

# THE BILLBOARD

Vol. XII, No. 32.

CINCINNATI, SATURDAY, DECEMBER 8, 1900.

PRICE 10 CENTS.  
PER YEAR, \$4.00



**HON. JAMES J. BUTLER,**  
Showman-Congressman from the 12th Missouri (St. Louis) District.



# Distributors' Doings.

## Unique Advertising.

Joseph Harth, a distributor located at Paducah, Ky., uses the following circular letter in soliciting business:

Joseph Harth, Distributor, 621 North 11th street, Paducah, Ky.

Gentlemen—Kindly allow me to call your attention to my being a charter member of the International Association of Distributors of North America, an organization of distributors, whose object is to promote honest advertising.

I do not claim that I have better facilities for advertising, but I do claim that I do the work better than it is generally done here. As I employ no boys, you can rest assured you will receive prompt and satisfactory service. As a rule, boys are hired here to do the advertising. My motto is: "Society, Honesty and Perseverance."

I will do advertising of any kind in the following counties, which have been assigned to be by our association, to-wit: McCracken County, in Kentucky, and Massac County, in Illinois. Said territory had a population of 105,000 in 1890. It is much larger now. I will also do advertising in adjoining counties, providing our association has no member there.

agent stated you did very good work, so we are sending you more work." I don't believe there is one store in town which has not got their goods on sale. I render the best service in this place, reach more territory and do more work. I sell goods. One druggist said to me: "You sell more goods for me than all of the traveling men and others put together. Distributors make money for the druggists, they sell the goods for the druggists. Then, why should the druggists try to turn down distributors by doing the work themselves and hiring cheap help, etc.?"

Distributors make money for traveling agents who sell goods. Then why do some traveling agents hire little boys or men who do not render an honest service? I did work not long ago for a firm, and their agent called on me. (Well, no doubt he had sold a good deal of goods, as a druggist told me afterwards that the goods were selling O. K.) I informed him that I had finished the work. He said, "There were no results." Well, that was not good news to me. But I did not believe him, and found out afterwards that he simply told me a lie. Why did he do this? Because a cheap man had met him first and told him a lot of lies simply to get the work. In two or three months I saw the books being put out, and while I was distributing I found six in an empty house. I did not and will not write to the firm again. I don't want their work, as I have a growing list of firms who treat me with respect and appreciate good work very much. If you find room for this, I will try and send you something every month. Yours truly, SYLVESTER JOHNSON, Madison, Ia.

## Reed is Prosperous.

To the Editor of "The Billboard":  
Dear Sir—As to real news, I fear that I have none to offer. In regard to myself, though, I

seem more willing to pay a proper price for the distribution of their matter; at least, we are getting our contracts, and are not being turned down on account of our price, and at the same time we are getting full consignments as well. This to me is certainly a good indication that the advertiser is learning, or has learned, that it will no longer do to seek cheap service for the delivery of good and valuable advertising matter. This, too, leads me to remark that all matter received this fall has been of a handsome and very attractive character. This is well, for both the advertiser and us; it means more returns for the advertiser, and, as a consequence, more distributing for us. Thanking you for past favors and assuring you of my appreciation of your paper, I am yours, very sincerely,  
JOSEPH REED,  
Kansas City, Mo.

## Chattanooga News.

To the Editor of "The Billboard":  
Dear Sir—Business in my line has been very good for the past month, as this city is recovering from a bad spell caused by the shutting down of rolling-mills and other industries. Everything is now flourishing. Ballard, of St. Louis, had his man here distributing, doing it with a 10-cent "nigger." You can guess the rest. Magic Yeast man was here and did the work himself. Why business firms will go to the expense of railroad and hotel bills and send a man to tour the country, when they can get their work done at reasonable prices, is something I don't understand. Put out work lately for Dr. Miles, Lydia Pinkham Medical Co., and expect some from Peruna people every day. Bill boards full. HARRY B. ELMORE, Sheffield, Ala.

# Poster Printers

Advertisements under this heading will be published monthly at the uniform rate of ten cents per line per issue, or \$1.00 per year.

