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BUYER'S GUIDE

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is the company.**



United Artists Records Inc 
*An Entertainment Service of
Transamerica Corporation*

U.S. Record/Tape Survey

Disks, Tapes Maintain Record Sales Paces

There are more people in America, consequently more people are buying records and tapes and listening to music on more phonographs and radios than at any point in history. Sales of records and tapes hit an all-time high in 1971, continuing a spiralling trend which began in 1967, the first year the American record industry broke the billion-dollar barrier.

Total sales of records and tapes hit \$1,744,000,000 over 1970's record setting figure of \$1,660,000,000. That's \$84 million more disks and tapes American consumers purchased. Records accounted for \$1,251,000,000, or \$69 million more than in 1970, or a 5.8 percent rise. Tapes rose from \$478 million to \$493 million, for a \$15 million surge ahead.

A change in recording concepts resulted in companies releasing more albums than singles. The LP release figure switched dramatically from a 8.1 percentage drop in 1970 to a 6.5 percent increase in LP releases in '71. There were 4,277 albums issued last year, up 261 titles over '70. There were 5,372 singles released in '71, 313 less than the 5,685 issued in '70.

Each year the public indicates it wants more music and communications-oriented products. Retail stores are offering catalog merchandise, many using the new FIND service. And blank audio tape has become a boom item, outselling pre-recorded titles in the cassette configuration. Eight-track blank tapes have been introduced and will undoubtedly result in greater total tape sales figures.

The sources for hearing music are also expanding. There were 7 million more car radios and 18 million more other kinds of radios purchased in '71, producing a total of 354 million radios in the U.S. Last year there were 336 million total radios. There are also a total of 61.2 million phonographs—up by 2.5 million from 58.7 million.

Finally, the introduction in 1972 of a discrete 4-channel disk system by RCA, JVC and Panasonic, portends new recording activities to vie with CBS/Sony and Sansui's own matrix 4-channel systems introduced earlier.

NOTE: All figures in the U.S. Record Survey from 1950 on have been updated, based on data from Billboard's RMR, R.I.A.A., Excise Tax payments through 1964, and various other record industry sources, and represent a composite of all sources.

TOTAL SALES OF PRE-RECORDED MUSIC IN U.S.

(reported in millions of dollars)

	1967	1968	1969	1970	1971
Records	\$1051	\$1124	\$1170	\$1182	\$1251
Tapes	122	234	416	478	493
TOTAL SALES	\$1173	\$1358	\$1586	\$1660	\$1744

Source: RIAA

TOTAL SALES OF RECORDS BY TYPE

(reported in millions of dollars)

	<u>1967</u>	<u>1968</u>	<u>1969</u>	<u>1970</u>	<u>1971</u>
LP's	\$ 874	\$ 949	\$ 995	\$1017	\$1086
Singles	177	175	175	165	165
TOTAL SALES	\$1051	\$1124	\$1170	\$1182	\$1251

Source: RIAA

TOTAL SALES OF PRE-RECORDED TAPES BY CONFIGURATION

(reported in millions of dollars)

	<u>1967</u>	<u>1968</u>	<u>1969</u>	<u>1970</u>	<u>1971</u>
8-Track Cartridges	\$ 60	\$ 155	\$ 300	\$ 378	\$ 385
Cassettes	6	17	75	77	96
Reel-to-Reel	20	22	20	18	12
4-Track Cartridges and others	36	40	21	5	—
TOTAL SALES	\$ 122	\$ 234	\$ 416	\$ 478	\$493

Source: RIAA

RECORDS RELEASED—1955 THROUGH 1971

SINGLES

Number	Year	Annual % Change
4,542	1955	—
4,451	1956	-2%
4,649	1957	+4%
4,576	1958	-2%
5,812	1959	+27%
5,797	1960	-0.3%
6,036	1961	+4%
6,700	1962	+11%
6,543	1963	-2%
6,503	1964	-0.6%
7,116	1965	+9%
7,086	1966	-0.4%
7,231	1967	+2.0%
6,523	1968	-9.8%
6,261	1969	-2.5%
5,685	1970	-9.2%
5,372	1971	-5.5%

LP's

Number	Year	Annual % Change
1,615	1955	—
2,500	1956	+55%
3,000	1957	+20%
3,471	1958	+16%
3,480	1959	+0.3%
3,112	1960	-11%
2,939	1961	-6%
3,655	1962	+25%
3,686	1963	+1%
3,543	1964	-4%
3,548	1965	+0.1%
3,752	1966	+5.8%
4,328	1967	+15.4%
4,054	1968	-6.3%
4,368	1969	+7.7%
4,016	1970	-8.1%
4,277	1971	+6.5%

HISTORICAL NOTES:

1877—Edison first reproduced sound using tin foil cylinders. Invention labeled "phonograph."

1886—"Graphophone" patented by Bell and Tainter. Recordings made on wax cylinders.

1887—American Graphophone Company formed in Bridgeport, Conn., to produce the Bell-Tainter invention. Record industry is launched.

1889—Columbia Phonograph Company organized to market American Graphophone products.

1891—Berliner first records on discs.

1897—American Graphophone opens London branch: Columbia Graphophone Company, Ltd.

1901—Victor Talking Machine Company formed. Disc recordings marketed.

1902—Columbia and Victor share disc recording patents.

1903—Royalty system first used to compensate recording artists.

1912—Industry abandons cylinder recordings.

1912—Beginning of the first "Golden Age" of records. Many new labels and artists.

1922—General industry decline brought about by increasing appeal of radio.

1925—Development of electrical recording process. Microphones replace the recording horn.

1930—Depression causes second general record industry decline.

1930's—Radio begins to turn to records and music and is more and more exposed via the airwaves in this decade. This exposure sells records in greater numbers.

1934—American Decca Record Company organized.

1940's—New labels join the industry's leaders: MGM, Capitol, Mercury, London and others.

1948—High fidelity recording and new turntable speeds introduced: Columbia's LP and Victor's 45 rpm systems.

1952—Record Industry Association of America organized.

1954—Rock & Roll becomes popular.

1955—Columbia Record Club established.

1958—Stereophonic LP recordings introduced in fall of this year.

1959—Rock & Roll declines somewhat—LP's on rise.

1960—Stereo has advantageous effect, increasing LP dollar and LP unit sales, offsetting decline in singles sale.

1961—Fewer million-selling singles. Twist craze. LP sales continue to rise. Racks show good sales gain—now approx. 25% total gross.

1962—Summer season one of best for singles in history of business. Racks register 24% gain over 1961 as they take on more leased departments; stores up close to 5%.

1963—In a normal growth period for records and in a time of national prosperity, record sales in 1963 did not keep pace. A Christmas sales that did not come up to expectations, combined with changes in the marketing and merchandising of records, held 1963 down to a 1% increase over 1962.

1964—Year noted for Beatles invasion followed by approximately three dozen other British artists. LP sales registered greatest gain. August 1964 one of the best months ever for singles sales. Good Christmas season plus good third quarter edged industry over previous year by approximately 5%.

1965—U.S. Excise Tax on records rescinded.

1966—Breakthrough of tape CARtridge, with the nation's three major automobile manufacturers promoting tape units in new cars.

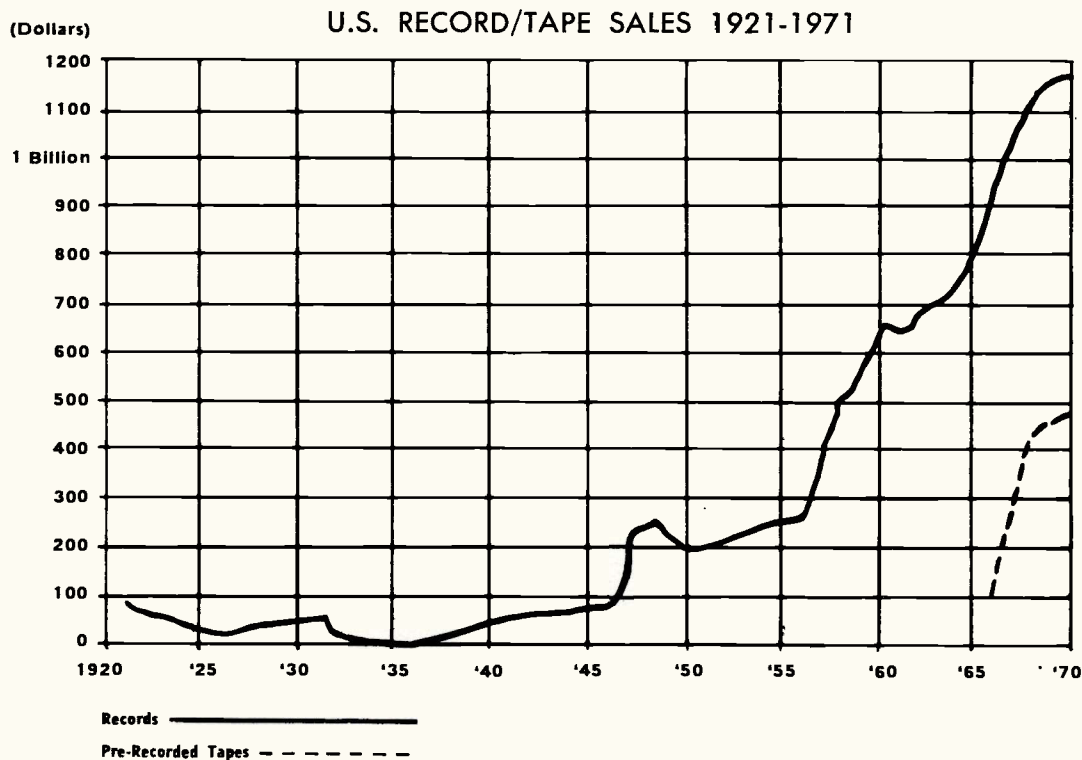
1967—Manufacturers raise monaural prices to stereo level as major step in creation of all-stereo industry.

1969—Conglomerate became a much used word as there was a trend towards bigness on all levels of the music business. Rack jobbers, record companies, music publishers, tape firms—all were involved in the merger game.

1970—RCA and Motorola introduce a compatible 4-channel 8-track cartridge system, Quad-8, at Billboard's International Music Industry Conference, Majorca, Spain.

1971—CBS/Sony preview their "SQ" disk—a compatible 4-channel disk system—at Billboard's Montreux conference.

1972—RCA, Japan Victor Co. and Panasonic debuted a 4-channel, discrete disk system at the Billboard sponsored fourth International Music Industry Conference in Acapulco.



U.S. RECORD SALES 1921-1971

(Source: Record Industry Association of America. Excise tax payments, estimates from other data.)

YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE	YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE	YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE
1921	\$106	— %	1938	26	+ 100%	1955	277	+ 30.0%
1922	92	- 13.2%	1939	44	+ 69.2%	1956	377	+ 36.1%
1923	79	- 14.1%	1940	48	+ 9.1%	1957	460	+ 22.0%
1924	68	- 13.9%	1941	51	+ 6.3%	1958	511	+ 11.1%
1925	59	- 13.2%	1942	55	+ 7.8%	1959	603	+ 18.0%
1926	70	+ 18.6%	1943	66	+ 20%	1960	600	- 0.5%
1927	70	N.C.	1944	66	N.C.	1961	640	+ 6.7%
1928	73	+ 4.3%	1945	109	+ 65.2%	1962	687	+ 7.3%
1929	75	+ 2.7%	1946	218	+ 100%	1963	698	+ 1.6%
1930	46	- 38.7%	1947	224	+ 2.8%	1964	758	+ 8.6%
1931	18	- 60.9%	1948	189	- 15.6%	1965	862	+ 13.7%
1932	11	- 38.9%	1949	173	- 8.5%	1966	959	+ 11.3%
1933	6	- 45.5%	1950	189	+ 9.2%	1967	1051	+ 9.6%
1934	7	+ 16.7%	1951	199	+ 5.3%	1968	1124	+ 6.9%
1935	9	+ 28.6%	1952	214	+ 7.5%	1969	1170	+ 4.1%
1936	11	+ 22.2%	1953	219	+ 2.3%	1970	1182	+ 1.0%
1937	13	+ 18.2%	1954	213	- 2.7%	1971	1251	+ 5.8%

OPERATING COMMERCIAL RADIO STATIONS IN THE U.S.

<u>MIDYEAR</u>	<u>AM</u>	<u>FM</u>	<u>FM-STEREO**</u>	<u>TOTAL</u>
1950	2,114	691		2,805
1951	2,281	649		2,930
1952	2,355	629		2,984
1953	2,458	580		3,038
1954	2,583	553		3,136
1955	2,732	540		3,272
1956	2,896	530		3,426
1957	3,079	530		3,609
1958	3,253	548		3,801
1959	3,377	622		3,999
1960	3,483	741		4,224
1961	3,602	889	57	4,491
1962	3,745	1,012	181	4,757
1963	3,860	1,120	203	4,980
1964	3,976	1,181	308	5,157
1965*	4,049	1,446	390	5,495
1966*	4,117	1,631	502	5,748
1967*	4,180	1,804	567	5,984
1968	4,236	1,944	624	6,180
1969	4,269	2,083	668	6,352
1970	4,311	2,203	763	6,514
1971	4,343	2,250	794	6,593

*All figures are midyear, with the exception of 1965 and 1966, which are year-end, and 1967 which is as of February 28, 1968.

**FM-Stereo totals are included in the FM totals.

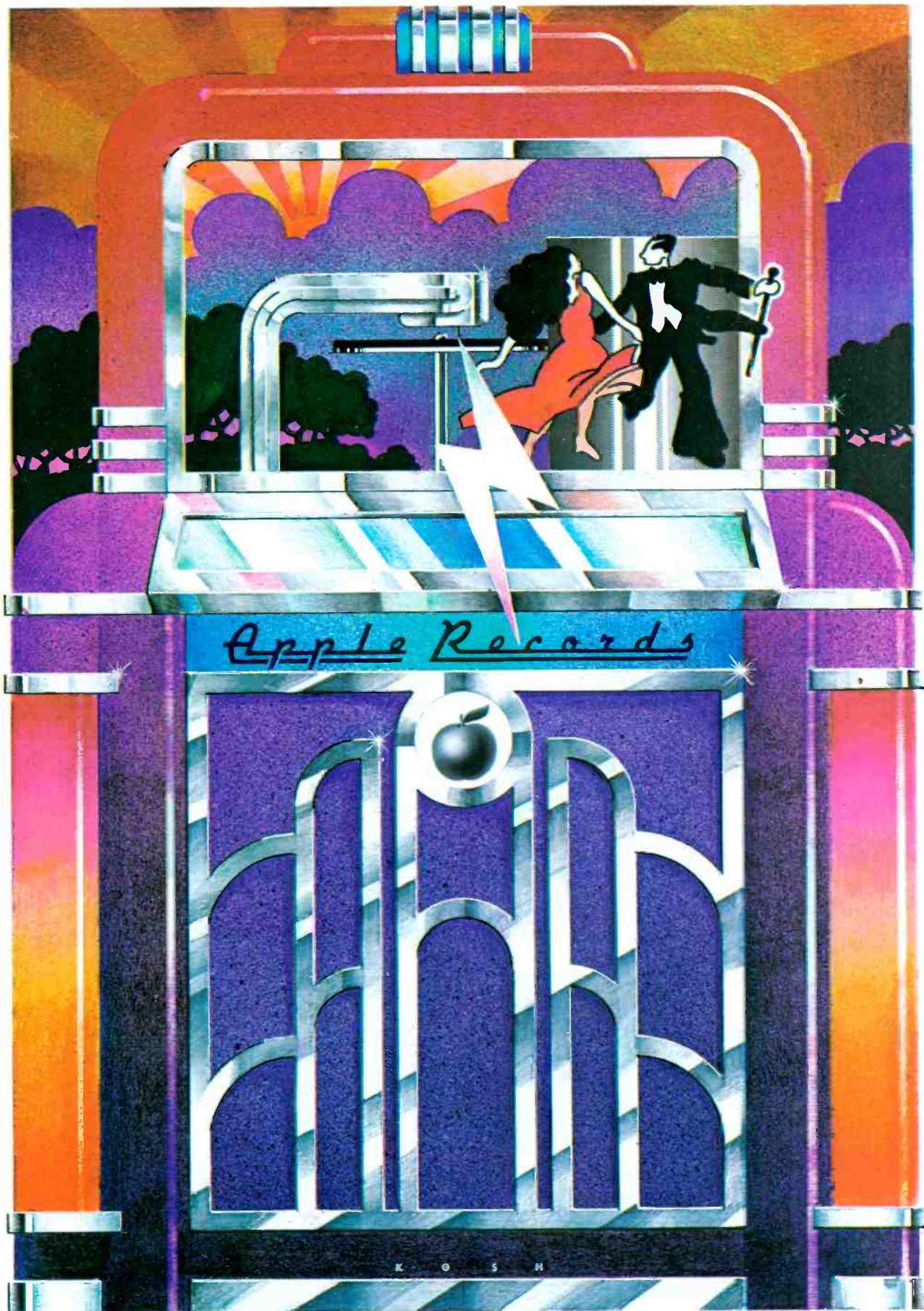
Source: FCC and EIA.

HOME ENTERTAINMENT UNITS IN USE

(in millions of units)

<u>Year</u>	<u>Auto Radios</u>	<u>Home Radios</u>	<u>Total Radios</u>	<u>Television Receivers</u>		<u>Phonographs</u>
				<u>Monochrome</u>	<u>Color</u>	
1950	18	81	99	10.6		16.8
1951	21	84	105	15.8		18.0
1952	23	87	110	21.2		19.5
1953	25	88	113	27.3		20.8
1954	27	89	116	32.4		22.4
1955	29	91	120	37.6		24.0
1956	32	93	125	42.6	.1	25.6
1957	35	95	130	46.8	.2	27.1
1958	37	97	134	49.7	.3	29.9
1959	39	107	146	52.9	.4	32.0
1960	40	116	156	55.1	.5	34.0
1961	41	127	168	57.5	.7	35.7
1962	43	140	183	61.8	1.0	37.0
1963	45	151	196	62.4	1.7	39.0
1964	47	161	208	64.1	3.1	42.0
1965	55	172	227	64.8	5.8	45.0
1966	64	188	252	64.8	10.0	48.0
1967	73	195	268	63.7	15.3	51.0
1968	74	216	290	62.7	20.9	53.8
1969	80	240	320	61.9	26.4	58.7
1970	85	251	336	61.4	31.3	58.7
1971	92	262	354	61.1	37.5	61.2

Source: Television Factbook and EIA.





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Apple Records

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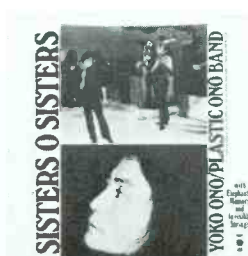


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PLASTIC ONO BAND
HAPPY XMAS
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PLASTIC ONO BAND/
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single

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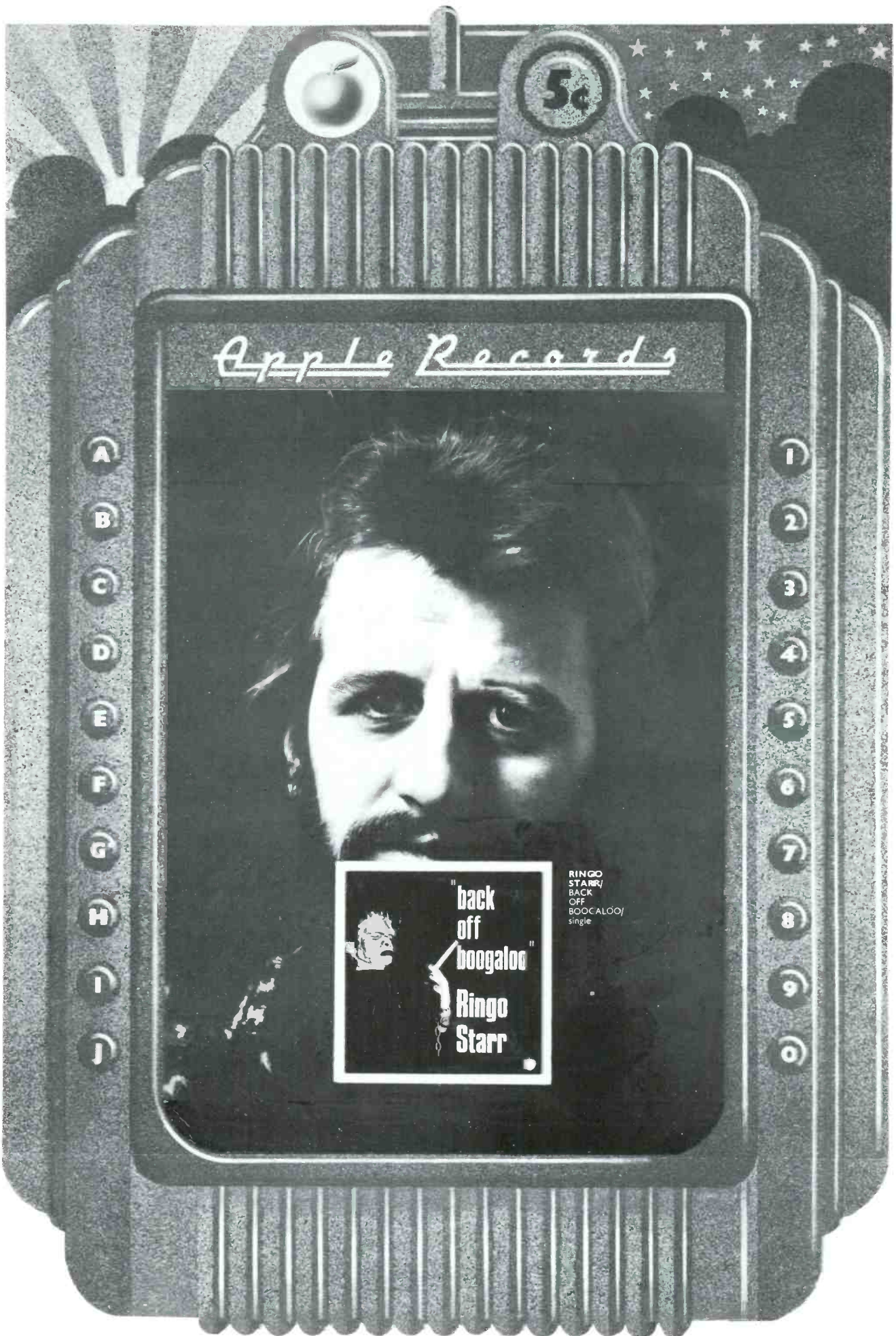
PAUL AND LINDA MCCARTNEY / UNCLE ALBERT / single

Wings

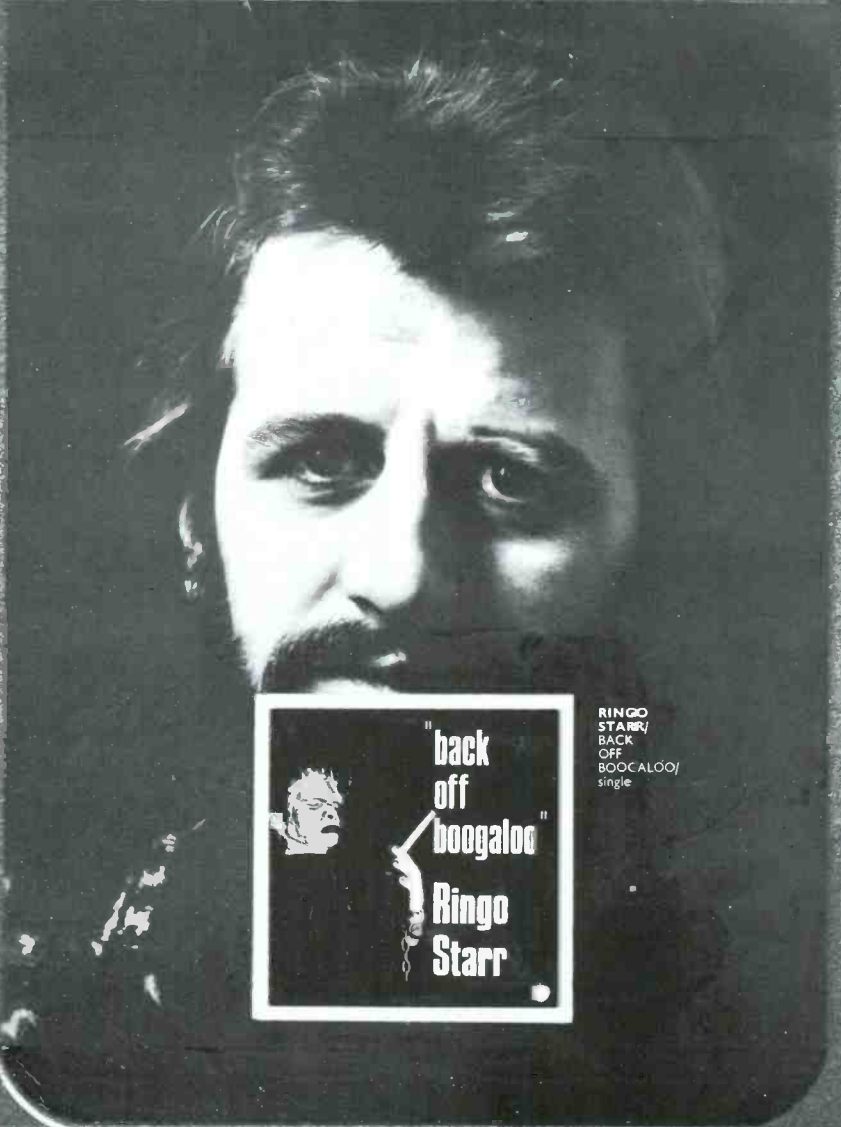
WINGS / ALBUM

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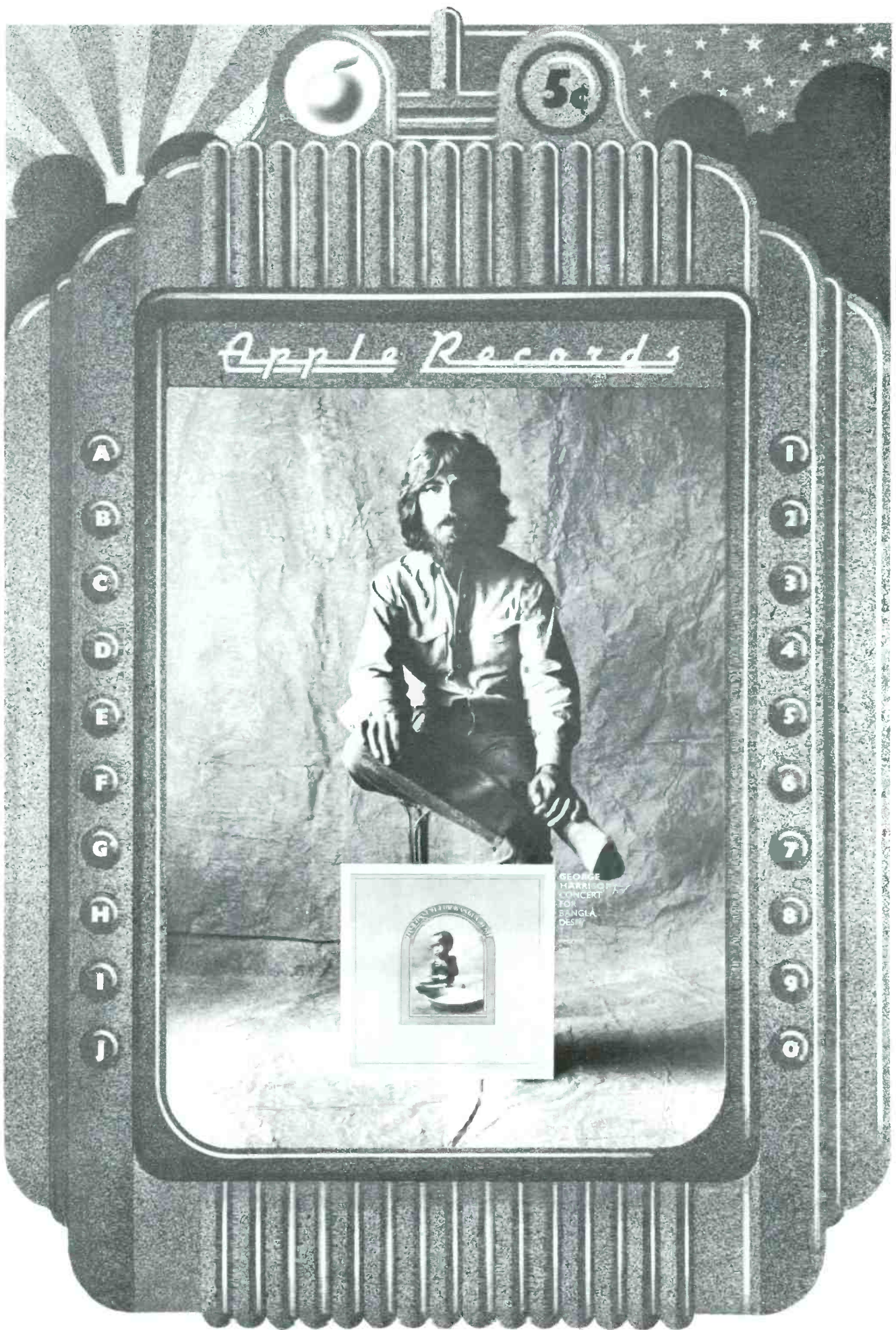
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RINGO STARR/
BACK OFF BOOGALOO/
single

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Apple Records



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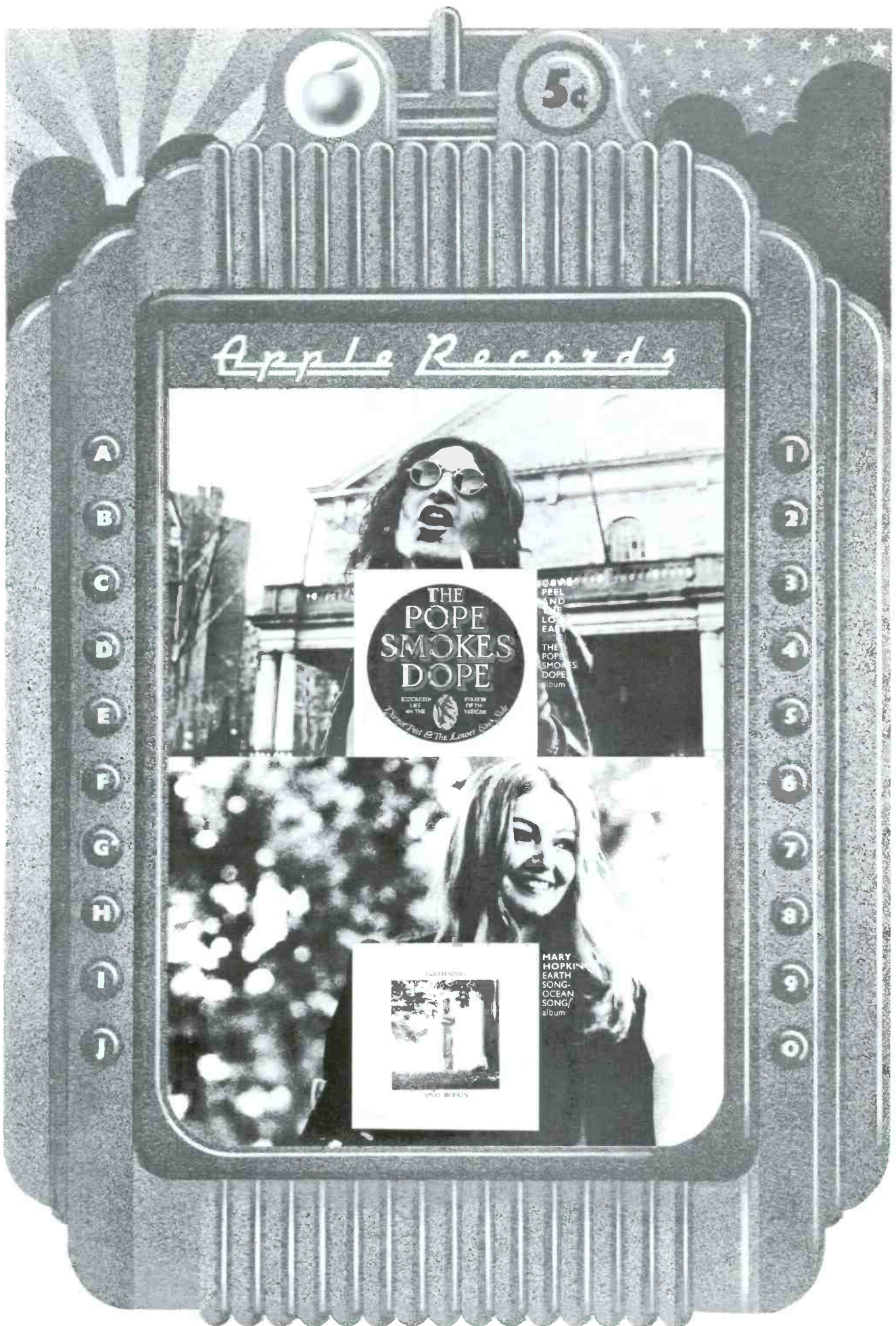
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**BADFINGER/
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BLUE**
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**BADFINGER/
STRAIGHT**
LP
album

**BADFINGER/
CAY
AFTER
CAY**
single



Apple Records



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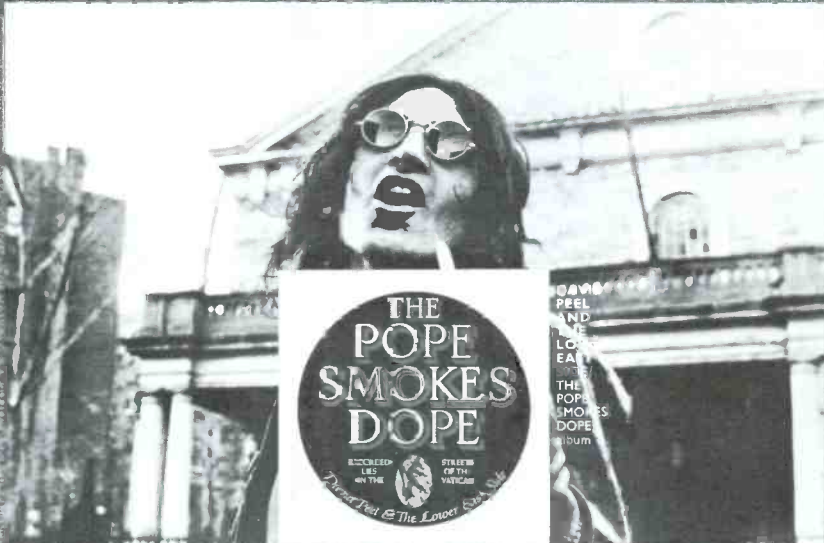
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Apple Records

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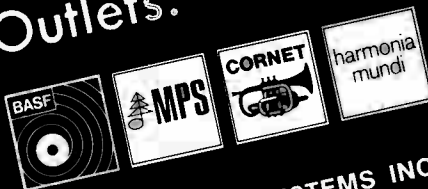
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Labels: (Owned) Blues Supreme, Copper City, Daniels, Master, Puma, Session One, 7th Sound, Soul Division.
- Dani Recs. (div. of Danielle Music Corp.), 5417 Fleet Ave., Cleveland, Ohio 44105. Tel: (216) 883-7827. Pres.: Donald B. Catalano; VP & Gen. Mgr.: Danielle Catalano; A&R Dir.: Samuel Magee; Classical A&R Dir.: Herbert Jugl; Sales Mgr.: Jack Driscoll; Pub. Dir.: Marian Driscoll; Adv. Dir.: Dan Kelly; Promo Dir.: Ginny Farris; Tape & Tape Sales Mgr.: Sheldon Lane; Int'l Dir.: Dan Kelly.
Labels: (Owned) DMC, Dani, Lisa.
- Danny, see Met Richmond.
- Danrite, see Charles Wright.
- DanskDisc, see Lindberg.
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- Dasca, see Vanguard-Dasca.
- Date, see CBS Recs.
- Davis, see Beacon.
- Dawn, see Tranquility.
- Dawn Prod'ns, Box 522, Salisbury, Md. 21801. Pres. & A&R Dir.: Joey Welz; Exec. Prod'r: Ray Vernon; Assoc. Prod'r: Richard Dennis; Dist'n Mgr.: John Kaplan; Pub.: Irel Agency.
Labels: (Owned) Bat, Canadian American Rec'gals, Le-Fevre, Red Wing; (distributed) Little D, Monumental, Palmer.
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Int'l reps.: Australia (EMI), Austria (Musica), Belgium (EMI), Canada (RCA), Denmark (Hede Nielsens), Finland (Discophon), France (Pathe-Marconi), Germany (Teldec), Greece (Columbia), Hong Kong (EMI), Iceland (Disco in Norway), India (Gramophone), Israel (Eastronics), Italy (EMI), Japan (Polydor), Malaysia (EMI), Netherlands (Bovema), New Zealand (HMV), Norway (Disco), Philippines (Mareco), Singapore (EMI), South Africa (EMI), Sweden (Electra), Switzerland (Musikvertrieb), Turkey (Gramofon), UK (Polydor).
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- DeAdrian, see Aaron.
- Deadwood, see Jim Hall.
- Dearborn, see MSK.
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- Decora, see Amphora.
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- DeDe, see Dore.
- Dee, see Inside.
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Labels: (Owned) Dee-Bee; (distributed) Delphia, Eventide, Joel, R-K, Renco, Sussanah.
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Int'l rep.: UK (EMI)
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Int'l reps.: Canada (Coda), France (BYG), Japan (Trio-Kenwood), UK (Talent).
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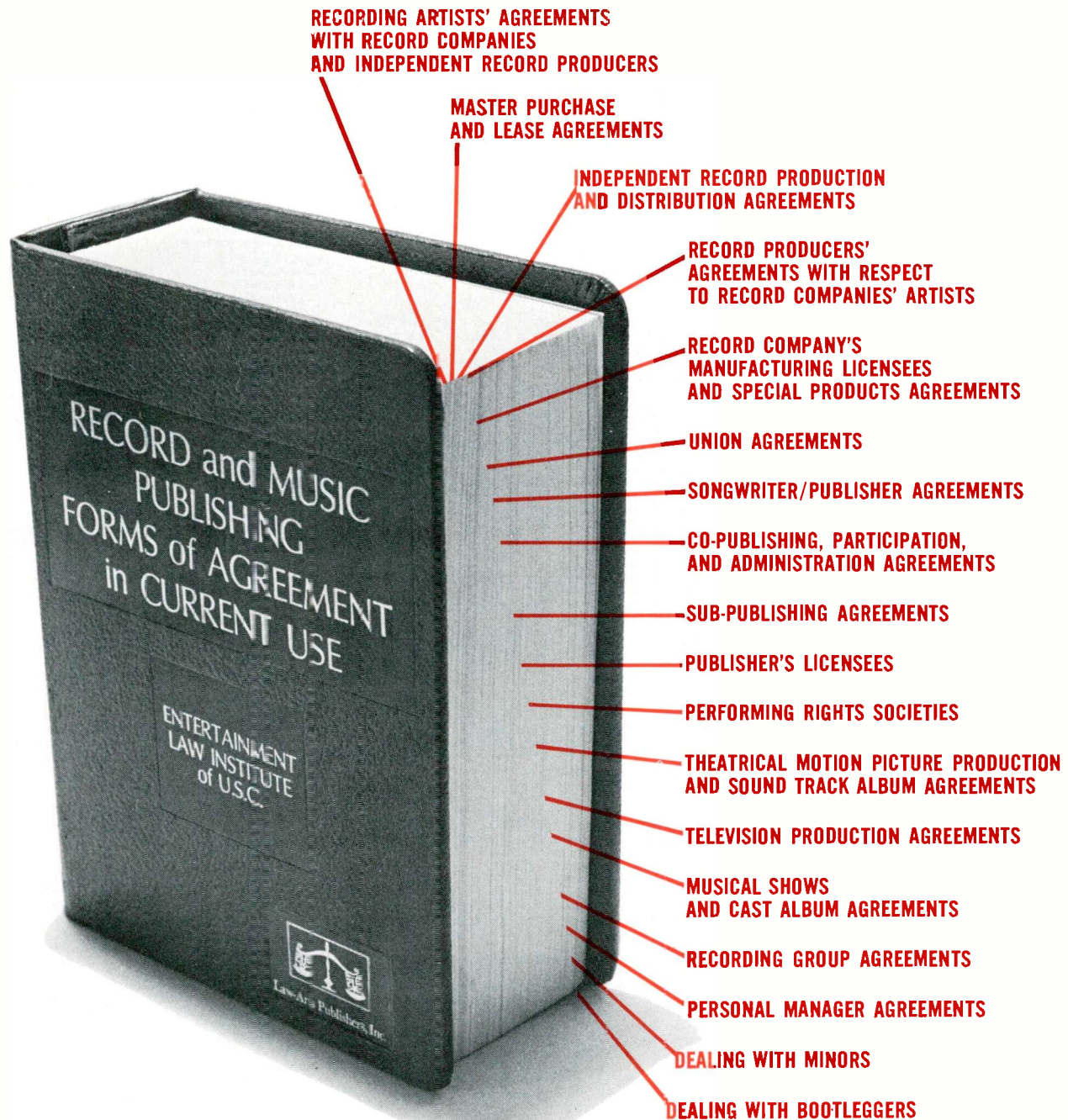
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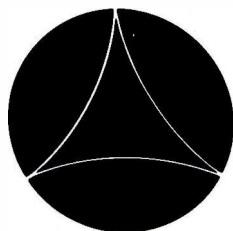


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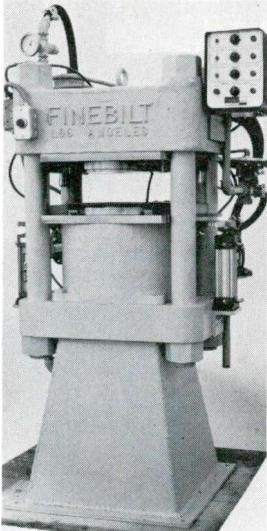
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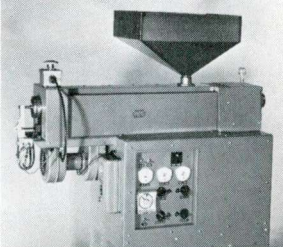
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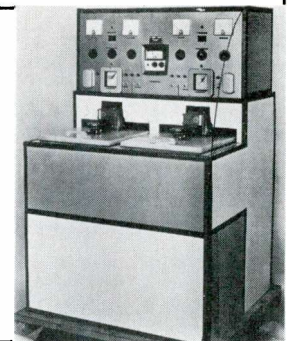
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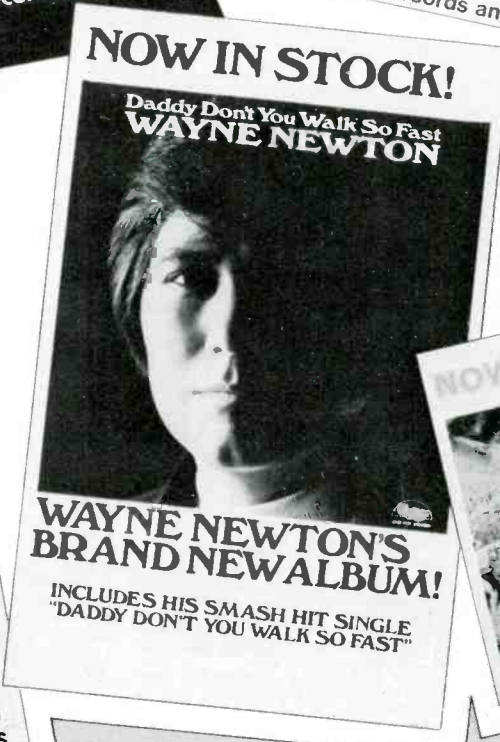
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P

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 P I P Recs. (div. of Pickwick Int'l Inc.), 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 247-7088. Cable: P I K S A C O R. Exec. VP & A&R: Bugs Bower; VP Sales & Int'l: Hal Charm; Nat'l Promo Dir.: Eddie Levine
Labels: (Owned) PIP; (distributed) ESC, Nugget, Sky Disc.
 P K C Prod'ns Inc., 3240A N. Bartlett Ave., Milwaukee, Wis. 53211. Tel: (414) 332-5771. Pres.: Paul Carlson; VP: Phillip Klingler; A&R Dir.: Kyra Klingler; Sales & Mktg. Dir.: Michael Kabb.
Labels: (Owned) PKC, Blue Seal.
 P O P, see Carroll.
 P P L, see Professional Programming Inc.
 P S, see B-W Prod'ns.
 P S G Rec'g Studio, PO Box 1482, Zip. 78767; 4322A N Lamar, Austin, Tex. 78756. Tel: (512) 454-5653
 Owner: Pedro S. Gutierrez.
Labels: (Owned) Estrella, Radiant
 Pace, see Buddah/Kama Sutra.
 Pacific Avenue, see UPC.
 Pacific Islands Recs. Group, PO Box 38669, Hollywood, Calif. 90038. Tel: (213) 462-5950 Mgr.: L. Tavera.
Labels: (Imported) Bora Bora, Copra, Oceana, Pacific Islands, Barotonga, Samoa, Savaii, South Sea, Suva.
 Pacific Press Publ'g Ass'n., 1350 Villa St., Mountain View, Calif. 94040. Tel: (415) 961-2323. Mgr.: C S Wallace, Ass't Mgr.: Earl B. Johnson.
Labels: (Owned) Bridge, Chapel.
 Page Rec'g Co., 345 Second St., Conemaugh, Pa. 15909. Tel: (814) 539-8117. Owner, A&R, Sales, Mktg. & Tape: Al Page
Labels: (Owned) Page, Aljo, Dub-U, Homespun, Lico-rice.
 Painted Smiles, see Battery.
 Palladium, see Hideout.
 Palm, see Criterion.
 Palmer, see Dawn Prod'ns.
 Paloma, see St. Clair.
 Palomino Recs. (div. of Hollywood Continental Films), 1532 N. Cahuenga, Hollywood, Calif. 90028. Tel: (213) 465-2424. Pres.: Michael Parkhurst
 Pan Americana, see Pan American Recs.
 Pan American Recs. Inc., 3751 W. 26, Chicago, Ill. 60623. Tel: (312) 521-1100. Pres.: H. Frenkel; VP: Marshall S. Frenkel.

Labels: (Owned) Pan Americana, (represented in USA & Canada) Disneylandia (all Spanish prod.)
 Panart Int'l Inc., 477 W. 27 St., Hialeah, Fla. 33010. Tel: (305) 887-1391. Cable: PANARTREC. Pres.: J. R. Sabat, Gen. Mgr.: Galo Sabat; Tape: Helen S. Martinez.
Int'l branch: Venezuela.
Labels: (Owned) Panart; (distributed) Discomoda
Int'l reps: Colombia (Fuentes), Dominican Republic (Panorama), Peru (Sica Peruana)
 PanAsuN, see Del-Mar.
 Panda, see CBS Recs.—Epic.
 Panic, see Black Falcon.
 Pann, see Raven.
 Panorama, Mich., see Hardie W. Daniel.
 Panorama, Wash., see Jerden.
 Panther, see Take 4.
 Pantomime, see Scorpio
 Panton, see Apon.
 Papa Joe, see Goldband.
 Papa Joe's Rec. Co., see Alley.
 Papalote, see El Zarape
 Paradrome Recs., 3449 Indian Hill Dr., Kettering, Ohio 45429. Tel: (513) 299-0135. Pres. & Gen. Mgr.: Richard L. Ayres.
 Paragon Prod'ns, 1265 Broadway, New York, N.Y. 10001.
Labels: (Owned) Paragon, Record Makers, Ronnie.
 Paramount, see Famous.
 Paramount Rec. Mfg. Co., 1314-24 S. Howard St., Philadelphia, Pa. 19147. Tel: (215) 336-7001. Pres.: Sam D. Hodge; VPs: Guy R. Hodge, Lou Decina, Sam D. Hodge Jr., Don Nichols; Gen. Mgr.: A. Spatola.
Branch: Hollywood, Calif., 6201 Santa Monica Blvd. Zip: 90038. Tel: (213) 466-1101. Sales Mgr.: Al Levine
Labels: (Owned) Astro, Bean, General, Gina, Joed, MBS, Mutual, Wassel
 Paramount-West Ent's., 8010 Second St., Paramount, Calif. 90723. Tel: (213) 531-6000. Pres.: D.W. Galiffa.
Labels: (Owned) Gerri, Para-West, Para-Ville, Podium, Ro-de-o.
 Para-West, see Paramount-West.
 Para-Ville, see Paramount-West.
 Park Grand, see Camaro.
 Parnaso Recs. Co. Inc., 718 10 Ave., New York, N.Y. 10019. Tel: (212) 489-8630. Pres.: Roger Lopez; VP: Maria Lopez; Promo. Mgr.: Mario Oliverio
Labels: (Owned) Parnaso, Zelesta.
 Parrot, see London.
 Parr-X Corp., 8811 Rising Sun Ave., Philadelphia, Pa. 19115. Tel: (215) 769-9479. Pres.: Frank Virtue; Pop A&R: L. Virtue; Classical A&R: Mary Virtue.
Label: (Owned) Virtue (distributed by Mercury).
 Parthenon Recs. (div. of Athens of the South Prod'ns), 4979 Edmondson Pike, Nashville, Tenn. 37211. Tel: (615) 833-1712. Pres.: Benny Joy.
 Part III, see CapCity.
 Par-ty, see Sound Inc., Mich.
 Paseo Stereo, see Happy Jazz.

Pathways of Sound Inc., 102 Mount Auburn St., Cambridge, Mass. 02138. Tel: (617) 354-6190. Pres.: Joe Berk.
Labels: (Owned) Pathways of Sound, Credo
 Patio, see Audiofax.
 Patriot, see Di Bella.
 Paula, see Jewel.
 Pax, see Fred Arthur.
 Payle, see Cherokee Album.
 Peace, see Texas Sound.
 Peacock, see Duke/Peacock.
 Peak, see Metrobeat.
 Pearce, see Cavern Sound.
 Pee Gee, see Camaro.
 Peek, see Jim Hall.
 Pee Paw Enterprises, 1326 Mercantile Bank Bldg., Dallas, Tex. 75201. Tel: (214) 747-1866. Pres.: Andrew Jackson; VP: Carol Barth; VP & Treas.: William S. Wymond Jr.
Label: (Owned) Pee Paw.
 Peerless, see Musical Recs.
 Peermont, see Heads Up.
 Peer-Southern Prod'ns Inc., 1740 Broadway, New York, N.Y. New York, N.Y. 10019. Tel: (212) 265-3910. Spark Recs. Tel: (212) 265-3956. Pres.: Mrs. Monique I. Peer; VP: Ralph Peer II.
Branches: Los Angeles, Calif., 6922 Hollywood Blvd. Zip: 90028. Tel: (213) 469-1667. Contact: Denny Diante—Miami, Fla., Northeast Airlines Bldg., Rm. 1409, 150 SE Second Ave. Tel: (305) 358-1488. Mgr.: Augusto Monsalve—Nashville, Tenn., 1819 Broadway, 2nd fl. Zip: 37203. Tel: (615) 327-0759. Contact: Bill Dudley.
Int'l branches: Canada, England, Italy, Sweden.
Labels: (Owned) Discos Monica, Southern Library of Rec'd Music, Spark.
 Pelican Recs., 231 23 St., Santa Monica, Calif. 90402. Tel: (213) 393-1045. Pres. & A&R: Al Stoffel Jr.; VP, Sales, Pub. & Promo.: James Ashton.
 Pennant, see Rem.
 Pentagon, see Al Schmitt, Viva & Warner Bros.
 People, see Polydor.
 Pepper Tree, see Advance.
 Perception Recs. (sub. of Perception Ventures Inc.), 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 765-9690. Pres.: Terry Philips; Exec. VPs: Boo Frazier, Dan Teitelbaum; A&R Dir.: Patrick P. Adams; Sales & Mdsq. Dir.: George Saydah; Creative Opns. Dir.: Fred Stark; Promo. Dir.: Jeannie Brittan, Luella Johnson.
Labels: (Owned) Perception, Today.
Int'l rep.: France (Musidisc).
 Period, see Everest.
 Periscope Recs., 129 Bishop St., Brockton, Mass. 02402. Tel: (617) 588-6348. Cable: PERIREC. Pres., Pub., Promo. & Int'l: Edward M. Hurvitz; A&R: Ed Michaels, Sales, Mktg. & Adv.: Linda S. Berman.
Labels: (Owned) Periscope, Strobe.
 Perri, see ALA.
 Personal Achievement, see Knight Education.
 Peter Pan, see Ambassador.

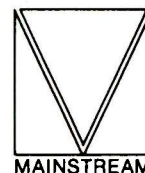
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Label: (Owned) P.I.
Pet-Rat, see Record Rendezvous.
Pharaoh Recs., PO Box 969, McAllen, Tex. 78501. Tel: (512) 686-0791. Pres.: James Nicholls.
phase 4 stereo, see London.
Philadelphia Int'l Recs., 250 S. Broad St., Philadelphia, Pa. 19102. Tel: (215) 545-6490. Pres.: Kenny Gamble; VP: Leon Huff; Admin. VP: Earl Shelton; Sales & Promo.: Joe Medlin. (Distributed by CBS Recs.—Epic).
Philips, see Mercury.
Phil-L. A. of Soul, see Jamie/Guyden.
Philly Recs. Inc., 9130 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 273-8661. Pres.: Phil Spector.
Philly Groove, see Bell Recs.
Pi, see Productions Inc.
Piccadilly, see Jerdan.
Pickwick Int'l USA, 135 Crossways Park Dr., Woodbury, L.I., N.Y. 11797. Tel: (516) 364-2900. Cable: PICKSA-COR. Chm.: Cy Leslie; Pres.: Ira L. Moss; VP Creative Servs.: Frank Daniel; VP Opns.: David Goldstein; A&R Dir.: Bugs Bower; Mktg. Dir.: Rich Lionetti; Int'l: Fred Baron.
Branch: Hollywood, Calif., 949 N. Orange Dr. Zip: 90038. Tel: (213) 654-4430. VP: Dave Brown.
Int'l branches: Canada, England.
Labels: (Owned) Allegro, Cricket, Design, Douglas, Happy Time, Hilltop, Instant Learning Series, PIP, Pickwick/33, Playhour, Rapid Language, Showcase. (SEE ADVERTISEMENT)
Pickwick/33, see Pickwick Int'l.
Piece, see Wasp.
Piedmont, see Colony '13.
Pike Recs., 420 Oswell St., No. 25, Bakersfield, Calif. 93307. Tel: (805) 327-3626. Pres.: Leon Hart.
Labels: (Owned) Millie, Pike, Windsor.
Pilgrim Recs. Inc., 1354 E. 83 St., Brooklyn, N.Y. 11236. Tel: (212) 763-2595/4252. Pres.: Alan Parker; VP: H. J. Parker; Exec. Prod'r: Rod Hausen.
Pilot, see Stark.
Pinet Recs., PO Box 197, N. Court St., Wampsville, N.Y. 13163. Tel: (315) 363-8889. Owner & Mgr.: Carl L. Pynn.
Labels: (Owned) Fenton, Pinet.
Pine Tree, see Melody Recs.
Pinnacle, 5358 S. Wells St., Chicago, Ill. 60609. Tel: (312) 924-2974. Pres.: Franz Jackson.
Pin Point, see Big Deal.
Pirouette, see Record Club of America.
Pitch, see Gusman.
Plantation, see Shelby Singleton.
Platinum Recs. Inc. (div. of The Music Factory), 567 NW 27 St., Miami, Fla. 33127. Tel: (305) 635-9411. Pres. & A&R: Bob Archibald; VP: Dorothy Peshkin; Gen. Mgr.: Florian Raymond.
Platypus, see Laurie.
Playboy Music Inc., 8560 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-4110. Exec. VP: Bob Cullen; VP Business Affairs: Dick Etlinger; Pop A&R Mgr.: Ernie Altshuler; Contemporary A&R Mgr.: Tim O'Brien; Gen. Mgr.: Ron Goldstein; Mdse. Mgr.: Rocco Catena; Pub. Dir.: Tony Lawrence; Promo. Mgr.: Mike Papale.
Label: (Owned) Playboy.
Playette Corp., 301 East Shore Rd., Great Neck, L.I., N.Y. 11023. Tel: (516) 487-3064. Pres.: Sidney A. Evans.
Labels: (Owned) GMS-Disc, Playette.
Playhour, see Pickwick Int'l.
Playhouse Prod'ns, PO Box 61, Monroe, N.C. 28110. Tel: (704) 283-6891. Owner & Mgr.: J.C. Smith.
Label: (Owned) Playhouse.
Playhouse Recs., 60 Fremont Pl., Los Angeles, Calif. 90005. Tel: (213) 934-1863, 935-4654. Owners: Jim Copp, Ed Brown.
Pleason Recs., 1727 Roanoke Ave., Sacramento, Calif. 95838. Tel: (916) 925-4886. Owner: Jerry Parker.
Pleasure, see Chicorel.
Pleasure Time, see Allandale.
Pliant, see Vantage.
Plum, see Groove Merchant Int'l.
Plush, see Jewel.
Poca River, see Kanawha.
Pocha, see Latin Tape Co.
Podium, see Paramount-West.
Point, see Alaska-Chi-Sound.
Poison Ring Recs. Inc., 10 George St., Wallingford, Conn. 06492. Tel: (203) 265-0010. Pres. & A&R: Thomas J. Cavalier; VPs: William E. Lobb, Earl D. Faber; Nat'l Sales & Promo. Dir.: Richard Colanzi; Adv. Mgr.: Patricia A. Fox.
Labels: (Owned) Poison Ring, Gentle.
Police, see Metrobeat.
Polish Rec. Center of America, 3055 Milwaukee Ave., Chicago, Ill. 60618. Tel: (312) 772-4044. Owner: Jan Wojewodka; Mgr.: J. Zielinski; Sales: A. Switaj.
Labels: (Owned) Melodia; (distributed) Muza, Pronit, Veriton.
Polka Dot, see American Music Corp.
Polka Music Corp./Polka Towne Music, 211 Post Ave., Westbury, L.I., N.Y. 11590. Tel: (516) 822-3198. Contact: Teresa Zapolska.
Branch: Jericho, L.I., N.Y., 23 Marian Ln. Zip: 11753.
Labels: (Owned) Polka Towne; (distributed) see Record & Tape Wholesalers sections.
Polka Tone, see Jay Jay.
Polka Towne, see Polka Music.
Polly Recs. Inc., 4542 Live Oak, Mesquite, Tex. 75149. Tel: (214) 279-0635. Pres.: J.A. Balthrop.
Labels: (Owned) Polly; (distributed) Clown.
Polyvox, 369 15 St., Norwood, N.J. 07648. Gen. Mgr.: John Vrolyk; Assoc.: John S. Lind.
Polydisc, see Nina.
Polydor Inc. (sub. of Polygram Corp.), 1700 Broadway, New York, N.Y. 10019. Tel: (212) 245-0600. Pres.: Jerry Schoenbaum; Gen. Mgr.: Si Mael; A&R Dir.: Peter Siegel; Classical A&R Dir.: Thomas W. Mowrey; A&R Admin'r: Barbara Davies; Polydor Nat'l Sales Mgr.: Phil Pi-

cone; Classical Div. Nat'l Sales Mgr.: Sidney Love; Mdsq. & Mktg. Mgr.: Tommy Noonan; Classical Div. Dir.: Fred Dumont; Pub. Dir.: Lloyd Gelassen; Nat'l Promo. Dir.: Mike Becce; Int'l Liaison Mgr.: Chris Whent. Also see International Music Consultants.
Branch: Los Angeles, Calif., 8733 Sunset Blvd. Zip: 90069. Tel: (213) 657-7750. Sales Mgr.: Mel Price; Promo. Mgr.: Vic Perroti.
Labels: (Owned) Polydor, Archive, DGG (Deutsche Grammophon), Heliodor; (distributed) Blue Horizon, Brownstone, Event, People, Sire, Spring.
Polygram Corp. of New York, Plaza Hotel, 450 Park Ave., New York, N.Y. 10022. Tel: (212) 759-3000. Pres.: Robert E. Brockway; Sr. VP Finance: Jacques R. Chabrier; VP Planning: Nicholas Rabciecki Jr.
Operating companies: MGM, Mercury, Polydor.
Polypho, see Polyphonwerke & Ultraphone.
Polyphonwerke Aktiengesellschaft, PO Box 124, Bedford Hills, N.Y. 10507. Tel: (914) 666-5287. Dir.: Olga Jirakova; Co-ord.: Karel B. Weiss.
Labels: (Owned) Polyphon; (distributed) Supraphon, Ultraphone.
Polyvox, see Vox Prod'ns.
Pompeii Rec. & Publ'g Co., 2539 Cedar Springs Rd., Dallas, Tex. 75201. Tel: (214) 741-6891. Bd. Chm. & Pres.: Pat Morgan.
Labels: (Owned) Pompeii, Vesuvius, Dallasound, Turtle Creek.
Ponce, see Met Richmond.
Poppy Inds. Inc., 551 Fifth Ave., New York, N.Y. 10017. Tel: (212) 867-2431. Pres.: W. Kevin Eggers; Sales & Mktg.: Harold Friedman.
Label: (Owned) Poppy (distributed by United Artists).
Int'l rep.: Canada (Quality).
Popularity, see Showay.
Portra, see Ronsar.
Carl D. Potnick-Performing Arts Ent's., PO Box 21064, Philadelphia, Pa. 19114. Tel: (215) 639-6556. Pres. & Exec. Prod'r: Carl D. Potnick; Assoc. Prod'r: John Sullivan.
Branch: Andalusia, Pa., 506-A1 Harbour Dr., Salem Harbour. Zip: 19020.
Label: (Owned) Celeen.
Power, see Ambassador.
Power House Music Inc., 7405 Crissman, Utica, Mich. 48087. Tel: (313) 731-8277. Pres. & Prod'r: Johnny Powers; VP & Sec'y: John Galrak; Pub. & Adv. Dir.: R. Bass; Tape & Int'l Mgr.: John Pavlik.
Labels: (Owned) Del-Von, Power House.
Praise Rec'gs, 15589 Freed St. SE, Minerva, Ohio 44657. Tel: (216) 868-4840. Pres.: J. Maas.
Branch: Paris, Ohio, 12621 Lisbon St. NE. Zip: 44669. Tel: (216) 862-2832.
Labels: (Owned) Joyous Melodies, Praise.
Prestige Recs., 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2500. Pres.: Saul Zaentz; Exec. VP: Ralph Kaffel; Rec'g Dir.: Ozzie Cadena; Nat'l Sales Mgr.: Max Cooperstein; Nat'l Promo. Mgr.: Bob Mercer; Creative Servs. Dir.: Brian Blevins; Int'l: Universal Music Servs. Corp. in Berkeley, Calif. (Distributed by Fantasy).
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Pretty Girl, see Camaro.
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Prime, see Style.
Prince, see Criterion.
Princess, see Queen of the West & New England.
Prix, see Harmonic Sounds Inc.
Prize, see Prize-Jems.
Prize-Jems Recs. (div. of Jem Entertainment Corp.), 1516 Hawkins St., Nashville, Tenn. 37203. Tel: (615) 254-8859. Pres., Country A&R, Sales & Mktg.: Joe Gibson; Pop A&R: Ben Hall; Pub., Adv. & Promo.: Betty Gibson; Sec'y-Treas.: Elwood Mendenhall.
Labels: (Owned) Prize, Jem.
Pro-Arte, see Spanish Music Center.
Probe, see ABC/Dunhill—Grand Award.
Process, see Country Star.
Proclaim, see Nashville Rec'g Servs.
Producciones Fermata, see Fermata.
Productions Inc., 127 Phoenix Village, Fort Smith, Ark. 72901. Tel: (501) 646-7889. Pres.: Roy J. Morris.
Labels: (Owned) Pi, Testament.
Professional Programming Inc., 4925 SW 93 Ct., Miami, Fla. 33165. Tel: (305) 279-3673. Pres.: Dick Starr; Sales & Promo. Mgr.: Bob Harris.
Labels: (Owned) Beetle, PPI, Starr.
Progressive Soul, see Hardie W. Daniel.
Progresso, see Met Richmond.
Project 3, see The Total Sound.
Prominent, see Met Richmond.
Pro Musica Recs., 900 Lake Shore Dr., Chicago, Ill. 60611. Tel: (312) 944-3897. Prod'r: Nina M. Minchin; Sales: G. N. Minchin.
Pronit, see Polish Rec. Center.
Prospect, see Met Richmond.
Psalms, see American Music Corp.
Psycheponic, see Record Rendezvous.
Puma, see Daniels.
Purple, see Capitol.

Q

Quad, see MGM.
Quadran Recs. Inc., Hightower Bldg., Suite 204, 960 Hunter St., Atlanta, Ga. 30314. Tel: (404) 523-1963. Pres. & Sales & Mktg. Dir.: Kent Williams; VP & A&R Supervisor: Jock B. Taylor; Ass't A&R: Johnny Simon; Ass't Sales Dir.: Robert Fitzpatrick; Promo. Dir.: Ronald Campbell.
Quaker City, see Inside.
Quality, see Thomas J. Valentino.
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Queen Vee, see Spivey.
Quicka, see Met Richmond.
Quill, see Carousel.

R

R A K, see CBS Recs.—Epic.
 R A P, see Creative Sound.
 R B F, see Folkways.
 R C A Recs., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 586-3000. Pres.: Rocco Laginestra; VP Comm'l Oprns.: Mort Hoffman; VP C&W Music: Harry Jenkins; VP Rock Music: Dennis Katz; VP Mktg.: Eugene Settler; VP Int'l: R.A. Hurford; VP Music Servs.: David Heneberry; Rec. Oprns. Dir.: W. H. Dearborn; Classical Music Dir.: Peter Munves; Pop Music Dir.: Manny Kellern; Public Affairs Dir.: Herb Helman; Adv. Dir.: Bill Lucas; Tape Mdsj. Mgr.: Ed Walker; Int'l Mktg. Mgr.: Jim Bailey.
Branches: Hollywood, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 461-9171. VP Pop Music: Don Burk-himer; Pop A&R Mgr.: Joe Reisman—Nashville, Tenn., 806 17 Ave. S. Zip: 37203. Tel: (615) 244-9880. VP & Mgr.: Chet Atkins.
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 R C P, see California Artists Corp.
 R D Truetone, 1835 Mound St., Springfield, Ohio 45505. Tel: (513) 325-1778. Owner: Richard D. Durrant.
 R F T, see Rik Tinory.
 R G E, see Fermata.
 R I M—Recorded Int'l Music, see Gillette-Madison.
 R-Jay Ent's., PO Box 3581, Des Moines, Iowa 50322. Tel: (515) 276-7176. Pres.: Gene Varian Jr.; A&R Prod'rs: Dave Sandler.
Branch: Urbandale, Iowa, 7022 Airline. Zip: 50322.
Labels: (Owned) R-Jay, ssExx; (distributed) Spunk.
 R-K, see Dee-Bee.
 R M P, see Radio Music Prod'ns.
 R M S, 4327 S. Sacramento, Chicago, Ill. 60632. Tel: (312) 523-3914. Pres.: R. M. Semerak.
Labels: RMS, Blue Soul, Mickey Ricky.
 Int'l reps.: Canada (RCA), Japan (Toshiba), UK (EMI).
 R'n B, see National.
 R R C, see Recordland Rec. Corp.
 R & R Recs. Inc., 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) 757-3638. Pres.: Rena L. Feeney; Exec. VP: Mel C. Kessler; VP, A&R, Sales & Mktg.: Seth R. Greenky; Sec'y-Treas.: Phil Seitz.
 Int'l reps.: Brazil (Campeao, Joda).
 R T P, see Rik Tinory.
 R T V, 118 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 274-6028. Pres.: Herb Newman.
 Raccoon, see Warner Bros.
 Racer, see Music Inds.
 Radiant, see PSG.
 Radio Music Prod'ns, 600 Ridgewood Ave., Brooklyn, N.Y. 11208. Tel: (212) 647-9745. Owner: Stephen Benjak.
Label: (Owned) RMP.
 Radnor Recs. Inc., 309 S. Broad St., Philadelphia, Pa. 19107. Tel: (215) 545-7801. Pres.: Anthony A. Martino.
Labels: (Owned) Radnor, Knothole.
 Rae-Ann Recs. Co., 6640 Gardena Ave., Long Beach, Calif. 90805. Tel: (213) 442-4890. Owners: Ray & Sarah Ann Warner.
 Rae-Cox Recs., 1674 Broadway, Suite 908, New York, N.Y. 10019. Tel: (212) 586-9406. Pres.: Theodore McRae; A&R: William Gray.
Labels: (Owned) Rae-Cox, Enrica.
 Rain, see Bell Recs.
 Rainbo Rec. Mfg. Corp., 1041 N. Las Palmas, Hollywood, Calif. 90038. Tel: (213) 466-7516. Pres.: Jack G. Brown; Office Mgr.: Bea Langham.
 Rainstar, see McDowell.
 Raintree, see Corby.
 Ralbar Prod'ns, 915 Queen St., Pottstown, Pa. 19464. Tel: (215) 323-3336. Pres. & Exec. Prod'rs: A. Alan Botto; Gen. Mgr.: Evadna Brosius; Mktg. Mgr.: F. Bellweather.
Label: (Owned) Ralbar.
Affiliated firm: Vantage Recs.
 Ralcel, see Celest.
 Rally, see Ralph's.
 Ralph's Radio Music, PO Box 127, Demorest, Ga. 30535. Tel: (404) 723-3884. Owner & Pres.: Ralph Raper; Sales & Mktg.: Bernice Raper; Pub.: Franklin M. Raper; Tape Mgr.: Brenda Raper.
Labels: (Owned) Ralph's, Country Gems, Country Jubilee, Country Time, Gospel Gems, Gospel Jubilee, Gospel Time, Rally, Sunlite, Zip Code.
 Ralston, see Apco.
 Rama, see Roulette.
 Ramco, see Audio Recs of Arizona.
 Rampart, see Gordo.
 Rane/Detroit/Supreme, see Madison Hall filed under "M."
 Ranger Recs., 5445 Hillier Dr., Clio, Mich. 48420. Tel:

(313) 686-0189. Contact: Forrest Green.
Labels: (Owned) Ranger, FGS.
 Ranwood Recs. Inc. (sub. of Ranwood Int'l Inc.), 9034 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-7222. Pres. & A&R Dir.: Randolph C. Wood; Exec. VP: Mrs. Christine Hamilton; VP, Tape & Gen. Mgr.: Larry Welk.
 Int'l reps.: Australia (Festival), Austria (London in USA), Brazil (Fermata), Canada (Quality), Hong Kong (Cosdel), Japan (Cosdel), Mexico (Rex), Netherlands (Iramac), New Zealand (Festival in Australia), Philippines (Marco), Scandinavia (Moerks in Denmark), Singapore (Cosdel), South Africa (Ster), South America (Fermata in Brazil), UK (London in USA), West Indies (Lee Ent's.).
 Rapid Language, see Pickwick Int'l.
 Rare Bird, see Universal Int'l.
 Rare Earth, see Motown.
 The Rarest Fats Waller, see Max Abrams.
 Rascon, see California Artists Corp.
 Rave, see Artists Life.
 Raven Recs., PO Box 20037, Zip: 95820; 5930 Vista Ave., Sacramento, Calif. 95824. Tel: (916) 422-5838. Pres. & Gen. Mgr.: William B. Moore; Country & Pop A&R Mgr.: Jimmy Fox.
Labels: (Owned) Raven, Pann.
 Rawson, see Reon.
 Ray, see Frankie.
 Raydar Prod'ns Inc., Walker Hill, Waverly, N.Y. 14892. Tel: (607) 565-9926. Pres.: Ray Bon Giorno; VP: Frank Montesanti; A&R: Bruce Vanderpool, Joanne Montesanti; Sales & Mktg.: Bob Gauss.
Labels: (Owned) Raydar, Toy.
 Rayo, see Rio Grande.
 Ray Peck Prod'ns, see Kiderian.
 Razorback of Arkansas, 9207 Malabri Dr., Little Rock, Ark. 72209. Tel: (501) 562-0490. Pres.: Bobby Crafford.
 The Reader's Digest Ass'n Inc., PO Box 235, Pleasantville, N.Y. 10570. Tel: (914) 769-7000. Sales Mgr.: Franklin H. Nichols Jr.; Deputy Dir. for Books & Recs.: T. R. Esencourt.
 Int'l branches: Australia, Canada, England, France, Germany, Italy, Japan, Mexico, Netherlands, Spain.
 Reading, see McKinnon.
 Reality, see AMP.
 Real McCoy, see Jim McCoy.
 Rebel, PO Box 246, Mount Rainier, Md. 20822; 5408 20 Ave., Hyattsville, Md. 20782. Tel: (301) 927-0010. Pres.: C. R. Freeland.
Labels: (Owned) Rebel, Zap.
 Int'l reps.: Canada (Musimat), Japan (King).
 Recital Recs., 4640 E. Lewis Ave., Phoenix, Ariz. 85008. Tel: (602) 959-2076. Owner: L. John Twiford.
 Reco-Flex, see Vantage.
 Record Club of America, Box 517, Manchester, Pa. 17345. Tel: (717) 266-3601. Pres.: Sigmund Friedman; VP: Mark Lewis.
Branch: New York, N.Y., Copley Rec. Prod'ns Inc., 475 Park Ave. S. Zip: 10016. Tel: (212) 679-1434. VP: George F. Port; Music Mdsj. Mgr.: John R. Hart:

Sales & Promo. Dir.: Warren Link.
Labels: (Owned) Baroque, Pirouette, Yorkshire.
 Record Collectors Guild Inc., 507 Fifth Ave., New York, N.Y. 10017. Tel: (212) 697-5895. Contact: Mrs. H. Stam-bler.
Labels: (Owned) Collectors Guild, Archives Limited Eds., Gryphon.
 Recorded Treasures Inc., PO Box 1278, North Hollywood, Calif. 91604. Tel: (213) 763-3173. Pres.: Walter S. Heebner.
Label: (Owned) The Weite Legacy.
 Recordgraph, see Kiderian.
 Record Guild of America, 170 Central Ave., Farmingdale, L.I., N.Y. 11735. Tel: (516) 293-5858. Pres. & Sales Mgr.: David Shichman.
Labels: (Owned) Audio Guild, Bomba Roja, Simon Says.
 Recordland Rec. Corp., PO Box 176, Monsey, N.Y. 10952. Tel: (914) 352-7516. Pres.: Edward Kaplan; VP & Gen. Mgr.: Sy Kaplan.
Labels: (Owned) Recordland, RRC.
 Record Makers, see Paragon.
 Record Rendezvous Inc., 134 S. 20 St., Philadelphia, Pa. 19103. Tel: (215) 567-9424/9261. Pres.: Edward R. Marcus; Gen. Mgr.: Sales & Mktg.: Cinnie Tearson; Pub. Dir.: Jo Ann Small; Nat'l Promo. Dir.: R. Richard; Adv. & Promo. Dir.: Benjamin Thau.
Labels: (Owned) Recordzvous Gemini, MVH, Old Sound, Pet-Rat, Psycheponic, Rockin' Rchie, (distributes) Scorpio.
 Red Boot, see Dogwood.
 Red Fox, see Skyway.
 Red Lion, see Mainstream.
 Red-Lite, see De-Lite.
 Red Union Recs., PO Box 366, Dayton, Ohio 45401. Tel: (513) 222-1411. Pres.: Gene Mayl.
 Red Seal, see RCA.
 Red Wing, see Dawn Prod'ns.
 Redwood, see Town & Country.
 Reece, see Reon.
 Reed, see Jolar.
 Reena, 5642 Beck Ave., North Hollywood, Calif. 91601. Tel: (213) 877-7004. Pres.: E. E. Horton; Prod'r: Hal Southern; Promo.: Col. Hank Hendrix.
 Reflection, see Jemkl.
 Reflection Sound Prod'ns Inc., 2315 S. Boulevard, Charlotte, N.C. 28203. Tel: (704) 377-4596. Pres.: Paul Scoggins; VP: Wayne Jernigan; A&R Prod'rs: Roger Branch, Johnny Barker, Bill McSwain.
Label: (Owned) Cotton.
 Ref-O-Rex Recs. Inc., 1412 23 Ave. N., Nashville, Tenn. 37208. Tel: (615) 255-1536. Pres.: Ted Jarrett; VP: Robert Holmes.
 Regal, see Impact Rec. Prod'ns.
 Regency, see Cherokee Album.
 Regent, see Savoy.
 Reginald, see Lynn's Prod'ns.
 Reginald & Dave, see Big Deal.
 Register, see Ron Recs.
 Reggie, see Flying Dutchman.

Release Recs., PO Box 234, St. Louis, Mo. 63161. Tel: (314) 343-5595. Dir.: B. J. Bax.
 Release Recs. Inc., 278 E. 239 St., Bronx, N.Y. 10470. Tel: (212) 325-6808. Pres.: Dan Ryan.
 Home office: Eire.
 Reli, see Met Richmond.
 Rem, 3805 Whites Creek Pike., Nashville, Tenn. 37207. Tel: (615) 227-4494. Pres., Sales, Mktg. & Promo.: Bob Mooney.
 Labels: (Owned) Rem, Click, Pennant, Trophy.
 Remington, see American Tape.
 Ren, see National Rec. Sales.
 Renaissance, see Everest.
 Renay, see Rolando.
 Renco, see Dee-Bee.
 Rendezvous, see Scorpio.
 Rendezvous Gemini, see Record Rendezvous.
 Renegade, see Chuck Chellman.
 Renny, see National Rec. Sales.
 Reon Recs., 932 NW 22 St., Moore, Okla. 73060. Tel: (405) 794-7633. Pres., A&R: Dude Rawson, Exec. VP, Sales & Mktg.: B. F. Reece. VP. Pub.: Velrena Whitley.
 Labels: (Owned) Reon, Rawson, Reece.
 Reo Tahiti, see Criterion.
 Repeat (div. of Barcus-Berry Inc.), 5782 E. Second St., Long Beach, Calif. 90803. Tel: (213) 439-7785. Pres.: L. M. Barcus. VP: John Berry; VP Sales: B. Steidley.
 Labels: (Owned) Repeat, Conquest.
 Repeto, see El Saturn.
 Reprise, see Warner Bros.
 Reprize, see Three Star Int'l.
 Request Recs. Inc., 66 Memorial Hwy., New Rochelle, N.Y. 10801. Tel: (914) 633-6055/6059. Pres.: Hans J. Lengsfelder; Rec. & Tape Mgr.: Ruth B. Gamba.
 Labels: (Owned) Request, Afro Request, Family, Library Editions, Oasis, Sounds of the Caribbean. (SEE ADVERTISEMENT)
 Respect, see Stax.
 Respond Recs. Inc., PO Box 910, Mountain View, Calif. 94040. Tel: (408) 734-3727. Pres.: Ronald L. Akin. VP: Mike Moran; Sec'y-Treas.: Jack Chapple.
 Revalon, see Senator.
 Revancha, see Met Richmond.
 Reverence, see FourMost.
 Revival, see Double U & Jody Recs. Inc.
 Revolt, see Miracle.
 Revonah Recs., Box 217, Ferndale, N.Y. 12734. Tel: (914) 292-4222. Owner & Gen. Mgr.: Paul Gerry.
 Labels: (Owned) Revonah, Tel-E-Vue.
 Rev Recs., 12055 Burbank Blvd., North Hollywood, Calif. 91607. Tel: (213) 766-9164. Owner: John Phillips.
 Rexford Recs., 6223 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 462-6088. Pres.: Donald Kahn; Mgr.: Selma Reid.
 Rexus, see Rex Rec'g.
 Rex Rec'g Co., 931 SW King, Portland, Ore. 97205. Tel: (503) 228-4393. Pres.: Rodney F. Johnson; Gen. Mgr.: Russ Gorsline; A&R Prod'n: Greg Branson.
 Labels: (Owned) Cricket, Rexus.

Rhythms Prod'ns, PO Box 34485, Whitney Bldg., Los Angeles, Calif. 90034. Tel: (213) 836-4678. Pres.: R. S. White.
 Labels: (Owned) Rhythms Prod'ns, Capricorn, Tom Thumb, Videotext.
 Ricare, see Carrie.
 Richmond, see London.
 Richmond Opera Treasury Series, see London.
 Richmond Sound Stages Inc., 2314 W. Cary St., Richmond, Va. 23220. Tel: (703) 355-5778. Pres.: W.C. Pulley; Exec. Dir.: Dick Pulley; Prod'n Dir.: Frank Brooks.
 Labels: (Owned) RichSound.
 RichSound, see Richmond.
 Ride, see Movin' / Ride.
 Ridiculous, see Miracle.
 Ridon Prod'ns Ltd. (div. of Seattle West Rec'g Corp.), 319 N. 85 St., Seattle, Wash. 98103. Tel: (206) 783-2524. Pres.: Richard Keefer.
 Labels: (Owned), Ridon, Liquid Stereo, Sea-West.
 Right Now, see Courier-Empire.
 Right-On Recs., 250 W. 57 St., Suite 2228, New York, N.Y. 10019. Tel: (212) 765-7900. Pres.: George Williams; VP: David Williams; Nat'l Sales Mgr.: Gus Redmond.
 Labels: (Owned) Fox Music, Right-On, Zanzee.
 Rimrock Rec. Mfg. Co., Concord, Ark. 72523. Tel: (501) 668-3404. Owner: Wayne Raney; Gen. Mgr.: Loys Raney.
 Labels: (Owned) Rimrock (distributed by Juke); (distributed) Swamp Boat.
 Ring Star, see Alaska-Chi-Sound.
 Rio Grande Music Co., 119 S. Sam Houston Blvd., San Benito, Tex. 78586. Tel: (512) 399-1471. Pres.: Paco Betancourt; Gen., Tape & Sales Mgr.: John F. Phillips.
 Labels: (Owned) Alfa, Chico, Flecha, Ideal; (distributed) Escorpion, Jilguero, Nuevo, Rayo.
 Int'l rep.: Venezuela (Favedica).
 Rip, see Universal Int'l.
 Riparia d'Oro Prod'ns, 475 Fifth Ave., New York, N.Y. 10017. Tel: (212) 866-6860, 683-1093. Pres.: Lucille Rivers; A&R Dir.: Don Cromley; Assoc. A&R Dir.: Mark Sheldon; Promo. & Sales Dir.: Ben Arrigo; PR: Gurtman & Murtha Assocs.; Adv.: Friedland & Shops; Tape Div. Mgr.: Dave Edwards.
 Label: (Owned) Riparia d'Oro.
 Ripcord Recs., 4009 E. 18 St., Vancouver, Wash. 98661. Pres.: John Foster; Sales, Mktg. & Promo. Mgr.: Jay A. Thompson; A&R: Gene Breeden.
 Labels: (Owned) Ripcord, Maryhill, Vanco.
 Rising Sons, see Monument.
 Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres.: Carl J. Burkhardt; Optrs. Mgr.: Robert Bowery.
 Labels: (Owned) Rite, ARC, Gateway, Golden Shield.
 Rivera Ent's., 1908 Mission St., San Francisco, Calif. 94103. Tel: (415) 552-0765. Owner, Promo. & Int'l Mgr.: M. Castillo Rivera; Sales & Mktg.: Mrs. Nelly Condo; Pub. Mgr.: Mrs. L. Vargas.
 Branch: Hollywood, Calif., 6565 Sunset Blvd., Suite 315. Zip: 90028.

Labels: (Owned) Discos America, Melodias, RCM.
 Robbins, PO Box 62, Caryville, Fla. 32427. Pres.: Virginia Scott; Nat'l Rep., Adv. & Promo.: Mark Raymer; A&R & Int'l: Sherree Scott; Pub.: Glen Scott.
 Branches: Mehama, Ore., PO Box 928. Zip: 97384—
 Canoga Park, Calif., PO Box 24. Zip: 91305.
 Labels: (Owned) Robbins, Headliner Stars, Sherree Heart, Universal Stars, Worldwide Headliner. (distributed) Angelstone, Atlas, Colorful.
 The Robin Corp., 8 Whittier Pl., Boston, Mass. 02114. Tel: (617) 623-7323. Cable: ROBINSONS. Pres. & Gen. Dir.: Robin Hemingway; VP Int'l: Jane Jarest; Artistic Dir.: Billy Hill, Hartley Severns, Johnny Summers; Sales & Mktg. Dir.: Rick Holohan, Pub. Dir.: Robert Agriopoulos; Promo: The Norman Co.; Tape Dir.: Charles Alward; Int'l Dir.: Murry Stern.
 Branch: New York, N.Y., 221 W. 57 St., 5th fl. Zip: 10019. Tel: (213) 582-5030. VP: Margo Barrett.
 Int'l branches: Canada, France.
 Labels: (Owned) Jitney Jane, Robinphon.
 Robin Hood, see Cadet Recs.
 Robinphon, see The Robin Corp.
 Rock, see Rock Prod'ns.
 Rocket, see Seagull.
 Rockin A, see Blue Star.
 Rocking Horse, see Ambassador.
 Rockin' Recs., 1733 Carmona Ave., Los Angeles, Calif. 90019. Tel: (213) 933-6521. Owner & Pres.: Willie H. Rocquemore; A&R: Bob Starr; Promo.: Perry Rocquemore.
 Labels: (Owned) Rockin', Rockmore.
 Rockin' Richie, see Record Rendezvous.
 Rockmasters, see Rock Prod'ns.
 Rockmore, see Rockin' Recs.
 Rock Prod'ns, 958 W. Edgemont Dr., San Bernardino, Calif. 92405. Tel: (714) 882-6796. Gen. Mgr. & A&R Dir.: Bill Bellman.
 Labels: (Owned) Rock, Rockmasters.
 Rock Soul, see Dove Recs.
 Rocky Road Recs., 1022 N. Palm Ave., Los Angeles, Calif. 90069. Tel: (213) 659-0055. Cable: ROCKYREC. Pres.: Marc Gordon; Gen. Mgr. Dick Broder; Nat'l Sales & Promo. Dir.: Bobby Brock. (Distributed by Bell Recs.).
 Roconhi, see Hi Ho.
 Ro-de-o, see Paramount-West.
 Rodeo Int'l, see Marvel.
 Roka, see Bob Karcy.
 Rolando Rec'g Serv., PO Box 27017, Memphis, Tenn. 38127. A&R Dir., Sales Mgr., Promo Dir.: Roland James; VP Pub. & Adv.: Betty Janes.
 Labels: (Owned) Rolando, ARA, Renay.
 Rola Rec. Co., 78 E. Main St., Forestville, Conn. 06010. Tel: (203) 583-5381. Contact: John Demerski.
 Roleway Ent's. Inc., Box 7188, Greensboro, N.C. 27407. Tel: (919) 273-6535. Pres. & A&R: William E. Roberts; Sec'y-Treas. & A&R: Ronald K. Hartman, A&R: Dean W. Keenhold.
 Labels: (Owned) Seed, Unyted Brass Works.
 Rolling Stones, see Atlantic.
 Ro-Lo-So, see Big Deal.
 Romar, see MGM.
 RoMur, see Virgo.
 Ron, see Ron Recs.
 Rondo, see Allen-Martin.
 Rone, see Fran Recs.
 Ronik Records, 10011, McAfee Ln., Montrose, Mich. 48457. Tel: (313) 639-6010. Pres.: Johnny Nogaj.
 Ronn, see Jewel.
 Ronnie, N.J., see Casa Prod'n.
 Ronnie, N.Y., see Paragon.
 Ron Recs., PO Box 14802, Baton Rouge, La. 70802. Tel: (504) 348-2214; Mobile Tel: 958-0629. Owner & Pub.: Ron Shaab; A&R: Joe Shaab; Sales & Mktg.: Mary Shaab; Adv., Promo. & Tape: M. C. Rance.
 Labels: (Owned) Ron, Book, Fidelity, Jazz, Lucky Sounds, Register, Smoke, Sole.
 Ronsar Ent's., 621 Chelsea Ave., Memphis, Tenn. 38107. Tel: (901) 525-4366. Mgr.: Ron Bledsoe.
 Labels: (Owned) Active, Portra, Sariron.
 Roosevelt Lee, see Roosevelt Lee Prod'ns filed under "L."
 Roper Recs. Inc., 48-16 43 Ave., Long Island City, N.Y. 11104. Tel: (212) 426-1190. VP & Gen. Mgr.: Franc Peri; Tape Mgr.: C. Grossman.
 Int'l rep.: Canada (Musimart). (SEE ADVERTISEMENT)
 Rosa, see Widget.
 Rose Bridge Recs., 1121 S. Glenstone Ave., Springfield, Mo. 65804. Tel: (417) 862-4422. Pres.: Si Siman.
 Labels: (Owned) Rose Bridge, Scratch, Sho-Boat.
 RoTab, see Marullo.
 Rotten Rat Recs., PO Box 209, Kensington Sta., Brooklyn, N.Y. 11218. Tel: (212) 252-6878. Pres.: Gary J. Mellis; A&R: Paul DeMitta, Joseph Friscia; Pub.: Harry Watnick; Adv.: Fern Golob, James Dowdell; Promo.: Gino Corbum.
 Roulette Recs. Inc., 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 757-9880. Pres.: Morris Levy; Exec. VP: Nate McCalla; VP: Howard Fisher; VP Sales & Tape: Joe Kolsky; A&R Dir.: Fred Bailin.
 Int'l branch: England.
 Labels: (Owned) Roulette, Tico, Alegre, Calla, Mardi Gras, End, Gone, Rama, Gee, Costar; (distributed) Zea.
 Int'l rep.: Argentina (Sicamericana), Australia (Phonogram), Austria (Vogue in France), Belgium (Vogue in France), Brazil (RCA), Canada (GRT), Colombia (Fuentes), Denmark (Sonet in Sweden), Eire (Polydor in UK), Finland (Sonet in Sweden), France (Vogue), Germany (Bellaphon), Greece (Helladisc), Hong Kong (Nippon Columbia in Japan), Italy (Carosello), Japan (Nippon Columbia), Mexico (Orfeon Videovox), Netherlands (Vogue in France), New Zealand (Polygram), Norway (Sonet in Sweden), Peru (El Virrey), Portugal (Columbia in Spain), Singapore (Nippon Columbia in Japan), South Africa (Trutone), Spain (Columbia), Sweden (Sonet), Switzerland (Vogue in France), UK (Polydor), Uruguay (Sicamericana in Argentina), Venezuela (Palacio de la Musica).
 Round, see Lynn's Prod'ns.
 Round-Up, see Discotape.
 Rouser, see Building Community Art.
 Roy, see Brite-Star.

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Labels: (Owned) Royal, Dance West.
Int'l rep.: Philippines (Sound Inc.).

Royal American Recs. Inc., 1310 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 298-4436. Cable: ROYAM. Pres., A&R, Sales & Mktg.: Dick Heard; Promo.: Barbara Starling.
Labels: (Owned) Royal American; (distributed) 50 States.

Royal Blue, see International Rec'g Co.

Bill Rucker Ent's., 2416 Morningstar Dr., Indianapolis, Ind. 46229. Tel: (317) 897-4151. Pres., A&R, Pub. & Promo.: Bill Rucker; VP, A&R & Pub.: Robert Artmire; Ass't VP, Adv. & Promo.: R. J. Fisher.
Labels: (Owned) Bi-Ru, Rufish; (distributed) Jet, Solid Gold.

Rufish, see Bill Rucker.

Rugby, see Inside.

Rush, see BET.

Dayton Rushing Ent's. Inc., PO Box 1725B, Tampa, Fla. 33612. Pres. & Promo.: Dayton W. Rushing; VP, Pub. & Adv.: Robert S. Borders.
Labels: (Owned) Dayton, Genesis, Wendi, Russell Recs. Inc., PO Box 3318, 1403 Callens Rd., Ventura, Calif. 93003. Tel: (805) 642-3555. Pres.: Ted Russell; VP: Christine S. Million; Sec'y-Treas.: Doris Russell.

Rust, see Laurie.

Rustique, see Band Box.

Rutland Recs., 25 Walker Pl., Lowell, Mass. 01851. Tel: (617) 453-8751. Contact: Winthrop Warren Prevost.
Home office: UK.

S

S C R S, see Super Cities.

S C S, see Spectrum.

S M C, see Spanish Music Center.

S P E B S Q S A Inc., PO Box 575, 6315 Third Ave., Kenosha, Wis. 53140. Tel: (414) 654-9111. Exec. Dir.: Barrie Best; Int'l Pres.: Richard de Montmollin; Communications Dir.: Hugh Ingraham; Music Education & Servs. Dir.: Robert D. Johnson; Admin. Dir.: Dallas A. Lemmen.
Labels: (Owned) SPEBSQSA.

S R, see Syntonic Research.

S S S Int'l, see Shelby Singleton.

Sabell Recs., Box 6765, Fort Myers, Fla. 33901. Tel: (813) 481-1634. Pres.: Marty Sabelli.

Sable Recs., 2224 Belvedere Dr., Jackson, Miss. 39204. Tel: (601) 373-4150. Owner, Pres. & A&R: Johnny Angle; Pub.: James Farris; Promo.: Micky Gibson.

Sabre Prod'ns Inc., 755 Steves Ave., San Antonio, Tex. 78210. Tel: (512) 532-3121. Pres.: John B. Henderson; VP A&R: Marvin Montgomery; VP Sales & Mktg.: E. J. Henke.
Labels: (Owned) Sabre, Brazos, El Capitan, Harlem, Legacy, Satin, TFM-Party.

Sacred, see Word.

Saddle, see Super Cities.

Saguaro, see Boyd.

St. Clair Prod'ns (div. of J.J. Jules Ent's.), 485 Fort Couch Rd., Pittsburgh, Pa. 15241. Tel: (412) 833-7777. Owner: Julius Jules Kruspir.
Labels: (Owned) St. Clair, AM/FM, Arrow, Dynamic, Fort Couch, Gigi, Jules-Tones, Paloma.

St. Faybill/Adam, see Motivestor.

St. George-McHall Recs., 1822 N. Wilcox Ave., Hollywood, Calif. 90028. Tel: (213) 467-7345. Gen. Mgr.: Dale D. Hallcom.
Labels: (Owned) McHall, St. George.

St. Lewis, see Kiderian.

St. Peter, see Golden/Ebb-Tide.

Salsa, see Mary Lou.

Salt City, see Elppa Rednet, listed under "E."

Salvador, see King Cole.

Samter, 512 Lafayette St., Gretna, La. 70053. Tel: (504) 361-9168. Pres.: Samuel C. Territo.

Samuel, see Money Town.

San Francisco, see Fillmore.

Sanfris Rec. Co. Inc., 1674 Broadway, Rm. 309, New York, N.Y. 10019. Tel: (212) 582-5799. Pres.: Santa Friscia; Gen. Mgr. & Sec'y-Treas.: Angela DePaul.

Sansu, see Deesu.

San-Trop, see Casa Prod'n.

Sara, see American Music Corp.

Sariron, see Ronsar.

Sashay Recs., 1825 Sylvania Ave., Toledo, Ohio 43613. Tel: (419) 475-8059. Mgr.: James Thomson.

Satara Rec. Co., 5615 NE 14 Ave., Portland, Ore. 97211. Tel: (503) 287-1021. Exec. VP: Al Dobbins.

Satch Rec'g Co., 9147 S. Michigan Ave., Chicago, Ill. 60619. Tel: (312) 785-6035. Pres.: Mrs. Johnnie M. Finch; VP: Merrill R. Finch; VP Promo.: John B. Finch.
Labels: (Owned) Satch, Belton.

Satin, see Sabre.

Satyagraha, see CAVU.

Savoy Rec. Co. Inc., 56 Ferry St., Newark, N.J. 07105. Tel: (201) 344-1400. NYC Tel: (212) 962-3354. Cable: SAVREG. Pres.: Herman Lubinsky; Sales Mgr.: Fred Mendelsohn.
Labels: (Owned) Savoy, Gospel, Regent, Sharp, World Wide.
Int'l rep.: Argentina (Trova), France (BYG), Japan (CBS/ Sony), South Africa (Gallo).

Scala, see Everest.

Scandan, 687 Forrest Park Dr., Riverside, Calif. 92501. Tel: (714) 683-2776. VP: Anthony Marinello.

Scandinavian Music Co., 2631 Seminary Ave., Oakland, Calif. 94605. Tel: (415) 569-6281. Owner: John Lindberg.
Label: (Owned) Harmony Music.

Scarab, see Great House.

Scene Prod'ns, PO Box 1243, Beckley, W. Va. 25801. Tel: (304) 252-4836. Prod'r: Richard L. Petry.
Label: (Owned) Scene.
Int'l rep.: Philippines (Sound Inc.).

Sceneville Musical Rec. Co. 85-55 76 St., Queens, N.Y. 11421. Tel: (212) 296-8738. Pres.: A. Kleinfeldt; VP & Sales Mgr.: Bob Knudsen; A&R Dir.: Jim Knudsen.
Label: (Owned) Sceneville.
Int'l reps.: Belgium, France, Germany, Netherlands (British European Rec. Corp. in Belgium), Philippines (Mareco).

Scepter Recs. Inc., 254 W. 54 St. New York, N.Y. 10019. Tel: (212) 245-5515. Cable: SCEPTERMUS. Pres.: Florence Greenberg; Exec. VP: Sam Goff; VP Nat'l Rec. Sales: Ed Kushins; VP & Gen. Mgr. Tape Div.: Jerry Geller; VP A&R: Stanley Greenberg; Nat'l Promo.: Steve Rudolph; Tape Sales Mgr.: Al Abraskin; R&B Gen. Mgr.: Chris Jonz; Hob Div. Gen. Mgr.: John Bowden; Pub. & Adv.: Murray Ross; Int'l: Ed Chalpin.
Labels: (Owned) Scepter, Wand, Hob, Mace; (distributed) Bamboo, Madtat, Tiffany, Toddlin' Town.
Int'l reps.: Argentina (Trova), Australia (Festival), Belgium (Vogue in France), Brazil (Tape Tape), Canada (Compo), Denmark (Metronome), Finland (Cupol in Sweden), France (Vogue), Germany (Teldec), Greece (General Music), Israel (Zakiphon), Italy (CGD), Jamaica (Federal), Japan (Teichiku), Mexico (Orfeon Videovox), Netherlands (Decca), Norway (Cupol in Sweden), Philippines (Mareco), Portugal (Vadeca), Singapore (Cosdal), South Africa (Gallo), Spain (Discophon), Sweden (Cupol), Switzerland (Musikvertrieb), UK (Decca), Venezuela (La Discoteca).

Al Schmitt Prod'ns, 6671 Sunset Blvd., Suite 1521, Hollywood, Calif. 90028. Tel: (213) 486-8556. Pres. & A&R: Al Schmitt; Promo.: Russell Schmitt.
Label: (Owned) Pentagram. (Distributed by Viva & Warner Bros.).

Scholastic Audio-Visual, 50 W. 44 St., New York, N.Y. 10036. Tel: (212) 867-7700. Dir.: Don Molner; Trade Sales Mgr.: Marvin Bergstein.
Label: (Owned) Scholastic.

A. Schroeder Int'l Ltd., 25 W. 56 St., New York, N.Y. 10019. Tel: (212) 582-8810. Cable: SCHROMUS. Pres.: Aaron Schroeder; VP: Mrs. Abby Schroeder; A&R: Bruce Kramer.
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Labels: (Owned) Aurora, Dove, (SEE ADVERTISEMENT)

Franz Schubert Music Recs., 425 W. Broadway, Fort Worth, Tex. 76104. Tel: (817) 332-5995. Owner & A&R: Franz Schubert.
Labels: (Owned) Franz Schubert Music, Unidap.

Scoloran Recs., PO Box 441, Northridge, Calif. 91324. Tel: (213) 886-0707. Owner: David M. Seiden.

Score, N.Y., see Garrawak.

Score Recs. (div. of Parliament Rec'g Studio), 4005-07 W. Washington, Chicago, Ill. 60624. Tel: (312) 638-6851. Pres.: E. S. Alexander; Musical Dir.: Wadie Burton; Sales Mgr.: Stanly Alexander; Adv. & Promo.: Albert Reed.

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Fred Philipp; Promo.: Jimmy Wonder; Tape: Pete Wurster.
Labels: (Owned) Infinite, Pantomime, Scorpio; (distributed) Exodus, Rendezvous, Tetragrammaton.

Scotte, see OMPF.

scratch, see Rose Bridge.

Scripture, see Ambassador.

Seagull Recs., PO Box 4096, Warrington, Fla. 32507. Tel: (904) 455-2263. Pres., Prod'r & Int'l: Larry L. Stevens; VP: W.J. Petersen; Sales Mgr.: Danny Hurst; Pub. Mgr.: Gladys Petersen; Adv. Mgr.: Gale Smith; Promo. Mgr.: Lois Elliott.
Branches: Bessemer, Ala., PO Box 422. Zip: 35020. Mgr.: Rabe Perkins—Montgomery, Ala., 2749 Fisk Rd. Zip: 36101. Mgr.: Rebe Gosdin—La Mesa, Calif. 5544 Lake Murray Blvd. Zip: 92041. Mgr.: Eugene Leigh—New Orleans, La., 4851 Charmes Ct. Zip: 70129. Mgr.: Willie Haugen—Nashville, Tenn., PO Box 1062. Zip: 37202.
Int'l branches: Denmark, England, Sweden.
Labels: (Owned) Kountry 44, Rocket, Seagull, Seagull Int'l.

Sea-King, see Centaur.

Sea-West, see Ridon.

Sebring Rec. Co., 1223 W. Lehigh Ave., Philadelphia, Pa. 19133. Pres.: Bill Perry; VP: Henry Gibson; Sales & Mktg.: John Perry; Adv.: Barbara Perry.
Labels: (Owned) Sebring; (distributed) Phil-L.A. of Soul.

Seeco, see Met Richmond.

Seed, see Rowley.

Segue Recs. Inc. (sub. of WRS Inc.), PO Box 7126, Pittsburgh, Pa. 15213. Tel: (412) 683-6300. Pres.: F. Jack Napor; VPs: Olaf Kuusker, Terry Lee; Pop A&R: Terry Lee; Jazz A&R: Nathan Davis; Sales: Richard Newton; Mktg. Dir.: Jack R. Rabius; Promo.: George Bacasa.

Selson, see Johnson.

Semaphore, see Vantage.

Senator Recs., 1225 N. Chester, Bakersfield, Calif. 93308. Tel: (805) 393-1000. Pres.: Jack McFadden; VP: V.J. McFadden.
Labels: (Owned) Revalon, Senator.

Sensation Recs., 2080 Peachtree Ind'l Ct., Chamblee, Ga. 30341. Tel: (404) 458-8649. Pres.: G. Van Greene; Exec. VP & Gen. Mgr.: Michael J. Schieman.

Sequel, see Rick Tinory.


Seraphim, see Capitol.

Serenus Rec'd Editions, PO Box 267, Hastings-on-Hudson, N.Y. 10706. Pres. & A&R: Paul Kapp.
Labels: (Owned) Serenus, Serenus Rec'd Editions.

Session One, see Daniels.

Sets in Order, 462 N. Robertson Blvd., Los Angeles, Calif. 90048. Tel: (213) 652-7434. Pres.: Bob Osgood; Sales Mgr.: Marvin Franzen.
Int'l rep.: Canada (Gerry Hawley).

Seven Arts Press Inc., 6605 Hollywood Blvd., Rm. 215, Hollywood, Calif. 90028. Tel: (213) 469-1095. Gen. Mgr.: Joe Yore.
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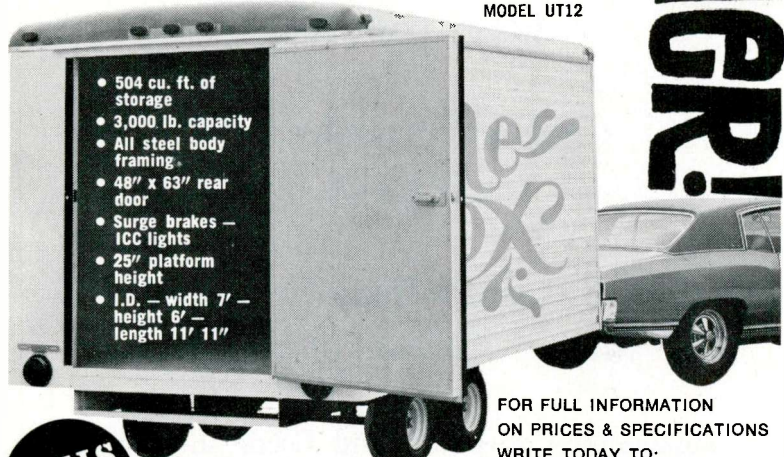
Tel: (504) 525-1139. Owner & Mgr.: Joe Banashak.
Labels: (Owned) Seven B, Alon, Busy B, Instant, Trandular, Tunekel.
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Label: (Owned) Seven Hills.
Seven Legions, see Southwestern.
Sevens Int'l Inc., 5850 Sandhurst, Suite F, Dallas, Tex. 75206. Tel: (214) 691-2558. Pres.: Michael Stanglin.
7th Sound, see Daniels.
Seventy 7, see JR & Goldband.
Shades of Blue Ents. Inc., PO Box 12601, 1906 South St., Nashville, Tenn. 37212. Tel: (615) 327-1357. Pres.: Ray Griffin; VP: Carla Scarborough.
Labels: (Owned) Cavalier, Note.
Sy Shaffer Ents. Inc., 82-19 192 St., Jamaica Estates, N.Y. 11423. Tel: (212) 776-3322. Pres. & A&R Prod'r: Sy Shaffer.
Branch: Southfield, Mich., 20620 Wayland. Zip: 48075. Tel: (313) 358-3642. Dir.: Mac Pitt.
Label: (Owned) Syse.
Shakespeare Rec'g Society, see Caedmon.
Shamrock, see American Music Corp.
Sharp, see Savoy.
Shawmut, see Casa Grande.
Sheffield, see Crystal Rec. Co.
Shells, see Impact Rec. Prod'ns.
Shelter, see Capitol.
Shenandoah, see Jim McCoy.
Sherree Heart, see Robbins.
Shield, see Carousel.
Shipp Rec. Corp., PO Box 552, Far Rockaway, N.Y. 11691. Tel: (212) 471-5673. Pres., Adv. & Promo.: Homer Lee; VP: Jean Shipp.
Labels: (Owned) Lee Shipp.
Shiptown Rec. Co., 722 Church St., Norfolk, Va. 23510. Tel: (703) 627-0895. Pres.: Noah H. Biggs; VP: Howard A. Williams; Gen. Mgr. & Pop A&R: Charles Hunter; Classical A&R: Wilson Williams. (Distributed by Dove Rec.).
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Sho-Boat, see Rose Bridge.
Shock, see L&W.
Shoestring, 3551 Bittersweet Rd., Richmond, Va. 23235. Tel: (703) 272-4404. Pres.: Steve Richardson Jr.
Shout, see Bang.
Showay Prod'ns Inc., 820 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 256-6351. Pres. & A&R: Bennie Hess; Sales & Promo.: D. L. Collins.
Labels: (Owned) Artist of Fame, Janalyn, Musicode, Popularity, Show Land, Tap; (distributed) Jet, Major, Space, Spade.
Show Biz, see Mega.
Showcase, see Pickwick Int'l.
ShowLand, see Showay Prod'ns.
Show 'N Tell, see General Electric.
Shreve-Nash Ents., PO Box 105, Zip: 71102; 754 Dalzell St., Shreveport, La. 71104. Tel: (318) 422-7376. Gen.

Mgr.: Dick Martin.
Label: (Owned) Aetna.
Shur-Tinga Recs., 254 E. 29 St., Los Angeles, Calif. 90011. Co.-Pres.: Duffy Hooks Jr., Larzett Collins.
Labels: (Owned) Shur-Tinga, Faith Special, Ground Hog, H&T, Hooks, Styletone.
Shy-Ann, see Take 4.
Sidetrack, see Dove Recs.
Sidewalk Hot Jazz, see Lakco.
Sierra Madre, see Latin Tape Co.
Signpost, see Atlantic.
Silver Cross, see Wild Recs.
Silver Dollar, see Jamie/Guyden.
Silver Staff, see Atwell.
Simon Says, see Record Guild of America.
Sincere Rec. Co., 8140 S. Morgan, Chicago, Ill. 60620. Tel: (312) 846-0276. Pres. & Int'l Mgr.: William Sandy Johnson; Prod'r: Nate Taylor; Sales, Mktg. & Promo. Mgr.: Tyrone Johnson.
Sincero, see John Harvey.
Sing, see Skylite-Sing.
Singcord Corp. (Recording Div. of Zondervan Corp.), Sta. C, Grand Rapids, Mich. 49506. Tel: (616) 456-5406. Pres.: Maurice H. Lehmann.
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Singing Pastor, see AMP.
The Shelby Singleton Corp., 3106 Belmont Blvd., Nashville, Tenn. 37212. Tel: (615) 291-2003. Cable: SHELREC. Pres. & A&R: Shelby S. Singleton Jr.; VP: John A. Singleton; VP Sales: Dick Bruce; VP Promo.: Buddy Blake.
Labels: (Owned) Midnight Sun, Plantation, SSS Int'l, Sun.
Sioux Recs., PO Box 223, Cambridge, Mass. 02139. Tel: (617) 235-7038. Prop.: Anthony De Jon.
Sir, see Audiofax.
Sire Recs. Inc., 165 W. 74 St., New York, N.Y. 10023. Tel: (212) 595-5500. Telex: 62622. Pres.: Richard Gottehrer; Mng. Dir.: Seymour Stein. (Distributed by Polydor).
Int'l branches: England, France.
Labels: (Owned) Sire; (represented) Fable (Australia).
Skinny Kid, see Creative Artists.
Skipper, see Met Richmond.
Skokie Recs., 5230 W. Howard St., Skokie, Ill. 60076. Pres.: Edward E. Mravik.
Skunk, see Cabot Entertainment Cos.
Sky Disc, see PIP.
Skylite, see Skylite-Sing.
Skylite-Sing Inc., 1008 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 244-6116. Pres.: Joel E. Gentry; Sales & Mktg.: Shirley Neely.
Labels: (Owned) Skylite, Sing, Christian Faith, Christian Folk, Stateswood, Temple.
Skyview, see Southern Sounds.
Skyway, PO Box 133, Hollywood, Calif. 90028. Owner: Everett L. Whenham.
Labels: (Owned) Red Fox, Skyway.
Sleep Teaching, see Knight Education.

Slide, see McKinnon.
Smash, see Mercury.
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Labels: (Owned) Stereoaddities, Carbooks, Duo, Living Rec. Library.
Smoke, see Ron Recs.
Snake Eyes, see All Platinum.
So-Bell Recs., 8506 Oak Ct., Los Angeles, Calif. 90046. Tel: (213) 654-8020. Owner: Tony Sobel; Prod'rs: Bobbie Taylor, Ed Green, Gordon DeWitty, Jimmy George, Tony Sobel.
Society for Forgotten Music, see Contemporary.
Socko, see The Total Sound.
Soi-Disant, see Exotic.
Solar, Calif., see Solar R.
Solar, 818 Sixth St., Union Beach, N.J. 07735. Tel: (201) 264-1962. Owner: John J. Bilotti.
Labels: (Owned) Solar, Zip.
Solar R Inc., Mystic Music Centre, 6277 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 464-9667. Pres., A&R & Tape: Doug Moody; VP & Int'l: Wally Moody; A&R, Pub. & Adv.: Cathy Furniss; Sales, Mktg. & Promo Mgr.: John Angel.
Labels: (Owned) Clock, Solar.
Sole, see Ron Recs.
Solid Gold, Ind., see Bill Rucker.
Solid Gold, Va., see Gotta Go.
Solid Rock, see Double U.
Solid Soul, see Soulin' .
Solid Soul/Bold Soul Prod'ns & Promos., 3282 E. 119, Cleveland, Ohio 44120. Tel: (216) 752-1904. Pres.: Carlos Artegas; Exec. VP: Anthony Luke.
Label: (Owned) Dupree.
Solid Sound Recs., 30 Lark Dr., Woodbury, L.I., N.Y. 11797. Tel: (516) 921-8550. Pres.: Joseph Docko Jr.; VP: Joseph Docko Sr.; Mgr.: Joy Docko.
Somar, see Met Richmond.
Somerset, see Alshire.
Som/Major, see Fermata.
Sonday, 144 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 274-9222. Pres.: Dionne Warwick; VP & Gen. Mgr.: Paul Cantor.
Songbird, see Duke/Peacock.
Song Power, see Creative Sound.
Songs by Sommers Recs., PO Box 322, Silver Spring, Md. 20907. Tel: (301) 946-9039. Owner: Henry J. Sommers.
Labels: (Owned) Songs by Sommers; (distributed) Advancement.
Songs of Faith, see Spar Rec.
Songs & Sounds of Nature, 19164 Pennington Dr., Detroit, Mich. 48221. Tel: (313) 862-7765. Owners: Edwin G. & Ann Boyes.
Label: (Owned) Wild Bird Songs.
Sonic, see Iowa Great Lakes.
Sono Mex, see Met Richmond.
Sonvel, see Velvet.
Sorority Frat, see Mayhams Collegiate.
Soul, see Motown.
Soulaire, see Kaytown.
Soul-Cat, see Big Deal.
Soul Control, see Southwestern.
Soul Division, see Daniels.
Souled Out, see Tom Bee.
Soul House Recs., 2650 Maryland Ave., Baltimore, Md. 21218. Tel: (301) 366-0730. VPs: Joe Shamwell, Curtis Wright; Sec'y-Treas.: Ben Siegel.
Soulin' Rec. Co., PO Box 15196, 2804 S. Claiborne Ave., New Orleans, La. 70115. Tel: (504) 899-8083. Pres.: Isaac Bolden; VP: Virgil Engeran; A&R Dir.: Jerry Bolden; Sales Dir.: George Pierce; Pub. & Adv.: Gladys Madison; Promo. Dir.: Ike Bolden.
Labels: (Owned) Soulin'; (distributed) Solid Soul, Soul Sound.
Soulmate, see Take 4.
Soul Mine, see Boddie.
Soulpak, see Creative Artists.
Soul-Potion Rec'g Co., 632 Holloway, Albany, Ga. 31705. Tel: (912) 439-8575. Pres. & Sales: Jesse Boone; VP: Bruce Jones; Pop A&R: O.C. Glayden; Classical A&R: Samuel Watts; Pub.: Robert Paul; Adv.: James Tucker; Promo.: Seth Riggens.
Labels: (Owned) Soul-Potion, Bruboon.
Soul Power, see Jewel.
Soul Rock, see Golden/Ebb-Tide.
Soul Roll, see Tom Bee.
Soul Salad, see Motivestor.
Soutsearch, see Kaytown.
Soulsonic, PO Box 10844, 1912 Kiest Ave., Dallas, Tex. 75207. Tel: (214) 371-6643. Pres.: Don Caesar.
Soul Sound, see Soulin' .
Soulsville, see Epstein.
Soultown Rec. Co. Pres.: Bobby Sanders. See Zay.
Soultrack, see Dove Recs. & Jody Recs. Inc.
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Soul Train, see Roosevelt Lee.
Soutville Rec. Co. Inc., 2308-10 N. Sixth St., Harrisburg, Pa. 17110. Tel: (717) 238-6704. Owner & Pres.: L.J. Walker; R&B Exec. Dir.: Robert L. Martin.
Labels: (Owned) Jay-Walking (distributed by Chess/Janus), Soulvile.
Souncot Recs. Inc., 1221 Lee Rd., Suite 120, Orlando, Fla. 32810. Tel: (305) 295-6170. Pres.: Bobby Lee Trammell; Promo.: Bunny Love.
Sound, Grand Rapids, Mich., see Sound Assocs.
Sound, New Haven, Mich., see Sound Inc., Mich.
Sound, Pa., see Sound Ents.
Sound Assocs., 894 Fuller NE, Grand Rapids, Mich. 49503. Tel: (616) 454-0228. Pres.: Bob Miller; Gen. Mgr.: Jim King.
Labels: (Owned) Disciple, Sound.
Sound Century, see American Music Corp.
Sound City Recs., 1214 Roosevelt, Ames, Iowa 50010. Tel: (515) 232-2991. Pres.: Steve Monroe.
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Labels: (Owned) Chevell, Sound Track; (distributed) Sound of Nashville

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Spanish Music Center Inc., Belvedere Hotel, 319 W. 48 St., New York, N.Y. 10036. Tel. (212) 582-4280. Pres. Gabriel Oller, A&R, Adv. & Promo. Andres Montero; Sales, Mktg. & Pub. Warren Hernandez
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Spirit, 1901 Peyton Ave., Burbank, Calif. 91504. Tel. (213) 849-5235/3600, 462-5423. Pres. Nick Therry.
Labels: (Owned) Spirit, Hat.

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Spinn Recs., Box 100-N, RFD 3, Stuart, Va. 24171. Tel. (703) 694-3047. Owner & Pres. Frank W. Singleton, Owner & VP: John F. Williams

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Spiritsoul Sound, see B-W Prods

Spirit, Pa., see Together.

Spirit, Tenn., see National.

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Labels: (Owned) Queen Vee, Spivey

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Labels: (Owned) Spoken Arts; (distributed) Bordas, La Voix de l'Auteur.

Spoken Word, see Dover.

Sports, see Lee Anderson.

Spotlight, see Kerr & Marjon

Spring, see Spring Recs. Inc. & Polydor

Springboard Int'l Recs. Inc., 1135 W. Elizabeth Ave., Linden, N.J. 07036. Tel. (201) 925-0600. Pres. Danny Pugliese; VP Sales: Bob Demain.
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Labels: (Owned) Spring, Event.

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ssExx, see R-Jay

Stack, see Together.

Stacks, see Wasp

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Stag, see Stag Rec

Stage Coach, see Colony "13"

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Stang, see All Platinum

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Star, Calif., see Contemporary.

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Starday, see Starday-King.

Starday-King Recs. (div. of Tennessee Rec'g & Publ'g Co. Inc.), PO Box 8188, 3557 Dickerson Rd., Nashville, Tenn. 37207. Tel. (615) 228-2575. Pres: Hal G. Neely;

VP. Freddy Bienstock, VP Sales & Mktg.: Col. Jim Wilson, VP Mfg., Johnnie Miller; Prod'n Dir.: Carlene Westcott, Pop Promo.: Hoss Allen; R&B Promo.: Bob Riley, LeRoy Little; C&W Promo.: Charlie Dick, Int'l: Peggy Downey.
Branch: New York, N.Y., 1619 Broadway, Suite 906. Zip: 10019. Tel. (212) 489-8170. VPs: Jerry Lieber, Mike Stoller; Creative Dir.: David Rosenberg; Pop Promo.: Mike Kelly
Labels: (Owned) Agape, Bethlehem, De Luxe, Federal, Good Medicine, Hollywood, King, Nashville, Starday; (distributed) Bridges, Hopi, Mandala, Metro Country, Mpingo, Trus.

Stardisc Rec. Co., 10337 E. Beach St., Bellflower, Calif. 90706. Tel. (213) 866-4146. Owner: Mearl Ellison.

Star Dust, see Mortonia.

Stardust, see Dogwood.

Star Gospel, see Alaska-Chi-Sound

Stark Rec. Co., 628 South St., Mount Airy, N.C. 27030. Tel. (919) 786-2865. Owner: Paul E. Johnson.
Labels: (Owned) Hello, Stark; (distributed) EKO, Pilot, Tornado.

Starla, see Original Sound.

Starlet, see Steve Crusade

Starlight, see Delta Int'l

Starr, see Professional Programming Inc.

Star Rec. Co., 520 Fifth Ave., New York, N.Y. 10036. Tel. (212) 682-5844. Pres. Tspora Miron; VP & Prod'n Dir.: Steve Moore, VP & Mktg.: Mel Ginsberg; VP & Int'l Mgr. Thelma Moore; Pub. Jon Arthur; Promo: Maria M. Gadreau.

Star Showcase, see Louis J. Ferriol

Startime, see Abnak.

Startown, see Dove Recs.

Star-Trek Recs. (div. of Union Electronics Co.), 3211 Park Ave., St. Louis, Mo. 63104. Tel. (314) 664-8888. Pres. & A&R: Jack Allison, VP & A&R: George Tinnon; VP Dist'n: Erik Allison, Gen. Mgr., Pub. & Adv.: Charles Allison.
Labels: (Owned) Erik, Star-Trek.

Stateswood, see Skylite-Sing.

Stax Recs. Inc., 98 N. Avalon Ave., Memphis, Tenn. 38104. Tel. (901) 278-3000. Telex: 53-5133. Pres: Jim Stewart, Exec. VP: Al Bell, Corporate Mgr.: John Smith; Sr. VP A&R: Isaac Hayes; VP Adv.: Larry Shaw; Pub. Dir.: Deanie Parker; Int'l Dir.: Donna Breakstone.
Labels: (Owned) Stax, Volt, Enterprise, Respect, Gospel Truth; (distributed) Ardent, Dig, Ko-Ko, Mikim, We Produce

Steady, see Tranquility.

Steal, see Southern Sounds

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Stephanie, see Montel.

Stereo, see Contemporary.

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 Stereo Treasury Series, see London.
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 Summit, see Summit Sound.
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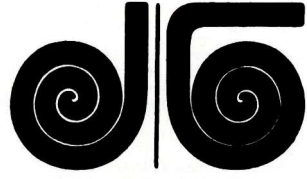
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 Toys, see L&W.
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 Tribute, N.Y., see GWP.
 Tribute, Ohio, see World Library Publ'ns.
 Tri-City, see Karma.
 Tridelta, see McKinnon.
 Trip, see Springboard.
 Triple P, S. Marvin Rd., Lyons, Ga. 30436. Tel: (912) 565-8316. Pres. & Gen. Mgr.: Pete Pittman.
 Trip Universal, see Great World of Sound.
 Tri-Som, see TK.
 Tri-State, see Style.
 Triumph, see Hardie W. Daniel.
 Trius, see Starday-King.
 Trophy, see Rem.
 Tropical, see Met Richmond.
 Truffle Recs. Inc., 10 Ramsey Pl., Albany, N.Y. 12208. Tel: (518) 438-6587. Cable: TRUF. Pres. & A&R & Promo. Dir.: Michael T. Olesko; Sales & Mktg.: Steve Colfer.
 Branches: Los Angeles, Calif., 1545 S. Gramercy, Zip: 90019. Tel: (213) 734-8036. Dir.: William Cioffi—New York N.Y., 321 E. 12 St., Apt. 22. Zip: 10003. Tel: (212) 677-8474. Pres.: Dominick Spodofora; VP: Tadeo Yoshida.
 Labels: (Owned) Truffle, Mothbump, Wahr.
 Trump, see Allen-Martin.
 Trust We In God Ents., 17928 Tiara, Encino, Calif. 91316. Tel: (213) 342-3487. Owner: Wayne Nostrant; Promo.: Terry Wooley.
 Label: (Owned) TWIG.

Trusty Recs., Nebo, Ky. 42441. Tel: (502) 249-3194. Pres.: Elsie Childers.
 Tumbleweed Recs. Inc. (sub. of Famous Music Corp.), 1368 Gilpin St., Denver, Colo. 80218. Tel: (303) 321-4010. Pres.: Larry Ray; VP & A&R: Bill Szymczyk.
 Label: (Owned) Tumbleweed (also see Famous), Int'l reps.: Canada (Quality), rest of world (EMI).
 Tunekel, see Seven B.
 Turbo, see All Platinum.
 Turnabout, see Vox Prod'ns.
 Turner Inds. Entertainment Co. of America, PO Box 1659, Beverly Hills, Calif. 90213. Exec. Pres.: Lawrence Turner.
 Label: (Owned) Turner Sound.
 Turner Sound, see Turner Inds.
 Turn On, see Impact Rec. Prod'ns.
 Turtle Creek, see Pompeii.
 Twain Recs., 796 McCoy Rd., Franklin Lakes, N.J. 07417. Tel: (201) 337-5684. Pres.: Bob Both.
 12th Street Prod'n Inc., 4500 Montrose, Houston, Tex. 77006. Tel: (713) 529-4624. Contacts: Dennis Collins, Deputy Bateman III.
 Label: (Owned) DMC.
 Twelvetees, see Briarmeade.
 20th Century-Fox Rec. Corp., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 957-7762. Cable: CENTFOX. Contact: Paul Barry.
 Labels: (Owned) 20th Century-Fox, Movietone.
 Int'l reps.: Argentina (Prodisa), Australia (Festival), Brazil (CBS), Canada (Capitol), Colombia (CBS), France (Barclay), Germany (CBS), Israel (Eatonics), Italy (Carosello), Japan (Victor), Mexico (Gamma), Peru (CBS), Philippines (Mareco), Portugal (Radio Triunfo), South Africa (Gallo), Spain (Hispanovox), UK (EMI), Venezuela (CBS).
 20th Century Recs., 8255 Sunset Blvd., Los Angeles, Calif. 90046. Tel: (213) 656-8575. Pres.: Russ Regan; Nat'l Sales Mgr.: Tom Rodden; Nat'l Promo. Dir.: Paul Lovelace; Nat'l R&B Promo. Dir.: Hosea Wilson.
 21st Century Sound, see American Music Corp.
 Twin, see Great World of Sound.
 Twin Artist Recs., Box 303, 654 River Dr., Garfield, N.J. 07026. Pres.: Charles W. Nicklus.
 Labels: (Owned) Artist, Twin Artist.
 Twinnight Recs. Inc., 233 E. Erie St., Chicago, Ill. 60611. Tel: (312) 664-9119. Contacts: Peter H. Wright, Howard Bedno.
 Labels: (Owned) Twinnight, Blues on Blues, Sunlight, Torrid.
 Twink, see Twink Recs.
 Twinkie, see Centaur.
 Twink Recs., PO Box 6494, Austin, Tex. 78762. Tel: (512) 477-3544. Pres.: James Polk; PR: Aaron Cash.
 Two Worlds, see Two Worlds Leisure Time.
 Two Worlds Leisure Time Corp. of America, 239 W. 18 St., New York, N.Y. 10011. Tel: (212) 989-7200. Pres.: Al Ciaola; VP: Ervin Litkei.
 Label: (Owned) Two Worlds.
 Ty-Do, see Biscayne.



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Warped Recs.: 8924 S. Austin, Oak Lawn, Ill. 60453. Tel: (312) 425-1067. Pres.: Phil V. Evans.
Warren Recs.: 3126 E. St. SE, No. 4, Washington, D.C. 20019. Tel: (202) 581-4698. Pres. & A&R: Dr. C. A. Warren; Nat'l Sales Dir.: Ralph Star; Sales & Mktg.: M. L. Ruffin, Pub.: D. Joiner, Adv.: Angie Warren; Promo: K. B. Brumfield, Charles White.
Warrior Recs.: 615 N. 16 St., Billings, Mont. 59101. Tel: (406) 259-2456. Pres. Chan Romero, James Jones.
Wasp Recs. (div. of Larue Inds.) Box 7171, Tacoma, Wash. 98407. Tel: (206) 752-8583. Pres. Ron Biberthaler; VP: Bill Wiley; Pop A&R: Nokie Edwards; C&W A&R: Gene Breeden; Sales Rep.: Jack Rogers, Promo.: Roy Young.
Labels: (Owned) Wasp, Hornet, Stacka; (distributed) Pecca, Feasible, Terraplane
Int'l rep.: Australia (Hadley)
Wassel, see Paramount Rec. Mfg.
Watts, see Discotape.
Waylon, see The Times Mgmt. Corp.
Way-Out Recs.: 1966 E. 55 St., Cleveland, Ohio 44103. Tel: (216) 361-9290, 391-0436. Pres. & Adv.: Lester Johnson; VP & A&R: James Buflard, Sales Exec.: Quentin Moore.
Branch: New York, N.Y., 16 W. 55 St., Suite 317. Zip: 10019. Tel: (212) 586-7662. Pres.: Fred Frank
Labels: (Owned) Way-Out, Bos, Genesis.
Waytone, see Juke.
Weasel, see Creative Artists.
Weed, see Motown
Fred Weinberg Prod'ns Inc., 16 Dundee Rd., Stamford, Conn. 06903. Tel: (203) 322-5778. Cable FREJO. Pres. & A&R: Fred Weinberg; VP: Gregg M. Scott, VP A&R & Sales & Mktg.: Norman Rotholz, A&R: Carl Frberg, Tape: David Carey Lehman
Int'l branch: Mexico, Publicidad Kaplan
Labels: (Owned) Frejo, Vision.
Weird World, see TK
The Welte Legacy, see Recorded Treasures.
Wendi, see Daylon Rushing.
We Produce, see Stax.
West, see West Recs.
Westbound Recs. Inc., 14643 Joy Rd., Detroit, Mich. 48228. Tel: (313) 584-1279. Pres.: Armen Boladian, Promo. Dir.: Bernie Mendelson. (Distributed by Chess/Janus—Janus)
Westend, see Jon Badaeux.
Western, see Discotape.
Westminster, see ABC/Dunhill
Westminster Gold, see ABC/Dunhill—Westminster
Westpark, see Jimmy Duncan
West Recs., 709 Gower St., Hollywood, Calif. 90038. Tel: (213) 464-3483. Owner, Sales & Mktg.: George E. Clements; Opns. Mgr.: James McGuckin; A&R Dir.: Sean Merrifield, Pub.: Silvia Fisher, Promo.: Jon Badaeux.
Labels: (Owned) West, Dynasty, E. Lane
Int'l rep.: UK (Beacon).
West Wind, see Metrobeat.
Wheel, see RCA.
Whirlwind, N.C., see Tornado Recs.
Whirlwind Recs., Inc., 107 N. Cumberland, Sheridan, Ark. 72150. Tel: (501) 942-2761. Pres. & Gen. Mgr.: Dalton Edwards; VP, Dist. & Promo.: Elton B. Mitchell, VP, A&R: John E. Holaday
Branch: Nashville, Tenn., Capitol Recs. Bldg., 806 16 Ave. S., Suite 213. Zip 37203. Tel: (615) 256-1288.
Labels: (Owned) Whirlwind, Exeter.
Whirlybird, see Audio Arts
Whit, see Jewel.
White Rock Recs. Inc., 401 Wintermantle Ave., Scranton, Pa. 18505. Tel: (717) 343-6718. Pres. & Sales Mgr.: Phil Ladd; Tape Mgr.: John Shandra.
Labels: (Owned) White Rock, Ladd, Llana.
Whiz, see Double Shot
Whooper, see Volcano.
Wide World, see Stoneway.
Widget Rec'g Inc., PO Box 2446, Muscle Shoals, Ala. 35660. Tel: (205) 381-1300. Pres.: Ron Ballew, Exec. Ass't to Pres.: Debbie Williams; Exec. Mktg. Ass't: John Bordonero.
Labels: (Owned) Widget, Rosa
Wild, see Wild Recs.
Wild Bird Songs, see Songs & Sounds of Nature.
Wild Recs., 633 Massachusetts Ave., Boston, Mass. 02118. Tel: (617) 266-1002. Owner: Fred Le Blanc.
Labels: (Owned) Bluestown, My, Silver Cross, Wild.
Jerry Williams Prod'ns Inc., 76 Long Dr., Hempstead, L.I., N.Y. 11550. Tel: (516) 538-9860. Pres. & A&R & Promo.: Jerry Williams Jr.; VP & Promo.: Yvonne Williams; VP Mktg.: Gary Bonds, Adv.: Charles Whitehead; Promo.: Bill Craig, Steve Wallace.
Branches: Hollywood, Calif., 8400 Sunset Blvd. Zip 90069. Tel: (213) 652-9674—Nashville, Tenn., 1011 Woodland St. Zip: 37206. Tel: (615) 227-5081
Labels: (Owned) Mankind (distributed by Nashboro), Stone Dogg, Swamp Dogg Presents (distributed by Jame/Guyden).
Wills Music & Printing Co., PO Box 211, Arlington, Tex. 76010. Tel: (817) 274-6762. Owner: Calvin Wills.
Label: (Owned) Sword & Shield
Winchester, see Jim McCoy.
Windfall Recs., 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 765-8450. Pres. E. S. Prager, VP: Felix Pappalardi. (Distributed by Bell Recs.)
Windsor, Bakersfield, Calif., see Pike.

Windsor Recs. Co., 651 1/2 S. Bright Ave., Whittier, Calif. 90601. Tel: (213) 698-7010. Pres.: Edward H. Lowry.
Wine, 142 E. Kennedy Ave., Pittsburgh, Pa. 15214. Tel: (412) 321-3282. Owner: James Grimes
Labels: (Owned) Kathy, Wine.
Win or Lose, see Atlantic.
Wizdom Recs. Inc., 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 765-4680. Pres.: Jimmy Wisner.
Wooden Nickel Recs. Inc., 400 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 277-8447. Bd. Chm.: Jerry Weintraub; Pres.: Bill Traut, VPs: Jim Golden, Bob Monaco. (Distributed by RCA).
Branches: Chicago, Ill., 25 E. Chestnut St. Zip 60611. Tel: (312) 751-0707—New York, N.Y., 136 E. 55 St. Zip: 10022. Tel: (212) 752-1563.
Wooten, see Style.
Word Inc., 4800 W. Waco Dr., Waco, Tex. 76710. Tel: (817) 772-7650. Pres.: Jarrell F. McCracken, Exec. VP: William R. Carden, VP A&R Dir.: Canaan Div.: Marvin Norcross; VP, A&R Dir.: World Div.: Kurt Kaiser; Trade & Sales Mgr.: Francis Heatherley, VP Finance: B. J. McDonald.
Int'l branches: Australia (Sacred), Canada (Word), England (Word), New Zealand (Sacred).
Labels: (Owned) Word, Canaan, Myrrh, Sacred; (distributed) Light
Wordcraft, see Vocab.
World Library of Sacred Music see World Library Publ'ns.
World Library Publ'ns Inc., 2145 Central Pkwy., Cincinnati, Ohio 45214. Tel: (513) 421-1090. Gen. Mgr.: David Island; Admin. Ass't: Dorine Kaps, Sales Mgr.: William Duffy.
Branch: Chicago, Ill., 5040 Ravenswood. Zip 60640. Tel: (312) 769-1000
Labels: (Owned) Tribute, World Library of Sacred Music, World Library Publ'ns.
World Wide, see Savoy
Worldwide Headliner, see Robbins.
Worthy Recs. Co., 1909 Ave. K, Brooklyn, N.Y. 11230. Tel: (212) 377-4321. Owner: Gil Snapper
Labels: (Owned) Worthy, Burundi, Ha-Ha, Kenya.
Wrayco Recs., 8005 Pulaski Hwy., Baltimore, Md. 21237. Tel: (301) 682-5560. Pres.: Lewis B. Chitty; VP: Ann Callahan; Promo. Mgr.: Pat Nelson.
Wrecked, see Rik Tinory.
Charles Wright Agency, 4401 Main St., Dallas, Tex. 75226. Tel: (214) 827-5023. Prod'r: Charles Wright.
Branch: Nashville, Tenn., Nash-Wright Prod'ns, PO Box 701. Zip 37202. Promo.: Murray Nash.
Labels: (Owned) All Season, Danrite, Hullabaloo.
Steve Wright Prod'ns, PO Box 626, Tyler, Tex. 75701. Tel: (214) 592-0591. Pres.: Steve Wright.
Label: (Owned) Thunderball.

X

X Y Z, see Chicory.

Y

Yazoo, see Blue Goose.
Yellowstone Prod'ns, Box 971, Miles City, Mont. 59301. Tel: (406) 232-3505. Pres.: Burch Ray.
Label: (Owned) Yellowstone.
Yoga Int'l, 18 Wade St., Brighton, Mass. 02135. Tel: (617) 782-6631. Pres.: Yogi Khanna.
Home office: India
Yolanda, see Lynn's Prod'ns.
Yorkshire, Mich., see Belholly.
Yorkshire, Pa., see Record Club of America.
Yorktown Rec., 347 Litchfield Ave., Babylon, L.I., N.Y. 11702. Tel: (516) 661-9842. Pres.: Suzette Miller; Mgr. & A&R: William H. Miller
Labels: (Owned) Yorktown, Miller High Figh
Young, see Fermata
Young People's Recs., see The Franson Corp.
Yucca Recs., 1706 College, Alamogordo, N.M. 88310. Tel: (505) 437-4491. Owner: Calvin Boles.
Yussels, see Jo-Park.

Z

Z Recs., PO Box 817, Poplar Bluff, Mo. 63901. Tel: (314) 785-3042. Pres.: Robert Zehm.
Zanzee, see Right-On.
Zap, see Rebel
Zap Recs., 6725 Sunset Blvd., Suite 308, Hollywood, Calif. 90028. Tel: (213) 469-2951. Pres.: Jose Wilson.
Labels: (Owned) Souttown, Zay.
Zea, see Roulette.
Zebra, see Fuzzwart.
Zing, see Alaska-Chi-Sound
Zion, see Chuck Chellman.
Zip, see Solar.
Zip Code, see Ralph's.
Zodiac, see L&W
Zondervan, see Singcord.
Zone, see Erwin & Glo-Lite.
Zonia, see Style.
ZonoQuad, see AcoustoGraphic.
Zouvenir, see Vantage
Zzelesta, see Parnaso.

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budget record labels

For complete listing, see Record Manufacturers section.

- A B, see Exotic.
A S A, see Met Richmond
Ace Hi, see Adco
Adkins, see Adco.
Advance
Alaska, see Alaska-Chi-Sound
Allegro, see Pickwick Int'l
Allison & Myra, see Alshire Int'l
Alma, see Met Richmond
Alshire Int'l
Ambassador
Amex, see Met Richmond.
Antilano, see Met Richmond.
Aria Senza Voce, see Alshire Int'l.
Artist of Fame, see Showay
Aster, see RCI.
Audio Guild, see Record Guild of America
Audio Spectrum, see Alshire Int'l
Azteca.
B B M, see Met Richmond.
B R C. N.Y., see Brunswick
B R C. N.Y., see Met Richmond
Baroneza, see Met Richmond.
Beau Brian, see AcoustoGraphic.
Beech Tone, see Fink-Pinewood.
Bella, see Di Bella
Bellare
Belltone, see Lee Anderson.
Benjamin-Lambert, see AcoustoGraphic.
Big-5, see Southern Sounds.
Bocar, see Met Richmond
Bos, see Way-Out.
Box, see MacArthur.
Broadcast, see Tornado Recs.
Bronjo, see Met Richmond.
Bruboon, see Soul-Po-tion
Bryte, see Brite-Star & The Genesis Rec. Co.
Buckboard, see Springboard.
Buckingham, see American Tape
C E C, see Cabot Entertainment Cos
C R 3, see Creative Artists
Caltex, see Apco
Camden, see RCA.
Cardinal, see Vanguard Rec'g
Carvier, see Met Richmond
Cave, see Cavern Sound
Cetra Opera Series, see Everest
Chance, see Casa Prod'n
Chytowns, see JermA
Cincy, see Adco
Clark, see Nugget
Coliseo, see Met Richmond
Colonial, see Met Richmond.
Columbina, see Met Richmond
Compose, N.J., see Ambassador
Contessa, see Cadet Recs.
Contrast, see Southwestern.
Cornerstone, see Supreme
Country Time, see Ralph's.
Crestview, see Mira Recs.
Crown, see Cadet Recs.
Cub, see Mother Cleg.
Custom, Calif., see Cadet Recs.
D M C, Ohio, see Dani Recs
Dance West, see Royal
Danny, see Met Richmond
Dawn, see Tranquility
Debut, see Curtain Call
Dellita, see Money Town
Design, see Pickwick Int'l
Diplomat, see Ambassador.
Discos Corona, see Cadet Recs
Don-Mar, see Casa Grande
Dove Recs.
Duplex, see Dove Recs.
Eco, see Musical Recs.
Economy, see Met Richmond.
Edissa, see Met Richmond.
Elgin, see Brite-Star
Encanto, see Met Richmond.
Everyman, see Vanguard Rec'g
Explorer, see Met Richmond
F S, see FSI.
Family, see Request
Fantastic, see Met Richmond.
Fax, see Cadet Recs
Fay, see La Salle.
Fenix, see Met Richmond
Filtro, see Met Richmond.
Fink-Pinewood
G H P, see The Genesis Rec. Co
G T O, see Le Mans
Gates, see Apco
Gem, see Marvel.
Genesis, see Way-Out.
Gospel Time, Ga., see Ralph's.
Grand Award, see ABC/Dunhill
H S I, see Harmonic Sounds Inc
Happy Days, see Dove Recs
Harmony, see CBS Recs
Harmony Music, see Scandinavian Music.
Heliodor, see Polydor
Hilltop, N.Y., see Pickwick Int'l
Hittsburgh, see Southern City.
Holy Trinity, see The Gospel Chord's Program.
Hurricane, N.C., see Tornado Recs.
Jackie, see Casa Prod'n.
Janalyn, see Showay.
Jardin, see Met Richmond
Jay Bird.
JermA.
Jody, Pa., see Vantage.
June Bug, see Trans World Sound
Kenn Recs.
King David, see Nashville Rec'g Servs.
Kirkwood, see Kontention.
L & M, see Mary Lou.
Ladd, see White Rock.
Lane, see West Recs.
Larric.
LeFevre, see Dawn Prod'ns
Limewood, see Fink-Pinewood.
Living Sound, see Corby
Lucky, see Adco
M F R, see Met Richmond
M M O, see Music Minus One
M & R, see Met Richmond
M V H, see Record Rendezvous
Mace, see Scepter.
Majestic, see American Tape
Mark IV, see Dove Recs
Marveltone, see Marvel.
Master, New York, N.Y., see Big Bunny.
Miller High Figh, see Yorktown.
Mona, see Met Richmond
Monitor
Mother Goose, see Cadet Recs
Mountain Dew, see Ambassador
Movietone, see 20th Century-Fox.
Musical Heritage Society
Music Guild, see ABC/Dunhill--Westminster
Music Library Rec'gs
Music Minus One
Music Mountain.
Music-O.
Musicode, see Showay.
Music Row, see Nashville Rec'g Servs.
Nada
Nashville, see Starday-King
New Star, see RCI.
Nina.
Nonesuch, see Elektra.
Norca, see Met Richmond
Odessa, see Met Richmond
Odyssey, see CBS Recs.
Old Sound, see Record Rendezvous.
Opaline, see Blue Hour
PanAsuN, see Del-Mar.
Part III, see CapCity.
Patriot, see Di Bella
Pepper Tree, see Advance.
Pet-Rat, see Record Rendezvous
Pickwick/33, see Pickwick Int'l.
Point, see Alaska-Chi-Sound
Ponce, see Met Richmond.
Popularity, see Showay.
Power, see Ambassador.
Prix, see Harmonic Sounds Inc
Progresso, see Met Richmond
Prominent, see Met Richmond
Prospect, see Met Richmond
Quicka, see Met Richmond.
R C M, see Rivera.
Ralcel, see Celest
Ralston, see Apco.
Real McCoy, see Jim McCoy
Red Wing, see Dawn Prod'ns
Reli, see Met Richmond.
Repeto, see El Saturn.
Revalon, see Senator.
Revancha, see Met Richmond
Richmond Opera Treasury Series, see London
Ring Star, see Alaska-Chi-Sound
Robin Hood, see Cadet Recs.
Rockin', see Rockin' Recs.
Rockmore, see Rockin' Recs
Rock Soul, see Dove Recs.
RoMur, see Virgo
Roy, see Brite-Star
Royal.
S C R S, see Super Cities

continued on page 65

children's record labels

For complete listing, see Record Manufacturers section

- Alvera.
American Themes & Tapes (AT&T), see Fairyland
Asch, see Folkways
Audio Book
Bomba Roja, see Record Guild of America.
Broad-sides, see Folkways.
Buffy, see Apco.
C E C, see Cabot Entertainment Cos
C M S.
Cantemos
Chapel, see Pacific Press
Children's Rec. Guild, see The Franson Corp.
Children's World Sales, see Jemkl.
Columbia, see CBS Recs
Conversa-Phone Institute
Cornerstone, see Supreme.
Cricket, see Pickwick Int'l
D M C, Tex., see 12th Street.
Decca, see MCA
Dickson.
Disneyland-Vista
Dynasty, see West Recs
Era, see Happy Tiger.
Fairyland.
Folkraft
Folkways
Golden, N.Y., see AA
Golden Wonderland, see AA
Happy Time, see Pickwick Int'l
Happy Tunes, see Springboard
Harmony, see CBS Recs
Head Start, see Fairyland.
Heidi, see Bellare
Imavox, see Astoria
International Themes & Teleplays (ITT), see Fairyland.
Janalyn, see Showay
Jitney Jane, see The Robin Corp.
Jody, Neb., see Apco
Jody, Pa., see Vantage.
Key Recs.
Kidd, see La Val
Kingdom, see Belholly
Let's Pretend, see Stereo Dimension
Mar-Kay
Mother Goose, see Cadet Recs.
Munchkin, see Antone.
Music Masters, see Vox Prod'ns
Muskorat, see Creative Artists.
Nina
Off Spring, see Springboard
Pathways of Sound.
Patriot, see Di Bella.
Pee Paw
Peter Pan, see Ambassador.
Peter Rabbit, see Alshire Int'l
Pet-Rat, see Record Rendezvous.
Playhouse
Prix, see Harmonic Sounds Inc
Repeto, see El Saturn.
Rhythms Prod'ns
Robin Hood, see Cadet Recs
Rocking Horse, see Ambassador.
Rockmore, see Rockin' Recs
Russell.
Satch
Scholastic
Simon Says, see Record Guild of America
Sound of Figaro, see FSI
Spoken Arts
Starb, see Blue Hour.
Sunshine, see Ambassador.
Tiger Tail, see Audiofidelity
Tom Thumb, see Rhythms Prod'ns.
Toy, see Raydar.
Vocalion, see MCA.
Word
Young People's Recs, see The Franson Corp.

St., New Orleans, La. 70122. Tel: (504) 949-8386.
 Pres.: Marshall E. Sehorn; VP: Allen Toussaint.
Label credits: Amy, Atlantic, Bell, Big Top, Deesu, Janus, Josie, Kent, Mala, Reprise, SSS Int'l, Sansu, Smash, Stax, White Cliff, Warner Bros.
 Tri-State Rec'g Co., 1767 Fort Henry Dr., Kingsport, Tenn. 37664. Tel: (615) 246-9701. Pres.: Basil J. Palmer; Gen. Mgr.: Tilford A. Salyer.
Label credit: Trail.
 Trod Nessel Prod'ns Inc., 10 George St., Wallingford, Conn. 06492. Tel: (203) 265-0010. Pres.: Thomas J. Cavalier; VPs: William E. Lobb, Earl D. Faber; Prod'r: Thomas J. Cavalier.
Label credits: Atco, Atlantic, Buddah, Cadet/Concept, Chess, Cobblestone, Kayden, Laurie.
 Trolley Prod'ns (member of The Trolley Group Inc.), PO Box 12232, Atlanta, Ga. 30305. Tel: (404) 892-8334. Pres.: Jim Healy; VP & Chief Eng.: John Duncan; Gen. Prod'r: Bob Lee; A&R Dir.: Rod Smarr.
Label credit: Tangerine.
 C. Trumbo Prod'ns, 6565 Sunset Blvd., Suite 315, Hollywood, Calif. 90028. Tel: (213) 466-4106. Owner: Cliff Trumbo; Gen. Mgr.: Brodrick Crawford; Prod'r: Dolly Trumbo.
Label credits: Dot, Liberty, Mercury, Trip.
 12th Street Prod'ns Inc., 4500 Montrose, Houston, Tex. 77006. Tel: (713) 529-4624. Pres. & Prod'r: Dennis Collins; Chief Exec.: Dupuy Bateman III.
Label credits: ABC, Dunhill.
 23 Prod'ns Inc., see Reel Sound.
 Steve Tyrell Ent's Ltd., 322 W. 48 St., New York, N.Y. 10036. Tel: (212) 489-8940. Pres.: Steve Tyrell; Prod'rs: Steve Tyrell, Al Gorgoni, Mark James.
Label credits: New Design, Scepter, Uni.

U

Ulsyra Prod'ns, 177 E. 87 St., New York, N.Y. 10028. Tel: (212) 879-1960. Pres.: Raoul Ronson.
Label credits: ABC, Audio Fidelity, Columbia, Cutty Wren, Decca, Epic, Karate, Laurie, MGM, Odyssey, Vox-Turnabout, Westminster.
 United Prod'rs Group, 1650 Broadway, New York, N.Y. 10019. Tel: (212) 247-2159. Contact: Morton Wax.
Label credits: Coral, United Artists.
 Unlimited Ltd., 2104 Lake Ave., Baltimore, Md. 21218. Tel: (301) 235-1588. Pres.: & Prod'r: Dave King.
Label credits: Jay Walking, Montgomery, Motown, Rattis, USA.
 Uptight Prod'ns Inc., 10333 W. McNichols, Detroit, Mich. 48221. Tel: (313) 861-3100. Pres.: Marvin Figgins; Prod'rs: Marvin Figgins, Tyrone A. Hite, George McGregor.
Label credits: Epic, United Artists.

V

Wayne Vance Prod'ns, PO Box 17006, Tucson, Ariz. 85710. Pres.: Wayne Vance; A&R & Eng.: Foster Cayce; Prod'rs: Lee Joy, John E. Leonard, Wayne Vance.
Label credits: Poke, Rusway, Solid Country.
 Van Pok Rec'g Corp., 150 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-0030. Pres.: Paul J. Vance; VP: Lee Pockriss; Prod'rs: Paul J. Vance, Lee Pockriss.
Label credits: Avco, Embassy, Capitol, Columbia, Decca, Kapp, MGM, Mercury, Odax, Paramount, RCA, Roulette, Scepter, United Artists.
 The Vantage Rec'g Co., PO Box 212, Pottstown, Pa. 19464. Tel: (215) 323-3336. Pres. & Exec. Prod'r: A. Alan Botto.
Label credits: Evatone, Motown, RCA Victor of Canada Ltd., Rare Earth, Riverside, Semaphore, Smithsonian Institution, Vantage, Wonderland.
 The Van Winkle Ent., 1549 N. Vine St., Suite 20, Hollywood, Calif. 90028. Tel: (213) 464-1389. Pres. & Prod'r: Joseph Van Winkle.
Label credits: Award, Era, Dore, RCA, United States, Warner Bros.
 Ed Ver Schure Prod'ns Inc., 210 W. 25 St., Holland, Mich. 49423. Tel: (616) 392-8229. Pres. & A&R: Ed Ver Schure.
Label credits: Capitol, Liberty-USA, Sidewalk, White Whale, World Pacific.
 Victrix Prod'ns Inc., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 586-1674. Pres.: Stephen Metz.
Label credits: Bell, Flying Dutchman, Scepter, Wheel.
 Norm Vincent Sound Rec'g Studios Inc., 4551 Brown Ave., Jacksonville, Fla. 32207. Tel: (904) 396-2529. Pres.: Norman F. Vincent; Gen. Mgr.: Thomas Markham.
Label credits: Atlantic, Jamie, United Artists, Viking.
 Virgo Recs. Inc., see RoMur Rec.
 Virtue, 1618 N. Broad St., Philadelphia, Pa. 19121. Tel: (215) 769-9479. Pres.: Frank Virtue; VP: John Stiles; Prod'rs: Peter De Angelis, Lou Lupo, John Stiles, Frank Virtue.
Label credits: ABC, Atco, Atlantic, Intrepid, Mercury, United Artists, Virtue.
 Viva Prod'ns Inc., 6922 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 466-1641. Pres.: Ed Silvers; Exec. VP: Mel Bly.

W

William F. Wagner, 14011 Ventura Blvd., Suite 201-C, Sherman Oaks, Calif. 91403. Tel: (213) 783-6888. Owner & Prod'r: William F. Wagner.
Label credits: Capitol, Chess, Phoenix.
 Warmac Prod'ns, 3915 Childress, Suite-C, Houston, Tex. 77005. Tel: (713) 664-1601. Pres.: Ward T. McCary; VP: Marion C. Ward; Prod'r: Ward T. McCary.
Label credits: Brand X, Malibu.

Warrior Prod'ns, 615 N. 16 St., Billings, Mont. 59101. Tel: (406) 259-2456. Pres.: Chan Romero; VP: James Jones, A&R: Chan Romero, Paul Ontiveros.
Label credits: Challenge, Philips, Solly, Warrior.
 Watermark Inc., 931 N. La Cienega Blvd., Los Angeles, Calif. 90069. Tel: (213) 859-3834. Pres.: Cyrus Faryar; VP: Ron Jacobs; Prod'rs: Cyrus Faryar, Steve Cohn.
Label credits: A&M, Chess, Elektra, GRT.
 Wednesday's Child Prod'ns Inc., 6430 Sunset Blvd., Suite 310, Hollywood, Calif. 90028. Tel: (213) 466-6296. Pres. & Prod'r: Jackie Mills; Sec'y-Treas.: Terri Fricon.
Label credits: Barnaby, Bell, CoBurt, Columbia, Epic, GRT, Jubilee, MGM, Metromedia, Okeh, Paramount, Pompeii, RCA, Tower, Uni, Vault, Warner Bros.
 Fred Weinberg Prod'ns Inc., 16 Dundee Rd., Stamford, Conn. 06903. Tel: (203) 322-5778; NYC Tel: (212) 581-9590. Pres.: Fred Weinberg; VP: Gregg M. Scott; Prod'rs: David Carey Lehman, Norman Rotholz, Fred Weinberg, Carl Freiberg.
Label credits: Alegre, Anvil, Columbia, Fania, Kapp, MGM, Manana, Rico, Roulette, Tico, United Artists, Vision, Warner Bros.
 Quentin W. Welty, PO Box 561, Wooster, Ohio 446 (216) 262-0361. Contact: Quentin W. Welty.
Label credits: B-W, Decca, Starday, United Artists.
 Western Head Music Co., Box 132B, Rt. 10, San Antonio, Tex. 78216. Tel: (512) 438-2465. Pres.: Auggie Meyers.
Label credits: Dome, Liberty, Polydor, United Artists.
 West Wood Prod'ns, 541 Fulmer Ave., Akron, Ohio 44312. Tel: (216) 794-1304. Pres.: Ernie Malick; VP: Tony Cudino; Prod'rs: Ernie Malick, Tony Cudino.
Label credits: Cameo-Parkway, Chess, Dupree, Eastwood, Westwood.
 Whalebone Prod'ns (div. of Whalebone Music), 2298 Stockbridge Ave., Woodside, Calif. 94062. Tel: (415) 369-4080. Owner: Elgen M. Long; Gen. Mgr.: & Prod'r: Harry E. Long.
Label credits: Long, RAK.
 Whisker Prod'ns, 3873 Bushnell Rd., Cleveland, Ohio 44118. Tel: (216) 932-5264. Pres.: Richard Whittington.
Affiliate: Richard Whittington Prod'ns.
Label credits: Dot, Paramount.
 Whitehouse Prod'ns Inc., 7825 Orchid St. NW, Washington, D.C. 20012. Tel: (202) 291-4911. Pres. & Prod'r: Van McCoy; Gen. Mgr.: Charles H. Kippis Jr.
Label credits: Abbott, Chess/Janus, Columbia, Sussex, Top & Bottom.
 Whiteway Prod'ns, 65 W. 55 St., New York, N.Y. 10019. Tel: (212) 757-4317. Pres.: Eddie White.
Label credits: Audio Fidelity, Butanz, Fine, MGM, Mr. G., RCA, RSVP, Rhapsody.
 Tim Whitsett Prod'ns, 4403 Manhattan, Jackson, Miss. 39206. Tel: (601) 366-2076.
Label credits: Ace, Chimneyville, Imperial, Musicor, Rim, Shout, Stax, Vivace, Volt.
 Widget Rec'g Inc., PO Box 2446, Muscle Shoals, Ala. 35660. Tel: (205) 381-1300. Pres.: Ron Ballew; Exec. Ass't: Debbie Williams; Prod'rs: Pete Carr, John D. Wyker.
Label credit: Elektra.
 Wild Prod'ns, 817 1/2 N. La Jolla, Hollywood, Calif. 90046. Tel: (213) 653-6759. Pres. & Prod'r: Christian Wilde.
Label credits: Capitol, Columbia, Creative Sound, Warehouse, Polydor, Uni, United Artists, Warner Bros.
 Jerry Williams Prod'ns Inc., 76 Long Dr., Hempstead, L.I., N.Y. 11550. Tel: (516) 538-9860. Pres. & Prod'r: Jerry Williams Jr.; VP: Yvonne Williams.
Label credits: Atco, Atlantic, Canyon, Capricorn, Cream, Elektra, Excello, Gregar, Mercury, United Artists.
 Marty Wilson Prod'ns, 185 West End Ave., New York, N.Y. 10023. Tel: (212) 362-9812.
Label credits: Capitol, Columbia, Decca, United Artists, Warner Bros.
 Ron Wilson Music Prod'ns, 1071 S. Cloverdale Ave., Los Angeles, Calif. 90019. Tel: (213) 933-2067. Pres.: Ron Wilson; Prod'rs: Ron Wilson, Jimmy Haskell.
Label credits: Abbott, Capitol, Columbia, Motown
 Windfall Music Ent. Inc., 161 W. 54 St., Suite 1403, New York, N.Y. 10019. Tel: (212) 765-8450. Pres.: E. S. Prager; VP: Felix Pappalardi.
Label credit: Windfall.
 Hal Winn Independent Prod'ns, 6565 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-3471. Pres. & A&R: Hal Winn.
Label credits: Dot Double Shot, Liberty, Mercury, United Artists, Warner Bros.
 Wishbone Prod'ns, 4014 Kingman Blvd., Des Moines, Iowa 50311. Tel: (515) 277-8435. Dir. & Prod'r: Alan Loots.
Label credit: Alexander.
 Charles Wright Agency, 4401 Main St., Dallas, Tex. 75226. Tel: (214) 827-5023. Prod'rs: Charles Wright, Murray Nash.
Label credits: All Season, Annie Oke, Danrite, Hulla-baloo, Nash-Wright, Starday
 Steve Wright Prod'ns, PO Box 626, Tyler, Tex. 75701. Tel: (214) 592-0591. Pres. & Prod'r: Steve Wright.
Label credits: Atco, Dot, Epic, Jamie, Lun, Thunderball.

Y

Yellow Bee Prod'ns Inc., 54 King St., New York, N.Y. 10014. Tel: (212) 255-3698. Pres.: Nick Peris; VP: Stephan Calt; Prod'rs: Nick Peris, Alonzo Boone, Stephan Calt, Sam Butler.
Label credits: Blue Goose, Epic, Yazoo.

Z

Z B S Media Inc., RD 1, Fort Edward, N.Y. 12828. Tel: (518) 695-6406.
Label credits: Big Toe, Rounder, Yorkshire.

budget record labels

continued from page 58

Samuel, see Money Town
 San-Trop, see Casa Prod'n.
 Scottie, see OMPC.
 Scripture, see Ambassador.
 Seraphim, see Capitol.
 Shawmut, see Casa Grande.
 Shipp.
 Showcase, see Pickwick Int'l
 Sidetack, see Dove Recs.
 Smoke, see Ron Recs.
 Somar, see Met Richmond.
 Somerset, see Alshire Int'l.
 Sono Mex, see Met Richmond.
 Soul-Potion.
 Souncot.
 Southwest, see Southwestern.
 Speedy, see Briarmead.
 Spinn, see Spinn Recs.
 Spoken Word, see Dover
 Sports, see Lee Anderson.
 Springboard.
 Star Gospel, see Alaska-Chi-Sound.
 Star Showcase, see Louis J. Ferroll.
 Startown, see Dove Recs.
 Stateswood, see Skyline-Sing.
 Stereo-Fidelity, see Alshire Int'l
 Stereo Treasury Series, see London.
 Stone Soul, see Antone.
 Sunset, see United Artists.
 Surrey Int'l, see Mira Recs.
 Sweet Thing, see Blackbird Int'l Recs.
 Tag, see Apco.
 Tap, see Showay.
 Thomas, see RCI
 Thoth, see El Saturn.
 Tifton, see Ambassador.
 Trackdown, see Dove Recs.
 Tropical, see Met Richmond.
 Trump, see Allen-Martin.
 Turnabout, see Vox Prod'ns.
 United, see Cadet Recs.
 Up Front, see Springboard
 Upstate N.Y. Hillbillies, see Canatlantic.
 Vanco, see Ripcord.
 Vanguard Everyman, see Vanguard Rec'g
 Victrola, see RCA.
 Vocalion, see MCA.
 Way-Out.
 Wendi, see Daylon Rushing.
 Westminster Gold, see ABC/Dunhill-Westminster
 Yorkshire, Mich., see Belholy
 Yorktown.
 Zap, see Rebel.

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independent record producers

Where producer name differs from that of the company for which he produces, the company name follows in parentheses. For complete listing, see Independent Record Production Companies Section.

A

Alton E. Abraham, see El Saturn.
 Art Abraham, see El Saturn.
 Ken Adamany, see Dollar Downs.
 D. J. Adams, see DARA Prod'ns.
 Herman X. Adams, see Southwestern.
 Jerry Adams, see Adams-Ethridge.
 Stanley Adams, see St. Faybill/Adam.
 Michael Adler, see Scorpio Prod'ns.
 Arnold Adrian, see Adrian Assocs.
 Michael Adrian, see Adrian Assocs.
 Fred Ahlert, see Bluejac Prod'ns.
 Morey Alexander, see Todd Mark.
 Jean Alford, see Jim McCoy.
 James R. Alfrey, see Barnum Entertainment.
 Hank Allen, see Allen Prod'ns.
 Ray Allen, see Allen-Martin.
 Ron Allen, see Mar-Kay.
 Anna V. Andrews, see Double Jon.
 Bud Andrews, see JEEB.
 Jim Andron, see Las Vegas.
 Walter Andrus, see Horizon Prod'ns.
 Jimmy Angel, see Ebb-Tide.
 Rayburn Anthony, see Independent Prod'rs.
 Leona R. Apostoleris, see Mona Lee.
 Steve Arcese, see TMA Prod'ns.
 John Archer, see Hyperbolic Recs.
 Bob Archibald, see Music Factory.
 Jack Arel, see Bob Karcy.
 Dick Arrington, see ArLue Prod'ns.
 Jon Arthur, see McRon Prod'ns.
 Jack Ashford, see Just Prod'ns.
 John M. Ashley, see ALA Prod'ns.
 David Austin, see Austrin-Flemming.
 George Avakian.
 J. Averbach, see Fee Bee.
 Harvey Averde.
 Cliff Ayers.
 Cliff Ayers, see Horseshoe Prod'ns.

B

Richard W. Babeuf, see Squillit Prod'ns.
 Elizabeth Bacone.
 Robert Bacone.
 Jon Badeaux.
 Jon Badeaux, see Heavy Dude.
 Morris Bailey Jr., see Ro Mur Rec.
 Fred Bailin, see New Rhythm.
 Jim Baker, see Brite-Star.
 Ronald Baker, see Argon Prod'ns.
 Ron Ballew, see Widget Rec'g.
 Nathan Bank, see Stuart Lanis.
 Joseph Barbera, see Hanna-Barbera.
 Johnny Barker, see Reflection Sound.
 H. B. Barnum.
 Craig Barrow, see Spectrum Prod'ns.
 Jeff Barry.
 Roger Bass, see Power House.
 Dupuy Bateman III, see 12th Street.
 Alvin Batiste, see Star Fire.
 Sharon Beals, see OMPC.
 Mel Bearden, see Audway Prod'ns.
 Jackey Beavers, see Baja Prod'ns & JR Ents.
 Robert L. Beavers, see Baja Prod'ns.
 Barry Beckett, see Muscle Shoals.
 Stephen Bedell, see Coral Rock.
 Ronn Bedenbaugh, see Allen-Martin.
 Jimmy Bee, see Todd Mark.
 Tommy Bee.

Bill Bellman, see Rock Prod'ns.
 Sylvia Bell, see Brian Ross.
 Charles Benany, see Charlou.
 Jack Benanty, see Charlou.
 Jim Benci, see Koala Music.
 Quint Benedetti, see The Amicus Corp.
 Byron Benton, see Benton-Hall.
 Charles Benton, see Benton-Hall.
 George Benz, see Golden State.
 Phillip Bercov, see Brian Ross.
 Linda S. Berman, see Periscope Prod'ns.
 L. Raul Bernard, see Luraber Int'l.
 Alan Bernstein, see Millrose-Bernstein.
 John Berthelot.
 Paco Betancourt, see Betancourt Ents.
 George D. Beter, see Harmonic Sounds.
 Tom Betti, see OMPC.
 Bill Beyer, see International Rec'g Co.
 Fay Billings, see St. Faybill/Adam.
 Roger Billings, see Sound Concepts.
 Jerry Billups, see Casa Prod'n.
 Steve Binder, see Binder/Porter.
 Bob Black, see Spectrum Prod'ns.
 Charlie Black, see MGB Prod'ns.
 Larry Black, see Spectrum Prod'ns.
 Barry Blank, see Music Bank.
 Lindy Blaskey, see LaVette.
 Jules Blattner, see Target Prod'ns.
 Clayton Blehm, see Raintree Prod'ns.
 Roger Blunt, see Iowa Great Lakes.
 Mel Bly, see Viva Prod'ns.
 Thomas Boddie, see Boddie Rec'g.
 Isaac Bolden.
 George Bold, see Four Lords.
 B. L. Bollman, see Teel-Massey.
 Tyrone Bolton, see Select-O-Sounds.
 Alonzo Boone, see Yellow Bee.
 A. Alan Botto, see The Vantage Rec'g Co.
 Jan Bourland, see Bill Temple.
 Ed Boutwell, see Boutwell Prod'ns.
 Jimmy Bowen, see National Musitime.
 Robert Bowery, see Rite Rec. Prod'ns.
 Bobby Boyd.
 Henry Boye.
 Bob Brady, see BOF.
 Roger Branch, see Reflection Sound.
 Robert Brandon, see Boutwell Prod'ns.
 Gary Brandt, see Carman Prod'ns.
 Jeff Brannon.
 Robin H. Brians Jr., see RHB Prod'ns.
 Darrell Briske, see Cabot.
 Dick Broderick, see Quest.
 Ray Brondo.
 Jacques Disraeli Bronson, see Bronson Ents.
 James Bronson Jr., see Bronson Ents.
 Bennie Brown.
 Devora Brown, see Fortune Recs.
 Jack Brown, see Fortune Recs.
 Jim Brown, see The Home.
 John R. Brown, see Acuff-Rose.
 Marc Brown, see MBA Music.
 Ruth Brown, see Horseshoe Prod'ns.
 Victor T. Brown, see Bennie Brown.
 Denny Bruce, see Takoma Prod'ns.
 Jerry Bruck, see Posthorn Rec'gs.
 Steve Bruno.
 Mickey Buckins, see Fame Prod'ns.
 Dave Bupp, see Ron Gittman.
 Eric Burdon, see Far Out.
 Carl J. Burkhardt, see Rite Rec. Prod'ns.
 Philip Burkhardt, see Rite Rec. Prod'ns.
 Dick Burns, see Sunbar Prod'ns.
 Danny Burton, see Rite Rec. Prod'ns.
 Robert Burton, see Lebby.
 Bill Buster, see American Rec. Sales.
 Sam Butler, see Yellow Bee.
 Paul Butts, see Jimmy Duncan.
 Jerry Byrd, see Acuff-Rose.
 Peggy Byrd, see Lebby.

C

Louis Cabaza, see Jimmy Duncan.
 Gil Cabot, see Cabot.
 Tom Caccetta, see Sound Exchange.
 Bob Cady, see Del-Mar.
 Joe Calcagno, see Jeff Barry.
 Aiona Calderon, see Ringer Music.
 Bill Calderon, see Ringer Music.
 Pete Caldwell, see Doppler Ents.
 Stephen Calt, see Yellow Bee.
 Jim Calvert, see Marzano-Calvert.
 Mike Campbell, see Campbell House.
 Ronald Campbell, see Quadran Recs.
 Arnold Capitanelli, see Arnold Jay listed under "A."
 John Capps, see Record Prod'n.
 Charles Capri.
 Don Carone, see International Rec'g Co.
 Nicholas S. Carras, see La Ronde Music.
 R. A. Carrier, see Hardie W. Daniel.
 Pete Carr, see Widget Rec'g.
 Wayne Carson, see Top Talent.
 Al Cartee, see Fame Prod'ns.
 Wally Carter, see Brite-Star.
 Cort Casady, see Lonesome Picker.
 Don Casale, see Infinity Recs.
 Joe Cash, see BOF.
 Jonas Cash, see BOF.

Terry Cashman, see Interrobang.
 Buzz Cason.
 Paul Catalano, see Sea Cruise.
 Tom Catalano, see Our Own Thing.
 Fred Catero, see Catero Sound & David Rubinson.
 Bob Catron, see BC Ents.
 Byron Catron, see BC Ents.
 Claudette Catron, see BC Ents.
 Earl Catron, see BC Ents.
 Thomas J. Cavalier, see Trod Nossle.
 Foster Cayce, see Wayne Vance.
 Ross Cearley, see Entertainment Showcase.
 Jules Chaikin, see Auspex Recs.
 Edward Chalpin, see PPX Ent.
 George G. Chandler III, see Muziq Group.
 Lorraine Chandler, see Just Prod'ns.
 Chuck Chellman.
 Benny Cherry, see Southwestern.
 Bernie Chianco, see Don-EI Prod'ns.
 Jon Child, see Next City.
 Roz Chumsky, see MBA Music.
 Lillian Claiborne.
 Ed Clanton, see Strawberry.
 Tex Clark, see Brite-Star.
 George E. Clements, see Jon Badeaux & Heavy Dude.
 Jerry Clower, see JEEB.
 Joe Cobb, see Blue Ribbon.
 Bob Cohen, see Lumiere Prod'ns.
 Jeffrey Cohen, see David Rubinson.
 Woody Cohen, see TMA Prod'ns.
 Steve Cohn, see Watermark Inc.
 Robert Colby, see Blue Recs.
 David Cole, see Applause Prod'ns.
 James Cole, see King-Cole.
 J. Salvador Cole Jr., see King-Cole.
 Cy Coleman, see Notable Prod'ns.
 Dana Collins, see Bill Temple.
 Dennis Collins, see 12th Street.
 Larry C. Collins, see Southwestern.
 Eric Colodne, see Notable Prod'ns.
 Jim Conklin, see Spectrum Prod'ns.
 Bill Connor, see Independent Prod'rs.
 J. M. F. Conrad, see Peerless Plastic.
 Nancy Coplin, see Karma.
 Sam Coplin, see Karma.
 Joe Corazzi, see LaVette.
 Terry Corbett, see Cabot.
 Jerry Corbett, see The Rainbow Collection.
 Sam Coslow, see Flamingo.
 Frank Costa, see Sunbar Prod'ns.
 Jim Cottle, see Soundtrack.
 Bob Cottrell, see Creative Sound.
 Tom Couch, see Malaco.
 Billy Cox, see Chuck Chellman.
 Wendell L. Craig.
 Brodrick Crawford, see C. Trumbo.
 Raymond O. Creely, see Central States.
 Tony Cudino, see West Wood.
 George Cunningham, see Athena Recs.
 Marian Curtis, see North State Music.

D

Frank Daily, see Fame Prod'ns.
 Bill Dalton, see Outlaw Prod'ns.
 Robert Dalton, see Outlaw Prod'ns.
 Marcus Damerst Jr., see Marcus.
 Francis Daniel, see Posthorn Rec'gs.
 Hardie W. Daniel.
 Charlie Daniels, see The Rainbow Collection.
 James A. Dardess, see Quinvy Music.
 Phyllis Darnier, see Mar-Kay.
 Avery Davis, see Ebb-Tide.
 Bob Davis, see Solid Soul & Bold Soul.
 Don Davis, see D-R Prod'ns.
 Eddie Davis, see Gordo Ents.
 Frank Davis, see Horizon Prod'ns.
 George Davis, see Star Fire.
 Paul Davis, see Malaco.
 Spencer Davis, see Herbacide Prod'ns.
 Vess Davis, see Career World.
 Peter De Angelis, see Virtue.
 Bruce G. Dees, see International Rec'g Studios.
 G. De La Chapelle, see Discobol.
 Lou DeLease, see Benjamin Johnson Jr.
 Al Delory, see Almac Prod'ns.
 Richard De Marco, see Dee Prod'ns.
 Richard Dennis, see Dawn Prod'ns.
 Steve Dennis, see Scorpio Prod'ns.
 Jerry Dennon, see Jerden Prod'ns.
 Ralph De Palma, see Avenger Prod'ns.
 Stan Deppen Jr., see Dee-Bee Rec'g.
 John DeStefano, see Music Bank.
 Dave Dewey, see BeeLee Rec'g.
 Gordon DeWitty, see So-Bell.
 Al Dexter.
 Kurt J. Dietel, see Sundown Recs.
 Ron Dilulio, see Sound/City.
 Andy Di Martino.
 Auggie Di Martino.
 Parker A. Dinkins, see Ahura Mazda.
 Martin Dippolito, see Dee Prod'ns.
 Bob Dixon, see BeeLee Rec'g.
 Marylou Dolan, see Heavy Dude.
 Norman Dolph, see Stoy Inc.
 Renaldo Domino, see Precise Prod'ns.
 Lowell R. Dorn, see International Rec'g Studios.

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J J Durkin.

E

Michael Earle, see Infinity Recs
Dan Edwards, see Silicon Music.
Bill Empson, see Acuff-Rose.
Virgus Engeran, see Isaac Bolden.
Abe Epstein.
Johnny Erdelyan, see Acuff-Rose.
Leon Ethridge, see Adams-Ethridge
James Exum, see ArLue Prod'ns

F

Earl D. Faber, see Trod Nossel.
John Fahey, see Takoma Prod'ns.
Wes Farrell, see Coral Rock
Cyrus Faryar, see Watermark Inc.
Barry Fasman, see Dunwich Prod'ns.
C. W. Fauster, see Moustache
Richard Fay, see Sound Inc
Charlie Feathers, see Select-O-Sounds.
Narvel Felts, see Sea Cruise.
Charles Fields, see Pyramid Rec.
Marvin Figgins, see Uptight Prod'ns.
Harold P. Fine, see Sunbar Prod'ns
R. Fisher, see Sovereign
Doug Flagg, see Sea Cruise.
James Flemming, see Austin-Flemming.
Bob Flick, see Jerden Prod'ns
Webb Foley, see Horseshoe.
Frankie Ford, see Sea Cruise.
Sherman Ford Jr., see Barcardi Publ'ns
Dick Forster, see Mobile Fidelity.
Randy Fouts, see RHB Prod'ns.
Gene Frank, see Experience Group.
William Frazier, see Lebby
John Fred, see Fat Prod'ns.
Charlie C. Freeman, see E-Volve
Ed Freeman, see The Rainbow Collection.
Carl Freiberg, see Fred Weinberg.
Toxey French
Carl Friberg, see Malted Music
Terr Fricon, see Wednesday's Child.
Paul Friedberger, see Japalana.
Brian Friedman, see Mayon Music.
Mel Friedman, see Music Land USA
Jerry Fuller, see Moon Child
Lewis Futterman, see Next City

G

Marie M. Gadreau, see McRon Prod'ns.
James B. Gadson, see Lebby.
Phyllis H. Gadson, see Lebby.
Robert Gallo, see Louis Lofredo.
Kenny Gamble, see Gamble-Huff
Dennis Ganim, see Chicory
Don Gant, see Acuff-Rose.
John Garlak, see Power House
Herbert Gart, see The Rainbow Collection
Martin Gary
Robert Gary, see Martin Gary
Jimmy George, see So-Bell.
Pat Gerrick, see Dee-Bee Rec'g.
Henry Gibson, see Sebring
Lacy Gibson, see El Saturn
Tony Gideon.
Jerry Gillespie, see MGB Prod'ns
Ron Gillespie, see Marvel Recs.
Philip H. Gittin
Mel Ginsberg, see McRon Prod'ns
Ron Gittman.
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James W. Glaser, see Glaser Prod'ns
M. Glaser, see Octave Recs
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William E. Glone, see GLo-Lite
Harris Goldberg, see Herbacide Prod'ns
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Joe Gottfried, see Carman.
George Grabner, see Reel Sound.
Jerry K. Graybill, see Talun Prod'ns.
Miles Grayson.
Peggy Grayson, see Miles Grayson
Ed Green, see So-Bell
Forrest Green.
Ron Green, see American Artists.
Ken Greiner, see Celestial Body Sounds.
Tom Griggs, see Marullo
Doyle Grisham, see Glaser Prod'ns.
Lloyd Grossman, see FoolsGold.
Tom Guernsey, see Larry Sealfon
John Gummoe, see Di Martino Prod'ns.
Joe Gutierrez, see Jon Badaux & Heavy Dude.
Mik Guzauski, see Jerry Meyers

Gene Guzik, see Celestial Body Sounds.

H

Ken Hald, see Dix-Ann.
Rick Hall, see Fame Prod'ns.
Al Ham.
Jack Hammond, see Alaga Recs
Marcus Hampton, see Southwestern
William Hanna
Cotton Harp, see Little Richie Johnson
Huey Harris.
Lem Harris, see Hot Pot.
Norman Harris, see Argon Prod'ns.
Ebb K. Harrison Sr., see Ebb-Tide.
John Hartford, see Glaser Prod'ns
J. Hartman, see Amalgamated Tulip.
Jimmy Haskell, see Ron Wilson.
Bill Haskins, see Great World of Sound.
Herbert G. Hatt, see Evansville Music.
John Hatton, see Caveman.
Rod Hausen, see Tommy James.
Roger Hawkins, see Muscle Shoals.
Jim Healy, see Trolley Prod'ns.
Walter S. Heebner.
Fred Hellerman, see Loom Prod'ns.
Robin Hemingway, see Robin Corp. & Jitney Jane.
John B. Henderson, see Sabre Prod'ns.
E. J. Henke, see Sabre Prod'ns.
Michael Edward Herring, see Money Town.
Stanley B. Hertzman, see Moustache.
Bennie Hess, see Showay.
Dick Hieronymus, see Cabot
Jon Higginbotham, see Double Jon.
Joe Higgins, see American Artists
Monk Higgins, see Cabot.
Billy Hill, see Robin Corp.
Edward L. Hill, see Southwestern.
Jack Hill, see Baja Prod'ns
R. C. Hillsman, see Hi Ho
James Hilton, see Diamond Jim.
Tyrone A. Hite, see Uptight Prod'ns.
Guy R. Hodge, see Hodge Podge.
Sam D. Hodge, see Hodge Podge
Tom Hodges.
Dan Hoffman, see Sunbar Prod'ns
Scott Holtzman, see Horizon Prod'ns.
Vivian Holtzman, see Horizon Prod'ns.
David Hood, see Muscle Shoals
D. Howard, see Don Janicek
Frank Howard Jr., see Hi Ho.
Jay Howard, see Amalgamated Tulip
Johnny Howard, see Pyramid Rec.
Milt Howard, see Hi Ho.
Ruffus Howard, see Donn Jones.
Bones Howe, see Mr. Bones
Steve Hudgik, see Celestial Body Sounds
Leon Huff, see Gamble-Huff
Jack Hule, see ArLue Prod'ns
Russ Hull, see Style
Carol Hunter, see The Rainbow Collection.
Edward M. Hurvitz, see Periscope Prod'ns.
Leroy Hutson, see Madtad.

Mike Ingram, see St. James.
James B. Isaacson, see Gee Whiz.
Quin Ivy, see Quinvy Music
Dave Izzard, see Caveman

J

Gary L. Jackson, see Lumiere Prod'ns
Erik Jacobsen, see Sweet Reliable.
Ron Jacobs, see Watermark Inc
Dick Jahn, see Dick Marx.
Bill James, see Donn Jones.
Frank James, see Colony Sound
Gary James, see Outlaw Prod'ns
Harnet James, see Jesse James
Herb James, see Solid Soul & Bold Soul
Jesse James.
Mark James, see Steve Tyrell
Tommy James.
Roland James, see Rolando Rec'g.
Don Janicek
Jane Jarest, see Jitney Jane & Robin Corp
Al Jason, see MGB Prod'ns.
Bob Jeffries, see Ranbo
Harry J. Jenkins, see Grand Staff
Roger F. Jenkins, see Grand Staff
Bill Jenks, see Together Prod'ns.
Kaye L. Jensen, see Sound Concepts
Wayne Jernigan, see Reflection Sound
Don Jobe, see Ghoster Prod'ns.
Ron Johnson, see Mona Lee
A. Johnson, see Roosevelt Lee
Benjamin Johnson Jr.
Earl K. Johnson, see Star Fire.
Jean Johnson, see Entertainment Showcase
Jim D. Johnson, see A-Ball.
Jimmy Johnson, see Heads Up
Jimmy R. Johnson, see Muscle Shoals.
Joe E. Johnson, see Advance Prod'ns
Joel Johnson, see A-Ball
Little Richie Johnson.
Luther Johnson, see Entertainment Showcase
Otis G. Johnson, see Mansfield
Perry Johnson, see International Rec'g Co. & Amalgamated
Tulip.
Walter Johnson, see BC Ents.
William Sandy Johnson, see Precise Prod'ns.
Bill Jones, see Donn Jones.
Bunny Jones, see Chris Prod'ns
C. Jones, see Chris Prod'ns.
Donn Jones
James Jones, see Warrior Prod'ns.
Tommy Jones, see El Saturn

Waymon Jones, see Lebby.
Benny Joy, see Athens of the South.
Hubert Joyce, see Mar-Kay.
Mary Joyce, see Mar-Kay.
Lee Joy, see Wayne Vance.

K

Delton Kacher, see American Music.
Walter B. Kahn, see Sunshine Prod'ns.
Bob Karcy.
Steve Katz, see Sound Exchange
Ben Kaye, see Las Vegas.
Richard Keefer, see Seattle West
Joe Keene, see Kennett Sound.
Ken Keene, see Sea Cruise.
Wayne Keene, see Sea Cruise.
Norman Keith, see Benjamin Johnson Jr.
Clive Kennedy, see Malted Music.
H. Edwin Kennedy, see Ken-Del.
Joe Kennedy, see Archive
Buddy Killen, see Dial Recs.
Buck Killete, see North State Music.
Bob King, see Tommy James
Bobby King, see King-Cole.
Buddy King, see Ron Gittman.
Charles S. King Jr., see E-Volve.
Dave King, see Unlimited Ltd. & Claiborne.
Earl King, see Star Fire
Denny Kintzi, see Iowa Great Lakes.
Charles H. Kipps Jr., see Whitehouse Prod'ns
Alan Klein, see Stone Gold.
Dave Kleiner, see Sid Kleiner.
Sid Kleiner.
Trudy Kleiner, see Sid Kleiner.
Gary Kleinman.
Howard A. Knight Jr., see Audway Prod'ns & Dave Mathes
Tom Kobus, see New Approach
Jay Koenig, see Sea Cruise.
Kelly Kotera, see Gee Whiz.
John Kraljevich, see Reel Sound.
Peter Kraljevich, see Reel Sound
Leo Kulka, see Golden State.
Rick Kums, see Mona Lee.
J. Kushnick, see Octave Recs.

L

Phil Ladd
R. M. Laginestra, see Sunbar.
Reggie LaMene, see Scorpio Prod'ns.
Mark Landers, see Sea Cruise.
Richard Landis, see Alouette Prod'ns
Stan Lane, see Tan-Lan Ents.
Gary Lanis, see Stuart Lanis.
Stuart Lanis.
Hirsh de LaVie, see Show Biz
Donald F. Law.
Chuck Lawrence, see Evansville Music
Larry Lawrence, see Sea Cruise
M. Leap, see Ken-Del.
Dale Lear, see Spectrum Prod'ns
Louis Lebby, see Lebby
Ronald Lebby, see Lebby
Arthur Lee, see Music Plus.
Bob Lee, see Trolley Prod'ns.
Lonnie Lee, see Master Prod'ns.
Roosevelt Lee.
Stephen Lee, see Perkins Rec'g.
David Carey Lehman, see Fred Weinberg
Neil Lentsch, see AMP Rec'gs
Joe M. Leonard.
John Leonard, see Wayne Vance.
Sid Levin, see Scorpio Prod'ns.
Don Lewis, see Buzz Cason.
Leonard Lewis.
Michael Lewis, see Kermit Schafer.
Mike Lewis, Mich., see Ghoster Prod'ns.
Mike Lewis, N.Y., see Mike Lewis-Stuart Wiener
Dan Liebhauser, see Target Prod'ns.
Sonny Limbo, see Fame Prod'ns
Paul Lindner, see Creative Sound
Hilary Lipsitz, see Golden Bough
John Lissauer.
Robert Lissauer.
Steve Little, see ArLue Prod'ns.
William E. Lobb, see Trod Nossel
Steve Loeb, see Civil Wahr
Louis Lofredo
Jack London, see Al Ham.
Mel London, see All Points
Elgen M. Long, see Whalebone Prod'ns
Harry E. Long, see Whalebone Prod'ns
Alan Loots, see Wishbone Prod'ns.
Jim Lopas, see Target Prod'ns.
Walter Loy, see Del-Mar.
David Lucas, see Sata Fortas
Anthony Luke, see Solid Soul & Bold Soul
Lou Lupo, see Virtue
Richard Lusk, see ArLue Prod'ns
Cathy Lynn, see Hit-Makers
Douglas Lyon
Larry Lytle, see Ken Nash

Glenn MacArthur, see GFM Prod'ns.
Frankie MacCormick, see Infinity Recs
John Madara
Stewart Madison, see Sound/City.
Lee Magid.
Ernie Malick, see West Wood
Jack Malken.
Mitch Malouf, see Malaco
Dave Man, see Quantum Prod'ns.
Jerome V. Man, see International Rec'g Co
Dee Marais, see Heads Up.
L. March, see International Rec'g Co
Stan Marcum, see Santana.
E. R. Marcus, see Rockin' Richard
Ricci Mareno, see MGB Prod'ns.

M

Bobby Mann.
 Thomas Markham, see Norm Vincent
 Whit Marshall, see Cliff Ayers.
 Donald R. Marsh, see AMP Rec'gs.
 Donald T. Marsh, see AMP Rec'gs.
 Richard V. Marsh, see AMP Rec'gs.
 Lorn Marsters, see Al Ham.
 Bowie Martin, see Bowmar & Four Lords
 C. Martin, see Fee Bee
 Dick Martin, see Heads Up.
 Hardy Martin, see Allen-Martin.
 Michael Martin, see Tom Bee.
 Trade Martin, see Miller-Martin
 A. W. Marullo, Sr & Jr
 Dick Marx.
 Norman Marzano
 W. A. Masden, see Music Mountain
 Bob Massey, see Teel-Massey.
 Cosimo V. Matassa, see Ole Square.
 Col. Dave Mathes
 Col. Dave Mathes, see Audway Prod'ns
 Edward Matthews, see Isaac Bolden.
 Neal Matthews Jr., see Independent Prod'ns.
 Ralph Maxick, see Calibre One.
 Dean May, see Acuff-Rose
 Curtis Mayfield, see Matad.
 Mary Mayo, see Al Ham
 Leon McAuliffe, see Glaser Prod'ns
 Pat McBride, see Sanctuary Ents.
 Rod McBrien.
 Leroy McCanns, see Solid Soul & Bold Soul.
 Alice J. McCarthy, see MacLoc
 George J. McCarthy, see MacLoc.
 Ward T. McCary, see Warmac.
 Jerry McClain, see Brother Love.
 Jim McCoy.
 Van McCoy, see Whitehouse Prod'ns
 Tom McFaul, see Sata Fortas.
 Hal McGaha, see Album Co. of America.
 Ann McGee, see Gospel Chord's.
 Don McGinnis, see Mobile Fidelity.
 Ray McGinnis, see Ray Mack.
 George McGregor, see Uptight Prod'ns
 Carol McKenzie, see Larry McKenzie
 David McKenzie, see Larry McKenzie
 Larry McKenzie.
 Bob McRee.
 Bill McSwain, see Reflection Sound.
 Huey P. Meaux, see Music Ents
 Lewis Merenstein.
 Neil Merryweather, see Todd Mark
 Con Merten.
 Walt Meskill, see Mike Post.
 Stephen Metz, see Victrix
 Augie Meyers, see Western Head
 Jerry Meyers.
 Jerry Meyers, see Calibre One & Stone Golde.
 Ed Michaels, see Periscope Prod'ns.
 Earl Miles.
 Brad S. Miller, see Mobile Fidelity
 Ed Miller, see Miller-Martin.
 Jack Miller, see Audio Rec'rs.
 John Miller, see Portnow Miller
 Victor Millrose, see Millrose-Bernstein
 Jackie Mills, see Wednesday's Child
 Edward Millwood, see Audway Prod'ns.
 Tsiporta Miron, see McRon Prod'ns.
 Curtis Mitchell, see Star Fire.
 Evan Mitchell, see DemiSole Prod'ns.
 Leon Mitchell, see Ro Mur Rec
 A. V. Mittelstedt, see A-Bal
 Dick Monda, see Quantum Prod'ns
 Bob Mondco, see Dunwich Prod'ns
 Steve Monroe, see Sound City.
 Bob Montgomery, see Cricket Prod'ns.
 Marvin Montgomery, see Sabre Prod'ns & Al Dexter
 Doug Moody, see Mystic Sound.
 Wally Moody, see Mystic Sound.
 Tony Moon, see Kavel
 Alex Moore, see Epstein Ents.
 Scotty Moore, see Independent Prod'rs.
 Steve Moore, see McRon Prod'ns
 Thelma Moore, see McRon Prod'ns.
 Thomas Moore Jr., see Star Fire.
 Bob Morgan, see Sound Exchange.
 Larry Morris, see Jimmy Duncan.
 Roy J. Morris, see Productions Inc.
 Don Mosley, see Boutwell Prod'ns.
 Edward E. Mravik, see Skokie Recs
 Mark Mullin, see American Rec. Sales
 Lou Munson, see Moustache.
 Vern Murawski, see Sanctuary Ents.
 Robert Murphy, see Ro Mur Rec
 Roscoe Murphy Jr., see Ro Mur Rec.
 Timothy Murphy, see Lebby
 Jim Musil.
 Frankie Myers, see Al Dexter.

N

George Napoleon, see Avenger Prod'ns.
 Joey Napoleon, see Avenger Prod'ns.
 Murray Nash, see Charles Wright
 Wayne Nelson, see Ghoster Prod'ns
 Bill Newcomb, see OMPC
 Russell Newport, see American Artists.
 John Nianouris, see Soundtrack
 Roy Nilson, see Professional Programming.
 Frank Nise, see Nise Prod'ns.
 Michael Nise, see Nise Prod'ns.
 Charles Novell, see Rite Rec. Prod'ns.

O

Rhys O'Brien, see St. James.
 Robert O'Connor, see Arnold Jay listed under "A."
 Kenny O'Dell, see Cricket Prod'ns.
 Steve O'Donahol, see Marullo.
 Michael T. Olesko, see Civil Wahr.
 Keith Olsen, see Carman Prod'ns.

Tim O'Malley, see OMPC.
 Paul Ontiveros, see Warrior Prod'ns.
 David O'Rourke, see Douglas Lyon.
 Carlos Ortegus, see Solid Soul & Bold Soul.
 Y. Oshiro, see Internationale Musik Produktion.
 Clyde Ots, see Argon Prod'ns.
 Lynn Ourso, see Fat Prod'ns.
 William L. Overman, see Carousel Prod'ns
 Bill Owens, see Strawberry.
 Rev. Robert L. Owens, see Gospel Chord's.
 Tony Owens, see Isaac Bolden.

P

Jack Packer, see Creative Artists
 Frank Page
 Teddy Paige, see Select-O-Sounds.
 Tom Pallardy, see Sea Cruise.
 Basil J. Palmer, see Tri-State.
 Dave Palmer, see Banana.
 Harry Palmer, see Quest
 Mario Paniagua, see Gordo Ents.
 Felix Pappalardi, see Windfall Music.
 Fred Parker.
 John Parker.
 James N. Parks, see Marvel Recs.
 Richard Parrish, see Nick Colleran.
 Bobby Patterson, see Sound/City
 Ronald F. Payne, see Sound Concepts.
 Gerald Pearson, see Sound Concepts.
 John Pearson, see Caveman.
 John Penner, see Hardie W. Daniel.
 A. R. Perkins, see Perkins Rec'g
 David Lee Perkins, see Perkins Rec'g.
 George Perkins, La., see Ebb-Tide.
 George Perkins, Va., see DPG Recs.
 Nick Perts, see Yellow Bee
 Bill Perry, see Sebring.
 Don Perry
 Don Perry, see Four Lords
 Dave Peterson, see Iowa Great Lakes.
 John Phillips, see Mayon Music.
 John C. Phillips, see Select-O-Sounds.
 John F. Phillips, see Betancourt Ents.
 Sam C. Phillips, see Select-O-Sounds.
 Tom Phillips, see Select-O-Sounds
 Howard Pittman, see Hi Ho
 Lee Pockriss, see Van Pok.
 Ann Porter, see Dix-Ann.
 Dixon Porter, see Dix-Ann
 Robie Porter, see Binder/Porter.
 Neil Portnow, see Portnow Miller.
 Al Posniak, see Target Prod'ns
 Mike Post.
 John Powell, see BOF
 Richard D. Powell, see Athena Recs
 Johnny Powers, see Power House
 E. S. Prager, see Windfall Music.
 T. Present, see Octave Recs
 Marc Pressel.
 Thomas G. Preuss, see Studio 10.
 Clem Price Jr., see Harmonic Sounds.
 Don Price, see BeeLee Rec'g.
 John Price Sr., see BeeLee Rec'g.
 Jon Price, see BeeLee Rec'g.
 Minola Price, see Harmonic Sounds.
 Jesse Principato, see Funtonn Prod'ns.
 Jerry Puckett, see Malaco.
 Bill Pursell.
 Julie Pursell.
 Krzysztof Z. Purzycki, see Squillit Prod'ns.

Q

Wardell Quezergue, see Malaco.
 W. C. Quillen, see Quinvy Music.
 E. J. Quinn, see DemiSole Prod'ns.

R

Jack Raczka, see New Approach
 Ron Radom, see Ron Ray
 Della Rae, see Record Prod'n
 Lou Ragland, see Solid Soul & Bold Soul.
 Floyd M. Ramsey, see Audio Rec'rs.
 Tim Ramsey, see Audio Rec'rs.
 Harry M. Randle, see HMR Prod'ns.
 Lillian M. Randle, see HMR Prod'ns.
 Sun Ra, see El Saturn.
 Chuck Rave, see Record Prod'n.
 R. J. Reetz, see Chubbob Prod'ns.
 Jacquelyn Reinach, see Discobook.
 Bud Reneau, see Great World of Sound.
 Joe Rene, see Discobook.
 Robert Reynolds, see Epstein Ents.
 Ron Rice, see Sanctuary Ents.
 R. Richard, see Rockin' Richard.
 Mark Richardson, see Carman Prod'ns.
 Turley Richards, see Allen-Martin.
 John Richbourg, see JR Ents.
 Julie Ritkind, see Guardian Prod'ns.
 Roy Ritkind, see Guardian Prod'ns.
 Fred Riggdon, see Kennett Sound.
 Mike Riley, see Raintree Prod'ns.
 Tim P. Riley.
 Ray Rivera, see Barcardi Publ'ns.
 Larry Rizzuto, see Calibre One & Jerry Meyers.
 Dee Robb, see Con Merten.
 Carl Robert, see Roosevelt Lee.
 Bill Robertson, see Sata Fortas.
 Jackie Robinson, see Lebby.
 John Robinson, see Raintree Prod'ns.
 Rockin' Lonnie.
 Mike Rodgers, see Hyperbolic Recs.
 Jimmie O. Rogers.
 Larry Rogers, see Lyn-Lou.
 Rod Rogers, see Hardie W. Daniel.
 Linda Rogoff, see David Rubinson.
 Chan Romero, see Warrior Prod'ns.

Raoul Ronson, see Ulsyra Prod'ns
 Peter Rood, see Internationale Musik Produktion.
 Burt Rosenberg, see Sound Innovations.
 Gene Rosenthal, see Black Dog.
 Wesley Rose, see Acuff-Rose.
 Ben Rosner, see Golden Bough.
 Brian Ross.
 Kelli G. Ross, see Alouette Prod'ns.
 Mark Roth.
 Norman Rotholz, see Fred Weinberg.
 Sam L. Rowe.
 David Rubinson.
 David Rubinson, see Catero Sound.
 Bill Rucker.
 Larry Rush, see Spice Prod'ns.

S

Paul Sabu, see Drummer Prod'ns & Mystic Sound.
 Jack Sager, see Disc Dists.
 Tilford A. Salyer, see Tri-State.
 Jerry Samuels, see Japalana.
 David Sandler, see Tektra Prod'ns & R-Jay.
 Carlos Santana.
 Al Santiago.
 Jim Scancarelli, see Sam L. Rowe.
 Eric Schabacker, see Bee Jay.
 Ann Schacter, see Music Bank.
 Charles A. Schafer, see International Rec'g Studios.
 Kermit Schafer.
 Ron Scharf, see Sound Inc.
 Michael H. Schatzlein, see Talun Prod'ns.
 Don Schepman, see Rite Rec. Prod'ns.
 Arnie Schiff, see St. James.
 Frederick R. Schiller, see Las Vegas.
 Al Schmitt
 Russell Schmitt, see Al Schmitt.
 Nat Schnapp, see Japalana.
 Stanley B. Schneider, see Moon Child.
 Scot Schreck, see Seattle West.
 Leonard Schwab
 Robert Schwaib, see Thruppence.
 Don Sciarrotta, see Quantum Prod'ns.
 Paul Scoggins, see Reflection Sound.
 Gregg M. Scott, see Fred Weinberg.
 James C. Scott Sr.
 Larry Seafon.
 Walter Sear, see Sear Electronic.
 Marshall E. Sehorn, see Tou-Sea.
 Tom Sellers, see John Madara.
 R. M. Semerak, see RMS Prod'ns.
 John Semm, see Iowa Great Lakes.
 Hartley Severns, see Robin Corp.
 Ron Shaab, see Fifth Avenue.
 Sy Shaffer.
 John Shanahan, see John Parker.
 Ronald Shelley, see Free Flow.
 Earl Shelp, see Joni Agency.
 Earl Shelton, see Gamble-Huff.
 John Shine, see New Approach.
 Troy Shondell, see Cliff Ayers & Horseshoe.
 Eddie Shuler, see Goldband.
 Peter K. Siegel, see Burmese Recs.
 Belinda Silas, see Rockin' Lonnie.
 Stanford H. Silverman, see Moustache.
 Ed Silvers, see Viva Prod'ns.
 Si Siman, see Top Talent.
 Richard Simone, see Benjamin Johnson Jr.
 Sam Singleton, see Ebb-Tide.
 Tom Skeeter, see Carman Prod'ns.
 Frank Slay, see Chicory.
 J. Small, see Rockin' Richard.
 James Small, see Lebby.
 Rod Smarr, see Trolley Prod'ns.
 Nick Smerigan, see Moon Child.
 Gene Smith, see Performa Group.
 Holly Smith, see LaVette.
 Mike Smith, see Sound Inc.
 Ray Smith, see D-R Prod'ns.
 Roy Smith, see International Rec'g Studios.
 Sherry Smith, see Professional Programming.
 Terry Smith, see Douglas Lyon.
 W. Armand Smith, see Audway Prod'ns.
 W. Hank Smith, see Hank Smith.
 William Smith, see Roosevelt Lee.
 David H. Snowden, see Allen-Martin.
 Shelley D. Snow, see Burmese Recs.
 Gene Snyder, see Joni Agency.
 Tony Sobel, see So-Bell.
 Ted Socha, see Creative Artists.
 Charles Solak, see Creative Artists.
 Johnathan Solak, see Creative Artists.
 Stephen Solotist, see Scorpio Prod'ns.
 Ric Sorgel, see Buzzard Prod'ns.
 Hal Southern, see Mayon Music.
 Phil Spector.
 Irving Spice, see Spice Prod'ns.
 Dom Spodofora, see Civil Wahr.
 Terry Stafford, see Don Perry.
 Lou Stallman, see Stallman-Susser.
 Ron Stancil, see Soundtrack.
 Irene Stanton, see Don Law.
 Jim Stanton, see Dave Mathes.
 Sandy Stanton, see Hardie W. Daniel.
 Jack Stapp, see Dial Recs.
 Rob Starr, see Drummer Prod'ns & Mystic Sound.
 W. Dick Starr, see Professional Programming.
 G. Stephenson, see Malaco.
 Deborah A. Stevens, see Lebby.
 Eric Stevens, see Brilliant Sun.
 Mickey Stevenson, see Master Prod'ns.
 Jay Stewart, see Lebby.
 John Stewart, see Lonesome Picker.
 Michael Stewart, see Black Dog.
 Mike Stewart, see Lonesome Picker.
 John Stiles, see Virtue.
 Bill Stith, see Great World of Sound.
 Drue Stone, see St. Faybill/Adam.
 Michael S. Stone, see Moustache.
 Mr. Strachwitz, see Arhoolie Prod'ns.

Ettore Stratta, see Blue Recs.
 James A. Stratton, see Central States.
 Barbara Strazza, see Mounted Recs.
 Jerry Strickland, see Sound / City.
 Andy Stroud, see Stroud Prod'ns.
 Marv Stuart, see Madtad.
 Mac Suazo, see Tom Bee.
 Hoyt Sullivan, see Dave Mathes.
 Carole Summers, see Professional Programming.
 David Summers, see Silicon Music.
 Johnny Summers, see Robin Corp.
 Bob Susser, see Stallman-Susser.
 Eric Sutoris, see Gramex Music.
 Ray Sutton, see Outlaw Prod'ns.
 Winnie Swaim, see American Artists.
 John Szewczyk, see Ghoster Prod'ns.

T

Tony Tamurrano, see Marullo.
 George A. Tasker Jr., see North-American Rec'g.
 George A. Tasker III, see North-American Rec'g.
 Helen M. Tasker, see North-American Rec'g.
 Bobbie Taylor, see So-Bell.
 Brad Taylor, see Soul Set.
 Chuck Taylor, see TMA Prod'ns.
 Clint Taylor, see Donn Jones.
 George Taylor, see Marvel Recs.
 Jock Taylor, see Quadran Recs.
 John Taylor, see Strawberry.
 Nate Taylor, see Precise Prod'ns.
 C. Tearson, see Rockin' Richard.
 Les Teel, see Teel-Massey.
 Bill Temple.
 Gene Temple, see Bill Temple.
 Vinny Testa, see Infinity Recs.
 Ed Thomas, see Bob McRee.
 Jim Thomas, see Roosevelt Lee.
 Garrie Thompson, see Hush Recs.
 Beth Thornton, see Music Ents.
 Velma Thornton, see Coral Rock.
 Jim Timmens, see Charlou.
 Bob Tischler, see Shadygrove.
 Bob Todd, see Mobile Fidelity.
 Christopher Tortora, see Applause Prod'ns.
 Vincent R. Tortora, see Applause Prod'ns.
 Allen Toussaint, see Tou-Sea.
 Vinny Traina, see Louis Lofredo.
 Bill Traut, see Dunwich Prod'ns.
 Dougel Trineer, see Marvel Recs.
 Todd Trovers, see North-American Rec'g.
 Cliff Trumbo, see C. Trumbo.
 Dolly Trumbo, see C. Trumbo.
 Rich Tufo, see Madtad.
 Mrs. E. Black Turbeville, see Lyn-Lou.
 Travis Turk, see Buzz Cason.
 Windell T. Tyler, see Entertainment Showcase.
 Steve Tyrell.
 Jerry Tyson, see AMP Rec'gs.

V

Pam Vale, see Mr. Bones.
 Michael Valvano, see Tom Bee.
 Paul J. Vance, see Van Pok.
 Wayne Vance.
 Dewey Vandiver, see JR Ents.
 Gary Van, see Teel-Massey.
 Joseph Van Winkle, see The Van Winkle Ent.
 Gene Vanand, see R-Jay & Sound City.
 Jack Varney, see Marvel Recs.
 Wayne Veach, see Allen-Martin.
 J. Ven Planck, see Mounted Recs.
 Marlene Ven Planck, see Mounted Recs.
 Ray Vernon, see Dawn Prod'ns.
 Ed Ver Schure.
 Louis Vilerly, see Sound / City.
 Norman F. Vincent.
 Frank Virtue, see Virtue.
 Peter Vlachos, see Peerless Plastic.

W

David A. Wachter, see David Anthony Prod'ns.
 Gordon Wagner, see Cliff Ayers.
 William F. Wagner.
 E. Walker, see Malaco.
 Lloyd I. Walker, see Douglas Lyon.
 Steve Waltner, see South Coast.
 Marion L. Ward, see Warmac.
 Jay Warner, see Music Bank.
 U. S. Warren, JermA.
 Jerma.
 Kent Washburn, see Joni Agency.
 Albert Washington, see Roosevelt Lee.
 Isaac Washington, see Bennie Brown.
 Joe Waters, see Appalachia Mountain.
 Morton Wax, see United Prod'ns.
 Paul L. Weaver, see Spectrum Prod'ns.
 Fred Weinberg.
 Phillip Welham, see Applause Prod'ns.
 Samuel Hilton Wells, see Money Town.
 Tom Wells, see Doppler Ents.
 Quentin W. Welty.
 Joey Welz, see Dawn Prod'ns.
 Bob West, see Raintree Prod'ns.
 Don Westmoreland, see Marullo.
 T. P. West, see Interrobang.
 Allen White, see Soul Ents. & Space City.
 Eddie White, see Whiteway Prod'ns.
 P. Donald White, see Don-EI Prod'ns.
 Ruth White, see Rhythms Prod'ns.
 Willie Whitfield, see Bacone Recs.
 James A. Whiting, see D-R Prod'ns.
 Jamey Whiting, see D-R Prod'ns.
 Kathay Whitney, see Kathay.
 Tim Whitsett.
 Richard Whittington, see Whisker Prod'ns.
 Stuart Wiener, see Mike Lewis.
 Christian Wilde, see Wild Prod'ns.

Ed Wilkes, see JEEB.
 John William, see Alaga Recs.
 Alex Williams, see Soul Ents.
 Betty Williams, see Bacone Recs.
 Debbie Williams, see Widget Rec'g.
 Early Williams, see Dave Mathes.
 Jerry Williams Jr.
 Jim Williams, see Caveman.
 Kent Williams, see Quadran Recs.
 Yvonne Williams, see Jerry Williams.
 Lorraine Willis, see Appalachia Mountain.
 Jamie Wilsford, see Del-Mar.
 Marty Wilson.
 Ron Wilson.
 Steve J. Wilson, see Gee Whiz.
 Hal Winn.
 Stanley Winston, see Ebb-Tide.
 William Winters Sr., see Bronson Ents.
 Curt J. Witt, see Adrian Assocs.
 Lael J. Woodbury, see Sound Concepts.
 Kenneth Nash Woosley, see Ken Nash.
 John Dexter Worthington, see John Parker.
 Charles Wright.
 Steve Wright.
 John D. Wyker, see Widget Rec'g.

Y

R. Barron Yokubaitis, see Horizon Prod'ns.
 Earl Young, see Argon Prod'ns.

Z

Carlos Zaragoza, see Luraber Int'l.
 Joseph B. Zito, see Las Vegas.
 Boris Zlatich, see National Musitime.

Ever notice how your paycheck sort of slips through your fingers before you get around to stashing a little away for the future?

Ever have a dream about a vacation, or a cottage you want, or a college fund you're going to build for your kids . . . then wake up ten years later just to find out you're no closer to making your dream come true than you were when you first had it?

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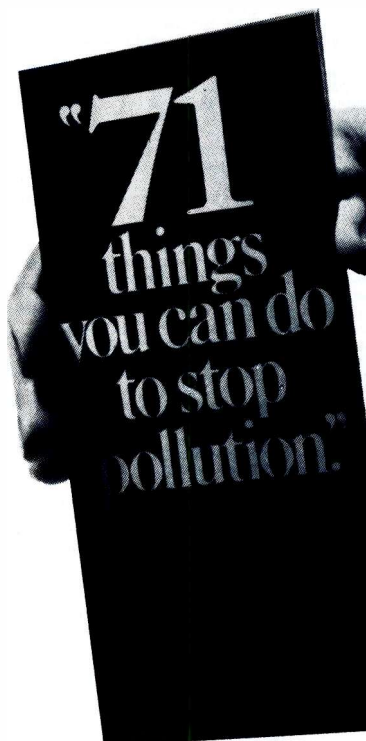
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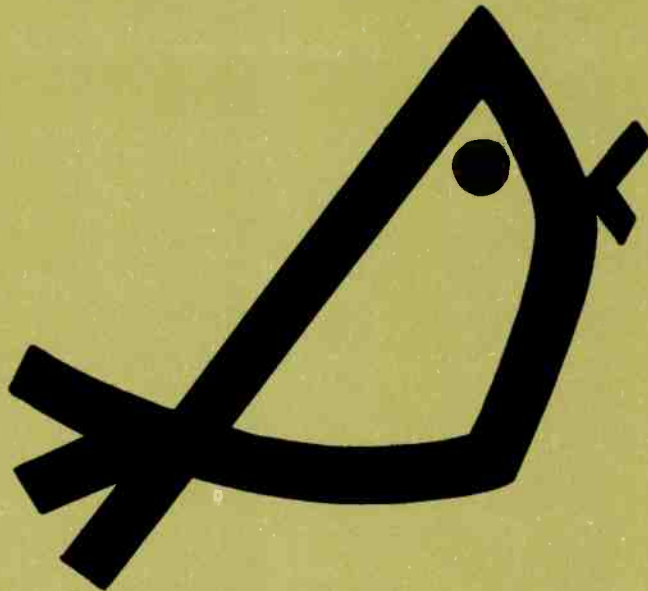
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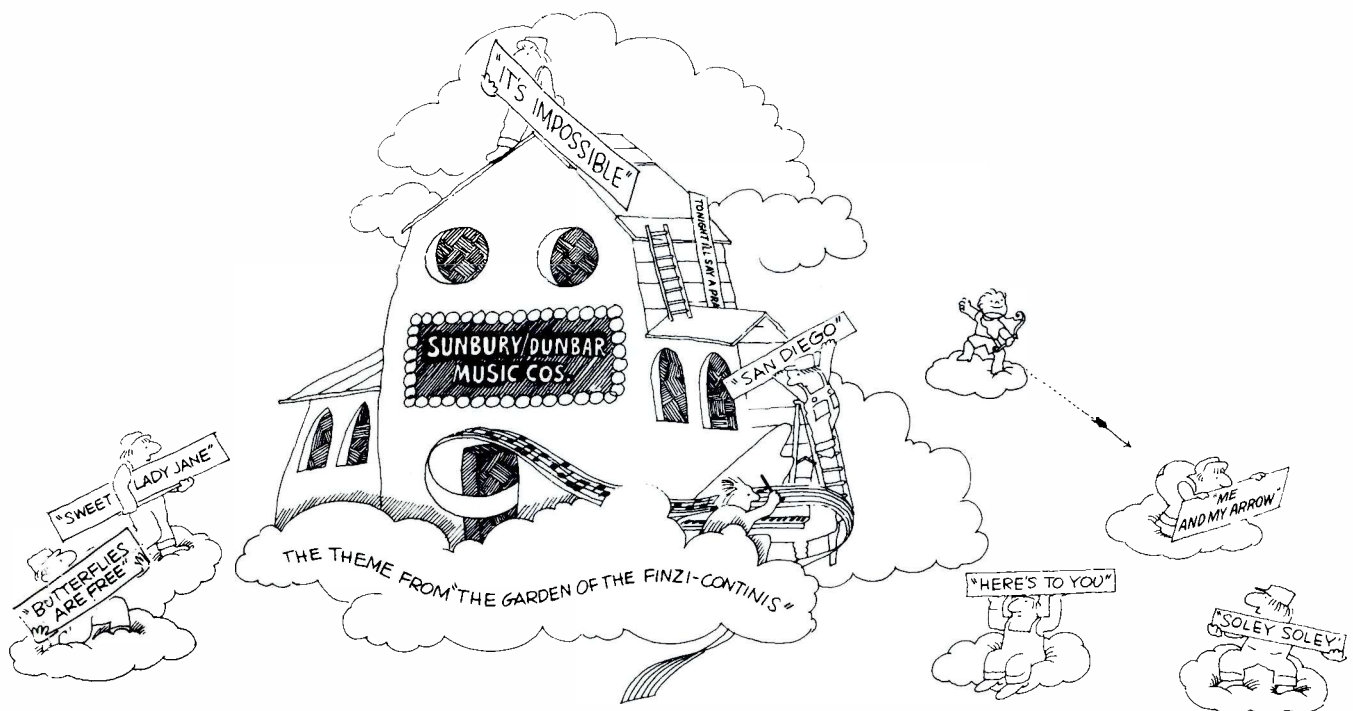
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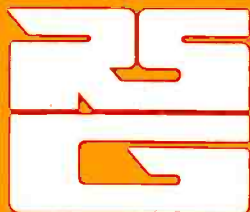
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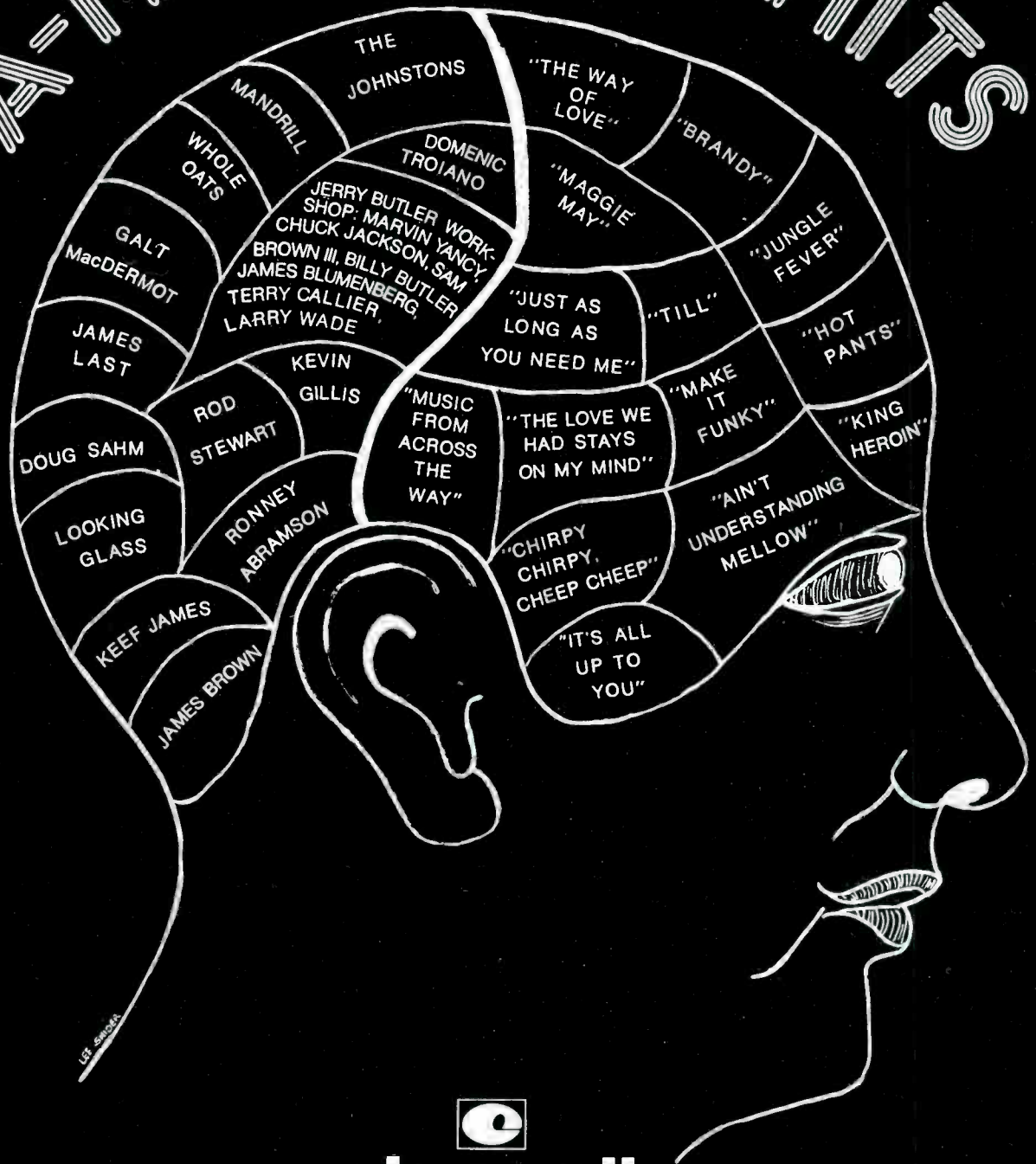
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Musiodor Publ'ns Inc., PO Box 87, Staten Island, N.Y. 10314. Tel: (212) 981-8550. Pres.: I. C. Hirschberg.
Music Power (BMI), 6321 Gilday Dr., Hollywood, Calif. 90068. Tel: (213) 463-5961. Pres.: Charles Wright.
Affiliate: Wright-Gerstl Music (BMI).
Music Press (ASCAP), see Theodore Presser.
Music Prod'ns (ASCAP), Gen. Mgr.: T.M. Shanklin. Prof. Mgr.: Thorne S. Shanklin. See Music Pushers.
Music Prods. (BMI), see Eden Music.
Music Pushers (ASCAP), 6000 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-5510. Pres. & Gen. Mgr.: J. R. Shanklin.
Affiliate: Music Prod'ns (ASCAP).
Music Sales Corp., 33 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-0325. Pres.: Herbert H. Wise; VP: Robert Wise; Gen. Mgr.: Gordon E. Williams.
Int'l branch: England.
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Music Sounds Publ'g Co. (BMI), PO Box 4134, Wichita, Kan. 67204. Tel: (316) 838-8703. Contacts: Bill & Betty Brooks.
Music Treasury Publ'ns, PO Box 127, Highbridge Sta., Bronx, N.Y. 10452.
Musique Mood Music Library (BMI), see Blue River.
Musiq Music (SESAC), see Gaylo Music.
MuStaff Music Publ'ns (BMI), see Palamar Music.
Mutel Library Servs. (BMI), see A. Schroeder.
Muziki Publ'g Co. Inc. (BMI), 17834 Binder, Detroit, Mich. 48212. Tel: (313) 891-0411. Pres.: Hazel Moy; Rep.: Kenneth Gilden.
James E. Myers Ent's. (ASCAP), 6871 Franklin Ave., Hollywood, Calif. 90028. Tel: (213) 876-9749. Owner: James E. Myers.
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Myers Music Inc. (ASCAP), see Copyright Serv.
Mygar Publ'g Co. (BMI), 565 Rose St. NE, Salem, Ore. 97301. Tel: (503) 363-6371. Pres.: Gary Nieland

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My Son's Publ'g Co. (BMI), PO Box 2194, De Solo Sta., Memphis, Tenn. 38102. Pres.: J. Salvador Cole; Gen. Mgr.: Bobby King; Prof. Mgr.: Bobby King Jr.
Mystical Music Co. (BMI), see LoveLane Music.
Mystic Prod'ns (BMI), see Solar R.
Muziq Music (ASCAP) (div. of George Chandler Prod'ns Inc.), 4303 55 St., Woodside, N.Y. 11377. Tel: (212) 335-5726. Pres.: George G. Chandler III

N

N M C Publ'g Corp. (BMI), see National Musitime Corp.
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Affiliates: Garlon Music Co. (ASCAP), Swing House (ASCAP).
N R P Music Group, 385 Grand St., New York, N.Y. 10002. Tel: (212) 379-4482. Contact: Fred Balton.
Affiliates: New Ideas Music Co. (BMI), Perspective Music Co. (BMI), Reaction Music Co. (ASCAP).
Nada Music & Recs. (ASCAP), PO Box 248, Lutesville, Mo. 63762. Tel: (314) 238-2578. Owner & Mgr.: Nellie A. Allen.
Najac Music Corp. (BMI), see Big Seven—Nom.
Namrac Music (BMI), 15456 Cabrito Rd., Van Nuys, Calif. 91406. Tel: (213) 873-7370. Pres.: Tom Skeeter; Gen. Mgr.: Joe Gottfried; Prof. Mgr.: Joe Leahy.
Affiliate: Souci Music Co. (ASCAP).
Nandingo Music Publ'g Co. (BMI), see Solid Soul.
Nardaq Publ'g Co. (BMI), 9660 Hunter St., Suite 204, Atlanta, Ga. 30314. Tel: (404) 523-1963. Pres.: Jock Taylor; Gen. Mgr.: Kent Williams; Prof. Mgr.: Ronald Campbell.
Nasetan Publ'g Co. (BMI), PO Box 1485, Lake Charles, La. 70601. Pres.: Eddie Shuler.
Affiliate: TEK Publ'g (BMI).
Nash-Beau Music Co. (BMI), see Hall-Clement.
Johnny Nash Music Inc. (ASCAP), see Copyright Serv.
Nashville Copyright Mgmt. Inc., 1310 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 298-4436. Pres.: Dick Heard.
Administered companies: Achord Music (ASCAP), Americus Music (ASCAP), Blabb Music Inc. (BMI), Brothers Two Music Inc. (ASCAP), Harmony Hill Music Publ'g (ASCAP), Stars & Stripes Music (BMI), Stonesthrow Music (BMI), Weppedi Music (BMI).
National Music Publ'g Corp. (ASCAP), see Savoy Music.
National Musitime Corp., 8 W. 40 St., New York, N.Y. 10018. Tel: (212) 594-8460. Exec. VP: Boris Zlatch.
Affiliate: Muse Publ'g Corp. (ASCAP), NMC Publ'g Corp. (BMI).
Nationwide Songs Inc. (ASCAP), see Pavanne Music.
Natra Music Inc. (BMI), see Mietus.
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 Neepad Music Inc. (BMI), see Fort Knox.
 Neems Music Co. (ASCAP), see Copyright Serv.
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 New Apollo (BMI), (div. of Apollo Records Inc.), 59 E. 75 St., Apt. 1B, New York, N.Y. 10021. Tel: (212) 734-6179. Pres.: Joseph Lo Jacono; Gen. Mgr. & Artistic Dir.: Niño P. Tassone.
 Int'l rep.: Mexico, South & Central America (CBS Int'l in USA).
 Newbag Music (BMI), 1404 Maple Ave., Richmond, Va. 23226. Tel: (703) 285-4636. Pres. & Gen. Mgr.: Martin Gary.
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 New Dawn Music Corp. (ASCAP), see Chappell & Co.
 New Executive Music (BMI), see Brother Publ'g.
 New Hidden Valley Music Co. (ASCAP), see Fred Ahlert.
 New High Music Publ'g (ASCAP), see Brian Ross.
 New Ideas Music Co. (BMI), see NRP Music.
 Newkeys Music Inc. (BMI), 1531 Demonbreun St., Nashville, Tenn. 37203. Tel: (615) 242-2461. Pres.: E. Jimmy Key; Exec. VP & Gen. Mgr.: Jack J. Key.
 New Music Ed., see Theodore Presser.
 Newport Co. (ASCAP), 1105 Little Bldg., 80 Boylston St., Boston, Mass. 02116. Tel: (617) 482-7678. Owner: Harry Paul.
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 No Exit Music Co. Inc. (BMI), see Redwal Music.
 Noma Music Inc. (BMI), see Hill & Range.
 Nom Music Inc. (BMI), see Big Seven.
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 Northchester Music Inc. (ASCAP), 1800 S. Eighth St., Las Vegas, Nev. 89105. Tel: (702) 734-1457. Pres. & Gen. Mgr.: Joseph B. Zito; Prof. Mgr.: Anthony W. Frisco.
 Branch: New York, N.Y., 888 Eighth Ave. Zip: 10019. Tel: (212) 582-4600. Gen. Mgr.: Jack Adato.
 Affiliates: JoRob Music Inc. (ASCAP), Southchester Music Inc. (BMI).
 Int'l firms represented: Betanne, Entr' Acte, Ferwil, Hal-Ben, Kurstor, Neiljoy (all Canada).
 Northern Music Co. (ASCAP), see MCA.
 Northridge Music Inc. (ASCAP), see Larry Shayne.
 North Shore Music Co. (BMI), see Cohen & Boyle.
 North & Son Music Inc. (ASCAP), see Shapiro Bernstein.
 North State Music (ASCAP), PO Box 6038, Raleigh, N.C. 27608. Tel: (919) 828-2508. Owner: Buck Killelte; Gen. Mgr.: Marian Curtis.
 Northwest (BMI), 1915 N. Quince, Olympia, Wash. 98501. Tel: (206) 352-9097. Pres.: Allen P. Giles.
 Northwestern Music (ASCAP), 1232 Market St., Suite 108, San Francisco, Calif. 94102. Tel: (415) 552-3791. Owner: Vincent Johnson.
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 Affiliates: Dundee Music (BMI), Nep Music Inc. (ASCAP).
 Notable Music Co. Inc. (ASCAP) (div. of Cy Coleman Ents.), 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 757-9547. Pres.: Cy Coleman; Gen. Mgr.: Eric Colodne.
 Affiliate: Portable Music Co. Inc. (BMI).
 Int'l firm represented: Campbell Connelly (UK).
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 Affiliates: Carmel Music Inc. (ASCAP), Tuneweaver Music Inc. (ASCAP).
 Now Music Corp., see Theodore Presser.
 Nui Loa, see Burdge & Co.
 Nujac Publ'g Co. Inc. (BMI), see Jamie Music.
 Nurock Music Publ'g Co. (BMI), see Chappell & Co.

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 Affiliates: Open End Div.—Atamanuik Music, Baskin Music, Greene Music, Hall Music, Jessica Music, Klingman Music, Kulberg Music, Merrimack Music, Mojo-hanna Music, Roberts Music, Rowan Music, Walsh Music (all BMI); Oyster Music Div.—Gregg Hill Music, Oyster Music, Tasker Music, Umpagaug Music (all ASCAP).
 Open Road Music Inc. (BMI), see Jim Reeves.
 Open Window Music Co. (BMI), see Warner Bros.
 Orange Bear Music Co. (BMI), 800 S. Fourth St., Philadelphia, Pa. 19147. Tel: (215) 755-9797/9422. Pres.: Walter B. Kahn.
 Orange Tree Music (ASCAP), see Rondor Music.
 Orchid Publ'g (BMI), Box 4220, 129 Prospect, Shreveport, La. 71104. Tel: (318) 424-4983. Pres. & Gen. Mgr.: Bill Bohannon.
 Orco Publ'g (BMI), see Copyright Serv.
 Ordema Music (BMI), 4823 S. Langley, Chicago, Ill. 60615. Tel: (312) 538-4670. Owner & Pres.: O. Denise Jones.
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 Outside Music (BMI), 6430 Sunset Blvd., Suite 1233, Hollywood, Calif. 90028. Tel: (213) 469-1095. Contact: Dee Carter.
 Branch: San Francisco, Calif., 729 Oak St. Zip: 94117.
 Affiliate: Ceilbar Music (BMI).
 Overbrook Music Publ'g Co. (ASCAP), see Eastwick Music.
 Overseas Songs Inc. (BMI), see Copyright Serv.
 Owen Publ'g (BMI), see Lu-Tal.
 Owepar Publ'g Co. (BMI), 813 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-2338. Mgr.: Louis Owens.
 Oxford University Press Inc. (ASCAP), 200 Madison Ave., New York, N.Y. 10016. Tel: (212) 679-7300. Cable: FROWDE. Music Dept. Mgr.: John O. Ward.
 Int'l branches: Canada, England.
 Oyster Music (ASCAP), see Open End.
 Ozone Music (BMI), see R.A. Hodge.

