By Bill Gersh



# "CO/NTDONS" 

THE CASH BOX suggestion that the juke box operator arrange to obtain $70 \%$ of the gross collections from each location has now been countered by the argument that, instead, the juke box operator should charge 10c per record, 3 for 25 c , and that in this fashion he would be able to amortize the increased cost of the new euipment within an 18 to 24 months period as well as take care of his higher operating expense.

10c. per record is now being obtained by some wired music operators. They sold this idea to the location owner because of the "pleasing voice that helped the customer to make his selections". They told the retailer that they were offering "hundreds of records for the player to select". They also revealed to the merchant that telephone lineage charges had gone up, wages of their help had risen and that supplies and parts were now away up in price.

During the war and especially during this interim period while everyone awaits the arrival of new equipment, this 10 c per tune has remained in force. But even these ops realize, and admit, that once the new equipment starts coming to market in quantity they will have to return to again charging 5c. per record. Competition will force them to return to the 5 c . price.

In short, if the public can obtain better tone music from new equipment at 5 c.-right across the street or even next door - the average merchant is intelligent enough to realize that regardless of how much beer music helps him to sell-his real business is still selling beerand music is only a side issue to help that sale. He would much rather give music away free than to feel that any one of his customers might be disgruntled by the 10 c . charge.

Because of this very fact, that merchants have already told many ops they would rather pay a "monthly fee" than "overcharge" their customers for music (and the success of Muzak is a potent example in this case) is surely all the argument that is necessary to convince the operator about the $70 \%-30 \%$ commission basis instead of the 10 c . per record charge is the most logical.

There are also many other important viewpoints which enter into the arguments regarding whether the best operating method today is to continue the 5 c . per record charge and for the juke box operator to obtain $70 \%$ of the gross receipts, or whether it is better for the trade to go to 10 c . per record, 3 for 25 c ., and continue along on a $50 \%-50 \%$ basis.
"Even if the take falls by $50 \%$," as one coinman explained, "it will still equal the receips of the 5 c . per play machine." But, what this coinman overlooks is that if he does not gain more play and greater popularity and more actual profit at the 10 c . price then he had best drop the idea entirely.

That is why the 5 c per tune charge is so important. It continues the popularity of the juke box with the public because the price is so nominal and yet the operator, himself, to continue at 5 c , must have more income.

The $70 \%-30 \%$ commission basis is the only answer.


# OPS DEFEAT THEMSELVES BY PAYING FOR SPOTS 

# This Practice Gives Locations False Value of Equipment and Eventually Causes Them to Buy Own Machines 

War Years Taught Retailers Profit Value of Coin Machines and Many are Eager to Buy Their Own. For Ops to Encourage this Even Indirectly by Creating False Valuation Impression Means Suicide

Leading Merchants Announce Plans to Purchase Frozen Food Venders. Taverns Seek to Buy Juke Boxes. Theatres Want to Own their Beverage Dispensers as well as Candy Machines. Many Retailers Seeking to Buy Games. Clubs Buy Their Slots. Bottle Venders for Direct Sale Only. Much Other Equipment Will be set for Direct Sales as Ops Weaken Bankrolls by Giving Their Money Away to Buy Off Locations.

[^0]denly found himself faced with demands from his old locations for money, too. Then he was forced to stop and seek relief.

Now this practise seems to have again become popular. It is not only hurting the entire industry but is going to bust wide open a lot of good bankrolls which were accumulated during the war period while ops did not have to buy new machines and were able to get along with whatever equipment they had.

New equipment is coming in. New blood is entering into the business. If money inducements must be given to location owners then a lot of coinmen are suddenly going to find themselves in embarrassing financial predicaments with the eventual result that more and still more direct selling will come into vogue.
The average coinman cannot afford to jeopardize his present position with the location owners. He is faced with a tremendously increased overhead
above what he ever before had. He must, instead, arrange for a new commission basis.

If there are operators who cannot see this and believe that to get themselves started in any territory they must give money away to locations they are going to find that other locations which they have had for years will rapidly learn of this new practise and will demand that they, too, receive money for their location. This will simply once again throw him and every other operator into a financial uproar.
It is absolute suicide for the average operator to give the storekeeper the impression that there is so much profit in equipment that he can afford to pay him, in addition to the regular percentage he is granting him, actual cash from $\$ 50$ to $\$ 1,000$ for the spot. This simply causes the merchant to believe that it would be better for him to own the machine himself. It must stop immediately.

# SUCH AS SPONSORS WHO WILL 

## PAY FOR COMMERCIALS PIPED

## INTO LOCATIONS JUKE BOX OPS

## MUST GET 70\% OF THE TAKE TO

## ASSURE REMAINING IN BIZ

## Survey Shows Following Average Increases Now

 in Effect: Mechanic's Wages Up 100\%; Other Help's Wages Up 75\%; Supplies and Parts Up $\mathbf{5 0 \%}$; Rent Up $\mathbf{5 0 \%}$; Trucks, Tires and Maintenance Up 65\%; New Machines Up $50 \%$NEW YORK-In a long distance telephone survey this past week The Cash Box obtained the above figures from a representative group of juke box operators so as to bring home more strongly its suggestion that the music machine trade must go to a $70 \%-30 \%$ commission basis as this publication has been urging it to do for more than three years.

Every juke box operator in the nation is today confronted with tremendously increased overhead. In addition to this overhead increase he is faced with the higher cost of new equipment which was only a natural resultant of the increased costs of materials and labor.

There is also no doubt anymore that when all strikes are settled that the prices of the new equipment may again have to rise to meet the settled wage demands of the suppliers who are also forced to increase their prices, as in the case of the steel wage settlement, wherein steel is now able to obtain $\$ 5$ more per ton.

Therefore the music machine trade is faced with one of two alternatives. It must either get a higher price for its music - and this brings in the 10 c
per record, 3 tunes for 25 c - or it must get a better percentage of the gross take so that it is assured remaining in a profitable business.
And the best answer to that is the $70 \%-30 \%$ commission basis.
The juke box operator must remember that by getting $70 \%$ of the gross he is only getting $20 \%$ more than he now receives. This does not in any fashion whatsoever match the great raises in overhead which he is now enduring.
Some juke box coinmen have written in to The Cash Box and suggested that the trade go to at least a $75 \%$ $25 \%$ commission basis which would better equalize the present overhead and new machine price situation.
But, there must be a start made somewhere and the average juke box operator realizes that he cannot raise the cost of his records from 5 c to 10 c and expect the volume of play nor as great popularity as he now enjoys. The public will not take that sort of treatment.
It is just like the New York subways situation where administration after administration has dodged the
issue of going to 10 c instead of the present 5 c per ride for they realize that the public just simply won't stand for it.

But, if the juke box operators of the nation will get together in their individual territories and arrange an understanding among themselves they will find that they can and will obtain the $70 \%$ commission from the gross receipts of the phonos.

Every juke box operator in the country realizes also that competition in this forthcoming production era will be keener than he has ever had to endure before in his entire career in this business.

If he doesn't prepare for such competition so that he will be in a more secure, healthier and liquid financial condition he will have little opportunity to weather whatever other obstacles, such as taxation and increased costs, may face him eventually.

He must make it his business to get together with every other juke box operator in his territory on a commission basis arrangement with locations which will allow him to retain $70 \%$ of the gross collections.

# CMI PROGRAM NeESS UNFIED SUPPORT OF all the Inoustry 

## Complete Cooperation and Strong

 Consistent Effort Needed to Get
## Public Relations Program Started

CHICAGO-There are as yet a large number of coinmen thruout the nation who haven't given their thoughts and time to what is necessary for the CMI (Coin Machine Industries, Inc.) to get a public relations program under way which will benefit everyone in this business.
The manufacturer members of CMI who came to the fore with a plan to create a public relations department in their organization were adopting the idea which The Cash Box had been urging upon this industry ever since its inception.

Thruout the nation there was complete agreement with The Cash Box that one of the greatest and most outstanding needs of this field was a public relations program which would benefit everyone in this trade by fostering greater good will for this business.

The Cash Box proposed that a "Public Relations Bureau" be created and created immediately.

When the CMI jumped into the breach and suggested that it would do so - this was the signal for every single operator, jobber and distributor (as well as the supply firms) in this industry to immediately jump into the necessary effort to make this successful.

The CMI made this as simple as it possibly could for the average coinman by allowing him to become an "associate member" of Coin Machine Industries, Inc. for a $\$ 25$ per year fee.

This $\$ 25$ would, in turn, be used to help start the public relations program working and the manufacturers would more than match the sum which would be raised from the industry so that a sizeable fund would result and good public relations effort could get under way on a just scale.
Those coinmen who haven't as yet sent their $\$ 25$ checks to CMI should do so immediately. Applications for membership can be obtained by writ-
ing to: James Gilmore, Coin Machine Industries, Inc., 134 North La Salle Street, Chicago, Ill.

Or better still - send your check for $\$ 25$ direct to Mr. Gilmore today and the application for final signature will be forthcoming to you within a day or two. All that is necessary is to enclose your letterhead, card or your name and address if you havn't a letterhead or business card.

## SEND YOUR CHECK FOR S25 TODAY TO:

James A. Gilmore Coin Machine Industries, Inc. 134 No. La Salle Street Chicago, III.
HELP GET A PUBLIC RELATIONS PROGRAM STARTED FOR YOUR BETTER WELFARE

# Watch Revenue Drive 

# for Higher License Fees 

## for All Business Get

# Under Way as Strikes 

## are Settled

NEW YORK - From everywhere in the nation leading economists report that they expect every city to withhold its drive for revenue, via increased licenses fees, until the major strikes are settled. The public's temper si such, they claim, that attempting to extract further monies at this time would only meet with a terrible negative reaction.

Therefore, every city, town and village in the country, wherever possible, is withholding its revenue program. These programs are all designed to bring bigger license fees from every type of business. The coin machine business will especially be crucified in this drive.

There is no doubt in the minds of the members of this industry that they have little or no chance to evade the need for more revenue by the various communities thruout the nation. Everywhere the need grows greater. Everywhere there is a definite demand that something be done by each community to ease the taxation situation.

March 15 th is rapidly approaching. Many of the good citizens of this country who are still enjoying the fact that they do not have to make their income tax payment, don't realize that this will be but a small part of the taxes they will have to pay, when the truth becomes known that every municipal employee in the country wants, needs and is going to get more money to maintain his home and his family.

The coin machine business, as usual, will be among the first to be hard hit by the revenue seekers. These men realize that the average coin machine man is unorganized and unprotected. He has very little, if any, means to evade the license fees in store for him. He has been paying very small fees for some years now.

A "National Tax Council" becomes imperative at this time. This publication urges the field to organize such a council for its own protection. It asks the men who comprise this industry to realize that such a council will grow in necessity as time goes on.

The members of this industry just simply cannot "stall" any longer. These tax programs are designed to hit them and all other business at one and the same time. They will give coinmen very little opportunity to defend themselves. They will be harsh - but extremely necessary to the community - so that the citizens of every community will want them to be applied against what they will believe are the businesses that should be most taxed. And the coin machine business is one of these they will care very little about when the tax programs get under way.

From what has been happening so far this year the trade realizes that it has very little means for protection unless some sort of a "National Tax Council" is functioning. It also means that no man in this field will know where to go to get the proper information to help him to protect himself.

If ever a "National Tax Council" was a tremendous necessity - it is right this minute.

# JUKE BOX OPS WANT 

# TO SUPPORT SMALL 

## RECORD MFRS

## "We can make them just as hig as 'Big

## Four' if they will give us assurance of

## continued support," Leaders Claim

NEW YORK - The juke box ops of the nation came to the fore, after reading the article regarding the new, small record manufacturers in this past week's (February 25) issue of The Cash Box, and these men enthusiastically stated that they wanted to wholeheartedly support these record manufacturers.

They further claimed, "We can make these record manufacturers just as big as the 'big four' if they will give us their assurance that they will continue to work with us even after we get them built up."

It is a well known fact thruout the industry that the record manufacturers who originally appealed to coinmen for support, when they needed business, forgot all about the juke box operator once they had reached a solid position in record sales.
"No more," says one juke box leader, "are we going all out to support any record manufacturer unless he assures us openly and publicly that he will continue to work with the juke box operators after he reaches a more enviable position in his business. We have worked hard to get storekeepers to take on records of strange make and even stranger stars and after we got these records rolling in our juke boxes we suddenly find that these manufacturers forget all about us."

The trade is now eager to work with the new record manufacturers. Many of these men have been producing some very fine recordings and the juke box operator has been gradually buying more and more of these in preference to the records of the "big
four" manufacturers.
One coinman writes, "You can tell these small record manufacturers that my firm will not only buy everything that we think is good but we'll buy plenty of other records, even if we don't think them too good, in preference to the records of some of these big manufacturers who mistreated us when we needed them during the war period.
"We want these men to go over the top. We believe that our juke boxes can make their stars and their records popular. But we sure don't want the same thing to happen to us as happened in the past, that is, after we get them right on the top, they forget all about us and go out to sell their records to the public instead."

This sudden and enthusiastic support in answer to the article published here this past week has won much comment from these smaller record manufacturers, too. These men are eager to work with the juke box trade and are pointing all their production toward this field.

This is an unusually fine opportunity for this business to reciprocate and to make these manufacturers as important as the "big four".

It is also the hope of a great many ops in the music machine industry that this can be done quietly and efficiently so that the records of these smaller men will be getting the big stars.

There is a move under way at this time to make these new manufacturers the leaders in the recording
field for the juke box industry realizes that such action will mean its salvation from the record problem which it has been enduring for so long.

With records the vital heart of the juke box industry it becomes ever more important for this trade to seek out sources of supply whereby, regardless of what may happen, every juke box in the country will be getting the recordings it needs to continue taking in the revenue that is necessary for its amortization and profit.

The trade admits that it can no longer depend on the "big four" record manufacturers to give them the records in the quantity they need. Storekeepers have been angered by the fact that operators haven't been changing records often enough.

The smaller record manufacturers can therefore be the life saver the operator has been seeking. The juke box man's support to this small manufacturer means that he will be in position to get more records from now on to help his business remain a profitable one.

It is up to the juke box industry to immediately start purchasing records of the less known recorders in quantity so that these men will be supplying this industry in ever greater quantity and with better stars as time goes on.

It is imperative for the juke box op to have the records he needs as and when he needs them and the smaller record manufacturer offers him a very logical solution.

Wise Woman Blues<br>No Voot, No Boot

Dinah Washington
(Apollo 368)

- On "Wise Woman Blues" Miss Washington does a workmanlike job with the wordage but we think the instrumental background of Lucky Thomson's All-Stars overshadows her. They support the singer with as tricky a background as you'll hear anywhere -and it's real good. On the backing, "No Voot, No Boot," it's all Dinah's but we think the lyrics are on the suggestive side, and we're not prudish. But that's up to the coin box owner who knows just how far this sort of thing can go. Regardless of that angle, this disk is good for the race spots because of its music.


## Waiting for the Train to Come In

 I Seem to See My Louisiana
## Pat Kay and Her Jive Bombers

 (Urban 107)- Here are a good singer and a snappy playing crew teamed on two good numbers. On "Waiting for the Train," Pat Kay displays a swell voice and her Jive Bombers give her a swell background for the swingy number. On the flipover, "I Seem to See," the gal again does a tiptop vocal and the band chimes in with great support to make the ballad a treat to listen to. For our money, Pat herself is right up there with better known gal singers and will be a big asset in the cash boxes. Good for all spots.

Easy Street<br>Love Me Not<br>Pał Kay<br>(Urban 109)

- Two more numbers by Miss Kay and both right from the top drawer. The gal really sings and her band is more that the stoogey backdrop. It plays music that can be danced to. Miss Kay has a definite swing style to her singing but she is also good on regulation ballad and blues chores.


## SLEEPER OF THE WEEK

Coax Me A Little Bit

Dinah Shore
(Columbia 36944)

- Here's a disk that can't miss. In the first place, Dinah Shore is one of the country's top singers and rated by quite a few as the No. 1 gal warbler. Then again, the title of the number she does on this waxing is catchy and cute. One of those sayings that will sweep the country like an epidemic. To top all this, the music has a trick rhythm, part rhumba, part swing. It's sung and played in a manner that makes it suitable for the prissiest salon or old ladies' sewing circle to the maddest youth center. It's a natural for jukes anywhere. The backing is "Where Did You Learn to Love" and Dinah does a swell job on this, too. It's a fitting teammate for the "Coax me a Little Bit" side, giving the juke box operator double value for his money. 'Nuff said.


## Atlanta G.A. Wild Root

## Woody Herman and His Orchestra

(Columbia 36949)

- This disk offers the "band of the year" of 1945 in two numbers that give it a chance to show what won it the title. On "Atlanta" Woody does a snappy vocal in that peculiar voice of his and on the backing, "Wild Root," the band really runs wild in a hot number. It's not for those who want peace and quiet, for the boys of Woody's crew all get a chance to do their stuff in screeching solos. But the side with the Herman Vocal, "Atlanta," is worth the price. He's a favorite with the younger set of all races and colors and this disk of his will do plenty of nickel grabbing.


## RECORD MANUFACTURERS

## Send Your New Releases to:

 DAVE QUIRK
## c/o THE CASH BOX, 381 4th AVE.

 NEW YORK 16, N. Y.
## Do You Love Me

In the Moon Mist

## Johnny Desmond

(Victor 20-1810)

- Johnny Desmond is one of two boys who climbed to fame with more than $4,000,000$ GIs in the European war theatre with the Glenn MillerArmy Air Forces band. Ray McKinley is the other. Johnny's forte is singing and with the popularity of ex-GIs to start off with, he makes a good buy for the coin boxes. They'll be looking for him. On "Do You Love Me?" Desmond's voice has plenty of personality and on "In the Moon Mist" he does a swell job of a romantic ballad. It's a dreamy, pretty tune--a nice set-off to the swingy, catchy number, "Do You Love Me," on the other side of the disk. Both sides are sure to get plenty of play from the boys and gals who hang around the corner store.


## A Jug of Wine <br> Seems Like Old Times

## Thelma Carpenter

(Majestic 1030)

- Thelma Carpenter is one of our favorite Negro singers and on these two waxings she doesn't lessen our esteem for her ability. She has a swell voice and knows how to sell a song. This is a good disk for all spots as Thelma's voice is one that appeals to young and old, and has none of the raucous rasp that a lot of would-be highbrows dislike and give as the reason for not liking Negro singers. Both sides are on the slow blues type.

OO Wee, Baby, OO Wee Wiggle, Wiggle, Woogie

## Duke Henderson

(Apollo 367)

- A good disk for the race spots with Duke Henderson yodeling out the vocals on both sides. Here again the lyrics are a little on the purple side, but the work of Jack McVea and his All Stars make the record a good buy for the race spots. They do a nice background job on both sides. On "Wiggle," they beat it out in a fashion that will have the listeners jumpin'.


## THE MOSHBOS

DISC-HITS BOX SCORE

## COMPILED BY

JACK "One Spot" TUNNiS
IN ORDER OF POPULARITY BA5ED ON WEEKLY NATIONAL SURVEY

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co-36030-PEARL EAlley
V1.20-1807-H. CARPOU-
V1-20-1807-H. CARROLLR CASE ORCH
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26-My Guy's Come Bock $\quad 6.5 \quad 6.2 \quad 4.2$ CO-36874-BENNY GOODMAN
MA.1017-THEIMA CARPENTER
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VI-20-1731-DINAH SHORE
DE.18723-HELEN FOROREST
27-Shoo Fly Pie ${ }^{\text {Im }}$ Glad I Woited for You
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28-Just a-Sisttin' ond a-Rockin' 6.1 $\quad 3.2 \quad 1.0$ CA. 229 -STAN KENTON ORCH. Antistry Jump
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29-Noncy Hurry Home ANK SINATRA
Crodio Song
30-Hey! Bo-Bo-Re-Bop $\quad 5.8 \quad-1.0 \quad$
31-You're Nobody 'Til
Somebody Loves You
5.1
Smebody boves You
DE. 18724 -RUSS MORGAN
Thot Fooling in tho Moonligh
W1.20.174a-BIUY WILAMS WITH ORCH.
32-I'm Glad I Waited For You $4.5 \quad 2.3 \quad 1.4$
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34-As Long As I Live
Fob. 2.8
2.8
$\begin{array}{rr}\text { Pob. } 18 & \text { Pob. } 11 \\ 4.5 & 21.5\end{array}$
CA-228-SOHNNY JOHNSTON
CO. 36892 -FRANKIE MARE OREOM ORCH.
CO-36723 (C-102) B. GOOOMAN ORCH. DE-18729-8OB EBERTY
v1-20.1732-DINAH SHORE
VI.20-1626-LENA HORNE

35-Glve Me the 'Aimple Got Nothin' But the Slum $\mathbf{2 . 5} \mathbf{- 1 . 0}$
36-Give Me o Little Kiss, Will You Huh?

$$
2.2-1.0
$$

$$
2.2
$$

37-Don't Be a Baby, Boby
38-McNomoro's Bond
39-The Honeydripper
88-34.0737-ROOSEVELT SYKES
CO. 30894 -CAB CAIGh Prlow Bluos
DE.23451-JIMMIE LUNCEFORD-
Boby, Aro You Kiddín
40-It's Been a Long, Long Time $1.6 \quad 9.0 \quad 27.0$
CO. 38838 -HARRY JAMES ORCH.
DE-18708-BING CROSBY
DE.4256-TERRY SHAND ORCH. Yoe?
E.4256-TERRY SHAND ORCH.

VI-20-1721-CHARHE SPIVAK ORCH.
C. 219 -STAN "I Hod ODOREN Hoan AND ORCH.

MA. $7157-D E$ MARCO SISTER
DE.4256-TERRY SHAND Tico ORCH. IVE
41-The Moment I Moy Mot You 1.4 - 1.0
42-Don't You Remember Me 1.3 _
43-Polonuise (Chopin)
$\begin{array}{lll}-1.0 & 1.0\end{array}$
DE. 18677 -CARMEN CEAVALLARO ORCH.
vi-20-i769 (P.145) AL GOODMAN ORCH
VI-8848-JOSE ITYUREI
44-1 Wish 1 Could ${ }^{\text {Port } 2}$ Tell You 1.1 -1.0 4.1
CA.232-SKIP FARRELI
CO. 36908-8ENNY GOOMAN OAE. ORCH.
DE. 18747-DICK HAYMES Simplo Lilo
5-You Can Cry on
5 omebody Else's 5houlder 1.0 CA.232-SKIP FARRELL I Could Toll You VI-20.1791-CHARLIE SPIVAK ORCH.
46-Cotton Tall CO. $36882-$ KAY AnSER
AI. 20-1703-SHEP FIELD
Put That Rlog an My Fing
CA. 231-BOBBY SHERWOOD ORCH.
47-All I Owe loway $1.0 \quad-1.0$
48-Coffee Time
49-That's For Me
Ca.213-JO STAFFORD
-1.0 Goeis, irs Good To Hold yo
KYSER-MMPUS KIDS Choo Choo Polka
Cold DE. 18706 -DICK HAYMES-YOUNG ORCH:
If MIght oo Woill So Sprlee: MA. 7149 -JERRY WAIG MAD ORCH. Gotho Bo This or Tho
vi.201716-ARTIE SHAW ORCH.
50-Just a Litlle Fond Affection CO. 30871 -KATE SMITH CO.36日77-GENE KUMLIND Yumblowesd CO-36日7-GENE KRUPA ORCH. DE. 18722-CHARLIE BARNET ORCH. MA.7IS6-LOUIS PRIMA ORCH Woilti lor tho Troin, ate.
VI-20-1727-CHARLIE SPIVAK ORCH.