- Boston Job Print. Co. 4 Alden, Boston, Mass.
- Brooklyn Daily Eagle Job P. Co., B'yn, N.Y.
- Cathoun Printing Co., Hartford, Conn.
- Calvert Litho Co., Detroit, Mich.
- Central City Show Print. Co., Jackson, Mich.
- Central Litho Co. 140 Monroe st., Chicago.
- Donaldson Litho Co., Newport, Ky.
- Enterprise Show Print, Cleveland, O.
- Erie Show Printing Co., Erie, Pa.
- Forbes Lith. Co. 181 Devonshire, Boston, Mass.
- Free Press Show Print Co., Detroit, Mich.
- Great Am. Eng. & Print. Co. 57 Beekman, N.Y.
- Great W. Print. Co. 511 Market, St. Louis, Mo.
- Greve Litho. Co., The, Milwaukee, Wis.
- Haber, P. B., Fond-du-Lac, Wis.
- Hennegan & Co., 127 E. 8th St., Cin'tu, O.
- Home Show Printing Co., Atchison, Kas.
- Morgan, W.J. & Co., St. C. and Wod. Cleve, O.
- Morrison Show Print, Detroit, Mich.
- Pioneer Print. Co., 214 Jefferson, Seattle, Wash.

## Not True.

The Erie Litho Company wants it distinctly understood that they have not recognized the Poster Artists' Association. The latter has sent out circulars in which the name of the Erie is mentioned among the list of firms who have "given in." The assertion is false. This is only one of a number of instances in which the Artists' Association has been caught handling the truth carelessly.

W. B. Brewster, writing to the president of the Poster Printers' Association, says: "I am back in New York, as you see, and willing to take hold of the show printers any time you are ready. What do you think of the plan as I outlined it to you if we failed to do anything at the last meeting? If you do not think well of the plan, I would be pleased to hear from you as to along what lines you would operate at the present time. When I hear from you we can go more fully into details."

It is suggested that the various members of the organization write to Mr. Brewster. His address is 108 Fulton street, New York City.

## Poster Craze.

The craze for posters has not entirely subsided. Although the army of collectors may be growing a little less, there still remain a few enthusiasts. A merchant in an Eastern city who had one of Mrs. Plske's "Becky Sharp" posters hanging in his window was offered a good price several times for it. It is an imitation crayon of just the head, tinged with a pinkish red, and the original was drawn by Ernest Haskel.

## Poster Pointers.

A big vaudeville attraction now touring New England is the Imperial Burlesquers, and their catchy and imposing posters bear the imprint of Hennegan & Co., Cincinnati, O.

What is probably the largest poster ever put up to advertise a new book is an eight-sheet in two colors used by the C. M. Clark Publishing Company, Boston, now being contracted for by John Donnelly & Sons, bill posters, to appear on boards all over the Union. The design is an outline, and represents a country parson or doctor in a one-horse shay, and the display lines read, "Stop Reading Quiney Adams Sawyer; ask your bookseller when."

One of the disgruntled poster artists recently left Cincinnati and made his way to New York, and the boys there made him believe it was necessary to wear a seer-sucker suit to get a job at the Seer Print Shop, and after shivering round for three days in his thin attire, he was then told he must sleep with a south-sayer to gain the goal, and he left for the West.

General Agent Maguire, of the Great Northern, announces that some person or persons are purporting to be called "The Northwest," to be circulated with the compliments of the Great Northern Railway. They have operated in Milwaukee, Chicago, and other large cities. Their plan is to be published on the alleged work, and all friends represented are promised a number of copies of the publication. They collect from \$5 to \$10 from the firm, and this is the last heard of them. The Great Northern is in receipt of numerous complaints from those that have been victimized. The company has notified the police department in St. Louis and Kansas City, giving them information of the tactics pursued.—St. Louis Globe-Democrat.



Please state what kind of advertising matter you have and how you wish the same distributed when you write for prices. In case you have no advertising matter for this territory at present, then keep this circular on file for future reference. Some advertisers make a mistake in sending their advertising matter to dealers who have their goods on sale, for the reason that they hire it done, and the advertiser does not know by whom it was done, and if it does not prove satisfactory he can not avoid the party after that, as he could if he himself had employed a regular advertising agent.