O

Oahu Music, see Burdge & Co.
 Oahu Publ'g Co., 10333 Coggins Dr., Sun City, Ariz. 85351. Tel: (602) 933-8283. Pres.: Thomas Glynn; Prof. Mgr.: Betty Glynn.
 Oak Grove Music (BMI), see Redwal Music.
 Oakridge Music (BMI), 2001 Elton Rd., Fort Worth, Tex. 76117. Tel: (817) 834-3821. Owner: H. L. Sewell.
 Obie Music Inc. (BMI), see United Int'l Copyright Serv.
 Objets d'Art (BMI), see Copyright Serv.
 Obvious Music Co. (BMI), Pres.: Jesse J. Lewis; Gen. Mgr.: Clinton E. Moon. See Moon Song Music.
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 Omega Music Co., see Sam Fox Publ'g.
 100 Oaks Music (BMI), see Two Rivers.
 125th Street Music (ASCAP), see Cohen & Boyle.
 Onna Music (BMI), see Copyright Serv.
 Onnysay Publ'g Co. (BMI), PO Box 9154, Wells Rd. SW, Knoxville, Tenn. 37920. Tel: (615) 573-7775. Pres.: H. S. Watson.
 Ono Music Inc. (BMI), see Abko Inds.
 On Stage Music (BMI), see Copyright Serv.
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P

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 P D A Music Inc. (ASCAP), see Copyright Serv.
 P F S Music Co. (ASCAP), Prof. Mgr.: Cyril J. Fox. See Four Grand.
 P P X Publ'rs (BMI), 245 W. 55 St., New York, N.Y. 10019. Tel: (212) 247-6010. Pres.: Ed Chalkin.
 Pacemaker Music Co. Inc. (BMI), see Dick James.
 Pace Music Co. (BMI), see Sam Fox Publ'g.
 Pacific American Music, see Burdge & Co.
 Pacific Coast Music (BMI), 5807 Topanga Blvd., Woodland Hills, Calif. 91364. Tel: (213) 887-1422. Pres. & Gen. Mgr.: Ray Sanders.
 Branch: Phoenix, Ariz., 6529 N. 41 Ave. Zip: 85019. Tel: (602) 939-6373. Gen. Mgr.: Billy Williams.
 Pacific Islands Music Group, PO Box 38669, Hollywood, Calif. 90038. Tel: (213) 462-5950. Mgr.: L. Tavera.
 Affiliates: Oceana Music, Samoa Music, South Sea Songs, Taola Music (all ASCAP); Bora Bora Music, Copra Music, Rarotonga Music, Savaii Music, Suva Music.
 Pacea Music Publ'rs (ASCAP), see Irving Mills.
 Paddlewheel Music (BMI), see R.A. Hodge.
 Pad Music (ASCAP), see Minneapolis Music.
 Padua Music Co. (BMI), see Faro Music.
 O. Pagani & Bro. Inc. (SESAC), 289 Bleecker St., New York, N.Y. 10014. Tel: (212) 242-6744. Pres.: Frank Gaviani; VP: Theresa Costello.
 Paj Music Corp. (BMI), 3 W. 87 St., Apt. 4C, New York, N.Y. 10024. Tel: (212) 873-1030. Pres. & Prof. Mgr.: Paul A. Sioman; Gen. Mgrs.: Andy Mazon, Jerry Friedman.
 Int'l rep.: Worldwide except USA & Canada (Rondor Music).
 Painted Desert Music Co. (BMI), see Shapiro, Bernstein.
 Palaco Publ'g Inc. (ASCAP), 4545 Van Brunt, Kansas City, Mo. 64130. Tel: (816) 923-8365. Pres.: Sam Pasternak.
 Palamar Music Publ'rs (BMI), 726 Carlson Dr., Orlando, Fla. 32804. Tel: (305) 644-3853. Pres.: Will Campbell.
 Affiliate: MuStaff Music Publ'rs (BMI).
 Palatta & Riccardi Music Ents. (BMI), 1653 Stephens St., Ridgewood, N.Y. 11227. Tel: (212) 366-6282. Pres.: Larry M. Palatta; Gen. Mgr.: Rocci Riccardi.
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 Paradome Music Publ'rs (ASCAP), 3449 Indian Hill Dr., Kettering, Ohio 45429. Tel: (513) 299-0135. Pres. & Gen. Mgr.: Richard Lee Ayres.
 Paradome Music Publ'g Co. (ASCAP), 155 Franklin St., Dayton, Ohio 45402. Tel: (513) 222-2394. Contact: Richard L. Ayres.
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 Paramount-Roy Rogers Music Co. Inc. (ASCAP), see Famous Music.
 Parasound Inc. (ASCAP), see Royalty Control.
 Para-Tal Music Corp. (ASCAP), see Famous Music.
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 Par-Ed Music Corp. (BMI), see Famous Music.
 Paris Music Co. Inc. (ASCAP), see Rayven Music.
 Charlie Parker Music Co. (BMI), see Copyright Serv.
 Parker Music (BMI), 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2500. Prof. Mgr.: Betty Weinbourn.
Administered companies: Bandy Music (BMI), Cireco Music Inc. (BMI), Standup Music (BMI), Woodmont Music (BMI).
 J. A. Parks Co. (SESAC), see Neil A. Kjos.
 Paraguayan Music Centre (ASCAP), see Mexican Music.
 Parnaso Music Co. Inc. (BMI), 718 10 Ave., New York, N.Y. 10019. Tel: (212) 489-8630. Pres. & Gen. Mgr.: Roger Lopez.
Affiliate: Maria Music Publicity (ASCAP).
 Int'l firm represented: Eds. Musica de Espana (Spain).
 Int'l rep.: Spain (Zafiro).
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 Party-Time Music (BMI), 525 SW 42, Oklahoma City, Okla. 73109. Tel: (405) 632-3958. Pres.: Tom Jackson; Gen. Mgr.: Wendell Goodman; Prof. Mgr.: Wanda Jackson.
 Passkey Music Inc. (BMI), 808 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-0270. Pres. & Gen. Mgr.: Jerry Chesnut.
Affiliates: Jerry Chesnut Music Inc. (BMI), Rural Hill Music Co. (ASCAP).
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 Joseph Patelson Music House (ASCAP), 160 W. 56 St., New York, N.Y. 10019. Tel: (212) 757-5587. Pres.: Joseph Patelson.
 Patlow Publ'n Co. (BMI), 17429 Indian Ave., Detroit, Mich. 48240. Tel: (313) 531-9330. Pres.: M. J. Patlow.
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 Gary S. Paxton Music Inc., see Acoustic Music.
 Paymaster Music (BMI), 428 Market St., Camden, N.J. 08102. Tel: (609) 589-1456. Pres.: Richard R. Wisneski; Prof. Mgr.: Lemuel E. Harris.
 Payten Music (BMI), 7831 Live Oak Dr., Riverside, Calif. 92509. Tel: (714) 685-4371. Pres.: Peyton L. Penniman; Gen. Mgr.: William Wilmore.
 Peace Pipe (BMI), see Stinger Music.
 Peak Publ'g (BMI) (div. of Stage 3 Sound Prod'ns), 12 E. 39, Kansas City, Mo. 64111. Tel: (816) 531-1375. Pres.: Don Warnock; Gen. Mgr.: Clara Warnock.
 Pecle Publ'g (BMI), see Mietus.
 Pecos Music (BMI), PO Box 13100, San Antonio, Tex. 78213. Tel: (512) 341-4257. Prof. Mgr.: Milton Lance.
Affiliate: Milt Lance Music (ASCAP).
 Peddler Publ'g (BMI), see Landers-Roberts & Copyright Serv.
 Peer Int'l Corp. (BMI), see Southern Music Publ'g. (SEE ADVERTISEMENT)
 Peggylou Music Inc. (BMI), see Mietus.
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Affiliate: Paul-Wayne Music (ASCAP).

Pepamar Music Corp. (ASCAP), see Warner Bros.
 Pequod Music Inc. (ASCAP), see Isthmael Music.
 Pera Music Corp. (BMI), see Southern Music Publ'g.
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Affiliates: Patrick Bradley Music Corp. (BMI), Popdraw Music Corp. (ASCAP).
 Percival Music (BMI), see United Int'l & Copyright Serv.
 Perfection Music Publ'g (BMI), 1429 Hawthorne St., Pittsburgh, Pa. 15201. Tel: (412) 781-4557. Pres.: E. J. Moschetti; Prof. Mgr.: Muriel M. Shilling.
Affiliate: Regal (ASCAP).
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Affiliates: Lishing (BMI), Telescope (BMI).
 Periterra Music (BMI), 48-16 43 Ave., Long Island City, N.Y. 11104. Tel: (212) 426-1190. Pres.: Franc Peri.
 Perkins & Simpson Publ'g (BMI), 612 E. Liberty St., Norfolk, Va. 23523. Tel: (703) 545-9894. Pres.: George Perkins.
Branch: Norfolk, Va., Citizens Bank Bldg., Suite 300-A-300. Zip: 23510. Tel: (703) 622-8536.
 Perk's Music (BMI), 18948 Sussex, Detroit, Mich. 48235. Tel: (313) 836-9819. Pres.: Al Perkins.
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 Perspective Music Co. (BMI), see NRP Music.
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 Peterma Music Co. (ASCAP), see Copyright Serv.
 Peter Piper Publ'g (ASCAP), see Stuart Lanis.
 Ben Peters Music (BMI), 900 Old Hickory Blvd., Rt. 2, Brentwood, Tenn. 37027. Tel: (615) 832-4083. Pres.: Ben Peters.
Affiliate: Playback Music (BMI).
 Int'l reps.: Japan & Orient—except for Hong Kong, Malaysia, Singapore & Brunei; Central & South America; South Africa (Ivan Mogull); UK (Melanie).
 C. F. Peters Corp. (BMI), 373 Park Ave. S., New York, N.Y. 10016. Tel: (212) 686-4147. Pres.: Mrs. Walter Hinrichsen; VP: Walter Bendix; Gen. Office Mgr.: Gertrud Mathys.
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 Peters Music Co. (ASCAP), see Criterion Music.
 Peterson & Principato Music Publ'g Co. (BMI), see Jesse G. Principato.
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Affiliates: Philella Music (BMI), Playground Music (BMI).
 Phase Music Corp. (BMI), see Big Seven—Patricia.
 Philella Music (BMI), see Pewter Pal.
 Philmi Music Inc. (BMI), see Sylvania Music.
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 Phurius Music Co. (BMI), see Cohen & Boyle.
 Picard Publ'g House (ASCAP), see Whitsett Bros.
 Piccadilly Music Corp. (BMI), see Copyright Serv.
 Piccolo Music Inc. (BMI), see Shelby Singleton.
 Pickering Music Publ'rs (BMI), see Irving Mills.
 Pickwick Int'l, 1370 Ave. of the Americas, Suite 603, New York, N.Y. 10019. Tel: (212) 247-7088. Cable: PICKSACOR. VP: Bugs Bower; VP Sales: Hal Charm.
Affiliates: Bambar Music Corp. (ASCAP), Barbam (BMI), Barmour Music Corp. (BMI), Mourbar Music Corp. (ASCAP), Southtown Music Inc. (BMI), Talmont (BMI), Weiss & Barry Copyrights Inc. (BMI).
 Pickwick Music Corp. (ASCAP), see MCA.
 Piedmont Music Co. Inc. (ASCAP), see Edward B. Marks.
 Piers Publ'g Co. (BMI), PO Box 1512, Madison, Wis. 53701. Tel: (608) 271-1344. Pres.: Pat Koenig; VP: J. Michael Briggs.
 Pi-Gem Music Publ'g Co. (BMI), see Ivan Mogull.
 Pigfoot Music (ASCAP), Box 130, Point Reyes Station, Calif. 94956. Tel: (415) 663-1096. Gen. Mgr.: Stuart Kutchins.
 George Pincus & Sons Music Corp. (ASCAP), see Gil Music.
 Pinebrook Music Corp. (BMI), see H. B. Webman.
 Pinelawn Music Publ'g Co. Inc. (BMI), see Copyright Serv.
 Pinellas Music (BMI), 1374 E. Cleveland St., Clearwater, Fla. 33515. Tel: (813) 581-6274, 446-7236. Owner: Ron Hitchcock.

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Planetary Music Publ'g Corp. (ASCAP), see Big Seven.

Platinum Music Publ'g (ASCAP) (div. of The Music Factory Inc.), 567 NW 27 St., Miami, Fla. 33127. Tel: (305) 635-9411. Pres.: Bob Archibald; VP: Dorothy Peshkin; Gen. Mgr.: Florian Raymond.

Affiliate: Stage Door Music Publ'g (BMI).

Platshon Music (BMI), 1203 Global Bldg., 1025 Vermont Ave. NW, Washington, D.C. 20005. Tel: (202) 628-8992. Contact: B. Platshon.

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Playback Music (BMI), see Ben Peters.

Players Music Corp. (ASCAP), see Chappell & Co.

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Pleasant Ridge Music (BMI), PO Box 7481, 10 Michael Dr., Greenville, S.C. 29610. Tel: (803) 269-3961. Pres.: Bob Edwards.

Affiliate: Huffman Publ'g Co. (BMI).

Plymouth Music Co. Inc. (ASCAP), see Words & Music.

Pleasant Dreams Music (BMI), see 4-Star.

Plectrum Music (BMI), see Longridge Music.

Plex Music (ASCAP), see Copyright Serv.

Plur-On Music Inc. (ASCAP), see Fourth Floor.

Pocket of Tunes Inc. (BMI), 3 E. 54 St., New York, N.Y. 10022. Tel: (212) 935-9140. Pres.: Wes Farrell.

Poco Loco Music (BMI), see Faro Music.

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Poe Publ'g Co. (ASCAP), 5930 Vista Ave., Sacramento, Calif. 95824. Tel: (916) 422-5838. Pres.: William B. Moore.

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Polka Towne Music (BMI) (div. of Polka Music Corp.), 211 Post Ave., Westbury, L.I., N.Y. 11590. Tel: (516) 822-3198. Pres.: Teresa Zapolska.

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Pollyday Publ'g Co. Inc. (BMI), see Su-Ma.

Poly Tone Music Publ'g Co. (ASCAP), see True Blue.

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Ponderosa Music Co. Inc. (BMI), see Shapiro, Bernstein.

Pooh Music (BMI), see A. Schroeder.

Popdram Music Corp. (ASCAP), see Perception Ventures.

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Poppy Music Co. (BMI), see Budd Music.

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Portable Music Co. Inc. (BMI), see Notable Music.

Portage Publ'g Co. (BMI), 16634 Gannon W., Rosemount, Minn. 55068. Tel: (612) 432-5737. Pres.: Larry LaFole.

Porter/Binder Music (ASCAP), see Binder/Porter.

Portland Music Inc. (ASCAP), see Chappell & Co.

Portland Music Co. (BMI), see Headliner Stars.

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Portobello Road Music (ASCAP), see Alouette Prod'ns.

Portofino Music (ASCAP), see ATM Music.

Possum Trot Music (BMI), see Wild Indigo.

Post Music Inc. (ASCAP), see United Artists.

Potentially Immortal Music (BMI), 217 N. Almont Dr., Beverly Hills, Calif. 90211. Tel: (213) 274-0737. Pres.: Russell Giguere; Gen. Mgr.: Burt Alexander; Prof. Mgr.: Bob Westbrook.

Potnick Music (BMI), PO Box 21064, Philadelphia, Pa. 19114. Tel: (215) 639-6556. Pres. & Prof. Mgr.: Carl D. Potnick; Gen. Mgr.: Christine Potnick.

Branch: Andalusia, Pa., 506-AI Harbour Dr., Salem Harbour, Zip: 19020.

Affiliate: Celeste Music (ASCAP).

Power House Music Corp. (BMI), 7405 Crissman, Utica, Mich. 48087. Tel: (313) 731-8277. Pres. & Gen. Mgr.: Johnny Powers; Prof. Mgr.: John Garlak.

Pow-Pak Music Corp. (BMI), see Big Seven.

Poz Music Inc. (ASCAP), see Copyright Serv.

Preacher Publ'g (BMI), see Dan Dalton.

Premier Music Publ'g Co. (BMI), 10 W. 66 St., New York, N.Y. 10023. Tel: (212) 595-4000. Pres.: Philip Landwehr.

Affiliates: Anatole Music Inc. (BMI), West End Music Inc. (ASCAP).

Prentice Music Inc. (ASCAP), see Eden Music.

Elvis Presley Music Inc. (BMI), see Hill & Range.

Theodore Presser Co. (ASCAP), Presser Pl., Bryn Mawr, Pa. 19010. Tel: (215) 525-3636. Cable: RESSER. Pres.: Arnold P. Broido; Gen. Mgr.: Nicholas J. Elsier Jr.

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Affiliates: The Astral Gift Shoppe (ASCAP), Fargo House Int'l (ASCAP), Mothball Music Co. (BMI), Prima-Donna Music Co. (BMI).

Primrose Music Publ'g Co. (BMI), 6233 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 466-2168. Partners: Betty Carlton, Jack Carlton, Jerry Wallace.

Princess Music Publ'g Corp. (ASCAP), see H.B. Webman.

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Affiliates: Funtown Music Publ'g Co. (ASCAP), Peterson & Principato Music Publ'g Co. (BMI), War-Prince Music Prod'ns (BMI).

Pringle Music Publ'ns (BMI), 7021 Hatillo St., Canoga Park, Calif. 91306. Tel: (213) 347-3902.

Print Music Co. Inc. (ASCAP), see Japalana Music.

Pritchett Publ'ns (BMI), 38603 Sage Tree St., Palmdale, Calif. 93550. Tel: (805) 947-4657. Pres.: LeRoy Pritchett.

Prize Music Inc. (ASCAP), see Shelby Singleton.

Process Music Publ'ns (BMI), 439 Wiley Ave., Franklin, Pa. 16323. Tel: (814) 432-4633. Pres.: Norman Kelly.

Affiliate: Country Star Music (ASCAP).

Producers Music Publ'g Co. Inc. (ASCAP), see Chappell & Co.

Programs Publ'ns (BMI), PO Box 7084, 10 Michael Dr., Greenville, S.C. 29610. Tel: (803) 269-3961. Prof. Mgr.: Otis Forrest.

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Pulaski Publ'g Co. (BMI), 1740 W. 47 St., Chicago, Ill. 60609. Tel: (312) 847-0658. Pres.: E. Blazonczyk; VP: Edward Nowak.

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Pure Cane Music (BMI), see Publishers' Licensing.

Pure Soul Music Corp. (BMI), see Big Seven.

Purple Haze Music (BMI), PO Box 1243, Beckley, W. Va. 25801. Tel: (304) 252-4836. Gen. Mgr.: Danny Bailey; Prof. Mgr.: Richard L. Petry.

Purusa Music Inc. (ASCAP), c/o Steingarten, Wedden & Weiss, 444 Madison Ave., New York, N.Y. 10022. Tel: (212) 752-1330. Cable: STWEEDS. Admin'r: Steven H. Weiss.

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Quackenbush Music Ltd. (ASCAP), c/o Bomser & Messing, 515 Madison Ave., New York, N.Y. 10022. Tel: (212) 688-0155. Cable: FORESIGHT. Pres.: Lucy Levine; Prof. Mgr.: Arlyne Rothberg.

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Quadrasonic Music Inc. (ASCAP), Gen. Mgr.: Norbert Putnam. See Danor Music.

Quartet Music Inc. (ASCAP), see Trio Music.

Quartz Music (ASCAP), see Trident Mgmt.

Queensbury Music Corp. (BMI), see Big Seven—Patricia.

Quicksilver Music Corp. (BMI), see Copyright Serv.

Quill Music Co. (ASCAP), see Amos Publ'ns.

Quinones Music Co. (BMI), 1344 Waldron, St. Louis, Mo. 63130. Tel: (314) 863-3605. Pres.: Eddie L. Johnson; Gen. Mgr.: Ora Livings; Prof. Mgr.: Clinton Primm.

Quincy Publ'g Co. Inc. (BMI), 1307 Broadway, Sheffield, Ala. 35680. Tel: (205) 381-1830. Pres.: Quinon R. Ivy; Gen. Mgr.: Quin Ivy; Prof. Mgr.: Carolyn Adams.

Affiliate: South Camp Music Inc. (ASCAP).

Quiston Music Co. (BMI), see Copyright Serv.

R

R F D Music Publ'g Co. Inc. (ASCAP), see Southern Music Publ'g.

R F T Music Publ'g Corp. (BMI), see Thomas J. Valentino.

R R Music (ASCAP), see Ren-Maur Music.

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Home office: England.

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R & W Music Scene (ASCAP), see Ron Wilson.

Rabbit's Foot Music Corp. (BMI), see Big Seven.

Race Horse Music (BMI), 435 E. 65 St., New York, N.Y. 10021. Tel: (212) 628-3742. Pres.: Thomas Glascoe III; Gen. Mgr.: April Coburn.

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Rambled Publ'g Co. (BMI), see Copyright Serv.

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Ramlou Music Publ'g Co. (ASCAP), see Vernon Stewart.

Ramsgate Music (BMI), Box 551, 108 S. Bell, Hamilton, Tex. 76531. Tel: (817) 386-5918. Owner & Mgr.: C. Joe Treadway. Affiliates: Ram's Horn Music (ASCAP), PO Box 33, Prince St. Sta., New York, N.Y. 10012. Tel: (212) 691-6377. Gen. Mgr.: Naomi Saltzman; Permissions Ed.: Madeline Sussman.

Rango Music Corp. (ASCAP), see Frank Music.

Fred Raphael Music Inc. (ASCAP), 8588 Wonderland Ave., Los Angeles, Calif. 90046. Tel: (213) 652-1507. Pres.: Hermione Raphael.

Rap Sac Music, see Copyright Serv.

Rarotonga Music, see Pacific Islands.

Raschid Music (BMI), see Jonvis Music.

Raven Music, 4107 Woodland Park Ave. N., Seattle, Wash. 98103. Tel: (206) 632-0887. Publ'r: Ronald Ellis.

Rawbee Music (BMI), c/o Walter R. Scott, 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-4421. Pres.: Lou Rawls; Gen. Mgr.: Walter R. Scott. Affiliates: Clears Music Inc. (BMI), RawLou Music (BMI), Lou Rawls Music (BMI).

RawLou Music (BMI), see Rawbee Music.

Lou Rawls Music (BMI), see Rawbee Music.

Raydee Music Co. (SESAC), 316 E. 11 St., Houston, Tex. 77008. Tel: (713) 861-3630. Pres.: H W. Daily Sr. Affiliates: Bud-Don Music Co. (ASCAP), Glad Music Co. (BMI).

Ray Herbert Music (BMI), see Herbert Ray Ostrow.

Ray Mack Music (ASCAP), see Nautical Music.

Ray's Publ'rs, 1117 N. Main, Fremont, Neb. 68025. Tel: (402) 721-4728. Pres.: Ray Keeler.

Rayven Music Co. Inc. (BMI), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 265-0211. Pres.: Duke Niles. Affiliates: Paris Music Co. Inc. (ASCAP). Int'l firm represented: Eds. Prosadis (France).

Razor Sharp Music (BMI), see World War Three.

Razzle Dazzle Music Inc. (BMI), 18 E. 17 St., New York, N.Y. 10003. Tel: (212) 242-1928. Prof. Mgr.: Hermi Hanlin.

Reaction Music Co. (ASCAP), see NRP Music.

The Walter Reade Music Corp. (ASCAP), see Frank Music.

Realgone Music Inc. (BMI), see Big Seven—Frost.

Rear Exit Music Co. (ASCAP), see Redwal Music.

Rebecca Raccoon Music Co. (BMI), see A. Schroeder.

Recordo Music Publ'rs (BMI), see Leon Rene.

Record Songs Inc. (ASCAP), 450 W. 24 St., New York, N.Y. 10011. Tel: (212) 675-6671. Pres.: Enoch Light.

Red Day Music (ASCAP), see Dick James.

Red Rock Music Co. (BMI), PO Box 2671, Denver, Colo. 80201. Tel: (303) 333-8086. Pres.: James C. Scott Sr.

Red Ruby Music Co. (ASCAP), see Royalty Control.

Red Setter Music (ASCAP), see Rondor Music.

Red Shoes Publ'g (ASCAP), see Berkeley Cooperative.

Redwal Music Co. Inc. (BMI), Redwal Music Bldg., 535 Cotton Ave., Macon, Ga. 31201. Pres.: Phil M. Walden. Affiliates: No Exit Music Co. Inc. (BMI), Oak Grove Music (BMI), Rear Exit Music Co. (ASCAP), Tandem Publ'ns (BMI).

Redwood/Sidro Ross Music, see Rondor Music.

Redwood/Wichub, see Rondor Music.

Reeder Music Co. (BMI), 7065 Idylwood Rd., Falls Church, Va. 22046. Tel: (301) 949-5678. Pres.: James T. Reeder; Gen. Mgr.: Tom Reeder; Prof. Mgr.: Charles A. Dick.

Ree Music (ASCAP), see Bonton Music.

Reetz Music Publ'rs (BMI), see Chubob Music.

Jim Reeves Ents. Inc., PO Drawer 1, Madison, Tenn. 37115. Tel: (615) 868-1150. Pres.: Mary Reeves; Gen. Mgr.: Clarence Selman. Affiliates: Acclaim Music Inc. (BMI), HallNote Music (BMI), Ma-Ree Music Inc. (ASCAP), Open Road Music Inc. (BMI), Tuckahoe Music Inc. (BMI). Int'l rep.: Worldwide except USA, Canada & Africa (Burlington).

Regal (ASCAP), see Perfection Music.

Regent Music Corp. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 246-1990. Pres.: Harry Goodman.

Reginald Music Publ'g (BMI), 476 Muscadine St., Greenville, Miss. 38701. Tel: (601) 332-8665. Pres.: Henry R. Hines; Gen. Mgr.: Henwick Williams.

Herb Reis Music Corp. (BMI), 39 W. 55 St., Rm. 603, New York, N.Y. 10019. Tel: (212) 757-9265. Mgr.: Herb Reis. Affiliates: Summit Music Corp. (ASCAP).

Reksirb Music Publ'g Co. (BMI), 13653 Capitol, Detroit, Mich. 48227. Tel: (313) 834-9138. Pres.: Miller Brinker.

Rel-Nel Music (BMI), see A. Schroeder.

Remember Music Publ'g Co. (ASCAP), see Windfall Music.

Remick Music Corp. (ASCAP), see Warner Bros.

Remsen Music Corp. (BMI), see Frank Music.

Renalb Music Publ'g (BMI), PO Box 405, New York, N.Y. 10036. Tel: (212) 651-4335. Pres. & Gen. Mgr.: Rene Albee. Int'l branch: France.

Renda Music Inc. (BMI), 3830 N. Seventh St., Phoenix, Ariz. 85014. Tel: (602) 277-1336. Pres.: Floyd M. Ramsey. Affiliates: Desert Palms Publ'g Co. (BMI), Salt River Music (BMI).

Leon Rene Publ'ns (ASCAP), 2124 W. 24 St., Los Angeles, Calif. 90018. Tel: (213) 733-5182. Owner: Leon Rene; Prof. Mgr.: Rafael Rene. Affiliates: Recordo Music Publ'rs (BMI).

Renleigh Music Inc. (BMI), see Music Makers.

Ren-Maur Music Corp. (BMI), 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) 757-3638. Pres.: Rena L. Faeney; Gen. Mgr.: Seth Greenky; Prof. Mgr.: Mel C. Kesler. Affiliates: RR Music (ASCAP). Int'l rep.: Brazil (Falcão).

Republic Music Corp. (BMI), see World Music.

Resaca Music Publ'g Co. (BMI), Gen. Mgr.: Kris Kristofferson. See Combine Music.

Respect Music Co. (BMI), 820 W. 56 St., Los Angeles, Calif. 90037. Tel: (213) 753-1005. Pres.: Miles Grayson; VP: Harold Goldstein. Affiliates: Gold Teak Music Co. (BMI).

Rest-A-White Music Co. (ASCAP), see Ford Music.

Revelation Music Publ'g Corp. (ASCAP), see Tommy Valando.

Revolution Music Ltd. (ASCAP), see Alouette Prod'ns.

Rex (BMI), see H. B. Webman.

Reynard Publ'g Co. Inc. (ASCAP), see Sam Fox Publ'g.

Rhineland Music Inc. (BMI), see Marsaint Music.

Riba Music Co. (ASCAP), 39 W. John St., Hicksville, L.I. N.Y. 11801. Tel: (516) 935-7611. Pres.: Richard Babeuf.

Rickity Tunes (BMI), see Berkeley Cooperative.

Ridge Music Corp. (BMI), see Tannen Music.

Right Angle (ASCAP), see Doraflo/Bleu Disque.

Right On Music (ASCAP), see Fillmore Music.

Tim Riley Music (BMI), 2000 Madison Ave., Memphis, Tenn. 38104. Tel: (901) 274-7255. Pres.: Tim P. Riley; Gen. Mgr.: Glenda Ramsey. Affiliates: TeleFunk Music (ASCAP).

Ringling Bros. and Barnum & Bailey Publ'g Co. Inc. (BMI), see Klowns Publ'g.

Ringo Pasta Music (BMI), see JBP Music.

Ripcord Music (BMI), PO Box 2098, 4009 E. 18 St., Vancouver, Wash. 98661. Tel: (206) 695-2112. Pres.: John Foster; Gen. Mgr.: Jay Andy Thompson; Prof. Mgr.: Gene Breeden. Affiliates: Maryhill Music (BMI).

Rip Music Inc. (BMI), 7033 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-3821. Pres.: Larry Gordon; Prof. Mgr.: Dick Campbell. Affiliates: Keca Music Inc. (ASCAP).

Rising Sons Music (BMI), see Combine Music.

Ritchie Music Co. Inc. (ASCAP), see Barton Music.

Rittenhouse Music (BMI), see Ragmar Music.

Tex Ritter Music Publ'ns Inc. (ASCAP), see Criterion Music.

Riviera Music (BMI), see Clock Publ'g.

Roadrunner Music (BMI), see Forrest Hills.

Roaring Flame Publ'g Co. (BMI), 907 N. Front St., Harrisburg, Pa. 17102. Tel: (717) 234-5665. Pres. & Gen. Mgr.: Robert A. Hubbard Jr.

Robadon Music (BMI), PO Box 2094, Sheffield Lake, Ohio 44054. Tel: (216) 288-6397. Owner: Robert W. Sellers.

Marty Robbins Ents., 713 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-4940/3752. Pres.: Marty Robbins. Affiliates: Maricana Music Inc. (BMI), Maricopa Music Co. Inc. (SESAC), Mariposa Music Inc. (BMI), Mojave Music Inc. (BMI).

Robbins Music Corp. (ASCAP), see The Big 3.

Robb Music (BMI), 7235 Hollywood Blvd., Suite 221, Hollywood, Calif. 90046. Tel: (213) 874-1001. Pres. & Gen. Mgr.: Ron Merten. Branch: Milwaukee, Wis., 3409 N. 53 St. Zip: 53216. Tel: (414) 445-3844. Affiliates: Con Merten Music (ASCAP).

Robert Music Corp. (BMI), see Ivan Mogull.

Roberts Music (BMI), see Open End—Open End.

Don Robertson Music Corp. (ASCAP), 1680 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 469-4500. Pres.: Don Robertson. Affiliates: Morning Star Music Corp. (BMI). Int'l rep.: Worldwide except USA & Canada (Edwin H. Morris).

Robin Hood Music Co. (BMI), 5531 Tuxedo Terr., Hollywood, Calif. 90028. Tel: (213) 465-9758. Pres.: John Marascalco.

Rob-Lee Music (BMI), PO Box 1333, Camden, N.J. 08105. Tel: (609) 662-9057. Pres.: Rob Russen. Branch: Spring Lake Park, Minn., 358 NE Rosedale Rd. Zip: 55432. Tel: (612) 876-2602.

Rockbottom Music Co. (BMI), see Warner Bros.

Rocker Music (BMI), Gen. Mgr.: Kent Westbury. See Happy Man.

Rockford Music Co. (BMI), 150 West End Ave., Apt. 6-D, New York, N.Y. 10023. Tel: (212) 873-5931. Gen. Mgr.: Phillip Ross Zinn. Affiliates: Stateside Music Co. (BMI).

Rockmore Music (BMI), 1733 Carmona Ave., Los Angeles, Calif. 90019. Tel: (213) 933-6521. Owner & Gen. Mgr.: Willie H. Rocquemore.

Rock Music (BMI), see Beechwood Music.

Rocksmith Music (ASCAP), VP & Gen. Mgr.: Samuel S. Trust. See Studio P/R.

Rocky Mountain Nat'l Park Music Co. Inc. (ASCAP), Pres.: Judy Collins. See Sanga Music.

The Rodeheaver Co. (ASCAP) (div. of Word Inc.), Box 337, Winona Lake, Ind. 46590. Tel: (219) 267-5116. Exec. VP: N. B. Howe Jr.

Rodeo (BMI), see Jasper Music.

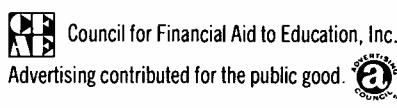
Rodra Music Inc. (BMI), see Rondor Music.

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Int'l branch: England.
Schwartz Music Co. Inc. (ASCAP), 165 W. 46 St., Suite 1202, New York, N.Y. 10036. Tel: (212) 582-2975. Pres.: Robert Schwartz; Gen. Mgr.: Ernie Maresca.
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Affiliates: Madrix Music Publ'g (BMI), Miss Vera (BMI).
Int'l rep.: UK (Milton).
Scope (BMI), see Lissauer Music.
Andrew Scott Inc. (ASCAP), see Music Makers.
Scot-Tees Publ'g Co. (BMI), 4158 S. Prairie Ave., Chicago, Ill. 60653. Tel: (312) 624-3716. Pres.: Howard Scott.
Scout Music (BMI), 92 W. 159 St., Harvey, Ill. 60426. Tel: (312) 331-7700. Gen. Mgr.: Don Chapman.
Screen Gems/Columbia Music (BMI), 711 Fifth Ave., New York, N.Y. 10022. Tel: (212) 751-4432. Pres.: Lester Sill; VP & Prof. Activities Dir.: Irwin Schuster; VP & Gen. Mgr.: Irwin Z. Robinson; VP & Nat'l Exploitation Dir.: Danny Davis.
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Scuzzy Chicken Music (BMI), see Copyright Serv.
Seabreeze Music Inc. (BMI), see Arcade Music.
Seaford Music (BMI), see Berkeley Cooperative.
Seagull Music Publ'g Co. (BMI), PO Box 1062, Nashville, Tenn. 37202. Tel: (615) 832-8458. Pres.: Larry L. Stevens; Gen. Mgr.: Gladys Petersen; Prof. Mgr.: W.J. Pete Petersen.
Branch: Warrington, Fla., PO Box 4096. Zip: 32507. Tel: (904) 455-2263. Gen. Mgr.: Lois Elliott; Prof. Mgr.: Gail Smith.
Int'l branches: Sweden, UK.
Affiliates: Larry Stevens Music Co. (ASCAP), Stewell Music Co. (BMI).
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Seal Publ'g Co. (BMI), 13310 Collingwood Terr., Silver Spring, Md. 20904. Tel: (301) 384-8826. Pres.: Larry Seaford.
Seaside Publ'g Co. (BMI), see Copyright Serv.
Seasons Four Music (BMI), see Viva Music.
Sebiniano Music (ASCAP), 285 E. 49 St., Brooklyn, N.Y. 11203. Tel: (212) 778-5150.
Second Generation Music Inc. (SESAC), see Counterpart Music.
Second Music Publ'g Co. Inc. (ASCAP), see Hill & Range.
Seemon & Marijke Music (BMI), see Rondor Music.
Seesaw Music Corp. (ASCAP), 177 E. 87 St., New York, N.Y. 10028. Tel: (212) 879-1960. Pres. & Prof. Mgr.: Raoul R. Ronson; Gen. Mgr.: S. B. Kohn.
Affiliate: Okra Music Corp. (BMI).
Sega Publ'g Co., see Copyright Serv.
Sidney A. Seidenberg Inc., 1414 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 421-2021. Cable: SAS-TALENTS. Contact: Richard Heicklen.
Administered companies: Lonport Music Corp. (BMI), Sounds of Lucille (BMI), Tallyrand Music Inc. (BMI), Varmint Publ'g Corp. (BMI).
Select Music Inc. (ASCAP), see Copyright Serv.
Semenya Music (BMI), see Gopam Ent's.
Semerak Publ'g Co. (BMI), 4327 S. Sacramento Ave., Chicago, Ill. 60632. Tel: (312) 523-3914. Pres.: R. M. Semerak.
Senisa Music (ASCAP), see Epp's Music.
Senor George Music (ASCAP), 6430 Sunset Blvd., Suite 803, Hollywood, Calif. 90028. Tel: (213) 461-4317. Pres.: Ray Ruff; Gen. Mgr.: Donnie Brooks; Prof. Mgr.: Jack Bielan.
Affiliate: Checkmate Music (BMI).
Senor Music Co. (ASCAP), see Peso Music.
Sephra Music (ASCAP), see Publishers' Licensing.
September Music Inc. (ASCAP), 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-1338. Cable: MILLSTAN. Pres. & Gen. Mgr.: Stanley Mills.
Affiliate: Galahad Music Inc. (BMI).
Sequel Music Inc. (BMI), 8665 Wilshire Blvd., Beverly Hills, Calif. 90211. Tel: (213) 851-3666. Pres.: Tom Bahler.
Serendipity Publ'g (BMI), 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 765-3750. Cable: SERENPUBCO. Pres.: Michael Brovsky; Prof. Mgr.: Barry Kornfeld.
Affiliate: Shadrack Publ'g (ASCAP).
Sesame Music (BMI), see Intermountain Music.
Seton Music Corp. (ASCAP), see Big Seven—Planetary.
Seven Barks Music Co. (BMI), see Royalty Control.
Seven B Music (ASCAP), see Tune-Kel.
Seven-Eleven Music Corp. (BMI), see Shapiro, Bernstein.
Seven Hills Publ'g & Rec'g Co. Inc. (BMI), 905 N. Main St., Evansville, Ind. 47711. Tel: (812) 423-1861. Pres.: Ed Kriemeyer; Gen. Mgr.: Dorothy Pearce; Prof. Mgr.: Marguerite Lottes.
Seven Legions Music Co. (BMI), Box 891, San Antonio, Tex. 78293. Tel: (512) 534-4503. Pres.: Larry C. Collins; Gen. Mgr.: Clarence Jackson.
Seven of Us Music (ASCAP), 28 Mountain Ave., Dover, N.J. 07801. Tel: (201) 361-2084. Pres.: Michael F. Matu-

shin.
Seven Palms Music Co. (BMI), PO Box 1441, Palm Springs, Calif. 92262. Tel: (714) 325-7818. Owner: Charlotte Cromwell.
Affiliate: Leilani Music Co. (ASCAP).
Seventeen Music Co. (BMI), 149 W. 75 St., New York, N.Y. 10023. Tel: (212) 799-2670. Pres. & Gen. Mgr.: Lawrence Rush.
Seventh Note Music (BMI) (div. of Seven Int'l Inc.), 5844 Sandhurst, Suite D, Dallas, Tex. 75206. Tel: (214) 691-2558. Pres.: Michael Stanglin.
Seyton Music Publ'g Co. (ASCAP), PO Box 2466, Hollywood, Calif. 90028. Pres.: D. E. Silberstein; Gen. Mgr.: Eric Seyton.
Affiliate: Rue Publ'g Co. (BMI).
Shades of Blue Ent. Inc., 1906 South St., Suite 102, Nashville, Tenn. 37212. Tel: (615) 327-1357. Pres.: Ray Griff; VP: Carla Scarborough.
Affiliates: Blue Band Music Inc. (BMI), Blue Echo Music Inc. (ASCAP), Blue Mist Music Inc. (SESAC).
Shade Tree Music (BMI), PO Box 842, Bakersfield, Calif. 93302. Tel: (805) 322-4023. Pres.: Merle Haggard.
Shadow Mountain Musical Publ'g Co. (ASCAP), Pres.: Robert Stiles Carmichael; Gen. Mgr.: George W. Hill III. See Harbor-City.
Shadrack Publ'g (ASCAP), see Serendipity Publ'g.
Shady Grove Music Inc. (ASCAP), see Mietus.
Shamley Music Corp. (ASCAP), see MCA.
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Int'l rep.: Australia (Wallaby).
Sharkey Music Inc. (ASCAP), see Cromia Music.
Sharp-Gannon Music (ASCAP), see Cohen & Boyle.
Shattinger Int'l Music Corp. (ASCAP), see Copyright Serv.
Eddie Shaw Music Corp. (ASCAP), see Barton Music.
Shawnee Press Inc. (ASCAP), Delaware Water Gap, Pa. 18327. Tel: (717) 476-0550. Pres. & Gen. Mgr.: Ernest R. Farmer; Sales Mgr.: Robert O. Schell Jr.
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Affiliates: Choral Press Inc., Harold Flammer Inc. (ASCAP), Malcolm Music Ltd. (BMI), Templeton Publ'g Co. Inc. (ASCAP).
Larry Shayne Music Inc. (ASCAP), 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 466-4265. Cable: COMPMUSIC.
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Administered companies: Aopa Music Co. (ASCAP), Bag of Tunes Inc. (BMI), Jay Jay Publ'g Co. (BMI), Marlon Music Corp. (ASCAP), Sonovox Music Co. (ASCAP), Stereo Music (BMI), Susan Music Co. (BMI), Walters (ASCAP).
Shelview Publ'ns Co. (BMI), 4148 S. King Dr., Chicago, Ill. 60653. Tel: (312) 624-8060. Pres.: James W. Shelton Jr.
Shenadoah Music (ASCAP), see Terrace Ent's.
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Sherlyn Publ'g Co. (BMI), 495 SE 10 Ct., Hialeah, Fla. 33010. Tel: (305) 888-1895. Pres.: Henry Stone. (Administered by Copyright Serv. Bureau Ltd., 227 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-5030/1188. Agent: Walter Hofer).
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Sherwick Music (ASCAP), see Soundville Music.
Sherwin Music Publ'g Corp. (ASCAP), see Robert Mellin.
Sherwood Music Co., see Copyright Serv.
Shifty/Faifair Music (BMI), see Trident Mgmt.
Shindig Music Publ'g Co. (BMI), 1608 Argyle, Suite 107, Hollywood, Calif. 90028. Tel: (213) 469-5838. Owner & Mgr.: George Jay.
Shirley's Music Co. (BMI), see Sound of America.
Shish-Ke-Bab (ASCAP), see KRC Music.
Shoestring Music (BMI), 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-4409. Pres.: Morris I. Diamond.
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Int'l rep.: Argentina, Brazil, & Chile (Fermata).
Shotgun Music Co. (BMI), Pres.: William H. Seabrook Jr. Gen. Mgr.: Anthony Ferrante. See Lorri Music.
Showay Publ'g Co. Inc. (ASCAP), see Grandweald Music.
Show Biz Music Inc. (BMI), 110 21 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-2532. Pres.: Willis Spragins Graham.
Affiliate: Monster Music Inc. (ASCAP).
Show Music Publ'g Co. Inc. (BMI), see Hill & Range.
Showtime Music Co. (ASCAP), Pres.: Jesse J. Lewis; Gen. Mgr.: Clinton E. Moon. See Moonson Music.
Shubert Music Publ'g Corp. (ASCAP), see Warner Bros.
Shure-Wright Music (ASCAP), 6290 Sunset Blvd., Suite 426, Hollywood, Calif. 90068. Pres.: Bill Sherman.

Shwarz Music, 533 Hancock St., Brooklyn, N.Y. 11233. Tel: (212) 574-8610. Pres.: Sylvester L. Harris.
Sicum Music Publ'g Co. Inc. (ASCAP), 6365 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 463-2312. Pres.: Andy Di Martino; VP & Gen. Mgr.: Augie Di Martino.
Affiliates: Honeysuckle Music Co. Inc. (BMI), Ten-Hi Music Co. Inc. (BMI).
Int'l rep.: (Burlington).
Sid-Lee Music Corp. (BMI), see Copyright Serv.
Siesta Music Co. (BMI), see Viva Music.
Signature Music Press (ASCAP), see Carl Fischer.
Silhouette Music Corp. (ASCAP), see Copyright Serv.
Silicon Music Inc. (BMI), 218 Tulane St., Garland, Tex. 75041. Tel: (214) 278-3079. Pres. & Gen. Mgr.: David Summers.
Int'l rep.: Australia (Woomera).
Silver Dollar Music (ASCAP), see Jack Music.
Silver Fiddle (BMI), see Warner Bros.
Silver Spoon Publ'g Co. (ASCAP), see Soul Sound.
Silver/Stevens Music, see Copyright Serv.
Simeon Music Co. (BMI), 2607 St. Stephens Rd., Mobile, Ala. 36617. Tel: (205) 456-4848. Pres.: Tony Gideon.
George Simon Inc. (ASCAP), 510 Sierra Way, Palm Springs, Calif. 92262.
Affiliate: Simeon House Inc. (BMI).
Simon House Inc. (BMI), see George Simon.
Simtec Publ'g Co. (ASCAP), see Tecbob Music.
Sina-G Publ'g Co. (BMI), see Cohen & Boyle.
Sinatra Songs (ASCAP), see Barton Music.
Since Publ'g Co. (BMI), see Copyright Serv.
Sing & Dance Music Publ'g Corp. (ASCAP), see Kelton Inc.
Singing Wire Music (BMI), VP: John D. Wyker. See Widget Publ'g.
Single Shot Music (BMI), see Cohen & Boyle.
Shelby Singleton Music Inc. (BMI), 3106 Belmont Blvd., Nashville, Tenn. 37212. Tel: (615) 385-1960. Cable: SHELREC. Pres.: Shelby S. Singleton Jr.; VP & Gen. Mgr.: John Singleton; Prof. Mgr.: Royce Clark.
Affiliates: Audophone Music Inc. (ASCAP), Chu-Fin Music Inc. (BMI), Crawdad Music Inc. (BMI), Green Isle Music Inc. (BMI), Green Owl Music Inc. (ASCAP), Piccolo Music Inc. (BMI), Prize Music Inc. (ASCAP).
Int'l reps.: Australia (Festival), Belgium (Basart), France (Pathe-Maroni), Germany (Meisel), Italy (La Voce del Padrone), Netherlands (Basart), Portugal (Canciones del Mundo), South Africa (Clan), South America (Odeon), Spain (Canciones del Mundo), Sweden (Sweden Music), UK (Peter Maurice).
Singspiration Inc. (SESAC) (div. of The Zondervan Corp.), 1415 Lake Dr. SE, Grand Rapids, Mich. 49506. Tel: (616) 456-5406. Pres.: P.J. Zondervan; Treas.: Pete Kladder.
Int'l rep.: UK (Marshall Morgan & Scott).
Sioux Village Music (BMI), PO Box 223, Cambridge, Mass. 02139. Tel: (617) 235-7038. Prop.: Anthony De Jon.
Affiliate: Sioux Warrior Music (ASCAP).
Sioux Warrior Music (ASCAP), see Sioux Village.
Siguomb Publ'g Corp. (BMI), see Warner Bros.
Al Sirat Publ'g Co. (BMI), 4500 19, Rm. 147, Boulder, Colo. 80302. Tel: (303) 449-5840. Pres. & Gen. Mgr.: Ryc Rients.
Siri Music Inc. (BMI), 30 Marksman Ln., Levittown, L.I., N.Y. 11756. Tel: (516) 796-2076. Pres.: Howard Marshall.
Int'l rep.: Germany (Sonotone).
Sirrod Music (ASCAP), Stonehenge Music (BMI), Wedge Music Inc. (BMI).
Int'l rep.: France (Criterion), UK (Carlin).
Skipjack Music (BMI), see Mimic Music.
Skudrin Music Co. (BMI), 5417 Fleet Ave., Cleveland, Ohio 44105. Tel: (216) 883-7827. Pres.: Mary E. Skudrin; Gen. Mgr.: Dan Kelly; Prof. Mgr.: Marian Driscoll.
Skyhill Publ'g Co. Inc. (BMI), 5112 Hollywood Blvd., Los Angeles, Calif. 90027. Tel: (213) 660-1605. Prof. Mgr.: Don Williams.
Affiliates: Cordell-Russell Music Co. (BMI), Tarka Music Co. (ASCAP).
Sky Rock Music Inc. (ASCAP), 1651 Broadway Ave., Pittsburgh, Pa. 15216. Tel: (412) 343-2484. Pres.: Joseph V. Rock; Gen. Mgr.: K.T. Brett; Prof. Mgr.: T.F. Rock Sr.
Branch: New Brighton, Pa., 513-515 Sixth Ave. Zip: 15066. Tel: (412) 846-0170. Gen. Mgr.: Mariou Bonaparte; Prof. Mgr.: D. Lerae.
Affiliates: Fluffy Dog Music Co. (BMI), Mama Katie Music (ASCAP).
Skyview Music Inc. (ASCAP), see Neil Music.

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Affiliates: Barlow Music (ASCAP), Blue Lake Music (BMI), Rolling Meadows Music (ASCAP), Shenandoah Music (ASCAP), Terrace Music (ASCAP).

Top Drawer Music (BMI), Box 202, Mobile, Ala. 36601. Tel: (205) 344-4250. Pres: M. Brown.
Toreador Music (BMI), see Green Door.
Tor Music Co. (ASCAP), see Gordon Music.

True Blue Music Publ'g Co. (ASCAP), 16027 Sunburst St., Sepulveda, Calif. 91343. Tel: (213) 892-0044. Pres: Larry Fotine.
Affiliates: Midnight Sun Music Publ'g Co. (ASCAP), Poly Tone Music Publ'g Co. (ASCAP).

U
U S Songs Inc. (ASCAP), see Trio Music.
Udell Music Co. (ASCAP), 390 First Ave., New York, N.Y. 10010. Tel: (212) 677-7181. Gen. Mgr.: Peter Udell.

United Artists Music Publ'g Group, 729 Seventh Ave., New York, N.Y. 10019. Tel: (212) 245-6000. Cable: UNARTMUS. Bd. Chm.: Michael Stewart; Pres.: Murray Deutch.

Branches: Hollywood, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 462-6773. Prof. Mgr.: Wallace Schuster—Nashville, Tenn., 722 17 Ave. S. Zip: 37203. Tel: (615) 244-5471. Prof. Mgr.: Jimmy Gilmer.

Int'l branches: England, France, Germany, Japan, Mexico, Netherlands (UA), Sweden.

Affiliates: Ariston Music Inc. (BMI), Asa Music Corp. (ASCAP), Barnegat Music Corp. (BMI), N.S. Beaujolais Music Inc. (ASCAP), Blue Horizon Music Inc. (BMI), Carwin Music Inc. (ASCAP), Cornerstone Publ'g Co. (BMI), Cuban Music Corp. (BMI), Deep Fork Music Inc. (ASCAP), Detail Music Inc. (BMI), Dobo Publ'g Co. (BMI), Esteem Music Corp. (BMI), Fresco Music Inc. (ASCAP), Groovesville Music (BMI), Har-Bock Music Co. (BMI), Iberia Music Corp. (BMI), N.S. Justinian Music Inc. (BMI), Mayday Music Inc. (BMI), Mediators Music Inc. (ASCAP), Metric Music Co. (BMI), Minit Music Co. (BMI), Morro Music Corp. (BMI), Post Music Inc. (ASCAP), Travis Music Co. (BMI), Unart Music Corp. (BMI), United Artists Music Co. Inc. (ASCAP), West Coast (ASCAP).

Int'l reps.: Australia (Tu-Con), Brazil (Irmaos Vitale), Italy (Orchestral Music), Mexico (EMLASA), Spain (Hisvax).

United Int'l Copyright Reps. Ltd. (ASCAP), 5 Riverside Dr., New York, N.Y. 10023. Tel: (212) 799-2800. Cable: ESPDISK. Pres.: Bernard Stollman. (Administered by Copyright Serv. Bureau Ltd., 227 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-5030/1188. Agent: Walter Hofer).

Affiliates: Babilema (BMI), Birdseye Music Publ'g Co. (BMI), Hopi Music (ASCAP), Iwo Music Publ'g Co. (ASCAP), Obie Music Inc. (BMI), Percival Music (BMI), Sweetsupersmiletoons (ASCAP), Syndicore (BMI).

United Mexican Music Publ'rs (BMI), see Mexican Music.

United Music Corp. (ASCAP), see Avco Embassy.

Universal Stars Music (BMI), see Headliner Stars.

Universe Publ'g Co. Inc. (ASCAP), see Rondor Music.

University of Miami Music Publ'ns (ASCAP), see Sam Fox Publ'g.

University of Missouri Press, 103 Swallow Hall, Columbia, Mo. 65201. Tel: (314) 449-8318. Dir.: Thomas Lloyd.

University of Washington Press, see Galaxy Music.

Upam Music Co. (BMI), see Gopam Ents.

Upfall Music Co. (ASCAP), see Windfall Music.

Upswing Music Corp. (BMI), see Copyright Serv.

Up Tight (BMI) (div. of Happenings Inc.), 2104 Lake Ave., Baltimore, Md. 21218. Tel: (301) 235-1588. Pres. & Gen. Mgr.: David Harris.

Up With People Inc. (ASCAP), see Lorenz Publ'g.

Ursula Music Co. (BMI), see Dawn Prod'ns.

V

V I P Music Inc. (BMI), see MacArthur Music.

V-Love Music (ASCAP), B730 Sunset Blvd., Penthouse, Los Angeles, Calif. 90069. Tel: (213) 652-2532. Pres.: James Stuart; VP: Peter L. Knecht; VP Pub.: M. Doughtry.

Vaam Music (BMI), 5212 Fountain Ave., Hollywood, Calif. 90029. Tel: (213) 666-1076. Pres.: Pete Martinez.

Vado Music Co. (ASCAP), 2226 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 372-9336, 373-0202. Pres.: Vincent A. Velardi; Gen. Mgr.: Gloria Black.

Valando Music Inc. (ASCAP), see Sunbeam/Valando.

Valando Music Inc./Beautiful Music Inc. Co. (ASCAP), see Sunbeam/Valando.

Tommy Valando Publ'g Corp., 1270 Ave. of the Americas, Suite 2110, New York, N.Y. 10021. Tel: (212) 489-9696. Bd. Chm.: Tommy Valando; Pres.: Bill Gallagher. **Affiliates:** Fiddleback Music Publ'g Co. Inc. (BMI), Revelation Music Publ'g Corp. (ASCAP).

Val-Dare (BMI), Box 4234, Panorama City, Calif. 91412. Tel: (213) 786-6957. Pres.: Hal Southern. **Affiliate:** Mayon Music (ASCAP).

Thomas J. Valentino Inc. (ASCAP), 151 W. 46 St., New York, N.Y. 10036. Tel: (212) 246-4675. Pres.: T. J. Valentino. **Affiliate:** RFT Music Publ'g Corp. (BMI).

Valhalla Music Inc. (BMI), see Thunderclap Prod'ns.

Valise Music Publ'rs Inc. (ASCAP), Tel: (213) 466-6000. Pres.: Kyle Kennedy. See Attache Publ'rs.

Valley Brook Publ'ns Inc. (ASCAP), see Arcade Music.

Valley Meadow Music (BMI), see Marpet Music.

Value Music Publ'ns (BMI), 501 W. 11 St., Rm. 515, Kansas City, Mo. 64105. Tel: (816) 842-5603. Pres.: W. O. Wright.

Valynn Music (BMI), see Aletha Jane.

Vanbar Music Corp. (ASCAP), 7235 Hollywood Blvd., Los Angeles, Calif. 90046. Tel: (213) 874-4275. Pres.: Ben Barton.

Vanessa Music Inc. (ASCAP), see Eden Music.

Vanguard Music Corp. (ASCAP), 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-1343. Pres.: Frank Siegfried.

Int'l branch: England. **Affiliate:** Future Music Inc. (BMI).

Vanguard Songs (BMI), see Beechwood Music.

Van Heusen Music Corp. (ASCAP), 309 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-1280. Pres.: James Van Heusen; VP: Josephine Van Heusen.

Van-Jak Music Corp. (ASCAP), 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-7111. Cable: AUDIOFIDEL. Pres.: Herman D. Gimbel; Gen. Mgr.: Carl Shaw; Prof. Mgr.: Harold Drayton. **Affiliate:** Bates Music Publ'g Co. Inc. (BMI).

Vanjo Music (BMI), PO Box 503, Goodlettsville, Tenn. 37072. Tel: (615) 859-2446. Pres.: Joe Wright.

Vanlee Music Corp. (ASCAP), 150 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-0030. Pres.: Paul Vance. **Affiliates:** Bikini Music Corp. (ASCAP), Moonbeam Publ'g Corp. (ASCAP).

Varmint Publ'g Corp. (BMI), see Sidney A. Seidenberg.

Vaya Publ'g Inc. (BMI), see Fania Publ'g.

W

W B Music Corp. (ASCAP), see Warner Bros.

W E P Music Corp. (BMI), see Rondor Music.

W P N Music Co. Inc. (ASCAP), 10 Swirl Ln., Levittown, N.Y. 11756. Tel: (516) 796-3698. Pres.: Paul Friedberger; VP & Prof. Mgr.: Warren Schatz; Sec'y-Treas.: Nat Schnapp. **Branch:** New York, N.Y., 723 Seventh Ave. Zip: 10019. Tel: (212) 245-7640. **Affiliate:** Swirl Lane (BMI). **Int'l rep.:** UK (Cyril Shane).

Walden Music Inc. (ASCAP), see Cotillion Music & Warner Bros.

Wal-Fran Music Co. (BMI), PO Box 301, Alcoa, Tenn. 37701. Pres.: Walter Bailes; VP: Frankie Bailes.

The Ruth Wallis Publ'g Co. (BMI), see Fort Knox.

Walsh Music (BMI), see Open End—Open End.

Walters (ASCAP), see Richard M. Shelton.

Wanellen Music Inc. (BMI), see Wanessa Music.

Wanessa Music Inc. (BMI), PO Box 387, Radio City Sta., New York, N.Y. 10019. Tel: (212) 582-0543. Pres.: George Brown. **Affiliates:** Romance Music Inc. (BMI), Wanellen Music Inc. (BMI).

War Bonnet Music (BMI), 1743 Warm Springs Rd., Columbus, Ga. 31904. Tel: (404) 324-1793. Pres.: Ben Parsons.

Warden Music Co. Inc. (BMI), PO Box 304, Hendersonville, Tenn. 37075. Tel: (615) 824-7566.

Warminster Music (BMI), see Mietus.

Warner Bros. Music (ASCAP) (div. of Warner Bros. Inc.), 6922 Hollywood Blvd., Suite 704, Hollywood, Calif. 90028. Tel: (213) 466-1641. Cable: WANG. Pres.: Ed Silvers; Prof. Mgr.: Art Wayne. **Branch:** New York, N.Y., 1230 Ave. of the Americas. Zip: 10020. Tel: (212) 759-4422. **Int'l branches:** Australia, England, France, Germany. **Affiliates:** Advanced Music Corp. (ASCAP), Athwarn Music Co. Inc. (ASCAP), Harms Inc. (ASCAP), New World Music Corp. (ASCAP), Nine Star Music Corp. (ASCAP), Pepamar Music Corp. (ASCAP), Remick Music Corp. (ASCAP), Shubert Music Publ'g Corp. (ASCAP), WB Music Corp. (ASCAP), Warner-Tamerlane Publ'g Corp. (BMI), Weill-Brecht-Harms Co. Inc. (ASCAP), M. Witmark & Sons (ASCAP).

Administered companies: Broken Arrow Music (BMI), Bron Music Co. (ASCAP), Canopy Music Inc. (ASCAP), Companion Music (BMI), Cotillion Music Inc. (BMI), 5th Star Music (BMI), Giving Room Music Inc. (BMI), Good Friends Music (ASCAP), Guerilla Music Inc. (BMI), Joni Mitchell Publ'g Corp. (BMI), Open Window Music Co. (BMI), Rockbottom Music Co. (BMI), Silver Fiddle (BMI), Siquomb Publ'g Corp. (BMI), Swallow Turn Music (ASCAP), Walden Music Inc. (ASCAP).

Warner-Tamerlane Publ'g Corp. (BMI), see Warner Bros.

War-Prince Music Prod'ns (BMI), see Jesse G. Principato.

Warrior Music Inc. (BMI), 615 N. 16 St., Billings, Mont. 59101. Tel: (406) 259-2456. Pres.: Chan Romero; Gen. Mgr.: Chandler Troy Romero; Prof. Mgr.: Aaron David Romero.

Watonga Publ'g Co. (ASCAP), see Catalpa Publ'g.

Web IV Music Inc. (BMI), 1314 Ellsworth Ind'l Dr. NW, Atlanta, Ga. 30318. Tel: (404) 351-1115. Pres.: Edward S. Biscoe. Gen. Mgr.: Ilene Biscoe. **Affiliate:** Tarantula Music Inc. (BMI).

H. B. Webman & Co., 1650 Broadway, Suite 701, New York, N.Y. 10019. Tel: (212) 586-0240. Cable: WEBMANMUS. Contacts: Belle & Hal Webman; Prof. Mgr.: Al Altman. **Affiliates:** BL&H Music Corp. (ASCAP), Beaver Music Publ'g Corp. (ASCAP), Beechmont Music Corp. (BMI), Carlyle Music Publ'g Corp. (ASCAP), Emperor Music Inc. (BMI), Maple Leaf Music Publ'g (BMI), Marguerita Music Inc. (ASCAP), Montauk Music Inc. (BMI), Music Crusaders (BMI), Myriad (ASCAP), Pinebrook Music Corp. (BMI), Princess Music Publ'g Corp. (ASCAP), Rex (BMI), We Three Music Inc. (BMI).

Wedge Music Inc. (BMI), see Skinny Zach.

Wednesday Morning Music (BMI), 2184 Vernon, University Heights, Ohio 44118. Tel: (216) 321-1003. Pres.: Alan Klein; VP: Gerald Meyers. **Branch:** Buffalo, N.Y., 875 Main St. Zip: 14203. Tel: (716) 883-2555.

Wedo Wedo Music (BMI), see Nine Mile.

Weeks Music Co. (BMI), see Mietus.

Weill-Brecht-Harms Co. Inc. (ASCAP), see Warner Bros.

Weintrub Music Co. (ASCAP), see Music Sales.

Weiss & Barry Copyrights Inc. (BMI), see Pickwick Int'l.

Sam Weiss Music Inc. (ASCAP), 608 W. Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 464-9251. **Affiliates:** Mappa Music Inc. (ASCAP), St. Lawrence Music Inc. (BMI).

Welfare Music Corp. (BMI), see ATV-Kirshner.

Wellmade Music Inc. (BMI), 6 Stephen Ct., Upper Montclair, N.J. 07043. Tel: (201) 744-3105. Pres.: Horace Ott; Gen. Mgr.: Gloria Ott.

Wellsound Music Co. (BMI), see Mietus.

Welstros Music Co. (BMI), see Copyright Serv.

Welzheim Music Corp. (ASCAP), see Twentieth Century.

Wetz Music Co. (ASCAP), see Dawn Prod'ns.

Wendy Music Inc. (ASCAP), 6 Glamford Rd., Great Neck, L.I., N.Y. 11023. Pres.: Ray Charles; Gen. & Prof. Mgr.: Leo Talent.

Wensley Music Inc. (ASCAP), see Copyright Serv.

Weppedol Music (BMI), see Nashville Copyright.

Bobbe Weis Music (BMI), 4542 Live Oak, Mesquite, Tex. 75149. Tel: (214) 279-0635. Pres.: Bobbe Weis.

West Berkeley Sound Co., see Fillmore Music.

West Coast (ASCAP), see United Artists.

West End Music Inc. (ASCAP), see Premier Music.

Western Head Music Co., Box 132B, Rt. 10, San Antonio, Tex. 78216. Tel: (512) 438-2465. Owner & Pres.: Augie Meyers.

Westex Music (BMI), PO Box 6406, 5600 E. Country Rd., Odessa, Tex. 79760. Tel: (915) 362-1512. Pres. & Gen. Mgr.: W. Gorman Maxwell. **Branch:** Nashville, Tenn., 108 Thompson Ln. Zip: 37211. Tel: (615) 834-2445. Gen. & Prof. Mgr.: Paul Huffman. **Affiliates:** Gusto Music (BMI), Year Music Co. (BMI).

Westpar Music Corp. (BMI), see ABC Contemporary.

Westwood Press Inc. (BMI), see World Library Publ'ns.

We Three Music Inc. (BMI), see H.B. Webman.

Wexford Music Inc. (BMI), see Copyright Serv.

Yale Wexler Music Co. (BMI), 9360 Willshire Blvd., Beverly Hills, Calif. 90212. Tel: (213) 273-1400. Pres.: Yale Wexler.

Whalebone Music (BMI), 2298 Stockbridge Ave., Woodside, Calif. 94062. Tel: (415) 369-4080. Owners: Elgen M. & Harry E. Long; Gen. Mgr.: Harry E. Long.

Wharton Music Co. (ASCAP), see N.A. Busillo.

Whiskey Joe Music (ASCAP), see Skip Taylor.

Whistle Music (BMI), c/o Harvey Avenue, 420 E. 64 St., New York, N.Y. 10021. Tel: (212) 838-0755. Pres.: Harvey Avenue.

White Castle Music Inc. (BMI), 711 Fifth Ave., New York, N.Y. 10022. Tel: (212) 751-4400. Pres. & Mgr.: Jerry Brown.

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Hansen Publ'ns Inc., 2649 Maricopa St., Torrance 90503 Tel: 775-8871 Mgr: Stan Halverson
Home office: Miami, Fla.

Inspirational Music, Drawer 1, Northridge 91324. Tel: 987-2911. Pres. & Gen. Mgr: Hugh H. Edwards.

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West Coast Publ'ns Inc., 4423 W. Jefferson Blvd. Zip: 90016 Tel: 731-5188. Pres.: John L. Haag.

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Mogull's Music Serv., PO Box 2457, Zip: 33140. Tel: 865-5638/5640. Owner: Maxwell Mogull

North American Publ'ns Corp., 372 W. 22 St., Hialeah 33010 Tel: 885-6551. Pres.: Fred Pinero.

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• IDAHO FALLS (Area Code 208)

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National Educational Servs. Inc., 413 S. Second, Libertyville 60048 Tel: 362-0122. Pres.: Charles Suber.

Vitak-Elsnic Co., 4815 S. Ashland Ave. Zip: 60609 Tel: 927-2470. Pres.: Lawrence G. Musielak

INDIANA

• LEBANON (Area Code 317)

Studio P/R Inc., 224 S. Lebanon St. Zip 46052 Tel: 482-4440. Pres.: James Houston.

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• FLORENCE (Area Code 606)

Willis Music Co., 7380 Industrial Rd. Zip: 41042 Tel: 283-2050.
Home office: Cincinnati, Ohio

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• ALEXANDRIA (Area Code 318)

Gospel Dist. Inc., PO Box 1706, 1212 Main St. Zip: 71301. Tel: 443-2549 Owner & Mgr.: J. D. Davis.

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• BALTIMORE METROPOLITAN AREA (Area Code 301)

Marshall/Mangold Dist'g Co. Inc., 4805 Nelson Ave. Zip: 21215. Tel: 542-7214. Pres.: Manny Goldberg; Gen. Mgr.: Francis Youngblood

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Harris Music Co., 4218 Howard Ave. Zip: 20795. Tel: 933-4488 Owner: Marshall I. Harris.

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• BOSTON (Area Code 617)

Boston Music, 116 Boylston St. Zip: 02116. Tel: 426-5100. The Harris-Fandel Co. Inc., 200 First Ave., Needham Heights 02194 Tel: 444-3910 Pres.: Martin Harris, Gen. Mgr.: Richard DiCenzo.

Home office: Cleveland, Ohio, Grossman Music Corp. Albert Najarian Whsle. Music, 295 Huntington Ave. Zip: 02115. Tel: 536-5007

MINNESOTA

• MINNEAPOLIS (Area Code 612)

Grason, 1313 Hennepin Ave. Zip: 55403 Tel: 336-0725 Pres.: George M. Wilson; Gen. Mgr: DeWayne Herbrandson.

MISSOURI

• KANSAS CITY (Area Code 816)

Jenkins Music Co., 1217 Walnut St. Zip: 64142 Tel: 842-9430. Mgr.: William O. Carlander

NEBRASKA

• FREMONT (Area Code 402)

Ray s Publ'g, 1117 N. Main Zip 68025 Pres: Ray Keeler.

NEW JERSEY

• NEWARK (Area Code 201)

National Music Publ'g Corp. of New Jersey, 56 Ferry St Zip: 07105. Tel: 344-1400 Pres.: Herman Lubinsky

NEW YORK

• COPIAGUE, L.I. (Area Code 516)

Controlled Sheet Music Serv., 112 Hudson St. Zip: 11726 Tel: 691-4151. Pres. & Gen. Mgr.: Ronald Ravitz
Branch: Plainview, L.I., N.Y., Mark Music Serv

• MELVILLE, L.I. (Area Code 516)

Belwin-Mills Publ'g Corp., 25 Deshon Dr. Zip: 11746 Tel: 293-3400. Pres.: Martin Winkler.

• NEW YORK METROPOLITAN AREA (Area Code 212)

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Criterion Music Corp., 17 W. 60 St. Zip: 10023 Tel: 245-7236 Sales Mgr.: Joe Goldfeder
Walter Kane & Son Inc., 351 W. 52 St. Zip: 10019 Tel: 586-4470

Edwin H. Morris & Co. Inc., 31 W. 54 St. Zip: 10019. Tel: 582-5656. Sales Mgr.: Charlotte Day State
Music Dealers Serv. Inc., 426 W. 55th St. Zip: 10019 Tel: 247-6800 Contact: Lawrence Richmond

Music Retailers Inc., 1860 Broadway Zip: 10023

Home office: Miami, Fla., Hansen Publ'ns.

Plymouth Music Co. Inc., 17 W. 60 St. Zip: 10023 Tel: 246-9675. Gen. Mgr.: Bernard Fisher.

Rashid Sales, 191 Atlantic Ave., Brooklyn 11201 Tel: 852-3295. Owner: Albert Rashid, Mgr.: Stanley Rashid.

Larry Shayne Music Inc., 39 W. 55 St. Zip: 10019 Tel: 757-9265 Gen. Mgr.: Herb Reis

Tempo Music Inc., 333 Riverside Dr. Zip: 10025 Tel: 246-3530. Pres.: Ruth Ellington. Mgr.: Martin F. Haniffy.
Terminal Musical Supply Inc., 166 W. 48 St. Zip: 10036 Tel: 245-5270. Pres: Edward Meyers

• PLAINVIEW, L.I. (Area Code 516)

Mark Music Serv., 13 Ann Ct. Zip: 11803. Tel: 822-2267 Owner: Harold Goydel.
Home office: Copiague, L.I., N.Y., Controlled Sheet Music Serv.

• WESTBURY, L.I. (Area Code 516)

Cimino Publ'ns, 436 Maple Ave. Zip: 11590 Tel: 334-3076 Pres.: Michael Cimino, VPs: Peter & Ed Cimino

OHIO

• CINCINNATI (Area Code 513)

Hainat Publ'g Co., 1632 Central Pkwy. Zip: 45210 Tel: 381-6580. Pres. & Gen. Mgr.: Saul Halper
Willis Music Co., Seventh & Race St. Zip: 45202. Tel: 721-6050 Pres.: Edward Cranley
Home office: Florence, Ky.

• CLEVELAND (Area Code 216)

Grossman Music Corp., 1278 W. Ninth St. Zip: 44113 Tel: 696-1234. Cable: GROMUSIC Pres: Henry S. Grossman, VP: Leo Handel; Mgr.: Al Diamond.
Branch: Boston, Mass., Harris-Fandel Co. Inc.

PENNSYLVANIA

• PHILADELPHIA (Area Code 215)

Charles Dumont & Son, 1227 Arch St. Zip: 19107. Tel: 561-5570. Partner: Charles J. Dumont

• PITTSBURGH (Area Code 412)

Volkwein Bros. Inc., 117 Sandusky St. Zip: 15212 Tel: 322-5100 Pres.: Carl R. Volkwein; Gen. Mgr.: Walter E. Volkwein

RHODE ISLAND

• PROVIDENCE (Area Code 401)

Axelrod Music, 251 Weybosset St. Zip: 02903 Tel: 421-4833 VP & Mgr.: Paul S. Axelrod.

TENNESSEE

• CLEVELAND (Area Code 615)

Pathway Press, 1080 Montgomery, Zip: 37311. Tel: 476-5197 Mktg. Dir.: H. Bernard Dixon.

• MEMPHIS (Area Code 901)

Blackwood Bros., 209 N. Lauderdale, Zip: 38105. Tel: 527-4349. Pres.: James Blackwood, Gen. & Sales Mgr: Doyle Blackwood

TEXAS

• FORT WORTH (Area Code 817)

Don Edgar Music, 2312 Jasper, Zip: 76106. Tel: 626-3448. Owner & Gen. Mgr.: D. D. Edgar.

• SAN ANTONIO (Area Code 512)

Southern Music Co., 1100 Broadway, Zip: 78215 Tel: 226-8167 VP & Gen. Mgr.: Arthur Gurwitz.

WASHINGTON

• SEATTLE (Area Code 206)

Capitol Music Co., 1626 Fourth Ave. Zip: 98101. Tel: 622-3380 Mgr.: Paul C. Leaf.

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Victory Rec. Serv. Co. Inc., 1608 First Ave. N. Zip: 35203. Tel: 324-9505. Owner & Mgr.: Morris S. Corona; Buyer: Mrs. Ann M. Corona. (OS & RJ).

● **MOBILE (Area Code 205)**

Merchants Specialty Inc., 1316-18 Dauphin Island Pkwy. Zip: 36605. Tel: 473-6000. Owner & Buyer: Jimmie Otto Rogers; Mgr.: Shelbie J. Steiner. (RJ).

Music City Rec. Serv. Inc., 4008 Dauphin Island Pkwy. Zip: 36605. Tel: 471-2437. Owners: Raeford Booth, Allan Petegrew; Mgr. & Buyer: Raeford Booth. (RJ).

ARIZONA

● **PHOENIX (Area Code 602)**

All Label Recs., 704 E. Weldon St. Zip: 85014. Tel: 279-3154. Mgr. & Buyer: Jim Robinett. (RJ).

Home office: Cleveland, Ohio.
Alta Dist'g Co., Southwest Div., 2950 W. Catalina Dr. Zip: 85017. Tel: 269-1411. Buyer: Mrs. Margo Grover. (D), (OS as Arizona One Stop).

Labels: ABC, AGP, A&T, ARV, Abnak, Accent, Amos, Amy, Ashley, Audio Fidelity, BT Puppy, Backbeat, Bambo, Bang, Bego, Bell, Bernal, Bluesway, Boone, Buddah, Bunky, Chapter One, Chart, Coliseum, Cometa, Command, Commonwealth United, Crimsom, Curtom, DJM, DLV, Dakar, Darom, Diamond, Dionn, Direction, Disco Grande, Dominante, Dooto, Dot, Double Shot, Duke, Dunhill, Dynavoice, ESP-Disk, Elf, El Pato, El Zape, Enterprise, Era, Evolution, Excello, Fantasy, Flashback, Fontana, Galaxy, Gamble, Goldwax, Gross, Hi, Hickory, Hip, Hob, Hurricane, Impacto, Impression, Impulse, Jab, Jad, Jamie, Janus, Jay-Gee, Jetstar, Jewel, Jubilee, Kama Sutra, Kent, King, Laurie, Little David, Living Language, London, Look, Los Relampagos, MGM, MOC, MPS, Magda, Mainstream, Mala, Maple, Marsol, Mega, Mercury, Metromedia, Milestone, Musant, Music Guild, Musicor, Nashboro, New Voice, Ode, Omen, Original Sound, Paramount, Parrot, Paula, Pavilion, Peacock, People, Phil-L.A. of Soul, Philips, Philly Groove, Plantation, RCA, Ramco, Ranwood, Rising Sons, Ronn, Roulette, Royal American, SGC, SPQR, SSS Int'l, Savoy, Scepter, Senate, Shout, Sire, Smash, Songbird, Specialty, Sport, Stang, Starday, Startime, Stax, Stop, Stormy Forest, Sun, Sunglow, Sussex, TA, T-Neck, Tangerine, Team, Teardrop, Thomas, Threshold, 20th Century-Fox, Vertigo, Verve, Viva, Volt, Wand, Westminster, Whitehall, White Whale, Whiz, Windfall.

Arizona One Stop (OS). See Alta Dist'g Co.
Associated Dists. Inc., 3803 N. 36 Ave. Zip: 85019. Tel: 278-5584. Mgr. & Buyer: Leonard Singer; OS Mgr. & Buyer: Gus Figueroa. (D & OS). Branch: 3841 N. 36 Ave. Mgr. & Buyer: Endo Corsetti. (RJ).

Labels: Abkco, Amos, Amsterdam, Avco, Bach Guild, Bell, Big Tree, Black Forum, BluesTime, Brunswick, Buddah, Cadet, Cadet/Concept, Camden, Cardinal, Checker, Chess, Chisa, Cobblestone, Charisma, Crescendo, Curtom, Dakar, Daybreak, De-Lite, Dwarf, Ecology, Eleuthera, Evolution, Everyman, Flying Dutchman, GWP, Gordy, Groove Merchant Int'l, Grunt, Hot Wax, Increase, Kama Sutra, Mainstream, Motown, Mowest, Music Merchant, Natural Resources, Original Sound, PIP, Pace, Pavilion, Perception, Philly Groove, Prestige, Pye, RCA, Rare Earth, Red Bullet, Red-Lite, Red Seal, Rocky Road, Skye, Soul, Sussex, T-Neck, Tamla, Today, VIP, Vanguard, Weed, Windfall, Wooden Nickel.

Accessories: Le-Bo.
B & B Rec. Dist., 1541 E. Broadway. Zip: 85040. Tel: 276-0997. D Owners: Albert & Betty Stewart; OS Owners: Bo & Betty Stewart; D Mgr. & Albums Buyer: Albert Stewart; OS Mgr. & Buyer & D Singles Buyer: Betty Stewart OS Albums Buyer: Bo Stewart. (D & OS).

Labels: Alistars, Buffalo Soldier, Darlene, Hefty, Jackson Bros., Jerk, Mighty.

Phonographs: Electrophonics.
Accessories: Needles (Recoton), Electrophonics Cal-Ed Int'l, PO Box 13288 Zip: 85002. Owner & Buyer S.S. Edwards. (OS, I & E).

Records imported: Blue Horizon (UK), Saydisc (UK), Old Timer Dists., 708 E. Weldon, Zip: 85014. Tel: 279-5521. Owners: D. Donovan, K. Johns. (D).

Labels: All square, round & folk dance
Smash Rec. Dists., 2911 W. Fairmount. Zip: 85017. Tel: 264-5659. Gen. Mgr. & Buyer: Mrs. Jackie Elgas. (OS)
Transcontinental Music Corp., 3422 W. Whittan Ave. Zip: 85047. Tel: 272-9343. Branch Mgr.: Thomas Catchings. (RJ).

Home office: Boston, Mass.

● **TUCSON (Area Code 602)**

Tria Rec. Dists., 815 E. Broadway. Zip: 85719. Tel: 623-0318. Owner: Forster S. Cayce. (D).

Labels: Copper State, Desert Gospel, Santa Cruz.

Labels: RCA group & others.
Accessories: Fidelity Prods., Le-Bo

CALIFORNIA

● **AZUSA (Area Code 213)**

Havo Int'l, PO Box 301 Zip: 91802. Tel: 334-6414. Pres.: H. Van Olphen. (I).
Int'l branch: Netherlands.
Imports from Belgium, Germany, Netherlands.

● **BUENA PARK (Area Code 714)**

Julian Brown Ents. Inc., 7425-A Orangethorpe Ave. Zip: 90620. Tel: 535-8698. Pres., Mgr. & Buyer: Lloyd W. Thompson. (RJ).

● **DANVILLE (Area Code 415)**

M & M Recs., 295 N. Hartz Ave. Zip: 94526. Tel: 837-6922. Mgr. & Buyer: Gordon C. George. (OS & RJ).

● **LONG BEACH (Area Code 213)**

Contact San Diego Inc., 1480 E. 28 St. Zip: 90806. Tel: 427-3235. Mgr.: John Kelley. (D & RJ).
Home office: San Diego, Calif (see for prod distributed).

ARKANSAS

● **LITTLE ROCK (Area Code 501)**

Sieberts Inc., 6301 Forbing Rd. Zip: 72209. Tel: 562-8800. Owner: Sieg Siebert; Mgr.: David Siebert; Promo.: Jay Nelson; Adv. Mgr.: Larry Demilo; Buyers: Singles, Laura Russell; Albums, Allan Siebert. (D & RJ).

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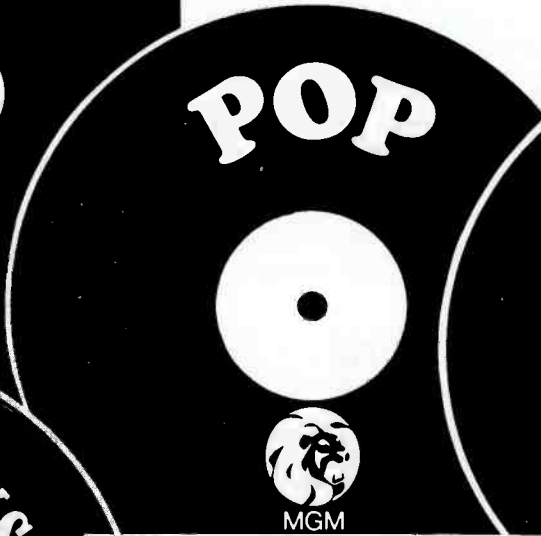
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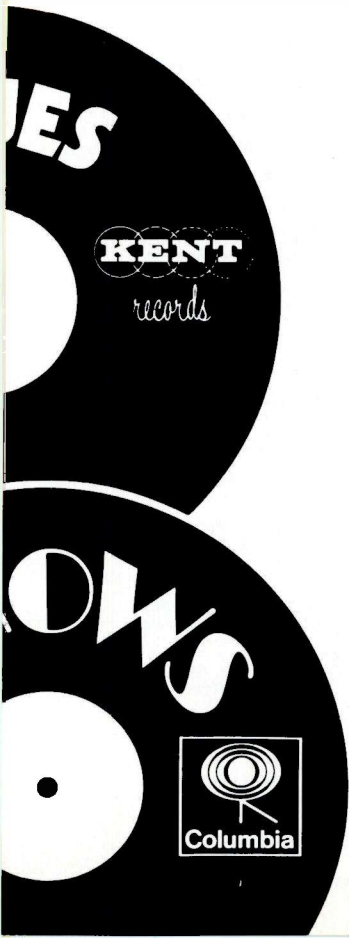
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A B C Rec. & Tape Sales, 20218 S. Doogan Ave. Zip: 90220. Tel: 537-3191 Mgr.: Irwin Garr. (OS & RJ). Home office: Seattle, Wash. (D & RJ).
 B CA Recs. Inc. (sub. of Broadcasting Corp. of America), 719 N. Gower St., Hollywood 90038. Tel. 462-5950. Pres.: Gordon Burdge. (I & E).
Labels imported: Burbank (Belgium), Castle (Ireland), Chateau Disques (France), Discos Argent (Argentina), Nassau (Bahamas), Oakland (UK), Orrex (South Africa), Olson (Norway), Rembrandt (Netherlands), Samson (Israel), Signal (Singapore), Sovereign (Sweden), Z (New Zealand), Zurec/Zuricon (Switzerland).
 Bertel Dist'g Co. Inc., 523 Victoria Ave., Venice 90291. Tel: 823-9244. Owner & Pres.: Herbert Seigel; Mgr. & Buyer: Rod Wilson. (RJ).
 California Music Co., 2933 W. Pico Blvd. Zip: 90006. Tel: 733-1181. Owner: Sam Ricklin; OS Mgr.: Jerry Barish; E Mgr.: Hal Baloyan; Buyers: Singles, Allan Loman, Alburns, Nash Lazalde. (OS & E).
 Capitol Recs., 3117 San Fernando Rd. Zip: 90065. Tel: 257-8224 (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter, Celebrity Concert Corp., 315 S. Beverly Dr., Beverly Hills 90212 Tel: 553-0111. Cable: CELEBRIA. Bd. Chm.:

Sidney Justin; Pres.: Bernard Luber. (I).
Labels imported: Melodiya (USSR), MK-Mezhkniga (USSR).
 Chapman Dist'g Co., 1212 Albany St. Zip: 90015. Tel: 749-9484. Owner & Mgr.: Al Chapman; Promo.: Sam Laine. (D).
Labels: Accent, Alshire, Alwin, Bible Voice, Buddah, Cabot, Calvary, Cambridge, Camden, Canaan, Capitol, Children's Rec. Guild, Christian Faith, Columbia, Conversa-Phone, Creative Resources, Creative Sound, Cricket, Crystal, DJ, Decca, Dictation Disc, Discovery, Disneyland, FEL, First Foundation, Gateway, Haydn Society, Heart Warming, Hilltop, Hollywood Lutheran, JC, Jewel, K&S, Light, Living Language, London, Milestone, Misterogers, Monitor, Motivation, Music Minus One, Peter Pan, Pickwick, Quadrum, RCA, Ranwood, Sacred, Skylite, Stoneway, Supreme, Sword, 3 Centuries of Music, Word, Young People's Recs., Zondervan. (Religious product). (SEE ADVERTISEMENT)
 Cheviot, PO Box 34485, Whitney Bldg. Zip: 90034. Tel: 836-4678. VP: Ruth White. (D).
Labels: Capricorn, Rhythms Prod'ns, Tom Thumb, Videotext.
 Columbia Recs. Sales, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. Regional Sales Dir.: Del Costello; Sales Mgr.: Bill Shaler; Associate Dir. Nat'l Promo. West Coast: Charles Thagard; R&B Regional Promo.: Lou Willis; Promo. Mgrs.: Paul Rappaport, Terry Powell; Epic/Custom Promo. Mgr.: Mike Atkinson. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy.
 Creative Sound, 6922 Hollywood Blvd., Hollywood 90028. Tel: 461-4941. Pres.: Robert C. Cotterell. (D).
Labels: Creative Sound, Discovery, MM, Maranatha, Mark, Oak, One Way, Song Power.
 Eureka Dist. Corp., 1811 W. Venice Blvd. Zip: 90006. Tel: 380-3640. Mgr.: Jack Leverke. (D).
Labels: Arhoolie, Audio Fidelity, Bell, Caedmon, Contemporary, Cream, Everest, Fiesta, First Time, Good Time Jazz, JMI, King, Mainstream, Mega, Milestone, Project 3, Starday, Swing Era, Tamla.
 Festival Rec. Dist.s., 2769 W. Pico Blvd. Zip: 90006. Tel: 737-3500. Owner, Mgr. & Buyer: John Filcich. (D, OS & I).
Branch: San Francisco, Calif.
Labels: Alector, Apon, Arab Tunes, Avoca, B&F, Baerenreiter, Balkan, Balkantone, Bruno, Cambridge, Canary, Children's Rec. Guild, Colonial, Conversa-Phone, Dyer-Bennet, Eterna, Eurotone, Folkraft, Haydn Society, Israel Music, Kismet, Lynchrod, Nina Russell, Spoken Arts, Standard, Steno Speed, Stinson, Tikva, Ultra-Phone, Young People's Recs.
Imports from: Bulgaria, France, Germany, Greece, Israel, Norway, Philippines, Switzerland, Yugoslavia.
 Find Serv. Int'l, 9000 Sunset Blvd. Zip: 90069. Tel: 273-7040. (Sales office only).
Home office: Terre Haute, Ind.
 Garbell Rec. Rack Inc., 14718 Keswick St., Van Nuys 91405. Tel: 785-9777. Pres.: Gordon G. Garbell; Mgr.: Loren G. Garbell; Buyer: James S. Garbell. (OS & RJ).
 Global Rec. Ent's., PO Box 49345, Zip: 90049. Tel: 472-2345. Owner: Randy Hoffman.
Distributes: Cut-outs, close-outs & deletions.
 Handleman Co., 1544 N. Knowles Ave. Zip: 90063. Tel: 261-0268. Mgr.: George Rosenjack; Buyers: Albums, Moe Handleman, George Rosenjack, Josephine Schatz; Singles, George Rosenjack, Josephine Schatz. (RJ).
Home office: Detroit, Mich.
 John's Music, 11020 S. Main St. Zip: 90061. Tel: 755-1165. Owner & Mgr.: John L. Jackson; Buyers: John & Louise Jackson. (OS).
 Linden Dist'g Co., 1831 Prosser Ave., Suite 315, Zip: 90025. Owner & Mgr.: L. Blaskey; Promo.: Joe Corazzi, Steve Smith; Buyers: Singles, L. Blaskey; Albums, Holly Blaskey. (D, OS, RJ & E).
Labels: LaVette, Space, Time.
 London Recs. of California Inc., 13306 S. Halldale Ave., Gardena 90249. Tel: 770-8200. Mgr.: Mano DeFilippo; Promo.: Tom Ray. (D).
Labels: London, Deram, London Int'l, Parrot, phase 4 stereo, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Ashley, Buddah, Chapter One, Coliseum, Disneyland, Hi, Hi, Country, MAM, MGM, New Age, Playboy, Roulette, Threshold, Vanguard, Vox.
 Luenhagen Rec. Bar Inc., 2722 W. Pico Blvd. Zip: 90006. Tel: 737-0432. Pres.: W. H. Luenhagen; VP & Mgr.: Mary Solle; Buyers: Singles, Mary & Kay Solle. (OS).
 Lyric Sales Inc., PO Box 20307, 2807 W. Pico Blvd. Zip: 90006. Tel: 737-3440. Pres.: Mrs. L. Geshelin. (I).
 M C A Dist'g Corp., 6750 Santa Monica Blvd. Zip: 90038. Tel: 463-7126. Branch Mgr.: Buck Stapleton; Promo.: Chuck Meyers, Lindy Gatz; Dist. Mgr.: Tom Rodden. (D).
Labels: Decca, Kapp, Uni, Coral, Vocalion.
 M P A Inc., 1348 Venice Blvd. Zip: 90006. Tel: 748-0477. Owner: Mildred M. Weiss. (D & OS).
Labels: Caytronics, RCA.
 J. L. Marsh of Los Angeles (div. of Pickwick Int'l Inc.), 949 N. Orange Dr., Hollywood 90038. Tel: 874-8200. Mgr. & Buyer: Dave Brown. (OS & RJ).
Home office: Minneapolis, Minn., Heilicher Bros. (D).
 Molaman Rec. Dist'g, 12038 Wilshire Blvd. Zip: 90025. Tel: 477-1037. Pres.: Steve Gabor. (OS & RJ). (SEE ADVERTISEMENT)
 Musica Latina Inc. (G&G Rec. Dist.s.), 2360 W. Pico Blvd. Zip: 90006. Tel: 385-2151. Pres.: Jose Garcia; VP & Mgr.: Jose A. Garcia; Promo.: Teddy Fregoso. (D).
Labels: Ansonia, Belter, Caytronics, Columbia, Discoland, Discos Latin Int'l, Fuentes, Kubaney, Miami, Modiner, Orion, Parnaso, RCA, Regal, Remo, Rico Vox, Son Art, Sono Lux, Sono Radio, UA Latino, Velvet.
 Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 6920 Sunset Blvd. Zip: 90028. Tel: 461-9141. Pres.: Mike Stewart; Exec. VP: Mike Lipton; VP: Russ Bach. (Exec. office only).
Branches: Emeryville, Calif. (San Francisco area), Musical Isle of America Inc. (OS & RJ); San Francisco, Calif., Eric-Mainland Dist. Co. (D), Musical Isle of America Inc. (OS); Chicago, Ill., MS Dist'g Co. (D), Musical Isle of America Inc. (RJ); New Orleans, La., Musical Isle of America Inc. (RJ); Kansas City, Mo., Musical Isle of America Inc. (OS & RJ); St. Louis, Mo., Roberts Rec. Dist'g Co. (D), Musical Isle of America Inc. (OS & RJ), Cleveland, Ohio, Record Sales of Ohio (D); Memphis, Tenn., Record Sales Corp. (D), Musical Isle of America Inc. (RJ).
 Musical Recs. Co., 2958 W. Pico Blvd. Zip: 90006. Tel: 737-0937. Gen. Mgr.: Valentin Velasco. (D).
Home office: Miami, Fla.
Labels: Costeno, Discuba, Eco, Musart, Norteno, Peerless, Zeida.
 Music West Inc., 6363 Sunset Blvd. Zip: 90028. Tel: 463-3253. Western Regional Sales Mgr.: Bill Graham; Sales Mgr.: Jim Bego. (D).
Branch: San Francisco, Calif.
Labels: Victor, Red Seal, Camden, Victrola, Neon, Banana, Chelsea, Daybreak, Erato, Gregar, Grunt, Kirshner, TMI, Wheel, Wooden Nickel.
 N M C Corp., 14100 S. Kingsley, Gardena 90249. Tel: 532-9561. VP & Gen. Mgr.: William Hanna; Mgr.: Mike Colestock. (RJ).
Home office: Oceanside, L.I., N.Y.
 Nehi Rec. Dist'g Corp., 2525 W. Ninth St. Zip: 90006. Tel: 380-2644. Owner & Pres.: Tom Heiman; Gen. Mgr.: Wayne Volat; Buyers: Singles, Wayne Volat; Albums, Frank Miko. (D, OS, RJ & E).
Labels: Challenge, Disneyland, Eric

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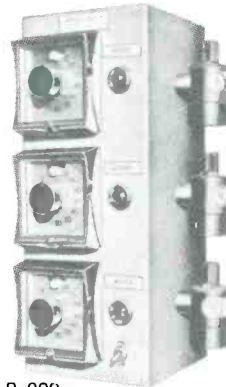
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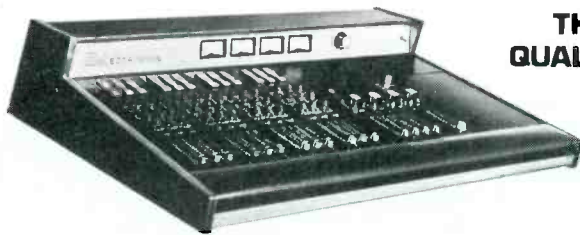


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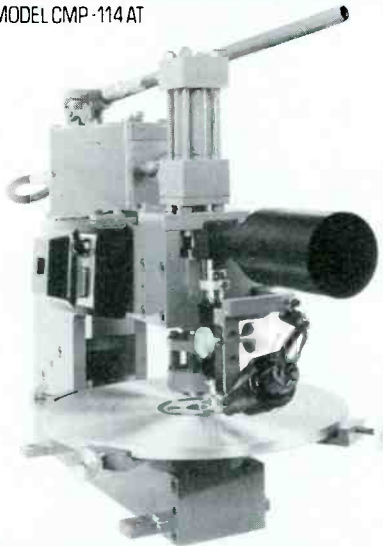


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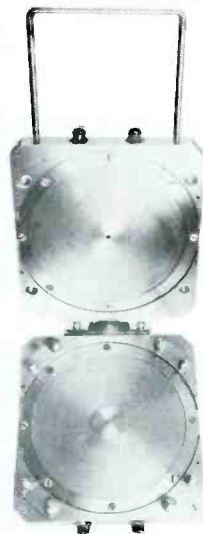
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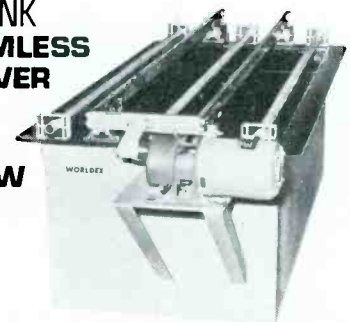
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Labels: Adelphi, Advent, Amalgamated, Arcane, Archive-Everest, Arpeggio, BYG Actuel, BYG Archives of Jazz, Bandstand, Blackbird, Blue Angel Jazz Club, Blue Goose, Cav-A-Bob, Chiaroscuro, Command Performance, Cornithian, Creative World, Delmark, Dooto, Electric Lemon, Eubie Blake, Euphonic, Exclusive, Everest-Scala, First Time, Halcyon, Jazz City, Jazz Treasury, Klavier, Legacy, Mary, Master Jazz, Mobile Fidelity, Muskavie, Nocturne, Pelican, RAHMP, RFW, Revelation, Roper, Sackville, Scroll, Sound of Swing, Sounds, Stinson, Swing Era, TOM, Takoma, Testament, Yazoo

Record Mds'g Co. Inc., 1525 S. Berendo St. Zip: 90006
Tel: 385-9161 Pres.: Sid Talmadge, Mgr.: Sam Ginsburg (D), (OS & RJ) as Record Rack Serv. Inc.)
Labels: A&M, Avco Embassy, Bang, Blue Thumb, Brunswick, Dot, Duke, Evolution, Jamie, Janus, Jewel, Mercury, Metromedia, Ode, Original Sound, Paramount, Philips, Savoy, Scepter, Stax, Stereo Dimension, Volt, Wand

Accessories: Needles (Fidelitone)

Record Rack Serv. Inc., 1532 S. Berendo St. Zip: 90006
Tel: 487-6440 Gen. Mgr.: Malcolm Talmadge, Buyer: Ann Strohecker (OS & RJ) (D as Record Mds'g Co.

Inc.)
Branch: San Diego, Calif., San Diego Rec. Rack Serv. Inc.

Records Ltd. Import/Export, 2818 W. Pico Blvd. Zip: 90006 Tel: 737-2611. Owner: Joseph Thomas Arambasin, Gen. Mgr.: Judith Heather Perkoff, I Mgr.: Gerry Albert (D, OS, I & E)
Labels: Sub-dist. for Buddah group, DGG, Everest, Fantasy, London, MGM, Motown, Polydor, RCA, Stanyan, Sun, Takoma, Turnabout, Vault, Verve, WEA group
Imports: Le Chant du Monde (France), Erato (France), Lyrita (UK), Pearl (UK), Revolution (UK), Unicorn (UK), ECM, Futura, Gemini, Oryx, Shandar (SEE ADVERTISE-
MENT)

Sam & Dave's Rec. Dists. Inc., 2952 W. Pico Blvd. Zip: 90006 Tel: 737-2450 Owner & Buyer: Don Davis, Mgr.: Carol Davis (D)
Labels: Aishire, Audio Arts, Audio Gospel, Black Jazz, Creed, Dubtone, Excella, Gospel Corner, Hickory, Jewel, Kent, Mankind, Nashboro, Ovation, Plantation, Speciality, Sun, Sunlight, Tahiti, Zay
Accessories: Fidelitone

Saturn Ents., 2707 W. Pico Blvd. Zip: 90006 Tel: 737-0616 Pres.: Gale Phelps, Mgr.: Ken Richmond; Buyer: Jack Frost (OS, I & E)

Sound Music Sales, 2552 W. Pico. Zip: 90006 Tel: 381-6054 Owner: Michael Pinto; Mgr. & Buyer: Jim Hoag (D, OS & E)

Labels: 11th Hour, Indian House. (SEE ADVERTISE-
MENT)

M. Stewart & Co., 205 S. Beverly Dr., Beverly Hills 90212
Tel: 272-0103/0987 Pres.: Mendel Stewart, E. Mgr.: L. King (E)

Sun State Music Dists. Inc., 2669 W. Pico Blvd. Zip: 90006
Tel: 383-4137 Mgr. & Buyer: George Morfe (OS)

Transcontinental Music Corp., 15500 S. Main St., Gardena 90247 Tel: 321-6260 Sr. VP: Larry Nunes, Mgr.: Jim McGraw (RJ)

Home office: Boston, Mass.

UD C Inc., 1024 N. Orange Dr. Zip: 90038 Tel: 462-6733
Regional Mgr.: Len Chapman, Branch Mgr.: Emiel Perone (D)

Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Veep, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip

USA Pony Inc., 6725 Sunset Blvd., Suite 421, Hollywood 90028 Tel: 461-4671 Cable: PACIFICMUS Pres.: Reiji Minami; VP, Mgr. & Buyer Tom T. Saiki (I)
Label: Canyon (Japan)

WE A Dist'g Corp., 1100 Francis Ct., Glendale 91201 Tel: 245-8761 Gen. Mgr.: Ted Rosenberg; Sales Mgr.: Bob Murphy (D)

Labels: Warner Bros., Atco, Atlantic, Asylum, Cotillion, Elektra, Nonesuch, Reprise, Alston, Amsterdam, Astro, Bearsville, Bizarre, Brother, Capricorn, Chimneyville, Clean, Clintone, Dade, Dunwich, Enterprise, Flying Dutchman, Focus, Instant, Lamp, Loma, Lupine, Pentagram, Prophecy, Raccoon, Rolling Stones, Rosemart, Satellite, Signpost, Soul Hawk, Stanyan, Stax, Stoneflower, Straight, Volt, Win or Lose

West Coast Music Sales, 2833 W. Pico Blvd. Zip: 90006
Tel: 735-1565 Mgr.: Jack Warfield (D, OS & RJ)
Label: Delmark
Accessories: Duotone Needles (SEE ADVERTISE-
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● ORANGE (Area Code 714)

Artists Life Recs., 1211 E. Mayfair Ave. Zip: 92667 Tel: 538-4484 Owner & Pres.: Howard L. Reynolds (D)
Labels: Artists Life, Bowery, Jamboree, Nebraska, Polakaland, Rave

Jazz Research, 291 Spinnaker St. Zip: 92668 Tel: 638-4458 Owner: Bill Bacin (D)
Labels: Accent, Airtone Gene Mayl, Argo Windjammers, Atlantic, Barbary Coast, Blackbird, Blacksmith, Churchill, Crystaletto, Dixieland Jubilee, Dixie Oldies, Dot (Havens & Almerico), Esquire, Euphonic, Fat Cat, Good Time Jazz, Happy Jazz Band, Icon, Jazz at the Troc, Jazz Crusade, Jazz Museum, Jazzette, Jazzology, Jazztone, Jelly Roll, Kapp (Kenny Ball only), Lamp-lighter, Lark, MG, Mainstream, Motherlode, Natchez, New Orleans Bandwagon, New Orleans Rascals, Oregon Jazz, Original Dixieland, Osaka, Piedmont, Pye, Riv-

continued on page 247

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FLORIDA

• DADE CITY (Area Code 904)

House of Recs. (OS). See Mustang Dists.
Mustang Dists., 432 N. Seventh St. Zip: 33525. Tel: 567-5479. Owners: James Thompson, M. C. Schmidt; Mgr.: James Thompson; Buyer: M. C. Schmidt. (D), (OS as House of Recs.)

Labels: Ambassador, Big Gospel, Bright Orange, Bullet, Canaan, Christian Faith, Christian Folk, Contessa, Crown, Crown V, Custom, Design, Diadem, Diplomat, Fax, Gospel Time, Happy Time, Harmony, Heart Warming, Hilltop, Hymntime, Impact, Kent, King, Light, Mark IV, Modern, Mother Goose, Mountain Dew, Nashville, Nashwood, Now Sounds, Peter Pan, Pickwick/33, Power, Riot, Robin Hood, Rocking Horse, Sacred, Scripture, Sing, Singcord, Skylite, Songs of Faith, Spar, Springboard, Starday, Sunset, Sword, Temple, Tempo, Tifton, Trip, United, Up Front, White Dove, Word, Zondervan.

• FORT LAUDERDALE (Area Code 305)

Calco Recs., 4232 NW 38 Ave. Zip: 33309. Tel: 731-5586. Owner: Cal Nanna. (RJ)
Gold Coast Rec. Dists., 2896 E. Sunrise Blvd. Zip: 33304. Tel: 563-9278. Pres.: Sid Debin. (OS).

• GULF BREEZE (Area Code 904)

World Music Co., 3326 Edgewater Dr. Zip: 32561. Tel: 932-4587. Owner, Mgr. & Buyer: Robert C. Goodchild. (RJ).

• JACKSONVILLE (Area Code 904)

Budisco One Stop (div. of Bush Int'l), 60 Riverside Ave. Zip: 32202. Tel: 355-6443. Mgr.: Nancy Schmidt. (OS & E).

Home office: Miami, Fla.

Florida One Stop, 4635 Highway Ave. Zip: 32205. Tel: 387-7501. Mgr.: Harry Clarkson. (OS).

Home office: Atlanta, Ga., South Atlantic One Stop.

Tropical Amusement Co., 5729 Arlington Rd. Zip: 32211. Tel: 744-7255. Owner: E.B. Canady Jr. (RJ).

• LARGO (Area Code 813)

Mobile Rec. Serv. Co., 1399 Belcher Rd. Zip: 33540. Tel: 536-2938. Mgr.: Don Angel. (OS).
Home office: Pittsburgh, Pa. (D & OS).

• MIAMI METROPOLITAN AREA

(Area Code 305)

Budisco One Stop (div. of Bush Int'l), 280 NW 29 St. Zip: 33137. Tel: 633-6031. Rec. Dept. Gen. Mgr.: Raoul Shapiro. (OS & E).

Branches: Jacksonville, Tampa, Fla.

Campus Rec. Dist'g Corp., 7250 NW 36 Ave. Zip: 33147. Tel: 691-3140. Owner: Harold B. Lipsius; Mgr.: Joseph Stanzione; Sales Mgr.: Bob LaValle. (D, OS & RJ). (E as Musical Export Supply Co. Inc.).

Labels: A&M, Chess/Janus group, Famous Music group, Jamie/Guyden group, Jewel, Mega, Mercury-Philips group, Metromedia, Paula, SSS Int'l, Seventy 7.
Accessories: Recoton, Royal Racks.

Capitol Recs., 7425 NW 48 St. Zip: 33166. Tel: 885-6446. (D).

Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter.
Columbia Recs. Sales, 13145 NW 45 Ave. Zip: 33054. Tel: 885-5631. Branch Mgr.: Bob Beasley; Promo. Mgr.: Robert Hurt. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy.

Florida One Stop, 1100 NW 163 Dr. Zip: 33169. Tel: 621-1415. Mgr.: Ted Low. (OS).

Home office: Atlanta, Ga., South Atlantic One Stop.
Handelman Co., 2346 NW 147 St., Opa Locka 33054. Tel: 681-4618. Mgr.: Joseph Glaser; Buyers: Singles, Chris Brown; Albums, Joseph Glaser, Jerry Coleman. (RJ).
Home office: Detroit, Mich.

M C A Dist'g Corp., 500 W. 18 St., Hialeah 33010. Tel: 885-5378. Branch Mgr.: George Collier; Promo.: Paul Mazotas. (D).

Labels: Decca, Kapp, Uni, Coral, Vocalion.

M J S Rec. & Tape Serv. Inc., 4340 E. 10 Ct., Hialeah 33013. Tel: 685-5058. Owner & RJ Singles Buyer: Michael J. Spector; OS & I Mgr., OS Singles & RJ Albums Buyer: Chris Barr; OS Albums Buyer & RJ Mgr.: Tom Ricke. (OS, RJ & I).

M & M Recs. Dists. Inc., 501 W. 28 St., Hialeah 33010. Tel: 887-4522. Owner & Buyer: Manuel J. Mato; Mgr.: Enrique Reyes. (D, OS & RJ).
Branch: Tampa, Fla.

Labels: Belter, Gema, Kubaney, Puchito, Teca, Velvet.
Musical Export Supply Co. Inc. (E). See Campus Rec. Dist'g Corp.

Musical Recs. Co., 790 W. 27 St., Hialeah 33010. Tel: 887-2638. Pres.: Eliseo Valdes; Gen. Mgr.: Angel Tamargo. (D).

Branches: Los Angeles, Calif.; New York, N.Y.; San Antonio, Tex.

Int'l branch: Puerto Rico.

Labels: Costeno, Discuba, Eco, Musart, Norteno, Peerless, Zeida.

Musical Sales of Florida Inc., 2450 NW 77 Terr. Zip: 33147. Tel: 691-0340. Owner & Mgr.: Donald C. Smith; Buyer: Raul Lopez. (D).

Labels: Ashley, Audio Fidelity, BASF, Beverly Hills.

Black Jazz, BluesTime, Buddha, CTI, Cadet, Cadet/Concept, Caedmon, Canaan, Candide, Chapter One, Chart, Checker, Chess, Coliseum, Contemporary, Crescendo, Curtom, Deram, Dial, Dooto, Era, Evolution, Fantasy, Flying Dutchman, Fontana, GNP Crescendo, GSF, Galaxy, Good Time Jazz, Groove Merchant Int'l, Hi, Hickory, Hi Fidelity, Hot Wax, Janus, Kama Sutra, Kudu, Lamb & Lion, Let's Pretend, Life, Light, Lighlight, Living Language, London, MAM, Mercury, Metronome, Milestone, Moonson, National General, Original Sound, Ovation, Pace, Parrot, Pavilion, People, Philips, Press, Prestige, Project 3, Randy's Spiritual, Ranwood, Richmond, SFM, Sacred, Savoy, Skye, Smash, Specialty, Springboard, Stereodiddies, Summit, Sussex, T-Neck, TRX, Threshold, Trip, Turnabout, Up Front, Vertigo, Vox, Word.

Phonographs: Dual, Fisher.

Accessories: Amberg, Duotone, Le-Bo, Merzon, Recoton.

Southern Rec. & Tape Servs. Inc., 1020 E. 14 St., Hialeah 33010. Tel: 885-4625. Pres. & Mgr.: Dave E. Shedd; Buyer: John Stutz. (OS, RJ & E).

Tone Dists., PO Box 1447, Zip: 33011; 495 SE 10 Ct., Hialeah 33010. Tel: 888-1685. Pres.: Henry Stone; Exec. VP: Miit Oshins. (D).

Labels: ABC, Abet, Alligator, All Platinum, Alston, Ames, Audio Treasury, Avco, Bang, Bell, Big Tree, Black Forum, Blue Candle, Blues on Blues, Bold, Bright Orange, Brownstone, Brunswick, Cadet, Calla, Capsoul, Carousel, Cat, Checker, Cherry Red, Chess, Chisa, Condor, Creed, Dade, Dakar, Dash, Dig, Drive, Duke, Dunhill, ESP-Disk, Ebony Sounds, Enrica, Enterprise, Excello, Exodus, Fania, Ford, GWP, Gambit, Gamble, Geminix, Glades, Gordy, Gospel Truth, Highway, Hob, Horoscope, Impulse, Increase, International Bros., JMI, Kef, Kent, Kenwood, Kingston, Ko-Ko, Konduko, Laff, Law-Ton, Lion, Lionel, Loren, MGM, Mainstream, Man-kind, Marina, Mia, Money, Motown, Mowest, My, Nasco, Nashboro, North Bay, Notes of Gold, Oak, Peacock, Perception, Philly Groove, Playboy, Rare Earth, Ref-O-Rec, Respect, Rocky Road, Romar, Soulette, Savoy, Scepter, Scott, Shout, Sky Disc, Soul, Souncot, Sounds of Memphis, Spark, Spring, Stang, Stax, Steady, Stone Dagg, Stormy Forest, Sunflower, Sunlight, Tamlia, Tangerine, Thunderbird, Tico, Today, Turbo, Twilight, VIP, Vanguard, Verve, Volt, Wand, Weird World, We Produce, Westminster Gold, Windfall, Zsa, Zodiac.

Transcontinental Music Corp., 3221 E. 11 Ave., Hialeah 33013. Tel: 690-0444. Mgr.: Lou Rice. (RJ).

Home office: Boston, Mass.

U D C Inc., 561 NE 79 St., Suite 235, Zip: 33138. Tel: 759-1678/1678. Branch Mgr.: Ron Di Domenico. (D).

Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Veep, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fama, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip, United Rec. & Tape Inds. Inc., 9880 NW 77 Ave., Hialeah Gardens 33016. Tel: 821-3100. Owner: Alan Wolk;

VP: Sydney Silverman; Mgr. & Buyer: Jack Roberge. (RJ). (SEE ADVERTISEMENT)

Vibrations, 2000 NE 164 St., North Miami Beach 33160. Tel: 940-2068. Owner & Mgr.: Larry Schaffer. (RJ, I & E).

• SARASOTA (Area Code 813)

Distributors Inc., 258 Shopping Ave. Zip: 33577. Tel: 955-9191. Owner: Ernest C. Kuban; Gen. Mgr.: W.G. Potter; Buyer: Gary Kuban. (OS & RJ).
Vaughan Assocs., PO Box 15111, Zip: 33579. Tel: 924-3734. Pres.: Richard H. Vaughan. (E).

• TALLAHASSEE (Area Code 904)

M M M Dists. Inc., Box 99, Rt. 11, Zip: 32303. Tel: 224-4015. Owner: Mary M. Martin; Mgr.: Hugh A. Martin. (D), (OS as One Stop Rec. Co. Inc.).

Labels: Abnak, Ashley, Big A, Canaan, Chart, Crescendo, Fun, Great, Hep, Judge's Chambers, Lanor, Mark II, Melron, Out House, Rice, Royal American, Sidra, Sing, Stop.

Phonographs: Masterwork.

Accessories: Le-Bo.

One Stop Rec. Co. Inc. (OS). See MMM Dists. Inc.

• TAMPA (Area Code 813)

Budisco One Stop (div. of Bush Int'l), 1723 W. Cypress St. Zip: 33606. Tel: 251-1801. Mgr.: Peggy Baldwin. (OS & E).

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Florida Electronics Inc., 2110 Main St. Zip: 33607. Tel: 251-3169. Mgr.: Vincent Lubrano; Buyer: Georgina Lubrano (OS).
M & M Recs. Dist. Inc., 3010 Hudson St. Zip: 33605. Tel: 626-2660. Mgr.: Romeo Cesari (D, OS & RJ).
Home office: Miami, Fla (see for prod. distributed)
Tampa Recs., PO Box 5524, 1416 E. Seventh Ave. Zip: 33605. Tel: 876-5314 Owner & Buyer: S. Delgado. (RJ).
Tape Town, 4115 Henderson Blvd. Zip. 33609. Tel: 872-8444. Owner & Mgr: Michael B. Richman. (D, OS & RJ).
Labels: Capitol group, Chess/Janus group, Columbia, Epic, MCA group, RCA group, Scepter, UDC group, WEA group.
Accessories: Le-Bo

GEORGIA

● ATLANTA METROPOLITAN AREA
(Area Code 404)
A B C Rec. & Tape Sales, 2115 Hills Ave. NW Zip 30318

Tel. 351-9200. Mgr Al Levenson (OS & RJ)
Home office: Seattle, Wash. (D & RJ)
Capitol Recs., 1670 NE Freeway Access Rd Zip: 30329
Tel: 631-5441 (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter, Columbia Recs., Sales, 35 Executive Park Dr Zip 30329
Tel: 631-4271 Branch Mgr Don Dempsey; R/B
Promo Fred Ware, Promo Mgr. Joe Casey, Epic/Custum Promo. Mgr.: Dan Pickard (D).
Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Sprindizzy
Economy Dist'g Co. Inc., 1874 Sullivan Rd., College Park 30337 Tel 768-1600. Owner: Grandpa O'Hara, Mgrs. & Buyers George Trimmis, Jerry Weise, Jim Alexander (OS).
Gate City Rec. Serv. Co. Buyer: Albums, James Waters (OS & RJ). See Southland Recs (SEE ADVERTISEMENT)
Godwin Dist'g Co., 1270 Tacoma Dr NW Zip: 30318 Tel 351-5110. Owner & Pres: Art Godwin, Gen. Mgr. Romeo Davis; Buyers: Albums, Doyal McCollum, Singles, Frances Foster. (D & RJ). (OS as Godwin Music Serv.).

Labels: AGP, Anvil, Blues on Blues, Brunswick, Chisa, Dooto, Emarcy, Fantasy, Fontana, Gamble, Gordy, Gospel, HSE, Hob. International, Laurie, Lmelight, Mace, Mercury group, Metromedia, Motown group, Perception, Philips, Pickwick, Savoy, Scepter, Smash, Soul, Speciality, Stereo Dimension, Stoneway, Sun, Tamla, Today, Toddlin' Town, VIP, Wand (SEE ADVERTISEMENT)

Handleman Co., 1532 Stone Ridge Dr., Stone Mountain 30083. Tel: 938-9467. Mgr.: Michael Goldwasser, Buyers: Singles, Sylvia Mauldin, Albums, Michael Goldwasser (RJ).
Home office: Detroit, Mich.

MCA Dist'g Corp., 2231 Faulkner Rd. NE Zip 30324 Tel: 636-3028. Branch Mgr: Jeff Scheible, Dist Mgr: Stan Layton; Promo: Teddy Vee (D).
Labels: Decca, Kapp, Uni, Coral, Vocalion.

J. L. Marsh of Atlanta (div of Pickwick Int'l Inc.), 4600 E. Frederick Dr. SW. Zip 30336. Tel 696-1850 Branch Mgr.: Larry Johnson, Opns Mgr & Buyer. Marge Celt. (OS & RJ).
Home office: Minneapolis, Minn., Heilicher Bros. Inc (D).

One Stop Rec. House Inc., 210 16 St. Zip: 30318. Tel: 875-9777 Pres., Hugh West, VP: Carol Sanford. (OS)
South Atlantic One Stop, 763 Trabert Ave. NW. Zip: 30318. Tel 351-2380. Mgr.: Joseph E. Fitzpatrick (OS)

Branches: Jacksonville, Miami, Fla., Florida One Stop; Raleigh, N.C., South Atlantic One Stop, Columbia, S.C., South Atlantic One Stop (all OS).

Southland Recs. Dist'g Co., 1073 Huff Rd. NW. Zip: 30318. Tel 351-4821. Owner: Gerald M. Friedman, Mgr: Gwen Kesler; Sales Mgrs.: Singles, Gwen Kesler; Albums, Randy Sanders (D), (OS & RJ) as Gate City Rec. Serv. Co.).

Labels: Abet, Abnak, Accent, All Platinum, Amos, Arctic, Audio Book, Avco Embassy, Bang, Bell, Beverly Hills, Buddah, Cadet, Caedmon, Calla, Canaan, Chart, Checker, Cherry Red, Chess, Cream, Creed, Crescendo, Crown, Curtom, De-Lite, Delmark, De Luxe, Dictation Disc, Disneyland-Vista, Dore, Double Shot, Duke, Dynamo, Enterprise, Excello, Fantasy group, Golden, Hickory, Hollywood, Hot Wax, Increase, Jamie, Jewel, Juggernaut, Kama Sutra, Kent, Kenwood, King, Laff, Lionel, MGM, Mainstream, Mankind, Maple, Mark V, Mega, Milestone, Musicor, Nashboro, Original Sound, Page One, Paula, Peacock, Phil-L-A, of Soul, Philly Groove, Plantation, Prestige, Project 3, Ranwood, Red-Lite, Ridon, Ronn, Roulette, SSS Int'l, Shout, Songbird, Songs of Faith, Spark, Spectrum, Stang, Starday, Stax, Stormy Forest, T-Neck, USA, Vanguard, Verve, Volt, Windfall, Zodiac.

Phonographs: Automatic Radio, Kraco, Mayfair, Symphonic.
Accessories: Freedman Aircraft, Le-Bo, Recoton (SEE ADVERTISEMENT)

Transcontinental Music Corp., 660 Great Southwest Pkwy Zip: 30336 Tel: 344-6791. Mgr.: John Brenner. (RJ)
Home office: Boston, Mass.

U D C Inc., PO Box 20175, Sta. N. Zip. 30325; 2961-D Olympic Ind'l Dr., Smyrna 30080 Tel 355-9350 Regional Mgr., Bobby Fisher (D)

Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinner, UA Latino, Veep, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip, W E A Dist'g Corp., 6060 Boatrock Blvd. Zip: 30336. Tel: 344-4933 (D).

Labels: Warner Bros., Atco, Atlantic, Asylum, Cotillion, Elektra, Nonesuch, Reprise, Alston, Bearsville, Bizarre, Brother, Capricorn, Chimneyville, Clean, Clintone, Dade, Pentagram, Raccoon, Rolling Stones, Signpost, Stanyan, Stoneflower, Straight, Win or Lose.

● CLARKESVILLE (Area Code 404)
Clarkesville Rec. Sales Co. Inc., PO Box 19B, 608 N. Washington St. Zip: 30523. Tel: 754-2152. Owner: Peter J. Rosetty, Mgr.: James Stockton; Buyer: Wanda Stockton. (D, OS & RJ).
Labels: Dooto, Jubilee, Laff, Trash, Word.
Phonographs: Masterwork
Accessories: Decca, Robins.

● DEMOREST (Area Code 404)
Ralph's Radio Music, PO Box 127. Zip: 30535. Tel: 723-3884. Owner & Mgr: Ralph Raper; Buyer: Bernice Raper. (D, OS & RJ).
Labels: Calla, Chart, Country Jubilee, Gospel Jubilee, Hickory, Jewel, Rally, Spar, Stop, Sunlight, Zip Code.

● FAIRMOUNT (Area Code 404)
Jay Ent's., PO Box 175. Zip: 30139. Tel: 382-2220. Pres.: Johnny Carter. (RJ).

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• HONOLULU (Area Code 808)

Eric of Hawaii Inc., 2071 S. Beretania St. Zip: 96814. Tel: 946-6522. Owner: Irv Pinensky, Mgr. & Buyer Emil Sabate (D)

Labels: ABC, Avco, Buddah, Daybreak, Dore, Dunhill, Elektra, MGM, Mainstream, Metromedia, Playboy, Polydor, Reprise, Stereo Dimension, United Artists, Verve, Warner Bros.

K & A Dists., 2320A S. King St. Zip: 96814. Tel: 941-4485 VP & Mgr.: Don Ayers; Buyer Carol Tod (D). (OS & RJ as Rack Serv. Hawaii Inc.)

Labels: Decca, Coral, Vocalion, Berlitz, Bravo, MTA, Viva, Pentagram, Four Corners of the World, Kapp, Uni. Kona-Kai Dists., PO Box 2135. Zip: 96805. Tel: 531-6118 Owner & Mgr.: Don McDiarmid Jr., Ass't Mgrs: Miss Kimi Sullivan, Eric Mukai. (D)

Labels: Hula, Kamehameha, Surfside
Microphone Music Co., 2077 S. Beretania St. Zip: 96814. Tel: 946-1488 Owner & Mgr.: Ken Kaizawa, Sales & Promo.: Paul Fujii. (D, I & E)

Labels: Atco, Atlantic, Cadet, Checker, Chess, Disneyland-Vista, Dot, Duke, Enterprise, GRT, Golden, Jamie, Janus, Kent, Little David, Living Language, Ranwood, Roulette, Scepter, Stax, Volt, Wand.

Labels imported: Viking (New Zealand), all labels (Japan).

Accessories: Le-Bo, Royal.

Music Craft Dists. of Hawaii Ltd., 636 Queen St. Zip: 96813. Tel: 533-1223. Owner & Mgr.: Walter Y. Kurokawa. (D)

Labels: ARV, Amos, Bell, Bethlehem, Big Tree, Brunswick, CTI, Canyon, Caytronics, Command, De Luxe, Elf, Era, Folkways, Fontana, Groove Merchant Int'l, Happy Tiger, Hickory, King, Kudu, Laurie, Lmelight, Mercury, Monitor, Original Sound, Paradise, Phillips, Philly Groove, Plantation, Polynesian, Prestige, Probe, Project 3, SSS Int'l, Scholastic, Smash, Starday, Sun, Trade-winds, Vanguard, Vertigo, Waikiki, Westminster, Windfall.

Nylen Bros. & Co. Ltd., 820 S. Beretania St. Zip: 96813. Tel: 538-1171. Cable: HOTLEN. Pres.: William Nylen; Gen. & Sales Mgr. Ed Nielsen (D)

Labels: A&M, Black Forum, Black Jazz, Caedmon, Chisa, Contemporary, Delilah, Fantasy, Galaxy, Good Time Jazz, Gordy, Hi Fi, Hui, Lani, Lehua, Mahalo, Makaha, Motown, Music Minus One, Ode, Ovation, Rare Earth, Soul, Tamla, VIP, White Whale
Phonographs: Fisher, Sylvania, V-M.

Accessories: Electro-Voice.

Rack Serv. Hawaii Inc. (OS & RJ) See K&A Dists.
Records Hawaii Inc., 404 Piikoi Zip: 96814. Tel: 536-3888. Mgr. & Buyer: Carl Schumacher (OS)

Romitz Import Center, 1365-30 Nuuanu Ave. Zip: 96817. Tel: 533-4638. Owner: Robert Matsushita (D, I & E)

Labels: Ace of Clubs, Ace of Diamonds, Ace of Hearts, Ariola-Eurodisc, BASF, Chapter One, DGG, Deram, EMI, Eclipse, GWP, IDTA, Marble Arch, Musidisc-Europe, Phillips, Polydor, Pye, RCA, Riviera, Sydney Thompson, Telefunken, Telemark.

Imports from Australia, England, France, Germany, Japan, Korea, Netherlands

South Seas Rec. Dists. Inc., 2979A Koapaka St. Zip: 96819. Tel: 847-4077. Owner: William B. Tallant Jr. (D, RJ & I)

Labels: Capitol, 49th State Hawaii, London, Pickwick, RCA Victor, Sunlight, Tahiti

Labels imported: Asia, Decca (Chinese prod.), EMI.

IDAHO

• BOISE (Area Code 208)

Mountain States Whsle. Co., Sundries Centers Div., PO Box 7448 Zip: 83707 Tel: 375-8930. Dept. Mgr. Bill Cossey. (RJ)

• IDAHO FALLS (Area Code 208)

Slusser Whsle. Co., 920 Lincoln Rd. Zip: 83401. Tel: 523-0775. Mgr.: N. M. Bradley; Buyer: Maxine Tapp. (RJ).

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

All Rec. Serv. Co., 2931 N. Pulaski Rd. Zip: 60641. Tel: 725-4426. Owner: Thomas B. Farrell; Mgr.: Don Zimmerman; Buyer: James J. Ahern. (OS & RJ)

Antares Dists., 3902 N. Ashland Ave. Zip: 60613. Tel: 281-4413, 472-8649. Gen. Mgr. Leon A. Kelert, Sales Mgr.: Raeburn Flerlage (D & I)

Labels: Almanac, Applause, Arcane, Arpeggio, Art, Asp, Audiophile, Audio Precision, Bandstand, Barrelhouse, Blackbird, Blue Angel Jazz Club, Bluebonnet, Cav-A-Bob, Cecil, Center, Changes, Cook, Conn. Trad. Jazz Club, County, Elitch Gardens, Euphonic, Excello, Exclusive, Fat Cat's Jazz, Folk-Legacy, Folk-Lyric, Fortune, GHB, GHP, Happy Jazz, Herwin, IAJRC, Jansara, Jansco, Jazz Crusade, Jazzette, Jazzology, Jazz Treasury, Kanawha, Krok, Master Jazz, Melodeon, Merry Makers, Milneburg, Music for Collectors, Nobility, Origin Jazz Library, Orpheum, Ozark Mountain,

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Balkan Music Co., 6917 W. Cermak Rd., Berwyn 60402. Tel: 484-6436. Owner: Slavco A. V. Hlad; Mgr.: Louis J. Hlad. (D, I & E).

Branch: Pittsburgh, Pa., Balkan Rec. Dist'g Co.

Labels: Balkan Int'l, Cz., Delta Int'l, Greyco, Heritage.

Labels imported: Panton, Supraphon (Czechoslovakia).

Barney's One Stop, 3234 W. Roosevelt Rd. Zip: 60624. Tel: 826-1828. Pres.: W. J. Barney; Mgr.: Jimmy Bass; Buyer: Alice Warbington. (OS).

Baskase Prods., 6324 N. Campbell, Zip: 60645. Tel: 743-5517. Pres.: Henry C. Baskin. (D, OS & RJ).

Distributes: 7 inch mini LPs.

Capitol Recs., 6401 Gross Point Rd., Niles 60648. Tel: 647-8338. (D).

Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter, Circle Dists., 10900 S. Halsted St. Zip: 60628. Tel: 468-3838. Owner: Edward Douglas; Mgr.: Bob Murphy; Buyers: Singles, Bob Murphy; Albums, Edward Douglas. (D).

Labels: Gibbs, Jamboree USA, M&M, Madhatter, Our Own, Perception, Today.

Columbia Recs. Sales, 5404 W. Touhy Ave., Skokie 60076. Tel: 463-0900. Regional Sales Dir.: Don Van Gorp; Branch Mgr.: Mert Paul; Regional Promo. Mgr.: Gordon Anderson; R&B Regional Promo. Mgr.: Granville White; Promo. Mgr.: Morgan Moore, Jay Jensen. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy.

Find Serv. Int'l, 150 N. Wacker Dr. Zip: 60606. Tel: 236-9618. (Sales office only).

Home office: Terre Haute, Ind.

Gaelic Imports, 5931 W. Chicago Ave. Zip: 60651. Tel: 261-6144. Pres.: George Hudson. (I).

Branch: Cleveland, Ohio.

Labels imported: All labels from Great Britain & Ireland.

Galgano Dist. Corp., 4135 W. Armitage Ave. Zip: 60639. Tel: 227-6110. Owner: Anthony Galgano; Mgr.: John Galgano; Buyers: Singles, John Richter; Albums, John Galgano. (OS). (SEE ADVERTISEMENT)

Gibson's Town & Country Dists., 1956 W. 51 St. Zip: 60609. Tel: 776-0700. Owner & Buyer: A. E. Gibson; Mgr.: Linda Grab. (D).

Labels: Archive of Folk Music, Asch, Broadside, Canaan, Christian Faith, Christian Folk, Country, Folkways, Light, Myrrh, RBF, Rebel, Rounder, Sacred, Sing, Sky-light, Voyager, Word.

Handlemans Co., 3477 Touhy Ave., Lincolnwood 60645. Tel: 583-0770. Branch Mgr.: Lawrence Hicks; Buyers:

Singles, Peter Farveni; Albums, Lawrence Hicks. (RJ).

Home office: Detroit, Mich.

Hit Recs. Inc., 10614 S. Mackinaw Ave. Zip: 60617. Tel: 734-2244. Owner: Charles N. Stephens; Mgr.: Charles A. Gilles; Buyer: Charles Stubenrauch. (RJ).

Kinnara Dists. (div. of Flareage Ent.), PO Box 9195. Zip: 60690. Tel: 776-0735, 752-7711, 493-6110. Pres. & Gen. Mgr.: Raaburn Flareage; VP: Luise Shokoumbey; Sales Mgr.: David M. Simons. (D & I).

Labels: Adelphi, Advent, Ahura Mazda, Amalgamated, Arcana, Arcane, Archive of Folk Music, Archive of Gospel Music, Archive of Piano Music, Ars Nova/Ars Antiqua, Asch, Asp, Audio Fidelity Classics, Audiophile, Bamboo, Bandstand, Bet-Car, Biograph, Blackbird, Blue Angel, Blue Goose, Broadside, CMS, CRI, Cetra, Chiaroscuro, Command Performance, Concert-Disc, Conversa-Phone, Counterpoint, County, Creative World, Credo, Crystal, Desto, Dover, ESP-Disk, Enrichment, Esoteric, Eterna, Euphonic, Eurotone, Exclusive, First Time, Folk Legacy, Folkways, Forsgate, GHB, GNP Archive, Genesis, Halcyon, Herwin, Historical, Indian House, Jazz Treasury, Klavier, Legacy, Lyricord, Mamlash, Mary, Master Jazz, Melodeon, Mobile Fidelity, Monitor, Mouth-to-Evergreen, Muskadine, Nessa, Okidoke, Orion, Paredon, Pelican, Period, Podium, Proscenium, RBF, Rare Bird, Rare Fats Waller, Rebel, Revelation, Riverboat, Rounder, Scala, Scholastic, Serenus, Sheffield, Sounds, Sounds of Swing, Spivey, Stinson, Stradivari, Swing Era, TOM (The Old Masters), Testament, Third World, Tradition, Warcloud, Wild Birds, Yazoo, Zap.

Labels Imported: BYG, Birth, Disques Shandar, ECM, Experiences Anonymes, Hungaroton, JCOA, La Comedie Francaise, Legacy, Matchbox, Panton, Qualiton, Roots, Saydisc, Shandar, Supraphon, 3 Centuries of Music. (SEE ADVERTISEMENT)

Little Al's Recortapes, 3216 W. Lawrence Ave. Zip: 60625. Tel: 478-6114. Owner & Mgr.: Al Temaner; Buyer: Dora Temaner. (OS & RJ).

London Recs. Midwest Dist'g Corp., 6363 Gross Point Rd., Niles 60648. Tel: 647-0410. Mgr: Mel Kahn; Ass't Mgr.: Stan Meyers; Promo.: Sam Cerami, Erwin Barg, Paul Diamond. (D).

Labels: London, Deram, London Int'l, Parrot, phase 4 stereo, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Ashley, Buddha, Chapter One, Coliseum, Hi, Hi Country, MAM, New Age, Threshold, Argo, Das Alte Werke, Kama Sutra, L'Oiseau Lyre, Mega, Press, Roulette, Telefunken, Vanguard, Vox.

M C A Dist'g Corp., 7440 N. Frontage Rd., Skokie 60076. Tel: 674-9860. Dist. Mgr.: Dave Wulfsberg; Branch Mgr.: Tony Ignoffo; Promo.: Len Lufman. (D)

Labels: Decca, Kapp, Uni, Coral, Vocalion.

M S Dist'g Co., 7901 N. Caldwell, Morton Grove 60053. Tel: 478-1133. Pres.: Milton T. Salstone; Mgr.: Anthony Dalesandro. (D). (RJ as Musical Isle of America Inc.).

Home office: Los Angeles, Calif., Musical Isle of America Inc.

Labels: Amos, Bell, Big Tree, CTI, Cyclone, Dore, GWP, ID, Laurie, Money, Page One, Philly Groove, Pickwick, Redd Fox, Ta, Windfall.

Mid-America Specialty Dist. Inc., 4025 N. Ravenswood Ave. Zip: 60613. Tel: 528-5600. Owner, Pres. & Close-out Buyer: Howard M. Rosen; Mgr.: Maurice Rouso, Fred Stern; Buyer: Wayne Juhlin. (RJ).

Branches: Louisville, Ky.; Youngstown, Ohio; Pittsburgh, Pa.

Mr. T's Volume Rec. Sales, 1728 E. 87 St. Zip: 60617. Tel: 375-8445. Owner: Max Tannenbaum; Sales Mgr.: Johnny Johnson. (D, OS & RJ).

Distributes: Cut-outs, overstocks, promotional material.

Musical Isle of America Inc. (RJ). See MS Dist'g Co.

Pan American Recs. Inc., 3751 W. 26 St. Zip: 60623. Tel: 521-1100. Owners: H. & M.S. Frenkel; Mgr. & Buyer: F. Nava. (D, OS & RJ).

Labels: ARV, Alegre, Ansonia, Azteca, Bego, Bernal, Borinquen, Bravo, Bronco, Buena Suerte, CBS, Camden (Mexico), Cap-Latino, Capri, Cayentronics, Costeno, Cotique, Cri Cri, DLV, Del Sol, Del Sur, Del Valle, Dimsa, Disco Grand, Discos Columbia, Discuba, Disneylandia, East Bend, Eco, El Pato, El Zarape, Falcon, Flor, Flor Mex, Freddie, Fuentes, GC, Good Luck, Guiti, Ideal, Impacto, Keyloc, Lira, MGM-Latino, Magda, Marsol, Mexico, Mex-Melody, Miami, Mister G, Montilla, Musart, Musicor, Musimex, Norteno, Nuevo, ORO, Odeon, Orfeon, Pan Americana, Peerless, Primovox, RCA (Latin), Rex, Rovi, Sombrero, Son-Art, Sonolux, Sunflow, Tear Drop, Tico, Tomi, Torres, Tropical, UA Latino, Velvet, ZAZ, Zarape. (SEE ADVERTISEMENT)

Polish Rec. Center of America, 3055 N. Milwaukee Ave. Zip: 60618. Tel: 772-4044. Owner: Jan Wojewodka; Mgr.: J. Zielinski. (I).

Imports from Poland.

Rapid One Stop (OS & RJ). See Royal Disc Dists. Inc.

Royal Disc Dists. Inc. (div. of Alltapes Inc.), 2623 N. Pulaski Rd. Zip: 60639. Tel: 342-6600. Mgr.: Ron Bernstein; Buyers: Singles, Rich Kudolla; Albums, Ron Bernstein. (D). (OS & RJ as Rapid One Stop).

Branch: Dallas, Tex., Alltapes Inc. (D).

Labels: ABC, A&R, Amaret, American Int'l Recs., Audio Treasury, Avco Embassy, Bang, Blue Horizon, Blue Rock, Bluesway, Caedmon, CoBurt, Command, Dunhill, ESP-Disk, Fontana, Groove Merchant Int'l, Impulse, King, Leo, L&R, Lakeside, Lating, Limelight, Lyr, MGM, Mercury, Oday, Oxburtt, Peachtree, Philips, Prestige, Raw, Smash, Soundstyle, Stormy Forest, Sunflower, Tangerine, Verve, Wayside, Westminster Gold.

Accessories: Le-Bo.

Ruby Sales, 4038 W. Armitage Ave. Zip: 60639. Tel: 276-5484. Owner: Reuben W. Lawrence. (RJ).

Chet Schafer Prod'ns, 864 N. Ashland Ave. Zip: 60622. Tel: 421-4372. Owner & Buyer: Chet Schafer. (D).

Labels: Bel-Aire, Chicago Polkas, Dyno, Gold, Halo, Jay Jay, Ram, Sound, Starr, Stella.

Singer One-Stop Recs. Inc., 1812 W. Chicago Ave. Zip: 60622. Tel: 486-7400. Owners: Joe & Fred Sipiora; Mgr.: A. Tartol; Buyers: Singles, A. Tartol; Albums, Fred Sipiora. Branch: 2950 W. 63 St. Zip: 60629. Tel: 778-3534. Buyer: Mel Floss. (OS).

Summit Dists. Inc. 7447 N. Linder Ave., Skokie 60076. Tel: 677-1621. Owners: Jack White, Seymour Greenspan; Mgr.: Harold Davis. (D).

Branches: Cincinnati, Ohio, Menomonee Falls, Wis.

Labels: A&M, Alithia, All Platinum, Amsterdam, Arhoolie, Aries, Audio Fidelity, BASF, Beverly Hills, Black Jazz, BluesTime, Blue Thumb, Bold, Brave, Brunswick, Cadet, Cartwheel, Chart, Checker, Chess, Contemporary, Delmark, Disneyland, Dot, Double Shot, Duo, Era, Evolution, Family Prod'ns, Fania, Fantasy, Fidelity Sound, Fiesta, Flying Dutchman, Galaxy, Golden, Good Time Jazz, Hickory, Im'Press, JMI, Janus, Lamarr, Mainstream, Metromedia, Milestone, Mobile Fidelity, Nasco, Neighborhood, Ode, Original Sound, Ovation, PIP, Paramount, Playboy, Prize, Project 3, Rice, Royal American, Seventy 7, Standard Colonial, Stang, Symposium, Takoma, Top & Bottom, Toy, Turbo, Tumbleweed, Up Front, Vent, Westbound, Wrayco, Zay, Zodiak.

Susan Dist'g Co. Inc. (div. of Lieberman Ents.), 7330 Niles Center Rd., Skokie 60076. Tel: 674-4390. Mgr.: Harry S. Lusk; Buyers: Singles, Bob Cole; Albums, Eric Reishus. (RJ).

Home office: Minneapolis, Minn., Lieberman Ents.

T D A Inc., 5059 S. Kedzie Ave. Zip: 60632. Tel: 471-5100. Pres.: Paul J. Glass; Exec. VP: Howard Freshansky; VP Optrs.: Jack Krug. (D, OS & RJ).

Labels: Abnak, Accent, Actuel, Amazon, Archive of Folk Music, Archive of Piano Music, Arctic, BOB, BYG, Banner, Baroque, Bethlehem, Boone, Brother, Calla, Carole, Cat, Cetra, Chisa, Concert-Disc, Counterpoint, Dakar, Diamond, De Luxe, Dionn, Dooto, Douglas, Elephant, Enterprise, Everest, First Amendment, Focus, GNP Crescendo, Gordy, Hi Fi, Hob, Hollywood, Jamie, Jazz Trip, Jewel, King, Ko-Ko, Life, Light, Look, Monitor, Motown, Music Minus One, Musicor, Nectar, Nugget, Out House, Paula, Period, Phil-L.A. of Soul, Prouette, Plantation, Rare Earth, Republic, Request, Respect, Ronn, SSS Int'l, Scala, Scepter, Showcase, Soul, Starday, Star, Stone Lady, Stop, Sun, Tamlis, Thunderbird, Torrid, Tradition, Trash, Twilight, USA, VIP, Vesuvius, WVON, Word.

Taylor Electric Co., 3553 W. Peterson Ave. Zip: 60659. Tel: 588-2729. Mgr.: Chuck Schroeder. (D).

Home office: Milwaukee, Wis. (see for prod. distributed).

Transcontinental Music Corp., 5301 Danshere Rd., Countryside 60525. Tel: 354-6804. VP & Regional Mgr.: John Jossey; Branch Mgr.: R. Craighton. (RJ).

Home office: Boston, Mass.

U D C Inc., 7901 N. Caldwell, Morton Grove 60053. Tel: 478-1133, 966-0150. Regional Mgr.: Sterling Devers; Branch Mgr.: Ralph Kick. (D).

Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Vee, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip.

United Rec. Dists. Inc., 1827 S. Michigan Ave. Zip: 60616. Tel: 225-6605. Owner: Ernest Leaner; Mgr.: Bill Lea-

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ner; Buyer: Phyllis White. (D).

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Universal Music Mdsrs. Inc., 9047 N Terminal, Skokie 60076 Tel: 965-1810 Owners Joe & Arthur Weiss, Mgr Joe Weiss, Buyers Singles, Linda Finke, Albums, Dorothy Yablon. (OS & RJ).

W E A Dist'g Corp., 2489 S. Wolf Rd., Des Plaines 60018 Tel: 298-3100 Regional Mgr., Vic Faraci, Sales Mgr Irv Rothblatt, Promo Co-ord Carol Ippolito, Prod. Co-ord.: Tom Parent, Warner Bros. Promo, Roy Chiovari; Elektra Promo., Bert Stein; Atlantic Promo., Eddie Holland, Opns. Mgr.: Dick Spingola; Sales, Chester Sliva, Marshall Neil, Nick Massi, Peter Pedutti. (D) **Labels:** Warner Bros., Atco, Atlantic, Asylum, Cotillion, Elektra, Nonesuch, Reprise, Alston, Bearsville, Bizarre, Brother, Capricorn, Chimneyville, Clean, Clintone, Dade, Dandelion, Dial, Embryo, Focus, Karen, Little David, Pentagram, Prophesy, Raccoon, Rolling Stones, SGC, San Francisco, Signpost, Stanyan, Stoneflower, Straight, Track, Viva, Vortex, Win or Lose

World's One Stop, 2317 S Michigan Ave Zip 60616 Tel 842-4307. Owner: Morris Goldstein, Mgr.: Les Hassel-sen (OS)

● LAWRENCEVILLE (Area Code 618)

Student Economic Development Corp., 713 12 St Zip 62439 Tel. 943-5577, Mgr Marge Gilbert, Buyer Mike Miller. (D, OS & RJ) **Labels:** Adelphi, Black Jazz, Ovation.

● PEORIA (Area Code 309)

Hi-Fi One Stop, 609 W. Glen Ave Zip 61614. Tel 691-8320. Owner: Charles C. Sisney, Buyer. Gimmie Ward. (OS)

Sound Investment, 637R W. Main, Zip 61606. Tel. 673-3887. Mgr.: Jay Goldberg (OS). 6093 sheets 41-49

● SILVIS (Area Code 309)

Custom One Stop, 929 14 St Zip 61282. Tel: 792-2904 Buyer: V. Brown. (OS).

INDIANA

● DECATUR (Area Code 219)

Midwest Dist., 138 N. Second St. Zip: 46733. Tel 724-2066. Mgr.: Dolores Harker, Buyer. Kathy King. (RJ). **Home office:** Fort Wayne, Ind.

● EVANSVILLE (Area Code 812)

Mobile Rec. Serv. Co., 2019 Ravenswood Dr. Zip: 47714 Tel. 476-8236. Mgr.: Robert Kotulek (OS). **Home office:** Pittsburgh, Pa. (D & OS)

● FORT WAYNE (Area Code 219)

Midwest Dist., 2415 Forest Park Blvd. Zip. 46805 Tel: 483-8230. Owner & Mgr.: Walt Ostermeyer. (Exec. office only).

Branch: Decatur, Ind. (RJ).

Tri State Dist., 3434 Broadway Zip 46807. Tel: 744-5607 Owner & Pres.: Cliff Ayers Ostermeyer, Mgr Roberta Lee; Buyers. Singles, Jerry Bair, Albums, Kayla Spillson (D & OS)

Branch: Nashville, Tenn., Music Town.

Labels: ABC, ARV, Accent, Advance, All Star, Alto, Angeltone, Archway, Arrawak, Art, Arvee, Atlas, Audio Arts, Avenue, Ballad, Bandbox, Baton, Bay Uke, Bee, Beltone, Big Sound, Blackbird, Black Gold, Boxer, Breeze, Bronze, Buddy, Bullseye, C&M, Campus, Canary, Capa, CapCity, Cardinal, Carrie, Cavern, Celebrity Circle, Century City, Chante, Chattahoochee, Chroma, Chytown, Cimmaron, Clare, Colt, Commerce, Conclave, Confederate, Contour, Country World, Crest, Crossfire, D.J. Daran, Debby, Delden, De-Lite, Del Mar, Desert, Di-Venus, Dome, Domino, Dot-Mar, Ebb, Emerald, Empire, Endeavor, Enterprise 13, Event, Fabbri, Fax, Film City, Five-O, Flick, Flo-Jo, Ford, GRT, Gass, General American, Genesis, Glenolden, Golden World, Gordy, Gusman, Hallmark, Harvard, High Country, Hit, Hudson, Hugo, Injun, Insight, Jalap, Jamie, Jazz, Jessup, Julmar, K-W, KEF, Kangaroo, Kanwic, Kasma, Kean, Kenco, Kid Cuz'n, La Salle, Las Vegas, Lincoln, Lunjo, Lucky Four, M-Arts, Major, Malinda, Map City, Marvello Mayhams, Mecca, Mickey, Millage, Miracle, Moon, Mosrite, Motif, Motown, Music Factory, Music Town, N-Joy, Neptune, New England, Orbit, Patelfi, Peacock, Petal, Pinpoint, Plato, Pony, Presta, Public, RPR, RSVP, Rae-Cox, Ram, Raydar, Rebel, Rena, Reno-Smiley, Rev. Rimrock, Riparia d'Oro, Road, Roadrunner, Ro-Ark, Robbins, Rondelett, Sabine, Sable, Sabre, Sage Sand, Scoloron, Scram, Serand, Shalom, Shee, Silver Seal, Sims, Sir, Skylite, Soultrack, Spirit, Star-day, Steady, Sylvania, Tamla, Tampa, Taylor, Three Hills, Tidenote, Triode, Twilight, Valco, Vanity, Variety, Vesuvius, Vida, Vita, Wagner, Way-Out, Wayside, Wedge, Wells-DeSett, Westport, Zodiac.

● GARY (Area Code 219)

Woodard Rec. Serv., 2011 Madison St. Zip. 46407. Tel 885-1908 Owner & Mgr.: Dewitt W. Woodard. (RJ).

● INDIANAPOLIS (Area Code 317)

Indy Rec. Dist'g Co., 2064 N. Illinois St. Zip 46202 Tel 925-5568. Owner: Herbert T. Miller; Mgr. Mary Dorsey. (D & RJ) **Labels:** Avco, Condor, Hitsound, Indy, Knaptown, Lamp, Law-Ton, Zay.

Karma Dist., 5210 E. 65 St. Zip: 46220. Tel: 849-5382. Owner: George Freije, Mgr.: Marc Freije, Buyer: Kim Goldenstein (OS) (SEE ADVERTISEMENT)

Sound Classics Inc., 5550 Progress Rd Zip. 46241. Tel: 247-8491. Owner: Louis E. Randle; Sales Mgrs. Lynne Jenk, Thomas Whalen, Buyers: Singles, Ron Warrix, Albums, James Coffin. (D & RJ).

Branch: Sound Classics Inc. One Stop, 1352 N. Illinois St Zip 46204. Mgr. Mrs Roberta Hunt (OS).

Labels: Accent, Ambassador, Buena Vista, Disneyland, Era, GNP Crescendo, Heart Warming, Peter Pan, Pickwick, RCA group, Ranwood, Roulette, Segue, Thunderbird, Word.

Accessories: Amberg, Columbia, Le-Bo, Recoton, Rub-bermaid

Wholesale Rec. & Tape Sales, 1312 N Capitol Ave. Zip: 46202 Tel: 639-5491. Owner & Mgr.: Don A. Gobrecht, Buyer: Dianna Longelin.

● LAWRENCE (Area Code 317)

Juke Rec. Co. Inc., 7745 E 49 St Zip. 46226 Tel: 542-1334. Owner & Pres. Tommy Wills. (D)

Labels: Juke, Raven, Rimrock, Root, Score, Swamp, Terry-Gregory, Waytone.

● RICHMOND (Area Code 317)

Mobile Rec. Serv. Co., 1528 Linda Ln Zip 47374 Tel: 962-3395. Mgr.: Stanley Bach (OS) **Home office:** Pittsburgh, Pa (D & OS)

● SOUTH BEND (Area Code 219)

Polka Partners Dist., 1717 W. Ewing Ave. Zip. 46613 Tel. 287-3411 Owner: George S. LaDewski, Buyer: Lucky LaDewski. (D)

Labels: AmPol, Astro, Bel-Aire, Chet Schafer Prod., Cucca, Czech, Data, Delta Int'l, Eurotone, Guide, Halo, Jay Jay, Kermit, Ram, Rave, Ray, Rex, Rite, Sound Inc., Stella, Studio 5, USANA, V-Recs., Wright

● TERRE HAUTE (Area Code 812)

Find Serv. Int'l, PO Box 775, Zip 47808. Tel 466-1282. Opns. Mgr.: Dean White **Sales offices:** Los Angeles, Calif., Chicago, Ill., New York, N.Y., Nashville, Tenn.

IOWA

● DES MOINES (Area Code 515)

A B C Rec. & Tape Sales, PO Box 358, Zip. 50302: 3301 McKinley Ave. Zip. 50321 Tel: 285-0551. Mgrs: Jack Silverman, Robert Pockrandt, Buyer: Jerry Cunningham. (OS & RJ)

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Floyd's Rec. & Tape Serv., PO Box 506, 434 E. Main. Zip: 70586. Tel: 363-2184. Owner & Promo.: Floyd Soileau. Mgr.: Ray Lafleur; Buyer: Terry Lafleur. (D & OS)

Labels: American Playboy, Arhoolie, Bayou, Cajun Classics, Cajun Jamboree, Cartwheel, Chart, Crazy Cajun, D, Dooto, Eric, Goldband, Hickory, Jin, Laff, La Louisianne, Lanor, Lyric, Maison de Soul, Original Sound, Par-T, Pickwick, Rebel, Royal American, Specialty, Springboard, Swallow, Trash, Tripp.
Accessories: Le-Bo, Pfanstiehl, Seebro.

MAINE

● **PORTLAND (Area Code 207)**

Commercial Dist., 8 Somerset St. Zip: 04101. Tel: 774-5362. Owners: Jack & Herbert Holmes; Mgr.: V. Harry Mooradian; Buyers: Singles, Jim Andrews; Albums, Bill Tiffany. (D, OS & RJ)

Labels: CBS group, Capitol group, London group, MCA group, MGM group, Motown group, RCA group, UA group, WEA group.

Accessories: Le-Bo, Recoton.

East Coast Dists., 200 Anderson St. Zip: 04101. Tel: 772-5665. Pres.: John Jannace; Mgr.: Dave Gonyer. (D & RJ)

Labels: ABC, A&M, Atco, Atlantic, Barnaby, Bell, Bluesway, Buddah, Cadet, Capitol, Chess, Colgems, Columbia, Decca, Deram, Diamond, Dot, Dunhill, Elektra, Epic, Fantasy, Gordy, Hickory, Immediate, Imperial, Jubilee, Kama Sutra, Kapp, King, Kirshner, Liberty, London, MGM, Mercury, Monument, Motown, Parrot, Philips, Plantation, Polydor, RCA, Ranwood, Reprise, Roulette, Scepter, Smash, Soul City, Starday, Tamla, Tetragrammaton, Tower, 20th Century-Fox, Uni, United Artists, Verve, Verve/Folkways, Vista, Volt, Wand, Warner Bros., World Pacific.

Portland Recs. Inc., 84 W. Cove St. Zip: 04101. Tel: 772-6551. Owner: James C. Boyd; Mgr. & Buyer: C. Roy Rice. (RJ)

MARYLAND

● **BALTIMORE METROPOLITAN AREA (Area Code 301)**

Atlas Rec. Rack. (OS & RJ). See General Dist'g Co.

Coronet Music Dists. Inc., 3911 Sybil Rd., Randallstown 21133. Tel: 655-5145. Owners & Mgrs.: Sam Anoff, Leonard Radinsky; Buyer: Sam Anoff. (OS & RJ)

Ellis Dist'g Corp., 5256 Fairlawn Ave. Zip: 21215. Tel: 466-3333. Owner: Edgar H. Ellis; Mgr.: Carl Hale Jr.; Buyer: Florence Cohen. (RJ)

General Dist'g Co. Inc., 2329 Pennsylvania Ave. Zip: 21217. Tel: 669-6411; DC Tel: (202) 628-7584. Pres. & Mgr.: Henry Nathanson. (D), (OS & RJ) as Atlas Rec. Rack)

Labels: Abet, Alaga, All Platinum, Arctic, Audio Arts, Audio Gospel, Backbeat, Canaan, CapCity, Capsoul, Carnival, Cinema, Cleveland, Creed, DCA, Donte, Dore, Duke, Ebony Sound, Excello, Glori, Gospel, Hob, House of Fox, Instant, Jamie, Jay-Walking, Jewel, Kenwood, Luna, MX, Mace, Mankind, Maple, Mobile Fidelity, Nashboro, Paula, Peacock, Perception, Phil-L.A. of Soul, Philly-Soulville, Plush, Prize, Randy, Right-On, Ronn, Savoy, Scacy, Scepter, Seventy 7, Silver Dollar, Sunday, Songbird, Soul Power, Specialty, Stang, Stone Lady, Stop, Swamp Dogg, Today, Toddlin' Town, Top & Bottom, Turbo, Wand, Whit, Wrayco, Zay, Zodiac.

Jalen Amusement Co. Inc., 1215 S. Howard St. Zip: 21230. Tel: 837-2670. Owner & Pres.: Jay M. Jones; Buyer: Singles, Mrs. Marie Scott; Albums, Jay M. Jones. (D & RJ)

Labels: Ambassador, Canaan, Crown, Disneyland-Vista, Golden, Nashville, Peter Pan, Pickwick, Scripture, Stereo Fidelity, Word.

Mar Matic Sales Co. Inc., 1140 E. Cold Spring Ln. Zip: 21212. Tel: 435-1477. Cable: MATIC. Pres.: Maurice Sykes; Sales Mgr.: Joseph S. Barranco. (E)

Exports: Only to military bases overseas.

Marshall-Mangold Dist'g Co. Inc., 4805 Nelson Ave. Zip: 21215. Tel: 542-7214. Owner & Sales Mgr.: Manny Goldberg; Mgr.: Sandy Miller. (D & RJ)

Labels: Archive of Folk & Jazz Music, Cetra, Conversa-Phone, Coronet, Counterpoint, Design, Disneyland-Vista, Esoteric, Everest, Music Minus One, Pickwick, Premier, Sunset, Unart, Zip, Zodiac.

Accessories: Recoton.

Musical Sales One Stop Inc., 134 W. Mount Royal Ave. Zip: 21201. Tel: 837-5757. Pres. & Mgr.: Milton Bereson; Buyers: Singles, Walter Meineke; Albums, Joe Bryant, Joe Stinnett. (OS)

Redisco, 1815 Guilford Ave. Zip: 21202. Tel: 727-6420. Owner: Oscar Buchman; Ass't Mgrs.: Joe Sadler, Donald Hayes. (OS)

Transcontinental Music Corp., 72 Alco Pl. Zip: 21227. Tel: 247-2550. Mgr.: Paul Hennessey; Special Mkts.: Larry Goldberg. (RJ)

Home office: Boston, Mass.

Wollman's Music, 233 S. Broadway. Zip: 21231. Tel: 675-7990. Owner: Sharon Wollman. (OS)

Y R S Dists., 3123 W. North Ave. Zip: 21216. Tel: 566-5400. Mgr.: Earnest L. Burston. (D), (OS as Your Super Music. RJ as Your Super Rack).

Labels: ARV, A-Maker, Alpha, Axis, Bamboo, Bennett,

Better, Black Falcon, Boo-ga-loo, Brotherhood, Compose, Concept, Crajon, Deepgroove, Della, Down to Earth, Duo, Elbejay, Expo, Fatback, Giant, Hines, House of Orange, Howbig, Hudd, Jump, LLR, O-Gee, Pearl-tone, Pelnoor, Renfro, Road, Shiptown, Sims, Songee, Spirit, VMP, WJS, WSJ, Watts Us, Zodiac.

Your Super Music, 509 N. Gay St. Zip: 21202. Tel: 276-3770. (OS). See YRS Dists.

Your Super Rack, 509 N. Gay St. Zip: 21202. Tel: 276-3770. (RJ). See YRS Dists.

The Joseph M. Zamoiski Co., 1101 De Soto Rd. Zip: 21223.

Tel: 644-2900. Owner: Calman J. Zamoiski; Gen. Mgr.: Arthur Gelles; Opns. Mgr.: Jerry Steinberg; RJ Mgr.: Ron Jenkins; Buyers: Singles, Joyce Heider; Albums, Alvin Shevitz. (D & RJ)

Labels: Aire, Al-At, Alden, Alshire, Attarack, Audio Fidelity, Beverly Hills, Bright Orange, Buddah, Candide, Cartwheel, Charisma, Cobblestone, CoBurt, Coliseum, Curtom, De-Lite, Deram, Dictation Disc, Dooto, Eleuthera, Hi, Hot Wax, House of Fox, Humorsonic, Juno, Kama Sutra, Kent, King Leo, L&R, Laff, Latino, Leo, Lionel, London, Lyra, MGM, Marina, Milestone, National General, Pace, Parrot, phase 4, Poison Ring, Quad, Redd Fox, Republic, Ronze, Royal American, Smobro, Sounds of Memphis, Stereo Treasury, Stormy Forest, Sunflower, Super K, Symbolic, Sussex, T-Neck, Thresh-old, Turnabout, V-jay, Vov, Vox.
Accessories: Walco. (SEE ADVERTISEMENT)

● **HAGERSTOWN (Area Code 301)**

Interstate Rec. Dists. Inc., 211 S. Locust St. Zip: 21740. Tel: 733-1378. Owners: Richard & Melvin Greenwald; Mgr. & Buyer: Carlton R. Smith. (OS & RJ)

● **LANDOVER (Area Code 301)**

Potomac Music & Rec. Serv., 2122 Beaver Rd. Zip: 20785. Tel: 322-3666. Pres.: Michael P. Mackulics; VP: John E. Kniec. (OS & RJ)

● **ROCKVILLE (Area Code 301)**

Capitol Recs., 12111 Parklawn Dr. Zip: 20852. Tel: 881-8242. (D)

Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter.

● **SAVAGE (Area Code 301)**

D & H Dist'g Co., 8220 Wellmoor Ct. Zip: 20863. Baltimore Tel: 322-3666; DC Tel: (301) 953-3000. Mgr.: Bud Vogt; Buyer: Jack Arbesman. (D, OS & RJ)

Home office: Harrisburg, Pa.

Labels: Camden, Colgems, Grunt, RCA.

● **SILVER SPRING AREA (Area Code 301)**

Adelphi Recs. Inc., 516 E. Indian Spring Dr. Zip: 20901. Tel: 585-0417. Owner: Harry Rosenthal; Mgr. & Buyer: Eugene Rosenthal. (D)

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● **VILLAGE OF PURNELL (Area Code 301)**

M C A Dist'g Corp., 2711 Gatehouse Dr. Zip: 21207. Tel: 448-9300. Sales Mgr.: Ed Keelan; Promo.: Frank Falise. (D) **Labels:** Decca, Kapp, Uni, Coral, Vocalion.

MASSACHUSETTS

● **BOSTON METROPOLITAN AREA (Area Code 617)**

Boston Rec. Dist. Inc., 150 Vernon St. Zip: 02120. Tel: 442-2345. Owner & Mgr.: Jerry Flatto; Buyers: Singles, Tony Weston; Albums, Jerry Flatto. (OS & RJ) Bulldog Dist. Inc., 739 Boylston St. Zip: 02116. Tel: 267-4091. Owners: Nick Sentas, Gino Ricciardelli; Mgr. & Buyer: Mike Driscoll. (OS, RJ, I & E) Capitol Recs., 71 Fourth Ave., Needham Heights 02194. Tel: 449-0770. (D) **Labels:** Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter. Circle Dist'g Corp. Mgr.: Jim Lawson. (OS) See Music Suppliers Inc. Columbia Recs. Sales, John Hancock Bldg., 470 Totten

Pond Rd., Waltham 02154. Tel: 899-3814. Branch Mgr.: George Ryan; Columbia Regional Promo. Mgr.: Salvatore Ingeme; Epic Regional Promo. Mgr.: Leonard Patze; Promo. Mgr.: Ed Hynes; Epic/Custom Promo. Mgr.: Lannie Collins. (D) **Labels:** Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy. Dick's Rec. Co. Inc., 890 Providence Hwy. Rear, Rt. 1, Dedham 02026. Tel: 326-8790. Owner & Pres.: Richard L. Mitchell; Mgr. & Buyer: Richard Peach. (OS) Disc Dist. Inc. & Hitsville of Boston, 19 Ledge Hill Rd., West Roxbury 02132. Tel: 327-1234. Owner: Jack Sager; Sales Mgr.: Frank Spellman. (D) **Labels:** All Platinum, Bang, Century City, Cookin', Dictation Disc, Fort Hill, Gamble, Gordy, Map City, Melody, Mira, Minwood, Motown, Soul, Stang, Tamla. Disco Inc., 339 Broadway, Everett 02149. Tel: 389-7200. Buyers: Singles, Gabe Margolis; Albums, Fred Traub. (OS & RJ) E-Z One Stop Rec. Serv. Inc., 92 Sagamore St., North Quincy 02171. Tel: 471-7900. Owners: Mickey Sciarappa, Robert Levin; Mgr. & Buyer: Wes Bonner. (OS) Eastco, 26 Dartmouth St., Westwood 02090. Tel: 329-3000. Mgr.: Thomas F. Cavanagh. (D) **Labels:** AA, Disneyland-Vista, Golden, RCA, Request. Accessories: RCA. Handleman Co., 204 New Boston St., North Woburn 01801. Tel: 935-6150. Mgr.: Roy Stevens; Buyers: Singles, Robert Bahn; Albums, Roy Stevens. (RJ) Home office: Detroit, Mich. M C A Dist'g Corp., PO Box 249, 233 Needham St., Newton Upper Falls 02164. Tel: 969-6505. Branch Mgr.: Sam Mercurio; Promo.: Elgin Waters. (D) **Labels:** Decca, Kapp, Uni, Coral, Vocalion. Malco Inds. (div. of Malden Mop & Brush Co.), 266 Broad St., Lynn 01901. Tel: 595-7500. Gen. Mgr.: A. T. Goldstein. (RJ) Massachusetts Rec. Dist'g Co., 633 Massachusetts Ave. Zip: 02118. Tel: 266-1002. Owner: Fred LeBlanc; Mgr.: Skippy White; Buyer: Robert McAlpine. (OS & RJ) Music Merchants of New England Inc., 52 Cummings Park, Woburn. 01801. Tel: 935-6160. Mgrs.: Howard Ring, Robert Levinson; Sales Mgr.: William Gilbert. (D) (OS & RJ as Music Sales Inc.) **Labels:** A&M, Audio Fidelity, Blue Thumb, Brunswick, Buddah, Cadet, Calla, Checker, Chess, Chisa, Cream, Dot, ESP-Disk, Enterprise, Family Prod'ns, Fantasy, Fiesta, GRT, Jamie, Janus, Kama Sutra, Living Language, Mainstream, Mega, Metromedia, Milestone, Musicor, Ode, Original Sound, Ovation, Paramount, Pathways of Sound, Plantation, Post, Prestige, Rare Earth, SSS Int'l, Scepter, Stax, Steed, Sun, Thunderbird, Tumbleweed, VIP, Volt, Wand, Westbound, White Whale. Music Sales Inc. Tel: 935-7500. Pres.: William T. Gilbert. (OS & RJ) See Music Merchants of New England. Music Suppliers Inc., 75 N. Beacon. Zip: 02864. Tel: 254-

1780. Owners: Gordon Dinersteen, Harry Carter; Mgr. & Buyer: Ed Calmus. (D) (OS as Circle Dist'g Corp.) **Labels:** ABC, Ampex, Avco, Dunhill, Impulse, Laurie, Playboy, Vanguard, Westminster Gold. New England One-Stop Rec. Dist. Inc., 290 Moody St., Waltham 02154. Tel: 894-4800. Owner: Robert A. Kallish; Mgr. & Buyer: Bill Corston. (OS) Rand Sales Inc., 11 Columbia St., Framingham 01701. Tel: 875-4336. Owner & Mgr.: Thomas Plaut; Buyer: William Murphy. (D, OS & RJ) **Labels:** Atlantic, Capitol, Columbia, Decca, Elektra, Liberty/UA, Warner Bros. Accessories: Le-Bo. Riverboat Ents., 141 Columbia St., Cambridge 02139. Tel: 868-9788. Owner: Ralph Dopmeyer; Mgr. & Buyer: David D. Wilson. (D) **Labels:** Adelphi, Arhoolie, Ars Nova/Ars Antiqua, Biograph, Blue Goose, Blues Classics, CR1, Changes, Command Performance, County, Delmark, Desto, Folk Legacy, GHB, Herwin, Historical, Jazzology, Mamlash, Melodeon, Merry Music Makers, Multitrax, North Star, Oblivion, Old Timey, Origin Jazz Library, Paredon, Piedmont, Raglan, Real, Rebel, Revelation, Riverboat, Southland, Spivey, Stinson, Sunbeam, Symposium, Takoma, Testament, Voyager, Yazoo, Zap. Rounder Recs. Corp., 727 Somerville Ave., Somerville. 02143. Tel: 666-1798. Owners: Ken Irwin, Bruce Kaplan, Marian Lighthouse, Bill Nowlin. (D) **Labels:** Advent, Ahura Mazda, American Heritage, Arbor, Big Star, Birch, Bluebonnet, Blue Flame, Crazy Cajun, Dailey, Davis Unlimited, Fortune, Galaxy, Goins, Homestead, Irma, Jalyn, Jessup, Jewel, King Bluegrass, L&H, Lemco, Meadowlands, Melody, Michigan Bluegrass, Muskadine, Palomino, Pine Mountain, Pinetree, Red Clay, Rimmerok, Rome, Rounder, Rural Rhythm, Swallow, Swallowtail, Takoma, Traditions, Tune, Union Grove, Vetco, Wango. Royal Dist., 96 Sagamore St., North Quincy 02171. Tel: 773-1822. Owner & Mgr.: Aaron H. Gross. (D & RJ) **Labels:** Contessa, Crown, Custom, Mother Goose. T & R Dist'g Corp., 1238 Chestnut St., Newton 02164. Tel: 965-1731. Mgr. & Buyer: Allan M. Ross. (RJ) Transcontinental Music Corp., 30 Nashua St., Woburn 01801. Tel: 935-4700. Pres.: Louis A. Kwiker; VP & Regional Mgr.: Joseph Dean; Mgr.: Joe Solano. (RJ) Branches: Phoenix, Ariz. (RJ); Los Angeles, Calif. (RJ); San Francisco, Calif. (RJ) (OS as Nor Cal Super Stop); Denver, Colo. (RJ) (D as Transcontinental Dist'g Corp.); Hartford, Conn. (D as Transcontinental Dist'g Corp.) (OS as Eastern One Stop); Miami, Fla. (RJ); Atlanta, Ga. (RJ); Chicago, Ill. (RJ); Baltimore, Md. (RJ); Kansas City, Mo. (RJ); Albany, N.Y. (RJ); Dallas, Tex. (RJ); Seattle, Wash. (RJ) U D C Inc., 31 St. James Ave., Suite 510. Zip: 02116. Tel: 426-4672. Branch Mgr.: Al Sack. (D) **Labels:** United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Veep, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip. W E A Dist'g Corp., 282 Mystic Ave., Medford 02155. Tel: 391-5600. (D) **Labels:** Warner Bros., Atco, Atlantic, Asylum, Cotillion, Elektra, Nonesuch, Reprise, Alston, Bearsville, Bizarre, Brother, Capricorn, Chimneyville, Clean, Clintone, Dade, Pentagram, Raccoon, Rolling Stones, Signpost, Stanyan, Stoneflower, Straight, Win or Lose. WS One Stop Inc., 40 Teed Dr., Randolph 02368. Tel: 471-4150. Owner: William Schwartz; Mgr.: Edward Claffey; Buyer: Peter McDermott. (OS)

● **FALL RIVER (Area 617)**
Record Sales, 1 West St. Zip: 02720. Tel: 676-1059. Pres.: Samuel S. Attenberg; Mgr.: Joan Grow. (D) **Labels:** Disneyland, Everest, SQN, cut-outs & promotional material.

● **NEW BEDFORD (Area Code 617)**
Penco Rec. Co., 428 Wood St. Zip: 02745. Tel: 995-0595. Owners: Francisco A. Penha, Americo Afonso; Mgr.: Francisco A. Penha. (I & E) **Labels imported:** Alvorada, Belter, Clave, Estudio, Lisboa, Odeon, Ofir, Orfeu, Rapsodia, Telectra (all Portugal).

● **SHREWSBURY (Area Code 617)**
The Music Machine, PO Box 262. Zip: 01545. Owner: Paul Brough; Mgr. & Buyer: M. Faddoul. (OS).

● **SOMERSET (Area Code 617)**
United States Rec. Co. (div. of Northeast Recs.), 185 Riverside Ave. Zip: 02725. Tel: 676-3061. Mgr.: Daniel Gittelman; Buyers: Singles, Emanuel Germaine; Albums, Daniel Gittelman. (D & RJ) **Labels:** Camden, Gittwick, RCA, Wing.

● **SPRINGFIELD (Area Code 413)**
M C A Dist'g Corp., 31 Elm St. Zip 01103. Tel: 732-6219. Branch Mgr.: Harry Borelli; Promo.: John Allen. (D) **Labels:** Decca, Kapp, Uni, Coral, Vocalion.

● **WEBSTER (Area Code 203)**
Gay Time Rec. Dist., Box 381. Zip: 05170. Tel: 935-5172. Owner: Edward J. Wojciechanski. (D) Branch: 28 Harris St. Zip: 01570. Tel: 943-5357. (D) **Labels:** AmPol, Bel-Aire, Chicago, Data, Delta, Dyno, Halo, IRM, Jody, Le Mans, Rave, Rex, Rim, Sound, Starr, Steljo.

● **WORCESTER (Area Code 617)**
J. K. Ogasian & Sons Inc., 179 Belmont St. Zip: 01605. Tel: 752-9844. Pres.: J. K. Ogasian. (I) **Labels imported:** Cupol, Musica (both Sweden).

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Brown Bros. Inc., 2321 Washington Ave. N., Minneapolis 55411. Tel: 522-6648. Owner & Mgr.: Raymond W. Brown; Buyer: Richard E. Brown. (OS)

Capitol Recs., 4010 W. 65 St., Suite 207, Edina 55435. Tel: 927-4522. (D).

Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter.

Columbia Recs. Sales, 4570 W. 77 St., Suite 224, Minneapolis 55435. Tel: 920-8655. Branch Mgr.: Bob Jameson; Promo. Mgr.: Tim Kehr. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy.

Dart Recs. Inc., 730 Lyndale Ave. N., Minneapolis 55411. Tel: 374-3420. Pres.: Dick Daly; VP: Alex Allan; Buyers: Singles, Irv Gorsen; Albums, Joel Coryell. (OS & RJ).

Heilicher Bros. Inc. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis 55426. Tel: 544-4201. Pres.: Daniel Heilicher; Mgr.: Gene Patch; Buyers: Singles, Lu Dahle; Albums, Ira Heilicher. (D). (OS & RJ as J.L. Marsh Inc.).

Branches: Los Angeles, Calif., J.L. Marsh of Los Angeles (OS & RJ); Denver, Colo., J.L. Marsh of Denver (OS & RJ); Atlanta, Ga., J.L. Marsh of Atlanta (OS & RJ); Des Moines, Iowa, J.L. Marsh Inc. of Iowa (OS & RJ); Kansas City, Kan., J.L. Marsh of Kansas City (OS & RJ); St. Louis, Mo., J.L. Marsh of St. Louis Inc. (OS & RJ); Arlington, Tex., J.L. Marsh of Texas (OS & RJ).

Int'l branch: Canada—Vancouver, B.C., J.L. Marsh of Canada Ltd. (D).

Labels: ABC, A&M, Accent, Aero Space, Affinity, Air, All Platinum, Alshire, Amaret, Amos, Amsterdam, Ardent, Ashley, Athena, Audio Fidelity, Audio Treasury, Avant Garde, Avco, Bang, Bell, Beverly Hills, Big Tree, Black Gold, BluesTime, Bluesway, Blue Thumb, Bold, Brunswick, Buddha, Cadet, Caedmon, Calla, Camden, Cartwheel, Charisma, Chart, Checker, Chess, Cobblestone, CoBurt, Colgems, Coliseum, Command, Conversa-Phone, Coral, Curtom, DJM, Dakar, Daybreak, Dearborn, Decca, De-Lite, Deram, Dial, Dictation Disc, Dore, Dot, Dunhill, End, Enterprise, Era, Evolution, FSR, Family Prod'ns, Fantasy, Fiesta, Flying Dutchman, GNP Crescendo, GRT, GWP, Galaxy, Gamble, Gee, Golden Archive, Golden Crest, Gone, Grecophon, Grunt, Guyden, Hi, Hickory, Hob, Hot Wax, Impulse, Increase, Jamie, Janus, Jem, Jewel, Kama Sutra, Kapp, Kent, King, Kirshner, Ko-Ko, Laurie, Limglight, Lion, Lionel, Living Language, London, MAM, MGM, Mace, Mainstream, Mankind, Maple, Marina, Mega, Mercury, Metromedia, Musicor, Minnboro, Neighborhood, Nugget, Oak, Ode, Ovation, PIP, Paramount, Parrot, Paula, Pavilion, People, Perception, Philips, Phil-L.A. of Soul, Philly Groove, Pickwick, Plantation, Playboy, Prize, Project 3, Quad Command, RCA, Ranwood, Rocky Road, Ron, Roulette, Royal American, SSS Int'l, Scepter, Smash, Soma, Stang, Starday, Stax, Steed, Stereodiddies, Stereo Dimension, Stormy Forest, Sun, Sunflower, Sunlight, Sussex, Symposium, TA, T-Neck, Target, Threshold, Thunderbird, Top & Bottom, Tumbleweed, Turbo, 20th Century-Fox, Uni, Vanguard, Vertigo, Verve, Victrola, Vocalion, Volt, Wand, Westbound, Windfall, Wooden Nickel.

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Jim's Rec. Shop, 1724 University Ave., St. Paul 55104. Tel: 646-3357. Owner & Buyer: James Christensen. (OS)

J. L. Marsh Inc. (OS & RJ). See Heilicher Bros.

Pyramid Rec. Sales, 506 First Ave., Minneapolis 55403. Tel: 333-3825. Owners: Philip Moe, Alan Brown; Mgr. & Buyer: Philip Moe. (D).

Labels: Arcane, Biograph, Historical, Melodeon, Monmouth-Evergreen, WFB

Re-Mark Co., 2444 Cavell Ave. S., Minneapolis 55426. Tel: 545-1211. Owner & Mgr.: Jerry L. Goldstein. (OS & RJ).

Select-O-Rax Inc., 12116 Riverwood Dr., Burnsville 55378. Tel: 890-9022. Owners: Eugene C. & Joyce D. Finch; Gen. Mgr.: Douglas Ackerman; Buyers: Rex Hult, Douglas Ackerman. (D & RJ).

Labels: ABC/Dunhill, Capitol, Columbia, MCA group, Ovation, UDC group, WEA group.

U D C Inc., 5820 Fourth St. NE, Fridley 55432. Tel: 566-4595. Resident Salesman: Pete Velsor. (D).

Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Veep, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip.

MISSISSIPPI

• GREENVILLE (Area Code 601)

Lynn's Rec. Dist's., 551 N. Muscadine St. Zip: 38701. Tel: 332-8665. Pres.: Henry R. Hines; VP: Vicki Williams; Mgr.: Velma Williams; Buyer: Juanita Matthews. (D, OS & RJ).

Labels: Abbott, Angels of Mercy, Ashland, Atlas, Bar-Bare, Bea & Baby, Better, Big Beat, Bos, Carrie, Catalyst, Charles, Charleston, Compose, Contact, Crajon, Dandy, Deep Groove, Del Ray, Esprit, Faithful Virtue, Farrall, Flower, GRDO, Gamble, Gold Band, Gold Star, Goodie Train, Grand, Grant, Hallmark, Help Me, Henwick, Hines, How Big, I'll Fly Away, Jad, Kaimotion, Kris, Landra, Leno, Little David, Little Lynn, Lott, Lovelites, Majesty, Margaret, Musicanza, Octavia, Odax, PS, Pato.

REM, Ram Part, Red Label, Reginald, Rojac, Royal, Round, Satin, Seventy 7, Shiptown, Shur-Tinga, Soul Track, Stag, Stargo, Statue, Sun-Moon & Stars, Supreme, TRX, Tropical, Vee Eight, Wajo, Way Out, Yew.

MISSOURI

• KANSAS CITY (Area Code 816)

Choice Rec. Dist's., 321 1/2 Southwest Blvd. Zip: 64108. Tel: 421-2540. Owner: Mrs. Mildred S. Davidson; Mgr.: Harold Hassler. (D). (OS as Davidson's One Stop).

Labels: Abnak, Boone, Brunswick, Chalet, Chart, Excelo, Jewel, Kent, Mega, Million, Nashboro, Nugget, Original Sound, Parlo, Paula, Republic, Ronn, Royal American, SSS Int'l group, Scepter, Sound of Nashville group, Starday, Stop, Sun, Wand, Whit.

Accessories: Fidelitytone.

Davidson's One Stop, 321 Southwest Blvd. Zip: 64108. Tel: 842-5220. Owner: Mrs. Mildred S. Davidson; Mgr.: L.L. Lee. (OS). (D as Choice Rec. Dist's.).

Branches: Wichita, Kan. (OS); Omaha, Neb. (OS).

Handleman Co., 1125 Saline St., North Kansas City 64116. Tel: 421-0135. Mgr.: Jason Couch; Buyers: Singles, Carol Terry; Albums, Jason Couch, Carol Terry. (RJ).

Home office: Detroit, Mich.

Kansas City News Dist's., 4231 E. 75 Terr. Zip: 64132. Tel: 363-7171. Mgr. & Buyer: Allan Levy. (OS & RJ).

MCA Dist'g Corp., 1700 Wyandotte. Zip: 64108. Tel: 471-4030. Sales & Promo. Mgr.: Matt Keating. (D).

Labels: Decca, Kapp, Uni, Coral, Vocalion.

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 1800 Truman Rd. Zip: 64127. Tel: 221-8965. Mgr.: Tony Burasco. (OS & RJ).

Home office: Los Angeles, Calif.

Transcontinental Music Corp., 940 N. Chestnut, Kansas City Trafficway. Zip: 64120. Tel: 231-3900. Mgr.: Frank Rochman. (RJ).

Home office: Boston, Mass.

• ST. LOUIS METROPOLITAN AREA (Area Code 314)

Columbia Recs. Sales, 100 Progress Pkwy., Suite 135, Maryland Heights 63043. Tel: 878-4004. Sales Mgr.: Dave Swengros; Promo. Mgr.: Roy Wunsch; Regional Promo. Mgr.: Gene Denonovich. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy.

Commercial Music Co., 2020 Delmar Blvd. Zip: 63103. Tel: 241-8618. Pres.: Al Chotin; Sales Mgr.: Sid Kayman; Buyer: Bonnie Mudd. (D). (OS & RJ as J.L. Marsh of St. Louis Inc.).

Labels: ABC, A&M, Abkco, Amaret, Amazon, Astro, Audio Fidelity, Avco Embassy, Bamboo, Blue Rock, Brunswick, Calla, Chart, Chisa, Command, Coral, De-Lite, Dunhill, Dynamo, Event, Evolution, Fantasy, Fiesta, Fontana, GWP, Gordy, Gospel, Grecophon, Hickory, Hob, Honor Brigade, Impulse, Intrepid, Janus, Jerden, Kent, Limglight, Lolo, Loma, Mercury, Metromedia, Minaret, Mr. G, Modern, Motown, Mowest, Musicor, Ode, Ovation, PIP, Peachtree, Perception, Philips, Plantation, Probe, Project 3, Ranwood, Rare Earth, Republic, Roulette, SSS Int'l, Savoy, Scepter, Smash, Soday, Soul, Stop, Sun, Tania, Tangerine, Thunderbird, Today, Toddlin' Town, Tonsil, 20th Century-Fox, Twinght, VIP, Viking, Wand, Wayside, Weed, White Whale, Zea.

Custom Music Corp., 1283 Research Blvd. Zip: 63132. Tel: 997-7100. Owner & Mgr.: B.A. Northup; Buyer: John Sullivan. (D & RJ).

Labels: Capitol, Columbia, London, RCA, United Artists, WEA group.

Photographs: A&R, BSR, Dual, Masterwork, Miracord, Pioneer.

Accessories: Le-Bo, Vanco.

The House-Rec. Dist., 6277 Delmar. Zip: 63130. Tel: 726-6277, 725-0768. Owner: Jack L. Brozman; Mgr.: Hal Brody; Buyers: Singles, Hank Jonas; Albums, Peter Van Raalte. (RJ).

L & R Dist'g Co., 1901 Delmar Blvd. Zip: 63103. Tel: 421-5633. Owner: Lew Rubin; Mgr. & Buyer: Frank Buchanan. (OS).

MCA Dist'g Corp., 1821 Locust Ave. Zip: 63103. Tel: 621-2420. Sales Mgr.: Jack Boyte; Promo. Mgr.: Al McNutt. (D).

Labels: Decca, Kapp, Uni, Coral, Vocalion.

J. L. Marsh of St. Louis Inc. (div. of Pickwick Int'l Inc.). Buyer: John Curran. (OS & RJ). See Commercial Music Co.

Home office: Minneapolis, Minn., Heilicher Bros. (D).

Musical Isle of America Inc. (OS & RJ). See Roberts Rec. Dist'g Co.

Record-Wide Dist. Inc., Box 168, Rt. 1, Imperial 63052. Tel: 467-3333. Owner & Buyer: Gayron Lytle; Mgr.: Randall D. Lytle. (RJ).

Roberts Rec. Dist'g Co., 1815 Locust St. Zip: 63103. Tel: 621-7171. Pres.: Robert L. Hausfater; VP: Norman Wienstroer. (D). (OS & RJ as Musical Isle of America Inc.).

Home office: Los Angeles, Calif., Musical Isle of America Inc.

Labels: Abnak, Accent, All Platinum, American Int'l, Amos, Ampex, Amy, Aquarius, Archive, Arctic, Bach Guild, Bang, Banyan Tree, Bell, Bethlehem, Blue Horizon, Buddha, Cadet, Caedmon, Camden, Canaan, Candide, Canyon, Cardinal, Century City, Checker, Chess, Coliseum, Colossus, Cream, Curtom, Cyclone, De Luxe, Deram, Dionn, Disneyland-Vista, Dooto, Dore, Dot, Double Shot, Duke, Earth, Eleuthera, Elf, Enterprise, Euphoria, Everyman, Federal, GNP Crescendo, GRT, Gamble, Giant, Golden, Goldwax, Gregar, Guyden, Happy Tiger, Head, Heart Warming, Heritage, Hi, Hip, Hobbit, Hot Line, HotWax, ID, Impact, International Art-

ists, Jamie, Jetstar, Jewel, Kama Sutra, King, Kirshner, LHI, L&R, Laurie, Light, Lionel, Living Language, Lizard, London, Look, Lyra, MGM, Mainstream, Mala, Map City, Mega, Moonshot, Nashville, National General, Neptune, Norman, Original Sound, Page, Page One, Paramount, Parrot, Par-T, Paula, Pavilion, Peacock, People, Phil, L.A. of Soul, Philly Groove, Prestige, Press, Pride, Prophecy, RCA, RF, Raw, Respect, Ronn, Royal American, Sacred, Shandy, Shout, Show Biz, Sire, Soul Clock, Specialty, Spring, Stang, Starday, Stax, Steed, Stormy Forest, Sundi, Sunflower, Super K, Sussex, Symbolic, TA, T-Neck, Thomas, Threshold, Together, Tribe, Vanguard, Vault, Vox, Whiz, Windfall, Winro, Word, Yew, Zodiac.

U D C Inc., 1815 Locust St. Zip: 63103. Tel: 621-7171. Resident Salesman: Marty Markowitz. (D).

Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Veep, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip.

Uptown Music Inc., 4703 McPherson Ave. Zip: 63108. Tel: 367-2602 Owner: Harry Brockman; Mgr. & Buyer: Mrs. Betty Dorrin. (OS).

● **SPRINGFIELD (Area Code 417)**

H O S Dist'g Co., 2718 S. Glenstone. Zip: 65804. Tel: 883-3648. Owners: Jim & Ben Hurd; Buyer: Albums, Marianne Kelly. (RJ).

MONTANA

● **BILLINGS (Area Code 406)**

Billings Hardware Co. (div. of American Hoist & Derrick Co.), 1300 First Ave. N. Zip: 59103. Tel: 245-3066. Mgr.: Paul Pearson; Sales Mgr.: Bill Bresnahan; Rec. Dept. Mgr.: Marion Massick. (RJ).

● **GREAT FALLS (Area Code 406)**

Holm James Dists. Inc., 320 Sixth St. S. Zip: 59403. Tel: 761-2420. Mgr.: R.E. Holm; Buyer: Albums, W. Dudley James. (D & RJ).

Labels: A&M, Camden, Deram, Dolton, Fontana, GNP, Hi, Imperial, Jubilee, Liberty, London, MGM, Mercury, Parrot, Philips, RCA, Ranwood, Richmond, Smash, United Artists, Vanguard, Verve, Victrola.

Phonographs: Teledyne Packard Bell, Toshiba, V-M. Accessories: Needles, cords, earphones (Fidelitone); record cloths, cleaning kits, brushes (Le-Bo); headphones (Telex).

NEBRASKA

● **OMAHA (Area Code 402)**

Davidson's One Stop, 1214 Farnam. Zip: 68102. Tel: 341-4088. Mgr. & Buyer: Joe Quartoroli Jr. (OS)

Home office: Kansas City, Mo. Lieberman One-Stop Recs. Inc., 809 S. 25 St. Zip: 68105. Tel: 341-3056. Gen. Mgr.: Mrs. Evelyn Dalrymple. (OS).

Home office: Minneapolis, Minn., Acme Music Serv. Inc. (RJ).

NEVADA

● **SPARKS (Area Code 702)**

Musical Buddies Inc., 620A Greenbrae Dr. Zip: 89431. Tel: 359-3683. Pres.: Charley Barber; Mgr.: Ron Navarra; Buyers: Singles, Frances Barber; Albums, Charley Barber. (D & RJ).

Labels: Canaan, Light, Myrrh, Road, Sacred, Stoneway, Tonka, Word.

Accessories: Transcriber.

NEW HAMPSHIRE

● **NASHUA (Area Code 603)**

Sound Stop, 111 Lock St. Zip: 03060. Tel: 889-1119. Mgr. & Buyer: Terry Dun. (OS).

NEW JERSEY

● **CARLSTADT (Area Code 201)**

WE A Dist'g Corp., 65 Commerce Rd. Zip: 07072. Tel: 935-3663. (D).

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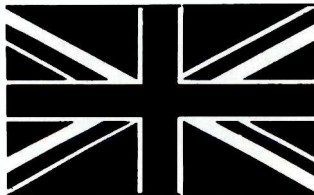
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● **CHERRY HILL (Area Code 609)**

A B C Rec. & Tape Sales, 29 Olney Ave., Bldg. 35, Cherry Hill Ind'l Center. Zip: 08034. Tel: 424-4722. Mgr.: Norm Umin. (OS & RJ).

Home office: Seattle, Wash. (D & RJ)

M C A Dist'g Corp., 1165 Markkress Rd. Zip: 08034. Tel: 424-4430; Phila. Tel: (215) 922-5659. District Mgr.: Sam Passamano; Branch Mgr.: Bob Speca. (D).

Labels: Decca, Kapp, Uni, Coral, Vocalion.

U D C Inc., 1001 N. Kings Hwy., Suite 108. Zip: 08034. Tel: 667-3190. Phila. Tel: (215) 923-4196. Branch Mgr.: James Moyer. (D).

Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Veep, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip.

W E A Dist'g Corp., 1 Yamaha Dr. Zip: 08034. Tel: 424-3105. (D).

Labels: Warner Bros., Atco, Atlantic, Asylum, Cotillion, Elektra, Nonesuch, Reprise, Alston, Bearsville, Bizarre, Brother, Capricorn, Chimneyville, Clean, Clintone, Dade, Pentagram, Raccoon, Rolling Stones, Signpost, Stanyan, Stoneflower, Straight, Win or Lose.

● **EDISON (Area Code 201)**

Handleman Co., Bldg. 410-Raritan Center. Zip: 08817. Tel: 225-1040. Mgr.: Robert Cipriani; Buyers: Singles, Dianne Wible; Albums, Robert Cipriani, Robert Grabowski. (RJ).

Home office: Detroit, Mich.

● **ELIZABETH (Area Code 201)**

Able Rec. Sales, 730 Division St. Zip: 07201. Tel: 351-6660. Mgr.: Jack Glauben. (OS & RJ).

Home office: Newark, N.J., Service One Stop Dists. Inc.

● **FAIRFIELD (Area Code 201)**

Green Bros., 214 Little Falls Rd. Zip: 07006. Tel: 785-1156. NYC Tel: (212) 564-5630. Mgr.: A.S. Bloomberg. (E).

● **HILLSIDE (Area Code 201)**

Apex-Martin Rec. Sales Inc., 467 Mundet Pl. Zip: 07205. Tel: 923-7474. Owner: Joseph C. Martin; Mgr.: Jerry Cohen; Buyers: Norman Moore, Dennis Gearl. (D), (OS & RJ as New Jersey One Stop), (I & E as Diskortape Corp.).

Labels: A&M, Alaga, Amaret, Bang, Bell, Big Tree, Blue Candle, Blue Thumb, Brunswick, CTI, Calla, Carnival, Cat, Cotique, DJM, Dakar, Dial, Dot, Double Shot, Ebony Sound, Enterprise, Family Prod'ns, Fania, Fantasy, Fiesta, Fontana, Galaxy, Gambit, Greene Bottle, Guyden, Jamie, Ko-Ko, Kudu, Limelight, Look, Lost Nite, Mercury, Message, Neighborhood, Ode, PIP, Paramount, Peachtree, Perception, Philips, Philly Groove, Playboy, Post, Red-Lite, Respect, Rocky Road, Roulette, Sharp, Shout, Smash, Sphere Sound, Starday, Stax, Thunderbird, Today, Top & Bottom, Truth, Vertigo, Volt, We Produce, Windfall, Zea.

Phonographs: AITC, Milovac.

Accessories: Le-Bo, Sonic, Valco.

Diskortape Corp. Tel: 923-6472. Mgr.: Daniel Silverstein. (I & E). See Apex-Martin Rec. Sales Inc.

New Jersey One Stop. (OS & RJ). See Apex-Martin Rec. Sales Inc.

● **IRVINGTON (Area Code 201)**

Dierckx Music Co., 1316 Springfield Ave. Zip: 07111. Tel: 371-0777. Owner: Mrs. A. Dierckx; Rec. Dept. Mgr. & Buyer: Tony Villanova. (OS & RJ).

● **LINDEN (Area Code 201)**

Apex Rendezvous Inc., 1135 W. Elizabeth Ave. Zip: 07036. Tel: 925-0600; NYC Tel: (212) 376-1800. Pres.: Danny J. Pugliese; VP & Sales Mgr.: Bob Demain; Mgr.: Bob Meehan. (D, OS & RJ).

Distributes: Close-outs.

● **LONG BRANCH (Area Code 201)**

Vintage Recs. Inc., PO Box 413. Zip: 07740. Tel: 229-4621. Pres.: Ted Ward. (D).

Labels: Audicon, Eric, Laurie, Legrand, Lost Nite, Mohawk, Rust, cut-out 45s, LPs & oldies. (SEE ADVERTISEMENT)

● **MONTCLAIR (Area Code 201)**

Belmont Recs. & One Stop, 350 Bloomfield Ave. Zip: 07042. Tel: 744-5680. Owner: Frank Gottlieb. (OS).

● **NEWARK (Area Code 201)**

Dance Rec. Dists. (div. of Folkraft Publ'g Co. Inc.), 1159 Broad St. Zip: 07114. Tel: 622-0024. Pres.: Jerry Shifrin; Mgr.: C. Daniels; Buyer: M. Clements. (D, I & E).

Labels: Belco, Blue Star, Bogen, Children's Rec. Guild, Folkraft, Grenn, Hi Hat, Hctor, J-Bar K, Jewel, Kalox, Kismet, Kolo Festival, MacGregor, Old Timey, Pilgrim, Pulse, Scope, Sets in Order, Square L, Tanz, Tikva, Top, Wagon Wheel, Windsor, Xopo, Young People's Recs.

Imports: Tanz (Germany), Jugaton, RTB (Yugoslavia).

Essex Rec. Dists. Inc., 10 Fenwick St. Zip: 07114. Tel: 243-7700. Owners: Joseph & Irving Cohen; Mgr.: Hal Price; Sales Mgr. & Promo.: Harold Ladell. (D).

Labels: Ala, All Platinum, Anvil, Audio Gospel, Backbeat, Berlitz, Cadet, Cadet/Concept, Checker, Cherry Red, Chess, Creed, Crescent, Cruisin, Dakar, De-Lite, Diplomat, Dooto, Duke, Euphoria, Excello, GRT, Golden, Gospel, Head, Janus, Laff, Laurie, Misterogers, Money, More, Nashboro, Neptune, Original Sound, Peacock, Peter Pan, Rust, San Francisco, Songbird, Specialty, Stang, Stoneflower, Sureshot, Twilight, USA, Unity, Westbound, Yew.

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Jack's One Stop Inc., 357 Lyons Ave. Zip: 07112. Tel: 923-3636/1212. Owner: Jack Kosloff; Mgr. & Buyer: Lou Caporaso. (D & OS).
Labels: Original Sound, Stella.
Phonographs: Dynavox, Lloyds.
Accessories: Finetone, Walco.

Service One Stop Dists. Inc., 16 Fenwick St. Zip: 07114. Tel: 243-8700. Owners: Joseph & Irving Cohen; Mgr.: Hal Price; Buyers: Singles, Hal Price; Albums, Eddy Fredricks. (OS & RJ).
Branch: Elizabeth, N.J., Able Rec. Sales.

Wendy Dist. Inc., 37 William St. Zip: 07102. Tel: 623-5845. Owner & Mgr.: Jerry Winston. (D).
Labels: Avco, Buddah, Chisa, Cream, Curtom, Dooto, Era, Evolution, Federal, Flying Dutchman, GNP Crescendo, Gamble, Harbour, Heritage, Hickory, Hob, Hot Wax, Jewel, Kama Sutra, King, Law-Ton, Lionel, MGM, Mega, Metromedia, Paula, Pavilion, Prestige, Ranwood, Rare Earth, Ronn, Savoy, Scepter, Stormy Forest, Sunflower, Super K, Sussex, T-Neck, TRX, Team, Thomas, VIP, Vanguard, Verve, Wand. (SEE ADVERTISEMENT)

● **NORTH PLAINFIELD (Area Code 201)**
 Applegate Sales Co., 17 Grove St. Zip: 07060. Tel: 755-3713. Mgr.: Quentin Applegate Jr. (RJ).

● **PENNSAUKEN (Area Code 609)**
 Shulman Rec. Co. Inc., 7030 Colonial Hwy. Zip: 08109. Tel: 662-8870. Owners: Jerome Shulman, Lee Swede; Mgr.: Manny Drucker; Buyers: Singles, Steve Weisman; Albums, Manny Drucker. (D & RJ).
Labels: Sub-distributes all labels.
Phonographs: Panasonic, Sony.
Accessories: Le-Bo, Recoton.

● **ROCHELLE PARK (Area Code 201)**
 New York Rec. & Tape Dists. Inc., 68 W. Passaic St. Zip: 07662. Tel: 843-2670; NYC Tel: (212) 695-6117. Owner: Manny G. Wells; Mgr.: Mac Golder; Buyer: Albums, Pete Hyman. (OS & RJ).

● **ROCKAWAY (Area Code 201)**
 Associated Recs. Serv. Inc., PO Box 253 Zip: 07866. Tel: 627-7589. Owner: Don Storms, Mgr.: Dallas Henry; Buyer: Albums, Sam Mehaffie. (D & RJ).
Labels: Ambassador, Heart Warming, Impact, Jim, Majestic, Pickwick, RCA, Skylite, Summit Sound, Superior, Tempo, Vista, Zondervan.

● **UNION (Area Code 201)**
 Jem Recs. Inc., PO Box 1167, 950 Greeley Ave. Zip: 07083. Tel: 964-7947. Owners: Martin Scott, Jeffrey Tenenbaum, Edward Gross; Gen. Mgr.: Rick Iawler. (I & E).
Imports from England. (SEE ADVERTISEMENT)
 Program One Stop, Greeley Ave. & US 22 E. Zip: 07083. Tel: 964-3434. Owners: Ralph Schechtman, Dave Casey, Mgr. & Buyer: Frank Di Marsico. (OS, RJ & I). (SEE ADVERTISEMENT)

U D C Inc., 1835 Burnet Ave. Zip: 07083. Tel: 964-1560. Regional Mgr.: Dave Skolnick; Resident Salesman: Gerald Kopecky. (D).
Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Veep, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip.

NEW MEXICO

● **ALBUQUERQUE (Area Code 505)**
 Audio Specialties Co., 118 Tennessee NE. Zip: 87108. Tel: 255-1123. Nat'l Sales Mgr. John Ralston. (RJ).

NEW YORK

● **ALBANY AREA (Area Code 518)**
 Bee Gee Recs. & Tape, Shaker Park, Latham 12110. Tel: 785-1350/1356. Owner: Leonard Smith; D & OS Mgr.: Jack Miorin; RJ Mgr.: Robert Higgins; Buyers: Singles, Paul Biddle; Albums: Jack Miorin, E. Miller. (D, OS & RJ).
Labels: Althia, Ampex, Audio Fidelity, Buddah, Camden, Cartwheel, Chart, Creative Sound, Curtom, Disneyland-Vista, Dore, Dyno, Fiesta, Fleetwood, Flying Dutchman, GRT, Golden, Hickory, Jay Jay, Juno, Kama Sutra, MGM, Mega, Mercury, Music Minus One, Musicor, Original Sound, PIP, Pavilion, Pickwick, Royal American, SSS Int'l, Scepter, Skye, Starday, Stereo Dimension, T-Neck, Verve, Vocalion.
Accessories: Fidelitone, Le-Bo, Recoton.

Latham Music Studio, 8 Westview Dr., Latham 12110. Tel: 785-9225. Owner & Buyer: Felix W. Wielewinski. (D).
Labels: Adena, Ampol, Bayway, Bel-Aire, Chicago, Czech, D, Data, Dyno, Eastwind, Eurotone, Fantastik, Glo, Gold, Goodwill, Halo, JB, JBL, Jody, JoEm, Kik-R, Le Mans, Maxim, Monitor, Rave, Rex, Ridge, Rim, Rola, Spectrum, Starr, Steljo, Stella, Usana.

Mobile Rec. Serv. Co., Coldwater Tavern Rd., East Nassau 12062. Tel: 766-2071. Mgr.: Vince Talbot. (OS).
Home office: Pittsburgh, Pa. (D & OS).

R T A Corp., 991 Broadway. Zip: 12204. Tel: 463-3251. (OS).

Transcontinental Music Corp., 339 Broadway, Menands 12204. Tel: 436-9657. Mgr.: Jack Cross. (RJ).
Home office: Boston, Mass.

● **AMSTERDAM (Area Code 518)**
 Almor Playtime Co. Inc., Wallis Corner Rd. Zip: 12010. Tel: 842-2500. VP: Albert A. Hyman; Mgr.: Dick Sukel. (D, OS & RJ).
Branches: Syracuse, N.Y.; South Burlington, Vt.
Labels: Camden, Victrola, Disneyland-Vista, Pickwick Int'l; sub-dist. for RCA, Capitol, Columbia, Decca.

● **BEDFORD HILLS (Area Code 914)**
 Polyphonwerke Aktiengesellschaft, PO Box 124. Zip: 10507. Tel: 666-5287. Owner: Olga Jirakova; Mgr.: Karel B. Weiss. (D & I).
Labels: Polyphon, Supraphon, Ultraphon.
Label imported: Supraphon (Czechoslovakia).

● **BINGHAMTON (Area Code 607)**
 G & G Rec. & Tape Dist., 174 Clinton St. Zip: 13905. Tel: 723-9489. Owner & Mgr.: Ken Glassman. (OS & RJ).

● **BUFFALO AREA (Area Code 716)**
 Best & Gold Rec. Dists., 1790 Main St. Zip: 14208. Tel: 882-0427. Owners: Leonard Silver, Steve Brodie; VP Sales & Buyer: Dave Colson. (D).
Labels: ABC, A&M, Abnak, Action, Adell, Airtown, All Platinum, Amaret, American, Amos, Amy, Apt, Aquarius, Arc Sound Ltd., Arctic, Ardent, Artico, Ashley, Atlio, Audio Fidelity, Audio Recs., Avco, Backbeat, Bang, Banyan Tree, Barry, Baytown, Bazaar, Bell, Belina, Big Ben, Big Deal, Blue Angel, Blue Onion, Blue River, Blue Rock, Blue Thumb, Boom, Boone, Botanic, Brotherhood, Brunswick, Buddah, Buena Vista, Bullet, Buluo, Bunky, Burdett, CBM, CCM, CGC, Calla, Carnival, Cartwheel, Celebrity Circle, Challenge, Chance, Chart, Chartmaker, Checkmate, Cherry Red, Circa, Cobblestone, Command, Congress, Corby, Cotique, County Fair, Crescent, Crest, Crewe, Crimson, Crusader, Current, Curtom, DGG, Dearborn, De-Lite, Delta, Derby City, Diamond, Dimension, Disneyland-Vista, DiVenus, Dooto, Double Shot, Dover, Drew, Duke, Dunhill, Dunwich, Dynamo, ESP Disk, Earl, Elbejay, Eldo, Entrprise, Era, Eric, Estill, Eurotone, Event, Evolution, Excello, Expo, Fard, Federal, Fiesta, Focus, Fontana, Fortune, Foy, Fury, GRC, GRT, GWP, Gamble, Golden, Gospel, Grecophon, Groovy, Gross, Guilford, Guyden, Harbour, High Country, Hob, Hollywood, Hot Line, Hot Wax, Hour Glass, Impulse, International Artists, J. T. Benson, Jad, Jamie, Jerden, Kent, King, Ko-Ko, Laff, Laurie, Lemon Line, Like, Limglight, Little Darlin', Lizard, Lost Nite, MGM, MTA, Mainstream, Mala, Masters, Mega, Mercury, Metromedia, Mira, Mirwood, Modern, Modo, Money, Mothers, Musicor, Nashboro, Nashville, New Voice, Ode, Oren, Original Sound, Ovation, Pace, Page One, Paramount, Paula, Pavilion, Peacock, Pelnor, Pepper, Perception, Phil-L-A, of Soul, Philips, Philly Groove, Plantation, Playboy, Pompeii, Poppy, Post, Probe, Pulsar, Pure Soul, Queen City, RCA, RPR, Ranwood, Riverside, Rod Rojac, Rontom, Roulette, Royal American, S&P, SSS Int'l, Savoy, Scepter, Sew

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Buffalo One Stop. (OS & RJ). See Transcontinent Rec. Sales. M C A Dist'g Corp., Shero Rd., Rt. 2, Hamburg 14075. Tel: 852-8318. Sales Mgr.: Maury Bloom. (D).
Labels: Decca, Kapp, Uni, Coral, Vocalion.
 Ruda's Dist'g Co., 915 Broadway. Zip: 14212. Tel: 852-3121. Owner: Don Ruda. (D).
Distributes: Polka recs.

Soul Recs. One Stop Inc., 362 Broadway. Zip: 14204. Tel: 856-3049. Pres.: Del Broward; Mgr.: Gary Forbes; Buyer: Audrey A. Broward. (OS & RJ).
 Transcontinent Rec. Sales, 1790 Main St. Zip: 14208. Tel: 882-0427. Owners: Leonard Silver, Steve Brodie; VP Sales & Buyer: Dave Colson. (D), (OS & RJ as Buffalo One Stop).
Branches: Rochester, N.Y., Rochester One Stop; Syracuse, N.Y., Syracuse One Stop; Cincinnati, Ohio, Ambat Recs.; Cleveland, Ohio, Northern Rec. Sales; Dayton, Ohio, Ambat Recs. (all OS & RJ).
 U D C Inc., 316 Roat Dr., Angola 14006. Tel: 549-4122. Resident Salesman: Joe Pinter. (D).
Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Veep,

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● **FARMINGDALE, L.I. (Area Code 516)**

Variety Audio Prods. (div. of Audiophones Inc.), 170 Central Ave. Zip: 11735. Tel: 293-5858. Owner & Mgr.: David Shichman. (OS & RJ).

● **FREEMPORT, L.I. (Area Code 516)**

Double B Recs. & Tape Corp., 240 E. Merrick Rd. Zip: 11520. Tel: 378-2222. Pres. & Mgr.: Bernard Boors-tein. Buyer: Zeke Lenga. (OS & RJ).

● **GREAT NECK, L.I. (Area Code 516)**

Playette Corp., 301 East Shore Rd. Zip: 11023. Tel: 487-3064. Owner: Sidney A. Evans. (I)
Labels: Ades, Amadeo, Academia, Cetra, Chant du Monde, DGG, Festival, GMS-Disc, Hachette, Hispavox, Lumen, Nuova, Philips, Pleiade, RTF, Vega, Visaphon, Vogue.

● **HICKSVILLE, L.I. (Area Code 516)**

Wilmi Sales, 3 Westmoreland Rd. Zip: 11801. Tel: 433-0337. Owner & Mgr.: Edward Smith. (OS & RJ).

● **ISLAND PARK, L.I. (Area Code 516)**

Candy Stripe Recs. Inc., 17 Alabama Ave. Zip: 11558. Tel: 432-0047. Owner & Pres.: Bernard Keil. VP: Arleen Keil. (D, OS & RJ)
Labels: ABC, A&M, Angel, Apple, Ashley, Atco, Atlantic, Barnaby, Blue Note, Blue Thumb, Buddah, Canaan, Capitol, Coliseum, Columbia, Decca, Deram, Dore, Dunhill, Elektra, Epic, Fame, Fantasy, GWP, Harmony, Harvest, Hi, Invictus, Island, Kapp, Kent, Liberty, London, London Int'l, MAM, MGM, Mainstream, Mercury, Monument, Motown, Musicor, Ode, Parrot, phase 4 stereo, Plantation, Polydor, RCA, Ranwood, Reprise, Richmond, Scepter, Seraphim, Shelter, Stax, Stormy Forest, Sunset, Threshold, Tower, Uni, United Artists, Volt, Warner Bros., Windfall, Word.
Mr. Topp Tape Co. Inc., 150 Long Beach Rd. Zip: 11558. Tel: 889-5355. Owners & Buyers: Lawrence Sonin, Art Siegel. (D, OS, RJ & E).

Labels: Sub-distributes Capitol, Columbia, Decca, RCA, Scott Dist'g Corp., 4245 Austin Blvd. Zip: 11558. Tel: 432-1234. Owner: Sidney Kruglick. Mgr.: Harvey Lefkowitz. (E).

● **JERICHO, L.I. (Area Code 516)**

Polka Towne Music, 23 Marian Ln. Zip: 11753. Tel: 822-3198. Owner & Buyer: Teresa Zapolska. (D & OS).

Branch: Westbury, L.I., N.Y.
Labels: Albo, Alshire, Amigo, Ampol, Ardene, Bayway, Bel-Aire, Chicago, Cindy, Cucca, D, D&B Sound, Data, Dearborn, Delta Int'l, Don-Joe, Dyno, Eastwind Int'l, Elgin, Eurotone, Fantastik, Fiesta, Glo, Gold, Goodwill, Halo, IRC, IRM, JB, JBL, Jay Jay, Jody, Kay, Kerebo, Le Mans, Li-Dar Studios, MGM, Maxim, Melodia, Micro, Monitor, Muzza, Paramount, Polish Song, Polka-Tone, Polka Towne, Promit, Rave, Ray, Request, Resound, Rex, Ridge, Rim, Rol, Rola, S&S, Select, Silverbell, Sound, Spectrum, Stamco, Starr, Steijo, Stella, Studio 5, Tifton, Tip, Tric, Usana, Veriton, Vicrom, Vista, WAM.

● **MELVILLE, L.I. (Area Code 516)**

Merco Ent's. Inc., 536 Broadhollow Rd. Zip: 11746. Tel: 694-8990. Exec. VP: Edward C. Khoury. Buyer: Sonny Kramer. (RJ).

● **MINEOLA, L.I. (Area Code 516)**

Zalytron Corp., 469 Jericho Tnkp. Zip: 11501. Tel: 747-3515. Pres.: N. Zalayet. (I & E).

● **MOUNT VERNON (Area Code 914)**

Luso Stereo Corp., 35 N. Fifth Ave. Zip: 10550. Tel: 667-7138. Owner & Mgr.: Idalino Cavaco. (I & E).
Labels imported: Beverly, Continental, Copacabana (all Brazil).

● **NEW YORK METROPOLITAN AREA**

(Area Code 212)

A-1 Rec. Sales, 659 10 Ave. Zip: 10036. Tel: 246-1234 / 3330. Mgr. & Buyer: Otto Wilkinson. (OS). (SEE ADVERTISEMENT)

Acropole Corp. of America, 49 W. 72 St., Suite 7A. Zip: 10023. Tel: 628-6315, 874-4079. Pres.: Bruno G. Ronty. (D, OS, RJ, & E).

Labels: Bruno, Colosseum.
Airdisc USA, 949 Broadway. Zip: 10010. Pres.: Alexej Ugrinsky. (E).

Alector Recs. Ltd., 367 W. 34 St. Zip: 10001. Tel: 563-2831. Pres.: Ted Starke. (I & E).
Label imported: Alector (Greece).

Alpha Dist'g Corp., 20 West End Ave. Zip: 10023. Tel: 586-6200. Owner: Harry N. Apostoleris. Mgr.: Murray Viscoso. Sales Mgr.: Nick Campanella. (D).
Labels: A&M, Avoca, Bang, Bell group, Black Jazz, Blues on Blues, Disneyland, Fantasy, GNP Crescendo, GRT group, GWP, Hickory, Hob. King group, Mainstream, Monmouth-Evergreen, Motown group, Ode, Original Sound, Ovation, Playboy, Project 3, Regalia, Request, Scepter, Starday, Stella, Tamia, Thunderbird, Vanguard, Westbound. (SEE ADVERTISEMENT)

American Album & Tape Dists., 850 Seventh Ave. Zip: 10019. Tel: 247-3188. Owner & Mgr.: David King. (D, I & E).

Labels: Assorted cut-outs.
Imports: Close-outs, foreign surplus albums.

Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 721-5599. Pres.: Andrej M. Poncic. Sales Mgr.: Donald M. Zemann. (I).

Labels imported: Amadeo (Austria), Angelicum (Italy), Christophorus (Germany), Jugoton (Yugoslavia).

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Arovox Rec. Corp. (RJ) See Olympia Rec. Ind. Inc.
Barrie's Recs., 23-20 Bell Blvd., Bayside 11360. Tel: 428-5027. Pres. B. Wilednik. (I & E).
Imports: EMI (UK).
Beta Recs. Dists. Inc., 599 10 Ave. Zip: 10036. Tel: 239-0440. Owner: John Halonka; Mgr. & Buyer: Ed Kleinbaum. (D).
Labels: Active, Alaga, Amsterdam, Blackbeat, Banner, BluesTime, Brunswick, CTI, Camille, Dakar, Dictation Disc, Dooto, Dore, Duke, Ebony Sound, Ethnic, Flying Dutchman, Ford, GAR, Gamble, Gior, Hillary, Huff Puff, Jetstar, Jewel, Kudu, Lavalle, Laurie, Musicor, North Bay, Pama, Paula, Peacock, Perception, Songbird, Spectrum, Stracker, Today, Toya, Twinght.
Capitol Recs., 1370 Ave. of the Americas. Zip: 10019. Tel: 757-7470. (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter, Cardinal Export Corp., 135 W. 29 St. Zip: 10001. Tel: 736-5855. Cable: COCARDINAL. Pres. Arthur Lerner; Gen. Mgr. Bernardo Golden. (D & E).
Labels: Amy, Audio Fidelity, Bell, Brunswick, Flying Dutchman, Gordy, Loma, Mala, Mega, Motown, Rare Earth, Scepter, Tamla, VIP, Wand.
Phonographs: RCA.
Accessories: Recoton. (SEE ADVERTISEMENT)
Caytronics Corp., 240 Madison Ave. Zip: 10016. Tel: 889-0044. Pres. Joe Cayre; VP: Lee Schapiro. (D).
Labels: CBS Latin prod. Mericana, Pronto. (SEE ADVERTISEMENT)
China Books & Periodicals, 95 Fifth Ave. Zip: 10003. Tel: 924-1132. Owner: Henry H. Noyes. (I).
Imports from People's Republic of China.
Columbia Recs. Sales, 45-24 B3 St., Elmhurst 11373. Tel: 898-1900. Regional Sales Dir.: Paul Smith; Branch Mgr.: Ron Piccolo; Promo. Mgrs.: Joe Senkiewicz, Matty Matthews, Jerry Pitti; R&B Promo. Mgr.: Chuck Offutt. (D).
Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy
Daro Exports Ltd., 366 Broadway. Zip: 10013. Tel: 962-4120. Owner & Mgr.: John R. Weinberg. (E)
Discount Recs. & Tapes, 112 Chambers St. Zip: 10007. Tel: 962-4966. Owner & Mgr.: Joel Bahr; Buyer: Bob Friedman. (D).
Distributors: Cut-outs.
Distribuidora Nacional de Discos de New York, 214 W. 96 St. Zip: 10025. Tel: 866-2469. Pres.: L. Raul Bernard; VP & Opns. Mgr.: Manny Bernard. (D). (I & E as Otao Recs. Co. Int'l Ltd.)
Labels: Bunny, Colony, Coqui, Disco, Kelsa, ORC. sub-dist. for Capitol.
Eltron Export Co., 159 Maiden Ln. Zip: 10038. Tel: 944-7635. Pres.: Werner T. Glaeser. (E). (SEE ADVERTISEMENT)
Empire State Rec. Sales Corp., 10-29 46 Rd., Long Island City 11101. Tel: 361-2700. Owner: Mel Albert; Mgr. & Buyer: Charles Morrison. (D).
Labels: Abel, Actuel, Adelphi, Alshire, Ambassador, Ariel, Audio Fidelity, Avant Garde, Bandstand, Berlitz, Big Chance, Black Forum, Blue Goose, Blue Thumb, Brotherhood, CDC, Caedmon, Cherry Red, Chisa, Command Performance, Contemporary, Conversa-Phone, County, Crestview, Diplomat, Disneyland, Dot, Double Shot, Exclusive, Family Prods., Fania, Fantasia, First Time, Funky Finger, GNP, Golden, Golden Crest, Good, Good Time Jazz, Greene Bottle, Herwin, Hummingbird, Immediate, Irish Int'l, Jamal, Jazz Treasury, Just Sunshine, Kent, MMO, Milestone, Mine, Mira, Misterogers, Monitor, Neighborhood, North Star, Painted Smiles, Paramount, Peter Pan, Pickwick, Plain Talk, Podium, Poison Ring, Post, Power, Prestige, Proscenium, Rare Earth, Real, Red Sash, Revelation, Riverboat, Rocking Horse, Sackville, Sounds, Sounds of Swing, Standard Colonial, Starvin, Steady, Stead, Stone Lady, Straker, Swampfire, Swann, Era, Takoma, Testament, Thumb Up, Tifton, Tigertail, Tucker, Tumbleweed, UTC, Unity, Front, Valon, Vault, Vista, Weird World, Whiz, Winley, Wirl, Woof, Yazoo.
David Eskin-Int'l Sales, 400 Riverside Dr. Zip: 10025. Tel: 749-4257. Pres.: David Eskin. (E).
Find Serv. Int'l, 165 W. 46 St. Zip: 10036. Tel: 757-2800. (Sales office only).
Home office: Terre Haute, Ind.
Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn 11223. Tel: 336-6662. Owner: Leonard Finkel; Mgr. & Buyer: Stuart Mont. (D & RJ).
Label: Golden.
Phonographs: Hitachi, Ross.
Accessories: Carrying cases (Amberg, Le-Bo, Recoton); cleaning cloths, needles, inserts, patches, spindles, brushes, domes, cleaning racks, kits & sprays, guards, green & white sleeves, dust shields (Le-Bo, Recoton, Victor Stanley, Watts); batteries (Eveready, Mallory), microphones (Mura, Recoton); headsets (Recoton); cables & plugs (Arista); home storage cabinets (Luvan, O'Sullivan, Recoton, Victor Stanley). (SEE ADVERTISEMENT)
The Folk Dancer Rec. Book Co., PO Box 201, Flushing 11352. Tel: 784-7407. Owner & Pres.: Michael Herman. (D, I & E).
Labels: Folk Dancer, MacGregor.
German News Co. Inc., 218 E. 86 St. Zip: 10028. Tel: 288-5500. Pres. S. S. Tekiner; Gen. Mgr.: H. W. Seiffhart; Sales & Promo.: Fred H. Hoefler. (D & I).
Labels: Ariola, Baerenreiter, Cantate, Discophilia, Eurodisc, Fontana, Heliodor, Metronome, Philips, Polydor, Preiser, Telefunken, Tempo, Top Classic (all Germany), Club 99.
Harbor Rec. Export Corp., 8724 Third Ave., Brooklyn 11209. Tel: 748-5307. Owner & Mgr.: Jerome Hornig. (E).
Hector Dist'g Co., 30 W. 21 St. Zip: 10010. Tel: 242-1989. Owner: Stanley J. Cumberpatch. (D).
Labels: Argo, Arhoolie, Ars Nova, Audio Book, Avant Garde, Baerenreiter, Bartok, Bel Canto, Biograph, Bluebonnet, Blues Classics, Bruno, Cabot, Canyon, Club 99.

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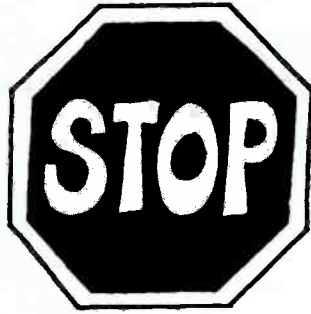
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House of Menorah Inc., 52 E. Broadway, Zip: 10002. Tel: 925-7573. Gen. Mgr.: Sol Tischler, Sales Rep.: Sol Rosenberg (D, I & E).

Labels: (Hebrew & Yiddish prod. only) Aderet, Artistic, Banner, CBS (Israel), Collector's Guild, Columbia, Elektra, Emes, Epstein, Famous, GIL Gal-Ton, Hataklit, Hed Arzi, IMF, Isradisc, Israphone, Maloh, Markolit, Menorah Nachas, Noam, Polydor, RCA, Request, Roulette, Rozanna, Tikva, Vanguard.

Igilee Rec. Prod. Corp., 738 10 Ave, Zip: 10019. Tel: 247-6292 / 6753. Mgr. & Buyer: F. J. Iglesias (D).

Labels: Caytronics (CBS Latin prod.), Igilee, Mericana, Pronto, Velvet.

Independent Recs. Inc., 35 McDougal St. Zip: 10012. Owner & Buyer: Larry Schaffer (OS & RJ).

International Recotape Corp., 46-50 54 Ave., Maspeth 11378. Tel: 937-5030. Division VP: Barry Goody;

Pres.: Jack Silverman; Opns. Mgr.: Jeff Teitelbaum; Buyers: Charles Rosina, Mike Borrello (D).

Labels: Abkco, Alitha, Ampex, BASF, Berlitz, Caedmon, Camden, Cetra, Chelsae, Colgems, DCA, Daybreak, Disneyland-Vista, Everest, Frisco, Golden, Grunt, Jean, Kirshner, Mace, Mainstream, Mistrogers, Motivation, Neon, Posson Ring, Prestige, RCA, Strata-East, TMI, Veri-Sonics, Victrola, Vox Wheel, Wooden Nickel.

Accessories: Amberg, Le-Bo (SEE ADVERTISEMENT)

International Themes & Teleplays Inc., 850 Seventh Ave, Zip: 10019. Tel: 247-3257. Cable: BENANTIMUS.

Pres. & Int'l. Jack Benanty, VP: Charles Benanty (E).

Labels: Coral, Decca, Kapp, Uni, Vocalion.

J A S Co. (div. of Encon Dist.), 78-28 67 Rd., Queens 11379. Tel: 894-3130. Owner, Mgr. & Buyer: Joe Allen (D).

Distributes: Discount recs., all labels

Phonographs: Webcor.

Accessories: Cleaning cloths & kits (Le-Bo).

King Karol Inc., 444 W 42 St, Zip: 10036. Tel: 594-5550. Owners: Ben Karol, Phil King, Gen. Mgr.: Morris Weissman (OS) (SEE ADVERTISEMENT)

London Rec. Dist. Corp., 539 W 25 St, Zip: 10001. Tel: 255-8350. Mgr.: Philip Wesen; Buyer: Ted Wolff; Promo.: Mel Richmond (D).

Labels: London, Deram, London Int'l, Parrot, phase 4 stereo, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Ashley, Chapter One, Coliseum, Hi, Hi Country, MAM, New Age, Threshold, Argo, Das Alte Werke, Delyse, Greenwich Gramophone Co., Groove Merchant, Int'l, Honey, Kent, Living Language, Mach, Mega, Mother Goose, L'Oiseau Lyre, Plantation, Ranwood, SSS Int'l, Sun, Target, Telefunken, Two Worlds.

MCA Dist'g Corp., 445 Park Ave, Zip: 10022. Tel: 759-7500. Branch Mgr.: Charles Lindroth, Promo. Mgr.: Gary Buttice (D).

Labels: Decca, Kapp, Uni, Coral, Vocalion.

M L Entertainment Corp., 333 E 75 St, Zip: 10021. Tel: 988-9638, 838-4587. Pres.: Michael Lasner (RJ, I & E).

Malverne Dist. Inc., 35-35 35 St., Long Island City 11106. Tel: 392-5700. Owner: Al Hirsch, Mgrs. & Buyers: Joe Grippo, Harvey Maybrown (D).

Labels: Avco, Buddah, Crescent, Curton, Dial, Enterprise, Evolution, Excello, Fontana, Gospel, Hot Wax, Intrepid, Kama Sutra, Kenwood, Ko-Ko, Law-Ton, Limelight, Lionel, MGM, Mercury, Metromedia, Music Merchant, Nasco, Nashboro, Philips, Respect, Savoy, Smash, Specialty, Stax, Stoneflower, Stormy Forest, Sunflower, Sussex, T-Neck, Verve, Volt (SEE ADVERTISEMENT)

Mary Lou Recs. Inc., 900 Prospect Ave., Bronx 10459. Tel: 328-3575. Owner & Pres.: Ismael Maisonave, Mgr.: Victor Maisonave; Sales Mgr.: Nelson Quintana (D, OS, I & E).

Labels: JMC, Mary Lou, Salsa

Imports: South American labels.

Merchants Music Ltd., Time & Life Bldg., Rockefeller Center, Zip: 10020. Tel: 757-6800. Owner: Lanny Lee, Mgr.: Linda Tarter (D).

Labels: Cut-outs, auction close-outs.

Met Richmond Rec. Sales Inc., 1637 Utica Ave., Brooklyn 11234. Tel: 253-4600. Owner: David Last; Mgr.: Bea Cohen (E).

Labels exported: Alma, Colonial, Norca, Seeco, Tropical. (SEE ADVERTISEMENT)

Musical Recs. Co., 642 10 Ave, Zip: 10036. Tel: 581-3235. Mgr.: Conrado Gonzalez (D).

Home office: Miami, Fla.

Labels: Costeno, Discuba, Eco, Musart, Norteno, Peerless, Zeida.

National Rec. Sales (sub. of Jervis Ents.), 160 Broadway, Zip: 10038. Tel: 227-9493. Owner & Mgr.: Reginald M. Jervis; Sales & Promo. Mgr.: Robert Jervis, Ass't Mgr. & Sales & Promo. Dir.: Stephanie Jervis (D, OS & RJ).

Labels: Ren Bob, Renny, cut-outs, oldies, promotional, R&B recs.

Olympia Rec. Ind. Inc., 239 W. 18 St, Zip: 10011. Tel: 989-7200. Owner: Ervin Litkei (D), (RJ as Arovox Rec. Corp.).

Labels: Budapest, Design, Diplomat, Golden, Grand Prix, Guest Star, Kelit-Aurora, Peter Pan, Pickwick Int'l, Tifton.

Otoao Recs. Co. Int'l Ltd. (I & E). See Distribuidora Nacional de Discos de New York.

Peters Int'l Inc., 600 Eighth Ave, Zip: 10018. Tel: 524-5535 / 4020. Cable: PETOURS. Owner: Chris Peters; Gen. Mgr.: James C. Banthos (D & I).