FOREWORD Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.I. Blue Book acts exactly the same as the market quotation board at the Stock Exchangeposting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $\$ 150.00$ whereas someone on the East Coast may think it worth but $\$ 75.00$. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration. The C.M.I. Blue Book reports each quotation exactly as it is made and depends on the subscriber to make average price adjustment to fit the peculiarities of his own territory.

METHOD The C.M.I. Blue Book should be read as follows: First price listed is lowest price for the week: Second price listed is highest price. Where only one price appears this should be considered lowest price.

IMPORTANT Machines underlined mean these were most active in trading the past week.
CODE Check this code carefully. Become acquainted with each one of the code numbers and what they signify. These code numbers appear in front of the name of each machine.


MEANS PRICE WENT UP.

MEANS PRICE
WENT DOWN.

MEANS MACHINE JUST ADDED TO LST.

MEANS PRICES WENT UP AND DOWN dURING THE PAST WEEK.

means prices remained same as IN LAST PRICE LISTS.

MEANS NO PRICES QUOTED FOR PAST TWO WEEKS.

MEANS NO PRICES QUOTED FOR PAST three weers.

MEANS NO PRICES QUOTED FOR MANY WEERS - PRICE SHOWN IS LAST KNOWN QUOTATION.

## The 0 OSH 308

"THE CONFIDENTIAL WEEKLY QF THE COIN MACHINE INDUSTRY"

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## WURLITZER

| ．P－10 | \＄49．50 | \＄75．00 |
| :---: | :---: | :---: |
| xx．P－10，III． | 65.00 | 69.50 |
| 1．P－12 | 75.00 | 125.00 |
| xx．P－12，III． | 109.50 | 139.00 |
| cx． 312 | 85.00 | 95.00 |
| 6．P－100 | 59.50 | 99.50 |
| 5． 412 | 125.00 | 179.00 |
| xx． 412 DC C | 32.50 |  |
| xx．412，III | 100.00 | 159．50 |
| sx． 316 | 100.00 | 125.00 |
| xx． 416 | 105.00 | 135.00 |
| 2． 616 | 165.00 | 269.50 |
| 2．616． 111. | 200.00 | 259.50 |
| x． 616 A | 145.00 | 225.00 |
| vx． 716 | 175.00 | 225.00 |
| I． 24 | 250.01 | 335．00 |
| 6．Kevamp（24） | 275.00 | 295.00 |
| 1． 600 R | 400.00 | 469.50 |
| 1． 600 K | 425.00 | 460.00 |
| 5． 500 | 425.00 | 495.00 |
| 7．500K | 425.00 | 475.00 |
| rx．500A | 395.00 | 425.00 |
| 7． 41 （Counter） | 125.00 | 159.50 |
| 2． 51 （Counter） | 110.00 | 125.00 |
| 1． 61 （Counter） | 150.00 | 169.00 |
| 2． 71 （Counter） | 175.00 | 209.00 |
| 7． 81 （Counter） | 150.00 | 225.00 |
| xx． 50 | 75.00 | 129.50 |
| 1． 700 | 610.00 | 675.00 |
| 1． 750 M | 700.00 | 775.00 |
| 5． 750 E | 700.00 | 800.00 |
| 5．780M Colonial | 550.00 | 675.00 |
| 5． 780 F | 610.00 | 695.00 |
| 1． 800 | 675.00 | 750.00 |
| 1． 850 | 750.00 | 825.00 |
| 5． 950 | 735.00 | 795.00 |
| 2．42－24（ Kev ） | 350.00 | 495．00 |
| 5． 42.500 （Rer） | 550.00 | 595.00 |
| 5．42－600（Rev） | 475.00 | 495.00 |
| 5． 300 Adaptor | 19.50 | 32.95 |
| 6． 320 Wireless Wall Box | 17.00 | 22.95 |
| 6． 310 Wall Box， 30 Wire | 2.00 | 12.00 |
| 5．320－2 Wire Wall Box | 19.50 | 27.50 |
| xx．332－2 Wire Bar Box | 9.50 | 10.00 |
| 6．331－2 Wire Bar Box | 9.50 | 14.50 |
| 5．301－2 Wire Stepper | 17.50 | 19.50 |

6． 430 Speaker Cal．with 5－10－25 Bох
79.50
xx． 420 Speaker Cabinet ．．．．．．．．．．．． 50.00
5．Twin 616 Steel Cabinet
Adp．Amp．Stp．Speaker ．．．． 150.00
5．Twin 12 Steel Cabinet
Adp．Amp．Stp．
195.00
xx．Selector Speaker ．．．．．．．．．．．．．．．．．．． 95.00
2． 100 Wall Box 5c 30 Wire．．．． 10.50
xx． 100 Wall Box 10c
17.50

2． 111 Bar Box ．．．．．．．．．．．．．．．．．．．．．．． 8.50
$\begin{array}{ll}\text { 2．} 125 \text { Wall Box，} 5,10,25 \ldots . . & 15.50 \\ \text { 1．} 120 \text { Wall Box }\end{array}$
xx．Bar Brackets
19.50
xx． 305 Impulse Rec． 2.00

5． 350 Wls．Speaker 20.0
xx． 115 Wall Box Wire 20.00

6． 135 Step Receiver 15.00

5． 1.15 Imp ．Step．Fast 17.50

| ぃ． 150 Inpulse Rec．．．．．．．．．．．．．．．．．．．．． | 10.000 |
| :--- | :--- | :--- |

xx． 337 Bar Box ．．．．．．．．．．．．．．．．．．．．．．．．．．． 32.50
5．306 Musir Transmit ．．．．．．．．．．． 10.00
«． 391 Speaker ．．．．．．．．．．．．．．．．．．．．．．． 25.00
$\begin{array}{rrr}\text { 6．} 130 \text { Adaptor ．．．．．．．．．．．．．．．．．．．．．．．} 24.50 \\ \text { r．} 21 \text { Steel Cati．Speaker } & 1.40 .00\end{array}$
$\begin{array}{ccc}\text { rx．} 21 \text { Strel Cah．Speaker ．．．．．．．．．} & 140.00 \\ 5 . & 180.00\end{array}$

## ROCKOLA

| 1． 12 Record | \＄110．00 | \＄149．50 |
| :---: | :---: | :---: |
| 1．If Record | 125.00 | 169.00 |
| si．Rhythm King 12 | 69.50 | 99.50 |
| x．Khythm King 16 | 135.00 | 150.00 |
| 7．Imperial 16 | 125.00 | 169.50 |
| 5．Imperial 20 | 199.50 | 225.00 |
| 6．Windsor | 237.50 | 310.00 |
| 1．Wonareh | 215.00 | 289.50 |
| 7．Windser．III． | 250.00 | 300.00 |
| （x．Sid．Dial－A－Tone | 325.00 | 400.00 |
| 5．＇10 Super Rockolite | 150.00 | 195.00 |
| … Cuunter ${ }^{\text {² }} 39$ | 125.00 | 165.00 |
| 2．＇39 Standard | 300.00 | 400.00 |
| 2．＇38 DeLuxe | 325.00 | 425.00 |
| ix．＇10 Super Waluut | 340.00 | 365.00 |
| 7．＇40 Super Marble | 475.00 |  |
| vx．＇40 Master Walnut | 335.00 | 365.00 |
| 5．＇10 Master Rockolite | 425.00 | 475.00 |
| 6．＇ 40 Comuter | 165.00 | 195.00 |
| xx．＇ 10 Counter with Std． | 139.50 |  |
| xx．＇fl Premier | 525.00 | 550.00 |
| 5．Wall Box | 10.00 | 12.50 |
| 6．Bar Box | 10.00 | 17.50 |
| x．＇4l Bar Box | 20.00 |  |
| xx．Spertravex ${ }^{4} 1$ | 65.00 | 115.00 |
| xx．Glamour Tone Columin | 95.00 |  |
| xx．Modern Tone Clumn | 50.00 | 69.50 |
| 7．Playmaster \＆Spectravox | 350.00 | 425.00 |
| xx．Twin 12 Cab．Speak． | 175.00 |  |
| xx． 20 Rec．Steel Cab ASA | 109.50 |  |
| xx．Playhoy | 30.00 |  |
| 1．Commando | 565.00 | 650.00 |
| x． 1501 Wall Box | 5.00 | 7.00 |
| $\cdots$ い 1502 Bar hos | 3.50 | 6.00 |
| 6． 1503 Wall Box | 19.50 | 20.00 |
| 7．1504 Bar Box | 27.50 | 32.50 |
| 7． 1510 Bar Box | 25．00 |  |
| 7．1525 Wall Box | 27.50 | 45.00 |
| 5．1526 Bar hox | 30.00 | 42.50 |
| 5．Dial－A－Tone B\＆W Box | 15.00 | 17.50 |
| xx． 1805 Organ Speaker | 37.50 | 50.00 |
| xx．Tonc－A－Lier | 54.50 |  |
| xx．Deluxe Jr．Console Rock | 150.00 |  |
| x．Playmaster | 295.00 | 375.00 |

A．M．I．

| 5．Hi－Buy 302 | 39.5 .00 | 649.00 |
| :---: | :---: | :---: |
| 5．Singing Towers 201 | 350.00 | 185.00 |
| 6．Streamliner 5－10－25 | 275.00 | 595.00 |
| 5．Top Flight | 275.00 |  |
| rx．Model V－5 Phono | 60.00 |  |
| xx．Singing Tuewrs Speak | 15.00 |  |
| 5．Singing Towers（301） | 275.09 | 32．5．00 |

## BUCKLEY

| 2．New Wall Box | 20.00 | 23.00 |
| :---: | :---: | :---: |
| 2．New Bar Box | 20.00 | 23.00 |
| x．Wall \＆Rar Box Old Stye．． | 3.50 | 4.50 |
| 4．IIS．Wall \＆Bar Box | 17.50 | 21.50 |
| 6． 32 Record Arlaptor | 14.95 | 17.50 |
| M． 24 Record Adaptor | 15.09 |  |
| xx． 16 Record Adaptor | 15.00 |  |
| m．Steel Calinet | 10.00 | 20.00 |
| w．Zephyr Speak Cah． | 11.25 |  |
| IV． 20 Rec．Seahurg Adap | 2.5 .00 | 39.50 |
| 万．Bar Rrackets | ． 95 | 2.50 |




| 5. Wall Boxes | \$2.00 | \$2.50 |
| :---: | :---: | :---: |
| xx. Adaptor for Seeburg .......... | 25.00 |  |
| xx. Adaptor for Rockola | 27.50 |  |
| xx. Adaptor for 616 Wurlitzer.. | 15.00 |  |
| xx. Twin 12 Adaptor | 25.00 | 37.50 |
| xx. Wurlitzer 24 Adaptor | 15.00 |  |
| xx. Adaptor for Mills Empress.. | 25.00 |  |
| xx. Organ Speaker | 35.00 |  |
| xx. Sun Ray Speaker | 25.00 |  |
| vx. Bar Brackets | 2.50 | 3.50 |

M I L L S

| xx. Lephyr | 89.00 | 125.00 |
| :---: | :---: | :---: |
| xx. Studio | 70.00 | 100.00 |
| x. Dance Master | 70.00 | 90.00 |
| xx. DeLuxe Dance Master | 50,00 | 52.50 |
| 7. Do-Re-Mi | 50.00 | 125.00 |
| 5. Panoranı | 325.00 | 379.50 |
| 2. Throne of Music | 225.00 | 375.00 |
| xx. Throne with Adaptor | 275.00 | 285.00 |
| 4. Empress | 275.00 | 425.00 |
| xx. Panoram Adaptor | 8.50 |  |
| xx. Panoram 10 Wall Box | 8.50 |  |
| xx. Speaker | 10.00 |  |
| 1. Panoram Peek (Con) | 275.00 | 375.00 |
| xx. Conv. for Panoram Peek | 12.50 |  |

## GABEL

| 12 Record, Jr | 42.50 | 75.00 |
| :---: | :---: | :---: |
| xx. 12 Record with Adaptor | 58.50 |  |
| xx. 12-12 Adaptor | 94.00 |  |
| xx. 18 Rec. III. Grill | 20.00 | 52.50 |
| xx. 18 with Adaptor | 99.50 | 125.00 |
| xx. 20 Record Lite Up | 225.00 | 265.00 |
| xx. 24 Record Last Mdl | 75.00 | 95.00 |

## PACKARD

| 1. Play Mor Wall and Box ..... | 25.00 | 36.95 |
| :---: | :---: | :---: |
| 5. Bar Bracket | 2.50 | 5.00 |
| xx. Willow Adaptor | 18.00 |  |
| xx. Chestnut Adaptor | 25.00 | 36.50 |
| xx. Cedar Adaptor | 30.00 | 39.50 |
| xx. Poplar Adaptor | 25.00 | 46.50 |
| xx. Maple Adaptor | 30.50 |  |
| xx. Juniper Adaptor | 29.00 | 31.00 |
| xx. Elm Adaptor | 25.00 |  |
| xx. Pine Adaptor | 25.00 |  |
| xx. Beech Adaptor | 20.00 | 43.50 |
| xx. Spruce Adaptor | 35.00 | 45.00 |
| xx. Ash Adaptor | 25.00 | 35.00 |
| xx. Walnut Adaptor | 25.00 | 36.50 |
| xx. Lilly Speaker | 17.00 | 20.00 |
| xx. Violet Speaker | 21.00 | 24.50 |
| xx. Orchid Speaker | 50.00 | 63.00 |
| xx. Iris Speaker | 55.00 | 59.50 |



| Atlas | 00 |  |
| :---: | :---: | :---: |
| 5. A.B.T. 6 Gun Riffe Rg. | 1500.00 | 1995.00 |
| 1. Bally Alley | 20.00 | 79.50 |
| 1. Bally Basketball | 55.00 | 115.00 |
| 1. Bally Con | 115 | 189 |
| 1. Bally Defe | 179.50 | 19 |
| xx. Bally Eagle Ey | 49.50 |  |
| 5. Bally King Pin | 195.00 | 225.00 |
| 2. Bally Lucky St | 79 |  |
| 1. Bally Rapid Fir | 60 | 200.00 |
| Bally Bull | 25.00 | 89.50 |
| 1. Bally Shoot-the-E | 5 |  |
| 1. Bally Sky Battle | 130.00 | 245 |
| 7. Bally Race | 80.00 | 85.00 |
| 4. Bally Torpedo | 149.50 | 165.00 |
| 5. Bally Undersea Raider | 399.50 |  |
| x. Bang-A.De | 35. |  |
| 5. Bank Ball | 375.00 |  |
| xx. Bell-O-Ball | 35.00 | 150.00 |
| xx. Blister Gunner |  |  |
| 5. Bowl-A•Bom | 125.00 |  |
| 2. Bouling Leagu | 125.00 |  |
| Buckley D | 99 | 110.00 |
| 5. Buckley Tre | 25.00 | 59.50 |
| x. Casion Gol | 15.00 | 45.00 |
| 5. Chicoin G | 525.00 |  |
| 4. Chicoin Hocke | 150.00 |  |
| icoin |  |  |
| 6. Chester Pollard | . 5 |  |
| xx. Circus Romance | 195.00 | 199.50 |
| xx. Cupid Wheel | 90.00 | 100.00 |
| 5. Daval Bumper Bow | 75.00 | 99.50 |
| x. Daval-U-Roll-It | 5 |  |
| xx. Evans Duck Pin | 189.50 |  |
| 5. Evans In-the-Barr | 75.00 | 125.00 |
| 4. Evans Super Boml | 199.50 | 395.00 |
| 1. Evans Play Ball | 150.00 | 175.00 |
| 2. Evans Ski Ball | 50.00 | 85.00 |
| 7. Evans Ten Strike, LD | 30.00 | 35.00 |
| 5. Evans Ten Strike, HD | 65.00 |  |
| 4. Evans Tommy G | 75.00 | 195.00 |
| . Exhibit Bicycle | 50.00 |  |
| xx. Exhibit Basketball | 75.00 |  |
| 5. Exhibit Bowling Alley | 59.50 |  |
| 1. Exhibit Hi-Ba | 65.00 |  |
| 1. Exhibit Mercha |  |  |
| Roll Ch. Digger | 79.50 | 99.50 |
| 1. Exhibit Rotary Mdsr | 229.50 | 349.50 |
| 2. Exhibit Vitalizer |  |  |
| 2. Genco Bank lioll | 155.00 | 225.00 |
| xx. Genco Magic Roll | 39.50 | 125.00 |
| 6. Genco Play Ball | 110.00 |  |
| 5. Genco Total Roll | 425.00 |  |
| 1. Groetchen Mtn. Climb | 65.00 | 115.00 |
| 2. Groetchen Metal Typer | 324.50 | 375.00 |
| 1. Goutieb Skee Ballette | 0.00 | 100.00 |
| 2. Jenn. Roll-in-th | 125.00 | 145.00 |
| 1. Keeney Air Raider | 125.00 | $225.00$ |
| Keeney Anti-Aircft. | 42.50 | 9..a |
| 2. Keeney Anti-Aircft. Bl. | 30.00 | 35.00 |
| 7. Keeney Bowlette | 150.00 | 200.00 |
| 2. Keeney Navy Bomber | 175.00 | 195.00 |
| 4. Keeney Suh Gun | 49.00 | 169 |
| 5. Keeney Texas Leaguer | 39.50 | 59.50 |
| x. Kirk Air Defens | 115.00 | 145.00 |
| 1. Kirk Night Bomber | 250.00 | 350.00 |
| 1. Keep Punching | 89.50 | 110.00 |
| x. Klip-A-Nip (Con) | 16.50 | 16.75 |
| Kue Ball | 25. |  |



| 5. All American Derby Con | \$65.00 |  |
| :---: | :---: | :---: |
| 5. All American | 25.00 | \$39.50 |
| ax. Arlington | 15.00 | 20.00 |
| xx. Aksaraben, PO | 35.00 | 49.50 |
| xx. Arrowhead | 35.00 |  |
| xx. Big Game, PO | 94.50 | 95.00 |
| xx. Big Prize, FP | 39.50 | 75.00 |
| xx. Big Prize, PO | 39.50 |  |
| 5. Blue Grass, FP | 147.50 | 195.00 |
| xx. Blue Ribbon, PO | 40.00 |  |
| 6. Challenger | 80.00 | 94.50 |
| 2. Cluh Trophy, FP | 224.50 | 315.00 |
| . Congo | 32.50 |  |
| 5. Contest, FP | 94.50 | 104.50 |
| 2. Dark Horse, FP | 137.50 | 175.00 |
| xx. Derby King | 65.00 | 70.00 |
| xx. Derby Clock, P | 69.50 | 75.00 |
| xx. Derby Heat, PO | 32.50 |  |
| xx. Derby Time, PO | 65.00 | 150.00 |
| 2. Derly Winner, PO | 100.00 | 125.00 |
| 5. '41 Derby FP | 224.50 | 339.50 |
| xx. Dust Whi | 275.00 | 300.00 |
| 5. Eureka | 30.00 | 35.00 |
| xx. Feed Bag, PO | 50.00 |  |
| xx. Flasher, PO | 35.00 |  |
| xx. Fleetwood | 24.50 | 35.00 |
| 5. Flying Champ | 65.00 | 100.00 |
| 2. Fairmount | 395.00 | 495.00 |
| 5. Fair Grounds, PO | 22.50 | 9.50 |
| xx. Fast Track | 29.50 |  |
| 6. Five-In-One, FP | 25.00 | 49.50 |
| 5. Fortune, FP | 150.00 | 200.00 |
| 5. Gold Cup, FP | 34.50 | 59.50 |
| 2. Grand National, PO | 55.00 | 65.00 |
| 2. Grand Stand, PO | 40.00 | 50.00 |
| xx. Gold Medal, PO | 25.00 | 45.00 |
| xx. Hawthorne, PO | 50.00 | 79.50 |
| xx. Hi-Boy, PO | 10.00 |  |
| xx. Horseshoes, PO | 39.50 |  |
| 2. Jockey Club | 295.00 | 375.00 |







## CIGARETTE

DU GRENIER

| DU GRENIER |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Model S 7 Column | \$39.50 | \$49.50 |
|  | Model VD 7 Column | 32.50 | 64.50 |
|  | Model W 9 Column | 30.00 | 69.50 |
|  | Model WD 9 Column | 70.00 | 74.50 |
|  | Champion, 11 Column |  |  |
|  | King Eize | 95.00 | 104.50 |
|  | Champion, 9 Culumn | 89.50 | 97.50 |
|  | Champion, 7 Column | 77.50 | 95.00 |

NATIONAL


IROWE

|  | Aristocrat, 6 Column ......... | 7.50 |  |
| :---: | :---: | :---: | :---: |
|  | Imperial, 6 Col. | 15.00 | 50.00 |
|  | Imperial, 8 Col. | 25.00 | 60.00 |
|  | Royal, 6 Col. | 35.00 | 45.00 |
|  | Royal, 8 Col. | 45.00 | 65.00 |
|  | Royal, 10 Col. | 45.00 | 57.50 |
|  | President, 6 Col. ................. | 45.00 |  |
|  | President, 8 Col. | 55.00 |  |
| xx. | President. 10 Col. | 65.00 | 85.00 |


| U-NEED-A-PAK |  |  |
| :---: | :---: | :---: |
| xx. Model E, 6 Col. ................. | 10.00 |  |
| 7. Model E, 8 Col. | 10.00 | 20.00 |
| xx. Model E, 9 Col. | 25.00 |  |
| xx. Model E, 12 Col. | 35.00 |  |
| xx. Model E, 15 Col. | 45.00 |  |
| xx. Model A, 8 Col. | 30.00 | 45.00 |
| xx. Model A, 9 Col. | 35.00 | 50.00 |
| 5. Model 500, 9 Col. | 59.50 | 75.00 |
| xa. Model 500, 7 Col. | 60.00 | 69.50 |
| 2. Model 500, 9 Col. | 59.50 | 75.00 |

## CANDY





P A C E

| 6. Ic Bantam | \$20.00 | \$27.50 |
| :---: | :---: | :---: |
| xx. 5e Bantanı | 19.50 | 24.50 |
| x. 10c Bantam | 34.50 |  |
| xx. 25c Bantam | 39.50 | 50.00 |
| xx. 5c Comet, FV | 49.50 | 69.50 |
| 5. 10c Comet, FV | 65.00 | 69.50 |
| 7. 25c Comet, FV | 79.50 | 109.50 |
| xx. 50c Comet, FV | 98.50 | 150.00 |
| xx. 5c Comet, DJP | 40.00 | 75.00 |
| xx. 10c Comet, DJP | 50.00 | 79.50 |
| xx. lc Comet, Blue | 45.00 |  |
| 1. 5c Comet, Blue | 50.00 | 79.50 |
| xx. 10c Comet, Blue Front | 50.00 | 75.00 |
| xx. 25c Comet, Blue Front | 90.00 | 94.50 |
| xx. 50c Comet | 295.00 | 300.00 |
| 5. 5c All Star Comet | 65.00 | 79.50 |
| 1. 10c All Star Comet | 69.50 | 89.50 |
| 5. 25c All Star Comet | 90.00 | 125.00 |
| 5. 50c All Star Comet | 275.00 | 350.00 |
| 2. Ic All Star 2-4 | 35.00 | 39.00 |
| xx. lc Rocket | 149.50 |  |
| 5. 5c Rocket | 94.50 | 95.00 |
| 5. 10c Rocket | 110.00 | 119.50 |
| 2. 25c Rocket | 125.00 | 139.50 |
| xx. 5c T.J. Comet | 47.50 |  |
| 5. 5c Club Bell | 75.00 | 95.00 |
| 5.. 10c Club Bell | 110.00 | 115.00 |
| xx. 25c Club Bell | 125.00 | 150.00 |
| 5. 50c Club Bell | 300.00 | 350.00 |
| 6. 1c DeLuxe | 55.00 |  |
| 1. 5c DeLuxe | 85.00 | 100.00 |
| 5. 10c DeLuxe | 119.50 | 135.00 |
| xx. 25c DeLuxe | 120.00 | 140.00 |
| xx. Double Slot 5c-25c | 395.00 |  |
| 6. 5c Comet Console | 125.00 | 139.50 |
| xx. 10c Comet Console | 159.50 |  |
| xx. 25c Comet Console | 169.50 |  |
| 5. 5 \& 25e Comet Con. Comb | 195.00 | 225.00 |
| 1. 5c Kitty | 70.00 | 75.00 |
| xx. 10c Kitty | 35.00 | 85.00 |
| xx. 25c Kitty | 210.00 |  |
| xx. 5c Comet Red | 90.00 | 125.00 |
| xx. 10c Comet Red | 120.00 |  |
| xx. 5c Slugproof | 97.50 | 100.00 |
| xx. 10c Slugproof | 100.00 | 115.00 |
| 25c Slugproof | 125.00 | 165.00 |

## CAILLE

| lc | 39.00 |
| :---: | :---: |
| 1. 5 c | 29.50 |
| 6. 10 c | 35.00 |
| 1. 25 c | 89.50 |
| xx. 5c \& 25c | 275.00 |
| 7. 5c Cadet | 37.50 |
| 7. 10c Cadet | 95.00 |
| xx. 25c Cadet | 89.50 |
| xx. 5c Playboy | 49.50 |
| xx. 10c Playhoy | 49.50 |
| xx. 25c Playboy | 60.00 |
| xx. Se Commander | 35.00 |
| xx. 10c Commander | 50.00 |
| xx. 25c Commander | 65.00 |
| xx. 7-Way Slot 5c | 49.50 |
| xx. 7 -Way Slot 25. | 98.00 |
| xx. Je Doughtoy | 49.50 |
| 5. 5. Club Bell | 40.00 |
| 5. 10c Club Bell | 75.00 |
| 5. 25 c Club Bell | 100.00 |85.00

125.00


JENNINGS


1. A. B. C. Bowler
$\$ 47.50$ 89.50 4. Air Circus
2. Air Force
3. Air Force 105.00
xx. Airliner
xx. Airport 79.50
4. Alert (Rev) 15.00
xx. Ali Baba 25.00
5. All American
xx. All Out (Rev)
6. Anerican Beauty (Rev) ......
7. Anabel
(Rev)
....
8. Armada 29.50
210.00
9. Argentine
vx. Arrowhead
10. Attentio
xx. Avalon
$\qquad$
xx. Avalon
xx. Airway …..
11. Bally Beauty
x. Banner - .
12. Bandwagon
13. Bandw
14. Barrage
....
15. Belle Hop
$\qquad$
16. Big League
$\qquad$ 29.50 39.50 59.50 109.50 29.50 59.50 19.50 49.50 15.00 22.50 15.00 17.50 39.50 12.50 25.00 87.50 87.50
64.50 49.50
17. Big Parade
x. Big Show
22.50
18. 