The population of Paducah is 20,000. There are three express companies doing business here to-wit: The American, the Adams and the Southern. There is ample railroad and steamboat transportation here. Any additional information will be furnished on application.

All matter sent either by freight or express should be fully prepaid and notification of shipment mailed me in advance. References furnished on application.

Reply to be favored with a trial order. I am, respectfully,  
H. JOS. HARTH,  
Paducah, McCracken Co., Ky.

## An Iowan's Troubles.

To the Editor of "The Billboard":  
Dear Sir—Distributing and sign tacking in this town is in full blast at present, but most of it is for the medicine man. The town is flooded every once in a while with medical advertising. It is hard to induce tobacco, starch, soda, baking powder, and such firms to give me a trial, and they seldom cover or advertise in this town. I succeeded in securing samples and signs from Martin & Abbott, Chicago, last winter, and they have come to me again this fall, saying "Our

must say and can say that I am in fine health and in fine spirits. I certainly have no cause to be otherwise for the business this fall is the largest within my four or five years' experience, and what is better, I am getting it all. Having finished orders each for the Peruna Company and The Lydia E. Pinkham Company, with an additional consignment from the latter for our country route, a list of which we enclose herewith. We are distributing agents for the Greene Nervura Company of Boston, and a like amount for the E. E. Surberland Company, of Paducah, Ky. Have also a large consignment from the Chattanooga Med. Company and of the Family Story Paper, of New York City. Just finished small distributions for the Dr. Shoop Company, of Racine, Wis., and the Dr. Miles Company, of Elkhart, Ind., in outside territory. We hope to get a second contract from each for the two Kansas cities soon. We finished a small Kansas City, Mo., distribution of Pillsbury Company, Minneapolis, Minn., matter. We have done work also for the following since the first of September: W. T. Hanson, Schenectady, N. Y.; The Boston Medical Institute, of Chicago; the S. R. Fell Company, of Cleveland, O.; the Fabst Chemical Company, of Chicago, Ill.; The Levy Baker Chemical Company, of Chicago; the Washington Medical Institute, of Chicago. We have noted the distribution of booklets of the Woolson Spee Company, of Toledo, by competitors. I do not know whether a local firm or an agent handled the work, but it was generally broken into in the middle from the result of rolling and bending. We are reasonably certain of several other contracts for the last of December, and so are quite well fixed up to the first of the year. We have accepted Mr. W. B. Boyd's proposition to a distribution of 100,000 booklets free, as we believe that it is swinging the attention of the advertiser into this mode of attracting the attention of the public. We wish to remark in closing that we are glad to note that advertisers in general

## Samplings.

C. H. Young, formerly a distributor at New Orleans, La., will locate in New York City.

It is claimed that Dr. C. H. Stowell, the new general manager and treasurer of the J. C. Ayer Company, of Lowell, Mass., is a more ardent believer in bill posting and distributing than was the former manager, Alfred E. Rose, and will extend out-of-door publicity in the near future.

The Dr. Greene Nervura distributing will, no doubt, be curtailed by the new management, as the principal owner, U. K. Pettinelli, the well-known advertising agent of Boston, is succeeding in getting newspapers to accept ads. on a fifteen months' credit basis.

A distributor who gets all the business he can do through careful work, promptness and a line ad in "The Billboard," was a member of the I. A. D. from a neighboring city who was bewailing his luck in getting so little matter to put out, when this pointed colloquy ensued:

"You fellows of the association will do some day what Rip Van Winkle did after his long sleep."

"Why, what was that?"

"He woke up."

## MAGNETIC TACK HAMMERS!

Just the thing for tacking tin and card board signs. Every distributor should have one. Prices, with double extension handle, 32 inches long, each, \$2.00; triple extension handles, 42 inches long, each, \$2.25. Send the money with the order. None sent C. O. P. THE DONALDSON LITHO. CO., Newport, Ky.