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Carl Post/Don Pasin Org. Inc., 1619 Broadway, Suite 401. Zip: 10019. Tel: 246-1360. Partners: Carl Post, Don Pasin. (D).
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 Procanyn's Polka Palace, 40-22 61 St., Woodside 11377. Tel: 898-9346. Owner & Buyer: Walter Procanyn. (D).
 Labels: Amigo, Bayway, Bel-Aire, Chicago, Crystalstone, Cuca, Data, Delta Int'l, Eastwind Int'l Artists, Fantastic, Goodwill, International Artists, Jay Jay, Le Mans, Monitor, Polkatone, Rave, Rex, Ridge, Stamco, Starr, Steljo, Tifton, Tip, Tric, Usana, V Recs.
 Qualiton Recs. Ltd., 39-38 58 St., Woodside 11377. Tel: 897-1820. Owner: Otto Quittner. (I).
 Labels imported: Balkanton (Bulgaria); Panton, Supraphon (Czechoslovakia); Hungaroton, Hungaroton Music for Everyone, Qualiton (Hungary).
 Rack Promos Inc., 2952 Ave. U, Brooklyn 11223 Tel: 891-1315. Owner: Sy Friedman; Mgr.: Richard Lenahan; Buyer: Larry Friedman. (RJ).
 Rashid Sales Co., 191 Atlantic Ave., Brooklyn 11201. Tel: 852-3295. Owner: Albert Rashid; Mgr.: Stanley Rashid. (I & E).
 Labels imported: Baidaphone, Duniaphone, Parlophone, Philips, Polydor, Sono Cairo, Sout el Phan (all Near East).
 Raymar Sales Co. Inc., 170-21 Jamaica Ave., Jamaica 11432. Tel: 658-4012. Pres.: Samuel Keenholz; Gen. Mgr.: Hal Kaufman. (D, OS & RJ).
 Labels: Distinguished, Gold Star, Tom Lehrer.
 Record Import Specialties Corp., 225 W. 34 St. Zip: 10001. Tel: 695-5386. Cable: RISRECORD. Pres.: Edmund L. Owen; Sales Mgr.: Larry Sockell. (I).
 Imports from England, France, Germany.
 Record Mart, 1470 Broadway, Zip: 10036. Tel: 254-4024. Owner: Robert Stack; Mgr. & Buyer: Jesse Moskowitz. (RJ).
 Record Shack, 2132 Second Ave. Zip: 10029. Tel: 369-8600. Owner: Edward Portnoy; Mgr.: Ed Seligman. (OS, I & E).
 Imports from Caribbean Islands.
 Record & Tape Sales Corp., 821 Broadway, Zip: 10003. Tel: 674-6400. Pres. & Gen. Mgr.: Robert Staub. (I).
 Labels imported: BAM (France), Fontana (France), Musica Mundi (Germany), Musica Sacra (Germany), Ocora (France), Philips (France), Riviera (France).
 Alex S. Roberts Assocs. Inc., 35 Bleecker St. Zip: 10012. Tel: 533-3840. Pres.: Alex S. Roberts; VP: Edward B. Thom. (E).
 S M G Dist. Inc. (div. of Sam Goody Inc.), 46-35 54 Rd., Maspeth 11378. Tel: 786-3337. VP, Mgr. & Buyer: Sam Stolon. (OS, I & E).
 S & V Vending Inc., 1509 Ryder St., Brooklyn 11234. Tel: 377-9881. Owners: Stan Herman, Vincent Caesar; Mgr.: Stan Herman; Buyers: Singles, Stan Herman; Albums, Vincent Caesar. (OS & RJ).
 Sal-Dan Sales Inc., 205 Prince St. Zip: 10012. Tel: 533-1730. Owner & Buyer: Sal Daniele; Mgr.: Frank Timpono. (OS).
 L. Schonberger, 2602 Tilden Ave., Brooklyn 11226. Tel: 287-3576. Owner & Mgr.: L. Schonberger. (OS).
 Albert Schultz Inc., 116 W. 14 St. Zip: 10011. Tel: 924-1122. Cable: ALBYREP. Owner & Pres.: Albert Schultz; VP: Stanley Atsids; Sales Mgr.: Theodore E. Rose. (E).
 Skyline Dist'g, 457 W. 45 St. Zip: 10036. Tel: 541-9835. Pres. & Gen. Mgr.: Bernie Block. Branch: 636 10 Ave. Zip. 10036. (D).
 Labels: Ala, Alegre, Alshire, Arctic, Audicon, Beverly Hills, Black Falcon, Calla, Cat, Catamount, Caytronics, Connoisseur Society, Cream, De-Lite, Disneyland-Vista, End, Eric, Exitos, Fania, First Amendment, Fog Hill, Fonsca, Fortune, Gambit, Gee, Genesis, Ghetto, Grit, Guyden, Happy Time, Heavy Duty, Hi-Q, House of Fox, Im'Press, Inca, Jamie, Johnson, Juggernaut, Laff, Laurie, Lewgas, Message, Million Sellers, Nectar, Redd Fox, PIP, Phil-L.A. of Soul, Pickwick, Rare Bird, Relix, Red-Lite, Relic, Rico, Right-On, Riot, Ronze, Roulette, Rust, Seeco, Silver Dollar, Sky Disc, Spark, Speed, Springboard, Star, Sundi, Tico, Top & Bottom, Trip, Up Front, Vaya, Vee-Jay, Wand, Wild Hare.
 M. Sluis Co. Inc., 15 Park Row, Zip: 10038. Tel: 349-0590. Cable: CINAECO. Pres.: M. Sluis; VP: H. Elion; Mgr.: Mrs. M. Zylber. (I & E).
 Imports from Hong Kong, Singapore.
 Stanley-Lewis Rec. Dist'g Co. Inc., 23-80 48 St., Long Island City 11103. Tel: 726-4343. Owner: Dr. Barry Lew; Metropolitan Sales Mgr.: Curt Schott; Nat'l Sales Mgr.: Larry Sockell. (D & OS).
 Labels: Advent, Ahura Mazda, Alligator, Angel, Anthology, Arcana, Archiv, Archive of Folk Music, Archive of Gospel Music, Archive of Piano Music, Arhoolie, Ars Antiqua, Ars Nova, Artia, Asch, Audio Arts, Audio Fidelity, Audio Rarities, Avakian, Avant Garde, Baerenreiter, Bartok, Bet-Car, Blues Classics, Broadside, CMS, CRI, Caedmon, Cambridge, Candide, Cetra, Concert-Disc, Converse-Phone, Counterpoint, Creative Sound, Crystal, DGG, Delmark, Desto, Dimension 5, Dover, Dyer-Bennet, ESP-Disk, Enrichment, Esoteric, Eterna, Everest group, Experiences Anonymes, Falconer, Femmo, Ficker, Flac, Folk, Folk Legacy, Folkways, Gen-

esis, Gregorian Institute of America, Haydn Society, Historical, Klavier, LIRS, Lexington, Listening Library, Louisville, Lyrichord, MMO, Mace, Mankind, Melodeon, Milestone, Miller-Brody, Motivation, Musica Sacra, Muskadine, Newberry Award, Oblivion, Ocora, Old Timey, Opus One, Orion, Owl, Parliament, Pathways of Sound, Period, Poseidon, Proscenium, Qualiton, Scala, Scholastic, Sheffield, Spivey, Spoken Arts, Spoken Word, Stinson, Supraphon, Symposium, Takoma, Three Centuries of Musick, Tradition, Turnabout, Urania, Vox

Stratford Dist. Inc., 184-23 Jamaica Ave., Hollis 11423 Tel. 454-8800 Pres. Nathan Kaplan, Mgr. Sam Selwin, Buyer Michael Lasandro (OS & RJ). (SEE ADVERTISEMENT)

Sutton Rec. Co., 2425 McDonald Ave., Brooklyn 11223, Tel. 998-9200 Sec'y-Treas. David Sutton (D).
Distributes: Promotional material

T R H Dist., 1026 Third Ave. Zip 10022 Tel. 721-5270 Gen. Mgr. Jerome Maggid (OS)

Tape King Inc., 36 W 30 St. Zip 10001 Tel. 725-9677 Owners Joseph Abady, Elliot Mavorah, Buyer Elliot Mavorah (OS)

Town Hall Recs., 9131 Bedell Ln., Brooklyn 11236, Tel. 272-9702 Owner Ben Reminick, Mgr. Julius Reminick, Buyers Singles, Mike Smokeler, Albums, Marty Hochler (OS & E) (SEE ADVERTISEMENT)

Windsor Export, 302 W B6 St., Suite 9A Zip 10024 Tel. 787-6046 Owner R. Mencene (E)

Win Recs. Inc., 39 St. & 43 Ave., Long Island City 11104, Tel. 786-7667 Owner & Pres. Sam Weiss, VP. Mgr. & Buyer George Weiss, VP. Sol Glet. (OS, RJ & E) (SEE ADVERTISEMENT)

Worldtone Music Inc., 56-40 187 St., Flushing 11365 Tel. 357-3490 Pres. Kenneth Spear, VP. Norm Spear (D & I)

Labels imported: African (French Africa), Balkanton (Bulgaria), Le Chant du Monde (France), Da Camera (Germany), Discofil (Sweden), Eterna (Germany), Helidon (Yugoslavia), Hispavox (Spain), Jugoton (Yugoslavia), Radio Television Belgrade (Yugoslavia), Telestar (Sweden), UniDisc (France), Valois (France), Vega (France)

● **OCEANSIDE, L.I. (Area Code 516)**

N M C Corp., 3580 Oceanside Rd. Zip 11572 Tel. 678-6770 Pres. Jesse Selter, Exec. VP. Maxwell Friedberg, VP. RJ Opns.: Al Levine, Mgr. & Buyer Robert Pavlacka (RJ)

Branches: Los Angeles, San Francisco, Calif., Detroit, Mich.

● **PLAINVIEW, L.I. (Area Code 516)**

Paramount Rec. Co., 1 Colonial Gate, Zip: 11803, Tel. 822-1404 Sales Mgr. Herb Shenkman, (OS)

● **PORT CHESTER (Area Code 914)**

Band Stand Rec. Shop, 15½ N. Main St. Zip 10573, Tel. 937-4092. (OS)

● **POUGHKEEPSIE (Area Code 914)**

Toy House of Hudson Valley (div. of Kustas Bros. Inc.), Manchester Rd. Zip: 12603 Tel: 471-2740. Pres. & Mgr. Louis J. Kustas (OS & RJ)

● **ROCHESTER (Area Code 716)**

Rochester One Stop (div. of Transcontinent Rec. Sales), 685 South Ave. Zip: 14620 Tel. 454-6968 Mgr. & Buyer Jerry Gadomski. (OS & RJ)

Home office: Buffalo, N.Y. Transcontinent Rec. Sales Star One Stop, 17 N. Clinton Ave. Zip: 14604 Tel. 454-4635 Owner & Mgr. John W. Schreiber (OS & RJ)

● **SYRACUSE (Area Code 315)**

Almor Playtime Co. Inc., Midler Park Dr. Zip: 13206, Tel. 463-3351, Mgr. Richard L. Markes. (D & RJ)

Home office: Amsterdam, N.Y. (see for prod. distributed)

Mage Serv. Mdsq. Inc., 112 Ronnell Dr. Zip 13219 Tel. 488-2512, Owner: Mathew Orlando, Buyer Gerry Orlando. (OS & RJ)

Morris Dist. Co. Inc., 1153 W. Fayette St. Zip 13204 Tel. 475-6531 Mgr. & Buyer Oscar Dachs (D & OS)

Labels: Victor, Red Seal, Camden, Victrola, Colgems, Gregar, Kushner, Poppy, Vox

Syracuse One Stop (div. of Transcontinent Rec. Sales), 333 W. Fayette St. Zip 13202 Tel. 476-4019, Mgr. & Buyer Ralph La Rosa (OS & RJ)

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Owner: Carl L. Pynn. (OS)
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All Rec. Dist. Inc., 118 Swalm St. Zip: 11590. Tel: 997-7160. Owners: Charles Nero, Michael Cono; Buyers: Singles, Duke Oswald; Albums, Christian Ferman. (OS & RJ).
Polka Towne Music, 211 Post Ave. Zip: 11590. Tel: 822-3198. (D & OS).
Home office: Jericho, L.I., N.Y.
Labels: ABC, Adena, Alshire, Amigo, Ampol, Ardene, Bayway, Bel-Aire, Chicago, Cindy, Cucca, D, D&B Sound, Data, Dearborn, Delta Int'l, Don-Joe, Dyno, Eastwind Int'l, Elgin, Eurotone, Fantastik, Fiesta, Glo, Gold, Goodwill, Halo, IRC, IRM, JB, JBL, Jay Jay, Jody, Kay, Ke-rebo, Le Mans, Li-Dar Studio, MGM, Maxim, Melodia, Micro, Monitor, Muza, Polish Song, Polka Tone, Polka Towne, Rave, Ray, Request, Resound, Rex, Ridge, Rim, Rol, Rola, S&S, Select, Silverbell, Sound, Spectrum, Stamco, Starr, Steljo, Stella, Studio 5, Tifton, Tip, Tric, Usana, Veriton, Vicrom, Vista, WAM.
- **YONKERS (Area Code 914)**
Kaco Ent's., PO Box 745, Zip: 10701. Tel: 423-8410.
Owner: Bruce Kraviv. (D & RJ).
Distributes: 45s for giveaways.

NORTH CAROLINA

- **ASHEVILLE (Area Code 704)**
Alexander News Co., 25 Carolina Ln. Zip: 28801. Tel: 253-2631. Owner: William G. Alexander; Mgr.: Clarence N. Suttle; Buyers: Clarence N. Suttle, Mack Baker. (RJ).
- **CHARLOTTE (Area Code 704)**
Bib Dist'g Co. Inc., 126 W. Morehead St. Zip: 28202. Tel: 372-2032. Pres. & Mgr.: Joe Vovnow; Buyers: Harold Mitchell, Bill Norman. (D, OS & RJ).
Labels: ABC, ARC, A/S, Abbott, All Platinum, Big Tree, Bluesway, Bravo, Brunswick, Buddah, Calla, Chart, Command, Curtom, De Luxe, Dooto, Dot, Double Shot, Dunhill, Enterprise, Fantasy, Gamble, HSH, Hickory, Hob, Hot Wax, Impulse, Janus, Jewel, Kama Sutra, Kent, King, Ko-Ko, Laff, Laurie, Lizard, Mercury, Musicor, NGR, Original Sound, Pan, Par-T, Paramount, Paula, Peachtree, People, Philips, Pride, Project 3, Respect, Riverside, Ronn, Roulette, Royal American, Scepter, Smash, Stang, Stax, Steady, Stop, Super K, Sussex, T-Neck, Tangerine, Trash, 20th Century-Fox, Twinight, Uni, Volt, Wand, Wayside, Westside, Weird World, Yew, Zea, Zodiac.
Carol Dist. Co. Inc., 124 W. Morehead St. Zip: 28208. Tel: 333-9457. Owner: Joseph F. Vovnow; Mgr.: John Gammon. (D).
Labels: Congress, Coral, Decca, Four Corners of the World, Kapp, Revue, Shamley, Uni, Vocalion, Berlitz, Bravo, MTA, Palette, Viva, Caedmon.
Phonographs: Decca.
Dixie Tape & Rec. Co., 2100 Freedom Dr. Zip: 28208. Tel: 334-8617. Owners: Dewitt & Othel Brown, Tim Braswell; Mgr. & Buyer: Howard Fesperman. (RJ).
F & F Arnold Dist'g Co. Inc., PO Box 1126, Zip: 28201; 2704 Freedom Dr. Zip: 28208. Tel: 399-9741. Pres.: Bert Fleishman; Sales Mgr.: John Towles. (D). (RJ as Southeastern Rec. Mdsrs.).
Labels: A&M, All Platinum, Arctic, BASF, Backbeat, Black Circle, Disneyland-Vista, Duke, Evolution, Future Stars, GSF, Guyden, Im'Press, Jamie, Ode, Peacock, Phil-L.A. of Soul, Songbird, Stang, Top & Bottom, Turbo, Vanguard, Vista.
Handleman Co., 2309 Dunavant St. Zip: 28203. Tel: 372-1845. Mgr.: William Hanson; Buyers: Singles, Judy Miller; Albums, William Hanson, Ed Feugi. (RJ).
Home office: Detroit, Mich.
Mangold-Bertos Corp., 2212 W. Morehead St. Zip: 28208. Tel: 334-4637. Owners: Phil Goldberg, Herb Weisman; Buyer: Dub Plyler. (D & OS).
Labels: Amy, BT Puppy, Bell, Cadet, Chart, Checker, Chess, Chisa, Cotillion, Dakar, Deram, Excello, GRT,

- Gamble, Gordy, Gross, HSH, Heart Warming, Hi, Hickory, Jewel, Josie, Jubilee, Kama Sutra, Lamarr, London, MGM, Mala, Metro, Metromedia, Motown, Nashboro, Nashville, New Voice, Parrot, Plantation, Rare Earth, SSS Int'l, Savoy, Silver Fox, Soul, Sound Stage 7, Specialty, Sun, Tamla, Up Front, VIP, Verve, Verve/Forecast.
- Southeastern Rec. Mdsrs. Tel: 399-5633. Sales Mgr. & Buyer: Charles Hartley. (RJ). See F & F Arnold Dist'g Co. Inc.
- Southern Radio Corp., 1625 W. Morehead St. Zip: 28208. Tel: 376-4461. Mgr. & Buyer: Phil Morgan. (D, OS & RJ).
Labels: Victor, Red Seal, Camden, Victrola, Colgems, Gregar, Kirshner, Poppy, Tonka.
Phonographs: RCA.
- U D C Inc., 1001 S. Tryon St. Zip: 28203. Tel: 375-9817. Branch Mgr.: Jim Epling. (D).
Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Veep, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip.
- **DURHAM (Area Code 919)**
Rack Mdsrs. of America, 3333 Chapel Hill Blvd. Zip: 27707. Tel: 688-7812. Owner: L. Mount; Mgr. & Buyer: Pete Smolen. (OS & RJ).
- **GREENSBORO (Area Code 919)**
Southland Musical Mds. Corp., PO Box 6125, 826 Winston St. Zip: 27405. Tel: 272-5123. Pres.: Lee Ingber. (D).
Labels: Audio, CRG, Conversa-Phone, Living Language, Music Minus One, Young People's Recs.
Phonographs: AIWA, Symphonic.
Accessories: Freedman Artcraft, Jax, Le-Bo, Recoton.
- **MOUNT AIRY (Area Code 919)**
Stark Recs., 628 South St. Zip: 27030. Tel: 786-2865. Pres.: Paul E. Johnson. (D, OS & RJ).
Labels: Stark, EKO, Hello, Pilot, Tornado.
- **RALEIGH (Area Code 919)**
South Atlantic One Stop, 2407 Paula St. Zip: 27608. Tel: 833-1633. Mgr. & Buyer: Ed Zschaw. (OS).
Home office: Atlanta, Ga.
- **TRYON (Area Code 704)**
Kena Trading Co. Inc., 210 Lincourt Dr. Zip: 28782. Tel: 859-6934. Cable: KENATRACOM. Pres.: Ricardo Romero. (I & E).

OHIO

- **AKRON AREA (Area Code 216)**
Friend's Whse. Prods. Co., 3659 State Rt. 14, Rootstown 44272. Tel: 325-7708. Owner: L. M. Friend. (D).
Distributes: Overstocks, 45s & LPs.
Twelgrenn Ent's. Inc., 2775 Yellow Creek Rd. Zip: 44313. Tel: 836-5591. Pres.: J. Hugh Macey. (D & E).
Labels: (Square, round & folk dance) Aqua, Balance, Belco, Black Mountain, Blue Star, Bogan, Dance Along, Express, Family Squares, Flip, Folkraft, Folk Dancer, Go, Grenn, Hi Hat, Hocter, J Bar L, Jewel, Jocko, Kalox, Keeno, Kimbo, Lloyd Shaw, Longhorn, Lore, Lou-Mac, MacGregor, Magic, Mayflower, Mustang, National, Niagara, Old Timer, Prairie, Red Boot, Rockin' A, Roper, Sashay, Scope, Sets in Order, Square L, Square 'N Round, Square Tunes, Sunny Hills, Swinging Square, Top, Wagon Wheel, Western Jubilee, Windsor; (ballroom) AFA, Artists Life, CEM, Century, Dance Along, Dancetime, Danro, Fiesta, Fontana, Grenn, HMV, Hanf, Hocter, Oriole, Parlophone, Philips, Polydor, Pye, Rainbow, Roper, Russell, SMC, Saga, Starlite, Sydney Thompson, Telemark, Top, Windsor; (educational) Activities, Hocter, Kimbo, Russell, Ruth Evans, World of Fun.
Phonographs: Newcomb.
Accessories: Carrying cases (Grenn, Newcomb).
- **CANTON AREA (Area Code 216)**
Stark Rec. & Tape Serv. Inc., 8000 Freedom Ave. NW, North Canton 44720. Tel: 494-2282. Owner: Paul David; Mgr.: Phil Shannon; Buyer: Hoe Bressi. (RJ).
- **CINCINNATI (Area Code 513)**
A & I Rec. Dist'g Co. Inc., 1000 Broadway, Zip: 45202. Tel: 241-7644. Cable: AICO. Owner: Sam Klayman; Mgr. & Buyer: Jim Yates. (D).
Labels: Abnak, All Platinum, Alshire, Amos, Ampex, Bang, Big Tree, Brunswick, Cadet, Checker, Chess, Colossus, Conversa-Phone, Double Shot, Douglas, Duke, Flying Dutchman, GWP, Gambit, Gamble, Groove Merchant Int'l, Gross, Hob, Janus, Jewel, Josie, Jubilee, Kent, Laff, Laurie, Limelight, Lizard, Mace, Mega, Mercede, Modern, Moodsville, Nectar, Neptune, New Jazz, Ohio State Band, PIP, Paula, Peacock, Perception, Philips, Pickwick, Playboy, Prestige, Redd Fox, Rice, Right-On, Savoy, Scepter, Shout, Soma, Somersat, Stang, Stereo Fidelity, Stereodiddies, Stop, Swingsville, TK Pro, Turbo, USA, Vanguard, Volt, Wand, Westbound
Ambat Recs. (div. of Transcontinent Rec. Sales), 1667 Central Pkwy. Zip: 45214. Tel: 621-3252. VP: Vernon W. Hawk; Mgr. & Buyer: Earl Schaefer. (OS & RJ).
Home office: Buffalo, N.Y., Transcontinent Rec. Sales.
Columbia Recs. Sales, Carew Tower, Suite 554-55, Zip: 45202. Tel: 241-4088. Branch Mgr.: Jim Scully; Promo. Mgr.: Chet Miller; Epic/Custom Promo. Mgr.: Julia Godsey. (D).
Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone,

- **PARIS (Area Code 216)**
Praise Rec'gs, 12621 Lisbon St. NE, Zip. 44669. Tel: 862-2832. (D).
Home office: Minerva, Ohio (see for prod. distributed).
- **PORTSMOUTH (Area Code 614)**
Dayton Rec. Serv. Inc., 640 Second St. Zip: 45662 Tel: 354-3188. (RJ). Pres. W. A. Carrington; VP, Mgr. & Buyer: Joe Taylor. (RJ).
Branch: Dayton, Ohio
- **SPRINGFIELD (Area Code 513)**
Buckeye Recs. Co., 44 Warder St. Zip: 45504. Tel: 325-7313. Pres. & Mgr.: Asen Kristoff; Buyer: Mrs. Joyce Lesch. (OS & RJ).
- **TOLEDO (Area Code 419)**
Bartley Co., 1001 Brown Ave. Zip: 43607. Tel: 241-5563. Pres.: Richard Peckinpaugh. (RJ).
Northwestern Dist. Inc., 2836 Sylvania Ave. Zip. 43613. Tel: 479-5241. Owner & Buyer: George LaCourse. (RJ).
- **YOUNGSTOWN (Area Code 216)**
Mid-America Specialty Dist. Inc., B19 Mahoning Ave. Zip:

44502. Tel: 744-8668. VP: Felix Lazazzera; Branch Mgr.: Al Massullo. (RJ).
Home office: Chicago, Ill.
Plaza Recs. Inc., 309 Boardman Plaza. Zip: 44512. Tel: 758-5795. Owners: Frank A. Valicenti, Jack Smith; Mgr.: Jerold Kaufman, Buyers: Singles, Jack Smith; Albums, Frank A. Valicenti. Branch: 37 Liberty Plaza. Zip: 44505. Tel: 759-1800. Mgr.: Thomas Temelkoff. (OS).

OKLAHOMA

- **OKLAHOMA CITY (Area Code 405)**
Acme Music of Oklahoma, 50 N. May Ave. Zip: 73107. Tel: 235-3901. Mgr.: Frank Todd. (RJ).
Home office: Minneapolis, Minn., Acme Music Serv.
All Recs. Inc., 520 Classen Blvd. Zip: 73106. Tel: 235-3381. Mgr. & Buyer: Bill Hill. (OS).
Bromo Dist. Inc., PO Box 60687. Zip: 73106. Tel: 521-0301. Mgr.: James D. Moran. (D, OS & RJ).
Labels: Chess/Janus, Stax, Volt.

Dulaney Inc., 100 NW 44 St. Zip: 73118. Tel: 528-0511. Mgr.: Jake McDonald; Buyer: Clyde C. Ball. (D).
Labels: Camden, Canaan, Light, RCA, Word
Accessories: Needles (Fidelitone), racks (Le-Bo, Seebro).
MCA Dist'g Corp., 1733 NW 63 St. Zip: 73116. Tel: 843-3635. Sales Mgr.: Troy Bowen. (D).
Labels: Decca, Kapp, Uni, Coral, Vocalion.
Tri-State Christian Recs., 4512 S. Pennsylvania. Zip: 73119. Tel: 681-5733. Mgr.: Marion L. Clifton. (D).
Labels: Christian Faith, Heart Warming, Supreme, Zondervan.
Western Mdrs. Inc., 133 NW 23 St. Zip: 73103. Tel: 525-3632. Gen. Mgr.: Junior Baldwin. (D & RJ).
Home office: Amarillo, Tex. (see for prod. distributed)

- **TULSA (Area Code 918)**
Bill's T Recs. Inc., 19 N. Harvard. Zip: 74115. Tel: 939-6305. Owner & Pres.: Kenneth A. Horn, Mgr. & Buyer: Connie Moore. (OS)
Lepper Bros. Dist'g, 5708 E. Admiral Blvd. Zip: 74112. Tel: 836-4100. Owner & Buyer: Jerry Lepper. (RJ).
Oklahoma News Co., 909 W. 23 St. Zip: 74107. Tel: 584-4754. Mgr.: Stanley E. White; Buyer: Katy Hayes. (RJ).

OREGON

- **EUGENE (Area Code 503)**
Cascade Rec. Serv., 164 W. Broadway. Zip: 97401. Tel: 342-6932. Owner: Ronald E. Prindle, Mgr. & Albums Buyer: David C. Town. (OS)
- **PORTLAND (Area Code 503)**
Portland One Stop, 511 SW Sixth Ave. Zip: 97204. Tel: 226-3669. Owners & Mgrs.: Tommie Rossmann, Martin C. McMahon; Buyers: Singles, Martin C. McMahon; Albums, Tommie Rossmann. (OS).
Sea-Port Rec. One Stop (div. of Fidelity Rec. & Tape Sales Inc.), 21 NE Seventh Ave. Zip: 97232. Tel: 234-0965. Mgr. & Buyer: Tom Choate. (OS).
Home office: Seattle, Wash., Fidelity Rec. & Tape Sales, Inc. (D).
- **ROSEBURG (Area Code 503)**
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Accessories: Recoton

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Rave, 415 Buchanan St Zip 18015, Tel 865-1941. Owner & Mgr. Joe Timmer. (D)
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Arcus Bros. Stereo Centers, PO Box 569 Zip 17815 Tel 784-8600 Owners & Mgrs.: Mike & Steve Arcus (I)

● CONEMAUGH (Area Code 814)

Page Rec'g Co., 345 Second St. Zip. 15909 Tel 539-8117. Owner & Mgr. Al Page (D & RJ).
Labels: Arc, Coronet, Crown, Dyno, Gateway, Greyko, Hymntone, Jay Jay, Marjon, Nashville, Page, Rave, Request, Sacred, Seaway, Silverbell, Sing, Skylite, Somerset, Spin-O-Rama, Sword, Tambura, Time, V, Word

● ERIE (Area Code 814)

Mobile Rec Serv. Co., 2908 W. 33 St. Zip: 16506 Tel 833-7038. Mgr. & Buyer: Jim McKnight (OS).
Home office: Pittsburgh, Pa (D & OS)

● HARRISBURG (Area Code 717)

D & H Dist'g Co (Rec & Tape Div.), 500 Terminal Rd., Camp Hill 17011, Tel: 761-2805 Mgr. David Press, Buyer Eugene Diveglia (D, OS & RJ) Exec. office: 2525 N. Seventh St. Zip 17105. Tel: 236-8001
Branch: Savage, Md.

Labels: ABC, A&M, Abnak, Acta, After Hours, Alshire, Ambassador, Ampex, Amos, Amy, Angel, Apple, Apple Honey, Arctic, Ashley, Atco, Atlantic, Audio Fidelity, Audio Spectrum, Avoca, BT Puppy, Backbeat, Bang, Bell, Blue Note, Bluesway, Blue Thumb, Bravo, Brother, Brunswick, Buch, Buddha, Buena Vista, Bunky, Cadet, Cadet/Concept, Camden, Canaan, Capitol, Challenge, Chart, Checker, Chess, Colgems, Columbia, Command, Coral, Crimson, Cumberland, Curton, Custom, DCG, Dakar, Date, Decca, Deram, Dial, Diamond, Disneyland-Vista, Dolton, Dooto, Dot, Double Shot, Douglas, Dunhill, Dyno, DynoVoice, ESP-Disk, Elektra, Elf, Epic, Eurotone, Evolution, Fantasy, Fiesta, Fleetwood, Fontana, Four Corners of the World, Fraternity, GNP Crescendo, GRT, Gamble, Gateway, Golden, Good Time Jazz, Gordy, Gross, Harmony, Heart Warming, Heritage, Hi, Hickory, Hilltop, Hob, Humorsonic, Immediate, Imperial, Impulse, Jad, Jamie, Jay Jay, Jubilee, Kama Sutra, Kapp, King, Kirshner, Laff, Laurie, Liberty, Limelight, Little Darlin', Living Language, London, Lost Nite, MGM, Mainstream, Mala, Mercury, Mercury Wing, Modern, Monitor, Monument, Mother Goose, Motown, Mountain Dew, Music Disc, Musicor, Nashville, New Voice, Nonesuch, Ode, Original Sound, Pacific Jazz, Paramount, Parrot, Paula, Peter Pan, Phil-L-A, of Soul, Philips, Philly Groove, Pickwick, Plantation, Poppy, Post, Premier, Prestige, Probe, Project 3, RCA, Ranwood, Rave, Reprise, Request, Roulette, SSS Int'l, Sacred, Scepter, Sidewalk, Simon Says, Skye, Smash, Somerset, Soul, Soul City, Starday, Stax, Steed, Stella, Sun, Sunset, Sure, T-Neck, TRX, Tamia, Tennessee Sound, Tetragrammaton, Tower, 20th Century-Fox, Uni, United Artists, Up Front, Vanguard, Vee Jay, Verve, Verve/Forecast, Viva, Vocalion, Volt, Wand, Warner Bros., Westminster, White Whale, Wing, Word, World Pacific.

Accessories: Amberg, Le-Bo, Recoton, Sounds Dist'g Corp., 612 Cedar Ave. Zip 17101 Tel: 236-1773 Mgr.: Ted Banko. (OS & RJ).
Home office: Pittsburgh, Pa.

● KINGSTON (Area Code 717)

Record Town Inc., 449 Northampton St. Zip 18704 Tel. 288-6536. Pres. & Mgr.: Joe Nardone. (RJ).

● LEHIGHTON (Area Code 717)

Barnes Rec. Dist., PO Box 296. Zip: 18235 Tel 645-2321 Owner & Mgr.: William Barnes. (OS & RJ).

● LEWISTOWN (Area Code 717)

Mobile Rec. Serv. Co., 104 Logan St. Zip: 17044. Tel: 248-6442. Mgr.: John Houser. (OS).
Home office: Pittsburgh, Pa. (D & OS).

● PHILADELPHIA METROPOLITAN AREA (Area Code 215)

(Also see listings in Cherry Hill, N.J.)

A & L Dist. Inc., SE Corner 30 & Thompson Sts. Zip: 19121. Tel: 765-4300. Owner: Albert Melnick; Mgr.: Si Paul. (D, OS & RJ).

Labels: AGP, Academy, Ala, Alithia, Amy, Audio Fidelity, Avoca, Bell, Big Tree, Bright Orange, CBM, Carousel, Cherry Red, Conversa-Phone, Delmark, Duke, Dyer-Bennet, ESP-Disk, Eurotone, Fantasy, Flashback, Galaxy, Goldwax, Kent, Laff, Mala, Milestone, Misterogers, Mobile Fidelity, Modern, Monitor, Music Minus One, Painted Smiles, Peacock, Philly Groove, Power, Prestige, Proscenium, Songbird, Sphere Sound, TA, Toya, Windfall, Yazoo.
Accessories: Hitachi, Le-Bo, Recoton, TDK, Wollensack. (SEE ADVERTISEMENT)

American Rec. Sales Inc., 925 Arch St. Zip. 19107. Tel: 925-7100. Pres & Buyer Bill Buster; Mgr. Mark Mullin. (D, OS, I & E)

Labels: Eric, all 45 RPM oldies
B B Recs., 257 Bayard Rd., Upper Darby 19082 Tel. 532-4473. Pres. Bernard Binnick. (D)

Distributes: Close-outs
Bandstand Rec. Serv. Buyer: Rick Simone. (OS & RJ). See Chips Dist'g.

Capitol Recs., 7 Bala Ave., Bala Cynwyd 19004. Tel: 835-2450 (D).

Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter, Chips Dist'g (div of Abkco Inds. Inc.), 2750 N. Broad St. Zip. 19132. Tel: 226-4600 Pres. & Gen. Mgr. Ernie Santone; Sales Mgr.: Mario Daulerio. (D). (D as Hitsville of Pennsylvania). (OS & RJ as Bandstand Rec. Serv.)

Labels: A&R, Abkco, Accent, Avant Garde, Blue Rock, Carnival, Chart, Dial, Disneyland, Dooto, Dwarf, Fiesta, Fontana, GNP Crescendo, Gamble, Gateway, Hickory, Ivanhoe, Lmelight, Mega, Mercury, Mister Chand, Oday, Ovation, Peachtree, Perception, Philips, Prize, Project 3, Rave, Rim, Savoy, Smash, Stella, Super, Surprise, TRX, Today, Vertigo, Vesuvius, Vista, Wayside.
Accessories: Needles (Fidelitone). (SEE ADVERTISEMENT)

Columbia Recs. Sales, IVB Bldg., 1700 Market St., Suite 2708 Zip 19103 Tel: 567-7601. Branch Mgr. Eddie Masterson, Promo. Don Colberg, Epic/Custom Promo Mgr. Don Wright, R&B Promo Mgr. Armand McKissick (D)

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy
Norman D. Cooper Inc., 6222 Lebanon Ave. Zip. 19151 Tel 878-9591 Pres. Norman D Cooper, Mgr.: Val Shively, Buyers Singles, Val Shively; Albums, Mike Cunningham (OS)

District Recs. Inc. Tel 335-9400. (OS & RJ) See Schwartz Bros

Eastern Music Systems Corp., 334 N. Broad St Zip 19102. Tel: 564-4415. Owner & Pres.: Marvin Stein; Mgr. & Buyer Raymond Pettola. (OS).

Global Rec. Sales, 1914 Fairmont Ave Zip: 19130 Tel 769-0900 Owner, Ed Balbier. (OS & E).

Int'l Branch: England.

Hitsville of Pennsylvania. Promo. Chappy Johnson. (D) See Chips Dist'g

Labels: Black Forum, Chisa, Ecology, Gordy, Motown, Rare Earth, Soul, Tamla, VIP, Weed.
House of Sounds Inc., Quarry & Hamilton Sts., Darby 19023 Tel: 586-0821. Owner & Mgr. John La Monte; Sales Mgr.: Walter F. Ritter Jr. (D & RJ).

Distributes: Close-outs.
King Export Co., 15 N. 13 St. Zip: 19107 Tel: 567-6310. Pres.: Robert King. (E).

Music Serv. Inc., 3110 Alpine Dr., Dresher 19025. Tel 629-1166. Owner: Jerry Rappaport. (RJ)
Rec O Rac Dist., 7345 West Chester Pike, Upper Darby

19082. Tel. 734-1606 Owner & Mgr. Harry Blaufeld (RJ).

Record Rendezvous Inc., 134 S. 20 St. Zip 19103. Tel: 567-9424 Owner & Pres. Edward R. Marcus; Mgr.: Francine E. Tearson; Ass't Mgr.: Joanne Small; RJ Mgr.: Benjamin Thau. (D, OS, RJ, I & E)

Labels: Cinwrich, MUH, Oldies but Goodies, Pet-Rat, Psychophonic, Rendezvous, Rockin' Richie, sub-dist. for Montigomers, Scorpio, Times Square

Richman Bros Recs Inc., 4308 Parkside Ave Zip 19104. Tel 477-1742. Owners: Jerold, Allen & Richard Richman; Gen. Mgr. Jerold Richman; Buyers: Allen Shlifer, Jerold Richman, Ted Neuman. (OS & RJ)

David Rosen Inc., 851-5 N. Broad St Zip 19123. Tel. 232-2900 Owner: David Rosen; VP: Harry Rosen, Oprs. Mgr.: Lewis Rosen. (D).

Labels: All Platinum group, Amaret, Audio Arts, Audio Gospel, Avco, Buddha group, De-Lite, Exodius, Hob, Jewel, Living Language, Love, North Bay, Paula, Post, Scepter, Specialty, Sure, Up Front, Vox, Wand
Accessories: Astatic, Pickering, Recoton.

Schwartz Bros. Inc., 8040 Roosevelt Blvd., Suite 306 Zip 19152. Tel 335-0150 Sales Mgr. Jim O'Rourke. (D), (OS & RJ as District Recs.).

Home office: Washington, D C

Labels: Bang, Big Chance, Brunswick, CTI, Cadet, Caedmon, Checker, Chess, Fania, Flying Dutchman, Golden, Hickory, Janus, Kudu, Laurie, Mainstream, Musicor, Oak, PIP, Pickwick, Playboy, RCA group, Rare Bird, Stax, Sure, Volt, Vox

Labels: AA, ABC, Actuel Affinity, Allied, Amsterdam, Asha, Athena, Audio Treasury, Bang, Big Chance, Big P, Blue Candle, BluesTime, Bluesway, Bold, Brunswick, CTI, Cadet, Caedmon, Cat, Checker, Chess, Command, Condor, Connoisseur Society, Contact, Contemporary, Dakar, Dash, De Luxe, Desto, Douglas, Dunhill, Enterprise, Evolution, Fania, Flying Dutchman, Fraternity, Gambit, Glade, Glori, Golden, Good Time Jazz Gospel Truth, GRAMM, Grunt, Heavy Duty, Hickory, Hilltop, Honey, Im Press, Impulse Increase, International Bros., Jay-Walking, Job, King, Kirshner, Ko-Ko, Kudu, Landmark, Laurie, Let's Pretend, Look, Mainstream, Metro-Country, Metronome, Mikom, Mithra, Monica, Musicor, Notes of Gold, Oak, PIP, Partee, Pickwick, Playboy, Pride, RCA, Ralton, Rare Bird, Red Fokx, Red-Lite, Respect, Rock Salvation, Segue, Sky Disc, Souday, Soul House, Spark, Standard Colonial, Starday, Stax, Stereo Dimension, Sure, TK Prod'n's, Tangerine, Tec, Trius, Vegas Music Int'l, Victrola, Vigor, Volt, Volunteer, Warren, Weird World, Westbound, Wheel, Wooden Nickel, Wonderland. (SEE ADVERTISEMENT)

Scorpio Music Dist. Inc., 6612 Limekin Pike, Zip 19138. Tel. 924-7517, 549-5772. Pres.: Michael Adler, Mgr.: F. J. Philipp; Buyer: Albums, Michael Adler. (D, OS, RJ, I & E)

Labels: Scorpio, Exodus, Infinite, Pantomime, Splatter, Thunder, overstocks, close-outs, promotional goods
Accessories: Display racks (Cesco) (SEE ADVERTISEMENT)

Universal Rec. Dist. Corp., 919 N Broad St Zip 19123

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Tel: 232-3333. Owner: Harold B. Lipsius; Mgr.: Leonard Rakliff; Buyers: Singles, Kathleen Walsh; Albums, Leonard Rakliff. (D)

Labels: A&M, Blue Thumb, Dore, Dot, Groove Merchant Int'l, London, MGM, Metromedia, Nashboro, Paramount, Parrot, Original Sound, Ranwood, Roulette, Vanguard, Verve. (SEE ADVERTISEMENT)

Villanueva Asturias Corp., 401 W. Girard Ave. Zip: 19123. Tel: 236-4544. Owner & Mgr.: J. Villanueva. (D, OS, RJ, I & E) Branch: 2331 N. Front St. Zip: 19123. Tel: 739-3300. Mgr.: M. Villanueva. (D & OS)

Labels: Adria, Alegre, All Art, Alma Hispana, Ansonia, Boringuen, Bravo, Camden, Clubman, Discolando, Discos Columbia, El Rey, Fuentes, Gema, Krystal, Merengue, Miami, Musart, Neliz, Palacio, Peerless, Philips, Polydor (Miami), Puchito, RCA Victor, R&G, Rico, Roulette, San Miguel, Suave, Tico, West Side.

Phonographs: Commodore, Granada, Symphonic.

Accessories: Needles (Walco).

William's One Stop, 817 N. Broad St. Zip: 19123. Tel: 232-2020. Owner: Sidney Williams; Mgr.: Harry Alexander; Buyers: Singles, Harry Alexander; Albums, John Havrilla. (OS)

● **PITTSBURGH METROPOLITAN AREA (Area Code 412)**

A & C Tape Dist., 2731 Brownsville. Zip: 15227. Tel: 884-2127. Owners & Mgrs.: John R. Hoebler, Gene Jakielea;

Buyers: Singles, Tony Piotrowski; Albums, Dom Gentilcore. (D, OS, RJ, I & E)

Labels: Sub-distributes all labels.

Balkan Rec. Dist'g Co., RD 1, Concord Church Rd., Beaver Falls 15010. Tel: 843-0918. Mgr.: John Krlcich (D & I)

Home office: Chicago, Ill.

Labels: Balkan Int'l, Czech, Delta Int'l, Greyko, Heritage.

Labels imported: Panton, Supraphon (Czechoslovakia).

Disk Rec. Jobbers, 4610 Liberty Ave. Zip: 15224. Tel: 682-8437. Owner & Mgr.: R. Z. Canterman. (OS & RJ)

East Coast Dist's., 633 Liberty Ave. Zip: 15222. Tel: 281-6344. Owner & Mgr.: Nick Lomakin. (D, OS & RJ)

Labels: Argos, Audiotope, Borderline, Commodore, Dictation Disc, Dooto, Evergreen, Fax, Golden Crest, Humorsonic, K&H, Russell Dance, Switchcraft.

Empire Dist'g Co., 4610 Liberty Ave. Zip: 15224. Tel: 682-8437. Owner & Mgr.: S.R. Canterman. (OS & RJ)

Gold Rec. Co., 4341 Ludwick St. Zip: 15217. Tel: 521-0373. Owner & Buyer: S.J. Goldstein. (OS & RJ)

Handleman Co., 941 Behan St. Zip: 15133. Tel: 321-4884. Mgr. & Buyer: Sam Couch. (RJ)

Home office: Detroit, Mich.

MCA Dist'g Corp., 1332 Fifth Ave. Zip: 15219. Tel: 391-4450. Sales Mgr.: Rick Weber. (D)

Labels: Decca, Kapp, Uni, Coral, Vocalion.

Mid-America Specialty Dist. Inc., 6255 Library Rd. Bethel

Park 15102 Tel: 833-7765. Mgr. Edward Beck. (RJ)

Home office: Chicago, Ill

Mobile Rec. Serv. Co., PO Box 2879. Zip: 15230. 2716 Penn Ave. Zip: 15222. Tel: 391-0452/8182. Owner Maurice F. Oseroff, Mgr. & Buyer: Harvey Campbell. Sales: Donald Bray (D & OS)

Branches: Largo, Fla.; Evansville, Richmond, Ind.; De Witt, Iowa; Freeland, Mich.; Albany, N.Y.; Mansfield, Ohio; Erie, Lewistown, Pa.; Friendly, W. Va. (all OS)

Labels: Canaan, Cartwheel, Chart, Don-Jo, Dooto, Dot, GRT, Hickory, Jay Jay, Jewel, Juke, Midnight Sun, Musicana, Nashboro, Paramount, Par-T, Paula, Plantation, Powerhouse, Prize, Rebel, Rice, Royal American, SSS Int'l, Segue, Seventy 7, Silver Fox, Souncout, Sound, Sun, Trash, Vegas, Wet Soul.

Record World-One Stop, 1332 Fifth Ave. Zip: 15219. Tel: 391-7429. Owner & Mgr.: Barney Stein; Buyers: Singles, Barney Stein; Albums, Evelyn Stein. (OS & RJ)

Sounds Dist'g Corp., 1627 Penn Ave. Zip: 15222. Tel: 281-2263. Pres.: Norton L. Kalinsky, Mgr. & Buyer: Cap O'Donnell. (OS & RJ)

Branch: Harrisburg, Pa.

U D C Inc., 312 S. Braddock Ave. Zip: 15221. Tel: 242-2469. Resident Salesman Perry O. Malley. (D)

Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinners, UA Latino, Veep World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydor, Poppy, Red Apple, Spring, Trip

● **SCRANTON (Area Code 717)**

Bellnash Dist'g Co., 80 Elmhurst Blvd. Zip: 18505. Tel: 342-1021. Pres. & Mgr. Dick Plotkin (D & RJ)

Labels: Bella, Beret, Debra, Gira, Little Gents Children's Recs., Marla, Midtown, Odessa, Review.

Accessories: Amberg, Le-Bo

RHODE ISLAND

● **PROVIDENCE (Area Code 401)**

Beacon Shops Inc., 821 N. Main St. Zip: 02904. Tel: 861-7500. Mgr.: James Israeloff; Buyers: Singles, Jeff Spiers; Albums, Tom Momberg, James Israeloff. (OS)

● **SLATERSVILLE (Area Code 401)**

A B C Rec. & Tape Sales, Steel St./Industrial Park. Zip: 02876. Tel: 769-7700. Mgr.: Milton Israeloff. (RJ)

Home office: Seattle, Wash. (D & RJ)

SOUTH CAROLINA

● **ABBEVILLE (Area Code 803)**

Savitz Rec. Center Inc., 115 Court Sq. Zip: 29620. Tel: 459-2172. Owner & Mgr. Allen Savitz; Buyer: Mae Waldrop. (OS)

● **CHARLESTON (Area Code 803)**

Fox Music House, 483 King St. Zip: 29403. Tel: 722-0511. Owner: Maurice Fox; Mgr. & Buyer: Louise B. Withrock. (OS)

● **COLUMBIA AREA (Area Code 803)**

Americo Rec. One Stop, 1432 Assembly St. Zip: 29201. Tel: 254-9472. Owner & Buyer: Charles Derrick, Mgr.: DeLores Scott. (OS)

South Atlantic One Stop, 2115 Commerce Dr., Interstate Park, Cayce 29033. Tel: 253-7565. Mgr.: Carl Poppell. (OS)

Home office: Atlanta, Ga

TENNESSEE

● **COOKEVILLE (Area Code 615)**

Rack Ent's, 1570 Brown Ave. Zip: 38501. Tel: 526-9709. Mgr.: Bill Amonette; Buyer: Bob Amonette. (RJ)

● **FRANKLIN (Area Code 615)**

Ruby's Rec. Roundup Inc., 432 W. Main St. Zip: 37064. Tel: 794-0191. Pres.: Ruby E. Chapdelaine. (RJ)

● **KNOXVILLE (Area Code 615)**

Knox Rec. Rack Co., PO Box 11167, 1539 Amherst Rd. Zip: 37919. Tel: 584-8531. Owners: Sam Morrison, Jay Jacobs, Mgr.: Jay Jacobs; Buyers: Singles, Sam Morrison; Albums, Jay Jacobs. (D & RJ)

Labels: RCA, Sing, Skylite, Starday, Word.

Phonographs: Panasonic.

Accessories: Recoton.

Tucker's Rec. Shop, 22 1/2 Market Mall. Zip: 37902. Tel: 522-9300. Owner: Martin T. Robertson; Mgr.: Ernest E. Frankenberg; Buyers: Singles, Ernest E. Frankenberg, Albums, Andrea Higdon. (OS)

● **MEMPHIS (Area Code 901)**

Blackwood Bros. Rec. Dist's., 209 N. Lauderdale. Zip: 38105. Tel: 527-4349. Owner: James Blackwood; Mgr. & Buyer: Doyle Blackwood. (D & E)

Labels: Bible Voice, Canaan, Capitol, Children's Rec. Guild, Christian Faith, Columbia, Cornerstone, Decca, Heart Warming, RCA Victor, Sacred, Scripture, Sing, Skylite, Supreme, Vocalion, Word, Zondervan (religious prod. only).


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Bluesline Rec. Dists., 269 N. McNeil, Zip: 38112. Tel: 274-2354, 275-6570. Owner & Mgr.: Stephen C. La Vere. (D, OS, I & E).

Labels: Adelphi, Advent, Alligator, Arhoolie, Asp, Barrelhouse, Caedmon, Cuca, Delmark, Folkways, Joliet, Muskadine, Oblivion, Riverboat, Rounder, Spoken Arts, Takoma.

Boss Ugly Bob Rec. Shop, 726 E. McLemore, Zip: 38106. Tel: 774-6400. VP & Buyer: Claudette Catron. (OS). Consolidated One Stop, 1448 Mississippi Blvd, Zip: 38106. Tel: 774-2351. Owner & Mgr.: Buford Mangum; Buyer: Katie Liggins. (D & OS).

Labels: Kris, Mel, One-Way, Space.

Accessories: Brushes, cleaners, needles.
Handleman Co., 2795 Hangar Rd, Zip: 38118. Tel: 365-8530. Mgr.: Robert Capps; Buyers: Singles, Jerry Hackler; Albums, Robert Capps, Jerry Hackler. (RJ).

Home office: Detroit, Mich.

Hot Line Rec. Dist. Inc., 596 Lane Ave, Zip: 38105. Tel: 525-0348. Pres. & Mgr.: Jim Crudgington; D & OS Buyers: Singles, June Colbert; Albums, Dwight Mullins. (D & OS). (RJ as Record Dept. Mdsrs. Inc.).

Labels: Abet, Actuel, Ala, All Platinum, Audio Arts, Audio Fidelity, Bang, Brother, Chart, Creed, Daybreak, De-Lite, Dictation Disc, Dooto, Enterprise, Excello, Fantasy, Federal, Gamble, Gas, Golden, Gospel, Gospel Truth, Gregar, Grunt, Hollywood, Janus, Jewel, Kent, Kenwood, King, Ko-Ko, Laff, La Val, Lion, Lionel, MGM, Mankind, Maple, Marina, More, Nasco, Nashboro, Nashville, Oak, PIP, Paula, Plantation, Prestige, Quad, RCA, Randy, Ranwood, Respect, Rorn, SSS, Savoy, Seventy 7, Shout, Specialty, Stang, Starday, Stax, Sun, Sunlight, Up Front, Vanguard, Vee Jay, Verve, Volt, Westbound, Wheel.

Accessories: Fidelityone, Le-Bo.

MCA Dist'g Corp., Plaza Office Bldg., 3387 Poplar Ave., Suite 225, Zip: 38111. Tel: 458-4750. Sales Mgr.: Graham Hediker; Promo Mgr.: Bruce Bowles. (D).

Labels: Decca, Kapp, Uni, Coral, Vocalion.

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.). Mgr.: Rick Cohen; Buyer: Steve Powell. (RJ). See Record Sales Corp.

Poplar Tunes Rec. Shop, 308 Poplar Ave, Zip: 38103. Tel: 525-6348. Owners: Frank Berretta, John Novarese; Mgr.: Frank Berretta; Buyer: Linda Alter. Branch: Pop Tunes, 4195 Summer Ave. Zip: 38122. Tel: 324-3855. Mgr.: Tom Strange; Buyer: Rose Slais. (OS).

Record Dept. Mdsrs. Inc., 746-748 Galloway, Zip: 38105. Tel: 526-0567. Mgr. & Buyer: W. L. Brown. (RJ). See Hot Line.

Record Sales Corp., 3000 Fleetbrook Dr. Zip: 38116. Tel: 332-3650. Mgr.: Sidney R. Melvin; Sales Mgr.: Stan Daniel; Buyer: Joe Polidor Jr. (D). (RJ as Musical Isle of America Inc.).

Home office: Los Angeles, Calif., Musical Isle of America Inc.

Labels: ABC, A&M, Amy, Avco Embassy, Backbeat, Bell, Blue Note, Brunswick, Buddah group, Cadet, Cadet/Concept, Checker, Chess, Chisa, Command, Cream, Dakar, Deram, Dot, Double Shot, Duke, Dunhill, Famous Music group, GNP Crescendo, GRT, GWP, Giant, Hi, Hob, Im'Press, Impulse, Jewel, Kent, Laurie, Living Language, London, Mala, Mega, Mercury group, Metromedia, Modern, Money, Motown, Ode, Paramount, Parrot, Paula, Peacock, Perception, Playboy, Rare Earth, Roulette, Royal American, Scepter, Songbird, Soul, Summit, Statue, Tama, Tangerine, 20th Century-Fox, VIP, Wand.

Ronsar Ents. Inc., 621 Chelsea Ave. Zip: 38107. Tel: 525-4366. Pres.: S. S. Semmer. (I & E).

Tri-State, PO Box 11522, Zip: 38115; 3373 Park Ave. Zip: 38111. Tel: 324-6786. Mgr.: Style Wooten. (D).

Labels: Allandale, BMS, Burchten, Calten, Camaro, Designer, Great Sounds of Memphis, M&W, Mid-South, Montego, Park Grand, Pee Gee, Pleasure Time, Pretty Girl, Prime, STZ, Spinnin' Square, Style, Styleway, Taver, Ten-Tex, Torino, Tri-State, Wooten, Zavier.

• NASHVILLE (Area 615)

Find Serv. Int'l, 1719 West End Ave. Zip: 37203. Tel: 329-3925. (Sales office only).
Home office: Terre Haute, Ind.

Music City One Stop, 127 Lafayette St. Zip: 37210. Tel: 256-4115. Mgr.: John T. Wheatley; Buyers: Singles, Helen Hall; Albums, John T. Wheatley. (OS). See Music City Rec. Dists.

Music City Rec. Dists. Inc., 25 Lincoln St. Zip: 37202. Tel: 255-7315. Pres.: Hutch Carlock; Mgr.: Ted Adams; Buyers: Singles, Ted Adams; Albums, Jack Holt. (D). (OS as Music City One Stop).

Labels: ABC, Abbott, Abet, Audio Book, Avco Embassy, Backbeat, Bang, Bell, Bethlehem, Bluesway, Brunswick, Buddah, Cadet, Calla, Chart, Checker, Chess, Crescent, Curtom, De-Lite, De Luxe, Dial, Dot, Duke, Dunhill, Enterprise, Excello, Fantasy, Federal, Fun-E, Galaxy, Gamble, Golden, Hickory, Hob, Hollywood, Hot Wax, Impulse, Janus, Kama Sutra, Kent, King, Ko-Ko, Laff, Laurie, Mega, Mercury, Metromedia, Modern, Musicor, Nashboro, Nashville, Ode, Page One, Paramount, Par-T, Pavilion, Peacock, Philips, Phil-L.A. of Soul, Philly Groove, Plantation, Rebel, SSS Int'l, Scepter, Specialty, Stang, Starday, Stax, Steed, Sun, TA, T-Neck, Tangerine, Top & Bottom, 20th Century-Fox, Twi-night, Vanguard, Volt, Wand, Wayside, Weiss, Westbound, Wet Soul, Windfall.
Accessories: Display racks (Freedman Artcraft); needles (Fidelityone).

Music Town Rec. Dist., 728 16 Ave. S. Zip: 37203. Tel: 244-4127. Mgr.: S. Hahn. (D & OS).
Home office: Fort Wayne, Ind., Tri-State Dists.
Labels: Same as home office except for Motown group.

Nashville Rec'g Servs., PO Box 653, 822 19 Ave. S. Zip: 37202. Tel: 327-0856. Gen. Mgr. & Buyer: N. Luchini. (D).

Labels: Basic, Boss, Champ, HSE, King David, Music Row, NRS, New Light, Proclaim, Rich-R-Tone, Skyland, Superior, Triton, Yesteryear.

TEXAS

• AMARILLO (Area Code 806)

Western Mdsrs. Inc., PO Box 1969, 421 E. 34 St. Zip: 79105. Tel: 376-6251. Owner: Sam Marmaduke; Mgr.: R. H. Williamson; Buyers: Singles, Ed Perry; Albums, Sam Marmaduke. (D & RJ).
Branches: Oklahoma City, Okla.; Dallas, Houston, Tex.
Labels: RCA, Victor, Red Seal, Decca, Victrola, Kirshner, Hickory, Musicor, Scepter, all Spanish labels.
Accessories: Amberg, Capitol, Le-Bo, Recotone.

• ARLINGTON (Area Code 817)

J. L. Marsh of Texas (div. of Pickwick Int'l Inc.), PO Box 5446, 3107 Ave. "E" E. Zip: 76011. Tel: 261-0303. Gen. Mgr.: Jim Scheuchl; Buyer: Lee Adams. (OS & R).

Home office: Minneapolis, Minn., Heilicher Bros. Inc. (D).

• AUSTIN (Area Code 512)

Tom Bishop Whols., PO Box 3670, Zip: 78764. Tel: 288-1754. Owner & Mgr.: Tom Bishop. (D & RJ).
Labels: Bego, Buena Suerte, Capri, Caytronics, Chachalaca, Columbia, Del Sur, El Pato, El Zarape, Falcon, Freddie, Gapoca, Good Luck, Gutti, Impacto, Keyloc, Latin Soul, Magda, Marsol, Mex Melody, Mr. G. Musart, Nor-tene, Nuevo, Peerless, ZAZ.

• CORPUS CHRISTI (Area Code 512)

Sigler Ents., 2724 McCain Dr. Zip: 78410. Tel: 241-1073. Owner: Harry Sigler. (RJ, I & E).

• DALLAS (Area Code 214)

(Also see listings in Arlington, Tex.)
A B C Rec. & Tape Sales, 4841 Topline Dr. Zip: 75247. Tel: 637-4580. Mgr.: Ron Peek. (RJ).
Home office: Seattle, Wash. (D & RJ).
Adleta Co., 1914 Cedar Springs Ave. Zip: 75201. Tel: 741-3151. Owners: E. C. Adleta Jr., H. J. Adleta; Mgr.: David Eisenlohr. (D).
Labels: Victor, Red Seal, Camden, Victrola, Colgems, Daybreak, Gregar, Grunt, Kirshner, Neon, Poppy, Wheel, Wooden Nickel.
Phonographs: RCA.
Alltapes Inc., 9009 Governors Row, Zip: 75247. Tel: 631-1530. Mgr.: Jack Bernstein. (D).
Home office: Chicago, Ill., Royal Disc Dists. Inc.
Labels: ABC group, Avco Embassy, Bang, Bell, Beverly Hills, Black Falcon, CTI, Caedmon, Dunhill, Flying Dutchman, Kudu, Mercury group, Oak, PIP, Prestige.
Arc-Jay-Kay Dist'g Co. (div. of Handleman Co.), 2931 Irving Blvd. Zip: 75247. Tel: 637-2440. Mgr.: Marion Co-burn. (D & OS).

Home office: Detroit, Mich.
Labels: A&M, Amazon, Arvil, Atco, Atlantic, Audio Fi-delity, Avco Embassy, Bethlehem, Bright Orange, Ca-det, Calla, Candide, Canyon, Chart, Checker, Chess, Chisa, Commonwealth United, Community, Cottillon, Dakar, Dial, Dunwich, Elephant V, Enterprise, Federal, Fiesta, Focus, GNP Crescendo, Gordy, Grecophon, Happy Tiger, Head, Hip, Janus, Juno, Kent, King, La Louisianne, Map City, Modern, Moonshot, Motown, Music Master, Naz, Neptune, Original Sound, Plan-tation, Pompeii, Project 3, Ranwood, Rare Earth, Re-spect, Roulette, Royal American, SGC, SSS Int'l, San Francisco, Skye, Soul, Stax, Sun, Tama, Turnabout, VIP, Volt, Vox, Weed, Westbound, Workshop.
Big State Dist'g Corp., 1337 Chemical St. Zip: 75211. Tel: 631-1100. Owners: H. W. & Don Daily; Mgr.: Bill Emerson; Sales Mgr.: Ed Broadhurst; Buyers: Singles, Alta Hayes; Albums: Bill Emerson. (D & OS). (RJ as Records of Dallas).

Labels: A&M, All Platinum, Backbeat, Blue Thumb, Brunswick, Buddah, Cartwheel, Creation, Curtom, Dakar, Deram, Dot, Duke, Enterprise, Evolution, Excello, Fan-tasy, Gamble, Galaxy, Gordy, Hi, Hickory, Hob, Hot Wax, Janus, Jewel, Kama Sutra, Kent, London, MGM, Mainstream, Mankind, Mega, Motown, Mowest, Nash-boro, Neighborhood, Ode, Paramount, Parrot, Paula, Peacock, Phil-L.A. of Soul, Plantation, Playboy, Rare Earth, Ronn, Roulette, Royal American, SSS Int'l, Savoy, Scepter, Specialty, Soul, Stang, Starday, Stax, Sun, Sunflower, Sunlight, Sussex, T-Neck, Tama, Tar-get, Threshold, Today, Top & Bottom, Tumbleweed, Turbo, USA, Vanguard, Verve, Volt, Wand.
Capitol Recs., 6730 Oakbrook Blvd. Zip: 75235. Tel: 637-1890. (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter, Columbia Recs. Sales, 8808 Empress Row. Zip: 75247. Tel: 631-5680. Regional Sales Dir.: Norm Ziegler; Branch Mgr.: Joe Mansfield; Promo. Mgrs.: Mike Guster, Bill Heard. (D).
Labels: Columbia, Epic, CBS, Date, Harmony, Odysse-y, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Phila-delphia Int'l, RAK, Sound Stage 7, Spindizzy
Galaxy Sales Co., 10859 Shady Trail, No. 101, Zip: 75220. Mgr. & Buyer: Bill Constable. (D).
Home office: San Antonio, Tex.
Labels: Ampex, Disneyland, GRT.
Phonographs: Craig, Sanyo.
Accessories: Kustom Kreations, Le-Bo.
H & W One Stop Recs. Inc., 3109 Grand Ave. Zip: 75215. Tel: 421-7396. Owner & Buyer: Walter Jackson; Mgr.: O. C. McGee. (OS).
Handleman Co., 2931 Irving Blvd. Zip: 75247. Tel: 631-2943. Mgr.: George Braun; Buyers: Singles, Alice Mer-rill; Albums, George Braun, Jack Dean. (RJ).
Home office: Detroit, Mich.
MCA Dist'g Corp., 11212 Gemini, Zip: 75229. Tel: 241-8646. Branch Mgr.: Jack Parker; Promo.: Jeff Hackett. (D).

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Old Blue Recs., Box 443, Zip: 22046. Tel: 573-3879. Pres.: Donald R. Ball. (D & RJ).

- **McLEAN (Area Code 703)**
Telemark Dance Recs., 7915 Lewinsville Rd. Zip: 22101. Tel: 356-9113. Owners & Mgrs.: Dick & Sheila Mason. (D, I & E).
Labels: CEM, Dance Along, Hoctor, Roper, Silver Dollar, Telemark (for ballroom dancing).
Labels imported: Artone, CBS, IDR, IDTA, Joys, MPS, Philips, Polydorr, Pye, Starlite, Sydney Thompson, Eric Winston.
- **RICHMOND (Area Code 703)**
Dean's One Stop Ltd., PO Box 26205, Zip: 23260. Tel: 358-1527. Pres.: Dean Hogue; Mgr.: Robert Marshall; Buyers: Dean Hogue, Robert Marshall. (OS & RJ).
Pat's One Stop (div. of Entertainment Inc.), PO Box 2219, 17 & Venable Sts. Zip: 23217. Tel: 648-4791. Owner: Pat Cohen; Mgr.: Bill Johnson; Buyers: Singles, Claude Goodwin; Albums, Harold Lafon. (D & OS).
Labels: Sub-distributes Capitol, Columbia, Decca.
- **ROANOKE (Area Code 703)**
Turner Candy Co., 516 Rorer Ave. SW. Zip: 24008. Tel: 342-0500. Owner & Mgr.: A. L. Turner. (RJ).

WASHINGTON

- **BELLEVUE (Area Code 206)**
MTW Rec. Sales, PO Box 171, Zip: 98009. Tel: 454-2167. Pres. & Mgr.: Michael T. Wing. (D).
Labels: MTW, Duckbilled Platters.
- **SEATTLE (Area Code 206)**
A B C Rec. & Tape Sales, 729 S. Fidalgo St. Zip: 98108. Tel: 763-8600. Pres.: Lou Lavinthal; Mgr.: Chuck Blacksmith. (D & RJ).
Branches: Los Angeles, Calif. (OS & RJ); Denver, Colo. (OS & RJ); Atlanta, Ga. (OS & RJ); Des Moines, Iowa (OS & RJ); Detroit, Mich. (OS & RJ); Cherry Hill, N.J. (OS & RJ); Slatersville, R.I. (RJ); Dallas, Tex. (RJ); Salt Lake City, Utah (D, OS & RJ).
Labels: ABC group, A&M, Decca, Fantasy, Kapp, Limelight, London, MGM, Mercury, Paramount, Uni, Vanguard.
Ballard Rec. Dist., 5512 20 Ave. NW. Zip: 98107. Tel: 782-8616. Owner: Herbert S. Johnson. (D & I).
Labels imported: Fontana, Musica, Odeon, Philips, RCA Victor, Rytm, Svensk-American, Swedish Society, Telestar, Triola (all Scandinavian prod. only).
Capitol Recs., 5511 First Ave. S. Zip: 98108. Tel: 767-7605. (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Purple, Shelter.
Disc City One Stop, 410 Elliott Ave. W. Zip: 98119. Tel: 282-7555. Owner & Mgr.: Larry Dolgoff; Buyers: Singles, Billy Dolgoff; Albums, Norma Bigelow. (OS).
Fidelity Rec. & Tape Sales Inc., 309 Boren Ave. N. Zip: 98109. Tel: 682-9370. VP & Gen. Mgr.: Wallis J. Tolles; Buyer: J. Huffine. (D & OS).
Branch: Portland, Ore., Sea-Port Recs. (OS).
Labels: Abet, Adell, Airtown, Alshire, Amaret, Amos, Archive of Folk Music, Archive of Gospel Music, Audio Fidelity, Avco Embassy, Bell, Blossom, Bonanza, Brother, Brunswick, Buddah, C.T.I., Camden, Cartwheel, Chart, Colgems, Comet, Conversa-Phone, Crewe, Curtom, Cyclone, De-Lite, Disneyland, Double Shot, Duke, ESP Disk, Era, Fontana, 49th State, Fraternity, Frost, GRT, GWP, Gamble, Gemini, Gordy, Grapevine, Great, Heritage, Hip, Hobbit, Hometown, Hot Wax, Jewel, Jubilee, Kama Sutra, King, Mega, Mercury Wing, Mothers, Motown, Music Town, New Voice, Nugget, Ovation, Pace, Parliament, Pavilion, Peace, Peacock, Philips, Philly Groove, Project 3, RCA, Ranwood, Rare Earth, Ripcord, Sea-West, Smash, Stereo Dimension, T-Neck, Tamla, Tiger Tail, Vault, Victrola, Vox, Windfall, Zero.
Accessories: Le-Bo.
G/9 Dist. (div. of LaRue Inds.), 1600 Dexter Ave. N. Zip: 98109. Tel: 927-9142. Mgr.: Ron Biberthaler. (D).
Labels: Ace of Hearts, Anline, Black Jazz, Blueboy, Buddy, Burma, Burton, Cherry, Colpix, Counterpart, Crisly, Faze III, General American Recs., Gruma, Guide, Hare, Jaybee, Jed, Jubal, Logo, Mishawaka, Moonville-USA, Musical Spinn, Newhall, New Horizon, Oak Ridge, Ovaltion, Papa Joe, Parklane, Prize, Pro, RAW, Rafta, Redcrest, SOS, Show City, Shue, Souncot, Stacka, Sun Moon & Stars, Target, Tri-City, Twig, Tyler, Ultra-City, Wasop, Waytone, Wesco, West, Westpark, Whirlwind, Yellowstone.
General Rec. Serv. Inc., 6565 Seventh Ave. S. Zip: 98108. Tel: 767-7444. Pres. & Mgr.: Paul H. Porteus; Buyers: Singles, Lee Conrad; Albums, P. J. Porteus, Chris Barto. (RJ).
Major Dist.: 620 NW Bright St. Zip: 98107. Tel: 789-1600. Owners: C. P. Paxchall, J. E. Gollifur, R. G. Anderson; Gen. Mgr.: R. G. Anderson; Buyer: E. W. Bill Moore. (D & RJ).
Labels: Alshire, Camden, Crown, Diplomat, Disneyland-Vista, Happy Time, Panda, Pickwick/33, Premier Somerset, Sunset, Talespinner, Unart.
Accessories: Le-Bo, Transcriber.
Orwaka Dist'g Co., PO Box 9462, 432 Yale Ave. N. Zip: 98109. Tel: 682-1844. Gen. Mgr.: Gary E. Seibert; Sales Mgr.: George Bigley. (D).
Labels: Adelphi, Afrotone, Alkon, Alligator, American Heritage, Anthology, Archive of Folk Music, Archive of Jazz Music, Archive of Gospel Music, Archive of Piano Music, Arhoolie, Asch, Avant, Avant Garde, Baerenreiter-UNESCO, Blue Goose, Blues Classics, Broadside, CRG, CRI, Caedmon, Cetra, Colonial, Concert-Disc.

Counterpoint/Esooteric, County, Crystal, Delmark, Desto, Devi, Disques Ocora, Dover, Eurotone, Everest, Excello, Fidelity Sound, Folkways, Jazz Treasury, Kicking Mule, La Comedie Francaise, Legacy, Lyricchord, MMO, Mainstream, Major, Mamlish, Monitor, Monmouth-Evergreen, Oblivion, Old Timey, Period, Podium, RBF, Rebel, Riverboat, Rounder, SRS, Scala, Sheffield, Sounds, Specialty, Standard, Symposium, TRS, Takoma, Testament, Tikva, Tradition, Voyager, Wim, Yazoo, Young People's, Zap.
Transcontinental Music Corp., 9860 40 Ave. S. Zip: 98118. Tel: 725-2500. Mgr.: Al Zangrillo. (RJ).
Home office: Boston, Mass.
U D C Inc., 979 John St. Zip: 98109. Tel: 624-7607. Resident Salesman: Richard Cummings. (D).
Labels: United Artists, Blue Note, Imperial, Liberty, Minit, Pacific Jazz, Talespinner, UA Latino, Veep, World Pacific, Abbott, Anthem, Avalanche, Blue Horizon, DGG, Event, Fame, Good News, Grand Junction, Lost Nite, Polydorr, Poppy, Red Apple, Spring, Trip.

WEST VIRGINIA

- **CHARLESTON (Area Code 304)**
Elkins Rec. Shop, 160 Court St. Zip: 25301. Tel: 343-7833. Owner & Mgr.: M. Z. Elkins; Buyers: Singles, M. Z. & Douglas Elkins. (OS).
- **FRIENDLY (Area Code 304)**
Mobile Rec. Serv. Co., PO Box 67, Zip: 26146. Tel: 657-2748. Mgr.: Don R. Gretz. (OS).
Home office: Pittsburgh, Pa. (D & OS).
- **HUNTINGTON (Area Code 304)**
Music Man Inc., 1941 Third Ave. Zip: 25703. Tel: 522-7551. Pres. & Mgr.: F. J. McGlynn; Buyer: Tom Sheets. (OS & RJ).

WISCONSIN

- **BELOIT (Area Code 608)**
Festival of Song Music Co., PO Box 101, Zip: 53511. Tel: 362-3106. Owner & Buyer: E. L. Myers; D&E Mgr.: Richard L. Myers; OS Mgr.: David R. Myers. (D, OS & E).
Labels: Calvary, Canaan, Chaplain, Christian Faith, Christian Folk, Console, Cornerstone, Creative Sound, Diadem, Dino, Heart Warming, Impact, Jim, Kiddyland, Light, Mark V, Rainbow, Reverence, Sacred, Sing, Skylite, Songs of Faith, Stateswood, Superior, Supreme, Tempo, Van Impe, Vista, Word, Zondervan; sub-dist. for Capitol, Columbia, Decca, RCA.
Exports: Religious recs. only.
- **BURLINGTON (Area Code 414)**
The Music Mart, 164 E. Washington St. Zip: 53105. Tel: 763-3361. Pres.: Robert Ruedebusch; Mgr.: Lucille Waardenburg; Buyer: Jeanette Kuhn. (OS).
- **EAU CLAIRE (Area Code 715)**
Arrow Racks, 1609 Laurel Ave. Zip: 54701. Tel: 832-2533. Owner & Mgr.: R. W. Meyer. (RJ).
- **KENOSHA (Area Code 414)**
Hoffman's 5707 Sixth Ave. Zip: 53140. Tel: 657-7858. Owner & Buyer: Joseph Hoffman; Mgr.: Mrs. Rose Hoffman. (OS).
- **MADISON (Area Code 608)**
Rapid Sales Co. Inc. Tel: 271-2551. (RJ). See Tell Music Dist. Inc.
Tell Music Dist. Inc., 1019 Jonathan Dr. Zip: 53713. Tel: 271-2661. Owner: Rolf V. Voegelin; Sales Mgr.: Roger A. McDowell; Buyers: Donald E. Smithe, Lowell Grass. (D), (RJ as Rapid Sales Co. Inc.).
Labels: A&M, Abnak, Accent, Amos, Cadet, Canaan, Checker, Chess, Dearborn, Disneyland-Vista, Douglas, GNP Crescendo, GRT, Golden, Heart Warming, Jetstar, King, Metromedia, Nashville, Ode, Ranwood, Sacred, Small World, Starday, Stereo Dimension, Stereoditties, Tell, Vegas, Word.
- **MENOMONEE FALLS (Area Code 414)**
Summit Dist. Inc., c/o Clyde Bowie, N. 57 West 15981 Bette Dr. Zip: 53051. Tel: 252-3742. Sales Mgr.: Clyde Bowie. (D).
Home office: Chicago, Ill.
Labels: Arhoolie, Aries, Audio Fidelity, Blue Thumb, Bold, Brave, Chart, Contemporary, Delmark, Dot, Duo, Era, Family Prod'ns, Fidelity Sound, Fiesta, Good Time Jazz, Im'Press, Milestone, Mobile Fidelity, Nasco, Neighborhood, Paramount, Prize, Rice, Seventy 7, Standard Colonial, Symposium, Takoma, Toy, Tumbleweed, Up Front, Zay, Zodiac.
- **MILWAUKEE AREA (Area Code 414)**
M C A Dist'g Corp., 4404 S. 80 St. Zip: 53220. Tel: 272-1086, 543-8611. Branch Mgr.: Bob Blie. (D).
Labels: Decca, Kapp, Uni, Coral, Vocalion.
Modern Rack Sales Inc. (OS & RJ). See John O'Brien Dist'g Inc.
John O'Brien Dist'g Inc., 5825 N. 96 St. Zip: 53225. Tel: 462-5590. Owner & Sales Mgr.: John F. O'Brien; Mgr.: Robert A. Hertzberg. (D), (OS & RJ as Modern Rack Sales Inc.).

Labels: Actuel, Amaret, American Int'l, Attarack, Big Tree, Blues on Blues, Brunswick, Calla, CoBurt, Dakar, Dynamo, Enterprise, Gordy, Gospel Truth, Guycen, Happy Tiger, Hip, House of Fox, Jamie, Jewel, King Leo, L&R, Lang, Latino, Leo the Lion, Lionel, MGM, Mainstream, Merlin, Mine, Motown, Musicor, Paula, Plantation, Project 3, Quad, Republic, Respect, Roulette, Royal American, SSS Int'l, Soul, Specialty, Stax, Stormy Forest, Sun, Sunflower, Sunlight, Takoma, Tamla, Twinght, USA, Verve, Verve/Forecast, Volt, Young Directional.
Radio Doctors Inc., 240 W. Wells St. Zip: 53203. Tel: 276-6422. Owner: Stuart L. Glassman. Branch: 2225 N. Third St. Zip: 53212. Tel: 562-7607. Mgr.: Michael Mowers. (OS).
Record City Inc. (div. of Taylor Electric Co.), PO Box 2359, Zip: 53212; 10510 N. Port Washington Rd., Mequon 53092. Tel: 241-3970. Mgr.: Harold E. Rietz; Buyer: Gordon Pelzek. (OS & RJ).
Taylor Electric Co., 1000 Donges Bay Rd., Mequon 53092. Tel: 241-4321. Owner: James A. Taylor; Gen. Mgr.: Peter D. Stocke; Buyer: Evie Meister. (D). (OS & RJ as Record City Inc.).
Branch: Chicago, Ill. (D).
Labels: Allegro, Amsterdam, Audiophile, Bang, Black Jazz, Buddah group, CRI, Camden, Cartwheel, Chisa, Colgems, Connoisseur Society, Cricket, Cuca, Desto, Flying Dutchman, Gateway, Happy Time, Hickory, Hilltop, Hob, Janus, Kinnickinnic, Kirshner, Ledestar, Mace, Mercury group, Misterogers, Mobie, Ovation, Oxboro, Philips, Pickwick/33, Poppy, RCA, Rare Earth, Recar Polka, Request, Rod, Scepter, Shout, Sunday, TRX, Thunderbird, Victrola, Wand, Westbound.
Phonographs: Masterwork, RCA.
Accessories: Amberg, Crest, Franco, Le-Bo, Pick-a-Disc.
- **RHINELANDER (Area Code 715)**
The Talpa Co., 30-A W. Davenport St. Zip: 54501. Tel: 369-3086. Pres.: R. W. Truchinski. (D).
Distributes: Cut-outs & promotional material.
- **WAUSAU (Area Code 715)**
B M I Music Dist., 229 Third St. Zip: 54401. Tel: 842-3995. Owner & Buyer: Robert C. Peyovich; Mgr.: Patrick Zachmeyer. (OS & RJ).

If you see yourself in Billboard you know that 33,750 other music industry pros will see you too. It pays to advertise! In Billboard.

Music West, 6363 Sunset Blvd. Zip: 90028. Tel: 463-3253. Western Regional Sales Mgr.: Bill Graham; Sales Mgr.: Jim Bego. (D).
 Branch: San Francisco, Calif.
Cartridge 8-tr.: Victor, Red Seal, Camden, Victrola, Gregar, Kirshner, Poppy, Banana, Chelsea, Daybreak, Neon, TMI, Wheel, Wooden Nickel.
Quadrasonic 8-tr. & cassette: Victor, Red Seal, Gregar, Kirshner, Poppy, Banana, Chelsea, Daybreak, Neon, TMI, Wheel, Wooden Nickel.
Open reel: Victor, Red Seal, Camden, Gregar, Kirshner, Poppy, Banana, Chelsea, Daybreak, Neon, TMI, Wheel, Wooden Nickel.
N M C Corp., 14100 S. Kingsley Dr., Gardena 90249. Tel: 532-9561. VP: Bill Hanna; Mgr.: Mike Colestock. (OS & RJ).
Home office: Oceanside, L.I., N.Y.
Nehi Dist'g Corp., 2525 W. Ninth St. Zip: 90006. Tel: 380-2644. Pres.: Tom Heiman; Gen. Mgr.: Wayne Volat; Buyer: Frank Miko. (OS, RJ & E).
Record Rack Serv., 1532 S. Berendo St. Zip: 90006. Tel: 487-6440. Owner: Sid Talmadge; Mgr.: Malcolm Talmadge; Buyer: Todd Ramcke. (D, OS & RJ).
Branch: San Diego, Calif., San Diego Rec. Rack Serv.
Cartridge 8-tr.: A&M, Abkco, Avco, Dot, Enterprise, Gordy, Metromedia, Motown, Ode, Paramount, Rare Earth, Soul, Stax, Volt.
Quadrasonic 8-tr.: A&M, Ode.
Cassette: Same as cartridge 8-tr.
Open reel: A&M, Abkco, Ode.
Playback equip.: Belair.
Accessories: Rection.
Sam & Dave's Rec. Dist., 2952 W. Pico Blvd. Zip: 90006. Tel: 737-2450. Owner & Buyer: Don Davis; Mgr.: Carol Davis. (D).
Cartridge 8-tr. & cassette: Audio Arts, Audio Gospel, Black Jazz, Creed, Dubtone, Excello, Gospel Corner, Hickory, Jewel, Nashboro, Speciality, Sunlight, Tahiti.
Sound Music Sales, 2552 W. Pico. Zip: 90006. Tel: 381-6054. Owner: Michael Pinto; Mgr. & Buyer: Jim Hoag. (OS & E). (SEE ADVERTISEMENT)
M. Stewart & Co., 205 S. Beverly Dr., Beverly Hills 90212. Tel: 272-0103. Pres.: Mendel Stewart; Mgr.: L. King. (E).
Sun State Music Dist., 2669 W. Pico Blvd. Zip: 90006. Tel: 383-4137. Mgr. & Buyer: George Morte. (OS).
Transcontinental Music Corp., 15500 S. Main St., Gardena 90247. Tel: 321-6260. Sr. VP: Larry Nunes; Mgr.: Jim McGraw. (RJ).
Home office: Boston, Mass.
UD C Inc., 1024 N. Orange Dr. Zip: 90038. Tel: 462-6733. Regional Mgr.: Len Chapman; Branch Mgr.: Emiel Peterson. (D).
Cartridge 8-tr.: United Artists, Blue Note, Liberty, UA Latino, Anthem, DGG, Event, Good News, Polydor, Poppy, Spring.
Quadrasonic 8-tr.: United Artists, Liberty.
Cassette: Same as cartridge 8-tr.
U S A Pony Inc., 6725 Sunset Blvd., Suite 421, Hollywood 90028. Tel: 461-4671. Pres.: Reiji Minami; VP, Mgr. & Buyer: Tom T. Saki. (D & I).
Cartridge 8-tr., cassette & open reel: Pony Pak (Japan).
W E A Dist'g Corp., 1100 Francis Ct., Glendale 91201. Tel: 245-8761. Gen. Mgr.: Ted Rosenber; Sales Mgr.: Bob Murphy. (D).
Cartridge 8-tr. & cassette: Warner Bros., Atco, Atlantic, Asylum, Cotillion, Elektra, Nonesuch, Reprise, Alston, Bearsville, Bizarre, Brother, Capricorn, Chimneyville, Clean, Clintone, Dade, Pentagram, Raccoon, Rolling Stones, Signpost, Stanyan, Stoneflower, Straight, Win or Lose.
West Coast Stereo Dist., 4422 Willins Ave., Woodland Hills 91364. Tel: 347-6884. Owner, Mgr. & Buyer: Al Frank. (OS).
● MONROVIA (Area Code 213)
Arthur Fulmer, 426 E. Duarte Rd. Zip: 91016. Tel: 357-1171. Mgr.: Ken Brown. (D & I).
Home office: Memphis, Tenn. (see for prod. distributed).
● ORANGE (Area Code 714)
Southland Recs. Dist., 291 Spinnaker St. Zip: 92668. Tel: 537-1546. Owner: Bill Bacin. (D, I & E).
Cartridge 8-tr.: Happy Jazz Band.
Cassette: Birchmount (Canada), Good Time Jazz, International Polydor (Germany), New Orleans Jazz Rec's (Denmark), Pye (UK), Ringside (Canada).
● PASADENA (Area Code 213)
Canterbury Recs. Inc., 805 E. Colorado Blvd. Zip: 91101. Tel: 681-4922. Mgr.: Leonard Gordon; Buyer: Jennifer Freedman. (OS & RJ).
● SACRAMENTO (Area Code 916)
C W Tapes Unlimited, 3111 I St. Zip: 95816. Tel: 444-0805. Owner & Buyer: J. Cerruti. (RJ). (OS as The Rack).
The Rack, 1709 Markston Rd. Zip: 95825. Tel: 925-2210. Owner: J. Cerruti; Mgrs.: Bill Wade, Bob De Vries. (OS). (RJ as CW Tapes Unlimited).
● SAN DIEGO (Area Code 714)
Contact San Diego Inc. (div. of Eurpac Serv. Inc.), PO Box 1141. Zip: 92112. 629 J St. Zip: 92101. Tel: 234-1538. VP & Gen. Mgr.: Thomas W. Collier; VP & Ass't Gen. Mgr.: Purchasing & Promo.: William C. Bethune; VP & Sales Mgr.: Normal E. Lucas Jr. (D & RJ).
Branches: Long Beach, San Francisco, Calif.
Cartridge 8-tr.: All major lines.
Quadrasonic 8-tr.: Ampex, Columbia, GRT, Project 3, RCA, United Artists.
Cassette: All major lines.
Open reel: Ampex, Columbia, GRT, RCA, Stereotape.
San Diego Rec. Rack Serv. Inc., 4959 El Cajon Blvd. Zip: 92115. Tel: 286-4650. Mgr.: Julian Generalao. (D, OS & RJ).

Home office: Los Angeles, Calif., Record Rack Serv. (see for prod. distributed).
● SAN FRANCISCO & BAY AREA (Area Code 415)
Capitol Recs., 2670 Leavenworth St., Suite 302. Zip: 94133. Tel: 771-3210. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Purple, Shelter.
Columbia Recs. Sales, 680 Beach St., Wharfside, Suite 311. Zip: 94109. Tel: 771-8550. Branch Mgr.: Chuck Inman. (D).
Cartridge 8-tr., cassette & open reel: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy.
Accessories: Carrying cases, blank loaded tape (Columbia).
Contact San Diego Inc. (div. of Eurpac Serv. Inc.), 2654 Nicholson St., San Leandro 94577. Tel: 357-8055. Mgr.: James Forsythe. (D & RJ).
Home office: San Diego, Calif. (see for prod. distributed).
Eric-Mainland Dist. Co., 645 Bryant St. Zip: 94107. Tel: 989-6286. Gen. Mgr.: Al Bryant. (D). (OS as Musical Isle of America).
Home office: Los Angeles, Calif., Musical Isle of America Inc.
Cartridge 8-tr. & cassette: Enterprise, Fantasy, Mercury, Speciality.
Independent Music Sales Inc., 800 Mariposa St. Zip: 94107. Tel: 626-5494. Gen. Mgr.: Jack Solinger. (D & OS).
Cartridge 8-tr. & cassette: A&M, Ecology, Enterprise, Gordy, Metromedia, Motown, Ode, Rare Earth, Soul, Stax, Tamla, VIP, Volt.
Open reel: A&M. (SEE ADVERTISEMENT)
London Recs. of California-Northern Div., 680 Beach St., Suite 307. Zip: 94109. Tel: 441-6333. Mgr.: Godfrey Dickey. (D & OS).
Cartridge 8-tr.: London, Deram, Parrot, phase 4 stereo, Richmond, Ampex, Avco, Coliseum, GRT, MGM, Hi, Threshold.
Cassette: London, Deram, Parrot, phase 4 stereo, Ampex, Avco, Coliseum, GRT, Hi, MAM, MGM, Threshold.
Open reel: London, Deram, Parrot, phase 4 stereo, Richmond, Ampex, Avco, GRT, Hi, MGM, Threshold.
M C A Dist'g Corp., Wharfside Bldg., 680 Beach St. Zip: 94109. Tel: 441-1881. Sales Mgr.: Louie Mialy. (D).
Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion.
Cassette: Same as 8-tr. excluding Vocalion.
Mighty Fine Dist'g, 933 Harrison St. Zip: 94107. Tel: 398-3767. Pres.: John Iott. (OS).
Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 1461 Park Ave., Emeryville 94608. Tel: 654-5110. Mgr.: Verne Cupples. (OS & RJ).
Home office: Los Angeles, Calif.
Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.). (OS). See Eric-Mainland Dist.
Music West Inc., 2 Kansas St., Suite 441. Zip: 94103. Tel: 864-7900. Mgr.: Charles Rice. (D).
Home office: Los Angeles, Calif. (see for prod. distributed).
N M C Corp., 1634 Rollins Rd., Burlingame 94010. Tel: 692-4171. Mgr.: Walter C. Terrel; Buyer: Pete Bucciarelli. (RJ).
Home office: Oceanside, L.I., N.Y.
Nor Cal Super Stop, 550 Third St. Zip: 94107. Tel: 986-6471. Mgr.: Dave Eschoo. (OS). See Transcontinental Music Corp.
Record Rack, 421 40 St., Oakland 94609. Tel: 655-9999. Owner: Jim McGuire. (RJ).
Transcontinental Music Corp., 868 Cowan Rd., Burlingame 94010. Tel: 697-6800. VP Regional Mgr.: Bill Hall; Mgr.: Jim Rush. (RJ). (OS as Nor Cal Super Stop).
Home office: Boston, Mass.

● SANTA ANA (Area Code 714)
Ranra Recs., 1136 Arapahoe Dr. Zip: 92704. Tel: 546-1876. Owner: Stewart Douglas; Mgr.: Julia A. Mallow. (I & E).
Rapid Mdsq. Co. Inc., 17421 Daimler St. Zip: 92705. Tel: 546-7940. Pres.: Herbert N. Sandel; VP & Mdsq. Dir.: Kenneth Richards; Nat'l Buyer: Arnold Gross. (D & RJ).
Cartridge 8-tr. & cassette: Ampex, GRT, Mercury, RCA, Scepter.
● DENVER AREA (Area Code 303)
A B C Rec. & Tape Sales, 4675 Kingston. Zip: 80239. Tel: 343-7822. Mgr.: Steve Gracek. (OS & RJ).
Home office: Seattle, Wash. (D & RJ).
Central Music Dist. Inc., 2140 S. Lipan. Zip: 80223. Tel: 922-8268. Owners: Marc Bertone, Stan Cohen, Dale Williams; Buyer: Dale Williams. (D).
Cartridge 8-tr. & cassette: Avco, Dot, Metromedia, Paramount.
Playback equip.: Afco, Arvin, Panasonic.
Accessories: Cases (Le-Bo).
Davis Sales Co., 4555 Kingston St. Zip: 80239. Tel: 344-0880. Owner: S. William Davis; Mgr.: Larry Davis; Buyer: Gil Allen. (D). (OS & RJ as Music Mdsrs. of Denver).
Cartridge 8-tr., cassette & open reel: A&M, Ampex, GRT, Mercury, RCA.
Playback equip.: Denon, Tenna, Toyo.
Accessories: Le-Bo, Recotone. (SEE ADVERTISEMENT)
Infal Recs. Inc., 2144 Champa St. Zip: 80205. Tel: 892-

7141. Mgr.: Victor M. Hernandez; Buyer: J.M. Hernandez. (OS & RJ).
J L Rack. (RJ). See Pan American Rec. Supply Co.
Latin-American Rec. Co., 2447 Lanier St. Zip: 80205. Tel: 825-6893. Owner, Mgr. & Buyer: M.T. Jamsay. (D).
Cartridge 8-tr. & cassette: Bego, Bernal, Bronco, Buena Suerte, Caytronics, Colonial, Columbia, DLV, Del Rio, Disco Dominante, East Bend, El Pato, El Zarape, Falcon, Hurricana, Ideal, Impacto, Magda, Marsol, Musart, Orfeon, Peerless, RCA, Rovi, Sunglow, Teardrop.
M C A Dist'g Corp., 400 Garden St., Golden 80401. Tel: 278-2494. Sales & Promo. Mgr.: Larry Whalen. (D).
Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion.
Cassette: Same as 8-tr. excluding Vocalion.
J. L. Marsh of Denver Inc. (div. of Pickwick Int'l Inc.), 4591 Ivy St. Zip: 80216. Tel: 399-6917. Mgr.: Dave Mount; Buyer: Darwin Burk. (OS & RJ).
Home office: Minneapolis, Minn., Heilicher Bros. (D).
Mile Hi One Stop Inc. (OS). See Pan American Rec. Supply Co.
Music Mdsrs. of Denver. Mgr.: Larry Davis. (OS & RJ). See Davis Sales Co.
Pan American Rec. Supply, 77 Kalamath St. Zip: 80223. Tel: 255-2021. Owners: Joe & Louis Oxman; Gen. Mgr.: Louis Oxman; Buyer: Celeste Ray. (D). (OS as Mile Hi One Stop Inc.). (RJ as J.L. Rack).
Cartridge 8-tr., cassette & open reel: All lines.
Playback equip.: Kraco, Muntz, Toshiba.
Accessories: BASF, Norelco.
Transcontinental Dist'g Corp., 1111 S. Platte River Dr. Zip: 80223. Tel: 733-7203. Mgr.: Patrick Fitzgerald. (D). (RJ as Transcontinental Music Corp.).
Home office: Boston, Mass., Transcontinental Music Corp. (RJ).
Cartridge 8-tr. & cassette: Ampex, Elektra, GRT, Motown, United Artists.
Playback equip.: Arvin, Audiovox, Decca, Metra, Panasonic, TMC.
Accessories: All accessories.
Transcontinental Music Corp. (RJ). See Transcontinental Dist'g Corp.
UD C Inc., 9019 E. Oxford Dr. Zip: 80237. Tel: 244-0577. Sales Mgr.: Bob Lamphshire. (D).
Cartridge 8-tr.: United Artists, Blue Note, Liberty, UA Latino, Anthem, DGG, Event, Good News, Polydor, Poppy, Spring.
Quadrasonic 8-tr.: United Artists, Liberty.
Cassette: Same as cartridge 8-tr.

CONNECTICUT

● BRIDGEPORT (Area Code 203)
Royal Auto Stereo Corp., 1194 North Ave. Zip: 06604. Tel: 333-5720. Mgr. & Buyer: Richard N. Robbins. (OS).
● FORESTVILLE (Area Code 203)
Polka Hits Dist., 78 E. Main St. Zip: 06010. Tel: 583-5381. Mgr.: John Demerski. (D).
Note: Specializes in polka product.
● HARTFORD AREA (Area Code 203)
Central Rec. & Tape Dist., Inc., 477 Park Ave., East Hartford 06108. Tel: 289-4349. Pres.: Edward E. Stein; VP & Buyer: Robert L. Hoyt. (D, OS & RJ).
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca.
Accessories: Blank loaded tape, cases, head cleaners (Le-Bo).
Columbia Recs. Sales, 60 Washington St., Suite 805, Hartford 06106. Tel: 522-7151. Branch Mgr.: Irv Medway. (D).
Cartridge 8-tr.: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy.
Quadrasonic 8-tr.: Columbia, Epic, CBS.
Cassette & open reel: Same as cartridge 8-tr.
Accessories: Carrying cases, blank loaded tape (Columbia).
Dave's One-Stop Inc., 313 Park Ave., East Hartford 06108. Tel: 289-6122. Owner & Mgr.: Dave Bratter. (OS).
Eastern One Stop. (OS). See Transcontinental Dist'g Corp.
Leslie Dist., Sales Mgr.: Joe Cannella; Buyer & Optrs. Mgr.: Tom Markoski. (OS). See Seaboard Dist.
One-Stop Music Serv., PO Box 321, 24-26 Clark St., East Hartford 06108. Tel: 528-4126. Owner & Mgr.: Frank Sutter; Buyer: Ralph Mathiau. (OS).
Park Rec. & Tape Dist., Sales Mgr.: Sid Dicker; Buyer & Optrs. Mgr.: Tom Markoski. (RJ). See Seaboard Dist.
Seaboard Dist. (div. of Roskin Dist. Inc.), 275 Park Ave., East Hartford 06108. Tel: 289-9361. Owner: Samuel Roskin; Gen. & Sales Mgr.: Marvin Ginsberg. (D). (OS as Leslie Dist.). (RJ as Park Rec. & Tape Dist.).
Cartridge 8-tr. & cassette: Ampex, Avco, Enterprise, GNP, GRT, Groove Merchant Int'l, Paramount, Playboys, Stax.
Transcontinental Dist'g Corp., 734 Tolland St., East Hartford 06108. Tel: 289-8631. Mgr.: Richard J. Godlewski; Buyer: Frank Holland. (D). (OS as Eastern One Stop).
Home office: Boston, Mass.
Cartridge 8-tr. & cassette: DGG, Fiesta, Fontana, GRT, MGM, Mercury, Paramount, Philips, Polydor, RCA, Reprise, Scepter, Smash, Vanguard, Warner Bros.
Playback equip.: AGS, Draco.
Accessories: Amberg, Recotone.
UD C Inc., 477 Connecticut Blvd., East Hartford 06108. Tel: 528-9511. Branch Mgr.: Bob Wilder. (D).
Cartridge 8-tr.: United Artists, Blue Note, Liberty, UA Latino, Anthem, DGG, Event, Good News, Polydor, Poppy, Spring.
Quadrasonic 8-tr.: United Artists, Liberty.
Cassette: Same as Cartridge 8-tr.

COLORADO

Cartridge 8-tr. & cassette: Warner Bros., Atco, Atlantic, Asylum, Cotillion, Elektra, Nonesuch, Reprise, Alton, Bearsville, Bizarre, Brother, Capricorn, Chimneyville, Clean, Clintone, Dade, Pentagram, Raccoon, Rolling Stones, Signpost, Stanyan, Stoneflower, Straight, Win or Lose.

CLARKESVILLE (Area Code 404)

Clarkesville Rec. Sales Co. Inc., PO Box 198, 608 N. Washington St. Zip: 30523. Tel: 754-2152. Owner: Peter J. Rosetty; Mgr.: James Stockton; Buyer: Wanda Stockton. (D, OS & RJ). Cartridge 8-tr.: Cadet, Capitol, Columbia, Decca, Dooto, Epic, GRT, Heart Warming, Jubilee, Laff, Liberty, MGM, Mercury, Pickwick, Sing, Skylite, Sun, United Artists, Word.

DEMOREST (Area Code 404)

Ralph's Radio Music, PO Box 127, Zip: 30535. Tel: 723-3884. Owner & Mgr.: Ralph Raper; Buyer: Mrs. Bernice Raper. (OS & RJ).

FAIRMOUNT (Area Code 404)

Jay Ents., PO Box 175, Zip: 30139. Tel: 382-2220. Pres: Johnny Carter. (RJ).

HORTENSE (Area Code 912)

Kamco Dist., Box 48A, Rt. 2, Zip: 31543. Tel: 473-2392. Pres: Ken Moody. (D). Cartridge 8-tr.: All lines.

SAVANNAH (Area Code 912)

Southeast Georgia Parts Inc., 4111 Bull St. Zip: 31405. Tel: 233-6653. Owner: Robert T. Mitchell; Mgr.: Joe Penton; Buyer: Ann Murray. (D). Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, Dooto, GRT, Liberty, Mercury, Scepter, Skylite, United Artists, Word. Playback equip.: Audiovox, Automatic Radio, Electra, Hitachi, Kraco, Ranger, Tenna. Accessories: Arkey, Crest, Le-Bo, Spark-o-matic.

HAWAII

HONOLULU (Area Code 808)

Eric of Hawaii Inc., 2071 S. Beretania St. Zip: 96814. Tel: 946-6522. Owner: Irv Pinensky; Mgr. & Buyer: Emil Sabate. (D). Cartridge 8-tr. & cassette: Ampex, Elektra, Polydor, Reprise, United Artists, Warner Bros. Open reel: Ampex.

K & A Dist., 2320A S. King St. Zip: 96814. Tel: 941-4485. VP & Mgr.: Don Ayers; Buyer: Carol Tod. (D). Cartridge 8-tr., cassette & open reel: Decca, Coral, Berlitz, Kapp, Uni, Viva. Accessories: Blank loaded tape, head cleaners, storage cases (Decca).

Kona-Kai Dist., PO Box 2135, Zip: 96805. Tel: 531-6118. Owner & Mgr.: Don McDiarmid Jr.; Ass't Mgrs.: Miss Kini Sullivan, Eric Mukai. (D). Cartridge 8-tr., cassette & open reel: Hula, Surfside, Microphone Music Co., 2077 S. Beretania St. Zip: 96814. Tel: 946-1488. Owner & Mgr.: Ken Kaizawa. (D, I & E). Cartridge 8-tr. & cassette: Atco, Atlantic, Dooto, Dot, Enterprise, GRT, Paramount, Scepter, Stax, Wand. Open reel: GRT. Accessories: Le-Bo.

Imports: Viking (New Zealand), all Japanese labels. Music Craft Dist. of Hawaii Ltd., 636 Queen St. Zip: 96813. Tel: 533-1223. Owner & Mgr.: Walter Y. Kurokawa. (D). Cartridge 8-tr. & cassette: CTI, Caytronics, Fontana, Kudu, Lighthouse, Mercury, Original Sound, Philips, Plantation, Prestige, Project 3, SSS Int'l, Smash, Vanguard.

Nylen Bros. & Co. Ltd., 820 S. Beretania St. Zip: 96813. Tel: 538-1171. Cable: HOLTEN. Pres: William Nylen; Gen. & Sales Mgr.: Ed Nielsen. (D). Cartridge 8-tr.: A&M, Fantasy, Lehua, Mahalo, Tamlam/Motown. Cassette: A&M, Cetra, DGG, Fantasy, Lehua, Mahalo, Tamlam/Motown. Open reel: A&M, Fantasy, Ovation, Stereotape. Playback equip.: Automatic Radio, Standard Phono. Cartridge 8-tr.: A&M, Fantasy, Lehua, Mahalo, Tamlam/Motown. Cassette: A&M, Cetra, DGG, Fantasy, Lehua, Mahalo, Tamlam/Motown. Open reel: A&M, Fantasy, Ovation, Stereotape. Playback equip.: Automatic Radio, Standard Phono.

Records Hawaii Inc., 404 Piikoi, Zip: 96814. Tel: 536-3888. Mgr.: Carl Schumacher; Buyer: Michael Kelly. (OS). Romitz Import Center, 1365-30 Nuuanu Ave. Zip: 96817. Tel: 533-4638. Owner: Robert Matsushita. (D, I & E). Cartridge 8-tr.: Philips, Polydor, Pye, Sydney Thompson. Quadrasonic 8-tr.: Pye. Cassette: Same as cartridge 8-tr.

South Seas Rec. Dist. Inc., 2979A Koapaka St. Zip: 96819. Tel: 847-4077. Owner: William B. Tallant Jr. (D & RJ). Cartridge 8-tr.: Capitol, London, Pickwick, RCA. Quadrasonic 8-tr.: RCA. Cassette: Capitol, London, RCA, Tahiti. Open reel: London, RCA.

IDAHO

BOISE (Area Code 208)

Mountain States Wholesale Co., Sundries Centers Div., PO Box 7448, Zip: 83707. Tel: 375-8930. Dept. Mgr.: Bill Cossey. (RJ).

IDAHO FALLS (Area Code 208)

Slusser Whse. Co., 920 Lincoln Rd. Zip: 83401. Tel: 523-0775. Mgr.: N. M. Bradley; Buyer: Maxine Tapp. (RJ).

ILLINOIS

CHICAGO METROPOLITAN AREA (Area Code 312)

All Rec. Serv. Co., 2931 N. Pulaski Rd. Zip: 60641. Tel: 725-4426. Owner: Thomas B. Farrell; Mgr.: Don Zimmerman; Buyer: James J. Ahern. (OS & RJ). Alltapes Inc., 2623 N. Pulaski Rd. Zip: 60639. Tel: 342-6600. Mgr.: Kent Beauchamp; Buyer: Paul Buettel. (D, OS & RJ). Branches: Los Angeles, Calif.; Detroit, Mich.; Dallas, Tex.

Cartridge 8-tr., quadrasonic 8-tr., cassette & open reel: All lines. Accessories: Ampex, Le-Bo. Barney's One Stop, 3234 W. Roosevelt Rd. Zip: 60624. Tel: 826-1828. Pres.: W. J. Barney; Mgr.: Jimmy Bass; Buyer: Alice Warington. (OS). Capitol Recs., 6401 Gross Point Rd., Niles 60648. Tel: 647-8338. (D). Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel Apple, Harvest, Invictus, Island, Purple, Shelter, Columbia Recs. Sales, 5404 W. Touhy Ave., Skokie 60076. Tel: 463-0900. Regional Sales Dir.: Don Van Gorp; Branch Mgr.: Mert Paul. (D). Cartridge 8-tr.: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spindizzy. Quadrasonic 8-tr.: Columbia, Epic, CBS. Cassette & open reel: Same as cartridge 8-tr. Accessories: Blank loaded tape, carrying cases (Columbia).

Find Serv. Int'l, 150 N. Wacker Dr. Zip: 60606. Tel: 236-9818. (Sales office only). Home office: Terre Haute, Ind. Galgano Dist. Corp., 4135 W. Armitage Ave. Zip: 60639. Tel: 227-6110. Owner: Anthony Galgano; Mgr. & Buyer: John Galgano. (D & OS). Cartridge 8-tr., quadrasonic 8-tr., cassette & open reel: Ampex, GRT. Playback equip.: IDI, Kraco, Masterwork, Pax, Peerless, Tenna. Accessories: Audio Magnetics, GRT, 3M. (SEE ADVERTISEMENT)

Handleman Co., 3477 Touhy Ave., Lincolnwood 60645. Tel: 583-0770. Branch Mgr. & Buyer: Lawrence Hicks. (RJ). Home office: Detroit, Mich. Hit Recs. Inc., 10614 S. Mackinaw Ave. Zip: 60617. Tel: 734-2244. Owner: Charles N. Stephens; Mgr.: Charles A. Gilles; Buyer: Martha Cox. (D & RJ). Cartridge 8-tr. & cassette: GRT, RCA Camden. Playback equip.: Belle Wood, Capitol, Craig, Decca, Mayfair.

Little Al's Recortapes, 3216 W. Lawrence Ave. Zip: 60625. Tel: 478-6114. Owner & Mgr.: Al Temaner; Buyer: Dora Temaner. (OS & RJ). London Recs. Midwest Dist'g Corp., 6363 Gross Point Rd., Niles 60648. Tel: 647-0410. Mgr.: Mel Kahn; Ass't Mgr.: Stan Meyers. (D & OS). Cartridge 8-tr. & cassette: All lines. Open reel: London.

M C A Dist'g Corp., 7440 N. Frontage Rd., Skokie 60076. Tel: 674-9860. Dist. Mgr.: Dave Wulfsohn; Branch Mgr.: Tony Ignoffo. (D). Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr. excluding Vocalion.

M S Dist'g Co., 7901 N. Caldwell, Morton Grove 60053. Tel: 478-1133. Pres.: Milton T. Salstone. (D), (RJ) as Musical Isle of America Inc.). Home office: Los Angeles, Calif., Musical Isle of America Inc. Cartridge 8-tr. & cassette: CTI.

Mid-America Specialty Dist. Inc., 4025 N. Ravenswood Ave. Zip: 60613. Tel: 528-5600. Owner: Howard M. Rosen; VP: Felix Lazazeva; Buyer: Dan Serbins. (RJ). Branches: Louisville, Ky.; Youngstown, Ohio; Pittsburgh, Pa. Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), Mgr.: Anthony Daleandro; Buyer: L. Star. (RJ). See MS Dist'g Co. Pan American Recs. Inc., 3751 W. 26 St. Zip: 60623. Tel: 521-1100. Owners: H. & M.S. Frenkel; Mgr. & Buyer: F. Nava. (D, OS & RJ). Cartridge 8-tr. & cassette: Ansonia, Bego, Bernal, Buena Suerte, CBS de Mexico, CapLatino, Capri, Caytronics, Columbia, Cotique, Del Rio, Del Sur, Del Valle, Falcon, Fuentes, Keyloc, Magda, Marsol, Mex-Melody, Musart, Muscor, Norteno, Orfeon, Pato, Peerless, RCA (Latin), Rovi, Zarape, Zax. Accessories: Caddies (Athena, Metro); head cleaners (Specialty Sounds). (SEE ADVERTISEMENT)

Polish Rec. Center of America, 3055 Milwaukee Ave. Zip: 60618. Tel: 772-4044. Owner: Jan Wojenodka; Mgr.: J. Zielski. (I). Imports from Poland.

Ruby Sales, 4038 W. Armitage Ave. Zip: 60639. Tel: 276-5484. Owner: Reuben W. Lawrence. (RJ). Chet Schafer Prod'ns, 864 N. Ashland Ave. Zip: 60622. Tel: 421-4372. Owner & Buyer: Chet Schafer. (D). Cartridge 8-tr.: Bel-Aire, Chicago Polkas, Dyno, Halo, Jay Jay, Sound, Steljo. Cassette: Bel-Aire, Halo.

Scottsdale Dist. Co. Inc., 6012 S. Archer Ave. Zip: 60638. Tel: 735-3900. Sales Mgr. & Buyer: George Goldstein. (RJ). Singer One-Stop Recs. Inc., 1812 W. Chicago Ave. Zip: 60622. Tel: 486-7400. Owners: Joe & Fred Spiora; Mgr.: A. Tartol; Buyer: Fred Spiora. Branch: 2950 W. 63 St. Zip: 60629. Tel: 778-3534. Buyer: Mel Floss. Summit Dist., Inc., 7447 N. Linder Ave., Skokie 60076. Tel: 677-1621. Owners: Jack White, Seymour Greenspan; Sales Mgr.: Harold Davis. (D). Branches: Cincinnati, Ohio; Manomone Falls, Wis.

Cartridge 8-tr. & cassette: A&M, BASF, Black Jazz, Bold, Dot, Fantasy, Fiesta, Galaxy, Im'Press, Metromedia, Ode, Original Sound, Ovation, Paramount, Project 3, Up Front.

Susan Dist. Co. Inc. (div. of Lieberman Ent's.), 7330 Niles Center Rd., Skokie 60076. Tel: 674-4390. Mgr.: Harry S. Lusk; Buyer: Eric Reishus. (RJ). Home office: Minneapolis, Minn., Acme Music Serv. TD A Inc., 5059 S. Kedzie Ave. Zip: 60632. Tel: 471-5100. Pres.: Paul J. Glass; Exec. VP: Howard Treshansky. (D). Cartridge 8-tr. & cassette: Abkco, GNP, Motown, Musicor, Scepter, Stax, Thunderbird.

Taylor Electric Co., 3553 W. Peterson Ave. Zip: 60645. Tel: 588-2729. Sales Mgr.: Chuck Schroeder. (D, OS & RJ). Home office: Milwaukee, Wis. (see for prod. distributed).

Transcontinental Music Corp., 5301 Danvers Rd., Countryside 60525. Tel: 354-6804. VP Regional Mgr.: John Jossey; Branch Mgr.: R. Creighton. (RJ). Home office: Boston, Mass.

U D C Inc., 7901 N. Caldwell, Morton Grove 60053. Tel: 478-1133, 966-0150. Regional Mgr.: Sterling Devers; Branch Mgr.: Ralph Kidd. (D). Cartridge 8-tr.: United Artists, Blue Note, Liberty, UA Latino, Anthem, DGG, Event, Good News, Polydor, Poppy, Spring. Quadrasonic 8-tr.: United Artists, Liberty. Cassette: Same as cartridge 8-tr.

United Rec. Dist. Inc., 1827 S. Michigan Ave. Zip: 60616. Tel: 225-6605. Owner: Ernest Leaner; Mgr.: Bill Leaner. (D). Cartridge 8-tr. & cassette: Laff, Lavell, Modern, Motown, Stax. Accessories: Blank loaded cassettes.

Universal Music Mdrs. Inc., 9047 N. Terminal, Skokie 60076. Tel: 965-1810. Owners: Joe & Arthur Weiss; Mgr.: Joe Weiss; Buyer: Susan Skibbe. (OS & RJ). W E A Dist'g Corp., 2489 S. Wolf Rd., Des Plaines 60018. Tel: 298-3100. Regional Mgr.: Vic Faraci; Sales Mgr.: Irv Rothblatt; Promo. Co-ord.: Carol Ippolito; Prod. Co-ord.: Tom Parent; Warner Bros. Promo.: Roy Chiovari; Elektra Promo.: Bert Stein; Atlantic Promo.: Eddie Holland; Opm. Mgr.: Dick Spingola; Sales: Chester Silva, Marshall Neil, Nick Massi, Peter Pedutti. (D). Cartridge 8-tr. & cassette: Warner Bros., Atco, Atlantic, Asylum, Cotillion, Elektra, Nonesuch, Reprise, Alton, Bearsville, Bizarre, Brother, Capricorn, Chimneyville, Clean, Clintone, Dade, Pentagram, Raccoon, Rolling Stones, Signpost, Stanyan, Stoneflower, Straight, Win or Lose.

Lawrenceville (Area Code 618) Student Economic Development Corp. (div. of Executive Systems Inc.), 713 12 St. Zip: 62439. Tel: 943-5577. Mgr.: Marge Gilbert; Buyer: Mike Miller. (OS & RJ).

Peoria (Area Code 309) Curtis Eng'g Stereo Village, 721 N. Western Ave. Zip: 61604. Tel: 674-2372. Owner, Mgr. & Buyer: William A. Curtis. (D). Cartridge 8-tr.: A&M, Capitol, Columbia, Decca, Liberty, London, Reprise, United Artists, Warner Bros. Quadrasonic 8-tr. & cassette: Columbia, London, RCA. Playback equip.: Astrosonic, Automatic Radio, Bell & Howell, Bowman, Lloyds, Philco, Pioneer, Scott. Accessories: Blank loaded tape (BASF, Bell & Howell, Memorex, Specialty Sounds); cables & cleaners (Speedex). Sound Investment, 637R W. Main, Zip: 61606. Tel: 673-3887. Mgr.: Jay Goldberg. (OS).

Silvis (Area Code 309) Custom One Stop, 929 14 St. Zip: 61282. Tel: 792-2904. Buyer: V. Brown. (OS).

INDIANA

DECATUR (Area Code 219)

Midwest Dist., 138 N. Second St. Zip: 46733. Tel: 724-2066. Mgr.: Dolores Harker; Buyer: Kathy King. (RJ). Home office: Fort Wayne, Ind.

FORT WAYNE (Area Code 219)

Car-Tape Dist. Inc., 8339 N. Clinton Zip: 46825. Tel: 484-2556. Owner & Mgr.: Robert W. Cateaux; Buyer: Larry Radke. (D, OS & RJ). Cartridge 8-tr.: A&M, Ampex, Canean, Capitol, Columbia, Decca, Dooto, Epic, Fiesta, GRT, Gordy, Gross, Heart Warming, Liberty, Mercury, Motown, RCA, Rare Earth, Reprise, Sacred, Savoy, Sing, Skylite, Soul, Tamlam, United Artists, Warner Bros., Word. Cassette: A&M, Ampex, Canean, Capitol, Columbia, Decca, Dooto, Epic, GRT, Gordy, Gross, Liberty,

REDISCO OFFERS MORE TAPE FOR LESS MONEY!

UNRECORDED 8 TRACK CARTRIDGE TAPES

MADE IN U.S.A. HIGH QUALITY TAPE USED IN ALL CARTRIDGES. ATTRACTIVE IMPULSE SALE CARD, BOARD SLIP SLEEVE, LABELED.

CAT. NO.	PLAYING TIME	1-29	30 OR MORE
8T40	40 MINUTES	89¢ EACH	85¢ EACH
8T45	45 MINUTES	95¢ EACH	90¢ EACH
8T60	60 MINUTES	1.05 EACH	97¢ EACH
8T80	80 MINUTES	1.09 EACH	1.00 EACH



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Transcontinental Music Corp., 339 Broadway, Menands 12204. Tel: 436-9657. Mgr.: Jack Cross. (RJ). Home office: Boston, Mass.

● **AMSTERDAM (Area Code 518)**
Almor Playtime Co. Inc., Wallins Corner Rd. Zip: 12010. Tel: 842-2500. VP: Albert A. Hyman; Mgr.: & Buyer: Dick Sukel. (D, OS & RJ).
Branches: Syracuse, N.Y.; South Burlington, Vt.
Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, Liberty, Mercury, Pickwick, RCA, Scepter.
Accessories: Amberg, Le-Bo, Recoton.

● **BINGHAMTON (Area Code 607)**
G & G Rec. & Tape Dist., 174 Clinton St. Zip: 13905. Tel: 723-9489. Owner & Mgr.: Ken Glassman. (OS & RJ).

● **BUFFALO AREA (Area Code 716)**
Best & Gold Rec. Dist., 1790 Main St. Zip: 14208. Tel: 882-0427. Owners: Leonard Silver, Steve Brodie; VP Sales & Buyer: Dave Colson. (D).
Cartridge 4-tr., 8-tr. & cassette. All lines.
Buffalo One Stop Mgr. & Buyer: Dave Colson. (OS & RJ). See Transcontinent Rec. Sales.
Gold Dists., 1790 Main St. Zip: 14208. Tel: 882-0427. Owners: Leonard Silver, Steve Brodie; VP Buying & Sales: Dave Colson. (D).
Cartridge 4-tr., 8-tr. & cassette; All lines.
Jet TV Inc., 773 Niagara Falls Blvd., Amherst 14226. Tel: 835-0070. Owner & Sales Mgr.: Martin Lebovits. (D).
Cartridge 8-tr., cassette & open reel: Columbia, RCA.
Playback equip.: Fisher, Panasonic, Sanyo, Sony.
MCA Dist'g Corp., Shero Rd., Rt. 2, Hamburg 14075. Tel: 852-8318. Sales Mgr.: Maury Bloom. (D).
Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion.
Cassette: Same as 8-tr. excluding Vocalion.
Ruda's Dist'g Co., 915 Broadway, Zip: 14212. Tel: 852-3121. Owner: Don Ruda. (D).
Cartridge 8-tr. & cassette: Polka lines.
Soul Recs. One Stop Inc., 362 Broadway. Zip: 14204. Tel: 856-3049. Pres.: Del Broward; Mgr.: Gary Forbes; Buyer: Audrey A. Droward. (OS & RJ).
Transcontinent Rec. Sales, 1790 Main St. Zip: 14208. Tel: 882-0427. Owners: Leonard Silver, Steve Brodie; VP Sales & Buyer: Dave Colson. (D), (OS & RJ) as Buffalo One Stop).
Branches: Rochester, N.Y., Rochester One Stop; Syracuse, N.Y.; Syracuse One Stop; Cincinnati, Ohio, Ambat Recs.; Cleveland, Ohio, Northern Rec. Sales; Dayton, Ohio, Ambat Recs. (all OS & RJ).
U D C Inc., 316 Roat Dr., Angola 14006. Tel: 549-4122. Sales Mgr.: Joe Pinter. (D).
Cartridge 8-tr.: United Artists, Blue Note, Liberty, UA Latino, Anthem, DGG, Event, Good News, Polydor, Poppy, Spring.
Quadrasonic 8-tr.: United Artists, Liberty.
Cassette: Same as cartridge 8-tr.

● **FARMINGDALE, L.I. (Area Code 516)**
Variety Audio Prods. (div. of Audiophonics Inc.), 170 Central Ave. Zip: 11735. Tel: 293-5858. Owner & Buyer: David Shichman. (D, OS & RJ).
Cartridge 8-tr., cassette & open reel: Ampex, GRT.

● **FREPORT, L.I. (Area Code 516)**
Double B Recs. & Tape Corp., 240 E. Merrick Rd. Zip: 11520. Tel: 378-2222. Pres. & Mgr.: Bernard Boorstein; Buyer: Zeke Lenga. (D, OS & RJ).
Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, Kapp, Liberty, RCA, Scepter, United Artists, Wand.
Accessories: All lines.
Royal Sound Co. Inc., 409 N. Main St. Zip: 11520. Tel: 868-2880. Owner: M.A. Dayan; VP, Mgr. & Buyer: John E. Corbin. (E).
Exports: Blank tape, tape duplicating & playback equip., educational, commercial sound & consumer prods.

● **GREAT NECK, L.I. (Area Code 516)**
Playette Corp., 301 East Shore Rd. Zip: 11023. Tel: 487-3064. Owner: Sidney A. Evans. (I).
Imports: Pre-recorded tape—Ades, Festival, Pleiade (France), Hispavox (Spain), Cetra (Italy), Visaphone (Germany).

● **HICKSVILLE, L.I. (Area Code 516)**
Wilmi Sales, 3 Westmoreland Rd. Zip: 11801. Tel: 433-0337. Owner & Mgr.: Edward Smith. (OS).

● **HUNTINGTON STATION, L.I. (Area Code 516)**
Precision Electronics-The Stereo Center, 1335 New York Ave. Zip: 11746. Tel: 427-6900. Mgr.: H. Isaacs; Buyer: M. Patterson. (OS).

● **ISLAND PARK, L.I. (Area Code 516)**
Candy Stripe Recs. Inc., 17 Alabama Ave. Zip: 11558. Tel: 432-0047. Owner & Pres.: Bernard Keil; VP & Buyer: Arleen Keil. (D, OS & RJ).
Cartridge 8-tr. & cassette: A&M, Ampex, Capitol, Caytronics, Columbia, Decca, Liberty, Motown, RCA, United Artists.
Playback equip.: Capitol.
Accessories: Le-Bo.
Mr. Topp Tape Co. Inc., 150 Long Beach Rd. Zip: 11558. Tel: 889-5355. Pres. & Buyer: Lawrence Sonin; VP: Art Siegel. (D, OS, RJ & E).
Cartridge 8-tr. & cassette: All lines.
Accessories: Blank tape (Dynasound, TDK); all accessories.
Scott Dist'g Corp., 4245 Austin Blvd. Zip: 11558. Tel: 432-1234. Owner: Sidney Kruglick; Mgr.: Harvey Lefkowitz. (E).
Exports: Pre-recorded & blank tapes, tape recorders & playback equip.

● **JAMESTOWN (Area Code 716)**
Warren Radio Inc., 2208 Washington St. Zip: 14701. Tel: 484-1141. Mgr.: Merle R. Stoeltzing; Promo: Joseph German. (D).
Home office: Erie, Pa. (see for prod. distributed)

● **JERICHO, L.I. (Area Code 516)**
Polka Towne Music, 23 Marian Ln. Zip: 11753. Tel: 822-3198. Owner & Buyer: Teresa Zapolska. (D).
Branch: Westbury, L.I., N.Y.
Cartridge 8-tr.: Bel-Aire, Chicago, Cuca, Delta Int'l, Don-Joe, Dyno, Eurotone, Fiesta, Glo, Goodwill, Halo, Jay Jay, Jody, Le Mans, Monitor, Muza, Rave, Request, Rex, Ridge, Rim, Roulette, Sound, Starr, Steljo, Stella, Usana.
Cassette: Bel-Aire, Delta Int'l, Eurotone, Monitor, Rex, Stella.
Playback equip.: Automatic Radio

● **MELVILLE, L.I. (Area Code 516)**
Merco Ent's. Inc., 536 Broad Hollow Rd. Zip: 11746. Tel: 694-8990. Exec VP: Edward C. Khoury. Buyer: Sonny Kramer. (RJ).

● **MINEOLA, L.I. (Area Code 516)**
Zalytron Corp., 469 Jericho Tnkp. Zip: 11501. Tel: 747-3515. Pres.: N. Zalayet. (I & E).

● **MOUNT VERNON (Area Code 914)**
Luso Stereo Corp., 35 N. Fifth Ave. Zip: 10550. Tel: 667-7138. Owner & Mgr.: Idalino Cavaco. (I & E).
Imports from Brazil & Portugal.
Sentry Inds. Inc., 221 N. MacQuesten Pkwy. Zip: 10550. Tel: 664-2909. Pres.: Harold Rosen; Mgr.: Barry Rosen; Buyer: Barry Lane. (D, OS, RJ, I & E).
Cartridge 8-tr.: Sentry, Ampex, CMCA, Capitol, Columbia, Kinney, Livingston, MCA, Mercury, Pickwick, RCA, Radiant, UDC.
Quadrasonic 8-tr., cassette & open reel: Ampex, Columbia, UDC.
Imports: Espanol (Columbia), Philips (UK)

● **NEW YORK METROPOLITAN AREA (Area Code 212)**
A-1 Rec. Sales, 659 10 Ave. Zip: 10036. Tel: 246-1234/3330. Mgr. & Buyer: Otto Wilkinson. (OS). (SEE ADVERTISEMENT)
Acropole Corp. of America, 49 W. 72 St., Suite 7A. Zip: 10023. Tel: 628-6315, 874-4079. Pres.: Bruno G. Ronty. (D, OS, RJ & E).
Cartridge 8-tr. & cassette: Bruno.
Airdisc USA, 949 Broadway. Zip: 10010. Pres.: Alexej Ugrinsky. (E).
Alector Recs. Ltd., 367 W. 34 St. Zip: 10001. Tel: 563-2831. Pres.: Ted Starke. (I & E).
Imports: Pre-recorded tape from Greece
Alpha Dist'g Corp., 20 West End Ave. Zip: 10023. Tel: 586-6200. Owner: Harry N. Apostolelis; Mgr. & Buyer: Murray Viscoso. (D).
Cartridge 8-tr. & cassette: All lines. (SEE ADVERTISE-MENT)

American Album & Tape Dists., 850 Seventh Ave. Zip: 10019. Tel: 247-3188. Owner & Mgr.: David King. (D, I & E).
Cartridge 8-tr.: Veejay & cut-outs
Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 721-5599. Pres.: Andrej M. Poncic. (I).
Cartridge 8-tr. & open reel: Amadeo (Austria), Christophorus (Germany), Jugoton (Yugoslavia), Supraphon (Czechoslovakia)
Arovoc Rec. Corp. (RJ), See Olympic Rec. Ind.
Beta Recs. Dists. Inc., 599 10 Ave. Zip: 10036. Tel: 239-0440. Owner: John Halonka; Mgr. & Buyer: Ed Kleinbaum. (D).
Cartridge 8-tr. & cassette: CTI, GRT, Musicor.
Capitol Recs., 1370 Ave. of the Americas. Zip: 10019. Tel: 757-7470. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Purple, Shelter.
Cardinal Export Corp., 135 W. 29 St. Zip: 10001. Tel: 736-5855. Cable: COCARDINAL. Pres.: Arthur Lerner, Gen Mgr.: Bernardo Golden. (D & E).
Cartridge 8-tr., cassette & open reel: Angel, Camden, Capitol, Columbia, Coral, Decca, Epic, Gordy, Motown, RCA, Rare Earth, Soul, Tamla, VIP.
Playback equip.: RCA.
Accessories: Recoton; blank tape (Capitol).
Exports: Pre-recorded & blank tape & playback equip. (SEE ADVERTISE-MENT)

Casino Rec. Dists. Corp., 135 W. 23 St. Zip: 10011. Tel: 243-1130. Owner & Mgr.: Pedro C. Alvarez; Buyer: Ramon Castellanos. (D & OS).
Cartridge 8-tr. & cassette: Mayra, Panart, RCA Latin, Starbright.
Caytronics Corp., 240 Madison Ave. Zip: 10016. Tel: 889-0044. Pres.: Joe Cayre; VP: Lee Schapiro. (D).
Cartridge 4-tr., 8-tr. & cassette: CBS Latin prod., CBS Int'l, Caytronics, Mericana, Pronto (SEE ADVERTISE-MENT)

Columbia Recs. Sales, 45-24 83 St., Elmhurst 11373. Tel: 898-1900. Regional Sales Dir.: Paul Smith; Branch Mgr.: Ron Piccolo. (D).
Cartridge 8-tr.: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Int'l, RAK, Sound Stage 7, Spin-dizzy.
Quadrasonic 8-tr.: Columbia, Epic, CBS.
Cassette & open reel: Same as cartridge 8-tr.
Accessories: Blank loaded tape, carrying cases (Columbia).

Daro Exports Ltd., 366 Broadway. Zip: 10013. Tel: 962-4120. Owner & Mgr.: John R. Weinberg. (E).
Exports: Pre-recorded tape, blank tape, tape accessories.
Dayton Recs. Inc., 42 W. Eighth St. Zip: 10011. Tel: 533-4250. Owner & Buyer: Bob Friedman. (OS, I & E).

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(D)

Dayton Rec. Serv. Inc., 120 N. Main, Germantown 45327
Tel 855-6010 Mgr & Buyer Morris Leach (RJ)
Home office: Portsmouth, Ohio.
Ohio Rec. Rack Dists., 72 S. Main St., Miamisburg 45342
Tel 866-3629 Owner, Mgr & Buyer Chris Kondoff.
(RJ)

● **MANSFIELD (Area Code 419)**

Mobile Rec. Serv. Co., 64 Melody Ln Zip 44905 Tel 589-
6145 Mgr. Dick Leffler (OS).
Home office: Pittsburgh, Pa

● **PORTSMOUTH (Area Code 614)**

Dayton Rec. Serv. Inc., 640 Second St. Zip 45662. Tel
354-3188 Pres.: W. A. Carrington. VP, Mgr & Buyer,
Joe Taylor. (RJ)
Branch: Dayton, Ohio.

● **SPRINGFIELD (Area Code 513)**

Buckeye Recs. Co., 44 Warder St. Zip 45504 Tel 325-
7313 Pres & Mgr. Asen Kristoff, Buyer Mrs Joyce
Lesch. (RJ).

● **TOLEDO (Area Code 419)**

Bartley Co., 1001 Brown Ave. Zip 43607 Tel 241-5563
Pres. Richard Peckinpaugh (RJ).
Northwestern Dists., Inc., 2836 Sylvania Ave. Zip 43613
Tel 479-5241. Owner & Buyer George LaCourse (RJ).

● **TROY (Area Code 513)**

Ohio Magnetics Inc., 1576 McKaig Ave. Zip: 45373 Tel.
335-2600 Owner: C.E. Thompson. Mgr & Buyer R
Newton (OS).

● **YOUNGSTOWN (Area Code 216)**

Mid-America Specialty Dist., 819 Mahoning Ave. Zip
44502 Tel 744-8668. VP. Opns. Felix Lazazzera.
Branch Mgr.: Al Massullo (RJ).
Home office: Chicago, Ill.
Plaza Recs. Inc., 309 Boardman Plaza Zip 44512 Tel
758-5795. Owners: Frank A. Valcenti, Jack Smith,
Mgr.: Jerold Kaufman. Branch 37 Liberty Plaza Zip:
44505 Tel: 759-1800. Mgr. Thomas Temelkoff.
(OS).

OKLAHOMA

● **OKLAHOMA CITY (Area Code 405)**

All Recs. Inc., 520 Classen Blvd. Zip. 73106 Tel: 235-
3381. Mgr & Buyer. Bill Hill. (OS).
Bromo Dists. Inc., PO Box 60687. Zip. 73106. Tel: 521-
0301. Mgr. James D. Moran (D, OS & RJ).
Cartridge 8-tr.: Chess, Janus, Stax, Volt
Dulaney's Inc., 100 NW 44 St. Zip. 73118 Tel. 528-0511
Mgr.: Jake McDonald. Buyer Clyde C. Ball. (D & OS).
Cartridge 8-tr.: Ampex, Camden, Canaan, Capitol, Col-
umbia, GRT, Light, Mercury, RCA, United Artists, WEA
group, Word
Quadrasonic 8-tr.: Ampex, Capitol, Columbia, RCA,
United Artists.
Cassette: Same as cartridge 8-tr.
Open reel: Ampex, RCA
Playback equip.: Lear Jet
Accessories: Carrying cases (Le-Bo, RCA, Seebro);
blank loaded tape (RCA).
Arthur Fulmer, 1112 W. Main St. Zip 73106. Tel 235-
0388. Mgr.: Ralph Mays. (D & I).
Home office: Memphis, Tenn. (see for prod distrib-
uted).
MCA Dist'g Corp., 1733 NW 63 St. Zip. 73116 Tel 843-
3635. Sales Mgr.: Troy Bowen (D).
Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion
Cassette: Same as 8-tr. excluding Vocalion.
Western Mdsrs Inc., 133 NW 23 St. Zip: 73103. Tel: 525-
3632. Gen. Mgr.: Junior Baldwin (D, OS & RJ).
Home office: Amarillo, Tex. (see for prod distributed).

● **TULSA (Area Code 918)**

Bill's T Recs. Inc., 19 N. Harvard Zip: 74115. Tel 939-
6305. Owner & Pres.: Kenneth A. Horn. Mgr.: Connie
Moore. (OS).
Lepper Bros. Dist'g. 5708 E. Admiral Blvd. Zip: 74112 Tel
836-4100 Owner & Buyer Jerry Lepper. (D & RJ).
Cartridge 8-tr. & cassette: Canaan, Heart Warming,
Horizon, Impact, Light, Sing, Skylite, Tempo, Word
Oklahoma News Co., 909 W. 23 St. Zip 74107 Tel 584-
4754 Owner: R. Glenn White. Mgr.: Stanley E. White.
Buyer: Katy Hayes. (D).
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca,
GRT, London, Mercury, Musicor, Paramount, RCA.
Playback equip.: Automatic Radio, Belle Wood, Cap-
itol
Accessories: Complete line of name brands

OREGON

● **EUGENE (Area Code 503)**

Cascade Rec. Serv., 164 W. Broadway, Zip 97401. Tel.
342-6932. Owner: Ronald E. Prindle; Mgr. & Buyer:
David C. Town (OS).

● **PORTLAND AREA (Area Code 503)**

International Tapes Ltd., 717 SE 214. Gresham 97030 Tel
666-6165. Owner & Buyer David Mix (D, OS, RJ &
E)
Cartridge 8-tr.: ITL, Livingston, Prestige
Quadrasonic 8-tr.: Livingston.
Cassette: Same as cartridge 8-tr.
Playback equip.: AGS, Audio Reflex
Accessories: Headphones & stereo accessories (ITL).
plugs (RCA).

Portland One Stop, 511 SW Sixth Ave. Zip. 97204 Tel
226-3669 Owners & Mgrs.: Martin C. McMahon, Tom-
mie Rossmann; Buyer. Tommie Rossmann. (OS).
Sea-Port Rec. One Stop (div. of Fidelity Rec. & Tape Sales
Inc.), 21 NE Seventh Ave. Zip 97232 Tel 234-0965
Mgr.: Tom Choate. (OS)
Home office: Seattle, Wash. Fidelity Rec. & Tape Sales
Inc. (D).

● **ROSEBURG (Area Code 503)**

Paul Jackson Whse. Co., 1308 NW Park St. Zip 97470
Tel: 672-4262. Pres. & Buyer Paul Jackson, Mgr
Brad Bradstreet. (RJ).

● **SALEM (Area Code 503)**

United Tape Dists., 752 Lancaster Dr. NE Zip 97301 Tel
585-6584 Owner & Mgr. Michael J. Percival. (D)
Cartridge 8-tr.: All lines

PENNSYLVANIA

● **ALTOONA (Area Code 814)**

Central One Stop Inc., 1816 Union Ave. Zip 16601 Tel
944-5381 Mgr & Buyer. Richard Heaton (D, OS &
RJ)
Cartridge 8-tr. & cassette: All lines.
Playback equip.: Dyn Sonic, Heritage, Panasonic, Rob-
erts Tenna, Toyo.
Accessories: Amberg, Recoton

● **BETHLEHEM (Area Code 215)**

Rave. 415 Buchanan St. Zip 18015 Tel 865-1941 Owner
& Mgr.: Joe Timmer (D)
Cartridge 8-tr.: Fiesta, Jay Jay, Rave, Ridge, Stella

● **BLOOMSBURG (Area Code 717)**

Arcus Bros. Stereo Centers, PO Box 569. Zip: 17815 Tel
784-8600 Owners & Mgrs. Mike & Steve Arcus. (I)

● **CONEMAUGH (Area Code 814)**

Page Rec'g Co., 345 Second St. Zip 15909. Tel 539-
8117. Owner & Mgr. Al Page (D & RJ)
Cartridge 8-tr.: Canaan, Jay Jay, Lee, Marjon, Page,
Request, V. Word.
Cassette: Canaan, Page, V. Word.
Playback equip.: Audiovox, Electrographic, Roberts,
Toyo.

● **ERIE (Area Code 814)**

Mobile Rec. Serv. Co., 2908 W. 33 St. Zip 16506. Tel
833-7038. Mgr. & Buyer. Jim McKnight (OS).
Home office: Pittsburgh, Pa.
Warren Radio Inc., 1315 Peach St. Zip: 16512. Tel 454-
5285. Pres.: W. M. Schuster; Mgr. Judith E. Bloom
(D).
Branches: Jamestown, N.Y., Meadville, Pa.
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca,
Liberty, Mercury, Morris, RCA, United Artists.

● **HARRISBURG (Area Code 717)**

D & H Dist'g Co. (Rec. & Tape Div.), 500 Terminal Rd., Camp
Hill 17011. Tel 761-2805. Mgr. David Press, Buyer
Eugene Diveglia. (D, OS & RJ). Exec. office: 2525 N
Seventh St. Zip. 17105 Tel 236-8001.
Branch: Savage, Md (D, OS & RJ).
Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia,
Decca, Disneyland, Epic, GRT, Gordy, Jubilee, Kapp,
Liberty, Mercury, Modern, Motown, Musicor, Original
Sound, Paramount, Pickwick, Polydor, RCA, Radiant,
Scepter, Soul, Springboard, Tamla, United Artists,
Word.
Playback equip.: Lear Jet, RCA.
Accessories: Amberg, Capitol, Decca, Le-Bo, RCA,
Recoton, Rubbermaid, TDK
Sounds Dist'g Corp., 612 Cedar Ave. Zip 17101. Tel 236-
1773. Mgr.: Ted Banko. (OS & RJ).
Home office: Pittsburgh, Pa

● **KINGSTON (Area Code 717)**

Record Town Inc., 449 Northampton St. Zip: 18704 Tel
288-6536 Pres & Mgr.: Joe Nardone (RJ).

● **LEHIGHTON (Area Code 717)**

Barnes Rec. Dists., PO Box 296 Zip 18235 Tel 645-
2321 Owner & Mgr.: William Barnes (OS & RJ)

● **LEWISTOWN (Area Code 717)**

Mobile Rec. Serv. Co., 104 Logan St. Zip 17044. Tel. 248-
6442 Mgr. John Houser. (OS).
Home office: Pittsburgh, Pa.

● **MEADVILLE (Area Code 814)**

Warren Radio Inc., 1198 Park Ave. Zip: 16335 Tel: 336-
3147. Mgr.: Wilson Hoellein. (D).
Home office: Erie, Pa. (see for prod distributed)

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(215) CE 5-2726 (215) CE 5-2714

PHILADELPHIA METROPOLITAN AREA (Area Code 215)

(Also see listings in Cherry Hill, N.J.) A & L Dist. Inc., SE Corner 30 & Thompson Sts. Zip: 19121. Tel: 765-4300. Owner: Albert Melnick; Mgr.: Si Paul; Buyer: Marty Blum; OS Mgr.: Gordon Gibson; RJ Mgr.: Saul Melnick (D, OS & RJ). Cartridge 8-tr., cassette & open reel: All lines. Playback equip.: Hitachi, Mikado. Accessories: Ampex, Kimco, Le-Bo, Recoton, TDK, Wollensak. (SEE ADVERTISEMENT) B B Recs., 257 Bayard Rd., Upper Darby 19082. Tel: 532-4473. Pres.: Bernard Binnick (D). Distributes: Close-outs. Bandstand Rec. Serv. Pres.: Ernie Santone; Buyer: Rick Simone. (OS & RJ). See Chips Dist'g. Capitol Recs., 7 Bala Ave., Bala Cynwyd 19004. Tel: 835-2450 (D). Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Inivictus, Island, Purple, Shelter. Chips Dist'g (div. of Abkco Inds. Inc.), 2750 N. Broad St. Zip: 19132. Tel: 226-4600 Pres. & Gen. Mgr.: Ernie Santone (D). (D as Hitsville of Pennsylvania). (OS & RJ as Bandstand Rec. Serv.). Cartridge 8-tr. & cassette: Abkco, Chart, Dial, Disneyland, Dooto, Fiesta, Fontana, GRT, Limelight, Mega, Mercury, Ovation, Philips, Project 3, Savoy, Smash, Vertigo. (SEE ADVERTISEMENT) Columbia Recs. Sales, IV8 Bldg., 1700 Market St., Suite 2708. Zip: 19103. Tel: 567-7601. Branch Mgr.: Eud Masterson (D). Cartridge 8-tr.: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Douglas, Entrance, Great Western Gramophone, Le Cam, Monument, Mums, New Design, Panda, Philadelphia Intl, RAK, Sound Stage 7, Spindizzy. Quadrasonic 8-tr.: Columbia, Epic, CBS. Cassette & open reel: Same as cartridge 8-tr. Accessories: Blank loaded tape, carrying cases (Columbia). Norman D. Cooper Inc., 6222 Lebanon Ave. Zip: 19151. Tel: 878-9591. Pres.: Norman D. Cooper; Mgr.: Val Shively; Buyer: Steve Johnson. (OS). District Recs. (OS & RJ). See Schwartz Bros. Inc. Global Rec. Sales, 1914 Fairmount Ave. Zip: 19130. Tel: 769-0900. Owner: Ed Barbier. (OS & E). Hitsville Of Pennsylvania. (D). See Chips Dist'g. Cartridge 8-tr. & cassette: Black Forum, Chisa, Ecology, Gordy, Motown, Mowest, Rare Earth, Soul, Tamlia, VIP, Weed. House of Sounds Inc., Quarry & Hamilton, Darby 19023. Tel: 586-0821. Owner: John La Monte; Mgr.: Walter F. Ritter Jr.; Buyer: Bernard Binnick. (D & RJ). Cartridge 8-tr. & cassette: Close-outs. Music Serv. Inc., 3110 Alpine Dr., Dresher 19025. Tel: 629-1166. Owner: Jerry Rappaport. (RJ). Rec O Rac Dist., 7345 West Chester Pike, Upper Darby 19082. Tel: 734-1606. Owner, Mgr. & Buyer: Harry Blaufeld. (RJ). Record Rendezvous Inc., 134 S. 20 St. Zip: 19103. Tel: 567-9424. Owner: Edward R. Marcus; Mgr.: R. Richard; Ass't Mgr.: Joanne Small; RJ Mgr.: Ben Thau; Buyer: Cinnie Tearson. (OS & RJ). Richman Bros. Recs. Inc., 4308 Parkside Ave. Zip: 19104. Tel: 477-1742. Owners: Jerold, Allen & Richard Richman; Buyer: Robert Herod. (D, OS & RJ). Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, GRT, Jubilee, Prestige, Savoy. Playback equip.: Decca, Masterwork. Accessories: Blank tape (CMC). Schwartz Bros. Inc., 8040 Roosevelt Blvd., Suite 306. Zip: 19152. Tel: 335-0150. Mgr.: James O'Rourke. (D). (OS & RJ as District Recs.). Home office: Washington, D.C. Cartridge 8-tr., cassette & open reel: All lines. (SEE ADVERTISEMENT) Scorpio Music Dist. Inc., 6612 Limekiln Pike. Zip: 19138. Tel: 924-7517, 549-5772. Pres.: Michael Adler; Mgr.: F. J. Philipp; Buyer: Tyrone Smith. (OS & RJ). (SEE ADVERTISEMENT) Universal Tape City One Stop & Rack Serv. (div. of Universal Recs.), 919 N. Broad St. Zip: 19123. Tel: 235-2726. Owner: Harold Lipsius; Mgr. & Buyer: Robert Perloff. (D, OS & RJ). Cartridge 8-tr.: A&M, Ampex, CTI, DGG, Enterprise, Fiesta, GRT, Groove Merchant Int'l, Ko-Ko, Laff, Mercury, Motown group, Muscor, Nashboro, Original Sound, Paramount, Philips, Plantation, Polydor, RCA, Scepter, Smash, Stax, Sure, Thunderbird, Vanguard, Volt, Word. Quadrasonic 8-tr.: A&M, Ampex, Capitol, Columbia, GRT, Liberty, Ode, RCA. Cassette: Same as cartridge 8-tr. Open reel: A&M, Ode. Accessories: Cleaners & cases (Le-Bo, Maxell). (SEE ADVERTISEMENT) Villanueva Asturias Corp., 401 W. Girard Ave. Zip: 19123. Tel: 236-4544. Owner: J. Villanueva; Mgr.: Paul Villanueva. (D, OS, RJ, I & E). Branch: 2331 N. Front St. Zip: 19123. Tel: 739-3300. Mgr. & Buyer: M. Villanueva. (D & OS). Cartridge 8-tr. & cassette: All Art, Alma Hispana, Ansonia, Caytronics, Clubman, Discolando, Fuentes, Miami, Musart, Neliz, Palacio, Peerless, Philips, Polydor, RCA, Rico, Soave. Imports from Argentina, Brazil, Colombia, Spain. Accessories: Cases (Greco), cleaners (Emsaco).

PITTSBURGH METROPOLITAN AREA (Area Code 412)

A & C Tape Dist., 2731 Brownsville. Zip: 15227. Tel: 884-2127. Owners & Mgrs.: John R. Hoebler, Gene Jakiela; Buyer: Jack Floto. (D, OS, RJ, I & E). Cartridge 8-tr., cassette & open reel: All lines. East Coast Dist., 633 Liberty Ave. Zip: 15222. Tel: 281-6344. Owner & Mgr.: Nick Lomakin. (OS & RJ). Handleman Co., 941 Behan St. Zip: 15133. Tel: 321-4884. Mgr. & Buyer: Sam Couch. (RJ). Home office: Detroit, Mich.

M C A Dist'g Corp., 1332 Fifth Ave. Zip: 15219. Tel: 391-4450. Sales Mgr.: Rick Wepper. (D). Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr. excluding Vocalion. Mid-America Specialty Dist. Inc., 6255 Library Rd., Bethel Park 15102. Tel: 466-1020. Mgr.: Edward Beck. (RJ). Home office: Chicago, Ill. Mobile Rec. Serv. Co., PO Box 2879. Zip: 15230; 2716 Penn Ave. Zip: 15222. Tel: 391-0452/8182. Owner: Maurice F. Oseroff; Buyer: Ted Howell. (DS). Branches: Largo, Fla.; Richmond, Ind.; Freeland, Mich.; Albany, N.Y.; Mansfield, Ohio; Erie, Lewistown, Pa.; Friendly, W.Va. Record World-One Stop, 1332 Fifth Ave. Zip: 15219. Tel: 391-7429. Owner, Mgr. & Buyer: Barney Stein. (OS & RJ). Jack H. Samuels & Co. Inc., 5117 Baum Blvd. Zip: 15224. Tel: 683-8800. Owner & Pres.: Jack H. Samuels; Mgr. & Buyer: Roy T. Leger. (D). Cartridge 8-tr. & cassette: Ampex, Atlantic, Capitol, Columbia, Decca, Dooto, Epic, Liberty/UA, Mercury, Motown. Playback equip.: Automatic Radio, Fisher, Hitachi. Accessories: Comm Inds., Le-Bo, Metra Electronics. Sounds Dist'g Corp., 1627 Penn Ave. Zip: 15122. Tel: 281-2263. Pres.: Norton L. Kalinsky; Mgr. & Buyer: Mike Gisser. (OS & RJ). Branch: Harrisburg, Pa.

SCRANTON (Area Code 717)

Bellnash Dist'g Co., 80 Elmhurst Blvd. Zip: 18505. Tel: 342-1021. Pres. & Mgr.: Richard Plotkin. (D). (RJ as Tape Promos. Inc.). Cartridge 8-tr.: Adell, GRT, Jay Jay, Premier, Request. Cassette & open reel: GRT. Playback equip.: Boman. Accessories: Amberg, Le-Bo, Soma. Tape Promos. Inc. (RJ). See Bellnash Dist'g Co. U D C Inc., 312 S. Braddock Ave. Zip: 15221. Tel: 242-2469. Sales Mgr.: Perry O'Malley. (D). Cartridge 8-tr.: United Artists, Blue Note, Liberty, UA Latino, Anthem, DGG, Event, Good News, Polydor, Poppy, Spring. Quadrasonic 8-tr.: United Artists, Liberty. Cassette: Same as cartridge 8-tr.

RHODE ISLAND

PROVIDENCE (Area Code 401) Beacon Shops Inc., 821 N. Main St. Zip: 02904. Tel: 861-7500. Mgr.: James Israeloff; Buyers: James Israeloff, Tom Momborg. (OS).

SLATERSVILLE (Area Code 401) A B C Rec. & Tape Sales, Steel St./Industrial Park. Zip: 02876. Tel: 769-7700. Regional VP: Milton Israeloff; Branch Mgr.: Sam Israeloff; Sales Mgr.: Bernie Frezza. (RJ). Home office: Seattle, Wash. (D & RJ).

SOUTH CAROLINA

ABBEVILLE (Area Code 803) Savitz Rec. Center Inc., 115 Court Sq. Zip: 29620. Tel: 459-2172. Owner & Mgr.: Allen Savitz. (OS).

MYRTLE BEACH (Area Code 803) Myrtle Beach Stereo Tape Center, 506 Ninth Ave. N. Zip: 29577. Tel: 448-6524. Pres. & Owner: Bruce C. Wemett. (RJ).

PIEDMONT (Area Code 803) Cooper's One Stop, Rt. 3. Zip: 29673. Tel: 845-9173. Owner: George Cooper; Mgr. & Buyer: George Cooper III. (RJ).

TENNESSEE

COOKEVILLE (Area Code 615) Rack Ent's., 1570 Brown Ave. Zip: 38501. Tel: 526-9709. Mgr.: Bill Amonette; Buyer: Bob Amonette. (RJ).

KNOXVILLE (Area Code 615) Knox Rec. Rack Co., PO Box 11167, 1539 Almerston Rd. Zip: 37919. Tel: 584-8531. Owners: Sam Morrison, Jay Jacobs; Mgr. & Buyer: Jay Jacobs. (D, OS & RJ). Cartridge 8-tr.: Ampex, GRT, RCA, Scepter. Quadrasonic 8-tr.: RCA. Cassette: Ampex, GRT, RCA. Playback equip.: Panasonic. Accessories: Recoton. Tucker's Rec. Shop, 22 1/2 Market Mall. Zip: 37902. Tel: 522-9300. Owner: Martin T. Robertson; Mgr. & Buyer: Ernest E. Frankenberg. (OS).

MEMPHIS (Area Code 901) Blackwood Bros. Rec. Dist., 209 N. Lauderdale. Zip: 38105. Tel: 527-4349. Owner: James Blackwood; Mgr. & Buyer: Doyle Blackwood. (OS & E).

Boss Ugly Bob Rec. Shop, 726 E. McLemore. Zip: 38106. Tel: 774-6400. VP & Buyer: Claudette Catron. (OS). Arthur Fulmer, 260 Monroe Ave. Zip: 38101. Tel: 525-5711. Owner: Arthur Fulmer; Mgr. & Buyer: Ron Edmondson. (D & I). Branches: Monrovia, Calif.; Miami, Orlando, Fla.; Indianapolis, Ind.; Louisville, Ky.; Minneapolis, Minn.; St. Louis, Mo.; Charlotte, N.C.; Oklahoma City, Okla.; Dallas, Houston, Tex.; Richmond, Va. Cartridge 8-tr. & cassette: All major lines. Playback equip.: Arthur Fulmer (Japan). Handleman Co., 2795 Hangar Rd. Zip: 38118. Tel: 365-8530. Mgr.: Robert Capps; Buyers: Robert Capps, Jerry Hackler. (RJ). Home office: Detroit, Mich. Hot Line Rec. Dist. Inc., 596 Lane Ave. Zip: 38105. Tel: 525-0756. Pres. & Mgr.: Jim Crudgington; Buyer: Dwight Mullins. (D, OS & RJ). Cartridge 8-tr.: Ampex, Camden, Enterprise, Fantasy, GRT, Modern, Nashboro, RCA, Stax. Quadrasonic 8-tr.: Ampex, Columbia, RCA. Open reel: Ampex, RCA. Accessories: Fidelitone, Le-Bo.

M C A Dist'g Corp., Plaza Office Bldg., Suite 225, 3387 Poplar Ave. Zip: 38111. Tel: 458-4750. Sales Mgr.: Graham Hediker; Promo. Mgr.: Bruce Bowles. (D). Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr. excluding Vocalion. Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp). Mgr.: Rick Cohen. (RJ). See Record Sales Corp. Poplar Tunes Rec. Shop Inc., 308 Poplar Ave. Zip: 38103. Tel: 525-6348. Owners: Frank Berretta, John Novarese; Mgr.: Frank Berretta; Buyer: Fred Rogers. Branch: 4195 Summer Ave. Zip: 38122. Tel: 324-3855. Mgr.: Tommy Strange; Buyer: Rose Salais. (OS). Record Sales Corp., 3000 Fleetbrook Dr. Zip: 38116. Tel: 332-3650. Mgr.: Sidney R. Melvin; Sales Mgr.: Stan Daniel; Buyer: Joe Polidor Jr.; Promo.: Ronald Cordell. (D). (RJ as Musical Isle of America Inc.) Home office: Los Angeles, Calif., Musical Isle of America Inc. Cartridge 8-tr. & cassette: ABC, A&M, Ampex, Amy, Avco, Backbeat, Bell, Blue Note, Brunswick, Buddhad group, Cadet, Cadet/Concept, Checker, Chess, Chisa, Command, Cream, Dakar, Deram, Dot, Double Shot, Duke, Dunhill, Famous Music group, GNP Crescendo, GRT, GWP, Giant, Hi, Hob, Im' Press, Impulse, Jewel, Kent, Laurie, Living Language, London, Mala, Mega, Mercury group, Metromedia, Modern, Money, Motown, Ode, Paramount, Parrot, Paula, Peacock, Perception, Playboy, Rare Earth, Roulette, Royal American, Scepter, Songbird, Soul, Summit, Statue, Tamlia, Tangerine, 20th Century-Fox, VIP, Wand.

Ronsar Ent's Inc., 621 Chelsea Ave. Zip: 38107. Tel: 525-4366. Pres.: S. S. Semmer. (I & E). Stereo Dist., Memphis Inc., 1803 Winchester Rd. Zip: 38116. Tel: 332-5256. Pres. & Mgr.: W. H. Crosno Sr.; Buyer: Donna Hart. (D). Cartridge 8-tr. & cassette: All lines. Playback equip.: Audiovox, Lear Jet. Accessories: Complete line.

NASHVILLE (Area Code 615)

Find Serv. Int'l., 1719 West End Ave. Zip: 37203. Tel: 329-3925. (Sales office only). Home office: Terre Haute, Ind. Music City Rec. Dist. Inc., 25 Lincoln St. Zip: 37202. Tel: 255-7315. Owner: Hutch Carlcock; Mgr.: Ted Adams; Buyer: Robert Tidwell. (D). Cartridge 8-tr. & cassette: All lines. Accessories: Carrying cases (Le-Bo, Rubbermaid). Nashville Rec'g Servs., PO Box 653, 822 19 Ave. S. Zip: 37202. Tel: 327-0856. Gen. Mgr. & Buyer: N. Luchini. (D). Cartridge 8-tr. & cassette: Boss, HSE, King David, NRS, Proclaim.

TEXAS

AMARILLO (Area Code 806) Western Mdrsr. Inc., PO Box 1969, 421 E. 34 St. Zip: 79105. Tel: 376-6251. Owner: Sam Marmaduke; Mgr.: R. H. Williamson; Buyer: Ed Perry. (D, OS & RJ). Branches: Oklahoma City, Okla.; Dallas, Houston, Tex. Cartridge 8-tr., cassette & open reel: Ampex, Capitol, Columbia, GRT, Muscor, RCA, SSS Int'l, Scepter, all Spanish labels. Accessories: Amberg, Capitol, Le-Bo, Recoton.

ARLINGTON (Area Code 817) J.L. Marsh of Texas (div. of Pickwick Int'l Inc.), PO Box 5446, 3107 Ave. "E" E. Zip: 76011. Tel: 261-0303. Gen. Mgr.: Jim Scheuch; Buyer: Lee Adams. (DS & RJ). Home office: Minneapolis, Minn., Heilicher Bros. Inc. (D).

AUSTIN (Area Code 512) Tom Bishop Whse., PO Box 3670, Zip: 78764. Tel: 288-1754. Owner & Mgr.: Tom Bishop. (D & RJ). Cartridge 8-tr.: Bego, Buena Suerte, Caytronics, Chachalaca, Del Sur, El Pato, El Zarape, Good Luck, Gut, Impacto, Keycol, Latin Soul, Magda, Marsol, Mex-Melody, Mr. G. Norteno, Nuevo, Zaz.

CORPUS CHRISTI (Area Code 512) Sigler Ent's., 2724 McCain Dr. Zip: 78410. Tel: 241-1073. Owner: Harry Sigler. (RJ, I & E).

● **RICHMOND (Area Code 703)**

Dean's One Stop Ltd., PO Box 26205, Zip: 23260. Tel: 358-1527. Pres. & Buyer: Dean Hogue; Mgr.: Robert Marshall. (OS & RJ).

Arthur Fulmer, 2911 W. Moore St. Zip: 23230. Tel: 355-7933. Mgr.: Stuart Dillenger. (D & I).
Home office: Memphis, Tenn. (see for prod. distributed).

Meridian Electronics Inc., 1001 W. Broad St. Zip: 23220. Tel: 355-6521. Mgr. & Buyer: D. W. Tinsley. (D, OS & RJ).

Cartridge 8-tr.: Ampex, Capitol, Columbia, Decca, GRT, Liberty, Scepter, United Artists.
Cassette: Same as 8-tr. excluding Ampex.
Playback equip.: Automatic Radio, Capitol, Channel Master, Mayfair, Ross, Sony.

Mollen Bros. Inc., 2727 W. Broad St. Zip: 23220. Tel: 353-4477. Owner & Buyer: Alfred Mollen; Mgr.: Eugene S. Newman. (D).

Cartridge 8-tr.: Capitol, Liberty, Peters Int'l, Scepter, United Artists.

Playback equip.: Audiovox, Lear Jet, TNT.
Pat's One Stop (div. of Entertainment Inc.), PO Box 2219, 17 & Venable Sts. Zip: 23217. Tel: 648-4791. Owner: Pat Cohen; Mgr.: Bill Johnson; Buyer: Betty Brown. (D, OS, RJ & E).

Cartridge 8-tr., cassette & open reel: Capitol, Columbia, Decca, GRT.
Playback equip.: Tenna, Toyo.

● **ROANOKE (Area Code 703)**

Turner Candy Co., 516 Rorer Ave. SW. Zip: 24008. Tel: 342-0500. Owner, Mgr. & Buyer: A. L. Turner. (RJ).

WASHINGTON

● **SEATTLE (Area Code 206)**

A B C Rec. & Tape Sales, 729 S. Fidalgo St. Zip: 98108. Tel: 763-8600. Pres.: Lou Laventhal; Mgr.: Chuck Blacksmith. (D & RJ).

Branches: Los Angeles, Calif. (OS & RJ); Denver, Colo. (OS & RJ); Atlanta, Ga. (OS & RJ); Des Moines, Iowa (OS & RJ); Detroit, Mich. (OS & RJ); Cherry Hill, N.J. (OS & RJ); Slatersville, R.I. (RJ); Dallas, Tex. (RJ); Salt Lake City, Utah (D, OS & RJ).

Cartridge 8-tr. & cassette: A&M, Ampex, Coral, Decca, Fantasy, GRT, Kapp, Mercury, Original Sound, Paramount, RCA, Scepter, Uni, Vanguard, Wand.
Open reel: A&M, Ampex, Fantasy, GRT, RCA, Stereo Tape.

Playback equip.: Belair, Decca, Electra, Tenna, Toyo.
Accessories: Head cleaners, storage cases, demagnetizers, cleaning kits, (Le-Bo); storage cases (Amberg); blank loaded tape, head cleaners, storage cases (Decca).

Ballard Rec. Dist., 5512 20 Ave. NW. Zip: 98107. Tel: 782-8616. Owner: Herbert S. Johnson. (I).
Imports: Pre-recorded tape from Finland, Norway, Sweden.

Capitol Recs., 5511 First Ave. S. Zip: 98108. Tel: 767-7605. (D).

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Purple, Shelter.
Disc City One Stop, 410 Elliott Ave. W. Zip: 98119. Tel: 282-7555. Owner & Mgr.: Larry Dolfgo; Buyer: Norma Bigelow. (OS).

Fidelity Rec. & Tape Sales Inc., 309 Boren Ave. N. Zip: 98109. Tel: 682-9370. VP & Gen. Mgr.: Wallis J. Tolles; Buyer: Robert Hards. (D & OS).

Branch: Portland, Ore., Sea-Port One Stop. (OS).
Cartridge 8-tr. & cassette: Ampex, Bell, Buddah, GRT, Mercury, Motown, RCA, Ranwood.

General Rec. Serv. Inc., 6565 Seventh Ave. S. Zip: 98108. Tel: 767-7444. Pres. & Mgr.: Paul H. Porteus; Buyer: P. J. Porteus. (RJ).

Major Dist., 620 NW Bright St. Zip: 98107. Tel: 789-1600. Owners: C.P. Paxchall, J.E. Gollihur, R.G. Anderson; Mgr.: R.G. Anderson; Buyer: James Kinney. (RJ).

Orwaka Dist'g Co., PO Box 9462, 432 Yale Ave. N. Zip: 98109. Tel: 682-1844. Gen. Mgr.: Gary E. Seibert; Sales Mgr.: George Bigley. (D, I & E).

Cartridge 8-tr.: Arhoolie, Caedmon, Colonial, Eurotone, Monitor, Specialty, Standard.
Cassette: Caedmon, Cetra, Colonial, Eurotone, Folkways, Monitor, Specialty, Standard.
Open reel: Caedmon.

Transcontinental Music Corp., 9860 40 Ave. S. Zip: 98118. Tel: 725-2500. Mgr.: Al Zangrillo. (RJ).
Home office: Boston, Mass.

U D C Inc., 979 John St. Zip: 98109. Tel: 624-7607. Sales Mgr.: Richard Cummings. (D).

Cartridge 8-tr.: United Artists, Blue Note, Liberty, UA Latino, Anthem, DGG, Event, Good News, Polydor, Poppy, Spring.
Quadrasonic 8-tr.: United Artists, Liberty.
Cassette: Same as cartridge 8-tr.

WEST VIRGINIA

● **CHARLESTON (Area Code 304)**

3-D Electronics Inc. (RJ). See 3-D Whse. Co.
3-D Whse. Co., 780-A Walnut St. Zip: 25320. Tel: 984-9488. Owner & Buyer: D. L. Ferrell; Mgr.: Dennis

Johnson. (D). (RJ as 3-D Electronics Inc.).
Cartridge 8-tr.: Decca, Heart Warming, Jim. Kapp, MCA, Pickwick, RCA, Rebel, Uni, Word.
Quadrasonic 8-tr.: RCA.
Cassette: Same as cartridge 8-tr.
Playback equip.: Ampex, Audiovox, Belair, Boman, CTI, Electra, Electro, Ross, Weltron.
Accessories: Blank tape (Capitol, Certron); carrying cases (Le-Bo); speakers (Argos).

● **FRIENDLY (Area Code 304)**

Mobile Rec. Serv. Co., PO Box 67. Zip: 26146. Tel: 657-2748. Mgr.: Don R. Gretz. (OS).
Home office: Pittsburgh, Pa.

● **HUNTINGTON (Area Code 304)**

Music Man Inc., 1941 Third Ave. Zip: 25703. Tel: 522-7551. Pres.: F. J. McGlynn; Mgr.: C. L. Blankenship; Buyer: Tom Sheets. (OS & RJ).

● **SOPHIA (Area Code 304)**

Sophia Discount, 420 Main St. Zip: 25912. Tel: 683-9088. Owner: Judith Pack. (RJ).

WISCONSIN

● **BELOIT (Area Code 608)**

Festival of Song Music Co., PO Box 101. Zip: 53511. Tel: 362-3106. Owner & Buyer: E. L. Myers; D&E Mgr.: Richard L. Myers; OS Mgr.: David R. Myers. (D, OS & E).

Cartridge 8-tr. & cassette: Cansan, Chaplain, Christian Faith, Christian Folk, Console, Diadem, Dino, Heart Warming, Impact, Jim, Light, Mark V. Rainbow, Reverence, Sacred, Sing, Skylite, Songs of Faith, Supreme, Tempo, Van Impe, Word, Zondervan; sub-dist. for Capitol, Columbia, Decca, RCA.

● **BURLINGTON (Area Code 414)**

The Music Mart, 164 E. Washington St. Zip: 53105. Tel: 763-3361. Pres.: Robert Ruedebusch; Mgr.: Lucille Waardenburg; Buyer: Jeanette Kuhn. (OS).

● **EAU CLAIRE (Area Code 715)**

Arrow Racks, 1609 Laurel Ave. Zip: 54701. Tel: 832-2533. Owner & Mgr.: R. W. Meyer. (RJ).

● **KENOSHA (Area Code 414)**

Hoffman's, 5707 Sixth Ave. Zip: 53140. Tel: 657-7858. Owner & Buyer: Joseph Hoffman; Mgr.: Rose Hoffman. (OS).

● **MADISON (Area Code 608)**

Rapid Sales Co. Inc., 1019 Jonathon Dr. Zip: 53713. Tel: 271-2551. Owner: Rolf V. Voegelin; Buyer: Donald E. Smith. (D & RJ).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, DGG, Decca, Elektra, GRT, Liberty, Mercury, Polydor, Scepter, Vanguard, Word.
Open reel: Same as 8-tr. plus Bell & Howell.

● **MENOMONEE FALLS (Area Code 414)**

Summit Dist. Inc., c/o Clyde Bowie, N. 57 West 15981 Bette Dr. Zip: 53051. Tel: 252-3742. Sales Mgr.: Clyde Bowie. (D).

Home office: Chicago, Ill.
Cartridge 8-tr. & cassette: Bold, Dot, Fiesta, Im'Press, Paramount, Up Front.

● **MILWAUKEE (Area Code 414)**

M C A Dist'g Corp., 4404 S. 80 St. Zip: 53220. Tel: 272-1086, 543-8611. Branch Mgr.: Bob Blie. (D).

Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion.
Cassette: Same as 8-tr. excluding Vocalion.
Radio Doctors Inc., 240 W. Wells St. Zip: 53203. Tel: 276-6422. Owner: Stuart L. Glassman; Mgr.: Jerry Friebrert; Buyer: David Weiss. (D & OS). Branch: 2225 N. Third St. Zip: 53212. Tel: 562-7607. Mgr.: Michael Mowers; Buyer: Mark Olson. (OS).
Cartridge 8-tr.: Chart, Comedians, Jay Jay, Thunderbird.

Taylor Electric Co., 1000 W. Donges Bay Rd., Mequon 53092. Tel: 241-4321. Owner: James A. Taylor; Gen. Mgr.: Peter D. Stocke; Sales Mgr.: Jim Hanke; Buyer: Vera Ugoretz. (D, OS & RJ).

Branch: Chicago, Ill.
Cartridge 8-tr., quadrasonic 8-tr. & cassette: Ampex, Capitol, Columbia, GRT, MCA, Motown, RCA, Stax, United Artists, Volt, WEA.
Open reel: RCA.
Playback equip.: Masterwork, RCA.
Accessories: Amberg, Crest, Franco, Le-Bo, Pick-A-Disc.

● **WAUSAU (Area Code 715)**

B M I Music Dist., 229 Third St. Zip: 54401. Tel: 842-3995. Owner & Buyer: Robert C. Peyovich; Mgr.: Pat Zachmeyer. (D, OS & RJ).

Cartridge 8-tr.: Fiesta, Jubilee, Music-O, Pickwick Int'l, SSS Int'l; sub-dist. for Atco, Atlantic, Capitol, Elektra, GRT, Gordy, Liberty, London, Mala, Motown, RCA, Reprise, Stax, United Artists, Volt, Warner Bros.

Playback equip.: Akai, CTI, Clarion, Morse Electro, Muntz, Sanyo, Sonic Corp., Zenon.
Accessories: Amberg, GC Electronics, Le-Bo.

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music publishers

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White Cliffs Publ'g Co. Inc. (BMI), see Levee Music.
 Whitecap (BMI), see Jasper Music.
 Don White Publ'g (ASCAP), 2020 Ridge Ave., Philadelphia, Pa. 19121. Tel: (215) 765-4889. Pres.: P. Donald White.
Affiliate: DEW (BMI).
 White Mountain Music (ASCAP), see Crotona Music.
 White Way Music Co. Inc. (ASCAP), 65 W. 55 St., Suite 11G, New York, N.Y. 10019. Tel: (212) 757-4317.
 Cable: WHITE PRODIN. Pres.: Edward R. White; Nat'l Promo. Mgr.: Jack Fine.
Affiliate: Sally Music Co. (BMI).
 Whitewood Music Inc. (BMI), see Copyright Serv.
 Whitfield Music Inc. (BMI), see Copyright Serv.
 Whitsett Bros. Music Publ'g Co. (BMI), PO Box 16150, Jackson, Miss. 39206. Tel: (601) 366-2076. Pres.: Tim Whitsett; Gen. Mgr.: James W. Hodo; Prof. Mgr.: Carsten Whitsett.
Affiliate: Picador Publ'g House (ASCAP).
Int'l rep.: Worldwide except USA (RSD).
 Whiz Kid Music Co. (ASCAP), see Mietus.
 Wide World of Music (ASCAP), see Combine Music.
 Widget Publ'g (BMI) (div. of Widget Rec'g Inc.), PO Box 2446, Muscle Shoals, Ala. 35660. Tel: (205) 381-1300. Pres. & Prof. Mgr.: Ron Ballew; Gen. Mgr.: Debbie Williams.
Affiliate: Singing Wire Music (BMI).
 Wigwam Publ'g (ASCAP), Gateway s/c, Decatur, Ala. 35601. Tel: (205) 355-3310. Pres.: Jeriel Parker.
 Wilco Publ'g Inc. (BMI), see Copyright Serv.
 Wilderness Music Inc. (BMI), see Tree Publ'g.
 Wild Indigo Music (BMI) (div. of Suzart Group Inc.), 1 Patchin Pl., New York, N.Y. 10011. Tel: (212) 924-2424. Pres.: Arthur H. Gorson; VP: Suzanne C. Harris; Mgr.: Mary Crist.
Affiliates: Possum Trot Music (BMI), Top Dog Music (ASCAP).
 Wild Music (ASCAP), 817 1/2 N. La Jolla Ave., Los Angeles, Calif. 90046. Tel: (213) 653-6759. Pres.: Christian Wilde.
 Wild Sanctuary Music Co. (BMI), see Royalty Control.
 Wilhos Music (BMI), Box 3443, Hollywood, Calif. 90028. Tel: (213) 933-0561. Pres. & Gen. Mgr.: Willie E. Hoskins Jr.
Affiliate: Cassan Music (ASCAP).
 Wiljex Publ'g Co. (ASCAP), see Con Bro.
 David Wilkes Music Corp. (BMI), see Copyright Serv.
 Wilber Publ'g Co. (ASCAP), see Famous Music.
 Will-Du (BMI), see Dulfon-French.
 Hank Williams Jr. Music Inc. (BMI), 806 16 Ave. S., Suite 300, Nashville, Tenn. 37203. Tel: (615) 259-2686. Pres.: Hank Williams Jr.; Prof. Mgr.: Eddie Pleasant.
Affiliates: Aud-Lee Music Publ'g Co. Inc. (BMI).
 Jerry Williams Music (BMI), see Mietus.
 Yvonne Williams Music (ASCAP), see Mietus.
 Willis Music Co. (SESAC), 7380 Industrial Rd., Florence, Ky. 41042. Tel: (606) 283-2050. Pres.: Edward R. Cranley.
Branches: Cincinnati, Ohio, Seventh & Race, Zip: 45201 - Cleveland, Ohio, 43 The Arcade, Zip: 44114. Tel: (216) 241-3972.
Affiliates: Delhi Publ'ns Inc. (SESAC), R.L. Huntzinger Inc. (SESAC), Ralph Jusko Publ'ns Inc. (SESAC).
 Wilojarston Music (ASCAP), see Brother Publ'g.
 WilSing Music Publ'rs (BMI), RFD 3, Box 100-N, Stuart, Va. 24171. Tel: (703) 694-3047. Owners: Frank W. Singleton, John F. Williams.
 Wilson of Fort Worth, Texas Publ'g Co. (BMI), 2222 Harrison Ave., Fort Worth, Tex. 76110. Tel: (817) 926-8637. Owners: A.C. Adams, G.P. Wilson.
 Ron Wilson Music Prod'ns (BMI), 1071 S. Cloverdale Ave., Los Angeles, Calif. 90019. Tel: (213) 933-2067. Pres.: Ron Wilson.
Affiliate: R&W Music Scene (ASCAP).
 Windfall Music Ent. Inc. (BMI), 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 765-8450. Pres.: Kvarard S. Prager; VP: Felix Pappalardi; Prof. Mgr.: Jay Traynor.
Affiliates: Mescal Music Inc. (ASCAP), Remember Music Publ'g Co. (ASCAP), Uptall Music Co. (ASCAP).
 Window Music Publ'g Co. Inc. (BMI), 809 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-3211. Pres.: Pete Drake; Gen. Mgr.: Paul Tannen.
Affiliates: Blackboard Music Co. (BMI), Brougham Hall Music Inc. (BMI), Tomake Music Co. Inc. (ASCAP).
 Window Wide Music Inc. (ASCAP), see Cherry Lane.
 WindSong Music (BMI), 2811 Wilton Rd., West Columbia, S.C. 29169. Tel: (803) 794-4175. Pres.: Johnny McCullough.
 Windsor Music Co. (BMI), see Newport Co.
 Wingate Music Corp. (ASCAP), see ABC Contemporary.
 Mike Wing Music (BMI), Box 171, Bellevue, Wash. 98009. Tel: (206) 454-2167. Pres. & Prof. Mgr.: Mike Wing.
Winner Music (BMI), c/o Int'l Rec'g Co., 1649 W. Evergreen, Chicago, Ill. 60622. Tel: (312) 227-2000. Chm.: Jerome V. Man; Pres.: Tom Mason; Gen. Mgr.: Leonard March.
 Win or Lose Music Inc. (BMI), 202 E. 170 St., Bronx, N.Y. 10456. Tel: (212) 588-9117. Pres.: LeCharles Harper; Gen. Mgr.: Monroe Thomas; Prof. Mgr.: Jerry E. Hankins.
 Winthrop Rogers (ASCAP), see Boosey & Hawkes.
 Wishbone Music (BMI), 4014 Kingman Blvd., Des Moines, Iowa 50311. Tel: (515) 277-8435. Dir.: Alan Loots.
 Wishful Thinking Music (BMI), see Fillmore Music.
 M. Witmark & Sons (ASCAP), see Warner Bros.
 Wits End Music Co. (BMI), see Don Tweedy.
 Witty Smitty Music (BMI), PO Box 6681, Asheville, N.C. 28806. Tel: (704) 253-1955. Pres.: H. D. Smith.
 Wisdom Music Co. (ASCAP), 888 Eighth Ave., New York,

N.Y. 10019. Tel: (212) 765-4680. Pres.: Jimmy Wisner.

Wolfgang Music (BMI), see Fillmore Music.
 Wolfhead Music Publ'g Co. (ASCAP), see Rondor Music.
 Wonderland Music Co. Inc. (BMI), see Walt Disney.
 Wonder Music Co. Inc. (BMI), see Lowery Music.
 Woodcrest Music Inc. (BMI), see Kalmann Music.
 Woodmont Music (BMI), Rt. 1, Rogersville, Ala. 35652. Tel: (205) 247-3983. Pres.: W. P. Richardson.
Affiliated company: Mernee Music (ASCAP).
 Woodside Publ'g Co. (BMI), see Earl Miles.
 Woomeera (APRA), see Jasper Music.
 R. J. Wooten Music Publ'g Co., 4211 S. 252 St., Kent, Wash. 98031. Tel: (206) 623-2480. Pres.: Robert J. Wooten.
 Word Music Inc. (ASCAP), 4800 W. Waco Dr., Waco, Tex. 76703. Tel: (817) 772-7650.
Affiliate: Lexicon Music Inc. (ASCAP).
Affiliated company: The Rodeheaver Co. (ASCAP).
 Word & Music Merchant (BMI) (div. of D.J. Adams Inc.), 5466 Santa Monica Blvd., Hollywood, Calif. 90029. Tel: (213) 464-5161. Gen. Mgr.: D.J. Adams.
 Words & Music Inc. (ASCAP), 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-9675.
Affiliate: Plymouth Music Co. Inc. (ASCAP).
 Working Mans Music (BMI), PO Box 134, Erlanger, Ky. 41018. Tel: (606) 331-5487. Pres.: George Napier.
 Workout Music (BMI), see Big Seven—Pure Soul.
 World Int'l (BMI), 5059 S. Kedzie, Chicago, Ill. 60632. Tel: (312) 254-4612. Pres.: Paul Glass.
 World Library Publ'ns Inc. (SESAC), 2145 Central Pkwy., Cincinnati, Ohio 45214. Tel: (513) 421-1090. Pres.: Omer E. Westendorf; Sales Mgr.: William Duffy.
Affiliates: World Library of Sacred Music (SESAC).
Int'l firms represented: Annie Bank (Netherlands), Van Rossum (Netherlands).
 World Library of Sacred Music (SESAC), see World Library Publ'ns.
 World Music Inc. (ASCAP), 1B E. 48 St., New York, N.Y. 10017. Tel: (212) 688-6230. Pres.: Sammy Kaye; Prof. Mgr.: Marie Garbarino.
Affiliate: Republic Music Corp. (BMI).
 World War Three Music (BMI), 250 S. Broad St., Philadelphia, Pa. 19102. Tel: (215) 545-6490. Pres.: Kenneth Gamble; VP: Leon Huff; Admin. VP: Earl Shelton.
Affiliates: Assorted Music (BMI), Downstairs Music Co. (BMI), Razor Sharp Music (BMI).
 Worldwide Headliner Music Publ'rs (ASCAP), see Headliner Stars.
 Wormwood Publ'g Co. (BMI), 911 Battlefield Dr., Nashville, Tenn. 37204. Gen. Mgr.: Rick Haley.
Affiliates: Glass Slipper Music (ASCAP), 615 Music (ASCAP).
 Worthy Music Co. (ASCAP), 1909 Ave. K, Brooklyn, N.Y. 11230. Tel: (212) 377-4321. Owner: Gil Snapper.
Affiliate: Ichabod Music Co. (BMI).
 Wrather Music Publ'g Inc. (BMI), see A. Schroeder.
 Vern Wray (BMI), see Dawn Prod'ns.
 Wren Music Co. Inc. (BMI), see Edwin H. Morris.
 Wrenn Western-Soul Music (ASCAP), 2043 Yucca Dr., Dallas, Tex. 75217. Tel: (214) 741-4181. Pres.: Melvin J. Wrenn III; Gen. Mgr.: Mavis L. Wrenn.
Branch: Blue Mountain, Miss., Rt. 1, Box 153, Zip 38810. Tel: (601) 685-4148. Gen. Mgr.: Fred A. Drummond.
 Wright-Gerstl Music (BMI), see Music Power.
 Wynne Music Corp. (BMI), see Copyright Serv.

X

Xenia (BMI), 1105 E. St. Charles Rd., Lombard, Ill. 60148. Tel: (312) 629-6990. Gen. Mgr.: Brian Fisher.
 XIV Music Co. Inc. (SESAC), see Japalana Music

Y

Yahweh Tunes Inc. (BMI), see Copyright Serv.
 Yameta Co. Ltd. (BMI), see A. Schroeder
 Yankee Dolla Music (ASCAP), 137 Newbury St., Boston, Mass. 02116. Tel: (617) 536-1904. Dir.: Loyd Grossman.
 Yazoo Music Co. (BMI), see First Tennessee.
 Ybarra Music (ASCAP), PO Box 665, Lemon Grove, Calif. 92045. Tel: (714) 461-9137. Owner: Richard Braun.
 Year Music Co. (BMI), see Westex Music.
 Yellow Dog Music Inc. (ASCAP), see Trio Music
 Yellowtail Music Co. (BMI), see Copyright Serv.
 Yeniar Music Co. (BMI), see Mietus.
 Yessongs Ltd., see Rondor Music.
 Yo-Ho Publ'g Co. Inc. (BMI), see Mietus.
 Yorktown Music Press Inc. (ASCAP), see Music Sales
 The Vincent Youmans Co. (ASCAP), see Lissauer Music
 Younger Publ'g Co. Inc. (BMI), see Lyn-Lou.
 Faron Young Music (ASCAP), see Court of Kings
 Young Ideas Publ'g (ASCAP), see Double Diamond & Chapell & Co.
 Young World Music (BMI), see Lowery Music
 Yo-Yo Music (BMI), see Startime Music.
 Yuggoth Music Co. (BMI), 400 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 277-8447. Partners: Bill Traut, Jim Golden, Bob Monaco.
Branch: Chicago, Ill., 25 E. Chestnut St. Zip: 60611. Tel: (312) 751-0707. Partner & Prof. Mgr.: Bill Traut
Affiliates: Breed Music (BMI), Dunwich Music (ASCAP), Richard Evans Music (ASCAP), Forty Tunes Music (BMI), Leecowan Music (BMI), Miskatonic Music (BMI), Pretorius Publ'g (ASCAP)
 Yuma Music Corp. (ASCAP), see Shapiro, Bernstein.

Z

Zan Music Ltd. (BMI), see Copyright Serv.
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 Zapata Music Inc. (ASCAP), see Viva Music.
 Frank Zappa Music Inc. (BMI), see Cohen & Boyle
 Zap Publ'g Co. (BMI), PO Box 246, Mount Rainier, Md. 20822. Tel: (301) 927-0010. Pres. C. R. Freeland.
Int'l reps.: Japan (April, Friendship).
 Rex Zario Music (BMI), 3010 N. Front St., Philadelphia, Pa. 19133. Tel: (215) 425-8771. Pres.: Rosario Lefavi; Gen. Mgr.: Lucky Taylor; Prof. Mgr.: Betty Schmidt.
Affiliate: Arzee Music Co. (ASCAP).
 Zavinul Music (BMI), see Gopam Ents.
 Zethus Music (ASCAP), 331 Newbury St., Boston, Mass. 02115. Tel: (617) 262-6095. Pres.: Raymond Paret; Gen. Mgr.: Richard Ouellette (Administered by Chapell & Co.).
Affiliate: Thundermug Music (BMI).
 Zia Music Press (ASCAP), see Carl Fischer
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 Zofitic Music Ltd. (BMI), see Green Apple.
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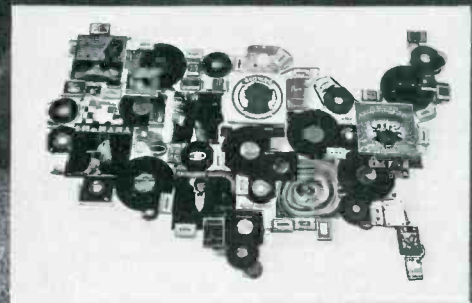
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 Cue Rec'g Inc., 72 W. 45 St. Zip: 10036. Tel: 757-3641. Pres. & Sales Mgr. Mel Kaiser, Gen. Mgr. Bernard Rubinstern
 Mietus Copyright Mgmt., 527 Madison Ave. Zip: 10022. Tel: 371-7950. Owner & Pres.: Leonard S. Mietus, Admin. Ass't. Muriel Seigel
 Overseas Music Servs. Inc., 250 W. 57 St. Zip: 10019. Tel: 541-8862. Pres. John E. Nathan

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Jon Badaux Prod'ns. Prod. Div., 5230 Babcock Ave., North Hollywood 91607. Tel: 985-4592. Pres.: Jon Badaux; Gen. Mgr.: George Clements; Sales Mgr.: Marylou Dolan.

Capitol Recs. Inc., 1750 N. Vine St., Hollywood 90028. Tel: 462-6252. Custom Servs. Mike Ingalls.

Custom Recs. Inc. (div. of Cadet Recs. Inc.), 5810 S. Normandie. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Gen. Mgr.: Donald Macmillan.

James G. Lee Rec. Processing, 145 W. 154 St., Gardena 90248. Tel: 321-2187. Pres.: James G. Lee.

Location Rec'g Serv., 2201 Burbank Blvd., Burbank 91506. Tel: 849-1321. Owners: Allen J. Fraiberg, Steven A. Guy; Gen. Mgr.: Iris Pinsky; Sales Mgr.: Kim Paladino.

Monarch Rec. (sub. of Viewlex Inc.), 4852 W. Jefferson Zip: 90016. Tel: 732-2228. Gen. Mgr.: N. Duroff.

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Rainbo Recs. Mfg. Corp., 1041 N. Las Palmas, Hollywood 90038. Tel: 466-7516. Pres.: Jack G. Brown; Gen. Mgr.: Ben Sheldon; Sales Mgr.: Bea Langham.

Research Craft Corp. (div. of United Artists Recs. Inc.), 1011 N. Fuller Ave. Zip: 90046. Tel: 876-3440. Gen. Mgr.: Chuck Donnelly.

Tone Plating Corp., 949 N. Orange Dr., Hollywood 90038. Tel: 874-8200. Pres.: George Fishman; Gen. Mgr.: David L. Brown; Prod'n Mgr.: Roy A. Whitsitt.

Viewlex Custom Sales, 5811 S. San Pedro Ave. Zip: 90011. Tel: 232-8270. Account Execs.: Franklin Roloff, Ross Burdick.

Home office: New York, N.Y. (SEE ADVERTISEMENT)

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South Eastern Recs. Mfg. Corp., 4380 NW 128 St. Opa Locka 33054. Tel: 685-6211. Pres. & Gen. Mgr.: Matthew San Martin; Sales Mgr.: Eugenio Olariaga.

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International Rec'g Co. Inc., 1649 W. Evergreen. Zip: 60622. Tel: 227-2000. VP & Gen. Mgr.: Jerome V. Man; Sales Mgr.: Leonard March

Musical Prods. Inc., 521 W. 26 St. Zip: 60616. Tel: 225-9117. Pres.: Vincent Sosa.

Sound Studios Inc., 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. Pres.: M.P. Eisenmenger. Gen. Mgr.: Jim Duncan; Sales Mgr.: Phil Waterman.

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Meta-Corn Inc., 711 W. Broadway. Minneapolis 55411. Tel: 521-9202. Pres.: James I. McCann

U A Rec'g Corp., 2541 Nicollet Ave., Minneapolis 55404. Tel: 927-8156. Sales Mgr.: James Michaelson.
Home office: Scottsdale, Ariz

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• **NEW YORK METROPOLITAN AREA (Area Code 212)**

Apon Rec. Co. Inc., PO Box 3082, Steiner Way Sta., Long Island City 11103. Tel: 721-5599. Pres. & Gen. Mgr.: Andrew M. Poncic; Sales Mgr.: Don Zemann

Capitol Recs. Inc., 1370 Ave. of the Americas. Zip: 10019. Tel: 757-7470. Custom Servs.: Hugh Landy

Cue Rec'g Inc., 72 W. 45 St. Zip: 10036. Tel: 757-3641. Pres. & Sales Mgr.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein

Esmond Inds. Inc., 666 Fifth Ave. Zip: 10019. Tel: 765-3442. Pres.: Bennett Asquith; Sales Mgr.: Marty Lee.

Longwear Stamper Corp., 609 W. 51 St. Zip: 10019. Tel: 765-6750. Gen. Mgr.: David Moldauer

Mastercraft Rec. Plating Inc., 609 W. 51 St. Zip: 10019. Tel: 265-6040. Gen. Mgr.: David Moldauer

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 110 W. 57 St. Zip: 10019. Tel: 489-6370. Pres.: Robert Teitelman; Sales Mgr.: David Grant (Exec. office only)

Branch: Richmond, Ind. (SEE ADVERTISEMENT)

R K O Sound Nat'l Tape Serv. (div. of RKO-General Inc.), 1440 Broadway. Zip: 10018. Tel: 564-8000. Pres.: John B. Hayes; Sales Mgr.: Lee H. Gray.

Viewlex Custom Sales, 1700 Broadway. Zip: 10019. Tel: 581-5641. Customer Servs. Mgr.: Charles Cerasia; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.
Branch: Los Angeles, Calif. (SEE ADVERTISEMENT)

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Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: C.J. Bruno; Exec. VP: Vinnie Dean; Gen. Mgr.: John Lanni

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Sound by St. James Inc., 699 Jericho Trpk. Zip: 11780. Tel: 724-2828. Pres.: Artie Schiff; Gen. Mgr.: Michael Ingram; Sales Mgr.: Rhys O'Brien

• **UTICA (Area Code 315)**
Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Michael Cristall; Gen. Mgr.: Joseph DeStante; Sales Mgr.: Stanley Markowski.

NORTH CAROLINA

• **GREENSBORO (Area Code 919)**
Crescent-City Sound Studios Inc., 1060 Gatewood Ave. Zip: 27405. Tel: 274-2441. Pres.: Julian Price II; Gen. & Sales Mgr.: Walter E. Copeland.

OHIO

• **CINCINNATI (Area Code 513)**
Artist's Rec'g Co., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres.: Chester Royce; Gen. Mgr.: Carrol Rawlings; Sales Mgr.: Bob Banely. (SEE ADVERTISEMENT)

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres. & Gen. Mgr.: Shad O'Shea; Sales Mgr.: Ed Schmidt.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt.

• **CLEVELAND (Area Code 216)**
Boddie Rec'g Studio, 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie.

• **YOUNGSTOWN (Area Code 216)**
United Media Corp., 2323 Glenwood Ave. Zip: 44511. Tel: 783-1277. Pres.: William Warner; Gen. Mgr.: James Cole.

PENNSYLVANIA

• **ALLENTOWN (Area Code 215)**
Allentown Rec. Co. Inc. (sub. of Viewlex Inc.), 10 & Walnut Sts. Zip: 18102. Tel: 433-7405. Pres.: S.L. Wartell; Gen. Mgr.: Harvey Solomon; Sales Mgr.: Dick Meixna

• **JENKINTOWN (Area Code 215)**
Thunder Rec. Corp., Box 271, Cedar & West Ave. Zip: 19046. Tel: 672-5929. Pres.: Stan Peahota.

• **OLYPHANT (Area Code 717)**
Specialty Recs. Corp., 210 N. Valley Ave. Zip: 18447. Tel: 489-4717. Pres.: Roy C. Marquardt; Gen. Mgr.: Richard C. Marquardt. (SEE ADVERTISEMENT)

• **SHARON (Area Code 412)**
Marjon Recs., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres. & Sales Mgr.: John T. Krzancic; Gen. Mgr.: Martha Krzancic

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Wooten Rec g Co., 3373 Park Ave. Zip 38111. Tel. 324-6786. Pres. Style Wooten. Gen. Mgr. Glen Tice. Sales Mgr. Charles Bowen.

• **NASHVILLE (Area Code 615)**

Brite-Star Rec. Promos., 728 16 Ave. S. Zip 37203. Tel. 244-4064. Gen. Mgr. Tex Clark.
Branch: 806 16 Ave. S. Zip 37203. (SEE ADVERTISEMENT)

Colony Sound Prod'ns., 123 Rader Dr., Nashville-Antioch 37013. Tel. 834-1244. Pres. Frank James.

Dixie Rec. Pressing Inc., 631 Hamilton Ave. Zip 37203. Tel. 254-3481. Pres. James B. Gann. Gen. Mgr. William E. Gann.

Mid-South Rec. Pressing, 1110 48 Ave. N. Zip 37209. Tel. 383-7881. Gen. Mgr. Janet B. Tabor.

Nashville Phono Matrix Inc., 310 Chestnut St. Zip 37210. Tel. 244-2405. Pres. Henry F. Kemp. Gen. Mgr. Michael J. Kemp. Sales Mgr. Thomas E. Kemp.

Nashville Rec. Plating Co. Inc., 910 Eighth Ave. S. Zip 37203. Tel. 244-5453. Pres. R. J. Woltering. VP. M. C. Rather. Gen. & Sales Mgr. Ray Allen.

Nashville Rec. Prod'ns Inc., 204 19 Ave. S. Zip 37203. Tel. 327-3768. Pres. George Ingram. Gen. & Sales Mgr. Larry Boden.

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Universal Sound City (formerly Epstein Ent's), 735 N. General McMullen Dr. Zip 78228. Tel. 434-5555. Owner & Pres. Abe Epstein. Sales Mgr. Gene Smith.

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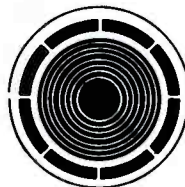
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• **SCOTTSDALE (Area Code 602)**
U A Rec'g Corp., 6736 E. Avalon Dr. Zip: 85251, Tel: 947-2596. Pres.: John A. Michaelson; Sales Mgr.: Wade Bray.
Branch: Minneapolis, Minn.

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• **CONCORD (Area Code 501)**
Rimrock Mfg. Co. Zip: 72523. Tel: 668-3404. Owner & Pres.: Wayne Raney; Gen. Mgr.: Loys Raney.

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Sherwood A. Jackman & Assocs., 4113 Main St. Zip: 91706. Tel: 337-7277. Pres.: Sherwood A. Jackman; Sales Mgr.: Dale D. Adams.

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Allied Rec. Co., 2423 E. 57 St. Zip 90058 Tel 582-0841. Pres.: Daken K. Broadhead, VP. John F. Wegner. (SEE ADVERTISEMENT)

Jon Badaeux Prod'ns, Prods. Div., 5230 Babcock Ave., North Hollywood 91607. Tel 985-4592. Pres.: Jon Badaeux. Gen. Mgr. George Clements; Sales Mgr. Marylou Dolan.

Capitol Recs. Inc., 1750 N. Vine St., Hollywood 90028 Tel 462-6252. Custom Servs.: Mike Ingalls
Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel. 466-2481 Mgr.: Mike Coolidge
The Custom Fidelity Co. Inc., 7925 Santa Monica Blvd., Hollywood 90046 Tel: 654-4522. Pres.: David W. Berkus. Sales Mgr. Mike Levey (SEE ADVERTISEMENT)
Custom Recs. Inc. (div. of Cadet Recs. Inc.), 5810 S. Normandie Zip: 90044 Tel 753-5121. Pres.: Jules Bihari. Gen. Mgr. Donald Macmillan

Korelich Eng'g & Mfg. Co., 6331 Santa Monica Blvd., Hollywood 90038 Tel. 462-2545. Pres. & Gen. Mgr. Pete Korelich

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Monarch Rec. (sub of Viewlex Inc.), 4852 W. Jefferson. Zip 90016 Tel: 732-2228. Gen. Mgr. N. Duroff
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Puccio Rec. Mfg. Inc., 901 E. 108 St. Zip 90059. Tel: 564-4872. Pres. & Gen. Mgr. Vincent J. Puccio.
RCA Recs., Special Prods. Mktg., 6363 Sunset Blvd., Hollywood 90028 Tel: 461-9171 West Coast Mgr.: Bill Leonard.

Rainbo Recs. Mfg. Corp., 1041 N. Las Palmas, Hollywood 90038. Tel. 466-7516. Pres.: Jack G. Brown, Gen. Mgr. Ben Sheldon; Sales Mgr.: Bea Langham

Research Craft Corp. (div. of United Artists Recs. Inc.), 1011 N. Fuller Ave. Zip 90046. Tel 876-3440 Gen. Mgr. Chuck Donnelly.

Viewlex Custom Sales, 5811 S. San Pedro Ave. Zip: 90011 Tel: 232-8270. Account Execs.: Franklin Roloff, Ross Burdick.
Home office: New York, N.Y. (SEE ADVERTISEMENT)

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Action Recs. Inc., 2207 El Camino Real, San Mateo 94403 Tel: 574-1500. Gen. Mgr.: George Woodley.

• **SANTA MARIA (Area Code 805)**

Columbia Recs. Sales Plant Serv. Center, 900 E. Stowell Rd. Zip. 93454. Tel. 922-4511 Plant Mgr. Dwight Doerr

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Keysor-Century Corp., 26000 Springbrook Rd. Zip 91350 Tel 259-2360. LA Tel (213) 365-3991 Mktg. Dir.: Howard L. Hill; Sales Mgr. Bob Lyman.
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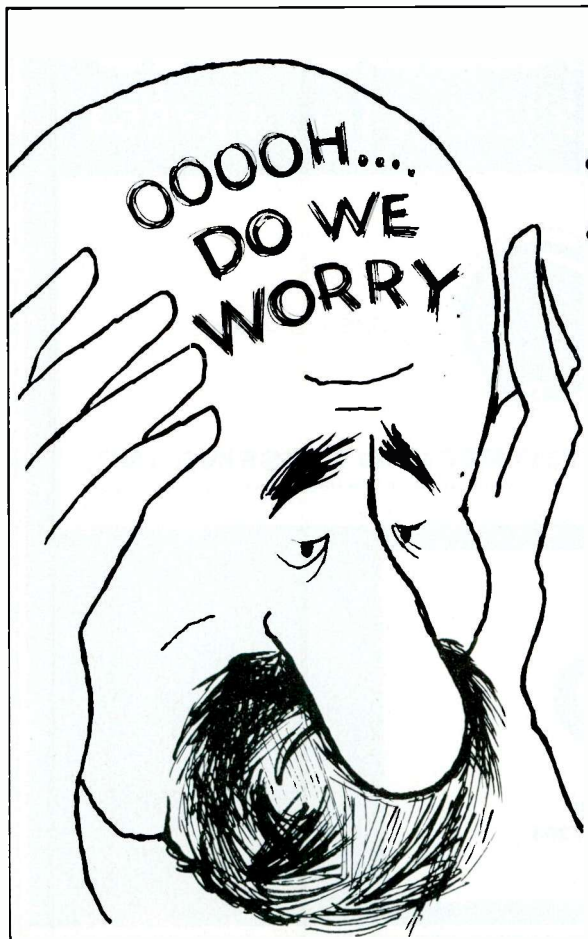
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Home office: Miami, Fla

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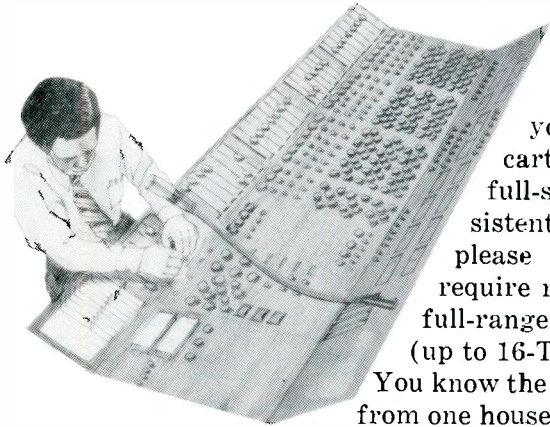
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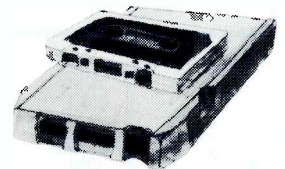
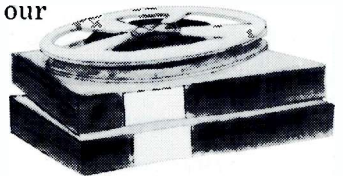
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Sound Ideas Prod'ns, 742 Baywood Circle, Zip 32771, Tel. 323-0472, Pres.: Tim Trott, VP Rec'g Kevin Reeves; Prod'r: William Reck, Sales Mgr. Henry Smith

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• **ATLANTA (Area Code 404)**
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• **FAIRMOUNT (Area Code 404)**
Cherokee Album, PO Box 175 Zip 30139 Tel. 382-2220 Pres.: Johnny Carter

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Columbia Rec. Prod'ns, 630 N. McClurg Ct. Zip: 60611 Tel: 944-6000, Midwest Sales Mgr. Dick Hutter
Double Sixteen Co., Box 1616, 1028 College Ave., Wheaton 60187 Tel. 653-1616 Pres. James W. Canon, Sales Mgr. Tom Canon, Adv. Mgr.: Robert Burt
Eva-Tone, Evatype Inc., 2051 Waukegan Rd., Deerfield 60015 Tel. 945-5600 Pres. Richard Evan Evans, Sales Mgr. Laurence Johnson (SEE ADVERTISEMENT)
International Rec'g Co. Inc., 1649 W. Evergreen Zip 60622 Tel. 227-2000, VP & Gen. Mgr.: Jerome V. Man, Sales Mgr.: Leonard March
Musical Prods Inc., 521 W. 26 St. Zip 60616, Tel. 225-9117, Pres. Vincent Sosa
R C A Recs., Special Prods. Mktg., 1 N. Wacker Dr. Zip 60606 Tel. 641-5880, Midwest Mgr. Bill Reilly
Sound Studios Inc., 230 N. Michigan Ave. Zip: 60601 Tel. 236-4814 Pres.: M. P. Eisenmenger; Gen. Mgr. Jim Duncan; Sales Mgr. Phil Waterman

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• **INDIANAPOLIS (Area Code 317)**
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• **BATON ROUGE (Area Code 504)**
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R C A Recs., Special Prods. Mktg., 24333 Southfield Rd., Suite 110, Southfield 48075 Tel: 352-6610 Sales Rep.: W. Carey

• OWOSSO (Area Code 517)

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Audiotek Rec'g Studios (div. of Audiotek Systems Inc.), 711 W. Broadway Minneapolis 55411 Tel: 521-7631 Pres.: Dan R. Holmes.
U A Rec'g Corp., 2541 Nicollet Ave., Minneapolis 55404 Tel: 927-8156 Sales Mgr.: James Michaelson.
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Eastern Rec. Mfg. Co., 901 E. Clements Bridge Rd. Zip: 08078 Tel: 931-0558 Pres.: John Dunn; Gen. Mgr.: Joe Stewart, Sales Mgr.: Frank Gemellaro.

• SCOTCH PLAINS (Area Code 201)

H M R Prod'ns Inc., 574 West Ct. Zip: 07076 Tel: 889-1767 Owner & Gen. Mgr.: Harry M. Randel; Pres.: Lillian M. Randel

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- **NEW YORK METROPOLITAN AREA (Area Code 212)**
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Direct Rec'gs Inc. 18 E. 50 St. Zip 10022 Tel. 759-7979 Pres. & Sales Mgr. Norman Levin
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Branch: Richmond, Ind. (SEE ADVERTISEMENT)
R C A Recs. Special Prods. Mktg. 1133 Ave. of the Americas Zip 10036 Tel. 586-3000 VP. Bill Walsh, Coast Regional Mgr. Jim Head
R K O Sound-Nat'l Tape Serv. (div. of RKO-General Inc.) 1440 Broadway Zip 10018 Tel. 564-8000 Pres. John B. Hayes, Sales Mgr. Lee H. Gray
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- **RYE (Area Code 914)**
Preferred Sounds Inc. Nursery Ln. Zip 10580 Tel. 967-7701 Pres. C.J. Bruno, Exec. VP. Vinnie Dean, Gen. Mgr. John Lanni
- **ST. JAMES, L.I. (Area Code 516)**
Sound by St. James Inc. 699 Jericho Tpk. Zip 11780 Tel. 724-2828 Pres. Artie Schiff, Gen. Mgr. Michael Ingram, Sales Mgr. Rhys O'Brien
- **UTICA (Area Code 315)**
Oneida Video-Audio Tape Cassette Corp. 760 Blandina St. Zip 13501 Tel. 735-6187 Pres. Michael Cristalli, Gen. Mgr. Joseph DeStante, Sales Mgr. Stanley Markowski

NORTH CAROLINA

- **GREENSBORO (Area Code 919)**
Crescent-City Sound studios Inc., 1060 Gatewood Ave. Zip 27405 Tel. 274-2441 Pres. Julian Price II, Gen. & Sales Mgr. Walter E. Copeland
- **WILMINGTON (Area Code 919)**
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Artist's Rec'g Co. 320 Mill St. Zip 45215 Tel. 761-0011 Pres. Chester Royce, Gen. Mgr. Carol Rawlings, Sales Mgr. Bob Banely (SEE ADVERTISEMENT)
Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip 45211 Tel. 661-8810 Pres. & Gen. Mgr. Shad O'Shea, Sales Mgr. Ed Schmidt
Queen City Album Inc., 2832 Spring Grove Ave. Zip 45225 Tel. 681-8400 Pres. Edward R. Bosken, Gen. Mgr. Art Chaney (SEE ADVERTISEMENT)
Rite' Rec. Prod'ns Inc., 9745 Lockland Rd. Zip 45215 Tel. 733-5533 Pres. Carl J. Burkhardt, Gen. Mgr. Bob Bowery, Sales Mgr. Philip Burkhardt
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Boddie Rec'g Studio, 12202 Union Ave. Zip 44105 Tel. 752-3440 Pres. & Gen. Mgr. Thomas R. Boddie
- **COLUMBUS (Area Code 614)**
Mus-I-Col Inc., 780 Oakland Park Ave. Zip 43224 Tel. 267-3133 Pres. Boyd P. Niederlander, VP. Gen. Mgr. & Chief Eng. John W. Hull, Sales Mgr. Paul Bierley

PENNSYLVANIA

- **ALLENTOWN (Area Code 215)**
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• CHICAGO METROPOLITAN AREA (Area Code 312)

Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 642-9161. Pres. & Gen. Mgr.: Donald W. Kosterka; VP: James Ladwig.
Branches: Los Angeles, Calif.; New York, N.Y.
Fort Dearborn Lithograph Co., 6035 W. Gross Point Rd. Zip: 60648. Tel: 774-4321. Pres.: Thomas W. Adler; VP & Gen. Mgr.: Richard J. Adler.
Musical Prods. Inc., 521 W. 26 St. Zip: 60616. Tel: 225-9117. Pres.: Vincent Sosa.
Star City Central, 9105 Medill Ave., Franklin Park 60131. Tel: 455-8451. Gen. Mgr.: Louie O'Campo.
Home office: Los Angeles, Calif., Star City Dist. Inc.
Star Title Strip Co. Inc., 1825 W. Chicago Ave. Zip: 60622. Tel: 829-0549. Gen. Mgr.: Donald C. Cihak.
Home office: Pittsburgh, Pa. (SEE ADVERTISEMENT)

• KANKAKEE (Area Code 815)

Imperial Int'l Learning Corp., Box 548. Zip: 60901. Tel: 933-7735. Sec'y-Treas.: Richard Ringfelt.

• ROODHOUSE (Area Code 217)

Roodhouse Envelope Co. Inc., PO Box A. Zip: 62082. Tel: 589-4321. Pres.: F.C. Moulton.

INDIANA

• GARY (Area Code 219)

Ron Wheeler Ents., PO Box 1900. Zip: 46409. Tel: 887-7009. Pres.: Ronald E. Wheeler.

• INDIANAPOLIS (Area Code 317)

Bowers Rec. Sleeve & Bag Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert F. Bowers; Gen. Mgr.: Robert C. Bowers; Sales Mgr.: Elmer M. Faulk; Mktg. Dir.: Tom Bowers.

• TERRE HAUTE (Area Code 812)

Artco Press Inc., 133 S. Sixth St. Zip: 47808. Tel: 232-0926. Pres.: James S. Royle Jr.; Sales Mgr.: John Avellis.

Modern Album of Indiana Inc., 1299 Voorhees St. Zip: 47808. Tel: 235-6001. Pres. & Gen. Mgr.: Richard Fields; Sales Mgr.: R.A. Froehlig.
Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

KENTUCKY

• LOUISVILLE (Area Code 502)

Allen-Martin Prod'ns, Box 99035, 9701 Taylorsville Rd. Zip: 40299. Tel: 267-5466/9658. Pres.: Ray Allen; VP & Gen. Mgr.: Audio Div.: David H. Snowden; Video & Graphics Sales Mgr.: Wayne Hettinger.

LOUISIANA

• RUSTON (Area Code 318)

Americana Rec'g Studios, 707-709 W. California. Zip: 71270. Tel: 255-0287. Pres. & Gen. Mgr.: Roger W. Lawson Jr.; Chief Eng.: Phillip R. Lawson.

MARYLAND

• BALTIMORE METROPOLITAN AREA (Area Code 301)

(Also see listings under District of Columbia)
Bradley Rec'g Co. Inc., 531 N. Howard St. Zip: 21201. Tel: 727-0950. Pres.: F. Joseph Bradley Jr.; Gen. Mgr.: Suzi Kawasoye; Sales Mgr.: E.M. Bradley.
I T I/R I, McCormick Rd. & Schilling Circle, Cockeysville 21031. Tel: 666-7770. Gen. Mgr.: Burgess Macneal.

MICHIGAN

• DETROIT METROPOLITAN AREA (Area Code 313)

Econoprint, 650 E. Mandoline, Madison Heights 48071. Tel: 585-3146. Pres.: Richard G. Heppard; Gen. Mgr.: Hugh G. McCluskey; Sales Mgr.: N. Gonyou.
Tape-Tronics Inc., 750 E. Mandoline, Madison Heights, 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

• JACKSON (Area Code 517)

Jessup Recs. Inc., 3150 Francis St. Zip: 49203. Tel: 782-3445. Pres.: Larry M. Jessup; VP, Mgr. & Chief Eng.: Carl C. Fracala.

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• MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Audiotek Rec'g Studios (div. of Audiotek Systems Inc.), 711 W. Broadway. Minneapolis 55411. Tel: 521-7631. Pres.: Dan R. Holmes.

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• INDEPENDENCE (Area Code 816)

Cavern Sound Corp., 16400 E. Truman Rd. Zip: 64050. Tel: 836-4000. Pres. & Gen. Mgr.: John J. Pearson; Sales Mgr.: Gerald W. Riegle.

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• CARSON CITY (Area Code 702)

Gopher Prods. Corp., Box 1812. Zip: 89701. Tel: 882-9333. Pres. & Gen. Mgr.: Warren Perkins.

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• DUMONT (Area Code 201)

Custom Label & Tag Corp., 11 McKinley Ave. Zip: 07628. Tel: 384-8500. Pres.: Ralph Kerner; Gen. Mgr.: A. Ippolito; Sales Mgr.: H. Kerner.

• FAIRFIELD (Area Code 201)

Livingston Audio Prods. Corp., 1275 Bloomfield Ave. Zip: 07006. Tel: 575-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Gen. Mgr.: Carl Volpe.

• FLEMINGTON (Area Code 201)

Modern Album of New Jersey Inc., Hwys. 202 & 31. Zip: 08822. Tel: 783-4800. Pres.: G.D. Thomas; Gen. Mgr.: Floyd Pawson; Sales Mgr.: Sidney Schaffer.
Home Office: New York, N.Y., Modern Album & Finishing Co. Inc.

• RUNNEMEDE (Area Code 609)

Qualitape Dupl'n Labs. Inc., 101 Broadway. Zip: 08078. Tel: 933-2500. Pres.: Wayne E. Wilfong; Gen. Mgr.: Michael A. Flood; Sales Mgr.: Frank R. Tarsia. (SEE ADVERTISEMENT)

• SCOTCH PLAINS (Area Code 201)

H M R Prod'ns Inc., 574 West Ct. Zip: 07076. Tel: 889-1767. Owner & Gen. Mgr.: Harry M. Randel. Pres.: Lilian M. Randel.

NEW YORK

• FARMINGDALE, L.I. (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.

• GREAT NECK, L.I. (Area Code 516)

Ivy Hill Lithograph Corp., Community Dr. Zip: 11022. Tel: 487-0200. Bd. Chm.: Lewis Garlick; Pres.: Murray Gordon; Exec. VP: Ellis Kern.
Branch: Los Angeles, Calif.

• HAUPPAUGE, L.I. (Area Code 516)

Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave., Cardinal Ind'l Park. Zip: 11788. Tel: 234-1100; NYC Tel: (212) 291-7600. Pres.: Lee Halpern; Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber.
Branch: Los Angeles, Calif., Globe Albums West Inc., Keel Mfg. Corp., Cardinal Ind'l Park. Zip: 11787. Tel: 234-0200. Pres.: George N. Fishman; Gen. Mgr.: Ed Beulike.
Int'l branch: Canada.

• HICKSVILLE, L.I. (Area Code 516)

Andrews-Nunnery Envelope & Paper Corp. (sub. of Viewlex Inc.), 74 Alpha Plaza. Zip: 11802. Tel: 931-6500. Pres.: Stuart M. Andrews Jr.; Sales Mgr.: John F. Muller Jr.

• HOLBROOK, L.I. (Area Code 516)

Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

• HUNTINGTON STATION, L.I. (Area Code 516)

Shelley Prods. Ltd., 220 Broadway. Zip: 11746. Tel: 423-7090. Pres.: C.F. Galehouse.

• KIAMESHA LAKE (Area Code 914)

American Photo-ton Inc. Zip: 12751. Tel: 794-8888. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: R. Schluss.

• MONTICELLO (Area Code 914)

Rivertone Stylus Co. Inc., Dillon Rd. Zip: 12701. Tel: 794-8888. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: M. Adamson.

• MOUNT VERNON (Area Code 914)

Associated Audio Servs., 13 Irving Pl. Zip: 10550. Tel: 668-4977. Pres.: Robert L. Piselli; VP & Gen. Mgr.: Allan C. Johnson.

• NEW YORK METROPOLITAN AREA (Area Code 212)

Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP & Gen. Mgr.: Richard Block.
Home Office: Chicago, Ill.

George Alexander Group, 36-25 Prince St., Flushing 11354. Tel: 888-5600. Pres.: Key Devejian.
Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., Long Island City 11103. Tel: 721-5599. Pres. & Gen. Mgr.: Andrew M. Poncic; Sales Mgr.: Don Zemann.

Artwork: Plain & Fancy (div. of Random), 176 1/2 E. 75 St. Zip: 10021. Tel: 734-4000. Gen. Mgr.: Alan Hartwell.
Atelier 57 Ltd., 24 W. 57 St. Zip: 10019. Tel: 245-8938. Pres.: Stephen P. Haas; VP & Gen. Mgr.: Leo Blok.
Cue Rec'g Inc., 72 W. 45 St. Zip: 10036. Tel: 757-3641. Pres. & Sales Mgr.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein.

Direct Rec'g Inc., 18 E. 50 St. Zip: 10022. Tel: 759-7979. Pres. & Sales Mgr.: Norman Levin.
Elpas Inds., 711 20 St., Brooklyn 11204. Tel: 331-3003. Pres.: Elliot Peikoff.

Branch: Los Angeles, Calif.
Guaranteed Printing Serv., 119 W. 23 St. Zip: 10011. Tel: 929-2410. Pres.: Alexander Pollack; Sales Mgr.: Albert L. Pollack.

Hartwell Magicolor Printing (div. of Random), 825 Madison Ave. Zip: 10021. Tel: 734-4000. Pres. & Sales Mgr.: Alan Hartwell; Gen. Mgr.: Savina Hartwell.
Branch: 176 1/2 E. 75 St. Zip: 10021.

Lee-Myles Assocs. Inc., 160 E. 58 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller; Gen. Mgr.: Errol Gershfeld.

Leo Litho Inc. (div. of Random), 176 1/2 E. 75 St. Zip: 10021. Tel: 228-6200. Pres.: Alan Hartwell; Gen. Mgr.: Leo Ellner.

Linear Prods. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917. Pres.: Robert Irwin; VP & Gen. Mgr.: Frank R. Vogel.
Branches: Phoenix, Ariz.; Los Angeles, Calif.

Int'l branch: Puerto Rico.
MacMurray Press Inc., 22 Jones St. Zip: 10014. Tel: 924-1530. Pres.: Max Finesmith.

Merrimac Color Graphics Inc., 406 W. 31 St. Zip: 10001. Tel: 244-4145. Pres.: Louis Wasserstrom; Gen. Mgr.: George Glazer; Sales Mgr.: Charles Markowitz.

Mic-Tone Printing Corp., 1637 Utica Ave., Brooklyn 11234. Tel: 253-9696. Pres.: Jay Chernow; Sales Mgr.: Richard Chernow.

Modern Album & Finishing Co. Inc., 119-01 22 Ave., College Point 11356. Tel: 353-5701. Pres.: G.D. Thomas; Gen. Mgr.: Donald House; Sales Mgr.: Sidney Schaffer.
Branches: Los Angeles, Calif., Modern Album of California Inc.; Terre Haute, Ind., Modern Album of Indiana Inc.; Flemington, N.J., Modern Album of New Jersey Inc.

Int'l branch: Canada, Modern Album of Canada Ltd.
One Stop Serv. Inc., 133 E. 84 St. Zip: 10018. Tel: 288-4338. Pres.: Al Posner. (SEE ADVERTISEMENT)

Passantino Printing Co. Inc., 311 W. 43 St. Zip: 10019. Tel: 586-1540. Pres.: Charles V. Passantino.

The Printers (div. of Random), 1034A Lexington Ave. Zip: 10021. Tel: 288-6000. Pres.: Alan Hartwell; Gen. Mgr.: William J. McCann.

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: 497-2320. Pres. & Sales Mgr.: Jerome J. Rood; Gen. Mgr.: Bernard Stein. (SEE ADVERTISEMENT)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack Hecht; VP: Eric Kaltman; Sales Mgr.: Gerald Sanders.
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Radom Music Press Inc., 438 W. 37 St. Zip: 10018. Tel: 736-2477. Pres. & Sales Mgr.: Ron Radom; Gen. Mgr.: Al Goldstein.

Record Albums Inc., 286 Stanhope St., Brooklyn 11237. Tel.: 366-8171. Pres. & Sales Mgr.: Bernard Stein; Gen. Mgr.: Jerome J. Rood.

Shorewood Packaging Corp., 724 Fifth Ave. Zip: 10019. Tel: 582-6885. Pres.: Paul Shore; VP Mktg.: Floyd Glinert.

Branch: Los Angeles, Calif.: Shorewood Packaging of California.

Int'l branches: Canada, UK

Sound Packaging Corp., 56 E. 53 St. Zip: 10022. Tel. 421-8255. Pres.: Craig Braun.

Tanagraphics Inc., 153 W. 27 St. Zip: 10001. Tel: 255-6876. Sales Mgr. Dan Green.

Tri-Lon Color Lithographers Ltd., 54 W. 21 St. Zip: 10010. Tel: 255-6140. Pres.: Morris Strickler; Sales Mgr.: David Strickler. (SEE ADVERTISEMENT)

Viewlex Custom Sales, 1700 Broadway, Zip: 10019. Tel: 581-5641. Customer Servs Mgr. Charles Cerasia; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.

Branch: Los Angeles, Calif. (SEE ADVERTISEMENT)

Morton D. Wax & Assocs., 200 W. 51 St. Zip: 10019. Tel: 247-2159. Pres.: Morton D. Wax; Gen. Mgr.: Howard Sherman; Adv. Co-ord.: Michael L. Gordon. (SEE ADVERTISEMENT)

• OLD BETHPAGE, L.I. (Area Code 516)
Vis-A-Pak Mfg. Corp., 185 Bethpage Street Hollow Rd. Zip: 118D4. Tel: 293-4242. Pres.: Don Hirschhorn; Gen. Mgr.: Samuel J. Boker.

• PLAINVIEW, L.I. (Area Code 516)
Pres-Tige Label Corp., 49 South Mall. Zip: 11803. Tel: 249-2870. Pres.: Jerome Sybul; VP & Gen. Mgr.: Ernie Menkes.

• ROCHESTER (Area Code 716)
Ruda Printing Corp., 38 Saginaw Dr. Zip: 14623. Tel: 244-9696. Pres.: Robert M. Ruda.

• ROCKVILLE, CENTRE, L.I. (Area Code 516)
Pratt Sales Corp., 42 Merrick Rd. Zip: 11571. Tel: 678-2700. Pres.: Norman Turtle; VP & Sales Mgr.: Stanley Gilman; Gen. Mgr.: Andrew Barr.

• RYE (Area Code 914)
Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: C.J. Bruno; Exec. VP: Vinnie Dean; Gen. Mgr.: John Lanni.

• ST. JAMES, L.I. (Area Code 516)
Sound by St. James Inc., 699 Jericho Tnpk. Zip: 11780. Tel: 724-2828. Pres.: Artie Schiff; Gen. Mgr.: Michael Ingram; Sales Mgr.: Rhys O'Brien.

NORTH CAROLINA

• WINSTON-SALEM (Area Code 919)
Snyder Album Co., 3083 Indiana Ave. Zip: 27105. Tel: 722-6768. Pres. & Gen. Mgr.: Ernest E. Snyder.

OHIO

• CINCINNATI (Area Code 513)
Able Offset Serv. Inc., 3461 Warsaw Ave. Zip: 45205. Tel: 921-0574. Pres.: Fred A. Schmitz; VP: Norbert F. Schmitz.

Artist's Rec'g Co., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres.: Chester Royce; Gen. Mgr.: Carrol Rawlings; Sales Mgr.: Bob Banely. (SEE ADVERTISEMENT)

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres. & Gen. Mgr.: Shad O'Shea; Sales Mgr.: Ed Schmidt.

Queen City Album Inc., 2832 Spring Grove, Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt.

• CLEVELAND (Area Code 216)
Boddie Rec'g Studio, 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie.

• COLUMBUS (Area Code 614)
Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Pres.: Boyd P. Niederlander; VP, Gen. Mgr. & Chief Eng.: John W. Hull; Sales Mgr.: Paul Bierley.

• TOLEDO (Area Code 419)
Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43620. Tel: 691-2065. Pres.: Lowell P. Amos.

OKLAHOMA

• OKLAHOMA CITY (Area Code 405)
Century Recs. (div. of Treehouse Ents. Inc.), 1220 NW 39. Zip: 73118. Tel: 528-4077. Pres. & Gen. Mgr.: Richard Gilleland; Sales Mgr.: Ron Bullock.

PENNSYLVANIA

• ALLENTOWN (Area Code 215)
Allentown Rec. Co. Inc. (sub. of Viewlex Inc.), 10 & Walnut Sts. Zip: 18102. Tel: 433-7405. Pres.: S.L. Wartell; Gen. Mgr.: Harvey Solomon; Sales Mgr.: Dick Meixna.

• JENKINTOWN (Area Code 215)
Thunder Rec. Corp., Box 271, Cedar & West Ave. Zip: 19046. Tel: 672-5929. Pres.: Stan Peahota.

• MECHANICSBURG (Area Code 717)
H R C Printing (div. of Hymntone Rec. Co.), 5252 E. Trindle Rd. Zip: 17055. Tel: 766-0943. Pres.: Donald E. Baldwin; Gen. Mgr.: Donald P. Whitticar.

• OLYPHANT (Area Code 717)
Specialty Recs. Corp., 210 N. Valley Ave. Zip: 18447. Tel: 489-4717. Pres.: Roy C. Marquardt; Gen. Mgr.: Richard C. Marquardt. (SEE ADVERTISEMENT)

• PHILADELPHIA (Area Code 215)
Accu-Comp Graphic Serv. Inc., 1700 Walnut St., Rm. 1117 Sts. Zip: 19103. Tel: 732-7578. Owner & Mgr.: M. G. Parekian.

Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: 627-2277; NYC Tel: (212) 966-3185. Pres.: Morris Ballen; Gen. Mgr.: Larry Ballen. (SEE ADVERTISEMENT)

Jack Howard Promos., 2733 Kensington Ave. Zip: 19134. Tel: 739-7501. Pres.: Jack Howard.

• PITTSBURGH (Area Code 412)
Star Title Strip Co. Inc., 842 Western Ave. Zip: 15233. Tel: 231-4314. Pres.: Martin W. Schramm; Gen. Mgr.: Norman Morgan; Sales Mgr.: William Miller.

Branch: Chicago, Ill. (SEE ADVERTISEMENT)

• READING (Area Code 215)
United Sales Co., PO Box 636; 810 Franklin St. Zip: 196D2. Tel: 375-4471. Pres. & Sales Mgr.: L. Fruchter.

• SCRANTON (Area Code 717)
Keystone Printed Specialties Co. Inc., 321-327 Pear St. Zip: 18505. Tel: 346-1761. Pres.: P.G. Fischer; Gen. & Sales Mgr.: M.C. Fischer. Label Order Dept.: 330 Pear St. Zip: 18505. Tel: 961-3878. Gen. Mgr.: Fran Britlia. (SEE ADVERTISEMENT)

• SHARON (Area Code 412)
Marion Recs., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres. & Sales Mgr.: John T. Krizancic; Gen. Mgr.: Martha Krizancic.

TENNESSEE

• MEMPHIS (Area Code 901)
Wooten Rec'g Co., 3373 Park Ave. Zip: 38111. Tel: 324-6786. Pres.: Style Wooten; Gen. Mgr.: Glen Tice; Sales Mgr.: Charles Bowen.

• MORRISTOWN (Area Code 615)
Album Co. of America, Box 374. Zip: 37814. Tel: 581-3486. Pres.: Hal R. McGaha; Gen. & Sales Mgr.: Charlene McGaha.

• NASHVILLE (Area Code 615)
B C MusicType, 909 18 Ave. S. Zip: 37212. Tel: 327-3094. Owner: William C. Irwin.

The Chuck Chellman Co., 801 16 Ave. S. Zip: 37203. Tel: 259-3966. Pres.: Chuck Chellman; VP: Georgia Chellman; Sales Mgr.: Gary Branson.

F A B Press, 626 Ewing Ave. Zip: 37203. Tel: 256-6925. Mgr. & Art Dir.: J.C. Cartee.

Nashville Rec. Prod'ns Inc., 204 19 Ave. S. Zip: 37203. Tel: 327-3768. Pres.: George Ingram; Gen. & Sales Mgr.: Larry Boden.

TEXAS

• ARLINGTON (Area Code 817)
Rec-O-Press Inc., PO Box 5328, 609 Great Southwest Pkwy. Zip: 76011. Tel: 261-4941. Pres.: W.I. Spittler; Sales Mgr.: Charles B. Spittler.

Sword & Shield Recs., PO Box 211. Zip: 76D10. Tel: 274-6762. Owner: Calvin Wills.

• DALLAS (Area Code 214)
Sevens Int'l, 5850 Sandhurst, Suite F. Zip: 75206. Tel: 691-2558. Pres.: Michael Stanglin.

• HOUSTON (Area Code 713)
M & M Rec. Prod'n Co., 5828 Parkersburg. Zip: 77036. Tel: 782-0129. Owner: O. C. Monds Jr.

• WACO (Area Code 817)
S M I Electronics Inc., PO Box 7780. Zip: 76710. Tel: 776-1230. VP: Curt Adams.

WASHINGTON

• TACOMA (Area Code 206)
Wiley Sound Studios, 5103 N. 46 St. Zip: 98407. Tel: 752-8583. Pres. & Gen. Mgr.: Bill Wiley; Sales Mgr.: Doug Hewitt.

WISCONSIN

• MILWAUKEE (Area Code 414)
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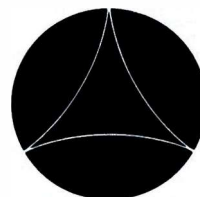
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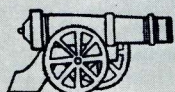


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● **SAN ANTONIO (Area Code 512)**

Texas Sound Studios (1938), 506 W. Hildebrand Ave. Zip: 78212. Tel: 733-1721. Owner & Chief Eng.: Jeff Smith; Studio Mgr.: Greg Smith. No. of engs. 3. Universal Sound City (formerly Epstein Ent's. Rec'g Studio), (1961), 735 N. General McMullen Dr. Zip: 78228. Tel: 434-5555. Owner: A. Epstein; Studio Mgr. & Chief Eng.: Lewis Laughery. No. of engs. 2.

● **SAN BENITO (Area Code 512)**

Ideal Rec'g, see Rio Grande Music Rec'g Studio. Rio Grande Music Rec'g Studio (1962), 119 S. Sam Houston. Zip: 78586. Tel: 399-1471. Owner: Paco Betancourt; Studio Mgr. & Chief Eng.: John F. Phillips; Mixers: Lionel C. Betancourt. No. of engs. 2; mixers 1.

● **TYLER (Area Code 214)**

Brians Rec'g Studio (1960), PO Box 775. Zip: 75701. Tel: 592-7677. Owner & Chief Eng.: Robin H. Brians Jr.; Studio Mgr.: Randy Fouts; Mixers & Re-mixers: Robin H. Brians Jr., Randy Fouts. No. of engs., mixers & re-mixers 2.

Custom Sound Studio (1953), 1317 S. Peach St. Zip: 75701. Tel: 597-2961. Owners, Mixers & Re-mixers: Curtis Kirk, Paul H. Jameson; Studio Mgr. & Chief Eng.: Curtis Kirk; No. of engs., mixers & re-mixers 2.

Steve Wright Rec'g Studio (1965), PO Box 626. Zip: 75701. Tel: 592-0591. Owner, Studio Mgr. & Chief Eng.: Steve Wright. No. of engs. 1; mixers 1; re-mixers 1.

● **WACO (Area Code 817)**

S M I Electronics Inc., PO Box 7780. Zip: 76710. Tel: 776-1230. VP: Curt Adams.

● **WICHITA FALLS (Area Code 817)**

Nesman Studios (1954), 3108 York St. Zip: 76309. Tel: 767-1629. Owner & Chief Eng.: Lewis Nesman; Studio Mgr.: Sally Nesman. No. of engs., mixers & re-mixers 2.

UTAH

● **PROVO (Area Code 801)**

Sound Concepts Inc. (1971), 108 W. Center, Zip: 84601. Tel: 375-7333. Studio Mgr. & Chief Eng.: Roger Billings; Engs.: Kaye Jensen, Merrill Jensen, Tony Larson, George Oates. No. of engs. 5.

● **SALT LAKE CITY (Area Code 801)**

Bonneville Int'l Corp. Program Servs. Div., Broadcast House, 145 Social Hall Ave. Zip: 84111. Tel: 524-2621. Dir.: M. Gordon Johnson; Prod'n Dir.: Richard Alosop. Sun Int'l Studios (div. of Sun Int'l Prod'ns Inc.) (1971), 915 West First South, Zip: 84104. Tel: 521-3374. Studio & Sound Mgr.: Jon G. Holloman; Chief Eng.: Palmer Pattison; Mixers & Re-mixers: Jon Holloman, Palmer Pattison. No. of engs. 1, mixers & re-mixers 2.

VERMONT

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Century Custom Rec'g Serv. (1964), Main St. Zip: 05446. Tel: 878-3854. Owner, Studio Mgr. & Chief Eng.: Ervin F. Aucher.

● **NORTH FERRISBURG (Area Code 802)**

Earth Audio Techniques Inc. (1970), The Barn, Zip: 05473. Tel: 425-2105. Owner, Studio Mgr. & Chief Eng.: William H. Schubart; Mixers & Re-mixers: William H. Schubart, Michael D. Couture. No. of engs., mixers & re-mixers 2.

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● **BAILEYS CROSSROADS (Area Code 703)**

Glenn Gary Assocs. Inc., 5884 Leesburg Pike. Zip: 22041. Tel: 671-0700. Pres.: Gary G. Fleisher.