$\times x$.
5
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6
$\times 2$
6
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50.00
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47.50
25.00 45.00 100.00
69.50
59.50

### 40.00

125.00
30.00
19.00

### 109.50

47.50 249.50
40.00
35.00
22.50

### 169.50

85.00
79.50
39.50
40.00
89.50
25.00
35.00
210.00 59.50 69.50
19.50
85.00 34.50 190.00 225.00 65.00 39.50

### 27.00

25.00 104.50
32.50
24.50
200.00
45.00

| 6. Crystal | \$34.50 |  |
| :---: | :---: | :---: |
| xx. Crystal Gazer | 26.50 |  |
| sx. Dandy | 19.00 | \$27.50 |
| sx. Daily Dozen | 10.00 | 15.00 |
| xx. Davy Jones | 15.00 |  |
| 2. Defense (Baker) | 32.50 | 19.50 |
| 2. Defense (Genco) | 75.00 | 94.50 |
| xx. De-Icer (Rev) | 79.50 |  |
| 6. Destroyer (Rer) | 69.50 | 79.50 |
| 6. Dive Bomber (Rev) | 39.50 |  |
| 1. Dixie | 49.50 | 59.50 |
| 2. Do-Re-Mi | 50.00 | 60.00 |
| 5. Double Featu | 25.00 |  |
| is. Double Play | 55.00 | 70.00 |
| 1. Doughboy | 25.00 | 39.50 |
| 5. Drum Major | 20.00 | 35.00 |
| 1. Durle Ranch | 44.50 | 54.50 |
| xx. Diplex | 50.00 | 59.00 |
| 2. Eagle Squadron (Rev) | 79.50 | 125.00 |
| 5. Entry | 39.50 | 10.00 |
| 6. Eureka | 25.00 | 49.50 |
| xx. Falling Sun (Rev) | 59.50 |  |
| xx. Fantasy | 30.00 | 45.00 |
| 5. Fifth luming | 29.50 | 35.00 |
| xx. Fifty Grand | 29.50 |  |
| 2. Fishin' (Rev) | 55.00 | 74.50 |
| 2. Five-In-One | 25.00 | 35.00 |
| 5. Five \& Ten \& Twenty | 101.50 | 139.50 |
| Flagship | 16.95 | 27.50 |
| 5. Flat Top (Rev) | 145.00 | 209.50 |
| 5. Fleet | 4.2 .00 | 45.00 |
| 5. Flicker | 49.50 | 69.50 |
| 2. Flying Tige | 89.50 | 139.50 |
| xx. Follies '40 | 20.00 | 25.00 |
| xx. Follow Up | 20.00 | 24.50 |
| 4. Foreign Colors | 90.00 | 169.50 |
| 6. Formation | 20.00 | 40.00 |
| 2. Four Aces | 100.00 | 129.50 |
| 5. Four Diamonds | 59.50 | 69.50 |
| 6. Four-Five-Six | 15.00 | 22.50 |
| 1. Four Roses | 54.50 | 85.00 |
| 1. Fox Hunt | 27.50 | 49.50 |
| x. Flash | 18.50 | 23.50 |
| 2. G. I. Joe (Conv) | 69.50 | 85.00 |
| 6. Girls Ahoy (Rev) | 42.50 | 52.50 |
| xx. Glamour | 30.00 | 45.00 |
| 4. Gobs | 85.00 | 110.00 |
| 1. Gold Star | 45.00 | 54.50 |
| xx. Golden Gate | 15.00 | 20.00 |
| 4. Grand Canyon (Rev) | 109.50 | 249.50 |
| 1. Gun Club ............... | 49.00 | 85.00 |
| Headlin | 20.00 | 39.50 |
| 7. Hi-Boy (Rev) | 45.00 | 60.00 |
| 5. Hi-Dive | 69.50 | 94.50 |
| 5. Hi-Hat | 69.50 | 80.00 |
| xx. High Light | 18.95 |  |
| xx. High Stepper | 32.50 |  |
| 6. Hit-the-Jap (Rev) | 39.50 | 49.50 |
| 7. Hold Over | 29.50 | 39.50 |
| 5. Hollywood | 249.50 |  |
| 2. Home Run '40 | 27.50 | 29.50 |
| 2. Home Run '41 | 49.50 | 64.50 |
| 2. Home Run '42 | 60.00 | 99.50 |
| 2. Horoscope | 61.50 | 79.50 |
| 5. Idaho | 229.50 | 249.50 |
| 2. Invasiou (Rev) | 92.50 | 124.50 |
| xx. Jolly | 15.00 | 29.50 |
| 1. Jeep (Rev) | 115.00 | 135.00 |
| xx. Jumper | 25.00 | 29.50 |
| 5. Jungle | 59.50 | 79.50 |
| i. Keep 'em Flying | 124.50 | 160.00 |
| ¢. Keen-A-Ball | 24.50 | 35.00 |
| x. Kismet | 199.50 | 249.50 |
| xx. Klick | 15.00 | 22.50 |

2. Kno
3. Knock-Out-the-Jap
vx. Lancer
4. Landslide

## 5. Lead Off

1. Leader
2. League
3. Legionnaire
4. Liberty
5. Liberty (
6. Limelight
7. Line Up
xx. Lite-A-Card
xx. Lot-O-Smok
xx. Lot-O-Fun
xx. Lot-O- $\qquad$


## chate play pin cambs

## MUSIC



## ARCADE

| CHICAGO CON <br> Goalee | \$5.25.611 |
| :---: | :---: |
| GENCO |  |
|  |  |
| J AFCO |  |
| Roll-A-Call | 8379.50 |
| MUNVES |  |
| Super Skee Roll | 349.50 |
| AMUSEMENT ENTERPRISES CO. |  |
| Bank Ball . . . . . . . . . . . . . . . . $\mathbf{.} 375.00$ |  |
| SUPREME |  |
| Bola Score |  |

BALLY Underaes Raider ..... 899.50
AMUSEMATIC CORPLite League
$\qquad$
CONSOLES
KEENEYBonus Superbel
ONE-BALLS
HALLY
Virtory llerby
Vietory Special
SLOTS
MILLS
10c Black Cherry Bell. ..... 210.00 25c Black Cherry Bell.

$$
\begin{aligned}
& \text { He Black Cherry Bell } \\
& \text { New Vest Pocket Bell }
\end{aligned}
$$

# C.M.I. BLUE BOOK 




## REVAMPED ONE-BALLS

All-American Derby. .from-Sport Special Record Time
, Fast Track.from-Sport Page, Blue Ribbon Foreign Colors . . . . . . . . . . . . . . . .from-Owl


Hace King. .from-Thistledown, Sea Biscuit Rockingham....from-Grand Stand, Grand National, Pacemaker
Victorious from-Turf Champs
War Admiral from-Grand Stand Whirlaway. .from-Blue Grass. Dark Horse, Sport Specia)

# A.M.I. DISTRIBUTORS 

## FOR

## NEW YORK - NEW JERSEY CONNECTICUT

BARNEY SUGERMAN
ABE GREEN MIKE MUNVES

RUNYON SALES CO. OF N. Y. 593 TENTH AVENUE NEW YORK CITY

RUNYON SALES COMPANY 123 WEST RUNYON STREET NEWARK, NEW JERSEY

## SELL US YOUR MUSIC MACHINES OR YOUR A. M. I. TELEPHONE STUDIOS AND EQUIPMENT

TAKE ADVANTAGE OF TODAY'S PRICES!
Want Any Quantity - On Or Off Location Or Complete Routes - Anywhere In U.S.A. WILL PAY HIGHEST CASH PRICES! PHONE - WIRE - WRITE

MUSIC MACHINES READY FOR LOCATION


We can deliver all makes and models of phonographs. Write or phone your needs!

NEW AMI STREAMLINERS
5 AMI HIGHBO
5 AMI HIGHBOYS 40 RECORDS, FACTORY CRATED.

MISCELLANEOUS


5 AMI TELEPHONE STUDIOS
COMPLETE - SLIGHTLY USED. WRITE - WIRE OR PHONE FOR DETAILS.

Built Specially for U.S. Govt.
Built specially for U.S. Gout.
UNIVERSAL AMPLIFIERS For all Wurlitzer, Rock-Ola,
Seeburg Machines.
Tone Quality and plenty of
volume with switches, volume
control, and tone control. control, and tone control.
Order Immediately! Price. We take old amplifiers in trade-ins.
NEW WURLITZER RECORD TRAYS FOR ALL MODELS EXCEPT COUNTER MODELS IN LOTS OF 100
OR MORE ................................... 42 e OR MORE .... N. F.O.B. Newark, N. J.

## PHONOGRAPH OF TOMORROW 

## Next Week

HICll|roll
ANamufacturing
Corporation
80 O. KEDZIE AVENUE
CHICAGO 51 , ILLINOIS


# RIVIERA 

CONVERTED FROM

"BIG PARADE"

We Are Also Converting

ZOMBIE
SUN BEAM
DOUBLE PLAY
WEST WIND
SKY BLAZER

DO-RE-MI
STARS
LEADER
DUPLEX
KNOCKOUT

## NOTE

We will buy at $\$ 60.00$ each,
f.o.b., our factory, any of the above listed games.

## UNITED MANUFACTURING COMPANY

6125 N. WESTERN AVE. CHICAGO 45, ILLINOIS

## BEER AND WHISKEY DROUGHT TO CUT OPS PROFITS

WASHINGTON, D.C. - Orders emanating from Government offices here have hit the distillers extremely hard and will cut deep into the already much decreased supply of whiskies now available to taverns and other retailers everywhere in the country.
Since the grain conservation order went thru many leading distilleries have cut down on wholesalers' quotas. All rushed to obtain cane alcohol from Cuba and other of the Carribean countries.
This, too, was brought to a sharp halt by the Government when it barred the importation of any further cane alcohol (Feb. 22) and caused distillers to again cut down on quotas to be released.
It is believed that with aged whiskey stocks dangerously low that a real drought is on the way, even worse than that of 1943.

The lack of grain is also hitting the brewers very hard, too, and they are getting ready to set up a quota method of distribution to taverns. Beer will become scarcer, it is predicted, as the months go by and a real shortage is expected to come about this summer.
Coinmen remember that during '43 many taverns and other places selling liquor and beer would only stay
open two or three days each week. Some closed down for weeks at a stretch to conserve their quota.
This kicked income from machines in these places to new lows. Ops look forward to a very bad summer season unless the taverns can be supplied with beer and whiskies so that trade can continue during these months when the demand is so great.

## SLOT HI-JACKERS AT WORK AGAIN

RAPIDS CITY, ILL. - Three hold up men, armed with revolvers and riffes, took two slots from the Louis Williams Tavern-Grocery, this city, this past week.

The hold up men herded everyone in the place into the rear restrooms, tore two phones from the wall, drank a beer each, paying for their drinks, before loading the machines into a black sedan which they had backed up against the rear door.
They didn't molest the cash register in the grocery store nor take anything else but the slots.
The hold up occurred at 3:30 in the afternoon.

## STEEL NUT IN PNUT VENDR COSTS $\$ 300$

BOSTON, MASS.-William Shmauk of York Terrace, Brookline, the operator and the Woodbine Cafe were liable in a verdict granting Frank Joyce of Dorchester, Mass. $\$ 300$ damages for breaking four of his teeth on a steel nut which came out with the peanuts he reported he purchased from a peanut vending machine in the Woodbine Cafe.

Joyce stated that among the salted peanuts he obtained from the machine in this Essex Street cafe was this steel nut. Not noting it among the peanuts he threw them into his mouth with the result that he broke four teeth on the steel nut.

He was awarded $\$ 300$ damages in a verdict by a Suffolk superior court jury. Judge Francis J. Good, however, reserved leave to order verdicts for the defendants.

## EXHIBIT ISSUES ARCADE CIRCULAR

## CHICAGO - Exhibit Supply Com-

 pany issued a very attractive arcade machine circular this past week. This circular illustrates the many arcade machines in their line. It is one of the large fold-up affairs and should prove of good interest to the trade.This is among the first circulars issued by any of the manufacturers featuring new line of equipment.


IDLE EQUIPMENT BECAUSE OF BROKEN PLASTICS COSTS YOU MONEY . . . SO WHY HAVE EVEN ONE PHONOGRAPH OUT OF SERVICE WHEN "EAGLE" REPLACEMENT PLASTICS ARE EASILY AVAILABLE RIGHT IN YOUR LOCAL TERRITORY

## EAGLE PLASTICS

ARE CARRIED IN STOCK BY ALL "ALERT" DISTRIBUTORS

If You Don't See Whot You Want . . . Ask For If! We May Hove It In Srock! All Terms: $1 / 3$ Deposit With Order, Bolence C.O.D., F.O.B. Chicogo, III.


## AIREON DAY

MARCH 8 \& 9,1946
If you're not on our mailing list - send us your right name and address. It's free, son . . it's free!
 1006-1008 MAIN ST. LIncoln 9107 BUFFALO 2, N. Y.
exclusive distributors of aireon electronic phonographs and accessories in western hew york

## MODERN DISTRIBS IN NEW QUARTERS


L. D. SHULMAN

DENVER, COLO. - Modern Distributing Company, this city, have just moved into a new, centrally located building which, the firm reports, "Gives us more than six times the space we formerly occupied. In addition, we have grown from eight to twenty-two employees in the past few years, and certainly needed this larger space."

Lu Shulman, owner of the firm reports, "Our entire staff is being comletely re-organized into the finest sales and service organization in the west. We are cutting off all the corners and putting the best men where

## WATCH FOR GRAND OPENING GOLD COAST COIN MACH. EX.

LOS ANGELES, CALIF. DISTRIBUTOR FOR GOTTLIEB QUALITY PRODUCTS

## WAT: $\begin{aligned} & \text { Seeburg USR2 Adapters } \\ & \text { Seeburg 5-10-25c Consoles }\end{aligned}$ <br> Packard Orchid Speakers

## AUTOMATIC AMUSEMENTS

1133 Mulberry St.
Harrlsburg, Pa.

FOR SALE: Keney FORTUNES, Convertible to Automatic Guaranteed Perfect $\begin{array}{ll}\text { Convertible to Automatic, } & \text { Guaranteed } \\ \text { apperiect } \\ \text { ance and Mechanical } \\ \text { Condition each }\end{array}$ appearance and
Condition, each

NEW ORLEANS NOVELTY CO. 115 Magazine St. (Phone: RA 7904) New Orleans, La.
they belong.
"Our salesmanager", Shulman continued, "Leo Negri, has been busy these past weeks getting around to see all the operators in this territory. He reports that everyone of the ops is tremendously enthused over future possibilities and the great growth which they expect in the coin machine business."

All the firm's employees, who were members of the armed forces, have now returned to work for them and they are getting real speed action for the coinmen here.

> WANT TO BUY!
> ALL MAKES OF CONSOLES FREE PLAY OR PAYOUTS WE ARE
> PENNSYLVANIA DISTRIBUTORS for AMUSEMATIC LITE-LEAGUE

> Newest Baseball Sensation Jobbers \& Operators, write for special quotations.
> K. C. NOVELTY COMPANY

> 419 Market St. (Tel: Market 4641) Phladelphia, Pa.

## ROUTE FOR SALE!

COMBINATION: MUSIC - CONSOLE AND PINBALL ROUTE IN CALIFORNIA
LARGE INCOME - NO COMPETITION PRICE \$125,000.00
Will Finance Reliable Experienced Operator
general music company 2217 W. Pico Blvd.

Los Angeles 6, Callif.

IT PAYS TO SAY, I SAW IT IN The Cash Box"

## We Dishibute

## $\sqrt{\Delta} \sqrt{\square} \sqrt{\square}$ Phonogiaphos

## $\sqrt{\Delta} \sqrt{\square} \sqrt{ } \sqrt{ } \sqrt{\text { dutomalic Music }}$



2313 3rd Avenue, Seattle, Washingion. Just Opened 427 S.W. 13th Avenue, Portland, Oregon. Just Opened 1305 Kettner Boulevard, San Diego 1, California - Main 3068 1175 Folsom Street, San Francisco 3, California - Hemlock 0575 1348 Venice Boulevard, Los Angeles 6, California . Prospect 4131

W. P. (BILL) HAMEL

## MUSIC OPERATORS!

 WAITFOR

## Homer E. Capehart

PACKARD PLA-MOR PHONOGRAPH

REVOLUTIONARY FEATURES
READY SOON . . . It Won't Be Long Now!
We are ready to serve operators in
MASSACHUSETTS - VERMONT - NEW HAMPSHIRE, MAINE AND RHODE ISLAND as ExClusive packard mfg. Corp. distributors

NOW DELIVERING:
The New Packard Pla-Mor Wall Boxes.
New 30-Wire Cable.
.... $\$ 36.95$
. 19 c per Ft.
Keep in touch with us for the latest news on the 1946 Packard Pla-Mor Phonograph. If you do not have a commitment with us, be sure your name is on our list for full information the moment we are permitted to release it. WRITE TODAY!

## HAMEL DISTRIBUTING CO.

910 BEACON ST.
(PHONES: KENMORE 6810.6811)
BOSTON 15, MASS.

## L. A. COUNTY ASSESS VALUES OF COIN MACHINES

## Complete Assessment Valuations for Los Angeles County Released by AOLAC

LOS ANGELES, CAL. - Samuel (Curley) Robinson of the AOLAC (Associated Operators of Los Angeles County, Inc.) has just released the schedule set forth by the Los Angeles County Assessors Office, John R. Quinn, County Assessor, giving computed assessed values for all coin operated machines for 1946. The schedule follows:

Automatic Phonos: No valuations for $1946,1945,1944,1943$ (no new machines). For 1941 and 1942: Console, 20 to 24 records $\$ 200$, includes adaptor, add $\$ 5$ for each wall box; Counter 12 records $\$ 70 ; 1940$ : Console 20 to 24 records $\$ 130$, includes adaptor, add $\$ 5$ for each wall box; Counter model 12 records $\$ 50$; 1939: Console 20 to 24 records $\$ 90$, includes adaptor, add $\$ 5$ for each wall box; Counter model 12 records $\$ 30$; 1938: Console 20 to 24 records $\$ 60$, includes adaptor, add $\$ 5$ for each wall box; 1937 and prior: 16 records $\$ 30$, add $\$ 15$ for adaptor, add $\$ 5$ for each wall box; 1937 and prior: 12 records $\$ 20$, add $\$ 15$ for adaptor, add $\$ 5$ for each wall box. (The above assessed values include records).

Candy Venders: Cigarette type, 5 to $9 \mathrm{col} . \$ 30 ; 5 \mathrm{col}$. machine old type $\$ 20 ; 4$ col. machine old type $\$ 15$; 5c gum-mint machine $\$ 4$; Double column or bowl machine $\$ 4$; Single column or bowl machine $\$ 2$; Single col-

Cigarette Vending Machines: 6 col. machine, sold new and subsequent to 1936, $\$ 22 ; 7$ col. machine $\$ 22 ; 8$ column $\$ 30 ; 9,10,11$ and 12 column $\$ 33 ; 15$ column $\$ 35 ; 6$ col. Imperial sold prior to $1936, \$ 22$; Old 4, 5 and 6 col. machines sold prior to 1936 except the 6 col. Imperial, $\$ 10$.

Gum Venders: Triple col. or bowl type, Triselector $\$ 10$; Double col. or bowl type $\$ 4$; Single col. or bowl type $\$ 2$; Single column or bowl old type $\$ 1$. (These assessed values include merchandise.)

Pinballs: One-ball $\$ 80$; Five-ball $\$ 20$.

Scales: Toledo, large type, \$40; Ordinary, ticket and large \$25; Pedestal, old small non-ticket type $\$ 10$.

This schedule must be used for machines on location only.

Since a great many cities, counties, villages and towns are now assessing values of coin operated machines for taxation purposes, it is believed that the above assessment as set up and scheduled by the Los Angeles County Assessor's Office will prove of great value to coinmen thruout the country.

## INDIANA COUNTY SETS TAX VALUE ON SLOTS, JUKES AND PINBALLS

MARION, IND. - Mrs. Irene Timmons, county assessor, during a district meeting in Fort Wayne, reported that only minor changes were made in valuations adopted by the district session.

Slot machines were given valuation of from $\$ 100$ to $\$ 200$. Pinball machines were valued at from $\$ 150$ to $\$ 250$ and juke box valuations were set at from $\$ 300$ to $\$ 500$.