# THE BILLBOARD.

Published Weekly at

127 East Eighth Street, Cincinnati, Ohio, U. S. A.

Address all communications

For the editorial or business departments to  
THE BILLBOARD PUBLISHING CO.

Subscription, \$1.00 a year; 6 mos., \$2.00; 3 mos., \$1.00, in advance.

ADVERTISING RATES:

Advertisements will be published at the uniform rate of ten cents per square line; no discount for time or space. Copy for advertisements must reach us before noon on Saturday previous to week of issue. Our terms are cash.

The Billboard is sold in London at Low's Exchange, 57 Charing Cross, and at American Advertising Newspaper Agency, Trafalgar Buildings, Northumberland Ave., W. C. In Paris, at Brentano's, 37 Ave. de l'Opera. The trade supplied by the American News Co. and its branches.

Remittance should be made by post office or express money order, or registered letter addressed and made payable to the Billboard Pub. Co.

The editor can not undertake to return unsolicited manuscripts; correspondents should keep copy. When it is necessary to wire us the instructions and copy for advertisements, great saving in the matter of telegraph tolls may be had by recourse to the Donaldson Cipher Code.

Entered as Second-Class Matter at Post Office at Cincinnati, Ohio.

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Saturday, December 8, 1900.

Some of the show people are laboring under the false impression that "The Billboard" is being run in the interests of certain individuals and concerns and that the paper discriminates against those who are not on the inside. "The Billboard" wants news from everybody. All show people look alike to us. The agents or managers who contribute the material for notices will be favored to the extent and no further that they keep us posted as to what is going on. The circus or theatrical attraction which sends us the most news will get the longest notices. We shall be absolutely fair and impartial. There will be no abuse or "roasting" of any one, nor will contributors be allowed to vent their personal dislikes or express opinions that will be injurious to others. It is our desire to have this paper clean, bright, readable and honest, and we shall strive to the utmost to gain the good will of all classes of people engaged in legitimate amusement enterprises. Send in your news whenever you have any, and put our declaration to the proof that every one will be treated alike.

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This is the season when the small shows without capital and which have gone on the road trusting to luck, are beginning to fall by the wayside like flies after the first frost. Only the sturdy, meritorious attractions can survive much longer than Christmas. It is the old story of the survival of the fittest.

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There has been some criticism of Chas. H. Hoyt, the playwright, for leaving his fortune to Frank McKee, but all fair-minded people will concede that he did the proper thing. He had no relatives nearer than cousins

several degrees removed, while Mr. McKee was almost the same as a brother to him. They shared each others business and social secrets, and there seemed to be an affinity between them which was remarked by every one. Frank McKee deserves his good fortune, and is receiving the congratulations of his host of friends; still we believe he would gladly surrender every dollar left him to have his old friend Hoyt back again.

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Every one who is following the proceedings of the Sells divorce case in Columbus is impressed with the pathetic side of the affair. Peter Sells, the plaintiff, is almost prostrated by the dishonor and disgrace brought upon him and the destruction of his love and confidence by the faithlessness of his wife. Mrs. Sells is brazen, flippant and indifferent, while her wronged husband is just the opposite. As the trial progresses, public sympathy for him increases. He should not only win the suit, but his wife should get no alimony from the court. It is to be regretted that the nauseating scandal cannot be brought to a close. The trial may drag on for a week or two longer.

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A poster or sheet of paper on a bill board speaks for itself. It is just what it pretends to be, while an advertisement in a newspaper is seldom, if ever, vouched for in the reading columns of the paper. Thousands of people who take a newspaper do not read the display advertisements, simply because the paper itself does not guarantee the honesty or accuracy of such advertisements. Of course, in speaking of bill board displays, we do not include the immoral poster, which has been the cause of so much trouble to bill posters and distributors throughout the country. The public pretty well understand that these glaring highly colored and in many instances revolting pictures are simply put up to deceive and cater to the tastes of the depraved class in the community who are always seeking for something of a base and disgusting nature.