● **NORFOLK (Area Code 703)**

Fink Rec'g (1956), 2732 Beaumont Ave. Zip: 23504. Tel: 627-0957. Owner, Studio Mgr. & Chief Eng.: Bill Johnson. No. of engs. 2. Norfolk Rec'g Studio (1960), 622 W. 35 St. Zip: 23508.

Tel: 623-5565. Owner: Frank J. Guida; Studio Mgr. & Chief Eng.: T. M. Chilton. Studio Center (formerly D'Arcy Sound Studios) (div. of Broadcasting Servs. Inc.) (1966), 200 W. 22 St. Zip: 23517. Tel: 622-2111. Pres. & Exec. Prod'n: Warren M. Miller; Office Mgr.: Jacqueline P. Miller. No. of engs. 3.

● **RICHMOND (Area Code 703)**

Alpha Audio (1971), 2049 W. Broad St. Zip: 23229. Tel: 359-6097. Pres. & Studio Mgr.: C. Nicholas Collieran Jr.; Chief Eng.: Joe Sheets; Mixers & Re-mixers: Joe Sheets, Nicholas Collieran, Lane Roberts, Bob Armstrong. No. of engs. 2; mixers 4; re-mixers 3. (SEE ADVERTISEMENT)

Eastern Rec'g Studios Inc. (1970), Wayside Dr. Zip: 23235. Tel: 276-6751. Pres.: Thomas C. Williams; Chief Eng.: Carter Cooke; Mixers & Re-mixers: Thomas C. Williams, Mike Stavrou, Rod Holt. No. of engs., mixers & re-mixers 3.

F A A P Recs. (1969), 5213 Eanes Ln. Zip: 23231. Tel: 222-2709. Owner & Chief Eng.: Elmer A. Hillard; Studio Mgr.: Frank A. Hillard. No. of engs. 1.

Sound Stages (1962), 2314 W. Cary St. Zip: 23220. Tel: 355-5778. Pres.: Dick Pulley; Prod'n Dir.: Frank Brooks; Chief Eng.: Sam Straus. No. of engs. 3; mixers 3; re-mixers 1.

● **WAYNESBORO (Area Code 703)**

Major Rec'g Studio (1965), PO Box 2072. Zip: 22980. Tel: 942-1969. Owner & Studio Mgr.: John H. Major; Chief Eng.: Jack Linneman. No. of engs., mixers & re-mixers 3.

WASHINGTON

● **OLYMPIA (Area Code 206)**

Apollo (1961), 1915 N. Quince, Zip: 98501. Tel: 352-9097. Owner, Studio Mgr. & Chief Eng.: Allen P. Giles.

● **SEATTLE (Area Code 206)**

Audio Rec'g Inc. (1961), 2227 Fifth Ave. Zip: 98118. Tel: 623-2030. Owner, Studio Mgr. & Chief Eng.: Kearney W. Barton; No. of engs. & mixers 3; re-mixers 2. Seattle West Rec'g Corp. (1969), 319 N. 85 St. Zip: 98103. Tel: 783-2524. Pres., Studio Mgr. & Chief Eng.: Richard Keefer; Mixers: Scott Schreck. No. of engs. 1; mixers 1.

● **SPOKANE (Area Code 509)**

Custom Audio Rec'g (1965), W. 5006 Houston. Zip: 99208. Tel: 235-0614. Owner, Studio Mgr., Chief Eng. & Mixer: Kyle Pugh.

● **TACOMA (Area Code 206)**

Wiley Sound Studios (1964), 5103 N. 46 St. Zip: 98407. Tel: 752-8583. Owner, Studio Mgr. & Chief Eng.: Bill Wiley. No. of engs. 2.

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Golden Echo Rec'g (1969), 4720 N. Mayflower Dr. Zip: 54911. Tel: 757-5558. Owner & Mgr.: Wallace Drescher.

● **EAU CLAIRE (Area Code 715)**

Scott Sound Studios (div. of Scott Prod'ns Inc.), 808 685, 10 Platt St. Zip: 54701. Tel: 834-8991. Pres.: Herbert G. Grewe; VP & Chief Eng.: Douglas Cox. Studio Mgr.: Richard Claybaugh. No. of engs., mixers & re-mixers 1.

● **LAKE GENEVA (Area Code 414)**

Vern Castle's Studio (1966), 642 Birches Dr. Zip: 53147. Tel: 248-2085. Owner & Chief Eng.: Vern Castle; Mixers: Jack Mueller, Tom Voegel. No. of engs. 1; mixers 2.

● **MADISON (Area Code 608)**

Full Compass Sound Studios (1970), Washington Sq., 55 N. Dickinson St. Zip: 53703. Tel: 257-0120. Business Mgr.: Michael A. Kuehl; Studio Mgr.: Richard P. Murphy, Chief Eng.: Will Elmendorf; Mixers: Rick Murphy, Jim McInnes, Ken Boston, Will Elmendorf, Jon B. Lipp, Michael Kuehl; Re-mixers—Michael Kuehl, Rick Murphy, Jim McInnes, Ken Boston. No. of engs. 5; mixers 6; re-mixers 4.

● **MILWAUKEE (Area Code 414)**

Dave Kennedy Rec'g (1971), 231 W. Wisconsin, Zip: 53203. Tel: 273-5720. Owner: Dave Kennedy; Studio Mgr. & Rec'g Eng.: Larry Drydyk; Chief Eng.: Ed. Giese. No. of engs. 5; mixers & re-mixers 2.

Key-Charisma Rec'g Studios (div. of Charisma Music Corp.) (1970), 6101 N. Teutonia Ave. Zip: 53209. Tel: 462-4490. Studio Mgr.: Ron Lipe Brothers; Chief Eng.: Dennis M. Kranz; Mixers: Dennis M. Kranz, Ron Brothers; Re-mixers: Dennis M. Kranz, Ron Brothers, Michael J. Kondos. No. of engs. 2; re-mixers 4. Studio East, 832 N. Van Buren, Zip: 53202. Tel: 271-0404. Owners: Thomas J. Gress, Daniel J. Karempeles.

● **RACINE (Area Code 414)**

Natural Sound Rec'g Studio (1965), 122 Emmertsen Rd. Zip: 53406. Tel: 637-3123. Owner, Studio Mgr. & Chief Eng.: Robert Meltesen; Mixers: Loren Swanson, Lloyd Dissmore. No. of engs. 3; mixers 3.

● **SAUK CITY (Area Code 608)**

American Music Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstain; Gen. Mgr.: M. Neeley; Sales Mgr.: C. Accola.

● **STODDARD (Area Code 608)**

Coulee Rec'g Corp. (1961), RR 1, Zip: 54658. Tel: 788-0282. Owner, Studio Mgr. & Chief Eng.: Bill Grafft; Mixers: Dan Kelsey, Don Lewis; Re-mixers: Bud Miller, Alvin Aichele. No. of engs. 2; mixers 2; re-mixers 2.

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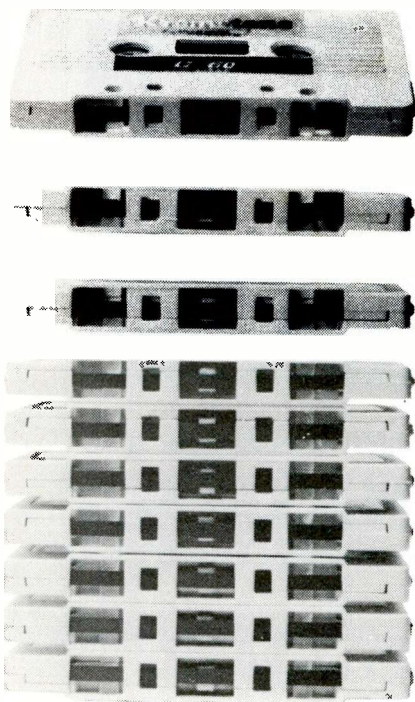
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Doppler Studios Inc., 417 Peachtree St. Zip: 30308. Tel: 873-6941. Pres.: Pete Caldwell.
Configurations: Open reel.
Foundation Sound Studios Inc., 2080 Peachtree Ind'l Ct. Chamblee 30341. Tel: 458-3589. Pres. & Chief Eng.: Michael J. Schieman; VP & Studio Mgr.: C.J. Shubert Jr.; Chief Technician: Richard L. Clark
Configurations: Cassette & open reel.
Kin-Tel Prod'n's & Sound Studios, 1200 Spring St. NW. Zip: 30309. Tel: 874-3668. Owner: Rod Kinder.
Configurations: Cassette & open reel.
LeFevre Sound Corp., 1314 Ellsworth Ind'l Dr. NW. Zip: 30318. Tel: 355-8680. Pres.: Pierce LeFevre; Gen. Mgr.: Maurice LeFevre.
Configurations: Cartridge 8-tr., cassette & open reel.
Mark Custom Rec'g Serv., 2543 Raintree Dr. NE. Zip: 30329. Tel: 636-0289. Gen. Mgr.: William D. Bailey Jr.
Home office: Clarence Center, N.Y.
Configurations: Cassette & open reel.
Project 70 Audio Servs., 1127 Spring St. NW. Zip: 30309. Tel: 874-5232. Mgr.: Jerry L. Connell.
Configurations: Cassette & open reel.
Recordex Corp., 3227 Cains Hill Pl. NW. Zip: 30305. Tel: 237-7000/7122. Pres.: Mort N. Miller; VP & Gen. Mgr.: Robert Nemo.
Configuration: Cassette.
Sensation Sound Studios Inc., 2080 Peachtree Ind'l Ct., Chamblee 30341. Tel: 458-8649. Pres.: G. Van Greene; Exec. VP & Gen. Mgr.: Michael J. Schieman.
Configurations: Cartridge 8-tr., cassette & open reel.

• **DEMOREST (Area Code 404)**

Ralph's Radio Music, Box 127. Zip: 30535. Tel: 723-3884.
Pres.: Ralph Raper.
Configuration: Cartridge 8-tr.

ILLINOIS

• **CHICAGO METROPOLITAN AREA (Area Code 312)**

Agency Rec'g Studios Inc., 20 N. Wacker Dr. Zip: 60606. Tel: 236-3632. Pres.: John G. Garamoni.
Configuration: Open reel.
Ampex Music Div., 2201 Lunt Ave., Elk Grove Village 60007. Tel: 593-6000. Nat'l Sales Mgr.: Matt Hoey.
Branches: Los Angeles, Calif.; Hackensack, N.J.; New York, N.Y.; Dallas, Tex.
Configurations: Cartridge 8-tr., cassette & open reel.
Audio/Video Processors, 3553 W. Peterson. Zip: 60659. Tel: 539-3141. Pres.: Joseph Hassen; VP: Rick Jablonski.
Balkan Rec'g Studio, 6917 W. Carmak Rd., Benwyn 60402. Tel: GU 4-6436. Owner & Mgr.: Slavko A.V. Hlad.
Configurations: Cartridge 8-tr. & cassette.
Boulevard Rec'g Studios Inc., 609 N. La Salle St. Zip: 60610. Tel: 944-2752. Pres. & Gen. Mgr.: Hal Kay-

chuck; Sales Mgr.: Eleanor Kaitchuck.
Configurations: Cassette & open reel.
Capitol Recs. Inc., 6401 Gross Point Rd., Niles 60648. Midwest Sales Mgr.: Max K. Callison.
Configurations: Cartridge 8-tr. & cassette.
Cassette Dupl'rs Inc., 3132 N. Natchez Ave. Zip: 60634. Tel: 889-4888. Gen. Mgr.: Nero Labmetz.
Configuration: Cassette.
Cassettes Int'l Inc., 3132 N. Natchez. Zip: 60634. Tel: 889-0025. Pres.: Oren Stempel; Sales Mgr.: Tom Kilfoyle.
Chicago Album & Specialty Corp., 417 S. Jefferson St. Zip: 60607. Tel: 427-0113. Pres. & Sales Mgr.: Adolph Willinger; Gen. Mgr.: Anthony Busse.
Configurations: Cartridge 8-tr. & cassette.
Columbia Rec. Prod'n's, 630 N. McClurg Ct. Zip: 60611. Tel: 944-6000. Mgr.: Dick Hutter.
Configurations: Cartridge 8-tr., cassette & open reel.
Custom Audio Inc., 110 S. River Rd., Des Plaines 60016. Tel: 299-0220, 298-6680. Pres.: Paul H. Luttgens; Gen. & Sales Mgr.: T.E. Larsen.
Branch: Hollywood, Fla.
Configurations: Cassette & open reel.
Double Sixteen Co., Box 1616, Wheaton 60187. Tel: 653-1616. Pres.: James W. Canon; Sales Mgr.: Tom Canon.
Configuration: Cassette.
G R T-Mar Rec'g Studios, 320 E. 21 St. Zip: 60616. Tel: 225-2770. Mgr.: Tony Di Maria.
Configuration: Open reel.
International Rec'g Co. Inc., 1649 W. Evergreen. Zip: 60622. Tel: 227-2000. Pres.: L. March; VP & Gen. Mgr.: J.V. Man; Sales Mgr.: Bill Bayer.
Configurations: Cartridge 8-tr., cassette & open reel.
Programming Technologies Inc., 215 W. Chicago Ave. Zip: 60610. Tel: 787-2700. Pres.: William Bennett.
Configurations: Cartridge 8-tr. & cassette & open reel. (SEE ADVERTISEMENT)
R C A Recs., Special Prods. Mktg., 1 N. Wacker Dr. Zip: 60606. Tel: 641-5880. Midwest Mgr.: Bill Reilly.
Configurations: Cartridge 8-tr. & quadrasonic 8-tr. & cassette.
Recordings Unlimited, 3132 N. Natchez. Zip: 60634. Tel: 889-4888. Pres.: John Craig; Gen. Mgr.: Bill Moore.
Configurations: Cartridge 8-tr., cassette & open reel.
Sound Market Rec'g Co., 664 N. Michigan. Zip: 60611. Tel: 664-4335. Gen. Mgr.: James Cunningham.
Configuration: Open reel.
Sound Studios Inc., 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. Pres.: M.P. Eisenmenger; Gen. Mgr.: Jim Duncan; Sales Mgr.: Phil Waterman.
Configurations: Cassette & open reel.
Tono-Tapes Inc., 57 W. Grand Ave. Zip: 60610. Tel: 828-9357. Pres. & Gen. Mgr.: A. B. Clapper; Sales Mgr.: Charles Farmer.
Configurations: Cartridge 8-tr., cassette & open reel.
Wright Assoc., 757 Deerfield Rd., Deerfield 60015. Tel: 945-6924. Pres.: Rudy R. Wright.

• **KANKAKEE (Area Code 815)**
Imperial Int'l Learning Corp., Box 548. Zip: 60901. Tel: 933-7735. Sec'y-Treas.: Richard Ringfelt.

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• **MURPHYSBORO (Area Code 618)**

New Directions Media, PO Box 795, Zip: 62966. Exec. Admin'rs: Mike Kuklinski, Joel Preston, Robert Huntington. Configurations: Cartridge 8-tr. & open reel.

INDIANA

• **GARY (Area Code 219)**

Bud Pressner Rec'g Serv., 4839 S. Broadway, Zip: 46409. Tel: 884-5214. Owner & Pres.: Bud Pressner. Configurations: Cartridge 8-tr., cassette & open reel.

• **INDIANAPOLIS (Area Code 317)**

Commercial Features Inc., 1411 N. Illinois St. Zip: 46202. Tel: 639-0134. Pres.: Paul R. Bender; Gen. & Sales Mgr.: R. A. Bender.
C.W. Fleetwood Agency, 3614 E. Southern Ave. Zip: 46203. Tel: 786-5111. Pres.: Cliff Fleetwood; Gen. Mgr.: J. A. Fleetwood; Sales Mgr.: C. H. Fleetwood. Configurations: Cartridge 8-tr., cassette & open reel.
Ohmit Rec'g Studio, 6102 E. 10 St. Zip: 46219. Tel: 356-9187. Owner & Pres.: Leslie E. Ohmit. Configurations: Cassette & open reel.

• **RICHMOND (Area Code 317)**

P.R.C. Rec'g Co. (div. of Richmond Rec'g Corp.), 1600 Rich Rd. Zip: 47374. Tel: 962-9511. Gen. Mgr.: Curt Albright. Home office: New York, N.Y. (SEE ADVERTISEMENT)

• **TERRE HAUTE (Area Code 812)**

Columbia Rec. Prod'ns, 1400 N. Fruitridge Ave. Zip: 47805. Tel: 466-4231. Tape Mgr.: Gene Edwards. Configurations: Cartridge 8-tr., cassette & open reel.

IOWA

• **COUNCIL BLUFFS (Area Code 712)**

Moss Rec'g Serv., Box 417, 708 W. Broadway, Zip: 51501. Tel: 322-4513. Owner & Pres.: Terry L. Moss. Configuration: Open reel.

• **DAVENPORT (Area Code 319)**

Fredlo Rec'g Studios, 2224 E. 12 St. Zip: 52803. Tel: 326-2841. Owner: Frederick R. Mauck; Mgr.: Lois R. Mauck. Configurations: Cartridge 8-tr., cassette & open reel.

• **DES MOINES (Area Code 515)**

Lariam Assocs. Inc., 515 28 St. Zip: 50312. Tel: 282-8306. Pres. & Gen. Mgr.: Larry A. McKeever. Configurations: Cassette & open reel.

KANSAS

• **EMPORIA (Area Code 316)**

Webb Recs., 1234 Luther St. Zip: 66801. Tel: 342-7405. Pres. & Gen. Mgr.: J. Thomas Webb. Configurations: Cartridge 8-tr. & open reel.

• **WICHITA (Area Code 316)**

High Fidelity Rec'g Inc., 1059 Porter. Zip: 67203. Tel: 262-6456. Pres.: Raymond O. Creely; Gen. Mgr.: James Stratton. Configurations: Cartridge 8-tr., cassette & open reel.

KENTUCKY

• **LEXINGTON (Area Code 606)**

Lemco Sound Studio, 2518 Southview Dr. Zip: 40503. Tel: 277-1184. Owner & Mgr.: Cecil Jones. Configurations: Cassette & open reel.

• **LOUISVILLE (Area Code 502)**

Allen-Martin Prod'ns, Box 99035, 9701 Taylorsville Rd. Zip: 40299. Tel: 267-5466/9658. Pres.: Ray Allen; VP & Gen. Mgr. Audio Div.: David H. Snowden; Video & Graphics Sales Mgr.: Wayne Hettinger.
Orbit Radio/Video, PO Box 1644, Zip: 40201. Tel: 584-5535. Pres. & Gen. Mgr.: S. A. Cisler. Configurations: Cartridge 8-tr., cassette & open reel.

LOUISIANA

• **NEW ORLEANS (Area Code 504)**

Rosemont Rec'g Serv. Studios, 4634 Wilson Ave. Zip: 70126. Tel: 242-1581. Pres. & Gen. Mgr.: Alfred E. Taylor Sr.; Sales Mgr.: Albert H. Tolbert. Configurations: Cartridge 8-tr. & open reel.

• **RUSTON (Area Code 318)**

Americana Rec'g Studios, PO Drawer L 707-709 W. California Ave. Zip: 71270. Tel: 255-0287. Chief Eng.: Phillip R. Lawson; Gen. Mgr.: Roger W. Lawson Jr. Configurations: Cartridge 8-tr., cassette & open reel.

MARYLAND

• **BALTIMORE METROPOLITAN AREA (Area Code 301)**

Bradley Rec'g Co. Inc., 531 N. Howard St. Zip: 21201. Tel: 727-0950. Pres.: F. Joseph Bradley; Sales Mgr.: Suzi Kawasoye. Configurations: Cassette & open reel.
ITI/Rec'gs Inc. McCormick Rd. & Schilling Circle, Cockeysville 21030. Tel: 666-7774. Sales Mgr.: Burgess Macneal. Configurations: Cassette & open reel.

• **SILVER SPRING (Area Code 202)**

DB Sound Studios Inc., 8037 13 St. Zip: 20910. Tel: 333-7474. Pres.: Jules M. Damian; Gen. Mgr.: R. N. Rollason Jr. Configurations: Cartridge 8-tr., cassette & open reel.

MASSACHUSETTS

• **BOSTON METROPOLITAN AREA (Area Code 617)**

Ace Rec'g Studios Inc., 1 Boylston Pl. Zip: 02116. Tel: 482-8580. Owners: Milton & Herbert Yakus. Studio Mgr.: Milton Yakus. Configurations: Cassette & open reel.
Continental Rec'gs Inc., 12 Irving St., Framingham 01701. Tel: 879-2430, 237-0568. Pres. & Sales Mgr.: L. Daniel Flynn; Gen. Mgr.: John F. Flynn. Configuration: Open reel.
Fleetwood Rec'g Co., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarusso; Gen. Mgr.: Raymond G. Samora; Sales Mgr.: Joseph Tully. Branch: New York, N.Y., Fleetwood Mktg. Group.

MICHIGAN

• **DEARBORN (Area Code 313)**

P.A.C.3 Rec'g Co. Inc., 7106 Greenfield, Zip: 48126. Tel: 581-0520. Pres.: Richard G. Becker. Configurations: Cartridge 8-tr., cassette & open reel.

• **DETROIT METROPOLITAN AREA (Area Code 313)**

Adell Int'l Inc., 43700 Adell Blvd., Novi 48050. Tel: 349-6300. Pres.: Robert Adell. Configurations: Cartridge 8-tr. & cassette. (SEE ADVERTISEMENT)
American Sound Corp., 3319 E. 10 Mile Rd., Warren



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• **MEMPHIS (Area Code 901)**

Haven Rec'g Studio (1972), 3175 Barron Ave. Zip: 38111. Tel: 458-1530. 327-7050. Owners: John Cook, Orin Dana, Studio Mgr. & Chief Eng.: John Cook.

Configuration: Open reel.

Northmoor Rec'g, 1229 East Parkway S. Zip: 38114. Tel: 274-0565. Pres.: Dean Moore. Sales Mgr.: Libby Moore.

Configurations: Cassette & open reel.

• **MORRISTOWN (Area Code 615)**

Album Co. of America, Box 374. Zip: 37814. Tel: 581-3486. Pres. Hal McGaha. Gen. & Sales Mgr.: Charlene McGaha.

Configurations: Cartridge 8-tr., cassette & open reel.

• **NASHVILLE (Area Code 615)**

Columbia Rec. Prod'ns, 804 16 Ave. S. Zip: 37203. Tel: 259-2560. Account Exec.: Jerry B. Parkins.

Configurations: Cartridge 8-tr., cassette & open reel.

Globe Rec'g Studio Inc., 1313 Dickerson Rd. Zip: 37207. Tel: 226-0811. Pres.: James F. Maxwell.

Configurations: Cassette & open reel.

R C A Recs., Special Prods. Mktg., 800 17 Ave. S. Zip: 37203. Tel: 244-9880. Sales Rep.: Ed Hines.

Configurations: Cartridge 8-tr., quadrasonic 8-tr. & cassette.

TEXAS

• **ARLINGTON (Area Code 817)**

Rec-O-Press Inc., 609 N. Great Southwest Pkwy. Zip: 76011. Tel: 261-4941. Pres.: W.I. Spittler. Gen. & Sales Mgr.: Charles Spittler.

Configuration: Cassette.

• **AUSTIN (Area Code 512)**

P S G Rec'g Studio, 4322A N. Lamar Blvd. Zip: 78756. Tel: 454-5653. Owner & Pres.: Pedro S. Gutierrez.

• **BROWNSVILLE (Area Code 512)**

Texas Electronics Tape Co. Inc., 1003 E. 14 St. Zip: 78520. Tel: 546-5915. Pres.: Luis L. Isnardi. Gen. Mgr.: A.C. Grippo.

Configurations: Cartridge 8-tr., cassette & open reel.

• **DALLAS (Area Code 214)**

Ampex Music Div., 1615 Prudential Dr. Zip: 75235. Tel: 637-5100. Home office: Chicago, Ill.

Configurations: Cartridge 8-tr., cassette & open reel.

Custom Rec'd Tape of Dallas, 4354 Middleton Rd. Zip: 75529. Tel: 351-1052. Pres.: Jerry McKinney.

Branch: Lubbock, Tex., Custom Rec'd Tape.

Configurations: Cartridge 8-tr., cassette & open reel. Taplex Co., 809 N. Hampton Rd. Zip: 75208. Tel: 946-1515. Owner: Mrs. R. E. Thomas. Gen. Mgr.: R. E.

Thomas.

Configurations: Cartridge 8-tr., cassette & open reel.

• **HOUSTON (Area Code 713)**

Soundville (div. of Jimmy Duncan Prod'ns Inc.), 8208 Westpark Dr. Zip: 77042. Tel: 781-6300. Pres.: Larry Morris. Gen. Mgr.: Bill Gilliland. Sales Mgr.: John Clevinger.

• **LONGVIEW (Area Code 214)**

Curtis Ent's., Box 792, Curtis Bldg. Zip: 75601. Tel: 753-4461. Pres.: James R. Curtis.

Configurations: Cassette & open reel.

• **LUBBOCK (Area Code 806)**

Custom Rec'd Tape, 3304 24 St. Zip: 79401. Tel: 799-8834. Gen. Mgr.: Vince Baldino.

Home office: Dallas, Tex., Custom Rec'd Tape of Dallas.

Configurations: Cartridge 8-tr., cassette & open reel.

• **WACO (Area Code 817)**

S M I Electronics Inc., PO Box 7780. Zip: 76710. Tel: 776-1230. VP: Curt Adams.

UTAH

• **PROVO (Area Code 801)**

Sound Concepts Inc., 108 West Center. Zip: 84601. Tel: 375-7333. Pres.: Mr. Kaye Jensen. Gen. Mgr.: Roger Billings. Sales Mgr.: Ron Payne.

Configurations: Cassette & open reel.

VERMONT

• **BRATTLEBORO (Area Code 802)**

Vanguard-Dasca, 8 Winter St. Zip: 05301. Tel: 257-7131. Pres. & Gen. Mgr.: David S. Calef.

Configuration: Open reel.

VIRGINIA

• **RESTON (Area Code 703)**

National Trend-In Corp., 1860 Michael Faraday Dr. Zip: 22070. Tel: 437-7183. Pres.: John L. Humphreys.

• **RICHMOND (Area Code 703)**

Sound Stages Inc., 2314 W. Cary St. Zip: 23220. Tel: 355-5778. Pres.: W. C. Pulley. Prod'n Mgr.: Frank Brooks.

Configurations: Cassette & open reel.

WASHINGTON

• **OLYMPIA (Area Code 206)**

Apollo Ent's. Inc., 1915 N. Quince. Zip: 98501. Tel: 352-9097. Pres.: Allen P. Giles. Gen. Mgr.: George S. Barnes.

Configurations: Cassette & open reel.

• **TACOMA (Area Code 206)**

Wiley Sound Studios, 5103 N. 46 St. Zip: 98407. Tel: 752-8583. Owner & Gen. Mgr.: Bill Wiley.

Configuration: Open reel.

WISCONSIN

• **MILWAUKEE (Area Code 414)**

Dave Kennedy Rec'g Studios, 231 W. Wisconsin Ave., 4th fl. Zip: 53203. Tel: 273-5720. Pres.: Dave Kennedy.

Configurations: Cassette & open reel.

• **SAUK CITY (Area Code 608)**

American Music Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein. Gen. Mgr.: Marie Neely. Sales Mgr.: Cindy Accola.

Configuration: Cartridge 8-tr.

WYOMING

• **CHEYENNE (Area Code 307)**

Rocky Mountain Rec'g, PO Box 82. Zip: B2001. Tel: 638-8733. Pres. & Gen. Mgr.: Ray Alexander.

Configuration: Open reel.

TAPE DUPLICATOR/MARKETERS

Allied Tape Corp., 1283 Research Blvd., St. Louis, Mo. 63132. Tel: (314) 997-7100. Pres.: Byrle A. Northup. Sales Mgr.: Bob Walker. Adv. Dir.: Margie Harger.

Ampex Music Div., 2201 Lunt Ave., Elk Grove Village, Ill. 60007. Tel: (312) 593-6000. VP & Gen. Mgr.: William Slover.

Nat'l mktg. office: New York, N.Y., 555 Madison Ave. Zip: 10022. Tel: (212) 758-8900. Nat'l Mktg. Mgr.: Jules Cohen.

Sales offices: Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 245-9373—Hackensack, N.J., 65

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FINEBIT MAGNETIC TAPE INSTALLATIONS



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CALIFORNIA

- **LOS ANGELES METROPOLITAN AREA (Area Code 213)**
Album Graphics Inc., 408 N. Larchmont Blvd., Hollywood 90004. Tel: 462-0821. Gen. Mgr.: Edward Dwyer.
Home office: Chicago, Ill.
The Bert Co Ents., 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Pres.: B.P. Couturier; VP & Gen. Mgr.: R.L. Couturier; Sales Mgr.: Leo Heydorff.
Container Kraft Inc. 724 E. 61 St. Zip: 90001. Tel: 232-3281. Pres.: Arthur Garson; Gen. Mgr.: John Parlow; Sales Mgr.: Russell Garson.
Creative Packaging Co. (div. of Eli Lilly & Co.), 11704 Wilshire Blvd., Suite 232. Zip: 90025. Tel: 478-9891. District Mgr.: J.D. Kohn.
Home office: Indianapolis, Ind. (SEE ADVERTISEMENT)
The Custom Fidelity Co. Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel: 654-4522. Pres.: David W. Berkus; Sales Mgr.: Mike Levey. (SEE ADVERTISEMENT)
Gilmore Envelope Corp., 4000 Medford St. Zip: 90063. Tel: 268-3401. Pres.: H.N. Gilmora Sr.; VP & Gen. Mgr.: Sam P. Mattioli; Sales Mgr.: Tom Pettay.
Globe Albums West Inc. (sub. of Viewlex Inc.), 5811 S. San Pedro Ave. Zip: 90011. Tel: 232-8278. Gen. & Sales Mgr.: Norman Ravis.
Home office: Hauppauge, L.I., N.Y., Globe Albums & Prod'ns Inc.
Ivy Hill Lithograph Pacific Div., 4800 S. Santa Fe Ave. Zip: 90058. Tel: 752-4670. Exec. VP: Russell Muir; VPs: Jack Sclar, Bob McCluskey.
Home office: Great Neck, L.I., N.Y.
Raynor Sales Co. Inc., 2698 W. Pico Blvd. Zip: 90006. Tel: 737-3737. Pres.: Ray Abrams Sr.; Gen. Mgr.: Norine J. Abrams; Sales Mgr.: Fred Muse Jr.
Billy Smith Public Relations Inc., 1750 N. Serrano Ave., Hollywood 90027. Tel: 466-2091. Gen. Mgr.: Russel Fulton.
Home office: New York, N.Y.
Softys Assocs., 5481 Santa Monica Blvd. Zip: 90029. Tel: 465-5605. Pres.: Gene H. Softys; Gen. Mgr.: Jean G. Softys.
Viewlex Custom Sales, 5811 S. San Pedro Ave. Zip: 90011. Tel: 232-8270. Account Execs.: Franklin Roloff, Ross Burdick.
Home office: New York, N.Y. (SEE ADVERTISEMENT)

- **SACRAMENTO (Area Code 916)**
Bill Rase Rec'g & Film Studios, 2904 Franklin Blvd. Zip: 95818. Tel: 452-4266. Pres. & Gen. Mgr.: Bill Rase.
- **SAN FRANCISCO (Area Code 415)**
Donald Jones Audio-Visual Communications, 42 Second St. Zip: 94105. Tel: 982-4432. Owner: Donald Jones; Gen. Mgr.: Lorraine Naamani.
- **SAUGUS (Area Code 805)**
Keycor-Century Corp., 26000 Springbrook Rd. Zip: 91350. Tel: 259-2360; LA Tel: (213) 365-3991. Mktg. Dir.: Howard L. Hill; Sales Mgr.: Bob Lyman.
Branch: Delaware City, Del.

CONNECTICUT

- **HAMDEN (Area Code 203)**
Sleeping Giant Films Inc., 3019 Dixwell Ave. Zip: 06518. Tel: 248-9323. Pres.: David K. Harris; VP & Sales Dir.: Richard G. Harris.
- **NORWALK (Area Code 203)**
Cook Labs. Inc., 375 Ely Ave. South Norwalk 06854. Tel: 853-3641. Pres.: Emory Cook; Sales Mgr.: John R. Moriarty.

DELAWARE

- **DELAWARE CITY (Area Code 302)**
Keycor-Century Corp., PO Box 311. Tel: 834-4551.
Home office: Saugus, Calif.

DISTRICT OF COLUMBIA

- **WASHINGTON (Area Code 202)**
Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7885. Pres.: Harold H. Lion.

FLORIDA

- **SARASOTA (Area Code 813)**
Cindrich Prod'ns Ltd., 2929 N. Trail. Zip: 33580. Tel: 355-5111. Pres.: Rich Unger; Gen. Mgr.: Mitch Groten; Sales Mgr.: Tom Cassidy.

ILLINOIS

- **CHICAGO METROPOLITAN AREA (Area Code 312)**
Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 642-9161. Pres. & Gen. Mgr.: Donald W. Kosterka; VP: James Ladwig.
Branches: Los Angeles, Calif.; New York, N.Y.
Bruce Packaging Co., 8025 Kenneth, Skokie 60076. Tel: 583-2818. Owner: J. Halperin.
Creative Packaging Co. (div. of Eli Lilly & Co.), Oakbrook Executive Plaza, Suite 300, 1301 22 St., Oakbrook 60521. Tel: 654-0090. Regional Mgr.: H.J. Trablisy.
Home office: Indianapolis, Ind. (SEE ADVERTISEMENT)
Programming Technologies Inc., 215 W. Chicago Ave. Zip: 60610. Tel: 787-2700. Pres. & Sales Mgr.: Bill Bennett; Gen. Mgr.: Stan Roy. (SEE ADVERTISEMENT)
- **ROODHOUSE (Area Code 217)**
Roodhouse Envelope Co. Inc., PO Box A. Zip: 62082. Tel: 589-4321. Pres.: F.C. Moulton.

INDIANA

- **INDIANAPOLIS (Area Code 317)**
Bowers Rec. Sleeve & Bag Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert F. Bowers; Gen. Mgr.: Robert C. Bowers; Sales Mgr.: Elmer M. Faulk; Mktg. Dir.: Tom Bowers.
Creative Packaging Co. (div. of Eli Lilly & Co.), PO Box 444. Zip: 46206. Tel: 635-6531. Pres.: A.M. McVie; VP Mktg.: F.M. Siggins; Mktg. Communications Assoc.: A.F. Barbera.
Branches: Los Angeles, Calif.; Chicago, Ill.; East Rutherford, N.J. (SEE ADVERTISEMENT)
Rutgers Packaging Corp., 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Sales Mgr.: Ken Royle.
Home office: New York, N.Y., Queens Lithographing Corp.

MARYLAND

- **BALTIMORE METROPOLITAN AREA (Area Code 301)**
(Also see listings under District of Columbia)
Bradley Rec'g Co. Inc., 531 N. Howard St. Zip: 21201. Tel: 727-0950. Pres.: F. Joseph Bradley Jr.; Gen. Mgr.: Suzi Kawasoye; Sales Mgr.: E.M. Bradley.

MASSACHUSETTS

- **BOSTON METROPOLITAN AREA (Area Code 617)**
Fleetwood Rec'g Co., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarusso; Gen. Mgr.: Raymond G. Samora; Sales Mgr.: Joseph Tully.
Branch: New York, N.Y., Fleetwood Mktg. Group.

MICHIGAN

- **DETROIT METROPOLITAN AREA (Area Code 313)**
American Sound Corp., 3319 E. 10 Mile Rd., Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.
Econoprint, 650 E. Mandoline, Madison Heights 48071. Tel: 585-3146. Pres.: Richard G. Heppard; Gen. Mgr.: Hugh G. McCluskey; Sales Mgr.: N. Gonyou.
Graphic Design Inc., 650 E. Mandoline, Madison Heights 48071. Tel: 585-4142. Pres.: Richard G. Heppard.

MINNESOTA

- **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**
Audiotek Rec'g Studios (div. of Audiotek Systems Inc.), 711 W. Broadway, Minneapolis 55411. Tel: 521-7631.
Pres.: Dan R. Holmes.

NEVADA

- **CARSON CITY (Area Code 702)**
Gopher Prods. Corp., Box 1812. Zip: 89701. Tel: 882-9333. Pres. & Gen. Mgr.: Warren Perkins

NEW JERSEY

- **EAST RUTHERFORD (Area Code 201)**
Creative Packaging Co. (div. of Eli Lilly & Co.), 185 E. Union Ave., Zip: 07073. Tel: 935-3636. Regional Mgr.: D.M. Ball.
Home office: Indianapolis, Ind. (SEE ADVERTISEMENT)

NEW YORK

- **FARMINGDALE, L.I. (Area Code 516)**
Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.
- **GREAT NECK, L.I. (Area Code 516)**
Ivy Hill Lithograph Corp., Community Dr. Zip: 11022. Tel: 487-0200. Bd. Chm.: Lewis Garlick; Pres.: Murray Gordon; Exec. VP: Ellis Kern.
Branch: Los Angeles, Calif.
- **HAUPPAUGE, L.I. (Area Code 516)**
Disc Printing Corp. (div. of Keel Mfg. Corp.), 915 Motor Pkwy. Zip: 11787. Tel: 234-1400. Pres.: George Fishman; VP & Gen. Mgr.: Frank J. Martino.
Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave., Cardinal Ind'l Park. Zip: 11788. Tel: 234-1100; NYC Tel: (212) 291-7600. Pres.: Leo Halpern; Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber.
Branch: Los Angeles, Calif., Globe Albums West Inc.
- **HICKSVILLE, L.I. (Area Code 516)**
Andrews-Nunnery Envelope & Paper Corp. (sub. of Viewlex Inc.), 74 Alpha Plaza. Zip: 11802. Tel: 931-6500. Pres.: Stuart M. Andrews Jr.; Sales Mgr.: John F. Muller Jr.
- **HOLBROOK, L.I. (Area Code 516)**
Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

- **HUNTINGTON STATION, L.I. (Area Code 516)**
Cantone Greeting Card Co., PO Box 504. Zip: 11746. Tel: 271-2234. Pres.: Vic Cantone; VP: E.P. Cantone.

- **NEW YORK METROPOLITAN AREA (Area Code 212)**
Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP & Gen. Mgr.: Richard Block.
Home office: Chicago, Ill.
Alpak Supply Corp., 47 W. 34 St. Zip: 10001. Tel: 563-1328. Pres.: Al Cantor.
Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. Pres.: William Brown; Gen. Mgr.: Bob Sokolow; Sales Mgr.: M.B. Bernstein.
Cue Rec'g Inc., 72 W. 45 St. Zip: 10036. Tel: 757-3641. Pres. & Sales Mgr.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein.
Fleetwood Mktg. Group, 120 E. 56 St., Suite 830. Zip: 10022. Tel: 758-8222. VP: Glen Wesen.
Home office: Boston, Mass., Fleetwood Rec'g Co.*
Guaranteed Printing Serv., 119 W. 23 St. Zip: 10011. Tel: 929-2410. Pres.: Alexander Pollack; Sales Mgr.: Albert I. Pollack.
Leo Litho Inc. (div. of Random), 176 1/2 E. 75 St. Zip: 10021. Tel: 228-6200. Pres.: Alan Hartwell; Gen. Mgr.: Leo Elner.
One Stop Serv. Inc., 133 E. 84 St. Zip: 10028. Tel: 288-4338. Pres.: Al Posner. (SEE ADVERTISEMENT)
Passantino Printing Co. Inc., 311 W. 43 St. Zip: 10019. Tel: 586-1540. Pres.: Charles V. Passantino.
Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack Hecht; VP: Eric Kaltman; Sales Mgr.: Gerald Sanders.
Branches: Los Angeles, Calif., Queens Envelope of California, Indianapolis, Ind., Rutgers Packaging Corp. (SEE ADVERTISEMENT)
R K O Sound-Nat'l Tape Serv. (div. of RKO-General Inc.), 1440 Broadway. Zip: 10018. Tel: 564-8000. Pres.:

John B. Hayes; Sales Mgr.: Lee H. Gray.
 Reliance Folding Carton Corp., Reliance Plastics & Packaging
 Div., 108-18 Queens Blvd., Forest Hills 11375. Tel:
 544-9800. Pres.: Marshall Weingarden.
 Billy Smith Public Relations Inc., 130 W. 80 St. Zip: 10024.
 Tel: 877-4849. Pres.: Billy Smith; Gen. Mgr.: Thomas
 Stone.
 Branch: Los Angeles, Calif.
 Viewflex Custom Sales, 1700 Broadway. Zip: 10019. Tel:
 581-5641. Customer Servs. Mgr.: Charles Cerasia;
 Nat'l Sales Dir.: Frank Nunneery; Sales Mgr.: Mel Mager.
 Branch: Los Angeles, Calif. (SEE ADVERTISEMENT)
 Edward R. White Inc., 18 E. 41 St. Zip: 10017. Tel: 687-
 2167. Pres. & Sales Mgr.: Lawrence Goldstein. (SEE
 ADVERTISEMENT)

NORTH CAROLINA

• **WILMINGTON (Area Code 919)**
 Music Makers Network of America-Prod'ns, 1306 Castle St.
 Zip: 28401. Tel: 763-7256. Pres.: John Lewis Jones;
 Gen. Mgr.: William L. Robinson; Sales Mgr.: James L.
 Wheller.

OHIO

• **CANTON (Area Code 216)**
 G & W Prods. Supply Co., PO Box 335, Zip: 44701; 1703 E.
 Tuscarawas St. Zip: 44707. Tel: 453-2186. Pres.: Don-
 ald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex
 Mastin.

• **CINCINNATI (Area Code 513)**
 Queen City Album Inc., 2832 Spring Grove Ave. Zip:
 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen.
 Mgr.: Art Chaney. (SEE ADVERTISEMENT)
 Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel:
 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob
 Bowery; Sales Mgr.: Philip Burkhardt.

• **CLEVELAND (Area Code 216)**
 Alcon Rec'g Studios Inc., 4435 Mayfield Rd. Zip: 44121.
 Tel: 291-1616. Pres.: Robert J. Nowac; Gen. Mgr.: Jo-
 seph A. Leporati; Sales Mgr.: Thomas A. Ross.

• **COLUMBUS (Area Code 614)**
 Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel:
 267-3133. Pres.: Boyd P. Niederlander; VP. Gen. Mgr.
 & Chief Eng.: John W. Hull; Sales Mgr.: Paul Bierley.

• **TOLEDO (Area Code 419)**
 Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43620.
 Tel: 691-2065. Pres.: Lowell P. Amos.

PENNSYLVANIA

• **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**
 Audio Visual Communications Inc., Box 85, Radnor 19087.
 Tel: 825-1813. Pres.: J.L.C. Ulrich Jr.; VP & Gen. Mgr.:
 John L. Butterworth; Sales Mgr.: J.W. Ballantyne.

• **PITTSBURGH (Area Code 412)**
 Segue Recs. (sub. of WRS Inc.), 210 Semple St. Zip: 15213.
 Tel: 683-6300. Pres.: F. Jack Napor; Gen. Mgr.: Terry
 Lee; Mktg. Dir.: Jack R. Rabijs; Sales Mgr.: Richard
 Newton.

TENNESSEE

• **MEMPHIS (Area Code 901)**
 Cenotaph, 2000 Madison Ave. Zip: 38104. Tel: 278-4052.
 Gen. Mgr.: Carole Manning.

• **NASHVILLE (Area Code 615)**
 Colony Printed Prods., 123 Rader Dr., Nashville-Antioch
 37013. Tel: 834-1244. Owner: Jamie Reeves.
 St. Regis Envelope Div., 820 Seventh Ave. N. Zip: 37219.

Tel: 244-2330. Gen. Mgr.: Paul O. Branding; Sales
 Mgr.: Albert R. Ransom.

VERMONT

• **SPRINGFIELD (Area Code 802)**
 Gregorie Nelson Ficara Ent's., 40 Clinton St. Zip: 05156. Tel:
 885-3820. Gen. Mgr.: Gregorie N. Ficara; Sales Mgr.:
 Charlie Nelson.

VIRGINIA


• **RICHMOND (Area Code 703)**
 Sound Stages, 2314 W. Cary St. Zip: 23220. Tel: 355-
 5778. Pres.: W.C. Pulley; Exec. Dir.: Dick Pulley; Prod'n
 Dir.: Frank L. Brooks.

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Brite-Star Rec. Promos., 728 16 Ave. S. Zip: 37203. Tel: 244-4064. Gen. Mgr.: Tex Clark. Branch: 806 16 Ave. S. Zip: 37203. (SEE ADVERTISEMENT)
Colony Printed Prods., 123 Rader Dr., Nashville-Antioch 37013. Tel: 834-1244. Owner: Jamie Reeves.
Mid-South Rec. Pressing, 1110 48 Ave. N. Zip: 37209. Tel: 383-7881. Gen. Mgr.: Janet B. Tabor.
Nashville Rec. Prod'ns Inc., 204 19 Ave. S. Zip: 37203. Tel: 327-3768. Pres.: George Ingram; Gen. & Sales Mgr.: Larry Boden.

TEXAS

- ARLINGTON (Area Code 817)**
Rec-O-Press Inc., PO Box 5328, 609 Great Southwest Pkwy. Zip: 76011. Tel: 261-4941. Pres.: W.I. Spitzer; Sales Mgr.: Charles B. Spitzer.
- HOUSTON (Area Code 713)**
M & M Rec. Prod'n Co., 5828 Parkersburg. Zip: 77036. Tel: 782-0129. Owner: O. C. Monds Jr.
- WACO (Area Code 817)**
S M I Electronics Inc., PO Box 7780. Zip: 76710. Tel: 776-1230. VP: Curt Adams.

VERMONT

- SPRINGFIELD (Area Code 802)**
Gregorie Nelson Ficara Ents., 40 Clinton St. Zip: 05156. Tel: 885-3820. Gen. Mgr.: Gregorie N. Ficara; Sales Mgr.: Charlie Nelson.

VIRGINIA

- RICHMOND (Area Code 703)**
Sound Stages, 2314 W. Cary St. Zip: 23220. Tel: 355-5778. Pres.: W. C. Pulley; Exec. Dir.: Dick Pulley; Prod'n Dir.: Frank L. Brooks.

WASHINGTON

- TACOMA (Area Code 206)**
Wiley Sound Studios, 5103 N. 46 St. Zip: 98407. Tel: 752-8583. Pres. & Gen. Mgr.: Bill Wiley; Sales Mgr.: Doug Hewitt.

WYOMING

- CHEYENNE (Area Code 307)**
Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.
Redisco, 1815 Guilford Ave. Zip: 21202. Tel: 727-6420. Pres.: B. Buchman; Gen. Mgr.: Joe Sadler; Sales Mgr.: Joe D'Antoni.

MASSACHUSETTS

- CHICOPEE (Area Code 413)**
Bring It On Home, 40 Marion St. Zip: 01013. Tel: 592-1789. Pres.: Robert Bator; Gen. Mgr.: Vince Lanz; Sales Mgr.: Celine St. Laurent Bator.

MICHIGAN

- DETROIT METROPOLITAN AREA (Area Code 313)**
American Sound Corp., 3319 E. 10 Mile Rd., Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.
Archer Rec. Pressing Co. Inc., 6552 E. Davison. Zip: 48212. Tel: 365-9545. Pres.: R. J. Archer.
Econoprint, 650 E. Mandoline, Madison Heights 48071. Tel: 585-3146. Pres.: Richard G. Heppard; Gen. Mgr.: Hugh G. McCluskey; Sales Mgr.: N. Gonyou.
Graphic Design Inc., 650 E. Mandoline, Madison Heights 48071. Tel: 585-4142. Pres.: Richard G. Heppard.
Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

MINNESOTA

- MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**
Audiotek Rec'g Studios (div. of Audioteck Systems Inc.), 711

W. Broadway, Minneapolis 55411. Tel: 521-7631. Pres.: Dan R. Holmes.
Meta-Com Inc., 711 W. Broadway, Minneapolis 55411. Tel: 521-9202. Pres.: James I. McCann.

MISSOURI

- INDEPENDENCE (Area Code 816)**
Cavern Sound Corp., 16400 E. Truman Rd. Zip: 64050. Tel: 836-4000. Pres. & Gen. Mgr.: John J. Pearson; Sales Mgr.: Gerald W. Riegle.

NEW JERSEY

- CAMDEN (Area Code 609)**
Recorded Publ'ns Labs., 1100 State St. Zip: 08105. Tel: 963-3000. Pres.: Edward J. Goodman; Gen. Mgr.: Ernest W. Merker; Sales Mgr.: David H. Goodman. Sales office: New York, N.Y.
- DUMONT (Area Code 201)**
Custom Label & Tag Corp., 11 McKinley Ave. Zip: 07628. Tel: 384-8500. Pres.: Ralph Kerner; Gen. Mgr.: A. Ippolito; Sales Mgr.: H. Kerner.
- FAIRFIELD (Area Code 201)**
Livingston Audio Prods. Corp., 1275 Bloomfield Ave. Zip: 07006. Tel: 575-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Gen. Mgr.: Carl Volpe.
- MOUNTAINSIDE (Area Code 201)**
Bestway Prods. Zip: 07092. Tel: 232-8383. Pres.: A.I. Massler; Plant Mgr.: John Halko; Sales Mgr.: Arthur L. Krebs. (SEE ADVERTISEMENT)
- ROSELLE (Area Code 201)**
All Disc Recs. Inc., 625 W. First Ave. Zip: 07203. Tel: 245-7415. NYC Tel: (212) 267-1523. Gen. Mgr.: Arthur G. Conrad.
- RUNNEMEDE (Area Code 609)**
Qualitape Dupl'n Labs. Inc., 101 Broadway. Zip: 08078. Tel: 933-2500. Pres.: Wayne E. Wilfong; Gen. Mgr.: Michael A. Flood; Sales Mgr.: Frank R. Tarsia. (SEE ADVERTISEMENT)

NEW MEXICO

- BELEN (Area Code 505)**
Little Richie Johnson Agency, Box 3. Zip: 87002. Tel: 864-7185. Pres.: Little Richie Johnson; Gen. Mgr.: Ray Robertson; Sales Mgr.: Cotton Harp.

NEW YORK

- CLARENCE CENTER (Area Code 716)**
Mark Educational Rec'gs Inc., 6010 Goodrich Rd. Zip: 14032. Tel: 741-3344. Pres.: Vincent Morette. Branch: Atlanta, Ga.
- FARMINGDALE, L.I. (Area Code 516)**
Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.
- GREAT NECK, L.I. (Area Code 516)**
Ivy Hill Lithograph Corp., Community Dr. Zip: 11022. Tel: 487-0200. Bd. Chm.: Lewis Garlick; Pres.: Murray Gordon; Exec. VP: Ellis Kern. Branch: Los Angeles, Calif.
- HAUPPAUGE, L.I. (Area Code 516)**
Disc Printing Corp. (div. of Keel Mfg. Corp.), 915 Motor Pkwy. Zip: 11787. Tel: 234-1400. Pres.: George Fishman; VP & Gen. Mgr.: Frank J. Martino.
Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave., Cardinal Ind'l Park. Zip: 11788. Tel: 234-1100. NYC Tel: (212) 291-7600. Pres.: Lee Halpern; Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber. Branch: Los Angeles, Calif., Globe Albums West Inc., Keel Mfg. Corp., Cardinal Ind'l Park. Zip: 11787. Tel: 234-0200. Pres.: George N. Fishman; Gen. Mgr.: Ed Beulike. Int'l branch: Canada.
- HOLBROOK, L.I. (Area Code 516)**
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- HUNTINGTON STATION, L.I. (Area Code 516)**
Cantone Greeting Card Co., PO Box 504. Zip: 11746. Tel: 271-2234. Pres.: Vic Cantone; VP: E. P. Cantone.
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Associated Audio Servs., 13 Irving Pl. Zip: 10550. Tel: 668-4977. Pres.: Robert L. Piselli; VP & Gen. Mgr.: Allan C. Johnson.
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Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP & Gen. Mgr.: Richard Block. Home office: Chicago, Ill.
George Alexander Group, 36-25 Prince St., Flushing 11354. Tel: 886-5600. Pres.: Kev Devejian.

- Cassette Rec'g Corp., 41-34 27 St., Long Island City 11101. Tel: 937-3344. Pres.: Carl Lustig; Gen. Mgr.: Matthew Polekoff.
- Cue Rec'g Inc., 72 W. 45 St. Zip: 10036. Tel: 757-3641. Pres. & Sales Mgr.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein.
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- Leo Litho Inc. (div. of Random), 176 1/2 E. 75 St. Zip: 10021. Tel: 228-6200. Pres.: Alan Hartwell; Gen. Mgr.: Leo Ellner.
- Linear Prods. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917. Pres.: Robert Irwin; VP & Gen. Mgr.: Frank R. Vogel. Branches: Phoenix, Ariz.; Los Angeles, Calif. Int'l branch: Puerto Rico.
- MacMurray Press Inc., 22 Jones St. Zip: 10014. Tel: 924-1530. Pres.: Max Finesmith.
- One Stop Serv. Inc., 133 E. 84 St. Zip: 10028. Tel: 288-4338. Pres.: Al Posner. (SEE ADVERTISEMENT)
- Passantino Printing Co. Inc., 311 W. 43 St. Zip: 10019. Tel: 586-1540. Pres.: Charles V. Passantino.
- Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: 497-2320. Pres. & Sales Mgr.: Jerome J. Rood; Gen. Mgr.: Bernard Stein. (SEE ADVERTISEMENT)
- R K O Sound-Nat'l Tape Serv. (div. of RKO-General Inc.), 1440 Broadway. Zip: 10018. Tel: 564-8000. Pres.: John B. Hayes; Sales Mgr.: Lee H. Gray.
- Recorded Publ'ns Labs., 2 Pennsylvania Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Sales Mgr.: Robert Freifeld. (Sales office only). Home office: Camden, N.J.
- Saxon Adhesive Prods. Inc., 57-01 37 Ave., Woodside 11377. Tel: 672-8200. Gen. Mgr.: Steven Dauman; Sales Mgr.: Martin Goldberg. (SEE ADVERTISEMENT)
- Viewlex Custom Sales, 1700 Broadway. Zip: 10019. Tel: 581-5641. Customer Servs. Mgr.: Charles Cerasia; Nat'l Sales Dir.: Frank Nunery; Sales Mgr.: Mel Mager. Branch: Los Angeles, Calif. (SEE ADVERTISEMENT)
- Morton D. Wax & Assocs., 200 W. 51 St. Zip: 10019. Tel: 247-2159. Pres.: Morton D. Wax; Gen. Mgr.: Howard Sherman; Adv. Co-ord.: Michael L. Gordon. (SEE ADVERTISEMENT)

- PLAINVIEW, L.I. (Area Code 516)**
Pres-Tige Label Corp., 49 South Mall. Zip: 11803. Tel: 249-2870. Pres.: Jerome Sybul; VP & Gen. Mgr.: Ernie Menkes.
- ROCKVILLE CENTRE, L.I. (Area Code 516)**
Pratt Sales Corp., 42 Merrick Rd. Zip: 11571. Tel: 678-2700. Pres.: Norman Turtle; VP & Sales Mgr.: Stanley Gilman; Gen. Mgr.: Andrew Barr.

OHIO

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- CINCINNATI (Area Code 513)**
Artist's Rec'g Co., 320 Mill St. Zip: 45215. Tel: 761-0011. Pres.: Chester Royce; Gen. Mgr.: Carrol Rawlings; Sales Mgr.: Bob Banely. (SEE ADVERTISEMENT)
Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney. (SEE ADVERTISEMENT)
Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt.
- CLEVELAND (Area Code 216)**
Agency Rec'g Studios Inc., 1730 E. 24 St. Zip: 44114. Tel: 621-0810. VP & Gen. Mgr.: William C. Laufer. Syndicated Prod'ns Inc., 4614 Prospect St. Zip: 44103. Tel: 881-9528. Gen. & Sales Mgr.: William Taylor.
- COLUMBUS (Area Code 614)**

POLYETHYLENE BAGS

CALIFORNIA

- COLTON (Area Code 714)**
Jechan Scientific Co.-Spectrotape Co., 345 W. Valley Blvd. Zip: 92324. Tel: 825-6744. Pres.: Dr. John Y.S. Chan; VP & Gen. Mgr.: Elsie Chan; Sales Mgr.: Richard Hathaway. Int'l branch: Malaysia, Panda Inds.
- LOS ANGELES METROPOLITAN AREA (Area Code 213)**
Container Kraft Inc., 724 E. 61 St. Zip: 90001. Tel: 232-3281. Pres.: Arthur Garson; Gen. Mgr.: John Parow; Sales Mgr.: Russell Garson.
The Custom Fidelity Co. Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel: 654-4522. Pres.: David W. Berkus; Sales Mgr.: Mike Levey. (SEE ADVERTISEMENT)
Gilmore Envelope Corp., 4000 Medford St. Zip: 90063. Tel: 268-3401. Pres.: H.N. Gilmore Sr.; VP & Gen. Mgr.: Sam P. Mattioli; Sales Mgr.: Tom Petzey.
Globe Albums West Inc. (sub. of Viewlex Inc.), 5811 S. San

Audio/Tek Inc., 2968 Scott Blvd., Santa Clara, Calif. 95050. Tel: (408) 244-1776. Pres.: R.W. Kratt; VP Eng'g: J.B. Wood.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional; (Special Electronic Equip.) Limiters.

Audiotex, see GC Electronics.

Audio-Video Concepts Inc., PO Box 33035, Washington, D.C. 20028. Tel: (301) 568-5837. Pres.: Edward P. Helvey Jr.
Product: (Recording & Monitoring Equip.) Consoles; (Special Electronic Equip.) Reverberation Units.

Auditronics Inc., 180-B S. Cooper St., Memphis, Tenn. 38104. Tel: (901) 276-6338. Pres.: Welton Jetton; VP: Steve Sage; Eng'g Sales Mgr.: Bob Ward.
Product: (Recording & Monitoring Equip.) Consoles; (Special Electronic Equip.) Attenuators.

Automated Processes Inc., 80 Marcus Dr., Melville, L.I., N.Y. 11746. Tel: (516) 694-9212. Pres.: Louis F. Lindauer; Sales Mgr.: Don Richter.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Limiters, Panners; (Other) Oscillators.

AuTo-Tec, see United Research Lab.

B A S F Systems Inc., Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: Franz Leibenfrost; Ass't Prod. Mgr.: R. Dalessio; Sales Mgr.: Gerard Berberian.
Product: (Video Equip.) Video Tape—Blank; (Tape Equip. & Accessories) Tape—Raw; (Other) Magnetic film.

B E C, see Bushnell Electronics.

B G W Systems, PO Box 3742, Beverly Hills, Calif. 90212. Tel: (213) 934-9991. Pres.: Brian Wachner; Sales Mgr.: David Scharf.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor; (Special Electronic Equip.) Filters.

B & K Instruments Inc., 5111 W. 164 St., Cleveland, Ohio 44142. Tel: (216) 267-4800. Pres.: John Wootten; Sales Mgr.: Herb Lawrence; Adv. Mgr.: Bill Rhodes.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor; (Special Electronic Equip.) Measuring & Testing Equip.

B & K Instruments Inc., 525 E. Montrose Ave., Wood Dale,

Product: (Professional Film Equip.—35mm) Projectors, Slide Film Equip.

Benjamin Electronic Sound Corp., 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960. Pres.: Joseph N. Benjamin; Sales Mgr.: Arnold Platt; Adv. Dir.: Steven D. Sussman.
Product: (Recording & Monitoring Equip.) Consoles, Speakers—Monitor, Turntables, Styli—Pickup; (Special Electronic Equip.) Panners; (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank.
Brand Name: Concord, Alpha, ELAC, Lenco, Miracord.

Beyer, see Gotham Audio & Revox.

Bogen Div., Lear Siegler Inc., PO Box 500, Paramus, N.J. 07652. Tel: (201) 343-5700. Pres.: John T. Morgan; Sales Mgr.: Arthur J. Callahan; Adv. & PR Dir.: D.E. Pear.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable.

Bose Corp., Natick Ind'l Centre, 1 Strathmore Rd., Natick, Mass. 01760. Tel: (617) 655-5560. Pres.: Frank E. Ferguson.
Product: (Recording & Monitoring Equip.) Speakers—Monitor.

The R. T. Bozak Mfg. Co., 587 Connecticut Ave., South Norwalk, Conn. 06854. Tel: (203) 838-6521. Pres. & Sales Mgr.: R.T. Bozak.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Equalizers.

F. T. C. Brewer Co., Town & Country Plaza, Pensacola, Fla. 32505. Tel: (904) 433-7932. Owner: Frederic T.C. Brewer; Sales Mgrs.: Darrel Greer, Pat Gillis.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Turntables.

British Inds. Co., Westbury, L.I., N.Y. 11590. Tel: (516) 334-7450. Pres.: Simon Sheib; VP Sales: Franklin S. Hoffman.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Speakers—Monitor, Turntables.
Brand Name: Garrard, Lux, Wharfedale.

Bruno Woelke, see Gotham Audio.

Burwen Labs., 12 Holmes Rd., Lexington, Mass. 02173. Tel: (617) 861-0242. Pres.: Richard S. Burwen.
Product: (Special Electronic Equip.) Noise Reducers;

Bushnell; Sales Mgr.: Warren B. Dace.
Product: (Recording & Monitoring Equip.) Consoles, Cutting Systems.
Brand Name: BEC.

By-Buk (div. of Webtek Corp.), 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 934-1390. Pres.: Joseph Klein; Gen. Mgr.: Richard Conner; Sales Mgr.: George Beaubian.
Product: (Tape Equip. & Access.) Splicers. (SEE ADVERTISEMENT)

C A D D C O Audio Inds. Corp., 55 Oak St., Norwood, N.J. 07648. Tel: (201) 767-1787. Pres.: H. Philip Leahle.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, Cutting Systems; (Special Electronic Equip.) Compressors, Equalizers, Filters, Panners.

C B S Labs., 227 High Ridge Rd., Stamford, Conn. 06905. Tel: (203) 327-2000. Pres.: Renville H. McMann; Mktg. Dir.: Robert Cochran.
Product: (Special Electronic Equip.) Compressors, Equalizers, Limiters, Measuring & Testing Equip.

Calectro, see GC Electronics.

Califone, see Rheem Mfg. Co.

Calrec, see Revox.

Capps & Co. Inc., 20 Addison Pl., Valley Stream, L.I., N.Y. 11580. Tel: (516) 825-4413. Pres.: Richard Marcucci; Exec. VP Sales: Sal Gualtieri.
Product: (Recording & Monitoring Equip.) Microphones, Cutting Systems, Styli—Disk Recording.

Century Projector Corp., 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 245-7048. Pres. & Sales Mgr.: L.W. Davee.
Product: (Professional Film Equip.—35mm) Projectors; (Other) Optical & magnetic sound reproducers (theater types).

Cleveland Rec'g Co., 1935 Euclid Ave., Cleveland, Ohio 44115. Tel: (216) 621-9362. Pres.: Kenneth Hamann; Gen. Mgr.: John Hansen.
Product: (Recording & Monitoring Equip.) Consoles.

Cohu Electronics Inc., Box 623, San Diego, Calif. 92112. Tel: (714) 277-6700. Pres.: W. S. Ivans; Gen. Sales Mgr.: R. J. Schlicht.
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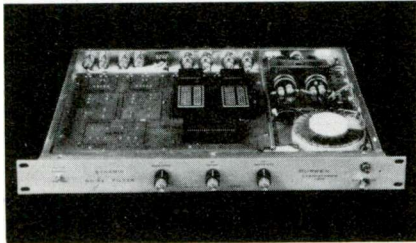
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Brand Name: Crown, Amcron.

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Product: Microphones, Accessories. (SEE ADVERTISEMENT)

d b III, see RD Assocs.

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Danica, see Gotham Audio.

Danner, see Gotham Audio.

de Medio Eng'g, 7051 N. Vineland Ave., North Hollywood, Calif. 91605. Tel: (213) 764-9009. Pres.: Frank de Medio.
Product: (Recording & Monitoring Equip.) Consoles.

Diacoustic Lab., 1063 Vine St., Hollywood, Calif. 90038. Tel: (213) 467-5121. Pres.: Ernest Knight; Sales Mgr.: J.K. Wirth.
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Digionic, see Ionic Inds.

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Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Measuring & Testing Equip.

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Product: (Recording & Monitoring Equip.) Speakers—Monitor.

Dynamic, see Burwen.

Dynograph, see R.B. Annis.

E L A C, see Benjamin Electronic Sound.

E M T, see Gotham Audio.

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ElectroComp, see Electronic Music Labs.

Electrodyns Corp. (an MCA Technology Co.), 13035 Satcoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Pres.: Lee W. Grundeis; Sales & Serv. Mgr.: W. Wilson.
Product: (Recording & Monitoring Equip.) Consoles, Mixers—Portable; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Limiters.

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Brand Name: ElectroComp.

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Product: (Recording & Monitoring Equip.) Turntables.
Brand Name: Thorens. (SEE ADVERTISEMENT)

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Faylon, see Gotham Audio.

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Finebit Mfg. Co., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP & Gen. Mgr.: Joseph Bouzaglou.
Product: Recording & mastering equip. (SEE ADVERTISEMENT)

Fisher Radio, 11-40 45 Rd., Long Island City, N.Y. 11101. Tel: (212) 937-2100. Pres.: Don Harper; Sales Promo. Dir.: W. Kist.

Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Microphones, Amplifiers—Monitor, Speakers—Monitor, Headphones, Turntables, Styli—Pickup.

Daniel N. Flickinger & Assoc. Inc., 40 S. Oviatt St., Hudson, Ohio 44236. Tel: (216) 655-2400. Pres.: Daniel N. Flickinger.
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Brand Name: Daniel N. Flickinger, Lektrocoustics.

Fred Foxx Music Co., 15 Ontario, San Mateo, Calif. 94401. Tel: (415) 343-7222. Pres. & Gen. Mgr.: F.H. Nesbitt Jr.
Product: Custom consoles.

G C Electronics, 400 S. Wyman St., Rockford, Ill. 61101. Tel: (815) 968-9661. Pres.: A. C. Valiulis; VP Mktg.: S. J. Hennigan; Sales Promo. Mgr.: P. J. Laues.
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Brand Name: Audiotech, Calctro.

Gain Brain, see Allison Research.

Garrard, see British Inds.

Gately Electronics, 57 W. Hillcrest Ave., Havertown, Pa. 19083. Tel: (215) 446-1415. Pres.: Edward J. Gately Jr.; Sales Mgr.: Al Klass.
Product: (Recording & Monitoring Equip.) Consoles, Microphones, Mixers—Portable; (Special Electronic Equip.) Compressors, Equalizers, Limiters, Panners, Reverberation Units.
Brand Name: Gately, Schoeps.

Gates Radio Co. (div. of Harris-Intertype Corp.), 130 E. 34 St., New York, N.Y. 10016. Tel: (212) 889-0790. Mgr.: Phillip Harper.
Product: (Recording & Monitoring Equip.) Microphones, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, Turntables, Styli—Pickup; (Special Electronic Equip.) Compressors, Limiters, Measuring & Testing Equip.; (Tape Equip. & Accessories) Heads, Head Demagnetizers; (Other) Video transmitters, tape cartridge recorders & playback units.

Gauss Electrophysics (an MCA Technology Co.), 13035 Satcoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Gen. Mgr.: L.W. Grundeis; Sales Mgr.: Bart Bingham.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Panners; (Other) Loudspeakers, high speed duplicators.

Geloso, see American Geloso Electronics.

General Audio Servs., 308 W. Sixth St., Austin, Tex. 78701. Tel: (512) 477-4754. Owners: Bruce Hooper, Lee Webb, Stephen Shields.
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Product: (Video Equip.) Closed Circuit Cameras; (Other) Broadcast equip.

Gibbs, see Opamp Labs.

Gotham Audio Corp., 2 W. 46 St., New York, N.Y. 10036. Tel: (212) 265-4111. Pres.: Stephen F. Temmer; VP: Eli Passin.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Microphones, Speakers—Monitor, Mixers—Portable, Headphones, Lathes—Disk Cutting, Cutting Systems, Turntables, Styli-Disk

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Hi-Flux, see R.B. Annis

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Product: (Recording & Monitoring Equip.) Consoles.

I T I, see International Telecomm

I V C, see International Video.

International Rec'g Co., 49 Desmond Ave., Bronxville, N.Y. 10708 Tel. (914) 337-5726. Owner Claire Rie
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Brand Name: Ortofon.

International Recotape Corp., 46-50 54 Ave., Maspeth, N.Y. 11378 Tel. (212) 937-5030. Pres. Barry Goody, VP Sales: Jack Silverman, Sales Mgr.: Richard Aquilina
Product: (Recording & Monitoring Equip.) Headphones.
Brand Name: SMG. (SEE ADVERTISEMENT)

International Telecomm Inc., McCormick Rd. & Schilling Circle, Cockeysville, Md. 21030. Tel. (301) 666-7770. Pres. F.J. Beste; VP: Burgess Macneal.
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Brand Name: IVC

Ionicamera, see Ionic Inds

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J B L, see James B. Lansing.

Janszen Electrostatic (div. of Electronic Inds. Inc.), 7516 42 Ave. N., Minneapolis, Minn. 55427. Tel. (612) 533-1677 Pres. & Gen. Mgr.: J.W. Welch, VP & Sales Mgr. Steven Teachout
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Product: (Recording & Monitoring Equip.) Speakers—Monitor, Headphones

Juliette, see Topp Electronics.

K & H, see Gotham Audio

K L H Research & Development Corp., 30 Cross St., Cambridge, Mass. 02139 Tel. (617) 491-5060 Pres.: Irving Grossman; Mktg. Mgr.: R. von Sacken
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Paul Klipsch & Assocs., PO Box 280, Hope, Ark. 71801 Tel. (501) 777-6751 Pres. Paul Klipsch.
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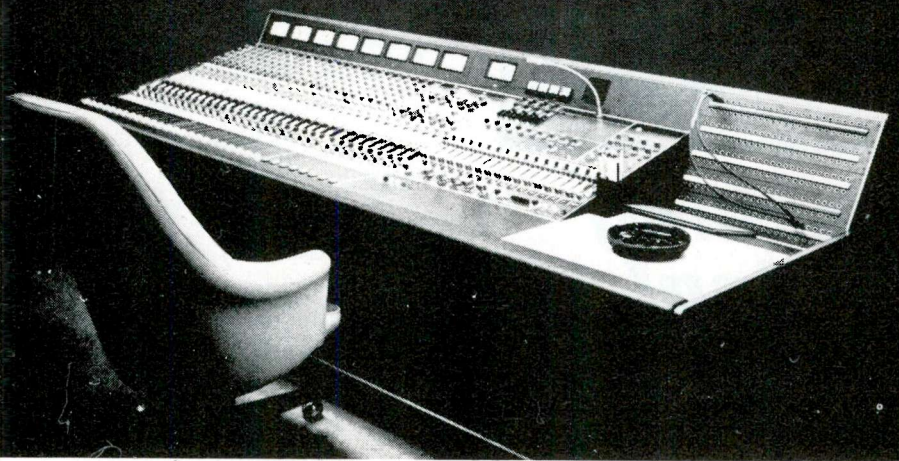
Lektracoustics, see Daniel N. Flickinger.

Lenco, see Benjamin Electronic Sound

Lewellyn & Martin Inc., 9701 Taylorsville Rd., Louisville, Ky. 40299. Tel. (502) 267-9658. Pres.: Hardy Martin; VP Floyd Lewellyn
Product: (Recording & Monitoring Equip.) Consoles

Lipps Inc., 1630 Euclid St., Santa Monica, Calif. 90404. Tel. (213) 871-0777. Pres.: E.A. Lipps, VP & Gen. Mgr. Robert J. Cross.
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Lux, see British Inds.

Lyrec, see Gotham Audio.

MCI Inc., 1140 N. Flagler Dr., Fort Lauderdale, Fla. 33304.
Tel: (305) 763-5433/752B. Pres.: G.C. Harned
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional.

Magnasync/Moviola Corp., 5547 Satsuma Ave., North Hollywood, Calif. 91601. Tel: (213) 877-2791. Pres.: L.S. Wayman; Exec. VP: Walter Mills.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Amplifiers—Monitor, Mixers—Portable; (Special Electronic Equip.) Equalizers; (Professional Film Equip.—35mm) Dubbers & Recorders; (Tape Equip. & Accessories) Head Demagnetizers.

Magna-Tech Electronic Co. Inc., 630 Ninth Ave., New York, N.Y. 10036. Tel: (212) 586-7240. Pres.: Otto Popelka; VP: Norman T. Prissament.
Product: (Recording & Monitoring Equip.) Consoles, (Special Electronic Equip.) Compressors, Equalizers, Filters, Noise Reducers, Measuring & Testing Equip., (Professional Film Equip.—35mm) Dubbers & Recorders, Projectors.

Magnecord, see Telex Communications

Marantz, see Superscope.

Martel Electronics, 2339 S. Cotner Ave., Los Angeles, Calif. 90064. Tel: (213) 479-4491. Contact: George A. Rose.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Microphones, Amplifiers—Monitor; (Tape Equip. & Accessories) Heads.
Brand Name: Uher.

Martin Audio Corp., 320 W. 46 St., New York, N.Y. 10036. Tel: (212) 265-6470. Pres.: Bruce Martin, VP. Larry Grossberg
Product: (Recording & Monitoring Equip.) Consoles, Mixers—Portable, (Special Electronic Equip.) Equalizers, VFO.

Maxell Corp. of America, 501 Fifth Ave., New York, N.Y. 10017. Tel: (212) 986-1844. Pres.: Tadao Okada. Sales Mgr.: Gene LaBrie.
Product: (Video Equip.) Video Tape—Blank, (Tape Equip. & Accessories) Tape—Raw.

McIntosh Lab. Inc., 2 Chambers St., Binghamton, N.Y. 13903. Tel: (607) 723-3512. Sales Mgr.: G. Gow.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Speakers—Monitor.

Mediation Combine, PO Box 203, Evanston, Ill. 60204. Contact: Thomas E. Mintner.

Product: Electronic music synthesizers, ring modulators.

Melcor Electronics Corp., 1750 New Hwy., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-5570. Gen. Mgr.: N. Sakellarios; Sales Admin'r: Charles DeLuca.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor; (Special Electronic Equip.) Compressors, Equalizers, Limiters, Reverberation Units; (Other) Electronic delay devices.

Memorex Corp., Consumer Prods. Div., San Tomas at Central Expwy., Santa Clara, Calif. 95052. Tel: (408) 987-2193. Pres.: L.L. Spitters; Nat'l Sales Mgr.: B. K. Berg-horn; Audio Tape Prod. Mgr.: J.H. Phelps.
Product: (Video Equip.) Video Tape—Blank; (Tape Equip. & Accessories) Tape—Raw

Micro-Point Inc., 8 Westchester Plaza, Elmsford, N.Y. 10523. Tel: (914) 592-6357. Pres.: Arnold Schwartz; Sales Mgr.: Quentin Bouvier.
Product: (Recording & Monitoring Equip.) Styli-Disk Recording. (Also see Gotham Audio).

Mid-America Electronics Co., 1935 Euclid Ave., Cleveland, Ohio 44115. Tel: (216) 621-9362. Pres.: Ken Hamann.
Product: (Recording & Monitoring Equip.) Consoles.

Milovac Int'l Co. Inc., 4215 W. 45 St., Chicago, Ill. 60632. Tel: (312) 254-7900. Pres.: N. Milovac; VP Mktg.: J.R. Peterson.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional
Brand Name: AIWA.

Minnetech Labs. (div. of Nortronics Co.), 8115 10 Ave., Minneapolis, Minn. 55427. Tel: (612) 544-4431. Mgr.: W.G. Christensen.
Product: (Special Electronic Equip.) Measuring & Testing Equip.

Miracord, see Benjamin Electronic Sound.

Moog Music Inc., PO Box 131, Academy St., Williamsville, N.Y. 14221. Tel: (716) 633-2280. Pres.: Robert Moog; Sales Mgr.: Ray Updike.
Product: (Special Electronic Equip.) Synthesizers.

Moser Development Co., 10751 Chandler Blvd., North Hollywood, Calif. 91601. Tel: (213) 769-0283. Pres.: A.J. Moser; Sales Mgr.: William Jones
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Mixers—Portable; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Noise Reducers, Panners; (Professional Film Equip.—35mm) Dubbers & Recorders, (Other) Custom built recorders, 16mm & Super 8 editing equip.

N T P, see Gotham Audio.

Nagra Magnetic Rec's Inc., 19 W. 44 St., New York, N.Y. 00036. Tel: (212) 661-8066. Pres.: Stephen Kudelski; Sales Mgr.: Dominick Notto.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional

Nashville Rec's, 114 17 St., Knoxville, Tenn. 37916. Tel: (615) 525-3238. Pres.: Hal R. McGaha; Gen. Mgr.: Joe Overholt.
Product: Custom consoles.

Neumann, see Gotham Audio.

Rupert Neve Inc., Berkshire Ind'l Park, Bethel, Conn. 06801. Tel: (203) 744-6230.
Branch: Hollywood, Calif., 1800 N. Highland Ave., Suite 616. Zip: 90028. Tel: (213) 465-4822.
Int'l branches: Canada, England.
Product: Professional Audio Control Consoles. (SEE ADVERTISEMENT)

Norelco, see Philips Broadcast Equip. Corp.

Nortronics Co. Inc., 8101 10 Ave., Minneapolis, Minn. 55427. Tel: (612) 545-0401. Pres.: John A. Yngve; OEM Sales Mgr.: Ed Bedell; Dist. Sales Mgr.: Roger Czerniak.
Product: (Tape Equip. & Accessories) Heads.

Opamp Labs. Inc., 172 S. Alta Vista Blvd., Los Angeles, Calif. 90036. Tel: (213) 934-3566. Pres. & Sales Mgr.: B. Losmandy.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Mixers—Portable; (Special Electronic Equip.) Equalizers, Filters, Limiters, Noise Reducers, Reverberation Units.
Brand Name: Opamp, Gibbs.

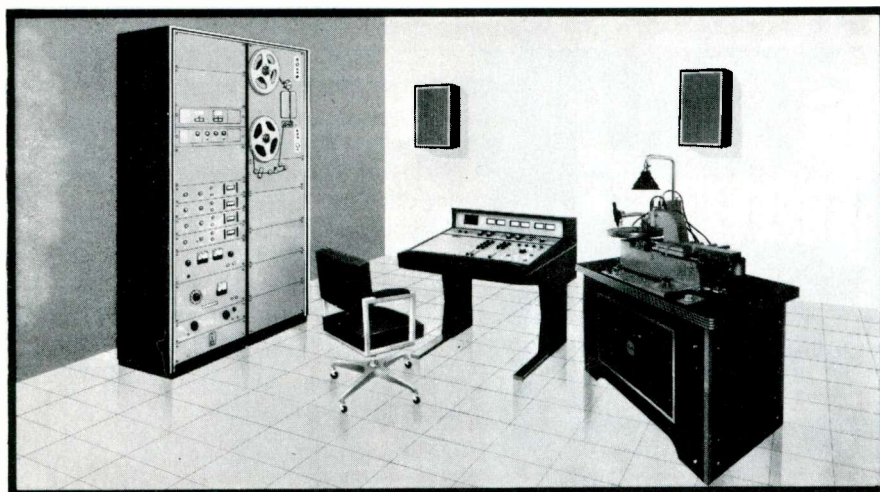
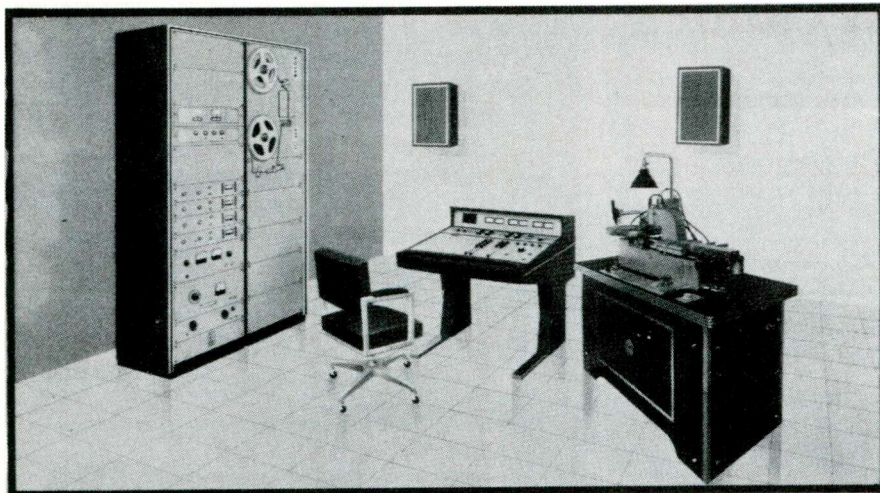
Optimization Inc. (an MCA Technology Co.), 13035 Saticoy St., North Hollywood, Calif. 91605. Tel: (213) 983-0877. Pres.: Lee Grundeis; Mktg. Mgr.: David A. Geml.
Product: (Special Electronic Equip.) Measuring & Testing Equip., Synthesizers; (Other) Low distortion oscillators.

Orban/Parasound, see Parasound.

Ortofon, see International Rec'g.

Otari of America Ltd., 8295 S. La Cienega Blvd., Inglewood, Calif. 90301. Tel: (213) 678-1442. Pres.: Jack A. Sain; Gen. Mgr.: Alex Paul.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional.

Parasound Inc., 680 Beach St., No. 495, San Francisco, Calif. 94109. Tel: (415) 776-2808. Pres.: Bernard L. Krause, VP: Sidney R. Goldstein.
Product: (Special Electronic Equip.) Reverberation



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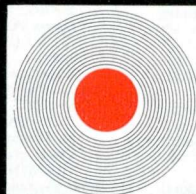
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- Performer, see Ionic Inds.
- Pfanstiehl Chemical Corp., 3300 Washington St., Waukegan, Ill. 60085. Tel. (312) 623-1360. Pres.: R. Bruce Wright; Sales Mgr.: C. Al Clinton
Product: (Recording & Monitoring Equip.) Styli—Pickup.
- Phase Linear Co., Howell Way, Edmonds, Wash. 98020
Tel: (206) 774-3571.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor.
- Philips Broadcast Equip. Corp. (sub. of North American Philips Corp.), 1 Philips Pkwy., Montvale, N.J. 07645 Tel (201) 391-1000. Pres. John S. Auld; Audio Prod Mgr.: R.C. Rogers; Adv. & PR Mgr.: John P. Maloney. (Also see AKG)
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Microphones, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, Headphones, Turntables, Styli—Pickup, (Special Electronic Equip.) Compressors, Equalizers, Filters, Limiters, Measuring & Testing Equip., (Video Equip.) Closed Circuit Cameras, (Other) Closed circuit video systems
Brand Names: Philips, Norelco.
- Pickering & Co., 101 Sunnyside Blvd., Plainview, N.Y. 71803. Tel: (516) 681-0200. Pres. W.O. Stanton; Mktg Dir.: D.P. Collins.
Product: (Recording & Monitoring Equip.) Styli—Pickup.
- Precision Electronic Inc., 9101 King St., Franklin Park, Ill. 60131 Tel: (312) 678-5350. Pres.: William S. Grommes; Sales Mgr.: Bud Fields.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Mixers—Portable, (Special Electronic Equip.) Compressors, Limiters.
- Precision Labs., 999 E. 46 St., Brooklyn, N.Y. 11203 Tel: (212) 469-8234. Pres.: Irwin R. Sheldon. Sales Mgr. Phillip Sheldon.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Mixers—Portable, (Tape Equip. & Accessories) Heads; (Other) Tape or magnetic film sound editor.
- Premier Electronic Labs., 382 Lafayette St., New York, N.Y. 10003. Tel: (212) 475-2449. Pres.: Samuel Miller.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional.
Brand Name: Tapesonic.
- Pulse Techniques Inc., 1411 Palisade Ave., West Englewood, N.J. 07666. Tel. (201) 837-2575. Pres.: Eugene R. Shenk, VP: W.O. Summerlin.
Product: (Special Electronic Equip.) Equalizers, Filters, Panners.
Brand Name: Pultec.
- Pultec, see Pulse Techniques
- Putney, see Ionic Inds.
- Quad-Eight Electronics, 11810 Vose St., North Hollywood, Calif. 91605 Tel (213) 764-1516. Pres.: R.L. Bennett. Mktg. Mgr.: Marvin R. Headrick
Product: (Recording & Monitoring Equip.) Consoles, Mixers—Portable, (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Panners, Reverberation Units; (Other) Amplifiers—card building blocks
Brand Name: Quad-Eight, Automix, Gliss
- Quadripan, see Audio Designs & Mfg.
- Quality Electronics Systems, PO Box 246, Carmel Valley, Calif. 93924 Tel. (408) 624-6618. Pres.: Robert C. Merchant
Product: (Video Equip.) Video Tape Recorders
- RCA Communications Systems Div., Front & Cooper Sts., Camden, N.J. 08102. Tel. (609) 963-8000. Div. VP & Gen. Mgr. A.F. Inglis; Government & CCTV Sales Mgr. J.L. Nickels; Mktg. Research Admin'r. J.C. Hillmann
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Microphones, Microphone Booms & Stands, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, Headphones, Turntables, Styli—Pickup, (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Measuring & Testing Equip., (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, (Professional Film Equip.—35mm) Projectors, Slide Film Equip.; (Tape Equip. & Accessories) Head Demagnetizers
- RD Assocs., 20 Welwyn Rd., Great Neck, L.I., N.Y. 11021 Tel (516) 482-4683/4697. Pres. Richard Dostal.
Product: (Recording & Monitoring Equip.) Microphones
Brand Name: db III.
- Rangertone, see Omega Research.
- Rectilinear Research Corp., 107 Bruckner Blvd., Bronx, N.Y. 10454 Tel (212) 585-9400, 532-9480. Pres. Morris Weiner. Sales Mgr. Stanley Grossman.
Product: (Recording & Monitoring Equip.) Speakers—Monitor
- Revox Corp., 155 Michael Dr., Syosset, L.I., N.Y. 11791. Tel: (516) 364-1900. Pres. Colin Hammond. VP: Peter Giddings; Mktg. Dir.: Royce Richard; PR Dir. Marsha Siegel.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Microphones, Microphone Booms & Stands, Mixers—Portable, Headphones
Brand Name: Revox, Audac, Beyer, Calrec, Lamb.
- Rheem Mfg. Co., Califone-Roberts Electronics Div., 5922 Bowcroft St., Los Angeles, Calif. 90016 Tel: (213) 870-9631 VP & Gen. Mgr.: C. E. Phillips, Sales Mgr. Douglas Evans.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Microphones, Microphone Booms & Stands, Headphones.
Brand Name: Califone
- Russound/FMP Inc., PO Box 204, Stratham, N.H. 03885. N.Y. Tel: (603) 772-4731. Pres.: Gaylord C. Russell; Sales Mgr. William Gilbert
Product: (Recording & Monitoring Equip.) Mixers—Portable; (Special Electronic Equip.) Attenuators, Panners, (Other) Impedance converters, recorder selector control boxes.
- S S I, see Suburban Sound.
- S T L, see Taber Mfg. & Eng'g.
- Sansui Electronics Corp., 55-11 Queens Blvd., Woodside, N.Y. 11377. Tel. (212) 779-5300. VP & Sales Mgr. Hiroshi Tada.
Product: (Other) Four-channel encoder/decoder.
- Schoeps, see Gately Electronics.
- Scintrex Inc., Sharpe Audio Div., Amherst Ind'l Park, Tonawanda, N.Y. 14150 Tel (716) 691-6910. VP Kenneth L. Malick; Admin. Ass't. Mrs. Margaret Challgren
Product: (Recording & Monitoring Equip.) Headphones
Brand Name: Sharpe.
- Scotch, see 3M.
- Scully/Metrotech (div. of Dictaphone Corp.) 475 Ellis St., Mountain View, Calif. 94040. Tel. (415) 968-8389. VP Mktg. Edward C. Ittner. VP Eng'g. E. Earl Peterman; VP Mfg.: Phil Petruzzelli.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional; (Tape Equip. & Accessories) Head Demagnetizers.
- Sennheiser Electronic Corp., 500 Fifth Ave., New York, N.Y. 10036 Tel. (212) 564-0433. Pres.: Thomas Schlinger
Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands, Mixers—Portable, Headphones; (Special Electronic Equip.) Attenuators, Reverberation Units, Measuring & Testing Equip., (Other) Loudspeakers.
- Sharpe, see Scintrex Inc.
- Shibaden Corp. of America, 58-25 Brooklyn-Queens Expwy., Woodside, N.Y. 11377. Tel. (212) 898-1261. Pres.: Y. Hirano. Sales & Mktg. Mgr.: Mort Russin
Product: (Recording & Monitoring Equip.) Microphones, (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank, (Other) Video & receiver monitors.
- Shure Bros. Inc., 222 Hartrey Ave., Evanston, Ill. 60204 Tel: (312) 743-1600. Pres.: S.N. Shure; Sales Mgr. R.W. Ponto; Adv. Co-ord. N.A. Hesslink Jr.
Product: (Recording & Monitoring Equip.) Microphones, Mixers—Portable, Styli—Pickup; (Special Electronic Equip.) Compressors.
- Slidex, see Audio Designs & Mfg
- Sony Corp. of America, 47-47 Van Dam St., Long Island City, N.Y. 11101 Tel (212) 361-8600. Pres. K. Iwama, Nat'l Sales Mgr.: H. Proudman; Mdsgr. Mgr. S. Koriyama
Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, Headphones, Turntables; (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank, (Other) Video accessories & monitor TVs
- Sony/Superscope, see Superscope.
- Sound 80 Inc., 2709 E. 25 St., Minneapolis, Minn. 55406. Tel (612) 721-6341. Pres. Herb Pilhofer, VP & Studio Mgr. Tom J. Jung, Sales Mgr.: Gary Ericson.
Product: (Recording & Monitoring Equip.) Consoles
- Spectra Sonics, 770 Wall Ave., Ogden, Utah 84404 Tel: (801) 392-7531. Pres. William G. Dilley, Mgr.: Richard Welch.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Compressors, Equalizers, Filters, Limiters, Noise Reducers, Panners
- Spencer-Alquist Audio Ents., 6252 E. 20, Tucson, Ariz. 85711 Tel: (602) 298-9554. Business Mgr.: T.A. Alquist
Product: Consoles
- Stancil-Hoffman Corp., 921 N. Highland Ave., Hollywood, Calif. 90038 Tel (213) 464-7461. Pres. William V. Stancil
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, (Professional Film Equip.—35mm) Dubbers & Recorders
- Stanton Magnetics Inc., Terminal Dr., Plainview, N.Y. 11803. Tel. (516) 681-0200. Pres. W. O. Stanton; Corp. Sales Admin'r. C. Ray Bennett; Sales Mgr.: J. S. Woodstock
Product: (Recording & Monitoring Equip.) Styli—Pickup.
- Starbird, see Diacoustic Lab
- Stellavox, see Gotham Audio.
- Stephens Electronics Inc., 3513 Pacific Ave., Burbank, Calif. 91505 Tel. (213) 842-5116. Pres. John F. Stephens. Sales Mgr. Darrel Stalder.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, (Special Electronic Equip.) Attenuators, Equalizers, Limiters.
- Studer, see Gotham Audio
- Suburban Sound Inc., 4956 Wyaconda Rd., Rockville, Md. 20852 Tel (301) 933-7788. Pres. & Sales Mgr.: Neil A. Muncy.
Product: (Recording & Monitoring Equip.) Consoles, Mixers—Portable, (Other) Pre-wired patch bays, notch filters.
Brand Name: SSI
- Sunn Musical Equip. Co., Amburn Ind'l Park, Tualatin, Ore. 97062. Tel. (503) 638-6551. Pres.: Robert Emmerich; Sales Mgr.: Larry J. Lynn; Sales Co-ord.: Craig Allen
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Equalizers, (Other) Portable & fixed PA systems & components.
- Superscope Inc., 8150 Vineland, Sun Valley, Calif. 91352 Tel. (213) 767-9750. Pres.: Joseph S. Tushinsky, Nat'l Sales Mgr. Paul Markoff, PR Dir.: Florence Towers.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Microphones, Amplifiers—Monitor, Mixers—Portable, Headphones; (Tape Equip. & Accessories) Heads, Head Demagnetizers, Tape—Raw, (Other) Tape mixer
Brand Name: Sony/Superscope, Marantz.
- T D K Electronics Corp., 23-73 48 St., Long Island City, N.Y. 11103 Tel: (212) 721-6881. Mktg. Mgr.: George T. Sadder
Product: (Video Equip.) Video Tape—Blank, (Tape Equip. & Accessories) Tape—Raw
- T E A C Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640 Tel (213) 726-0303. Pres. Tomoma Tan; Sales & Mktg. Mgr. Mikio Matsubayashi
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Microphones, Amplifiers—Monitor, Speakers—Monitor, Headphones, (Special Electronic Equip.) Noise Reducers, (Video Equip.) Video Tape Recorders, (Tape Equip. & Accessories) Heads, Head Demagnetizers
- Taber Mfg. & Eng'g Co., 2081 Edison Ave., San Leandro, Calif. 94577. Tel (415) 635-3832. Pres.: William D. Taber; Mktg. Mgr.: Ronald W. Golick
Product: (Tape Equip. & Accessories) Heads; (Other) 16mm & 35mm magnetic edge film test tape, audio test tapes.
Brand Name: STL

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Product: Custom consoles.

Tape-Athon Corp., 502 S. Isis Ave., Inglewood, Calif. 90301. Tel: (213) 776-6933. Pres.: David J. Anthony.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional; (Other) Professional tape transports & background music systems.

Tapesonic, see Premier.

Tascam Corp., 5440 McConnell Ave., Los Angeles, Calif. 90066. Tel: (213) 390-3566. Pres.: Hiram Oye; Exec. VP: Arne Berg; Sales Mgr.: Budd Johnson.
Product: Micing consoles, recorder/reproducers.

Teletonix, see UREI.

Telex Communications Div., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; Broadcast & Ind'l Prods. Mktg. Dir.: Sidney T. Kittrell; Educational Prods. Mktg. Dir.: James R. Dow; Adv. Dir.: Peter Schwarz.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Headphones.
Brand Name: Telex, Magnecord.

Thorens, see Elpa Mktg.

3M Co., Magnetic Prods. Div., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R. Herzog; Adv. & Sales Promo. Mgr.: C. Alden; Prof. Prods. Sales Mgr.: Joseph Leon.
Product: (Video Equip.) Video Tape—Blank; (Tape Equip. & Accessories) Tape—Raw; (Other) Magnetic recording film.
Brand Name: Scotch.

3M Co., Mincom Div., 300 S. Lewis Rd., Camarillo, Calif. 93010. Tel: (805) 482-1911. Mktg. Mgr.: Robert F. Bumett.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional; (Special Electronic Equip.) Measuring & Testing Equip.; (Other) Counterlocator for use w/ professional recorders.

Topp Electronics-Juliette Inc., 4201 NW 77 Ave., Miami, Fla. 33166. Tel: (305) 887-6201. Pres.: David Topp; VP Sales: Charles Kates; Adv. Dir.: Selwyn Kent.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Microphones, Amplifiers—Monitor, Speakers—Monitor, Headphones, Turntables; (Special Electronic Equip.) Synthesizers; (Tape Equip. & Accessories) Tape—Raw.
Brand Name: Juliette.

Tranco Prods. Int'l, 1 World Trade Center, No. 2365, New York, N.Y. 10048. Tel: (212) 432-1400. Pres.: Arthur A. Singer; VP: Max Roth.
Product: (Recording & Monitoring Equip.) Disks—Blank.

Tuner Div., Conrac Corp., 909 17 St. NE., Cedar Rapids, Iowa 52402. Tel: (319) 365-0421. Pres.: T.H. Moss; District Sales Mgr.: James R. Andrews.
Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands.

U R E I (United Rec'g Electronics Inds.), 11922 Valerio St., North Hollywood, Calif. 91605. Tel: (213) 764-1500. Pres.: Milton T. Putnam; VP: DeWitt F. Morris.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor; (Special Electronic Equip.) Compressors, Equalizers, Filters, Limiters, Measuring & Testing Equip.; (Other) Acoustic delay lines, digital metronomes.
Brand Name: Teletonix, Universal Audio, Waveforms.

United Electric & Eng'g Co., 6558 N. Campbell Ave., Chicago, Ill. 60645. Tel: (312) 262-6311. Owner & Pres.: L.E. Beisner.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional.

United Rec'g Electronics Inds., see UREI.

United Research Lab. Corp., 681 Fifth Ave., New York, N.Y. 10022. Tel: (212) 751-4663. Pres.: George Adams; Sales Mgr.: Mrs. Lee Rand.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional; (Special Electronic Equip.) Compressors, Filters, Reverberation Units; (Tape Equip. & Accessories) Heads.
Brand Name: AuTo-Tec.

Universal Audio, see UREI.

Universal Audio Sales Inc., 6736 E. Avalon Dr., Scottsdale, Ariz. 85251. Tel: (602) 947-2596. Pres.: John A. Michaelson; Sales Mgr.: Wade Bray.
Branch: Minneapolis, Minn., 2541 Nicollet Ave. Zip: 55404. Tel: (612) 927-8156. Gen. Mgr.: James Michaelson.
Product: Multi-channel recorders, consoles & systems.

Universal Projector Co., Box 2309, Toluca Lake Sta., North Hollywood, Calif. 91602. Tel: (213) 980-2570. Pres.: Charles Ajar.
Product: (Professional Film Equip.—35mm) Projectors.

V C A-1, see Allison Research.

W A L, see Wiegand Audio Labs.

Waveforms, see UREI.

Westrex, 390 N. Alpine Dr., Beverly Hills, Calif. 90213. Tel: (213) 274-9303. Pres.: H.D. Kiernan; VP Mktg.: Frank E. Pontius.
Product: (Recording & Monitoring Equip.) Consoles.

Amplifiers—Monitor, Cutting Systems, Styli-Disk Recording; (Special Electronic Equip.) Limiters; (Professional Film Equip.—35mm) Dubbers & Recorders, Projectors. (SEE ADVERTISEMENT)

Wharfedale, see British Inds.

Wide Range Electronics Corp., 2119 Schuetz Rd., St. Louis, Mo. 63141. Tel: (314) 542-5366. Pres. & Adv. Mgr.: Otto Rauhut.
Product: (Professional Film Equip.—35mm) Dubbers & Recorders.

Wiegand Audio Labs. Inc., RD 3, Middleburg, Pa. 17842. Tel: (717) 837-1444. Pres.: Charles E. Wiegand Jr.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Lathes—Disk Cutting, Cutting Systems; (Special Electronic Equip.) Reverberation Units; (Other) Studio design & consulting.
Brand Name: WAL.

Worldex Mfg. Co. Ltd., 1212 N. La Brea Ave., Hollywood, Calif. 90038. Tel: (213) 466-3324. Pres.: Louis R. Baptista; Gen. Mgr.: Claudio Jara.
Product: (Recording & Monitoring Equip.) Amplifiers, Mixing Consoles, Speakers, Stereo Cutters, Styli, Turntables. (SEE ADVERTISEMENT)

RECORD PROCESSING MACHINERY

Alco Research & Eng'g Inc., 6201 Santa Monica Blvd., Los Angeles, Calif. 90038. Tel: (213) 466-1101. Pres.: Lester Cottrell; Gen. Mgr.: Al Levine; Sales Mgr.: Jim Stevenson.
Chief product: Hydraulic presses. (SEE ADVERTISEMENT)

Aragon Div., Rheem Mfg. Co., Bldg. 409, Raritan Center, Edison, N.J. 08817. Tel: (201) 225-2262. Sales Mgr.: Joseph B. Murphy Jr.
Chief product: Egar compounder-preplasticizer.

Auto Tapes Unlimited, PO Box 757, 9261 W. Third St., Beverly Hills, Calif. 90213. Tel: (213) 278-0107. Pres.: Barry L. Caren; Gen. Mgr.: Terry Lewis; Sales Mgr.: Dave Gurian.
Chief product: Shrink packaging equip. (Magnadyne).

Finelbit Mfg. Co., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; VP & Gen. Mgr.: Joseph Bouzalgou.

Chief product: Air compressors, boilers, electroplating, extruders, hydraulic systems, record presses, record molds, shrinkwrapping machines, sifter-rewinders, tape coaters, trimmers. (SEE ADVERTISEMENT)

Hamilton Mfg. Corp., 510 First Ave., West Haven, Conn. 06516. Tel: (203) 933-1625. Pres.: Stanley Roczynski; Gen. Mgr.: Chester Roczynski; Sales Mgr.: Joseph Roczynski.

Chief product: Extruders, moulds, presses & accessory equip.

International Telecomm Inc., Box 405, Cockeysville, Md. 21030. Tel: (301) 666-7770. Pres.: F.J. Beste; Sales Mgr.: Burgess Macneal.

Chief product: Automatic press controls.

Johnson Machine & Tool Co., 1722 W. 134 St., Gardena, Calif. 90249. Tel: (213) 321-3432. Adv. Mgr.: A. Grush.

Chief product: Hydraulic presses, dies, trimmers, extruders, matrix equip., material blenders, boilers, replacement parts.

Magnadyne, see Auto Tapes.

J. S. Maloney Assocs., Box 628, Rt. 1, Batavia, Ill. 60510. Tel: (312) 879-5998. Pres. & Gen. Mgr.: John S. Maloney.

Chief product: Consulting engineers, equip. for complete processing plant.

Maple Clamp Corp., 6345 Variel Ave., Woodland Hills, Calif. 91364. Tel: (213) 348-9933. Pres.: Paul Joulsohn.

Chief product: Trimmers.

Mastercraft Rec. Plating Inc., 609 W. 51 St., New York, N.Y. 10019. Tel: (212) 265-6040. Gen. Mgr.: David Molder.

Chief product: Record plating equip.

Musical Prods. Inc., 521 W. 26 St., Chicago, Ill. 60616. Tel: (312) 225-9117. Pres.: Vincent Sosa.

Chief product: Plating room units.

N J M Inc., 16 St. & Willow Ave., Hoboken, N.J. 07030. Tel: (201) 659-0483. Pres.: R. Wellbrock; Mktg. Mgr.: S. B. Dobossy.

Branches: Los Angeles, Calif., 2500 W. Sixth St. Zip: 90057. Western Branch Mgr.: D. F. Goddard—Elk Grove Village, Ill., 2362 Devon Ave. Zip: 60007. Tel: (312) 595-9070. Midwestern Branch Mgr.: D. Finkelston.

Chief product: Tape & record labeling machinery.

Scandia Packaging Machinery Co., 180 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 473-6100. Pres.: W.B. Bronander Jr.; Customer Serv. Dept. Mgr.: Mrs. Irene M. Menger.

Chief product: Packaging machinery. (SEE ADVERTISEMENT)

Schiff Machine Co. Inc., 28 E. Hanover Ave., Morris Plains, N.J. 07950. Tel: (201) 539-5100. Pres.: Israel Schiff; Gen. Mgr.: Isadore Schiff.

Chief product: Label cutting machines.

Standard Paper Box Machine Co. Inc., 476 Broome St., New York, N.Y. 10013. Tel: (212) 925-9818. Pres.: Paul Adams.

Chief product: Jacket mfg. machinery.

Stevenson Packaging Equip. Co. Inc., 1874 Napa St., Northridge, Calif. 91324. Tel: (213) 349-1710. Pres.: Joseph Goldstein; Sales Mgr.: Steven L. Goldstein.

Chief product: Shrink packaging machines.

Universal Audio Sales Inc., 6736 E. Avalon Dr., Scottsdale, Ariz. 85251. Tel: (602) 947-2596. Pres.: John A. Michaelson; Sales Mgr.: Wade Bray.
Branch: Minneapolis, Minn., 2541 Nicollet Ave. Zip: 55404. Tel: (612) 927-8156. Gen. Mgr.: James Michaelson.

Chief product: High-speed plating systems for pressing plants.

Worldex Mfg. Co. Ltd., 1212 N. La Brea Ave., Hollywood, Calif. 90038. Tel: (213) 466-3324. Pres.: Louis R. Baptista; Gen. Mgr.: Claudio Jara.

Chief product: Album wrapping machines, electroplating plants, boilers, dies, grinders, label paper, preplasticizers, record presses, timers, vinyl. (SEE ADVERTISEMENT)

SLEEVES

CALIFORNIA

• COSTA MESA (Area Code 714)

Audio Dynamic Ent's., 1281 Logan St., Bldg. B, Zip: 92626. Tel: 549-2271. Pres.: Gene Edwards; VP, Gen. & Sales Mgr.: Frank Andres.

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Album Graphics Inc., 408 N. Larchmont Blvd., Hollywood 90004. Tel: 462-0821. Gen. Mgr.: Edward Dwyer.
Home office: Chicago, Ill.

Audio-Video Communications, 6330 Arizona Circle, Zip: 90045. Tel: 649-1433. Pres.: Donald E. Anderson; VP & Mktg. Dir.: Herb Dale.

Auto Tapes Unlimited, PO Box 757, 9261 W. Third St., Beverly Hills 90213. Tel: 278-0107. Pres.: Barry L. Caren; Gen. Mgr.: Terry Lewis; Sales Mgr.: Dave Gurian.

The Bert-Co Ent's., 1855 Glendale Blvd, Zip: 90026. Tel: 665-5137. Pres.: B.P. Couturier; VP & Gen. Mgr.: R.L. Couturier; Sales Mgr.: Leo Heydorff.

The Custom Fidelity Co. Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel: 654-4522. Pres.: Barry L. Caren; Sales Mgr.: Mike Levy. (SEE ADVERTISEMENT)

Custom Recs., Inc. (div. of Cadet Recs. Inc.), 5810 S. Normandie, Zip: 90044. Tel: 753-5121. Pres.: Jules Bahari; Gen. Mgr.: Donald Macmillan.

Gilmore Envelope Corp., 4000 Medford St, Zip: 90063. Tel: 268-3401. Pres.: H.N. Gilmore Sr.; VP & Gen. Mgr.: Sam P. Mattioli; Sales Mgr.: Tom Pettey.

Globe Albums West Inc. (sub. of Viewlex Inc.), 5811 S. San Pedro Ave, Zip: 90011. Tel: 232-8278. Gen. & Sales Mgr.: Norman Ravis.

Home office: Hauppauge, L.I., N.Y., Globe Albums & Prod'ns Inc.

Ivy Hill Lithograph Pacific Div., 4800 S. Santa Fe Ave, Zip: 90058. Tel: 752-4670. Exec. VP: Russell Muir; VPs: Jack Sclar, Bob McCluskey.

Home office: Great Neck, L.I., N.Y.

Queens Envelope of California, 2838 E. Pico Blvd, Zip: 90023. Tel: 264-1101. Gen. Mgr.: Joe Infuso.

Home office: New York, N.Y., Queens Lithographing Corp.

Raynor Sales Co. Inc., 2698 W. Pico Blvd, Zip: 90006. Tel: 737-3737. Pres.: Ray Abrams Sr.; Gen. Mgr.: Norine J. Abrams; Sales Mgr.: Fred Muse Jr.

Shorewood Packaging of California, 1855 Glendale Blvd, Zip: 90026. Tel: 665-5137. Gen. Mgr.: Robert Couturier.

Home office: New York, N.Y., Shorewood Packaging Corp.

Viewlex Custom Sales, 5811 S. San Pedro Ave, Zip: 90011. Tel: 232-8270. Account Execs.: Franklin Roloff, Ross Burdick.

Home office: New York, N.Y. (SEE ADVERTISEMENT)

• SAN FRANCISCO & BAY AREA (Area Code 415)

Action Recs. Inc., 2207 El Camino Real, San Mateo 94403. Tel: 574-1500. Gen. Mgr.: George Woodley.

COLORADO

• DENVER (Area Code 303)

Audicom Corp., 995 S. Clermont St, Zip: 80222. Tel: 757-3377. Pres.: Jack H. Dunham; Chief Eng.: David C. Howard.

CONNECTICUT

• NORWALK (Area Code 203)

Cook Labs. Inc., 375 Ely Ave., South Norwalk 06854. Tel: 853-3641. Pres.: Emory Cook; Sales Mgr.: John R. Moriarty.

ILLINOIS

• CHICAGO (Area Code 312)

Album Graphics Inc., 745 N. Dearborn St, Zip: 60610. Tel: 642-9161. Pres. & Gen. Mgr.: Donald W. Kosterka; VP: James Ladwig.

Branches: Los Angeles, Calif., New York, N.Y., Chicago Album & Specialty Corp., 417 S. Jefferson St, Zip: 60607. Tel: 427-0113. Pres. & Sales Mgr.: Adolph

Willinger; Gen. Mgr.: Anthony Busse.
Cole Corp., 251 E. Grand Ave. Zip: 60611. Tel: 527-2160.
Pres.: S. Stern; Sales Mgr.: A. Bernstein.

• **ROODHOUSE (Area Code 217)**

Roodhouse Envelope Co. Inc., PO Box A. Zip: 62082. Tel: 589-4321. Pres.: F.C. Moulton.

INDIANA

• **INDIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve & Bag Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert F. Bowers; Gen. Mgr.: Robert C. Bowers; Sales Mgr.: Elmer M. Faulk; Mktg. Dir.: Tom Bowers.
Rutgers Packaging Corp., 620 S. Belmont Ave. Zip: 46221. Tel: 635-7777. Sales Mgr.: Ken Royle
Home office: New York, N.Y., Queens Lithographing Corp.

MICHIGAN

• **DETROIT METROPOLITAN AREA (Area Code 313)**

American Sound Corp., 3319 E. 10 Mile Rd., Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.
Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

MINNESOTA

• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

Audiotek Rec'g Studios (div. of Audiotek Systems Inc.), 711 W. Broadway, Minneapolis 55411. Tel: 521-7631. Pres.: Dan R. Holmes.

NEVADA

• **CARSON CITY (Area Code 702)**

Gopher Prods. Corp., Box 1812. Zip: 89701. Tel: 882-9333. Pres. & Gen. Mgr.: Warren Perkins.

NEW JERSEY

• **FAIRFIELD (Area Code 201)**

Livingston Audio Prods. Corp., 1275 Bloomfield Ave. Zip: 07006. Tel: 575-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Gen. Mgr.: Carl Volpe.

• **ROSELLE (Area Code 201)**

All Disc Recs. Inc., 625 W. First Ave. Zip: 07203. Tel: 245-7415; NYC Tel: (212) 267-1523. Gen. Mgr.: Arthur G. Conrad.

NEW YORK

• **FARMINGDALE, L.I. (Area Code 516)**

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.
Rec-O-Sleeve Envelope Co. Inc., 220 Verdi St. Zip: 11735. Tel: 694-8396. Pres. & Sales Mgr.: Robert Gunning; Gen. Mgr.: Ernest Hammesfahr. (SEE ADVERTISEMENT)

• **GREAT NECK, L.I. (Area Code 516)**

Ivy Hill Lithograph Corp., Community Dr. Zip: 11022. Tel: 487-0200. Bd. Chm.: Lewis Garlick; Pres.: Murray Gordon; Exec. VP: Ellis Kern.
Branch: Los Angeles, Calif.

• **HAUPPAUGE, L.I. (Area Code 516)**

Disc Printing Corp. (div. of Keel Mfg. Corp.), 915 Motor Pkwy. Zip: 11787. Tel: 234-1400. Pres.: George Fishman; VP & Gen. Mgr.: Frank J. Martino.
Globe Albums & Prods Inc. (sub. of Viewlex Inc.), Gilpin Ave., Cardinal Ind'l Park. Zip: 11788. Tel: 234-1100; NYC Tel: (212) 291-7600. Pres.: Lee Halpern; Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber.
Branch: Los Angeles, Calif., Globe Albums West Inc.

• **HICKSVILLE, L.I. (Area Code 516)**

Andrews-Nunnery Envelope & Paper Corp. (sub. of Viewlex Inc.), 74 Alpha Plaza. Zip: 11802. Tel: 931-6500. Pres.: Stuart M. Andrews Jr.; Sales Mgr.: John F. Muller Jr.

• **HOLBROOK, L.I. (Area Code 516)**

Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP & Gen. Mgr.: Richard Block.

Home office: Chicago, Ill.
Alpak Supply Corp., 47 W. 34 St. Zip: 10001. Tel: 563-1328. Pres.: Al Cantor.

Brown Paper Co Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. Pres.: William Brown; Gen. Mgr.: Bob Sokolow; Sales Mgr.: M.B. Bernstein.

Cue Rec'g Inc., 72 W. 45 St. Zip: 10036. Tel: 757-3641. Pres. & Sales Mgr.: Mel Kaiser; Gen. Mgr.: Bernard Rubenstein.

Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller; Gen. Mgr.: Errol Gershefeld.

Leo Litho Inc. (div. of Random), 176 1/2 E. 75 St. Zip: 10021. Tel: 228-6200. Pres.: Alan Hartwell; Gen. Mgr.: Leo Eliner.

MacMurray Press Inc., 22 Jones St. Zip: 10014. Tel: 924-1530. Pres.: Max Finesmith.

Passantino Printing Co Inc., 311 W. 43 St. Zip: 10019. Tel: 586-1540. Pres.: Charles V. Passantino.

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack Hecht; VP: Eric Kaltman; Sales Mgr.: Gerald Sanders.
Branches: Los Angeles, Calif., Queens Envelope of California; Indianapolis, Ind., Rutgers Packaging Corp. (SEE ADVERTISEMENT)

R K O Sound-Nat'l Tape Serv. (div. of RKO-General Inc.), 1440 Broadway. Zip: 10018. Tel: 564-8000. Pres.: John B. Hayes; Sales Mgr.: Lee H. Gray.

Shorewood Packaging Corp., 724 Fifth Ave. Zip: 10019. Tel: 582-6885. Pres.: Paul Shore; VP Mktg.: Floyd Glinert.

Branch: Los Angeles, Calif., Shorewood Packaging of California
Int'l branches: Canada, England.

Sound Packaging Corp., 56 E. 53 St. Zip: 10022. Tel: 421-8255. Pres.: Craig Braun.

Viewlex Custom Sales, 1700 Broadway. Zip: 10019. Tel: 581-5641. Customer Servs. Mgr.: Charles Cerasia; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.
Branch: Los Angeles, Calif. (SEE ADVERTISEMENT)

Morton D. Wax & Assocs., 200 W. 51 St. Zip: 10019. Tel: 247-2159. Pres.: Morton D. Wax; Gen. Mgr.: Howard Sherman; Adv. Co-ord.: Michael L. Gordon. (SEE ADVERTISEMENT)

• **OLD BETHPAGE, L.I. (Area Code 516)**

Vis-A-Pak Mfg. Corp., 185 Bethpage Sweet Hollow Rd. Zip: 11804. Tel: 293-4242. Pres.: Don Hirschhorn; Gen. Mgr.: Samuel J. Boker.

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• WINSTON-SALEM (Area Code 919)

Snyder Album Co., 3083 Indiana Ave. Zip: 27105 Tel: 722-6768. Pres. & Gen. Mgr.: Ernest E. Snyder.

OHIO

• CANTON (Area Code 216)

G & W Prods. Supply Co., PO Box 335, Zip: 44701; 1703 E Tuscarawas St. Zip: 44707. Tel: 453-2186. Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.

• CINCINNATI (Area Code 513)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215 Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt.

• COLUMBUS (Area Code 614)

Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224 Tel: 267-3133. Pres.: Boyd P. Niederlander; VP, Gen. Mgr. & Chief Eng.: John W. Hull; Sales Mgr.: Paul Bierley

• TOLEDO (Area Code 419)

Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43620 Tel: 691-2065. Pres.: Lowell P. Amos

OREGON

• PORTLAND (Area Code 503)

Northwestern Inc., 011 SW Hooker St. Zip: 97201 Tel: 224-3456. Pres. & Gen. Mgr.: Robert M. Lindahl; VP & Sales Mgr.: Sheldon Goldstein

PENNSYLVANIA

• ALLENTOWN (Area Code 215)

Allentown Rec. Co. Inc. (sub of Viewlex Inc.), 10 & Walnut Sts. Zip: 18102. Tel: 433-7405. Pres.: S.L. Wartell; Gen. Mgr.: Harvey Solomon; Sales Mgr.: Dick Meixna.

• WINDSOR (Area Code 717)

Dee-Bee Rec'g Serv., S. Camp St. Zip: 17366. Tel: 244-5411. Pres.: Stan Deppen Jr.; Gen. Mgr.: Pat Gerrick; Sales Mgr.: Greg Utterback

TENNESSEE

• MEMPHIS (Area Code 901)

Centoph, 2000 Madison Ave. Zip: 38104. Tel: 278-4052. Gen. Mgr.: Carole Manning.

• NASHVILLE (Area Code 615)

St. Regis Envelope Div., 820 Seventh Ave. N. Zip: 37219. Tel: 244-2330. Gen. Mgr.: Paul O. Branding; Sales Mgr.: Albert R. Ransom

VIRGINIA

• RICHMOND (Area Code 703)

Sound Stages, 2314 W. Cary St. Zip: 23220. Tel: 355-5778. Pres.: W.C. Pulley; Exec. Dir.: Dick Pulley; Prod'n Dir.: Frank L. Brooks.

WASHINGTON

• TACOMA (Area Code 206)

Wiley Sound Studios, 5103 N. 46 St. Zip: 98407. Tel: 752-8583. Pres. & Gen. Mgr.: Bill Wiley; Sales Mgr.: Doug Hewitt.

WYOMING

• CHEYENNE (Area Code 307)

Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.

TAPE, BLANK LOADED

Action Tapes Inc., PO Box 265, Cherry Hill, N.J. 08034. Tel: (609) 424-0973. Gen. Mgr.: Arnold Kammer. Configurations: Cartridge 8-tr. & cassette.

Advent Corp., 195 Albany St., Cambridge, Mass. 02139. Tel: (617) 661-9500. Pres. & Gen. Mgr.: H. E. Kloss; Prod. Mgr.: Andrew G. Petite; Sales Mgr.: Frank Reed. Configuration: Cassette.

Brand names: Advent, Advocate. Advocate, see Advent.

Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100, NYC Tel: (212) 565-7850. Pres.

R.A.M. Coppennrath; VP Sales: A.P. Germer; Technical Mgr.: Magnetic Tape Dept. Maria A. Curry

Home office: West Germany.

Branches: **Brisbane, Calif.**, 1 West Hill Dr., Crocker Ind'l Park. Zip: 94005. Tel: (415) 467-2330. District Mgr.: J. Heller—**Glendale, Calif.**, 1025 Grand Central Ave. Zip: 91201. Tel: (213) 246-8141. District Mgr.: A. Carleton—**Atlanta, Ga.**, 1019-C Collier Rd. NW. Zip: 30324. Tel: (404) 875-5548. District Mgr.: F. Cole—**Chicago, Ill.**, 6601 N. Lincoln Ave. Zip: 60645. Tel: (312) 267-9100, 675-6000. District Mgr.: A. Blais—**Waltham, Mass.**, 440 Totten Pond Rd. Zip: 02154. Tel: (617) 891-5430. District Mgr.: E. Newman—**Dallas, Tex.**, 1355 Conant St. Zip: 75207. Tel: (214) 631-7290. District Mgr.: Richard Korte

Configurations: Cassette & open reel.

Brand names: Low Noise, Stereochrom, Super High Dynamic.

Alaron, see B&B.

Allison Audio Prods. Inc., 175 Bridge Rd., Hauppauge, L.I., N.Y. 11787. Tel: (516) 234-2010. Pres.: Louis Ligatur; Gen. Mgr.: Rainer Zopy; Sales Mgr.: Abe Chayot.

Sales office: **New York, N.Y.**, 152 W. 58 St. Zip: 10019. Tel: (212) 489-1596.

Configurations: Cartridge 8-tr. & cassette. American Sound Corp., 3319 E. 10 Mile Rd., Warren, Mich. 48091. Tel: (313) 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul Hayes; Sales Mgr.: Harris Osborn

Configurations: Cartridge 8-tr. & cassette. Amertape Corp., 807 Railroad Ave., Asbury Park, N.J. 07712. Tel: (201) 988-7771. Pres.: Ike Cabasso; Sales Mgr.: Ralph Kraiem.

Configurations: Cartridge 8-tr., cassette & open reel.

Brand name: Amertone.

Amertone, see Amertape

Ampex Corp. Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Gen. Mgr.: J.L. Porter; Mktg. Mgr.: Paul Weber; Sales Mgr.: Bruce C. McGilaway.

Configurations: Cartridge 8-tr., cassette & open reel. Arista Ents. Inc., 1760 W. Fifth St., Brooklyn, N.Y. 11223. Tel: (212) 998-5454. Pres.: Howard C. Leifer; Gen. & Sales Mgr.: Alan Leifer.

Configuration: Cassette.

Audio, see Audio Magnetics.

Audio Devices Inc., 100 Research Dr., Stamford, Conn. 06906. Tel: (203) 324-6761. Pres.: G.J. Powell.

Configurations: Cartridge 8-tr., cassette & broadcast cartridges.

Brand names: Audiopak, Capitol, Emitape. (SEE ADVERTISEMENT)

Audio Dimension, see Ellpas Inds.

Audio Dynamic Ents., 1281 Logan St., Bldg. B, Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards

Configuration: Cartridge 8-tr.

Audiodyne Co., PO Box 825, San Jose, Calif. 95113. Tel: (408) 287-3520. Pres. & Gen. Mgr.: L.R. Charamonte.

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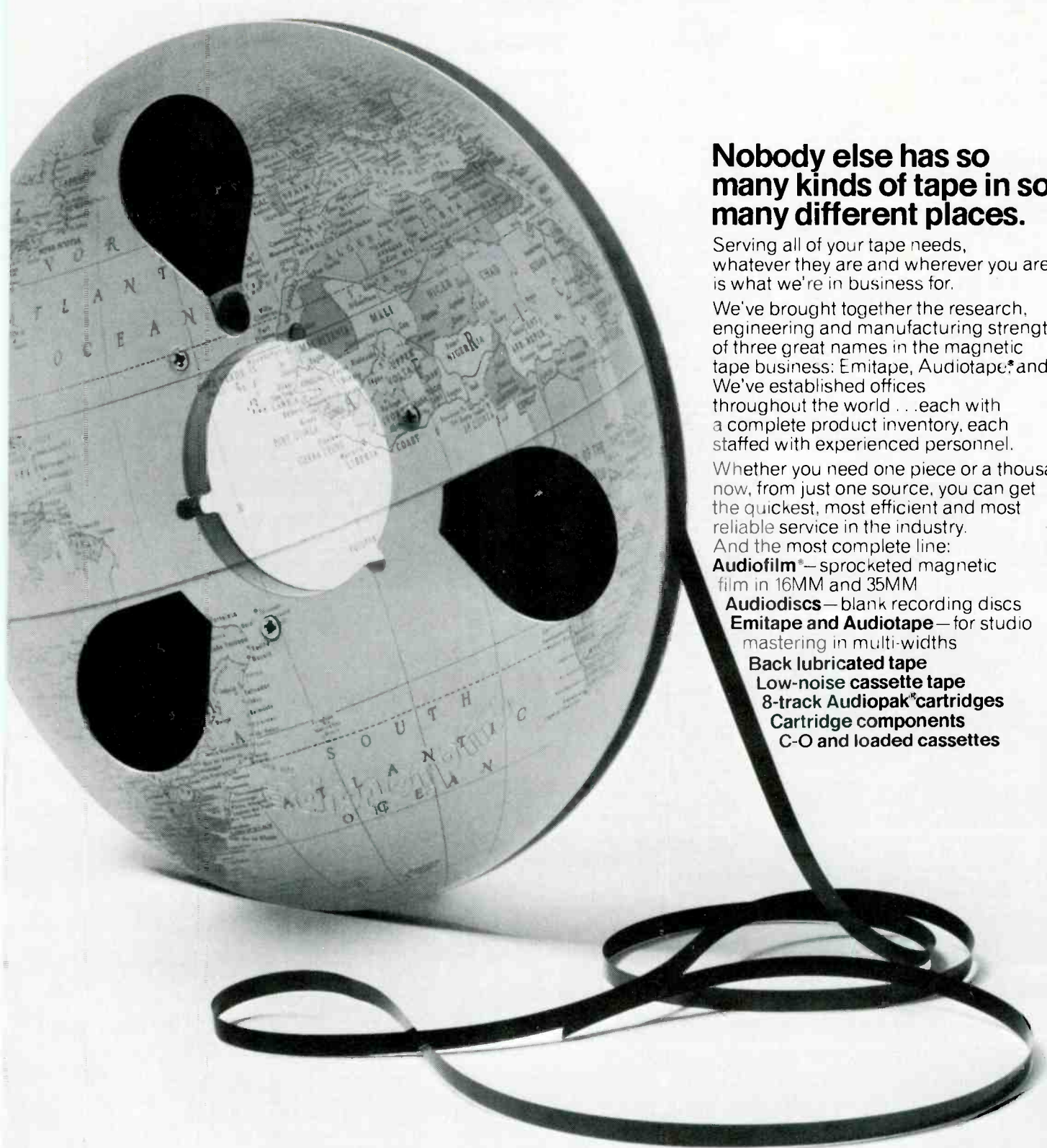
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Configurations: Cartridge 4-tr., 8-tr. & cassette.
 Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 532-2950. Pres.: Irving B. Katz; VP: Robert Harris; VP Sales: Scott Conover; Sales Mgr.: Ted Inahara.
Branch: New York, N.Y., 2 Pennsylvania Plaza. Zip: 10001. Tel: (212) 594-9400. Sales Mgr.: Gary Schwartz.
Int'l branches: Canada, Switzerland.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand name: Audio.
 Audiomasters Corp., 7053 1/2 Vineland Ave., North Hollywood, Calif. 91605. Tel: (213) 765-5435. Pres.: George Panos.
Configurations: Cartridge 8-tr., cassette & open reel.
 Audiopak, see Audio Devices.
 Audio Rec'rs of Arizona Inc., 3830 N. Seventh St., Phoenix, Ariz. 85014. Tel: (602) 277-4723. Pres. & Gen. Mgr.: Floyd Ramsey.
Configurations: Cassette & open reel.
 Audio Supply Inc., 1 Keystone Ave., Cherry Hill, N.J. 08003. Tel: (609) 424-1060. Pres. & Gen. Mgr.: Wayne D. Moyers.
Configurations: Cartridge 8-tr.
 Audioteq, see GC Electronics.
 Auricord Div., Conrac Corp., 36-41 29 St., Long Island City, N.Y. 11106. Tel: (212) 361-7400. Gen. Mgr.: L. Rosenblatt.
Configuration: Cassette.
 Automate 8, see Faraday.
 Auto Tapes Unlimited, PO Box 757, 9261 W. Third St., Beverly Hills, Calif. 90213. Tel: (213) 278-0107. Pres.: Barry L. Carem; Gen. Mgr.: Terry Lewis; Sales Mgr.: Dave Gurian.
Configuration: Cartridge 8-tr.
Brand name: Magnadyne.
 B A S F Systems Inc., Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: Franz Leibenfrost; Gen. Mgr.: Werner Balz; Sales Mgr.: Gerard H. Berberian; Ass't Prod. Mgr.: R.E. Dalessio.
Home office: West Germany.
Sales offices: Los Angeles, Calif., 1313 W. Eighth St., Suite 207. Zip: 90017. Tel: (213) 483-8456. Sales Mgr.: Patrick J. Kenny—Palatine, Ill., 800 E. Northwest Hwy. Zip: 60067. Tel: (312) 359-2100. Midwest Regional Mgr.: Edward Hebron—Carlstadt, N.J., 40 Broad St. Zip: 07072. Tel: (201) 939-2550. Eastern Regional Mgr.: Robert Patterson.
Configurations: Cartridge 8-tr., cassette & open reel. (SEE ADVERTISEMENT)
 B & B Import-Export Inc., 185 Park St., Troy, Mich. 48084. Tel: (313) 585-8400. Pres.: Bernard Klein; VP & Sales: Alexander Ehrmann; Gen. Mgr.: Emery I. Klein.
Configuration: Cassette.
Brand name: Alaron.
 Becht Electronics, 3515 Burbank Blvd., Burbank, Calif. 91505. Tel: (213) 842-2144. Pres.: Andrew Becht; Gen. Mgr.: Bo Becht; Sales Mgr.: Tony Carter.

Configurations: Cartridge 8-tr., quadrasonic 8-tr., cassette & open reel.
 Bell & Howell Consumer Prods. Group, 7235 N. Linder, Skokie, Ill. 60076. Tel: (312) 677-2100. VP Mktg.: George Simkowski; Nat'l Sales Mgr.: Joseph Kazimer.
Configurations: Cartridge 8-tr., cassette & open reel.
 Brand 5, see Robins.
 Brand 7, see Robins.
 Burlington Audio Tapes Inc., 2903 Long Beach Rd., Ocean-side, L.I., N.Y. 11572. Tel: (516) 764-3792. VP: Rudy Schwartz.
Configurations: Cartridge 8-tr., cassette & open reel.
 C B R, see Magnetic Tape Eng'g.
 C B S Magnetics (div. of CBS Inc.), 49 E. 52 St., New York, N.Y. 10022. Tel: (212) 765-4321. Mktg. Dir.: Ted Cohen.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand names: CBS, CBS/Soundcraft. (SEE ADVERTISEMENT)
 C M C, see Custom Music Corp.
 C S I, see Cassette Servs. Inc.
 Capitol, see Audio Devices.
 The Captor Corp., 5040 S. County Rd. 25A, Tipp City, Ohio 45371. Tel: (513) 867-8484. Pres. & Gen. Mgr.: Don Cooper; Sales Mgr.: Omer B. Bruns.
Configuration: Cassette.
 Cartridge Control Corp., 2091 Faulkner Rd. NE, Atlanta, Ga. 30324. Tel: (404) 633-4577. Pres.: Don Cornstock; Gen. Mgr.: Bill Evans.
Configurations: Cartridge 8-tr. & cassette.
 Cassette Magnetics Corp., 916 E. 92 St., Brooklyn, N.Y. 11236. Tel: (212) 949-0470. Pres.: Erwin Damsky; Gen. Mgr.: Martin Migdall.
 Cassette Masters Corp., 2 Bashford St., Yonkers, N.Y. 10701. Tel: (914) 968-1605. Pres. & Gen. Mgr.: Leonard Ripley.
Configuration: Cassette.
 Cassette Servs. Inc., PO Box 6, Delair, N.J. 08110. Tel: (609) 665-3326. Pres.: Ed Dixon; Sales Mgr.: David Sykes.
Configurations: Cartridge 8-tr. & cassette.
Brand name: CSI.
 Century Recs. Corp., 1220 NW 39, Oklahoma City, Okla. 73118. Tel: (405) 528-4077. Pres. & Gen. Mgr.: Richard Gilleland; Sales Mgr.: Ron Bullock.
Configuration: Cassette.
Brand name: Private labels.
 Certron Corp., 1701 State College Blvd., Anaheim, Calif. 92806. Tel: (714) 633-4280. Pres.: Ed Gamson; VP Ops.: Ed Koeppe; VP Mktg.: Ray Allen; Mktg. Mgr.: Ray Arduke.
Configurations: Cartridge 8-tr. & cassette.
Brand names: Certron & private brands.
 Channel Inds. Inc., 663 Rankin St. NE, Atlanta, Ga. 30308. Tel: (404) 688-3044. Pres.: E. Isaacs.
Int'l branch: England.
Configurations: Cartridge 8-tr. & cassette.
 M. M. Cole Publ'g Co., 251 E. Grand Ave., Chicago, Ill. 60611. Tel: (312) 527-2160. Pres.: Shepard Stern.
Configurations: Cartridge 8-tr., cassette & open reel.
 Concord Consumer Div., Benjamin Electronic Sound Corp., 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960. Pres.: Joseph W. Benjamin; VP Sales: A. Platt; Sales Mgr.: Don Gervin; Adv. Dir.: Steven D. Sussman.
Configuration: Cassette.
 Craig Corp., 921 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-1233. Pres.: Peter Behrendt; Mktg. Mgr.: Donald MacGregor; Sales Mgr.: Laurin Davies; Adv. Mgr.: John S. Romain.
Configurations: Cartridge 8-tr. & cassette.
Brand names: Craig, Vista.
 Criterion, see Lafayette Radio.
 Custom Music Corp., 1283 Research Blvd., St. Louis, Mo. 63132. Tel: (314) 997-7100. Pres.: Byrle A. Northup; VP Ops.: John K. Sullivan; Gen. Mgr.: D.A. Allen; Nat'l Sales Mgr.: James Oldani; Regional Sales Mgr.: J.L. Hammack.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand name: CMC.
 Custom-Pak, see Custom Rec. Mfg.
 Custom Rec. Mfg. Co. (div. of Cadet Recs. Inc.), 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: Jules Bihari; Gen. Mgr.: Donald Matmillan; Sales Mgr.: Robert Herrington.
Configuration: Cartridge 8-tr.
Brand name: Custom-Pak.
 D A K Sound Ents., 10845 Van Owen St., North Hollywood, Calif. 91605. Tel: (213) 984-1559. Pres.: Drew Alan Kaplan.

Configurations: Cassette & open reel.
 Dalsung Ind'l Corp., 1182 Broadway, New York, N.Y. 10001. Tel: (212) 685-5608. Gen. Mgr.: Hongsoon Chun; Sales Mgr.: Shin M. Hong.
Home office: Korea.
Configuration: Cassette.
 Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Gen. Mgr.: William Stevens; Sales Mgr.: Larry Hockemeyer.
Configurations: Cartridge & cassette.
Brand name: Dynasound.
 DeVille Ents. Co. Inc., 204 W. Third St., Kansas City, Mo. 64105. Tel: (816) 471-1200. Pres.: Tony Priore.
Configuration: Cartridge 8-tr.
Brand name: Mr. Tape.
 Dictation Prods. Inc., 2525 Park Ln., Hallandale, Fla. 33009. Tel: (305) 981-6161. Pres.: S.M. Scher; Sales Mgr.: S. Bers.
Configurations: Cartridge & cassette.
Brand names: Dyna Pak; Rochester, Rosette.
 Dubbing Electronics (div. of Richmond Rec'g Corp.), 1305 S. Strong Ave., Copiague, L.I., N.Y. 11726. Tel: (516) 226-6000. Gen. Mgr.: M. Thaler; Sales Mgr.: K. Staker.
Configurations: Cartridge 8-tr. & cassette.
Brand name: Dubblings "Superior."
 Duocassette, see Duotone.
 Duotape, see Duotone.
 Duotone Co. Inc., 6875 SW 81 St., South Miami, Fla. 33143. Tel: (305) 665-1121. Pres. & Sales Mgr.: Stephen Nester; Gen. Mgr.: Benjamin Rosenberg.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand names: Duocassette, Duotape.
 Duratape, see Mallory Battery.
 Dyna Pak, see Dictation Prods.
 Dynasound, see Data Packaging.
 E-V Game Inc. (div. of Electro-Voice Inc.), a sub. of Gulton Inds. Inc., PO Box 711, 80 Commercial St., Freeport, L.I., N.Y. 11520. Tel: (516) 378-0440. Pres.: Mike Damsky; Sales Mgr.: Syl Landro.
Configuration: Cassette.
Brand name: Gamepak. (SEE ADVERTISEMENT)
 Electra Radio Corp., 75 New Hook Rd., Bayonne, N.J. 07002. Tel: (201) 436-7337; NYC Tel: (212) 675-7640. Pres.: Richard Beda; Gen. Mgr.: Dave Silverman; Sales Mgr.: Jules K. Roth.
Branch: Northridge, Calif., 19426 Londelius St. Zip: 91324. Tel: (213) 873-5234. Gen. Mgr.: Gene Lieberman.
Configurations: Cassette & open reel.
 Ellpas Inds., 2342 Sawtelle Blvd., Los Angeles, Calif. 90064. Tel: (213) 478-0811. Pres.: Elliot Peikoff; Gen. Mgr.: R. Pacana; Sales Mgr.: Gary Young.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand name: Audio Dimension.
 El Mar Plastics Inc., 1940 W. 144 St., Gardena, Calif. 90249. Tel: (213) 327-1540. Pres.: Harry Schor; VP Sales: Allen Schor.
Configurations: Cartridge 8-tr., quadrasonic 8-tr. & cassette.
 Emerald, see Irish.
 Emitape, see Audio Devices.
 Faraday Inc., 805 S. Maumee, Tecumseh, Mich. 49286. Tel: (313) 423-2111. Pres.: F.J. Kluin; Gen. Mgr.: A.B. Thomas; Sales Mgr.: D.C. Koopman.
Configurations: Cartridge 8-tr. & cartridge.
Brand name: Automate 8, Faraday.
 Fidelitone Inc., 6415 N. Ravenswood Ave., Chicago, Ill. 60626. Tel: (312) 274-0075. Pres.: Douglas F. Hudson; VP & Gen. Mgr.: W.R. Anton; Sales Mgr.: H.A. Prince.
Configurations: Cartridge 8-tr., cassette & open reel.
 Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres.: Leonard Finkel; Gen. Mgr.: Stuart Mont; Mktg. Dir.: Irving Glasser; Sales Mgr.: Jack Haddad.
Configuration: Open reel. (SEE ADVERTISEMENT)
 Fleetwood Rec'g Co. Inc., 321 Revere St., Revere, Mass. 02151. Tel: (617) 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond Samora.
Configurations: Cartridge 8-tr. & cassette.
 Flitape, see Mallory Battery.
 G C Electronics (div. of Hydrometals Inc.), 400 S. Wyman St., Rockford, Ill. 61101. Tel: (815) 968-9661. Pres.: A.C. Valiulis; VP Mktg.: S.J. Hennigan; Sales Mgr.: T.A. Peterson; Sales Promo. Mgr.: Paul J. Laures.
Configuration: Cassette.
Brand name: Audioteq.
 G R T Corp., Custom Prods. Div., 1286 N. Lawrence Station Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910. Pres.: Alan J. Bayley; Mgr.: Dave Travis.
Configurations: Cartridge 8-tr. & cassette. (SEE ADVERTISEMENT)
 Gabriel Mfg. Co., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Gen. Mgr.: Jules L. Sack.
Branch: Bloomfield Hills, Mich., PO Box 548. Zip: 48013. Tel: (313) 338-4017. (SEE ADVERTISEMENT)
 Gamepak, see E-V Game.
 General Cassette Corp., 1324 N. 22 Ave., Phoenix, Ariz. 85009. Tel: (602) 258-7059. Pres.: Bill L. Johnson; Gen. Mgr.: William Turner; Sales Mgr.: Bill White.
Configurations: Cartridge 8-tr. & cassette.
 Highlander, see 3M.
 I T I, see International Telecomm Inc.
 Imperial, see Texas Electronics.
 Infodex Cassette Corp., 7 Cherry Ave., Waterbury, Conn. 06702. Tel: (203) 757-9291. Pres.: Roger S. Swain; Sales Mgr.: John W. Berry.
Configuration: Cassette.
 Information Terminals Corp., 1160 Terra Bella Ave., Mountain View, Calif. 94040. Tel: (415) 964-3600. Pres.: J.R. Anderson; Mktg. Dir.: Robert H. Johnston.
Configuration: Cassette.
 International Telecomm Inc., McCormick Rd. & Schilling Circle, Cockeysville, Md. 21030. Tel: (301) 666-7770. Pres.: F.J. Beste; VP & Sales Mgr.: Burgess Macneal.
Configuration: Cassette.
Brand name: ITI.
 Intertec Electronics Co., 321 New Haven Ave., Milford, Conn. 06460. Tel: (203) 874-8038. Pres.: Mark



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Configurations: Cartridge 8-tr., cassette & open reel.
Brand names: Emerald, Irish, Mortone, Shamrock.

Jechan Scientific Co.-Spectrotape Co., 345 W. Valley Blvd., Colton, Calif. 92324. Tel: (714) 825-6744. Pres.: Dr. John Chan, Gen. Mgr.: Mrs. Elsie Chan, Sales Mgr.: Richard F. Hathaway
Int'l branch: Malaysia, Panda Inds.
Configuration: Cassette.
Brand names: Micaset, Mitape, Onpa, Spectrotape.

Julette, see Topp

Keyser-Century Corp., 26000 Springbrook Rd., Saugus, Calif. 91350. Tel: (805) 259-2360. Pres.: Richard B. Keyser, Gen. Mgr.: H.R. Jepsen Jr., Sales Mgr.: Robert G. Lyman.
Configurations: Cartridge 8-tr., cassette & open reel.
Keystone (div. of Berkey Photo Inc.), Keystone Pl., Paramus, N.Y. 07652. Tel: (201) 262-7500. Pres.: Sam Zausner, Exec. VP: Phil Rosen.
Configuration: Cassette.

Lafayette Radio Electronics, 111 Jericho Tnpk., Syosset, L.I., N.Y. 11791. Tel: (516) 921-7700. Bd. Chm.: A. Pietman, Pres.: Leonard Pearlman; Adv. Mgr.: C. Piotrowski.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand names: Criterion, Lafayette.

Le-Bo Prods. Co. Inc., 71-08 51 Ave., Woodside, N.Y. 11377. Tel: (212) 458-7700. Pres.: Leslie Bokor; VP: Leslie Dame, Gen. Mgr.: Al Alexander; Sales Mgr.: Marvin Paris
Configurations: Cartridge 8-tr. & cassette.
Brand name: Lebotone. (SEE ADVERTISEMENT)

Lenco Co., 3901 N. 69, Lincoln, Neb. 68507. Tel: (402) 434-7488. Pres.: John Leonhardt, Sales Mgr.: Dean Anderson
Configuration: Cassette.

Liberty/UA Tape Dupl'g Inc., 1201 Pacific St., Omaha, Neb. 68108. Tel: (402) 348-1770. Gen. Mgr.: Marvin King.
Configuration: Cassette.

Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-8300. Pres.: Darrell D. Scholten, VP Sales: Thomas J. Holbauer, Gen. Mgr.: Carl Volpe.
Configuration: Cartridge 8-tr.

Low Noise, see Agfa-Gevaert

Magcom, see Magnetic Communications

Magnadyne, see Auto Tapes Unlimited

Magnetic Communications Inc., Emery Ave., Rt. 10, Dover, N.J. 07801. Tel: (201) 361-0055. Pres.: Warren E. Dunn.
Configuration: Cassette
Brand name: Magcom

Magnetic Media Corp., 816 Fayette Ave., Mamaroneck, N.Y. 10543. Tel: (914) 698-8660
Configurations: Cassette. (SEE ADVERTISEMENT)

Magnetic Tape Eng'g Corp., 8120 Webb Ave., North Hollywood, Calif. 91605. Tel: (213) 768-6100. Pres.: S. Gerald Stone; Exec. VP: Julian S. Weinstein, VP Mktg.: James S. Walker
Configurations: Cartridge 8-tr. & cassette.
Brand name: CBR.

Magnetic Video Corp., 23434 Industrial Park Ct., Farmington, Mich. 48024. Tel: (313) 477-6066. Pres.: Andre Blay; Opns. Mgr.: Thomas Pegan, Sales Mgr.: Lee Nicholson
Configurations: Cartridge 8-tr., quadrasonic 8-tr. & cassette.

Magnetix Corp., 770 W. Bay St., Winter Garden, Fla. 32787. Tel: (305) 656-4494. Pres.: John Lory; VP & Gen. Mgr.: Dick Camnitz, Sales Mgr.: Bill Raynes
Configurations: Cartridge 8-tr., cassette & open reel.

Make-A-Tape Inc., 33490 Groesbeck, Fraser, Mich. 48026. Tel: (313) 294-0500. Pres.: Robert J. Gasiorowski; Gen. Mgr.: Joseph M. Novak
Configurations: Cartridge 8-tr. & quadrasonic 8-tr.

Mallory Battery Co., S. Broadway & Sunnyside, Tarrytown, N.Y. 10591. Tel: (914) 591-7000. Pres.: M.E. Christiansen; Gen. Mgr.: J. Dalfonso; Mktg. Dir.: H.R. Roberts. Consumer Prods. Mktg. Mgr.: K. Bakowsky; Sales Mgr.: J. McKinley
Configuration: Cassette
Brand names: Duratape, Fliptape, Voicetape.

Mann Cassette Inds., PO Box 1121, San Francisco, Calif. 94101. Tel: (415) 221-2000 x 49. Co-Founders: Donald Mann, Robert Wells.
Configurations: Cartridge 8-tr. & endless loop cassette.

Marathon Prods. Corp., 334 W. Boylston St., West Boylston, Mass. 01583. Tel: (617) 853-0988. Pres.: Richard D. Myers.
Configuration: Cartridge 4-tr.

J. L. Marsh—Heilicher (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis, Minn. 55426. Tel: (612) 554-4201. Music Master Gen. Mgr.: Bob Mitchell, Soma Gen. Mgr.: Howard Holkestad.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand name: Music Master.

Maxell Corp. of America, 501 Fifth Ave., New York, N.Y. 10017. Tel: (212) 986-1844. Pres.: Hideo Kador, Gen. Mgr.: Tadao Okada; Sales Mgr.: Gene LaBrie.
Configurations: Cartridge 8-tr., cassette & open reel.

Memorex Corp., Consumer Prods. Div., PO Box 420, Santa Clara, Calif. 95052. Tel: (408) 987-1000. Pres.: L.L. Spitters; VP & Gen. Mgr.: R. Jaunich; Sales Mgr.: B.K. Berghorn.
Configurations: Cassette & open reel

Meira Electronics Corp., 660 McDonald Ave., Brooklyn, N.Y. 11218. Tel: (212) 871-4100. Pres.: Charles R. Fox, Gen. & Sales Mgr.: W.P. Noble.

Micaset, see Jechan Scientific.

Mr. Tape, see DeVille Ents.

Mitape, see Jechan Scientific.

Mortone, see Irish.

Motone, see Redisco.

Music Master, see J.L. Marsh.

Nassau, see Telephone Dynamics

National Cinematape Inc., 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel: (201) 871-3000. Pres.: Alexander Magocsi Jr.
Configurations: Cartridge 8-tr., cassette & open reel.
Norelco, see North American Philips.

Norelco Challenger, see North American Philips.

North American Philips Corp., 100 E. 42 St., New York, N.Y. 10017. Tel: (212) 697-3600. Pres.: Richard Kress; Gen. Mgr.: Gerry Citron; Mktg. Dir.: Fred Negin; Mdsng. Mgr.: Judith Gerrard.
Configuration: Cassette.
Brand names: Norelco, Norelco Challenger.

Onpa, see Jechan Scientific.

P & P Studios Inc., 17 Viaduct Rd., Stamford, Conn. 06907. Tel: (203) 327-9204. Pres.: Victor E. Paric; Gen. Mgr.: Terry L. Puffer.
Configuration: Cassette.

P R C Rec'g Co. (div. of Richmond Rec'g Corp.), 110 W. 57 St., New York, N.Y. 10019. Tel: (212) 489-6370. Pres.: Robert Teitelman; Sales Mgr.: David Grant.
Branch: Richmond, Ind., 1600 Rich Rd. Zip: 47374. Tel: (317) 962-9511. Gen. Mgr.: Curt Albright.
Configurations: Cartridge 8-tr., cassette & open reel (SEE ADVERTISEMENT)

Park, see Robins.

Pfanstiehl Chemical Corp., 3300 Washington St., Waukegan, Ill. 60085. Tel: (312) 623-1360. Pres. & Gen. Mgr.: R. Bruce Wight; Sales Mgr.: C.A. Clinton.
Configurations: Cartridge, cassette & open reel.

Primus, see Sound Track & Wabash.

Pro-Tronics Co., 2199 El Camino Real, San Mateo, Calif. 94403. Tel: (415) 574-8511. Sales Mgr.: Mike Sandifer
Configuration: Cassette.

Qualitape Dupl'n Labs. Inc., 101 Broadway, Rummeneide, N.J. 08078. Tel: (609) 933-2500. Pres. & Gen. Mgr.: Wayne E. Wilfong.
Configurations: Cartridge 8-tr. & cassette. (SEE ADVERTISEMENT)

R C A Electronic Components—Distributor Prods., 415 S. Fifth St., Harrison, N.J. 07029. Tel: (201) 485-3900. VP: J.A. Haimes.
Configurations: Cartridge 8-tr., cassette & open reel.

R & R Music Co., 111 Chestnut St., Wilmington, N.C. 28401. Tel: (919) 763-6447. Pres.: H.R. Pearson; Gen. Mgr.: Lee Pearson.
Configuration: Cartridge 8-tr.

R S C, see Royal Sound.

Radio Shack (A Tandy Corp. Co.), 2617 W. Seventh St., Fort Worth, Tex. 76107. Tel: (817) 335-3711. Pres.: Lewis F. Kornfeld Jr.; Buyer: Sol Gresky.
Configurations: Cartridge 8-tr., cassette & open reel.

Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-7373. Pres.: Ray Abrams; Gen. Mgr.: Nori Abrams, Sales Mgr.: Fred Muse Jr.

Configurations: Cartridge 4-tr. & 8-tr.
Recording Specialties, 1030J E. Duane St., Sunnyvale, Calif. 94086. Tel: (408) 248-3880. Pres. & Gen. Mgr.: Michael Papp.
Configuration: Cartridge 8-tr.

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Herbert H. Borchardt; Exec. VP: Robert L. Borchardt; Sales Mgr.: Peter Wish.
Configurations: Cartridge 8-tr. & cassette.

Redding Radio (div. of SJ Inds. Inc.), Box 344, Fairfield, Conn. 06430. Nat'l Sales Mgr.: Jeffrey N. Tellis.
Redisco (The Records Dist'g Co.), 1815 Guilford Ave., Baltimore, Md. 21202. Tel: (301) 727-6420. Pres. & Gen. Mgr.: Oscar Buchman; Sales Mgr.: Joe Sadler.
Configurations: Cartridge 8-tr. & cassette.
Brand name: Motone.

Rivertone Stylus Co. Inc., Dillon Rd., Monticello, N.Y. 12701. Tel: (914) 794-8888. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: M. Adamson.

Robins Inds. Corp., 15-58 127 St., Flushing, N.Y. 11356. Tel: (212) 445-7200. Pres.: Herman D. Post; VP: Jack Friedland; Sales Mgr.: Lawrence Post.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand names: Brand 5, Brand 7, Park, Robins, Sonoram.

Rochester, see Dictation Prods.

Rosette, see Dictation Prods.

Ross Electronics Corp., 2834 S. Lock St., Chicago, Ill. 60608. Tel: (312) 376-9660. Pres.: Irvin Zimet; VP & Gen. Mgr.: Paul A. Florian; Sales Mgr.: Bernard Leavitt; Premium & Adv. Mgr.: Samuel H. Levin.
Configurations: Cartridge 8-tr. & cassette.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres. & Gen. Mgr.: Marvin A. Dayan; Sales Mgr.: John E. Corbin.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand name: RSC.

S D, see Stereo Den of Fairfield.

S M G Dist. Inc. (div. of Sam Goody Inc.), 46-35 54 Rd., Maspeth, N.Y. 11378. Tel: (212) 786-3337. Mgr.: Richard Aquilina.
Configuration: Cassette.

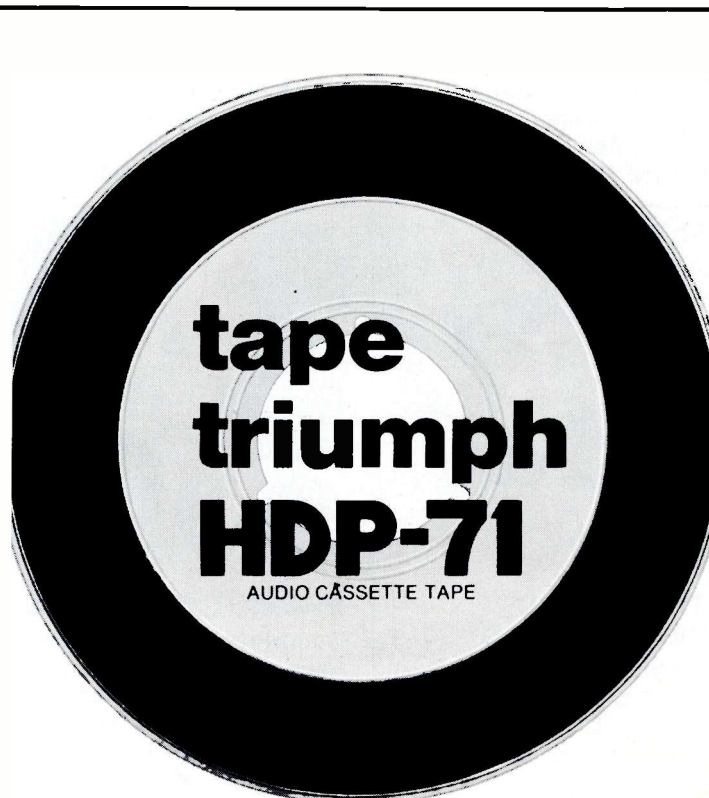
Scotch, see 3M.

Sentry Inds. Inc., 221 N. MacQuisten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Gen. Mgr.: Barry Rosen.
Configurations: Cartridge 8-tr., cassette & open reel.

Shamrock, see Irish.

Sonoramic, see Robins.

Sound Track Music East, 810 E. 13 St., Wilmington, Del. 19801. Tel: (302) 652-1303. Gen. Mgr.: T.H. Willis; Sales Mgr.: J.R. Roberts.
Configurations: Cartridge 8-tr. & cassette.
Brand names: Primus, Swan.

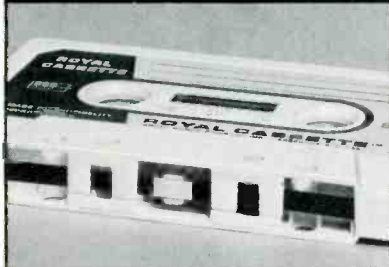


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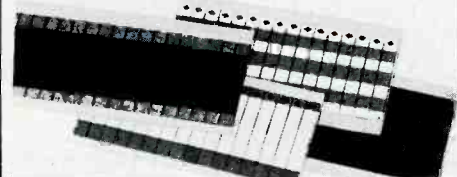
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Specialty Sounds Inc., 33490 Groesbeck Hwy., Fraser, Mich. 48026. Tel: (313) 294-5200. Pres.: Raymond Czarnik.

Configurations: Cartridge 8-tr. & cassette.

Spectrotape, see Jechan Scientific.

Stereochrom, see Agfa-Gevaert.

Stereo Den of Fairfield Inc., 588 Rt. 46, Fairfield, N.J. 07006. Tel: (201) 575-8989. Pres.: Gene Liposki.

Exec. VP: Don Mac Clean.

Configurations: Cartridge 8-tr. & cassette.

Brand name: SD.

Super High Dynamic, see Agfa-Gevaert.

Swan, see Sound Track.

T D K Electronics Corp., 23-73 48 St., Long Island City, N.Y. 11103. Tel: (212) 721-6881. Gen. Mgr.: Akira Otsuka.

Mktg. Mgr.: George T. Saddler.

Home office: Japan.

Configurations: Cartridge 8-tr., cassette, cartridge & hi-pac.

Tape Servs Inc., 7015 Westfield Ave., Pennsauken, N.J. 08110. Tel: (609) 665-3323. Pres.: William F. Mulcahy.

VP Sales: Marv Rabin.

Configurations: Cartridge 8-tr. & cassette.

Brand names: Private labels.

Tape-Tronics Inc., 750 Mandoline, Madison Heights, Mich. 48071. Tel: (313) 588-8281. Pres.: Burt Mahler. Gen. Mgr.: Al Hart.

Configurations: Cartridge 8-tr.

Telephone Dynamics Corp., 1333 Newbridge Rd., North Bellmore, L.I., N.Y. 11710. Tel: (516) 221-9870.

Pres.: Leonard Young.

Configurations: Cartridge 8-tr., cassette & open reel.

Brand name: Nassau.

TelePro Inds. Inc., 3 Olney Ave., Cherry Hill, N.J. 08034.

Tel: (609) 424-1234. Pres.: Dennis Boardman. Sales Mgr.: Roger W. Cappello.

Configurations: Broadcast cartridges.

Texas Electronics Tape Co. Inc., 1003 E. 14 St., Brownsville, Tex. 78520. Tel: (512) 546-5915. Pres.: Luis L. Isardi. Gen. Mgr.: A.C. Grippo.

Configurations: Cartridge 8-tr., cassette & open reel.

Brand name: Imperial.

3M Co., Magnetic Prods. Div., 3M Center, Bldg. 224-61, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R. Herzog. VP Mktg.: R.L. Sheppard. Gen. Mgr.: D.E. Denham. Mktg. Dir.: W.H. Madden.

Branches: Anchorage, Alaska, 3934 Spenard Rd. Zip: 99503. Tel: (907) 279-6481—Burbank, Calif., 126 W. Elm Ct. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90022. Tel: (213) 726-1511—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 761-1155—Washington, D.C., 1750 Pennsylvania Ave. NW, Suite 1100. Zip: 20006. Tel: (202) 298-9200—Chamblee, Ga., 5925 Peachtree Ind'l Blvd. Zip: 30341. Tel: (404) 451-1661—Honolulu, Hawaii, 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 585-7800—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100. NYC Tel: (212) 285-9600—Buffalo, N.Y., PO Box 369, 330 Greene St. Zip: 14240. Tel: (716) 894-5214—High Point, N.C., PO Box 151, 2401 Brevard St. Zip: 27261. Tel: (919) 883-0141—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—Seattle, Wash., 100 Andover Park W., Andover Ind'l Park. Zip: 98188. Tel: (206) 244-7200.

Configurations: Cartridge 8-tr., cassette & open reel.

Brand names: Highlander, Scotch.

Tono-Tapes Inc., 57 W. Grand Ave., Chicago, Ill. 60610. Tel: (312) 828-9357. Pres. & Gen. Mgr.: A.B. Clapper. Sales Mgr.: Charles Farmer.

Configurations: Cassette.

Topp Electronics Inc., 4201 NW 77 Ave., Miami, Fla. 33166. Tel: (305) 887-6201. Pres.: David Topp. Sales Mgr.: Charles Kates. Adv. Dir.: Selwyn Kent.

Configurations: Cassette & open reel.

Brand name: Juliette.

Transcriber Co. Inc., Lower County St., Attleboro, Mass. 02703. Tel: (617) 222-3525. Pres.: Robert B. Pules-ton. Sales Mgr.: Bruce Butterworth.

Branch: Montebello, Calif., Transcriber-West, 3318 W. Beverly Blvd. Zip: 90640. Tel: (213) 728-5407. Gen. Mgr.: Ted Smithers.

Configurations: Cartridge 8-tr., cassette & open reel.

Ultronic Int'l, 6306 York Blvd., Los Angeles, Calif. 90042. Tel: (213) 254-5131. Pres.: Art Goldman.

Configurations: Cartridge 8-tr. & cassette.

Unitape Corp., 1907 McDonald Ave., Brooklyn, N.Y. 12223. Tel: (212) 331-3003. Pres.: Morris Cabasso. VP: Jack Cabasso.

Int'l branch: Canada.

Configurations: Cartridge 8-tr., cassette & open reel.

Universal Tape Corp., PO Box 1536, 1940 W. 144 St., Gardena, Calif. 90249. Tel: (213) 327-1540. VP & Gen. Mgr.: Edward O. Praeger.

Configurations: Cartridge 8-tr., quadrasonic 8-tr., cassette & open reel.

Brand names: Universal & private labels.

Vista, see Craig.

Voicetape, see Mallory Battery.

Wabash Tape Corp. (sub. of Wabash Magnetics Inc.), 221 E. Main St., Huntley, Ill. 60142. Tel: (312) 669-5181. Pres.: George Dashiell. VP & Gen. Mgr.: Don Luby.

Audio Prods. Mgr.: Mike Barkman.

Configurations: Cassette & open reel.

Brand name: Primus.

TAPE, RAW

Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100; NYC Tel: (212) 565-7850. Pres.: R.A.M. Coppens; VP Sales: A.P. Germer; Technical Mgr.: Magnetic Tape Dept.: Maria A. Curry. Home office: West Germany. Branches: Brisbane, Calif., 1 West Hill Dr., Crocker Ind'l Park. Zip: 94005. Tel: (415) 467-2330. District Mgr.: J. Heller—Glendale, Calif., 1025 Grand Central Ave. Zip: 91201. Tel: (213) 246-8141. District Mgr.: A. Carleton—Atlanta, Ga., 1019-C Collier Rd. NW. Zip: 30324. Tel: (404) 875-5548. District Mgr.: F. Cole—Chicago, Ill., 6601 N. Lincoln Ave. Zip: 60645. Tel: (312) 267-9100, 675-6000. District Mgr.: A. Blais—Waltham, Mass., 440 Totten Pond Rd. Zip: 02154. Tel: (617) 891-5430. District Mgr.: E. Newman—Dallas, Tex., 1355 Conant St. Zip: 75207. Tel: (214) 631-7290. District Mgr.: Richard Korte. Brand names: Low Noise, Stereochrom, Super High Dynamic. Amertape Corp., 807 Railroad Ave., Asbury Park, N.J. 07712. Tel: (201) 988-7771. Pres.: Ike Cabasso; Sales Mgr.: Ralph Kraiem. Brand names: Amertone, Stereotape. Amertone, see Amertape. Ampex Corp. Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Gen. Mgr.: J.L. Porter; Mktg. Mgr.: Paul Weber; Sales Mgr.: Bruce C. McGilway. Audio, see Audio Magnetics. Audio Devices Inc., 100 Research Dr., Stamford, Conn. 06906. Tel: (203) 324-6761. Pres.: G.J. Powell. Brand names: Audio Devices, Capitol, Emitape. (SEE ADVERTISEMENT) Audio Dynamic Ent's., 1281 Logan St., Bldg. B, Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards. Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 532-2950. Pres.: Irving B. Katz; VP: Robert Harris; VP Sales: Scott Conover; Sales Mgr.: Ted Inahara. Branch: New York, N.Y., 2 Pennsylvania Plaza. Zip: 10001. Tel: (212) 594-9400. Sales Mgr.: Gary Schwartz. Int'l branches: Canada, Switzerland. Brand name: Audio. B A S F Systems Inc., Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: Franz Leibentrost; Gen. Mgr.: Werner Balz; Sales Mgr.: Gerard H. Berberian; Ass't Prod. Mgr.: R. E. Dalesio. Home office: West Germany. Sales offices: Los Angeles, Calif., 1313 W. Eighth St., Suite 207. Zip: 90017. Tel: (213) 483-8456. Sales Mgr.: Patrick J. Kenny—Palatine, Ill., 800 E. Northwest Hwy. Zip: 60067. Tel: (312) 359-2100. Midwest Regional Mgr.: Edward Hebron—Carlstadt, N.J., 40 Broad St. Zip: 07072. Tel: (201) 939-2550. Eastern Regional Mgr.: Robert Patterson. (SEE ADVERTISEMENT) Brand 5, see Robins. Brand 7, see Robins. CBS Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Gen. Mgr.: P. Landskroener; Ind'l Div. Sales Mgr.: Richard O. Ware. Brand names: CBS/Soundcraft, Magna-See, Poli-Craft. (SEE ADVERTISEMENT) C M C, see Cassette Magnetics Corp. Capitol, see Audio Devices. Cassette Magnetics Corp., 916 E. 92 St., Brooklyn, N.Y. 11236. Tel: (212) 948-0470. Pres.: Erwin Damsky; Gen. Mgr.: Martin Migdall. Brand names: CMC & private labels. Cassette Masters Corp., 2 Bashford St., Yonkers, N.Y. 10701. Tel: (914) 968-1605. Pres. & Gen. Mgr.: Leonard Ripley. Celanese Plastics Co. (div. of Celanese Corp.), 550 Broad St., Newark, N.J. 07102. Tel: (201) 877-2300. Pres.: Robert T. Daily; VP & Gen. Mgr.: T. E. Brydon; Sales Mgr.: G. J. Monaghan. Product: Celanar polyester film tape base, acetate film base. Certron Corp., 1701 State College Blvd., Anaheim, Calif. 92806. Tel: (714) 633-4280. Pres.: Ed Gamson; VP Ops.: Ed Koeppe; VP Mktg.: Ray Allen; Mktg. Mgr.: Ray Arbuckle. Channel Inds. Inc., 663 Rankin St. NE, Atlanta, Ga. 30308. Tel: (404) 688-3044. Pres.: E. Isaacs. Int'l branch: England. Dictation Prods. Inc., 2525 Park Ln., Hallandale, Fla. 33009. Tel: (305) 981-6161. Pres.: S. M. Scher; Sales Mgr.: S. Bets. Brand name: Rochester. E. I. du Pont de Nemours & Co. Inc., Film Dept., Recording Substrates Div., 10 & Market Sts., Wilmington, Del. 19898. Tel: (302) 774-6968. Mktg. Dir.: George L. Moore; Sales Mgr.: R. D. Griste. Product: Mylar polyester film types AB, PB & T. Emitape, see Audio Devices. Finebilt Mfg. Co., 931 N. Citrus Ave., Los Angeles, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; Gen. Mgr.: Joe Bouzaglou. Brand name: Finecoat. Finecoat, see Finebilt. Gabriel Mfg. Co., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Gen. Mgr.: Jules L. Sack. Branch: Bloomfield Hills, Mich., PO Box 548. Zip: 48013. Tel: (313) 338-4017. (SEE ADVERTISEMENT) Hi-Flex Corp., 289 Huyler St., South Hackensack, N.J. 07606. Tel: (201) 487-3027. Pres.: Bob Lovatt. Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Gen. Mgr.: Hy Zigman; Sales Mgr.: George Krug; Ass't Sales Mgr.: Ira Zigman. Low Noise, see Agfa-Gevaert.

Magna-See, see CBS Magnetics. Magnetic Media Corp., 616 Fayette Ave., Mamaroneck, N.Y. 10543. Tel: (914) 698-8660. Pres.: Aaron Wasserman (SEE ADVERTISEMENT) Maxwell Corp. of America, 501 Fifth Ave., New York, N.Y. 10017. Tel: (212) 986-1844. Pres.: Hideo Kadou; Gen. Mgr.: Tadao Okada; Sales Mgr.: Gene LaBrie. Memorex Corp., Consumer Prods. Div., PO Box 420, Santa Clara, Calif. 95052. Tel: (408) 987-1000. Pres.: L.L. Spithers; VP & Gen. Mgr.: R. Jaunich; Sales Mgr.: B.K. Bergorn. Motone, see Redisco. National Trend-In Corp., 1860 Michael Faraday Dr., Reston, Va. 22070. Tel: (703) 437-7183. Pres.: John L. Humphreys. Park, see Robins. Poli-Craft, see CBS Magnetics. R S C, see Royal Sound Co. Redisco (The Records Dist'g Co.), 1815 Guilford Ave., Baltimore, Md. 21202. Tel: (301) 727-6420. Pres. & Gen. Mgr.: Oscar Buchman; Sales Mgr.: Joe Sadler. Brand name: Motone. Robins Inds. Corp., 15-58 127 St., Flushing, N.Y. 11356. Tel: (212) 445-7200. Pres.: Herman D. Post; VP: Jack Friedland; Sales Mgr.: Lawrence Post. Brand names: Brand 5, Brand 7, Park, Robins, Sonoramic. Rochester, see Dictation Prods. Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres. & Gen. Mgr.: Merwin A. Dayan; Sales Mgr.: John E. Corbin. Brand name: RSC. Scotch, see 3M. Sonoramic, see Robins. Stereochrom, see Agfa-Gevaert. Stereo Sound, see Amertape. Super High Dynamic, see Agfa-Gevaert. T D K Electronics Corp., 23-73 48 St., Long Island City, N.Y. 11103. Tel: (212) 721-6881. Gen. Mgr.: Akira Otsuka; Mktg. Mgr.: George T. Saddler. Home office: Japan. 3M Co., Magnetic Prods. Div., 3M Center, Bldg. 224-61, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R. Harzoug; VP Mktg.: R. L. Sheppard; Gen. Mgr.: D. E. Denham; Mktg. Dir.: W. H. Madden. Branches: Anchorage, Alaska, 3934 Spenard Rd. Zip: 99503. Tel: (907) 279-6481—Burbank, Calif., 126 W. Elm Ct. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90022. Tel: (213) 726-1511—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 761-1155—Washington, D.C., 1750 Pennsylvania Ave. NW, Suite 1100. Zip: 20006. Tel: (202) 298-9200—Chamblee, Ga., 5925 Peachtree Ind'l Blvd. Zip: 30341. Tel: (404) 451-1661—Honolulu, Hawaii, 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 585-7800—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Re-

search Dr. Zip: 48024. Tel: (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100; NYC Tel: (212) 285-9600—Buffalo, N.Y., PO Box 369, 330 Greene St. Zip: 14240. Tel: (716) 894-5214—High Point, N.C., PO Box 151, 2401 Brevard St. Zip: 27261. Tel: (919) 883-0141—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—Seattle, Wash., 100 Andover Park W., Andover Ind'l Park. Zip: 98188. Tel: (206) 244-7200. Brand name: Scotch. Universal Tape Corp., PO Box 1536, 1940 W. 144 St., Gardena, Calif. 90249. Tel: (213) 327-1540. VP & Gen. Mgr.: Edward O. Praeger. Brand names: Universal & private labels.

TAPE DUPLICATING & PROCESSING EQUIPMENT

A & B Dupl'rs Ltd. (sub. of Viewlex Inc.), 237 W. 54 St., New York, N.Y. 10019. Tel: (212) 582-4812. Pres.: A. Weintraub; VP Sales: Irv Jerome; Gen. Mgr.: William Nitengale. Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Pres.: David Peizer; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager. Chief product: Complete tape duplicating systems (Electro-Sound). Allen-Martin Prod'ns Inc. (Audio Div.), 9912 Taylorsville Rd., Louisville, Ky. 40299. Tel: (502) 267-5466. Pres.: Ray Allen; Gen. & Sales Mgr.: David H. Snowden. Chief product: Mixers, consoles & other duplicating audio equip. Ampex Corp. Audio-Video Systems Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2011. Gen. Mgr.: C.A. Steinberg; Mktg. Mgr.: Don Kleffman; Sales Mgr.: Richard Sirinsky. Chief product: High speed tape duplication equip. Arvin Magnetics (div. of Arvin Inds. Inc.), 6950 Washington Ave. S., Eden Prairie, Minn. 55343. Tel: (612) 941-6700. Pres.: Ron Smith; Gen. Mgr.: David Puterbaugh; Sales Mgr.: Ted Liberkowski. Chief product: Magnetic heads. Associated Audio Servs., 13 Irving Pl., Mount Vernon, N.Y. 10550. Tel: (914) 668-4977. Pres.: Robert L. Piselli; Gen. Mgr.: Allan Johnson.

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MILTON TO MOSCOW: Milton B. Gelfand, right, president of Audiomatic Corporation, with Vasily I. Pakhomov, Director-General of Melodia Records.

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Product: 45 RPM adaptors, needles, phono cartridges, audio cable assemblies, quadraphonic & stereo headphones, microphones. (SEE ADVERTISEMENT)

Eastern Specialties Corp., 169 Rt. 46, Mine Hill, N.J. 07801. Tel: (201) 361-7990. Pres.: Robert F. Kenny.
Product: Burglar alarms & locks, carrying & storage cases, converters & tuners (Stereo Magic)

EI Mar Plastics Inc., 1940 W. 144 St., Gardena, Calif. 90249. Tel: (213) 327-1540. Pres.: Harry Schor; VP Sales: Allen Schor.
Product: Browser boxes, head cleaners, pre-leadered cassettes.

Elpa Mktg. Inds. Inc., Atlantic & Thorens Aves., New Hyde Park, L.I., N.Y. 11040. Tel: (516) 746-3002. Pres.: E.L. Childs; Sales Mgr.: Mourt A. Leslie.
Branch: Scottsdale, Ariz., 7301 E. Evans Rd. Zip: 85253. Tel: (602) 948-1070. Sales Mgr.: Robert Shene.
Product: Cleaners cloths & brushes (Parastat. Preenerer stylus cleaner; Humid Mop anti-static fluid; Dust Bug rec-cut brush), tape editing & splicing equip. (EDITail pre-cut tape splices, splicing blocks & splicing systems) (SEE ADVERTISEMENT)

Engineering Research, 1620 W. Colton Ave., Redlands, Calif. 92373. Tel: (714) 793-2444. Pres.: William J. Elliott; Gen. Mgr.: Joe Luzenski.
Product: Burglar alarms & locks, converters & tuners.

Barney Ephraim, 4450 N. Clark, Chicago, Ill. 60640. Tel: (312) 878-3483. Owner & Pres.: Bernard Ephraim.
Product: Burglar alarms & locks.

Esmond Inds. Inc., 666 Fifth Ave., New York, N.Y. 10019. Tel: (212) 765-3442. Pres.: Bennett Asquith; Sales Mgr.: Marty Lee.
Product: Carrying & storage cases, display racks.

Ess & Ess Music Prods. Inc., 95 Grand Ave., Brooklyn, N.Y. 11205. Tel: (212) 789-3060. Pres.: Martin E. Sandler. Sales Mgr.: Fred Sulzer.
Product: Carrying & storage cases.

Faraday Inc., 805 S. Maumee, Tecumseh, Mich. 49286. Tel: (313) 423-2111. Pres.: F.J. Kluijn; Gen. & Sales Mgr.: D. Koopman.
Product: Burglar alarms & locks.

Fidelitone Inc., 6415 Ravenswood Ave., Chicago, Ill. 60626. Tel: (312) 274-0075. Pres.: Douglas F. Hudson; Gen. Mgr.: William R. Anton; Sales Mgr.: Hiram A. Prince.
Product: Cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, pre-leadered & splicing tape.

Fidelity Prods. Co. Inc., 5201 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 934-1171. Pres.: Sanford Sykes; Sales Mgr.: Martin A. Waterman.
Product: Carrying & storage cases.

Find Serv. Int'l, PO Box 775, Terre Haute, Ind. 47808. Tel: (812) 466-1282. Systems Dir.: Kenneth Schonberg.
Branches: Los Angeles, Calif., 9000 Sunset Blvd. Zip 90069. Tel: (213) 273-7040—Chicago, Ill., 150 N. Wacker Dr. Zip: 60606. Tel: (312) 236-9818—New York, N.Y., 165 W. 46 St. Zip: 10036. Tel: (212) 757-2800—Nashville, Tenn., 1719 West End Ave. Zip: 37203. Tel: (615) 329-3925.
Product: Catalog servs.

Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres.: Leonard Finkel; Gen. Mgr.: Stuart Mont; Mktg. Dir.: Irving Glasser. Sales Mgr.: Jack Haddad.
Product: Browser boxes, burglar alarms & locks, carrying & storage cases, cleaners cloths & brushes, converters & tuners, display racks, divider cards, 45 RPM adaptors, head cleaners & demagnetizers, needles, pre-leadered & splicing tape. (SEE ADVERTISEMENT)

Freedman Aircraft Eng'g Corp., PO Box 228, Charlevoix, Mich. 49720. Tel: (616) 547-6501. Pres.: Gordon L. Freedman; VP Finance: Jack C. Grubaugh; Sales Mgr.: Leonard L. Espich.
Product: Browser boxes, display racks.

Arthur Fulmer Co., 260 Monroe Ave., Memphis, Tenn. 38101. Tel: (901) 525-5711. Owner & Gen. Mgr.: Arthur Fulmer Jr.; Sales Mgr.: Ron Edmundson.
Branches: Monrovia, Calif., 426 E. Duarte Rd. Zip: 91016. Mgr.: Ken Brown—Orlando, Fla., 1415 N. Orange Ave. Zip: 32804. Mgr.: Dick Curle—Indianapolis, Ind., 25 W. Ninth St. Zip: 46204. Mgr.: Jerry Kuhns—Louisville, Ky., 950 S. Third St. Zip: 40201. Mgr.: Les Rushing—St. Louis, Mo., 311-15 S. 14 St. Zip: 63103. Mgr.: Wally Hook—Charlotte, N.C., 229 W. Morehead. Zip: 28201. Mgr.: E.B. Lewis—Oklahoma City, Okla., 1112 W. Main. Zip: 73106. Mgr.: Ralph Mays—Dallas, Tex., 2516 Hickory. Zip: 75226. Mgr.: Joe Finan—Houston, Tex., 1109 Chenevert St. Zip: 77003. Mgr.: Joe Savarese—Richmond, Va., 2911 W. Moore St. Zip: 23230. Mgr.: Stewart Dillenger.
Product: Convertors, headphones, portable power jacks, speakers.

G C Electronics (div. of Hydrometals Inc.), 400 S. Wyman St., Rockford, Ill. 61101. Tel: (815) 968-9661. Pres.: A.C. Valiulis; VP Mktg.: S.J. Hennigan; Sales Mgr.: T.A. Peterson; Sales Promo. Mgr.: Paul J. Laures.
Product: Burglar alarms & locks, converters & tuners, display racks with marketing programs, head cleaners & demagnetizers, pre-leadered & splicing tape.

G & W Prods. Supply Co., PO Box 335, Zip: 44701; 1703 E. Tuscarawas St., Canton, Ohio 44707. Tel: (216) 453-2186. Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.
Product: Browser boxes, carrying cases, cleaners cloths & brushes, converters & tuners, 45 RPM adaptors, head cleaners & demagnetizers, needles, pre-leadered & splicing tape.

Gabriel Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100. Pres.: Ed Gabriel; Mktg. & Sales Dir.: Jules L. Sack.

Branch: Bloomfield Hills, Mich., PO Box 548. Zip: 48013. Tel: (313) 338-4017.
Product: Head cleaners & demagnetizers, pre-leadered & splicing tape. (SEE ADVERTISEMENT)

Gladding-Clarion Inc., 663 Dowd Ave., Elizabeth, N.J. 07201. Tel: (201) 289-4600. Pres.: Dave Rivkin; VP Sales & Adv. Dir.: Robert Katovsky.
Product: Demagnetizers, splicing tape (Claricon).

Glass Publ'g Co., 120 S. Riverside Plaza, Rm. 770, Chicago, Ill. 60606. Tel: (312) 236-2448. Pres.: Paul Glass; Exec. Ed.: Ralph Gadiel.
Product: Glass List catalog serv.

Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave., Cardinal Ind'l Park., Hauppauge, L.I., N.Y. 11788. Tel: (516) 234-1100; NYC Tel: (212) 291-7600. Pres.: Lee Halpern; Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber.
Branch: Los Angeles, Calif., Globe Albums West Inc., 5811 S. San Pedro Ave. Zip: 90011. Tel: (213) 232-8278. Gen. & Sales Mgr.: Norman Ravis.
Product: Carrying & storage cases, divider cards.

Gopher Prods. Corp., Box 1812, Carson City, Nev. 89701. Tel: (702) 882-9333. Pres. & Gen. Mgr.: Warren Perkins.
Product: Divider cards.

Gusdorf & Sons Inc., 6900 Manchester St., St. Louis, Mo. 63143. Tel: (314) 647-1207. Pres. & Gen. Mgr.: Paul A. Gusdorf; Sales Mgr.: Ralph L. Fridley.
Product: Display racks.

Hamilton Fixture Co., PO Box 395, 1600 Irma Ave., Hamilton, Ohio 45012. Tel: (513) 868-2144. Pres.: John Schlegel; Sales Mgr.: Mike Krummen.
Product: Browser boxes, display racks.

Harrison Tape Catalog (div. of Weiss Publ'g Co. Inc.), 143 W. 20 St., New York, N.Y. 10011. Tel: (212) 243-8912. Editor: Molly Harrison.
Product: Catalog servs.

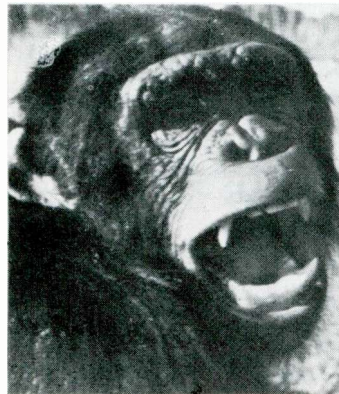
Industrial Fibre Prods., 3680 S. Main St., Los Angeles, Calif. 90007. Tel: (213) 233-5281. Pres.: William Bal.
Product: Carrying & storage cases.

Intensive Programs Int'l Inc., 900 Dudley Ave., Cherry Hill, N.J. 08034. Tel: (609) 667-1667. Pres.: Mark N. Cohen; Exec. VP: Richard V. Marsh.
Product: Display racks.

International Rec'g Co. Inc., 1649 W. Evergreen, Chicago, Ill. 60622. Tel: (312) 227-2000. Pres.: L. March; VP & Gen. Mgr.: J.V. Man; Sales Mgr.: Bill Beyer.
Product: Head cleaners & demagnetizers (Electro-Clean).

Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Gen. Mgr.: Hy Zigman; Sales Mgr.: George Krug; Ass't Sales Mgr.: Ira Zigman.
Product: Pre-leadered & splicing tape, empty reels, splitters.

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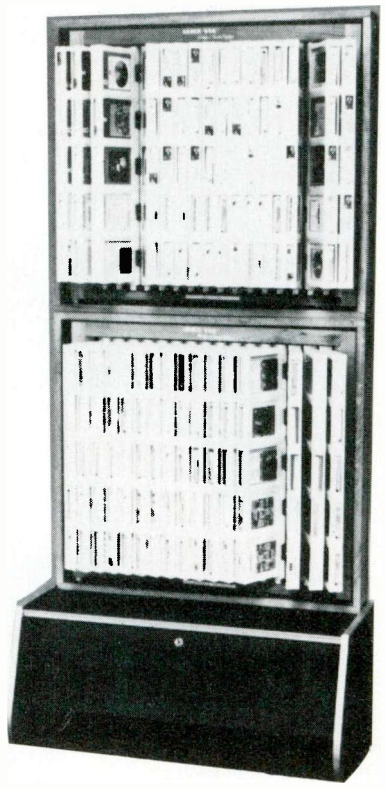
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Product: Cassette albums.

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Liberty Fixture Inc., 2467 Mariposa Rd., Stockton, Calif. 95206. Tel: (209) 948-1176. Owners: Leonard & Robert Semler.

Product: Display racks.

Linden Dists., 1831 Prosser Ave., Suite 315, Los Angeles, Calif. 90025. Tel: (213) 766-3851. Pres. & Gen. Mgr.: Linden Blaschke. Sales Mgr.: H. Blaschke.

Product: Display racks, needles.

List-O-Tapes (div. of Trade Serv. Publ's Inc.), 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel: (213) 385-4211. Pres.: A.H. Gудie. Gen. Mgr.: J.F. Simpson. Sales Mgr.: W.A. Mundy.

Product: Catalog servs.

Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-8300. Pres.: Darrell D. Scholten. VP Sales: Thomas J. Hofbauer. Gen. Mgr.: Carl Volpe.

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Lynn's Rec. Dists., 551 N. Muscadine, Greenville, Miss. 38701. Tel: (601) 332-8665. Pres.: Lynn William Sr.

Product: Browser boxes.

Magnetic Communications Inc., Emery Ave., Rt. 10, Dover, N.J. 07801. Tel: (201) 361-0055. Pres.: Warren E. Dunn.

Product: Head cleaners.

Magnetix Corp., 770 W. Bay St., Winter Garden, Fla. 32787. Tel: (305) 656-4494. Pres.: John Lory. VP & Gen. Mgr.: Dick Camnitz. Sales Mgr.: Bill Raynes.

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Metra Electronics Corp., 660 McDonald Ave., Brooklyn, N.Y. 11218. Tel: (212) 871-4100. Pres.: Charles R. Fox. Gen. & Sales Mgr.: W.P. Nobile.

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Product: Carrying & storage cases.

Music City Album Co., 814 Cherokee Ave., Nashville, Tenn. 37213. Tel: (615) 226-3482. Pres.: Charles S. Nichols. Gen. Mgr.: Joe Catiganni.

Product: Carrying & storage cases.

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Product: Browser boxes.

Nartrans Corp., 531 Mateo, Los Angeles, Calif. 90013. Tel: (213) 627-8061. Pres.: Norman H. Casson. Nat'l Sales Mgr.: Chauncey Jones.

Product: Carrying & storage cases.

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Product: Carrying & storage cases.

Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-0401. Pres.: John A. Yngve. VP Mktg.: Mervin Kronfeld. Sales Mgr.: Ed Bedell.

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Product: Catalog servs.

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Product: Divider cards, display racks.

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Product: Catalog servs.

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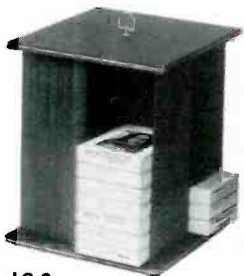


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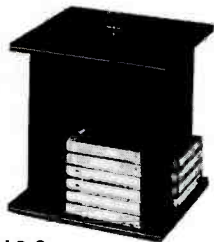
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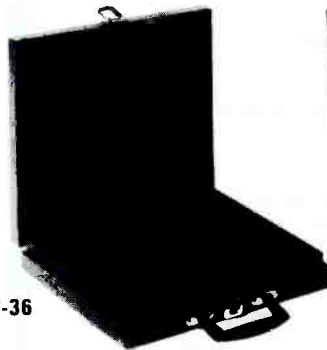
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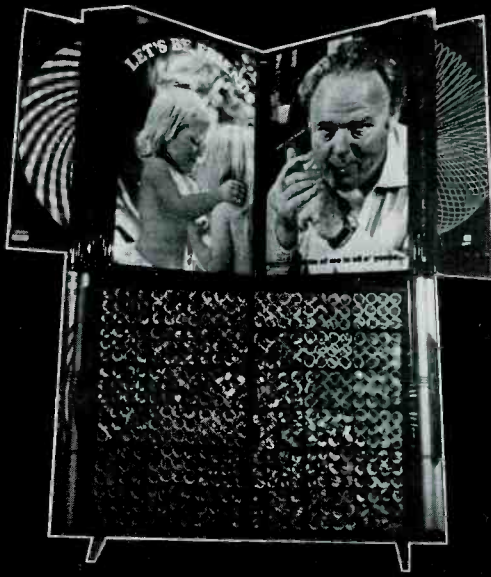
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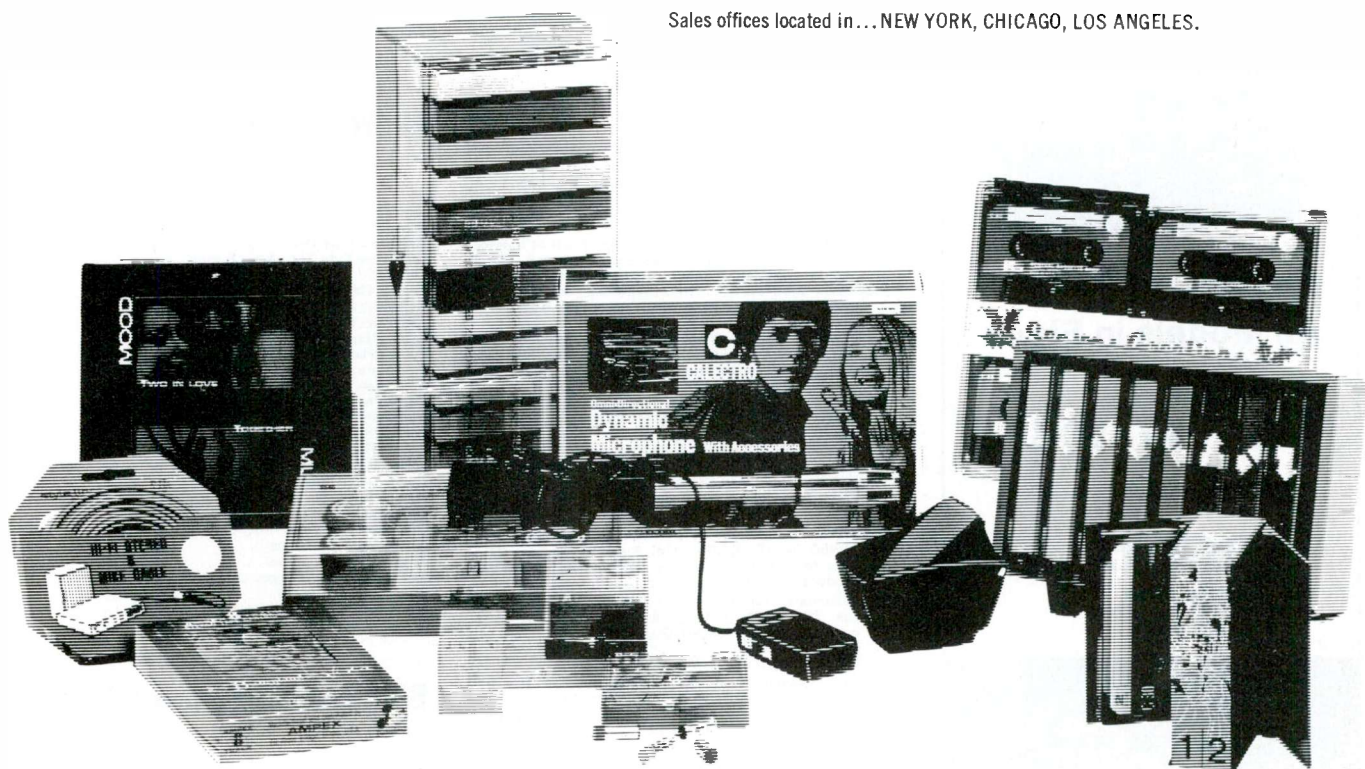


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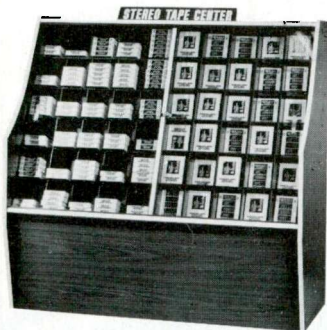
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Product: Head cleaners & demagnetizers.

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Tapemaker Sales Co. Inc., 2255 Broadway, New York, N.Y. 10024. Tel: (212) 874-0800. Pres.: H. Brandwein; Gen. Mgr.: Arthur Brandwein.
Product: Burglar alarms & locks, carrying & storage cases, cleaners cloths & brushes, head cleaners & demagnetizers, pre-leadered & splicing tape, sensing & splicing tape.

Tape Servs. Inc., PO Box H, Pennsauken, N.J. 08110. Tel: (609) 665-3323. Pres.: W.F. Mulcahy; Nat'l Sales Mgr.: David R. Sykes.
Product: Head cleaners & demagnetizers.

Tapeworld Inc., 11 Teaneck Rd., Ridgefield Park, N.J. 07660. Tel: (201) 641-5202; NYC Tel: (212) 765-1820. Pres.: Donald H. Gabor; Gen. Mgr.: Stanley Pes-sok.

Teleton Co. Inc., 444 S. Ninth Ave., Mount Vernon, N.Y. 10550. Tel: (914) 699-2100. Pres.: I. Rothman, VP & Sales Mgr.: Milton Perlmutter; Gen. Mgr.: M. Poletty.
Product: Carrying & storage cases.

Texas Electronics Tape Co. Inc., 1003 E. 14 St., Brownsville, Tex. 78520. Tel: (512) 546-5915. Pres. Luis L. Is-nard; Gen. Mgr.: Albert Grippo; Sales Mgr.: Bertha Robles Martinez.
Product: Head cleaners & demagnetizers.

3 M Co., Magnetic Prods. Div., 3M Center, Bldg. 224-61, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R. Herzog; VP Mktg.: R.L. Sheppard; Gen. Mgr. D E Den-ham; Mktg. Dir.: W.H. Madden
Branches: Anchorage, Alaska, 3934 Spenard Rd. Zip: 99503. Tel: (907) 279-6481—Burbank, Calif., 126 W. Elm Ct. Zip. 91502. Tel: (213) 848-5534—Los An-geles, Calif., 6023 S. Garfield Ave. Zip. 90022. Tel:

(213) 726-1511—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 761-1155—Wash-ington, D.C., 1750 Pennsylvania Ave. NW, Suite 1100. Zip: 20006. Tel: (202) 298-9200—Chamblee, Ga., 5925 Peachtree Ind'l Blvd. Zip: 30341. Tel: (404) 451-1661—Honolulu, Hawaii, 2880 Ualea St. Zip: 96819. Tel: (808) 841-0147—Argo, Ill., 6850 S. Har-lem Ave. Zip: 60501. Tel: (312) 585-7800—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Re-search Dr. Zip: 48024. Tel: (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100; NYC Tel: (212) 285-9600—Buffalo, N.Y., PO Box 369, 330 Greene St. Zip: 14240. Tel: (716) 894-5214—High Point, N.C., PO Box 151, 2401 Bre-vard St. Zip: 27261. Tel: (919) 883-0141—Cincin-nati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—Seattle, Wash., 100 Andover Park W., Andover Ind'l Park. Zip: 98188. Tel: (206) 244-7200.
Product: Splicing, sensing, leader & timing tapes. (Scotch).

Transcriber Co. Inc., Lower County St., Attleboro, Mass. 02703. Tel: (617) 222-3525. Pres.: Robert B. Pules-ton; Sales Mgr.: Bruce Butterworth.
Branch: Montebello, Calif., Transcriber-West, 3318 W. Beverly Blvd. Zip: 90640. Tel: (213) 728-5407. Gen. Mgr.: Ted Smithers.
Product: Carrying & storage cases, display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.

Unitape Corp., 1907 McDonald Ave., Brooklyn, N.Y. 12223. Tel: (212) 331-3003. Pres.: Morris Cabasso; VP: Jack Cabasso.
Int'l branch: Canada.
Product: Cleaners for cartridge 8-tr. & cassette.

Universal Security Instruments Inc., 2829 Potee St., Balti-more, Md. 21225. Tel: (301) 355-9000. Pres.: Mike Kovens; Gen. Mgr.: Steve Knepper; Sales Mgr.: Ellis Wartzman.
Product: Burglar alarms & locks.

Universal Tape Corp., PO Box 1536, 1940 W. 144 St., Gar-dena, Calif. 90249. Tel: (213) 327-1540. Gen. Mgr.: Edward O. Praeger.
Product: Head cleaners & demagnetizers, pre-leadered & splicing tape.

Vis-A-Pak Mfg. Corp., 185 Bethpage Sweet Hollow Rd., Old Bethpage, L.I., N.Y. 11804. Tel: (516) 293-4242. Pres.: Don Hirschhorn; Gen. Mgr.: Samuel J. Bokar.
Product: Browser boxes, carrying & storage cases.

Walco Electronics Co. (div. of Walco-Linck Corp.), 1234 State Hwy. 46, Clifton, N.J. 07015. Tel: (201) 471-1070. Pres. & Gen. Mgr.: H.A. Bodkin.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, needles.

Wilkes/Braun Inc., 6515 Sunset Blvd., Old Wilkes, Calif. 90028. Tel: (213) 461-4961. Pres.: Tom Wilkes.
Product: Browser boxes, display racks.

Wiremaid Prods. Corp., PO Box 607, 60 West Ave., Patch-ogue, L.I., N.Y. 11772. Tel: (516) 475-0193. Pres. & Sales Mgr.: Arnold Boden; Gen. Mgr.: Charles Holzap-fel.
Product: Display racks.

*For complete company listings see
Manufacturers of Record & Tape Dealer
Accessories & Supplies master list.*

BROWSER BOXES

George Alexander Group (recs. & tape).
American Phono-Ton Inc. (recs. & tape).
American Tape Corp. (tape).
Guy Barry Ents. Inc. (recs. & tape).
Cabinets Inc. (recs. & tape).
Central Plastics Dist. Co.
Container Kraft Inc.
The Crest Mfg. Co. (tape).
Display Equip. Mfg. Co. (recs. & tape).
El Mar Plastics Inc. (tape).
Fine-Tone Audio Prods. Co. Inc. (tape).
Freedman Aircraft Eng'g Corp. (recs. & tape).
G&W Prods. Supply Co. (recs. & tape).
Hamilton Fixture Co. (recs. & tape).
Le-Bo Prods. Co. Inc. (recs. & tape).
Lynn's Rec. Dist. (recs.)
Music Makers Network of America-Prod'ns (recs. & tape)
Radio Shack (tape).
Raynor Sales Co. Inc. (recs. & tape).
Rivertone Stylus Co. Inc. (recs. & tape).
Schweizer Design of America (recs. & tape)
Sentry Inds. Inc. (tape).
Simpac Int'l Inc. (tape).
Superscope Rec'd Tapes (tape).
Tapeworld Inc. (tape).
Vis-A-Pak Mfg. Corp. (recs. & tape).
Wilkes/Braun Inc. (recs. & tape).

BURGLAR ALARMS & LOCKS

Auto Tapes Unlimited
Eastern Specialties Corp.—Stereo Magic.

Watts Record Care.

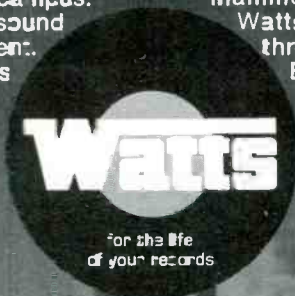
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chandise display rack in two sizes. Both are designed for a **fast profit buck**. They deliver: (1) rapid turnover; (2) high profit margin; (3) repeat business; (4) impulse sales . . . with a minimum of investment and care.

Find out how you can get your share of this mammoth market. Return the coupon today. Watts record care products are available through leading jobbers and distributors. Elpa Marketing Industries, Inc., New Hyde Park, New York 11040.



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Mr. Bud Childs, President
 Elpa Marketing Industries, Inc.,
 New Hyde Park, N. Y. 11040

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- Have a salesman visit me.
- Please telephone me at _____
- Send more details on Watts Record Care.

Company _____

Address _____

City/State _____ Zip _____

Authorized by _____

Engineering Research.
Barney Ephraim.
Faraday Inc.
Fine-Tone Audio Prods. Co. Inc.
GC Electronics.
Kustom Kreations Inc.
Mann Cassette Inds
Marathon Prods. Corp.
Metra Electronics Corp.
Raynor Sales Co. Inc.
Recoton Corp.
Tapemaker Sales Co. Inc.
Universal Security Instruments Inc

CARRYING & STORAGE CASES

Action Tapes Inc. (tape).
Advanced Technological Concepts Inc. (tape)
Allied Case Corp. (tape).
Amberg Co.—Ampak (recs. & tape).
American Phono-Ton Inc. (recs. & tape).
Ampex Corp. Magnetic Tape Div (tape).
Athena Inds. Inc.—Auto Butler carrying cases (tape)
Audio-Video Communications (tape)
BASF Systems Inc. (tape).
Guy Barry Ent's. Inc. (recs. & tape).
CBA (recs. & tape)
CBS Recs.—Masterwork Audio Prods. Dept—Columbia (recs. & tape).
Cabinets Inc (recs. & tape).
Casemakers Inc. (tape).
Cassette Magnetics Corp (tape)
Cassettes Int'l Inc (tape).
Chicago Album & Specialty Corp. (tape).
Creative Packaging Co (tape).
The Crest Mfg Co. (tape).
Custom Case Mfg Co. Inc.
Display Media Inc. (tape).
Double Sixteen Co.—Dositax (tape).
Duotone Co. Inc. (recs. & tape)
Dyna Multi-Corp. Inc. (tape)
Eastern Specialties Corp —Stereo Magic (tape).
Esmond Inds. Inc. (recs. & tape).
Ess & Ess Music Prods Inc. (tape)
Fidelity Prods Co. Inc. (recs. & tape)
Fine-Tone Audio Prods. Co Inc. (tape)
G&W Prods. Supply Co (recs. & tape).
Globe Albums & Prod'ns Inc (tape).
Industrial Fibre Prods.
Jechan Scientific Co.-Spectrotape Co (tape)
Kulka Electro Acoustics Ltd.—cassette albums (tape).
Kustom Kreations Inc. (tape).
Le-Bo Prods. Co. Inc. (recs & tape)
Livingston Audio Prods Corp (tape)

Magnetix Corp. (tape).
J.L. Marsh—Heilicher—Music Master, Soma (tape).
Metro Prods. Inc. (recs. & tape).
Music City Album Co (tape)
Nartrans Corp. (tape).
Helen Neushaefer.
Peerless-Vidtronic Corp (tape).
Product Innovations Corp (tape)
RMS Electronics Inc. (tape).
Radio Shack (tape).
Raynor Sales Co Inc. (recs & tape).
Recorded Publ'ns Labs (tape).
Recoton Corp (recs & tape)
Redisco (tape)
Reliance Folding Carton Corp. (tape)
Rivertone Stylus Co. Inc (recs & tape)
Robins Inds. Corp. (recs. & tape).
Rose-Wood of California Inc (tape).
Royal Sound Co Inc (tape)
Rubbermaid Inc.—carrying cases (tape)
Russell Inds Inc (tape).
Schweizer Design of America (recs & tape)
Seebro Prods Co. (recs. & tape)
Selective Prods Corp
Sentry Inds Inc. (tape)
Service Mfg Co Inc.
Simpac Int'l Inc (tape).
Sound Concepts Inc (tape).
Sparkomatic Corp (tape).
Tapemaker Sales Co. Inc. (tape).
Teletone Co Inc. (tape).
Transcriber Co Inc (tape).
Vis-A-Pak Mfg Corp (recs & tape)
Walco Electronics Co. (tape)

CATALOG SERVICES

Ad-Vertising Unlimited (recs. & tape).
Agency Rec'g Studios Inc (recs. & tape).
George Alexander Group (recs. & tape)
Ely Besalel Ltd.
Chicago Album & Specialty Corp. (tape)
Cindrich Prod'ns Ltd. (recs. & tape).
Find Serv. Int'l (recs. & tape).
Glass Publ'g Co —Glass List (tape)
Harrison Tape Catalog (tape).
Ivy Hill Lithograph Corp
List-O-Tapes (tape)
Howard Marshall Assocs. (recs. & tape)
One-Spot Publ'g (recs.).
On Tape Inc (tape)
Phonolog Publ'g (recs. & tape).
Recordaid Inc. (recs.).
Record Research (recs.).
Rhythm & Blues Group Oldies Catalogue (recs.).
W. Schwann Inc. (recs & tape)
Sentry Inds Inc (tape)

CLEANERS, CLOTHS & BRUSHES

American Phono-Ton Inc
Arista Ent's. Inc.
Audio Accessories Co.
CBA.
Duotone Co. Inc.
Elpa Mktg. Inds. Inc.
Fidelitone Inc.
Fine-Tone Audio Prods. Co Inc.
G&W Prods. Supply Co.
Le-Bo Prods. Co. Inc.
Pfanstiehl Chemical Corp.
Raynor Sales Co Inc.
Recoton Corp
Redisco.
Rivertone Stylus Co. Inc.
Robins Inds. Corp.
Schweizer Design of America
Tapemaker Sales Co. Inc
Walco Electronics Co.

CONVERTORS & TUNERS

Advanced Technological Concepts Inc.
Auto Tapes Unlimited.
Concord Consumer Div.
Eastern Specialties Corp.—Stereo Magic.
Engineering Research.
Fine-Tone Audio Prods. Co. Inc.
Arthur Fulmer Co —convertors.
GC Electronics.
G&W Prods. Supply Co.
Jechan Scientific Co -Spectrotape Co
Livingston Audio Prods. Corp
Metra Electronics Corp.—convertors
Raynor Sales Co Inc
Recoton Corp.
Soundsonic Corp.

DISPLAY RACKS

Advanced Technological Concepts Inc (tape).
Ad-Vertising Unlimited (tape)
George Alexander Group (recs & tape)
American Phono-Ton Inc (tape)
Arsey Display Mfg. Corp (recs. & tape).
Art-Phyl Creations (recs)
Audio Devices Inc
Audio Dynamic Ent's. (tape)
Guy Barry Ent's. Inc (recs & tape).
CBA (recs & tape)
CBS Recs.—Masterwork Audio Prods Dept—Columbia (recs. & tape).
Cabinets Inc (recs. & tape)
Carolina Dist's (tape).
Cassette Magnetics Corp. (tape)
Cassette Servs. Inc. (tape)
Central Plastics Dist's Co (recs)
Cesco Mfg. Corp (recs & tape)
Cindrich Prod'ns Ltd. (recs & tape).
Color Prod'ns by RockTronics Entertainment Lighting Inc
Communications Electronics Inc (tape)
Creative Display Fixtures Inc (recs & tape)
Creative Store Equip. (recs. & tape)
Display Equip Mfg Co (recs. & tape)
Display Media Inc (tape)
Esmond Inds Inc. (recs & tape).
Fine-Tone Audio Prods Co. Inc. (recs & tape)
Freedman Aircraft Eng'g Corp (recs. & tape).
GC Electronics
Gusdorf & Sons Inc. (recs & tape)
Hamilton Fixture Co. (recs. & tape)
Intensive Programs Int'l Inc
Kobrin Store Fixture Co (recs & tape).
Le-Bo Prods Co. Inc. (recs. & tape)
Liberty Fixture Inc. (recs & tape)
Linden Dist's. (recs.)
J.L. Marsh—Heilicher—Music Master, Soma (tape).
Paramount Wire Prods (recs. & tape)
Pick-A-Tape Display Co. (tape)
Raynor Sales Co Inc (recs. & tape)
Recoton Corp (recs. & tape).
Rivertone Stylus Co Inc (recs. & tape).
Rose-Wood of California Inc (tape).
Schweizer Design of America (recs & tape)
Seebro Prods Co —wire racks
Showcase Builders Inc. (recs & tape).
The Sign Co.
Superscope Rec'd Tapes (tape).
Transcriber Co. Inc. (tape).
Wilkes/Braun Inc. (recs. & tape)
Wiremaid Prods. Corp (recs & tape).

DIVIDER CARDS

George Alexander Group (recs & tape)
American Browser Cards (recs. & tape).
Bellnash Dist'g Co.
Central Plastics Dist's Co. (recs.)
Container Kraft Inc.
Fine-Tone Audio Prods. Co Inc. (recs. & tape)
Globe Album & Prod'ns Inc. (recs. & tape).
Gopher Prods. Corp. (recs. & tape).
Le-Bo Prods Co Inc. (recs & tape).
Paramount Wire Prods. (recs. & tape).
Raynor Sales Co. Inc. (recs. & tape).
Recoton Corp (recs. & tape).
Star Title Strip Co. Inc (recs.).

45 RPM ADAPTORS

Aldshir Mfg. Co. Inc
American Phono-Ton Inc
Arista Ent's. Inc.
CBA.
Duotone Co. Inc.
E-V/Game Inc.
Fidelitone Inc
Fine-Tone Audio Prods. Co Inc.
G&W Prods. Supply Co
Le-Bo Prods. Co Inc.
Pfanstiehl Chemical Corp
Raynor Sales Co. Inc.
Recoton Corp.
Redisco—Guilford
Rivertone Stylus Co Inc
Robins Inds. Corp.
Walco Electronics Co

HEAD CLEANERS & DEMAGNETIZERS

Action Tapes Inc.
Allen-Martin Prod'ns.
American Phono-Ton Inc.



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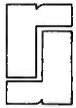
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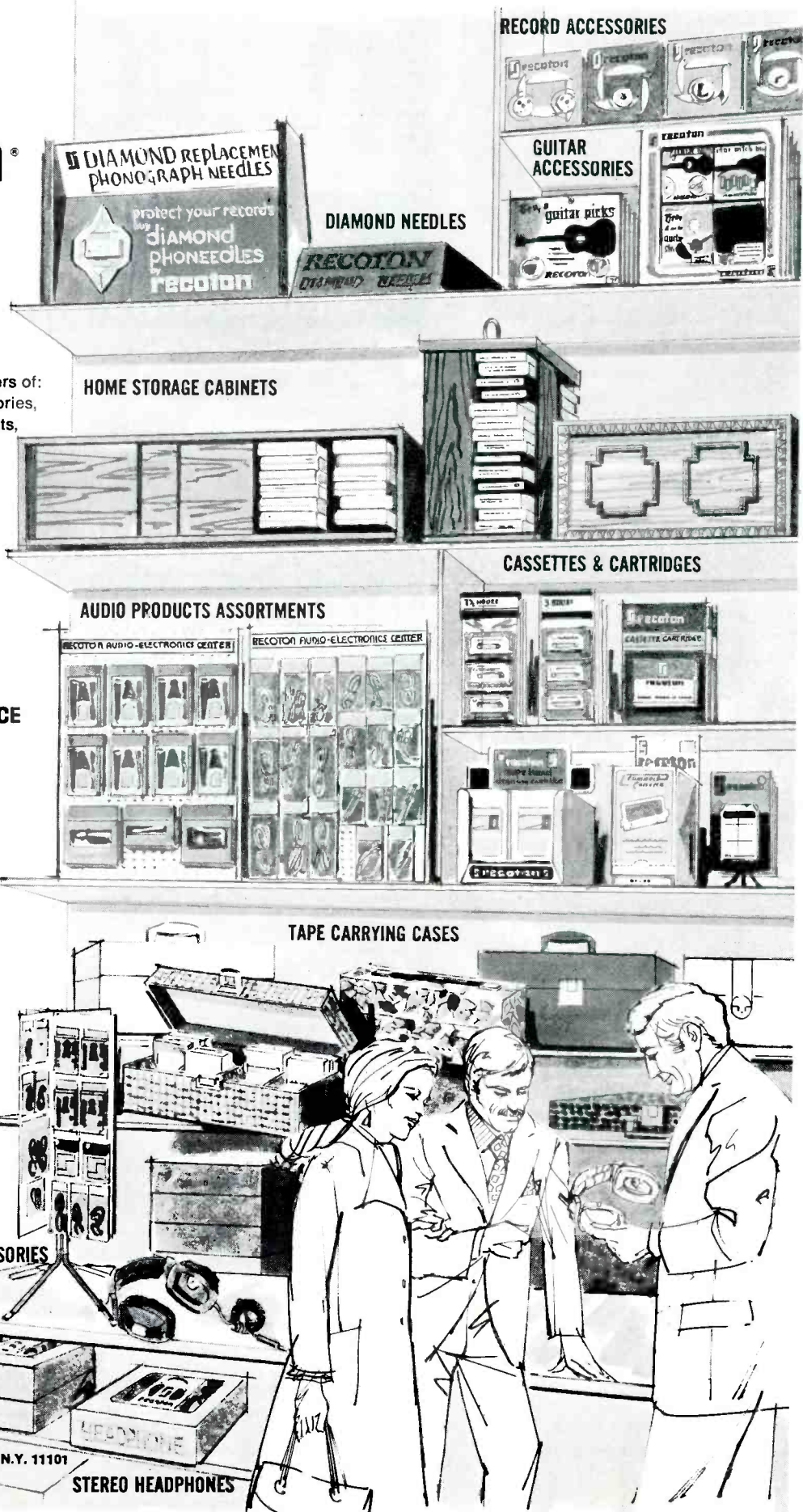
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American Sound Corp.
Ampex Corp. Magnetic Tape Div.
Arista Ents. Inc.
Audio Accessories Co.
Audio Dynamic Ents.
Audio Supply Inc.
BASF Systems Inc.
F.T.C. Brewer Co.
CBA
Cartridge Control Corp.
Cassette Magnetics Corp.
Cassette Servs. Inc.
Cartron Corp.
Channel Inds. Inc.
Concord Consumer Div.
Diacoustic Lab.
Dictation Prods. Inc.
Dubblings Electronics.
Duotone Co. Inc.
Dyna Multi-Corp. Inc.
El Mar Plastics Inc.—head cleaners.
Fidelitone Inc.
Fine-Tone Audio Prods. Co. Inc.
GC Electronics.
G&W Prods. Supply Co.
Gabriel Mfg. Co. Inc.
Gladding-Claricon Inc.—Claricon demagnetizers.
International Rec'g Co. Inc.—Electro-Clean.
Jechan Scientific Co.—Spectrotape Co.
Kustom Kreations Inc.
Lafayette Radio Electronics—demagnetizers.
Le-Bo Prods. Co. Inc.
Livingston Audio Prods. Corp.
Magnetic Communications Inc.—head cleaners.
Marathon Prods. Corp.
J.L. Marsh—Heilicher—Music Master head cleaners.
Mastro Inds. Inc.—head cleaners.
Metra Electronics Corp.
Nortronics Co. Inc.
Planstiehl Chemical Corp.
Qualitape Dupl'n Labs. Inc.
RCA Electronic Components—Dist. Prods.—head cleaners.
Radio Shack.
Raynor Sales Co. Inc.
Recoton Corp.
Redisco—Motone head cleaners.
Robins Inds. Corp.
Royal Sound Co. Inc.
Schweizer Design of America.
Sound Track Music East—head cleaners.
Specialty Sounds Inc.
Stereo Mobile Inc.
TDK Electronic Corp.
TEAC Corp. of America.
Tapemakers Sales Co. Inc.
Tape Servs. Inc.
Texas Electronics Tape Co. Inc.
Transcriber Co. Inc.
Unitape Corp.—cleaners for cartridge 8-tr. & cassette.
Universal Tape Corp.

Radio Shack.
Raynor Sales Co. Inc.
Recoton Corp.
Redisco.
Robins Inds. Corp.
Royal Sound Co. Inc.
Saxon Adhesive Prods. Inc.—sensing & splicing tape.
Specialty Sounds Inc.
Robert Spector Co. Inc., see Pratt Sales Corp.
TDK Electronic Corp.
Tapemakers Sales Co. Inc.—sensing & splicing tape.
3M Co.—Scotch—splicing, sensing, leader & timing tapes.
Transcriber Co. Inc.
Universal Tape Corp.

juke box manufacturers

Rock-Ola, 800 N. Kedzie Ave., Chicago, Ill. 60651. Tel: (312) 638-7600. Exec. VP: Edward Doris.
Rowe Int'l Inc., 75 Troy Hills Rd., Whippany, N.J. 07981. Tel: (201) 887-0400. Exec. VP: Jack Slater; VP Sales: James Newlander.
The Seeburg Corp., 1500 N. Dayton St., Chicago, Ill. 60622. Tel: (312) 642-0800. Coin Phonograph Sales Mgr.: Stanley Jarocki; Adv. Dir.: Bernie Cohen.
The Wurlitzer Co. Phonograph Div., North Tonawanda, N.Y. 14120. Tel: (716) 693-2500. VP & Mgr.: Amile A. Addy; VP & R&D Eng.: A. Donald Arsem; Adv. & Sales Promo. Mgr.: A.D. Palmer Jr.; Ass't Sales Mgr.: A.F. Dietrich; Serv. Mgr.: C.B. Ross; Latin America Sales Mgr.: Diego J. Veitia.

tape playback equipment manufacturers & importers

A I T C, see International Transistor.
A I W A, see Milovac Int'l.
A P F Electronics Inc., 515 Madison Ave., New York, N.Y. 10022. Tel: (212) 758-7550. Pres.: Albert Friedman; VP: Howard Boilen; Sales Mgr.: Sy Lipper.
Cartridge: (11 home models), 9 8-tr., 2 quadrasonic 8-tr.—discrete. Price range: \$59.95—\$229.95.
Brand name: APF.
A R, see Automatic Radio.
Admiral Corp., 3800 Cortland St., Chicago, Ill. 60647. Tel: (312) 292-2600. Pres.: Ross D. Siragusa Jr.; VP Sales & Mktg.: Robert J. O'Neil; VP Adv. & PR: Thomas R. Chadwick.
Cartridge: (2 auto or portable models) 8-tr.; (3 home models) 2 8-tr., 1 quadrasonic 8-tr. Price range: \$64.95—\$219.95.
Cassette: (2 home models); (5 portable models). Price range: \$24.95—\$169.95.
Brand name: Admiral.
Alco Electronics Inc., PO Box 973, Zip: 94604: 471 Roland Way, Oakland, Calif. 94621. Tel: (415) 635-7000. Pres.: Erwin L. Ferrer; VP & Sales Mgr.: Peter Knoedler; Adv. Mgr.: Alfred Gross.
Cartridge: (5 auto models) 4 8-tr., 1 quadrasonic 8-tr.—discrete; (1 home model) 8-tr.; (1 portable model) 8-tr. Price range: \$20.00—\$60.00.
Cassette: (1 auto model); (3 portable models). Price range: \$19.00—\$57.50.
Brand name: Alco.
Akai America Ltd., 2139 E. Del Amo Blvd., Compton, Calif. 90220. Tel: (213) 537-3880. VP: Edward J. Oesterle; Sales Dir.: S.S. Harris; Sales Mgr.: Phil Welch; Adv. Mgr.: Hal Rothberg.
Cartridge: (4 home models) 3 8-tr., 1 quadrasonic 8-tr.—discrete. Price range: \$150.00—\$350.00.
Cassette: (2 home models) 1 w/noise reduction system—Akai. Price range: \$150.00—\$300.00.
Open reel: (7 home models) 6 4-tr., 1 quadrasonic—discrete, 2 w/noise reduction system—Akai. Price range: \$200.00—\$700.00.
Brand name: Akai.
Alaron, see B&B Import-Export.
Allied, see Radio Shack.
Amico Imports Inc., 3633 I St., Philadelphia, Pa. 19134. Tel: (215) 744-9500. Pres.: Emmanuel Grabel; Sales Mgr.: Steve Mickelberg.
Cartridge: (2 home models) 8-tr.
Cassette: (1 home model); (1 portable model).
Brand name: Amico.
Aristocrat, see Dejay.
Arvin Inds. Inc., 1531 13 St., Columbus, Ind. 47201. Tel: (812) 372-7271. Pres.: Eugene Anderson; Sales Mgr.: Harlan Scheidt; Adv. Mgr.: Glenn Flint.

Cartridge: (6 home models) 8-tr.; (2 portable models) 8-tr. Price range: \$69.95—\$149.95.
Cassette: (4 portable models). Price range: \$29.95—\$79.95.
Brand name: Arvin.
Product: Quadrasonic adaptors.
Astropulse, see Marshall Electronics.
Audiosonic Corp. (div. of Amertape Corp.), 807 Railroad Ave., Asbury Park, N.J. 07712. Tel: (201) 988-7771. Pres.: Ike Cabasso; Sales Mgr.: Ralph Kraiem.
Cartridge: (2 auto models) 8-tr.; (6 home models) 5 8-tr., 1 quadrasonic 8-tr.—discrete; (2 portable models) 8-tr. Price range: \$20.00—\$125.00.
Cassette: (2 portable models). Price range: \$24.95—\$59.95.
Brand name: Audiosonic.
Audiovox Corp., 150 Marcus Blvd., Hauppauge, L.I., N.Y. 11787. Tel: (516) 231-7750. Pres.: John Shalam; VP Sales & Adv.: Martin Novick.
Cartridge: (9 auto models) 8-tr.; (6 home models) 8-tr.; (5 portable models) 8-tr. Price range: \$29.95—\$159.95.
Cassette: (1 auto model); (1 home model); (1 portable model). Price range: \$99.95—\$269.95.
Brand name: Audiovox.
Product: Quadrasonic adaptors.
Automatic Radio Sales, 2 Main St., Melrose, Mass. 02176. Tel: (617) 321-2300. Pres.: Edward L. Housman.
Cartridge: (22 auto models) 20 8-tr., 2 quadrasonic 8-tr.—discrete; (13 home models) 12 8-tr., 1 quadrasonic 8-tr.—discrete; (10 portable models) 8-tr. Price range: \$39.95—\$200.00.
Cassette: (4 auto models); (7 home models); (3 portable models). Price range: \$49.95—\$139.00.
Brand name: AR.
Azad Int'l Inc., 37 W. 26 St., New York, N.Y. 10001. Tel: (212) 679-6666. Pres.: Victor Khubani; Gen. Mgr.: Mike Aswani.
Cartridge: (1 auto model) 8-tr. Price: \$39.00.
Cassette: (4 portable models). Price range: \$29.00—\$49.00.
Brand name: Tempest.
B & B Import-Export Inc., 185 Park St., Troy, Mich. 48084. Tel: (313) 585-8400. Pres.: Bernard Klein; Sales Mgr.: Emery I. Klein; Adv. Mgr.: A. Ehrmann.
Cartridge: (5 auto models) 4 8-tr., 1 quadrasonic 8-tr.—matrix; (5 home models) 4 8-tr., 1 quadrasonic 8-tr.—matrix; (3 portable models) 8-tr. Price range: \$29.95—\$129.95.
Cassette: (5 portable models). Price range: \$19.95—\$47.95.
Brand names: Alaron, Rhapsody.
Product: Quadrasonic adaptors.
B & B Sales Inc., 211 N. Market, Shreveport, La. 71107. Tel: (318) 422-9382. Pres.: Albert T. Bell Sr.; Exec. VP & Sales Mgr.: Al Bell Jr.; Adv. Mgr.: Glen Stallings.
Cartridge: (3 auto models) 8-tr. Price range: \$49.95—\$69.95.
Brand names: Keynote, Resonic.
B S R (USA) Ltd., McDonald Div., Rt. 303, Blauvelt, N.Y. 10913. Tel: (914) 358-6060. Telex: 137441. VP & Gen. Mgr.: John H. Hollands; Nat'l Sales Mgr.: John Woods.
Branches: Van Nuys, Calif., c/o R. Mark Markman Co., 6611 Odessa Ave. Zip: 91406—Park Ridge, Ill., GMC Office Bldg., 800 Busse Hwy. Zip: 60068. Tel: (312) 825-6609.
Belair Ents., 12923 Cerise Ave., Hawthorn, Calif. 90250. Tel: (213) 679-8266. Pres.: Ed Mason; VP Mktg.: Rod Pierce; Adv. Mgr.: Stu Newmark.
Cartridge: (3 auto models) 8-tr.; (3 home models) 8-tr.; (8 portable models) 8-tr. Price range: \$49.95—\$119.95.
Cassette: (2 portable models). Price range: \$79.95—\$109.95.
Brand name: Belair.
Bell & Howell Co., 7235 N. Linder, Skokie, Ill. 60076. Tel: (312) 677-2100. Consumer Electronics Sales Mgr.: Joseph T. Kazimer.
Cartridge: (2 home models) 1 8-tr., 1 quadrasonic 8-tr.—discrete; (2 portable models) 8-tr. Price range: \$79.95—\$169.95.
Cassette: (1 home model); (11 portable models). Price range: \$29.95—\$254.95.
Brand name: Bell & Howell.
Beitek, see Telcom.
Bentley, see GCL Mercantile.
Boman Astrosonix (div. of California Auto Radio), 9426 Stewart & Gray Rd., Downey, Calif. 90241. Tel: (213) 923-9848. Pres.: Robert Maniaci; VP Sales & Mktg.: Jim Russo; Adv. Mgr.: Milt Mohr.
Cartridge: (1 auto model) 8-tr. & quadrasonic 8-tr.—discrete; (1 home & auto model) 8-tr. Price range: \$89.95—\$99.95.
Brand name: Boman Astrosonix.
Bonsonic, see Katona.
Broadmoor Inds. Ltd., 530 Santa Rosa Dr., Des Plaines, Ill. 60018. Tel: (312) 774-3047. Pres.: Robert Moore.
Cartridge: (5 home models) 8-tr. Price range: \$169.95—\$349.95.
Cassette: (2 portable models). Price range: \$29.95—\$69.95.
Brand name: Broadmoor.
Charles Brown & Co. Inc., 34 W. 27 St., New York, N.Y. 10001. Tel: (212) 683-0802. Pres.: Sam Gutwein; Sales Mgr.: Sy Unger.
Cartridge: (3 auto models) 8-tr.; (6 home models) 8-tr.; (2 portable models) 8-tr. Price range: \$29.95—\$159.00.
Cassette: (5 portable models). Price range: \$22.95—\$69.95.
Brand name: Brown.
Brown, see Charles Brown.
C T I (Car Tapes Inc.), 9180 Kelvin Ave., Chatsworth, Calif. 91311. Tel: (213) 882-8722. Pres.: James Levitus; Mktg. Dir.: Earl D. Horwitz; Sales Mgr.: Tony Lopuh; Adv. Mgr.: Bernie Tockar.
Cartridge: (16 auto models) 15 8-tr., 1 quadrasonic 8-tr.—discrete; (1 home model) quadrasonic 8-tr.—discrete; (2 portable models) 8-tr. Price range: \$29.95—\$119.95.

NEEDLES

American Phono-Ton Inc.
Arista Ents. Inc.
CBA.
Duotone Co. Inc.
E-V/Game Inc.
Fidelitone Inc.
Fine-Tone Audio Prods. Co. Inc.
G&W Prods. Supply Co.
Le-Bo Prods. Co. Inc.
Linden Dists.
Planstiehl Chemical Corp.
Pickering & Co. Inc.
Raynor Sales Co. Inc.
Recoton Corp.
Redisco—Guilford, Motone.
Rivertone Stylus Co. Inc.
Walco Electronics Co.

PRE-LEADERED & SPLICING TAPE

Ampex Corp. Magnetic Tape Div.
Arista Ents. Inc.
Audio Accessories Co.
Audio Dynamic Ents.
BASF Systems Inc.
W.H. Brady Co.—splicing tape.
By-Buk Co.
Cassette Magnetics Corp.
Dictation Prods. Inc.
Duotone Co. Inc.—splicing tape.
El Mar Plastics Inc.—pre-leadered cassettes.
Fidelitone Inc.
Fine-Tone Audio Prods. Co. Inc.
GC Electronics.
G&W Prods. Supply Co.
Gabriel Mfg. Co. Inc.
Gladding-Claricon Inc.—Claricon splicing tape.
Irish Magnetic Rec'g Tape.
Le-Bo Prods. Co. Inc.
Livingston Audio Prods. Corp.
Nortronics Co. Inc.
Pratt Sales Corp.—sensing & splicing tape.
RCA Electronic Components—Dist. Prods.

