: | :---: | :---: |
| 5. 25c Black Cherry Bell | 215.00 | 275.00 |
| xx. 10c Yellow Front | 135.00 |  |
| xx. 25c Yellow Front | 150.00 |  |
| xx. lc Smoker Bell | 35.00 | 40 |
| xx. 5c Smoker Bell | 39.50 | 50.00 |
| xx. 5c FP Mint Vendor | 85.00 | 150.00 |
| 5. 25c Golf Ball Vendor | 219.50 | 245.00 |
| 5. 5c War Eagle | 99.50 | 125.00 |
| xx. 10c War Eagle | 100.00 | 150.00 |
| 5. 25c War Eagle | 109.50 | 159.50 |
| xx. 50c War Eagle | 300.00 | 365.00 |
| xx. 5c Red Front | 90.00 | 125.00 |
| xx. 10c Red Front | 150.00 |  |
| xx. 25c Red Front | 145.00 | 275 |
| xx. 5c F.O.K | 15.00 | 17.50 |
| 2. 5c Roman Head | 90.00 | 119.50 |
| xx. 10e Roman Head | 100.00 | 175.00 |
| xx. 25c Reman Head | 124.50 | 200.00 |
| 5. 50c Roman Head | 250.00 | 269.50 |
| xx. lc Skyscraper | 40.00 |  |
| 5. 5e Skyscraper | 59.50 | 64.50 |
| xx. 10c Skyscraper | 64.50 | 85.00 |
| xx. 25c Skyscraper | 69.50 | 89.50 |
| xx. 50c Skyscraper | 250.00 |  |
| xx. 1c Lion Head | 30.00 |  |
| xx. 5c Lion Head | 40.00 | 54.50 |
| 7. 5c Extraordinary | 100.00 | 125.00 |
| 5. 10c Extraordinary | 139.50 | 150.00 |
| 7. 25e Extraordinary | 125.00 | 169.50 |
| xx. 50c Extraordinary | 400.00 | 449.50 |
| 5. 5c Melon Bell | 129.50 | 139.50 |
| 6. 10c Melon Bell | 139.50 | 149.50 |
| x. 25c Melon Bell | 135.00 | 175.00 |
| 2. 5c Wolf Head | 47.50 | 69.50 |
| 1. 10c Wolf Head | 49.50 | 89.50 |
| xx. 25c Wolf Head | 50.00 | 70.00 |
| xx. lc Shamrock Bell | 27.50 |  |
| xx. 5c Slugproof 3-5 | 124.50 |  |
| WA'LLNG |  |  |
| xx. lc Rolatop ....................... | 10.00 | 15.00 |
| 2. 5c Rolatop | 75.00 | 95.00 |
| 2. 10c Rolatop | 75.00 | 135.00 |
| 6. 25c Rolatop | 100.00 | 150.00 |
| xx. 50c Rolatop | 190.00 | 195.00 |
| 2. 5c Club Bell | 65.00 | 110.00 |
| 5. 10c Club Bell | 75.00 | 175.00 |
| xx. 25c Club Bell | 215.00 | 275.00 |
| 5. le Twin JP | 25.00 | 29.50 |
| xx. 5c Twin JP | 25.00 | 29.50 |
| 5. 10c Twin JP | 54.50 |  |
| xx. 25c Twin JP | 55.00 | 69.50 |
| xx. lc Blue Seal | 22.50 |  |
| 7. 5c Blue Seal | 25.00 | 45.00 |
| xx. 10c Blue Seal | 52.50 | 60.00 |
| 7. 25c Blue Seal | 29.50 | 39.50 |
| xx. 1c Treasury | 10.00 | 20.00 |
| 6. 5c. Treasury | 32.50 | 60.00 |
| xx. 10c Treasury | 32.50 | 35.00 |
| xx. 25c Treasury | 80.00 | 109.50 |
| xx. 5c Wonder Vendor | 64.50 |  |
| atop | 49.50 |  |
| GROETCHEN |  |  |
| 6. 5c Columbia Chrome ......... | 64.50 | 4.50 |
| xx. lc Columbia | 69.50 |  |
| xx. 5c Columbia JPV Bell | 35.00 | 39.50 |
| xx. 5c Columbia Fru | 39.50 | 89.50 |
| 7. 5c Columbia Cig RJ | 49.50 | 59.50 |
| 5. 5c Columbia DJP | 85.00 | 89.50 |
| xx. 10c Columbia DJP | 45.00 | 79.50 |
| xx. 10c Columbia Club DJ | 75.00 |  |
| xx. 5c Columbia Club Cig GA. | 44.50 | 65.00 |
| xx. 10c Columbia Club Cig GA.. | 59.60 | 69.50 |
| 6. 5c Columbia Cig GA | 45.00 | 54.50 |
| xx. 5c Columbia Fruit GA | 69.50 | 89.50 |
| 6. Columbia Orig. GA | 37.50 | 45.00 |
| 2. Conv. Columbia Chrome | 50.00 | 79.50 |



PACE

| 1c Bantam | \$20.00 | \$27.50 |
| :---: | :---: | :---: |
| 5c B | 19.50 |  |
| xx. 10c Bant | 34.50 |  |
| 6. 25c Bantam | 39.50 | 42.50 |
| 6. 5 c Comet, FV | 49.50 | 89.50 |
| 1. 10c Comet, FV | 85.00 | 99.50 |
| xx. 25c Comet, FV | 79.50 | 85.00 |
| x. 50c Comet, FV | 98.50 | 125.00 |
| xx. 5c Comet, DJP | 40.00 | 75.00 |
| xx. 10c Comet, DJP | 50.00 | 79.50 |
| xx. le Comet, Blue | 39.50 | 45.00 |
| 7. 5c Comet, Blue | 50.00 | 60.00 |
| 7. 10c Comet, Blue Front | 50.00 | 65.00 |
| ix. 25c Comet, Blue Front | 90.00 | 94.50 |
| sx. 50c Comet | 295.00 | 300.00 |
| 5. 5c All Star Comet | 65.00 | 79.50 |
| 5. 10c All Star Comet | 60.00 | 89.50 |
| 5. 25c All Star Comet | 90.00 | 125.00 |
| 5. 50c All Star Comet | 275.00 | 350.00 |
| xx. lc All Star 2.4 | 35.00 | 39.00 |
| xx. lc Rocket | 149.50 |  |
| 5. 5c Rocket | 90.00 | 94.50 |
| 5. 10c Rocket | 110.00 | 119.50 |
| xx. 25c Rocket | 125.00 | 139.50 |
| xx. 5c T.J. Comet | 47.50 |  |
| 1. 5c Club Bell | 95.00 | 150.00 |
| 6. 10c Club Bell | 110.00 | 135.00 |
| 7. 25c Club Bell | 125.00 | 145.00 |
| 7. 50c Club Bell | 285.00 | 295.00 |
| x. 1c DeLuxe | 55.00 |  |
| 5. 5c DeLuxe | 90.00 | 94.50 |
| 5. 10c DeLuxe | 110.00 | 119.50 |
| 7. Double Slot 5-25c | 225.00 | 395.00 |
| 6. 5c Comet Console | 100.00 | 149.50 |
| 5. 10c Comet Console | 125.00 | 159.50 |
| 6. 25c Comet Console | 169.50 |  |
| xx. 5 \& 25c Comet Con. Comb | 195.00 | 345.00 |
| xx. 5c Kitty | 70.00 | 75.00 |
| xx. 10c Kitty | 35.00 | 85.00 |
| xx. 25c Kitty | 210.00 |  |
| xx. 5c Comet Red | 90.00 | 125.00 |
| xx. 10c Comet Red | 120.00 |  |
| xx. 5c Slugproof | 97.50 | 100.00 |
| xx. 10c Slugproof | 95.00 | 100.00 |
| xx. 25e Slugproof | 125.00 | 165.00 |

## C AILLE

| xx. lc |
| :---: |
| 5. 5c |
| 5. 10c |
| 5. 25c |
| x. 5c \& 25c |
| xx. 5c Cadet |
| xx. 10c Cadet |
| xx. 25c Cadet |
| xx. 5c Playboy |
| xx. 10c Playboy |
| xx. 25c Playboy |
| A.. 5c Commander |
| xx. 10c Commander |
| x.x. 25c Commander |
| xx. 7-Way Slot 5c |
| xx. 7-Way Slot 25c |
| xx. 5e Doughboy |
| xx. 5c Club Bell |
| ax. 10c Club Bell |
| xx. 25c Club Bell |

39.00
42.50
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49.50
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89.50
49.50
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JENNINGS



| 2 |
| :--- |
| 1 |

2. A. B. C. Bowler ....................
3. Action (Rev) ....................
4. Air Circus ...................

| 2. Air Force | 80.00 | 85.00 |
| :---: | :---: | :---: |
| 5. Airliner | 15.00 | 22.50 |
| xx. Airport | 17.50 | 25.00 |
| xx. Alert (Rev) | 59.50 | 80.00 |
| 5. All American | 45.00 | 49.50 |

xx. Ali Baba ..........
xx. All Out (Rev)
5. American Beaut 29.50
59.50
5. American Beauty (Rev) .......

1. Anabel (.............................
2. Arizona (Rev) ..................

3. Avalon
139.50

xx. Banner .......................................... 17.50
4. Bandwagon
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59.50
5. Bang …............................. $12.50 \quad 59.5$

| Barr | 40. | 4.00 |
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| xx. Battle | 87.50 | 100.00 |
| 2. Belle Hop | 65.00 | 80.0 |
| 2. Big Chief | 35.00 | 64. |





| xx. Big Town | ........................................... | 15.50 | 10.00 | 10.0 |
| :--- | :--- | :--- | :--- | :--- |
| xx. Blackout |  |  |  |  |



| 1. | 75.00 | 89.50 |
| :---: | :---: | :---: |
| xx. Bomb-the-Axis | 45.00 | 49.50 |
| 2. Boomtown | 35.00 | 49.50 |
| 5. Bordertown | 39.50 | 42.50 |
| 1. Bosco | 89.50 | 90.00 |
| x. Bounty | 12.00 | 25.00 |
| 5. Bowling Alley | 20.00 | 0 |
| x. Box Score | 12.50 |  |


| 1. Brazil (Rev) | 189.50 | 249.50 |
| :---: | :---: | :---: |
| 5. Brite Spot | 47.50 | 59.50 |
| 1. Broadcast | 65.00 | 84.50 |
| 1. Buckeroo | 39.50 | 45.00 |
| 1. Capt. Kidd | 80.00 | 99.50 |
| 5. Cadillac | 29.50 | 32.50 |
| xx. Canteen | 149.50 | 190.00 |
| xx. Casablanca (Rev) | 160.00 | 195:00 |
| 5. Catalina | 249.50 |  |
| 5. Champ | 45.00 - | 54.50 |
| 7. Champion | 25.00 | 39.50 |
| 5. Charm | 39.50 | 44.50 |
| 2. Chevron | 19.50 | 25.00 |
| xx. Chief | 15.00 |  |
| 1. Chubbie | 20.00 | 42.50 |
| xx. Circus | 25.00 |  |
| 6. Click | 59.50 | 79.50 |
| xx. Clipper | 25.00 |  |
| 2. Clover | 65.00 | 67.00 |
| 5. C. O. D. | 15.00 | 27.50 |
| 7. Commander (Rev) | 50.00 | 89.50 |
| 2. Commodore | 20.00 | 29.50 |
| 1. Congo | 24.50 | 59.50 |
| 5. Conquest | 17.50 | 25.00 |
| 5. Contact | 15.00 | 20.00 |
| 6. Contest | 85.00 | 124.50 |
| xx. Convention | 20.00 | 32.50 |
| 2. Cowboy | 19.00 | 22.0 |


| 5. Cover Girl | 25.00 | \$225.00 |
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| 2. Cross Line | 30.00 | 65.00 |
| xx. Crystal | 34.50 | 45.00 |
| xx. Crystal Gazer | 26.50 |  |
| xx. Dandy | 19.00 | 27.50 |
| xx. Daily Dozen | 10.00 | 25.00 |
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| 7. Defense (Baker) | 49.50 | 59.50 |
| 2. Defense (Genco) | 89.00 | 99.50 |
| xx. De-Icer (Rev) | 79.50 |  |
| xx. Destroyer (Rev) | 69.50 | 75.00 |
| xx. Dive Bomber (Rev) | 39.50 |  |
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| 6. Double Feature | 34.50 | 45.00 |
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| 1. Drum Major | 35.00 | 59.50 |
| 2. Dude Ranch | 45.00 | 59.50 |
| 7. Duplex | 60.00 | 62.50 |
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| 1. Entry | 49.00 | 54.50 |
| xx. Eureka | 25.00 | 34.50 |
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| 5. Flagship | 16.95 | 29.50 |
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| 5. Four Roses | 59.50 | 75.00 |
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| 2. Hi-Hat | 34.50 | 90.00 |
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| 6. High Stepper | 20.00 | 99.50 |
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| Leader . . . . . . from-Drum Major |  |
| :---: | :---: |
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|  |  |
|  |  |
| Playtim |  |
| Pin Up Girl. . . . . . . . . . . from-Silver Skatea Production from-Blondie |  |
|  |  |
| Rat . . . . . . . . . . . . . . . . . . . from-Zip Zag |  |
| Redhea | - |
| Roll Call |  |
| Sailorettes '42.... . . . . . . .from-Follies ' 10 |  |
| Scout Comma | Pleet |
| Sea Power. . . . . . . . . . . . from-Four Romen |  |
| Sentry . . . . . . . . . . . . . . . . . . from-Lesdor |  |
| Shangri-La . . . . . . . . . . .from-Mr. Chipa |  |
|  |  |
| Sixty Grand. . . . . . . . . . . . .from-Big Town |  |
| Sky Ride | Pan American |
| Slap-The-Jap . . . . . . . . .from-Stratoliner |  |
| Smak-The-Jap | rom-Ten 8pot |
| South Seas . . . . . . . . . . . . .from-Knockout |  |
| Luxury . .................from-Rotation |  |
| Marines-At-Play | Flicker |
| Midway . . . . . . . . . . . . . . . . .from-Zombie |  |
| Nite Club . . . . . . . . . . . . from-Formation |  |
| Nine Bell | rom-Mr. Chips |
| Over-The-Top . . . . . . . . .from-Powerhouse |  |
| Speedway . . . . . . . . . . . . . . . .from-Entry |  |
| Spot-Cha . . . . . . . . . . . . . from-Attention |  |
| Stage Door Canteen. . . . . . from-Liberty |  |
| Staright . . . . . . . . . . . . . .from-Triumph |  |
| Stepper |  |
| Strip Tease. . . . . . .from-Chi-Coin Gamea |  |
| Torpedo . . . . . . . . . . . . from-Formation |  |
| Trade Winds. . . . . . . . . . . from-Sky Blazer |  |
| Triple Entry............from-Home Run |  |
| Wagon Wheels . . . . . . . . . . .from-Duplex |  |
| White Sails.... . . . . . .from-Silver Spray |  |
|  |  |
|  |  |
|  |  |

## REVAMPEO ONE-BALLS

All-American Derby..from-Sport Special, Record Time
Big Three Dust Whirls................................................ Trophy Fast Track.from-Sport Page, Blue Ribbon Foreign Colors . . . . . . . . . . . . . from-Owl Pantime ............................irom-Turf Champa

Race King. .from-Thistledown, Sea Biscui Rockingham....from-Grand Stand, Grand National, Pacemake
Victorious from-Turf Champa War Admiral...........from-Grand Stand Whirlaway. froza-Blue Grass, Dark Horse Sport Special

## OPERATORS IN

## NEW YORK

## NEW JERSEY AND CONNECTICUT

## Your Future Is Assured WITH THE

## NEW AMI MODEL "A"


"THE HIT PHONOGRAPH OF 1946"

# RUNYON SALES CO. 

 OF NEW YORK, INC.593 TENTH AVENUE NEW YORK 18, N. Y. (PHONE: LONGACRE 3-4820)

## SELL US YOUR MUSIC ROUTES or TELEPHONE MUSIC EQUIPMENT <br> ON OR OFF LOCATION ANYWHERE IN U. S. A. <br> WILL PAY HIGHEST PRICES IN THE UNITED STATES <br> Phone - Wire - Write <br> WANT TO BUY! WURLITZER MOTORS <br> WANT TO BUY! ANY TYPE OF HIDEAWAYS, WILL PAY HIGHEST PRICES <br> WANT! ABT CHALLENGER STANDS - ANY AMOUNT!

MUSIC MACHINES
ready for location
2 Wurlitzer 24 Cellar Jobs in
Special Wooden Cabinets with
Seeburg Wireless Adapter.......... $\$ 325.00$
2 Mills Thrones
I Wurlitzer 580 Speaker
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345.00
. 149.00
. 145.00

## UNIVERSAL AMPLIFIERS

> Built Specially for U.S. Govt. For all Wurlizer, Rock-Ola, Seeburg Machines. Tone Quality and plenty of volume with switches, volume control, and tone controm. Order Immediately! Price We take old amplifiers in trade-ins.

| NEW WURLITZER RECORD TRAYS |  |  |  |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| FOR ALL MODELS EXCEPR IOUNTER MODELS..... |  |  |  |  |  |  |  |
| IN LOTS OF 100 OR MORE |  |  |  |  |  |  |  | MISCELLANEOUS



TERMS: $1 / 2$ Certified Deposit Must Accompany All Orders, We Ship Balance C.O.D., F.O.B. Newark, N.

## RAINBOW

## LIGHT UP

 MOTIFNew development combining brilliance of color and animation with pmolded plastic.



-Me
PHONOGRAPH of TOMORROW

## 

## O U R <br> PORTLAND Office IS NOW OPEN AND SERVING ALL of OREGON AND THE NORTHWEST閣

 M. S. Wolf Distributing Co. 427 S. W. 13th AVENUE PORTLAND, OREGONOTHER BRANCHES

## OP SUGGESTS DIRECT SELLER'S NAMES BE OPENLY PUBLISHED TO BENEFIT TRADE

NEW ROADS, LA. - Because so much direct selling has been started by those who are unable to break down the locations of operators of long standing, Whitney LeJeune, noted op of this city, offers a suggestion which may be of extremely good value to the entire industry.
LeJeune writes, "May we begin our letter by saying we are just coin machine operators who, like the rest of the operators, are out there pitching like hell to give our locations the best we can get in automatic phonographs, machines, service at all times of the day and night and Sundays as well. We depend upon your magazine, 'The Cash Box', to such an extent that to us-it is the 'coin machine operator's bible.'
"In the issue of the week of March 11, 1946, page 3, your article 'I Own My Own Juke Box', has been read by the writer many times. Today, just before writing this letter, we have read it again in the hope that the facts contained in this article would help us to write you more intelligently.
"While this article happens to be aimed at the music operator, it really covers the entire coin machine field. We have this very same menace to contend with. These are the chiselers who are unable to 'crash' locations because legitimate operators have nursed and taken care of these location owners for years. Some of the locations, the higher class, realize these facts, and are loyal to the legitimate operators who have given them their best. But, Mr. Chiseler comes along, realizes the possibilities of the location, talks it over with the location owner, and if he cannot set the spot against the legimate operator, offers to sell the location the machine and let the 'take' of the machine 'pay for itself'.
"We think that a probable solution would be for each operator to report to some authority (and for this purpose we suggest 'The Cash Box') of all such activities, giving the name of the chiseler, name and kind of machine, etc. This authority, in turn, could keep the manufacturers of such machines informed of such activities and the manufacturers could then stop the flow of their products to such outlets.
"It only seems logical that the manufacturers and distributors would want to put a stop to such practise. They depend upon the operators for repeat business. There are times when the factories and the distributors are unaware of such activities. Therefore someone in an authoritative position, with a service of this kind, would he able to help them as well as the operators."
[This suggestion that the names of direct sellers be turned over to some "authority" is not new with LeJeune. It has come up time and time again in the past as ops found their loca-
tions suddenly covered with a directly purchased machine. And, as always happens, they found their equipment turned to the wall or out in the backroom and were told to get it out of the place.

When the average coinman thinks of what effort goes into building up a location to bring it to the top profit class-then he realizes what bitterness there is in the heart of the average man who is told to get out of a location because someone has sold him a machine direct.

It is up to the members of this trade to arrange to stop this practise.]


# MORE PLAY APPEAL - MORE PROFIT 

FOR NORTHERN FLORIDA MUSIC OPERATORS

SELECTIVE REMOTE CONTROL
WALL BOXES
ADAPTERS - BAR BRACKETS


CEILING AND WALL AUXILIARY SPEAKERS
ACCESSORIES - 30-WIRE CABLE


## * Beauty

IN THE CHIPPEWA INDIAN LANGUAGE

The Chief's wife hasn't changed her mind and according to the future... she'll go right on being in love with the latest addition to the Chief's family.