Even tho the slot is considered illegal here it is still taxable, at least this is what the tax board contends, and therefore placed a schedule of valuations on them. The complete schedule of valuations on various types was not released but can be obtained by coin machine men here from the tax board.

# JUKE BOX OPERATORS AND DISTRIBUTORS GETTHESENEWTUNES 



## ATOMIC LABEL

\#A215 \{ "ATOMIC COCKTAIL" SLIM (Flat Foot Floogie) GAILLARD

```
#A225{ {"MELLOW MOOD" MOW HIGH THE MOON" #A209{ "WTOMIC BUSTER" 
        DODO MARMAROSA
\(\left.\begin{array}{l}\text { ("ATOMIC BUSTER" } \\
\text { "WHAT IS THIS THING } \\
\text { CALLED LOVE"' } \\
\text { BARNEY KESSELS ALL STARS }\end{array}\right\}\)\begin{tabular}{l} 
"REMEMBER I KNEW YOU WHEN" \\
"WHAT'S DA MOTTIE"' \\
LYLE GRIFFIN
\end{tabular}
```

K \& M SERVICE RECORD DISTRIBUTORS LOSANGELES 6, CAL

## Aireon Plane Makes Record Miami Flight



MIAMI, FLA. - R. R. (Rudy) Greenbaum, vice-president and commercial sales manager for Aireon Manufacturing Corp., surprised a group of friends here by flying from Kansas City to Miami's airport in exactly six hours, which is believed to be a new record for the Aireon type plane.

Capt. Jim Redwine was the pilot who flew Rudy here in Aireon's seven passenger, twin-engined Beechcraft airliner.

Greenbaum was met at the airport by a group consisting of (left to right) Irv Sommer of Modern Vending Company, this city, southern representative and distributor for Aireon, Frank Doyle, southern regional sales manager for Aireon, Bob Waggener, president of CMAC and Ed Ratajac also of CMAC.

Sommer reported that all the group flew in Aireon's airliner and enjoyed flying over noted fishing points in the Carribean as well as other places throut this area.

## Report From Cleve Phono Assn

CLEVELAND, O.-Leo J. Dixon, sec-retary-treasurer of the Phonograph Merchants Assn. of this city reports that the organization held its monthly meeting at the Hotel Statler (Thurs., Feb. 14) and that the meeting was conducted by Vice-President James Ross in the absence of Jack Cohn, president. (Cohn is reported to be basking in Florida's sunshine.)
The association also reports that Bob Pinn was M.C. at a recent luncheon given to Count Basie at the Carnegie Hotel and that a large crowd turned out.

Excitement among the phono men here concerns the release of the new equipment. They report that Acme Phonograph Co. entertained the ops at the Hotel Statler showing the new Seeburg phono. Eyes are now being focused, they claim, on E \& W Distributing Co . who are expecting to show the new AMI very soon. Frank McNichols is also getting ready to show the new Rockolas. Meyer Marcus, Mills distrib here, reports that he, too, will soon get word on the new machine of that firm. Triangle Music are already under way with a showing of the Aireon line.

Some of the members who returned from the sunny south to attend this last meet were: Sanford Levine, Jimmy Burke, Leo Dixon, Hyman Silverstein and Ruby Levine.

## From now on -- Aireon

IN
THESE
NEW
ENGLAND
STATES

SEEING
IS BELIEVING
Nothing we can possibly say will do justice to the great AIREON ELECTRONIC PHONOGRAPHS. You must see these electronic marvels to appreciate how wonderful they really are.


## OPERATORS:

If you are not on our mailing list, get in touch with us immediately

## GREEIE distributing company

JULIAN S. GREENE JOSEPH GREENE

ARNOLD H. GREENE
25 HUTINGTON AVENUE, BOSTON 16, MASS.

## EXCELSIOR <br> HIT PARADE

## KING COLE TRIO

\#105
"I'M LOST"
"PITCHIN UP A BOOGIE" \#106
"BEAUTIFUL MOONS AGO
"LET'S SPRING ONE"
GERALD WILSON \#122
"MOONRISE"
"SYNTHETIC JOE" \#123
"PUERTO RICAN BREAKDOWN"
"TOP OF THE HILL" \#126
"JUST GIVE ME A MAN"
(Vocal Bette Roche)
"JUST ONE OF THOSE THINGS"
(Vocal Dick Gray)
\#149
"Yenta"
(Vocal Thrasher Sisters)
"COME SUNDAY"
\#150
'LOVE ME A LONG LONG TIME"
"I DON'T KNOW
WHAT THAT IS"
(Vocal Estelle Edson)
FLENNOY TRIO
\#130
"E-BOB-O-LEE-BOB"
"I'M FOR YOU"
\#151
"DID YOU EVER LOVE
A WOMAN"
PART 1 and 2 \#140
"THAT'S THE WRONG
GAL BROTHER"
"MY LOVE"
JIMMY RUSHING \#141
"MY BABY'S BUSINESS"
"PRESTON LOVE'S MANSION" \#142
"ROUND THE CLOCK BLUES" "HAMLEM NOCTURNE"
GLADYS BENTLEY \# 164
"THRILL ME TILL I GET
MY FILL"
"BOOGIE'N MY WOOGIE" \#165
"RED BEANS AND RICE BLUES" "FIND OUT WHAT HE LIKES"
$\star \quad \star \quad \star \quad \star \quad \star \quad \star$
ORDER' NOW THRU JACK GUTSHALL DISTRIBUTING CO.
1870 W. WASHINGTON BLVD. LOS ANGELES 7, CALIF.
EXCELSIOR
RECORD CO.
3661 S. GRAMERCY PL. LOS ANGELES 7, CALIF.


## NEW CABINETS CLICK WITH TRADE



HARRY H. BROWN
CHICAGO - Harry H. Brown of American Amusement Company, this city, reports that the firm are enjoying increased business right along on their new Silver Chrome cabinets.

Brown reported, "Everywhere in the trade the demand for our Silver Chrome cabinets, which are complete in every detail, is growing. The operators realize now that this is the greatest buy of its kind which has ever yet been offered to them. Furthermore, they also realize that the cabinet the way we have constructed it for them is the most simple to use for the mechanism actually puts itself right into it."

Brown also reported that the firm are working very hard making complete deliveries to their customers.

He said, "We can promise operators who place their orders with us immediately that we will get the cabinets to them just as fast as is possible. Every manufacturer is confronted with various difficulties these days. But, to meet the demand we have gone far out of our way to prepare for any eventuality and the operator can be assured that we will meet his order very speedily - at least, as speedily as is humanly possible."

## EDISON MIGHT HAVE IMPROVED PINBALLS

NEW YORK - H. I. Phillips in his noted column "The Once Over" writes "The wizard who gave the world light, the trolley car, the storage battery, the movie and the talking machine among scores of other blessings, would probably be buried too deeply in questionnaires, summonses, ceilings, orders, counter orders, tax forms, etc., to perfect anything except perhaps a couple of improvements on a pinball machine."

This column was devoted to Thomas Alva Edison's 99th birth anniversary. The columnist wondered what he would be up against were he to get started in the past ten years.

## "MEASURED MUSIC" IS

 COPYRIGHTED NAMENEW YORK - In the past this publication has used the words "Measured Music" in connection with single channel music systems indiscriminately. It considered this a popular term for this type of music.

Advice has just been received from the Personal Music Corporation of Newark, N. J. that the -name and words "Measured Music" is owned and copyrighted by this firm. The firm also owns the word "Phonette".

Therefore, in the future these words, "Measured Music" and "Phonette", will only be used in connection with Personal Music Corp.

## PINBALLS AND JUKES

 TAXED TO MEET DEFICITNEW KENSINGTON, PA. - In view of the fact that this community faces a deficit of $\$ 90,000$ in its budget for 1946, which is to be met by an anticipated councilmanic bond issue, the New Kensington Council decided to approve four ordinances, among these an ordinance which taxes pinballs and juke boxes.

The legality of these ordinances are as yet to be decided in court. The amount of the tax for the pinballs and juke boxes in this community was not yet announced.

## "SUSPENSE"

SENSATION
OF THE NATION

ORDER FROM YOUR DISTRIBUTOR

COMPAMY


FIRST WURLITZER MAGAZINE PAGE


NO. TONAWANDA, N. Y. - The first page which will appear in the Wurlitzer national magazine campaign (shown above) will be seen in March in the following magazines: Saturday Evening Post, Colliers, Look and Liberty.
The heading of these pages reads, "Enjoy America's favorite nickel's worth of fun'." The combined circulation of these magazines runs into many millions.
It is believed that merchants featuring Wurlitzer phonos will tie right in with this campaign using the decal which will also be featured in this page and in all subsequent pages on their doors. Location displays will also be featured.

## Hope

for Control of Cancer


MEMORIAL CANCER CENTER FUND

The purpose of the Memorial Cancer Center Fund is to build and maintain the greatest Cancer Treatment, Research, Prevention and Education Center in the world. By giving to the Memorial Cancer Center Fund you will be helping doctors and scientists find the way to control this dread disease.

Remember, one out of every nine persons dies of cancer.

MEMORIAL CANCER CENTER FUND 444 East 68th Street, New York 21, N. Y.
 Completely Rebuilt and Refinished Like New


| 紱 RECONDITIONED CONSOLES |  |  |
| :---: | :---: | :---: |
| Mills Late Head 4 Bells, <br> $5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}-25 \mathrm{c}$ $\qquad$ $\$ 695.00$ | Mills Original 4 Bells, <br> $5 \mathrm{c}-5 \mathrm{c}$-5c-25c $\qquad$ 595.00 | Bally Club Bells, F.P., P.O., 5c...... 239.50 <br> Bally Sun Ray, F.P. <br> 149.50 |
| Evans Bang Tails, Late D.D., J.J..... 295.00 | Pace Saratoga, Late P.O., 25c....... 189.50 | dennings Silver Moon, P.O............ 129.50 |
| Evans Dominoes, Late D.D., J.P..... 295.00 | Jennings Fastime, P.O................ 89.50 | Mills Jumbo, |
| Evans Lucky Lucre, 3-5c, 2-25c...... 295.00 | Mills Original Head, Four Bells...... 345.00 | Late High Head, P.O.............. 149.50 |
| Evans Lucky Lucre, 5-5c................ 195.00 | Mills Three Bells, $5 \mathrm{c}-10 \mathrm{c}-25 \mathrm{c}$......... 775.00 | Mills Jumbo, Late High Head, F.P. 129.50 |
| Bally Roll 'Em............................. 139.50 | Pace Reels Twin, 5c \& 25c, P.O..... 395.00 | Baker Pacers, Daily Double, 5c...... 299.50 |
| Evans Lucky Stars......................... 139.50 | Bally Hi Hands, F.P., P.O.............. 189.50 | PaceSaratogas, Late, P.O., 10c...... 169.50 |
| Pace Saratogas (Comb.). | Mills Late Head 4 Bell, | Mills Jumbo, Late 25c, P.O........ 195.00 |
| F.P., P.O. .............................. 139.50 | $5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}$............................. 595.00 | Mills Jumbo (Comb.), F.P., P.O... 213.75 |




BADGER SALES COMPANY Exclusive Distributors for J. H. KEENEY \& COMPANY ROCK-OLA MFG. CORPORATION

Southern California, State of Arizona and Southern Nevada 1612 WEST PICO BLVD., LOS ANGELES 15, CALIF All Phones: DR. 4326

## BADGER NOVELTY COMPANY

Exclusive Distributors for
J. H. KEENEY \& COMPANY ROCK-OLA MFG. CORPORATION

## SOKLOVE REPORTS COUNTER GAME CLICKS



LOU SOKLOVE
CHICAGO - Lou Soklove, general salesmanager for Pioneer Coin Machine Co., this city, reports that after covering over 10,000 miles on his trip thruout the country appointing distributors in various territories for the firm's new, legal counter game, "Smiley", that, "That is the first new, legal post-war counter game and believe me it is going over everywhere that it has been shown.
'Smiley' is different', Lou claims, "for it has features never before used on any counter game ever made. It has appeal and it is extremely attractive. Everyone of the distributors whom we appointed believe that 'Smiley" will prove one of the most outstanding hits in the industry."

## MRS. W. W. ACKMAN PASSES AWAY

SAN ANTONIO, TEX. - Mrs. W. W. Ackman, wife of "Mike" Ackman of this city passed away at their home February 21. Two small daughters, aged 3 and 5 and Mike survive. Funeral was held in this city on February 25.

The family was well known to all operators and manufacturers for Mrs. Ackman had traveled with Mike for many years and was intimately ac-
quainted with the trade.

## SAILORS STEAL SLOT

WILKES-BARRE, PA. - Three sailors walked out of the Veterans of Foreign Wars Home here with a slot under the arms of one of them and it seems that the nine other people in the bar room didn't even notice it.
But the police here apprehended the trio and recovered the slot. It was then learned that the machine was taken because the sailors wanted to replenish their depleted funds.
There was about $\$ 41$ left in the machine when the police searched it.

## Red Skelton Sprains Arm

LAS VEGAS, NEV. - Red Skelton, noted movie comic, is reported to have sprained his arm working out on the slot machines in this famed resort spot.

## WILL PAY <br> s8500

## for any

MILLS ESCALATOR TYPE SLOTS
mechanism must be complete condition of cabinet and castings do not matter WRITE - WIRE - PHONE TODAY! AMERICAN AMUSEMENT CO. 4047 W. Fullerton Avenue
"IF you miss us - you miss making money"

## WANT TO BUY!

SUPER BELLS, COMB. SUPER BELLS TWIN. 5/25 COMB. HI HANDS THREE BELLS JUMBO PARADES, F.P.

SILYER MOONS, F.P. '41 DERBY PIMLICO CLUB TROPHY LONGACRES THOROBREDS - Phone Today! Advise Condition, Quantity \& Best Price!
H. ROSENBERG CO.

625 10th Ave. (LOngacre 3-2479) New York 19, N.Y.

[^1]
## NEW BLDG NEARS COMPLETION



ELKY RAY
LOS ANGELES, CAL. - Elky Ray, west coast representative for D. Gottlieb \& Company of Chicago, Ill., reports that his new building on West Pico Blvd. is now nearing completion.

Ray promises the trade that this new building, when completed sometime next month, will be, "the talk of the town".

He stated, "Believe me this building is going to be something really different. We are going to have the most outstanding departmental services any distributor has ever yet arranged for on the West Coast. Without telling too much about it, just let me again say, that it will be the talk of the town. Just wait until you see it."

## E. V. DURLING IS COIN MACHINE ANSWER MAN

NEW YORK - E. V. Durling who writes the column "On The Side" for the Hearst papers recently answered one of his questions as follows: "QDid you say there was a slot machine that automatically cooked and served a hamburger or a hot $\operatorname{dog}$ sandwich and a cup of coffee? If so, where can I see one of these mechanical mavels? A-I said such a machine was promised. Some will soon be in operation in the principal cities."

## GERALD WILSON WITH EXCELSIOR



GERALD WILSON
LOS ANGELES, Cal. - Gerald Wilson and his orchestra are now recording exclusively for the Excelsior Record Company of this city.
Just a year ago, Excelsior officials report, Wilson was just another discharged Navy man with an uncertain future. Today, they state, he is fast winning recognition as the leader of one of the "jumpingiest" bands ever yet heard on the West Coast.

Recently Dave Quirk, The Cash Box Record Review Editor, awarded Wilson's rendition of "Just Give Me A Man" as the "Sleeper of the Week". According to juke box ops this recording which is made under the Exclusive label is sure to prove one of the most outstanding hits ever yet featured in the phonos.
"Wilson", one of Excelsior's officials says, "is right on the way to the top. The nation's juke box men are behind him 100 per cent."

## INDIANA BANKER SEES SLOTS ON STREET

LA SALLE, IND. - W. S. Hawthorne of Peru, Ind., president of the La Salle National Bank and Trust Company, addressing a dinner meeting of farmers in the Hotel Kaskaskia, this city, this past week, stated, "Peru is liquid as it can be and it won't be long now before slot machines are placed out on the street where one can get at them easier.'

## HERALD-TRIBUNE VENDER

NEW YORK - The Herald-Tribune of this city is being vended from one of the new newspaper venders here. This is a test operation and reports concerning its success or failure haven't as yet been announced.

## 

Worth
Waiting For!

MANUFACTURERS PIONEER COIN MACHINE CO.
2634 K . Laramie Ave.
Chicago 39, III. NATional 2727
"Pioneer" will Pioneer

| FIVE-BALLS |  |  |  |
| :---: | :---: | :---: | :---: |
| ${ }^{\text {Big Chigef }}$ | ¢ <br> 4.000 <br> 40.00 |  |  |
| ${ }_{\text {Band }}$ Wigagon |  | 2 Sky Rider, ea | Defense (Baker) ....35.00 |
| Cadillac | 25.00 | Cowboy - | Armada - |
| Formation | 25.00 | Knockout .-........110.00 | Super Chubbie...... 45.05 |
| Seven UP. | . 35.00 | Seahowk .-.- ${ }^{\text {a }}$ ( 45.00 | Smack The Japs... 40.00 |
| ONE-BALLS |  |  |  |
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| NEW EQUIPMENT |  |  |  |
| WILLIAMS SUSPENE |  |  |  |
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| CENTRAL COIN MACHINE COMPANY |  |  |  |
| 482.88 C | ITral a | (TEL: MAIN 5973) | OCHESTER, N. Y. |



DISTRIBUTORS FOR
 VICTORY SPECIAL SURF QUEENS IN
STATE OF MISS. SOUTHERN ALABAMA NORTHWEST FLORIDA
NEW OFFICES READY ABOUT APRIL 1 st AT


## UNITED NOVELTY COMPANY

## Bally -FIRST to PAY OFF!

While others are still waiting, BALLY is PRODUCING! Today, more than ever, BALLY is the biggest name in the coin machine business-because BALLY is FIRST with the goods!

> For Immediate Delivery
> VICTORY SPECIAL VICTORY DERBY UNDERSEA RAIDER

## $\longrightarrow$ Soon To Be Released PHOTO-ELECTRIC TARGET GAMES 5-BALL NOVELTY SENSATIONS NEW CONSOLES FOR ALL LOCATIONS



These BOYS Will Start You Rolling With BALLY!

IN PITTSBURGH
and Western Pennsylvania more
and more operators are cashing
craly
and making real money with Phil Greenberg ATLAS NOVELTY CO. 901 Fifth Ave. Pittsburgh, Pa.


Ken O'Connor in Richmond Dan Hawley in Portsmouth O'CONNOR
VENDING MACHINE CO. 2320 W. Main St., Richmond, Va. Portsmouth, Va.

## N.Y. SUBWAYS VENDERS BOSS GETS HIS NAME IN THE N.Y. WORLD-TELEGRAM

IN MARYLAND, DELAWARE and D. C.<br>For fast profits and<br>dependable service it's<br>III the way with<br>CALVERT SALES CO. 708 N. Howard St. Baltimore 1, Md. Vernon 3034<br>IN PHILADELPHIA<br>and Eastern Penmsylvanic the big name is

RAY POWERS WITH E. T. MAPE


RAY R. POWERS
LOS ANGELES, CAL. - Ray R. Powers, recently out of military service, joined the staff of the E. T. Mape Music Company as salesmanager of the offices and showrooms of the firm in this city.

Powers formerly handled distribution for Rockola and after five years with this firm went into business for himself. He operated a very extensive route for two years and then entered into military service.

Powers joined the E. T. Mape Music Company in September of 1946. He reports that the position he now holds gives him the greatest opportunities which he has yet enjoyed.

NEW YORK — Probably Ben Seltzer, vending boss of the N. Y. Subways Advertising Co., didn't want the kind of headline which a feature writer for the New York World-Telegram, Scripps-Howard evening paper, this city, gave him but he sure did get it when this headline appeared Friday, February 22 and read, "Gum Chewers Bums To Penny Machine Boss."
According to the item one firm spends over $\$ 50,000$ yearly to untangle slugs, bobby-pins, Canadian pennies, red ration tokens, and tiddlywinks from gum machines here. Seltzer told this reporter, "I say that the average person using a gum machine is dumb as hell. That 13 year old average mentality stuff is the bunk. We service our 6,000 machines every day. We polish them up, keep them span, clean.
"What happens? Along comes some jerk with a penny in one hand and no mind. He drops the penny and before it can get settled, he turns the knob. The penny goes into the gears.
Seltzer, according to the reporter became phlegmatic. He is reported to have tossed figures around. On the

BMT and the IRT (subways) customers munch on $2,500,000$ chocolate bits, 14 tons of peanuts and $10,000,000$ sticks of gum monthly. Nearly a million timid souls get weighed. The mention of scales is reported to have stirred Seltzer into action.
He stated, "They break the dial glass. They don't stand still. Three sailors actually kidnapped one of our scales one night on the IRT. They loaded it onto a Flatbush train at Grand Army Plaza. Don't ask me how. The conductor had to stop the train at Bergen St. and unload."
He brought in a bunch of slugs just collected and showed them to this reporter with the following remarks, "Look. Bobby-pins, buttons, paper discs. Here's a key owned by a dope in Chicago. Then they wonder why gum machines won't work. We get lots of dimes. People think they're the new pennies.
And the item goes on and on to explain how the boss of the subway's vending machines feels about the slugging and thievery that goes on with the machines on his "route" all day long.

## COVEN SEES BIG YEAR FOR BALLY PRODUCTS


B. I. COVEN

CHICAGO - Ben I. Coven of the Coven Distributing Co., this city, reports that in his belief, "Bally prod-
ucts will enjoy one of the greatest years in their history during this '46 and '47 production era."

He stated, "The interest already shown in the Bally Victory Derby, Undersea Raider, Victory Special and Surf Queens is indicative of the way the trade is thinking about the new Bally products.
"We have literally been jammed", he stated, "with re-orders and more re-orders for Bally products. There is no doubt anymore that Bally will again lead the way for all the trade during this first production year."

Coven also reported that salesmen of his firm have actually been deluged with orders for the new Bally equipment. He believes that if he were able to, "Deliver fifty times what we receive today we wouldn't have a minute's trouble about sales."

## GEO. WREN APPOINTS PACKARD TEX. JOBBERS

DALLAS, TEX. - George Wren, district manager for Packard Manufacturing Corp., reports the appointment of the following jobbers for Packard Pla-Mor phono and other Packard products in this state.
W. W. (Mike) Ackman of San Antonio, formerly with Wren Sales Co. and Harry Drollinger and also with Buckley Manufacturing Co.
Herb Rippa of Blue Bonnet Sales Co., Dallas, Texas. Roy Urban of Ace Coin Machines who have been in business only four years but reported to have one of the finest establishments in this state.

Martin and Surer of San Antonio, well known to all coinmen in Texas. Automatic Music \& Supply Company of Houston, George Shephard owner, well known in south Texas, will handle the Packard line in that area.


## DISTRIBUTORS

## FOR

 Bally VICTORY SPECIAL REPLAY SENSATION SURF QUEENS 5-BALL NOVELTY GAME
## JONES DISTRIBUTING COMPANY

## big crowd turns out for the aolac dinner-meet



[^2]
## PERSONAL MUSIC CORP. PRESENT "MEASURED MUSIC" AND "PHONETTE"


h. F. Dennison, President

NEWARK, N. J. - "We are not only ready but are now in mass production of 'Phonettes' and the complete 'Measured Music' system equipment. Quantity shipments are going out to operators throughout the country daily," reported H. F. Dennison, President of the Personal Music Corporation.

In spite of reconversion headaches, this firm, tho new in the industry are seasoned in the art of mass producing electro-mechanical devices.

It appears that "Phonette" and "Measured Music", in the capable hands of this progressive organization, has opened a new path for music ops.