Product: Quadrasonic adaptors.
Electrographic, see Morse Electro Prods.
Elgin, see Delmonico.
Emerson Television Sales Corp., 66 Field Point Rd., Greenwich, Conn. 06830. Tel: (203) 861-1900. Pres.: J.V. McKee; Sales Mgr.: VP: Brissson; Adv. Mgr.: A. Rosenblatt.
Cartridge: (5 home models) 4 8-tr., 1 quadrasonic 8-tr.—matrix; (2 portable models) 8-tr. Price range: \$60.00—\$300.00.
Cassette: (1 home model); (3 portable models). Price range: \$30.00—\$200.00.
Brand name: Emerson.
Recorder, see Caltrade.
Encore, see Caltrade.
Faraday Inc., 805 S. Maumee St., Tecumseh, Mich. 49286. Tel: (313) 423-2111. Pres.: Fred J. Kluin; Sales Mgr.: Dale C. Koopman; Adv. Dir.: A.B. Thomas.
Cartridge: (6 auto models) 8-tr.; (3 home models) 8-tr. Price range: \$38.00—\$113.00.
Cartridge: (3 auto models); (4 home models); (5 portable models). Price range: \$20.00—\$169.95.
Brand names: Faraday, Orrtronics.
Federal Transistor Co. Inc., 519 S. Broadway, Los Angeles, Calif. 90013. Tel: (213) 625-1304. Pres.: Ray Pinto; Sales Mgr.: David Munguia.
Cartridge: (2 auto models) 1 4/8-tr. compatible, 1 8-tr.; (4 home models) 8-tr.; (1 portable model) 8-tr. Price range: \$49.95—\$69.95.
Cassette: (4 portable models). Price range: \$19.95—\$49.95.
Brand name: Federal.
Fisher Radio, 11-40 45 Rd., Long Island City, N.Y. 11101. Tel: (212) 937-2100. Pres.: Don Harper; Sales Mgr.: W. Kist.
Cartridge: (1 home model) quadrasonic 8-tr.—matrix. Price: \$169.95.
Cassette: (1 home model) w/noise reduction system—Dolby. Price: \$229.95.
Brand name: Fisher.
Product: Quadrasonic adaptors.
Arthur Fulmer Co., 260 Monroe Ave., Memphis, Tenn. 38101. Tel: (901) 525-5711. Pres.: Arthur Fulmer Jr.; Sales Mgr.: Ron Edmundson; Adv. Mgr.: Jerry Aubuchon.
Cartridge: (8 auto models) 7 8-tr., 1 quadrasonic 8-tr.—discrete; (3 home models) 8-tr.; (4 portable models) 8-tr.
Cassette: (1 auto model); (2 portable models).
Brand names: Arthur Fulmer—Stereoasonic.
G C L Mercantile Corp., 36 Utter Ave., Hawthorne, N.J. 07507. Tel: (201) 427-3114. Owners: Charles & Harold Chapler; Sales: Charles Frost.
Cartridge: (10 home models) 8-tr. Price range: \$99.95—\$499.95.
Brand names: Bentley & private brands.
G T E Sylvania Inc., 700 Elliott St., Batavia, N.Y. 14020. Tel: (716) 343-3470. Stereo Prods. Mktg. Mgr.: William C. Sullivan; Sales Mgr.: G. L. Thompson; Adv. Mgr.: W. R. Dixon.
Cartridge: (1 home model) 8-tr. Price: \$149.95.
Cassette: (3 home models); (4 portable models). Price range: \$29.00—\$159.00.
Brand name: Sylvania.
Product: Quadrasonic adaptors.
General Electric Co., Audio Electronics Prods. Dept., North-ern Concourse, North Syracuse, N.Y. 13212. Tel: (315) 456-2049. Pres.: F.J. Borch; Sales Planning Mgr.: I. Mendelsohn; Sales Mgr.: R.T. Galton; Adv. Mgr.: N.H. Huey.
Cartridge: (9 home models) 7 8-tr., 2 quadrasonic 8-tr.—discrete; (2 portable models) 8-tr. Price range: \$49.95—\$449.95.
Cassette: (3 home models) 1 w/noise reduction system—Noise Suspension; (13 portable models). Price range: \$27.95—\$449.95.
Brand name: General Electric.
Gibbs Sound Prods. (div. of California Auto Radio Inc.), 101 Rockport Rd., Janesville, Wis. 53545. Tel: (608) 756-2329. Pres.: Robert Maniaci; Mds. & Adv. Mgr.: Howard J. Sayre; Sales Mgr.: Stan Surlow.
Cartridge: (6 auto models) 8-tr.; (1 home model) 8-tr. Price range: \$29.95—\$99.95.
Brand names: Gibbs, Hammond.
Product: Quadrasonic adaptors.
Gladding-Claricon Inc., 663 Dowd Ave., Elizabeth, N.J. 07208. Tel: (201) 289-4600. VP Sales: Robert Kotovsky; Gen. Mgr.: David Rivkin; Sales Admin. Mgr.: K.T. Zades.
Cartridge: (7 home models) 6 8-tr., 1 quadrasonic 8-tr.—discrete & matrix. Price range: \$75.00—\$350.00.
Brand name: Claricon.
Grundig Electronic Sales Inc., 355 Lexington Ave., New York, N.Y. 10017. Tel: (212) 661-2020. Sales Mgr.: K.M. Emmer; Adv. Mgr.: W.L. Buhrmann.
Cassette: (2 auto models); (1 portable model). Price range: \$89.95—\$189.95.
Open reel: (3 home models) 4-tr.; (1 portable model) 2-tr. Price range: \$249.95—\$429.95.
Brand name: Grundig.
Guid Radio & TV Corp., 460 N. Eucalyptus Ave., Inglewood, Calif. 90302. Tel: (213) 678-7771. Pres.: Jack E. Ackerman.
Cassette: (4 home models). Price range: \$273.95—\$819.50.
Brand name: Guid.
Hammond, see Gibbs.
Harman-Kardon Inc., 55 Ames Ct., Plainview, L.I., N.Y. 11803. Tel: (516) 681-4000. Pres.: Herman Starobin; VP Mktg.: Leon Kuby; Sales Mgr.: John Kearney.
Cartridge: (1 home model) quadrasonic 8-tr.—discrete. Price: \$169.95.
Cassette: (1 home model) w/noise reduction system—Dolby "B". Price: \$199.95.
Brand name: Harman-Kardon.
Hitachi Sales Corp. of America, 48-50 34 St., Long Island City, N.Y. 11101. Tel: (212) 361-3090. Pres.: Eizo Matsumura; VP Mktg.: Morton M. Schwartz; Sales Mgr.: Gene Schillinger; Adv. Mgr.: Mr. Oshima.
Cartridge: (5 auto models) 8-tr.; (2 home models) 8-tr. Price range: \$54.95—\$94.95.

Cassette: (2 auto models); (2 home models); (7 portable models). Price range: \$22.95—\$219.95.
Brand name: Hitachi.
I D I, see Inland Dynatronics.
Inland Dynatronics Inc., 10 Horizon Blvd., South Hackensack, N.J. 07066. Tel: (201) 641-3600. Pres.: Samuel Levitt; VP: Donald Bein; Sales Mgr.: Maurice Powers.
Cartridge: (8 auto models) 8-tr.; (2 home & auto models) 8-tr. Price range: \$39.95—\$119.95.
Cassette: (1 auto model). Price: \$94.95.
Brand name: IDI.
Product: Quadrasonic adaptors.
International Transistor Corp. (sub. of Major Electronics Corp.), 4140 Vanowen Pl., Burbank, Calif. 91504. Tel: (213) 849-1337. Pres.: Gene Gillis; VP Sales: Al Siegal.
Cartridge: (2 home models) 8-tr. Price range: \$49.95—\$79.95.
Cassette: (3 portable models). Price range: \$17.95—\$59.95.
Brand name: AITC.
J V C America Inc., 50-35 56 Rd., Maspeth, N.Y. 11378. Tel: (212) 392-7100. Pres.: T. Masuda; Mktg. Mgr.: G. Orbach; Adv. Mgr.: T. Tamaki. (Distributed by Delmonico).
Cartridge: (3 auto models) 1 8-tr., 2 quadrasonic 8-tr.—1 discrete & matrix, 1 matrix; (2 home models) quadrasonic 8-tr.—discrete. Price range: \$49.95—\$249.95.
Cassette: (1 auto model); (1 home model); (9 portable models). Price range: \$29.95—\$99.95.
Brand name: JVC.
Juliette, see Topp.
Katone Corp., 37 W. 28 St., New York, N.Y. 10001. Tel: (212) 889-6240. Pres.: Maurice Katz; Sales Mgr.: Jack Katz.
Cartridge: (6 auto models) 5 8-tr., 1 4/8-tr. compatible; (1 home model) 8-tr.; (1 portable model) 8-tr. Price range: \$29.00—\$99.00.
Cassette: (2 portable models). Price range: \$29.00—\$39.00.
Brand name: Bonsonic.
Kenwood Electronics Inc., 15777 S. Broadway, Gardena, Calif. 90248. Tel: (213) 323-1400. Pres.: George T. Aratani; Sales Mgr.: William Kasuga.
Cassette: (2 home models) 1 w/noise reduction system—Dolby.
Open reel: (2 home models) 1 4-tr., 1 quadrasonic—discrete.
Brand name: Kenwood.
Product: Quadrasonic adaptors.
Keynote, see B&B Sales.
Kraco Prods. Inc., 2411 N. Santa Fe Ave., Compton, Calif. 90224. Tel: (213) 774-2550. Pres.: Laurence M. Kraines; VP Sales: Steve Kraines; Adv. Mgr.: Owen Gil-leran.
Cartridge: (11 auto models) 8-tr.; (3 portable models) 8-tr. Price range: \$39.95—\$139.95.
Cassette: (2 auto models). Price range: \$99.95—\$119.95.
Brand name: Kraco.
Product: Quadrasonic adaptors.
Lafayette Radio Electronics, 111 Jericho Tpk., Syosset, L.I., N.Y. 11791. Tel: (516) 921-7700. Bd. Chm.: A. Pletman; Pres.: Leonard Pearlman; Sales Mgr.: M. Gieberman; Adv. Mgr.: C. Piotrowski.
Cartridge: (2 auto models) 8-tr.; (8 home models) 8-tr. Price range: \$49.05—\$268.45.
Cassette: (2 home models); (6 portable models). Price range: \$20.99—\$238.09.
Brand name: Lafayette.
Product: Quadrasonic adaptors.
Lake Electronics Inc., 8504 Lyndon, Detroit, Mich. 48238. Tel: (313) 834-2660. Pres. & Sales Mgr.: Leo Kassins; Adv. Mgr.: Jack Kassins.
Cartridge: (2 auto models) 8-tr.; (2 home models) 8-tr.; (1 portable model) 8-tr. Price range: \$29.95—\$129.95.
Cassette: (1 portable model). Price: \$25.00.
Brand name: Lake.
Lear Jet Stereo Inc., 6868 S. Plumer, Tucson, Ariz. 85706. Tel: (602) 294-4461. Pres.: Edward G. Campbell; VP Mktg. & Adv.: Reggie Williams.
Cartridge: (7 auto models) 8-tr.; (4 home models) 8-tr.; (2 portable models) 8-tr. Price range: \$39.95—\$249.95.
Brand name: Lear Jet.
Lloyd's Electronics Inc., 5 Paul Kohner Pl., East Paterson, N.J. 07407. Tel: (201) 791-8100. Pres.: Abe Zagha; Sales Mgr.: Thomas J. Paccioni.
Cartridge: (3 auto models) 2 8-tr., 1 quadrasonic 8-tr.—matrix; (5 home models) 4 8-tr., 1 quadrasonic 8-tr.—matrix; (1 portable model) 8-tr. Price range: \$60.00—\$250.00.
Cassette: (1 auto model); (4 portable models). Price range: \$20.00—\$50.00.
Brand name: Lloyd's.
M G A Div., Mitsubishi Int'l Corp., 7045 N. Ridgeway Ave., Lincolnwood, Ill. 60645. Tel: (312) 973-2000. Mktg. Dir.: Gordon C. MacDonald; Adv. & Mds. Mgr.: M.B. Shellenberger.
Cartridge: (1 home model) 8-tr. Price: \$169.95.
Cassette: (3 portable models). Price range: \$39.95—\$49.95.
Brand name: MGA.
M P Audio Corp., Fairfield, Conn. 06430. Tel: (203) 268-2385. Pres.: M. Paneyko.
Cassette/open reel: (1 home model) available as cassette or open reel 4-tr. Price: \$430.00.
Brand name: MP Audio.
Magnavox Consumer Electronics Co., 345 Park Ave., New York, N.Y. 10022. Tel: (212) 758-6600. Pres.: George H. Fezell; Sales Mgr.: James Egan; PR Mgr.: Richard Boke.
Branch: Fort Wayne, Ind., 1700 Magnavox Way. Zip: 46805. Tel: (219) 432-6511. Adv. Mgr.: Karl Carstens; Prod. Mgr.: Stanley F. Gray.
Cartridge: (9 home models) 8-tr.
Cassette: (3 home models); (8 portable models).
Open reel: (2 home models).
Brand name: Magnavox.
Major Electronics Corp., 649 39 St., Brooklyn, N.Y. 11232.

Tel: (212) 854-2100. Pres.: Stephen Lane; Sales Mgr.: J.D. Mandrell.
Cartridge: (2 home models) 8-tr.
Brand name: Major.
Marlin Radio Corp., 45 W. 27 St., New York, N.Y. 10001. Tel: (212) 686-8630. Pres.: Morris Dweck; VP & Sales Mgr.: Elliot Dweck; Adv. Mgr.: Jack Wellington.
Cartridge: (6 home models) 5 8-tr., 1 quadrasonic 8-tr.—discrete; (3 portable models) 8-tr. Price range: \$29.00—\$129.00.
Cassette: (1 portable model). Price: \$24.95.
Brand name: Marlin.
Marshall Electronics Inc., Astropulse Div., 7440 N. Long Ave., Skokie, Ill. 60076. Tel: (312) 583-6060. Gen. Mgr.: Michael Bisulca.
Cartridge: (5 auto models) 4 8-tr., 1 quadrasonic 8-tr.; (1 home model) 8-tr. Price range: \$39.95—\$164.95.
Brand name: Astropulse.
Martel Electronics, 2339 S. Cotner Ave., Los Angeles, Calif. 90064. Tel: (213) 479-4491. Pres.: David Krehman; Sales Mgr.: George A. Rose.
Cassette: (1 home model). Price: \$510.95.
Open reel: (3 home models) available as 4-tr. or 2-tr.; (1 portable model) available as 4-tr. or 2-tr. Price range: \$417.45—\$576.00.
Brand name: Uher.
Masterwork, see Columbia Masterwork.
Matsushita Electric Corp. of America, 200 Park Ave., New York, N.Y. 10017. Tel: (212) 973-5700. Pres.: H. Yamato; Sales Mgr.: Jeffery C. Berkowitz; Adv. Dir.: Russ Johnson.
Cartridge: (9 auto models) 8 8-tr., 1 quadrasonic 8-tr.—discrete; (5 home models) 4 8-tr., 1 quadrasonic 8-tr.—discrete. Price range: \$49.99—\$399.95.
Cassette: (3 auto models); (4 home models); (13 portable models). Price range: \$29.95—\$329.95.
Brand name: Panasonic.
Mayfair Sound Prods. Inc., 666 W. Kinzie St., Chicago, Ill. 60610. Tel: (312) 243-8050. Bd. Chm.: Art Braver; Pres.: Gary Braver; Mktg. Dir. East: Larry Hartman; Mktg. Dir. West: Skip Braver.
Cartridge: (8 home models) 8-tr.; (6 portable models) 8-tr. Price range: \$29.95—\$199.95.
Cassette: (3 portable models). Price range: \$24.95—\$49.95.
Brand name: Mayfair.
Mecca, see Mikado.
Mercury Electronics Corp., 315 Roslyn Rd., Mineola, L.I., N.Y. 11501. Tel: (516) 742-5400. Bd. Chm.: Stanley Abrams; Pres.: Fred Abrams; Exec. VP & Sales Mgr.: H. Rich.
Cartridge: (11 home models) 8-tr.; (4 portable models) 8-tr. Price range: \$39.95—\$279.95.
Brand name: Westbury.
Mercury/Pax, see Pax.
Midland, see Micotron.
Metro Sound (div. of RS Inds. Inc.), 4861 Santa Monica Blvd., Los Angeles, Calif. 90029. Tel: (213) 664-1908. Pres.: Ralph Slotnick; Sales Mgr.: Manny Cavello.
Cartridge: (12 auto models) 3 4&8-tr. compatible, 8 8-tr., 1 quadrasonic 8-tr.—matrix; (3 home models) 8-tr.; (3 portable models) 8-tr. Price range: \$29.95—\$139.95.
Cassette: (2 auto models); (2 portable models). Price range: \$19.95—\$179.95.
Brand names: Metro Sound (MS).
Product: Quadrasonic adaptors.
Micotron (div. of Midland Int'l Corp.), 1909 Vernon, North Kansas City, Mo. 64116. Tel: (816) 842-0511. Pres.: Edward L. Benson; Sales Mgr.: Donald C. Brown Jr.; Regional Sales Mgr.: Joseph A. Mandite; Adv. Mgr.: Robert A. Caldwell.
Cartridge: (10 home models) 9 8-tr., 1 quadrasonic 8-tr.—discrete; (2 portable models) 8-tr. Price range: \$59.00—\$199.00.
Cassette: (5 portable models). Price range: \$19.00—\$79.00.
Brand name: Midland.
Miida Electronics, 2 Hammarskjold Plaza, New York, N.Y. 10017. Tel: (212) 973-4905. Sales Mgr.: Jerry Metzger.
Cartridge: (4 home models) 8-tr. Price range: \$99.95—\$219.95.
Brand name: Miida.
Mikado Electronics Corp., 871 Folsom St., San Francisco, Calif. 94107. Tel: (415) 956-4151. Pres. & Adv. Mgr.: Edwin Sam; Ass't Sales Mgr.: Paulette S. Minchin.
Cartridge: (7 auto models) 6 8-tr., 1 quadrasonic 8-tr.—discrete; (2 home models) 6 8-tr., 1 quadrasonic 8-tr.—discrete. Price range: \$29.95—\$119.95.
Brand name: Mikado.
Cassette: (2 home models). Price range: \$120.00—\$200.00.
Brand names: Mikado, Mecca.
Milovac Int'l Co. Inc., 4215 W. 45 St., Chicago, Ill. 60632. Tel: (312) 254-7900. Pres.: Nicholas Milovac; VP Mktg.: J.R. Peterson.
Cartridge: (3 auto models) 8-tr.; (7 home models) 8-tr. Price range: \$49.95—\$119.95.
Brand names: AIWA, Milovac.
Cassette: (5 auto models); (4 home models); (14 portable models). Price range: \$24.95—\$199.95.
Brand names: AIWA, Milovac.
Open reel: (1 portable model) 4-tr. Price: \$219.95.
Brand name: AIWA.
Morse Electro Prods. Corp., 101-10 Foster Ave., Brooklyn, N.Y. 11236. Tel: (212) 949-4343. Pres.: Philip Morse; Adv. Dir.: Howard Cuverson.
Cartridge: (64 home models) 60 8-tr., 4 quadrasonic 8-tr.; (3 portable models) 8-tr. Price range: \$100.00—\$470.00.
Brand name: Electrographic.
Motorola Automotive Prods., 9401 W. Grand Ave., Franklin Park, Ill. 60131. Tel: (312) 451-1000. Pres.: Oscar P. Kusisto; Mktg. Dir.: C.J. Gentry; Sales Mgr.: T.P. Carroll; Adv. Mgr.: George Mahoney.
Cartridge: (41 auto models) 40 8-tr., 1 quadrasonic 8-tr.—discrete; (23 home models) 19 8-tr., 4 quadrasonic 8-tr.—discrete; (3 portable models) 8-tr. Price range: From \$39.95.

- Brand names:** Motorola & private brands.
Open reel: (2 home models) 4-tr.
- Brand name:** Motorola.
Muntz Stereo Corp. of America, 7715 Denmore Ave., Van Nuys, Calif. 91406. Tel: (213) 989-5000. Pres.: Barney Phillips; VP: H.B. Fenenbock; Sales Mgr.: Reggie Williams.
- Cartridge:** (8 auto models) 8-tr.; (4 home models) 3 8-tr., 1 4&8-tr. compatible; (1 portable model) 8-tr. Price range: \$39.95—\$139.95.
Cassette: (2 auto models); (1 home model); (1 portable model) w/adaptor for 8-tr. Price range: \$59.95—\$89.95.
- Brand name:** Muntz.
Mura Corp., 50 S. Service Rd., Jericho, L.I., N.Y. 11753. Tel: (516) 334-2700. Pres.: Everett Gallert; VP Sales: Edwin Weisl Jr.; Adv.: Edward Bassuk.
Product: Quadrasonic adaptors.
Nordmende, see Sterling Hi-Fidelity.
Norelco, see North American Philips.
- North American Foreign Trading Corp., 1115 Broadway, New York, N.Y. 10010. Tel: (212) 255-5400. Pres.: Maurice Lowinger; Mgr.: Andrew Lowinger.
Cartridge: (2 auto models) 8-tr.; (5 home models) 8-tr.; (3 portable models) 8-tr. Price range: \$39.00—\$195.00.
Cassette: (2 portable models).
Open reel: (1 portable model) 2-tr. Price: \$19.95.
Brand name: Unisonic.
- North American Philips Corp., 100 E. 42 St., New York, N.Y. 10017. Tel: (212) 697-3600. Home Entertainment & Tape Adv. Mgr.: Tony Reynes; Adv. Dir.: George A. Games.
Cassette: (3 home models); (4 portable models). Price range: \$24.95—\$199.95.
Brand name: Norelco.
- Nuvox Electronics Corp., 150 Fifth Ave., New York, N.Y. 10011. Tel: (212) 243-2110/1061. Pres.: Edmond Sassoon; Sales & Adv. Mgr.: Abe Liniado.
Cartridge: (4 auto models) 8-tr.; (5 home models) 8-tr.; (3 portable models) 8-tr. Price range: \$39.95—\$299.95.
Brand name: Nuvox.
- Olympic Int'l Ltd., 89-89 Union Tpk., Glendale, N.Y. 11227. Tel: (212) 261-9300. Pres.: Herb Kabat; VP: Stanley R. Saltzer; Sales Mgr.: Ben Jacobs; Adv. Mgr.: Gerald Wisset.
Cartridge: (13 home models) 8-tr.; (1 portable model) 8-tr. Price range: \$120.00—\$200.00
- Ortronics, see Faraday.
Panasonic, see Matsushita.
- Pax Ltd., 5125 Church St., Skokie, Ill. 60076. Tel: (312) 966-1690. Pres.: Harry Grav, VP Sales: Jack Dewis.
Cartridge: (2 auto models) 8-tr.; (9 home models) 8-tr. Price range: \$29.95—\$249.95.
Cassette: (6 portable models). Price range: \$29.95—\$79.95.
Brand name: Mercury/Pax.
- Peerless Telerad Inc. (sub. of Dero Inds.), 37-15 61 St., Woodside, N.Y. 11377. Tel: (212) 779-1515. Pres.: Samuel Cohen; Gen. Mgr.: Harvey L. Stetson; Sales Mgr.: Ralph Setton.
Cartridge: (6 auto models) 5 8-tr., 1 quadrasonic 8-tr.—discrete; (21 home models) 8-tr.; (3 portable models) 8-tr. Price range: \$29.95—\$279.95.
Brand names: Peerless, Devon.
Cassette: (1 home model); (2 portable models). Price range: \$29.95—\$199.95.
Brand name: Peerless.
- Penncrest, see J.C. Penney.
J. C. Penney Co. Inc., 1301 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 957-4321. Pres.: C. Wright; Home Electronics Dept. Head: K.I. Matthews; Home Stereo Equip. Buyer: Robert Reynolds.
Cartridge: (5 home models) 4 8-tr., 1 quadrasonic 8-tr.—discrete. Price range: \$119.95—\$249.95.
Cassette: (2 home models). Price range: \$199.95—\$299.95.
Brand name: Penncrest.
- Philco-Ford Corp., C & Tioga St., Philadelphia, Pa. 19134. Tel: (215) 443-5015. Mktg. Mgr.: Charles S. Grill.
Cartridge: (5 home models) 4 8-tr., 1 quadrasonic 8-tr.—discrete
Brand name: Philco-Ford.
- Pilot Radio-Television Corp. (sub. of National Union Electric Corp.), 66 Field Point Rd., Greenwich, Conn. 06830. Tel: (203) 661-1900. VP: William Hooper.
Cartridge: (1 home model) 8-tr. Price: \$119.95.
Cassette: (1 home model). Price: \$169.95.
Brand name: Pilot.
- Prominent, see Tokyo Sansei.
- Qatron Corp., 12000 Old Georgetown Rd., Rockville, Md. 20852. Tel: (301) 881-1810. Pres. & Sales Mgr.: Daniel A. Honig; Adv. Mgr.: Diane Sinclair.
Cartridge: (2 home models) 8-tr. Price range: \$180.00—\$300.00.
Brand name: Qatron.
- R C A Sales Corp., 600 N. Sherman Dr., Indianapolis, Ind. 46201. Tel: (317) 635-9000. Pres.: W.H. Anderson; Sales Mgr.: M.E. Kramer; Radio/Tape Prod. Planning Admin'r: A.F. Ashworth; Adv. Mgr.: R.E. Eddy.
Cartridge: (9 home models) 5 8-tr., 4 quadrasonic 8-tr.—discrete; (3 portable models) 8-tr. Price range: \$49.95—\$299.95.
Cassette: (8 portable models). Price range: \$29.95—\$79.95.
Open reel: (2 home models) 4-tr.; (1 portable model) 2-tr. Price range: \$19.95—\$249.95.
Brand name: RCA.
- R S C, see Royal Sound Co.
- Radio Shack (A Tandy Corp. Co.), 2617 W. Seventh St., Fort Worth, Tex. 76107. Tel: (817) 335-3711. Pres.: Lewis F. Kornfeld Jr.; Gen. Mdse. Mgr.: Bernard Appel; Adv. Mgr.: Larry Blostein.
Cartridge: (5 auto models) 4 8-tr., 1 quadrasonic 8-tr.—discrete; (6 home models) 3 8-tr., 3 quadrasonic 8-tr.—discrete; (2 portable models) 2 8-tr. Price range: \$49.95—\$169.95.
Brand names: Realistic, Allied.
Cassette: (2 auto models); (5 home models) 1 w/noise reduction system—Dolby; (12 portable models). Price range: \$24.95—\$199.95.
Brand names: Realistic, Allied.
Open reel: (1 home model) 2/4-tr. compatible; (1 portable model) 2-tr. Price range: \$59.95—\$179.95.
Brand name: Realistic.
Product: Quadrasonic adaptors.
- Ramson Trading Co. Inc., 1185 Broadway, New York, N.Y. 10001. Tel: (212) 679-9066. Pres.: K.D. Ramsey; Sales Mgr.: M.K. Ramsey.
Cartridge: (4 auto models) 8-tr.; (2 home models) 8-tr.; (2 portable models) 8-tr. Price range: \$39.00—\$79.00.
Cassette: (1 home model); (4 portable models). Price range: \$29.95—\$79.95.
Brand name: Sublime.
Product: Quadrasonic adaptors.
- Ranger, see Tenna.
Realistic, see Radio Shack.
Realtone, see Soundesign.
Resonic, see B&B Sales.
- Revox Corp., 155 Michael Dr., Syosset, L.I., N.Y. 11791. Tel: (516) 364-1900. Pres.: Colin Hammond; Mktg. Dir.: Royce Richard; PR Dir.: Marsha Siegel.
Open reel: (1 model, home or portable) optional 2-tr. or 4-tr., w/noise reduction system—Dolby B, optional. Price range: \$759.00—\$1000.00.
Brand name: Revox.
- Rhapsody, see B&B Import-Export.
Ross Electronics Corp., 2834 S. Lock St., Chicago, Ill. 60608. Tel: (312) 376-9660. Pres.: Irvin Zimet; Sales Mgr.: Bernard Leavitt; Adv. Dir.: Samuel Levin.
Cartridge: (4 home models) 3 8-tr., 1 quadrasonic 8-tr.—discrete; (4 portable models) 8-tr. Price range: \$59.95—\$159.95.
Cassette: (7 portable models). Price range: \$39.95—\$79.95.
Brand name: Ross.
- Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres.: M.A. Dayan; VP Mktg.: J.E. Corbin.
Cartridge: (2 auto models) 8-tr.; (3 home models) 8-tr. Price range: \$37.50—\$129.95.
Brand names: RSC, Telex.
Cassette: (1 home model); (1 portable model). Price range: \$69.95—\$159.50.
Brand name: Dokorder.
Open reel: (6 home models) 4-tr. Price range: \$299.00—\$725.00.
Brand name: Dokorder.
- S A B A USA William Pany Co., 724 N. Seventh St., Allentown, Pa. 18102. Tel: (215) 437-0537. Owner: William Pany.
Cassette: (3 portable models). Price range: \$75.00—\$120.00.
Open reel: (1 portable model) 2/4-tr. compatible. Price: \$192.00.
Brand name: SABA.
- S A R Co., PO Box 416, Babson Park, Fla. 33827. Tel: (813) 638-1673. Owner: Bob Miller.
- Sanyo Electric Inc., 1200 W. Walnut St., Compton, Calif. 90220. Tel: (213) 537-5830. VP: H.P. Ladd; Sales Mgr.: S. Solot.
Cartridge: (6 auto models) 5 8-tr., 1 quadrasonic 8-tr.—discrete & matrix; (3 home models) 2 8-tr., 1 quadrasonic 8-tr.—discrete & matrix. Price range: \$49.95—\$400.00.
Cassette: (3 auto models); (4 home models); (6 portable models). Price range: \$79.00—\$300.00.
Brand name: Sanyo.
Product: Quadrasonic adaptors.
- Sharp Electronics Corp., 10 Keystone Pl., Paramus, N.J. 07652. Tel: (201) 265-5600. Exec. VP: S. Kato; VP Sales & Mktg.: Gene Gold; Mktg. Mgr.: Charles H. Winter.
Cartridge: (3 home models) 8-tr. Price range: \$64.95—\$149.95.
Cassette: (3 home models); (9 portable models). Price range: \$32.95—\$189.95.
Open reel: (2 portable models) 4-tr. Price range: \$179.95—\$299.50.
Brand name: Sharp.
- Sheraton Electronics Co. Inc., 310 Fifth Ave., New York, N.Y. 10001. Tel: (212) 244-3718. Pres.: Herman Marsen; Sales & Adv. Mgr.: Jack M. Marsen.
Product: Quadrasonic adaptors.
- Sony, see Superscope.
- Soundesign Corp., 34 Exchange Pl., Jersey City, N.J. 07302. Tel: (201) 434-1050; NYC Tel: (212) 227-6040. Sr. VP: Harry Franco; Winthrop Audio Systems Div. VP: Robert Winer; Ass't VP: Ron Tawil.
Cartridge: (13 home models) 8-tr.; (4 portable models) 8-tr. Price range: \$89.00—\$369.00.
Brand names: Realtone, Soundesign, Winthrop.
- Sparkomatic Corp., Milford, Pa. 18337. Tel: (717) 296-6444. Pres.: Edward Anchel; VP & Adv. Mgr.: Richard A. Sabel; Sales Mgr.: Jim Pedranti.
Product: Quadrasonic adaptors.
- Standard Radio Corp., 60-09 31st Ave., Woodside, N.Y. 11377. Tel: (212) 651-6100. Pres.: S. Matsumoto; Sales Mgr.: M.J. Kaplan; Adv. Mgr.: Y. Goto.
Cartridge: (1 home model) 8-tr. Price: \$29.95.
Cassette: (1 home model); (1 portable model). Price range: \$44.95—\$199.95.
Brand name: Standard Radio.
- Sterling Hi-Fidelity Inc., 22-20 40 Ave., Long Island City, N.Y. 11101. Tel: (212) 361-8989. Pres.: Louis Silver; VP Sales & Adv.: Bob Silver.
Cartridge: (2 home models) 8-tr. Price range: \$99.95—\$149.95.
Cassette: (1 home model); (3 portable models). Price range: \$59.95—\$179.95.
Open reel: (1 home model) 2/4-tr. compatible. Price: \$299.95.
Brand name: Nordmende.
- Sublime, see Ramson Trading.
Superscope Inc., 8150 Vineland Ave., Sun Valley, Calif. 91352. Tel: (213) 767-9750. Pres.: Joseph S. Tushinsky; Sales Mgr.: Paul Markoff; Adv. Mgr.: Alan Hirshfeld; PR Dir.: Florence S. Towers.
Cartridge: (1 auto model) quadrasonic 8-tr.—discrete. Price: \$159.95.
Cassette: (2 auto models); (3 home models); (15 portable models). Price range: \$52.95—\$312.95.
Open reel: (5 home models) 1 2-tr., 4 4-tr.; (1 portable model) 2-tr. Price range: \$169.95—\$419.95.
Brand name: Sony.
Sylvania, see GTE Sylvania.
Symphonic Radio & Electronic Corp., 100 John St., Lowell, Mass. 08152. Tel: (617) 454-7871; NYC Tel: (212) 889-6800. Pres.: N. Richard Miller; Exec. VP Mktg.: Arnold Singer; Mktg. Servs. Dir.: Robert J. Higgins.
Cartridge: (3 home models) 8-tr. Price range: \$199.95—\$249.95.
Cassette: (3 home models). Price range: \$199.00—\$269.00.
Brand name: Symphonic Radio.
T E A C Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640. Tel: (213) 726-0303. Pres.: Tomoma Tani; Sales Mgr.: Mikio Matsubayashi; Adv. Mgr.: John Cook.
Cassette: (1 auto model); (1 home model).
Brand name: TEAC.
T M A Co., 1020 Noel Ave., Wheeling, Ill. 60090. Tel: (312) 537-5700. Pres.: Daniel J. Domin.
Cartridge: (6 home models) 8-tr. Price range: \$299.00—\$899.00.
Brand name: TMA.
Tandberg of America Inc., B Third Ave., Pelham, N.Y. 10803. Tel: (914) 738-0772. Pres.: Kjell S. Hoel; Sales Mgr.: Robert J. Bowman Jr.; Adv. Mgr.: Marie Quinones.
Open reel: (3 home models) 2-tr., 4-tr., quadrasonic—discrete; (2 portable models) 1 2-tr., 1 4-tr. Price range: \$300.00—\$500.00.
Brand name: Tandberg.
Teledyne Packard Bell Sales Co., 12333 W. Olympic Blvd., Los Angeles, Calif. 90064. Tel: (213) 272-6141. Pres.: George P. Connor; Mktg. Admin. Mgr.: Hans R. Richter; Sales Mgr.: Joseph Anlauf; Adv. Mgr.: W.T. Reedy.
Product: Quadrasonic adaptors.
Teletone Co. Inc., 444 S. Ninth Ave., Mount Vernon, N.Y. 10550. Tel: (914) 699-2100. Pres.: I. Rothman; Sales Mgr.: M.C. Perlmutter.
Cartridge: (1 home model) 8-tr. Price: \$39.95.
Brand name: Teletone.
Telex, see Royal Sound.
Telex Communications Div., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; VP Mktg.: James S. Arrington; Adv. Dir.: Peter Schwarz.
Cartridge: (1 home model) 8-tr. Price: \$369.95.
Brand name: Telex.
Telco Inc., 7135 Barry Ave., Rosemont, Ill. 60018. Tel: (312) 298-5120. Pres.: Tokuo Kubo; Exec. VP & Sales Mgr.: Yatsuyoshi Wakashima; Adv. Mgr.: Nick Horie.
Cartridge: (2 home models) 8-tr.; (2 portable models) 8-tr. Price range: \$69.95—\$149.95.
Brand name: Beltek.
Tempest, see Azad Int'l.
- Tenna Corp., 19201 Cranwood Pkwy., Cleveland, Ohio 44128. Tel: (216) 475-1400. Pres.: Harvey Ludwig; VP Sales: Stanley B. Goss; Ass't VP Sales: Ronald J. Dangelo.
Cartridge: (14 auto models) 13 8-tr., 1 quadrasonic 8-tr.—discrete; (9 home models) 7 8-tr., 2 quadrasonic 8-tr.—discrete. Price range: \$39.95—\$299.95.
Cassette: (1 auto model). Price: \$79.95.
Brand names: Ranger, Tenna.
- 3M Co., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-2925. Mincom Div. Sales Mgr.: R.J. Brown; Mincom Div. Adv. Mgr.: C.J. Andrews; PR Co-ord.: Clyde Donaldson.
Cartridge: (2 home models) 1 8-tr., 1 quadrasonic 8-tr.—discrete. Price range: \$120.00—\$150.00.
Cassette: (3 home models) 1 w/noise reduction system—Dolby; (5 portable models). Price range: \$50.00—\$280.00.
Open reel: (3 home models) 2 4-tr., 1 quadrasonic—discrete; (2 portable models) 2-tr. Price range: \$90.00—\$400.00.
Brand name: Wollensak.
- Tokyo Sansai (L.A.) Inc., 1513 Sixth St., Santa Monica, Calif. 90401. Tel: (213) 451-0744. VP Mktg.: Mr. Kay Eguchi; Audio/Visual Dir.: Ken Dugan.
Branch: New York, N.Y., 1170 Broadway. Zip: 10001. Tel: (212) 684-0232. Contact: Mark Tatsu.
Brand names: Prominent, Edutech Audio Visual cassette recorders.
- Topp Electronics Inc., 4201 NW 77 Ave., Miami, Fla. 33166. Tel: (305) 887-6201. Pres.: David Topp; Sales Mgr.: Charles Kates; Adv. Dir.: Selwyn Kent; Adv. Mgr.: Glenn Bordfeld.
Cartridge: (8 home models) 8-tr., convert to quadrasonic 8-tr.—matrix; (4 portable models) 8-tr. Price range: \$49.00—\$239.00.
Cassette: (6 portable models). Price range: \$34.00—\$99.00.
Brand name: Juliette.
Product: Quadrasonic adaptors.
- Toshiba America Inc., 41-06 Delong St., Flushing, N.Y. 11355. Tel: (212) 939-7400. Pres.: Tony Sugisaki; Sales Mgr.: Terry Sexton; Adv. Dir.: Roger Probart.
Cartridge: (4 auto models) 8-tr.; (2 home models) 8-tr. Price range: \$59.95—\$199.95.
Cassette: (1 auto model); (7 portable models) 2 w/noise reduction system—IC in head. Price range: \$39.95—\$99.95.
Brand name: Toshiba.
Product: Quadrasonic adaptors.
- Toyo Radio Co. of America Inc., 1842-B W. 169 St., Gardena, Calif. 90247. Tel: (213) 321-4072. Sales Mgr.: Mark Itokawa; Sales: B. Nishimura; Adv. Mgr.: I. Sato.
Cartridge: (2 auto models) 8-tr.; (8 home models) 4 8-tr., 4 quadrasonic 8-tr.; (9 portable models) 8-tr. Price range: \$29.95—\$349.95.
Cassette: (1 home model); (1 portable model). Price range: \$149.95—\$179.95.
Brand name: Toyo.
Transcriber Co. Inc., Lower County St., Attleboro, Mass. 02703. Tel: (617) 222-3525. Pres.: Robert B. Pules-

ton; Sales Mgr. Bruce Butterworth
Cartridge: (4 home models) 8-tr. Price range: \$59.95—\$149.95
Brand name: Transcriber.
Triumph/General Time, 599 S. Wheeling Rd., Wheeling, Ill. 60090. Tel: (312) 541-3700. Gen. Mgr. Norman Symons, Mktg. & Sales Mgr. Floyd M. Devroy
Cartridge: (2 auto models) 8-tr. Price range: \$79.00—\$169.00
Cassette: (4 portable models)
Brand name: Triumph/General Time.
 Uher, see Martel Electronics
 Unisonic, see North American Foreign Trading.
Universal Research Labs. Inc., 2501 United Ln., Elk Grove Village, Ill. 60007. Tel: (312) 766-6900. Pres. W.E. Olliges; Sales Mgr.: E.L. Polanek, Adv. Mgr.: B.L. Schnur.
Cartridge: (1 home model) quadrasonic 8-tr. —discrete. Price \$129.50
Brand name: Universal.
V-M Corp., 305 Territorial Rd., Benton Harbor, Mich. 49027. Tel: (616) 925-8841. Pres.: Victor Miller; Sales Mgr. M.B. Cain; Adv. Mgr.: Robert Roth
Cartridge: (4 home models) 8-tr.
Cassette: (4 portable models) Price range: \$21.95—\$159.95
Brand name: V-M
Webcor Electronics (div. of U.S. Inds. Inc.), 59-50 Queens Midtown Expwy., Maspeth, N.Y. 11378. Tel: (212) 894-5150. Pres. M. Schulder; VP & Sales Mgr.: R.E. Barnes, Adv. Mgr. Mike Leb
Cartridge: (6 auto models) 4 8-tr., 2 quadrasonic 8-tr. —matrix, (15 home models) 12 8-tr., 3 quadrasonic 8-tr. —matrix; (1 portable model) 8-tr. Price range \$29.95—\$229.95
Cassette: (1 auto model), (2 home models); (5 portable models)
Brand name: Webcor.
Product: Quadrasonic adaptors
Weltron Co. Inc., 305 S. Dillard St., Durham, N.C. 27702. Tel: (919) 682-0333. Pres.: Charles A. Womack, VP Adv. Pratt Winston, Sales Mgr. Bob Eanes.
Cartridge: (2 auto models) 8-tr., (2 home models) 8-tr.; (2 portable models) 8-tr. Price range: \$59.95—\$199.95
Cassette: (1 portable model). Price. \$49.95.
Brand name: Weltron.
 Westbury, see Mercury
Westinghouse Electric Corp., Portable Prods. Div., Rt. 27 & Vineyard Rd., Edison, N.J. 08817. Tel: (201) 287-2000. Prod. Mgr.: R.E. Weichman, Adv. Dir: Ed Gezik.
Cartridge: (2 home models) 1 8-tr., 1 quadrasonic 8-tr. —matrix. Price range \$89.95—\$149.88.
Brand name: Westinghouse
Windsor Inds. Inc., 122 Dupont St., Plainview, L.I., N.Y. 11803. Tel: (516) 931-2100. Sales Mgr.: Mickey Hiller
Cartridge: (5 auto models) 8-tr.; (2 home models) 8-tr.; (3 portable models) 8-tr. Price range. \$24.95—\$79.95.
Cassette: (3 home models); (2 portable models). Price range \$24.95—\$79.95.
Brand name: Windsor
Product: Quadrasonic adaptors.
 Winthrop, see Soundesign.
 Wollensak, see 3M.
York Radio Corp., 15 Empire Blvd., South Hackensack, N.J. 07606. Tel: (201) 641-6800. Pres. Morris J. Feldman, Nat'l Sales Mgr. Marvin H. Fried.
Cartridge: (4 home models) 8-tr., (2 portable models) 8-tr. Price range \$49.99—\$159.99.
Cassette: (8 portable models). Price range \$19.95—\$89.95.
Brand name: York
Zenith Radio Corp., 1900 N. Austin Ave., Chicago, Ill. 60639. Tel: (312) 745-2000. Corp. Pres. John Nevin, Sales Corp. Pres.: Walter Fisher; Exec. VP J.D. Dougherty, Audio Prod. Mgr.: Robert McCarthy, Adv. Dir.: Gordon Hurt
Cassette: (1 home model), (5 portable models). Price range. \$19.95—\$280.00
Brand name: Zenith
Product: Quadrasonic adaptors

Castagna Electronics Corp., 835 Remsen Ave., Brooklyn, N.Y. 11236. Tel: (212) 385-7880. Pres.: John Castagna, Mktg. Mgr. Michael J. Ranalli.
Castle Lighting, 5420 McConnell Ave., Los Angeles, Calif. 90066. Tel: (213) 390-7745. Pres. & Gen. Mgr.: David Lang, Sales Mgr.: Fred Bednar.
Color Prod'ns by RockTronics Entertainment Lighting Inc., 22 Wendell St., Cambridge, Mass. 02138. Tel: (617) 354-4444. Pres.: Dr. Richard Iacobucci.
Curtis Electro Lighting Inc., 3210 Curtis Blvd., Mesquite, Tex. 75149. Tel: (214) 285-8871. Pres.: Leo Litner, VP. Marvin Rifkin, Sales Mgr.: Robert Mugridge.
Decora Inds. Inc., Ruth & Somerset Sts., Philadelphia, Pa. 19134. Tel: (215) 426-9700. Pres.: Robert H. Levitt; Gen. Mgr. Ted Liebman, Mktg. Dir.: Sam Blumberg.
Deelite Blacklite Corp., 5319 Fort Hamilton Pkwy., Brooklyn, N.Y. 11219. Tel: (212) 436-5551. Pres.: Mrs. Devora Klishna; Gen. Mgr.: David Klishna; Sales Mgr. Jack Klishna.
Edmund Scientific Co., 380 Edscorp Bldg., Barrington, N.J. 08007. Tel: (609) 547-3488.
Eico Electronic Instrument Co. Inc., 283 Malta St., Brooklyn, N.Y. 11207. Tel: (212) 272-1100.
Electronic Designers Inc., 86 Newtown Plaza, Plainville, N.Y. 11803. Tel: (516) 249-0481. Pres.: George Ipolyi; Sales Mgr.: Alan Sarfaty
Engineering Research, 1620 W. Colton Ave., Redlands, Calif. 92373. Tel: (714) 793-2444. Pres.: William J. Elliott; Gen. Mgr.: Joe Luzenski.
Hanna Mfg. Corp., Stafford Ave., Waterville, N.Y. 13480. Tel: (315) 841-4112. Pres. & Sales Mgr.: Edward A. Hanna; Gen. Mgr.: Walter F. Eichler.
Kliegl Bros. Lighting Inc., 32-32 48 Ave., Long Island City, N.Y. 11101. Tel: (212) 786-7474. Pres.: John H. Kliegl II, Gen. Mgr.: Peter Hasslacher; Sales Mgr.: Joel E. Rubin.

Branch: North Hollywood, Calif., 13400 Satcoy St. Zip. 91605. Tel: (213) 764-9990. Gen. Mgr.: Patrick Byrnes.
Lakeview Novelties Dist., 7307 N. Ridgeway Ave., Skokie, Ill. 60076. Tel: (312) 679-6262. Pres.: H. Perlman; Gen. Mgr.: J. O. Perlman.
Liberation Lights, 155 Michael Dr., Syosset, L.I., N.Y. 11791. Tel: (516) 364-1900. Mktg. Dir.: Royce Richard.
Maytronics, 1485 W. Garden of the Gods, Colorado Springs, Colo. 80901. Tel: (303) 598-6377. Pres.: Milo Moore; Gen. Mgr.: William Woods, Sales Mgr.: Mory Thompson.
Metro Sound (div. of RS Inds. Inc.), 11144 Weddington St., North Hollywood, Calif. 91601. Tel: (213) 877-5577. Pres.: Ralph Slotnick; Gen. Mgr.: Max Benezra; Sales Mgr.: Millie Mogel.
Provost Displays Inc., Dept. L, 618 W. 28 St., New York, N.Y. 10001. Tel: (212) 279-5770. Pres.: C. Provost; Sales Mgr., Larry Provost.
RockTronics, see Color Prod'ns.
Roxter Corp., 10-11 40 Ave., Long Island City, N.Y. 11101. Tel: (212) 392-5060. Pres.: L. Hochster, Sales Mgr.: H. Scian.
Shannon Luminous Materials Co., 7356 Santa Monica Blvd., Hollywood, Calif. 90046. Tel: (213) 876-2660. Gen. Mgr.: James R. Alburger.
Sheraton Electronics Co. Inc., 310 Fifth Ave., New York, N.Y. 10001. Tel: (212) 244-3718. Pres.: Herman Marsen.
Stroblite Co. Inc., 29 W. 15 St., New York, N.Y. 10011. Tel: (212) 255-5450. Pres.: O. Shatts; Gen. Mgr.: D. Bennett, Sales Mgr.: R. Anderson.
Wald Sound, 11131 Dora St., Sun Valley, Calif. 91352. Tel: (213) 875-0480.

MONDAY

APRIL						
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JUNE						
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1

APPOINTMENTS

8:00 _____

8:30 _____

9:00 _____

9:30 _____

10:00 _____

10:30 _____

11:00 _____

11:30 _____

12:00 _____

1:00 _____

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2:30 _____

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4:30 _____

5:00 _____

5:30 _____

memo to myself -

Next job opening interview a disabled vet FIRST!

manufacturers
of
environmental
lighting

A T C Inc., PO Box 25943, Los Angeles, California 90025, 1145 Glendon, West Los Angeles, Calif. 90024. Tel: (213) 879-1863. Pres. Rodney K. Scully
Bowman Leisure Inds. Corp., 116 South Ave., Garwood, N.J. 07027. Tel: (201) 789-2000
Brightco, 7351 Hazard Ave., Westminster, Calif. 92683. Tel: (213) 639-4107. Pres. F. G. Fabian; Sales Mgr.: Donald F. Rubin
Cabinets Inc., 413 Russell Dr., Meridian, Miss. 39301. Tel: (601) 485-8112. Pres.: R.J. Reetz
Capitol Stage Lighting Co. Inc., 509 W. 56 St., New York, N.Y. 10019. Tel: (212) 246-7770. Sales Mgr. John J. Ransom.

The President's Committee on Employment of the Handicapped
 Washington, D.C. 20210
 Billboard 1972-1973 International Music-Record Directory

international music-record section

ARGENTINA

Population: 23,983,000.
Rate of exchange: \$1 (US) = 10 pesos.
Holidays: January 1, Good Friday, Carnival Monday & Tuesday (40 days before Easter), May 1 (Labor Day), May 25 (Anniversary of the 1810 Revolution), June 20 (Flag Day), July 9 (Independence Day), October 12 (Discovery of America), December 25 & important Christian holidays.

● record manufacturers / distributors / importers

A S I, see Microfon.
 Ala-Nicky, see BGM.
 Archiv, see Phonogram.
 Ariel, see Famous.
 B G M Industrias del Disco SA, Gibson 3975, Buenos Aires. Tel: 922-9561/7389.
Labels: (Owned) Ala-Nicky, Galatea, Guaira, Magenta, Regina; (distributed) Embassy, H&R, Trio.
 Belter, Sarmiento 1721, Buenos Aires. Tel. 40-7464.
 C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel: 922-4041. VP: Juan Truden; Comm'l Mgr.: Hecio Cuomo; Sales Mgr.: Ricardo Taverna.
Labels: (Owned) CBS, Harmony, Odyssey; (represented) Abbott (USA), Alshire (USA), Arion (France), Barnaby (USA), Bernal (USA), Cartwheel (USA), Clan Celentano (Italy), Clave (USA), Columbia (Spain), Discophon (Spain), Douglas (USA), Entrance (USA), Fillmore (USA), Freddie (USA), Kinetic (USA), Le Cam (USA), Lozano (Mexico), Metromedia (USA), Monument (USA), New Design (USA), PIR (USA), Palette (Belgium), Plaza (Brazil), Producciones Astarte (Spain), Promus (Venezuela), SEMI (France), Sondor (Uruguay), Sonet (Sweden), Spindizzy (USA), TMI (USA), UPC (UK), Zarape (USA).
 Calesita, see Surco.
 Camden, see RCA.
 D G G, see Phonogram.
 Disc Jockey SAIC, Pedro Goyena 72, Buenos Aires. Tel: 92-7700/8200/9090. Pres.: Manuel Rodriguez Lugue.
Labels: (Owned) Disc Jockey; (represented) Continental (Brazil), Ekipo (Spain), International Show (France), El Virrey (Peru).
 Embassy, see BGM.
 Famous, Venezuela 4131, Buenos Aires. Tel 93-2651.
Labels: (Owned) Ariel; (represented) EMI (UK), Imperial (Brazil), Musidisc (Brazil), Nilser (Brazil), Pathe-Marconi (France).
 Fania Argentina, see Pagoda.
 Fans, see Surco.
 Fermata Prod'nes, Marcelo T de Alvear 1573, Buenos Aires. Tel: 44-5000. Co-Pres Enrique Lebendiger, M. S. Brenner.
Labels: (Owned) Fermata; (represented) B&C (UK), Beverly Hills (USA), DJM (UK), Fermata do Brasil (Brazil), Font-Cetra (Italy), Hallmark (UK), Premier (Brazil), Prosadis (France), RGE (Brazil), Ranwood (USA), Som/Major (Brazil), Transatlantic (UK), Young (Brazil).
Int'l reps.: Chile (Industria de Radio & TV), Colombia (Sonolux), Ecuador (J.D. Feroud, Guzman), Mexico (Fermata), Panama (Istmenos), Peru (Industrial Sono Radio), Uruguay (EDISA), Venezuela (Promus).
 Fontana, see Phonogram.
 Galatea, see BGM.
 Guaira, see BGM.
 H & R, see BGM.
 Harmony, see CBS.
 Heliodor, see Phonogram.
 I E M, see Odeon.
 M G M, see Phonogram.
 Magenta, see BGM.
 Marpar, see Ver-Clark.
 Martin Fierro, see Ver-Clark.
 Mercury, see Phonogram.
 Microfon Argentina SrL, Sarmiento 1983, Buenos Aires. Tel 40-972B, 49-612B, 45-4797. Pres. Mario Ruben Kaminsky. VP: Norberto Kaminsky; Sales Mgr.: Osvaldo Guerra.
Labels: (Owned) Microfon. ASI, (represented) Audio Fidelity (USA), DCM (Mexico), Tropical (Colombia).
Int'l reps.: Bolivia (Discolandia, Dueri), Chile (Asfona), Colombia (Tropical), Ecuador (IFESA), Mexico (DCM), Peru (FTA).
 Music Hall, see Sicamericana.
 Neptuno, see Ver-Clark.
 Odeon (Industrias Electricas & Musicales) SAIC, Mendoza 1660, Buenos Aires. Tel: 781-4060, 781-4069. Mng Dir.: Alan Angus Campbell. Gen. Mgr.: George William Ferguson; Sales Mgr.: Jorge Miran.
Labels: (Owned) Odeon, Odeon Pops, Parlophone, (represented) A&M (USA), Belter (Spain), Capitol (USA), London (USA), Vogue (France).
 Odeon Pops, see Odeon.
 Odyssey, see CBS.
 Opus, see Surco.
 Pagoda Recs., Ayacucho 983-2A, Buenos Aires. Tel: 41-4244. Pres.: Elena Magac.
Labels: (Owned) Fania Argentina, Pagoda, (represented) Accion (Spain), Disc AZ (France), Top Tape (Brazil).
 Papillon, see Surco.
 Parlophone, see Odeon.

Philips, see Phonogram.
 Phonogram SAIC, Moreno 2038, Buenos Aires. Tel 48-7709/5524, 47-3622. Mng Dir.: John Lear; Sales Mgr.: Americo Severini.
Labels: (Owned) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Verve, (represented) Bell, Buddha/Kama Sutra, Colossus, Walt Disney (all USA).
 Polydor, see Phonogram.
 Prodisa SrL (Productores de Discos Asociados), Culpina 375, Buenos Aires. Tel 612-5107/4873. Gen. Mgr.: Jorge Cesar Esperon, Mgr.: Facundo J. Martinez, Sales Mgr. Luis Pissolito.
Labels: (Owned) Promusica, Tonodisc; (distributed) Qualiton, (represented) Project 3 (USA).
 Promusica, see Prodisa.
 Qualiton, see Prodisa.
 Quinto, see Sicamericana.
 R C A SAIC, Paroissien 3960, Buenos Aires Tel 70-4171. Pres.: Adolfo Pino; Admin. Mgr.: Esteban Falces; Sales Mgr.: Manuel Silva.
Labels: (Owned) RCA, Camden, Red Seal, Victrola, Vik; (represented) Ariola (Spain), Fantasy (USA), MCA (USA), Ri-Fi (Italy), Tamla/Motown (USA), Zafiro (Spain).
 Red Seal, see RCA.
 Regina, see BGM.
 Ritmo, see Sicamericana.
 Sheraton, see Sicamericana.
 Sicamericana SACIFI, J.E. Uriburu 40/42, Buenos Aires. Tel 48-8501/9807. Pres. Nestor N. Selasco.
Labels: (Owned) Music Hall, Ritmo, Sheraton, (distributed) Quinto; (represented) Acta (USA), Copacabana (Brazil), Dot (USA), Durium (Italy), Erato (France), Festival (France), Hispavox (Spain), King (Japan), Musan (Mexico), Paramount (USA), Pye (UK), Reprise (USA), Roulette (USA), Steed (USA), Vanguard (USA), WEA group (USA).
 Surco Industrias Musicales SrL, Tucuman 439, Buenos Aires. Tel 32-0123. Mgrs.: Enrique Inberri, Atilio Suva.
Labels: (Owned) Calesita, Fans, Opus, Papillon, (represented) Elite Special (Switzerland), Family (USA), Papillon (Switzerland), Request (USA), Telefunken (Germany), Vox (USA).
 Tema, see Trova.
 Ten Recs SrL, Florida 520, Rm 524, 5th Fl., Buenos Aires A&R Dir.: Walter Thiers.
Labels: (Owned) Ten, Zoom, (represented) Aleluya (Mexico), Ars Polona (Poland), Futura (France), Mallarmi Prod'nes (Uruguay), Master Jazz Rec'gs (USA), Mio Int'l (USA).
 Tolima, Montevideo 1178, Buenos Aires. Tel 41-8573.
Labels: (Owned) Tolima, (represented) Equipe (Brazil), La Discoteca (Colombia), Victoria (Venezuela).
 Tonodisc, see Prodisa.
 Trio, see BGM.
 Trova Industrias Musicales SA, Cangallo 4378, Buenos Aires. Tel 86-2806. Gen. Mgr.: Alfredo Radoszynski, Sales Mgr.: Juan Carlos Menna.
Labels: (Owned) Tema, Trova, (represented) Carnaby (UK), Concert-Disc (USA), Counterpoint (USA), Everest (USA), Som Livre (Brazil).
Int'l reps.: Brazil (Companhia Brasileira de Discos Phonogram, Fermata, Som Livre), Colombia (Sonolux), France (Pathe-Marconi), Japan (Victor), Peru (Industrial Sono Radio), Uruguay (Clave).
 Ver-Clark Fonografica, Chile 1529, Buenos Aires. Tel 38-0621.
Labels: (Owned) Marpar, Martin Fierro, Neptuno, (represented) Marfer (Spain), Chaco Boreal (Paraguay).
 Verve, see Phonogram.
 Victrola, see RCA.
 Vik, see RCA.
 Zoom, see Ten.

● independent record producer

Meyer & Beytelman & Assocs., Corrientes 1135, 7th fl., Buenos Aires. Tel: 35-6541. Mgr.: Carlos Grossman, Prod'r.: Martin Meyer, Gustavo Beytelman.

● music publishers

Acorde (Ed.), see Edami.
 Edami (Ed. Argentina de Musica Int'l), Lavalle 1494, Buenos Aires. Tel 40-1613.
Affiliate: Ed Acorde.
Int'l firms represented: EMMI (Mexico), Peer (USA), PHAM (Mexico), SEMI (France), Southern (Italy, Spain, UK, USA).
 Edifon SrL, Av. Corrientes 1922, Rm 121, 12th fl., Buenos Aires. Tel 49-2776. Pres. Norberto Kaminsky; Gen. Mgr.: Rolando Pedrobatis.
 Fermata (Eds. Int'les), Marcelo T de Alvear 1573, Buenos Aires. Tel 44-5000. Gen. Mgr.: M.S. Brenner.
 Korn SAIC (Ed. Musical), Av. Cordoba 1351, 2nd fl., Buenos Aires. Tel 44-0611/5142/9798. Gen. Mgr.: Mrs. Nelida Lopez French.
Int'l affiliate: Intersong (worldwide).
 Lagos (SADAIC), Talcahuano 63B, Buenos Aires. Tel 40-3746.
 Melograf SrL (div. of CBS Int'l), Paraguay 1583, Buenos Aires. Tel 41-2134. Gen. Mgr.: Howard Dean McCluskey.
Affiliates: Eds. Mundo Musical SrL.
Int'l firms represented: Big Sky, Blue Seas/Jac. Doors, Petra, Prophet/Stonebridge, Screen Gems/Columbia, Tree, Tuna Fish, Valando, Warner Bros. (all USA).

Int'l reps.: Australia (April), Brazil (ELAM, Mundo Musical), Canada (April/Blackwood), Costa Rica (Mundo Musical), France (April), Germany (April), Israel (April), Italy (April), Japan (April), Mexico (Mundo Musical), Netherlands (April), Sweden (April), UK (April), USA (April/Blackwood).
 Edwin H. Morris SA (Ed.), Av. Belgrano 1478, Buenos Aires. Tel 48-5524.
 Mundo Musical (Eds.), see Melograf.
 Odeon (Ed. Musical), Mendoza 1660, Buenos Aires. Tel 49-1851.
Affiliate: Ed. Ultramoderna.
Int'l firms represented: Ardmore & Beechwood (UK, USA).
Int'l reps.: UK (Ardmore & Beechwood), USA (Beechwood).
 Pamsco (SADAIC), Lavalle 2656, Buenos Aires. Tel: 88-2628.
 Pirovano (SADAIC), Pasco 1267, Buenos Aires. Tel: 23-0275.
 Puma SrL, Culpina 375, Buenos Aires. Gen. Mgr.: Lila T. Nunez.
 Relay SAIC (Eds. Musicales), Paroissien 3960, Buenos Aires. Tel: 70-4171. Pres. Adolfo Pino. Gen. Mgr.: Beatriz Lupo de Galizia.
Int'l firms represented: ATV-Kirshner (UK), Erasmus (USA), Lee Hazlewood (USA), Jondora (USA), Rondor group (USA), Tembo (UK).
Int'l reps.: Worldwide (RCA affiliates).
 Ricordi Americana (SADAIC), Cangallo 1558, Buenos Aires. Tel 40-9841.
 Ultramoderna (Ed.), Tel 46-0751. See Odeon.
 Universal Films Argentina SA, Cinematografica & Musical, Av. Belgrano 1478, Buenos Aires.
Int'l firm represented: MCA (USA).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion Wagneriana de Buenos Aires. Santa Fe 1243, Buenos Aires.
 Collegium Musicum de Buenos Aires, Libertad 1630, Buenos Aires.
 Comar (Corporacion Musical Argentina), Montevideo 641, Buenos Aires.
 Mozarteum Argentino, Rodriguez Pena 1982, Dept. 2, Buenos Aires.

LICENSING ORGANIZATION, MUSIC

S A D A I C (Sociedad Argentina de Autores & Compositores de Musica), Lavalle 1547, Buenos Aires (Mechanical & performing rights).

PLATING & PROCESSING PLANT

C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel 922-4041. VP: Juan Truden, Comm'l Mgr.: Hecio Cuomo, Sales Mgr.: Ricardo Taverna.

PRESSING PLANTS

C B S SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel. 922-4041. VP: Juan Truden, Comm'l Mgr.: Hecio Cuomo; Sales Mgr.: Ricardo Taverna.
 Galvadis, 11 de Setiembre 481, Ciudadela, Buenos Aires.
 Odeon SAIC (Industrias Electricas & Musicales), Mendoza 1660, Buenos Aires. Tel: 781-4060, 781-4069.
 Phonogress, Perito Moreno 235, Temperley, Buenos Aires.
 Plastigal, Francisco Bilbao 2428, Buenos Aires.

RECORDING STUDIOS

Estudios Ion SAICF, Hipolito Yrigoyen 2519, Buenos Aires. Tel 47-1512. Pres. & Gen. Mgr.: Fernando Gelbard; Chief Eng. Osvaldo Acedo.
 Phonogram SAIC, Moreno 2038, Buenos Aires. Tel 48-7709/5524, 47-3622. Mng Dir.: John Lear; Sales Mgr.: Americo Severini.
 Sicamericana SACIFI (1952), J.E. Uriburu 40-42, Buenos Aires. Tel 46-9800. Pres.: Nestor N. Selasco; Chief Eng. Pablo Beillard.

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 Cable: Autoradio, Baires**

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American Rec'g SACIFIA, Manuela Pedraza 2649/51, Buenos Aires. Tel: 701-2159, 701-8954. Cable: AUTORADIO.
Configurations: Cartridge 8-tr., cassette & open reel. (SEE ADVERTISEMENT)
 Estudios Ion SAICF, Hipolito Yrigoyen 2519, Buenos Aires. Tel: 47-1512. Pres. & Gen. Mgr.: Fernando Gelbard; Chief Eng.: Osvaldo Acedo.
Configuration: Cassette.
 Kenia, Emilio Mitre 1851, Buenos Aires.
Configuration: Cartridge.
 Phonogram SAIC, Moreno 2038, Buenos Aires. Tel: 48-7709/5524, 47-3622. Mng. Dir.: John Lear; Sales Mgr.: Americo Severini.
 South American Electric Co., Cordoba 657, Buenos Aires. Tel: 392-3845, 32-5596.

● manufacturer of record & tape dealer accessories & supplies

CBS SAICF (Discos), Emilio Mitre 1819, Buenos Aires. Tel: 922-4041. VP: Juan Trudner; Comm'l Mgr.: Hecio Cuomo; Sales Mgr.: Ricardo Taverna.
Product: Catalog servs.

AUSTRALIA

Population: 14,000,000.
Rate of exchange: \$1 (US) = 0.83 Australian dollar.
Holidays: January 1 (New Year's Day), January 31 (Australia Day), Good Friday, Easter Saturday, Easter Monday, Easter Tuesday, April 25 (Anzac Day), June 5 (Queen's Birthday—Vic.), June 12 (Queen's Birthday—NSW), December 25 (Christmas), December 26 (Boxing Day).

RECORDS:

Average retail price per record: LPs—\$5.95 (Australian); singles—\$1.10 (Australian). Mrs. Jan Murray

● record manufacturers / distributors / importers

A T A Sound Studios Pty. Ltd., 96-98 Glebe Point Rd., Glebe, NSW. Tel: (02) 660-3466. Mng. Dir.: Col Joyce. Gen. Mgr.: Max Moore; Sales Mgr.: Kevin Jacobsen.
Label: (Owned) ATA (distributed by Festival).
 Albert Prod'ns, see EMI.
 Allans Music (Australia) Pty. Ltd., 276 Collins St., Melbourne, Vic. Tel: (03) 63-0451. Mng. Dir.: A. G. Mitchell. Music Dir.: R. E. Bare. Rec. Mgr.: Miss P. Fernman.
 Int'l branch: England.
Imports & distributes: All labels.
 American Rec. Imports. Tel: (02) 80-6631. (Importer/Exporter). See Delron.
 Angel, see EMI.
 Archiv, see Phonogram.
 Astor, see Radio Corp.
 Atlantic, see WEA.
 Australia Country, see M7.
 Australian Rec. Co. Ltd. PO Box 267, Darlinghurst; 11 Hargrave St., East Sydney, NSW 2010. Tel: (02) 31-0255. Cable: COLRECORD.
Label: (Owned) CBS
 Austrans Dist'g Co. Pty. Ltd., 30 Railway Parade, Granville, NSW 2142. Tel: (02) 80-6334. Mgr.: Ken Stanton. (Importer/Exporter). See Record Dis. (Australia) Pty. Ltd.
 Axis, see EMI.
 Banner, see Dal Myles.
 Blue Bird, see RCA.
 Blue Rock, see Phonogram.
 C B S, see Australian Rec. Co.
 Camden, see RCA.
 Canaan, see Sacred
 Capitol, see EMI.
 Carina Co. Pty. Ltd., 2 Northcote St., St. Leonards, Sydney, NSW 2065. Tel: (02) 43-5056. Pres. & Gen. Mgr.: M. Kulakowski; Sales Mgr.: E. Bernard.
Labels: (Owned) Carina; (represented) America (France), Ariola (Germany), Baccarola (Germany), Barclay (France), Belter (Spain), Bovema (Netherlands), EMI Italiana (Italy), Electrola (Germany), Elite Special (Switzerland), Eurodisc (Germany), Fiesta (USA), Font-Cetra (Italy), French Festival (France), Hansa (Germany), Maritim (Germany), Metronome (Germany), Monitor (USA), Musidisc (France), Pathe-Marconi (France), Rhenus (Germany), Ri-Fi (Italy), C.N. Road (Netherlands), Salem (New Zealand), Starlet (Germany), Telefunken (Germany), Turnabout (USA), Vedette (Italy), Vox (USA).
 Int'l rep.: New Zealand (New Zealand Rec. Prod'ns).
 Carnegie, see Spin.
 Cascade, see Delron.
 Casino, see Delron.
 Chart, see Festival.
 Citadel, see Spin.
 Clarion Recs., 130A Glyde St., Mosman Park, WA. Tel: 3-3491. Pres.: Martin Clarke. (Distributed by Festival).
 Columbia, see EMI.
 Concert Rec'g, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189. Mgr.: John Light.
Labels: (Owned) Concert, Moonlight.
 D G G, see Phonogram.

Delron Recs. (div. of Ibnate & Co. Pty. Ltd.), PO Box 64, 10-14 W. Parade, West Ryde, NSW 2114. Tel: (02) 80-3193/6334. Pres.: Brian P. Flaherty; VP: Brian Keneally.
Labels: (Owned) Delron, Cascade, Casino, Solid Gold; (distributed) Dewdrop, Peter Pan, Tiny Tot; (represented) DDG, Rikatik, Vee Jay (USA).
 Dewdrop, see Delron.
 Dial, see Phonogram.
 Diaphon, see W&G.
 Du Monde, see World of Sound & Festival.
 EMI (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 2-0912. Mng. Dir.: K. A. C. East. Rec. Div. Mgr.: C. R. Barlow; Repertoire Mgr.: W. I. Robertson.
Branches: Bowden, SA, 105 Port Rd. Mgr.: M. McCowan—Hawthorn, Vic., 109-123 Burwood Rd. Mgr.: J. A. Clements—Highgate, WI, 457 Beaufort St. Mgr.: C. Hebbard—Fortitude Valley, Qld., 83 Robertson St. Mgr.: R. E. Caves.
Labels: (Owned) Angel, Axis, Capitol, Columbia, His Master's Voice, Parlophone, World Rec Club. (distributed) Albert Prod'ns; (represented) ABC/Dunhill group (USA), Apple (UK), Asylum (USA), Beatt Int'l (UK), Buena Vista (USA), Cream (USA), Daybreak (USA), Decca group (UK), Electrola (Germany), Motown group (USA), Neighborhood (USA), Pathe-Marconi (France), RAK (UK), Sovereign (UK), Toshiba (Japan), Viking (New Zealand).

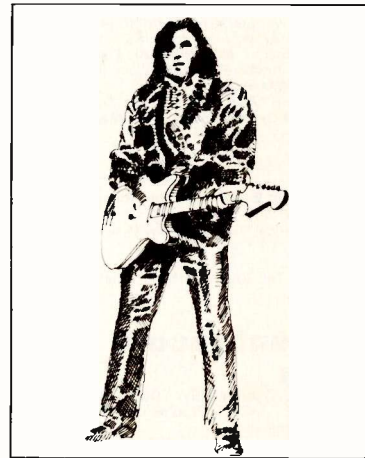
E M I (Australia) Ltd.,

301 Castlereagh St., Sydney NSW. Tel: (02) 2-0912. Telegrams-Cables: EMITRON SYDNEY; Telex AA24182. Mng. Dir.: K.A.C. East; Rec. Div. Mgr.: R.E. Caves; Branches: Bowden SA., 105 Port Rd., Mgr.: M. McCowan; Hawthorn, Vic., 109-123 Burwood Rd. Mgr.: C.E. Hebbard; Fortitude Valley, Qld., 83 Robertson St. Mgr.: D. Stralzer; Belmont WA., 90/94 Daly St. Mgr.: R.I. Fitzling. **Labels:** (Disc-Cassette-8 tr. Cartridge): (Owned) Angel, Axis, Columbia, Harvest, HMV, Parlophone, Regal, Stateside, Waverley, (represented): Albert Productions (Sydney), ABC/Dunhill Group (USA), Apple (UK), Asylum (USA), Capitol (USA), Decca/London Group (UK), Disneyland/Buena Vista (USA), Electrola (Germany), Melodiya (USSR), Motown Group (USA), Neighborhood (USA), Pathe-Marconi (France), Purple (UK), Rak (UK), Sovereign (UK), Starday (USA), Toshiba (Japan), T-Rex (UK), Viking (New Zealand).

Elektra, see WEA.
 Fable Rec. Co. Pty. Ltd., 180 Bank St., South Melbourne, Vic. 3205. Tel: (03) 69-4626. Mng. Dir.: Ron Tudor.
Labels: (Owned) Fable (distributed by Tempo Rec. Sales), (represented) David Mackay (UK).
 Int'l reps.: UK (David Mackay), USA (Sire).
 Festival Rec. Pty. Ltd., PO Box 16, Festival House, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Sales Mgr.: Noel W. Brown.
 Int'l branches: England, New Zealand.
Labels: (Owned) Festival, Infinity, Interfusion, (distributed) ATA, Chart, Clarion, Du Monde, Spin, Sunshine, Violets Holiday, (represented) A&M (USA), A&R (USA), Abnak (USA), Accent (USA), Ad-Rhythm (Europe), Amaret (USA), Ariola (Europe), Avco Embassy (USA), B&C (Europe), Barclay (Europe), Blue Thumb (USA), Canadian Music (Canada), Carnaby (Europe), Chart (USA), Crescendo (USA), DJM (Europe), Daffodil (Canada), Dore (USA), Double Shot (USA), Egg (UK), Elite (Europe), Emerald (Europe), Eurovox (Europe), Famous (USA), Fantasy (USA), Festival Int'l (Europe), Rolf Harris Ent's (Europe), Hispavox (Europe), Hot Wax (USA), Invictus (USA), Island (Europe), Just Sunshine (USA), King (Japan), LHI (USA), Laurie (USA), Metromedia (USA), Monument (USA), Much Prod'ns (Canada), Musicor (USA), Negrarm-Delta (Europe), Outburst (USA), Panorama (USA), Paramount/Dot (USA), Paula (USA), Penny Farthing (Europe), Productions Hypopotam (Europe), Project 3 (USA), Ranwood (USA), Riviera (Europe), Royal American (USA), SSS Int'l (USA), Scepter (USA), Spark (Europe), Steady (USA), Steed (USA), Stereo Dimension (USA), Sun (USA), Trojan (Europe), Transatlantic (Europe), 20th Century-Fox (USA), United Artists (USA), Viva (USA), Vogue (Europe), Wallis Original (USA).
 Int'l reps.: Canada (A&M, Much Prod'ns), Japan (King), Netherlands (Negrarm-Delta), Norway (Nordisc), Philippines (Dyna Prods.), Singapore (Cosdel), Spain (Hispavox), UK (A&M, Polydor, United Artists), USA (A&M, Beverly Hills, Fantasy, United Artists, White Whale).
 Fontana, see Phonogram.
 Fontana Special, see Phonogram.
 Frog, see M7.
 Gem, see W&G.
 Generation, see Spin & Radio Corp.
 Green Corp. Ltd., 2a Waverley St., Bondi Junction, NSW 2022. Tel: (02) 389-8733. Dir.: Stephen Green (Importer—tape).
 Havoc, see Southern.
 Heliodor, see Phonogram.
 His Master's Voice, see EMI.
 In, see W&G.
 Infinity, see Festival.
 Interfusion, see Festival.
 Intrepid, see Phonogram.
 Karussell, see Phonogram.
 Leo the Lion, see Phonogram.
 Light, see Sacred.
 Limelight, see Phonogram.
 Lionel, see Phonogram.
 M C A, see Radio Corp.
 M G M, see Phonogram.
 M 7 Recs. Pty. Ltd., PO Box 516, Manhattan Centre, 107 Walker St., North Sydney, NSW 2060. Tel: (02) 929-

5577. Cable EMSEVEN. Gen. Mgr. Ron Hurst. Mktg. Mgr.: Daryl Maskell.
Labels: (Owned) M7, Australia Country, Frog, Rainbow; (represented) GWP (USA), T-Neck (USA).
 Mercury, see Phonogram.
 Michaelis Bayley Trading (div. of Michaelis Bayley Australia Ltd.), 150 Buckhurst St., South Melbourne, Vic. 3205.
Branch: Adelaide, SA, 31 Gilles St. Tel: (082) 8-6747.
 Moonlight, see Concert.
 Dal Myles Ent's. (div. of Damyn Holdings Pty. Ltd.), 694-696 Pittwater Rd., Brookvale, NSW 2100. Tel: (02) 939-2433. Pres.: Dal Myles; Gen. Mgr.: Robert A. Gunn.
Label: (Owned) Banner
 Myrrh, see Sacred.
 Nicholson's Pty. Ltd., 416 George St., Sydney, NSW 2065. Tel: (02) 25-1641. Mng. Dir.: B. G. Grant; Gen. Mgr.: N. J. Chambers. (Distributor).
 Parlophone, see EMI.
 Peachtree, see Phonogram.
 Peter Pan, see Delron.
 Philips, see Phonogram.
 Phonogram Pty. Ltd., 200 Goulburn St., Sydney, NSW 2000. Tel: (02) 211-1577. Gen. Mgr.: R. Barlow, Sales Mgr. R. Cooley.
Labels: (Owned) Archiv, Blue Rock, DGG, Fontana, Fontana Special, Heliodor, Intrepid, Karussell, Leo the Lion, Limelight, Lionel, MGM, Mercury, Philips, Polydor, Smash, Tip, Verve, Verve/Forecast, Wing; (distributed) Dial, Peachtree, Vertigo, Wayside; (represented) Ades (France), Alegre (USA), Amos (USA), Amsterdam (USA), Ardent (USA), Bell (USA), Bethlehem (USA), Big Tree (USA), BluesTime (USA), Buddha (USA), CTI (USA), Caedmon (USA), Chansma (USA), CoBurt (USA), Colossus (USA), Curton (USA), Dig (USA), Eleuthera (USA), Enterprise (USA), Federal (USA), Flying Dutchman (USA), Gospel Truth (USA), Heritage (USA), Kama Sutra (USA), King (USA), Ko-Ko (USA), Kudu (USA), L&R (USA), Mardi Gras (USA), Merlin (USA), Mikim (USA), Pace (USA), Pavilion (USA), People (USA), Philly Groove (USA), Reggae (USA), Respect (USA), Ricordi (Italy), Roulette (USA), Sire (USA), Skye (USA), Spring (USA), Stax (USA), Swinger (USA), TA (USA), Tico (USA), Track (USA), Volt (USA), Weiss (USA), We Produce (USA), Windfall (USA), Astra, Bronze, CMC, DCP, Dandelion, Fass, Front Page, Hot Water, Kass, Marmalade, Metro, Nephtha, Palacio, Reaction, Riverside, Romar, Storyville, Trend.
 Polydor, see Phonogram.
 R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 88-5444.
Labels: (Owned) RCA, Camden, Blue Bird, Victor, Victrola, Vintage; (represented) Gregar (Canada), Mega (USA), Neon (UK), Poppy (USA).
 Radio Corp. Pty. Ltd., 1090-1140 Centre Rd., Clayton, Melbourne, Vic. Tel: (03) 544-2444. Gen. Mgr.: Neville C. Smith; Sales Mgr.: Terry Howard.
Labels: (Owned) Astor, (distributed) Generation, MCA, Sweet Peach; (represented) Alshire (USA), Brunswick (USA), Decca (USA), Europa (Germany), Everest (USA), Golden Hour (UK), Janus (USA), Kapp (USA), MCA (UK), Pye (UK), Rediffusion (UK), Somerset (Germany), Uni (USA), Vanguard (USA), Vocalion (USA), Westbound (USA).
 Rainbow, see M7.
 Ramrod, see Johnny Rebb.
 Johnny Rebb Ent's. Pty. Ltd., 377A Gardeners Rd., Rosebery, NSW 2018. Tel: (02) 669-6962, 667-2847. Pres.: Johnny Rebb; Gen. Mgr.: Syd McDonagh.
Label: (Owned) Ramrod.
 Record Dis. (Australia) Pty. Ltd., 32 Railway Parade, Granville, NSW 2142. Tel: (02) 637-3087. Cable: IBNATE. Sydney, Sales Mgr.: Ken Stanton.
Labels: (Distributed) Classical Rec. Club, Classical Recs. (Australia), Astrid, Childrens Recs. (Australia), Kendall, Reef.
 Red Riding Hood, see W&G.
 Reprise, see WEA.
 Sacred Recs. (NZ) Ltd., PO Box 216, Broadway, Brisbane, Qld.
Home office: USA.
Labels: (Owned) Sacred, Canaan, Light, Myrrh, Sword, Word.
 Scala Rec Import Co. Pty. Ltd., Alderson Bldg., 504-520 Pacific Hwy., St. Leonards, NSW Tel: (02) 48-0248. (Importer).
 Smash, see Phonogram.
 Solid Gold, see Delron.
 Southern Recs. (div. of Philipp's Southern Trading P/L), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D. M. Allen. Sales Mgr.: R. de Gruchy.
Labels: (Owned) Southern, Havoc; (represented) Amadeo (Austria), Wahoo (USA).
 Sparmac Recs., 21 Fairlight Crescent, Fairlight, Sydney, NSW.
 Spin Prod'ns Pty. Ltd., 13 Cleg St., Artarmon, NSW 2064. Tel: (02) 439-1222. Gen. Mgr.: A. W. Thompson.
Labels: (Owned) Spin (distributed by Festival), Carnegie, Citadel, Generation.
 Int'l rep.: Benelus (Negrarm).
 Sunshine, see Festival.
 Supreme Prod'ns (South East Asia) Ltd., PO Box 216 Broadway, Brisbane, Qld. Pres.: Paul Mickelson.
 Int'l branch: New Zealand.
Label: (Owned) Supreme.
 Swaggie, see W&G.
 Sweet Peach Recs., 6/617 New South Head Rd., Rose Bay, NSW. Tel: 36-1346. Pres.: P. Coleman. Gen. Mgr.: D. Whitburn. (Distributed by Radio Corp).
 Int'l branch: USA.
 Sword, see Sacred.
 Tiny Tot, see Delron.
 Tip, see Phonogram.
 Vertigo, see Phonogram.
 Verve, see Phonogram.
 Verve/Forecast, see Phonogram.
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Jazz Club, see Palette.

Kalliope, see Inelco.

Karussell, see Polydor.

Kuckuck, see Polydor.

Leman & Gorle (Ets.) SprL, 52 Av. Notre Dame de Lourdes, Brussels 9. Tel: (02) 27-33-72.

Labels: (Owned) Alpha, Monumenta Belgicae Musicae—MBM; (represented) Argo (UK), Edici (France), L'Oiseau Lyre (UK).

Int'l reps.: Netherlands (Negram-Delta), Switzerland (Musikverlag zum Pelikan).

Leo, see Hebra.

M G M, see Polydor.

Markal, see EMI.

Mercury, see Phonogram.

Meteor, see Hebra.

Micro, see Ranch.

Monopole Recs., 7 Kwadenplasstr., Heist o/d Berg. Tel: (015) 216-25.

Labels: (Owned) Dancing, Passe Partout.

Monumenta Belgicae Musicae—MBM, see Leman & Gorle.

Music For Pleasure Belgium NV, Montenegrostr., 1060 Brussels. Tel: (02) 37-21-03, 37-26-96. Gen. Mgr.: Mr. VandeKerckhove.

Musique Royale, see Polydor.

New Music Corp., see Hebra.

Odeon, see EMI.

Olympia, see Cobedi & Anvers Radio.

Omega, see Fonior.

Palette Recs., 8 Rue Fernand Neuray, 1060 Brussels. Tel: (02) 44-48-40. Pres.: Felix Faecq; VP & A&R: Roland Kluger; Promo: Bart Van de Laer; Int'l: Ida Hallia.

Labels: (Owned) Palette (distributed by Polydor), Hurrah, Jazz Club, Sphinx, UP.

Int'l reps.: Argentina (CBS), Australia (Australian Recs.), Austria (Amadeo), Brazil (SOM), Costa Rica (CBS), Denmark (Dansk), Finland (Scandia), France (Festival), Germany (Polydor), Greece (Music Box), Italy (Fonit-Cetra), Japan (Nippon Columbia), Lebanon (Societe Libanaise du Disque), Mexico (Tizoc), Netherlands (Artone), New Zealand (Viking), Norway (Arne Bendiksen), South Africa (Teal), Spain (Belter), Sweden (Sonet), Switzerland (Polydor), Turkey (Odeon/Alguadis), UK (CBS, Fontana, Pye), USA (Kapp), Venezuela (Velvet).

Parlophone, see EMI.

Passe Partout, see Monopole.

Pathe, see EMI.

Pergola, see Phonogram.

Philips, see Phonogram.

Phonogram, 215 Rue Victor Hugo, 1040 Brussels. Tel: (02) 33-96-90. Gen. Mgr.: P. J. Lebbink; Sales Mgr.: C. Licoppe.

Labels: (Owned) Fontana, Mercury, Pergola, Philips, Spectrum, Vertigo; (distributed) Biram; (represented) Adele (France), B&C (UK), Carrere (France), Deesse (France), Fleche (France), Flying Dutchman (USA), Island (UK), Jay Boy (UK), Joy (USA), Mable Annie (USA), Penny Farthing (UK), President (UK), Theleme (UK), Uni (USA).

Pims, see Frankie.

Peter Plum Publ'ns, Galerie du Centre, Bloc 2, 1000 Brussels. Tel: (02) 11-52-29, 11-47-43. Pres.: Peter Plum.

Label: (Owned) Sugar Plum.

Polydor SA, 215 Rue Victor Hugo, 1040 Brussels. Tel: (02) 35-91-70. Pres.: Jules Sovet; Gen. Mgr.: Walter Holzappel; Sales Mgr.: Maurice Mertens.

Labels: (Owned) Polydor, Archiv, DGG, Heliodor, Karussell, MGM, Musique Royale, Tip, Verve; (distributed) Kuckuck, Palette; (represented) Ades (France), Astra (Canada), Battle (USA), Bell (USA), Blue Horizon (UK), Carlin Music (UK), Cube (UK), Dandelion (UK), Hispavox (Spain), Jazzland (USA), King (USA), Metro (USA), Ricordi (Italy), Riverside (USA), Sire (USA), Spring (USA), Stax (USA), T-Neck (USA), Volt (USA).

Promo, see Arcade.

Purple, see EMI.

Ranch, 90 Rue Gallait, Brussels 3. Tel: (02) 41-22-80. Cable: BENS MUSIC. Gen. Mgr.: Janine Bosmans.

Labels: (Owned) Micro, Ranch.

Regal, see EMI.

Regal Zonophone, see EMI.

Reward, see Arcade.

Ronnex & Teeny Recs. SprL, 23 Sainctelette Pl., 1080 Brussels. Tel: (02) 28-30-07. Pres.: A. Van Hoogten. Saturnus, see Discobell.

Schott Freres SprL, 30 Rue St. Jean, Brussels. Tel: (02) 12-39-80. Co-Pres.: O. & H. Junne; Sales Mgr.: J. J. Junne. (Distributor/Importer).

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Belinda, see Intersong.

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Bospel Music, see Bens.

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Debnar Music, see Bens.

Disco-Music, 50 Regentlaan, Brussels. Tel: (02) 13-39-45. Admin. Dir.: Werner Huys.

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Double Barrel Music, see Eurovox.

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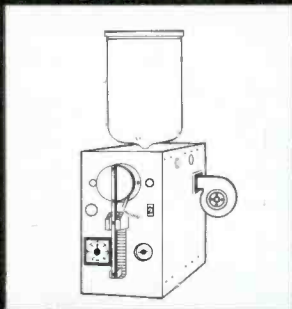
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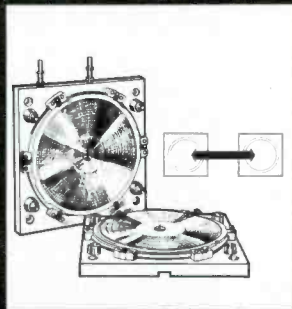
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PROMOTION & PUBLICITY

Brian Trust Music, 54A Victor Jacobslei, 2600 Berchem (Antwerp), Tel: (03) 39-54-91. Mng. Dir.: Louis deVries, Gen. Mgr: Bob Leonard; Sales Mgr: Christie deVries

Zoom Music, 36 Av. Bel-Air, 1180 Brussels, Tel: (02) 44-92-44. Gen. Mgr: Mike Hellawell.

RECORDING STUDIOS

Antwerpse Klankstudio (1968), Antwerpse Steenweg 389, 2710 Hoboken, Tel: (03) 27-04-68. Owner & Dir.: John Bernaerts; Studio Mgr. & Chief Eng.: L. Van Cortenberghe.

Cobedi (1945), Cortenberghe, Blvd. Maurice Lemonnier, 1000 Brussels, Tel: (02) 13-13-06. Pres.: Fernand Janssens; Chief Eng.: Pierre Neirinxk.

Fonior SA, 26-28 Quai des Charbonnages, 1080 Brussels, Tel: (02) 25-40-10. Owner: E.W. Pelgrims de Bigard, Studio Mgr: A.E. Palmans

Reward (1968), 470 Steenwinkelstr. Schelle by Antwerp Tel: (03) 87-58-07, 87-58-32. Studio Mgr.: Josef Clauwers; Chief Engs., Mixers & Re-mixers: Josef Clauwers, Ronald Sigo.

Sobedi (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels, Tel: (02) 13-13-07. Pres.: E.W. Pelgrims de Bigard; Gen. & Sales Mgr: Georges Martens.

Studio Madeleine (div. of World Music Co.) (1965), 13 Rue de la Madeleine, 1000 Brussels, Tel: (02) 12-40-04. Pres.: R.F. Faecq; Studio Mgr. & Chief Eng.: Roger Verbestel; Mixers: Roger Verbestel, Pierre Dupriez, Re-mixer: Pierre Lafon.

TAPE CUSTOM DUPLICATORS

Ampex SA, 2 Av. de Buret, Nivelles, Tel: (010) 32-67-25171. Telex: 18026-23730 Mfg. Mgr: J. Hardy

Home office: USA.
Fonior SA, 26/28 Quai des Charbonnages, 1080 Brussels, Tel: (02) 25-40-10. Pres. & Gen. Mgr: E.W. Pelgrims de Bigard.

● supplies**ENVELOPES & MAILERS**

Sobedi (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels Tel: (02) 13-13-07. Pres.: E.W. Pelgrims de Bigard; Gen. & Sales Mgr: Georges Martens.

JACKETS

Sobedi (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels Tel: (02) 13-13-07. Pres.: E.W. Pelgrims de Bigard; Gen. & Sales Mgr: Georges Martens.

LABELS

Sobedi (Societe Belge du Disque), 20 Blvd. Maurice

Lemonnier, 1000 Brussels, Tel: (02) 13-13-07. Pres. E.W. Pelgrims de Bigard; Gen. & Sales Mgr.: Georges Martens.

RECORDING STUDIO EQUIPMENT

Sansui Audio Europe SA, 53-55 Vestingstr. B-2000 Antwerp, Tel: (03) 31-56-63 VP & Mng. Dir. Noboru Kouchi; Sales Mgr: S. Terada.

Chief product: Four channel encoder/decoder.

RECORD PROCESSING MACHINERY

Fabeldis SA, 4-10 Rue Ste. Marie, B-1080 Brussels, Tel: (02) 25-65-01, 26-83-17. Owner: E.W. Pelgrims de Bigard; Sales Mgr: Ph. Cauwe

Chief product: Fabel presses, Fabelmix extruders, Fabelmo dies, Fabelbo record edging machines, Fabelcut magnetic cutting press for 7" (SEE ADVERTISEMENT)

SLEEVES

Eurovox Printing, 322 Pierstr., 2550 Kontich, Tel: (03) 87-65-11, 87-60-20. Pres.: Louis Van Rijnemanant, Plant Mgr: Michel Callens

Sobedi (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels, Tel: (02) 13-13-07. Pres.: E.W. Pelgrims de Bigard; Gen. & Sales Mgr: Georges Martens

● tape playback equipment

Belgo-Neerlandaise d'Electricite W. Leeuwijn SA, 108 Rue Hotel des Monnaies, Brussels 6, Tel: (02) 38-28-84

Brand name: National (Japan)

E M I (Electric & Musical Inds.) Belgium SA, 171 Blvd. Maurice Lemonnier, 1000 Brussels, Tel: (02) 12-98-15. Telex: 24-769. Cable: GRAMOPHONE. Mng. Dir. S.J. Robins.

Brand names: His Master's Voice (UK), JVC Nivico (Japan)

Inelco Belgium SA, 68 Chaussee de Vilvorde, 1120 Brussels, Tel: (02) 41-65-70. Gen. Mgr: P.J. Goemaere
Brand names: RCA (Japan, USA), Voxson (Italy).

BERMUDA

Population: 52,000.

Rate of exchange: \$1 (US) = 1.00 Bermudan dollar

Holidays: January 1, Good Friday, May 24 (Commonwealth Day), July 9 (Queen's Birthday), July 28 (Cup Match Day), July 29 (Somers Day), November 11 (Remembrance Day), December 25, 26.

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**Focus
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Jody Puropera**

General Managers:

**Hubert Terheggen
Jacques Verdonck**

Address:

**Avenue Lloyd George 11
1050 Brussels/Belgium
Telex: Publiradio 24247 Bru
Phone: 49.01.20**

BRAZIL

BULGARIA

CANADA

TAPE CUSTOM DUPLICATORS

A P G Gravacoes SA, PO Box 8458, Rua Funchal 314, Sao Paulo. Tel: 282-7955. Pres.: Alberto Pittigliani; Dir.: Sebastiao R. Bastos.
Ebrau (Ed. Brasileira Autores Unidos Ltda.), Rua Siqueira Campos 143, Loja 135, Rio de Janeiro. Tel: 255-4034.
Tapacar Gravacoes SA, Rua 17 Fevereiro 159, 1st fl., Rio de Janeiro. Tel: 260-5282.
Cartridge 8-tr. & cassette: CBS, Capitol, Continental London, Odeon, Philips, RCA, Top Tape.

supplies

ENVELOPES & MAILERS

C B S Ltda. (Grafica), Rua Sande 559, Vila Leopoldina, Sao Paulo. Tel: 260-0043. Mgr.: Evandro Ribeiro.

JACKETS

C B S Ltda. (Grafica), Rua Sande 559, Vila Leopoldina, Sao Paulo. Tel: 260-0043. Mgr.: Evandro Ribeiro.
Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone: 01310; Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Gen. Mgr.: Jose Vitale; Sales Mgr.: Afonso Vitale S.

LABELS

C B S Ltda. (Grafica), Rua Sande 559, Vila Leopoldina, Sao Paulo. Tel: 260-0043. Mgr.: Evandro Ribeiro.
Gravacoes Electricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.
Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone 01310; Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Gen. Mgr.: Jose Vitale; Sales Mgr.: Afonso Vitale S.

POLYETHYLENE BAGS

Gravacoes Electricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.
Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone: 01310; Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Gen. Mgr.: Jose Vitale; Sales Mgr.: Afonso Vitale S.

SLEEVES

Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone: 01310; Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Gen. Mgr.: Jose Vitale; Sales Mgr.: Afonso Vitale S.

TAPE, BLANK LOADED

A P G Gravacoes SA, PO Box 8458, Rua Funchal 314, Sao Paulo. Tel: 282-7955. Pres.: Alberto Pittigliani, Dir.: Sebastiao R. Bastos.

manufacturers of record & tape dealer accessories & supplies

Gravacoes Electricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416. Pres.: Alberto J. Byington Neto, Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso. Product: Catalog servs.

BULGARIA

Population: B,436,000.
Rate of exchange: \$1 (US) = 3 leva
Holidays: January 1, May 1, 2 (Labor Day), May 24 (Education Day), September 9, 10 (National Day), November 7 (October Revolution).

record manufacturers / distributors / importers

Balkanton Rec., Haydoushka Polyana St., Sofia 12, Tel: 52-54-51, 52-52-00. Gen. Dir.: Alexander Jossifov; Trade Mgr.: Christo Nonov; Musical Dir.: Konstantin Dragnev; Art Mgr.: Dyanko Dyankov.
Int'l reps.: Canada (Archambault), France (Harmonia Mundi), Italy (Fonit-Cetra), Spain (Edigsa), USA (Monitor).

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Union of Bulgarian Composers, Ivan Vazov 2, Sofia.
Union of Musicians in Bulgaria, Alabin 52, Sofia.

PRESSING PLANT

Balkanton Rec., Haydoushka Polyana St., Sofia 12, Tel: 52-54-51, 52-52-00. Gen. Dir.: Alexander Jossifov.

CANADA

Population: 21,324,000.
Rate of exchange: \$1 (US) = 0.97 Canadian dollars.
Per capita income: \$3,004.
Holidays: January 1, Good Friday, Easter Monday, May 22 (Victoria's Day), July 1 (Dominion Day), Labor Day (first Monday in September), Thanksgiving (second Monday in October), November 11 (Remembrance Day), December 25 & traditional Christian holidays.

RECORDS:

Records manufactured for domestic & export sale: LPs & singles combined 1971-44, 266,218 units, \$50,292,089. LPs 1970-24, 490,000 units. Singles 1970-15, 400,000 units.
Records imported from USA (factory value): 1971-2, 427,679 units, \$2,657,000.
Records imported from countries other than USA (factory value): 1971-1, 166,620 units, \$1,262,000.
Records exported to USA (factory value): 1971-1, 408,649 units, \$389,000.
Records exported to countries other than USA (factory value): 1971-350,520 units, \$144,000.
Average retail price per record: LPS-\$6.29 (US); singles-\$1 (US).
Stereo sales: 95% of total.

TAPE:

Market: The 8-tr. cartridge configuration continues to dominate with a four-to-one lead over cassettes. Open reel market continues to diminish. Blank cassette sales continue to increase.
Pre-recorded tape manufactured for domestic & export sale: Cartridge 8-tr. 1971-3, 158,117 units. Cassette 1971-899,598 units.
Average retail price per tape: Cartridge 8-tr.-\$7.98 (US); cassette-\$7.98 (US).
IMPORT/EXPORT REGULATIONS: Import customs duty 20%; federal sales tax 12%. Ritchie Yorke

record manufacturers

A B C/Dunhill, see RCA.
A & M Recs. of Canada Ltd., 255 Yorkland Blvd., Willowdale, Ont. Tel: (416) 491-2525. Mng. Dir.: Gerry Lacoursiere; Nat'l Sales Mgr.: Brian Coombs; Nat'l Promo. Mgr.: Pete Beauchamp.
Home office: USA.
Labels: (Owned) A&M; (distributed) Ode.
Able, see London.
Ace of Clubs, see London.
Ace of Diamonds, see London.
Afton, see Columbia.
Alkon, see Klondike.
Alouette, see Archambault.
Alshire, see RCA.
Ampersand, see World.
Ampex Music of Canada, 2836 Slough St., Malton, Ont. Tel: (416) 677-2370. Telex: 02-29852. Int'l Mgr. J.C. Cohen; A&R Dir. & Nat'l Promo. Mgr.: J. Driscoll; Nat'l Mktg. Mgr.: J. R. Pariselli.
Branch: Dorval, P.Q., 681 Lepine Ave. Tel: (514) 636-4840. Sales Mgr.: Jean-Luc Dionne.
Labels: (Owned) Ampex; (represented) All Platinum, Big Tree, Brunswick, Canyon, Chisa, Gordy, Jessup, Mainstream, Mio, Motown, Pentagram, Polyanna, Rare Earth, Soul, Stang (all USA).

Archambault (Ed.), 500 St. Catherine St. E., Montreal 132. P.Q. Tel: (514) 849-6201. Cable: ARCHMUSIC. Co-Owner: Rosaire Archambault; Artistic Dir.: John Damant; Promo.: Stefan Deval.
Labels: (Owned) Alouette, Select.

Archiv, see Polydor.
Arc Sound Co. Ltd. (div. of Ahd Music Corp. Ltd.), 20 Cranfield Rd., Toronto 16, Ont. Tel: (416) 751-1613. Pres.: Phil G. Anderson; VP: Bill Gilliland.
Branches: Vancouver, B.C., 322 Drake. Tel: (604) 688-3674-St. James, Man., 19 Keith Rd. Tel: (204) 774-1050.
Labels: (Owned) Arc, International Artists, Yorkville

Argo, see London
Atco, see WEA.
Atlantic, see WEA.
Audat, see World.
Audio Treasury, see RCA.
Avco, see RCA.
Avenue of America Rec'g Ltd., 1111 Finch St. W. Suite 161, Downsview, Toronto, Ont. Tel: (416) 638-6501. Contacts: G. Saiter, M. Brot, O. Culley
Branch: Calgary, Alt. T26 1Y6, 536 42 Ave. SE.
Int'l branch: USA

Axe, see September & London.
Bagatelle, see London.
Baniff, see Rodeo & London.
Barclay (Les Disques), 1265 Ducharme Ave., Montreal, P.Q. Tel: (514) 273-2883. Dir.: Yvan Gdoua. Prod'n: Mary Duguay. Promo.: F. Chalouit.
Home office: France.
Labels: (Owned) Barclay (distributed by Polydor), Classic, Riviera; (represented) Erato (France).
Barnaby, see Columbia.
Barry, see Quality.
Beaver, see Canadian Music Sales.
Bellamy, see Marathon.
Bettini, see Video Audio.
Big Chief, see Rada.

Birchmount, see Quality.
Blue Note, see UA.
Bongo, see London.
Boo, see Rebel.
Boot Recs. Ltd., 3435 Bathurst St., Suite 101, Toronto 392. Ont. Tel: (416) 787-8548. Pres.: Jury Kryniuk; VP: Tom C. Connors. Mgr.: Danny Laroche, A&R Dir.: Mark Altman.
Int'l branch: USA.
Labels: (Owned) Boot, Cynda; (represented) Candy (USA), Companhia Industrial de Discos (Brazil), Country Showcase America (USA), Dolphin (Eire), Oak Ridge (USA), Prize-Jem (USA), Rice (USA), VMI (USA), Wien Melodie (Austria).
Int'l rep.: Worldwide except North America (London) (SEE ADVERTISEMENT)

Budget, see Trans Canada.
Butterfly, see London.
C B S, see Columbia.
C T L, see World.
Cadet, see GRT.
Cadet/Concept, see GRT.
Camden, see RCA.
Campus, see Rodeo & Trans Canada.
Can-Base Recs., 1234 W. Sixth Ave., Vancouver, B.C. Tel: (604) 736-7207. Pres.: Jack Herschorn (Distributed by Columbia).

Canaan, see Word.
Canadian-American, see UK.
Canada-Int'l, see RCA.
Canadian Music Sales Corp. Ltd., 58 Advance Rd., Toronto 570, Ont. Tel: (416) 239-2361. Cable: MUSICSALSALES Owner & Pres.: T. P. Regan.
Labels: (Owned) Dominion (distributed by London), Beaver; (represented) Alfred, Arhoolie, Barnet, Basart, Blues Classics, Budapest, Classic Editions, Classic Jazz, De Wolfe, Edmonton, Fidelity Sound, Laff, Music Minus One, Old Timey, Proscenium, Raglan, Sportsdisc, Telstar, Transatlantic, Turul, UTC, Yazoo.
Capitol Recs. (Canada) Ltd., 3109 American Dr., Malton, Ont. Tel: (416) 677-5050. Pres. A. Gosewich, VP. Controller: M. Perlman; Gen. Mgr. Retail: T. A. Burney; A&R Dir.: P. White; Sales & Promo Mgr.: J. D. Evans; Nat'l Adv. Mgr.: R. J. Legault; Nat'l Promo. & Prod. Mgr.: W. R. Bannan; Prod. Mgr.: M. Zurba; Opns Dir.: B. T. Jostling.
Branches: Calgary, Alta., 519 Manitou Rd. SE. Tel: (403) 287-0823. Region Mgr.: D. Dunlop-Vancouver, B.C., 3622 E. First Ave. Tel: (604) 291-7346. Sales Mgr.: U. Schnack-Dorval, P.Q., 9245 Cote de Liesse Rd. Zone 760. Tel: (514) 631-6723. Sales Mgr.: W. Rotari.
Labels: (Owned) Capitol, Angel, Invictus, Melodiya, Muse, Pathe, Seraphim; (distributed) Daffodil, (represented) Apple (UK), Disneyland (USA). (SEE ADVERTISEMENT)

Caprice, see Rodeo & London
Capilano, see Studio 3.
Caravan, see Polydor.
Carnaval, see MCA.
Carrousel, see Trans Canada.
Cascade, see World.
Celebration, see Quality.
Celtic, see Rodeo.
Century, see World.
Chapter One, see London.
Charton, see Polydor.
Checker, see GRT.
Chelsea, see RCA.
Chess, see GRT.
Chimo, see RCA.
Cinepix, see London.
Circa, see Rada.
Citation, see Trans Canada.
Clan, see London.
Classic, see Barclay.
Coast, see London.
Colgems, see RCA.

Columbia Recs. of Canada Ltd., 1121 Leslie St., Don Mills 403, Ont. Tel: (416) 447-3311. Cable: COLRECORD VP & Mng. Dir.: F. T. Wilmot, VP Mktg. J. Robertson, VP Mfg. H. E. Simpson, Comptroller C. J. Curtis; Rec'g & Publ'g Dir.: J. J. Williams, Mktg. Servs. Dir.: William Eaton; Dist. Sales Dir.: A. V. Dunsen; Nat'l Promo. Mgr.: C. Camilleri, Special Prods. Dir.: L. Friedman.
Branches: Calgary, Alta., 4624 Manitoba Rd. Tel: (403) 287-1322. Mgr.: J. Davies-Vancouver, B.C., 116 SE Marine Dr. Zone 15 Tel: (604) 327-0291. Mgr.: W. Bouvette-Don Mills, Ont., 1113 Leslie St. Tel: (416) 444-6651. Mgr.: E. Colero-Montreal, P.Q., 1168 Montee de Liesse, Zone 9. Tel: (514) 336-1744. Mgr.: J. Gagne.
Labels: (Owned) Columbia, CBS, Date, Epic, Harmony, Legacy, Odyssey, Okeh; (distributed) Afton, Barnaby, Entrance, Fillmore, Kinetic, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI; (represented) Bethlehem, De Luxe, King, Leko, Nashville, Starday, True North.

Coral, see MCA.
Cottillion, see WEA.
Cream, see London.
Cycle 2000, see MCA.
Cynda, see Boot & London.
D G G, see Polydor.
D S P, see Trans Canada.
Daffodil Recs. 3109 American Dr., Malton, Ont. Tel: (416) 677-4544. Cable: PROLOVE. Pres.: Francis W. H. Davies.
Labels: (Owned) Daffodil (distributed by Capitol), Strawberry.
Int'l reps.: Australia (Festival), Spain (Hispanovox).
Damon Prod'n Ltd., 6844 76 Ave., Edmonton, Alta. Tel: (403) 465-1071. Pres.: Garry L. McDonall; VP: Don R. Pachs.
Labels: (Owned) Point (distributed by MCA), Damon, North Country.
Date, see Columbia.
Daybreak, see RCA.
Decca, see MCA.
Deram, see London.
Design, see Pickwick.
Dominion, see Canadian Music Sales & London.

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RCA Records and Tapes



Doncaster, see Marathon.
 Donron, see Fundy.
 Dorval, see Trans Canada.
 Duck Call, see Rebel.
 Duke, see London.
 Dynacom, see Monticana.
 Editions de l'Homme, see Trans Canada.
 Elan, see London.
 Elektra, see WEA.
 Elite, see Trans Canada.
 Emerald, see London.
 Entrance, see Columbia.
 Epic, see Columbia.
 Era, see RCA.
 Ethnic, see Rebel.
 Europa, see Rodeo.
 Faith, see Praise.
 Fiesta, see World.
 Fillmore, see Columbia.
 Fontana, see London.
 Franco, see Trans Canada.
 Franklin, PO Box 1515, Winnipeg, Man. Tel: (204) 947-0092. Pres.: Frank Wiener; PR: Tania James. (Distributed by London).
 Fundy Rec'g Co. Ltd., 5 Pickard Pl., Sackville, N.B. Tel: (506) 536-0349. Pres.: R. J. Hesler; VP: N.A. Hesler; Prod'n Ass't: B. Melanson.
Labels: (Owned) Fundy, Donron.
 Fun Time, see Rada.
 G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds; Mktg. Mgr.: Ed Labuick; Ont. Promo. Mgr.: Brian Ayres; Prod'n Servs.: Frank Goulding; Admin.: Terry Brentnall.
Home office: USA.
Branches: Calgary, Alta., 111 Huntham Rd. NE. Western Mgr.: Harry Hrabinsky—Broassard, P.Q., 7810 Marie Victorin. Tel: (514) 672-2790. Sales Mgr.: Ken Dion.
Labels: (Owned) Cadet, Cadet/Concept, Checker, Chess, GRT, Janus; (distributed) Hawk; (represented) Bang, Beverly Hills, De-Lite, Hi Fi, Increase, Roulette, Royal American, Westbound. (SEE ADVERTISEMENT)
 Gaiety Recs. Ltd., 55 S. Cumberland St., Thunder Bay, Ont. Tel: (807) 344-7963. Pres., A&R & Promo.: Don Grashey; VP, Sales, Mktg. & Pub. Mgr.: Charles Williams.
 Gala, see RCA.
 Gamma Recs. Ltd., 389 St. Paul St. W., Montreal, P.Q. Tel: (514) 288-0242. Pres., Sales & Mktg.: Jack Lazare; Sec'y-Treas., A&R & Int'l: Daniel Lazare; Pub.: Luca Lazare.
Labels: (Owned) Gamma (distributed by London); (represented) AZ (France), Ami (France), Jacques Canetti (France), Perna.
 Gap, see London.
 Gold, see Van-Los.
 Golden, see London.
 Grand Prix, see London.
 Grecan, see Rebel.

Grunt, see RCA.
 Guitars, see Trans Canada.
 Haida Recs., Box 5100, Victoria, B.C. Tel: (604) 592-2461. Pres.: Keith Lawrence. (Distributed by A&M).
 Happy Time, see Pickwick.
 Harmony, see Columbia.
 Hawk, see GRT.
 Heart Warming, see Praise.
 Heliodor, see Polydor.
 Hi, see London.
 Hi-Lite, see World.
 Hilltop, see Pickwick.
 Hit, see Quality.
 Hop! Recs., 20 Prince Arthur Ave., Toronto, Ont. Tel: (416) 920-5241. Pres.: Mort Ross.
Int'l rep.: USA (Starday-King).
 Impact, see Praise.
 Imperial, see UA.
 Impulse, see RCA.
 International Artists, see Arc.
 International Award, see Pickwick.
 Invictus, see Capitol.
 Janus, see GRT.
 Jantz, see Word.
 Kanata Recs., 1 Roxborough St., Toronto 289, Ont. Tel: (416) 921-5927. Pres.: Gene Lees; VP: Dave Bird; VP & Gen. Mgr.: Bill Kearns; West Coast Dir.: Ken Moore. (Distributed by London).
 Kapp, see MCA.
 Kerygma, see Rada.
 Kilmarnock, see London.
 Kinetic, see Columbia.
 Kirshner, see RCA.
 Klondike, 7222 Seventh Ave., Whitehorse, Yukon. Gen. Mgr.: Al Oster.
Labels: (Owned) Klondike, Alkon.
 Kotai, see London.
 La Nouvelle Generation, see Pickwick.
 Legacy, Don Mills, Ont., see Columbia.
 Legacy, Willowdale, Ont., see Rebel.
 Lero, see MCA.
 Liberty, see UA.
 Light, see Word.
 London Recs. of Canada (1967) Ltd., 190 Graveline St., St. Laurent, P.Q. Tel: (514) 735-5551. Cable: FULLFRANGE. Telex: 05-267603. Pres.: F. C. Jamieson; Prod. Admin'r: A. Koury; Mktg. & Sales Dir.: R. Riendeau; Nat'l Promo. Mgr.: M. Doyle; Classical Mgr.: J. Druelle; French Mgr.: P. de Cotret.
Branches: Calgary, Alta., 429 Manitou Rd. SE. Tel: (403) 243-1313. Telex: 038-22572. Mgr.: Adrian Bilodeau—Burnaby, B.C., 3166 Lake City Way. Zone: 2. Tel: (604) 298-6471. Telex: 045-1374. Mgr.: Orm Jones—Winnipeg, Man., 23 Keith Rd. Zone: 21. Tel: (204) 775-7125. Telex: 03-5364. Mgr.: Gerry Young—Scarborough, Ont., 1630 Midland Ave. Tel: (416) 755-3373. Telex: 02-2830. Mgr.: Kenneth McFarland—Quebec City, P.Q., 383 St. Paul St. Tel: (418) 529-0261. Telex: 011-3799. Mgr.: Fred Reffca—St. Laurent, P.Q., 175 Graveline St. Tel: (514)

735-5551. London Mgr.: Fred Reffca; Deram Mgr.: A. Guillemette.
Labels: (Owned) London, Ace of Clubs, Ace of Diamonds, Argo, Deram, Parrot; (distributed) A&M—Province of Quebec & Ottawa Valley only, Able, Axe, Bagatelle, Banff, Bongo, Boot, Butterfly, Caprice, Chapter One, Cinepix, Clan, Coast, Cream, Cynda, Dominion—Province of Quebec, Calgary & Winnipeg only, Duke, Elan, Emerald, Fontana, Franklin, GRT—Province of Quebec only, Gamma, Gap, Golden, Grand Prix, Hi, Kanata, Kilmarnock, Kotai, MAM, MM&C, Maple, Melbourne, Mercury, Much, Nobel, Ovation, Philips, Rodeo, Snocan, Societe Francaise du Son, Summus, Telefunken, Threshold, Vertigo.

M A M, see London.
 M C A Recs. (Canada) (div. of MCA Canada Ltd.), 2450 Victoria Park Ave., Willowdale 425, Ont. Tel: (416) 491-3000. Telex: 02-29151. VP & Gen. Mgr.: R.A. Christie; VP Mktg.: S.D. Roberts; VP & Nat'l Sales Mgr.: G. Offer; Nat'l Promo.: Barry Paine.
Branch: Lachine, P.Q., 2377 Remembrance St. Tel: (514) 637-2561. Sales Mgr.: Marcel Ledoux.
Labels: (Owned) MCA, Apex, Carnaval, Coral, Decca, Kapp, Lero, Uni, Vocalion; (distributed) Cycle 2000, Point; (represented) GNP Crescendo, Scepter, Wand.
 M M & C, see London.
 Manitou, see Trans Canada.
 Maple, see London.
 Marathon Music, 1145 Bellamy Rd. N., No. 20, Scarborough, Ont. Tel: (416) 291-7901. Pres.: Jack Boswell; A&R: Doug Taylor; Sales Mgr.: Wally Hill.
Labels: (Owned) Bellamy, Doncaster, Marathon, Paragon.
 Marceno, see RCA.
 Marvel, see Rodeo.
 Match Music, 1966 Prospect St., Sherbrooke, P.Q. Tel: (819) 569-7321. Gen. Mgr.: Russell M. Marois.
Labels: (Owned) Match, Meteor, Plus Ultra, Worth.
 Maxi 4, see Trans Canada.
 Medians, see UA.
 Melbourne, see Rodeo & London.
 Melodiya, see Capitol.
 Mercury, see London.
 Meteor, see Match & Trans Canada.
 Mr. Pickwick, see Pickwick.
 Monticana Recs. & Ems., 2955 Fendall, Montreal 250, P.Q. Tel: (514) 739-5200, 342-2500. Gen. Mgr. & A&R Dir.: Dave Leonard.
Labels: (Owned) Monticana, Dynacom.
 Moose Call, see Rebel.
 Much Recs. (div. of Much Prod'ns Ltd.), 1396 St. Catherine St. W., Montreal 107, P.Q. Tel: (514) 866-6825. Gen. Mgr.: Brian Chater; Exec. Prod'r: Bill Hill.
Labels: (Owned) Much, Sweet Plum (distributed by London); (represented) Double M.
Int'l rep.: UK (Pye). (SEE ADVERTISEMENT)
 Muse, see Capitol.
 Musimart Ltd., 970 McEachran Ave., Montreal 154, P.Q. Tel: (514) 273-8354. Cable: MUSCAN. Telex: 01-

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● independent record production companies

Arc Sound Co. Ltd., 20 Cranfield Rd., Toronto, Ont. Tel: (416) 751-1613. Pres.: Phil G. Anderson; VP: Bill Gilliland.

Label credits: Decca, Kama Sutra, MCA, Motown, Avanti Rec., Prod'ns Ltd., 4850 Cote des Neiges, Suite 712A, Montreal 247, P. Q. Tel: (514) 739-8149. Pres. & Gen. Mgr.: Van H. Petteway.

Label credits: Bonaventure, Montreal, SASS. Canadian Bear Ltd., 2485 Queen St. E., Toronto 13, Ont. Tel: (416) 694-7021, 690-1063. Pres.: L. Evoy; Mgr.: William Piton.

Cynda Music Prod'ns, 496 Brookdale Ave., Toronto, Ont. Tel: (416) 787-6274. Prod'rs.: Mark Altman, Jury Krytuk.

Int'l branches: Eire, USA.

Label credits: Boot, Bravo, Celebration, Cynda, Dominion, Quality, Rodeo (Canada), Festival, W&G (Australia), Dolphin, Tribune (Ireland), London, Decca (England), King, Warner-Pioneer (Japan), Federa (Jamaica), Boot, Sugar Hill, United Artists (USA).

Damon Prod'ns Ltd., 6844 76 Ave., Edmonton, Alta. Tel: (403) 465-1071. Pres.: Garry L. McDonald; VP: Don R. Paches; Prod'rs: Garry L. McDonald, Don R. Paches, Wallis A. Petruk, Len A. Petruk.

Label credits: Apex, Columbia, Damon, Fable (Australia), GRT, MCA, North Country, Point, RCA (Austria).

Donald K. Donald Prod'ns Ltd., 180 Dorchester E., Montreal, P. Q. Tel: (514) 861-3341. Pres. & Gen. Mgr.: Don Tartton.

Label credit: Aquarius

Donron Prod'ns, 5 Pickard Pl., Sackville, N. B. Tel: (506) 536-0349. Pres.: D. Hesler; Prod'rs.: Ron Hesler, Bernie Melanson.

Label credit: Fundy.

Yvan Dufresne Inc. (Les Ent.), 1228 Montee de Liesse, Ville St. Laurent, P. Q. Pres.: Yvan Dufresne; Prod'rs: Michel Belanger, Donald Lautrec.

Label credits: Jupiter, London, Trans World, Zodiaque. Early Morning Prod'ns Ltd., 350 Davenport Rd., Toronto 190, Ont. Tel: (416) 924-1146. Gen. Mgr.: Al Mair.

Label credits: Apex, MCA, Reprise, Uni.

Fivetake Group (East) Ltd., 484 Waterloo St., Oshawa, Ont. Tel: (416) 576-4531. Pres.: Vern Kennedy; VP: Grant Kennedy; Prod'rs: Mas Kikuta, Bob Stone. **Branch: Halifax, N.S., 2893 Isleville St., Tel: (902) 422-9229.**

Label credits: Afton, Audat, Columbia

Franco Disque Inc., 189 Rockland Rd., Town of Mount Royal, Montreal 304, P. Q. Tel: (514) 735-5661. Pres.: Jean-Paul Rickner; VP: Gaetan Lanier; Prod'rs: Michel Constantineau, Joey Galimi.

Label credits: Elite, Franco, Manitou, Maxi 4, Or, Trans Canada

Gaiety Prod'ns, 55 S. Cumberland St., Thunder Bay, Ont. Tel: (807) 344-7963. Pres.: Don Grashey; VP: Charles Williams; Prod'rs: Don Grashey, Charles Williams

Label credits: Barry, Birehmount, Columbia, Decca (UK), Epic, Frankie, Gallo, London, Maverick, Musicor, Quality, RCA, Reo, Venture, W&G.

Impact Talent, 2573 Sherbrooke St., Lachine, P. Q. Tel: (514) 634-3163. Pres.: Michael A. Oana. John C. Irvine Prod'ns Ltd., Box 32, Willowdale, Ont. Tel: (416) 889-7242. Pres.: John C. Irvine; VP: Paul D. Clark; Prod'r: John C. Irvine.

Label credits: Boo, Caravan, Ethnic, Grecan, Legacy, MGM, Paragon, Polka, Rebel, Riga.

Jack London Prod'ns Ltd., 47 Colborne St., Toronto 215, Ont. Tel: (416) 469-1990. Pres.: David Marden, VP & Prod'r: Jack London.

Label credits: Capitol, Columbia, RCA

Love Prod'ns Ltd., 3109 American Dr., Malton, Ont. Tel: (416) 677-4544. Pres.: Francis W. H. Davies; Prod'rs: Francis Davies, Ray Sunshine.

Label credits: Big Tree, Daffodil, Festival, Hispavox, Paramount, Strawberry.

Match Music Corp. Ltd., 1966 Prospect, Sherbrooke, P. Q. Tel: (819) 569-7321. Pres. & Prod'r: Russell M. Marois

Label credits: Apex, Vedettes, Victor.

Monticana Prod'ns, 2955 Fendall St., Montreal 250, P. Q. Tel: (514) 739-5200, 342-2500. Pres. & Prod'r: Dave Leonard.

Label credits: Bell, Capitol, Columbia, Dynacom, London, Monticana, Quality.

Much Prod'ns Ltd., 1396 St. Catherine St. W., Montreal 107, P. Q. Tel: (514) 866-6825. Gen. Mgr.: Brian Chater, Exec. Prod'r: Bill Hill.

Label credits: Aquarius, Much (both Canada), Big Tree, Buddha, Happy Tiger, Pye, Scepter (all USA), Polydor, Pye (Europe). (SEE ADVERTISEMENT)

The Music Co., 24 Hazelton Ave., Toronto, Ont. Tel: (416) 966-5050. Pres.: John de Nottbeck; VP: Terry Vollum.

Label credits: Cotillion, Nimbus 9, Stone, Warner Bros.

Nimbus 9 Prod'ns Ltd., 131 Hazelton Ave., Toronto 5, Ont. Tel: (416) 924-9688. Pres.: Jack Richardson; Exec. VP: Allan Macmillan; Prod'rs: Jack Richardson, Bob Ezrin, Jim Mason.

Int'l branch: Bahamas

Label credits: A&M (Canada, USA), Capitol (Canada), Columbia (Canada, USA), Dunhill (Canada, USA), Nimbus 9 (Canada), Paramount (Canada, USA), RCA (Canada, USA), Warner Bros. (Canada, USA). (SEE ADVERTISEMENT)

Norm-Anne Prod'ns Ltd., 4918 Ponsard Ave., Montreal 248, P. Q. Tel: (514) 489-6351. Pres.: M. E. Adilman.

Poppy Family Prod'ns Ltd., 6945 Isleview Rd., West Vancouver, B. C. Tel: (604) 922-2683. Pres. & Prod'r: Terry Jacks; VP: Susan Jacks.

Label credit: London.

Purple West Prod'ns, Box 102, Sta. C, Winnipeg, Man. Tel: (204) 783-5178. Pres.: Rhaphs Boden.

Label credit: The Great Western Gramophone Co.

Random Music Corp., 5 Ilfracombe Crescent, Scarborough, Ont. Pres.: Jack Boswell.

Label credits: Allied, Bellamy, Marathon, Paragon.

Rato Ent's., 3817 W. 26 Ave., Vancouver, B. C. Tel: (604) 224-9487. Contact: Rudi Peichert.

Redstone Prod'ns (div. of Media Artist Serv.), 484 Waterloo St., Oshawa, Ont. Tel: (416) 576-4531. Pres.: William H. Hewson; Prod'r: Bob Stone.

Label credits: Ampersand, Cascade, Columbia, Scope, September Prod'ns Ltd., 125A Dantforth Ave., Toronto, 6, Ont. Tel: (416) 466-2184. Pres.: Greg Hambleton.

Label credits: Apex, Axe, Capitol, Columbia, Decca, Giant, Kapp, MCA, Quality, RCA, Tuesday.

Mel Shaw Prod'ns Ltd./MWC Recs., 152 Castlefield Ave., Toronto, Ont. Tel: (416) 489-3742. Pres.: Mel Shaw; Prod'rs: Kim Berly, Rich Dodson, Ronnie King.

Label credits: Bell, EMI, MGM, MWC, Philips, Polydor, Quality.

Studio 3 Prod'ns Ltd., 2190 W. 12 Ave., Vancouver 9, B. C. Tel: (604) 736-7626. Pres.: Ralph Harding; A&R Dir.: Jay Telfer; Prod'rs: Tom Northcott, Jay Telfer.

Label credits: Decca, Ray Sound, Uni.

Sundog Prod'ns, 29 Davenport Rd., Toronto 185, Ont. Tel: (416) 964-6688. Pres. & Prod'r: Dennis R. Murphy.

Label credits: Capitol, Nonesuch, RCA.

Superior Sound Ent's., 5841 Decarie, Montreal 252, P. Q. Tel: (514) 737-7871. Pres.: Sheldon Kagan; Gen. Mgr.: J. Clarke; Sales Mgr.: Robert Wade.

Label credit: Paragon.

Track 4 Sound Prod'ns Ltd., 310-424 Wellington St., London 14, Ont. Tel: (519) 433-6755. Pres.: Walter J. Grasser; Prod'rs: Paul Mills, Walter J. Grasser.

Trax Recs., 3610 Durocher St., No. 27, Montreal 130, P. Q. Tel: (514) 843-5162. Pres.: Hank Squires; VP: Rae Regan; Prod'rs: Hank Squires, Philip Vyval, Sterling Bentley.

Label credits: Amadeo (Austria), Aquarius (Canada), Buddha (USA), Camden (Canada), Chantecler (Brazil), Columbia (South Africa), Continental (South Africa), Cosdel (Malaysia), DGG (Germany), Fontana (Netherlands), Gamma (Mexico), Highveld (South Africa) London (Canada), MGM (USA), Nippon (Japan), Palette (Belgium), Polydor (Canada), Quality (Canada), RCA (Australia), Reprise (Canada), Trans World (Canada), Trutone (South Africa), Variety (Italy).

Windmill Recs., 163 1/2 Church, Toronto, Ont. Tel: (416) 363-9892. Pres. & Exec. Prod'r: R.A. Lucas.

● independent record producers

For complete listings, see Independent Record Production Companies section.

M. E. Adilman, see Norm-Anne Prod'ns.

Mark Altman, see Cynda Music.

Phil G. Anderson, see Arc Sound Co.

Michel Belanger, see Yvan Dufresne.

Sterling Bentley, see Trax Recs.

Kim Berly, see Mel Shaw Prod'ns Ltd./MWC.

Rhaphs Boden, see Purple West.

Jack Boswell, see Random Music.

Brian Chater, see Much Prod'ns.

J. Clarke, see Superior Sound.

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 Francis W. H. Davies, see Love Prod'ns.
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 Rich Dodson, see Mel Shaw Prod'ns Ltd./MWC.
 Yvan Dufresne.
 L. Evoy, see Canadian Bear.
 Bob Ezrin, see Nimbus 9.
 Joey Galimi, see Franco Disque.
 Bill Gilliland, see Arc Sound Co.
 Don Grashey, see Gaiety Prod'ns.
 Walter J. Grasser, see Track 4.
 Greg Hambleton, see September Prod'ns.
 Ralph Harding, see Studio 3.
 D. Hesler, see Donron Prod'ns.
 Ron Hesler, see Donron Prod'ns.
 William H. Hewson, see Redstone Prod'ns.
 Bill Hill, see Much Prod'ns.
 John C. Irvine.
 Susan Jacks, see Poppy Family.
 Terry Jacks, see Poppy Family.
 Sheldon Kagan, see Superior Sound.
 Grant Kennedy, see Fivetake Group.
 Vern Kennedy, see Fivetake Group.
 Max Kikuta, see Fivetake Group.
 Ronnie King, see Mel Shaw Prod'ns Ltd./MWC.
 Jury Krytiuk, see Cynda Music.
 Gaetan Laniel, see Franco Disque.
 Donald Lautrec, see Yvan Dufresne.
 Dave Leonard, see Monticana Prod'ns.
 Jack London.
 R.A. Lucas, see Windmill Recs.
 Allan Macmillan, see Nimbus 9.
 Al Mair, see Early Morning.
 David Marden, see Jack London.
 Russell M. Marois, see Match Music.
 Jim Mason, see Nimbus 9.
 Garry L. McDonall, see Damon Prod'ns.
 Bernie Melanson, see Donron Prod'ns.
 Paul Mills, see Track 4.
 Dennis R. Murphy, see Sundog Prod'ns.
 Tom Northcott, see Studio 3.
 Michael A. Oana, see Impact Talent.
 Don R. Paches, see Damon Prod'ns.
 Rudi Peichert, see Rato Ents.
 Len A. Petruk, see Damon Prod'ns.
 Wallis A. Petruk, see Damon Prod'ns.
 Van H. Petteway, see Avanti Rec.
 William Piton, see Canadian Bear.
 Rae Regan, see Trax Recs.
 Jack Richardson, see Nimbus 9.
 Jean-Paul Rickner, see Franco Disque.
 Mel Shaw.
 Hank Squires, see Trax Recs.
 Bob Stone, see Fivetake Group & Redstone Prod'ns.
 Ray Sunshine, see Love Prod'ns.
 Don Tarlton, see Donald K. Donald.
 Jay Telfer, see Studio 3.
 Terry Vollum, see The Music Co.
 Philip Vyvial, see Trax Recs.
 Robert Wade, see Superior Sound.
 Charles Williams, see Gaiety Prod'ns.

music publishers

A.M. see Chappell—Chappell.
 Act III Music Inc., see Chappell—Chappell.
 Addax, see Chappell—Famous.
 Aquila Music, see Chappell—Famous.
 Akbestal Music Inc., see Chappell—Chappell.
 Algord Music Ltd., 372A Yonge St., Toronto, Ont. Tel: (416) 362-6778. Dir.: Edward G. Hough.
 Int'l firms represented: Association of Guitar Composers & Publ'rs (USA), Magnamusic Distrs. (USA), Musicord (USA)
 Amadeo, see Chappell—Compass.
 Amadeo-Brio, see Chappell—Compass.
 American Metropolitan Ent's Ltd., 294 Wilson Ave., Toronto, Ont. Tel: (416) 638-3261.
 Affiliates: Edward Arthur Music Publ'g Corp., Berkshire Music Inc., Broadway Music Corp., Drury Lane Music Corp., Edwards Music Co. Inc., Glenbrook Music Corp., Jay Boy Music Corp., Edward Kassner Music Co. (Canada) Ltd., Kingsley Music Corp., Kryder Music Corp., Marian Music Corp., Myers Music Inc., Piccadilly Music Corp., Pinelawn Music Publ'g Co. Inc., Rush Music Corp., Saxon Music Corp., Peter Schaeffers Music Corp., Select Music Inc., Sid-Lee Music Corp., Larry Spier (Canada) Ltd., Syndicate Music Inc., Tideland Music Publ'g Corp., Town & Country Music Inc., Tray Music Corp., David Wilkes Music Corp.
 Int'l affiliates: Belgium (Kassner), Brazil (Kassner, Broadway), France (Monica), Germany (AME, Kassner, Broadway), Italy (Kassner), Netherlands (Kassner, Altona), Spain (Kassner), Sweden (Kassner, Broadway), UK (Kassner).
 Int'l rep.: USA (Copyright Serv. Bureau).
 Andersongs (BMI), see Bay Music.
 Andrew, see Chappell—Frank.
 Antrim Music (BMI), 2412 Fourth St. SW, Calgary, Alta. Tel: (403) 266-2487. Gen. Mgr.: Les Weinstein.
 Int'l rep.: Worldwide exclusive of Canada & USA (Essex).
 Appletree, see Chappell—Valando.
 April Music (Canada) Ltd. (CAPAC), 49 Wellington St. E., Toronto, Ont. Tel: (416) B63-9589. Opns. Mgr.: Mrs. V. Hicks; Publ'g Dir.: J.J. Williams.
 Affiliates: Blackwood Music (Canada) Ltd. (BMI).
 Aquarius (CAPAC), 180 E. Dorchester, Montreal, P.Q. Tel: (514) B66-553B. Pres. & Gen. Mgr.: Terry Flood.
 Affiliates: Makhan Publ'g (BMI), Sialom (BMI).
 Aragain, see Chappell—Compass.
 Archambault Inc., Ed. (CAPAC), 500 St. Catherine St. E., Montreal 132, P.Q. Tel: (514) 849-6201.
 Arbutus Music (CAPAC), see Jack & Jill.
 Arlous, see Chappell—Chappell.
 Arrex Music Publ'rs, see Empire Music.
 Edward Arthur Music Publ'g Corp., see American Metropolitan.
 Ascherberg Hopwood & Crew Ltd., see Chappell—Chappell.
 Aspen, see Chappell—Valando.
 Audubon, see Chappell—Frank.
 B+3, see Montina Music.
 Ba-Ba-Bi-Bo-Bu (Les Eds.), see Chappell—Chappell.

Banff Music (BMI), see Summerlea Music.
 Bayley Ferguson Ltd., see Chappell—Chappell.
 Bay Music Co. Ltd. (BMI), 20 Cranfield Rd., Toronto 16, Ont. Tel: (416) 751-2233. Pres.: Phil G. Anderson, Gen. Mgr.: W. R. Gilliland.
 Affiliates: Andersongs (BMI), Canint Music (CAPAC).
 Beau Day, see Chappell—Five Continents.
 Beautiful Music Inc./Valando Music Inc., see Chappell—Valando.
 Bedford, see Chappell—Edwin H. Morris.
 Charles Begg, see Chappell.
 Belafonte, see Chappell—Chappell.
 Belinda (Canada) Ltd., see Chappell—Chappell.
 Belsize Park Music (BMI), see Bluenose Music.
 Benday, see Chappell—Five Continents.
 Berandol Music Ltd. (BMI), 651 Progress Ave., Scarborough, Ont. Tel: (416) 291-B403. VP & Gen. Mgr.: Ralph A. Cruickshank.
 Berkshire Music Inc., see American Metropolitan.
 Irving Berlin, see Chappell.
 Betanne Music Publ'g Co. (CAPAC), 4824 Cote des Neiges Rd., Suite 3B, Montreal 247, P.Q. Tel: (514) 739-4774. Prof. Mgr.: Ben Kaye.
 Affiliates: Halben Music Publ'g Co. (CAPAC), Kustor Music Publ'g (BMI), Neiljoy Music Publ'g Inc. (BMI).
 Administered companies: Entr'acte Music Publ'g Co. (CAPAC), Fervil Music (BMI), Mach Ltee (CAPAC), Rainy River Music Inc. (BMI), Servy Music (BMI).
 Int'l firms represented: Jobov (USA), Northchester (USA), Southchester (USA).
 Big Beat, see Chappell—Five Continents.
 Birdees, see Chappell—Famous.
 Blacklabel Music (BMI), see Media Artist.
 Blackwood Music (Canada) Ltd. (BMI), see April Music.
 Bluenose Music (CAPAC), 125A Danforth Ave., Toronto 279, Ont. Tel: (416) 466-2184. Pres.: Greg Hambleton.
 Affiliate: Belsize Park Music (BMI).
 Blythwood Music (BMI), see Early Morning.
 Bondola, see Chappell.
 Bradbury Wood, see Chappell—Chappell.
 Bradshaw, see Chappell—Edwin H. Morris.
 Brazemount Music Corp., see Chappell—Famous.
 Bregman, Vocco & Conn, see Chappell.
 Brill (CAPAC), see Canadian Music.
 Brio, see Chappell—Compass.
 Britannia, see Chappell.
 Broadway Music Corp., see American Metropolitan.
 Bruin, see Chappell—Famous.
 Burlington Music of Canada Ltd. (CAPAC), 1396 St. Catherine St. W., Montreal, P.Q. Tel: (514) B66-6825. Pres.: F.C. Jamieson; Mgr.: Brian Chater.
 Home office: England, Burlington-Palace Group.
 Int'l branches: Australasia (Palace in Australia), Benelux (Palace in Netherlands), France (Palace), Germany (Burlington), Italy (Palace), Orient (Burlington-Palace in Hong Kong), Scandinavia (Palace in Sweden), South Africa (Burlington), Spain (Burlington), USA (Burlington).
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Burthem, see Chappell—Chappell.
 Burvan, see Chappell—Famous.
 Butler Music Corp., see Chappell—Chappell.
 Buxton Hill, see Chappell—Chappell.
 Bytown Music Publ'rs (BMI), c/o Treble Clef, 177 Sparks St., Ottawa, Ont. Tel: (613) 237-39B1. Pres. & Gen. Mgr.: H. Glatt.
 Campus Artists Music Group Ltd., see Chappell—Chappell.
 Canadiana Music, see Chappell—Chappell.
 Canadian Music Sales Corp. Ltd. (CAPAC), 58 Advance Rd., Toronto 570, Ont. Tel: (416) 239-2361. Cable: MUSICSALES. Owner & Pres.: T.P. Regan.
Affiliates: Brill (CAPAC). Waterless Melon (BMI).
Int'l firms represented: Alfred, Beacon, Hal Leonard, Warner Bros. Music (all USA); Lochside, Kerr (both UK).
 Canint Music (CAPAC), see Bay Music.
 Carmel, see Chappell—Edwin H. Morris.
 Carmichael, see Chappell—Frank.
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 Chalet, see Chappell.
 Chanteclair Music (BMI), see Gordon V. Thompson.
 Chanter Music Ltd., see Chappell—Chappell.
 Chappell-Aznavour SA, see Chappell—Chappell.
 Chappell & Co. Ltd. (CAPAC), 14 Birch Ave., Toronto 7, Ont. Tel: (416) 922-2159. Gen. Mgr.: C. C. Devereux.
Affiliates: Chappell group—AM, Act III Music Inc., Akbestal Music Inc., Arlou, Ascherberg Hopwood & Crew Ltd., Les Eds. Ba-Be-Bi-Bo-Bu, Bayley Ferguson Ltd., Belafonte, Belinda (Canada) Ltd., Bradbury Wood, Burthem, Butler Music Corp., Buxton Hill, Campus Artists Music Group Ltd., Canadiana Music, L. J. Cary Co. Ltd., Chanter Music Ltd., Chappell-Aznavour SA, Chappell Solomon Ltd., Chappell-Styne, Les Eds. Charton, Clara, Cloud Cuckoo Songs Ltd., Critremfort Music, Delfonte, De Sylva Brown & Henderson, Driftwood Music Ltd., Edlee, Emarcy Pub. Inc., Erle, Fairway, Florence, Forestful of Music Ltd., G&C, Gershwin, Glorious Music Inc., Samuel Goldwyn, Goodie Two Shoes Music Ltd., Morton Gould, Grob Music Co., House of the Fox, Iceman Music Corp., Intersong Canada Ltd., Ivy, Jelly Music Ltd., Jewel Music Publ'g Corp., Julie, Keyboard-Chappell Music Ltd., Le Vien, Little Heater Music Inc., Lu-Jac, MBP Music, MRC Music Inc., Magna Carta Music Ltd., Maralane, Marlo, Mio Music Co., Mojak Music, Mutual, Terry Oates, Pamela, Players, Putnam, Lelan Rogers Music, Sahara, Shari, Spinning Top Music Ltd., Springfield, Stratford, Sun Pacific Music Ltd., Three Bridges Music Corp., Tobey Music Corp., Unichappell Music Inc., Williamson Music.
Other: Charles Begg, Bondola, Britannia, Carnegie, Celebrity, Chalet, Clarence, Dena, Dorella, Douglas, EFDS, Era, Fab, Glamorous, Hanover Signature, Fred Hartley, Richard Irwin, Jubilee, Phil Kahl, Livingston & Evans, Magic, Majority, Midas, Minstrel, New World, Omar, Radview Ents., Fred Raphael, Remington, Rojan, Ed. Sylva, Tesco, Tobi-Ann, Tobi-Richard, Vision, York, Victor Young.

Affiliated groups: Irving Berlin; Bregman, Vocco & Conn—Chatam, Delaware, Delstone, Fox Fanfare Music Inc., Joe Gold Music, Lombardo, David Rose, Rosemeadow, Supreme, Tivoli, Triangle, Twentieth Century Music Corp., Vernon, Welzheim; **Compass**—Amadeo, Amadeo-Brio, Aragain, Brio, Carte, Consul, East Hill, Fitzsimons, Al Grace, Half Moon, Hanover, Haymarket, Holmby Music Corp., Irod, Landgold, Legation, Leonard, Joseph E. Levine, Macclesfield Music, Marapunta-Shayne, Northridge, Herb Reis, Larry Shayne, Sol-Ed, Sollari, Southdale, Summit, Twin Chris, Westmont; **Famous**—Addax, Aguilu Music, Birdees, Brazemout Music Corp., Bruin, Burvan, Crowfoot Music, Cutbank Music, East/Memphis Music Corp., Ensign, Fameville Music, Famous Music Corp., Infinite Music Corp., Parabut, Para-Kim Music Corp., Paramount, Paramount-Roy, Para-Tal Music Corp., Para-Wag Music Corp., Par-Ed Music Co., Sun-Vine, Talisman Music Corp., Triboro Music Corp., Vin-Sun; **Five Continents**—Beau Day, Benday, Big Beat, Charleston, Cherry Lane, Dayben, Eden, Haldonal, Hutchinson, Ilenne, Kingen-Gale Music Corp., Lori, Lorton, Mamy, Marielle, Massi, Maxwell, Melissa, Moo Moo, Moorpark, NPP, Pine Woods, Placid, Quaker Ridge, Rags, Ramitary, Redheads, Rochelle, Roly, Spar, Stow, Tuneville, Valley Spring, Vaughn; **Frank**—Andrew, Audubon, Carmichael, Desilu, Empress, Fideree, Frank and Rinimer, Globarry, Frank Loesser, Loubarry, Walter Reade, Remsen Music Corp., Saunders, Tosci Music Corp.; **Edward H. Morris**—Bedford, Bradshaw, Carmel, Donna, Educational, F&M, Jose Ferrer, Lero, Lin-da, Lion, Montecito, Morley, Muirfield, Post, Radford, Sherbourne, TPI, Tamerlane Music Inc., Travis, UPA, Upario, Vogue, Welcome; **Paxwin**—Coronation, Dawntown, Edgevine, Malden, George Paxton, Paxwin Music Corp.; **Valando**—Appletree, Aspen, Beautiful Music Inc./Valando Music Inc., Columbine, Laurel, Sunbeam, Valando, Vido.

Chappell Solomon Ltd., see Chappell—Chappell.
 Chappell-Styne, see Chappell—Chappell.
 Charleston, see Chappell—Five Continents.
 Charton (Les Eds.), see Chappell—Chappell.
 Chatam, see Chappell—Bregman Vocco & Conn.
 Cherry Lane, see Chappell—Five Continents.
 Chinguacousey Music (BMI), see Media Artist.
 Chinook Music (BMI), Box 664, Edmonton, Alta. T5J 2K8. Tel: (403) 488-0408. Pres. & Gen. Mgr.: Dick Damron.
Affiliate: Sparwood Music Publ'ns (BMI).
 Cirrus Music (BMI) (div. of Nimbus 9 Prod'ns Ltd.), 131 Hazelton Ave., Toronto 5, Ont. Tel: (416) 924-9688. Pres.: J. A. Richardson; Exec. VP: H. A. Macmillan; Prof. Mgr.: G. B. Lyon.
Affiliates: Expressions Music (BMI), Friends of Mine (BMI), Katzenjammer (BMI), Stratus Music (CAPAC), Sunspot Music (BMI), Walrus-Moore (BMI).
Affiliated companies: Septima Music Inc. (BMI), Trillium Music Inc. (ASCAP).
 Clara, see Chappell—Chappell.
 Clarence, see Chappell.
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 Gordon V. Thompson Ltd. (CAPAC), 29 Birch Ave., Toronto 7, Ont. Tel: (416) 923-7329. Cable: GORTHOM. Pres. & Gen. Mgr.: John C. Bird; Prof. Mgr.: Jack Denton Illingworth.
 Affiliate: Chanteclair Music (BMI).
 Int'l firms represented: Barton, Big Seven, The Big 3, Bourne, George M. Cohan, Eastman, Essex, Carl Fischer, Fred Fisher, Flatland, Forster, Sam Fox, Kohn Music Corp., Mansion, Marpet, Milena, Music Music Music, George Pincus & Sons, Plymouth, St. Nicholas, Andrew Scott Inc., Shapiro Bernstein, Larry Spier, TRO, Harry von Tilzer, H.B. Webman, West Coast Publ'ns. Int'l rep.: USA (The Big 3).
 Three Bridges Music Corp., see Chappell—Chappell.
 Tideland Music Publ'g Corp., see American Metropolitan.
 Time Being Music Co. (BMI), see Morning Music.
 Tivoli, see Chappell—Bregman Vocco & Conn.
 Tobey Music Corp., see Chappell—Chappell.
 Tobi-Ann, see Chappell.
 Tobi-Richard, see Chappell.
 Tosci Music Corp., see Chappell—Frank.
 Town & Country Music Inc., see American Metropolitan.
 Travis, see Chappell—Edwin H. Morris.
 Tray Music Corp., see American Metropolitan.
 Triangle, see Chappell—Bregman Vocco & Conn.
 Triboro Music Corp., see Chappell—Famous.
 Trilium Music Inc. (ASCAP), see Cirrus Music.
 Tuneville, see Chappell—Five Continents.
 Twentieth Century Music Corp., see Chappell—Bregman Vocco & Conn.
 Twin Chris, see Chappell—Compass.
 Two Brothers Music (BMI), 5 Ilfracombe Crescent, Scarborough, Ont. Tel: (416) 755-8346. Pres.: Warren Boswell; VP: Craig Boswell.
 Affiliate: Kimberley Music (CAPAC).
 U.P.A., see Chappell—Edwin H. Morris.
 Unichappell Music Inc., see Chappell—Chappell.
 Upario, see Chappell—Edwin H. Morris.
 Valando, see Chappell.
 Valley Spring, see Chappell—Five Continents.
 Vancouver Music (BMI), see Jack & Jill.
 Vaughn, see Chappell—Five Continents.
 Vernon, see Chappell—Bregman Vocco & Conn.
 Vido, see Chappell—Valando.
 Vin-Sun, see Chappell—Famous.
 Vision, see Chappell.
 Vogue, see Chappell—Edwin H. Morris.
 Walrus-Moore (BMI), see Cirrus Music.
 Waterless Melon (BMI), see Canadian Music.
 Welcome, see Chappell—Edwin H. Morris.
 Welzheim, see Chappell—Bregman Vocco & Conn.
 Westmont, see Chappell—Compass.
 David Wilkes Music Corp., see American Metropolitan.
 Williamson Music, see Chappell—Chappell.
 Winterlea Music Ltd. (CAPAC), see Summerlea Music.

York, see Chappell.
 Victor Young, see Chappell.

● sheet music jobbers

Alford Music Ltd., 372A Yonge St., Toronto, Ont. Tel: (416) 362-6778. Pres. & Gen. Mgr.: Edward G. Hough.
 Canadian Music Sales Corp. Ltd., 58 Advance Rd., Toronto 570, Ont. Tel: (416) 239-2361. Pres. & Gen. Mgr.: T.P. Regan.
 Cascade Music Ltd., PO Box 62, Don Mills, Ont. Tel: (416) 449-1579. Pres.: J.I. Macmillan.
 Empire Music, PO Box 279, 934 12 St., New Westminster, B.C. Tel: (605) 522-6232.
 Leroy Music, CP 1532, Quebec City, P.Q. Gen. Mgr.: Jean Leroy. (French sheet music).
 Gordon V. Thompson Ltd., 29 Birch Ave. Toronto 7, Ont. Tel: (416) 923-7329. Pres.: John C. Bird.

● record wholesalers

The wholesale function(s) of all companies is set in bold face and parenthesis after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.

ALBERTA

● CALGARY (Area Code 403)

Acklands Ltd., 2918 11 St. SE. Zone: T2G 3G8. Tel: 243-4488/4991. Mgr.: John H. Watson. (D).
 Labels: Accent, Apex, Blue Note, Carnaval, Coral, Cycle 2000, Decca, GNP Crescendo, Imperial, Kapp, Lero, Liberty, MCA, Minit, Point, Scepter, Solid State, Squire, Sunset, Unart, Uni, United Artists, Veep, Vocalion, Wand, World Pacific.
 All Recs. Supply Co. of Canada Ltd. (div. of CBS), 4620 Manitoba Rd. Tel: 287-2679. Mgr.: Paul G. McClure; Buyer: Angela Benjamin. (OS & RJ).
 Home office: Toronto, Ont.
 Capitol Recs. (Canada) Ltd., 519 Manitou Rd. SE. Tel: 287-0823. Region Mgr.: D. Dunlop. (D).
 Labels: Capitol, Angel, Invictus, Melodiya, Muse, Pathe, Seraphim, Apple, Daffodil, Disneyland. (SEE ADVERTISEMENT)
 Central Rec. Co. Ltd., 4511 Manitoba Rd. SE. Zone: 24. Tel: 243-2586. Owner: Dave Jones; Sales Mgr.: Les Furze. (D).
 Labels: Audio Fidelity, Chart, Metromedia.
 Accessories: Le-Bo.
 Columbia Recs. Dist. Canada Ltd., 4624 Manitoba Rd. Zone: 24. Tel: 287-1322. Mgr.: J. Davies. (D).
 Labels: Columbia, CBS, Date, Epic, Harmony, Legacy, Odyssey, Okeh, Afton, Barnaby, Bethlehem, De Luxe, Entrance, Fillmore, Kinetic, King, Leko, Nashville, New Design, Philadelphia Int'l, RAK, Spindizzy, Starday, TMI, True North.

GRT of Canada Ltd., 111 Huntham Rd. NE. Western Mgr.: Harry Hrabinsky. (D).
 Home office: Toronto, Ont. (see for prod. distributed). (SEE ADVERTISEMENT)
 Handlemen Co. of Canada Ltd., 4644 Pacific Rd. NE. Tel: 276-2224. Mgr. & Buyer: Emerson Rawding. (RJ).
 Home office: USA, Detroit, Mich.
 London Recs. of Canada (1967) Ltd., 429 Manjou Rd. SE. Tel: 243-1313. Telex: 038-22572. Mgr.: Adrian Bilodeau. (D).
 Labels: London, Ace of Clubs, Ace of Diamonds, Argo, Deram, Parrot, Able, Axe, Bagatelle, Banff, Bongo, Boot, Butterfly, Caprice, Chapter One, Cinepix, Clan, Coast, Cream, Cynda, Dominion, Duke, Elan, Emerald, Fontana, Franklin, Gamma, Gap, Golden, Grand Prix, Hi, Kanata, Kilmarnock, Kotai, MAM, MM&C, Maple, Melbourne, Mercury, Much, Nobel, Ovation, Philips, Rodeo, Snocan, Societe Francaise du Son, Summus, Telefunken, Threshold, Vertigo.
 RCA Ltd., 4120 Sixth St. SE. Tel: 243-4661. Sales Rep.: K. Clark. (D).
 Labels: Camden, Canada-Int'l, Colgems, Gale, Red Seal, Victor, Victrola, Vintage, ABC/Dunhill, Alshire, Audio Treasury, Avco, Chelsea, Chimo, Daybreak, Era, Erato, Grunt, Impulse, Kirshner, Marceno, Neon, Nimbus 9, Westminster Gold, Wheel, Wooden Nickel.
 T.P.C. Rec. Div. (Taylor, Pearson & Carson Ltd.), 538 42 Ave. SE. Zone: 24. Tel: 243-3642. Mgr.: Gene Chow. (D).
 Branch: Edmonton, Ala.
 Labels: A&M, Air, Ame, Ampex, Athens, Barry, Bell, Birchmount, Blue Thumb, Buddha, CTI, Caravan, Celebration, Challenge, CoBurt, Colossus, Crewe, Curton, Cyclone, Dot, Elf, Evolution, Forward, GRT, Heritage, Hot Wax, Kama Sutra, Laurie, Little David, MGM, MWV, Mega, Nugget, PIP, Pace, Palette, Paramount, Pavilion, Philly Groove, Plantation, Playboy, Poppy, Quality, Ranwood, Reo, Ringside, Royal American, SSS Int'l, Steed, Stormy Forest, Sun, TA, T-Neck, Tamarac, Thunderbird, Together, Tonsil, Tuesday, United Talent, Verve, Verve/Forecast, Windfall, World.
 WEA Music of Canada Ltd., 4640 Manhattan Rd. SE. Zone: 24. Tel: 243-7164. Mgr.: Herb Bradley. (D).
 Labels: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones.
 ● EDMONTON (Area Code 403)
 T.P.C. Rec. Div. (Taylor, Pearson & Carson Ltd.), 11905 111 Ave. Tel: 452-2440. (D).
 Home office: Calgary, Alta. (see for prod. distributed).
 Tape Dists. (div. of Neon Int'l), 14615 124 Ave. Tel: 454-9101. (RJ).
 Branch: Vancouver, B.C.

BRITISH COLUMBIA

● VANCOUVER (Area Code 604)

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 118 SE Marine Dr. Tel: 321-0055. Mgr.: R. Moody; Buyer: Edna Harris. (OS & RJ).
 Home office: Toronto, Ont.
 Almada Corp., 1010 Nanton Ave. Zone: 9. Tel: 738-8275. Mgr.: Jack Spanton. (D & I).
 Home office: Montreal, P.Q. (see for prod. distributed) (SEE ADVERTISEMENT)
 Arc Sound Co. Ltd. (div. of Ahd Music Corp. Ltd.), 322 Drake. Tel: 688-3674. Contact: Roy Roach. (D).
 Labels: Arc, International Artists, Yorkville.
 Capitol Recs. (Canada) Ltd., 3622 E. First Ave. Tel: 291-7346. Sales Mgr.: U. Schnack. (D).
 Labels: Capitol, Angel, Invictus, Melodiya, Muse, Pathe, Seraphim, Apple, Daffodil, Disneyland. (SEE ADVERTISEMENT)
 Columbia Recs. Dist. Canada Ltd., 116 SE Marine Dr. Zone: 15. Tel: 327-0291. Mgr.: W. Bouvette. (D).
 Labels: Columbia, CBS, Date, Epic, Harmony, Legacy, Odyssey, Okeh, Afton, Barnaby, Bethlehem, De Luxe, Entrance, Fillmore, Kinetic, King, Leko, Nashville, New Design, Philadelphia Int'l, RAK, Spindizzy, Starday, TMI, True North.
 Emerson Sales Ltd., 1599 W. Fourth Ave. Zone: 9. Tel: 733-3525. Owner & Sales Mgr.: Emerson Short; Mgr.: Jean Leskiw. (D). (OS as One Stop Rec'g Supplies).
 Labels: Bang, Beaver, Budapest, Cadet, Caedmon, Checker, Chess, Dominion, Edmonton, Fantasy, Fiesta, GRT, Galaxy, Grecophon, Hazam, Murrill, Music Minus One, Project 3, Roulette, Skye, Spoken Arts, Sportsdisc, Trans World, Turul.
 Phonographs: Lenco, Miracord.
 Accessories: Lektrotet, Racoton.
 Johnston Appliances Ltd., 5239 Victoria Dr. Zone: 16. Tel: 325-3261. Mgr.: Pat Van Kleeck. (D).
 Labels: Accent, Apex, Carnaval, Coral, Cycle 2000, Decca, GNP Crescendo, Kapp, Lero, Liberty group, MCA, Point, Scepter, Squire, Uni, United Artists, Vocalion, Wand.
 London Recs. of Canada (1967) Ltd., 3166 Lake City Way, Burnaby 2. Tel: 298-6471. Telex: 045-1374. Mgr.: Orm Jones. (D).
 Labels: London, Ace of Clubs, Ace of Diamonds, Argo, Deram, Parrot, Able, Axe, Bagatelle, Banff, Bongo, Boot, Butterfly, Caprice, Chapter One, Cinepix, Clan, Coast, Cream, Cynda, Duke, Elan, Emerald, Fontana, Franklin, Gamma, Gap, Golden, Grand Prix, Hi, Kanata, Kilmarnock, Kotai, MAM, MM&C, Maple, Melbourne, Mercury, Much, Nobel, Ovation, Philips, Rodeo, Snocan, Societe Francaise du Son, Summus, Telefunken, Threshold, Vertigo.
 J.L. Marsh of Canada Ltd. (div. of Pickwick Int'l Inc.), 2010 Alberta St. Tel: 876-3368. Mgr.: Gordon R. Everingham. (D).
 Home office: USA, Minneapolis, Minn. Heilicher Bros.
 Labels: Design, Happy Time, Hilltop, International Award, La Nouvelle Generation, Mr. Pickwick, My-Name, Pickwick/33.
 E. A. Morris Ltd., 475 E. Broadway. Zone: 10. Tel: 876-4141. Buyer: Robert Finch. (D).
 Musimart Ltd., 2737 W. 21 Ave. Zone: 8. Tel: 738-3901. Mgr.: Stan Levy. (D).
 Labels: Pierrot, Planet, Abbey, Ambassador, Apon,



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Accessories: Goldring, Tone-King.
 One Stop Rec'g Supplies, Tel: 732-7313. Buyer: Singles, B. Churko (OS). See Emerson Sales
 Park Lane Books & Recs., 1955 W. Broadway Gen. Mgr.: R. Marchand. (D)
 Polydor Recs. Canada Ltd., 333 W. Broadway St. Tel: 873-2466. Mgr.: Ted Hopkins (D)
Labels: Polydor, Archiv, DGG, Heliodor, Amsterdam, Ardent, Ariola, Barclay, Blue Horizon, Charton, Enterprise, Event, Flying Dutchman, Lionel, SVP, Spring, Stax, Volt.
 Praise Recs of Canada Ltd., 2939 Kingsway Tel: 434-9611 Mgr. Paul Yaroshuk. (D)
Branch: Toronto, Ont
Labels: Praise, Faith, Heart Warming, Impact, Tempo
 Pro Sound Dist's Ltd., 2185 W. Broadway, Tel: 736-9804. Mgr. & Buyer: D. Forget. (RJ)
 RCA Ltd., 2876 Rupert St. Tel: 433-1207. Western District Sales Mgr.: G. Murphy (D)
Labels: Camden, Canada-Int'l, Colgems, Gala, Red Seal, Victor, Victrola, Vintage, ABC/Dunhill, Alshire, Audio Treasury, Avco, Chelsea, Chimo, Daybreak, Era, Erato, Grunt, Impulse, Kirshner, Marceno, Neon, Nimbus 9, Westminster Gold, Wheel, Wooden Nickel.
 Tape Dist's. (div. of Neonex Int'l), 3624 E. First Ave. Zone 12 Tel: 291-7731. Mgr.: R.R. Gallo; Buyer: Mrs. D. Thauberger. (RJ)
Home office: Edmonton, Alta
 WEA Music of Canada Ltd., 40 E. Fifth Ave., Suite 202. Tel: 879-8681. Mgr.: Bill McCartney, Promo: Don Boas. (D)
Labels: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones.
 Word Recs Ltd., 8551 Main St. Tel: 321-6785. Pres. Gerry B. Scott, VP J.E. Scott, Sales & Mktg.: Phil Crofton, Doug Stark; Adv. & Promo. Gilbert G. Brandt. (D)
Home office: USA.
Branch: London, Ont
Labels: Word, Canaan, Myrrh, Sacred, Century, Janz, Light, Sacred Songs, Summit, Sword, Wonderworld

MANITOBA

• WINNIPEG (Area Code 204)

Arc Sound Co. Ltd. (div. of Ahd Music Corp. Ltd.), 19 Keith Rd., St. James Tel: 774-1050. Mgr.: Burnett Kosmo (D)
Labels: Arc, International Artists, Yorkville.
 Laurel Rec. Dist's., PO Box 1021, 1299 Strathcona St. Zone R3C 2W2. Tel: 783-0436. Owner: W.V. Sokulsky, Mgr.: Glen Gore-Smith, Sales Rep. Horst Schultz (D)
Labels: Ampex, Bang, Barb, Big Tree, Brunswick, Buckboard, Cadet, Cadet/Concept, Calla, Canyon, Checker, Chess, De-Lite, GRT, Gordy, Hawk, Hi Fi, Janus, Lizard, Mio, Motown, Nashville, Pentagram, Rare Earth, Roulette, Shelter, Soul, Stang, Sussex, Tamlia, UK, Vanguard, Ward Allen, Westbound.
Accessories: Recoton.
 London Recs. of Canada (1967) Ltd., 23 Keith Rd. Zone 21. Tel: 775-7125 Telex. 03-5364. Mgr.: Gerry Young (D)
Labels: London, Ace of Clubs, Ace of Diamonds, Argo, Deram, Parrot, Able, Axe, Bagatelle, Banff, Bongo, Boot, Butterfly, Caprice, Chapter One, Cinepix, Clan, Coast, Cream, Cynda, Dominion, Duke, Elan, Emerald, Fontana, Franklin, Gamma, Gap, Golden, Grand Prix, Hi, Kanata, Kilmarnock, Kotai, MAM, MM&C, Maple, Melbourne, Mercury, Much, Nobel, Ovation, Philips, Rodeo, Snocan, Societe Francaise du Son, Summus, Telunken, Threshold, Vertigo.
 Musimart Ltd., 1046 Clarence Ave. Zone 19. Tel: 452-8743. Mgr.: Garth Campbell. (D)
Labels: Pierrot, Planet, Abbey, Ambassador, Apon, Apple Honey, Berlitz, Cabot, Candide, Cathedral, Colosseum, Da Camera, Diplomat, Dooto, Dyer-Bennet, ESP-Disk', Electrocord, Elite, Eurotone, Fantasy, Folklore, Galaxy, Gateway, Guest Star, Let's Sing, Library Editions, Mandolino, Mio, Mountain Dew, Panorama, Pathways of Sound, Peter Pan, Playmates, Power, Prestige, Rebel, Rocking Horse, Roper, Sastraphon, Standard, Starlet, Sunshine, Swampfire, Tempo, Tifton, Tikva, Topic, Turnabout, Vox, Zap.
Accessories: Goldring, Tone-King.
 National Rec. Dist's. Ltd., 358 Colony St. Zone: R3C 2K9 Tel: 783-7081. Owner: B.J. Samuels; Mgr.: R.L. Lauze. Buyers: Singles, T. Stenhouse; Albums: R.L. Lauze. (RJ)
 Quality Recs. Ltd., Galt Bldg., 4th fl. Tel: 943-6563 Mgr.: Chuck Porter. (D)
Labels: Quality, Barry, Birchmount, Celebration, Hit, Reo, Ringside, Bell, Big Tree, Blue Thumb, Buddha, CTI, Curtom, Dot, Evolution, Family Prod'ns, Greene Bottle, Hickory, Hot Wax, Just Sunshine, Kama Sutra, Kudu, LHI, Laurie, MGM, MWC, Marina, Mega, Neighborhood, PIP, Paramount, Philly Groove, Plantation, Playboy, Ranwood, SSS Int'l, Stereo Dimension, Sun, T-Neck, Tamarac, Tuesday, Tumbleweed, Verve, Verve/Forecast, Windfall. (SEE ADVERTISEMENT)
 RCA Ltd., 2070 Notre Dame Ave., St. James 21. Tel: 772-0481. Sales Rep.: D. Bonneville (D)
Labels: Camden, Canada-Int'l, Colgems, Gala, Red Seal, Victor, Victrola, Vintage, ABC/Dunhill, Alshire, Audio Treasury, Avco, Chelsea, Chimo, Daybreak, Era, Erato, Grunt, Impulse, Kirshner, Marceno, Neon, Nimbus 9, Westminster Gold, Wheel, Wooden Nickel.
 Thomas Rathwell Ltd., 575 Roseberry St. Zone R3H 0Z3. Tel: 772-3825, 774-4561. Owner: Thomas Rathwell, Mgr.: & Buyer: Mrs. Myrtle Redfern. (D & RJ)
Labels: Accent, Apex, Carnival, Coral, Cycle 2000,

Camon, Decca, GNP Crescendo, Kapp, Lero, Liberty, Living Language, MCA, MTA, Pickwick, Point, Scepter, Uni, United Artists, Vocalion, Wand.
 WEA Music of Canada Ltd., 24 Stevenson Rd. Tel: 786-6934. Mgr.: Barry Smith; Promo.: Don Coward. (D)
Labels: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones.

NEW BRUNSWICK

• MONCTON (Area Code 506)

Handleman Co. of Canada Ltd., 132 Halifax St., Release Centre Tel: 389-9141. Mgr.: & Buyer: David Manship (RJ)
Home office: USA, Detroit, Mich.
 Maritime Recs. Ltd., 343 St. George St. Tel: 389-1341. Owner & Mgr.: William D. Mitton, Buyer Mrs. Fernance Corey. (RJ)

NEWFOUNDLAND

• ST. JOHN'S (Area Code 709)

Crawford Music Ltd., 139 Gower St. Tel: 726-6970. (RJ)
Home office: Halifax, N.S

NOVA SCOTIA

• AMHERST (Area Code 902)

Canadian Assemblies Ltd., Station St. Tel: 667-3309. Mgr.: Ted Evans. (D)
Labels: A&M, A&R, Air, Amaret, Amazon, Ame, Athena, Attarack, Bang, Barry, Bell, Birchmount, Blue Thumb, Buddha, CTI, Cadet, Cadet/Concept, Calla, Casl, Celebration, Checker, Chess, CoBurt, Colossus, Curtom, De-Lite, Dot, Douglas, Evolution, Forward, GRT, Golden Archive, Hi Fi, Hot Wax, Increase, Janus, Kama Sutra, Laurie, Little David, Lizard, MGM, MWC, Mega, Musical Showcase, Nugget, Ode, Original Sound, PIP, Palette, Paramount, Pavilion, Plantation, Playboy, Quality, Ranwood, Ringside, Roulette, SSS Int'l, Shelter, Stormy Forest, Sun, TA, T-Neck, Tamarac, Thunderbird, Tonsil, Tuesday, Vee-Jay, Verve, Verve/Forecast, Westbound, Windfall.
Accessories: Recoton
 Waldeale Ltd., Station St. Tel: 667-3308. Owner: Allie L. Daley; Mgr.: W.S.A. Daley (D)
Labels: Ampex, Apex, Big Tree, Brunswick, Carnival, Chisa, Coral, Cycle 2000, Decca, GNP Crescendo, Gordy, Imperial, Jubilee, Kapp, Lero, Liberty, MCA, Mainstream, Mediators, Mio, Motown, Point, Rare Earth, Scepter, Soul, Stang, Sunset, Sussex, Tamlia, Uni, United Artists, Vanguard, Viva, Vocalion.
Photographs: Zenith.
Accessories: Astatic.

• HALIFAX (Area Code 902)

Crawford Music Ltd., PO Box 936, 1894 Granville St. Tel.

429-3537. Pres. & Mgr.: R.W. Crawford; Buyers: Singles, Henrietta Wojcicki; Albums, Mrs. Marion Ayer. (D & RJ)
Branch: St. John's, Nfld.
Labels: Arc, Pickwick.
 R C A Ltd., 3611 Commission St. Tel: 455-8015. Sales Rep.: Hanston Josey (D)
Labels: Camden, Canada-Int'l, Colgems, Gala, Red Seal, Victor, Victrola, Vintage, ABC/Dunhill, Alshire, Audio Treasury, Avco, Chelsea, Chimo, Daybreak, Era, Erato, Grunt, Impulse, Kirshner, Marceno, Neon, Nimbus 9, Westminster Gold, Wheel, Wooden Nickel.
 World Recs. (div. of Shotgun Gimme Holdings Ltd.), Box 1264, 2893 Isleville St. Tel: 422-9229 Mgr.: G. Spencer. (D)
Labels: World, Ampersand, Audat, CTL, Cascade, Scope, Fiesta, Hi-Lite, Sound Canada.

ONTARIO

• HAMILTON (Area Code 416)

Sound Centre Ltd., 66 Ottawa St. N. Tel: 547-8655. Pres. Bruce S. Moulder (RJ)

• LONDON (Area Code 519)

Word Recs. Ltd., 152 Wellesley Crescent. Tel: 455-2097. (D)
Labels: Word, Canaan, Myrrh, Sacred, Century, Janz, Light, Sacred Songs, Summit, Sword, Wonderworld.

• OSHAWA (Area Code 416)

World Recs. (div. of Shotgun Gimme Holdings Ltd.), 484 Waterloo St. Tel: 576-0250. Pres.: William Hewson. (D)
Branch: Halifax, N.S.
Labels: World, Ampersand, Audat, CTL, Cascade, Scope, Fiesta, Hi-Lite, Sound Canada.

• TORONTO METROPOLITAN AREA

(Area Code 416)

Abel's Recs. Unlimited, 137 Jarvis St. Zone: 210 Tel: 364-1077. Owner & Buyer: Ted G. Abel; Mgr.: Sam Zaffuto (RJ)
 Alldisc Dist's. Ltd., 90 Hymus Rd., Scarborough. Tel: 755-3383. Pres.: Tony Frank; Mgr.: Bill Sparksman. (OS & RJ)
 All Recs. Supply Co. of Canada Ltd. (div. of CBS), 1170 Bellamy Rd., Scarborough. Tel: 291-7341 VP & Gen. Mgr.: R.A. Macleod. (OS & RJ)
Branches: Calgary, Alta.; Vancouver, B.C.; Montreal, P.Q.
 Ampex Music of Canada, 2836 Slough St., Malton. Tel: 677-2370. Telex: 02-29852. Sales Mgr.: J.R. Pariselli; Promo. Mgr.: John Driscoll. (D)
Labels: All Platinum, Ampex, Big Tree, Brunswick, Canyon, Chisa, Gordy, Jessup, Mainstream, Mio, Motown, Pentagram, Polyanna, Rare Earth, Soul, Stang, Sussex, Tamlia, VIP, Vanguard.

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Trans Canada Musique Serv. Inc., 189 Rockland Rd., Town of Mount Royal 304. Tel: 735-5661. Telex: 01-26482. Pres.: Jean-Paul Rickner; Sales Mgr.: Jean Desrosiers; Rec. Buyer: Maurice Gignac. (D & OS).
Branch: Quebec City, P.Q.
Labels: Trans Canada, Budget, Campus, Carrousel, Citation, DSP, Dorval, Editions de l'Homme, Elite, Franco, Guitare, Manitou, Maxi 4, Meteor, Or, Passe-Temps, Pax, Profil, Tournesol, Ultra, Vedettes, Visa. (SEE ADVERTISEMENT)
W E A Music of Canada Ltd., 214 Brunswick Blvd., Pointe Claire. Tel: 697-7440. Mgr.: Jacques Chenier; Promo.: Pierre d'Orsonnens. (D).
Labels: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones.

● **QUÉBEC CITY (Area Code 418)**

London Recs. of Canada (1967) Ltd., 383 St. Paul St. Tel: 529-0261. Telex: 011-3799. Mgr.: Fred Reiffa. (D).
Labels: London, Ace of Clubs, Ace of Diamonds, Argo, Deram, Parrot, A&M, Able, Axe, Bagatelle, Banfi, Bongio, Boot, Butterfly, Caprice, Chapter One, Cinepix, Clan, Coast, Cream, Cynda, Dominion, Duke, Elan, Emerald, Fontana, Franklin, GRT, Gamma, Gap, Golden, Grand Prix, Hi, Kanata, Kilmarnock, Kotai, MAM, MM&C, Maple, Melbourne, Mercury, Much, Nobel, Ovation, Philips, Rodeo, Snocan, Societe Francaise du Son, Summitus, Telefunken, Threshold, Vertigo.
Trans Canada Musique Serv. Inc., 315 St. Paul St. Tel: 524-4671. Mgr.: Marc Falardreau. (D & OS).
Home office: Montreal, P.Q.
Labels: Trans Canada, Budget, Campus, Carrousel, Citation, DSP, Dorval, Editions de l'Homme, Elite, Franco, Guitaire, Manitou, Maxi 4, Meteor, Or, Passe-Temps, Pax, Profil, Tournesol, Ultra, Vedettes, Visa.

SASKATCHEWAN

● **SASKATOON (Area Code 306)**

A. A. Murphy & Sons Ltd., 2120 St. George Ave. Tel: 652-6622. Owner: W. A. Murphy; Mgr. & Buyer: P. Bate-man. (D).
Labels: RCA group.
Phonographs: RCA.
Accessories: Astatic, Audio Magnetic, Enterprise, RCA, Recoton.

● **tape wholesalers**

The wholesale function(s) of all companies is set in bold face and parenthesis after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.

ALBERTA

● **CALGARY (Area Code 403)**

Acklands Ltd., 2918 11 St. SE. Zone: T2G 3GB. Tel: 243-4488/4991. Mgr.: John H. Watson. (D).
Cartridge 8-tr.: MCA, Apex, Carnival, Coral, Cycle 2000, Decca, GNP Crescendo, Kapp, Lero, Point, Scepter, Uni, United Artists, Vocalion, Wand, White Whale.
Cassette: MCA, Apex, Coral, Cycle 2000, Decca, Kapp, Lero, Point, Scepter, Uni, United Artists, Vocalion, Wand, White Whale.
All Recs. Supply Co. of Canada Ltd. (div. of CBS), 4620 Manitoba Rd. Tel: 287-2679. Mgr.: Paul G. McClure; Buyer: Angela Benjamin. (OS & RJ).
Home office: Toronto, Ont.
Capitol Recs. (Canada) Ltd., 519 Manitoba Rd. SE. Tel: 287-0823. Region Mgr.: D. Dunlop. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Invictus, Pathe, Daffodil. (SEE ADVERTISEMENT)
Columbia Recs. Dists. Canada Ltd., 4624 Manitoba Rd. Zone: 24. Tel: 287-1322. Mgr.: J. Davies. (D).
Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Entrance, Fillmore, Kinetic, New Design, Philadelphia Int'l, RAK, Spindizzy, Starday, TMI, True North.
G R T of Canada Ltd., 111 Huntham Rd. NE. Western Mgr.: Harry Hrabinsky. (D).
Home office: Toronto, Ont. (see for prod. distributed). (SEE ADVERTISEMENT)
Handleman Co. of Canada Ltd., 4644 Pacific Rd. NE. Tel: 276-2224. Mgr. & Buyer: Emerson Rawding. (RJ).
Home office: USA, Detroit, Mich.
London Recs. of Canada (1967) Ltd., 429 Manitoba Rd. SE. Tel: 243-1313. Telex: 038-22572. Mgr.: Adrian Bilo-deau. (D).
Cartridge 8-tr.: London, Ace of Clubs, Ace of Diamonds, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, Franklin, GRT—Province of Quebec only, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Threshold, Wayside; **French language lines:** Canetti, Caprice, La Compagnie, Gamma, Grand Prix.
Cassette: London, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, GRT—Province of Quebec only, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Teldec, Threshold; **French language lines:** Canetti, Caprice, La Compagnie, Gamma, Grand Prix.
Musictape Co., 4511 Manitoba Rd. SE. Zone: 24. Tel: 243-8722. Owner: Dave Jones; Opns. Mgr.: Bill Miller; Sales Mgr.: Les Furze; Buyer: Ruth Schaber. (RJ).
Branch: Vancouver, B.C.
RCA Ltd., 4120 Sixth St. SE. Tel: 243-4661. Sales Rep.: K. Clark. (D).
Cartridge 8-tr.: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.
Quadasonic 8-tr: Camden, Red Seal, Victor, Colgems.
Cassette: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.

Accessories: Carrying cases, head cleaners (RCA).
Stereodyne (Canada) Ltd., 1303 45 Ave. NE, No. 4. Zone: T2E 2P3. Tel: 276-1334. Telex: 038-22884. Mgr.: Norm Wood. (D, OS, RJ & I).
Home office: Toronto, Ont. (see for prod. distributed).
T P C-Rec. Div. (Taylor, Pearson & Carson Ltd.), 538 42 Ave. SE. Zone: 24. Tel: 243-3642. Mgr.: Gene Chow. (D).
Branch: Edmonton, Alta.
Cartridge 8-tr. & cassette: Quality, Barry, Bell, Birchmount, Buddha, Celebration, Colossus, Crewe, Cur-tam, Dot, Kama Sutra, Laurie, Little David, MGM, Para-mount, Plantation, Ranwood, Reo, Ringside, Royal American, SSS Int'l, Steed, Sun, Verve, Verve/ Fore-cast, Windfall.
Accessories: Carrying cases (Rubbermaid); display racks, head cleaners (Quality).

W E A Music of Canada Ltd., 4640 Manhattan Rd. SE. Zone: 24. Tel: 243-7164. Mgr.: Herb Bradley. (D).
Cartridge 8-tr. & cassette: Warner Bros., Atco, Atlan-tic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones.

● **EDMONTON (Area Code 403)**

T P C-Rec. Div. (Taylor, Pearson & Carson Ltd.), 11905 111 Ave. Tel: 452-2440. (D).
Home office: Calgary, Alta. (see for prod. distributed).
Tape Dists. (div. of Neonex Int'l), 14615 124 Ave. Tel: 454-9101. (RJ).
Branch: Vancouver, B.C.

BRITISH COLUMBIA

● **VANCOUVER (Area Code 604)**

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 118 SE Marine Dr. Tel: 321-0055. Mgr.: R. Moody; Buyer: Edna Harris. (OS & RJ).
Home office: Toronto, Ont.
Almada Corp., 1010 Nanton Ave. Zone: 9. Tel: 738-8275. Mgr.: Jack Sparton. (D & I).
Home office: Montreal, P.Q. (see for prod. distributed). (SEE ADVERTISEMENT)
Capitol Recs. (Canada) Ltd., 3622 E. First Ave. Tel: 291-7346. Sales Mgr.: U. Schnack. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Invictus, Pathe, Daffodil. (SEE ADVERTISEMENT)
Columbia Recs. Dists. Canada Ltd., 116 SE Marine Dr. Zone: 15. Tel: 327-0291. Mgr.: W. Bouvette. (D).
Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Entrance, Fillmore, Kinetic, New Design, Phila-delphia Int'l, RAK, Spindizzy, Starday, TMI, True North.
Emerson Sales Ltd., 1599 W. Fourth Ave. Zone: 9. Tel: 733-3525. Owner & Sales Mgr.: Emerson Short; Mgr.: Jean Leskiw. (D).
Cartridge 8-tr., cassette & open reel: Dominion, Fantasy, Fiesta, GRT.
Accessories: Recoton.
Johnston Appliances Ltd., 5239 Victoria Dr. Zone: 16. Tel: 325-3261. Mgr.: Miss Pat Van Kleek. (D).

Cartridge 8-tr.: Apex, Coral, Cycle 2000, Decca, GNP Crescendo, Kapp, Lero, Liberty group, MCA, Point, Scepter, Uni, United Artists, Vocalion, Wand.
Cassette: Apex, Coral, Decca, Kapp, Liberty group, MCA, Point, Scepter, Uni, United Artists.
London Recs. of Canada (1967) Ltd., 3166 Lake City Way, Burnaby 2. Tel: 298-6471. Telex: 045-1374. Mgr.: Orm Jones. (D).
Cartridge 8-tr.: London, Ace of Clubs, Ace of Dia-monds, Deram, Parrot, Stereo Treasury, A&M—Prov-ince of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, Franklin, GRT—Province of Quebec only, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Thresh-old, Wayside; **French language lines:** Canetti, Caprice, La Compagnie, Gamma, Grand Prix.
Cassette: London, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Domi-nion—except Provinces of Ontario & British Columbia, Fontana, GRT—Province of Quebec only, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Teldec, Threshold; **French language lines:** Canetti, Caprice, La Compagnie, Gamma, Grand Prix.
J. L. Marsh of Canada Ltd. (div. of Pickwick Int'l Inc.), 2010 Alberta St. Tel: 876-3368. Mgr.: Gordon R. Ever-ingham. (D).
Home office: USA, Minneapolis, Minn., Heilicher Bros.
Cartridge 8-tr.: Pickwick.
E. A. Morris Ltd., 475 E. Broadway. Zone: 10. Tel: 876-4141. Buyer: Robert Finch. (D).
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, London, Polydor, Quality, RCA, Warner Bros.
Playback equip.: Delfonic, Philips, Sony.
Accessories: Capitol, Le-Bo.
Musictape Co., 990 W. Seventh Ave. Zone: 9. Tel: 738-7611. Mgr.: Tom Ingham. (RJ).
Home office: Calgary, Alta.
Musimart Ltd., 2737 W. 21 Ave. Zone: 8. Tel: 738-3901. Mgr.: Stan Levy. (D).
Cartridge 8-tr.: Berlioz, Eurotone, Fantasy, Galaxy, Prestige.
Cassette: Berlitz, Eurotone, Fantasy, Galaxy, Prestige, Vox.
Open reel: Berlitz.
Polydor Recs. Canada Ltd., 333 W. Broadway St. Tel: 873-2466. Mgr.: Ted Hopkins. (D).
Cartridge 8-tr. & cassette: Polydor, Archiv, DGG, Heliodor, Privilege, Amsterdam, Ardent, Ariola, Barclay, Blue Horizon, Charton, Enterprise, Erato, Event, Flying Dutchman, Lionel, Ricordi, SVP, Sire, Spring, Stax, Volt.
Praise Recs. of Canada Ltd., 2939 Kingsway. Tel: 434-9611. Mgr.: Paul Yaroshuk. (D).
Branch: Toronto, Ont.
Cartridge 8-tr.: Praise, Faith, Heart Warming, Impact, Tempo.
Pro Sound Dists. Ltd., 2185 W. Broadway. Tel: 736-9804. Mgr. & Buyer: D. Forget. (RJ).
RCA Ltd., 2876 Rupert St. Tel: 433-1207. Western District Sales Mgr.: G. Murphy. (D).

THE ARTISTS

THE GUESS WHO—RCA
 URSA MAJOR—RCA
 ALICE COOPER—WB
 POCO—EPIC
 AND ON THE WAY
 MANNA—COLUMBIA
 WILDERNESS ROAD—WB
 GYPSY—RCA

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CHILE

Instituto de Extension Musical, Casilla 14050, Santiago.
 Instituto de Investigaciones Musicales, Casilla 2100, Santiago.
 S A T C H (Sociedad de Autores Teatrales de Chile), San Diego 246, Santiago. Tel. 66-052, 67-101. Gen. Admin. r. Amadeo Gonzalez Gonzalez.
 Sindicato de Artistas de Variedades, Agustinas 560, Santiago
 Sindicato Profesional de Actores, San Diego 245, Santiago. Tel 85-268
 Sindicato Profesional de Folkloristas, Compania 1361, Santiago. Tel. 64-501
 Sindicato Profesional Orquestal, Agustinas 560, Santiago.

DESIGN & ARTWORK

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461.
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461.

LICENSING ORGANIZATION, MUSIC

D A I C (Departamento del Derecho de Autor de la Universidad de Chile), San Antonio 427, 2nd fl., Santiago. Tel: 392-335. Exec. Dir.: Enrique Lopez Lawrence. (Performing rights only)

LICENSOR, TAPE & RECORD

Fermata Ltda. (Eds. Musicales), Agustinas 853, Of. 619, Santiago. Tel. 32-720 Gen. Mgr.: Rene Rabinovich.

PLATING & PROCESSING PLANT

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461.
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461.

PRESSING PLANTS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461.
 Odeon (IEM—Industrias Electricas Musicales), PO Box 186D, Calle Compania 2045, Santiago Tel. 85-545 Cable TURNTABLE.
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461

PRINTERS & LITHOGRAPHERS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461.

PROMOTION & PUBLICITY

Fermata Ltda. (Eds. Musicales), Agustinas 853, Of. 619, Santiago. Tel. 32-720. Gen. Mgr.: Rene Rabinovich.
 Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461.
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461

RECORDING STUDIOS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461.
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461.

SHIPPING SERVICES

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461.

● **supplies**

JACKETS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461.
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461.

LABELS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461.
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461.

POLYETHYLENE BAGS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461.

SLEEVES

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461.

● **manufacturers of record & tape dealer accessories & supplies**

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel. 50-081, 80-461.
 Product: Cleaners cloths & brushes, display racks.
 R C A SA, Rec. Div., Catedral 1029-Subte., Santiago. Tel. 80-461.
 Product: Cleaners cloths & brushes, display racks.

CHINA, REPUBLIC OF

POLYETHYLENE BAGS

Gold Well Chemical Inds. Co. Ltd., 34-1 & 45-1 Lan Ya Li, Shih-Lin, Taipei. Tel: 874556. Gen. Dir.: Chen-Yeon Lin; Gen. Mgr.: Chen-Kung Lin.

RECORD PROCESSING MACHINERY

Four Seas Rec. Publ'g Co., 11 Omei St., Taipei. Tel: 333721, 371702.
 Gold Well Chemical Inds. Co. Ltd., 34-1 & 45-1 Lan Ya Li, Shih-Lin, Taipei. Tel: 874556. Gen. Dir.: Chen-Yeon Lin; Gen. Mgr.: Chen-Kung Lin.
 Chief product: Vinyl rec. plates & compounds.
 Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 372000, 360582.

CHINA, REPUBLIC OF

Population: 13,800,000.
 Rate of exchange: \$1 (US) = 40.00 Taiwan dollars.
 Holidays: January 1 (Founding of the Republic), Chinese New Year, September 28 (Birthday of Confucius), October 10 (National Day), October 25 (Taiwan Restoration Day), December 25 (National Constitution Day).

● **Record manufacturers / distributors / importers**

Black Cat Rec. Works, 195 Jen Fu Village, Lu Chou Hsiang, Taipei.
 Dragon Gate Trading Co. Ltd., 294 Foho Rd., Young Ho Chen, Taipei. Tel: 922331, 923645. Pres.: Lonmon Yin; Gen. Mgr.: Lily Yin; Sales Mgr.: James Chen. (Exporter)
 Int'l branch: USA.
 First Recs. Co., 114 Cheng-i North Rd., San Chung City, Taipei. Tel: 972462. Gen. Mgr.: Jinn-Tay Yeh
 Fiveteiae, see Reifu.
 Four Seas Rec. Publ'g Co., 11 Omei St., Taipei. Tel: 333721, 371702
 Int'l branch: Hong Kong, Hoi Sheng Int'l Co.
 Labels: (Owned) Four Seas; (represented) Philips (Netherlands)
 Hai Shan Rec. Co. Ltd., 114 Bee Ling, Too Chen, Pan Chiaw, Taipei. Tel: 966502, 964248.
 Labels: (Owned) Hai Shan; (represented) Life (Hong Kong, Malaysia, Singapore).
 Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel. 372000, 360582. (Importer).
 Lucky Rec. Co., 2-1 Lane 81, Kwang Chow St., Taipei. Tel: 338075, 375374.
 Mienphone Recs. Co. Ltd., 150 Hopien North St., San Chung City, Taipei. Tel: 972324. Gen. Dir.: C.P. Fan. Reifu Rec. Co., 5 An Lung Nan Ln., West District, Taichung.
 Label: (Owned) Fiveteiae.
 Song Jwu Rec. Co., 19-7 Chung Hua 11 Rd., Kaohsiung.
 Label: (Owned) Song Twu.
 Song Twu, see Song Jwu.
 Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao, Taipei. Tel: 965008.

● **music publisher**

Four Seas Rec. Publ'g Co., 11 Omei St., Taipei. Tel: 333721, 371702.
 Int'l branch: Hong Kong, Hoi Sheng Int'l Co.
 Int'l firm represented: EMI (Hong Kong).

PLATING & PROCESSING PLANTS

Gold Well Chemical Inds. Co. Ltd., 34-1 & 45-1 Lan Ya Li, Shih-Lin, Taipei. Tel: 874556. Gen. Dir.: Chen-Yeon Lin; Gen. Mgr.: Chen-Kung Lin.
 Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 372000, 360582.
 Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao, Taipei. Tel: 965008.

PRESSING PLANTS

Four Seas Rec. Publ'g Co., 11 Omei St., Taipei. Tel: 333721, 371702.
 Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 372000, 360582.
 Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao, Taipei. Tel: 965008.

RECORDING STUDIOS

Four Seas Rec. Publ'g Co., 11 Omei St., Taipei. Tel: 333721, 371702.
 Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 372000, 360582.

TAPE CUSTOM DUPLICATORS

Four Seas Rec. Publ'g Co., 11 Omei St., Taipei. Tel: 333721, 371702.
 Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 372000, 360582.

● **supplies**

JACKETS

Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao, Taipei. Tel: 965008.

COLOMBIA

372000, 360582.
 Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao, Taipei. Tel: 965008.
 Chief product: Semi-automatic hydraulic press machines.

TAPE, BLANK LOADED

Linfair Eng'g & Trading Ltd., 43 Po Ai Rd., Taipei. Tel: 372000, 360582.
 Configurations: Cartridge 8-tr & cassette.

● **manufacturers of record & tape dealer accessories & supplies**

Hai Shan Rec. Co. Ltd., 114 Bee Ling, Too Chen, Pan Chiaw, Taipei. Tel: 966502, 964248.
 Product: Carrying cases, catalog servs., divider cards.
 Union Rec. Ent. Co., 39 Lei Chan, Kang Tsui Li, Panchiao, Taipei. Tel: 965008.
 Product: Cleaners cloths & brushes, display racks, needles.

COLOMBIA

Population: 20,463,000.
 Rate of exchange: \$1 (US) = 20.00 pesos.
 Holidays: January 1, May 1 (Labor Day), July 20 (Independence Day), August 7 (Battle of Boyaca), October 12 (Columbus Day), November 11 (Independence of Cartagena), December 25 & all important Christian religious holidays.

● **record manufacturers / distributors / importers**

Andino, see Orbe.
 Antillano, see Tropical.
 Archiv, see Philips.
 Atriz, see Chaves.
 Bambuco, see CBS.
 C B S SA (Discos), 10A-23 Carrera 34, Bogota. Tel: 47-13-41, 37-26-40. Gen. Mgr.: Luis Aguado; Sales Mgr.: Hernando Gonzalez.
 Labels: (Owned) CBS, Epic; (distributed) Bambuco; (represented) Dot (USA), Reprise (USA), Sono-Radio (Peru), 20th Century-Fox (USA), Warner Bros. (USA).
 Caliente, see Sonolux.
 Candil, see Chaves.
 Chaves (Discos), Apdo. Aereo 304, 1B-43 Carrera 23, Pasto. Tel: 20-51. Gen. Mgr.: Ramiro Chaves L.
 Labels: (Owned) Chaves, Atriz, Candil; (represented) Candil (Ecuador), Onix (Ecuador).
 Int'l rep.: Ecuador (Fediscos).
 Codiscos (Compania Colombiana de Discos SA), 59-65 Calle 2a, Medellin. Tel: 46-16-02. Pres.: Alfredo Diez M.; Gen. Mgr. Discos Famoso: Guillermo Diez R.; Gen. Mgr. Discos Zeida-Costeno: Alvaro Arango G.
 Labels: (Owned) Costeno, Famoso, Zeida; (represented) ABC/Dunhill (USA), A&M (USA), Apple (UK), Ariola-Eurodisc (Germany, Spain), Astona (Chile), Asylum (USA), Barclay (France), Caracol (Chile), Carrere (France), Compania Fonografica Espanola (Spain), DLV (Mexico), Disc Jockey (Argentina), Famous group (USA), Inca (USA), Mary Lou (USA), Motown (USA), Musart (Mexico), Parnaso (USA), Project 3 (USA), Riviera (France), Salsa (USA), Sussex (USA), Zzelesta (USA).
 Int'l reps.: Asia (EMI), Bolivia (Prodisco), Brazil (EMI), Central America (Dideca), Chile (EMI), Ecuador (J.D. Feraud Guzman), Europe (EMI), Mexico (Musart), Panama (Onda Nueva), Peru (IEMPSA), USA (Record Dists. of America), Venezuela (Suradisco).
 Costeno, see Codiscos.
 D C M-Pop, see Discomoda.
 D G G, see Philips.
 Daro Ltda. (Importaciones), Apdo. Aereo 457B, Bogota. Tel: 43-16-25, 43-36-66. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Int'l branch: USA, New York, N.Y.
 Labels: (Owned) Daro Int'l; (represented) Decca (UK), London (USA).
 Int'l reps.: Germany (Teldec), UK (Decca).
 Delujo, see Fuentes.
 Disco 15, see Orbe.
 Discomoda de Colombia Ltda., 12-11 Calle 14, 2nd fl., Bogota. Tel: 81-32-87. Pres.: Cesar Roldan; Gen. Mgr.: Enrique Estrada; Sales Mgr.: Efrain Lancheros.
 Int'l branch: Venezuela, Favedica.
 Labels: (Owned) Discomoda, DCM-Pop, Ranchero; (represented) Cachilapo (Venezuela), Crescendo (USA), FTA (Peru), King (Japan), Pyraphon (Venezuela), Ri-Fi (Italy).
 Int'l reps.: Ecuador (Fediscos), Mexico (Gamma), Nicaragua (Sonido), Panama (Phonodiscos), USA (Discolando).
 Epic, see CBS.
 Famoso, see Codiscos.
 Fonoton, see Philips.
 Fontana, see Philips.
 Fuentes SA (Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Pedro Fuentes; Gen. Mgr.: Jose Fuentes; Sales Mgr.: Dario Escobar.
 Labels: (Owned) Fuentes, Delujo; (represented) Alegre (USA), Cotique (USA), Durium (Italy), Ekipo (Spain), Hispavox (Spain), MCA (USA), Palacio (Venezuela), Panart (USA), Peerless (Mexico), Roulette (USA), Saeco (USA), Tico (USA), El Virrey (Peru).
 Int'l reps.: Brazil (Chantecler), Central America (Dicesa in El Salvador), Dominican Republic (La Guarachita), Ecuador (Fadisa), Mexico (Peerless), Panama (Padisco), Peru (El Virrey), USA (Miami Recs.), Venezuela (Dark).

EGYPT

Population: 32,501,000.
Holidays: April 11 (Moslem New Year), June 18 (Evacuation Day), July 23 (Anniversary of the Revolution), traditional Christian & Moslem holidays.

● record manufacturers / distributors / importers

Sono Cairo Rec. Co., 18 Borsa St., Tewfikiah, Cairo. Tel: 77-050. Bd. Chm.: Taha Nasr; Gen. Mgr.: Hazem El Nahri; Sales Mgr.: Michel Guireuis.
Int'l branch: Switzerland (Cofinex).
Label: (Owned) Sono Cairo.
Michael Yacoumopoulos, 28 Saad Zaghlo, Alexandria. Tel: 30-934. (Distributor/Importer).
Labels: (Represented) EMI group (UK).

● services

PLATING & PROCESSING PLANT PRESSING PLANT PRINTER & LITHOGRAPHER PROMOTION & PUBLICITY RECORDING STUDIO SHIPPING SERVICES

Sono Cairo Rec. Co., PO Box 2017, 18 Borsa St., Tewfikiah, Cairo. Tel: 77-050. Bd. Chm.: Taha Nasr; Gen. Mgr.: Hazem El Nahri; Sales Mgr.: Michel Guireuis.

EIRE

Population 2,921,000.
Rate of exchange: \$1 (US) = 0.40 pound.
Per capita income: \$950.
Holidays: March 17 (St. Patrick's Day), Good Friday, Easter Monday, First Mondays in June & August, December 25, 26.

RECORDS:

Average retail price per record: LPs—\$5.75; EPs—\$1.75; singles—\$1.25.
Stereo sales: 95% of total.
Record club sales: 2 1/2% of total.
Discounting: Rare.
Type of distribution: Manufacturer-to-wholesaler-to-retailer.
Type of promotion: Radio, to a large extent via sponsored programs, magazines.
Juke boxes: 650.

TAPE:

Market: Tape sales have now risen to 20% of total sales of recorded product. There is a preference for cassettes, due to price differential and also the fact that machines combine recording and playback facilities in the case of cassettes.

Average retail price per tape: Cartridge 8-tr.—\$7.00-8.00; cassette—\$3.67-7.00.

IMPORT / EXPORT REGULATIONS: Import duty from UK is 3.2% or .016 pounds, whichever is greater, from Europe & USA—12%; Canada—8%. Entry to EEC should abolish import duties between member countries. Ken Stewart

● record manufacturers / distributors / importers

Archive, see Polydor.
Bardic, see Walton's.
Boulevard, see Kent.
Bullseye, see Checker.
C B S, 69 Grafton St., Dublin 2. Tel: 69-1341. Gen. Mgr.: David Duke; Promo Mgr.: Jackie Hayden. (Distributed by Solomon & Peres).
Labels: (Owned) CBS, Epic, Harmony, (represented) Atlantic, Dandelion, Direction, Disney, Douglas, Elektra, Inheritance, Monument, Phoenix, Realmjazz, Reprise, Rolling Stones, Warner Bros. & all CBS/WEA groups.
Capitol, see EMI.
Checker Recs., 65 Lower Leeson St., Dublin 2. Tel: 6-3862.
Labels: (Owned) Target (distributed by Pye), Bullseye, Lunar, Puck.
Claddagh Recs. Ltd., 29 Westland Row, Dublin 2. Tel: 77-8034. Pres.: Garech Browne; Gen. & Sales Mgr.: Paddy Moloney. (Distributed by Release Recs. Ltd.).
Columbia, see EMI.
D G G, see Polydor.
Debut, see Polydor.
Demesne Recs. Ltd., 22 Ellis Quay, Dublin 7. Tel: 77-2315.
Owner & Mng. Dir.: Jack Walsh; Rec. Dept. Mgr.: Tony McEvoy; Sales Mgr.: P. O'Neil; Reprs.: Derek Gully, Michael Baines, Brian Byrne. (Distributor/Importer.)
Labels: (Represented) Hallmark, Marble Arch, RCA Camden.
Denver, see Irish Rec. Factors.
Dolphin Recs., 3 Burgh Quay, Dublin. Tel: 4-7438. Dir. & Sales Mgr.: Brian Barker; Gen. Mgr.: Oliver Barry. (Distributed by Irish Rec. Factors).
EMI (Ireland) Ltd., 23 Lower Dominick St., Dublin. Tel: 4-6108. Pres.: S. Heller; Sales Mgr.: J. Condren.

Home office: England.
Labels: (Owned) Irish Columbia, Irish Talisman, Shamrock Talisman, Velver; (distributed) Capitol, Columbia, Emidisc, Encore, HMV, Harvest, Parlophone, Regal Starline, Regal Zonophone, Ruby, Talisman, Waverley, (represented) Asylum, Bell, Blue Note, Dot, Famous, Fly, Hot Wax, Invictus, Island, Liberty, Music For Pleasure, Paramount, Penny Farthing, Plexium, President, Probe, RAK, Reddiffusion, Supraphon, Tamla/Motown, Topic, United Artists, WRC, Wizard.

Emerald, see Irish Rec. Factors.
Emidisc, see EMI.
Encore, see EMI.
Epic, see CBS.
Flag, see Kent.
Fontana, see Polydor.
Gael-Linn, 54 Sraid Grafton, Dublin 2. Tel: 77-6624.
Glenside, see Walton's.
H M V, see EMI.
Harmony, see CBS.
Harp, see Shamrock Souvenir.
Harvest, see EMI.
Hawk, see Release.
Heliodor, see Polydor.
Hit, see Release.
Irish Columbia, see EMI.
Irish Rec. Factors Ltd., 9/10 Hanover St. E., Dublin 2. Tel: 78-4755. Gen. Mgr.: M. H. Geoghegan.
Labels: (Owned) Rex; (distributed) Denver, Dolphin, Emerald, Menlo, Mercier, Phoenix; (represented) Ace of Hearts, Argo, Avoca, Chapter One, Deram, Fantasy, Greenwich Gramophone, Grunt, Leader, London Globe, MAM, MCA, Nevis, Nonesuch, L'Oriseau Lyre, Playboy, Qualiton, RCA, Reflection, Spoken Arts, Threshold, Topic, Transatlantic, Turnabout, Uni, Viva, Vocalion, Vox, Xtra.

Irish Talisman, see EMI.
Karussell, see Polydor.
Kent & Co. Ltd., 39/40 Golden Ln., Dublin 8. Tel: 75-2193.
Labels: (Distributed) Boulevard, Flag, Saga.

Lunar, see Checker.
M G M, see Polydor.
Medi Disc, see Pye.
Menlo, see Irish Rec. Factors.
Mercier, see Irish Rec. Factors.
Mercury, see Polydor.
Outlet see Release.
Parlophone, see EMI.
Philips, see Polydor.
Phoenix, see Irish Rec. Factors.
Play, see Release.
Plough, see Tribune.
Polydor Ltd., 49 Middle Abbey St., Dublin 1. Tel: 4-2570, 4-2579. Gen. Mgr.: Derek Hannan; Polydor group Sales Mgr.: Frank Skeffington; Phonogram group Sales Mgr.: Brian Sexton.
Labels: (Owned) Polydor, Archive, DGG, Debut, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Privilege, Tip, Vertigo, Verve; (distributed) Prophet, Spin; (represented) Blue Horizon (UK), Buddha (USA), Caedmon (USA), Carnaby (UK), Chess (USA), Kama Sutra (USA), Nashville (UK), Nepentha (UK), Roulette (USA), Stax (USA), Sun (USA), TRC (UK), Track (UK).

Privilege, see Polydor.
Prize, see Release.
Prophet, see Polydor.
Puck, see Checker.
Pye Recs. (Sales) Ltd., 24 Mountjoy Sq., Dublin 1. Tel: 4-3965. Gen. Mgr.: John Woods; Sales Mgr.: James Morrissey.
Home office: England.
Labels: (Owned) Pye; (distributed) Medi Disc, Rose, Target; (represented) all labels from Pye in UK.

R & O, see Release.
Regal Starline, see EMI.
Regal Zonophone, see EMI.
Release Recs. Ltd., 64 Parnell St., Dublin. Tel: 4-5452, 4-1646. Mng. Dir.: Michael Clerkin.
Int'l branch: USA.
Labels: (Owned) Release, Hit, Play, Solo; (distributed) Claddagh, Hawk, Outlet, Prize, R&O, Velvet.
Int'l rep.: UK (Shannon).

Rex, see Irish Rec. Factors.
Rose, see Pye.
Ruby Recs., 26 Belmont Ave., Donnybrook, Dublin 4. Tel: 69-3115. (Distributed by EMI).
Saga, see Kent.
Shamrock Souvenir Rec. Co. Ltd., 48 Dublin St., Monaghan. Tel: Monaghan 334. Mng. Dir.: Gerry Devine; Gen. Mgr.: Ann Devine; Sales Mgr.: Cyril Devine.
Labels: (Owned) Harp, Shamrock; (distributed) Boulevard, Camden, Claddagh, Hallmark, Hawk, Opus, Outlet, Play, Release, Saga.

Shamrock Talisman, see EMI.
Solo, see Release.
Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel: 77-1315. Gen. Mgr.: L. Solomon.
Home office: UK (see for prod. distributed).
Spin, see Symphola & Polydor.
Symphola, 56 Harcourt St., Dublin 2. Tel: 75-B253.
Label: (Owned) Spin (distributed by Polydor).

Talisman, see EMI.
Target, see Checker & Pye.
Tip, see Polydor.
Tribune Recs. Org. Ltd., 35 Harcourt St., Dublin 2. Tel: 75-8641.
Labels: (Owned) Plough, Tribune.
Int'l rep.: UK & Europe (EMI).

Velver, see EMI.
Velvet, see Release.
Vertigo, see Polydor.
Verve, see Polydor.
Walton's Musical Instrument Galleries Ltd., 2/5 N. Frederick St., Dublin 1. Tel: 4-7805.
Label: (Owned) Bardic, Glenside.
Waverley, see EMI.

● independent record producer

Cynda Music Prod'ns, 16 Parnell Sq., Dublin. Tel: 4-3906.
Contact: Oliver Barry.
Home office: Canada.
Label credits: Boot, Bravo, Celebration, Cynda, Dominion, Quality, Rodeo (all Canada); Dolphin, Tribune (both Eire); Sugar Hill, United Artists (both USA); Festival, W&G (both Australia).

● music publishers

Emerald Music, 2 Dame Ln., Trinity St., Dublin. Tel: 77-1315. Gen. Mgr.: L. Solomon.
Home office: UK.
Int'l rep.: Worldwide (Chappell).
Emma Music Ltd., 30 Upper Mount St., Dublin. Tel: 6-3522.
Mng. Dir.: Michael Clerkin; Gen. Mgr.: Tommy Ellis.
Midway Music, Grange, Mullingar. Tel: Mullingar 8671.
Morning Music Ltd., 16 Parnell Sq., Dublin. Tel: 4-3906.
Mgr.: Oliver Barry.
Home office: Canada.
Int'l firms represented: Compacto (Brazil), Marledan (Canada), Summus (Canada).
Segway Music, 65 Lower Leeson St., Dublin 2. Tel: 6-3862.
Woodtown Music Publ'ns Ltd., 29 Westland Row, Dublin 2. Tel: 77-8034. Pres.: Garech Browne; Gen. Mgr.: Paddy Moloney.

● services

DIRECT-MAIL SERVICE

EMI (Ireland) Ltd., 23 Lower Dominick St., Dublin. Tel: 4-6108. Pres.: S. Heller; Sales Mgr.: J. Condren.

PRESSING PLANTS

Carlton Prod'ns Ltd., Drimnagh Ind'l Estate, Long Mile Rd., Dublin 12. Tel: 50-5773, 50-5859. Mng. Dir.: Robert McGrattan.

EMI (Ireland) Ltd., 23 Lower Dominick St., Dublin. Tel: 4-6108. Pres.: S. Heller; Sales Mgr.: J. Condren.

Tribune Recs. Org. Ltd., 35 Harcourt St., Dublin 2. Tel: 75-8641.

PROMOTION & PUBLICITY

Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel: 77-1315. Gen. Mgr.: L. Solomon.
Tribune Recs. Org. Ltd., 35 Harcourt St., Dublin 2. Tel: 75-8641.

RECORDING STUDIOS

Eamonn Andrews Studios, Television Club, Harcourt St., Dublin 2.
Atlantic Sound Studios, 7 Marlborough St., Dublin 1.
Avondale Studios, 23 Lower Dominick St., Dublin 2.
Tommy Ellis Studios, 30 Upper Mount St., Dublin 2. Tel: 6-3522.
Peter Hunt Studios, 130 St. Stephen's Green, Dublin 2.
Menlo Rec'g Studios (1967), Ballinacorra. Tel: 4-7375.
Owner & Chief Eng.: Michael J. Collins; Studio Mgr.: Margaret Collins.
Silverpine Studios Ltd., Bray.
Soundtrack Ltd., 52 Lower O'Connell St., Dublin 1.
Trend Studios Ltd. (1970), 10 Hagan Ct., Lad Ln., Lower Baggot St., Dublin. Tel: 6-0928. Mng. Dir.: John D'Ardis; Studio Mgr. & Chief Eng.: Fred Meijer.

● supplies

POLYETHYLENE BAGS

Irish Rec. Factors Ltd., 9/10 Hanover St. E., Dublin 2. Tel: 78-4755. Gen. Mgr.: M. H. Geoghegan.
Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel: 77-1315. Gen. Mgr.: L. Solomon.

● manufacturer of record & tape dealer accessories & supplies

Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel: 77-1315. Gen. Mgr.: L. Solomon.
Product: Browser boxes, carrying & storage cases, cleaners cloths & brushes, display racks, 45 RPM adaptors, needles.

● environmental lighting manufacturers

Bourke-Strand Electric, 30 Upper Abbey St., Dublin 1. Tel: 4-7078.
Ever-Lite Electric Co., 49 Grafton St., Dublin 2. Tel: 77-7705.

EL SALVADOR

Population: 3,390,000.
Rate of exchange: \$1 (US) = 2.60 colones.
Holidays: January 1, Easter Sunday, May 1 (Labor Day), May 10 (Mother's Day), Fiesta (July-August), August 3 (Worker's Day), September 15 (Independence Day), October 12 (Columbus Day), November 5 (First Call to Independence).

FRANCE

Belgium (Barclay), Bolivia (Prodisco), Brazil (Ebrau), Canada (Barclay), Colombia (Codiscos), Denmark (EMI), Finland (PSO), Germany (Metronome), Italy (SIF), Japan (King), Mexico (Gamma), Morocco (Siemens), Norway (EMI), South Africa (Ster), Spain (Movieplay), Sweden (EMI), Switzerland (Barclay), Turkey (Melodi), UK (RCA), C E L (Cooperative de l'Enseignement Laic), Pl. H. Bergia 6, Cannes. Tel: (93) 39.47.66.
Labels: (Owned) CEL, BT Sonore.
 Calliope, see DPI.
 Camden, see RCA.
 Candide, see DPI.
 Canetti, see Jacques Canetti & CED.
 Jacques Canetti (Disques), 252 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 227.60.24. Pres. & Gen. Mgr.: Jacques Canetti.
Labels: (Owned) Canetti (distributed by CED), Radio-Programmes.
 Cantate, see Chant du Monde.
 Capitol, see Pathe-Marconi.
 Capriccio, see Music Control.
 Carabine Music, 124 Rue La Boetie, Paris 8. Tel: (01) 225.80.30. Pres.: Henri Belolo; Mgrs.: R. Drouet, N. Wilfrid.
Labels: (Owned) Carabine (distributed by Disc'AZ), Chorus; (represented) Mandala (USA).
 Int'l reps.: Belgium (Eurovox), Brazil (Top Tape), Canada (SMCL), Mexico (Panamusic), Switzerland (Evasion).
 Claude Carrere (Prod'ns), 39 Rue Jean Goujon, Paris 8. Tel: (01) BAL 46.52. Dir.: Claude Carrere.
Label: (Owned) Carrere.
 Cavalier, see DPI.
 Cedit (Centrale de Diffusion du Disque), 23 Blvd. Berthier, Paris 17. Tel: (01) 754.21.95. (Importer).
Imports from Algeria, Cameroon, Congo, Egypt, Gabon, Greece, Guinea, Lebanon, Morocco, West Indies.
 Le Chant du Monde, 32 Rue Beaujon, Paris 8. Tel: (01) 924.67.73. Pres. & Dir. Gen.: Jean Roire; Gen. Mgr.: Jean Miaillie; Sales Mgr.: Andre Mercier.
Labels: (Owned) Chant du Monde, Melodia-Chant du Monde, Sideral; (distributed) Agorila, Baerenreiter, Cantate, L'Oiseau Musicien, Valois; (represented) Melodia (USSR), Tangent (UK).
 Int'l reps.: Japan (Nippon Columbia), Spain (Edigsa, Hispavox), USA (Elektra, Monitor, Vanguard).
 Chappell, see DPI.
 Charlin, see CECE.
 Chef d'Oeuvre, see Guide Int'le du Disque.
 Chorus, see Carabine.
 Chrysalis, see WEA-Filipacchi.
 Classique, see Orpheo.
 Clasiques Sonores, see Hachette.
 Coimbra, see DPI.
 Columbia, see Pathe-Marconi.
 Communication, see Disques Pierre Cardin.
 Compagnie Generale du Disque (sub. of Vogue PIP), 20bis Rue Louis Philippe, 92 Neuilly-sur-Seine. Tel: 642.96.24. Pres.: Cesar Rossini.
Label: (Owned) Orpheo.

Concert Hall, see Guide Int'le du Disque.
 Consul (Disques), 6 Rue de la Mare, Paris 2. Tel: (01) 636.81.46.
Labels: (Owned) Consul, Aiglon, PCM—Production Christian Monfort.
 Contact, see Allo.
 Context, 30 Rue de Citeaux, 75012 Paris. Tel: (01) 345.73.30, 344.62.25. Dir. Gen.: Philippe Doiteau; Gen. Mgr.: Jacques Galissant.
Labels: (Owned) Context, Experience, Impulse; (distributed) Polyphone, Verseau; (represented) Serenata (Portugal).
 Int'l rep.: Portugal (Radio Triunfo).
 Cottillon, see WEA-Filipacchi.
 D G G, see Polydor.
 D M O, 12 Av. Soeur Rosalie, Paris 13. Tel: (01) 331.29.07.
 D P I—Distribution Phonogramme Int'le (div. of CBS Disques), Rue Pierre Boudou prolongee, 92 Asnieres. Tel: 733.85.00. Pres. & Gen. Mgr.: Jacques Souplet; Ass't Mgr.: Jean Queinnee; A&R: Henri Renaud; Sales Mgr.: Jean-Claude Gastineau; Int'l Prod. Mgrs.: Michel Delorme, Eric Grunberg; Promo. & Pub.: Jacqueline Polloni.
Labels: (Owned) Epic; (distributed) Albatros, Arpene, Avalanche, Calliope, Candide, Cavalier, Chappell, Coimbra, Deesse, FCM, Heloise, Kundalini, Magic Disc, Metromedia, Neuilly, Nogueira, Vox Musicalis.
 Decca, see Societe Francaise du Son.
 Deesse, see Deesse-Septentrion & DPI.
 Deesse-Septentrion, 11 Rue Lepic, Paris. Tel: (01) 606.94.30. Pres.: Pierre Celie.
Labels: (Owned) Deesse (distributed by DPI); (represented) Electrocord (Rumania).
 Int'l reps.: Belgium (Polygram), Canada (Archambault), Germany (Electrola), Italy (CGD), Japan (Nippon Columbia), Netherlands (Phonogram), Switzerland (Disques Office), UK (CRD).
 Deller Rec'gs, St. Michel de Provence, 04300 Forcalquier. Tel: 33. 80. Telex: 43519. Pres.: Bernard Coutaz; Gen. Mgr. & A&R: Alfred Deller; Sales Mgr.: Jacques Meunier.
Labels: (Owned) Deller (distributed by Harmonia Mundi).
 Int'l reps.: Australia (World Rec. Club), Belgium (Schott's), Brazil (Chantecler), Japan (Victor), Netherlands (Phonogram), New Zealand (World Rec. Club), Portugal (Belter), Spain (Belter), UK (RCA, USA (RCA, Vanguard).
 Diffused SA, Boite Postale 15, 25 Rue Didot, Paris 14. Tel: (01) 722.25.48. Pres. & Gen. Mgr.: Rene Cacheux.
Labels: (Owned) Albatros, Plaisir des Dieux, Soul Rec., Tonus; (represented) Archambault (Canada), Ariola (Germany), Rediffusion (UK).
 Disc'AZ, 32 Rue Francois I, Paris 8. Tel: (01) 359.90.06, 359.88.35. Pres.: Maurice Siegel; Gen. Mgr.: Paul de Senneville; Sales Mgr.: Jo Milgran.
Labels: (Owned) AZ, BAM; (distributed) Ami, Carabine, Group 9, Jazz Odyssey, LMCE, Pinpin, Saravah; (represented) Mardi Gras (USA), Penny Farthing (UK), Qualiton (Hungary).

Int'l reps.: Belgium (Vogue), Greece (Minos Matsas), Japan (Nippon Columbia), Lebanon (SLD), Mexico (Gamma), Morocco (Siemens), Netherlands (Dureco), Portugal (Arnaldo Trindade), Spain (Hispavox), Switzerland (Finsterwald & Cantacuzene).
 Disneyland, see Walt Disney & Ades.
 Walt Disney Prod'ns (France) SA, 44 Av. des Champs-Elysees, Paris 8. Tel: (01) 359.17.80. Cable: MICKMOUSE. (Distributed by Ades).
Home office: USA.
Labels: (Owned) Disneyland, Vista.
 Disques Culturels Francais, see Hugues Desalle.
 Disques de France, 3 Rue de Gramont, Paris 2. Tel: (01) 742.96.10.
 Disques du Cavalier, 84 Viens. Tel: 13. Pres.: Helene Martin; Gen. Mgr.: Solange Lambergon; Sales Mgr.: Jacques Lory.
 Disques Pierre Cardin, 1 Av. Gabriel, Paris 8. Tel: (01) 266.17.30. Gen. Mgr.: Odette Sciut.
Labels: (Owned) Communication, Disques Pierre Cardin, Pinpin; (represented) Fonit-Cetra (Italy).
 Int'l reps.: Benelux (AZ), Canada (Able), Italy (Fonit-Cetra), Japan (Nippon Columbia), Morocco (Siemens), Portugal (Tecla), Spain (Marfer).
 Donali, see Bleu.
 Ducretet-Thomson, see Pathe-Marconi.
 ED I M Editions, Disques, Musique), 3 Cite Magenta, Paris 10. Tel: (01) 202.68.96.
Labels: (Owned) Googa-Mooga, HeM, Homere.
 E M I, see Pathe-Marconi.
 Ediber (Disques), 11 Rue des Feuillantines, Paris 5. Tel: (01) 326.85.61.
 Elan, see Gamma.
 Elektra, see WEA-Filipacchi.
 Emilhenco (Les Prod'ns & Eds. Musicales), 88 Rue du Faubourg St. Martin, Paris 10. Tel: (01) 206.71.54, 202.15.61. Gen. Mgr.: Albert Cohen; Sales Mgr.: Jacques Mejerchole.
 Int'l reps.: Germany (Global Musik), Italy (PDU), Spain (Zafiro), Switzerland (PDU).
 Encyclopedie Sonore, see Hachette.
 Les Enfants Sages, see Ades.
 Epic, see DPI.
 Erato (Disques), 60 Rue de la Chaussee d'Antin, Paris 9. Tel: (01) 874.78.71. Cable: COSTERAT. (Distributed by RCA).
 Experience, see Context.
 F C M, see DPI.
 H. G. Carlo Ferrari, see listing under "H."
 Festival, see Musicisc.
 Fiesta, see Societe Francaise du Son.
 Fleche (Disques), 122 Blvd. Exelmans, 75016 Paris. Tel: (01) 525.20.73. Dir.: Nicole Gruyer; Gen. Mgr.: Claude Francois. (Distributed by Phonogram).
 Int'l reps.: Belgium (Polygram), Canada (London), Lebanon (Societe Libanaise du Disque), Portugal (Tecla), Switzerland (Phonogram), Turkey (Grunberg Ticaret).
 Folklore, see Orpheo.
 Fontana, see Phonogram.
 Francais de Notre Temps, see Hugues Desalle.
 Francis Lemarque, see Francis Lemarque listed under "L."
 Free Lancer, see Pragmaphone.
 Futura Recs., 61 Rue Meslay, Paris 3. Tel: (01) 887.39.29, 331.01.67. Pres. & Gen. Mgr.: Gerard Terrones; Sales Mgr.: Odile Terrones.
Labels: (Owned) Futura, Swing Collector; (represented) Birth (Germany), Calig (Germany), Ensayo (Spain), FMP (Germany), ICP (Netherlands), Incus (UK), JCOA (USA), MJC (Italy), Munich (Netherlands), Opus One (USA).
 Int'l reps.: Argentina (Ten Recs.), Belgium (Hebra), Denmark (Tony's Recs.), Germany (Phonogram), Italy (Fonit-Cetra), Japan (CBS), Netherlands (ICP), Portugal (Dargil), Sweden (Kulturcirken), Switzerland (PM), UK (EMI), USA (Records Ltd.).
 Gala, see Guide Int'le du Disque.
 Gamma Int'l, 78 L'Emitage de l'Hautail par Triel-sur-Seine.
Home office: Canada.
Labels: (Owned) Gamma, Elan.
 LouLou Gaste (Prod'ns), 5 Rue du Bois de Boulogne, Paris 16. Tel: (01) 704.53.53. Pres.: Jacqueline Ente; Gen. Mgr.: Louis Gaste.
Labels: (Owned) Jockey, Line, Number One.
 Goody, see Promodisc.
 Googa-Mooga, see EDIM.
 Group 9, see Disc'AZ.
 La Guilde du Jazz, see Guide Int'le du Disque.
 Guide Int'le du Disque, 1 Rue du General Foy, Paris 8. Tel: (01) 522.61.17.
Branch: 27 Evreux, 1 Route de Cocherel. Tel: 3233.1062.
Labels: (Owned) Concert Hall, Guide Int'le du Disque; (distributed) Chefs d'Oeuvre, Gala, La Guilde du Jazz, Histoire Vivante, Initiation a la Musique, Jeudi, Phonothèque, Ronde des Enfants.
 H e M, see EDIM.
 H. G. Carlo Ferrari Disques, 159 Av. de Wagram, Paris 17. Tel: (01) 622.08.37. Prod'n Mgr.: H. G. Carlo Ferrari.
 Hachette (Prod'n Sonore), 9 Rue Stanislas, Paris 6. Tel: (01) 222.60.09. Gen. Mgr.: N.G. Lilamand; Sales Mgr.: Mrs. L. Aubrun.
Labels: (Owned) Clasiques Sonores, Encyclopedie Sonore.
 Harmonia Mundi SA, St. Michel de Provence, F-04300 Forcalquier. Tel: 33. 80. Telex: 43519. Pres.: Bernard Coutaz; A&R: Jacques Meunier; Int'l Mgr.: Eve de Channat.
Labels: (Owned) Harmonia Mundi (distributed by CBS), Musique de Tous les Temps, Orgues Historiques; (distributed) Deller, Musique Vivante; (represented) Arcophon (Italy), Balkanton (Bulgaria), Edigsa (Spain).
 Int'l reps.: Australia (World Rec. Club), Belgium (Schott-Freres), Brazil (Chantecler), Canada (Yves Sourville), Japan (King, Nippon Columbia, Universal Corp.), Netherlands (Phonogram), New Zealand (World Rec. Club), Switzerland (Torre AMSA), UK (RCA), USA (CBS, Musical Heritage, Peters Int'l).



record production • music publishing

Jacqueline Boyer
 Lucienne Boyer
 Jacqueline Danno
Ginette Garcin
 Juliana
 Rozenn kerjac
Dany Saval
 Madame Soleil

Pascal Auriat
 Jean-Louis Foulquier
Claude Trenet
Jean Sablon
 Michou
 Power (pop music)
 Comte de Saint-Germain

film music • jingles

bloc promotion

public relations • artist management

7-9, rue Steinlen, Paris 18, France. Tél.: 255.52.50
 Télex Paris 66.588.

Harvest, see Pathe-Marconi.
 Heliodor, see Polydor.
 Heloise, see DPI.

FRANCE

Hexagone (Eds.), 15 Villa Aublet, Paris 17. Tel: (01) 924.89.50. Pres.: Rene Boyer.
Label: (Owned) Hexagone.
 Histoire Vivante, see Guide Int'l du Disque.
 Homere, see EDIM.
 Horifmes d'Aujourd'hui, see Hugues Desalle.
 Hugues Desalle (Realisations Sonores), 4 Villa du Pont de Grenelle, Paris 15. Tel. (01) 577.56.76. Gen. Mgr.: P. Douezi.
Branch: Paris 8, 5 Rue d'Artois. Tel: (01) ELY 41.38.
Labels: (Owned) L'Amé de . . . , Disques Culturels Français, Français de Notre Temps, Hommes d'Aujourd'hui.
 Impulse, see Context.
 Initiation a la Musique, see Guide Int'l du Disque.
 Iramac France, 17bis Rue des Tilleuls, 92 Boulogne-sur-Seine. Tel: 603.59.61
Labels: (Owned) Iramac, Relax; (represented) Ampex (USA), Candide (USA), Electrecord (Rumania), Eterna (East Germany), Europa (West Germany), Muza (Poland), Oryx (UK), Pelca (Switzerland), Somerset (West Germany), Turnabout (USA), Vox (USA).
Int'l reps: Japan (Victor), Netherlands (Bovema), UK (Unicorn).
 J M T, see CBS.
 Jazz Odyssey, see Disc'AZ.
 Jean C. Rochie, see L'Oiseau Musicien.
 Jeudi, see Guide Int'l du Disque.
 Jockey, see LouLou Gaste.
 Kundalini, see DPI.
 L E M Recs., 13 Rue Washington, Paris 8. Tel: (01) 359.34.35.
Labels: (Owned) LEM, Spider; (represented) Hebra (Belgium), Hudson (USA), PPX (USA).
Int'l rep.: Belgium (Hebra).
 L M C E (Lido Music Champs Elysees), 78 Av. des Champs-Elysees, Paris 8. Tel: (01) 359.53.30. A&R Mgr.: Luc Aulivier; Sales Mgr.: Maurice Buisson; Int'l Mgr.: Barbara Baker.
Label: (Owned) LMCE (distributed by Disc'AZ).
Int'l rep.: USA (Norman Kurtz).
 Michel Legrand (Prod'ns), 252 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 622.51.05. Pres.: Mrs. Marcelle Legrand; Gen. Mgr.: Marcel Rothel.
Label: (Owned) ML—Michel Legrand.
 Francis Lemarque (Les Prod'ns), 18 Av. du Mesnil, 94 La Varenne-St. Maur. Tel: 883.34.21. Pres.: Francis Lemarque; Mgr.: Ginette Korb; Sales Mgr.: Serge Melot.
Labels: (Owned) Francis Lemarque, PFL.
 Line, see LouLou Gaste.
 Linguaphone (Institut), Centre Nobelia, 12 Rue Lincoln, Paris 8. Tel: (01) 359.30.74.
 Lumen, see Studio SM.
 Lyrique, see Orphee.
 M F P, see Music For Pleasure.
 M G M, 37 Rue Condorcet, Paris 9. Tel: (01) 285.00.37.
Cable: METROFILM. See Polydor.
 M L—Michel Legrand, see Michel Legrand.