## ASSOCIATE MEMBERS SUPPORTING THE CMI PUBLIC RELATIONS PROGRAM UP TO AND INCLUDING APRIL 30, 1946


Central Sales \& Service
of Moline R. H. Adair Moline City Vendors Heoria
(Thomas H . Novelty Co H. \& H. Novelty Co.
(Robert E. Hoffman Cas-Ola Coin Mach. Co Cas-Ola Coin Mach.
Rockford
Bill Morris Music Co. Dist. Co. Rockford Dist. Co. Frankel Rock Island General Music Corp. James Farney $\begin{gathered}\text { Taylorville }\end{gathered}$ INDIANA John L. Beihl-Club Dist. Co. Automatic Amusement Co. S. Silver Novelty Co Einco Music Co Arnold A. Lort Wayne C. E. Armstrong F. D. Munson Sicking Co. Sicking Co. Indianapo
Gay Games. Inc. Barnard Amusement Co. Sherfick Music Service Wabash Valley Dist. Co. Terre Haute
Seneff, Dunam \& Seneff Co.
IOWA Gilbert Distributing Co.
Des Moines Des Moines
Nusic Co. Coin Operated Service
Keokuk Automatic Supply Co.

## Novelty Music Co.

 General Novelty Co. Buton Novelty Co. Broadway Amusement Co. Leonard G. Friebus City Matheny Vending Co., Inc. Mueller Specially Co.
## KENTUCKY

 Hammons Novelty Co. Music and Noverlyy ShopHopkinsville Frank Miller
Sterling $\begin{gathered}\text { Novelty Co. } \\ \text { Lexington }\end{gathered}$
B \& B Novelty Co.
H. M. Branson Dist. Co.

Louisville
Ohio Specialty Co.
Louisville
Southern Automatic Music Co.
Thomas $\begin{gathered}\text { Novelty Co. } \\ \text { Paducah }\end{gathered}$
Teche Novelty Co.
A. M. Amusement Co.
New Orleans Novelty Co New Orleans
Dixie Coin Machine Co., Inc. New Orleans,
Lovisiana Coin Mach. Service Janssen's Music Service Charley Ghreveport

| MARYLAND |  |
| :---: | :---: |
| Andrews | Vending Mach. Co. Baltimore |
| Economy Supply Company |  |
| General Vending Sales Corp. Baltimore |  |
| Hub Enterprises |  |
| Roy McGinis Cimore |  |
| Roy McGinnis Co. Baltimore |  |
| Abe Weiner |  |
| Lewis |  |
|  |  |
| Cumberland |  |
| Domestic Novelty Co. Silver Spring |  |
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Ideal Novelty Co. Co.
McCall
Lovelty
Louis McCall Novelty Co.
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Morris
Novely
Couis Morris Novelty Co., In
St. Lois
Olive Novelty
Cois. V.P Dist. Co. St. Louis
W. B. Noyelty Co.blinc.
Montana Males ConA $\begin{gathered}\text { MON } \\ \text { Billings. }\end{gathered}$ Pete L. Weyh Co. W. J. Nankeman Co. $\begin{gathered}\text { Malta } \\ \text { Mase } \\ \text { Col }\end{gathered}$ NEBRASKA
Kellogg Sales Cor
Grand island Macks Music Service Barkalow Bros. Co.

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Howard Sales Co.
H. Z. Vendinaha
H. Z. Vending \& Sales Co.
Public Scale Coha
R. C. King Omaha
Bank Club of Reño
A. Benetti $\begin{gathered}\text { Reno } \\ \text { ovelty } \\ \text { Reno }\end{gathered}$ Co.
W. A. Huffiman Reno Norman L. Mitchell
Ben T. Smith Cono
Co Ben T. Smith Reno
Williamson Sales. $\left.\begin{array}{c}\text { Sal } \\ \text { Reno } \\ \text { Ren }\end{array}\right)$. NEW JERSEY
Casino Amusement Co Casino Amusement Asbury Park

F. McKim Smith | Atlantic City |
| :--- |
| Palisade $\begin{array}{l}\text { Specialties Co. } \\ \text { Cliffide Park }\end{array}$ | East Coast Dist., Inc. Asco Vending Mach. Exchange Hercules Sales \& Dist. Co.

Newark Market Amusement Co., Inc.
R. \& Y. Nowerk

R. | R. \& Y. Novelties |
| :---: |
| Newark | Petes Amusement \&

Vending Machine Charles Sohnson Ambovelties NEW MEXICO
Ginsburg Music Coin Ginsburg Music Co. Coil

NEW YORK
The Arthur Hermann Co Jules OIshein $\&$ Co.
Albany Brooklyn Amusement J. Schoenbach rokilyn Alfred Sales, Inc. Buffalo Cold Springs Dist. Co . Buffalo Amusement Ops. Ass'n J. H. Winfield \& ${ }^{\text {Butalo }}$ Lew Wolf Enterporises Buy a Pak, Inc. Coho H. H. Weaver Coli, Inc.
Forest Hilis,
Raym I. Raymond Schwartz Acme Sales Co. N . Atlantic Dist. Co
New York Mike Munves Corp.
New York New York
Modern Musict Sales Corp.
New York Simon Sales. Inc. (Albert)
New York Simon Sales. Inc. (Dave)
New York Times Amusem Mort Corp. West Side Dist. Co. New York
Pancoast Amsement

New Square Amusement Co. | Eastern Sales Co. $\left.\begin{array}{c}\text { Co. } \\ \text { Rochester }\end{array}\right)$ |
| :--- | Kertman Sales Corp. Mohawk Skill Games Co.

Schenectady
Atlas Equipment Co. Atlas Equipment Co.



# RIVIERA 

## CONVERTED FROM

"BIG PARADE"

We Are Also Converting

ZOMBIE
SUN BEAM
DOUBLE PLAY
WEST WIND
SKY BLAZER

DO-RE-MI
STARS
LEADER DUPLEX

KNOCKOUT
$\$ 60^{00}$
f.o.b., Factory will be paid for above games.

Conversions for Outright Sale \$249.50 Each

# UNITED MANUFACTURING COMPANY 6125 n . western aves CHICAGO 45, ILLINOIS 

## PUBLISHES NAMES OF CMI ASSOCIATE MEMBERS



JAS. A. GILMORE
CHICAGO - James A. Gilmore, sec-retary-manager of Coin Machine Industries, Inc., 134 North La Salle Street, this city, as promised a few weeks ago, publishes the names of all the "associate members" of this organization this week who have contributed to the "public relations program" which the organization is hoping to get under way just as soon as 1.000 memberships have been received.

Gilmore is of the belief that without the complete and fullest backing of these members of the industry who believe that a $\$ 25$ associate membership (which $\$ 25$ is used toward the public relations program) coming to the fore (at least 1,000 such coinmen) then the work which the organization will sponsor will not have the sort of
staunchness behind it which is necessary in all public relations effort.

He feels, further, that every coinman should get båck of this first national attempt by the manufacturers to create better understanding between the press, public, civic authorities, and this industry. There is no doubt, he stated sometime back, that every operator realizes how much different conditions would be if he had an understanding press as well as sympathetic officials to help in his community.

Gilmore feels that the average operator wants this work to get under way just as soon as possible. He attributes the lack of greater numbers of memberships to simple negligence and the fact that some of the coinmen are so busy these days that they have very little time for anything but their own business.

To help the public relations program of CMI get under way as fast as possible he urges everyone of the coinmen who haven't yet become associate members to do so immediately and to be honored with national publication of their names.
He stated, "It takes only a check for $\$ 25$ addressed to Coin Machine Industries, Inc., 134 North La Salle Street, Chicago, Ill., to make an associate member of any coin machine firm. And this associate membership entitled the coinman to a great many extra privileges he never before enjoyed."


CHICAGO - Judy Starr of radio and music fame hits a new high note as she perches atop the new AMI Model A phono. Judy is gradually winning a high spot among juke box operators who have heard her broadcasts. The general belief is that her records will soon be clicking in juke boxes everywhere.


Completely Automotic. No Atrendont necesComplerely Auromotic. No Atrendont neces-
sory. Soundproof booth lorge enough for 2 people to record conversotion or song.

## VOICE-O.GRAPH

TRADE MARK REG. U.S. PAT. OFF.
Fully AUTOMATIC-COIN OPERATED ...

> INTERNATIONAL MUTOSCOPE CORPORATION 44.01 Eleventh St., Long Island City I, New York
> $\square$ Send me at once complete details on VOICE-O.GRAPH.
NAME.
FIRM...
ADDRESS
CITY $\qquad$ ZONE............STATE

$\triangle$ FILL OUTANDMAILTODAY INVESTIGATE TO-DAY

INTERNATIONAL MUTOSCOPE CORPORATION William Rabkin, Pres.

LONG ISLAND CITY I, NEW YORK

44-01 ELEVENTHSTREET

## MEMBERSHIP IN CMI TODAY WILL HELP KEEP YOU IN BUSINESS TOMORROW!

Contact Your Distributor or CMI Headquarters for Details


# ASKS JUKE BOX DISTRIBS AND MFRS COOPERATE TO PUT OVER 70\%-30\% 

HARRISBURG, PA. - Sol Hoffman of the Tri-State Music Company, this city, well known music coinman, reports that in his estimation, "The $70 \%-30 \%$ commission basis is the best arrangement because, regardless of the play, the location gets some commission. Whereas with $\$ 10$ front money, if the location only has $\$ 10$ in the machine, he gets nothing. The 10 c per tune, 3 for 25 c , will create too much sales resistance."

Hoffman then goes on to state, "May I suggest that, in addition, to advocating a strong operators' association for such purpose, that the manufacturers and distributors also cooperate with the operators' associations. Without their help the associations are worthless.
"Even if there were a 100 per cent membership in any association, when first organized, the distributor can come.along and create new operators in the territory which would upset this new commission arrangement.
"There are about six new music operators being put into business in our territory. With these operators knowing nothing about the cost of operation and actually peddling their
new machines, how can we even think of reducing the location's commission at this time?"

Hoffman also brings to the fore the fact that unless the distributors and the manufacturers come back of any operators' group, who form for the special purpose of arranging to obtain $70 \%-30 \%$ commission, then the chances that they will ever be able to obtain such a better commission basis becomes very, very slim.

He does realize, of course, that unionization of the mechanics and other electrical workers will bring about some better advantages.

But he feels, instead, that if he cooperation of the distributors and manufacturers in any territory is forthcoming that all will benefit when the operators can go to a $70 \%-30 \%$ commission basis and insure their continuance in the juke box business on a profitable basis.

This means that they will be happy to buy more new equipment all of the time to keep their routes up to top money earning peak because they will be working on a profitable enough basis to do so.

## "LOOK FOR THE EAGLE

 THE SYMBOL OF quality| PEPLACEMENT |
| :---: |
| PLASTICS |

makes and models of AUTOMATIC PHONOGRAPHS
(the oldest and newest), how available RIGHT PRICES
Send For Complete Price list
FAGTE
COIN MACHINE CO.
1514 N. FREMONT AVE.
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CHICAGO 22, ILL.

## MOTORS REPAIRED

Wurlitzer-Seeburg-Rockola-Mills - AMI Rowound to Factory Specificications. Rapid Service
-repaired or exchanged within 24 hrs. after arrival. Complete-No Extras ................. $\$ 6.00$ L. \& S. ELECTRIC

478 BRADFORD ST, B'KLYN, N.Y. - Dlickens 6-2745
It's What's in The Cash Box
That Counts

## Chrome Cabinet Assemblies

## Custom Built!

Better Built by Buckley -<br>\section*{YOUR GUARANTEE!}

COMPLETE NEW PRECISION-BUILT LIGHT WOOD CABINETS EXPERTLY FINISHED WITH PERFECT FIT NEW ALUMINUM CASTINGS.
$\checkmark$ CLUB HANDLE AND HANDLE COLLAR CHROME PLATED.
$\checkmark$ HEAVY BRASS CHROME PLATED ETCHED REWARD PLATES, 2/5 OR 3/5.

5c-10c-25c CHROME DENOMINATOR COIN INTAKE.
$\checkmark$ PAYOUT CUPS WITH ANTI-SPOON CUP.
$\checkmark$ DRILLPROOF PLATES.
YOUR CHOICE - $\underset{\substack{\text { Diamond Oran Ornaments }}}{\text { Cher }}$
GENUINE CHROME (PERFECTLY PLATED)
SURF BLUE WRINKLE

TAN WRINKLE
GOLD WRINKLE

CHOCOLATE WRINKLE GREEN WRINKLE COPPER WRINKLE


Write for Complete List of Replacement Parts

# BUCKLEY TRADING POST <br> 4223 WEST LAKE STREET <br> CHICAGO 24, ILLINOIS <br> (ALL PHONES: VAN BUREN 6636-6637-6638-6533) 

## makes SIORSEmoney!


$10 \leftarrow$ PER TUNE AND 3 FOR 25\& IS THE ANSWER, OP SAYS

WILMINGTON, • N. C. - J. A. Edwards of the Cape Fear Music Co. this city, believes that 10 c per tune, 3 plays for 25 c is the answer to the music operator's problem.

He says, "One play for a dime and three for a quarter is very satisfactory. At present we are operating all our beach locations on this basis.
"We feel", he continues, "that this set-up is better in every way because then you have the full cooperation of your locations.
"They feel", he claims, "that you are not trying to take anything away from them, but arc trying to help them, instead.'
Edwards also fcels that more ops thruout the country will enter into this 10 c per tunc. 3 for 25 c , because of the fact that cyen tho some mechanical changeovers have to be made $i$ is the best system as far as the location owners are concerned. They feel that the operator is working with them to help them enjoy bigger collections and at the same time protecting and insuring his own future.
"That's Us", Says Chuck Greene to Connie Haines


NEW YORK-C. C. (Chuck) Greene of Stept, Inc., publishers of "I Fall In Love With You Every Day" and the new "California Sunbeam" shows Connie Haines, sensational singing star of Mercury Records, whom Walter Winchell predicts will be the next juke box queen, the new sign which
has been put atop the AMI phono at Runyon Sales Company showrooms in this city to honor her as "The California Sunbeam Girl".
Comnie's recording of "California Sunbeam" on Mercury is reported to be clicking with juke box ops who have already received it.

# WANTED TO BUY! 

## MILLS ESCALATOR TYPE SLOTS s MILLS 4 BELLS r MILLS 3 BELLS n MILLS JUMBO PARADES COMBINATION FREE PLAY AND CASH $\leftrightarrows$ <br> KEENEY SUPER BELLS COMBINATION FREE PLAY AND CASH雨 BALLY CLUB BELLS ? BALLY HIGH HANDS M. S. WOLF DISTRIBUTING CO. 1348 VENICE BOULEVARD LOS ANGELES, CALIFORNIA



## HOLDS OPEN HOUSE



JOE FISHMAN
NEWARK, N. J. - Joe Fishman who heads the Atlantic New Jersey Corp., Seeburg distribs, this city, played host to a great many of this state's juke box ops introducing these men to the firm's new organization, and showing off his new building.
The object of the gathering, Fishman stated, was to get together with all the music ops in the state and have them meet the entire staff

Fishman is well known to the eastern cointrade. He was, for many years, head of the Amalgamated Vending Machine Operators Assn. of New York City. He also operated phonos for some years after the war started.
Fishman reported that his assistant in his new offices here is Herby Horowitz and a staff of an even dozen people are employer

## Minneapolis Cops Seek Stolen Black Cherry Bells

## Lists Their Serial Numbers

MINNEAPOLIS, MINN. - The Police Department here is seeking four "Black Cherry Bell" slots which were stolen from the local Elk's Club.
They list the serial numbers of these slots as: 5c play, serial No. 482144; 5c play, serial No. 483546; 5c play, serial No. 484757 and 25 c play, serial No. 482944.

If any coinman comes across these four Black Cherry Bells with these serial numbers, the Police Department here hopes that he will wire to Detective Noonan giving complete details and information as to just where the slots are and who sold or is attempting to sell them.

## LIST TEN TOP TUNES IN ALL CITIES

NEW YORK - Letters received from juke box ops suggest that The Cash Box list all cities and the ten top juke box tunes in those cities.

Music operators who desire to have the ten top tunes listed for their city are urged to mail or wire these listings to The Cash Box after phoning other ops in their communities and obtaining a complete review of the records being featured each week.


WANTED TO BUY COUNTER GAMES A.B.T. Target Late
Chailenger A.

Gottlieb Gripper, Single
Gottlieb Gripper, Triple
Kicker \& Catche
Pikes Peak
We Will Buy All Makes of Phonograph

## IDEAL NOVELTY CO.

2823 LOCUST ST. ST. LOUIS 3, MO Phone, FRanklin 5544

> We Have For Immediate Delivery Mills New Postwar Bell BLACK CHERRY

It is the most attractive bell machine ever offered to the operator. Important improvements have been incorporated in the mechanism which will prove beneficial to all co machine users for a long period of time. $5 \mathrm{c}-10 \mathrm{c}-25 \mathrm{c}-50 \mathrm{c}$ PLAY
Place Your Order Today to Insure Preferred
We have all repair parts for Milis Slot
machines. Write for complete price list.
Established $1895 \quad 50$ years of servic
SICKING, INC.
1401 Central Parkway Cineinnati, Ohio
It's What's in "The Cash Box" That Counts!


Solotone will make more money for you because it gives you six outstanding features.

1. Solotone individual music systems consist of any number of individual boxes, each box earning its own revenue by playing low volume music which can only be heard in a booth or directly in front of a box af the counter.
2. Solotone gives customers high fidelity tone quality because of its full-size-6-inch speaker.
3. Solotone's exclusive Meter Counter registers the plays for all the boxes in the location-a constant, accurate check of revenue.
4. Solotone boxes have DUAL ( 5 c and 10 c ) coin slots-the 10 c slot can increase your incomes as much as $30 \%$.
5. Solotone boxes take up to 30 nickels or 15 dimes af one time - which means extra revenue from customers.
6. Can be operafed equally
as well with either cellar
job or telephone studio.

## INTIMATE MUSIC NETWORKS, INC.



## ATTENTION OPERATORS

## A COMPLETE LINE OF PROFITS DISTRIBUTORS FOR

## MILLS

BLACK CHERRY BELLS vest pocket bells GOLDEN FALLS-HAND-LOAD

MILLS
MASTER ICE CREAM FREEZERS hardening Cabinets
FROSTED MALT FREEZERS

MILLS
PHONOGRAPHS PANORAMS
CONSOLES

A COMPLETE LINE OF PARTS

| SHINE.A-MINIT PRE-FLIGHT TRAINER | CHICAGO COIN'S GOALEE BALLY'S UNDERSEA RAIDER | VICTORY DERBY VICTORY SPECIAL |
| :---: | :---: | :---: |
| SHIPMAN STAMP MACHINES atLas peanut vendors | MASTER CHANGE MAKERS $5 c-10 c-25 c-50 c$ | CHANGE MAKER $5 c$ |
| KONTEST POKER A.B.T. TARKET SKILLS | SAFE STANDS <br> PIN GAMES | VIKING DELUXE POPCORN MACHINES |

## A FULL LINE OF RECONDITIONED EQUIPMENT

INTERNATIONAL MUTOSCOPE PRODUCTS

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VOICE-O-GRAPHS

## THE WEST COAST'S LEADING DISTRIBUTOR OVER 20 YEARS

MILLS SALES COMPANY, LTD.

OAKLAND, CALIFORNIA 1640 18th Street
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## MEXICAN DISCS FOR JUKES URGED

NEW YORK - John T. McManus noted amusements critics of the newspaper "PM," published here, this past week urged that Mexican artists and music "would provide weclome variety for U. S. juke boxes."

McManus offered this suggestion in his review of the new Mexican musical comedy, "Asi Es Mi Tierra," currently being screened in this city. It was the music in this film which prompted the suggestion.

Of interest to record manufacturers in search of something new is the McManus comment which stated that the melodies in the film were set to a novel, strangely syncopated measure, a property which has always found an eager juke box audience. In addition, McManus' remarks concerning the performances rendered by the Mexican artists were highly laudatory.

It's something for the diskeries to consider.

## One Way To Beat Parking Meters

ST. LOUIS, MO. - Employees of an East St. Louis coin machine dealer have observed how one police officer beats the parking meters when he brings his automobile downtown on his day off.

The officer parks in front of the meter, whips out his book and writes a parking violation ticket which he puts under the windshield wiper. When he has concluded his shopping, he removes and tears up the ticket, gets in the car and drives away.

NAMED BY PACKARD


DON V. KENNEDY
Don V. Kennedy, former advertising and sales promotion manager for Packard Manufacturing Corporation, has been appointed divisional manager for the southeastern district of the Packard Pla-Mor national sales organization, it was announced this week by Homer E. Capehart, chairman of the board.

Kennedy has been with the Packard firm for a number of years, prior to and during the war, and was located at the General Offices of the Packard Corporation during most of that time. His new appointment places him in charge of sales for Packard Pla-Mor Automatic Phono-


P \& S FREE PLAYS ARE PROVEN WINNERS Eagle Squadron Production From-Big League Shangrila. From - Mr. Chips Torpedo Patrol Prom - formation From - Blondie
Eagle Squadro Eagle Squadron KISMET Bombardier $\leftarrow$ WANTED AT ONCE
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## MOTORS REPAIRED WURLITEER - AM OLA - MILLS Rewound to -SEEBURG-ROCK Rapid service- Rewound to Factory Specifications hours after arrival. <br> Complete, No Extras <br> $\$ 7.00$ <br> Complete, No Extras <br> 24 MECHANISMS WANT - BUCKLEY T-12 or 24 MECHANISMS 503 W. 4lst. (LOngacre 3-5939) New Yort

graphs, Remote Control Wallboxes Auxiliary Speakers and accessories in Virginia, North and South Carolina, Southern Georgia and Florida.