The officers of the corporation are: H. F. Dennison, President, M. A. Laswell, Vice President, R. F. Batch, Vice President, B. S. MacCabe, Secretary and S. E. Allen, Treasurer.

Personal Music's plan of operation appears to be effectively coordinated. They have secured exclusive manufacturing, patent, and trade mark rights from W. S. Farrell, the inventor of "Phonette" and "Measured Music." They have organized a highly competent engineering staff of their own who have been, and are, consttntly
working to technically advance the product.

Their plant is superbly equipped and strategically located in the center of one of the country's outstanding electrical manufacturing centers. They have established, owned and operated "Measured Music" systems in five major cities to learn for themselves the problems of the operators and how to best merchandise "Measured Music."

The "Phonette" and "Measured Music" method of vending music provides small individual reproducing and coin collecting units at each stool or booth in the location. Upon insertion of a coin, the "Phonettes" individually deliver a sequence program of music on a time interval basis. The volume level of the music is extremely low and can be heard in the immediate vicinity of the paying unit only.

A centrally located studio owned by the operator and equipped with a dual automatic record player and studio amplifier originates the sequence program music for an entire citywide system. Leased telephone lines carry the music to the individual locations. A master unit at each location receives, re-amplifies and distributes the music.

Dennison points out that a "Measured Music" studio can be installed for less than $\$ 1000$. He also reports that his firm is now delivering the vital elements of the studio as well as the "Phonettes", master units, accessories and all other location equipment.

Dennison also stated, "Distributorships are now available and those men who feel they want to handle our 'Measured Music' should contact us immediately."


DALLAS, TEX. - Harry I. Drollinger, Packard's regional salesmanager in this territory, tnnounced the fact this past week that, "I've become a grandpa again. My son Buddy phoned on Valentine's Day that he had just become the daddy of a bouncing baby boy. That makes it three for the old man, believe it or not."

Harry also reports that he is traveling fast thruout the territory he covers for Packard and that business is coming in bigger gobs than ever before.

## WON'T GIVE SLOTS TO THE INDIANS

EAU CLAIRE, WIS. - The Federal Bureau of Indian Affairs has ruled that tho the Indians of Wisconsin's Menominee reservation are not governed by state law, its practises should conform to the Wisconsin antigambling statute.

Therefore, slots will not be allowed on the reservation. One reporter claimed an Indian chief said, "White man's burden too heavy."

In short, the government won't give the slots to the Indians even tho the state of Wisconsin's laws do not apply to the Indian Reservations.

Some of the Wisconsin newspapers picked this up and have been humoring the entire situation.


## DISTRIBUTORS

 Bally
## JACK MITNICK NOW REGIONAL SALES MGR FOR RUNYON SALES



JACK MITNICK
NEW YORK - Jack Mitnick has just been appointed regional sales director for the Runyon Sales Company of this city and Newark, N. J.

According to Barney (Shugy) Sugerman of Runyon Sales, "Mitnick will cover our entire territory ranging thruout New York, New Jersey and Connecticut. He will tell the story of the new AMI phonograph and all the AMI accessories as well as the new Automatic Hostess telephone wired music.
"Jack's experience in the music machine division of this business will prove invaluable to every operator in our territory. We believe that he will point the way to bigger profits than the music operators have ever before enjoyed. He knows this business from A to Z and from music to every other type of equipment which has ever been used in the coin machine industry."

Mitnick stated, "I have always wanted to be connected with 'Shugy' Sugerman and his organization. I believe that this will now give me the opportunity I have long sought for and will be able to help my many operator friends in three states I will cover so that they will enjoy the best profits in their history.
"We have something for the music operator which has never before been presented."

## CMA BANQUET AT WALDORF CLICKS

NEW YORK - The Cigarette Merchandisers Association of New York held its 10 th Annual Banquet, Friday evening, February 22, at the Waldorf-Astoria Hotel. Altho the banquet was gotten up in a hurry, it was one of the most successful ever held.

Matthew Forbes, managing director for the association, worked hard to gather together the merchandise operators and the manufacturers for the party and altho many of their members were out of town, on business or in Florida for a vacation, over 350 guests attended.

Following a sumptuous dinner, a six act show was presented. A dance band supplied music for those who wanted the exercise until the early hours of the morning.

Jackson Bloom, president of the CMA, was presented with a gift by the membership in appreciation for the many hours he devotes to their interests.

Bloom, in a speech from the floor, brought Forbes into the spotlight for a bow and praised him unstintingly for the many problems he was able to solve for the operators during the tough days of the war.

Most of the merchandise machine manufacturers were present with their staffs as were operators from outlying territories.


KANSAS CITY, MO. - Walter A. Bowers who was elected Vice-President and Treasurer of Aireon Mfg. Corp., as announced this past week by R. C. Walker, President of Aireon.

## RICKLIN MAKES THE FRONT PAGE

LOS ANGELES, CAL. - Sam Ricklin, well known to the trade here for his work in association matters for juke box ops as well as for his fine record store and his own juke box operation, made the front page of the Los Angeles Times, Sunday, February 24.

According to the paper's report, obtained from Sam Ricklin, there are about 10,000 juke boxes now in operation between San Diego and Fresno with approximately 3,000 to 4,000 in Los Angeles County.
Ricklin covered the juke box field pretty well for the reporter, explaining all the servicing hardships the average operator had to undergo as well as his close knowledge of popular records and his general psychological understanding of the public's habits.
A two column picture also appeared in the Times showing Gabe Ricklin and one of the girls in the place going over a counter of hundreds of records and arranging these for the juke box ops.
The headline for the large story is, "Juke Box Industry Becomes Big Business", following along the lines of stories which have appeared in the trade.

| $\text { FOR SLOTS } R_{\text {SLE }}$ |  |  |
| :---: | :---: | :---: |
| 2 Sets Brown Fronts, 5c-10c-25c, |  |  |
| 1 Set Blue Fronts, $5 \mathrm{c}-10 \mathrm{c}-25 \mathrm{c}$ |  |  |
|  |  |  |
|  | 10 c Blue Front, Ser, 410739, Like New....- 139.50 |  |
|  | 10c Blue Front with New Brown |  |
| Front Casting .-............................... |  |  |
|  |  |  |
|  |  |  |
| 25c Mills Dice Machine with Stand........... 50.00 |  |  |
|  | 5 c Mills Q.T. Smoker. | 39.50 |
|  |  |  |
|  |  | 325.00 |
| I Mills 4 Bell, $4 / 5$, Ser. 2428, Used |  |  |
|  | 2 Weeks, Like New | , 0 |
| I 5c Mills War Eagle, 2/4 Payout............... 79.50 |  |  |
| 4 10c Jennings Chiefs, $3 / 5$ Payout, |  |  |
|  |  |  |
| 15 c Jennings Goose Neck, S.J., $2 / 4$ |  |  |
|  |  |  |
| 25c Pace Rocket, Like New, 3/5 Pa, out. 125.00 |  |  |
| I 10c Pace All-Star Blue Fronts, 69.50 |  |  |
|  |  |  |
|  |  |  |
|  | Ic Pace All-Star Blue Front | 39.00 |
| I Ic Watling D.J. Pot Goose Neck................. 39.50 |  |  |
| I 5c Mills Front Vender Goose Neck, 4950 |  |  |
|  | 2/4 Payo | 9.50 |
| 10 Caille Club Slots, Late 3/5 P.O., |  |  |
| 10 Bally Grandstand, One Ball Jackpot Ea. 90.00 |  |  |
|  |  |  |
|  | Payouts ................... | 0.00 |
| 50 Mills and Chicago Medal Load |  |  |
| Stands. $\qquad$ Ea. $\$ 8.00$ to 15.00 15.00 |  |  |
| FORST MUSIC \& NOVELTY CO |  |  |
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DISTRIBUTORS Bally
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5-BALL NOVELTY GAME


BERGER REVAMPS QUARTERS


HARRY BERGER
NEW YORK - Harry Berger of West Side Distributing Co., this city, reports that the firm have completely revamped their sales and service departments and that their showrooms are now renovated to an extent which makes them appear entirely new.

Berger has been doing a very good job on the purchase and sales of routes thruout the eastern area. He believes that the trade will continue to use equipment in ever growing quantity in the next months and revamped his quarters to be prepared for the biggest business the firm have ever yet enjoyed.

## Dowble =Point LIFE N0. 1 10,000 PLAYS THE ONLY 'HONO NEEDLE WITH TWO OSMIUM POINTS LIFE N0. 2 <br> UP 105000 PLAYS <br> save money on your needle costs WHEN ONE POINT SHOWS WEAR <br> REVERSE - USE THE EXTRA POINT SEE YOUR DISTRIBUTOR OR WRITE DIRECT <br> 800 NO. CLARK ST. <br> 

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| :---: | :---: |
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| MILLS JUMBO - C.P. Late Model |  |
| WATING BIG GAME - P.O. - 10 C...... 149.50 | NGACRE F.P. |
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|  |  |
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| EVANS 5C LUCKY STAR $\qquad$ 325.09 | RAPID FIRE GUN CASTINGS - NEW.- 19.50 |
| ONE BALLS - | CHICASO COIN HOCKEY ................... 219.50 |
| CONTEST - I OR 5 BALL | TOMMY GUN - LATE MODEL - 149.50 |
|  | PENNY PHONO - COINEMATONE -...- 99.50 |
| SPORT KING | ROCKOLA WORLDS SERIES ........... 99.50 |
| BLUE GRASS ....- | SHOOT TO TOKIO....._-_-139.50 |
|  | AIR RAIDER .....................174.50 |
| PimLICO | - |
|  | ROOVERS TAPE MACH. |
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| KENTCKY ${ }_{\text {Clu }}$ | 0 |
| TURE KING | IVEMOBILE .-_-_- 279.50 |
| LONG SHOT |  |
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 GENCO HOOPS - ..................... 49.50
10C JENN. SKY CHIEF - SPECIAL 189.50 5 C WATL. ROLATOP - REBUILT_-.-. 189.50 25 C JENN. CLUB CONSOLE 5 c CHERRY BELL - C.H.K.A...............- 169.50 5c CHERE FRONT - CERFECT......................... 169.50
10 C
169.50 IOC MILLS CHROME
GROETCHEN COLUMBIA - $-\boldsymbol{G}$.

 5c BLUE \& GOLD VEST POCKETS........... 54.50 5 C CHROME YEST POCKET......................... 59.50
5c 5c BROWN FRONT loc WATLING ROLATOP. 1c AMERICAN EAGLES
$5 c$ AMERICAN EAGLES

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2000 N. OAKLEY, CHICAGO, ILL.

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306 N. GAY ST., BALTIMORE 2, MD.

## SETS PRODUCTION record for month



GEORGE PONSER

NEW YORK - George Ponser of Amusement Enterprises Company, this city, reports that the firm have prepared a production record schedule for the month of March which will exceed all their former shipments.
Both Ponser and Irving Kaye, partners in Amusement Enterprises Co., report that they have received shipments of all materials required and that even vital parts needed for their bowling alley, "Bank Ball", are on the way into their plant every day.

As Ponser stated, "We believe that the month of March will be the biggest production month in our history. We have gathered together materials for one of the greatest schedules we have ever yet attempted. But, what is most important, we have these materials right in our place - on the floor, ready to go."

BORDENTOWN, N. J. - Commissioner Frant Trout of this city announced this past week that licenses for pinballs and vending machines are now due.
Mayor Clark has instructed the police department to check on all the machines in this community and to see whether the city licenses are affixed to them.

Ops here are urged to immediately comply with the Commissioner's request.


## COIN MACHINE FILMS 16 DIFFERENT WHEELS FEATURING

BEAUTIFUL GIRLS AND MUSIC AT $\$ 36.00$ PER WHEEL OF SIX SUBJECTS NEW ISSUES MONTHLY
PRODUCED..AND..DISTRIBUTED BY QUALITY PICTURES COMPANY
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THE LATEST AND GREATEST FIVE BALL FREE PLAY GAME PUT YOUR LOCATIONS IN THE SPOTLIGHT WITH THIS EXCITING MONEY MAKER PLENTY OF PLAYER APPEAL AND ACTION!
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## We are now delivering our proven and tested UNIVERSAL AMPLIFIERS

ASK THE OPERATOR WHO OWNS ONE, THAT'S OUR BEST ADVERTISEMENT ORDERS FILLED IN ROTATION RECEIVED
7. All workmanship guaranteed
7. Complete with sockets for Speakers and
Pick-Ups for all Models
8. Ready to operate

Money back In 10 days if not
completely satisfied.


PHONO OPERATORS $\begin{aligned} & \text { Ship us a coin operated phonograph amplifier (charge Pre: } \\ & \text { paid) regardless of make and we will renovate and alter it }\end{aligned}$ for Universal use. Complete renovation with sockets, for speakers and pickups for all of the following models; and includes minor repairs. However, if major parts are missing or defective and $\mathbf{\$ 3 6 . 5 0}$ have to be replaced, an adaitional nominal charge will be made............................... F.O.B., N.Y.

FOR OPERATORS WHO OPERATE WURLITZERS EXCLUSIVELY
Ship us your old amplifiers (charges prepaid) and we will renovate same for Universal use for the
following Wurlitzer Models; and includes minor repairs. However, if major parts are missing or defective and have to be replaced, an additional charge will be made.

412 - $24-616$ - $500-600-700-750$ -
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AMPLIFIERS REPAIRED We will be happy to repair your amplifier when your local man TERMS: immediate shipment F.O.B. NEW YORK. $1 / 3$ Deposif, Balance C.O.D. Shipments made by Rallway Express uniess otherwise instructed by you. Available at Your Nearest Distributor or Write - Wire - Phone

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| YOU |

## FEAR RADIO TUBE SHORTAGE

NEW YORK - With radio set manufacturers expecting a very critical shortage of tubes, especially the metal type, within the next week or ten days, juke box ops are becoming worried over tube replacements once again.

If the electrical strike continues, it is generally believed, the tube situation will become very critical. Already the RCA-Victor tube plant at Harrison, N. J. has shut down for lack of supplies. Glass tubes are as yet unaffected.

The strikes at both General Electric and Westinghouse were said to be adversely affecting output by tube producers to whom those companies furnish essential tube components, including tungsten filaments.

## 16 SLOTS RETURNED

STEUBENVILLE, O. - Sixteen slot machines, seized by state liquor agents in four raids on Steubenville district taverns, were recovered by their owners, Albert Schiappa and Peter Aperfine, after a writ of replevin had been obtained in municipal court by their attorneys.

Bonds totaling $\$ 2,650$ were posted by the owners of the machines pending disposition of the case.

## SUGGEST CALIFORNIA LEGALIZE SLOTS

SACRAMENTO, CAL. - State Senator Byrl R. Salsman, this past week, called attention of the State Senate to a proposal which he said had been published in the San Jose newspapers for legalizing slot machines.

The editorial, it is reported, was in the form of an open letter to the Governor and maintained that the present illegal operation of the machines were a source of corruption of public officials.
Senator Salsman said that the letter was published in the San Jose Mercury Herald as well as the San Jose News.

No further reports as to action taken by the Senate here regarding this suggestion have as yet been received. The Senator's suggestion is reported to have created much comment pro and con.
Some coinmen in this state believe that if the public were asked to vote on such a step that slots might be
legalized in this state as they are in Nevada and that much future headaches would be eliminated.

## WANT TO BUY

- FIVE BALLS
- ONE BALLS
- PHONOGRAPHS
- ARCADE EQUIPMENT
- SLOTS AND CONSOLES
State Condition, Price and Quantity in your first letter. Write Today!


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## IRV SOMMER GOES ALL OUT ON "A" DAY SHOWINGS



IRV SOMMER
MIAMI, FLA. - Irv Sommer of Modern Vending Company, this city, and with offices in Jacksonville, Fla. and Atlanta, Ga., reports that his firm have gone all out for the "A" day showings of the Aireon Electronic Phonograph.
Showing in this city will be on March 8 and 9, in Jacksonville, Fla. on March 10 and 11 and in Atlanta, Ga. on March 12 and 13.
Sommer reported, "It's been a long stride for our firm to its present distributorship representation of the Aireon Electronic Phonograph. Looking back on the record of Modern Vending Company from 1931 to this present day we have represented the leading music machine manufacturers and in each case we have been identified with them during their greatest sales years.
"We do believe that the new Aireon line will prove among the best we have ever yet handled. We feel that when the trade thruout our territory sees the new Aireon Electronic Phono graph that they are going to agree with us that we have reached a new era in the music field."
Sommer also reported that the firm's affiliate, Distribution Corp. of Illinois, where Lou Koren and Max Berenson are showing the new Aireon phono at this time, are also of the belief that their territory will find this the finest music unit ever seen.
Sommer is preparing a complete
campaign and has many plans for future presentation which are sure to prove very unique.
"The entire music industry," he stated, "is at present all geared and waiting for something which will give it the stimulus to go on ahead at full steam. We believe that Aireon will provide that stimulant."


| SALE!! |  |
| :---: | :---: |
|  | South Paw.......... 570.00 |
| Sunbeam …….. 65.00 |  |
| Bomb The Axis... | 50.00 |
| Smack The Japs | 35.09 55.00 |
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1 Case ............65c per M
3 Cases..........60c per M
6 Cases.........53c per M

Less Than Case Lots. Assorted Denominations. 70 c per M .

50c PENNIES ........ 19 M to CASE \$2.00 NICKELS ........ 17 M to CASE \$5.00 DIMES ........... 20 M to CASE $\$ 10.00$ QUARTERS .... 15 M to CASE $\$ 10.00$ HALVES .......... 15 M to CASE

Case lots shipped. One denomination to case. Order in quantity conforming to packing if possible.
$1 / 3$ Deposit with Order, Bal. C.O.D. CHARLES (JIMMY) JOHNSON
GLOBE DISTRIBUTING CO.
1623 N. California Ave. Chicago 47 (Phone: ARMITAGE 0780)

## OPEN LAUNDERETTE IN N. J.

 UNION CITY, N. J. - "Launderette", operating with modern automatic home laundry machines open a 20 machine store at 2610 Bergenline Ave., this city, where housewives can bring their wash and have it completed in 30 minutes. Soap is furnished free. A comfortable reading room is also established here. There are women supervisors on hand to give advice. The place is open from 8 A.M. to 8 P.M. including Saturdays. The slogan of the place is, "Fresh as a daisy".

## WANT 500

 GAMESCAN USE 500 FREE PLAY GAMES (Parts must be complete)

SPORTY - PARADISE - jOLLY SCHOOL DAYS - POLO - HOROSCOPE - CHAMP - MIAMI BEACH - SEA HAWK - MAJORS '41 SNAPPY '4I - STRATOLINER - SPORT PARADE - SHOW BOAT - SEVEN UP - SPOT POOL - ARGENTINE LITA CARD

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## WILL SOON BE HERE!

## We'll Be Showing You... <br> THE NEW ROCK-OLA PHONOGRAPH



## WATCH FOR OUR ANNOUNCEMENT!!

WE WILL ALSO SHOW YOU WHAT'S NEW FOR<br>$\star$ H. C. EVANS \& CO. $\star$ D. GOTTLIEB \& CO. $\star$ A.B.T. MFG. CORP. $\star$ NATIONAL VENDORS, INC. $\star$ PAUL BENNETT \& CO.

WRITE OR TELEPHONE US FOR INFORMATION OR SERVICE YOU WILL LIKE WHAT WE HAVE TO OFFER! MODERN DISTRIBUTING CO.

1810 WELTON STREET
(TABOR 2705)
DENVER 2, COLO.

## RETURN TO FORM NEW CHICAGO FIRM



BERNARD SCHUTZ
CHICAGO - Bernard and Charles Schutz, who have just returned to civilian life, immediately came together with Aubrey Weinzelbaum, formerly of the Miami Coin Machine Exchange, and have formed a new corporation known as Amusement Games, Inc. with headquarters at 1335 East 47th Street, this city.
All three are well known in coin machine circles here and plan to represent several manufacturers in addition to handling all types of used equipment. They have already set up a service and repair department for the latter.

Bernard Schutz recently returned from two and one-half years in the European theatre. He saw action in Africa, France and Germany. He re-


CHARLES SCHUTZ
lates some very interesting experiences he had in France especially the keen interest which was shown in American amusement machines in that country.

Charles Schutz just returned from service in Alaska and the Auleutians and is reported to have seen action in that sector.
"From the moment we landed on American shores once again", both Bernard and Charley report, "we decided to get right back into the good old coin machine business. You can tell everyone that we sure are happy to be back again and we're going to work hard to give the boys one of the finest sales and service organizations in the country. We sure know what we want for the coinmen here."

CAPEHART TO SPEAK AT MICHIGAN PHONO OPS MEET

DETROIT, MICH. - Joe Brilliant, president of the Michigan Automatic Phonograph Owners' Assn., 712 Ford Bldg., this city, reports that the annual convention of this organization, which opens at the Book Cadillac Hotel in this city on Tuesday, March 12, at 1 P.M., with a luncheon which will present a panel discussion on all phases of the industry, will feature Homer E. Capehart, Senator from Indiana and Chairman of the Board of Packard Mfg. Corp. among the speakers.
He also reports that the annual banquet is set for 6:30 P.M. of that same day and that it will be held at the Latin Quarter, 3067 E. Grand Blvd. The banquet will be followed by a floor show that will feature Clyde McCoy and other recording artists with whom the juke box ops are familiar, he stated.

## INFORMATION PLEASE

OAKLAND, CAL. - George A. Miller, president of the California Music Ops Assn. asks coinmen, "If anyone knows of a music operator who is married to a Margie McMillan (maiden name) please contact our association offices or phone TW-3634 immediately. We are holding vital information for this party."

# SAM RICKLIN FIRST L. A. OP TO GO ON $70 \%$ - 30\% BASIS 

LOS ANGELES, CALIF. - Sam Ricklin of California Music Company, this city, one of the music ops who help get the present music operators' association of Southern California into action, has just announced that he has notified all of his locations that from henceforth the commission basis will be 30 per cent to the location owner.

Ricklin reported, "I have been in full agreement with The Cash Box ever since it started its campaign some years ago regarding the fact that the juke box operator should obtain 70 per cent of the gross receipts from each location and that the location owner be given 30 per cent of the take.
"Today, with the higher prices of the new equipment now apparent to everyone in the trade and with overhead increased, in many cases far over 100 per cent, it is absolutely imperative that the juke box operator get 70 per cent of the gross or he just won't be able to continue in business on a profitable basis.
"We have also notified everyone of our locations that if this new commission arrangement is not acceptable that we shall remove our equipment. We just can't see how the music operator is going to continue to work on a $50 \%$ $50 \%$ commission basis when the cost of his supplies and parts alone, not to figure his general overhead, makes this absolutely impossible."

It is believed throughout this area that other juke box operators will follow the lead set by Ricklin and that this will become a matter for the present association and its managing director, Aubrey Stemler, to get into cooperative action.

Juke box ops here have long desired to go to a $70 \%-30 \%$ commission basis but have been wary of making this move until they were certain that their competitors would follow along with them. The thought here has always been that they might lose locations to other ops if they made such a move.

## STERLING DISK PRESENT FIRST POP TUNES

NEW YORK.-A. E. Middleman, president of Sterling Records, Inc., this city, announced this past week that his firm has now affected "a change of policy by entering the 'pop' record field."
He stated, "Our plan is to record only outstanding hit tunes and feature two outstanding hits on every Sterling record. You will recall that this was our policy during the successful life of Hit records, which we founded and operated until its sale to Majestic."