M P D Prod'ns Sonores (Mirliton), 35 Av. du Bac, 94 La Varenne-St. Hilaire. Tel: 883 53 29. Gen. Mgr.: Mrs. Louise Pon.
Labels: (Owned) MPD, Mirliton.
 M P 2000, 27 Rue Brea, Paris 6. Tel: (01) 325.02.02, 326.41.72. Pres.: Andre Farry; Gen. Mgr.: Jerry Mengo; Sales Mgr.: Louis Delacour. (Distributed by Ades).
Int'l reps: Belgium (Prestation), Canada (Ed. du Son), Germany (Hans Wewerka), Italy (Gruppo Canopo), Japan (Film Int'l), Spain (Phonorecords), UK (United Artists).
 Magellan-Technisonor, 1 Rue Magellan, Paris 8. Tel: (01) 255.49.95.
Label: (Owned) Magellan.
 Magic Disc, see DPI.
 Maxi, 67 Rue de Provence, Paris 9. Tel: (01) TRI 19.41.
Labels: (Owned) Ami (distributed by Disc'AZ), Maxi (distributed by CBS), Suzelle.
 Melod-a-Chant du Monde, see Chant du Monde.
 Mercury, see Phonogram.
 Metromedia, see DPI.
 Meys Sarl (Disques), 10 Rue St. Florentin, Paris 1. Tel: (01) 073.54.53. Mgr.: Gerard Meys.
Label: (Owned) Meys (distributed by Barclay).
 Mirliton, see MPD.
 Mode, see Vogue.
 Mondiomusic, see Vogue.
 Monesrier, see Barclay.
 Montparnasse 2000, see MP 2000.
 Moshe-Naim, see WEA-Filipacchi.
 Motors, see Societe Parisienne de Promotion Artistique.
 Music Control, 7 Rue Leopold Bellan, Paris 2. Tel: (01) 236.76.64, 231.26.08. Gen. Mgr.: Mr. Fliniaux; Sales Mgr.: Mr. Chauchard.
Label: (Owned) Capriccio.
 Music For Pleasure, 57 Blvd. de la Republique, 78 Chatou. Tel: 966.48.70. Gen. Mgr.: Denis Coton.
 Musidisc Europe, 99 Rue de la Republique, 92 Puteaux. Tel: 775.10.82. Pres.: Philippe Thomas; Sales Mgr.: Jacqueline de Montagliari; Int'l: P. Beriot.
Labels: (Owned) Musidisc, America, Festival, Score, Vivadisc; (represented) Cadet (USA), Chess (USA), Fantasy (USA), Fonit-Cetra (Italy), Galaxy (USA), Kent (USA), MPS (Germany), Marfer (Spain), Prestige (USA).
Int'l reps.: Belgium (Sonobel), Germany (Bellaphon), Italy (Fonit-Cetra), Mexico (Musart), Norway (Arne Bendiksen), South Africa (Ster), Spain (Marfer), Switzerland (Disques Office), USA (Fantasy).
 Musique de Tous les Temps, see Harmonia Mundi.
 Musique Vivante, see Harmonia Mundi.
 N T V, see Nativa.
 National, see Paris-Recs.
 Nativa, 37bis Rue La Fontaine, Paris 16 Tel: (01) 520.10.88. Contact: Elsa Laurent.
Labels: (Owned) NTV, Nativa.
 Neuilly, see DPI.
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Numera Recs., 43 Blvd. Strasbourg, Paris 10. Tel: (01) 770.49.19. Mng. Dir.: Jenny Bonne; Gen. Mgr.: Georges Mark.
Labels: (Owned) Numera, Timgad; (represented) Roda (Portugal), SLD (Lebanon).
O C D (Office Catholique du Disque), 31 Rue de Fleurs, Paris 6. Tel: (01) 548.49.95. Pres.: Guy Dupuy; Gen. Mgr.: Jacques Anfray; Sales Mgr.: Jean Li Sen Lie.
Label: (Owned) Unidisc.
Int'l reps.: Belgium (JOPC), Switzerland (Finsterwald & Cantacuzene).
O R T F (Office de Radiodiffusion Television Francaise), 116 Av. du President Kennedy, Paris, Tel: (01) 224.27.65.
Labels: (Owned) Ocora (distributed by CED), ORTF.
Ocora, see ORTF & CED.
Odeon, see Pathe-Marconi.
L'Oiseau Musicien, Aubenas, 04300 Forcalquier. Pres.: Jean C. Roche.
Labels: (Owned) L'Oiseau Musicien (distributed by Chant du Monde), Jean C. Roche.
Int'l reps.: Canada (Almada), Switzerland (Delachaux & Niestle), UK (Discourses).
Or, see Salvador.
Orgues Historiques, see Harmonia Mundi.
Orpheo, Neuilly-sur-Seine, see Compagnie Generale du Disque.
Orpheo-Disques, 24 Rue Assalit, 6 Nice. Contact: Pierre-Robert Barthelemy.
Labels: (Owned) Classique, Folklore, Lyrique, Orpheo.
P C M—Production Christian Montfort, see Consul.
P D G, 68 Rue Edouard Nortier, 92 Neuilly.
Branch: Paris 8, 134 Blvd. Haussman. Tel: (01) 227.64.53.
P F L, see Francis Lemarque.
Pacific, see Vogue.
Paris-Recs. Cie., 21 Rue Pierre Semard, Paris 9. Tel: (01) 878.02.28.
Labels: (Owned) National, President; (represented) Crown (UK), Deacon (UK), Ofir (Portugal).
Pathe, see Pathe-Marconi.
Pathe-Marconi (Les Industries Musicales & Electriques), 19 Rue Lord Byron, Paris 8. Tel: (01) 225.53.00. Pres. & Gen. Mgr.: Francois Minchin; Mktg. Mgr.: Claude Foulon; Sales Mgr.: Jacques Helard.
Labels: (Owned) Columbia, Ducretet-Thomson, Odeon, Pathe, Plaisir Musical, Trianon, Voix de Son Maitre—VSM; (distributed) Capitol, Harvest, Regal, Stateside, (represented) ABC (USA), A&R (USA), Acta (USA), Africambian (Camerouns), Amy (USA), Baidaphon (Lebanon), Les Bantous de la Capitale (Congo), Bluesway (USA), Brother (USA), Carophon (Egypt), Cameo (USA), Capitol (USA), Caracol (Chile), Chariot (USA), Command (USA), Contemporary (USA), Dicap (Chile), Dolton (USA), Dot (USA), Downey (USA), Dunhill (USA), DynoVoice (USA), EMI (UK), Elf (USA), Fairmount (USA), Frankie Music (Belgium), Gazell (Sweden), Goldwax (USA), Good Time Jazz (USA), Goodtime (USA), Gordy (USA), Honor Brigade (USA), Hot Wax (USA), Immediate (UK), Impulse (USA), Invictus (USA), Ivanhoe (USA), Jay-Gee (USA), Jed (USA), Jerden (USA), Jewel (USA), Jugoton (Yugoslavia), Lucky 11 (USA), Lyra (Greece), Mala (USA), Minaret (USA), Motown (USA), Murco (USA), Musicland (USA), New Voice (USA), OK Jazz (Congo), Paramount (USA), Parkway (USA), Paula (USA), Philly Groove (USA), Plantation (USA), RAK (UK), Regal Zonophone (UK), Rotate (USA), Round (USA), SSS Int'l (USA), Sansu (USA), Senate (USA), Sentar (USA), Showplace (USA), Starbird (USA), Steed (USA), Stenco (Congo), Sumpter (USA), Tamla (USA), Tangerine (USA), Telefunken (Germany), Tomorrow (USA), Toshiba (Japan), Tou-Sea (USA), Tower (USA), Trend (UK), Trova (Argentina), Uptown (USA), VIP (USA), Voix de l'Orient (Lebanon), Voix d'Islam (Egypt), Voix du Liban (Lebanon), Windy (USA), Wizzard (UK).
Int'l reps.: Worldwide (EMI) except for Bolivia (Discolandia), Colombia (CBS), Czechoslovakia (Artia), Dominican Republic (Julio Tonos), Ecuador (IFESA), Israel (CBS), Japan (Toshiba), Nicaragua (Sonido), Philippines (Dyna Prods.), Portugal (Valentim de Carvalho), Thailand (Kamol Sukosol), Uruguay (Palacio de la Musica), USA (Peters Int'l), Venezuela (Corp. Los Ruices), Yugoslavia (Jugoton).
Nicolas Perides (Eds. & Prod'ns Musicales), 44 Rue Etienne Marcel, Paris 2. Tel: (01) 231.07.30. Gen. Mgr.: Nicolas Perides.
Label: (Owned) Productions Perides.
Peters Int'l Inc., 14 Blvd. Montmartre, Paris 9. Tel: (01) 824.93.14. European Rep.: Enzo Hamilton (Importer/Exporter).
Home office: USA, New York, N.Y.
Le Petit Menestrel, see Ades.
Philips, see Phonogram.
Phonogram, 6 Rue Jenner, Paris 13. Tel: (01) 707.75.28. Pres.: Georges Meyerstein-Maigret; Gen. Mgr.: Louis Hazan; Sales Mgr.: Jacques Caillart.
Labels: (Owned) Fontana, Mercury, Philips, Vertigo; (distributed) Fleche, Somethin Else, Thelème; (represented) B&C (UK), Beacon (UK), Biram (Switzerland), Ember (UK), Island (UK), Uni (USA).
Phonotheque, see Guilde Int'l du Disque.
Pierre Cardin, see Disques Pierre Cardin.
Pinpin, see Disques Pierre Cardin & Disc'AZ.
Plaisir des Dieux, see Diffusic.
Plaisir Musical, see Pathe-Marconi.
Plein Soleil, see Bagatelle.
Polychrome, see Polydor.
Polydor SA, 2 Rue Cavallotti, Paris 18. Tel: (01) 522.05.39. Pres.: Jacques Kerner; Sales Mgr.: Marcel Mangin.
Labels: (Owned) Archiv, DGG, Heliodor, MGM, Polychrome, Polydor, Triumph, Trump, Verve; (distributed) Ades; (represented) Bell (USA), cube (UK), Hispavox (Spain), King (USA), Palette (Belgium), RSO (UK), Ricordi (Italy), Riverside (USA), Stax (USA), Track (UK).
Polyphone, see Context.
Pragmaphone, Les Gruets, 89116 Sepeaux, Paris Tel: (01) 588.45.15. Gen. Dir.: Gerard Conte; Sales Mgr.: Alain

Scheidemann.
Labels: (Owned) Free Lancer, Pragmaphone
President, see Paris-Recs.
Productions Perides, see Nicolas Perides.
Promodisc SA, Tracy en Multien Tel. 433.02.65, 433.08.41. Pres. Jean-Luc Young; Admin. Dir.: Serge Doll; Artistic Dir.: Georgio Gomelsky; Promo: Patrick Gandolfi; Press: Jean-Pierre Dombois.
Labels: (Owned) BYG, Goody.
R C A SA, 6 Rond Point des Champs Elysees, Paris 8. Tel: (01) 359.52.60. Gen. Mgr.: Edward Inley; Mktg. Mgr.: Gerard Deserbais, Int'l Marc Exiga.
Labels: (Owned) RCA, Camden, Victor, Victrola; (represented) A&M (USA), Avco (USA), Black Lion, CTI (USA), Erato (USA), Freedom, Kudu (USA), Sussex (USA).
Radio-Programmes, see Jacques Canetti.
Regal, see Pathe-Marconi.
Relax, see Iramac.
Reprise, see WEA-Filipacchi.
Rigolo, see Salvador & Barclay.
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Ronde des Enfants, see Guilde Int'l du Disque.
S F P, see SFPP.
S F P P (Societe Francaise de Prod'ns Phonographiques), 131 Rue du Cherche Midi, Paris 15. Tel: (01) 306.26.83, 737.62.10. Gen. Mgr. Michel Bachelet.
Labels: (Owned) SFP; (distributed) AFA.
Int'l reps.: Belgium (Hebra), Italy (Vedette), New Zealand (Urlwin), Spain (Discophon), Switzerland (Evasion).
S M, see Studio SM.
Salvador (Disques), 6 Pl. Vendome, Paris 1. Tel: (01) 073.87.05, 073.87.80. Pres. & Sales Mgr.: Jacqueline Salvador, Gen. Mgr.: Henri Salvador.
Labels: (Owned) Rigolo (distributed by Barclay), Or, Salvador.
Saravah, 6 Passage des Abbesses, Paris 18. (Distributed by Disc'AZ).
Sava, see Bagatelle.
Score, see Musidisc.
Serp (Societe d'Etudes & Relations Publiques), 6 Rue de Beaune, Paris 7. Tel: (01) 222.41.75. Pres.: J.M. Le Pen; Gen. Mgr.: P. Durand; Research Dept.: J. Sourillan.
Labels: (Owned) Serp; (represented) BBC (UK).
Int'l reps.: Belgium (Music Center), Switzerland (Barclay).
Sideral, see Chant du Monde.
Societe Francaise du Son, 30 Rue Beaujon, Paris 8. Tel: (01) 924.19.01. Pres.: Mr. Pelgrims de Bigard; Sales Mgr.: Mr. Boutin.
Labels: (Owned) Decca, Fiesta; (distributed) Vega; (represented) African (Belgium), Decca Int'l (UK), Deram (UK), London (USA), Pink Elephant (Netherlands), Threshold (UK).
Int'l reps.: Belgium (Fonior), Netherlands (Dureco).
Societe Parisienne de Promotion Artistique, 15 Villa Aublet, Paris 17. Tel: (01) 924.89.50. Pres.: Francis Dreyfus; Gen. Mgr.: Simon Hosemans.
Labels: (Owned) Motors (distributed by Discodisc), Somethin Else (distributed by Philips).
Int'l reps.: Belgium (Vogue), Canada (London), Italy (EMI), Japan (Nippon Columbia, RCA), Netherlands (Vogue), Portugal (Arnaldo Trindade), Spain (Accion), Switzerland (Musikvertrieb).
Somethin Else, see Societe Parisienne de Promotion Artistique & Phonogram.
Sonafric, see Sonodisc.
Sonodisc (Societe Nouvelle de Distribution de Disques), 10ter Rue Bessieres, Paris 17. Tel: (01) 229.57.62. Gen. Mgr.: Mr. David.
Labels: (Owned) Sonafric; (represented) Debs Int'l (French West Indies), Lis (Lebanon), Songhoi (Black Africa), Sono Cairo (Egypt), Syliphone (Guinea), Voice of Stars (Lebanon).
Int'l reps.: Italy (CBS-Sugar), Japan (Japan Musical Express), Morocco (Somadix), Netherlands (Phonogram, Plattenhuis Pastor), Switzerland (Disques Office), Tunisia (STD), USA (Egbe Omo Nago, Peters Int'l).
Sonopresse, 35-37 Rue Gabriel Peri, 92 Issy-Les-Moulineaux. Tel: 644.86.20. Dir.: G. Rambaud. (Distributor). (SEE ADVERTISEMENT)
Soul Rec., see Diffusic.
Spider, see LEM.
Stateside, see Pathe-Marconi.
Studio SM, 3 Rue Nicholas Chuquet, Paris 17. Tel: (01) 267.01.37, 267.02.63. Pres. & Gen. Mgr.: Maurice Robreau; Sales Mgr.: Louis Bricard.
Labels: (Owned) SM, Lumen; (distributed) Unidisc.
Int'l reps.: Belgium (Edibon), Canada (Select), Germany (Christophorus), Portugal (Casa Sampedro), Spain (Edigsa), Switzerland (Finsterwald & Cantacuzene).
Studio 10, see Bagatelle.
Sunset, see United Artists.
Suzelle, see Maxi.
Swing, see Vogue.
Swing Collector, see Futura.
Temporel, see CBS.
Thelème, see Phonogram.
Timgad, see Numera.
Tonus, see Diffusic.
Top 12, see CBS.
Trianon, see Pathe-Marconi.
Triumph, see Polydor.
Trump, see Polydor.
Tuba, see Box Office.
Typic (Ed. Julio Garzon), 13 Rue de l'Echiquier, Paris 10. Tel: (01) 770.39.15.
Int'l reps.: Germany (Bellaphon), Netherlands (Munnikendam), Switzerland (Finsterwald & Cantacuzene).
U A Latino, see United Artists.
Unidisc, see O C D & Studio SM.
United Artists (France) SA, 48 Av. Victor Hugo, Paris 16. Tel: (01) 727.89.19. Telex: 61617 LUA. Pres.: Eddie Adams. (Distributed by DPI/CBS).
Labels: (Owned) Blue Note, Sunset, UA Latino, United Artists; (represented) Avalanche (USA).

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Valors, 19 Rue de Vanves, 92 Boulogne-Billancourt Tel 825 99 99. (Distributed by Chant du Monde)
 Vega, see Societe Francaise du Son
 Le Verger, see CBS
 Versailles, see CBS
 Verseau, see Context
 Vertigo, see Phonogram
 Verve, see Polydor
 Victor, see RCA
 Victrola, see RCA
 Vista, see Walt Disney & Ades
 Vivadisc, see Musidisc
 Vogue PIP (Productions Int'l Phono-graphiques), 82-84 Rue Maurice Grandcoing, 93 Villeteuse, Tel. 752 73 00. Pres.: Leon Cabat. Gen. Mgr.: Cesar Rossini. Sales Mgr.: Simon Cabat.
Int'l branches: Belgium, Netherlands
Labels: (Owned) Vogue, Mode, Mondiomusic, Pacific, Swing; (represented) Duke/Peacock (USA), GNP Crescendo (USA), Gold Award (UK, USA), Laurie (USA), Orfeu (Portugal), Pye (UK), Roker (USA), Roulette (USA)
Int'l reps.: Argentina (EMI), Australia (Festival), Denmark (Metronome), Germany (Bellaphon), Italy (CBS-Sugar), Mexico (Gamma), Portugal (Arnaldo Trindade), South Africa (Teal), Sweden (Electra), UK (Pye)
 Voix de Son Maître--VSM, see Pathe-Marconi
 Vox Musicals, see DPI
 W E A-Filipacchi Music SA, 70 Av. des Champs Elysees, Paris 8, Tel: (01) 359.12.90. Gen. Dir.: Bernard de Bossion, Gen. Sec'y: Christian Stquel; Gen. Sales Mgr.: Geoffroy du Laz. Int'l Label Mgr. Dominique Lambin, French Repertoire Artistic Dir. J. P. Orfino
Distribution branch: Paris 12, 50 Rue du Charolais
Labels: (Owned) Atco, Atlantic, Cotillion, Elektra, Reprise, Warner Bros.; (distributed) Chrysalis, Moshe-Naim, Rolling Stones
 Warner Bros., see WEA-Filipacchi.

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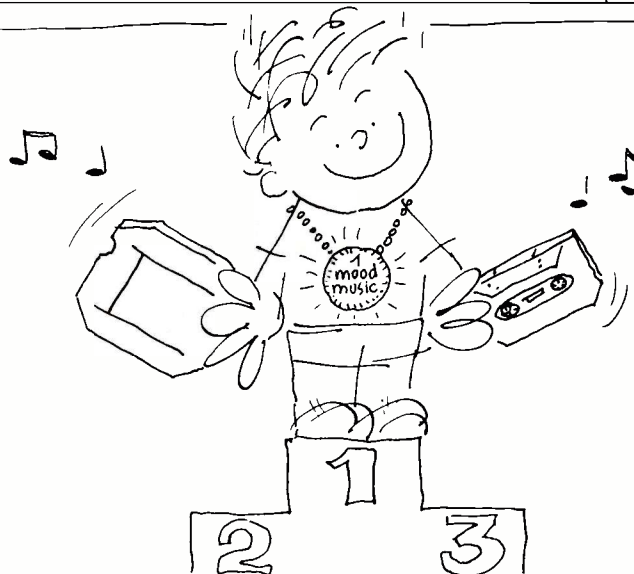
Bagatelle SA, 10 Rue Washington, Paris 8 Tel: (01) 256.17.99, 359.42.56. Pres. Denis Bourgeois, Gen. Mgr.: Brigitte Bertholier; Admin. Mgr.: Daniel Gisselbrecht.
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 Beauclerk (Prod'ns), 112 Blvd. Malesherbes, Paris. Tel (01) 622 49 70 Prod'rs Robert Beauclerk-Scott, Christian Morigann, Barbara Scott
Label credits: Philips, Phonogram
 Diffusion Salettine, 9 Rue de la Violette, 38 La Tronche.
 Du Levain (Les Eds.), 1 Rue de l'Abbe-Gregoire, Paris 6. Tel: (01) 222.15.84.
 E P O C (Eds. & Prod'ns Musicales), 71 Rue de Provence, Paris 9 Tel: (01) 874.15 68 Pres. Francis O'Neill; Gen. Mgr. Roger Corsin.

Label credits: Disc'AZ, EMI, Philips, Polydor, RCA, Vogue.
 Emilhenco (Les Prod'ns & Eds. Musicales), 88 Rue du Faubourg St. Martin, Paris 10, Tel: (01) 206.71.54, 202.15.61 Gen. Mgr. Albert Cohen
 Essex SA (Eds.), TRO--The Richmond Org., 34 Av. des Champs-Elysees, Paris 8, Tel: (01) 225 69.60, 359 71 40. Contact. Ellen C. Nathan.
Home office: England & USA
 France-Etoile (Prod'ns Musicales), 19 Rue Lord Byron, Paris 3, Tel: (01) 225 53.00. Pres. Mrs. Francoise Boublil.
Label credits: Pathe-Marconi, Vogue
 LouLou Gaste (Prod'ns), 5 Rue du Bois de Boulogne, Paris 16, Tel: (01) 704 53 53 Pres.: Jacqueline Ente; Gen. Mgr. Louis Gaste.
 Hexagone, 15 Villa Aublet, Paris 17, Tel: (01) 924 89.50. Pres.: Rene Boyer; Prod'rs: Hugues de Courson, P. Trainer
Label credits: LMCE, Motors, Pathe-Marconi.
 I D E S (Institut d'Enseignement Sonore), 48 Rue Monsieur le Prince, Paris. Tel: (01) 633 73.37.
 Metropolitan (Eds.), 3 Rue Rossini, Paris 9. Tel: (01) 824 83.94 Prod'r: Pierre Ribert.
 Multicanaux Radio, Square de l'Opera, Paris 9. Tel: (01) OPE 78.21. Gen. Mgr. J. Garnier
 Nautilus (Eds. & Prod'ns), 39 Rue des Jeuneurs, Paris 2, Tel: (01) 236.63.68, Exec Mgr. Mrs. Martine Franchi; Gen. Mgr.: Lisa Erman
 Patroon (Prod'ns), Rue St. Bernard, Paris 11, Tel: (01) 805.78.14 Dir. & Prod'rs: Germinal Tenas, Yves Cazabat.
Label credits: Ariola, Belter, Bovema, CBS, EMI, Franco Disques, Imavox, Iver, RCA, Ri-Fi, Top Tape, Toshiba, Vogue.
 R O G Recs., 7 Rue St. Lazare, 75009 Paris Tel (01) 678.76 76 Mgr. Marcel d'Anella; Prod'r: Roger Airaut
 Saravah, 6 Passage des Abbesses, Paris 18

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A A Music, see Eddie Barclay
 A V R, 14 Rue de Moulin-Joly, Paris 11, Tel (01) 623 19 18.
 Agence Musicale Int'l, see Gerard Tournier.
 Agoria (Eds. Musicales), 10 Rue Frederic Bastiat, 64 Bayonne Tel: 25.18.73. Dir: Mr. Meyzenc.
 Alleluia, 10 Rue St. Florentin, Paris 1. Tel: (01) 073.85.05. Mgr. Gerard Meys.
Affiliate: Gerard Meys Eds. Musicales.
 Allmusic-Beuscher, see Paul Beuscher.
 Allo Music, 5 Rue Clement Marot, Paris 8 Tel: (01) 359 37.09, 359.53.05. Pres. Jean Pierrard; Gen. Mgr.: Max Amphoux.
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 Amour (Eds.), 30 Rue Pierre Semard, Paris 9. Tel: (01) 526.49.20.
 Int'l reps.: Italy (Leonardi), Japan (Susei-Sha), UK (Motive Music Int'l).
 Amphion, 9 Rue d'Artois, Paris 8. Tel: (01) 359.15.07.
Affiliates: Nuances, Ricordi France.
 Int'l firms represented: Universal (Austria, UK).
 Int'l reps.: Austria (Universal), Germany (Schott), Italy (Ricordi), UK (United Music Publ'rs), USA (Belwin-Mills).
 Andorra, 52 Rue du Faubourg St. Martin, Paris 10. Tel: (01) 607.45.91.
 Andover Music, see April.
 April Music, 3 Rue Freycinet, Paris 16. Tel: (01) 704.65.76.
 Pres.: Jacques Souplet; Gen. Mgr.: Philippe Boutet.
Affiliates: Andover Music, Ed. Fantasia, Eds. Musicales Ariane Segal.
 Int'l firms represented: Arden, Aud-Lee, Barnaby & Claudine, Bengal Tunes, Benjabeone, Berkeley Square, Boom, Byrdland, Church Lane, Concentric Prod'ns, Craftmasters, Curnor, Dandelion, Dare, Destination, Dino Desi & Billy, Dolot, Durning, Finito, Gillin Group, Great Stoned Hiway, Integrity, Irish & Evergreen, Jaypaul, Kangaroo, Knob Hill, MacFaye, Van McCoy, Mouse House, Musical Frontiers, Music Music Music, Music Pool, Nelchell, Notes Show, Petra, Polygon, Quinvy, Red Stick, Revolver, Rhineland, Rowbil, Ronnat, Conrad Rooks, Sailor, St. James, Sharp

Gannon, Sheronda, Spinnmaker, Teak, Tuna Fish, Phil Weinman, Freycinet Wilson, Zap.
 Int'l reps.: Worldwide (April/Blackwood).
 Arlequin (Eds.), 12 Blvd. Poissonniere, Paris 9. Tel: (01) 770.86.03.
 Arpege (Eds.), see Paul Beuscher.
 As-De-Trefle SA, 37 Rue de Miromesnil, Paris 8. Tel: (01) 224.40.92.
Affiliate: Katema.
 Atalante (Eds.), see Allo.
 Baboo Prod'ns (Eds. Musicales), 20bis Rue Louis Philippe, 92 Neuilly. Tel: 722.05.30. Pres. & Gen. Mgr.: Alain Boublil.
 Int'l firms represented: Big Seven (USA), Chinnichap (UK), Kinney (UK), RAK (UK), Peter Rice (UK).
 Bagatelle SA (SACEM), 10 Rue Washington, Paris 8. Tel: (01) 256.17.99, 359.42.56. Pres.: Denis Bourgeois; Gen. Mgr.: Brigitte Bertholier.
Affiliates: Bourne France, Serge Gainsbourg, Gimmick, Music 18, Plein Soleil (all SACEM).
 Int'l firms represented: Bourne (UK, USA), Bron (UK), Clarity (USA), Egypt Valley (USA), Fennario (USA), Modo (USA), Ivan Mogull (USA), Revolution (USA), Ryerson (USA).
 Int'l rep.: Canada (BAG).
 Banco (Eds.), see Robert Salvet.
 Eddie Barclay (Nouvelles Eds.), 44 Rue de Miromesnil, Paris 8. Tel: (01) 265.87.80. Pres.: Eddie Barclay; Admin. Mgr.: Georges Le Derr; Mgr.: Patrick Vitaret.
Affiliates: AA Music, Le Cap, Comtesse, Dauphine, Marine, Robert Mellin, Premieres, 707.
 Int'l firms represented: CG Music, Chambro, Franco London, Kirshner, Mood, Wide World.
 Int'l reps.: Argentina (Relay), Italy (Les Copains), Japan (Alfa), Scandinavia (Reuter & Reuter), Spain (Canciones del Mundo). (SEE ADVERTISEMENT)
 Belier, 252 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 227.60.64.
 Belwin-Mills, see Gerard Tournier.
 Irving Berlin (Eds.), see Chappell.
 Bessel, 78 Rue de Monceau, Paris 8. Tel: (01) 522.02.13.
 Paul Beuscher, 23-29 Blvd. Beaumarchais, Paris 4. Tel: (01) 887.09.03. Gen. Mgr.: Philippe Seiller; Artistic Mgr.: Rene Desmarty.
 Int'l branch: Belgium, Eds. Vedette.
Affiliates: Allmusic-Beuscher, Eds. Arpege.
 Int'l firms represented: Leeds (UK), Edward B. Marks (USA), MCA (USA), New Music Corp. (Belgium). (SEE ADVERTISEMENT)
 Gerard Billaudot, 14 Rue de L'Echiquier, Paris 10. Tel: (01) 770.14.46. Gen. Mgr.: Gerard Billaudot.
 Int'l reps.: Germany (Muencher Musiksortiment), Italy (Carisch), Japan (Buffet-Crampon), Spain (Real Madrid), UK (United Music Publ'rs), USA (Theodore Presser).
 Bleu Blanc Rouge (Les Eds.), 14-16 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 265.34.11, 265.90.66. Cable: KLUGER. Pres. & Gen. Mgr.: Mrs. Huguette Ferly-Kluger.
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 Int'l rep.: Belgium (Eds. Jean Kluger). (SEE ADVERTISEMENT)
 Bloud & Gay (Eds.), 3 Rue Garanciere, Paris 6. Tel: (01) 633.29.30.
 Boa Music, see Claude Pascal.
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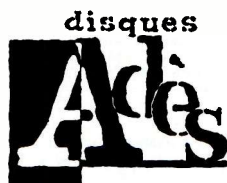
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Kuckuck Schallplatten GmbH & Co., Franz Josephstr. 2/11, 8000 Munich 13 Tel: (0811) 33-20-78 Cable RAHNPRODUCTIONS Telex. 05-215 497 Pres: Eckart Rahn, Sales Mgr., Lutz H. Fleischmann (Distributed by DGG).
Int'l reps.: Italy (Vendetto).

Kurier, see Metronome.

Langenscheidt, see DGG

Liberty/UA GmbH, Herzog Rudolfstr. 3, 8000 Munich 2, Tel: (0811) 22-13-61 Mng. Dir. Wim Schut; Sales Mgr., Adolf Sawilla; Tape Mgr. Helga Hoffmeister, Export Mgr., Birgitta Olsen; Creative Servs., Gerhard Augustin (Distributed by Ariola-Eurodisc)
Labels: (Owned) Blue Note, Liberty, Sunset, United Artists.

Life-Recs., see Agil-Music

Liliput, see Resono.

Linda, see CBS.

Luxor-Serie, see Richter

M F P, see Music For Pleasure.

M G M, see Polydor

M I M Prod'ns, Am Muehlenacker 27, 5026 Brauweiler, Tel: (02234) 8-29-43 Gen. Mgr.: Friedel Berlipp

M P S Recs. GmbH, Richthofenstr. 3, D-773 Villingen Tel: (07721) 5-20-07, Pres. & Gen. Mgr.: Hans Georg Brunner-Schwer
Labels: (Owned) MPS (distributed by BASF), Center, Session.
Int'l reps.: Japan (Nippon Columbia), worldwide excluding Japan (BASF)

Mandolino, see Deutsche Austrophon.

Marcato, see Bertelsmann.

Marchenland, see Polyband

Marino Musikverlag-Prod'n, Ricarda Huchstr. 11, 4630 Bochum Tel: 53-17-70 Owner: Heinz Meiser.
Label: (Owned) Marino.

Maritim, Pressehaus, 2000 Hamburg 1, Tel: (0411) 30-21 Telex 02161 757 Pres.: Alexander Jahr; Prod'n Mgr. Martin Farwig; Sales & Mktg. Mgr.: Hans-Dieter Dietze, Dist'n Mgr.: Peter Ludemann
Label: (Owned) Maritim (distributed by Ariola-Eurodisc).

Meisel & Co. (Ed.) GmbH, Wittelsbacherstr. 18, 1000 Berlin 31 Tel: (0311) 881-06-81.
Label: (Owned) Monopol

Melodia-Auslese, see Ariola-Eurodisc.

Melodia-Eurodisc, see Ariola-Eurodisc.

Melodie, see Fr. Dietz.

Mercury, see Phonogram.

Meteor, see Deutsche Buch.

Metronome Recs. GmbH, Hammerbrookstr. 73, 2000 Hamburg 1 Tel: (0411) 24-12-61, Gen. Mgr.: Leif E. Kraul, Sales Mgr.: Helmar Kunte.
Labels: (Owned) Metronome, Brain, Brilliant, Kurier, Puzzle, Standard, Startreff, (distributed) Circle, Golden 12, Historia, Ohr, Pardon, Perl, Pop Music, Starlet, TT-Recs., Top Classic, Warn; (represented) Amadeo (Austria), Amanda (Austria), Amphora (Austria), Atom (Austria), BYG (France), Barclay (France), Belter (Spain), CTI (USA), Durium (Italy), Jugoton (Yugoslavia), Kudu (USA), Metronome (Denmark, Sweden), Ocora (France), Ri-Fi (Italy), Riviera (France), Scepter (USA), Sonet (Denmark), Storyville (Denmark), Transatlantic (UK), Wand (USA).
Int'l reps.: Australia (Carinia), Austria (Amadeo, Centrocord), Belgium (Barclay), Denmark (Metronome), Finland (Scandia-Musiikki), France (CED), Japan (Teichiku), Luxembourg (Barclay), Malaysia (Philips), Netherlands (Dureco), Norway (Nor-Disc), Singapore (Philips), South Africa (Meteor), Spain (Belter, Movieplay), Sweden (Metronome), Switzerland (Metronome), USA (German News Co.)

Miller Int'l Schallplatten GmbH, 2085 Quickborn, Tel: (04106) 5-00-05, Gen. Mgr. H. Kirsten
Int'l branch: Netherlands
Labels: (Owned) Europa, Europa-Exquisit, Somerset, Sonie.
Int'l reps.: Austria (Amadeo), Belgium (Discobell), Denmark (Dansk), Finland (Finnlevy, Scandia-Musiikki), France (Sopholect), Iceland (Thorleifsson), Italy (Ducal), Luxembourg (Societe Electro Industrielle), Norway (Arne Bendiksen), Portugal (Vadeca), Spain (Sociedad Espanola de Divulgacion Musical), Sweden (Sonet), Switzerland (Record Serv.).

Mondial, see Rhenus

Mondo, see Rhenus.

Monopol, see Meisel.

Multicassette, see Inmus

Musica, see Rhenus

Musica Bavarica, see L. Schwann

Musica Mundi, see L. Schwann

Musica Sacra, see L. Schwann.

Music For Pleasure Deutschland GmbH, Liebigstr. 145, 5000 Cologne 30 Tel: (0221) 52-20-55, Mgr.: Willy Maass.
Label: (Owned) MFP.

Niederdeutsche Stimmen, see Schuster.

O B H Musikverlag (Otto B. Hartmann), Koenigsbergerstr. 18, 813 Starnberg Tel: (0811) 58-55-84 Dir.: Otto B. Hartmann.
Label: (Owned) Kick.

Odeon, see Electrola.

Ohr Musik Prod'n, Wittelsbacherstr. 18, 1000 Berlin 31 Tel: (0311) 881-06-81 Dirs.: Rolf-Ulrich Kaiser, Peter Meisel
Labels: (Owned) Ohr (distributed by Metronome), Pilz (distributed by BASF).

Opp, see Rhenus.

Orange, see Inmus.

Orbis, see P. P. Kelen

Orpheus, see Phonogram

Oscra, see Special-Record.

Otten, see Fono.

Oversee, see Deutsche Oversea.

P A Recs., Postfach 657, Angelburgerstr. 23, 2390 Flensburg, Tel: (0461) 271-90, Owner & Mgr.: Jens-Dieter Badura.

P S I, see Inmus

Pallas (Schallplattenfabrik) GmbH, Auf dem Esch 8, 284 Diepholz, Tel: (05441) 22-93, 28-12, Gen. Mgr.: Karl Neumann Sr.; Sales Mgr.: Rolf Neumann Jr.

Panoptikum, see Bellaphon

Paradiso, see BASF.

Pardon, see Metronome.

Parlophone, see Electrola

Parnass, see Bertelsmann

Peggy, see Rudolf Bohnen.

Pelca, see Deutsche Austrophon & Fono.

Pergola, see Phonogram

Perli, see Metronome

Philips, see Phonogram.

Phonogram GmbH, Monckebergstr. 7, 2000 Hamburg 1 Tel: (0411) 3-29-71, Mng. Dir. Oskar Drechsler, A&R Wolfgang Kretzschmar; Admin. Heinz Kamowski, Mktg.: Hans-Georg Baum
Branches: 5000 Cologne 30, Aussere Kanalstr. 12, Tel: (0221) 54-10-21, Mgr.: Werner Landerbarthold—**6000 Frankfurt/Main**, Taunusstr. 40/42, Tel: (0611) 23-00-21, Mgr.: Wolfgang Gundermann, Import Mgr. Winfried K.A. Merkle—**2000 Hamburg 1**, Wendenstr. 25 Tel: (0411) 24-80-51, Mgr.: Heinz Dembeck—**8000 Munich 2**, Brienneerstr. 41 Tel: (0811) 59-85-85 Mgr.: Georg Augustin.
Labels: (Owned) Fass, Fontana, Mercury, Orpheus, Pergola, Philips, Star-Club, Vertigo, (represented) Chrystalis (UK), Uni (USA)

Pilot, see Flower-Recs.

Pilz, see Ohr & BASF.

Polyband Gesellschaft fuer Tontraeger mbH & Co. KG, Sonnenstr. 20, 8000 Munich 15, Tel: (0811) 55-41-98, Mng. Dir.: W. G. Winkel
Labels: (Owned) Polyband (distributed by BASF), Marchenland, Topsound.

Polydor Int'l GmbH, Harvestehuder Weg 1/4, D-2000 Hamburg 13 Tel: (0411) 44-18-11 Telex. 021-2434, Pres. Dr. Werner Vogelsang; Sr. VP: Dieter Bliersbach; VP, Jan C. Van Houten; Classical A&R Mgr.: Dr. Hans Hirsch; Classical Mktg. Mgr. Wolfgang Siegling; Pop Mktg. & A&R Mgr. Horst F. Schmolzi; Regional Mgmt.: Roland Kommerell; Tape Mktg. Mgr.: Helmut Waldenberger; Direct Mktg. Mgr.: Antoine Panet-Raymond; Admin. Mgr.: Walter Stein-Schomburg; Classical Creative Servs. Mgr.: Pali Meller Marcovicz; Pop Creative Servs. & Promo Mgr.: Peter Sibley, PR Mgr.: Erhard B. Freise **Note:** Polydor is owned by Polygram GmbH, which is jointly owned by Siemens AG & NV Philips Gloeilampenfabrieken.
Labels: (Owned) Archiv, DGG, Heliodor, Karussell, MGM, Polydor, Polyphon, Verve; (represented) Bell, Buddah, Cube, Kama Sutra, Stax (all USA).

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Polyphon, see Polydor.

Pop Music, see Metronome.

Populaer, see Richter & Deutsche Austrophon.

Privilege, see DGG.

Psallite, see Fono.

Puzzle, see Metronome.

Quadrigraton, see Disco-Center & Fono.

R B M-Musik, see Disco-Center.

Raphaele (Ed.), Wittlesbacherstr. 18, Bad Reichenhall, Tel: (08651) 42-80. Dir.: Dr. Gustav Zagler; Gen. Mgr.: Peter Siewek; Sales Mgr.: Hartmut Mueller.

Labels: (Owned) Jet, Raphaele, Zagler; (represented) Las Vegas, Millenote, Radio Recs. (all Italy).

Int'l rep.: Italy (Millenote).

Records & Tapes Int'l GmbH, Ludwigsplatz 8, 6100 Darmstadt. Tel: (06151) 2-04-69. Gen. Mgr.: Gangolf Zimmermann. (Distributor/Importer/Exporter).

Reprise, see WEA.

Resono Musikproduktion GmbH & Co. KG, Friesenwall 19, 5000 Cologne. Tel: (0221) 23-60-36. Exec.: C.J. Muras; Gen. Mgr.: Lothar Gieling.

Labels: (Owned) Liliput, Resono.

Rhenus Gesellschaft Musikproduktion mbH & Co. KG, Postfach 51 1007, Caesarstr. 6/10, 5000 Cologne 51. Tel: (0221) 38-01-47. Pres. & Gen. Mgr.: K.H. Muenchow; Sales Mgr.: Heinz Juergens.

Labels: (Owned) Mondial, Mondo, Musica, Spezi; (distributed) Opp, Starlet, Welt Melodie.

Richter GmbH, Sittardsberger Allee 95/99, 4100 Duisburg. Tel: (02131) 70-42-36. Pres.: Hans-Georg Michael; Sales Mgr.: Wolfgang Rothaupt.

Labels: (Owned) Luxor-Serie, Populaer, Rubin, Silberhit. Int'l reps.: Greenland (Nordisc), Netherlands (Dureco), Switzerland (Finsterwald & Cantacuzene).

Rolling Stones, see WEA.

Rotaria, see Simon.

Royal Splendid Recs., Ohmstr. 9/0, 8000 Munich 23. Tel: (0811) 39-68-74.

Rubin, see Richter.

S R-Int'l, see Bertelsmann.

Saphir, see Intercord.

Sastruphon, see Da Camera.

Schuster (Musikproduktion), Muehlenstr. 17, 2950 Leer/Ostfriesland. Tel: (0491) 27-73. Owner: Theo Schuster.

Labels: (Owned) Niederdeutsche Stimmen, Schuster Recs.

L. Schwann-Verlag, Postfach 7640, Charlottenstr. 80/86, D-4000 Dusseldorf. Tel: (0211) 355-83-18. Pres.: Dr. Paul Boehringer; Gen. Mgr.: Kurt Becker; Sales Mgr.:

Hans Unnewehr.

Labels: (Owned) Musica Mundi, Musica Sacra, Schwann Studio; (distributed) Musica Bavarica.

Int'l reps.: Italy (CBS), Japan (CBS/Sony), USA (Musica Heritage Society).

Schwann Studio, see L. Schwann.

Scout, see CBS.

Selected Sound Musikverlag GmbH & Co. KG, Alter Teichweg 61, D-2000 Hamburg 70. Tel: (0411) 691-12-53. Owner & Gen. Mgr.: Peter M. Majewski.

Labels: (Owned) Selected Sound (distributed by Electrola); (represented) Telemusic (France).

Int'l reps.: France (Sforzando), Italy (Video), Netherlands (Dennis Music), South Africa (Selected Sound), Spain (Phonorecord), UK (Brull), Yugoslavia (Video).

Session, see MPS.

777 Musik-Prod'n-Verlag, Kirchstr. 8, 414 Rheinhausen. Tel: 7-37-77. Pres.: Lambertus B. de Jonge Sr.; Gen. Mgr.: Mrs. M. Rausch; Sales Mgr.: Wolfgang de Jonge.

Label: (Owned) 777.

Sherry-Int'l, see Flower-Recs.

Arthur Shishmanian Export Import, Glockengiesserwall 6, 2000 Hamburg 1. Tel: (0411) 33-72-72. Sales Mgr.: A. Shishmanian. (Importer/Exporter).

Silberhit, see Richter.

Simon Recs., Zigeunerweg 45, 8104 Grainau. Tel: (08821) 88-71. Pres.: Hans Arno Simon.

Labels: (Owned) Rotaria, Simon.

Somerset, see Miller.

Sonic, see Miller.

Special-Record (Schallplattenfabrik) GmbH, Postfach 255, Rotwandstr. 16, 8023 Pullach bei Munich. Tel: (0811) 79-42-66, 79-42-86. Telex: 05212 035. Pres.: Kurt Meissner; Gen. Mgr.: Gerhard Draenkow; Pub. & Adv. Mgr.: Philipp Stocklein.

Labels: (Owned) Tempo (distributed by Deutsche Austrophon), Special-Record, Osca.

Spezi, see Rhenus.

Standard, see Metronome.

Star-Club, see Phonogram.

Starlet, see Supertone.

Starreff, see Metronome.

Stellina Jupiter Rec., Biederstein 7, 8000 Munich 23. Tel: (0811) 34-70-11. Owner & Pres.: Ralph Maria Siegel; Sales Mgr.: Monika Heichlinger; Pub. Mgr.: Werner Weitze.

Labels: (Owned) Jupiter, Stellina.

Stern Musik, Pressehaus, 2000 Hamburg 1.

Int'l branch: Austria.

Stone, see El.

Storz Recs. Int'l, Hauptstr. 62, 3360 Osterode am Harz. Tel: (05522) 45-11. Telex: 09-65-154. Gen. & Prod'n Mgr.: Erich Storz; Mktg. Mgr.: Marianne Opitz; Sales Mgr.: Peter Plumer; Pub. & Adv. Mgr.: Marianne Vasel. (Distributed by Flower-Recs.).

Studio-Ton (Ed.), Pfronger & Co., Fasanenstr. 71, 1000 Berlin 15. Tel: (0311) 883-34-43. Owner: Egon Pfronger.

Label: (Owned) Ursus.

Sunset, see Liberty/UA.

Supertone Schallplattendienst, Alfonsstr. 9/11, 8000 Munich 19. Tel: (0811) 18-12-29. Pres. & Gen. Mgr.: Dr. Heinz Stein.

Labels: (Owned) Starlet, Supertone, Welt Melodie.

Int'l reps.: Austria (Polyphone), Netherlands (Johnny Hoes, Supertone).

Supraphon, Schildescherstr. 2, 48 Bielefeld.

Home office: Czechoslovakia.

Swiss Jazz, see Deutsche Austrophon.

T H X, see Thorofon.

T T-Recs., see Metronome.

T W R, see Ariola-Eurodisc.

Tanz, see Walter Koegler.

Teldec Telefunken-Decca-Schallplatten GmbH, Heussweg 25, 2000 Hamburg 19. Tel: (0411) 4-01-91. Mng. Dirs.: Kurt Richter, Gerhard Schulze.

Labels: (Owned) Decca, Telefunken; (represented) Chapter One (UK), Coral (USA), Daybreak (USA), Deram (UK), Greenwich Gramophone (UK), Grunt (USA), London (UK, USA), MAM (UK), MCA, (USA), Monument (USA), Numero Uno (Italy), RCA (USA), Scepter (USA), Threshold (UK), Young Blood (USA).

Telefunken, see Teldec.

Telemusica-Rec., Nikolaistr. 2, D-8000 Munich 23. Tel: (0811) 39-75-90. Dir.: Werner B. van der Bourg; Gen. Mgr.: Rene Duerart.

Tempo, see Special-Record & Deutsche Austrophon.

Texel (Ed.), Postfach 1165, 783 Emmendingen. Tel: (07641) 88-38. Contacts: Reinhard Egin, Eva Morgenstern.

Branch: 7831 Mundingen, Wannweg 6.

Label: (Owned) Whistler Music.

Thorofon Schallplatten H. Koenig KG, Karlstr. 61, 6103 Griesheim. Tel: (06155) 26-94. Dir.: Helga Koenig; Gen. Mgr.: Helmut G. Koenig.

Labels: (Owned) THX, Thorofon.

Tip Schallplatten Produktion GmbH, An der Alster 26, 2000 Hamburg 1. Tel: (0411) 280-26-62. Pres., Mktg. & Sales Mgr.: Hans Jurgen Fruchtnicht.

Label: (Owned) Tip (distributed by Deutsche Grammophon).

Top Classic, see Metronome.

Top Hit, Sonnenstr. 20, 8000 Munich 15. Tel: (0811) 55-80-51.

Topsound, see Polyband.

Trans World Recs., Bornickerstr. 39a, 1000 Berlin 20. Tel: (0311) 368-56-36. Owner: Horst Fuchs.

Triola, see Deutsche Austrophon.

Tudor, see Disco-Center.

U N E S C O-Collection, see Baerenreiter-Verlag.

United Artists, see Liberty/UA & Ariola-Eurodisc.

Ursus, see Studio-Ton.

Varia-Recs., Kaiser Ludwig Platz 5, D-8000 Munich 2. Tel: (0811) 53-17-66. Owner & Gen. Mgr.: Werner H. Theisen; Sales Mgr.: Akki Hamann.

Vergara, see Ariola-Eurodisc.

Vertigo, see Phonogram.

Verve, see Polydor.

Visaphon, see Disco-Center.

Voggenreiter, see Fono.

Die Volksplatte, see Electrola.

W A M, see Metronome.

W E A Recs. GmbH, Freitagstr. 13, 2000 Hamburg 76. Tel: (0411) 220-14-81. Telex: 21-4881. Mng. Dir.: Siegfried E. Loch; Creative Servs.: Juergen Osterstein; Label Mgrs.: Klaus Ebert, Killy Kumberger; Sales Mgr.: Heiner Johannes; Dist'n: Peter Loll; Pub. Conny Schurr.

Branches: 1000 Berlin 31, Albrecht-Achillesstr. 52. Rep.: Gerd Rehn—4000 Dusseldorf 1, Elisabethstr. 38. Rep.: Frank Hoffman—8000 Munich 23, Leopoldstr. 38B. Rep.: Volker Bell.

Labels: (Owned) Atco, Atlantic, Cotillion, Elektra, Reprise, Warner Bros.; (distributed) Bearsville, Brother, Capricorn, Rolling Stones.

Wam, see Deutsche Oversea.

Warner Bros., see WEA.

W. D. Warren Co. KG, Im Steingrund 5, 6079 Buchschlag. Tel: (06103) 6-10-51. Cable: WAMESCO. Telex: 04 14733. Owner: W. D. Warren. (Distributor/Importer).

Int'l branches: Belgium, England, France, Luxembourg, Spain.

Welt Melodie, see Supertone.

Wergo Schallplatten GmbH, Weihergarten, Mainz. Tel: (06131) 2-43-41. Pres.: Heinz Schneider-Schott; Gen. & Sales Mgrs.: Peter Hanser-Strecker, Dr. Wolfgang Sandner.

Labels: (Owned) Wergo; (represented) Music Minus One (USA).

Int'l reps.: Austria (Faehrmann), Belgium (Schott Freres), France (CBS), Japan (Trio), Netherlands (Bovema), Spain (Hispavox), Switzerland (Jacklin).

Whistler Music, see Texel.

Zagler, see Raphaele.

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Label credits: Ariola, BASF, CBS.

Altus Musikverlag & Prod'n, Nagelstr. 4, 7000 Stuttgart 1. Tel: (0711) 24-49-05. Cable: GLOBAL MUSIC. Telex: 07-21573. Pres.: Peter Kirsten.

Label credits: Ariola (Germany), Barclay (France), Columbia (Spain), Decca (France), Electrola (Germany), Fermata (Brazil), Fonior (Germany), GTA (Italy), Global (Germany), Karusell (Sweden), Mercury (USA), Metronome (Germany), Negrin (Netherlands), Nor-Disc (Norway), Nordisc Polyphon (Denmark), Page One (UK), Philips (Germany), Polydor (Chile, Germany), Rozenbit (Brazil), Saar (Italy), Teldec (Germany), Universales (Mexico), Vogue (Germany).

Badenia Musik, Postfach 201, Heinrich Lanzstr. 33, 68 Mannheim 1. Tel: (0621) 484-33, 416-82. Dir.: Willi Sommer; Prod'r: Klaus R. Nagel.

Label credits: BASF, Bellaphon, CBS, MPS, Polydor, Teldec.

GERMANY, WEST

Bel Canto (Ed.), Hauptstr. 146, 2844 Lemfoerde/Bremen. Tel. (05443) 451. Contact: Heinrich Hollmeyer

Boxco Popmusicproduction, Adalbertstr. 38, 8000 Munich 40. Tel. (0811) 33-25-39. Gen. Mgr.: Wolfgang Wirth; Prod'rs: Joerg Evers, W. S. Outlaw.

Affiliated firm: Jesco Prod'n.

Label credits: Ion, Liberty, Now.

Buschkoetter-Music, Mommsenstr. 61, 5000 Cologne 41. Tel. (0221) 43-54-07. Contact: Uwe Buschkoetter.

Label credits: Decca, Liberty/UA, Polydor.

Ei Prod'n, Ickstattstr. 22, 8000 Munich 5. Tel. (0811) 26-41-23.

Esplanade (Ed.) GmbH, Alsterdorferstr. 365, 2000 Hamburg 39. Tel. (0411) 51-82-11. Pres.: Lotar Olias; Contact: R. Luty.

Label credits: BASF, Decca, Electrola, MCA, Miller Int'l, Music For Pleasure, Philips, Phonogram, Polydor, Telefunken.

Hansa Musik Prod'n GmbH, Wittelsbacherstr. 18, 1000 Berlin 31. Tel. (0311) 881-06-81. Prod'rs: Peter Meisel, Thomas Meisel, Guenter Henne, Jack White, Dieter Zimmermann, Joachim Heider, Michael Schepior, Gerhard Haemmerling.

Otto B. Hartmann, see OBH.

Imms (Internationaler Musik Serv.)/Hans Wewerka & Co. Franz Josephstr. 2, 8000 Munich 40. Tel. (0811) 39-36-88, 34-63-08. Telex: 52-15220. Pres. & Prod'r: Hans Wewerka.

Label credits: Anola, BASF, Belter, Dot, EMI, Eurodisc, Fontana, Liberty/UA, Nippon Columbia, Philips, Victor.

International Musikproduktion, Hochhaus, 6096 Raunheim. Tel. (06142) 2-23-92, (06107) 88-38. Dir.: Wolfgang Heinrich; Sales Mgr.: Hedi Zoeller.

Jaguar Musikproduktion, Nutzhorner Landstr. 228B, 2871 Heide 1. Tel. (04221) 26-24. Pres.: Heinrich Schweitzer.

Label credits: Anola, Metronome, RCA.

Jesco Prod'n, Gen. Mgr.: Fred Jesco; Prod'rs: Fred Jesco, Leroy Herz. See Boxco.

Fred Kersten Musik Prod'n, Fuchsberg 14, 675 Kaiserslautern. Tel. (0631) 5-56-24. Pres.: Fred Kersten; Prod'rs: Hans O. Schreiner, Tom Astor.

Manno Musikverlag Prod'n, Ricarda Huchstr. 11, 4630 Bochum. Tel. 53-17-70. Owner & Prod'r: Heinz Meiser.

Label credits: Anola, Columbia, Metronome, Polydor, Resono.

Mento Music Group KG, Ludwigstr. 13, 2000 Hamburg 6. Tel. (0411) 430-02-42, 43-44-42. Gen. Mgr.: Arno H. v. Vught Jr.

O 8 H Musikverlag (Otto B. Hartmann), Koeningbergerstr. 18, 813 Starnberg. Tel. (0811) 58-55-84. Dir. & Prod'r: Otto B. Hartmann.

Ohr Musik Prod'n, Wittelsbacherstr. 18, 1000 Berlin 31. Tel. (0311) 881-06-81. Dirs. & Prod'rs: Rolf-Ulrich Kaiser, Peter Meisel.

Label credits: Hansa, Ohr, Pilz.

Prom-Musik, Hiltenspergerstr. 32, 8000 Munich 13.

Roba Music Prod'n, Am Knill 93d, 2000 Hamburg 73. Tel. (0411) 643-43-10, 643-70-59. Pres.: Rolf Baierle; Prod'rs: Rolf Baierle, Georg Mostener.

Roever-Bertram Musikproduktion, Rudolstaedterstr. 123, 1000 Berlin 31. Tel. (0311) 823-79-91, 824-29-72. Prod'rs: Uli Roever, Sherry Bertram.

Label credits: Austrophon, Elite Special, Global.

Star-Music-Prod'n GmbH, Wrangelstr. 5, 2000 Hamburg 20. Tel. (0411) 460-38-08. Prod'rs: Ralf Arnie, Hartmut Kulka.

Label credits: BASF, Columbia, Decca, Metronome, Philips, Polydor.

Studio Xenophon, Karlstr. 61, 6103 Griesheim. Tel. (06155) 26-94. Dir.: Helga Koening; Prod'r: Helmut G. Koening.

Label credits: EHA, Xenophon.

Supertone Schallplattendienst, Alfonsstr. 9/11, 8000 Munich 19. Tel. (0811) 18-12-29. Pres. & Gen. Mgr.: Dr. Heinz Stein.

Label credits: Decca, Metronome, Philips, Teldec, Telefunken.

Tip-Top Prod'n, Fasanenstr. 71, 1000 Berlin 15. Tel. (0311) 883-34-43. Owner & Prod'r: Egon Pfrenger.

Label credits: Intercord, Ursus.

Victoria Schallplattenproduktion Peter Michel, Bornheimer Landstr. 52/54, 6000 Frankfurt/Main. Tel. (0611) 44-80-59. Gen. Mgr.: Peter Michel; Prod'rs: Peter Michel, Wolfgang Mewes.

Viktoria, Dachauerstr. 16, 8000 Munich 2. Tel. (0811) 59-21-93.

Konrad Wolf Musikproduktion, Bahnhofplatz 9, D-8011 Baldham-Munich. Tel. (08106) 52-52. Owner & Dir.: Konrad Wolf.

Dr. Gustav Zagler (Musikproduktion), Schellingstr. 20, 8000 Munich. Tel. (0811) 28-44-69. Dir.: Dr. Gustav Zagler; Prod'rs: Guenther Zagler, Peter Siwek.

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Int'l rep.: Worldwide (KPM group).

Acquis Ed., see ERP.

Actuell (Ed.), see Heinz Karow.

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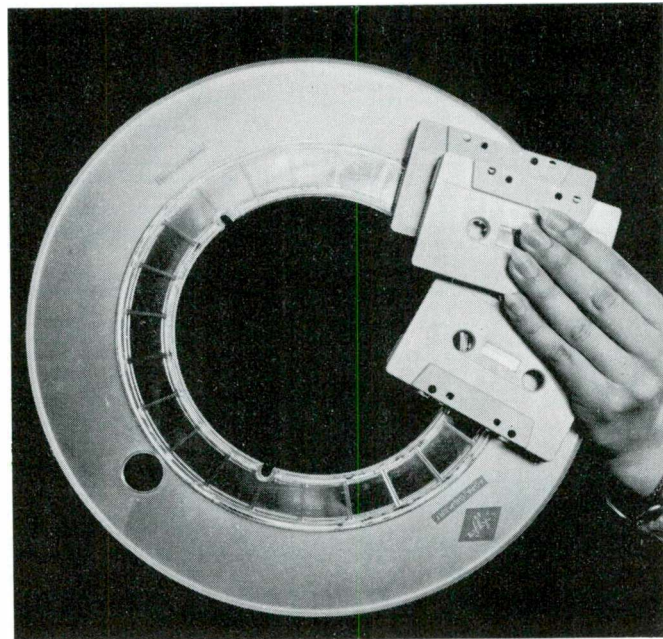
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 J. S. Korduletsch Musikverlag, Adalbertstr. 38, 8000 Munich 40. Tel: (0811) 33-25-39. Pres.: J. S. Korduletsch, Gen. Mgr.: Horst Lienhardt
Affiliates: Eversongs, Jesco, Magicbox, Outlaw, Stone.
Int'l firm represented: Ei (UK).
Int'l rep.: UK (Ei)
 Kronen Musikverlag, see Quint.
 Otto Kuhl Musikverlag, Am Hof 34/36, 5000 Cologne. Tel: (0221) 21-22-76, 21-85-03. Owner & Dir.: Otto Kuhl
Affiliate: West-Ton Verlag GmbH.
 Leeds, see Hans Gerig
 M. Lersch (Musikverlag), Handelstr. 39, 5000 Cologne. Tel: (0221) 21-65-96. Owner & Dir.: Maria Lersch
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The Gramophone Co. of India Ltd., PO Box 699, Calcutta 1; 33 Jessore Rd., Dum Dum, Calcutta 28. Tel: 57-2431, 57-4163. Cable: EMITRON. Telex: 7007. Gen. Mgr.: V. P. Aghoram; Sales Mgr.: M. A. Rafique; A&R & Mktg. Mgr.: V. K. Dubej; Mktg. & Promo. Mgr.: P. K. Banerjee. Labels: (Owned) Angel, Columbia, HMV, Odeon, Regal; (represented) A&M (USA), CBS (USA), Capitol (USA), Decca (UK), Liberty/United Artists (USA), MCA (USA), Pye (UK), RCA (USA), Tamla/Motown (USA). Inter-National Cultural Centre, 16 Hailey Rd., New Delhi. Tel: 46-598. Polydor of India Ltd., Dhan-nur, Pherozshah Mehta Rd., Bombay 1. Tel: 26-3111. Mng. Dir.: H. Behnke; A&R & Mktg. Mgr.: A.V. Luther. Labels: (Owned) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyphon, Smash, Vertigo, Verve; (represented) Bell (UK), Buddah (USA), Cube (UK), Kama Sutra (USA), Stax (USA).

music publisher Audio Visual Communications, 32 Seagull, Carmichael Rd., Bombay 26. Int'l Div. Sales Dir.: Tanvir Kanji.

services ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Delhi Music Society, 16-B Sujana Singh Park, New Delhi 3. Inter-National Cultural Centre, 16 Hailey Rd., New Delhi. Tel: 46-598. The Madras Musical Ass'n, PO Box 1412, Madras 17. Honorary Sec'y: Miss Maitreyi Ramadurai. Triveni Kala Sangam, 204 Tansen Marg, New Delhi.

DESIGN & ARTWORK The Gramophone Co. of India Ltd., PO Box 699, Calcutta 1; 33 Jessore Rd., Dum Dum, Calcutta 28. Tel: 57-2431, 57-4163. Cable: EMITRON. Telex: 7007. Gen. Mgr.: V.P. Aghoram; Sales Mgr.: M.A. Rafique.

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TAPE CUSTOM DUPLICATOR The Gramophone Co. of India Ltd., PO Box 699, Calcutta 1; 33 Jessore Rd., Dum Dum, Calcutta 28. Tel: 57-2431, 57-4163. Cable: EMITRON. Telex: 7007. Gen. Mgr.: V.P. Aghoram; Sales Mgr.: M.A. Rafique.

manufacturer of record & tape dealer accessories & supplies The Gramophone Co. of India Ltd., PO Box 699, Calcutta 1; 33 Jessore Rd., Dum Dum, Calcutta 28. Tel: 57-2431, 57-4163. Cable: EMITRON. Telex: 7007. Gen. Mgr.: V.P. Aghoram; Sales Mgr.: M.A. Rafique. Product: Record catalog servs., needles.

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TAPE: Pre-recorded tape sales: Cartridge 8-tr. 1970-6,200 units, \$62,000. Cassette 1970-45,000 units, \$247,500. Open reel 1970-900 units, \$12,000. Avner Rosenblum

record manufacturers / distributors / importers

Arton, see Hed Arzi. CBS Recs. (Israel) Ltd., PO Box 681, Tel Aviv; 50 Thon St., Holon. Tel: (03) 840-191. Mng. Dir.: Simon Schmidt; Sales Mgr.: Alan M. Feinberg. Regional branch: Cyprus, All Recs. Labels: (Owned) CBS, Epic; (distributed) Pashanel, RTA; (represented) A&M (worldwide), Atco (USA), Barnaby (USA), CBS/Columbia (worldwide), CFP (UK), CGD (Italy), Capitol (USA), Cotillion (USA), EMI group (worldwide), Epic (USA), GRT group (USA), MFP (UK), Metromedia (USA), Nonesuch (USA), Pickwick (UK), Tamla/Motown (USA), United Artists (worldwide), Vanguard (USA), WEA group (worldwide). Int'l rep: Worldwide (CBS).

Carmel, see Hataklit. D R G, see Gal-Ron. Dzigon, see Gal-Ron. Eastronics Ltd., 75 Haifa Rd., Tel Aviv. Tel: (03) 440-466. Gen. Mgr.: Dov Peleg. Labels: (Owned) Maestro; (represented) Famous Music group (UK, USA), RCA (worldwide), Tamla/Motown (USA).

Epic, see CBS. Gal-Ron Ltd., 94 Allenby St., Tel Aviv. Tel: (03) 614-838, 611-445, 612-162. Gen. Mgr.: A. Zborowski; Sales Mgr.: I. Levi. Labels: (Owned) DRG, Dzigon, Gal-Ton, Ron-Phon; (distributed) Studio; (represented) Durium (Italy), Famous Music group (USA), Festival (France), MK (USSR), OSI (France), Sonoplay (Spain).

Gal-Ton, see Gal-Ron. Hataklit Ltd., PO Box 4292, 11 Herzl St., Haifa. Tel: (04) 669-950. Cable: RECOMUSIC. Pres. & Gen. Mgr.: Dov Zeira; Sales Mgr.: Chaim Bahar. Labels: (Owned) Carmel, Hataklit, Hazamir, Ilanot, Top Hits; (represented) AZ (France), Ariola-Eurodisc (Benelux, Germany), Ariston (Italy), BAM (France), Disneyland (USA), Everest (USA), Hansa (Germany), Hispavox (Spain), Negram (Netherlands), Palette

(Belgium), Project 3 (USA), Pye (UK), Ri-Fi (Italy), Vogue (France). Int'l reps.: Benelux (Ariola-Eurodisc), France (Vogue), Germany (Ariola-Eurodisc), UK (Pye). Hazamir, see Hataklit. Hed Arzi (The Israel Recs. Mfg. Co. Ltd.), 4 Hilazon St., Ramat Gan. Tel: 722-003, 723-605. Gen. Mgr.: Zeev Lewin. Labels: (Owned) Arton, Hed Arzi; (represented) ABC (USA), Apple (UK), Barclay (France), Cream (USA), Fonti-Cetra (Italy), Grand Award (USA), Probe (UK), Westminster (USA). Ilanot, see Hataklit.

Isralectra Ltd., 151 Jabotinsky St., Tel Aviv. Tel: (03) 268-805, 268-490. Labels: (Owned) Litratone, Phonodor; (represented) Archiv (Germany), Athena (USA), Audio Fidelity (USA), Bagatelle (France), Battle, Blue Rock (USA), Caednon (USA), Camp, Carrere (France), Charisma (UK), CoBurt (USA), DGG (Germany), Fieche (France), Fontana (France, UK), Heliodor (Germany), Heritage (USA), Import Music, Intrepid (USA), Island (UK), Jazzland (USA), Karussell (Sweden), Lansdowne, Leo the Lion (USA), Limerlight (USA), Little Recs. (Italy), MGM (USA), Marmalade (UK), Mercury (France, USA), L'Oiseau Lyre (France), Page One (UK), Pergola (France), Philips (France, Netherlands, USA), Phonogram (Germany), Polydor (Germany), Rama Rama (USA), Remember (USA), Ricordi (Italy), Riverside (USA), Smash (USA), Stereo Dimension (USA), Stormy Forest (USA), Storyville (Sweden), Tetragammaton (USA), Tip (Germany), Track (UK), Trojan (UK), Uni (USA), VSP (UK), VSP (USA), Verve (USA), Verve/Forecast (USA), Virtue (USA), Way Out (USA), Wing (USA). Int'l rep.: Worldwide (Philips).

Israphone, Ind'l Zone B, Azur. Tel: 86-542. Kolton, see Unatex. Litratone, see Isralectra. Maestro, see Eastronics. Makolitt Grammaphone, PO Box 8031, 15 Hamanor St., Tel Aviv. Tel: (03) 821-694. Label: (Owned) Makolitt.

Pashanel, see CBS. Pax, see Symphonia. Phonodor, see Isralectra. R T A, see CBS. R Z A, see Ron-Ly Zakiphon. Ron-Ly Zakiphon, 29 Razieli St., Jaffa-Tel Aviv. Tel: (03) 826-370. Factory & studio: Azur Zone, 6 Hassadna St. Tel: 845-347.

Labels: (Owned) RZA, Ron-Ly, Zakiphon; (represented) Monitor (USA), Roulette (USA), Scepter (USA). Ron-Phon, see Gal-Ron. Studio, 33 Allenby St., Tel Aviv. Label: (Owned) Studio (distributed by Gal-Ron).

Symphonia (Wholesale) Ltd., 296 Hayarkon St., Tel Aviv. Tel: (03) 449-940, 773-070. Cable: SYMPHONICA. Labels: (Owned) Fax, Symphonia; (represented) Decca (France, UK), Fonior (Belgium), London (USA), Tarantula (USA), Teldec (Germany).

Top Hits, see Hataklit. Unatex Import Export, PO Box 2467, 29 Lilienblum St., Tel Aviv. Tel: (03) 55-776. Cable: UNAIMEX. Gen. Mgr.: J. Yanovsky. Labels: (Owned) Kolton; (represented) Amadeo (Austria), Amaret (USA), Bassenreiter (Germany), Bellaphon (Germany), Carabine (France), Carosello (Italy), Chant du Monde (France), Chorus (France), Cornet (Germany), Metronome (Germany), Onyx (UK), Pama (UK), Pickwick (USA), Super Majestic (USA), Telefunken (Germany), Transatlantic (UK), Turnabout (USA), Vox (USA). Zakiphon, see Ron-Ly Zakiphon.

Independent record producer

Ilanot Recs. Prod'ns, PO Box 4292, 11 Herzl St., Haifa. Tel: (04) 669-950. Cable: RECOMUSIC. Contact: Shlomo Zah.

music publishers

April Music Ltd. (ACUM), PO Box 681, Tel Aviv; 50 Thon St., Holon. Tel: (03) 840-191. Pres.: Simon Schmidt; Gen. Mgr.: Ran Kedar. Int'l firms represented: ABC (USA), April/Blackwood (worldwide), Blue Seas (USA), Cotillion, Jac (USA), KPM (UK), Lee (USA), Musical Frontiers (USA), Petra (USA), Prophet (USA), RAK (UK), SEMI (France), Stonebridge (USA), Stone Flower, Tuna Fish (USA), Viva, Warner Bros.

Int'l rep.: Worldwide (April/Blackwood). I C L P (Israel Composers League Publ'ns Ltd.), 73 Nordau Blvd., Tel Aviv. Tel: (03) 440-395. Ilanot Music Publ'g. Artist Mgr.: Shlomo Zah. See Israzemer. Israeli Music Publ'ns Ltd. (ACUM), PO Box 6011, 105 Rehov Ben Yehuda, Tel Aviv. Tel: (03) 232-078. Cable: ISMUSICA. Dir.: Dr. Peter Gradenwitz.

Int'l firms represented: Carisch (Italy), J.&W. Chester (UK), Curci (Italy), Faber (UK), Hans Gerig (Germany), Heinrichshofen-Impero-Pegasus (Germany, Switzerland), Moeck (Germany), Oxford Univ. Press (UK), Schott (Germany, UK), Sikorski (Germany).

Int'l reps.: Germany (Impero-Verlag), Benelux, France, Italy, Portugal, Spain & UK (Hinrichsen Ed.). Israzemer Music Publ'g Ltd., PO Box 4292, 11 Herzl St., Haifa. Tel: (04) 669-950. Cable: RECOMUSIC. Gen. Mgr.: Dov Zeira.

Affiliate: Ilanot Music Publ'g. Ivan Mogull Music Assocs., see ACUM. Musicor Ltd., 75 Haifa Rd., Tel Aviv. Tel: (03) 440-466. Mng. Dir.: Dov Paleg.

Osnath Publ'g Ltd., 4 Hilazon St., Ramat Gan. Tel: 722-003, 723-605. Gen. Mgrs.: Zeev Lewin, Benny Amdursky. Pa'amoniim, see Subar. Sharon, see Subar.

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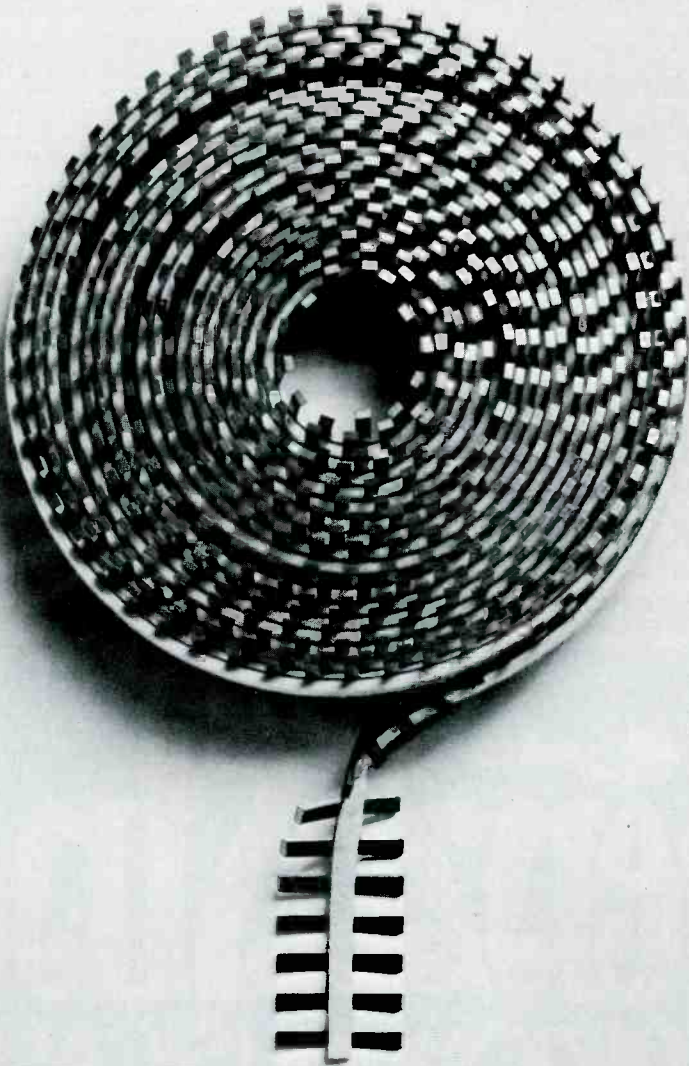
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 Mondial Sound, Via Forcella 3, 20144 Milan. Tel: (02) 837.0173.
 Natali, Via S. Francesco di Paola 15, 50124 Florence. Tel: (055) 222.360.
 New Phone, Corso Europa 5, 20122 Milan. Tel: (02) 700.008.
 P B I Sound, Via Ippodromo 9, 20151 Milan. Tel: (02) 308.3025.
 Phonogram SpA, Via Borgogna 2, 20122 Milan. Tel: (02) 796.541, 282.6421. Gen. Mgr.: Alain Trossat; Sales Mgr.: Franco Paradiso. (SEE ADVERTISEMENT)
 Phonotype Rec (1905), Via Enrico de Marinis 4, 80134 Naples. Tel: (081) 314.140, 322.694. Owners: Fernando & Rafaele Esposito; Studio Mgr.: Fernando Esposito; Chief Eng.: Rafaele Esposito; Engs: Luigi Morgillo, Vincenzo Mariniello.
 Play-Co, Via Stromboli 18, Milan. Tel: (02) 463.900, 463.257. Studio Mgr.: L.A. Rizza D.
 Playphon, Via Navelli 25/29, 67100 L'Aquila. Tel: 20.198.
 Prince, Via Caraglio 61, 10141 Turin. Tel: (011) 372.087, 330.598.
 R C A SpA Italy (1962), Via Tiburtina, Km. 12, Rome. Tel: (06) 416.041. Studio Mgr.: Gaetano Marinani; Chief Eng.: M. Carosi; Mixers & Re-mixers: Messrs. Consoli, Finetti, Grappa, Leandri, Martella, Patucchi, Spelta, Loviscek.
 Raifon Studio, Viale 20 Settembre 17, 34125 Trieste. Tel: (040) 794.555.
 Regson-Registrazioni Sonore (1965), Via Lodovico il Moro 57, Milan. Tel: (02) 422.4620, 470.264. Owner, Studio Mgr. & Chief Eng.: Carlo Zanibelli.
 Ricordi SpA (Dischi) (1964). **Studio 1**—Via dei Cinquecento 1, **Studios 2 & 3**—Via Berchet 2, 20121 Milan. Tel: (02) 530.394. Mng. Dir.: Guido Rignano; Studio Mgr.: Pier Lorenzo Natali; Chief Eng.: Walter Patergani; Mixers: Messrs. Gelsomino & Martenet; Re-mixer: Mr. Pelazzo.
 Saar, Via Gramsci 4, 20016 Pero (Milan). Tel: 353.0564, 353.0573.
 Sax Recs. (1966), Via Borsieri 41, 20159 Milan. Tel: (02) 688.4423, 688.1348. Owner & Studio Mgr.: Luigi Ambrosini; Chief Eng.: Ezio De Rosa.
 Sonart, Via della Moscova 13, 20121 Milan. Tel: (02) 660.830. Owner: Mrs. I. Thoman; Studio Mgr. & Chief Eng.: Thomas Gallia; Mixers: Thomas Gallia, Paolo Dery.
 Sonic Rec'g, Via Camozzi 1, 00195 Rome. Tel: (06) 318.519, 350.807.
 Sound Studio Vedette (1961), Via Lumiere 2, Cologno Monzese (Milan). Tel: 912.4691. Owner: Armando Sciascia; Studio Mgr.: Francesco Anselmo; Chief Eng.: Severino Pecchenini.
 Sound Work Shop, Via S. Tommaso d'Aquino 65, 00136 Rome. Tel: (06) 382.823.
 Stereostudio (div. of Folklore Srl), Via Ventimiglia 194, Turin. Tel: (011) 697.125. Studio Mgr.: Happy Ruggiero; Chief Eng.: Danilo Pennone; Mixers: Danilo Pennone, Felice Testa.
 Studio Arlecchino, Galleria del Corso 2, 20122 Milan. Tel: (02) 799.690.
 Studio G, Via Fieschi 20A, 16121 Genoa. Tel: (010) 561.121.
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 Studio 22 Srl, Via La Spezia 28, 00182 Rome. Tel: (06) 753.900.
 Suono Rec'g Studio, Via 3 Garofali, 30174 Venice-Mestre. Pres.: Ermanno Velludo; Gen. Mgr.: Tony Tasinato; Sales Mgr.: Claes Cornelius; Re-mixer: Nino Smeraldi. **Branch: 30174 Venice-Mestre**, Via Camuffo 22. Tel: (041) 984.991, 970.604.
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 Zeus (Industria Discografica), Angipporto Galleria 15, 80132 Naples. Tel: (081) 390.997.

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Configurations: Cartridge 8-tr. & cassette.
 Cinevox Rec. SpA, Via Lombardia 40, 00187 Rome. Tel: (06) 470.764, 461.614. Pres.: C.A. Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Giuliani Assuero.
Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.
 Ducale Srl, Via Per Cadrezate 5, Brebbia (Varese). Tel: (0332) 770.784, 770.189. Pres. & Gen. Mgr.: Davide Matalon.
 Duplison, Via Ragusa 8, 20125 Milan. Tel: (02) 688.79.90. Sales Mgr.: Luciano Bassani.
Branch: 20127 Milan, Via Cibo 4. Tel: (02) 285.30.93.
Configurations: Cartridge 8-tr. & cassette.
 Duplivox, Viale L. Muratori 187, 41100 Modena. Tel: 237.268.
Configurations: Cartridge 8-tr. & cassette.
 Durema, Via Tonoli 1, Milan. Tel: (02) 381.581.
Configurations: Cartridge 8-tr. & cassette.
 Ecofina Srl, Via Leopardi 8, Milan. Tel: (02) 806.125, 869.0121. Mng. Dir. & Gen. Mgr.: Mourad Sabat.
Cartridge 8-tr. & cassette: Ariston, CBS, Clan, Discotolk, Durium, EMI Italiana, Emiliana, Folklore, Ricordi, R.F. St. Martin, Sidet, Splash, Vedette. (SEE ADVERTISEMENT)
 Fast Rec. Srl, Via Muzio Clementi 77, 00193 Rome.
Configuration: Cassette.
 Fonit-Cetra SpA, Via Bertola 34, 10122 Turin. Tel: (011) 5753. Pres.: Renato Zaccone; Gen. Mgr.: Prof. Lamberto; Sales Mgr.: Luigi Arduino.

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 Fonostereorama, Via S. Michele del Corso 2, 20144 Milan, Tel: (02) 469.3682.
Configuration: Cartridge 8-tr. & cassette.
 Junior Italiana, Via Dalmine 11, 20150 Milan, Tel: (02) 459.0173.
Configuration: Cassette.
 King SpA, Via Egiziaca a Pizzo Falcone 41/A, 80132 Naples, Tel: (081) 401.226.
 M T B, Via Matteotti 32, 40129 Bologna, Tel: (051) 368.792.
Configuration: Cartridge 8-tr. & cassette.
 Manplast S.R.L., Via G. Di Vittorio 307/6, 20099 Sesto San Giovanni (Milan), Tel: (02) 248.5019.
Configurations: Cartridge 8-tr. & cassette.
 P B I Sound, Via Ippodromo 9, 20151 Milan, Tel: (02) 308.3025.
Configuration: Cassette.
 Phonogram SpA, Via Borgogna 2, 20122 Milan, Tel: (02) 796.541, 282.6421. Gen. Mgr.: Alain Trossat; Sales Mgr.: Franco Paradiso. (SEE ADVERTISEMENT)
 Phonoster, Via Rossini, 20067 Tribiano (Milan), Tel: (02) 906.4646.
 Prince, Via Caraglio 61, 10141 Turin, Tel: (011) 372.087, 330.598.
Configuration: Cassette.
 R C A SpA, Via Tiburtina, Km. 12, 00131 Rome, Tel: (06) 416.041. Mng. Dir.: Giuseppe Ornato; Gen. Mgr.: Ennio Melis.
Cartridge 8-tr.: A&M, Apple, Atlantic, CBS, CGD, Capitol, Columbia, Decca, EMI, Epic, Finnlevy, Fonit-Cetra, Odeon, Parlophone, RRC, Reprise, Scepter, Stateside, Telefunken, Threshold, Troll, Variety, Vox.
Cassette: A&M, Ariola, Atlantic, Atlantic City, City Special, Decca, Kalahari, Liberty, Luister, MFL, MVN, President, RRC, Vogue, WRC, Warner Bros.
 Rusty Phonics, Via Solari 6, 20141 Milan, Tel: (02) 534.298.
Configuration: Cassette.
 Saar, Via Gramsci 4, 20016 Pero (Milan), Tel: 353.0573, 353.0564.
 Sonic Rec'g, Via Gabriele Camozzi 1, 00195 Rome, Tel: (06) 318.519, 350.807.
Configuration: Cassette.
 Stereostudio, Via Ventimiglia 194, 10127 Turin, Tel: (011) 697.125.
Configuration: Cassette.
 Studio 7, Piazzetta Matilde Serao 7, 80132 Naples, Tel: (081) 390.645, 314.793.
 Telerapido, Via Pedrotti 21 C, 10152 Turin, Tel: (011) 853.832.
Configurations: Cartridge 8-tr. & cassette.

TAPE DUPLICATOR/MARKETER

Ampex Italiana S.R.L., Via Turati 6, 20121 Milan, Tel: (02)

651.541. Mediterranean Area Regional Mgr.: R.G. Bracco; Export Mgr.: D. Rossi.
 Home office: USA.
Cartridge 8-tr. & cassette: Atco (USA), Atlantic (USA), Ariston (Italy), Carisch (Italy), Carosello (Italy), Chart (USA), Decca (UK), Deram (UK), Durium (Italy), Elektra (USA), Fantasy (USA), Flying Dutchman (USA), Fonit-Cetra (Italy), Galaxy (USA), Happy Tiger (USA), Hebra (Belgium), Hello Recs. (Italy), Inmus (Germany), Italdisc (Italy), King Universal, MCA (USA), Mainstream (USA), Monitor (USA), Monument (USA), Motown (USA), Napoleon (Italy), Palette (Belgium), phase 4 (UK), Polyband (Germany), Presence (Italy), President (UK), Ricordi (Italy).

● **supplies**

RECORDING STUDIO EQUIPMENT

A E G-Telefunken SipA, Via Pirelli 12, 20133 Milan, Tel: (02) 62.66. Gen. Mgr.: Dr. F. Angeloni; Department Head: Angelo Bosco; Gen. Mgr.: L. Tringali; Sales Mgr.: A. Bosco.
Product: (Recording & Monitoring Equip.) Telefunken Consoles & Tape Recorders, Neumann & Telefunken Microphones, Telefunken Microphone Booms & Stands, Telefunken Amplifiers & Speakers—Monitor, Telefunken Mixers—Portable, Telefunken Headphones, Neumann Lathes—Disk Cutting, Neumann Cutting Systems, EMT & Neumann Turntables, Neumann Styl—Disk Recording; (Special Electronic Equip.) Eckmiller & Seydel Attenuators, Telefunken Compressors, K&H Equalizers, Telefunken Filters & Limiters, EMT Reverberation Units; (Professional Film Equip.—35mm) Telefunken Dubbers & Recorders; (Tape Equip. & Accessories) Telefunken Heads, Head Demagnetizers, High Speed Duplication Equip. & Tape Spoolers.
 Galactron SAI, Via L.A. Melegari 16, 00191 Rome, Tel: (06) 327.8044. Pres.: Aris Bernardini.
Product: (Recording & Monitoring Equip.) Consoles—24-32 input, 16-24 output, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Compressors, Equalizers, Filters, Limiters, Reverberation Units—Acoustic.
 Laboacustica S.R.L., Via Luigi Settembrini 9, 00195 Rome, Tel: (06) 381.965, 355.506. Pres.: Dr. Ing. Paolo Curti Gialdino.
Product: (Recording & Monitoring Equip.) Neve Consoles, Ampex & Nagra Kudelski Tape Recorders, MB Microphones & Microphone Booms & Stands, Laboacustica Amplifiers—Monitor, Nagra Kudelski Mixers—Portable, Rank Wharfedale Headphones, Kudelski & Wharfedale Turntables; (Special Electronic Equip.) Penny & Giles Attenuators, Audio Design Compressors & Limiters, Astronic Equalizers & Filters, Dolby Noise Reducers, Electronic Music Studios Synthesizers; (Professional Film Equip.—35mm) Polverini & Laboacustica Dubbers & Recorders, Cinelabor Projectors; (Tape Equip. & Accessories) Ampex Heads & Head Demagnetizers.

Ing. Oscar Roje-Applicazioni Elettrotecniche ed Industriali, Via S. Anatolone 15, 20147 Milan, Tel: (02) 415.41-41. Pres.: Dr. Ing. Oscar Roje; Sales Mgrs.: Camillo Roje, Ezio Tunesi.
Product: (Recording & Monitoring Equip.) Studer Consoles—6-24 input, 2-8 output, Studer Tape Recorders—2 models, 16-tr., 1-tr., Schoeps Microphones, EMT Mixers—Portable & Turntables; (Special Electronic Equip.) EAB Attenuators, EMT & Studer Compressors, EMT Limiters, EAB & EMT Reverberation Units—Spring & Plate, EMT Measuring & Testing Equip.
 Siemens (Societa Italiana Telecomunicazioni), Piazzale Zavattari 12, 20149 Milan, Tel: (02) 43.88. Pres.: Pasquale Chiomenti; Sales Mgr.: E. Bondi.
Product: (Recording & Monitoring Equip.) Consoles—8-30 input, 2-16 output, Tape Recorders—4 models 8-tr., 4-tr., 2-tr., 1-tr., Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Faders, Compressors, Equalizers, Filters, Limiters, Measuring & Testing Equip.

RECORD PROCESSING MACHINERY

Pressvit S.R.L., Via Voghera 20, Milan, Tel: (02) 847.3349.
Chief product: Pressure & injection moulds, trimmers, mastering equip., centering & punching machines, stamping shears.

SLEEVES

Barbieristampa, Via S. Rocco 6, Milan, Tel: (02) 541.964.
 La Magica, Via Marco Aurelio 42, Milan, Tel: (02) 289.4619.
 Pizzi Amilcare, Via de Vizzi 86, Cinisello Balsamo (Milan), Tel: 928.88/21.

TAPE, BLANK LOADED

Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, Milan, Tel: (02) 367.693.
Configuration: Cassette.
 S A S E A (Societa Aniline Solventi & Affini) SpA, Via Pietro Rondoni 1, 20146 Milan, Tel: (02) 42.48. Pres.: Mr. Peris; Gen. Mgr.: Mr. Moessinger; Sales Mgr.: Mr. Lacovara.
Home office: Germany, BASF.
Configurations: Cartridge & cassette.
Brand name: BASF.
 S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G. B. Grassi 97, 20157 Milan, Tel: (02) 355.5146.
Configuration: Cassette.
Brand name: Milphon.
 3M Italia SpA, Milano San Felice (Segrate), Tel: 75.45. Gen. Mgr.: J. B. Imbert.
Configurations: Cartridge 8-tr. & cassette.
Brand name: Scotch.

TAPE, RAW

Agfa-Gevaert SpA, Viale de Gasperi, 20151 Milan, Tel: (02) 30.74.
Brand names: Agfa-Gevaert, Magnetonband.
 Geloso SpA, Viale Brenta 29, Milan.
 S A S E A (Societa Aniline Solventi & Affini) SpA, Via Pietro Rondoni 1, 20146 Milan, Tel: (02) 42.48. Pres.: Mr. Peris; Gen. Mgr.: Mr. Moessinger; Sales Mgr.: Mr. Lacovara.
Home office: Germany, BASF.
Brand name: BASF.
 S E C I (Societa Elettrotecnica Chimica Italiana) SpA, Via G. B. Grassi 97, 20157 Milan, Tel: (02) 355.5146.
 3M Italia SpA, Milano San Felice (Segrate), Tel: 75.45. Gen. Mgr.: J. B. Imbert.
Brand name: Scotch.

TAPE DUPLICATING EQUIPMENT

A E G-Telefunken SipA, Via Pirelli 12, 20133 Milan, Tel: (02) 62.66. Gen. Mgr.: L. Tringali; Sales Mgr.: A. Bosco.
Chief product: Complete duplicating equip. for cartridge 8-tr. & cassette.
 Audio SnC, Via Goffredo Casalis 41, Turin, Tel: (011) 761.133.
Chief product: Gauss Electrophysics duplicators (USA), Altec Lansing (USA).
 Fraem (Societa Individuale di Gaetani Cesare), Via Niccodemi 5, Milan, Tel: (02) 367.693.
Chief product: Assembling & winding equip.
 Siemens (Societa Italiana Telecomunicazioni), Piazzale Zavattari 12, 20149 Milan, Tel: (02) 43.88. Pres.: Pasquale Chiomenti; Sales Mgr.: Edmondo Bondi.

● **manufacturer of record & tape dealer accessories & supplies**

Decca Dischi Italia SpA, Via Brisa 3, 20123 Milan, Tel: (02) 874.048, 862.057. Gen. Mgr.: Romano Bacchini; Sales Mgr.: Luigi Negro.
Product: Catalog servs.
 M I P (Music Ind. Prods.), Corso di Piazzetta Vittoria 31, 20122 Milan, Tel: (02) 770.784, 770.189.
Product: Mastro head cleaners.
 Phonogram SpA, Via Borgogna 2, 20122 Milan, Tel: (02) 796.541, 282.6421. Gen. Mgr.: Alain Trossat; Sales Mgr.: Franco Paradiso.
Product: Browser boxes, catalog servs., cleaners cloths & brushes, display racks. (SEE ADVERTISEMENT)
 3M Italia SpA, Milano San Felice (Segrate), Tel: 75.45. Gen. Mgr.: J. B. Imbert.
Home office: USA.
Product: Pre-leadered & splicing tape.

● **tape playback equipment**

A E G-Telefunken SipA, Via Pirelli 12, 20133 Milan, Tel: (02) 62.66. Gen. Mgr.: L. Tringali; Sales Mgr.: A. Bosco.



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Amaco, Morbegno (Sondrio).
Configuration: Cassette.
 Anpadovani, Via Principe Amadeo 5, Milan. Tel: (02) 652.719.
Brand name: Standar.
 Atlantic Electric SpA, Via Fantoli 5/7, Milan. Tel: (02) 504.745.
Configuration: Cassette.
 Audio SnC, Via Goffredo Casalis 41, Turin. Tel: (011) 761.133.
Brand name: Ferrograph (UK).
 Autovox SpA, Via Salaria 9B1, Rome. Tel: (06) 837.091.
 Pres.: Carlo Daroda; Mng. Dir.: Emanuele Morici; Sales Mgr.: Ing. Rolando.
Configuration: Cassette.
 Gianni Baumberger, Via C. Menotti 11, Milan. Tel: (02) 738.6151.
Configuration: Cassette.
 Blaupunkt, see Robert Bosch.
 Robert Bosch, Via Petitti 15, Milan. Tel: (02) 36.96.
Configuration: Cassette.
Brand name: Blaupunkt.
 Brionvega SaS, Via Pordenone 8, Milan. Tel: (02) 217.241.
Configuration: Cassette.
 Carlo Buzzi, Via Maggio 5, Legnano (Milan). Tel: 48.416.
Configuration: Cartridge 8-tr.
 C G E, see IRT.
 Cantata, see 3M.
 Century, Via Overdan 24, Brescia.
Configuration: Cassette.
 Crespi & Zaretti, Via Milano, Cassano d'Adda (Milan).
Configuration: Cassette.
 Crown see Rasham di Rafael Shammah.
 D F O, Barco di Bibbiano.
 Davoli Radioelettronica Krundaal, Via F. Lombardi 6/8, Parma. Tel: 40.885, 40.883.
Configurations: Cartridge 8-tr. & cassette.
 De Gasperis, Via Forzaso 5, Milan.
Configuration: Cassette.
 Dino Del Maso, Via Giotto 65, Lissone (Milan).
Configuration: Cassette.
 Ecofina Srl, Via Leopardi 8, Milan. Tel: (02) 806.125, 869.0121. Mng. Dir. & Gen. Mgr.: Mourad Sabet.
Configurations: Cartridge 8-tr. & cassette.
 Electra, see A. Zanussi.
 Europhon, Via Mecenate 24, Milan. Tel: (02) 503.551.
Configuration: Cassette.
 F A A R T, Via Volkurno 31, Quinto de Stampi Rossano (Milan).
Configuration: Cassette.
 F I A M di Ludovico Marchese, Via Regio Parco 32, Settimo Torinese (Turin). Tel: 563.136.
Configuration: Cassette.
 Ferrograph, see Audio.
 Fonit-Cetra, Via Bertola 34, Turin. Tel: (011) 57.33.
Configuration: Cartridge 8-tr.
 Fonmusik (Fabbrica Giradischi & Registratori), Via Cadolini 3, Milan. Tel: (02) 585.567.
Configuration: Cassette.

Sometimes "underground"
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G B C Italiana, Viale Brenta 29, Milan.
Configuration: Cassette
 Dr. Giuseppe Gallo, Elettromeccanica Condor, Via U. Bassi 23/4, Milan. Tel: (02) 600.628, 694.267.
 Gammavox, Via P. Calvi 16, Milan. Tel: (02) 780.264.
Configurations: Cartridge 4-tr., 8-tr. & cassette.
 GeloSO SpA, Viale Brenta 29, Milan.
Configuration: Cassette
 I.R.T.—Imperial Radio Televisioni (Prod. CGE), Via G.B. Grassi 98, Milan. Tel: (02) 355.9046, 357.0941.
Configuration: Cassette
Brand name: CGE
 Imar, Via Trebbia 29/A, Quinto di Rozzano (Milan).
Configuration: Cassette
 Incis dei Fratelli Seregni SnC, Via Zelon 10, 20124 Milan.
 Tel: (02) 632.513, 661.420. Pres. & Gen. Mgr.: Renato Seregni; Sales Mgr.: Edy Schwitter.
Int'l branch: Spain
Configurations: Cartridge 8-tr. & cassette.
Brand name: Incis
 Lear, see Marelli.
 Lesa Costruzioni Elettromeccaniche, Via Bergamo 21, Milan.
 Tel: (02) 554.341.
Configuration: Cassette
 Magnetofoni Castelli SpA, Via Serbelloni 1, 20122 Milan.
 Tel: (02) 799.951.
Configuration: Compact cassette.
 Marelli, Corso Venezia 51, Milan.
Configuration: Cartridge 8-tr.
Brand name: Lear
 Matelco Italiana, Via Goldoni 1, Milan. Tel: (02) 706.279, 706.863.
Configurations: Cartridge 8-tr. & cassette.
Brand name: National
 Melchioni SpA, Via Colletta 37/39, Milan. Tel: (02) 57.94.
Configuration: Cassette
Brand names: Siera (Netherlands), Toshiba (Japan)
 Messaggerie Musicali SpA, Corso Europa 5, 20122 Milan.
 Tel: (02) 794.841.
Brand name: Lorenz Schaub (West Germany)
 Midget Electronics, Via Cilea 4, Pioltello (Milan).
Configuration: Cassette
 Moel, Via Orebello 13, Milan.
Configuration: Cassette
 Musicalnastro SRL, Via Lamarmora 33, Milan. Tel: (02) 582.601.
Configuration: Cassette
 National, see Matelco.
 Offel, Via Lato di Mezzo 32/42, Lugo di Ravenna (Ravenna).
 Tel: 22.542.
 Perser, Via Cimarosa 35, Vicenza. Tel: 31.801
 Philips, Piazza 4 Novembre 3, Milan. Tel: (02) 69.94.
Configuration: Cassette
 Radiomarelli, see Marelli.
 Radio Sarca, Via Anfossi 6, Milan. Tel: (02) 545.563.
Configuration: Cassette
 Rasham di Rafael Shammah, Viale Piave 15, 20129 Milan.
 Tel: (02) 799.400, 781.663.
Configuration: Compact cassette.
Brand name: Crown (Japan)

Rex, see A. Zanussi.
 S E I, Via Emilia 52/54, Ozzano Emilia (Bologna). Tel: 719.101.
Configurations: Cartridge 8-tr. & cassette.
 S F C Italiana, Via Roma 8, Gorle (Bergamo).
 Lorenz Schaub, see Messaggerie Musicali.
 Seleco Eco, see A. Zanussi.
 Selimco, Piazza 4 Novembre 4, Milan. Tel: (02) 690.654.
Configuration: Cassette.
 Semel SpA (Societa Europea Materiali Elettronici) (div. of Stereo-Pak), Via della Sbianca Trezzo S/Adda (Milan).
 Tel: 909.1131. Pres.: Carlo Vandoni; Gen. Mgr.: Dr. G.P. Bolognesi; Sales Mgr.: Franco Benello.
Configuration: Cartridge 8-tr.
Brand name: Stereo-Pak
 Semprini Liare, Via Brisolati 22, Milan.
 Siemens (Societa Italiana Telecomunicazioni), Piazzale Zavattari 12, 20149 Milan. Tel: (02) 43.88. Pres.: Pasquale Chiomenti; Sales Mgr.: Edmondo Bondi.
 Siera, see Melchioni.
 Siera SRL, Via Vittor Pisani 12, Milan. (Philips affiliate).
Configuration: Cassette
 Sincron SRL, Via Washington 89, Milan. Tel: (02) 479.197.
Configuration: Cartridge 8-tr.
 Sonar, see Voxson.
 Standar, see Anpadovani.
 Stereo-Pak, see Semel.
 3M Italia SpA, Milano San Felice (Segrate). Tel: 75.45. Gen. Mgr.: J.B. Imbert.
Configurations: Cartridge 8-tr. & cassette.
Brand names: Cantata, Wollensak (both USA).
 Toshiba, see Melchioni.
 Giovanni Vaiani, Via Leonardo da Vinci 50, Corsico (Milan).
Configuration: Cassette
 Voxson SpA, Via di Tor Cervara 286, 00155 Rome. Tel: (06) 220.951. Pres.: Oscar Hamilton; Comm'l Dir.: Robert Timosci; Export Mgr.: Luigi China.
Int'l branch: France
Configuration: Cartridge 8-tr.
Brand name: Sonar
 Wilco, Via Barnabo Visconti 7, Milan. Tel: (02) 452.2464.
Configuration: Cassette
 Wilson, Via Gardone 7, Milan.
Configuration: Cassette
 Wollensak, see 3M.
 A. Zanussi SpA (Industrie), PO Box 218, 33170 Pordenone.
 Tel: 26.91.
Brand names: Rex, Seleco Eco, Electra.

JAMAICA

Population: 1,959,000.
 Rate of exchange: \$1 (US) = 0.83 Jamaican dollar.
 Holidays: January 1, May 23 (Labor Day), June 8 (Queen's Birthday), August 5 (Independence Day), December 25, 26, December 27 (Public Holiday).

● record manufacturers / distributors / importers

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11.
 Tel: 933-9138, 933-9168. Pres.: Byron Lee; VP & Financial Controller: Cecil Warren; Gen. Mgr.: Neville Lee; Sales Mgrs.: Tommy Cowan, Edna Verity; Opns. Mgr.: Lutz Meyer.
Labels: (Owned) Dynamic, Jaguar, Lion, Melrose, Panther, Soul, Soulbeat, Tiger, Topcat; (distributed) Aquarius, Beverleys; (represented) Archiv, Atco (USA), Atlantic (USA), Avant Garde (USA), Avco Embassy (USA), Capitol (USA), DGG, EMI (UK), Fontana, Island (UK), MGM, Mercury, Philips, Polydor, Tamlam/Motown (USA), Vertigo, Verve.
Int'l reps.: Canada (Trans World), UK (Trojan), USA (Randy Chin).
 Federal, PO Box 27, 220 Marcus Garvey Dr., Kingston 11.
 Tel: 38-817. Cable: FEDERREC.
Labels: (Represented) ABC, Decca (UK), London, RCA Victor, Rising Sons, Scepter, Sound Stage 7, Steady, Tetragrammaton.
 Jamaica, 13 Brentford Rd., Kingston 5. Tel: 65-141.
Labels: (Represented) Coxone, Money Disc, Muzik City, Porto Jam, Studio 1, Supreme
 Record Specialists Ltd., 1 Torrington Rd., Kingston. Tel: 922-4865, 929-1385. Pres.: Nat L. Solomon; Gen. Mgr.: George Benson; Sales Mgr.: Alric Iton.
Labels: (Owned) Blank, Carifta, Saturn, Star, Venus; (represented) Acta, Amaret, CBS, Columbia, Date, Dot, Duke/Peacock, Dynamo, Guardian, Liberty/UA, Musicor, Okeh, Paramount, Pickwick, Republic, Steed, Tropic (all USA).

● music publishers

Morning Music West Indies, PO Box 27, 220 Marcus Garvey Dr., Kingston 11. Tel: 923-8817, 933-8776. Mgr.: Ted Powder.
Home office: Canada.
 Sheila Music Corp. Ltd. (8MI), 36 Duke St., Kingston. Tel: 922-5860. Mng. Dir.: Darryl Myers.

● services

PLATING & PROCESSING PLANT

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11.
 Tel: 933-9138, 933-9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

PRESSING PLANTS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11.
 Tel: 933-9138, 933-9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.
 Federal, PO Box 27, 220 Marcus Garvey Dr., Kingston 11.

OUR ACTIVITIES:

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 MILLER International
 Quickborn (West Germany)
 Custom record pressing
 Custom tape duplication

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JAPAN

JAPAN

Population: 105,510,000.

Rate of exchange: \$1 (US) = 308 yen.

Per capita income: \$1,899.

Holidays: January 1, January 2, January 3, January 15 (Adult's Day), February 11 (Founding Day), Vernal Equinox Day, April 29 (Emperor's Birthday), May 3 (Constitution Day), May 5 (Children's Day), September 17, 38-817.

Jamaica, 13 Brentford Rd., Kingston 5. Tel: 65-141.

PRINTER & LITHOGRAPHER

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11.
Tel: 933-9138, 933-9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

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RECORDING STUDIOS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11.
Tel: 933-9138, 933-9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

Federal, PO Box 27, 220 Marcus Garvey Dr., Kingston 11.
Tel: 38-817.

Jamaica, 13 Brentford Rd., Kingston 5. Tel: 65-141.

SHIPPING SERVICES

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11.
Tel: 933-9138, 933-9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

TAPE CUSTOM DUPLICATOR

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11.
Tel: 933-9138, 933-9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

● supplies

JACKETS

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20067 Tribiano - Milano
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THE KYODO GROUP

● music publishers

Alfa Music Ltd., Mita Tokyu Apts., 3rd fl., 4-15-29 Mita, Minato-ku, Tokyo. Tel: (03) 452-7976. Pres.: Kunitihiko Murai; Mng. Dir.: Noritaka Matsushita.
Affiliates: Bell Music, Titeta Music.
Int'l firms represented: BYG (France), Eddie Barclay (France), Saravah (France), Screen Gems/Columbia (USA), Sparta Florida (USA), Universal Songs (UK), Winsak (UK).
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Nichion Inc., TBS 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo. Tel: (03) 584-4711. Pres.: Shigeru Akimoto; Gen. Mgr.: K. Takahashi.

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Pres.: Takami Shobochi; Mng. Dir.: Motoji Yoshizawa. (SEE ADVERTISEMENT)

Nippon Crown Co. Ltd., 2-10-8 Akasaka, Minato-ku, Tokyo. Tel: (03) 582-4741. Cable: CROWNRECORD. Pres.: K. Arita; VP: M. Itoh; Gen. Mgr.: T. Kamei.

Polydor KK, 1-8-4 Ohashi, Meguro-ku, Tokyo. Tel: (03) 462-5131. Pres.: Kenichi Morita; Gen. Mgr.: Motosuke Tachikawa; Sales Mgr.: Seiichiro Koh; Technical Mgr.: Takao Yanagimoto.

Teichiku Recs. Co. Ltd., 2-1 Nishi-Shinbashi, Minato-ku, Tokyo. Tel: (03) 502-6653. Exec. VP: Shigeji Nanko; Gen. Mgr.: Tadashi Nagamine; Sales Mgr.: Kikui Katsura.

Branches: Nara, 148 Minami Kainozuka-cho—Osaka, 2-1 Sueyoshihashi-dori, Minami-ku.

Toshiba Music Inds. Ltd., 2-2-17 Akasaka, Minato-ku, Tokyo. Tel: (03) 585-1111. Pres.: Yosuke Suga; Gen & Sales Mgr.: Teruo Sakai.

Toyo-Kikaku Co. Ltd., 6-2-7 Ginza, Chuo-ku, Tokyo. Tel: (03) 573-3321. Pres.: Kazuo Kibe; Gen. Mgr.: Shigenobu Kanagihara.

Trio Electronics Inc., 1-22-3 Jin'nan, Shibuya-ku, Tokyo. Tel: (03) 462-0325. Gen. Mgr.: Takafumi Ohkuma; Sales Mgr.: Hideo Azuma.

Victor Musical Inds. Inc., Akasaka Tokyu Bldg., 2-14-13 Nagata-cho, Chiyoda-ku, Tokyo. Tel: (03) 581-3211. Pres.: Toshio Yagisawa; Mng. Dir.: Katsunori Kasajima;

Sales Mgr.: Kunio Iwashita.

PLATING & PROCESSING PLANTS

King Rec. Co. Ltd., 2-12-13 Otowa-cho, Bunkyo-ku, Tokyo. Tel: (03) 945-2111. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Naondo Ogawa; Sales Mgr.: Misao Masuo.

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Pres.: Takami Shobochi; Mng. Dir.: Motoji Yoshizawa. (SEE ADVERTISEMENT)

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Branches: Nara, 148 Minami Kainozuka-cho—Osaka, 2-1 Sueyoshihashi-dori, Minami-ku.

PROMOTION & PUBLICITY

Aoyama Music Promo. Co. Ltd., 5-2-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-9406. Pres.: Yoshio Aoyama; Gen. Mgr.: Junichi Ogawa; Sales Mgr.: T. Matsui da.

Asahi Music Servs. Inc., 2-2 Ohyo-cho Minami, Ohyo-ku, Osaka. Tel: (06) 458-5231. Pres.: Kiyoshi Hara; Gen. Mgr.: Kichijiro Shimojo; Sales Mgr.: Kazuyuki Yagi.

Central Sansho Inc., Hayama Bldg., 1-3-14 Hiroo, Shibuya-ku, Tokyo. Tel: (03) 444-6616.

Cosmo PR, Isehan Bldg., 8-3-7 Ginza, Chuo-ku, Tokyo. Tel: (03) 572-3661. Rep.: Shinzo Takahashi.

Ishii Music Promo., Fugetsudo Bldg., 6-6-1 Ginza, Chuo-ku, Tokyo. Tel: (03) 572-0351. Pres.: Yoshiko Ishii; Gen. Mgr.: Harumitsu Hattori; Sales Mgr.: Yutaka Niiyama.

Kikura Promos. Inc., 2-26-34 Nishiazabu, Minato-ku, Tokyo. Tel: (03) 409-1069. Pres.: H. Kikura.

King Rec. Co. Ltd., 2-12-13 Otowa-cho, Bunkyo-ku, Tokyo. Tel: (03) 945-2111. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Naondo Ogawa; Sales Mgr.: Misao Masuo.

Kyodo Tokyo Inc., 3-6-18 Kita-Aoyama, Minato-ku, Tokyo. Tel: (03) 407-8131. Pres.: Jiro Uchino; Gen. Mgr.: Tsuneyoshi Kamijo.

Music Ace (KK), 1-1-6 Shibuya, Shibuya-ku, Tokyo. Tel: (03) 400-0161. Pres.: Naotaka Aizawa; Gen. Mgr.: Akira Sakamoto, Wasaburo Kimura.

Shin-Nichi Promos. Inc., Kyodo Bldg., 3-6-18 Kita-Aoyama, Minato-ku, Tokyo. Tel: (03) 407-8248. Pres.: Tom Nomura.

Udo Artists Inc., Kyodo Bldg., 5-9-15 Minami-Aoyama, Minato-ku, Tokyo. Tel: (03) 400-6536. Pres.: Seiijiro Udo; Gen. Mgr.: Masakuni Yasuda; Sales Mgr.: Takiji Adachi.

Universal Orient Promos. Inc., Oshoro Bldg., 4th fl., 3-15-3 Akasaka, Minato-ku, Tokyo. Tel: (03) 585-3045. Contact: T. Yokoyama.

RECORDING STUDIOS

Aoi Studio Co. Ltd. (1955), 1-1 Azabu-Juban, Minato-ku, Tokyo. Tel: (03) 582-7311. Owner: Jin Kikuchi; Studio Mgr.: Takayuki Kobayashi.

Asahi Music Servs. Inc., 2-2 Ohyo-cho Minami, Ohyo-ku, Osaka. Tel: (06) 458-5231. Pres.: Kiyoshi Hara; Gen. Mgr.: Kichijiro Shimojo; Sales Mgr.: Kazuyuki Yagi.

Avaco Studio (div. of Christian Audiovisual Center) (1949), 4-13 Shibuya, Shibuya-ku, Tokyo. Tel: (03) 400-4121. Studio Mgr.: Mathew S. Ogawa; Chief Eng.: Motoyoshi Nakanishi; Mixers: S. Hayashi, H. Kobayashi, H. Komazaki, M. Tsuruta.

Avaco Waseda Studio (1970), 1-551 Totsukata-Machi, Shinjuku-ku, Tokyo 160. Tel: (03) 203-4121. Owner & Studio Mgr.: Mathew S. Ogawa; Chief Eng.: Motoyoshi Nakanishi; Mixers: K. Matsuda, K. Machida; Re-mixers: S. Hori, G. Gokan, E. Miyauchi, F. Itoh, M. Sekine, M. Fukushi.

Bancho Rec'g Studio Co. Ltd. (1964), 3 Minami-Moto-Machi, Shinjuku-ku, Tokyo. Tel: (03) 357-7918. Owner: S. Hirao; Studio Mgr.: R. Higuchi; Chief Eng.: Kazuo Miyazaki; Mixers: H. Tanaka, T. Terashita; Re-mixers: Y. Hashiguchi, K. Harada.

Hikokan Studio (1960), 1-18-1 Shinbashi, Minato-ku, Kokusai Radio-Televi Centre (1953), 8-6-26 Akasaka,

Minato-ku, Tokyo. Tel: (03) 408-2161. Owner: Hideo Shioyama; Studio Mgr.: Takaaki Negase; Chief Eng.: Matsuo Imaizumi; Mixer: Misao Yoshikawa; Re-mixers: Hisashi Tanabe, Ryuzo Kasahara.

Mouri Studio (1970) 3-5-5 Meguro, Meguro-ku, Tokyo 153. Tel: (03) 712-0151. Owner: Naritaka Mouri; Studio Mgr.: Yoshiaki Kuwahara; Chief Eng.: Touji Tekiguchi; Mixers & Re-mixers: Touji Sekiguchi, Naohiro Kabayashi.

Polydor KK, 1-8-4 Ohashi, Meguro-ku, Tokyo. Tel: (03) 462-5131. Studio Mgr.: Dr. T. Yanagimoto; Chief Eng.: N. Sugita; Mixers: N. Sugita, S. Ono, K. Maeda, Y. Kitajima; Re-mixers: K. Handa, S. Mogi, H. Senuma, T. Kitagawa, A. Ito, K. Zenmyoji.

Sanno Studio (1960), 5-4 Akasaka, Minato-ku, Tokyo. Tel: (03) 583-8161. Owner & Pres.: Terusato Yamamoto; Studio Mgr.: Ryuzo Kimura; Chief Eng.: Katsushiro Ishii; Mixers: Susumu Yasuda, Katsushiro Ishii; Re-mixer: Shoichiro Wakui.

Teichiku Recs. Co. Ltd., 2-1 Nishi-Shinbashi, Minato-ku, Tokyo. Tel: (03) 502-6653. Exec. VP: Shigeji Nanko; Gen. Mgr.: Tadashi Nagamine; Sales Mgr.: Kikui Katsura.

Branches: Nara, 148 Minami Kainozuka-cho—Osaka, 2-1 Sueyoshihashi-dori, Minami-ku.

Tokyo Studio Center (1965), 9-6-24 Akasaka, Minato-ku, Tokyo. Tel: (03) 404-3811. Owner: Yukio Ikeda; Gen. Mgr.: Akira Muramatsu, Fumio Hayakashi; Studio Mgr.: Seiji Iwashashi; Chief Eng.: Tak Takayama; Mixers: Shotaero Yoshida, Suiyuchi Akasaka.

Toshiba Music Inds. Ltd., 2-2-17 Akasaka, Minato-ku, Tokyo. Tel: (03) 585-1111. Pres.: Yosuke Suga; Gen & Sales Mgr.: Teruo Sakai.

Victor Studios (1969), 2-21-1 Jinguamae, Shibuya-ku, Tokyo 150. Tel: (03) 403-0111. Studio Mgr. M. Shimatani; Chief Eng.: K. Okunuma; Mixers: H. Yoda, N. Sato, N. Yoshizawa, E. Uchinuma, T. Umetsu.

TAPE CUSTOM DUPLICATORS

Apollon Music Ind'l Corp., 1-5 Wakaba-cho, Shinjuku-ku, Tokyo. Tel: (03) 353-0111. Exec. VP: Misa Watanabe; Gen. Mgr.: Yoshiyasu Ota; Sales Mgr.: Seiki Matsumoto.

C B S/Sony Recs. Inc., 3-17 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 585-0411. Pres.: Norio Ohga; Gen. Mgr.: Tatsu Nozaki; Sales Mgr.: Kikui Nishitani. Int'l branch: Hong Kong. Configuration: Open reel.

Pony Inc., World Trade Center Bldg., 2-4-1 Hamamatsu-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 435-4935. Pres.: T. Ishida; Gen. Mgr.: S. Hirayama; Sales Mgr.: A. Ijichi. (SEE ADVERTISEMENT)

Tokyo. Tel: (03) 591-8121. Owner: Heibe Sakaguchi; Studio Mgr.: Koshiro Katoh; Chief Eng.: Mr. Serizawa; Mixers: Messrs. Satoh, Shimizu, Aihara.

King Rec. Co. Ltd., 2-12-13 Otowa-cho, Bunkyo-ku, Tokyo. Tel: (03) 945-2111. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Naondo Ogawa; Sales Mgr.: Misao Masuo.

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T B S Serv. Co. Ltd., 5-3-50 Akasaka, Minato-ku, Tokyo, Tel. (03) 582-7351. Pres.: S. Kinoshita; Gen. Mgr.: S. Arai. Sales Mgr.: Mr. Miyake.
Cartridge 8-tr.: CBS/Sony, Columbia, Toshiba.
Cassette: CBS/Sony, Toshiba. (SEE ADVERTISE-
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 T D K Electronics Co. Ltd., 2-14-6 Uchikanda, Chiyoda-ku, Tokyo, Tel. (03) 256-6111. Pres. & Sales Mgr.: F. Sono; Gen. Mgr.: Mr. Kamiya.
Open reel: Toshiba.
 Teichiku Recs. Co. Ltd., 2-1 Nishi-Shinbashi, Minato-ku, Tokyo, Tel. (03) 502-6653. Exec. VP: Shigeji Nanko; Gen. Mgr.: Tadashi Nagamine; Sales Mgr.: Kikuji Katsuura.
Branches: Nara, 148 Minami Kainozuka-cho—Osaka, 2-1 Sueyoshihashi-dori, Minami-ku.
 Victor Musical Inds. Inc., Akasaka Tokyu Bldg., 2-14-13 Nagata-cho, Chiyoda-ku, Tokyo, Tel. (03) 581-3211. Pres.: Toshio Yagisawa, Mng. Dir. Katsunori Kasajima; Sales Mgr.: Kunio Iwashita.

● supplies

RECORDING STUDIO EQUIPMENT

A I W A Co. Ltd., 3-24-13 Yushima, Bunkyo-ku, Tokyo, Tel. (03) 835-1201
Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands.
 Akai Electric Co. Ltd., 2-12-14 Higashi-Kojiya, Ohta-ku, Tokyo, Tel. (03) 742-5111. Pres.: Saburo Akai; Exec. Dir.: Minokichi Saito; Mng. Dirs.: Yoshizo Saito, Katsuya Atsumi; Foreign Trade Dept. Gen. Mgrs.: Hiroyasu Yoshimura, Yuichiro Suzuki.
Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands, Amplifiers—Monitor, Speakers—Monitor, Headphones: (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank.
 Coral Audio Corp., 1971 Shiba, Kawaguchi-city, Saitama-ken 332 Tel: (0482) 65-1011. Sales Mgr. M. Tomita.
Product: (Recording & Monitoring Equip.) Speakers—Monitor, Headphones.
 Hitachi Ltd., 1-5-1 Marunouchi, Chiyoda-ku, Tokyo, Tel. (03) 212-1111. Chm.: Kenichiro Komai; Pres.: Hirokichi Yoshiyama.
Product: (Video Equip.) Video Tape Recorders, (Professional Film Equip.—35mm) Slide Film Equip.
 Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 591-7124, 584-8111. Pres.: Takami Shobochi; Sales Mgr.: Toshiyuki Kobayashi; Studio Equip. Dept. Mgr.: Tohru Hijikata.
Product: (Recording & Monitoring Equip.) Consoles—16 inputs, 16-1 outputs, tape recorders—8-tr., 1-tr., Amplifiers—Monitor, Speakers—Monitor, Turntables, Styli—Pickup: (Special Electronic Equip.) Compressors: (Video Equip.) Closed Circuit Cameras: (Professional Film Equip.—35mm) Slide Film Equip.: (Tape Equip. & Accessories) Heads; (Other) Automatic tape changer for broadcasting.

Brand name: Denon. (SEE ADVERTISEMENT)
 Shiba Electric Co. Ltd., Hibiya-kaikan Bldg., 2-1-6 Uchisaiwai-cho, Chiyoda-ku, Tokyo, Tel. (03) 591-4241. Pres.: Iwao Kubota; Ass't Gen. Mgr Overseas Dept.: Takao Aoki; Overseas Dept. Sales Mgr.: M. Takekawa.
Product: (Special Electronic Equip.) Measuring & Testing Equip.: (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank.
Brand name: Shibaden.
 Victor Musical Inds. Inc., 4-1-1 Nihonbashi-Honcho, Chuoh-ku, Tokyo 103. Tel: (03) 241-7811. Pres.: Yoshiro Kitano; Export Mgr.: S. Harada.
Product: (Recording & Monitoring Equip.) Consoles—24 inputs, 16-8-4-2 outputs. Tape Recorders—16-tr., 8-tr., 4-tr. & 2-tr., Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, Headphones, Turntables: (Special Electronic Equip.) Compressors, Equalizers, Filters, Limiters, Reverberation Units—Spring & Plate: (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank: (Professional Film Equip.—35mm) Dubbers & Recorders, Projectors: (Tape Equip. & Accessories) Heads
Brand name: JVC.

TAPE, BLANK LOADED

Fuji Photo Film Co. Ltd., Nakanuma 210, Minami-Ashigaramachi, Ashigara Kami-Gun. Tel: (0465) 74-1111.
Configurations: Cassette & open reel.
Brand name: Fuji.
 Hitachi Maxell Ltd., 4-8-15 Kita-Shinagawa, Shinagawa-ku, Tokyo, Tel: (03) 442-7271.
Int'l branches: Germany, USA.
Configurations: Cassette & open reel.
Brand name: Maxell.
 Sony Corp., PO Box 10, Airport PO, Tokyo 149; 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141. Tel: (03) 442-5111.
 Sumitomo 3M Ltd., 3M Bldg., 7-1-21 Akasaka, Minato-ku, Tokyo, Tel: (03) 403-1111.
Brand name: Scotch.
 T D K Electronics Co. Ltd., 2-14-6 Uchikanda, Chiyoda-ku, Tokyo, Tel: (03) 256-6111. Pres. & Sales Mgr.: F. Sono; Gen. Mgr.: Mr. Kamiya.
Int'l branch: USA.
Configurations: Cartridge 8-tr., cassette, cartridge & hipac.

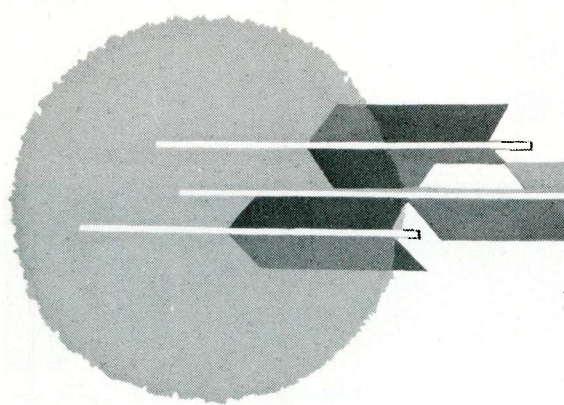
TAPE, RAW

Akai Electric Co. Ltd., 2-12-14 Higashi-Kojiya, Ohta-ku, Tokyo, Tel: (03) 742-5111. Pres.: Saburo Akai; Exec. Dir.: Minokichi Saito, Mng. Dirs. Yoshizo Saito, Katsuya Atsumi; Foreign Trade Dept. Gen. Mgrs.: Hiroyasu Yoshimura, Yuichiro Suzuki.
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Akai Electric Co. Ltd., 2-12-14 Higashi-Kojiya, Ohta-ku, Tokyo, Tel: (03) 742-5111. Pres.: Saburo Akai; Exec. Dir.: Minokichi Saito; Mng. Dirs.: Yoshizo Saito, Katsuya Atsumi; Foreign Trade Dept. Gen. Mgrs.: Hiroyasu Yoshimura, Yuichiro Suzuki.
Product: Head cleaners & demagnetizers.
 Clarion Corp. Ltd., 5-35-2 Hakusan, Bunkyo-ku, Tokyo, Tel: (03) 813-5151.
Int'l branches: Hong Kong, USA.
Product: Browser boxes, carrying & storage cases, catalog services, display racks.
 Fuji Photo Film Co. Ltd., Nakanuma 210, Minami-Ashigaramachi, Ashigara Kami-Gun. Tel: (0465) 74-1111.
Product: Browser boxes, catalog services, display racks, pre-leadered & splicing tape.
 Hitachi Maxell Ltd., 4-8-15 Kita-Shinagawa, Shinagawa-ku, Tokyo, Tel: (03) 442-7271.
Int'l branches: Germany, USA.
Product: Browser boxes, catalog services, display racks, head cleaners & demagnetizers, pre-leadered & splicing tape.
 Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma-city, Tel: (06) 908-1121.
Int'l branch: USA.
Product: Catalog services, converters & tuners, display racks, head cleaners & demagnetizers.
 Mecca Rec. Pack, 2-1236 Kami-ikecho, Toyota-city, Tel: (0565) 32-6111
Product: Catalog services, display racks, head cleaners & demagnetizers.
 Modern Import Co. Inc., 711 Fukoku Bldg., 2-2-2 Uchisaiwai-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 591-5521.
Product: Cleaners cloths & brushes, tape splicing blocks.
 Nagaoka Seiki, 3-16-3 Kita-Otsuka, Toshima-ku, Tokyo.
Product: Needles.
 Nippon Chikushin, 3-9-35 Tozuka-cho, Shinjuku-ku, Tokyo.
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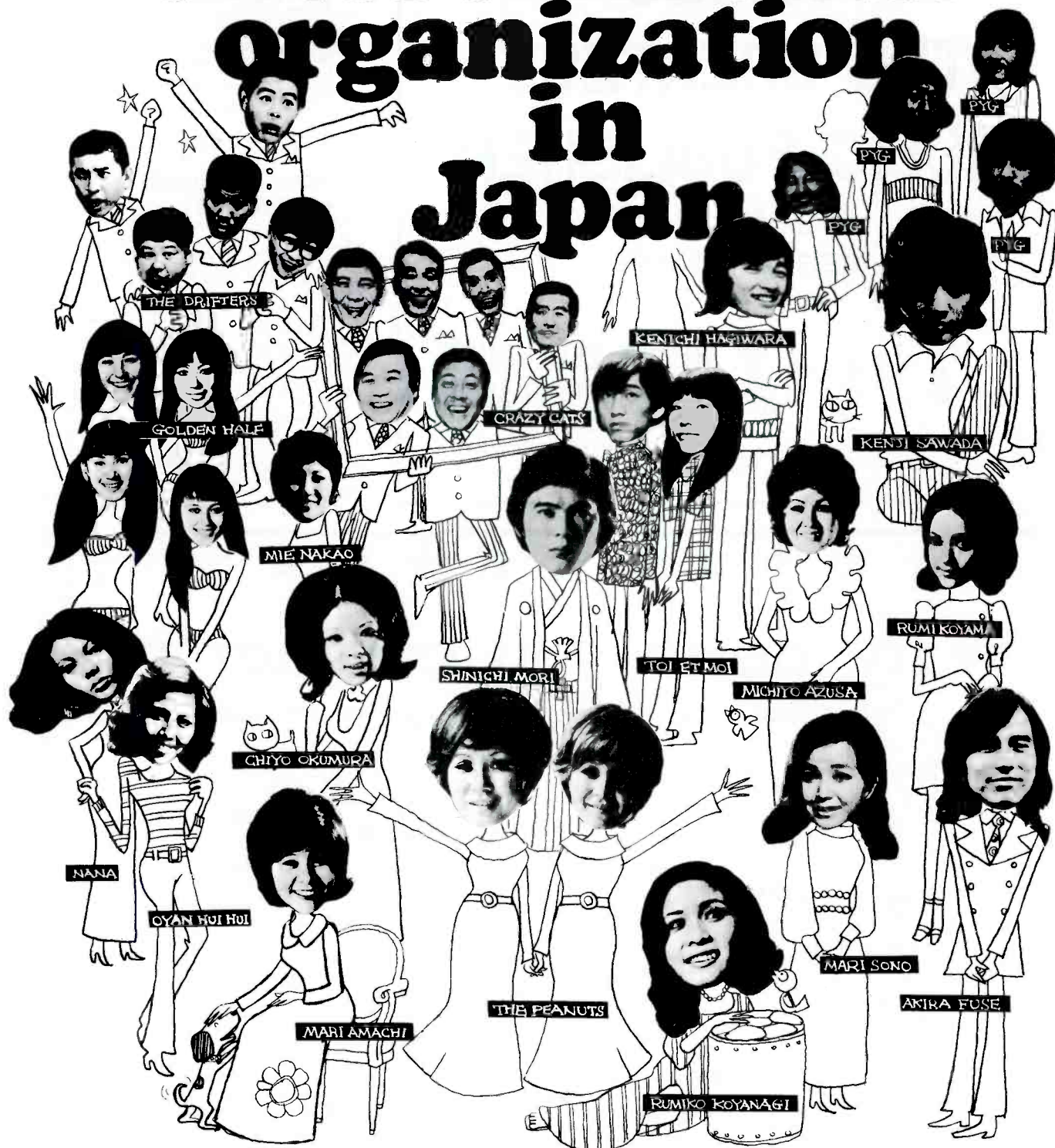
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Product: Demagnetizers (SEE ADVERTISEMENT)
Ogura Hoseki, 5-7-12 Omori Kita, Ota-ku, Tokyo.
Product: Needles
Polydor K.K. 1-8-4 Ohashi, Meguro-ku, Tokyo. Tel. (03) 462-5131. Pres. Kenichi Morita; Gen. Mgr. Motosuke Tachikawa; Sales Mgr. Seichiro Koh; Technical Mgr. Takao Yanagimoto.
Product: Catalog servs.
Sony Corp., PO Box 10, Airport PO, Tokyo 149; 6-7-35 Kita-Shinagawa, Shinagawa-ku, Tokyo 141. Tel. (03) 442-5111
Product: Catalog services, converters & tuners, display racks, head cleaners & demagnetizers, pre-leadered & splicing tape
Sumitomo 3M Ltd., 3M Bldg., 7-1-21 Akasaka, Minato-ku, Tokyo. Tel. (03) 403-1111
Product: Browser boxes, catalog services, display racks, pre-leadered & splicing tape
T D K Electronics Co. Ltd., 2-14-6 Uchikanda, Chiyoda-ku, Tokyo. Tel. (03) 256-6111. Pres. & Sales Mgr.: F. Sono; Gen. Mgr. Mr. Kamiya
Int'l branch: USA
Product: Head cleaners & demagnetizers, pre-leadered & splicing tape
T E A C Corp., 3-7-3 Naka-cho, Musashino-shi, Tokyo. Tel. (03) 53-1111
Int'l branches: Netherlands, USA
Product: Head cleaners & demagnetizers.

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Crown Radio Corp., 3-4-17 Bashi, Ueno, Taito-ku, Tokyo. Tel. (03) 835-2311. Pres. S. Sakuma
Brand names: Crown, Crown Corder, Crown Scriber
Denon, see Nippon Columbia
Electronics Research Design (Japan) Ltd., ERD Shinsaka Bldg., 8-12-12 Akasaka, Minato-ku, Tokyo. Tel. (03) 403-8181. Pres. Robert Schreiber
Hitachi Ltd., 1-5-1 Marunouchi, Chiyoda-ku, Tokyo. Tel. (03) 212-1111. Chm. Kenichiro Komai; Pres. Hirokichi Yoshiyama
Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma, Kadoma. Tel. (06) 908-1121. Pres. Konosuke Matsushita; Gen. Mgr. Mr. Tanimura
Int'l branch: USA
Brand names: National, Panasonic
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Brand name: Denon. (SEE ADVERTISEMENT)
 Nippon Victor, see Victor.
 Panasonic, see Matsushita.
 Sanyo Electric Trading Co. Ltd., 2-18 Keihan-hondori, Osaka. Tel: (06) 992-1521. Exec. Dir.: Emo Kamuro.
 Sony Corp., PO Box 10, Airport PO, Tokyo 149; 6-7-35 Kitashinagawa, Shinagawa-ku, Tokyo 141. Tel: (03) 442-5111.
Int'l branches: Brazil, Canada, England, Germany, Greece, Hong Kong, Panama, Singapore, South Africa, Switzerland, USA.
 T E A C Corp., 3-7-3 Naka-cho, Musashino-shi, Tokyo. Tel: (03) 53-1111. Pres.: Katsuma Tani; Mng. Dir.: Novuo Fukuda.
Int'l branches: Netherlands, USA.
 Tokyo Shibaura Electric Co., 5-2-1 Ginza, Chuo-ku, Tokyo 1004.
 Tokyo Trading Co. Ltd., 1-2 Hongokucho-Nihonbashi, Chuoku, Tokyo. Tel: (03) 270-5471. Pres.: Mr. Ogawa.
Brand name: Prominent.
 Victor Co. of Japan Ltd., 3-12 Moriya-cho, Kanagawa-ku, Yokohama. Tel: (045) 44-1291. Mng. Dir.: K. Kasajima.
Int'l branches: Germany, Hong Kong, Okinawa, USA.
Brand name: Nippon Victor.

LEBANON

Population: 2,645,000.
 Rate of exchange: \$1 (US) = 3.33 Lebanese pounds.
 Holidays: January 1, March 30 (Moslem New Year), May 1 (Labor Day), May 6 (Martyr's Day), June 20 (Mohammed's Birthday), November 22 (Independence Day), December 25. Moslem & Christian religious holidays.

● **record manufacturers / distributors / importers**

Angel, see EMI & A. Chahine.
 Arc, see Societe Mitri Murr.
 Archiv, see Philips.
 Byblos, see A. Chahine.
 Cairophone, see A. Chahine.
 Capitol, see EMI & A. Chahine.



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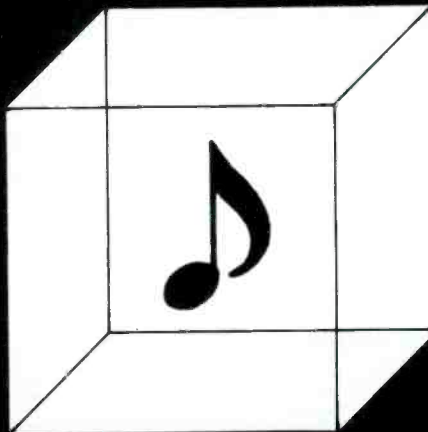
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California-90036 U. S. A.
Tel: 933-5877

 Toho International, Inc., New York Office,
1501 Broadway, New York, N. Y. 10036,
U. S. A. Tel. Lo 3 5258

 Toho Film Roma Office
Via Reno 4, 00198, Roma, Italy.
Tel 850617

 Mr. Kazuhiko Tomioka
5, Rue Villaret de Joyeuse, Paris 17e,
France. Tel. 7546994

 Toho Filmes America Do Sul Ltda.
Avenida da Liberdade 65, Sao Paulo,
Brasil. Tel: 36 1276

 Toho Film Co., H. K. Ltd.
Rm. 531, Central Bldg., Pedder Street,
Hong Kong. Tel: 236202, 232775

A. Chahine & Fils, PO Box 1729, Rue Georges Picot, Bab Edriss. Tel: 24-28-88, 23-16-95. Pres.: Joseph A. Chahine; Gen. Mgr.: Bernard A. Chahine; Sales Mgr.: Michel N. Acar.

Labels: (Owned) Voix de l'Orient; (distributed) Angel, Byblos, Cairophone, Capitol, Columbia, EMI, HMV, Odeon, Parlophone, Pathe, Phenicia, Regal, Regal Zonophone, Stateside; (represented) ABC/Dunhill, A&M, Apple, Beacon, Bronze, CFP, Command, Cream, DJM, Daybreak, Disneyland, Dot, Ducretet-Thomson, Ember, Emidisc, Encore, Famous, Gamma, Harvest, Hot Wax, Impulse, Invictus, Island, Liberty, MFP, Paramount, Penny Farthing, President, Probe, Purple, RAK, Starline, Steed, Studio 5vo, Talisman, Trianon, Trojan, Vogue, WRC, Waverley.

Int'l reps.: Argentina (Odeon), Brazil (Odeon), France (Pathe-Marconi), Greece (Columbia), UK (EMI), USA (Capitol).

Columbia, see EMI & A. Chahine.

D G G, see Philips.

Ducretet-Thomson, see EMI.

E M I Lebanon SaL, PO Box 6062, Imm. Cesar Eliane, Mekalles, Beirut. Tel: 28-00-13. Mng. Dir.: John G. Deacon; Gen. Mgr.: George R. Makzoumeh. (Distributed by A. Chahine & Fils).

Labels: (Owned) Angel, Capitol, Columbia, Ducretet-Thomson, HMV, Harvest, Odeon, Parlophone, Pathe, Regal, Regal Zonophone, Stateside, Trianon, Waverley; (represented) A&M (UK), Apple (UK), Asylum (UK), Beacon (UK), Blue Mountain (UK), Bronze (UK), Cream (UK), DJM (UK), Dot (USA), Dunhill (USA), Encore, Famous (USA), Impulse (USA), Island (UK), PDU (Italy), Paramount (USA), Penny Farthing (UK), President (UK), Probe (USA), RAK (UK), Steed (USA), Trojan (UK), Vogue (France).

Note: EMI does pressing for the following labels: Byblos, Cairophone, Decca group, Morico, Voix de l'islam, Voix du Liban.

Empire, see Societe Libanaise du Disque.

Les Fils de Georges Haddad & Co., PO Box 4680, Cinema Empire Bldg., Beirut. Tel: 25-22-22. Pres. & Gen. Mgr.: Mario Haddad; Sales Mgr.: Suzanne Charelian.

Labels: (Represented) Double Shot (USA), Erato (France).

Fontana, see Philips.

H M V, see EMI & A. Chahine.

Harvest, see EMI.

Heliodor, see Philips.

Kattan Bros., PO Box 2594, Bechara Khoury Ave., Beirut. Tel: 23-90-73.

Labels: (Owned) Ruby, Select, (represented) Fonior (Belgium), Sono-Cairo (Egypt), Telefunken-Decca (Germany).

M G M, see Philips.

Melodisc, see Societe Libanaise du Disque.

Mercury, see Philips.

Metrophon, see Societe Mitri Murr.

Odeon, see EMI & A. Chahine.

Parlophone, see EMI & A. Chahine.

Pathe, see EMI & A. Chahine.

Phenicia, see A. Chahine.

Philips Liban SaL, Phonogram Dept., PO Box 670, Av. Sami Solh, Beirut. Tel: 68-79-90. Pres. & Gen. Dir.: E. J. M. Ghislain; Sales Mgr.: Roger Ghosn.

Labels: (Owned) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Vertigo, Verve, (represented) Bell (USA), Buddha (USA), Durium (Italy), Hispavox (Spain), Ricordi (Italy), Stax (USA).

Polydor, see Philips.

Regal, see EMI & A. Chahine.

Regal Zonophone, see EMI & A. Chahine.

Ruby, see Kattan.

S L D, see Societe Libanaise du Disque.

Select, see Kattan.

Societe Libanaise du Disque SaL, PO Box 4758, Cinema Empire Bldg., Beirut. Tel: 25-22-22, 24-72-09. Pres. & Gen. Mgr.: Mario Haddad; Sales Mgr.: Selim Ramia.

Labels: (Owned) Empire, Melodisc, SLD, (represented) AZ (France), Albatros (France), Atco (USA), Atlantic (USA), Avco (USA), Barclay (France), Butterfly (France), Chrysalis (UK), Cotillion (USA), Elektra (USA), Ember (UK), Fleche (France), Mepa (Switzerland), Monument (USA), Motown (USA), Musidisc (France), Pama (UK), Pickwick (UK), RKM (Belgium), Reprise (USA), Ri-Fi (Italy), Riviera (France), Rolling Stones (USA), Saar (Italy), Sikorski (Germany), Warner Bros (USA).

Societe Mitri Murr & Fils, PO Box 1211, Beirut. Tel: 24-46-20, 22-38-08. Gen. Mgr.: George M. Murr; Sales Mgr.: Nicolas Murr.

Labels: (Owned) Arc, Metrophon; (represented) Chapter One, Decca, Deram, London, MAM, Rex, Threshold, Vega, Week End.

Int'l reps.: Belgium (Fonior), France (Societe Francaise du Son), UK (Decca).

Stateside, see EMI & A. Chahine.

Trianon, see EMI.

Vertigo, see Philips.

Verve, see Philips.

Voix de l'Orient, see A. Chahine.

Waverley, see EMI.

● music publishers

Kattan Bros., Bechara Khoury Ave., Beirut. Tel: 23-64-74.
S L D (Eds. Musicales), PO Box 4758, Cinema Empire Bldg., Beirut. Tel: 25-22-22, 24-72-09. Pres. & Gen. Mgr.: Mario Haddad.

Societe Mitri Murr & Fils, PO Box 1211, Beirut. Gen. Mgr.: George M. Murr.

Int'l firms represented: Burlington (UK).

Int'l reps.: UK (Burlington).

● services

PRESSING PLANTS

E M I Lebanon SaL, PO Box 6062, Imm. Cesar Eliane, Mekalles, Beirut. Tel: 28-00-13. Mng. Dir.: John G. Deacon; Gen. Mgr.: George R. Makzoumeh.

Kattan Bros., PO Box 2594, Bechara Khoury Ave., Beirut. Tel: 23-90-73.

Societe Libanaise du Disque SaL, PO Box 4758, Cinema Empire Bldg., Beirut. Tel: 25-22-22, 24-72-09. Pres. & Gen. Mgr.: Mario G. Haddad; Sales Mgr.: Selim Ramia.

RECORDING STUDIO

Baalbeck Studios SaL (1958), PO Box 4665, Beirut. Tel: 26-01-50. Chm. & Gen. Mgr.: Mohamad Jannoun, Mgr. & Chief Eng.: Stanley H. Khouri, Mixers & Remixers: Iskandar Shahwan, Farid Aboul Kherr.

TAPE CUSTOM DUPLICATORS

Kattan Bros., PO Box 2594, Bechara Khoury Ave., Beirut. Tel: 23-90-73.

Societe Libanaise du Disque SaL, PO Box 4758, Cinema Empire Bldg., Beirut. Tel: 25-22-22, 24-72-09. Pres. & Gen. Mgr.: Mario G. Haddad; Sales Mgr.: Selim Ramia.

MALAYSIA

Population: 11,000,000.

Rate of exchange: \$1 (US) = 2.75 Malaysian dollars.

Holidays: Hari Raya Haji, Chinese New Year (2 days), Prophet Mohammed's Birthday, Vesak Day, King's Birthday, Malaysia Day (August 31), Deepavali, Hari Raya Puasa (2 days), Christmas Day.

Sally Chan

● record manufacturers / distributors / importers

Angel, see EMI.

Archiv, see Phonogram.

Borneo Co. (Malaysia) Sdn. Bhd., PO Box 151, Kuala Lumpur, Selangor.

Labels: (Represented) Pickwick (USA), Rediffusion (UK).

Columbia, see EMI.

Cosdel (Malaysia) Ltd., China Insurance Bldg., 174 Jalan Tuanku Abdul Rahman, 8th fl., Kuala Lumpur, Selangor. Tel: 82-234.

Labels: (Owned) Cosdel, (represented) Atco (USA), Atlantic (USA), Cotillion (USA), Durium (Italy), Elektra (USA), Festival (Australia), GRT (USA), Motown (USA), Nonesuch (USA), Paramount (USA), Pye (UK), RCA (Australia), UK, USA, Reprise (USA), Rolling Stones (USA), Tamla (USA), Warner Bros. (USA).

D G G, see Phonogram.

Decca Ltd., 241-A Victoria St., Penang. Tel: 60-671.

Labels: (Owned) Decca, (represented) Ace of Clubs, Ace of Diamonds, Argo, Chapter One, Contemporary, Deram, Emerald, London, London Globe, MAM, Threshold.

Int'l reps.: Ceylon (Lewis Brown), China (Infair), Hong Kong (Mounties), India (Gramophone), Japan (King), Korea (Sung Eum), Macao (Universal Agencies), Pakistan (Gramophone), Philippines (Super), Thailand (Black & White, Ching Thai), Vietnam (Georges Bonnet).

E M I (Malaysia) Sdn. Bhd., 116 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Selangor.

Labels: (Owned) Angel, Columbia, Parlophone, Pathe, Regal, (represented) ABC/Dunhill (USA), Apple (UK), Capitol (USA), Walt Disney (USA), Ember (UK), Island (UK), Monument (USA), Motown (USA), Purple (UK), Tamla (USA).

Int'l rep.: Worldwide (EMI).

Far East Recs Sdn. Bhd., 6006 Blue Boy Mans., Kuala Lumpur, Selangor. Tel: 25-893.

Branch: Penang, 61 Burma Rd. Tel: 65-241.

Labels: (Represented) EMI group (UK).

Fontana, see Phonogram.

Heliodor, see Phonogram.

Hup Hup Sdn. Bhd. Music City, 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: 87-809.

Branches: Ipoh, Perak, 11 Yew Tet Shin Market. Tel: 32-00—Kuala Lumpur, Selangor, Robinsons Bldg., 2nd fl., 63 Jalan Mountbatten. Tel: 23-44—Malacca, 154B Bunga Raya Rd. Tel: 50-56—Penang, Chung Lhaiw Bank Chambers, 1st fl., 62 Beach St. Lin. Tel: 24-296—Petaling Jaya, Lot 7, Jalan Yong Shook Lin. Tel: 56-3098—Seremban, Pahang, 10 Lemon St. Tel: 43-56.

Labels: (Owned) Life, (distributed) Libra, (represented) CBS, Harmony, Kapp, MCA, Vocalion (all USA).

E. S. Issac & Co. Pte. Ltd., China Insurance Bldg., Kuala Lumpur, Selangor. Tel: 80-637.

Labels: (Represented) Accent (USA), Angel (UK), Columbia (UK), Crescendo (USA), Everest (USA), HMV (UK), Hi Fi (USA), Parlophone (UK), Telefunken (Germany), Vogue (France).

King Musical Inds. Sdn. Bhd., 5 Jalan 13/2, Petaling Jaya, Selangor. Tel: 52-118. Mng. Dir.: Ng Lian Chin.

Label: (Owned) Life.

Libra, see Hup Hup.

Life, see Hup Hup & King.

M G M, see Phonogram.

Mercury, see Phonogram.

Parlophone, see EMI.

Pathe, see EMI.

Philips, see Phonogram.

Phonogram Far East Pte. Ltd., Jalan Bukit Bintang, 1st fl., No. 20, Kuala Lumpur, Selangor. Tel: 81-571. Mgr.: Mustafa Sheriff.

Labels: (Owned) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (represented) A&M (USA), Buddha (USA), Page One (UK), Riverside (USA), Stax (USA).

Int'l reps.: Germany (Polydor), Netherlands (Phonogram).

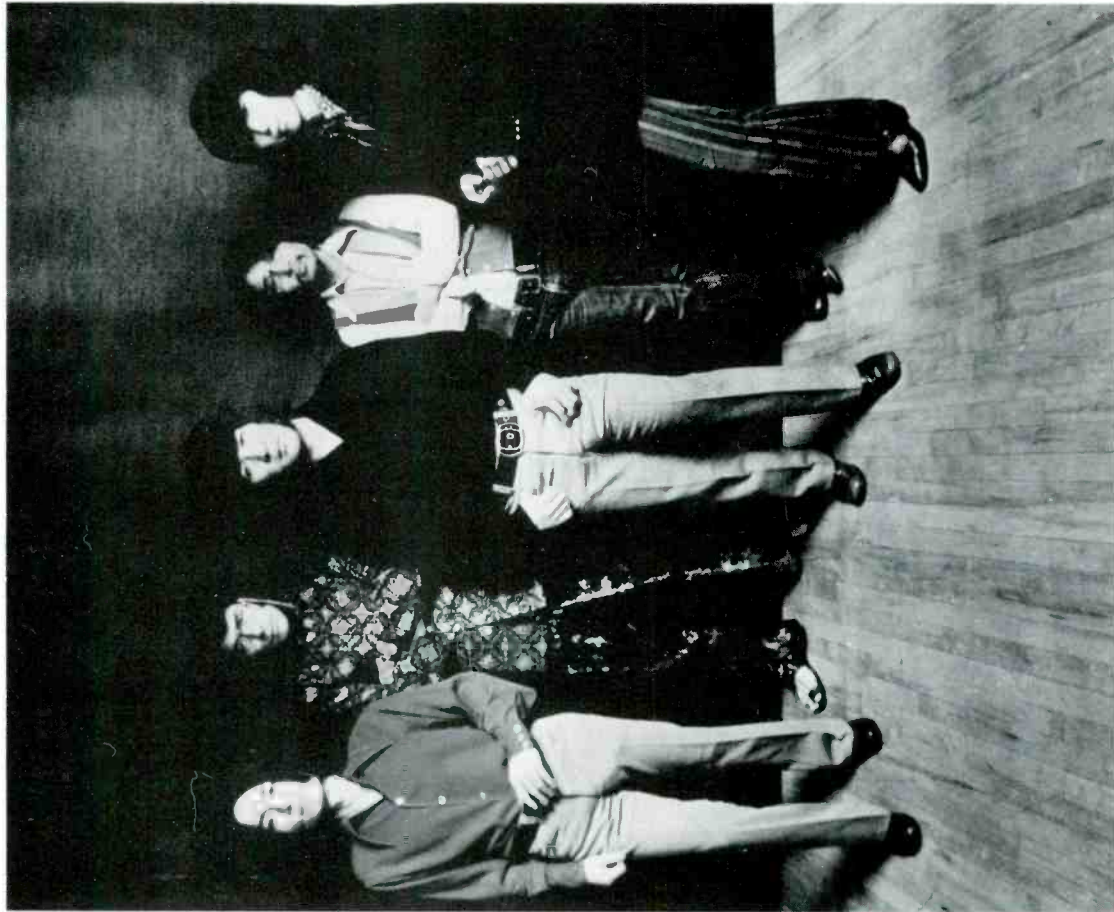
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Polydor, see Phonogram.
Regal, see EMI.
Vertigo, see Phonogram.
Verve, see Phonogram.

● independent record producers

Golden Voice Musical Inds. Sdn. Bhd., 11 Tasek Ind'l Area, Ipoh, Perak. Tel: 45-55.
Kinetex Studios (Pte.) Ltd., Shah's Bowling Alley, Petaling Jaya, Selangor. Owner: Arthur C. Symons; Studio Mgr.: H.M. Shah.
Universal Musical Inds. Co. Sdn. Bhd., 6ml. Jalan Klang, Kuala Lumpur, Selangor. Tel: 50-583.

● music publisher

Pathe Publ'ns Sdn. Bhd., 116 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Selangor.
Int'l firms represented: Ardmore & Beechwood, Carlin, B. Feldman & Co., Dick James, KPM group, Cyril Shane (all UK).

● services

DESIGN & ARTWORK

Cosdel (Malaysia) Ltd., China Insurance Bldg., 174 Jalan Tuanku Abdul Rahman 8th fl., Kuala Lumpur, Selangor. Tel: 82-234.

DIRECT-MAIL SERVICE

Hup Hup Sdn. Bhd., 61 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: 87-809.
E. S. Issac & Co. Pte. Ltd., China Insurance Bldg., Kuala Lumpur, Selangor. Tel: 80-637.

Panda Inds. Sdn. Bhd., Kamunting Ind'l Estate, Taiping, Perak. Tel: 2-266. Dir.: Tan Sri Hian-Tsin Tan.
Int'l branch: USA, Jechan Scientific Co.

PLATING & PROCESSING PLANTS

Golden Voice Musical Inds. Sdn. Bhd., 11 Tasek Ind'l Area, Ipoh, Perak. Tel: 45-55.
Universal Musical Inds. Co. Sdn. Bhd., 6ml. Jalan Klang, Kuala Lumpur, Selangor. Tel: 50-583.

PRINTER & LITHOGRAPHER

Panda Inds. Sdn. Bhd., Kamunting Ind'l Estate, Taiping, Perak. Tel: 2-266. Dir.: Tan Sri Hian-Tsin Tan.
Int'l branch: USA, Jechan Scientific Co.

PROMOTION & PUBLICITY

Cosdel (Malaysia) Ltd., China Insurance Bldg., 174 Jalan Tuanku Abdul Rahman, 8th fl., Kuala Lumpur, Selangor. Tel: 82-234.
E M I (Malaysia) Sdn. Bhd., 116 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Selangor.

RECORDING STUDIOS

Kinetex Studios (Pte.) Ltd., Shah's Bowling Alley, Petaling Jaya, Selangor. Owner: Arthur C. Symons; Mgr.: H.M. Shah.
P M T Org. (Malaysia) Sdn. Bhd., 6 Jalan 52/100 Petaling Jaya, Selangor. Tel: 52-295, 561-718.

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● supplies

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Int'l branch: USA, Jechan Scientific Co.

RECORDING STUDIO EQUIPMENT

Eastland Trading Co., 301 Jalan Pekeliling, Kuala Lumpur, Selangor. Tel: 35-302.
Home office: Singapore.

Product: (Recording & Monitoring Equip.) Amps—Monitor, Consoles, Cutting Systems, Disks—Audio & Blank, Disk Cutting Lathes, Headphones, Microphones, Mixers—Portable, Speakers—Monitor, Tape Recorders; (Video Equip.) Closed Circuit Cameras, Tape Recorders—Video, Video Tape—Blank.
Brand names: Ampex, Audiodisc, J.B. Lansing, Nagra, Neumann, Sela.

O'Connor's Pte. Ltd., Federal Hwy., Petaling Jaya, Selangor. Tel: 51-562.
Home office: Singapore.

Product: (Recording & Monitoring Equip.) Amps—Monitor, Consoles, Cutting Systems, Disk Cutting Lathes, Inputs—24.4, Microphones—Boom, Stands, Headphones, Mixers—Portable, Outputs—4-1, Recorders, Reproducers, Speakers—Monitor, Styli—Disk Recording, Tape Recorders, Turntables; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Measuring Equip., Noise Reducers, Reverberation Units, Synthesizers, Testing Equip.; (Video Equip.) Broadcast Studio Equip., Closed Circuit Cameras, Tape Recorders—Video, Video Equip.
Brand names: Altec, Omega, Avo, Dolby, Fluke, Ikegami, Magnasync/Moviova, Philips, Pye, Westrex.
Societa Commissionaria di Esportazione di Imporazione, 91 Jalan Campbell, Kuala Lumpur, Selangor. Tel: 85-532.
Branch: Penang, 17A Weld Quay. Tel: 69-528.
Regional branch: Singapore.
Product: (Recording & Monitoring Equip.) Amps—Monitor, Consoles, Headphones, Microphones—Boom & Stands, Mixers—Portable, Speakers—Monitor, Styli—Pickup, Turntables; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Measuring Equip., Noise Reducers, Reverberation Units, Testing Equip.
Brand names: BSR, EMI, Goodman, Shure.

● manufacturer of record & tape dealer accessories & supplies

Panda Inds. Sdn. Bhd., Kamunting Ind'l Estate, Taiping, Perak. Tel: 2-266. Dir.: Tan Sri Hian-Tsin Tan.
Int'l branch: USA, Jechan Scientific Co.
Product: Carrying & storage cases, converters & tuners, head cleaners & demagnetizers.

● tape playpack equipment

Diethelm & Co. Ltd., 68 Jalan Ampang, Kuala Lumpur, Selangor. Tel: 87-961. Mgr.: R. Iseli.

Brand name: Revox (Switzerland).
Hagemeyer Inds. Sdn. Bhd., 15A Jalan 13/6, Petaling Jaya, Selangor. Tel: 560-190, 560-206.

Brand name: National (Japan).
Ho Hua Co. Pte. Ltd., 45 Jalan Bukit Bintang, Kuala Lumpur, Selangor. Tel: 83-184.

Branch: Penang, 15 Beach St. Tel: 65-318.
Jebson & Jessen (Malaysia) Sdn. Bhd., Denmark House, Jalan Ampang, Kuala Lumpur, Selangor. Tel: 81-956.
Branch: Ipoh Perak, Asia Life Bldg. Tel: 47-71.
Brand names: Grundig, Uher (both Germany).

O'Connor's Pte. Ltd., Federal Hwy., Petaling Jaya, Selangor. Tel: 51-563. Mgr.: Poh Leng Leong.

Brand name: Pye (UK).
Sime Darby Malaysia Bhd., 54 Jalan Ampang, Kuala Lumpur, Selangor. Tel: 88-911, 89-966, 83-157.

Branches: Ipoh, Perak, 94 Tambun Rd. Tel: 29-12—Kota Bahru, Kelantan, 27 Jalan Pengkalangan Chepa. Tel: 445.
Brand name: Hitachi (Japan).

Toshiba (Malaysia) Sdn. Bhd., Sungai Renggam, Klang, Perak.
Brand name: Toshiba (Japan).

MEXICO

Population: 50,718,000.
Rate of exchange: \$1 (US) = 12.50 pesos.
Per capita income: 8,300 pesos.
Holidays: January 1, February 5 (Promulgation of the Constitution), March 21 (Birth of Don Benito Juarez), May 1 (Labor Day), May 5 (Victory of General Ignacio Zaragoza), September 16 (Independence Day), October 12 (Columbus Day), November 20 (Anniversary of the Revolution), December 25, all traditional Christian holidays.

RECORDS:

Records sold domestically: LPs 1971—6,983,563 units. EPs 1971—8,038,543 units. Singles 1971—8,621,381 units.
Records exported: LPs 1971—120,663 units. EPs 1971—56,968 units. Singles 1971—4,285 units.
Records imported: LPs 1971—83,854 units.

TAPE:

Pre-recorded tape sold domestically: Cartridges 1971—190,211 units. Cassettes 1971—104,167 units.
Pre-recorded tape exported: Cartridges 1971—213 units. Cassettes 1971—184 units.
Pre-recorded tape imported: Cartridges 1971—873 units. Cassettes 1971—3,637 units.

Enrique Ortiz

● record manufacturers / distributors / importers

Ambiente, see Cisne.
Angel, see Capitol.
Apolo SA (Discos), Revillagigedo 104-B, Mexico 1, D.F. Tel: 5-85-00-55. Pres.: Pedro Camarena Machorro; Gen. Mgr.: Pedro Camarena Jr.; Sales Mgr.: Ignacio Aguilera, Int'l Mgr.: Enrique Camarena M.
Labels: (Owned) Apolo, Cohete, Vida; (represented) Alco (Germany), Alpha (USA), Arne Bendiksen (Norway), Gemini (UK), Movieplay (Spain), Onda Nueva (Panama), Panton (Czechoslovakia), Sonet (Sweden, UK).
Int'l reps.: Colombia (Metropoli), UK (Gemini), Venezuela (Dark). (SEE ADVERTISEMENT)

Archiv, see Polydor.
Ariel, see Orfeon.
Aristos, see Tizoc.
Aza, see Son'Art.
Belart, see Polydor.
C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan, D.F. Tel: 5-76-03-33. Pres.: Juan Manuel Villarreal P.; Gen. Mgr.: Armando de Llano A.; Sales Mgr.: Raul Bejarano T.
Labels: (Owned) CBS, Epic, Harmony, Okkeh, Sultana; (represented) Buena Vista, Metromedia, Zarape (all USA).

Camden, see RCA.
Canon, see Cisne.
Capitol de Mexico (Discos) SA de CV, Ayuntamiento 54, Mexico 1, D.F. Tel: 5-18-13-20. Pres.: John Bush; Admin. Mgr.: Fernando Hernandez; Int'l A&R: Armando Martinez.
Labels: (Owned) Capitol, Angel, Odeon, Seraphim; (represented) Accion (Spain), Apple (UK), Asylum (USA), Capitol (USA), Dunhill (USA), EMI group

(worldwide), Greene Bottle (USA), Motown (USA), Neighborhood (USA), Opalo (Spain), Purple (UK), RAK (UK), Scepter (USA), Joan Manuel Serrat (Spain), Sovereign (UK), T. Rex (UK), Top Hits (Venezuela), Tumbleweed (USA), Westminster (USA).
Int'l reps.: Bolivia (Discolandia Dueri), Colombia (CBS), Dominican Republic (Julio Tonos), Ecuador (IFESA), Peru (IEMPSA), Venezuela (Los Ruices), worldwide (EMI). (SEE ADVERTISEMENT)

Cartuchos Magnéticos SA, Tlalco, No. 44, Col. Anahuac, Mexico 17, D.F. Tel: 5-31-49-52, 5-91-06-50. Pres.: Oscar Rivera Azcarraga; Gen. Mgr.: Gabriel Gonzalez de la O.; Sales Mgr.: Martin Luke del Valle.
Labels: (Owned) Recotape, Sono; (distributed) Zuum.
Centro Musical de Tijuana SA, Av. Constitución 917, Tijuana, B.C. Tel: 5-13-22. Gen. Mgr.: Luis Alonso; Sales Mgr.: Tussy Alonso. (Distributor).

Ciro, see Coro.
Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Raul Ficachi Gonzalez; Sales Mgr.: Antonio Sanchez.
Labels: (Owned) Cisne, Ambiente, Canon, Raff; (represented) Caravelle (Brazil), Carisch (Italy), Continental (Brazil), Dark (Venezuela), Dicesa (El Salvador), Italdisc (Italy), Marfer (Spain), Metropoli (Colombia), Norteno (USA), Sonolux (Colombia), Vergara (Colombia).
Int'l reps.: Brazil (Caravelle, Continental), Colombia (Metropoli, Sonolux, Vergara), El Salvador (Dicesa), Italy (Carisch, Italdisc), Spain (Marfer), USA (Norteno), Venezuela (Dark).

Cohete, see Apolo.
Corito, see Coro.

Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojes; Gen. Mgr.: Alberto Osorio; Sales Mgr.: Jorge Gonzalez Cos.
Labels: (Owned) Coro, Coro, Corito, In, Redova; (represented) Palacio (Venezuela).

D E L A (Director de la Coordinación & Explotación de artistas & repertorio para Latinoamérica), Av. Miguel Angel de Quevedo 531, Mexico 21, D.F. Tel: 5-54-14-22. Gen. Mgr.: Hans Schrade; A&R Co-ord.: Andre Toffel. (Liaison office for Polydor & Phonogram group of companies in Latin America).

D G G, see Polydor.

Delta, see Tizoc.

Diana, see Gamma.

Dimsa, see Orfeon.

Eco, see Peerless.

Epic, see CBS/Columbia.

Fermata (Discos) SA, Apdo. 111-620, Zone: 11; Adolfo Prieto 1427, Mexico 12, D.F. Tel: 5-43-72-40. Pres.: Mario Freiberg.

Home office: Brazil.
Labels: (Represented) Biram (Switzerland), DJM (UK), Fermata (Brazil), Mierva (Germany), Premier (Brazil), RGE (Brazil), Som/Maior (Brazil).

Fontana, see Polydor.

Fontana Special, see Polydor.

Gala, see Gas.

Gamma SA, Apdo. 7762, Ejercito Nacional 167, 1st fl., Mexico 1, D.F. Tel: 5-45-73-60, 5-54-28-68. Pres.: Jose M. Vidal Zapater; Gen. Mgr.: Carlos J. Camacho; Int'l Mgr.: Luis M. Moyano.

Labels: (Owned) Diana, Gamma; (represented) ABC (USA), AZ (France), Alvorada (Portugal), Amadeo (Austria), Amaret (USA), Anthem (USA), Atlantic (USA), BWD (UK), Bang (USA), Cadet (USA), Carosello (Italy), Checker (USA), Chess (USA), Command (USA), Connoisseur Society (USA), Cygnus (France), Discomoda (Venezuela), Dot (USA), Double Shot (USA), Durium (Italy), Elektra (USA), Erato (France), Everest (USA), GRT (USA), Hallmark (UK), Hispavox (Spain), Hypopotam (France), Janus (USA), Jewel (USA), Laurie (USA), Map City (USA), Mio Int'l (USA), Musical Heritage (USA), Original Sound (USA), Paramount (USA), Paula (USA), Produttori Associati (Italy), Reprise (USA), Riviera (France), Rolling Stones (USA), Supraphon (Czechoslovakia), Symphony Tone (Austria), Tangerine (USA), Total Sound (USA), 20th Century-Fox (USA), United Artists (USA), Vanguard (USA), Vogue (France), Warner Bros. (USA). (SEE ADVERTISEMENT)

Gas (Discos) SA, Norte 75, No. 2537, Mexico 16, D.F. Tel: 5-27-94-40. Pres.: Luis Arturo Gil; Gen. Mgr.: Guillermo Acosta.
Int'l branch: USA.
Labels: (Owned) Gas, Gala, Rex, Rubi; (represented) Velvet (Venezuela).

Golden, see Juventa.

Harmony, see CBS/Columbia.

Heliodor, see Polydor.

In, see Coro.

Juventa (Ed. Musical), Tonalá 194-G, Mexico 7, D.F. Tel: 5-74-12-78. Pres. & Gen. Mgr.: Rosamaria Gonzalez y Romero; Sales Mgr.: Jorge Batalla; A&R: Rafael de Paz.
Labels: (Owned) Golden, Juventa.

Karussell, see Polydor.

MGM, see Polydor.

Maya, see Orfeon.

Mercury, see Polydor.

Musart (Discos) SA, Av. Cuauhac 2335, Atzacotalco 16, D.F. Tel: 5-27-01-00. Gen. Dir.: Eduardo L. Baptista; Mktg. Dir.: Jose Luengo; Sales Mgr.: Francisco Lopis; A&R: Jaime Sanchez Rosaldo; Int'l Mgr.: Alfredo Rey Conde.
Labels: (Owned) Musart, Musart Norteno, Trebol; (represented) Ariola-Eurodisc (Spain), CR (USA), Codiscos (Colombia), Fantasy (USA), Keycol (USA), Musidisc (Brazil, France), Penny Farthing (UK), Playboy (USA), Zafiro (Spain).

Int'l reps.: Argentina (Sicamericana), Bolivia (Discolandia Dueri), Chile (Odeon), Dominican Republic (Distribuidora Dominicana de Discos), Ecuador (IFESA), Guatemala (Discos de Centro America), Panama (Discos de Panama), Peru (IEMPSA), USA (Musical Recs. Musical Tapes, Records Dists. of America), Venezuela (La Discoteca). (SEE ADVERTISEMENT)

Musart Norteno, see Musart.

Musica de Mexico, Esteva 26A, Mexico 18, D.F. Tel: 5-15-35-90, 5-15-64-84. Pres. & Gen. Mgr.: Dario A.

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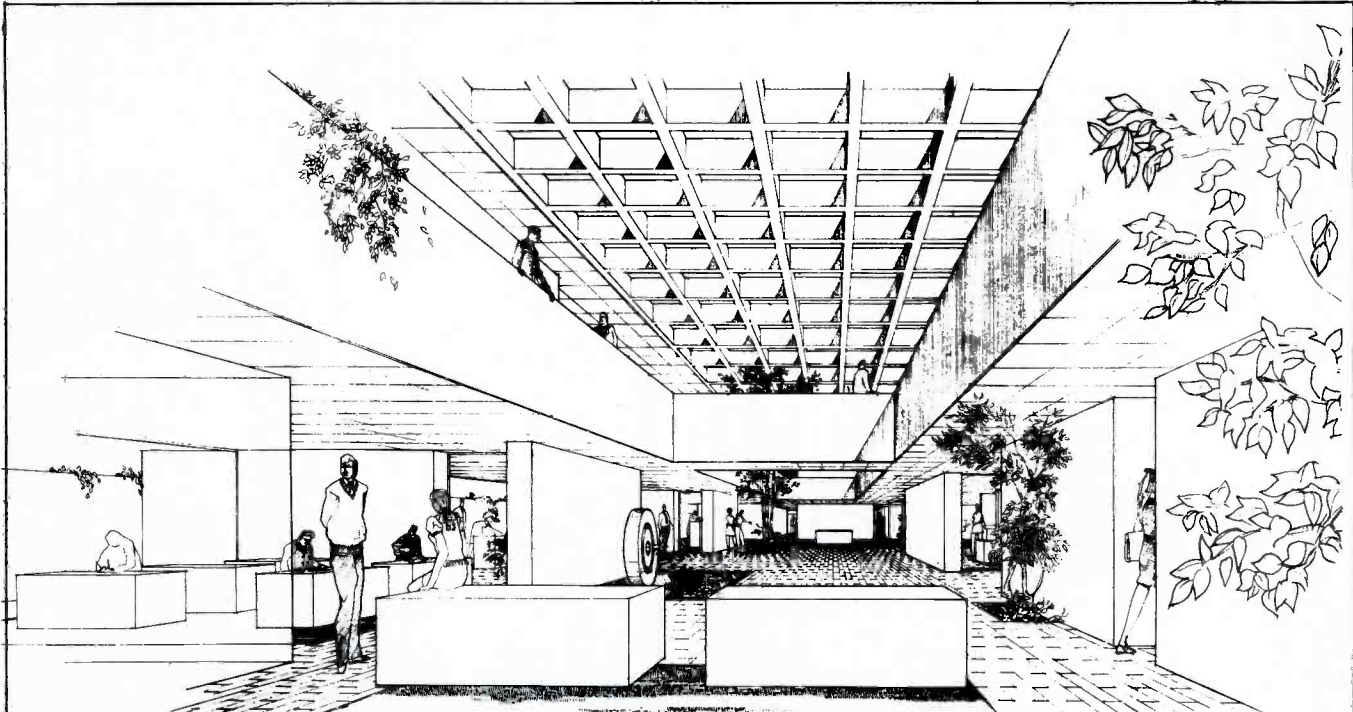
**José Alfredo
Jiménez**

**Roberto
Jordán**

Zorzano.
Label: (Owned) Tequila.
 Odeon, see Capitol.
 Okeh, see CBS/Columbia.
 Omega, see Son'Art.
 Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr. Gerardo Rodriguez P.; Int'l Mgr.: Luis Alberto San Martin.
Int'l branch: USA.
Labels: (Owned) Orfeon, Ariel, Dimsa, Maya, Studio, Videovox; (represented) Barclay (France), Carrere (France), Coral (USA), Decca (USA), Explosion (Spain), Jubilee (USA), Kapp (USA), MCA (USA), Monument (USA), Music Hall (Argentina), Parnaso (USA), Poplandia (Spain), Pye (UK), Roulette (USA), Sonolux (Colombia), Uni (USA), Vocalion (USA), Young Blood (UK).
Int'l reps.: Argentina (Music Hall), Brazil (Companhia Brasileira de Discos), Colombia (Sonolux), Costa Rica (Indica), Dominican Republic Distribuidora Dominicana de Discos, France (Barclay), Greece (General Publ'g), Japan (Teichiku), Peru (El Virrey), Spain (Movieplay), Venezuela (Dark). (SEE ADVERTISEMENT)
 Panamusic SA, Apdo. 151, Calle Dos 11-B, Naucalpan. Tel: 5-76-14-73. Pres.: Alberto Guindi Sidauy; Gen. Mgr.: Casimiro P. Flores O.; Sales Mgr.: Igor Cisneros.
Labels: (Owned) Panamusic, Sol; (represented) Avenue of America (Canada), BT Puppy (USA), Beverly (Brazil), Butterfly (France), Campeao (Brazil), Carabine (France), Dan (Japan), Dragon (Jamaica), Dynamic (Jamaica), Harvest (Japan), Mallarini (Uruguay), Mama (Japan), Mandala (USA), Minorophone (Japan), Spalee (Jamaica).
Int'l reps.: Brazil (Campeao), Japan (Tokuma), Uruguay (Mallarini).
 Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-16, 5-31-33-20. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.
Labels: (Owned) Eco, Peerless; (represented) Azteca (USA), Chantecler (Brazil), Decca (France, Italy), Del Valle (USA), Deram (UK), Fuentes (Colombia), Hi (USA), Indica (Costa Rica), London (UK), MAM (UK), Onix (Ecuador), Palacio (Venezuela), Richmond (UK), Seeco (USA), Starbright (USA), Telefunken (Germany), Threshold (UK), Turnabout (USA), Virrey (Peru), Vox (USA).
Int'l reps.: Argentina (Famous), Chile (Philips), Colombia (Fuentes), Costa Rica (Indica), Dominican Republic (Guarachita), Ecuador (Fabrica de Discos), Japan (Nippon Columbia), Peru (El Virrey), Portugal (Radio Triunfo), South Africa (Coronet), Spain (Hispavox), USA (Musical Tapes, Sunshine), Venezuela (Buena Musica). (SEE ADVERTISEMENT)
 Philips, see Polydor.
 Polydor SA, Av. Insurgentes Sur 1877, 13th fl., Mexico 20, D.F. Tel: 5-48-34-93, 5-48-35-29. Gen. Mgr.: Luis Baston Talamantes; Comm'l Mgr.: Enrique de Noriega S.; Sales Mgr.: Raul Carrillo Nunez.

Labels: (Owned) Polydor, Archiv, Belart, DGG, Fontana, Fontana Special, Heliodor, Karussell, MGM, Mercury, Philips, Spectrum, Vertigo, Verve; (represented) Bell (USA), Buddha (USA), Colossus (USA), Columbia (Spain), Egem (Cuba), Island (UK), Kama Sutra (USA), Stax (USA). (SEE ADVERTISEMENT)
 R C A SA de CV, Cuicahuac 2519, Mexico 17, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc; Sales Mgr.: G. Infante.
Labels: (Owned) RCA, Camden; (represented) A&M (USA), Audio Fidelity (USA).
Int'l reps.: Bolivia (Pro-Disco), Colombia (Sonolux), Dominican Republic (Caribe), Ecuador (Fadisa), El Salvador (Discos Centroamericanos), Jamaica (Federal), Panama (Discos de Panama), Peru (Fabricantes Tecnicos Asociados), Puerto Rico (Kelvinator Sales), Trinidad (International Rec'g), Uruguay (American Prods.), Venezuela (Cordica). (SEE ADVERTISEMENT)
 Raff, see Cisne.
 Recotape, see Cartuchos Magneticos.
 Redova, see Coro.
 Regis, see Son'Art.
 Rex, see Gas.
 Rubi, see Gas.
 Seraphim, see Capitol.
 Sol, see Panamusic.
 Son'Art (Discos) SA, Lago Hielmar 26, Mexico 17, D.F. Tel: 5-31-81-00. Pres.: Jose Manuel Mantecon Olavarrieta; Gen. Mgr.: Teodoro Mantecon Olavarrieta; Sales Mgr.: Jesus Humanan Vargas.
Labels: (Owned) Son'Art, Omega, Regis; (distributed) Aza; (represented) Dinsa (Peru), Discophon (Spain), Fonica (Guatemala), Imperial (Venezuela), Infoposa (Peru), King (Japan), Kubaney (USA), Malveta (Argentina), Tal (Colombia), Tropical (Colombia), Vega (France), Victoria (Colombia).
Int'l reps.: Colombia (Tropical), Guatemala (Fono Industria), Peru (DINSA), USA (South Eastern).
 Sono, see Cartuchos Magneticos.
 Sovi SA, Laguna de San Cristobal 243, Col. Anahuac, Mexico 17, D.F. Tel: 5-31-49-52, 5-45-63-40. Pres.: Oscar Rivero Azcarraga; Gen. Mgr.: Rodolfo Esquivel Ramirez; Sales Mgr.: Cesar E. Burgueno L.
Label: (Owned) Zuum.
 Spectrum, see Polydor.
 Studio, see Orfeon.
 Sultana, see CBS/Columbia.
 Tequila, see Musica de Mexico.
 Tizoc (Discos) SA, Apdo. 11-620, Zone 11; Adolfo Prieto 1427, Mexico 12, D.F. Tel: 5-43-72-40. Pres.: Mario Freidberg.
Labels: (Owned) Aristos, Delta, Tizoc; (represented) Accion (Spain), Ariston (Italy), Avco Embassy (USA), Belter (Spain), Ember (UK), GNP Crescendo (USA), Hi Fi (USA), Ovation (USA), Palette (Belgium), Ri-Fi (Italy), Tempo Int'l (USA), Top (Spain), Vedette (Italy).
 Trebol, see Musart.
 Vertigo, see Polydor.
 Verve, see Polydor.
 Vida, see Apolo.

Videovox, see Orfeon.
 Zuum, see Sovi & Cartuchos Magneticos.
music publishers
 Beechwood de Mexico SA de CV, Ayuntamiento 54, Mexico 1, D.F. Tel: 5-18-13-20. Gen. Mgr.: Fernando Hernandez R.
Int'l firms represented: Beechwood (Canada, USA), Central Songs (USA), EMI group (worldwide), Jobete (USA), KPM group (UK), Stein & Van Stock (USA).
Int'l reps.: Canada (Beechwood), USA (Beechwood), worldwide (EMI group).
 Brambila Musical Mexico SA, Av. Cuicahuac 2305, Mexico 16, D.F. Tel: 5-27-83-83. Gen. Mgr.: Rogelio Brambila Pelayo.
Affiliates: Songs of Mexico Inc., United Mexican Music Publ'rs Inc.
Int'l firms represented: Ardmore & Beechwood (UK), Campbell Connolly (UK), Walt Disney (USA), Sam Fox (USA), Edwin H. Morris (USA).
Int'l reps.: Argentina (Alfred Perrotti), Brazil (Irmãos Vitale), El Salvador (Ed. Centroamericana), USA (Songs of Mexico).
 Camarena Musical SA, Revillagigedo 104-B, Mexico 1, D.F. Tel: 5-85-00-55. Pres.: Pedro Camarena Machorro; Gen. Mgr.: Guadalupe M. de Camarena.
 E M E X Publicidad Musical, see Hnos. Marquez.
 Fermata Mexicana SA, Apdo. 11-620, Zone 11; Adolfo Prieto 1427, Mexico 12, D.F. Tel: 5-43-72-40. Pres.: Mario Freidberg; Gen. Mgr.: Rafael Farias de la Torre.
Home office: Brazil.
Int'l firms represented: Arapua (Brazil), Brasil Musica (Brazil), Fermata (Argentina, Brazil, USA), Melodias Americanas (Brazil), Minerva (Germany), Musica Brasileira Moderna (Brazil), Arthur Napoleau (Brazil), Seresta (Brazil), Sonata (Brazil).
 Grever Int'l SA, Yauatepec 107, Mexico 11, D.F. Tel: 5-53-36-03.
 Intersong SA (Polyphon de Mexico), Av. Insurgentes Sur 1877, 13th fl., Mexico 20, D.F. Tel: 5-48-45-18. Gen. Mgr.: H. Hugo Navarro.
Int'l firms represented: Artemis (Netherlands), Carlin (UK), Egem (Cuba), Kama Sutra (USA), Kaskat (USA), Ten East (USA), Veronica (Netherlands).
Int'l reps.: Argentina (Korn), Brazil (Intersong), Germany (Intersong), Italy (Afiere, Ezedra), Spain (Fontana), UK (Intersong), USA (Intersong Belinda).
 Juventa (Ed. Musical), Tonalá 194-G, Mexico 7, D.F. Tel: 5-74-12-78. Pres. & Gen. Mgr.: Rosamaria Gonzalez y Romero; Sales Mgr.: Jorge Batalla.
Int'l firms represented: Curci (Italy), Rhyma (Colombia), Susy (Italy), Suvini Zerbini (Italy), Tone (Japan).
Int'l reps.: Argentina (Korn), Spain (SGAE), USA (Songs of Mexico).
 Hnos. Marquez (Eds.) SA (SACM), Av. Chapultepec 43, Mexico 1, D.F. Tel: 5-88-01-02, 5-88-25-16. Pres.: Jose Marquez; Gen. Mgr.: Ramon Marquez.
Affiliate: EMEX Publicidad Musical.
Int'l rep.: USA (Mexican Music).



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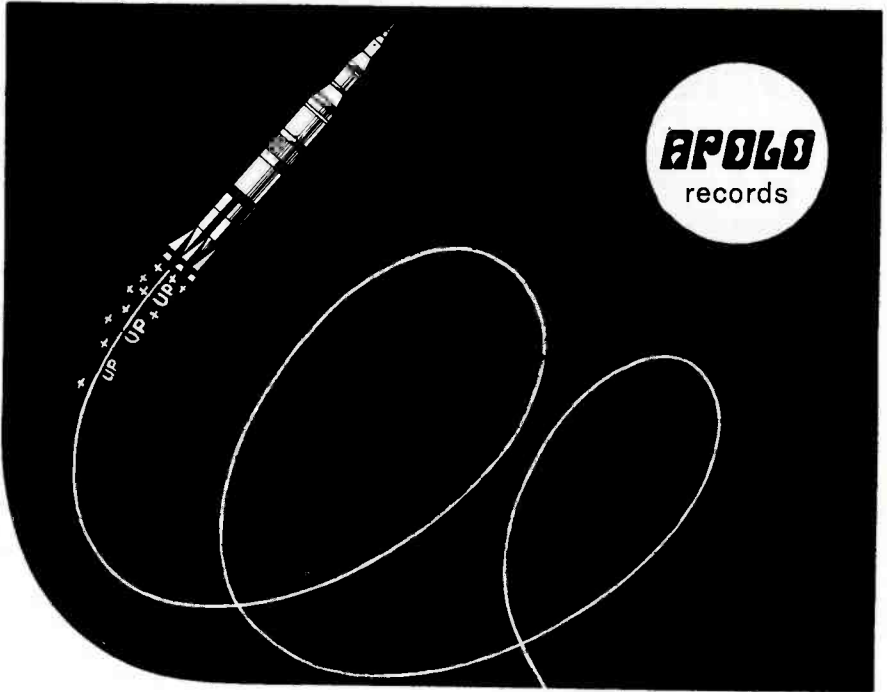
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Meximusic SA, Av. Division del Norte 31, Mexico 12, D.F. Tel. 5-43-72-40.
Int'l firms represented: Alpane (USA), Arvee (USA), Copyright Serv. Bureau (USA), Nemperor (USA), Sweden Music (Sweden).
 Ivan Mogull Latina SA see Teocali.
 Mundo Musical SA, Puebla 286, Mexico, D.F. Tel. 5-33-20-80. Pres. Juan Manuel Villarreal P.; Gen. Mgr. Hector Martinez Anaya.
Int'l firms represented: April / Blackwood (worldwide), Blue Seas / Jac (USA), Lowery (USA), Melograf (Argentina), Tree (USA).
Int'l reps: Argentina (Melograf), Brazil (Mundo Musical), Costa Rica (Mundo Musical), Peru (Edimusa), worldwide (April / Blackwood).
 Musica de Mexico (SACM), Esteva 26A, Mexico 18, D.F. Tel. 5-15-35-90 5-15-64-84. Pres. & Gen. Mgr. Dario A. Zorzano.
Affiliate: Z-19-Mexico (SACM).
Int'l rep.: Spain (SGAE).
 Orfeon (Ed.) Av. Universidad 1273, Mexico 12, D.F. Tel. 5-24-25-00. Gen. Dir. Rogelio Azcarraga Madero, Gen. Mgr. Enrique Marquez (SEE ADVERTISEMENT).
 Planeacion Musical SA (Pla-Musa), Calle Dos 13-B, Naucalpan, Tel. 5-76-06-38. Pres. Alberto Guindi Sidaury, Gen. Mgr. Casimiro P. Flores.
Int'l firms represented: Falcao (Brazil), Watanabe (Japan).
Int'l reps: Brazil (Falcao), Japan (Watanabe).
 Promociones & Ediciones Int'l es SA (SACM), Mariano Escobedo 201, Mexico 17, D.F. Tel. 5-45-72-15, 5-33-31-20. Pres. Heinz Klinckwort, Gen. Mgr. Jose Luis Vela y Gomez Lamadrid.
Int'l reps: Colombia (Edimusa), Spain (Canciones del Mundo), Venezuela (Contrapunto).
 Promotora Mexico Musical (SACM), Revillagigedo 96-303, Mexico 1, D.F. Tel. 5-21-39-29. Pres. & Gen. Mgr. Luis Carlos Peredo, Sales Mgr. Heriberto Aceves.
 R C A Victor (Ed.) SA de CV (SACM), Cuiclahuac 2519, Mexico 16, D.F. Tel. 5-27-60-20. Gen. Mgr. Alfredo Gil Jr.
Int'l firms represented: Dunbar (USA), RCA (Brazil, Italy, Spain), Kirshner (USA), McClen (USA), Relay (Argentina), Sonointer (Colombia), Sunbury (Canada, UK, USA).
Int'l reps: Argentina (Relay), Brazil (RCA), Canada (Sunbury), Italy (RCA), Spain (RCA), UK (Sunbury), USA (Dunbar, Sunbury) (SEE ADVERTISEMENT).
 Songs of Mexico Inc. see Brambila.
 Teocali (Ed.) SA, Apdo. 11-620, Zone: 11, Adolfo Prieto 1427, Mexico 12, D.F. Tel. 5-43-72-40. Pres. Mario Freidberg, Gen. Mgr. Rafael Farias de la Torre.
Int'l firms represented: Ariston (Italy), Avco Embassy (USA), Avemb (USA), La Compagnie (France), Heathside (UK), KPM Music Library (UK), Michel Legrand (France), Musica de Hoy (Spain), Neil (UK), Rideau Rouge (France), Skyview (UK), Sparta Florida (UK).
 United Mexican Music Publ'rs Inc. see Brambila.
 Z-19-Mexico. see Musica de Mexico.



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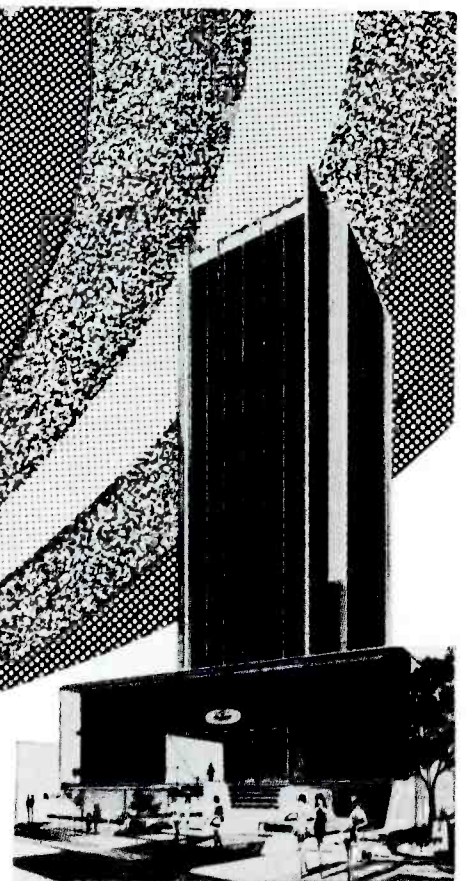
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Amprofon (Asociacion Mexicana de Productores de Fonogramas AC), Guanajuato 65, Mexico 7, D.F. Tel: 5-33-61-10. Pres.: Luis Baston T.

Camara Nacional de la Industria de Radiodifusion, Plaza de la Reforma 400-302, Mexico 6, D.F.

DESIGN & ARTWORK

C B S / Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Juan Manuel Villarreal P.; Gen. Mgr.: Armando de Llano A.

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Raul Ficachi Gonzalez.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas; Gen. Mgr.: Alberto Osorio.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr.: Gerardo Rodriguez P. (SEE ADVERTISEMENT)

Tizoc (Discos) SA, Apdo. 11-620, Zone: 11; Adolfo Prieto 1427, Mexico 12, D.F. Tel: 5-43-72-40. Pres.: Mario Freidberg.

DIRECT-MAIL SERVICE

C B S / Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Pres.: Juan Manuel Villarreal P.; Gen. Mgr.: Armando de Llano A.

LICENSING ORGANIZATION, MUSIC

S A C M (Sociedad de Autores & Compositores de Musica SA), Calzada Mayorazgo 96-A, Xoco, Coacacan, Mexico 29, D.F. Tel: 24-55-95. Cable: COMPAS.

LICENSORS, TAPE & RECORD

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Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas; Gen. Mgr.: Alberto Osorio.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr.: Gerardo Rodriguez P. (SEE ADVERTISEMENT)

Panamusic SA, Apdo. 151, Calle Dos 11-B, Naucalpan. Tel: 5-76-14-73. Pres.: Alberto Guindi Sidauy; Gen. Mgr.: Casimiro P. Flores O.

PLATING & PROCESSING PLANTS

Capitol de Mexico (Discos) SA de CV, Ayuntamiento 54, Mexico 1, D.F. Tel: 5-18-13-20. Pres.: John Bush; Admin. Mgr.: Fernando Hernandez. (SEE ADVERTISEMENT)

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Raul Ficachi Gonzalez.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas; Gen. Mgr.: Alberto Osorio.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr.: Gerardo Rodriguez P. (SEE ADVERTISEMENT)

Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-31-33-20. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich. (SEE ADVERTISEMENT)

R C A SA de CV, Av. Cuiclahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc. (SEE ADVERTISEMENT)

PRESSING PLANTS

Capitol de Mexico (Discos) SA de CV, Ayuntamiento 54, Mexico 1, D.F. Tel: 5-18-13-20. Pres.: John Bush; Admin. Mgr.: Fernando Hernandez. (SEE ADVERTISEMENT)

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Raul Ficachi Gonzalez.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas; Gen. Mgr.: Alberto Osorio.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr.: Gerardo Rodriguez P. (SEE ADVERTISEMENT)

Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-31-33-20. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich. (SEE ADVERTISEMENT)

R C A SA de CV, Av. Cuiclahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc. (SEE ADVERTISEMENT)

PRINTERS & LITHOGRAPHERS

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-28-00. Pres.: Rafael Ficachi Gonzalez; Gen. Mgr.: Raul Ficachi Gonzalez.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas; Gen. Mgr.: Alberto Osorio.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr.: Gerardo Rodriguez P. (SEE ADVERTISEMENT)

R C A SA de CV, Av. Cuiclahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc. (SEE ADVERTISEMENT)

PROMOTION & PUBLICITY

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas; Gen. Mgr.: Alberto Osorio. Hnos. Marquez (Eds.) SA, Av. Chapultepec 43, Mexico 1, D.F. Tel: 5-88-01-02, 5-88-25-16. Pres.: Jose

Marquez; Gen. Mgr.: Ramon Marquez

RECORDING STUDIOS

C B S / Columbia Int'l SA (1947, remodelado 1970), Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Studio Mgr.: Antonio Garcia Escobedo.

Capitol de Mexico (Discos) SA de CV, Ayuntamiento 54, Mexico 1, D.F. Tel: 5-18-13-20. Pres.: John Bush; Admin. Mgr.: Fernando Hernandez. (SEE ADVERTISEMENT)

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas; Gen. Mgr.: Alberto Osorio.

Hnos. Marquez (Eds.) SA, Av. Chapultepec 43, Mexico 1, D.F. Tel: 5-88-01-02, 5-88-25-16. Pres.: Jose Marquez; Gen. Mgr.: Ramon Marquez.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr.: Gerardo Rodriguez P. (SEE ADVERTISEMENT)

Peerless (Fabrica de Discos) SA (1947), Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15. Gen. & Studio Mgr.: Peter Ulrich; Chief Eng.: Jurgen Ulrich. (SEE ADVERTISEMENT)

Polydor SA, Av. Insurgentes Sur 1877, 13th fl., Mexico 20, D.F. Tel: 5-48-41-68. Gen. Mgr.: Luis Baston Talamantes; Sales Mgr.: Enrique de Noriega. (SEE ADVERTISEMENT)

R C A SA de CV (1925), Av. Cuiclahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Studio Mgr.: Salvador Heggman; Chief Eng.: Carlos Castillo. (SEE ADVERTISEMENT)

SHIPPING SERVICES

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas; Gen. Mgr.: Alberto Osorio.

TAPE CUSTOM DUPLICATORS

Cartuchos Magneticos SA, Tlaloc, No. 44, Col. Anahuac, Mexico 17, D.F. Tel: 5-31-49-52, 5-91-06-50. Pres. Oscar Rivero Azcarraga; Gen. Mgr.: Gabriel Gonzalez de la O.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr.: Gerardo Rodriguez P. (SEE ADVERTISEMENT)

Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-31-33-20. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich. (SEE ADVERTISEMENT)

Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan. Tel: 5-76-06-38, 5-76-16-15, 5-76-68-66. Pres.: Alberto Guindi; Gen. Mgr.: Casimiro P. Flores Ochoa; Sales Mgr.: Ramiro Gamboa.

TAPE DUPLICATOR / MARKETER

Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan. Tel: 5-76-06-38, 5-76-16-15, 5-76-68-66. Pres.: Alberto Guindi; Gen. Mgr.: Casimiro P. Flores Ochoa; Sales Mgr.: Ramiro Gamboa.

● supplies

ENVELOPES & MAILERS

Apolo SA (Discos), Revillagigedo 104-B, Mexico 1, D.F. Tel: 5-85-00-55. Pres.: Pedro Camarena Machorro; Gen. Mgr.: Pedro Camarena Jr. (SEE ADVERTISEMENT)

JACKETS

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas; Gen. Mgr.: Alberto Osorio. Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr.: Gerardo Rodriguez P. (SEE ADVERTISEMENT)

LABELS

Apolo SA (Discos), Revillagigedo 104-B, Mexico 1, D.F. Tel: 5-85-00-55. Pres.: Pedro Camarena Machorro; Gen. Mgr.: Pedro Camarena Jr. (SEE ADVERTISEMENT)

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas; Gen. Mgr.: Alberto Osorio.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr.: Gerardo Rodriguez P. (SEE ADVERTISEMENT)

R C A SA de CV, Av. Cuiclahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Pres. & Gen. Mgr.: Louis Couttolenc. (SEE ADVERTISEMENT)

RECORDING STUDIO EQUIPMENT

Ampex de Mexico SA de CV, Apdo. 13-615, Av. Division del Norte 1832, Mexico 13, D.F. Tel: 5-39-68-70. Telex: 017-73-951.

Chief product: Audio & videotape recorders.

RECORD PROCESSING MACHINERY

Apolo SA (Discos), Revillagigedo 104-B, Mexico 1, D.F. Tel: 5-85-00-55. Pres.: Pedro Camarena Machorro; Gen. Mgr.: Pedro Camarena Jr. (SEE ADVERTISEMENT)

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Dir.: Rogelio Azcarraga Madero; Gen. Mgr.: Gerardo Rodriguez P. (SEE ADVERTISEMENT)

SLEEVES

Apolo SA (Discos), Revillagigedo 104-B, Mexico 1, D.F. Tel: 5-85-00-55. Pres.: Pedro Camarena Machorro; Gen. Mgr.: Pedro Camarena Jr. (SEE ADVERTISEMENT)

TAPE, BLANK LOADED

Audio Devices SA de CV, Apdo. 44-092, Av. Insurgentes Sur 1188-406, Mexico 12, D.F. Mktg. Dir.: Jorge Vargas L. Home office: USA.

Cartuchos Magneticos SA, Tlaloc, No. 44, Col. Anahuac, Mexico 17, D.F. Tel: 5-31-49-52, 5-91-06-50. Pres.: Oscar Rivero Azcarraga; Gen. Mgr.: Gabriel Gonzalez de la O.

Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas, Gen. Mgr.: Alberto Osorio. Configuration: Cassette

TAPE, RAW

Audio Devices SA de CV, Apdo. 44-092, Av. Insurgentes Sur 1188-406, Mexico 12, D.F. Mktg. Dir.: Jorge Vargas L. Home office: USA

Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel: 5-31-49-52, 5-45-63-40. Pres.: Oscar Rivero Azcarraga, Gen. Mgr.: Rodolfo Esquivel Ramirez, Sales Mgr.: Cesar E. Burgueno L.

TAPE DUPLICATING EQUIPMENT

Ampex de Mexico SA de CV, Apdo. 13-615, Av. Division del Norte 1832, Mexico 13, D.F. Tel: 5-39-68-70. Telex: 017-73-951

Chief product: Professional audio tape duplicators
Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel: 5-31-49-52, 5-45-63-40. Pres.: Oscar Rivero Azcarraga, Gen. Mgr.: Rodolfo Esquivel Ramirez, Sales Mgr.: Cesar E. Burgueno L.
Chief product: Loaders, winders.

● **manufacturers of record & tape dealer accessories & supplies**

Coro SA, Bahía de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00. Pres.: Federico Riojas, Gen. Mgr.: Alberto Osorio. Product: Display racks.

Industrias Nacionales de Sonido SA, Calz. Mexico-Xochimilco 4861, Mexico 22, D.F. Tel: 5-73-24-13.

Product: Tape carrying & storage cases, converters & tuners, portable cassette sound systems

Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel: 5-31-49-52, 5-45-63-40. Pres.: Oscar Rivero Azcarraga, Gen. Mgr.: Rodolfo Esquivel Ramirez, Sales Mgr.: Cesar E. Burgueno L.
Product: Head cleaners & demagnetizers, pre-leaded & splicing tape.

THE NETHERLANDS

Population: 13,100,000.
Rate of exchange: \$1 (US) = 3.23 guilders
Per capita income: \$1,620
Holidays: New Year's Day, Easter Monday, April 30 (Queen's Birthday), Ascension, Whitmonday, December 25, 26

RECORDS:

Records sold domestically: 1971—34,000,000 units, \$65,000,000; 1970—25,000,000 units, \$54,000,000

Records manufactured for domestic & export sale: 1971—30,000,000 units, \$60,000,000; 1970—23,000,000 units, \$50,000,000

Records imported from USA: 1971—4,200,000 units, \$12,600,000; 1970—4,000,000 units, \$12,000,000

Records exported: 1971—1,800,000 units, \$7,600,000; 1970—2,000,000 units, \$8,000,000

Average retail price per record: LPs—\$4; EPs—\$2; singles—\$1.55

Stereo sales: 90% of total.
Record club sales: 6% of total

Discounting: Rare

Type of promotion: Promotion is generally carried out through mutual promotional organizations, radio & TV stations.

Juke boxes: 20,000.

TAPE:

Market: In 1970 the total annual turnover of pre-recorded tape amounted to approximately \$7,000,000. Broken down into specific configurations the figures are as follows: cartridge 8-tr.—50,000 units, \$300,000; cassette—900,000 units, \$5,500,000; open reel—80,000 units, \$600,000. There is an estimate of between 18-25% growth in the tape industry in 1971.

Average retail price per tape: Cartridge 8-tr.—\$6.50; cassette—\$5; open reel—\$7.

Type of distribution: The sale of pre-recorded tape is not part of the exclusive contract between manufacturers and dealers. Almost 50% of the total sales take place in other than record shops, including gas stations, hardware stores, etc.

IMPORT/EXPORT REGULATIONS: European Common Market import taxation system for EEG partners, 20% import duties for other countries. Bas Hageman

● **record manufacturers / distributors / importers**

Ace of Clubs, see Decca
Archiv, see Polydor
Argo, see Decca
Ariola, see Ariola-Eurodisc
Ariola-Athens, see Ariola-Eurodisc
Ariola-Eurodisc-Benelux NV, Baan 15, Haarlem, Tel. (023) 31-92-90 Mng. Dirs.: Jan van Schalkwijk, Egmont Luftner.
Home office: Germany
Labels: (Owned) Ariola, Ariola-Athens, Baccarola.

Baccarola-Austlese, Baccarola-Int'l, Eurodisc, (distributed) Maritim, TWR, Veb, (represented) A&M (USA), Ariston (Germany), Avco Embassy (USA), Blue Mountain (UK), Bumble (UK), Cetra (Italy), Fonit-Cetra (Italy), Gemini (UK), Help (Italy), Island (UK), Jayboy (UK), Joy (UK), Jubilee (UK), Mayfair (UK), Ode (USA), President (UK), Sussex (USA), Trojan group (UK). (SEE ADVERTISEMENT)

Armada Recs. (div. of Bospel Music NV), Warmoesstr. 86, Amsterdam, Tel: (020) 22-63-94. (Distributed by CNR)

Artone, see CBS-Artone.

Audio Visual Prod'ns, see Evan Durlacher.

B A S F-Nederland NV, PO Box 1019, Kadest. 1, Arnhem, Tel: Arnhem 45-06-91. Telex: 45111 Mng. Dir. Raymond A.W. Sticher; Ass't Mng. Dir. Wim van Workum; Label & A&R Mgr.: Joop Visser, Sales Dir.: Ger. Brouwer; Pub. Dir.: Adv. Mgr.: Jac. Hovenier; Press & Radio-TV Pub. Dir.: Wim A.M. Savelkoul; Plugging Mgr.: Herre Jager.

Labels: (Owned) BASF; (represented) BYG (France), Cornet (Germany), MPS (Germany), Scepter (USA), Ward (USA).

B L M, see B. Munnikendam's Groothandel.

Baccarola, see Ariola-Eurodisc.

Baccarola-Austlese, see Ariola-Eurodisc.

Baccarola-Int'l, see Ariola-Eurodisc.

Barclay Nederland (Grammofoonplater my) NV, Singel 104, Amsterdam, Tel: (020) 23-43-61 Pres.: B.R. Maassen.

Home office: France.

Labels: (Owned) Barclay, Riviera, (represented) Buddha (USA), Kama Sutra (USA)

Basart Recs. Int'l, Oud Bussum, Flevolaan 41, Naarden, Tel: (02159) 4-62-66. Pres. & Gen. Mgr.: F. Basart; Sales Mgr.: Mrs. W. P. Zwart.

Int'l branch: Belgium.

Labels: (Owned) Europhon, Musiphon, Park, Purple Eye, Turnette, Whamm; (represented) Asch (USA), Baerenreiter-Musicaphon (Germany), Candide (USA), Cantate (Germany), Christophorus (Switzerland), Da Camera (Germany), Durium (Italy), Folkways (USA), Pelca (Germany), Psallite (Germany), Saar (Italy), Sastrophon (Germany), Turnabout (USA), Vox (USA).
Int'l rep.: Australia (Vanguard).

Beltona, see Decca.

Blossom, see Rotogram.

Blue Elephant, see Dureco.

Bosheck Grammofoonplaten, PO Box 53, Zandvoortweg 57-a, Aerdenhout, Tel: (023) 24 08-50. Owner: W. W. E. Bosheck; Gen. Mgr.: H.R. Bosheck v.d. Laan, Sales Mgr.: Peter J. van Epen.

Labels: (Owned) Kritos, Nevofoon, Onyx, Target, Traffic; (distributed) CPR; (represented) Alvorada (Portugal), Atco (USA), Carioca (Portugal), Clave (Portugal), Copacabana (Portugal), Discophon (Spain), Estudio (Portugal), Eurec (Belgium), Orfeu (Portugal), Rapsodia (Portugal), Request (USA), Roda (Portugal), Selected Sound (Germany), Telemusic (France), Unidisc (France).
Int'l rep.: Belgium (Eureco—Nevofoon, Onyx)

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Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel. (023) 31-93-80 Mng Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg, Finance Admin. Dir.: T.M. Pottker; Gen. Affairs & Prod'n Dir.: N.L.A. Hutter, A&R Mgr.: M.J. Kleinjan, Sales Mgr.: J. Gaasterland, Adv. Mgr.: C.J.J. Sprangers, Promo Mgrs.: K.H. Hille, O. Klijn, Electronics Div. Mgr.: R. Mays.
Labels: (Owned) Catfish, Columbia, Credo, HMV, Imperial, Iramac, Odeon, (represented) ABC, Angel, Apple, Ascot, Asylum, Blue Note, Bluesway, Buena Vista, Capitol, Chrysalis, Columbia, Command, Contemporary, DCP, Daybreak, Delyse, Disneyland, Duret-et-Thomson, Dunhill, Electrola, Eyemark, Fantasy, HMV, Harvest, Hoer Zu, Immediate, Imperial, Impulse, Invictus, Liberty, Minit, Monument, Motown, Movietone, Musicor, Odeon, Olympus, Pacific Jazz, Parlophone, Pathe-Marconi, Prestige, Probe, RAK, Regal, Regal Zonophone, Relax, Rising Sons, Seraphim, Sidewalk, Solid State, Sound Stage 7, Sovereign, Stateside, Straight, Studio Monastero, Sunset, Talisman, Tama, Tangerine, Tower, Transatlantic, Unart, United Artists, Veep, Volksplatte, Waverley, Wergo, Westminster, Whitehall, World Pacific, Xtra, Zapple

CBS-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50 Telex: 41051 Gen Mgr & A&R: John J. Vis, Mfg. Opns Mgr.: Peter P. Bouwens; Prod Mgr. & Co-ord.: Paul Tesselar; Sales Mgr. George Bischoff; Mktg & Tape Prod.: Paul Blitz; Artist Relations & Promo.: Leo Moolenijzer, Repertoire Licensing Hemmy Wapperom
Home office: USA (CBS Int'l)
Labels: (Owned) Artone, CBS, Epic, (represented) Arion (France), Palette (Belgium), Scout (USA)

CNR (NV Grammofoonplatenmaatschappij), Rembrandtstr. 17-23, Leiden. Tel: (01710) 4-42-44 Pres.: Hans van Zeeland, Prod. Mgr.: Gert van der Meent
Labels: (Owned) CNR, Injection, Lowland, (represented) A&M (USA), Ariola-Eurodisc (Germany), Avco (USA), Baccarola (Germany), Barclay (France), Buddah (USA), Celestophone, Erato (France), Hed Arzi (Israel), Island (UK), Maritim (Germany), Melodia (USSR), Ora, Ovation, (USA), Qualiton (Hungary), Riviera (France), Spark (UK), Supraphon (Czechoslovakia), Telefunken (Germany), 20th Century-Fox (USA), Unicorn (USA) (SEE ADVERTISEMENT)

C.P.R., see Bosheck
Capri (NV), Basisweg 38, Amsterdam. Tel. (020) 11-15-55
Labels: (Represented) Musica Mundi, Musica Sacra.

Capri, see Dureco
Caroline (Holland) Recs., Nieuwe Ebbingest. 56-b. Groningen. Tel. (050) 12-01-31 (Importer/Exporter).
Catfish, see Bovema-EMI
Chairos BV, Mensinge 52, Amsterdam BTV Pres.: W.F. Harrems (Distributor—tape).
Cinerec Supraphon-Holland NV, Frans Halslaan 2, Hilversum. Tel: (02150) 1-53-53, 4-94-38.
Label: (Represented) Supraphon (Czechoslovakia)

Citadel, see Dureco
Columbia, see Bovema-EMI
Credo, see Bovema-EMI
D.G.G., see Polydor
D.S.C. (Dutch Swing College Band), see Miller.
Decca Distributie BV (Hollandsche), Drentestr. 11, Amsterdam. Tel. (020) 44-08-88 Telex: 12038 Mng Dir.: Reinhard H. Klaassen, Classical Mgr.: Hans J. Tecker; Pop Mgr.: Jaap H. Hoitingh.
Labels: (Owned) Ace of Clubs, Argo, Beltona, Deram, Eclipse, London, L'Oiseau Lyre, Parrot, Rev. Threshold, (represented) All Platinum, Amos, Boot, Challenge, Chapter One, Coliseum, Hi, Laurie, MAM, Seven B, Starday, Tribe, UK, York.

Decor, see Fa van den Brink en De Ruiter
De Koekoeke NV, Magdalenenstr. 14-a, Aikmaar
Label: (Represented) Music Minus One-MMO
Delta BV, Zijlweg 286, Haarlem. Tel: (023) 32-58-40. Gen Mgr. H. Bivoat
Labels: (Owned) Delta; (represented) CFP, Emidisc, MFF.

Deram, see Decca.
Dureco (Dutch Rec. Co.), PO Box 8224, Kabelweg 47, Amsterdam. Tel: (020) 16-03-21. Pres. E. Palmans, Gen. Mgr.: Robert A. Aardse
Labels: (Owned) Blue Elephant, Capri, Citadel, Dureco, Elf Provincien, Mata Hari, O La La, Omega Int'l, Pink Elephant, Te Deum; (represented) Ad-Rhythm (UK), Audio Fidelity (USA), BAM (France), Bang (USA), Bellaphon (Germany), CTI (USA), Disc'AZ (France), Hansa (Germany), Hebra (Belgium), Historia (Germany), Metronome (Germany), PXP (USA), Sire (USA), Top Classic (Germany), Vega (France).

Int'l reps.: Belgium (Fonior), France (Sofrason).
Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden. Tel. (02159) 4-27-60; Amsterdam Tel. (020) 24-37-81. Pres. & Gen. Mgr.: Evan Durlacher.
Labels: (Owned) Durlaphone, Obelisk, Pop Sound, Veronica; (represented) Dihavina

Durlaphone, see Evan Durlacher
E.M.I., see Bovema-EMI.
E.T.C., see Eriksound.
Eclipse, see Decca.
Elf Provincien, see Dureco.
Epic, see CBS-Artone.
Eriksound (Nederland) NV, Singel 63, Amsterdam. Tel. (020) 6-24-96. Telex: 16065 Pres. & Gen. Mgr.: E. Schoenland; Sales Mgr.: V. v. Rees, (Distributor—tape).
Labels: (Owned) Eriksound, ETC, Happy, (distributed) Artone, CBS, Epic, Imperial, Pye, Vogue; (represented) A&M, Apple, Atlantic, BBC, Buena Vista, CBS, Charisma, Chess, Chrysalis, Crewe, DJM, Dawn, Delyse, Disneyland, Elektra, Ember, Envoy, Epic, Fly, GRT, Island, Janus, Liberty, Marble Arch, Peg. Fly, Pye Int'l, Reflection, Reprise, Rolling Stones, Saga, Sagatone, Spark, Unicorn, United Artists, Warner Bros. (all UK), Barclay (France), Decca (Germany), EMI (Netherlands), Eureau (Belgium), Falcon (Germany), Hippo (Switzerland), Imperial (Netherlands), Lucky (Italy), Metronome (Switzerland), Perl (Germany), Project 3 (USA), RCA (Italy), Riviera (France), Roulette (France), SMS (Germany), Telefunken (Germany), Vogue (France).

Int'l reps.: Belgium (Eureco), Germany (Schober), Switzerland (Intertransit), UK (CRD).
Eurodisc, see Ariola-Eurodisc
Europa, see Miller Int'l
Europa Exquisit, see Miller Int'l
Europese Fono Club, 262 Singel, Amsterdam. Tel. (020) 23-71-95
Europhon, see Basart.
Fontana, see Phonogram
Glorieklanken, see Fa van den Brink en De Ruiter.
Grand Gala, see Intermedia.
H.M.V., see Bovema-EMI
Happy, see Eriksound
Havoc, see Negram
Havo Int'l, PO Box 9702, The Hague. (Exporter).
Home office: USA, Azusa, Calif
Hosat (Holland South America Trading), Noordeinde 105-a, The Hague. Tel: (070) 18-01-63.
Labels: (Distributed) Silva; (represented) Alvares (France), Arston (Italy), Belter (Spain), CBS (Israel), Calig (Germany), Casa Silva (Germany), Chant du Monde (France).
I.F.O., see Showunie
Imperial, see Bovema-EMI
Incelo Nederland NV, A.J. Ernststr. 801, Amsterdam. Tel: (020) 42-17-22 Pres.: W. Brandsteder; Sales Mgr.: J. Beutler
Labels: (Represented) Amadeo (Austria), Elite (Switzerland), MCA (USA), RCA (USA), Vanguard (USA)
Injection, see CNR.
Intermedia NV, Nassaulaan 46-a, Baarn. Tel. (02154) 37-12
Labels: (Owned) Grand Gala, Studio 33, (represented) Fass (Germany)
Int'l reps.: Belgium (Discobell), Germany (Austrophon), Sweden (Conttrade)
Iramac, see Bovema-EMI
Iris, see Rutogram
Killroy, see Telgram.
Kritos, see Bosheck.
Laudate, see Telgram.
Loisirs, see Vogue.
London, see Decca
Lowland, see CNR
M.G.M., see Polydor
Maritim, see Ariola-Eurodisc.
Mata Hari, see Dureco
Mercury, see Phonogram
Miller Int'l Grammofoonplaten NV, PO Box B5, Pampuslaan 221, Weesp. Tel. (02940) 1-45-57. Pres.: C. Majoer.
Home office: Germany
Labels: (Owned) DSC (Dutch Swing College Band), Europa, Europa Exquisit, Somerset, Sonic
Mira, see Rutogram
Mode, see Vogue.
Mondio Music, see Vogue
Munich, see B. Munnikendam's Groothandel

B. Munnikendam's Groothandel NV, Munich Recs., Krommevaal 18-19, Amsterdam. Tel: (020) 24-89-94, 6-33-50. Pres.: J.C. Zomer; Gen. Mgr.: A. Pulin-Lamme, A&R: R.B. Pulin, Sales Mgr.: H.P.B. Happel
Labels: (Owned) Munich; (distributed) BLM; (represented) Afrotone (USA), Albatros (USA), Alma (USA), Ansonia (USA), Anthologie (USA), Archive (USA), Arzeca (USA), Biograph (USA), Bronjo (USA), Caracol (UK), Cetra (USA), Colombina (USA), Counterpoint (USA), Custom (USA), Debut (USA), ECM (Germany), Embajador (USA), Ethnosound (USA), Esoteric (USA), Eterna (USA), Eurotone (USA), Everest (USA), Exito (USA), Exodus (USA), Explorer (USA), GNP Crescendo (USA), Grand Award (USA), Hilary (USA), Historical (USA), JG Recs. (Germany), Jazz Collector (UK), Kent (USA), Lyricord (USA), Mace (USA), Matchbox (UK), Melodeon (USA), Metropolitan (UK), Mira (USA), Minwood (USA), Modern (USA), Monitor (USA), Movietone (USA), Mus-O-Disc (USA), Nonesuch (USA), Palm (UK), Period (USA), Prestige (USA), Primaphon (Germany), Richmond (USA), Riney (USA), Rumba (USA), San Miguel (USA), Savoy (USA), Saydisc (UK), Scala (USA), Seeco (USA), Seraphim (USA), Spook (UK), Stinson (USA), Strike (USA), Tifton (USA), Time (USA), Tradition (USA), Tropical (USA), United (USA), Up Front (USA), Vedette (Italy), Zel (UK).
Int'l reps.: France (Futura), Germany (Egger), Switzerland (Evasion), USA (Star).
Musiphon, see Basart.
Muzikale Meesterwerken Serie NV (MMS), Paulus Potterstr. 12, Amsterdam Z. Tel. (020) 73-49-11 (Distributor/Importer).
N.A.P., see Polydor
Narcis, see Rutogram
Nederlandse Boekenclub, Prinsevinckenpark 2, The Hague. Tel: (070) 51-20-81. (Distributor/Importer).
Negram (BV), PO Box 139, Bronsteeweg 49, Heemstede. Gen. Mgr.: Hans I. Kellerman; Sales Mgr.: B.L. Bunt
Labels: (Owned) Negram, Havoc, Pop-Eye; (represented) Atlantic (USA), Blue Thumb (USA), Chess (USA), Dot (USA), Elektra (USA), Hallmark (UK), Hispavox (Spain), Mickidisc (France), Nonesuch (USA), Paramount (USA), Pickwick (USA), Reprise (USA), SSS Int'l (USA), Saga (UK), Stanyan (USA), Sun (USA), Warner Bros. (USA).
Nevofoon, see Bosheck.
Nigram, see Fa van den Brink en De Ruiter.
Obelisk, see Evan Durlacher
Octopus, Torenlaan 46, Blicicum. Mng. Dir.: Joop Oonk, Ass't. Mng. & Promo. Dir.: Crijn Toringa.
Odeon, see Bovema-EMI
L'Oiseau Lyre, see Decca
Ojee, see Telgram
O La La, see Dureco
Omega Int'l, see Dureco.
Onyx, see Bosheck.
P.R.P., see Showunie
Park, see Basart.
Parrot, see Decca.
Pastor, Bartelonijsstr. 42, Haarlem. Tel. (023) 31-08-65. Mng. Dir.: W. Pastoor
Labels: (Represented) Alfrah, Atlas, Bahiaphone,

NETHERLANDS

Boussiphone, CEDDI, Casadisques, Casaphone, Chandor, Dounia, Duniaphone, El Feth, Fran, Karim, Khalidphone, Koutoubiaphone, Lyra, Moussouphone, Nabiaphone, Oasis, Olympic, Oriaphone, Pariphone, Sono Cairo, Turkofon, Voice of Stars, Voix du Bonheur, Voix du Globe, Voix du Noghreb.

Pegasus, Leidsestr. 25, Amsterdam, Tel: (020) 23-11-38, 23-13-94. Mng. Dir.: Wessel Hartog.

Labels: (Represented) China, Dihavina, Plane, Topic.

Philips, see Phonogram.

Phonogram BV, Drenthestr. 11, Amsterdam-Buitenveldert. Tel: (020) 44-08-88. Telex: 12038. Mng. Dirs: Jack Haslinghuis, Reinhard Klaassen; Ass't Mgr.: Leo Boudewijns.

Labels: (Owned) Philips, Fontana, Mercury, Vertigo, (represented) Argo (UK), Chapter One (UK), Charisma (UK), DJM (UK), Decca (UK), Deesse (France), Deram (UK), Family Prod'ns (USA), Flying Dutchman (USA), London (UK), MAM (UK), Penny Farthing (UK), Shelter (USA), Stereo Dimension (USA), Threshold (UK), UK (UK), Uni (USA), York (UK).

Phonogram Int'l BV, PO Box 23, Gerrit van der Veenlaan 4, Baarn, Tel: (02154) 99-11. Cable: PHONINT. Telex: 11164. Pres.: Piet R. Schellevis; Senior VP: Willem L. Zalsman; VPs: Joop H. Buinink, Jan C. van Houten; Pop A&R & Exploitation Mgr.: Jules W.J. Rotterdam; Pop A&R Mgr.: Wim F. Schipper; Classical Exploitation Mgr.: Ernst Th. van der Vossen; Tape Mgr.: Jan B. Jilderda; Direct Mktg. Mgr.: George H. Baenge; Admin. Mgr.: Wim Back; Packaging & Design Mgr.: F. Bernard Nusselder; Adv. Mgr.: Harry J. van Ramshorst; PR Mgr.: Bob Bouma.

Pink Elephant, see Dureco.

Polydor Nederland BV, Piet Heinplein 6, The Hague, Tel: (070) 65-88-33. Gen. Mgr.: Fred Haayen; Prod. Mgr.: Nico van Biemen; Mktg. Mgr.: Ted De Klerk; Sales Mgr.: L. Theorens van Heyningen; Adv.: Wiebe Andringa; Press & PR: Jerry Voisin; Pop Comm'l & Label Mgr. (Bell, Blue Horizon, Cube, MGM, Stax, Verve): Harry Knipschild; Label Mgr. (Archiv, DGG, Supraphon): Jan Van Bart; Polydor Label Mgr.: Wim Vroeghe.

Labels: (Owned) Archiv, DGG, MGM, Polydor, Verve; (distributed) NAP, (represented) Bell (USA), Blue Horizon (UK), Cube (UK), Riverside (USA), Stax (USA), Supraphon (Germany).

Polygram BV, PO Box 23, Gerrit van der Veenlaan 4, Baarn, Tel: (02154) 99-11. Telex: 11164. Pres.: Coen Solleveled; Exec. VPs: Johannes van der Velden, Kurt Kinkele, Dick van Amstel. (Management & holding company owned by NV Philips' Gloeilampenfabrieken—Netherlands, & Siemens AG—Germany. Polygram controls Phonogram Int'l BV—Netherlands, Polydor Int'l GmbH—Germany, & other activities which were carried on by the former group Deutsche Grammophon/Philips' Phonographische Industrie).

Pop-Eye, see Negram.

Pop Sound, see Evan Durlacher.

Purple Eye, see Basart.

Red Bullet Prod'ns/Nederland NV, PO Box 231, Alexanderlaan 2, Hilversum, Tel: (02150) 5-78-41.

Gen. Mgr.: Willem van Kooten.

Rex, see Decca.

Riviera, see Barclay.

Rutogram, Van Ostadestr. 284, The Hague, Tel: (070) 33-76-90, 29-34-87.

Labels: (Owned) Blossom, Iris, Mira, Narcis, Tulip.

Showunie Recs., PO Box 2100, Amsterdam, Tel: (02968) 46-82. Telex: 13442. Mng. Dir.: Peter Rensen; A&R: Peter King, Peter Rensen; Press, Pub. & Promo.: Emanuel Damsteeg.

Labels: (Owned) IFO, PRP, Showunie.

Silva, see Hosat.

Somerset, see Miller Int'l.

Sonic, see Miller Int'l.

Studio 33, see Intermedia.

T W R, see Ariola-Eurodisc.

Target, see Boshack.

Te Deum, see Dureco.

Telgram, PO Box 70, Weert, Tel: (04950) 3-56-40.

Labels: (Owned) Killroy, Laudate, Ojee, Telstar, Uniek; (represented) Chart (USA), Ronnex (Belgium), Start (Belgium).

Int'l reps: Belgium (Discobell), Eire (Emerald), France (Carrera), Germany (Cornet), Switzerland (Turicaphon), UK (Decca).

Telstar, see Telgram.

Threshold, see Decca.

Studio 33, see Intermedia.

Tulip, see Rutogram.

Turmette, see Basart.

Uniek, see Telgram.

Va. van den Brink en De Ruiter, Vreeswijkstr. 61, The Hague, Tel: (070) 36-17-81.

Labels: (Owned) Decor, Nigram, Glorieklanken.

Note: Producers of premium rec'gs & rack jobbing rec'gs.

Veb, see Ariola-Eurodisc.

Veronica, see Evan Durlacher.

Vertigo, see Phonogram.

Verve, see Polydor.

Vogue (Nederland) NV, Spaarne 55, Haarlem, Tel: (023) 32-00-55. Gen. Mgr.: J. LeRuth; Sales Mgr.: Hank Coops.

Labels: (Owned) Vogue, Loisirs, Mode, Mondo Music; (represented) Collector Series (UK), Dawn (UK), Duke/Peacock (USA), GNP Crescendo (USA), Golden Guinea (UK), Golden Hour (UK), Marble Arch (UK), Motors (France), Numero Uno (Italy), Orfeu (Portugal), Pye (UK), Roker / Canyon (USA), Roulette (USA), Somethin Else (France).

Whamm, see Basart.

Label credits: Alvorada, Barclay, Omega.

Dirty River Prod'ns, Singel 512, Amsterdam, Tel: (020) 25-20-05. Gen. Mgr.: Ferry Wienneke.

Goldway Prod'ns, De Wittenkade 118, Amsterdam 1014, Tel: (020) 18-71-38. Mgr.: Johan C. Keijser.

John Mill Prod'ns, PO Box 455, Amsterdam, Tel: (01736) 32-55.

B. Munnikendam's Groothandel NV, Munich Recs., Krommelwaal 18-19, Amsterdam, Tel: (020) 24-89-94, 6-33-50. Pres.: J.C. Zomer; Gen. Mgr.: A. Pulin-Lamme; A&R: R.B. Pulin; Sales Mgr.: H.P.B. Happel.

Label credit: BLM.

Red Bullet Prod'ns/Nederland NV, PO Box 231, Alexanderlaan 2, Hilversum, Tel: (02150) 5-78-41. Gen. Mgr.: Willem van Kooten.

Label credits: Dureco, NAP, Philips, Polydor.

Ring Prod'ns (NV), PO Box 601, Hazenstr. 83, Hilversum, Tel: (02150) 4-10-84.

● music publishers

Aberbach, see Basart—Belinda.

Abri Music, see Veronica.

Action BV, see Anagon.

Actueel NV (Eds.), Baan 17, Haarlem, Tel: (023) 31-77-73.

Affiliate: Blow Music.

Int'l firms represented: Altus (Germany), Capriole (Germany), Ho-Bel (Belgium), Literatooon (Germany), Montana (Germany), Wiener Boheme (Germany).

Akela Music, see Universal Songs.

Alsbach & Doyer, see Basart.

Altona, see Basart.

Altus Int'l, Frederic van Eedenplein, Heemstede, Tel: (0232) 8-49-99.

Int'l rep.: Global Music (Germany).

Amelanie Music, see Basart—Intersong-Basart.

Anagon Music Publ'rs BV, Tulpenkade 1, Haarlem, Tel: (023) 31-79-40. Pres.: Gerry Oord; Gen. Mgr.: Peter Schoonhoven.

Affiliates: Action BV, Blue Tulip Music, Circle Music, Freetone Music BV, MCR Publ'g, Schaltone Music BV, Sunshower Music.

Int'l firms represented: Annakata (UK), Big Ben (UK), Big Sky (USA), Cents & Pence (USA), Dwarf (USA), Gale (UK), Garrett (USA), Gold Forever (USA), Good Time (USA), KPM (UK), Kinney (UK), MC (UK), Open Dor (USA), Prophet (USA), Sanah (UK), Saturday (USA), Stonebridge (USA), Sunhant (UK), Tallyrand (UK, USA), Walrus (UK), Warlock (UK), Larry Weiss (USA).

Int'l rep.: Worldwide (EMI).

April Music Holland NV, Kruisstr. 8-10, Haarlem, Tel: (tel: (023) 32-05-25. Telex: 41051. Gen. Mgr.: John J. Vis; Exec. Ass't: Bas Mul.

Affiliates: Carnaby Music, Jolio Music, Lotus Publ'ns, Ed. Malando, New Music Holland.

Int'l firms represented: April/Blackwood (worldwide), CBS Int'l (USA), Petra (USA), Tuna Fish (USA).

Int'l rep.: Worldwide (April/Blackwood).

Arena, see Basart.

Ars Nova (Muziekuitgeverij), Oostsingel 92, Goes, Tel: (01100) 58-16.

● independent record producers

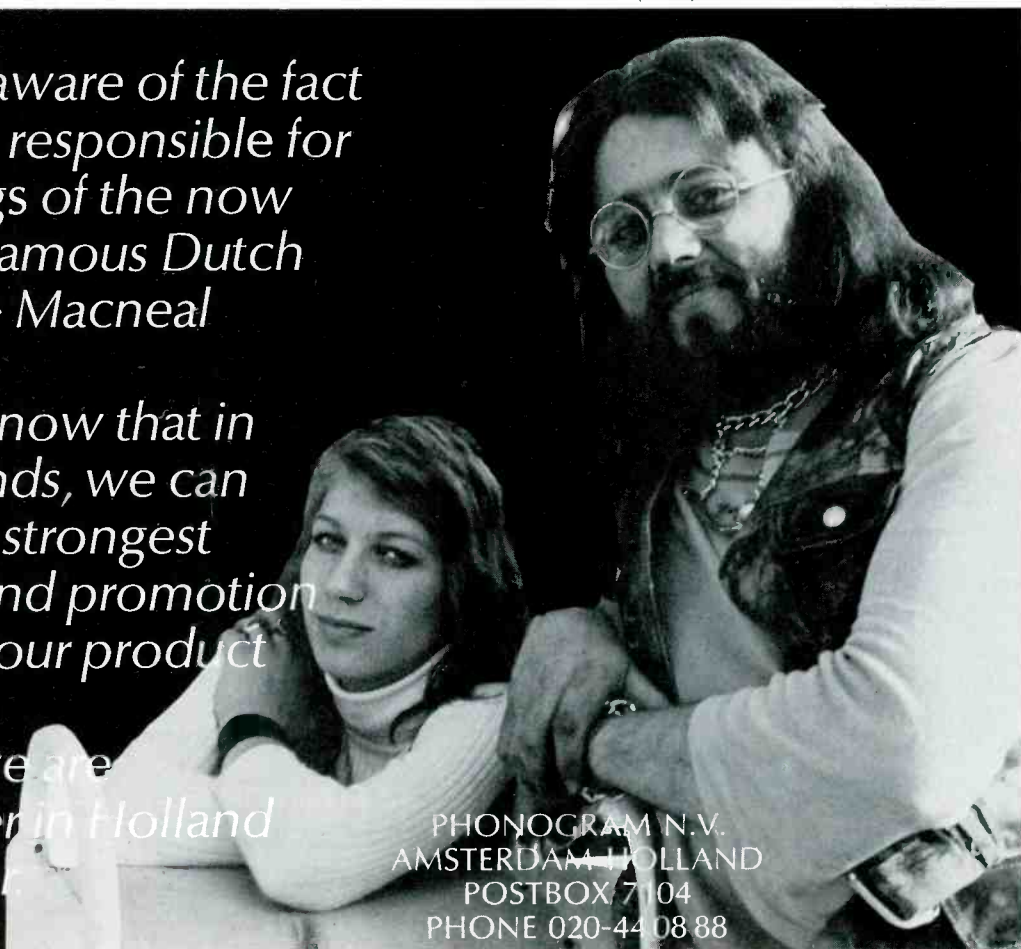
Black Snake Prod'ns, Schaeapmanlaan 22, Bloemendaal 1542, Tel: (023) 37-65-83. Pres.: Eric Mossel.

Dennis Music, PO Box 53, Zandvoort, Weg 57-a, Aerdenhout, Tel: (023) 24-08-50. Owner: Wim Bosheck; Prod'rs: Wim Bosheck, Roger Tokarz.

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Artemis (NV Muziekuitgeverij), Singel 170-172, Amsterdam C. Tel: (020) 22-67-4B. Pres.: Heinz T. Voigt; Gen. Mgr.: A. Smit.
Int'l firms represented: Baron, Blue Gum, Bob-Cor, Bregman Vocco & Conn, Buddah, Carlin, Char-Liz, Cried, Dynatone, Five West, Golo, Grass Roots, Hazy, Leon Henry, Hill & Range Songs, Hinky Dinky, Hudson Bay, Jadar, Julio-Brian, Kaleidoscope, Kama Rippa, Kama Sutra, Kaskat, E.B. Marks, Montagu, Omnipotent, Norrie Paramor, Pickwick Int'l, Pocket Full of Tunes, RSO, Razzle Dazzle, Redwal, Ricochet, Ryan, Schrefrin-Zager, Tan Soul, Ten East, Third Story, Time, Tito, Trio, Triple Three, Twentieth Century, Xanadu Xongs, Roy Wood.
Int'l rep.: USA (Jules Kurz).
 BVP-Music, PO Box 181, Hilversum. Tel: (02150) 1-59-53. Gen. Mgr.: Benny Vreden.
 Annie Bank, Anna Vondelstr. 13, Amsterdam 1013. Tel: (020) 38-54-83. Pres. & Gen. Mgr.: Annie Bank.
Affiliates: W. Bergmans, Herman Zengerink.
Int'l rep.: UK (J. & W. Chester).
 Basart NV (Les Eds. Int'l'es), PO Box 330, Oud Bussum, Flevolaan 41, Naarden. Tel: (02159) 4-62-66. Cable: EDITORAS. Pres.: A. J. G. Strengtholt; Mng. Dirs.: H. Ch. Gomperts, Guus Jansen Jr.
Affiliates: Arena, Belwin-Mills NV, Campbell-Connelly, Gaba Music, Goodman Music NV, Leeds Muziek Holland NV, Rondor NV, A. Schroeder Holland, Sikorski-Basart.
Affiliated groups: Alsbach & Doyer; Altona NV (Eds.)—Bron Assoc'd Publ'g, Palace Music Holland (NV Muziekuitgeverij), Uitgeverij Climax NV, United Artists Music (Nederland) NV; Belinda—Aberbach, Hill & Range, Mix, Molen, Progressive, Sunrise, Victoria; De Eerste Muziekcentrale; Intersong-Basart BV—Amelanie Music, Carlin, Fox Fanfare, Kama Rippa, Kama Sutra, Kaskat, Pocket Full of Tunes, Ryan Music, Trio Music, Twentieth Century.
 Belwin-Mills NV, see Basart.
 Benelux Music, see Tierloff.
 W. Bergmans, see Annie Bank.
 Big Shot Music, see PRP Int'l Music.
 Binah Music, see Veronica.
 Blow Music, see Actueel.
 Blue City Music, see Veronica.
 Blue Tulip Music, see Anagon.
 Bospel Music NV, Pampuslaan 45, Weesp. Tel: (02940) 1-00-00, 1-53-21. Dirs.: Eddy Palmans, Janine Bosmans.
Int'l branch: Belgium.
Affiliates: Doraflo Music NV, Ed. Gerard Tournier NV.
Int'l firms represented: Bens (Belgium), Christabel Music (UK), Doraflo Music (USA), Fonor Music (Belgium), Grande Avenue (France), Ed. Gerard Tournier (France), Trousdale (USA).
 Boy Scout Music, see Veronica.
 Broekmans & Van Poppel, Van Baerlestr. 92-94, Amsterdam. Tel: (020) 72-80-84, 79-65-75. Pres.: G. Ganzinotti.
Int'l firms represented: Chester (UK), Forsyth Bros. (UK), Israeli Music (Israel), Kultura (Hungary), Russian

State Music (USSR).
Int'l reps.: UK (Kalmus, Universal), USA (Peters).
 Bron Assoc'd Publ'g, see Basart—Altona.
 Campbell-Connelly, see Basart.
 Carlin, see Basart—Intersong-Basart.
 Carnaby Music, see April.
 Chappell & Co. Holland NV, Singel 170-172, Amsterdam. Tel: (020) 6-47-90, 22-95-39. Gen. Mgr.: Jan De Winter.
Home office: England, USA.
 Circle Music, see Anagon.
 Creighton Musicology-Musica Antiqua, Lassuslaan 45, Bilthoven. Tel: (030) 78-37-14. Cable: MUSICANT.
 Dayglow (Muziekuitgeverij) NV, PO Box 231, Alexanderlaan 2, Hilversum. Tel: (02150) 5-78-41. Gen. Mgr.: Willem van Kooten.
Affiliates: Harlekijn Music, Osfra Music, Snamyook Music, Tripper Music.
Int'l firms represented: Blue Mountain, Creole, Island, RSO (all UK).
 De Eerste Muziekcentrale, see Basart.
 De Harp Muziekfonds, Cromme Camp 2, Amsterdam-Osdorp 18. Tel: (020) 19-82-91. Pres.: J.M. Pijlman.
 Dennis Music, PO Box 53, Zandvoort Weg 57-a, Aerdenhout. Tel: (023) 24-08-50. Owner: Wim W.E. Bosheck.
Int'l firms represented: Azahar (Spain), Eureco (Belgium), Ring (Germany), Selected Sound (Germany), Storzando (France), Top 2000 (France).
Int'l rep.: France (Storzando), Spain (Azahar).
 Doraflo Music NV, see Bospel.
 Dreissen-Basart NV, see Tierloff.
 Dutch Rec'r Centre Ltd., Oudegracht 305, Utrecht. Tel: (030) 31-20-51.
 Fox Fanfare, see Basart—Intersong-Basart.
 Fretone Music BV, see Anagon.
 Gabe Music, see Basart.
 Goodman Music NV, see Basart.
 Harlekijn Music, see Dayglow.
 Harmonia Uitgave, Roeliefsweg 23, Hilversum. Tel: (02150) 1-43-18.
 Hees, Choorstr. 1-7, Delft. Tel: (015) 12-41-83.
 Hill & Range, see Basart—Belinda.
 Holland Music NV (Zuid Amerikaanse Muziekuitgeverij NV), Singel 500, Amsterdam 1001. Tel: (020) 23-11-63. Dirs.: Han Dunk, Elbert van Zoeren.
Int'l firm represented: Peer-Southern (worldwide).
 I F O Music, see PRP Int'l Music.
 Intermusic BV (BUMA), Fred van Eedenlaan 24, Hilversum. Tel: (02150) 4-41-40. Mng. Dir.: Ceas van Zijtveid.
Int'l branches: Belgium, England, Germany.
Affiliates: Morgan Music Benelux, R&R Music (both BUMA).
Int'l firms represented: Ian Anderson, Bluebeard, Butterfly, Chrys-A-Lee, Chrysalis, In-Music, Mr. Sam, Morgan, Titanic (all UK).
 Intersong Int'l Music Publ'g NV, Singel 170/172, Amsterdam C. Tel: (020) 22-67-48. Cable: MUZARTEM. Chief Execs.: J.W. Zaagsma, Ton Smits, Walter Lichte, Petra Gehrmann, W.L. Zalfman. (See Basart).
Int'l branches: Argentina (Korn-Intersong), Australia (Intersong), Austria (Aberbach, Intersong), Belgium (Belinda, Primavera), Brazil (Intersong), Canada (Belinda/Intersong), Denmark (Intersong), France (Intersong Continental, Pigalle & Tutti), Germany (Aberbach), Greece (Intersong Hellas), Italy (Esedra/Alfieri), Japan (Intersong), Mexico (Intersong), Singapore (Intersong Far East), South Africa (Intersong), Spain (Canciones del Mundo, Fontana), Sweden (Intersong), Switzerland (Aberbach, Arena), UK (Intersong), USA (Intersong/Belinda).
Affiliate: Intersong/Basart NV.
 Intersong/Basart NV, see Intersong Int'l & Basart.
 Michael Jary Prod'n, see Nagel.
 Jolio Music, see April.
 Kama Rippa, see Basart—Intersong-Basart.
 Kama Sutra, see Basart—Intersong-Basart.
 Kaskat, see Basart—Intersong-Basart.
 Peter King Music, see PRP Int'l Music.
 Klavarskribo, Benedenrijweg 355, Silkkerveer. Tel: (01804) 1-23-39. Pres.: C. Pot; Gen. Mgr.: C. Kooymaan.
Int'l rep.: UK (Klavarskribo Institute).
 Krips Muziek, Thorbeckelaan 71, The Hague. Tel: (070) 68-96-55. Pres.: P.H. de Slechte.
Affiliate: J.J. Lispet, Musico, XYZ.
Int'l firms represented: Apollo (Germany), Holzschuh (Germany), Le Mediator (France), Preissler (Germany), Ragotsky (Germany), Wild (Switzerland).
 Ladyvon Music, De Wittenkade 118, Amsterdam 1014. Tel: (020) 18-71-38. Mng. Dir.: Johan C. Keijser.
Affiliate: Weekend Music Int'l.
 Leeds Muziek Holland NV, see Basart.
 W. F. Lichtenauer, Kruisplein 44, Rotterdam. Tel: (010) 11-82-53.
 J. J. Lispet, PO Box 56, Hilversum. See Krips.
 Lotus Publ'ns, see April.
 M C R Publ'g, see Anagon.
 Malando (Ed.), see April.
 Mata Hari Music, see Universal Songs.
 Melodia Muziekuitgaven, Amstel 52, Amsterdam C. Tel: (020) 23-88-00, 35-26-14. Pres.: Cor Smit Jr.; Sales Mgr.: Wim Eweg.
 Mix, see Basart—Belinda.
 Ivan Mogull Music Assocs., see Universal Songs.
 Molen, see Basart—Belinda.
 Molenaar's Muziekcentrale NV, Zuidende 18, Wormerveer. Tel: (02980) 8-68-59, 8-20-13, 8-22-67. Pres.: J. Molenaar; Gen. Mgr.: B. Molenaar.
Int'l firms represented: Martin (France), Rubank (USA), Volkwein (USA).
Int'l reps.: Denmark (Hansen), France (Martin), Japan (Zanon), Luxembourg (Pierre Wagner), Norway (Tonika), Switzerland (Ruh), UK (Wright & Round), USA (Henri Elkan).
 Morgan Music Benelux, see Intermusic.
 Musico, see Krips.
 Nagel, Singel 160-162, Amsterdam. Tel: (020) 6-46-64, 6-47-90.
Affiliate: Michael Jary Prod'n.