## NOLA WILL HOLD CITY WIDE REFERENDUM ON SLOTS

## Mayor's Plan To "Let The People Decide" May Set A New National Pattern

Special To THE CASH BOX<br>By N. CHARLES WICKER

NEW ORLEANS, LA.-A referendum to determine whether the people of this city are for or against the legal operation of "coin operated gaming devices and mechanical slot-controlled contrivances designed for chance-taking or amusement" will be held here on May 28, it was announced this past week by Mayor Chep Morrison.

This method of "letting the people decide" may set a pattern in determining this issue in other cities thruout the nation.

Mayor Morrison recently went on record as favoring the legalization of all gambling here and was prepared to present such a bill to the Legislature now convening in Baton Rouge, the State Capitol. However, Morrison's plan met wtih stern opposition from New Orleans clergymen and other groups, so he has decided to let the people decide for themselves.

The referendum will be conducted with voting machines and watchers, but will not have the force of law. Mayor Morrison, however, was certain that it would give a positive answer to the small but vociferous group who have opposed this excellent program.

Nonetheless, even should the city follow their newly elected mayor again, a keen fight awaits the bill in the legislature.

Morrison's six point program proposes to:
(1) Make it unlawful for cities in Louisiana with populations of over 300,000 (New Orleans is the only one) to "own, purchase, lease and operate all kinds and forms of coin-

## WANTED PHONOGRAPHIS

## ROCK-OLA

TWIN $12^{\prime \prime} \mathrm{s}$
OR
TWIN 20's
HIGHEST PRICES PAID
Write - Wire - Phone
DEES SERVICE SHOP
1119 VENICE BLVD.
LOS ANGELES 15, CALIF. (PHONE: FE 7875)
operated gaming devices and mechanical slot-controlled contrivances."
(2) Permit other municipalities to do the same by local option.
(3) Give the Commission Council or other governing body the right to limit the number owned, leased or operated by the city to a maximum of 3,000 .
(4) Set the percentage of royalty or fee that shall be paid by the operators of the machines. Also the number of machines will be limited to a maximum of ten (10) for any establishment.
(5) Limit operation of slot machines to certain zones.
(6) Limit operators of slot machines to persons of good moral character. It is pointed out that no person, firm or corporation shall be eligible to operate as a licensee unless of proven good moral character. Licenses will not be granted to anyone ever convicted of a felony.

## Very Desirable ARCADE EQUIPMENT <br> Thoroughly Reconditioned

| Thunderbolt | \$275.00 |
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| Periscope | 179.50 |
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| Submarine Gun | 185.00 |
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| Skill Jump | 65.00 |
| Exhibit Strike It | 59.50 |
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| Hoot Man Golf | 75.00 |
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| $\left.\begin{array}{l} \text { Fortune Teller } \\ \text { Post Office } \end{array}\right\} \$ 145.00 \text { Each }$ | 275.00 |
| Exhibit Card Venders | 37.50 |
| Mutoscope Card Venders | 37.50 |
| Mystic Mirror | 145.00 |
| Gypsy Palmist | 165.00 |
| Roovers Name Plate | 150.00 |
| Magic Finger | 150.00 |
| Mutoscope Crane | 95.00 |
| Electric Hoist | 95.00 |
| Texas Leaguer | 59.50 |
| Mutoscope Picture Machines $\qquad$ ( $\$ 32.50$ in lots of 10 ) | 35.00 |
| Mutoscope Punching Bag . | 195.00 |
| Liberty Striker | 145.00 |
| Lift-O-Graph | 185.00 |
| Light House Grip | 145.00 |
| Windmill Grip | 145.00 |
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## BIGGER PROFITS ASSURED!

## WITH <br> LAZAR'S Sure-Fire

 "LUCKY SEVEN SELECTION"Not a random assortment of equipment - but Lazar's choice of the outstonding leaders in each field.

1. THE ROCK-OLA PHONOGRAPH OF TOMORROW-The finest modern phonograph for the finest, peak-profit locations.
2. GOTTLIEB'S STAGE DOOR CANTEEN-Recognized as the "A No. I" Big-play favorite everywhere.
3. GOTTLIEB'S THREE-WAY GRIPPERS-New, improved model; Sturdier, stronger-New easy-to-read dial.
4. NEW A.B.T. CHALLENGER (Ic and 5c play). By far the top-profit sklll counter-game
of all time. of all time.
5. ACE COIN COUNTER-Sensationally popular new feather-light model, with 5 BIG
6. IMPROVEMENTS offered in no other coin counter.
7. PACES SLOTS AND PACES REELS (5c, $10 \mathrm{c}, 25 \mathrm{c}, 50 \mathrm{C}$ and $\$ 1$ )-Big favorites all.
8. DAVAL PRODUCTS-A complete line-up of sensational new counter games, each deslgned to have sensational new appeal, includling MARVELS and AMERICAN EAGLES (coin and non-coin operated).
we are delivering and all orders are filled in rotation Rush YOUR Order to


# EASE IN PLASTIC SUPPLY NEAR 

WASHINGTON, D. C. - The supply of plastics, which has been seen among the list of critical shortages may take a sudden turn toward an abundant quantity soon, it was revealed here this past week.

Among the reasons credited for this change is the news that E. I. Du Pont de Nemours firm will begin the construction of new plastics factories within a month and the disclosure that many of the most significant German advances made in plastics during the war may soon be put to use by American producing firms.
The Du Pont project has the blessing and approval of the Federal Government's Civilian Production Administration, an action that assures the construction of every required priority to insure early production results.

## Music on Wire for Travelers

NEW YORK - A new entertainment innovation for passengers on trains, planes and buses is being developed in a music-on-wire machine now being prepared by Lear, Inc., it was announced here this past week.

The new unit, which will feature music "magazines" fitted to play transcriptions five hours long without a halt, will be included in new passenger cars now in production by major railroad firms. the

Twhank kithint
of
THE CASH BOX Dated June 24th will be in circulation All ads go to press JUNE 20th Wire, Phone or Mail your copy now $\downarrow$ for Preferred Position

## THE CASH BOX

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BLACK CHROME CABINETS*) $\$ \mathbf{2 9 5 0}$



## GENUINE SILVER CHROME CABINETS Brnat New, compete, only \$3950

These New Fearures Included in fill Chrome Cabinets:

Fit All Mills Escalator Type Machines Specify $5 \mathrm{c}, 10 \mathrm{c}$ or 25 c play; $2 / 5$ or 35 pay

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& \text { WANTED } \\
& \text { MILLS ESCALATOR } \\
& \text { TYPE MAGHINES }
\end{aligned}
$$

WILL PAY...

$$
\begin{aligned}
& \text { \$85.00 . . . . . . 5c } \\
& 90.00 \text {. . . . . . 10c } \\
& 100.00 \text {. . . . . . 25c }
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bLUE FRONTS WAR EAGLES BROWN FRONTS FUTURITY EXTRAORDINARY'S 3/5 OR 2/5 PAY
IF 2/4 PAY - $\mathbf{\$ 2 0 . 0 0}$ LESS THE ABOVE PRICE
F.O.B. YOUR TOWN

WIRE - WRITE - PHONE


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$\mathbf{S t}$., Buffalo 2, N. $\mathbf{Y}$.
OTHER DISTRIBUTOR TERRITORIES AVAILABLE - WRITE!

## OPERATES SUCCESSFULLY AT HIGHER COMMISH

SYRACUSE, N. Y. - H. E. Russell, well known music operator of this city, wrote The Cash Box this past week that in the matter of increasing the operator's "take", it was his belief that a $70-30 \%$ commission basis or the taking of $\$ 10$ per week in front money were the most practical methods based on his experience.
"I have successfully operated automatic hostesses for over five years on a strictly $\$ 15.00$ per week front without exception, Russell declared. "Today I'm thought of a lot more by my
lessees for being a sound, sensible operator, as two of my competitors have since closed their studios

Russell began to cut his juke box commission to $331 / 3$ per cent for the lessee three years ago, when records zoomed in price and he was forced to purchase many on the retail market. "Today," he added, "I have only three 1938 models on a $50-50$ basis, all the others are on a $662 / 3-331 / 3$ percentage.'

Declaring that either the front money suggestion or the $70-30$ com-
mission would work out "if the operator rfalizes that this business is his livelihood and not an expensive hobby," Russell urged that ops take on this problem realistically.

As to which method would be most practical of the two. "Local reaction and the operator's own sentiments should govern the one to use,'

In line with Russell's opinions, ever increasing quantities of mail have been arriving at the offices of The Cash Box here in support of the 7030 and front money plans.

Announcing . . . HEATH COIN CHUTE ADAPTOR UNITS
FOR WURLITZER PHONOGRAPHS 412, 616, 24, $600 \& 500$


UNTT :1-TOP VIEW-AS YOU RECEIVE IT-FOR 412' \& 616

We Can make delivery of these assemblies WITHIN TWO WEEKS!

Complete Satisfaction Guaranted or Your Money Back.

## NO ARGUMENTS WHATSOEVER.

$\$ 22.50$ tast vit
Each unit is composed of 3 chutes, $5 \mathrm{c}-10 \mathrm{c}-25 \mathrm{c}$, and completely
reppaces 3 worn chutes on your phonographs. Chutes cannot be sold separately, as they will not work in conjunction with chutes
now on your machines. However, once you buy a completo Hesth now on your machines. However, once you buy a complete Heath
Unit individual chutes can be replaced. Units are easily installed Unit individual chutes can be replaced. Units are easily installed
in a few minutes. Complete instructions are enclosed with each in a few minutes. Complete instructions are enclosed with each
unit. Installation requires NO drilling. tapping or defacing of phonograph in any way, Heath Unit fits in same opening of phono cabinet, Heath Unit has same overall dimensions as the threo
chutes it replaces. Heath Unit has been tested on location several chutes it replaces. Heath Unit has been tested on location several weeclusive world-wide distribution by one of America's most repextable manufacturers. They have had years of experiences and use only best materials. Unit is chromium plated and has brass slides.
Think of the pleasure you will give your customer. Now they can again gently push in a coin chute. No more bruised fingers and hands from banging on worn-out chutes.
Be sure to order by model numbers. The Number I Unit fits Number 3 Unit fits 500 's. Remember this is a proven product. These coin chutes are as near slug proof as is possible to build.
Write, wire or phone your orders. Orders with one-half $(1 / 2)$ deposit given priority.
Dixie's most progressive distributors again bring you a "Peach from Georgia.


UNTT :2-TOP VIEW-AS YOU RECHEIVS IT-FOR 600's AND 24\%
FOR 500
HEATH UNIT NO. 3

ORDER BY UNIT NUMBER OR MODEL NUMBER OF MACHINE Address All Orders c/o Parts Dept.

# HEATH <br> DISTRIBUTING <br> CO. 

217 THIRD STREET
(Phones: 2681 and 2682)
MACON, GEORGIA

## BLATT APPOINTS SOLOTONE DISTRIB



THEODORE BLATT
NEW YORK - Theodore Blatt, regional factory representative for the Solotone Corporation, California, this past week announced his first distributor appointment, naming the Intimate Music Networks, Inc., as exclusive distributor for the Solotone product in metropolitan New York.

The firm, headed by Jack Rubin and Max Schiffman, is located at 461 West 49th St., this city, and at 557 Rogers Avenue, B’klyn, N. Y. They qualified for the Solotone appointment thru their specialization in wired music for many years.

## CENTRAL OHIO COIN MACHINE EXCHANGE WILL PURCHASE FOR CASH WILL PAY HIGHEST PRICES FOR <br> PINBALLS - CONSOLES - PHONOGRAPHS SLOTS - ARCADE EQUIPMENT NO DEAL TOO LARGE OR TOO SMALL CENTRAL OHIO COIN MACHINE EXCHANGE NEW ADDRESS <br> 185 Town Street Columbus, Ohio (Phone: Adams 7949-7993)

During that time, they were known as the Premier Music Company.

Theodore Blatt is one of the industry's old timers. He entered the cointrade more than fifteen years ago when he pioneered the Greater New York Operators Association, the first such group in the country.

As an attorney, Blatt has enjoyed a highly successful law practice, and his ties with the coin machine business have always been close. His brother, Willie (Little Napoleon) Blatt, is among the nation's well known coin machine distribs. Teddy considers his new association so important that he is terminating his law activities in order to devote full time to the Solotone product.
"In my opinion," he stated, "Solotone is ushering in the atomic era of the music business. It offers an entirely new approach for music operation and is the operator's answer to the problem of changing styles and equipment. Once a Solotone installation is made, it is permanent. The location has no need to concern itself about new replacements.'


## Only Slots Taken As

 Loot in Tavern StickupOTTAWA, ILL. - Six gunmen entered a tavern located on the outskirts of town here recently and held up the proprietor and a number of patrons while they removed several slot machines which they promptly carried off.
Four of the gunmen, it was reported, went inside and took out the slots, while the other two remained on guard outside the establishment. Customers in the place at the time were not molested nor was the cash register robbed.

A patron had placed a $\$ 10$ bill on the bar, and this, with other change. was not taken by the bandits.
No attempt was made to otherwise rob the tavern keepers.

# SLOT RAID ON CHARITY FAIR ROCKS N. Y. PRESS \& PUBLIC 

NEW YORK-This city's newspapers and public were up in arms this past week as the result of a full scale slot machine raid by police on an annual charity Fair sponsored by a prominent private school here.

Mighty was the backfire it provided to Mayor O'Dwyer's much publicized "war" on coin operated amusement games.

The event was the Annual Fair sponsored by the parents association of the City and Country School. Its purpose was to help provide funds for the association's scholarship fund, every cent of which is used to provide tuition fees for children who otherwise would be unable to attend the progressive institution.

Scores of prominent citizens, leaders in industry, arts and science, attended, as did a city councilman, a judge and even, it is reported, several members of the mayor's own hierarchy. The affair was being held for its tenth successive year, and had been well publicized.

But use of the two slot machines and a "Lucky Wheel" broke up the fair and carnival. Members of the Parents Association said later they were bewildered by the police action and at a loss to understand why they were raided, since the slots were part of the regular entertainment customs started years ago.

The police declared that they had received an anonymous phone call shortly before midnight which tipped them that "gambling" was being conducted at the school house. The tip was enough to start an inspector and ten patrolmen, all in plain clothes, to the scene. They found the games going on and watched for a time and indulged in the play before they identified themselves.

The inspector ordered all activities halted and then seized the two slots. The police arrested the secretary of the school and charged her with maintaining a place of gambling. They charged a top executive of the powerful "Daily News," with operating a slot machine. Another so charged was the wife of an eminent

New York University professor. In all, seven citizens took a ride in a patrol wagon charged with offenses linked to the two slots.

Later, members of the Parents' Association issued the following statement:
"The Parents' Association of the City and Country School for the last ten years has held an Annual Fair for the benefit of the association's scholarship fund. Every cent of the proceeds earned by the fair goes to finance the tuitions of a large number of children who would otherwise be unable to attend the school. In addition to games of skill and chance, appropriate to a country-fair atmosphere, this event features square dancing, skits and theatrical acts to which talent from the parent body and Broadway have always gener-
ously contributed. Since this year's program differed in no respect from the fairs that have preceded it, we are at a loss to understand why last night's fair was brought to an unhappy end."
In a telephone interview with The Cash Box, Mrs. Ruth Goode, a member of the parents' group declared that most of the parents and guests indulged in the 5 c and 25 c slot play not to win money but to lose it, so that the net proceeds would be enlarged.

The seven who were charged as operators of the slots pleaded "Not Guilty" when they appeared in Gamblers' Court last week. On the request of their attorneys, the case was postponed until June 4.

It should be of interest to coinmen to see what happens on that date.


| SALE RECONDITIONED CONSOLES - 1-BALLS AND MILLS SLOTS |  |  |
| :---: | :---: | :---: |
| Mills Extraordinary-10c .-.-......-- $\$ 139.50$ | Mills Blue Front-10c Refin. .............. 159.50 | Jennings Gooseneck-50c ............... 129.50 |
| Mills Blue Front-5c Refin, ............... 135.00 | Mills Wolf Head-10c Refin. ...----.... 89.50 | Jennings Gooseneck Rockola Pot-50c 149.50 |
|  | Mills Roman Head-5c Refin. -...-....... 119.50 | Spinning Reels-5c P.O. .-.............. 79.50 |
| Mills Roman Head-50c Refin...-.-.... 269.50 | Jennings Silver Moon Chief-5c ........ 169.50 |  |
| Mills '41-1-2-3 ...-.......................-- 69.50 | Mills Jumbo Parade-5c F.P............. 119.50 |  |
| Seeburg Wall-O-Matic Wireless Boxes (Rec.) ...................... $\$ 28.50$ Genuine Fibre Main Gears for Seeburg and Wurlizer |  |  |
| Seeburg Wall-O-Matic 3-wire Boxes (Rec.) .. | (Less Hub) ............Sample, each $\$ 4.00$-Lots of $10 \ldots . . . . . . . . .$. Each $\$ 3.50$ |  |
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| QUANTITY PRICES TO DISTRIBUTORS AND JOBBERS |  |  |
| TERMS: $1 / 3$ Deposit, Balance C.O.D., F.O.B. Los Angeles, Cal. FACTORY GUARANTEED AGAINST DEFECTIVE WORKMANSHIP AND MATERIAL |  |  |
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# BADGER'S BARGAINS <br> "OFTEN A FEW DOLLARS LESS - SELDOM A PENNY MORE" <br> MILWAUKEE <br> See CARL HAPPEL <br> See BILL HAPPE 

## KEENEY RECONDITIONED SUPER BELLS

Keeney Super Bells, 5 c , Combination Free Play and Pay Out, Rebuilt and Reconditioned
Keeney Super Bells, 25c, Combination $\mathbf{2 9 9 . 5 0}$ Keeney Super Bells, 25c, Combination
Free Play and Pay Out, Rebuilt and Reconditioned
$\qquad$ Combination Free Play and Pay Out, Rebuilt and Reconditioned.... $\$ 595.00$ Keeney Super Bells, Twin $5 \mathrm{c}-25 \mathrm{c}$,
Cash Pay Out, Reconditioned and Cash Pailt

## RECONDITIONED CONSOLES

## LARGEST STOCK OF DEPENDABLE CONSOLES ON THE WEST COAST


Mills Four Bells, Late Head,
$5 c-5 c-5 c-25 c$
Mills Four Bells, Orig. Heads,
$5 c-5 c-5 c-25 c$ Mills Four Bells, Orig. Heads,
$5 c-5 c-5 c-25 c$ $5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}-25$ $\qquad$ $\$ 750.00$

Pace Reels, Twin $10 \mathrm{c}-25 \mathrm{c}$, P.O Pace Saratogas, Twin 10c-5c, P.O..... Pace Reels, 5 c (Comb.), F.P., P.O..... Pace Saratogas, 10c, P.O., Late Model 5, 25c, P.O. Late Model P.O., Late Model $\qquad$ 495.00 | 195.00 |  |
| :--- | :--- |
|  | 124.50 | Pace Saratogas, 5c, P.O., Late Model 124.50 Pace Reels, 10c-P.O., Late Model...... 169.50 Jennings Fast Time, P.O. Jennings Fast Time,

Jennings Derby Day

Keeney Super Bells, 4-Way, 3-5c,
I-25c, Cash Pay Out, Rebuilt and
 Keeney Super Bell Twin, $5 \mathrm{c}-5 \mathrm{c}$, Cash
Pay Out, Recon Reeney Super Bell Twin, 5c-5c, Cash
Pay Out, Reconditioned and
Rebuilt Rebuilt

Mills Four Bells, Late Heads, $5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}$ $\$ 595.00$ $5 c-5 c-5 c-5 c$.-...................... $5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}$ 395.00 Evans Bang Tails, Late D.D., Jack Pot 295.00 Evans Dominoes, Late D.D., Jack Pot.. 295.00 Evans Lucky Lucre, 3-5c, 2-25c..........-. 295.00


 Mills Jumbo (Comb.), F.P., P.O.............. 214.50 Mills Jumbo, Late High Head, P.O... 149.50 Mills Jumbo, Late High Head, F.P..... 129.50 Jennings Silver Moon (Comb.),

|  |  |
| :---: | :---: |
|  |  |

RECONDITIONED

Rock-Ola Commando............................... $\$ 595.00$ Rock-Ola Premier ..........---...-................... 575.00 Rock-Ola Spectravox \& Playmaster........................ 450.00 Rock-Ola Spectravox (Only).............. 100.00 Rock-Ola Late $5 \mathrm{c}-10 \mathrm{c}-25 \mathrm{c}$ Wall Boxes 39.50 Rock-Ola Late 5c-10c-25c Bar Boxes.. 39.50 $\begin{array}{lll}\text { Rock-Ola Late } 5 c \text { Baŕ Boxes ....-.-.......... } & 24.50 \\ \text { Rock-Ola Late } 5 \mathrm{c} \text { Wall Boxes............. } & 19.50\end{array}$

PHONOGRAPHS, WALL BOXES
Wurlitzer Model 950............................. $\$ 795.00$ Wurlitzer Model 780M..