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The crusade against bill boards has at last struck Cincinnati. A member of the Board of Legislation has introduced an ordinance in that body to tax boards at the rate of \$1.00 per foot, and a penalty of thirty days in the workhouse and \$50.00 fine for the violation of the ordinance was affixed. This outrageous measure would probably result in the destruction of the bill board industry in Cincinnati. It is hard to believe that the B. of L. would pass such an unfair and iniquitous bill. Who is behind the move-

ment has not yet been disclosed, although it is reasonable to presume that the attack is inspired by the daily newspapers. For some time past the Cincinnati press has printed numerous articles denouncing the bill boards along Gilbert avenue, claiming that they were a nuisance because they obstructed the landscape and marred the beauties of nature in that vicinity. The absurdity of this is made evident when it is stated that these boards simply hide the unsightly and nauseating Deer Creek dump, where all the refuse from the city's garbage wagons and the hovels in the vicinity are carried. Such an ordinance as this one ought to kill itself, for there is neither sense nor justice in it.

When the matter is brought fairly before the Board of Legislation, there is likely to be an almost unanimous decision against the ordinance in its present form.

We believe that the bill posters of Cincinnati would not object to a reasonable license, but they will most certainly fight against a scheme, such as this, which is practically confiscation. In their opposition to persecution, the bill posters of this and other cities will have the most earnest and persistent support of "The Billboard." We will do our best to kill this ordinance.

## Frontispiece.

Hon. Jas J. Butler, of St. Louis, whose picture is found on the front page of this week's "Billboard," enjoys the distinction of being only the second showman ever elected to the Congress of the United States. He has for several years been manager of the Standard Theater in St. Louis, and is at the present time one of the leading members of the great vaudeville syndicate in which Heuck and Fennessy, of this city, are prominent members. Mr. Butler is a young man not yet thirty-five years of age. His father, Ed. Butler, has been a leading Democratic politician of St. Louis for more than twenty years. It has been his ambition that his son Jim should go to Congress, and the dream of his life has been realized. Mr. Butler was elected by a majority of nearly 3,000 in a district which gave 3,200 Republican two years ago. His opponent, Mr. Horton, has given notice that he will contest Butler's seat. The only other theatrical man who has held a seat in Congress was Harry C. Miner, who represented one of the Tammany districts of New York City several years ago. Theatrical people are very much like army and navy officers. It is seldom that they are at home to vote, and their business prevents them from taking an active part in politics. As stated in "The Billboard" two or three weeks ago, there has been but one sporting man in Congress, and that was John Morrissey, the pugilist, who had as his constituency the worst element in New York City. The friends of Jim Butler predict for him a brilliant and honorable career in the House. He is determined to do credit to himself and his constituents, among whom are many of the most aristocratic families in St. Louis.

## Changed Hands.

"The Billboard" has changed hands. It is now owned and controlled by The Billboard Publishing Company, Incorporated. This company was formed last May and capitalized at \$10,000 for the purpose of taking over the paper. One thing and another prevented, however, and the actual transfer did not occur until November 27.

The officers of the new company are: S. F. Cary, president; I. M. McHenry, secretary and treasurer; directors: Jas. H. Hennegan, C. F. McHenry and John Hennegan.

The company is a corporation under the laws of the State of Ohio, and the capital is fully paid in.

## Comments.

W. C. Whitlock is the bill poster at Charlottetown, Prince Edward's Island.

As long as the association is controlled by Gude and Pratt it will run on broad and liberal lines.

Q. Charles Hall, the bill poster of Key West, wants the address of firms who print oil cloth or water-proof banners.

The New York Herald complains of iron handed ushers and a scented clique who lead the applause at the alleged leading theaters.

Rud. Hynleka and Chas. Arnold, formerly interested in the John Hummel Shows, are said to be looking about for another "go" at the game.

Will McGowan writes as follows: "I saw a 'Billboard' to-day and it was like getting a letter from home." McGowan is with "The Dairy Farm" (Eastern company).

Geo. Chennelle, manager of the Columbus Bill Posting Company, was a "Billboard" caller Dec. 1. He visited Cincinnati for the purpose of placing an order for paper for his show, "A Run on the Bank."