New Music Holland, see April.
 Osfra Music, see Dayglow.
 P R P Int'l Music Publ'g, PO Box 3524, Amsterdam. Tel: (02968) 46-82. Telex: 13442
Affiliates: Big Shot Music, IFO Music, Peter King Music, Peter Rensen Music, Showunie Music.
 Palaces Music Holland (NV Muziekuitgeverij), see Basart—Altona.
 Panda Prod'n-Int'l Music Co., Nic. Maesstr. 41, Amsterdam. Tel: (020) 73-10-95. Gen. Mgr.: Joop Portengen.
 Planet Music, see Veronica.
 Pocket Full of Tunes, see Basart—Intersong-Basart.
 Progressive, see Basart—Belinda.
 R & R Music, see Intermusic.
 Peter Rensen Music, see PRP Int'l Music.
 Ring Eds. (CV), PO Box 601, Hazenstr. 83, Hilversum. Tel: (02150) 4-10-84.
 Rondor NV, see Basart.
 Ryan Music, see Basart—Intersong-Basart.
 Schaltone Music BV, see Anagon.
 A. Schroeder Holland, see Basart.
 Showunie Music, see PRP Int'l Music.
 Sikorski-Basart, see Basart.
 Snamyook Music, see Dayglow.
 S. Spiero, Kerkrst. 19, 's-Hertogenbosch.
 Sunrise, see Basart—Belinda.
 Sunshower Music, see Anagon.
 Tee Set Music, see Veronica.
 Tierloff-Muziekcentrale, Markt 90-92, Roosendaal. Tel: (01650) 4-12-55. Pres.: A.W.H. Vergouwen; Gen. Mgr.: A. Hector.
Affiliates: Benelux Music, Dreissen-Basart NV.
Int'l firms represented: Andel (Belgium), Georg Bauer (Germany), Champel (France), Musica (Belgium), Emil Ruh (Switzerland).
Int'l reps.: Belgium (Gaspy), Norway (Tonika), Sweden (Tonika in Norway), Switzerland (Emil Ruh), USA (Elkan).
 Gerard Tournier NV (Ed.), see Bospel.
 Trio Music, see Basart—Intersong-Basart.
 Tripper Music, see Dayglow.
 Twentieth Century, see Basart—Intersong-Basart.
 Uitgeverij Climax NV, see Basart—Altona.
 Unisong Prod'ns, see Universal Songs.
 United Artists Music (Nederland), see Basart—Altona.
 Universal Songs Holland BV, Michelangelostr. 79, Amsterdam 9. Tel: (020) 79-70-47, 76-63-48. Mng. Dir.: Wim Landman; Copyright Mgr.: Bram Keizer.
Affiliates: Akela Music, Mata Hari Music, Unisong Prod'ns.
Int'l firms represented: Chinnichap/RAK, Feldman, Francis Day & Hunter, GH, Mervyn, Mews, Robbins, Sunbury, Tembo, Lawrence Wright (all USA); Francis-Day (France); The Big 3, Dunbar, Sunbury (all USA); RCA (worldwide).
 Van Leest (Muziekhandel) NV, Hermanus Boexstr. 12-14, Eindhoven. Tel: (040) 6-58-59.
 Van Rossum Utrecht, see Herman Zengerink.
 Van Teeseling Muziekuitgeverij, Bredestr. 13B, Nijmegen. Tel: (080) 77-04-50.
 Veronica Music Eds. CV, PO Box 218, Utrechtseweg 16, Hilversum. Tel: (02150) 5-10-45. Telex: 16498. Mng. Dir.: Charles Ritton.
Affiliates: Abri Music, Binah Music, Boy Scout Music, Witch Music.
Administered firms: Blue City Music, Planet Music, Tee Set Music.
 Victoria, see Basart—Belinda.
 Vogue Int'l, 55 Spaarne, Haarlem. Tel: (023) 32-00-55.
 Gen. Mgr.: J. LeRuth.
 Weekend Music Int'l, see Ladyvon.
 Witch Music, see Veronica.
 X.Y.Z., see Krips.
 Herman Zengerink (Muziekuitgeverij), Anna Vondelstr. 11, Amsterdam 1013. Tel: (020) 12-73-88. Pres. & Gen. Mgr.: Herman Zengerink.
Affiliate: Annie Bank, Van Rossum Utrecht.
Int'l firms represented: Carrara (Italy), Edelweiss (Belgium), Paulus (Switzerland).


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 C C G C (Foundation for Collective Gramophone Rec. Promo.), Oosteinde 23, Amsterdam. Tel: (020) 24-10-32.
 Country & Western Documentatiecentrum, PO Box 407, Eindhoven 4501. Tel: (040) 43-69-56.
 Foundation of Netherlands Musical Interests, Marius Bauerstr. 30, Amsterdam 17. Tel: (020) 15-68-22.
 International Society for Contemporary Music, Herengracht 45B, Amsterdam.
 N V G I (Nederlandse Vereniging voor Grammofoonplaten Importeurs & Fabrikanten), Dreneststr. 11, Amsterdam.
 Nederlandse Bond van Piano & Orgelhandelaren & Fabrikanten, Nieuwe Binnenweg 132, Rotterdam. Tel: (010) 36-17-29, 36-19-29.
 Nederlandse Vereniging van Grammofoonplatenhandelaren, Nieuwe Binnenweg 132, Rotterdam. Tel: (010) 36-17-29, 36-19-29. (Dutch Record Retailers Ass'n).
 Royal Netherlands Musicians' Society (Koninklijke Nederlandse Toonkunstenaars Vereniging), Vondelstr. 66, Amsterdam.
 Vereniging van Muziekinstrumentenhandelaren, Nieuwe Binnenweg 132, Rotterdam. Tel: (010) 36-17-29, 36-19-29.
 Vereniging voor Nederlandse Muziekgeschiedenis (Society for Dutch Musical History), Steenvoordalaan 94, Rijswijk ZH. Tel: (070) 98-24-96. Pres.: Prof. Dr. C. Maas; Gen. Mgr.: A. Serlie.
DESIGN & ARTWORK
 Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.

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- We jetted-up our promotional activities (and built-up a reputation for catchy publicity).
- We rejuvenated our marketing staff (which proved to be a guarantee for the successful handling of any label we represent).

This is how we got among the foremost contestants of the leading record sales organizations and managed to cover every aspect of the recording world . . .

CNR are representatives of the international labels:

Barclay and Rivièra (France), Telefunken (Germany), Buddah, Kama Sutra and Ovation (U.S.A.), Qualiton (Hungary), Melodia (Soviet Union) and Supraphon (Czechoslovakia).

Yours might be next in this successful line-up !

For full information:

CNR Records.

P.O. Box 420, Leyden, HOLLAND
Phone (01710) 4 42 44 *,
Telex 32686.

NEW ZEALAND

C B S-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Optrs. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselar; Sales Mgr.: George Bischoff.
 Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden. Tel: (02159) 4-27-60. Pres. & Gen. Mgr.: Evan Durlacher.
 Telgram, PO Box 70, Weert. Tel: (04950) 3-56-40.

DIRECT-MAIL SERVICE

Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.
 Misset-Fonorama NV, PO Box 26, Kon Wilhelminalaan 12, Amersfoort. Tel: (03490) 1-87-45. Pres.: P.M. Fock; Editorial Mgr.: Frits Versteeg; Sales Mgr.: Ben Vos.
 B. Munnikendam's Groothandel NV, Munich Recs., Krommewaal 18-19, Amsterdam. Tel: (020) 24-89-94, 6-33-50. Pres.: J.C. Zomer; Gen. Mgr.: A. Pulin-Lamme; Sales Mgr.: H.P.B. Happel.
 Showunie, PO Box 2100, Amsterdam. Tel: (02968) 46-82. Mng. Dir.: Peter Rensen; Press, Pub. & Promo.: Emanuel Damsteeg.

LICENSING ORGANIZATION, MUSIC

B U M A-Stemra (Dutch Copyright Office), Marius Bauerstr. 30, Amsterdam. Tel: (020) 15-68-22. Gen. Mgr.: G.P. Willemsen.

LICENSORS, TAPE & RECORD

Boshek Grammofoonplaten, PO Box 53, Zandvoortweg 57-a, Aerdenhout. Tel: (023) 24-08-50. Telex: 41585. Owner: Wim W.E. Boshek; Gen. Mgr.: H.R. Boshek v.d. Laan; Sales Mgr.: Peter J. van Epen.
 Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.
 C B S-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Optrs. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselar; Sales Mgr.: George Bischoff.
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PLATING & PROCESSING PLANTS

Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.
 C B S-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Optrs. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselar; Sales Mgr.: George Bischoff.

PRESSING PLANTS

Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.
 C B S-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Optrs. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselar; Sales Mgr.: George Bischoff.

PRINTERS & LITHOGRAPHERS

Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.
 C B S-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Optrs. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselar; Sales Mgr.: George Bischoff.
 Misset-Fonorama NV, PO Box 26, Kon Wilhelminalaan 12, Amersfoort. Tel: (03490) 1-87-45. Pres.: P.M. Fock; Editorial Mgr.: Frits Versteeg; Sales Mgr.: Ben Vos.
 Telgram, PO Box 70, Weert. Tel: (04950) 3-56-40.

PROMOTION & PUBLICITY

Black Snake Prod'ns, Schaepmanlaan 22, Bloemendaal 1542. Tel: (023) 37-65-83. Pres.: Eric Moass.
 Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.
 Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden. Tel: (02159) 4-27-60. Pres. & Gen. Mgr.: Evan Durlacher.
 Foundation Conamus, Marius Bauerstr. 30, Amsterdam. Tel: (020) 15-68-22. Mgr.: Henry Mildenberg.
 International Disc Jockey Org., see Showunie.
 Han Kuiper Music Prod'ns, Dr. J.R. Thorbeckelaan 146, Heemstede. Tel: (023) 28-59-57. Pres.: Wim Johan Kuiper.
 Branch: Amsterdam, Earste van der Helststr. 42. Tel: (020) 71-55-09.

Misset-Fonorama NV, PO Box 26, Kon Wilhelminalaan 12, Amersfoort. Tel: (03490) 1-87-45. Pres.: P.M. Fock; Editorial Mgr.: Frits Versteeg; Sales Mgr.: Ben Vos.
 B. Munnikendam's Groothandel NV, Munich Recs., Krommewaal 18-19, Amsterdam. Tel: (020) 24-89-94, 6-33-50. Pres.: J.C. Zomer; Gen. Mgr.: A. Pulin-Lamme; Sales Mgr.: H.P.B. Happel.
 National Promoting System, PO Box 1035, Leiden. Tel: (01710) 3-27-77, 6-03-07. Gen. Mgr.: F.R.C. van Duuren.
 Ring Co., PO Box 601, Hazenstr. 83, Hilversum. Tel: (02150) 4-10-84.
 Showunie, PO Box 2100, Amsterdam. Tel: (02968) 46-82. Mng. Dir.: Peter Rensen; Press, Pub. & Promo.: Emanuel Damsteeg.
 Affiliated company: International Disc Jockey Org.
 Fred van Duuren Holland Mgmts., Richard Hollstr. 75, Leiden. Tel: (01710) 3-27-77, 6-03-07. Gen. Mgr.: F.R.C. van Duuren.

RECORDING STUDIOS

Audio-Visual Prod'ns Studio, see Evan Durlacher.
 Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.
 B. Munnikendam's Groothandel NV, Munich Recs., Krommewaal 18-19, Amsterdam. Tel: (020) 24-89-94, 6-33-50. Pres.: J.C. Zomer; Gen. Mgr.: A. Pulin-Lamme; Sales Mgr.: H.P.B. Happel.
 Phonogram Studios (1953), Honingstr. 14A, Hilversum. Tel: (02150) 1-99-56, 1-15-96. Studio Mgr.: Rha. van Lieshout; Chief Eng.: Albert Kos.
 Studio Soundpush CMS (1966), Huizerweg 13, Blaricum. Tel: (02153) 60-50,66-38. Owner & Studio Mgr.: Frans Mijts; Chief Eng.: Jan Audier.
 Studio Stereo Sound Int'l., Nieuwe Binnenweg 370, Rotterdam.
 Telgram, PO Box 70, Weert. Tel: (04950) 3-56-40.

van den Berg.
 Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden. Tel: (02159) 4-27-60. Pres. & Gen. Mgr.: Evan Durlacher.
 B. Munnikendam's Groothandel NV, Munich Recs., Krommewaal 18-19, Amsterdam. Tel: (020) 24-89-94, 6-33-50. Pres.: J.C. Zomer; Gen. Mgr.: A. Pulin-Lamme; Sales Mgr.: H.P.B. Happel.
 Phonogram Studios (1953), Honingstr. 14A, Hilversum. Tel: (02150) 1-99-56, 1-15-96. Studio Mgr.: Rha. van Lieshout; Chief Eng.: Albert Kos.
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 Studio Stereo Sound Int'l., Nieuwe Binnenweg 370, Rotterdam.
 Telgram, PO Box 70, Weert. Tel: (04950) 3-56-40.

SHIPPING SERVICES

Boshek Grammofoonplaten, PO Box 53, Zandvoortweg 57-a, Aerdenhout. Tel: (023) 24-08-50. Telex: 41585. Owner: Wim W.E. Boshek; Gen. Mgr.: H.R. Boshek v.d. Laan; Sales Mgr.: Peter J. van Epen.
 C B S-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Optrs. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselar; Sales Mgr.: George Bischoff.
 B. Munnikendam's Groothandel NV, Munich Recs., Krommewaal 18-19, Amsterdam. Tel: (020) 24-89-94, 6-33-50. Pres.: J.C. Zomer; Gen. Mgr.: A. Pulin-Lamme; Sales Mgr.: H.P.B. Happel.

TAPE CUSTOM DUPLICATOR

Eriksound (Nederland) NV, Singel 63, Amsterdam. Tel: (020) 6-24-96. Pres. & Gen. Mgr.: E. Schoenland; Sales Mgr.: V. v. Rees.

TAPE DUPLICATOR / MARKETER

Eriksound (Nederland) NV, Singel 63, Amsterdam. Tel: (020) 6-24-96. Pres. & Gen. Mgr.: E. Schoenland; Sales Mgr.: V. v. Rees.

● supplies

JACKETS

Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.
 C B S-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Optrs. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselar; Sales Mgr.: George Bischoff.

LABELS

Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.
 C B S-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Optrs. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselar; Sales Mgr.: George Bischoff.

RECORDING STUDIO EQUIPMENT

Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden. Tel: (02159) 4-27-60. Pres. & Gen. Mgr.: Evan Durlacher.
 Chief product: Control desks for special purposes.

SLEEVES

Bovema-EMI (BV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Deputy Mng. Dir.: B.J. van den Berg.
 C B S-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Optrs. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselar; Sales Mgr.: George Bischoff.

TAPE, BLANK LOADED

Eriksound (Nederland) NV, Singel 63, Amsterdam. Tel: (020) 6-24-96. Pres. & Gen. Mgr.: E. Schoenland; Sales Mgr.: V. v. Rees.
 Configuration: Cartridge 8-tr.
 Brand name: Eriksound.

● manufacturers of record & tape dealer accessories & supplies

C B S-Artone NV, Kruisstr. 8-10, Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Optrs. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Paul Tesselar; Sales Mgr.: George Bischoff.
 Product: Catalog servs.
 Eriksound (Nederland) NV, Singel 63, Amsterdam. Tel: (020) 6-24-96. Pres. & Gen. Mgr.: E. Schoenland; Sales Mgr.: V. v. Rees.
 Product: Display racks—tape; head cleaners & demagnetizers.
 Misset-Fonorama NV, PO Box 26, Kon Wilhelminalaan 12, Amersfoort. Tel: (Q3490) 1-87-45. Pres.: P.M. Fock; Editorial Mgr.: Frits Versteeg; Sales Mgr.: Ben Vos.
 Product: Catalog servs.—rec. & tape.
 Polyord Nederland BV, Piet Heiplen 6, The Hague. Tel: (070) 65-88-33. Mng. Dir.: Fred Haayen; Mktg. Mgr.: Ted De Klerk; Sales Mgr.: Hoorens van Heyningen; Prod. Mgr.: Nico van Biemen.
 Product: Carrying & storage cases, cleaners cloths & brushes, display racks, 45 RPM adaptors.

Population: 2,892,847.

Rate of exchange: \$1 (US) = 0.85 NZ dollars.

Per capita income: \$2,139.

Holidays: January 1 (New Year), April 25 (Anzac Day), June 5 (Queen's Birthday), October 30 (Labor Day), December 25, 26.

RECORDS:

Records sold domestically: LPs 1971—1,899,836 units, \$11,186,096; 1970—2,394,940 units, \$14,101,886. Singles 1971—1,412,895 units, \$8,319,408; 1970—1,742,108 units, \$10,257,880.

Records manufactured for domestic & export sale: LPs 1971—1,978,996 units, \$11,636,496; 1970—2,527,992 units, \$11,216,193. Singles 1971—1,471,763 units, \$1,997,182; 1970—1,850,983 units, \$2,839,408.

Records imported from USA (retail value): 1971—39,579 units, \$23,304; 1970—50,559 units, \$28,970.

Records imported from countries other than USA (retail value): 1971—2,374 units, \$3,221; 1970—2,684 units, \$4,117.

Records exported to USA (retail value): 1971—3,123 units, \$4,237; 1970—2,684 units, \$3,489.

Records exported to countries other than USA: 1971 (retail value)—27,924 units, \$164,421; 1970 (factory value)—23,270 units, \$87,495.

Average retail price per record: LPs—\$5.88; EPs—\$1.77; singles—\$1.35.

Stereo sales: 100% of total.

Record club sales: 18% of total.

Discounting: Rare.

Type of distribution: Manufacturer-to-wholesaler-to-retailer predominates but manufacturer-to-retailer does occur in isolated cases. It has become the practice for companies to set up displays in retail stores and supply custom built display racks.

Type of promotion: Principal promotion efforts are aimed through radio stations, some of which have been reprogrammed to broadcast only music. A number of sponsored commercial programs enjoy little interference from government-owned stations. Station leases to private companies and the establishment of private transmitters are well advanced between private promoters and the Broadcasting Licensing Authority. Some companies are sponsoring TV ads.

Juke boxes: 450

TAPE

Market: It is estimated that there are about 50,000 cassette players in use. Cassette sales are showing about 15% rise in sales annually.

IMPORT / EXPORT REGULATIONS:

All records sold in New Zealand irrespective of country of origin bear sales tax. This is levied at 20% of the wholesale (distributor) value. Records, magnetic recordings of sound or other phenomena, matrices for the production of records, prepared record blanks, film for mechanical sound recording prepared tapes, wires, strips & like articles of a kind commonly used for magnetic recording, blank tape & recorded discs are all subject to import licensing. Master recordings & master tapes may be imported free of license on declaration that they are part of manufacturing process. Records are included in the New Zealand-Australian Free Trade Agreement. Import duty is based on current domestic value. No duty is incurred under the British Preferential Tariff; a duty of 20% is applied to imports from countries entitled to MFN (Most Favored Nation) treatment while imports from other sources incur 30% duty.
 John P. Monaghan

● record manufacturers / distributors / importers

A I R, see Allied Int'l.
 Academy of Dancing, see Salem.
 Action, PO Box 2144, Christchurch. Tel: 41-212. Cable: HITSOUND. Mng. & Int'l Dir.: Paul M. Marks; Import/Export: Gavin Millard; Promo.: A. Brittenden.
 Labels: (Owned) Action, Fusion, Mecca, (distributed) Kiwi; (represented) Audio Fidelity.
 Allied Int'l Recs. Ltd. (div. of Pye Group of Cos.), PO Box 3043, Nimu Bldg., O'Connell St., Auckland 1. Tel: 30-899. Cable: GROOVE. Mgr.: Tim Murdoch; A&R: Fred Noad; Regional Mgr.: Colin Missettine.
 Labels: (Owned) Pye; (distributed) AIR, Impact, Janus, RCA; (represented) Brunswick (USA), Camden (USA), Decca (USA), Goldengrooves (UK), Gregar (USA), MCA (USA), Marble Arch (UK), Kapp (USA), Pye (UK), Shamley (USA), Uni (USA), (SEE ADVERTISEMENT)

Archiv, see Polygram.

Argo, see Delta Trading.

Armar, see Festival.

Canaan, see Sacred.

D G G, see Polygram.

Delta Trading Co., PO Box 6022, Wellington. Tel: 544-717.

Cable: PICKUP. Contact: P. Gorter.
 Labels: (Distributed) Archive, Argo, DGG-Deutsche Grammofoon, Heliodor, Jupiter, Supraphon, Tetragrammaton.

Down Under, see Polygram.

E M I (NZ) Ltd., PO Box 296, 162-172 Wakefield St., Wellington C1. Tel: 553-749. Cable: GRAMOPHONE.

Mgr.: A.J. Wynnes; Sales: Graham B. Feasey; Prod. Mgr.: C. Calcutt.

Labels: (Owned) HMV; (represented) ABC, Ace of Clubs, Ace of Diamonds, Amadeo, Amos, Angel, Apple,

THAT'S HOW WE WORKED WITH DEBBIE



First time we met Debbie was July 1971.

She just walked in to sing some of her own songs.

In August 1971 Debbie signed a solo-artist contract with Ariola-Benelux.

September that same year she recorded her first Ariola-LP in the Olympic Studios in London.

The Ariola press and publicity dept. set up a huge campaign to tie in with the LP release, early 1972.

The reactions both from press and dj's, were excellent. A new Dutch star was born: DEBBIE.

On April 7th, 1972 the nineteen year old girl debuted on Dutch TV with her first single "Everybody Join Hands" and within one month she did three tv-appearances.

The single got strong airplay and DEBBIE scored her first big hit.

The record reached a no. 5 position in the Dutch charts and was also released in Belgium, Germany, Austria, Switzerland, France, Spain and New Zealand.

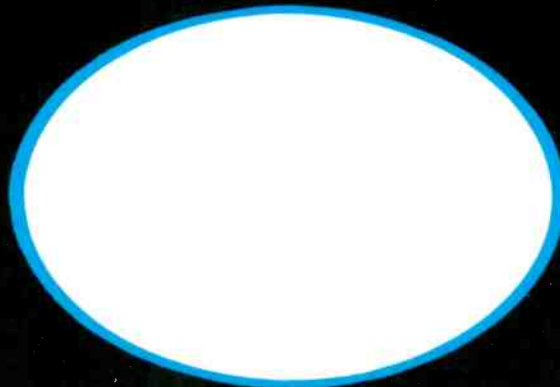
In Belgium and Germany the single reached the charts and DEBBIE was invited to present it in both countries on television.

In France she even appeared in several tv-shows.

It took ARICLA-BENELUX one year to change DEBBIE from an unknown singer into an international artist.

THAT'S THE WAY WE LIKE TO WORK!

YOUR ARTIST IS WELCOME



Ariola-Benelux is representing the following labels:

Ariola / Eurodisc / A&M Records / Ode Records / Sussex / Avco Embassy /
Island Records / Bronze / Blue Mountain / Bumble / Pr sident / Trojan



Ariola-Eurodisc Benelux B.V. — Baan 15 — Haarlem — Holland
Telph: 023-31 92 90 Telex 41385

Asylum, Atco, Atlantic, Bang, Beacon, Beltona, Bluesway, Blue Thumb, Bovema, Buena Vista, Cadet, Capitol, Chapter One, Checker, Chess, Columbia (UK), Command, Cotillion, Decca (UK), Deram, Disneyland, Dunhill, Eclipse, Electrola, Elektra, Ember, Emerald, Encore, Euphoria, Fame, Gordy, Green Purple, Greenwich Gramophone Co., Harvest, Hi, Imperial (Netherlands), Impulse, Josie, Joys, Laurie, Loma, London, MAM, Mainstream, Major Minor, Melodija, Motown, Music Box, Nashville, Neighborhood, Odeon, Okeh, Our, Pacemaker, Parlophone, Parrot, Pathe-Marconi, Pompeii, President, Probe, Purple, RAK, Regal, Regal-Starline, Regal-Zonophone, Reprise, Rex, San Francisco, Sansu, Sire, Soul, Sovereign, Starday, Stateside, T. Rex, Talisman, Tamla, Tangerine, Threshold, Toshiba, Tower, Transatlantic, Tumbleweed, Vault, Vocalion, Warner Bros., Waverley, Westminster, Windfall.

Festival Recs. (NZ) Ltd., PO Box 1170, Carlton Gore Rd., Auckland. Tel: 33-885. Gen. Mgr.: R. Porter.
Labels: (Owned) Armar, Festival, Odessa; (distributed) Ode: (represented) A&M, ATA, Abnak, Ad-Rhythm, Avco Embassy, B&C, Barclay, Carnaby, Clarion, Commonwealth United, Crewe, DJM, Double Shot, Emerald, Eurovox, Festival Int'l, GNP Crescendo/Accent, GRT, Hispavox, Infinity, Interfusion, International Artists, Invictus, Island, King (Japan), Lantern, Laurie, Liberty/UA group, Metromedia, Monument, Negram-Delta, Page One, Paramount/Dot, Paula, Project 3, Ranwood, Riviera, Royal American, Scepter, Shelby Singleton group, Spark, Spin, Steady, Stereo Dimension group, Sun, Sunset, Tangerine, Target, Tarantula, Tonsil, 20th Century-Fox, Viva, Vogue, Wallis Original, White Whale.

Fontana, see Polygram.
 Fusion, see Action.
 Gem, 12-14 Kitchener St., Auckland. (Importer/Exporter).
 H M V, see EMI.
 Hallmark, see Houghton Hughes.
 Heliodor, see Polygram.
 Houghton Hughes Ltd., PO Box 1728, Christchurch. Tel: 30-187. Cable: MASTERDISC. Mng. Dir.: H. Hughes; Sales Mgr.: Miss P. Albrett.
Labels: (Owned) Hallmark, Maestro, Master, National Dance, Sambo, York; (distributed) Word, Zodiac; (represented) Cambrian (UK), Pickwick Int'l (UK), Sportsdisc (UK), W&G (Australia), York (UK).

Impact, see Allied Int'l.
 Janus, see Allied Int'l.
 Joe Brown, see Polygram.
 Jupiter, see Delta Trading.
 Kiwi Recs., PO Box 6002, Te Aro, Wellington. Tel: 58-849. (Distributed by Action).
Labels: (Owned) Kiwi; (represented) Bach Rec'g (UK), Folkways (USA), Hibiscus, MK (USSR), Pathe-Marconi (France).

Light, see Sacred.
 M G M, see Polygram.
 Maestro, see Houghton Hughes.
 Manufacturers Dist., PO Box 1488, 77 Ferry Rd. Christchurch. Tel: 65-244. Cable: MANDISCO.
Branches: Auckland, PO Box 8753. Tel: 12-123—Wellington, PO Box 3517. Tel: 57-250.
Labels: (represented) Blue Note, CBS, Crown, Diplomat, ERW, Ember, Fontana, Kapp, King, Kingsway, Mercury, Octagon, Peak, Peter Pan, Philips, Polydor, Riverside, Robbins, Spin-O-Rama, Word.

Mark see Record Dist'g.
 Master, see Houghton Hughes.
 Mecca, see Action.
 Mercury, see Polygram.
 Minex, see Record Dist'g.
 Music for Leisure, see Polygram.
 Myrrh, see Sacred.
 National Dance, see Houghton Hughes.
 Ode Rec. Co. Ltd., PO Box 9314, Wellington. Tel: 766-485. Mng. Dir.: Terence O'Neill-Joyce.
Labels: (Owned) Ode (distributed by Festival & Polygram); (represented) Lei, Sonnet, Thyme, Viti.

Odessa see Festival.
 Peak, PO Box 1757, 76 Chester St., Christchurch. Tel: 65-982. Cable: HITDISC.
Labels: (Owned) Peak; (represented) Artone (Netherlands), Bellaire (USA), CBS/Oriole (UK), Centaur (USA), Circa (USA), Claridge (USA), Columbia (USA), Delta (USA), Don Ray (USA), Downey (USA), Elite Special (Switzerland), Ember (UK), Epic (USA), Ford (USA), GTA (Italy), Joda (USA), Kent (USA), King (USA), Lee Magid (USA), Modern (USA), North Lake Prod'ns (USA), Prestige (USA), Prima Magnagroove (USA), Saga (UK), So Deska (USA).

Philips see Polygram.
 Polydor see Polygram.
 Polygram Recs. Ltd., 181 Wakefield St., Wellington. Tel: 51-982. Gen. Mgr.: John A. McCreedy; Prod. Mgr.: J. Boelee; Sales Mgr.: B.A. Pitts.
Labels: (Owned) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Music for Leisure, Philips, Polydor, Vertigo, Verve; (distributed) Joe Brown, Down Under, Ode; (represented) BBC (UK), Buddha (USA), CBS (USA), Concorde (UK), Peter Pan (USA), Pickwick (USA), Roulette (USA), Saga (UK).

Pye, see Allied Int'l.
 R C A, see Allied Int'l.
 Record Dist'g Co. of New Zealand, PO Box 86, 377 Oxford St., Levin. Tel: 5-879.
Labels: (Distributed) Mark, Minex, Tala; (represented) Singpiration, Zondervan (both USA).

Sacred Recs. (NZ) Ltd., PO Box 275, The Mall, Oxford St., Levin. Tel: 4-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.
Home office: USA.
Labels: (Owned) Canaan, Light, Myrrh, Sacred, Sword, Wnrn

Salem, 96 Courte, Wellington. Tel: 552-650.
Labels: (Owned) Salem; (distributed) Academy of Dancing; (represented) Carinia (Australia), Telefunken (Germany).

Sambo, see Houghton Hughes.
 Supraphon, see Delta Trading.
 Supreme Prod'ns (South East Asia) Ltd., 86 Oxford St.,

Levin. Pres.: Paul Mickelson.
 Int'l branch: Australia.
 Sword, see Sacred.
 Tala, see Record Dist'g.
 Tetragrammaton, see Delta Trading.
 Vertigo, see Polygram.
 Verve, see Polygram.
 Viking/La Gloria, PO Box 1431, Wellington. Tel: 59-759.
Labels: (Owned) Viking; (represented) Artone (Netherlands), Backbeat (USA), Criterion (USA), Delmark (UK), Dominion (Canada), Dureco (Netherlands), Everest (UK), Palette (Belgium), Quality (Canada), Red Rooster, CN Rood (Netherlands), Tahiti (Tahiti).
 Int'l reps.: Australia (Viking), Canada (Quality), France (EMI), UK (EMI).
 Word, see Sacred & Houghton Hughes.
 York, see Houghton Hughes.
 Zodiac, 7 Saratoga Ave., Herne Bay, Auckland. Tel: 762-426. Owner: Eldred Stebbing. (Distributed by Houghton Hughes).

● **independent record producers**

Barry M. Coburn Prod'ns, PO Box 6330, 21 Te Kowhai Pl., Auckland. Tel: 546-132.
Label credits: Philips, Polydor, Ventura, Viking.
 Maverick Ents. (NZ), PO Box 1837, Auckland.
 Ode Rec. Co. Ltd., PO Box 9314, Wellington. Tel: 766-485.

● **music publishers**

J. Albert & Son Pty. Ltd., 2 Willis St., Wellington.
Home office: Australia.
 Chappell & Co. Ltd., 39 Lower Cuba St., Wellington CI.
Home office: USA.
 Lexicon, see Sacred Songs.
 Ode Rec. Co. Ltd., PO Box 9314, Wellington. Tel: 766-485.
 Rodeheaver, see Sacred Songs.
 Sacred Songs, PO Box 275, The Mall, Oxford St., Levin. Tel: 4-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.
Home office: USA.
Affiliates: Lexicon, Rodeheaver.
 Southern Music Publ'g Co. (A/Asia) Pty. Ltd., PO Box 656, 12 Security Bldg., 198 Queen St., Auckland CI. Tel: 23-851. Cable: SOUTHMUSIC.
Home office: USA.
 Int'l firm represented: Sam Fox (USA).

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Federation of the Phonographic Ind., PO Box 2885, Wellington. Tel: 533-523. Cable: PHONOGRAPH.
 Radio & Television Mfrs. Federation, PO Box 1605, Wellington.

DIRECT-MAIL SERVICE

Polygram Recs. (NZ) Ltd., PO Box 3517, Philips House, 181-195 Wakefield St., Wellington. Tel: 59-859. Gen. Mgr.: John McCreedy; Prod. Mgr.: J. Boelee; Sales Mgr.: Brian Pitts.

LICENSING ORGANIZATIONS, MUSIC

Australasian Performing Rights Ass'n Ltd., Conference Chambers, 3-17 Farish St., Wellington. Tel: 42-488. (Performing rights only).
Home office: Australia.
 Phonographic Performances, PO Box 2885, Wellington.

LICENSOR, TAPE & RECORD PLATING & PROCESSING PLANT

Polygram Recs. (NZ) Ltd., PO Box 3517, Philips House, 181-195 Wakefield St., Wellington. Tel: 59-859. Gen. Mgr.: John McCreedy; Prod. Mgr.: J. Boelee; Sales Mgr.: Brian Pitts.

PRESSING PLANTS

E M I (NZ) Ltd., PO Box 296, 162-172 Wakefield St., Wellington CI. Tel: 553-749. Mgr.: A.J. Wyness; Sales: Graham B. Feasey.
 Music Carriers (NZ) Ltd., Bay Rd., Kilbirnie, Wellington.
 Plastics Inds. (Auckland), Taia Hall, Bay Rd., Wellington E3.
Branch: Auckland, 72 Surrey Crescent.
 Radio Corp. of New Zealand, PO Box 696, Paeroa, Wellington.

PRINTER & LITHOGRAPHER

Waikato Times, Hamilton.

RECORDING STUDIOS

E M I (NZ) Ltd., PO Box 296, 162-172 Wakefield St., Wellington CI. Tel: 553-749. Mgr.: A.J. Wyness; Sales: Graham B. Feasey.
 Levin Rec'g Studio, 377 Oxford St., Levin. Tel: 5-879.
 Mascot Rec'g Studios, 34 Sharlot St., Auckland. Tel: 49-897.
 New Zealand Broadcasting Corp., Broadcasting House, Bowen St., Wellington. Tel: 48-200.
 Zodiac Studios, 7 Saratoga Ave., Herne Bay, Auckland. Tel: 762-426. Owner & Studio Mgr.: Eldred Stebbing; Chief Eng.: J. Hawkins.

TAPE CUSTOM DUPLICATORS

E M I (NZ) Ltd., PO Box 296, 162-172 Wakefield St., Wellington CI. Tel: 553-749. Mgr.: A.J. Wyness; Sales: Graham B. Feasey.
Configuration: Cassette.

● **supplies**

JACKETS

Bond Print, 70 Jervois Quay, Wellington.
 Cello-Kraft (1966) Ltd., 61 Ira St., Miramar.
 Coulls Comererville, 76 Kent Terr., Wellington C3.
 Litho Prod'ns, 148 Tory St., Wellington C3.
 Manifold Servs. Ltd., 148 Tory St., Wellington C3.
 Rotowax, 98 Hanson St., Wellington S1.
 Sacred Recs. (NZ) Ltd., PO Box 275, The Mall, Oxford St., Levin. Tel: 4-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.
Home office: USA.
 Waikato Times, Hamilton.

RECORDING STUDIO EQUIPMENT

W.G. Leatham Ltd., 58 Kent Terr., Wellington 1. Tel: 59-408. Mng. Dir.: W.G. Leatham; Sales Mgr.: B.P. Raat.
Product: (Recording & Monitoring Equip.) Acoustical monitoring speakers & amps, Ampex consoles & tape recorders—to 24-tr., Beyer headphones, EMT & Neumann portable mixers, EMT turntables, Neumann mikes, mike booms & stands, disk cutting lathes, cutting systems, disk recording styli; (Special Electronic Equip.) Dolby noise reducers, EMT & Neumann attenuators & equalizers, EMT & Teltronix limiters, EMT reverberation units—plate, Wayne Kerr VFO, Wayne Kerr/Advance measuring & testing equip., Neumann filters, Teltronix compressors; (Video Equip.) Ampex & Ikegami closed circuit cameras, Ampex video tape recorders & blank video tape; (Tape Equip. & Accessories) Ampex heads, head demagnetizers & tape.

SLEEVES

Sacred Recs. (NZ) Ltd., PO Box 275, The Mall, Oxford St., Levin. Tel: 4-005. Cable: SACORDS. Mng. Dir.: P.R. Harris.
Home office: USA.

NIGERIA

Population: 63,870,000.
Rate of exchange: \$1 (US) = 0.35 pound.
Holidays: January 1, July 1 (Birth of Prophet), October 1 (Independence Day), December 26 (Boxing Day), traditional Moslem & Christian holidays.

● **record manufacturers / distributors / importers**

E M I (Nigeria) Ltd., PO Box 417, 7 Wharf Rd., Apapa. Tel: 45-164. Cable: EMITRON. Chm.: W.J. Richmond; Mng. Dir.: M.S. Wells.
Labels: (Owned) Capitol, Columbia, HMV, Harvest, Music For Pleasure, Parlophone, Regal Zonophone, Stateside; (represented) ABC, A&M, CBS, Command, Dot, Dunhill, Happy Time, Hot Wax, Immediate, Impulse, Invictus, Liberty, Melodisc, Motown, Pama, Paramount, Pickwick, President, Probe, RAK, Rare Earth, Sunset, Tamla, United Artists.
 Phonogram Ltd., 6 Ijora Causeway, Lagos. Tel: 44-837. Gen. Mgr.: Fred Niewenhuis; Sales Mgr.: Edison U. Arthur.
Labels: (Owned) Archiv, DGG, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (distributed) Badejo; (represented) Bell, Buddha, Island, Pye, Stax, Trojan.

● **services**

PLATING & PROCESSING PLANT

PRESSING PLANT

RECORDING STUDIO

Phonogram Ltd., 6 Ijora Causeway, Lagos. Tel: 44-837. Gen. Mgr.: Fred Niewenhuis.

NORWAY

Population: 3,900,000.
Rate of exchange: \$1 (US) = 6.90. krone.
Per capita income: \$2,700.
Holidays: January 1, Easter (Holy Thursday through Easter Monday), May 1 (Labor Day), May 17 (Constitution Day), Ascension Day, Whitmonday, December 25, 26.

RECORDS:

Records sold domestically: LPs 1971—1,804,000 units, \$9,120,000; 1970—1,393,000 units, \$7,100,000. Singles 1971—740,000 units, \$1,070,000; 1970—942,000 units, \$1,360,000.
Average retail price per record: LPs—\$5.07; singles—\$1.46.
Stereo sales: 100%.
Discounting: Never.
Type of distribution: Manufacturer-to-retailer. Rack jobbing comprises 8% of the market. One stops are non-existent.
Type of promotion: The Norwegian market is dominated by Anglo-American and Swedish chart records, which are often played on Radio Luxembourg, the Swedish Melody radio, and also partly on Norwegian TV and radio.
Juke boxes: 2,000.

TAPE:

Market: There are now 90,000 cartridge players and 361,000 cassette players. There is almost no open reel market.

Pre-recorded tape manufactured for domestic & export sale (factory value): Cartridge 8-tr 1971—162,000 units, \$1,000,000, 1970—196,000 units, \$1,370,000, Cassette 1971—481,000 units, \$2,950,000; 1970—319,000 units, \$2,140,000.

Average retail price per tape: Cartridge 8-tr.—\$7.10; cassette—\$6.10.

IMPORT/EXPORT REGULATIONS: Duty is 1 krone per kilo (7c per pound) from EEC countries and overseas.

Espen Eriksen

● record manufacturers / distributors / importers

A S Disco, Pilestredet 75 C, Oppg. D, Oslo 3. Tel: (02) 46-19-50. Pres.: Eilif Meyer, Gen. Mgr.: John Johanson, Sales Mgr.: Arild Tegtmeier

Labels: (Owned) Musica; (represented) Ariola-Eurodisc (Germany), Camden (USA), Cupol (Sweden), Daybreak (USA), International (USA), MCA (USA), RCA (USA), Telefunken (Germany)

Int'l reps.: Germany (Teldec), Sweden (Electra), USA (RCA)

Akkompagnementsplaten, see Norsk Grammofonkompani.

Archiv, see Polydor

Artimpex, Vibesgate 10, Oslo Tel: (02) 46-85-07 Gen. Mgr.: N.E. Larsgaard

Labels: (Represented) Da Camera (Germany), Supraphon (Czechoslovakia)

B W, see Arne Bendiksen

Barneplaten, see Norsk Grammofonkompani

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6 Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen, Gen. Mgr.: Birger Brynjulfson; Sales & Promo: Halvard Kvale

Labels: (Owned) Country, Flora, Flower, Forum, Sonet, Triola, (distributed) BW, Oktober, (represented) Cadet (USA), Checker (USA), Chess (USA), Crescendo (USA), Europa (Germany), GRT (USA), Hickory (USA), Island (UK), Metromedia (USA), Roulette (USA), SSS Int'l (USA), Scepter (USA), Somerset (Germany), Sonet (Denmark, Sweden, UK), Sun (USA), Transatlantic (UK), Vanguard (USA), Vogue (France, Germany), Vox (USA)

Boulevard, see Euronett

Camp, see Polydor

Columbia, see EM

Continental Recs Postboks 43, 2051 Jessheim Tel: 31-21, Oslo Tel: (02) 68-14-78 Cable: PABAMA Pres & Gen. Mgr.: Barry Matheson, Sales Mgr.: Leif Hemmingsen

Labels: (Owned) Continental, Play, Studio 11, (distributed) Nor-Artist, (represented) Avenue (UK), Pageant (UK), Stereo Gold Award (USA)

Int'l reps.: Denmark (Kleitner), Sweden (Toniton)

Country, see Arne Bendiksen

D G G, see Polydor

Deacon, see Euronett

EMI Norsk A/S, Postboks 42, Korsvoll, Frysjaeveien 33, Oslo 8 Tel: (02) 23-14-88 Cable: EMIGRAM

Labels: (Owned) Columbia, HMV, Odeon, Parlophone; (represented) ABC, Apple, Barclay, Bell, Blue Thumb, Brother, Capitol, Carnaby, Command, Contemporary, Disneyland, Dot, Dunhill, Electrola, Gemm, Harvest, Impulse, Liberty, Musicor, Paramount, Pathe, Platina, President, Probe, RAK, Regal, Starline, Riviera, Stateside, Straight, Svensk American, Tamlis/Motown, Tribune, United Artists, Westminster

Jorg-Fr Ellertsen A/S, Jernbanetorget 4, Oslo 1 Tel: (02) 42-58-83 Cable: TROLLMUSIC Pres. Jorg-Fr Ellertsen, A&R: Yngvar Numme

Labels: (Owned) Mini-Troll, Troll

Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo Tel: (02) 25-63-50 Contact: O.R. Erno (Distributor/Rack Jobber)

Labels: (Owned) Euronett, Eurotop, Nett, (distributed) Boulevard, Deacon, Saga

Eurotop, see Euronett

Eurotron A/S, Manglerud Gard, Oslo 6 Tel: (02) 26-78-46, 26-99-97

Labels: (Owned) Eurotron, Volt; (represented) Darris (USA), Eurovox (Belgium), Polyband (Germany), Polymax (Denmark, Finland, Germany, Sweden, UK), **Int'l reps.:** Denmark, Finland, Germany, Sweden, UK (all Polymax)

Eventyrplaten, see Norsk Grammofonkompani

Filadelfia Forlaget, St. Olavsgate 24, Oslo 1 Tel: (02) 20-32-27, Mng. Dir.: Kjell Ruud

Labels: (Owned) Joy, Klango

Flora, see Arne Bendiksen

Flower, see Arne Bendiksen

Fontana, see Phonogram

Forum, see Arne Bendiksen

Globe, see Strike

H M V, see EMI

Harmoni, see Norsk Grammofonkompani

Heliodor, see Polydor

Joy, see Filadelfia

Karusell, see Polydor

Klango, see Filadelfia

M G M, see Polydor

Mercury, see Phonogram

Mini-Troll, see Jorg-Fr Ellertsen

Musica, see AS Disco

Musikk-Distribusjon A/S, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02, 46-39-52 Gen. Mgr.: Mr. Doornbos

Nett, see Euronett

Nor-Artist, Risalleen 6, Oslo 3. Tel: (02) 69-63-26 (Distributed by Continental)

Nor-Disc, see Polydor

Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo 1 Tel: (02) 20-86-53, 20-87-53 Pres. & Gen. Mgr.: O Knudsen, Sales Mgr.: Joh. A. Hellum

Labels: (Owned) Akkompagnementsplaten

Barneplaten, Eventyrplaten, Harmoni; (represented) Design (USA)

Odeon, see EMI

Oktober, see Arne Bendiksen

Parlophone, see EMI

Philips, see Phonogram

Phonogram A/S, Postboks 5327, Rosenborggaten 19, Oslo 3 Tel: (02) 69-59-02 Gen. Mgr.: Haakon Tveten; Sales Mgr.: Kjell Eek

Labels: (Owned) Fontana, Mercury, Philips, Vertigo; (represented) Amadeo (Austria), CBS (USA), DJM (UK), Hot Wax (USA), Invictus (USA), Polar (Sweden), Pye (UK), Sonora (Sweden), Uni (USA)

Polydor A/S, Postboks 5327, Rosenborggaten 19, Oslo 3. Tel: (02) 46-39-52 Pres. & Gen. Mgr.: Totto Johannessen; Sales Mgr.: Ole A. Sorli; Classical Dept.: Sverre Dahl; WEA Label Mgr.: Karri Neegaard, PR & Press: Anne Bussoli

Labels: (Owned) Archiv, DGG, Heliodor, Karussell, MGM, Nor-Disc, Polydor, Tip, Verve; (distributed) Camp, (represented) A&M (USA), Ace of Clubs (UK), Ace of Diamonds (UK), Argo (UK), Atco (USA), Atlantic (USA), Bell (USA), Beltone (Germany), Blue Horizon (UK), Brilliant (Denmark, Germany, Sweden), Buddah (USA), Cotillion (USA), Cube (UK), Decca (UK), Deram (UK), Disneyland (USA), Elektra (USA), Ember (UK), Kama Sutra (USA), London (UK), Melodia-Eurodisc (Germany), Metronome (Denmark, Sweden, USA), Nonesuch (USA), Ode (USA), L'Oiseau Lyre (France), Reprise (USA), Rolling Stones (UK), Stax (USA), Vortex (USA), Warner Bros (USA)

Olaf T. Ranum A/S, Wholesale Dept., Kjøpmannsgaten 16, 7001 Trondheim. Tel: (075) 22-902

Labels: (Distributed) Camden, Celesta, Cupol, Monument, Olga, RCA, Scepter, Telefunken, Victor

Play, see Continental

Saga, see Euronett

Snake, see Strike

Sonet, see Arne Bendiksen

Strike Grammofon A/B, Jernbanetorget 4, Oslo

Home office: Sweden

Labels: (Owned) Globe, Snake, Strike

Studio 11, see Continental

Tip, see Polydor

Triola, see Arne Bendiksen

Troll, see Jorg-Fr Ellertsen

Vertigo, see Phonogram

Verve, see Polydor

Volt, see Eurotron

● independent record producers

Continental Music Prod'n, Postboks 43, 2051 Jessheim Tel: 31-21, Oslo Tel: (02) 68-14-78 Cable: PABAMA Gen. Mgr.: Barry Matheson

Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo. Tel: (02) 25-63-50 Contact: O.R. Erno

● music publishers

A S Disco, Pilestredet 75 C, Oppg. D, Oslo 3. Tel: (02) 46-19-50 Pres.: Eilif Meyer, Gen. Mgr.: John Johanson

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6 Tel: (02) 67-67-90, Cable: BENDIKMUSIC. Dir.: Arne Bendiksen, Gen. Mgr.: Philip Kruse, Sec'y: Karin Hagabratn

Affiliates: Harmoni House, Manu, Skandia Musikproduksjon

Int'l firms represented: April Music, Big 3, Blackwood, Bron, Jobete, Moerks, Reuter & Reuter, Robbins, Sonet, Southern, Warner Bros

Brodr. Hals Forlag, see Norsk Musikforlag

Butterfly Music A/S, see Norway

Oluf By's Forlag, see Norsk Musikforlag

Jorg-Fr Ellertsen A/S, Jernbanetorget 4, Oslo 1 Tel: (02) 33-69-95 Cable: TROLLMUSIC

Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo Tel: (02) 25-63-50, Contact: O.R. Erno

Filadelfia Forlaget, St. Olavsgate 24, Oslo 1 Tel: (02) 20-32-27 Mng. Dir.: Kjell Ruud

Harmoni House, see Arne Bendiksen

Intersong (Sonora Musikforlag) (NCB), Rosenborggaten 19, Oslo 3 Tel: (02) 46-39-52 Pres. Aase Mathusen, Gen. Mgr. Totto Johannessen

Affiliates: Sonora Musikforlag AB, Southern Music AB

Int'l firms represented: Intersong (worldwide), Southern (worldwide)

Int'l reps.: Worldwide (Intersong, Southern)

Harold Lyche, Kongensgate 2, Oslo. Tel: (02) 41-44-85

Manu, see Arne Bendiksen

Musikk-Huset A/S (TONO/NCB), Karl Johansgaten 45, Oslo Tel: (02) 33-48-97 Mng. Dir.: Arne Damsgaard

Int'l firms represented: Carl Gehrman (Sweden), G Henle (Germany)

Int'l reps.: Germany (Rudolph Erdmann), Sweden (Carl Gehrman)

Manu, see Arne Bendiksen

Norsk Imudico A/S, Postboks 42, Korsvoll, Frysjaeveien 33, Oslo 8 Tel: (02) 23-14-88 Gen. Mgr.: Einar Jemtland

Home office: Denmark, Imudico

Norsk Musikforlag A/S, Karl Johansgaten 39, Oslo 1, Tel: (02) 33-28-15 Mng. Dir.: F.J. Backer-Grondahl Jr.

Affiliates: Oluf By's Forlag, Brodr. Hals Forlag, Carl Warmuth

Int'l firms represented: Air Music (Sweden), Ashley-Fields (UK), Belwin-Mills (UK, USA), J. & W. Chester (UK), Hansen Publ'ns (UK, USA), Wilhelm Hansen (Denmark), Intersong-Forlagen (Sweden), Robert King (USA), Music Sales (UK), Nordiska Musikforlaget (Sweden)

Int'l reps.: Denmark (Wilhelm Hansen), Germany (Wilhelmana), Sweden (Nordiska Musikforlaget), UK (J. & W. Chester)

Norway Music, Garver Ytterborgsv 107, Haugenstua, Oslo Pres. & Gen. Mgr.: Edgar Skjonhals

Affiliate: Butterfly Music A/S

Skandia Musikproduksjon, see Arne Bendiksen

Sonora Musikforlag, see Intersong

Southern Music, see Intersong

Carl Warmuth, see Norsk Musikforlag

New Zealand is not a part of Australia

A lot of people don't know too much about N.Z.

Like for instance, we have a beautiful country, and one of the most progressive record companies in the world.

Allied International Records, has the best sales force, the quickest tightest distribution and the most modern efficient pressing plant heard of in this part of the world.

Heavy words?

Not when you trace our progress over the past year, an overall increase of over 30 per cent. Allied is the company in the street, the company that hangs out.

So when you think of New Zealand, think of Tim Murdoch and Allied International Records.

All New Zealand retailers and Radio Stations think we're No.1, and they can't all be wrong.

ALLIED INTERNATIONAL RECORDS LTD.

P.O. Box 3043, Auckland, New Zealand.

Cables: GROOVE

Tim Murdoch - Manager.

By this time next year, we'll need twice this space.

BECAUSE WE DELIVER.

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Grammofonplategrossistenes Forening (Record Wholesalers' Org.), Postboks 42, Korsvoll, Frysjaeveien 33, Oslo 8. Tel: (02) 23-14-88.
Norges Musikkh ndlerforbund (Record Dealers' Org.), Meitzergate 4, Oslo. Tel: (02) 56-22-95.
Norsk Musikerforbund (Norwegian Musicians' Union), Stortingsgaten, 28, Oslo 1. Tel: (02) 4-55-21. Pres.: Sigurd Lonseth.

DESIGN & ARTWORK

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen; Gen. Mgr.: Birger Brynjulfsen; Sales & Promo.: Hallvard Kvale.

LICENSING ORGANIZATIONS, MUSIC

Norwegian Composers Society, Klingenberg G 5, Oslo.
T O N O (Norsk Komponistforenings Internasjonale Musikkb yre), Klingenberggaten 5, Oslo 1. Tel: (02) 4-18-08.

LICENSOR, TAPE & RECORD

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen; Gen. Mgr.: Birger Brynjulfsen; Sales & Promo.: Hallvard Kvale.

PLATING & PROCESSING PLANTS

Heger Plastics A/S, Kjelsaas, Oslo 4. Tel: (02) 21-72-17. Telex: 11764.
Int'l branch: Sweden.
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.

PRESSING PLANTS

Ulf Corneliusen, 3464 Steinsfjeringen, Honefoss. Tel: (067) 39-208.
Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo. Tel: (02) 25-63-50. Contact: O.R. Erno.
Heger Plastics A/S, Kjelsaas, Oslo 4. Tel: (02) 21-72-17. Telex: 11764.
Int'l branch: Sweden.
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.
Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53. Pres. & Gen. Mgr.: O. Knudsen; Sales Mgr.: Joh. A. Hellum.
Phonogram A/S, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02. Gen. Mgr.: Haakon Tveten; Sales Mgr.: Kjell Eek.

PRINTERS & LITHOGRAPHERS

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen; Gen. Mgr.: Birger Brynjulfsen; Sales & Promo.: Hallvard Kvale.
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.

PROMOTION & PUBLICITY

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen; Gen. Mgr.: Birger Brynjulfsen; Sales & Promo.: Hallvard Kvale.
Barry Matheson Music Prod'n, Postboks 43, 2051 Jessheim. Tel: 13-21; Oslo Tel: (02) 68-14-78. Cable: PABAMA. Pres.: Barry Matheson. (SEE ADVERTISEMENT)

RECORDING STUDIOS

Roger Arnhoff Studio A/S (1967, 1969, 1972), St. Olavsgate 26, Oslo 1. Tel: (02) 11-06-35, Telex: 16686. Pres. & Studio Mgr.: Roger N. Arnhoff; Gen. Mgr.: Sturla Strandly; Chief Eng.: Ola Johansen; Magne Mikkelson; Mixers: Tore Tvetter, Fred Torgunrud, Ragnar Nybro.
Arne Bendiksen A/S Rec'g Studio (1957), Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Owner: Arne Bendiksen; Studio Mgr. & Chief Eng.: Jan Erik Kongshaug.
Norsk Grammofonkompani A/S (1935), Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53. Pres. & Gen. Mgr.: O. Knudsen; Chief Eng.: Nils Johnsen.
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.
Phonogram A/S, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02. Gen. Mgr.: Haakon Tveten; Sales Mgr.: Kjell Eek.
Rosenberg Studios (1970), Rosenborggaten 19, Oslo 3. Tel: (02) 69-14-17. Studio Mgr.: Svein Sundby; Eng.: Egil Eide, Inge Holst Jacobsen.

TAPE CUSTOM DUPLICATORS

Roger Arnhoff Studio A/S, St. Olavsgate 26, Oslo 1. Tel: (02) 11-06-35. Telex: 16686. Pres. & Studio Mgr.: Roger N. Arnhoff; Gen. Mgr.: Sturla Standly.
Configurations: Cartridge 8-tr., cassette & open reel.
Eurotron A/S, Manglerud Gard, Oslo 6. Tel: (02) 26-78-46, 26-99-97.
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.
Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53. Pres. & Gen. Mgr.: O. Knudsen; Sales Mgr.: Joh. A. Hellum.

● **supplies**

**JACKETS
LABELS
POLYETHYLENE BAGS
SLEEVES**

Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.

● **tape playback equipment**

EMI Norsk A/S, Postboks 42, Korsvoll, Frysjaeveien 33, Oslo 8. Tel: (02) 23-14-88. Cable: EMIGRAM.
Brand names: Ferrograph (UK), Mini 8 (Japan).
Eurotron A/S, Manglerud Gard, Oslo 6. Tel: (02) 26-78-46, 26-99-97.
Brand names: Boman (Japan, USA), GW (Japan, USA), Orion (Japan).

PAKISTAN

Population: 117,000,000 (as of mid-1971).
Holidays: March 23 (Pakistan Day), August 14 (Independence Day), September 6 (Defense of Pakistan Day), October 27 (Revolution Day), December 31 (Bank Holiday).

● **record manufacturers / distributors / importers**

The Gramophone Co. of Pakistan Ltd., c/o Estate Avenue, SITE Karachi. Tel: 29-01-21.
Home office: England, EMI.
Labels: (Represented) Apple, Capitol, Columbia, Decca, HMV, Liberty, London, Parlophone, RCA, Stateside (all UK).
Siemens Pakistan Eng'g Co. Ltd., PO Box 7158, Ilaco House, Victoria Rd., Karachi. Tel: 51-60-61.
Labels: (Represented) Archiv, DGG, Heliodor, MGM, Mercury, Philips, Polydor, Tetragrammaton, Verve.

PANAMA

Population: 1,417,000.
Rate of exchange: \$1 (US) = 0.90 balboa.
Holidays: January 1, March 1 (Constitution Day), May 1 (Labor Day), November 3, November 4 (Day of the National Flag), November 10, November 28 (Independence from Spain), December 25, various Christian holidays.

● **record manufacturers / distributors / importers**

Casa Heres, 12 St. & Bolivar Av. 11, 168 Colon. Tel: 47-1185. Owner & Mgr.: Morris Heres; Sales Mgr.: Michael N. Simmonds.
Label: (Owned) Sally Ruth.
Discos de Panama SA, Urbanizacion Orillac, Calle 1a, Panama 9A-427. Tel: 61-0201, 61-0267. Gen. Mgr.: Carlos Dreyfus R.; Sales Mgr.: Antonio Jimenez; Int'l: Tito Carias.
Labels: (Owned) Padisco; (represented) Atlantic (USA), Dicesa (El Salvador), Fuentes (Colombia), Hispavox (Spain), Motown (USA), Musart (Mexico), Paramout (UK, USA), RCA (worldwide), Velvet (Puerto Rico, Venezuela), Warner Bros. (USA).
Discoteca Soul, Av. Central, Panama 7. Tel: 62-0526. Gen. Mgr.: Mike Yaker; Sales Mgr.: Dario Betancourth. (Distributor/Importer).
Dismenos, see Istmenos.
Distribuidora Panamena de Discos SA, Apdo. 9614, Panama 4. Contact: Gabriel Munoz.
Home office: Costa Rica, Indica (see for prod. distributed).
Guardia & Cia. SA, Sucursal Av. Central, Apdo. 481, Panama 1. (Distributor/Importer).
Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.
Labels: (Owned) Dismenos, Latino, Taboga; (represented) Ansonia (USA), Capitol (USA), Cotique (USA), Fania (USA), Fermata (Brazil), IEMPISA (Peru), IFESA (Ecuador), Kubaney (USA), Lider (Peru), Movieplay (Spain), Panart (USA), Roulette (USA), Sono-Radio (Peru).
Int'l rep.: Peru (Sono-Radio).
Latino, see Istmenos.
Libreria Rubyl SA, Apdo. 188, David. Tel: 5-4339. Pres.: Ruben D. Cabrera. (Distributor/Importer).
Loyola (Grabaciones) SA, Apdo. 1712, Panama 9A. Tel: 23-8715. Pres.: Louis R. Ducruet; Gen. Mgr.: Santiago A. Garcias; Sales Mgr.: Rene Rizzalla.
Label: (Owned) Loyola.
Padisco, see Discos de Panama.
Palacio Musical, E. 25 St., Central Av. 25-02, Panama. Tel: 62-4580. Gen. Mgr.: Morris Heres; Sales Mgr.: Jacobo Heres.
Panama Radio SA, Apdo. 4395, Plaza 5 de Mayo, Panama. Tel: 62-1100. Pres.: Gerald Irvin Halman; Gen. Mgr.: Aminta Bernsee. (Distributor/Importer).
Sally Ruth, see Casa Heres.
Taboga, see Istmenos.
Tropelco SA, Apdo. 8465, Panama 7. Owners: Roy Bettis Jr., Michael Bettis. (Distributor/Importer).

● **music publishers**

Ed. Musical de Panama SA (BIEM), Apdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.
Int'l firm represented: Edimusa (Peru).
Int'l rep.: Peru (Edimusa).
Emulo (Eds Musicales Loyola), Apdo. 1712, Panama 9A. Tel: 23-8715. Gen. Mgr.: Santiago A. Garcias.

● **services**

DESIGN & ARTWORK
Discos de Panama SA, Urbanizacion Orillac, Calle 1a, Panama 9A-427. Tel: 61-0201, 61-0267. Gen. Mgr.: Carlos Dreyfus R.

PLATING & PROCESSING PLANT
Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.


PRESSING PLANTS
Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.
Luna (Grabaciones) SA, Apdo. 1620, Panama 1.

PRINTER & LITHOGRAPHER
Discos de Panama SA, Urbanizacion Orillac, Calle 1a, Panama 9A-427. Tel: 61-0201, 61-0267. Gen. Mgr.: Carlos Dreyfus R.

PROMOTION & PUBLICITY
Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.

RECORDING STUDIOS
Discos de Panama SA, Urbanizacion Orillac, Calle 1a, Panama 9A-427. Tel: 61-0201, 61-0267. Gen. Mgr.: Carlos Dreyfus R.
Loyola (Grabaciones) SA (1968), Edif. Americana el Cangrejo, Via Argentina & Eric del Valle, Panama. Tel: 23-8715. Gen. & Studio Mgr.: Santiago Armando Garcias.
Luna (Grabaciones) SA, Apdo. 1620, Panama 1.

TAPE CUSTOM DUPLICATORS
Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.



IMUDICO

DENMARK:
IMUDICO A/S
Colbj rnsgade 19
1652 Copenhagen V
Mng. Dir.: John Rasmussen

SWEDEN:
IMUDICO AB
Humlegardsgatan 15
114 46 Stockholm
Mgr.: Leif Karlsson

NORWAY:
NORSK IMUDICO A/S
Frysjaeveien 33
PB 42 Korsvoll, Oslo 8
Mgr.: Einar Jemtland

FINLAND:
Kustannusliike IMUDICO
Arinatie 6 E
oo37o Helsinki 37
Mgr.: Risto Backman

Loyola (Grabaciones) SA (1968), Edif. Americana El Cangrejo, Via Argentina & Eric del Valle, Panama. Tel: 23-8715. Gen. & Studio Mgr.: Santiago Armando Garcias.

● **supplies**

TITLE STRIPS

Istmenos (Discos) SA, Apdo. 3340, Calle 45, No. 46, Panama. Tel: 23-8665.

PERU

Population: 13,172,000.

Rate of exchange: \$1 (US) = 52 soles.

Holidays: January 1, Easter, May 1 (Labor Day), July 28, 29 (Independence Anniversary), November 1 (All Saints Day), October 12 (Columbus Day), December 25, various Christian holidays.

● **record manufacturers / distributors / importers**

Corona, see Dimusa.

DINSA (Disco Industrial Nacional SA), Domingo Ponte 539, Magdalena, Lima. Tel: 61-48-25.

Labels: (Owned) Dinsa, Impala, Nusta, Ollanta, Sucesco, (represented) Gema (USA), Tropical (Colombia).

Int'l reps.: Argentina (Music Hall), Chile (Caracol), Ecuador (Fenix, Onix), Venezuela (Discoteca). (SEE ADVERTISEMENT)

Decibel, Prolongacion Av. Guillermo Dansey 259, Lima. Labels: (Owned) Decibel, Musart; (represented) Musart (Mexico)

Dimusa (Distribuidora Musical SA), Los Topacios 141, Lima 13. Tel: 32-90-65. Pres.: Luis A. Aubry.

Labels: (Owned) Corona; (represented) Epic (worldwide).

Doremi, see Perudiscos.

FTA (Fabricantes Tecnicos Asociados) SA, Panamericana Norte, Km. 6, Lima. Tel: 23-12-30. Pres.: Benjamin Monteblanco; Gen. Mgr.: Nilo Marchand; Sales Mgr.: Sussy M. Von Schwedler.

Labels: (Owned) FTA, Festival; (represented) Belter (Spain), Disc Jockey Sport (Argentina), Musidisc (Brazil), RCA Victor (USA).

Int'l reps.: Colombia (Discomoda), Ecuador (IFESA), USA (West Side), Venezuela (Favedica). Festival see FTA.

IEMPSA (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima. Tel: 32-40-05, 31-81-12. Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres; Sales Mgr.: Ricardo Rivera Schreiber K.

Labels: (Owned) IEMPSA, Lider; (represented) A&M (USA), Apple (UK), Asylum (USA), Capitol (Mexico, USA), Codiscos (Colombia), Decca group (UK), EMI group (UK), Favedica (Venezuela), London (USA), Lyr (Bolivia), Musart (Mexico), Probe (USA), Seeco (USA).

Int'l reps.: Bolivia (Discolandia Dueri), Colombia (Victoria), Ecuador (Emporio Musical, J. D. Ferraud Guzman), Mexico (Capitol), USA (Capitol), Venezuela (Favedica, Venus), worldwide (EMI group).

Impacto, see Infopesa.

Impala, see DINSA.

Industrial Sono-Radio SA, Av. Republica de Panama 1427, Lima 13. Tel: 32-90-65. Pres.: Victor L. Proano; Gen. Mgr.: Alejandro Parodi; Sales Mgr.: Enrique Queirolo. Labels: (Owned) Sono-Radio; (represented) CBS Int'l (worldwide), Colombia (Spain), Continental (Brazil), IFESA (Ecuador), Istmenos (Panama), Movieplay (Spain), Onix (Ecuador).

Int'l reps.: Argentina (CBS), Bolivia (Imperio), Brazil (CBS), Chile (Philips), Colombia (CBS), Ecuador (IFESA), Mexico (CBS Int'l), Panama (Istmenos), USA (Remo), Venezuela (CBS).

Infopesa (Industria Fonografica Peruana SA), Jiron Washington 1251, Lima. Tel: 28-75-62.

Labels: (Owned) Impacto, Infopesa; (represented) Billos (Venezuela), Caliente (Colombia), Copacabana (Brazil), Music Hall (Argentina), Sonolux (Colombia), Sonus (Venezuela).

Int'l reps.: Argentina (Music Hall), Chile (Caracol), Colombia (Caliente, Sonolux, Tropical), Ecuador (Fenix, Onix). (SEE ADVERTISEMENT)

Lider, see IEMPSA.

M A G, see Sica Peruana.

Musart, see Decibel.

Nusta, see DINSA.

Ollanta, see DINSA.

Perudiscos SA, Av. Panamericana 3551, San Isidro, Lima. Tel: 40-46-00. Cable: DOREMI.

Labels: (Owned) Doremi; (represented) Falcon (USA), Fania (USA), Marfer (Spain).

Sica Peruana SA, Oroya, Lima. Tel: 2-36-37, 23-58-23. Gen. Dir.: Manuel A. Guerrero S.; Ass't Mgr.: Alfonso Bueno de la Fuente.

Label: (Owned) MAG.

Sono-Radio, see Industrial Sono-Radio.

Suceso, see DINSA.

El Virrey Industrias Musicales SA, Av. Panamericana 3551, San Isidro, Lima. Tel: 40-46-00. Pres.: Polidoro Garcia Mejia; Gen. Mgr.: Enrique Brenner Testino; Sales Exec.: Raul Lazo.

Labels: (Represented) Ansonia (USA), Atlantic (USA), Bell (USA), Buddah (USA), DGG (Germany), Disneyland (USA), Durium (Italy), Fadisa (Ecuador), Fantasy (USA), Fuentes (Colombia), Gamma (Mexico), Hispavox (Spain), Island (UK), Liberty (USA), MGM (USA), Mariel

(Puerto Rico), Melodiya (USSR), Mercury (USA), Orfeon (Mexico), Palacio (Venezuela), Peerless (Mexico), Philips, Polydor, Quality (Canada), Ricordi (Italy), Roulette (USA), Sonorama (USA), Stax (USA), Tico (USA), United Artists (USA), Vertigo (UK), Verve (USA). Int'l reps.: Colombia (Fuentes), Ecuador (Fadisa), Mexico (Peerless), worldwide (Polydor).

● **music publishers**

Continental (Ed.) SA, Guillermo Dansey 1249, Lima. Tel: 32-40-05. Pres.: Augusto Sarria Salas, Gen. Mgr.: Oscar Aviles.

Affiliate: Consorcio de Editoras.

Int'l rep.: Colombia (Ecomus).

DINSA (Ed. Musigraficas) SA (APDAYC), Jiron Washington 1251, Lima. Tel: 28-75-62.

Int'l firms represented: Caracol (Chile), Pamsco (Argentina), Sono Inter (Colombia).

Int'l reps.: Argentina (Pamsco), Chile (Caracol), Colombia (Sono Inter). (SEE ADVERTISEMENT)

Edimusa (Eds. Musicales SA), Los Topacios 141, Lima 13. Tel: 32-90-65. Pres.: Luis A. Aubry.

Int'l rep.: Consorcio de Editoras Musicales Peruanas SA in Lima.

Luz (Impresora & Ed.) SA, Av. Panamericana 3553, San Isidro, Lima. Tel: 40-46-00. Mng. Dir.: Enrique Brenner Testino.

M A G (Ed.), Apdo. 3102, Oroya 224, Lima. Tel: 3-63-71. Cable: SICAPERU.

Universal (Ed.) SA (APDAYC), Panamericana Norte, Km. 6, Lima. Tel: 31-71-95. Pres.: Nilo Marchand O.; Gen. Mgr.: Jorge de los Heros F.; Admin. Mgr.: Amadeo Ormeno A.

Int'l firms represented: Orbemusa (Venezuela), RCA Victor (Mexico), Relay (Argentina), Sadram (Ecuador).

Int'l reps.: Argentina (Relay), Colombia (Ecomus), Ecuador (Sadram), Mexico (RCA Victor), Venezuela (Orbemusa).

● **services**

DESIGN & ARTWORK

IEMPSA (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima. Tel: 32-40-05, 31-81-12. Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres.

El Virrey Industrias Musicales SA, Av. Panamericana 3551, San Isidro, Lima. Tel: 40-46-00. Pres.: Polidoro Garcia Mejia; Gen. Mgr.: Enrique Brenner Testino.

LICENSING ORGANIZATION, MUSIC

APDAYC (Asociacion Peruana de Autores & Compositores), Jiron Washington 1206, Lima. Tel: 23-09-54.

PLATING & PROCESSING PLANTS

IEMPSA (Industrias Electricas y Musicales Peruanas SA),

NORWAY - SWEDEN - DENMARK - FINLAND - ICELAND

DO YOU WANT TO BE A HERO

in Scandinavia.

IF SO, THIS IS WHAT YOU DO:

Work hard on your own productions (you'll make money). Be creative in your promotions (You'll make more money). Look after your foreign representations (You'll be rich). Then start your own distribution and get yourself headaches and problems, and at the same time you'll be losing half of your profit, but YOU ARE A HERO.

When we discovered this, we asked ourselves:

WHO WANTS TO BE A HERO

We're in this for business, lots of business! Since we made our little discovery we have increased our foreign representations, our promotions are swinging, we broke all salesrecords (including 5 silver LP's in six months). In short, we became powerful on behalf of ourselves and those we represent. And what do you think happened. All the HEROES came to us to obtain our distribution. Our power gave us the best distribution-deal, and our distributor became a LARGER HERO. We and the firms we represent became RICH.

CONCLUSION:

IF YOU WANT TO BE A HERO: START YOUR OWN DISTRIBUTION.

IF YOU WANT TO BE RICH: CONTACT US

RECORDS-CASSETTES-CARTRIDGES-VIDEO

Continental records a/s

Head-office:

PHONES (4 lines): Jessheim 1321

Pb.-43, 2051 Jessheim, Norway.

Oslo-office: PHONE: 68 14 78.

ARTIST-PROMOTION-

MANAGEMENT-BOOKING

BM-music production

President: Barry Matheson

Head-office:

PHONES (4 lines): Jessheim 1321

Pb.-43, 2051 Jessheim, Norway.

Oslo-office: PHONE: 68 14 78.



NORWAY - SWEDEN - DENMARK - FINLAND - ICELAND

PERU

PHILIPPINES

Guillermo Dansey 1247, Lima. Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas. Gen. Mgr.: Rodolfo Canseco Torres.
 Industrial Sano-Radio SA, Av. Republica de Panama 1427, Lima 13 Tel. 32-90-65 Pres. Victor L Proano Gen. Mgr.: Alejandro Parodi.
 El Virrey Industrias Musicales SA, Av. Panamericana 3551, San Isidro, Lima. Tel. 40-46-00 Pres. Polidoro Garcia Mejia, Gen. Mgr.: Enrique Brenner Testino.

PRESSING PLANTS

I E M P S A (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres.
 Industrial Sano-Radio SA, Av. Republica de Panama 1427, Lima 13 Tel. 32-90-65 Pres. Victor L Proano; Gen. Mgr.: Alejandro Parodi.
 El Virrey Industrias Musicales SA, Av. Panamericana 3551, San Isidro, Lima. Tel. 40-46-00 Pres.: Polidoro Garcia Mejia, Gen. Mgr.: Enrique Brenner Testino.

PRINTERS & LITHOGRAPHERS

I E M P S A (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima. Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres.
 Imprenta (Editora Disco) SA, Pasaje Velarde 106, Lima. Tel. 23-16-72. Gen. Mgr.: Marcial Garcia Villavicencio
 Industrial Sano-Radio SA, Av. Republica de Panama 1427, Lima 13 Tel. 32-90-65 Pres. Victor L Proano, Gen. Mgr.: Alejandro Parodi.
 Luz SA (Impresora & Editorial) (div. of El Virrey), Av. Panamericana 3551, San Isidro, Lima.
 El Virrey Industrias Musicales SA, Av. Panamericana 3551, San Isidro, Lima. Tel. 40-46-00 Pres.: Polidoro Garcia Mejia, Gen. Mgr.: Enrique Brenner Testino.

PROMOTION & PUBLICITY

I E M P S A (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima. Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas, Gen. Mgr. Rodolfo Canseco Torres.

RECORDING STUDIOS

I E M P S A (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima. Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres.
 Industrial Sano-Radio SA, Av. Republica de Panama 1427, Lima 13, Tel. 32-90-65 Pres. Victor L Proano, Gen. Mgr.: Alejandro Parodi
 El Virrey Industrias Musicales SA, Av. Panamericana 3551, San Isidro, Lima. Tel. 40-46-00 Pres.: Polidoro Garcia Mejia, Gen. Mgr.: Enrique Brenner Testino.

SHIPPING SERVICES

I E M P S A (Industrias Electricas y Musicales Peruanas SA).

Guillermo Dansey 1247, Lima. Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres.
 Industrial Sano-Radio SA, Av. Republica de Panama 1427, Lima 13 Tel. 32-90-65 Pres.: Victor L Proano; Gen. Mgr.: Alejandro Parodi.

TAPE CUSTOM DUPLICATORS

I E M P S A (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima. Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres.
 Industrial Sano-Radio SA, Av. Republica de Panama 1427, Lima 13 Tel. 32-90-65 Pres. Victor L Proano; Gen. Mgr.: Alejandro Parodi.
 El Virrey Industrias Musicales SA, Av. Panamericana 3551, San Isidro, Lima. Tel. 40-46-00 Pres.: Polidoro Garcia Mejia, Gen. Mgr.: Enrique Brenner Testino.

supplies

JACKETS

I E M P S A (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima. Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas, Gen. Mgr.: Rodolfo Canseco Torres.
 El Virrey Industrias Musicales SA, Av. Panamericana 3551, San Isidro, Lima. Tel. 40-46-00 Pres.: Polidoro Garcia Mejia, Gen. Mgr.: Enrique Brenner Testino.

LABELS

I E M P S A (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima. Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres
 El Virrey Industrias Musicales SA, Av. Panamericana 3551, San Isidro, Lima. Tel. 40-46-00 Pres.: Polidoro Garcia Mejia, Gen. Mgr.: Enrique Brenner Testino.

SLEEVES

I E M P S A (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima. Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres

TITLE STRIPS

I E M P S A (Industrias Electricas y Musicales Peruanas SA), Guillermo Dansey 1247, Lima. Tel. 32-40-05, 31-81-12 Mng. Dir.: Augusto Sarria Salas; Gen. Mgr.: Rodolfo Canseco Torres.

of availability of low-cost Japanese playback equipment. All name brands of tape players are available
Pre-recorded tape imported from USA: Cartridge 8-tr. (twin pack) 1971—2,200 units, \$10,230, 1970—2,000 units, \$9,300 Cartridge 8-tr. (single pack) 1971—1,650 units, \$4,604, 1970—1,500 units, \$4,185. Cassette 1971—4,950 units, \$12,468, 1970—4,500 units, \$11,335

Average retail price per tape: Cartridge 8-tr.—\$1.86; cassette—\$2.32; open reel—\$3.87.

IMPORT/EXPORT REGULATIONS: Letter of credit, special customs invoice, certificate of origin of general merchandise and bill of lading are required. Importing of records prescribed by Section 185 of the Bureau of Internal Revenue Code provides 50% mark-up and 30% advance sales tax. Duties under TCC, Philippines 80%. Ad valorem plus specific duty of one peso per record

Oskar Salazar

record manufacturers / distributors / importers

A N S, see Verbest.
 A U, see Sound Int'l.
 Action, see Mareco.
 Admiral, see Empire.
 Allied Artists, see Sound Int'l.
 Alpha Rec'g System, NBC Bldg., Rm 304, 567 Raon St., Santa Cruz, Manila Tel: (2) 3-12-47
Labels: (Owned) Alpha, Mayon, VIP
 Asco, see Video Vision.
 Badjao, see Vicor.
 BigSound, see Sound Int'l.
 Boss, see Sound Int'l.
 Cannon, see Empire.
 Cinex, see Empire.
 Circle, see Empire
 Contex, see Sound Int'l.
 Crystal, see Playtex & D'Swan
 Dimension, see Video Vision.
 Dimension Rec. Co., JLB Bldg., Ronquillo, Quapo, Manila. Tel: (2) 40-77-78, 40-08-42
 Dream, see Video Vision.
 D'Swan Sound System Co., 509 Rosario St., Binondo, Manila. Tel: (2) 47-65-28, 47-41-46. Ass't Gen. Mgr.: Luis Lee. (Distributor).
Affiliated company: Playtex
Labels: (Distributed) Crystal, D'Swan, D'Swan Int'l. Image, Lapu-Lapu, Neon, Ond, Playtex, Sampaguita.
 Dyna Prod'n Inc., PO Box 4591, Manila. Tel: (2) 4-64-23, 2-29-75 Cable: DYPRO
Branch: Caloocan City, 135 Second Ave. at D. Aquino St., Grace Park.
Labels: (Owned) Dyna: (represented) A&M, Apple, Cadence, Capitol, Chancellor, Disneyland, Dolton, Liberty, Parlophone, Pye, Stateside, Sue, Vanguard, Vista
 Empire Int'l, 381 Dasmarias St., Manila 405 Tel (2) 47-42-58, 49-56-81, Cable: EMPINT, Mng Dir.: Hubert S. Co. Nat'l Promo., Jesus Quilanita, Int'l Mgr.: Alexander Co.
Int'l branch: Hong Kong
Labels: (Owned) Admiral, Cannon, Cinex, Circle, Fanfare General, Masterpiece, Movietone, Soundtracks; (represented) A/S, Alshire Int'l, Audio Spectrum, Design, Grit, Peter Pan, Somerset, Stereo Fidelity.
 Fanfare General, see Empire.
 Filipinas Rec. Corp., 131 Del Monte Ave., Quezon City D-503. Tel: 60-17-82. Cable: FILRECO-MANILA. Telex. 7227357.
Labels: (Represented) Colgems (USA), RCA (USA).
 HitSound, see Sound Int'l.
 Home Inds. Development Corp., Republic Supermarket Bldg., Rizal Ave., Santa Cruz, Manila. Tel: (2) 3-52-07. Cable: HILDOR.
Labels: (Owned) Lustre; (represented) Decca, Palette, United Artists, Vee Jay.
 Honey, see Mareco.
 Image, see Playtex & D'Swan.
 J P L Int'l, Burke House, Rm. 7, 261 San Vicente St., Binondo, Manila. Tel: (2) 3-51-01, 3-88-76. Cable: LOZAMCO.
Label: (Owned) Pear.
 Jade, see Sound Int'l.
 Jonal Rec'g System, NBC Bldg., 567 Raon St., Santa Cruz, Manila. Tel: (2) 4-15-98.
Label: (Owned) Jonal.
 Kath Recs., William Li Yao Bldg., Rm. 266, Rizal Ave., Santa Cruz, Manila. Tel: (2) 3-20-16.
 Lapu-Lapu, see Playtex & D'Swan.
 Love, see Sound Int'l.
 Lustre, see Home Inds.
 Mabuhay, see Mareco.
 Mareco Ind., 131 Del Monte Ave., Quezon City. Tel: 60-19-52. Cable: VILMARECO.
Labels: (Owned) Action, Honey, Mabuhay, Villar; (represented) ABC, Abnak, Atco, Atlantic, Avco Embassy, Bang, Buddha, CBS, Command, Epic, Evolution, GNP Crescendo, GRT, Gordy, Hickory, Kama Sutra, Metromedia, Monitor, Monument, Motown, Muscor, Nems, Project 3, Ranwood, Reprise, Roulette, Scepter, Soul, Tamlia, 20th Century-Fox, Wand, Warner Bros. (all USA); Hispavox (Spain).
 Masterpiece, see Empire.
 Mayon, see Alpha.
 MG Mitten, see Video Vision.
 Mico Inds. Inc., PO Box 2364, 667 Sales St., Quiapo, Manila. Tel: (2) 3-82-48, 3-29-68, 3-69-30. Cable: MICOINDST.
Labels: (Owned) Mico, (represented) Acta, Backbeat, Burnand Music Box, Coca, Concert-Disc, Counterpoint, Dot, Durium, Elektra, Ember, Everest, Fleetwood, Fraternity, Mustang, Pickwick Int'l, Prestige, Quality, Seeco, Steed, Vox.
 Mongo, see Sound Int'l.
 Movietone, see Empire.
 MusicDisc, see Sound Int'l.

PHILIPPINES

Population: 38,000,000.
 Rate of exchange: \$1 (US) = 6.43 pesos.
 Per capita income: \$50.
 Holidays: January 1 (New Year), Maundy Thursday, Good Friday, April 9 (Bataan Day), May 1 (Labor Day), June 12 (Independence Day), July 4 (Philippine-American Friendship Day), November 1 (All Saints Day), November 30 (Bonifacio Day), December 25 (Christmas), December 30 (Rizal Day).

RECORDS:

Records sold domestically: LPs 1971—300,154 units, \$782,201; 1970—272,868 units, \$1,125,579. EPs 1971—121,000 units, \$84,681; 1970—110,000 units, \$123,750. Singles 1971—4,227,300 units, \$1,314,867, 1970—3,843,000 units, \$1,921,500.
Records manufactured for domestic & export sale: LPs 1971—330,169 units, \$862,649; 1970—300,154 units, \$1,260,644. EPs 1971—123,420 units, \$86,360, 1970—112,200 units, \$126,225. Singles 1971—4,438,665 units, \$1,380,600; 1970—4,035,150 units, \$2,017,575.
Records exported to USA (factory value): LPs 1971—18,009 units, \$42,011; 1970—16,371 units, \$61,391. EPs 1971—1,452 units, \$790; 1970—1,320 units, \$1,155. Singles 1971—126,819 units, \$29,522, 1970—115,290 units, \$43,233.
Records exported to countries other than USA (factory value): LPs 1971—12,006 units, \$27,992; 1970—10,915 units, \$40,931. EPs 1971—968 units, \$522; 1970—880 units, \$770. Singles 1971—84,546 units, \$19,721; 1970—76,860 units, \$28,822.
Average retail price per record: LPs—\$2.79; EPs—\$0.69; singles—\$0.31.
 Stereo sales: 60% of total.
 Record club sales: 1% of total.
 Discounting: Frequent
Type of distribution: Record manufacturers usually operate their own distribution arms in three key areas—Manila, Cebu & Davao. Manufacturer-to-retailer system predominates. Manufacturers also place consignments in supermarkets, department stores and book shops. One existing record club obtains records from all sources and sells to members at special discounts. Mail order business is still weak due to poor postal system.
Type of promotion: Broadcast exposure through commercial pop stations is most important in promoting records. Advertising in national papers, fan magazines, tabloids, vernacular comics and songbooks is proving to be effective. Top hits are usually advertised.
 Juke boxes: 10,000.

TAPE:
 Market: The tape business is picking up, but the unauthorized dubbing of hit records is rampant. Cartridge and cassette tapes are more popular because

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 National, see Sound Int'l.
 Neon, see D'Swan.
 Ond, see Playtex & D'Swan.
 P O P, see Sound Int'l.
 Pear, see JPL.
 Pearl, see Video Vision.
 Pioneer, see Vicor.
 Playtex Rec. Co., PO Box 2209, 377 Buencamino St., San Miguel, Manila. Tel: (2) 49-51-84. Int'l: Luis Lee.
Affiliated company: D'Swan Sound System Co. (Distributor).
Labels: (Owned) Crystal, D'Swan, D'Swan Int'l, Image, Lapu-Lapu, Ond, Playtex, Sampaguita.
 Quad, see Sound Int'l.
 Sampaguita, see Playtex & D'Swan.
 Saturday, see Video Vision.
 Sonic Inds. Co., Republic Supermarket Bldg., Suite 205-206, Rizal Ave., Manila. Tel: (2) 48-38-57.
Labels: (Owned) Sonic; (represented) Hallmark (UK).
 Sound Int'l, Leyba Bldg., 381 Dasmariñas St., Manila. Tel: (2) 47-42-58. Cable: DIMENSION. Pres.: Hubert S. Co; VP: Pablo Sonkengpo.
Labels: (Owned) Allied Artists, BigSound, Contex, HitSound, Quad, Ten; (distributed) AU, Boss, Jade, Love, Mongo, MusicDisc, National, POP, Tamaraw, Venus, Young America; (represented) Avenue, Cherry, Olga, Royal, Zel.
 Soundtracks, see Empire.
 Suarez Rec., Republic Supermarket Bldg., Rm. 243, Rizal Ave., Santa Cruz, Manila. Tel: (2) 3-20-16.
 Super Rec. Co., ABC Bldg., 252 Escolta St., Manila. Tel: (2) 47-73-22, 47-85-83.
Labels: (Represented) Ace of Clubs, Ace of Diamonds, Deram, Hi, Impact, London, Parrot, Tribe, White Whale.
 Synchro Ind'l Corp., PO Box 1519, Manila. Contact: Gregorio Tan.
Labels: (Represented) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Smash, Vertigo, Verve.
 Tamaraw, see Sound Int'l.
 Ten, see Sound Int'l.
 Top Tunes, see Vicor.
 V I P, see Alpha.
 Valiant, see Video Vision.
 Venus, see Sound Int'l.
 Verbest Rec. Sales, NBC Bldg., 567 Raon St., Santa Cruz, Manila.
Label: (Owned) ANS.
 Vicor Music Corp., JLB Bldg., Ronquillo, Quiapo, Manila. Tel: (2) 40-77-78, 48-89-07, 48-80-26. Cable: VIMUSCO.
Labels: (Owned) Badjao, Mustang, Pioneer, Top Tunes, Vicor; (represented) Cashbox.
 Video Vision Inc. (formerly House of Recs.), Leyba Bldg., 381 Dasmariñas St., Manila. Tel: (2) 49-56-04. Gen. Mgr.: Lorenzo Yco.
Labels: (Owned) Asco, Dimension, Dream, MG Mitten, Pearl, Saturday, Valiant, ViVi; (represented) Grand, Guestar, Maharika, Number 1, Pophits, Poptunes, President, Stag, Target, Winston.
 Villar, see Mareco.
 ViVi, see Video Vision.
 Wilear's Rec., c/o Philippine Recs. Mktg., William Li Yao Bldg., Rm. 266, Rizal Ave., Santa Cruz, Manila. Tel: (2) 3-20-16.
Label: (Owned) Wilear's.
 Young America, see Sound Int'l.

● music publishers

Mareco Publ'g, 131 Del Monte Ave., Quezon City. Tel: 60-19-52.
 Sound Music House, 381 Dasmariñas St., Manila. Tel: (2) 47-42-58. Pres.: Hubert S. Co; Mng. Dir.: Louis Gonzalez.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Artists Guild of the Philippines, c/o College of the Holy Spirit, 163 E. Mendiola St., Manila.
 Cultural Foundations of the Philippines, San Luis Terrace, Rm. 502, Ermita, Manila. Cable: CUFOPHIL.
 Fiestamakers, PO Box 270, Manila.
 League of Filipino Composers, 1665 Taft Ave., Manila.
 Manila Symphony Society, 1011 R. Hidalgo, Manila.
 Music Promotion Foundation of the Philippines, Ysmael Bldg., 1845 Taft Ave., Manila. Cable: MUSIPROM.
 National Band Ass'n of the Philippines, c/o Cultural Office, City Hall, Manila.
 National Music Council of the Philippines, c/o UNESCO National Commission, 1580 Taft Ave., Manila. Cable: UNACOM.
 Philippine Choral Society, 33 N. Domingo, San Juan, Riza.
 Philippine Music Educators Group, c/o U. P. Theater, Diliman, Quezon City.

LICENSING ORGANIZATIONS, MUSIC

Filipino Society of Composers, Authors & Publishers, Republic Supermarket Bldg., Rm. 243, Rizal Ave., Manila.
 S. S. Suarez, 28 Prosperidad St., Tugatog, Malabon, Rizal. Collection Agent for: Robbins, The Big 3, Copyright Serv. Bureau, Northern Songs, Dick James, Abigail, Nemperror, Dratleaf, MacLen.

LICENSORS, TAPE & RECORD PLATING & PROCESSING PLANTS

Mareco Inc., 131 Del Monte Ave., Quezon City. Tel: 60-19-52.
 Sonic Inds. Co., Republic Supermarket Bldg., Suite 205-206, Rizal Ave., Manila. Tel: (2) 48-38-57.

PRESSING PLANTS

Altec Prods., 7 San Luis St., Pasay. Tel: 8-28-46.

Dimension Rec. Co., 1141 Pasong Tamo, Makati, Rizal. Tel: 86-22-06.
 Dyna Prods., 135 Second Ave. at D. Aquino St., Grace Park, Caloocan City.
 Hidcor, Republic Supermarket Bldg., Suite 234-238, Rizal Ave., Manila. Tel: (2) 3-52-07.
 Mareco Inc., 131 Del Monte Ave., Quezon City. Tel: 60-19-52.
 Mico Inds., 667 Sales St., Manila. Tel: (2) 3-82-48.
 Sonic Inds. Co., Republic Supermarket Bldg., Suite 205-206, Rizal Ave., Manila. Tel: (2) 48-38-57.
 Sound Int'l, Barrio Ugong, Marikina, Rizal.
 Super, 5J Basa St., Quezon City. Tel: 98-33-06.

PRINTER & LITHOGRAPHER

Mareco Inc., 131 Del Monte Ave., Quezon City. Tel: 60-19-52.

PROMOTION & PUBLICITY

Dimads, 381 Dasmariñas St., Manila.
 Mareco Inc., 131 Del Monte Ave., Quezon City. Tel: 60-19-52.
 Triad Prod'n, NBC Bldg., 567 Raon, Santa Cruz, Manila. Gen. Mgr.: Vicente del Rosario Jr.; Prod'n Mgr.: Antonio M. Ocampo.

RECORDING STUDIOS

Cinema-Audio Inc. Rec'g Studios (1964), 841 Torres St., Mandaluyong, Rizal. Tel: 70-18-06, 70-11-76, 70-47-14.
 Mareco Rec'g Studio (1961, remodeled 1970), Calvo Bldg., Muelle del Banco Nacional, Manila. Tel: (2) 47-11-83, 47-71-75, 48-10-81.
 Mico Rec'g Studio (1953), 645 Sales St., Manila. Tel: (2) 47-82-48.

SHIPPING SERVICES

Mareco Inc., 131 Del Monte Ave., Quezon City. Tel: 60-19-52.

● supplies

JACKETS LABELS SLEEVES

Mareco Inc., 131 Del Monte Ave., Quezon City. Tel: 60-19-52.

POLAND

Population: 33,000,000.
 Rate of exchange: \$1 (US) = 24 zlotys.
 Per capita income: \$730.
 Holidays: January 1, May 1 (Labor Day), Easter Sunday, July 22 (Polish National Day), November 1 (All Saints' Day), December 25, 26.

RECORDS:

Records sold domestically: LPs 1971—4,000,000 units. EPs 1971—700,000 units. Singles 1971—900,000 units.
 Records manufactured for domestic & export sale: LPs 1971—4,650,000 units. EPs 1971—800,000 units. Singles 1971—900,000 units.
 Records imported from countries other than USA: 1971—460,000 units; 1970—370,000 units.
 Records exported to USA: 1971—51,000 units; 1970—50,000 units.
 Records exported to countries other than USA: 1971—850,000 units; 1970—825,000 units.
 Average retail price per record: LPs—\$2.22; EPs—\$1.05; Singles—\$0.62.
 Discounting: Rare.
 Type of distribution: Manufacturer-to-wholesaler-to-retailer.
 Type of promotions: Polish radio is the main promoting media. Music magazines and pop columns in weekly and daily publications are also used.
 IMPORT/EXPORT REGULATIONS: As all companies are state owned, contacts with record companies can be made only through PVM. Roman Waschko

● record manufacturers / distributors / importers

Muza, see P P Polskie Nagrania.
 P P Polskie Nagrania, Długa 5, Warsaw. Tel: 31-32-31. Pres.: Pawel Kruk; Sales Mgr.: Franciszek Pukacki.
Labels: (Owned) Muza, Pronit, Veriton.
 Int'l raps.: Canada (Polish Rec. Center of America), France (Iramac), Germany (DGG, Disco Center), Italy (Ricordi), Japan (Nippon Columbia), Netherlands (CNR, Philips), USA (Polish Rec. Center of America).
 P W M Ed. (Polskie Wydawnictwo Muzyczne), Foreign Trade Office, Krakowskie Przedmieście 7, Warsaw. Tel: 26-12-01. Pres.: B. Gierlicki, Sales Mgr.: Mrs. T. Mochtak, E. Ronowicz. (Importer/Exporter).
 Pronit, see P P Polskie Nagrania.
 Veriton, see P P Polskie Nagrania.

● music publishers

P W M (Polskie Wydawnictwo Muzyczne), Al. Krasinskiego 11a, Cracow. Tel: 252-10. Pres.: Mieczyslaw Tomaszewski.
 Synkopa WAIF (Wydawnictwo Artystyczne i Filmowe), Puławska 61, Warsaw. Tel. 44-40-31.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Polish Violin Makers, Krakowskie Przedmieście 16/18, Warsaw 1. Tel 26-71-52. Pres.: Dr Włodzimierz Kaminski; Gen Sec'y: Antoni Karolkowski.
 Conseil Polonais de la Musique (Polish section of the Conseil Int'l de la Musique), Krucza 24/26, Warsaw.
 Jeunesses Musicales de Poland, Chief Council, Castle of Ostrogski, Okólnik 1, Warsaw. Tel: 27-95-89.
 Pagart (Polish Artistic Agency), Pl. Zwyciestwa 9 Warsaw. Tel: 26-01-45. Gen. Dir. Jan Jacek Dobierski; Dir.: Władysław Jakubowski.
 Polish Jazz Ass'n, PO Box 282, Rutkowskiego 20, Warsaw 1. Contact: Jan Wróblewski.
 Stowarzyszenie Polskich Artystow Muzykow, Krucza 24/26, Warsaw. Tel: 21-86-47. Pres.: Kazimierz Wilkomiski, Gen. Mgr.: Todor Liese.
 Towarzystwo im. Fryderyka Chopina (TIFC—Chopin Society), Okólnik 1, Warsaw.
 Union of Polish Composers (Związek Kompozytorow Polskich), Rynek Starego Miasta 27, Warsaw. Tel: 31-16-34, 31-17-41. Pres.: Stefan Sledzinski.
 Warszawskie Towarzystwo Muzyczne (Warsaw Music Society), Podwale 23, Warsaw.
 Henryk Wieniawski Music Society, Wodna St. 27, Poznan. Tel: 526-42. Pres.: Stefan Stulgrosz; Gen. Mgr.: Edmund Grabkowski.
 Zakr (Ass'n of Authors & Composers of Pop Music), ul. Hipoteczna 2, Warsaw. Tel: 27-60-61, 27-60-44. Pres.: Marek Sart; Gen. Mgr.: L. Klekow.

DIRECT-MAIL SERVICE

P P Polskie Nagrania, Długa 5, Warsaw. Tel: 31-32-31. Pres.: Pawel Kruk.

LICENSING ORGANIZATIONS, MUSIC

Agencja Autorska, ul. Hipoteczna 2, Warsaw. Tel: 27-60-61. Gen. Mgr.: Michal Rusinek. (Performing rights only).
 P P Polskie Nagrania, Długa 5, Warsaw. Tel: 31-32-31. Pres.: Pawel Kruk.
 Society of Authors "Zaika", Hipoteczna 2, Warsaw. Tel: 27-60-61. Pres. K. Maluczynski, Gen. Mgr. Witold Kolodziejski. (Mechanical & performing rights.)

LICENSOR, TAPE & RECORD PLATING PLANT PROMOTION & PUBLICITY RECORDING STUDIO

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PORTUGAL

PORTUGAL

Population: 9,000,000. Rate of exchange: \$1 (US) = 27 escudos. Per capita income: \$550. Holidays: January 1, June 1, June 10, August 15, October 5, November 1, December 1, 8, 25.

RECORDS

Average retail price per record: LPs—\$7; EPs—\$2.30; singles—\$1.55. Discounting: Never. Type of distribution: Manufacturer-to-distributor-to-retailer predominates. Type of promotion: Radio is the most important medium of promotion; commercial stations represent 80% of record promotion. Juice boxes: 500.

TAPE:

Market: Pre-recorded open reel and cartridge 4-track are almost non-existent. Cartridge 8-track sales are estimated at 60% of the market, cassette at 40%. Compared to record sales pre-recorded tape is estimated to comprise 15-20% of all sales. Average retail price per tape: Cartridge 8-tr.—\$7.92-\$9.20; cassette—\$6.48-\$8.33; open reel—\$5.95.

IMPORT/EXPORT REGULATIONS:

No limits. Jose Manuel Nunes

record manufacturers / distributors / importers

Alvorada, see Radio Triunfo. Alvorada Int'l, see Radio Triunfo. Aquila, see Radio Triunfo. Archiv, see Phonogram. Arlequin, see Belter. Banda, see Procoppe. Belter (Discos) Lda., Rua Alegria 140, Porto. Tel: 25859. Branch: Lisbon, Av. Defensores Chaves 3. Tel: 59062. Home office: Spain. Labels: (Owned) Belter, Arlequin, Saef.

Bonzao, see International Disc Jockey. Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos; Sales Mgr.: Paulo Gil. Int'l branch: Angola, Caixa Postal 1199, Luanda. Tel: 81552. Gen. Mgr.: Fernando A. Morais. Labels: (Represented) Ace of Clubs (UK), Ace of Diamonds (UK), Ace of Hearts (UK), Angel (USA), Argo (UK), Columbia (UK), Decca (UK), Deram (UK), HMV (UK), Immediate (UK), London (USA), London Globe (UK), Odeon (France), L'Oiseau Lyre (France), Parlophone (UK), Pathe (France), Regal (UK), Stateside (UK).

Int'l reps.: UK (Decca, EMI). Castro, Paz & Ca. Lda., Rua Julio Dinis 945, Porto. Tel: 65932. Gen. Mgr.: Jose Augusto Ramos Paz; Mktg. Mgr.: Jose Humberto Braga; Sales Mgr.: Eduardo Nunes. Labels: (Owned) Clave; (represented) Ades (France), Polandia (Spain). Int'l reps.: Canada (Penco), Netherlands (Bosheck), USA (Penco).

Clave, see Castro Paz & Ca. D G G, see Phonogram. Diapasao, see Sasseti. Estudio, see Mundusom. F F, see Riso & Ritmo. Fama, see Zip-Zip. Fontana, see Phonogram. Guilda da Musica, see Sasseti. Heliodor, see Phonogram. Imavox (Som & Imagem) SarL, Rua Padre Antonio Vieira 28 r/c, Lisbon 1. Tel: 656434. Pres.: Julio Botelho Moniz; Gen. Mgr.: Jorge Cenaculo. Labels: (Owned) Imavox; (represented) BASF (Germany), Victor (Japan).

International Disc Jockey Ents., Av. Principal de Miraflores, Lote 101-6B, Algas, Tel: 779909. Mng. Dir.: Manuel Espinho. (Importer/Exporter). Label: (Owned) Bonzao. M G M, see Phonogram. Melodia, see Radio Triunfo. Mercury, see Phonogram. Movieplay, see Procoppe. Mundusom Sociedade Industrial do Som SarL—Discos Estudio, Rua Rodrigo da Fonseca 204 r/c, Lisbon 1. Tel: 685871. Pres. & Gen. Mgr.: Emilio da Conceicao Mateus. Labels: (Owned) Estudio, Trevo; (represented) Monitor (USA).

Int'l reps.: France (Portugal Popular), UK (Lusa Agencia), USA (Alvorada). Orevs Sociedade de Importacao & Exportacao Ltd., Rua da Madalena 237, 2nd fl., Lisbon 2. Tel: 872049. (Importer/Exporter). Labels: (Represented) Everest (USA), Vox (USA). Orfeu, see Arnaldo Trindade. Philips, see Phonogram. Phonogram (divisao de Musica da Corel), Av. Liberdade 211, Lisbon 2. Tel: 563291. Gen. Mgr.: Antonio Coelho Ribeiro; Sales Mgr.: Carlos Pinto. Labels: (Owned) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Vertigo, Verve; (represented) Bell (UK, USA), Chrysalis (UK), Cube (UK), Stax (USA), Uni (USA). Polydor, see Phonogram.

Procoppe SarL, Andrade Corvo 27, Lisbon. Tel: 562251. Gen. Mgr.: Carlos Perez Alvaro; Rec. Mgr.: Rui Ressurreicao; Sales Mgr.: Carlos Bolotinha. Branch: Porto, Sa da Bandeira 651. Tel: 36639, 33915. Labels: (Owned) Banda, Movieplay, Pstt; (represented) Accion (Spain), Alshire (USA), BYG (France), Barclay (France), Egrem (Cuba), Everest (USA), MCA (UK, USA), Monument (USA), Movieplay (Spain), Orfeon (Mexico), Riviera (France).

Pstt, see Procoppe. R R, see Riso & Ritmo, & Arnaldo Trindade. Radio Triunfo Lda., Praca do Municipio 309, Porto. Tel: 21445, 33624. Pres.: Rogério de Seixas Costa Leal; Int'l A&R: Daniel Sousa; Sales & Mktg.: Alberto Eiras; Pub. & Promo.: Carlos Lacerda. Branch: Lisbon, Rua do Carmo 23. Tel: 34708. Mgr.: Carlos Parga. Labels: (Owned) Alvorada, Alvorada Int'l, Aquila, Melodia; (represented) A&M (USA), Arion (France), Artone (Netherlands), Atco group (USA), Atlantic group (USA), Bosheck (Netherlands), CBS Int'l (USA), CGD (Italy), Carisch (Italy), Carosello (Italy), Chantecler (Brazil), Command (USA), Continental (Brazil), Copacabana (Brazil), Cotillon group (USA), Crestview (USA), DCP (USA), Dot (USA), Epic (USA), Erato (France), Elektra (USA), Fantasy (USA), Festival (France), Flying Dutchman (USA), Gamma (Mexico), Harmonia Mundi (France), Hispavox (Spain), Hypopotam (France), Jolly (Italy), Liberty (USA), Metromedia (USA), Musicor (USA), Nonesuch (USA), Ode (USA), Pama (UK), Paramount (USA), Peerless (Mexico), Penny Farthing (UK), Plexium (UK), Project 3 (USA), Reprise (USA), Rolling Stones (UK), Style (Italy), 20th Century-Fox (USA), United Artists (USA), Vanguard (USA), Warner Bros. (USA). Int'l reps.: Brazil (Continental), Canada (Penco), Spain (Hisvavox), USA (Penco).

Rapsodia (Discos), Morais Soares 41A, Lisbon. Tel: 838594. Riso & Ritmo (Discos) Lda., Calçada da Quintinha 2-S/cv, Lisbon 1. Tel: 683968. Int'l branch: France, Bagatelle. Labels: (Owned) FF, RR (distributed by Arnaldo Trindade); (represented) Bagatelle (France). Sael, see Belter. Sasseti & Ca. Lda., Av. Fontes Pereira de Melo 30, 7th fl., Lisbon 1. Tel: 539753, 533692, 54418. Gen. Dir.: Francisco Granadeiro; Exec. Dir.: Marques de Almeida; Mktg. Dir.: Carlos Gil. Labels: (Owned) Diapasao, Guilda da Musica; (represented) Hungaraton (Hungary), Muza (Poland), Qualiton (Hungary), Supraphon (Czechoslovakia). Tagus, see Tecla.

Tecla (Sociedade Commercial de Discos Lda.), Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira. Labels: (Owned) Tagus, Tecla, Vertice; (represented) Accent (USA), Ariston (Italy), BBC (UK), Bia-Bla (Italy), Black Jazz (USA), Pierre Cardin (France), Cid (Brazil), Collector (UK), Ember (UK), Fleche (France), Fonograma (Venezuela), GNP Crescendo (USA), Gemini (UK), Itamaraty (Brazil), Janus (USA), Onda Nueva (Venezuela), Oryx (UK), Ovation (USA), Souvenir (Venezuela), Star (Belgium), W&G (Australia), Westbound (USA).

Telectra—Empresa Tecnica de Equipamentos Electricos SarL, Rua Rodrigo da Fonseca 103 r/c, Lisbon 1. Tel: 686072. Pres.: Adriano Vaz Pinto; VP Rec. Div.: Fernando Vaz Pinto; Sales Mgr.: Jose Varatoza da Silva. Labels: (Owned) Telectra; (represented) RCA (USA). Int'l rep.: South Africa (Teal). Trevo, see Mundusom. Arnaldo Trindade & Ca. Lda., Rua Santa Catarina 117, Porto. Tel: 381341. Co-Pres.: Manuel Albuquerque, Arnaldo Trindade; Gen. Mgr.: Fernando Pereira; Sales Mgr.: Adalberto Pinheiro. Labels: (Owned) Orfeu; (distributed) RR; (represented) Ariola (Germany), AZ (France), Durium (Italy), Island (UK), Ngram (Netherlands), Flye (UK), Tamlia/Motown (USA), Vergara (Spain), Vogue (France). Int'l reps.: France (Vogue), Netherlands (Bosheck), USA (Penco), Venezuela (Palacio).

Vertice, see Tecla. Vertigo, see Phonogram. Zip-Fado, see Zip-Zip. Zip-Zip Organizacoes-Publicidade Lda., Av. Fontes Pereira de Melo 30, 7th fl., Lisbon 1. Tel: 539753, 533692, 54418. Gen. Dir.: Francisco Granadeiro; Exec. Dir.: Marques de Almeida; Mktg. Dir.: Carlos Gil. Labels: (Owned) Fama, Zip-Fado, Zip-Zip; (represented) Cadet/Concept (USA), Checker (USA), Chess (USA), GRT (USA). Int'l reps.: Brazil (CBD), Italy (PDU).

music publishers

Belter (Ed.), Rua Alegria 140, Porto. Tel: 25859. Branch: Lisbon, Av. Defensores Chaves 3. Tel: 59062. Home office: Spain. Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos. Costa Pinto (Ed. Musicais) SarL, Rua Ege de Queiros 20, 3rd fl., Lisbon. Tel: 560405. Pres.: Jorge Costa Pinto; Gen. Mgr.: Rocha Oliveira. Imavox Eds. Musicais (SPA-BIEM), Rua Padre Antonio Vieira 28 r/c, Lisbon 1. Tel: 656434. Pres.: Magalhães Pereira; Gen. Mgr.: Carlos Rosa. Sasseti & Ca. Lda., Av. Fontes Pereira de Melo 30, 7th fl., Lisbon 1. Tel: 539753, 533692, 54418. Gen. Dir.: Francisco Granadeiro; Exec. Dir.: Marques de Almeida; Mktg. Dir.: Carlos Gil.

Telectra—Empresa Tecnica de Equipamentos Electricos SarL, Rua Rodrigo da Fonseca 103 r/c, Lisbon 1. Tel: 686072. Pres.: Adriano Vaz Pinto. Int'l firms represented: Sam Fox (USA), RCA (Brazil, Italy, Spain), Victor (Brazil).

Triunfo (Ed. Musicais), Praca do Municipio 309, Porto. Tel: 21445, 33624. Pres.: Rogério de Seixas Costa Leal.

services

DESIGN & ARTWORK

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos. Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta. Tel: 950152. Gen. Mgr.: Rogério de Seixas Costa Leal; D&A Mgr.: Antonio Matos.

DIRECT-MAIL SERVICE

Sasseti & Ca. Lda., Av. Fontes Pereira de Melo 30, 7th fl., Lisbon 1. Tel: 539753, 533692, 54418. Gen. Dir.: Francisco Granadeiro; Exec. Dir.: Marques de Almeida; Mktg. Dir.: Carlos Gil. Tecla Sociedade Commercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.

LICENSING ORGANIZATIONS, MUSIC

S E C T P (Sociedade de Escritores & Compositores Teatrais Portugueses), Av. Duque de Louie 111, Lisbon. (Mechanical & performing rights).

LICENSORS, TAPE & RECORD

Imavox (Som & Imagem) SarL, Rua Padre Antonio Vieira 28 r/c, Lisbon 1. Tel: 656434. Pres.: Julio Botelho Moniz; Gen. Mgr.: Jorge Cenaculo. Tecla Sociedade Commercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.

PLATING & PROCESSING PLANTS

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos. Radio Triunfo Lda., Rua do Campo Lindo 208, Porto. Tel: 45876. Gen. Mgr.: Rogério de Seixas Costa Leal; Chief-Eng.: Domingos Lupi Nogueira.

PRESSING PLANTS

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos. Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta. Tel: 950152. Gen. Mgr.: Rogério de Seixas Costa Leal; Mgr.: Domingos Lupi Nogueira.

PRINTER & LITHOGRAPHER

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.

PROMOTION & PUBLICITY

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos. Imavox (Som & Imagem) SarL, Rua Padre Antonio Vieira 28 r/c, Lisbon 1. Tel: 656434. Pres.: Julio Botelho Moniz; Gen. Mgr.: Jorge Cenaculo. Procoppe SarL, Andrade Corvo 27, Lisbon. Tel: 562251. Gen. Mgr.: Carlos Perez Alvaro; Sales Mgr.: Carlos Bolotinha. Radio Triunfo Lda., Rua do Carmo 23, Lisbon. Tel: 34708. Mgr.: Carlos Parga; Pub. & Promo. Mgr.: Carlos Lacerda. Zip-Zip Organizacoes-Publicidade Lda., Av. Fontes Pereira de Melo 30, 7th fl., Lisbon 1. Tel: 539753, 533692, 54418. Gen. Dir.: Francisco Granadeiro; Exec. Dir.: Marques de Almeida; Mktg. Dir.: Carlos Gil.

RECORDING STUDIOS

Valentim de Carvalho Ci. SarL (Estudios), Estrada Porto Salvo, Paco d' Arcos. Tel: 2432195. Studio Mgr.: J. Belchoir Viegas; Chief Eng.: Hugo Ribiero; Mixer: Jose Carvalho; Re-mixer: Joao Diogo. Musicoreto Estudio De Gravacao Lda., Rua Coelho da Rocha 69, Lisbon. Tel: 663179. Owner: J. Filipe; Studio Mgrs.: J. Filipe, M.M. Botelho; Chief Eng.: A. Nunes; Mixers: C. Duarte; Re-mixers: Messrs. Matias & Santos. Nacional Filmes Lda., Calçada de Sant' Ana 195, Lisbon. Polysom (1969), Rua Campolide, 103c, Lisbon 1. Tel: 681866. Owner: E. Mateus; Studio Mgr. & Chief Eng.: Jean F. Beaudet; Mixer: Moreno Pinto; Re-mixer: Mr. Vidiera. Procoppe SarL, Andrade Corvo 27, Lisbon. Tel: 562251. Gen. Mgr.: Carlos Perez Alvaro; Sales Mgr.: Carlos Bolotinha. Radio Triunfo Lda., Estrada da Luz 26, Lisbon. Tel: 785852. Gen. Mgr.: Rogério de Seixas Costa Leal; Mgr.: Carlos Parga; Studio Chief: Jose Fortes. Tecla Sociedade Commercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.

SHIPPING SERVICES

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos. Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta. Tel: 950152. Gen. Mgr.: Rogério de Seixas Costa Leal; Sales Mgr.: Alberto Eiras; Serv. Mgr.: Mario Lourenco.

TAPE CUSTOM DUPLICATORS

Radio Triunfo Lda., Rua do Campo Lindo 208, Porto. Tel: 45876. Gen. Mgr.: Rogério de Seixas Costa Leal; Chief Eng.: Domingos Lupi Nogueira.
Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.

● supplies

RECORDING STUDIO EQUIPMENT

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.

TAPE, BLANK LOADED

Radio Triunfo Lda., Rua do Campo Lindo 208, Porto. Tel: 45876. Gen. Mgr.: Rogério de Seixas Costa Leal; Chief Eng.: Domingos Lupi Nogueira.

● manufacturer of record & tape dealer accessories & supplies

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.
Product: Tape carrying & storage cases, cleaners cloths & brushes, display racks, record & tape divider cards, 45 RPM adaptors, head cleaners & demagnetizers, needles, pre-leaded & splicing tape.

● tape playback equipment

Belter (Discos) Lda., Rua Alegria 140, 1, Porto. Tel: 25859.
Brand names: Cosmo, Ingra.
Tecla Sociedade Comercial de Discos Lda. Rua Sousa Martins 5, 1st fl., Lisbon; Tel: 560405. Pres.: Jorge Costa Pinto.
Brand name: Metro-Sound (UK).

PUERTO RICO

Population: 2,765,000.
Per capita income: \$1,882.
Holidays: January 1, April 16 (Birthday of Jose de Diego), July 17 (Birthday of Luiz Munoz), July 28 (Constitution Day), November 19 (Discovery of Puerto Rico), December 25, various holidays similar to USA.

RECORDS:

Records imported from USA (factory value): 1971—\$2,455,347; 1970—\$1,992,277.
Records imported from countries other than USA (factory value): 1971—266,098 units, \$295,612; 1970—\$281,688.
Records exported to countries other than USA (factory value): 1971—\$17,938.
Average retail price per record: LPs—\$2.37 to \$5.95; singles—\$1.
Stereo sales: 50% of total.
Record club sales: 5% of total.
Discounting: Frequent.
Type of distribution: The three local factories press owned and licensed lines and sell to wholesalers and distributors. The bulk of the market which comes from the USA is sold through the record companies' resident representatives.
Type of promotion: 80% of record promotion is done via AM & FM radio exposure. There are also publications giving coverage of records and recording artists. Artists are also exposed on local TV programs.
Juke boxes: 12,000.

TAPE:

Market: The sales of tape and players continue to increase.
Average retail price per tape: Cartridge 8-tr. & cassette—\$4.97 to 5.25.
IMPORT/EXPORT REGULATIONS: There are no import regulations or charges for record or tape items coming from the US mainland. There is an approximate 15% ad valorem duty on items coming from countries other than the USA.

Antonio Contreras

● record manufacturers / distributors / importers

A & C, see Allied.
Actuality Prod'ns, Calle G-P39, Bayamos Gardens 00619. Tel: (809) 786-6501.
Acuaris, see Quality Sound.
Alegre, see Allied.
Allied Whsle. Co. of Puerto Rico Inc., 610 Cerra St., Santurce 00907. Tel: (809) 725-9255. Cable: ALWHOCO. Pres.: Charles Tarrab; VP & Sales Mgr.: Alberto Dircie.
Labels: (Owned) A&C; (distributed) Alegre, Cotique, Exito, Fania, Inca, Lewgas, Parnaso, Tico, Vaya, Zelesta.

Aponte One Stop Inc., 624 Cerra St., Santurce 00907. Tel: (809) 723-5545, 725-1090. Pres.: Pablo Aponte. (One Stop—singles only).
Ariel, see Montilla.
Astro Recs., 6248 Cerra St., Santurce 00907. Tel: (809) 725-5542.
Labels: (Owned) Astro, Mariel; (distributed) Canovar.
Borinquen (Producciones Discos), PO Box 4785, San Juan 00936. Tel: (809) 765-8115, 764-3960. (Manufacturer/Distributor).
Label: (Owned) Borinquen.
C B S Latin, see Caytronics.
Canovar, see Astro.
Caribe, see Island.
Casa Aponte Inc., 628 Cerra St., Santurce 00907. Tel: (809) 724-7790. (Distributor).
Labels: (Distributed) Acuaris, Hit Parade.
Casa Frago Inc., PO Box 2774, San Juan 00903. Tel: (809) 723-0504. (Manufacturer/Rack Jobber).
Label: (Owned) Frago.
Caytronics Corp. of New York, San Jorge 403, Santurce 00912. Tel: (809) 725-9561.
Home office: USA.
Labels: (Distributed) CBS Latin, Mericana, Pronto.
Ceste-Cujiano Prod'ns, Borinquen Hotel, Suite 618, Santurce 00907. Tel: (809) 725-1212.
Label: (Owned) Cesta.
Chiroldes (Empresas), 2424 Loiza St., Santurce 00913. Tel: (809) 724-3821.
Label: (Owned) Vilton.
Conrad (P.R.) Inc., PO Box 5475, Puerta de Tierra 00906. Tel: (809) 725-9045. Gen. Mgr.: G.G. Connelly. (Distributor/Importer/Exporter).
Home office: Virgin Islands.
Costeno, see Musical Recs.
Cotique, see Allied.
La Cuna Recs., 1965 Ave. Puerto Rico, Santurce 00912. Tel: (809) 724-2029. (Distributor as Gonzalez-Bonilla Dists).
D N D, see Distribuidora Nacional de Discos.
Davila, see Ultra.
Dial Prod'ns, 624 Cerra St., Santurce 00907. Tel: (809) 722-4407.
Discuba, see Musical Recs.
Disney, see Kelvinator Sales.
Distribuidora Nacional de Discos Inc., 606 Cerra St., Santurce 00907. Tel: (809) 724-4964. Pres.: Gilberto Gonzalez Arenas; VP & Gen. Mgr.: Pedro Oruna; Sales Mgr.: Rodolfo Gonzalez Jr. (Manufacturer/Distributor).
Int'l branch: Dominican Republic, Distribuidora Dominicana de Discos.
Labels: (Owned) DND, (distributed) all Latin & US labels.
Eco, see Musical Recs.
Eddin Ents. Inc., 2014 Ave. A, Barrio Obrero Santurce 00916. Tel: (809) 725-6522. Pres.: Ed Dinalto; Gen. Mgr.: David Tufveson; Sales Mgr.: Rick Beurer Jr.
Exito, see Allied.
Fania, see Allied.
4Point, see Ultra.
Fragoso, see Casa Frago.
G C, see GMA.
G M A Dists. Inc., 626 Cerra St., Santurce 00907. Tel: (809) 725-4408.
Labels: (Owned) Gema; (distributed) GC.
Gema, see GMA.
Gonzalez-Bonilla Dists., see La Cuna.
Guarani, see Island.
Hit Parade, see Quality Sound.
Inca, see Allied.
Island Recs. Inc., PO Box 8607, Santurce 00908. Tel: (809) 782-7772. (Manufacturer/Rack Jobber).
Branch: Rio Piedras 00920, 504 Sirio St., Urb. Altamira.
Labels: (Owned) Guarani, Island, Rico-Vox; (distributed) Caribe; (represented) Hispavox (Spain), Palacio (Venezuela).
Kelvinator Sales of Puerto Rico, PO Box BG, Simon Madera Ave. & Granados St., Villa Prades, Rio Piedras 00928. Tel: (809) 765-2291. Pres.: Carlos Rom; Sales Mgr.: Ignacio Mens.
Labels: (Distributed) Disney, RCA.
Lewgas, see Allied.
Lozano Dists., PO Box 7826, Santurce 00916. Tel: (809) 791-1868.
Label: (Owned) Lozano.
M C Prod'ns, GPO Box 20, San Juan 00936. Tel: (809) 722-2655.
Mariel, see Astro.
Marvela, see Puerto Rico Recs.
Maya, see Montilla.
Mericana, see Caytronics.
Modiner, see Ultra.
Montilla Recs. of Puerto Rico Inc., Carrera 185, Kilometro D, HM 8, Canovanas 00629. Tel: (809) 876-2560. Pres.: Fernando J. Montilla.
Labels: (Owned) Ariel, Maya, Montilla, Montisa, Triunfo; (represented) A&M (USA), Dicesa (El Salvador).
Int'l reps.: Central America (Dicesa), France (Barclay), Spain (Zafiro).
Montisa, see Montilla.
Musart, see Musical Recs.
Musart-Norteno, see Musical Recs.
Musical Recs. & Tapes, PO Box 3353, San Juan 00936. Tel: (809) 765-5301. (Wholesaler).
Branch: Hato Rey, Tous Soto No. 266, Urb. Baldrich. Zip: 00928. Tel: (809) 765-5301.
Int'l branch: USA.
Labels: (Owned) Costeno, Discuba, Eco, Musart, Musart-Norteno, Musidisc, Nilsen, Peerless.
Musidisc, see Musical Recs.
Neliz Rec. Corp., 604 Cerra St., Santurce 00907. Tel: (809) 722-4407.
Labels: (Owned) Neliz, Spanoramc.
Nilsen, see Musical Recs.
Oliveras Dists., Corner of Laredo & Reno, Urb. Vista Bella, Bayamon 00619. Tel: (809) 786-3244. (Wholesaler).
Parnaso, see Allied.
Peerless, see Musical Recs.
Project Ents., 609 Condado Ave., Santurce 00907. Tel:

(809) 723-4747.
Pronto, see Caytronics.
Puerto Rico Recs. Inc., PO Box 2027, San Juan 00903. Tel: (809) 724-1742. (Wholesaler as Martinez Vela Inc.).
Label: (Owned) Marvela.
Quality Sound Inc., PO Box 1282, Hato Rey 00918. Tel: (809) 765-2545.
Labels: (Owned) Acuaris, Hit Parade (distributed by Casa Aponte).
R C A, see Kelvinator Sales.
Rico-Vox, see Island.
Sonvel, see Velvet.
Spanoramc, see Neliz.
Tico, see Allied.
Triunfo, see Montilla.
Ultra Dists., 710 Europa St., Santurce 00909. Tel: (809) 725-1140. (Wholesaler).
Labels: (Distributed) Davila, 4Point, Modiner.
Uniart Dists., 951 Fernandez Juncos Ave., Santurce 00907. Label: (Owned) Uniart.
Vaya, see Allied.
Martinez Vela Inc., see Puerto Rico Recs.
Velvet Recs. Inc., 558 Maximo Gomez, Urb. Baldrich, Hato Rey 00918. Tel: (809) 766-7137. Mgr.: Frank Torres.
Home office: USA.
Labels: (Owned) Sonvel, Velvet.
Viera Dists., 51-26 Calle 49, Urb. Sierra Bayamon, Bayamon 00619. Tel: (809) 786-8362. (Wholesaler).
Vilton, see Chiroldes.
Zelesta, see Allied.

● publisher

publishers
Peer Int'l Corp. of Puerto Rico, Edif. Banco de Ponce, 1250 Ponce de Leon Ave., Of. 705, Santurce 00908. Tel: (809) 725-2380. Cable: SOUTHMUSIC San Juan. Mgr.: Angel I. Fonfrías.
Home office USA (Southern).

● sheet music jobber

Cuin Discoteca Selecta, 1606 Fernandez Juncos Ave., Santurce 00909. Tel: (809) 725-1736. Pres.: A.M. Cuin.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Federation of Musicians, Local 468, 255 Canel St., Santurce 00907.
Music Assoc., 1705 Loiza St., Santurce 00911.
Puerto Rico Artists & Technicians Ass'n (APATE), 651 Ponce de Leon Ave., Santurce 00907. Pres.: William Valentin.

LICENSING ORGANIZATION, MUSIC

S P A C E M, PO Box 9692, Santurce 00908. ASCAP Rep.: Arsenio Vega.

PLATING & PROCESSING PLANT

Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-4350. Owner & Chief Eng.: Fernando J. Montilla; Studio Mgr.: Kiko Montilla.

PRESSING PLANTS

Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-4350. Owner & Chief Eng.: Fernando J. Montilla; Studio Mgr.: Kiko Montilla.
Puerto Rico Recs. Inc., PO Box 2027, San Juan 00903. Tel: (809) 724-1742. Cable: MARVELA.

PRINTER & LITHOGRAPHER

Linear Prods. Inc., Old Long Bldg., Matadero Rd., Puerto Nuevo 00920. Tel: (809) 783-4986. Mgr.: Ralph Gonzalez.
Home office: USA, New York, N.Y.

RECORDING STUDIOS

Borinquen Rec'g Studios (1968), 1383 Ponce de Leon, Urb. San Jose Ind'l, Rio Piedras 00926. Tel: (809) 764-3960.
Echo Sound Rec'g Studio, 28 Calle C, Urb. Ind. Julia, Caparra Heights 00922. Tel: (809) 723-8307.
Film & Dubbing Prod'ns Inc. (div. of El Mundo Ents.) (1956), 383 F.D. Roosevelt Ave., Hato Rey 00918. Tel: (809) 764-3000.
Mayoral Rec'g Studio, 555 De Diego Ave., Puerto Nuevo 00920. Tel: (809) 784-2916.
Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-4350. Owner & Chief Eng.: Fernando J. Montilla; Studio Mgr.: Kiko Montilla.
Ochoa Rec'g Studios Inc. (1952), PO Box 13396, Santurce 00908; Angel Buonomo 46, Urb. Tres Monjitas, Hato Rey 00918. Tel: (809) 764-4440.

TAPE CUSTOM DUPLICATOR

Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-4350. Owner & Chief Eng.: Fernando J. Montilla; Studio Mgr.: Kiko Montilla.

● supplies

JACKETS

Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-4350. Owner & Chief Eng.: Fernando J. Montilla; Studio Mgr.: Kiko Montilla.
Rio Piedras Rec. Mfg Inc., PO Box 4785, San Juan 00936. Tel: (809) 764-3960.

LABELS

Linear Prods. Inc., Old Long Bldg., Matadero Rd., Puerto Nuevo 00920. Tel: (809) 783-4986. Mgr.: Ralph Gonzalez.
Home office: USA, New York, N.Y.

Montilla Recs. of Puerto Rico Inc., PO Box 594, Canovanas 00629. Tel: (809) 876-4350. Owner & Chief Eng Fernando J. Montilla; Studio Mgr. Kiko Montilla

RECORDING STUDIO EQUIPMENT

Electronics Center Corp., 1316 Edez. Juncos Ave., Santurce 00910. Tel: (809) 724-3823/0175

SINGAPORE

Population: 2,700,000.
 Rate of exchange: \$1 (US) = 2.75 Singapore dollars.
 Per capita income: \$500.
 Holidays: New Year's Day, Hari Raya Puasa, Chinese New Year, Thaipusam, Hari Raya Haji, May 1 (Labor Day), Vesak Day, August 9 (National Day), Christmas Day.
 Sally Chan

record manufacturers / distributors / importers

Angel, see EMI
 Archiv, see Phonogram.
 Baal Recs., 12 Orchard Rd., Singapore 9. Tel: 34-774. Pres.: S. Balram; Gen. Mgr.: S. Jay.
Labels: (Owned) Baal; (represented) Electrola (Germany), Fernalta (Latin America), Festival (Australia), Metronome (Sweden), Nippon Gramophone (Japan), Polydor (Canada, UK, USA), Polygram (New Zealand).
 Borneo Co. (Singapore) Sdn Bhd., Crosby House, 73 Robinson Rd., Singapore 1. Tel: 79-457, 76-181. Mgr.: J.C.G. Ramsey.
Labels: (Represented) Pickwick (USA), Rediffusion (UK).
 Columbia, see EMI.
 Cosdel (Singapore) Pte. Ltd., 50F Armenian St., Singapore 6. Tel: 362-911. Mng. Dir.: S.P. Sim.
Regional branch: Malaysia.
Labels: (Owned) Cosdel; (represented) Atco (USA), Atlantic (USA), Cottillion (USA), Durium (Italy), Elektra (USA), Festival (Australia), GRT (USA), Nonesuch (USA), Paramount (USA), Pye (UK), RCA (Australia, UK, USA), Reprise (USA), Rolling Stones (USA), Tamla/Motown (USA), Warner Bros. (USA).
 D.G.G., see Phonogram.
 Decca Orient Pte. Ltd (sub. of Decca Rec. Co. Ltd.), E6 MacDonald House, Orchard Rd., Singapore 9. Tel: 27-071, 361-196. Mng. Dir.: Derrick J. Coupland; Dir.: H.K. Franklin, Regional Sales Mgr.: Esther Lim; Sales Exec.: Henry Lim.
Regional branches: Hong Kong, Malaysia.
Labels: (Owned) Decca; (represented) Ace of Clubs, Ace of Diamonds, Argo, Chapter One, Contemporary, Decca, Deram, Emerald, London, London Globe, MAM, Threshold (all UK).
Int'l reps.: Ceylon (Lewis Brown), China (Linfair), Hong Kong (Moutries), India (Gramophone), Macao (Universal Agencies), Thailand (Black & White, Ching Thai), Vietnam (Georges Bonnet); Japan, Korea, Pakistan, Philippines (Decca Rec. Co. Ltd.).
 E M I (Singapore) Pte. Ltd., Cathay Cinema, Circle II., Singapore 9. Tel: 27-686. Mng. Dir.: K.F. Bruce; Sales Mgr.: H.T. Chua.
Home office: England.
Labels: (Owned) Angel, Columbia, Parlophone, Pathe, Regal; (represented) ABC/Dunhill (USA), Apple (UK), Capitol (USA), Disneyland (USA), Ember (UK), Island (UK), Monument (USA), Purple (UK), Tamla/Motown (USA).

Eagle, see Teo Kwan
 Echo, see Chiang Huat.
 Elastic, see Chiang Huat.
 Fontana, see Phonogram.
 Heliodor, see Phonogram.
 Chiang Huat Co. Pte. Ltd., 195/199 Outram Park, Singapore 3. Tel: 74-144, 97-721. Chm.: Tan Boo Chang; Mgr.: T.T. Quek; Sales Mgr.: Koh Kok Thye.
Labels: (Owned) Echo, Elastic; (represented) Audio Fidelity, Avalanche, Fantasy, Liberty, Prestige, United Artists (all USA).

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30-129, 31-873.
Branch: Singapore 7, Music City, 469 N. Bridge Rd. Tel: 34-693.
Labels: (Owned) Life; (distributed) Libra, (represented) CBS, Harmony, Kapp, MCA, Vocation (all USA).
 E. S. Issac & Co. Pte. Ltd., 168A Cecil St., Singapore 1. Tel: 78-460, 78-466. Cable: ISSACNCO. Contact: M.E. Issac.
Labels: (represented) Accent (USA), Angel (UK), Columbia (UK), Crescendo (USA), Everest (USA), HMV (UK), Hi Fi (USA), Parlophone (UK), Telefunken (Germany), Vogue (France).
 Teo Kwan Electric Recs. Co., 17 Dhoby Ghaut, Singapore 9. Tel: 360-402, 28-265. Mng. Dir.: Chan Teo Kwan.
Label: (Owned) Eagle.
 Libra Recs. Pte. Ltd., 1126A Serangoon Rd., Singapore 12. Tel: 801-458, 807-033, 87-179. Gen. Mgr.: Watson Tay; Sales Mgr.: Jap Chong.
Label: (Owned) Libra (distributed by Hup Hup).
 Life, see Hup Hup.
 M.G.M., see Phonogram.
 Mercury, see Phonogram.
 Music City, see Hup Hup.
 Parlophone, see EMI.
 Pathe, see EMI.
 Philips, see Phonogram.
 Phonogram Pte. Ltd., 697A Commonwealth Dr., Tanglin Halt, Singapore 3. Mng. Dir.: T.A. van Holten, Sales & Mktg. Mgr.: L. Steyer.
Regional branch: Malaysia.
Labels: (Owned) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Pop Sound, Smash, Vertigo, Verve; (represented) A&M (USA), Buddah (USA), Page One (UK), Riverside (USA), Stax (USA).
 Polydor, see Phonogram.
 Pop Sound, see Phonogram.
 Regal, see EMI.
 Kwang Sia Rec. Co., 104 Hill St., Singapore 6. Tel: 32-154, 34-501. Owner: Ang Mia Yang, Gen. Mgr.: Ang Keng Mui; Sales Mgr.: Ang Keng How.
Labels: (Imported) A&M (USA), Audio Fidelity (USA), Bell (USA), CBS (USA), Capitol (USA), Columbia (USA), DGG (Germany), Decca (UK, USA), London (UK, USA), MGM (USA), Motown (USA), Parrot (UK, USA), Polydor (Germany), RCA (USA), Reprise (USA), Verve (USA), Warner Bros. (USA).
 Smash, see Phonogram.
 Tribunal (Far East) Corp., 557B Balestier Rd., Singapore 12. Tel: 532-154. Gen. Mgr.: C.K. Liew, Sales Mgr.: Philip M. Arien.
Label: (Owned) Tribune.
 Tribune, see Tribunal.
 Vertigo, see Phonogram.
 Verve, see Phonogram.
 Victory Recs. Co., 487 N. Bridge Rd., Singapore 7. Tel: 23-932, 20-888.

independent record producers

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30-129, 31-873.
Label credits: Baal, Libra.
 Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13. Tel: 882-321. Mng. Dir.: Arthur C. Symons.
Label credits: Cosdel, Decca.
 Phonographic Inds. Pte. Ltd., Flatted Factories, 701E Commonwealth Dr., 1st fl., Singapore 3. Tel: 649-457. Mng. Dir.: Tony van Holten.
Label credits: A&M, Bell, Fontana, MGM, Mercury, Philips, Polydor, Pop Sound, Stax, Vertigo, Verve.
 Rediffusion (Singapore) Pte. Ltd., PO Box 608, Singapore. Tel: 362-211. Mng. Dir.: J. Snowden; Sales Mgr.: M. Ellery.
Label credits: Cosdel, Decca, RCA.

music publishers

Baal Music (div. of Balram Co.), 12 Orchard Rd., Singapore 9. Tel: 34-774. Pres.: S. Balram; Gen. Mgr.: S. Jay.
Int'l reps.: France (EPOC), Germany (Accord), Japan (Shinko), Latin America (Fermata).
 Burlington-Palace Music Orient Ltd. (sub. of Burlington-Palace in Hong Kong), E6 MacDonald House, Singapore 9.
 Intersong Far East Pte. Ltd., 679A Commonwealth Dr., Tanglin Halt, Singapore 3. Tel: 634-527. Pres.: T.A. van Holten; Gen. Mgr.: L. Steyer.
Int'l firms represented: Aberbach (Germany), Abigail (UK), Chappell (UK, USA), Flamingo (UK), Kama Sutra (USA), Norrie Paramor (UK), Pocket Full of Tunes (USA), RSO (UK), Ryan (UK).
Int'l reps.: Germany (Intersong), Netherlands (Artemis).
 Pathe Publ'ns (Far East) Pte. Ltd., Cathay Cinema, Circle II., Singapore 9. Tel: 27-686.
Int'l firms represented: Ardmore & Beechwood, Carlin, B. Feldman, Dick James, KPM group, Cyril Shane (all UK).

services

DESIGN & ARTWORK
 Cosdel (Singapore) Pte. Ltd., 50F Armenian St., Singapore 6. Tel: 362-911. Mng. Dir.: S.P. Sim
 E M I (Singapore) Pte. Ltd., Cathay Cinema, Circle II., Singapore 9. Tel: 27-686. Mng. Dir.: K.F. Bruce; Adv. Mgr.: Freddy Ang.
 Libra Recs. Ltd., 1126A Serangoon Rd., Singapore 12. Tel: 801-458, 87-179, 807-033. Gen. Mgr.: Watson Tay, Sales Mgr.: Jap Chong.

DIRECT-MAIL SERVICE

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30-129, 31-873.
 E. S. Issac & Co. Pte. Ltd., 168A Cecil St., Singapore 1. Tel: 78-460, 78-466. Contact: M.E. Issac.

Kwang Sia Rec. Co., 104 Hill St., Singapore 6. Tel: 32-154, 34-501. Owner: Ang Mia Yang; Gen. Mgr.: Ang Keng Mui; Sales Mgr.: Ang Keng How.
 Tribunal (Far East) Corp., 557B Balestier Rd., Singapore 12. Tel: 532-154. Gen. Mgr.: C.K. Liew; Sales Mgr.: Philip M. Arien

PLATING & PROCESSING PLANTS

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22. Tel: 650-544, 650-183, 652-092. Mng. Dir.: K.F. Bruce; Comm'l Mgr.: H.T. Chua; Prod. Mgr.: Loo Koon Fan; Factory Mgr.: Lee Choh Ming.
 Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13. Tel: 882-321. Mng. Dir.: Arthur C. Symons.
 Life Rec. Inds. Pte. Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 650-137, 651-333, 651-187. Mgr.: Ronny Foo.
 Phonographic Inds. Pte. Ltd., Flatted Factories, 701E Commonwealth Dr., 1st fl., Singapore 3. Tel: 649-457, 645-012. Mng. Dir.: Tony van Holten.
 Victory Recs. Co., 487 N. Bridge Rd., Singapore 7. Tel: 23-932.

PRESSING PLANTS

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, Singapore 22. Tel: 650-544, 650-183, 652-092. Mng. Dir.: K.F. Bruce; Comm'l Mgr.: H.T. Chua; Prod. Mgr.: Loo Koon Fan; Factory Mgr.: Lee Choh Ming.
 Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13. Tel: 882-321. Mng. Dir.: Arthur C. Symons.
 Life Rec. Inds. Pte. Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 650-137, 651-333, 651-187. Mgr.: Ronny Foo.
 Phonographic Inds. Pte. Ltd., Flatted Factories, 701E Commonwealth Dr., 1st fl., Singapore 3. Tel: 649-457, 645-012. Mng. Dir.: Tony van Holten.
 Victory Recs. Co., 487 N. Bridge Rd., Singapore 7. Tel: 23-932.

PRINTER & LITHOGRAPHER

Libra Recs. Ltd., 1126A Serangoon Rd., Singapore 12. Tel: 801-458, 87-179, 807-033. Gen. Mgr.: Watson Tay, Sales Mgr.: Jap Chong.

PROMOTION & PUBLICITY

Cosdel (Singapore) Pte. Ltd., 50F Armenian St., Singapore 6. Tel: 362-911. Mng. Dir.: S.P. Sim
 E M I (Singapore) Pte. Ltd., Cathay Cinema, Circle II., Singapore 9. Tel: 27-686. Mng. Dir.: K.F. Bruce; Adv. Mgr.: Freddy Ang.
 Libra Recs. Ltd., 1126A Serangoon Rd., Singapore 12. Tel: 801-458, 87-179, 807-033. Gen. Mgr.: Watson Tay, Sales Mgr.: Jap Chong
 Rediffusion (Singapore) Pte. Ltd., PO Box 608, Singapore. Mng. Dir.: J. Snowden, Sales Mgr.: M. Ellery

RECORDING STUDIOS

E M I (Singapore) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 32-002. Mng. Dir.: K.F. Bruce.
 Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13. Tel: 882-321. Mng. Dir.: Arthur C. Symons.
 Life Rec. Inds. Pte. Ltd., 5 Lorong Tukang Lima, Jurong Town, Singapore 22. Tel: 650-137, 651-333, 651-187. Mgr.: Ronny Foo.
 Rediffusion (Singapore) Pte. Ltd., 182 Clementine Ave., Singapore 9. Tel: 362-211. Mng. Dir.: J. Snowden, Mgr.: M. Ellery; Studio Mgr.: Ong Su Tow, Chief Eng.: N.V. Symons

SHIPPING SERVICES

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30-129, 31-873.

TAPE CUSTOM DUPLICATORS

E M I (Singapore) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 32-002. Mng. Dir.: K.F. Bruce.
 Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13. Tel: 882-321. Mng. Dir.: Arthur C. Symons
 Rediffusion (Singapore) Pte. Ltd., 182 Clementine Ave., Singapore 9. Tel: 362-211. Mng. Dir.: J. Snowden; Mgr.: M. Ellery; Studio Mgr.: Ong Su Tow, Chief Eng.: N.V. Symons
 Victory Recs. Co., 487 N. Bridge Rd., Singapore 7. Tel: 23-932

supplies

RECORDING STUDIO EQUIPMENT

Eastland Trading Co., Selegie Shopping & Office Complex, 283-A Selegie Rd., Singapore 8. Tel: 21-021. Pres.: Quek Tee Sim, Sales Mgr.: Wong Awa.
Product: (Recording & Monitoring Equip.) Amps—Monitor, Consoles, Cutting Systems, Discs—Audio & Blank, Diskcutting Lathes, Headphones, Microphones, Mixers—Portable, Speakers—Monitor, Tape Recorder; (Video Equip.) Closed Circuit Cameras, Tape Recorders—Video, Video Tape—Blank.
Brand names: Ampex, Audiodisc, J.B. Lansing, Nagra, Neumann, Sela.
 O' Connor's Pte. Ltd., 124/126 Robinson Rd., Singapore 1. Tel: 77-181. Technical Mgr.: Keen Wong
Product: (Recording & Monitoring Equip.) Amps—Monitor, Consoles, Cutting Systems, Diskcutting Lathes, Inputs—42.4, Microphones—Boom, Stands, Headphones, Mixers—Portable, Outputs—4.1, Recorders, Reproducers, Speakers—Monitor, Stylus—Disk Recording, Tape Recorders, Turntables, (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Measuring Equip., Noise Reducers, Reverberation Units, Synthesizers, Testing Equip., (Video Equip.) Broadcast Studio Equip., Closed Circuit Cameras, Tape Recorders—Video, Video Equip.
Brand names: Altec, Amega, Avo, Dolby, Fluke, Ikegami, Magnasync/Moviola, Philips, Pye, Westrex.

NELIZ RECORDS, INC.
 Nelson Velazquez, President
 604 Cerra St.
 Santurce, Puerto Rico 00907
 Tel. (809) 722-4407

Exclusive artist:
"EL GALLITO DE MANATI"
 (Jose Miguel Clas)

Top-selling year-in-year-out Puerto Rican Recording artist. His latest film "Yo Soy El Gallo" considered one of the top-grossing Latin films.

Societa Commissionaria di Esportazione di Importazione,
Afro Asia Bldg., 4th fl., 63 Robinson Rd., Singapore 1.
Tel: 70-803. Sales Mgr.: Mr. Sng.
Product: (Recording & Monitoring Equip.) Amps—
Monitor, Consoles, Headphones, Microphones—Boom
& Stands, Mixers—Portable, Speakers—Monitor,
Styli—Pickup, Turntables: (Special Electronic Equip.)
Attenuators, Compressors, Equalizers, Filters, Limiters,
Measuring Equip., Noise Reducers, Reverberation
Units, Testing Equip.
Brand names: BSR, EMT, Goodman, Shure.

TAPE, BLANK

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town,
Singapore 22. Tel: 650-544, 650-183, 652-092.
Mng. Dir.: K.F. Bruce; Comm'l Mgr.: H.T. Chua; Prod.
Mgr.: Loo Koon Fan; Factory Mgr.: Lee Choh Ming.
Brand name: Emitape.

TAPE, RAW

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town,
Singapore 22. Tel: 650-544, 650-183, 652-092.
Mng. Dir.: K.F. Bruce; Comm'l Mgr.: H.T. Chua; Prod.
Mgr.: Loo Koon Fan; Factory Mgr.: Lee Choh Ming.
Brand name: Emitape.

Otari Nanpo Electronic & Sound Inds. Pte. Ltd., 3809D Jalan
Bukit Merah, Singapore 3. Tel: 633-776.
Brand name: Otari.

tape playback equipment

Amateur Photo Stores Pte. Ltd., Chinese Chamber of
Commerce Bldg., Singapore 6. Tel: 363-722.
Branch: Singapore 7, 69 Victoria St. Tel: 363-711.
Brand name: Akai (Japan).

Bigston Electronic (Singapore) Pte. Ltd., 243 Middle Rd.,
Singapore 7. Tel: 33-717, 27-420.
Brand name: Bigston.

Sime Darby (Singapore) Ltd., Crosby House, Singapore 1,
Tel: 78-161.
Branch name: Hitachi (Japan).

Diethelm & Co. Ltd., 139/149 Market St., Singapore 1. Tel:
93-111. Gen. Mgr.: J.A. Schmid; Prod. Mgr.: H.P.
Roost.

Brand name: Rovev (Switzerland).
Eastland Trading Co., Selegie Shopping & Office Complex,
283A Selegie Rd., Singapore 8. Tel: 21-021. Pres.:
Quek Tee Sin; Sales Mgr.: Wong Awa.

Brand names: Amplex, Tandberg (both Germany).
Hagemeyer Trading Co. (Singapore) Sdn. Bhd., 130
Robinson Rd., Singapore 1. Tel: 74-300. Pres.: J.J.
Hollenkamo; Audio Div. Mgr.: M. De Vos.

Int'l branch: Netherlands.
Brand name: National (Japan).

Ho Hua Co. Pte. Ltd., 24 Telok Ayer St., Singapore 1. Tel:
96-984. Gen. Mgr.: K.P. Khoo; Sales Mgr.: H.K. Koay.
Branch: Malaysia.

Brand name: Sony (Japan).
Wo Kee Hong (Malaysia) Pte. Ltd., 13A Robinson Rd.,
Singapore 1. Tel: 71-700, 74-744, 75-432.

Brand name: Sansui (Japan).
Jebson & Jessen (Singapore) Pte. Ltd., 3-E Asia Insurance
Bldg., Raffles Quay, Singapore 1. Tel: 79-587. Gen.
Mgr.: A. Pons; Sales Mgr.: Lin Yu Hong.

Brand name: Automatic Radio (USA).
Int'l branches: Denmark, Jebson & Co., Germany.

Brand names: Grundig, Uher (both Germany).
O'Connor's Pte. Ltd., 124/126 Robinson Rd., Singapore 1.
Tel: 77-181. Technical Mgr.: Keen Wong.

Brand name: Pye (UK).
P N Electronics, Toa Payoh Est., Singapore 12.
Brand name: Philips (Netherlands).

Sanyo Malaysia Ltd., 39C S. Bridge Rd., Singapore 1. Tel:
984-111.
Brand name: Sanyo (Japan).

Hwee Seng & Co., 259 Beach Rd., Singapore 7. Tel: 35-
348, 35-387.
Branch: Singapore 15, 352 E. Coast Rd. Tel: 461-723.

Brand names: Kenwood (UK), Pioneer (Japan).
South Asia Trading Co. Pte. Ltd., 351 Victoria St., Singapore
7. Tel: 22-051, 27-584, 32-488.

Brand name: Automatic Radio (USA).
Yamaha Music (Asia) Pte. Ltd., 371/373 Serangoon Rd.,
Singapore 8. Tel: 361-633.
Brand name: Teac (Japan).

SOUTH AFRICA, REPUBLIC OF

Population: 19,618,000.

Rate of exchange: \$1 (US) = 0.76 rand.

Holidays: January 1, April 6 (Van Riebeck Day), May 31
(Republic Day), July 14 (Family Day), October 10
(Kruger Day), & traditional Christian holidays.

IMPORT/EXPORT REGULATIONS: Import permits are
required for records, cartridges, cassettes & virtually all
other products.

record manufacturers / distributors / importers

A A E, see EMI.

Angel, see EMI.

Archiv, see Trutone.

Atlantic City, see Teal.

B B, see Brigadiers & Gallo.

Berg, see Teal.

Big Beat, see Meteor.

Bonus, see Meteor.

Boorg, see Teal.

Bridge, see Brigadiers & Gallo.

Brigadiers Music Co. (Pty.) Ltd., 42 Crown Rd., Fordsburg,
Johannesburg. Tel: (11) 838-4048, 834-1554. Chm.:
Albie S.J. Venter; Gen. Mgr.: Francois Pretorius; Sales
Mgr.: M.J. Botha (Distributed by Gallo).
Labels: (Owned) Brigadiers, BB, Bridge, Jabulani,
Kayalami, Klank, Luistergenot, Molelo, Number One,
Soulbeat. Treffer.

Int'l reps.: UK (Decca, MFP), USA (London).

Budge, see RPM.

C B S, see Gramophone.

C F P, see EMI.

Capitol, see EMI.

City Deep, see Trutone.

City Late, see Teal.

City Special, see Teal.

Columbia, see EMI.

Cool Beat, see Teal.

Coronet Recs. & Publ'g Co. Pty. Ltd., PO Box 749,
Johannesburg. Tel: (11) 22-5084. Cable: CORODISC.
Dir.: Hilary Saidel.
Labels: (Owned) Coronet, Maximum Stereo, Meropa,
Move, Smart; (represented) Copacabana (Brazil),
Festival (France), Ofir (Portugal), Peerless (Mexico),
Zafiro (Spain).

D G G, see Trutone.

Date, see Gramophone.

Dominant Recs. Pty. Ltd., PO Box 9470, Johannesburg. Tel:
(11) 46-3893. Dirs.: E. & V. Bergman.
Labels: (Owned) Dominant, Intokoza, VLA.

E M I (South Africa) (Pty.) Ltd., PO Box 11254, 32 Steele St.,
Steele Dale, Johannesburg. Tel: (11) 869-2661. Mng.
Dir.: G. Collins; A&R Dir.: J. Nofal; Comm'l Dir.: R.
Nicholas; Sales Mgr.: G. Williams.
Labels: (Owned) Angel, CFP, Capitol, Columbia, HMV,
Harvest, Little Giant, MFP—Music For Pleasure,
Nkanyezi, Parlophone, Shonalinga, Starline, Stateside,
Umsakazo; (distributed) AAE, Nitty Gritty, Talentcor;
(represented) Anthem (USA), Apple (UK), Asylum
(USA), Beacon (UK), Blue Thumb (USA), Chrysalis (UK),
Daybreak (USA), Dunhill (USA), Ember (UK), Gambit
(USA), Great American Music Machine (USA), Greene
Bottle (USA), Hickory (USA), Hot Wax (USA), Invictus
(USA), Musicor (USA), Neighborhood (USA), Notes of
Gold (USA), Plexium (UK), Project 3 (USA), Purple (UK),
RAK (UK), Sovereign (UK), T. Rex (UK), TRX (USA),
Tumbleweed (USA).

Int'l reps.: Worldwide (EMI).

Envee, see Trutone.

Epic, see Gramophone.

Epidemic, see RPM.

Fontana, see Trutone.

Galaxie, see Meteor.

Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud
Sts., Johannesburg. Tel: (11) 28-2400. Pres.: Eric
Gallo; Gen. Mgr.: Peter Gallo; A&R Mgr.: Peter Lotis;
Sales Mgr.: Fred Bugnatno.
Labels: (Owned) Gallo, Motella, Welkom; (distributed)
Brigadiers, Soultown, Storm; (represented) Alshire
(USA), Audio Fidelity (USA), Buddah (USA), Decca
(UK), Hispavox (Spain), Kama Sutra (USA), London
(USA), MCA (USA), 20th Century Fox (USA).
Int'l rep.: UK (Decca).

Go-Go, see Teal.

Gramophone Rec. Co. Ltd. (GRC), PO Box 2445, 132 Kerk
St., Johannesburg. Tel: (11) 23-0546. Telex: 43-0153.
Cable: AFRICORD. Mng. Dir.: Arnold Golembro; A&R:
Ivor Golembro, Alan McInnes; Sales: John de Beer;
Promo.: Muriel Pienaar.
Branches: Bulawayo, Cape Town, Durban, Port
Elizabeth.
Labels: (Owned) CBS, Date, Epic, Harmony, Map,
Unika; (represented) Alvorada (Portugal), CBS Int'l
(USA), Hallmark (UK).

H M V, see EMI.

Harmony, see Gramophone.

Harvest, see EMI.

Heliodor, see Trutone.

Intercontinental, see Teal.

Intokoza, see Dominant.

Jabulani, see Brigadiers & Gallo.

Juwell, see Trutone.

Kalahari, see Teal.

Kayalami, see Brigadiers & Gallo.

Klank, see Brigadiers & Gallo.

Kristal, see Meteor.

Little Giant, see EMI.

Luister, see Teal.

Luistergenot, see Brigadiers & Gallo.

M F P, see EMI.

M G M, see Trutone.

M v N, see Teal.

Map, see Gramophone.

Mashalashala, see Trutone.

Maximum Stereo, see Coronet.

Mercury, see Trutone.

Meritone, see Meteor.

Meropa, see Coronet.

Meteor Recs. Pty. Ltd., Meteor Centre, Evelyn & Wattle Sts.,
Newlands, Johannesburg. Tel: (11) 27-3326. Pres.:
R.R. Moskowitz; Gen. Mgr.: P.J. Lombard; Sales Mgr.:
Stan Wald.
Branch: Cape Town, 11 Upper Darling St. Tel: (21) 2-
8725. Gen. Mgr.: Louis Gordon.
Labels: (Owned) Big Beat, Bonus, Galaxie, Kristal,
Meteor, Meritone, Minaret, Panorama, Saffier,
Themba; (represented) Metronome (Germany),
Rediffusion (UK), Special (Germany), Victor (Japan).

Minaret, see Meteor.

Molelo, see Brigadiers & Gallo.

Mosaic, see Teal.

Motella, see Gallo.

Move, see Coronet.

Music For Pleasure, see EMI.

Nitty Gritty, see EMI.

Nkanyezi, see EMI.

Number One, see Brigadiers & Gallo.

Panorama, see Meteor.

Parlophone, see EMI.

Perel, see Trutone.

Philips, see Trutone.

Plastic, see Teal.

Polydor, see Trutone.

President, see Teal.

Quality, see Trutone.

R P M (Pty.) Ltd., 288 Commissioner St., Johannesburg. Tel:
(11) 24-7941. Pres.: Matt Mann; Gen. Mgr.: Ivor
Schlossberg; Sales Mgr.: Mike Westscott.
Labels: (Owned) RPM, Budgie, Epidemic, Uno, Wawiel;
(represented) A&M (USA), Ad-Rhythm (UK), Avco
(USA), Erato (France), Evolution (USA), Monument
(USA), Ode (USA), Pickwick (USA), SSS Int'l (USA),
Sun (USA), Sussex (USA).

Rave, see Trutone.

Renown, see Trutone.

S D V, see Trutone.

Saffier, see Meteor.

Shonalinga, see EMI.

Smart, see Coronet.

Soulbeat, see Brigadiers & Gallo.

Soultown, see Gallo.

Star Black, see Teal.

Starline, see EMI.

Stateside, see EMI.

Ster Rec. Inds., President House, 102 President St.,
Johannesburg. Tel: (11) 22-9114.

Label: (Represented) Vox (USA).

Stokvel, see Trutone.

Storm, see Gallo.

Talentcor, see EMI.

Teal Rec. Co. Ltd., Fox & Goud Sts., Johannesburg. Tel: (11)
28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A.
Bailes; Sales: I. Nathan; Prd'n & Repertoire: H.
Friedman; Promo: & Adv.: A. Marshall.

Int'l branches: Mozambique, Caixa Postal 2828,
Lorenco Marques. Gen. Mgr.: G. Leitao—Rhodesia, PO
Box 619, Bulawayo. Gen. Mgr.: H. Carl—Zambia, PO
Box 280, Ndola. Tel: 2273. Gen. Mgr.: J. Scully.
Labels: (Owned) Atlantic City, Berg, Boom, City Late,
City Special, Cool Beat, Go-Go, Intercontinental,
Kalahari, Luister, MvN, Mosaic, Plastic, President, Star
Black, Teal, Up. Up. Up.; (represented) ABC
(USA), Amaret (USA), Ariola-Eurodisc (Germany),
Atlantic (USA), Blue Note (USA), CTI (USA), Cadet
(USA), Command (USA), Cream (USA), DJM (UK),
Deutsche Vogue (Germany), Durium (Italy), Elektra
(USA), GWP (USA), Imperial (USA), Impulse (USA),
Janus (USA), Liberty (USA), Metromedia (Belgium),
Palette (UK), Penny Farthing (UK), Rye (UK), RCA
(USA), Reprise (USA), Tamla/Motown (USA),
Transatlantic (UK), Vogue (France), Warner Bros. (USA),
Westminster (USA), World Pacific (USA).
Int'l reps.: Kenya (AIT), Madagascar (Discomad).

TeeVee, see Trutone.

Themba, see Meteor.

Treffer, see Brigadiers & Gallo.

Trutone Pty. Ltd., PO Box 9299, Johannesburg. Tel: (11)
23-0791. Mng. Dir.: D. G. Fine; Gen. Mgr.: Theo
Rosengarten.

Labels: (Owned) Archiv, DGG, Envee, Fontana,
Heliodor, Juwelle, MGM, Mercury, Perel, Philips,
Polydor, Quality, Rave, Renown, Stokvel, TeeVee,
Trutone, Vertigo, Verve, Winner; (distributed) City Deep,
Mashalashala, SDV; (represented) Amadeo (Austria),
B&C (UK), Barclay (France), Bell (USA), Cadmon
(USA), Charisma (UK), Dot (USA), Island (UK),
Paramount (USA), Riverside (USA), Roulette (USA),
Stax (USA), Trojan (UK), United Artists (USA), Vanguard
(USA), Vox (USA).

Umsakazo, see EMI.

Unika, see Gramophone.

Uno, see RPM.

Up. Up. Up., see Teal.

V L A, see Dominant.

Vertigo, see Trutone.

Verve, see Trutone.

Wawiel, see RPM.

Welkom, see Gallo.

Winner, see Trutone.

World, see Teal.

independent record producers

Music & Entertainment of Africa (Pty.) Ltd., 42 Crown Rd.,
Fordsburg, Johannesburg. Tel: (11) 838-4048. Mng.
Dir.: W.F. Pretorius; Prod'rs: D. Coetzee, A.H. Viljoen.
Label credit: Music For Pleasure.

R P M (Pty.) Ltd., 288 Commissioner St., Johannesburg. Tel:
(11) 24-7941. Pres.: Matt Mann; Prod'rs: Dan Hill,
Chris Kritzinger.
Label credits: Ad-Rhythm (UK), Ariola (Germany),
Emerald (Eire), Eurovox (Belgium).

music publishers

April Music Co. Pty. Ltd., see Gallo.
Ardmore & Beechwood (SA) (Pty.) Ltd., Music Centre, 124
President St., 7th fl., Johannesburg. Tel: (11) 23-1874.

Mng. Dir.: W.F. Fraser; Promo. Mgr.: R. Schroder.
Administered company: Musicpiece Publ'rs.

Int'l firms represented: Ahab (USA), Ardmore &
Beechwood (Belgium), BWD (UK), Bayshore (USA),
Beechwood (Canada, Mexico, USA), Belinda (Australia),
Cambro (UK), Castle (Australia), Cantine (UK), Central
Songs (USA), Cents & Pence (UK), Century Songs
(USA), EGO (Spain), Freeway (USA), GSK (UK), Gale
(UK), Imudico (Denmark), KPM group (UK), La Voce del
Padrone (Italy), Pix-Russ (USA), Alan Price (UK),
Prophet (USA), Saturday (USA), Snyder (USA),
Stonebridge (USA), Toshiba (Japan), Walrus (UK), Larry
Weiss (USA).

Int'l reps.: France (Pathe-Marconi), Germany (Accord),
Netherlands (Anagon), UK (KPM), USA (Beechwood,
Marshall & Morris).

Arwin Music of South Africa Pty. Ltd., see Gallo.

Bandstand Publ'ns (Pty.) Ltd., 16 Ashby Ct., Troye St., Johannesburg. Tel: (11) 22-7469. Mng. Dir.: Mervyn John.

Affiliate: Mervyn John Prod'ns (Pty.) Ltd.

Int'l firms represented: Charles Brull, KPM, Theme Music Impress (all UK).

Brigadiers Music Publ'ns (Pty.) Ltd., 42 Crown Rd., Fordsburg, Johannesburg. Tel: (11) 838-4048. Mng. Dir.: Andre Viljoen; Gen. Mgr.: R. du Plessis.

Affiliates: MEA (Pty.) Ltd., Plymouth Music (Pty.) Ltd. **Int'l firms represented:** Bron, Campbell Connelly, Lemmel, Mason, Rimusic, Shaftesbury (all UK).

Carstens de Waal Music (Pty.) Ltd. Gen. Mgr.: Anton De Waal. See Gallo.

Chappell Music Africa Pty. Ltd., see Gallo.

Clan Music Publ'g Co. (Pty.) Ltd., 288 Commissioner St., Johannesburg. Tel: (11) 24-7941. Pres.: Matt Mann; Gen. Mgr.: Chris Kritzinger.

Affiliate: Contagious Music.

Int'l firms represented: Avco Embassy (USA), Avemb (USA), Earl Barton (USA), Blendingwell (USA), Combine (USA), In Music (UK), Mr. Sam (UK), Morgan (UK), Rose Bridge (USA), Shelby Singleton (USA), Sister John (USA), Songs of the World (USA), Tablerock (USA), Wide World of Music (USA).

Contagious Music, see Clan.

Dee Jay Music (SAMRO), PO Box 7186, Johannesburg. Tel: (11) 975-2329. Pres.: Martin Vorster; Gen. Mgr.: Y. M. v.d. Walt.

Affiliate: Lucombo (SAMRO).

Essex Music Group (Pty.) Ltd. PO Box 6857, 603 Franwell House, President & Eloff Sts., Johannesburg. Tel: (11) 23-7603.

Gallo (Africa) Ltd., PO Box 6216, Gallo Centre, Kerk & Goud Sts., Johannesburg. Tel: (11) 28-2400. Telex: 43-0153. Pres.: Eric Gallo; Gen. Mgr.: Ralph Trewhella.

Branches: Bulawayo, Esben Bldgs., 6 Eighth Ave.—Cape Town, 43 Somerset Rd.—Durban, 593 Smith St.—Port Elizabeth, 40 Green St., North End—Windhoek, PO Box 5630.

Int'l branch: England.

Affiliates: April Music Co. Pty. Ltd., Arwin Music of South Africa Pty. Ltd., Carstens de Waal Music (Pty.) Ltd., Chappell Music Africa Pty. Ltd., Impala Music Co., Leeds Music (Africa) Pty. Ltd., Mavuthela Music Co. (Pty.) Ltd., Melody Music (Pty.) Ltd., Edwin H. Morris (Africa) Pty. Ltd., Music Publ'g Co. of Africa (Pty.) Ltd., Planetary-Nom (Africa) Pty. Ltd., Tree Music (South Africa) Pty. Ltd.

Int'l firms represented: Artists (USA), Big Seven (USA), Burlington-Palace (UK), CBS (worldwide), Daywin (USA), Dick James (UK), Cyril Shane (UK).

Impala Music Co., see Carstens de Waal & Gallo.

Intersong Pty. Ltd., PO Box 10678, Johannesburg. Tel: (11) 22-0626. Gen. Mgr.: A. M. Heattie.

Int'l firms represented: Aberbach (Germany), Abigail (Australia), Artemis group (Netherlands), Carlin group (UK), Hill & Range group (USA), Intersong (UK), Kama Sutra (USA), Penjane (Australia), Tutti (France).

Int'l reps.: France (Tutti), Netherlands (Artemis), UK (Intersong), USA (Chappell).

Mervyn John Prod'ns (Pty.) Ltd., see Bandstand.

Laetrec Music Publ'rs, Fox & Goud Sts., Johannesburg. Tel: (11) 28-2950. Pres.: A. G. J. McGrath; Contact: A. Smith.

Int'l firms represented: Acuff-Rose (USA), Contemporary (USA), Jobete (USA), Kinney (UK), Screen Gems/Columbia (USA), Sunbury (USA), United Artists (USA), Warner Bros. (USA).

Leeds Music (Africa) (Pty.) Ltd. Gen. Mgr.: Louis Combrinck. See Gallo.

Lucombo, see Dee Jay.

M E A (Pty.) Ltd., see Brigadiers.

Mavuthela Music Co. (Pty.) Ltd., see Gallo.

Melody Music (Pty.) Ltd., see Gallo.

Meritone Music, Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: (11) 27-3326. Gen. Mgr.: P. J. Lombard.

Ivan Mogull Music Assoc's., see Essex.

Edwin H. Morris (Africa) Pty. Ltd., see Gallo.

Musicipece Publ'rs Mgr.: Clive Calder. See Ardmore & Beechwood.

Music Publ'g of Africa Pty. Ltd., see Gallo.

Planetary-Nom (Africa) Pty. Ltd., see Gallo.

Plymouth Music (Pty.) Ltd., see Brigadiers.

Southern Music Publ'g Co. SA (Pty.) Ltd., 132 Kerk St., Johannesburg. Tel: (11) 23-6222. Gen. Mgr.: G. Taylor.

Sun-Pacific Music (div. of Master Measure Pty. Ltd.), PO Box 17004, Hillbrow Johannesburg. Cable: REKLAMA. Mng. Dir.: Gilbert Gibson; Gen. Mgr.: Borek Nemecek.

Int'l branch: England.

Int'l firms represented: Fanfare (UK), Gabriel (UK), Kenmar (UK), Mason (UK), Motive (UK), Storm-Dew (Canada), White Knight (UK).

Tree Music (South Africa) Pty. Ltd., see Gallo.

Virlea Music Pty. Ltd., PO Box 9470, Johannesburg. Tel: (11) 46-3893. Dirs.: E. & V. Bergman.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Association of the Southern African Phonographic Ind., PO Box 5411, Johannesburg. Tel: (11) 23-1874. Chm.: A. Bailes; Sec'y: W.F. Fraser.

N O R M (National Org. for Reproduction Rights in Music in Southern Africa Ltd.), PO Box 5411, Johannesburg. Tel: (11) 23-4530, 23-1874. Sec'y-Dir.: W.F. Fraser.

S A R T A (The Southern African Rec. & Tape Dist. Ass'n), PO Box 8213, Johannesburg. Tel: (11) 23-1874, 23-4638, 23-4530. Chm.: D. Fine; Sec'y-Treas.: W.F. Fraser.

DESIGN & ARTWORK

Teal Rec. Co. Ltd., Fox & Goud Sts., Johannesburg. Tel: (11) 28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A. Bailes.

LICENSING ORGANIZATIONS, MUSIC

S A M R O (South African Music Rights Org. Ltd.), PO Box 9292, Johannesburg. Tel: 23-4025. (Performing rights only).

S A R R A L (South African Rec'g Rights Ass'n Ltd.), PO Box 4378, Johannesburg. Tel: (11) 23-8757. (Mechanical rights only).

PLATING & PROCESSING PLANTS

E M I (South Africa) (Pty.) Ltd., 124 President St., Johannesburg. Tel: (11) 23-4638. Chief Eng.: Leo Lagerwey.

Meteor Recs. Pty. Ltd., Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: (11) 27-3326. Pres.: R.R. Moskovitz; Gen. Mgr.: P.J. Lombard; Sales Mgr.: Peter Jacobs.

Branch: Cape Town, 11 Upper Darling St. Tel: (21) 2-8725. Gen. Mgr.: Louis Gordon.

PRESSING PLANTS

E M I (South Africa) (Pty.) Ltd., 124 President St., Johannesburg. Tel: (11) 23-4638. Chief Eng.: Leo Lagerwey.

Gallo (Africa) Ltd., Gallo Centre, Kerk & Goud Sts., Johannesburg. Tel: (11) 28-2400. Pres.: Eric Gallo; Gen. Mgr.: Peter Gallo; Sales Mgr.: Fred Bugnatto.

Meteor Recs. Pty. Ltd., Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: (11) 27-3326. Pres.: R.R. Moskovitz; Gen. Mgr.: P.J. Lombard; Sales Mgr.: Peter Jacobs.

Branch: Cape Town, 11 Upper Darling St. Tel: (21) 2-8725. Gen. Mgr.: Louis Gordon.

RECORDING STUDIOS

E M I (South Africa) (Pty.) Ltd., 124 President St., Johannesburg. Tel: (11) 23-4638. Chief Eng.: Leo Lagerwey.

Gallo Studios, Kerk & Goud Sts., Johannesburg. Tel: (11) 28-2400. Studio Mgr.: C. Parkes; Chief Eng.: P. Thwaites; Engs.: R. Vermolen, P. Ceronio.

Meteor Recs. Pty. Ltd., Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: (11) 27-3326. Pres.: R.R. Moskovitz; Gen. Mgr.: P.J. Lombard; Sales Mgr.: Peter Jacobs.

Branch: Cape Town, 11 Upper Darling St. Tel: (21) 2-8725. Gen. Mgr.: Louis Gordon.

R P M Studios (Pty.) Ltd., 288 Commissioner St., Johannesburg. Tel: (11) 24-7941. Chief Eng.: Geoff Tucker; Eng.: Julian Laxton; Mixer: Brian Asche.

SonoVision Prod'ns (Pty.) Ltd. (1970), PO Box 9190, 100 Plein St., Johannesburg. Tel: (11) 21-6121. Mng. Dir.: David Gooden.

TAPE CUSTOM DUPLICATORS

Gallo (Africa) Ltd., Gallo Centre, Kerk & Goud Sts., Johannesburg. Tel: (11) 28-2400. Pres.: Eric Gallo; Gen. Mgr.: Peter Gallo; Sales Mgr.: Fred Bugnatto.

Meteor Recs. Pty. Ltd., Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: (11) 27-3326. Pres.: R.R. Moskovitz; Gen. Mgr.: P.J. Lombard; Sales Mgr.: Peter Jacobs.

Branch: Cape Town, 11 Upper Darling St. Tel: (21) 2-8725. Gen. Mgr.: Louis Gordon.

Trutone Pty. Ltd., PO Box 9299, Johannesburg. Tel: (11) 23-0791. Mng. Dir.: D.G. Fine; Gen. Mgr.: Theo Rosengarten.

Configuration: Cassette.

Manley van Niekerk (Pty.) Ltd. (div. of Teal Rec. Co.), Summit House, 40 Troye St., Johannesburg. Tel. 22-7234. Studio Mgr.: D.C. Challen.

● supplies

RECORDING STUDIO EQUIPMENT

Manley van Niekerk (Pty.) Ltd. (MVN), Summit House, 40 Troye St., Johannesburg. Tel: 22-7234. Pres.: D.C. Challen; Sales Mgr.: A. Anderson.

Product: (Recording & Monitoring Equip.) Killi portable mixers, Leavers-Rich tape recorders—8-tr.; MVN monitor amps; (Special Electronic Equip.) Leavers-Rich equalizers; (Professional Film Equip.—35 mm) Killi dubbbers & recorders, Prevost & Zeiss Projectors, Prevost editing tables.

SPAIN

Population: 33,370,000.
Rate of exchange: \$1 (US) = 70 pesetas.
Per capita income: \$850.

Holidays: January 1 (Circumcision of the Lord), January 6 (Epiphany), March 19 (St. Joseph Day), May 1 (Labor Day), June 29 (Sts. Peter & Paul Day), July 18 (National Day), July 25 (St. James Day), October 12 (Columbus Day), November 1 (All Saints Day), December 8 (Immaculate Conception), December 25 (Christmas), traditional Christian holidays.

RECORDS:

Records sold domestically: LPs 1971—3,760,000 units, \$13,429,000.; 1970—3,280,000 units, \$11,700,000. EPs 1971—720,000 units, \$1,142,000.; 1970—754,000 units, \$1,190,000. Singles 1971—11,200,000 units, \$13,600,000.; 1970—10,500,000 units, \$12,950,000.

Records manufactured for domestic & export sale: LPs 1971—3,800,000 units, \$13,570,000.; 1970—

3,310,000 units, \$11,820,000. EPs 1971—740,000 units, \$1,160,000.; 1970—765,000 units, \$1,202,000. Singles 1971—11,215,000 units, \$13,618,200.; 1970—10,510,000 units, \$12,965,000.

Average retail price per record: LPs—\$2.5; EPs—\$1.50—1.70; singles—\$1.12—1.30.

Stereo sales: 90% of total.

Record club sales: 6% of total.

Discounting: Rare.

Type of distribution: Manufacturer-to-wholesaler-to-retailer (12%); manufacturer-to-retailer (88%).

Type of promotion: Promotion is made through the following media: radio (50%), TV (35%), press (7%), discotheques (5%), other (3%).

Jukeboxes: 11,000.

TAPE:

Market: With the introduction of the Philips music cassette equipment system in 1968, the tape market began to grow. Since then 600,000 cassette recorders have been sold and the market is now developing rapidly. The market for reel to reel has declined. Few cartridge 8-tr. players have been sold during the last two years.

Pre-recorded tape manufactured for domestic & export sale (factory value): Cartridge 8-tr. 1971—22,000 units, \$94,300.; 1970—20,000 units, \$85,700. Cassette 1971—950,000 units, \$2,450,000.; 1970—600,000 units, \$1,800,000. Open reel 1971—1000 units, \$6000.; 1970—1000 units, \$6000.

Pre-recorded tape imported from USA (factory value): 1971—5000 units, \$2570.; 1970—6000 units, \$3100.

Pre-recorded tape imported from countries other than USA (factory value): 1971—20,000 units, \$67,000.; 1970—10,000 units, \$33,430.

Pre-recorded tape exported to countries other than USA (factory value): 1971—50,000 units, \$143,000.; 1970—20,000 units, \$57,000.

Average retail price per tape: Cartridge 8-tr.—\$7.9.30. cassette—\$3.10-5.55; open reel—\$7-14.

IMPORT/EXPORT REGULATIONS: Record exportation is free. Record importation requires special import licenses. Therefore, it is cheaper to manufacture than to import, as the special import licenses involve high customs taxes.

Rafael Revert

● record manufacturers / distributors / importers

Accion, see Productora de Grabaciones & Zafiro

Acropol (Industria Fonografica), Av. Jose Antonio 68, 12th fl., Madrid 13. Tel: (91) 248.31.80, 247.61.15.

Alba-C.R., Fleming 35, 5th fl., Madrid 16. Tel: (91) 250 10 00, 259 01 07 x 42. (Distributed by Distribuidora Discografica).

Alhambra, see Columbia.

Alondra, see Ekipo.

Als 4 Vents, Trafalgar 78, 1st fl., Barcelona 10. Tel: (93) 222 75 21.

Labels: (Owned) Als 4 Vents, Barlovento, Diabolo, Dido **Int'l rep.:** Switzerland (GCP).

Archiv, see Polydor.

Arco Iris, see Mayo.

Ariola, see Ariola Eurodisc.

Ariola Eurodisc SA, Calle Aragon 204, Barcelona 11. Tel: (93) 254.98.01. Cable, HISPARIOLA. Telex, 52771. Comm'l Dir.: Alberto Serra Pujol; Artistic Dir.: Ramon Segura Martinez; Int'l Co-ord: Helmut Neuhaus; Int'l Dir.: Francisco Batlle S.; Sales Mgr.: Antonio R. Ibanez.

Branch: Madrid 16, Calle Dr. Fleming 31. Tel: (91) 250.35.39, 458.26.44, 458.65.47. Cable HISPARIOLA. Telex: 23437 A&R. Luis Maria Escayola Degollada.

Labels: (Owned) Ariola, Baccarola, Eurodisc, Vergara; (distributed) Explosion, (represented) Ariola (Germany), Ariola-Eurodisc-Benelux (Netherlands), Blue Mountain (UK), Clan Celentano (Italy), Concord (UK), Ember (UK), Eurodisc (Germany), The Hollies Rec'g Co. (UK), Island (UK), Mepa (Switzerland), Musicor (USA), PPX Ents. (USA), Pickwick Int'l (UK), President (UK), Pye (UK), Spark (UK), T. Rex/Wizard Artists (UK), Trojan (UK).

Int'l reps.: Argentina (RCA), Colombia (Codiscos), Mexico (Musart), Portugal (Arnaldo Trindade), USA (Caytronics), Venezuela (Polydora)

Arlequin, see Belter.

Arpegios, see Portados de Sonido.

Audiens, see CIMASA.

B C D, see Fonogram.

B P, see Belter.

Baccarola, see Ariola Eurodisc.

Barlovento, see Als 4 Vents.

Belter (Discos) SA, Calle Gomis 1, Barcelona 6. Tel: (93) 211.55.00. Pres.: Luis Portabella Conte-Lacoste; Gen. Mgr.: Francisco Roses; Admin. Mgr.: Jose Fernandez; Sales Mgr.: Juan Fernandez; Artistic Mgr.: Manuel Cubedo; Promo Mgr.: Gabriel Orfila.

Branch: Madrid 13, Calle Salud 17. Tel: (91) 231.61.69, 231.28.60.

Labels: (Owned) Arlequin, B P, Belter, Olympo, Saef, (represented) Equipe (Brazil), Larry Douglas (France, USA), Metronome (Germany), Minerva (Germany), Palette (Belgium), Penny Farthing (UK), Transatlantic (UK).

Int'l reps.: Argentina (Odeon), Australia (Carinia), Belgium (Sonobel), Canada (Archambault), France (Pathe-Marconi), Germany (Spanimport), Luxembourg (Sonobel), Puerto Rico (Southeastern), Switzerland (Finsterwald & Cantacuzene), Venezuela (Promus)

Berta, see Fonogram.

Bocaccio, see Compania Fonografica Espanola & RCA.

C B S (Discos) SA, Princesa 1, Madrid 13. Tel: (91) 248.80.00. Gen. Mgr.: Tomas Munoz; Sales Mgr.: Jose M. Camara.

Labels: (Owned) CBS; (represented) Arion (France), Barnaby (USA), CBS (USA), Epic (USA).

SPAIN

C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223 94 56. Pres.: Jose A. Tenorio Lopez; Gen Mgr: Roberto Berjon; Sales Mgr.: Carlos Garcia Diez
Labels: (Owned) Audiens

Canigo, see Sayton
 Capitol, see EMI-Odeon

Carillon, see Marler

Carnaby, see Columbia

Clave, see Hispavox

Clavel, see Portadores de Sonido

Columbia (Discos) SA, Libertad 24, Madrid 4. Tel: (91) 221 10 93. Cable: DISCOLUMBIA. Pres.: Aurora Inurieta; Mng. Dir.: Enrique Inurieta; A&R & Int'l Mgr.: Enrique M. Garea, Int'l Promo. & PR Dir.: Gerhard Haltermann

Labels: (Owned) Alhambra, Carnaby, Columbia, Iberia, Top, (distributed) Lola, (represented) Ace of Diamonds (UK), Ariston (Italy), Avco (USA), Blue Horizon (UK), Chapter One (UK), Decca (UK), Greenwich Gramophone Co. (UK), Hickory (USA), London (USA), MAM (UK), Metromedia (USA), Ri-Fi (Italy), Roulette (USA), Threshold (UK), UK (UK)

Int'l reps.: Argentina (CBS), Austria (Melodia), Belgium (Fonior), Chile (Philips), Colombia (Philips), Costa Rica (Discosa), Ecuador (Fadisa), El Salvador (Discosa), France (Sofrason), Germany (Teldec), Guatemala (Discosa), Honduras (Discosa), Italy (Decca), Japan (King), Mexico (Polydor), Netherlands (Decca), Nicaragua (Discosa), Panama (Discosa), Peru (Sono-Radio), Portugal (Vadeca), Puerto Rico (Alhambra), Switzerland (Musikvertrieb), UK (Decca), USA (London), Uruguay (CBS), Venezuela (Palacio)

Compania Fonografica Espanola SA, Augusto Figueroa 39, Madrid 4. Tel: (91) 222 74 74 Gen. Mgr. & A&R Alain Milhaud, Admin. Mgr.: Feliciano Martin, PR & Promo.: Paco Delafuente

Labels: (Owned) Bocaccio, Poplandia (distributed by RCA), Explosion (distributed by Ariola Eurodisc) (represented) Red Bus, Young Blood (both UK)

Int'l reps.: Brazil (RCA), Canada (ABC), Colombia (Codiscos), Mexico (Orfeon Videovox), Portugal (Castro Paz & Cia.), USA (ABC), Venezuela (Favedica)

Concentric (Discos), Apdo 717, Muntaner 45, Barcelona 11. Tel: (93) 253 73 82, 253 69 80
Labels: (Owned) Concentric, (distributed) Productora Tic

DDC, see Discophon

D G G, see Polydor

Diabolo, see Als 4 Vents

Diana, see Fonogram

Didó, see Als 4 Vents

Dim (Sociedad Espanola de Divulgacion Musical), Gustavo Fernandez Balbuena 20, Madrid 2. Tel: (91) 415 44 40. Gen. Mgr.: Ismael de Lera Mancenido

Dimension, see Ekipo

Discophon SA, Calle Valencia 288, Barcelona 7. Tel: (93) 215 38 56. Gen. & Sales Dir.: Manuel Alavedra; Gen & A&R Dir.: Francisco S. Ortega
Branch: Madrid, Calle Antonio Arias 7. Tel: (91) 273 97 01

Labels: (Owned) DDC, Discophon, Inici, (represented) Basart (Belgium), Ember (UK), Jamie (USA), SFP (France), Sonet (Sweden), Speciality (UK), Supraphon (Czechoslovakia), SweDisc (Sweden)

Distribuidora Discografica SA, Paseo Zona Franca 202, Barcelona. Tel: (93) 223 00 64

Labels: (Owned) Palobal, (distributed) Alba 'C, (represented) Coro (Mexico), Crescendo (USA), Durium (Italy), Everest (USA), Vedette (Italy)

Int'l reps.: Italy (Durium, Vedette)

Duende, see Ekipo

E M I-Odeon SA, Tuset 23-25, Barcelona 6. Tel: (93) 227 31 81. Telex: 52497. Pres.: L. Sagi-Vela; Gen. Mgr.: P. Maget; Sales Mgr.: E. Gasco

Labels: (Owned) Capitol, Emidisc, Harvest, La Voz de Su Amó, Odeon, Pathe, Purple, Regal, Stateside, (distributed) Edigsa, (represented) ABC/Dunhill, Asylum, Contemporary, DJM, EMI group, Good Time Jazz, Greene Bottle, Invictus, Neighborhood, Tumbleweed

Ecliptica, Libertad 27, 1st fl., Madrid, Tel: (91) 222 50 32. Edigsa (Ed. General SA), Av. Jose Antonio 654, Barcelona. Tel: (93) 232 35 01

Labels: (Owned) Edigsa, Edigsa-Galaxia, Edigsa-Xistral (distributed by EMI-Odeon); (represented) Balkanton (Bulgaria), Le Chant du Monde (France), Folkways (USA), Harmonia Mundi (France), SM (France)

Int'l reps.: Bulgaria (Balkanton), France (Le Chant du Monde, Harmonia Mundi, SM), Portugal (Sasseti), USA (Vox)

Edigsa-Galaxia, see Edigsa & EMI-Odeon

Edigsa-Xistral, see Edigsa & EMI-Odeon

Ekipo SA, Rosellon 79, Barcelona 15. Tel: (93) 321 02 50, 230 30 37. Gen. Mgr.: Arturo Mas Aguado; Dirs.: Francisco L. Soler, Fernando Aguilera; Sales Mgr.: Jose Ma Collado; Artistic Dept.: Jorge Doncos, Jose Valero; Nat'l Promo.: Carlos Fernandez, Co-ord.: Luis Quintana; Prod'n Dept.: Pepita Boleda; Int'l Dept.: Gabriele Rottloff

Branches: Alicante, Italia 14. Tel: 22 27 77. Mgr.: Jesus Ma Duran—**Bilbao**, Ledesma 6. Tel: 21 78 93—**Madrid**, P. de la Habana 64. Tel: (91) 250 21 89. Mgr.: Carlos Fernandez—**Oviedo**, M Alvarez 4. Tel: 22 07 18. Mgr.: Victor L. Castanon—**Seville**, Padre Damian 3. Tel: (954) 27 92 01. Mgr.: Gregorio Bruna—**Valencia**, Garrigues 1. Tel: (963) 21 33 96. Mgr.: Miguel Molins

Labels: (Owned) Ekipo, Alondra, Exit, Subur; (distributed) Dimension, Duende, Ensayo, Trebol, Unic, (represented) Audio Fidelity (USA), Bla-Bla (Italy), Elite Special (Switzerland), Kent/Modern (USA), Rediffusion (UK), Star (Switzerland), Vogue (Belgium)

Int'l reps.: Austria, Germany, Switzerland (Turricophon)

Emidisc, see EMI-Odeon

Ensayo, see Ekipo

Eurodisc, see Ariola Eurodisc

Exit, see Ekipo

Expand, see Fidas

Explosion, see Compania Fonografica Espanola & Ariola

Eurodisc

Fidias SA, Claudio Coello 76, Madrid 1. Tel: (91) 276 42 09

Labels: (Owned) Expanse, Fidias; (distributed) Sagitario, (represented) Baerenreiter (Germany), Beatt Int'l (UK), Ember (UK), Reflection (UK)

Fonogram SA, Av. de America s/n, Madrid 27. Tel: (91) 267 42 00. Gen. Mgr.: Mariano de Zuniga; Mgr.: Manuel Bejar; Pop Program Mgr.: Javier Alonso; Classical Program Mgr.: Ricardo Fernandez de Latorre; Sales Mgr.: Jose Manuel Chozas; Tape Mktg. Mgr.: Jose Maria Duran; Promo.: Victor Villegas, Pub. Angel Sanchez

Branch: Barcelona 6, Plaza de Narciso Oller 9. Tel: (93) 228 10 13

Labels: (Owned) BCD, Berta, Diana, Fontana, Mercury, Philips, Vertigo; (represented) Uni (USA)

Fontana, see Fonogram

Happyband, see Sayton

Harvest, see EMI-Odeon

Heliodor, see Polydor

Hispavox SA, Torrelaguna 102, Madrid 27. Tel: (91) 415 23 04. Cable VOX. Telex: 22931. Pres: Jose Manuel Vidal Zapater; Mng Dir.: Luis Vidal Zapater; A&R Mgr.: Rafael Trabuccioni; Sales Mgr.: Gonzalo Lodra; Int'l Mgr.: Luis Calvo; Promo. Mgr.: Fernando Salaverri

Labels: (Owned) Hispavox, Clave, (represented) ABC (USA), A&M (USA), AZ (France), Alvorada (Portugal), Amadeo (Austria), Apple (UK), Atlantic (USA), Carosello (Italy), Chant du Monde (France), Command (USA), Continental (Brazil), Copacabana (Brazil), Disneyland (USA), Dot (USA), Elektra (USA), Erato (France), Gamma (Mexico), Impulse (USA), Janus (USA), Music Hall (Argentina), Paramount (USA), Peerless (Mexico), Project 3 (USA), Reprise (USA), Rolling Stones (UK), 20th Century-Fox (USA), United Artists (USA), Vanguard (USA), Warner Bros. (USA), Wergo (Germany), Westminster (USA)

Int'l reps.: Argentina (Sicamericana), Australia (Festival), Austria (Polydor), Belgium (Polyd r), Brazil (Gravacos Electricas), Canada (A&M, Love, United Artists), Central America (Discosa in El Salvador), Chile (Asfona), Colombia (Fuente), Ecuador (Ifesa), Eire (A&M, United Artists), France (Erató, Polydor), Germany (Polydor), Greece (Music-Box), Box, Israel (Hataklit), Italy (Carosello, Ricordi), Japan (Nippon Columbia), Lebanon (Philips Liban), Mexico (Gamma), Netherlands (Negram), New Zealand (Festival), Peru (El Virrey), Philippines (Mareco), Portugal (Radio Triunfo), Scandinavia (A&M, Polydor), South Africa (Gallo), Switzerland (Finsterwald & Cantacuzene), UK (A&M, United Artists), USA (A&M, United Artists), Uruguay (Palacio), Venezuela (Polydor)

Iberia, see Columbia

Inci, see Discophon

La Voz de Su Amó, see EMI-Odeon

Lola Recs., Av. de America 22, Madrid. Tel: (91) 245 46 30, 246 02 05. (Distributed by Columbia)

M G M, see Polydor

Marler SA, Paseo Alto de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265 78 00. Pres.: Manuel Perez; Gen. Mgrs: Emilio Fernandez, Antonio Martinez; Sales Mgr.: Jose Luis Navarro; Int'l & Promo. Mgr.: Joaquin Merino

Labels: (Owned) Carillon, Marler, Succes, Trama, Valor; (represented) Artone (Netherlands), Bentler (Italy), Chantecler (Brazil), Cisne (Mexico), Combo (Italy), Diapason (Argentina), Disques Pierre Cardin (France), Emilio Fortou (Colombia), Emporio Musical (Ecuador), Fantasy (USA), Musicdisc (France), Palacio (Venezuela), Paradiso (USA), Pickwick Int'l (USA), Sonido & Discos (USA), El Virrey (Peru), Vogue (France), Vox (USA)

Mayo Fonografica SA, Rosellon 77, Barcelona 15. Tel: (93) 321 02 50, 250 45 00. Cable: MAYOFON. Gen. Mgr.: Arturo Mas Aguado; Dirs.: Francisco L. Soler, Fernando Aguilera, Admin. Mgr.: Miguel Sanjuan; Sales Mgr.: Julian Torres; Artistic Dept.: Jorge Doncos, Jose Valero; Nat'l Promo.: Carlos Fernandez; Co-ord.: Luis Quintana; Prod'n Dept.: Pepita Boleda; Int'l Dept.: Gabriele Rottloff

Branches: Alicante, Italia 14. Tel: 22 27 77. Mgr.: Jesus Ma Duran—**Bilbao**, Ledesma 6. Tel: 21 78 93—**Madrid**, P. de la Habana 64. Tel: (91) 250 21 89. Mgr.: Carlos Fernandez—**Oviedo**, M Alvarez 4. Tel: 22 07 18. Mgr.: Victor L. Castanon—**Seville**, Padre Damian 3. Tel: (954) 27 92 01. Mgr.: Gregorio Bruna—**Valencia**, Garrigues 1. Tel: (963) 21 33 96. Mgr.: Miguel Molins

Labels: (Owned) Arco Iris, Mayo, Seleccion, Temple; (represented) King (Japan), Vogue (Belgium)

Mercury, see Fonogram

Montilla, see Zafiro

Movieplay (Discos) SA, Fernando el Santo 17, Madrid 4. Tel: (91) 419 65 12. Gen. Mgr.: Manuel Sancho; Int'l Mgr.: Carlos Gutart

Labels: (Owned) Movieplay, Yupy; (represented) Actuel (France), Alshire (USA), BYG (France), Barclay (France), Chess (USA), Everest (USA), GRT (USA), Klavier (USA), MCA (USA), Monument (USA), Orfeon (Mexico), Playboy (USA), Riviera (France)

Int'l reps.: Argentina (Centro Cultural), Colombia (Discoteca), Costa Rica (Discosa), El Salvador (Discosa), France (Barclay), Guatemala (Discosa), Mexico (Apolo), Panama (Istmenos), Pargayua (Clave IEMSA), Peru (Sono-Radio), Portugal (Movieplay-Procope), Puerto Rico (Monumental), Switzerland (Barclay), USA (Monumental), Uruguay (Clave IEMSA), Venezuela (Discoteca)

Musical Pax, see Pax

Novola, see Zafiro

Odeon, see EMI-Odeon

Olympo, see Belter

Opalo, see Productora de Grabaciones & Zafiro

P D S, see Portadores de Sonido

Palobal, see Distribuidora Discografica

Pathe, see EMI-Odeon

Pax (Discoteca), Calle Acebo 54, Madrid 16. Tel: (91) 250 53 10. Gen. Mgr.: Jose R. Boeta; Sales Mgr.: Catalina Jaume

Labels: (Owned) Musical Pax, Pax

Philips, see Fonogram

Pleno, Eduardo Dato 21, Madrid 10. Tel: (91) 410 08 36. Gen. Mgr.: Ana Maria Alvarez de Cienfuegos

Polydor SA, Av. de America s/n, Madrid 27. Tel: (91) 267 42 00. Mgmt. & Mktg. Saul Tagaroro; Classical A&R: Angel Romero, Sales Antonio Rovira, Promo & Pub.: Jesus Campos

Branch: Barcelona 6, Plaza de Narciso Oller 9. Tel: (93) 228 10 13

Labels: (Owned) Archiv, DGG, Heliodor, MGM, Polydor, Tip, Verve; (represented) Buddah (USA), Kama Sutra (USA), Ricordi (Italy), Riverside (USA)

Poplandia, see Compania Fonografica Espanola & RCA

Portadores de Sonido SA, Francisco de Rojas 9, Madrid 10. Tel: (91) 223 82 95

Labels: (Owned) PDS, (distributed) Arpeggios, Clavel, Pussy

Presa, Av. del Generalísimo Franco 463bis, Barcelona 11. Tel: (93) 321 72 41

Productora de Grabaciones SA, Jorge Juan 21, Madrid 1. Tel: (91) 276 04 07, 225 60 34. Gen. Mgr.: Jesus Domingo, A&R Mgr.: Manolo Diaz, Sales Mgr.: Jose R Martinez; Promo. Jose M. Fernandez; Int'l Promo: Katia Brunner, Int'l Dept.: J. C. Cifuentes

Labels: (Owned) Accion, Opalo (distributed by Zafiro), (represented) Ami (France), Baroque (France), Basart (Netherlands), Belsize (UK), Black Jazz (USA), Box Office (France), CNR (Netherlands), CTI (USA), Contact (France), Dureco (Netherlands), Euram (Belgium), Evasion (Switzerland), Everest (USA), Kudu (USA), Motors (France), Orpheus (France), Ovation (USA), PMP (Belgium), Saar (Italy), Saravah (France), Somethin Else (France), Tuba (France)

Int'l reps.: Argentina (Pagoda), Austria (Metronome), Belgium (Yak), Brazil (Top Tape), Central America (India), Chile (IRT), Colombia (Sonora), Ecuador (Ifesa), France (Box Office, Disc'AZ, Hexagone), Germany (Finger, Metronome), Italy (Carosello), Mexico (Capitol, Tizoc), Netherlands (Dureco, Metronome), Peru (IEMPSA), Scandinavia (Metronome), Uruguay (Palacio), Venezuela (Promus)

Productora Tic, see Concentric

Purple, see EMI-Odeon

Pussy, see Portadores de Sonido

R C A SA, Dr. Fleming 43, Madrid 16. Tel: (91) 457 46 00. Gen. Mgr.: Alberto Galtes; A&R & Int'l Liaison: Ernesto Duarte

Branches: Barcelona, Bilbao, Seville, Valencia. **Labels:** (Owned) RCA; (distributed) Bocaccio, Poplandia; (represented) Tama/Motown (USA)

Int'l rep.: Worldwide (RCA)

Regal, see EMI-Odeon

Saef, see Belter

Sagitario, see Fidias

Sayton SA, Gran Via de Carlos III 17-19, Barcelona 14. Tel: (93) 230 31 04

Labels: (Owned) Canigo, Happyband, Sayton

Seleccion, see Mayo

Sintonia SA, Vallehermoso 32, Madrid. Tel: (91) 224 49 99

Labels: (Owned) Sintonia, Triangulo

Spiral, Gomis 42, Barcelona 6. Tel: (93) 211 22 04. **Labels:** (Represented) Edith (Venezuela), Eurovox (Belgium), Hansa (Germany)

Stateside, see EMI-Odeon

Subur, see Ekipo

Succes, see Marler

Temple, see Mayo

Tip, see Polydor

Top, see Columbia

Trama, see Marler

Trebol, see Ekipo

Triangulo, see Sintonia

Unic, see Ekipo

Valor, see Marler

Vergara, see Ariola Eurodisc

Vertigo, see Fonogram

Verve, see Polydor

La Voz de Su Amó, see EMI-Odeon

Yupy, see Movieplay

Zafiro SA, Campomanes 10, Madrid. Tel: (91) 241 50 04. **Labels:** (Owned) Montilla, Novola, Zafiro; (distributed) Accion, Opalo; (represented) Fonit (Italy), Musart (Mexico), Rex (Mexico)

● independent record producers

Als 4 Vents, Trafalgar 78, 1st fl., Barcelona 10. Tel: (93) 222 75 21

Label credits: Cactus, Productora Tic

Grupo Profesional SA, Madrazo 20-22, Barcelona 6. Tel: (93) 227 32 13. Gen. Mgr.: Mateo Fortuny; Press: Jordi Sierra i Fabra, Promo.: Juan Miravittes

Alain Milhaud, Augusto Figueroa 39, Madrid. Tel: (91) 222 74 74

Jose Luis Alvarez Sanchez, Torre Montserrat, Nueva Zelanda 50, Madrid 2. Tel: (91) 216 12 98

Label credit: Fidias

Singleton Prod'n, Farmaceutico Carbonell 10-23, 92 Barcelona 17

● music publishers

Adagio Eds. Musicales, see Quiruga

Alba 'C (Eds. Musicales), Dr. Fleming 35, 5th fl., Madrid 16. Tel: (91) 250 10 00

April, Torre de Madrid, Princesa 1, Madrid 8. Tel: (91) 248 80 00

Arabella, Aragon 204, Barcelona. Tel: (93) 254 98 05

Arxib Music Corp., see Universal

Arnon Espanola SA, see Armonico

Armonico (Grupo Ed.) (SGAE), Rambla Cataluna 10, 3rd fl., Barcelona 7. Tel: (93) 222 18 47, 221 69 12. Gen. Mgr.: Julio Guiu Clara; Gen. Prof. Mgr.: Francisco Vinuesa Gimenez; PR: Julio Guiu Arbeloa

Affiliates: Arnon Espanola SA, Eds. Armonico, Eds. Clipper's, Eds. Connelly SA, Eds. Hit, Radio Rec. Iberica SA (all SGAE)

Int'l firms represented: Arc & affiliates (USA), Arston group (Italy), Blue Monday (USA), Broken Arrow (USA), Campbell-Connelly & affiliates (UK), Charing Cross (USA), Christabel (UK), Early Morning (Canada), Giving Room (USA), Gold Hill (USA), Guerrilla (USA), Kirschner (UK, USA), Lowery group (USA), Joni Mitchell (USA), Nimbus 9 (Canada), Peso (USA), Regent & affiliates (USA), Ricordi group (Italy), Senor (USA), Silver Fiddle (USA), Siquomb (USA).

Astarte Europa, Serrano 190, Madrid 17. Tel: (91) 457.08.50.

Atlantico (Eds. Musicales) (SGAE), Gustavo Fernandez Balbuena 20, Madrid 2. Tel: (91) 415.44.40. Pres.: Carmen Macicior Jadraque; Gen. Mgr.: F. Moreno-Torroba Larregia; Gen. Prof. Mgr.: F. Moreno-Torroba Jr.

Affiliates: Ed. Cadencia (SGAE), Eds. Musicales Dim.

Int'l firms represented: Abacus (USA), Artistic Music (USA), Ramos Brambilo (Brazil), Crown (Japan), Five Continents (USA), Mexican Music Centre (USA), Paraguayan Music Centre (USA), Songs of Mexico (USA), United Mexican Music (USA).

Int'l reprs.: Japan (Crown), Portugal (Costa Pinto), USA (Casa Latina).

Audiens (Ed.), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56.

Balmes. Duran & Bas 9, Barcelona 2.

Barna, Via Layetana 158, Bajos Barcelona 9. Tel: (93) 228.69.67.

Belter (Ed. Musicales) SL (SGAE), Calle Gomis 1, Barcelona 6. Tel: (93) 211.55.04.

Int'l firms represented: Ralf Arnie (Germany), CAM-USA (USA), Larry Douglas (France, USA), Intro (Germany), Roland Kluger (Belgium), Minerva (Germany).

Int'l reprs.: Belgium (Roland Kluger), Germany (Ralf Arnie, Intro, Minerva), USA (CAM-USA).

Burlington Music Espanola SA, see Notas Magicas.

CP I Compania Fonografica, Av. del Generalissimo 4, Madrid. Tel: (91) 262.41.66.

Cadencia (Ed.), see Atlantico.

Calypso (Eds. Musicales), see Quiroga.

Canciones del Mundo SA, Magallanes 21, Madrid 15. Tel: (91) 223.49.87.

Branch: Barcelona, Bruch 136-138. Tel: (93) 258.18.02.

Carcelle SA (SGAE), Farel 4, Hostafranch (Barcelona).

Chappell Iberica SA, Tetuan 22-24, Madrid 13. Tel: (91) 222.25.55.

Home office: USA.

Int'l firms represented: Chappell (UK), Edwin H. Morris (UK).

Clave (Eds. Musicales), see Quiroga.

Cupper's (Eds.), see Armonico.

Clippa, Torregalindo 5, Madrid 16. Tel: (91) 250.23.30.

Connelly SA (Eds.), see Armonico.

Daimon, Provensa 284, Barcelona 8. Tel: (93) 288.99.28. Cable: EDIDAIMON.

Dim (Eds. Musicales), see Atlantico.

Ducal (Ed. Musicales) SA, Calle Valencia 28B, Barcelona 7. Tel: (93) 215.13.70. Gen. Mgrs.: Manuel Alavedra, Francisco S. Ortega.

E G O Musical SA (Eds. Gramofono-Odeon), Tuset 23-25, Barcelona 6. Tel: (93) 227.31.81. Telex: 52497. Pres.: L. Sagi-Vela; Gen. Mgr.: P. Maget; Barcelona Mgr.: J. Mestres; Madrid Mgr.: E. Bartrina.

Int'l firms represented: Ardmore & Beechwood (UK), Beechwood (USA), Chrysalis (UK), Dick James group (UK), KPM group (UK), Northern Songs (UK), Trousdale (USA).

Int'l rep.: Worldwide (EMI group).

E M SA (Eds. Musicales SA), Rosellon 79, Barcelona 15. Tel: (93) 321.02.54. Cable: EMSASA. Gen. Mgr.: Francisco Rib; Musical Dir.: Jose Valero; Int'l: Gabriele Rottloff.

E M E C (Ed. de Musica Espanola Contemporanea), see Quiroga.

Erika Musical (SGAE), Campomanes 10, Madrid. Tel: (91) 241.83.65. 241.50.04.

Essex Espanola (Eds.) SA (SGAE), c/o Diputacion 337, Barcelona 9. Tel: (93) 225.84.89. Cable: SEXMUS. Gen. Mgr.: Manuel G. Salinger.

Branch: Madrid 16, Encina 36. Tel: (91) 221.36.50.

Int'l firms represented: Apple group (UK), Essex group (UK), Island group (UK), TRO group (USA).

Fiesta en Triana (Ed.), Virgen de Lujan 47, 2nd fl., Barcelona. Tel: (93) 27.92.84.

Fontana (Eds. Musicales) SA, Magallanes 21, Madrid 15. Tel: (91) 223.49.87. Gen. Mgr.: Luis Regatero Bouso.

Hispania (Eds.), Av. Jose Antonio 31, Madrid 13. Tel: (91) 231.26.33. Pres. & Gen. Mgr.: Julian-Mario Suarez; Sales Mgr.: Mario S. Ruiz.

Int'l firms represented: Kassner (UK), SESAC (USA).

Int'l rep.: USA (SESAC).

Hispavox SA (Eds. Musicales), Campomanes 8, Madrid 13. Tel: (91) 248.60.57. Gen. Mgr.: Amado Regueiro.

Branch: Barcelona, Balmes 2.

Int'l firms represented: AMC, Argo, Bandom, Charing Cross, Colorado, Cotillion, Walt Disney, Fern, Frederick, Morro, Mundo Musical, Pronto, St. Martin, Screen Gems/Columbia, Seeley, Sonovox, Spanska, Stereo Music, Symbol, Unart, United Artists, Walden, Wonderland.

Hit (Eds.), see Armonico.

I F I, Marques del Duero 1066, Barcelona 15.

Joya, Apdo. Correos 14-435, Concepcion Arenal 5, Madrid 13.

Kama Music, see Universal.

Madrid (Eds. Musicales) (SGAE), Mayor 27, Madrid 13.

Marfer SA (Eds. Musicales), Paseo Alto de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265.78.00. Gen. Mgrs.: Emilio Fernandez, Antonio Martinez.

Mills Musical Espanola (Ed.), see Quiroga.

Ivan Mogull Espanola SA, see Notas Magicas.

Mundo de Ritmos (Ed.), see Quiroga.

Musica de Espana, Mayor 6, Madrid. Tel: (91) 232.45.70. Dir.: Manuel Gordillo; Gen. Mgr.: A. Garcia Segura; Sales Mgr.: T. Torregrosa.

Branch: Barcelona, Conde del Asalto 73. Tel: (93) 241.04.88.

Int'l firm represented: Bourne (USA).

Int'l reprs.: Belgium (Ardmore & Beechwood), Germany (Accord), Netherlands (Anagon), Puerto Rico (EME Americana), USA (Paraso).

Musica de Hoy (SGAE), Cuesta de Santo Domingo 11, Madrid. Tel: (91) 247.07.25. 247.07.11.

Musical Emporium, Ramba Cañaletas 129, Barcelona 2.

Musica Moderna (Ed.) (SGAE), Marques de Cubas 6, Madrid 14. Tel: (91) 221.55.93. Ed. & Gen. Mgr.: Antonio Carmona.

Notas Magicas SA (SGAE), Desengano 4, Madrid 13. Tel: (91) 232.58.18. Pres.: Enrique Inurrieta; Gen. Mgr.: Enrique M. Garea.

Affiliates: Burlington Music Espanola SA, Ivan Mogull Espanola SA.

Int'l firms represented: Burlington/Palace group (worldwide), Felsted (USA), Ivan Mogull (USA).

Open Music, Rosellon 77, Barcelona 15. Tel: (93) 321.02.58. Gen. Mgr.: Francisco Ribe; Musical Dir.: Jorge Doncos; Int'l Dept.: Gabriele Rottloff.

Paulinas (Eds.), Protasio Gomez 15, Madrid 27. Tel: (91) 204.15.49. Pres.: Trifon Aicua; Gen. Mgr.: Secundino Melon.

Pax (Ed. Musical), Calle Acebo 54, Madrid 16. Tel: (91) 250.53.10. Gen. Mgr.: Jose R. Boeta.

Penta-Music SA (SGAE), Fernando el Santo 17, Madrid 4. Tel: (91) 419.65.12. Gen. Mgr.: Manuel Sancho; Mgr.: Valentín Rodriguez.

Int'l firms represented: BYG (France), Bron (UK), Combine group (USA).

Puerta del Sol (Eds.), see Quiroga.

Quiroga (Eds.) (SGAE), Alcalá 70, Madrid 9. Tel: (91) 276.39.50. 276.39.66. Pres.: Manuel Lopez-Quiroga; Gen. Mgr.: Carlos P. Cancio; Sales Mgr.: Manuel Lopez-Quiroga Jr.

Branch: Barcelona 2, Canuda 45. Tel: (93) 231.08.86. Gen. Mgr.: Jose Cruells Solbes.

Affiliates: Adagio Eds. Musicales (SGAE), Eds. Musicales Calypso (SGAE), Eds. Musicales Clave (SGAE), EMEC (Ed. de Musica Espanola Contemporanea) (SGAE), Ed. Mills Musical Espanola (SGAE), Ed. Mundo de Ritmos (SGAE), Eds. Puerta del Sol (SGAE).

Int'l firms represented: Belwin-Mills (UK, USA), Bron (UK), Combine (USA), Sam Fox (USA), Gomap (USA), Edward B. Marks (USA), Ed. Musicabana (Cuba), Eds. Musicales (Cuba), B. Schott's Soehne (Germany), A. Schroeder (UK, USA), Eds. Tosos (Germany), Thomas J. Valentino (USA), Josef Weinberger (UK).

Int'l reprs.: Canada, UK, USA (all Belwin-Mills).

Radio Rec. Iberica, see Armonico.

Ritmo & Melodia (SGAE), Villarreal 18, Barcelona 11.

Sagitario (Musicales) (SGAE), Av. Generalissimo, Barcelona.

Sirius (SGAE), Av. Jose Antonio 578, Barcelona 11. Tel: (93) 254.61.12.

Int'l firm represented: Euterpe de Genova (Italy).

Southern Music Espanola SA (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225.61.97. Cable: SOUTHMUSIC. Mgr.: Manuel G. Salinger.

Branches: Madrid 4, Hortaleza 18. Tel: (91) 231.06.61. Prof. Mgr.: Antonio Barta Sanchez—Valencia 5, Arzobispo Melo 3. Tel: (960) 33.19.35. Prof. Mgr.: Enrique Piedra Albis.

Home office: USA, Southern Music Publ'g Co. Inc.

Int'l firms represented: Southern-Pear group (worldwide), Leeds (UK, USA), MCA (USA), Sugarmusic group (Italy).

Total Music, Av. de America 22, Madrid. Tel: (91) 245.46.00. 246.02.05.

Union Musical Espanola SA (SGAE), Carrera de San Jeronimo 26, Madrid 14. Tel: (91) 221.46.12. Gen. Mgr.: Antonio Chapa Bermejo.

Int'l firm represented: Associated Music (USA).

Int'l reprs.: Benelux (Salabert in France), France (Salabert), Germany (Otto Junne), Italy (Ricordi), UK (United Music), USA (Associated Music).

Universal (Eds. Musicales) SA (SGAE), Chinchilla 2, Madrid 13. Tel: (91) 222.88.99. 222.72.49. Gen. Mgr.: Antonio Garcia Padilla.

Affiliates: Arbex Music Corp., Kama Music.

World Music Espanola (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225.61.97. Gen. Mgr.: Manuel G. Salinger.

Branch: Madrid 4, Hortaleza 18. Tel: (91) 231.06.61. Prof. Mgr.: Antonio Barta.

Int'l firm represented: Worldwide (World Music group).

Zafiro Eds. (SGAE), Campomanes 10, Madrid. Tel: (91) 241.83.65.

Cofasa, Av. de America s/n, Madrid 27. Tel: (91) 267.42.00. Gen. Mgr.: Leon E.J.M. Vogels.

Hispavox, Torrelaguna 102, Madrid 17. Tel: (91) 415.23.04. Gen. Mgr.: Jose Manuel Vidal Zapater.

Iberofon SA, Av. Valladolid 63, Madrid 8. Tel: (91) 247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.

Sonopress, Torrelaguna 102, Madrid 17. Tel: (91) 415.23.04. Gen. Mgr.: Luis Vidal Zapater.

PRESSING PLANTS

Barna SA, Av. de la Fama 16, Cornella de Llobregat, Barcelona. Tel: (93) 277.15.63.

Belter, Gomis 1, Barcelona 6. Tel: (93) 211.55.00. Gen. Mgr.: Francisco Roses.

C G O S A E, Carretera del Aeropuerto a Barcelona, Prat de Llobregat, Barcelona.

C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto Berjon; Sales Mgr.: Carlos Garcia Diez.

Cofasa, Av. de America s/n, Madrid 27. Tel: (91) 267.42.00. Gen. Mgr.: Leon E.J.M. Vogels.

D A F SA (Difusora Audio Fonografica), Pallars 76, Barcelona.

E M I-Odeon SA, Poligono Manso Mateu, Prat de Llobregat, Barcelona. Tel: (93) 379.05.08. Telex: 52497.

Hispavox, Torrelaguna 102, Madrid 17. Tel: (91) 415.23.04. Gen. Mgr.: Jose Manuel Vidal Zapater.

Iberofon SA, Av. Valladolid 63, Madrid 8. Tel: (91) 247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.

Vergara, General Mola 9, Barcelona 9. Tel: (93) 257.94.05.

PRINTERS & LITHOGRAPHERS

Ediciones Deportivas ALG, San Raimundo, Madrid.

Gráficas Caro, Isabelita Usera 69, Madrid.

S A I C Gráficas Armar, Juan de Austria 70, Barcelona. Tel: (93) 226.67.03. 226.75.35.

PROMOTION & PUBLICITY

C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto Berjon; Sales Mgr.: Carlos Garcia Diez.

Grupo Profesional SA, Madrazo 20-22, Barcelona 6. Tel: (93) 227.32.13. Gen. Mgr.: Mateo Fortuny; Press: Jordi Sierra i Fabra; Promo.: Juan Miravittles.

Iberofon SA, Av. Valladolid 63, Madrid 8. Tel: (91) 247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.

Melodix, Pedro Muguiza 8, Madrid. Tel: (91) 250.37.11.

RECORDING STUDIOS

Acropol (Industria Fonografica), Av. de Jose Antonio 68, Madrid 13. Gen. Mgr.: Noubmar Hamatjis; Sales Mgr.: Francisca Ortega.

Audiofilm (div. of Battle-Navarro & Cia.) (1967), C/Alonso Cano 68, Madrid 3. Tel: (91) 254.47.66. Studio Mgr. & Chief Eng.: Jose M. Battle; Engrs. & Mixers: Juan Vnader, Luis Fernandez Soria; Re-mixers: Antonio Morales, Luis Miguel Gonzalez.

Belter Estudios (1965), Gomis 1, Barcelona 6. Tel: (93) 211.55.00. Chief Eng.: Dr. Ed Benet; Mixers & Re-mixers: J. Gallego, J. M. Llobell.

C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto Berjon; Sales Mgr.: Carlos Garcia Diez.

Celada (Estudios) SA (div. of Juan Alonso de Celada & Cia.) (1965), Av. de America 22, Madrid 17. Tel: (91) 246.02.05. 246.62.46 (office only); (studios) Km. 2.200 Carretera San Martin de Valdeiglesias, Alcorcon (Madrid) Gen. Mgr.: Juan Alonso de Celada; Studio Mgr.: Raul Marcos; Chief Eng.: Miguel Dominguez; Engrs. & Mixers: Jose Fernandez, Enrique Riello, Antonio Olariaga, Francisco Molina; Re-mixers: Carlos Gama, Juan Celada Jr., Jose Vnader, Juan Antonio Molina.

Columbia SA (1909, rebuilt 1968), Libertad 24, Madrid. Tel: (91) 221.10.93. Studio Mgr.: Jose Manuel Pardo Navarro; Chief Eng. (Barcelona): Rafael Olive; Mixers: Manuel Pascual, Juan Seuba; Re-mixers: Joaquin G. Quero.

E M I-Odeon SA, Parruco Ubach 30, Barcelona 6. Tel: (93) 211.38.66. Telex: 52497 Studio Mgr. & Chief Eng.: J.L. Perpina; Mixers & Re-mixers: J. Surribas, J. Moreno.

Espectra SA, Joaquin Garcia Morato 17, Madrid. Tel: (91) 223.98.81. 224.10.58. 224.78.61. Pres.: Fidel Lopez Del Moral; Gen. Mgr.: Bartolome Espadale.

Esteban SA, Jazmin 70, Madrid 20. Tel: (91) 202.43.50. Gen. Mgr.: Jose Miguel Esteban.

Fonogram SA (1963), Av. America & Hdez. de Tejada, Madrid. Tel: (91) 407.59.43. Studio Mgr. & Chief Eng.: Rafael Jaimez; Mixers: Jose Diaz Aunon, Luis Gomez Pavon; Re-mixers: Francisco Moredada.

Gema (Studio A), Cerdana 228, Barcelona 13. Tel: (93) 245.77.30; (Studio B) Sagrado Corazon 15, Barcelona 17. Tel: 203.02.73. Studio Mgr.: Jose Ortiz Almansa; Chief Eng.: Rafael Poch Balasch; Mixers: Ricardo Casals, Juan Sirvent; Re-mixers: Enrique Catala, Jose Ma. Vives.

Hispavox (1953), Torrelaguna 102, Madrid 17. Tel: (91) 415.63.50. Chief Eng.: M. Llewellyn-Jones.

Iberofon SA, Av. Valladolid 63, Madrid 8. Tel: (91) 247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.

Izaval (Estudios) SL, Anzuola 2, Madrid 2. Tel: (91) 415.57.11. 415.57.09. Studio Mgr.: Luis Izaguirre, Prod'n Chief: Ricardo Lopez Fuster; Chief Eng.: Enrique Villalobos.

Publivox, Av. de Jose Antonio 68, Madrid 13. Tel: (91) 248.88.15. 241.30.20. Contact: Jose Luis Alvarez.

R C A SA (1970), Dr. Fleming 43, Madrid 16. Tel: (91) 457.78.11. 457.46.00. Studio Mgr.: Maria Dolores Pardo; Chief Eng.: Francisco Rivera; Mixers: J. Cobos, J. Raso, J. A. Alvarez; Re-mixers: M. Barrios, N. Dogan.

Regson (Estudios) (1966), Calle Gustavo Fernandez Balbuena 24, Madrid 2. Tel: (91) 415.15.59. Studio

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Agrupacion de Empresas de Produccion de Fonogramas, Castello 18, Madrid 1.

Sindicato Nacional de Artes Graficas, Paseo del Pardo 18-20, Madrid. Tel: (91) 230.40.78. 467.08.72.

Sindicato Nacional de Industrias Quimicas, San Bernardo 62, Madrid. Tel: (91) 221.65.81. 221.93.23.

Sindicato Nacional del Espectaculo, Castello 18, Madrid 1.

DESIGN & ARTWORK

Ediciones Deportivas ALG, San Raimundo, Madrid.

Gráficas Caro, Isabelita Usera 69, Madrid.

S A I C Gráficas Armar, Juan de Austria 70, Barcelona. Tel: (93) 226.67.03. 226.75.35.

LICENSING ORGANIZATION, MUSIC

S G A E (Sociedad General de Autores de Espana), Fernando VI 4, Madrid 4. Tel: (91) 419.21.00.

PLATING & PROCESSING PLANTS

C G O S A E, Carretera del Aeropuerto a Barcelona, Prat de Llobregat, Barcelona.

C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto Berjon; Sales Mgr.: Carlos Garcia Diez.

Mgr.: Antonio Hurtado; Chief Eng.: Pedro Mengibar;
Mixers: Jose Valeiras, Santiago Taracido; Re-mixers:
Antonio Benito, Ricardo Irizabal.
Sintonia SA (1965), Vallehermoso 32, Madrid, Tel: (91)
224.49.99, 224.81.09. Studio Mgr.: Bartolome
Espadale; Chief Eng.: Jesus Lopez Asanza; Mixers: Jose
Manuel Torralba, Macario Santamaria.

TAPE CUSTOM DUPLICATORS

Bias SA—Registro del Sonido, Fubregas 37, Esplugas de
Llobregat, Barcelona, Gen. Mgr.: Enrique Villalta.
Configurations: Cartridge 8-tr. & cassette.
C I M A S A (Compania Industrial de Materiales Acusticos SA),
Vallehermoso 14, Madrid 15, Tel: (91) 223.94.56.
Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto
Berjon; Sales Mgr.: Carlos Garcia Diaz.
E M I—Odeon SA, Poligona Manso Mateu, Prat de Llobregat,
Barcelona, Tel: (93) 379.05.08. Telex: 52497.
Iberofon SA, Av. Valladoloid 63, Madrid 8, Tel: (91)
247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos
Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.
Sintonia SA, Vallehermoso 32, Madrid, Tel: (91)
224.49.99.

● supplies

JACKETS

Artigrafia, Tucan 12, Madrid 19, Tel: (91) 228.92.09.
Octavio Felez & Co., Tomas Breton 51, Madrid.
Foco, Av. de America s/n, Madrid 27, Tel: (91) 267.42.00.
Hisvapox, Torrelaguna 102, Madrid 17, Tel: (91)
415.23.04. Gen. Mgr.: Jose Manuel Vidal Zapater.
Hostenich (Talleres Graficos) SA, Corcega 231-233,
Barcelona 11, Tel: (93) 230.55.37. Cable:
FERHOSVILA.
Martin (Graficas), Anafil 5, Madrid 19.
Ofset Alg, San Raimundo 31, Madrid 20.
Selectolor SA, Julian Tamarillo 53, Madrid, Tel: (91)
204.21.64.

TAPE, BLANK LOADED

Iberofon SA, Av. Valladoloid 63, Madrid 8, Tel: (91)
247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos
Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.
Odeon (Comercial del Gramofono) SA, Tuset 23-25,
Barcelona 6, Tel: (93) 227.31.81. Telex: 52497. Pres.:
L. Sagi-Vela; Gen. Mgr.: P. Maget; Sales Mgr.: E.
Gasco.

TAPE, RAW

Odeon (Comercial del Gramofono) SA, Tuset 23-25,
Barcelona 6, Tel: (93) 227.31.81. Telex: 52497. Pres.:
L. Sagi-Vela; Gen. Mgr.: P. Maget; Sales Mgr.: E.
Gasco.

● manufacturers of record & tape dealer accessories & supplies

Odeon (Comercial del Gramofono) SA, Tuset 23-25,
Barcelona 6, Tel: (93) 227.31.81. Telex: 52497. Pres.:
L. Sagi-Vela; Gen. Mgr.: P. Maget; Sales Mgr.: E.
Gasco.
Product: Cleaners, needles.
SA I C Graficas Aramar, Juan de Austria 70, Barcelona, Tel:
(93) 226.67.03, 226.75.35.
Product: Catalog services.

● tape playback equipment

Odeon (Comercial del Gramofono) SA, Tuset 23-25,
Barcelona 6, Tel: (93) 227.31.81. Pres.: L. Sagi-Vela;
Gen. Mgr.: P. Maget; Sales Mgr.: E. Gasco.
Brand name: BRC (UK).

SWEDEN

Population: 7,978,000.
Rate of exchange: \$1 (US) = 4.63 krona.
Holidays: January 1, January 6 (Epiphany), Good Friday,
Easter Monday, May 1 (May Day), Ascension Day, Whit
Monday, June 21, 22 (Mid-Summer), November 1 (All
Saints Day), November 11 (King's Birthday), December
24, 25, 26.

● record manufacturers / distributors / importers

Alliram, see EMI.
Amigo Musikproduktion AB, Box 6058, Atlasgatan 14, 102
31 Stockholm 6, Tel: (08) 31-67-10. Pres.: Per-Anders
Boquist.
Labels: (Owned) Amigo, Dollar; (distributed) Bla Ton,
Jet; (represented) BYG (France), Design (USA), Paredon
(USA), Wave (UK).
Int'l reps.: Denmark (Danske), Finland (Scandia Music),
Norway (Arne Bendiksen).
Anette, see Lido-Prod'n.
Angel, see EMI.
Angelica, see Nya.
Archiv, see Polydor.
Artist, see Nordiska.

Barnparaden, see Nordiska.
Benita, Matarengi, Overtornea. Tel: Overtornea 10.
Bill, see Arne Bill.
Arne Bill Prod'n AB, Box 126, 147 G0 Tumba. Tel: 379-00,
317-91. Pres.: Arne Bill.
Labels: (Owned) Bill, Butler.

Bla Ton, see Amigo.
Bourre, see Skandinavisk Musikjanst.
Butler, see Arne Bill.
C B S-Cupol AB, Ulvsundavagen 168, S-161 30 Bromma.
Tel: (08) 26-26-85. Cable: CUPOL. Telex: 177 36.
Pres.: Helge Roundquist; Co-ord.: Lars-Johan
Roundquist; Sales Mgr.: Sven Geijer.
Labels: (Owned) CBS, Cupol, Date, Lyra, Nashville,
Round Up; (distributed) Cantio, Cewe, Efel, Euphonic,
Europa, Harvard, Heart Warming, Hendrix Music
Prod'n, Ima, Intersound, Klavicord, Knoxie, Mariana,
Olga, Pilot, Rival, Romance, SSP, Safir, Toni, Triol,
Wake, Zoom; (represented) Abbott (USA), Ariola (Ger-
many), Arion (France), Artone (Netherlands), Baccarola
(Germany), Barnaby (USA), Blue Horizon (UK), CGD
(Italy), Caytronics (USA), Cetra (Italy), Concord (USA),
Direction (USA), Douglas (USA), Epic (USA), Eurodisc
(Germany), Fillmore (USA), Fonit (Italy), Hallmark
(USA), Harmony (USA), Harmonia Mundi (France),
Kinetic (USA), Maritim (Germany), Melodia (Germany),
Music Minus One (USA), New Design (USA), Odyssey
(USA), Philadelphia Int'l (USA), Project 3 (USA), Spin-
dizzy (USA), Starlet (Germany), TMI (USA), Thunder
(USA), Trans World (Germany), UPC (UK).
Int'l reps.: Worldwide (CBS); Cupol, Lyra, Nashville,
Round Up—Denmark (AEG), Finland (Finnlevy), Norway
AS Disco.

Cantio, see CBS-Cupol.
Cantus Firmus AB, Blomsterkungsvagen 25, Vallingby, S-
162 41 Stockholm. Tel: (08) 38-18-37. Gen. Mgr.:
Svante Widen.
Labels: (Owned) Cantus Firmus; (distributed) Pro-
ducent; (represented) Cliffsound (USA).