AND SPEAKERS Wurlitzer Model Victory 500................................. Wurlitzer Model Victory 24 Wurlitzer Model 600 $\qquad$ Wurlitzer Twin 12 Buckley Chrome III. Boxes

| Packard Pla-Mor Boxes............................ | 27.50 |
| :--- | :--- | :--- |

$\$ 795.00$ 695.00 595.00 450.00 250.00 250.00

Rock-Ola Moderne Speakers-.--.... $\$ 59.50$ New Kleer-Tone Speaker Cab.,

 12 In . P.M. 16 Oz Speaker
$12 \ln$. P.M. 16 Oz. Speake

12 In. P.M. 46 Oz. Speaker------..............----- 18.50
12 In. P.M. 64 Oz. Speaker

## BADGER NOVELTY COMPANY

Exclusive Distributors for
ROCK-OLA MFG. CORPORATION
J. H. KEENEY \& COMPANY

NORTHWESTERN CORPORATION
State of Wisconsin and Northern Michigan
2546 NORTH 30th STREET, MILWAUKEE 10, WIS.
All Phones: KIL. 3030

## LUMBER CRISIS MAY EASE SOON

WASHINGTON, D. C.-Lumber, long among the list of critical shortages crippling coin machine production, took a tremendous swing for the better this past week, when it was announced here that huge quantities of surplus stocks would be taken from military establishments and channeled for civilian use.

According to reliable estimates, the amount of lumber stock involved totals some two billion board feet, and it is expected that this materal will be rolling out to commerical yards within the next ninety days.

In addition, even greater quantities will become available later as increasing numbers of military establishments are declared surplus to Federal requirements. Much of this lumber is said to be composed of high quality stock.

Tho the greater proportion of this reused wood will be directed to new housing, commercial users can look to some relief in a statement made by a Government lumber expert, who declared that every foot of lumber salvaged under this program would reduce requirements for new lumber by an equal amount.

## LEVY PLACED ON JUKES

PERU, ILL. - Juke boxes will be licensed at $\$ 15$ per year in this area as the result of an ordinance adopted here recently by the city council. The levy, which will be made on some thirty machines being operated here, goes into effect on June 1.

The ordinance further provides that failure to purchase a license will result in a fine not to exceed $\$ 100$, with each day's failure to have a license to be considered a separate offense.

The ordinance was adopted by unanimous vote.

Add another example why this industry needs a National Tax Council.

## Slots Compared to Atom Bomb

VIVIAN, LA.-"The Citizen," newspaper here, included the following comparison in its Town Talk column:
"It is revealed that fourteen thousand tons of silver went into the making of the atom bomb charge weighing a couple of pounds.'

To which the editor added the crack: "Slot machines are like that."

## - ATTENTION

## * western pennsylvania

 $\star$ NORTHERN WEST VIRGINIA * SOUTHEASTERN OHIOThe New Mills Black Cherry Bells now available $\qquad$
Mills Brand New Vest Pockets, Fruit Reels - 5c Play................................. $\$ 74.50$

- WANTED -

Super Bells Saratogas, F.P. Comb. Pace Reels, F.P. Comb. Pin Games

WIRE - PHONE - WRITE NOW
COIN Machine disriburing co.
500 N. Craig St. Pittsburgh 13, Pa.
(Museum 0303-04)

## LONGER RECORD LIFE!

QUALITY REPRODUCTION! FEWER SERVICE CALLS! AND MORE PROFITS WITH PFANSTIEHL
New Coin Machine Needles operators price list
Up to 20
Op to 20
Over 20
Over 50


Over 100
Over 200 . 49 Each .-. . 48 Each 1/3 DE Kast Coast Distributors, Inc. 415 Frelinghaysen Ave. Newark 5, N.J. Phone: Blgelow 8-3525
IT'S WHAT'S IN "THE CASH BOX" THAT COUNTS

## GROETCHEN CO. INCORPORATES

CHICAGO - The Groetchen Tool Company, manufacturer of the famed "Columbia Bells" and other equipment, owned by Richard Groetchen for the past twenty-five years, has become a corporation, it was made known here this past week.

The new firm will be known as the Groetchen Tool and Manufacturing Corporation, of which Richard Groetchen will serve as President and Treasurer. Other officials include E. C. Hansen, who becomes Vice-President and General Manager, and Miss Marianna Rudd, Assistant Treasurer.

The Groetchen Tool and Manufacturing Corp. is now set up for volume manufacture of Columbia Bells and their famous Rotary Cooker. The Columbia Bell, which has been on the market for many years and is well known to ops everywhere, is rolling thru at top speed production to meet an ever-growing demand, according to a recent annoucement.
In addition, the Rotary Cooker, altho new in the restaurant and hotel field, is already being used in 21 states and in many foreign countries.
Since purchasing the building which houses the large Groetchen factories, Richard Groetchen has built beautiful new sales rooms on the main floor, and daily the firm plays host to many coin machine ops and restaurant owners from all parts of the country.
Installed in the sales rooms is one of the Rotary Cookers, all set up and ready for demonstration. An expert chef is in attendance and steaks are served created to the visitor's most particular taste.

## NINE SLOTS HIJACKED

CHICAGO-A man who walked into the office of the Biltmore Country Club, and made inquiries about membership for himself and three friends on a recent afternoon, returned later that night and hijacked five slot machines, it was revealed in a report to the Lake County sheriff's office, located here.

During the same approximate time, it was reported that three men carried off four slots from the Lakeview Tavern, in Lake Zurich.


Missouri Music Ops Meet

## Declare Ban On Premiums To Locations

ST. LOUIS, MO.-A host of music op members of the Missouri Amusement Machine Association turned out for a special meeting that was held this past week at the Roosevelt Hotel, this city.

The chief topic that was given particular stress was a new regulation forbidding members from extending premiums in order to secure new locations, such as the practice of installing linoleum, having the wallpapering or carpenter work accomplishd, etc.
Agreement of all members to this measure was announced later by Lou

Morris, the association's President.
"Nobody will be allowed to jockey his way into a location by this route," he emphasized. "Every member will have to secure new spots on the regular rate basis only, else we'll have a competitive situation which would soon grow ridiculous."
Also aired at the meeting was the subject of new rates, preferably on the $70-30$ basis, but this subject was tabled for sixty days at which time enough new phonographs will have arrived to make some decisions, it was said.

## WANT TO BUY- <br> ANY QUANTITY

The following GOTTLIEB Games -
School Days .............. $\$ 25.00$ Sea Hawk .................. $\$ 25.00$
Paradise ................... 25.00 Horoscope .............. 30.00
Spot Pool ................. 35.00 Miami Beach ............ 35.00
ABC Bowler .............. 25.00 Champs .................... 25.00
Belle Hop..................... $\$ 25.00$
EMPIRE COIN MACHINE EXCHANGE
2812 W. NORTH AVE. (HUM. 6288-89) CHICAGO 47, ILL.

Why it Will Pay YOU
TO
SELL US YOUR ROUTE
We have been associated with the coin machine industry for over twelve years and have an enviable reputation for fair dealing.
NOW YOU CAN GET TOP PRICES for your equipment. So if you are interested in converting all or any of your equipment into cash CALL or WIRE US COLLECT and satisfy yourself that it will pay you to deal with us NOW!

We WILL BUY ONE PIECE
OR YOUR ENTIRE BUSINESS!

WE HAVE ROUTES FOR SALE IN MINNESOTA, WISCONSIN AND IOWA
Contact us for detailed information

250 W. BROADWAY - PHONES CHERRY 3371 - MINNEAPOLIS, MINN. ASSOCIATE OFFICES - MILWAUKEE - DES MOINES - OMAHA
Now on Display
IN WUR SHOWROOM
NEF
1946 A M I
PHONOGRAPH

```
                        chicago coin
                            GOALEE .................$525.00
```

BANK BALL ............ $\$ 375.00$

NEW MACHINES TO BE DELIVERED in EAST. PA. ONLY WILLIAMS '"SUSPENSE'" BALLY SURE QUEENS BALLY YICTORY SPECIAL
BALIY VICTORY DERBY

PILOT TRAINER $\$ 850.00$
HOTTEST MONEY MAKER FOR ARCADES AND OUTDOOR AMUSEMENT SPOTS.

WE HAVE EVERYTHING FOR THE OPERATOR INCLUDING COMPLETE LINES OF PARTS, PLASTICS, RECORDS, NEEDLES, ETC.

* USED EOUIPMENT

WE WANT PINS
SEND US YOUR LISTS


- MUSIC.


We Are
EXCLUSIVE DISTRIBUTORS for
SOLOTONE MUSIC SYSTEM For Complete Plan WRITE or WIRE BLACK HAWKS PERPETUAL PENNY CIGARETTE MACHINES
CIGARETTE
LADELPHIA

855 NORTH BROAD STREET
PHILADELPHIA 23, PA.
PHONE: STEVENSON 2258-2259

## LOWREY HEARS HIS LATEST DISC



RICHMOND, VA. - Fred Lowrey, who earned national fame as "The Blind Whistler* thru appearances with the Horace Heidt orchestra, was given a treat when he visited at the offices of the Musical Sales Co., Seeburg distributors in this city, when they played his latest Columbia re-
cording, "From The Land of the Sky Blue Water," on their now phonograph.

Left to right are: Herb Wilson, sales: Al Patrick, Seeburg sales ingineer, Fred Lowrey; accompanist Dorothy Rae, and Larry Lawrence, manager of the Musical Sales firm.

## Tubular COIN WRAPPERS

1 Case
$\qquad$
65c per $M$

3 Cases............60c per M
6 Cases..............53c per M
Less Than Case Lots. Assorted Denominations. 70 c per M .

50c PENNIES ........ 19 M to CASE
\$2.00 NICKELS .......... 17 M to CASE $\$ 5.00$ DIMES .............. 20 M to CASE $\$ 10.00$ QUARTERS ....... 15 M to CASE $\$ 10.00$ HALVES .......... 15 M to CASE
F.O.B. Chicago

Case lots shipped. One denomination to case. Order in quantity conforming to packing if possible.
$1 / 3$ Deposit with Order, Bal. C.O.D. All Orders Shipped Express Unless Otherwise Specified. charles (Jimmy) johnson
GLOBE DISTRIBUTING CO.
1623 N. California Ave. Chicago 47 (Phone: ARMITAGE 0780)

[^1]
## SLOTS MAY GO UP IN ANOTHER ILLINOIS CITY BELLEVILLE MAY PASS ORDINANCE IN 2 WEEKS

Special to The Cash Box
by BERT MERRILL
BELLEVILLE, ILL.-Operators here are watching with close interest the action of the Belleville City Council in the next week or so on a bill which would officially designate slot and pinball machines as "mechanized amusement devices."

The measure, introduced by councilmen, would license the machines. Supporters of the bills contend that the fees from the machines would produce income estimated at $\$ 25,000$ per year for the city.. Annual license fees would be $\$ 100$ for each amusement machine with a limitation of five machines in each location.

Some opposition came from the city attorney, Eugene H. Widman, who first refused to draw up the proposed ordinances, stating that state statutes prohibit gambling in any form. Several aldermen retained a lawyer to draw up the measures. They maintain they have sufficient support to insure passage of the bill, and are confident that this controversy, which has been "on the fence" for three years will now be settled for good.

A fine of $\$ 50$ to $\$ 200$ for unlicensed machines is provided in the bill. The decision to introduce the bill followed action of the village council of Millstadt, Illinois, which licensed slot machines of every type two weeks ago. The Millstadt experiment, already swelling tax coffers, has worked out so well that it is expected that other Eastern Illinois communities will follow suit before the end of June.

Operators meanwhile were reported cleaning up machines long in dusty storage, pending successful passage of the bill.


## HIT PARADE of WESTERNS

SCOTTY HARRELL and HIS TEXANS
\# 137 SDON'T PLAY WITH MY HEART \# 139 \{ MY SWEET SENORITA

All Records Retail 75c plus tax

## haL McINTYRE PLAYS THE NEW AMI



NEW YORK - Hal McIntyre, noted orchestra leader, demonstrates how he'd like juke box customers to re-
ceive his recordings when he viewed the new AMI phonograph at the Runyon Sales Co., AMI distribs

## Now Delivering THE FOLLOWING RELEASES

G \& G 1021
Collectors Jazz Series "I DON'T STAND A GHOST OF A CHANCE"
backed by "PARADISE LOST"
Vocal by Ernie Andrews
with the Baranco Trio

G \& G 1022
Collectors Jazz Series "THAT'S MY BABY"
(Parts 1 \& 2)
By Marvin Johnson

WRITE FOR COMPLETE LISTS AND PRICES
AMERICAN COIN-H-MATIC MACHINE CO.
Exelusive Distributors in Western Pa., W. Va. and Va.
1435 FIFTH AVENUE Phone: Atlantic 0977 PITTSBURGH 19, PA.

## Laok 7o The BENEHAL Gar IEAIDEHSHIP

It'S GENERAL FOR THE INDUSTRY'S LEADERS A. B. T.'s CHALLENGER

New 1946 Model!
Immediate Delivery!
Each
Write for

The counter game with the army-type pistol that challenges the player's skill . . . keeps them playing! Count on every location for profitable returns!

Look to The GENERAL For These Top-Ranking Products:

- AIREON Electronic Phonograph
- STAGE DOOR CANTEEN
\& GRIP SCALE
- SHINE-A-MINIT
- CHAMPION HOCKEY

\section*{-

## - <br> 

- Jennings STANDARD CHIEF
\& SUPER DELUXE CHIEF
- BANK BALL
- Daval's GUSHER, MARVEL, AMERICAN EAGLE
$\square$




## OUTSELLING 'EM ALL!!

## THE ORIGINAL -

## AL (STOMP) RUSSELL TRIO

## NOW SWEEPING THE NATION



$$
\begin{aligned}
& \text { (PUT-TI — PUT-TI) } \\
& \text { EXCELSIOR No. } 174
\end{aligned}
$$

List Price $\$ 1.00$ - Regular discounts to Dealers \& Operators

> A FEW TERRITORIES STILL OPEN - WRITE US!

ORDER FROM YOUR NEAREST DISTRIBUTOR

| RUNYON SALES CO. 593 TENTH AVENUE NEW YORK 18, N. Y. | K. \& M. DISTRIBUTING $\mathbf{C O}$. 1913 W. PICO BLVD. LOS ANGELES, CAL. | CANIPE DISTRIBUTING CO. 1049 UNION AVENUE MEMPHIS, TENN. |
| :---: | :---: | :---: |
| BIRMINGHAM VENDING CO. 2117 THIRD AVENUE NO. BIRMINGHAM, ALA. | AMERICAN COIN-A-MATIC 1437 FIFTH AVENUE PITTSBURGH, PA. | W. M. AMANN DISTRIB. CO. 115 OLIVE STREET SHREVEPORT, LA. |
| DAVID ROSEN 855 NO. BROAD STREET PHILADELPHIA 23, PA. | M-S DISTRIBUTING CO. 1429 NO. CLARK ST. CHICAGO, ILL. | CLIFF WILSON DISTRIB. CO. 119 S. WALKER STREET OKLAHOMA CITY, OKLA. |

## EXCELSIOR DISTRIBUTING CO.

## OFFERS

## FULL VALUE FOR YOUR DOLLAR

SLOTS

10c Jennings Dixie Bell, $3 / 5$
25c Pace Comet, 2/4
50c Jennings Century, 3/5
50c Mills Original Roman Head
2-Columbia Bells, Cigarette Reels

| \$ 95.00 |
| :---: |
|  |  |
|  |
| 315.00 |
| Ea. 45.00 |
| --. \$225.00 |
| 225.00 |
| 650.00 |
| 17.50 |
| 12.50 |

## EXTRA SPECIALS

| Evans Galloping Dominos | \$225.00 |
| :---: | :---: |
| 1-Keeney's Super Track Time | 225.00 |
| 1-Buckley D.D. J.P. Track Odds | 650.00 |
| 22-"BRAND NEW" 30 Wire Seeburg Boxes | 17.50 |
| 10-"Slightly Used" 30 Wire Seeburg Boxes | 12.50 |

All merchandise unconditionally guaranteed regardless of price. If not satisfied with anything you purchase from us, just return it
prepaid within five days after receipt and your money will be refunded.

## PHONE - WIRE - or WRITE

## MULLININX AMUSEMENT CO.

1514-16 BULL STREET (Phone 3-6601) SAVANNAH, GA.

## DAVAL SHIPPING COUNTER GAMES


ben lutske
CHICAGO-Daval Products Corporation, this city, is now operating and turning out their "American Eagle," and "Marvel" counter games in fairly good quantities, it was announced this past week by Ben Lutske, vice president in charge of sales.
"We are producing and shipping these pre-war games as a result of popular request," Lutske explained, "and this holds true for the non-coin operated versions of the equipment as well." In addition, he continued, "we have other games on the production line, and these, too, will soon be available for distribution." All of them are new and novel. veloped many new methods which, it is said, will increase sales for distributors and multiply profits for operators.

Al. S. Douglis and Dave Helfenbein head of the Daval firm are well krown as manufacturers of successful counter games for many years.

## KENTON LISTENS TO CURRENT HIT <br> 

BOSTON, MASS. - Stan Kenton, whose musical aggregation is considered among the top favorites of juke box customers, listens to his recent hit, "Painted Rhythm," a Capitol recording, on a new Aireon Electronic phonograph. Pictured with Kenton (shown at left) is Joseph

Greene and son, Arnold, Aireon distributors in this city.

According to recent polls, the Kenton group's popularity has soared tremendously since his records appeared in quantity on the nation's music boxes.

## Heath Introduces Coin Chute Adaptor



ED HEATH

MACON, GA. - Ed Heath, Heath Distributing Co., located here, announced this past week the appearance on the market of the Heath Coin Chute Adaptor, a unit for music machines, which is being made for him by one of the country's leading manufacturers.
"Operators can replace old, worn out coin chutes with our unit which is easy to install," Heath declared. "Each unit is composed of three chutes, taking 5 c .10 c and 25 c coins. Our unit fills the greatest need of music ops today for their used equipment," he said.

## VEMCO APPOINTED SOLOTONE DISTRIB

FAYETTEVILLE, N. C. - Michael Malkin, General Manager of Vemco Music Company, this city, informs The Cash Box that his firm has been appointed distributors for the Solotone Individual Music Systems for the State of North Carolina.

Malkin is now in conference with the officials of Solotone Corp. regarding the additional territory of South Carolina.
"Solotone individual music systems are creating a great deal of favorable comment in our state, and we have already made arrangements to assist in setting up several studios," Malkin declared in his announcement.

## "POPULAR MECHANICS" SAYS COIN MACHINES GROSS $1 / 2$ BILLION PER YEAR

NEW YORK - According to the "Popular Mechanics" magazine, which devotes a lengthy, illustrated article to this industry in its current issue, coin machines thruout the nation "sell the American public somewhere around $\$ 500,000,000$ worth of merchandise and service every year.

According to the author's figures. 250.000 cig machines sell about 750,000,000 packs per year for a $\$ 100$.000,000 gross

Candy machines are credited with unloading $\$ 23,000,000$ worth of merchandise.

A million penny venders dispense peanuts thruout the nation, it was said. Some 120,000 soft drink machines are estimated to be in operafion, while the figure for juke boxes is placed at 400,000 .
Many types of machines were explained in the article, including the Seeburg phono, AMI's "Automatic Hes ess," and Mills' "Panoram."
Relph Mills, president of Mills Indusiries, Inc., was quoted as declaring, "Anything that can be packaged cen be merchandised by vending machines.'

## HopR1) "a name you can trust"

\section*{NEW EQUIPMENT FOR IMMEDIATE DELIVERY PACKARD PLA-MOR WALL BOXES - $\$ 38.95$ <br> | Exhiblt Big Hit | \$298.50 | Genco TOTAL ROLL .............................. 525.00 |
| :---: | :---: | :---: |
| Packard "Out-of-This-World" |  | Gottlieb STAGE DOOR CANTEEN .-........... 274.50 |
| Ceiling Speaker .-................. | .Plus Tax 159.50 |  |
| Packard Bar Brackets | -. 5.00 | Bally SURF QUEENS --. $\quad 289.50$ |
| Pioneer 'SMILEY'' | 39.50 | Amusement Enterprises BANK ROLL, 375.00 |
| Chicago Coin GOALEE | . 525.00 | (i2 Ft. and 14 Ft .-Write for Prices) |

MUSIC - A-I..GUARANTEED
1 Wurlitzer 6136, with new leather sides $250.00 \left\lvert\, \begin{gathered}4 \\ \text { Worlitzer Metal Stands } \\ \text { for Counter Models }\end{gathered}\right.$
2 Wurlitzer 61 Counter Models .......Each 169.50 10 Seeburg Wireless Boxes,

1/3 WITH ORDER, BALANCE C.O.D.