Middleman also said, "New Sterling releases will be shipped from our Los Angeles plant twice monthly and distribution will be handed through our current group of distributors who are located in most of the nation's principal cities."
First two pop releases feature Tommy Jones and his orchestra with the vocals by Louise Tobin. They are: "One-zy Two-zy" and "We'll Gather Lilacs"; "Where Did You Learn To Love" with the other side featuring "All Thru The Day."

## SPOKANE FACED WITH CLOSING DRIVE

SPOKANE, WASH. - Kenneth Lawson, secretary of the "Committee of 1000 ," formed by the Spokane Council of Churches and Ministerial association in September, 1944, refuted the statement of King County Prosecutor Lloyd Shorett by claiming that Spokane's City Ordinance A1250 on page 246 of the legal code specifically forbids operation of any nickel-in-the-slot machine paying money or valuable goods. Shorett had claimed that the machines were legal.

This drive by Lawson started with the Governor's statement to close bottle clubs. Lawson claimed that, "We feel

## WOW! <br> LOOK AT THESE BUYS!


 Exhibit Races Heat $\qquad$ 35.00
35.00
145.00

1 Bowling League Alley.... $\qquad$ $\begin{array}{r}145.00 \\ 25.00 \\ \hline\end{array}$

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JULES OLSHEIN \& CO.
1100-02 Broadway
(Phone: 5-0028)
this ordinance makes both pinball and slot machines illegal and there is nothing in this ordinance that makes them legal in private clubs."

Lawson also stated, "The Seattle prosecutor should have said that slot machines 'seem' to be legal here, for the law is not enforced."

## SLOT BARGAINS

mills originals


FLASH!
WE HAVE A FEW LAURAS' ${ }^{\prime \prime}$
Immediate Shipment - - $\$ 249.50$ Write - Wire - Phone Your Orders NOW DELIVERING
Brand New Factory Releases Victory Special
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## Sensational!! DOUBLE-PLAY HOCKEY

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For 40 years the constant high quality standards set by O. D. JENNINGS \& COMPANY have continually widened the use of coin-operated machines until today clubs and operators everywhere accept JENNINGS' products with the knowledge that there is none better.

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GARFIELD NOVELTY COMPANY
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J. J. BERCHTOLD

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GENERAL VENDING SALES CORP.
306 North Gay Street, Baltimore, Maryland
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REX COIN MACHINE DISTRIBUTING CORP. 1414 Main Street. Buffalo, New York
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ROTH NOVELTY COMPANY
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H. SANDLER NOVELTY COMPANY 876 High Street, Pottstown, Pennsylvania
SHAFFER MUSIC COMPANY
606 High Street, Columbus, Ohio
SKILL AMUSEMENT COMPANY
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SAM SPURRIER
318 Hamilton Street, Harrisburg, Pennsylvanla
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Proclsion-built! Sparkling chrome finish, handrubbed cose with artistic trim.


## BRONZE CHIEF

Sparkling chrome finish, burnished bronze, hand-rubbed walnut cose with ortistic trim.

## PUBLIC AGREE CAL. SLOTS SHOULD BE LICENSED

SAN JOSE CAL. - The statements made by State Senator Byrl R. Salsman in the Senate in Sacramento, regarding the fact that the open letter addressed to the Governor which appeared in the Mercury-Herald newspaper, this city, should be taken into consideration by the Governor for the licensing (and legalizing) of slots in this state, was followed this past week by letters from citizens thruout this area in the very same vein.

One letter which appeared in the "Public Forum" column of the Mer-cury-Herald read, "Your open letter to Governor Warren I read thru to the end and I want to say that I agree 100 percent with you. If you want to stop the racket among slot machine operation, not only connned to Santa Clara County, but to the whole state, let's stop it! Legalize slot machines with a high tax. Machines should be licensed, taxed and inspected by Government officials from the City, County and State. This goes for vice and gambling in all its forms."

Much more follows to this letter which was written to the paper by one of the citizens of $t$ nearby community, but what it does do is give the trend of thought of the public here regarding legalizing and licensing of slots.

Everywhere thruout the state, since the slot inquiry in Santa Clara County, there has been a move afoot by many citizens to have slots legalized and taxed at a high figure so that the state, county and city governments will enjoy revenue from them and also be able to completely control them.

It seems that the Nevada laws will probably become the solution if this move is continued by the press, legislators and citizens thruout the state.

The combination of Senator Salsman's calling the Governor's attention to the open letter published by the Mercury-Herald of this city and the letters written to the paper by citizens in this community are bringing about greater interest in the slot licensing picture than was ever before exhibited in this area.

## - ATTENTION

OPERATORS IN

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* NORTHERN WEST VIRGINIA
* SOUTHEASTERN OHIO

The New Mills Black Cherry Bells now available $\qquad$ 5c - 10c - 25c IMMEDIATE DELIVERY Mills Brand New Vest Pockets, Fruit Reels - 5c Play.............................. $\mathbf{\$ 7 4 . 5 0}$ - WANTED -

Super Bells $\mid$ Saratogas, F.P. Comb. Pace Reels, F.P. Comb. Pin Games

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ORDER TODAY!

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LARRY WILLIAMS - and his "Cowhands" Western songs with rhythm and pep to wake the slumbering souls. \#101.W

A' RIDIN' TOWARD THE SUNSET LITTLE DARLIN'
\#103.W
I CAN read between the lines I'M LOST WITHOUT YOU MY LOVT
BUDDY WEBBER - and his "Stubble Jumpers" Largest little Western Band in Hollywood. \#113.8

SLIP ME MY SLIPPERS SUSIE DARLIN I'M A' RIDIN' THE RAILS
\#115.8
I'M A' ROUNDIN' UP MY LOVE MY LOVE FOR YOU FIDDLIN' DAN FROM OLD CHEYENNE
LOIS POWELL - and the "Stubble Jumpers"
That sweet and lovely voiced Western Gal we
have waited so long for. \#117.P

IS IT WRONG
SOME MOTHER'S DARLIN'
\#119.P
YIPPEE AYE
I WANT JUST ONE LITTLE DARLIN'
MELDON DALE - and the "Stubble Jumpers"
(THE MELANCHOLY COWBOY)
So easy on your ears, but pulis at your heart
with his plaintive melodies.

## 121.D

tonight the stars are playing peek-a-b00 A NEW STAR IN HEAVEN TONIGHT
\#123.D
WHEN THE MOUNTAINS KISS THE SKY
IN MY STABLE THERE'S AN EMPTY STALL
KEN PATTON - and the "Stubble Jumpers"
A soft home-spun voiced Western Lad direct \#129-K
there's a dream ranch in the sky GIVE ME AN OKLAHOMA GAL
\#131-K
SILVER DEW ON THE BLUE GRASS TONIGHT TRAIL TO SAN ANTONE
RUSS PIKE - and his "Prairie Knights" Eighteen years on the radio and at last on
records, a treat for for his thousins of the \#133-R

I Haven't got a Nickel (OR a dIME) \#135-R

FORGIVE ME LItTLE DARLIN'
I WON'T HANG AROUND YOU ANY MORE
TERRITORIES OPEN!!
DISTRIBUTORS WANTED!!
ALL RECORDS RETAIL 75c
DEALERS 40\% OFF PLUS TAX
THIS IS YOUR ORDER BLANK
INSERT FIGURE WANTED IN SQUARE
TEAR OFF AND MAIL TODAY
all records guaranteed
24 HOUR SERVICE
$25 \%$ WITH ORDER BAL. C.O.D.
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PRECISION PARTS FOR BLUE FRONTS, BROWN FRONTS, GOLD CHROMES
Now Payout Slides (Specify 5c-10c-25c 3/5 or $2 / 5$ ) Per Set (6) ..... $\$ 6.00$
Individual Slides (Order by Part Number - $2 / 5$ or 3/5) Each ..... 1.00
Slide Cover Complete (Specify 5c-10c-25c) ..... 1.50
Slide Posts (Set of 4) ..... 1.00
Lower Lever Guide ..... 1.00
Shim for Lower Lever Guide .....
25 .....
25
Payout Tube, Complete with Hopper (10c or 25c) ..... 3.50
Escalator (Specify 10c or 25c) in Exchange for Old Escalator and ..... 12.00
Clock Gear (Large - Complete with Dogs and Springs).
2.00
2.00
Clock Gear (Intermediate - Complete with Pinion). ..... 1.50Clock Rebuilt, Your Old Clock and5.00

## NEW ALUMINUM BROWN FRONT CASTINGS

Including: Bottom Front Casting with coin cup cover - Top Front Casting with CoinDenominator - Back Top Casting equipped with angles and riveted strapfor back door protection - Etched Metal Reward Plate - ChromedCherry Jewel.

PER SET s2750

## NEW ALUMINUM GOLD CHROME CASTINGS

Beautiful Glitter Gold Enamel Finish with Gleaming Chrome Ornaments.
Including: Bottom Front Castings with Coin Cup Cover - One Piece Payout Cup Casting - Diamond Ornaments - Top Front Casting with Coin Denominator and Intake Casting - Back Top Casting equipped with angles and riveted strap for back door protection - Etched Metal Reward Plate and Rivets.

PER SET
$\$ 3750$
Club Handle, Beautifully Designed \& Plated (Specify Brown, Gold Chrome or Blue) ..... $\$ 3.50$
Standard Handle, Stamping ..... 1.50
Plate Insert for Reserve Jackpot Opening ..... 1.00
Cherry Jewel for Brown Front or Cherry Bell ..... 3.00
Etched Metal Reward Plate (Specify 2/5, 3/5, Brown Front or Blue Front) ..... 1.50
Etched Metal Reward Plate (Specify $2 / 5$ or $3 / 5$ for Gold Chrome) ..... 4.00 ..... 4.00
Reel Strips, Per Set ..... 45
Complete Set Slot Springs, Plus Spares (50) ..... 5.00
Assorted Nuts, Bolts, Lock Washers, Cotter Pins, Rivets ..... 3.00
Coin Denominators ( $5 \mathrm{c}-10 \mathrm{c}-25 \mathrm{c}$ for Blue or Brown Front) ..... 75
Coin Denominators and Intake Casting (New Style) 5c-10c-25c for Gold Chrome ..... 1.50
Knee Action Stop Levers, Per Set ..... 3.00
Star Wheels for Reels (20 Stop) ..... 75
Reel Discs, Each $\$ 2.00$, Set of 3 (Standard 3/5, Club or $2 / 5$ Single Cherry P.O.) ..... 6.00
Tin Reel Assembly ..... 1.25
Complete Set Reels and Discs (3/5, Club or 2/5 P.O.) ..... 17.50
Hardened Steel Drill Proof Plates for Side of Cabinet, Set of 2 ..... 4.00
WRITE FOR COMPLETE LIST OF PRECISION PARTS FOR BLUE FRONTS - BROWN FRONTS - GOLD CHROMES
BUCKLEY TRACK ODDS PARTS ..... PRE-WAR PRICES
BUCKLEY MUSIC SYSTEM PARTS ..... PRE-WAR PRICES
National Slug Rejectors:
$\mathrm{N}-101,5 \mathrm{c}$ ..... $\$ 4.00$
$200-\mathrm{A}-201 \mathrm{~A}(5 \mathrm{c}-10 \mathrm{c}-25 \mathrm{c})$ ..... 10.00
BUY FROM BUCKLEY WITH CONFIDENCE
anY purchase made is backed by our guarantee of SATISFACTION - OR YOUR MONEY REFUNDED WITHIN 30 DAYS OF SHIPMENT.


JOE HOLLOWAY

KANSAS CITY, MO. - Randolph C. Walker, president of Aireon Manufacturing Corp., recently announced the promotion of Clay W. Crane to the newly created post of Director of Publicity and Joe W. Holloway to Advertising Manager. Mrs. Helen Elliott will continue in her position as assistant advertising manager.

Holloway, who has been advertising manager for the Radio and Phonograph division of Aireon has become widely known in the commercial phonograph field since joining that company in September of last year. He has been largely responsible for Aireon's outstanding advertising and promotional campaign in announcing the firm's new Electronic Phonograph to the trade.

Holloway graduated from the University of Kansas in 1935 with an A.B. degree in journalism and advertising. During college he played with three dance bands and stayed in the music business for five years following graduation.

He worked for a year in the advertising department of a Kansas City newspaper, spent a few months as a traveling salesman and worked at North American Aviation during three of the war years. He was associated with the Potts-Turnbull Advertising Agency in Kansas City before joining Aireon.


KEEPING OCCUPIED-Weav: ing fascinates many veterans. A patient at Halloran General Hospatient at Ralaten Island, gets pointere from a Red Cross Gray Lady, volunteer who devotes her time to hospital recreation

# CENTRAL OHIO COIN MACHINE EXCHANGE WILL PURCHASE FOR CASH WILL PAY HIGHEST PRICES FOR 

PINBALLS - CONSOLES - PHONOGRAPHS SLOTS - ARCADE EQUIPMENT
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## JUKE BOX MONEY

No. 2001 "STEP DOWN"
SOLID beat - Large band but good "MIDNIGHT MAGICAL MIDNIGHT" EXCITING

No. 2006
"BOOGIE WOOGIE PONY"
bOOGIE WITH A bRASS BAND - HOT
"INDIAN RIVER"
RHYTHM TUNE WITH GINGER
No. 2007
"CALGARY BLUES"
a Great western
"TEXAS GAL"
a ballad of heart appeal
FOLK SONGS OF LONG AGO
No. 2003
"THE BLUE TAIL FLY"
"DOWN IN THE VALley"
No. 2004
"THE GENTLEMAN WHO DIDN'T know how to court"
"OLD SMOKY"

## SWEET TUNES

No. 2002
"GVE ME A KISS FOR TOMORROW" MUSIC RANKS WITH FINEST WRITTEN "LET'S talk about the weather"

No. 2005
"THE COBBLERS SONG"
"TIE A STRING AROUND YOUR HEART"
No. 2008
"WESTERN LULLABY"
"WHERE THE ANDROSCROGGIN FLOWS"
A FEW AVAILABLE TERRITORIES STILL OPEN

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ALL RECORDS LIST79c TAX PAID DEALERS \& OPERATORS 49c TAX PAID
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## PROMPT SERVICE

FROM YOUR
DISTRIBUTOR

## N. J. PHONO OPS ATTY-MGR TO MEET WITH ASSN HEADS ON TAX COUNCIL



SOL KESSELMAN
newark, N. J. - Sol Kesselman, attorney-manager of the Phonograph Operators Assn of New Jersey, this city, is making a rapid trip to meet with other music operators' association leaders in an effort to bring about the formation for a nucleus of coinmen into a tax council.
Kesselman stated, "The time has come when our association believes that a tax council should be in operation for the interest of the entire coin machine industry. We feel that since the individual operators are not in position to arrange for the creation of a nucleus for such an organization that the heads of the various leading associations thruout the country should meet at this time and make arrangements to get a tax council started."

Kesselman's trip, it is reported, will bring him in contact with association heads in leading midwestern cities as well as in Philadelphia, Pa. He also intends to contact the heads of organizations on the West Coast and will ask for a general meeting to

## COIN MACHINE MOVIES

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REELS OF 8 AND 6 SUBJECTS
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hAMILTON, ONTARIO, CANADA
be held in some centrally located city where the managers of the various associations along with officers from each organization will be present and will be able to go back to their cities with a definite program mapped out to create a tax council.

Kesselman stated, "We do not believe that the expense for the creation of this nucleus for a tax council will prove very great. And, since it will be shared by all of those who will attend, it is our belief that all the organizations will be happy to enter into the work of starting a tax council functioning."

Kesselman also plans to be present at the annual convention of the Detroit phono ops association on March 12 at the Book Cadillac Hotel. He believes that he will be able to meet with many organization leaders while there.

He is also interested in hearing from all other organizations in the trade regarding their thoughts as to the creation of a tax council.

## MOTORS REPAIRED <br> WURLITZER - SEEBURG R ROCXOLA. MILLS - AMI Rewound to Factory Specifications. Rapid service- repaired or exchanged within 24 hours after arrival. repaired or Complete <br> $\$ 7.00$ <br> No Extras <br> M. LUBER <br> 503 W. 41st St. (LOngacre 3-5939) New York

FIBER GEARS
PARTS FOR WURLITZERS Main Fiber Gears $\$ 4.00$, Star Wheels 30 c Each
Selector Pins or Dumbells; 1 Doz. $\$ 3.00$ Selector Pins or Dumbells; 1 Doz. $\$ 3.00$ Machines - 11 Dozen $\$ 5.00$. Write To:
For Quantity Prices. Win JAMES CLEMENT - Mfg. of Coin Mach. Parts
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We Have For Immediate Delivery
Mills New Postwar Bell BLACK CHERRY
It is the most attractive bell machine ever offered to the operator. Important improvements have
been incorporated in the mechanism which w:ll been incorporated in the mechanism which w:ll
prove beneficial to all coin machine users for a prove beneficial to all coin machine
long period of time.
$5 \mathrm{c} \cdot 10 \mathrm{c} \cdot 25 \mathrm{c} \cdot 50 \mathrm{c}$ PLAY sc. 10c $25 c \cdot 50 c$ PLAY
Place Your Order Today to Insure Preferred
Delivery. Delivery.
We have all repair parts for Mills Slot
machines. Write for complete price list.
Established 1895 SICKING, INC
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## JUKE BOX HITS

BY
THE DYNAMIC BARON OF BOOGIE IVORY JOE HUNTER ON PACIFIC LABEL \#602
"BOOGIN' IN THE BASEMENT"
"DON't LEAVE ME" \#601
"SEVENTH STREET BOOGIE"
"RECONVERSION BLUES"
WhOLESALE PRICE 65c
$\star \star \star \star \star \star \star$ COINMATIC DISTRIBUTORS

2712 W. PICO BLVD. los angeles b, calif.<br>$\star \star \star \star \star \star \star \star \star$ ORDER FROM YOUR NEAREST DISTRIBUTOR

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COMMERCIAL MUSIC CO.
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ORDERS ARE BEING
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WE ALSO HAVE FOR IMMEDIATE DELIVERY MILLS BLACK CHERRY BELLS
MILLS VEST POCKET BELLS

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## MILLS SALES COMPANY, LTD.


r. R. (RUDY) GREENbAUM

KANSAS CITY, MO. - R. R. (Rudy) Greenbaum, vice-president and commercial sales manager of Aireon Mfg. Corp., this city, is reported to be one of the busiest executives in the industry at this time.

Aside from continually flying about the nation in the Aireon twin motored airliner, Rudy has been on the long distance phones constantly contacting all of the firm's many distributors, regional directors and district managers as to the many showings of the new Aireon Electronic Phonograph being held in various parts of the country at this time.

According to Rudy, "If there were about 64 hours in each day I would be able to get my job finished."


A LONELY, FRIGHTENED French child is reassured by a Red Cross relief worker with a Red Cross relief worker with a
cup of milk. She was one of 12,000 to receive a daily Red Cross milk ration.



## THE HIT PARADE STARTS AT TRIMOUNT

## EXCLUSIVE DISTRIBUTORS IN NEW ENGLAND FOR

SPECIAL
Walnut SINGING TOWERS

CLEAN AND SHOPPED
$\$ 475.00$
D. Gottlieb ond Co. - J. H. Keeney ond Co. - Willioms Mfg. Co. (except Conn.) - Groetchen Tool Co. Supreme's Bolo Scole - and Bermon Speokers - olso distributors of Goolee ond oll the latest current releases.

## OPERATORS - SAVE TIME, SAVE MONEY - GET A TRIMOUNT

 UA-15 ALL PURPOSE AMPLIFIER - ond keep your locotion working. Every operotor should corry one of these amplifiers os port of his stondord equipment. A universol replacement for most all phonogroph omplifiers. Vorious Seeburg, Wurlitzer ond Rock-Olo numbers ore stomped odiocent to eoch socket. Complete with tubes $\$ 45$.
## Laok 7o The GENEHAL Gar LEAIIEHSHIP

## NOW DELIVERING ... Limited Quantities

## GOTTLIEB'S STAGE DOOR CANTEEN

 JENNING'S BRONZE CHIEF $\star$ BANK BALLBally's Victory Special Bally's Undersea Raider Chicago Coin's Goalee Genco's Total Roll Exclusive Distributors for Aireon, Gottlieb, Exhibit, Jennings, Amusement Enterprises and Pfanstiehl Needles.

HARRY HOFFMAN
IRVIN BLUMENFELD
GEORGE GOLDMAN

# OPS Urge Survey of Public Opinion in Closed Territory 

# Believe This Will Disclose That Public Favors Return of Games. Claim Campaign Should Follow to Open All Major Cities. 

NEW YORK-A great many letters have been received by The Cash Box suggesting various public relations ideas for use by the CMI (Coin Machine Industries, Inc.) as their program unfolds and a public relations bureau is formed.

Most urgent, most coinmen declare, is the opening of the major cities in the nation to all types of coingames.
As these men point out, such cities as New York, Detroit, Cleveland, Milwaukee, St. Louis, Chicago and a great many others are today closed to all types of amusement machines because there was no concerted effort made to win public opinion toward the games and the men in the industry so that the machines could continue to operate.

They claim that this is the biggest job which can be done at this time and that it means profit to the manufacturers, distributors and jobbers as well as the operators.
"It means," one noted coinman writes, "that everyone of the manufacturers will have a larger territory for sales. This, then, will allow the manufacturers greater production of machines and in the long run will not only earn them greater profits but will also allow them to better develop their factories because of the greater quan-
tity they will be able to count on when starting a production schedule."
The first suggestion in regards to the opening of closed territory is a survey to be conducted by one of the leaders in the public relations field to learn from the public itself in these cities whether they do or do not favor the return of coingames to their territory.
"Once this is completed by someone like Gallup," one coinman writes, "and is found to be favorable, then the trade can follow through with a strong public relations campaign which will either open the city or will bring into the open for all the public to see just what really closed the territory. Usually territory is closed by some crusading politico or circulation seeking paper or some bluenose who is looking for front page publicity."
What these coinmen urge is for the industry to spend the necessary monies with a fact finding agency of reliable and outstanding character to obtain from the public itself, through an intensive and well planned survey, whether or not they favor amusement machines in their cities.

Most coinmen also believe that the survey should be made very quietly without any publicity attending it, so
that if the reaction in any certain city is unfavorable this will remain with the trade.

What is most important, these men write, is for this industry to recognize the fact that the most outstanding job which a public relations bureau can perform is for the continued favor of the public toward the products of this industry so that this field can continue to grow.

One coinman reports that many times various civic organizations have jumped down on this business with the claim that arcades and games generally were hurting realty values. In most cases this was overcome. In some others organizations won their arguments and territory closed.

A survey conducted by Gallup, or some other noted fact finding agency, is sure to once and for all time prove to the industry whether it has won the public's favor and whether it can then go ahead to open territories which should have remained open if a public relations bureau had been functioning for this industry years ago.

It is therefore important for the members of this business to get back of the CMI plan to start a public relations program so that surveys ean be conducted.

## THE

MARCH 25,1946
ISSUE OF

## THE CASH BOX

 IS THE INDUSTRY'S ANNUAL "SPRING SPECIAL"
## RESERVE SPACE NOW

CLOSES THE FIRST DAY OF SPRING
MARCH 21

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\text { AT } 5 \text { P. M. }
$$

"There is No Substitute for Quality"...

# STAGE DOOR canteen 

## PROVES IT

 WITH PROFITS!
## D. GOTTLIEB \& CO.

"First with the Finest" 1140 N. KOSTNER AVE. CHICAGO 51, ILLINOIS - soin CMI now -

## WURLITZER SHOWS OUTDOOR POSTERS

NO. TONAWANDA, N. Y. - M. G. (Mike) Hammergren, Vice-President and Director of Sales for the Rudolph Wurlitzer Company, this city, showed copies of the firm's new, large outdoor poster which will be featured on leading highways thruout the nation.