Maud Caswell, "the acrobatic girl," made a great hit in Cincinnati. She was a guest of the U. S. E. ladies' gymnasium, and was honored socially in a dozen different ways. Miss Caswell is a daughter of W. A. Caswell, the city bill poster of Sacramento, Cal.

The stage hands of the Claremont (N. H.) Opera House unanimously quit work on Nov. 17 when the town selectmen posted a notice forbidding smoking on the stage or in the fly galleries of the theater. It is said that the men probably will be allowed to smoke.

Frank H. Lee, manager of the Lee Bros.' New One-ling Show, writes that they are located for the winter at No. 275 Mineral Spring avenue, Pawtucket, R. I. He says they are at work repairing and painting the equipment. They will add four new riding acts when they open next spring.

The "Times-Democrat" of New Orleans has ordered 50,000 one-sheets from Donaldson. They will cover Louisiana, Texas, Arkansas, Mississippi, Alabama, Georgia and Western Florida. They want to hear from all bill posters in these States with rates for chance-offer showing in both town and country.

The Stewart Family Shows are in winter quarters at 14 Purman street, Fort Wayne, Ind., having closed a successful season October 20. Captain Stewart writes that he will open his next season the last Saturday in April. He will feature a balloon ascension and a high-diving dog—a wonderfully clever canine called Dewey—which dives 50 feet into a canvas tank of water.

All the circus and show people speak in the highest terms of the efficiency and value of the Empire bill posting plant at Indianapolis. They use their boards for all the big work, and say that they get good, honest treatment. James E. Fennessy is at the head of this bill posting concern. Manager Drury is very attentive to his customers and shows them all the boards, taking them around in his buggy.

The window lithographs used by the new play, "Lost River," are very attractive, being in imitation of large life-like photographs, or more like the biograph pictures, as shown on the vaudeville stage. Each one is neatly framed, and very little trouble is had in getting them in first-class show windows. The pictures bear the imprint of Byron, N. Y. The Bostonians put out the real thing a finely-mounted photographic scene, taken by Hoshnell, San Francisco.

From the number of associations and alliances some bill posters and distributors print on their letter heads and claim membership in, it looks like they would join the A. O. T.—any old thing—for the sake of paying dues, fines and fees, and yet they say we Americans like to be free and independent, but all the same two or three hundred well-meaning, high minded men will let two or three designing and scheming tricksters bull and gag the whole lot as if they were so many cattle.

The Chicago Art Association people continue to hold weekly meetings and indulge in the same old tirades against the bill boards. If they would devote more time to agitating the removal of the immoral posters and discriminate between them and the moral class, they would accomplish better results. Col. Burr Robbins, the well-known showman of Chicago, in writing to "The Billboard," said: "They are making as strong a fight as they can to have the bill boards removed from all drives and boulevards near the parks. The city is not trying to enforce the ordinance, as the city attorney says, or thinks, it will not stand the test of the courts. We will down them at any time it comes up, for the crusade is at a stand-still."

The Toledo Metal Sign and Advertising Company is about to make an important addition to the usefulness of its plant in the form of a lithographing equipment. This will be something entirely new so far as Toledo is concerned. Cardboard and paper lithographing plants are, of course, common everywhere, but metal lithographing, a more complex and expensive process, has, in the past, been done no nearer Toledo than Chicago. It is there and to other outside firms that the metal sign company has sent its lithographing in the past. Now it is to be done in Toledo. The addition of this industry will mean the employment of a number more of hands in the metal sign works. Manager D. O. Douglass states that the company has been turning away enough work recently to warrant the addition of the lithographing plant, which is the reason for its establishment. In its other departments the metal sign industry has all it can do and is working over-time. Two shifts of hands have been at work for some time, the days being so arranged as to provide for sixteen hours of work.

























**Circus Winter Quarters.**

The following list gives the winter quarters of the various tent shows, circuses and Wild West combinations. In many instances, (but not all), the address given is also the permanent address. The list is revised and corrected weekly.