## SLOTS

$\begin{array}{llll}2 \text { Mills, } 10 \mathrm{c} \text { Chrome Bells...... } \$ 175.00 & \text { 4 Columbia 5c, late model.... } 75.00 \\ 1 \text { Mills, Blue Front } 5 \mathrm{c} \text {. } & 135.00 & \text { I Mills Jumbo p.0. }\end{array}$
SELL US YOUR MUSIC ROUTE

Will Buy Your Machines - 1 or 1000 On or Off Location
take advantage of present high prices TELEPHONE US AT OUR EXPENSE


## LEN MICON SAYS:

THE ENTHUSIASM SHOWN BY THE OPERATORS AT THE FIRST SHOWING OF THE 1946 H. C. EVANS - CUSTOM BUILT COMB. CONSOLE (f.f. \& c.p.o.) WAS TERRIFIC!!
DON'T MISS THIS OPPORTUNITY - COME IN TODAY
 PACKARD PLA-MOR PHONOGRAPH WILL BE HERE IN

## PACIFIC COAST DISTRIBUTORS

## TRI-STATE NAMES BUFFALO MANAGER



ABE GRANITSTEIN
BUFFALO, N. Y.-Abe Granitstein has been appointed sales manager of the Tri-State Sales Company's branch in this city, it was announced here recently.

The Tri- State firm distributes the entire Bally line thruout the Northeast area, from New Jersey to the Canadian boarder.

Granitstein has been conected with the coin machine industry for more than twenty years, serving both as an operator and a distributor, and it is expected that he will put this experience to good advantage in carrying out the ambitious expansion plans scheduled for the branch office here.

## HELM VICTIMIZES ANOTHER COINMAN

Mechanic Wanted In Upper New York State
albany, N. Y. - Russell Dennis Helm, the mechanic who victimized Roger Shephard, Watertown (N.Y.) coinman, and whose activities were exposed in The Cash Box last week, was declared "wanted" by Universal Vendors, this city, after he left their employ just this past week.
Helm left the employ of the Universal Vendors just one day before this magazine, carrying his history and description, arrived there.
He had been with them from May 1 to May 20th and was described as "one of the most skilled coin machine mechanics" they had ever known. On May 21, he called the firm and said he would be late for work. but he was never seen again.
"Because of his convincing 'hard luck' story, we lent him $\$ 220$ (in addition to his salary, and OK'd a bill for his two children for clothing," a spokesman for the Universal firm declared. "In addition, we'd like to talk with him about the disappearance of our Tripplett Line Checker Model No. 24, Serial No. 11004 or No. 11005 or No. 11006. Also one of our men reported a Zenith portable radio missing, and a local radio man claims he had lent him some money."

He is now wanted by the police department in this city and by Roger Shephard. Watertown (N.Y.) coinman.

| $\star \quad 5$ BALL FREE PLAY PIN GAMES EXCEPTIONALLY CLEAN-READY FOR LOCATION |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TARGEI SKIL |  <br>  <br>  <br> 65.00 | ACTION SKYRAIDER | $\$ 125.00$ 149.00 | RED HOT | ${ }_{22.00}^{22.00}$ |
| BIG CHIEF | 45.00 | BIG PARADE | 115.00 | COWBOY | 22.00 |
| MIDWAY | 129.00 | KNOCKOUT | 115.00 | DUDE RANCH | 49.00 |
| JEEP | 115.00 | HIT THE JAPS. |  | SPEEDWAY | 35.00 |
| BOMBADIER |  | ZIG ZAG |  | LEAGUE LEADER | 39.00 |
| DOUGHBOY |  | MAJORS, '41 |  | SCORE CHAMP | 39.00 |
| G. I. JOE | 89.00 | LANDSLIDE |  | TROPHY | 29.(\%) |
| barrage |  | AIR CIRCUS |  | VICTORIOUS '45 | 89.00 |
| STRATOLINER |  | SUPERCHARGER |  | HIGH DIVE | 89.00 |
| PARADISE |  | SKY RAY |  | FOLLIES, 45 |  |
|  |  | 4 ACES |  | ARTISTS MODELS |  |
| SHOWBOAT | 74.00 | SLAMOUR GIRL |  | HOME RUN, 'AI | 69.00 |
| dixle |  | CHEVRON | 25.00 | HIT THE JAPS | 89.00 |
| EXHIBIT CONSOLES, DOMINETTE AND LONGCHAMP, $\$ 49.00$ EACH |  |  |  |  |  |
|  |  |  |  |  |  |
| BUSINESS STIMULATORS |  |  |  |  |  |

# TRADE IN YOUR OLD COUNTER GAMES <br> WE WILL PAY YOU \$5.00 FOR USED IMPS, CUBS \$10.00 FOR USED AMERICAN EAGLES, MARVELS, GINGERS, MERCURY <br> > IN TRADE ON BRAND NEW S M |LE Y " $\$ 39.50$ ea. in trade on brand new in trade on brand new "SMILEY" "SMILEY" $\$ 39.50$ ea. $\$ 39.50$ ea. <br> SEND IN YOUR LIST OF ANY OTHER MACHINES THAT YOU 

 WOULD LIKE TO TRADE - WE BUY ANYTHINGOHIO SPECIALTY CO.<br>539 SOUTH 2nd STREET<br>LOUISVILLE, KY.

## THE UNIVERSAL BAR BOX BRACKET

## FITS ANY BOX - FITS ANY BAR

- LIGHTWEIGHT
- STRONG
- ADJUSTABLE - STREAMLINED

Lightweight aluminum alloy with highly polished finish makes an instant hit with progressive operators.
strong construction of non-corrosive, non-magnetic metal insures trouble-
free and worry-proof installations
Tree and worry-proof instal lations
Adustable to any bar or counter. Simple two-way clamp and secondary
support makes it possible to install in a matter of minutes. Will not ma or deface any surface to which it is attached. Ideal for use on marble-top
Streamlined moulded exterior incorporates unique design which enables wires (including 30 conductor cables) to be concealed in the slotted main upright.
Holes, drilled and tapped on upper support, permit easy
installation and changes from one make or model box to $\mathbf{9 5}$ installation and changes from one make or model box to use as o conventional bracket emploving the use of screws. $\qquad$
F.O.B. Wichita

MONEY BACK GUARANTEE ORDER A SAMPLE. IF BRACKET UNSAT-
ISFACTORY WE WILL RETURN YOUR MONEY.
 MONEY BACK GUARANTEE ORDER A SAMPLE. IF BRACK
ISFACTDRY WE WIL RETURN YOUR MONEY.
WRITE FOR DESCRIPTIVE CIRCULAR

MATHENY VENDING CO., Inc.
560.64 W. DOUGLAS WICHITA 12, KANSAS


## Winchell And The Cash Box Pick "Vem-Vem"

NEW YORK-In his column which appeared in the N. Y. "Daily Mirror" on May 22, 1946, Walter Winchell included the note: ". . . The new Samba, "Vem-Vem" may win the "Rum and Coca-cola" crown. It's a combination Samba-Polka, the first of its sort . . ."
"Vem-Vem" was picked this past week as top disk in the record reviews appearing on Page 9 in this issue of The Cash Box.

According to a late check, the number has been recorded thus far only under the Apollo and Gotham labels.

## RELIEF IN COPPER CRISIS PLANRED

WASHINGTON, D. C.-Good news for the critical shortage in copper wiring, vital to electrically operated coin machines is reported on the way with the recent disclosure here that the Civilian Production Administration will take necessary measures to increase the supply.

According to statements made here this past week, manufacturers of fractional horsepower motors, used on phonos and other coin equipment, report their supply of copper wiring at an all-time low, and the measures to be taken are sought to remedy this situation.

Among the list of recommenda-

## Seize Slots In Officers' Club

CHICAGO-Seven slot machines located in the clubrooms of the Armed Forces Officers' Club, situated in the heart of this city's "Loop," have been seized by police, it was revealed here recently.

Four of the slots were nickel machines, two were for dimes, and one was for quarters.
Ernest B. Williams was taken into custody as the manager of the club.
tions submitted to the Government this past week, and on which, according to indications, the Government will take action, are:
(1) Government assurance to the copper wire industry that an adequate supply of raw materials will be available to them.
(2) That the granting of CC ratings on copper wire products be suspended while the copper situation is acute.

In the meanwhile, action is being sought to end the strikes which have been going on thruout the copper industry.

## Firemen Save Coin Machines

VINELAND, N. J.-When fire swept thru Laury's Luncheonette, located here, members of the local fire department had to hack their way thru the roof to get at the flames, but they did take great care in rescuing the important money end of the place, however.
The cigarette machines, candy vendors and the cash register were carefully carried in the hands of firemen to the street.

## REDUCE SCRATCH!! INCREASE PLAYS!! Use <br>  <br> RECORD WAX

Actual Test Prove
(With 3 to 4 or. Pickup Weight)
OVER 1,000 PLAYS ON
Oh What It Seemd to Be..................F. Carle Personality $\qquad$ . Mercer You Won't Be Satisfied ........................ Brown It's Been a Long, Long Time ...............B. Crosby I Can't Begin to Tell You..................B. Crosby Twilight Time ........................................S. Saye
It Might as Well Be Spring........... K. MANY OTHERS

## 75c per Can

Sufficient for 200 Records
$\$ 7.50$ per Dozen
MITCHELL NOVELTY CO.
1625 W. Mitchell St., Milwaukee 4, Wisc.


LET US COMBINATION YOUR VICTORY DERBY

Write for Particulars
OPERATORS SERVICE
2307 W. Pico Blvd., Los Angeles, Calif.


AL SEBRING

## WANTED - WILL PAY TOP DOLLAR

 FOR ANY QUANTITY OF THE FOLLOWING| Air Circus | Knockout | Zombie | Seeburg Chicken Sam |
| :---: | :---: | :---: | :---: |
| Air Force | Leader | Twin Six | West. Baseball '40 |
| Big Parade | Liberty | Bally Defender | Wurlitzer Skee Ball |
| Bosco | Lite-a-Card | Bally King Pin | Blue Grass, F.P. |
| Clover | Lot-O-Fun | Bally Rapid Fire | Club Trophy, F.P. |
| Defense (Genco) | Sky Blazer | Bally Sky Battle | Dark Horse, F.P. |
| Do-Re-Mi | Sky Chief | Chicoin Hockey | ${ }^{41}$ Derby F.P. |
| Double Play Duplex | Sky Ray | Evans Super Stiomber | Lockey Acre |
| Five, Ten \& Twenty | Sports Parade | Genco Play Ball | Pimlico |
| Four Aces | Spot Pool | Jennings Roll-In-The-Barrel | Record Time |
| Four Diamonds | Stars | Keeney Air Raider | Sport Special |
| Hi Dive Hi Hat | Sun Beam | Keeney Sub Gun Mutoscope Ace Bomber | Thorobred |
| Jungle | West Wind | Mutoscope Drivemobile | Blue Front |
| Keep 'Em Flying | Wild Fire | Mutoscope Photomatic |  |

ALSO INTERESTED IN ALL TYPES OF MUSIC AS WELL AS OTHER PIN BALLS, SLOTS, CONSOLES AND ARCADE EQUIPMENT. SEND US YOUR LIST.

# AOLAC'S PUBLIC RELATIONS PROGRAM HONORED BY TRADE EXECUTIVES' BID 



SAMUEL (CURLEY) ROBINSON
LOS ANGELES - The entire coin machine industry can take pride in the recent bid made by the American Trade Association Executive, a national business group, to AOLAC (Associated Operators of Los Angeles County), requesting that this coinmen's organization submit its public relations program to them as an exhibit to their Annual Award competition.

When it is considered that the invitations were limited to leading business groups thruout the nation, it becomes a signal honor in this industry's claims toward just such recognition to have had a representative group of its own chosen as a participant.

During the tenure of Samuel (Curley) Robinson's connection with AOLAC, the organization paved many hard roads in the direction of better public relations for this industry both in this area and on the national scene, and during this time the association captured several national and local awards for their public relations efforts.

Commenting on the invitation received by the group, Robinson stated, "We feel that our ultimate goal can only be obtained by these and other endeavors, with the cooperation of the industry, resulting in a clear, concise understanding of our problems.'

In introducing the AOLAC public relations program to the award committee, Robinson declared: "This association (AOLAC) will constantly seek newer and higher standards of
performance for the industry it represents. None of us can rest on past laurels, on obsolete designs and principles. Integrity, sanity and good manners are sound business habits which all of us owe to every industry, and particularly that industry one represents."

Forwarded to the committee were several volumes explaining and illustrating AOLAC's and this industry's contributions in the direction of improved public relations thru its contributions to the public welfare.

The members of the Awards Committee, who will judge the efforts of AOLAC, as well as the efforts of other leading business groups, include: Henry A. Wallace, Secretary of Commerce; Eric Johnson, President of the United States Chamber of Commerce; and Ira Mosher, President of the National Association of Manufacturers.

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| Counter \$215.00 | Deluxe $\quad \$ \quad \$ 425.00$ |
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Series 19
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HILL BILLY HEAT WAVE
SHAKIN' THE ULI ULI
LUCIA RAND
NATOMA AND MR. FREDRICK CUBANAFRO

## ARE YOU GOING ANYWHERE?



By James t. MANGAN
Have you a sense of movement toward a definite destination? Do you know what that destination is? Are you sure that you yourself are operating the engine that is taking you there?

Are you going anywhere?
Merely to grow is not necessarily to be going anywhere. You can grow fat, and it isn't good for you, and you certainly admit it doesn't get you anywhere. You can grow older, being just a subject of clock and calendar, but merely putting years on your life doesn't take you anywhere.
You may even get wiser, more skillful, better educated as time goes by. But, worthy as experience and education are, they of themselves don't get you anywhere.
To get anywhere you must have SOMEWHERE TO GO-a goal! It must be a goal of your own choice, your own making, a place you really want to be. And it can't be an easy thing to attain, either; it must be remote, difficult, almost impossible; demanding the supreme effort you have to give, insisting on unswerving faith and devotion. It must take considerable time to reach it, and in the act of proceeding toward it you must waste no time at all.

If you're going anywhere, you're going a considerable distance, swimming rivers, climbing mountains, outwitting fate, shaking hands with destiny.

Are you going anywhere? If you're going anywhere you know it! You can't fool yourself. You have a
sense of drive, of direction, of making every move count. You rate time as your most valuable possession, labor second, intelligence third. Every single piece of property real, personal, or spiritual; every force, factor, contact, connection or potential asset you have, you are invoking in the campaign to reach your goal. Your very consciousness of going somewhere never for an instant leaves you-awake or asleep, you ARE ON YOUR WAY!
And if you're going somewhere, the world, too, instantly recognizes the fact, steps aside to make the way clear for you, even assists you in each authoritative move you make toward your destination. For the world is thrilled by the man who is going somewhere; the fact that you are rare makes you a curiosity, the fact that you are sincere makes you a hero. So few people have entered this busines of going anywhere that you are a standout the first day you prove to the world that you mean business.

Are you going anywhere? Isn't it about time that you started? If you started once and then paused to take a nap, or a long sleep, don't despair; there is still time to pick up your journey. It's up to you! You don't get anywhere by being pushed, car-
ried, or helped. The motion all must come from within, you have to supply it all yourself. Are you going anywhere? Well, it's time to start!

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REELS OF 8 AND 6 SUBJECTS
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LIBERTY No. \(8\left\{\begin{array}{l}OKLAHOMA BLUES<br>AM I TOO LATE\end{array}\right.\)

SUNSHINE No. 106 \{YOU CAN GET A LOT
$\left\{\begin{array}{l}\text { YOU CAN GET A LOT } \\ \text { YOU GOTTA MAKE A CHANGE }\end{array}\right.$

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#### Abstract

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# MILLS NEW Renaren prowesuan Will Also Be Delayed 



GORDON B. MILLS
CHICAGO-Production of the new Mills phonograph will be delayed until early in 1947, it was officially announced this past week by Gordon B. Mills, Vice-President in Charge of Sales for Mills Industries, Inc., this city.

In addition, it was simultaneously revealed that production of the new Mills Panoram would be likewise delayed.
"Our original plans called for presentation of the Mills Phonograph and Mills Panoram to the trade in mid-summer, with deliveries starting a few days thereafter." Gordon Mills explained. "Now, with deliveries of materials and component parts indefinitely delayed by strikes and industry shut-downs. our schedule has necessarily been changed.
"It might be possible to have these instruments ready for exhibition and shipment as planned," he continued, "but they would employ substitute materials and engineering compromises to bring them below the high performance standards we have set. In addition, such circumstances, combined with the small quantities which could be manufactured under current shortages, would make costs and the selling price far out of line with what we believe the operator should be asked to pay."

The company promises further announcements as soon as the materials situation clarifies. it was added.
It has been well known to the cointrade that the Mills firm is readying a phonograph which will incorporate many new and unusual features, while the newly styled Panoram also was reported to be fitted with several innovations.

The 4th Anniversary Issue of THE CASH BOX will be the June 24, 1946 Issue

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Complete, including 4 guns, 4 target sections
with motors and 100,000 pellets
EXTRA GUNS $\$ 595.00 \mathrm{EACH}$
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# What's Hot ON THE RECORDS THE TOP TEN JUKE BOX TUNES THRUOUT THE NATION 

## for the Week of May 27, 1946

## NEW YORK

1. The Gypsy
2. Laughing On The Oatside
3. Prisoner of Love
4. There's No One But You
5. I Don't Know Enough About You
6. Cement Mixer
7. They Say It's Wonderful
8. Doin' What Comes Naturally
9. Don't Be A Baby, Baby
10. I'm A Big Girl Now

## CIINCINNATI, OHIO

1. The Gypsy
2. Cement Mixer
3. Prisoner of Love
4. They Say It's Wonderful
5. Sioux City Sue
6. All Through The, Day
7. Shoo Fly Pio
8. Laughing "On The Outside
9. Everyr ine is Saying Hello Again
10. Bubrible Boogie

## ALBANY, N. Y.

1. The Gypsy
2. I'm A Big Girl Now
3. Laughing On The Outside
4. All Through The Day
5. Cement Mixer
6. Prisoner of Love
7. Don't Be A Baby, Baby
8. Hey, Ba-Ba-Re-Bop
9. Put Your Little Foot Right Out
10. It Couldn't Be True

## BRATTLEBORO, VT.

1. The Gypsy
2. Oh! What It Seemed To Be
3. Laughing On The Outside
4. I'm A Big Girl Now
5. Shoo Fly Pie
6. Where Did You Learn To Love
7. New Spanish Two Step
8. Don't Be A Baby, Baby
9. It Couldn't Be True
10. Prisoner of Love

## NASHVILLE, TENN.

1. The Gypsy
2. Sioux City Sue
3. I'm Just A Lucky So And So
4. Who Threw The Whiskey In The Well
5. Reconversion Blues
6. Don't Let The Sun Catch You Crying
7. Atomic Power
8. Cement Mixer
9. Ham's Salty Blues
10. These Foolish Things

## CLEVELAND, O.

## 1. The Gypsy

2. Laughing On The Outside
3. Oh! What It Seemed To Be
4. Cement Mixer
:5. Prisoner of Love
5. All Through The Day
6. Sioux City Sue
7. Shoo Fly Pie
8. If You Were The Only Girl
9. One More Tomorrow

## CHICAGO

1. The Gypsy
2. Cement Mixer
3. Laughing On The Outside
4. Prisoner of Love
5. I'm A Big Girl Now
6. All Through The Day
7. Bumble Boogie
8. Hey, Ba-Ba-Re-Bop
9. All That Glitters Is Not Gold
10. One More Tomorrow

## KALAMAZOO, MICH.

1. The Gypsy
2. I'm A Big Girl Now
3. Seems Like Old Times
4. Prisoner of Love
5. Don't Know Enough About You
6. Atlanta, G.A.
7. Coax Me A Little Bit
8. It Couldn't Be True
9. Personality
10. Headin' For California

## DETROIT, MICH.

1. The Gypsy
2. Laughing On The Outside
3. Siuox City Sue
4. Full Moon And Empty Arms
5. All Through The Day
6. Cment Mixer
7. It Couldn't Be True
8. We'll Gather Lilacs
9. In The Moon Mist
10. Oh! What It Seemed To Be

## ATLANTA, GA.

1. Prisoner of Love
2. Oh! What It Seemed To Be
3. All Through The Day
4. Cement Mixer
5. Shoo Fly Pie
6. Hilly Billy Boogie
7. Bumble Boogie
8. The Gypsy
9. Sioux City Sue
10. Laughing On The Outside

## SYRACUSE, N. Y.

## 1. The Gypsy

2. Laughing On The Outside
3. Sioux City Sue
4. I'm A Big Girl Now
5. Don't Be A Baby, Baby
6. It Couldn't Be True
7. Prisoner of Love
8. All Through The Day
9. Shoo Fly Pie
10. Never Make A Promise

## SAN DIEGO, CALIF.

1. Laughing On The Outside
2. Prisoner of Love
3. I'm A Big Girl Now
4. Cement Mixer
5. The Gypsy
6. Oh! What It Seemed To Be
7. One-zy Two-zy
8. Day By Day
9. Sioux City Sue
10. Seems Like Old Times

## LOS ANGELES

1. The Gypsy
2. Prisnoer of Love
3. Laughing On The Outside
4. Put Your Little Foot Right Out
5. I'm A Big Girl Now
6. Bumble Boogie
7. Don't Be A Baby, Baby
8. Sioux City Sue
9. Oh? What It Seemed To Be
10. Got A Right To Cry

PROVIDENCE, R. I.