Very attractive full color illustration is the outstanding feature of this poster with the heading reading, "It's fun to play-Wurlitzer phonograph music". At the bottom of this large 24 sheet poster there is the slogan, "America's Favorite Nickel's Worth Of Fun".

Juke box men who saw this poster for the first time praised it as one of the greatest contributions for the good of the industry.


## DAVAL TO PRESENT 1st NEW MACHINE



AL. S. DOUGLIS
CHICAGO - AI. S. Douglis and Dave Helfenbein of Daval Products Corp., this city, report that they will be ready to present the first of their new product for distribution in about thirty days.

The firm have just completed their building at 1512 N. Fremont St., this city, and the plant is bustling with activity, according to Douglis.

Both Douglis and Helfenbein report that a large number of returned servicemen are now engaged by them and that they are tremendously pleased with the technical knowledge which these men are displaying.

## INJUNCTION HALTS COIN MACHINE SMASH

KNOXVILLE, TENN. - N. J. Hubbard and A. E. Davis of H \& D Sales Co., enjoined this city from destroying 8 coin machines by obtaining an injunction in Chancery Court asserting that the city must prove the devices were intended to be used for gambling.

## STERLING POPS <br> INTO THE POP MARKET

first release march 11 th STERLING \#7001 ONEEZY, TWO-ZY

WELI gather liacs
SECOND RELEASE MARCH 18th STERLING \#7002
WHERE DID YOU LEARN TO LOVE? ALL THROUGH THE DAY TOMMY JONES \& HIS ORCH. wilit racals by the ener sens sesarstion LOUISE TOBIN LIST PRICE 75 p plus tox distributors in all PRINCIPAL CENTERS... OR WRITE


Attorney Hobart Atkins, representing the coinmen, said the city had a right to seize and destroy gambling devices but these machines offered no pay-offs as enticement to persons to gamble.


## Marines-At-Play ........................................................................ 9239.50

 Oklahoma ........................................................... 239.50Arizona

USED PIN GAMES Armada
Argentine Argantine
Barrage
Boomtown
Champ
Dude Ranc
Eureka
Flat Top
Flat Top
$5-10-20$
Gold Star
Gold Star
Hit the Jap
Kismet
Pylon
Pylon
Repeater
Rotation
Rotation
Invasion
Streamliner
Sparky
Spot-A-Card
Spot Pool
Three Uo
Tnree Up
Thriller
Ten Spot

Wagon Wheels
1/3 Deposit, Balance C.O.D.
KING-PIN EQUIPMENT CO. 826 MILLS STREET
KALAMAZOO 21, MICH.


## MIKE MUNVES IS COMING TO BOSTON, MASS. NEW ENGLAND OPERATORS:

## With A Great Deal of Pride We Wish To Announce OUR APPOINTMENT AS DISTRIBUTOR FOR

Bally manufacturing company
We are ready to make immediate delivery to our georgia customers ON THE FOLLOWING
 MULLININX AMUSEMENT COMPANY


## SHOW NEW HOT DOG VENDER

NEW YORK - "Speedy Weeny", the electronically cooked frankfurter, has been made possible by "Radio Chef", the latest innovation in automatic vending machines for serving food to the public. A demonstration of the machine was given at one of the H. L. Green Co. stores in New York City on Tuesday (February 26).

This new and different machine, by insertion of a coin, cooks a frankfurter in a matter of seconds and delivers it in an oven-fresh roll, wrapped hygienically in cellophane, ready to eat. Electronic heating, which employs the principle used in modern diathermy machines, surpasses all other methods of cooking in cleanliness, speed, safety and efficiency.

Served in this manner the frankfurters retain their natural juices because they are cooked from the inside out. There is an absence of grease or odor.

Radio Chef holds several hundred sandwiches in one filling. The frankfurters are wrapped and sealed in sanitary cellophane bags and are placed in the machine which is kept constantly below $45^{\circ} \mathrm{F}$. The sandwiches are delivered at a temperature of approximately $170^{\circ} \mathrm{F}$. During the cooking process nothing comes in contact with the sandwich and complete sanitation is assured.
It operates from any outlet using alternating current. It is six feet six
inches in height, twenty-eight inches deep and thirty inches wide. It is thoroughly covered by patents to Harry C. Warner who assigned them to American Inventions, Inc., of California.

World distributing rights were granted to M. B. Price.


Bert Lahr, well known stage and screen comedian, gets the first automatically cooked hot dog.

## NEW MACHINES NOW BEING DELIVERED

New Jennings Slots-All Models-Write for Price List Undersea Kaider-Uprimh Gun............ 8399.50

Evans Bangtails, 5c Comb. F.P. \& P.O. | Evans Bangtails, 5 c Comb. F.P. \& P.O. - |
| :--- |
| 7. Coin |
| 7. |


 Stage Door Canteen......
Hollywood Hollywood
Evans Ten Strin Evans Ten Strike....................................................................50 Mills New Blue \& Gold Vest Pocket................. 74.53
Goalee ...............................................................

| NOW DELIVERING |
| :---: |
| STAGE DOOR CANTEEN |
| Sxclusive Distributors for NORTHERN ILLINOIS, |
| NORTHERN INDIANA, EASTERN IOWA AND |
| MICHIGAN. |
| A Proven Money Getter By Actual Test! |

## PIN BURGLARS TOO LATE

JOHNSTOWN, PA. - Burglars were a few hours too late in looting two pinball machines early this past Sunday morning at the Ohio Restaurant here.
The coin boxes had been emptied the night before. Despite this the burglars obtained some cash by busting into the juke box in the same location.

## SPECIALS

## AN ENTIRELY NEW LOT OF COMPLETELY REFURBISHED AND REBUILT SLOTS ... OFFERED FOR THEFIRST TIME

## UNCONDITIONALLY GUARANTEED REGARDLESS OF PRICE

II 5c Mills Original Blue Fronts....... $\$ 120.00$ 35 c Mills Original Cherry Bells...... 129.50 5 c Mills Original Gold Chrome.. 179.50 2 5c Mills Original Silver Chrome.. 179.50
I 5c Mills Original Hand Load Jack pot
5c Watling Rolatop
I 5c Mills Original War Eagle 3/5 PO..
 1 10c Jonning Rolatop $3 / 5$
825 c Mills Original Blue Fronts
(price shown last week was an error)
125 c Mills Original Gold Chrome..
2 25c Mills Original Silver Chrome.. 209.50 125 c Mills Original Cherry Bell..... 175.00 125 c Mens Jenings Chief....................... 129.50
125 c Jennings Chief............
25 c Watling Rolatop Front Venders
135.00
79.50
99.50
175.00
209.50
209.50
175.00
129.50
85.00

25c Pace Bantam
150c Mills Original Roman Head 1 50c Mills Hand Load JP War Eagle with late Chrome mechanism - Glitter Gold..
| 50c Jennings Century
350 c Watling Rolatop
1 50c Pace Comet
2 Columbia Bells -
Cigarette Reel - GA

17 ONE BALLS
17 Kentucky
10 Long Shot
10 Santa Anita
8 Grand National
American Derby
Sport Page
3 Winning Ticket

UNIVERSAL AMPLIFIERS (Brand New)
For all Wurlitzer, Rock-Ola, Seeburg
machines, except Hi-Tone RC model
\$54.50

## 3 Wurlitzer 600K <br> MUSIC

1 Seeburg Classic 450.00

Seeburg 8200 Type cabinet with Gem mechanism 425.00
MUSIC
I Wurlitzer 616 Plain

I Wurlitzer Twin P-12 steel cabinet unit - complete with Buckley adapter and amplifier CONSOLES

PHONE - WIRE - WRITE YOUR ORDER TERMS: 1/3 Certified Deposit, Balance Sight Draft or C.O.D.

## MULLININX AMUSEMENT CO.

1514-16 BULL STREET
(ALL PHONES: 3-6601)
SAVANNAH, GA.
An entirely new lot of completely refinished and rebuilt slots-offered for the first time. Unconditionally guaranteed, regardless of price.

ATTENTION OPERATORSIN EASTERN PENNSYLVANIA AND DELAWARE WE ARE NOW MAKING PARTIAL SHIPMENTS IN THIS AREA ONLY OF THE FOLLOWING


BALLY GAMES
UNDERSEA RAIDER - VICTORY SPECIAL
VICTORY DERBY - SURF QUEENS


Bally Distributors in Eastern Pennsylvania and Delaware

# DAVID ROSHA 855 NORTH BROAD STREET, PHILADELPHIA 23, PA. PHONE: STEVENSON 2258-2259 

## WURLITZER NAMES PTO RICO DISTRIB



RODOLFO CRISCUOLO
N. TONAWANDA, N. Y. - Rodolfo Criscuolo's appointment as exclusive distributor of Wurlitzer commercial phonographs for Puerto Rico has been announced by David O. Lee, Wurlitzer export manager this past week.

Mr. Criscuolo's headquarters will continue to be located at 81 Salvador Brau Street in San Juan, where he has directed the activities of his organization for the past several years. The physical expansion of Mr. Criscuolo's Wurlitzer distributing quarters, providing enlarged service and display space, will be undertaken during 1946. Approximately 5,000 square feet of floor area will be available when renovation and expansion are completed.
"Broad experience in the music industry is just one of Mr. Criscuolo's many assets as he enters the Wurlitzer export distributing organization," Mr. Lee stated. "He has engaged in sales and sales promotion work in the entertainment and amusement field for more than 15 years, the last ten of which have been in direct connection with the commercial phonograph business."
"I have always considered myself a part of the great Wurlitzer team," Mr. Criscuolo said, "and now that it's official I am looking forward to the most successful era of my experience."

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PARTS - SUPPLIES
PHONO TITLE STRIPS
        55c PER 100
WRITE FOR QUANTITY PRICES
    MICRO SWITCHES
        85c EA.
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ECONOMY SUPPLY CO.
615 TEHTH AVENUE, REM YORK, H. Y.
(Phone: BRyant 9.3295 )



## NOW on tipiphar: READI for delivery!

* BALLY "UNDERSEA RAIDER" $\star$
* WILIAMS "SUSPENSE" $\star$
* VICTOR VENDORS
* BALLY "VICTORY SPECIAL" $\star$

ORDER TODAY!
WRITE - WIRE - PHONE

SAM STRAHL
EXCLUSIVE DISTRIBUTORS IN WESTERN PA....W. VA. \& VA.
AMERICAN COIN-A-IIATIC MACHINE CO.
1435-37 FIFTH AVENUE PITTSBURGH 19, PA. PHONE: ATLANTIC 0977

Henry T. (Heinie) Roberts, well known music machine man, leaves for the West Coast on a big business deal. Announcement will be forthcoming . . . Ed Hansen (Groetchen Tool Co.) dividing his efforts between the famous Rotary Cooker and the new Columbia which is now on the production line, tells us that he will have to stay put due to the avalanche of business. Hansen has been traveling all over the U. S. A. and Canada in the interest of the Rotary Cooker. But since the Columbias are on the production line he will devote most of his time at the plant to see that production and distribution receive his personal attention.

Lou Soklove, general salesmanager for Pioneer Coin Machine Co., returns from a cross country trip where he called on all leading distribs and reports overwhelming acceptance of the firm's new legal counter game "Smiley." Soklove also says that the firm is now shipping the games . . . Jack Leonard of Superior Products resigns to accept a new post as head of the parts and service department of Badger Sales Company in Los Angeles .. . Prior to his connection with Superior, Leonard was with Rock-Ola Mfg. Corp. for several years.

Tony Mangano of Howard Sales Co., Omaha, recently sold his business to Irv Sandler of Des Moines, Ia. . . . Joe Kline and Phil Morris, recently discharged from the Army, return to Atlas Novelty Co. Joe spent over two years in the Aleutians and Phil was attached to the Air Corps winding up in Russia. Atlas are proud of the fact that, in addition to several of their employees who returned from the armed services, they have already added fourteen G.I.'s to their staff and plan to send some of these boys out on the road very soon to contact the cointrade.
Jerome J. Jacomet, Red's Novelty Service, West Allis, Wis., recently discharged from the U. S. Marines was seen around town this past week calling on the factories in an effort to brush up on what has gone on while he was away. Jerome reported that his brother Ed managed his business while he was away .. . Phil Moses of Phillips Sales Co., Minneapolis, Minn., also seen around town this past week calling on some of the factories . . . Mr. and Mrs. Lou Casola, Victory Penny Arcade, Rockford, Ill., also seen in town and combining business with pleasure.

Bernard Berman of B \& B Novelty Co., Louisville, Ky., around the Windy City this past week and reports that biz conditions down in the Blue Grass state are very good. All Bernie wants is more machines to sell . . . Carl Trippe of Ideal Novelty Co., St. Louis, also in town this past week
and making the rounds. Carl looked swell and business is even better, he reported . . . Benny Kobinson of Robinson Sales Co., Detroit, Mich. also around the city this past week and traveling fast from one mfr to the other.
Norwood Veach is opening Central Distributors at 2334 Olive St., St. Louis, Mo. He was just released after two years of service in the armed forces. Was formerly connected with his brother at V-P Distributing Co. for 12 years prior to entering Uncle Sam's Army. Around town this past week calling on various manufacturers to line up distributorships for his new firm . . . Joe Frank of Automatic Sales Co., Nashville, Tenn., also seen in town this past week and working very fast.
Harry Silverberg of W. B. Novelty Co., Kansas City, was seen in town and reports that business is swell with his firm . . . Bill Betz of W. B., St. Louis, headquarters was seen with Harry and was reported to have spent some time with leading mfrs ... D. Jacobstein of Louisville, Ky. seen around the town here and there and meeting with some of the best known people . . . Nat Cohn of Modern Music Sales Co., New York, also in town this past week and reported to have spent lots of time over at the big Mills factory where he was in conference with leading executives.
Sam London of Milwaukee Coin, Milwaukee, also seen around the town this past week . . . New firm opens in town calling themselves Mercury Coin Machine Co. owned by Jeff Landers and Fern Kohler. They are specializing in converting all types of ray guns, repairing targets and plan to eventually job and distribute various types of equipment . . . Many coinmen know Frank Bering of the Sherman and will be pleased to hear that he has just been elected Chairman of Hotel Sherman, Inc. and the Ambassador East and West. Ernest Byfield was elected president.
Everyone likes Minnie Kill. Here's a gal that's a real asset over at the Jennings factory. She greets everyone with a friendly smile and lots of nice personality when she's at the switchboard ... Everyone here is talking about Lou Koren and Max Berenson's showing of the new Aireon Electronic Phono. Max and Lou are plenty excited themselves and from all reports are working harder than ever to help the boys see every part of this new job... And over at the big Rockola plant Art Weinand, A. R. Kelso, and all the executives are reported to be right in there pitching for that last minute windup when the new Phonograph of Tomorrow will be displayed by their many distributors all over the country.

The Cigarette Merchandisers Association of New York brought the operators and factory personnel together for the first time since the war days, and the boys really had themselves a time . . . Some of the operators, who also run music machines, were partying it up for the second time since the end of the war-the music banquet took place some few months ago . . . Max Weiss and his missus seated at the Brooklyn table with Al Denver, his wife, and newly married daughter and son-in-law . . . Julius A. Levy, manager of the New York City office for Arthur H. DuGrenier \& Co., celebrated the occasion by bringing his wife along with him-the first time in four months Mrs. Levy has been out, the reason being a four month old boy.

Mr. and Mrs. Bill Blumenthal the handsomest couple at the party. Bill is the manager of the New York offices of U-Need-A Vendors, Inc. . . . Les Paul, of this company, leaves for a two week trip through upper New York State . . Abe Feinberg and Ben Becker, also from U-Need-A Vendors, Inc., take a few machines up to Boston to show the New England operators . . . Bob Hawthorne, well known to all the local cig ops, now holding down an executive position at Haverhill. Bob was accepting congratulations on the arrival of a daughter . . . Burnhardt "Bip" Glassgold, vice president and general manager of Arthur H. DuGrenier, and his pretty wife, flew in from Haverhill, and had a breath-taking experience-the weather was so bad the plane had to fly around New York City for an hour and a half before it could land.
J. Breidt, president of U-Need-A Vendors, Inc., and Bill Moore, general manager, were the center of attraction all night, with ops asking questions about their new cig machine . . . Breidt plans a trip to the mid-west, and then on to the coast to see Ken Brown, his distributor out there . . . Morris Weintraub, who just bought out a cigarette machine route on Long Island, is an ex Captain in the Engineers, who returned with a Purple Heart and a slew of medals, including the Bronze and Silver Stars . . . Hal R. Meeks, president of Eastern Vending Machine Corp., well known to the trade, introduced Mario Caruso, secy. and treas. of the firm, to the ops. This firm is making an electric cig vender . . . George Seedman, Rowe Manufacturing Co., Inc., made the rounds from table to table talking with the men. George explained that Bob Greene, president of Towe, would have liked to be present, but he was in Florida . . . Dave Lear, cig op, also in Miami . . . Jackson Bloom, president of the CMA, made quite a hit with his speech... Harold Roth, Roth Cigarette Co., Brooklyn, N. Y., has become one of the largest operators in the city.

Mike Munves to open offices in Boston . . . Eddie Corristen, Charley Polgaar, and Ben Becker, Tri-State Sales and Pioneer Distributing, seen at the Madison Square Garden fights last Friday night . . . Jack Fitzgibbons, Jafco, Inc., who was supposed to visit Chicago, so busy he had to cancel the trip . . . Nat Cohn, Modern Music Sales Co., spent a week in the mid-west, dividing his time between Chicago and Detroit. Earl Winters, of this firm, remains at the office to take care of the operators
who are continuously visiting him
Al Wertheimer, Davis Sales Co., Syracuse, N. Y., in town for a few days . . . Charley Wertheimer (not related to the above Al ), of Boston, Mass., stops off on his way home from Miami . . . Joe Darwin, regional manager for Packard Manufacturing Corp., recuperating rapidly from his recent illness. Joe will spend some weeks in Florida building up his health. By the way, Darwin wants to thank all those friends who communicated with him while he was laid up.
Barney (Shugy) Sugarman, Runyon Sales Co., Newark, N. J., returns from a combined business and pleasure trip, and continues with his plans for AMI music. Shugy will have some more announcements to make soon . . . Herman Perin, of this company, away on the road again . . . Bernie Wolfson, manager of Runyon Sales Company of New York, supervised the final touches of the renovation of his offices, and they are really top notch, from the sign on the window to the repair department at the rear of the building . . . Ike Berman returns to his office and immediately goes into a huddle with Hy Siegal of Apollo Records . . . Jackie Berman, Economy Supply Co., real itchy to get his Baltimore office open. Claims it won't be long now. Julie Olshein, Jules Olshein \& Co., Albany, N. Y., jubilant over the arrival of a new daughter, February 25. Julie claims everything is even up now-one boy and one girl . . . Abraham Block, Melody Music Co., away to Florida . . . The popular Willie Levy leaves for Florida on March 2. Get those Gin Rummy cards warmed up, Blatt.

Harry Pearl, Dave Stern, Tom Burke and Everett Masterson of East Coast Sales \& Distributing (Rock-Ola distributors) tell the music operators "It won't be long now!" . . . Bob Slifer, East Coast's New York manager, busy all day long seeing ops who continually ask that question "How soon?" . . . Jerry Karpman on his way to Los Angeles, Cal. where he will take up permanent residence . . . Louie Becker, Union Automatic Music Co., Brooklyn, N. Y., finally gets a hotel room reservation in Miami, and leaves for a month or so . . . Harry Brodsky, Harbor Automatic Music Co., returns from Miami

Joe Ash, Active Amusement Machines Co., Philadelphia, Pa. gets a terrific kick when he sees his photo in last issue of The Cash Box, showing him leading his son by the hand. "As long as he doesn't lead me by the nose" claims Joe "I'm still OK."

Dennis Donohue (Mills Industries) seen escorting Herb Mills to the train for Chicago. Dennis has to stay on here for a few more days . . . Eddy Laniel, co-pron prietor of Laniel Amusement, Montreal, Canada, and Donat Landry, ex-operator from Joliette, get tired of all the cold weather they've had this past winter, and fly down to Cuba for some sunshine. Eddy will then visit the states on his way home. Romeo Laniel, meanwhile setting up to distribute equipment for the leading man* ufacturers . . . Operators getting ready to visit Dave Margolin's Manhattan Phonograph Co. to see the new Aireon phonograph, displayed for the first time on March 3.

Everyone of the record firms here is looking toward the future with high hopes and great expectations. The demand for discs at this time is tremendous and is growing daily. Record people here believe that within the next year or so the demand from juke boxes and from the home trade will be so great that they will surpass all former production records and will establish this part of the country as the "record capital" of the world. Since all singing and playing talent is coming out to Hollywood this is the logical place for the big record firms.

Jack Gutshall is one of the busiest men we've ever seen in our life. Jack invited all his competitors (as well as all coinmen) to the showing of the new Aireon Electronic Phonograph and this made a real hit with everybody. Jack also has a great many surprises up his sleeve and is going to spring them at his showing of the Aireon phono. "And," says Jack, "everyone is going to have the finest damn time of his life."

Bill Wolf of M. S. Wolf Distributing Co. is moving plenty of equipment these days from the way the boys out in his shop are loading truck after truck with those great big heavy cases and working harder than they ever did before to get the machines out rebuilt the way Bill likes to have them rebuilt. Bill remodeled these showrooms and offices to make room for the many new men he has put on here.

Sam Ricklin has them all talking here. Not only did he get plenty of attention with that story in the Times but with his instant recognition of the $70 \%-30 \%$ commission basis which Sam claims is the one and only answer to earning any profits for the juke box operators . . Len Micon of Pacific Coast Distribs is proudly displaying the new 1946 Evans AC Jackpot. Len reports that the boys are going for this equipment in a big way.

Aubrey Stemler, managing director of the Music Ops Assn. of Southern Calif., is really working hard these days and the membership rolls just keep getting fatter and fatter. The next regular meeting of the assn., Stemler tells us, will be on Monday eve, March 4 at the Embassy Auditorium. A big turnout is expected for this meeting with some very important news for all the music machine men to be given out.

Paul Laymon has just received his plans for his new bldg at Pico and Berendo and according to the architect's drawings it will be one of the most outstanding in this part of the world. The interior looks just like a swanky country club, according to Paul, and there will be many new innovations regarding the display and servicing of equipment which have never before been seen.

Col. Chuck Hastings of Spotlight Records reports that his firm has taken over new and larger quarters at Hollywood and Vine. The building will be known as "Spotlight Building" from now on. Hastings also claims that the way Dave Quirk of The Cash Box reviews records is something for every single juke box operator to
read . . . Charley Robinson, while looking through some old files, came across some CAMOA (California Ops Assn now defunct) papers which proved really interesting reading after all these years.

According to W. Merle Connell, Quality Pictures are planning an extensive expansion program. They plan on buying or constructing a larger building . . . It sure is interesting to watch Elky Ray (Gottlieb's representative) devising ways and means to speed up those builders working on his new place. Elky is biting his nails right down to the elbow-he's so eager to get into his own place . . . Preston Jarrell of Coinmatic Distribs has a brand new record he plans to announce soon. Claims this new tune will be a "knockout."

Herb Jeffries, publicity director and recording artist at the same time, has just finished a new record where he furnishes the vocal and Buddy Baker, up and coming ork pilot, supplies the musical background. "Just wait until you hear it," Herb says . . . Jean Minthorne has just completed remodeling his service shop and it certainly turned out to be one of the most attractive places to work in we've yet seen.