Capitol, see EMI.
Catfish, see EMI.
Cewe, see Epok & CBS.
Cirkus, see Sonet.
Cisco, see Kountry Korral.
Clarita Grammfonon, Normalmoldig 18, 111 46 Stockholm.
Tel: (08) 21-90-19.
Clavicord, PO Box 35, Bollnas 1. Tel: (0278) 156-00.
Walter Cohn, Bromsvagen 25, 125 30 Alvsjo. Tel: (08) 47-
35-46. (Distributor).
Columbia, see EMI.
Cupol, see CBS-Cupol.
D G G, see Polydor.
D J Special, see Phonograph.
Dacapo, see EMI.
Frank Dahlberg AB/Scason Svenska AB, Maria Skolgata 83,
104 62 Stockholm 17, Tel: (08) 69-04-60. Pres.: Frank
Dahlberg; Prod. Mgr.: Per-Anders Boquist; Sales Mgr.:
Gert Kopcke. (Distributor—tape only).
Cartridge & cassette: (Owned) Scason; (distributed)
Amigo, Anette, Cupol, Megafon, Metronome, Polar,
Polydor, Rondex, Sonet; (represented) Ampex (UK,
USA), Pickwick (USA), Triola (Norway); (sub-represented)
A&M (USA), Ariola (Germany), Atlantic (USA),
CBS (UK, USA), Chess (USA), Elektra (USA), Elite (Swit-
zerland), Epic (USA), Island (UK), Polydor (Germany),
Pye (UK), Reprise (USA), Sun (USA), Vanguard (USA),
Warner Bros. (USA).
Int'l reps.: Finland (Suomen Scason), Germany (Sca-
son), Norway (Autp-Grup).

Date, see CBS-Cupol.
Discofon Svenska AB, Vinbarsvagen 27, S-161 52 Bromma.
Tel: (08) 87-41-39.
Label: (Owned) Discofon (distributed by Phonogram).
Dollar, see Amigo.
Dux, see Phonogram.
E M I (Electric & Musical Inds. Ltd.) Svenska AB, PO Box
27053, Sandhamnsgatan 39, S-102 51 Stockholm.
Tel: (08) 22-45-80. Telex: 10046. Cable: EMIGRAM.
Mng. Dir.: Guy Robinson; Rec. Div. Mgr.: Ture Sol-
naes; Local Rec'g Mgr.: Bengt Sundstrom; Mktg. Mgr.:
P. Rutqvist; PR: Ulla Jormin.
Labels: (Owned) Angel, Capitol, Catfish, Columbia, Dacapo,
Electrola, Emidisc, Encore, Gloria, HMV, Harvest,
Imperial, Minos, Odeon, Parlophone, Pathe, Regal, Re-
gal Zonophone, Seraphim, Starline, Stateside, Talis-
man, Tower, Trianon, Volksplatte, Waverley; (distrib-
uted) Alliram, Fermat, Flam, Nobody's Dog, Phono
Suecia, Platina, Pling & Plong, Proprius, Rondell,
Svensk American, Sveriges Radio—SR; (represented)
ABC, Apple, Asylum, Barclay, Black & Blue, Blue Note,
Bluesway, Buena Vista, Carnaby, Charlie Mingus, Chisa,
Chrysalis, Classic, Command, Contemporary, Cream,
Delta, Disneyland, Dolton, Dot, Dunhill, Erato, Famous,
Fantasy, Galaxy, Gemini, Good Time Jazz, Gordy,
Greene Bottle, Hilltop, Impulse, Joy, Liberty, Mediarts,
Motown, Mowest, Neighborhood, Ocora, Pacific Jazz,
Paramount, Pickwick, President, Prestige, Probe,
Purple, R&K, Rare Earth, Riviera, Solid State, Soul, Sover-
eign, Sunset, Tania, Tamta, Motown, Tumbleweed,
Union, United Artists, VIP, Westminster, Wizard,
World Pacific, World Rec. Club.

Efel, see CBS-Cupol.
Electra Grammfon AB, Box 1178, Ankdammgatan 5, S-
171 23 Solna. Tel: (08) 82-04-80. Pres.: Sixten Eriks-
son; Prod'n Mgr.: Cari-Eric Hjelm; Comm'l Mgr.: H.O.
Eriksson; PR Mgr.: Lennart Andersson.
Labels: (Owned) Musica, Swedish Society Discofil, Telestar;
(represented) Decca (UK), Disc AZ (France), LHI
(USA), London (USA), MCA (USA), Monument (USA),
RCA (USA), Telefunken (Germany), Vogue (France).

Electrola, see EMI.
Emidisc, see EMI.
Encore, see EMI.
Epok Skivforlag, Vintergatan 10B, Ornskoldsvik. Tel: (0660)
300-52.
Labels: (Owned) Cewe (distributed CBS), Epok.
Euphonic, see CBS-Cupol.
Europa-Prod'n, Kungsgatan 54, 111 35 Stockholm. Tel:
(08) 11-62-40, 20-48-71. (Distributed by CBS).
Labels: (Owned) Europa, Olga.

Int'l reps.: Denmark (Faelleskpeditionen), Finland (Finnlevy),
Germany (Metronome), Netherlands (Iramac),
Norway AS Disco, UK (Olga).
Fermat, see EMI.
Filadelfia Forlaget AB, Vulteusvagen 61, Bromma, S-161
82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl;
Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.
Int'l branch: Norway.
Labels: (Owned) Hemmets Harold, Premieskivan, Prim;
(represented) Creative Sound (USA), Impact (USA),
Leuchter (Germany), Light (USA), Sacred (USA), Supre-
me (USA), Tempo (USA), Word (USA).
Int'l reps.: Finland (Tabor), USA (Supreme).

Flam, see EMI.
Fontana, see Phonogram.
Frituna, see Phonogram.
G D C (Grammofonbolagens Distributionscentral AB), Kom-
mendorsgatan 26, Stockholm. Tel: (08) 63-54-00.
Pres.: Goran Stenberg; Sales Mgr.: Rolf Hellenius,
Gunnar Johnson, Stig Stahl. (Distributor).
Gavotte, see Skandinavisk Musikjanst.
Gazell, see Sonet.
Globe, see Strike.
Gloria, see EMI.
Grand Prix, see Sonet.
Gump, see Metronome.
H M V, see EMI.
Haparanda Budget Line Reccs., Selmedalsvagen 22, 166 55
Hagersten. Tel: (08) 46-15-11.
Label: (Owned) Haparanda.

Harvard, see CBS-Cupol.
Harvest, see EMI.
Heart Warming, see CBS-Cupol.
Heliador, see Polydor.
Hemmets Harold, see Filadelfia.
Hendrix Music Prod'n, see CBS-Cupol.
Ibra Radio, PO Box 821, Surbrunnsgatan 42, S-101 31
Stockholm 1. Tel: (08) 15-19-60.
Label: (Owned) Ibra (distributed by Sonet).
Ima, see CBS-Cupol.
Imperial, see EMI.
Inter-Disc, see Record-Materiel.
Intersound, see CBS-Cupol.
Iver Rec'g Co. AB, Grev Turegatan 38, 114 38 Stockholm.
Tel: (08) 67-99-14. Cable: SCANDISCO. Pres.: Lennart
Hanning. (Distributed by GDC).
Labels: (Owned) Pep, Scan-Disc; (represented) Spark
(UK).
Int'l rep.: Worldwide (Southern-Peer).

Jet, see Amigo.
Jockey, see Record-Materiel.
Joker, see Polydor.
Karussell, see Polydor.
Klavicord, see CBS-Cupol.
Knappupp, see Sonet.
Knoxie, see CBS-Cupol.
Kountry Korral Prod'n, Box 8014, S-720 08 Vasteras 8.
Tel: (021) 18-86-90, 14-35-60. Pres.: Lillies Ohlsson.
Labels: (Owned) Kountry Korral, Cisco.
Lido-Prod'n, Fack 131, 531 01 Lidkoping. Tel: (0510) 231-
25.
Label: (Owned) Anette (distributed by GDC).

Lyra, see CBS-Cupol.
M G M, see Polydor.
Mallwax, see Metronome.
Malmö Skivimport AB, Lilla Torg 1, 211 34 Malmo. Tel:
(040) 336-33. Pres.: Hans Ingvar Hansson; Gen. Mgr.:
Lennart Carlsson; Sales Mgr.: S. O. Andersson. (Whol-
saler/Importer).
Mariana, see CBS-Cupol.
Mercury, see Phonogram.
Metronome Reccs. AB, Storaavgatan 27, 115 34 Stock-
holm. Tel: (08) 61-06-16. Mng. Dir.: Borje Ekberg;
Sales Mgr.: Stig Stahl.
Labels: (Owned) Gump, Mallwax, Metronome, Snurr;
(represented) Atco, Atlantic, CTI, Cotillion, Elektra,
Reprise, Rolling Stones, Warner Bros. (all USA).
Int'l reps.: Denmark (Metronome), Finland (Scandia
Musikk Oy), Norway (Metronome).

Minos, see EMI.
Moondisc, see Toniton.
Musica, see Electra.
Music Explosion Reccs. Import Ltd., Box 34, 753 01 Uppsala.
Tel: (018) 38-02-57. Gen. Mgr.: Lennart Pettersson-
Malmgren; Sales Mgr.: Tina Myreen.
Labels: (Owned) Music Explosion; (represented) Bullet,
Camel, Crab, Economy, Escort, Fonit-Cetra, New Beat,
Ocean, Pama, Punch, Supreme, Unity.
Music For Pleasure (Scandinavia), Regeringsgatan 88, 111
39 Stockholm. Tel: (08) 24-69-10. Mng. Dir.: Rolf Ny-
gren.

Nashville, see CBS-Cupol.
Nobody's Dog, see EMI.
Nordiska Musikforlaget AB, PO Box 745, Drottninggatan 37,
S-101 30 Stockholm 1. Tel: (08) 24-94-30. Pres.:
Lennart Desmond. Gen. Mgr.: Trygve Nordwall.
Labels: (Owned) Artist, Barnparaden.
Int'l reps.: Denmark (Wilhelm Hansen), Germany
(Wilhelmiana), Norway (Norsk), UK (J. & W. Chester).
Nya Bokforlags Aktiebolaget, Box 5020, 120 41 Stockholm.
Tel: (08) 67-01-55. Gen. Mgr.: Karl Erik Hellberg.
Label: (Owned) Angelica.

Odeon, see EMI.
Olga, see Europa-Prod'n & CBS.
Onskesagan, see Record-Materiel.
Parlophone, see EMI.
Pathe, see EMI.
Pep, see Iver.
Philips, see Phonogram.
Phonogram AB, Banergatan 43, Fack, 100 55 Stockholm
10. Tel: (08) 67-04-40. Gen. Mgr.: Boo Kinnthorp;
Sales Mgr.: Gunnar Johnson. (Distributed by GDC).
Labels: (Owned) Dux, Fontana, Mercury, Philips,
Sonata, Sonora, Vertigo; (distributed) Frituna, Svenska
Ljud; (represented) Amadeo (Austria), DJM (UK), Dawn
(UK), Flying Dutchman (USA), Hot Wax (USA), Invictus
(USA), Middle Earth (UK), Pye (UK), Uni (USA).
Phonogram Music, Anna Sandstromsgata 4, Hagersten, S-
126 64 Stockholm. Tel: (08) 46-22-98. Pres.: G.
Soderman; Gen. Mgr.: L. Larsson; Sales Mgr.: Miss C.

SWEDEN

Wendel. (Importer).
 Int'l branch: USA, JRB Music Ent's.
 Label: (Owned) DJ Special.
 Phono Suecia, see EMI.
 Pilot, see CBS-Cupol.
 Platina Recs. AB, St. Arodsgatan 29, H. Backa, 422 43 Gothenburg. Tel: (031) 22-66-93. Pres.: Evert Jakobsson. (Distributed by EMI).
 Int'l rep.: Norway (Norsk EMI).
 Playback Inspelnings AB, Gustav Adolfs Torg 10, 211 39 Malmö. Gen. Mgr.: Lennart Christiansson.
 Label: (Owned) Playback.
 Pling & Plong, see EMI.
 Polar Music AB, PO Box 5265, Myrbrogatan 53, S-102 45 Stockholm 5. Tel: (08) 63-03-10. Cable: SWEDENMUSIC. Telex: 11959. Pres. & Gen. Mgr.: Stig Andersson.
 Labels: (Owned) Polar; (represented) Avco Embassy (USA); Bang (USA).
 Polydor AB, Skeppargatan 48, Stockholm. Tel: (08) 63-58-20. Pres.: Ivan Nordstrom; Gen. Mgr.: Per-Arne Lindholm; Sales Mgr.: Rolf Hellenius; Label Mgr.: Bo Persson; PR: Kjellake Carlzon. (Distributed by GDC).
 Labels: (Owned) Archiv, DGG, Heliodor, Joker, Karussell, MGM, Polydor, Tip, Verve; (represented) A&M (USA), Bell (UK), Blue Horizon (UK), Buddha (USA), Cube (UK), Kama Sutra (USA), King (USA), Riverside (USA), Stax (USA), Sussex (USA), Track (UK).
 Premieskivan, see Filadelfia.
 Prim, see Filadelfia.
 Product, see Cantus Firmus.
 Proprius, see EMI.
 Record-Materiel AB, Industriv 20, 191 47 Sollentuna. Tel: (08) 96-01-95. Pres.: Kurt Westman.
 Labels: (Owned) Inter-Disc, Jockey, Onksesagan, Super-Sound; (represented) Alshire, Brunswick, Chart, Dakar, Golden Recs., Longines, PXP (all USA).
 Regal, see EMI.
 Regal Zonophone, see EMI.
 Rival, see CBS-Cupol.
 Romance, see CBS-Cupol.
 Rondell, see EMI.
 Round Up, see CBS-Cupol.
 S P, see CBS-Cupol.
 Safir, see CBS-Cupol.
 Scan-Disc, see EMI.
 Seraphim, see EMI.
 Signatur, see Svenska Missionsforbundet.
 Sirius, see Svenska Missionsforbundet.
 Skandinavisk Musikförlag, Sandbacksgatan 4, 116 21 Stockholm. Tel: (08) 43-88-85. Pres.: Pierre Westerman; Gen. Mgr.: Claes G. Lindroth.
 Labels: (Owned) Bourre, Gavotte.
 Snap, see Strike.
 Snurr, see Metronome.
 Solist, see Svenska Missionsforbundet.
 Sonata, see Phonogram.
 Sonet Grammofon AB, Torsviksvägen 7A, S-181 05 Lidingsö 5. Tel: (08) 767-01-50. Telex: 10037. Pres.: Gunnar Bergstrom; Gen. Mgr.: Dag Haeggqvist.

(Distributed by GDC).
 Int'l branch: England.
 Labels: (Owned) Cirkus, Gazell, Grand Prix, Knappupp, Sonet, Storyville; (distributed) Ibra; (represented) Arhoolie (USA), Blue Mountain (UK), Bronze (UK), Cadet (USA), Checker (USA), Chess (USA), Damon (UK), Elite (Switzerland), Europa (Germany), Excello (USA), Folkways (USA), GNP Crescendo (USA), GRT (USA), Island (UK), Janus (USA), Metromedia (USA), Nashboro (USA), Palette (Belgium), Plantation (USA), Reflection (UK), Roulette (USA), SSS Int'l (USA), Scepter (USA), Somerset (Germany), Sonic (Germany), Specialty (USA), Sun (USA), Super K (USA), Supraphon (Czechoslovakia), Takoma (USA), Transatlantic (UK), Trojan (UK), Vanguard (USA), Wand (USA), Xtra (UK).
 Int'l reps.: Japan (Teichiku), Spain (Discophon). (SEE ADVERTISEMENT)
 Sonora, see Phonogram.
 Starline, see EMI.
 Stateside, see EMI.
 Storyville, see Sonet.
 Strike of Sweden AB, Virebergsvägen 16, S-171 40 Solna. Tel: (08) 730-02-90. Pres.: Leif Malmberg; Gen. Mgr.: Lars Holm.
 Int'l branch: Denmark.
 Labels: (Owned) Strike, Globe, Snap; (represented) Concord (UK), Harvard (UK), Stoa (Denmark).
 Int'l reps.: Denmark (Telefonken), Finland (Finnlevy), Norway (AS Disco).
 Super-Sound, see Record-Materiel.
 Svenska Ljud, see Phonogram.
 Svenska American, see EMI.
 Svenska Missionsforbundets förlag, PO Box 6302, Tegnergatan 8, 113 81 Stockholm. Tel: (08) 15-18-30. (Distributed by GDC).
 Labels: (Owned) Signatur, Sirius, Solist.
 Sverige Radio-SR (Swedish Broadcasting Corp.), S-105 10 Stockholm. Tel: (08) 63-10-00. (Distributed by EMI).
 Swedisc Rec. Co., Sodergardevägen 3, 132 00 Saltsjö-Boo. Tel: (08) 715-48-86.
 Swedish Society Discotell, see Electra.
 Sweroco AB, Fack, 121 06 Johanneshov 6. Tel: (08) 39-32-00. Pres.: A. Setterwall; Gen. Mgr.: H. Kolmark.
 Labels: (Represented) America (France), Everest (USA), Musidisc (France), Saga-Eros (UK), Saga-Pan (UK).
 Talisman, see EMI.
 Tape-Center AB, Valhallav. 172, Stockholm. Tel: (08) 67-68-22. Gen. Mgr.: C. Meijer. (One Stop—tape only).
 Teleslar, see Electra.
 Tip, see Polydor.
 Toni, see CBS-Cupol.
 Toniton AB, PO Box 1122, Storangsvägen 22, 141 23 Huddinge. Tel: (08) 774-02-90. Mng. Dir.: Leif Bigert; Gen. Mgr.: Lennart Carlstrom.
 Labels: (Owned) Toniton, Moondisc; (represented) Avenue (UK).
 Tower, see EMI.
 Trianon, see EMI.
 Triol, see CBS-Cupol.
 Vertigo, see Phonogram.
 Verve, see Polydor.
 Volksplatte, see EMI.
 Wake, see CBS-Cupol.
 Waverley, see EMI.
 Zoom, see CBS-Cupol.

Horn (USA), Resaca (USA), Rug (UK), Ryerson (USA), Santa Ponsa (UK), Shair (UK), Cyril Shane (UK), Songbirds of Paradise (USA), Stratson (UK), Strong Arm (USA), Sunlight (UK), Sunshine (UK), Timbobe (UK), Titanic (UK), Train (UK), Tudor (UK), Twill (USA).
 Amigo Musikproduktion, see Action.
 Anderssons Musik, PO Box 17018, S-200 10 Malmö. Tel: (040) 752-10.
 April Forlags, see Sonet.
 8-n-B Music Inc., see Sweden Music—Screen Gems.
 Barton (Scandinavia), see Ehrlingforlaget.
 Belinda (Scandinavia), see Intersong.
 Blue Crest Music, see Sweden Music—Palace.
 Burlington Music Co., see Sweden Music—Palace.
 Hans Busch Musikforlag AB, Stubbstigen 3, S-181 46 Lidingsö. Tel: (08) 765-12-30.
 Affiliate: Der Musikus J.F. Busch's Musikverlag.
 J. F. Busch's Musikverlag (Der Musikus), see Hans Busch Cedarwood (Scandinavia), see Intersong.
 Chappell Nordiska, see Ehrlingforlaget.
 City (Ed.), see Europa-Prod'n.
 Colgems Music Inc., see Sweden Music—Screen Gems.
 Cross Keys Music, see Sweden Music—Tree.
 Deep Fork Music Inc., see Sweden Music—United Artists.
 Detail Music Inc., see Sweden Music—United Artists.
 Dominion Music, see Sweden Music—United Artists.
 Duchess Music Corp., see Sweden Music—Universalfilm.
 Ehrlingforlaget AB, PO Box 5268, Linnegatan 9/11, S-102 45 Stockholm 5. Tel: (08) 62-10-23. Cable: EHRLINGMUSIK. Pres. & Gen. Mgr. Thore Ehrling; Exploitation Mgr.: Bo-Goran Edling.
 Affiliates: Barton (Scandinavia) AB, Chappell Nordiska AB, Thore Ehrling Musik AB, Edwin H. Morris Nordiska AB, Nils-Georgs Musikforlags AB, Ed. Sylvan AB.
 Ehrling & Lovförmann, see Nordiska.
 Thore Ehrling Musik, see Ehrlingforlaget.
 Essex Musikforlaget AB (STIM/NCB), Brahegatan 20, 114 37 Stockholm Tel: (08) 23-49-85. Pres.: Lennart Reuterskiöld; Gen. Mgr.: Christian Sylvan.
 Int'l firms represented: Essex group (UK), TRO (USA).
 Int'l reps.: UK (Essex), USA (TRO).
 Europa-Prod'n, Kungsgatan 54, 111 35 Stockholm Tel: (08) 11-62-20, 20-48-71. Cable: EUROPASONG
 Affiliates: Ed. City, Louis (Scandinavia).
 Felsted Music Corp., see Sweden Music—Palace.
 Filadelfia Forlaget AB (STIM/NCB), Vultejusvägen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr. Bror Lindberg.
 Affiliate: Normans Forlag (STIM/NCB).
 Int'l firms represented: Gospel (USA), Lillenas (USA), Rodeheaver (USA), Singpiration (USA).
 Flam Music, see Imudico.
 Forrest Hills Music, see Sweden Music—Ivan Mogull.
 Four Star Music group, see Sweden Music—Palace.
 Frituna Prod'n, see Sonet.
 Gavotte Music, c/o Skandinavisk Musikförlag, Sandbacksgatan 4, 116 21 Stockholm. Tel: (08) 43-88-85. Pres.: Pierre Westerman; Gen. Mgr.: Claes G. Lindroth.
 Carl Gehrman, PO Box 505, 101 26 Stockholm. Tel: (08) 10-09-52. Cable: MUSIKGEHRMAN.
 Glad Music Co., see Sweden Music—Palace.
 Gronstedts, Borgargatan 4, Stockholm Sv. Tel: (08) 69-22-07.
 H B Artistproduktion AB, see Young Music.
 Wilhelm Hansen Stockholm (Ed.), see Nordiska.
 Hawaii Music Inc., see Sweden Music—Universalfilm.
 House of Cash Inc., see Sweden Music—Screen Gems.
 Immediate Music Ltd., see Sweden Music—United Artists.
 Imudico AB (STIM/NCB), Humlegårdsgatan 15, 114 46 Stockholm. Tel: (08) 63-01-10. Gen. Mgr.: Leif Karlsson.
 Home office: Denmark.
 Affiliates: Flam Music, Platina Musikforlag, Jensen Bros Music (all STIM/NCB).
 Intersong-Forlaget AB, Box 5222, Kommendorgatan 26, S-102 45 Stockholm 5. Tel: (08) 63-54-90. Pres.: Olle Bergman.
 Int'l branch: Norway.
 Affiliates: Belinda (Scandinavia) AB, Cedarwood (Scandinavia) AB, Mellin Music Rights AB, Robert Mellin (Scandinavia) AB, Midnight Sun Music, AB, Sonora Musikforlags AB.
 Int'l firms represented: Aberbach group, Abigail, Artref/Connure, Aurelius, Baron, Big Seven, Blue Gum, Bob-Cor, Brewer, Buddha, Bygosh, Cachand, Carlin, Caspat, Cedarwood, Harry Da Luggage, Draatleaf, Early Frost, Fabel, Fanfare, Fox, Ganja, Gladys, Grass Roots, Hazy, Leon Henry, Hill & Range, Hudson Bay, Intersong Int'l, Julio-Brian, Kama Rippa, Kama Sutra, Kaskat, Kenya, Lois, Marks, Robert Mellin, Mooncrest, Norrie, Paramor, Omnipotent, Peyotl, Pickwick Int'l, Pocket Full of Tunes, Elvis Presley, Quartet, RSO, Razzle Dazzle, Ricochet, Ryan, St. George, Scheffrin-Zager, A. Schreoder, Shadows, Sparta/Florida, Tarot, Third Story, Time/Redway, Tridori, Trio, Triple Three, Twentieth Century, US Songs, Very Important Publ'ns, Roy Wood, Xanadu Xongs, Frank Zappa.
 Intreco, see Sonet.
 Jack Music Inc., see Sweden Music—Ivan Mogull.
 Jac Music Corp., see Sweden Music—Palace.
 John's Music, see Sonet.
 Kassner Musik, see Stockholms Musikproduktion.
 Don Kirshner Ent., see Sweden Music—ATV-Kirshner.
 Country Korral Prod'n, Box 8014, S-720 08 Vasteras 8. Tel: (021) 18-86-90, 14-35-60. Pres. Lillies Ohlsson.
 Lani, see Schlagerforlaget.
 Lapland Music, see Sonet.
 Leeds Music Ltd., see Sweden Music—Universalfilm.
 Liberty (Ed.) AB, Box 1178, Ankdammsgatan 5, S-171 23 Solna. Tel: (08) 82-04-80. Profr. Mgr.: Rolf Loenberg.
 Int'l firms represented: MC (UK), Mervyn (UK), Sunbury (Canada, UK, USA).
 Louis (Scandinavia), see Europa-Prod'n.
 Lunden (Ed.), Bromsvägen 25, 125 30 Alvsjö. Tel: (08) 47-35-46.
 Affiliate: Mozart-Ed.
 Abr. Lundquist Musikforlag AB, Katarina Bangata 17, S-116 25 Stockholm. Tel: (08) 43-67-67. Pres.: Helge Roundquist; Sales Mgr.: Anders Roundquist.

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● Independent record producers

Cantus Firmus AB, Blomsterkungsvägen 25, Vällingby, S-162 41 Stockholm. Tel: (08) 87-93-80. Exec. Prod'rs: Svante Widen; Prod'rs: Gunnel Ramberg, Kjell Bjurling.
 Filadelfia Forlaget AB, Vultejusvägen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg.
 Label credits: Cornerstone, Creative Sound, Leuchter, Light, Supreme, Word.
 Skandinavisk Musikförlag, Sandbacksgatan 4, 116 21 Stockholm. Tel: (08) 43-88-85. Pres.: Pierre Westerman; Gen. Mgr.: Claes G. Lindroth.
 Toniton AB, PO Box 1122, Storangsvägen 22, 141 23 Huddinge. Tel: (08) 774-02-90. Mng. Dir.: Leif Bigert; Prod'rs: Bjorn Wrangert.
 Visor och later, PO Box 194, Arla. Tel: (016) 700-16.
 Label credits: Decca, Philips.

● music publishers

A T V-Kirshner, see Sweden Music.
 Acclaim Music Inc., see Sweden Music—Palace.
 Action Music AB, Box 6058, 102 31 Stockholm 6. Tel: (08) 31-67-10. Pres.: Jan Boquist.
 Affiliate: Amigo Musikproduktion AB.
 Ahlins, Kungsholmsgatan 20, Stockholm K. Tel: (08) 51-63-86. Cable: AHLINMUSIC.
 Affiliate: Morgenstjarnan.
 Air Music Scandinavia AB (STIM), Oxenstiernsgatan 37, 115 27 Stockholm. Tel: (08) 67-20-26, 67-20-63. Pres. & Gen. Mgr.: Sture Borgedahl.
 Int'l firms represented: Acces (USA), After Dark (USA), Air (UK), Alto (UK), Andover (UK), Andwellia (UK), Art Arf (UK), B&C (UK), Barn (UK), Big Sky (USA), Bleu Disque (USA), Blue Seas/Jac (USA), Canaan (USA), Cheap Thrills (USA), Cherry Lane (USA), Christabel (UK), Chrystal (UK), Comet (UK), Cookaway (UK), Spencer Davis (UK), Doraflor (USA), Larry Douglas group (USA), Dwarf (USA), Erstwhile (USA), Fennario (USA), Fiction (USA), Fourth Floor (USA), GH (UK), Getaway (UK), Gralto (UK), Grasshopper (USA), Great Honesty (USA), Grenyock (UK), Gwyneth (UK), Hercules (UK), Hilary (UK), J&H (USA), Jaap (UK), Dick James (UK), Jamil (UK), Jamsham (UK), John (USA), Josid (UK), Libra (UK), Little Dickens (USA), Lords Music (UK), Mode/Revolution (USA), McQueen (UK), Metro (UK), Mode-Revolution (USA), New Hidden Valley (USA), Newtonville (USA), Northern Songs (UK), Open End (USA), Oyster (USA), PRP (UK), Pacer (UK), Petra (USA), Pinewalk (UK), Playboy (USA), Plurb-On (USA), Quartet (UK), Quatermass (UK), Ram s

ALPHA

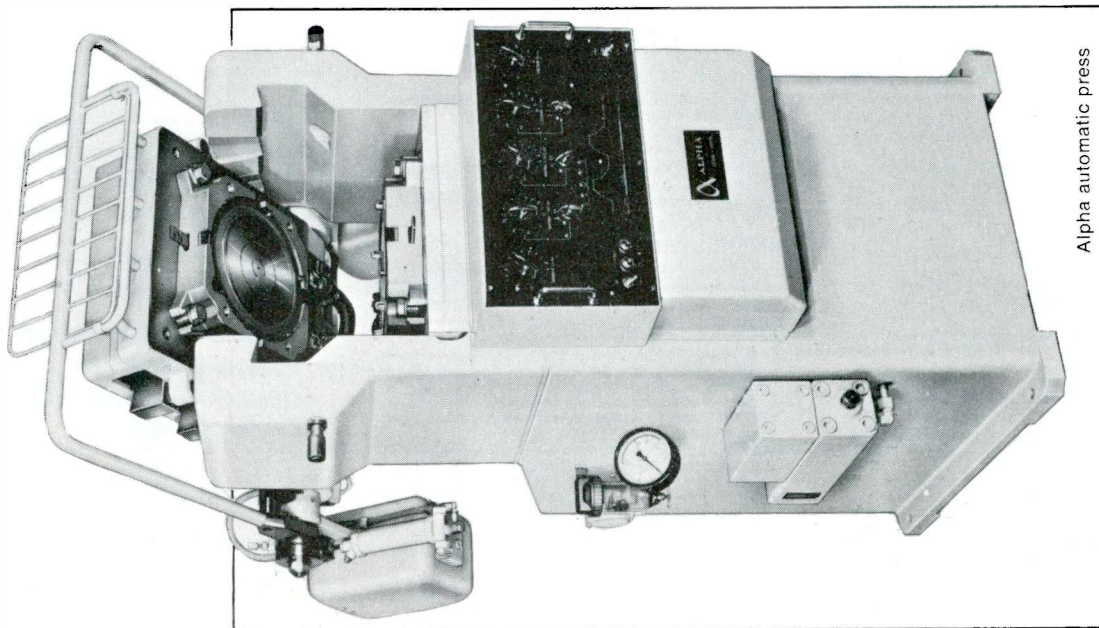
record manufacturing equipment

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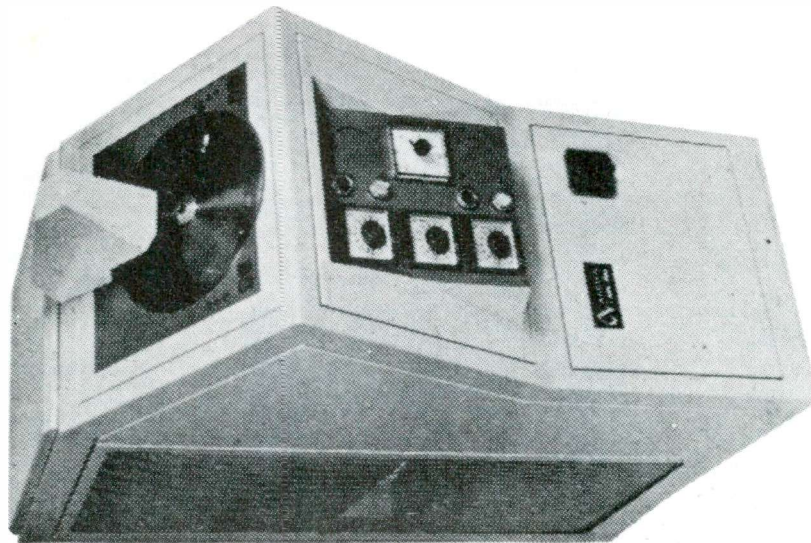
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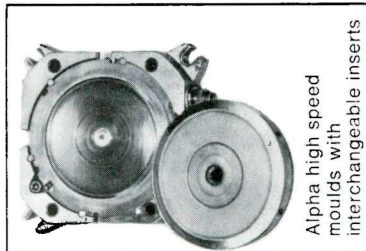
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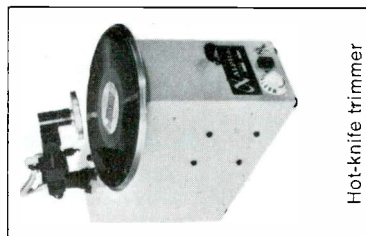
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ADDRESS: TOOLEX, ESPLANADEN 10, 172 31 SUNDBYBERG, SWEDEN. TELEPHONE: (08) 28903 TELEGRAMS: TOOLEXALPHA, STOCKHOLM

M A M Music, see Sweden Music.
M C A Music Inc., see Sweden Music—Universalfilm.
Maxana Music Inc., see Sweden Music—Screen Gems.
Melanie Music Ltd., see Sweden Music—MAM.
Mellin Music Rights, see Intersong.
Robert Mellin (Scandinavia), see Intersong.
Metric Music group, see Sweden Music—United Artists.
Midnight Sun Music, see Intersong & Sonet.
Mimosa Music, see Sonet.
Ivan Mogull Music Assocs., see Sweden Music.
Morgonstjärnan, see Ahlins.
Edwin H. Morris Nordiska, see Ehrhlingforlagen.
Mortimer Music, see Sweden Music—United Artists.
Mozart-Ed., see Lunden.
Myltitone AB, Storängsvagen 27, 115 34 Stockholm. Tel: (08) 61-13-16. Mng. Dir.: Borje Ekberg; Gen. Mgr.: Sven Olov Bagge.

Corp., Palace Music Co. Ltd., Passkey Music Inc.; Screen Gems—B-n-B Music Inc., Colgems Music Inc., House of Cash Inc., Maxana Music Inc., Roosevelt Music Inc., Screen Gems/Columbia Music Inc., Screen Gems/Columbia Music Ltd., Song Painter Music; Sugarmusic—Sugar group; Tree Music—Cross Keys Music, Press Music, Tree Int'l, Wilderness Music/United Artists—Deep Fork Music Inc., Detail Music Inc., Dominion Music, Immediate Music Ltd., Metric Music group, Mortimer Music, Unart Music Corp., United Artists Music Co. Inc., United Artists Music Ltd.; Universalfilm—Duchess Music Corp., Hawaii Music Inc., Leeds Music Ltd., MCA Music Inc., Northern Music Corp., Pickwick Music Ltd., Williamson Music Ltd.
Int'l firms represented: Bens, Big Secret (UK), Blue Street (USA), Carlew (UK), Chinnichap (UK), Cirrus (Canada), Cordell-Russell (USA), Doors (USA), Fame (USA), Freshwater (UK), Fullness (USA), Gale (UK), Garrett (USA), Gypsy Boy (USA), Hall-Clement (USA), Lady Jane (USA), Louvigny-Marquee (UK), Lowery group (USA), Ivan Mogull (USA), No Exit (USA), Pundit (USA), RAK (UK), Rondor group (USA), Shelby Singleton (USA), Skynhill (USA), Stranger (USA), Trousdale (USA), Warlock (UK), Wind & Sand (USA).
Sylvain (Ed.), see Ehrhlingforlagen.
Tonitab AB, PO Box 1122, Storängsvagen 22, 141 23 Huddinge. Tel: (08) 774-02-90. Mng. Dir.: Leif Bigert. Tree, see Sweden Music.
Unart Music Corp., see Sweden Music—United Artists.
Union Songs AB, see Sweden Music.
United Artists, Sweden Music.
Universalfilm, see Sweden Music.
Welbeck Music Ltd., see Sweden Music—ATV-Kirshner.
Wilderness Music, see Sweden Music—Tree.
Williamson Music Ltd., see Sweden Music—Universalfilm.
Lawrence Wright Music, see Sweden Music—ATV-Kirshner.
Young Music of Scandinavia, Box 1189, 141 24 Huddinge. Tel: (08) 777-70-07.
Affiliate: HB Artistproduktion AB.

services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Skap (Foreningen Svenska Popularkontrörer—Swedish Ass'n of Popular Music Writers), PO Box 1539, S-111 85 Stockholm. Tel: (08) 24-29-50. Chm: Roland Levin.

DESIGN & ARTWORK

Thure O. Aberg Prod'ns, PO Box 2161, 103 14 Stockholm 2; Skottgrund 5, 111 30 Stockholm. Tel: (08) 10-47-87. Mng. Dir.: Thure Aberg.
Filadelfia Forlaget AB, Vulteiusvagen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.
Interpromco PR, c/o Skandinavisk Musiktjänst, Sandbacksgatan 4, 116 21 Stockholm. Tel: (08) 43-88-85. Pres.: Pierre Westerman; Gen. Mgr.: Claes G. Lindroth.

DIRECT-MAIL SERVICE

Disc-Club, Virsbergsvagen 16, S-171 40 Solna. Tel: (08) 730-02-94. Pres.: Leif Malmberg.
Interpromco PR, c/o Skandinavisk Musiktjänst, Sandbacksgatan 4, 116 21 Stockholm. Tel: (08) 43-88-85. Pres.: Pierre Westerman; Gen. Mgr.: Claes G. Lindroth.
Malmo Skivimport AB, Lilla Torg 1, 211 34 Malmo. Tel: (040) 336-33. Pres.: Hans Ingvar Hansson; Gen. Mgr.: Lennart Carlsson; Sales Mgr.: S.O. Andersson.
Phonograph Music, Anna Sandstromsgata 4, Hagersten, S-126 64, Stockholm. Tel: (08) 46-22-98. Pres.: G. Soderman; Gen. Mgr.: L. Larsson; Sales Mgr.: Miss C. Wendel.

LICENSING ORGANIZATION, MUSIC

S T I M (Svenska Tonsattares Int'l Musikbyra—Swedish Performing Rights Society), Tegnerlunden 3, Stockholm C. Tel: (08) 24-29-50. (Performing rights only).

PLATING & PROCESSING PLANT

Heger Plastics AB, Stallarholmen. Tel: (0152) 405-85. Home office: Norway.

PRESSING PLANTS

Heger Plastics AB, Stallarholmen. Tel: (0152) 405-85. Home office: Norway.
Svensk Grammofonindustri, Sveavagen 17, Stockholm. Tel: (08) 10-63-67.

PRINTER & LITHOGRAPHER

Filadelfia Forlaget AB, Vulteiusvagen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.

PROMOTION & PUBLICITY

Thure O. Aberg Prod'ns, PO Box 2161, 103 14 Stockholm 2; Skottgrund 5, 111 30 Stockholm. Tel: (08) 10-47-87. Mng. Dir.: Thure Aberg.
Cantus Firmus AB, Blomsterkungsavagen 25, Vallingby, S-162 41 Stockholm. Tel: (08) 38-18-37. Gen. Mgr.: Svante Widen.
Filadelfia Forlaget AB, Vulteiusvagen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.
Helan Information, Torssviksvagen 74, 181 34 Lindingo. Tel: (08) 7-67-01-50. Pres.: Lars-Olof Helen.
Interpromco PR, c/o Skandinavisk Musiktjänst, Sandbacksgatan 4, 116 21 Stockholm. Tel: (08) 43-88-85. Pres.: Pierre Westerman; Gen. Mgr.: Claes G. Lindroth.
Phonograph Music, Anna Sandstromsgata 4, Hagersten, S-126 64, Stockholm. Tel: (08) 46-22-98. Pres.: G. Soderman; Gen. Mgr.: L. Larsson; Sales Mgr.: Miss C. Wendel.

RECORDING STUDIOS

Decibel (Studio dB AB), (1970), Katarinavagen 20, 116 45 Stockholm. Tel: (08) 23-34-39. Studio Mgr.: Ingemar Ohlsson; Chief Eng.: Lars Wallander; Mixers: Gordon Fresse, Bo Hansson; Tech. Supervisor: B. Goran Staf.
E M I Studio, Palanderagatan 33, S-121 47 Stockholm. Tel: (08) 49-11-39, 49-11-99. Studio Mgr.: Sten Carlberg; Chief Eng.: Bengt Sundstrom.
Europa Film Studio (AB), Box 200 65, 161 20 Bromma. Tel: (08) 28-28-00. Owner: Mrs. Kim Schuetz; Studio Mgr. & Chief Eng.: Bengt Runsten.
Filadelfia Forlaget AB, Vulteiusvagen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.
K M H Studio AB, Hornsgatan 78, S-117 21 Stockholm. Tel: (08) 69-88-00. Pres.: Leif Malmberg; Gen. Mgr.: Lennart Karlsmayr.
M A B Studio (div. of Moonlighters AB) (1969), Långshojden 11, Alvsko, 125 31 Stockholm. Tel: (08) 47-20-55. Studio Mgr. & Chief Eng.: Lennart Karlsmayr.
Philips Studio (1963), Lidingsvagen 50, 102 50 Stockholm. Tel: (08) 63-50-00. Studio Mgr.: Owe Skjold; Ass't Studio Mgr.: Leif Backstrom; Chief Eng.: Jan M. Bergmark.
Platina Studio, Nobelgatan 21, Gothenburg. Tel: (031) 22-66-93. Studio Mgr.: Evert Jakobsson; Chief Eng.: Alf Pilnas.
Playback Inspelnings AB, Gustav Adolfs Torg 10, 211 39 Malmo. Gen. Mgr.: Lennart Christiansson.
Sela Studio (div. of Svenska Elektronik-Apparater AB) (1951), Gubbangstroget 119, Fack, S-112 06 Enskede. Tel: (08) 94-02-70. Studio Mgr. & Chief Eng.: Sten Hagberg.

SHIPPING SERVICES

Filadelfia Forlaget AB, Vulteiusvagen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.

TAPE CUSTOM DUPLICATOR

Ulvox AB, Ekbacksvagen 10-16, 161 30 Bromma. Tel: (08) 26-25-60. Cable: ULVSUNDAGUMMI. Gen. Mgr.: Ake Erikson; Sales Mgr.: Anders Key; Tape Eng'g Dir.: Roland Skærlund.
Cartridge 8-tr.: Anette, Bronze, CBS, Capitol, Columbia, Decca, EMI, Finnlevy, Grand Prix, Knappupp, Metronome, Moondisc, Odeon, Pilot, Platina, Polar, RAK, RCA, Round UP, Savel, Sonet, Sound 2000, Telear, Tower.
Cassette: Anette, Bronze, CBS, Cantio, Capitol, Columbia, Cymbal, Decca, EMI, Finnlevy, Grand Prix, Hemmets Harold, Knappupp, Linguaphone, Love Recs., Metronome, Mixett, Moondisc, Odeon, Pilot, Platina, Polar, Polydor, Prisma, RAK, RCA, Round UP, Savel, Signatur, Solist, Sonet, Sound 2000, Telear, Tower, Univox.

supplies

RECORDING STUDIO EQUIPMENT

Malmberg & Hedstrom AB, Virebergsvagen 16, S-171 40 Solna. Tel: (08) 730-02-90. Pres.: Leif Malmberg.
Sela AB, Gubbangstroget 119, Fack, S-112 06 Enskede. Tel: (08) 94-02-70.
Product: (Recording & Monitoring Equip.) Consoles, Microphones, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Equalizers, Filters, Measuring & Testing Equip.; (Professional Film Equip.—35mm) AGA-Sela Dubbers & Recorders.
Spectrasound, Akerbyvagen 188, S-183 21 Taby. Tel: (08) 758-36-39. Pres.: Leif Hansen.
Chief product: Amplifiers, equalizers, filters, microphones, limiters, loudspeakers, mixing consoles, portable mixers, echo units.

RECORD PROCESSING MACHINERY

Alpha, see Toolux. (SEE ADVERTISEMENT)
Spectrasound, Akerbyvagen 188, S-183 21 Taby. Tel: (08) 758-36-39. Pres.: Leif Hansen.
Chief product: All automatic temperature cycle control for Alpha gramophone record press & all types of custom electronics.
Toolux, Esplanaden 10, 172 31 Sundbyberg. Tel: (08) 28-90-30. Cable: TOOLEXALPHA, Stockholm. Sales Mgr.: Ake Hinndal.
Chief product: Automatic presses, high speed moulds, pneumatic punch presses, presses for pre-forming of matrices, hot-knife trimmers, extruders & hot-air preheaters, granulating mills, hydraulic pump units, etc. (Alpha). (SEE ADVERTISEMENT)

TAPE DUPLICATING & PROCESSING EQUIPMENT

Spectrasound, Akerbyvagen 188, S-183 21 Taby. Tel: (08) 758-36-39. Pres.: Leif Hansen.
Chief product: Tape recorders.

manufacturer of record & tape dealer accessories & supplies

Music Explosion Recs. Import Ltd., Box 34, 753 01 Uppsala. Tel: (018) 38-02-57. Gen. Mgr.: Lennart Pettersson-Malmgren; Sak Mgr.: Tina Myrrean.
Product: Catalog servs.

tape playback equipment

Frank Dahlberg AB/Scason Svenska AB, Box 17036, 104 62 Stockholm 17. Tel: (08) 69-04-60. Cable: DALPORT. Telex: 10077. Pres.: Frank Dahlberg; Prod.

Mgr.: Per-Anders Boquist.
Brand names: Automatic Radio (USA), Scason (Japan).
E M I (Electric & Musical Inds. Ltd.) Svenska AB, PO Box 27053, Sandhamnsgatan 39, S-102 51 Stockholm.
Tel: (08) 22-45-80. Mng. Dir.: Guy Robinson; Gen. Mgr.: T. Solsnaes; Mktg. Mgr.: P. Rutqvist.
Brand names: Funai (Japan), Pioneer (Japan).
Rydin Elektroakustik AB, Spangavägen 399-41, S-163 55 Spanga. Tel: (08) 760-03-20. Cable: RYDINAG. Tele: 17275. Pres.: Arthur Rydin.
Brand names: Beyre Dynamic (Germany), Bouyer (France), Goldring (UK), Hea (Austria), Heco (Germany), JVC-Nivico (Japan), Lenco (Switzerland), Schoeps (Germany).

SWITZERLAND

Population: 6,230,000.
Rate of exchange: \$1 (US) = 3.70 francs.
Holidays: January 1, Easter Monday, Ascension Day, Whit Monday, August 1 (Anniversary of the Founding of the Swiss Confederation), December 25 plus a number of local holidays.

● record manufacturers / distributors / importers

Alpina, see Electromusic.
Archiv, see Polydor.
Artiphon, see Turicaphon.
Asmahan, see Turicaphon.
Baidaphon, see Turicaphon.
Baniola, see Musikproduktionen.
Barclay Rec. SA, Rue du Roveray 14, 1207 Geneva. Tel: (022) 36.56.80. Gen. Mgr.: Claude Aubert; Sales Mgr.: B. Parlatano.
Home office: France.
Labels: (Owned) Barclay, Neuilly, Riviera; (distributed) Frontier, Koala, Rainbow, Splendid, Swiss Sound; (represented) Admiral (Germany), Allegro (France), Ami (France), Bellaphon (Germany), Black & Blue (France), Black Jazz (USA), CMF (France), Cadet (USA), Calumet (USA), Checker (USA), Chess (USA), Cobra (Italy), Credit Music (France), Douglas (USA), Equipe (Italy), Erato (France), Excello (USA), Falcon (Germany), Galion (France), Gamma (Canada), Hot Wax (USA), Jag (France), Janus (USA), Maxi (France), Meys (France), Napoleon (Italy), ORTF (France), Ocora (France), Ovation (USA), Perides (France), Rare (Italy), Resono (Germany), Serp (France), Suzelle (France), Trema (France), 20th Century-Fox (USA), Westbound (USA).
C B S Schallplatten AG, Unter Altstadt 10, 6301 Zug. Tel: (042) 21.62.22. Gen. Mgr.: Yves Helfenberger; Sales Mgr.: Fritz Neuenschwander.
Home office: USA, CBS Recs. Int'l.
Labels: (Represented) Artone (Netherlands), CBS (USA), CGD (Italy), Epic (USA), Funckler (Netherlands), Scout (Germany), Temporel (France), Vee Jay (USA).

Camrate, c/o Moeseler Verlag, Schweizergrasse 21, 8021 Zurich. Tel: (01) 25.00.36. Cable: MOESELERVERLAG.
Home office: Germany.
Carex, see Musikproduktionen.
Car Music, see Musikproduktionen.
Cellier, see Disques Office.
D G-Debut, see Polydor.
D G G, see Polydor.
Discofon, see Musikproduktionen.

Disques Office, Rte. de la Glane 35, 1700 Fribourg. Tel: (037) 24.62.61. Telex: 36.157 DOFR. Pres. & Gen. Mgr.: J.C. Vial; Sales Mgr.: B. Chassot.
Labels: (Owned) Cellier; (distributed) Foraton, Panoramason, Tell; (represented) Supradisc (Belgium), AFA, Adele, Ades, America, Arion, Assimil, BAN, Calumet, Canetti, Carson, Classic, Deesse, Disneyland, Edici, Festival, Hachette, Musidisc, National President, Rigolo, Shandrar, Sono-Cairo, Sonodisc, Sonopresse, Typic, Visadisc (all France); Qualiton (Hungary), Electrecord (Rumania), Ekipo (Spain).

E M I Recs. (Switzerland) AG, Badenerstr. 569, 8048 Zurich. Tel: (01) 54.00.10. Telex: 55695. Mng. Dir.: Michel Landvai; Gen. Mgr.: Max Brunner; Sales Mgr.: Peter Mampell.
Labels: (Represented) ABC, Angel, Apple, Asylum, Blue Note, Bluesway, Capitol, Columbia (UK), Command, Contemporary, Disneyland, Dot, Dunhill, Electrola, Famous, Fantasy, Galaxy, Good Time Jazz, HMV, Harvest, Immediate, Impulse, Invictus, Liberty, Odeon, Paramount, Parlophone, Pathe, Probe, Purple, RAK, Rare Earth, Regal Sapor, Sovereign, Stateside, Sunset, Tamla/Motown, Tower, United Artists, Vault, Voix de Son Maitre, Zapple.

Electromusic Ltd., Baslerstr. 9, 4102 Binningen.
Labels: (Owned) Tell (distributed by Disques Office), Alpina; (represented) Alpha, Discofon (Spain), Lyra (Greece), Studio 33 (Netherlands), Tempo (Germany).

Elite, see Turicaphon.
Elite Special, see Turicaphon & Musikvertrieb.
Epsilon, see Evasion.
Eurex Rec., Hochstr. 152, 8330 Pfäeffikon. Zurich. Tel: (01) 97.42.31. Pres. & Gen. Mgr.: Hans R. Buechi; Sales Mgr.: Roland Meier. (Distributed by Finsterwald & Cantacuzene).
Labels: (Owned) Eurex, Eurex Int'l.
Int'l reprs.: Germany (Aronda, Europaton), UK (Beatt Int'l).

Evasion Sarl, Rue Dr. Cesar-Roux 18, 1005 Lausanne. Tel: (021) 22.81.34. Dirs.: Pierre-Henri Dumont, Gaston Schaefer, Francois Vautier.
Labels: (Owned) Evasion (distributed by Musikproduktionen) Evasion Classique, Pavo,

Rainbow; (distributed) Epsilon, Pick; (represented) Carabine (France), Gamma (Canada), Horse (France), Motors (France), PES (France), SFP (France); Saravah (France).

Exklusiv, see Finsterwald & Cantacuzene.
F & C, see Finsterwald & Cantacuzene.
Fass, see Phonogram.
Favorit, see John Lay.

Finsterwald & Cantacuzene, Av. des Alpes 70, 1820 Montreux. Tel: (021) 62.45.55. Pres.: Jean-Jacques Finsterwald; Gen. Mgr.: Ivan Cantacuzene.

Labels: (Owned) F&C; (distributed) Eurex, Exklusiv, Paroles, Star, Swiss Hit, Tourist; (represented) AZ (France), Amati (Germany), Belter (Spain), Blue Thumb (USA), Boulevard (UK), Caracol (Chile), Carosello (Italy), Cash (Germany), Circus (Italy), Collector (UK), Contrepont (France), Dawn (UK), Design (USA), Durium (Italy), Edici (France), Equipe (Italy), Gamma (Mexico), Gerbe (France), Golden Guinea (UK), Hebra (Belgium), Hispavox (Spain), Jericho (France), Joker (Italy), Kingdom (UK), Look For (France), Lucy (UK), Lumen (France), Luxor (Germany), Main (Germany), Marble Arch (UK), Marfer (Spain), Mode (France), Mondio Music (France), Musart (Mexico), Palm (UK), Pastorale & Musique (France), Pickwick (USA), Pop (France), Populea (Germany), Primaphon (Germany), Pye (UK), Roulette (USA), Royal (Italy), Rubin (Germany), Signal (Italy), Silber (Germany), Sonet (Sweden), Spj (UK), Sprint (Italy), Starlet (Germany), Stella (Italy), Storyville (Denmark), Studio SM (France), Symphonium (Germany), Tacoun (France), Top Brass (UK), Top Hill (UK), Typic (France), Unidisc (France), Vibraton (Italy), Virtuoso (UK), Vogue (France), Welt Melodie (Germany), Zafiro (Spain).

Fono GmbH, Seidenhofstr. 14, CH-6002 Lucerne. Tel: (041) 22.22.88. Contacts: Louis J. & Dr. Paul Cron.

Fontana, see Phonogram.
Foraton, see Disques Office.
Frontier, see Splendid & Barclay.
Grossmann, see Phonogram.
Hallelujah, see Phonog.
Hazyland, see Mabel.
Heco, see Helbling & Phonogram.
Helbling & Co., Haus Melodie, 8604 Volketswil / Zurich. Tel: (01) 86.43.93. Gen. Mgr.: Albert Brunner. (Distributed by Phonogram).

Labels: (Owned) Heco, Swiss Disc.
Heliodor, see Polydor.
Helvetia, see Phonog.

Hug, Lindenhofstr. 16, 4000 Basel. Tel: (061) 35.10.77.
Labels: (Represented) Bartok, Encore, L'Encyclopedie Sonore, Jupiter, King, Monitor, Musidisc, Star Linguaphon, Trianon.

Iramac, Burgerstr. 17, 6000 Lucerne.
Home office: France.
Labels: (Represented) Iramac, Relax.

Jecklin, Reamistr. 42, 8024 Zurich. Tel: (01) 24.39.41.
Branch: Zurich, Lowenstr. 71. Tel: (01) 27.10.72.

Karusell, see Polydor.
Koala, see Barclay.
John Lay, Bundesstr. 13, 6000 Lucerne. Tel: (041) 23.44.55.

Labels: Favorit, Layola.
Layola, see John Lay.
La Librairie Nouvelle, Rue de Carouge 18, 1200 Geneva. Tel: (021) 25.98.76.

Label: (Represented) Le Chant du Monde.
Limelight, see Phonogram.
Lionel, see Polydor.

M G M, see Polydor.
Mabel Recs., Im Koller 17, 8706 Feldmeilen / Zurich. Tel: (01) 73.49.18. Telex: 75 437 Hazy ch. Pres.: R. Hazy Osterwald; Gen. Mgr.: Sunny Lang; Sales Mgr.: H.W. Stammli.

Labels: (owned) Mabel (distributed by Phonog), Hazyland.
Int'l reprs.: Austria (Ariola-Eurodisc), Belgium (Supreme), France (Polydor), Germany (Ariola-Eurodisc), Luxembourg (Ariola-Eurodisc), Netherlands (Ariola-Eurodisc), Scandinavia (CBS-Cupol), Spain (Ariola-Eurodisc).

Mandolino see Turicaphon.
Mercury, see Phonogram.
Metronome Recs. AG, Weberstr. 5, 8036 Zurich. Tel: (01) 39.66.23. Pres.: Werner Weber; Gen. Mgr.: Bruno Moschin.

Labels: (Owned) Metronome; (represented) BYG (France), Brain (Germany), CTI (USA), Car Play (Germany), Golden Sound (Germany), Golden 12 (Germany), Historia (Germany), Hit (Germany), Intim (Germany), Kinderland (Germany), Kudu (USA), Metronome (Germany), Mondial (Germany), Ohr (Germany), Perl (Germany), Pop Music (Germany), Standard (Germany), Starlet (Germany), Top Classic (Germany), Weltmelodie (Germany).
Musikproduktionen AG, Weberstr. 5, 8036 Zurich. Tel: (01) 39.66.23. Pres.: Werner Weber; Gen. Mgr.: Bruno Moschin.

Labels: (Owned) Baniola, Car Music, Discofon, Top Disc; (distributed) Carex, Evasion, Rimaphon; (represented) Allegro (UK), Big T (UK), Carabine (France), Circle (France), Combo (Italy), Everest (USA), Falcon (Germany), Fonola (Italy), Gamma (Italy), Goody (USA), Hallmark (UK), Horse (France), Legacy (USA), Motors (France), Nonesuch (USA), PAV (France), Rex (Germany), Saravah (France), Schwann (Germany), TT (Germany), Tradition (USA), Transatlantic (UK), Xtra (UK).

Musikverlag zum Pelikan, Hadlaubstr. 63, CH-8044 Zurich. Tel: (01) 60.19.85. Pres.: Dr. Ernst Brandenberger.
Labels: (Owned) Pelica; (represented) Camarata (Germany), Harmonia Mundi (France), Lyrichord (USA), MMO (USA), Monitor (USA), Quadriga (Germany).
Int'l repr.: Germany (Karl Merseburger).

Musikvertrieb AG, Badenerstr. 555, 8040 Zurich. Tel: (01) 54.97.54. Pres.: M.A. Rosengarten; Ass't to Pres.: J. Dimenstein; Sales Mgr.: L. Schmucki (Distributor/ Importer).
Labels: (Distributed) Elite Special, Swiss Jazz; (represented) A&M, Ace of Clubs, Ace of Diamonds, Apollo, Argo, Ariola, Ariston, Atco, Athena, Atlantic,

Avco, Baccarola, Bentler, Blue Mountain, Bronze, CAM, Capricorn, Chapter One, Clan, Daybreak, Decca, Deram, Eclipse, Elektra, Emerald, Eurodisc, Greenwich, Gregar, Grunt, Hansa, Hed Arzi, Hickory, Island, Jet, Joy, Junior, Kirshner, London, MAM, Maritim, Mayfair, Melodia, Midi, Monument, Nova, Numero Uno, Ode, L'Oiseau Lyre, President, RCA, RCA Int'l, RCA Neon, Reprise, Rolling Stones, Shandar, Somethin Else, Supraphon, Sussex, TMI, TWR, Telefunken, Threshold, Trojan, UK-Recs., Vega, Vergara, Warner Bros., Wooden Nickel, York, Young Blood.

Neuilly, see Barclay.
Oversea Recs. AG, Zuercherstr., CH-8154 Oberglatt / Zurich. Tel: (01) 94.71.50. Telex: 56 479 ch. Gen. Mgr.: Michel Liber.

Int'l branch: Germany, Deutsche Oversea.
Labels: (Owned) Oversea, WAM; (represented) Antoniano (Italy), Athenee (Greece), Diskosan (Turkey), Equipe (Italy), Garnet (Germany), Luxembourg Sound (Luxembourg), Maitti (Italy), Melody (Greece), Palobal (Spain), Primary (Italy), Produttori Associati (Italy), Ri-Fi (Italy), Said (Italy), Sayton (Spain), Sonor (Italy), Togo (Italy), Topas (Germany), Variety (Italy), Zecchino d'Oro (Italy), Zephyr (Italy).

P D U Ed. Discografiche & Musicali SA, Corso Pestalozzi 9, Lugano. Tel: 2.91.42. Admin'r: Alberto Collemberg; Sales Mgr.: Luciano Dolfini.

Int'l branch: Italy.
Labels: (Owned) PDU, Sun.
P I P S (Production Int'l de Propagande Sonore), Postfach 19, CH-8126 Zumikon. Tel: (01) 90.85.85. Pres. & Gen. Mgr.: Eugene Tiel.

Labels: (Owned) PIPS; (distributed) Union.
Panoramason, see Disques Office.
Paroles, see Finsterwald & Cantacuzene.
Pavo, see Evasion.
Pelca, see Musikverlag zum Pelikan.
Pergola, see Phonogram.
Philips, see Phonogram.

Phonag Schallplatten AG, Straelistr. 1, 8400 Winterthur. Tel: (052) 23.62.31. Gen. Mgr.: Helmut Bischof.
Labels: (Owned) Hallelujah, Helvetia; (distributed) Mabel; (represented) Amadeo (Austria), Fonit-Cetra (Italy), Intercord (Germany), MCA (USA), MPS (Germany), Oversea, PDU (Italy), Perides (France), Phonocolor (Italy), Vanguard (USA), Vedette (Italy).
Int'l reprs.: Austria (Amadeo), Germany (Bellaphon), Italy (RCA), UK (RCA).

Phonogram AG, Bahnhofstr. 6, CH-8952 Schlieren. Tel: (01) 98.69.45. Pres.: A. Plaszchy; Gen. Mgr.: W. Zimmermann; Sales Mgr.: E. Anderegg.
Labels: (Owned) Fass, Fontana, Limelight, Mercury, Pergola, Philips, Trend, Vertigo; (distributed) Grossmann, Heco, Swiss Disc; (represented) Amsterdam (USA), Big Tree (USA), Biram (France), Blue Rock (USA), BluesTime (USA), Car Juke Box (Italy), Carrere (France), Charisma (UK), Chrysalis (UK), Dial (USA), Ember (UK), Family Prod'n (USA), Fleche (France), Flying Dutchman (USA), Global (Germany), Intrepid (USA), Lansdowne (Netherlands), Leafilm (Italy), Nephthia (UK), Shelter (USA), Stereo Dimension (USA), Sun (UK), Tay (Italy), Telerecord (Italy), Theleme (France), Uni (USA).

Pick Recs., Brunnwiesenstr. 26, CH-8049 Zurich. Tel: (01) 56.70.60. 56.44.40. Mng. Dir.: Jane Peterer; Gen. Mgr.: Jane & Anton Peterer; Sales Mgr.: E. Keiser.
Labels: (Owned) Pick (distributed by Evasion); (represented) Sidney Thompson (UK).
Polydor AG, Bahnhofstr. 6, CH-8952 Schlieren. Tel: (01) 98.69.45. Gen. Mgr.: Eugen Vogler; Sales Mgr.: Manfred Wipfli.

Labels: (Owned) Archiv, DG-Debut, DGG, Heliodor, Karussell, Lionel, MGM, Polydor, Polyphon, Tip, Verve, Verve/Forecast; (distributed) Kuckuck; (represented) Bell (USA), Buddha (USA), Cube (UK), Curton (USA), Dandelion (UK), Enterprise (USA), Event (USA), Festival (UK), Kama Sutra (USA), King (USA), Langenscheidt (Germany), Las Vegas (Italy), Metro (USA), Mojo (UK), Palette (Belgium), Philly Groove (USA), Ricordi (Italy), Riverside (USA), Rocky Road (USA), Romar (USA), Sire (USA), Spring (USA), Stax (USA), T-Neck (USA), Track (UK), Triumph (France), Volt (USA).
Polyphon, see Polydor.

R C A Overseas (European Liaison Office), Blvd. Helvetique 31, Geneva. (See Musikvertrieb for product).

Rainbow, see Evasion & Barclay.
Rimaphon, see Musikproduktionen.
Riviera, see Barclay.

Alfred Sacher, Oettingenstr. 39, 4000 Basel. Tel: (061) 33.94.48. (Importer).

Label: (represented) Music Minus One (USA).
Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.

Label: (Owned) Sonographic.
Splendid Recs., Rue de la Serre 61, 2301 La Chaux de Fonds. Tel: (039) 22.16.19. Telex: 35.383. Owner & Gen. Mgr.: J.P. Louvin; Sales Mgr.: J.P. Pecon.

Labels: (Distributed) Barclay.
Labels: (Owned) Frontier, Splendid; (represented) D'Art (UK), Emerald (UK), Frontier (Canada), Great Bands (UK), M&M (UK), Promethee (France), Razorback (USA), & Republic (USA).
Int'l reprs.: Austria (Amadeo), Belgium (Supreme), Canada (CBS), France (Barclay, Phonogram), Italy (Durium), Japan (Phonogram), UK (Emerald, USA (Fantasy).

Star Recs., Postfach 25, 7270 Davos 2. Tel: (083) 3.54.38. Gen. Mgr.: Willy Bestgen. (Distributed by Finsterwald & Cantacuzene).

Sun, see PDU.
Swiss Disc, see Helbling & Phonogram.
Swiss Hit, see Finsterwald & Cantacuzene.
Swiss Jazz, see Musikvertrieb.
Swiss Sound, see Barclay.

Tacoun SA, Rue St. Pierre 26, 1700 Fribourg. Tel: (021) 62.45.55. Pres.: Jean-Jacques Finsterwald; Prod'r: R. Anthony.

Tell, see Electromusic & Disques Office.
Tip, see Polydor.

Top Disc, see Musikproduktionen.
 Tourist, see Finsterwald & Cantacuzene.
 Trend, see Phonogram.

Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon / Zurich. Tel: (01) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.
Labels: (Owned) Artiphon, Elite, Elite Special, Mandolino; (distributed) Asmaham, Baidaphon; (represented) Ekipo (Spain), Triola (Denmark).
Int'l reps.: Argentina (Surco), Australia (Carinia), Austria (Centrocord), Belgium (Anvers Radio), Brazil (RCA), Denmark (Moerks), France (Sopholest), Germany (Deutsche Austrophon), Italy (Piliago), Netherlands (Inelco), Spain (Ekipo), UK (Disc Import), Yugoslavia (Jugoton).

Uniton, see PIPS.
 Vertigo, see Phonogram.
 Verve, see Polydor.
 Verve/Forecast, see Polydor.
 W A M, see Overseas.

● Independent record producers

Willy Bestgen Prod'n's, Postfach 25, 7270 Davos 2. Tel: (083) 3.54.38. Gen. Mgr.: Willy Bestgen.
 Esclarmonde, Av. Peschier 14bis, Geneva. Tel: (022) 46.20.83. Owner: Edmond Baertschi; Prod'r: Mrs. Mary-France Nicolas-Baertschi.
 Finsterwald & Cantacuzene (Prod'n Dept.), Av. des Alpes 70, 1820 Montreux. Tel: (021) 62.45.55. Pres.: Jean-Jacques Finsterwald.
Label credits: AZ, Able, Accion, Dureco, Fania, Gamma, Joker, Metronome, Mianos Matias, Nippon Columbia, Primaphon, Pye, Vogue.
 K S Prod'n's, c/o Keboe Ltd., PO Box 67, CH-6340 Baar. Tel: (042) 31.35.96. Prod'r: Bruno Spoerri, Hans Kennel Jr.

Label credits: CBS, Decca (Switzerland, UK), EMI (Switzerland).
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
Label credits: CBS, DGG, EMI, Unitel.
 Tic-Toc Music SA, Rt. D'Hermance 249, 1246 Corsier/Genève. Tel: 51.24.21. Pres.: Geoff. Stephens; Gen. Mgr.: Roxane Muller.
Label credits: Blue Mountain, CBS, Electrola, RCA, Trojan. (SEE ADVERTISEMENT)
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.
Label credits: Amadeo, CBS, Tell, Vogue.

● music publishers

A M E-Kassner (Ed.), see Helbling.
 Aberbach (Alpina), see Turicaphon.
 Acuff-Rose Verlag, see Edifo.
 Annabella Musikverlag, see Turicaphon.
 Arena Musikverlag, see Turicaphon.
 Belletulipe, see Fanfan.
 Belmont (Ed. Musicales), see Finsterwald & Cantacuzene.
 Bestgen Musikverlage (SUISA), Postfach 25, 7270 Davos 2. Tel: (083) 3.54.38. Gen. Mgr.: Willy Bestgen.
 Blue Arabella Music, see Fanfan.
 Bourne Music Switzerland, see Coda.
 Campana, see Fanfan.
 Campbell Connolly, see Helbling.
 Cecil-Music, see Overseas.
 Chappell Catalogue, see Helbling.
 Chrysalis (Ed.), see Coda.
 Coda (Ed.), Brunnwiesenstr. 26, CH-8049 Zurich. Tel: (01) 56.70.60. 56.44.40. Mng. Dir.: Jane Peterer; Gen. Mgrs.: Jane & Anton Peterer.
Affiliates: Bourne Music Switzerland, Ed. Chrysalis SA, Francis-Day-Prod'n Switzerland, Meisel-Prod'n, Ed. Melodie, Sparta Florida Switzerland, Ed. Tell.
Int'l firms represented: Bourne (USA), Micki Dallon (Germany, UK), B. Feldman (UK), Francis Day & Hunter (France, UK), Neighborhood (Germany, USA), Our Music/Red Bus (Germany, UK), Sparta Florida (UK), UFA/Discotone (Germany).
Int'l reps.: Austria (F. Hofmeister), France (Hohner-France), Germany (Matth. Hohner), Netherlands (De Eerste Muziekcentrale).
 Cron (Ed.), Seidenhofstr. 14, CH-6002 Lucerne. Tel: (041) 23.43.25. Gen. Mgr.: Dr. Paul Cron.
Int'l firms represented: A. Boehm (Germany), Styria (Austria).
 Dream Music, see Fanfan.
 Edifo (Eds.), Badenerstr. 332, 8040 Zurich 4. Tel: (01) 54.64.77. Pres.: Dr. Veit Wyler; Gen. Mgr.: Joe Felder.
Affiliate: Acuff-Rose Verlag AG.
 Eulenbug GmbH (Ed.), Gruenstr. 28, 8134 Adliswil. Tel: (01) 91.36.81.
 Evasion Ed., Rue Dr. Cesar-Roux 18, 1005 Lausanne. Tel: (021) 22.81.34. Dir.s: Pierre-Henri Dumont, Gaston Schaefer, Francois Vautier.
 Fanfan Music, Rue de Hesse 8, Geneva. Tel: (022) 25.59.55. Mng. Dir.: Heinz Liechti; Gen. Mgr.: Bertrand Liecht.
Affiliates: Belletulipe SA, Blue Arabella Music, Campana, Dream Music, International Melodies Geneva, Mondiamusic SA, Sidem SA.
Int'l firms represented: Arc (USA), CAM (Italy), Fermata (Brazil), Gerig (Germany), Hastings (USA), Regent (USA), Robbins-Feist-Miller (USA).
 Finsterwald & Cantacuzene Eds. Musicales, Av. des Alpes 70, 1820 Montreux. Tel: (021) 62.45.55. Pres.: Jean-Jacques Finsterwald; Gen. Mgr.: Ivan Cantacuzene.
Affiliates: Ed. Musicales Belmont SA.
Int'l firms represented: Allo (France), Alpha (France), Belmont (Germany), Herman Brauer (Belgium), Carrousal (France), Durium (Italy), Fiumara (Italy), Maas (Italy), New Music (Belgium), Pharaon (France), Saar (Italy), Vogue Int'l (France).
 Flora Musikverlag, see Turicaphon.

Forever Music, see Hazylville.
 Francis-Day-Prod'n Switzerland, see Coda.
 Hazylville (Ed.), Im Koller 17, CH-8706 Feldmeilen/Zurich. Tel: (01) 73.48.36. Cable: POOL. Telex: 75437. Pres.: R. Hazy Osterwald; Gen. Mgr.: G. Sunny Lang; Sales Mgr.: Horst W. Stammeler.
Int'l branch: Germany, Ed. Hazylland.
Affiliates: Forever Music, Pool Music.
Int'l firms represented: Paul C. Arends (Germany), Fonior (Belgium), Ital-Melodie (Germany), Noslen (USA), Peach Music (USA), Shirley (Germany), Trumpf (Germany), Yonah (USA).
Int'l reps.: Austria (Weltmusik), Belgium (Frankie, Hobel, Intermission), Canada (Four Star), Germany (Paul C. Arends, Pool), USA (Four Star).
 Helbling (Ed.), Haus Melodie, 8604 Volketswil/Zurich. Tel: (01) 86.43.93. Gen. Mgr.: Albert Brunner.
Affiliates: Ed. AME-Kassner GmbH, Campbell Connolly Co. Ltd., Chappell Catalogue, Hush-A-Bye Music Co., Ed. Nova GmbH, Southern Music AG, World Music.
Int'l firms represented: Kassner (UK), Sikorski (Germany).
 Hush-A-Bye Music, see Helbling.
 Impact SA, Via del Tiglio 11, 6900 Cassarate/Lugano. Tel: 51.80.71.
 International Melodies Geneva, see Fanfan.
 Louvin Music (SUISA), Rue de la Serre 61, 2301 La Chaux de Fonds. Tel: (039) 22.16.19. Telex: 35.383. Owner & Gen. Mgr.: Yvette Louvin; Gen. Mgr.: J.P. Louvin.
Int'l firms represented: Durium (Italy), Frankie (Belgium), Tutti (France).
Int'l rep.: UK (Emerald).
 Meisel-Prod'n, see Coda.
 Melodie (Ed.), see Coda.
 Ivan Mogull Music Assocs., see Musikvertrieb.
 Mondiamusic, see Fanfan.
 Music To-Day SA, Blvd. de Perolles 4, 1700 Fribourg. Tel: (021) 62.45.55. Pres.: Jack F. Gill; Gen. Mgr.: Jean-Jacques Finsterwald.
Int'l firm represented: Lawrence Wright (UK).

Musikproduktionen AG (SUISA), Weberstr. 5, 8036 Zurich. Tel: (01) 39.66.23. Pres.: Werner Weber; Gen. Mgr.: Bruno Moschin.
 Musikus Musikverlag, see Turicaphon.
 Musikverlag zum Pelikan, Hadlaurbstr. 63, CH-8044 Zurich. Tel: (01) 60.19.85. Pres.: Dr. Ernst Brandenberger.
Int'l firms represented: G. Henle, Moeck, Moeseler, Sikorski, Stella, Volk (all Germany).
Int'l rep.: Germany (Merseburger).
 Musikvertrieb AG, Badenerstr. 555, 8040 Zurich. Tel: (01) 54.97.54. Pres.: M.A. Rosengarten; Gen. Mgr.: Mrs. S. Dimenstein.
Int'l firms represented: Avco Embassy (USA), Blue Mountain (UK), Island (UK), Libra (UK), Marquee-Dolan (UK), Melodie der Welt (Germany), Ivan Mogull (USA), RCA (Italy), Trees (UK), United Artists (USA), Walrus (UK).
 Nikto (Eds.), Av. de la Grenade 6, 1207 Geneva. Tel: (022) 35.17.62. Cable: NIKTOPRESS. Mng. Dir.: Svetlana H. Redalie.
 Nova (Ed.), see Helbling.
 Overseas Music, Zuercherstr., CH-8154 Oberglatt/Zurich. Tel: (01) 94.71.50. Telex: 56 479 ch. Gen. Mgr.: Michel Liber.
Affiliate: Cecil-Music.
 Pool Music, see Hazylville.
 Sidem, see Fanfan.
 Southern Music, see Helbling.
 Sparta Florida Switzerland, see Coda.
 Tell (Ed.), see Coda.
 Tic-Toc Music SA, Rt. D'Hermance 249, 1246 Corsier/Genève. Tel: 51.24.21. Pres.: Geoff. Stephens; Gen. Mgr.: Roxane Muller. (SEE ADVERTISEMENT)
 Turicaphon (Ed.) AG, Brunnenstr. 9, 8610 Uster. Tel: (01) 87.14.34, 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.
Affiliates: Aberbach (Alpina) GmbH, Annabella Musikverlag GmbH, Arena Musikverlag GmbH, Flora Musikverlag GmbH, Musikus Musikverlag.
 Violinada Musik Verlag, Postfach 19, CH-8126 Zumikon. Tel: (01) 90.85.85. Pres. & Gen. Mgr.: Eugene Tiel.
 World Music, see Helbling.

8038 Zurich. Tel: (01) 45.77.00. (Performing rights only).
 Symphony Tone Prod'n's, Rte. de Lussy, CH-1162 St. Prex/Vaud. Tel: (021) 76.10.26. (Performing rights only).
Home office: Austria.

LICENSES, TAPE & RECORD

PIPS (Production Int'le de Propagande Sonore), Postfach 19, CH-8126 Zumikon. Tel: (01) 90.85.85. Pres. & Gen. Mgr.: Eugene Tiel.
 Splendid Recs., Rue de la Serre 61, 2301 La Chaux de Fonds. Tel: (039) 22.16.19. Telex: 35.383. Owner & Gen. Mgr.: J.P. Louvin; Sales Mgr.: J.P. Pecon.
 Symphony Tone Prod'n's, Rte. de Lussy, CH-1162 St. Prex/Vaud. Tel: (021) 76.10.26.
Home office: Austria.

PLATING & PROCESSING PLANTS PRESSING PLANTS

PRINTERS & LITHOGRAPHERS
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon / Zurich. Tel: (01) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.

PROMOTION & PUBLICITY

Evasion SA, Rue Dr. Cesar-Roux 18, 1005 Lausanne. Tel: (021) 22.81.34. Dir.s: Pierre-Henri Dumont, Gaston Schaefer, Francois Vautier.
 Splendid Recs., Rue de la Serre 61, 2301 La Chaux de Fonds. Tel: (039) 22.16.19. Telex: 35.383. Owner & Gen. Mgr.: J.P. Louvin, Sales Mgr.: J.P. Pecon.
 Wintasco-Agentur, Postfach 228, CH-8307 Effretikon / Zurich. Tel: (052) 32.48.56. Mgr.: Renate Burkhalter.

RECORDING STUDIOS

Blatton-Studio, Sonnhaldenweg 11, CH-9450 Altstatten. Tel: 75.28.57.
 Hug Tonstudio, Fueslistr. 4, 8022 Zurich. Tel: (01) 25.69.40. Owner: Adolf Hug; Studio Mgr.: K. Angst.
 Max Lussi Basel (1948), Leimenstr. 76, Basel. Tel: (061) 22.06.43. Owner & Studio Mgr.: Max Lussi; Chief Eng.: Franz Sutter.
 Overseas Recs. AG, Zuercherstr. 8154 Oberglatt/Zurich. Tel: (01) 94.71.50. Telex: 56 479 ch. Pres.: Michel Liber; Gen. Mgr.: Alice Liber.
 Resonor Studio, Kreuzstr. 39, CH-8008 Zurich. Tel: (01) 34.23.40.

Rico Sonderegger Studio-Schallplattentechnik, St. Jakobstr. 5, CH-9000 St. Gallen. Tel: (071) 25.62.37.
 Ruba, Beerli & Co./Arthook Ch. E. Beerli, Postfach 300, Claragraben 78, CH-4000 Basel.
 S M Int'l Gjuchrst. 15, 8953 Dietikon. Tel: (01) 88.23.23. Telex: 78929. Mgr.: Hans Kennel Jr.
 Sonographic Rec'g Co. AG (1964), Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Studio Mgr.: A. Brand; Chief Eng.: W.A. Wettler.
 Stereo Tape AG, Wabersackerstr. 111, CH-Koeniz/Bern. Tel: (031) 53.49.94.
Home office: Germany.
 Studio Braun, CH-8700 Kusnacht bei Zurich. Tel: (01) 90.43.05.
 Studio fuer Elektronische Musik, Ujtkonerstr. 33a, CH-8952 Schlieren/Zurich. Tel: (01) 98.60.30. Owner: Bruno Spoerri.

Studio Soundcraft, Terreau 1, CH-2500 Biel. Tel: 3.10.62.
 Studiotechnik A. Gysin & Co., Rossiggasse 18, Riehen/BS. Tel: (061) 51.14.47.
 Sun Studio A. Baur, Wallenwil, Rietsacker 3, CH-8360 Eschikon TG. Tel: (073) 43.20.56.
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon / Zurich. Tel: (01) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.

TAPE CUSTOM DUPLICATORS

Atlantida, Rue du Clos 9-11, CH-1207 Geneva. Tel: (022) 36.68.60. Cable: ASAINTER.
 P I P S (Production Int'le de Propagande Sonore), Postfach 19, CH-8126 Zumikon. Tel: (01) 90.85.85. Pres. & Gen. Mgr.: Eugene Tiel.
 Ruba, Beerli & Co./Arthook Ch. E. Beerli, Postfach 300, Claragraben 78, CH-4000 Basel.
 Union Studios E. Heers, Schulstr. 56, 8105 Regensdorf.
 Werner Weber Kassetten AG, Kirchbodenweg 14, CH-8800 Thalwil. Tel: (01) 92.85.11. Telex: 53469 wewet.
Int'l branch: Germany.

● supplies

ENVELOPES & MAILERS

Reliance Folding Carton Corp., 5 Quai du Mont Blanc, 1201 Geneva.
Home office: USA.
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.

JACKETS

LABELS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.

POLYETHYLENE BAGS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Anthology of Swiss Music, c/o La Communaute de Travail, Av. du Grammont libis, 1007 Lausanne 13. Tel: (021) 26.63.71. Pres.: Hermann Haller; Gen. Mgr.: Bernard Geller; Sales Mgr.: Hans Steinbeck.
 Association of Swiss Musicians, Av. du Grammont libis, 1007 Lausanne. Tel: (021) 26.63.71.
 European Ass'n of Music Festivals, Villa Moynier, Rue de Lausanne 122, Geneva.
 F I M (Federation Int'le des Musiciens), Kreuzstr. 60, 8008 Zurich. Tel: (01) 47-45-67.
 International Musicological Society, Postfach 588, 4001 Basel.
 Swiss Musicians' Union, Elisabethenstr. 2, 4051 Basel.

DESIGN & ARTWORK

E. Schweizer Design AG, Spalantoweg 54, CH-4051 Basel.
Int'l branches: Germany.
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (01) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
 Splendid Recs., Rue de la Serre 61, 2301 La Chaux de Fonds. Tel: (039) 22.16.19. Telex: 35.383. Owner & Gen. Mgr.: J.P. Louvin; Sales Mgr.: J.P. Pecon.
LICENSING ORGANIZATIONS, MUSIC
 Mechanlizenz (Swiss Society for Mechanical Copyright), Bellariastr. 82, 8038 Zurich. Tel: (01) 45.77.00. Pres.: Heinrich Sutermeister; Gen. Mgr.: Dr. Ulrich Uchtenhagen. (Mechanical rights only).
 S U I S A (Schweizerische Gesellschaft fuer Urheberrechte an Musik-Auffuehrungen & Seudungen), Bellariastr. 82,

RECORDING STUDIO EQUIPMENT

Electro-Voice SA, Roemerstr. 49, 2560 Nidau Tel: (032) 6.68.33. Mng Dir: L.R. Frandsen
Chief product: Professional microphones, studio monitor speaker systems.
 KS Prod'ns, c/o Keboe Ltd., PO Box 67, CH-6340 Baar Tel: (042) 31 35.96. Mgr: Hans Kennel Jr.; Ass't Mgr: Bruno Spoerrn.
Chief product: Electronic music synthesizers.

SLEEVES

Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (01) 87 43.11. Pres. & Gen Mgr: Hans Oestreicher Sr.; Sales Mgr: Hans Oestreicher Jr.

TAPE, BLANK LOADED

Audio Magnetics SA, Rue des Vollandes 40, 1207 Geneva Tel: (022) 35.77.60, 35.27.48. Gen. Mgr.: Jean Bouchet Lassale.
Home office: USA.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand name: Audio.
 Car-Stereo-Music/Auto-Cas, Postfach 78, CH-8703 Erlenbach/Zurich. Tel: (01) 90.85.85.
Configuration: Cartridge 8-tr.
Brand name: Car-Stereo.
 I C M Cassettes Mdrs. Ltd. (sub of Werner Weber), Bd Chm. Werner Weber; Gen. Mgr.: Andreas Baur. See Werner Weber.
Configurations: Cartridge 8-tr & cassette.
 Revox Int'l (div. of Ela AG), Althardstr. 146, CH-8102 Regensdorf/Zurich. Tel: (01) 71.26.71.
Configuration: Open reel.

Sony Overseas SA, Baarerstr. 73, 6300 Zug. Tel: (042) 21.13.21.
 Werner Weber Kassetten AG, Kirchbodenweg 14, CH-8800 Thalwil. Tel: (01) 92.85.11 Telex 53469 wewet
Int'l branch: Germany.

TAPE, RAW

Audio Magnetics SA, Rue des Vollandes 40, 1207 Geneva. Tel: (022) 35.77.60, 35.27.48. Gen. Mgr.: Jean Bouchet Lassale.
Home office: USA.
Brand name: Audio.
 Sony Overseas SA, Baarerstr. 73, 6300 Zug. Tel: (042) 21.13.21.

TAPE DUPLICATING EQUIPMENT

Sony Overseas SA, Baarerstr. 73, 6300 Zug. Tel: (042) 21.13.21.

● manufacturers of record & tape dealer accessories & supplies

Reliance Folding Carton Corp., 5 Quai du Mont Blanc, 1201 Geneva.
Home office: USA.
Product: Carrying cases.
 E. Schweizer Design AG, Spalenterweg 54, CH-4051 Basel.
Int'l branches: Germany, USA.
Product: Browser boxes, carrying & storage cases, cleaners cloths & brushes, display racks, head cleaners & demagnetizers.

● tape playback equipment

E L A AG, Althardstr. 146, CH-8105 Regensdorf/Zurich. Tel: (01) 71.26.71. Cable: ELAREVOX. Telex: 52 063. Mng. Dirs.: Michel Ray, Dr. J.A. Hurm.
Brand name: Revox.
 Electric AG, Raefelstr. 25, CH-8045 Zurich. Tel: (01) 35.70.50. Telex: 53 283. Contact: Daniel Heusser.
Brand name: Motorola (USA).
 Musikvertrieb AG, Badenerstr. 555, 8040 Zurich. Tel: (01) 54.97.54. Pres.: M.A. Rosengarten; Ass't to Pres.: J. Dimenstein; Sales Mgr.: L. Schmuck.
Brand name: Telefunken (Germany).
 P I P S, see Werbomatic.
 Philips AG, Edenstr. 20, CH-8027 Zurich.
 Pick Recs., Brunnenstr. 26, CH-8049 Zurich. Tel: (01) 56.70.60, 56.44.40. Telex: 56 636. Cable: MUSIKCENTER. Owner: Anton Peterer; Dir.: Jane Peterer; Sales Mgr.: Edy Keiser.
 Revox, see ELA.
 Sony Overseas SA, Baarerstr. 73, 6300 Zug. Tel: (042) 21.13.21.
 Werbomatic, Postfach 19, CH-8126 Zumikon. Tel: (01) 90.85.85. Owner: Eugene Tiel.
Configuration: Cartridge 8-tr. (auto & home models).

THAILAND

Population: 34,738,000.
Rate of exchange: \$1 (US) = 20 bahts.
Holidays: January 1, February 13 (Makha Buja), May 5 (Coronation Day), July 10 (Buddhist Lent), August 12 (Queen's Birthday), December 5 (King's Birthday), December 10 (Constitution Day).

Billboard 1972-1973 International Music-Record Directory

● record manufacturers / distributors / importers

Black & White Co. Ltd., PO Box 335, 52/4-6 Surawongse Rd., Bangkok
Labels: (Represented) Archiv, DGG, Fontana, MGM, Mercury, Philips, Polydor, Vertigo, Verve.
 Kamol Sukosol, PO Box 178, Bangkok.
 Sri Krung Phonograph Rec. Co. Ltd., 129 Sukhumvit 21, Bangkok. Tel: 914-113, 917-309
Labels: SKS—Sri Krung.
 Philips Electrical Co. of Thailand Ltd., 283 Silom Rd., Bangkok. Tel: 36-985. Cable: PHILITHAI (Imports & distributes Musicassettes)
 S.C., see Sugree
 S.K.S., see Sri Krung
 Star, see Sugree
 Sugree Dist'n Ltd. Partnership, PO Box 1560, 592 Sukumvit 71, Prakanong, Bangkok. Tel: 917-302
Labels: (Owned) SC, Star, Top of the Week, World; (represented) Ember (UK), Fantasy (USA), Island (UK), Roulette (UK), United Artists (USA), Vertigo (UK).
 Ching Thai Regd. Ord. Partnership, 669-671 Chakrapet Rd., Burapa, Bangkok. Tel: 214-471. Cable: CHINTAICOM. Pres. Maitri Moondikulkoch (Distributor Importer)
Imports from England & US
Top of the Week, see Sugree
World, see Sugree.

● services**PRESSING PLANTS**

Kamol Sukosol, PO Box 178, Bangkok
 Sri Krung Phonograph Rec. Co. Ltd., 129 Sukhumvit 21, Bangkok. Tel: 914-113, 917-309
 Virulhathakich, c/o Kamol Sukosol, PO Box 178, Bangkok.

PROMOTION & PUBLICITY

Sugree Dist'n Ltd. Partnership, PO Box 1560, 592 Sukumvit 71 Prakanong, Bangkok. Tel: 917-302.

RECORDING STUDIO

Kamol Sukosol, PO Box 178, Bangkok.

● supplies**JACKETS LABELS SLEEVES**

Sugree Dist'n Ltd. Partnership, PO Box 1560, 592 Sukumvit 71 Prakanong, Bangkok. Tel: 917-302.

TRINIDAD & TOBAGO

Population: 1,040,000.
Rate of exchange: \$1 (US) = 1.82 Trinidad & Tobago dollars.
Holidays: January 1, Good Friday, Easter Monday, May 1 (May Day), Whit Monday, Corpus Christi, June 8 (Queen's Birthday), August 3 (Discovery Day), August 31 (Independence Day), December 25, 26.

● record manufacturers / distributors / importers

International Rec'g Co. Ltd., 16 Milling Ave., Sea Lots, Port of Spain, Trinidad, Tel: (62) 36435.
Labels: (Owned) Guardian, IRC, Tropico; (represented) MCA Int'l (USA), RCA (USA).
 West Indies Telecommunications & Electronics Ltd., PO Box 890, Mount Hope, Port of Spain, Trinidad, Tel: (638) 3354.
Labels: (Owned) Village; (distributed) Gardette, Telco, (represented) Marble Arch, Pama, Pye (all UK).

● music publishers

Federal Music Co. Ltd. (PRS/MCPs), 16 Milling Ave., Sea Lots, Port of Spain, Trinidad, Tel: (62) 36435.
 Witelco Music Co., PO Box 890, Port of Spain, Trinidad, Tel: (638) 3354.

● services**LICENSOR, TAPE & RECORD PLATING & PROCESSING PLANT PRESSING PLANT PRINTER & LITHOGRAPHER**

International Rec'g Co. Ltd., 16 Milling Ave., Sea Lots, Port of Spain, Trinidad, Tel: (62) 36435.

RECORDING STUDIO

IRC Studios (div. of International Rec'g Co. Ltd.) (1970), PO Box 517, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad. Tel: (62) 36435, 31092.

TURKEY

Population: 34,375,000.
Rate of exchange: \$1 (US) = 1.33 pounds.
Holidays: January 1, April 23 (National Sovereignty Day), May 1 (Spring Day), May 19 (Youth & Sports Day), May 27 (Freedom & Constitution Day), August (Victory Day), October 29, 30 (Republic Day), & important religious holidays

● record manufacturers / distributors / importers

Amerikan Nesriyatı Burosı, Mihhat Pasa Caddesi 61, Ankara. Tel: 12-73-187. Gen. & Sales Mgr.: Nuran Uccucu.
Branch: Izmir, Sehir Nevrez Bulvarı 7. Tel: 2-69-42. Gen. & Sales Mgr. Ustun Inan
 Angel, see Gramofon Limitet Sirketi.
 Archiv, see Turk Philips.
 Balet, see Grunberg
 Capitol, see Gramofon Limitet Sirketi.
 Columbia, see Gramofon Limitet Sirketi.
 D G G, see Turk Philips.
 Ducretet-Thomson, see Gramofon Limitet Sirketi.
 Fontana, see Turk Philips.
 Grafonola, see Gramofon Limitet Sirketi.
 Gramofon Limitet Sirketi, Halkali Caddesi B5, Yesilkoy-Istanbul. Tel: 73-89-76. Gen. Mgr.: Michel Berson, Sales Mgr.: Baki Cetnor.
Labels: (Owned) Angel, Capitol, Columbia, Ducretet-Thomson, Grafonola, HMV, Harvest, Odeon, Parlophone, Pathe, Regal Zonophone, Stateside, Tranon, (represented) ABC (USA), AZ (France), Accion (Spain), Apple (UK), Asylum (UK), Bardaphone (Lebanon), Beacon (UK), Brotherphone (Lebanon), Carphone (Egypt), Chant du Monde (France), Classics For Pleasure (UK), Command (USA), Cream (USA), DJM (UK), Daybreak (USA), Dot (USA), Dunhill (USA), Ember (UK), Ermidisc (UK), Explosion (Spain), Famous (USA), Hot Wax (UK), Imperial (Netherlands), Invictus (UK), Jam (UK), Lyra (Greece), Markal (Belgium), Minos (Greece), Monument (USA), Motors (France), Music For Pleasure (UK), Negrin (Netherlands), PDU (Italy), Paramount (USA), Penny Farthing (UK), President (UK), Probe (USA), Prosadis (France), Purple (UK), RAK (UK), Rediffusion (UK), Ronnex (Belgium), Sagittaire (France), Somethin' Else (France), Steed (USA), T. Rex (UK), Tacoun (France), Trojan (UK), VIP (Italy), Voix de Liban (Lebanon), Voix de l'Orient (Lebanon), World Club (UK), Young Blood (UK), Zodiac (Greece).
 Grunberg Ticaret Anonim Sirketi, Rizapasa Yukusu-Milas Han, Istanbul. Tel: 26-32-60. Pres.: Leon Grunberg; Gen. Mgr.: Beno Merovic; Sales Mgr.: Baruh Pinto.
Labels: (Owned) Balet, (represented) Apple (UK), Biram (France), Carriere (France), Fleche (France), International Shows Rep. (France), Odeon (UK), Parlophone (UK), Scepter (USA), Stateside (UK), Vogue (France).
 H M V, see Gramofon Limitet Sirketi
 Harvest, see Gramofon Limitet Sirketi
 Heliodor, see Turk Philips.
 M G M, see Turk Philips.
 Melodi Recs., 348 Istiklal Caddesi, Istanbul. Tel: 44-26-36. Gen. Mgr.: Kayihan Caglayan, Ass't Gen. Mgr.: Turgut Caglayan, Sales Mgr.: Vahe Dilacir
 Mercury, see Turk Philips.
 Odeon, see Gramofon Limitet Sirketi.
 Parlophone, see Gramofon Limitet Sirketi.
 Pathe, see Gramofon Limitet Sirketi.
 Philips, see Turk Philips.
 Polydor, see Turk Philips.
 Regal Zonophone, see Gramofon Limitet Sirketi.
 Stateside, see Gramofon Limitet Sirketi.
 Trianon, see Gramofon Limitet Sirketi.
 Turk Philips TAS, PK 504 Beyoglu, Istanbul. Tel: 44-74-80. Telex: IST Philips 358.
Labels: (Owned) Archiv, DGG, Fontana, Helidor, MGM, Mercury, Philips, Polydor, Vertigo, Verve.
 Vertigo, see Turk Philips.
 Verve, see Turk Philips.

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Association of Phonograph Music Prod'rs (Fono Muzik Produktorleri Dernegi), Halkali Caddesi 85, Yesilkoy-Istanbul.

U.S.S.R.

Population: 246,300,000
Rate of exchange: \$1 (US) = 0.823 rubles
Holidays: January 1, March 8 (International Women's Day), May 1, 2 (May Day), May 9 (VE Day), November 7, 8 (October Revolution), December 5 (Soviet Constitution).

● record manufacturers / distributors / importers

Melodiya, 24 Tversoi Bulvar, Moscow K-9
 Mezhdunarodnaya Kniga, (V/O), 32/34 Smolenskaya-Sennaya Pl., Moscow G-200. Tel: 244-10-22 Telex 160. Pres.: Boris K. Makarov, VP Raissa F. Kalianko
Labels: (Owned) Melodiya.

Int'l reps.: Brazil (Chantecler), France (Chant du Monde, Pathe-Marconi), West Germany (Ariola), Italy (EMI Italiana), Japan (Nippon Columbia, Victor), Netherlands (CNR), Spain (Hispavox), UK (EMI), USA (Angel).

● music publishers

Soviet Composer Publ'rs, Moris Torez Embankment 30, Moscow V-35.
State Publ'rs Music, Neglinnaya 14, Moscow K-45. Dir.: K. Fortunatov.

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Union of Composers of the USSR, Ul. Nyezhdanovoi 8, Moscow K-9. Tel: 229-54-44, 229-48-93.

UNITED KINGDOM

Population: 55,000,000.

Rate of exchange: 1 pound (UK) = \$2.50 (US).

Per capita income: 1500 pounds

Holidays: January 1. Good Friday, Easter, Whit Monday, June 3 (Spring Bank Holiday), July 9 (Queen's Birthday), September 2 (Late Summer Bank Holiday), December 25, 26.

RECORDS:

Records sold domestically: 1971—\$82,700,000; 1970—\$82,000,000.

Records manufactured for domestic & export sale: LPs 1971—72,300,000 units; 1970—65,800,000 units. Singles 1971—48,200,000 units; 1970—47,000,000 units.

Records manufactured for domestic & export sale (total value): 1971—\$108,700,000; 1970—\$98,200,000.

Records exported: 1971—\$16,000,000; 1970—\$16,200,000.

Average retail price per record: LPs—\$4.98; singles—\$1.25.

Record club sales: 10% of total.

Discounting: Frequent.

Type of distribution: Manufacturer-to-retailer predominates. Rack jobbing exists through industry controlled company.

Type of promotion: Radio stations, occasional TV pop shows. There is some promotion through BBC local radio stations. There are five pop music consumer papers, also many magazines covering pop music. There is one industry trade paper.

TAPE:

Pre-recorded tape manufactured for domestic & export sale: Cartridge 8-tr. 1971—1,000,000 units, \$4,500,000; 1970—500,000 units, \$1,800,000. Cassette 1971—1,500,000 units, \$5,000,000; 1970—1,000,000 units, \$4,500,000.

Average retail price per tape: Cartridge 8tr.—\$6.25; cassette—\$5.72. **Brian Mulligan**

● record manufacturers / distributors / importers

AB C/Dunhill Recs., 170 Piccadilly, London W1V 9DD. Tel: (01) 493-5834. Int'l Rep.: Dave Chapman; Promo. Mgr.: Terry O'Neil; Field Mgr.: Derek Brandwood. (Licensed to EMI).
Home office: USA.

Labels: (Owned) Command, Impulse, Probe (includes product from ABC/Dunhill group).

A & M Recs., 1 St. George St., London W1. Tel: (01) 493-1693. Label: ALPERMOSS. Telex: 267844. European Dir.: Larry Yaskiel; Gen. Mgr.: John Deacon; Promo. Mgr.: Kenny Barker; Prod. Mgr.: Keith Lewis; Press Dir.: Patricia Pretty; Export Dir.: May Henderson. Copyright Mgr.: Nigel Burlinson; Sales Promo.: Robin Blanchflower. (Distributed by Pye).
Home office: USA.

Labels: (Owned) A&M, Mayfair; (represented) Ode, Shelter, Sussex (all USA).

Abbey Rec'g Co. Ltd., Abbey St., Eynsham, Oxford. Tel: Eynelode (08674) 240. Pres.: H.F. Mudd; Gen. Mgr.: J. Eynsone; Sales Mgr.: Derek Evans.
Labels: (Owned) Abbey, (distributed by Pilgrim), Abbey Street, Folk.
Int'l reps.: Worldwide (EMI).

Abbey Street, see Abbey.

Abreacion Recs., 12 Humbledon View, Sunderland. Tel: (0783) 68277 (Distributed by Multicord).

Acclaim Recs., 22 Buckingham St., London WC1. Tel: (01) 839-3690.

Ace of Clubs, see Decca.

Ace of Diamonds, see Decca.

Ace of Hearts, see Decca.

Ackee, see Bamboo.

Action, see B&C.

Acuff-Rose Music Ltd., 50 New Bond St., London W1. Tel: (01) 629-0392. European Dir.: Ron Randall.
Home office: USA.

Labels: (Owned) Hickory, TRX.

Ad-Rhythm Recs., 14a Broadwalk Pinner Rd., North Harrow, Middx. Tel: (01) 863-1841. Dirs.: John C. & Malcolm Jackson, David Burrows, John Gummer. (Distributed by Bird).

Int'l sales office: Rickmansworth. Herts., 13 Denham Way. Tel: Rickmansworth 72351. Cable: JACMUSIC. Agate & Co. Ltd., 75 Charing Cross Rd., London WC2. Tel: (01) 437-6733. (Mail order distribution).

Airborne, see Noel Brown.

Alice Recs., c/o Alice Music Ltd., 9 Cavendish Sq., London W1M 0DU. Tel: (01) 995-1191. Mng. Dir.: B.H.J. Alfrod; Partner & Dir.: P.R.J. Alfrod.

All About Music, see Discourses.

Allegra, see Pickwick.

Amberlee Recs. Ltd., 387 Harrow Rd., London W9. Tel: (01) 969-2315. Owner & A&R Dir.: John Peters; Gen. Mgr.: Ray Parrin; Sales Mgr.: Orlean Lamas.

Labels: (Owned) Amberlee (distributed by Audio Impact), Selecta, H.R. Taylor, Eyemark; (represented) Doric (USA).

Int'l reps.: Australia (Radio Corp.), USA (Doric Rec. Sales).

Amity, see Orange.

Amor Ra, see Saydisc.

Apollo Sound, 32 Ellerdale Rd., London NW3. Tel: (01) 435-5255. Pres. & Gen. Mgr.: H. Henschmann.

Labels: (Owned) Apollo Sound (distributed by Audio Impact); (distributed) Audio Impact.

Int'l reps.: Switzerland (Eulenburg).

Apple Corps Ltd., 54 St. James's St., London SW1. Tel: (01) 629-8222. Dirs.: John Lennon, George Harrison; Gen. Mgr.: Bernard Brown. (Distributed by EMI).

Label: (Owned) Apple.

Int'l reps.: Canada (Capitol), USA (Abkco, Capitol), worldwide (EMI).

Ara, see Outlet.

Archive, see Polydor.

Argo Rec. Co., 115 Fulham Rd., London SW3. Tel: (01) 589-5293. Mng. Dir.: Harley Usill. (See Decca).

Aristocrat, see KPM.

Arrowsound, see Arrowsounds.

Arrowsats Ltd., Humber Rd., London NW2. Tel: (01) 452-0101. Mng. Dir.: M.D. Mindel; Gen. Mgr.: P. Dawson; Sales Mgr.: D. Lee.

Labels: (Owned) Arrowsound, International Artists. (SEE ADVERTISEMENT)

Art, see Shannon.

Ashanti, see Bamboo.

Astron Music Promos., 1 Atkinson St., Shipley, Yorks. Tel: Shipley 56829. Owner: Derek Arnold.

Labels: (Owned) Astron, NDS.

Atlantic, see WEA.

Attack, see Trojan.

Audio Impact Ltd., 40 Quarendon St., London SW6 3SU. Tel: (01) 731-1719. Mng. Dir.: Gerald Wombwell.

Labels: (Owned) Audio Impact; (distributed) Amberlee, Apollo Sound, MacDonald & Evans, Pearl, Rare Rec'd Editions, Saydisc, Sonologue.

Int'l reps.: Australia (V&G).

Aurora Recs., 15 Berkeley St., London W1X 5AE. Tel: (01) 493-2506. Mgr.: Arthur Cristford.

Avalanche, see Liberty-United Artists & EMI.

Avant Garde Recs. Ltd., Gloucester House, 19 Charing Cross Rd., London WC2. Tel: (01) 839-5722/3655. Mng. Dir.: Jack Jones.

Avenue Rec's Ltd., 203 Chingford Mount Rd., Chingford, London E4. Tel: (01) 524-1341. Mng. Dir.: G.C.N. Melville; Gen. Mgr.: R.W. Holmes.

Labels: (Owned) Avenue, Forest (distributed by Pye).

B A S F (UK) Ltd., PO Box 473, Knightsbridge House, 197 Knightsbridge, London SW7 1SA. Tel: (01) 584-5080.

B B C Ent's., Yalding House, 152/6 Great Portland St., London W1N 6AJ. Tel: (01) 580-4468. Gen. Mgr.: Dennis Scuse; Exploitations Mgr.: Roy Williams; Ass't Exploitations Mgr.: Myrtle Ross; Promo. Mgr.: Guy Carr; Ass't Promo. Mgr.: Roy Curtis-Bramwell.

Label: (Owned) BBC.

Int'l reps.: Australia (Discovery), New Zealand (Philips).

B & C Recs., 37 Soho Sq., London W1. Tel: (01) 434-1351. Mng. Dir.: Lee Gopthal; Dirs.: Fred Parsons, Jim Flynn; Promo.: Des McKeogh, Steve Weltman. (Distributed by EMI).

Labels: (Owned) B&C, Action, Charisma, Peg.

Bach Collectors', see Oryx.

Baf Recs. Ltd., 352 Edgware Rd., London W2. Tel: (01) 262-7128.

Labels: (Owned) Baf, Pineapple, Remi.

Bamboo Recs. Ltd., 88 Stroud Green Rd., London N4. Tel: (01) 263-0411. Pres.: J. Lincoln.

Labels: (Owned) Bamboo, Now (distributed by CBS).

Ackee, Ashanti, Banana; (distributed) Tropical.

Banana, see Bamboo.

Beacon Inds. Ltd., 98 Seymour Pl., London W1. Tel: (01) 262-2785. (Distributed by EMI).

Labels: (Owned) Beacon, Up Front; (distributed) Mother.

Int'l reps.: Australia (EMI), Austria (Teldec), France (Philips), Germany (Teldec), Greece (EMI), Israel (Gal-Ron), Italy (EMI), Japan (Toshiba), Netherlands (Phonogram), Portugal (Talar), Spain (Talar), Switzerland (Teldec), USA (Motown).

Bearsville, see WEA.

Beat, see Disc Imports.

Beatt Int'l Ltd., 168 Victoria St., London SW1. Tel: (01) 828-6933.

Labels: (Owned) Beatt Int'l; (represented) Polyband.

Bell Recs., Berkeley Sq., 3 Charles St., London W1X 8LN. Tel: (01) 493-0673. Gen. Mgr.: Dick Leahy. (Distributed by EMI).

Home office: USA.

Beltona, see Decca.

Big, see Trojan.

Big Ben, see Tangent & Transatlantic.

Big Shot, see Trojan.

Birdsnest, see London Tunessmiths.

Black Lion, see Polydor.

Blue Horizon Recs. Ltd., PO Box 2, Chipping Norton, Oxford. Tel: (0608) 2684. Chm.: Mike Vernon; Mng. Dir.: Richard Vernon.

Blue Note, see Liberty-United Artists.

Blues Power, see Head.

Blue Thumb, see Famous Music & Island.

Bread, see Trojan.

Broadside, see The English Folk Dance & Song Society.

Bronze Recs. Ltd., 29/31 Oxford St., London W1. Tel: (01) 437-5063. Telex: 261653. Mng. Dir.: Gerry Bron; Label Mgr.: Selwyn Turnbull.

Label: (Owned) Bronze (distributed by EMI & Island).

Noel Brown Prod's Ltd. (NBP), 69 Denmead House, Highcliff Dr., London SW15. Tel: (01) 876-9581.

Mng. Dir.: Noel Brown.

Label: (Owned) Airborne.

Brunswick, see Decca.

Buena Vista, see Walt Disney.

Buffalo, see Head.

Bullet, see Pama.

Bumble Recs. Ltd., 64/66 Oxford St., London W1. Tel: (01) 637-3575. Dir.: Ronnie Oppenheimer. (Distributed by Pye).

Bus Stop Recs., 10/11 Lower John St., London W1R 3PE. Tel: (01) 439-0312. Dirs.: Mitch Murray, Peter Callander; Gen. Mgr.: Ronald Cole.

C B S Recs. (div. of CBS UK Ltd.), 28/30 Theobalds Rd., London WC1X 8PB. Tel: (01) 242-9000. Mng. Dir.: Richard Asher; Deputy Mng. Dir.: Maurice L. Oberstein; Sales Mgr.: Jack Florey.

Home office: USA.

Labels: (Owned) CBS, Direction, Epic, Harmony, Realm; (distributed) Bamboo, Concord, Disneyland, Hallmark, Monument, Phoenix.

Int'l rep.: Worldwide (CBS).

C M C Recs., 17 Savile Row, London W1X 1AE.

C R C, see Outlet.

C R D (Continental Rec. Dists. Ltd.), 97/9 Dean St., London W1. Tel: (01) 437-1002. Mng. Dir.: G.A. Pauncefort; Sales Mgr.: R.T. South.

Labels: (Distributed) Roots, Saydisc; (represented) Arhoolie (USA), BYG (France), Biograph (USA), CBS (France, Germany, Italy, Netherlands, USA), Collector Classics (Denmark), ESP-Disk' (USA), Erato (France), Historical (USA), Lyricbird (USA), Polydor (France, Germany, Italy, Netherlands, USA), Storeyville (Denmark).

C R E S S Ltd. (Commercial Radio Express Supply Servs.), 7-11 Woodcote Rd., Wallington, Surrey. Tel: (01) 669-5297. Dir.: Michael Lindsay; Gen. Mgr.: Tom Russell; Sales Mgr.: Richard Carrier.

Labels: (Owned) Cress.

Cactus, see Mushroom.

Cambrian Recs. Ltd., 5 Primrose Rd., Uplands, Pontardawe, Glam. Tel: 1862320, 863331. Contact: Josiah Jones.

Camden, see RCA, Pickwick & Pilgrim.

Campbell, Connelly Co. Ltd., 10 Denmark St., London WC2H 8LU. Tel: (01) 836-1653. Dir.: Roy Berry; Gen. Mgr.: George Seymour; Sales Mgr.: John A.B. Read. (Distributed by CBS).

Labels: (Owned) Concord, Harvard.

Int'l reps.: Australia (Radio Corp.), Canada (Bang), Netherlands (Negram), New Zealand (Polygram), Scandinavia (Polydor), South Africa (Teal), USA (Bang).

Canaan, see Word.

Capitol, see EMI.

Capricorn, see WEA.

Carnaby Recs. (div. of Mervyn Conn Org.), Chandos House, 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255/9970. Cable: PROMDISC. Mng. Dir.: Mervyn Conn; Dir.: Jack Heath.

Labels: (Owned) Carnaby, Nashville.

Int'l reps.: Argentina (EMI, Trova), Australia (Festival), Belgium (EMI), France (Sonopresse), Germany (Electrola, Global), Italy (RCA), Japan (Toshiba), Netherlands (EMI), Scandinavia (EMI), Spain (EMI).

Cathedral Rec'g Ltd., 89 High St., Eton, Windsor, Berks. Tel: Windsor 64106. Mng. Dir.: David V. Woodford.

Label: (Owned) Cathedral.

Chapter One, see Decca.

Charisma, 87 Brewer St., London W1. Tel: (01) 734-9186.

Label: (Owned) Charisma (distributed by B&C & EMI).

Chartbusters, see Pye.

Chrysalis Recs., 388/392 Oxford St., London W1. Tel: (01) 493-9461. Telex: 21753. Mng. Dirs.: Terry Ellis, Chris Wright. (Distributed by EMI & Island).

Cladagh, see Outlet.

Classics For Pleasure, see Music For Pleasure & EMI.

Clyde Factors (Electrical) Ltd., 79 Washington St., Glasgow G3 8BD. Tel: (041) 221-9844. Chm. & Mng. Dir.: Edward Woolfson JP; Gen. Mgr.: Saul Wolfson; Sales Mgr.: Robert Young. (Distributor).

Labels: (Distributed) Ad-Rhythm, Arrowsound, BBC, Denver, Discourses, EMI (religious only), Ember, Emblem, Emerald, Gaefton, Grampan, Howard West, LBJ, Liberty, Mushroom, Oryx, Outlet, Park Film, Philips, Pickwick Int'l, Pilgrim, Polydor, President, RCA, Rediffusion, Release, Scotia, Shannon, Sportsdisc, Spin, Tangent, Thisle, Sydney Thompson, Thule, Topic, Transatlantic, Turnover, United Artists, Word.

Collector, see Pye.

Colortone Rec. Co. Ltd., Royal House, 1/2 Royal Parade, Daves Rd., London SW6. Tel: (01) 385-5660. Mng. & Sales Dir.: Siggv Jackson; Gen. Mgr.: D. Brown.

Labels: (Owned) Colortone, Spectrum.

Columbia, see EMI.

Command, see ABC/Dunhill & EMI.

Compatible Rec'g & Publ'g Ltd., Gattens, 22B Edward Rd., Bromley, Kent. Tel: (01) 460-1497. Mng. Dir.: Michael Walters.

Labels: (Owned) Incus; (represented) JCOA (USA).

Concord, see Campbell, Connelly & CBS.

Conquest, see The World Rec. Club.

Contour, see Word.

Coral, see MCA.

Cosmopolitan, see Oryx.

Crab, see Pama.

Crossgates Music Ltd., 88 Chancery Ln., London WC2. Tel: (01) 405-5636.

Label: Grease Lightnin'.

Cube Recs. Ltd., Dumbarton House, 68 Oxford St., London W1N 9LA. Tel: (01) 636-7906. Mng. Dir.: David Platz; Creative Dir.: Olav Wyper; Int'l Co-ord.: Howard Harding. (Distributed by EMI)

Labels: (Owned) Cube, Fly.

Int'l rep.: Worldwide excluding Canada, Eire, UK & USA (Polydor).

D G G, see Polydor.

UNITED KINGDOM

D J M (Dists.) Ltd., James House, 71/75 New Oxford St., London WC1A 1DP. Tel: (01) 836-4864. Pres.: Stephen James, Sales Mgr.: Eddie Foster. (Distributed by Pye).

Labels: (Owned) DJM, Silverline, Jam.
Int'l branch: USA, Dick James Music Inc.
Int'l reps.: Argentina (Fermata), Australia (Festival), Belgium (Supreme), Brazil (Fermata), Czechoslovakia (EMI), Denmark (Polyphon), Finland (Finnlevy), France (CBS Disque), East Germany (EMI), West Germany (Ariola), Greece (EMI), Hong Kong (Polydor), Hungary (EMI), Iceland (Falkinn), India (EMI), Israel (Hatakli), Italy (Ricordi), Japan (Toshiba), Kenya (EMI), Lebanon (EMI), Mexico (Fermata), Netherlands (Phonogram), Norway (Norsk Phonogram), Pakistan (EMI), Poland (EMI), Portugal (Valentim de Carvalho), Rumania (EMI), Singapore (Phonogram), South Africa (Teal), Spain (EMI Odeon), Sweden (Phonogram), Turkey (EMI) (SEE ADVERTISEMENT)

D J M Silverline, see DJM.
D T S, see The English Folk Dance & Song Society.
Daffodil, see Decca.
Damon Recs. Ltd., ATV House, 17 Great Cumberland Pl., London W1. Tel: (01) 262-5502. Mng. Dir.: David Miller, Monty Presky. (Distributed by Pye).
Dandelion Recs. Ltd., 17 Ronneby Close, Weybridge, Surrey Tel: Walton-on-Thames 42689. Mng. Dir.: Clive Selwood; Dir.: John Peel. (Distributed by Polydor).
Int'l rep.: Worldwide excluding Canada & USA (Polydor Int'l).
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Dawn, see Pye.
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Branches: London W1, 18 Great Marlborough St. Tel: (01) 734-9286. Pop Promo. Mgr.: D. Wardell—London SW3, The Argo Rec. Co., 115 Fulham Rd. Tel: (01) 589-5293. Dir.: H. Usill
Int'l branches: Canada (London), Eire (Irish Rec. Factors), Germany (Teldec Telefonken-Decca), Italy (Decca Dischi), Nigeria (Decca), Singapore (Decca Orient), USA (London).
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Int'l reps.: Argentina (Odeon), Australia (EMI, Scala—Argo only), Austria (Musica Schallplatten), Belgium (Fonor), Bolivia (Discolandia Dueri), Brazil (Odeon), Central America (Indica in Costa Rica), Chile (Odeon), Colombia (Daro), Denmark (Nordisk Polyphon), Dominican Republic (La Guarachita), Ecuador (Emporio Musical), Eire (Irish Rec. Factors—Argo, Chapter One, Deram, MAM, Rex, Threshold), Finland (Finnlevy), France (Societe Francaise du Son), Greece (Music-Box), Hungary (Qualiton), India (Gramophone), Jamaica (Federal), Japan (King), Kenya (Phonogram), Korea (Sung Eun), Lebanon (Mitri Murr), Mexico (Peerless), Netherlands (Phonogram), New Zealand (Delta—Argo only, HMV), Norway (Nor-Disc), Pakistan (Gramophone), Peru (IEM), Philippines (Super), Portugal (Valentim de Carvalho), South Africa (Gallo), Spain (Columbia), Sweden (Grammofon), Switzerland (Musikvertrieb), Turkey (Melodi), Uruguay (Clave), Venezuela (Palacio de la Musica), Yugoslavia (Jugoton), Zambia (Musical Dists.). (SEE ADVERTISEMENT)

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Int'l rep.: Worldwide (EMI).
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Deram, see Decca.
Dialectics of Liberation, see Intersound.
Direction, see CBS.
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Labels: (Owned) Beat, Euronon, Pentaphon, Perla, Pony; (distributed) Equator, Wave; (represented) Beat (Italy), Belter (Spain), Chant du Monde (France), Elite (Switzerland), Fonit-Cetra (Italy), Musica Mundi (Germany), Musica Sacra (Germany), Nazionale Music (Italy), Philips (Austria, France, Germany, Greece, Netherlands), Valois (France), Vogue (France).
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Labels: (Owned) Discourses, All About Music; (distributed) Era, Listen, Wren; (represented) Echo Institute, L'Oiseau Musicien (both France)
Int'l reps: USA (CMS).
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Walt Disney Prod'ns Ltd., 83 Pall Mall, London SW1. Tel: (01) 839-8010. Mgr.: Tony Owtrim.
Labels: (Owned) Buena Vista, Disneyland.
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Labels: (Owned) Domino, Spiral (distributed by Pye).
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Labels: Doctor Bird, Pyramid.
Dolphin, see Outlet & Solomon & Peres.
Domino, see The Ditchburn Org. & Pye.
Dot, see Famous Music.
Dove Recs. Ltd., 15 Berkeley St., London W1X 5AE. Tel: (01) 493-2506. Mgr.: Arthur Crisford.
Downtown, see Trojan.
Drum Major, see The Micon Co.
Duke, see Trojan.
Dynamic, see Trojan.
E F D S S, see The English Folk Dance & Song Society
E M I Recs. (The Gramophone Co. Ltd.), EMI House, 20 Manchester Sq., London W1A 1ES Tel: (01) 486-4488. Mng. Dir.: P. Brodie, Asst. Mng. Dir.: R.N. White; Pop Repertoire & Mktg. Gen. Mgr.: R. Featherstone; Pop Repertoire & Mktg. Mgr.: C. Burn. Licensed Repertoire Mgr.: D. Allen; Classical Div. Mgr.: J. Whittle, Mkt Planning & Servs. Mgr.: R. Dunton, Sales & Dist'n Gen. Mgr.: C. Busby; Promo Mgr.: T. Pritchard; Info. Dir.: A. Kaupe. Int'l Sales Gen. Mgr.: B. Jeffery.
Int'l branches: Worldwide
Labels: (Owned) Capitol, Classics For Pleasure, Columbia, EMI, Encore, HMV—His Master's Voice, Harvest, Music For Pleasure, Parlophone, Regal Zonophone, Starline, Stateside, Talisman, Waverley, World Record Club; (distributed) Apple, Avalanche, B&C, Beacon, Bell, Bronze, Charisma, Chrysalis, Cube, Everest, Fly, Granada, Immediate, Instant, Island, Leader, Liberty, Minit, Montagu, Mother, Noncuch, Peg, RAK, Sunset, Transatlantic, Trojan, Unicorn, United Artists, UP Front, Village Thing, Wizard, Xtra; (represented) Asylum, Command, Dot, Famous, Hot Wax, Impulse, Invictus, Paramount, Probe, Purple, Rare Earth, Rhino, Sovereign, Tamlia/Motown
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Eagle, see Outlet.
Eclipse, see Decca.
Economy, see Pama.
Ei England, Swiss Cottage, 16 Fairhazel Gardens, London NW6 Tel: (01) 624-6583. Gen. Mgr.: Jannette Sharp.
Home office: Germany.
Label: (Owned) Ei.
Elektra, see WEA.
Ember Recs. Ltd., Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-8243. Mng. Dir.: Jeffrey S. Kruger; Gen. Mgr.: J.L. Horton; Sales Mgr.: Leslie Lewis.
Int'l branch: USA
Labels: (Owned) Ember (distributed by Pye), Famous Artists, Speciality.
Int'l reps: Argentina (Odeon), Australia (W&G), Austria (Ariola), Belgium (Supreme), Brazil (Expo), Denmark (EMI), Finland (EMI), France (Phonogram), Germany (Ariola-Eurodisc), Hong Kong (Moutrie), Italy (Cobra, Durium), Jamaica (Federal), Japan (Teichiku), Kenya (EMI), Lebanon (Societe Libanaise du Disque), Mexico (Polydor, Tizoc), Netherlands (Vogue), Nigeria (EMI), Norway (EMI), Philippines (Victor), Portugal (Tecla), South Africa (EMI), Spain (Ariola-Eurodisc, Discophon), Sweden (EMI), Switzerland (Phonogram), Turkey (Gramofon Limitet Sirketi), Yugoslavia (Radio-TV Belgrade).
Emerald Gem, see Emerald, Solomon & Peres, & Decca.
Emerald Recs. (Solomon & Peres Ltd.), 67/69 Ann St., Belfast BT13HL. Tel: (0232) 31616. Dirs.: Mervyn A & Maurice Solomon. (Distributed by Decca).
Labels: (Owned) Emerald, Emerald Gem, Great Band Series, M&M.
Encore, see EMI.
The English Folk Dance & Song Society, Cecil Sharp House, 2 Regents Park Rd., London NW1 7AY Tel: (01) 485-2206. Gen. Sec'y: Kenneth Goode; Publ'ns Officer: Tony Wales
Labels: (Owned) DTS, EFDSS, Folk Classics, (distributed) Broadside, Thule; (represented) Folk Legacy (USA).
Enterprise Recs. & Dist'n Ltd., 1367 High Rd., Whetstone, London N20. Tel: (01) 445-5216 / 5498 / 5404. Mng. Dir.: Michael Moores, Dir. & Gen. Mgr.: Paul Ellis, Dir.: Ailsa Gamley; Ass't Dir.: Douglas Gamley.
Envoy, see Delyse.
Epic, see CBS.
Equator, see Disc Imports.
Era, see Discourses.
Escort, see Pama.
Esquire Recs Talent Ltd., 76 Bedford Court Mansions, Bedford Ave., London WC1B 3AE. Tel: (01) 636-1810. Gen. Mgr.: Carlo Krahmer.
Labels: (Owned) Esquire, Starlite; (represented) Delmark (USA).
Euronon, see Disc Imports.
Evangelical Rec'gs, 141 Richmond Rd., Kingston, Surrey KT2 5BZ. Tel: (01) 546-2800. Gen. Mgr.: A. Hogbin MIEE.
Label: (Owned) Evangelical
Everest, see EMI.
Evolution Recs., 63 Old Compton St., London W1A 4NB. Tel: (01) 734-5156.
Labels: (Owned) Evolution, Golden Disc, Inter-Zel, etc.
Int'l reps: France (Vogue), Italy (CBS-Sugar), Sweden (Philips-Sonora).
Exploring the World of Music, see Oryx
Explosion, see Trojan.
Eyemark, see Amberlee.
Famous Artists, see Ember.
Famous Music (UK) Ltd., 162/170 Wardour St., London W1V 4AB. Tel: (01) 437-7700. Mng. Dir.: Leslie Gould; Artistic Dir.: Ray Mills.
Labels: (Owned) Blue Thumb (distributed by Island), Famous, Dot, Paramount.
Fam, see Fan Recs.
Fancibird Recs. Ltd., 25 Gilbert St., London W1 Tel: (01) 235-5296. Gen. Mgr.: Blanche Marvin.

Home office: USA, Flamingo Recs.
Fan Recs., 147 Wardour St., London W1 Tel: (01) 437-7061. Mng. Dir.: J.F. Hitching, Dir.: R. Leaper.
Labels: (Owned) Fan.
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Int'l reps: Australasia (Festival), USA (Bell, Polydor, Uni), rest of world (Polydor)
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Folk, see Abbey
Folk Classics, see The English Folk Dance & Song Society
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Galliard, see Pilgrim
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Great Band Series, see Emerald & Solomon & Peres
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Home office: USA, United Artists.
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Listen, see Discourses.
London, see Decca.
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M C A Recs. Ltd., 84 Baker St., London W1. Tel: (01) 486-4787. Mng. Dir.: Derek Everett.
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Labels: (Owned) MCA, Coral, Uni (distributed by Decca).
M F P, see Music For Pleasure & Word.
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M & M, see Emerald, Solomon & Peres, & Decca.
M Y Tape Cartridge Co. Ltd./Kingstere, Belgrave Sq., 7 W. Halkin St., London SW1X 8JA. Tel: (01) 235-6424. Mng. Dir.: Lionel Murray; Musical Dir.: Peter Winslow.
Label: (Owned) Governor.
MacDonald & Evans, see Audio Impact.
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Int'l branch: USA.
Labels: (Owned) Hedley, March, Rutland, Wigwam.
Marlison Rec's, Marlison House, Halesowen, Worcs. Tel: (021) 550-3210.
Marmalade, see Polydor.
Mascall Recs., see Sportsdisc.
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Matchbox, see Saydisc.
Maxi-Trojan, see Trojan.
Mayfair, see A&M.
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Mercury, see Phonogram.
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Mojo, see Polydor.
Montagu, see EMI.
Monument, see CBS.
Moonbeam, see Scotia.
Morgen, see Gramplan.
Mother, see Beacon & EMI.
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Labels: (Owned) Multicord, Porage; (distributed) Abraction.
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Labels: (Owned) Music For Pleasure, Classics For Pleasure, Surprise! Surprise!
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Int'l rep.: USA (Conversa-Phone).
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Labels: (Owned) Amity, Orange (distributed by Pye).
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Page Int'l, see Penny Farthing & Phonogram.
Palette Recs., 10 Grays Inn Sq., London WC1.
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Pama/Supreme, see Pama.
Parlphone, see Famous Music.
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Labels: (Owned) Pavilion, Pearl.
Pearl, see Pavilion & Audio Impact.
Peg, see B&C & EMI.
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Pentaphon, see Disc Imports.
Perla, see Disc Imports.
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Philips, see Phonogram.
Phoenix, see CBS.
Phonodisc (Sales) Ltd., PO Box 13, 60/70 Roden St., Ilford, Essex. Tel: (01) 553-3434. (Distributor).
Distributes: Phonogram & Polydor product.
Phonogram Ltd., Stanhope House, Stanhope Pl., London W2. Tel: (01) 262-7788. Chm.: S.L.G. Gottlieb; Creative Dir.: R. Rennie; Mktg. Dir.: A.J. Goyt.
Labels: (Owned) Philips, Fontana, Mercury, Vertigo; (distributed) Page Int'l, Penny Farthing; (represented) Avco, Chess, Janus, Sun, Tangerine, Westbound.
Pickwick Int'l (GB) Ltd., Victoria Works, Edgware Rd., London NW2. Tel: (01) 450-7746. Cable: RAINBOREC. Mng. Dir.: Monty Lewis; Sales Mgr.: Alan Friedlander.
Home office: USA.
Labels: (Owned) Allegro, Hallmark (distributed by CBS); (distributed) Camden.
Tony Pike Org., 31 Dryburgh Rd., Putney, London SW15. Tel: (01) 788-4928/6364. Contact: Tony Pike.
Label: (Owned) Tepee.
Pilgrim Rec's, 116 Baker St., London W1M 2BB. Tel: (01) 486-3271. Gen. Mgr.: Frank Waller.
Labels: (Owned) Hope, Pilgrim, Pilgrim King, Pilgrim Quest, Pilgrim Supreme, Sharon; (distributed) Abbey, BBC, Camden, EMI, Galliard, Hallmark, Key, RCA, Reflection, Tower—religious prod. only; (represented) Benson, Heart Warming, Impact, Singpiration, Supreme (all USA).
Int'l reps: Australia (S. John Bacon), East Africa (Charles Robinson in Kenya), South Africa (Sunday School Centre), West Africa (Caffrey Saunders).
Pineapple, see Baf.
Play, see Outlet.
Plexium Recs. Ltd., 9 Oxford Circus Ave., London W1. Tel: (01) 437-2434. (Distributed by Transatlantic).
Plough, see Outlet.
Polydor Ltd., 17/19 Stratford Pl., London W1N 0BL. Tel: (01) 499-8686. Mng. Dir.: John Fruin; Admin. Dir.: Peter Erdmann; A&R Mgr.: Wayne Bickerton; Gen. Mktg. Mgr.: Tim Harold; Pop Mktg. Mgr.: Trevor Timmers; Classical Mktg. Mgr.: Peter Russell; Sales & Dist. in Gen. Mgr.: Eddie Webster; Export Sales: Carola Haestel.
Labels: (Owned) Archive, DGG, Halidor, MGM, Marmalade, Metro, Mojo, Polydor, Polydor Int'l, Privilege, Reaction, Track, Verve; (distributed) Black Lion, Dandelion, Freedom; (represented) Buddha, Canyon, Daybreak, Jewel, Kama Sutra, King, Roulette, Stax (all USA).
Polymax Music Ltd., 24 Holborn Viaduct, London EC1. Tel: (01) 236-4655.
Labels: (Owned) Polymax, Rural Rhythm.
Pony, see Disc Imports.
Porage, see Multicord.
President Recs. Ltd., Kassner House, 1 Westbourne Gardens, Porchester Rd., London W2 5NR. Tel: (01) 229-3411.
Labels: (Owned) President, Gemini, Jayboy, Joy, Jubilee, Torpedo.
Int'l reps: Worldwide (EMI).
Pressure Beat, see Trojan.
Privilege, see Polydor.
Prize, see Outlet.
Probe, see ABC/Dunhill & EMI.
Punch, see Pama.
Purple Recs. Ltd., 25 Newman St., London W1. Tel: (01) 637-2586. Dirs.: Anthony Edwards, John Coletta; Label Mgr.: Michael Lindsay. (Distributed by EMI).
Int'l rep: USA (Capitol).
Pye Recs. Ltd., ATV House, Great Cumberland Pl., London W1A 1AG. Tel: (01) 262-5502. Mng. Dir.: Louis Benjamin; Deputy Mng. Dirs.: Derek Honey, Walter Woyda; Sales Dir.: Colin Hadley.
Labels: (Owned) Chartbusters, Collector, Dawn, Golden Guinea, Golden Hour, Pye 4D, Pye Int'l, Pye Popular, Pye Special, Virtuoso; (distributed) A&M, Avenue, Bumble, DJM, Damont, Domino, Ember, Festival, Orange, Sonet, Spark, Spiral; (represented) Alshire (USA), CTI (USA), GWP (USA), House of Fox (USA), Kudu (USA), Much (Canada), Musicor (USA).
Int'l rep: Argentina (Sicamericana), Australia (Astor), Austria (Ariola), Belgium (Vogue), Brazil (Gravacoes Eletricas), Canada (Phonodisc), Denmark (Moerks), Eire (Pickwick), Finland (Finnlevy), France (Vogue), Germany (Ariola), Ghana (Philips), Greece (Hellasdisc), India (Gramophone), Japan (Teichiku), Kenya (Phonogram), Lebanon (Melody), Mexico (Orfeon Videovox), Netherlands (Vogue), New Zealand (Pye), Nigeria (Philips), Nor-



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Pyramid, see Doctor Bird

Qualiton (Wales), see Decca

R A K Recs. Ltd., 2 Charles St., London W1. Tel: (01) 492-0654. Mng. Dir.: Mickie Most. (Distributed by EMI).

Int'l reps.: Worldwide excluding Canada & USA (EMI), Canada, USA (Epic)

R C A Recs., 50 Curzon St., London W1. Tel: (01) 499-3901. Mng. Dir.: Kenneth D. Glancy; Mktg. Mgr.: Geoff Hannington.

Home office: USA

Labels: (Owned) Victor, Red Seal, Camden, Neon; (distributed) Dart, Revolution; (represented) Barclay (France), Fantasy, Prestige, Vanguard (all USA).

R & O, see Outlet

Radio Program Music, see KPM

Rama Recs. Ltd. (div. of The Pleasurama Group), 7 Welbeck St., London W1. Tel: (01) 486-2446. Cable: PLEAS-URAMA

Labels: (Owned) Rama, Xanadu.

Int'l reps.: Canada (United Artists), France (Philips), Germany (Ariola-Eurodisc), Japan (United Artists), USA (United Artists).

Randy's, see Trojan

Rare Rec'd Editions, see Audio Impact

Reaction, see Polydor

Reader's Digest Ass'n Ltd., 25 Berkeley Sq., London W1X 6AB. Tel: (01) 629-8144. Cable: READIGEST. Rec. & Tape Dept. Mgr.: David Britten; A&R: Mike Batory.

Home office: USA

Realm, see CBS

Records Ent's., 244 Bath St., Glasgow G2. Tel: (041) 332-0628. (Distributor)

Record Mdsrs. Ltd., Crown Works, Clayton Rd., Hayes, Middx. Tel: (01) 573-6672. Cable: MERDISC LONDON. Mng. Dir.: C.J. Arnold-Baker; Press: D.G. Thomas

Labels: (Owned) Stereo Gold Award

Records Specialties & Henry Stave, 9 Dean St., London W1V 6DA. Tel: (01) 437-2757/4153. Mng. Dir.: Derek Lawson. (Distributor/Importer/Exporter)

Labels: (Distributed) Discourses, Ember, Grosvenor, Olympus, Pearl, President, Pye Classical, Red Lightning, Request, Revival, Virtuoso; (imported) Caedmon, Cinesound Int'l. Music Minus One, Supraphon

Red Bus Recs. Int'l, PO Box 4PW, 33/37 Wardour St., London W1. Tel: (01) 734-9466. Dirs.: Eliot M. Cohen, Ellis Elias, Lesley Grade, Ronald Ricardo. (Distributed by EMI)

Rediffusion Int'l Music, 2/16 Goudge St., London W1P 1FF. Tel: (01) 580-9506. Pres.: R.M. Denny; Gen. Mgr.: W.A. Fenton; Sales Mgr.: N. Austin.

Labels: (Owned) Rediffusion; (represented) Supraphon (Czechoslovakia)

Int'l reps.: Australia (Astor), Denmark (Moerks), Japan (Trans-Music), Netherlands (Basart), New Zealand (Pye), Norway (EMI), South Africa (Meteor), Sweden (Inter-broker), USA (CBS Special Prods.)

Red Lightnin', 35 Cantley Gardens, Gants Hill, Ilford, Essex. Tel: 554-2183.

Red Seal, see RCA

The Les Reed Org., 35 Soho Sq., London W1. Tel: (01) 439-1755. Pres.: Les Reed; VP: Gloria Bristow.

Label: (Owned) Chapter One (distributed by Decca)

Reflection, see Pilgrim

Regal Zonophone, see EMI

Release, see Outlet & Solomon & Peres

Remi, see Baf

Reprise, see WEA

Revival Recs. Ltd., Coventry House, 5/6 Coventry St., London W1. Tel: (01) 437-4217. Pres. & Sales Mgr.: Ian Brown.

Revolution Recs. (div. of Dave Hadfield Prod's Ltd.), 488/490 Old Kent Rd., London SE1. Tel: (01) 237-1737. Pres.: Dave Hadfield; Gen. Mgr.: S.M. Forbes-Keir; Sales Mgr.: John Harper. (Distributed by RCA)

Rex, see Decca

Robin, see Outlet

Rolling Stones, see WEA

Roots, see CRD

Rose, see Outlet

Rosetti & Co. Ltd., 138/140 Old St., London EC1. Tel: (01) 253-7294. Mng. Dir.: Michael W. Hunka. (Distributor/Importer/Exporter)

Rubber, see Transatlantic

Ruby, see Outlet & Solomon & Peres

Rural Rhythm, see Polygram

Rutland, see March

Ryemuse, see Spot

Sacred, see Word

Saga Recs. Ltd., 326 Kensal Rd., London W10. Tel: (01) 969-6651. Mng. Dir.: Marcel Rodd.

Labels: (Owned) Opus, Saga

Satril Recs., Satril House, 11 Little Newport St., London W1. Tel: (01) 734-7333. Mng. Dir.: Henry Hadaway

Saydisc Specialized Recs. Ltd., The Barton, Inglesstone Common, Badminton, Gloucester GL9 1BX. Tel: Wick-war 266. Pres.: Gef Lucena; Sales Mgr.: Genny Lucena.

Labels: (Owned) Saydisc (distributed by Transatlantic, Audio Impact & CRD), Village Thing (distributed by Transatlantic & EMI), Amon Ra, Matchbox; (represented) Ahura Mazda (USA), Bormand (USA), Roots (Austria), Rounders (USA)

Int'l reps.: Australia (Discimpot), Austria (Roots), Germany (Schwenken), Norway (Arne Bendiksen), USA (Kinnara Dist., Nostalgia, Southland Recs. Dist.)

Scotia (Scotland's Master Disc-SMD), 6 Greenlaw Dr., Paisley, Scotland. Tel: (041) 889-6778. Exec.: James B. Wallace

Labels: (Owned) Scotia, Moonbeam

Selecta, 50 Southwark Bridge Rd., London SE1. Tel: (01) 928-9040. (Distributor)

Branches: Earl Shilton, Leicester Rd. Tel: Earl Shilton 2341. Telex: 34632-Glasgow 53, 137 Shawbridge St., Pollokshaws. Tel: (041) 649-4599. Telex: 778273-Manchester M 35 OBL, GPO Box 4, Selecta House, Morton St., Failsforth. Tel: Failsforth 4071.

Cable: DIAGRAM. Telex: 66289

Selecta-Disc, 92 Arkwright St., Nottingham. Tel: Nottingham 82337. (Distributor)

77 Recs., 77 Charing Cross Rd., London WC2. Tel: (01) 437-3075/4197. Mng. Dir.: D.A. Dobell.

Labels: (Owned) 77, Folklore, Swift

Int'l rep.: Worldwide (EMI)

Shamrock, see Outlet

Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828. Mng. Dir.: Des Dolan; Dist'n Mgr.: Ron Brigden.

Labels: (Distributed) Art, Ember, Hit, Inset, Outlet, Windmill; (represented) Claddagh, Hawk, Honey, Play, Release, Ruby, Velvet (all Eire)

Sharon, see Pilgrim

Singled Out, see Transatlantic

Smash, see Trojan

Solomon & Peres Ltd., 67/69 Ann St., Belfast BT1 3HL. Tel: (0232) 31616. Pres.: M.H. Solomon; Gen. Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller. (Distributor)

Int'l branch: Eire

Labels: (Owned) Emerald, Emerald Gem, Great Band Series, M&M; (distributed) Decca, Dolphin, Honey, Polymax, Release, Ruby, Velvet, Word; (represented) CBS, Dandelion, Disneyland, Elektra, Epic, MCA, Neon, RCA, Reprise, Rolling Stones, WEA group, Warner Bros. (all USA)

Int'l reps.: Africa (Gallo), Australasia (Festival), Canada (London), USA (London)

Sonet Prod's Ltd., 25 Berkeley House, 15 Hay Hill, London W1. Tel: (01) 493-5563. Gen. Mgr.: Rodney H. Buckle. (Distributed by Pye)

Home office: Sweden

Labels: (Owned) Sonet; (represented) Kicking Mule, Specialty, Takoma (all USA)

Int'l reps.: Denmark (Dansk Grammofon), Finland (Scandia), France (Pathe-Marconi), Germany (Ariola), Japan (Teichiku), Netherlands (Dureco), Norway (Arne Bendiksen), Spain (Discophon)

Songbird, see Trojan

Sonologue, see Audio Impact

Sounds Express Int'l Ltd., 1 Westmoreland Terr., London SW1V 4AG. Tel: (01) 834-6951. Dirs.: W. Riley, M.J. Stearn. (Importer/Exporter)

Sovereign Recs., 18 Lancaster Mews, London W2. Tel: (01) 723-4499. Mng. Dir.: Ben Nisbet

Spark Recs. Ltd., 8 Denmark St., London WC2. Tel: (01) 836-4524. Cable: SOUTHMUSIC. Dirs.: Robert C. Kingston, T.F. Ward. (Distributed by Pye)

Int'l branches: Canada, Italy, Sweden, USA

Labels: (Owned) Spark, Music Man

Int'l rep.: Netherlands (CNR)

Speciality, see Ember

Spectrum, see Colortone

Spin, see The Symphola Co. & Word

Spiral, see The Ditchburn Org. & Pye

Sportsdisc, 2 Old Brompton Rd., South Kensington, London SW7. Tel: (01) 584-4698. (Importer/Exporter as Mascall Recs.)

Labels: (Owned) Sportsdisc, Masquerade

Int'l rep.: New Zealand (Hoghton Hughes Ent's.)

Spot Recs. Ltd., 64 S. Molton St., London W1. Tel: (01) 499-7173.

Labels: (Owned) Spot, Ryemuse

Starline, see EMI

Starlite, see Esquire

Statedisc, see EMI

Stereo Gold Award, see Record Mdsrs

Stream Recs., 10 Bramley Rd., London W10. Tel: (01) 727-5530. (Distributed by Audio Impact)

Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. Pres.: John Gale; Gen. & Sales Mgr.: P. Villiers.

Labels: (Owned) Studio G, Tempest

Int'l reps.: Australasia (J. Albert & Son), Europe (Brull), Japan & Far East (Brull), USA (Emil Ascher)

Sugar, see Decca

Summit, see Trojan

Sunnyland Recs. Ltd., 38 North St., Carshalton, Surrey. Tel: 647-8360. (Distributed by Reflection)

Sunset, see Liberty-United Artists & EMI

Super, see Outlet

Supreme, see Pama

Surprise! Surprise!, see Music For Pleasure

Swift, see 77 Recs.

Sydney Thompson Dance Recs., Eastcote Point, Cuckoo Hill, Pinner, Middx. HA5 2AL. Tel: (01) 866-8310

The Symphola Co. Ltd., 14/18 Adelaide St., Belfast BT2 8GG. Tel: (0232) 21939, 21465. Mng. Dir.: R. Gordon Smyth; Gen. Mgr.: A.E. McCormick.

Int'l branch: Eire, Irish Rec. Mdsrs

Labels: (Owned) Spin; (distributed) EMI group, Philips group, Polydor group, Pye group, Apple, B&C, Gold Award, Island, MFP Stereo

T R X, see Acuff-Rose

Talisman, see EMI

Tamla/Motown Recs. Ltd., B Rathbone Pl., London W1P 1DE. Tel: (01) 636-6088. Cable: MOTOWNRECS. Deputy Int'l Dir.: John Marshall.

Home office: USA, Motown

Tangent Recs. Ltd., 176a Holland Rd., London W14 8AH. Tel: (01) 603-0893, 734-8862. (Distributed by Transatlantic)

Label: (Owned) Tangent, Big Ben

Target, see Outlet

H. R. Taylor, 34 Pershore St., Birmingham 5. Tel: (021) Midland 8454, 5250. (Distributor)

Teal Rec. Co. (GB) Ltd., 19 Cumberland Mansions, George St., London W1. Tel: (01) 402-4757.

Home office: South Africa

Techniques, see Trojan

Telefunken, see Decca

Tempest, see Studio G

Tepee, see Tony Pike

Thistle, 65 Berkeley St., Glasgow G3. Tel: (041) 248-2791. Mng. Dir.: Gavin D. Farquhar.

Three Centuries of Music, see Oryx

Threshold Recs. Ltd., 53/55 High St., Cobham, Surrey. Tel: Cobham 4142. Gen. Mgr.: Gerry Hoff. (See Decca)

Thule, see The English Folk Dance & Song Society

Toadstool, see Mushroom

Tropic Recs. Ltd., 27 Nassington Rd., London NW3 2TX. Tel: (01) 435-9983. Mng. Dir.: G. Sharp.

Labels: (Owned) Impact, Topic

Int'l reps.: Canada (Musimart), France (Pathe-Marconi), Germany (Electrola), USA (Peters Int'l)

Torpedo, see President

Tower, see Pilgrim

Track Recs., 70 Old Compton St., London W1. Tel: (01) 439-1741. Mng. Dirs.: Christopher Stamp, Kit Lambert; Press: D. Wiffen. (Distributed by Polydor)

Trailer, see Leader & Transatlantic

Transatlantic Recs. Ltd., 86 Marylebone High St., London W1M 4AY. Tel: (01) 486-4353. Mng. Dir.: Nathan Joseph; Sales Mgr.: John Cooper.

Labels: (Owned) Transatlantic, Xtra (distributed by EMI), Single Out, Tra Sam; (distributed) Big Ben, Leader, Pleximum, Rubber, Saydisc, Tangent, Trailer, Village Thing; (represented) Arhoolie, Conversa-Phone, Everest, Folkways, Nonesuch, Pioneer, Yazoo

Int'l reps.: Argentina (Fernata), Australia (Festival), Austria (Metronome), Belgium (Inelco), Brazil (Fernata), Denmark (Metronome), Eire (Irish Rec. Factors), Finland (Sonet), France (Gerard Tournier), Germany (Metronome), Israel (Unatex), Italy (Ariston), Japan (Toshiba), Mexico (Fernata), Netherlands (BAS.F), New Zealand (Pye), Norway (Arne Bendiksen), South Africa (Teal), Southeast Asia (EMI), Spain (Belter), Sweden (Sonet), Switzerland (Metronome), Venezuela (Promus)

Transworld, see KPM

Tra Sam, see Transatlantic

Treasure Isle, see Trojan

Trend Recs. (div. of Class Int'l), 113 Westbourne Grove, London W2. Tel: (01) 727-3503. Cable: TRENDISC. Telex: 27382

Trojan Recs. Ltd., 12 Neasden Ln., London NW10. Tel: (01) 459-6212. Gen. Mgr.: Barry Creasy; Promo. Mgr.: Brian Haynes; Press: Max Needham.

Labels: (Owned) Trojan (distributed by EMI & Island), Attack, Big, Big Shot, Bread, Downtown, Duke, Dynamic, Explosion, G.G., Grape, Green Door, Harry J, Horse, Hot Rod, J.J., Jacpot, Maxi-Trojan, Pressure Beat, Randy's, Smash, Songbird, Summit, Techniques, Treasure Isle, Upsetter.

Tropical, see Bamboo

U K, see Decca

U P C Recs., 35 Portland Pl., London W1. Tel: (01) 637-2111. Mng. Dir.: George Clouston.

Uni, see MCA

Unicorn Recs. Ltd., 27-29 York Rd., Waterloo, London SE1. Tel: (01) 748-3686. (Distributed by EMI)

Int'l reps.: Australia (WRC), Belgium (Barclay), France (Pathe-Marconi), Japan (Nippon Columbia, Victor), Netherlands (CNR), Switzerland (Jeklein), USA (Nonesuch, Vox)

United Artists, see Liberty-United Artists & EMI

Unity, see Pama

Up Front, see Beacon & EMI

Upsetter, see Trojan

Velvet, see Outlet & Solomon & Peres

Vertigo, see Phonogram

Verve, see Polydor

Victor, see RCA

Village Thing, see Saydisc, Transatlantic & EMI

Virgin Recs., 130 Notting Hill Gate, London W11.

Virtuoso, see Pye

Vistula, Vistula House, 164 Old Brompton Rd., London SW5. Tel: (01) 373-1937. (Importer)

WEA Recs. Ltd., 69 New Oxford St., London WC1. Tel: (01) 836-9381. Cable: WARNERRECS. Telex: 261425. Mng. Dir.: Ian Ralfini; A&R Controller: Martin Wyatt; Mgrs.: Des Brown, Phil Carson; Warner Bros. Label Co-ord.: Brian Hutch; Elektra Label Co-ord.: Jonathan Clyde; Atlantic Label Co-ord.: Janet Martin.

Labels: (Owned) Warner Bros., Reprise, Elektra, Atlantic, Bearsiville, Capricorn, Rolling Stones

W R C, see The World Rec. Club

Warm Recs., Townsend House, Flat 3, 22 Dean St., London W1. Tel: (01) 437-8512/7220. Mng. Dir.: Mike Hurst; Contact: Mel Collins.

Warner Bros., see WEA

Wave Recs., c/o Peter Ind, 11 Swakeleys Dr., Ickenham, Middx. (Distributed by Disc Imports)

Waverley, see EMI

Wigwag, see March

Windmill, see Shannon

Wizard Recs. Ltd., 7 Charles St., Suite B, London W1. Tel: (01) 499-0173. Mng. Dir.: L.A. Walker. (Distributed by EMI)

Word (UK) Ltd., Park Ln., Hamel Hempstead, Herts. Tel: 50132. Mng. Dir.: W.T. Hamilton.

Home office: USA

Labels: (Owned) Canaan, Harald, Myrrh, Sacred, Word; (distributed) Contour, EMI group, MFP, Philips, Pickwick, Polydor, Pye, RCA, Spin; (represented) Light (USA)

Int'l reps.: Worldwide excluding Canada & USA (EMI)

The World Rec. Club Ltd., Parkbridge House, Little Green, Richmond, Surrey. Tel: (01) 940-8331. Gen. Mgr.: D.A. Sinclair; Sales Mgr.: A.F. Bennett. (See EMI)

Labels: (Owned) Contour, WRC

Wren, see Discourses

Xanadu, see Rama

Xtra, see Transatlantic

York Recs. Ltd., 52/55 Carnaby St., London W1. Mng. Dir.: Deke Arlon. (Distributed by Decca)

Young Blood Recs., 138 New Bond St., London W1. Tel: (01) 493-9681. Dir.: G.D. Black

Zel, see Evolution

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AIR (London) Ltd., 108 Park St., London W1. Tel: (01) 493-4131

Active Recs. & Tapes Ltd., Townsend House, Suite 3, 22/25 Dean St., London W1V 5AL. Tel: (01) 437-7220/8512. Cable: ACTIVEMAN. Pres.: Mel Collins.

Label credits: CBS (USA), Decca (UK), Island (UK), Metromedia (USA), Polydor (UK, USA)

Acuff-Rose Music Ltd., 50 New Bond St., London W1. Tel:

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Label credits: Ariola, Decca, Festival, Metronome, Philips, Polydor, RCA, Sterodine, Teal, Vedette. (SEE ADVERTISEMENT)

Cyril Black/Harry Roberts, 5 Denmark St., London WC2. Tel: (01) 240-2215.

Chandos Prod'ns Ltd., 41 Charing Cross Rd., London WC2. Tel: (01) 437-1448/5512. Dirs.: Brian Couzens, Brian Culverhouse.

Chart Prod'ns, 23 Haymarket, London SW1. Tel: (01) 839-8537. Dir.: Clive Stanhope; Gen. Mgr.: Tim Satchell.

Tony Clarke, c/o Threshold Recs. Ltd., 53/55 High St., Cobham, Surrey. Tel: Cobham 4142.

The Mervyn Conn Org., Chandos House, 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255/9970. Cable: PROMDISC. Prod'r: Mervyn Conn.

Label credit: Carnaby.

Edwards Coletta Ltd., 25 Newman St., London W1. Tel: (01) 637-2586. Dirs.: Anthony Edwards, John Coletta.

Eurobeat Ltd., 36 John Dalton St., Manchester M2 6LD. Tel: (061) 834-7292. Cable: IMDISC. Mng. Dir.: Irving T. Wilson.

Label credits: Beat, Euroson, Pentaphon, Perla, Pony, Finito, 60 Castellain Rd., London W9. Tel: (01) 289-0534.

Noel Gay Prod'ns, 24 Denmark St., London WC2H 8NJ.

Gem Music Prod'ns Ltd., see Gem Rec. Prod'ns.

Gem Rec. Prod'ns Ltd., 252/260 Regent St., London W1R 6DN. Tel: (01) 734-9517. Prod'r: Tony Macaulay.

Affiliated companies: Gem Music Prod'ns Ltd., Indian Brandee Prod'ns.

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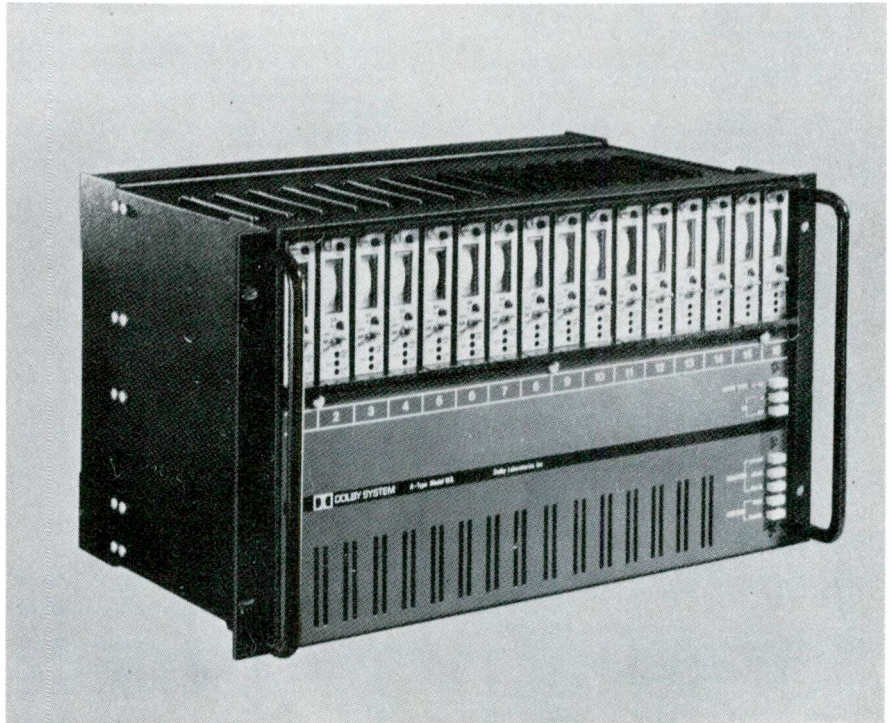
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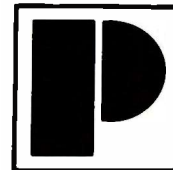
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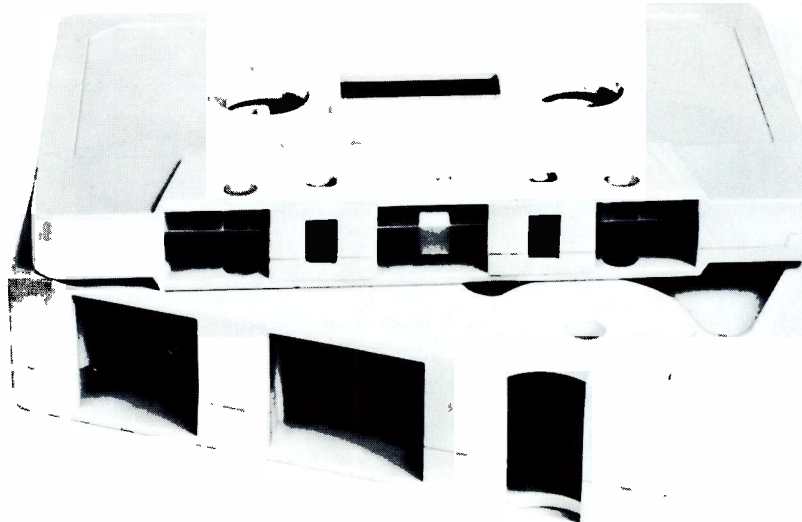
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Apple Studios (div. of Apple Corps.) (1971), 3 Savile Row, London W1. Tel: (01) 734-3008. Studio Mgr.: Geoffrey Emerick.

Audio Int'l Rec'g Studios Ltd. (1971), 18 Rodmarton St., London W1H 3FW. Tel: (01) 486-6466. Studio Mgr.: R.A.J. Millard; Chief Eng.: Bill Somerville-Large; Mixers: Richard Millard, Bill Somerville-Large; Re-mixer: Rodney Harper.

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Blenheim Studios, 18 Blenheim Rd., Chiswick, London W4 1ES. Tel: (01) 995-1661. Chief Eng.: A. Tarcy.

Blue Horizon Recs. Ltd., PO Box 2, Chipping Norton, Oxords. Tel: (0608) 2684. Chm.: Mike Vernon, Mng. Dir.: Richard Vernon.

Victor Buckland Ltd. (1963), 41-49 London Rd., Derby. Tel: Derby 4-8425. Studio Mgr.: & Chief Eng.: B. Talby.

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Chalk Farm Studios Ltd. (1969), 1a Belmont St., London NW1. Tel: (01) 267-1542/1495. Owners: Emil Shalit, Vic Keary; Studio Mgr.: Vic Keary; Chief Eng. John Smyth; Mixers & Re-mixers: Vic Keary, John Smyth, Kieran O'Connor.

Chappell Rec'g Studios (div. of Chappell & Co. Ltd.) (1966), 50 New Bond St., London W1. Tel: (01) 629-7600. Telex 268403. Studio Mgr. & Chief Eng.: John Timperley; Chief Tech. Eng.: J. Iles. Mixers & Re-mixers: R. Golding, C. MacLiesh, G. Edge.

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- Domino Rec'g Co. (1963), High St., Albrington, Wolverhampton, Staffs. Tel: Albrington 2384, 2900. Owner, Studio Mgr., Chief Eng. & Mixer: Andy McLachlan; Eng.: Ian Taylor.
- E M I Rec'g Studios (1930), 3 Abbey Rd., St. John's Wood, London NW8 9AY. Tel: (01) 286-1161. Studio Mgr.: G.W. Cook; Ass't Mgr.: K. N. Townsend; Pop Mixers & Re-mixers: P. Brown, P. Vince, P. Mew, A. Clark, R. Lush, John Kurlander, A. Parsons, J. Leckie; Classical Mixers & Re-mixers: C. Parker, R. Gooch, M. Gray, N. Boyling, S. Eltham. (SEE ADVERTISEMENT)
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- Eroica Rec'g Servs. Ltd. (1949), Eroica House, Altrincham, Cheshire WA14 2DW. Tel: (061) 928-6688. Studio Dir.: William Thurlow Smith.
- Excel Servs. (1955), 49 Bradford Rd., Shipley, Yorks. Tel: (0274) 55779. Owner, Studio Mgr. & Chief Eng.: C.E.B. Plummer.
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- Independent Rec'g Studio (1967), 39 Harmer St., Gravesend, Kent. Tel: Gravesend 65687. Owner, Studio Mgr. & Chief Eng.: John Oram.
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- Jackson Rec'g Co. Ltd. (1966), The Studios, Rickmansworth, Herts. Tel: (79) 72351. Studio Mgr.: John C. Jackson; Studio Dir. & Chief Eng.: Malcolm Jackson; Mixer: John Dunsterville.
- Stuart Johnson Prod'n's Ltd. (1964), 1 Gledwood Dr., Hayes, Middx. Tel: (01) 573-8744. Owner, Studio Mgr., Chief Eng. & Mixer: Stuart Johnson.
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- Leader Sound Ltd. (1971), 2 Regents Park Rd., London NW1 7AY. Tel: (01) 267-3946. Dir.: W. Leader; Studio Mgr. & Chief Eng.: Seumas Ewens.
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- Phonogram Ltd. (1956), Stanhope House, Stanhope Pl., London W2. Tel: (01) 262-7788. Studio Mgr.: T.W. Stephenson; Ass't Studio Mgr.: P.J. Olliff; Chief Eng.: R.L.S. Godwyn; Mixers: P.J. Olliff, R.T. Wake, C.R. Harding.
- Tony Pike Music Ltd. (1962), 31 Dryburgh Rd., Putney, London SW15. Tel: (01) 788-4928/6364. Owner: A.L. Pike; Studio Mgr.: Tony Pike; Chief Eng.: David Stephens; Mixers & Re-mixers: Roger Harris, Tony Pike, David Stephens.
- Polydor Studio London (div. of Polydor Int'l) (1966), 17/19 Stratford Pl., London W1N 0BL. Tel: (01) 499-8686/1673. Chief Eng.: Carlos Olms.
- Pye Rec'g Studios, ATV House, Great Cumberland Pl., London W1. Tel: (01) 262-5502. Studio Mgr.: Patrick Godwin; Chief Eng.: Ray Prickett. (SEE ADVERTISEMENT)
- Radio Craft (1964), 38 King St., Huddersfield, Yorks. Tel: 20049. Owner, Studio Mgr. & Chief Eng.: H.A. Mathias.
- Recorded Prod'n's (London) Ltd. (1948), 1 Jermyn St., London SW1. Tel: (01) 839-2618. Owners: John & Margery Hale; Studio Mgr.: John Hale.
- Rediffusion Rediune Ltd. (1956), Cray Ave., Orpington, Kent. Tel: (01) 663-2121. Chief Eng.: John Childs; Chief Dubbing Eng.: David Sayers.
- Regent Sound Studios, 4 Denmark St., London WC2. Tel: (01) 836-7679/6560. Studio Mgr. & Chief Eng.: Glyn Jones.
- SRT Prod'n's Ltd. (1966), 4/6 Hitchin Rd., Shefford, Beds. Tel: (Booking office) (01) 953-6882; (studio) (046281) Shefford 418/355. Mng. Dir. & Studio Mgr.: George Bellamy; Chief Eng. & Mixer: Dave Richardson.
- Saga Sound Studios, 15 Maresfield Gardens, London NW3. Tel: (01) 435-1177. Mng. Dir.: Marcel Rodd.
- Saydisc Specialized Rec'gs Ltd., The Barton, Inglestone Common, Badminton, Gloucester GL9 1BX. Tel: Wickwar 266. Pres.: Gef Lucena; Sales Mgr.: Genny Lucena.
- Sirius Music, 45 Higher Market St., Farnworth nr Bolton. Tel: Bolton 76123. Chief Eng.: Dennis Spencer.
- Snellgrove Studios (1954), 3 Third Acre Rise, Botley, Oxford. Tel: (86) Cumnor 2733. Owner & Chief Eng.: F.V. Snellgrove; Studio Mgr.: A.J. Snellgrove.
- Solomon & Peres Ltd., Roughton, Templepatrick, Belfast 1. Tel: (0232) 31616. Pres.: M.H. Solomon; Gen. Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller.
- Int'l branch: Eire.
- Sound Assocs. Ltd. (1966), Redan Pl., Queensway, London W2. Tel: (01) 229-0101. Owner & Mng. Dir.: Peter B. Lodge.
- Sound Developments (1971), Spencer Court, 7 Chalcot Rd., London NW1 8LH. Tel: (01) 586-4488. Studio Mgr.: Roger Sinclair; Chief Eng.: Harry Day; Mixers & Re-mixers: Roger & Peter Sinclair, Harry Day.
- Sound News Prod'n's (1952), 18 Blenheim Rd., Woodstock Rd., London W4. Tel: (01) 995-1661/1149. Owner: A. Tarcy; Studio Mgr.: M. Bull; Chief Eng.: P. Collins.
- Sound Techniques Ltd. (1965), 46a Old Church St., London SW3. Tel: (01) 352-2354. Studio Mgr.: John Wood; Mixers: Vic Gamm, Jerry Boys, Roger Mayer, John Wood.
- The Sparta Florida Music Group Ltd., 155/157 Oxford St., London W1. Tel: (01) 437-2468. Cable: HALMUSIC. Mng. Dir.: Hal Shaper; Gen. Mgr.: Vivienne Thompson; Sales Mgr.: Mick Commander.
- Strawberry Studios (div. of Inter-City Studios Ltd.) (1967), 3 Waterloo Rd., Stockport, Cheshire. Tel: (061) 480-9711. Studio Mgr.: P.H. Tattersall; Chief Eng.: E. Stewart; Mixers & Re-mixers: E. Stewart, P. Tattersall.
- Studio G (1966), 195 Wardour St., London W1. Tel: (01) 734-5784. Owner & Studio Mgr.: John Gale; Chief Eng.: A. Jacquemin; Mixers: John Gale, A. Jacquemin.
- Studio Republic, Church Farm, High St., Pinner, Middx. Tel: (01) 868-5555. Mng. Dir.: John C. Bales; Studio Mgr. & Chief Eng.: J. Carpenter.
- Sun Studios (div. of Sun Broadcasting Co. Ltd.) (1970), 117c Fulham Rd., London SW3. Tel: (01) 584-4533. Studio Mgr.: H. Morgan; Technical Dir. & Chief Eng.: H. Graeme Goodall.
- Sutton Sound Ltd. (1969), 23 Redan Pl., Queensway, London W2. Dir. & Studio Mgr.: Mark Sutton; Chief Eng.: Mike Hall.
- Tangerine Rec'g Studios (1969), 570 Kingstand Rd., Dalston, London E8 4AR. Tel: (01) 254-9494/3544. Owner: D. P. White; Mng. Dir., Studio Mgr. & Chief Eng.: Robin Sylvester.
- Tape To Disc Serv., 32 Schoolhill, Aberdeen AB1 1JX. Tel: (0AB-4) 23557. Owner: Ron Miller.
- Theatre Projects Sound Ltd. (1969), 11 Neals Yard, Monmouth St., London WC2. Tel: (01) 836-1168/7878. Mng. Dir. & Studio Mgr.: David Collison; Chief Eng.: Michael Moor; Mixers: Anthony Horder, Jane Sutro.
- Trident Studios (div. of Centre Disc Ltd.) (1967), 17 St. Anne's Ct., Wardour St., London W1. Tel: (01) 734-9901. Studio Mgr.: B. Sheffield; Mixers & Re-mixers: Roy Baker, Robin Cable, David Hentschel, Ken Scott, Ted Sharp.
- Venus Studios (1970), 85 Whitechapel Rd., London E1. Tel: (01) 247-5929, 639-6062. Owner: Martin Jay; Studio Mgr. & Chief Eng.: Ronald Jay; Mixers & Re-mixers: Martin & Ronald Jay.
- Edgar Vetter-John Cape Ltd. (1962), 27 Soho Sq., London W1. Tel: (01) 437-5969. Studio Mgr.: John Cape; Chief Eng.: Edgar Vetter; Mixers: Alan & Edgar Vetter; Re-mixers: John Cape, Edgar Vetter.
- Warren Rec'gs (1956), 59 Hendale Ave., Hendon, London NW4 4LP. Tel: (01) 203-0306. Owner & Studio Mgr.: Stanley Warren.
- Wessex Sound Studios (1963), 106 Highbury, New Park, London N5. Tel: (01) 359-0051. Studio Mgr.: Adrian Ibbotson; Chief Eng.: Mike Thompson.
- Zella Rec'g Studios (1965), Walker Hall, Ampton Rd., Edgbaston, Birmingham B15 2UJ. Tel: (021) 455-0645. Owner, Studio Mgr. & Chief Eng.: William Johnny Haynes.

SHIPPING SERVICES

- Concert Rec'g, PO Box 2, Rothwell, Kettering, Northampton. Gen. Mgr.: Stanley R. White.
Home office: USA, Los Angeles, Calif.
- Disc Imports Ltd., 36 John Dalton St., Manchester M2 6LD. Tel: (061) 834-7292. Cable: IMDISCS. Mng. Dir.: Irving T. Wilson; Gen. Mgr.: Lesley Devine.
- Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391.
- The Sparta Florida Music Group Ltd., 155/157 Oxford St., London W1. Tel: (01) 437-2468. Cable: HALMUSIC. Mng. Dir.: Hal Shaper; Gen. Mgr.: Vivienne Thompson; Sales Mgr.: Mick Commander.

TAPE CUSTOM DUPLICATORS

- Ampex Stereo Tapes Int'l, Princes House, Suite 317, 39 Jermyn St., London SW1 6DN. Tel: (01) 734-8776/8520. Cable: ASTAPE. Telex: 84345. Prod. Gen. Mgr.: Stanley West; Prod. Development Mgr.: K. Barnes.
Home office: USA.
Configurations: Cartridge 8-tr. & cassette.
- C B S, 31 Whitfield St., London W1. Tel: (01) 636-3434. Opns. Dir.: N. Hampton; Studio Mgr.: Reg Warburton; Chief Eng.: George Balla.
- C R E S S Ltd. (Commercial Radio Express Supply Servs.), 7-11 Woodcote Rd., Wallington, Surrey. Tel: (01) 669-5297. Dir.: Michael Lindsay; Gen. Mgr.: Tom Russell; Sales Mgr.: Richard Carrier.
- Channel Inds. Inc., 7c Standmoor Ct., Park Lane, Whitefield, Manchester. Tel: (061) 766-6911. Mgr.: Geoffrey Cohen.
- The Decca Rec. Co. Ltd., Decca House, 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111. Tape Div. Mgr.: G. Smith.
Factory: Bridgenorth, Shrops., Decca Radio & Television, Pale Meadow Works, Hospital Ln. Tel: Bridgenorth 2521. (SEE ADVERTISEMENT)
- Discourses Ltd., 34 High St., Tunbridge Wells, Kent. Tel: Tunbridge Wells 26397. Pres. & Gen. Mgr.: Robert F. Hardcastle; Sales Mgr.: John Walton.
- E M I Recs. (The Gramophone Co. Ltd.), 1/3 Uxbridge Rd., Hayes, Middx. Tel: (01) 561-8722. (SEE ADVERTISEMENT)
- Phonogram Ltd., Stanhope House, Stanhope Pl., London W2. Tel: (01) 262-7788. Chm.: S.L.G. Gottlieb; Mktg. Dir.: A.J. Morris.
- Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Mng. Dir.: Walter S. Woyda; Sales Mgr.: Andy Moore.
Configurations: Cartridge 8-tr. & cassette. (SEE ADVERTISEMENT)
- Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828. Mng. Dir.: Des Dolan.
- Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. Pres.: John Gale; Gen. & Sales Mgr.: P. Villiers.
- The Tape Dupl'g Co. (GB) Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham 31933. Prod'n Mgr.: G. R. Speller.
- Trident Tape Serv. Ltd., 4/10 North Rd., London N7. Tel: (01) 609-0087. Mng. Dir.: Norman J. Sheffield.
Branch: London W1, Trident House, St. Anne's Ct.
- TAPE DUPLICATOR/MARKETERS**
- Ampex Stereo Tapes Int'l, Princes House, Suite 317, 39 Jermyn St., London SW1 6DN. Tel: (01) 734-8776/8520. Cable: ASTAPE. Telex: 84345. Prod. Gen. Mgr.: Stanley West; Prod. Development Mgr.: K. Barnes.
Home office: USA.
Cartridge 8-tr.: Ampex, Ampex/ELK, Ambassador (USA), Chart (USA), Everest (USA), Flying Dutchman (USA), Happy Tiger (USA), Hebra (Belgium), Monitor (USA), Palette (Belgium), Pompeii (USA), President (UK), Transatlantic (UK).
Cassette: Same as cartridge 8-tr. excluding Transatlantic.
- Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Mng. Dir.: Walter S. Woyda; Sales Mgr.: Andy Moore. (SEE ADVERTISEMENT)

● supplies

ENVELOPES & MAILERS

Alice Music Ltd., 9 Cavendish Sq., London W1M ODU, Tel: (01) 995-1191. Mng. Dir.: R.H.J. Alford; Partner & Dir.: P.R.J. Alford.
Clout & Baker Ltd., 45 Upper Stone St., Maidstone, Kent. Tel: Maidstone 54648, 56898. Pres.: D.P. Chalklin; Sales Mgr.: J. Benoy.
Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Chm.: Claude E. Day; Mng. Dir.: A.T. Rogers.
Saydisc Specialized Rec'gs Ltd., The Barton, Ingelstone Common, Badminton, Gloucester GL9 18X. Tel: Wickwar 266. Pres.: Gaf Lucena; Sales Mgr.: Genny Lucena.
Robert Stace & Co. Ltd., North Farm Ind'l Estate, Tunbridge Wells, Kent. Tel: Tunbridge Wells 24225. Pres.: D.P. Chalklin; Sales Mgr.: C. Garrett, D. Exall.
The Upton Printing Group, Upton House, 130 Barby Rd., London W10. Tel: (01) 969-8343. Mng. Dir.: C.H. Brady; Sales Mgr.: M.E.M. Glover.

JACKETS

Clout & Baker Ltd., 45 Upper Stone St., Maidstone, Kent. Tel: Maidstone 54648, 56898. Pres.: D.P. Chalklin; Sales Mgr.: J. Benoy.
Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499.

RECORDING STUDIO EQUIPMENT

C R E S S Ltd. (Commercial Radio Express Supply Servs.), 7-11 Woodcote Rd., Wallington, Surrey. Tel: (01) 669-5297. Dir.: Michael Lindsay; Gen. Mgr.: Tom Russell; Sales Mgr.: Richard Carrier.
Product: Mixers.
Electrosonic Ltd., 47 Old Woolwich Rd., Greenwich, London SE10. Tel: (01) 858-4784. Dir.: R. Simpson; Gen. Mgr.: R.D. Naisbitt; Sales Mgr.: A. Richards.
Int'l branch: Germany.
Product: Audio Mixers.
Lighting & Sound Effects (London) Ltd., 48 Grange Crescent, Chigwell, Essex. Tel: (01) 500-2656. Dir.: David J. Rice; Sales Dir.: Victor C. Warren.
Product: Amplifiers, mixers.
229-3499. Chm.: Claude E. Day; Mng. Dir.: A.T. Rogers.
Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391.
MacNeill Press Ltd., Newham's Row, 175 Bermondsey St., London SE1. Tel: (01) 407-5016. Pres.: J. M. Maciejewski; Gen. Mgr.: J. E. Chorley.
Shorewood Packaging Co. Ltd., College Rd., Aston Clinton, Bucks. Tel: Aston Clinton 421. Telex: 83495. Gen. Mgr.: Denis Rex.
Home office: USA, New York, N.Y.
Robert Stace & Co. Ltd., North Farm Ind'l Estate, Tunbridge Wells, Kent. Tel: Tunbridge Wells 24225. Pres.: D.P. Chalklin; Sales Mgr.: C. Garrett, D. Exall.
The Upton Printing Group, Upton House, 130 Barby Rd., London W10. Tel: (01) 969-8343. Mng. Dir.: C.H. Brady; Sales Mgr.: M.E.M. Glover.
West Bros. Printers Ltd., 212 Durnsford Rd., London SW19 8DR. Tel: (01) 947-2106. Telex: 25694. Pres.: H.L. West; Gen. Mgr.: H.E.V. Pinnell; Sales Mgr.: D. Higgs.

LABELS

John V. Armstrong Ltd., 142 Charing Cross Rd., London WC2. Tel: (01) 836-8121.
G. Bamford, 18 Gatesden, Cromer St., London WC1. Tel: (01) 837-8660.
C R E S S Ltd. (Commercial Radio Express Supply Servs.), 7-11 Woodcote Rd., Wallington, Surrey. Tel: (01) 669-5297. Dir.: Michael Lindsay; Gen. Mgr.: Tom Russell; Sales Mgr.: Richard Carrier.
Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Chm.: Claude E. Day; Mng. Dir.: A.T. Rogers.
Garrod & Lofthouse Ltd., 6 Langley St., London WC2. Tel: (01) 240-3322. Telex: 262-554. Chm. & Mng. Dir.: N.J. Garrod; Sales Dir.: R. Royston.
E. Hannibal & Co. Ltd., Pinfold Rd., Thurmaston, Leicester LE4 8AP. Tel: Syston 5413. Telex: 34627.
Harrison & Sons Ltd., Printing House Ln., Hayes, Middx. Tel: (01) 573-3828. Gen. Mgr.: R.A. Boxall; Sales Mgr.: G.A. Snell.
P. J. Hayes Ltd., 78/88 Brewery Rd., London N7. Tel: (01) 607-3849.
Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391.
K B Litho Ltd., 88 Brewery Rd., London N7.
Frank S. Manley (Printers) Ltd., 22 Monson Rd., London NW10. Tel: (01) 965-7326.
The Presto Copying Serv., The Studio, Gatesden Flats, Cromer St., London WC1. Tel: (01) 837-8660.
The Shalford Press Ltd., 85b Bradford St., Braintree, Essex. Tel: Braintree 21125. Pres.: R. Capon.
Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828. Mng. Dir.: Des Dolan.
Solomon & Peres Ltd., Roughfrot, Templepatrick, Belfast 1. Tel: (0232) 31616. Pres.: M.H. Solomon; Gen. Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller.
Int'l branch: Eire.
West Bros. Printers Ltd., 212 Durnsford Rd., London SW19 8DR. Tel: (01) 947-2106. Telex: 25694. Pres.: H.L. West; Gen. Mgr.: H.E.V. Pinnell; Sales Mgr.: D. Higgs.
West Central Printing Co. Ltd., 33/34 Rathbone Pl., London W1P 1AD. Tel: (01) 636-8572.

POLYETHYLENE BAGS

E M I Recs. (The Gramophone Co. Ltd.), EMI House, 20 Manchester Sq., London W1. Tel: (01) 486-4488. Mng. Dir.: P. Brodie. (SEE ADVERTISEMENT)
Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391.
Lugton & Co. Ltd., Radio House, 209/212 Tottenham Court Rd., London W1A 2BN. Tel: (01) 638-3261. Telex: 25618. Mng. Dir.: Walter Ficker.
Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. Tel: St. Albans 50611. Pres.: Mrs. P. Blank; Gen. Mgr.: B.

Blank; Sales Mgr.: S. Blank.
Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828. Mng. Dir.: Des Dolan.
Solomon & Peres Ltd., Roughfrot, Templepatrick, Belfast 1. Tel: (0232) 31616. Pres.: M.H. Solomon; Gen. Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller.
Int'l branch: Eire.
Robert Stace & Co. Ltd., North Farm Ind'l Estate, Tunbridge Wells, Kent. Tel: Tunbridge Wells 24225. Pres.: D.P. Chalklin; Sales Mgr.: C. Garrett, D. Exall.
Rupert Neve & Co. Ltd., Cambridge House, Melbourn, Royston, Herts.
Home office: USA.
Product: Professional audio control consoles.
Transcriptors Ltd., 2 Theobald St., Borehamwood, Herts. Tel: (01) 953-0771. Mng. Dir.: D. Gammon.
Product: Hydraulic turntables.

SLEEVES

John V. Armstrong Ltd., 142 Charing Cross Rd., London WC2. Tel: (01) 836-8121.
G. Bamford, 18 Gatesden, Cromer St., London WC1. Tel: (01) 837-8660.
Clout & Baker Ltd., 45 Upper Stone St., Maidstone, Kent. Tel: Maidstone 54648, 56898. Pres.: D.P. Chalklin; Sales Mgr.: J. Benoy.
Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Chm.: Claude E. Day; Mng. Dir.: A.T. Rogers.
Garrod & Lofthouse Ltd., 6 Langley St., London WC2. Tel: (01) 240-3322. Telex: 262-554. Chm. & Mng. Dir.: N.J. Garrod; Sales Dir.: R. Royston.
P. J. Hayes Ltd., 78/88 Brewery Rd., London N7. Tel: (01) 607-3849.
Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391.
K B Litho Ltd., 88 Brewery Rd., London N7.
MacNeill Press Ltd., Newham's Row, 175 Bermondsey St., London SE1. Tel: (01) 407-5016. Pres.: J. M. Maciejewski; Gen. Mgr.: J. E. Chorley.
Frank S. Manley (Printers) Ltd., 22 Monson Rd., London NW10. Tel: (01) 965-7326.
Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. Tel: St. Albans 50611. Pres.: Mrs. P. Blank; Gen. Mgr.: B. Blank; Sales Mgr.: S. Blank.
The Presto Copying Serv., The Studio, Gatesden Flats, Cromer St., London WC1. Tel: (01) 837-8660.
Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828. Mng. Dir.: Des Dolan.
Shorewood Packaging Co. Ltd., College Rd., Aston Clinton, Bucks. Tel: Aston Clinton 421. Telex: 83495. Gen. Mgr.: Denis Rex.
Home office: USA, New York, N.Y.
Robert Stace & Co. Ltd., North Farm Ind'l Estate, Tunbridge Wells, Kent. Tel: Tunbridge Wells 24225. Pres.: D.P. Chalklin; Sales Mgr.: C. Garrett, D. Exall.
Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. Pres.: John Gale; Gen. & Sales Mgr.: P. Villiers.
The Upton Printing Group, Upton House, 130 Barby Rd., London W10. Tel: (01) 969-8343. Mng. Dir.: C.H. Brady; Sales Mgr.: M.E.M. Glover.
West Bros. Printers Ltd., 212 Durnsford Rd., London SW19 8DR. Tel: (01) 947-2106. Telex: 25694. Pres.: H.L. West; Gen. Mgr.: H.E.V. Pinnell; Sales Mgr.: D. Higgs.
West Central Printing Co. Ltd., 33/34 Rathbone Pl., London W1P 1AD. Tel: (01) 636-8572.

TAPE, BLANK LOADED

Adastra Electronics Ltd., Swiss Cottage, 167 Finchley Rd., London NW3 6LB. Tel: (01) 624-8164.
Configurations: Cassette & open reel.
Brand names: Synchronette, Synchronotape.
Agfa-Gevaert Ltd., Unity House, Great West Rd., Brentford, Middx. Tel: (01) 560-2131.
Home office: West Germany.
Configurations: Cassette & open reel.
Brand names: Agfa Magneton, Stereochrome.
Arrowsound see Arrowtaps.
Arrowtaps Ltd., Humber Rd., London NW2. Tel: (01) 452-0101.
Configuration: Cassette.
Brand name: Arrowsound. (SEE ADVERTISEMENT)
Audio Devices, see Emitape.
Channel Inds. Inc., 7c Standmoor Ct., Park Ln. Whitefield, Manchester. Tel: (061) 766-6911. Mgr.: Geoffrey Cohen.
Emitape Ltd., Blyth Rd., Hayes, Middx. Tel: (01) 573-3888. Mktg. Dir.: William Dalgligh.
Configuration: Cartridge 8-tr. & cassette.
G M E, see General Magnetic & Electronics.
General Magnetic & Electronics Ltd., 73 Grosvenor St., London W1X 9DD. Tel: (01) 629-8368. Cable: MAGTAPES.
Configuration: Cassette.
Brand name: GME.
Golding Audio Ltd., Marks Tey, Colchester. Tel: Marks Tey 433.
Configuration: Cartridge 8-tr.
Leda Tapes, 17 Leigh Park Rd., Leigh-on-Sea, Essex. London Tel: (01) 226-7004.
Configuration: Open reel.
Metro-Sound Mfg. Co. Ltd. (sub. of Metro-Sound Audio Prods.), Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham Cross 31933.
Configurations: Cartridge 8-tr., cassette.
Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. Tel: St. Albans 50611. Pres.: Mrs. P. Blank; Gen. Mgr.: B. Blank; Sales Mgr.: S. Blank.
Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2H 8AS. Tel: (01) 437-7777.
Configuration: Cassette.
Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502.
RCA Magnetic Ltd., 202 King's Rd., Reading. Tel: Reading 580221. Telex: 847106.
Configurations: Cartridge 8-tr., cassette & open reel.
Brand names: RCA Red Seal, RCA Vibrant.
Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828. Mng. Dir.: Des Dolan.

Product: Catalog servs., cleaners cloths & brushes.
Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury 87644. Telex: London 266371.
Home office: Japan.
Stereochrome, see Agfa-Gevaert.
Synchronette, see Adastra.
Synchronotape, see Adastra.

TAPE, RAW

Agfa-Gevaert Ltd., Unity House, Great West Rd., Brentford, Middx. Tel: (01) 560-2131. Gen. Mgr.: G. Ahrens.
Home office: West Germany.
Brand names: Agfa Magneton, Stereochrome.
Ampex Stereo Tapes Int'l., 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942.
Home office: USA.
Audio Devices, see Emitape.
Channel Inds. Inc., 7c Standmoor Ct., Park Ln. Whitefield, Manchester. Tel: (061) 766-6911. Mgr.: Geoffrey Cohen.
Chart Edge Ltd., 18/21 Jermyn St., London SW1 Tel: (01) 734-1443. Gen. Mgr.: B. Scally.
Brand name: Tonemaster.
Emitape Ltd., Blyth Rd., Hayes, Middx. Tel: (01) 573-3888. Mktg. Dir.: William Dalgligh.
General Magnetic & Electronics Ltd., 73 Grosvenor St., London W1X 9DD. Tel: (01) 629-8368. Cable: MAGTAPES.
C. E. Hammond & Co. Ltd., Lamb House, Church St., Chiswick, London W4. Tel: (01) 995-4551. Sales Mgr.: R.J. Sharpe.
Brand name: Revox.
Irish, see REW.
Mastertape (Magnetic) Ltd., Poyle Trading Estate, Blackthorne Rd., Colnbrook, Bucks. Tel: Colnbrook 2431.
Mustapes (Whsle) Ltd., 402 Edgware, London W2. Tel: (01) 723-7491. Dirs.: P. J. Ashworth, M.H. Hazeldine, K. H. Bourke Borrowes.
RCA Magnetic Ltd., 202 King's Rd., Reading. Tel: Reading 580221. Telex: 847106.
Brand name: RCA Red Seal.
REW Audio Visual Co., 266/8 Upper Tooting Rd., London SW17. Tel: (01) 672-4471. Mng. Dir.: Mark Murray.
Brand names: Irish, Shamrock.
Revox, see C.E. Hammond.
Shamrock, see REW.
Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury 87644. Telex: London 266371.
Home office: Japan.
Stereochrome, see Agfa-Gevaert.
Tonemaster, see Chart Edge.
Zonal Films, Magnetic Coatings Ltd., Holmethorpe Ind'l Estate, Redhill, Surrey. Tel: Redhill 64706.

TAPE DUPLICATING EQUIPMENT

Agfa-Gevaert Ltd., Unity House, Great West Rd., Brentford, Middx. Tel: (01) 560-2131.
Home office: West Germany.
Chief product: Calibration tapes, cutter sets.
Ampex Stereo Tapes Int'l., 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942.
Home office: USA.
Chief product: Ampex professional audio tape duplicators.
Bosch Ltd., PO Box 166, Rhodes Way, Watford WD2 4LB, Herts. Tel: Watford 44233. Mng. Dir.: Vernon Mills; Uher Div. Prod. Mgr.: Keith Wilson.
Home office: West Germany, Robert Bosch.
Chief product: Uher mixers.
Brenell Eng'g Co. Ltd., 231/235 Liverpool Rd., London N1. Tel: (01) 607-8271. Sales Mgr.: S.R. Kurland.
Chief product: Complete playback equip., heads, amplifiers, mixer units, jack plugs, cable sockets, radio coupling cable, microphones.
D.T.V. Group Ltd., 126 Hamilton Rd., West Norwood, London SE27 9SG. Tel: (01) 670-6166.
Chief product: Recorder/playback units, winders, degaussers, preamplifiers, studio turntables & tape cartridges.
Dolby Labs. Inc., 346 Clapham Rd., London SW9. Tel: (01) 720-1111. Telex: 919109. Pres.: Dr. R.M. Dolby; Sales Mgr.: Ioan Allen.
Int'l office: USA.
Chief product: Professional noise reduction equip. (SEE ADVERTISEMENT)
E M I Ltd., Blyth Rd., Hayes, Middx. Tel: (01) 573-3888.
Chief product: Mixers. (SEE ADVERTISEMENT)
Leavers-Rich Equip. Ltd., 319 Trinity Rd., London SW18 1YQ. Tel: (01) 874-9054. Mktg. Mgr.: N.V. Nichols.
Chief product: Custom built high-speed duplicators (cartridge, cassette & open reel), multitrack recorders, Leavers bulk erasers, equalizers, patch fields.
Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2H 8AS. Tel: (01) 437-7777.
Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury 87644. Telex: London 266371.
Home office: Japan.
Uher, see Bosch.

TITLE STRIPS

Lennard Developments Ltd., Lockfield Ave., Brimsdown, Enfield, Middx. Tel: (01) 804-8425. Gen. Mgr.: E.G. Lennard.

● manufacturers of record & tape dealer accessories & supplies

The following is a directory of manufacturers, listing the product available from each firm. After this master list is a breakdown by product category.

Aadstra Electronics Ltd., Swiss Cottage, 167 Finchley Rd., London NW3 6LB. Tel: (01) 624-8164.
Product: Synchrotype editing kit.
 Arrowstabs Ltd., Humber Rd., London NW2. Tel: (01) 452-0101. Mng. Dir.: M. D. Mindel; Gen. Mgr.: P. Dawson; Sales Mgr.: D. Lee.
Product: Carrying & storage cases, display racks, head cleaners & demagnetizers. (SEE ADVERTISEMENT)
 Ballantines, 8 Chepstow Pl., London W2.
Product: Browser boxes, display racks.
 Bib Salgs Div., PO Box 78, Hemel Hempstead, Herts. Tel: Hemel Hempstead 3636. Telex: B2363.
Product: Complete auto accessories.
 Broomhall Joinery Co. Ltd., 222 High St., Uxbridge, Middx. Tel: Uxbridge 37331. Dir.: F. D. Bone.
Product: Browser boxes, display racks.
 Bush & St. Clair, Diadem Prods. (Audio), 305 Hordenhurst Rd., Bournemouth BH8 8BU Tel: Bournemouth 34796.
Product: Carrying cases, cleaners cloths & brushes, needles.
 Channel Inds. Inc., 7c Standmoor Ct., Park Ln., Whitefield, Manchester. Tel: (061) 766-6911. Mgr.: Geoffrey Cohen.
Product: Head cleaners & demagnetizers.
 Clendish (Mail Order) Ltd., 7 Trinity Ct., Grays Inn Rd., London WC1. Tel: (01) 837-9088. Pres.: Mrs. Erna Smith; Gen. Mgr.: Beatrice Parker.
Product: Cleaners & cloths.
 Cosmocrd Ltd., Acos Works, Eleanor Cross Rd., Waltham Cross, Herts. Tel: Waltham Cross 27961, 27331. Cable: ACOS. Mng. Dir.: J. Walker; Gen. Sales Mgr.: G. Spaul; Sales Mgr.: D. Horner.
Product: Needles.
 DTV Group Ltd., 126 Hamilton Rd., West Norwood, London SE 27. Tel: (01) 670-6166.
Product: Catalog servs., display racks, head cleaners & demagnetizers.
 Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Chm.: Claude E. Day; Mng. Dir.: A.T. Rogers.
Product: Catalog servs.
 Decca Special Prods., Ingate Pl., Queenstown Rd., London SW8. Tel: Macaulay 6677.
Product: Deccalift, Microlife, center locator, International arm, London cartridge. (SEE ADVERTISEMENT)
 Delga Press Ltd., Carmichael Rd., London SE25.
Product: Catalog servs.
 EMI Recs. (The Gramophone Co. Ltd.), EMI House, 20 Manchester Sq., London W1. Tel: (01) 486-4488. Mng. Dir.: P. Brodie.
Product: Browser boxes, catalog servs., cleaners cloths & brushes, display racks. (SEE ADVERTISEMENT)
 EMI Recs. (The Gramophone Co. Ltd.), 43 Uxbridge Rd., Hayes, Middx. Tel: (01) 561-8722.
Product: Browser boxes, cleaners cloths & brushes, display racks. (SEE ADVERTISEMENT)
 General Magnetic & Electronics Ltd., 73 Grosvenor St., London W1X 9DD. Tel: (01) 629-8368. Cable: MAGTAPE.
Product: Storage cases, head cleaners & demagnetizers.
 Golding Audio Ltd., Marks Tey, Colchester. Tel: Marks Tey 433.
Product: Head cleaners.
 The Goldring Mfg. Co. (GB) Ltd., 10 Bayford St., Hackney, London E8 3SE. Tel: (01) 985-1152. Pres.: E. Scharf; Gen. Mgr.: G.L. Sharp.
Product: 45 RPM adaptors, needles.
 C. E. Hammond & Co. Ltd., Lamb House, Church St., London W4. Tel: (01) 995-4551.
Product: Carrying & storage cases, head cleaners & demagnetizers, remote controls, NAB hub adaptors, microphones & stands.
 Highgate Acoustics, 184/188 Great Portland St., London W1. Tel: (01) 636-2901.
Product: Carrying & storage cases (Schweizer), display racks.
 Industrial Instruments Ltd., 1a Stanley Rd., Bromley, Kent. Tel: 460-9212.
Product: Cleaners cloths & brushes, converters & tuners, head cleaners & demagnetizers.
 Leavers-Rich Equip. Ltd., 319 Trinity Rd., London SW18. Tel: (01) 874-9054.
Product: Head cleaners & demagnetizers, audio equalizers, patch fields.
 Lennard Developments Ltd., Lockfield Ave., Brimsdown, Enfield, Middx. Tel: (01) 804-8425. Gen. Mgr.: E.G. Lennard.
Product: Carrying & storage cases, cleaners cloths & brushes, 45 RPM adaptors, head cleaners & demagnetizers, needles, splicing tape.
 Linguaphone Institute Ltd., 207/209 Regent St., London W1R 8AU. Tel: (01) 734-4347. Sec'y: S. Evans.
Product: Carrying cases.
 Lugton & Co. Ltd., Radio House, 209/212 Tottenham Court Rd., London W1A 2BN. Tel: (01) 636-3261. Telex: 25618. Mng. Dir.: Walter Ficker.
Product: Cleaners cloths & brushes.
 Metrosound Mfg. Co. Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham 31933. Sales Dir.: R. Lyons.
Product: Cleaners cloths & brushes, 45 RPM adaptors, needles.
 Mustapes (Whale.) Ltd., 49 Hertford St., London W1Y 7TE. Tel: (01) 499-8157.
Product: Browser boxes, carrying & storage cases, catalog servs., converters & tuners, display racks, head cleaners & demagnetizers, pre-leaded & splicing tape.
 Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. Tel: St. Albans 50611. Pres.: Mrs. P. Blank; Gen. Mgr.: B. Blank; Sales Mgr.: S. Blank.
Product: Carrying & storage cases, cleaners cloths & brushes, display racks, divider cards, 45 RPM adaptors, head cleaners & demagnetizers, needles.
 Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2H 8AS. Tel: (01) 437-7777.
 Power Judd & Co. Ltd., 94 East Hill, London SW18. Tel: (01) 874-0943.
Product: "Paddock" anti-warped record storage.

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Mng. Dir.: Walter S. Woyda; Sales Mgr.: Andy Moore.
Product: Carrying cases, head cleaners & demagnetizers. (SEE ADVERTISEMENT)
 Selecta (London), 50 Southwark Bridge Rd., London SE1. Tel: (01) 928-9040.
Product: Display racks, record cases, record albums, styli, styli brushes, spray fluid, center adaptors, ionizers, sponges, record care kits, pressure gauges, stroboscopes, polyethylene covers.
 Shannon Dist'n Ltd., 30 Holloway Rd., London N7. Tel: (01) 607-8544/3828. Mng. Dir.: Des Dolan.
Product: Catalog servs., cleaners cloths & brushes.
 Solomon & Peres Ltd., Roughfrot, Templepatrick, Belfast 1. Tel: (0232) 31616. Pres.: M.H. Solomon; Gen. Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller.
Int'l branch: Eire.
Product: Browser boxes, carrying & storage cases, cleaners cloths & brushes, display racks, 45 RPM adaptors, needles.
 Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury-on-Thames, Middx. Tel: Sunbury-on-Thames 87644. Telex: London 266371.
Product: Converters & tuners, head cleaners & demagnetizers, pre-leaded & splicing tape.
 The Upton Printing Group, Upton House, 130 Barby Rd., London W10. Tel: (01) 969-8343. Mng. Dir.: C.H. Brady; Sales Mgr.: M.E.M. Glover.
Product: Browser boxes, carrying & storage cases, catalog servs., divider cards.
 Cecil E. Watts, Darby House, Sunbury-on-Thames, Middx. Tel: Sunbury-on-Thames 3252.
Product: Record maintenance equip., "Dust Bug," disc preener, manual parastat, hi fi parastat, stylus cleaner, humid mop.
 Zonal Films, Magnetic Coatings Ltd., Holmesthorpe Ind'l Estate, Redhill, Surrey. Tel: Redhill 64706.
Product: Audio tapes & low noise mastering tapes.

98-39-89. Mng. Dir.: Jorge Abuchalja; A&R Mgr.: Carlos Pinz; Sales Mgr.: Miguel Garcia.
Labels: (Owned) Discos De La Planta, Divertimento; (represented) Mandioca (Argentina), Tinne (Argentina).
Int'l rep.: Argentina (Trova).
 Divertimento, see De La Planta.
 Dumyl, see Eco-Mallarini.
 ECG, see Eco-Mallarini.
 E D I S A, Rio Branco 1373, 6th fl., Montevideo. Tel: 91-20-61. Pres.: Raul E. Dovat; Gen. Mgr.: Enrique P. Lazcano; A&R Mgr.: Reynal A. Pacifico.
Labels: (Owned) Daisy; (represented) Buddha (USA), DGG, Fermata (Argentina, Brazil), Fontana, MGM, Philips, Phonogram, Polydor.
 Eco, see Eco-Mallarini.
 Eco-Mallarini Prod'ns, Juan D. Jackson 1142, Montevideo. Tel: 41-57-20, 41-74-27. Pres. & Gen. Mgr.: Juan Carlos Mallarini.
Labels: (Owned) Argentina, Dumyl, ECG, Eco, JCM, MCT, Mallarini Prod'ns; (represented), Distribuidora Continental (Panama), Panamusic (Mexico), Records Int'l (Argentina), Sol (Mexico), Ten (Argentina), Tico (Mexico).
Int'l reps.: Argentina (Records Int'l, Ten), Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama (all Distribuidora Continental), Mexico (Panamusic).
 Guardia Nueva, see Tacuabe.
 Hemisferio Srl, Ituzaingo 1324, Esc. 203, Montevideo. Tel: 91-66-42. Pres.: Luis O. Onel; Gen. Mgr.: Carlos A. Firpo; Sales Mgr.: Ruler Olivera.
Labels: (Owned) America Hoy, Macondo; (represented) AMB Discografica (Argentina), Astona (Chile), Fonema (Argentina), Pena de los Parra (Chile), Virrey (Peru).
Int'l reps.: Argentina (Fonema), Chile (Astona), Peru (Virrey).
 J C M, see Eco-Mallarini.
 Jacqueline, see Prodisa.
 M C T, see Eco-Mallarini.
 Macondo, see Hemisferio.
 Mallarini Prod'ns, see Eco-Mallarini.
 Orfeo, see Palacio.
 Palacio de la Musica Ricardo & Rodolfo Gioscia SA, 18 de Julio 1100, Montevideo. Tel: 8-01-13, B-48-25. Pres.: Ricardo Gioscia Zamalvide; Sales Mgr.: Alfredo Aviotti Robido.
Labels: (Owned) Orfeo; (represented) ABC/Dunhill (USA), A&M (USA), Angel (UK), Apple (UK), Belter (Spain), Capitol (USA), EMI group (UK), Hispavox (Spain), Liberty (USA), Odeon (UK), United Artists (USA).
 Play-House, see Tacuabe.
 Prodisa (Ed. Fonografica) Srl, Av. Millan 4109, Montevideo. Tel: 3-72-58. Pres.: Edgar F. Barros; Gen. Mgr.: Edgar Barros Jr.; Sales Mgr.: Gustavo A. Barros.
Labels: (Owned) Jacqueline, Prodisa; (represented) Chess/Janus (USA), Elite Special (Switzerland), Hot (Brazil), Project 3 (USA), Quilton (Argentina), Stereo Dimension (USA), Tonodisc (Argentina), White Whale (USA).
 Sonda SA, Nicaragua 1478, Montevideo. Tel: 29-75-30. Pres.: E. Abal Salvo; Gen. Mgr.: E. Abal Olin.
Labels: (Owned) Sonda; (represented) CBS Int'l (USA), Disc Jockey (Argentina), Epic (USA), Surco (Argentina).
Int'l rep.: Worldwide (CBS).
 Tacuabe (Eds.), Apdo. 1328, Montevideo. Tel: 59-13-39. Gen. Mgr.: Maria Teresa Sando; A&R Dir.: Coriun Aharonian; Sales Mgr.: Myriam Dibrabour.
Labels: (Owned) Tacuabe, Ayui; (distributed) Carumbe, Guardia Nueva, Play-House; (represented) Moshe-Naim (France).

URUGUAY

Population: 2,886,224.
 Rate of exchange: \$1 (US) = 870 pesos.
 Per capita income: \$560.
 Holidays: January 1, January 6 (Holy King's Day), February (Monday & Tuesday of Carnival), March (Holy Week), April 19, May 1 (Labor Day), May 18 (Battle of Las Piedras), June 19 (Birthday of Artigas), July 18 (First Constitution Day), August 25 (Independence Day), October 12 (Columbus Day), November 2 (All Soul's Day), December 8 (Blessing of the Waters), December 25.

RECORDS:
 Records sold domestically, LPs 1971—951,256 units, \$2,844,550; 1970—852,717 units, \$2,218,672. EPs & Singles 1971—522,202 units, \$401,060; 1970—494,484 units, \$356,640.
 Average retail price per record: LPs—\$1.30; EPs—\$0.60; singles—\$0.38.
 Discounting: Never.
 Type of distribution: Manufacturer-to-retailer, with a 30% mark-up. Most manufacturers also own retail shops, but sell all labels.
 Type of promotion: Manufacturers send free sample records to radio stations, radio, TV and newspaper disc-jockeys.

TAPE:
Market: The pre-recorded tape market is still in the beginning stages. Only two companies, Prodisa and R&R Gioscia are selling locally duplicated cassettes, and a third company, APSA, will soon enter the tape market.
 Average retail price per tape: Cassette—\$2.88.
IMPORT/EXPORT REGULATIONS: Prohibitive taxes make import impractical.
 Carlos Alberto Martins

record manufacturers / distributors / Importers

APSA (American Prods. SA), Av. Italia 4230, Montevideo. Tel: 59-42-17. Pres.: Isaac Wegbrat; Gen. Mgr.: Norman Arlin; Sales Mgr.: David Wegbrat.
Labels: (Represented) Ariola (Germany), Camden (USA), Citrus, Groove, RCA Vik, Red Seal (USA), Ri-Fi (Italy), Tamlia/Motown (USA), Victor, (USA), Victrola (USA).
 America Hoy, see Hemisferio.
 Argentina, see Eco-Mallarini.
 Ayui, see Tacuabe.
 Cadelmu (Cantares del Mundo) Srl, Cufre 2470, Rm. 1, Montevideo. Tel: 20-59-59. Gen. Mgr.: Sara Lichtensztajn; Sales Mgr.: Amalia Rodriguez.
Labels: (Owned) Cantares del Mundo; (distributed) Club de Teatro; (represented) Dicap (Chile).
Int'l rep.: Chile (Dicap).
 Cantares del Mundo, see Cadelmu.
 Carumbe, see Tacuabe.
 Clave (IEMSA), Maldonado 1049, Montevideo. Tel: 98-58-37. Cable: CLALIM. Mng. Dir.: Leon Jurburg; A&R Mgr.: Manuel de Campo.
Labels: (Owned) Clave; (represented) BGM (Argentina), Discomode (Venezuela), London (UK), MAM (UK), Movieplay (Spain), Music Hall (Argentina), Palacio de la Musica (Venezuela), Threshold (UK), Trova (Argentina).
 Club de Teatro, see Cadelmu.
 Daisy, see EDISA.
 De La Planta Srl, Colonia B44, Esc. 3 & 4, Montevideo. Tel:

services ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion de Educadores Musicales, c/o IMS, Cuareim 1381, Montevideo. Pres.: Amilidia Botta de Cotelio Freire; Sec'y: Coriun Aharonian.
 Asociacion Uruguaya de Musicos, Maldonado 983, Montevideo. Tel: 98-73-70. Pres.: Juan Verrone; Sec'y: Enrique Barangua; Treas.: Enio Colafranceschi.
 Camara Uruguaya del Disco, Canelones 1974, Montevideo. Tel: 4-30-52. Pres.: Norman Arlin; Sec'y: Edgar Barros.
 Centro Cultural de Musica, Apdo 5, Av. 18 de Julio 1006, 6th fl., Montevideo.
 Juventudes Musicales del Uruguay, Rio Negro 1228, Montevideo. Tel: 8-55-75.
 Sociedad Uruguaya de Musica Contemporanea, Apdo. 1328, Montevideo. Pres.: Hector A. Tosar; Sec'y: Coriun Aharonian.

DESIGN & ARTWORK
 Artegraf Ltda., Cuareim 1361, Montevideo. Tel: 98-60-38.
 Imprenta AS, Rincon 387, Montevideo. Tel: 9-45-76, 98-56-68. Pres. & Gen. Mgr.: Jorge de Artega; Sales Mgr.: Eduardo Diaz.
 Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldberg.

LICENSING ORGANIZATION, MUSIC
 A G A D U (Asociacion General de Autores del Uruguay), Canelones 1130, Montevideo. Pres.: Luis Alberto Zeballos; Gen. Mgr.: Rodolfo M. Cosentino; Ass't Mgr.: Ricardo Rocha Imez. (Mechanical & performing rights).

PLATING & PROCESSING PLANTS
 F I M A S A (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo. Tel: 9-60-74. Pres.: Jose Pedro Lopez Vidaur; Gen. Mgr.: Jorge Raggio.
 Sonda SA, Nicaragua 1478, Montevideo. Tel: 29-75-30. Pres.: E. Abal Salvo; Gen. Mgr.: E. Abal Olin.

PRESSING PLANTS
 AP SA (American Prods. SA), Av. Italia 4230, Montevideo. Tel: 59-42-17. Pres.: Isaac Wegbrat; Gen. Mgr.: Norman Arlin.

F I M A S A (Fabrica de instrumentos Musicales & Afines SA), Nueva York 1176. Montevideo. Tel: 9-60-74. Pres.: Jose Pedro Lopez Vidaur. Gen. Mgr.: Jorge Raggio. **Sondor SA**, Nicaragua 1478 Montevideo. Tel: 29-75-30. Pres.: E. Abal Salvo; Gen. Mgr.: E. Abal Oliu.

PRINTERS & LITHOGRAPHERS

Artegraf Ltda., Cuareim 1361, Montevideo. Tel: 98-60-38.
Imprenta AS, Rincon 387, Montevideo. Tel: 9-45-76, 98-56-68. Pres. & Gen. Mgr.: Jorge de Arteaga; Sales Mgr.: Eduardo Diaz.
Imprenta Cervantes (Socolovsky SA), Calle Durazno 939, Montevideo. Tel: 98-24-35, 9-72-32. Pres. & Gen. Mgr.: Jaime Socolovsky.
Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.
Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

PROMOTION & PUBLICITY

Imprenta AS, Rincon 387, Montevideo. Tel: 9-45-76, 98-56-68. Pres. & Gen. Mgr.: Jorge de Arteaga; Sales Mgr.: Eduardo Diaz.
Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.

RECORDING STUDIOS

Eco (1962), Juan D. Jackson 1142, Montevideo. Tel: 41-57-20, 41-74-27. Owner: Sucesion Ferrero; Gen. & Studio Mgr.: Juan Carlos Mallarini; Chief Eng.: Juan Carlos Borde; Mixers: Juan Carlos Borde, Carlos Walter Mallarini, Wilfredo de Leon.
Sondor SA, Rio Branco 1536, Montevideo. Tel: 91-26-70. Pres. & Chief Eng.: Enrique Abal Salvo; Studio Mgr.: Quirino Melian; Mixers: Hugo Manzini, Henry Jasa, Douglas Henderson.

supplies

ENVELOPES & MAILERS

Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.

JACKETS

Imprenta AS, Rincon 387, Montevideo. Tel: 9-45-76, 98-56-68. Pres. & Gen. Mgr.: Jorge de Arteaga; Sales Mgr.: Eduardo Diaz.
Imprenta Cervantes (Socolovsky SA), Calle Durazno 939, Montevideo. Tel: 98-24-35, 9-72-32. Pres. & Gen. Mgr.: Jaime Socolovsky.
Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.
Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

LABELS

Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.
Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

RECORDING STUDIO EQUIPMENT

Compania Radioelectrica Uruguaya SA (CRUL), Guana 2228, Montevideo. Tel: 40-09-29, 41-09-35. Pres.: Tydeo Larre Borges; Gen. Mgr.: Dante Tartaglia; Sales Mgr.: Charles Leimite.
Chief product: Consoles, sound equipment.

SLEEVES

Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.
Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

manufacturer of record & tape dealer accessories & supplies

Clave (IEMSA), Maldonado 1049, Montevideo. Tel: 98-58-37. Cable: CLALIM. Mng. Dir.: Leon Jurburg.
Product: Cleaners cloths & brushes.

VENEZUELA

Population: 10,035,000.

Rate of exchange: \$1 (US) = 4.35 bolivares.

Holidays: January 1, April 19 (Declaration of Independence), May 1 (Labor Day), July 5 (Independence Day), July 24 (Birthday of Simon Bolivar), December 25 & traditional Christian holidays.

record manufacturers / distributors / importers

Antor (Hnos.), Apdo. 40200, Nueva Granada, Calle Baruta 60, El Valle, Caracas. Tel: (02) 69-18-81. Cable: CONTIDISCO.
Label: (Owned) Souvenir.

Archiv, see Polydor.

La Buena Musica SA, Calle Las Nieves, Urb. Las Fuentes, El Paraiso, Caracas. Tel: (02) 49-13-36. Dir.: Heinz Kinckwort; Gen. Mgr.: L. Alfredo Gomezcampos.
Labels: (Owned) LBM; (represented) Peerless (Mexico).
Int'l rep.: Mexico (Peerless).

C B S/Columbia CA, Final Av., Los Cortijos de Lourdes, Caracas. Tel: (02) 35-87-00. Gen. Mgr.: Jaime Grino Pujol; Sales Mgr.: Francisco Sanchez.
Labels: (Owned) CBS, Epic; (represented) Astarte (Spain), Sono-Radio (Peru).
Int'l rep.: USA (Columbia).

Cordica (Corporacion Latinoamericana del Disco CA), Apdo. 70232, Caracas. Tel: (02) 34-10-03. Cable: CORDIS. Admin. Mgr.: Burkhard R. Prange.
Labels: (Represented) Crewe, Kirshner, Maxwell, RCA.

D C M-Pop, see Favedica.

D G G, see Polydor.

Discomoda, see Favedica.

Distribuidora Nacional de Discos SA, Andrea Doria Bldg., Rio a Pte. Soublette, Caracas. Tel: (02) 42-20-19. Pres.: Jose Page Barrios; Gen. Mgr.: Raul Roges Garcia; Sales Mgr.: Carlos Narvaez.
Home office: Puerto Rico.

Labels: (Owned) Son-Vel, Velvet; (represented) Fermata (Brazil), Gas (Mexico), Ranwood (USA), Riviera (France), Tone Latino (USA).

Int'l reps.: Argentina (Music Hall), Colombia (Sonolux), Costa Rica (Indica), Dominican Republic (Distribuidora Dominicana de Discos), Mexico (Gas), Panama (Discos de Panama), USA (Velvet).

Don Disco CA, Plaza de Chacaito, Caracas. Tel: (02) 71-80-56, 72-93-66. Pres. & Gen. Mgr.: Gervasio Garcia Mundet.
Labels: (Owned) Espiral; (imported) labels from France, Germany, Italy, Spain, UK, USA.

Epic, see CBS.

Espiral, see Don Disco.

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza V.; Sales Mgr.: Reinaldo Barros.
Int'l branch: Colombia, Discomoda de Colombia Ltda.
Labels: (Owned) DCM-Pop, Discomoda, Impacto, Orbe; (represented) Amaret (USA), BBC (UK), Chantecler (Brazil), FTA (Peru), Fantasy (USA), GNP Crescendo (USA), Galaxy (USA), Joker (Italy), Jolly (Italy), King (Japan), Lider (Peru), Odeon (Peru), Onix (Ecuador), Prestige (USA), Ri-Fi (Italy).

Int'l reps.: Argentina (Odeon), Brazil (Chantecler), Canada (Discolando), Central America (SISA), Italy (Ri-Fi), Japan (Warner Bros.-Pioneer), Mexico (Gamma), USA (Discolando), rest of world (EMI).

Fermata Venezolana CA, Apdo. 2644, Reducto a Miranda 59, Caracas. Tel: (02) 42-63-43.
Home office: Brazil.

Fontana, see Polydor.

H B, see El Palacio de la Musica.

Heliodor, see Polydor.

Hogarama CA, Apdo. 2021, Caracas. Tel: (02) 91-36-91.

Cable: AEROSBOL (Distributor/Importer/Exporter—tape only).
Impacto, see Favedica.

Karusell, see Polydor.

L B M, see La Buena Musica.

Latino, see Suramericana.

M G M, see Polydor.

Mercury, see Polydor.

Orbe, see Favedica.

El Palacio de la Musica SA, Apdo. 3637, Guayabal a Venado 4-1, Caracas 101. Tel: (02) 45-10-46, 45-48-48, 45-19-39. Pres.: Ernesto Aue; Gen. Mgr.: Miguel A. Pina; Sales Mgr.: Artindo Silva.
Labels: (Owned) Palacio; (distributed) HB; (represented) A&M (USA), Columbia (Spain), Copacabana (Brazil), Cotique (USA), Decca (UK), Falcon (USA), Fania (USA), London (USA), Marfer (Spain), Monument (USA), Motown (USA), Seeco (USA), Telefunken (Germany), United Artists (USA), Vaya (USA).

Int'l reps.: Central America (Indica), Peru (Virrey), USA (All-Ad), rest of world (Polydor).

Philips, see Polydor.
Polydor SA, Avo Bldg., 2nd fl., Calle Milan, California Sur, Caracas. Tel: (02) 35-66-35. Gen. Mgr.: Harry Alex, Sales Mgr.: Prudencio Sanchez.
Labels: (Owned) Archiv, DGG, Fontana, Heliodor, Karussell, MGM, Mercury, Philips, Polydor, Tip, Vertigo, Verve, Wing; (represented) Ariola (Spain), Atco (USA), Atlantic (USA), Bell (USA), Buddah (USA), Colossus (USA), Cube (UK), Elektra (USA), Ember (UK), Hispavox (Spain), Island (UK), Kama Sutra (USA), Reprise (USA), Ricordi (Italy), Stax (USA), Volt (USA), Warner Bros. (USA).

Los Ruices SA (Corporacion), Apdo. 70251, Calle Milan 402, Caracas. Tel: (02) 34-46-83. Pres.: Wilhelm Ricken; Mktg. Mgr.: Stanley W. Steinhaus; Sales Mgr.: Enrique Barros.
Labels: (Represented) ABC/Dunhill group (USA), Apple (UK), Ariston (Italy), Asylum (USA), Beacon (UK), Capitol (USA), Cream (USA), Dunhill (USA), Gemini (UK), Neighborhood (USA), Odeon (worldwide), Ovation (USA), PDU (Italy), Plantation (USA), Polar (Sweden), President (Japan), SSS Int'l (USA), Sovereign (UK), Toshiba (UK), Vogue (France).

Son-Vel, see Distribuidora Nacional de Discos.
Souvenir, see Antor.

Suradisc, see Suramericana.
Suramericana del Disco Srl, San Jorge Bldg., Local D, Castan a Palmita, Caracas. Tel: (02) 45-10-24, 45-20-53. Pres. & Gen. Mgr.: Antonio J. Segura G.; Sales Mgr.: Alvaro Tovar Vergara.
Labels: (Owned) Latino, Suradisc, Venus; (represented) Carrere (France), Codiscos (Colombia), Dial (USA), Ekipo (Spain), IEMPSA (Peru), MCA (USA), Mega (USA), Prodisa (Argentina), Caracol (Chile), Rex (Mexico), Vanguard (USA), Vedette (Italy), Victoria (Colombia).

Int'l reps.: Argentina (Prodisa), Colombia (Codiscos, Victoria), Mexico (Rex), Panama (Distribuidora Continental, Peru (DINSA), USA (Dial).

Tip, see Polydor.

Velvet, see Distribuidora Nacional de Discos.

Venus, see Suramericana.

Vertigo, see Polydor.

Verve, see Polydor.

Wing, see Polydor.

Independent record producer

San Sebastian de Oro (Fundacion), Calle 5, Qta. Zunimar, San Cristobal. Tel: (076) 2-50-55. Pres. & Mgr.: Eduardo Mendez.

music publishers

Orbe Eds. Musicales SA (SACVEN), Apdo. 3402, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Mrs. Ligia de Garcia; Ass't Mgr.: Jorge E. Ramirez F.

Int'l firms represented: EUSA (Peru), Musical (Colombia).

Int'l reps.: Colombia (Musicol), Peru (EUSA).
Peer Int'l de Venezuela, ICA Bldg., 3rd fl., Santa Teresa a Cipreses 83, Caracas 101. Tel: (02) 45-25-84. Contact: Alfonso Sanchez Lopez.

Home office: USA, Southern Music Publ'g.
San Sebastian de Oro (Fundacion), Calle 5, Qta. Zunimar, San Cristobal. Tel: (076) 2-50-55. Pres. & Mgr.: Eduardo Mendez.

Universal Music Publ'g CA, Apdo. 70251, Calle Milan 402, Caracas. Tel: (02) 34-46-85. Pres.: Bernardo Brecht.

Int'l firm represented: SOCHEM (Chile).

services

DESIGN & ARTWORK

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza V.; Sales Mgr.: Reinaldo Barros.

LICENSING ORGANIZATION, MUSIC

S A C V E N (Sociedad de Autores & Compositores de Venezuela), Vam Bldg., 9th fl., Av. Andres Bello, Caracas. Tel: (02) 54-67-27 (Mechanical & performing rights).

LICENSOR, TAPE & RECORD PLATING & PROCESSING PLANT PRINTER & LITHOGRAPHER PROMOTION & PUBLICITY

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza V.; Sales Mgr.: Reinaldo Barros.

RECORDING STUDIOS

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza V.; Sales Mgr.: Reinaldo Barros.

Sonomatrix CA, 4a Calle 41, Urb. Industrial Carapa, Caracas 102. Tel: (02) 49-38-22. Pres.: Cesar Roldan; Gen. Mgr.: Alvaro Rodriguez.

TAPE CUSTOM DUPLICATORS

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza V.; Sales Mgr.: Reinaldo Barros.

Sonomatrix CA, 4a Calle 41, Urb. Industrial Carapa, Caracas 102. Tel: (02) 49-38-22. Pres.: Cesar Roldan; Gen. Mgr.: Alvaro Rodriguez.

Polydor SA, Avo Bldg., 2nd fl., Calle Milan, California Sur, Caracas. Tel: (02) 35-66-35. —Gen. Mgr.: Harry Alex; Sales Mgr.: Prudencio Sanchez.

supplies

JACKETS

LABELS

POLYETHYLENE BAGS SLEEVES

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza V.; Sales Mgr.: Reinaldo Barros.

TAPE, BLANK LOADED

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: (02) 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Carlos Esparragoza V.; Sales Mgr.: Reinaldo Barros.

Configurations: Cartridge 8-tr. & cassette.
Brand name: DCM.

tape playback equipment

Allum's Maracaibo Import, Av. Los Palos Grandes 3a, Caracas 106. Tel: (02) 32-76-44, 33-58-10.
Brand names: Ampex (USA), Revox (Switzerland), Sony (Japan).

Sonus Electronics SA, Apdo. 70380, Caracas. Tel: (02) 36-28-66. Pres.: Bernhard Brecht; Gen. Mgr.: Helmut Meinken.

VIRGIN ISLANDS (U.S.)

Population: 63,200.
 Holidays: January 1, 6, 30, February 12, 22, March 31, April 7-9, 11, May 30, June 22, July 4, 25, September 5, October 25, November 1, 11, 24, December 25, 26.

● **record manufacturers / distributors / importers**

Conrad (of St. Thomas) Ltd., PO Box 3187, Kronprindsens Gade Sta., St. Thomas 00801, Tel: 774-2433. Pres. & Gen. Mgr.: G. G. Connelly, Sales Mgr.: A. Lowenstein. Branch: Puerto Rico. Labels: (Distributed) Capitol, MCA, RCA.

Hart's Rec Shop, PO Box 3989, Drake Passage, St. Thomas 00801. Tel: 774-5060. Owner & Mgr.: Halvor Hart (Importer).

Musik Butik, Golden Rock Shopping Center, Christiansted, St. Croix 00820. Tel: 773-0757. (Importer).

Soul Shack, 43 Kronprindsens Gade, Charlotte Amalie, St. Thomas 00801. Tel: 774-4110. NYC Tel: (212) 765-0786. (Importer).

Westindy Music Co. Inc., PO Box 2896, Barbel Plaza, St. Thomas 00801. Tel: 774-4488. Pres. & Gen. Mgr.: Wilbur La Motta; Sales Mgr.: Joyce La Motta. Labels: (Owned) Westindy; (distributed) Dynamic; (represented) Archiv, DGG, Fontana, Heliodor, MGM, Mercury, Philips, Polydor, Polyphon, Vertigo, Verve.

● **music publisher**

Westindy Music Co. Inc. (ASCAP), PO Box 2896, Barbel Plaza, St. Thomas 00801. Tel: 774-4488. Mgr.: Wilbur La Motta.

● **services**

ASSOCIATION & PROFESSIONAL ORGANIZATION

F M V I (Federation of Musicians), Charlotte Amalie, St. Thomas 00801.

RECORDING STUDIO

Soul Shack (1971), 43 Kronprindsens Gade, St. Thomas 00801. Tel: 774-4110. NYC Tel: (212) 765-0786. Studio Mgr.: Francis Schlesinger; Chief Eng.: Russell O. Hamm.

YUGOSLAVIA

Population: 20,500,000.
 Rate of exchange: \$1 (US) = 17 dinars.
 Per capita income: \$670.
 Holidays: January 1, 2, May 1, 2, July 4, November 29, 30.

RECORDS:

Records sold domestically: LPs 1971—750,000 units, \$1,330,000; 1970—180,000 units, \$450,000. Singles & EPs 1971—14,000,000 units, \$7,000,000; 1970—8,500,000 units, \$5,500,000.

Records manufactured for domestic & export sale: LPs 1971—900,000 units, \$1,600,000. Singles & EPs 1971—16,000,000 units, \$7,950,000.

Records imported from USA (factory value): 1971—\$15,000.

Records imported from countries other than USA (factory value): 1971—\$60,000.

Records exported to countries other than USA (factory value): 1971—\$300,000.

Average retail price per record: LPs—\$1.77; EPs—\$0.53; singles—\$0.44.

Stereo sales: 10% of total.

Discounting: Rare.

Type of distribution: Manufacturer-to-wholesaler-to-retailer and manufacturer-to-retailer.

Type of promotion: Local radio stations: TV transmission of song festivals; weekly magazines; radio & TV commercials.

TAPE:

Market: Open reel and cassette market now exists. Three manufacturers started cassette production this year.

Pre-recorded tape manufactured for domestic & export sale (factory value): Cassette 1971—180,000 units, \$316,000.

Pre-recorded tapes exported to countries other than USA (factory value): 1971—55,000 units, \$97,000.

Average retail price per tape: Cassette—\$3.50; open reel—\$7.

IMPORT/EXPORT REGULATIONS: All industry and trade organizations are publicly owned and state-controlled.
 Bokjan Kostic

● **record manufacturers / distributors / importers**

Alta Diskografska Produkcija, Bogoviceva 1b, Zagreb. Tel: (041) 447-738.

Beograd Disk, Ljubicka 15, Belgrade. Tel: 440-786.

Diskos, Aleksandrovc Zupski.

Helidon—Tovarna gramofonskih plosc, Vodnikova 42, Ljubljana. Tel: 55-179.

Jugoslovenska Kniga, Obilicev Venac 24, Belgrade. Tel: 623-799. (Importer/Exporter).

Jugoton Recs., PO Box Dubrava 4, 41040 Zagreb. Tel: (041) 644-522. Gen. Mgr.: Slavko Kopun. Import/Export Mgr.: Stanko Mrgic.

Labels: (Owned) Jugoton; (represented) Apple (UK), Camden (Italy, USA), Capitol (USA), Cetra (Italy), Columbia (USA), Decca (UK), Deram (UK), Durium (Italy), Elite Special (Switzerland), Fomit (Italy), HMV (UK), Harvest (USA), Parlophone (UK), RCA (Italy), Red Seal (Italy, USA), Stateside (USA), Victor (Italy), Victrola (Italy, USA).

Int'l reps.: Australia (Mercur Overseas), France (Yougofrance), West Germany (Deutsche Oversea, Globe Trading, Krolo & Kotarac), USA (International Book & Recs. Dist., Monitor).

P G P R T B, see Record Prod'n of Radio-Television Belgrade, Prosveta, Narodnog Fronta 56, Belgrade. Tel: 643-397, 643-222. (Importer/Exporter).

Record Prod'n of Radio-Television Belgrade, 21 Makedonska St., Belgrade. Tel: 20-277. Gen. Mgr.: Slobodan Markovic; Sales Mgr.: Milorad Babic.

Labels: (Owned) PGP RTB; (represented) DGG (West Germany), Electrecord (Poland), Hispavox (Spain), Lyra (Greece), Oya (Turkey), Philips (France, Netherlands), Phonogram (Netherlands), Polydor (West Germany), Ricordi (Italy), Zodiac (Greece).

Int'l reps.: Netherlands (Philips), USA (Everest)

Sumadija—produkcija ploca, Batocina kod Kragujevca. Tel: (034) 81-187.

Suzy—produkcija gramofonskih ploca, PO Box 543, Marticeva 21, Zagreb. Tel: (041) 411-695.

● **music publishers**

Jugoton Eds. Musicales—JEM, Pokupska bb, 41040 Zagreb. Tel: (041) 644-522. Dir.: Slavko Kopun.

Kinell Music (Eds. Musicales), Vinogradska 3, 41000 Zagreb. Tel: (041) 573-462. Pres. & Gen. Mgr.: Mario Kinell.

Int'l branch: Italy, International Music Business.

Int'l firms represented: Accord (West Germany), CAM (Italy), INC (Italy), Leonardi (Italy), Mascotte (Italy), Weltmusik (Austria).

Metronome (SAKOJ), Ruzveltova 19, Belgrade. Tel: 28-010. Zabavne Melodije (Music Eds.), Verislaviceva 9, Zagreb. Tel: (041) 442-084.

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Croatian Composers, Berislaviceva 9, Zagreb. Tel: (041) 442-084.

Association of Jazz & Light Music Musicians, Dusanova St. 96, Belgrade. Tel: 333-627.

Union of Yugoslav Performing Artists, Terazije 26, Belgrade.

LICENSING ORGANIZATIONS, MUSIC

Savez Kompozitora Jugoslavije, Misarska, Belgrade. Tel: 334-773, 334-771.

Zavod za zastitu autorskih malih prava (Performing & Mechanical Rights Society), Misarska 12, Belgrade.

PLATING & PROCESSING PLANT

Jugoton Recs., PO Box Dubrava 4, 41040 Zagreb. Tel: (041) 644-522. Gen. Mgr.: Slavko Kopun.

PRESSING PLANT

Jugoton Recs., PO Box Dubrava 4, 41040 Zagreb. Tel: (041) 644-522. Gen. Mgr.: Slavko Kopun.

RECORDING STUDIO

Ljubice, Gerovac 1, Zagreb. Tel: (041) 515-555.

TAPE CUSTOM DUPLICATOR

R T V Ljubljana—Kazetna produkcija, Tavcarjeva 17, Tel: 311-922.

● **manufacturer of record & tape dealer accessories & supplies**

Jugoton Recs., PO Box Dubrava 4, 41040 Zagreb. Tel: (041) 644-522. Gen. Mgr.: Slavko Kopun. Product: 45 RPM adaptors.



Lee Lebowitz

Art Director / Designer

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CADET CONCEPT	FANTASY	MONUMENT	STARDAY
CALLA	GNP CRESCENDO	NEIGHBORHOOD	STORMY FOREST
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We're still small enough to care. We've never adopted a big company attitude about our customers. We treat them right. That's why we've the best catalog in the stereo tape field today—8-track, cassette, reel (and quad growing every day).

We deliver service plus. That includes seeing to it you get 98-99% fill, day in and day out. Giving you fast turn-around time (it never takes more than five working days to get our product). Delivering a well-designed, thoroughly-tested and reliable product. Offering a uniformly fair and equitable return policy. Never abandoning the product (we follow up tape releases with imaginative promotions such as the MGM "heavy cats" and rock music "Great Restless Thumb" campaigns). And seeing to your every need with some of the most experienced and knowledgeable sales and service personnel in the music business.

We want you to join the GRT Family.

We're really into the music scene. Swing with the pros who know where it's at—and even where it's going. Get the great performers and performances available on

GRT Music Tapes. You'll discover, as so many others have, it's great doing business with us.



MUSIC TAPES

A Division of GRT Corporation
1286 Lawrence Station Road
Sunnyvale, Ca. 94086
(408) 734-2910

P.S. We're putting it all together on records, too! With the same enthusiastic spirit of growth, Chess/Janus Records, a division of GRT, is signing, recording, manufacturing, promoting, and selling a strong line-up of new and proved recording artists. For more information call or write:

Chess/Janus Records
1301 Avenue of the Americas
New York, N.Y. 10019
(212) 245-7100