1. Prisoner of Love
2. I'm A Big Girl Now
3. The Gypsy
4. All Through The Day
5. Cement Mixer
6. Shoo Fly Pie
7. Moon Over Brooklyn
8. Oh! What It Seemed To Be
9. Bumble Boogie
10. You Won't Be Satisfied

## EL PASO, TEX.

2. Oh! What It Seemed To Be

2 Laughing On The Outside
3. The Gypsy
4. You Won't Be Satisfied
5. Don't Be A Baby, Baby
6. All Through The Day
7. Prisoner of Love
8. Atlanta, G.A.
9. Doing What Comes Naturally
10. New Spanish Two Step

BISMARK, N. DAK.

1. The Gypsy
2. Laughing On The Outside
3. Oh! What It Seemed To Be
4. Prisoner of Love
5. Gimme A Little Kiss
6. Who's Sorry Now
7. Seems Like Old Times
8. It Couldn't Be True
9. Jealousy
10. All Through The Day

## PHOENIX, ARIZ.

1. New Spanish Two Step
2. The Gypsy
3. Cement Mixer
4. Laughing On The Outside
5. Oh! What It Seemed To Be
6. Don't Be A Baby, Baby
7. Boogie Woogie
8. Begin the Beguine
9. Doing What Comes Naturally
10. All That Glitters is Not Gold

## BUFFALO, N. Y.

1. Laughing On The Outside
2. Prisoner of Love
3. Oh! What It Seemed To Be
4. I'm A Big Girl Now
5. Don't Be A Baby, Baby
6. Sioux City Sue
7. They Say It's Wonderful
8. Moon Mist
9. E-Bob-O-Lee-Bob
10. Don't Know Enough About You

# What's Hot ON THE RECORDS THE TOP TEN JUKE BOX TUNES THRUOUT THE NATION 

for the Week of May 27, 1946<br>(Continued from Page 62)

## IDAHO FALLS, IDAHO

1. Doin' What Comes Naturally
2. Sioux City Sue
3. Prisoner of Love
4. The Gypsy
5. Laughing On The Outside
6. Don't Be A Baby, Baby
7. Give Me The Moon Over Brooklyn
8. I'm Gonna Make Believe
9. They Say It's Wonderful
10. I Got The Sun In The Morning

## BILOXI, MISS.

1. Shoo Fly Pie
2. I'm A Big Girl Now
3. The Gypsy
4. Oh! What It Seemed To Be
5. Prisoner of Love
6. In Love In Vain
7. Full Moon And Empty Arms
8. Laughing On The Outside
9. Just A Sittin' And A Rockin'
10. Hey, Ba-Ba-Re-Bop

## HOT IN HARLEM, N. Y.

1. Sunny Side of The Street
(Eddie Hayward)
2. I Cover The Water Front
(Ink Spots)
3. Beware
(Louis Jordon)
4. I Don't Know Enough About You
(Mills Brothers)
5. R. M. Blues
(Roy Milton)
6. Don't Let The Sun Catch You Crying
(Louis Jordon)
7. Every One Is Saying Hello
(King Cole Trio)
8. I Know
9. The Gypsy
(Andy Kirk)
(Ink Spots)
10. Hey, Ba-Ba-Re-Bop
(Lionel Hampton)

## BIRMINGHAM, ALA.

1. Got A Right To Cry
2. Sioux City Sue
3. The Gypsy
4. Laughing On The Outside
5. House of Blue Lights
6. Cement Mixer
7. Oh! What It Seemed To Be
8. Shoo Fly Pie
9. You Won't Be Satisfied
10. Just A Sittin' And A Rockin'

## ST. LOUIS, MO.

1. The Gypsy
2. The House of Blue Lights
3. Hey, Ba-Ba-Re-Bop
4. Laughing On The Outside
5. I'm A Big Girl Now
6. If You Were The Only Girl
7. I Used To Work In Chicago
8. New Spanish Two Step
9. They Say It's Wonderful
10. Cement Mixer

## SAN FRANCISCO, CALIF.

1. The Gypsy
2. Prisoner of Love
3. Got A Right To Cry
4. Sioux City Sue
5. Laughing On The Outside
6. Day By Day
7. Oh! What It Seemed To Be
8. Seems Like Old Times
9. It Couldn't Be True
10. One More Tomorrow

## NEWARK, N. J.

1. The Gypsy
2. Laughing On The Outside
3. Prisoner of Love
4. Sioux City Sue
5. Cement Mixer
6. Doing What Comes Naturally
7. I Don't Know Enough About You
8. I'm A Big Girl Now
9. Shoo Fly Pie
10. Chen-A-Luna

## FOR SALE ONE OF THE FINEST ROUTES IN CALIFORNIA $\$ 120,00000$

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65 CIGARETTE MACHINES 93 PHONOGRAPHS
APPROXIMATELY 100 PIN GAMES AND SLOTS.
PARTS, MISCELLANEOUS EQUIPMENT.
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## CMI ASSOCIATE MEMBERS

(Continued from Page 30)




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Sales Co Automatic Sales Co. Capitol Vending Mach. Co. Nashville
Hermitage
Music H. G. Payne Co. Jake Vann Nashville
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Rutherford \(\left.\begin{array}{c}\text { Enterprises } \\ \text { Amarillo }\end{array}\right)\) R. H. Thieleman Acme Amusement Co. Dallas
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F. M. McFalls F. M. McFalls.
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B. Reichel
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Clarence A. Cl. Bliss
Galveston Nort Worth Co
Island Dist. Ga
Galveston
Automatic Amen Automatic Amusement Co Coin Machine Sales Co. Houston Amusement Co Houston
South Coast Amusement Co .
Houston Reliable Sales Company Texas Music Co. Ray Barnes M
United Palestine United Amusement Co. R. Warneke Co.
Guy Kincannon Music Co.
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American Coin Machine Co. Takes New Building
NEWARK, N. J.-Sid Mittleman and Phil Mason, American Coin Machine Co., this city, announced their removal this week to their own three story building at 8 Centre St.

The building has been completely renovated and remodeled in the most modernistic manner, featuring large showrooms, completely equipped repair shop, warehouse facilities - and naturally, spiffy offices for Mittleman and Mason.
"We're pretty proud" commented Sid and Phil, "over this forward step of our firm. Thru the years we've been progressing and building both the business and prestige of our company, and we've now arrived at a point in our career where we have our own building. We want all our friends and customers to come and visit with us here.'

During the war Mason and Mittleman were manufacturing specialized equipment for the government, and became quite proficient on export matters. Today, they conduct quite a substantial music operation, in addition to their jobbing.

## . . . it's astounding! "SUSPENSE"

- "SCHEMATIC PANEL"
- VISUAL BALL LIFT ORDER FROM YOUR JOBBER OR A WILLIAMS REGIONAL DISTRIBUTOR

Williams
canyfacturing
COMPAMY


## INJUNCTION IS GRANTED OPS FOR "BANK BALL" IN NEW YORK



GEORGE PONSER
NEW YORK CITY - Amusement Enterprises, Inc., this city, headed by George Ponser and Irving Kaye, were granted a temporary injunction in Supreme Court of New York by Justice Koff, restraining the police from interfering in the operation of "Bank Ball," a bowling alley game.

The original proceedings began on May 6 when the Amusement Enterprises, Inc. brought the matter before the court in their attempt to restrain the police from molesting the locations. The court granted a "stay," requesting that the Corporation Counsel of the City of New York and Amusement Enterprises present additional briefs in answer to all arguments. These briefs were presented Wednesday, May 22, and Justice Koff granted the temporary injunction on Friday, May 24.

George Ponser was jubilant over the decision, commenting "I consider this decision a great victory. Operators of 'Bank Ball' can now operate the game without any fear of interference by the police department."

The plea for a permanent injunction will be heard some time in the future at the convenience of the court.

## SOUTH DAKOTA OPS CONVENE; ELECT OFFICERS; ASK 70\%-30\%

WATERTOWN,
-Coin machine ops from every corner of South Da kota gathered at a two day convention held at the Lincoln Hotel in this city on May 15 th and 16 th. The meet was sponsored by the statewide association.

Highlighting the assembly, which witnessed the election of new association officers, was the demand raised on the convention floor that a $70 \%-30 \%$ commission basis be established as a regular policy by all coinmen thruout this state. It was felt that a $70 \%-30 \%$ commission arrangement was absolutely vital to the industry in view of new equipment costs and other rising expenses.

No official agreement could be formally declared on the issue, however, until the membership of the
group had grown to include a heavy enough majority to enforce the measure, it was finally agreed.

Elected president of the association at the conclave was G. E. Baird of the Cub Products Co., Huron (S.D.). Harold Scott of Mobridge (S.D.) was named Secretary and Treasurer
Three new members were welcomed into the association, they were: Fischer Scott, of Bonesteel; Vernon Anderson, of Eagle Butte; ano Harold Weixel, Eureka
H. C. Carey and A. K. Brevik of this city served as host members for the steak banquet held at the Lakeshore Inn on Lake Kampeska and helped provide a lighter side to the convention proceedings. Many Milwaukee distributors were among those who attended the gathering.



Bill Marmer of Sicking, Inc., Cincinnati, Ohio, in town and meeting up with many of his friends from all over the country . . . Willie Cohen (The Sphynx) Silent Sales Co., Minneapolis, Minn., another visitor here and gets around to see the factories . . . Ralph Sheffield (Empire Coin Machine Exchange) returns from a quick business trip thru Ohio. Upon his return, Gil (his side) Kitt, leaves by plane for San Francisco, Calif. to spend a week with Lou Wolcher of Advance Automatic Sales $\ldots$. D. Gottlieb getting ready to break with something new very soon . . . Nate Gottlieb shows us an order for 1000 Grip Scales-to be shipped Air Express. This may be an indication of what's to come in the future when air deliveries will be commonplace.

Exhibit Supply Co. factory running full blastall hands on deck and a big load of cabinets on the way for another production run of their hit game "Big Hit" . . . Glad to learn that J. Frank Myers, prexy of Exhibit, who has been seriously ill, is improving . . . Lew London, Leader Sales Co., in town, and informs us that he's going to John Hopkins Hospital for an operation-good luck, Lew! . . . Joe Munves from New York City in town for a while . . . So is Leon Taksen of Philadelphia . . . Sam Kresberg and Albert Cole are no longer associated with U. S. Challenge Company's Automatic Equipment Division . . Sammy Stern, Scott-Crosse Co., Philadelphia, Pa. in town seeing the Rock-Ola executives.

Harry Williams, Williams Manufacturing Co., became a full fledged pilot last week-end-and is he rarin' to take off on a solo trip somewhere . . . E. R. Walker of Ft. Worth, Tex. visits around . . . If Leo Lewis, Lewis Coin Machine Service, gets any more Hockeys to convert, he'll haveta hire a hall. Because of the fine job he's doing, they're really crowding him . . . Amusement Games, Inc., 1335 E. 47 th St. (Bernard and Charles Schutz and Aubrey Weinzelbaum) announce the change in their company name to Coin Amusement Games, Inc. . . . Bill Frey, Miami, Fla., in Chicago for a while seeing his friends. Bill, as usual, will probably head for New York City when he finishes up here.

Regardless of the many problems existing at this time - strikes, dimouts, travel curtailment, etc., coinmen here continue to plan for the future. Jack Nelson finally finds the right type of location, and sets up his new headquarters at LaSalle and Chicago Ave. Jack has a lot of new plans under way . . . American Amusement Co. and Pioneer Coin plan to move into their own building (close to the Loop) sometime in July . . . Harry Marcus Company will
soon move into their own new building, and will have plenty to talk about, what with all the new departments, not to mention the tremendous expansion of the parts department.

Leonard Micon (Pacific Coast Distributors, Los Angeles, Calif.) and family, combine their visit here to take in the sights and do some business . . . Other coinmen seen around, Bob Howenstein, Ft. Wayne, Ind.; Duaine Eggleston, Plano, Ill.; L. R. Cornish and C. R. Mason, Peoria, Ill.; D. Baker,. P \& B Amusement Co., Danville, Ill.; and Earl Higgins and his wife from Omaha, Nebr. . . . Lou Koren and Max Berenson (Illinois Distributing Corp.) breaking with something new, and we mean big, very soon . . . Al Stern, World Wide, displaying a new type counter game that looks like a winner.
R. W. (Dick) Hood (H. C. Evans \& Co.) just bought out all the dies, etc., and patent rights to manufacture the famous Musser Brakes. With the installation of these Musser Brakes in the new improved Paces Races (which as is well known, is being manufactured by H. C. Evans \& Co.) it will be as near perfect in playing operation as is possible to achieve, reports Mr. Hood . . . The foundation for the new addition to the Evans' plant has already been set in, and they hope the building will be completed in the very near future. At that time the many new machines now under way will be stepped up for real big production.
George Warmington, Melody Lane Music Co., Kansas City, Mo., in town and stops in at Globe Distributing Company to talk it over with his friend Jimmy Johnson. Incidentally, Jimmy Johnson is doing a bang-up job on the "Duffy" conversion.. The Harmon Electric Tone Arm Trip, which was designed especially for the Seeburg models made prior to 1946 , is clicking with many operators who have installed them, we are told. The elimination of the wear and tear on the records more than pays for this unit in a few weeks time, they claim.
The vast reconstruction work going on in the Rock-Ola Manufacturing Corp. plant to make way for greater production facilities is really somethin' -reminds one of those tremendous production displays in action produced at the Chicago World's Fair by the large automobile manufacturers, remember . . . Max Glass spends very little time at his Sherman Arcade these days-and the reason is that he has had so much action since announcing his "Champion Hockey", he has to "stay put" to see that the games go out as fast as they are assembled . . . Harry Brown of American Amusement Co. out to buy up all the Mills Escalator Type slots he can lay his hands on.


## $=$ <br> EASTERN FLASHES

With the weather turning "summerish", the fishing fanatics are beginning to get going. Dave Stern, Harry Pearl, Tom Burke and Everett Masterson take time off from fighting off the music ops demanding more Rock-Ola's and spend the weekend at Peconic Bay, Long Island, with their rods. Dave won the kitty this past trip, snaring a 10 pound Weakfish . . Charlie Polgaar, Tri-State Sales and Distributing Co., one of our real honest-to-goodness fishing experts plays the Jersey coast every Tuesday and Sunday. Maybe the boys ought to get together for a contest.
Sam Schneider of Apollo Record Company's Hollywood office, in town for a visit with the other company executives. Rumor has it that Sam is heading for a vacation at Hot Springs before returning to the West Coast . . . Leon Hersh, Irv Sommer's right hand man at Modern Southern Distributors, Miami, Fla., visits around coinrow . . . Bill Goetz, Capitol Automatic Phonograph Co., returns from Miami, Fla. for three days, and then rushes back . . . Sam Kramer's (music op) daughter joins the cast of the hit musical "Red Mill" . . . Milty Green, American Vending Co., in from Miami . . . Irving Feneschal, Milrose Music Co., sells out his Elaine Food Products Co., and is devoting all his time to his coin machine businesses.

Runyon Sales Company's record department making marked advancement each week. Johnny Halonka adds Gloria Friedman, experienced record salesgirl to the staff, and Eddie Lerner to take charge of the shipping department . . . Barney '(Shugy) Sugerman expected to have some important announcements when he returns from the West Coast. Abe Green, who expected to make a trip, held back by the delay in completing the renovation of their Newark offices . . . Mac Pearlman, well known coinman of pre-war days, joins up with Hymie Rosenberg of H. Rosenberg Co. . . . Danny Subarsky claims he'll be springing a surprise soon . . . Albert Broccoli, Braddock Music Co., back from a two month vacation in Florida.
Sandy Warner, who returned from a bit in both the Army Air Forces and the Merchant Marine, now set in the Hartford, Conn. offices for Atlantic Distributing Co. (Seeburg distributors). Sandy planning on getting married in the very near future, and will open up a home in Hartford . . . Tilford W. Gross, Madison Music Co., celebrating the arrival of a daughter . . . Nat Cohn, Modern Music Sales Co., away from the office due to a recurrence of a severe attack of sacroilliac. Meanwhile, Earl Winters knocks himself out handling the various duties . . . Harry Berger, West Side Distributors, moves from one group of visiting ops to another in his show-
rooms, keeping them all happy.
Leo Willens, U-Need-A Vendors, Union City, N. J., returns from a trip thru the Western and Mid-western states. Leo rests up a week, then leaves for a trip thru New England . . . Les Paul, covering upper New York State for U-Need-A Vendors also back from a trip thru his territory, and claims he took plenty of orders . . . Joe Munves away to Chicago for a week . . Joe Fishman, Atlantic New Jersey Corp., Newark, N. J., will become a grandfather in about two weeks . . . Al Schlesinger and Jack Fitzgibbons, Jafco, Inc., take in the fights at Madison Square Garden. Al is a rabid fight fan . . . Sam Getlan, now operating in Miami, Fla. visits the big town . . . Ira Weiss, who contacts the coin machine trade for the Trade Bank, became a proud papa of a boy the early part of this month.
Earl Backe, National Novelty Co., Merrick, L. I., well known in tennis circles, once again in outdoor competition. We hope Earl has plenty of reconditioned tennis balls on hand . . . Sylvia Wasserman, daughter of Harry Wasserman, local music operator, getting married on July 28. Reception will be held at the Waldorf . . . Russell Helm, publicized in last week's issue as having worked for Roger Shepard of Watertown, N. Y., and who took deposits for merchandise from Shepard's locations, still active in upper New York State. Dick Puels of Universal Vendors, Albany, N. Y. reports an unfortunate experience with Helm (full report on page 55) . . . Al Denver, president of the phono operators' association here, fell asleep under a sun lamp this past week, resulting in a pretty bad burn.

New York papers roasted the local police this week as a result of their recent raid on a "charity fair" sponsored by some of our better citizens. Two slots were found on the premises. Editorial comment carried by the press ran from the tabloid "Mirror" to the conservative "New York Times", all condemning the action . . . Henry Cooper enlarging his operations on Long Island . . Eddie Smith, Emby Distributing Co. (Wurlitzer distributors) out of town for a few days . . . Phil Mason and Sid Mittleman, American Coin Machine Co., Newark, N. J., move to their new quarters at 8 Centre St., occupying three stories in their own building.

Burl Adams, prexy of Mercury Records, Chicago, expected in town this week . . . Bill Blumenthal and J. Breidt of Tri-State Sales and Distributing Co., discussing their Bally set-up thruout their territory . . . Bobby Weiss, sales manager for Musicraft leaves for the West Coast . . Bob Jacobs, New York op, won a decision on a Western Baseball case at a jury trial before Special Sessions in the Bronx. (Details will be published in a later issue.)

# CALIEORNIA CLIPPINGS 

The record companies here are really in action and it looks like there will be big things happening in this West Coast area which will bring coin machine distribs from everywhere in the nation out here . . Over at Capitol, for example, they have the Dinning Sisters in a new recording about the Greyhound Bus which should be investigated immediately. Everyone says it's that hot . . . And over at Exclusive Records, where Ben Ellison and Herb Jeffries got together along with Buddy Baker and his grand arrangement, you've got a new tune about that ole Mississippi that looks like a sure pop... Then oldtimer Henry Anchester, who started many a coinman in the phono biz, is now connected as General Salesmanager with Harry Fox over at Consolidated Records and they are working out a brand new deal for the cointrade . . . But don't overlook that Excelsior crowd either. They, too, have something on the ball and are going to make the boys remember the Excelsior label . . . In talking with Mark Leff over at ARA, Inc., we learn that this firm is prepared to step into that " 5 th" spot on the big record manufacturing parade and they believe that they have something for the juke box men that will start an entirely new era for the entire business So it goes, out here in sunny California (which, by the way, wasn't so sunny this past week) where new record mfrs kept popping up all this past week and all the weeks following and things were happening in the record biz all day long.. It's somethin' to be in this Hollywood area and get into this record excitement where everyone has a hit and all are praying -all day long-that the new record that comes out is the one everyone waited for all these years.

Big suprise of the week was the arrival of Barney (Shugy) Sugerman of Runyon Sales Co., of New York to visit with the coinmen in this area. Shugy found things humming here - just as speedily as they do in New York and was much i=ipressed by the big, beautiful showrooms of the coinmen in this area. He liked Los Angeles and he went crazy over Hollywood . . . Bill Wolf of the M. S. Wolf Distributing Co. was in town for just about ten hours after his arrival from Chi and then took off for his San Diego offices where he did quite a bit of dealing over his new headquarters down there. From what we hear it looks like Bill won't be making those trips to San Diego very often from now on

Jack Gutshall took an order for about oompteen thousand records for one of the new hits he has and all the time we hear him wail: "How can a guy make a buck?" - That's one of the things we would like to hear Jack tell us.

Leonard Micon of Pacific Coast Distribs left for a Chicago visit and, believe it or not, the boys around here believe that Lenny will come back with some really hot news for themAnd a couple of carloads of equipment . . . Paul and Lucille Laymon have at last made up their minds and the pair are on their way to Indianapolis where they are going to visit with the "old home folks" - furthermore, Lucille admits that she fears that long plane trip, especially after Bill Gersh and a few of the other boys worked out on her a bit. Lucille, however, will take that long long flight which takes her home, then back to Chi and then all the way to Jack Moore's grand party for all the West Coast's Bally distribs in Portland, Ore.