- Adell's Dog & Pony Show... Ft. Recovery, O
- Ament's Big City Show... Muscatine, Ia
- American Circus & Ex. Co... Kansas City, Mo
- Tony Ashton's Show... London, Ind
- B. & B. Shows... Antigo, Wis
- Backman's Shows... Baltimore, Md
- Balley & Sons... Houston, Tex
- Balley Twin Sisters... Urbana, O
- Barber Bros... Portsmouth, O
- Barlow's Show... Syracuse, Ind
- Barnum & Bailly... Munich, Germany
- C. N. Bay, 152 S. Main st., Washington, Pa
- Beyerle's Burk Tom Shows... Lincoln, Neb
- Bonheur Bros... Augusta, O
- Frank C. Bostock... Indianapolis, Ind
- Frank C. Bostock... Baltimore, Md
- Frank C. Bostock... Milwaukee, Wis
- Bostock & Ferrari Shows (street fairs)... Indianapolis, Ind
- Buchanan Bros... Des Moines, Ia
- Buckskin Bill's Wild West... Paducah, Ky
- Bunfalo Bill's Wild West... Bridgeport, Ct
- Callahan (Prof.) Tom Shows... Olattie, Kan
- Campbell Bros... Fairbury, Neb
- Carlisle's Wild West... Lynn, Mass
- Clark Bros... Atoka, Ind
- Clark's, M. L... Alexandria, La
- Clark's United Shows... Alexandria, Ia
- Cooper & Co. (J. R. W. Hennessey)... Tampa, Fla
- Conklin's, Pete... 412 Sewell st., Hoboken
- Geo. C. Craft Dog and Pony Shows... Fondra, Ia
- Cullins Bros... Concordia, Kan
- Dashling's Dog & Pony Show... La Bete, Kan
- Davis (E. F.) Shows... Kalamazoo, Mich
- Dogherly's Dog and Pony Shows... Kansas City, Mo
- Dock's Sam... Ft. Loudon, Pa
- Downie (Andrew) Shows... Medina, N. Y
- Elton Bros... Smithfield, Fayette Co., Pa
- Ely's, Geo. S... Metropolis City, Ill
- Ewers' Bros... West Point, Ia
- Exposition Circuit Co. (st. fair)... Canton, O
- Gaskill, Frank W. (street fairs)... Canton, O
- Gentry's Dogs & Ponies... Bloomington, Ind
- Gibb's Olympic... Wapakoneta, O
- Gilmer (Wm. H.)... Ardmore, Pa
- Goffmar Bros... Baraboo, Wis
- Goodrich, Jas... Bridgeport, Conn