Ops seen along coinrow this past week: L. C. Spencer of El Paso, Tex.; Jack Hull, W. H. Shorey, Carl Collard and Fiddie Seamon of San Bernardino; Joe Grater of
idrd; Don Rodenbaugh of Long Beach . . . Arthur Eppers, just out of uniform after three years in the Army, is going to work for Bill Wolf . . . In the meantime, Jimmy expects to become a daddy any minute now -he has the cigars all ready to pass out.

Frank Berger of Berger Enterprises has the homiest kind of atmosphere around his place. That's due to the fact that Mrs. Berger is on hand to help him out all the time. They are affectionately referred to by all the employees as "Mom" and "Paw" . . . Nels Nelson has been receiving a great many callers lately who have been asking him just what's in those crates he's been receiving and he's being so secretive about . . . Fred Gaunt of General is always helping everyone who comes into his place and is considered one of the most likeable men in the business.
H. A. Lucas tells me that Len Kelly and Fred Heyers are really burning up the road selling records faster than he can even pack and ship them... Wm. (Bill) Happel, Jr. of Badger Sales Co. is getting hotter by the minute. Bill looks forward to receiving the new Rockola Phonograph of Tomorrow very, very, very, very soon ... H. M. DeGovia of Dee's Service has one of the busiest shops in town.

Benjamin A. Grant, who recently joined the Excelsior Record firm, is a well known former Chicago alderman

Howard Courtney of Courtney Records tells me that the demands for his records is extremely gratifying . . . Leo Messner of Philo Records is one of the hardest men in the country to find standing still even a minute. It's just a long chase around town to catch up with him.

## NEW ORLEANS

The A. B. Chessers are getting their first taste of the Nola Carnival Balls. February 20 found the couple attending the Orpheus and literally eating it up . . . Capitol Record making preparations to open an office here . . . Henry (the) Fox is home atter mucho hard work in Jackson, Miss. . . . Ed McCune is back in the phono biz. He has given up his drug stores and reports that from now on he will be $100 \%$ phono man . . . Mrs. MacDonald's friends (Dixie Coin Machine Co.) call her "Helen" ... That super duper cardinal red and canary yellow truck rushing along Crescent City streets these days belongs to J. H. Peres the Aireon man . . . Jimmy Tallon in Chi on biz . . . Fletcher Blalock expected back in his office any day now . . . Back in Miami checking up on things is Ed Ponder the AMI man . . . Here for a few days was M. M. Marcus of The Markepp Co., Cleveland. (Not a bad town, at all, hey, Meyer?)

Chris Nissen back from Jackson where Louisiana Coin Machine Exchange is opening a branch office . . . Ben Shear just back from Biloxi with some very optimistic reports on Panorams there . . . Who's the lucky gal that hitched herself to Dixie Coin Machine's parts department star-Adrian R. Martin-just two weeks ago? . . The new Aireon Electric Phonograph is set for showing here on Sunday, March 3, at 2806 Canal Street. Among executives expected from the Aireon plant are vicepres Art Welch, regional director Ralph Rigdon, regional district mgr Paul Lannerd and service Engineer Al Smith . . . The Allen Beckers are honeymooning via Lexington, Ky., Chattanooga, Tenn., and Cleveland, O. And that's what we call spreading it out.
Hilliard Bach, manager of New Orleans Novelty Co.'s big Canal Street Arcade believes that the Mardi Gras season is going to boom biz for him tremendously ... Those baths in Hot Springs must really do the trick. Joe Villars is staying on for a third week to get his full share. Better look real good when you get back here, Joe . . . Andrew Monte who has just returned from those H.S. baths is showing the boys some snappy snapshots of himself and Joe out niteclubbing . . . New member of Walther Brothers record dept staff is Marie Ingraham ... The Clyde Pittmans are reported to be expecting an increase in the family some time this summer . . . Nope, that was absolutely not an optical illusion you saw at the Venus Ball the other night-it was, instead, an op-tickle illusion of Mrs. Dan Cohen as a maid and Danny-boy himself as a duke . . . Gene Robertson of Detroit in town for a few days and then back to the Motor City.

## MINNEAPOLIS

Ted Bush and Ken Willis are two of the busiest of the coinmen in this town. They show the new Aireon Electronic Phonograph on Sunday and Monday, March 3 and $4 \ldots$ Mr. and Mrs. Don Leary. just back from Mexico City. Don tells us that Guatemala is the one and only place for a real vacation. He intends to go back there every year . . . Doc Barenson of the Minnesota Machine Co. is down deep in the southland enjoying Florida's sunshine . . . Lt. Jack Michaud of Litchfield stopped in to say "hello." He is on his way to an indefinite stay in Indo-China ... Jeff Kresel just received his discharge from the Navy and after a 2 weeks' vacation will go back to his job working for Mike Crakes . . . Hank Kruger's brother is doing a very successful job with his skating rink in Fairfax . . . Phil Moses took time off to make a hurried trip to Chi and right back again .. . Cecil Adams was just discharged from the Navy after three and a half years of really active service. His ship was torpedoed twice and Cecil had his fill of thrills. He's back on the job again working for H. J. Gilk.

Carl Shumaker is in town for the first time in many years. Nice seeing you again, Cari . . . The sun is reported to be shining much brighter for Maxie Moses of the Atlas Sales Co. Looks like he'll be taking that trip down to Phoenix, Ariz. after all . . . Mr. and Mrs. Henry Klein of Sioux Falls in town for a few days. This was the first time Mrs. Klein ever saw Minneapolis and she sure was thrilled with the town. Says she likes it much better than Chicago. (Get that, Bub?) . . Carl Weidman is reported to be recovering very nicely from that heart attack . . . Amos Heilicker of North Star Novelty Co. spent a few days in Chi this past week

Mr. and Mrs. A. Novak of Detroit Lakes in town for a few days this past week visiting with friends .. . Norman Hansen in town this past week and telling us that he's expecting a blessed event any day now. Also that two of his mechanics are back from service and that eases up the grind for him. For, in addition to his large route, Norman runs one of the biggest resorts in the north country . . . Mr. and Mrs. Milo Whisman in town for just a day on their way back from Sioux Falls.

Benny Friedman of Silent Sales tells me that he's dreaming about a nice trip down to Florida one of these days. His boss is down there now. And, like Benny says, "I can dream, can't I." . . . Hy Greenstein is down in Florida now and sending fresh cocoanuts up to the boys in cool Minneapolis . . . Johnny Nordeen is finishing his education at U. C. L. A.

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50c Per line - count six average WORDS TO THE LINE. COUNT NJMBERS IN YOUR ADDRESS AS ONE WORD. MINIMUM CLASSIFED AD ACCEPTED $\$ 2.00$.

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WANT - Playmasters; Twin 12's; 24 HidePOLLARD CO., T25 LARKIN ST., SAN FRANCISCO 9, CALIF
WaNT-Distributorship wanted for pin bal machines. Business reference, bank and 20 yrs. experience in this business. Write or phone, RELLABLE COIN MACHIN1:
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WANT-Jennings Free Play Slots; Free Play Games and Consoles; Scales; Arcade and Counter Games. Canadian Operalors. Write for our price list oll all Con Operated
Equipment. ST. THUNAS COIN SALES
LIMITED, ST'. THOMAS, ONTARIO CAN. WANT-All kinds so Selective Candy Bar Vendors; 1c LoBoy welghing scales; coin counters; changenlakers; le gum vending letter. R. H. ADAIR CU., 6925 W. ROOSEVELT RD., OAK PAKK,' ILL.
WANT-Popular current used juke box recyou pay freight ,or $8 ¢$ each and we will pay freight. Jack Rubin. TELAUD1O CORP.,
lU6 SUUTH OXFORD S'C., BKUUKLYN, N. 106 SUU'TH OXFOR
Tel. NEvins $8-2236$.

WANT-United conversions-Trade Winds Cover Girls, Uklahomas, Wagon Wheels and South Seas. FALRWAY AMUSEMENT CO.,
COLUMBUS, MSS. Tel.: 604. COLUMBUS, MSS.
WANT - Seeburg, Wurlitzer, Rock-Ola, Write, wire or phone and we'll give our


IVANT-We want to buy your music route Complete with all equipilent on or off loca tion, including service trucks, etc., etc


WANT- 30 -wire Wall Boxes, Adapters, etc. old model phonographs in good order WINNIPEG COIN MACHINE EXCHANGE,
277 IONALD ST., WINNIPEG, MAN.

WANT-Phonographs, any make any quan-
tity Advise fuly what you have. AMERI-
CAN DNSN1BUT1NG CUMPANY, 2ust
COMMERCE SNRELT, DALLAS, TEXAS.
WANT-Bankrolls, Wurlitzer Skee Ball Alleys and Music boxes. S \& W COIN M1AAVE., DETROI'I, MiCH. Tel. CLitiord 1956 .

WANT-Back glass for Bowl-A-Bomb. COIN MACHINE EQU1PMENT CO., INC., 1348 NEWPORT AVE, CHICAGO 13, ILL., Tel.:
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WANT-We will buy any kind or make
slot machine in any condition. Write fu particulars of type, price and condition. NOTE: We repair, refinish and service all types of slots. Over 20 years of shop ex-
perience. G. SAM, J41 EAST 32nd ST.
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WANT-Seeburg Gems and Vogues. Quote lowest prices. NOONAN AMUSEMENT CO.,
270 WEST FORDHAMI ROAD, BRONX 53 , 270 WEST FORDHAM ROA

WANT-Rock-Ola 1938 Monarchs and 1939 and complete. Write giving best price at once. Hurry before price drops any lower.

WANT-. 22 calibre shells; Seeburg or Wurlitzer ESRC phonographs; Club and Super Write best price, condition and quantity,
W. H. LEC NHANEN \& COMPANY, 1813

WANTー Jir Peerless Grandma Horoscope $^{\text {F }}$ Machine: I0c, Astru-Scope Hachines where the litte midn's armi illuves up alld down in
 diction machnnes of the Wm. Ghent Man-
uracturing Connpany make of civeland,
Uhio. Wuate luwest prices. llachnes must


WANT-Free play Consoles in good condition such as blg Top, Jumbo, etc. Ylease state price, conustion and number for sale

WANT-Will pay top cash prize for 750 Wur -

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'I'ย1.: $25-413$.

WANT-Late Model phonos, pin games,
consules, sluts and uld 12,16 oi. 20 recuru
 WANT-Any quantity of Genco's Boscos, Capt. Kiuas anu Argentanes. State cunul-
tun anu price. K CLINMUN A VENUE,
'Hel. MArket 3-bivo.

WANT-We want to buy phonographs and p.n games. Will pay top casn price Iur HockUla stanuard, wrulitzer buo and 750 E . Can
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WANT-Panoram Wall Boxes and Adapters.
IIrite or wre at vilee pirce wanteu and
quallity you have. Mlu AUiUnAlic


WANT-We will buy Western Baseballs, quantity, models, condition and price. if they are nut cullylete ur parts are uamaged, please explain. RUSSELL, N. GOSSELIN, 'Tel. Linn 2-1yys.

WANTK-Seeburg Vogues, Seeburg Enroys, Wurlitzer TuU's. Hignest cash pices paid.
Write, wire or phune. JAY Musle CU., 41 S. MANA S'IRLE'I', HAVERHILL. MASS.
'T'el. $36^{\circ} 36$.

WANT-Bally One Balls-Club Trophy, ${ }^{41}$ Dervy, Pimlico, Etc.; Mills Free Play Slots; Jumbo Harde Free Flay and Automatic; UTURS, 1126 S.W. 16th S'T., POR'TLAND

WANT-Blue Fronts VALLEY VENDING, 101 BRADDOCK AVE., TURTLE CREEK, PA. Tel: Val. 994

WANT-Vest Pockets. Will pay \$27. for Green models; $\$ 32$, for Blue and Gold models DOLA, 3034 FERRY AVE., NIAGARA

WANT-Seeburg wireless Duo Remote Consoles; Seeburg $5 / 10 / 25 \mathrm{c}$ Wall Boxes; used records. DAVIS DISTRIBUTING CORP.,
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WANT-Bally Hi-Hand Machines, combination free play and payout console models. Kindly contact us at once. Cash waiting! 1847 GUY ST., MONTREAL 25, QUE., CAN., 1847 GUY ST. 1120
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Everything is in your favor. Send for free Everything is in your favor. Send for free
shipping containers and complete details. RE-SHARP NEEDLE SERVICE, P.O. BOX
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3476 .

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FOR SALE-3 new 5c American Eagle; 1 2 Chicago Club-House; 1 two-way Gottlieb Grip; 1 Jiffy 1 c Vender; 1 Penny Liberty; Perfection card. Lot 13 machines $\$ 75$. COLEPerrection card. Lot 13 machines $\$ 75$.
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bronze $\$ 7$. ea.; Crossline $\$ 40 . ;$ Ten Spot $\$ 50$. Four Roses $\$ 50$ ROGER SHEPARD $\$ 50 . ;$
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FOR SALE-Solovue Lamps ${ }^{\$ 2 .}$ ea.; ${ }^{46} \mathrm{SC}_{5}$ tulues. $1 / 3$ D Dposit, balance C.O.D GEORGE

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FOR SALE-2 Wurlitzer Skee Balls 14 Ft.


 FOR SALE-Wurlitzer 600K $\$ 425 . ; 500$, $\$ 450$;
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Muto. Hhonomaton \$289. AMERLAN VND
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## He bisy 3 <br> CHASSIFIED ADVERTISING SECTION <br> COIN MACHINE MART

## (Continued)



FOR SALE-1000 hole Jack Pot Charlie 1.25 ea.; Universals, Red, White \& Blue


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FOR SALE-8 Mutoscope Traveling Cranes, overhauled and in good condition, ready to operate $\$ 79.50$ ea. ENTERPRISE AMUSE
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CHINES \& SUPPLY
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FOR SALE-Universal Amplifiers, Standard model itts, Wurlitzer, Rock-Ola seevurg. kuck-ula Mills and seeuurg liemote. kixtra Volume, superb tone \$6.oU. HASTNNGS FOR SALE-Now serving the trade with zou Hour lung life bulus; $15-20-40-60$ Wat
clear or frost lor; 100 Wat Citear or frust 204 ;

 count 10 cases ur murt 1 NCANDENOLENI SIN AVENUE, MAWAUKEEA Z. WIS. 'TEI.

FOR SALE-Panoram A-1 shape $\$ 325$. ${ }^{1} 1$ Mills Throne $\$ 255 . ; 1$ Batting Practice $\$ 60$; 1 Majors '41 $\$ 55$. . 1 Home Run ' 40 plastic
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STKUUD ST., WILMINGTON 21, DELAWARE. ST., WILMINGTON 21, DLLA-
FOR SALE-Wurlitzer 1 ick-up Conls, all Hucels, Guaranceed perfect. supply liniited.
Exclusive Rock-Ola distributurs for lilorida Exclusive Rock-Ola distributurs for riorida and suth Georga. SOUTHERN MLSNC

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 FOR SALE-2 Mills Dance Master; 12 Pin balls. All mach.nes in perfect condition. 28
DC motors for Wurl. and 1 complete DC mutor, amp., speaker and motor speed con. mutor, amp, speaker and noter speed con. CO., 5240 N. 11 Ith ST., PHILADELPHIA 41 ,
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FOR SALE-Arcade Equipment. Lost Lease and must sell. Make olfer all or any part. Bally Defender; Chicken Sam Con.; Keeney
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FOR SALE-Top glass Keeney single Super Bell \& Jennings Silver Moon, both for $\$ 10$.
Universal Amplifier to fit all model Wur I.tzers, Rock-ulas \& Seeburg machines ex cept Hi-Tones. Beautifultone $\$ 39.50$ MEL
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FOR SALE - (Used machines) Gottlieb Shangri-La \$135.; Grand Canyon \$175.; Goalee Write. MOHAVK SK1LL GAMES CO., 86
SNOWDEN AVE., SCHENECTADY 4, N. Y.

FOR SALE-Postage Stamp Vending Ma-
 TRANSWESTERN CO.: 742 MARKET ST,
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Top Glasses for Bally Big Top, $2-4$ and $3-5$ payout $\$ 10.00$ each or $\$ 84.00$ in dozen lots. payout $\$ 10.00$ each or $\$ 84.00$ in dozen lots.
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 3 Evans Galluping Dunlilus two-tulle, Jack tou. ai.


FOR SALE-2 Multiple Racers $\$ 35$. ea.; 1 Spurt hing, ready fur location $\$ 150 . ; 2$ rap:d
Hires \$1uv. ea.; Gallup.ng Duminoes ea.; ${ }^{2}$ Victorious, cunversion tions ituri pin taples and Mills Phunus; panorams MMNTM MACHMNE CU., Zq: CULUMBUS 264u., Bustun 16, MaSS. Tel.: heinmure


 FOR SALE-1 Cupid Wheel $\$ 90 . ; 2$ Super kalder \$120.; 1 sky H゙ 1 Mutoscope kecoruer \$70u. Waivi- Am muntion. AL shurts, wils pay hignest prices.



FOR SALE-1 Watling Guesser Scale, like new, rav.; waming tan 1 umbler minescale \$30. hING-HIN ELUUIPMENTM CU., $8 \% 6$

FOR SALE-Wurlitzer 24 phono in excellen conultan, reauy fur mimea.ate sn.pmen 10, MERKICK KUAD, MEKKICL 1tet.: treepurt 832 v .
FOR SALE- 19 Seeburg Wall-O-Matic Wireress buxes $\$ 30$ ea.; $6 J$ Rock-Ula Buxes $\$ 7.50$
ea.; is Hackaru Buxts $\$ 21.00$ ta.; 12 neeney Buxes $\$ 2$ ea.; Buckiey Buxes \$10. Ea.; in perrect working order, i/s veposit, balance U.U.D. LIUN UISTALBLHML CU. 1\% K Keeney Boxes \$2. ea.; 3 Buckley Boxes \$15. ta.; 1 wuritzer bar Bux $3-20$ B2e.bu. , '1'ヒ1.: WA 7698.
FOR SALE-We originated and perfected the Colured Tulular coin ir rappers. A aid in torm, sealed but ly.ng nat, they uccupy Smanl space. Made or extra heavy special
Gelluine hrapt t'aper, every wiapper glued perrectiy anu correct in size., write fo
 YußK ${ }^{143 \mathrm{ran}}$
FOR SALE-Sky Blazer $\$ 84.50$; Texas Mus tang $\$ 64.50$; Bany tur Filcker $\$ 5 \psi .50 ;$ titn strike $\$ 45$.; Bally Alley $\$ 35 . ;$ Rock-Ula 5 c Bar Buxes \$17.5U; Buckley
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HARRY MARCUS COMPANY, 816 WES'I HARRY MARCUS COMPANY, 816

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Buckley accessories or adaptors; Buckley Buckley accessories or adaptors; Buckle Wall Boxes 1942 Lightups and calle fo
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## CLASSIFIED ADVERTISING SECTION

## COIN MACHiNE MART

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WErking condition. Must have all parts.
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3638.
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0c play $\$ 115 . ; 1$ Jennings 5 c Chief (wild
emon) \$105.; 1 Jennings 5c Dixie Bell Chie
\$100.; 1 Skyfighter (with conversion Klip A
Nip) $\$ 200$.; 1 Big Parade FP $\$ 100$.; 1 Arcade
$\begin{gathered}\text { Scientific Batting Practice } \$ 90 \text {. } 1 \text { Console } \\ \text { Keeney Skill Time 1938) }\end{gathered}$
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FOR SALE-Operators, jobbers, distributors.
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Black Jacks, Solitalres. Some with meters,
brand new, orlginai cartons. Nake us an
$\begin{aligned} & \text { offer to close-out. VIKING SPECIALTY CO., } \\ & 6: 30 \text { GOLDEN GATE AVE., SAN FRAN- }\end{aligned}$
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Tel. NEwstead 1583.
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BOULEVARD,
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$K \& M$ Distributing Co.
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## GREATEST MULTIPLE PAY TABLE IN HISTORY


#### Abstract

Here it is! Bally's post-war pay-tableVICTORY DERBY! Packed with all the profit-proved features of Bally's famous pre-war multiples, VICTORY DERBY also introduces new play-provoking ideas that are pushing profits to a new all time high. Several hundred VICTORY DERBY tables on location two to twelve weeks are consistently breaking every collection record of the past two years. Production will be limited by material shortages for weeks, maybe months. So get your orders in foday for early delivery.


## Mem daily double

guarantes refeat muitiple play A stortling new feoture with oll the suspense and big-winner appeol of the Doily Double of - real track! The new VICTORY DERBY Daily Double boosts eornings two woys-first, by Double boosis eorage number of coins played increosing the overage producing o powerful per gome-second, by producing o poot ploy "con't-quit" urge thot insures repe ond ploy by the hour. You've got the magnetic pull VICTORY DERBY

## New finger-tip shuffie <br> 5. AND DROP.CHUTE SPEEDS UP PLAY

 Besides positive protection to your profits, the VICTORY DERBY drop-chute-combined new with the new finger-lip cent. Simply let the creases ploy by flyy per hond into the opencoins dribble out of your the shuffle-knob o mouth chute-and give wers say VICTORY nudge! No wonder ployers say DERBY is oll fun ond no work coins ever seen in coinsteadiest history! No advertisement con possibly VICTORY DERBY - the improved features "switch-board" style new sleek cabine mositive poyout mechomechanis $m$-the new pook it over from top to nism. See it, play it, look VICTORY DERBY bottom yobla location in your territory. on every pay-table location in your terriory.
[^0]:    NEW YORK - From everywhere in the country come reports that once again there is an avalanche of location buying. Ops are again rushing about and paying location owners anywhere from $\$ 50$ to $\$ 1,000$ to obtain spots for machines.
    This evil and extremely shortsighted practise became so bad at one time that many ops believe it was the original reason for the formation of the first associations in the country.

    This belief is true. The first operator associations did get together because of the fact that with competition growing keener for locations even cigarette machine men were giving as high as $\$ 2,000$ for a location.

    And these were not loans to the locations to eventually be paid by the proceeds from the machine. These were out and out payments to obtain locations.
    It simply pushed out one operator after another while the op who was giving the money to the locations sud-

[^1]:    SALE: ARCADE EQUIPMENT Chicago Coin Hockey $\$ 150.00$ : 2 Air Raiders
    S125.00; I Maior Western Basebali $\$ 125.00 ; 1$ Bally \$125.00; I Maior Western Basebail $\$ 125.00$; 1 Bally
    Basketall
    B7500. Basketball $\$ 75.00$ i Seeburg Shot the Chutes
    $\$ 75.00$; 2 Skee Barrel Roll $\$ 250.00$; Good Used Records $\$ 12.00$ per 100. $1 / 220.0$ Dep., Bal. C.O.D. MAE'S MUSIC
    810 - 31st STREET

[^2]:    LOS ANGELES, CAL. - One of the biggest crowds in history here turned out for the AOLAC (Associated Operators of Los Angeles County, Inc.) dinner-meeting at the Rodger Young Auditorium in this city. It was estimated that interest in the organization has grown tremendously in the past years and that this attendance was significant of that interest.

[^3]:    'DONKEY SERENADE" \#111 JACK NYE
    'SYMPHONY"
    JACK NYE-YOCAL-EYE DORIUS

[^4]:    OOR SALE-Original Jar O'Do Dangling
    Duckets Bingo Tickets 1000 on stick $\$ 1$ ea. n case lots of 50 only; Grab A Pin Deals $\$ 24$. per dozen; Poker Bok deals 2160 Comb in
    Bag $\$ 27$. dozen; all types of Jar Deals
    wr,te). A. E. CONDON SALES CO. WriN ST., LEWISTON, IDAHO. CO., 1424