Len Kelly of K \& M Distribs really surprised us this past week with that fine looking arrangement of sartorial elegance. He had to meet with a really important gentleman from the East. By the way, that Len Kelly sure does know the record biz . . . Jerry Karpman who came all the way from Charleston, W. Va. via Brooklyn, N. Y. and other Eastern points is now completely established out here and is buying up one route after the other to get started on his way to becoming what he calls, "The world's greatest disturber" . . . Also hear that our old friend Wm. (Bud) Parr is back in town and has
been taking things very easy over on his San Fernando ranch. According to Charley Robinson, Bud spends his evenings there very quietly "milking the chickens" and "getting to bed at 8 P.M." And if that is the Bud Parr of Chicago, New York and other points of the nation, it just ain't the same Bud Parr.

Lou Wolcher of the Advance Automatic Sales Co. of San Francisco, Cal. also comes to town this past week and spends his time in Hollywood at the leading hotel there. Not many of the boys saw Lou on this trip, yet we hear that he accomplished all the deals he came down here to make . . . They tell us that Bill Happel is one of the really busy men in town and is selling more and more and more of those new RockOla "Phonos of Tomorrow," to the point where Bill hopes that Mr. Rock-Ola will build another factory so that he will be taken care of for the orders that he has already placed and the ones that he wants to place . . . Samuel (Curley) Robinson of AOLAC is arranging a swell meeting and will have some out-of-the-ordinary guests present as a real surprise to all who will attend this week. Bill Gersh has been chosen as the principal speaker at this meeting, tho Bill doesn't yet know about it at this writing.

There's going tc be one of the biggest surprises in all distributing history pulled off in this area within a week or two, one that will make the boys sit right up and just click-clack their tongues . . . Who is this guy Frenchy? . . . Budge Wright of the Budge Wrights of Portland, Ore., was in town this past week and spent some time over at Nick Carter's place and also at Jack Gutshall's headquarters, paused for a chat with Paul and Lucille Laymon and then wandered off with some Eastern visitors and a few others and, they tell us, wound up in the Brown Derby where he went to work on one of these three inch thick steaks to the accompaniment of his wife, his son and all of his friends.

From what was overheard at Bill Wolf's place it seems that Ed Ponder of New Orleans is shipping in an actually "live" alligator for Bill Wolf's amusement-just in case Bill gets tired selling so many of those AMI phonos . . . Jimmy Rutter of Ops Service, we're told, is actually jammed with a batch of conversions . . . and H. M. DeGovia of Dee's Service is handling a large batch of those music routes which he has up for sale . . . And Elky Ray is pretty down in the mouth about his new building, but it looks like Elky will soon be back in action and will have that gorgeous building selling those Gottlieb products all over the country . . . Quality Pictures is ready for production of an entirely new series of 16 mm pics.

Jean Minthorne is proving one of the busiest guys in the world, what with everyone wanting more and more of those new Seeburgs . . . And Ray Powers over at E. T. Mape is one of the very busiest men we've ever met . . . Nels Nelson and his "Phonettes" are beginning to get more and more of the coinmen to call around each and every day . . . Rodney Pantages, who is Personal Music's big distrib here, is also busier than a bee these days and wiring and wiring for more of those "Phonette" Boxes

Frank Berger of Berger Enterprises is putting out some new recordings now that they have completed their reorganization program with H. A. Krause in charge of all production . . John Rough of Phonofilm has been getting orders from all over the country for his 16 mm film . . . Lou Chudd, Holland Distributing Co., is back in town after a very successful trip up North selling this firm's platters . . . They tell us that Solotone's distrib set-up is one of the best that the mfrs here have yet seen . . . Frank Navarro is doing things in his nice and quiet way . . . And they say that there will soon be something doing in the way of an entirely new music system in this area for industrial locations. It's being shipped in from the East and is supposed to b a natural for the large factories out here.


The big news down St. Louis way this week was the proposed bills in Belleville, Illinois which may license slots and pinballs across the river. Ops are sweating out the decision. Millstadt, Illinois, a village farther east, took the initiative and passed a license bill two wieeks ago. Perhaps with a precedent established, Missouri will follow, many of the boys hope

It has become a standard practice of equipment-desperate operators to "drop in" on distributors - in the faint hope that some new equipment is in. Bill Offerman of East St. Louis, who has 25 Phonos on order, has been receiving one a week, and is glad of it $\qquad$ Up from Festus, south of St. Louis, came Freddie Voucher, pinball and music op who is temporarily well equipped with machines, but wants a dozen new phonographs "as soon as possible."

Ralph Preston of Neosho, Mo. was another out-oftowner to hit St. Louis distributors. The rural routes, with farm income at an all time high, are showing record play, Ralph reports. "As long as we're feeding the world, the farmers will be prosperous" he added.

Meeting for the first time in several months, members of the Missouri Amusement Machine Association got together this week at the Roosevelt Hotel. It was a very successful meeting, 'tis said, and president Lou Morris was gratified to see the excellent turnout. One topic which was stressed was a new regulation forbidding music ops from extending premiums for new locations . . . Also aired at the meeting was the subject of new rates; but this was tabled for 60 days. The group enjoyed refreshments, and went over other matters which won't bear fruit for some time.

Ideal Novelty has opened up penny arcades at Westlake Park, Chain of Rocks Park, Sylvan Beach, and other locations. A new $11 / 2$ ton truck is bearing the equipment around $\qquad$ Speaking of arcades, Fred Bowlus of West Frankfort, Illinois, carnival owner with several arcades, was in town buying up used equipment for the season ahead . . . Another visitor was Frank Vorcivic, phonograph operator. He was followed around the circle of distributors by Tom McGuire, of Greenfield, Mo., just out of the Army. Tom's brother runs the McGuire Novelty Company in Carthage, Mo.

## NEW ORLEANS

With the Legislature now probing the prospects of legalizing the slots and "other gaming devices," thruout Louisiana as well as New Orleans, local ops have been trekking to and fro between here and Baton Rouge with the result that many have been incommunicado, and those who have returned from the proceedings are not talking . . . Julius Pace, owner and operator of Dixie Coin Machine Co., Inc., announces that his son, Philip, has been added to the business. Phil, a former SAAU wrestling champion and professional baseball player, has already proven himself a "chip off the old block" as a valuable asset to the fast-growing corporation. Other employees drawing the praise of operator. Pace are: Carl C. Raia, salesman; Anthony G. Virgillio, service department manager; Adrian R. Martin; technical supervisor; Daniel Carroll, shipping; and Marion J. Matranga, office manager.

Operator and owner Joseph Mancuso of J. and M. Amusement anounces that his new ultra-modern store will open officially on June 5th. He states that this new home will have everything, including a commercial recording studio for radio transcriptions, etc., air conditioning and indirect lighting fixtures. Mancuso will attempt to get Jimmy Davis, Louisiana's crooning Governor, to appear for the formal opening . . .Chris Nissen, general manager of Louisiana Coin Machine Exchange, expects his AMI phonographs soon. Ditto for the new
out-of-town business.
Whitney LeJeune, New Rhodes, La., op, was visiting the various distributing houses in New Orleans last week attempting to purchase some new equipment, but without success . . . Another visitor in town was R. E. (Buster) Williams, Mississippi op . . . Doc Seale, mechanic and salesman of Southern Music Sales Co., journeyed to the Mississippi Gulf Coast the past week looking for some used Rock-Ola phonos, but returned empty-handed . . . Louis Boasberg, operator-owner of New Orleans Novelty Company, flew to New York on a ten-day mission of business and pleasure.
O. C. Marshall, officer of the New Orleans Coin Machine Exchange, took his family on a fishing trip in the bayous of Louisiana over the week-end and caught a few trout, plus a good sunburn. Mr. Marshall stated that he received a shipment of slots from Jennings, La., which was en route since February 25. (Jennings is approximately 130 miles from Nola.) He is expecting some Williams' "Suspense" pingames this week . . . Leo Paciask, service instructor for Aireon, spent several days here last week and renewed lots of old acquaintances acquired while employed by the Wurlitzer organization several years ago
. Joe Cerame of Baton Rouge, made a hurried visit to New Orleans and returned with some of the famous Louisiana mud bugs (Crayfish) for friends.

Jack Pickell, local pinball op, made no less than five trips to get a truck to transport some pin games he managed to purchase the other day ... Joe Saik, local resident who operates in Hammond, La., and surrounding territory of the Strawberry Belt, is talking about selling out . . . Another local resident who treks out of town to handle his operation in St. Tammany Parish, is E. J. Thoman . . . Operators Report: Many local ops have stated they are using The Cash Box record news to excellent advantage

Has It Come To This?; Dan B. Cohen, of Progressive Music, was seen peddling picture frames on famed Canal Street for a buck.

## PHILADELPHIA

Many of Philly's coinment opening offices along the local Coinrow $\qquad$ . Phil Dribbin, veteran op, has opened a jobbing business as the Hy-Tone Music Co., at 826 N. Broad. He bought the building and remodeled it in a modern manner

Ben Fireman, another veteran coinman from South Philly, purchased the building at 821, and is now operating from his bigger, more de luxe quarters

Frank Engle, Automatic Equipment Co., has been Chicagoing this past week. Before word of postponement to the railroad strike came thru, he had arranged with Bill Chaitt to call the office from wherever he might be stranded, and Bill was to give him an example of Seeburg emergency taxi service.

Bob Collis, Sewell (N.J.) op, and Dave Rosen, AM1 distrib, bent each others ears for a half hour. Who was selling whom? . . . A big glad hand of welcome to Dick Eaton, a new coinman in Bill Bye's organization, who hails from Cedar Rapids, Iowa. Economists please note: Bill Bye claims a fourth to the three necessities of life - Food, clothing, shelter - and Music! . . . Seen in downtown Philly on a recent week-end: Joe Freedman, a Harrisburg (Pa.) Wurlitzer op, and family.

Willie Forman is back at his old job as head mechanic of the K. C. Novelty Co. after being released from the armed forces. Willie is the fellow who sent the $2-\mathrm{ft}$. silver swastika emblem of the Luftwaffe GHQ that attracted so much attention in the K. C. showroom, Jack Kauffman tells us. At the time, Jack had his sleeves rolled to the elbows helping the lads unpack some new machines . . . Jack Unterberg and Jack Cohen, of Atlantic City's Music Box firm, are going to cast their votes for the first politician who will sponsor a bill in Congress to mint a $71 / 2$-cent coin for their jukes Eddie Spiegel, music op from Vineland (N.J.), really sets a fast pace when shopping on Coinrow. He keeps

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WANT-Bally Hi-Hand Machines, combinaion free play and payout console models. Kindly eontact us at once. Cash waiting!
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NEW YORK CITY, N. Y. TENTH AVE..

WANT-Phonographs, any make any quantity. Advise fully what you have. AMERICOMMERCE STREET, DALLAS, TEXAS. Tel. Riverside 1526 .

WANT - Liberty F.R. $\$ 8 . ;$ Cigarette $\$ 5$. ; American Eagle and Marvels $\$ 5$. Aces, Imps, Cubs and Daval 21 §3.; Vest Pockets \$25.; Columbias \$15.; Col. Vest Pockets, details. ABCO NOVELTY CO.: 809 WEST
MADISON ST., CHICAGO, ILL. Tel. Hay. 3695 .

WANT-Buckley Twin 12 or 24 mechanWAN -Buckley Twin 12 or an mechan-
isms. Advise quantity, price and condition.
M. LUBER, 503 W. 41st STREET, NEW YORK, N. Y.
WANT-100 Chicago Coin 1940 Home Runs. tate price and condition. DURSELL NOVELTY CO., 176 ARCH
CONN. Tel. $5154-\mathrm{W}$.
WANT-Any quantity of Genco's Boscos, Capt. Kidds and Argentines. State condi-


WANT-We will huy any kind or make of slot machine in any condition. Write full particulars of type. price and rnndition. types of slots. Over 20 years of shop ex-


WANT-We want to buy phonographs and pin games. Will pay top cash priee for Rock-
Ola Standard, Wrulitzer 600 and 750 E . Can use any kind late pin games. Wire, phone, Write to HIRSH COIN MACHINE CO., 1309
NEW JERSEY AVE. N.W., WASHINGTON , ע.C.

WANT Mings. Mills Vest Pockets, Yankees, Will Pay $\$ 50$. ea. for following: Stars, Sunbeam, Duplex, and Double Play. Will pay for shipping instructions. RAKE COIN MA-
CHINE EXCHANGE. 69 SPRING GARDEN ST., PHILADFLPHIA 23, PA.
WANr-Old Genco or Chicago Coin Games. No Legs - No Glasses. Need not be in
working order. SQUARE AMUSEMENT CO.,
88 MAIN ST. POUGHKEEPSIE, N. Y.

WANT-All models of A.B.T. Target Games (Model F, Jungle Hunt, Challenger). Also
Free Play Consoles and 1000 5-Ball Free Free Play Consoles and 1000 - Ball Free Playpin Games. MONARCH COIN MACHINE CO., 1545 N. FAIRFIELD AVE., CHICAGO

WANT-Music Machines. Any model or any
make! !
MUSICAL
SERVICE, 607 make! ! ! MUSYCAL SERVICE, . 607 S.
BROAD ST., PHILA. 47. PA. Tel. Pen. 1950

WANT-Late Model phonos. pin games,
consoles. slots and old 12,16 or 20 record consoles. slots and old 12.16 or 20 record Rock-Olas. Write stating prices, etc.
NOBRA NOVELY COMPANY, 369 ELLIS
STREET. SAN FRANCISCO. CALIF.

WANT-(50) Fifty International Mutoscope Travensing Cranes. Any Model Wire our CO., 664 HOWARD ST., SAN FRANCISCO WANT-All Types of Wall Boxes and Adap-
ters; Mills and Jennings Free Play Slots;
Free Play Games, Arcade Machines and Free Play Games, Arcade Machines and Scales. ST. THOMAS COIN SALES LIM-

WANT-Will pay top cash prize for 750 Wur itzers and Rock-Ola counter models for my route. Also want electric selector for 750
Wurlitzer. MURRELL AMUSEMENT CO., 1058 S. FLORIDA AVE., LAKELAND, FLA. WANT-Bell Products Co. is badly in need of all types of equipment. Therefore, we games, consoles, phonographs, slots and arcade equipment. We will buy equipment on or off location. Write, wire or phone. BELL
PRODUCTS CO., 2000 N. OAKLEY, CHI-

WANT-Popular current used juke box rec-
ords, not over 1 year. Will pay $9 c$ each if ords, not over 1 year. Will pay 9 c each if you pay freight or 8 e each and we will
pay freight. Jack Rubin. TELAUDIO CORP.,
106 SOUTH OXFORD ST., BROOKLY Tel. NEvins 8-2236.

WANT-We will buy Western Baseballs all models except Majors. Write stating quantity, models, condition and price. If they are not complete or parts are damaged, 81 WASHINGTON STREET, LYNN, MASS.
Tel. LYnn 2-1993.

WANT-Rock-Ola 1938 Monarchs and 1939
Standards. These must be in good condition and complete. Write giving best price at once. Hurry before price drops any lower.
LIBBEY MUSIC CO., 66 PHOENIX ROW, LIBBEY MUSIC CO., 66 PHOE
HAVERHILL. MASS. Tel. 3798.

WANT-3 Bells, will pay $\$ 750$. ea. in any quantity. Must be in good condition and
late serials. M. A. POLLARD CO. 725
LARKIN ST., SAN FRANCISCO, CALIF.

WANT-Bankrolls, Wurlitzer Skee Ball Allevs and Music Boxes. S \& W COIN MACHINE EXCHANGE, 2416-20 GRAND RIVER

WANT-All model Keeney Super Bells combination Free Play and Pay-Out; Mills Three Play, late Blue and Red; Mills Jumbo Combination F.P. \& P.O.; Bally Hi Hands; Bally Club Bells. Will pay top cash prices. Write today. BADGER SALES CO., 1612 WEST
PICO BLVD., LOS ANGELES 15, CALIF.

WANT-Five Ball Free Plays; One Ball Foe Plays, Also Music. We will send our check immediately upon receipt of your list, stating guaranteed condition and lowest price. No Junk, p 1 e a s e ! ! PALISADE
SPECTALTIES CO. 498 ANDERSON AVE.,
CLIFFSIDE PK., N.J. Tel. Cliffside 6-2892.

WANT-Western Base Balls and Chicago Coin Hockeys, Square back boards only, CLIFF WILSON DISTRIBUTING CO., 1121
S. MAIN, TULSA, OKLAHOMA.

WANT-Genco late model Play-Balls; used Total Rolls, unds Give anest prics and Box slot stands. Advise lowest prices and DOLA. 3043 FERRY AVE.. NIAGARA FALLS. N. Y.
WANT-Mills Three Bells; Keeney Super ate F P. : Mills Four Bells late heads only Keeney Four $W$ ay Super Bells $3 / 5$ and $1 / 25 c$ play. NO JUNK. Must be good. State quantity, price and guaranteed condition in first letter. Write NOW. ADVANCE AUTO-
MATIC SALES CO., 1350 HOWARD ST., SAN FRANCISCO 3, CAL.

WANT-DRINK VENDERS, New or Used 277 DONALD ST., WINNIPEG, MAN., CAN.

WANT-Any quantities Longacres, Pimlicos, 41 Derbies. Club Trophies, Fairmounts, Turf Kings, Jockev Clubs; all makes and all models prices paid. Equipment does not necessarily have to be in working order, if no parts are
missing. PUGET SOUND NOVELTY CO., missing. PUGET SOUND NOVELTY CO.,

[^2]
## FOR SAIE

## FOR SALE-5 Goalee, new ${ }^{\$ 525}$. ea.; preme $91 / 2 \mathrm{ft}$. Skee Roll $\$ 190$. ea.; 6 Roll-A

 Ball $71 / 2 \mathrm{ft}$. Skee Alley $\$ 110$. ea.; I GencoSkee Roll $\$ 150.5$ Chi Coin Rola Score $\$ 100$
ea.; 1 Chi Coin Hockey $\$ 180 . ;$ Sanorams ea.; 1 Chi Coin Hockey \$180.; ${ }^{5}$ Panorams Raiders $\$ 135$. ea. MARCUS KLEIN, 577
TENTH AVE., NEW YORK, NEW YORK

FOR SALE-DuGrenier, Rowe, National an Uneedapak cigarette and candy machines all models, under market prices. All in good working condition, ready for location. Also all other coin equipment. Uneedapak parts list. MACK H. POSTEL, 6750 NOR'

FOR SALE-Chicken Sam \$75.; Mutoscope We offer $\$ 350$. for used Total Rolls and \$300. for used Goalees (in good condition).
MOHAWK SKILL GAMES CO., 86 SNOWFOR SALE-5-600AK perfect condition $\$ 395$ FOR SALE- -600 AK perfect condition $\$ 395$.
ea.; 3-850's $\$ 750$. ea. MELODY MUSIC CO.,
113 N.E. 9th ST., MIAMI, FLA. Tel. $9-1301$. FOR SALE-2 Keeney "Track Time" Con soles \$100. ea. In good condition. NA--
FOR SALE-The best 300 piece Penny Scale N.C., S.C.. Ga. Late equipment including Watling. Hills, Kirk, Jennings. Locations topnotch, including many bus stations and


FOR SALE We hare for immediate deSO2. ea. Send 1/3 Deposit. RTVBIN SALES 12 CATHERINE ST., UTHCA.

FOR SALE-Crystal Pickups. Immediat delivery of Astatic Crystal Pickups. NQ HARRY or BARCUS COMPANY, 816 WEST ERIE STREET, CHICAGO 22, ILL.

FOR SALE-The largest and best selection of Pinballs, Arcade, and at the lowest prices. Send your order to us now. All machines guar Phone-Wire-Write your order now. SILENT WALES SYSTEM, ${ }^{\text {W35-637 }}$ "D" STHETON N.W.

FOR SALE-All Steel Frame Hand Trucks, nolid rubber large balloon tires, 2.75 by 10 Pamphlets free. After 10 days trial if not Patisfied. all money refunded. CHARLES

FOR SALE-Keeney Air Raider $\$ 139.50$ Bally Rapid Fire $\$ 125$. ; Tail Gunner $\$ 75$. ; Slightly used Goalees-write; Poker Joker
P9.50; 32 Track Time $\$ 85 . ;$ Jumbo Parade
 70. Metro $\$ 59.50$; Four Roses $\$ 69.50$ THE
MARKEPP CO.; 4310 CARNEGIE. AVE.,
CLEVELAND, OHIO. Tel. Henderson 1043.