- Gray, Jas. H... Luverne, Minn
- Grant, (Colorado)... Denver, Col
- Great Syndicate Shows... Kansas City, Mo
- Hagg's Shows... Le Compe, La
- Hagenbeck's, Carl... 346 Wabash av., Chicago
- Halt & Long... Sturgis, Mich
- Halt's, Geo. W., Jr... Evansville, Wis
- Happy Bob Robinson... Lancaster, O
- Harrington Combined Shows... Evansville, Ind
- Harris' Nickel Plate... Chicago, Ill
- Harris, John P... McKeesport, Pa
- Huston's Shows... Winchester, Ind
- International Exhibition Co, Kansas City, Mo
- Jalilet's Bonanza Shows... Osterburg, Pa
- E. L. Johnson... Elmira, N. Y
- Kemp Sisters' Wild West... El Paso, Ill
- Thos. W. Kehoe... Station M, Chicago, Ill
- King & Ziemer, 8025 Van Buren st., St. Louis
- Kennedy Bros... Bloomington, Ill
- Lambigger's, Gus... Orville, O
- La Place, Mons... Lower Salem, O
- Lemen Bros... Argentine, Kan
- Lee, Frank H... Pawtucket, R. I
- Geo. Lingi... DeFunak Springs, Fla
- Lorretta... Corry, Pa
- Louis' Crescent Shows... Geneva, O
- Lowande's, Tony... Havana, Cuba
- Lowande's, Marthino... Havana, Cuba
- Lowery Bros' Shows... Shenandoah, Pa
- Lu Rell's Great Sensation... Washington, La
- Marietta Shows... Taylor, Tex
- McCormick Bros... Gallipolis, O
- W. E. McCurdy, (minstrel)... Marshall, Mo
- McDonald's, Andy... 175 W. Madison, Chicago
- McDonald & Bryan... Pawtucket, Mich
- McDonald's, Walter... Abilene, Kan
- McGregor & Co... Detroit, Mich
- Miles, Orton... Centropolis, Mo
- M. B. Mondy... Liberal, Mo
- J. C. Murray... 414 S. 5th st., Atchison, Kan
- Nal's United Shows... Beloit, Kan
- New England Carnival Co... Canton, O
- Norris & Rowe's... Oakland, Cal
- Norris Bros... Oakland, Cal
- Pan-Continental... Olean, N. Y
- Pawnee Bill's Wild West... Litchfield, Ill
- Perrin's, Dave W... Eaton Rapids, Mich
- Perry & Pressly... Webster City, Ia
- Prescott & Co.'s... Rockland, Me
- Price & Honeywell... Wilkesbarre, Pa
- Raymond's Shows (Nat)... South Bend, Ind
- Redan's Amusements... Parksley, Va
- Reed's, A. H... Vernon, Ind
- G. W. Rehn... Danville, Harper Co., Kan
- Reno's Oriental Shows... Aurora, Neb
- Rhoda Royal Shows... Geneva, O
- Rice & Davis... Chandler's Valley, Pa
- Rice's Dog and Pony Show... New Albany, Ind
- Ringling Bros... Baraboo, Wis
- Robinson's, John... Terrace Park, O

- Robinson Bros' Shows... Hloosick Falls, N. Y
- Royer Bros' Shows... Pottstown, Pa
- Sautelle's, Sig... Homer, N. Y
- Sells Bros. & Forepaugh... Columbus, O
- Sells-Gray... Peru, Ind
- Setchell's, O. Q... Little Sioux, Ia
- Schaffer & Cook Bros... Portsmouth, O
- Schaffer & Spry... Portsmouth, O
- Shott Bros... Bluefield, W. Va
- Silver Bros' Shows, G. Silver, mgr... Pine Bluff, Ark
- Sipe's, Geo. W... Kokomo, Ind
- Snyder's Shows, (E. D. Snyder) ... Sycamore, Pa
- Smith's, E. G... Kansas City, Mo
- Smith's, Frank E... Port Jervis, N. Y
- Spaul's R. R. Shows... En route
- Spark's, John H. (two shows)... St. Julian Bros... 3267 Miller st., Phila., Pa
- Stang Bros... Burlington, Wis
- Don C. Stevenson... Galveston, Tex
- Stewart's, Capt... Ft. Wayne, Ind
- Sun Bros... Raleigh, N. C
- Tanner's Park & Fair Attraction... Pittsburg
- F. J. Taylor... Creston, Ia
- Tedrow & Gettle... Nelsonville, O
- Teets Bros... Hazel Green, Ky
- Thomas & Pearl's... Yellow Creek, Pa
- Trout & Foster's... 430 Penn av., Elmira, N. Y
- Tuttle, Louis I... Box 1,498, Paterson, N. J
- Tuttle's Olympic... Linesville, Pa
- Urmston's, W. E... Pacific Grove, Cal
- VanAmberg & Gallagher... Medina, N. Y
- Wallace Shows... Peru, Ind
- Ward's Shows... Plymouth, Mass
- Weller, Harry... Alliance, O
- M. Weller... 1027 River av., Indianapolis, Ind
- Weller's, M... 1027 River av., Indianapolis, Ind
- Welsh Bros... Lancaster, Pa
- Wetter's, Albert M... Massillon, O
- Whitney Shows... Attica, O
- Williams' Vaudeville Circus... Nashville, Tenn
- Williams, W. O... Gallatin, Tenn
- A. Wilson Snow (burlesque tent)... Norwich, Ct
- Wintemute Bros... Hebron, Wis
- W. E. Winston... Pacific Grove, Cal
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