FOR SALE-For best prices on all types of
salesboards, both money saleboards and plain heading hoards in all sizes. Write:

FOR SALE-Jockey Club P.O. \$345.; Mills Original Club Bell Slots, set of 3 S 1050 .; Origina Jar O'Do Dangling Duckets Bingos
1000 on stick $\$ 1$. ea.; Grab A Fin Deals $\$ 2$.
ea.; Poker Bok Tickets 2160 in Bags $\$ 2.25$ ea.; Poker Bok Tickets 2160 in Bags $\$ 2.25$
ea. All types of Jar Deals. A. E. CONDON
SALES CO.. 1424 MIAN ST.. LEWISTON, d

[^3]
# COIN MACHINE MART 

## FOR SAIE

(Continued) FOR SALE-1-616 Wurl.: 2 Mills Dance

Masters: 1 See. Vogue. All machines in
perfect condition. Also several hundred
punch boards. X-CEL NOVELTY CO., 5240
N. 11th ST., PHILA. 41, PA. Tel Mic. 2624.

FOR SALE-The most complete parts stock on the West Coast for games and phonos. Visit our "See-At-A-Glance" parts depart-
ment. JACK R MOORE COMPANY, 100
ELLIOTT AVENUE WEST, SEATTLE 99, WASH.
FOR SALE-2 Bally Big Top PO $\$ 129.50$ ea.; FP $\$ 125$. ea.; 1 Longacre $\$ 435 . ; 2$ Jc QT
 Bell $5-5-5-25{ }^{5} \$ 650 . ;$ Mills 12 Record Juke
Box $\$ 60 . ; 25$ Peanut Machines $\$ 4$ ea.


FOR SALE-Solovue Lamps $\$ 2$ ea.; \#6SC7 Metal Tubes $90 e$ ea., minimum order 15 tubes. $1 / 3$ Deposit, balance C.O.D GEORGE
PONSER COMPANY, 713 SPRINGFIELD

FOR SALE-All Machines in A-1 condition. Periscope $\$ 160$; Rapid Fire $\$ 135$. ; Chicken Sam $\$ 75 . ;$ Chicago Hockey $\$ 200$.; Keeney
Air Raider $\$ 155 . ;$ Supreme Skee Roll $\$ 200 . ;$ Air above prices include Crating. ${ }^{1 / 2}$ Cash
Deposit with Order, Balance
C. Deposit with Order, Balance C. O . D.
SOUTHERN DISTRIBUTING CO., 1010
LEELAND AVE., HOUSTON, TEXAS. Tel. LEELA

FOR SALE - Factory rebuilt $2 \leqslant$ Keeney Tracktime Consoles, 7 way slots with latest improvements and refinished cabinets like new $\$ 160.1 / 3$ Deposit. balance C.O.D. W. E KEENEY MFG., CHICAGO, ILL., Tel: Calumet $: 363$

FOR SALE-Chicago Coin Goalec. like new and packed in original crate. Write for
price. HALL BROS. SALES CO., 1817-4th price. HALL BROS. FOR SALE - LIVE - LIVE - LIVE - LINE! LARGE. Send for our latest price list TOSERVICE CO., 2307 N . WESTERN AVE.

FOR SALE-2 25c CP Silvermoon $\$ 195$. ea.;
1 FP Jumbo Parade, late head $\$ 100 . ; 2$ CP Jumbo Parade, late head $\$ 125$. ea.; i' Pace Reels CP Chrome Rails \$125.; 1 Watling Big
 MATIC AMUSEMENT CO. 1000 PENN-
SYLVANIA ST., EVANSVILLLE 10 , IND.

FOR SALE-We can make immediate shipFOR SALE-We can make immediate shipcasters for your phonos. Treat each phono
on your route to a new set of these fine casters. Will not scratch hardwood floors. Price only $\$ 1.50$ ner set of 4 casters com plete with steel sockets. L. BRRMAN \&
COMPANY. 112-14 N. W. FIRST STREET,
EVANSVILLE 8, IND., Tel. 3-2734.
FOR SALE-Wurlitzer 780E $\$ 750$; Wurlitzer
580 Speaker $\$ 134.50$; Wurlitzer Victory $42-24$ 580 Speaker $\$ 134.50$; Wurlitzer Victory ${ }^{\text {42-24 }}$
$\$ 525 . ;$ Seeburg 5c Wall-O-Matic (wireless) $\$ 525$. cases $\$ 42.50$ ea. All equipment in excel lent condition. Write or wire today. BYRON
NOVELTY CO., 2045 IRVING PARK, CHINOVELTY CO., 2045 IRVING
CAGO, ILL. Tel.: Juniper 1143.

FOR SALE-Brand New Shipman Triplex Stamp Machines $\$ 39.50$ ea.; brand new ${ }^{\text {tor }}$, 1 b bulk vendors $\$ 10.75$ (glass globe) $\$ 12.75$ (steel cabintt ea. Also rebuilt Inter Send for free leaflets. R. H. ADAIR CO.,
S925 ROOSEVELT RD. OAK PARK, ILL.

FOR SALE-Make offer. 2 D. D. Track
Odds, Clean, Perfect. Ready for location. VALLEY VENDING CO., 101 BRADDOCK
AVE., TURTLE CREEK, PA. Tel. Yalley

FOR SALE-Sky Fighter $\$ 235$.; Ace Bomber $\$ 249.50 ;$ Both for $\$ 425$. F.O.B. Pittsburgh. C.O.D. MI. D. LAZAR CO., 1635 FIFTH
AV'E.. PITTSBURGH 19, PA. Tel. GRant

[^4]FOR SALE-We have Pop-Corn Hachines
Don't overlook those spots wanting one Don't overlook those spots wanting one.
P.K. SALES CO., CAMIBRIDGE, OHIO. FOR SALE-Postage Stamp Vending Main multiples of 25.000 . New low price. THE SAN FRANCISCO, CAL. Tel. EXlrook 4351.
FOR SALE - New and used Slots, Consoles, Arcade Equipment and Pin Games of al types. Write for complete list. LEON TAK PHILA. 22, PA. Tel: Poplar 3638

FOR SALE-Arcade Equipment. Lost Lease and must sell. Make offer all or any part. Saly Defender; Chicken Sam Con.; Keeney A-Bike; Shoot Your Way to Tokio. All per-
fect condition. GENTRY MUSIC \& SALES CO., ALAMOGORDO, N. MEX.
FOR SALE - Reconditioned Seeburg Wall\$24.50; Rockola reconditioned Bar Boxes 5 wire $\$ 19.50$. Wall Boxes, late \$15.; Buckley
Chrome 16, 20. 24's Wall Boxes $\$ 22.50$; Criome 16,20 24's Wall Boxes $\$ 22.50$,
Keeney Wall
available available. Write or call your needs. E. T. GELES 15, CALIF. Tel: DRexel 2341

FOR SALE-
Conversion
$\$ 50 . ;$ I I Keeney Solumbia $5 \mathrm{c}-10 \mathrm{c}-25 \mathrm{c}$ \$50.; Shoot Your Way To Tokio Gun ${ }^{\$ 50}$
HOUGEN NOVELTY CO. 817 SHOUP FOR SALE - Make Offer. 1 Evans Ten Strike, needs miner repairs; 1 Merry-Ge-
Round pin game; 1 Batting Practice $\$ 75$. ;
 craft, black guns; 1 Periscope, good condition. ACE AMIUSEMENT SALES \& SER-
VICE, 27 STROUD ST., WILMINGTON, 21 ,
DELAWARE. DELAWARE
FOR SALE-New 2 wire Zip Cord $250{ }^{\mathrm{ft}}$,

PHILADELPHA 00, PA.

FOR SALE-Peerless Horoscope $\$ 90$. Test Aircraft, brown cabinet $\$ 50 . ;$ Keney Anti-
 WELIABLE ST., HARTFORD, CONN.' 192
FOR SALE—Wurlitzer 412 . $\$ 159 . ;$ Wurl. 616
$\$ 229 . ;$ Wurl. 600
$\$ 460 . ;$ Wurl. 700 . $\$ 625$.; Wurl.
 Wurl. 850 \$. $\$ 795$. W Wur.
Envoy E.
$\$ 80$

F. \$565.; See. 8200 E.S.R.C.C. $\$ 620$ AMERICAN | VENDING CO. |
| :--- |
| BEACH 39, FLA. | FOR SALE-40 Schermack 10 c razor blade

vendors. A-1 condition, about half of them brand new. Easily convertible for vending
stamps. Will take $\$ 175$. for entire lot. H. M. stamps. Will take $\$ 175$. for entire lot. H. M.
BRANSON DISTRIBUTING CO., 516 SO. 2 nd ST., LOUISVILLE 1, KY. Tel.: W Abash 1501
$\underset{\$ 19.50 ; \text { Universal Amplifiers } \mathrm{A} \& \mathrm{~B} \text { B Models }}{\text { FOR }}$ MIodel A $\$ 49.50$, Model $B$ fits all incl. H Tone $\$ 69.50$; Hand trucks, rubber tires $\$ 9.95$; Phonograph casters, set of 4 \$1.45; Record
Carrying Cases $\$ 5.95 ;$ Coin Wrapper 65 c per Carrying Cases $\$ 5.95$; Coin Wrapper 65 c . em
box, 10 boxes or more 60 c ea. Case of 28
boxes 55 c ea. BADGER NOVELTY CO boxes 55 c ea. BADGER NOVELTY CO.,
2546 N . 30 th ST., MILWAUKEE 10 . WIS.
FOR SALE- The following games for sale
or trade. Let us know what you have and or th you will trade. 2 Kikeney Super Track ${ }_{\text {Times; }}{ }^{1}{ }^{1}$ Keeney. Triple Entry; ${ }^{1}{ }^{1}{ }^{1}$ Light Club; 1 Bosco; 1 Trade Winds; 1 Stage ade; 1 South Seas ELECTRICCSERTMCE
COO., 167 KING AVE COLUMBUS, OHIO. Tei.' Kingswood 4795
FOR SALE-Lumilines - $18^{\prime \prime}$ long or ${ }^{12 \prime \prime}$ long, clear or frosted $\underset{\text { Brand }}{\text { or }}$ white. proved auto. type. 3 amp. 3 c ea.; $10-15-20-5$
amp. 2c ea. (100 to pach); Plug Fuses, tops
for ${ }^{\text {for }}$ quality 3 amp a ad 6 amp. ( 100 to pack)
 Tel.' WAtkins $9-7490$.
FOR SALE-Rock-Ola Commando $\$ 625$. ; 3
 ord $\$ 325 . ; 1$ Mills. Throne $\$ 325 . ; 1$ Wurlitzer
$42 / 24 \$ 495 . ; 1$ Wurlitzer $42 / 600 ; 495 . ; 3$ Wurl-


FOR SALE-Jockey Club P.O. \$320.; ATills Original Club Bell Slots, set of 3 . $\$ 1050$.
 ea. All tynes of Jar Deals. A. E. CON-
TON SALES CO., 1424 MAIN ST., LEWIS-
TON, IDA.

FOR SALE-We have a a vailable Fruit Reel
Top Glasses for Bally Big Top, $2-4$ and $3-5$ Top Glasses for Bally Big Top, $2-4$ and $3-5$ MIECHANIC'S SERVICE, 124 FIFTH AVEE,
PITTSBURGH 19. PA. Tel. ATlantic 0662.
$\overline{\text { FOR SALE }-2 \text { Photomatons (4x25) } \$ 500}$ ea.; 1 Photomaton (3x50) $\$ 500$; ; 1
 22 Shorts. Will pay highest prices. PEER-
LESS VENDING MACHINE CO., 220 W. FOR SALE-Universal Amplifiers, Standard model fits Wurlitzer. Rock-Ola, Seeburg.
Mills $\$ 504.50$ : DeLuxe Model Fits Wurlitzer, Mills $\$ \overline{5} 4.50$ : DeLuxe Model Fits Wurlitzer,
Lock-Ola Mills and Seeburg Remote. Extra volume, superl 1 one $\$ 69.50$ Hem HASTINGS DISTRIBUTING COMPANY 2014
VLIET STREET. MILWAUKEE
5. WISC. FOR SALE - New Mills Sits and Vest
Pockets. Write for prices. 1 Bally Sport King $\$ 150 . ; 2$ Evans Galloping Dominoes,
reconditioned by factory $\$ 85$. ea. OWL reconditioned by factory $\$ 85$. ea. OWL
MINT MACHINE CO., 26 BRIGHTON AV., FOR SALE-25 Model 80 Kirk Astrology CO.. 205-215 FRANKLIN' ST., FAYETTEFOR SALE-2 Keeney Submarine Guns, clean paint, working order $\$ 115$. ea. FUN-
LAND. INC., 740 GRANBY ST., NORFOLK,

FOR SALE-Wurlitzer 800 with No. 130 Adaptor and 5 No. 100 Wall Boxes $\$ 750$.; Em and Catch Em $\$ 125$.; Mills 6 column Cigarette Machine $\$ 50$. $1 / 3$ Deposit. MARTIN
AND LYNWOOD SHIREY, 131 VALLEY

FOR SALE-Phonographs: Pin Tables ArCOMPANY (Lloyd Flaubert, Manager), FOR SALE-25 Wurlitzer $5 / 10 / 25 \mathrm{c}$ Wall
Boxes Best Offer Takes Lot. CHEMICAL
CITY MUSIC CO., CHARLESTON, W. VA.
FOR SALE-Roller Derby $\$ 37.50$; 5 th Inning Base \$42.50; Stoner Base Ball \$29.50; Fanture $\%+2.50 ;$ B Bally Rapid Fire $\$ 13$. ea.; A-Top se $\$ 95$. ea.; 1 Watling Rol-A-Top
A $10 \mathrm{c} \$ 100$.; 3 Exhibit Long Champ $\$ 45$. ea. $10 \mathrm{c} \$ 100 . ; 3$ Exhibit Long Champ $\$ 45$ ea.
Equipment all thoroughly reconditioned. A.B.C. COIN MACHINE EXCHANGE, 2475
CLYBOURN AVE., CHICAGO, ILL. Tel.
Div. 7778.

## MISCLLLANEOUS

NOTICE-Speed that's us. 1 hour Amplifier
service; 1 hour tone arm service. We recon service; ${ }^{\text {speakers. Reasonable prices. Ali work fully }}$ Euaranteed. DEE'S SERVICE SHOP, 1119 NOTICE-I will buy and sell Music, Arcade,
Candy Machines. What have you? What do you need? STATE VENDING COMPANY,
300 HARRISON AVE., BOSTON 18, MASS. NOTICE-Missouri and Southern Illinois OpCoin Machine Company and now delivering Goalee, It's Sensational! BAUM DISTRIB-
UTING CO, 27IS GRAVOIS AVE., ST.

NOTICE-Write for our list of True Value Nuys. SRots, Pins, Consoles, Music, Arcade,
LEADER SALES CO., 131-133 FIFTH ST.,
READING. PA.

NOTICE-Parts and Supplies. Radio Tubes soon be available. Write for our monthly inventory release. W. R. BURTT, "The Coin Tube Man
WICHITA 12, KANS.

NOTICE-PRotect and hold that location! look like new (Est. 1889) WATLING MANUFACTURING CO.: 4650 W. FULTO
CHICAGO. ILL. Tel. Columbus 2779

NOTICE-Your old rectifiers rebuilt like operating condition. Rebuilt to give new unit performance and longevity. All makes rectifiers from transformers. Transportation to us must be prepaid. Al rebuilt units are
returned COD plus transportation BATES returned COD plus transportation BATES ELLYN, ILL.

## WHE CASI BOX

## CLASSIFIED ADVERTISING SECTION

## COIN MACHINE MART


(Continued)


NOTICE-Want to get in touch with coin machine manufacturers for wholesale disEastern Canada, the Maritime Provinces. Send information to L. A. Reid, REID AMUSEMENT MACHINES, 280 BOTSFORD
STREET, MONCTON, N. B., CAN.
—2-2 NOTICE-Complete phonograph repair ser-
vice, amplifiers, motors, pickups, and counter vice, amplifiers, motors, pickups, and counter boxes. or phonequipment DELS NELSON, 2329 W . PICO BLVD., LOS ANGELES, CALIF. Tel. Fitzroy 0545.
NOTICE-New England Operators! When next in Boston, visit our new showrooms Excellent repair department. New and used equipment for sale. NEW ENGLAND EXHIBIT CO., 1289 WASHINGTON STREET
BOSTON $18, ~ M A S S . ~ T e l . ~ D e v . ~ 8381 . ~$

NOTICE-The most complete stock on the West Coast-parts for phonos and games. Visit our "See-At-A-Glance" parts department. JACK R MOORE CO.., 1615 S.W.
14th AVE., PORTLAND 1, ORE.

NOTICE-Canadian Operators! We are now ditributors in Eastern Canada for the fa-
mous Packard Pla-Mor Phonographs and mous Packard Pla-Mor Phonographs and complete line of accessories featuring for
immediate delivery Pla-Mor 30 -wire wall Boxes and cable. Get on our mailing list now. LAWRENCE NOVELTY CO., 1436
NOTRE DAME ST. W., MONTREAL, QUE.

NOTICE-Attention Operators! Sell us your used equipment and remember, if it's controlled with a coin, we have it. Always first with the latest. Contact us for the better deal. C. M. MCDANEL SAISARTBNIO 5, TEXAS. Tel. F-1335

NOTICE - We RE-SHARPEN your Used Needles with expert precision, affording you big savings on your needle costs. Guaran-
teed to give satisfaction. We stand behind teed to give satisfaction. We stand behind every claim we make. Almost five years once. Drop us a rard for details and free shipping containers. RE-SHARP NEEDLE SERVI.

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DUAL COIN SLOTS _- one of many advanced features that Solotone gives you exclusively - is an extra profit-maker. Tests have proved that the $10 \phi$ coin chute can UP your income as much as $30 \%$.
This is tomorrow's ideal in automatic music - available NOW. Solotone Individual Music Systems consist of any number of individual boxes, each box earning its own revenue by playing low volume music which can only be heard in a booth or directly in front of a box at the counter. Solotone gives customers the tone quality and the music they want, makes more money for you.


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SOLOTONE CORPORATION 2311 WEST PICO BLVD., LOS ANGELES 6, CALIFORNIA


Plants and Laboratories: Slater, Mo.; Los Gatos, Calif.; Oklahoma City; Mexico, D.F.; Kansas City; Greenwich, Conn.; Pasadena, Calif.

## BY YOUR TELEPHON

END THE NUISANCE of nursing your eq ment along ... the nagging threat of late-ni service calls. Built into Bally's new post-1 games are two factors that protect you $f_{t}$ service-worry. First, new precision const tion mastered during the war, when the $B$, plant won the Army-Navy "E" Award triple stars ... simplified mechanisms b stronger than ever to insure trouble-free ol ation and long life on location. Second, exclusive "get-at-able" mechanisms to sp up adjustments and routine service. A naturally you get a new high in flash, action, thrills and suspense that add up to earning power . . earning power that is a ally out-earning bell-type equipment. Bally's new hits at your distributor tor You'll want to Bally-brighten your locati as quick as you can!


Packed with all the profit-proved fea tures of Bally's famous pre-war multiples... plus new play-provoking ideas that are pushing profits to a new alltime high! Several hundred VICTORY DERBY games on location two to twenty weeks are consistently topping all previous collection records of prewar and war-time operations. See your distributor today and a rrange for early delivery of VICTORY DERBY.

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ONE OR FIVE
BALL REPLAY
MULIIPLE

Bally's big, new VICTORY SPECIAL is your post-war profit insurance in replay territory. Quickly convertible to one or five-ball"play . . . and a fast money-maker either way, VICTORY SPECIAL features all the famous features of Bally's pre-war multiples.. plus new play-stimulating ideas that insure plenty of repeat play. For top profits in replay spots order VICTORY SPECIAL today.


Make a date with Bally's new sparkling SURF QUEENS-fastest five. ball novelty gameeverbuilt. Designed by a practical operator known for his ability to pick winners, SURF QUEENS is packed with all the ele. ments of a money-making game. . combined with new angles that will bring the slowest novelty spots back to life in a hurry. Order from your Bally distributor today.


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    $\qquad$

[^1]:    "SEABEE SID" - still working night and day getting Parts - while the Boss is out trying to pick Winners - OFFERS - a large selection of Tubes - and Collection Books for... $\quad \mathbf{~} \quad .50$ per 100
    
    

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    BALTIMORE 18, MARYLAND
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    IT'S WHAT'S IN "THE CASH BOX" THAT COUNTS

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    receipt of your list. PHIL STUTZ, 205
    10 th ST., S.E., ROCHESTER, MINN.

[^3]:    FOR SALE-Original Mills FOUR BELLSAll Nickel $\$ 375 . ;$ Jennings Dime ${ }^{\text {CHIEF }} \$ 169.50$ SILVER CHIEF $\$ 169.50$; 5c One Star Chief $\$ 64.50$;
    $2 \overline{\mathrm{~s}}$ Pace Saratoga $\$ 159.50$ 10c Pace Reels
    $\$ 149.50 ;$ 10c Silver Moon Console $\$ 149.50 ;$ Sc Reliance Dice $\$ 49.50$; Tanforan $\$ 44.5$
    15 Advance
    M1-F Sanitary Venders wish Merchandise. WRITE. COLEMAN NOV.
    ELTY CO. FIFTH AVE.. ROCKFORD.
    IL. Tel. Main 1323 .

[^4]:    FOR SALE- $\$ 25.00$ and up Mills, Jennings Wating Siots in $\overline{-10-25 c}$ A-1 onerating
    
    

